



ORACLE AMERICA, INC. NARRATIVE
RESPONSE TO



**REQUEST FOR PROPOSAL
MINNESOTA WSCA-NASPO Master
Agreement for:
Computer Equipment**

**(Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including
Related Peripherals & Services)**

JANUARY 14TH, 2014

Executive Summary

WSCA-NASPO Cooperative Procurement Program (WSCA-NASPO) users will dramatically reduce costs, improve efficiency and decrease IT total cost of ownership by using **Oracle's Servers, Storage and Engineered Systems** via this Master Agreement to enable operational efficiencies across its government enterprises.

**Oracle Architectural Vision:
An Integrated Stack**

Oracle is the only vendor in the world that has products addressing every single layer in the technology stack, from applications to middleware and databases and all the way down to servers and storage.

Agility and the ability to generate real insights are key to a government's performance, making it more adaptable to change and improving the chances that it will satisfy constituent needs. Oracle can help WSCA-NASPO users achieve its goals by simplifying its portfolio, unifying its enterprise, and tapping into the continual competitive advantage that comes from Oracle products and services.

Oracle is pleased to submit this proposal to WSCA-NASPO for Server and Storage technology offerings. Oracle's objectives of this RFP response are to:

- Provide greater volume-based price discounts for quantity one purchases of Oracle Server and Storage products and services by leveraging the purchasing power of multiple states and their political subdivisions.
- Reduce contracting costs for each participating state and Oracle through a cooperative competitive procurement process afforded by WSCA-NASPO
- Leverage the work that Oracle and WSCA have done in the last 12 months to enter into a new Master Agreement as smoothly as possible.

Understanding WSCA-NASPO's Objectives

Based upon our understanding of WSCA-NASPO's requirements, we can present a strong business case for the implementation of **Oracle's Servers, Storage and Engineered Systems**. Oracle provides the following advantages to WSCA-NASPO:

- Complete, open, and integrated products
- Accelerated government efficiency
- Lower total cost of ownership
- Extensive portfolio of Enterprise class systems for WSCA-NASPO users

Complete, Open, and Integrated Products

Oracle products provide flexibility and choice to customers across their IT infrastructure. Oracle offers the industry's most complete, open and integrated full-scale infrastructure solutions.

- **Complete** – Oracle's complete industry solutions offer more value with less complexity, because Oracle has assembled best-in-class industry portfolios and it is Oracle's job to make them work together on an open platform. Oracle's acquisition of market leaders such as Siebel, PeopleSoft, Hyperion, BEA, and Sun, coupled with major investments in research and development, offer WSCA-NASPO best-of-breed products, services, and skills from a single vendor.
- **Open** – It is not enough to just deliver complete solutions. Those solutions must be delivered on open and standards-based architecture. They need to be flexible to change and enable customers to differentiate themselves. Standards-based architecture offers more choice at less risk, allowing easier interactions within and across enterprises. Oracle's commitment to open standards provides WSCA-NASPO with flexibility and options.
- **Integrated Products** – Integration is one of the most important aspects of Oracle's strategy. In the past, a large portion of an IT budget was spent on integrating and maintaining disparate systems and components from multiple vendors. Oracle wants to relieve customers of the burden of integration, providing flexible integration (so it fits your business) at a dramatically lower cost, so that you can focus instead on making your business unique, more compliant, secure, and more efficient. This enterprise-wide approach enables WSCA-NASPO users the ability to collaborate and align more effectively while lowering risk.



Accelerated Government Efficiency

Oracle is equipped to provide a highly scalable and flexible technology to accelerate WSCA-NASPO's user efficiency and expansion of service offerings to their customers, without disruption to operations. WSCA-NASPO users will benefit from proven best-in-class functionality with better business operations, lower administrative costs, high scalability, and the backing of an industry leader.

Oracle's approach represents not only best business practices but also open standards built upon a modern architecture. This enables WSCA-NASPO's entire organization or users to adapt to changes, and flexibly configure and reconfigure its systems to meet those changes. This capability is a critical success factor to WSCA-NASPO users.

Lower Total Cost of Ownership

Your total cost of ownership is reduced as Oracle's products drive efficiency within user organizations and take up fewer human and financial resources to maintain, update, and support.

- Oracle customers have leveraged their integrated suites of products to drive value and efficiency from their businesses.
- More than 90 percent of Oracle customers are using the current releases of Oracle products compared with significantly lower percentages for most of Oracle's major competitors. This speaks to the ability of Oracle customers to upgrade to current releases – and the value those current releases deliver.
- Oracle provides a single, logical view of all enterprise data and a centralized access point to manage user security and visibility. This lowers total cost of ownership and facilitates a single source of truth.

Oracle Leadership

- #1 UNIX server
- #1 database
- #1 database on Oracle Solaris and Linux
- #1 database on SAP
- #1 embedded database
- #1 identity and access management
- #1 development language—Java
- #1 data warehousing
- #1 middleware
- #1 application server
- #1 business analytics
- #1 customer relationship management
- #1 enterprise performance management

Conclusion

WSCA-NASPO will gain business efficiency from Oracle's complete, open, and integrated solutions combined with award-winning support services. Oracle's commitment to a superior ownership experience can maximize the value of WSCA-NASPO's enterprise systems investment.



This proposal reflects the objectives identified by WSCA-NASPO's RFP, and we are fully committed to providing WSCA-NASPO with a total approach to addressing your business objectives while reducing risk. Should your requirements change, we welcome the opportunity to discuss how Oracle products and services align to those requirements. We look forward to demonstrating the reliable strengths and innovative technology of **Oracle's Servers, Storage and Engineered Systems** upon submission of the proposal.



Materials Management Division
112 Administration Building
50 Sherburne Avenue
St. Paul, MN 55155
Voice: 651.296.2600
Fax: 651.297.3996

**REQUEST FOR PROPOSAL
SIGNATURE PAGE**

**Computer Equipment:
(Desktops, Laptops, Tablets,
Servers & Storage including
Related Peripherals & Services)**

Name of Vendor: Oracle America, Inc. Vendor E-Mail: ST-LOCAL-AGREEMENTS_US@ORACLE.COM
Address: 500 ORACLE PARKWAY, Redwood Shores, CA 94065
Phone: 650.506.7000 Fax: 713.654.8743 Date: 10-16-2013
Authorized Signature: *David Gibson*
Typed name of signer: DAVID GIBSON Title: GROUP VICE PRESIDENT
Signer must be authorized to contractually obligate the vendor.
Type or print clearly the name of the person who prepared the response: DAVID GIBSON
EMAIL/PHONE: DAVE.GIBSON@ORACLE.COM
281.392.7445

State Of Minnesota – Affirmative Action Certification

If your response to this solicitation is or could be in excess of \$100,000, complete the information requested below to determine whether you are subject to the Minnesota Human Rights Act (Minnesota Statutes 363A.36) certification requirement, and to provide documentation of compliance if necessary. It is your sole responsibility to provide this information and—if required—to apply for Human Rights certification prior to the due date of the bid or proposal and to obtain Human Rights certification prior to the execution of the contract. The State of Minnesota is under no obligation to delay proceeding with a contract until a company receives Human Rights certification

BOX A – For companies which have employed more than 40 full-time employees within Minnesota on any single working day during the previous 12 months. All other companies proceed to BOX B.

Your response will be rejected unless your business:

- has a current Certificate of Compliance issued by the Minnesota Department of Human Rights (MDHR)
- or
- has submitted an affirmative action plan to the MDHR, which the Department received prior to the date the responses are due.

Check one of the following statements if you have employed more than 40 full-time employees in Minnesota on any single working day during the previous 12 months:

- ☒ We have a current Certificate of Compliance issued by the MDHR. Proceed to **BOX C**. Include a copy of your certificate with your response.
- ☐ We do not have a current Certificate of Compliance. However, we submitted an Affirmative Action Plan to the MDHR for approval, which the Department received on _____ (date). Proceed to **BOX C**.
- ☐ We do not have a Certificate of Compliance, nor has the MDHR received an Affirmative Action Plan from our company. We acknowledge that our response will be rejected. Proceed to **BOX C**. Contact the Minnesota Department of Human Rights for assistance. (See below for contact information.)

Please note: Certificates of Compliance must be issued by the Minnesota Department of Human Rights. Affirmative Action Plans approved by the Federal government, a county, or a municipality must still be received, reviewed, and approved by the Minnesota Department of Human Rights before a certificate can be issued.

BOX B – For those companies not described in BOX A

Check below.

- ☐ We have not employed more than 40 full-time employees on any single working day in Minnesota within the previous 12 months. Proceed to **BOX C**.

BOX C – For all companies

By signing this statement, you certify that the information provided is accurate and that you are authorized to sign on behalf of the responder. You also certify that you are in compliance with federal affirmative action requirements that may apply to your company. (These requirements are generally triggered only by participating as a prime or subcontractor on federal projects or contracts. Contractors are alerted to these requirements by the federal government.)

Name of Company: ORACLE Date: 10-16-2013
 Authorized Signature: [Signature] Telephone number: 281-392-7445
 Printed Name: DAVID GIBSON Title: GROUP VICE PRESIDENT

For assistance with this form, contact:

Minnesota Department of Human Rights, Compliance & Community Relations

Mail: The Freeman Building 625 Robert Street North, TC Metro: (651) 296-5663 Toll Free: 800-657-3704
 Saint Paul, MN 55155
 Web: www.humanrights.state.mn.us Fax: (651) 296-9042 TTY: (651) 296-1283
 Email: compliance.mdhr@state.mn.us



Minnesota Department of
HUMAN RIGHTS

CERTIFICATE OF COMPLIANCE

ORACLE CORPORATION - MINNEAPOLIS is hereby certified as a contractor by the Minnesota Department of Human Rights. This certificate is valid from 3/29/2013 to 3/29/2015.

This certification is subject to revocation or suspension prior to its expiration if the department issues a finding of noncompliance or if your organization fails to make a good faith effort to implement its affirmative action plan.

Minnesota Department of Human Rights

FOR THE DEPARTMENT BY:

A handwritten signature in black ink, appearing to read "Kevin M. Lindsey".

Kevin M. Lindsey, Commissioner

AN EQUAL OPPORTUNITY EMPLOYER

Minnesota Department of Human Rights

Freeman Building • 625 Robert Street North • Saint Paul MN 55155

Tel: 651.539.1100 / TTY 651.296.1283 • Toll Free 800.657.3704 • Fax: 651.296.9042 • www.humanrights.state.mn.us

STATE OF MINNESOTA
DEPARTMENT OF ADMINISTRATION
MATERIALS MANAGEMENT DIVISION
AFFIDAVIT OF NONCOLLUSION

I hereby swear (or affirm) under the penalty of perjury:

1. That I am the responder (if the responder is an individual), a partner in the company (if the responder is a partnership), or an officer or employee of the responding corporation having authority to sign on its behalf (if the responder is a corporation);
2. That the attached response has been arrived at by the responder independently and has been submitted without collusion with and without any agreement, understanding or planned common course of action with any other vendor designed to limit fair or open competition;
3. That the contents of the RFP response have not been communicated by the responder or its employees or agents to any person not an employee or agent of the responder and will not be communicated to any such persons prior to the official opening of the responses; and
4. I certify that the statements in this affidavit are true and accurate.

Authorized Signature: David Glin

Date: 10-11-2013

Firm Name: ORACLE CORPORATION

Subscribed and sworn to me this

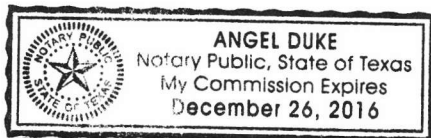
14 day of

October

Angel Duke
Notary Public

My commission expires

December 26, 2016



STATE OF MINNESOTA
DEPARTMENT OF ADMINISTRATION
MATERIALS MANAGEMENT DIVISION

PRIMARY CONTACT PERSON FOR MASTER AGREEMENT:

NAME:	Prem Velayudhan	TITLE:	Manager, Public Sector Contracts
TELEPHONE NUMBER:	(703) 364-0375	FAX NUMBER:	(703) 364-0375
TOLL FREE NUMBER:		E-MAIL:	prem.velayudhan@oracle.com

CONTACT PERSON TO EXPEDITE ORDERS (if different from above):

NAME:	Amy Harlow-Knotts	TITLE:	Business Analyst
TELEPHONE NUMBER:	+1 (248) 761-8299	FAX NUMBER:	
TOLL FREE NUMBER:		E-MAIL:	amy.harlow@oracle.com

ORDER ADDRESS:

STREET/PO BOX:	500 Oracle Parkway		
CITY/STATE:	Redwood Shores, CA	ZIPCODE:	94065
TELEPHONE NUMBER:	650-506-7000	FAX NUMBER:	
TOLL FREE NUMBER:	800-633-0738	E-MAIL:	oraclesales_us@oracle.com

REMIT-TO ADDRESS:

STREET/PO BOX:	P. O. BOX 203448		
CITY/STATE:	Dallas, TX	ZIPCODE:	75320-4471
TELEPHONE NUMBER:		FAX NUMBER:	916-315-5028
TOLL FREE NUMBER:	866-491-2250	E-MAIL:	cash-appsin_ww@oracle.com

STATE OF MINNESOTA
DEPARTMENT OF ADMINISTRATION
MATERIALS MANAGEMENT DIVISION

CONTRACT SAVINGS

SAVINGS REPORT.

Responders are required to calculate the percentage savings the State will realize as a result of the Master Agreement and include the amount of the percentage savings in the response.

Master Agreement Prices Average: 18 % Less than the price quoted to the general public (for reporting purposes only).

Savings were calculated based on equivalent purchases in each of the Named Product Hierarchies provided in the Pricing Proposal. While some discounts on some products are lower than others, an equivalent amount of purchases from each Named Product Hierarchy will result in average savings of 18% over the life of the contract when compared to prices quoted to the general public.

Trade Secret Information Form

Under Minnesota's Data Practices Act, data submitted in a response becomes public upon completion of the evaluation process and negotiations are complete, or upon completion of the selection process for a solicitation. However, "trade secret information" as defined in Minn. Stat. § 13.37, subd. 1(b), cannot be disclosed to the public. While the majority of data submitted in a response is not trade secret information, the following form is needed to assist the State in making appropriate determinations about the release of data provided in a response.

All responders must select one of the following boxes:

- ☒ My response **does not** contain "trade secret information." I understand that my entire response will become public record in accordance with Minn. Stat. § 13.591.
- ☐ My response **does** contain trade secret information because it contains data that:
 1. is a formula, pattern, compilation, program, device, method, technique or process; **AND**
 2. is the subject of efforts by myself or my organization that are reasonable under the circumstances to maintain its secrecy; **AND**
 3. derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use.

Complete only if trade secret status is asserted:

I am claiming that aspects of my response contain trade secret information. I have completed the following:

- ☐ I have clearly marked and placed any data I claim to be "trade secret information" in a separate envelope **AND** I am attaching an explanation justifying the trade secret designation.

Please note that failure to attach an explanation may result in a determination that the data does not meet the statutory trade secret definition. All data for which trade secret status is not justified will become public in accordance with Minn. Stat. § 13.591.

By submitting this response, responder agrees to indemnify and hold the State, its agents and employees, harmless from any claims or causes of action relating to the State's withholding of data based upon reliance on the above representations, including the payment of all costs and attorney fees incurred by the State in defending such an action.

ONLY information properly identified utilizing this form will be eligible for Trade Secret designation. This form must accompany any documentation that is being submitted for Trade Secret. This includes but is not limited to any material that may be submitted as part of the solicitation response, or in relation to a subsequent Master Agreement. Information labeled "confidential", "proprietary", or labeled with similar tags with regard to limiting the State's disclosure will NOT be eligible for trade secret designation unless the form provided in the solicitation is properly completed and submitted as a cover page to the information, and it meets the statutory definition of a trade secret. By submitting a response you agree that the information submitted that does not follow the trade secret process defined herein or does not meet the statutory definition of trade secret may be released by the State without prior notification to the responder and/or the Contract Vendor.

STATE OF MINNESOTA
DEPARTMENT OF ADMINISTRATION
MATERIALS MANAGEMENT DIVISION

TAXPAYER/VENDOR IDENTIFICATION

The Contract Vendor consents to disclosure of its social security number, federal employer tax identification number, and/or Minnesota tax identification number to federal and State tax agencies and State personnel involved in the payment of State obligations. These identification numbers may be used in the enforcement of federal and State tax laws which could result in action requiring the Contract Vendor to file tax returns and pay delinquent tax liabilities, if any (Minn. Stat. § 270C.65).

Firm Name: Oracle America, Inc.
Address: 500 Oracle Parkway
Redwood Shores, CA
94065

Minnesota SWIFT Vendor Registration Number: _____

If you are not registered as a vendor to the State in the SWIFT Procurement System, you must register online at

<http://mvw.mmb.state.mn.us/vendorresources>.

(Note: If approved, you will receive your vendor number approximately two business days after you register.)

Are you a sole proprietorship? _____ Yes ☒ No

Are you an independent contractor? _____ Yes ☒ No

STATE OF MINNESOTA RESIDENT VENDOR FORM

In accordance with Laws of Minnesota 2013, Chapter 142, Article 3, Section 16, amending Minn. Stat. § 16C.02, subd. 13, a "Resident Vendor" means a person, firm, or corporation that:

- (1) is authorized to conduct business in the state of Minnesota on the date a solicitation for a contract is first advertised or announced. It includes a foreign corporation duly authorized to engage in business in Minnesota;
- (2) has paid unemployment taxes or income taxes in this state during the 12 calendar months immediately preceding submission of the bid or proposal for which any preference is sought;
- (3) has a business address in the state; and
- (4) has affirmatively claimed that status in the bid or proposal submission.

To receive recognition as a Minnesota Resident Vendor ("Resident Vendor"), your company must meet each element of the statutory definition above by the solicitation opening date and time. If you wish to affirmatively claim Resident Vendor status, you should do so by submitting this form with your bid or proposal.

Resident Vendor status may be considered for purposes of resolving tied low bids or the application of a reciprocal preference.

I HEREBY CERTIFY THAT THE COMPANY LISTED BELOW:

1. Is authorized to conduct business in the State of Minnesota on the date a solicitation for a contract is first advertised or announced. (This includes a foreign corporation duly authorized to engage in business in Minnesota.)
☒ Yes ☐ No (must check yes or no)
2. Has paid unemployment taxes or income taxes in the State of Minnesota during the 12 calendar months immediately preceding submission of the bid or proposal for which any preference is sought.
☒ Yes ☐ No (must check yes or no)
3. Has a business address in the State of Minnesota.
☒ Yes ☐ No (must check yes or no)
4. Agrees to submit documentation, if requested, as part of the bid or proposal process, to verify compliance with the above statutory requirements.
☒ Yes ☐ No (must check yes or no)

BY SIGNING BELOW, you are certifying your compliance with the requirements set forth herein and claiming Resident Vendor status in your bid or proposal submission.

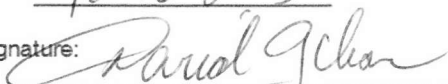
Name of Company:

Oracle America, Inc.

Date:

10-16-2013

Authorized Signature:



Telephone:

281-392-7445

Printed Name:

DAVID GIBSON

Title:

Group Vice President

IF YOU ARE CLAIMING RESIDENT VENDOR STATUS, SIGN AND RETURN THIS FORM WITH YOUR BID OR PROPOSAL SUBMISSION.

**Office of the Minnesota Secretary of State
Certificate of Good Standing**

I, Mark Ritchie, Secretary of State of Minnesota, do certify that: The business entity listed below was filed pursuant to the Minnesota Chapter listed below with the Office of the Secretary of State on the date listed below and that this business entity is registered to do business and is in good standing at the time this certificate is issued.

Name:	Oracle America, Inc.
Date Filed:	10/26/1989
File Number:	50555
Minnesota Statutes, Chapter:	303
Home Jurisdiction:	Delaware

This certificate has been issued on: 10/14/2013



Mark Ritchie

Mark Ritchie
Secretary of State
State of Minnesota

TERMS, CONDITIONS AND SPECIFICATIONS EXCEPTION FORM

WSCA-NASPO COMPUTER EQUIPMENT

RESPONDERS ARE CAUTIONED THAT BY TAKING ANY EXCEPTION THEY MAY BE MATERIALLY DEVIATING FROM THE REQUEST FOR PROPOSAL. IF A RESPONDER MATERIALLY DEVIATES FROM THE GENERAL TERMS, CONDITIONS AND INSTRUCTIONS OR THE WSCA-NASPO TERMS AND CONDITIONS AND/OR SPECIFICATIONS, ITS RESPONSE MAY BE REJECTED.

The State reserves the right to reject an exception or the entire proposal if exceptions are not provided on this form.

VENDOR NAME: Oracle America, Inc.

INSTRUCTIONS:

Clearly identify the Section and item number of the exception e.g. Section 2. A. 5 and provide original term and alternate language suggestion

Notice by Oracle:

By submitting this Exception form Oracle America Inc. ("Oracle") does not confirm its intent to accept any of the Terms and Conditions of the RFP. The Alternate Language References provided are solely for informational and discussion purposes with a view toward negotiating a mutually agreed upon Master Price Agreement. Most of the Exceptions provided as Alternate Language Reference by Oracle are draft alternatives based on Oracle's current WSCA Amended and Restated Master Price Agreement (in effect as of the date of submission). Draft proposed language has been provided for all the new provisions of the RFP. All other provisions where Oracle has not provided an exception are acceptable to Oracle as bases for negotiating a new Master Price Agreement. All terms and conditions, including, without limitation, the Exceptions provided in this document, are subject to final approval by Oracle, and are contingent on the finalization of a mutually acceptable new Master Price Agreement. Additionally, Oracle expects that any inapplicable definitions and related provisions ("inapplicable" because Oracle is not proposing products to which such definitions or provisions apply, such as "Desktop", "Tablet" and "EPEAT"), will not be included in any final Master Price Agreement.

Attached herewith for reference are the WSCA Amended and Restated Master Price Agreement along with Oracle's Standard Terms and Conditions, which includes the Oracle Master Agreement General Terms, Hardware Terms referenced in Schedule H, Program Terms referenced in Schedule P and Service Terms referenced in Schedule S.

SECTION REFERENCE	ORIGINAL TERM	ALTERNATE LANGUAGE REFERENCE
H. Definitions	Acceptance. See Section 2B28 for Terms regarding Acceptance and Acceptance Testing.	<p>Oracle proposes using the “Acceptance” provision provided in Section 6.A of the Amended and Restated Master Price Agreement, which provision is intended to supersede the provision at left:</p> <p>“A Purchasing Entity shall determine whether Products and Services delivered meet the Contractor’s published specifications. No payment shall be made for any Products or Services until the Purchasing Entity has accepted the Products or Services. The Purchasing Entity will make every effort to notify the Contractor within fifteen (15) days from the date of delivery of the Product or completion of the Service that the Products and/or Services are accepted. After fifteen (15) days the Product and/or Service will be deemed accepted.”</p>
	Components. Parts that make up a computer configuration.	<p>Oracle proposes the definition of “Component” from the Amended and Restated Master Price Agreement, which definition is intended to supersede the definition at left:</p> <p>“Component” means each individual piece of hardware that makes up the whole hardware product.</p>
	Configuration. The combination of hardware and software components that make up the total functioning system.	<p>Oracle proposes the definition of “Configuration” from the Amended and Restated Master Price Agreement, which definition is intended to supersede the definition at left:</p> <p>“Configuration” in most instances in this document means a total system configuration. This may include more than one model or part number (or SKU), or a combination of hardware, software, and configuring of the system to make the system work.</p>
	FOB Destination. Shipping charges are included in the price of the item and the shipped item becomes the legal property and responsibility of the receiver when it reaches its destination	<p>Oracle proposes the following definition, which definition is intended to supersede the definition at left:</p> <p>FOB Destination. Shipping charges are included in the price of the item and the shipped item becomes the legal property and</p>

	unless there is acceptance testing required.	responsibility of the receiver when it reaches its destination as per INCOTERMS.
	<p>Partner. A company, authorized by the Contract Vendor and approved by the Participating State, to provide marketing, support, or other authorized contract services on behalf of the Contract Vendor in accordance with the terms and conditions of the Contract Vendor's Master Agreement. In the RFP, Partner is the term that will be used to call out the many different relationships a manufacturer may have with another company to market their product including, but not limited to agents, subcontractors, partners, fulfillment partners, channel partners, business partners, servicing subcontractor, etc.</p>	<p>Oracle proposes the definition of “Authorized Reseller” from the Amended and Restated Master Price Agreement, which definition is intended to supersede the definition at left:</p> <p>“Authorized Reseller” means an entity that is authorized through a written agreement with Oracle to distribute the Products and/or services ordered by you at the time you place an order with such entity.</p>
	<p>Peripherals. A peripheral means any hardware product that can be attached to, added within or networked with personal computers, servers and storage. Peripherals extend the functionality of a computer without modifying the core components of the system. For the purposes of this proposal, peripherals are defined as including accessories. Peripherals may be manufactured by a third party, however, Contract Vendor shall not offer any peripherals manufactured by another Contract Vendor holding a Master Agreement. The Contract Vendors shall provide the warranty service and maintenance for all peripherals on the Master Agreement.</p>	<p>Oracle proposes the definition of “Peripherals” from the Amended and Restated Master Price Agreement, which definition is intended to supersede the definition at left:</p> <p>“Peripherals” means any product that can be attached to, added within, or networked with personal computers or servers, including but not limited to storage, printers (including multifunction network printers), scanners, monitors, keyboards, projectors, uninterruptible power supplies and accessories. Software is not considered a peripheral. Adaptive/Assistive technology devices are included as well as configurations for education. Peripherals may be manufactured by a third party, however, Contractor shall not offer any peripherals manufactured by another contractor holding a Master Price Agreement without the prior approval of the WSCA/NASPO Contract Administrator. AUDIO VISUAL PRODUCTS (digital cameras, televisions, whiteboards, etc.) are NOT included in the contract. The exception to this definition is whiteboards, which can be sold as part of the Instructional Bundles, but not as a stand-alone item. The Contractor(s) shall provide the warranty service and maintenance for equipment on a Master Price Agreement as well as a Takeback Program.</p>

	<p>Per Transaction Multiple Unit Discount. A contractual volume discount based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase.</p>	<p>Oracle proposes to leave the definition to the left as part of the definition and include the language below as our proposed offering for this discount. The below language is not a definition of Per Transaction Multiple Unit discount and this is the definition section.</p> <p>“Per Transaction Multiple Unit Discount” means a per transaction discount based on a single purchase order over \$2.5 million. If the net fees on a single order are greater than \$2.5 million, an additional 1% discount will be applied to that order.</p>
	<p>Purchasing Entity — means a state, city, county, district, other political subdivision of a State, and a nonprofit organization under the laws of some states if authorized by a Participating Addendum, that issues an order against the Master Agreement and becomes financially committed to the purchase.</p>	<p>Acceptable to Oracle for purposes of RFP. An individual Participating State may wish to redefine this term in its Participating State Addendum.</p>
	<p>Order. A purchase order, sales order, or other document used by a Purchasing Entity to order the Equipment.</p>	<p>Oracle proposes the definition of “Purchase Order” from the Amended and Restated Master Price Agreement, which definition is intended to supersede the definition at left:</p> <p>“Purchase Order” means an electronic or paper document issued by the Purchasing Entity that directs the Contractor to deliver Products or Services pursuant to a Price Agreement.</p>
	<p>Services. Broadly classed as installation/de-installation, maintenance, support, training, migration, and optimization of products offered or</p>	<p>Oracle proposes the definition of “Services” from the Amended and Restated Master Price Agreement, which definition is intended to</p>

	<p>supplied under the Master Agreement. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service desk/helpdesk, and any other directly related technical support service required for the effective operation of a product offered or supplied. Contract Vendors may offer, but participating States and entities do not have to accept, limited professional services related ONLY to the equipment and configuration of the equipment purchased through the resulting contracts. EACH PARTICIPATING STATE DETERMINES RESTRICTIONS AND NEGOTIATES TERMS FOR SERVICES.</p>	<p>supersede the definition at left:</p> <p>“Services” are broadly classed as installation/de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under the Master Price Agreement. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service desk/helpdesk, and any other directly related technical support service required for the effective operation of a product offered or supplied. <u>General consulting and all forms of application development and programming services are excluded.</u></p>
	<p>Software. For the purposes of this proposal, software is commercial operating off the shelf machine-readable object code instructions including microcode, firmware and operating system software that are preloaded on equipment. The term "Software" applies to all parts of software and documentation, including new releases, updates, and modifications of software.</p>	<p>Oracle proposes the definition of “Programs” from the Amended and Restated Master Price Agreement, which definition is intended to supersede the definition at left:</p> <p>“Programs” means the software products owned or distributed by Oracle which you have ordered, program documentation, and any program updates acquired through technical support.</p>

SECTION 2: MASTER AGREEMENT TERMS AND CONDITIONS

A. GENERAL TERMS, CONDITIONS & INSTRUCTIONS

1.	<p>ACCEPTANCE OF TERMS AND CONDITIONS</p> <p><u>The contents of the RFP and the response of the successful responder will become Master Agreement contractual obligations, along with the final Master Agreement, if acquisition action ensues.</u> A statement of acceptance of the proposed Contract Terms and Conditions, unless taken exception to, as specified in the RFP must be included in the response. Any suggestions for alternate language shall be presented. The Lead State is under no obligation to accept wording changes submitted by the responder. The Lead State is solely responsible for rendering decisions in matters of interpretation on all terms and conditions. Any response which fails to comply with this requirement may be disqualified as nonresponsive.</p> <p><u>All general proposal terms, specifications and WSCA-NASPO Terms & Conditions form a part of this RFP and will apply to any Master Agreements entered into as a result thereof.</u></p>	<p>Oracle rejects the bolded and underlined portions of Section 1 at left.</p> <p>Oracle is unwilling to attach or incorporate the RFP or all or any portion of Oracle's response into the Master Agreement or any other contract that may result between us.</p>
2.	<p>CONFLICT OF TERMS/ORDER OF PRECEDENCE:</p> <ol style="list-style-type: none"> 1. A Participating Entity's Participating Addendum ("PA"); 2. Minnesota WSCA-NASPO Master Agreement (includes negotiated Terms & Conditions) 3. The Solicitation; and 4. Accepted portions of Contract Vendor's response to the Solicitation, as modified in any proposal revisions (if permitted) 5. <p>These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contract Vendor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to the Master Agreement as an Exhibit or Attachment. No other terms and conditions shall apply, including terms and conditions listed in the Contract Vendor's response to the Solicitation, or terms</p>	<p>Oracle proposes the following provision, which provision is intended to supersede the provision at left:</p> <p><u>2. AGREEMENT ORDER OF PRECEDENCE.</u> The Master Agreement shall consist of the following documents:</p> <ol style="list-style-type: none"> 1. A Participating Entity's Participating Addendum ("PA"); and 2. Minnesota WSCA-NASPO Master Agreement (includes negotiated Terms and Conditions) 3. Contractor Vendor's proposal 4. The request for proposal document. <p>These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contract Vendor terms and conditions that apply to this Master Agreement are only those that are expressly</p>

	listed or referenced on the Contract Vendor's website, in the Contract Vendor quotation/sales order or in similar documents subsequently provided by the Contract Vendor.	accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.
11.	ENTIRE AGREEMENT. A written Master Agreement (including the contents of this RFP and selected portions of Contract Vendor's response incorporated therein by reference) and any written addenda thereto constitute the entire agreement of the parties to the Master Agreement.	<p>Oracle proposes the following provision, which provision is intended to supersede the provision at left:</p> <p>ENTIRE AGREEMENT. The Master Agreement, the information which is incorporated into the Master Agreement by written reference (including reference to information contained in a URL or referenced policy), and any written addenda thereto constitute the entire agreement of the parties to the Master Agreement, and supersede all prior or contemporaneous agreements or representations, written or oral, regarding the products and/or services offered under the Master Agreement.</p>
12.	IRREVOCABLE OFFER. In accordance with this Request for Proposal, and subject to all conditions thereof, the undersigned agrees that its response to this RFP, or any part thereof, is an irrevocable offer for 180 days following the submission deadline date unless stated otherwise in the RFP. <u>It is understood and agreed that the response, or any part thereof, when accepted by the appropriate department and State officials in writing, may become part of a legal and binding Master Agreement between the undersigned vendor and the State of Minnesota.</u>	<p>Oracle rejects the bolded and underlined portions of Section 12 at left.</p> <p>Oracle is unwilling to attach or incorporate the RFP or all or any portion of Oracle's response into the Master Agreement or any other contract that may result between us.</p>

SECTION 2: MASTER AGREEMENT TERMS AND CONDITIONS

B. WSCA-NASPO TERMS AND CONDITIONS

1. **ADMINISTRATIVE FEES.** The Contract Vendor shall pay a WSCA-NASPO Administrative Fee of one-tenth of one percent (0.1% or 0.001) in accordance with the Terms and Conditions of the Master Agreement no later than 60 days following the end of each calendar quarter. The WSCA-NASPO Administrative Fee shall be submitted quarterly and is based on sales of products and services (less any charges for taxes or shipping). The WSCA-NASPO Administrative Fee is not negotiable. This fee is to be included as part of the pricing submitted with proposal. Additionally, some states may require an additional fee be paid directly to the state on purchases made by Purchasing Entities within that state. For all such requests, the fee level, payment method and schedule for such reports and payments will be incorporated into the Participating Addendum that is made a part of the Master Agreement. The Contract Vendor may adjust the Master Agreement pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of the state. All such agreements may not affect the WSCA-NASPO Administrative Fee or the prices paid by the Purchasing Entities outside the jurisdiction of the state requesting the additional fee.

Oracle proposes Section 44 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:

A. Administration Reporting and Fees

1. The Contractor agrees to provide monthly utilization reports to the WSCA/NASPO PC Contracts Reporting person and the WSCA/NASPO Contract Administrator by the 15th of the month following the end of the previous month. (Ex. Purchases during January are reported by the 15th of February; purchases made during February are reported by the 15th of March; etc.). The report shall be in the format developed by the Lead State and supplied to the Contractor.

2. The Contractor agrees to provide quarterly Administrative Fee check payable to WSCA/NASPO for an amount equal to one-twentieth of one percent (0.0005) of the net sales for the period. The form to be submitted with the check, as well as the mailing address, has been supplied to the Contractor. Payment shall be made in accordance with the following schedule:

<u>Period End</u>	<u>Fee Due Date</u>
June 30	July 31
September 30	October 31
December 31	January 31
March 31	April 30

3. The Contractor agrees to include all Authorized Reseller sales in the monthly utilization reports described above. In addition, the Contractor agrees to provide a supplemental Authorized Reseller utilization report of the net sales for the period subtotaled by Purchasing Entity name, within Purchasing Entity state name by Authorized Reseller Name.

4. The Contractor agrees to provide with the utilization report the

		<p>environmental information shown in the report format provided; as well as a supplemental report of the number and type of units taken back in a format to be mutually agreed to.</p> <p>5. The utilization reports shall be submitted to the WSCA/NASPO PC Contracts Reporting person and the WSCA/NASPO Contract Administrator via electronic mail in a Microsoft Excel spreadsheet format, or other methods such as direct access to Internet or other databases.</p> <p>6. If requested by the WSCA/NASPO Contract Administrator, the Contractor agrees to provide supporting Purchase Order detail records on mutually agreed magnetic media in a mutually agreed format. Such request shall not exceed twelve per year.</p> <p>7. The failure to file the utilization reports and fees on a timely basis shall constitute grounds for the removal of the Contractor's primary representative, suspension of this Agreement or termination of this Agreement for cause.</p> <p>8. The WSCA/NASPO Contract Administrator shall be allowed access to all reports from all Purchasing Entities.</p> <p>B. Participating Entity Reports and Fees</p> <p>1. Participating Entities may require an additional fee be paid directly to the State on purchases made by Purchasing Entities within that State. For all such requests, the fee level, payment method and schedule for such reports and payments shall be incorporated in to the Participating Addendum that is made a part of this Agreement. The Contractor may adjust PSS pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of that State. All such agreements shall have no affect whatsoever on the WSCA fee or the prices paid by the Purchasing Entities outside the jurisdiction of the State requesting the additional fee.</p> <p>2. Purchasing Entities will be encouraged to use the reporting format developed by the lead State for their reporting needs. However, the Contractor agrees to provide additional reports to Purchasing Entities upon agreement by both parties as to the content and delivery methods of the report. Methods of delivery may include direct access to Internet or other databases.</p>
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		3. Each State Purchasing Entity shall be allowed access to reports from all entities within that State.
2.	<p><u>AGREEMENT ORDER OF PRECEDENCE.</u> The Master Agreement shall consist of the following documents:</p> <ol style="list-style-type: none">1. A Participating Entity's Participating Addendum ("PA");2. Minnesota WSCA-NASPO Master Agreement (includes negotiated Terms and Conditions)3. The Solicitation; and4. Accepted portions of the Contract Vendor's response to the Solicitation, as modified in any proposal revisions (if permitted) <p>These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contract Vendor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment. No other terms and conditions shall apply, including terms and conditions listed in the Contract Vendor's response to the Solicitation, or terms listed or referenced on the Contract Vendor's website, in the Contract Vendor quotation/sales order or in similar documents subsequently provided by the Contract Vendor.</p>	<p>Oracle proposes the following provision, which provision is intended to supersede the provision at left:</p> <p><u>2. AGREEMENT ORDER OF PRECEDENCE.</u> The Master Agreement shall consist of the following documents:</p> <ol style="list-style-type: none">1. A Participating Entity's Participating Addendum ("PA");2. Minnesota WSCA-NASPO Master Agreement (includes negotiated Terms and Conditions)3. Contractor Vendor's proposal4. The request for proposal document. <p>These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above. Contract Vendor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.</p>
3.	<p><u>AMENDMENTS.</u> The terms of this Master Agreement shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the WSCA-NASPO Master Agreement Administrator.</p>	<p>Oracle proposes Section 25 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>25. Amendments</p> <p>Contract amendments shall be negotiated by the State with the Contractor whenever necessary to address changes in the terms and conditions, costs, timetable, or increased or decreased scope of work. This Agreement shall be amended only by written instrument executed by the parties. An approved</p>

		Contract amendment means one approved by the authorized signatories of the Contractor and the State as required by law.
4.	ASSIGNMENT OF ANTITRUST RIGHTS. Contract Vendor irrevocably assigns to a Participating Entity any claim for relief or cause of action which the Contract Vendor now has or which may accrue to the Contract Vendor in the future by reason of any violation of state or federal antitrust laws (15 U.S.C. § 1-15 or a Participating Entity's state antitrust provisions), as now in effect and as may be amended from time to time, in connection with any goods or services provided to the Contract Vendor for the purpose of carrying out the Contract Vendor's obligations under this Master Agreement or Participating Addendum, including, at a Participating Entity's option, the right to control any such litigation on such claim for relief or cause of action.	<p>Oracle proposes Section 51 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>51. Antitrust</p> <p>The Contractor hereby assigns to the State any and all claims for overcharges as to goods and/or services provided in connection with this Contract resulting from antitrust violations which arise under antitrust laws of the United States and the antitrust laws of the State.</p>
5.	ASSIGNMENT/SUBCONTRACT. Contract Vendor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in part, without the prior written approval of the WSCA-NASPO Master Agreement Administrator.	<p>Oracle proposes the following language, which is redlined against the RFP definition and intended to supersede the language at left:</p> <p>5. ASSIGNMENT/SUBCONTRACT. Contract Vendor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in part, without the prior written approval of the WSCA-NASPO Master Agreement Administrator. <u>The State may not assign the Master Agreement, and no Participating State or Participating Entity may give or transfer the Programs, operating system, integrated software and/or any service offerings or an interest in them to another individual or entity.</u></p>
6.	CANCELLATION. Unless otherwise stated in the special terms and conditions, any Master Agreement may be canceled by either party upon 60 days' notice, in writing, prior to the effective date of the	Oracle proposes Section 8 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:

	<p>cancellation. Further, any Participating Entity may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the special terms and conditions of this solicitation or in the applicable Participating Addendum. Cancellation may be in whole or in part. Any cancellation under this provision shall not affect the rights and obligations attending orders outstanding at the time of cancellation, including any right of a Participating Entity to indemnification by the Contract Vendor, rights of payment for goods/services delivered and accepted, and rights attending any warranty or default in performance in association with any order. Cancellation of the Master Agreement due to Contract Vendor default may be immediate if defaults cannot be reasonably cured as allowed per Default and Remedies term.</p>	<p>8. Termination</p> <p>The following provisions are applicable in the event that the agreement is terminated.</p> <p>A. Termination for Convenience</p> <p>At any time, the State may terminate this Agreement, in whole or in part, by giving the Contractor (30) days written notice; provided, however, neither the State nor a Purchasing Entity has the right to terminate a specific purchase order for convenience after it has been issued if the product is ultimately accepted. At any time, the Contractor may terminate this Agreement, in whole or in part, by giving the WSCA/NASPO Contract Administrator sixty (60) days written notice. Such termination shall not relieve the Contractor of warranty or other Service obligations incurred under the terms of this Agreement. In the event of a cancellation, the Contractor shall be entitled to payment, determined on a pro rata basis, for work or services satisfactorily performed and accepted.</p> <p>B. Termination for Cause</p> <p>Either party may terminate this Agreement for cause based upon material breach of this Agreement by the other party, provided that the non-breaching party shall give the breaching party written notice specifying the breach and shall afford the breaching party a reasonable opportunity to correct the breach. If within thirty (30) days after receipt of a written notice the breaching party has not corrected the breach or, in the case of a breach that cannot be corrected in thirty (30) days, begun and proceeded in good faith to correct the breach, the non-breaching party may declare the breaching party in default and terminate the Agreement effective immediately. The non-breaching party shall retain any and all other remedies available to it under the law.</p> <p>C. A Purchasing Entity's Rights</p>
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7.	<p><u>CONFIDENTIALITY, NON-DISCLOSURE AND INJUNCTIVE RELIEF.</u></p> <p><u>7.1 Confidentiality.</u> Contract Vendor acknowledges that it and its employees or agents may, in the course of providing the Product under this Master Agreement, be exposed to or acquire information that is confidential to Participating Entity or Participating Entity's clients. Any and all information of any form that is marked as confidential or would by its nature be deemed confidential obtained by Contract Vendor or its employees or agents in the performance of this Master Agreement, including, but not necessarily limited to (a) any Participating Entity records, (b) personnel records, and (c) information concerning individuals, is confidential information of Participating Entity ("Confidential Information"). Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contract Vendor shall be treated in the same manner as the Confidential Information. Confidential Information does not include information that (a) is or becomes (other than by disclosure by Contract Vendor) publicly known; (b) is furnished by Participating Entity to others without restrictions similar to those imposed by this Master Agreement; (c) is rightfully in Contract Vendor's possession without the obligation of nondisclosure prior to the time of its disclosure under this Master Agreement; (d) is obtained from a source other than Participating Entity without the obligation of confidentiality, (e) is disclosed with the written consent of Participating Entity or; (f) is independently</p>	<p>Oracle proposes Section 34 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>34. Nondisclosure</p> <p>This Section 34 (Nondisclosure) does not apply to the extent that confidential information, as defined below, is required to be disclosed by applicable law, including the Minnesota Government Data Practices Act. Notwithstanding the foregoing, if you receive a request for disclosure of Oracle confidential information, you agree to promptly notify Oracle in writing and give Oracle an opportunity to request confidentiality protection for any information to which you may deny access under law.</p> <p>By virtue of this Agreement, the parties may have access to information that is confidential to one another ("confidential information"). We each agree to disclose only information that is required for the performance of obligations under this agreement. Confidential information shall be limited to all information clearly identified as confidential at the time of disclosure.</p> <p>A party's confidential information shall not include information that: (a) is or becomes a part of the public domain through no act or omission of the other party; (b) was in the other party's lawful possession prior to the disclosure and had not been</p>

<p>developed by employees, agents or subcontractor of Contract Vendor who can be shown to have had no access to the Confidential Information.</p> <p>7.2 Non-Disclosure. Contract Vendor shall hold Confidential Information in confidence, using at least the industry standard of confidentiality, and not to copy, reproduce, sell, assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than the performance of this Master Agreement to Participating Entity hereunder, and to advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contract Vendor shall use commercially reasonable efforts to assist Participating Entity in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the generality of the foregoing, Contract Vendor shall advise Participating Entity immediately if Contract Vendor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Master Agreement and Contract Vendor shall at its expense cooperate with Participating Entity in seeking injunctive or other equitable relief in the name of Participating Entity or Contract Vendor against any such person. Except as directed by Participating Entity, Contract Vendor will not at any time during or after the term of this Master Agreement disclose, directly or indirectly, any Confidential Information to any person, except in accordance with this Master Agreement, and that upon termination of this Master Agreement or at Participating Entity's request, Contract Vendor shall turn over to Participating Entity all documents, papers, and other matter in Contract Vendor's possession that embody Confidential Information. Notwithstanding the foregoing, Contract Vendor may keep one copy of such Confidential Information necessary for quality assurance, audits and evidence of the performance of this Master Agreement.</p> <p>7.3 Injunctive Relief. Contract Vendor acknowledges that breach of this Section, including disclosure of any Confidential Information, will cause irreparable injury to Participating Entity that is inadequately compensable in damages. Accordingly, Participating Entity may seek and obtain injunctive relief against the breach or threatened</p>	<p>obtained by the other party either directly or indirectly from the disclosing party; (c) is lawfully disclosed to the other party by a third party without restriction on the disclosure; or (d) is independently developed by the other party.</p> <p>We each agree to hold each other's confidential information in confidence for a period of three years from the date of disclosure. Also, we each agree to disclose confidential information only to those employees or agents who are required to protect it against unauthorized disclosure. Nothing shall prevent either party from disclosing the terms or pricing under this Agreement or orders submitted under this Agreement in any legal proceeding arising from or in connection with this Agreement or disclosing the confidential information to a federal or state governmental entity as required by law.</p>
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	<p>breach of the foregoing undertakings, in addition to any other legal remedies that may be available. Contract Vendor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business interests of Participating Entity and are reasonable in scope and content.</p> <p>7.4 Participating Entity is agreeing to the above language to the extent is not in conflict with Participating Entities public disclosure laws.</p>	
<p>8.</p>	<p>DEBARMENT. The Contract Vendor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (Master Agreement) by any governmental department or agency. If the Contract Vendor cannot certify this statement, attach a written explanation for review by WSCA-NASPO.</p> <p>In any order against this Master Agreement for a requirement established by a Purchasing Entity that discloses the use of federal funding, to the extent another form of certification is not required by a Participating Addendum or the order of the Purchasing Entity, the Contractor's quote represents a recertification consistent with the terms of paragraph 8, Section 2D, Minnesota Terms and Conditions.</p>	<p>Oracle is open to negotiating a mutually agreed upon provision based on the preliminary draft language provided below (which provision is intended to supersede the provision at left):</p> <p>8. DEBARMENT. The Contract Vendor certifies that, to the best of the Contract Vendor's knowledge and belief, as of the date hereof, neither Oracle America, Inc. nor its Section 16 officers are presently debarred, suspended or proposed for debarment by any United States federal governmental department or agency or any governmental department or agency of the State of Minnesota. This certification is limited to investigations that might impact Contract Vendor's ability to provide products and/or services to the State.</p>
<p>9.</p>	<p>DEFAULTS & REMEDIES.</p> <p>a. The occurrence of any of the following events shall be an event of default under this Master Agreement:</p> <ul style="list-style-type: none"> i. Nonperformance of contractual requirements; or ii. A material breach of any term or condition of this Master Agreement; or iii. Any representation or warranty by Contract Vendor in response to the solicitation or in this Master Agreement proves to be untrue or materially 	<p>Oracle proposes Section 45 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>45. Default and Remedies</p> <p>A. Any of the following shall constitute cause to declare this Agreement or any order under this Agreement in default:</p> <ul style="list-style-type: none"> 1. Nonperformance of contractual requirements; or

<p>misleading; or</p> <p>iv. Institution of proceedings under any bankruptcy, insolvency, reorganization or similar law, by or against Contract Vendor, or the appointment of a receiver or similar officer for Contract Vendor or any of its property, which is not vacated or fully stayed within thirty (30) calendar days after the institution or occurrence thereof; or</p> <p>v. Any default specified in another section of this Master Agreement.</p> <p>b. Upon the occurrence of an event of default, Lead State shall issue a written notice of default, identifying the nature of the default, and providing a period of 30 calendar days in which Contract Vendor shall have an opportunity to cure the default. The Lead State shall not be required to provide advance written notice or a cure period and may immediately terminate this Master Agreement in whole or in part if the Lead State, in its sole discretion, determines that it is reasonably necessary to preserve public safety or prevent immediate public crisis. Time allowed for cure shall not diminish or eliminate Contract Vendor's liability for damages, including liquidated damages to the extent provided for under this Master Agreement.</p> <p>c. If Contract Vendor is afforded an opportunity to cure and fails to cure the default within the period specified in the written notice of default, Contract Vendor shall be in breach of its obligations under this Master Agreement and Lead State shall have the right to exercise any or all of the following remedies:</p> <p>i. Exercise any remedy provided by law; and</p> <p>ii. Terminate this Master Agreement and any related Master Agreements or portions thereof; and</p> <p>iii. Impose liquidated damages as provided in this Master Agreement; and</p> <p>iv. Suspend Contract Vendor from receiving future bid solicitations; and</p> <p>v. Suspend Contract Vendor's performance; and</p> <p>vi. Withhold payment until the default is remedied.</p>	<p>2. A material breach of any term or condition of this Agreement.</p> <p>B. A written notice of default, and an opportunity to cure, shall be issued by the party claiming default, whether the Lead State (in the case of breach of the entire Agreement), a Participating Entity (in the case of a breach of the participating addendum), the Purchasing Entity (with respect to any order), or the Contractor. Time allowed for cure shall not diminish or eliminate any liability for liquidated or other damages.</p> <p>C. If the default remains after the opportunity for cure, the non-defaulting party may:</p> <p>1. Exercise any remedy provided by law or equity;</p> <p>2. Terminate the Agreement, a Participating Addendum, or any portion thereof, including any Purchase Orders issued against the Agreement;</p> <p>3. Impose liquidated damages, as specified in a Participating Addendum;</p> <p>4. In the case of default by the Contractor, and to the extent permitted by the law of the Participating State or Purchasing Entity, suspend Contractor from receiving future solicitations.</p> <p>5. Charge the defaulting Contractor the full increase in cost and administrative handling to purchase the product or service from another Contractor.</p> <p>D. The MMD reserves the right, upon approval of the WSCA Directors, to develop and implement a step-by-step process to deal with Contractor failure to perform issues.</p>
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	<p>d. In the event of a default under a Participating Addendum, a Participating Entity shall provide a written notice of default as described in this section and have all of the rights and remedies under this paragraph regarding its participation in the Master Agreement, in addition to those set forth in its Participating Addendum. Unless otherwise specified in a Purchase Order, a Purchasing Entity shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable Participating Addendum with respect to an Order placed by the Purchasing Entity. Nothing in these Master Agreement Terms and Conditions shall be construed to limit the rights and remedies available to a Purchasing Entity under the applicable commercial code.</p>	
<p>10.</p>	<p><u>DELIVERY.</u> Unless otherwise indicated in the Master Agreement, the prices are the delivered price to any Purchasing Entity. All deliveries shall be F.O.B. destination with all transportation and handling charges paid by the Contract Vendor. Additional delivery charges will not be allowed for back orders.</p>	<p>Oracle proposes Sections 10 and 18 of the Amended and Restated Master Price Agreement, which Sections are intended to supersede the Section at left:</p> <p>10.Shipment and Risk of Loss</p> <p>A. All deliveries shall be F.O.B. destination, prepaid and allowed, with all transportation and handling charges included in the price of the product and paid by the Contractor. Responsibility and liability for loss or damage shall remain with the Contractor until delivery. Delivery of the product does not relieve the Contractor of responsibility for latent defects, fraud and Contractor's warranty obligations.</p> <p>B. Whenever a Purchasing Entity does not accept Products and returns them to the Contractor, all related documentation furnished by the Contractor shall be returned also. Unless otherwise agreed upon by the Purchasing Entity, the Contractor is responsible for the pick-up of returned Products. The Contractor shall bear all risk of loss or damage with respect to returned Products except for loss or damage directly attributable to the negligence or intentional misconduct of the Purchasing Entity.</p> <p>C. Unless otherwise arranged between the Purchasing</p>

		<p>Entity and Contractor, all Products shall be shipped within 5 to 10 days after receipt of a purchase order, by a reliable and insured shipping company.</p> <p>18. Product Delivery</p> <p>Contractor agrees to deliver Products to Purchasing Entities within 10 to 15 days after receipt of a valid Purchase Order, or in accordance with the schedule in the Purchasing Entity's Purchase Order.</p>
11.	<p>FORCE MAJEURE. Neither party to this Master Agreement shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. The WSCA-NASPO Master Agreement Administrator may terminate this Master Agreement after determining such delay or default will reasonably prevent successful performance of the Master Agreement.</p>	<p>Oracle proposes Section 19 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>19. Force Majeure</p> <p>Neither party hereto shall be considered in default in the performance of its obligations hereunder to the extent that performance of any such obligations is prevented or delayed by acts of God, war, riot or other catastrophes beyond the reasonable control of the party unless the act or occurrence could have been reasonably foreseen and reasonable action could have been taken to prevent the delay or failure to perform. A party defaulting under this provision must provide the other party prompt written notice of the default and take all necessary steps to bring about performance as soon as practicable.</p>
12.	<p>GOVERNING LAW. This procurement and the resulting agreement shall be governed by and construed in accordance with the laws of the Lead State sponsoring and administering the procurement. The construction and effect of any Participating Addendum or order against the Master Agreements shall be governed by and construed in accordance with the laws of the Participating Entity's State. Venue for any claim, dispute or action concerning an order placed against the Master Agreements or the effect of a Participating Addendum shall be in the Purchasing Entity's</p>	<p>Oracle proposes Section 31 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>31. Governing Law</p> <p>This Agreement shall be governed and construed in accordance with the laws of the Lead State. The construction and effect of any Participating Addendum or order against this Agreement shall be governed by and construed in accordance with the laws of the Purchasing Entity's state. Venue for any claim, dispute or action concerning the construction and effect of the Agreement shall be in the Lead State. Venue for any claim, dispute or action concerning an order placed against this Agreement or the effect of a Participating Addendum or shall be</p>

	State.	in the Purchasing Entity's state.
16.	<p>INDIVIDUAL CUSTOMER. Except to the extent modified by a Participating Addendum, each Participating Entity shall follow the terms and conditions of the Master Agreement and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement, including but not limited to, any indemnity or to recover any costs allowed in the Master Agreement and applicable Participating Addendum for their purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contract Vendor will apply the charges and invoice each Purchasing Entity individually.</p>	<p>Oracle proposes the following language, which is redlined against the RFP definition and intended to supersede the language at left:</p> <p>INDIVIDUAL CUSTOMER. Except to the extent modified by a Participating Addendum, each Participating Entity shall follow the terms and conditions of the Master Agreement and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement, including but not limited to, any indemnity or to recover any costs allowed in the Master Agreement and applicable Participating Addendum for their purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contract Vendor will apply the charges and invoice each Purchasing Entity individually.</p>
17.	<p>INSURANCE. Except to the extent modified by a Participating Addendum, Contract Vendor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. Contract Vendor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in the Participating Entity's state and having a rating of A-, Class VII or better, in the most recently published edition of Best's Reports. Failure to buy and maintain the required insurance may result in this Master Agreement's termination or at a Participating Entity's option, result in termination of its Participating Addendum.</p> <p>Coverage shall be written on an occurrence basis. The minimum acceptable limits shall be as indicated below, with no deductible for each of the following categories:</p>	<p>We cannot agree to provide insurance with "no deductible". We request the deletion of the sentence "with no deductible for each of the following categories".</p>

	<p>a) Commercial General Liability covering the risks of bodily injury (including death), property damage and personal injury, including coverage for contractual liability, with a limit of not less than \$1 million per occurrence/\$2 million general aggregate;</p> <p>b) Contract Vendor must comply with any applicable State Workers Compensation or Employers Liability Insurance requirements.</p> <p>Contract Vendor shall pay premiums on all insurance policies. Such policies shall also reference this Master Agreement and shall have a condition that they not be revoked by the insurer until thirty (30) calendar days after notice of intended revocation thereof shall have been given to Participating Entity by the Contract Vendor.</p> <p>Prior to commencement of the work, Contract Vendor shall provide to the Participating Entity a written endorsement to the Contract Vendor's general liability insurance policy that (i) names the Participating Entity as an additional insured, (ii) provides that no material alteration, cancellation, non-renewal, or expiration of the coverage contained in such policy shall have effect unless the named Participating Entity has been given at least thirty (30) days prior written notice, and (iii) provides that the Contract Vendor's liability insurance policy shall be primary, with any liability insurance of the Participating Entity as secondary and noncontributory.</p> <p>Contract Vendor shall furnish to Participating Entity copies of certificates of all required insurance within thirty (30) calendar days of the Participating Addendum's effective date and prior to performing any work. Copies of renewal certificates of all required insurance shall be furnished within thirty (30) days after renewal date. These certificates of insurance must expressly indicate compliance with each and every insurance requirement specified in this section. Failure to provide evidence of coverage may, at the Lead State Master Agreement Administrator's sole option, result in this Master Agreement's termination.</p>	
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	Coverage and limits shall not limit Contract Vendor's liability and obligations under this Master Agreement.	
18.	<p><u>LAWS AND REGULATIONS.</u> Any and all supplies, services and equipment offered and furnished shall comply fully with all applicable Federal and State laws and regulations.</p>	<p>Oracle proposes the following language, which language is intended to supersede the language at left:</p> <p>Contract Vendor shall comply with all laws to the extent that such laws, by their terms, are expressly applicable to Contract Vendor's delivery of products and services under this Master Agreement and impose obligations directly upon Contract Vendor in its role as an information technology services provider with respect to the services performed under this agreement. Notwithstanding the foregoing sentence, to the extent the State, any Participating State or any Participating Entity may provide Contract Vendor access to health, payment card or other sensitive personal information that requires the application of specific regulatory, legal or industry data security obligations, the State, Participating State or Participating Entity, as applicable, and Contract Vendor agree to specify such security obligations in the applicable order for such products or services.</p>
20.	<p><u>NO WAIVER OF SOVEREIGN IMMUNITY.</u> The Lead State, Participating Entity or Purchasing Entity to the extent it applies does not waive its sovereign immunity by entering into this Contract and fully retains all immunities and defenses provided by law with regard to any action based on this Contract.</p> <p>If a claim must be brought in a federal forum, then it must be brought and adjudicated solely and exclusively within the United States District Court of the Participating Entity's State.</p>	<p>Oracle proposes Section 48 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>48. Sovereign Immunity</p> <p>The State does not waive its sovereign immunity by entering into this Contract and fully retains all immunities and defenses provided by law with regard to any action based on this Contract.</p>
22.	<p><u>PARTICIPANTS.</u> WSCA-NASPO Cooperative Purchasing Organization LLC is not a party to the Master Agreement. It is a nonprofit cooperative purchasing organization assisting states in administering the WSCA/NASPO cooperative purchasing</p>	<p>Oracle proposes the following language, which is redlined against the language at left and intended to supersede such language:</p> <p><u>PARTICIPANTS.</u> WSCA-NASPO Cooperative Purchasing Organization</p>

	<p>program for state government departments, institutions, agencies and political subdivisions (e.g., colleges, school districts, counties, cities, etc.) for all 50 states and the District of Columbia. Obligations under this Master Agreement are limited to those Participating States who have signed a Participating Addendum where contemplated by the solicitation. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions. Unless otherwise specified in the solicitation, the resulting award will be permissive.</p>	<p>LLC is not a party to the Master Agreement. It is a nonprofit cooperative purchasing organization assisting states in administering the WSCA/NASPO cooperative purchasing program for state government departments, institutions, agencies and political subdivisions (e.g., colleges, school districts, counties, cities, etc.) for all 50 states and the District of Columbia. Obligations under this Master Agreement are limited to the State and those Participating States who have signed a Participating Addendum where contemplated by the solicitation. Financial obligations of Participating States are limited to the orders placed by the departments, or other state agencies and institutions or other Participating Entities having available funds. Participating States incur no financial obligations on behalf of political subdivisions. This Master Agreement is a permissive agreement. Unless otherwise specified in the solicitation, the resulting award will be permissive.</p>
23.	<p><u>PARTICIPATION OF ENTITIES.</u> Use of specific WSCA-NASPO cooperative Master Agreements by state agencies, political subdivisions and other entities (including cooperatives) authorized by individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official.</p>	<p>Oracle proposes the following language, which is redlined against the language at left and intended to supersede such language:</p> <p><u>PARTICIPATION OF ENTITIES.</u> Use of specific WSCA-NASPO cooperative Master Agreements by state agencies, political subdivisions and other entities (including cooperatives) authorized by individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official.</p>
24.	<p><u>PAYMENT .</u> Payment for completion of an order under this Master Agreement is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contract Vendor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card" with no additional charge.</p>	<p>Oracle proposes the following language, which is redlined against the language at left and intended to supersede such language:</p> <p><u>PAYMENT .</u> Payment for completion of an order under this Master Agreement is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later, unless otherwise agreed by the Contract Vendor and the Participating Entity. After such 30-day period, 45 days the Contract Vendor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted to the Contract Vendor by mail at the address shown</p>

		<p>on the invoice. Payments may be made via a State or political subdivision "Purchasing Card" with no additional charge.</p> <p>In the event an order is shipped incomplete (partial), the Purchasing Entity shall pay for each shipment as invoiced by the Contractor Vendor unless the Purchasing Entity has clearly specified "No Partial Shipments" on each Purchase Order.</p>
25.	<p>PUBLIC INFORMATION. The Master Agreement and all related documents are subject to disclosure pursuant to the Participating Entity's public information laws.</p>	<p>Oracle proposes Section 34 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>34. Nondisclosure</p> <p>This Section 34 (Nondisclosure) does not apply to the extent that confidential information, as defined below, is required to be disclosed by applicable law, including the Minnesota Government Data Practices Act. Notwithstanding the foregoing, if you receive a request for disclosure of Oracle confidential information, you agree to promptly notify Oracle in writing and give Oracle an opportunity to request confidentiality protection for any information to which you may deny access under law.</p> <p>By virtue of this Agreement, the parties may have access to information that is confidential to one another ("confidential information"). We each agree to disclose only information that is required for the performance of obligations under this agreement. Confidential information shall be limited to all information clearly identified as confidential at the time of disclosure.</p> <p>A party's confidential information shall not include information that: (a) is or becomes a part of the public domain through no act or omission of the other party; (b) was in the other party's lawful possession prior to the disclosure and had not been obtained by the other party either directly or indirectly from the disclosing party; (c) is lawfully disclosed to the other party by a third party without restriction on the disclosure; or (d) is independently developed by the other party.</p>

		<p>We each agree to hold each other's confidential information in confidence for a period of three years from the date of disclosure. Also, we each agree to disclose confidential information only to those employees or agents who are required to protect it against unauthorized disclosure. Nothing shall prevent either party from disclosing the terms or pricing under this Agreement or orders submitted under this Agreement in any legal proceeding arising from or in connection with this Agreement or disclosing the confidential information to a federal or state governmental entity as required by law.</p>
<p>26.</p>	<p>RECORDS ADMINISTRATION AND AUDIT. The disclosure of records in Participating States relating to Participating addenda and orders placed against the Master Agreement shall be governed by the laws of the Participating State and entity who placed the order.</p> <p>The Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Agreement and orders placed by Purchasing Entities under it to the extent and in such detail as shall adequately reflect performance and administration of payments and fees. Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Agreement or orders placed by a Purchasing Entity under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right shall survive for a period of five (5) years following termination of this Agreement or final payment for any order placed by a Purchasing Entity against this Agreement, whichever is later, to assure compliance with the terms hereof or to evaluate performance hereunder.</p> <p>Without limiting any other remedy available to any</p>	<p>Oracle proposes the following language, which is redlined against the language at left and which is intended to supersede such language:</p> <p>ADMINISTRATION AND AUDIT. The disclosure of records in Participating States relating to Participating aAddenda and orders placed against the Master Agreement shall be governed by the laws of the Participating State and entity who placed the order and the terms and conditions of the <u>Participating Addendum</u>.</p> <p>The Contractor shall maintain books, records and, documents, and other evidence pertaining to this Master Agreement and orders placed by Purchasing Entities under it to the extent and in such detail as shall adequately reflect performance and administration of payments and fees. <u>No more than one time per year</u>, Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect and, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Agreement or orders placed by a Purchasing Entity; <u>provided that such audit does not unreasonably interfere with Contractor's normal business operations under it for the purpose of making audits, examinations, excerpts, and transcriptions</u>. This right shall survive for a period of five (5) years following termination of this Agreement or final payment for any order placed by a Purchasing</p>

	<p>governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for an overpayments inconsistent with the terms of the Master Agreement or orders or underpayment of fees found as a result of the examination of the Contractor's records.</p> <p>The rights and obligations herein right exist in addition to any quality assurance obligation in the Master Agreement requiring the Contractor to self-audit contract obligations and that permits the Lead State Master Agreement Adminstrator to review compliance with those obligations.</p> <p>Records will be retained longer if required by Participating Entity's law.</p>	<p>Entity against this Agreement, whichever is later, to assure compliance with the terms hereof or to evaluate performance hereunder.</p> <p><u>Upon 45 days written notice, Contract Vendor may audit a Participating State's or Participating Entity's use of the Programs. Each Participating State and Participating Entity agrees to cooperate with Contract Vendor's audit and provide reasonable assistance and access to information. Any such audit shall not unreasonably interfere with such Participating State's or Participating Entity's normal business operations. Each Participating State and Participating Entity agrees to pay within 30 days of written notification any fees applicable to such Participating State's or Participating Entity's use of the Programs in excess of such Participating State's or Participating Entity's license rights. If a Participating State or Participating Entity does not pay, Contract Vendor can end such Participating State's or Participating Entity's technical support, licenses, and/or the applicable Participating Addendum or order. Each Participating State and Participating Entity agrees that Contract Vendor shall not be responsible for any of such Participating State's or Participating Entity's costs incurred in cooperating with the audit.</u></p> <p>Without limiting any other remedy available to any governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for an overpayments inconsistent with the terms of the Master Agreement or orders or underpayment of fees found as a result of the examination of the Contractor's records.</p> <p>The rights and obligations herein right exist in addition to any quality assurance obligation in the Master Agreement requiring the Contractor to self-audit contract obligations and that permits the Lead State Master Agreement Adminstrator to review compliance with those obligations.</p> <p>Records will be retained longer if required by Participating Entity's law.</p>
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<p>27. <u>REPORTS - SUMMARY AND DETAILED USAGE.</u> In addition to other reports that may be required by this solicitation, the Contract Vendor shall provide the following WSCA-NASPO reports.</p> <p>A. Summary Sales Data. The Contractor shall submit quarterly sales reports directly to WSCA-NASPO using the WSCA-NASPO Quarterly Sales/Administrative Fee Reporting Tool found at http://www.naspo.org/WNCPO/Calculator.aspx. Any/all sales made under the contract shall be reported as cumulative totals by state. Even if Contractor experiences zero sales during a calendar quarter, a report is still required. Reports shall be due no later than the last day of the month following the end of the calendar quarter (as specified in the reporting tool).</p> <p>B. Detailed Sales Data. Contract Vendor shall also report detailed sales data by: state; entity/customer type, e.g., local government, higher education, K12, non-profit; Purchasing Entity name; Purchasing Entity bill-to and ship-to locations; Purchasing Entity and Contract Vendor Purchase Order identifier/number(s); Purchase Order Type (e.g., sales order, credit, return, upgrade, determined by industry practices); Purchase Order date; Ship Date; and line item description, including product number if used. The report shall be submitted in any form required by the solicitation. Reports are due on a quarterly basis and must be received by the Lead State no later than the last day of the month following the end of the reporting period. Reports shall be delivered to the Lead State and to the WSCA-NASPO Cooperative Development Team electronically through email; CD-Rom, jump drive or other electronic matter as determined by the Lead State.</p> <p>Detailed sales data reports shall include sales information for all sales under Participating Addenda executed under this Master Agreement. The format for the detailed sales</p>	<p>Oracle proposes Section 44 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>44. Administration Reporting and Fees</p> <ol style="list-style-type: none"> The Contractor agrees to provide monthly utilization reports to the WSCA/NASPO PC Contracts Reporting person and the WSCA/NASPO Contract Administrator by the 15th of the month following the end of the previous month. (Ex. Purchases during January are reported by the 15th of February; purchases made during February are reported by the 15th of March; etc.). The report shall be in the format developed by the Lead State and supplied to the Contractor. The Contractor agrees to provide quarterly Administrative Fee check payable to WSCA/NASPO for an amount equal to one-twentieth of one percent (0.0005) of the net sales for the period. The form to be submitted with the check, as well as the mailing address, has been supplied to the Contractor. Payment shall be made in accordance with the following schedule: <table data-bbox="1249 812 1774 990"> <thead> <tr> <th><u>Period End</u></th><th><u>Fee Due Date</u></th></tr> </thead> <tbody> <tr> <td>June 30</td><td>July 31</td></tr> <tr> <td>September 30</td><td>October 31</td></tr> <tr> <td>December 31</td><td>January 31</td></tr> <tr> <td>March 31</td><td>April 30</td></tr> </tbody> </table> The Contractor agrees to include all Authorized Reseller sales in the monthly utilization reports described above. In addition, the Contractor agrees to provide a supplemental Authorized Reseller utilization report of the net sales for the period subtitled by Purchasing Entity name, within Purchasing Entity state name by Authorized Reseller Name. The Contractor agrees to provide with the utilization report the environmental information shown in the report format provided; as well as a supplemental report of the number and type of units taken back in a format to be mutually agreed to. The utilization reports shall be submitted to the WSCA/NASPO PC Contracts Reporting person and the WSCA/NASPO 	<u>Period End</u>	<u>Fee Due Date</u>	June 30	July 31	September 30	October 31	December 31	January 31	March 31	April 30
<u>Period End</u>	<u>Fee Due Date</u>										
June 30	July 31										
September 30	October 31										
December 31	January 31										
March 31	April 30										

	<p>data report is in Section 6, Attachment H.</p> <p>C. Reportable sales for the summary sales data report and detailed sales data report includes sales to employees for personal use where authorized by the Participating Addendum. Specific data in relation to sales to employees for personal use to be defined in the final contract award to ensure only public information is reported.</p> <p>D. Timely submission of these reports is a material requirement of the Master Agreement. The recipient of the reports shall have exclusive ownership of the media containing the reports. The Lead State and WSCA-NASPO shall have a perpetual, irrevocable, non-exclusive, royalty free, transferable right to display, modify, copy, and otherwise use reports, data and information provided under this section.</p>	<p>Contract Administrator via electronic mail in a Microsoft Excel spreadsheet format, or other methods such as direct access to Internet or other databases.</p> <p>6. If requested by the WSCA/NASPO Contract Administrator, the Contractor agrees to provide supporting Purchase Order detail records on mutually agreed magnetic media in a mutually agreed format. Such request shall not exceed twelve per year.</p> <p>7. The failure to file the utilization reports and fees on a timely basis shall constitute grounds for the removal of the Contractor's primary representative, suspension of this Agreement or termination of this Agreement for cause.</p> <p>8. The WSCA/NASPO Contract Administrator shall be allowed access to all reports from all Purchasing Entities.</p> <p>B. Participating Entity Reports and Fees</p> <p>1. Participating Entities may require an additional fee be paid directly to the State on purchases made by Purchasing Entities within that State. For all such requests, the fee level, payment method and schedule for such reports and payments shall be incorporated in to the Participating Addendum that is made a part of this Agreement. The Contractor may adjust PSS pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of that State. All such agreements shall have no affect whatsoever on the WSCA fee or the prices paid by the Purchasing Entities outside the jurisdiction of the State requesting the additional fee.</p> <p>3. Purchasing Entities will be encouraged to use the reporting format developed by the lead State for their reporting needs. However, the Contractor agrees to provide additional reports to Purchasing Entities upon agreement by both parties as to the content and delivery methods of the report. Methods of delivery may include direct access to Internet or other databases.</p> <p>3. Each State Purchasing Entity shall be allowed access to reports from all entities within that State.</p>
28	<p>28. ACCEPTANCE AND ACCEPTANCE TESTING</p> <p>A. Acceptance. Purchasing Entity (the entity authorized under</p>	<p>Oracle proposes the following language, which is redlined against the language at left and which is intended to supersede such language:28.</p>

	<p>the terms of any Participating Addendum to place orders under this Master Agreement) shall determine whether all Products and Services delivered meet the Contractor's published specifications (a.k.a. "Specifications"). No payment shall be made for any Products or Services until the Purchasing Entity has accepted the Products or Services. The Purchasing Entity will make every effort to notify the Contractor within thirty (30) calendar days following delivery of non-acceptance of a Product or completion of Service. In the event that the Contractor has not been notified within 30 calendar days from delivery of Product or completion of Service, the Product and Services will be deemed accepted on the 31st day after delivery of Product or completion of Services. This clause shall not be applicable, if acceptance testing and corresponding terms have been mutually agreed to by both parties in writing.</p> <p>B. Acceptance Testing. The Purchasing Entity (the entity authorized under the terms of any Participating Addendum to place orders under this Master Agreement) and the Contract Vendor shall determine if Acceptance Testing is applicable and/or required for the purchase. The terms in regards to acceptance testing will be negotiated, in writing, as mutually agreed. If Acceptance Testing is NOT applicable, the terms regarding Acceptance in the Contract shall prevail.</p>	<p>ACCEPTANCE AND ACCEPTANCE TESTING</p> <p>A. Acceptance. <u>The</u> Purchasing Entity (the entity authorized under the terms of any Participating Addendum to place orders under this Master Agreement) shall determine whether all Products and Services delivered <u>or completed</u> meet the Contractor's published specifications (a.k.a. "Specifications"). No payment shall be made for any Products or Services until the Purchasing Entity has accepted <u>or been deemed to have accepted, in each case as set forth below</u>, the Products or Services. The Purchasing Entity will make every effort to notify the Contractor <u>of non-acceptance</u> within <u>thirty-fifteen (1530)</u> calendar days following delivery <u>of non-acceptance</u> of a Product or completion of Service. In the event that the Contractor has not been notified within <u>30 fifteen (15)</u> calendar days from delivery of Product or completion of Service, the Product and Services will be deemed accepted on the <u>16th34st calendar</u> day after delivery of Product or completion of Services. This clause shall not be applicable, if acceptance testing and corresponding terms have been mutually agreed to by both parties in writing.</p> <p>B. Acceptance Testing. The Purchasing Entity (the entity authorized under the terms of any Participating Addendum to place orders under this Master Agreement) and the Contract Vendor shall determine if <u>A</u>acceptance <u>T</u>esting is applicable and/or required for the purchase. The terms in regards to acceptance testing will be negotiated, in writing, as mutually agreed. If <u>A</u>acceptance <u>T</u>esting is NOT applicable, the terms regarding <u>A</u>acceptance in the Contract shall prevail.</p>
29.	<p><u>SYSTEM FAILURE OR DAMAGE.</u> In the event of system failure or damage caused by the Contract Vendor or its Product, the Contract Vendor agrees to use its commercially reasonable efforts to restore or assist in restoring the system to operational capacity. The Contract Vendor shall be responsible under this provision to the extent a 'system' is defined at the time of the Order; otherwise the rights of the Purchasing Entity shall be governed by the Warranty.</p>	<p>Oracle rejects this provision and requests that the parties rely upon Oracle's warranty and indemnification provisions as negotiated in the Amended and Restated Master Price Agreement.</p>

<p>30.</p>	<p><u>TITLE OF PRODUCT.</u></p> <p>OWNERSHIP</p> <p>a. Ownership of Documents/Copyright. Any reports, studies, photographs, negatives, databases, computer programs, or other documents, whether in tangible or electronic forms, prepared by the Contract Vendor in the performance of its obligations under the Master Agreement and paid for by the Purchasing Entity shall be the exclusive property of the Purchasing Entity and all such material shall be remitted to the Purchasing Entity by the Contract Vendor upon completion, termination or cancellation of the Master Agreement. The Contract Vendor shall not use, willingly allow or cause to allow such material to be used for any purpose other than performance of the Contract Vendor's obligations under this Master Agreement without the prior written consent of the Purchasing Entity.</p> <p>b. Rights, Title and Interest. All rights, title, and interest in all of the intellectual property rights, including copyrights, patents, trade secrets, trade marks, and service marks in the said documents that the Contract Vendor conceives or originates, either individually or jointly with others, which arises out of the performance of the Master Agreement, will be the property of the Purchasing Entity and are, by the Master Agreement, assigned to the Purchasing Entity along with ownership of any and all copyrights in the copyrightable material.</p> <p>The Contract Vendor also agrees, upon the request of the Purchasing Entity, to execute all papers and perform all other acts necessary to assist the Purchasing Entity to obtain and register copyrights on such materials. Where applicable, works of authorship created by the Contract Vendor for the Purchasing Entity in performance of the Master Agreement shall be considered "works for hire" as defined in the U.S.</p>	<p>Oracle proposes Sections 3 and Section 49 of the Amended and Restated Master Price Agreement, which Sections are intended to supersede the Section at left:</p> <p>3. Title Passage</p> <p>The Contractor must pass unencumbered title to any and all products purchased under this Contract upon delivery to the State. This obligation on the part of the Contractor to transfer all ownership rights does not apply to proprietary materials owned or licensed by the Contractor or its subsidiaries, subcontractors or licensor, or to unmodified commercial software that is available to the State on the open market. Ownership rights to such materials shall not be affected in any manner by this Agreement.</p> <p>49. Ownership</p> <p>A. Ownership of Documents/Copyright. Each party retains its own pre-existing intellectual property rights, and any enhancements, modifications, derivatives thereto or improvements thereof ("Pre-existing IP). Any reports, studies, photographs, negatives, databases, computer programs, or other documents, whether in tangible or electronic forms, prepared by the Contractor in the performance of its obligations under the Contract and paid for by the State shall be the exclusive property of Oracle and all such material shall be remitted to Oracle by the State upon completion, termination or cancellation of the Contract.</p> <p>Oracle or its licensors retain all ownership and intellectual property rights to the Programs. Oracle retains all ownership and intellectual property rights to anything developed and delivered under this agreement resulting from Services. You may make a sufficient number of copies of each Program for your licensed use and one copy of each Program media.</p>
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	<p>Copyright Act.</p> <p>c. Notwithstanding the above, the Purchasing Entity will not own any of the Contract Vendor's pre-existing intellectual property that was created prior to the Master Agreement and which the Purchasing Entity did not pay the Contract Vendor to create. The Contract Vendor grants the Purchasing Entity a perpetual, irrevocable, non-exclusive, royalty free license for Contract Vendor's pre-existing intellectual property that is contained in the products, materials, equipment or services that are purchased through this Master Agreement.</p>	<p>Third party technology that may be appropriate or necessary for use with some Oracle Programs is specified in the Program Documentation. Such third party technology is licensed to you under the terms of the third party technology license agreement specified in the Program Documentation and not under the terms of this agreement.</p> <p>You may not:</p> <ul style="list-style-type: none"> • Remove or modify any Program markings or any notice of Oracle's or its licensors' proprietary rights; • Make the Programs or materials resulting from the services available in any manner to any third party for use in the third party's business operations (unless such access is expressly permitted for the specific program license or materials from the services you have acquired); • Cause or permit reverse engineering (unless required by law for interoperability), disassembly or decompilation of the programs (the foregoing prohibition includes but is not limited to review of data structures or similar materials produced by programs); • Unless required by law or compelled by court order or subpoena, disclose to third parties, results of any program benchmark tests without Oracle's prior written consent; provided however, that you will give Oracle prompt notice of any required or court mandated disclosure so as to give Oracle an opportunity to oppose such disclosure (if and to the extent permitted by law). Benchmark tests include any form of statistical analysis of the speed, power, scalability or any other performance metric associated with the functionality or performance of the Programs or the functionality or performance of the Programs with other software or hardware products. <p>B. Rights Granted. Except with respect to Pre-Existing</p>
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		<p>IP, all rights, title, and interest in all of the intellectual property rights, including copyrights, patents, trade secrets, trade marks, and service marks in the said documents that the Contractor conceives or originates, either individually or jointly with others, which arise out of the performance of the Contract, will be the property of Oracle and are, by the Contract, assigned to Oracle along with ownership of any and all copyrights in the copyrightable material. . Nothing in this Contract shall be construed as transferring any right, title, or interest in any of the Contractor's or its third party confidential information, Pre-existing IP, trademarks, copyrights, intellectual property or other proprietary interest. Both parties are free to use any ideas, concepts, know-how, or techniques which are developed or provided by the other party or jointly by both parties during a project. Both parties are free to enter into similar contracts with others and to develop and provide Products and Services which are like or similar to those provided under this Contract.</p> <p>Upon Oracle's acceptance of your order, you have the non-exclusive, non-assignable, royalty free, perpetual (unless otherwise specified for certain Programs in the PSS), limited right to use the Programs and receive any Services you ordered solely for your internal business operations and subject to the terms of this agreement, including the definitions and rules and the Program Documentation. You may allow your agents and contractors (including, without limitation, outsourcers) to use the Programs for this purpose and you are responsible for their compliance with this agreement in such use. Program Documentation is delivered with the Programs, or you may access the Program Documentation online at http://oracle.com/contracts. Services are provided based on Oracle's policies for the applicable Services ordered, which are subject to change. Upon payment for Services, you have the non-exclusive, non-assignable, royalty free, perpetual, limited right to use for your internal business operations anything developed by Oracle and delivered to you</p>
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		<p>under this agreement; however, certain deliverables may be subject to additional license terms as specified in the Oracle quote for such Services. The Services provided under this agreement may be related to your license to use Programs which you acquire under a separate order. The agreement referenced in that order shall govern your use of such Programs. Any Services acquired from Oracle are bid separately from such Program licenses, and you may acquire either Services or such Program licenses without acquiring the other.</p>
31.	<p><u>WAIVER OF BREACH.</u> Failure of Lead State Master Agreement Administrator, Participating Entity, or Purchasing Entity to declare a default or enforce any rights and remedies shall not operate as a waiver under this Master Agreement or Participating Addendum. Any waiver by the Lead State or Participating Entity must be in writing. Waiver by the Lead State Master Agreement Administrator, Participating Entity, or Purchasing Entity of any default, right or remedy under this Master Agreement or Participating Addendum, or breach of any terms or requirements shall not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, a Participating Addendum, or order.</p>	<p>Oracle proposes the following language, which is redlined against the language at left and intended to supersede such language:</p> <p><u>WAIVER OF BREACH.</u> Failure of Lead State Master Agreement Administrator, Participating Entity, or Purchasing Entity <u>or Contract Vendor</u> to declare a default or enforce any rights and remedies shall not operate as a waiver under this Master Agreement or <u>any</u> Participating Addendum. Any waiver by the Lead State, <u>Participating State, or</u> Participating Entity <u>or Contract Vendor</u> must be in writing. Waiver by the Lead State Master Agreement Administrator, Participating <u>EntityState, or</u> Purchasing Entity <u>or Contract Vendor</u> of any default, right or remedy under this Master Agreement or Participating Addendum, or breach of any terms or requirements shall not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, a Participating Addendum, or order.</p>
32.	<p><u>WARRANTY.</u> The warranty provided must be the manufacturers written warranty tied to the product at the time of purchase and must include the following: (a) the Product performs according the specifications, (b) the Product is suitable for the ordinary purposes for which such Product is used, (c) the Product is designed and manufactured in a commercially reasonable manner, and (d) the Product is free of defects.</p>	<p>Oracle proposes Section 11 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>11. Warranties</p> <p>A. Oracle warrants that Services will be provided in a professional manner consistent with industry standards. You must notify Oracle of any Services warranty deficiencies within</p>

<p>For third party products sold by the Contract Vendor, the Contract Vendor will assign the manufacturer or publisher's warranty and maintenance. The Contract Vendor will provide warranty and maintenance call numbers and assist the customer in engaging the manufacturer on warranty and maintenance issues.</p> <p>Upon breach of the warranty, the Contract Vendor will repair or replace (at no charge to the Purchasing Entity) the Product whose nonconformance is discovered and made known to the Contract Vendor. If the repaired and/or replaced Product proves to be inadequate, or fails of its essential purpose, the Contract Vendor will refund the full amount of any payments that have been made. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or so ordered by the court.</p>	<p>90 days from performance of the deficient Services.</p> <p>FOR ANY BREACH OF THE ABOVE WARRANTY, YOUR EXCLUSIVE REMEDY AND ORACLE'S ENTIRE LIABILITY SHALL BE THE REPERFORMANCE OF THE DEFICIENT SERVICES; OR, IF ORACLE CANNOT SUBSTANTIALLY CORRECT A BREACH IN A COMMERCIALY REASONABLE MANNER, YOU MAY END THE RELEVANT SERVICES AND RECOVER THE FEES YOU PAID TO ORACLE FOR THE DEFICIENT SERVICES.</p> <p>B. Oracle provides a limited warranty for (i) the Hardware and (ii) the operating system media and the Integrated Software media (collectively, "media"). Oracle warrants that the Hardware will be free from material defects in materials and workmanship for one year from the date the Equipment is shipped to you. Oracle warrants that the media will be free from material defects in materials and workmanship for a period of 90 days from the date the media is shipped to you.</p> <p>ORACLE DOES NOT WARRANT UNINTERRUPTED OR ERROR-FREE OPERATION OF THE HARDWARE. You may access a more detailed description of the limited hardware warranty at http://www.oracle.com/support/policies.html (the "warranty web page"). Any changes to the hardware warranty details specified on the warranty web page will not apply to Equipment ordered prior to such change.</p> <p>YOUR SOLE AND EXCLUSIVE REMEDY AND ORACLE'S ENTIRE LIABILITY FOR BREACH OF THE ABOVE WARRANTIES WILL BE THE REPAIR, OR AT ORACLE'S OPTION AND EXPENSE, REPLACEMENT OF THE DEFECTIVE HARDWARE OR MEDIA, OR, IF SUCH REPAIR OR REPLACEMENT IS NOT REASONABLY ACHIEVABLE, THE REFUND OF THE PURCHASE PRICE FOR THE DEFECTIVE HARDWARE OR MEDIA. ALL EXPRESS OR IMPLIED CONDITIONS, REPRESENTATIONS AND WARRANTIES, INCLUDING ANY IMPLIED WARRANTY OR CONDITION OF MERCHANTABILITY, SATISFACTORY QUALITY, FITNESS FOR A PARTICULAR PURPOSE AND NON-INFRINGEMENT, ARE HEREBY EXCLUDED TO THE MAXIMUM EXTENT PERMITTED BY LAW.</p>
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		<p>ALL PROGRAM ERRORS. FOR ANY BREACH OF THE WARRANTY IN THIS SECTION 11.C, YOUR EXCLUSIVE REMEDY AND ORACLE'S ENTIRE LIABILITY SHALL BE THE CORRECTION OF PROGRAM ERRORS THAT CAUSE BREACH OF THE WARRANTY; OR, IF ORACLE CANNOT SUBSTANTIALLY CORRECT SUCH BREACH IN A COMMERCIALY REASONABLE MANNER, YOU MAY END YOUR PROGRAM LICENSE AND RECOVER THE FEES YOU PAID TO ORACLE FOR THE PROGRAM LICENSE AND ANY UNUSED, PREPAID TECHNICAL SUPPORT FEES YOU HAVE PAID FOR THE PROGRAM LICENSE.</p> <p>D. TO THE EXTENT NOT PROHIBITED BY LAW, THESE WARRANTIES ARE EXCLUSIVE AND THERE ARE NO OTHER EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS INCLUDING WARRANTIES OR CONDITIONS OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.</p> <p>E. Exhibit A provides information regarding support Services in effect as of the date of this Agreement. Oracle will renew SunSpectrum Service agreements with renewal quotes for one additional year at the same net price as the customer's last year support pricing. However, the actual services delivered will be the new Oracle Premier Support Services regardless of the level of SunSpectrum services associated with the legacy service agreement. The following year, the customer will be migrated to the Premier Support Services percent of net pricing model and will continue to receive the Premier Support Services deliverables. All new Direct and Indirect (Authorized Distributor) support services orders will receive Oracle Hardware and Software Support pricing and coverage.</p>
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SECTION 2: MASTER AGREEMENT TERMS AND CONDITIONS

C. MINNESOTA TERMS AND CONDITIONS		
1.	<p>ACCEPTANCE OF PROPOSAL CONTENT. The contents of this RFP and selected portions of response of the successful Proposer will become contractual obligations, along with the final Master Agreement, if acquisition action ensues. The Lead State is solely responsible for rendering the decision in matters of interpretation of all terms and conditions.</p>	<p>Oracle is unwilling to attach or incorporate the RFP or all or any portion of the response into any contract that may result between us.</p>
2.	<p>ACCESSIBILITY STANDARDS. The State of Minnesota has developed IT Accessibility Standards effective September 1, 2010, which entails, in part, the Web Content Accessibility Guidelines (WCAG) 2.0 (Level AA) and Section 508 Subparts A-D which can be viewed at http://www.mmd.admin.state.mn.us/pdf/accessibility_standard.pdf</p> <p>Responders must complete the WCAG VPAT form included in the FORMS section of the RFP. <u>The completed VPAT form will be scored based on its compliance with the Accessibility Standards.</u> The requested WCAG VPAT applies to the responder's website to be offered under the Contract. For products offered, VPATS are only to be provided upon request by the participating entity.</p> <p>Upon request by the participating entity, the responder must make best efforts to provide Voluntary Product Accessibility Templates (VPATS) for all products offered in its response. Click here for link to VPATS for both Section 508 VPAT and WCAG 2.0 VPAT http://mn.gov/oet/policies-and-standards/accessibility/#.</p>	<p>Oracle cannot agree to the provisions at left, however, Oracle can, as of the date hereof, state the following (which language is intended to supersede the provisions at left):</p> <p>The extent to which an Oracle product (hardware or software program) is, at the time of delivery, capable of providing comparable access to individuals with disabilities is indicated by the comments and exceptions (if any) specified on the applicable Voluntary Product Accessibility Template (VPAT) available at www.oracle.com/us/corporate/accessibility, provided that such Oracle product is used in accordance with the applicable Oracle program and hardware documentation and that any assistive technologies and any other products used with the Oracle product properly interoperate with the Oracle product. The VPAT indicates the degree of conformance with the applicable provisions of the Architectural and Transportation Barriers Compliance Board standards set out in 36 CFR Part 1194 (known as "Section 508"). In the event that Section 508 is revised over the life of this Agreement, the VPAT will indicate the applicable version. The VPAT also lists the degree of conformance with the Web Content Accessibility Guidelines version 1.0 (WCAG) if applicable (said standards only apply to "web pages"). In the event that no VPAT is available for a particular product, please contact the Oracle Accessibility Program Office at accessible_ww@oracle.com. Oracle makes no representations regarding the accessibility status of any product identified as "third party."</p> <p>The Oracle Accessibility Program guidelines are based on the Section</p>

		<p>508 standards (in effect as of June, 2001), and the Web Content Accessibility Guidelines (WCAG) at the 'AA' level, initially version 1.0 and most recently version 2.0. Oracle is committed to developing new products in conformance with the newer WCAG 2.0 standards to the extent practicable; as new products and revisions are released that conform to the WCAG 2.0 standards, we will publish Voluntary Product Accessibility Templates (VPATs) that also include a table of all of the WCAG 2.0 'A' and 'AA' standards, in addition to the current Section 508 standards. For VPATs that do not yet contain that additional table, you may use information from the U.S. Access Board and the Web Accessibility Initiative (WAI) to assess the degree of conformance with WCAG 2.0 that our products may already exhibit. Before formally adopting all of WCAG 2.0 'AA' standards, Oracle already used extensive success criteria from WCAG 2.0, where there was an obvious mapping from Section 508 or WCAG 1.0, such as the 4.5:1 color luminosity contrast for text, and much of this detail is typically reflected in our VPATs. Although the WAI states that many sites that already meet WCAG 1.0 will require little or no changes to meet WCAG 2.0, Oracle has not yet performed this evaluation and is unable to make a formal claim of conformance to WCAG 2.0 until such time as new VPATs are released. In certain cases, most notably WCAG 2.0 standards #1.3.1 and #4.1.2, we know that additional coding may be required because Oracle had not fully incorporated these new standards into the prior guidelines.</p>
3.	<p>ADMINISTRATIVE PERSONNEL CHANGES. The Contract Vendor must notify the Contract Administrator of changes in the Contract Vendor's key administrative personnel, in advance and in writing. Any employee of the Contract Vendor who, in the opinion of the State of Minnesota, is unacceptable, shall be removed from the project upon written notice to the Contract Vendor. In the event that an employee is removed pursuant to a written request from the Acquisition Management Specialist, the Contract Vendor shall have 10 working days in which to fill the vacancy with an acceptable employee.</p>	<p>Oracle proposes using Section 32 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>32. Change in Contractor Representatives</p> <p>Contractor shall appoint a primary representative to work with the WSCA/NASPO Contract Administrator to maintain, support and market this Agreement. The Contractor shall notify the WSCA/NASPO Contract Administrator of changes in any Contractor key personnel, in writing, and in advance if possible. The State reserves the right to require a change in Contractor's then-current primary representative if the assigned representative is not, in the opinion of the State, adequately serving the needs of the Lead State and the Participating Entities.</p>

4.	<p>AMENDMENT(S). Master Agreement amendments shall be negotiated by the Lead State with the Contract Vendor whenever necessary to address changes in the terms and conditions, costs, timetable, or increased or decreased scope of work. An approved Master Agreement amendment means one approved by the authorized signatories of the Contract Vendor and the Lead State as required by law.</p>	<p>Oracle proposes the following language, which is redlined against the language at left and intended to supersede such language:</p> <p>AMENDMENT(S). Master Agreement amendments shall be negotiated by the Lead State with the Contract Vendor whenever necessary to address changes in the terms and conditions, costs, timetable, or increased or decreased scope of work. An approved <u>and effective</u> Master Agreement amendment means one approved <u>and executed</u> by the authorized signatories of the Contract Vendor and the Lead State as required by law.</p>
5.	<p>AMERICANS WITH DISABILITIES ACT (ADA). Products provided under the Master Agreement must comply with the requirements of the Americans with Disabilities Act (ADA). The Contract Vendor's catalog and other marketing materials utilized to offer products under the Master Agreement must state when a product is not in compliance. If any descriptive marketing materials are silent as to these requirements, the Contract Vendor agrees that the customer can assume the product meets or exceeds the ADA requirements.</p>	<p>Oracle cannot agree to the provision at left, however, Oracle can, as of the date hereof, state the following (which language is intended to supersede the language at left):</p> <p>It is the customer's responsibility to comply with disability rights laws such as the ADA, by providing an appropriate work environment, tools, productivity adjustments, etc. Oracle products have accessibility features that assist an employer in achieving compliance with such acts (to the extent indicated in (2) above), but accessibility of software is just one factor in achieving such compliance. As indicated above, Oracle posts Voluntary Product Accessibility Templates (VPATs) to www.oracle.com/us/corporate/accessibility. These VPATs are the sole representations about accessibility that Oracle makes; no Oracle Marketing materials should be used as an indicator of the accessibility status of a product. Product status changes frequently; in the event that no VPAT is available for a particular product, please contact the Oracle Accessibility Program Office at accessible_ww@oracle.com.</p>
6.	<p>AWARD OF RELATED CONTRACTS. In the event the Lead</p>	<p>Oracle does not understand what exactly this provision is intended to</p>

	<p>State undertakes or awards supplemental Contracts for work related to the Master Agreement or any portion thereof, the Contract Vendor shall cooperate fully with all other Contract Vendors and the State in all such cases. All Master Agreements between subcontractors and the Contract Vendor shall include a provision requiring compliance with this section.</p>	<p>accomplish and requests that it be rejected.</p> <p>Oracle cannot agree today to cooperate with, as of today, undefined and unknown third parties that the Lead State might contract with at some point in the future.</p>
<p>8.</p>	<p>CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION</p> <p>a. Certification regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion — Lower Tier Covered Transactions.</p> <p>Instructions for certification:</p> <ol style="list-style-type: none"> 1. By signing and submitting this proposal, the prospective lower tier participant [responder] is providing the certification set out below. 2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment. 3. The prospective lower tier participant shall provide immediate written notice to the person to whom this proposal [response] is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances. 4. The terms covered transaction, debarred, suspended, 	<p>Oracle is willing to negotiate mutually acceptable language based on the following proposed language (which language is intended to supersede the language at left):</p> <p>8. <u>DEBARMENT.</u> The Contract Vendor certifies that, to the best of the Contract Vendor's knowledge and belief, as of the date hereof, neither Oracle America, Inc. nor its Section 16 officers are presently debarred, suspended or proposed for debarment by any United States federal governmental department or agency or any governmental department or agency of the State of Minnesota. This certification is limited to investigations that might impact Contract Vendor's ability to provide products and/or services to the State.</p>

	<p>ineligible lower tier covered transaction, participant, person, primary covered transaction, principal, proposal, and voluntarily excluded, as used in this clause, have the meaning set out in the Definitions and Coverages section of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.</p> <p>5. The prospective lower tier participant agrees by submitting this response that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction [subcontract equal to or exceeding \$25,000] with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.</p> <p>6. The prospective lower tier participant further agrees by submitting this proposal that it will include this clause titled, "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion — Lower Tier Covered Transaction," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.</p> <p>7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, ineligible, or voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the list of parties excluded from federal procurement and nonprocurement programs.</p> <p>8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to</p>	
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	<p>exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.</p> <p>9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.</p> <p>b. Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion — Lower Tier Covered Transactions.</p> <p>1. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.</p> <p>2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.</p>	
9.	<p>CHANGE REQUESTS. The Lead State reserves the right to request, during the term of the Master Agreement, changes to the products offered. Products introduced during the term of the Master Agreement shall go through a formal review process. A formal process of changing the Master Agreement shall be developed during the negotiation of the Master Agreement. The Contract Vendor shall evaluate and recommend products for which agencies have an expressed need. The Lead State shall require the</p>	<p>Oracle requests the deletion of this “Change Request” provision as it is confusing and ambiguous.</p> <p>Any final contract will have a provision allowing the parties to amend such contract. Should the Lead State wish to request changes to the products offered, the process followed should be no different than that for any other amendment to the master agreement.</p>

	<p>Contract Vendor to provide a summary of its research of those products being recommended for inclusion in the Master Agreement as well as defining how adding the product will enhance the Master Agreement. The Lead State may request that products, other than those recommended, are added to the Master Agreement.</p> <p>In the event that the Lead State desires to add new products and services that are not included in the original Master Agreement, the Lead State requires that independent manufacturers and resellers cooperate with the already established Contract Vendor in order to meet the Lead State's requirements. Evidence of the need to add products or services should be demonstrated to the Lead State. The Master Agreement shall be modified via supplement or amendment. The Lead State will negotiate the inclusion of the products and services with the Contract Vendor. No products or services will be added to the Master Agreement without the Lead State's prior approval.</p>	
10.	<p>CONFLICT MINERALS. Contract Vendor agrees to provide information upon request regarding adherence to the Federal Conflict Minerals Trade Act. See: http://beta.congress.gov/111/bills/hr4173/111hr4173enr.pdf#page=838 http://www.sec.gov/news/press/2012/2012-163.htm</p>	<p>Oracle cannot agree to provide such information upon request. However, Oracle can, as of the date hereof, state the following (which language is intended to supersede the language at left):</p> <p>Tin, tantalum, tungsten, and gold are used in a great number of products, including vehicle airbag systems, electronic and computer parts, airplanes, jewelry, X-ray film and metal finishes. These minerals have been designated as conflict minerals because the mining proceeds may be used to fund armed groups in the Democratic Republic of Congo ("DRC") or certain adjoining countries.</p> <p>In the manufacture of computer systems, components, parts and materials are sourced from many suppliers in many countries such that the original source of the minerals used in one or more components is not always fully clear. Suppliers used to manufacture servers and other</p>

		<p>electronics products are many steps removed from the extraction, refining and trading of these materials, which impacts visibility into the original mine extraction operations.</p> <p>On August 22, 2012, the U.S. Securities and Exchange Commission (SEC) adopted rules implementing conflict minerals-related disclosure provisions under Section 1502 of the Dodd-Frank Wall Street Reform and Consumer Protection Act. Under this rule, impacted publicly traded companies must report annually to the SEC on their efforts to determine the use or potential use of conflict minerals in their supply chains. The first report must be submitted to the SEC in May 2014 covering the calendar year 2013.</p> <p>While the global supply chain for these minerals is complex and multi-tiered and tracing them raises potential challenges, Oracle is committed to ethical business conduct and the responsible sourcing of materials through our global hardware supply chain. Oracle will conduct a reasonable country of origin inquiry of our hardware supply chain using a prioritized, risk based approach, and collect and evaluate supplier responses using an industry established reporting template developed by the Electronics Industry Citizenship Coalition ("EICC"). Oracle's conflict minerals review process will be audited by independent auditors as required under the applicable SEC rules, and Oracle will submit its reports to the SEC commencing in May 2014.</p> <p>Additionally, Oracle is engaged with the EICC as part of a wider industry collaboration to address the issue of conflict minerals.</p>
11.	<p>COPYRIGHTED MATERIAL WAIVER. The Lead State reserves the right to use, reproduce and publish proposals in any manner necessary for State agencies and local units of government to access the responses, including but not limited to photocopying, State Intranet/Internet postings, broadcast faxing, and direct mailing. In the event that the response contains copyrighted or trademarked materials, it is the responder's responsibility to obtain permission for the Lead State to reproduce and publish the information, regardless of whether the responder is the manufacturer or reseller of the</p>	<p>Oracle does not waive any copyright or other intellectual property rights in all or any portion of Oracle's response.</p> <p>Oracle agrees to only provide you the following indemnification and only if Oracle's response is used for evaluation and negotiation purposes:</p> <p>(a) Subject to clauses (c) and (d) below, if a third party makes a claim against you, that any contents of Oracle's response (collectively, "Material") infringes the third party's intellectual property rights, the Oracle, at Oracle's sole cost and expense, will defend you against the claim and indemnify you from the damages, liabilities, costs and expenses awarded by the court to the third party</p>

	<p>products listed in the materials. By signing its response, the responder certifies that it has obtained all necessary approvals for the reproduction and/or distribution of the contents of its response and agrees to indemnify, protect, save and hold the Lead State, its representatives and employees harmless from any and all claims arising from the violation of this section and agrees to pay all legal fees incurred by the Lead State in the defense of any such action.</p>	<p>claiming infringement or the settlement agreed to by Oracle, if you do the following:</p> <ul style="list-style-type: none"> i. notify Oracle promptly in writing, not later than 30 days after you receive notice of the claim (or sooner if required by applicable law); ii. give Oracle sole control of the defense and any settlement negotiations; and iii. give Oracle the information, authority and assistance Oracle needs to defend against or settle the claim. <p>(b) If Oracle believes or it is determined that any of the Material may have violated a third party's intellectual property rights, Oracle may choose to modify the Material to be non-infringing, or if these alternatives are not commercially reasonable, Oracle may require return of the applicable Material.</p> <p>(c) Oracle will not indemnify you if you alter Material or use it outside the scope of Oracle's response to the RFP, or if you use a version of Material which has been superseded, or if you continue to use the applicable Material after final award of the Master Agreements. Oracle will not indemnify you to the extent that an infringement claim is based upon any information, design, specification, instruction, software, data, or material not furnished by Oracle. Oracle will not indemnify you for any portion of an infringement claim that is based upon the combination of any Material with any products or services not provided by Oracle. Oracle will not indemnify you for infringement caused by your actions against any third party if the Material as delivered to you and used in accordance with the terms hereof would not otherwise infringe any third party intellectual property rights. Oracle will not indemnify you for any intellectual property infringement claim(s) known to you at the time the Materials are obtained.</p> <p>(d) The above clauses provide your exclusive remedy for any infringement claims or damages.</p>
13.	<p>FOREIGN OUTSOURCING OF WORK. Upon request, the Contract Vendor is required to provide information regarding the location of where services, data storage and/or location of data processing under the Master Agreement will be performed.</p>	<p>Oracle may utilize personnel from various locations in the provision of products or services, and will endeavor to comply with all laws and regulations applicable to Oracle's use of such personnel for this purpose.</p>
14.	<p>GOVERNMENT DATA PRACTICES. The Contract Vendor and the Lead State must comply with the Minnesota Government Data Practices Act, Minn. Stat. Ch. 13, (and</p>	<p>Oracle proposes Section 34 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p>

	<p>where applicable, if the Lead State contracting party is part of the judicial branch, with the Rules of Public Access to Records of the Judicial Branch promulgated by the Minnesota Supreme Court as the same may be amended from time to time) as it applies to all data provided by the Lead State to the Contract Vendor and all data provided to the Lead State by the Contract Vendor. In addition, the Minnesota Government Data Practices Act applies to all data created, collected, received, stored, used, maintained, or disseminated by the Contract Vendor in accordance with the Master Agreement that is private, nonpublic, protected nonpublic, or confidential as defined by the Minnesota Government Data Practices Act, Ch. 13 (and where applicable, that is not accessible to the public under the Rules of Public Access to Records of the Judicial Branch).</p> <p>In the event the Contract Vendor receives a request to release the data referred to in this article, the Contract Vendor must immediately notify the Lead State. The Lead State will give the Contract Vendor instructions concerning the release of the data to the requesting party before the data is released. The civil remedies of Minn. Stat. § 13.08, apply to the release of the data by either the Contract Vendor or the Lead State.</p> <p>The Contract Vendor agrees to indemnify, save, and hold the State of Minnesota, its agent and employees, harmless from all claims arising out of, resulting from, or in any manner attributable to any violation of any provision of the Minnesota Government Data Practices Act (and where applicable, the Rules of Public Access to Records of the Judicial Branch), including legal fees and disbursements paid or incurred to enforce this provision of the Master Agreement. In the event that the Contract Vendor subcontracts any or all of the work to be performed under the Master Agreement, the Contract Vendor shall retain responsibility under the terms of this article for such work.</p>	<p>This Section 34 (Nondisclosure) does not apply to the extent that confidential information, as defined below, is required to be disclosed by applicable law, including the Minnesota Government Data Practices Act. Notwithstanding the foregoing, if you receive a request for disclosure of Oracle confidential information, you agree to promptly notify Oracle in writing and give Oracle an opportunity to request confidentiality protection for any information to which you may deny access under law.</p> <p>By virtue of this Agreement, the parties may have access to information that is confidential to one another (“confidential information”). We each agree to disclose only information that is required for the performance of obligations under this agreement. Confidential information shall be limited to all information clearly identified as confidential at the time of disclosure.</p> <p>A party’s confidential information shall not include information that: (a) is or becomes a part of the public domain through no act or omission of the other party; (b) was in the other party’s lawful possession prior to the disclosure and had not been obtained by the other party either directly or indirectly from the disclosing party; (c) is lawfully disclosed to the other party by a third party without restriction on the disclosure; or (d) is independently developed by the other party.</p> <p>We each agree to hold each other’s confidential information in confidence for a period of three years from the date of disclosure. Also, we each agree to disclose confidential information only to those employees or agents who are required to protect it against unauthorized disclosure. Nothing shall prevent either party from disclosing the terms or pricing under this Agreement or orders submitted under this Agreement in any legal proceeding arising from or in connection with this Agreement or disclosing the confidential information to a federal or state governmental entity as required by law.</p>
15.	HAZARDOUS SUBSTANCES. To the extent that the goods to	Oracle proposes Section 54 of the Amended and Restated Master Price

	<p>be supplied by the Contract Vendor contain or may create hazardous substances, harmful physical agents or infectious agents as set forth in applicable State and federal laws and regulations, the Contract Vendor must provide Material Safety Data Sheets regarding those substances. A copy must be included with each delivery.</p>	<p>Agreement, which Section is intended to supersede the Section at left:</p> <p>54. Hazardous Substances</p> <p>To the extent that the goods to be supplied to the Purchasing Entity by the Contractor contain or may create hazardous substances, harmful physical agents as set forth in applicable State and federal laws and regulations, the Contractor must provide the Purchasing Entity, upon request, with Material Safety Data Sheets regarding those substances (including mercury).</p>
17.	<p>INDEMNIFICATION, HOLD HARMLESS, AND LIMITATION OF LIABILITY. The Contract Vendor shall indemnify, protect, save and hold harmless the Lead State and the Participating Entity, its representatives and employees, from any and all claims or causes of action, including all legal fees incurred by the Lead State and the Participating Entity arising from the performance of the Master Agreement by the Contract Vendor or its agents, employees, or subcontractors. This clause shall not be construed to bar any legal remedies the Contract Vendor may have with the Lead State's and Participating Entity's failure to fulfill its obligations pursuant to the Master Agreement.</p> <p>If the Participating Entity's laws require approval of a third party to defend Participating Entity, Participating Entity will seek such approval and if approval is not received, Contract Vendor is not required to defend that Participating Entity.</p> <p>INTELLECTUAL PROPERTY INDEMNIFICATION. The Contract Vendor warrants that any materials or products provided or produced by the Contract Vendor or utilized by the Contract Vendor in the performance of this Master Agreement will not infringe upon or violate any patent, copyright, trade secret, or any other proprietary right of any third party. In the event of any such claim by any third party against the Participating Entity, the Participating Entity shall promptly notify</p>	<p>Oracle proposes Sections 24 and 12 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>24. Indemnification, and Limitation of Liability</p> <p>A. NEITHER PARTY SHALL BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL, PUNITIVE, OR CONSEQUENTIAL DAMAGES, OR ANY LOSS OF PROFITS, REVENUE, DATA, OR DATA USE. ORACLE'S MAXIMUM LIABILITY FOR ANY DAMAGES ARISING OUT OF OR RELATED TO THIS AGREEMENT OR YOUR ORDER, WHETHER IN CONTRACT OR TORT, OR OTHERWISE, SHALL BE LIMITED TO THE AMOUNT OF THE FEES YOU PAID ORACLE UNDER THIS AGREEMENT.</p> <p>B. The Contractor shall indemnify, protect, save and hold harmless the Lead State, Participating Entities, and its representatives and employees, from any and all claims, suits, actions, liabilities and costs, including all legal fees incurred by the State arising from the performance of the Contract by the Contractor or its agents, employees, or subcontractors for personal injury or damage to real property or tangible personal property arising from the negligence or willful acts or omissions of the Contractor, its agents, employees or subcontractors. The Contractor shall not be liable for damages that are the result of negligence by the Lead State, Participating Entities, and its</p>

<p>the Contract Vendor. The Contract Vendor, at its own expense, shall indemnify; defend to the extent permitted by the Participating Entity's laws, and hold harmless the Participating Entity against any loss, cost, expense, or liability (including legal fees) arising out of such a claim, whether or not such claim is successful against the Participating Entity.</p> <p>If such a claim has occurred, or in the Contract Vendor's opinion is likely to occur, the Contract Vendor shall either procure for the Participating Entity the right to continue using the materials or products or replacement or modified materials or products. If an option satisfactory to the Participating Entity is not reasonably available, the Participating Entity shall return the materials or products to the Contract Vendor, upon written request of the Contract Vendor and at the Contract Vendor's expense. This remedy is in addition to any other remedy provided by law</p>	<p>representatives and employees. For real property or tangible property damage claims, the limitation of liability provided for in Paragraph 24.A above, shall apply. This clause shall not be construed to bar any legal remedies the Contractor may have with the State's or Participating Entities' failure to fulfill its obligations pursuant to the Contract.</p> <p>12. Patent, Copyright, Trademark and Trade Secret Indemnification</p> <p>A. The Contractor shall defend, at its own expense, the State of Minnesota, Participating and Purchasing Entities and their agencies against any claim that any Product or Service provided under this Agreement infringes any patent, copyright or trademark in the United States or Puerto Rico, and shall pay all costs, damages and attorneys' fees that a court finally awards as a result of any such claim. In addition, if any third party obtains a judgment against a Purchasing Entity based upon the Contractor's trade secret infringement relating to any Product or Service provided under this Agreement, the Contractor agrees to reimburse the Lead State or Purchasing Entity for all court costs, reasonable attorneys' fees and the amount of the judgment. To qualify for such defense and/or payment, the Lead State or Participating or Purchasing Entity shall:</p> <ol style="list-style-type: none"> 1. Give the Contractor prompt written notice of any claim; 2. Allow the Contractor to control the defense or settlement of the claim; and 3. Cooperate with the Contractor in a reasonable way to facilitate the defense or settlement of the claim, and 4. Not compromise or settle the claim. <p>B. If any Products or Service becomes, or in the Contractor's opinion is likely to become the subject of a claim of infringement, the Contractor shall at its option and expense:</p> <ol style="list-style-type: none"> 1. Obtain for the Purchasing Entity the right to continue using such Products or Services;
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		<p>2. Replace or modify the Products or Services in such a way that (i) they become non-infringing and non-misappropriating and (ii) they substantially perform in the same manner or substantially provide the same results, or there is no material adverse effect in their overall performance; Or</p> <p>3. Accept the return of the Products or Service and refund an amount equal to the depreciated value of the returned Products or Service, less the unpaid portion of the purchase price and any other amounts, which are due to the contractor. The Contractor's obligation will be void as to any Products or Services modified by the Purchasing Entity to the extent such modification is the cause of the claim.</p> <p>C. The Contractor has no obligation for any claim of infringement arising from:</p> <p>1. The Contractor's compliance with the Purchasing Entity's designs, specifications, or instructions;</p> <p>2. The Contractor's use of technical information or technology provided by the Purchasing Entity;</p> <p>3. Product modifications by the Purchasing Entity or a third party;</p> <p>4. Product use prohibited by Specifications or related application notes;</p> <p>5. Use of an allegedly infringing version of such provided materials and/or services, if the alleged infringement could have been avoided by the use of a different version made available to the Indemnified Party;</p> <p>6. Product use with products that are not the Contractor branded;</p> <p>7. A violation of Contractor's license grant, or</p> <p>8. Any separate or component hardware, software or other materials to the extent it comprises any third party open source or freeware technology, or any derivatives or other adaptations thereof, and any combination that includes any of the foregoing.</p> <p>This Paragraph 12 is excluded from the provisions of Paragraph 24</p>
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		Indemnification, Hold Harmless and Limitation of Liability of this Agreement, and states the entire liability of the Contractor and the exclusive remedies of each party for any proceedings or claims that any Products infringe or misappropriate a third party's intellectual property.
18.	JURISDICTION AND VENUE. This RFP and any ensuing Master Agreement, its amendments and supplements thereto, shall be governed by the laws of the State of Minnesota, USA. Venue for all legal proceedings arising out of the Master Agreement, or breach thereof, shall be in the State or federal court with competent jurisdiction in Ramsey County, Minnesota. By submitting a response to this Request for Proposal, a Responder voluntarily agrees to be subject to the jurisdiction of Minnesota for all proceedings arising out of this RFP, any ensuing Master Agreement, or any breach thereof.	<p>Oracle proposes the following language, which is redlined against the language at left and which is intended to supersede such language:</p> <p>JURISDICTION AND VENUE. This RFP and any ensuing Master Agreement, its amendments and supplements thereto <u>(other than any Participating Addenda not executed by a Participating Entity located in the State of Minnesota)</u>, shall be governed by the laws of the State of Minnesota, USA. Venue for all legal proceedings arising out of the Master Agreement, or breach thereof, shall be in the State or federal court with competent jurisdiction in Ramsey County, Minnesota. By submitting a response to this Request for Proposal, a Responder voluntarily agrees to be subject to the jurisdiction of Minnesota for all proceedings arising out of this RFP, any ensuing Master Agreement, or any breach thereof.</p>
19.	LAWS AND REGULATIONS. Any and all services, articles or equipment offered and furnished must comply fully with all local, State and federal laws and regulations, including Minn. Stat. § 181.59 prohibiting discrimination and business registration requirements of the Office of the Minnesota Secretary of State.	<p>Oracle proposes the following language, which language is intended to supersede the language at left:</p> <p>Contract Vendor shall comply with all laws to the extent that such laws, by their terms, are expressly applicable to Contract Vendor's delivery of products and services under this Master Agreement and impose obligations directly upon Contract Vendor in its role as an information technology services provider with respect to the services performed under this agreement. Notwithstanding the foregoing sentence, to the extent the State, any Participating State or any Participating Entity may provide Contract Vendor access to health, payment card or other sensitive personal information that requires the application of specific regulatory, legal or industry data security obligations, the State, Participating State or Participating Entity, as applicable, and Contract Vendor agree to specify such security obligations in the applicable order for such products or services.</p>
20.	NONVISUAL ACCESS STANDARDS. Pursuant to	These standards appear to be a subset of the requirements of

	<p>Minn. Stat. § 16C.145, the Contract Vendor shall comply with the following nonvisual technology access standards :</p> <ul style="list-style-type: none"> a. That the effective interactive control and use of the technology, including the operating system applications programs, prompts, and format of the data presented, are readily achievable by nonvisual means; b. That the nonvisual access technology must be compatible with information technology used by other individuals with whom the blind or visually impaired individual must interact; c. That nonvisual access technology must be integrated into networks used to share communications among employees, program participants, and the public; and d. That the nonvisual access technology must have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired. <p>These standards do not require the installation of software or peripheral devices used for nonvisual access when the information technology is being used by individuals who are not blind or visually impaired.</p>	<p>clause 2 (Accessibility Standards) above; please see our response there.</p>
23.	<p>PAYMENT CARD INDUSTRY DATA SECURITY STANDARD AND CARDHOLDER INFORMATION SECURITY. Contract Vendor assures all of its Network Components, Applications, Servers, and Subcontractors (if any) comply with the Payment Card Industry Data Security Standard ("PCIDSS"). "Network Components" shall include, but are not limited to, Contract Vendor's firewalls, switches, routers, wireless access points, network appliances, and other security appliances;</p>	<p>Oracle Server and Storage products are used regularly for this activity and would expect that Oracle is compliant with this section. It is not anticipated that Oracle would "subcontract" with any third party for applications needing the use of Payment cards. Use of subcontractors for this activity will be labeled as "Consulting" which is not supposed to be a part of the Master Price Agreement.</p> <p>Oracle will be willing to negotiate this provision if awarded a Master Price</p>

	<p>"Applications" shall include, but are not limited to, all purchased and custom external (web) applications. "Servers" shall include, but are not limited to, all of Contract Vendor's web, database, authentication, DNS, mail, proxy, and NTP servers. "Cardholder Data" shall mean any personally identifiable data associated with a cardholder, including, by way of example and without limitation, a cardholder's account number, expiration date, name, address, social security number, or telephone number.</p> <p>Subcontractors (if any) must be responsible for the security of all Cardholder Data in its possession; and will only use Cardholder Data for assisting cardholders in completing a transaction, providing fraud control services, or for other uses specifically required by law. Contract Vendor must have a business continuity program which conforms to PCIDSS to protect Cardholder Data in the event of a major disruption in its operations or in the event of any other disaster or system failure which may occur to operations; will continue to safeguard Cardholder Data in the event this Agreement terminates or expires; and ensure that a representative or agent of the payment card industry and a representative or agent of the State shall be provided with full cooperation and access to conduct a thorough security review of Contract Vendor's operations, systems, records, procedures, rules, and practices in the event of a security intrusion in order to validate compliance with PCIDSS.</p>	<p>Agreement.</p>
<p>25.</p>	<p>PREFERENCE.</p> <p>Targeted/Economically Disadvantaged. In accordance with Minn. Stat. § 16C.16, subds. 6 and 7, eligible certified targeted group (TG) businesses and certified economically disadvantaged (ED) businesses will receive a 6 percent preference on the basis of award for this RFP. The preference is applied only to the first \$500,000 of the response to the RFP. Eligible TG businesses must be currently certified by the Materials Management Division</p>	<p>Not applicable to Oracle.</p>

	<p>prior to the bid opening date and time.</p> <p>To verify TG/ED certification, refer to the Materials Management Division's web site at www.mmd.admin.state.mn.us under "Vendor Information, Directory of Certified TG/ED Vendors."</p> <p>To verify TG eligibility for preference, refer to the Materials Management Division's web site under "Vendor Information, Targeted Groups Eligible for Preference in State Purchasing" or call the Division's HelpLine at 651.296.2600.</p> <p>Reciprocal Preference. In accordance with Minn. Stat. §16C.06, subd 7, the acquisition of goods or services shall be allowed a preference over a non-resident vendor from a state that gives or requires a preference to vendors from that state, the preference shall be equal to the preference given or required by the state of the non-resident vendor. If you wish to be considered a Minnesota Resident vendor you must claim that by filling out the Resident Vendor Form included in this solicitation and include it in your response.</p> <p>Veteran. In accordance with Minn. Stat. § 16C.16, subd. 6a, (a) Except when mandated by the federal government as a condition of receiving federal funds, the commissioner shall award up to a six percent preference in the amount bid on state procurement to certified small businesses that are majority-owned and operated by:</p> <ul style="list-style-type: none"> (1) recently separated veterans who have served in active military service, at any time on or after September 11, 2001, and who have been discharged under honorable conditions from active service, as indicated by the person's United States Department of Defense form DD-214 or by the commissioner of veterans affairs; (2) veterans with service-connected disabilities, as determined at any time by the United States 	
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	<p>Department of Veterans Affairs; or (3) any other veteran-owned small businesses certified under section 16C.19, paragraph (d).</p> <p>In accordance with Minn. Stat. § 16C.19 (d), a veteran-owned small business, the principal place of business of which is in Minnesota, is certified if it has been verified by the United States Department of Veterans Affairs as being either a veteran-owned small business or a service disabled veteran-owned small business, in accordance with Public Law 109-461 and Code of Federal Regulations, title 38, part 74.</p> <p>To receive a preference the veteran-owned small business must meet the statutory requirements above by the solicitation opening date and time. The preference is applied only to the first \$500,000 of the response.</p> <p>If responder is claiming the veteran-owned preference, attach documentation, sign and return form with response to the solicitation. Only eligible veteran-owned small businesses that meet the statutory requirements and provide adequate documentation will be given the preference.</p>	
26.	<p>PUBLIC INFORMATION. Once the information contained in the responses is deemed public information, interested parties may request to obtain the public information. You may call 651.201.2413 between the hours of 8:00 a.m. to 4:30 p.m. to arrange this.</p>	<p>Oracle acknowledges that the Lead State is subject to the Minnesota Government Data Practices Act, Minn. Stat. Ch. 13. Notwithstanding the foregoing, if you receive a request for disclosure of Oracle confidential information, you agree to promptly notify Oracle in writing and give Oracle an opportunity to request confidentiality protection for any information to which you may deny access under law.</p>
28.	<p>PURCHASE ORDERS. The State requires that there will be no minimum order requirements or charges to process an individual purchase order. The Master Agreement number and the PO number must appear on all documents (e.g., invoices, packing slips, etc.). The Ordering Entity's purchase order constitutes a binding contract.</p>	<p>Oracle proposes the following language, which is redlined against the language at left and which is intended to supersede such language:</p> <p>PURCHASE ORDERS. The State requires that there will be no minimum order requirements or charges to process an individual purchase order. The Master Agreement number and the PO number</p>

		<p>must appear on all documents (e.g., invoices, packing slips, etc.). <u>A Purchase Order constitutes a binding contract, provided that any pre-printed contract terms and conditions included on Purchase Order issued by a Participating State or a Participating Entity (whether in hard copy or electronic format) shall be null and void. The Ordering Entity's purchase order constitutes a binding contract.</u></p>
30.	<p>RISK OF LOSS OR DAMAGE. The State is relieved of all risks of loss or damage to the goods and/or equipment during periods of transportation, and installation by the Contract Vendor and in the possession of the Contract Vendor or their authorized agent.</p>	<p>Oracle proposes the following language, which is redlined against the language at left and which is intended to supersede such language:</p> <p>RISK OF LOSS OR DAMAGE. The State is relieved of all risks of loss or damage to the goods and/or equipment <u>(i)</u> during periods of transportation, and installation by the Contract Vendor <u>or (ii) and</u> in the possession of the Contract Vendor or their authorized agent. <u>The Contract Vendor shall bear all risk of loss or damage with respect to returned Products except for loss or damage directly attributable to the negligence or intentional misconduct of the Participating Entity.</u></p>
31.	<p>SEVERABILITY. If any provision of the Master Agreement, including items incorporated by reference, is found to be illegal, unenforceable, or void, then both the State and the Contract Vendor shall be relieved of all obligations arising under such provisions. If the remainder of the Master Agreement is capable of performance it shall not be affected by such declaration or finding and shall be fully performed.</p>	<p>Oracle proposes Section 27 of the Amended and Restated Master Price Agreement, which Section is intended to supersede the Section at left:</p> <p>27. Severability</p> <p>If any provision of this Contract, including items incorporated by reference, is found to be illegal, unenforceable, or void, by a court of competent jurisdiction then both the State and the Contractor shall be relieved of all obligations arising under such provision. If the remainder of this Contract is capable of performance, it shall not be affected by such declaration or finding and shall be fully performed.</p>
32.	<p>STATE AUDITS (Minn. Stat. § 16C.05, subd. 5). The books, records, documents, and accounting procedures and practices of the Contract Vendor or other party, that are relevant to the Master Agreement or transaction are subject to examination by the contracting agency and either the</p>	<p>Oracle proposes the following language, which is redlined against the language at left and is intended to supersede such language:</p> <p>STATE AUDITS (Minn. Stat. § 16C.05, subd. 5). The books, records, documents, and accounting procedures and practices of the Contract Vendor or other party, that are relevant to the Master Agreement or</p>

	Legislative Auditor or the State Auditor as appropriate for a minimum of six years after the end of the Master Agreement or transaction. The State reserves the right to authorize delegate(s) to audit this Master Agreement and transactions.	transaction are, <u>no more than one time per year</u> , subject to examination by the contracting agency and either the Legislative Auditor or the State Auditor as appropriate for a minimum of six years after the end of the Master Agreement or transaction; <u>provided that such audit does not unreasonably interfere with Contractor's normal business operations</u> . The State reserves the right to authorize delegate(s) to audit this Master Agreement and transactions <u>provided that such authorized delegate(s) agrees to Oracle's standard nondisclosure terms and to utilize standard audit software</u> .
33.	SURVIVABILITY. The following rights and duties of the State and responder will survive the expiration or cancellation of the resulting Master Agreements. These rights and duties include, but are not limited to paragraphs: Indemnification, Hold Harmless and Limitation of Liability, State Audits, Government Data Practices, Governing Law, Jurisdiction and Venue, Publicity, Intellectual Property Indemnification, and Admin Fees.	<p>Oracle proposes the following language, which is intended to supersede the language at left:</p> <p>Provisions that survive termination or expiration are those relating to limitation of liability, indemnity, payment and others which by their nature are intended to survive.</p>

Oracle Voluntary Product Accessibility Template

Name of Product: Oracle website for Western States Contracting Alliance

Last Updated: 04-Dec-2013

This VPAT addresses the website at <http://www.oracle.com/us/corporate/pricing/wsca-homepage-081353.html>, and additional pages directly linked from it within the domain <http://www.oracle.com/us/corporate/pricing>.

This document does not address those PDF documents linked from the site that contain only scanned images, such as 'Download WSCA Master Pricing Agreement (MPA) - Effective until 8/31/2014' (www.oracle.com/us/corporate/pricing/wsca-mpa-1835545.pdf). Such documents do not contain accessibility-tagged PDF; to be read by a user relying on a screen reader it is necessary to use optical character recognition to interpret them, or electronic copies of the underlying documents can be furnished upon request.

This document describes the extent to which the product conforms to the Web Content Accessibility Guidelines (WCAG) 2.0 'A' and 'AA' levels as described at <http://www.w3.org/TR/WCAG20/>, and the applicable [U.S. Section 508 standards](#). We are using a format similar to the [Voluntary Product Accessibility Template, or VPAT®](#). There are three columns in the tables. The first column contains each of the WCAG 2.0 A and AA Success Criteria or Section 508 criteria; the second column indicates whether the product meets the criterion, and the third column contains remarks about the product with regard to the criterion, including known defects, if any.

For more information regarding the accessibility status of this product or other Oracle products, see <http://www.oracle.com/us/corporate/accessibility> or contact: accessible_ww@oracle.com.

- [WCAG 2.0](#) - Web Content Accessibility Guidelines 2.0
- [Section 1194.21](#) - Software Applications and Operating Systems
- [Section 1194.22](#) - Web-based intranet information and applications
- [Section 1194.23](#) - Telecommunication Products
- [Section 1194.24](#) - Video and Multi-media Products
- [Section 1194.25](#) - Self-Contained, Closed Products
- [Section 1194.26](#) - Desktop and Portable Computers
- [Section 1194.31](#) - Functional Performance Criteria
- [Section 1194.41](#) - Information, Documentation and Support

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implied in law, including implied warranties and conditions of merchantability or fitness for a particular purpose. Oracle Corporation specifically disclaims any liability with respect to this document and no contractual obligations are formed either directly or indirectly by this document. Oracle further makes no representation concerning the ability of assistive technologies or other products to interoperate with Oracle products. This document addresses the named product(s) only and not prerequisite products for which Oracle supplies restricted use licenses.

Section WCAG Web Content Accessibility Guidelines

Criteria	Supporting Features	Remarks (e.g., definition, equivalent facilitation, scope of support provided)
<p>1.1.1 Non-text Content: All non-text content that is presented to the user has a text alternative that serves the equivalent purpose, except for the situations listed below. (Level A)</p> <ul style="list-style-type: none"> • Controls, Input: If non-text content is a control or accepts user input, then it has a name that describes its purpose. (Refer to Guideline 4.1 for additional requirements for controls and content that accepts user input.) • Time-Based Media: If non-text content is time-based media, then text alternatives at least provide descriptive identification of the non-text content. (Refer to Guideline 1.2 for additional requirements for media.) • Test: If non-text content is a test or exercise that would be invalid if presented in text, then text alternatives at least provide descriptive identification of the non-text content. • Sensory: If non-text content is primarily intended to create a specific sensory experience, then text alternatives at least provide descriptive identification of the non-text content. • CAPTCHA: If the purpose of non-text content is to confirm that content is being accessed by a person rather than a computer, then text alternatives that identify and describe the purpose of the non-text content are provided, and alternative forms of 	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Images that convey information have meaningful alternative text using ALT • Images that are decorative are marked up using ALT="" or CSS background images • CAPTCHAs are not used

<p>CAPTCHA using output modes for different types of sensory perception are provided to accommodate different disabilities.</p> <ul style="list-style-type: none"> • Decoration, Formatting, Invisible: If non-text content is pure decoration, is used only for visual formatting, or is not presented to users, then it is implemented in a way that it can be ignored by assistive technology. 		
<p>1.2.1 Audio-only and Video-only (Prerecorded): For prerecorded audio-only and prerecorded video-only media, the following are true, except when the audio or video is a media alternative for text and is clearly labeled as such: (Level A)</p> <ul style="list-style-type: none"> • Prerecorded Audio-only: An alternative for time-based media is provided that presents equivalent information for prerecorded audio-only content. • Prerecorded Video-only: Either an alternative for time-based media or an audio track is provided that presents equivalent information for prerecorded video-only content. 	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>No audio or video content is used.</p>
<p>1.2.2 Captions (Prerecorded): Captions are provided for all prerecorded audio content in synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>No audio or video content is used.</p>
<p>1.2.3 Audio Description or Media Alternative (Prerecorded): An alternative for time-based media or audio description of the prerecorded video content is provided for synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>No audio or video content is used.</p>
<p>1.2.4 Captions (Live): Captions are provided for all live audio content in synchronized media. (Level AA)</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>No audio or video content is used.</p>
<p>1.2.5 Audio Description (Prerecorded): Audio</p>	<p>Product has been</p>	<p>No audio or video</p>

description is provided for all prerecorded video content in synchronized media. (Level AA)	developed to conform to this standard subject to the remarks on the right.	content is used.
<p>1.3.1 Info and Relationships: Information, structure, and relationships conveyed through presentation can be programmatically determined or are available in text. (Level A)</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • User interface component labels are associated with the fields they are labeling • Headings are encoded with HTML heading tags • List markup is used for marking up lists • There are no data tables on the web pages • Style sheets are used only to change the layout and presentation on the screen <p>Defects found during testing:</p> <ul style="list-style-type: none"> • Some layout tables lack markup that explicitly identifies them, such as "role=presentation" • The Search input field lacks a programmatical

		<p>ly associated label, however it has a default value of 'Search' and immediately precedes the Search button</p> <ul style="list-style-type: none"> • In applicable PDF files with tables, headings are not programmatically identified.
<p>1.3.2 Meaningful Sequence: When the sequence in which content is presented affects its meaning, a correct reading sequence can be programmatically determined. (Level A)</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • The sequence of elements in the DOM matches a logical reading sequence <p>Defects found during testing:</p> <ul style="list-style-type: none"> • In applicable PDF files with multi-row column headings, that heading text does not linearize properly.
<p>1.3.3 Sensory Characteristics: Instructions provided for understanding and operating content do not rely solely on sensory characteristics of components such as shape, size, visual location, orientation, or sound. (Level A) <i>Note:</i> For requirements related to color, refer to Guideline 1.4.</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Instructions provided do not refer to things solely based on their sensory characteristics such as shape,

		size, visual location, orientation, color, or sound
<p>1.4.1 Use of Color: Color is not used as the only visual means of conveying information, indicating an action, prompting a response, or distinguishing a visual element. (Level A)</p> <p><i>Note:</i> This success criterion addresses color perception specifically. Other forms of perception are covered in Guideline 1.3 including programmatic access to color and other visual presentation coding.</p>	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> Information is not conveyed using color
<p>1.4.2 Audio Control: If any audio on a Web page plays automatically for more than 3 seconds, either a mechanism is available to pause or stop the audio, or a mechanism is available to control audio volume independently from the overall system volume level. (Level A)</p> <p><i>Note:</i> Since any content that does not meet this success criterion can interfere with a user's ability to use the whole page, all content on the Web page (whether or not it is used to meet other success criteria) must meet this success criterion. See Conformance Requirement 5: Non-Interference.</p>	Product has been developed to conform to this standard subject to the remarks on the right.	No audio or video content is used.
<p>1.4.3 Contrast (Minimum): The visual presentation of text and images of text has a contrast ratio of at least 4.5:1, except for the following: (Level AA)</p> <ul style="list-style-type: none"> Large Text: Large-scale text and images of large-scale text have a contrast ratio of at least 3:1; Incidental: Text or images of text that are part of an inactive user interface component, that are pure decoration, that are not visible to anyone, or that are part of a picture that contains significant other visual content, have no contrast requirement. Logotypes: Text that is part of a logo or brand name has no minimum contrast requirement. 	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> Text and images of text have a contrast ratio of at least 4.5:1 <p>Defects found during testing:</p> <ul style="list-style-type: none"> Text within the breadcrumbs has a color contrast ratio of 2.3:1 The phone number to call

		Oracle has a color contrast ratio of 3.8:1
<p>1.4.4 Resize text: Except for captions and images of text, text can be resized without assistive technology up to 200 percent without loss of content or functionality. (Level AA)</p>	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> Text can be resized up to 200% without loss of content or functionality
<p>1.4.5 Images of Text: If the technologies being used can achieve the visual presentation, text is used to convey information rather than images of text except for the following: (Level AA)</p> <ul style="list-style-type: none"> Customizable: The image of text can be visually customized to the user's requirements; Essential: A particular presentation of text is essential to the information being conveyed. <p><i>Note:</i> Logotypes (text that is part of a logo or brand name) are considered essential.</p>	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> Images of text are not used
<p>2.1.1 Keyboard: All functionality of the content is operable through a keyboard interface without requiring specific timings for individual keystrokes, except where the underlying function requires input that depends on the path of the user's movement and not just the endpoints. (Level A)</p> <p><i>Note 1:</i> This exception relates to the underlying function, not the input technique. For example, if using handwriting to enter text, the input technique (handwriting) requires path-dependent input but the underlying function (text input) does not.</p> <p><i>Note 2:</i> This does not forbid and should not discourage providing mouse input or other input methods in addition to keyboard operation.</p>	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> Ability to perform functions from the keyboard only, and without requiring specific timings for individual keystrokes The ability to use the product with OS keyboard aids: StickyKeys and FilterKeys

		(feature names may be different on different platforms)
<p>2.1.2 No Keyboard Trap: If keyboard focus can be moved to a component of the page using a keyboard interface, then focus can be moved away from that component using only a keyboard interface, and, if it requires more than unmodified arrow or tab keys or other standard exit methods, the user is advised of the method for moving focus away. (Level A) <i>Note:</i> Since any content that does not meet this success criterion can interfere with a user's ability to use the whole page, all content on the Web page (whether it is used to meet other success criteria or not) must meet this success criterion. See Conformance Requirement 5: Non-Interference.</p>	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Movement of focus through each control only using the keyboard, with no "keyboard trap" that prevents focus from moving away from any control
<p>2.2.1 Timing Adjustable: For each time limit that is set by the content, at least one of the following is true: (Level A)</p> <ul style="list-style-type: none"> • Turn off: The user is allowed to turn off the time limit before encountering it; or • Adjust: The user is allowed to adjust the time limit before encountering it over a wide range that is at least ten times the length of the default setting; or • Extend: The user is warned before time expires and given at least 20 seconds to extend the time limit with a simple action (for example, "press the space bar"), and the user is allowed to extend the time limit at least ten times; or • Real-time Exception: The time limit is a required part of a real-time event (for example, an auction), and no alternative to the time limit is possible; or • Essential Exception: The time limit is essential and extending it would invalidate the activity; or • 20 Hour Exception: The time limit is 	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Time limits are not used

<p>longer than 20 hours.</p> <p><i>Note:</i> This success criterion helps ensure that users can complete tasks without unexpected changes in content or context that are a result of a time limit. This success criterion should be considered in conjunction with Success Criterion 3.2.1, which puts limits on changes of content or context as a result of user action.</p>		
<p>2.2.2 Pause, Stop, Hide: For moving, blinking, scrolling, or auto-updating information, all of the following are true: (Level A)</p> <ul style="list-style-type: none"> • Moving, blinking, scrolling: For any moving, blinking or scrolling information that (1) starts automatically, (2) lasts more than five seconds, and (3) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it unless the movement, blinking, or scrolling is part of an activity where it is essential; and • Auto-updating: For any auto-updating information that (1) starts automatically and (2) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it or to control the frequency of the update unless the auto-updating is part of an activity where it is essential. <p><i>Note 1:</i> For requirements related to flickering or flashing content, refer to Guideline 2.3.</p> <p><i>Note 2:</i> Since any content that does not meet this success criterion can interfere with a user's ability to use the whole page, all content on the Web page (whether it is used to meet other success criteria or not) must meet this success criterion. See Conformance Requirement 5: Non-Interference.</p> <p><i>Note 3:</i> Content that is updated periodically by software or that is streamed to the user agent is not required to preserve or present information that is generated or received between the initiation of the pause and resuming presentation, as this may not be technically possible, and in many situations could</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • There is no moving, blinking or scrolling content

<p>be misleading to do so.</p> <p><i>Note 4:</i> An animation that occurs as part of a preload phase or similar situation can be considered essential if interaction cannot occur during that phase for all users and if not indicating progress could confuse users or cause them to think that content was frozen or broken.</p>		
<p>2.3.1 Three Flashes or Below Threshold: Web pages do not contain anything that flashes more than three times in any one second period, or the flash is below the general flash and red flash thresholds. (Level A)</p> <p><i>Note:</i> Since any content that does not meet this success criterion can interfere with a user's ability to use the whole page, all content on the Web page (whether it is used to meet other success criteria or not) must meet this success criterion. See Conformance Requirement 5: Non-Interference.</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> No portion of the screen flickers or flashes with a frequency between 2 Hz and 55 Hz
<p>2.4.1 Bypass Blocks: A mechanism is available to bypass blocks of content that are repeated on multiple Web pages. (Level A)</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> Structure and hierarchy is marked up with Header elements outside of repetitive navigation links
<p>2.4.2 Page Titled: Web pages have titles that describe topic or purpose. (Level A)</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> Pages have a meaningful title specified in the TITLE element
<p>2.4.3 Focus Order: If a Web page can be navigated sequentially and the navigation sequences affect meaning or operation, focusable components receive focus in an order that preserves meaning and operability. (Level A)</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> Logical movement through the focusable components using only the

		keyboard, in an order that follows a meaningful sequence
2.4.4 Link Purpose (In Context): The purpose of each link can be determined from the link text alone or from the link text together with its programmatically determined link context, except where the purpose of the link would be ambiguous to users in general. (Level A)	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • The text of links and their surrounding paragraph, list, or preceding heading is sufficient to describe their purpose
2.4.5 Multiple Ways: More than one way is available to locate a Web page within a set of Web pages except where the Web Page is the result of, or a step in, a process. (Level AA)	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Pages can be found using the provided "search" function • Pages are fully inter-linked to each other
2.4.6 Headings and Labels: Headings and labels describe topic or purpose. (Level AA)	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Headers describe the topic or purpose of the content below them • Labels describe the purpose of the associated field
2.4.7 Focus Visible: Any keyboard operable user interface has a mode of operation where the keyboard focus indicator is visible. (Level AA)	Product has been developed to conform to this	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Visual

	standard subject to the remarks on the right.	indication of the location of the focus
3.1.1 Language of Page: The default human language of each Web page can be programmatically determined. (Level A)	Product has been developed to conform to this standard subject to the remarks on the right.	The site was tested for: <ul style="list-style-type: none"> • Properly set LANG attribute for each page
3.1.2 Language of Parts: The human language of each passage or phrase in the content can be programmatically determined except for proper names, technical terms, words of indeterminate language, and words or phrases that have become part of the vernacular of the immediately surrounding text. (Level AA)	Product has been developed to conform to this standard subject to the remarks on the right.	The site was tested for: <ul style="list-style-type: none"> • No relevant parts of the page are in a different language than that of the page
3.2.1 On Focus: When any component receives focus, it does not initiate a change of context. (Level A)	Product has been developed to conform to this standard subject to the remarks on the right.	The site was tested for: <ul style="list-style-type: none"> • When an element receives focus, it does not result in a substantial change to the page, an additional change of keyboard focus, or the spawning of a pop-up window
3.2.2 On Input: Changing the setting of any user interface component does not automatically cause a change of context unless the user has been advised of the behavior before using the component. (Level A)	Product has been developed to conform to this standard subject to the remarks on the right.	The site was tested for: <ul style="list-style-type: none"> • Changes in the value of user interface components do not result in a substantial

		change to the page, an additional change of keyboard focus, or the spawning of a pop-up window
3.2.3 Consistent Navigation: Navigational mechanisms that are repeated on multiple Web pages within a set of Web pages occur in the same relative order each time they are repeated, unless a change is initiated by the user. (Level AA)	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Pages that are grouped together into sets with a common navigation mechanism utilize that navigation mechanism in the same fashion, with navigation elements appearing in the same relative order each time
3.2.4 Consistent Identification: Components that have the same functionality within a set of Web pages are identified consistently. (Level AA)	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Images and controls are used and identified consistently throughout the site
3.3.1 Error Identification: If an input error is automatically detected, the item that is in error is identified and the error is described to the user in text. (Level A)	Product has been developed to conform to this standard subject to the remarks on	The site has no input controls that could produce an error.

	the right.	
3.3.2 Labels or Instructions: Labels or instructions are provided when content requires user input. (Level A)	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> Labels or instructions are provided when the product requires user input
3.3.3 Error Suggestion: If an input error is automatically detected and suggestions for correction are known, then the suggestions are provided to the user, unless it would jeopardize the security or purpose of the content. (Level AA)	Product has been developed to conform to this standard subject to the remarks on the right.	The site has no input controls that could produce an error.
<p>3.3.4 Error Prevention (Legal, Financial, Data): For Web pages that cause legal commitments or financial transactions for the user to occur, that modify or delete user-controllable data in data storage systems, or that submit user test responses, at least one of the following is true: (Level AA)</p> <ol style="list-style-type: none"> Reversible: Submissions are reversible. Checked: Data entered by the user is checked for input errors and the user is provided an opportunity to correct them. Confirmed: A mechanism is available for reviewing, confirming, and correcting information before finalizing the submission. 	Product has been developed to conform to this standard subject to the remarks on the right.	The site has no input controls that store user-entered data.
<p>4.1.1 Parsing: In content implemented using markup languages, elements have complete start and end tags, elements are nested according to their specifications, elements do not contain duplicate attributes, and any IDs are unique, except where the specifications allow these features. (Level A) <i>Note:</i> Start and end tags that are missing a critical character in their formation, such as a closing angle bracket or a mismatched attribute value quotation mark are not complete.</p>	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> Elements in HTML content have complete start and end tags, are properly nested, do not contain duplicate attributes, and

		have unique IDs
<p>4.1.2 Name, Role, Value: For all user interface components (including but not limited to: form elements, links and components generated by scripts), the name and role can be programmatically determined; states, properties, and values that can be set by the user can be programmatically set; and notification of changes to these items is available to user agents, including assistive technologies. (Level A)</p> <p><i>Note:</i> This success criterion is primarily for Web authors who develop or script their own user interface components. For example, standard HTML controls already meet this success criterion when used according to specification.</p>	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> HTML controls have a programmatically associated name, derived from the appropriate HTML elements and attributes including LABEL and TITLE <p>Defects found during testing:</p> <ul style="list-style-type: none"> The Search input field lacks a programmatically associated label, however it has a default value of 'Search' and immediately precedes the Search button.

Section 1194.21 Software Applications and Operating Systems

Criteria	Supporting Features	Remarks (e.g., definition, equivalent facilitation, scope of support provided)
1194.21(a) When software is designed to run on a system that has a keyboard, product functions shall	Product has been developed to	The site was tested for:

<p>be executable from a keyboard where the function itself or the result of performing a function can be discerned textually.</p>	<p>conform to this standard subject to the remarks on the right.</p>	<ul style="list-style-type: none"> • Ability to perform functions from the keyboard only, and without requiring specific timings for individual keystrokes • The ability to use the product with OS keyboard aids: StickyKeys and FilterKeys (feature names may be different on different platforms) • Logical movement through the focusable components using only the keyboard, in an order that follows a meaningful sequence
<p>1194.21(b) Applications shall not disrupt or disable activated features of other products that are identified as accessibility features, where those features are developed and documented according to industry standards. Applications also shall not disrupt or disable activated features of any operating system that are identified as accessibility features where the application programming interface for those accessibility features has been documented by the manufacturer of the operating system and is available to the product developer.</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • The ability to use the product with OS keyboard aids: StickyKeys and FilterKeys (feature names may be different on

		different platforms)
<p>1194.21(c) A well-defined on-screen indication of the current focus shall be provided that moves among interactive interface elements as the input focus changes. The focus shall be programmatically exposed so that assistive technology can track focus and focus changes.</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Visual indication of the location of the focus • HTML controls have a programmatically associated name, derived from the appropriate HTML elements and attributes including LABEL and TITLE
<p>1194.21(d) Sufficient information about a user interface element including the identity, operation and state of the element shall be available to assistive technology. When an image represents a program element, the information conveyed by the image must also be available in text.</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Images that convey information have meaningful alternative text using ALT • Images that are decorative are marked up using ALT="" or CSS background images • HTML controls have a programmatically associated name, derived from the

		<p>appropriate HTML elements and attributes including LABEL and TITLE</p> <p>Defects found during testing:</p> <ul style="list-style-type: none"> • The Search input field lacks a programmatically associated label, however it has a default value of 'Search' and immediately precedes the Search button.
<p>1194.21(e) When bitmap images are used to identify controls, status indicators, or other programmatic elements, the meaning assigned to those images shall be consistent throughout an application's performance.</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Images and controls are used and identified consistently throughout the site • Images that convey information have meaningful alternative text using ALT • Images that are decorative are marked up using ALT="" or CSS

		background images
<p>1194.21(f) Textual information shall be provided through operating system functions for displaying text. The minimum information that shall be made available is text content, text input caret location, and text attributes.</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> Text is supplied through HTML or injected into the browser DOM; the browser is responsible for exposing such content in a way that is usable by assistive technology on the platform.
<p>1194.21(g) Applications shall not override user selected contrast and color selections and other individual display attributes.</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The product was tested for:</p> <ul style="list-style-type: none"> Text and images of text have a contrast ratio of at least 4.5:1 Response to the operating system display properties <p>Defects found during testing:</p> <ul style="list-style-type: none"> Text within the breadcrumbs has a color contrast ratio of 2.3:1 The phone number to call Oracle has a

		color contrast ratio of 3.8:1
1194.21(h) When animation is displayed, the information shall be displayable in at least one non-animated presentation mode at the option of the user.	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • There is no moving, blinking or scrolling content
1194.21(i) Color coding shall not be used as the only means of conveying information, indicating an action, prompting a response, or distinguishing a visual element.	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Information is not conveyed using color
1194.21(j) When a product permits a user to adjust color and contrast settings, a variety of color selections capable of producing a range of contrast levels shall be provided.	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Text and images of text have a contrast ratio of at least 4.5:1 <p>Defects found during testing:</p> <ul style="list-style-type: none"> • Text within the breadcrumbs has a color contrast ratio of 2.3:1 • The phone number to call Oracle has a color contrast ratio of 3.8:1
1194.21(k) Software shall not use flashing or blinking text, objects, or other elements having a flash or blink frequency greater than 2 Hz and lower than 55 Hz.	Product has been developed to conform to this standard subject to the remarks on the	<p>The site was tested for:</p> <ul style="list-style-type: none"> • No portion of the screen flickers or

	right.	flashes with a frequency between 2 Hz and 55 Hz
<p>1194.21(I) When electronic forms are used, the form shall allow people using assistive technology to access the information, field elements, and functionality required for completion and submission of the form, including all directions and cues.</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Labels or instructions are provided when the product requires user input • HTML controls have a programmatically associated name, derived from the appropriate HTML elements and attributes including LABEL and TITLE <p>Defects found during testing:</p> <ul style="list-style-type: none"> • The Search input field lacks a programmatically associated label, however it has a default value of 'Search' and immediately precedes the Search button.

Section 1194.22 Web-based Internet Information and Applications

Criteria	Supporting Features	Remarks (e.g., definition, equivalent facilitation, scope of support provided)
<p>1194.22(a) A text equivalent for every non-text element shall be provided (e.g., via "alt", "longdesc", or in element content).</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Images that convey information have meaningful alternative text using ALT • Images that are decorative are marked up using ALT="" or CSS background images • CAPTCHAs are not used • Pages have a meaningful title specified in the TITLE element
<p>1194.22(b) Equivalent alternatives for any multimedia presentation shall be synchronized with the presentation.</p>	<p>Not Applicable</p>	<p>No audio or video content is used.</p>
<p>1194.22(c) Web pages shall be designed so that all information conveyed with color is also available without color, for example from context or markup.</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Information is not conveyed using color
<p>1194.22(d) Documents shall be organized so they are readable without requiring an associated style sheet.</p>	<p>Product has been developed to conform to this standard subject to the remarks on the right.</p>	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Style sheets are used only to change the layout and presentation on

		the screen
1194.22(e) Redundant text links shall be provided for each active region of a server-side image map.	Not Applicable	The site has no image maps.
1194.22(f) Client-side image maps shall be provided instead of server-side image maps except where the regions cannot be defined with an available geometric shape.	Not Applicable	The site has no image maps.
1194.22(g) Row and column headers shall be identified for data tables.	Product has been developed to conform to this standard subject to the remarks on the right.	The web site has no data tables. In applicable PDF files with tables, headings are not programmatically identified.
1194.22(h) Markup shall be used to associate data cells and header cells for data tables that have two or more logical levels of row or column headers.	Not Applicable	The site has no data tables with multi-level headings.
1194.22(i) Frames shall be titled with text that facilitates frame identification and navigation.	Not Applicable	The site has no frames.
1194.22(j) Pages shall be designed to avoid causing the screen to flicker with a frequency greater than 2 Hz and lower than 55 Hz.	Product has been developed to conform to this standard subject to the remarks on the right.	The site was tested for: <ul style="list-style-type: none"> No portion of the screen flickers or flashes with a frequency between 2 Hz and 55 Hz
1194.22(k) A text-only page, with equivalent information or functionality, shall be provided to make a web site comply with the provisions of this part, when compliance cannot be accomplished in any other way. The content of the text-only page shall be updated whenever the primary page changes.	Product has been developed to conform to this standard subject to the remarks on the right.	Text-only pages are not necessary because pages have been coded to meet other applicable standards, to the extent indicated.
1194.22(l) When pages utilize scripting languages to display content, or to create interface elements, the information provided by the script shall be identified with functional text that can be read by assistive technology.	Product has been developed to conform to this standard subject to the remarks on the	The site was tested for: <ul style="list-style-type: none"> Content generated by JavaScript has

	right.	been coded to meet other applicable standards, to the extent indicated.
1194.22(m) When a web page requires that an applet, plug-in or other application be present on the client system to interpret page content, the page must provide a link to a plug-in or applet that complies with Â§1194.21(a) through (l).	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • Content rendered by required plug-ins or applications has been coded to meet other applicable standards, to the extent indicated. • Links are provided for downloading non-standard applets or plug-ins.
1194.22(n) When electronic forms are designed to be completed on-line, the form shall allow people using assistive technology to access the information, field elements, and functionality required for completion and submission of the form, including all directions and cues.	Product has been developed to conform to this standard subject to the remarks on the right.	<p>The site was tested for:</p> <ul style="list-style-type: none"> • HTML controls have a programmatically associated name, derived from the appropriate HTML elements and attributes including LABEL and TITLE <p>Defects found during</p>

		testing: <ul style="list-style-type: none"> The Search input field lacks a programmatically associated label, however it has a default value of 'Search' and immediately precedes the Search button.
1194.22(o) A method shall be provided that permits users to skip repetitive navigation links.	Product has been developed to conform to this standard subject to the remarks on the right.	The site was tested for: <ul style="list-style-type: none"> Structure and hierarchy is marked up with Header elements outside of repetitive navigation links
1194.22(p) When a timed response is required, the user shall be alerted and given sufficient time to indicate more time is required.	Not Applicable	The site has no time limits.

Note to 1194.22: The Board interprets paragraphs (a) through (k) of this section as consistent with the following priority 1 Checkpoints of the Web Content Accessibility Guidelines 1.0 (WCAG 1.0) (May 5 1999) published by the Web Accessibility Initiative of the World Wide Web Consortium: Paragraph (a) - 1.1, (b) - 1.4, (c) - 2.1, (d) - 6.1, (e) - 1.2, (f) - 9.1, (g) - 5.1, (h) - 5.2, (i) - 12.1, (j) - 7.1, (k) - 11.4.

Section 1194.23 Telecommunications Products		
Criteria	Supporting Features	Remarks (e.g., definition, equivalent facilitation, scope of support)

		provided)
1194.23(a) Telecommunications products or systems which provide a function allowing voice communication and which do not themselves provide a TTY functionality shall provide a standard non-acoustic connection point for TTYs. Microphones shall be capable of being turned on and off to allow the user to intermix speech with TTY use.	Not Applicable	
1194.23(b) Telecommunications products which include voice communication functionality shall support all commonly used cross-manufacturer non-proprietary standard TTY signal protocols.	Not Applicable	
1194.23(c) Voice mail, auto-attendant, and interactive voice response telecommunications systems shall be usable by TTY users with their TTYs.	Not Applicable	
1194.23(d) Voice mail, messaging, auto-attendant, and interactive voice response telecommunications systems that require a response from a user within a time interval, shall give an alert when the time interval is about to run out, and shall provide sufficient time for the user to indicate more time is required.	Not Applicable	
1194.23(e) Where provided, caller identification and similar telecommunications functions shall also be available for users of TTYs, and for users who cannot see displays.	Not Applicable	
1194.23(f) For transmitted voice signals, telecommunications products shall provide a gain adjustable up to a minimum of 20 dB. For incremental volume control, at least one intermediate step of 12 dB of gain shall be provided.	Not Applicable	
1194.23(g) If the telecommunications product allows a user to adjust the receive volume, a function shall be provided to automatically reset the volume to the default level after every use.	Not Applicable	
1194.23(h) Where a telecommunications product delivers output by an audio transducer which is normally held up to the ear, a means for effective magnetic wireless coupling to hearing technologies shall be provided.	Not Applicable	
1194.23(i) Interference to hearing technologies (including hearing aids, cochlear implants, and assistive listening devices) shall be reduced to the lowest	Not Applicable	

possible level that allows a user of hearing technologies to utilize the telecommunications product.		
1194.23(j) Products that transmit or conduct information or communication, shall pass through cross-manufacturer, non-proprietary, industry-standard codes, translation protocols, formats or other information necessary to provide the information or communication in a usable format. Technologies which use encoding, signal compression, format transformation, or similar techniques shall not remove information needed for access or shall restore it upon delivery.	Not Applicable	
1194.23(k)(1) For products which have mechanically operated controls or keys, controls and keys shall be tactilely discernible without activating the controls or keys.	Not Applicable	
1194.23(k)(2) For products which have mechanically operated controls or keys, controls do not require tight grasping, pinching or twisting of the wrist to operate.	Not Applicable	
1194.23(k)(3) If key repeat is supported, the delay before repeat shall be adjustable to at least 2 seconds. Key repeat rate shall be adjustable to 2 seconds per character.	Not Applicable	
1194.23(k)(4) The status of all locking or toggle controls or keys shall be visually discernible, and discernible either through touch or sound.	Not Applicable	

Section 1194.24 Video and Multimedia Products

Criteria	Supporting Features	Remarks (e.g., definition, equivalent facilitation, scope of support provided)
1194.24(a) All analog television displays 13 inches and larger, and computer equipment that includes analog television receiver or display circuitry, shall be equipped with caption decoder circuitry which appropriately receives, decodes, and displays closed captions from broadcast, cable, videotape, and DVD	Not Applicable	

signals. As soon as practicable, but not later than July 1, 2002, widescreen digital television (DTV) displays measuring at least 7.8 inches vertically, DTV sets with conventional displays measuring at least 13 inches vertically, and stand-alone DTV tuners, whether or not they are marketed with display screens, and computer equipment that includes DTV receiver or display circuitry, shall be equipped with caption decoder circuitry which appropriately receives, decodes, and displays closed captions from broadcast, cable, videotape, and DVD signals.		
1194.24(b) Television tuners, including tuner cards for use in computers, shall be equipped with secondary audio program playback circuitry.	Not Applicable	
1194.24(c) All training and informational video and multimedia productions which support the agency's mission, regardless of format, that contain speech or other audio information necessary for the comprehension of the content, shall be open or closed captioned.	Not Applicable	
1194.24(d) All training and informational video and multimedia productions which support the agency's mission, regardless of format, that contain visual information necessary for the comprehension of the content, shall be audio described.	Not Applicable	
1194.24(e) Display or presentation of alternate text presentation or audio descriptions shall be user-selectable unless permanent.	Not Applicable	

<i>Section 1194.25 Self Contained, Closed Products</i>		
Criteria	Supporting Features	Remarks (e.g., definition, equivalent facilitation, scope of support provided)
1194.25(a) Self contained products shall be usable by people with disabilities without requiring an end-user to attach assistive technology to the product. Personal headsets for private listening are not assistive technology.	Not Applicable	

1194.25(b) When a timed response is required, the user shall be alerted and given sufficient time to indicate more time is required.	Not Applicable	
1194.25(c) Where a product utilizes touchscreens or contact-sensitive controls, an input method shall be provided that complies with Section 1194.23 (k) (1) through (4).	Not Applicable	
1194.25(d) When biometric forms of user identification or control are used, an alternative form of identification or activation, which does not require the user to possess particular biological characteristics, shall also be provided.	Not Applicable	
1194.25(e) When products provide auditory output, the audio signal shall be provided at a standard signal level through an industry standard connector that will allow for private listening. The product must provide the ability to interrupt, pause, and restart the audio at anytime.	Not Applicable	
1194.25(f) When products deliver voice output in a public area, incremental volume control shall be provided with output amplification up to a level of at least 65 dB. Where the ambient noise level of the environment is above 45 dB, a volume gain of at least 20 dB above the ambient level shall be user selectable. A function shall be provided to automatically reset the volume to the default level after every use.	Not Applicable	
1194.25(g) Color coding shall not be used as the only means of conveying information, indicating an action, prompting a response, or distinguishing a visual element.	Not Applicable	
1194.25(h) When a product permits a user to adjust color and contrast settings, a range of color selections capable of producing a variety of contrast levels shall be provided.	Not Applicable	
1194.25(i) Products shall be designed to avoid causing the screen to flicker with a frequency greater than 2 Hz and lower than 55 Hz.	Not Applicable	
1194.25(j)(1) The position of any operable control shall be determined with respect to a vertical plane, which is 48 inches in length, centered on the operable control, and at the maximum protrusion of the product within the 48 inch length on products which are freestanding,	Not Applicable	

non-portable, and intended to be used in one location and which have operable controls.		
1194.25(j)(2) Where any operable control is 10 inches or less behind the reference plane, the height shall be 54 inches maximum and 15 inches minimum above the floor.	Not Applicable	
1194.25(j)(3) Where any operable control is more than 10 inches and not more than 24 inches behind the reference plane, the height shall be 46 inches maximum and 15 inches minimum above the floor.	Not Applicable	
1194.25(j)(4) Operable controls shall not be more than 24 inches behind the reference plane.	Not Applicable	

Section 1194.26 Desktop and Portable Computers

Criteria	Supporting Features	Remarks (e.g., definition, equivalent facilitation, scope of support provided)
1194.26(a) All mechanically operated controls and keys shall comply with Section 1194.23 (k) (1) through (4).	Not Applicable	
1194.26(b) If a product utilizes touchscreens or touch-operated controls, an input method shall be provided that complies with Section 1194.23 (k) (1) through (4).	Not Applicable	
1194.26(c) When biometric forms of user identification or control are used, an alternative form of identification or activation, which does not require the user to possess particular biological characteristics, shall also be provided.	Not Applicable	
1194.26(d) Where provided, at least one of each type of expansion slots, ports and connectors shall comply with publicly available industry standards.	Not Applicable	

Section 1194.31 Functional Performance Criteria

Criteria	Supporting	Remarks (e.g.,
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	Features	definition, equivalent facilitation, scope of support provided)
1194.31(a) At least one mode of operation and information retrieval that does not require user vision shall be provided, or support for assistive technology used by people who are blind or visually impaired shall be provided.	Yes	Subject to the information provided in this document, this product has been developed to conform to the applicable technical provisions of the 508 standards.
1194.31(b) At least one mode of operation and information retrieval that does not require visual acuity greater than 20/70 shall be provided in audio and enlarged print output working together or independently, or support for assistive technology used by people who are visually impaired shall be provided.	Yes	Subject to the information provided in this document, this product has been developed to conform to the applicable technical provisions of the 508 standards.
1194.31(c) At least one mode of operation and information retrieval that does not require user hearing shall be provided, or support for assistive technology used by people who are deaf or hard of hearing shall be provided.	Yes	Subject to the information provided in this document, this product has been developed to conform to the applicable technical provisions of the 508 standards.
1194.31(d) Where audio information is important for the use of a product, at least one mode of operation and information retrieval shall be provided in an enhanced auditory fashion, or support for assistive hearing devices shall be provided.	Yes	Subject to the information provided in this document, this product has been

		developed to conform to the applicable technical provisions of the 508 standards.
1194.31(e) At least one mode of operation and information retrieval that does not require user speech shall be provided, or support for assistive technology used by people with disabilities shall be provided.	Yes	Subject to the information provided in this document, this product has been developed to conform to the applicable technical provisions of the 508 standards.
1194.31(f) At least one mode of operation and information retrieval that does not require fine motor control or simultaneous actions and that is operable with limited reach and strength shall be provided.	Yes	Subject to the information provided in this document, this product has been developed to conform to the applicable technical provisions of the 508 standards.

Section 1194.41 Information, Documentation and Support

Criteria	Supporting Features	Remarks (e.g., definition, equivalent facilitation, scope of support provided)
1194.41(a) Product support documentation provided to end-users shall be made available in alternate formats	Documentation for this product is available in accessible electronic format.	

upon request, at no additional charge.		
1194.41(b) End-users shall have access to a description of the accessibility and compatibility features of products in alternate formats or alternate methods upon request, at no additional charge.	Documentation for this product is available in accessible electronic format.	
1194.41(c) Support services for products shall accommodate the communication needs of end-users with disabilities.	<p>Oracle customers have access to electronic support through My Oracle Support or by calling Oracle Support at 1.800.223.1711. Hearing-impaired customers in the U.S. who wish to speak to an Oracle Support representative may use a telecommunications relay service (TRS). Information about the TRS is available at http://www.fcc.gov/cgb/consumerfacts/trs.html, and a list of telephone numbers is available at http://www.fcc.gov/cgb/dro/trsphonebk.html. International hearing-impaired customers should use the TRS at +1.605.224.1837. An Oracle Support engineer will respond to technical issues according to the standard service request process.</p>	



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SOLICITATION ADDENDUM

Addendum No.: 1 Date of Addendum: October 30, 2013
Due Date, Time: November 18, 2013 3:00 p.m. Revised Date, Time: n/a
Acquisition Mgmt. Spec.: Susan Kahle Agency: Administration
Web Registration No.: 19512
Title: MN WSCA-NASPO Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including Related Peripherals & Services)

SCOPE OF ADDENDUM

An Addendum is forthcoming and will be issued to:

1. Provide answers to questions submitted by the October 7th deadline.
2. Provide the pricing workbooks in excel format.
3. Extend the due date.

This addendum shall become part of the solicitation and **MAY** be returned with the response by the due date and time of the solicitation.

COMPANY NAME: ORACLE America, Inc
DATE: 12-3-2013

SIGNATURE: [Signature]
PRINTED NAME: DAVID GIBSON
TITLE: GROUP VICE PRESIDENT



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SOLICITATION ADDENDUM

Addendum No.: 2 Date of Addendum: November 7, 2013
Due Date, Time: November 18, 2013
3:00 p.m. CT Revised Date, Time: December 6, 2013 3:00 p.m. CT
Acquisition Mgmt. Spec.: Susan Kahle Agency: Administration
Web Registration No.: 19512
Title: MN WSCA-NASPO Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including Related Peripherals & Services)

SCOPE OF ADDENDUM

The purpose of this addendum is to:

1. Extend the due date and time to December 6, 2013 at 3:00 p.m. CT

Additional Addendums are forthcoming and will be issued to:

1. Provide responses to questions submitted by the October 7th deadline.
2. Provide the RFP document detailing revisions.
3. Provide the pricing workbooks in Excel format.
4. Allow an additional time period for questions regarding the State's responses to questions received.
5. Allow an additional time period for questions in regards to the pricing workbooks provided in Excel format.

This addendum shall become part of the solicitation and **MAY** be returned with the response by the due date and time of the solicitation.

COMPANY NAME: ORACLE America, Inc

DATE: 12-3-2013

SIGNATURE: David Gibson

PRINTED NAME: DAVID GIBSON

TITLE: GROUP VICE PRESIDENT



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SOLICITATION ADDENDUM

Addendum No.: 3 Date of Addendum: November 15, 2013
Due Date, Time: December 6, 2013 3:00 p.m. CT Revised Date, Time: December 11, 2013 3:00 p.m. CT
Acquisition Mgmt. Spec.: Susan Kahle Agency: Administration
Web Registration No.: 19512
Title: MN WSCA-NASPO Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including Related Peripherals & Services)

SCOPE OF ADDENDUM

The purpose of this addendum is to:

1. Provide RESPONSES to questions submitted by the October 7th deadline.
Click to download: [MN WSCA-NASPO COMPUTER RESPONSES](#)
2. Provide the revised RFP document. This provides revisions to the RFP and replaces in full the RFP posted 09/16/13.
Click to download:
 - a. [REDLINED MN-WSCA-NASPO Computer RFP - 2013 1115 ADDENDUM 3](#)
 - b. [WSCA-NASPO Computer RFP - 2013 1115](#)
3. Provide the pricing workbooks in Excel format. Click to download:
[Band 1 - Desktop Price Workbook](#)
[Band 2 - Laptop Price Workbook](#)
[Band 3 - Tablet Price Workbook](#)
[Band 4 - Server Price Workbook](#)
[Band 5 - Storage Price Workbook](#)
[Band 6 - Ruggedized Price Workbook](#)
4. Questions and request for clarifications are due November 22, 2013 2:00 P.M. Central Time.
See below for detail on questions allowed:
 - a. Questions regarding the responses provided in Item 1 above.
 - b. Questions regarding the pricing workbooks provided in Item 3 above.

This addendum shall become part of the solicitation and **MUST** be returned with the response by the due date and time of the solicitation.

COMPANY NAME: ORACLE America, Inc SIGNATURE: [Signature]
DATE: 12-3-2013 PRINTED NAME: DAVID GIBSON
TITLE: Group Vice President



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SOLICITATION ADDENDUM

Addendum No.: 4 Date of Addendum: December 3, 2013
Due Date, Time: December 11, 2013 3:00 p.m. CT Revised Date, Time: December 18, 2013 3:00 p.m. CT
Acquisition Mgmt. Spec.: Susan Kahle Agency: Administration
Web Registration No.: 19512
Title: MN WSCA-NASPO Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including Related Peripherals & Services)

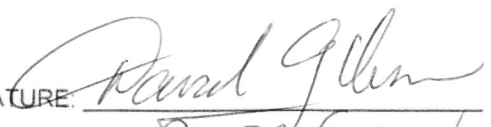
SCOPE OF ADDENDUM

The purpose of this addendum is to:

1. Extend the due date to December 18, 2013 3:00 p.m. CT
2. Updated Pricing Workbooks for all bands will be provided in a separate addendum.
3. Responses to questions submitted by November 22, 2013 will be provided in a separate addendum.

This addendum shall become part of the solicitation and **MAY** be returned with the response by the due date and time of the solicitation.

COMPANY NAME: Oracle America, Inc
DATE: 12-9-2013

SIGNATURE: 
PRINTED NAME: DAVID GIBSON
TITLE: Group Vice President



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SOLICITATION ADDENDUM

Addendum No.: 5 Date of Addendum: December 11, 2013
Due Date, Time: December 18, 2013 3:00 p.m. CT Revised Date, Time: January 7, 2014 3:00 p.m. C.T.
Acquisition Mgmt. Spec.: Susan Kahle Agency: Administration
Web Registration No.: 19512
Title: MN WSCA-NASPO Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including Related Peripherals & Services)

SCOPE OF ADDENDUM

The purpose of this addendum is to:

1. Extend the due date to January 7, 2014.
2. Provide RESPONSES to questions submitted by November 22, 2013 – click to download:
http://www.mmd.admin.state.mn.us/process/admin/documents/19512Add5_2013_1211qa.pdf
3. Provide UPDATED Pricing Workbooks – click to download. The State reserves the right to clarify pricing workbook submissions to ensure correct workbooks have been submitted.
http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/19512Add5_Band1-DesktopPriceWorkbookv2.xls
<http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/19512Add5Band2-LaptopPriceWorkbookV2.xlsx>
<http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/19512Add5Band3-TabletPriceWorkbookv2.xlsx>
<http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/19512Add5Band4-ServerPriceWorkbookv2.xlsx>
<http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/19512Add5Band5-StoragePriceWorkbookv2.xlsx>
<http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/19512Add5Band6-RuggedizedPriceWorkbookv2.xlsx>
4. Provide the revised RFP document. This replaces in full the RFP posted 9/16/13 & 11/15/13. Two versions are provided a) Redlined - details changes made to the RFP since the 11/15/13 version. B) pdf version with all changes accepted.
Click to download:
 - a. http://www.mmd.admin.state.mn.us/process/admin/documents/19512Add52013_1211REDLINEDMNWSCA-NASPOComputerRFP.doc
 - b. http://www.mmd.admin.state.mn.us/process/admin/documents/19512Add52013_1211PDFMNWSCA-NASPOComputerRFP.pdf

This addendum shall become part of the solicitation and **MUST** be returned with the response by the due date and time of the solicitation.

COMPANY NAME: Oracle America, Inc

DATE: 1-2-2014

SIGNATURE: David Gibson

PRINTED NAME: DAVID GIBSON

TITLE: GROUP VICE PRESIDENT



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SOLICITATION ADDENDUM

Addendum No.: 6 Date of Addendum: December 13, 2013
Due Date, Time: January 7, 2014 3:00 p.m. C.T. Revised Date, Time: _____
Acquisition Mgmt. Spec.: Susan Kahle Agency: Administration
Web Registration No.: 19512
Title: MN WSCA-NASPO Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including Related Peripherals & Services)

SCOPE OF ADDENDUM

The purpose of this addendum is to:

1. The link provided for Band 1 in Addendum 5 was incorrect and has been corrected. The link is also provided below:
http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/19512Add5_Band1-DesktopPriceWorkbookv2.xlsx
2. Clarification regarding the Baseline Price List Date:
The Baseline Price List submitted may be dated an alternate date. However, the market basket pricing submitted must be representative of the pricing for an order placed on November 15, 2013 for purposes of evaluation.

This addendum shall become part of the solicitation and **MAY** be returned with the response by the due date and time of the solicitation.

COMPANY NAME: ORACLE America, Inc
DATE: 1-2-2014

SIGNATURE: David Gibson
PRINTED NAME: DAVID GIBSON
TITLE: GROUP VEE PRESIDENT



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SOLICITATION ADDENDUM

Addendum No.: 7 Date of Addendum: December 19, 2013
Due Date, Time: January 7, 2014 3:00 p.m. C.T. Revised Date, Time: _____
Acquisition Mgmt. Spec.: Susan Kahle Agency: Administration
Web Registration No.: 19512
Title: MN WSCA-NASPO Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including Related Peripherals & Services)

SCOPE OF ADDENDUM

The purpose of this addendum is to:

1. Provide Version 3 of Band 4: Server Pricing Workbook. Revisions include:
 - a. The Processor in Base Equipment Spec 2 has been changed to "Xeon E5-2600 series"
 - b. The option and upgrades in the Equipment pricing tab have been synced with the upgrade on the Spec 1 tab.
 - c. The upgrade on Spec 2 tab has been deleted.

Click here to download Version 3 of Band 4: Server Pricing Workbook:
<http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/19512Band4ServerPriceWorkbookv3.xlsx>

Responders are to use the revised information to submit pricing for Band 4.

This addendum shall become part of the solicitation and **MUST** be returned with the response by the due date and time of the solicitation.

COMPANY NAME: ORACLE AMERICA, INC SIGNATURE: David Gibson
DATE: 1-2-2014 PRINTED NAME: DAVID GIBSON
TITLE: GROUP VEE PRESIDENT



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SOLICITATION ADDENDUM

Addendum No.: 8 Date of Addendum: December 27, 2013
Due Date, Time: January 7, 2014 3:00 p.m. C.T. Revised Date, Time: _____
Acquisition Mgmt. Spec.: Susan Kahle Agency: Administration
Web Registration No.: 19512
Title: MN WSCA-NASPO Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including Related Peripherals & Services)


SCOPE OF ADDENDUM

The purpose of this addendum is to:

1. **PROVIDE VERSION 4 OF BAND 4: SERVER PRICING WORKBOOK.** Responders are to use the revised information to submit pricing for Band 4. Revision includes: The Processor in Base Equipment TAB Specs 2, cell D12 has been changed to "Four Xeon E5-4640 series (2.4Ghz, 8-core)". This processor supports the minimum requirement of 4 sockets.
Click here to download Version 4 of Band 4: Server Pricing Workbook:
<http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/19512Add8Band4ServerPriceV4.xls>
2. **CLARIFICATION ON WARRANTY PRICING:** It is understood that responders may have varying base warranties. For example, in Band 3 – Tablet Price Workbook, Services Tab – a warranty upgrade is listed for accidental damage. If a responder includes accidental damage in their base warranty they should indicate this on the pricing workbook in their offer.
3. **PROVIDE VERSION 3 OF BAND 5: STORAGE PRICING WORKBOOK.** Responders are to use the revised information to submit pricing for Band 5. Revision includes: Added Line 20 to the equipment pricing tab (ST20-1). To clarify Responders are to provide capacity and drives based on the upgraded configuration to Spec 1- 12TB total raw and Spec 2 - 16TB raw.
Click here to download Version 3 of Band 5: Storage Pricing Workbook:
<http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/19512Add8Band5StoragePriceV3.xls>

This addendum shall become part of the solicitation and **MUST** be returned with the response by the due date and time of the solicitation.

COMPANY NAME: ORACLE AMERICA, INC
DATE: 1-2-2014

SIGNATURE: 
PRINTED NAME: DAVID GIBSON
TITLE: GROUP VICE PRESIDENT



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SOLICITATION ADDENDUM

Addendum No.: 9 Date of Addendum: January 2, 2014
Due Date, Time: January 7, 2014 3:00 p.m. C.T. Revised Date, Time: January 14, 2014, 3:00 p.m. C.T.
Acquisition Mgmt. Spec.: Susan Kahle Agency: Administration
Web Registration No.: 19512
Title: MN WSCA-NASPO Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including Related Peripherals & Services)

SCOPE OF ADDENDUM

The purpose of this addendum is to:

1. Extend the due date of the solicitation to January 14, 2014, 3:00 p.m. C.T.

This addendum shall become part of the solicitation and **MAY** be returned with the response by the due date and time of the solicitation.

COMPANY NAME: ORACLE America, Inc
DATE: 1-6-2014

SIGNATURE: *David Gibson*
PRINTED NAME: DAVID GIBSON
TITLE: GROUP VICE PRESIDENT



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SOLICITATION ADDENDUM

Addendum No.: 10 Date of Addendum: January 9, 2014
Due Date, Time: January 14, 2014, 3:00 p.m. CT Revised Date, Time: January 21, 2014, 3:00 CT
Acquisition Mgmt. Spec.: Susan Kahle Agency: Administration
Web Registration No.: 19512
Title: MN WSCA-NASPO Computer Equipment (Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including Related Peripherals & Services)

SCOPE OF ADDENDUM

The purpose of this addendum is to:

1. Extend the due date of the solicitation to January 21, 2014, 3:00 p.m. CT.
2. Instruct responders that may have already postmarked a response that additional "MUST" addenda are to be postmarked and sent as a separate package. Addenda will state "MUST" be returned or "MAY" be returned as the final statement of each addenda.
3. If an addendum requires the responder to change the response, additional materials may be sent. These are to be clearly marked and detailed regarding the changes to the response.
4. Clarify that the minimum specifications are provided in the Price Workbooks. Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. This is stated in Section 4: Cost Proposal; Item 2.
5. Inform responders that an addendum is forthcoming to further clarify pricing workbooks.

This addendum shall become part of the solicitation and **MAY** be returned with the response by the due date and time of the solicitation.

COMPANY NAME: ORACLE AMENSEA, INC

DATE: 1-10-2014

SIGNATURE: David Gibson

PRINTED NAME: DAVID GIBSON

TITLE: GROUP VICE PRESIDENT



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
10/17/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER MARSH RISK & INSURANCE SERVICES 345 CALIFORNIA STREET, SUITE 1300 CALIFORNIA LICENSE NO. 0437153 SAN FRANCISCO, CA 94104 J15699-STND-GAWUP-13-14	CONTACT NAME: PHONE (A/C, No, Ext): FAX (A/C, No): E-MAIL ADDRESS: INSURER(S) AFFORDING COVERAGE INSURER A: National Union Fire Ins Co Pittsburgh PA INSURER B: N/A INSURER C: Safety National Casualty Corp. INSURER D: N/A INSURER E: INSURER F:	NAIC # 19445 N/A 15105 N/A
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COVERAGES **CERTIFICATE NUMBER:** SEA-002436531-01 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC			GL5094747	06/01/2013	06/01/2014	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 2,000,000 MED EXP (Any one person) \$ 25,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS			CA6403771 (AOS) CA6403772 (MA)	06/01/2013 06/01/2013	06/01/2014 06/01/2014	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED \$ RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	LDM0500082 PS4004323	04/01/2013 04/01/2013	04/01/2014 04/01/2014	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
CERTIFICATE HOLDER IS INCLUDED AS ADDITIONAL INSURED AS RESPECTS GENERAL LIABILITY TO THE EXTENT REQUIRED BY WRITTEN CONTRACT. THE GENERAL LIABILITY POLICY IS PRIMARY AND NON-CONTRIBUTORY WHERE REQUIRED BY WRITTEN CONTRACT. POLICIES INCLUDE A WAIVER OF SUBROGATION WHERE REQUIRED BY WRITTEN CONTRACT AND ALLOWED BY LAW.

CERTIFICATE HOLDER STATE OF MINNESOTA	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE of Marsh Risk & Insurance Services Chandra J. Baciocco <i>Chandra Baciocco</i>
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Insert Reseller Name
Period End – _____

[illegible]

Page 1

WSCA Quarterly Utilization Report – RESELLER AGENT PAYMENT

Insert Reseller Name

Period End – _____

Total Quarterly Sales Activity = \$0.00
Computed Oracle Admin Fee = \$0.00 (1% of Total Sales)

Check Date = _____
Check Number = _____
Check Amount = _____ (must equal computed Oracle admin fee above)

Authorized Signature _____

Printed Name _____

Date _____



Global Order to Cash

*"Enhance operational excellence through **Globalization**, **Risk management**, **Automation**, **Centralization** and effective leadership **Engagement**."*

Global Remittance Address

AMER

EMEA

JAPAC

LAD

AMER

Operating Unit Name

Remit to Address

For ACH/Wire Payments:

Bank- Wells Fargo Bank

ABA -121000248

SWIFT Code: WFBUS6S

Beneficiary Name - Oracle America, Inc.

Beneficiary Account - 4522020841

Remarks- Have customer include the invoice number(s) they are paying.

Please send remittance advices preferably by e-mail to cash-appsin_ww@oracle.com or if you are unable to email us, then fax to the attention of Oracle America Cash Applications Team: Fax # 19163155028

Oracle America, Inc

For customers in the state of AK, AZ, CA, HI, ID, NV, OR, UT, WA, please mail checks to:
Oracle America, Inc., P.O. Box 44471 San Francisco, CA 94144-4471

For customers in all other states, please mail checks to:
Oracle America, Inc., PO Box 203448 DALLAS, TX 75320-3448

Bank Address:

Wells Fargo Bank

550 California St., 10th Floor

San Francisco, CA 94104

USA

For Wire

Citibank NA

123 Front St, West Toronto, Ontario M5J 2M3

Bank # 328

Transit # 20012

Swift: CITICATTBCH

Account # 2014141027 CAD Funds only

Account # 2014141043 USD Funds only

Account Name: Oracle Canada ULC

Oracle Canada ULC

For Cheque

Oracle Canada ULC

PO Box 4598

Postal Stn. A

Toronto, Ontario

M5W 4Y3

Please send remittance advices preferably by e-mail to cash-appsamericas_ww@oracle.com or if you cannot e-mail, then fax to the attention of Oracle Canada Cash Applications Team: Fax # 19163155028

EMEA

Operating Unit Name

Cash, Cheques & Remittance Advise to Address

Wires & Bacs

East Central Europe

Hertogswetering 163/167,3543 AS, Utrecht, the Netherlands

Bank Name: Royal Bank of Scotland N.V.

A/c#: 455263027

Currency: EUR

Swift address: RBOSNL2A

IBAN#: NL81RBOS0455263027

Oracle Corporation UK Ltd

Currency: GBP

Bank Name: Royal Bank of Scotland N.V.

A/c#: 40083411

IBAN#: GB84ABNA40503040083411

Swift Address: ABNAGB2L

Sort Code: 40-50-30

Great Britain

Oracle Corporation UK Limited

Lockbox ID 272

PO box 18

Sheffield

S98 1BB

United Kingdom

Oracle Corporation UK Limited, Oracle Parkway, Thames Valley Park,
Reading, Berkshire, RG6 1RA

Currency: USD

Bank Name: Royal Bank of Scotland N.V.

A/c#: 40083446

IBAN#: GB12ABNA40503040083446

Swift Address: ABNAGB2L

Sort Code: 40-50-30

Currency: EUR

		Bank Name: Royal Bank of Scotland N.V. A/c#: 40083454 IBAN#: GB87ABNA40503040083454 Swift Address: ABNAGB2L Soret Code: 40-50-30
Oracle Africa Ops	Oracle Systems Limited Dubai Internet City, Building #6 PO BOX 500099 Dubai – United Arab Emirates	Bank Name: Royal Bank of Scotland N.V. A/C Name: Oracle Systems Limited A/C Number: 50078682 Swift: ABNAIE2D Sort Code: 990204 IBAN: IE49 ABNA 9902 0450 0786 82
Oracle Austria GmbH	RBS N.V. Lockbox ID 275 PO box 11 10 51 60045 Frankfurt Germany Currency EUR	Bankverbindung: Royal Bank of Scotland N.V. Kto.-Nr. 23742038 BLZ 19985 IBAN: AT48 1998 5000 2374 2038 Swift Address: ABNAATWW
Oracle Belgium	IZD-Tower, Wagramer Straße 17-19, 1223 Wien, (++43)1-33777-0, (+43)1-337777-333, Wien A-1203 Austria Airport Business Center, Medialaan 50, 1800 Vilvoorde Diegem	Royal Bank of Scotland N.V. Numéro de compte: 720520666407 IBAN : BE74720520666407 BIC: ABNABEBR
Oracle Bosnia	Fra Anđela Zvizdovića, 1/9, Sarajevo, 71000 Bosnia and Herzegovina	Third Party Account Currency: BAM Bank Name: Raiffeisen bank Sarajevo Currency BAM - Bank a/c #: 1610000045570029 ; IBAN: BA391610000045570029 Currency EUR,USD - Bank a/c #: 06000000415 ; IBAN: BA391611000001116237 Swift address: RZBABA2S
Oracle Bulgaria	Oracle ECE Ltd, Branch Bulgaria, 53, Nikola Vapzarov Blvd., fl 4, 1407 Sofia, Bulgaria	Third Party Account Currency: BGN Bank Name: Citibank N. A. - Sofia Branch A/c#: BG44CITI92501000112500 IBAN#: BG44CITI92501000112500 Swift address: CITIBGSF Currency: EUR EUR - BG17CITI92501000112501 Currency: USD USD - BG87CITI92501000112502
Oracle Croatia	Budmanijeva ¼ PB: 00718513, Zagreb 10000 Croatia	Currency: HRK Bank Name: RAIFFEISEN BANK ZAGREB A/c#: 1500099054 / 2484008-1500099054 IBAN#: HR2124840081500099054 Swift address: RZBHHR2X Sort code: 2484008
Oracle Cyprus	Oracle East Central Europe Services B.V. 58 Acropoleos Avenue, P.O. Box 28950 Nicosia CY-2084 Cyprus	Third Party Account Currency: EUR Bank of Cyprus / Oracle Cyprus Solutions A/c# : 0155-01-001365 IBAN#: CY11 0020 0155 0000 0001 0013 6500 Swift address: BCYPCY2N
Oracle Czech Republic	Oracle Czech, s.r.o., Škrétova 12, Praha 2- Vinohrady 120 00 Czech Republic.	Oracle Czech SRO Bank Name: Royal Bank of Scotland N.V. A/c#: 104256 Currency: CZK IBAN#: CZ345400000000000104256 Swift address: ABNACZPP
Oracle Denmark	Oracle Danmark ApS, Lautrupbjerg 4, DK 2750 Ballerup Denmark	Oracle Czech SRO Bank Name: Royal Bank of Scotland N.V. A/c#: 112942 Currency: USD IBAN#: CZ585400000000000112942 Swift address: ABNACZPP
Oracle Egypt	Oracle Egypt Ltd, 2 El Hegaz St.Cedare Building, P.O Box: 1003 Heliopolis Bahari, Zip Code: 11737, Cairo, Egypt	Bank: Royal Bank of Scotland N.V. Konto: 5420-0007018347 SWIFT: ABNADKKK IBAN: DK3454200007018347 Third Party Account Currency: EGP Oracle Egypt Limited Bank Name: CITIBANK EGYPT A/c# : 100724502 Swift address: CITIEGCX
		Third Party Account Currency: EUR Bank Name: CITIBANK EGYPT A/c# : 100724014 Swift address: CITIEGCX
		Third Party Account Currency: USD

		Bank Name: CITIBANK EGYPT A/c# : 100724006 Swift address: CITIEGCX
		Bank Name: Royal Bank of Scotland N.V. A/c#: 50069063 Currency: GBP IBAN#: IE93ABNA99020450069063 Swift address: ABNAIE2D Sort code: 99 02 04
Oracle EMEA LTD	Oracle Partner Network, Oracle EMEA Ltd, Block C, Eastpoint Business Park, Dublin 3, Ireland, VAT#: IE6556973V, +353-1-803 1000, +353-1-803 1951, Dublin 3 Ireland	Bank Name: Royal Bank of Scotland N.V. A/c#: 50069047 Currency: EUR IBAN#: IE40 ABNA 9902 0450 0690 47 Swift address: ABNAIE2D Sort code: 99 02 04
		Bank Name: Royal Bank of Scotland N.V. A/c#: 50069055 Currency: USD IBAN#: IE18ABNA99020450069055 Swift address: ABNAIE2D Sort code: 99 02 04
Oracle Estonia	Oracle East Central Europe Limited Eesti filiaal Roosikrantsi 11, EE100741900, Tallin 10119 Estonia	Partner bank ORACLE ESTONIA Currency: EEK Bank Name: SWEDBANK AS (FORMERLY AS HANSAPANK) A/c#: EE192200221019024319 IBAN# : EE19 2200 2210 1902 4319 Swift code: HABAEEX
Oracle Finland	Gräsantörmä 2, PL 47, Espoo 02201 Finland	Partner bank Nordea 200138-8467 (BBAN: 20013800008467) Swift: NDEAFIHH IBAN: FI5020013800008467
Oracle France	RBS N.V. Lockbox ID 273 PO box TSA 70028 Cedex 08 75804 Paris France Oracle France SA, 15 Boulevard Charles De Gaulle, Colombes Cedex, TVA95 92715, France	Royal Bank of Scotland N.V. Succursale de Paris 40 Rue de Courcelles, 75008 Paris Code Banque 18739 Code Guichet 00001 Numéro de compte 00200065645 Clé RIB 06 IBAN: FR76 1873 9000 0100 2000 6564 506
Oracle Germany	RBS N.V. Lockbox ID 275 PO box 11 10 51 60045 Frankfurt Germany Hauptverwaltung, Riesstrasse 25, D-80992 München, Germany	Royal Bank of Scotland N.V Frankfurt Konto Nr. 67 12 649 013 BLZ 502 304 00 IBAN: DE 59502304006712649013 SWIFT # ABNADEFFRA
		National Bank of Greece Akadimias 68, 106 78 Athens IBAN: GR6601100990000009947036266 Currency: EUR Account Number: 0000009947036266 Transit Number: 011 0099 Swift Code: ETHNGRAA
Oracle Greece	RBS N.V. Lockbox ID 275 PO box 11 10 51 60045 Frankfurt Germany Currency EUR 265 Mesogion Avenue, Neo Psyxico, ATHENS 15451 Greece	Alpha Bank 105, Athinon Avenue, 104 47 Athens IBAN: GR9601401230123002320001386 Currency: EUR Account Number: 0123002320001386 Transit Number: 014 0123 Swift Code: CRBAGRAA
		Account: 484636 Currency: EUR IBAN # GR33306410950000000000484636 SWIFT # RBOSGRAA
Oracle Hardware ZAO	10, Presnenskaya embankment, Moscow, 123317, Russia	Account: 641502 IBAN # GR590641095000000000641502 ING Bank (Eurasia)ZAO 36,Krasnoproletarskaya str., Moscow, 127473, Russia 40702840500001002010 40702840400091002010 40702810200001002010 40702810501001002010 INGBRUMM
Oracle Hungary	Oracle Hungary Kft. Lechner Ödön Fasor 7, Budapest 1095, Hungary, TEL +36-1-2140050, Fax +36-1-2140070	Partner bank Bank: Kereskedelmi és Hitelbank Nyrt. (K&H Bank) Bankszámlaszám: 10201006-50061189 IBAN: HU44102010065006118900000000 Swift address: OKHBHUHB

Oracle Ireland	Oracle EMEA Limited, Oracle Ireland Customer Centre, Block H, Eastpoint Business Park, Fairview, +1800 882 811, Dublin 3 Ireland	Bank Name: Royal Bank of Scotland N.V, Dublin Branch, ABN Amro House, I.F.S.C., Dublin 1 Account Number: 50069101, Swift Code: ABNAIE2D, Sort Code: 99-02-04; IBAN: IE37ABNA99020450069101
Oracle Israel	25 Basel St. Kiriati Arie, P.O.box 10287, Petach Tikwa 49002, Israel	Third Party Account Citibank (22), Branch (001), Swift Code: CITIILIT, ILS Account 500267046, USD Account 500267054
Oracle Italia S.r.l.	RBS N.V. Lockbox ID 275 PO box 11 10 51 60045 Frankfurt Germany Currency EUR "Viale Ercole Marelli", 303 - 20099 Sesto San Giovanni (MI), Italy	Royal Bank of Scotland N.V – Filiale di Milano CC: 303038025EUR ABI: 03003 CAB: 01600 BBAN: X0300301600303038025EUR IBAN: IT14X0300301600303038025EUR CIN: X SWIFT # ABNAITMM
Oracle Kazakstan	Hertogswetering 163 167, 3543 AS Uthrecht, Netherlands	ORACLE NEDERLAND B.V. Bank Name: Royal Bank of Scotland N.V A/c#: 50078631 Currency: USD IBAN#: IE68 ABNA 9902 0450 0786 31 Swift address: ABNAIE2D Sort code: 99 02 04
Oracle Kazakstan Licence	East Point Business Park, Fairview, Dublin 3 Ireland	Oracle ECE Ltd Bank Name: Royal Bank of Scotland N.V A/c#: 50078992 Currency: USD IBAN#: IE21 ABNA 9902 0450 0789 92 Swift address: ABNAIE2D Sort code: 99 02 04
Oracle Latvia	Oracle East Central Europe Limited Filiale Latvija 21 Kr. Valdemara Registācijas Nr. 40003584818, PVN Registācijas LV 40003584818, Riga LV-1010 Latvia	Parnter bank ORACLE LATVIA Bank Name: SWEDBANK AS (FORMERLY AS HANSAPANK) A/c#: LV70HABA0551002342859 IBAN# LV70HABA0551002342859 BIC: HABALV22
Oracle Lithuania	Oracle East Central Europe Limited Filialas A.Gostauto st. 40 Vilnius LT-01112 Lithuania	Parnter bank Bank Name: SWEDBANK AS (FORMERLY AS HANSAPANK) A/c#: LT617300010071439458 Currency: LTL IBAN# LT61 7300 0100 7143 9458 Swift Address: HABALT22
Oracle Luxembourg	Oracle Luxembourg SARL,77-79 Parc d'Activités, 8308 Capellen, Luxembourg	Royal Bank of Scotland N.V Luxembourg Numéro de compte: 0170803 001 000 978 IBAN: LU 58 1620 1708 0397 8002 BIC: ABNALULL
Oracle Middle East	Software invoices Oracle Systems Limited Dubai Internet City, Building #6 PO BOX 500099 Dubai – United Arab Emirates	The Royal Bank Scotland, UAE- Dubai, Downtown Burj Khalifa Branch IBAN: AE 77 002 0000 0000 1181 5000 (USD), AE 17 002 0000 0000 2235 8234 (AED) Account 1.18.15.000 (USD A/C), 2.23.58.234 (AED A/C) Swift: ABNAEAD
	Hardware invoices ORACLE SYSTEMS LIMITED Office LB14438, Lease Office Bldg 14, Jebel Ali Free Zone PO Box 500099, Dubai - United Arab Emirates	The Royal Bank of Scotland IBAN: AE 95 002 0000 0000 2284 7456 (USD), AE 20 002 0000 0000 2284 7448 (AED) Account 2.28.47.456 (USD A/C), 2.28.47.448 (AED A/C) SWIFT: ABNAEAD
Oracle Netherlands	ORACLE Nederland BV Hertogswetering 163 / 167 3543 AS Utrecht	Royal Bank of Scotland N.V.. BIC: RBOSNL2A Account number (EUR): 55.40.14.327 IBAN: NL56 RBOS 0554 0143 27 Account number (USD): 42.25.78.444 IBAN: NL35 RBOS 0422 5784 44
Oracle Norway	Oracle Norge AS, Postboks 384, 1326 Lysaker	Partner bank Bank Name: DEN NORSKE BANK NORWAY A/c# 50010698372 Currency: NOK IBAN# NO5650010698372 Swift address: DNBANOKK
Oracle Poland	ORACLE POLSKA SP. Z O.O.; 01-208 Warszawa ul. Przyokopowa 31.	Bank Name: ABN AMRO BANK POLSKA S.A. A/c# 643991058931 Currency: PLN IBAN#: PL68 1670 0004 0000 6439 9105 8931
Oracle Portugal	RBS N.V. Lockbox ID 275 PO box 11 10 51 60045 Frankfurt Germany Currency EUR	Third Party account Banco: Millennium BCP NIB: 0033 0000 00006817355 05
ORACLE ROMANIA SRL	Lagoas Park, Edificio N.º 8, Porto Salvo 2740-244 Portugal East Point Business Park, Fairview, Dublin 3 Ireland	Banca: Royal Bank of Scotland N.V. Cod IBAN: RO69ABNA4100264100163232 BIC: ABNAROBUXXX
Oracle Romania License	East Point Business Park, Fairview, Dublin 3 Ireland	Bank Name: Royal Bank of Scotland N.V. A/c#: 50083147

		IBAN#: IE65 ABNA 9902 0450 0831 47 Swift Address: ABNAIE2D Sort code: 99 02 04
Oracle Romania License (Oracle East Central Europe Limited)	East Point Business Park, Fairview, Dublin 3 Ireland	Royal Bank of Scotland N.V. Acct. No: 50083147 Sort Code: 990204 IBAN: IE65 ABNA 9902 0450 0831 47 SWIFT: ABNAIE2D
Oracle Russia License	East Point Business Park, Fairview, Dublin 3 Ireland	THE ROYAL BANK OF SCOTLAND N.V. ABN AMRO House, 1FSC, Dublin Ireland ABNAIE2D IE87ABNA99020450078968 990204
Oracle Russia Services	Hertogswetering 163 167, 3543 AS Uthrecht, Netherlands	Bank Name: Royal Bank of Scotland N.V. A/c#: 50078615 IBAN#: IE15 ABNA 9902 0450 0786 15 Swift address: ABNAIE2D Sort code: 99 02 04
Oracle Saudi Arabia	Oracle Systems Ltd, USD A/C NO: 032-366-841-008, Saudi Hollandi Bank, Al-Dhabab Street, P.O. Box 1467, Riyadh 11431 Saudi Arabia	Partner bank Bank Name: SAUDI HOLLANDI BANK A/c#: 032366841008 Currency: USD ; IBAN# SA9050000000032366841008 Swift address: AAALSARI
		Bank Name: SAUDI HOLLANDI BANK A/c#: 32366809007 Currency: SAR ; IBAN# SA4150000000032366809007 Swift address: AAALSARI
Oracle Serbia	Oracle Serbia & Montenegro d.o.o., Bulevar Zorana Djindjica 64A, 11000 Belgrade, Serbia.	Third Party Account Bank Name: Raiffeisenbank a.d. Beograd A/c#: 265 - 1100310000810- 44 Currency: RSD IBAN & Swift is not applicable
		Third Party Account Bank Name: Raiffeisenbank a.d. Beograd A/c#: RS35265100000000079106 Currency: EUR/USD IBAN#: RS35265100000000079106 Swift address: RZBSRSBG
Oracle Slovakia	Dunajska 15, 811 08 Bratislava, Slovakia Republic	Third Party Account Bank Name: Citibank Europe plc pobočka zahraničnej banky A/c#: 2001810709 – 8130 Currency: EUR IBAN#: SK70813000000002001810709 Swift address: CITISKBA
Oracle Slovenia	Dunajska cesta 156, Ljubljana 1000 Slovenia	Partner bank Bank Name: NLB (ABN PARTNER) A/c#: SI56029220253305795 Currency: EUR IBAN#: SI56029220253305795 Swift code: LJBASI2X
Oracle South Africa	Oracle Corporation (South Africa) (Pty) Ltd, Private Bag X85, Halfway House, 1685 Company Registration number: 2005/009712/07 VAT number: 4440218545 PAYE Registration Number: 7150756205 Income Tax Reference Number: 9037738177	Electronic Payments (EFT): The HongKong and Shanghai Banking Corporation Limited – Johannesburg Branch Account: 121009021002 Branch number: 587000 Branch Name: Johannesburg Swift Code: HSBCZAJJ
		Cheque Deposits: Standard Bank Account: 201140144 Branch number: 00115500 Branch Name: Midrand Swift Code: SBZAZAJJ
Oracle Spain	RBS N.V. Lockbox ID 274 Apdo de correos 6170 28080 Madrid Spain Oracle Ibérica, S.R.L., Jose Echegaray, 6 – Edif. B, Parque Empresarial "Las Rozas", 28230 - Las Rozas (Madrid) - Spain	Banco: Royal Bank of Scotland N.V. IBAN: ES73 0156 0001 01 0100020283 SWIFT: ABNAESMM BANCO SANTANDER CENTRAL HISPANO S.A (BSCH), account no: 00491759512710003843
Oracle Sweden	Oracle Svenska AB, Box 1215, 164 28 KISTA, Sweden	SEK: Bankgiro: 941-1869 Plusgiro 267195-6 Royal Bank of Scotland N.V. USD: Kontonummer: 9091-0076-830 SWIFT: ABNASESS IBAN: SE68 9090 0000 9090 1007 6830 Other currencies: Kontonummer: 9091-0062-872 SWIFT: ABNASESS IBAN: SE89 9090 0000 9090 1006 2872

Oracle Switzerland	RBS N.V. Lockbox ID 275 PO box 11 10 51 60045 Frankfurt Germany Currency CHF	For CHF The Royal Bank of Scotland N.V., Amsterdam, Zurich branch, Clearing: 8707, Konto Nr: N211693C IBAN:CH20 0870 7000 0N21 1693 C Swift: ABNACHZ8ZRH
	Oracle Software (Schweiz) GmbH, Täfernstrasse 4, Baden-Dättwil 5405 Switzerland	For USD The Royal Bank of Scotland N.V., Amsterdam, Zurich branch, Clearing: 8707, Konto Nr: N211693D IBAN: CH90 0870 7000 0N21 1693 D Swift: ABNACHZ8ZRH
Oracle Turkey	Ayazağa Mevkii Meydan Sok., Spring Giz Plaza Kat: 9, Maslak, İSTANBUL 34398, Turkey	The Royal Bank of Scotland PLC Merkezi Edinburgh Istanbul Merkez Subesi A/c#: 21578923 Currency: TRY IBAN#: TR78 0008 8002 3600 0021 5789 23 Swift Address: ABNATRIS
Oracle Ukraine	Hertogswetering 163 167, 3543 AS Uthrecht, Netherlands	Oracle Nederland BV Bank Name: Royal Bank of Scotland N.V. Currency: USD A/c#: 50078666 IBAN# IE93 ABNA 9902 0450 0786 66 Swift Address: ABNAIE2D Sort code: 99 02 04
Oracle Ukraine License	East Point Business Park, Fairview, Dublin 3 Ireland	Oracle ECE Ltd Bank Name: Royal Bank of Scotland N.V. A/c#: 50078976 Currency: USD IBAN# IE65 ABNA 9902 0450 0789 76 Swift Address: ABNAIE2D Sort code: 99 02 04

JAPAC

Operating Unit Name	Remit to Address	Wire Transfer Details
Beijing Oracle Software Systems Co. Ltd.	22/F China World Trade Centre Tower 2, No. 1 Jian Guo Men Wai Da Jie Beijing, 100004 China	Citibank (China) Co., Ltd. Beijing Branch Account Name: Oracle (China) Software Systems Co., Ltd. CNY Bank A/c: 1731421265 Intra city Clearing code: 012510928 (or 1092) CNAPS Code: 531100000018 Swift Code: CITICNSXBJG
Oracle Corporation Australia Pty Limited	G.P.O. Box 1313, SYDNEY, NSW 2001 Australia	Citibank Account Name: Oracle Corporation Australia Pty Limited BSB: 242 000 AUD Bank A/c :106 596 018 Swift Code:CITIAU2X Swift Code for USD: CITIUS33
Oracle Hong Kong	Oracle Systems Hong Kong Ltd. PO Box 3282 General Post Office, Hong Kong Tel: 3655-7400	Citibank N.A HK Account Name: Oracle Systems Hong Kong Ltd HKD Bank A/c: 1834207016 USD Bank A/c: 1834207008 Swift Code: CITIHKHX
Oracle India	Oracle India Private Limited Level 5, Commerce @ Mantri, N.S.Palya Bannerghatta Road, Next to Shoppers Stop, Bangalore-76, Karnataka, India.	Citibank N.A Account Name: Oracle India Private Limited INR Bank A/c: 2240009 MICR Code: 110037002 IFSC Code for NEFT: CITI0000002
Oracle Indonesia	PT Oracle Indonesia Sentral Senayan 1 Office Tower - 9th Floor Jl. Asia Afrika No.8 Jakarta 10270 Indonesia	Citibank N.A Account Name:PT Oracle Indonesia IDR Bank A/c: 0-104143-008 USD Bank A/c: 0-104143-504
Oracle Japan	が違うので、以下のところに送るように伝えてください。 住所: 東京都港区北青山2-9-5 アーバンビルド青山 7F 2-9-5 Kita-Aoyama Minato-ku Tokyo URBAN BLD AOYAMA	Mitsu Sumitomo Account Name: Japan Oracle Corporation JPY Bank A/c: 6775567 Bank Code:0009 Branch Code:632 Mitsubishi Tokyo UFJ JPY Bank A/c:0090157 Bank Code:0005 Branch Code:064
Oracle Korea	2nd Floor, Samhwa Bldg., 144-17, Samsung-Dong, Kangnam-Gu, SEOUL 135-745 Korea, Republic of Korea	Citibank Korea Account Name:Oracle Korea KRW Bank A/c: 5006975013
Oracle Malaysia	ORACLE CORPORATION M SB LEVEL 23, THE GARDEN NORTH TOWER MID VALLEY CITY LINGKARAN SYED PUTRA KUALA LUMPUR, WILAYAH PERSEKUTUAN	Citibank Berhad Account Name: Oracle Corporation Malaysia Sdn Bhd MYR Bank A/c :011-3165014 SWIFT CODE : CITIMYKL

	Tel: 603-2178-2600	
Oracle New Zeland	P O Box 6747, Wellesley Street, Auckland, New Zealand	Citibank Account Name:Oracle New Zealand Limited BSB: 31 2840 NZD Bank A/c: 2291002
Oracle Philippines	19th floor Pacific Star Building Sen. Gil Puyal corner Makati Avenue Makati City 12000 Philippines	Citibank N.A. Philippines Account Name: Oracle (Philippines) Corporation PHP Bank A/c :060-2232-018 USD Bank A/c: 060-2232-026 Swift code: CITIPHMX
Oracle SAGE	Oracle Singapore Pte. Ltd., 6 Temasek Boulevard # 18-01, Suntec Tower Four Singapore - 038986 Tel : 64361000 Fax : 64361001 Singapore	Citibank, N.A. Account Name: Oracle Corporation Singapore Pte Ltd USD Bank A/c: 0816419042 Bank Code: 7214 Branch Code:001 Swift Code: citisgsg
Oracle Singapore	Citibank Singapore Ltd Global Consumer Group Citibank Singapore Limited No.3 Changi Business Park Crescent #02-00 Citi Campus Singapore 486026 Tel : 64361000 Fax : 64361001 Singapore	Citibank, N.A. Account Name: Oracle Corporation Singapore Pte Ltd SGD Bank A/c: 0816419026 USD Bank A/c: 0816419034 Bank Code: 7214 Branch Code:001 Swift Code: citisgsg
Oracle Taiwan	P.O.Box 68-680, Taipei, Taiwan Taiwan	Citibank N.A Taipei Account Name: Oracle Taiwan Inc. TWD Bank A/c: 0000 502 954 8007 Branch Name: Taipei Branch Bank Code: 021 Branch Code:0018 Swift Code : CITITWTX
Oracle Thailand	Oracle Corporation (Thailand) Co., Ltd. 16th & 17th Floor,Ramaland Building, 952 Rama IV Road,Suriyawongse, Bangrak, Bangkok 10500 Thailand	Citibank N.A Account Name: Oracle Corporation (Thailand) Co.,Ltd. THB Bank A/c: 5123396016 Swift Code: CITITHBX
PSFT Japan	山王パークタワー6階 千代田区永田町2-11-1, 東京都 100-6106 Japan	Mitsubishi Tokyo UFJ Account Name:Japan Oracle Information Systems Co,Ltd JPY Bank A/c: 0003226 Bank Code: 0005 Branch Code:700 Swift Code:BOTKJPJT
Oracle Pakistan	Oracle Systems Pakistan (Private) Limited First Floor, Software Technology Park 1, Awami Markaz, Constitution Avenue, F-5/1, ISLAMABAD Citi Bank, Jinnah Avenue, ISLAMABAD. PAKISTAN	Citibank, N.A. Account Name: ORACLE SYSTEMS PAKISTAN (PRIVATE LIMITED) PKR Bank A/c: 0100485-001 Bank Code: Branch Code: Swift Code: CITIPKKX

LAD

Operating Unit Name	Cash, Cheques & Remittance Advise to Address	Wires & Bacs
Oracle Argentina, S.A.	Calle Humberto 1 - 59. Código Postal C1103ACA Buenos Aires Argentina	Citibank New York Swift: citius33 Cuenta #36790817 Nombre Cuenta: Oracle Argentina, S.A. Banco Citibank CBU del ordenant: 0168888-1 00008194310194 Cuenta CC 0/819431/019 Moneda: Pesos. CUIT: 30-64014267-3 Nombre: Oracle Argentina, S.A. Sucursal: Casa Central / Bartolome Mitre 1530.
Oracle Caribbean, Inc.	Mail Check to: PO Box 71436 San Juan Puerto Rico 00936-8436	Bank Name: Citibank NA, Puerto Rico ABA 021000089 Account Number: #10991506 Credit to Citibank PR Account 0300910041 Swift Number: CITIUS33 Bank Address: Citibank NA, Puerto Rico 270 Munoz Rivera Avenue 4th Floor Hato Rey Puerto Rico 00918
Oracle Centroamerica	ORACLE DE CENTROAMERICA S.A. Atención: Gabriela González. Parque Empresarial Forum 1. Torre G, Piso 7. Santa Ana, San José, Costa Rica.	1. Beneficiary: Oracle de Centroamérica S.A. 2. Acct No.:0300374018 3. Bank in Costa Rica: Citibank (Costa Rica) S.A. 4. Physical address in Costa Rica: • Plaza Roble, Edificio El Patio, 4to piso. • Guachipelín de Escazú • San José, Costa Rica

	<p>ORACLE COLOMBIA LIMITADA Atencion al Departamento de Cobranzas Calle 100 No. 13 - 21 Piso 15 - Bogota D.C. - Colombia)</p> <p>Bogota: Calle 100 No. 13-21 piso 14 y 15 Conmutador (PBX) 511900 FAX 571-218-8496</p> <p>Cali: Calle 64 N No. 58-146 01.414 Centroempresa Conmutador (PBX) 5815050 FAX 572-584-4410</p> <p>Medellin: Calle 16 No. 41-210 Oficina 506 Edificio La Compañia Conmutador 3113477 FAX 574-312-6905</p> <p>Others cities that doesn't have Citiback office.</p> <p>Ecuador:</p>	<p>5. Citibank CR Acct with Citibank NY: 10957981 6. ABA: 021000089 7. Swift Code: CITIUS33</p> <p>Bank Name: Citibank A/c#: 5063182011 Currency: COP IBAN#: N/A (ABA) Swift address: N/A Sort code: N/A</p> <p>Bank Name: Citibank A/c#: 5063182011 Currency: COP IBAN#: N/A (ABA) Swift address: N/A Sort code: N/A</p> <p>Bank Name: Citibank A/c#: 5063182011 Currency: COP IBAN#: N/A (ABA) Swift address: N/A Sort code: N/A</p> <p>Bank Name: Bancolombia A/c#: 040-103052-03 Currency: COP IBAN#: N/A (ABA) Swift address: N/A Sort code: N/A</p> <p>Bank Name: Citibank NY A/c#: 36818533 Currency: USD ABA #: ABA No. 021000089 Swift Code: CITIUS33</p> <p>BANAMEX, SA Cuenta No. 028 60870 43 Sucursal No. 4776, Reforma, Praga CLABE 0021 8000 28608 7043 5 Moneda Nacional</p> <p>BANAMEX, SA Cuenta No. 028608 7507 Sucursal No. 4776, Reforma, Praga CLABE 0021 8000 28608 7507 4 Dolares Domiciados en Mexico</p> <p>CITIBANK NEW YORK CUENTA 3617 8636 ABA 021 0000 89</p> <p>Citibank Cuenta Corriente No. 01900001031119298012, direccion: Av. Casanova Centro Comercial El Recreo, Torre Norte, Caracas Venezuela.</p> <p>Citibank New York 021000089 Direccion CITIUS33 swif Cta cte 36185123 Usa</p> <p>Bancaribe Cuenta corriente en VEF #01140165111650158497 Direccion: AV Francisco de Miranda Calle Mohedano Centro Empresarial Galipan Torre A El Rosal</p> <p>Banco Mercantil C.A. Cuenta corriente No. 0105002655-1026-22761-5 Direccion Av. Andres Bello Torre Banco Mercantil Caracas Venezuela Local: Citibank USD cta.cte. 0085-35-5-104, Citibank PEN cta.cte. 0085-35-5-007</p> <p>Transfer: Intermediary Bank : Citibank New York</p>
Oracle Colombia		
Oracle Mexico	Jaime.velasco@oracle.com	
Oracle de Venezuela C.A.	Avenida principal de las Mercedes entre avenida Venezuela y Avenida Guaicaipuro Torre Fondo Comun (TFC) piso 5 y 6 Urbanizacion el Rosal Caracas Venezuela	
SISTEMAS ORACLE DEL PERU S.A.	Centro de Negocios, Cronos Torre 2, Piso 7 Of. 703 - 704, Santiago de Surco, Lima 33 - Perú	Correspondet Bank: Citibank N.A., New York, ABA 021000089, SWIFT CITIUS33, CHIPS 0008.
Sistemas Oracle Chile SA	Av. del Valle 537, of. 301, Ciudad Empresarial, 8580678 Huechuraba - Santiago - Chile.	Beneficiary Bank.- Citibank del Perú, Account 10991389. Beneficiary.- Sistemas Oracle del Perú S.A., CCI PEN 00700100008535500717, CCI USD 00700100008535510412
		Banco de Chile (antiguo Citibank) Cuenta # 0104135013 Sistemas Oracle Chile SA

Andres Perez Barros andres.perez@oracle.com

R.U.T. 96.557.720-3

ORACLE'S GENERAL TERMS

Oracle America, Inc. ("Oracle") is in receipt of the Request for Proposal (RFP) dated September 16, 2013 (the "Request") issued by the State of Minnesota, Materials Management Division on behalf of the State of Minnesota and WSCA-NASPO Cooperative Procurement Program ("WSCA-NASPO") ("you" or "your"). Oracle is pleased to have the opportunity to submit this proposal in response to the Request (the "Response"). The general terms applicable to the Response are as follows:

1. Oracle has made reasonable efforts to accurately respond to the Request. The Response is based upon information that you have provided to Oracle. Since Oracle's interpretation of your requirements as expressed in the Request may differ from your intended or actual requirements, Oracle is unwilling to attach or incorporate the Request or the Response into any contract that may result between us. However, Oracle is willing to negotiate a mutually acceptable agreement with you. Nothing in the Response should be construed as a representation or warranty on behalf of Oracle and Oracle does not intend to create or imply warranties of fitness for a particular purpose, merchantability, performance, product, or product/platform or service availability, or any other representation or warranty. Oracle takes exception to any provision of the Request that purports to establish the contractual and legal terms under which Oracle will provide products or services to you; you should not construe, nor does Oracle consider, the Response to be legally binding upon Oracle. In the event of any inconsistencies between the text in the Response and this document, the text of this document best describes Oracle's position and shall take precedence over any inconsistency with the Response.
2. Oracle has, as part of the Response, submitted an Exception Form as permitted by the Request. By submitting the Exception Form Oracle does not confirm its intent to accept any of the Terms and Conditions of the Request. The comments, responses and provisions provided in the "Alternate Language References" column of the Exceptions Form are solely for informational and discussion purposes with a view toward negotiating a mutually agreed upon Master Price Agreement. Most of the exceptions provided by Oracle in the Alternate Language Reference column are draft alternatives based on Oracle's current WSCA Amended and Restated Master Price Agreement (in effect as of the date of submission). Draft proposed language has been provided for all the new provisions of the Request. All other provisions where Oracle has not provided an exception are acceptable to Oracle as bases for negotiating a new Master Price Agreement. All terms and conditions, including, without limitation, the exceptions provided in this document, are subject to final approval by Oracle, and are contingent on the finalization of a mutually acceptable new Master Price Agreement. Additionally, Oracle expects that any inapplicable definitions and related provisions ("inapplicable" because Oracle is not proposing products to which such definitions or provisions apply, such as "Desktop", "Tablet" and "EPEAT"), will not be included in any final Master Price Agreement.
3. The documents that comprise the Response or supporting marketing literature that may be included as part of the Response may include the words "solution" or "partner". Oracle may use the word "solution" generally to describe Oracle's product or services offerings; Oracle does not mean to warrant or imply any Oracle product or services will solve your information management issues or any other problems. Likewise, Oracle may use the word "partner" in a broad, general sense and does not intend to warrant or imply any

legal relationship between Oracle and any third party.

4. Oracle contemplates that you will contract directly with third parties for any third party products or services desired by you. Oracle makes no warranty as to the performance or suitability of any such third party products or services. Additionally, Oracle assumes no responsibility for systems integration work or responsibility to act in the capacity as a prime or general contractor with respect to any products provided or services set forth in the Response.
5. The Response is valid until 120 days from date Due Date of January 7, 2014, unless otherwise mutually agreed, in writing, by the parties.
6. The products and technical support services described in the Response are subject to the attached Oracle Master Agreement General Terms, Hardware Terms referenced in Schedule H, Program Terms referenced in Schedule P and Service Terms referenced in Schedule S ("Product Terms") and the terms set forth in Section 8 below.
7. If you elect to award a contract to Oracle for the products or services specified in the Response, the parties will endeavor to execute the contract within thirty (30) days after notification of award, or within such other reasonable time period as may be agreed to by the parties. The contract shall consist of (a) Minnesota WSCA-NASPO Master Agreement (includes negotiated Terms and Conditions) along with the Product Terms, as may be further amended by the parties following notification of award to Oracle (the "Agreement"), and (b) the Oracle Ordering Documents (sample attached), which specify the products or services acquired, the fees due Oracle for such acquired products or services, and the terms listed in Section 8 as may be further amended by the parties following notification of award to Oracle (the "Ordering Document(s)"). The Agreement and the Ordering Document(s) set forth the terms under which you may order the products or services in the Response.
8. The products and technical support services described in the Response are subject also to the following terms.
 - Products or services are for use in the United States.
 - All fees are non-cancelable and sums paid non-refundable except as provided in the Product Terms or ordering document(s).
 - Payment terms are net thirty (30) days from the invoice date.
 - Oracle invoices you for all applicable taxes. (If you hold any tax exemption status that is applicable to the order, the tax exemption status must be disclosed in writing to Oracle at time of award and a copy of the relevant and valid tax-exempt certificate(s) shall be provided to Oracle by you at time of award.)
 - Consulting services (which may be included in either the Response or proposed separately), if acquired, are acquired separately from licenses for products. The payment of license fees for products and service fees for technical support for such product shall not be linked to the ordering or performance of any consulting services. Your purchase of licenses for products from Oracle does not require you to purchase any consulting services from Oracle.
 - In entering into payment obligations under the ordering document, you agree and acknowledge that (a) you have not relied on the future availability of any products or updates to products; (b) you accept sole responsibility for (i) your system configuration, design and requirements, (ii) the selection of the products listed in the

ordering document to achieve your intended results, and (iii) modifications, changes or alterations to the products; (c) you have had an opportunity to review the product documentation, understand the current functionality of the products and its ability to work with your systems and to support your business; and (d) you have made your own evaluation in deciding to ordering document the products listed in the ordering document. The preceding sentence does not relieve Oracle of its obligation to provide updates if-and-when available in accordance with Oracle's then current technical support policy if Software Update License and Support is ordered nor does it change the rights granted to you for any product licensed under the ordering document.

- All products are invoiced as of the effective date of the ordering document.
- Education and consulting services are invoiced monthly in arrears; hosting/outsourcing and technical support services are invoiced quarterly in arrears.
- Documentation is provided in the form/format that is commercially available/industry standard for all of Oracle's customers.
- Whenever possible, software products are delivered via electronic download.
- Whenever the delivery of tangible media is required for products, you are charged for the media and the shipping terms are FOB Origin: Shipping Point, Pre-paid and Add.
- You are advised that not all products are available on all platforms. Oracle is under no obligation to make available any product or any product on a particular platform. (At time of award, you will have access to Oracle's electronic delivery Web site to check availability status to determine what products on particular platforms are available for delivery via electronic download or on tangible media.)

9. The information contained in this Response marked "confidential" is considered by Oracle to be proprietary and confidential to Oracle. The information contained in this Response may be used solely in connection with the evaluation of the Response. To the extent that a claim is made under applicable law to disclose confidential information contained in this Response, Oracle reserves the right to defend its confidential information against such claim. Subject to applicable law, you agree (a) to keep the information contained in this Response in strict confidence and not to disclose it to any third party without Oracle's prior written consent and (b) your internal disclosure of the information contained in this Response shall be only to those employees, contractors or agents having a need to know such information in connection with the evaluation of the Response and only insofar as such persons are bound by a nondisclosure agreement consistent with the foregoing. You do not acquire any intellectual property rights in Oracle's property under the Response and you agree to comply with all applicable export control laws and regulations to ensure that no confidential information is used or exported in violation of such laws and regulations. You may make a reasonable number of copies of this Response for your internal distribution for use solely in connection with the evaluation of the Response; otherwise you may not reproduce or transmit any part of this Response in any form or by any means without the express written consent of Oracle. By reading the Response, you have agreed to be bound by the foregoing terms.

**WESTERN STATES CONTRACTING ALLIANCE
AMENDED AND RESTATED
MASTER PRICE AGREEMENT**

**For
COMPUTER EQUIPMENT, PERIPHERALS, AND RELATED SERVICES**

Number B27175

This Amended and Restated Agreement is made and entered into by Oracle America, Inc., 500 Oracle Parkway, Redwood City, CA, 94065 ("Contractor" or "Oracle") and the State of Minnesota, Department of Administration ("State" or "you") on behalf of the State of Minnesota, participating members of the National Association of State Procurement officials (NASPO), members of the Western States Contracting Alliance (WSCA) and other authorized Purchasing Entities. This Amended and Restated Agreement amends and restates the Master Price Agreement between the parties dated August 10, 2009 and all prior amendments thereto.

RECITALS

WHEREAS, the State has the need to purchase and the Contractor desire to sell; and,
WHEREAS, the State has the authority to offer contracts to CPV members of the State of Minnesota and to other states.

NOW, THEREFORE, in consideration of the mutual promises contained herein, the parties agree as follows:

INTENT AND PURPOSE

The intent and purpose of this Agreement is to establish a contractual relationship with equipment manufacturers to provide, warrant, and offer maintenance services on **ALL** products proposed in their response to the RFP issued by the State of Minnesota. Delivery, support, warranty, and maintenance may be provided by the Contractor using subcontractors. The Contractor agrees to take legal responsibility for the warranty and maintenance of all products furnished under this Agreement. The Contractor is responsible for the timeliness and quality of all services provided by individual subcontractors. Subcontractor participation will be governed by individual Participating Entities, who have the sole discretion to determine if they will accept services from a subcontractor.

Individual Purchasing Entities may enter into lease agreements for the products covered in this Master Price Agreement, if they have the legal authority to enter into these types of agreements without going through a competitive process, and if the Contractor submitted copies of its lease agreements with its response to the RFP. The lease agreements were not reviewed or evaluated as part of the RFP evaluation process. Financing is addressed in **Exhibit C**.

The Agreement is **NOT** for the purchase of major, large hardware or hardware and software offerings. In general, individual units/configurations for servers and storage (SANs, etc.) should not exceed \$300,000 each. Desktop per unit/configuration costs should not exceed \$100,000. Printers of all types and monitors per unit/configuration costs should not exceed \$50,000 each. It is the expressed intent of some of the Participating States to set this level at not to exceed \$25,000 each, or \$50,000. Contractors must be willing to comply with these restrictions by agreeing to supply products in those price ranges only. This **IS NOT** a restriction on how many units/configurations can be purchased, but on the value of each individual unit/configuration. Individual Participating States and Participating Entities may set specific limits in a participating addendum above these limits, with the prior approval of the WSCA Directors; or may set specific limits in a participating addendum below these limits. Additionally, individual Participating States and Participating Entities may request a waiver from the State from the dollar limits set forth above for a particular purchase. The State will review and rule on such waiver requests on a case-by-case basis.

Contractors may offer, but participating states and entities do not have to accept, limited professional services related **ONLY** to the equipment and configuration of the equipment purchased through the Agreement.

1. Definitions

“Authorized Reseller” means an entity that is authorized through a written agreement with Oracle to distribute the Products and/or services ordered by you at the time you place an order with such entity.

“Component” means each individual piece of hardware that makes up the whole hardware product.

“Consumables” those items that are required for the operation of the Equipment offered or supplied which are consumed over time with the purchaser’s use of the equipment are included – printer cartridges, batteries, projector bulbs, etc. Consumables such as magnetic media, paper and generally available office supplies are excluded.

“Configuration” in most instances in this document means a total system configuration. This may include more than one model or part number (or SKU), or a combination of hardware, software, and configuring of the system to make the system work.

“Contract” means a binding agreement for the procurement of items of tangible personal property or services. Contract and Master Price Agreement (“Agreement”) are used interchangeably in this document.

“Contractor” means Oracle America, Inc. The Contractor is responsible for all sales, support, warranty, and maintenance services for the products included in this Agreement. The Contractor must manufacture or take direct, non-assignable, legal responsibility for the manufacture of the equipment and warranty thereof. For the purposes of this Contract, the term Contractor and Contract Vendor are synonymous.

“CPV Member” is any governmental unit having independent policy making and appropriating authority, that is a member of Minnesota’s Cooperative Purchasing

Venture (CPV) program.

“CPV Program” The Cooperative Purchasing Venture (CPV) program, as established by Minn. Stat. § 16C.03, subd. 10, authorizes the commissioner of Administration to “enter into a cooperative purchasing agreement for the provision of goods, services, and utilities with [governmental entities] ..., as described in section 471.59, subdivision 1.” Based on this authority, the commissioner of Administration, through the Materials Management Division (MMD), enters into a joint powers agreement that designates MMD as the authorized purchasing agent for the governmental entity. It is not legal for governmental entities that are not members of the CPV program to purchase from a State contract. Vendors are free to respond to other solicitations with the same prices they offer under a contract, but that is not considered use of the “State contract price.”

“Cumulative Volume Discount” means a cumulative volume discount based on the yearly purchase amount for each contract year from the effective date of this Agreement. If sales for the previous contract year exceed \$25 million, Contractor will provide an additional 2% discount to the sales in the following year of the Agreement. For example, if WSCA exceeds \$25 million in sales in year 2 of the Agreement, this 2% will be applied to the base discounts to sales in year 3 of the Agreement. If WSCA does not exceed \$25 million in year 3 of the contract, this discount will no longer apply and the pricing will revert to the base discounts established in year 1 of the Agreement. This analysis will be completed at the end of each contract year to determine if the 2% discount should be applied to the next contract year. The cumulative volume discount is 2.00% and is applied to baseline discounts established for year 1 of the contract if the \$25 million threshold is met in the immediately preceding contract year.

“Documentation” refers to manuals, handbooks, and other publications listed in the PSS, or supplied with products listed in the PSS, or supplied in connection with services. Documentation may be provided on magnetic media or may be downloaded from the Contractor's web site.

“E-Rate” is a program sponsored by the Federal Communications Commission whereby educational and other qualifying institutions may purchase authorized technology at reduced prices.

“Equipment” means workstations, desktop, laptop (includes Tablet PC's), handheld (PDA) devices, projectors, servers, printers, monitors, computing hardware, including upgrade components such as memory, storage drives, options, and spare parts. AUDIO VISUAL PRODUCTS (digital cameras, televisions, whiteboards, etc.) are NOT included in this or subsequent contracts. The exception to this definition is whiteboards, which can be sold as part of the Instructional Bundles, but not as a stand-alone item.

“FCC” means the Federal Communications Commission or successor federal agency. In the event of deregulation, this term applies to one or more state regulatory agencies or other governing bodies charged to perform the same, or similar, role.

“Hardware” means the hardware equipment, including components, options and spare parts

“Integrated Software” means software embedded in the hardware which is

essential to hardware functionality (e.g., firmware)

“Lead State” means the State conducting this cooperative solicitation and centrally administering any resulting Master Price Agreement(s). For this Master Price Agreement, the Lead State is Minnesota.

“Mandatory” The terms “must” and “shall” identify a mandatory item or factor.

“Manufacturer” means a company that, as its primary business function, designs, assembles, owns the trademark/patent and markets computer equipment including workstations, desktop computers, laptop (includes Tablet PC's) computers, handheld (PDA) devices, servers, printers, and storage solutions/auxiliary storage devices. The manufacturer must provide direct un-infringed unlimited USA OEM warranties on the products. The manufacturer's name(s) shall appear on the computer equipment. The Contractor(s) shall provide the warranty service and maintenance for equipment on a Master Price Agreement as well as a Takeback Program.

“Master Price Agreement” means the contract that MMD will approve that contains the foundation terms and conditions for the acquisition of the Contractor's products and/or services by Purchasing Entities. The “Master Price Agreement” is a permissive price agreement. In order for a Purchase Entity to participate in a Master Price Agreement, the appropriate state procurement official or other designated procurement official must be a Participating State or Participating Entity.

“Materials Management Division” or “MMD” means the procurement official for the State of Minnesota or a designated representative.

“NASPO” means the National Association of State Procurement Officials

“Option” means a piece of hardware that you select to upgrade the standard parts and, when added to the hardware, becomes one of its components.

“Participating Addendum” or “Participating Addenda” means a bilateral agreement executed by the Contractor and a Participating State or political subdivision of a State that clarifies the operation of the price agreement for the State or political subdivision concerned, e.g. ordering procedures specific to a State or political subdivision and other specific language or other requirements. Terms and conditions contained in a Participating Addendum shall take precedence over the corresponding terms in the Master Price Agreement. Additional terms and conditions, including but not limited to payment terms, may be added via the Participating Addendum. However, a Participating Addendum may not alter the scope of this Agreement or any other Participating Addendum. ***Unless otherwise specified, the Participating Addendum shall renew consecutively with the Master Price Agreement.*** One digitally formatted, executed copy of the Participating Addendum must be submitted to the WSCA/NASPO Contract Administrator PRIOR to any orders being processed.

“Participating State” or “Participating Entity” means a member of NASPO (Participating State) or a political subdivision of a NASPO member (Participating Entity) who has indicated its intent to participate by signing an Intent to Participate, where required, or another state or political subdivision of another state authorized by the WSCA Directors to be a party to the resulting Master Price Agreement.

“PDA” means a Personal Digital Assistant and refers to a wide variety of handheld and palm-size PCs, and electronic organizers. PDA's usually can store phone numbers, appointments, and to-do lists. PDA's can have a small keyboard, and/or have only a special pen that is used for input and output. The PDA can also have a wireless fax modem. Files can be created on a PDA which is later entered into a larger computer. NOTE: For this procurement, all Tablet PC's are NOT considered PDA's. The Contractor(s) shall provide the warranty service and maintenance for equipment on a Master Price Agreement as well as a Takeback Program.

“Peripherals” means any product that can be attached to, added within, or networked with personal computers or servers, including but not limited to storage, printers (including multifunction network printers), scanners, monitors, keyboards, projectors, uninterruptible power supplies and accessories. Software is not considered a peripheral. Adaptive/Assistive technology devices are included as well as configurations for education. Peripherals may be manufactured by a third party, however, Contractor shall not offer any peripherals manufactured by another contractor holding a Master Price Agreement without the prior approval of the WSCA/NASPO Contract Administrator. AUDIO VISUAL PRODUCTS (digital cameras, televisions, whiteboards, etc.) are NOT included in the contract. The exception to this definition is whiteboards, which can be sold as part of the Instructional Bundles, but not as a stand-alone item. The Contractor(s) shall provide the warranty service and maintenance for equipment on a Master Price Agreement as well as a Takeback Program.

“Permissive Price Agreement” means that placement of orders through the Price Agreement is discretionary with Purchasing Entities. They may satisfy their requirements through the Price Agreement without using statutory or regulatory procedures (e.g., invitations for bids) to solicit competitive bids or proposals. Purchasing Entities may, however, satisfy requirements without using the Price Agreement as long as applicable procurement statutes and rules are followed.

“Per Transaction Multiple Unit Discount” means a per transaction discount based on a single purchase order over \$2.5 million. If the net fees on a single order are greater than \$2.5 million, an additional 1% discount will be applied to that order.

“Political Subdivision” means local public governmental subdivisions of a state, as defined by that state's statutes, including instrumentalities and institutions thereof. Political subdivisions include cities, counties, courts, public schools and institutions of higher education.

“Price Agreement/Master Price Agreement” means an indefinite quantity contract that requires the Contractor to furnish products or services to a Purchasing Entity that issues a valid Purchase Order.

“Procurement Manager” means the person or designee authorized by MMD to manage the relationships with WSCA, NASPO, and Participating States/Participating Entities.

“Program Documentation” refers to the program user manual and program installation manuals.

“Programs” means the software products owned or distributed by Oracle which you have ordered, program documentation, and any program updates acquired

through technical support.

“Product(s)” means personal computer equipment, peripherals, LAN hardware, pre-loaded software (including operating system and Integrated Software), Programs, and Network Storage devices, but not unrelated services. The Contractor(s) shall provide the warranty service and maintenance for equipment on a Master Price Agreement as well as a Takeback Program.

“Products and Services Schedule Prices” or “PSS” refers to a complete list, grouped by major product and/or service categories, of the Products and services provided by the contractor that consists of an item number, item description and the Purchasing Entity's price for each Product or Service. All such Products and services shall be approved by the WSCA/NASPO Contract Administrator prior to being listed on a Contractor-supplied web site accessed via a URL. The Contractor(s) shall provide the warranty service and maintenance for all equipment listed on the PSS on a Master Price Agreement as well as a Takeback Program.

“Purchase Order” means an electronic or paper document issued by the Purchasing Entity that directs the Contractor to deliver Products or Services pursuant to a Price Agreement.

“Purchasing Entity” means a Participating State or another legal entity, such as a political subdivision, properly authorized by a Participating State to enter into a contract for the purchase of goods described in this solicitation. Unless otherwise limited by statute, in this solicitation or in a Participating Addendum, political subdivisions of Participating States are Purchasing Entities and authorized to purchase the goods and/or services described in this solicitation.

“Refurbished Products” are products that may have been powered on or used by another customer that have been fully retested, defective parts replaced, and repackaged to meet original factory specifications.

“Services” are broadly classed as installation/de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under the Master Price Agreement. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service desk/helpdesk, and any other directly related technical support service required for the effective operation of a product offered or supplied. General consulting and all forms of application development and programming services are excluded.

“Servicing Subcontractor/Subcontractor/Authorized Reseller” means a Contractor authorized and state-approved subcontractor who may provide local marketing support or other authorized services on behalf of the Contractor in accordance with the terms and conditions of the Contractor's Master Price Agreement. A wholly owned subsidiary or other company providing warranty or other technical support services qualifies as a Servicing Subcontractor. Local business partners may qualify as Servicing Subcontractors. Servicing Subcontractors may not directly accept Purchase Orders or payments for Products or Services from Purchasing Entities, unless otherwise provided for in a Participating Addendum. Servicing Subcontractors shall be named individually or by class in the Participating Addendum. The Contractor(s) actually holding the

Master Price Agreement shall be responsible for Servicing Subcontractor's providing products and services, as well as warranty service and maintenance for equipment the subcontractor has provided on a Master Price Agreement as well as the Takeback Program.

“Standard Configurations” or **“Premium Savings Configurations”** means deeply discounted standard configurations that, if offered by Contractor, are available to Purchasing Entities using the Master Price Agreement only. Any entity, at any time, that commits to purchasing the standard configuration if offered by Contractor and adopted by other Purchasing Entities shall receive the same price from the contract awardees. This specification includes a commitment to maintain and upgrade (keep pace with the advance of technology) the standard configurations for a stated period of time or intervals. Standard Configurations and Premium Savings Configurations are not offered by Contractor.

“State Procurement Official” means the director of the central purchasing authority of a state.

“Storage Solution/Auxiliary Storage” means the technology and equipment used for storage of large amounts of data or information. This includes technologies such as: Network Attached Storage (NAS) and Storage Area Networks (SAN). **The Contractor(s) shall provide the warranty service and maintenance for equipment on a Master Price Agreement as well as a Takeback Program.**

“Takeback Program” means the Contractor's process for accepting the return of the equipment or other products at the end of life—as determined by the State utilizing the Master Price Agreement.

“Trade In” refers to the exchange of used Equipment for new Equipment at a price reduced by the value of the used Equipment.

“Travel” means expenses incurred by authorized personnel directly related to the performance of a Service. All such expenses shall be documented in a firm quotation for the Purchasing Entity prior to the issuance and acceptance of a Purchase Order. Travel expenses will be reimbursed in accordance with the purchasing entities allowances, if any, as outlined in the PA.

“Universal Resource Locator” or **“URL”** means a standardized addressing scheme for accessing hypertext documents and other services using the WWW browser.

“WSCA” means the Western States Contracting Alliance, a cooperative group contracting consortium for state procurement officials, representing departments, institutions, agencies, and political subdivisions (i.e., colleges, school districts, counties, cities, etc.) for the states of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington, and Wyoming.

“WSCA/NASPO Contract Administrator” means the person or designee authorized by MMD to manage all actions related to the Master Price Agreements on behalf of the State of Minnesota, the participating NASPO and WSCA members, and other authorized purchasers.

“You” and “your” refers to the individual or entity that has executed this

Agreement and ordered Products and/or Services from Oracle or an Authorized Reseller under a Participating Addendum executed under this Agreement. Purchasing Entities may also order Products and Services from Oracle or an Authorized Distributor in accordance with the terms and conditions of this Agreement. By placing an order under this Agreement and the applicable Participating Addendum, each Purchasing Entity agrees to be bound by the terms and conditions of this Agreement and the applicable Participating Addendum and, for the purposes of such order, "you" and "your" as used in this Agreement shall be deemed to refer to such Purchasing Entity, unless indicated otherwise herein. Each Purchasing Entity shall be responsible for its breach(es) of such terms and conditions. "**Parties**" shall mean you and Oracle, and each of us may be referred to individually as a "**party**."

2. Scope of Work

The Contractor, or its approved subcontractor, shall deliver computing system Products and services to Purchasing Entities in accordance with the terms of this Agreement. This Agreement is a "Master Price Agreement". Accordingly, the Contractor shall provide Products or Services only upon the issuance and acceptance by Contractor of valid "Purchase Orders". Purchase Orders may be issued to purchase the license for software or to purchase products listed on the Contractor's PSS. A Purchasing Entity may purchase any quantity of Products or Services listed in the Contractor's PSS at the prices in accordance with Paragraph 13, Prices. Authorized Reseller participation is governed by the individual Participating State procurement official.

The Contractor is required to provide and/or agree to take legal responsibility for the warranty and maintenance of all proposed equipment, including peripherals. Taking legal responsibility means the Contractor must provide warranty and maintenance call numbers, accept, process and respond to those calls, and be legally liable for and pay for those warranty and maintenance (under warranty) activities. The Contractor shall offer a Takeback Program for all products covered by this Agreement.

3. Title Passage

The Contractor must pass unencumbered title to any and all products purchased under this Contract upon delivery to the State. This obligation on the part of the Contractor to transfer all ownership rights does not apply to proprietary materials owned or licensed by the Contractor or its subsidiaries, subcontractors or licensor, or to unmodified commercial software that is available to the State on the open market. Ownership rights to such materials shall not be affected in any manner by this Agreement.

4. Permissive Price Agreement and Quantity Guarantee

This Agreement is not an exclusive agreement. Purchasing Entities may obtain computing system Products and services from other sources during the agreement term. The State of Minnesota, NASPO and WSCA make no express or implied warranties whatsoever that any particular number of Purchase Orders will be issued or that any particular quantity or dollar amount of Products or Services will be procured.

5. Order of Precedence

Each Purchase Order that is accepted by the Contractor shall become a part of the Agreement as to the Products and services listed on the Purchase Order only; no additional terms or conditions will be added to this Agreement as the result of acceptance of a Purchase Order. The Contractor agrees to accept all valid Purchase Orders. In the event of any conflict among these documents, the following order of

precedence shall apply:

- A. Executed Participating Addendum(s);
- B. Terms and conditions of this Agreement;
- C. Exhibits and amendments to this Agreement;
- D. The list of products and services contained in the purchase order;
- E. Contractor's proposal including best and final offer; and
- F. The request for proposals document.

6. Payment Provisions

All payments under this Agreement are subject to the following provisions:

A. Acceptance

A Purchasing Entity shall determine whether Products and Services delivered meet the Contractor's published specifications. No payment shall be made for any Products or Services until the Purchasing Entity has accepted the Products or Services. The Purchasing Entity will make every effort to notify the Contractor within fifteen (15) days from the date of delivery of the Product or completion of the Service that the Products and/or Services are accepted. After fifteen (15) days the Product and/or Service will be deemed accepted.

B. Payment of Invoice

1. Payments shall be submitted to the Contractor at the address shown on the invoice, or in the Participating Addendum, as long as the Contractor has exercised due diligence in notifying the State of Minnesota and/or the Purchasing Entity of any changes to that address.

2. For Minnesota, per Minn. Stat. § 16A.124 payment shall be made within 30 days following receipt of an undisputed invoice, Product or Service, whichever is later. For other Purchasing Entities, payment of invoice is 30 days from date of invoice unless otherwise agreed to by Contractor and the Purchasing Entity. The ordering entity is not required to pay the Contractor for any products and/or services provided without a written purchase order or other approved ordering document from the appropriate purchasing entity. In addition, all products and/or services provided must meet all terms, conditions, and specifications of the Contract and other ordering document and be accepted as satisfactory by the ordering entity before payment will be issued. Payments may be made via a Purchasing Entity's "Purchasing Card".

3. In the event an order is shipped incomplete (partial), the Purchasing Entity shall pay for each shipment as invoiced by the Contractor unless the Purchasing Entity has clearly specified "No Partial Shipments" on each Purchase Order.

C. Payment of Taxes

Payment of taxes for any money received under this agreement shall be the Contractor's sole responsibility and shall be reported under the Contractor's federal and state tax identification numbers. If a Purchasing Entity is not exempt from sales, gross receipts, or local option taxes for the

transaction, the Contractor shall be reimbursed by the Purchasing Entity to the extent of any tax liability assessed.

The State of Minnesota State agencies are subject to paying Minnesota sales and use taxes. Taxes for State agencies will be paid directly to the Department of Revenue using Direct Pay Permit #1114.

D. Invoices

Invoices shall be submitted to the Purchasing Entity at the address shown on the Purchase Order. Invoices shall match the line items on the Purchase Order.

7. Agreement Term

Pursuant to Minnesota law, the term of this Amended and Restated Agreement shall be effective upon the date of final execution by the State of Minnesota, through August 31, 2012. The Agreement may be mutually renewed for two (2) additional one-year terms, or one additional two-year term, unless terminated pursuant to the terms of this Agreement.

8. Termination

The following provisions are applicable in the event that the agreement is terminated.

A. Termination for Convenience

At any time, the State may terminate this Agreement, in whole or in part, by giving the Contractor (30) days written notice; provided, however, neither the State nor a Purchasing Entity has the right to terminate a specific purchase order for convenience after it has been issued if the product is ultimately accepted. At any time, the Contractor may terminate this Agreement, in whole or in part, by giving the WSCA/NASPO Contract Administrator sixty (60) days written notice. Such termination shall not relieve the Contractor of warranty or other Service obligations incurred under the terms of this Agreement. In the event of a cancellation, the Contractor shall be entitled to payment, determined on a pro rata basis, for work or services satisfactorily performed and accepted.

B. Termination for Cause

Either party may terminate this Agreement for cause based upon material breach of this Agreement by the other party, provided that the non-breaching party shall give the breaching party written notice specifying the breach and shall afford the breaching party a reasonable opportunity to correct the breach. If within thirty (30) days after receipt of a written notice the breaching party has not corrected the breach or, in the case of a breach that cannot be corrected in thirty (30) days, begun and proceeded in good faith to correct the breach, the non-breaching party may declare the breaching party in default and terminate the Agreement effective immediately. The non-breaching party shall retain any and all other remedies available to it under the law.

C. A Purchasing Entity's Rights

In the event this Agreement expires or is terminated for any reason, a Purchasing Entity shall retain its rights in all Products and Services accepted prior to the effective termination date.

D. The Contractor's Rights

In the event this Agreement expires or is terminated for any reason, a Purchasing Entity shall pay the Contractor all amounts due for Products and Services ordered and accepted prior to the effective termination date or ordered before the effective termination date and ultimately accepted.

9. Non-Appropriation

The terms of this Agreement and any purchase order issued for multiple years under this Agreement is contingent upon sufficient appropriations being made by the Legislature or other appropriate governing entity. Notwithstanding any language to the contrary in this Agreement or in any purchase order or other document, a Purchasing Entity may terminate its obligations under this Agreement, if sufficient appropriations are not made by the governing entity at a level sufficient to allow for payment of the goods or services due for multiple year agreements, or if operations of the paying entity are being discontinued. The Purchasing Entity's decision as to whether sufficient appropriations are available shall be accepted by the Contractor and shall be final and binding.

A Purchasing Entity shall provide sixty (60) days notice, if possible, of its intent to terminate for reason cited above. Unless provided for under Paragraph 8 above, such termination shall relieve the Purchasing Entity, its officers and employees from any responsibility or liability for the payment of any further amounts under the relevant Purchase Order.

10. Shipment and Risk of Loss

A. All deliveries shall be F.O.B. destination, prepaid and allowed, with all transportation and handling charges included in the price of the product and paid by the Contractor. Responsibility and liability for loss or damage shall remain with the Contractor until delivery. Delivery of the product does not relieve the Contractor of responsibility for latent defects, fraud and Contractor's warranty obligations.

B. Whenever a Purchasing Entity does not accept Products and returns them to the Contractor, all related documentation furnished by the Contractor shall be returned also. Unless otherwise agreed upon by the Purchasing Entity, the Contractor is responsible for the pick-up of returned Products. The Contractor shall bear all risk of loss or damage with respect to returned Products except for loss or damage directly attributable to the negligence or intentional misconduct of the Purchasing Entity.

C. Unless otherwise arranged between the Purchasing Entity and Contractor, all Products shall be shipped within 5 to 10 days after receipt of a purchase order, by a reliable and insured shipping company.

11. Warranties

A. Oracle warrants that Services will be provided in a professional manner consistent with industry standards. You must notify Oracle of any Services warranty deficiencies within 90 days from performance of the deficient Services.

FOR ANY BREACH OF THE ABOVE WARRANTY, YOUR EXCLUSIVE REMEDY AND ORACLE'S ENTIRE LIABILITY SHALL BE THE REPERFORMANCE OF THE DEFICIENT SERVICES; OR, IF ORACLE CANNOT SUBSTANTIALLY CORRECT A BREACH IN A COMMERCIALY

REASONABLE MANNER, YOU MAY END THE RELEVANT SERVICES AND RECOVER THE FEES YOU PAID TO ORACLE FOR THE DEFICIENT SERVICES.

B. Oracle provides a limited warranty for (i) the Hardware and (ii) the operating system media and the Integrated Software media (collectively, "media"). Oracle warrants that the Hardware will be free from material defects in materials and workmanship for one year from the date the Equipment is shipped to you. Oracle warrants that the media will be free from material defects in materials and workmanship for a period of 90 days from the date the media is shipped to you. **ORACLE DOES NOT WARRANT UNINTERRUPTED OR ERROR-FREE OPERATION OF THE HARDWARE.** You may access a more detailed description of the limited hardware warranty at <http://www.oracle.com/support/policies.html> (the "warranty web page"). Any changes to the hardware warranty details specified on the warranty web page will not apply to Equipment ordered prior to such change.

YOUR SOLE AND EXCLUSIVE REMEDY AND ORACLE'S ENTIRE LIABILITY FOR BREACH OF THE ABOVE WARRANTIES WILL BE THE REPAIR, OR AT ORACLE'S OPTION AND EXPENSE, REPLACEMENT OF THE DEFECTIVE HARDWARE OR MEDIA, OR, IF SUCH REPAIR OR REPLACEMENT IS NOT REASONABLY ACHIEVABLE, THE REFUND OF THE PURCHASE PRICE FOR THE DEFECTIVE HARDWARE OR MEDIA. ALL EXPRESS OR IMPLIED CONDITIONS, REPRESENTATIONS AND WARRANTIES, INCLUDING ANY IMPLIED WARRANTY OR CONDITION OF MERCHANTABILITY, SATISFACTORY QUALITY, FITNESS FOR A PARTICULAR PURPOSE AND NON-INFRINGEMENT, ARE HEREBY EXCLUDED TO THE MAXIMUM EXTENT PERMITTED BY LAW.

No warranty will apply to the Hardware or media which has been:

- i. Modified, altered or adapted without Oracle's written consent (including modification by removal of the Oracle/Sun serial number tag on the Hardware);
- ii. Maltreated or used in a manner other than in accordance with the relevant documentation;
- iii. Repaired by any third party in a manner which fails to meet Oracle's quality standards;
- iv. Improperly installed by any party other than Oracle or an authorized Oracle certified installation partner;
- v. Used with equipment or software not covered by the warranty, to the extent that the problems are attributable to such use;
- vi. Relocated without Oracle's written consent, to the extent that problems are attributable to such relocation;
- vii. Used directly or indirectly in supporting activities prohibited by U.S. or other national export regulations;
- viii. Used by parties appearing on the most current U.S. export exclusion list;
- ix. Relocated to countries subject to U.S. trade embargo or

restrictions;

- x. Used remotely to facilitate any activities in the countries referenced in (ix) above; or
- xi. Purchased from any entity other than Oracle or an Oracle authorized reseller.

C. Oracle warrants that a Program licensed to you will operate in all material respects as described in the applicable Program documentation for one year after delivery (i.e., via physical shipment or electronic download). You must notify Oracle of any Program warranty deficiency within one year after delivery.

ORACLE DOES NOT GUARANTEE THAT THE PROGRAMS WILL PERFORM ERROR-FREE OR UNINTERRUPTED OR THAT ORACLE WILL CORRECT ALL PROGRAM ERRORS. FOR ANY BREACH OF THE WARRANTY IN THIS SECTION 11.C, YOUR EXCLUSIVE REMEDY AND ORACLE'S ENTIRE LIABILITY SHALL BE THE CORRECTION OF PROGRAM ERRORS THAT CAUSE BREACH OF THE WARRANTY; OR, IF ORACLE CANNOT SUBSTANTIALLY CORRECT SUCH BREACH IN A COMMERCIALY REASONABLE MANNER, YOU MAY END YOUR PROGRAM LICENSE AND RECOVER THE FEES YOU PAID TO ORACLE FOR THE PROGRAM LICENSE AND ANY UNUSED, PREPAID TECHNICAL SUPPORT FEES YOU HAVE PAID FOR THE PROGRAM LICENSE.

D. TO THE EXTENT NOT PROHIBITED BY LAW, THESE WARRANTIES ARE EXCLUSIVE AND THERE ARE NO OTHER EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS INCLUDING WARRANTIES OR CONDITIONS OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

E. Exhibit A provides information regarding support Services in effect as of the date of this Agreement. Oracle will renew SunSpectrum Service agreements with renewal quotes for one additional year at the same net price as the customer's last year support pricing. However, the actual services delivered will be the new Oracle Premier Support Services regardless of the level of SunSpectrum services associated with the legacy service agreement. The following year, the customer will be migrated to the Premier Support Services percent of net pricing model and will continue to receive the Premier Support Services deliverables. All new Direct and Indirect (Authorized Distributor) support services orders will receive Oracle Hardware and Software Support pricing and coverage.

12. Patent, Copyright, Trademark and Trade Secret Indemnification

- A. The Contractor shall defend, at its own expense, the State of Minnesota, Participating and Purchasing Entities and their agencies against any claim that any Product or Service provided under this Agreement infringes any patent, copyright or trademark in the United States or Puerto Rico, and shall pay all costs, damages and attorneys' fees that a court finally awards as a result of any such claim. In addition, if any third party obtains a judgment against a Purchasing Entity based upon the Contractor's trade secret infringement relating to any Product or Service provided under this Agreement, the Contractor agrees to reimburse the Lead State or Purchasing Entity for all court costs, reasonable attorneys' fees and the amount of the judgment. To qualify for such defense and/or payment, the

Lead State or Participating or Purchasing Entity shall:

1. Give the Contractor prompt written notice of any claim;
 2. Allow the Contractor to control the defense or settlement of the claim; and
 3. Cooperate with the Contractor in a reasonable way to facilitate the defense or settlement of the claim, and
 4. Not compromise or settle the claim.
- B. If any Products or Service becomes, or in the Contractor's opinion is likely to become the subject of a claim of infringement, the Contractor shall at its option and expense:
1. Obtain for the Purchasing Entity the right to continue using such Products or Services;
 2. Replace or modify the Products or Services in such a way that (i) they become non-infringing and non-misappropriating and (ii) they substantially perform in the same manner or substantially provide the same results, or there is no material adverse effect in their overall performance; Or
 3. Accept the return of the Products or Service and refund an amount equal to the depreciated value of the returned Products or Service, less the unpaid portion of the purchase price and any other amounts, which are due to the contractor. The Contractor's obligation will be void as to any Products or Services modified by the Purchasing Entity to the extent such modification is the cause of the claim.
- C. The Contractor has no obligation for any claim of infringement arising from:
1. The Contractor's compliance with the Purchasing Entity's designs, specifications, or instructions;
 2. The Contractor's use of technical information or technology provided by the Purchasing Entity;
 3. Product modifications by the Purchasing Entity or a third party;
 4. Product use prohibited by Specifications or related application notes;
 5. Use of an allegedly infringing version of such provided materials and/or services, if the alleged infringement could have been avoided by the use of a different version made available to the Indemnified Party;
 6. Product use with products that are not the Contractor branded;
 7. A violation of Contractor's license grant, or
 8. Any separate or component hardware, software or other materials to the extent it comprises any third party open source or freeware technology, or any derivatives or other adaptations thereof, and any combination that includes any of the foregoing.

This Paragraph 12 is excluded from the provisions of Paragraph 24 Indemnification, Hold Harmless and Limitation of Liability of this Agreement, and states the entire liability of the Contractor and the exclusive remedies of each party for any proceedings or claims that any Products infringe or misappropriate a third party's intellectual property.

13. Prices

The Purchasing Entities shall pay the then-current U.S. list price minus the applicable discount (as shown on the State's administration website) for Products contained in the PSS. Purchasing Entities will also receive the Cumulative Volume Discount or the Per Transaction Multiple Unit Discount, if the applicable criteria for such discounts are met.

14. Product and Service Schedule

The Contractor agrees to maintain the PSS in accordance with the following provisions:

- A. The PSS prices for Products and services will conform to the product category discount levels on file with WSCA/NASPO Contract Administrator and displayed at the following internet web site
<http://www.oracle.com/us/corporate/pricing/wsca-homepage-081353.html>
Product category discount levels at the time of contract award are attached hereto as Exhibit D for the following Products:

Band 1 – Servers

Band 2 – Workstations (desktops, laptops, tablet PCs)

Band 4 – Storage

Operating Systems

LAN Devices

- B. The Contractor may change the price of any Product or Service at any time, but the discounts in Exhibit D shall remain unchanged during the agreed period unless or until prior approval is obtained from the WSCA/NASPO Contract Administrator. The Contractor agrees that the PSS on the State's administration website shall contain a single, uniform WSCA price for configurations and items. Failure to comply with this requirement will be grounds for further action to be taken against the Contractor.
- C. The Contractor may make model changes; add new Products, and Product upgrades or Services to the PSS in accordance with Paragraph 15, Product Substitutions, below. The pricing for these changes shall incorporate, to the extent possible, comparable discount levels approved by the WSCA/NASPO Contract Administrator for similar Products or Services.
- D. The Contractor agrees to delete obsolete and discontinued Products from the PSS on a timely basis.
- E. The Contractor shall maintain the PSS on a Contractor supplied Internet web site. The Contractor will use commercially reasonable efforts to update the PSS once per month.

15. Product Substitutions

A. Substitution of units/configurations

MMD and the WSCA Directors acknowledge that individual units and configurations may stop being produced during the life of the resulting contracts. Substitution of different units and configurations will be permitted with the prior written approval of the WSCA/NASPO Contract Administrator. This substitution is at the sole discretion of the WSCA/NASPO Contract Administrator, subject only to review and approval of the WSCA/NASPO Contract Administrator.

B. Addition of units/configurations

MMD and the WSCA Directors acknowledge that with the evolution of technology, new, emerging units and configurations will develop. Addition of these new, emerging units may be permitted, with the prior approval of the WSCA/NASPO Contract Administrator and the WSCA Directors. The addition of new, emerging units and configurations is at the sole discretion of the WSCA/NASPO Contract Administrator, subject only to review and approval of the WSCA Directors.

16. Technical Support

The Contractor agrees to maintain a toll-free technical support telephone line. The line shall be accessible to Purchasing Entity personnel who wish to obtain competent technical assistance regarding the installation or operation of Products supplied by the Contractor during a product warranty period or during a support agreement.

17. Takeback and Other Environmental Programs

The Contractor agrees to maintain for the term of this Agreement, and all renewals/extensions thereof, programs as described in the following paragraphs.

A. Takeback/Recycling of CPUs, servers, monitors, flat panel displays, notebook computers, and printers. Costs are list on the web site.

B. Environment: Compliance with the following standards, to the extent applicable: Blue Angel, EcoLogo, Energy Star, EPEAT (by level), Green Guard, Nordic Swan, and TCO.

C. Product labeling of compliance with Items B & C above, as well as a identification of such information on the web site.

18. Product Delivery

Contractor agrees to deliver Products to Purchasing Entities within 10 to 15 days after receipt of a valid Purchase Order, or in accordance with the schedule in the Purchasing Entity's Purchase Order.

19. Force Majeure

Neither party hereto shall be considered in default in the performance of its obligations hereunder to the extent that performance of any such obligations is prevented or delayed by acts of God, war, riot or other catastrophes beyond the reasonable control of the party unless the act or occurrence could have been reasonably foreseen and reasonable action could have been taken to prevent the delay or failure to perform. A party defaulting under this provision must provide

the other party prompt written notice of the default and take all necessary steps to bring about performance as soon as practicable.

20. Records and Audit

Per Minn. Stat. § 16C.05, Subd. 5, the books, records, documents, and accounting procedures and practices of the Contractor and its employees, agents, or subcontractors relevant to the Contract or transaction must be made available and subject to examination by the contracting agency or its agents, the Legislative Audit and/or the State Auditor for a minimum of six years after the end of the Contract or transaction.

Unless otherwise required by other than Minnesota Purchasing Entity governing law, such records relevant to other Purchasing Entity transactions shall be subject to examination by appropriate government authorities for a period of three years from the date of acceptance of the Purchase Order.

Upon 45 days written notice, Oracle may audit your use of the Programs. You agree to cooperate with Oracle's audit and provide reasonable assistance and access to information. Any such audit shall not unreasonably interfere with your normal business operations. You agree to pay within 30 days of written notification any fees applicable to your use of the Programs in excess of your license rights. If you do not pay, Oracle can end your technical support, licenses, and/or this agreement. You agree that Oracle shall not be responsible for any of your costs incurred in cooperating with the audit.

21. Independent Contractor

The Contractor and its agents and employees are independent contractors and are not employees of the State of Minnesota or of any participating entity. The Contractor has no authorization, express or implied to bind the Lead State, NASPO, WSCA or any participating entity to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for the Lead State, NASPO, WSCA, or participating entity, except as expressly set forth herein. The Contractor and its agents and employees shall not accrue leave, retirement, insurance, bonding, use of state vehicles, or any other benefits afforded to employees of the Lead State or Participating Entity as a result of this Agreement.

22. Use of Servicing Subcontractors

The Contractor may subcontract services and purchase order fulfillment and/or support in accordance with the following paragraphs. However, the Contractor shall remain solely responsible for the performance of this Agreement.

A. Authorized Resellers. Service Provider or Servicing Subcontractors shall be identified individually or by class in the applicable Participating Addendum, or as noted in the Participating Addendum on the Purchasing Entities extranet site. The ordering and payment process for Products or Services shall be defined in the Participating Addendum.

23. Payments to Subcontractors

In the event the Contractor hires subcontractors to perform all or some of the duties of this Contract, the Contractor understands that in accordance with Minn. Stat. § 16A.1245 the Contractor shall, within ten (10) days of the Contractor's receipt of payment from the State, pay all subcontractors and suppliers having an

interest in the Contract their share of the payment for undisputed services provided by such subcontractors. The Contractor is required to pay interest of 1-1/2 percent per month or any part of a month to the subcontractor on any undisputed amount not paid on time to the subcontractor. The minimum monthly interest penalty payment for an unpaid, undisputed balance of \$100 or more will be \$10. For an unpaid balance of less than \$100, the amount will be the actual penalty due. A subcontract that takes civil action against the Contractor to collect interest penalties and prevails will be entitled to its costs and disbursements, including attorney's fees that were incurred in bringing the action. The Contractor agrees to take all steps necessary to comply with said statute. A consultant is a subcontractor under this Contract. In the event the Contractor fails to make timely payments to a subcontractor, the State may, at its sole option and discretion, pay such subcontractors any amounts due from the Contractor and deduct said payment from any remaining amounts due the Contractor. Before any such payment is made to such a subcontractor, the State shall provide the Contractor written notice that payment will be made directly to a subcontractor. If there are not remaining outstanding payments to the Contractor, the State shall have no obligation to pay or to see to the payment of money to a subcontractor except as may otherwise be required by law.

The Contractor shall ensure that the subcontractor transfers all intellectual or industrial property rights, including but not limited to any copyright it may have in the work performed under this Contract, consistent with the intellectual property rights and ownership sections of this Contract. In the event the Contractor does not obtain the intellectual property rights of the subcontractor consistent with the transfer of rights under this Contract, the State may acquire such rights directly from the subcontractor. Any and all costs associated with such a direct transfer may be deducted from any amount due the Contractor.

24. Indemnification, and Limitation of Liability

A. NEITHER PARTY SHALL BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL, PUNITIVE, OR CONSEQUENTIAL DAMAGES, OR ANY LOSS OF PROFITS, REVENUE, DATA, OR DATA USE. ORACLE'S MAXIMUM LIABILITY FOR ANY DAMAGES ARISING OUT OF OR RELATED TO THIS AGREEMENT OR YOUR ORDER, WHETHER IN CONTRACT OR TORT, OR OTHERWISE, SHALL BE LIMITED TO THE AMOUNT OF THE FEES YOU PAID ORACLE UNDER THIS AGREEMENT.

B. The Contractor shall indemnify, protect, save and hold harmless the Lead State, Participating Entities, and its representatives and employees, from any and all claims, suits, actions, liabilities and costs, including all legal fees incurred by the State arising from the performance of the Contract by the Contractor or its agents, employees, or subcontractors for personal injury or damage to real property or tangible personal property arising from the negligence or willful acts or omissions of the Contractor, its agents, employees or subcontractors. The Contractor shall not be liable for damages that are the result of negligence by the Lead State, Participating Entities, and its representatives and employees. For real property or tangible property damage claims, the limitation of liability provided for in Paragraph 24.A above, shall apply. This clause shall not be construed to bar any legal remedies the Contractor may have with the State's or Participating Entities' failure to fulfill its obligations pursuant to the Contract.

25. Amendments

Contract amendments shall be negotiated by the State with the Contractor whenever necessary to address changes in the terms and conditions, costs, timetable, or increased or decreased scope of work. This Agreement shall be amended only by written instrument executed by the parties. An approved Contract amendment means one approved by the authorized signatories of the Contractor and the State as required by law.

26. Scope of Agreement

This Agreement incorporates all of the agreements of the parties concerning the subject matter of this Agreement. No prior agreements, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Agreement.

27. Severability

If any provision of this Contract, including items incorporated by reference, is found to be illegal, unenforceable, or void, by a court of competent jurisdiction then both the State and the Contractor shall be relieved of all obligations arising under such provision. If the remainder of this Contract is capable of performance, it shall not be affected by such declaration or finding and shall be fully performed.

28. Enforcement of Agreement/Waivers

- A. No covenant, condition, duty, obligation, or undertaking contained in or made a part of this Contract shall be waived except by the written consent of the parties. Forbearance or indulgence in any form or manner by either party in any regard whatsoever shall not constitute a waiver of the covenant, condition, duty, obligation, or undertaking to be kept, performed, or discharged by the other party. Until complete performance or satisfaction of all such covenants, conditions, duties, obligations, and undertakings, the other party shall have the right to invoke any remedy available under law or equity, notwithstanding any such forbearance or indulgence.
- B. Waiver of any breach of any provision of this Contract shall not be deemed a waiver of any prior or subsequent breach. No term or condition of this Contract shall be held to be waived, modified, or deleted except by an instrument, in writing, signed by the parties hereto.
- c. Neither party's failure to exercise any of its rights under this Contract will constitute or be deemed a waiver or forfeiture of those rights.

29. Web Site Maintenance

- A. The Contractor agrees to maintain and support an Internet website linked to the State's administration website for access to the PSS, service selection assistance, problem resolution assistance, billing concerns, configuration assistance, Product descriptions, Product specifications and other aids described in the RFP, and/or in accordance with instructions provided by the WSCA/NASPO Contract Administrator. The Contractor agrees that the approved PSS on the State's administration website shall contain a single, uniform WSCA price for configurations and items. Failure to comply with this requirement will be grounds for further action to

be taken against the Contractor.

- B. The Contractor agrees to maintain and support Participating State and Entity Internet websites for access to the specific Participating Entity PSS, as well as all other items listed in Item 29A above. Contractor's Sales and quoting contacts on the websites will receive quote requests that will be forwarded and processed through the internal quoting organization. The quoting organization shall have the ability to hold quotes for 45 days, as well as the ability to change the quote.
- C. The Contractor may provide electronic commerce assistance for the electronic submission of Purchase Orders, purchase order tracking and reports.
- D. Once the website is approved, the Contractor may not make changes to the website without notifying the WSCA/NASPO Contract Administrator and receiving written approval of the changes.

30. Equal Opportunity Compliance

The Contractor agrees to abide by all applicable laws, regulations, and executive orders pertaining to equal employment opportunity, including federal laws and the laws of the state in which its primary place of business is located. In accordance with such laws, regulations, and executive orders, the Contractor agrees that no person in the United States shall, on the grounds of race, color, religion, national origin, sex, age, veteran status or handicap, be excluded from employment with or participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity performed by the contractor under this Agreement. If the Contractor is found to be not in compliance with these requirements during the life of this Agreement, the Contractor agrees to take appropriate steps to correct these deficiencies.

The Contractor certifies that it will remain in compliance with Minn. Stat. § 363.073 during the life of the Contract.

31. Governing Law

This Agreement shall be governed and construed in accordance with the laws of the Lead State. The construction and effect of any Participating Addendum or order against this Agreement shall be governed by and construed in accordance with the laws of the Purchasing Entity's state. Venue for any claim, dispute or action concerning the construction and effect of the Agreement shall be in the Lead State. Venue for any claim, dispute or action concerning an order placed against this Agreement or the effect of a Participating Addendum or shall be in the Purchasing Entity's state.

32. Change in Contractor Representatives

Contractor shall appoint a primary representative to work with the WSCA/NASPO Contract Administrator to maintain, support and market this Agreement. The Contractor shall notify the WSCA/NASPO Contract Administrator of changes in any Contractor key personnel, in writing, and in advance if possible. The State reserves the right to require a change in Contractor's then-current primary representative if the assigned representative is not, in the opinion of the State, adequately serving the needs of the Lead State and the Participating Entities.

33. Reserved.

34. Nondisclosure

This Section 34 (Nondisclosure) does not apply to the extent that confidential information, as defined below, is required to be disclosed by applicable law, including the Minnesota Government Data Practices Act. Notwithstanding the foregoing, if you receive a request for disclosure of Oracle confidential information, you agree to promptly notify Oracle in writing and give Oracle an opportunity to request confidentiality protection for any information to which you may deny access under law.

By virtue of this Agreement, the parties may have access to information that is confidential to one another ("confidential information"). We each agree to disclose only information that is required for the performance of obligations under this agreement. Confidential information shall be limited to all information clearly identified as confidential at the time of disclosure.

A party's confidential information shall not include information that: (a) is or becomes a part of the public domain through no act or omission of the other party; (b) was in the other party's lawful possession prior to the disclosure and had not been obtained by the other party either directly or indirectly from the disclosing party; (c) is lawfully disclosed to the other party by a third party without restriction on the disclosure; or (d) is independently developed by the other party.

We each agree to hold each other's confidential information in confidence for a period of three years from the date of disclosure. Also, we each agree to disclose confidential information only to those employees or agents who are required to protect it against unauthorized disclosure. Nothing shall prevent either party from disclosing the terms or pricing under this Agreement or orders submitted under this Agreement in any legal proceeding arising from or in connection with this Agreement or disclosing the confidential information to a federal or state governmental entity as required by law.

35. Organizational Conflicts of Interest

- A. The Contractor warrants that, to the best of its knowledge and belief, and except as otherwise disclosed, there are no relevant facts or circumstances which could give rise to organizational conflicts of interest. An organizational conflict of interest exists when, because of existing or planned activities or because of relationships with other persons:
- a Contractor is unable or potentially unable to render impartial assistance or advice to the State;
 - the Contractor's objectivity in performing the work is or might be otherwise impaired; or
 - the Contractor has an unfair competitive advantage.
- B. The Contractor agrees that if an organizational conflict of interest is discovered after award, an immediate and full disclosure in writing shall be made to the Assistant Director of the Department of Administration's Materials Management Division that shall include a description of the action the Contractor has taken or proposes to take to avoid or mitigate such conflicts. If an organizational conflict of interest is determined to exist, the State may, at its discretion, cancel the Contract. In the event the

Contractor was aware of an organizational conflict of interest prior to the award of the Contract and did not disclose the conflict to the WSCA/NASPO Contract Administrator, the State may terminate the Contract for default. The provisions of this clause shall be included in all subcontracts for work to be performed, and the terms "Contract," "Contractor," and "WSCA/NASPO Contract Administrator" modified appropriately to preserve the State's rights.

36. Replacement Parts

Unless otherwise restricted in a Participating Addendum or maintenance service agreement, replacement parts may be manufacturer-certified refurbished parts carrying USA OEM warranties.

37. FCC Certification

The Contractor agrees that Equipment supplied by the Contractor meets all applicable FCC Certifications. Improper, falsely claimed or expired FCC certifications are grounds for termination of this Agreement for cause.

38. Site Preparation

A Purchasing Entity shall prepare and maintain its site in accordance with written instructions furnished by the Contractor prior to the scheduled delivery date of any Products and shall bear the costs associated with the site preparation.

39. Assignment

The Contractor shall not sell, transfer, assign, or otherwise dispose of this Contract or any portion hereof, or of any right, title, or interest herein without the prior written consent of the State's authorized agent which shall not be unreasonably withheld. The Contractor shall make reasonable efforts to provide written notice to the State's authorized agent of such a possibility at least 30 days prior to the sale, transfer, assignment or other disposition of the Contract. This consent requirement includes reassignment of this Contract due to a change in ownership, merger, or acquisition of the Contractor or its subsidiaries and/or affiliated corporations.

40. WSCA/NASPO Contract Administrator

The State shall appoint a WSCA/NASPO Contract Administrator whose duties shall include but not be limited to the following:

- A. The WSCA/NASPO Contract Administrator may provide instructions concerning the contents of the Contractor's website.
- B. The WSCA/NASPO Contract Administrator will facilitate dispute resolution between the Contractor and Purchasing Entities. Unresolved disputes shall be presented to the State for resolution.
- C. The WSCA/NASPO Contract Administrator shall promote and support the use of this Agreement by NASPO members and other Participating Entities.
- D. The WSCA/NASPO Contract Administrator shall advise the State regarding the Contractor's performance under the terms and conditions of this Agreement.
- E. The WSCA/NASPO Contract Administrator shall receive and approve quarterly price agreement utilization reports and the administration fee

payments.

- F. The WSCA/NASPO Contract Administrator shall periodically verify the Product and Service prices in the PSS. The WSCA/NASPO Contract Administrator may require the Contractor to perform web site audits to accomplish this task.
- G. The WSCA/NASPO Contract Administrator shall conduct annual Contractor performance reviews.
- H. The WSCA/NASPO Contract Administrator shall maintain an Agreement administration website containing timely and accurate information.

41. Survival

The following rights and duties of the State and Contractor will survive the expiration or cancellation of the resulting Contract. These rights and duties include, but are not limited to Paragraph 12. Patent, Copyright, Trademark and Trade Secret Indemnification; Paragraph 20. Records and Audit; Paragraph 24. Indemnification and Limitation of Liability; Paragraph 31, Governing Law; Paragraph 34. Nondisclosure and Paragraph 52. Right to Publish.

42. Succession

This Agreement shall be entered into and be binding upon the successors and assigns of the parties.

43. Notification

- A. If one party is required to give notice to the other under the Contract, such notice shall be in writing and shall be effective upon receipt. Delivery may be by certified United States mail or by hand, in which case a signed receipt shall be obtained. A facsimile transmission shall constitute sufficient notice, provided the receipt of the transmission is confirmed by the receiving party. Either party must notify the other of a change in address for notification purposes. All notices shall be addressed as follows:

To MMD:

Department of Administration
Materials Management Division
Susan Kahle
Acquisitions Management Specialist
50 Sherburne Avenue
112 State Administration Building
St. Paul, MN 55155
Fax: 651.297.3996
Email: susan.kahle@state.mn.us

To Contractor

Oracle America, Inc.
Cyndi Dominguez, Contract Administrator
500 Eldorado Blvd., Bldg. 3
Broomfield, CO 80021
Email: cynthia.dominguez@oracle.com

Notwithstanding the above, if you have a dispute with Oracle or if you wish to provide a notice under the indemnification section of this Agreement, or if you become subject to insolvency or other similar legal proceedings, you will promptly send written notice to: Oracle America, Inc., 500 Oracle Parkway, Redwood City, California, United States, 94065, Attention: General Counsel, Legal Department.

44. Reporting and Fees

A. Administration Reporting and Fees

1. The Contractor agrees to provide monthly utilization reports to the WSCA/NASPO PC Contracts Reporting person and the WSCA/NASPO Contract Administrator by the 15th of the month following the end of the previous month. (Ex. Purchases during January are reported by the 15th of February; purchases made during February are reported by the 15th of March; etc.). The report shall be in the format developed by the Lead State and supplied to the Contractor.
2. The Contractor agrees to provide quarterly Administrative Fee check payable to WSCA/NASPO for an amount equal to one-twentieth of one percent (0.0005) of the net sales for the period. The form to be submitted with the check, as well as the mailing address, has been supplied to the Contractor. Payment shall be made in accordance with the following schedule:

<u>Period End</u>	<u>Fee Due Date</u>
June 30	July 31
September 30	October 31
December 31	January 31
March 31	April 30

3. The Contractor agrees to include all Authorized Reseller sales in the monthly utilization reports described above. In addition, the Contractor agrees to provide a supplemental Authorized Reseller utilization report of the net sales for the period subtotaled by Purchasing Entity name, within Purchasing Entity state name by Authorized Reseller Name.
4. The Contractor agrees to provide with the utilization report the environmental information shown in the report format provided; as well as a supplemental report of the number and type of units taken back in a format to be mutually agreed to.
5. The utilization reports shall be submitted to the WSCA/NASPO PC Contracts Reporting person and the WSCA/NASPO Contract Administrator via electronic mail in a Microsoft Excel spreadsheet format, or other methods such as direct access to Internet or other databases.
6. If requested by the WSCA/NASPO Contract Administrator, the Contractor agrees to provide supporting Purchase Order detail

records on mutually agreed magnetic media in a mutually agreed format. Such request shall not exceed twelve per year.

7. The failure to file the utilization reports and fees on a timely basis shall constitute grounds for the removal of the Contractor's primary representative, suspension of this Agreement or termination of this Agreement for cause.
8. The WSCA/NASPO Contract Administrator shall be allowed access to all reports from all Purchasing Entities.

B. Participating Entity Reports and Fees

1. Participating Entities may require an additional fee be paid directly to the State on purchases made by Purchasing Entities within that State. For all such requests, the fee level, payment method and schedule for such reports and payments shall be incorporated in to the Participating Addendum that is made a part of this Agreement. The Contractor may adjust PSS pricing accordingly for purchases made by Purchasing Entities within the jurisdiction of that State. All such agreements shall have no affect whatsoever on the WSCA fee or the prices paid by the Purchasing Entities outside the jurisdiction of the State requesting the additional fee.
2. Purchasing Entities will be encouraged to use the reporting format developed by the lead State for their reporting needs. However, the Contractor agrees to provide additional reports to Purchasing Entities upon agreement by both parties as to the content and delivery methods of the report. Methods of delivery may include direct access to Internet or other databases.
3. Each State Purchasing Entity shall be allowed access to reports from all entities within that State.

45. Default and Remedies

- A. Any of the following shall constitute cause to declare this Agreement or any order under this Agreement in default:
 1. Nonperformance of contractual requirements; or
 2. A material breach of any term or condition of this Agreement.
- B. A written notice of default, and an opportunity to cure, shall be issued by the party claiming default, whether the Lead State (in the case of breach of the entire Agreement), a Participating Entity (in the case of a breach of the participating addendum), the Purchasing Entity (with respect to any order), or the Contractor. Time allowed for cure shall not diminish or eliminate any liability for liquidated or other damages.
- C. If the default remains after the opportunity for cure, the non-defaulting party may:
 1. Exercise any remedy provided by law or equity;
 2. Terminate the Agreement, a Participating Addendum, or any portion thereof, including any Purchase Orders issued against the Agreement;

3. Impose liquidated damages, as specified in a Participating Addendum;
 4. In the case of default by the Contractor, and to the extent permitted by the law of the Participating State or Purchasing Entity, suspend Contractor from receiving future solicitations.
 5. Charge the defaulting Contractor the full increase in cost and administrative handling to purchase the product or service from another Contractor.
- D. The MMD reserves the right, upon approval of the WSCA Directors, to develop and implement a step-by-step process to deal with Contractor failure to perform issues.

46. Audits

A. Website Pricing Audit

The Contractor agrees to assist the WSCA/NASPO Contract Administrator or designee with web site Product and pricing audits based on the requirements described in the Vendor Mandatory meeting presentation.

The product audit will closely monitor the products and services listed on the website to insure they comply with the approved products and services. The addition of products or services not approved by the WSCA/NASPO Contract Administrator will not be tolerated and may be considered a material breach of this Agreement.

B. Sales Audit

The Contractor further agrees to provide sales audit reports based on the formulas described in the Vendor Mandatory meeting presentation. These presentations were held the week of March 30-April 3, 2009.

- C. Upon request, the Contractor agrees to assist Participating Entities with invoice audits to ensure that the Contractor is complying with this Agreement in accordance with mutually agreed procedures set forth in the Participating Addendum.

47. Extensions

If specifically authorized by provision in a Participating Addendum, Contractor may, at the sole discretion of Contractor and in compliance with the laws of the Participating State, offer Products and services to non-profit organizations, private schools, Native American governmental entities, government employees and students within the governmental jurisdiction of the entity completing the Participating Addendum with the understanding that the governmental entity has no liability whatsoever concerning payment for products or services.

48. Sovereign Immunity

The State does not waive its sovereign immunity by entering into this Contract and fully retains all immunities and defenses provided by law with regard to any action based on this Contract.

49. Ownership

- A. **Ownership of Documents/Copyright.** Each party retains its own pre-existing intellectual property rights, and any enhancements, modifications,

derivatives thereto or improvements thereof ("Pre-existing IP). Any reports, studies, photographs, negatives, databases, computer programs, or other documents, whether in tangible or electronic forms, prepared by the Contractor in the performance of its obligations under the Contract and paid for by the State shall be the exclusive property of Oracle and all such material shall be remitted to Oracle by the State upon completion, termination or cancellation of the Contract.

Oracle or its licensors retain all ownership and intellectual property rights to the Programs. Oracle retains all ownership and intellectual property rights to anything developed and delivered under this agreement resulting from Services. You may make a sufficient number of copies of each Program for your licensed use and one copy of each Program media.

Third party technology that may be appropriate or necessary for use with some Oracle Programs is specified in the Program Documentation. Such third party technology is licensed to you under the terms of the third party technology license agreement specified in the Program Documentation and not under the terms of this agreement.

You may not:

- Remove or modify any Program markings or any notice of Oracle's or its licensors' proprietary rights;
- Make the Programs or materials resulting from the services available in any manner to any third party for use in the third party's business operations (unless such access is expressly permitted for the specific program license or materials from the services you have acquired);
- Cause or permit reverse engineering (unless required by law for interoperability), disassembly or decompilation of the programs (the foregoing prohibition includes but is not limited to review of data structures or similar materials produced by programs);
- Unless required by law or compelled by court order or subpoena, disclose to third parties, results of any program benchmark tests without Oracle's prior written consent; provided however, that you will give Oracle prompt notice of any required or court mandated disclosure so as to give Oracle an opportunity to oppose such disclosure (if and to the extent permitted by law). Benchmark tests include any form of statistical analysis of the speed, power, scalability or any other performance metric associated with the functionality or performance of the Programs or the functionality or performance of the Programs with other software or hardware products.

B. Rights Granted. Except with respect to Pre-Existing IP, all rights, title, and interest in all of the intellectual property rights, including copyrights, patents, trade secrets, trade marks, and service marks in the said documents that the Contractor conceives or originates, either individually or jointly with others, which arise out of the performance of the Contract, will be the property of Oracle and are, by the Contract, assigned to Oracle along with ownership of any and all copyrights in the copyrightable material. . Nothing in this Contract shall be construed as transferring any right, title, or interest in any of the Contractor's or its third party confidential

information, Pre-existing IP, trademarks, copyrights, intellectual property or other proprietary interest. Both parties are free to use any ideas, concepts, know-how, or techniques which are developed or provided by the other party or jointly by both parties during a project. Both parties are free to enter into similar contracts with others and to develop and provide Products and Services which are like or similar to those provided under this Contract.

Upon Oracle's acceptance of your order, you have the non-exclusive, non-assignable, royalty free, perpetual (unless otherwise specified for certain Programs in the PSS), limited right to use the Programs and receive any Services you ordered solely for your internal business operations and subject to the terms of this agreement, including the definitions and rules and the Program Documentation. You may allow your agents and contractors (including, without limitation, outsourcers) to use the Programs for this purpose and you are responsible for their compliance with this agreement in such use. Program Documentation is delivered with the Programs, or you may access the Program Documentation online at <http://oracle.com/contracts>. Services are provided based on Oracle's policies for the applicable Services ordered, which are subject to change. Upon payment for Services, you have the non-exclusive, non-assignable, royalty free, perpetual, limited right to use for your internal business operations anything developed by Oracle and delivered to you under this agreement; however, certain deliverables may be subject to additional license terms as specified in the Oracle quote for such Services. The Services provided under this agreement may be related to your license to use Programs which you acquire under a separate order. The agreement referenced in that order shall govern your use of such Programs. Any Services acquired from Oracle are bid separately from such Program licenses, and you may acquire either Services or such Program licenses without acquiring the other.

50. Prohibition Against Gratuities

- A. The State may, by written notice to the Contractor, terminate the right of the Contractor to proceed under this Contract if it is found by the State that gratuities in the form of entertainment, gifts, or otherwise were offered or given by the Contractor or any employee, agent, or representative of the Contractor to any officer or employee of the State with a view toward securing this Contract, or securing favorable treatment with respect to the award or amendment of this Contract, or the making of any determinations with respect to the performance of this Contract.
- B. The Contractor certifies that no elected or appointed official or employee of the State has benefited or will benefit financially or materially from this Contract, except as provided below.* This Contract may be terminated by the State if it is determined that gratuities of any kind were either offered to or received by any of the aforementioned individuals from the Contractor, its agent, or its employees.

*Oracle America, Inc. is a subsidiary of a publicly traded company. Oracle has no way to determine whether any officials or employees of the State are shareholders in its parent corporation; however, Oracle can state that

no officer or employee of the State is presently a holder of 5% or more of the publicly traded stock of Oracle Corporation.

51. Antitrust

The Contractor hereby assigns to the State any and all claims for overcharges as to goods and/or services provided in connection with this Contract resulting from antitrust violations which arise under antitrust laws of the United States and the antitrust laws of the State.

52. Right to Publish

- A. Any publicity given to the program, publications or services provided resulting from the Contract, including but not limited to notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Contractor, or its employees individually or jointly with others, or any subcontractors or resellers shall identify the State as the sponsoring agency and shall not be released, unless such release is a specific part of an approved work plan included in the Contract prior to its approval by the WSCA/NASPO Contract Administrator.
- B. The Contractor shall not make any representations of the State's opinion or position as to the quality or effectiveness of the products and/or services that are the subject of this Contract without the prior written consent of the WSCA/NASPO Contract Administrator. Representations include any publicity, including but not limited to advertisements, notices, press releases, reports, signs, and similar public notices.

53. Performance While Dispute is Pending

Notwithstanding the existence of a dispute, the parties shall continue without delay to carry out all of their responsibilities under this Contract that are not affected by the dispute. If a party fails to continue without delay to perform its responsibilities under this Contract, in the accomplishment of all undisputed work, any additional cost incurred by the other parties as a result of such failure to proceed shall be borne by the responsible party.

54. Hazardous Substances

To the extent that the goods to be supplied to the Purchasing Entity by the Contractor contain or may create hazardous substances, harmful physical agents as set forth in applicable State and federal laws and regulations, the Contractor must provide the Purchasing Entity, upon request, with Material Safety Data Sheets regarding those substances (including mercury).

55. Customer Satisfaction/Complaint Resolution

- A. The Contractor will survey its customers in each Participating State approximately two (2) months prior to the annual meeting with the Contract Administrator using, at a minimum, the survey questions provided by the State.

56. Value Added Services

The Contractor is expected to provide such services as installation, training, and software imaging upon request of the Purchasing Entity.

57. E-Rate Program

The Contractor supports the E-Rate program through its authorized partner community in the education industry.

The Contractor shall make every effort to continue its involvement in this program and to add products as applicable.

58. Hardware Composition

Your hardware order consists of the following items: operating system, Integrated Software and all Hardware (including components, options and spare parts) specified on the applicable order.

You have the limited, non-exclusive, royalty free non-assignable right to use the operating system delivered with the Hardware subject to the terms of the license delivered with the Hardware. Notwithstanding anything to the contrary in the licenses delivered with the Hardware (and except for the separate works described two paragraphs below), these licenses are governed by Minnesota Law, and non-disclosure of benchmark tests as specified in these licenses are subject to the additional terms in the last bullet of Section 49A of this Agreement. You are licensed to use the operating system only as incorporated in, and as part, of the Hardware.

You have the limited, non-exclusive, royalty free, non-assignable right to use the Integrated Software delivered with the Hardware subject to the terms of this Agreement and the documentation. You are licensed to use such Integrated Software only as incorporated in, and as part, of the Hardware.

The operating system and/or Integrated Software may include separate works, identified in a readme or the documentation, which are licensed under open source or similar license terms; your rights to use the operating system and integrated software under such terms are not restricted in any way by the Agreement including this Section 58. The appropriate terms associated with such separate works can be found in the documentation accompanying the operating system and Integrated Software.

For GPLv2, LGPLv2.1, GPLv3 and LGPLv3 licensed code received by you as binaries on physical media, if you would like to receive a copy of the source code ("source code") on media via postal service, submit your written request at <http://www.sun.com/secure/contact/cer.jsp?id=72f66da5-1fdc-4371-99f1-996d40226f43>. Alternatively, you can mail your written request to Oracle Corporation, Attn: VP of Legal, Development and Engineering, 500 Oracle Parkway, MS-50P7, Redwood Shores, CA 94065. Your request should include the name and version number of the product, your name, your company name (if applicable), your return mailing address, and your email address. Certain source distributions require a fee for physical media. Should this be the case, you will be sent details on the cost and payment procedure via email. Your request must be sent within three (3) years of the date of our last delivery of the applicable product. This offer only applies if you received your operating system and/or Integrated Software on physical media.

You may only make copies of the operating system and Integrated Software for archival purposes, to replace a defective copy, or for program verification. You shall not remove any copyright notices or labels on the operating system or Integrated Software. You shall not decompile or reverse engineer the operating system or Integrated Software.

59. Export Laws

Products, Services, Technology, materials, tools, and technical data delivered by or to Contractor may be subject to U.S. export controls or the trade laws of other countries. Lead State and Contractor agree to comply with all export control regulations and acknowledge that they have the responsibility to obtain such licenses to export, re-export or import as may be required. Lead State and Contractor agree not to export or re-export to entities on the most current U.S. export exclusion lists or to any country subject to U.S. embargo or terrorist controls as specified in the U.S. export laws. *Lead State and Contractor will not use or provide Products, Services, Technology, materials, tools, and technical data for nuclear, missile, or chemical and biological weaponry end uses.*

IN WITNESS WHEREOF, the parties have executed this agreement as of the date of execution by the State of Minnesota Commissioner of Administration, below.

1. ORACLE AMERICA, INC.

The Contractor certifies that the appropriate person(s) have executed this Agreement on behalf of the Contractor as required by applicable articles, bylaws, or resolutions.

By: Michael F. Hadro

Name: Michael F. Hadro

Title: Director Contracts & Business Practices

Date: 7-23-12

2. MATERIALS MANAGEMENT DIVISION

In accordance with Minn. Stat. § 16C.03, Subd. 3.

By: Sue Kahle

Name: Sue Kahle

Title: Acquisition Management Specialist

Date: 7/25/12

3. COMMISSIONER OF ADMINISTRATION

Or delegated representative.

By: Brenda Willard

Name: Brenda Willard

Date: 7/25/12

EXHIBIT A

ORACLE HARDWARE AND SYSTEMS SUPPORT

If ordered, Oracle Hardware and Systems Support (including first year and all subsequent years) is provided under Oracle's Hardware and Systems Support Policies in effect at the time the services are provided and such support is provided only for the Purchasing Entity's internal use; consequently, the Purchasing Entity may not, directly or indirectly, resell, rent, lease, or transfer any services. The Purchasing Entity agrees, by placing an order under this Contract, to cooperate with Contractor and provide the access, resources, materials, personnel, information, and consents that Contractor may require in order to perform the services. The Oracle Hardware and Systems Support Policies, incorporated in this Exhibit A, are subject to change at Contractor's discretion; however, Contractor will not materially reduce the level of services provided during the period for which fees for Oracle Hardware and Systems Support have been paid. Purchasing Entities should review the policies prior to ordering Oracle Hardware and Systems Support. Purchasing Entities may access the current version of the Hardware and System Support Policies at: <http://www.oracle.com/support/policies.html>.

EXHIBIT B COMPLAINT RESOLUTION PROCESS

1. Issue Complaint Procedures. In the event of a complaint or issue, Oracle customer's first point of contact is their Support Sales Representative (SSR).
2. Oracle Support Escalation Process. The following link contains Oracle's reference guide for customer support and problem escalation guidelines.

<http://my.oracle.com/site/cs/757/1693/2783/CNT584290.pdf>
3. Oracle Billing and Complaints. Oracle customers may go directly to the Oracle Collections Department via collections_us@oracle.com and/or they may reach out directly to their SSR for assistance.
4. Order and Equipment Complaint Issues. Oracle customers may reach out to the following number 1 800 833 3536 for general sales support.

EXHIBIT C – ORACLE FINANCING INFORMATION

Oracle Financing Information

Individual Purchasing Entities may enter into mutually agreeable written lease agreements for the products covered in this Master Price Agreement if they have the legal authority to enter into these types of agreements. The lease agreements were not reviewed or evaluated as part of the RFP evaluation process.

Oracle's financing policies are available online at <http://oracle.com/contracts>. A Participating State's Participating Addendum must be adhered to regarding the allowance of leasing/financing Oracle products.

EXHIBIT D – PRODUCT CATEGORY DISCOUNT LEVELS

This discount structure was replaced with the new Named Product Families discount structure on file with the WSCA Contract Administrator.

SLG / EDU Discounts

Cat	Description	WSCA	WSCA
		SLG Discounts FOB Dest	EDU Discounts
A	Enterprise Servers	29%	38%
B	Software except SunOne	19%	38%
C	Custom Pricing	0%	n/a
D	Low end, promotions, upgrades, cables	0%	n/a
E	Lower end - X64 Servers	5%	8%
F	Volume & Midrange products	14%	18%
G	Mid and High end servers like M series	24%	34%
H	Low end, Midrange, Sun Ray	14%	18%
J	Middleware Software like Sun One, IDM	21%	50%
M	Used for majority of storage products	24%	34%
N	Java – JES	0%	0%
P	Enterprise Storage	20%	21%
R	High Volume Subscription	16%	50%
T	Storage Tape Media	24%	29%

“SLG” – State & Local Government entity

“EDU” – Higher Education Institution

“Cumulative Volume Discount” means a cumulative volume discount based on the yearly purchase amount for each contract year from the effective date of this Agreement. If sales for the previous contract year exceed \$25 million, Contractor will provide an additional 2% discount to the sales in the following year of the Agreement. For example, if WSCA exceeds \$25 million in sales in year 2 of the Agreement, this 2% will be applied to the base discounts to sales in year 3 of the Agreement. If WSCA does not exceed \$25 million in year 3 of the contract, this discount will no longer apply and the pricing will revert to the base discounts established in year 1 of the Agreement. This analysis will be completed at the end of each contract year to determine if the 2% discount should be applied to the next contract year. The cumulative volume discount is 2.00% and is applied to baseline discounts established for year 1 of the contract if the \$25 million threshold is met in the immediately preceding contract year.

“Per Transaction Multiple Unit Discount” means a per transaction discount based on a single purchase order over \$2.5 million. If the net fees on a single order are greater than \$2.5 million, an additional 1% discount will be applied to that order.

The pricing for Oracle Hardware and Systems Support described in Exhibit B is as follows:

- Oracle Premier Support for Operating Systems: 8% of the net hardware purchase price.

Oracle Premier Support for Operating Systems consists of services in support of (i) operating system and virtualization software and (ii) integrated software (e.g., firmware).

- Oracle Premier Support for Systems (includes Oracle Premier Support for Operating Systems coverage): 12% of the net hardware purchase price.

Oracle Premier Support for Systems consists of both support of hardware systems, and support of operating system software and integrated software (e.g., firmware). For hardware systems, this support is limited to Oracle/Sun hardware only

For Oracle Software Update and License Support (SULS) described in Exhibit E, if a Participating Entity renews such support for the same number of licenses for the same Programs, the fee for SULS for the first and second renewal years will not increase by more than 3% over the prior year's fees for Participating Entities that do not require payment of an administration fee. Participating Entities that do require payment of an administration fee will be subject to an increase over the prior year's fees of no more than: (a) 3%, plus (b) the administration fee percentage required under the applicable Participating Addendum, not to exceed 4% over the prior year's fees. If Oracle increases the fee for SULS by more than 3%, then a Participating Entity that requires an administrative fee may elect in writing, to waive such administration fee and in return keep the increase capped at 3% over the prior year's fees as specified above for Participating Entities that do not require payment of an administrative fee. Any waiver in the administration fee hereunder will only pertain to the administration fee charged on the cost for SULS, and not the administration fees charged on the cost for any other applicable products or services. The language above will have no impact on the WSCA administration fee equal to 1/20 of 1%.

EXHIBIT E – ORACLE SOFTWARE TECHNICAL SUPPORT POLICIES

Technical support (i.e. maintenance) for the Programs consists of annual technical support services you may have ordered for the Programs. If ordered, annual technical support (including first year and all subsequent years) for the Programs is provided under Oracle's technical support policies in effect at the time the services are provided. The technical support policies, incorporated in this agreement, are subject to change at Oracle's discretion; however, Oracle policy changes will not result in a material reduction in the level of Services provided for supported Programs during the period for which fees for technical support for Programs have been paid. You should review the policies prior to ordering the applicable Services. You may access the current version of the technical support policies for Programs at <http://oracle.com/contracts>.

Software Update License & Support (or any successor technical support offering to Software Update License & Support, "SULS") acquired with your order may be renewed annually.

If you decide to purchase technical support for Programs for any license within a license set, you are required to purchase technical support at the same level for all licenses within that license set. You may desupport a subset of licenses in a license set only if you agree to terminate that subset of licenses. The technical support fees for the remaining licenses will be priced in accordance with the technical support policies in effect at the time of termination. Oracle's license set definition is available in the current technical support policies for Programs. If you decide not to purchase technical support for Programs, you may not update any unsupported Program licenses with new versions of the Program.

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GENERAL TERMS

Oracle General Terms Reference:

(TO BE COMPLETED BY ORACLE)

These General Terms (these "General Terms") are between **Insert Local Country Oracle Subsidiary** ("Oracle") and the individual or entity identified below in the signature block. To place orders subject to these General Terms, at least one Schedule (as defined below) must be incorporated into these General Terms. If a term is relevant only to a specific Schedule, that term will apply only to that Schedule if and/or when that Schedule is incorporated into these General Terms.

1. DEFINITIONS

1.1 **"Hardware"** refers to the computer equipment, including components, options and spare parts.

1.2 **"Integrated Software"** refers to any software or programmable code that is (a) embedded or integrated in the Hardware and enables the functionality of the Hardware or (b) specifically provided to You by Oracle under Schedule H and specifically listed (i) in accompanying documentation, (ii) on an Oracle webpage or (iii) via a mechanism that facilitates installation for use with Your Hardware. Integrated Software does not include and You do not have rights to (a) code or functionality for diagnostic, maintenance, repair or technical support services; or (b) separately licensed applications, operating systems, development tools, or system management software or other code that is separately licensed by Oracle. For specific Hardware, Integrated Software includes Integrated Software Options (as defined in Schedule H) separately ordered.

1.3 **"Master Agreement"** refers to these General Terms (including any amendments thereto) and all Schedule(s) incorporated into the Master Agreement (including any amendments to those incorporated Schedule(s)). The Master Agreement governs Your use of the Products and Service Offerings ordered from Oracle or an authorized reseller.

1.4 **"Operating System"** refers to the software that manages Hardware for Programs and other software.

1.5 **"Products"** refers to Programs, Hardware, Integrated Software and Operating System.

1.6 **"Programs"** refers to (a) the software owned or distributed by Oracle that You have ordered under Schedule P, (b) Program Documentation and (c) any Program updates acquired through technical support. Programs do not include Integrated Software or any Operating System.

1.7 **"Program Documentation"** refers to the Program user manual and Program installation manuals. Program Documentation may be delivered with the Programs. You may access the documentation online at <http://oracle.com/contracts>.

1.8 **"Schedule"** refers to all Oracle Schedules to these General Terms as identified in Section 2.

1.9 **"Separate Terms"** refers to separate license terms that are specified in the Program Documentation, readmes or notice files and that apply to Separately Licensed Third Party Technology.

1.10 **"Separately Licensed Third Party Technology"** refers to third party technology that is licensed under Separate Terms and not under the terms of the Master Agreement.

1.11 **"Service Offerings"** refers to technical support, education, hosted/outsourcing services, cloud services, consulting, advanced customer support services, or other services which You have ordered. Such Service Offerings are further described in the applicable Schedule.

1.12 **"You"** and **"Your"** refers to the individual or entity that has executed these General Terms.

2. MASTER AGREEMENT TERM AND APPLICABLE SCHEDULES

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Orders may be placed under the Master Agreement for five years from the Effective Date (indicated below in Section 17). As of the Effective Date, the following Schedules are incorporated into the Master Agreement: *(example) Schedule P – Program and Schedule H – Hardware.*

The Schedules set forth terms and conditions that apply specifically to certain types of Oracle offerings which may be different than, or in addition to, these General Terms.

3. SEGMENTATION

The purchase of any Products and related Service Offerings or other Service Offerings are all separate offers and separate from any other order for any Products and related Service Offerings or other Service Offerings you may receive or have received from Oracle. You understand that you may purchase any Products and related Service Offerings or other Service Offerings independently of any other Products or Service Offerings. Your obligation to pay for (a) any Products and related Service Offerings is not contingent on performance of any other Service Offerings or delivery of any other Products or (b) other Service Offerings is not contingent on delivery of any Products or performance of any additional/other Service Offerings.

4. OWNERSHIP

Oracle or its licensors retain all ownership and intellectual property rights to the Programs, Operating System, Integrated Software and anything developed or delivered under the Master Agreement.

5. INDEMNIFICATION

5.1 Subject to sections 5.5, 5.6 and 5.7 below, if a third party makes a claim against either You or Oracle ("Recipient" which may refer to You or Oracle depending upon which party received the Material), that any information, design, specification, instruction, software, data, hardware, or material (collectively, "Material") furnished by either You or Oracle ("Provider" which may refer to You or Oracle depending on which party provided the Material) and used by the Recipient infringes the third party's intellectual property rights, the Provider, at the Provider's sole cost and expense, will defend the Recipient against the claim and indemnify the Recipient from the damages, liabilities, costs and expenses awarded by the court to the third party claiming infringement or the settlement agreed to by the Provider, if the Recipient does the following:

- a. notifies the Provider promptly in writing, not later than 30 days after the Recipient receives notice of the claim (or sooner if required by applicable law);
- b. gives the Provider sole control of the defense and any settlement negotiations; and
- c. gives the Provider the information, authority and assistance the Provider needs to defend against or settle the claim.

5.2 If the Provider believes or it is determined that any of the Material may have violated a third party's intellectual property rights, the Provider may choose to either modify the Material to be non-infringing (while substantially preserving its utility or functionality) or obtain a license to allow for continued use, or if these alternatives are not commercially reasonable, the Provider may end the license for, and require return of, the applicable Material and refund any fees the Recipient may have paid to the other party for it and, if Oracle is the Provider of an infringing Program, any unused, prepaid technical support fees You have paid to Oracle for the license of the infringing Program. If such return materially affects Oracle's ability to meet its obligations under the relevant order, then Oracle may, at its option and upon 30 days prior written notice, terminate the order.

5.3 Notwithstanding the provisions of section 5.2 and with respect to hardware only, if the Provider believes or it is determined that the hardware (or portion thereof) may have violated a third party's intellectual property rights, the Provider may choose to either replace or modify the hardware (or portion thereof) to be non-infringing (while substantially preserving its utility or functionality) or obtain a right to allow for continued use, or if these alternatives are not commercially reasonable, the Provider may remove the applicable hardware (or portion thereof) and refund the net book value and, if Oracle is the Provider of infringing Hardware, any unused, prepaid technical support fees You have paid to Oracle for the Hardware.

5.4 In the event that the Material is Separately Licensed Third Party Technology and the associated Separate Terms do not allow termination of the license, in lieu of ending the license for the Material, Oracle may end the license for, and require return of, the Program associated with that Separately Licensed Third Party Technology and shall refund any Program license fees You may have paid to Oracle for the Program license and any unused, prepaid technical support fees You have paid to Oracle for the Program license.

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5.5 Provided You are a current subscriber to Oracle technical support services for the Operating System (e.g., Oracle Premier Support for Systems, Oracle Premier Support for Operating Systems or Oracle Linux Premier Support), then for the period of time for which You were a subscriber to the applicable Oracle technical support services (a) the phrase "Material" above in section 5.1 shall include the Operating System and the Integrated Software and any Integrated Software Options that You have licensed and (b) the phrase "Program(s)" in this section 5 is replaced by the phrase "Program(s) or the Operating System or Integrated Software or Integrated Software Options (as applicable)" (i.e., Oracle will not indemnify You for Your use of the Operating System and/or Integrated Software and/or Integrated Software Options when You were not a subscriber to the applicable Oracle technical support services). Notwithstanding the foregoing, with respect solely to the Linux operating system, Oracle will not indemnify You for Materials that are not part of the Oracle Linux covered files as defined at <http://www.oracle.com/us/support/library/enterprise-linux-indemnification-069347.pdf>.

5.6 The Provider will not indemnify the Recipient if the Recipient alters Material or uses it outside the scope of use identified in the Provider's user documentation or if the Recipient uses a version of Material which has been superseded, if the infringement claim could have been avoided by using an unaltered current version of Material which was provided to the Recipient, or if the Recipient continues to use the applicable Material after the end of the license to use that Material. The Provider will not indemnify the Recipient to the extent that an infringement claim is based upon any information, design, specification, instruction, software, data, or material not furnished by the Provider. Oracle will not indemnify You for any portion of an infringement claim that is based upon the combination of any Material with any products or services not provided by Oracle. Solely with respect to Separately Licensed Third Party Technology that is part of or is required to use a Program and that is used: (a) in unmodified form; (b) as part of or as required to use a Program; and (c) in accordance with the license grant for the relevant Program and all other terms and conditions of the Master Agreement, Oracle will indemnify You for infringement claims for Separately Licensed Third Party Technology to the same extent as Oracle is required to provide infringement indemnification for the Program under the terms of the Master Agreement. Oracle will not indemnify You for infringement caused by Your actions against any third party if the Program(s) as delivered to You and used in accordance with the terms of the Master Agreement would not otherwise infringe any third party intellectual property rights. Oracle will not indemnify You for any intellectual property infringement claim(s) known to You at the time license rights are obtained.

5.7 This section provides the parties' exclusive remedy for any infringement claims or damages.

6. TERMINATION

6.1 If either of us breaches a material term of the Master Agreement and fails to correct the breach within 30 days of written specification of the breach, then the breaching party is in default and the non-breaching party may terminate the Master Agreement. If Oracle terminates the Master Agreement as specified in the preceding sentence, You must pay within 30 days all amounts which have accrued prior to such termination, as well as all sums remaining unpaid for Products ordered and/or Service Offerings received under the Master Agreement plus related taxes and expenses. Except for nonpayment of fees, the non-breaching party may agree in its sole discretion to extend the 30 day period for so long as the breaching party continues reasonable efforts to cure the breach. You agree that if you are in default under the Master Agreement, You may not use those Products or Service Offerings ordered.

6.2 If You have used an Oracle Financing Division contract to pay for the fees due under an order and You are in default under that contract, You may not use the Products and/or Service Offerings that are subject to such contract.

6.3 Provisions that survive termination or expiration are those relating to limitation of liability, infringement indemnity, payment and others which by their nature are intended to survive.

7. FEES AND TAXES; PRICING, INVOICING AND PAYMENT OBLIGATION

7.1 All fees payable to Oracle are due within **30 days** from the invoice date. You agree to pay any sales, value-added or other similar taxes imposed by applicable law that Oracle must pay based on the Products and/or Service Offerings You ordered, except for taxes based on Oracle's income. Also, You will reimburse Oracle for reasonable expenses related to providing Service Offerings.

7.2 You understand that You may receive multiple invoices for the Products and Service Offerings You ordered. Invoices will be submitted to You pursuant to Oracle's Invoicing Standards Policy, which may be accessed at <http://oracle.com/contracts>.

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8. NONDISCLOSURE

8.1 By virtue of the Master Agreement, the parties may have access to information that is confidential to one another ("**Confidential Information**"). We each agree to disclose only information that is required for the performance of obligations under the Master Agreement. Confidential Information shall be limited to the terms and pricing under the Master Agreement and all information clearly identified as confidential at the time of disclosure.

8.2 A party's Confidential Information shall not include information that: (a) is or becomes a part of the public domain through no act or omission of the other party; (b) was in the other party's lawful possession prior to the disclosure and had not been obtained by the other party either directly or indirectly from the disclosing party; (c) is lawfully disclosed to the other party by a third party without restriction on the disclosure; or (d) is independently developed by the other party.

8.3 We each agree not to disclose each other's Confidential information to any third party other than those set forth in the following sentence for a period of three years from the date of the disclosing party's disclosure of the Confidential Information to the receiving party. We may disclose Confidential Information only to those employees or agents or subcontractors who are required to protect it against unauthorized disclosure in a manner no less protective than under the Master Agreement. Nothing shall prevent either party from disclosing the terms or pricing under the Master Agreement or orders submitted under the Master Agreement in any legal proceeding arising from or in connection with the Master Agreement or disclosing the Confidential Information to a governmental entity as required by law.

9. ENTIRE AGREEMENT

9.1 You agree that the Master Agreement and the information which is incorporated into the Master Agreement by written reference (including reference to information contained in a URL or referenced policy), together with the applicable order, are the complete agreement for the Products and/or Service Offerings ordered by You and supersede all prior or contemporaneous agreements or representations, written or oral, regarding such Products and/or Service Offerings.

9.2 It is expressly agreed that the terms of the Master Agreement and any Oracle order shall supersede the terms in any purchase order, procurement internet portal or any other similar non-Oracle document and no terms included in any such purchase order, portal or other non-Oracle document shall apply to the Products and/or Service Offerings ordered. In the event of inconsistencies between the terms of any Schedule and these General Terms, the Schedule shall take precedence. In the event of any inconsistencies between the terms of an order and the Master Agreement, the order shall take precedence. The Master Agreement and orders may not be modified and the rights and restrictions may not be altered or waived except in a writing signed or accepted online through the Oracle Store by authorized representatives of You and of Oracle. Any notice required under the Master Agreement shall be provided to the other party in writing.

10. LIMITATION OF LIABILITY

NEITHER PARTY SHALL BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL, PUNITIVE, OR CONSEQUENTIAL DAMAGES, OR ANY LOSS OF PROFITS, REVENUE, DATA, OR DATA USE. ORACLE'S MAXIMUM LIABILITY FOR ANY DAMAGES ARISING OUT OF OR RELATED TO THE MASTER AGREEMENT OR YOUR ORDER, WHETHER IN CONTRACT OR TORT, OR OTHERWISE, SHALL BE LIMITED TO THE AMOUNT OF THE FEES YOU PAID ORACLE UNDER THE SCHEDULE GIVING RISE TO THE LIABILITY, AND IF SUCH DAMAGES RESULT FROM YOUR USE OF PRODUCTS OR SERVICE OFFERINGS, SUCH LIABILITY SHALL BE LIMITED TO THE FEES YOU PAID ORACLE FOR THE DEFICIENT PRODUCT OR SERVICE OFFERINGS GIVING RISE TO THE LIABILITY.

11. EXPORT

Export laws and regulations of the United States and any other relevant local export laws and regulations apply to the Products. You agree that such export laws govern Your use of the Products (including technical data) and any Service Offerings deliverables provided under the Master Agreement, and You agree to comply with all such export laws and regulations (including "deemed export" and "deemed re-export" regulations). You agree that no data, information, Product and/or materials resulting from Service Offerings (or direct product thereof) will be exported, directly or indirectly, in violation of these laws, or will be used for any purpose prohibited by these laws including, without limitation, nuclear, chemical, or biological weapons proliferation, or development of missile technology. You shall include the following notice on packing lists, commercial invoices, shipping documents

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and other documents used in the transfer, export or re-export of the Products and any Service Offerings deliverables: "These commodities, technology, software, or hardware (including any Integrated Software and Operating System(s)) were exported in accordance with U.S. Export Administration Regulations and applicable export laws. Diversion contrary to applicable export laws is prohibited."

12. FORCE MAJEURE

Neither of us shall be responsible for failure or delay of performance if caused by: an act of war, hostility, or sabotage; act of God; pandemic, electrical, internet, or telecommunication outage that is not caused by the obligated party; government restrictions (including the denial or cancellation of any export, import or other license); other event outside the reasonable control of the obligated party. We both will use reasonable efforts to mitigate the effect of a force majeure event. If such event continues for more than 30 days, either of us may cancel unperformed Service Offerings and affected orders upon written notice. This section does not excuse either party's obligation to take reasonable steps to follow its normal disaster recovery procedures or Your obligation to pay for Products and Service Offerings ordered or delivered.

13. GOVERNING LAW AND JURISDICTION

The Master Agreement is governed by the substantive and procedural laws of **{insert Local Country Name}** and You and Oracle agree to submit to the exclusive jurisdiction of, and venue in, the courts in **San Francisco or Santa Clara counties in California** in any dispute arising out of or relating to the Master Agreement. **{This section may be further localized as needed}**

14. NOTICE

If You have a dispute with Oracle or if You wish to provide a notice under the Indemnification section of these General Terms, or if You become subject to insolvency or other similar legal proceedings, You will promptly send written notice to: **{insert local Oracle subsidiary name and appropriate mailing address – ok to include Attn: General Counsel or something similar}**

15. ASSIGNMENT

You may not assign the Master Agreement or give or transfer the Programs, Operating System, Integrated Software and/or any Service Offerings or an interest in them to another individual or entity. If You grant a security interest in the Programs, Operating System, Integrated Software and/or any Service Offerings deliverables, the secured party has no right to use or transfer the Programs, Operating System, Integrated Software and/or any Service Offerings deliverables, and if You decide to finance Your acquisition of any Products and/or any Service Offerings, You will follow Oracle's policies regarding financing which are at <http://oracle.com/contracts>. The foregoing shall not be construed to limit the rights You may otherwise have with respect to the Linux operating system, third party technology or Separately Licensed Third Party Technology licensed under open source or similar license terms.

16. OTHER

16.1 Oracle is an independent contractor and we agree that no partnership, joint venture, or agency relationship exists between us. We each will be responsible for paying our own employees, including employment related taxes and insurance.

16.2 If any term of the Master Agreement is found to be invalid or unenforceable, the remaining provisions will remain effective and such term shall be replaced with a term consistent with the purpose and intent of the Master Agreement.

16.3 Except for actions for nonpayment or breach of Oracle's proprietary rights, no action, regardless of form, arising out of or relating to the Master Agreement may be brought by either party more than two years after the cause of action has accrued.

16.4 Products and Service Offerings deliverables are not designed for or specifically intended for use in nuclear facilities or other hazardous applications. You agree that it is Your responsibility to ensure safe use of Products and Service Offerings deliverables in such applications.

16.5 If requested by an authorized reseller on Your behalf, You agree Oracle may provide a copy of the Master Agreement to the authorized reseller to enable the processing of Your order with that authorized reseller.

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16.6 The Uniform Computer Information Transactions Act does not apply to the Master Agreement or orders placed under it. ***{may be deleted outside of the U.S.}*** You understand that Oracle's business partners, including any third party firms retained by You to provide consulting services, are independent of Oracle and are not Oracle's agents. Oracle is not liable for nor bound by any acts of any such business partner unless (i) the business partner is providing services as an Oracle subcontractor in furtherance of an order placed under the Master Agreement and (ii) only to the same extent as Oracle would be responsible for the performance of Oracle resources under that order.

17. MASTER AGREEMENT EFFECTIVE DATE

The Effective Date of the Master Agreement is _____. (DATE TO BE COMPLETED BY ORACLE)

		<i>{insert local Oracle Subsidiary}</i>	
Signature	_____	Signature	_____
Name	_____	Name	_____
Title	_____	Title	_____
Signature Date	_____	Signature Date	_____

{insert local oracle subsidiary name} ("Oracle")
 {insert local oracle subsidiary address}

Your Name:	
General Terms Reference:	(TO BE COMPLETED BY ORACLE)
Schedule Reference:	(TO BE COMPLETED BY ORACLE)

This Hardware Schedule (this "Schedule H") is a Schedule to the General Terms referenced above. The General Terms and this Schedule H, together with any other Schedules that reference the General Terms, are the Master Agreement. This Schedule H shall coterminate with the General Terms.

1. DEFINITIONS

1.1 "**Commencement Date**" for the Hardware, Operating System and Integrated Software refers to the date the Hardware is delivered. For Integrated Software Options, the Commencement Date refers to the date that Oracle accepts Your order for an Integrated Software Option.

1.2 "**Integrated Software Options**" refers to software or programmable code embedded in, installed on, or activated on the Hardware that requires one or more unit licenses that You must separately order and agree to pay additional fees. Not all Hardware contains Integrated Software Options; please refer to the Oracle Integrated Software Options License Definitions, Rules and Metrics accessible at <http://oracle.com/contracts> (the "Integrated Software Options License Rules") for the specific Integrated Software Options that may apply to specific Hardware. Oracle reserves the right to designate new software features as Integrated Software Options in subsequent releases and that designation will be specified in the applicable documentation and in the Integrated Software Options License Rules.

1.3 Capitalized terms used but not defined in this Schedule H have the meanings set forth in the General Terms.

2. RIGHTS GRANTED

2.1 Your Hardware order consists of the following items: Operating System (as defined in Your configuration), Integrated Software and all Hardware equipment (including components, options and spare parts) specified on the applicable order. Your Hardware order may also include Integrated Software Options. Integrated Software Options may not be activated or used until You separately order them and agree to pay additional fees.

2.2 You have the right to use the Operating System delivered with the Hardware subject to the terms of the license agreement(s) delivered with the Hardware. Current versions of the license agreements are located at <http://oracle.com/contracts>. You are licensed to use the Operating System and any Operating System updates acquired through technical support only as incorporated in, and as part of, the Hardware.

2.3 You have the limited, non-exclusive, royalty free, non-transferable, non-assignable right to use Integrated Software delivered with the Hardware subject to the terms of this Schedule H and the applicable documentation. You are licensed to use that Integrated Software and any Integrated Software updates acquired through technical support only as incorporated in, and as part of, the Hardware. You have the limited, non-exclusive, royalty free, non-transferable, non-assignable right to use Integrated Software Options that you separately order subject to the terms of this Schedule H, the applicable documentation and the Integrated Software Options License Rules; the Integrated Software Options License Rules are incorporated in and made a part of this Schedule H. You are licensed to use those Integrated Software Options and any Integrated Software Options updates acquired through technical support only as incorporated in, and as part of, the Hardware. To fully understand Your license right to any Integrated Software Options that You separately order, You need to review the Integrated Software Options License Rules. In the event of any conflict between the Master Agreement and the Integrated Software Options License Rules, the Integrated Software Options License Rules shall take precedence.

2.4 The Operating System or Integrated Software or Integrated Software Options (or all three) may include separate works, identified in a readme file, notice file or the applicable documentation, which are licensed under open source or similar license terms; Your rights to use the Operating System, Integrated Software and Integrated Software Options under such terms are not restricted in any way by the Master Agreement including this Schedule H. The appropriate terms associated with such separate works can be found in the readme files, notice files or in the documentation accompanying the Operating System, Integrated Software, and Integrated Software Options.

For GPLv2, LGPLv2.1, GPLv3 and LGPLv3 licensed code You received as binaries on physical media, You may receive a copy of the source code ("source code") on media via postal service by submitting a written request at <http://www.oracle.com/technetwork/opensource/index.html>. Alternatively, You can mail Your written request to Oracle Corporation, Attn: VP of Legal, Development and Engineering, 500 Oracle Parkway, MS-50P10, Redwood Shores, CA 94065. Your request should include the name and version number of the Product, Your name, Your company name (if applicable), Your return mailing address, and Your email address. Certain source distributions require a fee for physical media; in such case, You will be sent details on the cost and payment procedure via email. Your request must be sent within three (3) years of the date of Oracle's last delivery of the applicable Product, or in the case of code licensed under the GPLv3, You may send a request for as long as Oracle offers spare parts or technical support for the applicable Product model. This offer only applies if You received Your Operating System, Integrated Software or Integrated Software Options on physical media.

2.5 Upon payment for Hardware-related Service Offerings, You have the non-exclusive, non-assignable, royalty free, perpetual, limited right to use for Your internal business operations anything developed by Oracle and delivered to You under this Schedule H ("deliverables"); however, certain deliverables may be subject to additional license terms provided in the order.

3. RESTRICTIONS

3.1 You may only make copies of the Operating System, Integrated Software and Integrated Software Options for archival purposes, to replace a defective copy, or for program verification. You shall not remove any copyright notices or labels on the Operating System, Integrated Software or Integrated Software Options. You shall not decompile or reverse engineer (unless required by law for interoperability) the Operating System or Integrated Software.

3.2 You acknowledge that to operate certain Hardware, Your facility must meet a minimum set of requirements as described in the Hardware documentation. Such requirements may change from time to time, as communicated by Oracle to You in the applicable Hardware documentation.

3.3 The prohibition on the assignment or transfer of the Operating System or any interest in it under section 15 of the General Terms shall apply to all Operating Systems licensed under this Schedule H, except to the extent that such prohibition is rendered unenforceable under applicable law.

4. TRIAL PROGRAMS

Oracle may include additional Programs on the Hardware (e.g., Exadata Storage Server software). You are not authorized to use those Programs unless You have a license specifically granting You the right to do so; however, You may use those additional Programs for trial, non-production purposes for up to 30 days from the date of delivery provided that You may not use the trial Programs to provide or attend third party training on the content and/or functionality of the Programs. To use any of these Programs after the 30 day trial period, You must obtain a license for such Programs from Oracle or an authorized reseller. If You decide not to obtain a license for any Program after the 30 day trial period, You will cease using and promptly delete any such Programs from Your computer systems. Programs licensed for trial purposes are provided "as is" and Oracle does not provide technical support or offer any warranties for these Programs.

5. TECHNICAL SUPPORT

5.1 Oracle Hardware and Systems Support acquired with Your order may be renewed annually and, if You renew Oracle Hardware and Systems Support for the same systems and same configurations, for the first and second renewal years the technical support fee will not increase by more than **(insert eSource designated percentage)%** over the prior year's fees.

5.2 If ordered, Oracle Hardware and Systems Support (including first year and all subsequent years) is provided under Oracle's Hardware and Systems Support Policies in effect at the time the technical support services are provided. You agree to cooperate with Oracle and provide the access, resources, materials, personnel, information, and consents that Oracle may require in order to perform the technical support services. The Oracle Hardware and Systems Support Policies are incorporated in this Schedule H and are subject to change at Oracle's discretion; however, Oracle will not materially reduce the level of technical support services provided during the period for which fees for Oracle Hardware and Systems Support have been paid. You should review the policies prior to entering into the order for technical support services. You may access the current version of the Oracle Hardware and Systems Support Policies at <http://oracle.com/contracts>.

5.3 Oracle Hardware and Systems Support is effective upon the Commencement Date of the Hardware or upon the effective date of the order if shipment of Hardware is not required.

6. HARDWARE-RELATED SERVICE OFFERINGS

In addition to technical support, You may order a limited number of Hardware-related Service Offerings under this Schedule H as listed in the Hardware-Related Service Offerings document, which is at <http://oracle.com/contracts>. You agree to provide Oracle with all information, access and full good faith cooperation reasonably necessary to enable Oracle to deliver these Service Offerings and You will perform the actions identified in the order as Your responsibility. If while performing these

Service Offerings Oracle requires access to another vendor's products that are part of Your system, You will be responsible for acquiring all such products and the appropriate license rights necessary for Oracle to access such products on Your behalf. Service Offerings provided may be related to Your license to use Products owned or distributed by Oracle which You acquire under a separate order. The agreement referenced in that order shall govern Your use of such Products.

7. WARRANTIES, DISCLAIMERS AND EXCLUSIVE REMEDIES

7.1 Oracle provides a limited warranty ("Oracle Hardware Warranty") for (i) the Hardware, (ii) the Operating System and the Integrated Software and the Integrated Software Options, and (iii) the Operating System media, the Integrated Software media and the Integrated Software Options media ("media", and (i), (ii) and (iii) collectively, "Hardware Items"). Oracle warrants that the Hardware will be free from, and using the Operating System and Integrated Software and Integrated Software Options will not cause in the Hardware, material defects in materials and workmanship for one year from the date the Hardware is delivered to You. Oracle warrants that the media will be free from material defects in materials and workmanship for a period of 90 days from the date the media is delivered to You. You may access a more detailed description of the Oracle Hardware Warranty at <http://www.oracle.com/us/support/policies/index.html> ("Warranty Web Page"). Any changes to the Oracle Hardware Warranty specified on the Warranty Web Page will not apply to Hardware or media ordered prior to such change. The Oracle Hardware Warranty applies only to Hardware and media that have been (1) manufactured by or for Oracle, and (2) sold by Oracle (either directly or by an Oracle-authorized distributor). The Hardware may be new or like new. The Oracle Hardware Warranty applies to Hardware that is new and Hardware that is like-new which has been remanufactured and certified for warranty by Oracle.

7.2 Oracle also warrants that technical support services and Hardware-related Service Offerings (as referenced in section 6 above) ordered and provided under this Schedule H will be provided in a professional manner consistent with industry standards. You must notify Oracle of any technical support service or Hardware-related Service Offerings warranty deficiencies within 90 days from performance of the deficient technical support service or Hardware-related Service Offerings.

7.3 FOR ANY BREACH OF THE ABOVE WARRANTIES, YOUR EXCLUSIVE REMEDY AND ORACLE'S ENTIRE LIABILITY SHALL BE: (i) THE REPAIR OR, AT ORACLE'S OPTION AND EXPENSE, REPLACEMENT OF THE DEFECTIVE HARDWARE ITEM, OR IF SUCH REPAIR OR REPLACEMENT IS NOT REASONABLY ACHIEVABLE, THE REFUND OF THE FEES YOU PAID ORACLE FOR THE DEFECTIVE HARDWARE ITEM AND THE REFUND OF ANY UNUSED PREPAID TECHNICAL SUPPORT FEES YOU HAVE PAID FOR THE DEFECTIVE HARDWARE ITEM; OR (ii) THE REPERFORMANCE OF THE DEFICIENT HARDWARE-RELATED SERVICE OFFERINGS; OR, IF ORACLE CANNOT SUBSTANTIALLY CORRECT THE DEFICIENCY IN A COMMERCIALLY REASONABLE MANNER, YOU MAY END THE DEFICIENT HARDWARE-RELATED SERVICE OFFERINGS AND RECOVER THE FEES YOU PAID TO ORACLE FOR THE DEFICIENT HARDWARE-RELATED SERVICE OFFERINGS. TO THE EXTENT NOT PROHIBITED BY LAW, THESE WARRANTIES ARE EXCLUSIVE AND THERE ARE NO OTHER EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS WITH RESPECT TO THE ABOVE ITEMS, INCLUDING ANY WARRANTIES OR CONDITIONS OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

7.4 Replacement units for defective parts or Hardware Items replaced under the Oracle Hardware Warranty may be new or like new quality. Such replacement units assume the warranty status of the Hardware into which they are installed and have no separate or independent warranty of any kind. Title in all defective parts or Hardware Items shall transfer back to Oracle upon removal from the Hardware.

7.5 ORACLE DOES NOT WARRANT UNINTERRUPTED OR ERROR-FREE OPERATION OF THE HARDWARE, OPERATING SYSTEM, INTEGRATED SOFTWARE, INTEGRATED SOFTWARE OPTIONS OR MEDIA.

7.6 No warranty will apply to any Hardware, Operating System, Integrated Software, Integrated Software Options or media which has been:

- a. modified, altered or adapted without Oracle's written consent (including modification or removal of the Oracle/Sun serial number tag on the Hardware);
- b. maltreated or used in a manner other than in accordance with the relevant documentation;
- c. repaired by any third party in a manner which fails to meet Oracle's quality standards;
- d. improperly installed by any party other than Oracle or an authorized Oracle certified installation partner;
- e. used with equipment or software not covered by an Oracle warranty, to the extent that the problems are attributable to such use;
- f. relocated, to the extent that problems are attributable to such relocation;
- g. used directly or indirectly in supporting activities prohibited by U.S. or other national export regulations;
- h. used by parties appearing on the then-current U.S. export exclusion list;
- i. relocated to countries subject to U.S. trade embargo or restrictions;
- j. used remotely to facilitate any activities for parties or in the countries referenced in 7.6(h) and 7.6(i) above; or
- k. purchased from any entity other than Oracle or an Oracle authorized reseller.

7.7 The Oracle Hardware Warranty does not apply to normal wear of the Hardware or media. The Oracle Hardware Warranty is extended only to the original purchaser or original lessee of the Hardware and may be void in the event that title to the Hardware is transferred to a third party.

8. AUDIT

Upon 45 days written notice, Oracle may audit Your use of the Operating System, Integrated Software and Integrated Software Options. You agree to cooperate with Oracle's audit and provide reasonable assistance and access to information. Any such audit shall not unreasonably interfere with Your normal business operations. You agree to pay within 30 days of written notification any fees applicable to Your use of the Operating System, Integrated Software and Integrated Software Options in excess of Your license rights. If You do not pay, Oracle can end (a) Service Offerings (including technical support) related to the Operating System, Integrated Software and Integrated Software Options, (b) licenses of the Operating System, Integrated Software and Integrated Software Options ordered under this Schedule H and related agreements and/or (c) the Master Agreement. You agree that Oracle shall not be responsible for any of Your costs incurred in cooperating with the audit.

9. ORDER LOGISTICS

9.1 Delivery, Installation and Acceptance of Hardware

9.1.1 You are responsible for installation of the Hardware unless You purchase installation services from Oracle for that Hardware.

9.1.2 Oracle will deliver the Hardware to the delivery address specified by You on Your purchasing document or when Your purchasing document does not indicate a ship to address, the location specified on the order. The applicable country specific Hardware shipping terms are located in the Order and Delivery Policies, which may be accessed at <http://oracle.com/contracts>.

9.1.3 Acceptance of the Hardware is deemed to occur on delivery.

9.1.4 Oracle may make and invoice You for partial deliveries.

9.1.5 Oracle may make substitutions and modifications to the Hardware that do not cause a material adverse effect in overall Hardware performance.

9.1.6 Oracle will use its reasonable commercial efforts to deliver the Hardware within a timeframe that is consistent with Oracle's past practices regarding the amount and type of Hardware that You have ordered.

9.2 Transfer of Title

Title to the Hardware will transfer upon delivery.

9.3 Territory

The Hardware shall be installed in the country/countries that You specify as the delivery location on Your purchasing document or when Your purchasing document does not indicate a ship to address, the location specified in the order.

9.4 Pricing, Invoicing, and Payment Obligation

9.4.1 You may change a Hardware order prior to shipment subject to the then current change order fee as established by Oracle from time to time. The applicable change order fees and a description of allowed changes are defined in the Order and Delivery Policies, which may be accessed at <http://oracle.com/contracts>.

9.4.2 In entering into payment obligations under an order, You agree and acknowledge that You have not relied on the future availability of any Hardware, Program or updates. However, (a) if You order technical support, the preceding sentence does not relieve Oracle of its obligation to provide such technical support under the Master Agreement, if and when available, in accordance with Oracle's then current technical support policies, and (b) the preceding sentence does not change the rights granted to You under an order and the Master Agreement.

9.4.3 Hardware and Integrated Software Options fees are invoiced as of the respective Commencement Dates.

9.4.4 Hardware-related Service Offering fees are invoiced in advance of the Hardware-related Service Offering performance; specifically, technical support fees are invoiced annually in advance. The period of performance for all Hardware-related Service Offerings is effective upon the Commencement Date of the Hardware or upon the effective date of the order if shipment of Hardware is not required.

9.4.5 In addition to the prices listed on the order, Oracle will invoice You for any applicable freight charges or applicable taxes, and You will be responsible for such charges and taxes notwithstanding any express or implied provision in the "Incoterms" referenced in the Order and Delivery Policies. The Order and Delivery Policies may be accessed at <http://oracle.com/contracts>.

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Schedule P - Program

{insert local oracle subsidiary name} ("Oracle")
{insert local oracle subsidiary address}

Your Name:	
General Terms Reference:	(TO BE COMPLETED BY ORACLE)
Schedule Reference:	(TO BE COMPLETED BY ORACLE)

This Program Schedule (this "Schedule P") is a Schedule to the General Terms referenced above. The General Terms and this Schedule P, together with any other Schedules that reference the General Terms, are the Master Agreement. This Schedule P shall coterminate with the General Terms.

1. DEFINITIONS

1.1 "**Commencement Date**" refers to the date of shipment of tangible media or the effective date of the order if shipment of tangible media is not required.

1.2 Capitalized terms used but not defined in this Schedule P have the meanings set forth in the General Terms.

2. RIGHTS GRANTED

2.1 Upon Oracle's acceptance of Your order, You have the non-exclusive, non-assignable, royalty free, perpetual (unless otherwise specified in the order), limited right to use the Programs and receive any Program-related Service Offerings You ordered solely for Your internal business operations and subject to the terms of the Master Agreement, including the definitions and rules set forth in the order and the Program Documentation. If accepted, Oracle will notify You and this notice will include a copy of Your Master Agreement.

2.2 Upon payment for Program-related Service Offerings, You have the non-exclusive, non-assignable, royalty free, perpetual, limited right to use for Your internal business operations anything developed by Oracle and delivered to You under this Schedule P ("deliverables"); however, certain deliverables may be subject to additional license terms provided in the order.

2.3 You may allow Your agents and contractors (including, without limitation, outsourcers) to use the Programs and deliverables for Your internal business operations and You are responsible for their compliance with the General Terms and this Schedule P in such use. For Programs that are specifically designed to allow Your customers and suppliers to interact with You in the furtherance of Your internal business operations, such use is allowed under the General Terms and this Schedule P.

2.4 You may make a sufficient number of copies of each Program for Your licensed use and one copy of each Program media.

3. RESTRICTIONS

3.1 The Programs may contain or require the use of third party technology that is provided with the Programs. Oracle may provide certain notices to You in Program Documentation, readmes or notice files in connection with such third party technology. Third party technology will be licensed to You either under the terms of the Master Agreement or, if specified in the Program Documentation, readmes or notice files, under Separate Terms. Your rights to use Separately Licensed Third Party Technology under Separate Terms are not restricted in any way by the Master Agreement. However, for clarity, notwithstanding the existence of a notice, third party technology that is not Separately Licensed Third Party Technology shall be deemed part of the Programs and is licensed to You under the terms of the Master Agreement.

If You are permitted under an order to distribute the Programs, You must include with the distribution all such notices and any associated source code for Separately Licensed Third Party Technology as specified, in the form and to the extent such source code is provided by Oracle, and You must distribute Separately Licensed Third Party Technology under Separate Terms (in the form and to the extent Separate Terms are provided by Oracle). Notwithstanding the foregoing, Your rights to the Programs are solely limited to the rights granted in Your order.

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3.2 You may not:

- a. remove or modify any Program markings or any notice of Oracle's or its licensors' proprietary rights;
- b. make the Programs or materials resulting from the Service Offerings available in any manner to any third party for use in the third party's business operations (unless such access is expressly permitted for the specific Program license or materials from the Service Offerings you have acquired);
- c. cause or permit reverse engineering (unless required by law for interoperability), disassembly or decompilation of the Programs (the foregoing prohibition includes but is not limited to review of data structures or similar materials produced by Programs);
- d. disclose results of any Program benchmark tests without Oracle's prior written consent.

3.3 The prohibition on the assignment or transfer of the Programs or any interest in them under section 15 of the General Terms shall apply to all Programs licensed under this Schedule P, except to the extent that such prohibition is rendered unenforceable under applicable law.

4. TRIAL PROGRAMS

You may order trial Programs, or Oracle may include additional Programs with Your order which You may use for trial, non-production purposes only. You may not use the trial Programs to provide or attend third party training on the content and/or functionality of the Programs. You have 30 days from the Commencement Date to evaluate these Programs. To use any of these Programs after the 30 day trial period, You must obtain a license for such Programs from Oracle or an authorized reseller. If You decide not to obtain a license for any Program after the 30 day trial period, You will cease using and promptly delete any such Programs from Your computer systems. Programs licensed for trial purposes are provided "as is" and Oracle does not provide technical support or offer any warranties for these Programs.

5. TECHNICAL SUPPORT

5.1 For purposes of an order, technical support consists of Oracle's annual technical support services You may have ordered from Oracle or an authorized reseller for the Programs. If ordered, annual technical support (including first year and all subsequent years) is provided under Oracle's technical support policies in effect at the time the technical support services are provided. You agree to cooperate with Oracle and provide the access, resources, materials, personnel, information and consents that Oracle may require in order to perform the technical support services. The technical support policies are incorporated in this Schedule P and are subject to change at Oracle's discretion; however, Oracle policy changes will not result in a material reduction in the level of technical support services provided for supported Programs during the period for which fees for technical support have been paid. You should review the policies prior to entering into the order for the applicable technical support services. You may access the current version of the technical support policies at <http://oracle.com/contracts>.

5.2 Technical support is effective upon the Commencement Date unless otherwise stated in Your order. If Your order was placed through the Oracle Store, the effective date is the date Your order was accepted by Oracle.

5.3 Software Update License & Support (or any successor technical support offering to Software Update License & Support, "SULS") acquired with Your order may be renewed annually and, if You renew SULS for the same number of licenses for the same Programs, for the first and second renewal years the fee for SULS will not increase by more than Insert Local Country Contractual Support Cap Rate. Check [http://esource.oraclecorp.com/Support > Support Renewals > Pricing Practices > Contractual Support Cap Rates](http://esource.oraclecorp.com/Support/Support%20Renewals/Pricing%20Practices/Support%20Cap%20Rates) % over the prior year's fees. If Your order is fulfilled by an authorized reseller, the fee for SULS for the first renewal year will be the price quoted to You by Your authorized reseller; the fee for SULS for the second renewal year will not increase by more than Insert Local Country Support Cap Rate. Check [http://esource.oraclecorp.com/Support > Support Renewals > Pricing Practices > Support Cap Rates](http://esource.oraclecorp.com/Support/Support%20Renewals/Pricing%20Practices/Support%20Cap%20Rates) % over the prior year's fees.

5.4 If You decide to purchase technical support for any Program license within a license set, You are required to purchase technical support at the same level for all licenses within that license set. You may desupport a subset of licenses in a license set only if You agree to terminate that subset of licenses. The technical support fees for the remaining licenses will be priced in accordance with the technical support policies in effect at the time of termination. Oracle's license set definition is available in the current technical support policies. If You decide not to purchase technical support, You may not update any unsupported Program licenses with new versions of the Program.

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6. PROGRAM-RELATED SERVICE OFFERINGS

In addition to technical support, You may order a limited number of Program-related Service Offerings under this Schedule P as listed in the Program-Related Service Offerings document, which is at <http://oracle.com/contracts>. You agree to provide Oracle with all information, access and full good faith cooperation reasonably necessary to enable Oracle to deliver these Service Offerings and You will perform the actions identified in the order as Your responsibility. If while performing these Service Offerings Oracle requires access to another vendor's products that are part of Your system, You will be responsible for acquiring all such products and the appropriate license rights necessary for Oracle to access such products on Your behalf. Service Offerings provided may be related to Your license to use Programs owned or distributed by Oracle which You acquire under a separate order. The agreement referenced in that order shall govern Your use of such Programs.

7. WARRANTIES, DISCLAIMERS AND EXCLUSIVE REMEDIES

7.1 Oracle warrants that a Program licensed to You will operate in all material respects as described in the applicable Program Documentation for a period of one year after delivery (i.e., via physical shipment or electronic download). You must notify Oracle of any Program warranty deficiency within one year after delivery. Oracle also warrants that technical support services and Program-related Service Offerings (as referenced in section 6 above) ordered and provided under this Schedule P will be provided in a professional manner consistent with industry standards. You must notify Oracle of any technical support service or Program-related Service Offerings warranty deficiencies within 90 days from performance of the deficient technical support service or Program-related Service Offerings.

7.2 ORACLE DOES NOT GUARANTEE THAT THE PROGRAMS WILL PERFORM ERROR-FREE OR UNINTERRUPTED OR THAT ORACLE WILL CORRECT ALL PROGRAM ERRORS.

7.3 FOR ANY BREACH OF THE ABOVE WARRANTIES, YOUR EXCLUSIVE REMEDY AND ORACLE'S ENTIRE LIABILITY SHALL BE: (A) THE CORRECTION OF PROGRAM ERRORS THAT CAUSE BREACH OF THE WARRANTY; OR, IF ORACLE CANNOT SUBSTANTIALLY CORRECT THE ERRORS OF THE APPLICABLE PROGRAM LICENSE IN A COMMERCIALLY REASONABLE MANNER, YOU MAY END YOUR PROGRAM LICENSE AND RECOVER THE FEES YOU PAID TO ORACLE FOR THE PROGRAM LICENSE AND ANY UNUSED, PREPAID TECHNICAL SUPPORT FEES YOU HAVE PAID FOR THE PROGRAM LICENSE; OR (B) THE REPERFORMANCE OF THE DEFICIENT PROGRAM-RELATED SERVICE OFFERINGS; OR, IF ORACLE CANNOT SUBSTANTIALLY CORRECT THE DEFICIENCY IN A COMMERCIALLY REASONABLE MANNER, YOU MAY END THE DEFICIENT PROGRAM-RELATED SERVICE OFFERINGS AND RECOVER THE FEES YOU PAID TO ORACLE FOR THE DEFICIENT PROGRAM-RELATED SERVICE OFFERINGS.

7.4 TO THE EXTENT NOT PROHIBITED BY LAW, THIS WARRANTY IS EXCLUSIVE AND THERE ARE NO OTHER EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS, INCLUDING WARRANTIES OR CONDITIONS OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

8. AUDIT

Upon 45 days written notice, Oracle may audit Your use of the Programs. You agree to cooperate with Oracle's audit and provide reasonable assistance and access to information. Any such audit shall not unreasonably interfere with Your normal business operations. You agree to pay within 30 days of written notification any fees applicable to Your use of the Programs in excess of Your license rights. If You do not pay, Oracle can end (a) Program-related Service Offerings (including technical support), (b) Program licenses ordered under this Schedule P and related agreements and/or (c) the Master Agreement. You agree that Oracle shall not be responsible for any of Your costs incurred in cooperating with the audit.

9. ORDER LOGISTICS

9.1 Delivery and Installation

9.1.1 You are responsible for installation of the Programs unless the Programs have been pre-installed by Oracle on the Hardware You are purchasing under the order or unless You purchase installation services from Oracle for those Programs.

9.1.2 Oracle has made available to You for electronic download at the electronic delivery web site located at the following Internet URL: <http://edelivery.oracle.com> the Programs listed in the Programs and Program Support Service Offerings section of the applicable order. Through the Internet URL, You can access and electronically download to Your location the latest production release as of the effective date of the applicable order of the software and related Program Documentation for each Program listed. Provided that You have continuously maintained technical support for the listed Programs, You may continue to download the Programs and related Program Documentation. Please be advised that not all Programs are available on all hardware/operating system combinations. For the most recent Program availability please

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check the electronic delivery web site specified above. You acknowledge that Oracle is under no further delivery obligation with respect to Programs under the applicable order, electronic download or otherwise.

9.1.3 If ordered, Oracle will deliver the tangible media to the delivery address specified on the applicable order. You agree to pay applicable media and shipping charges. The applicable shipping terms for the delivery of tangible media are: **insert applicable regional shipping terms**.

9.2 Territory

The Programs shall be used in the **country/countries** specified in the order.

9.3 Pricing, Invoicing and Payment Obligation

9.3.1 In entering into payment obligations under an order, You agree and acknowledge that You have not relied on the future availability of any Program or updates. However, (a) if You order technical support, the preceding sentence does not relieve Oracle of its obligation to provide such technical support under the Master Agreement, if and when available, in accordance with Oracle's then current technical support policies, and (b) the preceding sentence does not change the rights granted to You under an order and the Master Agreement.

9.3.2 Program fees are invoiced as of the Commencement Date.

9.3.3 Program-related Service Offering fees are invoiced in advance of the Program-related Service Offering performance; specifically, technical support fees are invoiced annually in advance. The period of performance for all Program-related Service Offerings is effective upon the Commencement Date.

9.3.4 In addition to the prices listed on the order, Oracle will invoice You for any applicable shipping charges or applicable taxes and You will be responsible for such charges and taxes.

{insert local oracle subsidiary name} ("Oracle")
{insert local oracle subsidiary address}

Your Name:	
General Terms Reference:	
Schedule Reference:	

This Services Schedule (this "Schedule S") is a Schedule to the General Terms referenced above. The General Terms and this Schedule S, together with any other Schedules that reference the General Terms, are the Master Agreement. This Schedule S shall coterminate with the General Terms.

1. DEFINITIONS

- 1.1 **"Services"** refers to consulting, advanced customer support services, education or other services which you have ordered from Oracle under this Schedule S.
- 1.2 Capitalized terms used but not defined in this Schedule S have the meanings set forth in the General Terms.

2. RIGHTS GRANTED / RESTRICTIONS

- 2.1 Upon payment for Services, You have the non-exclusive, non-assignable, royalty free, perpetual, limited right to use for Your internal business operations anything developed by Oracle and delivered to You under this Schedule S ("deliverables"); however, certain deliverables may be subject to additional license terms provided in the order.
- 2.2 You may allow Your agents and contractors (including, without limitation, outsourcers) to use deliverables for Your internal business operations and You are responsible for their compliance with the General Terms and this Schedule S in such use.
- 2.3 Services provided may be related to Your license to use Products owned or distributed by Oracle which You acquire under a separate order. The agreement referenced in that order shall govern Your use of such Products.

3. WARRANTIES, DISCLAIMERS AND EXCLUSIVE REMEDIES

Oracle warrants that Services will be provided in a professional manner consistent with industry standards. You must notify Oracle of any warranty deficiencies within 90 days from performance of the deficient Services.

FOR ANY BREACH OF THE WARRANTY, YOUR EXCLUSIVE REMEDY AND ORACLE'S ENTIRE LIABILITY SHALL BE THE RE-PERFORMANCE OF THE DEFICIENT SERVICES, OR, IF ORACLE CANNOT SUBSTANTIALLY CORRECT THE DEFICIENCY IN A COMMERCIALLY REASONABLE MANNER, YOU MAY END THE DEFICIENT SERVICES AND RECOVER THE FEES YOU PAID TO ORACLE FOR THE DEFICIENT SERVICES.

TO THE EXTENT NOT PROHIBITED BY LAW, THIS WARRANTY IS EXCLUSIVE AND THERE ARE NO OTHER EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS, INCLUDING WARRANTIES OR CONDITIONS OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

{insert local oracle subsidiary name and address}

Your Name		Your Contact	
Your Location		Phone Number	
		Email Address	

Hardware and Hardware-Related Service Offerings						
Item	Part Number	Hardware Description	Quantity	List Fee	Discount %	Net Price
Hardware and Hardware-Related Service Offerings Fees						

Programs and Program-Related Service Offerings				
Product Description/License Type	Quantity	List Fee	Discount %	Net Price
Program and Program-Related Service Offerings Fees				

Other Fees	
Other Fees	

Fee Description	Net Fee
Oracle Hardware Fees	
Hardware-Related Service Offerings Fees	
Program Fees	
Program-Related Service Offerings Fees	
Other Fees	
Total Price	

A. Agreement and Modifications to the Agreement

1. Agreement

This order incorporates by reference the terms of the Oracle Master Agreement and all amendments and addenda thereto (the "agreement"). The defined terms in the agreement shall have the same meaning in this order unless otherwise specified herein. *{inserted for new OMA}*

{or}

This order incorporates by reference the terms of the Oracle Master Agreement *[@Agreement Name - manual@]* and all amendments and addenda thereto (the "agreement"). The defined terms in the agreement shall have the same meaning in this order unless otherwise specified herein. *{inserted for existing OMA}*

2. Modifications to the Master Agreement

The parties agree to amend the Master Agreement as specified below:

{Please insert any terms that may be required for clarification based on the Egregious Terms Review for your OLSA – delete if not applicable.}

{or}

The following terms modify the terms of the Master Agreement for the purposes of this order only:

{Please insert any terms that are being modified in the Master Agreement for this order – delete if not applicable.}

3. Applicable Schedules

- a. You acknowledge and agree that the terms and conditions of this order are contingent upon the simultaneous execution of Master Agreement Amendment(s) *[@Amendment Nr@]* between the parties. If the parties do not simultaneously execute the amendment(s) with this order, this order shall be deemed to have no legal effect, even if executed. *(to be inserted when referencing an existing OMA with new schedule)*
- b. Programs and Program-Related Service Offerings are governed by Schedule P - Programs. *(inserted when programs on quote)*
- c. Hardware and Hardware-Related Service Offerings are governed by Schedule H - Hardware. *(inserted when HW on quote)*

B. General Terms

1. Summary of Fees

You have ordered Hardware, Programs and *[@Support Duration@]* months of technical support services. Listed above is a summary of net fees due under this order. These fees are in *[@MISASO_CURRENCY@]* and are exclusive of any applicable shipping charges or applicable taxes.

2. Territory

- a. The Hardware included on this order shall be installed in the country that You specify as the delivery location on Your purchasing document or when Your purchasing document does not indicate a ship to address, the location specified in this order.
- b. The Program licenses included on this order are for use in *{insert local country/local region}*

3. Delivery

The hardware You have ordered will be delivered: *{insert standard country incoterm}* via delivery method *[@Delivery Method@]*.

4. Fees

Once placed, Your order shall be non-cancelable and the sums paid nonrefundable, except as provided in the Master Agreement

5. Order of Precedence

In the event of inconsistencies between the terms contained in this order and the Master Agreement, this order shall take precedence. This order will control over the terms contained in any purchase order.

6. Offer Validity

This order is valid through _____, 20____, and shall become binding upon execution by You and acceptance by Oracle.

{insert Customer name}

Signature _____
Name _____
Title _____
Signature Date _____

{insert local Oracle Subsidiary}

Signature _____
Name _____
Title _____
Signature Date _____
Effective Date _____ (to be completed by Oracle)

SECTION 3: RESPONSE REQUIREMENTS

- A. Business
- B. Environmental
- C. Qualifications
- D. Customer Support

A. RESPONSE REQUIREMENTS: BUSINESS

Confirm the responder meets, understands and will comply with the requirement by checking YES. Mandatory Requirements are indicated with “M” need to be checked yes. Describe FULLY and provide detail how the proposal satisfies each item.

A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
1	<p>PROPOSED BANDS. Responders may respond to any or all bands. Responder must identify the bands they will be proposing (check all that apply):</p> <ul style="list-style-type: none"> <input type="checkbox"/> Band 1: Desktop <input type="checkbox"/> Band 2: Laptop <input type="checkbox"/> Band 3: Tablet <input checked="" type="checkbox"/> Band 4: Server <input checked="" type="checkbox"/> Band 5: Storage <input type="checkbox"/> Band 6: Ruggedized Devices <p>Responder must verify they are a manufacturer of each band proposed and describe their manufacturing process and facilities.</p> <p>Oracle is the manufacturer of each band being proposed. The Oracle Server and Storage manufacturing process primarily consists of assembly, integration and test of all servers and storage products provided as a part of this RFP response. Oracle maintains relations with third party contract manufacturers to deliver component products to customers in an on demand fashion. Oracle's primary manufacturing facility is in Hillsboro, Oregon.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
2	<p>MANUFACTURER VERIFICATION. The manufacturer's name shall appear on the computer equipment. The Contract Vendors shall provide the warranty service and maintenance for equipment on a Master Agreement. Describe proposed warranty in Section 3A6 in accordance to WSCA-NASPO warranty term.</p> <p>Oracle's name appears on the primary server or storage systems being proposed in this RFP but may not appear on every component of the systems (i.e. power cables will not). Oracle warrants that the Hardware will be free from, and using the Operating System and Integrated Software and Integrated Software Options will not cause in the Hardware, material defects in materials and workmanship for one year from the date the Hardware is delivered.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
3	<p>THIRD PARTY PRODUCTS. Products offered may be manufactured by a third party; however, Contract Vendor must provide the warranty service and maintenance for all third party products on the Master Agreement. Contract Vendor may not offer another manufacture's product holding a Master Agreement without prior approval. Warranty documents for Products manufactured by a third party are preferred to be delivered to the Participating Entity with the</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>Products. Contract Vendor can only offer third party products in a band they have been awarded. Describe proposed warranty in Section 3A6 in accordance to WSCA-NASPO warranty term.</p> <p>Oracle warrants that the Hardware will be free from, and using the Operating System and Integrated Software and Integrated Software Options will not cause in the Hardware, material defects in materials and workmanship for one year from the date the Hardware is delivered.</p>		
4	<p>PRODUCT RESTRICTIONS. Responder must agree to adhere to the restrictions in the Scope of Work throughout the life of the Master Agreement. Describe thoroughly how Contract Vendor will manage product restrictions for Participating States.</p> <p>Oracle maintains a contract administration group along with a price list management team that tightly controls which products are to be offered as a part of the Master Agreement and subsequent Participating Addendums. Restrictions outlined in Section G of the RFP are ones that are routinely managed at Oracle and have been managed for the WSCA Master agreement signed in 2009. Oracle manages a master contracts database that contains restrictions for each contract managed by Oracle and while the WSCA Master will be a single instance in this database, each PA will be listed separately in order to manage restrictions on a State by State basis. Oracle is proposing all Server and Storage products that are currently offered by Oracle as a part of the Master Agreement and are prepared to offer subsets of these products to States as required.</p>	M	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>

A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
5	<p>MAINTAINING THE PRODUCT AND SERVICE SCHEDULE (PSS). Contract Vendors will develop and maintain an electronic Product and Service Schedule (PSS) which identifies a complete listing of all products and services included in the awarded Master Agreement as well as individual Participating State's PSS's. It is understood that manufacturer's pricing models will vary and final negotiation of how the PSS is presented will be finalized upon award. The PSS will be available for audit purposes and end users to verify pricing based on the minimum discounts with categorized exceptions provided off a designated base line price list. The minimum discounts with categorized exceptions and designated price list must be provided upon request. The PSS may contain the following information:</p> <ul style="list-style-type: none"> • Band number • Category • Product Brand • Item number • Item description • List Price • Discount provided • Discounted price <p>PSS is to be maintained as follows:</p> <ol style="list-style-type: none"> 1. The PSS prices for Products and services will conform to the guaranteed minimum discount with categorized exception levels 2. The Contract Vendor may make model changes; add new Products, and Product upgrades or Services to the PSS. 3. The Contract Vendor agrees to delete obsolete and discontinued Products from the PSS 4. The Contract Vendor will work with each State to develop a satisfactory PSS reflecting the individual States restrictions. <p>The state reserves the right to make PSS format changes throughout the life of the master agreement.</p> <p>Contract Vendor will request changes to the PSS utilizing an Action Request Form (ARF). A sample has been provided in the Section 6. This ARF will be finalized upon negotiations and reaffirms and tracks changes made to the Master Agreement. Changes may be made quarterly.</p> <p>Oracle agrees to maintain a product and service schedule as outlined here. Oracle has conformed to these requirements since the inception of the amended and restated MPA of 2012. While changes may be made quarterly, from time to time, new products are introduced that Participating States will demand in a shorter window than 90 days. Oracle request consideration of PSS updates on a more frequent basis when demand exists.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
6	<p>WARRANTY AND MAINTENANCE. The Contract Vendor shall ensure warranty service and maintenance for all equipment, including third party products provided. Describe in detail how the responder will secure warranty for all products and services. The Contract vendor agrees to facilitate the Manufacturer or Publisher warranty and maintenance of third party products furnished through the Master Agreement. Describe in detail how the responder will secure warranty for all products and services.</p> <p>As the manufacturer of Server and Storage products in an awarded MPA, Oracle assures that warranty and maintenance services as agreed to in the master agreement will be delivered</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
7	<p>LEASING. Individual Participating States and Participating Entities may enter in to lease agreements for the products covered in the Master Agreements resulting from the RFP, if they have the legal authority to enter into these types of agreements. The Participating Addendum by each State will identify if and how leasing agreement terms will be conducted.</p> <p>Oracle does offer Leasing arrangements for its customers and understands that purchasing entities are responsible for the terms of any lease.</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
8	<p>DELIVERY. Delivery of ordered product should be completed within thirty (30) calendar days after receipt of an order, unless otherwise agreed to by the ordering agency.</p> <p>Oracle's Worldwide Operations and Supply Chain Group has a stellar track record of delivering greater than 95% of customer orders within 30 days. Deliveries that do not fall within this window of time fall into a category of events outside the control of the company. Oracle does understand that the preferred delivery timeframe is 30 days and every effort will be made to meet this requirement.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
9	<p>FREIGHT. All prices shall be FOB Destination, prepaid and allowed (with freight included in the price), to the address, receiving dock or warehouse as specified on the ordering agency's purchase order, In those situations in which the "deliver-to" address has no receiving dock or agents, the Contract Vendor must be able to deliver to the person specified on the PO without additional cost. If there is a special case where inside delivery fee must be charged, the Contract Vendor will notify the customer in advance in order for the customer to determine if the additional cost will affect the decision to utilize the Contract Vendor.</p> <p>Oracle understands the Freight requirements</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
10	<p>VENDOR PERFORMANCE MEETING. An annual vendor performance meeting may be held each year with the WSCA-NASPO Sourcing Team. Participation by the Contract Vendor is mandatory. Historically vendor performance meetings have been held in the State of Minnesota.</p> <p>Oracle understands the Annual Performance Meeting requirement and will comply as the company has over the life of the MPA of 2009</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
11	<p>AUDITING. Contract Vendors agree to audits, including but not limited to the Lead State or 3rd party to ensure products sold, pricing and administrative fees are compliant with Master Agreement terms and conditions.</p> <p>Oracle will comply and meets expectations Responders must describe:</p> <ul style="list-style-type: none"> how the responder regularly self audits the Master Agreement to ensure compliance Oracle has an internal WIKI page for WSCA used for quality assurance along with a contract profile that is updated as needed. At minimum, the WIKI and profile are updated quarterly forcing self audits to ensure compliance. The contract is also posted on the Oracle WSCA website forcing another self audit of compliance. Additional self audit occurs when adding new Participating Addendums as the WIKI, contract profile and WSCA webpage all are updated. how an end user will be able to self audit to ensure quotes provided are at the minimum discount off list price End users are able to self audit all quotes and proposals to ensure discounts are minimum discount off list price as Oracle will make the Price List available on an accessible website/URL to compare what is quoted to the end user and what is on the WSCA-NASPO then current price list. how often the web pricing and invoicing is audited to insure contractual compliance. Quarterly - see Self Audits. Audits occur as a result of self audits that occur of the Master Agreement as outlined above. Best efforts to update the PL on the website occurs monthly. Oracle has quoting and booking policies in place via internal websites to make sure contractual obligations are adhered to. reporting mechanisms available such as Invoice reports which will assist in State's ability to audit the Master Agreement through vendor supplied reporting tools. Monthly Utilization reports are provided to WSCA by Oracle's reporting team along with other reporting requirements outlined in this RFP. At WSCA's request, Oracle can provide additional reports should that information be required to assist in the audit process. how the responder ensures that States with multiple Master Agreements are monitored to ensure purchases are correctly booked with the correct Master Agreement. Oracle has quoting and booking policies in place via internal websites to make sure contractual obligations are adhered to. The price list is posted to Oracle website and provided to end users and resellers. If a reseller is involved Oracle amends agreement between Oracle and the Reseller to add State terms along with booking/order instructions. Contractor has stringent booking and order policies in place to ensure compliance with the end user contract. Contracts Administration randomly reviews orders on a quarterly basis. 	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
12	<p>SELF AUDIT: Vendors are required to conduct at a minimum a quarterly self-audit, unless approved by the Lead State. The audit will sample a minimum of one tenth of one percent (.001) of orders with a maximum of 100 audits per quarter conducted. For example: Up to 1,000 sales = 1 audit; 10,000 sales = 10 audits; Up to 100,000 sales = 100 audits. This will be a random sample of orders and invoices and must include documentation of pricing. Summary findings are to be reported to Lead State with actions to correct documented findings.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>Yes, Oracle will meet and can comply with this requirement. Oracle's reporting team has added self audits to quarterly reports provided to WSCA. The Team reviews invoices and compares products to the approved posted price list on the Oracle WSCA site and provides the attached. http://www.oracle.com/us/corporate/pricing/wscs-homepage-081353.html</p>		
13	<p>PREFERENCE PROGRAMS. Describe experience and capacity to meet minority and women business enterprises and other local purchasing preferences that vary among potential Participating Entities, including but not limited to the use of these businesses in their partner relationships.</p> <p>Oracle maintains relationships with MBE/WBE organizations nationwide under the Oracle Partner Network (OPN). OPN consists of organizations nationwide that have the skills and have been authorized to resale Oracle Server and Storage products. Where terms, conditions and guidelines allow, Oracle will consider allowing these reseller partners to be a part of the Oracle Master agreement and as a result enable Participating Entities to benefit from both minority business enterprises and local businesses that operate in a given State or locality</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
14	<p>GEOGRAPHIC OFFERING. While the primary purpose of this solicitation is to select a Responders who can offer all products and services within a band for all Participating States, to encourage small business participation Responders are permitted to submit a proposal on more limited geographical areas.</p> <p>Clearly describe the geographical limits (e.g. by State name) if proposing a geographical area less than that of all Participating States. <u>Identify at least one State.</u> If a Proposer elects to submit a Proposal for a single State then the Proposer will be willing to supply the entire State. The option to grow the business to other States may be allowed upon approval of the WSCA-NASPO Management Board.</p> <p>The proposer will be evaluated on the same criteria as all other vendors and referred to the identified State for consideration of a Master Agreement.</p> <p>Oracle is capable to delivering proposed products and services to all geographies outlined in the RFP without Geographic limitation</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
15	<p>MASTER AGREEMENT TERMINATION. Upon termination or expiration of the Master Agreement awarded from this RFP the following will occur:</p> <ul style="list-style-type: none"> All websites, on-line offering systems and Electronic Catalog functions supported and/or available as part of the Master Agreement will cease and be removed from public viewing access without redirecting to another website. If approved by the Lead State, Customer data/user accounts acquired during the term of the Master Agreement shall be destroyed or returned to the State at the request of the Participating State's administrator unless required to maintain per audit. No references to the Master Agreement shall be made on the Contract Vendor's commercial website without permission by the Lead State. 		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<ul style="list-style-type: none"> If approved by the Lead State, hard copy catalogs and promotional literature shall be destroyed or returned to the Participating State at the end of the Master Agreement term upon the request of the Participating State. <p>Oracle will comply</p>		
16	<p>PREMIUM SAVINGS PACKAGE PROGRAM. Contract Vendors who participate in the PSP program commit to maintain and upgrade (keep pace with the advance of technology) the standard configurations for a stated period of time or intervals, as determined by the Participating Entities. Provide marketing plan of the PSP Program including leading with PSP Program and displaying prominently on websites to market aggressively to all States.</p> <p>Does not apply</p>		<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input checked="" type="checkbox"/> n/a for server storage vendors</p>
17	<p>PROMOTIONS. Contract Vendors are allowed to provide promotions for deeply discounted products based on their inventory and sales. Promotions will also provide increased savings to States. The Contract Vendors will be responsible to market these offers. Describe what kind of promotions will be available and how marketing will be conducted.</p> <p>From time to time, Oracle offers promotions on various products and services. Examples of previous promotions include special pricing for memory when adding to certain server product lines, disk drive upgrades for select storage lines, and special incentives for migrating from older technology to newer systems or storage. There are no guarantees that similar promotions will be available in the future but when available, the Oracle sales teams and partners will communicate the availability of the promotions directly to end user customers via email, phone and flyers. In addition, these promotions are typically posted to appropriate websites to maximize visibility to Oracle customers. Oracle and its partners also participate in regular seminars, workshops and conferences where WSCA users and buyers also attend. Promotions are also provided at these events.</p>		<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>

B. RESPONSE REQUIREMENTS: ENVIRONMENTAL

Confirm the responder meets, understands and will comply with the requirement by checking YES. Mandatory Requirements are indicated with “M” need to be checked yes. Describe FULLY and provide detail how the proposal satisfies each item.

B	RESPONSE REQUIREMENTS: ENVIRONMENTAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
1	<p>ENVIRONMENTALLY PREFERABLE PURCHASING COMMITMENT. Explain commitment to environmentally preferable purchase specifically in the areas below.</p> <p>a. End of life management: Include detailed information regarding takeback, recycling and trade in programs available</p> <p>b. Environmental solutions: Provide detail on how additional value is provided regarding environmental solutions such as selling refurbished/remanufactured toner and equipment. Outline how your company is willing to work with the State and the manufacturers to minimize impact on the environment. Specifically address:</p> <p style="padding-left: 40px;">MATERIALS - manufacturer declaration on reduction / elimination of hazardous materials i.e.; mercury and lead.</p> <p style="padding-left: 40px;">PRODUCT – In general how does the responder identify product longevity, percent of packaging and packing materials that are recycled/reusable, availability of replacement parts for life extension, cost, and complication to upgrade.</p> <p style="padding-left: 40px;">CORPORATE – detail if company has in place regarding sell/procurement of refurbished/remanufactured products.</p> <p>c. Environmental certifications. Describe how certifications/registrations are identified on the website; as well as labels on equipment and/or packing list.</p> <p>Oracle maintains a significant commitment to the environment as outlined on its Corporate Sustainability website located at http://www.oracle.com/us/corporate/citizenship/sustainability/letter-cso/index.html . All aspects of End of Life Management, Environment Solutions and Environmental Certifications are covered in great detail should the attached information in this proposal not meet the needs of WSCA and NASPO. The attached "Positive Impact" report from Oracle outlines the many programs that Oracle has executed in its own business and that it works with its customers on to maximize sustainability. In addition, Oracle's Take back and recycling program is detailed in a separate document.</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

B	RESPONSE REQUIREMENTS: ENVIRONMENTAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
2	<p>EPEAT REGISTRATION. Responder agrees that applicable products offered that have EPEAT Standards provided under the Master Agreements resulting from this RFP are to have achieved a minimum EPEAT Bronze registration.</p> <p>Products offered by Oracle in this RFP do not maintain EPEAT ratings and as a result, EPEAT does not apply</p>	M	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>n/a storage</p>
3	<p>TOTAL COST OF OWNERSHIP. Describe how your company can provide users information to assist in evaluating the Total Cost of Ownership in utilizing products. E.g. equipment that runs more efficiently, with less supplies, etc.</p> <p>Oracle offers several tools that our sales organization leverages to assist users in calculating total cost of ownership of their purchases. For major programs that involve complex configurations and a variety of different products, Oracle's Insight program is available to enable Oracle and users to calculate TCO, among other important business metrics. Oracle also has "Value Navigator" which is leveraged to compare and contrast cost of operating existing technology and it costs of maintenance, power, etc versus migration and/or consolidation to new technology. These are just two examples of programs and Oracle and our customers leverage to maximize return and assist users with TCO.</p>		<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>
4	<p>ENERGY STAR COMPLIANT PRODUCTS. Describe manufacturer commitment to EnergyStar Program.</p> <p>Oracle's two major data centers employ innovative energy management techniques and qualified for EPA ENERGY STAR rating. We run our Utah Compute Facility at energy levels 70 percent more efficient than the industry average and our Austin Data Center cooling and power distribution systems at energy levels 60 percent lower than the industry average. This is only possible as Oracle deploys the same Server and Storage products being proposed in this RFP and would result in similar savings to our users.</p>		<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>
5	<p>ENVIRONMENTAL IMPROVEMENT PROGRAM. Describe Product environmental improvement program for products that have not yet received the applicable standards or certification. In addition, describe environmental efforts in each of the following areas: reduction/minimization/avoidance of the use of toxic and hazardous constituents (cadmium, chromium, mercury, and/or lead); compliance with international directives such as the European Union's WEEE Directive on reduction of chlorinated plastics (PVC) and brominated flame retardants.</p> <p>Oracle offers EPA ENERGY STAR-qualified products. Visit http://www.oracle.com/green to learn more. Further, we are committed to reducing or altogether removing potentially hazardous substances from our products. For example, most of our hardware products use lead-free solder on their printed circuit boards, and our monitors and displays use less mercury than the amount allowed by the European Union's Restriction of Hazardous Substances Directive 2002/95/EC. Oracle is committed to minimizing the</p>		<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p>


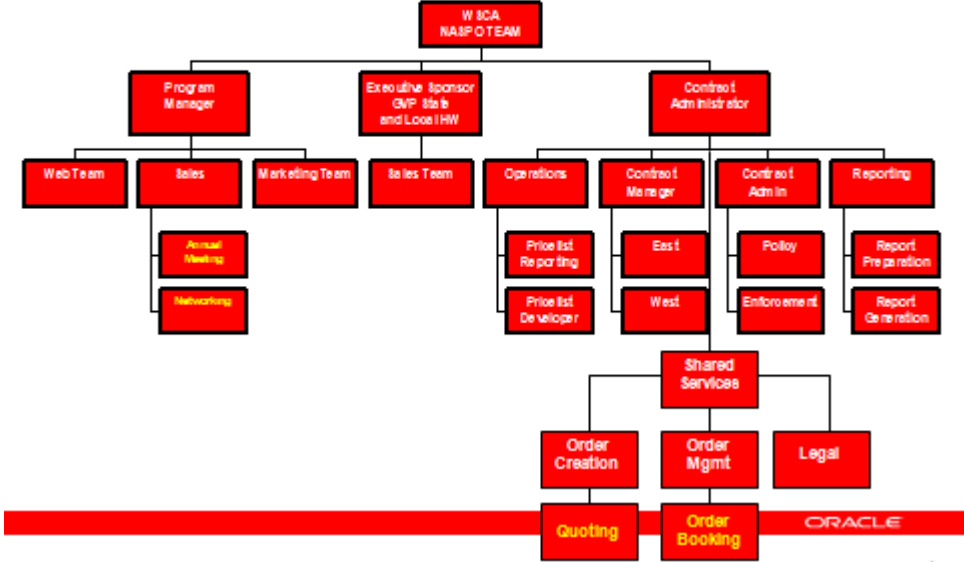
B	RESPONSE REQUIREMENTS: ENVIRONMENTAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>potentially harmful substances used in developing and manufacturing our products. In addition to complying with all applicable substance legislation worldwide, Oracle has initiated efforts to remove and/or reduce other potentially hazardous substances from the design and manufacture of our products. Among legislation Oracle complies with are:</p> <ul style="list-style-type: none"> - European Union's Restriction of Hazardous Substances (RoHS) Directive 2002/95/EC, and Recast Directive 2011/65/EU on or before 02 January 2013 - China's Management Methods for Controlling Pollution by Electronic Information Products (Ministry of Information Industry Order #39) - South Korea's Act for Resource Recycling of Electrical and Electronic Equipment and Vehicles <p>Oracle is adhering to the highest standards for all of our products, regardless of where they are made or sold. All newly designed products released by Oracle should conform to those global substance restrictions and bans in force at the time of their release.</p> <p>Some Oracle products, including servers, use the allowed exemptions for lead that are included in the EU and Korean RoHS laws. Oracle is very concerned about the reliability of unproven alloys in mission-critical applications, and is currently investigating and qualifying lead-free replacements. The goal is to begin using lead-free replacements in exempted products as soon as a viable alternative is available.</p> <p>Oracle is also tracking closely the developments around the European Union's Regulation No 1907/2006 on the Registration, Evaluation, Authorization and Restriction of Chemicals (REACH). Oracle's current position on REACH is included in the following 3 documents along with WEEE compliance statement.</p>		

C. RESPONSE REQUIREMENTS: QUALIFICATIONS

Confirm the responder meets, understands and will comply with the requirement by checking YES. Mandatory Requirements are indicated with “M” need to be checked yes. Describe FULLY and provide detail how the proposal satisfies each item.

C	RESPONSE REQUIREMENTS: QUALIFICATIONS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
1	<p>COMPANY HISTORY. Responders must provide a brief history and description of their company detailing how they will support this Master Agreement:</p> <p>The attached Oracle Company Overview illustrates the vast resources of Oracle to deliver on the requirements of this RFP.</p> <p>Facilities. Responders must indicate number and location of manufacturing plants, distribution outlets, and support centers, as appropriate. Provide information on facility production volume in Calendar Year 2012. Please indicate which facilities have been ISO 14001 certified.</p> <p>The Oracle Server and Storage manufacturing and distribution process primarily consists of assembly, integration and test of all systems provided as a part of this RFP response. Oracle maintains relations with third party contract manufacturers to deliver component products to customers in an on demand fashion. Oracle's primary manufacturing facility is in Hillsboro, Oregon and has been ISO 14001 Certified. Approximately \$1B in revenue goes through the Oracle plant in Hillsboro, Oregon on an annual basis from our 90,000 square feet of manufacturing space, using around 9 Mega Watts of power. Hillsboro's position in Oracle's supply chain fits a niche of delivering solutions that are highly complex, mission critical, and result in a simplified supply chain. We do final assembly and test on Oracle products including high end systems, high & complex power requirements, and complex, low volume products that require a highly skilled, stable workforce. In addition, we specialize in combining and integrating finished good products from multiple suppliers into a tested solution where the Oracle content is extensive for our customers. This often includes significant software load, including third party or customer software.</p> <p>Personnel. Responders must include a map or other documentation that indicates by state the number and type of sales, support personnel, or other resources that are employed to service purchase orders and/or equipment for non-federal governmental customers.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

C	RESPONSE REQUIREMENTS: QUALIFICATIONS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>Oracle's State and Local Government Server and Storage team consists of 68 sales, sales consulting and operations support personnel dedicated to state government, local government and primary education customers across the United States. This team resides across 17 of the 38 States that have provided Intent to Participate Notices. In addition, this team is on average in most States that participate in WSCA at least once per quarter to service customer needs, provide product updates and roadmaps, and to assist with architectural designs and concepts. In addition, Oracle's Customer Support organization employees over 800 field engineers across North America to support purchase orders and equipment that would be acquired via this contract. Field engineering resources support all Oracle Hardware customers in the geographies in which they reside, so these support personnel would have some responsibility for Federal Government customers in addition to commercial, state, local and Education customers.</p> <div data-bbox="394 592 1354 1263"> <p>Oracle Personnel dedicated to WSCA-NASPO</p> <p>ORACLE</p> </div> <p>Organization. Responders must include an organization chart and a thorough narrative describing how the Master Agreement will be supported from senior management down to field technicians including the use of any</p>		

C	RESPONSE REQUIREMENTS: QUALIFICATIONS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>wholly owned subsidiaries or subcontractors.</p> <p> Oracle Contract Management Team</p>  <p>The Executive Sponsor for the WSCA-NASBO Master Agreement is David Gibson, Group Vice President for Oracle's U.S. State and Local Government Infrastructure business unit. In addition to the sales, sales consulting and field engineering resources outlined above Oracle's State and Local government team consists of a program manager, operations, contract management, contract administration, reporting, order creation and order processing teams to support the Master Agreement.</p> <ul style="list-style-type: none"> • The Program manager is responsible for regular communications with the WSCA-NASBO team, coordinating quarterly and/or annual reviews and for managing Oracle's website to support the Master agreement • The Operations team is responsible for management of the Price List on a monthly and quarterly basis to ensure accurate products, pricing and discounts are available to end users • The Contract management team ensures that all orders are in compliance with the Master Agreement 		

C	RESPONSE REQUIREMENTS: QUALIFICATIONS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<ul style="list-style-type: none"> • The Contract Administration team ensures that all contract terms are met throughout the term of the agreement. • The reporting team ensures that quarterly and annual sales reporting is done accurately and delivered on time. • Order creation is delivered by the Quoting team who generates quotes and proposals for end users in compliance with contract terms and pricing • The Order Management team processes purchase orders, again, in compliance with contact terms and conditions in order for Oracle's manufacturing and distribution team to deliver the right products in a timely fashion. <p>In addition to the Oracle teams outlined above, Oracle also has the Oracle Partner Network (OPN) that is leveraged in many parts of the United States to support the Master Agreement. Oracle's Partner Networks consists of 1000s of partners worldwide. These partners include both Independent Software Vendors(ISVs) that build software products that run on Oracle's Servers and Storage products as well as Value Added Resellers (VARs) that provide local presence in various States along with various certifications such as Minority Owned Business, Small Business, Veteran Owned Business, and others. Oracle will employ these partners in areas of the U.S. where the most value can be added for end users and where these partners provide other products and services to WSCA-NASBO states to make the implementations of IT projects more affective. Selection of partners will be made on a State by State basis once a Master Agreement has been established.</p>		
2	<p>CONTRACT VENDOR RESPONSIBILITY. Contract Vendors shall be responsible for successful performance of the Master Agreement and also for the successful performance of any and all of their partners.</p> <p>The Contract Vendor is to be the sole point of contact as applicable by Master Agreement with regard to contractual matters, payment of any and all charges resulting from the purchase of the equipment and maintenance of the equipment for the term of the Master Agreement unless otherwise specified by a Participating State in a Participating Addendum and/or the Master Agreement.</p> <p>The Contract Vendor must be able to receive, process, and invoice orders unless the Participating State has agreed to assign these functions to a partner. The Contract Vendors will be responsible for compliance with requirements under the Master Agreement, even if requirements are delegated to partners. The Contract Vendors and partners must not in any way represent themselves in the name of the Lead State, WSCA-NASPO or Participating States.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
3	<p>PARTNER UTILIZATION. If utilizing partners, the Contract Vendor is responsible for the partners providing products and services, as well as warranty service and maintenance for equipment the partner provides.</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

C	RESPONSE REQUIREMENTS: QUALIFICATIONS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>Each state represented by WSCA-NASPO that chooses to participate in this Master Agreement independently has the option of utilizing partners. Only partners approved by the Participating State may be deployed. The participating State will define the process to add and remove partners in their participating addendum.</p> <p>If partners are proposed, describe:</p> <ul style="list-style-type: none"> process to qualify partners and sales personnel to represent the product. <p>In order to qualify, partners must be a member of the Oracle Partner Network(OPN). To qualify for the Oracle Partner Network, partners must provide full company background, financial status, locations, personnel, experiences, references and more. Oracle's Alliances and Channels organization evaluates the partners business, stability, organization capabilities, success in the market and other factors prior to authorizing the partner to become a member of OPN.</p> <p>Upon approval of the partner into OPN, the partner then must determine the level of relationship they will choose to have with Oracle. Based on the level of relationship with Oracle, the partner's geographic service location(s), business relationships with various WSCA-NASPO end users, the Oracle State and Local government field organization chooses to engage to discuss working together based on a participating states agreement. Working with partners in participating states requires OPN membership and commitment from the partner to service the needs of Oracle Server and Storage customers in the given participating state.</p> <ul style="list-style-type: none"> business relationship between partners and the manufacturer and services to be performed; for example, if partners will only be used for assistance in locating products/services; or if partners will be used to accept orders and payments (with the agreement of the Participating State). <p>The relationship between partners and Oracle on a state by state basis will largely be driven by what Participating Agreements will allow and what specializations any given partner has to support the end user. Oracle's OPN partners have the ability to resale Oracle products and as such typically perform all aspects of solution development, proposal development, and quoting. These partners also accept orders and payments from end users. Where a participating state does not allow partners to directly accept orders Oracle will be directly engaged and partners will not currently be allowed to participate in that State off this agreement.</p> <ul style="list-style-type: none"> how partners are certified <p>OPN members that have made a commitment to excellence in developing, selling, and/or implementing a specific Oracle product or technology can earn specializations for their business.</p>		

C	RESPONSE REQUIREMENTS: QUALIFICATIONS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>Specializations are demonstrated through an assessment that determines the partner's level of competency in a specific area. Partners can select from a wide range of specializations from Oracle's growing product portfolio. Partners that have achieved specialization are</p> <ul style="list-style-type: none"> • Verified as having certified skills and competency achievements across all areas of their business • Recognized by Oracle for their trusted relationships, based on in-depth product and industry knowledge and proven value-add for customers • Preferred by customers and Oracle's own sales team, with validated references for each area of specialization <p>To earn specialized status for a particular area, partners must signify their intent by joining the applicable Knowledge Zone on the Oracle Partner Network portal. Partners then undergo a specialist assessment to determine their current level of competency in that area. Assessments use globally consistent business and competency criteria that are specific to each area of specialization. Whether the partner sells, develops, or implements solutions, the assessment is based on identical criteria. After achieving specialization, partners publish their status in their partner listing in the OPN Solutions Catalog and promote it to end users.</p> <p>Streamlined: Making It Simple, Keeping It Strong OPN allows Oracle partners to participate at a level that best matches their business model. Partners can select their level and type of engagement with Oracle. They can elect to become deep experts in one solution area or offer a range of solutions. All options are recognized in the OPN program.</p> <p>Five OPN Partner Levels Offer More Choices Each of the five partner levels within the OPN program—Diamond, Platinum, Gold, Silver, and Remarketer—has its own criteria for membership. The most basic level is Remarketer, which allows partners to resell Oracle's products. Partners that join at the Gold level or above can also become specialized in specific areas through OPN Specialized to deliver more value to customers in the form of Education and other Services.</p> <ul style="list-style-type: none"> • how partners are contractually bound to the Master Agreement terms and conditions; and <p>The Oracle Partner Network agreement between Oracle and the Partners define the working arrangement between Oracle and the partner to ensure both parties are performing their duties and protected accordingly. In addition, Each OPN partner is required to execute an addendum when doing business in the Public Sector, given the Public Sector operates differently than the commercial market. Mostly importantly, each Partner participating with Oracle in this agreement will also incorporate a Full Use Distribution Addendum into their OPN agreement which defines the contractual terms and conditions necessary for that partner to partner with Oracle on this Master</p>		

C	RESPONSE REQUIREMENTS: QUALIFICATIONS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>Agreement. This Full Use addendum ensures that the partners are contractually bound to the terms and conditions of the Master.</p> <ul style="list-style-type: none"> • how partner sales will be accurately tracked and reported. <p>All Purchase orders received by Oracle that reference the Master Agreement are tagged accordingly at the time of booking by the Oracle Order Management team. Orders are not booked that do not comply with contract terms and conditions whether through a partner or direct. When booked purchase orders are tagged accordingly that reference the Master Agreement the reporting team is able to consolidate all sales (direct and partner) on a monthly, quarterly and annual basis to properly track and report on to meet both internal Oracle reporting requirements and those requirements of the Master Agreement. All data is housed in Oracle Order Management system.</p> <ul style="list-style-type: none"> • Remedy plan if the partner or sales personnel are not in compliance. <p>Any out of compliance activities by the partner or sales personnel trigger a “hold” on all future activity with that partner or sales group to investigate the out of compliance activity and to develop a remediation plan. Depending on the compliance issue, remedies can include changes to the processes used to conduct business but could also include termination of participation in the Master Agreement and/or termination of OPN agreements as appropriate. Oracle has very strict policies on legal compliance and has developed multiple control and review processes to ensure compliance with all contractual obligations. There is a zero tolerance policy on out of compliance activities.</p>		
4	<p>EQUIPMENT AND SERVICES OVERVIEW. Describe ability to provide computer equipment and the services related to supporting the equipment. Include an overview of how the equipment is delivered and serviced.</p> <p>Oracle is a multi-billion dollar corporation spending over \$4B a year in research and development. Our state of the art manufacturing facility in Hillsboro, Oregon allows the company to deliver high quality, high performance, and reliable computer equipment to WSCA-NASPO customers. Oracle employs over 800 field engineers across the United States to support the equipment as required through its life in service. Oracle University, with over 200 delivery employees in North America, offers a variety of training and certification courses to ensure end users have the knowledge and expertise to leverage the investments they make in Oracle Server and Storage equipment. Furthermore, Oracle also employs over 600 people in its Advanced Customer Services (ACS) organization across North America to deliver a variety of services desired and required by end users. Sample ACS services include:</p> <ul style="list-style-type: none"> • System installation and configuration, focused on accelerating return on investment and reducing risk. 	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

C	RESPONSE REQUIREMENTS: QUALIFICATIONS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?		
	<ul style="list-style-type: none">• System optimization, including configuration and performance reviews, to continuously maximize availability and improve performance.• Advanced monitoring & resolution services across the entire IT stack to maximize availability.• Advanced Support Engineers with unparalleled support & operational experience for Oracle server and storage technology. <p>Thoroughly describe offerings and the ability to provide these services (not all services may be applicable to each band):</p> <ul style="list-style-type: none">• Warranty - Break Fix – Non-Warranty Warranty, Break fix and post warranty systems support is provided through Oracle’s Premier Support and the field engineering organization that is over 800 strong. Oracle Premier Support for Systems gives end users the complete server and storage support needed to help prevent problems from happening and resolve them quickly if they do. End users get 24/7 access to Oracle systems specialists and on-site hardware service with rapid response, and online access to knowledge, proactive tools and communities. Oracle Premier Support for Systems also provides support, updates and new releases for Oracle system software including Oracle Solaris, Oracle Linux, Oracle VM, and embedded server and storage software, so end users can stay up-to-date without separate fees. Only Oracle provides a complete, integrated server system coupled with complete, integrated support.• Standard non customized Training Oracle University offers a vast array of Standard (non-customized) training courses. Oracle Systems Training gives systems administrators the option to develop technical expertise in more than one area. Expert Oracle University instructors teach students how to manage users, configure resources, debug common problems, and make simple business process changes. Explore Oracle Systems Categories below to learn more - http://education.oracle.com/pls/web_prod-plq-dad/ou_product_category.getPillarPage?p_pillar_id=7 <p>Training can be delivered in 5 different way with Oracle University, including: Classroom in an Oracle facility, Live Virtual On-line Classroom, Training on-demand, Self Study courses or via Private Events. In addition, Oracle University has certified a number of OPN partners to deliver training across the U.S. for cost effectiveness and convenience.</p> <ul style="list-style-type: none">• Installation/de-installation Oracle’s ACS organization delivers installation and de-installation services as required by end users. Some product lines may be User installable to save time and money. <table><tr><td>Oracle Standard Software Installation and Configuration</td><td>Oracle installs new system software using Oracle best practices and tracks configuration</td></tr></table>	Oracle Standard Software Installation and Configuration	Oracle installs new system software using Oracle best practices and tracks configuration		
Oracle Standard Software Installation and Configuration	Oracle installs new system software using Oracle best practices and tracks configuration				

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		<p>changes. Provides complete testing, validation, and documentation. Some activities may include but not limited to:</p> <ul style="list-style-type: none">• Solaris installation and configuration activities• Solaris Cluster installation and configuration• Security Hardening activities• Virtualization installation and configuration		
	Oracle Standard System Installation	Comprehensive, standard system hardware Installation including site audit, installation and configuration planning documentation, and hardware, network and operating system functionality validation and testing.		
	<ul style="list-style-type: none">• Support Oracle Premier Support for Systems gives end users the complete server and storage support needed to help prevent problems from happening and resolve them quickly if they do. End users get 24/7 access to Oracle systems specialists and on-site hardware service with rapid response, and online access to knowledge, proactive tools and communities. Oracle Premier Support for Systems also provides support, updates and new releases for Oracle system software including Oracle Solaris, Oracle Linux, Oracle VM, and embedded server and storage software, so end users can stay up-to-date without separate fees. Only Oracle provides a complete, integrated server system coupled with complete, integrated support. Learn more about Premier support at http://www.oracle.com/us/support/premier/overview/index.html• Migration Between Oracle’s ACS, or Oracle Consulting Service (OCS) or OPN Partner organizations Oracle has the resources to deliver server and/or storage migration in addition to any other technology or application migration required by end users. While terms of these migration services may need to fall outside this agreement, when an end user needs a solution, Oracle and its partners are capable of delivering.• Asset Tagging While Oracle’s ACS and/or OCS service organization can provide this service at an additional cost to the purchase of equipment, this service has traditionally been performed by an Oracle OPN partner or a systems integrator. Oracle will review requests on a case by case basis and offer proposals are needed.			

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	<ul style="list-style-type: none"> • Staging/Deployment Where a participating state is interested in staging and/or deployment services, Oracle's ACS or OCS service organization can provide a custom solution as required. Oracle understands that resource utilization is a high priority for our end users and can deliver services to specifications as required on a case by case basis. Terms, conditions and pricing will be outside the scope of the Master Agreement. • Image loading There are at least two definitions of the word "Image" – unstructured data (photos, document images, etc) or a "software image or instance" like an operating system or virtualization software. In either case, Oracle's ACS or OCS or an OPN Partner can provide whatever Image Loading services are required by an end user. Loading of operating system, virtualization software, drivers and other "software images" are typically included in Installation or Configuration services proposed with Systems purchase orders. • Image Consulting There are at least two definitions of the word "Image" – unstructured data (photos, document images, etc) or a "software image or instance" like an operating system or virtualization software. In either case, Oracle's Consulting Services (OCS) organization or an OPN Partner can provide whatever Image Consulting services are required by an end user. Consulting related to Images of an operating system, virtualization software, drivers and other "software images" would be provided by Oracle's ACS organization. While Image Consulting can mean many things, Oracle will have the resources to provide services required by end users to meet requirements. Terms, conditions and pricing will be outside the scope of the Master Agreement. • System and Server Configuration Oracle's ACS organization delivers configuration services as required by end users. In addition to comprehensive hardware installation, configuration and planning of system and server configurations are optional for end users but come in standard packages that can be leveraged by end users as needed. Hardware, network and operating system functionality validation and testing can also be included with these configuration services. • Rack and Stack Configuration Oracle's ACS organization delivers configuration services as required by end users. In addition to comprehensive hardware installation, configuration and planning of system and server configurations are optional for end users but come in standard packages that can be leveraged by end users as needed. Hardware, network and operating system functionality validation and testing can also be included with these configuration services. 		

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	<ul style="list-style-type: none"> Maintenance Oracle Premier Support for Systems gives end users the complete server and storage maintenance needed to help prevent problems from happening and resolve them quickly if they do. End users get 24/7 access to Oracle systems specialists and on-site hardware service with rapid response, and online access to knowledge, proactive tools and communities. Oracle Premier Support for Systems also provides support, updates and new releases for Oracle system software including Oracle Solaris, Oracle Linux, Oracle VM, and embedded server and storage software, so end users can stay up-to-date without separate fees. Only Oracle provides a complete, integrated server system coupled with complete, integrated support. Learn more about Premier support at http://www.oracle.com/us/support/premier/overview/index.html Custom service solutions Between Oracle's ACS, or Oracle Consulting Service (OCS) or OPN Partner organizations Oracle has the resources to deliver just about any custom service solution desired by WSCA NASPO organization. While terms of these custom solution offer may need to fall outside this agreement, when an end user needs a solution, Oracle and its partners are capable of delivering no matter the subject matter or complexity. Asset Management Between Oracle's ACS, or Oracle Consulting Service (OCS) or OPN Partner organizations Oracle has the resources to deliver Asset Management services desired by WSCA NASPO organization. This is not a service typically performed by Oracle for server and storage products but is one that can be fulfilled as needed by end users. Recycling/disposal Oracle's "Take back and recycling program", provided as an attachment to this propose outlines Oracle's services in this area. Training and Certification Oracle University offers a vast array of Standard (non-customized) training courses. Oracle Systems Training gives systems administrators the option to develop technical expertise in more than one area. Expert Oracle University instructors teach students how to manage users, configure resources, debug common problems, and make simple business process changes. Explore Oracle Systems Categories below to learn more - http://education.oracle.com/pls/web_prod-plq-dad/ou_product_category.getPillarPage?p_pillar_id=7 <p>Training can be delivered in 5 different way with Oracle University, including: Classroom in an Oracle facility, Live Virtual On-line Classroom, Training on-demand, Self Study courses or via Private Events. In addition, Oracle University has certified a number of OPN partners to deliver training across the U.S. for cost effectiveness and convenience.</p>		

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	<p>Oracle offers a vast array of certifications for its end users. For a complete and comprehensive list of certifications, visit http://education.oracle.com/pls/web_prod-plq-dad/db_pages.getpage?page_id=39 for all the details. As an example, Oracle offers an “Oracle Certified Professional, Oracle Solaris System Administrator” certification. This certification is for system administrators tasked with performing essential system administration procedures on the Solaris Operating System (Solaris OS) and technical application support staff responsible for administering a networked server running on the Solaris OS. After completing the require courses outlined for the certification, two exams must be taken and past along with completion of application form and the certification is awarded.</p> <ul style="list-style-type: none"> • Other services available as allowed in the solicitation <p>Oracle Advanced Customer Support Services helps accelerate return on investment with production readiness and production optimization services. With Oracle Fixed Scope Services that span the entire solution lifecycle, end users choose from a set of fixed price, advanced support packaged services according to unique needs.</p> <ul style="list-style-type: none"> • Standard System Installation • Standard Software Installation and Configuration • Performance Review and Recommendations • Configuration Review and Recommendations • Production Diagnostic Review and Recommendations • Patch Review and Installation <p>In addition, These annual services help maximize availability for mission and business critical environments.</p> <p>Advanced Monitoring and Resolution</p> <p>Mission critical environments demand 24/7 monitoring and support. Oracle Advanced Monitoring and Resolution provides remote monitoring and resolution across the entire IT stack. These annual services help end users quickly identify and resolve issues as well as reduce risk.</p> <p>Solution Support Center</p> <p>Oracle Solution Support Center is the most comprehensive ACS support offering. A Technical Account</p>		

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	<p>Manager and a dedicated team of Advanced Support Engineers work closely with end users, to provide 24/7 personalized support across the entire Oracle IT stack. Proactive advice, regular patch and performance reviews as well as preventative services with diagnostic tools are delivered to ensure the end user Oracle environment is continually optimized.</p> <p>Business Critical Service for Systems</p> <p>This service delivers mission critical support through a combination of 24x7 fault monitoring, priority handling of IT service requests and quarterly reviews and patch installation. Drive higher availability and reduce risk for all mission critical server and storage technologies.</p>		
5	<p>REFERENCES. Submit five (5) examples of current or previous states or other larger governmental entities and/or large educational institutions that have or are currently receiving similar products and services to those proposed by the Responder for this solicitation.</p> <p>State of California – C-IV Welfare Consortium State of Minnesota – Department of Human Services State of Texas – Health and Human Services Commission State of Ohio – Department of Administration Services City of New York – Fire Department</p> <p>List any contracts where the responder has been awarded a statewide price agreement for computer equipment by a central purchasing authority. These must be for Contracts that have been in place during the past three years. The information required in response to this specification should include the name and telephone number of the Contract Administrator, the dollar value of the Contract, plus the effective dates of the contract(s). The State reserves the right to contact these entities.</p> <p>WSCA MPA – Susan Kahle, 651-201-2434, Sept 1, 2009 to August 31, 2014 State of Texas DIR – Kerry Stennett, 512-463-7726, June 6, 2012 to June 6, 2014 State of Ohio – STS – Rose Perkins, 614-466-3605, February 26, 2008 to June 30, 2014 State of Florida – David Bennett, 850-921-4072, September 8, 2008 to September 7, 2014 State of Kansas - Tamarenid X Sherley, 785/296-3122, August 1, 2002 to July 3, 2014</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
6	<p>CUSTOMER SATISFACTION. Describe success in customer satisfaction. This could include current customer satisfaction statistics or survey results concerning the quality of the Products and services offered.</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

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	<p>OVERVIEW</p> <p>Oracle is committed to providing every customer with a superior ownership experience. Customer feedback is key to this commitment, enabling Oracle to gain a clear understanding of how Oracle's performance matches customer expectations and needs. These insights are leveraged to drive improvements across all Oracle lines of business.</p> <p>The foundation of the voice of the customer program is the comprehensive survey program. Over 500,000 customer and partner survey responses – across executives, management, staff, and end users - are received annually. The input provided, combined with feedback from various customer forums and Oracle partners, create an integrated program providing an enterprise-wide view of the customer experience that can be used to manage customer relationships across the lifecycle. A centralized measurement strategy is used across the company. To maximize both efficiency and effectiveness, a structured survey program featuring a portfolio of relationship, transactional and targeted surveys is used:</p> <ul style="list-style-type: none"> • Relationship Survey - Role-based survey designed to capture customer satisfaction consistently across products and services and identify loyalty drivers across cumulative contact experiences over the full ownership lifecycle. • Transactional Surveys - Measure service quality of each organizational unit and trigger improvements to enhance operational effectiveness. • Targeted Surveys - Facilitate qualitative research, enable deep-dives and compliment the relationship and transactional surveys. <p>Further information is provided at: http://www.oracle.com/us/corporate/customers/customer-feedback/index.html.</p> <p>THIRD-PARTY SURVEY VENDORS</p> <p>Oracle relies on several survey vendors to help conduct surveys, leveraging their unique expertise and core competencies to improve the effectiveness of Oracle's Customer Experience Management program. Oracle's primary third-party survey vendor is Vovici, the leading provider of enterprise feedback management solutions.</p> <p>SURVEY RESULTS</p> <p>Results of surveys are considered by Oracle to be proprietary and confidential in nature. Continual measurement, assessment, and refinement have led to focused investments in key areas impacting the value customers receive from their Oracle solutions. Customers are consistently satisfied with Oracle products meeting business needs,</p>		

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	<p>features and functionality and reliability. Standards-based architecture and enhanced integration capabilities across homogenous and heterogeneous environments have been driven by customer needs to reduce total cost of ownership and optimize return on investment. Products are easier to use and easier to upgrade with each release, leading to improved efficiency and effectiveness and measurable benefits received. This focus on the customer has resulted in measurable benefits:</p> <ul style="list-style-type: none"> • Customer satisfaction with Oracle has consistently been increasing each year over the past five years • Customers are more likely than ever before to recommend Oracle and continue purchasing from Oracle • Customers are receiving greater business value from their Oracle solutions 		

D. RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT

Confirm the responder meets, understands and will comply with the requirement by checking YES. Mandatory Requirements are indicated with “M” need to be checked yes. Describe FULLY and provide detail how the proposal satisfies each item.

D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
1	ORDERING AND PAYMENT PROCESS. The ordering and payment process for Products or Services is to be defined in the Participating Addendum. This process may be unique to each State.		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
2	<p>SALES SUPPORT TRAINING. Detail how the responder will train sales staff and partners to ensure they are well versed in the terms and conditions of the WSCA-NASPO Master Agreement. Detail a remedy plan for sales staff and partners who do not comply with Master Agreement terms and conditions.</p> <p>The Oracle State and Local government sales and partner organizations will participate in an on-line webinar providing valuable information about the Master Agreement and processes to follow to ensure compliance with the contract. This webinar will be posted on the State and Local Government intranet website for future reference by existing or new employees. In addition, the Contracts Administration group maintains a contract wiki that is accessible by all sales employees should there be any questions about the agreement. Furthermore, Oracle’s contract management team is engaged in most transactions that will involve this Master Agreement and this team will have answers to any questions that the sales staff and partners have regarding the agreement. Any out of compliance activities by sales personnel trigger a “hold” on all future activity with that sales group to investigate the out of compliance activity and to develop a remediation plan. Depending on the compliance issue, remedies can include changes to the processes used to conduct business but could also include termination of employment. Oracle has very strict policies on legal compliance and has developed multiple control and review processes to ensure compliance with all contractual obligations. There is a zero tolerance policy on out of compliance activities.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
3	<p>CONTRACTING PERSONNEL. Responder must provide contracting personnel to assist states with the completing and processing Participating Addenda. Experience has shown that an adequate number of trained contracting personnel are key to the success of a Master Agreement. Detail how many personnel will be dedicated to provide support to States in securing Participating Addendums with contracting personnel who understand the cooperative purchasing concepts and challenges of signing participating addendums with States who have a variety of additional terms and conditions. Detail how the Contract personnel are chosen and provided training.</p> <p>Oracle’s contract management team for State and Local government consists of three contract personnel. To assist contract personnel, Oracle employs 6 attorney’s dedicated to State and Local Government contracts in the United States. Oracle’s contract and legal personnel are well versed in cooperative purchasing concepts and fully understand that each Participating State will have a variety of additional terms and conditions based on State statutes, and the like that will need to be incorporated into State Participating</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?						
	Addenda. Contract personnel are selected based on experience working in State and Local government, background with complex contracts in the public sector, their understanding of cooperative contracts among other personal and professional traits. Contract personnel are trained on the latest Oracle policies along with changes to various laws and regulations.								
4	<p>PRIMARY ACCOUNT REPRESENTATIVE. Responders must provide a Primary Account Representative to work with the WSCA-NASPO Master Agreement Administrator on all aspects of the Master Agreement. This account representative is responsible for the performance of the Master Agreement and must provide timely response to all requests from WSCA-NASPO Master Agreement Administrator and Participating State. Detail how the account representative is chosen and provided training.</p> <table><tr><td>NAME:</td><td>Cyndi Dominguez, Contract Administrator</td></tr><tr><td>TELEPHONE #:</td><td>303-272-4467</td></tr><tr><td>EMAIL ADDRESS:</td><td>st-local-agreements_us@oracle.com</td></tr></table> <p>Oracle’s contract administrator will serve as the primary interface with WSCA-NASPO administrator, however there are several members of the Oracle team that will support the Oracle Contract administrator for operational details like price list updates, contract amendments, and other items that arise from time to time during the course of the agreement timeline. Oracle’s contract administrator has been selected based on past experience administering cooperative contracts and specifically WSCA. In addition, training is provided regarding Oracle policies and procedures and various laws and regulations that ensure Oracle maintains compliance with the agreement.</p>	NAME:	Cyndi Dominguez, Contract Administrator	TELEPHONE #:	303-272-4467	EMAIL ADDRESS:	st-local-agreements_us@oracle.com	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
NAME:	Cyndi Dominguez, Contract Administrator								
TELEPHONE #:	303-272-4467								
EMAIL ADDRESS:	st-local-agreements_us@oracle.com								
5	<p>COMPLAINT RESOLUTION. Responders must thoroughly describe their procedures for addressing and resolving customer problems and complaints regarding service, equipment, or billing. Include timelines and escalation process.</p> <ol style="list-style-type: none"><u>Issue Complaint Procedures.</u> In the event of complaint or issue, Oracle customer’s first point of contact is their Support Sales Representative (SSR)<u>Oracle Support Escalation Process.</u> Oracle’s reference guide for customer support and problem escalation guidelines are outlined in the attached Customer Reference Guide.<u>Oracle Billing and Complaints.</u> Oracle customers may go directly to the Oracle Collections Department via collections_us@oracle.com and/or they may reach out directly to their SSR for assistance<u>Order and Equipment Compliant Issues.</u> Oracle customers may reach out to the following number 1.800.833.3536 for general sales support.For any problems, issues or complaints that cannot be resolved via the information provided above, an <u>Executive Escalation</u> is warranted to the Group Vice President for State and Local Government. <p>Timelines for problem resolution are hard to predict as time to resolve is largely driven by the complexity and history of the problem. Oracle will do whatever it can to resolve issues as quickly and productively as possible.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>						

D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?						
6	<p>REPORTING. Describe how Contract Vendor adheres to reporting requirements as stated in the Terms and Conditions and ensure accurate reporting to each State. The goals of reporting include:</p> <p>1) Summary Reporting to calculate Administrative Fees to WSCA-NASPO and as required by Participating Entities</p> <p>2) Detailed Product Reporting to manage contract to WSCA-NASPO and as required by Participating Entities</p> <p>All Purchase orders received by Oracle that reference the Master Agreement are tagged accordingly at the time of booking by the Oracle Order Management team. When booked purchase orders are tagged accordingly that reference the Master Agreement the reporting team is able to consolidate all sales (direct and partner) on a monthly, quarterly and annual basis to properly track and report on to meet both internal Oracle reporting requirements and those requirements of the Master Agreement. All data is housed in Oracle Order Management system. Summary reports and Detailed Product reports can be generated from purchase order data captured at the time of booking.</p> <p>Participating States may require additional reporting requirements and will address through their Participating Addendum. Responders must identify below a primary contact responsible for providing the mandatory usage reports</p> <table><tr><td>NAME:</td><td>Cyndi Dominguez, Contract Administrator</td></tr><tr><td>TELEPHONE #:</td><td>303-272-4467</td></tr><tr><td>EMAIL ADDRESS:</td><td>st-local-agreements_us@oracle.com</td></tr></table> <p>The Oracle contract administrator will ensure reports are submitted accurately and on time. The Administrator will leverage Oracle’s State and Local reporting team to extract the data from data repositories in order to format reports that are compliant with the Agreement.</p>	NAME:	Cyndi Dominguez, Contract Administrator	TELEPHONE #:	303-272-4467	EMAIL ADDRESS:	st-local-agreements_us@oracle.com	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
NAME:	Cyndi Dominguez, Contract Administrator								
TELEPHONE #:	303-272-4467								
EMAIL ADDRESS:	st-local-agreements_us@oracle.com								
7	<p>COMMERCIAL OFF THE SHELF AND OPERATING SYSTEM SOFTWARE. Upon request the Software License Agreement is to be presented to the ordering agency at the time of quote. Provide updated releases of licenses originally purchased through the entire contract term if applicable. Provide details regarding operating system and maintenance updates on products sold and detail process to communicate updates to users.</p> <p>Updates to Operating Systems and other systems software are included with Premier Support at the time of server or storage purchase. As long as the end user maintains Premier Support on these server and storage systems, software updates are available. Users are notified via the My Oracle Support portal of updates that are available and downloads are accessible from the same.</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>						
8	<p>WEBSITE. Describe commitment to maintaining a website in adherence to the items provided below. Contract Vendors shall develop and maintain a URL to a web site specific to the awarded Master Agreement that MAY provide:</p> <ul style="list-style-type: none">• Copy of Solicitation & Response• Signed Master Agreement• Signed Participating Addendums• Designated Baseline price list (MSRP, List, Education)		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>						

D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<ul style="list-style-type: none"> • Product and Service Schedule (PSS) • Product specifications, pricing, and configuration aids for the major product categories proposed that can be used to obtain an on-line quote, • Online ordering capability with the ability to remember multiple ship to locations if applicable to product • Service options, service agreements • Contact information for order placement, service concerns (warranty and maintenance), problem reporting, and billing concerns • Sales representatives for participating entities • Purchase order tracking • Links to environmental certification, including but not limited to take-back/recycling programs, EPEAT, Energy Star, etc. • Information on accessibility and accessible products <p>Oracle will maintain a URL specific to the awarded Master Agreement that will contain a majority of the items listed above. Information that is available to all Oracle customers and not specific to this agreement will not be included on this URL. Oracle will also not be providing Online ordering or purchase order tracking on this URL as it is not Oracle intent to provide a password protected URL given the nature of the end users the company interacts with across the WSCA-NASPO participating states.</p> <p>If elements of the website require a secure log-in, Responder to provide listing of item that would require a secure sign-in option e.g. reprinting of invoices, or purchase order tracking. THE REQUESTED WCAG VPAT APPLIES TO THE RESPONDER'S WEBSITE TO BE OFFERED UNDER THE CONTRACT. Responder to provide completed VPAT forms found in the FORMS section of the RFP.</p> <p>Oracle will not be providing a username and password protected URL as a part of this agreement. The number of transactions that will leverage this contract do not warrant such an offering while at the same time, the number of end users needing access to the data provided by Oracle within participating states is very large and therefore broader access to the information provided is in the best interest of all parties.</p> <p>See Oracle's response to VPAT forms in the FORMS section of this response.</p> <p>The Master Agreement website shall offer twenty-four (24) hours per day, seven (7) days per week availability, except for regularly scheduled maintenance times. The website must be separate from the Contract Vendor's commercially available (i.e., public) on-line catalog and ordering systems. No other items or pricing may be shown on the website without written approval from the Lead State</p> <p>Within 30 calendar days of Master Agreement award, the Contract Vendor must provide a sample URL of the Master Agreement webpage to the Lead State for review and approval. The Lead State will review and determine acceptability of the website format and data. If the information is determined to be unacceptable or incorrect, the</p>	M	

D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>Contract Vendor will have 15 calendar days to provide revisions to the Lead State. Once the website is approved, the Contract Vendor may not make material changes to the website without notifying the Lead State and receiving written approval of the changes.</p> <p>Describe commitment to maintaining a website in adherence to the above requirements.</p> <p>With the content exceptions noted above, Oracle is committed to delivering a website that meets the intended requirements for WSCA-NASPO and Participating States. Oracle has managed a WSCA site on the current Master Agreement that is materially the same as the future site the company is committed to supporting.</p>		
9	<p>EMARKETCENTER. The Contractor agrees to cooperate with WSCA-NASPO and SciQuest (and any authorized agent or successor entity to SciQuest) with uploading a hosted catalog or integrating a punchout site. Review the eMarket Center requirements provided on next page and confirm adherence.</p> <p>Oracle agrees to cooperate with WSCA-NASPO and SciQuest in determining the best approach and possible content associated with participating in EMARKET CENTER. Due to the nature of the Enterprise class Server and Storage products offered by Oracle and the complexity of the configurations for many of these products, it may be that only a subset of the PSS would be considered to incorporate in a catalog.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
10	<p>IMPLEMENTATION PLAN AND MARKETING METHODOLOGY. Describe a thorough implementation rollout plan for the first year as part of the proposal. At a minimum, the response should include a description of the methodology (mailings, meetings, seminars, press releases, personal contacts) proposed, estimated dates and location of activities, including tasks to be performed and the timeframe for the completion of each task. Include sample rollout and with their proposals. Responders are reminded that once a statewide participating addendum is in place, nearly every governmental entity, public school and university within the state may use the Contract Vendor's Master Agreement.</p> <p>Oracle understands the importance of developing an effective marketing and implementation plan for the maximized use of the WSCA-NASPO contract. Core to the mission of this plan are two key functions that include the Oracle team getting the required WSCA contract knowledge and our customers having a good understanding of the products, services and ultimate benefits of the contract.</p> <p>The Oracle implementation methodology and strategy has three components:</p> <p>Internal education – Sales and Support Teams External education – Customers and WSCA-NASPO administrators Technology platforms – Tools to facilitate effective communications</p> <p>Oracle has a large presence across the country in State Government, Local Government and Education. We</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>plan to leverage our substantial sales force and partner community to provide education and information to customers. This effort will result in the adoption of the WSCA contract and yield product and service sales that benefit all parties. The Oracle sales team overviewed earlier in this Requirement narrative is the Oracle team directly responsible for Systems and Storage Sales to WSCA states. In addition to this team, Oracle has a dedicated Inside Sales team based in Burlington, Massachusetts who will play a large role in outbound customer communication and Oracle also has sales teams serving the Public Sector in other lines of business, like Core Technology, Applications, Advanced Customer Services, Global Business Units and others. These extended sales teams will also be aware of the WSCA contract and will be able to educate WSCA administrators and customers to an even greater extent than the core Systems and Storage teams resulting in broader adoption, education and use of the Agreement.</p> <p>Internal Education -Sales Information and Marketing</p> <p><u>Website – within 30 days of Agreement Launch</u> Oracle will maintain an internal WSCA website that includes current product and pricing information that enables our sales personnel to find useful details about the products available under the Agreement. This website will be the central repository for WSCA Agreement information. Availability of the website will be almost immediate upon contract award.</p> <p><u>Sales Support Resources – within 30 days of Agreement Launch</u> Oracle has developed various sales support resources for use by Sales Representatives, as well as Sales Consultants and support personnel. These resources will contain product information and implementation methods to help our sales people quote WSCA Agreement products and services to customers wishing to purchase via the Agreement. These resources are posted on the Internal Oracle State and Local Government Systems website.</p> <p><u>Quarterly Reviews – within the first 90 days of Agreement Launch and on-going</u> The Oracle Plan includes a series of workshops with our sales teams to assure appropriate understanding of our products and prices and to answer questions specific to a given Participating States agreement. These reviews occur quarterly by region and will include important contract information to ensure the Sales and Support teams are well educated to position the agreement. As indicated, Oracle performs Quarterly Reviews sessions on a regular basis to ensure updates to the Agreement are constantly provide to the Sales teams. with our inside sales staff to assure a complete understanding of the pricing and reporting requirements as delineated in our existing contracts.</p> <p>External Education – Customers and WSCA Admin Training</p> <p>An effective program for customer awareness and training will play a key role in the success of Oracle WSCA</p>		

D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>Agreement. During the first months after contract award, Oracle will engage our team across the country to provide an introduction and information about the new Agreement for customers located across the country. At the same time, we will conduct focused sessions aimed at particular clients with special needs and requirements. These programs will play a key role in advancing the wide customer acceptance of the Agreement. After our initial introductory engagement, we will continue to conduct WSCA Agreement seminars/webinars to assure that our customers have the latest information.</p> <p>Oracle will deliver a well defined program designed to provide orientation, training, and education on Oracle WSCA products and services to a broad range of customers and end-users as well as WSCA administrators as needed. We will provide orientation on Oracle's WSCA agreement to customers and partners (where appropriate) across the country. Oracle will provide training to support the administrative functions of the order management and the sales/order functions of the Oracle extending team.</p> <p><u>Website – within 30 days of launch</u></p> <p>Oracle will update Oracle WSCA website that will detail the product offerings and will be created upon contract execution. Other information required in the agreement will be posted to this site. Once the updated website is in place, the Sales teams will communicate with the broad base of Oracle customers leveraging the WSCA agreement to inform them of the new Agreement and the updated website.</p> <p><u>Trade Shows – on-going starting in the first 90 days of launch</u></p> <p>Oracle participates in a wide variety of trade shows and conferences across the Country. These venues allow the Oracle team to communicate with both existing customers that leverage the WSCA agreement but also with customers that may not currently leverage the agreement. Oracle typically develops a flyer that contains contract information for a given states and provides this flyer to attendees at these events. A few examples of trade shows and conferences attended by the Oracle team include:</p> <p>Center for Digital Government – Digital Summits (Oracle attends 20 to 25 event per year in key WSCA states) National Association of State CIOs (NASCIO) National Association of Counties (NACO) Medicaid Enterprise Systems Conference Among many others</p> <p>Oracle also hosts a number of “<u>Tech Days</u>” across the country on a quarterly basis. These Tech days are sponsored by the customer organization and tend to involve anywhere from 10 to 100 attendees. The Sales team would leverage these venues to communicate the value of the agreement to as many customers as possible. These events occur on an on-going basis over the course of a given fiscal year.</p> <p>Technology Platforms –Tools to facilitate effective communications</p>		

D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>Oracle will use a variety of different approaches to maximize our implementation plan on the new agreement, including:</p> <p>Seminars/webinars – conferences, trade shows, tech days are just examples</p> <p>Email communication will be broadly use as soon as a new agreement is in place to communicate with Oracle customers</p> <p>Information on the Oracle WSCA website will be used to educate all constituents</p>		
11	<p>ECOMMERCE. Thoroughly describe the ability or commitment to accept and process purchase orders electronically, as well as online payment via a purchase card. The ability to provide electronic funds transfer and/or a seamless electronic interface to governmental accounting systems should be thoroughly described.</p> <p>Due to lower number of transaction associated with products purchased from Oracle on this Server and Storage Master Agreement, Oracle does not intend on providing the ability to accept and process purchase orders electronically nor does the company intend to provide a facility to accept online payments or funds transfers.</p>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
12	<p>EMPLOYEE PURCHASE PROGRAM: Employee purchase programs are within the scope of this procurement. If provided for by an Entity's Participating Addendum, the Contractor may offer discounted products, within the scope of the contract, to employees of that WSCA participating entity as Individual Liabile (IL) accounts ("Employee Purchase Program"). This may include, but not limited to Bring Your Own Devise (BYOD) programs. All terms and conditions, related to the Employee Purchase Program will be detailed in the entities Participating Addendum.</p> <p>Given the nature of Oracle's Enterprise products in the Server and Storage band, Oracle does not intend to offer an Employee Purchase Program within the Scope of its Master Agreement.</p>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>

EMARKETCENTER REQUIREMENTS

In July 2011, WSCA-NASPO entered into a multi-year agreement with SciQuest, Inc. whereby SciQuest will provide certain electronic catalog hosting and management services to enable eligible WSCA-NASPO entity's customers to access a central online website to view and/or shop the goods and services available from existing WSCA-NASPO Cooperative Contracts. The central online website is referred to as the WSCA-NASPO eMarket Center Contractor shall either upload a hosted catalog into the eMarket Center or integrate a punchout site with the eMarket Center.

Supplier's Interface with the eMarket Center

There is no cost charged by SciQuest to the Contractor for loading a hosted catalog or integrating a punchout site.

At a minimum, the Contractor agrees to the following:

1. **Implementation Timeline:** WSCA-NASPO eMarket Center Site Admin shall provide a written request to the Contractor to begin enablement process. The Contractor shall have fifteen (15) days from receipt of written request to work with WSCA-NASPO and SciQuest to set up an enablement schedule, at which time SciQuest's technical documentation shall be provided to the Contractor. The schedule will include future calls and milestone dates related to test and go live dates. The contractor shall have a total of Ninety (90) days to deliver either a (1) hosted catalog or (2) punch-out catalog, from date of receipt of written request.
2. **Definition of Hosted and Punchout:** WSCA-NASPO and SciQuest will work with the Contractor, to decide which of the catalog structures (either hosted or punch-out as further described below) shall be provided by the Contractor. **Whether hosted or punch-out, the catalog must be strictly limited to the Contractor's awarded contract offering (e.g. products and/or services not authorized through the resulting cooperative contract should not be viewable by WSCA-NASPO Participating Entity users).**
 - a. Hosted Catalog. By providing a hosted catalog, the Contractor is providing a list of its awarded products/services and pricing in an electronic data file in a format acceptable to SciQuest, such as Tab Delimited Text files. In this scenario, the Contractor must submit updated electronic data quarterly to the the eMarket Center for Lead State's approval to maintain the most up-to-date version of its product/service offering under the cooperative contract in the eMarket Center.
 - b. Punch-Out Catalog. By providing a punch-out catalog, the Contractor is providing its own online catalog, which must be capable of being integrated with the eMarket Center as a. Standard punch-in via Commerce eXtensible Markup Language (cXML). In this scenario, the Contractor shall validate that its online catalog is up-to-date by providing a written update quarterly to the Contract Administrator stating they have audited the offered products/services and pricing listed on its online catalog. The site must also return detailed UNSPSC codes (as outlined in line 3) for each line item. Contractor also agrees to provide e-Quote functionality to facilitate volume discounts.
3. **Revising Pricing and Product Offerings:** Any revisions (whether an increase or decrease) to pricing or product/service offerings (new products, altered SKUs, etc.) must be pre-approved by the Lead State and shall be subject to any other applicable restrictions with respect to the frequency or amount of such revisions. However, no cooperative contract enabled in the eMarket Center may include price changes on a more frequent basis than once per quarter. The following conditions apply with respect to hosted catalogs:
 - a. Updated pricing files are required by the 1st of the month and shall go into effect in the eMarket Center on the 1st day of the following month (i.e. file received on 1/01/13 would be effective in the eMarket Center on 2/01/13). Files received after the 1st of the month may be delayed up to a month (i.e. file received on 11/06/09 would be effect in the eMarket Center on 1/01/10).
 - b. Contract Administrator-approved price changes are not effective until implemented within the eMarket Center. Errors in the Contractor's submitted pricing files will delay the implementation of the price changes in eMarket Center.

4. Supplier Network Requirements: Contractor shall join the SciQuest Supplier Network (SQSN) and shall use the SciQuest's Supplier Portal to import the Contractor's catalog and pricing, into the SciQuest system, and view reports on catalog spend and product/pricing freshness. The Contractor can receive orders through electronic delivery (cXML) or through low-tech options such as fax. More information about the SQSN can be found at: www.sciquest.com or call the SciQuest Supplier Network Services team at 800-233-1121.
 5. Minimum Requirements: Whether the Contractor is providing a hosted catalog or a punch-out catalog, the Contractor agrees to meet the following requirements:
 - a. Catalog must contain the most current pricing, including all applicable administrative fees and/or discounts, as well as the most up-to-date product/service offering the Contractor is authorized to provide in accordance with the cooperative contract; and
 - b. The accuracy of the catalog must be maintained by Contractor throughout the duration of the cooperative contract between the Contractor and the Contract Administrator; and
 - c. The Catalog must include a Lead State contract identification number; and
 - d. The Catalog must include detailed product line item descriptions; and
 - e. The Catalog must include pictures when possible; and
 - f. The Catalog must include any additional WSCA-NASPO and Participating Addendum requirements.*
 6. Order Acceptance Requirements: Contractor must be able to accept Purchase Orders via fax or cXML.
 - a. The Contractor shall provide positive confirmation via phone or email within 24 hours of the Contractor's receipt of the Purchase Order. If the Purchasing Order is received after 3pm EST on the day before a weekend or holiday, the Contractor must provide positive confirmation via phone or email on the next business day.
 7. UNSPSC Requirements: Contractor shall support use of the United Nations Standard Product and Services Code (UNSPSC). UNSPSC versions that must be adhered to are driven by SciQuest for the suppliers and are upgraded every year. WSCA-NASPO reserves the right to migrate to future versions of the UNSPSC and the Contractor shall be required to support the migration effort. All line items, goods or services provided under the resulting statewide contract must be associated to a UNSPSC code. All line items must be identified at the most detailed UNSPSC level indicated by segment, family, class and commodity. More information about the UNSPSC is available at: <http://www.unspsc.com> and <http://www.unspsc.com/FAQs.asp#howdoesunspscwork>.
 8. Applicability: Contractor agrees that WSCA-NASPO controls which contracts appear in the eMarket Center and that WSCA-NASPO may elect at any time to remove any supplier's offering from the eMarket Center.
 9. The Lead State reserves the right to approve the pricing on the eMarket Center. This catalog review right is solely for the benefit of the WSCA-NASPO Contract Administrator and Participating Entities, and the review and approval shall not waive the requirement that products and services be offered at prices (and approved fees) required by the Master Agreement.
- * Although suppliers in the SQSN normally submit one (1) catalog, it is possible to have multiple contracts applicable to different WSCA-NASPO Participating Entities. For example, a supplier may have different pricing for state government agencies and Board of Regents institutions. Suppliers have the ability and responsibility to submit separate contract pricing for the same catalog if applicable. The system will deliver the appropriate contract pricing to the user viewing the catalog.

Several WSCA-NASPO Participating Entities currently maintain separate SciQuest eMarketplaces, these Participating Entities do enable certain WSCA-NASPO Cooperative Contracts. In the event one of these entities elects to use this WSCA-NASPO Cooperative Contract (available through the eMarket Center) but publish to their own eMarketplace, the Contractor agrees to work in good faith with the entity and WSCA-NASPO to implement the catalog. WSCA-NASPO does not anticipate that this will require substantial additional efforts by the Contractor; however, the supplier agrees to take commercially reasonable efforts to enable such separate SciQuest catalogs.

2012 CORPORATE CITIZENSHIP REPORT

Positive impact

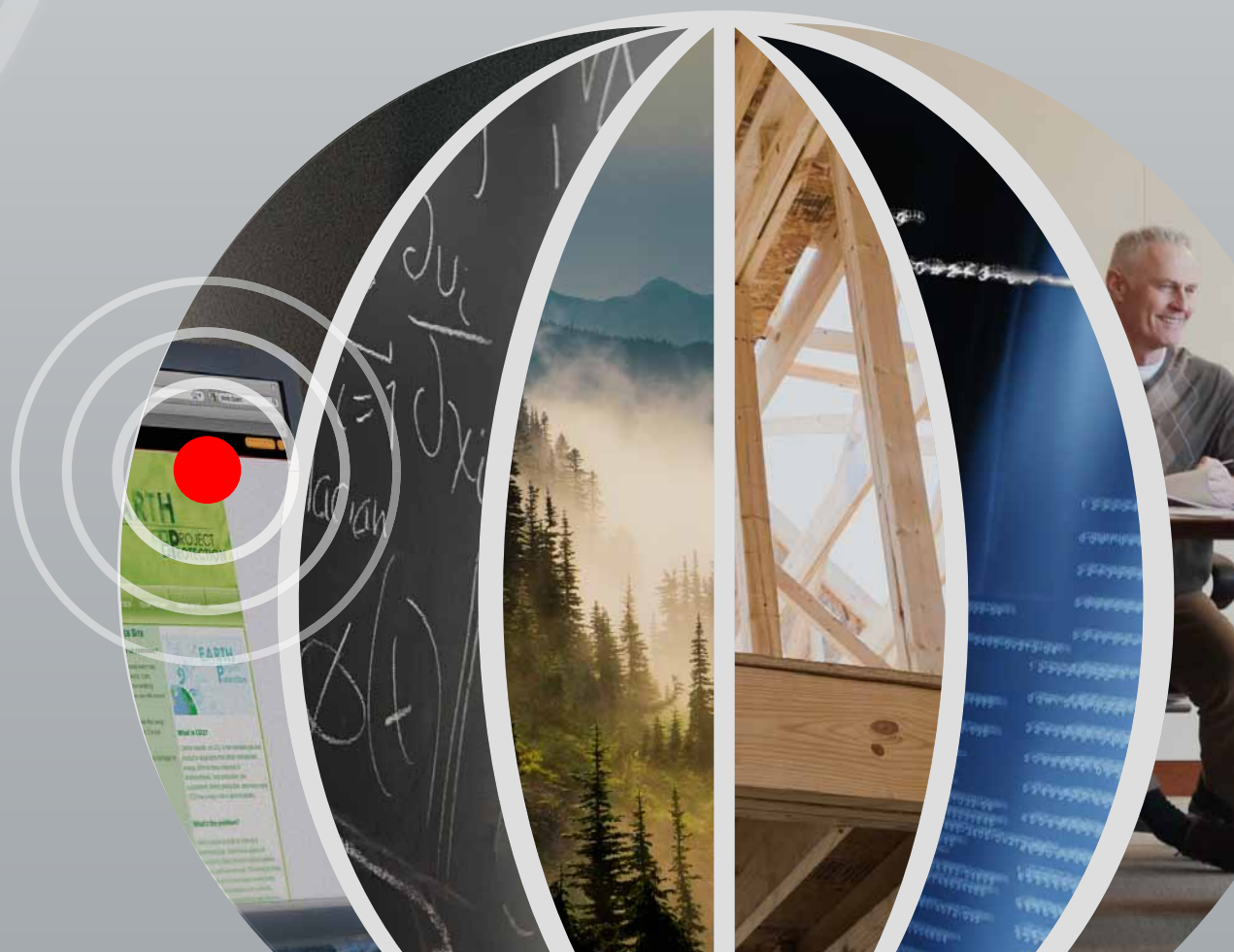


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Letter from Oracle President



Safra A. Catz
President and CFO

The technology industry is critical to global progress and prosperity, and Oracle's corporate citizenship initiatives are grounded in our technology leadership. We are committed to using our resources to increase opportunity, protect the environment, advance education, and enrich community life.

Oracle invests more than \$4.5 billion in research and development annually. Our technology is built on open and public industry standards, and Oracle engineers drive innovation by participating in 119 standards-setting organizations. Open interfaces, documented specifications, and standards-based development tools lower IT costs, while providing increased choice, interoperability, and flexibility. In addition to open standards, Oracle also contributes to, tests, and supports open source technologies. Java, MySQL, Linux, and VirtualBox are just a few examples of products offered by Oracle in the context of our total, complete, and open technology portfolio.

SUSTAINABILITY

Oracle is committed to developing practices and products that help protect the environment. Our database, middleware, applications, server, and storage technologies help our customers



meet their sustainability goals, while providing bottom-line benefits. Oracle's sustainability solutions offer an unmatched breadth and depth of capability, and we are continuing to innovate. This report illustrates how our customers are using Oracle solutions to reduce their environmental impact and meet regulatory compliance requirements. It also discusses the environmentally and socially responsible business practices we employ as we operate our business, including our supply chain, facilities, and energy-efficient data centers.

EDUCATION

Oracle has leveraged its technology leadership to advance education for nearly 20 years. In FY12, we achieved a new milestone—our technology education programs now reach more than two million students annually. Through the Oracle Academy, we grant Oracle software to secondary schools, colleges, and universities in 97 countries. Educators use our products, in combination with the curriculum, Oracle Press books, lectures, certification preparation, and community resources we provide, to equip students with the technical skills they need to enter the global workforce prepared to succeed.

GIVING AND VOLUNTEERING

Each year Oracle donates millions of dollars to nonprofit organizations that emphasize science, technology, engineering, and math (STEM) education. We also offer grants to organizations with which we volunteer, helping to improve the quality of life in communities where our employees live and work. In FY11 and FY12, we matched employee donations to 2,800 nonprofits and initiated more than 1,000 volunteer projects to support schools, teachers, food banks, the environment, and health and human service organizations globally.

We are proud of Oracle's technology leadership and the positive impact that our corporate citizenship efforts are having on society. If you would like to share your feedback with us, please contact us at citizenship_ww@oracle.com.

Safra A. Catz
President and CFO

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Sustainability

Oracle
Corporate
Citizenship
Report
2012

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Letter from Chief Sustainability Officer

Oracle products don't just help customers better manage their businesses; they also help them meet their sustainability goals. Because of this, we are especially pleased to release this sustainability report.

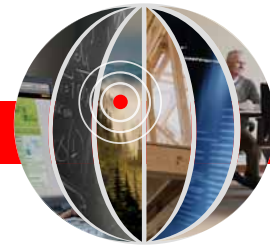


Jon Chorley
Chief Sustainability Officer
Vice President, Product Strategy

Most sustainability reports published today discuss internal policies and programs regarding how businesses are decreasing energy and water consumption, minimizing waste and travel, more effectively disposing of or recycling hardware products at the end of their useful life, and ensuring that their vendors and supply chain partners adhere to specific sustainability-related requirements.

While Oracle's sustainability report addresses each of these subjects, it also covers one more—how Oracle technology helps companies better execute and measure their own sustainability initiatives. In collaboration with our partners, Oracle provides sustainability solutions that can be easily integrated with our customers' core business activities. Our sustainability solutions cover an unmatched breadth and depth of capability, and we are continuing to invest and innovate.

Throughout this report, you can read about Oracle's recent sustainability-related accomplishments, including the following highlights.



- We released Oracle Environmental Accounting and Reporting, a product that enables companies to better manage and report their environmental footprint. This product joins the many other Oracle products that can help customers reduce their environmental impact. We employ Oracle technology and environmentally responsible business practices as we operate our business, including our supply chain, facilities, and energy-efficient data centers.
- For the fifth year in a row, Oracle Eco-Enterprise Innovation Awards were given to 11 customers that are using Oracle products to meet their sustainability goals, and to six partners that helped them achieve those goals.
- Oracle's two major data centers employ innovative energy management techniques and qualified for EPA ENERGY STAR rating. We run our Utah Compute Facility at energy levels 70 percent more efficient than the industry average and our Austin Data Center cooling and power distribution systems at energy levels 60 percent lower than the industry average.

- Oracle's hardware manufacturing facilities maintained their ISO 14001 certifications.
- Electricity usage at Oracle headquarters in Redwood Shores, California, dropped 28 percent over the last 10 years.

We are proud of our efforts to minimize Oracle's environmental impact and the work we do to help our customers do the same. If you would like to share your feedback with us, please feel free to contact us at citizenship_ww@oracle.com.

Jon Chorley
Chief Sustainability Officer
Vice President, Product Strategy

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Oracle develops a range of software and hardware solutions that help companies better execute and measure their sustainability initiatives.



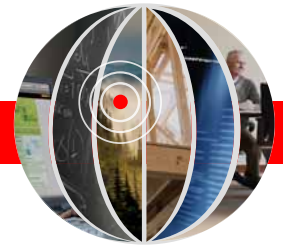
Oracle's environmental policy outlines our commitment to sustainable business practices.

[Read the Policy](#)

Leading businesses recognize that environmental responsibility is good business. Oracle operates its business according to environmental best practices, and we use our own sustainability products to improve our bottom line.

Because Oracle technologies evolve at a very rapid rate, we are intentionally not presenting details regarding our sustainability solutions here. For the most complete and current information available, including case studies on how Oracle products are helping customers meet their environmental objectives, visit the following Websites.

- [Oracle Sustainability Solutions](#)
- [Customer Case Studies](#)



Oracle in Action



North County Transit District
[Watch the Video](#)

Oracle in Action



Earth Day Interview with Jon Chorley
[Watch the Video](#)

Awards and Recognition

**GOOD
DESIGN**

In FY12, Oracle was honored with a Green Product Design Award from the European Centre for Architecture Art Design and Urban Studies.

Awards and Recognition



In FY12, Oracle named one of the best companies to partner with by CRN.

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Products



Oracle honors customers who use our products to substantially reduce their environmental impact.

ECO-ENTERPRISE AWARDS: ORACLE ECO-ENTERPRISE INNOVATION AWARDS FOR 2012

Oracle unveiled the winners of the 2012 Oracle Excellence Award: Eco-Enterprise Innovation at the Oracle OpenWorld conference in San Francisco. The recipients of these awards use Oracle products to help with their sustainability initiatives. By their use of green business practices and Oracle technology, these customers have been able to reduce their environmental footprint while also reducing costs.

These awards were presented by Jeff Henley, Oracle Chairman of the Board, in Oracle's fifth annual sustainability awards session. Several of the winning customers also chose to include their partners who had helped these customers with their sustainability initiatives.

Winners hail from a wide range of industries and regions. The winning nomination forms were selected by a panel of 6 judges. 3 judges are from Oracle and the other 3 judges include: Heli Hel Helskyaho: CEO Miracle Finland Oy and President Oracle User Group Finland; Debra Lilley: Council Member and Past President UKOUG; and Kathleen Schwillie: Vice President, Educational Design and Development, National Geographic Education.

ECO-ENTERPRISE INNOVATION AWARD RESULTS

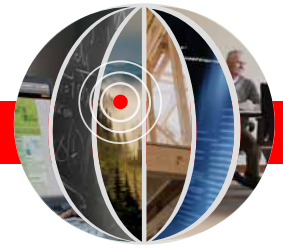
The winning companies are:

- Dena Bank
- Earth Rangers Centre for Sustainable Technology
- Grupo Pão de Açúcar

- Health Authority – Abu Dhabi
- Korean Air
- North County Transit District
- Orlando Utilities Commission
- Ricoh - Europe
- Schneider Electric
- Severn Trent Water
- Terracap

The winning partners are:

- Hitachi Consulting
- Infosys
- Memora Innovative Processes
- Oracle Consulting
- Raqmiyat LLC
- TeamCain



The recipients of these awards use Oracle products to help with their sustainability initiatives. By their use of green business practices and Oracle technology, these customers have been able to reduce their environmental footprint while also reducing costs.

Oracle also awarded Ian Winham, Executive Vice President and Chief Financial Officer from Ricoh Europe with Oracle's Chief Sustainability Officer of the Year award. Ricoh Europe is a multinational imaging and electronics company with a strong commitment to sustainability. Ian was honored for his leadership in dramatically reducing Ricoh's environmental impacts by leveraging Oracle's applications and underlying technology. ●



Ian Winham, Executive Vice President and Chief Financial Officer from Ricoh Europe accepting Oracle's Chief Sustainability Officer of the Year award.

[View all customers.](#)

See the [2011 winners](#).

See the [2010 winners](#).

See the [2009 winners](#).

See the [2008 winners](#).

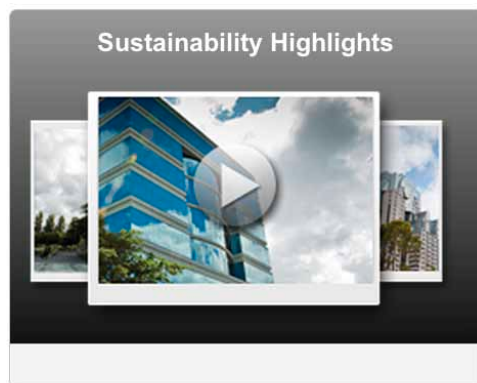
Awards and Recognition



In FY12, Oracle received the Silver International Design Excellence Award for Computer Equipment - Sun Ray 3 Series Clients.

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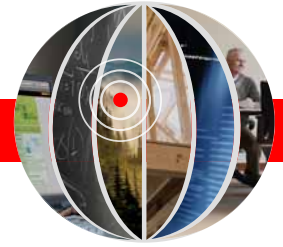
Oracle engages with industry, trade, and government organizations and associations to define standards and best practices for sustainable IT solutions.



[Launch the slideshow](#)

Following are some of the organizations with which Oracle participates:

- American Chamber of Commerce to the European Union (AMCHAMEU)
- Asia-Pacific Economic Cooperation (APEC)
- Business and Industry Advisory Committee to the OECD (BIAC)
- Business Action to Support the Information Society
- Business Europe
- Corporate Eco Forum (CEF)
- DigitalEurope
- Electronic Industry Citizenship Coalition (EICC)
- Electronic Product Environmental Assessment Tool (EPEAT)
- European Telecommunications Standards Institute (ETSI)
- International Committee for Information Technology Standards (INCITS)
- Information Technology Industry Council (ITI)
- International Chamber of Commerce (ICC)
- International Standards Organization (ISO)



- IPC Association Connecting Electronics Industries
- Joint Electronic Device Engineering Councils (JEDEC)
- National Center for APEC (NCAPEC)
- Organization for Economic Co-operation and Development (OECD)
- PCI Industrial Computer Manufacturers Group
- Silicon Valley Leadership Group
- Sustainability Roundtable, Inc.
- TechAmerica Europe
- TechAmerica China RoHS Steering Committee
- The Green Grid
- US-ASEAN Business Council
- U.S.-India Business Council (USIBC)
- United States Council for International Business (USCIB)

In our work with these organizations, Oracle emphasizes sustainability standards, green information and communication technology (ICT), hardware supply chain issues, and energy efficiency. Below are some examples of Oracle's activities with respect to each of these topics.



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SUSTAINABILITY STANDARDS

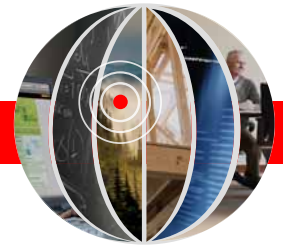
Oracle works with the International Committee for Information Technology Standards to set standards for sustainable IT solutions.

As part of our work with the International Chamber of Commerce (ICC), Oracle acts as Vice Chair of the ICC's Digital Economy Committee. In this capacity, Oracle participated in the development of a published paper on ICT and sustainability. Oracle remains active as the Committee expands both this paper and the broader sustainability-related work of the ICC.

As part of our work with the International Committee for Information Technology Standards, Oracle is helping to define standards for best practices in sustainable IT and a data center maturity model.

GREEN ICT

Oracle works with organizations such as the Green Grid, the Information Technology Industry Council, GridWise Alliance, Storage Network, Carbon Trust Standard, the European Smart Metering Industry Group, and the European Smart Network



Association to explore best practices related to green ICT.

HARDWARE SUPPLY CHAIN

- Oracle is a member of the Electronics Industry Citizenship Coalition (EICC) and actively participates with other industry group members to address issues in our respective hardware supply chains.

ENERGY EFFICIENCY

- As a part of our work with the Organization for Economic Co-operation and Development (OECD), Oracle chairs the OECD's Information Communication Computing Policy (ICCP) committee. In this capacity, Oracle helps assess and explore best practices related to energy efficiency and sustainability within our industry.
- We announced our [support of the White House's Green Button Initiative](#) to help utility companies provide customers access to energy use data.



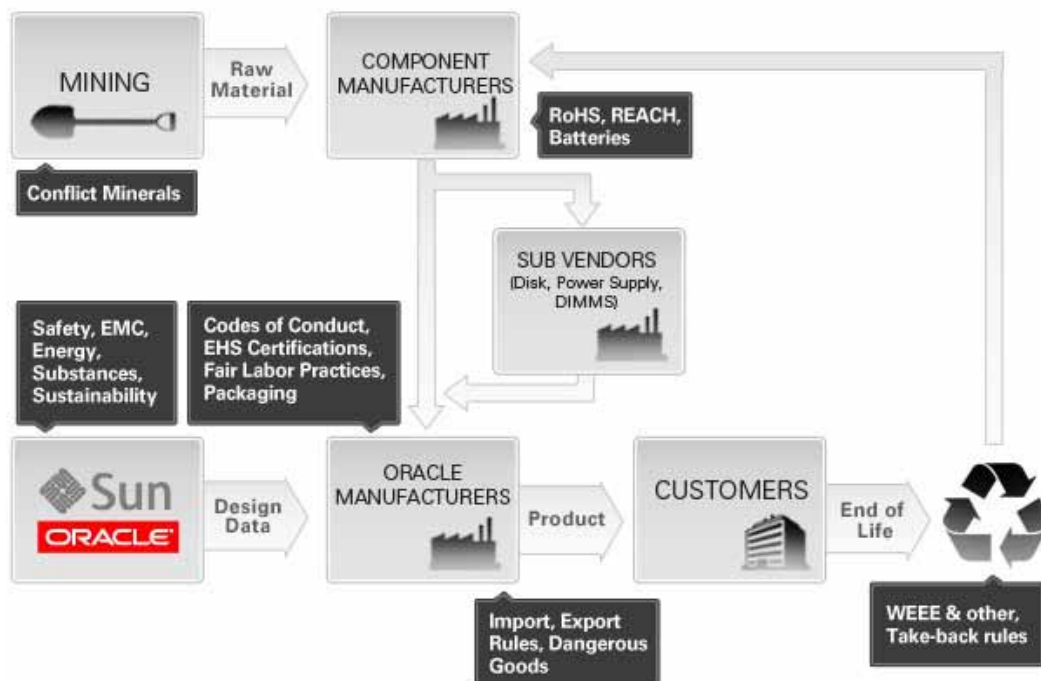
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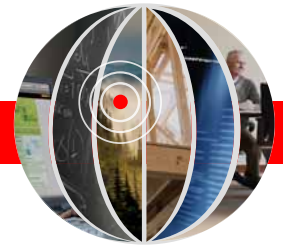
Supply Chain

Oracle employs socially and environmentally responsible business practices throughout its supply chain.

The graphic below provides an overview of Oracle's supply chain. We manage our supply chain to comply with related

regulations as applicable, and sustainability is a consideration throughout every phase of our product lifecycle.



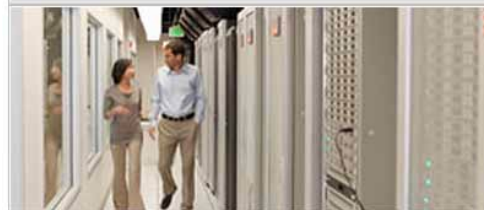


MEMBERSHIPS AND ASSOCIATIONS

Oracle is active with the following supply chain organizations.

- Electronic Industry Citizenship Coalition (EICC)
- Electronic Product Environmental Assessment Tool (EPEAT)
- Information Technology Industry Council (ITI)
- International Standards Organization (ISO)
- IPC Association Connecting Electronics Industries
- Joint Electronic Device Engineering Councils (JEDEC)
- PCI Industrial Computer Manufacturers Group
- Silicon Valley Leadership Group
- Software & IT Services—Chamber of Commerce from Argentina (CESSI)
- TechAmerica China RoHS Steering Committee
- The Green Grid

Oracle's Statement on Human Trafficking



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Oracle's Statement on Conflict Minerals



[Read the statement](#)

PRODUCT DESIGN

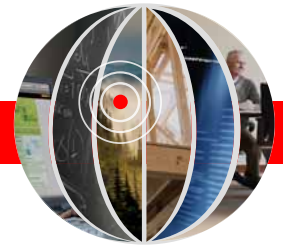
Oracle offers EPA ENERGY STAR-qualified products. Visit oracle.com/green to learn more.

Further, we are committed to reducing or altogether removing potentially hazardous substances from our products. For example, most of our hardware products use lead-free solder on their printed circuit boards, and our monitors and displays use less mercury than the amount allowed by the European Union's Restriction of Hazardous Substances Directive 2002/95/EC.

PRODUCT MANUFACTURING

As a hardware manufacturer, Oracle minimizes its environmental impact by adhering to the following business practices:

- [Electronic waste and product returns](#)
- [Environment, health and safety management system](#)
- [International electronic waste compliance](#)
- [Use of potentially harmful substances](#)



In FY11, we modified our hardware manufacturing processes as follows:

- We transitioned to a “build-to-order” process and now only build hardware after customers have placed firm orders. This eliminates excess inventory.
- We incorporated more-standard components across product types.
- We reduced the number of assembly and distribution centers we use.
- We offered environmental awareness training to all our manufacturing and assembly facility employees.



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PRODUCT PACKAGING

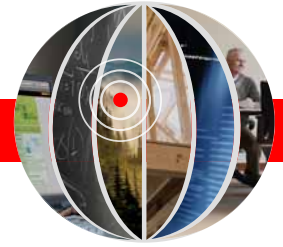
Oracle's product packaging meets the following criteria:

- Safe.
- High-quality.
- Does not use excess materials or generate electronic waste.
- Uses kraft (i.e. brown) corrugated cartons in lieu of white, bleached cartons that can release chlorine compounds.
- Easily recycled—we provide instructions regarding recycling on our packaging.
- Adheres to the essential requirements of European Union Directive 94/62/EC on packaging and packaging waste.
- Does not use materials that contain lead, mercury, cadmium, chromium, or chlorofluorocarbons.

SUPPLIER CODE OF ETHICS AND BUSINESS CONDUCT

Oracle's Supplier Code of Ethics and Business Conduct

requires suppliers to observe the law and conduct business in an ethical and responsible manner. Where local laws are less restrictive than Oracle's code, suppliers must comply with the code, even if their conduct would otherwise be legal. Where local laws are more restrictive than Oracle's code, suppliers must always, at a minimum, comply with law. Where permitted by law, we enable the anonymous reporting of noncompliance incidents through the [Oracle Incident Reporting Website](#).



Oracle has adopted the EICC Code of Conduct and actively participates with other industry group members to leverage industry-wide approaches to address the following issues impacting supply chain operations in the electronics industry:

1. Labor and working conditions.
2. Ethics; environment; health and safety.
3. Human trafficking (California SB 657).
4. Conflict minerals (Dodd Frank Act/SB 861).
5. Tracking supplier carbon and water footprints.
6. Documentation of management systems and processes.

SUPPLIER AUDIT PROGRAM

Oracle's hardware supply chain supplier audit program is based on the [Electronic Industry Citizenship Coalition \("EICC"\) Code of Conduct](#). The EICC promotes a consistent industry-wide supply chain code of conduct for global electronics companies.



[Read the story](#)

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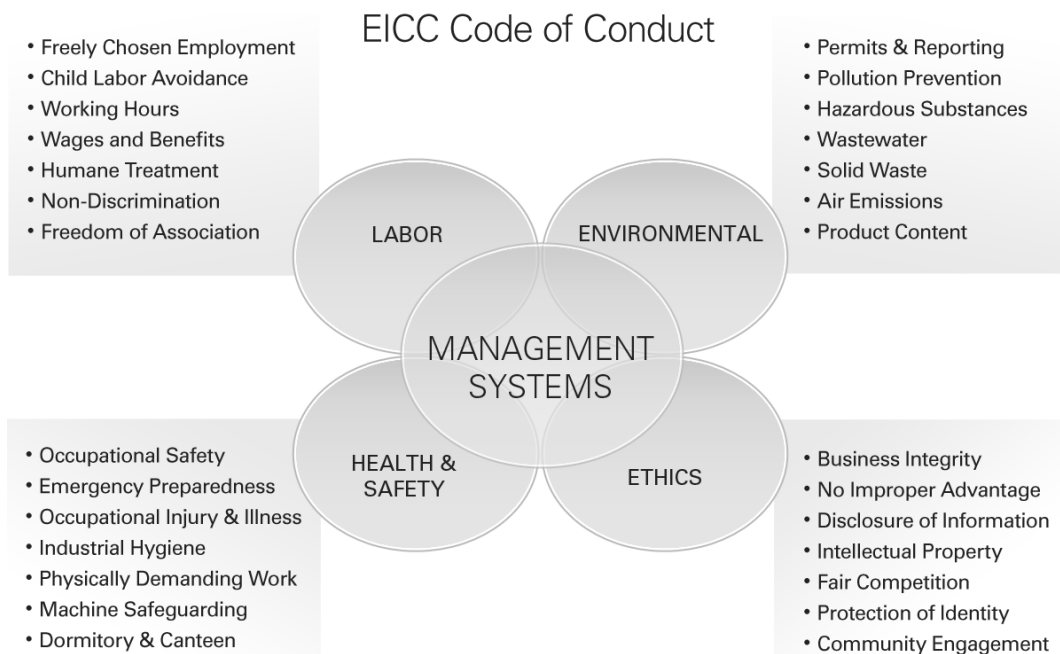
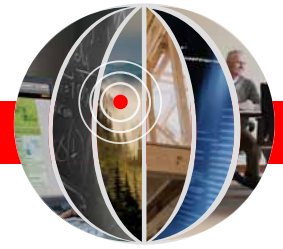


Diagram courtesy of the Electronic Industry Citizenship Coalition © 2009



Within the next 12-24 months, we will encourage all of our top direct hardware supply chain manufacturing suppliers to disclose their sustainability performance (based on the GRI 3 or another appropriate reporting method). Seventy-five percent of Oracle's Tier 1 hardware supply chain manufacturing suppliers currently publish their sustainability performance.

In FY12, Oracle completed multiple audits based on the EICC Code of Conduct at various supplier factory locations that support our direct hardware business operations. Examples of actions that Oracle has directly taken based on our analysis of the audit findings include:

- Ensuring that our suppliers develop and complete any necessary corrective action plans.
- Holding a training session facilitated by the Business for Social Responsibility of Management of Migrant Workers in China.
- Encouraging our suppliers to participate in training sessions held by the EICC.

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OVERVIEW

Oracle minimizes energy consumption, greenhouse gas emissions, water usage, and waste at our facilities worldwide.

Energy Saving Technology

- Building management systems that automate the control of heating, cooling, ventilation, lighting, and other energy consuming equipment
- LED lighting installation
- Lighting system and control upgrades
- HVAC system and control upgrades
- Domestic hot water upgrades



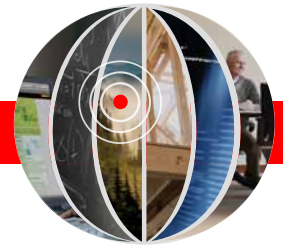
Oracle's facilities portfolio spans more than 9 million square feet of owned real estate and 14 million square feet of leased space. Having successfully decreased our energy use across our owned facilities, we are now investing in technologies that will enable us to do the same across our leased facilities as well.

The image to the left summarizes the innovative technologies that Oracle has used to increase our energy efficiency to-date.

ACCOMPLISHMENTS

Examples of Oracle's energy, water, and waste reduction achievements since 2000 include:

- A 28 percent decrease in energy use at Oracle headquarters between 2000 and 2011.
- A 25.4 percent decrease in natural gas use at Oracle headquarters between 2000 and 2011.



-
- Our two major data centers—the Utah Compute Facility (UCF) and the Austin Data Center (ADC)—received an ENERGY STAR rating from the US Environmental Protection Agency.
 - The Utah Compute Facility runs at energy levels 70 percent more efficient than the industry average, and the Austin Data Center cooling and power distribution systems run at energy levels 60 percent lower than the industry average.
 - We have participated in the Carbon Disclosure Project since 2005.
 - We implement LEED best practices across our facilities, and Oracle owns two LEED certified buildings in the US and India.
 - Six Oracle-owned facilities in the US are ENERGY STAR certified. Nine Oracle owned facilities are BOMA 360 Performance Program designated.
 - Oracle-owned facilities in the United Kingdom have been certified by the UK Carbon Trust Standard for year-over-year carbon reduction.
 - We diverted 185 tons, or 87 percent, of construction and demolition debris from landfill during the construction of our new lab in Santa Clara, California.
 - We recycle or compost 76 percent of the waste produced at Oracle headquarters.
 - Landscaping at Oracle headquarters is irrigated with recycled water, representing 45 percent of all water use in 2011.
-

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Goals for 2016

Energy

- Consume 10% less energy per employee*
- Improve power usage and effectiveness in production data centers by 6%**
- Track energy use for leased facilities in addition to those we own.



Water

- Consume 15% less water per employee***



Waste

- Divert to landfill 15% less waste per employee****



* vs. 2010 for Oracle owned buildings
** vs. 2010
*** vs. 2011 for Oracle owned buildings
**** vs. 2012 for Oracle owned buildings

FUTURE GOALS

Drawing on more than a decade of experience implementing sustainable energy, water, and waste management practices at Oracle headquarters, we are now deploying the best of these practices to our owned and leased facilities worldwide. By 2016, we plan to achieve the goals specified in the image to the left.



ENERGY

Oracle strives to minimize its energy consumption and greenhouse gas emissions.

In 2004, Oracle was the first IT company to join the US Environmental Protection Agency (EPA) Climate Leaders Program. Climate Leaders helps businesses develop comprehensive climate change strategies, set aggressive energy reduction goals, and apply stringent methods to track and report emissions. Fewer than 200 US companies have qualified for Climate Leaders membership, and only 10 of them are IT companies.

Upon joining Climate Leaders, Oracle committed to reducing energy use across our owned facilities in the US by 6 percent and to using at least 5 percent green power in our US datacenters by 2010. Considering that we had already reduced energy use at Oracle headquarters by 10 percent between 2000 and 2003, these goals were quite aggressive.

Even so, by 2009, we successfully reduced our energy use by 11 percent. We met our Climate Leaders goal one year ahead of schedule and were recognized by the EPA in 2010 as an Early Goal Achiever.

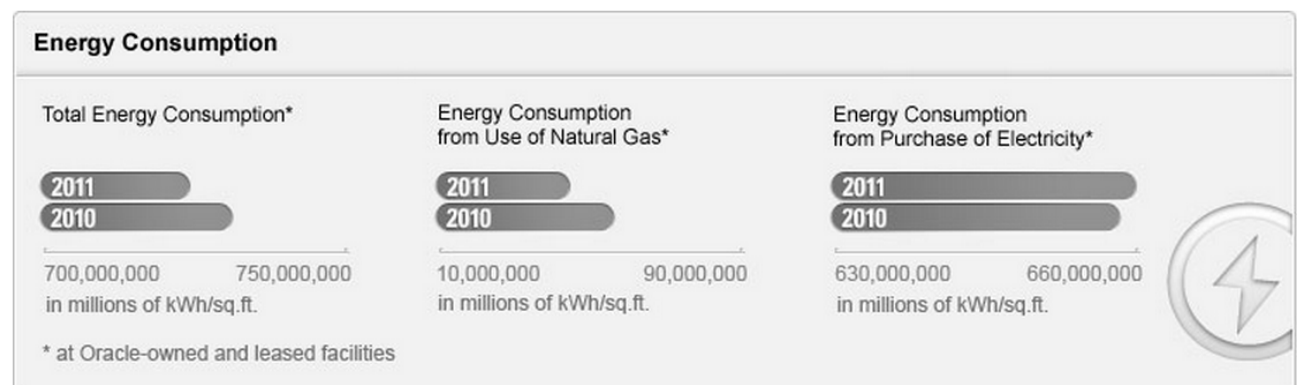


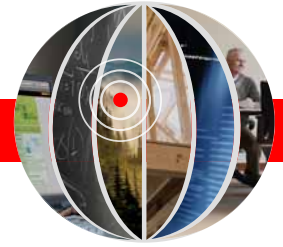
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Facilities

During this same year, we received the prestigious Technology Award from the American Society of Heating, Refrigerating, and Air Conditioning Engineers for introducing hot-air containment technology and variable airflow cooling in our Austin Data Center. This approach, now adopted by many other data center operators, significantly reduces energy consumption by preventing hot air recirculation.

Following these achievements, in 2010 we set out to reduce energy use across our leased facilities in addition to those we own. Further, because our employee base grew significantly in 2010, we began calculating our energy use per square foot and per employee, helping us better measure our success over time. The chart below summarizes Oracle's energy consumption in 2010 and 2011.

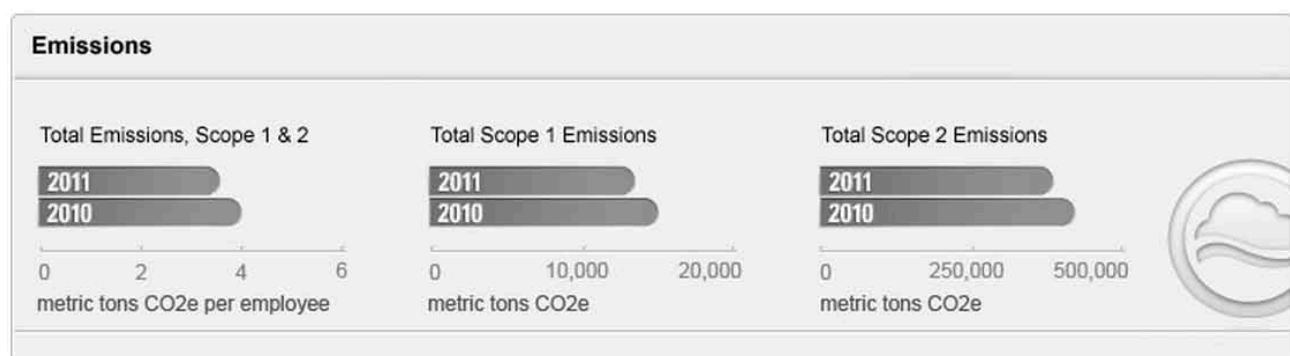




GREENHOUSE GAS EMISSIONS

Oracle has reported its greenhouse gas (GHG) emissions by participating in the Carbon Disclosure Project since 2005. During the years covered by this report, we measured and reported Scope 1 and Scope 2 GHG emissions, using the following standard definitions:

- **Scope 1 GHG emissions:** Direct emissions by carbon-emitting sources such as natural gas consumption, corporate jets, cars, and shuttles, or refrigerant leakage.
 - **Scope 2 GHG emissions:** Indirect emissions from purchasing electricity, chilled water, or steam.
- Scope 3 GHG emissions are typically defined as indirect emissions from operations outside the direct control of the company, such as employee commutes, business travel, and supply chain operations. Oracle does not report on Scope 3 emissions.



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Awards and Recognition

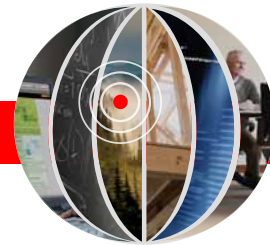


In FY11, for the third consecutive year, Oracle was recognized by the city of Louisville for our commitment to environmental protection.

RENEWABLE ENERGY

Oracle uses renewable energy as appropriate to power its facilities. The chart below summarizes the percent of renewable energy we used in specific countries.

	Netherlands 100%		France 95%
	Norway 100%		Switzerland 90%
	Sweden 100%		Spain 34%
	Italy 100%		United States 5%



Oracle was the first company in the IT industry to join the US Environmental Protection Agency's Climate Leaders program in 2004.

ORACLE IN ACTION: **ENERGY EFFICIENCY AT ORACLE HEADQUARTERS**

Oracle headquarters in Redwood Shores, California, encompasses eleven buildings and houses a conference center, auditorium, and fitness center. Totalling almost 2 million square feet, our headquarters campus is an example of how dramatic energy reductions can be achieved when businesses focus on sustainable management practices and implement energy-saving technologies.

Since 2000, we have reduced our electricity and natural gas use at Oracle headquarters by 28 percent and 25.4 percent, respectively.

Oracle was the first company in the IT industry to join the US Environmental Protection Agency's Climate Leaders program in 2004. Our membership in Climate Leaders followed from our participation in the late 1990s in Green

Lights, an EPA program in which companies voluntarily agreed to install energy-efficient lighting. As a result of the energy reduction we achieved through Green Lights, we received a California Energy Commission award to develop and implement power reduction strategies at Oracle headquarters.

ASSESSING OUR STATUS

In 2000, the California Energy Commission and Pacific Gas and Electric granted Oracle \$543,000 to participate in a pilot program designed to engage California companies to adopt sustainable facilities management practices. We used this grant to evaluate every electric outlet on our headquarters campus.

We assessed the load being placed on each outlet by lighting, heating, ventilation and air conditioning (HVAC), servers,

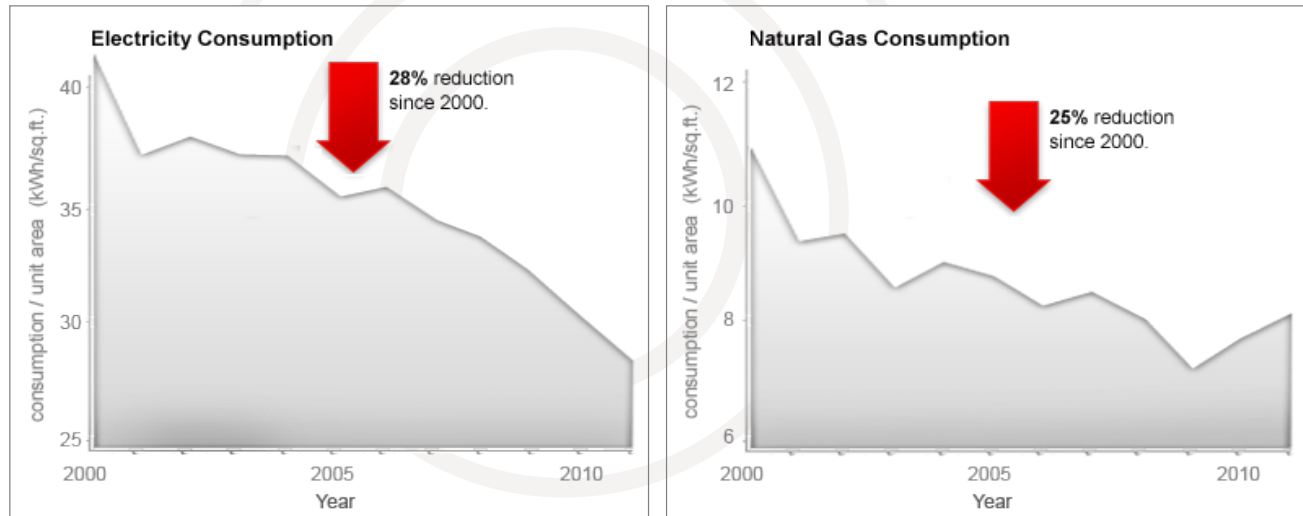
computers, and other office equipment. Further, we documented the business need of each item that required electricity, eliminating unnecessary usage. For those items that were necessary for our business, we assessed whether their use could be controlled by new technologies in order to save energy.

Our analysis suggested that we could reduce our energy use and long-term costs by implementing new technology. For example, HVAC system and control upgrades would yield significant energy savings, as would lighting system and control upgrades, and domestic hot water controls.

Our investment paid off quickly. In 2001, just one year after implementation, we cut our electricity and natural use by 9.8% and 15.1%, respectively.

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Facilities



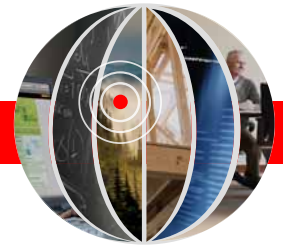
ORACLE IN ACTION: ENERGY EFFICIENCY AT ORACLE HEADQUARTERS

INVESTING IN NEW TECHNOLOGIES

Encouraged by these results, Oracle has continued to invest in technology and set aggressive yearly targets for energy reduction. In 2011, we used 28% less electricity and 25.4% less natural gas at Oracle headquarters than we did in 2000. And we are now expanding our energy efficiency programs to Reston, Virginia; Reading, United Kingdom; Hyderabad, India; and other owned facilities worldwide.

BEST PRACTICES

- Operational Changes:** In 2001, Oracle was among the first commercial enterprises to demonstrate that Electric Peak Demand can be curtailed without impacting important business operations. This early discovery catalyzed the development of demand response programs, through which power companies provide incentives to businesses that reduce their energy use during peak hours.
- HVAC System and Control Upgrades:** Participating in the demand response programs that were introduced throughout California in 2004, we collaborated with researchers at Lawrence Berkeley Laboratory to develop controls for our thermostats. These controls allow us to gradually cool temperatures in our facilities after demand response periods. We also developed a low-cost method to control HVAC demand in systems which have several thousand pneumatic thermostats and discovered how to prevent simultaneous cooling and heating, a common problem in the IT industry.
- Lighting System and Control Upgrades:** Since not all building areas must be lit to the same degree, we reduced lighting in non-working areas such as hallways, restrooms, and stairways; eliminated daytime lighting in lobbies where large windows provide natural light; installed motion sensors in conference rooms; and removed lights from all beverage coolers. We also replaced incandescent lamps with compact fluorescent or light emitting diode lamps.
- Domestic Hot Water Upgrades:** We reset all domestic hot water temperatures to 110 degrees and turned off all recirculation pumps during unoccupied hours.
- Employee Behavior Changes:** We discovered that our nighttime lighting controlled by motion sensors turned on with the slightest trigger. To save energy, we instructed our evening janitorial staff to override motion detectors when they completed cleaning a particular area. This resulted in a 3.3% reduction in energy use. ●



WATER & WASTE

Oracle strives to minimize water use, recycle whenever possible, and manage waste responsibly.

While we have tracked water consumption and waste production at Oracle headquarters for many years, recently we began to track these activities across all Oracle-owned facilities worldwide. Future reports will reflect this increased scope.

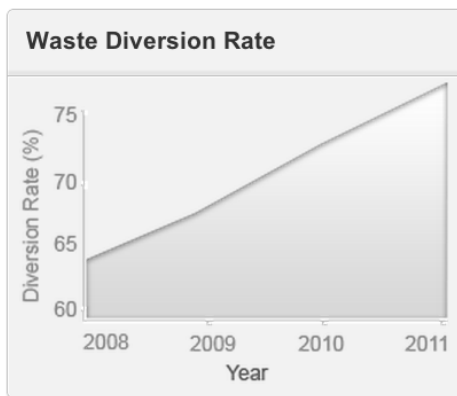
WATER CONSUMPTION

As illustrated in the graphic to the right, we reduced our fresh water use by 5 percent and our recycled water use by 18 percent at Oracle headquarters from 2009 to 2011. To achieve this, we installed water-efficient fixtures in restrooms, replaced dishwashing equipment in our cafes, and closely monitored sprinklers and our landscaping irrigation system.

Please note that the number of employees working from Oracle headquarters increased by more than 5 percent from 2009 to 2011.



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MANAGING WASTE

Oracle recycles and composts materials at all facilities where a local waste management partner offers these services. At Oracle headquarters, we track the percentage of waste that is recycled or composted vs. going to landfill—the diversion rate.

WASTE DIVERSION RATE

In 2011 we achieved a diversion rate of 76 percent, up from 63 percent in 2008. To achieve this, we did the following:

- Hired Recology, a new waste management partner that is helping us recycle and compost more effectively.
- Replaced cafeteria utensils and to-go containers with compostable materials.
- Clearly labeled all trash receptacles as “Compost,” “Recycle,” or “Landfill.”
- Educated employees regarding the items that can be recycled and composted.



BENCHMARKING

Oracle engages with select organizations to benchmark our energy use performance.



CARBON DISCLOSURE PROJECT

The Carbon Disclosure Project (CDP) helps businesses track and report their energy use each year, and Oracle has completed the CDP survey since 2005. Because we present our energy use in the CDP survey by calendar year, in this report we have also applied a calendar year metric to our facilities data. If you are interested in discussing our 2011 CDP survey response with us, please send an e-mail to citizenship_www@oracle.com.

LEED CERTIFICATION

The US Green Building Council's Leadership in Energy and Environmental Design (LEED) guidelines offer certifications for sustainable construction and real estate operations. Oracle implements LEED best practices across its real estate portfolio and owns two LEED-certified buildings in the US and India.

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Facilities

ENERGY STAR

The US Environmental Protection Agency's ENERGY STAR certification signifies strict energy efficiency performance. Buildings that earn the EPA ENERGY STAR rating use at least 35 percent less energy than similar buildings and are considered to be in the top quartile of their class for energy efficiency. Six Oracle-owned facilities in the US are ENERGY STAR certified. They are located in Burlington, Massachusetts; Nashua, New Hampshire; Denver, Colorado; Rocklin, California; and Colorado Springs, Colorado.

BOMA 360

The BOMA 360 program evaluates buildings against industry best practices in sustainability, as well as safety and security. Oracle owns nine buildings that are designated by the BOMA 360 Performance Program. They are located in Burlington, Massachusetts; Orlando, Florida; Denver, Colorado; Reston, Virginia; and Rocklin, California.



Oracle is a leader in data center energy conservation.



Oracle's Utah Compute Facility's PUE rating is 1.3, 70 percent more efficient than the industry standard.

Oracle's energy efficient data centers have been recognized by the US Environmental Protection Agency and the American Society of Heating, Refrigerating, and Air Conditioning Engineers.

Customers can use our data centers as an example of how to construct, manage, and build their own efficient data center or they can run their applications on Oracle's public cloud and take advantage of Oracle's power use effectiveness. To learn more about how Oracle products and services can help you optimize your data center and minimize energy use, visit oracle.com.

CONSOLIDATION

In 2006, we operated 40 data centers that have now all been consolidated into two major data centers—the Utah Compute Facility and the Austin Data Center—and four smaller data centers (in Colorado, US; Utah, US; Reading, UK; and Linlithgow, UK).

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Data Centers

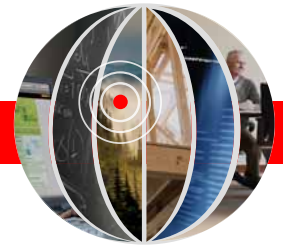


[Watch the video](#)

Both of our major data centers have received an ENERGY STAR rating from the US Environmental Protection Agency.

- Oracle's Utah Compute Facility employs innovative fresh-air cooling technology, and operates at energy usage levels that are 70 percent more efficient than the industry standard.
- Oracle's Austin Data Center is the first facility to employ hot-air containment technology. This data center operates at energy levels 60 percent below the industry average.

Oracle replaces older hardware systems with energy-efficient Sun servers as appropriate.



INNOVATION FUELS ENERGY EFFICIENCY

Oracle data centers house 43,000 servers and 11,000 virtual environments that are used to manage the following aspects of our business:

- Internal data management
- Cloud services
- Other customer-related services (e.g., support, training)
- Product development
- Website development and provisioning

In addition to using our own engineered systems, Oracle employs the following energy-saving approaches as we manage our data centers:

- **Consolidation:** Fewer data centers means less power consumption.
- **Technology Replacement:** We refresh and reuse hardware, and replace older systems with energy-efficient Sun servers.

Awards and Recognition



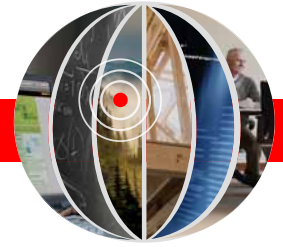
In FY11 and FY12, Oracle's Austin Data Center and Utah Compute Facility were EPA ENERGY STAR rated.

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-
- **Server Virtualization:** We use Oracle virtualization technology to enable servers to service more than one business function when necessary.
 - **Power Efficiency Management:** We reduce uninterruptible power supply (UPS) losses by implementing ECOMode on installed UPS devices, installing branch circuit monitoring, and reducing or eliminating standby energy losses at chiller heater blocks, generator heater blocks, cooling tower sump heaters, and gutter heaters.
 - **Cooling:** We strive to match the airflow from cooling equipment to the actual cooling needs of our servers and IT equipment. We deploy an intelligent energy management system that allows wireless monitoring and adjusting of cooling controls. Beyond this, in our Utah Compute Facility, we operate a unique cooling system that uses outdoor air to cool the facility 90 percent of the year.
 - **Hot-Air Containment:** In 2004, we introduced hot-air containment technology and variable airflow cooling in our Austin Data Center. This approach, now adopted by many other data centers, significantly reduces energy consumption by preventing hot air recirculation. This innovation saves approximately 16 million kilowatt hours (kWh) annually—enough energy to power 1,400 Texas homes for a year.
 - **Power Concentration:** At our Utah Compute Facility, we separate networking and power distribution so computing power can be more concentrated within the data center.

POWER USE EFFECTIVENESS

Data center energy efficiency is often measured by a power usage effectiveness (PUE) rating—the ratio of energy used to run the servers to energy used to run the infrastructure. Oracle's Utah Compute Facility's PUE energy rating is 1.3, 70 percent more efficient than the industry standard.



Oracle leads the way in designing sustainable world-class events for customers, partners, developers, and employees.



By rethinking how we deliver Oracle marketing events, we are reducing both our environmental impact and cost.

Oracle implements eco-friendly practices as it delivers its marketing events around the world. We adhere to the following guidelines:

- Rethink how gatherings can align with sustainable business goals.
- Reduce energy, water, and material use.
- Reuse materials where possible.
- Recycle any materials remaining from our events.

For the most complete information available on Oracle's event management practices, please visit our [Oracle Open World and JavaOne Sustainability Report for 2011](#) and our [Global Green Events Progress Report for 2012](#).

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Oracle's commitment to sustainability extends to the products and services we purchase.



In FY11 and FY12, Oracle's Asset Management team collected 127,914 technology assets for recycling or reuse.

Oracle strives to reduce its environmental impact by employing sustainable procurement practices, recycling and recovering assets, and limiting business travel.

SUSTAINABLE SUPPLIERS ARE PREFERRED

Oracle employs a supplier qualification program that requires our suppliers to demonstrate environmentally responsible business practices. Examples of this program's achievements include:

- 90 percent of Oracle's suppliers possess certifications such as ISO 14001 and a track record of good environmental performance.
- 100 percent of Oracle's technology recyclers are ISO 14001 certified.
- 100 percent of the laptops that Oracle purchases are ENERGY STAR and EPEAT certified. They also include utilities to conserve power when they are not in use.
- We partner with airlines and car rental companies that work to track and control emissions, and 15 percent of the hotels that Oracle Travel recommends are LEED certified.



- The Oracle fitness center floor is made from recycled tires, and much of the equipment within it is powered by refurbished parts, rechargeable parts, or the person who is exercising. We donate our old fitness equipment to local schools and nonprofit organizations.
- Our primary office supply vendor—Office Depot—uses paper to ship supplies to Oracle. Since the paper bags weigh considerably less than the cardboard box alternative, approximately 1,547 pounds of wood use is avoided quarterly.
- The vendor we use to carpet our facilities in North America recycles 100 percent of the carpeting we remove and replaces it with carpet that contains 65 percent recycled content.
- Upswing, a veteran-owned marketing company and a member of Oracle's Supplier Diversity program, uses natural, renewable products to produce Oracle collateral.

RECYCLING AND RECOVERING ASSETS

Oracle strives to recover, reuse, or recycle 100 percent of its workplace tools such as copiers, computers, and paper.

- Over the past two years, we replaced nearly 3.2 million manual software installations with electronic installations, eliminating nearly all the physical media that had been previously necessary.
- We purchase 100 percent recycled paper when available, and use recycled paper for nearly all of our daily printing needs. All Oracle printers print double-sided.
- We recycle 71 tons of paper, cardboard, cans, bottles, and plastic at Oracle headquarters annually.

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RECOVERING OFFICE EQUIPMENT

Oracle's Asset Sale, Donation, and Disposal policy outlines what employees should do with technology assets that aren't being fully utilized or have reached their end of useful life.

Computers, monitors, computer accessories, printers, fax machines, projectors, and more are collected and managed by Oracle's Technology Recovery and E-Waste Recycling program. Surplus equipment from one Oracle department is given to another for immediate use, and assets that must be retired are mined for their useful parts before being donated or recycled.

In FY11 and FY12, Oracle's Asset Management team collected 127,914 technology assets, weighing more than 8 million pounds, for recycling or reuse. Additionally, the team recycled 41,000 batteries.

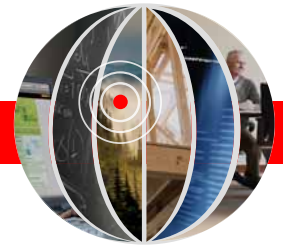
REFURBISHING PHONES

Oracle and its mobile phone providers—AT&T, Sprint, and Verizon—offer a trade-in program for employee cell phones and handheld devices. Phones that are traded in are refurbished and made available to customers who seek to purchase pre-owned equipment at a reduced rate.

GOING PAPERLESS

We seek to eliminate the use of paper within our business processes as appropriate. For example:

- Although we have leveraged our own technology to reimburse employee expenses for several years—which in and of itself drastically reduces both our cost and paper use—in FY11, we began requiring employees to submit their receipts electronically. In locations where employees can access scanners, expense reports are fully processed without paper.
 - Leveraging Oracle Accounts Payable, we electronically process invoices submitted by suppliers.
 - Leveraging Oracle Order Management, we electronically process orders that employees submit for our products. From FY10 to FY12, 10,050 internal orders were processed without using paper.
-



LEVERAGING TECHNOLOGY TO REDUCE TRAVEL

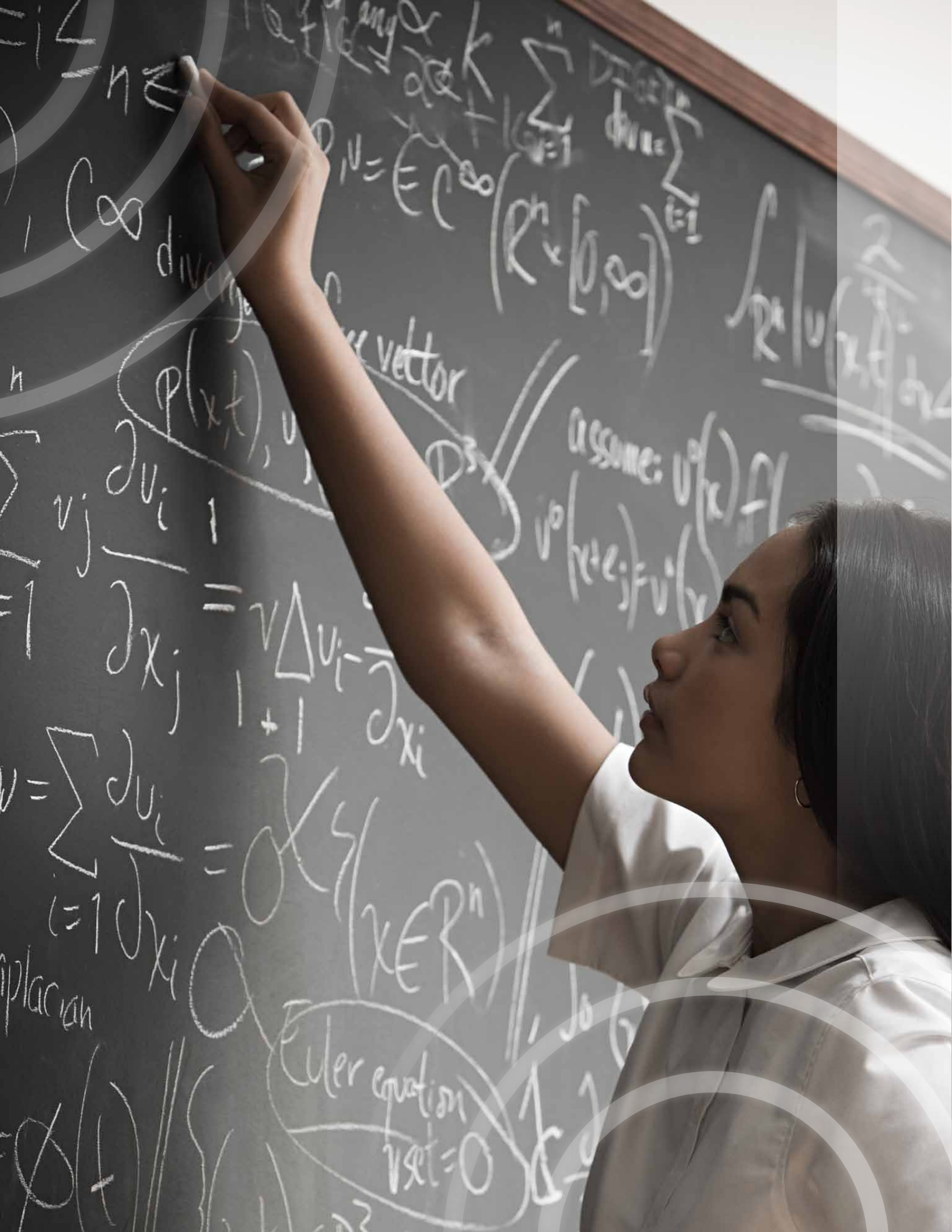
In FY11 and FY12, we continued our work to reduce travel by leveraging Oracle products and updating our travel-related business practices.

- We ask employees to travel only when necessary and employ Oracle Web Conferencing and Cisco TelePresence across our enterprise to ensure that virtual meetings are highly effective. Many internal meetings that were previously conducted face-to-face have been replaced by teleconferences.
- When employees book business travel, they are required to submit a business justification, and their managers are immediately notified about their trip. This practice helps Oracle managers ensure that employees travel only when necessary.
- We use Oracle's Business Intelligence tools to create expense summaries for each Oracle line of business. These summaries are automatically generated and e-mailed to Oracle executives quarterly, enabling them to better track and manage their organization's travel-related activities.



[Read the story](#)

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$$n \in \mathbb{Z}$$

$$C^\infty$$

divergence

vector

$$P(x, t), u$$

$$\sum_j v_j \frac{\partial v_i}{\partial x_j}$$

$$\frac{\partial}{\partial x_j} = v \Delta v_i - \frac{\partial}{\partial x_i}$$

$$v = \sum_{i=1}^n \frac{\partial v_i}{\partial x_i}$$

$$= 0$$

$$x_i$$

$$x \in \mathbb{R}^n$$

$$\text{Euler equation}$$

$$v \cdot \nabla v = 0$$

Oracle Take Back and Recycling Programs

These terms apply to any hardware product returned to Oracle ("Returned Product") through Oracle's Upgrade Advantage Program ("UAP") or Oracle's E-Waste Program ("E-Waste"), and any associated services described below ("Services") performed by Oracle.

1. Customer may request that Oracle pick up and dispose of Returned Product, in which case Customer is responsible to deinstall, pack according to Oracle specifications, and stage the product for pick up. Oracle's packaging specifications and information on how to submit a pick up request are found at the following link: <http://www.oracle.com/us/products/servers-storage/take-back-and-recycling/index.html>. Alternatively, Customer may request that Oracle perform De-Install, on-site Disk Wipe and/or Packaging Services for Returned Product by contacting their Service Account Representative or submitting a request through My Oracle Support. Fees may apply for these Services. The terms set forth below apply to all Returned Products, followed by terms where Oracle provides these additional Services.

2. For all Returned Products:

a. Customer

(i) Customer warrants that it has clear and merchantable title to the Returned Product, and Customer transfers ownership of the hardware and associated software licenses in the Returned Product to Oracle upon pick-up of the Returned Product by Oracle or by Oracle's logistics provider, free and clear of any liens and encumbrances.

(ii) Oracle strongly recommends that Customer make a back-up or archival copy of:

- all Customer data and all software contained on all Returned Products for which Customer is entitled to retain a back-up or archival copy, and
- all data and software on any systems or equipment that may be impacted by the Returned Product or De-Install Services.

(iii) Oracle strongly recommends that Customer erase all data on Returned Product(s) prior to pick up by Oracle.

(iv) Customer must make sure, at the time of return, that Returned Product is in working condition and there are no hazardous materials introduced after the original delivery of the product to the Customer that make the Returned Product unsuitable for recycling or other disposition by Oracle.

b. Oracle

(i) Oracle will pick up, transport and recycle or otherwise dispose of Returned Product in compliance with applicable law, and Oracle will be responsible for any associated fees.

(ii) Oracle will erase data before reuse at Oracle's site. Any Returned Product not targeted for reuse will be destroyed and recycled. For an explanation of Oracle's recycling process see: <http://www.oracle.com/us/products/servers-storage/take-back-and-recycling/index.html>.

(iii) It may not be possible for Oracle to identify and return Returned Product shipped or made available for pickup in error (e.g., wrong product, additional product) by Customer.

3. If Oracle is Going to Provide De-Install Services:

(a) Oracle representatives or Oracle subcontractors will:

(i) Inspect the physical condition of the Returned Product(s) and confirm the information Customer provides to Oracle regarding the Returned Product(s);

(ii) Disconnect industry standard electrical/receptacle connectors, power supply(ies) and cable(s), and remove doors (if required);

(iii) At Oracle's discretion, remove and/or secure moveable hardware components (such as tape drives and robotic interface modules);

(b) Oracle will not:

- (i) Disconnect any electrical power supplies, or perform any other electrical work that, in Oracle's sole opinion, should be performed by a licensed electrician
- (ii) Erase, backup or archive any data from any hardware systems that will be disposed

(c) Prior to Oracle's performance of De-Install Services, Customer shall:

- (i) Make a back-up or archival copy of all software and data on the Returned Products for which Customer is entitled to retain an archival copy, and all data and software on any systems or equipment that may be impacted by the Returned Product or De-Install Services, and erase any data on the Returned Products.
- (ii) Inform Oracle of any storage, server, system, application equipment or environment modifications that may affect Oracle's performance of the De-Install Services.
- (iii) Make sure that the Returned Product(s) are disconnected from Customer's power supply and not connected to or accessing any systems or other equipment that will not be de-installed and returned to Oracle.
- (iv) Ensure the physical environment where the De-Install Services are to be performed is appropriately modified (e.g., disabling fire alarms and suspending use of oxygen depletion systems) for the duration of the services so as to allow Oracle to safely perform the De-Install Services.
- (v) Provide reasonable assistance to Oracle as needed.

4. If Oracle is going to provide On-Site Disk Wipe Services:

Oracle or Oracle subcontractors will perform on-site Disk Wipe Services. Customer is required to have systems powered up and in operational condition prior to actual de-installation in order to facilitate Disk Wipe Services at the Customer site.

5. If Oracle is going to provide Packaging Services:

For the benefit of the environment, Customer will, if available, provide packaging material to Oracle. Oracle or Oracle subcontractors will provide Packaging material and Services on an as-needed basis upon Customer request. Oracle will ensure that all Returned Products are packed securely and labeled in accordance with Oracle's packaging specifications and made available for pick up by Oracle's logistics provider.

6. Oracle may not offer its Upgrade Advantage, E-Waste Programs, and/or De-Install Services (or equivalent programs or services) in every country or for all hardware products. Oracle may, in its discretion, decline specific requests for Returned Product(s) or De-Install Services, where, for example, the products are damaged or contain hazardous materials that prevent proper recycling or disposition. Oracle reserves the right to change or modify these terms and conditions at any time.



Manage Risk, Streamline Operations, and Improve Performance

Oracle Insight provides vital examination of your most critical business challenges: to identify feasible, credible, affordable solutions enabling you to achieve your strategic goals.

The Oracle Insight Program is designed exclusively for key customers who have demonstrated excellence and leadership in their industries and business practices. We work with you one-on-one to determine ways you can leverage Oracle technology to transform your business and gain greater value from your systems, processes, and people.

By participating in the program, your organization will collaborate with Oracle in a formal engagement that focuses on identifying business objectives, linking those objectives to industry-driven solutions, and substantiating and realizing measurable business value. In addition to taking a holistic view of your business environment, Oracle Insight experts can also help your organization discover how to unlock the full capabilities of your current investment in Oracle technology. Whether you are working to understand how to leverage service-oriented architecture, RFID, Web services, or other new technologies, or whether you are trying to map business initiatives to technology investments, the Oracle Insight Program can serve as an exceptional catalyst for success.

The program delivers Oracle's extensive knowledge and experience in Public Sector strategic management expertise, as well as deep solutions and integration proficiency. Oracle Insight enables you to bring together the right people, working on the right problem, at the right time for your business. At the conclusion of the program, you will be able to identify those areas of opportunity that will give you the biggest impact—in an efficient and minimally intrusive manner.



"A lot of vendors have promised engagements like this however Oracle is the first to actually deliver it."

Mike Ressler, Deputy CIO North Dakota

Oracle Insight Answers Questions

The Oracle Insight Program allows us to focus on your business, helping you identify how you can produce measurable value. Oracle Insight gives you the answers to questions such as

- What are other Public Sector organizations doing?
- What are the industry trends?
- What are the new Oracle technologies and what is their impact on your business?
- Which business initiatives are critical to your success?
- What is the roadmap for achieving your goals?
- What are the information and business risks, and how can you potentially mitigate them?
- Are you using your Oracle applications and technologies to their full potential?
- What is the value proposition for making a change?

Collaborative for Competitive Advantage

Oracle invests in its customers to identify and understand what solutions can help them achieve their strategic goals. Oracle Insight provides you with a detailed understanding of business issues and pain points, opportunities for improvement, risk factors, and anticipated return on technology investments.

By leveraging Oracle's Public Sector expertise and collaborating with individuals from your organization, you will see your operations compared with current industry trends. This provides you with a clear view of where you should focus your technology investments to improve your operational efficiency, constituent value, and organizational leadership. Oracle Insight helps you

- Evaluate your most critical challenges and needs
- Discuss business process improvements based on your IT infrastructure and organizational strategy
- Prioritize your list of organizational initiatives and next steps

Together, We Achieve More

To achieve true collaboration, we work with our Oracle Insight customers to develop strong executive participation and sponsorship, a clear definition of the scope of the program, and relevant business data and expertise. Depending on your expectations, objectives, and the scope of the initiatives, you may anticipate a commitment of 1 to 6 weeks.

In return for your commitment, Oracle delivers:

- Industry expertise and experience with other customers in the Public Sector, including case studies and references
- Detailed discovery focused on benchmarking your strategic business processes
- Supporting discovery detail that includes: industry trends; benefits and assumptions; solution components; and implementation costs and risk assessment
- Innovative, flexible solutions to your business issues
- An executive synopsis of findings, along with presentation of a business case and roadmap designed to help you execute solutions to gain the most valuable opportunity

"I was really impressed with the recommendations the Insight team provided in the presentation, particularly how it focused on the issues..."

Mark Breckenridge, Deputy Division Chief,
Identity Authentication Office, Defense Manpower Data Center

The Oracle Insight Process

Oracle Insight is flexible. Once we secure executive commitment, the program will be customized to your needs and objectives, but generally includes the following steps:



1. **Industry Perspective:** Oracle facilitates an interactive discussion with your key business executives about relevant Public Sector trends, your long-term vision and strategies, and issues that may impact your ability to achieve your goals. From these sessions, together we will determine if there is an opportunity to mutually explore how technology can enable or support your objectives and strategies.
2. **Discovery:** We collaboratively analyze your current business processes and review your supporting Oracle applications technology through a series of one-on-one meetings and workshop sessions. We map opportunities to technology and process enablers to illustrate the effort required to attain higher-level capabilities. These findings are summarized in the solution prioritization map.
3. **Solution Design:** Oracle recommends best practice business processes and supporting Oracle technology with a roadmap that includes time-to-benefit analysis and a high-level implementation plan for the focus areas.
4. **Solution Presentation:** In partnership with you, the Oracle Insight team prepares and delivers a presentation that includes Public Sector trends and key supporting technology, business benefits, and value drivers, as well as a phased implementation plan and roadmap for the highest-priority opportunities.

Why Oracle?

The Oracle Insight Program delivers Oracle's knowledge from a perspective that is unique to your organization, and gives you strategic management expertise, innovative solutions, and experienced integration advice. The program delivers resources and skills to address your most pressing issues.

Oracle Insight will help you identify and prioritize areas of maximum potential. It will also provide you with innovative ideas you can use to unlock the full potential of your technology investments.

Your resource investment can be as great or as little as you like.

All we ask is for you to leave behind your preconceived ideas, and commit to improvement.

Take advantage of this valuable opportunity to work with industry and solution experts at the world's largest enterprise software company. We can collaborate with you to develop a technology strategy that fully utilizes current and emerging solutions that are mapped to your specific business goals and objectives

"We have an important assessment of our infrastructure and a roadmap. This reinforced our good working relationship with Oracle."

Stephen Chapin, IT Director,
City of North Las Vegas

Oracle Insight Disclaimer

The Oracle Insight Program is a marketing initiative provided to Oracle's government and commercial customers and is not an engagement for consulting services. The Oracle Insight Program is aimed at identifying the value associated with Oracle's technology and focuses on Oracle's commercial products and solutions and Oracle's view of their value to the agency. This program is intended as one component of an agency's market research.



Oracle Global Position on Restriction of Hazardous Substances (RoHS)

January 2013

Oracle complied with the “European Union **R**estriction **o**f the Use of Certain **H**azardous **S**ubstances in Electrical and Electronic Equipment” - Directive 2002/95/EC (EU RoHS) previously and now complies with the new RoHS Recast Directive 2011/65/EU which became effective 02 Jan 2013. In addition to the Recast the EU reviewed and added to and modified the exemptions in Annex III of the Directives. Oracle’s products that used exemptions that have or are expiring will be modified so that they no longer use components/assemblies that use expired or expiring exemptions.

Oracle is complying with the People's Republic of China's “Management Methods for Controlling Pollution by Electronic Information Products” legislation (China RoHS).

Oracle is complying with the South Korea “Act for Resource Recycling of Electrical and Electronic Equipment and Vehicles” (Korea RoHS) for those Oracle products that fall within the scope of the legislation. Only Oracle's workstation and thin client products are consider in scope.

Oracle is complying with the "Vietnam Circular No. 30/2011/TT-BCT dated 10 August 2011" (Vietnam RoHS).

Oracle's design process provides our suppliers and manufacturers with environmentally friendly design standards and specifications.

Oracle continues to work with its supply chain to address compliance for all Oracle products with the various RoHS legislation in effect or being proposed.

Oracle's transition to being in compliance with any RoHS legislation will be a process carefully phased in over time and with appropriate validation. In some instances, the RoHS compliant versions of products may have improved functionality, while some older, non-compliant products will be discontinued. Most, if not all, new products being released by Oracle are designed to be compliant to all RoHS legislation in effect at the time of the particular product's release and it's being put on the EU market.

Because of Oracle's broad range of products and the complexity of the products (both in design and manufacture), Oracle will not comply with individual customer requests to restrict the use of substances in our products. In addition, for the reasons stated, and for practical purposes, Oracle's compliance efforts focus on meeting the dates identified in each particular legislative act or directive and Oracle is not prepared to meet the compliance requirements on dates earlier than those required by the legislation.

If you have any specific questions about the RoHS status for any product or Oracle's efforts with respect to achieving RoHS compliance with any country's particular directive or legislation, please communicate your concerns or questions to your Oracle account executive.

NOTICE:

The information provided in this document is for planning purposes only, and may be derived from one or more of the following: product information developed at Oracle; general industry information; and information furnished by third parties, including but not limited to manufacturers and component suppliers in Oracle's supply chain. In addition, Oracle may modify product plans at any time, and the laws, rules and regulations governing electronic equipment may vary by jurisdiction. As a result, the information provided in this document is not intended to be a representation or warranty of any kind, nor is it intended to modify in any way the terms and conditions of any agreement between Oracle and your company, or the rights of either party arising therefrom.



Oracle Global Position on EU REACH

January 2013

Oracle is complying with EU REACH (Regulation 1907/2006 on the Registration, Evaluation, Authorization and Restriction of Chemicals).

REACH is a European Union (EU) regulation that seeks to protect human health and the environment from exposure to hazardous chemicals. One of the main elements of REACH is the registration of chemical substances. "Manufacturers" and "Importers" of these substances (as defined in REACH) are required to provide information on the properties, uses and classification of their chemicals, and guidance on safe use, and to register the information with the European Chemicals Agency (ECHA).

Since Oracle neither manufactures nor imports chemical substances in quantities of one (1) ton or more per year, Oracle is not classified under REACH as a Manufacturer or Importer of chemical substances, but rather as a "Downstream User" (i.e., using chemical substances in its industrial or professional activities).

As a general matter, Downstream Users, like Oracle, are not required by REACH to register chemical substances used in their products. As a Downstream User, Oracle's principal obligations will be: (i) to make sure that its use of substances is covered by the safety data sheets received from Manufacturers and Importers; and (ii) to follow the instructions in the safety data sheets and in any exposure scenarios accompanying them.

In addition, Oracle shall pass onto its customers and resellers information concerning health, safety and environmental properties of chemicals, and risks and risk management measures received from its suppliers.

Under REACH Article 33 "Duty to communicate information on substances in articles", Oracle is required to inform its customers and/or resellers whether its products (Articles) supplied in the EU contain more than 0.1% (by weight per Article) of any substance(s) on the Annex XIV Candidate List; i.e., the so-called Substances of Very High Concern (SVHC) list. Per that requirement, Oracle provides the following information about these substances:

- a. To the best of Oracle's knowledge and belief, none of our products contain any of the identified candidate substances above the threshold level of 0.1% by weight of the product (Article).
- b. Oracle continues to work with our suppliers to refine and improve the information we have about any SVHC substances that might be in our products. Oracle is aware of the new additions to the Candidate List of substances and as these lists are finalized and released will provide any new or additional information regarding those substances and Oracle's products.

If you have any specific questions or concerns about Oracle's REACH status, please communicate them to your Oracle account executive.

NOTICE:

The information provided in this document is for planning purposes only, and may be derived from one or more of the following: product information developed at Oracle; general industry information; and information furnished by third parties, including but not limited to manufacturers and component suppliers in Oracle's supply chain. In addition, Oracle may modify product plans at any time, and the laws, rules and regulations governing electronic equipment may vary by jurisdiction. As a result, the information provided in this document is not intended to be a representation or warranty of any kind, nor is it intended to modify in any way the terms and conditions of any agreement between Oracle and your company, or the rights of either party arising therefrom.

WEEE and Environmental Compliance



Global Overview

The enforcement of the EU WEEE Directive has accelerated the expansion of end-of-life product take back regulations throughout the world. As a result, Oracle has created an extensive product returns program that complies with regulations in the various geographies worldwide. In order to meet local compliance obligations associated with the placement of electronic products, batteries and packaging on given markets, Oracle has also joined compliance schemes and product stewardship programs in certain countries and jurisdictions.

Oracle believes it maintains a responsibility to consider and plan for every phase in our products' life cycle, from design and packaging to the stage when electronic components and equipment physically reach an end of life. Despite the regional challenges and the differences between global take back regulations, when required by law Oracle continues to register as a producer, it pays required fees, it provides put on the market declarations and it collects and recycles branded product.

Oracle has labeled its branded electronic products with the WEEE Symbol to alert our customers that products bearing this label should not be disposed in a landfill or with municipal or household waste. Instead, please be aware that Oracle is making a return and collection system available to you for discarding these products. Our Returns website (hyperlink to the main returns page) is referenced on Oracle shipping documents (commercial invoice and packing list) to allow for easy access to instructions on future product disposal.

WEEE Symbol



To learn more about Oracle's compliance initiatives globally, please click the various regions on the map above.

WEEE and Environmental Compliance

Canada

As the concern for the volume of electronic waste grows, a number of Provinces in Canada have passed regulations since 2006 to divert electronics waste from the landfills and to protect the environment. These waste diversion regulations require manufacturers of covered electronic devices to participate in approved electronic product stewardship programs. The programs allow consumers and businesses to drop off eligible electronic devices for recycling, free of charge at numerous depots throughout the Province. These programs are approved by the Provincial Minister of the Environment and will manage Oracle's "Brand Owner" obligations under the regulations.

Although Oracle is a member of these Product Stewardship organizations, these organizations do not currently manage all of our electronic product types within Canada. As such, Oracle also offers a take-back program for all product returns. For the individual products covered by the Provincial Stewardship programs, we calculate and remit the required environmental handling fees for the covered devices, but we do not collect these fees from our customers at this time.

Click [here](#) for more information on the various Provincial programs.

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United States

Typically the regulations enacted in the U.S. target the collection and recycling of residential electronic products. As Oracle's hardware business focuses on providing network computing products and services to the commercial market such as thin client systems, data center-class servers and storage systems, software, support and professional services for commercial enterprises, our products are often not covered within the scope of the regulations.

Regardless, Oracle wants to be a good steward of the environment so we provide a product take back service for all of our customers. Where required, Oracle has registered with various State take back programs but will continue to take-back equipment, including third-party equipment as part of an Oracle e-waste de-installation, using its established environmental practices.

Click [here](#) for a summary of the various state laws provided by Electronics Take-Back Coalition.

Certain States have additional information available for consumers to recycle computer monitors (this list is not all inclusive):

- California - www.ecycle.org.
- Maine - [Maine Department of Environmental Protection](#)

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Latin America

Various countries, provinces and even cities are passing take back regulations within Central and South America. The framework is very similar to the European Union, typically requiring the manufacturer to label the product with the WEEE Symbol and to take back the product from the customer at end-of life. Some countries also require waste electronic equipment to be managed as a "special waste".

Oracle is currently complying individually in Latin America managing all customer return requests via our Global Returns Program. In addition, Oracle has met its compliance obligations in several countries where Waste Management Plans have been submitted detailing our process around product collection and recycling at end of life.

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WEEE and Environmental Compliance

EMEA (Europe, Middle East & Africa) Region

EU Waste Electrical and Electronic Equipment (WEEE) Directive

In August of 2005, the European Union (EU) implemented the [EU WEEE Directive 2002/96/EC](#) and later the [WEEE Recast Directive 2012/19/EU](#) requiring producers of electronic equipment to manage and finance the collection, reuse, recycling and appropriately treat WEEE that the producer places on the EU market after August 13, 2005. The goal of this directive aims at minimizing the volume of electrical and electronic waste disposal and encourages re-use and recycling at end of life.

As a hardware manufacturer, Oracle has met its national obligations to the EU WEEE Directive by registering in those countries to which Oracle is an importer. Oracle has also elected to join WEEE Compliance Schemes in some countries to help manage customer returns at end of life.

If you have purchased Oracle-branded electrical or electronic products in the EU and are intending to discard these products at the end of their useful life, please do not dispose of them with your other household or municipal waste. Oracle has labeled its branded electronic products with the WEEE Symbol to alert our customers that products bearing this label should not be disposed in a landfill or with municipal or household waste in the EU. Instead, please be aware that Oracle is making a return and collection system available to you, free of transportation and recycling costs, for discarding these products.

For a copy of Oracle's Selective Treatment of Waste Electrical and Electronic Equipment outlined under Article 6(1) and Annex II of the EU WEEE Directive, please click here [WEEE Selective Treatment List](#).

EU Battery Directive

In September of 2008, the EU also implemented the EU Battery Directive requiring producers of all battery types to properly manage and recycle their batteries at end of life. As a producer of Portable Batteries on the EU Market, Oracle has met its obligations by registering and joining Compliance Schemes in those countries it places batteries on the market and where threshold levels are met. Most batteries sold by Oracle are embedded within its hardware products and are not intended to be removed by the customer. When required, batteries and/or packaging are appropriately marked with the crossed-out wheelie bin symbol and are labeled with the chemical composition and/or capacity marking.

Example Crossed-out Wheelie Bin



EU Packaging Directive

In December of 1994, the EU implemented the Packaging and Packaging Waste Directive aimed at reducing the production of packaging waste and promoting recycling and re-use. To meet its national obligations as a producer of Packaging, Oracle has joined forces with numerous Packaging Schemes throughout Europe. In addition, Oracle adheres to the essential requirements including supplying packaging that is easily recycled and not using materials that contain lead, mercury, cadmium, chromium, or chlorofluorocarbons.

Oracle is also tracking take back legislation in other countries in the Middle East. We are beginning to see a trend with many nearby countries enacting take back laws similar to the EU Directives including Israel and Serbia.

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WEEE and Environmental Compliance

APAC (Asia Pacific)

Like most other jurisdictions, APAC has enacted various take back laws that vary from country to country, however their intent remains the same: to maximize the proper disposal and recycling of electronic waste and to minimize the impact to the environment.

In the last decade, we have seen an increase in the number of enacted product take back, battery and packaging regulations. Unlike the EU but similar to other regions, not all of Oracle products fall within the regulation scope. As a result of these regulations and as a B2B Producer, Oracle is not always obligated to register or pay fees in all countries but continues to monitor and track regulations that could impact Oracle.

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Oracle Company Overview

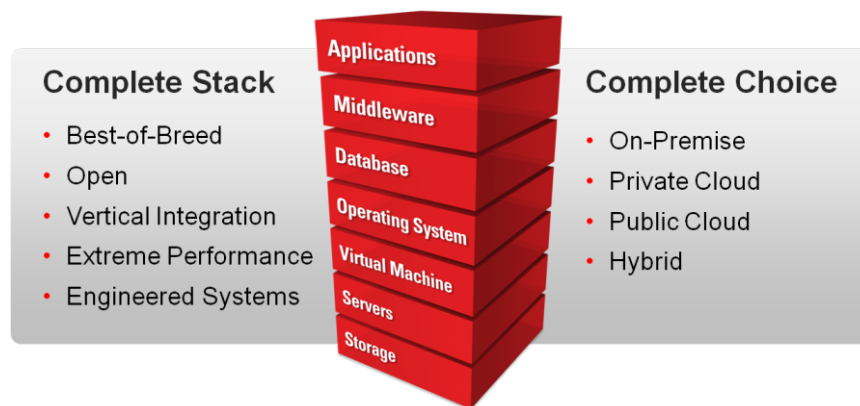
Oracle America, Inc. is a wholly owned subsidiary of Oracle Corporation (Oracle). Founded in June 1977, Oracle is the world's largest provider of enterprise software and a leading provider of computer hardware products and services that are engineered to work together in the cloud and in the data center.

Oracle engineers hardware and software to work together in the cloud and in your datacenter.

Oracle is a leader in the core technologies of cloud computing, including database and middleware as well as web-based applications, virtualization, clustering and large-scale systems management.

Oracle develops, manufactures, markets, hosts, and supports database and middleware software, applications software, and hardware systems products and services that are engineered to work together in cloud-based and on-premise information technology environments. Customers can subscribe to use select Oracle software and hardware products through Oracle cloud offerings, or purchase Oracle software and hardware products and related services to build their own private cloud or on-premise information technology environments.

Oracle has over 400,000 customers including 100 of the Fortune Global 100 that represent a variety of sizes and industries in more than 145 countries around the world. Since 2004, Oracle has invested more than \$29 billion in research and development. Oracle is the only vendor able to offer a complete technology stack in which every layer is engineered to work together as a single system. Oracle's industry-leading cloud-based and on-premises solutions give customers complete deployment flexibility and unmatched benefits including unbreakable security, high availability, scalability, energy efficiency, powerful performance, and low total cost of ownership.



Oracle has over 120,000 employees worldwide, all of whom are dedicated to providing a complete business offering that includes integrated, award-winning support services combined with industry-leading products. For more information, visit oracle.com.

Oracle History

Oracle was originally organized in 1977 and has been the leader in database software for more than three and a half decades. Over the years Oracle has further developed technologies and acquired best-in-class

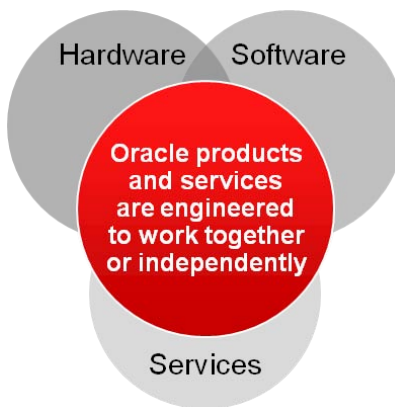
companies, expanding that leadership to the entire technology stack, from servers and storage, to database and middleware, through applications and into the cloud.

It all began when Larry Ellison saw an opportunity other companies missed: a description of a working prototype for a relational database. No company had committed to commercializing the technology, but Ellison and co-founders Bob Miner and Ed Oates realized the tremendous business potential of the relational database model. None of them realized at the time that the company they formed would change the face of business computing.

Throughout its history Oracle has proved it can build for the future on the foundation of its innovations and its knowledge of customer challenges and successes analyzed by the best technical and business minds in the world. For a history of events please visit the Oracle Timeline provided at <http://www.oracle.com/us/corporate/timeline/index.html>.

Industry-leading Products and Services

Oracle Corporation (Oracle) develops, manufactures, markets, hosts, and supports database and middleware software, applications software, and hardware systems products and services that are engineered to work together in cloud-based and on-premise information technology environments. Customers can subscribe to use select Oracle software and hardware products through Oracle cloud offerings, or purchase Oracle software and hardware products and related services to build their own private cloud or on-premise information technology (IT) environments. Oracle is organized into three businesses that are software, hardware systems, and services.



SOFTWARE BUSINESS

Oracle's software business consists of two segments that are new software licenses and cloud software subscriptions, and software license updates and product support. The new software licenses and cloud software subscriptions operating segment includes database, middleware and applications software licenses, as well as cloud software subscriptions that provide access to a broad range of software offerings. The software license updates and product support segment offers customers proactive and personalized support services, including internet and telephone access to technical support personnel as well as internet access to technical content, and product enhancements and upgrades.

HARDWARE SYSTEMS

The two segments of Oracle's hardware systems business are hardware systems products and hardware systems support. Oracle provides a broad selection of hardware systems and related services including servers, storage, networking, virtualization software, operating systems, and management software to support diverse IT environments, including public and private cloud computing environments. Oracle engineers hardware systems with virtualization and management capabilities to enable the rapid deployment and efficient management of cloud and on-premise IT infrastructures. Oracle hardware systems support offerings provide customers with software updates for software components that are essential to the functionality of server and storage products, such as Oracle Solaris and certain other software products, and can include product repairs, maintenance services, and technical support services.

SERVICES BUSINESS

Oracle delivers an integrated services solution to help customers and partners maximize the performance of their investments in Oracle technology. The three segments of Oracle's services business are consulting services, managed cloud services, and education services.

- **Consulting Services** – Oracle Consulting is designed to help customers more successfully architect and deploy Oracle products. Oracle consulting services includes business and IT strategy alignment, enterprise architecture planning and design, initial product implementation and integration, and ongoing product enhancements and upgrades.
- **Managed Cloud Services** – Oracle's managed cloud services, provide comprehensive software and hardware management and maintenance services including deployment, management, monitoring, patching, security and upgrade services for customers hosted at Oracle data center facilities, select partner data centers, or physically on-premise at customer facilities. Support services are provided to customers, both on-premise and remotely, enabling increased performance and higher availability of their products and services.
- **Education Services** – Oracle provides training to customers, partners, and employees as a part of Oracle's mission of accelerating the adoption and use of Oracle software and hardware products. Oracle training is provided through a variety of formats, including instructor-led classes at Oracle education centers, live virtual training, self-paced online training, private events, and custom training.

Available Resources

Oracle is dedicated to maximizing collaboration and information exchange between Oracle and their customers. Oracle also promotes the building of relationships between Oracle customers and their peers. To accomplish these goals, Oracle provides a multitude of customer forums and user communities that open the lines of communication and encourage input and the sharing of ideas. These include the methods listed below. Further information is provided at <http://www.oracle.com/us/community/index.htm>:

- **Oracle Technology Network (OTN)** – Millions of members strong, OTN is the world's largest interactive community of Oracle developers, administrators, and architects. Members can download free software and code, read technical articles and documentation, share with peers, and get up to speed on Oracle Technology.
- **Oracle C-Central** – C-Central is focused on the interests of Chief Information Officers (CIOs) and Chief Financial Officers (CFOs). C-Central provides in-depth leadership discussions with

peer executives, analyst and research reports, resources, and information about upcoming executive events.

- **Oracle Blogs** – Oracle's unique blogging community enables executives, employees, and non-employees alike to exchange views about customer requirements and best practices, helping Oracle stay in touch with the needs of the overall community.
- **Oracle Discussion Forums** – Millions of technical implementers share best practices and technical tips on Oracle products and industry-standard technologies like Linux, Java, and PHP in a wide range of lively forums on Oracle Applications and Technology.
- **Oracle Wiki** – The forum where Oracle customers speak for themselves about their experiences using Oracle products and the benefits of simplification, standardization, automation, and innovation.
- **Oracle ACE Program** – To foster the growing Oracle community, Oracle has launched the Oracle ACE program, which formally recognizes Oracle advocates with strong credentials as evangelists and educators in their communities.
- **Oracle User Groups** – Oracle is committed to fostering strong and independent user group communities around the world. Members make their voices heard by talking to Oracle management about customer concerns and offering input for future products and practices.
- **Oracle Mix** – Enables customers to mix it up with other customers and users. Oracle Mix gives everyone a voice and provides an opportunity to share ideas, ask questions, challenge, share, and learn. Customers can network and join groups or start a new one.
- **My Oracle Support** – A dedicated place for Oracle Support customers and partners to address product related questions and share best practices ranging from setup to ongoing maintenance. Join the only Oracle community staffed and moderated by Oracle Support experts.
- **Oracle Publications** – Publications include, Oracle Magazine and Profit Magazine. For more information visit <http://www.oracle.com/us/corporate/publishing/index.html>.

Strategic Mergers and Acquisitions

An active acquisition program is an important element of Oracle's corporate strategy. In recent years Oracle invested billions of dollars to acquire a number of complementary companies, products, services, and technologies. There have been over 80 acquisitions pending or completed since 2005. A listing and additional information about acquisitions is provided at:

<http://www.oracle.com/us/corporate/Acquisitions/index.html>.

Financial Highlights

Oracle has been a profitable company enabling the reinvestment of \$4.85 billion in product development in fiscal year 2013. Provided below is a 5 year history of Oracle's financial highlights. Visit www.oracle.com/investor to view all Oracle public financial data.

Year Ended May 31 U.S. dollars in millions, except per-share amount and Percentage	2013	2012	2011	2010	2009
Total revenues	\$37,180	\$37,121	\$35,622	\$26,820	\$23,252
Operating income	\$14,684	\$13,706	\$12,033	\$9,062	\$8,321
Net income	\$10,925	\$9,981	\$8,547	\$6,135	\$5,593
Earnings per share—basic	\$2.29	\$1.99	\$1.69	\$1.22	\$1.10
Earnings per share—diluted	\$2.26	\$1.96	\$1.67	\$1.21	\$1.09
Working Capital	\$28,820	\$24,635	\$24,982	\$12,313	\$9,432
Total assets	\$81,812	\$78,327	\$73,535	\$61,578	\$47,416
Total non-current liabilities	\$23,795	\$18,852	\$19,098	\$15,688	\$13,177
Total Research and Development (R&D) expenditure	\$4,850	\$4,523	\$4,519	\$3,254	\$2,767
Percentage of total revenues invested in R&D	13%	12%	13%	12%	12%

Oracle Offices

Oracle is a worldwide organization with offices and resources on nearly every continent. Each office provides specific services to Oracle customers, from sales and consulting to education and support. There are currently 217 offices throughout the United States and 369 international offices, which are present in 84 countries. A listing of global offices is provided at <http://www.oracle.com/us/corporate/contact/index.htm>.

Oracle's corporate headquarters and contact information are:

500 Oracle Parkway
Redwood Shores, California 94065

Telephone: 650.506.7000 or 800.392.2999
Fax: 650.506.7200
Website: oracle.com

Customer Quick Reference Guide

Escalation Process for Oracle Premier Support

Oracle resolves problems according to the priority or severity of an issue. The ability to assess the severity of an issue and assign a rating that drives the appropriate response is the cornerstone of the problem resolution process. Customers should escalate an issue when they:

- encounter a critical roadblock or showstopper to implementation or upgrade plans
- urgently need to communicate important business issues to managers in Oracle Support
- are dissatisfied with the resolution or response to a Service Request

Oracle Premier Support provides 24x7 support for mission-critical issues. Anywhere or anytime, our support specialists around the world are available to help resolve your critical technical issues.

Escalating an issue brings a heightened level of awareness to management and, when appropriate, more resources. It does not automatically change the severity rating of an issue. Therefore, clear communication is essential to bringing about a successful and timely resolution. If the business impact has changed, or was incorrectly set, customers should request a change of severity rather than escalation of the Service Request (SR). If heightened attention is required for a product defect, customers should request a bug escalation through the support engineer assigned to the Service Request.

In situations where a heightened level of support for a Service Request is essential, Oracle has designed a phased escalation process. This process is the same regardless of the Oracle product family.

Initiating an Escalation

• Step 1: Start the escalation process by updating the SR. Provide a thorough explanation about why you are escalating. Take a moment to complete the following template and enter it in the SR:

*****Escalation Request*****

Reason for escalation, including business impact of the problem that requires escalation

Business or implementation milestone, critical date(s) (milestone date or resolve by date), along with the type of business or implementation milestone

Name of the person requesting the escalation, contact information: phone number, pager, email address

*****Escalation Request*****

• Step 2: Call the Oracle Premier Support number and select the menu option for an existing SR. After entering your SR number, follow the phone menu to the option to escalate your SR. Inform the answering support engineer that you would like to escalate your SR and speak with an escalation manager.

• The engineer will page the appropriate escalation manager, who will call you within approximately 30 minutes of the request. (It is important that you telephone us to ensure that an escalation manager is paged. Updating the SR via the web alone does not guarantee that you will receive a call from the escalation manager within approximately 30 minutes.)

• The manager will work with you to create an acceptable action plan.

• The manager will document the conversation and the action plan in the SR.

• The manager will follow up to ensure that the action plan is followed or reset expectations if necessary.

• The escalation manager owns the escalation until the issue is resolved or escalated to a higher management level. If a customer is dissatisfied with the progress made by the escalation manager, the SR can be escalated to a Senior Director followed by the Oracle Support Vice President, if necessary. As issues are escalated within Oracle's support management, a Director or VP from your company may be asked to be available for the discussions.

Working Effectively with Support

Severity levels describe the impact a SR has on the customer's business and defines the resources to be engaged by both parties, as well as the rules of engagement for the resolution of the SR.

- **Severity 1:** Problem or product defect causes complete loss of service, regardless of the customer environment, and/or work cannot reasonably continue.
- **Severity 2:** Severe loss of service; no acceptable workaround; however, operations can continue in a restricted fashion.
- **Severity 3:** Minor loss of service; impact is an inconvenience that may require a workaround to restore functionality.
- **Severity 4:** No loss of service; minor error that does not impede operations or an enhancement request.

Oracle Premier Support Phone Numbers

Oracle.....1.800.223.1711 CRM On Demand....1.866.853.8521

Link to all Support Phone #s:

<http://www.oracle.com/support/contact.html>

Useful Oracle Websites

My Oracle Support (MOS):

<https://support.oracle.com/CSP/ui/flash.html#>

Acquired Product Support:

<http://www.oracle.com/support/support-integration.html>

Additional Resources and Documentation

For complete definitions of severity levels, download the PDF titled *Oracle's Technical Support Policies* at: <http://www.oracle.com/support/policies.html>.

Link to My Oracle Support (MOS) - Escalation Process Speed Training: [Recorded Training ID 603505.1](#)



ORACLE AMERICA, INC. COST PROPOSAL
RESPONSE TO



**REQUEST FOR PROPOSAL
MINNESOTA WSCA-NASPO Master
Agreement for:
Computer Equipment**

**(Desktops, Laptops, Tablets, Servers, Storage and Ruggedized Devices including
Related Peripherals & Services)**

JANUARY 14TH, 2014

Executive Summary

WSCA-NASPO Cooperative Procurement Program (WSCA-NASPO) users will dramatically reduce costs, improve efficiency and decrease IT total cost of ownership by using **Oracle's Servers, Storage and Engineered Systems** via this Master Agreement to enable operational efficiencies across its government enterprises.

**Oracle Architectural Vision:
An Integrated Stack**

Oracle is the only vendor in the world that has products addressing every single layer in the technology stack, from applications to middleware and databases and all the way down to servers and storage.

Agility and the ability to generate real insights are key to a government's performance, making it more adaptable to change and improving the chances that it will satisfy constituent needs. Oracle can help WSCA-NASPO users achieve its goals by simplifying its portfolio, unifying its enterprise, and tapping into the continual competitive advantage that comes from Oracle products and services.

Oracle is pleased to submit this proposal to WSCA-NASPO for Server and Storage technology offerings. Oracle's objectives of this RFP response are to:

- Provide greater volume-based price discounts for quantity one purchases of Oracle Server and Storage products and services by leveraging the purchasing power of multiple states and their political subdivisions.
- Reduce contracting costs for each participating state and Oracle through a cooperative competitive procurement process afforded by WSCA-NASPO
- Leverage the work that Oracle and WSCA have done in the last 12 months to enter into a new Master Agreement as smoothly as possible.

Understanding WSCA-NASPO's Objectives

Based upon our understanding of WSCA-NASPO's requirements, we can present a strong business case for the implementation of **Oracle's Servers, Storage and Engineered Systems**. Oracle provides the following advantages to WSCA-NASPO:

- Complete, open, and integrated products
- Accelerated government efficiency
- Lower total cost of ownership
- Extensive portfolio of Enterprise class systems for WSCA-NASPO users

Complete, Open, and Integrated Products

Oracle products provide flexibility and choice to customers across their IT infrastructure. Oracle offers the industry's most complete, open and integrated full-scale infrastructure solutions.

- **Complete** – Oracle's complete industry solutions offer more value with less complexity, because Oracle has assembled best-in-class industry portfolios and it is Oracle's job to make them work together on an open platform. Oracle's acquisition of market leaders such as Siebel, PeopleSoft, Hyperion, BEA, and Sun, coupled with major investments in research and development, offer WSCA-NASPO best-of-breed products, services, and skills from a single vendor.
- **Open** – It is not enough to just deliver complete solutions. Those solutions must be delivered on open and standards-based architecture. They need to be flexible to change and enable customers to differentiate themselves. Standards-based architecture offers more choice at less risk, allowing easier interactions within and across enterprises. Oracle's commitment to open standards provides WSCA-NASPO with flexibility and options.
- **Integrated Products** – Integration is one of the most important aspects of Oracle's strategy. In the past, a large portion of an IT budget was spent on integrating and maintaining disparate systems and components from multiple vendors. Oracle wants to relieve customers of the burden of integration, providing flexible integration (so it fits your business) at a dramatically lower cost, so that you can focus instead on making your business unique, more compliant, secure, and more efficient. This enterprise-wide approach enables WSCA-NASPO users the ability to collaborate and align more effectively while lowering risk.



Accelerated Government Efficiency

Oracle is equipped to provide a highly scalable and flexible technology to accelerate WSCA-NASPO's user efficiency and expansion of service offerings to their customers, without disruption to operations. WSCA-NASPO users will benefit from proven best-in-class functionality with better business operations, lower administrative costs, high scalability, and the backing of an industry leader.

Oracle's approach represents not only best business practices but also open standards built upon a modern architecture. This enables WSCA-NASPO's entire organization or users to adapt to changes, and flexibly configure and reconfigure its systems to meet those changes. This capability is a critical success factor to WSCA-NASPO users.

Lower Total Cost of Ownership

Your total cost of ownership is reduced as Oracle's products drive efficiency within user organizations and take up fewer human and financial resources to maintain, update, and support.

- Oracle customers have leveraged their integrated suites of products to drive value and efficiency from their businesses.
- More than 90 percent of Oracle customers are using the current releases of Oracle products compared with significantly lower percentages for most of Oracle's major competitors. This speaks to the ability of Oracle customers to upgrade to current releases – and the value those current releases deliver.
- Oracle provides a single, logical view of all enterprise data and a centralized access point to manage user security and visibility. This lowers total cost of ownership and facilitates a single source of truth.

Oracle Leadership

- #1 UNIX server
- #1 database
- #1 database on Oracle Solaris and Linux
- #1 database on SAP
- #1 embedded database
- #1 identity and access management
- #1 development language—Java
- #1 data warehousing
- #1 middleware
- #1 application server
- #1 business analytics
- #1 customer relationship management
- #1 enterprise performance management

Conclusion

WSCA-NASPO will gain business efficiency from Oracle's complete, open, and integrated solutions combined with award-winning support services. Oracle's commitment to a superior ownership experience can maximize the value of WSCA-NASPO's enterprise systems investment.



This proposal reflects the objectives identified by WSCA-NASPO's RFP, and we are fully committed to providing WSCA-NASPO with a total approach to addressing your business objectives while reducing risk. Should your requirements change, we welcome the opportunity to discuss how Oracle products and services align to those requirements. We look forward to demonstrating the reliable strengths and innovative technology of **Oracle's Servers, Storage and Engineered Systems** upon submission of the proposal.

SECTION 4: COST PROPOSAL

SUBMIT IN A SEPARATE SEALED ENVELOPE

Notice by Oracle:

Cost proposal information is provided per the RFP requirements. Price lists and the contents of the Price Workbooks are valid for 30 days from the date of this proposal. Price lists, Price Workbooks and the Oracle PSS will be updated in accordance with the contract terms.

	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
1	<p>PRICE STRUCTURE. This RFP will employ a MINIMUM discount-off list price structure with categorized exceptions for each band. It is understood there may be categories within a band which carry a different discount than the minimum stated. For example, the minimum discount for the laptop band could be 50%. The responder may name an additional category of laptops “Laptop Brand X” at 45% and “Laptop Brand Y” at 60%. Responder may categorize these exceptions by naming as categories and identifying the associated discounts in the price workbook. These discounts must remain firm, or the discount may be increased, during the term of the Master Agreement. This minimum discount and categorized exceptions will be applied to all “quantity one” procurements. It will also serve as verification for the WSCA Master Agreement Administrator upon submittals of product additions. An end user will be able to verify pricing using the base line price list and the minimum discounts with the categorized exceptions provided. The responder must designate a “Base Line Price List e.g. MSRP, education price list. The price list submitted must be dated: November 15, 2013. A discount schedule is to be provided for each band in the Price Workbook. Responders may define additional categories within a band. The category discounts may be higher or lower than the band discount. Responder must describe all available options for pricing services in the Price Workbooks such as discount off list, hourly fees, per unit fees, etc. The worksheet allows for up to seven categories, however the responder may edit their submission to include additional categories if needed.</p> <p>Understand and will comply</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
2	<p>PRICE WORKBOOKS. Price Workbooks will be used to evaluate. Responders will be evaluated on the Price Workbook which includes a market basket for each band. For each band proposed, the Responder must complete the Price Workbook which includes several worksheets. The market basket includes selected configurations, services, peripherals, third party products to fairly evaluate discounted pricing.</p> <p>In evaluation the State reserves the right to:</p> <ol style="list-style-type: none">Eliminate an item from consideration from all responses.Enter the highest price item of all responses received when an item has not been provided by a responder.Request additional pricing items for consideration.	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>d. Clarify pricing responses with responder(s). e. Include options, quantity discounts and/or services for basis of calculating the cost utilized in evaluation.</p> <p>The Contract Vendor will maintain the discount structure as bid throughout the term of the Master Agreement.</p> <p>For the purpose of comparing pricing across a standard group of products, the prices provided by the responder in the Price Workbooks will be utilized to calculate cost points. Vendors must use the minimum percentage discount stated from a published or base line price listing for a “quantity one” purchase in the Pricing Workbook.</p> <p>Minimum specifications are provided in the PriceWorkbook.</p> <p>Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. The lead state reserves the right to reject any or all responses that are not an approved equal.</p> <p>SAMPLE Price Workbooks are located in Section 6: Attachments for responders review and comment.</p> <p>Addendum 3 provides the links to the Pricing Workbooks</p> <p>FINAL EXCEL PRICE WORKBOOKS WILL BE PUBLISHED VIA AN ADDENDUM.</p> <p>Addendum 5 provides links to updated Pricing Workbooks.</p> <p>There are a total of six workbooks:</p> <p>Band 1: Desktop: Includes 9 worksheets Band 2: Laptop: Includes 9 worksheets Band 3: Tablets: Includes 8 worksheets Band 4: Server: Includes 9 worksheets Band 5: Storage: Includes 9 worksheets Band 6: Ruggedized: Includes 8 worksheets</p> <p>Understand and will comply for Band’s 4 and 5</p> <p>INSTRUCTIONS:</p> <p>1. Each workbook contains several tabs. Responder is to fill in the yellow highlighted areas. Once filled in the yellow highlight disappears.</p> <p>2. The workbooks are locked, however there is not a password and responder may revise as needed ensuring they supply yellow highlighted fields.</p>		

	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>3. It is understood that different components may make up a total configuration for the market basket item. The responder may provide additional detail to how the discount provided in the market basket was calculated.</p> <p>The Lead State reserves the right to request additional pricing, if in the best interest of the state or to clarify pricing responses.</p>		
3	<p>BASELINE PRICING VERIFICATION. The responder must designate a Base Line Price e.g. MSRP, education price list in the cost sheets. The price list submitted is to be dated: November 15, 2013. Describe how the designated Base Line Price List will be accessed and verified by potential end users, contract administrators, etc. All historic versions of the Baseline Price List must be made available upon request pursuant to the audit provisions. The responder must provide ONE HARD COPY and ONE ELECTRONIC COPY (USB DRIVE OR CD) of the dated Baseline Price List with the response. The dated Baseline Price List provided shall be used for completing the cost proposal when “List/MSRP” price is requested.</p> <p>Oracle has complied with this requirement by providing a Base Line Price in our pricing strategy. Base line pricing is archived for immediate access upon request by end users. Oracle will provide one hard copy and one electronic copy on request. In addition, Price List updates incorporate both the Base Price (List Price or MSRP) as well as discounted price and are posted to Oracle’s WSCA website for easy access by the end user community to verify both the Base Price and Discounted price available via the Master Agreement.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
4	<p>MINIMUM DISCOUNTS. The Contract Vendor will provide a MINIMUM discount off base line price list for each band with categorized exceptions. It is understood there may be categories within a band which carry a different discount than the minimum stated. For example, the minimum discount for the laptop band could be 50%. The responder may name an additional category of laptops “Laptop Brand X” at 45% and “Laptop Brand Y” at 60%. Responder may categorize these exceptions by naming as categories and identifying the associated discounts in the price workbook. These discounts must remain firm, or the discount may be increased, during the term of the Master Agreement. This minimum discount and categorized exceptions will be applied to all “quantity one” procurements. It will also serve as verification for the WSCA Master Agreement Administrator upon submittals of product additions. An end user will be able to verify pricing using the base line price list and the minimum discounts with the categorized exceptions provided. The named category exception discounts may be higher or lower than the than the minimum band discount. These discounts must remain firm, or the discount may be increased, during the term of the Master Agreement. This minimum discount and categorized exceptions will be applied to all “quantity one” procurements. It will also serve as verification for the WSCA Master Agreement Administrator upon submittals of product additions. An end user will be able to verify pricing using the base line pricing and minimum discounts and categorized exceptions provided.</p> <p>Understand and will comply for Band’s 4 and 5</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
5	<p>THIRD PARTY PRODUCTS. Third party products may be offered as peripherals and options in the Price Workbook. Third Party products will be approved upon finalization of the PSS. Contract Vendors are not able to offer another Contract Vendor's product as a third party without approval. If third party products are offered, a third party product minimum discount will be stated in the price workbook.</p> <p>Understand and will comply for Band's 4 and 5</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
6	<p>REFRESH STRATEGY. Describe your recommended refresh strategy for your product line.</p> <p>Oracle refreshes products and pricing on a regular basis – typically at least once a month. On a monthly basis, Oracle's State and Local contracts team evaluates changes to the product line and pricing to determine additions, changes and/or deletions to the price list and product line to determine the urgent nature associated with a refresh. Depending on changes, Oracle determines whether or not to refresh in a given month or wait for the next available price list and product line update. A refresh is normally done every 60 days but every now and then occurs after 30 days or possibly 90 days depending on the product line changes. September and October are normally months where Oracle announces new products and changes to the product line and as a result Oracle tends to update Master Agreements in both of these months.</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
7	<p>MAINTAINING COMPETITIVE PRICING. Proposers will provide an initial MINIMUM discount with categorized exceptions off baseline price list for a quantity of one unit. Proposers are to base discounts on the collective volume of potential purchases by the participating entities. Further bulk/quantity savings may be obtained when additional quantities are requested. In order to maintain competitive pricing throughout the full life of the Master Agreement, Contract Vendor and Participating entities must understand it is the expectation to provide competitive pricing at the quantity one level. Additional savings are expected when re-competing the awarded vendors for volume pricing.</p> <p>Oracle Understands and will comply for Band's 4 and 5</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
8	<p>PRODUCTS AND SERVICES SCHEDULE (PSS). Responders must submit with their COST proposal a proposed Product and Services Schedule including all the products and services offered within each band for this solicitation. The PSS should be submitted in Excel format. A sample has been provided in the attachments for reference, but is only an example. Other formats are acceptable. Submission of a product and/or service on the sample PSS does not guarantee that it will automatically be approved as being included in the resulting Master Agreement. The products, services and format for the final PSS will be finalized during negotiations.</p> <p>Oracle has provided a PSS for both Server and Storage offerings from the company. Oracle understands the format</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	may change but provides the attached PSS for review purposes.		
9	<p>BULK PRICING. Utilize the Price Workbook to provide additional volume based pricing for consideration. These will allow for deeper discounts for per transaction and cumulative volume purchases. Examples of bulk pricing models are included in Section 6. Responders must propose how they will provide deeper discount including, but not limited to:</p> <p>1. Per Transaction Multiple Unit Discount. Responders may propose a contractual volume discount program or plan based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase. Include a table indicating the additional discount percentage to be earned by volume purchased at one time.</p> <p>A per transaction discount will be offered for a single purchase order over \$2.5 million. If the net fees on a single order are greater than \$2.5 million, an additional 1% discount will be applied to product line items on that order.</p> <p>2. Cumulative. Responders may propose a cumulative volume discount based on dollars resulting from the cumulative purchases by all governmental purchasers for the duration of their Master Agreement. Include a table indicating the additional discount percentage to be earned by cumulative volume purchased.</p> <p>A cumulative volume discount will be offered based on the yearly purchase amount for each contract year from the effective date of an Agreement. If sales for the previous contract year exceed \$25 million, Oracle will provide an additional 2% discount to the sales in the following year of the Agreement. For example, if WSCA exceeds \$25 million in sales in year 1 of the Agreement, this 2% will be applied to the base discounts to sales in year 2 of the Agreement. If WSCA does not exceed \$25 million in year 2 of the contract, this discount will no longer apply and the pricing will revert to the base discounts established in year 1 of the Agreement. This analysis will be completed at the end of each contract year to determine if the 2% discount should be applied to the next contract year. The cumulative volume discount is 2.00% and is applied to baseline discounts established for year 1 of the contract if the \$25 million threshold is met in the immediately preceding contract year.</p> <p>3. Other Discounts Describe additional discounts available to States or Participating Entities.</p> <p>No additional discounts are being made available at this time as a part of this agreement.</p>	M	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
10	<p>PREMIUM SAVINGS PACKAGE PROGRAM. Contract Vendors are encouraged to participate in the Premium Savings Package (PSP) Program. If intending to participate, propose and describe commitment to offer and maintain deeply</p>		YES <input type="checkbox"/> NO <input type="checkbox"/>

	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>discounted standard configurations. Participants in the PSP program will commit to maintain and upgrade (keep pace with the advance of technology) the standard configurations for a stated period of time or intervals, as determined by the Participating Entities. The standards currently are refreshed every six months (May and November). Refresh schedule is subject to change. See current configurations: http://www.wnpsp.com/index.html. States and other Participating Entities can choose to purchase these packages without any signing additional documents.</p> <p>Contract Vendors may provide Premium Savings & Packages in the bands awarded and comply with the following:</p> <ol style="list-style-type: none"> Provide a WSCA-NASPO Premium Savings Packages-specific SKU for each proposed product. Discount must be provided on Contract Vendor related SKU as well. Standard configurations cannot change or be upgraded during the entire refresh period for any reason other than end-of-life issues (e.g., swapping of processor, motherboard, etc. is prohibited). Prices offered must be offered at a better than the quantity one Master Agreement discount. Pricing increases are generally not allowed unless there is documentation and justification provided. Provide marketing plan of the PSP Program including lead with PSP Program and display prominently on websites to market aggressively to all States. Submit quarterly usage reports broken out by State to the WSCA-NASPO Premium Savings Packages team lead and to the WSCA-NASPO PC Master Agreement Administrator. Individual reports to each State may also be required. The format for the reports must follow the current WSCA-NASPO PC reporting format. 		<input checked="" type="checkbox"/> n/a for server storage vendors
11	<p>PROMOTIONAL OFFERS: Contract Vendors will be allowed to provide promotions for deeply discounted products based on their inventory and sales. Promotions will also provide increased savings to States and other Participating Entities. The Contract Vendors will be responsible to market these offers. Describe what kind of promotions will be available and how marketing will be conducted.</p> <p>From time to time, Oracle offers promotions on various products and services. Examples of previous promotions include special pricing for memory when adding to certain server product lines, disk drive upgrades for select storage lines, and special incentives for migrating from older technology to newer systems or storage. There are no guarantees that similar promotions will be available in the future but when available, the Oracle sales teams and partners will communicate the availability of the promotions directly to end user customers via email, phone and flyers. In addition, these promotions are typically posted to appropriate websites to maximize visibility to Oracle customers. Oracle and its partners also participate in regular seminars, workshops and conferences where WSCA users and buyers also attend. Promotions are also provided at these events.</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
12	<p>Describe the Prompt Payment Terms (if available) to be offered: <input type="checkbox"/>__% 30; <input type="checkbox"/>__% 15/Net 30; <input type="checkbox"/>__% 10/Net 30, <input type="checkbox"/> Other (specify):_____</p> <p>Oracle does not offer a prompt payment terms program at this time.</p>		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>
13	<p>ADDED VALUE. Responders may propose suggestions on improvements and/or alternatives for doing business with your company that will make this contract more cost effective for your company and participating public agencies.</p> <p>Oracle does not have any feedback or suggestions at this time but would like to reserve the opportunity to share ideas as they develop.</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
14	<p>TRADE-IN. The Participating Addendum by each State will identify if and how trade-in or take-back terms will be conducted. If trade in program will be offered, provide pricing.</p> <p>Oracle's trade-in or take back program is referred to as UAP (Upgrade Advantage Program). Terms of any trade-in or take back will be made part of the Participating Addendum's by State or incorporated into Ordering Documents that are prepared for any given purchase order. Pricing for trade-ins vary greatly given the product type, age, quantity and configurations of the products to be traded. As an example, Oracle may provide an incremental discount (above and beyond standard WSCA discounts) to take into account a trade of older equipment. The incremental discount could be 5% or more, again, depending on product type, age, quantity and system configurations.</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
15	<p>SERVICES. Services are at the option of the Participating Entity. The Participating Addendum by each State will address service agreement terms and related travel. Responder must describe all available options for pricing services in the Price Workbooks such as discount off list, hourly fees, per unit fees, etc.</p> <p>Oracle understands and will comply</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
16	<p>LEASING. Responders are not required to provide leasing. Individual Participating States and Participating Entities may enter in to lease agreements for the products covered in the Master Agreements resulting from the RFP, if they have the legal authority to enter into these types of agreements. The Participating Addendum by each State will identify if and how leasing agreement terms will be conducted. Leasing will be at the option of each participating addendum. If leasing will be offered, provide rates. Do not submit lease documents or corresponding lease terms as these documents should be addressed in a State's Participating addendum if applicable.</p> <p>Individual Purchasing Entities may enter into mutually agreeable written lease agreements for the products covered in this Master Price Agreement if they have the legal authority to enter into these types of agreements.</p>		YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	<p>Oracle's financing policies are available online at http://oracle.com/contracts. A Participating State's Participating Addendum must be adhered to regarding the allowance of leasing/financing Oracle products. Lease rates vary from time to time based on market conditions so providing rates at this time is not prudent. Any rates provided by Oracle Financing will be competitive to other market rates at the time of the transaction or purchase or end users will have an option to select a third party financing organization where needed.</p>		

MANUFACTURER NAME: Oracle

DATE: 11/15/2013

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WSCA PRICE	WSCA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
TTV19-LCO-NUP	1 - Server	Virtual Desktop Infrastructure Software	Oracle	Oracle Virtual Desktop Infrastructure - Named User Plus Perpetual	\$150.00	\$108.00	6%	28%	
TTV19-LCO-SRD	1 - Server	Virtual Desktop Infrastructure Software	Oracle	Oracle Virtual Desktop Infrastructure - Sun Ray Device Perpetual	\$150.00	\$108.00	6%	28%	
TTV19-T02-NUP	1 - Server	Virtual Desktop Infrastructure Software	Oracle	Oracle Virtual Desktop Infrastructure - Named User Plus 2 Year	\$53.00	\$38.16	6%	28%	
TTV19-T02-SRD	1 - Server	Virtual Desktop Infrastructure Software	Oracle	Oracle Virtual Desktop Infrastructure - Sun Ray Device 2 Year	\$53.00	\$38.16	6%	28%	
TTV19-T03-NUP	1 - Server	Virtual Desktop Infrastructure Software	Oracle	Oracle Virtual Desktop Infrastructure - Named User Plus 3 Year	\$75.00	\$54.00	6%	28%	
TTV19-T03-SRD	1 - Server	Virtual Desktop Infrastructure Software	Oracle	Oracle Virtual Desktop Infrastructure - Sun Ray Device 3 Year	\$75.00	\$54.00	6%	28%	
TTV19-T04-NUP	1 - Server	Virtual Desktop Infrastructure Software	Oracle	Oracle Virtual Desktop Infrastructure - Named User Plus 4 Year	\$90.00	\$64.80	6%	28%	
TTV19-T04-SRD	1 - Server	Virtual Desktop Infrastructure Software	Oracle	Oracle Virtual Desktop Infrastructure - Sun Ray Device 4 Year	\$90.00	\$64.80	6%	28%	
TTV19-T05-NUP	1 - Server	Virtual Desktop Infrastructure Software	Oracle	Oracle Virtual Desktop Infrastructure - Named User Plus 5 Year	\$105.00	\$75.60	6%	28%	
TTV19-T05-SRD	1 - Server	Virtual Desktop Infrastructure Software	Oracle	Oracle Virtual Desktop Infrastructure - Sun Ray Device 5 Year	\$105.00	\$75.60	6%	28%	
L97324	1 - Server	Tuxedo CFSR	Oracle	Oracle Tuxedo CFSR - Processor Perpetual	\$1,800.00	\$1,530.00	6%	15%	
SEHASY12Z	1 - Server	Sun SPARC Enterprise M9000-32 Server	Oracle	SPARC Enterprise M9000 server: base 1 frame cabinet with 1-phase AC power for up to 32 SPARC64 VII processors on 8 system boards with 2 TB memory (for factory installation)*	\$616,629.00	\$443,972.88	6%	28%	
SEGASY12Z	1 - Server	Sun SPARC Enterprise M8000 Server	Oracle	*SPARC Enterprise M8000 server: base with 1-phase AC power for up to 16 SPARC64 VII processors on 4 system boards with 1 TB memory (for factory installation)	\$448,479.00	\$322,904.88	6%	28%	
SEGASY22Z	1 - Server	Sun SPARC Enterprise M8000 Server	Oracle	SPARC Enterprise M8000 server: base with 3-phase Delta AC power for up to 16 SPARC64 VII processors on 4 system boards with 1 TB memory (for factory installation)	\$675,317.00	\$486,228.24	6%	28%	
SEGASY32Z	1 - Server	Sun SPARC Enterprise M8000 Server	Oracle	SPARC Enterprise M8000 server: base with 3-phase Star AC power for up to 16 SPARC64 VII processors on 4 system boards with 1 TB memory (for factory installation)	\$674,436.00	\$485,593.92	6%	28%	
7102750	1 - Server	Sun Server X3-2L	Oracle	Sun Server X3-2L: 2 RU base chassis with motherboard, 2 PSUs, slide rail kit, and cable management arm	\$3,812.00	\$3,278.32	6%	14%	
7102735	1 - Server	Sun Server X3-2	Oracle	Sun Server X3-2: 1 RU base chassis with motherboard, 2 PSUs, slide rail kit, and cable management arm	\$3,076.00	\$2,645.36	6%	14%	
7100124	1 - Server	Sun Server X2-8	Oracle	1 Intel(R) Xeon(R) E7-8830 8-core 2.13 GHz processor with heat sink (for factory installation)	\$3,702.00	\$3,146.70	6%	15%	
7100125	1 - Server	Sun Server X2-8	Oracle	1 Intel(R) Xeon(R) E7-8830 8-core 2.13 GHz processor with heat sink	\$4,442.00	\$3,775.70	6%	15%	
7100128	1 - Server	Sun Server X2-8	Oracle	1 Intel(R) Xeon(R) E7-8870 10-core 2.4 GHz processor with heat sink (for factory installation)	\$7,222.00	\$6,138.70	6%	15%	
7100129	1 - Server	Sun Server X2-8	Oracle	1 Intel(R) Xeon(R) E7-8870 10-core 2.4 GHz processor with heat sink	\$8,667.00	\$7,366.95	6%	15%	
7100132	1 - Server	Sun Server X2-8	Oracle	Two 8 GB DDR3-1066 DIMMs (for factory installation)	\$398.00	\$338.30	6%	15%	
7100133	1 - Server	Sun Server X2-8	Oracle	16 GB memory kit with two 8 GB DDR3-1066 DIMMs	\$478.00	\$406.30	6%	15%	
7100176	1 - Server	Sun Server X2-8	Oracle	Sun Server X2-8 for non-EU countries: base chassis	\$6,702.00	\$5,696.70	6%	15%	
7103610	1 - Server	Sun Server X2-8	Oracle	Two 32 GB DDR3-1066 DIMMs (for factory installation)	\$2,361.00	\$2,006.85	6%	15%	
7105412	1 - Server	Sun Server X2-8	Oracle	Sun Server X2-8 for EU countries: base chassis	\$6,702.00	\$5,696.70	6%	15%	
7105413	1 - Server	Sun Server X2-8	Oracle	CPU module with 32 DIMM slots and 2 USB ports	\$3,248.00	\$2,760.80	6%	15%	
7105414	1 - Server	Sun Server X2-8	Oracle	CPU module with 32 DIMM slots and 2 USB ports	\$3,898.00	\$3,313.30	6%	15%	
7105421	1 - Server	Sun Server X2-8	Oracle	Sun Server X2-8: Network Express Module with four 10 GbE SFP+ ports, two x4 SAS 2.0 mini-ports, and 4 GbE pass-through interfaces for EU countries (for factory installation)	\$2,399.00	\$2,039.15	6%	15%	
7100142	1 - Server	Sun Server X2-4	Oracle	Sun Server X2-4: 3 RU base chassis with motherboard and 2 PSUs	\$4,910.00	\$4,173.50	6%	15%	
CECI9-LCO-NUP	1 - Server	Sun Ray Server Software	Oracle	Sun Ray Software - Named User Plus Perpetual	\$100.00	\$85.00	6%	15%	
CECI9-LCO-SRD	1 - Server	Sun Ray Server Software	Oracle	Sun Ray Software - Sun Ray Device Perpetual	\$100.00	\$85.00	6%	15%	
CECI9-T02-NUP	1 - Server	Sun Ray Server Software	Oracle	Sun Ray Software - Named User Plus 2 Year	\$35.00	\$29.75	6%	15%	
CECI9-T02-SRD	1 - Server	Sun Ray Server Software	Oracle	Sun Ray Software - Sun Ray Device 2 Year	\$35.00	\$29.75	6%	15%	
CECI9-T03-NUP	1 - Server	Sun Ray Server Software	Oracle	Sun Ray Software - Named User Plus 3 Year	\$50.00	\$42.50	6%	15%	

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CECI9-T03-SRD	1 - Server	Sun Ray Server Software	Oracle	Sun Ray Software - Sun Ray Device 3 Year	\$50.00	\$42.50	6%	15%	
CECI9-T04-NUP	1 - Server	Sun Ray Server Software	Oracle	Sun Ray Software - Named User Plus 4 Year	\$60.00	\$51.00	6%	15%	
CECI9-T04-SRD	1 - Server	Sun Ray Server Software	Oracle	Sun Ray Software - Sun Ray Device 4 Year	\$60.00	\$51.00	6%	15%	
CECI9-T05-NUP	1 - Server	Sun Ray Server Software	Oracle	Sun Ray Software - Named User Plus 5 Year	\$70.00	\$59.50	6%	15%	
CECI9-T05-SRD	1 - Server	Sun Ray Server Software	Oracle	Sun Ray Software - Sun Ray Device 5 Year	\$70.00	\$59.50	6%	15%	
348L-15-2.5-AR	1 - Server	Sun Ray	Oracle	power cord, Argentina, Each, 1.5 meters, 2.5Amp rated, Plug Two Blade IRAM2073, Connector IEC60320-1-C7, for Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-AU	1 - Server	Sun Ray	Oracle	power cord, Australian, Each, 1.5 meters, 2.5Amp rated, Plug Two Blade SA3112, Connector IEC60320-1-C7, for Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-BR	1 - Server	Sun Ray	Oracle	power cord, Brazil, Each, 1.5 meters, 2.5Amp rated, Plug Two Pin NBR14136, Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-CH	1 - Server	Sun Ray	Oracle	power cord, Swiss, Each, 1.5 meters, 2.5Amp rated, Plug Two Pin SEV1011, Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-CN	1 - Server	Sun Ray	Oracle	power cord, China, Each, 1.5 meters, 2.5Amp rated, Plug Two Blade GB2099, Connector IEC60320-1-C7, for Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-EURO	1 - Server	Sun Ray	Oracle	power cord, Europe, Each, 1.5 meters, 2.5Amp rated, Plug Two Pin EN50075, Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-IL	1 - Server	Sun Ray	Oracle	power cord, Israel, Each, 1.5 meters, 2.5Amp rated, Plug Two Pin SI-32, Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-IN	1 - Server	Sun Ray	Oracle	power cord, India, Each, 1.5 meters, 2.5Amp rated, Plug Two Pin IS1293, Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-IT	1 - Server	Sun Ray	Oracle	power cord, Italy, Each, 1.5 meters, 2.5Amp rated, Plug Two Pin CEI23, Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-KR	1 - Server	Sun Ray	Oracle	power cord, Korea, Each, 1.5 meters, 2.5Amp rated, Plug Two Pin KSC8305, Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-TW	1 - Server	Sun Ray	Oracle	power cord, Taiwan, Each, 1.5 meters, 2.5Amp rated, Plug Two Blade CNS10917, Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-UK	1 - Server	Sun Ray	Oracle	power cord, U.K., Each, 1.5 meters, 2.5Amp rated, Plug BS1363A, Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-2.5-ZA	1 - Server	Sun Ray	Oracle	power cord, South Africa, Each, 1.5 meters, 2.5Amp rated, Plug SANS164, Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-7-JP	1 - Server	Sun Ray	Oracle	power cord, Japan, Each, 1.5 meters, 7.0Amp rated, Plug Two Blade PSE 1-15, Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
348L-15-7-NEMA	1 - Server	Sun Ray	Oracle	power cord, N.A./Asia, Each, 1.5 meter, 7Amp rated, Plug NEMA 1-15P Connector IEC60320-1-C7, For Factory Integration	\$0.00	\$0.00	6%	15%	
TC3-00Z-00	1 - Server	Sun Ray	Oracle	Sun Ray 3 Client	\$249.00	\$211.65	6%	15%	
TC3-00Z-B1P	1 - Server	Sun Ray	Oracle	Sun Ray 3 Shipping Box, Each, Config with Sun Ray 3 Plus, Power Cord, and Peripheral Kit	\$0.00	\$0.00	6%	15%	
TC3-00Z-B20	1 - Server	Sun Ray	Oracle	Sun Ray 3 Shipping Box, Each, Config with Sun Ray 3 Plus and Power Cord, without Peripheral kit	\$0.00	\$0.00	6%	15%	
TC3-I0Z-00	1 - Server	Sun Ray	Oracle	Sun Ray 3i client	\$699.00	\$594.15	6%	15%	
TC3-P0Z-00	1 - Server	Sun Ray	Oracle	Sun Ray 3 Plus Client	\$499.00	\$424.15	6%	15%	
TC3-PTZ-00	1 - Server	Sun Ray	Oracle	Sun Ray 3 Plus Client: TAA-comp	\$549.00	\$466.65	6%	15%	
7100262	1 - Server	Sun Racks	Oracle	1-phase high voltage 22 kVA PDU	\$1,300.00	\$1,105.00	6%	15%	
7100265	1 - Server	Sun Racks	Oracle	1-phase high voltage 22 kVA PDU (for factory installation)	\$1,300.00	\$1,105.00	6%	15%	
7100497	1 - Server	Sun Racks	Oracle	Solid filler panel kit	\$103.00	\$87.55	6%	15%	
SR-1042E-N	1 - Server	Sun Racks	Oracle	Rack, 42-1000-600mm wide, shipping loaded	\$2,349.00	\$1,996.65	6%	15%	
SR-1042-N	1 - Server	Sun Racks	Oracle	Rack, 42-1000-600mm wide, empty shipping only	\$1,649.00	\$1,401.65	6%	15%	
SR-10K-IEC309-N	1 - Server	Sun Racks	Oracle	Sun Rack II 10kVA PDU, Single Phase, 48 Supplied Amps Max, IEC309 on 4m captive cord, Data Center Two 32A IEC309-IP44-2P3W 250VAC (25A breakers), 42 C13 and 6 C19 Outlets in 6 Groups, Current Metering (INTERNATIONAL)	\$900.00	\$765.00	6%	15%	
SR-10K-L630-N	1 - Server	Sun Racks	Oracle	Sun Rack II 10kVA PDU, Single Phase, 48 Supplied Amps Max, NEMA L6-30P on 4m captive cords, Data Center Two 30A NEMA L6-30R (30A breakers), 42 C13 and 6 C19 Outlets in 6 Groups, Current Metering.	\$900.00	\$765.00	6%	15%	
SR-1242E-N	1 - Server	Sun Racks	Oracle	Sun Rack, 42U, 1200mm depth, 600mm width, included Enterprise Packaging suitable for shipping fully loaded	\$2,849.00	\$2,421.65	6%	15%	
SR-1242-N	1 - Server	Sun Racks	Oracle	Sun Rack II, 42U, 1200mm depth, 600mm width, empty shipping only (do not install product inside the rack while it is on this pallet)	\$2,149.00	\$1,826.65	6%	15%	

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SR-15K-IEC309-4P-N	1 - Server	Sun Racks	Oracle	Sun Rack II 15kVA PDU, 3-Phase, 69 Supplied Amps Max, IEC309 on 4m captive cord, Data Center One 60A IEC309-IP67-3P4W 250VAC (60A breaker), 42 C13 and 6 C19 Outlets in 6 Groups, Current Metering.	\$1,200.00	\$1,020.00	6%	15%	
SR-15K-IEC309-U5P	1 - Server	Sun Racks	Oracle	3-phase high voltage 15 kVA PDU (UL and EN 300 386 compliant, for factory installation)	\$1,300.00	\$1,105.00	6%	15%	
SR-15K-L630-N	1 - Server	Sun Racks	Oracle	Sun Rack II 15kVA PDU, Single Phase, 72 Supplied Amps Max, NEMA L6-30P on 4m captive cords, Data Center Three 30A NEMA L6-30R (30A breakers), 42 C13 and 6 C19 Outlets in 6 Groups, Current Metering.	\$1,200.00	\$1,020.00	6%	15%	
SR-37K-IEC309-4P-N	1 - Server	Sun Racks	Oracle	Sun Rack II 37kVA PDU, 3-Phase, 180 Supplied Amps Max, IEC309 on 4m captive cords, Data Center Three 60A IEC309-IP67-3P4W 250VAC (60A breakers), 45 C13 and 9 C19 Outlets in 9 Groups, Current Metering.	\$2,250.00	\$1,912.50	6%	15%	
SR-37K-IEC309-U5P	1 - Server	Sun Racks	Oracle	3-phase high voltage 37 kVA PDU (UL and EN 300 386 compliant, for factory installation)	\$2,360.00	\$2,006.00	6%	15%	
SR-JUMPKIT-N	1 - Server	Sun Racks	Oracle	Jumper Cable Start Up Kit: qty 10 of 1 meter C13 plugs + qty 10 of 2 meter C13 plugs + qty 2 1 meter C19 plugs + Qty 2 2meter C19 plugs	\$198.00	\$168.30	6%	15%	
XSR-1042E-N	1 - Server	Sun Racks	Oracle	Sun Rack, 42U, 1000 depth, 600mm width, packaging suitable for shipping fully loaded	\$2,349.00	\$1,996.65	6%	15%	
XSR-1042-N	1 - Server	Sun Racks	Oracle	Sun Rack, 42U, 1000 depth, 600mm width, empty shipping only (do not install product inside the rack while it is on this pallet)	\$1,649.00	\$1,401.65	6%	15%	
XSR-10K-IEC309-N	1 - Server	Sun Racks	Oracle	1-phase high voltage 10 kVA PDU for non-EU countries	\$900.00	\$765.00	6%	15%	
XSR-10K-L630-N	1 - Server	Sun Racks	Oracle	Sun Rack II 10kVA PDU, Single Phase, 48 Supplied Amps Max, NEMA L6-30P on 4m captive cords, Data Center Two 30A NEMA L6-30R (30A breakers), 42 C13 and 6 C19 Outlets in 6 Groups, Current Metering.	\$900.00	\$765.00	6%	15%	
XSR-1242E-N	1 - Server	Sun Racks	Oracle	Sun Rack, 42U, 1200 depth, 600mm width, packaging suitable for shipping fully loaded.	\$2,849.00	\$2,421.65	6%	15%	
XSR-1242-N	1 - Server	Sun Racks	Oracle	Sun Rack, 42U, 1200 depth, 600mm width, empty shipping only (do not install product inside the rack while it is on this pallet)	\$2,149.00	\$1,826.65	6%	15%	
XSR-15KIEC309-4P-N	1 - Server	Sun Racks	Oracle	3-phase low voltage 15 kVA PDU for non-EU countries	\$1,200.00	\$1,020.00	6%	15%	
XSR-15KIEC309-U5P	1 - Server	Sun Racks	Oracle	3-phase high voltage 15 kVA PDU (UL and EN 300 386 compliant)	\$1,300.00	\$1,105.00	6%	15%	
XSR-15K-L630-N	1 - Server	Sun Racks	Oracle	1-phase low voltage 15 kVA PDU for non-EU countries	\$1,200.00	\$1,020.00	6%	15%	
XSR-37KIEC309-4P-N	1 - Server	Sun Racks	Oracle	Sun Rack II 37kVA PDU, 3-Phase, 180 Supplied Amps Max, IEC309 on 4m captive cords, Data Center Three 60A IEC309-IP67-3P4W 250VAC (60A breakers), 45 C13 and 9 C19 Outlets in 9 Groups, Current Metering.	\$2,250.00	\$1,912.50	6%	15%	
XSR-37KIEC309-U5P	1 - Server	Sun Racks	Oracle	3-phase high voltage 37 kVA PDU (UL and EN 300 386 compliant)	\$2,360.00	\$2,006.00	6%	15%	
XSR-CLIPNUT-N	1 - Server	Sun Racks	Oracle	Sun Rack II Clip Nut/Screw Kit, M6x1 Nut, M6x1x12mm Screw, Qty 32 EA	\$60.00	\$51.00	6%	15%	
XSR-JUMPKIT-N	1 - Server	Sun Racks	Oracle	Jumper Cable Start Up Kit: qty 10 of 1 meter C13 plugs + qty 10 of 2 meter C13 plugs + qty 2 1 meter C19 plugs + Qty 2 2meter C19 plugs	\$198.00	\$168.30	6%	15%	
XSR-JUMPPAC1MC13-N	1 - Server	Sun Racks	Oracle	Jumper Cable Kit: qty 10 mix of 1 meter cable (C13 plug)	\$89.00	\$75.65	6%	15%	
XSR-JUMPPAC2MC13-N	1 - Server	Sun Racks	Oracle	Jumper Cable Kit: qty 10 mix of 2 meter cable (C13 plug)	\$89.00	\$75.65	6%	15%	
7105792	1 - Server	Sun Racks	Oracle	3-phase low voltage 15 kVA PDU for EU countries	\$1,200.00	\$1,020.00	6%	15%	
7105793	1 - Server	Sun Racks	Oracle	1-phase low voltage 15 kVA PDU for EU countries	\$1,200.00	\$1,020.00	6%	15%	
7105794	1 - Server	Sun Racks	Oracle	1-phase high voltage 10 kVA PDU for EU countries	\$900.00	\$765.00	6%	15%	
T5440-26120-N	1 - Server	Sun Netra T5440 Server	Oracle	2 UltraSPARC VF 6-core 1.2 GHz processors (for factory installation)	\$17,200.00	\$14,620.00	6%	15%	
X7251A-N	1 - Server	Sun Netra T5220 Server	Oracle	Netra CT 820 Server air filter 5 per pack.	\$395.00	\$335.75	6%	15%	
2089A	1 - Server	Sun Netra Rack Kits	Oracle	19-inch 2-post slide assembly with cable management arm (for factory installation)	\$1,125.00	\$956.25	6%	15%	
4059A	1 - Server	Sun Netra Rack Kits	Oracle	600 by 600 millimeters rackmount kit (for factory installation)	\$515.00	\$437.75	6%	15%	
4061A	1 - Server	Sun Netra Rack Kits	Oracle	19-inch 4-post slide mount kit with adjustable slide rails (for factory installation)	\$995.00	\$845.75	6%	15%	
4076A	1 - Server	Sun Netra Rack Kits	Oracle	23" 2 post rackmount kit for Netra 4U servers (For Factory Installation)	\$345.00	\$293.25	6%	15%	

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7901A-4	1 - Server	Sun Netra Rack Kits	Oracle	19-inch 2-post rackmount kit (for factory installation)	\$325.00	\$276.25	6%	15%	
7902A-4	1 - Server	Sun Netra Rack Kits	Oracle	23-inch 2-post rackmount kit (for factory installation)	\$160.00	\$136.00	6%	15%	
7904A-4	1 - Server	Sun Netra Rack Kits	Oracle	600 by 600 millimeters rackmount kit (for factory installation)	\$210.00	\$178.50	6%	15%	
8099A-4	1 - Server	Sun Netra Rack Kits	Oracle	19-inch 4-post slide mount kit (for factory installation)	\$910.00	\$773.50	6%	15%	
X2089A-N	1 - Server	Sun Netra Rack Kits	Oracle	19-inch 2-post slide assembly with cable management arm	\$1,125.00	\$956.25	6%	15%	
X4059A-N	1 - Server	Sun Netra Rack Kits	Oracle	600 by 600 millimeters rackmount kit	\$515.00	\$437.75	6%	15%	
X4061A-N	1 - Server	Sun Netra Rack Kits	Oracle	19-inch 4-post slide mount kit with adjustable slide rails	\$995.00	\$845.75	6%	15%	
X4076A-N	1 - Server	Sun Netra Rack Kits	Oracle	23-inch 2-post rackmount kit	\$345.00	\$293.25	6%	15%	
X7901A-4-N	1 - Server	Sun Netra Rack Kits	Oracle	19-inch 2-post rackmount kit	\$325.00	\$276.25	6%	15%	
X7902A-4-N	1 - Server	Sun Netra Rack Kits	Oracle	23-inch 2-post rackmount kit (for factory installation)	\$160.00	\$136.00	6%	15%	
X7904A-4-N	1 - Server	Sun Netra Rack Kits	Oracle	600 by 600 millimeters rackmount kit	\$210.00	\$178.50	6%	15%	
X8099A-4-N	1 - Server	Sun Netra Rack Kits	Oracle	19-inch 4-post slide mount kit	\$910.00	\$773.50	6%	15%	
7100417	1 - Server	Sun Netra 6000 Blade Chassis	Oracle	Sun Netra 6000 chassis DC with midplane, accessory kit with dangle and RJ45-DB9 adapter, 9 server module filler panels, 20 PCIe Express Module filler panels, and 2 Network Express Module filler panels	\$15,251.00	\$12,963.35	6%	15%	
7100418	1 - Server	Sun Netra 6000 Blade Chassis	Oracle	Sun Netra 6000 chassis AC with midplane, accessory kit with dangle and RJ45-DB9 adapter, 9 server module filler panels, 20 PCIe Express Module filler panels, and 2 Network Express Module filler panels	\$8,685.00	\$7,382.25	6%	15%	
7104480	1 - Server	Sun Flash Accelerator F40 PCIe Card	Oracle	Flash Accelerator F40 PCIe Card: 400 GB, eMLC (for factory installation)	\$4,860.00	\$3,693.60	6%	24%	
7104482	1 - Server	Sun Flash Accelerator F40 PCIe Card	Oracle	Flash Accelerator F40 PCIe Card: 400 GB, eMLC	\$5,832.00	\$4,432.32	6%	24%	
TA-FAS-S3IE96GB-N	1 - Server	Sun Flash Accelerator F20 PCIe Card	Oracle	96 GB solid state Flash Accelerator PCIe Card with two 4-inch wide SAS-1 ports for internal disk drives, four 24 GB enterprise-class SLC flash modules	\$4,695.00	\$3,568.20	6%	24%	
XTA-FAS-S3IE96GB-N	1 - Server	Sun Flash Accelerator F20 PCIe Card	Oracle	96 GB solid state Flash Accelerator PCIe Card with four 24 GB enterprise-class SLC flash modules	\$4,695.00	\$3,568.20	6%	24%	
8516A	1 - Server	Sun Fire X4800 Server	Oracle	Sun Fire X4800 server: disk bay filler panel (for factory installation)	\$0.00	\$0.00	6%	15%	
7103611	1 - Server	Sun Fire X4800 Server	Oracle	Two 32 GB DDR3-1066 DIMMs	\$2,833.00	\$2,408.05	6%	15%	
7100731	1 - Server	Sun Fire X4170 M2 Server	Oracle	32 GB DDR3-1066 DIMM (for factory installation)	\$1,182.00	\$1,016.52	6%	14%	
7100792	1 - Server	Sun Fire X4170 M2 Server	Oracle	32 GB DDR3-1066 DIMM	\$1,418.00	\$1,219.48	6%	14%	
7106540	1 - Server	Sun Blade X4-2B	Oracle	Sun Blade X4-2B: base blade assembly (for factory installation)	\$1,916.00	\$1,628.60	6%	15%	
7100824	1 - Server	Sun Blade X3-2B	Oracle	Sun Blade X3-2B: base blade assembly (for factory installation)	\$2,084.00	\$1,771.40	6%	15%	
7100283	1 - Server	Sun Blade Server Options	Oracle	Sun Blade PCIe-2 pass-through fabric expansion module (for factory installation)	\$219.00	\$186.15	6%	15%	
7100633	1 - Server	Sun Blade Server Options	Oracle	Sun Blade PCIe-2 pass-through fabric expansion module	\$285.00	\$242.25	6%	15%	
4263A-N	1 - Server	Sun Blade Server Options	Oracle	Pass thru Fabric Expansion Module for Sun Blade Server Modules. For ATO and Factory Assembly. RoHS-5.	\$75.00	\$63.75	6%	15%	
4460A-N	1 - Server	Sun Blade Server Options	Oracle	Sun Blade Server Module slot filler panel for Sun Blade Modular System chassis. RoHS-5. Factory Integration.	\$0.00	\$0.00	6%	15%	
4462A-N	1 - Server	Sun Blade Server Options	Oracle	PCIe ExpressModule slot filler panel for Sun Blade Modular System chassis. RoHS-5. Factory Integration.	\$0.00	\$0.00	6%	15%	
4623A	1 - Server	Sun Blade Server Options	Oracle	Dongle Cable II with RJ45 serial, video connector and RJ45-to-DB9 adaptor (for factory installation)	\$45.00	\$38.25	6%	15%	
X1134A-Z-N	1 - Server	Sun Blade Server Options	Oracle	Cable, SCSI, SCSI-3/SCSI-3, 68-pin, 0.8m; (RoHS-6)	\$95.00	\$80.75	6%	15%	
X1139A-Z-N	1 - Server	Sun Blade Server Options	Oracle	Cable, SCSI, SCSI-3/SCSI-3, 68-pin, 2m; (RoHS-6)	\$95.00	\$80.75	6%	15%	
X4250A-N	1 - Server	Sun Blade Server Options	Oracle	Sun Blade 6000 GbE 10-port Pass-Thru Network Express Module for non-EU countries	\$495.00	\$420.75	6%	15%	
X4263A-N	1 - Server	Sun Blade Server Options	Oracle	Pass thru Fabric Expansion Module for Sun Blade Server Modules. X-Option. RoHS-5.	\$75.00	\$63.75	6%	15%	
X4462A-N	1 - Server	Sun Blade Server Options	Oracle	PCIe ExpressModule slot filler panel for Sun Blade Modular System chassis. RoHS-5. X-Option.	\$30.00	\$25.50	6%	15%	
X4622A-N	1 - Server	Sun Blade Server Options	Oracle	Sun Blade 6000 Family Dongle Cable II with RJ45 Serial, 2xUSB, Video Connectors and RJ45-to-DB9 adapter. RoHS 5. X-option	\$60.00	\$51.00	6%	15%	
X5074A-Z-N	1 - Server	Sun Blade Server Options	Oracle	PWR CORD, QTY 4, AC INPUT, 20A (AMER: L6-20P to IEC 320, 4m) for the Sun Blade 6000 or the Sun Blade 8000 P Modular System, RoHS-6	\$154.00	\$130.90	6%	15%	
X5075A-Z-N	1 - Server	Sun Blade Server Options	Oracle	PWR CORD, QTY 4, AC INPUT, 16A (EPAC: IEC 309 to IEC 320, 4m) for the Sun Blade 6000 or the Sun Blade 8000 P Modular System, RoHS-6	\$86.00	\$73.10	6%	15%	

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X5915A-N	1 - Server	Sun Blade Server Options	Oracle	2 Sun 30 A to 20 A AC power adapters with 30 A AC branch input with NEMA L6-30P plug and NEMA L6-20R receptacle, 4 meters	\$1,364.00	\$1,159.40	6%	15%	
7105397	1 - Server	Sun Blade Server Options	Oracle	Sun Blade 6000 GbE 10-port Pass-Thru NEM	\$495.00	\$420.75	6%	15%	
7106541	1 - Server	Sun Blade Server Options	Oracle	1 Intel(R) Xeon(R) E5-2697 v2 12-core 2.7 GHz processor (for factory Installation)	\$4,370.00	\$3,714.50	6%	15%	
7106542	1 - Server	Sun Blade Server Options	Oracle	1 Intel(R) Xeon(R) E5-2690 v2 10-core 3.0 GHz processor (for factory Installation)	\$3,358.00	\$2,854.30	6%	15%	
7106543	1 - Server	Sun Blade Server Options	Oracle	1 Intel(R) Xeon(R) E5-2650 v2 8-core 2.6 GHz processor (for factory Installation)	\$1,946.00	\$1,654.10	6%	15%	
7106544	1 - Server	Sun Blade Server Options	Oracle	1 Intel(R) Xeon(R) E5-2630 v2 6-core 2.6 GHz processor (for factory Installation)	\$1,052.00	\$894.20	6%	15%	
7106545	1 - Server	Sun Blade Server Options	Oracle	1 Intel(R) Xeon(R) E5-2609 v2 4-core 2.5 GHz processor (for factory Installation)	\$536.00	\$455.60	6%	15%	
A90-D	1 - Server	Sun Blade 6000 Chassis	Oracle	Sun Blade 6000 chassis with midplane, accessory kit with dongle and RJ45-DB9 adapter, 9 server module filler panels, 20 Express Module filler panels, and 2 Network Express Module filler panels for non-EU countries (standard configuration)	\$8,645.00	\$7,348.25	6%	15%	
7105379	1 - Server	Sun Blade 6000 Chassis	Oracle	Sun Blade 6000 chassis with midplane, accessory kit with dongle and RJ45-DB9 adapter, 9 server module filler panels, 20 Express Module filler panels, and 2 Network Express Module filler panels (standard configuration)	\$8,645.00	\$7,348.25	6%	15%	
7100030	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 HP LTO5 full height SAS for StorageTek SL500, StorageTek SL3000, and StorageTek SL8500	\$7,690.00	\$5,459.90	6%	29%	
7100031	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 HP LTO5 4 Gb FC for StorageTek SL500, StorageTek SL3000, and StorageTek SL8500	\$10,250.00	\$7,277.50	6%	29%	
7100110	1 - Server	Spare Parts	Oracle	Spare: energy storage module	\$252.00	\$178.92	6%	29%	
7100228	1 - Server	Spare Parts	Oracle	Spare: 73 GB SSD write-flash accelerator	\$8,450.00	\$5,999.50	6%	29%	
7100231	1 - Server	Spare Parts	Oracle	Spare: 73 GB SSD write-flash accelerator	\$8,450.00	\$5,999.50	6%	29%	
7100235	1 - Server	Spare Parts	Oracle	Spare: HP LTO power cable	\$60.00	\$42.60	6%	29%	
7100272	1 - Server	Spare Parts	Oracle	Spare: F20 flash accelerator	\$7,818.00	\$5,550.78	6%	29%	
7100311	1 - Server	Spare Parts	Oracle	Spare: Exadata X2-2 Apple service kit	\$11,580.00	\$8,221.80	6%	29%	
7100332	1 - Server	Spare Parts	Oracle	Spare: Sun Netra Gen2 DVD	\$300.00	\$213.00	6%	29%	
7100334	1 - Server	Spare Parts	Oracle	Spare: two 8 GB DDR3, 1333MHz low voltage registered DIMMs	\$1,880.00	\$1,334.80	6%	29%	
7100335	1 - Server	Spare Parts	Oracle	Spare: Intel @ Xeon @ E7-4820 8-core 2.00 GHz processor	\$6,480.00	\$4,600.80	6%	29%	
7100337	1 - Server	Spare Parts	Oracle	Spare: Intel @ Xeon @ E7-4860 10-core 2.26 GHz processor	\$17,340.00	\$12,311.40	6%	29%	
7100338	1 - Server	Spare Parts	Oracle	Spare: Intel @ Xeon @ E7-4870 10-core 2.40 GHz processor	\$20,360.00	\$14,455.60	6%	29%	
7100339	1 - Server	Spare Parts	Oracle	Spare: system board assembly	\$6,600.00	\$4,686.00	6%	29%	
7100340	1 - Server	Spare Parts	Oracle	Spare: memory riser card	\$960.00	\$681.60	6%	29%	
7100342	1 - Server	Spare Parts	Oracle	Spare: 22000 VA single phase low voltage PDU	\$5,358.00	\$3,804.18	6%	29%	
7100343	1 - Server	Spare Parts	Oracle	Spare: 22000 VA single phase high voltage PDU	\$5,000.00	\$3,550.00	6%	29%	
7100360	1 - Server	Spare Parts	Oracle	Spare: FC controller assembly	\$17,430.00	\$12,375.30	6%	29%	
7100363	1 - Server	Spare Parts	Oracle	Spare: SAS controller assembly	\$11,970.00	\$8,498.70	6%	29%	
7100364	1 - Server	Spare Parts	Oracle	Spare: ESM I/O module	\$3,480.00	\$2,470.80	6%	29%	
7100367	1 - Server	Spare Parts	Oracle	Spare: 300 GB 15000 rpm 3.5-inch SAS HDD with bracket	\$1,180.00	\$837.80	6%	29%	
7100368	1 - Server	Spare Parts	Oracle	Spare: PSU AC power supply assembly	\$1,990.00	\$1,412.90	6%	29%	
7100369	1 - Server	Spare Parts	Oracle	Spare: PSU DC power supply assembly	\$4,050.00	\$2,875.50	6%	29%	
7100370	1 - Server	Spare Parts	Oracle	Spare: battery	\$960.00	\$681.60	6%	29%	
7100371	1 - Server	Spare Parts	Oracle	Spare: chassis and midplane assembly	\$4,050.00	\$2,875.50	6%	29%	
7100372	1 - Server	Spare Parts	Oracle	Spare: DC power cord	\$740.00	\$525.40	6%	29%	
7100390	1 - Server	Spare Parts	Oracle	Spare: 600 GB 15000 rpm 3.5-inch SAS HDD with bracket	\$1,990.00	\$1,412.90	6%	29%	
7100402	1 - Server	Spare Parts	Oracle	Spare: FC assembly for HP LTO5 tape drive	\$9,540.00	\$6,773.40	6%	29%	
7100444	1 - Server	Spare Parts	Oracle	Spare: HP LTO5 fibre assembly	\$9,410.00	\$6,681.10	6%	29%	
7100480	1 - Server	Spare Parts	Oracle	Spare: 4 GB USB drive single-level cell unprogrammed	\$260.00	\$184.60	6%	29%	
7100485	1 - Server	Spare Parts	Oracle	Spare: virtualized 40 GbE network express module	\$6,912.00	\$4,907.52	6%	29%	
7100491	1 - Server	Spare Parts	Oracle	Spare: universal rail kit	\$960.00	\$681.60	6%	29%	
7100494	1 - Server	Spare Parts	Oracle	Spare: encryption belisarius for IBM LTO4 and IBM LTO5 tape drives	\$920.00	\$653.20	6%	29%	

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7100584	1 - Server	Spare Parts	Oracle	Spare: PCIe fabric expansion module	\$678.00	\$481.38	6%	29%	
7100591	1 - Server	Spare Parts	Oracle	Spare: chassis management module for Sun Netra 6000 M2 modular system	\$1,520.00	\$1,079.20	6%	29%	
7100774	1 - Server	Spare Parts	Oracle	Spare: heat sink	\$360.00	\$255.60	6%	29%	
7100921	1 - Server	Spare Parts	Oracle	Spare: snap-in rail assembly	\$870.00	\$617.70	6%	29%	
7100922	1 - Server	Spare Parts	Oracle	Spare: bolt-on rail assembly	\$890.00	\$631.90	6%	29%	
7101033	1 - Server	Spare Parts	Oracle	Spare: 100 GB eMLC SATA-2 SSD with bracket	\$3,684.00	\$2,615.64	6%	29%	
7101048	1 - Server	Spare Parts	Oracle	Spare: meter riser FC, 50 micron, LC-LC	\$60.00	\$42.60	6%	29%	
7101217	1 - Server	Spare Parts	Oracle	Spare: 300 GB eMLC SATA 2 SSD with bracket	\$7,540.00	\$5,353.40	6%	29%	
7101218	1 - Server	Spare Parts	Oracle	Spare: 300 GB eMLC SATA 2 SSD with 3.5-inch bracket	\$11,760.00	\$8,349.60	6%	29%	
7101297	1 - Server	Spare Parts	Oracle	Spare: infiniband gateway switch for Oracle Exalogic Elastic Cloud X2-2	\$29,370.00	\$20,852.70	6%	29%	
7101580	1 - Server	Spare Parts	Oracle	Spare: fan assembly	\$252.00	\$178.92	6%	29%	
7101647	1 - Server	Spare Parts	Oracle	Spare: power distribution board assembly	\$642.00	\$455.82	6%	29%	
7101666	1 - Server	Spare Parts	Oracle	Spare: T4-1B 8 C 2.85 GHz	\$22,374.00	\$15,885.54	6%	29%	
7101668	1 - Server	Spare Parts	Oracle	Spare: T4-1B service processor	\$606.00	\$430.26	6%	29%	
7101819	1 - Server	Spare Parts	Oracle	Spare: I/O unit with Oberon+ A3	\$28,740.00	\$20,405.40	6%	29%	
7101831	1 - Server	Spare Parts	Oracle	Spare: DVD drive	\$1,730.00	\$1,228.30	6%	29%	
7101898	1 - Server	Spare Parts	Oracle	Spare: 300 GB 15000 rpm SAS HDD	\$913.00	\$648.23	6%	29%	
7102010	1 - Server	Spare Parts	Oracle	Spare: service processor assembly for SPARC T4-1 server	\$654.00	\$464.34	6%	29%	
7102011	1 - Server	Spare Parts	Oracle	Spare: logic board assembly for SPARC T4-1 server	\$21,282.00	\$15,110.22	6%	29%	
7102012	1 - Server	Spare Parts	Oracle	Spare: service processor assembly for SPARC T4-2 server	\$702.00	\$498.42	6%	29%	
7102013	1 - Server	Spare Parts	Oracle	Spare: logic board assembly for SPARC T4-2 server	\$32,160.00	\$22,833.60	6%	29%	
7102014	1 - Server	Spare Parts	Oracle	Spare: SPARC T4-4 service processor assembly	\$690.00	\$489.90	6%	29%	
7102015	1 - Server	Spare Parts	Oracle	Spare: logic board assembly for SPARC T4-4 server	\$13,518.00	\$9,597.78	6%	29%	
7102017	1 - Server	Spare Parts	Oracle	Spare: SPARC T4-4 processor module with two SPARC T4 8-core 3.0 GHz processor	\$34,224.00	\$24,299.04	6%	29%	
7102042	1 - Server	Spare Parts	Oracle	Spare: one 600 GB 15000 rpm 3.5-inch FC HDD with bracket	\$3,720.00	\$2,641.20	6%	29%	
7102044	1 - Server	Spare Parts	Oracle	Spare: drive carrier with one 1 TB SATA HDD for Hitachi	\$1,452.00	\$1,030.92	6%	29%	
7102046	1 - Server	Spare Parts	Oracle	Spare: one 2 TB 7200 rpm 3.5-inch SATA HDD with bracket	\$2,850.00	\$2,023.50	6%	29%	
7102056	1 - Server	Spare Parts	Oracle	Spare: enclosure services for 1 drive tray with EMI gasket	\$1,074.00	\$762.54	6%	29%	
7102058	1 - Server	Spare Parts	Oracle	Spare: fan	\$1,026.00	\$728.46	6%	29%	
7102060	1 - Server	Spare Parts	Oracle	Spare: I/O unit with FC RAID, EMI gasket, merlot	\$9,342.00	\$6,632.82	6%	29%	
7102066	1 - Server	Spare Parts	Oracle	Spare: 13th drive carrier with one 1 TB SATA HDD for Hitachi	\$1,704.00	\$1,209.84	6%	29%	
7102069	1 - Server	Spare Parts	Oracle	Spare: one 2 TB 7200 rpm 3.5-inch SATA HDD with bracket for hot spare position	\$3,036.00	\$2,155.56	6%	29%	
7102078	1 - Server	Spare Parts	Oracle	Spare: battery	\$852.00	\$604.92	6%	29%	
7102109	1 - Server	Spare Parts	Oracle	Spare: I/O unit with K2 RAID	\$6,294.00	\$4,468.74	6%	29%	
7102110	1 - Server	Spare Parts	Oracle	Spare: cable assembly, 2 meters, 18 awg, C14 plug, SJT wire, 110 V	\$48.00	\$34.08	6%	29%	
7102113	1 - Server	Spare Parts	Oracle	Spare: cable assembly, 22 inches, DB9, female-female	\$48.00	\$34.08	6%	29%	
7102117	1 - Server	Spare Parts	Oracle	Spare: cable assembly, 0.5 meter, FC, HSSDC2/HSSDC2	\$120.00	\$85.20	6%	29%	
7102120	1 - Server	Spare Parts	Oracle	Spare: GbE 4-port network interface module for copper cable	\$3,294.00	\$2,338.74	6%	29%	
7102121	1 - Server	Spare Parts	Oracle	Spare: cable assembly, 2 meters, FC, HSSDC2/HSSDC2	\$144.00	\$102.24	6%	29%	
7102122	1 - Server	Spare Parts	Oracle	Spare: GbE 4-port network interface module for optical cable	\$4,314.00	\$3,062.94	6%	29%	
7102124	1 - Server	Spare Parts	Oracle	Spare: network interface module with 4 GB SAN adapter	\$4,350.00	\$3,088.50	6%	29%	
7102128	1 - Server	Spare Parts	Oracle	Spare: private interconnect module for Emulex SOC422	\$8,874.00	\$6,300.54	6%	29%	
7102131	1 - Server	Spare Parts	Oracle	Spare: cable assembly, USB, RA	\$72.00	\$51.12	6%	29%	
7102133	1 - Server	Spare Parts	Oracle	Spare: PSU with cooling for drive trays	\$1,044.00	\$741.24	6%	29%	
7102134	1 - Server	Spare Parts	Oracle	Spare: network cable, 0.5 meter, cat 5E, blue	\$42.00	\$29.82	6%	29%	
7102135	1 - Server	Spare Parts	Oracle	Spare: optical SFP multi-mode transceiver	\$180.00	\$127.80	6%	29%	
7102136	1 - Server	Spare Parts	Oracle	Spare: optical cable, 2 meters, duplex multi-mode, 50/125 core, LC/LC	\$102.00	\$72.42	6%	29%	

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7102137	1 - Server	Spare Parts	Oracle	Spare: optical cable, 0.5 meter, duplex multi-mode, 50/125 core, LC/LC	\$96.00	\$68.16	6%	29%	
7102138	1 - Server	Spare Parts	Oracle	Spare: optical cable, 1 meter, duplex single-mode, 50/125 core, SC/LC	\$126.00	\$89.46	6%	29%	
7102139	1 - Server	Spare Parts	Oracle	Spare: cable splitter, 10 feet, C13 to C14	\$84.00	\$59.64	6%	29%	
7102140	1 - Server	Spare Parts	Oracle	Spare: cable splitter, 6 feet, C13 to C14	\$78.00	\$55.38	6%	29%	
7102141	1 - Server	Spare Parts	Oracle	Spare: SFP module, multi-mode optical, 1 and 2 GB/sec, SAN	\$258.00	\$183.18	6%	29%	
7102355	1 - Server	Spare Parts	Oracle	Spare: module bezel slammer	\$1,092.00	\$775.32	6%	29%	
7102356	1 - Server	Spare Parts	Oracle	Spare: 4U rack rail kit	\$348.00	\$247.08	6%	29%	
7102357	1 - Server	Spare Parts	Oracle	Spare: 2U rack rail kit	\$246.00	\$174.66	6%	29%	
7102358	1 - Server	Spare Parts	Oracle	Spare: Rack Rail Kit, 2U Pilot	\$516.00	\$366.36	6%	29%	
7102359	1 - Server	Spare Parts	Oracle	Spare: module bezel 2U chassis	\$666.00	\$472.86	6%	29%	
7102360	1 - Server	Spare Parts	Oracle	Spare: ISCI HBA	\$5,688.00	\$4,038.48	6%	29%	
7102361	1 - Server	Spare Parts	Oracle	Spare: module bezel with automatic storage management and brick with EMI	\$672.00	\$477.12	6%	29%	
7102362	1 - Server	Spare Parts	Oracle	Spare: generic flyover module network interface module and iSCSI base	\$3,846.00	\$2,730.66	6%	29%	
7102363	1 - Server	Spare Parts	Oracle	Spare: module 1U pilot server with brackets	\$6,270.00	\$4,451.70	6%	29%	
7102364	1 - Server	Spare Parts	Oracle	Spare: generic PCIe flyover module network interface module and blank base	\$4,086.00	\$2,901.06	6%	29%	
7102365	1 - Server	Spare Parts	Oracle	Spare: enhanced 1U pilot server module with brackets	\$7,560.00	\$5,367.60	6%	29%	
7102366	1 - Server	Spare Parts	Oracle	Spare: 10 Gb PCIe HBA dual port	\$4,206.00	\$2,986.26	6%	29%	
7102367	1 - Server	Spare Parts	Oracle	Spare: generic bezel 2U module	\$666.00	\$472.86	6%	29%	
7102368	1 - Server	Spare Parts	Oracle	Spare: 2U data engine appliance	\$38,004.00	\$26,982.84	6%	29%	
7102369	1 - Server	Spare Parts	Oracle	Spare: cable kit, PC to Brick, 3.5 millimeters stereo mini-Jack-M/DB9-F/USB	\$276.00	\$195.96	6%	29%	
7102370	1 - Server	Spare Parts	Oracle	Spare: PBF optical SFP+ short range transceiver, 10 G ethernet	\$1,548.00	\$1,099.08	6%	29%	
7102371	1 - Server	Spare Parts	Oracle	Spare: PBR optical SFP+ short range transceiver, 8 G FC	\$1,410.00	\$1,001.10	6%	29%	
7102388	1 - Server	Spare Parts	Oracle	Spare: module bezel brick	\$636.00	\$451.56	6%	29%	
7102692	1 - Server	Spare Parts	Oracle	Spare: air filter	\$300.00	\$213.00	6%	29%	
7102693	1 - Server	Spare Parts	Oracle	Spare: DC Wago assembly kit	\$144.00	\$102.24	6%	29%	
#10083243-Z-N	1 - Server	Spare Parts	Oracle	Spare: CORDSET,2,3,JAPAN,F/IEC320	\$78.00	\$55.38	6%	29%	
#10148029-N	1 - Server	Spare Parts	Oracle	Spare: TERMINATOR,,SCSI,68MD/M/F,MULT	\$212.00	\$150.52	6%	29%	
#10148031-N	1 - Server	Spare Parts	Oracle	Spare: TERM,LVD/SE,ULTRA-SCSI	\$108.00	\$76.68	6%	29%	
#10148031-Z-N	1 - Server	Spare Parts	Oracle	Spare: TERM,LVD/SE,ULTRA-SCSI	\$108.00	\$76.68	6%	29%	
#10187005-N	1 - Server	Spare Parts	Oracle	Spare: SCSI,UNIVSL,68MD-68MD,500MM	\$109.00	\$77.39	6%	29%	
#10187005-Z-N	1 - Server	Spare Parts	Oracle	Spare: SCSI,UNIVSL,68MD-68MD,500MM	\$117.00	\$83.07	6%	29%	
#10187007-Z-N	1 - Server	Spare Parts	Oracle	Spare: SCSI,UNIVSL,68MD-68MD1.5M	\$144.00	\$102.24	6%	29%	
#10187012-Z-N	1 - Server	Spare Parts	Oracle	Spare: SCSI,UNIVSL,68MD-68VHDCI,5M	\$306.00	\$217.26	6%	29%	
#10187015-N	1 - Server	Spare Parts	Oracle	Spare: CAB ASSY,LVD,68MD-VHDCI,3M	\$240.00	\$170.40	6%	29%	
#10187016-N	1 - Server	Spare Parts	Oracle	Spare: CAB ASSY,LVD,68MD-VHDCI,5M	\$254.00	\$180.34	6%	29%	
#10187075-Z-N	1 - Server	Spare Parts	Oracle	Spare: TERMINATOR,SCSI3,68POS,DIFF	\$84.00	\$59.64	6%	29%	
#10421356-N	1 - Server	Spare Parts	Oracle	Spare: ELECTRIC LATCH, 12VDC, 450mA.	\$596.00	\$423.16	6%	29%	
#10501902-N	1 - Server	Spare Parts	Oracle	Spare: CMRA,VSN,12VDC,F2.0,4X,10T/100	\$1,513.00	\$1,074.23	6%	29%	
#10800160-N	1 - Server	Spare Parts	Oracle	Spare: LC DUPLEX COUPLING RECEPTACLES	\$34.00	\$24.14	6%	29%	
#10800316-Z-N	1 - Server	Spare Parts	Oracle	Spare: LC TO LC DPLX,0.5M,50/125,RSR	\$57.00	\$40.47	6%	29%	
#10800324-Z-N	1 - Server	Spare Parts	Oracle	Spare: ESCON TO MT-RJ13MTR62.5,RSR	\$138.00	\$97.98	6%	29%	
#10800340-Z-N	1 - Server	Spare Parts	Oracle	Spare: LC-LC,DPLX,3M,50/125,RSR	\$95.00	\$67.45	6%	29%	
#10800514-N	1 - Server	Spare Parts	Oracle	Spare: 24 PORT ETHERNET SL3000	\$641.00	\$455.11	6%	29%	
#135-1204	1 - Server	Spare Parts	Oracle	Spare: Sun 10Gb QSFP Transcvr	\$2,035.00	\$1,444.85	6%	29%	
#135-1205	1 - Server	Spare Parts	Oracle	Spare: XCVR,10GBE/1GBE SFP+	\$1,595.00	\$1,132.45	6%	29%	
#150-1204-N	1 - Server	Spare Parts	Oracle	Spare: BATTERY 3V LITHIUM COI	\$156.00	\$110.76	6%	29%	
#180-1097-N	1 - Server	Spare Parts	Oracle	Spare: AC POWER CORD 115V	\$55.00	\$39.05	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
#180-1662	1 - Server	Spare Parts	Oracle	Spare: power cord, Korea, 2.5 meters, KSC 8305 plug, IEC 320 C13 connector, 15 A, 250 V	\$55.00	\$39.05	6%	29%	
#180-1997	1 - Server	Spare Parts	Oracle	Spare: power cord, United Kingdom, 2.5 meters, BS 1363 plug, IEC-320-C13 connector, 10 A, 250 V	\$55.00	\$39.05	6%	29%	
#180-2004	1 - Server	Spare Parts	Oracle	Spare: international AC power cord	\$30.00	\$21.30	6%	29%	
#180-2005-N	1 - Server	Spare Parts	Oracle	Spare: DOM AC POWER CORD 4M	\$140.00	\$99.40	6%	29%	
#180-2082-N	1 - Server	Spare Parts	Oracle	Spare: POWER CORD STK 6540	\$45.00	\$31.95	6%	29%	
#180-2085	1 - Server	Spare Parts	Oracle	Spare: jumper cable, 2.5 meters, right angle plug, IEC-320-C13 connector, 13 A	\$100.00	\$71.00	6%	29%	
#180-2130	1 - Server	Spare Parts	Oracle	Spare: power cord, Israel, 2.5 meters, SI-32 plug, IEC60320-C13 connector, 10 A, 250 V	\$50.00	\$35.50	6%	29%	
#180-2164-N	1 - Server	Spare Parts	Oracle	Spare: IEC 320 C13 to NEMA 6-15P, 10 A, 250V, 2 meters, black	\$43.00	\$30.53	6%	29%	
#180-2194-N	1 - Server	Spare Parts	Oracle	Spare: DC PWR CABLE STK 6140	\$840.00	\$596.40	6%	29%	
#180-2243	1 - Server	Spare Parts	Oracle	Spare: power cord, Japan, 2.5 meters, PSE 5-15 plug, IEC-320-C13 connector, 15 A, 125 V	\$42.00	\$29.82	6%	29%	
#180-2244	1 - Server	Spare Parts	Oracle	Spare: power cord, Japan, 2.5 meters, PSE 6-15P plug, C13 connector, 15 A	\$48.00	\$34.08	6%	29%	
#180-2298	1 - Server	Spare Parts	Oracle	Spare: power cord, South Africa, 2.5 meters, SANS164-1 plug, IEC-320-C13 connector, 10 A, 250 V	\$42.00	\$29.82	6%	29%	
#180-2379-N	1 - Server	Spare Parts	Oracle	Spare: jumper cable, 1 meter, right angle plug, IEC-320-C13 connector, 13 A, 250 V	\$35.00	\$24.85	6%	29%	
#180-2380-N	1 - Server	Spare Parts	Oracle	Spare: jumper cable, 2 meters, right angle plug, IEC-320-C13 connector, 13 A, 250 V	\$40.00	\$28.40	6%	29%	
#180-2428	1 - Server	Spare Parts	Oracle	Spare: power cord, 1.5 meter, North America/Asia, 1-15P plug, C7 connector	\$50.00	\$35.50	6%	29%	
#180-2429	1 - Server	Spare Parts	Oracle	Spare: power cord, 1.5 meter, Argentina, IRAM2073 plug, C7 connector, 2.5 A	\$50.00	\$35.50	6%	29%	
#180-2430	1 - Server	Spare Parts	Oracle	Spare: power cord, 1.5 meter, Australia, SA3112 plug, C7 connector, 2.5 A	\$50.00	\$35.50	6%	29%	
#180-2431	1 - Server	Spare Parts	Oracle	Spare: power cord, 1.5 meter, China, GB2099 plug, C7 connector, 2.5 A	\$50.00	\$35.50	6%	29%	
#180-2433	1 - Server	Spare Parts	Oracle	Spare: power cord, 1.5 meter, Europe, EN50075 plug, C7 connector, 2.5 A	\$50.00	\$35.50	6%	29%	
#180-2436	1 - Server	Spare Parts	Oracle	Spare: power cord, 1.5 meter, Japan, PSE 1-15 plug, C7 connector, 7 A	\$50.00	\$35.50	6%	29%	
#180-2443	1 - Server	Spare Parts	Oracle	Spare: rack jumper cable, straight plug connector, 3 meters, 15 A	\$55.00	\$39.05	6%	29%	
#180-2449	1 - Server	Spare Parts	Oracle	Spare: power cord, India, 2.5 meters, IS 1293 plug, IEC-320-C13 connector, 10 A, 250 V	\$60.00	\$42.60	6%	29%	
#260800537-Z-N	1 - Server	Spare Parts	Oracle	Spare: FC,2,13GBD,LC,850NM,MM,OPTOXCV	\$221.00	\$156.91	6%	29%	
#300-1701-N	1 - Server	Spare Parts	Oracle	Spare: I/O BOX POWER SUPPLY	\$1,524.00	\$1,082.04	6%	29%	
#300-2186-N	1 - Server	Spare Parts	Oracle	Spare: 660W DC D218 POWER SUP	\$1,152.00	\$817.92	6%	29%	
#300-2228	1 - Server	Spare Parts	Oracle	Spare: POWER SUPPLY, X4470	\$1,738.00	\$1,233.98	6%	29%	
#300-2235	1 - Server	Spare Parts	Oracle	Spare: 1200 W PSU for Sun Sparc Enterprise T5140 and Sun Sparc Enterprise T5240 servers	\$1,080.00	\$766.80	6%	29%	
#300-2276	1 - Server	Spare Parts	Oracle	Spare: 764 W AC PSU and fan assembly	\$1,752.00	\$1,243.92	6%	29%	
#300-2277	1 - Server	Spare Parts	Oracle	Spare: AC PWR ADPTR SUN RAY 3	\$82.00	\$58.22	6%	29%	
#300-2299	1 - Server	Spare Parts	Oracle	Spare: 760 W PSU	\$726.00	\$515.46	6%	29%	
#300-2304	1 - Server	Spare Parts	Oracle	Spare: 1200 W AC PSU, 12 V	\$1,020.00	\$724.20	6%	29%	
#300-2305	1 - Server	Spare Parts	Oracle	Spare: 1200 W DC PSU, 12 V	\$2,780.00	\$1,973.80	6%	29%	
#300-2313	1 - Server	Spare Parts	Oracle	Spare: PSU for Sun Ray 3i Thin	\$91.00	\$64.61	6%	29%	
#3036735-Z-N	1 - Server	Spare Parts	Oracle	Spare: BEZEL,9840 DRIVE,M700 LIBR	\$65.00	\$46.15	6%	29%	
#310-0228	1 - Server	Spare Parts	Oracle	Spare: HEATSINK, X4470	\$336.00	\$238.56	6%	29%	
#313818304	1 - Server	Spare Parts	Oracle	Spare: printed wire assembly HBX board	\$678.00	\$481.38	6%	29%	
#313819303	1 - Server	Spare Parts	Oracle	Spare: printed wire assembly HBY board	\$1,104.00	\$783.84	6%	29%	
#313830204	1 - Server	Spare Parts	Oracle	Spare: printed wire assembly HBO board	\$288.00	\$204.48	6%	29%	
#313838304	1 - Server	Spare Parts	Oracle	Spare: printed wire assembly HBLW board	\$206.00	\$146.26	6%	29%	
#313839304	1 - Server	Spare Parts	Oracle	Spare: printed wire assembly HBLV board	\$180.00	\$127.80	6%	29%	
#313907409	1 - Server	Spare Parts	Oracle	Spare:printed wiring assembly, RLE	\$710.00	\$504.10	6%	29%	
#313909511	1 - Server	Spare Parts	Oracle	Spare: printed wiring assembly, RLM	\$1,690.00	\$1,199.90	6%	29%	
#313935502	1 - Server	Spare Parts	Oracle	Spare: BEZEL,HP LTO/LTO2	\$32.00	\$22.72	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WSCA PRICE	WSCA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
#313958206	1 - Server	Spare Parts	Oracle	Spare: printed wire assembly HBF board	\$540.00	\$383.40	6%	29%	
#313980501	1 - Server	Spare Parts	Oracle	Spare: radius control assembly	\$60.00	\$42.60	6%	29%	
#313994503	1 - Server	Spare Parts	Oracle	Spare: load plate	\$90.00	\$63.90	6%	29%	
#313998701	1 - Server	Spare Parts	Oracle	Spare: vacancy plate drive array	\$60.00	\$42.60	6%	29%	
#3143458-Z-N	1 - Server	Spare Parts	Oracle	Spare: T10A Power Supply, SL8500	\$440.00	\$312.40	6%	29%	
#314346801-N	1 - Server	Spare Parts	Oracle	Spare: 1200W DC PWR SUP SL3000	\$1,188.00	\$843.48	6%	29%	
#3144571-Z-N	1 - Server	Spare Parts	Oracle	Spare: BEZEL, UPPER, 9310/L5500, T10000	\$32.00	\$22.72	6%	29%	
#3145064-N	1 - Server	Spare Parts	Oracle	Spare: PWA, PUM	\$5,629.00	\$3,996.59	6%	29%	
#314526202	1 - Server	Spare Parts	Oracle	Spare: printed wiring assembly, RLB2	\$105.00	\$74.55	6%	29%	
#314526-N	1 - Server	Spare Parts	Oracle	Spare: PWA,RLB2	\$94.00	\$66.74	6%	29%	
#314561804	1 - Server	Spare Parts	Oracle	Spare: 6 cell array with target	\$60.00	\$42.60	6%	29%	
#314821805	1 - Server	Spare Parts	Oracle	Spare: label multimedia kit	\$1,123.00	\$797.33	6%	29%	
#3148559-Z-N	1 - Server	Spare Parts	Oracle	Spare: MAGAZINE ASSEMBLY,SL500,LTO	\$155.00	\$110.05	6%	29%	
#314860205	1 - Server	Spare Parts	Oracle	Spare: arm lock cap door for faceplate assembly	\$30.00	\$21.30	6%	29%	
#315243302	1 - Server	Spare Parts	Oracle	Spare: cable assembly stacked RJ45, CAT6	\$560.00	\$397.60	6%	29%	
#315289101	1 - Server	Spare Parts	Oracle	Spare: 73 GB drive assembly	\$2,694.00	\$1,912.74	6%	29%	
#315289201	1 - Server	Spare Parts	Oracle	Spare: 146 GB drive assembly	\$2,586.00	\$1,836.06	6%	29%	
#3154489-Z-N	1 - Server	Spare Parts	Oracle	Spare: POWER SUPPLY	\$1,152.00	\$817.92	6%	29%	
#315464001-N	1 - Server	Spare Parts	Oracle	Spare: CABLE ASSY,TTI,T10000,4GB,SL85	\$63.00	\$44.73	6%	29%	
#315486301-N	1 - Server	Spare Parts	Oracle	Spare: TAPE DRIVE FC/FI T9840D	\$29,150.00	\$20,696.50	6%	29%	
#320-1352-N	1 - Server	Spare Parts	Oracle	Spare: TYPE7 GERMAN USB KEYBRD	\$195.00	\$138.45	6%	29%	
#320-1354-N	1 - Server	Spare Parts	Oracle	Spare: TYPE7 JAPANES USB KEYBRD	\$164.00	\$116.44	6%	29%	
#320-1355-N	1 - Server	Spare Parts	Oracle	Spare: TYPE7 KOREAN USB KEYBRD	\$186.00	\$132.06	6%	29%	
#330-4743-N	1 - Server	Spare Parts	Oracle	Spare: AIR DUCT NTRA T5440	\$114.00	\$80.94	6%	29%	
#350-1287-N	1 - Server	Spare Parts	Oracle	Spare: SLIM-RAIL CMA 1U-2U	\$212.00	\$150.52	6%	29%	
#350-1519-N	1 - Server	Spare Parts	Oracle	Spare: SERIAL CABLE SET(3)	\$324.00	\$230.04	6%	29%	
#350-1546	1 - Server	Spare Parts	Oracle	Spare: Exadata V2 cable management arm	\$137.00	\$97.27	6%	29%	
#350-1694	1 - Server	Spare Parts	Oracle	Spare: cable management arm	\$1,263.00	\$896.73	6%	29%	
#351-0011	1 - Server	Spare Parts	Oracle	Spare: system fan assembly for Netra SPARC T3-1 server	\$320.00	\$227.20	6%	29%	
#351-0012	1 - Server	Spare Parts	Oracle	Spare: hard drive fan assembly for Netra SPARC T3-1 server	\$200.00	\$142.00	6%	29%	
#370-4743-N	1 - Server	Spare Parts	Oracle	Spare: BATTERY ASSY SE 9960	\$1,018.00	\$722.78	6%	29%	
#370-6799-N	1 - Server	Spare Parts	Oracle	Spare: BATTERY MODULE SSE 3510	\$2,149.00	\$1,525.79	6%	29%	
#370-6931-N	1 - Server	Spare Parts	Oracle	Spare: RAID CTRLR BATTERY PACK	\$380.00	\$269.80	6%	29%	
#371-0111-N	1 - Server	Spare Parts	Oracle	Spare: RAID CONTROLLER BATTERY	\$1,305.00	\$926.55	6%	29%	
#371-0239-N	1 - Server	Spare Parts	Oracle	Spare: PRINT CIRCUIT BRD 9985	\$2,630.00	\$1,867.30	6%	29%	
#371-0322-N	1 - Server	Spare Parts	Oracle	Spare: FIBRE SFP TRNSVR SHT WL	\$504.00	\$357.84	6%	29%	
#371-0539-N	1 - Server	Spare Parts	Oracle	Spare: BATTERY MODULE SSE 3510	\$2,149.00	\$1,525.79	6%	29%	
#371-0717-N	1 - Server	Spare Parts	Oracle	Spare: BATRY BACKUP UNIT SE6140	\$840.00	\$596.40	6%	29%	
#371-0904-N	1 - Server	Spare Parts	Oracle	Spare: PCIe dual gigabit ethernet MMF	\$1,417.00	\$1,006.07	6%	29%	
#371-1247-N	1 - Server	Spare Parts	Oracle	Spare: PRINTED CIRCUIT BRD ALPA	\$250.00	\$177.50	6%	29%	
#371-1446-N	1 - Server	Spare Parts	Oracle	Spare: REAR FAN CNTRLR ASSY	\$324.00	\$230.04	6%	29%	
#371-1448-N	1 - Server	Spare Parts	Oracle	Spare: FRONT IND MOD (FIM)	\$610.00	\$433.10	6%	29%	
#371-1451-N	1 - Server	Spare Parts	Oracle	Spare: 10-PORT, GbE, NEM SB6000	\$1,187.00	\$842.77	6%	29%	
#371-2210-N	1 - Server	Spare Parts	Oracle	Spare: BATTERY U20 M2, T5120	\$54.00	\$38.34	6%	29%	
#371-2216-N	1 - Server	Spare Parts	Oracle	Spare: SPARC64 VI 2-core 2.4 GHz processor	\$9,624.00	\$6,833.04	6%	29%	
#371-2219-N	1 - Server	Spare Parts	Oracle	Spare: POWER SUPPLY UNIT M9000	\$1,620.00	\$1,150.20	6%	29%	
#371-2220-N	1 - Server	Spare Parts	Oracle	Spare: PWR SUPPLY BACKPLANE	\$930.00	\$660.30	6%	29%	
#371-2221-N	1 - Server	Spare Parts	Oracle	Spare: BACKPLANE PWR SPLY M8000	\$933.00	\$662.43	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
#371-2222-N	1 - Server	Spare Parts	Oracle	Spare: fan backplane A	\$1,480.00	\$1,050.80	6%	29%	
#371-2223-N	1 - Server	Spare Parts	Oracle	Spare: fan backplane B	\$1,480.00	\$1,050.80	6%	29%	
#371-2224-N	1 - Server	Spare Parts	Oracle	Spare: FAN BACKPLANE C	\$1,442.00	\$1,023.82	6%	29%	
#371-2225-N	1 - Server	Spare Parts	Oracle	Spare: backplane A	\$91,000.00	\$64,610.00	6%	29%	
#371-2226-N	1 - Server	Spare Parts	Oracle	Spare: backplane	\$27,830.00	\$19,759.30	6%	29%	
#371-2227-N	1 - Server	Spare Parts	Oracle	Spare: DC to DC converter module	\$2,140.00	\$1,519.40	6%	29%	
#371-2228-N	1 - Server	Spare Parts	Oracle	Spare: EXTEND SYS CNTRL FAC UNIT B	\$8,600.00	\$6,106.00	6%	29%	
#371-2229-N	1 - Server	Spare Parts	Oracle	Spare: extended system control facility unit for SPARC enterprise M9000 server	\$6,880.00	\$4,884.80	6%	29%	
#371-2230-N	1 - Server	Spare Parts	Oracle	Spare: CLOCK CONTROL UNIT M9000	\$6,031.00	\$4,282.01	6%	29%	
#371-2231-N	1 - Server	Spare Parts	Oracle	Spare: CLKU_B CLOCK CABLE	\$2,037.00	\$1,446.27	6%	29%	
#371-2232-N	1 - Server	Spare Parts	Oracle	Spare: CLKU_B DATA CABLE	\$2,420.00	\$1,718.20	6%	29%	
#371-2233-N	1 - Server	Spare Parts	Oracle	Spare: XBU_B CLOCK CABLE	\$2,030.00	\$1,441.30	6%	29%	
#371-2234-N	1 - Server	Spare Parts	Oracle	Spare: XBU_B DATA CABLE	\$3,373.00	\$2,394.83	6%	29%	
#371-2235-N	1 - Server	Spare Parts	Oracle	Spare: XSCFU_B/C DATA CABLE	\$2,844.00	\$2,019.24	6%	29%	
#371-2237-N	1 - Server	Spare Parts	Oracle	Spare: 3 FAN ASSY M8000/M9000	\$2,096.00	\$1,488.16	6%	29%	
#371-2238-N	1 - Server	Spare Parts	Oracle	Spare: 2 FAN ASSEMBLY M8000	\$1,627.00	\$1,155.17	6%	29%	
#371-2239-N	1 - Server	Spare Parts	Oracle	Spare: OPERATOR PANEL M8000	\$1,363.00	\$967.73	6%	29%	
#371-2240-N	1 - Server	Spare Parts	Oracle	Spare: CROSSBAR UNIT M9000	\$18,200.00	\$12,922.00	6%	29%	
#371-2242-N	1 - Server	Spare Parts	Oracle	Spare: TEMP/HUMDTY SENSOR UNIT	\$186.00	\$132.06	6%	29%	
#371-2243-N	1 - Server	Spare Parts	Oracle	Spare: SWITCH BACKPLANE M8000	\$2,394.00	\$1,699.74	6%	29%	
#371-2244-N	1 - Server	Spare Parts	Oracle	Spare: MEDIA BACKPLANE M9000	\$774.00	\$549.54	6%	29%	
#371-2246-N	1 - Server	Spare Parts	Oracle	Spare: PCI CASSETTE M8000/M9000	\$720.00	\$511.20	6%	29%	
#371-2383-N	1 - Server	Spare Parts	Oracle	Spare: ACSECTION,3PH,ACS_D	\$4,669.00	\$3,314.99	6%	29%	
#371-2384-N	1 - Server	Spare Parts	Oracle	Spare: AC INPUT SECTION M8000	\$3,809.00	\$2,704.39	6%	29%	
#371-2385-N	1 - Server	Spare Parts	Oracle	Spare: ACSECTION,DELTA,ACSTPH_A	\$14,600.00	\$10,366.00	6%	29%	
#371-2386	1 - Server	Spare Parts	Oracle	Spare: AC section B, 3-phase,	\$15,697.00	\$11,144.87	6%	29%	
#371-2387-N	1 - Server	Spare Parts	Oracle	Spare: single phase dual feed power assembly	\$5,430.00	\$3,855.30	6%	29%	
#371-2388	1 - Server	Spare Parts	Oracle	Spare: three phase delta power feed assembly	\$15,260.00	\$10,834.60	6%	29%	
#371-2389-N	1 - Server	Spare Parts	Oracle	Spare: AC POWER M9000	\$15,500.00	\$11,005.00	6%	29%	
#371-2423-N	1 - Server	Spare Parts	Oracle	Spare: AC SEC C, SNGL, ACS C	\$6,031.00	\$4,282.01	6%	29%	
#371-2430	1 - Server	Spare Parts	Oracle	Spare: ASSY POWER CORD,USA	\$780.00	\$553.80	6%	29%	
#371-2431-N	1 - Server	Spare Parts	Oracle	Spare: AC PWR CORD M8000/M9000	\$1,026.00	\$728.46	6%	29%	
#371-2482-N	1 - Server	Spare Parts	Oracle	Spare: 1 lithium-ion battery module, 2.5 V	\$796.00	\$565.16	6%	29%	
#371-2573	1 - Server	Spare Parts	Oracle	Spare: ASSY FILTER DC1	\$311.00	\$220.81	6%	29%	
#371-2574-N	1 - Server	Spare Parts	Oracle	Spare: AIR FILTER ENT M9000	\$312.00	\$221.52	6%	29%	
#371-2575-N	1 - Server	Spare Parts	Oracle	Spare: I/O UNIT AIR FLTR 290MM	\$80.00	\$56.80	6%	29%	
#371-2576-N	1 - Server	Spare Parts	Oracle	Spare: I/O UNIT AIR FILTER 99MM	\$80.00	\$56.80	6%	29%	
#371-2701-N	1 - Server	Spare Parts	Oracle	Spare: PWR DIST BRD FAN N T5220	\$248.00	\$176.08	6%	29%	
#371-2740-N	1 - Server	Spare Parts	Oracle	Spare: snap-in slide rail rackmount kit, 730 millimeters	\$252.00	\$178.92	6%	29%	
#371-2742-N	1 - Server	Spare Parts	Oracle	Spare: cable management arm	\$90.00	\$63.90	6%	29%	
#371-3038-N	1 - Server	Spare Parts	Oracle	Spare: SVP SUN STK 9990V 9985V	\$9,950.00	\$7,064.50	6%	29%	
#371-3043-N	1 - Server	Spare Parts	Oracle	Spare: 12V NIC BATTERY 9990V	\$4,300.00	\$3,053.00	6%	29%	
#371-3064-N	1 - Server	Spare Parts	Oracle	Spare: DISK ADAPTER 9985V	\$24,600.00	\$17,466.00	6%	29%	
#371-3074-N	1 - Server	Spare Parts	Oracle	Spare: 512GB MEMORY DIMM 9985V	\$1,590.00	\$1,128.90	6%	29%	
#371-3075-N	1 - Server	Spare Parts	Oracle	Spare: PCB SHARED MEMORY 9985V	\$4,770.00	\$3,386.70	6%	29%	
#371-3077-N	1 - Server	Spare Parts	Oracle	Spare: FC 8 PORT ADAPTER 9990V	\$18,895.00	\$13,415.45	6%	29%	
#371-3083-N	1 - Server	Spare Parts	Oracle	Spare: FIBRE SFP TRANSCEIVER	\$761.00	\$540.31	6%	29%	
#371-3253-N	1 - Server	Spare Parts	Oracle	Spare: LI ION BATTERY X4150	\$995.00	\$706.45	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
#371-3638	1 - Server	Spare Parts	Oracle	Spare: Disk drive 300GB/15kmi	\$4,157.00	\$2,951.47	6%	29%	
#371-3783-N	1 - Server	Spare Parts	Oracle	Spare: PRINTED CIRCUIT BOARD 9985V	\$4,896.00	\$3,476.16	6%	29%	
#371-3789-N	1 - Server	Spare Parts	Oracle	Spare: FAN ASSY W/THERMAL DE 9985V	\$1,484.00	\$1,053.64	6%	29%	
#371-3790-N	1 - Server	Spare Parts	Oracle	Spare: FAN ASSEMBLY BOX 9985V	\$4,818.00	\$3,420.78	6%	29%	
#371-4201-N	1 - Server	Spare Parts	Oracle	Spare: 15KVA PDU	\$4,227.00	\$3,001.17	6%	29%	
#371-4203-N	1 - Server	Spare Parts	Oracle	Spare: CACHE MEMORY MODULE (1	\$20,885.00	\$14,828.35	6%	29%	
#371-4295	1 - Server	Spare Parts	Oracle	Spare: 8 Gb/sec Single Fibre Channel PCIe HBA	\$1,908.00	\$1,354.68	6%	29%	
#371-4306	1 - Server	Spare Parts	Oracle	Spare: ASSY TOP, PCA,2P,FC,PCI-E H	\$2,832.00	\$2,010.72	6%	29%	
#371-4324-N	1 - Server	Spare Parts	Oracle	Spare: PCI Express Single FC	\$2,354.00	\$1,671.34	6%	29%	
#371-4325-N	1 - Server	Spare Parts	Oracle	Spare: PCIe HOST BUS	\$3,012.00	\$2,138.52	6%	29%	
#371-4472-N	1 - Server	Spare Parts	Oracle	Spare: SVP HI RELIABILITY 9990V	\$10,140.00	\$7,199.40	6%	29%	
#371-4473-N	1 - Server	Spare Parts	Oracle	Spare: ENCRYPT DISK ADAPTER 9985V	\$25,200.00	\$17,892.00	6%	29%	
#371-4492	1 - Server	Spare Parts	Oracle	Spare: Disk drive 146 Gb/15kmi	\$3,715.00	\$2,637.65	6%	29%	
#371-4522	1 - Server	Spare Parts	Oracle	Spare: 8 Gb PCI express dual fibre channel module Qlogic	\$4,650.00	\$3,301.50	6%	29%	
#371-4582	1 - Server	Spare Parts	Oracle	Spare: 8 Gbps short wave SFP transceiver	\$708.00	\$502.68	6%	29%	
#371-4616	1 - Server	Spare Parts	Oracle	Spare: MODULE, 2.88GHZ CPU, J+	\$45,500.00	\$32,305.00	6%	29%	
#371-4617-N	1 - Server	Spare Parts	Oracle	Spare: CPU MEM BD M9000-64	\$116,755.00	\$82,896.05	6%	29%	
#371-4666	1 - Server	Spare Parts	Oracle	Spare: 8 Gb PCI express dual fibre channel module Emulex	\$4,700.00	\$3,337.00	6%	29%	
#371-4676	1 - Server	Spare Parts	Oracle	Spare: SS6180 BTRY BACKUP UN	\$1,620.00	\$1,150.20	6%	29%	
#371-4791	1 - Server	Spare Parts	Oracle	Spare: slide rail rack kit	\$765.00	\$543.15	6%	29%	
#371-4812	1 - Server	Spare Parts	Oracle	Spare: SLIDE_RAIL,CMA,G3	\$317.00	\$225.07	6%	29%	
#371-4919	1 - Server	Spare Parts	Oracle	Spare: screw-mount slide rail kit	\$282.00	\$200.22	6%	29%	
#371-4929	1 - Server	Spare Parts	Oracle	Spare: CPU module with 1 SPARC64 VII+ 2-core 3.0 GHz processor	\$14,286.00	\$10,143.06	6%	29%	
#371-4938	1 - Server	Spare Parts	Oracle	Spare: power distribution board assembly	\$432.00	\$306.72	6%	29%	
#371-4939	1 - Server	Spare Parts	Oracle	Spare: signal interface board	\$800.00	\$568.00	6%	29%	
#371-4941	1 - Server	Spare Parts	Oracle	Spare: SAS disk backplane	\$440.00	\$312.40	6%	29%	
#371-4942	1 - Server	Spare Parts	Oracle	Spare: PCIe mezzanine board	\$858.00	\$609.18	6%	29%	
#371-4976	1 - Server	Spare Parts	Oracle	Spare: 3-phase 15000 VA PDU, International	\$4,446.00	\$3,156.66	6%	29%	
#371-4977	1 - Server	Spare Parts	Oracle	Spare: 3-phase high voltage 24,000 VA PDU	\$5,724.00	\$4,064.04	6%	29%	
#371-4978	1 - Server	Spare Parts	Oracle	Spare: 3-phase high voltage 37,000 VA PDU	\$7,314.00	\$5,192.94	6%	29%	
#371-4982	1 - Server	Spare Parts	Oracle	Spare: 6 Gb SAS RAID PCI battery module	\$460.00	\$326.60	6%	29%	
#373-0076	1 - Server	Spare Parts	Oracle	Spare: 7500 SILWORM FAN	\$2,282.00	\$1,620.22	6%	29%	
#373-0339	1 - Server	Spare Parts	Oracle	Spare: BROCADE 4GB SW SFP	\$330.00	\$234.30	6%	29%	
#373-0341	1 - Server	Spare Parts	Oracle	Spare: BROCADE 4GB LW 10KM SF	\$3,743.00	\$2,657.53	6%	29%	
#373-0515	1 - Server	Spare Parts	Oracle	Spare: Brocade 5100 Power Supply	\$6,350.00	\$4,508.50	6%	29%	
#373-0516	1 - Server	Spare Parts	Oracle	Spare: base with 2 PSUs for Brocade 7800 Extension Switch	\$28,170.00	\$20,000.70	6%	29%	
#375-3301	1 - Server	Spare Parts	Oracle	Spare: transceiver for base board for short reach	\$1,010.00	\$717.10	6%	29%	
#375-3356-N	1 - Server	Spare Parts	Oracle	Spare: Dual Port 4 Gb PCIe FC Host Adapter	\$2,964.00	\$2,104.44	6%	29%	
#375-3487-N	1 - Server	Spare Parts	Oracle	Spare: PCIe 8PORT SAS SCSI ADAP	\$863.00	\$612.73	6%	29%	
#375-3495-N	1 - Server	Spare Parts	Oracle	Spare: 10Gb/s XFP OPT XSCVR LR	\$2,128.00	\$1,510.88	6%	29%	
#375-3609	1 - Server	Spare Parts	Oracle	Spare: 8-port 6 Gb/sec SAS-2 RAID HBA	\$1,170.00	\$830.70	6%	29%	
#375-3616	1 - Server	Spare Parts	Oracle	Spare: Sun Dual 10GbE SFP+ PCIe2.0 ExpressModule	\$2,675.00	\$1,899.25	6%	29%	
#375-3617	1 - Server	Spare Parts	Oracle	Spare: dual 10 GbE SFP+ low profile	\$2,340.00	\$1,661.40	6%	29%	
#375-3640	1 - Server	Spare Parts	Oracle	Spare: PCIe 8PORT SAS2.0 INT	\$714.00	\$506.94	6%	29%	
#375-3641	1 - Server	Spare Parts	Oracle	Spare: 6 Gb SAS PCIe HBA, External	\$775.00	\$550.25	6%	29%	
#375-3642	1 - Server	Spare Parts	Oracle	Spare: 6 Gb SAS ExpressModule HBA	\$1,075.00	\$763.25	6%	29%	
#375-3643	1 - Server	Spare Parts	Oracle	Spare: RAID expansion module	\$636.00	\$451.56	6%	29%	
#375-3648	1 - Server	Spare Parts	Oracle	Spare: dual port 10 GbE fabric expansion module	\$1,100.00	\$781.00	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WSCA PRICE	WSCA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
#375-3681	1 - Server	Spare Parts	Oracle	Spare: 10 GbE FCoE Converged Network Adapter CRD, dual port and SR optics	\$4,575.00	\$3,248.25	6%	29%	
#375-3682	1 - Server	Spare Parts	Oracle	Spare: Storage 10 GbE PCIe FCoE Converged Network Adapter: Qlogic	\$3,175.00	\$2,254.25	6%	29%	
#375-3684	1 - Server	Spare Parts	Oracle	Spare:Sun Storage Dual 10 GbE PCIe FCoE Converged Network Adapter: Qlogic CNA-SR	\$5,025.00	\$3,567.75	6%	29%	
#375-3685	1 - Server	Spare Parts	Oracle	Spare: 10 GbE FCoE ExpressModule Converged Network Adapter, dual port and twinax	\$3,550.00	\$2,520.50	6%	29%	
#375-3696	1 - Server	Spare Parts	Oracle	Spare: Sun InfiniBand QDR Host Channel Adapter PCIe: low profile	\$4,160.00	\$2,953.60	6%	29%	
#375-3697	1 - Server	Spare Parts	Oracle	Spare: SB QDR IB-HCA PCI-e EM(PTO)	\$4,190.00	\$2,974.90	6%	29%	
#375-3701	1 - Server	Spare Parts	Oracle	Spare: 8-port 6 Gb/sec SAS PCIe RAID HBA	\$1,530.00	\$1,086.30	6%	29%	
#380-1571-N	1 - Server	Spare Parts	Oracle	Spare: PWR SUPPLY STK SL48	\$1,950.00	\$1,384.50	6%	29%	
#380-1589-N	1 - Server	Spare Parts	Oracle	Spare: SL24 LTO4 DRIVE	\$7,000.00	\$4,970.00	6%	29%	
#380-1611	1 - Server	Spare Parts	Oracle	Spare: 1U SCSI RACKMNT SILVER	\$2,090.00	\$1,483.90	6%	29%	
#380-1612	1 - Server	Spare Parts	Oracle	Spare: LTO4 HH SCSI INTERN DR	\$4,464.00	\$3,169.44	6%	29%	
#380-1642	1 - Server	Spare Parts	Oracle	Spare: Sun Ray 3 Client	\$636.00	\$451.56	6%	29%	
#410273303	1 - Server	Spare Parts	Oracle	Spare: photoelectric detector	\$220.00	\$156.20	6%	29%	
#410273704	1 - Server	Spare Parts	Oracle	Spare: base assembly detector	\$140.00	\$99.40	6%	29%	
#419603601	1 - Server	Spare Parts	Oracle	Spare: cable assembly	\$186.00	\$132.06	6%	29%	
#419604501	1 - Server	Spare Parts	Oracle	Spare: PDU cable assembly	\$276.00	\$195.96	6%	29%	
#419605001	1 - Server	Spare Parts	Oracle	Spare: fan tray	\$350.00	\$248.50	6%	29%	
#419606401	1 - Server	Spare Parts	Oracle	Spare: rail cable assembly	\$140.00	\$99.40	6%	29%	
#419608001	1 - Server	Spare Parts	Oracle	Spare: power supply cable assembly	\$228.00	\$161.88	6%	29%	
#419616301	1 - Server	Spare Parts	Oracle	Spare: jumper cable assembly	\$40.00	\$28.40	6%	29%	
#419621501	1 - Server	Spare Parts	Oracle	Spare: front door cable assembly	\$60.00	\$42.60	6%	29%	
#419626401	1 - Server	Spare Parts	Oracle	Spare: HBF jumper cable assembly	\$190.00	\$134.90	6%	29%	
#419629201	1 - Server	Spare Parts	Oracle	Spare: door stop keeper	\$50.00	\$35.50	6%	29%	
#419630101	1 - Server	Spare Parts	Oracle	Spare: bracket switch	\$60.00	\$42.60	6%	29%	
#419632601	1 - Server	Spare Parts	Oracle	Spare: upper right bracket hinge	\$200.00	\$142.00	6%	29%	
#419632701	1 - Server	Spare Parts	Oracle	Spare: upper left bracket hinge	\$200.00	\$142.00	6%	29%	
#419633201	1 - Server	Spare Parts	Oracle	Spare: lower left bracket hinge	\$200.00	\$142.00	6%	29%	
#419633301	1 - Server	Spare Parts	Oracle	Spare: lower right bracket hinge	\$200.00	\$142.00	6%	29%	
#419633601	1 - Server	Spare Parts	Oracle	Spare: right door stop assembly	\$230.00	\$163.30	6%	29%	
#419634001	1 - Server	Spare Parts	Oracle	Spare: cable assembly	\$550.00	\$390.50	6%	29%	
#419634101	1 - Server	Spare Parts	Oracle	Spare: drive cable	\$570.00	\$404.70	6%	29%	
#419634301	1 - Server	Spare Parts	Oracle	Spare: HBZ cable assembly	\$280.00	\$198.80	6%	29%	
#4196417-Z-N	1 - Server	Spare Parts	Oracle	Spare: PDU ASSY,AC,1PH	\$6,486.00	\$4,605.06	6%	29%	
#419642606	1 - Server	Spare Parts	Oracle	Spare: robot assembly	\$16,686.00	\$11,847.06	6%	29%	
#4196426-Z-N	1 - Server	Spare Parts	Oracle	Spare: ROBOT ASSY	\$17,284.00	\$12,271.64	6%	29%	
#419650101	1 - Server	Spare Parts	Oracle	Spare: cable cap assembly for faceplate	\$30.00	\$21.30	6%	29%	
#4196583-Z-N	1 - Server	Spare Parts	Oracle	Spare: BLOCK,BOTTOM CAP	\$450.00	\$319.50	6%	29%	
#419670702-N	1 - Server	Spare Parts	Oracle	Spare: EXPNS FACEPLT ASSY SL500	\$924.00	\$656.04	6%	29%	
#4196799-Z-N	1 - Server	Spare Parts	Oracle	Spare: FACADE ASSY,ROBOT,STK	\$714.00	\$506.94	6%	29%	
#419801101	1 - Server	Spare Parts	Oracle	Spare: HBS tray assembly	\$680.00	\$482.80	6%	29%	
#419802401	1 - Server	Spare Parts	Oracle	Spare: keypad assembly	\$1,044.00	\$741.24	6%	29%	
#419802701	1 - Server	Spare Parts	Oracle	Spare: electronics module assembly	\$11,170.00	\$7,930.70	6%	29%	
#419803704	1 - Server	Spare Parts	Oracle	HBZ module assembly	\$3,020.00	\$2,144.20	6%	29%	
#4198138-N	1 - Server	Spare Parts	Oracle	Spare: Cable Assy, AC 110V/20A, US	\$462.00	\$328.02	6%	29%	
#419887401	1 - Server	Spare Parts	Oracle	Spare: rail terminator assembly	\$400.00	\$284.00	6%	29%	
#419894002	1 - Server	Spare Parts	Oracle	Spare: rack alignment tool	\$13,296.00	\$9,440.16	6%	29%	
#4199000-N	1 - Server	Spare Parts	Oracle	Spare: COVER,SIDE,BASE/DEM,REAR	\$1,542.00	\$1,094.82	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
#4199001-N	1 - Server	Spare Parts	Oracle	Spare: COVER,SIDE	\$2,677.00	\$1,900.67	6%	29%	
#419942201	1 - Server	Spare Parts	Oracle	Spare: printed wire assembly HBC board	\$2,832.00	\$2,010.72	6%	29%	
#4199502-N	1 - Server	Spare Parts	Oracle	Spare: PWA, HBCR	\$2,550.00	\$1,810.50	6%	29%	
#419951602	1 - Server	Spare Parts	Oracle	Spare: ethernet switch assembly	\$4,900.00	\$3,479.00	6%	29%	
#4199567-Z-N	1 - Server	Spare Parts	Oracle	Spare: CONTROLLER PWA EML 459861-001	\$2,670.00	\$1,895.70	6%	29%	
#501-7040-N	1 - Server	Spare Parts	Oracle	Spare: BOX FIBER LINK CON CARD	\$4,986.00	\$3,540.06	6%	29%	
#501-7041-N	1 - Server	Spare Parts	Oracle	Spare: COPPER LINK CON CARD I/O	\$1,356.00	\$962.76	6%	29%	
#501-7283-N	1 - Server	Spare Parts	Oracle	Spare: PCIe dual 10-gigabit ethernet fiber	\$1,769.00	\$1,255.99	6%	29%	
#501-7793-N	1 - Server	Spare Parts	Oracle	Spare: 4GB DDRII MEMORY ASSY	\$8,500.00	\$6,035.00	6%	29%	
#511-1246	1 - Server	Spare Parts	Oracle	Spare: DISK-BKPLN, X4470	\$546.00	\$387.66	6%	29%	
#511-1284-N	1 - Server	Spare Parts	Oracle	Spare: 2GB DIMM	\$1,875.00	\$1,331.25	6%	29%	
#511-1422	1 - Server	Spare Parts	Oracle	Spare: ASSY,ATLAS,X8PCIE,4X1GBE,C	\$1,014.00	\$719.94	6%	29%	
#511-1435	1 - Server	Spare Parts	Oracle	Spare: 8 slot disk backplane	\$636.00	\$451.56	6%	29%	
#511-1489	1 - Server	Spare Parts	Oracle	Spare: PBD, 1U	\$437.00	\$310.27	6%	29%	
#511-1496	1 - Server	Spare Parts	Oracle	Spare: cluster heartbeat card	\$660.00	\$468.60	6%	29%	
#511-1525	1 - Server	Spare Parts	Oracle	Spare: 10 GB ethernet module	\$1,296.00	\$920.16	6%	29%	
#511-1548	1 - Server	Spare Parts	Oracle	Spare:8-SLOT HDD BACKPLANE, 1U	\$749.00	\$531.79	6%	29%	
#525-2146-N	1 - Server	Spare Parts	Oracle	Spare: SSCC NVRAM	\$191.00	\$135.61	6%	29%	
#530-3100-N	1 - Server	Spare Parts	Oracle	Spare: RJ45F TO DB9F ADAPTER	\$275.00	\$195.25	6%	29%	
#530-3624	1 - Server	Spare Parts	Oracle	Spare: cable, SCSI-3/VHDCI, 68 pin	\$159.00	\$112.89	6%	29%	
#530-3627-N	1 - Server	Spare Parts	Oracle	Spare: external SCSI cable HD68 to VHDC, 10 meters	\$323.00	\$229.33	6%	29%	
#530-3629-N	1 - Server	Spare Parts	Oracle	Spare: ULTRA3 SCSI CABLE .8M	\$95.00	\$67.45	6%	29%	
#530-3630-N	1 - Server	Spare Parts	Oracle	Spare: 2 METER SCSI VHDCI CABLE	\$202.00	\$143.42	6%	29%	
#530-3632	1 - Server	Spare Parts	Oracle	Spare: SCSI cable, VHDCI/VHDCI, 68 pin	\$370.00	\$262.70	6%	29%	
#530-3880	1 - Server	Spare Parts	Oracle	Spare: CBL ASY,SHLD,TP RJ45 6M RO	\$60.00	\$42.60	6%	29%	
#530-3882	1 - Server	Spare Parts	Oracle	Spare: 4X mini SAS cable, 1 meter, shielded	\$220.00	\$156.20	6%	29%	
#530-3883	1 - Server	Spare Parts	Oracle	Spare: 4X Mini SAS cable, 2 meters, shielded	\$330.00	\$234.30	6%	29%	
#530-3884	1 - Server	Spare Parts	Oracle	Spare: 3M,4X MINI SAS CBL,SHL	\$342.00	\$242.82	6%	29%	
#530-3888	1 - Server	Spare Parts	Oracle	Spare: disk drive power cable	\$90.00	\$63.90	6%	29%	
#530-3892-N	1 - Server	Spare Parts	Oracle	Spare: CBL MINI SAS/SATA	\$144.00	\$102.24	6%	29%	
#530-3936-N	1 - Server	Spare Parts	Oracle	Spare: CBL,36P-DB15,USBX2,RJ45,SE	\$284.00	\$201.64	6%	29%	
#530-3965-N	1 - Server	Spare Parts	Oracle	Spare: 4M COPPER LINK CBL M5000	\$1,304.00	\$925.84	6%	29%	
#530-4228-N	1 - Server	Spare Parts	Oracle	Spare: SFF8087 CABLE	\$296.00	\$210.16	6%	29%	
#530-4349	1 - Server	Spare Parts	Oracle	Spare: FLEX_CIRCUIT CBL, X4470	\$231.00	\$164.01	6%	29%	
#530-4417	1 - Server	Spare Parts	Oracle	Spare: FAN POWER, 1U	\$464.00	\$329.44	6%	29%	
#530-4431	1 - Server	Spare Parts	Oracle	Spare: FAN DATA, 1U	\$92.00	\$65.32	6%	29%	
#530-4432-N	1 - Server	Spare Parts	Oracle	Spare: Ethernet Cable Exadata V2	\$52.00	\$36.92	6%	29%	
#530-4433-N	1 - Server	Spare Parts	Oracle	Spare: Ethernet Cable Exadata V2	\$60.00	\$42.60	6%	29%	
#530-4434-N	1 - Server	Spare Parts	Oracle	Spare: Ethernet Cable	\$36.00	\$25.56	6%	29%	
#530-4435-N	1 - Server	Spare Parts	Oracle	Spare: Ethernet Cable Exadata V2	\$45.00	\$31.95	6%	29%	
#530-4436-N	1 - Server	Spare Parts	Oracle	Spare: Ethernet Cable Exadata V2	\$52.00	\$36.92	6%	29%	
#530-4437-N	1 - Server	Spare Parts	Oracle	Spare: ETHERNET CABLE EXADATAV2	\$45.00	\$31.95	6%	29%	
#530-4438-N	1 - Server	Spare Parts	Oracle	Spare: RJ45 to RJ45 Cabel EXADATA V2	\$39.00	\$27.69	6%	29%	
#530-4441	1 - Server	Spare Parts	Oracle	Spare: SUN 10GE SFP+ TWINX PASSIVE CO	\$274.00	\$194.54	6%	29%	
#530-4442	1 - Server	Spare Parts	Oracle	Spare: SUN 10GE SFP+ TWINX PASSIVE CO	\$330.00	\$234.30	6%	29%	
#530-4443	1 - Server	Spare Parts	Oracle	Spare: SUN 10GE SFP+ TWINX PASSIVE CO	\$463.00	\$328.73	6%	29%	
#530-4444	1 - Server	Spare Parts	Oracle	Spare: Sun 10Gbps QSFP to QSFP Cbl 1m	\$275.00	\$195.25	6%	29%	
#530-4445	1 - Server	Spare Parts	Oracle	Spare: Sun 10Gbps QSFP to QSFP Cbl 3m	\$325.00	\$230.75	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WSCA PRICE	WSCA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
#530-4446	1 - Server	Spare Parts	Oracle	Spare: Sun 10Gbps QSFP to QSFP Cbl 5m	\$450.00	\$319.50	6%	29%	
#530-4449	1 - Server	Spare Parts	Oracle	Spare: XCVR, 850NM, 1/10GBPS DUA	\$995.00	\$706.45	6%	29%	
#530-4450	1 - Server	Spare Parts	Oracle	Spare: Sun 10Gbps QSFPtoSFP+ Cble 1m	\$775.00	\$550.25	6%	29%	
#530-4451	1 - Server	Spare Parts	Oracle	Spare: Sun 10Gbps QSFPtoSFP+ Cble 3m	\$1,090.00	\$773.90	6%	29%	
#530-4452	1 - Server	Spare Parts	Oracle	Spare: Sun 10Gbps QSFPtoSFP+ Cble 5m	\$1,450.00	\$1,029.50	6%	29%	
#530-4480	1 - Server	Spare Parts	Oracle	Spare: OPT SPLTR,10M,QSFP,10GBPS	\$1,174.00	\$833.54	6%	29%	
#530-4481	1 - Server	Spare Parts	Oracle	Spare: OPT SPLTR,20M,QSFP,10GBPS	\$1,409.00	\$1,000.39	6%	29%	
#530-4482	1 - Server	Spare Parts	Oracle	Spare: OPT SPLTR,50M,QSFP,10GBPS	\$2,115.00	\$1,501.65	6%	29%	
#530-4502	1 - Server	Spare Parts	Oracle	Spare: blue ethernet cable, 10 feet	\$70.00	\$49.70	6%	29%	
#530-4526	1 - Server	Spare Parts	Oracle	Spare: green ethernet cable, 7 feet	\$50.00	\$35.50	6%	29%	
#530-4527	1 - Server	Spare Parts	Oracle	Spare: yellow ethernet cable, 7 feet	\$50.00	\$35.50	6%	29%	
#537-1081-N	1 - Server	Spare Parts	Oracle	Spare: FC optical cable LC/LC, 2 meters	\$131.00	\$93.01	6%	29%	
#537-1082-N	1 - Server	Spare Parts	Oracle	Spare: FC optical cable LC/LC, 5 meters	\$149.00	\$105.79	6%	29%	
#537-1083-N	1 - Server	Spare Parts	Oracle	Spare: FC optical cable LC/LC, 15 meters	\$187.00	\$132.77	6%	29%	
#537-1084-N	1 - Server	Spare Parts	Oracle	Spare: FC OPTCL CBL, LC/LC, 25M	\$192.00	\$136.32	6%	29%	
#537-1085-N	1 - Server	Spare Parts	Oracle	Spare: FC optical cable LC/LC, 50 meters	\$300.00	\$213.00	6%	29%	
#537-1100-N	1 - Server	Spare Parts	Oracle	Spare: I/O BOX 10M OPT LINK CBL	\$776.00	\$550.96	6%	29%	
#541-0319-N	1 - Server	Spare Parts	Oracle	Spare: PCI-CARRIER I/O BOX	\$705.00	\$500.55	6%	29%	
#541-0507	1 - Server	Spare Parts	Oracle	Spare: PCIe I/O boat	\$3,410.00	\$2,421.10	6%	29%	
#541-2129-N	1 - Server	Spare Parts	Oracle	Spare: two 4GB DDR2-667 Registered ECC DIMMs	\$1,800.00	\$1,278.00	6%	29%	
#541-2636-N	1 - Server	Spare Parts	Oracle	Spare: LIGHT PIPE KIT T5120	\$275.00	\$195.25	6%	29%	
#541-2732-N	1 - Server	Spare Parts	Oracle	Spare: USB ASSY X4150 T5120	\$289.00	\$205.19	6%	29%	
#541-2883-N	1 - Server	Spare Parts	Oracle	Spare: X417- PCIX RISER	\$169.00	\$119.99	6%	29%	
#541-2884-N	1 - Server	Spare Parts	Oracle	Spare: PCIX RISR EXADATA X427X	\$225.00	\$159.75	6%	29%	
#541-2885-N	1 - Server	Spare Parts	Oracle	Spare: PCIX RISER X4170	\$181.00	\$128.51	6%	29%	
#541-2997	1 - Server	Spare Parts	Oracle	Spare: CENTERPLANE I/O BOX	\$2,886.00	\$2,049.06	6%	29%	
#541-3310-N	1 - Server	Spare Parts	Oracle	Spare: XEON HEAT SINK	\$327.00	\$232.17	6%	29%	
#541-3356-N	1 - Server	Spare Parts	Oracle	Spare: x8/x8 SWITCHED PCIX	\$422.00	\$299.62	6%	29%	
#541-3490	1 - Server	Spare Parts	Oracle	Spare: disk backplane connector	\$850.00	\$603.50	6%	29%	
#541-3495-N	1 - Server	Spare Parts	Oracle	Spare: Sun Datacenter InfiniBand 36 port switch	\$30,790.00	\$21,860.90	6%	29%	
#541-3535	1 - Server	Spare Parts	Oracle	Spare: FAN_CAGE ASSY X4470	\$709.00	\$503.39	6%	29%	
#541-3539	1 - Server	Spare Parts	Oracle	Spare: FAN_MODULE, X4470	\$280.00	\$198.80	6%	29%	
#541-4081	1 - Server	Spare Parts	Oracle	Spare: ASSY.MOTHERBOARD	\$3,510.00	\$2,492.10	6%	29%	
#541-4084	1 - Server	Spare Parts	Oracle	Spare: riser assembly	\$486.00	\$345.06	6%	29%	
#541-4085	1 - Server	Spare Parts	Oracle	Spare: express riser assembly	\$420.00	\$298.20	6%	29%	
#541-4124	1 - Server	Spare Parts	Oracle	Spare: fan board assembly	\$618.00	\$438.78	6%	29%	
#541-4174	1 - Server	Spare Parts	Oracle	Spare: rear chassis assembly for SPARC T3-4 server	\$14,970.00	\$10,628.70	6%	29%	
#541-4178	1 - Server	Spare Parts	Oracle	Spare: fan module assembly for SPARC T3-4 server	\$516.00	\$366.36	6%	29%	
#541-4222	1 - Server	Spare Parts	Oracle	Spare: fan assembly	\$432.00	\$306.72	6%	29%	
#541-4223	1 - Server	Spare Parts	Oracle	Spare: power distribution assembly	\$780.00	\$553.80	6%	29%	
#541-4233	1 - Server	Spare Parts	Oracle	Spare: processor filler module	\$1,850.00	\$1,313.50	6%	29%	
#541-4257	1 - Server	Spare Parts	Oracle	Spare: backplane	\$600.00	\$426.00	6%	29%	
#541-4259	1 - Server	Spare Parts	Oracle	Spare: front input output assembly	\$800.00	\$568.00	6%	29%	
#541-4272	1 - Server	Spare Parts	Oracle	Spare: SATA DVD+-RW drive with CD writer for USB board assembly	\$468.00	\$332.28	6%	29%	
#541-4274	1 - Server	Spare Parts	Oracle	Spare: Fan Deck, 1U	\$482.00	\$342.22	6%	29%	
#541-4275	1 - Server	Spare Parts	Oracle	Spare:CONNECTOR BRD, 1U	\$373.00	\$264.83	6%	29%	
#541-4276	1 - Server	Spare Parts	Oracle	Spare: FAN MODULE, 1U	\$287.00	\$203.77	6%	29%	
#541-4303	1 - Server	Spare Parts	Oracle	Spare: 24 slot disk backplane	\$1,386.00	\$984.06	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WSCA PRICE	WSCA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
#541-4304	1 - Server	Spare Parts	Oracle	Spare: right indicator panel	\$815.00	\$578.65	6%	29%	
#541-4305	1 - Server	Spare Parts	Oracle	Spare: SAS expander assembly	\$1,068.00	\$758.28	6%	29%	
#541-4306	1 - Server	Spare Parts	Oracle	Spare: connector board assembly	\$732.00	\$519.72	6%	29%	
#541-4312	1 - Server	Spare Parts	Oracle	Spare: rear I/O module	\$2,856.00	\$2,027.76	6%	29%	
#541-4371	1 - Server	Spare Parts	Oracle	Spare: left indicator panel	\$603.00	\$428.13	6%	29%	
#542-0194	1 - Server	Spare Parts	Oracle	Spare: SAS-2 interface module for disk shelf	\$2,040.00	\$1,448.40	6%	29%	
#542-0287	1 - Server	Spare Parts	Oracle	Spare: 600GB10K,SAS2,SFF,MAR L	\$2,250.00	\$1,597.50	6%	29%	
#542-0288	1 - Server	Spare Parts	Oracle	Spare: 600GB/10KRPM,SAS2,SFF	\$2,250.00	\$1,597.50	6%	29%	
#542-0382	1 - Server	Spare Parts	Oracle	Spare: PCIe riser card	\$1,100.00	\$781.00	6%	29%	
#542-0388	1 - Server	Spare Parts	Oracle	Spare: 300 GB 10000 rpm SAS HDD	\$1,071.00	\$760.41	6%	29%	
#542-0391	1 - Server	Spare Parts	Oracle	Spare: DVD tray assembly	\$870.00	\$617.70	6%	29%	
#542-0422	1 - Server	Spare Parts	Oracle	Spare: 300 GB 10000 rpm 3.7 millisecond SAS HDD	\$890.00	\$631.90	6%	29%	
#542-0423	1 - Server	Spare Parts	Oracle	Spare: 600 GB 10000 rpm SAS HDD	\$1,600.00	\$1,136.00	6%	29%	
#542-0427	1 - Server	Spare Parts	Oracle	Spare: 300 GB 15000 rpm HDD	\$910.00	\$646.10	6%	29%	
#542-0428	1 - Server	Spare Parts	Oracle	Spare: 600 GB 15000 rpm HDD	\$1,430.00	\$1,015.30	6%	29%	
#555-1959	1 - Server	Spare Parts	Oracle	Spare: XBU mitigation kit	\$1,750.00	\$1,242.50	6%	29%	
#560-2937-N	1 - Server	Spare Parts	Oracle	Spare: CABLE KIT EXADATA V2	\$252.00	\$178.92	6%	29%	
#560-2951	1 - Server	Spare Parts	Oracle	Spare: CABLE KIT, X4450	\$375.00	\$266.25	6%	29%	
#560-2952	1 - Server	Spare Parts	Oracle	Spare: cable kit	\$810.00	\$575.10	6%	29%	
#560-2959	1 - Server	Spare Parts	Oracle	Spare: cable kit	\$306.00	\$217.26	6%	29%	
#560-2963	1 - Server	Spare Parts	Oracle	Spare: cable kit	\$250.00	\$177.50	6%	29%	
#602-4937	1 - Server	Spare Parts	Oracle	Spare: Sun Ray 3 Plus	\$1,182.00	\$839.22	6%	29%	
#602-4977	1 - Server	Spare Parts	Oracle	Spare: SUNRAY 3I,FULL UNIT	\$1,686.00	\$1,197.06	6%	29%	
7100115	1 - Server	Spare Parts	Oracle	Spare: cable, 2 meter IB QSFP copper	\$258.00	\$183.18	6%	29%	
7101263	1 - Server	Spare Parts	Oracle	Spare: AST2100 chassis management module	\$1,128.00	\$800.88	6%	29%	
7101585	1 - Server	Spare Parts	Oracle	Spare: 3 TB 3.5-inch 7200 rpm SAS HDD with stingray bracket	\$1,860.00	\$1,320.60	6%	29%	
7101586	1 - Server	Spare Parts	Oracle	Spare: 3 TB 3.5-inch 7200 rpm SAS HDD with coral bracket	\$1,866.00	\$1,324.86	6%	29%	
7101649	1 - Server	Spare Parts	Oracle	Spare: server module assembly	\$6,240.00	\$4,430.40	6%	29%	
7101650	1 - Server	Spare Parts	Oracle	Spare: 1 Intel(R) Xeon(R) E5-2690 8-core 2.9 GHz processor	\$10,362.00	\$7,357.02	6%	29%	
7101652	1 - Server	Spare Parts	Oracle	Spare: 1 Intel(R) Xeon(R) E5-2660 8-core 2.2 GHz processor	\$6,414.00	\$4,553.94	6%	29%	
7101653	1 - Server	Spare Parts	Oracle	Spare: 1 Intel(R) Xeon(R) E5-2640 6-core 2.5 GHz processor	\$4,848.00	\$3,442.08	6%	29%	
7101655	1 - Server	Spare Parts	Oracle	Spare: 1 Intel(R) Xeon(R) E5-2609 4-core 2.4 GHz processor	\$1,764.00	\$1,252.44	6%	29%	
7101657	1 - Server	Spare Parts	Oracle	Spare: one 8 GB DDR3-1600 registered DIMM	\$480.00	\$340.80	6%	29%	
7101658	1 - Server	Spare Parts	Oracle	Spare: one 16 GB DDR3-1600 registered DIMM	\$1,536.00	\$1,090.56	6%	29%	
7101751	1 - Server	Spare Parts	Oracle	Spare: Sun Quad Port GbE PCIe 2.0 Low Profile Adapter, UTP	\$1,050.00	\$745.50	6%	29%	
7101752	1 - Server	Spare Parts	Oracle	Spare: Sun Quad Port GbE PCIe 2.0 Low Profile Adapter, MMF	\$2,022.00	\$1,435.62	6%	29%	
7101753	1 - Server	Spare Parts	Oracle	Spare: Sun Quad Port GbE PCIe 2.0 ExpressModule, UTP	\$1,254.00	\$890.34	6%	29%	
7101754	1 - Server	Spare Parts	Oracle	Spare: Sun Quad Port GbE PCIe 2.0 ExpressModule, MMF	\$3,030.00	\$2,151.30	6%	29%	
7101755	1 - Server	Spare Parts	Oracle	Spare: Sun Dual Port 10 GbE PCIe 2.0 Low Profile Adapter, Base-T	\$1,926.00	\$1,367.46	6%	29%	
7101756	1 - Server	Spare Parts	Oracle	Spare: Sun Dual Port 10 GbE PCIe 2.0 ExpressModule, Base-T	\$2,250.00	\$1,597.50	6%	29%	
7101817	1 - Server	Spare Parts	Oracle	Spare: I/O unit device mounting card A	\$2,304.00	\$1,635.84	6%	29%	
7101905	1 - Server	Spare Parts	Oracle	Spare: service processor for Netra SPARC T4-1 server	\$900.00	\$639.00	6%	29%	
7102605	1 - Server	Spare Parts	Oracle	Spare: Danish keyboard	\$180.00	\$127.80	6%	29%	
7102606	1 - Server	Spare Parts	Oracle	Spare: Dutch keyboard	\$180.00	\$127.80	6%	29%	
7102607	1 - Server	Spare Parts	Oracle	Spare: Finnish keyboard	\$180.00	\$127.80	6%	29%	
7102608	1 - Server	Spare Parts	Oracle	Spare: Swiss and German keyboard	\$180.00	\$127.80	6%	29%	
7102610	1 - Server	Spare Parts	Oracle	Spare: 8 GB SFP short wave	\$642.00	\$455.82	6%	29%	

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7102668	1 - Server	Spare Parts	Oracle	Spare: blade assembly with 1 SPARC T4 8-core 2.5 GHz processor for Netra SPARC T4-1B server	\$21,216.00	\$15,063.36	6%	29%	
7102669	1 - Server	Spare Parts	Oracle	Spare: service processor for Netra SPARC T4-1B server	\$564.00	\$400.44	6%	29%	
7102672	1 - Server	Spare Parts	Oracle	Spare: SSD sleeve	\$84.00	\$59.64	6%	29%	
7102673	1 - Server	Spare Parts	Oracle	Spare: SSD hub	\$84.00	\$59.64	6%	29%	
7102674	1 - Server	Spare Parts	Oracle	Spare: rack set, end, 1EF	\$234.00	\$166.14	6%	29%	
7102675	1 - Server	Spare Parts	Oracle	Spare: rack set, end, 5EF	\$426.00	\$302.46	6%	29%	
7102676	1 - Server	Spare Parts	Oracle	Spare: cable assembly, 48 V	\$324.00	\$230.04	6%	29%	
7102677	1 - Server	Spare Parts	Oracle	Spare: end stop, upper left	\$108.00	\$76.68	6%	29%	
7102678	1 - Server	Spare Parts	Oracle	Spare: end stop, upper right	\$108.00	\$76.68	6%	29%	
7102679	1 - Server	Spare Parts	Oracle	Spare: end stop floor, left	\$114.00	\$80.94	6%	29%	
7102680	1 - Server	Spare Parts	Oracle	Spare: end stop floor, right	\$108.00	\$76.68	6%	29%	
7102681	1 - Server	Spare Parts	Oracle	Spare: cable assembly	\$132.00	\$93.72	6%	29%	
7102682	1 - Server	Spare Parts	Oracle	Spare: cable assembly, jumper	\$54.00	\$38.34	6%	29%	
7102752	1 - Server	Spare Parts	Oracle	Spare: power distribution board	\$1,674.00	\$1,188.54	6%	29%	
7102753	1 - Server	Spare Parts	Oracle	Spare: air filter assembly	\$648.00	\$460.08	6%	29%	
7102754	1 - Server	Spare Parts	Oracle	Spare: system fan assembly	\$636.00	\$451.56	6%	29%	
7102755	1 - Server	Spare Parts	Oracle	Spare: rear fan assembly	\$600.00	\$426.00	6%	29%	
7102756	1 - Server	Spare Parts	Oracle	Spare: 1 motherboard and tray assembly for Netra SPARC T4-2 server	\$35,238.00	\$25,018.98	6%	29%	
7102757	1 - Server	Spare Parts	Oracle	Spare: LED board assembly for Netra SPARC T4-2 server	\$330.00	\$234.30	6%	29%	
7102762	1 - Server	Spare Parts	Oracle	Spare: 1000 W 12 V PSU	\$930.00	\$660.30	6%	29%	
7102763	1 - Server	Spare Parts	Oracle	Spare: 2U CPU heat sink	\$228.00	\$161.88	6%	29%	
7102764	1 - Server	Spare Parts	Oracle	Spare: left indicator	\$216.00	\$153.36	6%	29%	
7102765	1 - Server	Spare Parts	Oracle	Spare: right indicator	\$390.00	\$276.90	6%	29%	
7102766	1 - Server	Spare Parts	Oracle	Spare: fan module	\$276.00	\$195.96	6%	29%	
7102767	1 - Server	Spare Parts	Oracle	Spare: motherboard assembly	\$10,314.00	\$7,322.94	6%	29%	
7102769	1 - Server	Spare Parts	Oracle	Spare: rear disk backplane	\$426.00	\$302.46	6%	29%	
7102770	1 - Server	Spare Parts	Oracle	Spare: 2U SAS disk expander	\$3,192.00	\$2,266.32	6%	29%	
7102772	1 - Server	Spare Parts	Oracle	Spare: 24-disk backplane with bracket	\$1,800.00	\$1,278.00	6%	29%	
7102773	1 - Server	Spare Parts	Oracle	Spare: four 2.5-inch disk backplane	\$498.00	\$353.58	6%	29%	
7102774	1 - Server	Spare Parts	Oracle	Spare: interlock cable, 125 millimeters	\$84.00	\$59.64	6%	29%	
7102775	1 - Server	Spare Parts	Oracle	Spare: 8-disk 2U cable kit	\$426.00	\$302.46	6%	29%	
7102776	1 - Server	Spare Parts	Oracle	Spare: 12-disk 2U cable kit	\$480.00	\$340.80	6%	29%	
7102777	1 - Server	Spare Parts	Oracle	Spare: four 3.5-inch disk backplane	\$498.00	\$353.58	6%	29%	
7102779	1 - Server	Spare Parts	Oracle	Spare: 6-disk backplane board	\$780.00	\$553.80	6%	29%	
7102780	1 - Server	Spare Parts	Oracle	Spare: 8-disk backplane board	\$780.00	\$553.80	6%	29%	
7102781	1 - Server	Spare Parts	Oracle	Spare: single fan module	\$210.00	\$149.10	6%	29%	
7102782	1 - Server	Spare Parts	Oracle	Spare: motherboard assembly tray	\$7,920.00	\$5,623.20	6%	29%	
7102783	1 - Server	Spare Parts	Oracle	Spare: USB front cable	\$378.00	\$268.38	6%	29%	
7102784	1 - Server	Spare Parts	Oracle	Spare: LED alarm indicator with cable	\$390.00	\$276.90	6%	29%	
7102785	1 - Server	Spare Parts	Oracle	Spare: power distribution board	\$684.00	\$485.64	6%	29%	
7102786	1 - Server	Spare Parts	Oracle	Spare: PCIe riser board	\$384.00	\$272.64	6%	29%	
7102787	1 - Server	Spare Parts	Oracle	Spare: 1 Intel(R) Xeon(R) E5-2658 8-core 2.1 GHz processor	\$5,442.00	\$3,863.82	6%	29%	
7102789	1 - Server	Spare Parts	Oracle	Spare: heat sink	\$192.00	\$136.32	6%	29%	
7102791	1 - Server	Spare Parts	Oracle	Spare: SATA DVD+-RW drive	\$378.00	\$268.38	6%	29%	
7102792	1 - Server	Spare Parts	Oracle	Spare: cable kit	\$198.00	\$140.58	6%	29%	
7102793	1 - Server	Spare Parts	Oracle	Spare: RAID SAS cable kit	\$174.00	\$123.54	6%	29%	
7102795	1 - Server	Spare Parts	Oracle	Spare: 600 W PSU, 12 V	\$708.00	\$502.68	6%	29%	

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7102805	1 - Server	Spare Parts	Oracle	Spare: 1U heat sink CPU	\$204.00	\$144.84	6%	29%	
7102807	1 - Server	Spare Parts	Oracle	Spare: motherboard assembly	\$5,658.00	\$4,017.18	6%	29%	
7102808	1 - Server	Spare Parts	Oracle	Spare: fan module	\$150.00	\$106.50	6%	29%	
7102810	1 - Server	Spare Parts	Oracle	Spare: 1U single riser card	\$204.00	\$144.84	6%	29%	
7102812	1 - Server	Spare Parts	Oracle	Spare: double stacked riser card	\$258.00	\$183.18	6%	29%	
7102814	1 - Server	Spare Parts	Oracle	Spare: 3.5-inch indicator	\$306.00	\$217.26	6%	29%	
7102816	1 - Server	Spare Parts	Oracle	Spare: 2.5-inch indicator	\$246.00	\$174.66	6%	29%	
7102818	1 - Server	Spare Parts	Oracle	Spare: cable kit	\$642.00	\$455.82	6%	29%	
7102883	1 - Server	Spare Parts	Oracle	Spare: base chassis for StorageTek SL150	\$1,440.00	\$1,022.40	6%	29%	
7102886	1 - Server	Spare Parts	Oracle	Spare: expansion chassis for StorageTek SL150	\$1,128.00	\$800.88	6%	29%	
7102887	1 - Server	Spare Parts	Oracle	Spare: robot assembly	\$4,638.00	\$3,292.98	6%	29%	
7102888	1 - Server	Spare Parts	Oracle	Spare: POWER SUPPLY	\$564.00	\$400.44	6%	29%	
7102891	1 - Server	Spare Parts	Oracle	Spare: set of left and right magazine	\$474.00	\$336.54	6%	29%	
7102892	1 - Server	Spare Parts	Oracle	Spare: operator panel	\$1,056.00	\$749.76	6%	29%	
7102893	1 - Server	Spare Parts	Oracle	Spare: library expansion controller printed circuit assembly	\$306.00	\$217.26	6%	29%	
7102894	1 - Server	Spare Parts	Oracle	Spare: library control module printed circuit assembly	\$138.00	\$97.98	6%	29%	
7102895	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 LTO5 6 Gb SAS for SL150	\$6,018.00	\$4,272.78	6%	29%	
7102896	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 LTO5 8 Gb FC for SL150	\$6,594.00	\$4,681.74	6%	29%	
7102989	1 - Server	Spare Parts	Oracle	Spare: cooling tray tool	\$2,124.00	\$1,508.04	6%	29%	
7103040	1 - Server	Spare Parts	Oracle	Spare: 6-disk air filter	\$258.00	\$183.18	6%	29%	
7103041	1 - Server	Spare Parts	Oracle	Spare: 8-disk air filter	\$252.00	\$178.92	6%	29%	
7103042	1 - Server	Spare Parts	Oracle	Spares: 2 wago DC connectors	\$396.00	\$281.16	6%	29%	
7103043	1 - Server	Spare Parts	Oracle	Spare: SATA DVD+-RW drive	\$390.00	\$276.90	6%	29%	
7103058	1 - Server	Spare Parts	Oracle	Spare: cable, 50 meters, MPO high bandwidth QSFP	\$2,934.00	\$2,083.14	6%	29%	
7103059	1 - Server	Spare Parts	Oracle	Spare: cable, 20 meters, MPO high bandwidth QSFP	\$1,854.00	\$1,316.34	6%	29%	
7103060	1 - Server	Spare Parts	Oracle	Spare: cable, 10 meters, MPO high bandwidth QSFP	\$1,428.00	\$1,013.88	6%	29%	
7103063	1 - Server	Spare Parts	Oracle	Spare: 32 GB DIMM	\$7,584.00	\$5,384.64	6%	29%	
7103064	1 - Server	Spare Parts	Oracle	Spare: 24 disk 2U cable kit	\$462.00	\$328.02	6%	29%	
7103065	1 - Server	Spare Parts	Oracle	Spare: 4 GB USB flash memory	\$186.00	\$132.06	6%	29%	
7103066	1 - Server	Spare Parts	Oracle	Spare: flash accelerator PCI-E card 400 GB eMLC	\$9,720.00	\$6,901.20	6%	29%	
7103102	1 - Server	Spare Parts	Oracle	Spare: module 1U pilot server with brackets	\$6,780.00	\$4,813.80	6%	29%	
7103115	1 - Server	Spare Parts	Oracle	Spare: Module, PCIe 4Gb, Quad Port, FC HBA, Optical, HSF	\$13,212.00	\$9,380.52	6%	29%	
7103118	1 - Server	Spare Parts	Oracle	Spare: optical cable, 1 meter, duplex, multi-mode, 50/125 core, LC-LC	\$90.00	\$63.90	6%	29%	
7103119	1 - Server	Spare Parts	Oracle	Spare: optical cable, 3 meters, duplex, multi-mode, 50/125 core, LC-LC	\$102.00	\$72.42	6%	29%	
7103120	1 - Server	Spare Parts	Oracle	Spare: cable, 2 meters, CAT 5E UTP patch, red	\$30.00	\$21.30	6%	29%	
7103122	1 - Server	Spare Parts	Oracle	Spare: cable, 1 meter, passive, SFP to SFP	\$174.00	\$123.54	6%	29%	
7103123	1 - Server	Spare Parts	Oracle	Spare: cable, 0.5 meter, passive, SFP to SFP,	\$162.00	\$115.02	6%	29%	
7103124	1 - Server	Spare Parts	Oracle	Spare: cable, 2 meters, passive, SFP to HSDDC2	\$216.00	\$153.36	6%	29%	
7103131	1 - Server	Spare Parts	Oracle	Spare: cable assembly with USB	\$30.00	\$21.30	6%	29%	
7103132	1 - Server	Spare Parts	Oracle	Spare: 8 Gb FC PCIe HBA with optical interface: 2 port	\$7,062.00	\$5,014.02	6%	29%	
7103309	1 - Server	Spare Parts	Oracle	Spare: enhanced disk shelf chassis assembly	\$6,000.00	\$4,260.00	6%	29%	
7103314	1 - Server	Spare Parts	Oracle	Spare: tape drive clutch tool	\$426.00	\$302.46	6%	29%	
7103315	1 - Server	Spare Parts	Oracle	spare: tape drive leader bundle	\$360.00	\$255.60	6%	29%	
7103316	1 - Server	Spare Parts	Oracle	spare: tape drive retaining strip	\$42.00	\$29.82	6%	29%	
7103317	1 - Server	Spare Parts	Oracle	spare: tape drive splicing block	\$294.00	\$208.74	6%	29%	
7103318	1 - Server	Spare Parts	Oracle	spare: tape drive splicing tabs	\$66.00	\$46.86	6%	29%	
7103494	1 - Server	Spare Parts	Oracle	Spare: 4-Core Motherboard	\$20,976.00	\$14,892.96	6%	29%	
7103527	1 - Server	Spare Parts	Oracle	Spare: cable kit for RAID expansion module	\$156.00	\$110.76	6%	29%	

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7103529	1 - Server	Spare Parts	Oracle	Spare: one 8 GB DDR3-1600 DIMM	\$480.00	\$340.80	6%	29%	
7103530	1 - Server	Spare Parts	Oracle	Spare: one 16 GB DDR3-1600 DIMM	\$1,536.00	\$1,090.56	6%	29%	
7103568	1 - Server	Spare Parts	Oracle	Spare: high efficiency power supply assembly	\$1,200.00	\$852.00	6%	29%	
7103792	1 - Server	Spare Parts	Oracle	Spare: Sun Netra X6270 M3 server module	\$6,882.00	\$4,886.22	6%	29%	
7103942	1 - Server	Spare Parts	Oracle	Spare: C4 Quad Core, eShanghai Motherboard, w/Flyover, Slammer, w/loader, HSF	\$24,000.00	\$17,040.00	6%	29%	
7103957	1 - Server	Spare Parts	Oracle	Spare: pdu,3-phase,230/400vac,16a,cord	\$6,738.00	\$4,783.98	6%	29%	
7103958	1 - Server	Spare Parts	Oracle	Spare: cable,power,15ft,c19 to nema,125v,20a	\$102.00	\$72.42	6%	29%	
7103959	1 - Server	Spare Parts	Oracle	Spare: cable,power,15ft,c19 to nema,250v,20a	\$96.00	\$68.16	6%	29%	
7103960	1 - Server	Spare Parts	Oracle	Spare: cable,power,15ft,c19 to nema,120v,20a	\$54.00	\$38.34	6%	29%	
7103961	1 - Server	Spare Parts	Oracle	Spare: cable,optical,duplex,multimode,50/125 core,sc-lc,3-meter	\$132.00	\$93.72	6%	29%	
7103962	1 - Server	Spare Parts	Oracle	Spare: cable,optical,duplex,multimode,62.5/125 core,lc-lc,3-meter	\$180.00	\$127.80	6%	29%	
7103963	1 - Server	Spare Parts	Oracle	Spare: cable,optical,duplex,multimode,62.5/125 core,sc-lc,3-meter	\$132.00	\$93.72	6%	29%	
7103964	1 - Server	Spare Parts	Oracle	Spare: cable,cat-5e network,5m,green	\$30.00	\$21.30	6%	29%	
7103965	1 - Server	Spare Parts	Oracle	Spare: cable,optical,duplex,singlemode,8.3/125 core,sc-lc,3-meter	\$150.00	\$106.50	6%	29%	
7103966	1 - Server	Spare Parts	Oracle	Spare: cable,sfp to sfp passive,2m long	\$192.00	\$136.32	6%	29%	
7103967	1 - Server	Spare Parts	Oracle	Spare: cable,sfp+ 10gbe direct attach passive copper,5m	\$372.00	\$264.12	6%	29%	
7103973	1 - Server	Spare Parts	Oracle	Spare: asm,3-phase pdu,30a,nema,121-30p plug,domestic	\$10,056.00	\$7,139.76	6%	29%	
7103974	1 - Server	Spare Parts	Oracle	Spare: hba,fibre channel to pci-x	\$930.00	\$660.30	6%	29%	
7103975	1 - Server	Spare Parts	Oracle	Spare: cable,optical,duplex,singlemode,8.3 /125 core,lc-lc,3-meter	\$198.00	\$140.58	6%	29%	
7104018	1 - Server	Spare Parts	Oracle	Spare: brush assembly	\$3,600.00	\$2,556.00	6%	29%	
7104075	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 IBM LTO5 8 GB FC for StorageTek SL8500, StorageTek SL3000, and StorageTek SL500	\$32,256.00	\$22,901.76	6%	29%	
7104104	1 - Server	Spare Parts	Oracle	Spare: 600 GB 15000 rpm 3.5-inch SAS HDD with stingray bracket	\$1,584.00	\$1,124.64	6%	29%	
7104105	1 - Server	Spare Parts	Oracle	Spare: service processor for Netra SPARC T4-2 server	\$720.00	\$511.20	6%	29%	
7104106	1 - Server	Spare Parts	Oracle	Spare: two 32 GB DDR3-1066 low voltage registered DIMMs	\$13,200.00	\$9,372.00	6%	29%	
7104117	1 - Server	Spare Parts	Oracle	Spare: tape drive rackmount fan assembly	\$636.00	\$451.56	6%	29%	
7104118	1 - Server	Spare Parts	Oracle	Spare: tape drive fan assembly for StorageTek SL8500	\$576.00	\$408.96	6%	29%	
7104119	1 - Server	Spare Parts	Oracle	Spare: tape drive fan assembly for StorageTek SL3000	\$516.00	\$366.36	6%	29%	
7104120	1 - Server	Spare Parts	Oracle	Spare: library operator panel for StorageTek SL500	\$3,192.00	\$2,266.32	6%	29%	
7104141	1 - Server	Spare Parts	Oracle	Spare: 300 GB 15000 rpm 3.5-inch SAS HDD with stingray bracket	\$912.00	\$647.52	6%	29%	
7104412	1 - Server	Spare Parts	Oracle	Spare: cable assembly, European Union, 15 feet, 16 A	\$30.00	\$21.30	6%	29%	
7104413	1 - Server	Spare Parts	Oracle	Spare: cable assembly, European Union, 15 feet, 16 A	\$138.00	\$97.98	6%	29%	
7104414	1 - Server	Spare Parts	Oracle	Spare: one 600 GB 15000 rpm 3.5-inch FC HDD with bracket	\$2,088.00	\$1,482.48	6%	29%	
7104415	1 - Server	Spare Parts	Oracle	Spare: one 300 GB 15000 rpm 3.5-inch FC HDD with bracket	\$2,550.00	\$1,810.50	6%	29%	
7104444	1 - Server	Spare Parts	Oracle	Spare: one 16GB DDR3-1066 DIMM	\$888.00	\$630.48	6%	29%	
7104445	1 - Server	Spare Parts	Oracle	Spare: one 32GB DDR3-1066 DIMM	\$4,932.00	\$3,501.72	6%	29%	
7104568	1 - Server	Spare Parts	Oracle	Spare: blank cable labels	\$324.00	\$230.04	6%	29%	
7104612	1 - Server	Spare Parts	Oracle	Spare: one 73 GB SAS-2 SSD with bracket	\$6,444.00	\$4,575.24	6%	29%	
7104613	1 - Server	Spare Parts	Oracle	Spare: cable kit	\$270.00	\$191.70	6%	29%	
7104615	1 - Server	Spare Parts	Oracle	Spare: Intel(R) Xeon(R) E5-2630L 6-core 2.0 GHz processor	\$4,278.00	\$3,037.38	6%	29%	
7104842	1 - Server	Spare Parts	Oracle	Spare: one DAT 160 SAS tape drive	\$11,052.00	\$7,846.92	6%	29%	
7104916	1 - Server	Spare Parts	Oracle	Spare: cooling fan tray	\$840.00	\$596.40	6%	29%	
7104917	1 - Server	Spare Parts	Oracle	Spare: 300 W AC PSU	\$3,600.00	\$2,556.00	6%	29%	
7104918	1 - Server	Spare Parts	Oracle	Spare: Cisco Catalyst 4948E Ethernet Switch	\$93,564.00	\$66,430.44	6%	29%	
7104966	1 - Server	Spare Parts	Oracle	Spare: operator panel for StorageTek SL150 modular tape library for OEM	\$1,068.00	\$758.28	6%	29%	
7105030	1 - Server	Spare Parts	Oracle	Spare: 2000 W AC PSU	\$1,362.00	\$967.02	6%	29%	
7105054	1 - Server	Spare Parts	Oracle	Spare: one 16 GB DDR3-1066 DIMM	\$786.00	\$558.06	6%	29%	
#150-3993-N	1 - Server	Spare Parts	Oracle	Spare: 1 lithium system board battery, 3 V	\$96.00	\$68.16	6%	29%	

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#350-1312-N	1 - Server	Spare Parts	Oracle	Spare: fan module for Sun Datacenter Infiniband switches	\$912.00	\$647.52	6%	29%	
#371-0788-N	1 - Server	Spare Parts	Oracle	Spare: mouse	\$84.00	\$59.64	6%	29%	
#371-4198	1 - Server	Spare Parts	Oracle	Spare: 10 kVA single phase PDU with L6-30P plugs	\$3,822.00	\$2,713.62	6%	29%	
#371-4200	1 - Server	Spare Parts	Oracle	Spare: 10 kVA single phase PDU with IEC 60309 plugs	\$3,534.00	\$2,509.14	6%	29%	
#371-4779	1 - Server	Spare Parts	Oracle	Spare: 32-port keyboard, video and mouse switch	\$16,866.00	\$11,974.86	6%	29%	
#371-4780	1 - Server	Spare Parts	Oracle	Spare: KMM drawer with US keyboard	\$4,584.00	\$3,254.64	6%	29%	
#371-4781	1 - Server	Spare Parts	Oracle	Spare: USB keyboard, video and mouse adapter, DB15M to RJ45	\$282.00	\$200.22	6%	29%	
#419843204	1 - Server	Spare Parts	Oracle	Spare: printed wiring assembly HBT, HBT2	\$3,192.00	\$2,266.32	6%	29%	
#501-7489-N	1 - Server	Spare Parts	Oracle	Spare: single 10 GbE XAUI adapter	\$804.00	\$570.84	6%	29%	
#501-7843	1 - Server	Spare Parts	Oracle	Spare: 2-slot rear HDD backplane	\$180.00	\$127.80	6%	29%	
#541-4363	1 - Server	Spare Parts	Oracle	Spare: disk backplane 12-slot, 3.5-inch HDD	\$1,062.00	\$754.02	6%	29%	
7105248	1 - Server	Spare Parts	Oracle	Spare: POWER SUPPLY	\$1,092.00	\$775.32	6%	29%	
7105249	1 - Server	Spare Parts	Oracle	Spare: system control processor	\$8,970.00	\$6,368.70	6%	29%	
7105250	1 - Server	Spare Parts	Oracle	Spare: fan tray	\$390.00	\$276.90	6%	29%	
7105251	1 - Server	Spare Parts	Oracle	Spare: management I/O module	\$1,146.00	\$813.66	6%	29%	
7105252	1 - Server	Spare Parts	Oracle	Spare: bezel	\$450.00	\$319.50	6%	29%	
7105253	1 - Server	Spare Parts	Oracle	Spare: POWER SUPPLY	\$1,074.00	\$762.54	6%	29%	
7105254	1 - Server	Spare Parts	Oracle	Spare: fan tray	\$438.00	\$310.98	6%	29%	
7105257	1 - Server	Spare Parts	Oracle	Spare: QDR fabric board	\$26,034.00	\$18,484.14	6%	29%	
7105260	1 - Server	Spare Parts	Oracle	Spare: QDR Infiniband managed switch with reverse airflow and 2 PSUs	\$29,928.00	\$21,248.88	6%	29%	
7105271	1 - Server	Spare Parts	Oracle	Spare: Twinax passive copper cable: 2 meters (for factory installation)	\$216.00	\$153.36	6%	29%	
7105272	1 - Server	Spare Parts	Oracle	Spare: Twinax passive copper cable: 7 meters (for factory installation)	\$372.00	\$264.12	6%	29%	
7105286	1 - Server	Spare Parts	Oracle	Spare: QSFP to CX-4 QDR InfiniBand copper cable: 2 meters, 26 AWG	\$234.00	\$166.14	6%	29%	
7104064	1 - Server	Spare Parts	Oracle	Spare: SFP short wave 8 GB FC transceiver	\$468.00	\$332.28	6%	29%	
7104066	1 - Server	Spare Parts	Oracle	Spare: SFP long wave 8 GB FC transceiver	\$1,590.00	\$1,128.90	6%	29%	
7100268	1 - Server	Spare Parts	Oracle	Spare: printed wire assembly PCIe card	\$10,734.00	\$7,621.14	6%	29%	
7104443	1 - Server	Spare Parts	Oracle	Spare: one 8 GB DDR3-1066 DIMM	\$360.00	\$255.60	6%	29%	
7105308	1 - Server	Spare Parts	Oracle	Spare: 2000 W AC PSU	\$1,674.00	\$1,188.54	6%	29%	
7103017	1 - Server	Spare Parts	Oracle	Spare: Brocade 16 Gb SFP+ short wave optic module	\$1,560.00	\$1,107.60	6%	29%	
7103018	1 - Server	Spare Parts	Oracle	Spare: Brocade 16 Gb SFP+ long wave optic module: 10 kilometers distance	\$6,780.00	\$4,813.80	6%	29%	
7103019	1 - Server	Spare Parts	Oracle	Spare: Brocade 10 Gb FC SFP+ long wave optic module: 10 kilometers distance	\$4,188.00	\$2,973.48	6%	29%	
7103020	1 - Server	Spare Parts	Oracle	Spare: Brocade 10 Gb FC SFP+ short wave optic module	\$1,326.00	\$941.46	6%	29%	
7103021	1 - Server	Spare Parts	Oracle	Spare: Brocade 64 Gb QSFP short wave optic module	\$4,074.00	\$2,892.54	6%	29%	
7103030	1 - Server	Spare Parts	Oracle	Spare: worldwide name (WWN) cover for Brocade DCX 8510-4 Backbone	\$2,412.00	\$1,712.52	6%	29%	
7103033	1 - Server	Spare Parts	Oracle	Spare: worldwide name (WWN) cover for Brocade DCX 8510-8 Backbone	\$2,412.00	\$1,712.52	6%	29%	
7103034	1 - Server	Spare Parts	Oracle	Spare: fixed rack mount kit for Brocade 6510 Fibre Channel Switch	\$564.00	\$400.44	6%	29%	
7103023	1 - Server	Spare Parts	Oracle	Spare: chassis for Brocade 6510 Fibre Channel Switch	\$47,790.00	\$33,930.90	6%	29%	
7103025	1 - Server	Spare Parts	Oracle	Spare: 48-port 16 Gb blade for Brocade DCX 8510 Backbone	\$172,974.00	\$122,811.54	6%	29%	
7103028	1 - Server	Spare Parts	Oracle	Spare: chassis for Brocade DCX 8510-4 Backbone	\$95,664.00	\$67,921.44	6%	29%	
7103029	1 - Server	Spare Parts	Oracle	Spare: core blade for Brocade DCX 8510-4 Backbone	\$57,606.00	\$40,900.26	6%	29%	
7103031	1 - Server	Spare Parts	Oracle	Spare: chassis for Brocade DCX 8510-8 Backbone	\$115,692.00	\$82,141.32	6%	29%	
7103032	1 - Server	Spare Parts	Oracle	Spare: core blade for Brocade DCX 8510-8 Backbone	\$80,856.00	\$57,407.76	6%	29%	
7104570	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 IBM LTO6 8 Gb FC for StorageTek SL8500 and StorageTek SL3000	\$11,082.00	\$7,868.22	6%	29%	
7104963	1 - Server	Spare Parts	Oracle	Spare: FC controller assembly with 2 GB cache	\$59,820.00	\$42,472.20	6%	29%	
7105029	1 - Server	Spare Parts	Oracle	Spare: two 16 GB DDR3-1066 registered DIMMs	\$1,380.00	\$979.80	6%	29%	
7105028	1 - Server	Spare Parts	Oracle	Spare: 1U-2U slim rail cable management arm	\$168.00	\$119.28	6%	29%	
7101833	1 - Server	Spare Parts	Oracle	Spare: motherboard for Netra SPARC T4-1 server	\$17,736.00	\$12,592.56	6%	29%	

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#300-2259	1 - Server	Spare Parts	Oracle	Spare: 5740 W AC PSU	\$4,230.00	\$3,003.30	6%	29%	
#511-1500	1 - Server	Spare Parts	Oracle	Spare: PCIe F20 flash accelerator	\$918.00	\$651.78	6%	29%	
#418614701	1 - Server	Spare Parts	Oracle	Spare: hardware FRU kit	\$204.00	\$144.84	6%	29%	
7103872	1 - Server	Spare Parts	Oracle	Spare: 580 W AC power cooling module	\$1,812.00	\$1,286.52	6%	29%	
7103873	1 - Server	Spare Parts	Oracle	Spare: I/O module	\$2,844.00	\$2,019.24	6%	29%	
7103874	1 - Server	Spare Parts	Oracle	Spare: 2U chassis with midplane	\$3,534.00	\$2,509.14	6%	29%	
7103875	1 - Server	Spare Parts	Oracle	Spare: 4U chassis with midplane	\$4,770.00	\$3,386.70	6%	29%	
7103877	1 - Server	Spare Parts	Oracle	Spare: one 300 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket	\$690.00	\$489.90	6%	29%	
7103878	1 - Server	Spare Parts	Oracle	Spare: one 900 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket	\$1,722.00	\$1,222.62	6%	29%	
7103879	1 - Server	Spare Parts	Oracle	Spare: one 73 GB SLC SAS-2 SSD with 3.5-inch bracket	\$6,486.00	\$4,605.06	6%	29%	
7103880	1 - Server	Spare Parts	Oracle	Spare: one 3 TB 7200 rpm 3.5-inch SAS-2 HDD with bracket	\$1,890.00	\$1,341.90	6%	29%	
7103881	1 - Server	Spare Parts	Oracle	Spare: one 73 GB SLC SAS-2 SSD with 2.5-inch bracket	\$6,426.00	\$4,562.46	6%	29%	
7105032	1 - Server	Spare Parts	Oracle	Spare: one 50 GB SLC SATA SSD with bracket for hot spare position	\$4,896.00	\$3,476.16	6%	29%	
7105033	1 - Server	Spare Parts	Oracle	Spare: one 50 GB SLC SATA SSD with bracket	\$4,716.00	\$3,348.36	6%	29%	
7105034	1 - Server	Spare Parts	Oracle	Spare: one 200 GB SLC SATA SSD with bracket for hot spare position	\$13,494.00	\$9,580.74	6%	29%	
7105035	1 - Server	Spare Parts	Oracle	Spare: one 200 GB SLC SATA SSD with bracket	\$13,278.00	\$9,427.38	6%	29%	
7106158	1 - Server	Spare Parts	Oracle	Spare: 1U-2U remote battery upgrade kit	\$492.00	\$349.32	6%	29%	
7104611	1 - Server	Spare Parts	Oracle	Spare: one 73 GB SLC SAS-2 SSD with coral bracket	\$6,408.00	\$4,549.68	6%	29%	
#541-3765	1 - Server	Spare Parts	Oracle	Spare: Sun Network 10 GbE Switch 72p	\$56,928.00	\$40,418.88	6%	29%	
7105062	1 - Server	Spare Parts	Oracle	Spare: Velcro(TM) tape, 25 yard roll	\$282.00	\$200.22	6%	29%	
7105638	1 - Server	Spare Parts	Oracle	Spare: SFP+ 10GbE Twinax cable: 2 meters	\$312.00	\$221.52	6%	29%	
7105640	1 - Server	Spare Parts	Oracle	Spare: QDR InfiniBand QSFP optical cable: 5 meters	\$900.00	\$639.00	6%	29%	
7105644	1 - Server	Spare Parts	Oracle	Spare: high bandwidth QSFP optical cable: 100 meters, MPO to MPO	\$4,806.00	\$3,412.26	6%	29%	
7105645	1 - Server	Spare Parts	Oracle	Spare: power cord, Australia, 2.5 meters, C19 connector, 15 A	\$72.00	\$51.12	6%	29%	
7105646	1 - Server	Spare Parts	Oracle	Spare: power cord, Japan, 2.5 meters, C19 connector, 15 A, 125 VAC	\$60.00	\$42.60	6%	29%	
7105647	1 - Server	Spare Parts	Oracle	Spare: power cord, Japan, 2.5 meters, C19 connector, 15 A, 250 VAC	\$60.00	\$42.60	6%	29%	
7105648	1 - Server	Spare Parts	Oracle	Spare: power cord, North America and Asia, 2.5 meters, NEMA 5-15P plug, C19 connector, 15 A, 125 VAC	\$48.00	\$34.08	6%	29%	
7105649	1 - Server	Spare Parts	Oracle	Spare: power cord, North America and Asia, 2.5 meters, NEMA 5-15P plug, C19 connector, 15 A, 250 VAC	\$48.00	\$34.08	6%	29%	
7105650	1 - Server	Spare Parts	Oracle	Spare: power cord, global jumper, straight plug-connector, 1.8 meter, C14 plug, C19 connector, 15 A	\$42.00	\$29.82	6%	29%	
7105651	1 - Server	Spare Parts	Oracle	Spare: power cord, global jumper, straight plug-connector, 2.4 meters, C20 plug, C19 connector, 20 A	\$72.00	\$51.12	6%	29%	
7105652	1 - Server	Spare Parts	Oracle	Spare: power cord, UK, 2.5 meters, C19 connector, 13 A, 250 VAC	\$72.00	\$51.12	6%	29%	
7105653	1 - Server	Spare Parts	Oracle	Spare: power cord, Europe, 2.5 meters, C19 connector, 15 A, 250 VAC	\$60.00	\$42.60	6%	29%	
7105654	1 - Server	Spare Parts	Oracle	Spare: power cord, India, 2.5 meters, C19 connector, 16 A, 250 VAC	\$78.00	\$55.38	6%	29%	
7105658	1 - Server	Spare Parts	Oracle	Spare: QSFP to CX-4 InfiniBand copper cable: 3 meters	\$1,272.00	\$903.12	6%	29%	
7105659	1 - Server	Spare Parts	Oracle	Spare: QSFP to CX-4 InfiniBand copper cable: 5 meters	\$1,320.00	\$937.20	6%	29%	
7105660	1 - Server	Spare Parts	Oracle	Oracle Fabric Interconnect F1-4	\$6,018.00	\$4,272.78	6%	29%	
7105661	1 - Server	Spare Parts	Oracle	Spare: XFP transceiver, 10 GbE	\$1,254.00	\$890.34	6%	29%	
7105662	1 - Server	Spare Parts	Oracle	Spare: Dual Port 4 Gb Fibre Channel Module, for Oracle Fabric Interconnect hardware only	\$16,524.00	\$11,732.04	6%	29%	
7105663	1 - Server	Spare Parts	Oracle	Oracle Fabric Interconnect F1-15	\$8,028.00	\$5,699.88	6%	29%	
7105664	1 - Server	Spare Parts	Oracle	Spare: QSFP to CX-4 InfiniBand copper cable: 1 meter	\$1,224.00	\$869.04	6%	29%	
7104569	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 HP LTO6 8 Gb FC for StorageTek SL8500 and StorageTek SL3000	\$10,500.00	\$7,455.00	6%	29%	
7105311	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 HP LTO6 6 Gb SAS for StorageTek SL150	\$8,388.00	\$5,955.48	6%	29%	
7105310	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 HP LTO6 8 Gb FC for StorageTek SL150	\$9,336.00	\$6,628.56	6%	29%	
7105625	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 HP LTO6 half-height 6 Gb FC for StorageTek SL150 for OEM	\$9,240.00	\$6,560.40	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
7105626	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 HP LTO6 half-height 6 Gb SAS for StorageTek SL150 for OEM	\$9,240.00	\$6,560.40	6%	29%	
7105775	1 - Server	Spare Parts	Oracle	Spare: SFP assembly	\$1,200.00	\$852.00	6%	29%	
7105634	1 - Server	Spare Parts	Oracle	Spare: cable kit with two 7-foot CAT6 ethernet cables	\$78.00	\$55.38	6%	29%	
7104838	1 - Server	Spare Parts	Oracle	Spare: one 200 GB SAS SSD with bracket	\$9,900.00	\$7,029.00	6%	29%	
7105627	1 - Server	Spare Parts	Oracle	Spare: battery assembly with carrier	\$372.00	\$264.12	6%	29%	
7104440	1 - Server	Spare Parts	Oracle	Spare: motherboard with 2 SPARC T5 16-core 3.6 GHz processors and rear I/O module	\$55,218.00	\$39,204.78	6%	29%	
7104441	1 - Server	Spare Parts	Oracle	Spare: disk backplane	\$552.00	\$391.92	6%	29%	
7104442	1 - Server	Spare Parts	Oracle	Spare: fan board assembly	\$636.00	\$451.56	6%	29%	
7104446	1 - Server	Spare Parts	Oracle	Spare: memory riser	\$2,574.00	\$1,827.54	6%	29%	
7104447	1 - Server	Spare Parts	Oracle	Spare: service processor	\$720.00	\$511.20	6%	29%	
7104965	1 - Server	Spare Parts	Oracle	Spare: SPARC T5-1B server with 1 SPARC T5 16-core 3.6 GHz processor	\$35,238.00	\$25,018.98	6%	29%	
7104730	1 - Server	Spare Parts	Oracle	Spare: 300 GB 10000 rpm 2.5-inch SAS HDD with marlin bracket	\$666.00	\$472.86	6%	29%	
7104731	1 - Server	Spare Parts	Oracle	Spare: 600 GB 10000 rpm 2.5-inch SAS HDD with marlin bracket	\$1,188.00	\$843.48	6%	29%	
7105031	1 - Server	Spare Parts	Oracle	Spare: mini SAS cable	\$48.00	\$34.08	6%	29%	
7104426	1 - Server	Spare Parts	Oracle	Spare: logic board assembly	\$14,952.00	\$10,615.92	6%	29%	
7104427	1 - Server	Spare Parts	Oracle	Spare: processor module with 2 SPARC T5 16-core 3.6 GHz processors	\$58,326.00	\$41,411.46	6%	29%	
7104428	1 - Server	Spare Parts	Oracle	Spare: rear chassis sub-assembly for SPARC T5-4 server	\$20,202.00	\$14,343.42	6%	29%	
7104429	1 - Server	Spare Parts	Oracle	Spare: rear chassis sub-assembly for SPARC T5-8 server	\$27,438.00	\$19,480.98	6%	29%	
7104430	1 - Server	Spare Parts	Oracle	Spare: front I/O module	\$606.00	\$430.26	6%	29%	
7104431	1 - Server	Spare Parts	Oracle	Spare: disk drive backplane	\$366.00	\$259.86	6%	29%	
7104432	1 - Server	Spare Parts	Oracle	Spare: PCIe card carrier	\$690.00	\$489.90	6%	29%	
7104433	1 - Server	Spare Parts	Oracle	Spare: 3000 W PSU	\$2,346.00	\$1,665.66	6%	29%	
7104438	1 - Server	Spare Parts	Oracle	Spare: fan module	\$402.00	\$285.42	6%	29%	
7104840	1 - Server	Spare Parts	Oracle	Spare: rear I/O module	\$4,464.00	\$3,169.44	6%	29%	
7104732	1 - Server	Spare Parts	Oracle	Spare: midplane	\$83,928.00	\$59,588.88	6%	29%	
7104734	1 - Server	Spare Parts	Oracle	Spare: rear system assembly	\$1,008.00	\$715.68	6%	29%	
7104735	1 - Server	Spare Parts	Oracle	Spare: service processor	\$2,514.00	\$1,784.94	6%	29%	
7104736	1 - Server	Spare Parts	Oracle	Spare: service processor proxy	\$5,460.00	\$3,876.60	6%	29%	
7104737	1 - Server	Spare Parts	Oracle	Spare: I/O PCIe express module	\$2,706.00	\$1,921.26	6%	29%	
7104738	1 - Server	Spare Parts	Oracle	Spare: single synthesizer clock board	\$1,884.00	\$1,337.64	6%	29%	
7104739	1 - Server	Spare Parts	Oracle	Spare: fan tray module	\$756.00	\$536.76	6%	29%	
7104778	1 - Server	Spare Parts	Oracle	Spare: system board with 2 SPARC M4 6-core 3.6 GHz processors	\$78,906.00	\$56,023.26	6%	29%	
7104779	1 - Server	Spare Parts	Oracle	Spare: 3-phase 7000 W PSU	\$12,462.00	\$8,848.02	6%	29%	
7104780	1 - Server	Spare Parts	Oracle	Spare: power cord, North America, 4.4 meters, 3-phase, IP67 plug, Harting Han connector, 60 A, 250 V	\$2,112.00	\$1,499.52	6%	29%	
7104781	1 - Server	Spare Parts	Oracle	Spare: power cord, European Union, 4.4 meters, 3-phase, IP67 plug, Harting Han connector, 32 A, 380 V/415 V	\$2,202.00	\$1,563.42	6%	29%	
7104782	1 - Server	Spare Parts	Oracle	Spare: switch module	\$5,916.00	\$4,200.36	6%	29%	
7104783	1 - Server	Spare Parts	Oracle	Spare: I/O switch board	\$6,174.00	\$4,383.54	6%	29%	
7104784	1 - Server	Spare Parts	Oracle	Spare: scalability assembly	\$103,482.00	\$73,472.22	6%	29%	
7104785	1 - Server	Spare Parts	Oracle	Spare: hard disk drive cage	\$1,458.00	\$1,035.18	6%	29%	
7104786	1 - Server	Spare Parts	Oracle	Spare: I/O column	\$16,056.00	\$11,399.76	6%	29%	
7104787	1 - Server	Spare Parts	Oracle	Spare: power distribution board	\$1,602.00	\$1,137.42	6%	29%	
7104788	1 - Server	Spare Parts	Oracle	Spare: front system chassis assembly	\$1,236.00	\$877.56	6%	29%	
7104790	1 - Server	Spare Parts	Oracle	Spare: I/O cable management	\$144.00	\$102.24	6%	29%	
7104791	1 - Server	Spare Parts	Oracle	Spare: scalability card cage	\$9,906.00	\$7,033.26	6%	29%	
7104792	1 - Server	Spare Parts	Oracle	Spare: left EMI plate	\$444.00	\$315.24	6%	29%	
7104793	1 - Server	Spare Parts	Oracle	Spare: right EMI plate	\$444.00	\$315.24	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WSCA PRICE	WSCA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
7104794	1 - Server	Spare Parts	Oracle	Spare: power supply cage	\$18,834.00	\$13,372.14	6%	29%	
7104795	1 - Server	Spare Parts	Oracle	Spare: CPU memory board filler panel	\$924.00	\$656.04	6%	29%	
7104796	1 - Server	Spare Parts	Oracle	Spare: interchangeable front/back door	\$4,404.00	\$3,126.84	6%	29%	
7104797	1 - Server	Spare Parts	Oracle	Spare: rear side panel	\$1,416.00	\$1,005.36	6%	29%	
7104798	1 - Server	Spare Parts	Oracle	Spare: front side panel	\$1,812.00	\$1,286.52	6%	29%	
7104799	1 - Server	Spare Parts	Oracle	Spare: cable for power system distribution board to scalability midplane	\$78.00	\$55.38	6%	29%	
7104801	1 - Server	Spare Parts	Oracle	Spare: cable for power supply cage to scalability assembly	\$648.00	\$460.08	6%	29%	
7104803	1 - Server	Spare Parts	Oracle	Spare: cable for I/O assembly	\$9,174.00	\$6,513.54	6%	29%	
7104804	1 - Server	Spare Parts	Oracle	Spare: cable for I/O power	\$162.00	\$115.02	6%	29%	
7104805	1 - Server	Spare Parts	Oracle	Spare: cable for fan power	\$1,242.00	\$881.82	6%	29%	
7104806	1 - Server	Spare Parts	Oracle	Spare: AC power input EMI filter	\$2,724.00	\$1,934.04	6%	29%	
7104808	1 - Server	Spare Parts	Oracle	Spare: one 16 GB DDR3-1066 DIMM	\$828.00	\$587.88	6%	29%	
7104809	1 - Server	Spare Parts	Oracle	Spare: one 32 GB DDR3-1066 DIMM	\$4,872.00	\$3,459.12	6%	29%	
7104810	1 - Server	Spare Parts	Oracle	Spare: upper fan cage tray	\$5,382.00	\$3,821.22	6%	29%	
7104811	1 - Server	Spare Parts	Oracle	Spare: lower fan cage tray	\$5,520.00	\$3,919.20	6%	29%	
7104815	1 - Server	Spare Parts	Oracle	Spare: cable for rear system panel	\$66.00	\$46.86	6%	29%	
7104816	1 - Server	Spare Parts	Oracle	Spare: cable DC negative to scalability midplane assembly	\$774.00	\$549.54	6%	29%	
7104817	1 - Server	Spare Parts	Oracle	Spare: cable DC positive to scalability midplane assembly	\$762.00	\$541.02	6%	29%	
7104823	1 - Server	Spare Parts	Oracle	Spare: cable front control panel to scalability midplane assembly	\$54.00	\$38.34	6%	29%	
7105057	1 - Server	Spare Parts	Oracle	Spare: lower cabled bus bar	\$3,096.00	\$2,198.16	6%	29%	
7105101	1 - Server	Spare Parts	Oracle	Spare: power bus bar clips	\$480.00	\$340.80	6%	29%	
7105665	1 - Server	Spare Parts	Oracle	Spare: motherboard for Fujitsu M10-1 server	\$42,888.00	\$30,450.48	6%	29%	
7105666	1 - Server	Spare Parts	Oracle	Spare: one 8 GB DDR3-1600 registered DIMM	\$1,218.00	\$864.78	6%	29%	
7105667	1 - Server	Spare Parts	Oracle	Spare: one 16 GB DDR3-1600 registered DIMM	\$3,006.00	\$2,134.26	6%	29%	
7105668	1 - Server	Spare Parts	Oracle	Spare: one 32 GB DDR3-1600 registered DIMM	\$13,422.00	\$9,529.62	6%	29%	
7105669	1 - Server	Spare Parts	Oracle	Spare: PCI riser	\$180.00	\$127.80	6%	29%	
7105670	1 - Server	Spare Parts	Oracle	Spare: fan unit	\$234.00	\$166.14	6%	29%	
7105671	1 - Server	Spare Parts	Oracle	Spare: 770 W AC PSU	\$1,644.00	\$1,167.24	6%	29%	
7105672	1 - Server	Spare Parts	Oracle	Spare: PSU backplane	\$396.00	\$281.16	6%	29%	
7105673	1 - Server	Spare Parts	Oracle	Spare: operation panel	\$228.00	\$161.88	6%	29%	
7105674	1 - Server	Spare Parts	Oracle	Spare: HDD backplane	\$558.00	\$396.18	6%	29%	
7105675	1 - Server	Spare Parts	Oracle	Spare: one 600 GB 1000 rpm 2.5-inch SAS-2 HDD with Fujitsu M10-Series bracket	\$6,750.00	\$4,792.50	6%	29%	
7105676	1 - Server	Spare Parts	Oracle	Spare: one 100 GB SLC SAS-2 SSD with Fujitsu M10-Series bracket	\$21,198.00	\$15,050.58	6%	29%	
7105677	1 - Server	Spare Parts	Oracle	Spare: one 200 GB SLC SAS-2 SSD with Fujitsu M10-Series bracket	\$45,828.00	\$32,537.88	6%	29%	
7105678	1 - Server	Spare Parts	Oracle	Spare: internal harness kit	\$246.00	\$174.66	6%	29%	
7105679	1 - Server	Spare Parts	Oracle	Spare: lower CPU memory unit	\$83,148.00	\$59,035.08	6%	29%	
7105680	1 - Server	Spare Parts	Oracle	Spare: upper CPU memory unit	\$72,060.00	\$51,162.60	6%	29%	
7105681	1 - Server	Spare Parts	Oracle	Spare: PSU backplane	\$6,696.00	\$4,754.16	6%	29%	
7105682	1 - Server	Spare Parts	Oracle	Spare: operation panel	\$414.00	\$293.94	6%	29%	
7105683	1 - Server	Spare Parts	Oracle	Spare: 2500 W AC PSU	\$3,030.00	\$2,151.30	6%	29%	
7105684	1 - Server	Spare Parts	Oracle	Spare: fan unit	\$966.00	\$685.86	6%	29%	
7105685	1 - Server	Spare Parts	Oracle	Spare: PCIe card cassette	\$648.00	\$460.08	6%	29%	
7106233	1 - Server	Spare Parts	Oracle	Spare: lower CPU memory unit	\$84,084.00	\$59,699.64	6%	29%	
7106234	1 - Server	Spare Parts	Oracle	Spare: upper CPU memory unit	\$83,952.00	\$59,605.92	6%	29%	
7106235	1 - Server	Spare Parts	Oracle	Spare: crossbar unit	\$11,772.00	\$8,358.12	6%	29%	
7106236	1 - Server	Spare Parts	Oracle	Spare: operation panel	\$804.00	\$570.84	6%	29%	
7106239	1 - Server	Spare Parts	Oracle	Spare: 2 copper cables for crossbar, 1 meter	\$1,302.00	\$924.42	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
7106240	1 - Server	Spare Parts	Oracle	Spare: cable for service processor (XSCF) to building block, 2 meters	\$912.00	\$647.52	6%	29%	
7106242	1 - Server	Spare Parts	Oracle	Spare: cable for service processor (XSCF) active-standby, 2 meters	\$552.00	\$391.92	6%	29%	
7106237	1 - Server	Spare Parts	Oracle	Spare: 2 optical cables for XB, 2 meters	\$6,288.00	\$4,464.48	6%	29%	
7105779	1 - Server	Spare Parts	Oracle	Spare: PCI tray	\$3,624.00	\$2,573.04	6%	29%	
7105780	1 - Server	Spare Parts	Oracle	Spare: fan backplane	\$648.00	\$460.08	6%	29%	
7105781	1 - Server	Spare Parts	Oracle	Spare: I/O board	\$11,928.00	\$8,468.88	6%	29%	
7105783	1 - Server	Spare Parts	Oracle	Spare: link board	\$1,950.00	\$1,384.50	6%	29%	
7105784	1 - Server	Spare Parts	Oracle	Spare: 770 W AC PSU	\$1,710.00	\$1,214.10	6%	29%	
7105785	1 - Server	Spare Parts	Oracle	Spare: fan unit	\$798.00	\$566.58	6%	29%	
7105787	1 - Server	Spare Parts	Oracle	Spare: link card	\$2,262.00	\$1,606.02	6%	29%	
7105788	1 - Server	Spare Parts	Oracle	Spare: management cable, 3 meters	\$642.00	\$455.82	6%	29%	
7105789	1 - Server	Spare Parts	Oracle	Spare: management cable, 10 meters	\$912.00	\$647.52	6%	29%	
7105790	1 - Server	Spare Parts	Oracle	Spare: 2 optical link cables, 10 meters	\$6,030.00	\$4,281.30	6%	29%	
7105791	1 - Server	Spare Parts	Oracle	Spare: 2 copper link cables, 3 meters	\$3,912.00	\$2,777.52	6%	29%	
7106403	1 - Server	Spare Parts	Oracle	Spare: power cord, Jumper, 0.5 meter, C20 plug, C19 connector, 15 A, 250 V	\$120.00	\$85.20	6%	29%	
7106404	1 - Server	Spare Parts	Oracle	Spare: power cord, Jumper, 1 meter, C20 plug, C19 connector, 15 A, 250 V	\$120.00	\$85.20	6%	29%	
7106405	1 - Server	Spare Parts	Oracle	Spare: power cord, Jumper, 1.5 meter, C20 plug, C19 connector, 15 A, 250 V	\$126.00	\$89.46	6%	29%	
7106406	1 - Server	Spare Parts	Oracle	Spare: power cord, Jumper, 2 meters, C20 plug, C19 connector, 15 A, 250 V	\$126.00	\$89.46	6%	29%	
7106407	1 - Server	Spare Parts	Oracle	Spare: power cord, Japan, 1 meter, NEMA L6-20P plug, C13 connector, 20 A	\$150.00	\$106.50	6%	29%	
7106408	1 - Server	Spare Parts	Oracle	Spare: power cord, Argentina, 3 meters, IRAM2073 plug, C13 connector, 16 A	\$240.00	\$170.40	6%	29%	
7106409	1 - Server	Spare Parts	Oracle	Spare: power cord, Australia, 3 meters, 56P320 plug, C19 connector, 16 A	\$3,090.00	\$2,193.90	6%	29%	
7106410	1 - Server	Spare Parts	Oracle	Spare: power cord, Europe, 3 meters, CEE7/VII plug, C19 connector, 16 A	\$240.00	\$170.40	6%	29%	
7106411	1 - Server	Spare Parts	Oracle	Spare: power cord, North America and Asia, 3 meters, NEMA L6-20P plug, C19 connector, 15 A, 250 V	\$228.00	\$161.88	6%	29%	
7106412	1 - Server	Spare Parts	Oracle	Spare: power cord, International, 3 meters, IEC309-IP44 plug, C19 connector, 16 A	\$450.00	\$319.50	6%	29%	
7106413	1 - Server	Spare Parts	Oracle	Spare: power cord, International, 3 meters, IEC309-IP67 plug, C19 connector, 16 A	\$816.00	\$579.36	6%	29%	
7106417	1 - Server	Spare Parts	Oracle	Spare: power cord, North America and Asia, 1 meter, NEMA 5-15P plug, C13 connector, 12 A, 125 V	\$222.00	\$157.62	6%	29%	
7106418	1 - Server	Spare Parts	Oracle	Spare: power cord, North America and Asia, 2 meters, NEMA 5-15P plug, C13 connector, 12 A, 125 V	\$234.00	\$166.14	6%	29%	
7106419	1 - Server	Spare Parts	Oracle	Spare: power cord, North America and Asia, 3 meters, NEMA 5-15P plug, C13 connector, 12 A, 125 V	\$228.00	\$161.88	6%	29%	
7106420	1 - Server	Spare Parts	Oracle	Spare: power cord, North America and Asia, 1 meter, NEMA 5-15P plug, C13 connector, 13 A, 125 V	\$228.00	\$161.88	6%	29%	
7106421	1 - Server	Spare Parts	Oracle	Spare: power cord, North America and Asia, 2 meters, NEMA 5-15P plug, C13 connector, 13 A, 125 V	\$240.00	\$170.40	6%	29%	
7106422	1 - Server	Spare Parts	Oracle	Spare: power cord, North America and Asia, 3 meters, NEMA 5-15P plug, C13 connector, 13 A, 125 V	\$228.00	\$161.88	6%	29%	
7106423	1 - Server	Spare Parts	Oracle	Spare: power cord, Jumper, 1 meter, C14 plug, C13 connector, 13 A, 125 V	\$228.00	\$161.88	6%	29%	
7106424	1 - Server	Spare Parts	Oracle	Spare: power cord, Jumper, 2 meters, C14 plug, C13 connector, 13 A, 125 V	\$240.00	\$170.40	6%	29%	
7106425	1 - Server	Spare Parts	Oracle	Spare: power cord, Jumper, 3 meters, C14 plug, C13 connector, 13 A, 125 V	\$222.00	\$157.62	6%	29%	
7106426	1 - Server	Spare Parts	Oracle	Spare: power cord, North America, 3 meters, NEMA L6-15P plug, C13 connector, 12 A	\$756.00	\$536.76	6%	29%	
7106444	1 - Server	Spare Parts	Oracle	Spare: power cord, Argentina, 3 meters, IRAM2073 plug, C13 connector, 10 A	\$210.00	\$149.10	6%	29%	
7106445	1 - Server	Spare Parts	Oracle	Spare: power cord, Australia, 3 meters, SA3112 plug, C13 connector, 10 A	\$210.00	\$149.10	6%	29%	
7106446	1 - Server	Spare Parts	Oracle	Spare: power cord, Brazil, 3 meters, NBR14136 plug, C13 connector, 10 A	\$222.00	\$157.62	6%	29%	
7106447	1 - Server	Spare Parts	Oracle	Spare: power cord, Switzerland, 3 meters, SEV1011 plug, C13 connector, 10 A	\$216.00	\$153.36	6%	29%	
7106448	1 - Server	Spare Parts	Oracle	Spare: power cord, China, 3 meters, GB2099 plug, C13 connector, 10 A	\$210.00	\$149.10	6%	29%	
7106449	1 - Server	Spare Parts	Oracle	Spare: power cord, Europe, 3 meters, CEE7/VII plug, C13 connector, 10 A	\$210.00	\$149.10	6%	29%	
7106450	1 - Server	Spare Parts	Oracle	Spare: power cord, Denmark, 3 meters, DEMKO107 plug, C13 connector, 10 A	\$210.00	\$149.10	6%	29%	
7106451	1 - Server	Spare Parts	Oracle	Spare: power cord, Israel, 3 meters, SI-32 plug, C13 connector, 10 A	\$210.00	\$149.10	6%	29%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
7106452	1 - Server	Spare Parts	Oracle	Spare: power cord, India, 3 meters, IS1293 plug, C13 connector, 10 A	\$210.00	\$149.10	6%	29%	
7106453	1 - Server	Spare Parts	Oracle	Spare: power cord, Italy, 3 meters, CEI23 plug, C13 connector, 10 A	\$216.00	\$153.36	6%	29%	
7106454	1 - Server	Spare Parts	Oracle	Spare: power cord, Korea, 3 meters, KSC8305 plug, C13 connector, 10 A	\$216.00	\$153.36	6%	29%	
7106455	1 - Server	Spare Parts	Oracle	Spare: power cord, Taiwan, 3 meters, CNS10917 plug, C13 connector, 10 A	\$222.00	\$157.62	6%	29%	
7106456	1 - Server	Spare Parts	Oracle	Spare: power cord, Taiwan, 3 meters, NEMA6-20 plug, C13 connector, 10 A	\$240.00	\$170.40	6%	29%	
7106457	1 - Server	Spare Parts	Oracle	Spare: power cord, U.K., 3 meters, BS1363A plug, C13 connector, 10 A	\$222.00	\$157.62	6%	29%	
7106458	1 - Server	Spare Parts	Oracle	Spare: power cord, South Africa, 3 meters, SANS164 plug, C13 connector, 10 A	\$216.00	\$153.36	6%	29%	
7106459	1 - Server	Spare Parts	Oracle	Spare: power cord, International, 3 meters, IEC309-IP44 plug, C13 connector, 10 A	\$576.00	\$408.96	6%	29%	
#419924603	1 - Server	Spare Parts	Oracle	Spare: robot assembly	\$20,916.00	\$14,850.36	6%	29%	
7106430	1 - Server	Spare Parts	Oracle	Spare: crossbar (XB) unit	\$36,756.00	\$26,096.76	6%	29%	
7106431	1 - Server	Spare Parts	Oracle	Spare: service processor (XSCF) unit	\$4,740.00	\$3,365.40	6%	29%	
7106432	1 - Server	Spare Parts	Oracle	Spare: crossbar (XB) backplane	\$7,470.00	\$5,303.70	6%	29%	
7106433	1 - Server	Spare Parts	Oracle	Spare: fan backplane	\$630.00	\$447.30	6%	29%	
7106434	1 - Server	Spare Parts	Oracle	Spare: internal cable harness kit	\$1,434.00	\$1,018.14	6%	29%	
7106435	1 - Server	Spare Parts	Oracle	Spare: single phase PDU	\$21,636.00	\$15,361.56	6%	29%	
7106436	1 - Server	Spare Parts	Oracle	Spare: 3-phase Delta PDU	\$21,636.00	\$15,361.56	6%	29%	
7106437	1 - Server	Spare Parts	Oracle	Spare: 3-phase Star PDU	\$21,636.00	\$15,361.56	6%	29%	
7106438	1 - Server	Spare Parts	Oracle	Spare: single phase AC cable	\$5,550.00	\$3,940.50	6%	29%	
7106439	1 - Server	Spare Parts	Oracle	Spare: 3-phase Delta AC cable	\$5,550.00	\$3,940.50	6%	29%	
7106440	1 - Server	Spare Parts	Oracle	Spare: 3-phase Star AC cable	\$5,550.00	\$3,940.50	6%	29%	
7105776	1 - Server	Spare Parts	Oracle	Spare: Netra SPARC T5-1B server with 1 SPARC T5 16-core 3.6 GHz processor	\$35,070.00	\$24,899.70	6%	29%	
7106583	1 - Server	Spare Parts	Oracle	Spare: service processor for crossbar (XB) unit	\$8,412.00	\$5,972.52	6%	29%	
7106241	1 - Server	Spare Parts	Oracle	Spare: cable for service processor (XSCF) to building block, 3 meters	\$552.00	\$391.92	6%	29%	
7105782	1 - Server	Spare Parts	Oracle	Spare: PCIe card cassette	\$654.00	\$464.34	6%	29%	
7106955	1 - Server	Spare Parts	Oracle	Spare: StorageTek 8 Gb Fibre Channel PCIe x8 HBA: dual port, QLogic	\$2,838.00	\$2,014.98	6%	29%	
7104826	1 - Server	Spare Parts	Oracle	Spare: 1 Intel(R) Xeon(R) E5-2620 6-core 2.0 GHz processor	\$2,304.00	\$1,635.84	6%	29%	
7105309	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 IBM LTO6 8 Gb FC for IBM AS400	\$32,250.00	\$22,897.50	6%	29%	
7105312	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 HP LTO6 half-height 6 Gb SAS	\$9,768.00	\$6,935.28	6%	29%	
7105313	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 HP LTO6 half-height 6 Gb SAS for desktop	\$8,736.00	\$6,202.56	6%	29%	
7105314	1 - Server	Spare Parts	Oracle	Spare: StorageTek LTO tape drive: 1 LTO6 6 Gb SAS for StorageTek SL08 autoloader for OEMs	\$9,768.00	\$6,935.28	6%	29%	
7104614	1 - Server	Spare Parts	Oracle	Spare: Oracle Key Manager switch accessory kit with 24 port ethernet switch, cables, and mounting brackets	\$5,148.00	\$3,655.08	6%	29%	
7106652	1 - Server	Spare Parts	Oracle	Spare: external USB DVD drive	\$1,638.00	\$1,162.98	6%	29%	
7106769	1 - Server	Spare Parts	Oracle	Spare: AC adapter and USB cable kit for DVD drive	\$840.00	\$596.40	6%	29%	
7106184	1 - Server	Spare Parts	Oracle	Spare: US keyboard	\$78.00	\$55.38	6%	29%	
7106187	1 - Server	Spare Parts	Oracle	Spare: Spanish keyboard	\$78.00	\$55.38	6%	29%	
7103876	1 - Server	Spare Parts	Oracle	Spare: 4U rail kit	\$450.00	\$319.50	6%	29%	
7104524	1 - Server	Spare Parts	Oracle	Spare: 2U rail kit	\$468.00	\$332.28	6%	29%	
7105618	1 - Server	Spare Parts	Oracle	Spare: Oracle Switch ES1-24 with 24 port half width	\$18,252.00	\$12,958.92	6%	29%	
7105619	1 - Server	Spare Parts	Oracle	Spare: forward flow fan	\$504.00	\$357.84	6%	29%	
7105624	1 - Server	Spare Parts	Oracle	Spare: reverse flow fan	\$504.00	\$357.84	6%	29%	
7106654	1 - Server	Spare Parts	Oracle	Spare: PCIe SATA DVD+-RW drive with CD writer for USB board	\$534.00	\$379.14	6%	29%	
7104434	1 - Server	Spare Parts	Oracle	Spare: cable management arm	\$1,110.00	\$788.10	6%	29%	
7104437	1 - Server	Spare Parts	Oracle	Spare: processor filler module	\$2,718.00	\$1,929.78	6%	29%	
7106962	1 - Server	Spare Parts	Oracle	Spare: bezel	\$30.00	\$21.30	6%	29%	
7106963	1 - Server	Spare Parts	Oracle	Spare: structure kit Z frame assembly	\$26,580.00	\$18,871.80	6%	29%	
7106964	1 - Server	Spare Parts	Oracle	Spare: drive power up tool	\$780.00	\$553.80	6%	29%	

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7106965	1 - Server	Spare Parts	Oracle	Spare: two 32 GB DDR3-1066 registered DIMMs	\$4,752.00	\$3,373.92	6%	29%	
7104960	1 - Server	Spare Parts	Oracle	Spare: one 450 GB 15000 rpm FC HDD with bracket	\$1,392.00	\$988.32	6%	29%	
#180-1994-N	1 - Server	Spare Parts	Oracle	Spare: power cord, Switzerland, 2.5 meters, SEV1011 plug, IEC-320-C13 connector, 10 A, 250 V	\$30.00	\$21.30	6%	29%	
7104827	1 - Server	Spare Parts	Oracle	Spare: cable, 6 meters, mini SAS to mini SAS HD	\$744.00	\$528.24	6%	29%	
7106152	1 - Server	Spare Parts	Oracle	Spare: StorageTek T10000D tape drive	\$30,192.00	\$21,436.32	6%	29%	
7106155	1 - Server	Spare Parts	Oracle	Spare: cooling and power fixture	\$2,538.00	\$1,801.98	6%	29%	
7106161	1 - Server	Spare Parts	Oracle	Spare: StorageTek T10000D tape drive fan assembly for StorageTek SL8500	\$150.00	\$106.50	6%	29%	
7106162	1 - Server	Spare Parts	Oracle	Spare: StorageTek T10000D tape drive fan assembly for StorageTek SL3000	\$540.00	\$383.40	6%	29%	
7106163	1 - Server	Spare Parts	Oracle	Spare: StorageTek T10000D tape drive rackmount fan assembly	\$648.00	\$460.08	6%	29%	
7106166	1 - Server	Spare Parts	Oracle	Spare: 6 Gb short wave transceiver	\$546.00	\$387.66	6%	29%	
7106168	1 - Server	Spare Parts	Oracle	Spare: ethernet short range FC transceiver	\$528.00	\$374.88	6%	29%	
7106966	1 - Server	Spare Parts	Oracle	Spare: ethernet cable, 10 feet, 10 G, CAT 6A, black	\$66.00	\$46.86	6%	29%	
7106967	1 - Server	Spare Parts	Oracle	Spare: ethernet cable, 10 feet, 10 G, CAT 6A, blue	\$66.00	\$46.86	6%	29%	
7106738	1 - Server	Spare Parts	Oracle	Spare: system board assembly	\$5,268.00	\$3,740.28	6%	29%	
7106739	1 - Server	Spare Parts	Oracle	Spare: 1 Intel® Xeon® E5-2697 v2 12-core 2.7 GHz processor	\$12,990.00	\$9,222.90	6%	29%	
7106740	1 - Server	Spare Parts	Oracle	Spare: 1 Intel® Xeon® E5-2690 v2 10-core 3.0 GHz processor	\$9,984.00	\$7,088.64	6%	29%	
7106741	1 - Server	Spare Parts	Oracle	Spare: 1 Intel® Xeon® E5-2650 v2 8-core 2.6 GHz processor	\$5,784.00	\$4,106.64	6%	29%	
7106742	1 - Server	Spare Parts	Oracle	Spare: 1 Intel® Xeon® E5-2630 v2 6-core 2.6 GHz processor	\$3,126.00	\$2,219.46	6%	29%	
7106743	1 - Server	Spare Parts	Oracle	Spare: 1 Intel® Xeon® E5-2609 v2 4-core 2.5 GHz processor	\$1,590.00	\$1,128.90	6%	29%	
7106745	1 - Server	Spare Parts	Oracle	Spare: system board assembly	\$6,762.00	\$4,801.02	6%	29%	
7106621	1 - Server	Spare Parts	Oracle	Spare: 1.2 TB 10000 rpm 2.5-inch SAS HDD with marlin bracket	\$1,830.00	\$1,299.30	6%	29%	
7106622	1 - Server	Spare Parts	Oracle	Spare: 1.2 TB 10000 rpm 2.5-inch SAS HDD with coral bracket	\$1,926.00	\$1,367.46	6%	29%	
7107569	1 - Server	Spare Parts	Oracle	Spare: cable assembly, 3 meters, mini SAS to mini SAS HD, low profile	\$492.00	\$349.32	6%	29%	
7107570	1 - Server	Spare Parts	Oracle	Spare: ethernet cable, 20 feet, CAT 6A	\$156.00	\$110.76	6%	29%	
7105700	1 - Server	Spare Parts	Oracle	Spare: cable assembly, 3 meters, mini SAS to mini SAS HD	\$420.00	\$298.20	6%	29%	
7107242	1 - Server	Spare Parts	Oracle	Spare: cable management assembly arm	\$354.00	\$251.34	6%	29%	
7104306	1 - Server	Spare Parts	Oracle	Spare: one 1.6 TB 2.5 inch SAS SSD read flash accelerator with marlin bracket	\$14,688.00	\$10,428.48	6%	29%	
7106358	1 - Server	Spare Parts	Oracle	Spare: 4 TB 7200 rpm 3.5-inch SAS HDD with heron bracket	\$1,974.00	\$1,401.54	6%	29%	
7104116	1 - Server	Spare Parts	Oracle	Spare: Sun Storage 6 Gb SAS-2 PCIe HBA, low profile: 16 port	\$2,418.00	\$1,716.78	6%	29%	
7103976	1 - Server	Spare Parts	Oracle	Spare: Sun Storage 16 Gb FC PCIe HBA, Qlogic	\$2,592.00	\$1,840.32	6%	29%	
7103977	1 - Server	Spare Parts	Oracle	Spare: Sun Storage 16 Gb FC ExpressModule HBA, Qlogic	\$2,898.00	\$2,057.58	6%	29%	
7103978	1 - Server	Spare Parts	Oracle	Spare: Sun Storage 16 Gb FC optics, long range, Qlogic	\$4,056.00	\$2,879.76	6%	29%	
7103979	1 - Server	Spare Parts	Oracle	Spare: Sun Storage 10 Gb FCoE optics, short range, Qlogic	\$936.00	\$664.56	6%	29%	
7103980	1 - Server	Spare Parts	Oracle	Spare: Sun Storage 16 Gb FC optics, short range, Qlogic	\$1,536.00	\$1,090.56	6%	29%	
7103982	1 - Server	Spare Parts	Oracle	Spare: Sun Storage 16 Gb FC PCIe HBA, Emulex	\$2,808.00	\$1,993.68	6%	29%	
7103984	1 - Server	Spare Parts	Oracle	Spare: Sun Storage 16 Gb FC optics, short range, Emulex	\$1,230.00	\$873.30	6%	29%	
7103985	1 - Server	Spare Parts	Oracle	Spare: Sun Storage 10 Gb FCoE optics, short range, Emulex	\$720.00	\$511.20	6%	29%	
7107046	1 - Server	Spare Parts	Oracle	Spare: 400 GB eMLC SATA SSD with marlin bracket	\$5,160.00	\$3,663.60	6%	29%	
7107221	1 - Server	Spare Parts	Oracle	Spare: one 2 TB 7200 rpm 3.5-inch SATA HDD with bracket	\$2,118.00	\$1,503.78	6%	29%	
7107222	1 - Server	Spare Parts	Oracle	Spare: one 2 TB 7200 rpm 3.5-inch SATA HDD hotspare with bracket	\$2,298.00	\$1,631.58	6%	29%	
7106188	1 - Server	Spare Parts	Oracle	Spare: German keyboard	\$78.00	\$55.38	6%	29%	
7106190	1 - Server	Spare Parts	Oracle	Spare: Japanese keyboard	\$78.00	\$55.38	6%	29%	
7106415	1 - Server	Spare Parts	Oracle	Spare: cable clamp kit	\$216.00	\$153.36	6%	29%	
7106980	1 - Server	Spare Parts	Oracle	Spare: server module assembly	\$7,200.00	\$5,112.00	6%	29%	
7106353	1 - Server	Spare Parts	Oracle	Spare: 4 TB 7200 rpm SAS HDD with coral bracket	\$1,716.00	\$1,218.36	6%	29%	
7106354	1 - Server	Spare Parts	Oracle	Spare: StorageTek long wave 4 GB transceiver	\$750.00	\$532.50	6%	29%	
7106695	1 - Server	Spare Parts	Oracle	Spare: hard disk drive cage	\$1,608.00	\$1,141.68	6%	29%	

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7106696	1 - Server	Spare Parts	Oracle	Spare: I/O PCIe express module	\$2,982.00	\$2,117.22	6%	29%	
7106534	1 - Server	Spare Parts	Oracle	Spare: system board with 2 SPARC M6 12-core 3.6 GHz processors	\$88,140.00	\$62,579.40	6%	29%	
7106535	1 - Server	Spare Parts	Oracle	Spare: clock board for M-Series server	\$2,484.00	\$1,763.64	6%	29%	
7106744	1 - Server	Spare Parts	Oracle	Spare: one 32 GB LR DDR3-1600 registered DIMM	\$2,220.00	\$1,576.20	6%	29%	
7107801	1 - Server	Spare Parts	Oracle	Spare: power cord, India, 3 meters, IS1293 plug, C19 connector, 16 A	\$210.00	\$149.10	6%	29%	
7106979	1 - Server	Spare Parts	Oracle	Spare: 600 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket	\$1,614.00	\$1,145.94	6%	29%	
7104114	1 - Server	Spare Parts	Oracle	Spare: Sun Dual Port 4x IB QDR Host Channel Adapter PCIe	\$4,122.00	\$2,926.62	6%	29%	
7103983	1 - Server	Spare Parts	Oracle	Spare: Sun Storage 16 Gb FC express module universal HBA, Emulex	\$3,228.00	\$2,291.88	6%	29%	
7104192	1 - Server	SPARC T5-8 Server	Oracle	SPARC T5-8 server: base package (for factory installation)	\$43,620.00	\$37,077.00	6%	15%	
7104191	1 - Server	SPARC T5-4 Server	Oracle	SPARC T5-4 server: base package (for factory installation)	\$35,300.00	\$30,005.00	6%	15%	
7104190	1 - Server	SPARC T5-2 Server	Oracle	SPARC T5-2 server: base with 2 SPARC T5 16-core 3.6 GHz processors (for factory installation)	\$44,272.00	\$37,631.20	6%	15%	
7104193	1 - Server	SPARC T5-1B Blade Server Module	Oracle	SPARC T5-1B server: base with 1 SPARC T5 16-core 3.6 GHz processor (for factory installation)	\$20,692.00	\$17,588.20	6%	15%	
7107171	1 - Server	SPARC T5 Server X-Options	Oracle	PCIe hot plug carrier extension	\$248.00	\$210.80	6%	15%	
7104195	1 - Server	SPARC T5 Server X-Options	Oracle	2 SPARC T5 16-core 3.6 GHz processors	\$48,805.00	\$41,484.25	6%	15%	
7104194	1 - Server	SPARC T5 Server Configured Options	Oracle	2 SPARC T5 16-core 3.6 GHz processors (for factory installation)	\$33,856.00	\$28,777.60	6%	15%	
7104202	1 - Server	SPARC T5 Server Configured Options	Oracle	Oracle Solaris and Oracle VM Server for SPARC preinstall (for factory installation)	\$0.00	\$0.00	6%	15%	
7107169	1 - Server	SPARC T5 Server Configured Options	Oracle	PCIe hot plug carrier (for factory installation)	\$0.00	\$0.00	6%	15%	
7107170	1 - Server	SPARC T5 Server Configured Options	Oracle	PCIe hot plug carrier extension (for factory installation)	\$0.00	\$0.00	6%	15%	
7104448	1 - Server	SPARC T5 Server Configured Options	Oracle	Processor filler module (for factory installation)	\$4,700.00	\$3,995.00	6%	15%	
7100674	1 - Server	SPARC T4-4 Server	Oracle	SPARC T4-4 server: base for non-EU countries (for factory installation)	\$27,356.00	\$23,252.60	6%	15%	
7105429	1 - Server	SPARC T4-4 Server	Oracle	SPARC T4-4 server: base for EU countries (for factory installation)	\$27,356.00	\$23,252.60	6%	15%	
7105435	1 - Server	SPARC T4-2 Server	Oracle	SPARC T4-2 server: base with 2 SPARC T4 8-core 2.85 GHz processors (for factory installation)	\$29,936.00	\$25,445.60	6%	15%	
7100722	1 - Server	SPARC T4-1B Blade Server Module	Oracle	SPARC T4-1B server: base with 1 SPARC T4 8-core processor 2.85GHz processor (for factory installation)	\$14,436.00	\$12,270.60	6%	15%	
7105432	1 - Server	SPARC T4-1 Server	Oracle	SPARC T4-1 server: base with 1 SPARC T4 8-core 2.85 GHz processor (for factory installation)	\$19,148.00	\$16,275.80	6%	15%	
7101695	1 - Server	SPARC T4 Server X-Options	Oracle	Processor module with 2 SPARC T4 8-core 3.0 GHz processors	\$26,645.00	\$22,648.25	6%	15%	
7104199	1 - Server	SPARC T4 Server X-Options	Oracle	One 16 GB DDR3-1066 registered DIMM	\$828.00	\$703.80	6%	15%	
7104201	1 - Server	SPARC T4 Server X-Options	Oracle	One 32 GB DDR3-1066 registered DIMM	\$2,400.00	\$2,040.00	6%	15%	
7104931	1 - Server	SPARC T4 Server X-Options	Oracle	One 16 GB DDR3-1066 registered DIMMs	\$828.00	\$703.80	6%	15%	
7104197	1 - Server	SPARC T4 Server X-Options	Oracle	One 8 GB DDR3-1066 registered DIMM	\$336.00	\$285.60	6%	15%	
7100641	1 - Server	SPARC T4 Server Configured Options	Oracle	Processor module with 2 SPARC T4 8-core 3.0 GHz processors for non-EU countries (for factory installation)	\$22,204.00	\$18,873.40	6%	15%	
7101664	1 - Server	SPARC T4 Server Configured Options	Oracle	Oracle Solaris and Oracle VM Server for SPARC preinstall (for factory installation)	\$0.00	\$0.00	6%	15%	
7104198	1 - Server	SPARC T4 Server Configured Options	Oracle	One 16 GB DDR3-1066 registered DIMM (for factory installation)	\$690.00	\$586.50	6%	15%	
7104200	1 - Server	SPARC T4 Server Configured Options	Oracle	One 32 GB DDR3-1066 registered DIMM (for factory installation)	\$2,000.00	\$1,700.00	6%	15%	
7104930	1 - Server	SPARC T4 Server Configured Options	Oracle	One 16 GB DDR3-1066 registered DIMMs (for factory installation)	\$690.00	\$586.50	6%	15%	
7105427	1 - Server	SPARC T4 Server Configured Options	Oracle	Processor module with 2 SPARC T4 8-core 3.0 GHz processors for EU countries (for factory installation)	\$22,204.00	\$18,873.40	6%	15%	
7105428	1 - Server	SPARC T4 Server Configured Options	Oracle	Processor filler module for EU countries (for factory installation)	\$0.00	\$0.00	6%	15%	
7104196	1 - Server	SPARC T4 Server Configured Options	Oracle	One 8 GB DDR3-1066 registered DIMM (for factory installation)	\$280.00	\$238.00	6%	15%	
SE4Y5XC1Z	1 - Server	SPARC T3-2 Server	Oracle	SPARC T3-2 10 Gb Network Module QFSP quad port XAUI adapter card (for factory installation)	\$499.00	\$424.15	6%	15%	
SE3X4A11Z	1 - Server	SPARC T3 Server X-Options	Oracle	SAS cable kit for installation of internal RAID card	\$12.00	\$10.20	6%	15%	
SE3X7XA1Z	1 - Server	SPARC T3 Server X-Options	Oracle	10 GbE XFP XAUI adapter card	\$395.00	\$335.75	6%	15%	
SE3X7XT1Z	1 - Server	SPARC T3 Server X-Options	Oracle	10 GbE short reach XFP transceiver	\$499.00	\$424.15	6%	15%	
SE3X7XT2Z	1 - Server	SPARC T3 Server X-Options	Oracle	10 GbE long reach XFP transceiver	\$995.00	\$845.75	6%	15%	
SE4X5XC1Z	1 - Server	SPARC T3 Server X-Options	Oracle	SPARC T3-2 10 Gb Network Module QFSP quad port XAUI adapter card	\$499.00	\$424.15	6%	15%	

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SE3Y4A11Z	1 - Server	SPARC T3 Server Configured Options	Oracle	SAS cable kit for installation of internal RAID card (for factory installation)	\$12.00	\$10.20	6%	15%	
SE3Y7XA1Z	1 - Server	SPARC T3 Server Configured Options	Oracle	10 GbE XFP XAUI adapter card (for factory installation)	\$395.00	\$335.75	6%	15%	
SE3Y7XT1Z	1 - Server	SPARC T3 Server Configured Options	Oracle	10 GbE short reach XFP transceiver (for factory installation)	\$499.00	\$424.15	6%	15%	
SE3Y7XT2Z	1 - Server	SPARC T3 Server Configured Options	Oracle	10 GbE long reach XFP transceiver (for factory installation)	\$995.00	\$845.75	6%	15%	
SE5Y5CF1Z	1 - Server	SPARC T3 Server Configured Options	Oracle	Processor filler module for non-EU countries (for factory installation)	\$0.00	\$0.00	6%	15%	
SE5Y5PC11Z	1 - Server	SPARC T3 Server Configured Options	Oracle	Filler panels for PCIe cards (for factory installation)	\$0.00	\$0.00	6%	15%	
SE6Y5RF1Z	1 - Server	SPARC T3 Server Configured Options	Oracle	Memory filler panel (for factory installation)	\$0.00	\$0.00	6%	15%	
SE6Y9MF1Z	1 - Server	SPARC T3 Server Configured Options	Oracle	Filler panel for disk drives (for factory installation)	\$0.00	\$0.00	6%	15%	
SPARC SuperCluster T4-4 HC Half Rack to Full Rack Upgrade	1 - Server	SPARC SuperCluster Hardware Products	Oracle	SPARC SuperCluster T4-4 HC Half Rack to Full Rack Upgrade	\$580,000.00	\$493,000.00	6%	15%	
SPARC SuperCluster T4-4 HP Half Rack to Full Rack Upgrade	1 - Server	SPARC SuperCluster Hardware Products	Oracle	SPARC SuperCluster T4-4 HP Half Rack to Full Rack Upgrade	\$580,000.00	\$493,000.00	6%	15%	
7106667	1 - Server	SPARC M6-32 Server X-Options	Oracle	SPARC M-Series server: system board with 2 SPARC M6 12-core 3.6 GHz processors	\$48,680.00	\$41,378.00	6%	15%	
7106668	1 - Server	SPARC M6-32 Server X-Options	Oracle	SPARC M-Series server: clock board, for after original system installation	\$1,161.00	\$986.85	6%	15%	
7106670	1 - Server	SPARC M6-32 Server X-Options	Oracle	SPARC M6-32 server: base I/O card	\$1,704.00	\$1,448.40	6%	15%	
7106666	1 - Server	SPARC M6-32 Server Configured Options	Oracle	SPARC M-Series server: system board with 2 SPARC M6 12-core 3.6 GHz processors (for factory installation)	\$36,510.00	\$31,033.50	6%	15%	
7106669	1 - Server	SPARC M6-32 Server Configured Options	Oracle	SPARC M6-32 server: base I/O card (for factory installation)	\$1,278.00	\$1,086.30	6%	15%	
7106672	1 - Server	SPARC M6-32 Server Configured Options	Oracle	SPARC M6-32 server: base for up to 32 processors (for factory installation)	\$426,939.00	\$362,898.15	6%	15%	
7104493	1 - Server	SPARC M5 Server X-Option Memory	Oracle	One 16 GB DDR3-1066 registered DIMM	\$828.00	\$703.80	6%	15%	
7104495	1 - Server	SPARC M5 Server X-Option Memory	Oracle	One 32 GB DDR3-1066 registered DIMM	\$2,400.00	\$2,040.00	6%	15%	
7104484	1 - Server	SPARC M5 Server Configured Options	Oracle	Power cord: six 4.4 meters, 3-phase, IP67 plug, Harting Han connector, 60 A, 250 V (for factory installation)	\$6,436.00	\$5,470.60	6%	15%	
7104485	1 - Server	SPARC M5 Server Configured Options	Oracle	Power cord: six 4.4 meters, 3-phase, IP67 plug, Harting Han connector, 32 A, 380 V/415 V (for factory installation)	\$5,709.00	\$4,852.65	6%	15%	
7104486	1 - Server	SPARC M5 Server Configured Options	Oracle	SPARC M-Series server: system board with 2 SPARC M5 6-core 3.6 GHz processors (for factory installation)	\$36,510.00	\$31,033.50	6%	15%	
7104496	1 - Server	SPARC M5 Server Configured Options	Oracle	SPARC M-Series server: base I/O card (for factory installation)	\$1,278.00	\$1,086.30	6%	15%	
7104497	1 - Server	SPARC M5 Server Configured Options	Oracle	SPARC M-Series server: base I/O card	\$1,704.00	\$1,448.40	6%	15%	
7104604	1 - Server	SPARC M5 Server Configured Options	Oracle	SPARC M-Series server: system board with 2 SPARC M5 6-core 3.6 GHz processors	\$36,510.00	\$31,033.50	6%	15%	
7106643	1 - Server	SPARC M5 Server Configured Options	Oracle	System board filler panel	\$0.00	\$0.00	6%	15%	
7106644	1 - Server	SPARC M5 Server Configured Options	Oracle	Base I/O card filler panel	\$0.00	\$0.00	6%	15%	
7106645	1 - Server	SPARC M5 Server Configured Options	Oracle	Memory filler panel	\$0.00	\$0.00	6%	15%	
7106646	1 - Server	SPARC M5 Server Configured Options	Oracle	Hard drive filler panel	\$0.00	\$0.00	6%	15%	
7104492	1 - Server	SPARC M5 Server Configured Memory	Oracle	One 16 GB DDR3-1066 registered DIMM (for factory installation)	\$366.00	\$311.10	6%	15%	
7104494	1 - Server	SPARC M5 Server Configured Memory	Oracle	One 32 GB DDR3-1066 registered DIMM (for factory installation)	\$1,899.00	\$1,614.15	6%	15%	
7104483	1 - Server	SPARC M5 Server	Oracle	SPARC M5-32 server: base for up to 32 processors (for factory installation)	\$426,939.00	\$362,898.15	6%	15%	
7101422	1 - Server	Server Solid State Disks	Oracle	One 100 GB 2.5-inch eMLC SSD in bracket (for factory installation)	\$1,824.00	\$1,568.64	6%	14%	
7101423	1 - Server	Server Solid State Disks	Oracle	One 100 GB 2.5-inch eMLC SSD with bracket	\$2,189.00	\$1,882.54	6%	14%	
7101435	1 - Server	Server Solid State Disks	Oracle	One 300 GB 2.5-inch eMLC SSD with bracket (for factory installation)	\$4,956.00	\$4,262.16	6%	14%	
7101436	1 - Server	Server Solid State Disks	Oracle	One 300 GB 2.5-inch eMLC SSD with bracket	\$5,947.00	\$5,114.42	6%	14%	
7101467	1 - Server	Server Solid State Disks	Oracle	One 300 GB 2.5-inch eMLC SSD with bracket (for factory installation)	\$4,956.00	\$4,262.16	6%	14%	
7101469	1 - Server	Server Solid State Disks	Oracle	One 300 GB 2.5-inch eMLC SSD with bracket	\$5,947.00	\$5,114.42	6%	14%	
7107549	1 - Server	Server Solid State Disks	Oracle	One 400 GB eMLC SATA SSD with marlin bracket (for factory installation)	\$2,532.00	\$2,177.52	6%	14%	
7107550	1 - Server	Server Solid State Disks	Oracle	One 400 GB eMLC SATA SSD with marlin bracket	\$3,038.00	\$2,612.68	6%	14%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
RA-SS1CR-600G15K-N	1 - Server	Server Hard Disk Drives	Oracle	600GB 15K RPM, 3.5 inch SAS HDD with coral bracket,RoHS-6, For Factory Integration Only	\$672.00	\$577.92	6%	14%	
RA-SS2CF-600G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket (for factory installation)	\$615.00	\$528.90	6%	14%	
RA-SS2CM-600G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket (for factory installation)	\$615.00	\$528.90	6%	14%	
RA-SS2NF-300G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 300 GB 10000 rpm 2.5-inch SAS-2 HDD with mounting bracket (for factory installation)	\$345.00	\$296.70	6%	14%	
RA-SS2NF-600G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket (for factory installation)	\$615.00	\$528.90	6%	14%	
RB-SS2CF-300G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 300 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket (for factory installation)	\$345.00	\$296.70	6%	14%	
RB-SS2CM-300G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 300 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket (for factory installation)	\$345.00	\$296.70	6%	14%	
SE6X3G12Z	1 - Server	Server Hard Disk Drives	Oracle	One 300 GB 10000 rpm 2.5-inch SAS-2 HDD with mounting bracket	\$415.00	\$356.90	6%	14%	
SE6X3K11Z	1 - Server	Server Hard Disk Drives	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with mounting bracket	\$739.00	\$635.54	6%	14%	
SE6Y3G12Z	1 - Server	Server Hard Disk Drives	Oracle	One 300 GB 10000 rpm 2.5-inch SAS-2 HDD with mounting bracket (for factory installation)	\$345.00	\$296.70	6%	14%	
SE6Y3K11Z	1 - Server	Server Hard Disk Drives	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with mounting bracket (for factory installation)	\$615.00	\$528.90	6%	14%	
XRA-SS2CF-600G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket	\$739.00	\$635.54	6%	14%	
XRA-SS2CM-600G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket	\$739.00	\$635.54	6%	14%	
XRA-SS2NF-300G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 300 GB 10000 rpm 2.5-inch SAS-2 HDD with mounting bracket	\$415.00	\$356.90	6%	14%	
XRA-SS2NF-600G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket	\$739.00	\$635.54	6%	14%	
XRB-SS2CF-300G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 300 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket	\$415.00	\$356.90	6%	14%	
XRB-SS2CM-300G10K2	1 - Server	Server Hard Disk Drives	Oracle	One 300 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket	\$415.00	\$356.90	6%	14%	
7102758	1 - Server	Server Hard Disk Drives	Oracle	One 3 TB 7200 rpm 3.5-inch SAS HDD with bracket (for factory installation)	\$905.00	\$778.30	6%	14%	
7102760	1 - Server	Server Hard Disk Drives	Oracle	One 3 TB 7200 rpm 3.5-inch SAS HDD with bracket	\$1,086.00	\$933.96	6%	14%	
XRA-SS1CR600G15K-N	1 - Server	Server Hard Disk Drives	Oracle	One 600 GB 15000 rpm 3.5-inch SAS HDD with coral bracket	\$806.00	\$693.16	6%	14%	
7105211	1 - Server	Server Hard Disk Drives	Oracle	One 300 GB 2.5-inch 10000 rpm SAS-2 HDD with marlin bracket (for factory installation)	\$345.00	\$296.70	6%	14%	
7105212	1 - Server	Server Hard Disk Drives	Oracle	One 300 GB 2.5-inch 10000 rpm SAS-2 HDD with marlin bracket	\$415.00	\$356.90	6%	14%	
7105213	1 - Server	Server Hard Disk Drives	Oracle	One 600 GB 2.5-inch 10000 rpm SAS-2 HDD with marlin bracket (for factory installation)	\$615.00	\$528.90	6%	14%	
7105214	1 - Server	Server Hard Disk Drives	Oracle	One 600 GB 2.5-inch 10000 rpm SAS-2 HDD with marlin bracket	\$739.00	\$635.54	6%	14%	
7106637	1 - Server	Server Hard Disk Drives	Oracle	One 4 TB 7200 rpm 3.5-inch SAS-2 HDD with coral bracket (for factory installation)	\$858.00	\$737.88	6%	14%	
7106638	1 - Server	Server Hard Disk Drives	Oracle	One 4 TB 7200 rpm 3.5-inch SAS-2 HDD with coral bracket	\$1,030.00	\$885.80	6%	14%	
7106616	1 - Server	Server Hard Disk Drives	Oracle	One 1.2 TB 10000 rpm 2.5-inch SAS-2 HDD with marlin bracket (for factory installation)	\$852.00	\$732.72	6%	14%	
7106617	1 - Server	Server Hard Disk Drives	Oracle	One 1.2 TB 10000 rpm 2.5-inch SAS-2 HDD with marlin bracket	\$1,022.00	\$878.92	6%	14%	
TTAI9-LCO-NUP	1 - Server	Secure Global Desktop Software	Oracle	Oracle Secure Global Desktop for Microsoft Windows, AS/400, Solaris, Unix and Mainframe - Named User Plus Perpetual	\$250.00	\$210.00	6%	16%	
TTAI9-T02-NUP	1 - Server	Secure Global Desktop Software	Oracle	Oracle Secure Global Desktop for Microsoft Windows, AS/400, Solaris, Unix and Mainframe - Named User Plus 2 Year	\$88.00	\$73.92	6%	16%	
TTAI9-T03-NUP	1 - Server	Secure Global Desktop Software	Oracle	Oracle Secure Global Desktop for Microsoft Windows, AS/400, Solaris, Unix and Mainframe - Named User Plus 3 Year	\$125.00	\$105.00	6%	16%	
TTAI9-T04-NUP	1 - Server	Secure Global Desktop Software	Oracle	Oracle Secure Global Desktop for Microsoft Windows, AS/400, Solaris, Unix and Mainframe - Named User Plus 4 Year	\$150.00	\$126.00	6%	16%	
TTAI9-T05-NUP	1 - Server	Secure Global Desktop Software	Oracle	Oracle Secure Global Desktop for Microsoft Windows, AS/400, Solaris, Unix and Mainframe - Named User Plus 5 Year	\$175.00	\$147.00	6%	16%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WSCA PRICE	WSCA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
TTWI9-LCO-NUP	1 - Server	Secure Global Desktop Software	Oracle	Oracle Secure Global Desktop for Microsoft Windows only - Named User Plus Perpetual	\$150.00	\$126.00	6%	16%	
TTWI9-T02-NUP	1 - Server	Secure Global Desktop Software	Oracle	Oracle Secure Global Desktop for Microsoft Windows - Named User Plus 2 Year	\$53.00	\$44.52	6%	16%	
TTWI9-T03-NUP	1 - Server	Secure Global Desktop Software	Oracle	Oracle Secure Global Desktop for Microsoft Windows - Named User Plus 3 Year	\$75.00	\$63.00	6%	16%	
TTWI9-T04-NUP	1 - Server	Secure Global Desktop Software	Oracle	Oracle Secure Global Desktop for Microsoft Windows - Named User Plus 4 Year	\$90.00	\$75.60	6%	16%	
TTWI9-T05-NUP	1 - Server	Secure Global Desktop Software	Oracle	Oracle Secure Global Desktop for Microsoft Windows - Named User Plus 5 Year	\$105.00	\$88.20	6%	16%	
7103790	1 - Server	SAS Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS-2 PCIe HBA, low profile: 16 port (for factory installation)	\$1,167.00	\$1,003.62	6%	14%	
7103791	1 - Server	SAS Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS-2 PCIe HBA, low profile: 16 port	\$1,400.00	\$1,204.00	6%	14%	
333A-25-10-AR	1 - Server	Power Cords	Oracle	Power cord: Argentina, 2.5 meters, IRAM2073 plug, C13 connector, 10 A (for factory installation)	\$13.00	\$11.18	6%	14%	
333A-25-10-AU	1 - Server	Power Cords	Oracle	Power cord: Australia, 2.5 meters, SA3112 plug, C13 connector, 10 A (for factory installation)	\$13.00	\$11.18	6%	14%	
333A-25-10-BR	1 - Server	Power Cords	Oracle	Power cord: Brazil, 2.5 meters, NBR14136 plug, C13 connector, 10 A (for factory installation)	\$13.00	\$11.18	6%	14%	
333A-25-10-CH	1 - Server	Power Cords	Oracle	Power cord: Switzerland, 2.5 meters, SEV1011 plug, C13 connector, 10 A (for factory installation)	\$25.00	\$21.50	6%	14%	
333A-25-10-CN	1 - Server	Power Cords	Oracle	Power cord: China, 2.5 meters, GB2099 plug, C13 connector, 10 A (for factory installation)	\$13.00	\$11.18	6%	14%	
333A-25-10-DK	1 - Server	Power Cords	Oracle	Power cord: Denmark, 2.5 meters, DEMKO107 plug, C13 connector, 10 A (for factory installation)	\$25.00	\$21.50	6%	14%	
333A-25-10-EURO	1 - Server	Power Cords	Oracle	Power cord: Europe, 2.5 meters, CEE7/VII plug, C13 connector, 10 A (for factory installation)	\$13.00	\$11.18	6%	14%	
333A-25-10-IL	1 - Server	Power Cords	Oracle	Power cord: Israel, 2.5 meters, SI-32 plug, C13 connector, 10 A (for factory installation)	\$25.00	\$21.50	6%	14%	
333A-25-10-IN	1 - Server	Power Cords	Oracle	Power cord: India, 2.5 meters, IS1293 plug, C13 connector, 10 A (for factory installation)	\$30.00	\$25.80	6%	14%	
333A-25-10-IT	1 - Server	Power Cords	Oracle	Power cord: Italy, 2.5 meters, CEI23 plug, C13 connector, 10 A (for factory installation)	\$13.00	\$11.18	6%	14%	
333A-25-10-KR	1 - Server	Power Cords	Oracle	Power cord: Korea, 2.5 meters, KSC8305 plug, C13 connector, 10 A (for factory installation)	\$20.00	\$17.20	6%	14%	
333A-25-10-TW	1 - Server	Power Cords	Oracle	Power cord: Taiwan, 2.5 meters, CNS10917 plug, C13 connector, 10 A (for factory installation)	\$25.00	\$21.50	6%	14%	
333A-25-10-UK	1 - Server	Power Cords	Oracle	Power cord: UK, 2.5 meters, BS1363A plug, C13 connector, 10 A (for factory installation)	\$19.00	\$16.34	6%	14%	
333A-25-10-ZA	1 - Server	Power Cords	Oracle	Power cord: South Africa, 2.5 meters, SANS164 plug, C13 connector, 10 A (for factory installation)	\$13.00	\$11.18	6%	14%	
333A-25-15-JP	1 - Server	Power Cords	Oracle	Power cord: Japan, 2.5 meters, PSE5-15 plug, C13 connector, 15 A (for factory installation)	\$32.00	\$27.52	6%	14%	
333A-25-15-NEMA	1 - Server	Power Cords	Oracle	Power cord: North America and Asia, 2.5 meters, 5-15P plug, C13 connector, 15 A (for factory installation)	\$13.00	\$11.18	6%	14%	
333A-25-15-TW	1 - Server	Power Cords	Oracle	Power cord: Taiwan, 2.5 meters, CNS10917 plug, C13 connector, 15 A (for factory installation)	\$25.00	\$21.50	6%	14%	
333F-20-10-NEMA	1 - Server	Power Cords	Oracle	Power cord: North America and Asia, 2 meters, 6-15P plug, C13 connector, 10 A (for factory installation)	\$13.00	\$11.18	6%	14%	
333F-25-15-JP	1 - Server	Power Cords	Oracle	Power cord: Japan, 2.5 meters, PSE6-15 plug, C13 connector, 15 A (for factory installation)	\$32.00	\$27.52	6%	14%	
333G-25-10-TW	1 - Server	Power Cords	Oracle	Power cord 250V: Taiwan, 2.5 meter, NEMA6-20 plug, IEC60320-C13 connector, 10A (for factory installation)	\$25.00	\$21.50	6%	14%	
333J-40-15-NEMA	1 - Server	Power Cords	Oracle	Power cord: North America and Asia, 4.0 meter, L6-20P plug, C13 connector, 15 A (for factory installation)	\$50.00	\$43.00	6%	14%	
333R-40-10-309	1 - Server	Power Cords	Oracle	Power cord: International, 4 meters, IEC309-IP44 plug, C13 connector, 10 A (for factory installation)	\$75.00	\$64.50	6%	14%	
333V-20-15-C14	1 - Server	Power Cords	Oracle	Power cord: Sun Rack jumper, straight, 2 meters, C14 plug, C13 connector, 15 A (for factory installation)	\$25.00	\$21.50	6%	14%	
333V-30-15-C14	1 - Server	Power Cords	Oracle	Power cord: Sun Rack jumper, straight, 3 meters, C14 plug, C13 connector, 15 A (for factory installation)	\$25.00	\$21.50	6%	14%	
333W-10-13-C14RA	1 - Server	Power Cords	Oracle	Power cord: Sun Rack jumper, 1 meter, C14RA plug, C13 connector, 13 A (for factory installation)	\$45.00	\$38.70	6%	14%	
333W-25-13-C14RA	1 - Server	Power Cords	Oracle	Power cord: Sun Rack jumper, 2.5 meters, C14RA plug, C13 connector, 13 A (for factory installation)	\$49.00	\$42.14	6%	14%	

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334J-40-20-NEMA	1 - Server	Power Cords	Oracle	Power cord, North America/Asia, 4 meters, NEMA L6-20P plug, IEC60320-C19 connector, 20 A, 250 VAC rated	\$45.00	\$38.70	6%	14%	
334R-40-16-309	1 - Server	Power Cords	Oracle	Power cord, International, 4 meters, IEC309-IP44 plug, IEC60320-C19 connector, 16 A	\$45.00	\$38.70	6%	14%	
334T-40-16-309	1 - Server	Power Cords	Oracle	Power cord, International, 4 meters, IEC309-IP67 watertight plug, IEC60320-C19 connector, 20 A	\$50.00	\$43.00	6%	14%	
SELX9P11P	1 - Server	Power Cords	Oracle	Power cord: North America and Asia, 4.0 meters, NEMA L6-20P plug, IEC60320-C19 connector, 20 A	\$99.00	\$85.14	6%	14%	
SELX9P21P	1 - Server	Power Cords	Oracle	Power cord: international, 4.0 meters, IEC309-IP44 plug, IEC60320-C19 connector, 16 A	\$68.00	\$58.48	6%	14%	
SELX9P31P	1 - Server	Power Cords	Oracle	Power cord: global jumper, straight plug-connector, 2.5 meters, IEC60320-2-2 sheet I (C20) plug, IEC60320-C19 connector, 20 A	\$57.00	\$49.02	6%	14%	
SELX9P61P	1 - Server	Power Cords	Oracle	Power cord: Argentina, 4.0 meters, IRAM2073 plug, IEC60320-C19 connector, 16 A	\$63.00	\$54.18	6%	14%	
SELX9P81Z	1 - Server	Power Cords	Oracle	Power cord: Europe, 4.0 meters, CEE7/VII plug, IEC60320-C19 connector, 16 A	\$29.00	\$24.94	6%	14%	
SELX9P91Z	1 - Server	Power Cords	Oracle	Power cord: Global jumper, straight plug-connector, 1.5 meters, IEC60320-2-2 sheet I (C20) plug, IEC60320-C19 connector, 20 A	\$27.00	\$23.22	6%	14%	
SELY9P11Z	1 - Server	Power Cords	Oracle	Power cord: North America and Asia, 4.0 meters, NEMA L6-20P plug, IEC60320-C19 connector, 20 A (for factory installation)	\$65.00	\$55.90	6%	14%	
SELY9P21Z	1 - Server	Power Cords	Oracle	Power cord: international, 4.0 meters, IEC309-IP44 plug, IEC60320-C19 connector, 16 A (for factory installation)	\$39.00	\$33.54	6%	14%	
SELY9P31Z	1 - Server	Power Cords	Oracle	Power cord: global jumper, straight plug-connector, 2.5 meters, IEC60320-2-2 sheet I (C20) plug, IEC60320-C19 connector, 20 A (for factory installation)	\$29.00	\$24.94	6%	14%	
SELY9P61Z	1 - Server	Power Cords	Oracle	Power cord: Argentina, 4.0 meters, IRAM2073 plug, IEC60320-C19 connector, 16 A (for factory installation)	\$34.00	\$29.24	6%	14%	
SELY9P81Z	1 - Server	Power Cords	Oracle	Power cord: Europe, 4.0 meters, CEE7/VII plug, IEC60320-C19 connector, 16 A (for factory installation)	\$22.00	\$18.92	6%	14%	
SELY9P91Z	1 - Server	Power Cords	Oracle	Power cord: Global jumper, straight plug-connector, 1.5 meters, IEC60320-2-2 sheet I (C20) plug, IEC60320-C19 connector, 20 A (for factory installation)	\$20.00	\$17.20	6%	14%	
SR-JUMP-1MC13	1 - Server	Power Cords	Oracle	Power cord: Sun Rack 2 jumper, 1 meter, C14RA plug, C13 connector, 13 A (for factory installation)	\$29.00	\$24.94	6%	14%	
SR-JUMP-1MC19	1 - Server	Power Cords	Oracle	Power cord, Sun Rack 2 Jumper, 1 meter, IEC60320-2-2 Sheet I (C20) right angle plug, IEC60320-1-C19 connector, 20 A	\$36.00	\$30.96	6%	14%	
SR-JUMP-2MC13	1 - Server	Power Cords	Oracle	Power cord: Sun Rack 2 jumper, 2 meters, C14RA plug, C13 connector, 13 A (for factory installation)	\$29.00	\$24.94	6%	14%	
SR-JUMP-2MC19	1 - Server	Power Cords	Oracle	Power cord, Sun Rack 2 Jumper, 2 meters, IEC60320-2-2 sheet I (C20) right angle plug, IEC60320-1-C19 connector, 20 A	\$36.00	\$30.96	6%	14%	
X311L-N	1 - Server	Power Cords	Oracle	Power cord: North America and Asia, 2.5 meters, 5-15P plug, C13 connector, 15 A	\$13.00	\$11.18	6%	14%	
X312E-N	1 - Server	Power Cords	Oracle	Power cord: China, 2.5 meters, GB2099 plug, C13 connector, 10 A	\$13.00	\$11.18	6%	14%	
X312F-N	1 - Server	Power Cords	Oracle	Power cord: Argentina, 2.5 meters, IRAM2073 plug, C13 connector, 10 A	\$13.00	\$11.18	6%	14%	
X312G-N	1 - Server	Power Cords	Oracle	Power cord: Korea, 2.5 meters, KSC8305 plug C13 connector, 10 A	\$20.00	\$17.20	6%	14%	
X312L-N	1 - Server	Power Cords	Oracle	Power cord: Europe, 2.5 meters, CEE7/VII plug, C13 connector, 10 A	\$13.00	\$11.18	6%	14%	
X314L-N	1 - Server	Power Cords	Oracle	Power cord: Switzerland, 2.5 meters, SEV1011 plug, C13 connector, 10 A	\$25.00	\$21.50	6%	14%	
X317L-N	1 - Server	Power Cords	Oracle	Power cord: UK, 2.5 meters, BS1363A plug, C13 connector, 10 A	\$19.00	\$16.34	6%	14%	
X320A-N	1 - Server	Power Cords	Oracle	Power Cord : North America direct to wall for Sun Fire 3800-4810 server, Sun Fire V490 server, and Sun Fire V890 server (PTO)	\$13.00	\$11.18	6%	14%	
X332A-N	1 - Server	Power Cords	Oracle	Power cord: Taiwan, 2.5 meters, CNS10917 plug, C13 connector, 10 A	\$25.00	\$21.50	6%	14%	
X332T-N	1 - Server	Power Cords	Oracle	Power Cord : International AC 250 volts 16 amps 1.5 meters (PTO)	\$75.00	\$64.50	6%	14%	
X333A-25-10-BR-N	1 - Server	Power Cords	Oracle	Localized power cord, Brazil, 2.5 meter, 10Amp rated, Plug NBR14136 with ground,Connector IEC60320-1-C13.	\$13.00	\$11.18	6%	14%	
X333A-25-10-IL-N	1 - Server	Power Cords	Oracle	Localized Power Cord Kit Israel, SI-32 plug, IEC60320-C13 connector 10A, 250VAC rated, 2.5meter RoHS-6 compliant.	\$25.00	\$21.50	6%	14%	
X333A-25-10-IN-N	1 - Server	Power Cords	Oracle	Localized power cord, India, 2.5 meter, 10Amp rated, Plug NBR14136 with ground,Connector IEC60320-1-C13	\$30.00	\$25.80	6%	14%	
X333A-25-10-ZA-N	1 - Server	Power Cords	Oracle	Localized power cord, South Africa, 2.5 meter, 10Amp rated, Plug SANS164 with ground,Connector IEC60320-1-C13.	\$13.00	\$11.18	6%	14%	
X333A-25-15-JP-N	1 - Server	Power Cords	Oracle	Power cord: Japan, 2.5 meters, PSE5-15 plug, C13 connector, 15 A	\$32.00	\$27.52	6%	14%	

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X333A-25-15-TW-N	1 - Server	Power Cords	Oracle	Power Cord : Taiwan 125 VAC 15 amps 2.5 meters (PTO)	\$25.00	\$21.50	6%	14%	
X333F-25-15-JP-N	1 - Server	Power Cords	Oracle	Localized Power Cord Kit Japan, PSE 6-15P plug, IEC60320-C13 connector 15A, 250VAC rated, 2.5meter, RoHS-6 compliant.	\$32.00	\$27.52	6%	14%	
X333G-25-10-TW	1 - Server	Power Cords	Oracle	Power cord: Taiwan, 2.5 meters, NEMA6-20 plug, IEC60320-C13 connector, 10 A, 250 V	\$25.00	\$21.50	6%	14%	
X333V-20-15-C14-N	1 - Server	Power Cords	Oracle	Rack Jumper Cable, Straight Plug Connector, 2.0 meter, 15Amp rated, Plug IEC60320-2-2 Sheet E (C14) Connector IEC60320-1-C13	\$25.00	\$21.50	6%	14%	
X333V-30-15-C14-N	1 - Server	Power Cords	Oracle	Rack Jumper Cable, Straight Plug Connector, 3.0 meter, 15Amp rated, Plug IEC60320-2-2 Sheet E (C14), Connector IEC60320-1-C13	\$25.00	\$21.50	6%	14%	
X340L-N	1 - Server	Power Cords	Oracle	Power Cord : North America for Sun Fire 490 and V890 servers, 220 volts 15 amps 2.5 meters, AC (PTO)	\$50.00	\$43.00	6%	14%	
X383L-N	1 - Server	Power Cords	Oracle	Power cord: Denmark, 2.5 meters, DEMKO107 plug, C13 connector, 10 A	\$25.00	\$21.50	6%	14%	
X384L-N	1 - Server	Power Cords	Oracle	Power cord: Italian, 2.5 meters, CEI23 plug, C13 connector, 10 A	\$13.00	\$11.18	6%	14%	
X386L-N	1 - Server	Power Cords	Oracle	Power cord: Australia, 2.5 meters, SA3112 plug, C13 connector, 10 A	\$13.00	\$11.18	6%	14%	
X9237-1-A-N	1 - Server	Power Cords	Oracle	Power Jumper Cable, 1.0meter (qty 1), for Sun Rack 900/1000. RoHS-6 compliant.	\$45.00	\$38.70	6%	14%	
X9238-1-A-N	1 - Server	Power Cords	Oracle	Power Jumper Cable, 2.5 meter (qty 1), for Sun Rack 900/1000. RoHS-6 compliant.	\$49.00	\$42.14	6%	14%	
XSR-JUMP-1MC13-N	1 - Server	Power Cords	Oracle	Single Jumper Cable 1 meter (C13 plug)	\$29.00	\$24.94	6%	14%	
XSR-JUMP-1MC19-N	1 - Server	Power Cords	Oracle	Single Jumper Cable 1 meter (C19 plug)	\$36.00	\$30.96	6%	14%	
XSR-JUMP-2MC13-N	1 - Server	Power Cords	Oracle	Single Jumper Cable 2 meter (C13 plug)	\$29.00	\$24.94	6%	14%	
XSR-JUMP-2MC19-N	1 - Server	Power Cords	Oracle	Single Jumper Cable 2 meter (C19 plug)	\$36.00	\$30.96	6%	14%	
7100143	1 - Server	Other Server X-Options	Oracle	2 Intel(R) Xeon(R) E7-4820 8-core 2 GHz processors	\$5,206.00	\$4,477.16	6%	14%	
7100146	1 - Server	Other Server X-Options	Oracle	2 Intel(R) Xeon(R) E7-4860 10-core 2.26 GHz processors	\$13,695.00	\$11,777.70	6%	14%	
7100150	1 - Server	Other Server X-Options	Oracle	2 Intel(R) Xeon(R) E7-4870 10-core 2.4 GHz processors	\$16,312.00	\$14,028.32	6%	14%	
7100160	1 - Server	Other Server X-Options	Oracle	16 GB memory kit with two 8 GB DDR3-1066 DIMMs	\$478.00	\$411.08	6%	14%	
7100169	1 - Server	Other Server X-Options	Oracle	Two 8-DIMM riser cards	\$706.00	\$607.16	6%	14%	
12002105	1 - Server	Other Server X-Options	Oracle	Localized Power Cord Kit North American/Asian,RoHS-6 compliant	\$10.00	\$8.60	6%	14%	
X2352A	1 - Server	Other Server X-Options	Oracle	2 memory DIMM slot filler	\$32.00	\$27.52	6%	14%	
X2364A	1 - Server	Other Server X-Options	Oracle	Cable management arm	\$100.00	\$86.00	6%	14%	
X2365A	1 - Server	Other Server X-Options	Oracle	Tool-less rackmount rail kit	\$222.00	\$190.92	6%	14%	
X3837A-N	1 - Server	Other Server X-Options	Oracle	5 meter Null Ethernet Cable, RoHS-6	\$125.00	\$107.50	6%	14%	
X4234A-Z-N	1 - Server	Other Server X-Options	Oracle	Sun Netra 2U servers: air filter 10 pack for chassis, which supports 2 HDD	\$250.00	\$215.00	6%	14%	
X4353A-Z-N	1 - Server	Other Server X-Options	Oracle	Sun Netra 2U servers: air filter 10 pack for chassis, which supports 4 HDD	\$250.00	\$215.00	6%	14%	
X4911A	1 - Server	Other Server X-Options	Oracle	One 8 GB DDR3-1333 registered low-voltage DIMM	\$219.00	\$188.34	6%	14%	
X5077A-Z-N	1 - Server	Other Server X-Options	Oracle	PWR CORD, QTY 4, AC INPUT, 20A (IEC 320-C19 to IEC 320-C20, 2.0 M) Optional cords for connecting a rack mounted Sun Blade Modular System chassis to a Modular Power System (MPS). RoHS-6.	\$20.00	\$17.20	6%	14%	
X5180A-N	1 - Server	Other Server X-Options	Oracle	Air Filter pack containing 10 foam filter to be used as replacement filters in the system behind the front bezel, for use with the Netra X4450 and Netra T5440. ROHS-6 Compliant.	\$290.00	\$249.40	6%	14%	
X5888A-N	1 - Server	Other Server X-Options	Oracle	Cable management arm	\$36.00	\$30.96	6%	14%	
X6324A-N	1 - Server	Other Server X-Options	Oracle	Cable management arm	\$28.00	\$24.08	6%	14%	
X8370A	1 - Server	Other Server X-Options	Oracle	DVD-RW drive	\$152.00	\$130.72	6%	14%	
X949A-4-N	1 - Server	Other Server X-Options	Oracle	Wago DC plug connectors, 10-pack for all Netra servers, Sun Fire X4100, X4100 M2, X4200, X4200 M2 and storage (except Netra ft 1800). X-Option. RoHS-6	\$165.00	\$141.90	6%	14%	
7100790	1 - Server	Other Server X-Options	Oracle	One 8 GB DDR3-1600 DIMM	\$182.00	\$156.52	6%	14%	
7100794	1 - Server	Other Server X-Options	Oracle	One 16 GB DDR3-1600 DIMM	\$362.00	\$311.32	6%	14%	
7100795	1 - Server	Other Server X-Options	Oracle	1 RAID expansion module storage cable kit	\$50.00	\$43.00	6%	14%	
7101267	1 - Server	Other Server X-Options	Oracle	4 GB SLC SBC USB-2 slim flash drive	\$81.00	\$69.66	6%	14%	
7104926	1 - Server	Other Server X-Options	Oracle	Two 16 GB DDR3-1066 DIMMs	\$533.00	\$458.38	6%	14%	

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7106548	1 - Server	Other Server X-Options	Oracle	32 GB LR DDR3-1600 DIMM	\$1,346.00	\$1,157.56	6%	14%	
7100140	1 - Server	Other Server Configured Options	Oracle	2 Intel(R) Xeon(R) E7-4820 8-core 2 GHz processors (for factory installation)	\$4,338.00	\$4,077.72	6%	6%	
7100144	1 - Server	Other Server Configured Options	Oracle	2 Intel(R) Xeon(R) E7-4860 10-core 2.26 GHz processors (for factory installation)	\$11,580.00	\$10,885.20	6%	6%	
7100148	1 - Server	Other Server Configured Options	Oracle	2 Intel(R) Xeon(R) E7-4870 10-core 2.4 GHz processors (for factory installation)	\$13,594.00	\$12,778.36	6%	6%	
7100158	1 - Server	Other Server Configured Options	Oracle	Two 8 GB DDR3-1066 DIMMs (for factory installation)	\$398.00	\$374.12	6%	6%	
7100166	1 - Server	Other Server Configured Options	Oracle	Two 8-DIMM riser cards (for factory installation)	\$589.00	\$553.66	6%	6%	
2340A	1 - Server	Other Server Configured Options	Oracle	2-CPU socket filler panel (for factory installation)	\$0.00	\$0.00	6%	6%	
2351A	1 - Server	Other Server Configured Options	Oracle	2 memory riser filler (for factory installation)	\$0.00	\$0.00	6%	6%	
2352A	1 - Server	Other Server Configured Options	Oracle	2 memory DIMM slot filler (for factory installation)	\$0.00	\$0.00	6%	6%	
2364A	1 - Server	Other Server Configured Options	Oracle	Cable management arm (for factory installation)	\$40.00	\$37.60	6%	6%	
2365A	1 - Server	Other Server Configured Options	Oracle	Tool-less rackmount rail kit (for factory installation)	\$146.00	\$137.24	6%	6%	
4232A-Z-N	1 - Server	Other Server Configured Options	Oracle	CPU filler panel for Sun Fire X4100 M2, X4200 M2 servers. RoHS-5. XATO.	\$0.00	\$0.00	6%	6%	
4911A	1 - Server	Other Server Configured Options	Oracle	One 8 GB DDR3-1333 registered low-voltage DIMM (for factory installation)	\$150.00	\$141.00	6%	6%	
5394A	1 - Server	Other Server Configured Options	Oracle	PCIe filler panel (for factory installation)	\$0.00	\$0.00	6%	6%	
5879A-N	1 - Server	Other Server Configured Options	Oracle	Memory filler panel (for factory installation)	\$0.00	\$0.00	6%	6%	
5888A-N	1 - Server	Other Server Configured Options	Oracle	Cable management arm (for factory installation)	\$30.00	\$28.20	6%	6%	
5894A-N	1 - Server	Other Server Configured Options	Oracle	Solaris 10 pre-installation for Sun Fire X4170, X4270 and X4275 servers. For Factory Integration Only.	\$0.00	\$0.00	6%	6%	
5897A-N	1 - Server	Other Server Configured Options	Oracle	3.5-inch HDD filler panel (for factory installation)	\$0.00	\$0.00	6%	6%	
6324A-N	1 - Server	Other Server Configured Options	Oracle	Cable management arm (for factory installation)	\$18.00	\$16.92	6%	6%	
6328A-N	1 - Server	Other Server Configured Options	Oracle	AC PSU 1050W	\$245.00	\$230.30	6%	6%	
6331A-N	1 - Server	Other Server Configured Options	Oracle	2.5-inch HDD filler panel (for factory installation)	\$0.00	\$0.00	6%	6%	
6335A-N	1 - Server	Other Server Configured Options	Oracle	Processor Jumper Kit	\$0.00	\$0.00	6%	6%	
8370A	1 - Server	Other Server Configured Options	Oracle	DVD-RW drive (for factory installation)	\$133.00	\$125.02	6%	6%	
8371A	1 - Server	Other Server Configured Options	Oracle	DVD bay filler panel (for factory installation)	\$0.00	\$0.00	6%	6%	
8392A	1 - Server	Other Server Configured Options	Oracle	Oracle OVM pre-installation (for factory installation)	\$0.00	\$0.00	6%	6%	
7100138	1 - Server	Other Server Configured Options	Oracle	Oracle VM preinstall (for factory installation)	\$0.00	\$0.00	6%	6%	
7100599	1 - Server	Other Server Configured Options	Oracle	1 Intel(R) Xeon(R) E5-2690 8-core 2.9 GHz processor (for factory installation)	\$3,422.00	\$3,216.68	6%	6%	
7100601	1 - Server	Other Server Configured Options	Oracle	1 Intel(R) Xeon(R) E5-2660 8-core 2.2 GHz processor (for factory installation)	\$2,104.00	\$1,977.76	6%	6%	
7100602	1 - Server	Other Server Configured Options	Oracle	1 Intel(R) Xeon(R) E5-2640 6-core 2.5 GHz processor (for factory installation)	\$1,544.00	\$1,451.36	6%	6%	
7100604	1 - Server	Other Server Configured Options	Oracle	1 Intel(R) Xeon(R) E5-2609 4-core 2.4 GHz processor (for factory installation)	\$516.00	\$485.04	6%	6%	
7100730	1 - Server	Other Server Configured Options	Oracle	One 8 GB DDR3-1600 DIMM (for factory installation)	\$152.00	\$142.88	6%	6%	
7100733	1 - Server	Other Server Configured Options	Oracle	One 16 GB DDR3-1600 DIMM (for factory installation)	\$302.00	\$283.88	6%	6%	
7100734	1 - Server	Other Server Configured Options	Oracle	Oracle Solaris preinstall (for factory installation)	\$0.00	\$0.00	6%	6%	
7100735	1 - Server	Other Server Configured Options	Oracle	Oracle VM preinstall (for factory installation)	\$0.00	\$0.00	6%	6%	
7100737	1 - Server	Other Server Configured Options	Oracle	1 RAID expansion module storage cable (for factory installation)	\$24.00	\$22.56	6%	6%	
7101266	1 - Server	Other Server Configured Options	Oracle	4 GB SLC SBC USB-2 slim flash drive (for factory installation)	\$68.00	\$63.92	6%	6%	
7101758	1 - Server	Other Server Configured Options	Oracle	Heatsink (for factory installation)	\$20.00	\$18.80	6%	6%	
7101807	1 - Server	Other Server Configured Options	Oracle	Oracle VM preinstall (for factory installation)	\$0.00	\$0.00	6%	6%	
7102740	1 - Server	Other Server Configured Options	Oracle	Four 2.5-inch drive slots and 1 DVD-RW disk cage	\$508.00	\$477.52	6%	6%	
7102741	1 - Server	Other Server Configured Options	Oracle	Eight 2.5-inch drive slots, 1 DVD-RW disk cage, and rear slot disk filler panel	\$722.00	\$678.68	6%	6%	
7102742	1 - Server	Other Server Configured Options	Oracle	Twenty-four 2.5-inch drive slots disk cage and two 2.5-inch drive rear slots disk cage	\$1,214.00	\$1,141.16	6%	6%	
7102743	1 - Server	Other Server Configured Options	Oracle	Twelve 3.5-inch drive slots disk cage and two 2.5-inch drive rear slots disk cage	\$1,108.00	\$1,041.52	6%	6%	
7102744	1 - Server	Other Server Configured Options	Oracle	Eight 2.5-inch drive slots disk cage	\$538.00	\$505.72	6%	6%	
7102745	1 - Server	Other Server Configured Options	Oracle	Heat sink (for factory installation)	\$28.00	\$26.32	6%	6%	
7102747	1 - Server	Other Server Configured Options	Oracle	Four 3.5-inch drive slots disk cage	\$548.00	\$515.12	6%	6%	
7102748	1 - Server	Other Server Configured Options	Oracle	PCIe filler panel (for factory installation)	\$2.00	\$1.88	6%	6%	
7102749	1 - Server	Other Server Configured Options	Oracle	Oracle System Assistant 4 GB USB stick (for factory installation)	\$0.00	\$0.00	6%	6%	

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7104900	1 - Server	Other Server Configured Options	Oracle	Single processor I/O cover kit (for factory installation)	\$10.00	\$9.40	6%	6%	
7104901	1 - Server	Other Server Configured Options	Oracle	Single processor I/O cover kit (for factory installation)	\$40.00	\$37.60	6%	6%	
7105053	1 - Server	Other Server Configured Options	Oracle	Two 16 GB DDR3-1066 DIMMs (for factory installation)	\$444.00	\$417.36	6%	6%	
7105726	1 - Server	Other Server Configured Options	Oracle	Oracle Linux preinstall (for factory installation)	\$0.00	\$0.00	6%	6%	
7106599	1 - Server	Other Server Configured Options	Oracle	Sun Server X4-2: 1 RU base chassis with motherboard, 2 PSUs, slide rail kit, and cable management arm (for factory installation)	\$2,620.00	\$2,462.80	6%	6%	
7106600	1 - Server	Other Server Configured Options	Oracle	OSA 4 GB USB Stick (for factory installation)	\$0.00	\$0.00	6%	6%	
7106601	1 - Server	Other Server Configured Options	Oracle	Sun Server X4-2L: 2 RU base chassis with motherboard, 2 PSUs, slide rail kit, and cable management arm (for factory installation)	\$3,306.00	\$3,107.64	6%	6%	
7106546	1 - Server	Other Server Configured Options	Oracle	32 GB LR DDR3-1600 DIMM (for factory installation)	\$1,122.00	\$1,054.68	6%	6%	
Oracle Virtual Compute Appliance X3-2 Base Rack	1 - Server	Oracle Virtual Compute Appliance	Oracle	Oracle Virtual Compute Appliance X3-2 Base Rack	\$265,000.00	\$225,250.00	6%	15%	
Oracle Virtual Compute Appliance X3-2 Server	1 - Server	Oracle Virtual Compute Appliance	Oracle	Oracle Virtual Compute Appliance X3-2 Server	\$14,500.00	\$12,325.00	6%	15%	
Oracle Virtual Compute Appliance X3-2 Server Upgrade	1 - Server	Oracle Virtual Compute Appliance	Oracle	Oracle Virtual Compute Appliance X3-2 Server Upgrade	\$14,500.00	\$12,325.00	6%	15%	
L88861	1 - Server	Oracle Sun QFS Software	Oracle	StorageTek QFS Client - Server Perpetual	\$3,250.00	\$2,762.50	6%	15%	
L88863	1 - Server	Oracle Sun QFS Software	Oracle	StorageTek QFS Client - Server 2 Year	\$1,138.00	\$967.30	6%	15%	
L88864	1 - Server	Oracle Sun QFS Software	Oracle	StorageTek QFS Client - Server 3 Year	\$1,625.00	\$1,381.25	6%	15%	
L88865	1 - Server	Oracle Sun QFS Software	Oracle	StorageTek QFS Client - Server 4 Year	\$1,950.00	\$1,657.50	6%	15%	
L88866	1 - Server	Oracle Sun QFS Software	Oracle	StorageTek QFS Client - Server 5 Year	\$2,275.00	\$1,933.75	6%	15%	
L88867	1 - Server	Oracle Sun QFS Software	Oracle	StorageTek QFS - Processor Perpetual	\$950.00	\$807.50	6%	15%	
L88869	1 - Server	Oracle Sun QFS Software	Oracle	StorageTek QFS - Processor 2 Year	\$333.00	\$283.05	6%	15%	
L88870	1 - Server	Oracle Sun QFS Software	Oracle	StorageTek QFS - Processor 3 Year	\$475.00	\$403.75	6%	15%	
L88871	1 - Server	Oracle Sun QFS Software	Oracle	StorageTek QFS - Processor 4 Year	\$570.00	\$484.50	6%	15%	
L88872	1 - Server	Oracle Sun QFS Software	Oracle	StorageTek QFS - Processor 5 Year	\$665.00	\$565.25	6%	15%	
SLCIS-LCO-1929	1 - Server	Oracle Solaris Legacy Containers	Oracle	Oracle Solaris Legacy Containers (1 to 4 socket server) - Socket Perpetual	\$2,000.00	\$1,680.00	6%	16%	
SLCIS-LCO-2929	1 - Server	Oracle Solaris Legacy Containers	Oracle	Oracle Solaris Legacy Containers (5+ socket server) - Socket Perpetual	\$4,000.00	\$3,360.00	6%	16%	
L90617	1 - Server	Oracle Solaris Cluster Software	Oracle	Oracle Solaris Cluster, Enterprise Edition - Processor Perpetual	\$3,000.00	\$2,520.00	6%	16%	
L90619	1 - Server	Oracle Solaris Cluster Software	Oracle	Oracle Solaris Cluster, Enterprise Edition - Processor 2 Year	\$1,050.00	\$882.00	6%	16%	
L90620	1 - Server	Oracle Solaris Cluster Software	Oracle	Oracle Solaris Cluster, Enterprise Edition - Processor 3 Year	\$1,500.00	\$1,260.00	6%	16%	
L90621	1 - Server	Oracle Solaris Cluster Software	Oracle	Oracle Solaris Cluster, Enterprise Edition - Processor 4 Year	\$1,800.00	\$1,512.00	6%	16%	
L90622	1 - Server	Oracle Solaris Cluster Software	Oracle	Oracle Solaris Cluster, Enterprise Edition - Processor 5 Year	\$2,100.00	\$1,764.00	6%	16%	
L96163	1 - Server	Oracle SDN	Oracle	Oracle SDN - Physical Server Perpetual	\$1,300.00	\$1,040.00	6%	20%	
L96165	1 - Server	Oracle SDN	Oracle	Oracle SDN - Physical Server 2 Year	\$455.00	\$364.00	6%	20%	
L96166	1 - Server	Oracle SDN	Oracle	Oracle SDN - Physical Server 3 Year	\$650.00	\$520.00	6%	20%	
L96167	1 - Server	Oracle SDN	Oracle	Oracle SDN - Physical Server 4 Year	\$780.00	\$624.00	6%	20%	
L96168	1 - Server	Oracle SDN	Oracle	Oracle SDN - Physical Server 5 Year	\$910.00	\$728.00	6%	20%	
L96155	1 - Server	Oracle Fabric Monitor	Oracle	Oracle Fabric Monitor - Chassis Perpetual	\$7,500.00	\$6,000.00	6%	20%	
L96157	1 - Server	Oracle Fabric Monitor	Oracle	Oracle Fabric Monitor - Chassis 2 Year	\$2,625.00	\$2,100.00	6%	20%	
L96158	1 - Server	Oracle Fabric Monitor	Oracle	Oracle Fabric Monitor - Chassis 3 Year	\$3,750.00	\$3,000.00	6%	20%	
L96159	1 - Server	Oracle Fabric Monitor	Oracle	Oracle Fabric Monitor - Chassis 4 Year	\$4,500.00	\$3,600.00	6%	20%	
L96160	1 - Server	Oracle Fabric Monitor	Oracle	Oracle Fabric Monitor - Chassis 5 Year	\$5,250.00	\$4,200.00	6%	20%	
L96147	1 - Server	Oracle Fabric Manager	Oracle	Oracle Fabric Manager - Chassis Perpetual	\$9,000.00	\$7,200.00	6%	20%	

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L96149	1 - Server	Oracle Fabric Manager	Oracle	Oracle Fabric Manager - Chassis 2 Year	\$3,150.00	\$2,520.00	6%	20%	
L96150	1 - Server	Oracle Fabric Manager	Oracle	Oracle Fabric Manager - Chassis 3 Year	\$4,500.00	\$3,600.00	6%	20%	
L96151	1 - Server	Oracle Fabric Manager	Oracle	Oracle Fabric Manager - Chassis 4 Year	\$5,400.00	\$4,320.00	6%	20%	
L96152	1 - Server	Oracle Fabric Manager	Oracle	Oracle Fabric Manager - Chassis 5 Year	\$6,300.00	\$5,040.00	6%	20%	
7105636	1 - Server	Oracle Database Appliance storage expansion	Oracle	Oracle Database Appliance X3-2 Storage Expansion	\$40,000.00	\$34,400.00	6%	14%	
7103793	1 - Server	Oracle Database Appliance	Oracle	Oracle Database Appliance X3-2	\$60,000.00	\$51,600.00	6%	14%	
2123A	1 - Server	Network Transceivers	Oracle	Sun SFP+ to 1000 Base-T adapter (for factory installation)	\$448.00	\$385.28	6%	14%	
2129A	1 - Server	Network Transceivers	Oracle	Dual rate transceiver: SFP+ SR. Support 1 Gb/sec and 10 Gb/sec dual rate (for factory installation)	\$840.00	\$722.40	6%	14%	
5562A-Z	1 - Server	Network Transceivers	Oracle	Sun dual speed 10 GbE SFP+ long reach pluggable transceiver (for factory installation)	\$1,840.00	\$1,582.40	6%	14%	
X2123A	1 - Server	Network Transceivers	Oracle	Sun SFP+ to 1000 Base-T adapter	\$538.00	\$462.68	6%	14%	
X2129A-N	1 - Server	Network Transceivers	Oracle	Dual rate transceiver: SFP+ SR. Support 1 Gb/sec and 10 Gb/sec dual rate	\$1,008.00	\$866.88	6%	14%	
X5562A-Z	1 - Server	Network Transceivers	Oracle	Sun dual speed 10 GbE SFP+ long reach pluggable transceiver	\$2,208.00	\$1,898.88	6%	14%	
1027A-Z-N	1 - Server	Network Interface Cards	Oracle	Sun PCI-E Dual 10 GigE Fiber Low profile card. Requires Fiber Transceiver. RoHS-6 compliant.	\$1,268.00	\$1,090.48	6%	14%	
4446A-Z-N	1 - Server	Network Interface Cards	Oracle	Sun x4 PCI Express Quad Gigabit Ethernet UTP low profile adapter, with low profile bracket on board, Standard bracket included,RoHS-6 compliant. Intel OEM card	\$752.00	\$646.72	6%	14%	
4447A-Z-N	1 - Server	Network Interface Cards	Oracle	Sun x8 PCI-E Quad Gigabit Ethernet UTP, LP bracket on board, Std bracket included, RoHS-6 compliant. The card uses Sun MultiThreaded Neptune ASIC with enhanced performance	\$752.00	\$646.72	6%	14%	
5558A-Z-N	1 - Server	Network Interface Cards	Oracle	10 GigE SR XFP Transceiver, RoHS 6 Compliant	\$636.00	\$546.96	6%	14%	
5560A-Z-N	1 - Server	Network Interface Cards	Oracle	10 GigE LR XFP Transceiver, RoHS 6 Compliant	\$1,268.00	\$1,090.48	6%	14%	
7281A-2-N	1 - Server	Network Interface Cards	Oracle	Sun PCI-E Low Profile Dual Gigabit Ethernet Adapter MMF, Low Profile Bracket. RoHS-6 compliant	\$1,133.00	\$974.38	6%	14%	
X1027A-Z-N	1 - Server	Network Interface Cards	Oracle	Sun Dual 10 GbE XFP PCIe Low Profile Adapter	\$1,268.00	\$1,090.48	6%	14%	
X4446A-Z-N	1 - Server	Network Interface Cards	Oracle	Sun x4 PCI Express Quad Gigabit Ethernet UTP low profile adapter, low profile bracket on board, standard bracket included. RoHS-6 compliant, IntelOEM card	\$752.00	\$646.72	6%	14%	
X4447A-Z-N	1 - Server	Network Interface Cards	Oracle	Sun x8 PCI express Quad Gigabit Ethernet UTP low profile adapter, LP bracket on board, Std bracket included, RoHS-6 compliant. The card uses Sun multiThreaded Neptune ASIC with enhanced performance	\$752.00	\$646.72	6%	14%	
X5558A-N	1 - Server	Network Interface Cards	Oracle	10 GigE SR XFP Transceiver, RoHS 6 Compliant	\$636.00	\$546.96	6%	14%	
X5560A-Z-N	1 - Server	Network Interface Cards	Oracle	10 GigE LR XFP Transceiver, RoHS 6 Compliant	\$1,268.00	\$1,090.48	6%	14%	
X7281A-2-N	1 - Server	Network Interface Cards	Oracle	Sun PCI-E Low-Profile Dual GigE MMF,low profile bracket on board, stand bracket included. RoHS-6 compliant	\$1,133.00	\$974.38	6%	14%	
6000A-N	1 - Server	Network Encryption Cards	Oracle	Sun Crypto Accelerator 6000 PCIe Card	\$9,950.00	\$8,557.00	6%	14%	
X6000A-N	1 - Server	Network Encryption Cards	Oracle	Sun Crypto Accelerator 6000 SSL/IPsec Accelerator with keystore and FIPs support, PCI card. RoHS: 6 compliant.	\$9,950.00	\$8,557.00	6%	14%	
X2121A-1M-N	1 - Server	Network Cables	Oracle	QSFP to QSFP passive copper cable: 1 meter	\$140.00	\$120.40	6%	14%	
X2121A-2M	1 - Server	Network Cables	Oracle	QSFP passive copper cable: 2 meters	\$168.00	\$144.48	6%	14%	
X2121A-3M-N	1 - Server	Network Cables	Oracle	QSFP to QSFP passive copper cable: 3 meters	\$180.00	\$154.80	6%	14%	
X2121A-5M-N	1 - Server	Network Cables	Oracle	QSFP to QSFP passive copper cable: 5 meters	\$252.00	\$216.72	6%	14%	
X2125A-1M-N	1 - Server	Network Cables	Oracle	Twinax Passive Copper Cable splitter: 1 meter	\$380.00	\$326.80	6%	14%	
X2125A-3M-N	1 - Server	Network Cables	Oracle	Twinax Passive Copper Cable splitter: 3 meters	\$548.00	\$471.28	6%	14%	
X2125A-5M-N	1 - Server	Network Cables	Oracle	Twinax Passive Copper Cable splitter: 5 meters	\$880.00	\$756.80	6%	14%	
X2127A-10M	1 - Server	Network Cables	Oracle	QSFP optical cable splitter: 10 meters, MTO to 4 LC	\$708.00	\$608.88	6%	14%	
X2127A-20M	1 - Server	Network Cables	Oracle	Optical Cable splitter: 20 meters MTO to 4 LC connector	\$848.00	\$729.28	6%	14%	
X2127A-50M	1 - Server	Network Cables	Oracle	QSFP optical cable splitter: 50 meters, MTO to 4 LC	\$1,276.00	\$1,097.36	6%	14%	
X2130A-1M-N	1 - Server	Network Cables	Oracle	Twinax Passive Copper Cable: 1 meter	\$164.00	\$141.04	6%	14%	
X2130A-3M-N	1 - Server	Network Cables	Oracle	Twinax Passive Copper Cable: 3 meters	\$212.00	\$182.32	6%	14%	
X2130A-5M-N	1 - Server	Network Cables	Oracle	Twinax Passive Copper Cable: 5 meters	\$280.00	\$240.80	6%	14%	
7102869	1 - Server	Network Cables	Oracle	High bandwidth QSFP optical cable: 10 meters, MPO to MPO	\$948.00	\$815.28	6%	14%	

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7102870	1 - Server	Network Cables	Oracle	High bandwidth QSFP optical cable: 20 meters, MPO to MPO	\$1,233.00	\$1,060.38	6%	14%	
7102871	1 - Server	Network Cables	Oracle	High bandwidth QSFP optical cable: 50 meters, MPO to MPO	\$1,953.00	\$1,679.58	6%	14%	
7105136	1 - Server	Network Cables	Oracle	Oracle Fabric Interconnect Dual Port 8 Gb Fibre Channel Module for non-EU countries	\$14,337.00	\$12,329.82	6%	14%	
7105148	1 - Server	Network Cables	Oracle	Twinax passive copper cable: 2 meters	\$143.00	\$122.98	6%	14%	
7105166	1 - Server	Network Cables	Oracle	Twinax passive copper cable: 7 meters	\$247.00	\$212.42	6%	14%	
7105175	1 - Server	Network Cables	Oracle	QSFP to CX-4 InfiniBand copper cable: 2 meters	\$154.00	\$132.44	6%	14%	
7105173	1 - Server	Network Cables	Oracle	QSFP to CX-4 InfiniBand copper cable: 3 meters	\$190.00	\$163.40	6%	14%	
7105171	1 - Server	Network Cables	Oracle	QSFP to CX-4 InfiniBand copper cable: 5 meters	\$283.00	\$243.38	6%	14%	
7105345	1 - Server	Network Cables	Oracle	Power cord: Australia, 2.5 meters, C19 connector, 15 A (for factory installation)	\$48.00	\$41.28	6%	14%	
7105346	1 - Server	Network Cables	Oracle	Power cord: Japan, 2.5 meters, C19 connector, 15 A, 125 VAC (for factory installation)	\$39.00	\$33.54	6%	14%	
7105347	1 - Server	Network Cables	Oracle	Power cord: Japan, 2.5 meters, C19 connector, 15 A, 250 VAC (for factory installation)	\$37.00	\$31.82	6%	14%	
7105348	1 - Server	Network Cables	Oracle	Power cord: North America and Asia, 2.5 meters, C19 connector, 15 A, 250 VAC (for factory installation)	\$29.00	\$24.94	6%	14%	
7105349	1 - Server	Network Cables	Oracle	Power cord: North America and Asia, 2.5 meters, NEMA 6-15P plug, C19 connector, 15 A, 250 V (for factory installation)	\$32.00	\$27.52	6%	14%	
7105350	1 - Server	Network Cables	Oracle	Power cord: global jumper, straight plug-connector, 1.8 meter, C14 plug, C19 connector, 15 A (for factory installation)	\$27.00	\$23.22	6%	14%	
7105351	1 - Server	Network Cables	Oracle	Power cord: global jumper, straight plug-connector, 2.4 meters, C20 plug, C19 connector, 20 A (for factory installation)	\$48.00	\$41.28	6%	14%	
7105352	1 - Server	Network Cables	Oracle	Power cord: UK, 2.5 meters, C19 connector, 13 A, 250 VAC (for factory installation)	\$46.00	\$39.56	6%	14%	
7105353	1 - Server	Network Cables	Oracle	Power cord: Europe, 2.5 meters, C19 connector, 15 A, 250 VAC (for factory installation)	\$39.00	\$33.54	6%	14%	
7105354	1 - Server	Network Cables	Oracle	Power cord: India, 2.5 meters, C19 connector, 16 A, 250 VAC (for factory installation)	\$50.00	\$43.00	6%	14%	
7105181	1 - Server	Network Cables	Oracle	High bandwidth QSFP optical cable: 5 meters, MPO to MPO (for factory installation)	\$840.00	\$722.40	6%	14%	
7105193	1 - Server	Network Cables	Oracle	High bandwidth QSFP optical cable: 100 meters, MPO to MPO (for factory installation)	\$2,860.00	\$2,459.60	6%	14%	
7105199	1 - Server	Network Cables	Oracle	High bandwidth QSFP optical cable: 5 meters, MPO to MPO	\$840.00	\$722.40	6%	14%	
7105206	1 - Server	Network Cables	Oracle	High bandwidth QSFP optical cable: 100 meters, MPO to MPO	\$2,860.00	\$2,459.60	6%	14%	
7105137	1 - Server	Network Cables	Oracle	Twinax passive copper cable: 1 meter (for factory installation)	\$183.00	\$157.38	6%	14%	
7105139	1 - Server	Network Cables	Oracle	Twinax passive copper cable: 2 meters (for factory installation)	\$143.00	\$122.98	6%	14%	
7105140	1 - Server	Network Cables	Oracle	Twinax passive copper cable: 3 meters (for factory installation)	\$152.00	\$130.72	6%	14%	
7105141	1 - Server	Network Cables	Oracle	Twinax passive copper cable: 5 meters (for factory installation)	\$244.00	\$209.84	6%	14%	
7105169	1 - Server	Network Cables	Oracle	QSFP to QSFP passive copper cable: 1 meter (for factory installation)	\$139.00	\$119.54	6%	14%	
7105172	1 - Server	Network Cables	Oracle	QSFP to QSFP passive copper cable: 2 meters (for factory installation)	\$184.00	\$158.24	6%	14%	
7105174	1 - Server	Network Cables	Oracle	QSFP to QSFP passive copper cable: 3 meters (for factory installation)	\$180.00	\$154.80	6%	14%	
7105177	1 - Server	Network Cables	Oracle	QSFP to QSFP passive copper cable: 5 meters (for factory installation)	\$252.00	\$216.72	6%	14%	
7105182	1 - Server	Network Cables	Oracle	High bandwidth QSFP optical cable: 10 meters, MPO to MPO (for factory installation)	\$723.00	\$621.78	6%	14%	
7105186	1 - Server	Network Cables	Oracle	High bandwidth QSFP optical cable: 20 meters, MPO to MPO (for factory installation)	\$1,057.00	\$909.02	6%	14%	
7105191	1 - Server	Network Cables	Oracle	High bandwidth QSFP optical cable: 50 meters, MPO to MPO (for factory installation)	\$1,838.00	\$1,580.68	6%	14%	
7100090	1 - Server	Network Adapters	Oracle	Sun Blade 6000 Virtualized 40 GbE Network Express Module	\$4,584.00	\$3,942.24	6%	14%	
1109A-Z	1 - Server	Network Adapters	Oracle	Sun Dual 10GbE SFP+ PCIe 2.0 Low Profile adapter incorporating Intel 82599 10 Gigabit Ethernet controller and supporting pluggable SFP+ Transceivers. ROHS-5, ATO option	\$1,580.00	\$1,358.80	6%	14%	
1110A-Z	1 - Server	Network Adapters	Oracle	Sun Dual 10GbE SFP+ PCIe 2.0 ExpressModule incorporating Intel82599 10Gigabit Ethernet controller and supporting pluggable SFP+ Transceivers. ROHS-5, ATO-option	\$1,628.00	\$1,400.08	6%	14%	

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4871A-Z-N	1 - Server	Network Adapters	Oracle	Sun Dual 10GbE Fabric Expansion Module (FEM) for Sun blade server module. The FEM uses Intel 82599 controller. Connects Sun server Modules to 10 GbE Network Express Module (NEM). RoHS-5, ATO-option.	\$720.00	\$619.20	6%	14%	
X1109A-Z	1 - Server	Network Adapters	Oracle	Sun Dual 10GbE SFP+ PCIe 2.0 Low Profile adapter incorporating Intel 82599 10 Gigabit Ethernet controller and supporting pluggable SFP+ Transceivers. ROHS-5, X-option	\$1,896.00	\$1,630.56	6%	14%	
X1110A-Z	1 - Server	Network Adapters	Oracle	Sun Dual 10GbE SFP+ PCIe 2.0 ExpressModule incorporating Intel82599 10Gigabit Ethernet controller and supporting pluggable SFP+ Transceivers. ROHS-5, X-option	\$1,954.00	\$1,680.44	6%	14%	
X2073A-N	1 - Server	Network Adapters	Oracle	Sun Blade 6000 Ethernet Switched NEM 24p 10 GbE: 14 uplink ports	\$9,516.00	\$8,183.76	6%	14%	
X4871A-Z-N	1 - Server	Network Adapters	Oracle	Sun Blade server module: Sun Dual 10 GbE Fabric Expansion Module	\$864.00	\$743.04	6%	14%	
7100477	1 - Server	Network Adapters	Oracle	Sun Quad Port GbE PCIe 2.0 Low Profile Adapter, UTP	\$888.00	\$763.68	6%	14%	
7100479	1 - Server	Network Adapters	Oracle	Sun Quad Port GbE PCIe 2.0 Low Profile Adapter, UTP (for factory installation)	\$740.00	\$636.40	6%	14%	
7100481	1 - Server	Network Adapters	Oracle	Sun Dual Port GbE PCIe 2.0 Low Profile Adapter, MMF	\$1,142.00	\$982.12	6%	14%	
7100482	1 - Server	Network Adapters	Oracle	Sun Dual Port GbE PCIe 2.0 Low Profile Adapter, MMF (for factory installation)	\$952.00	\$818.72	6%	14%	
7100483	1 - Server	Network Adapters	Oracle	Sun Quad Port GbE PCIe 2.0 ExpressModule, UTP	\$1,109.00	\$953.74	6%	14%	
7100484	1 - Server	Network Adapters	Oracle	Sun Quad Port GbE PCIe 2.0 ExpressModule, UTP (for factory installation)	\$924.00	\$794.64	6%	14%	
7100486	1 - Server	Network Adapters	Oracle	Sun Quad Port GbE PCIe 2.0 ExpressModule, MMF	\$2,549.00	\$2,192.14	6%	14%	
7100487	1 - Server	Network Adapters	Oracle	Sun Quad Port GbE PCIe 2.0 ExpressModule, MMF (for factory installation)	\$2,124.00	\$1,826.64	6%	14%	
7100488	1 - Server	Network Adapters	Oracle	Sun Dual Port 10GBase-T Adapter	\$1,498.00	\$1,288.28	6%	14%	
7100490	1 - Server	Network Adapters	Oracle	Sun Dual Port 10GBase-T ExpressModule	\$1,786.00	\$1,535.96	6%	14%	
7100492	1 - Server	Network Adapters	Oracle	Sun Dual Port 10GBase-T ExpressModule (for factory installation)	\$1,488.00	\$1,279.68	6%	14%	
7100563	1 - Server	Network Adapters	Oracle	Sun Dual Port 10GBase-T Adapter (for factory installation)	\$1,248.00	\$1,073.28	6%	14%	
7105378	1 - Server	Netra SPARC T5-1B Blade Server Module	Oracle	Netra SPARC T5-1B server: base with 1 SPARC T5 16-core 3.6 GHz processor (for factory installation)	\$20,692.00	\$17,588.20	6%	15%	
7101568	1 - Server	Netra SPARC T4-2 Server	Oracle	Netra SPARC T4-2 Server: 4RU base AC with 2 SPARC T4 8-Core processor 2.85 GHz	\$36,884.00	\$31,351.40	6%	15%	
7102460	1 - Server	Netra SPARC T4-2 Server	Oracle	Netra SPARC T4-2 Server: 4RU base DC with 2 SPARC T4 8-Core processor 2.85 GHz	\$41,136.00	\$34,965.60	6%	15%	
7102457	1 - Server	Netra SPARC T4-1B Blade Server Module	Oracle	Netra SPARC T4-1B server: base with 1 SPARC T4 8-core processor 2.85GHz processor (for factory installation)	\$14,452.00	\$12,284.20	6%	15%	
7102498	1 - Server	Netra SPARC T4-1 Server	Oracle	Netra SPARC T4-1 server : 2RU AC base chassis with 1 SPARC T4 8-Core Processor 2.85 GHz	\$19,840.00	\$16,864.00	6%	15%	
7102499	1 - Server	Netra SPARC T4-1 Server	Oracle	Netra SPARC T4-1 server : 2RU DC base chassis with 1 SPARC T4 8-Core Processor 2.85 GHz	\$21,984.00	\$18,686.40	6%	15%	
7103495	1 - Server	Netra SPARC T4-1 (4 core) Server	Oracle	Netra SPARC T4-1 server: 2 RU AC base chassis with 1 SPARC T4 4-core processor 2.85 GHz	\$12,395.00	\$10,535.75	6%	15%	
7103496	1 - Server	Netra SPARC T4-1 (4 core) Server	Oracle	Netra SPARC T4-1 server: 2 RU DC base chassis with 1 SPARC T4 4-core processor 2.85 GHz	\$13,735.00	\$11,674.75	6%	15%	
7100570	1 - Server	Netra SPARC T3-1 Server	Oracle	Wago DC plug connectors, pack of 10	\$165.00	\$140.25	6%	15%	
X4453A	1 - Server	Netra SPARC T3-1 Server	Oracle	Air filter, pack of 10 for 2 RU, 4 HDD	\$250.00	\$212.50	6%	15%	
8224A-N	1 - Server	Netra SPARC Server Options	Oracle	Internal SAS Drive Cable Kit for Netra X4250 servers. RoHS-5, XATO	\$45.00	\$38.25	6%	15%	
X8224A-N	1 - Server	Netra SPARC Server Options	Oracle	Internal SAS Drive Cable Kit for Netra X4250 server. RoHS-5, X-option	\$118.00	\$100.30	6%	15%	
7105236	1 - Server	Netra SPARC Server Options	Oracle	One 8 GB DDR3-1066 registered DIMMs (for factory installation)	\$280.00	\$238.00	6%	15%	
7105237	1 - Server	Netra SPARC Server Options	Oracle	One 8 GB DDR3-1066 registered DIMMs	\$336.00	\$285.60	6%	15%	
7102797	1 - Server	Netra Server X3-2	Oracle	One 8 GB DDR3-1600 registered DIMM	\$182.00	\$154.70	6%	15%	
7102800	1 - Server	Netra Server X3-2	Oracle	One 16 GB DDR3-1600 registered DIMM	\$362.00	\$307.70	6%	15%	
7102802	1 - Server	Netra Server X3-2	Oracle	SAS cable kit	\$44.00	\$37.40	6%	15%	
7102975	1 - Server	Netra Server X3-2	Oracle	Netra Server X3-2: 2 RU DC base chassis with motherboard and 6 HDDs and DVD	\$5,194.00	\$4,414.90	6%	15%	
7102976	1 - Server	Netra Server X3-2	Oracle	Netra Server X3-2: 2 RU AC base chassis with motherboard and 6 HDDs and DVD	\$5,048.00	\$4,290.80	6%	15%	
7102978	1 - Server	Netra Server X3-2	Oracle	Netra Server X3-2: 2 RU DC base chassis with motherboard and 8 HDDs	\$5,108.00	\$4,341.80	6%	15%	
7102979	1 - Server	Netra Server X3-2	Oracle	Netra Server X3-2: 2 RU AC base chassis with motherboard and 8 HDDs	\$4,930.00	\$4,190.50	6%	15%	
7102980	1 - Server	Netra Server X3-2	Oracle	1 Intel(R) Xeon(R) E5-2658 8-core 2.1 GHz processor (for factory installation)	\$1,780.00	\$1,513.00	6%	15%	

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7102981	1 - Server	Netra Server X3-2	Oracle	Heat sink (for factory installation)	\$26.00	\$22.10	6%	15%	
7102982	1 - Server	Netra Server X3-2	Oracle	One 8 GB DDR3-1600 registered DIMM (for factory installation)	\$152.00	\$129.20	6%	15%	
7102983	1 - Server	Netra Server X3-2	Oracle	Oracle System Assistant (for factory installation)	\$0.00	\$0.00	6%	15%	
7102984	1 - Server	Netra Server X3-2	Oracle	One 16 GB DDR3-1600 registered DIMM (for factory installation)	\$302.00	\$256.70	6%	15%	
7102986	1 - Server	Netra Server X3-2	Oracle	SAS cable kit (for factory installation)	\$34.00	\$28.90	6%	15%	
7103071	1 - Server	Netra Blade X3-2B	Oracle	Netra Blade X3-2B: base blade assembly (for factory installation)	\$2,100.00	\$1,785.00	6%	15%	
7103087	1 - Server	Netra Blade X3-2B	Oracle	Oracle System Assistant (for factory installation)	\$0.00	\$0.00	6%	15%	
7106356	1 - Server	Midrange M-Series Server X-Options	Oracle	SPARC Enterprise M4000 and SPARC Enterprise M5000 servers: COD activation permit for 1 Capacity-On-Demand (COD) processor	\$8,640.00	\$6,220.80	6%	28%	
X2826A-Z	1 - Server	Infiniband Switches	Oracle	Sun Network QDR InfiniBand Gateway Switch with 32 InfiniBand ports and 8 ethernet ports.	\$20,140.00	\$14,500.80	6%	28%	
X2821A-Z-N	1 - Server	Infiniband Switches	Oracle	Sun Datacenter Switch IB-36 is a 1RU 36 port managed QDR InfiniBand Switch. The switch utilizes standard QSFP connectors. Comes with redundant power supplies.	\$14,980.00	\$10,785.60	6%	28%	
4242A	1 - Server	Infiniband Host Channel Adapters	Oracle	Sun InfiniBand QDR Host Channel Adapter PCIe: low profile (for factory installation)	\$2,295.00	\$1,973.70	6%	14%	
4243A	1 - Server	Infiniband Host Channel Adapters	Oracle	Sun InfiniBand QDR Host Channel Adapter PCIe Express Module (for factory installation)	\$2,295.00	\$1,973.70	6%	14%	
X4242A	1 - Server	Infiniband Host Channel Adapters	Oracle	Sun InfiniBand QDR Host Channel Adapter PCIe: low profile (for on-site upgrade)	\$2,295.00	\$1,973.70	6%	14%	
X4243A	1 - Server	Infiniband Host Channel Adapters	Oracle	Sun InfiniBand QDR Host Channel Adapter PCIe Express Module (for on-site upgrade)	\$2,295.00	\$1,973.70	6%	14%	
7104074	1 - Server	Infiniband Host Channel Adapters	Oracle	Oracle Dual Port QDR InfiniBand Adapter M3	\$2,740.00	\$2,356.40	6%	14%	
7104073	1 - Server	Infiniband Host Channel Adapters	Oracle	Oracle Dual Port QDR InfiniBand Adapter M3 (for factory installation)	\$2,740.00	\$2,356.40	6%	14%	
7105146	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Ten Port 1 Gb Ethernet Module for non-EU countries (for factory installation)	\$9,373.00	\$7,967.05	6%	15%	
7105130	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Single Port 10 Gb Ethernet Module for non-EU countries (for factory installation)	\$10,344.00	\$8,792.40	6%	15%	
7105131	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Quad Port 10 Gb Ethernet Module for non-EU countries (for factory installation)	\$12,621.00	\$10,727.85	6%	15%	
7105132	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Dual Port 8 Gb Fibre Channel Module for non-EU countries (for factory installation)	\$11,947.00	\$10,154.95	6%	15%	
7105133	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Ten Port 1 Gb Ethernet Module for non-EU countries	\$11,248.00	\$9,560.80	6%	15%	
7105134	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Single Port 10 Gb Ethernet Module for non-EU countries	\$12,412.00	\$10,550.20	6%	15%	
7105135	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Quad Port 10 Gb Ethernet Module for non-EU countries	\$15,145.00	\$12,873.25	6%	15%	
7105344	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Ten Port 1 Gb Ethernet Module for EU countries (for factory installation)	\$9,373.00	\$7,967.05	6%	15%	
7105362	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Single Port 10 Gb Ethernet Module for EU countries (for factory installation)	\$10,344.00	\$8,792.40	6%	15%	
7105363	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Quad Port 10 Gb Ethernet Module for EU countries (for factory installation)	\$12,621.00	\$10,727.85	6%	15%	
7105364	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Dual Port 8 Gb Fibre Channel Module for EU countries (for factory installation)	\$11,947.00	\$10,154.95	6%	15%	
7105365	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Ten Port 1 Gb Ethernet Module for EU countries	\$11,248.00	\$9,560.80	6%	15%	
7105366	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Single Port 10 Gb Ethernet Module for EU countries	\$12,412.00	\$10,550.20	6%	15%	
7105367	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Quad Port 10 Gb Ethernet Module for EU countries	\$15,145.00	\$12,873.25	6%	15%	
7105368	1 - Server	I/O Modules	Oracle	Oracle Fabric Interconnect Dual Port 8 Gb Fibre Channel Module for EU countries	\$14,337.00	\$12,186.45	6%	15%	
SG-EMFCOE2-Q-SR	1 - Server	Host Bus Adapters	Oracle	Sun Storage Dual 10 GbE PCIe FCoE Converged Network Adapter: Qlogic and SR optics (for factory installation)	\$3,499.00	\$3,009.14	6%	14%	
SG-EMFCOE2-Q-TA	1 - Server	Host Bus Adapters	Oracle	Sun Storage Dual 10 GbE FCoE ExpressModule Converged Network Adapter: Qlogic, 2 port and Twinax (for factory installation)	\$2,299.00	\$1,977.14	6%	14%	
SG-PCIE1FC-EM8-Z	1 - Server	Host Bus Adapters	Oracle	StorageTek 8 Gb Fibre Channel PCIe HBA single port Emulex (for factory installation)	\$1,249.00	\$1,074.14	6%	14%	
SG-PCIE1FC-QF8-Z	1 - Server	Host Bus Adapters	Oracle	StorageTek 8 Gb Fibre Channel PCIe HBA single port QLogic (for factory installation)	\$1,249.00	\$1,074.14	6%	14%	
SG-PCIE2FC-EB4-Z-N	1 - Server	Host Bus Adapters	Oracle	Sun Storagetek PCI-E Enterprise 4Gb FC Host Bus Adapter, Emulex, ExpressModule Form Factor, Dual Port, factory configurable, RoHS 6 compliant.	\$1,395.00	\$1,199.70	6%	14%	

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SG-PCIE2FC-EM8-Z	1 - Server	Host Bus Adapters	Oracle	StorageTek 8 Gb Fibre Channel PCIe HBA dual port Emulex (for factory installation)	\$2,399.00	\$2,063.14	6%	14%	
SG-PCIE2FC-QF4-N	1 - Server	Host Bus Adapters	Oracle	Sun Storagetek PCI-E Enterprise 4Gb FC host bus adapter, dual port, includes standard and low profile brackets, factory configurable. RoHS 6 compliant	\$1,995.00	\$1,715.70	6%	14%	
SG-PCIE2FC-QF8-Z	1 - Server	Host Bus Adapters	Oracle	StorageTek 8 Gb Fibre Channel PCIe HBA dual port QLogic (for factory installation)	\$2,399.00	\$2,063.14	6%	14%	
SG-PCIE8SAS-EB-Z-N	1 - Server	Host Bus Adapters	Oracle	Sun Storagetek (TM) EM SAS Host Bus Adapter, ExpressModule form factor, Eight Port, RoHS 6 compliant, factor configure option	\$550.00	\$473.00	6%	14%	
SG-PCIE8SAS-E-Z-N	1 - Server	Host Bus Adapters	Oracle	Sun StorageTek (TM) 8-Port external SAS PCI-Express Host Bus Adapter. RoHS 6. XATO.	\$550.00	\$473.00	6%	14%	
SG-PCIEFCGBE-E8-N	1 - Server	Host Bus Adapters	Oracle	Sun StorageTek Dual 8 Gb FC Dual 1 GbE HBA in ExpressModule form factor, RoHS-6 compliant, Emulex factory configure.	\$2,089.00	\$1,796.54	6%	14%	
SG-PCIEFCGBE-Q8-N	1 - Server	Host Bus Adapters	Oracle	Sun StorageTek Dual 8 Gb FC Dual 1 GbE HBA in ExpressModule form factor, RoHS-6 compliant, Qlogic. factory configure.	\$2,089.00	\$1,796.54	6%	14%	
SG-PCIEFCOE2-Q-SR	1 - Server	Host Bus Adapters	Oracle	Sun Storage 10 GbE PCIe FCoE Converged Network Adapter: Qlogic low profile, dual port and SR optics (for factory installation)	\$3,499.00	\$3,009.14	6%	14%	
SG-PCIEFCOE2-Q-TA	1 - Server	Host Bus Adapters	Oracle	Sun Storage 10 GbE PCIe FCoE Converged Network Adapter: Qlogic low profile, dual port and Twin-AX (for factory installation)	\$2,299.00	\$1,977.14	6%	14%	
SG-PCIESAS-GEN2-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS PCIe HBA, low profile (for factory installation)	\$679.00	\$583.94	6%	14%	
SG-SAS6-EM-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS ExpressModule HBA: 8 port (for factory installation)	\$468.00	\$402.48	6%	14%	
SG-SAS6-EXT-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS PCIe HBA: 8 port (for factory installation)	\$297.00	\$255.42	6%	14%	
SG-SAS6-INT-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS PCIe HBA, Internal: 8 port (for factory installation)	\$270.00	\$232.20	6%	14%	
SG-SAS6-REM-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS REM HBA: 8 port (for factory installation)	\$270.00	\$232.20	6%	14%	
SG-SAS6-R-INT-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS PCIe RAID HBA, Internal: 8 port and 512 MB memory (for factory installation)	\$699.00	\$601.14	6%	14%	
SG-SAS6-R-REM-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS REM RAID HBA: 8 port and 512 MB memory (for factory installation)	\$708.00	\$608.88	6%	14%	
SG-XEMFCOE2-Q-SR	1 - Server	Host Bus Adapters	Oracle	Sun Storage Dual 10 GbE PCIe FCoE Converged Network Adapter: Qlogic and SR optics	\$3,499.00	\$3,009.14	6%	14%	
SG-XEMFCOE2-Q-TA	1 - Server	Host Bus Adapters	Oracle	Sun Storage Dual 10 GbE FCoE ExpressModule Converged Network Adapter: Qlogic, 2 port and Twinax	\$2,299.00	\$1,977.14	6%	14%	
SG-XPCIE1FC-EM8-N	1 - Server	Host Bus Adapters	Oracle	StorageTek 8 Gb Fibre Channel PCIe HBA: Emulex, single port, low profile with standard and low profile brackets for non-EU countries	\$1,249.00	\$1,074.14	6%	14%	
SG-XPCIE1FC-QF8-N	1 - Server	Host Bus Adapters	Oracle	Sun StorageTek 8 Gb FC PCIe host bus adapter, single port includes standard and low profile brackets, low profile form factor. RoHS 6 compliant, Qlogic, x-option	\$1,249.00	\$1,074.14	6%	14%	
SG-XPCIE2FC-EM8-N	1 - Server	Host Bus Adapters	Oracle	Sun StorageTek 8 Gb FC PCIe host bus adapter, dual port includes standard and low profile brackets, low profile form factor. RoHS 6 compliant, Emulex, x-option	\$2,399.00	\$2,063.14	6%	14%	
SG-XPCIE2FC-QF4-N	1 - Server	Host Bus Adapters	Oracle	Sun StorageTek PCI-E Enterprise 4Gb FC host bus adapter, Dual channel includes standard and low profile brackets, low profile form factor. RoHS 6 compliant	\$1,995.00	\$1,715.70	6%	14%	
SG-XPCIE2FC-QF8-N	1 - Server	Host Bus Adapters	Oracle	Sun StorageTek 8 Gb FC PCIe host bus adapter, dual port includes standard and low profile brackets, low profile form factor. RoHS 6 compliant, Qlogic, x-option	\$2,399.00	\$2,063.14	6%	14%	
SG-XPCIE8SAS-E-Z-N	1 - Server	Host Bus Adapters	Oracle	Sun StorageTek (TM) 8-port external SAS PCI-Express Host Bus Adapter. RoHS 6. X-option	\$550.00	\$473.00	6%	14%	
SG-XPCIEFCGBE-Q8-N	1 - Server	Host Bus Adapters	Oracle	Sun StorageTek Dual 8 Gb FC Dual 1 GbE HBA in ExpressModule form factor, RoHS-6 compliant, Qlogic. X-Option.	\$2,089.00	\$1,796.54	6%	14%	
SG-XPCIEFCOE2-Q-SR	1 - Server	Host Bus Adapters	Oracle	Sun Storage 10 GbE PCIe FCoE Converged Network Adapter: QLogic low profile, dual port and SR optics for non-EU countries	\$3,499.00	\$3,009.14	6%	14%	
SG-XPCIEFCOE2-Q-TA	1 - Server	Host Bus Adapters	Oracle	Sun Storage 10 GbE PCIe FCoE Converged Network Adapter: Qlogic low profile, dual port and Twinax for non-EU countries	\$2,299.00	\$1,977.14	6%	14%	
SG-XPCIESAS-GEN2-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS PCIe HBA: low profile for non-EU countries	\$699.00	\$601.14	6%	14%	
SG-XPCIESAS-S7-Z	1 - Server	Host Bus Adapters	Oracle	Sun StorageTek 8-port external SAS PCIe HBA for Sun Storage 7000 Unified Storage System	\$649.00	\$558.14	6%	14%	
SGX-SAS6-EM-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS ExpressModule HBA: 8 port for non-EU countries	\$562.00	\$483.32	6%	14%	

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SGX-SAS6-EXT-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS PCIe HBA: 8 port for non-EU countries	\$356.00	\$306.16	6%	14%	
SGX-SAS6-INT-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS PCIe HBA, Internal: 8 port	\$333.00	\$286.38	6%	14%	
SGX-SAS6-REM-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS REM HBA: 8 port	\$333.00	\$286.38	6%	14%	
SGX-SAS6-R-INT-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS PCIe RAID HBA, Internal: 8 port and 512 MB memory	\$839.00	\$721.54	6%	14%	
SGX-SAS6-R-REM-Z	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS REM RAID HBA: 8 port and 512 MB memory	\$850.00	\$731.00	6%	14%	
XSESS118FU-N	1 - Server	Host Bus Adapters	Oracle	StorageTek SAS RAID HBA: 8 port, internal for Fujitsu (for factory installation)	\$599.00	\$515.14	6%	14%	
7105381	1 - Server	Host Bus Adapters	Oracle	Sun Storage 10 GbE PCIe FCoE Converged Network Adapter: QLogic low profile, dual port and SR optics for EU countries	\$3,499.00	\$3,009.14	6%	14%	
7105382	1 - Server	Host Bus Adapters	Oracle	Sun Storage 10GbE PCIe FCoE converged network adapter: Qlogic, low profile, dual port and Twinax for EU countries	\$2,299.00	\$1,977.14	6%	14%	
7105387	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS PCIe HBA: 8 port for EU countries	\$356.00	\$306.16	6%	14%	
7105388	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS ExpressModule HBA: 8 port for EU countries	\$562.00	\$483.32	6%	14%	
7105391	1 - Server	Host Bus Adapters	Oracle	StorageTek 8 Gb Fibre Channel PCIe HBA: Emulex, single port, low profile with standard and low profile brackets for EU countries	\$1,249.00	\$1,074.14	6%	14%	
7105393	1 - Server	Host Bus Adapters	Oracle	StorageTek Dual 8 Gb Fibre Channel Dual GbE ExpressModule HBA: Emulex	\$2,089.00	\$1,796.54	6%	14%	
7105394	1 - Server	Host Bus Adapters	Oracle	Sun Storage 6 Gb SAS PCIe HBA: low profile for EU countries	\$699.00	\$601.14	6%	14%	
7106957	1 - Server	Host Bus Adapters	Oracle	StorageTek 8 Gb Fibre Channel PCIe x8 HBA: dual port, QLogic (for factory installation)	\$2,399.00	\$2,063.14	6%	14%	
7106958	1 - Server	Host Bus Adapters	Oracle	StorageTek 8 Gb Fibre Channel PCIe x8 HBA: dual port, Qlogic	\$2,399.00	\$2,063.14	6%	14%	
7100407	1 - Server	High-End M-Series Server X-Options	Oracle	One 300 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket	\$1,476.00	\$1,062.72	6%	28%	
7100979	1 - Server	High-End M-Series Server X-Options	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket	\$3,501.00	\$2,520.72	6%	28%	
7101643	1 - Server	High-End M-Series Server X-Options	Oracle	1 I/O unit with 8 PCIe slots and four 2.5-inch disk slots	\$59,520.00	\$42,854.40	6%	28%	
SEGX9DP1Z-N	1 - Server	High-End M-Series Server X-Options	Oracle	SPARC Enterprise server dual power feed cabinet with 1-phase AC power	\$87,916.00	\$63,299.52	6%	28%	
SEHX9DP1Z-N	1 - Server	High-End M-Series Server X-Options	Oracle	SPARC Enterprise server dual power feed cabinet with 1-phase AC power	\$201,687.00	\$145,214.64	6%	28%	
SELX8LK1P	1 - Server	High-End M-Series Server X-Options	Oracle	1 copper link card kit with 2 boards and one 4 meters metal cable	\$1,195.00	\$860.40	6%	28%	
SEM1D1Z-N	1 - Server	High-End M-Series Server X-Options	Oracle	2 SPARC64 VII 2.88 GHz 4-core processors	\$49,698.00	\$35,782.56	6%	28%	
SEM1E1Z	1 - Server	High-End M-Series Server X-Options	Oracle	CPU expansion option with 2 SPARC64 VII+ 4-core 3.0 GHz processors	\$57,144.00	\$41,143.68	6%	28%	
SEM2B2Z-N	1 - Server	High-End M-Series Server X-Options	Oracle	Sixteen 2 GB DDR2-667 DIMMs	\$9,941.00	\$7,157.52	6%	28%	
SEM2C1Z-N	1 - Server	High-End M-Series Server X-Options	Oracle	Sixteen 4 GB DDR2-667 DIMMs	\$16,575.00	\$11,934.00	6%	28%	
SEM2D1Z-N	1 - Server	High-End M-Series Server X-Options	Oracle	Sixteen 8 GB DDR2-667 DIMMs	\$79,136.00	\$56,977.92	6%	28%	
SEM4001Z	1 - Server	High-End M-Series Server X-Options	Oracle	CMU upgrade board	\$109,836.00	\$79,081.92	6%	28%	
SEM9P31Z-N	1 - Server	High-End M-Series Server X-Options	Oracle	Power Cord for SPARC Enterprise Server M8000 and M9000 1-phase BASE and Expansion Cabinet, U.S. Version (NEMA L6-30P Plug) RoHS compliant.	\$3,039.00	\$2,188.08	6%	28%	
SEM9P41Z-N	1 - Server	High-End M-Series Server X-Options	Oracle	Power Cord for SPARC Enterprise Server M8000 and M9000 1-phase BASE and Expansion Cabinet, INTL Version (IEC 309, 32A, 250V plug) RoHS compliant.	\$2,052.00	\$1,477.44	6%	28%	
SENX8LK2P	1 - Server	High-End M-Series Server X-Options	Oracle	1 optical link card kit with 2 boards and two 10 meters optical cables	\$3,895.00	\$2,804.40	6%	28%	
SENX8RK1Z-N	1 - Server	High-End M-Series Server X-Options	Oracle	Sun External I/O Expansion Unit: rack mount kit	\$495.00	\$356.40	6%	28%	
SENX8TE1P	1 - Server	High-End M-Series Server X-Options	Oracle	PCIe I/O boat for External I/O Expansion Unit	\$7,995.00	\$5,756.40	6%	28%	
7103046	1 - Server	High-End M-Series Server X-Options	Oracle	SPARC Enterprise server base I/O card with 2 Gb ethernet ports and I/O support for internal HDD, DVD, and DAT drives with hardware RAID capability	\$4,608.00	\$3,317.76	6%	28%	
7104725	1 - Server	High-End M-Series Server X-Options	Oracle	One DAT 160 SAS tape drive	\$11,052.00	\$7,957.44	6%	28%	
7106357	1 - Server	High-End M-Series Server X-Options	Oracle	SPARC Enterprise M8000 and SPARC Enterprise M9000 servers: COD activation permit for 1 Capacity-On-Demand (COD) processor	\$30,000.00	\$21,600.00	6%	28%	
SEGY9DP1Z-N	1 - Server	High-End M-Series Server Configured Options	Oracle	SPARC Enterprise server dual power feed cabinet with 1-phase AC power (for factory installation)	\$73,263.00	\$52,749.36	6%	28%	
SEHY9DP1Z-N	1 - Server	High-End M-Series Server Configured Options	Oracle	SPARC Enterprise server dual power feed cabinet with 1-phase AC power (for factory installation)	\$168,073.00	\$121,012.56	6%	28%	
SELY8LK1P	1 - Server	High-End M-Series Server Configured Options	Oracle	1 copper link card kit with 2 boards and one 4 meters metal cable	\$1,195.00	\$860.40	6%	28%	
SEMY2B2Z-N	1 - Server	High-End M-Series Server Configured Options	Oracle	Sixteen 2 GB DDR2-667 DIMMs (for factory installation)	\$7,894.00	\$5,683.68	6%	28%	

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SEMY2C1Z-N	1 - Server	High-End M-Series Server Configured Options	Oracle	Sixteen 4 GB DDR2-667 DIMMs (for factory installation)	\$13,422.00	\$9,663.84	6%	28%	
SEMY2D1Z-N	1 - Server	High-End M-Series Server Configured Options	Oracle	Sixteen 8 GB DDR2-667 DIMMs (for factory installation)	\$65,557.00	\$47,201.04	6%	28%	
SEMY3C11Z-N	1 - Server	High-End M-Series Server Configured Options	Oracle	Sun 300GB 10K RPM 2.5" SAS Disk Drive, for use with SPARC Enterprise M8000 and M9000 Servers, RoHS-6 Compliant.	\$1,100.00	\$792.00	6%	28%	
SEMY3D11Z	1 - Server	High-End M-Series Server Configured Options	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket (for factory installation)	\$2,917.00	\$2,100.24	6%	28%	
SEMY6Z	1 - Server	High-End M-Series Server Configured Options	Oracle	1 I/O unit with 8 PCIe slots and four 2.5-inch disk slots for non-EU countries (for factory installation)	\$49,600.00	\$35,712.00	6%	28%	
SEMY7BS1Z-N	1 - Server	High-End M-Series Server Configured Options	Oracle	SPARC Enterprise server base I/O card with 2 Gb ethernet ports and I/O support for internal HDD, DVD, and DAT drives for non-EU countries (for factory installation)	\$3,840.00	\$2,764.80	6%	28%	
SEMY9DT1Z-N	1 - Server	High-End M-Series Server Configured Options	Oracle	One DAT 72 3.5-inch SCSI tape drive for non-EU countries (for factory installation)	\$7,490.00	\$5,392.80	6%	28%	
SEMY9P31Z-N	1 - Server	High-End M-Series Server Configured Options	Oracle	Power Cord for SPARC Enterprise Server M8000 and M9000 1-phase BASE and Expansion Cabinet, U.S. Version (NEMA L6-30P Plug) RoHS compliant.	\$2,532.00	\$1,823.04	6%	28%	
SEMY9P41Z-N	1 - Server	High-End M-Series Server Configured Options	Oracle	Power Cord for SPARC Enterprise Server M8000 and M9000 1-phase BASE and Expansion Cabinet, INTL Version (IEC 309, 32A, 250V plug) RoHS compliant.	\$1,710.00	\$1,231.20	6%	28%	
SENY8BE2U	1 - Server	High-End M-Series Server Configured Options	Oracle	Sun External I/O Expansion Unit with 1 PCIe boat for Fujitsu	\$9,995.00	\$7,196.40	6%	28%	
SENY8BE2Z	1 - Server	High-End M-Series Server Configured Options	Oracle	External I/O Expansion Unit with 1 PCIe boat	\$9,995.00	\$7,196.40	6%	28%	
SENY8BE3Z	1 - Server	High-End M-Series Server Configured Options	Oracle	External I/O Expansion Unit with 1 PCIe boat (for factory installation)	\$9,995.00	\$7,196.40	6%	28%	
SENY8LK2P	1 - Server	High-End M-Series Server Configured Options	Oracle	1 optical link card kit with 2 boards and two 10 meters optical cables	\$3,895.00	\$2,804.40	6%	28%	
SENY8TE1P	1 - Server	High-End M-Series Server Configured Options	Oracle	PCIe I/O boat for External I/O Expansion Unit	\$7,995.00	\$5,756.40	6%	28%	
7102864	1 - Server	High-End M-Series Server Configured Options	Oracle	Empty CMU board (for factory installation)	\$91,530.00	\$65,901.60	6%	28%	
7102865	1 - Server	High-End M-Series Server Configured Options	Oracle	Empty CMU board, for after original system installation (for factory installation)	\$131,600.00	\$94,752.00	6%	28%	
7102866	1 - Server	High-End M-Series Server Configured Options	Oracle	2 SPARC64 VII 4-core 2.88 GHz processors (for factory installation)	\$39,780.00	\$28,641.60	6%	28%	
7102867	1 - Server	High-End M-Series Server Configured Options	Oracle	2 SPARC64 VII+ 4-core 3.0 GHz processors (for factory installation)	\$47,620.00	\$34,286.40	6%	28%	
7102877	1 - Server	High-End M-Series Server Configured Options	Oracle	Filler panel (for factory installation)	\$80.00	\$57.60	6%	28%	
7103044	1 - Server	High-End M-Series Server Configured Options	Oracle	SPARC Enterprise server base I/O card with 2 Gb ethernet ports and I/O support for internal HDD, DVD, and DAT drives with hardware RAID capability (for factory installation)	\$3,840.00	\$2,764.80	6%	28%	
7103564	1 - Server	High-End M-Series Server Configured Options	Oracle	SPARC Enterprise system board with 4 deactivated SPARC64 VII+ 4 core 3.0 GHz processors and no memory, for after original system installation. Separately priced COD activation permit required (for factory installation)	\$127,500.00	\$91,800.00	6%	28%	
7104180	1 - Server	High-End M-Series Server Configured Options	Oracle	SPARC Enterprise system board with 4 deactivated SPARC64 VII+ 4 core 3.0 GHz processors and no memory. Separately priced COD activation permit required (for factory installation)	\$88,738.00	\$63,891.36	6%	28%	
7104724	1 - Server	High-End M-Series Server Configured Options	Oracle	One DAT 160 SAS tape drive (for factory installation)	\$9,210.00	\$6,631.20	6%	28%	
7105065	1 - Server	High-End M-Series Server Configured Options	Oracle	1 I/O unit with 8 PCIe slots and four 2.5-inch disk slots for EU countries (for factory installation)	\$49,600.00	\$35,712.00	6%	28%	
7105499	1 - Server	Fujitsu M10-4 Server	Oracle	Fujitsu M10-4 server: base with 2 deactivated SPARC64 X 16-core 2.8 GHz processors (for factory installation). Separately priced activation permit required	\$34,451.00	\$29,283.35	6%	15%	
7106198	1 - Server	Fujitsu M10-4 Server	Oracle	Fujitsu M10-4S server module: base with 2 deactivated SPARC64 X 16-core 3.0 GHz processors (for factory installation). Separately priced activation permit required	\$101,378.00	\$86,171.30	6%	15%	
7105498	1 - Server	Fujitsu M10-1 Server	Oracle	Fujitsu M10-1 server: base with 1 deactivated SPARC64 X 16-core 2.8 GHz processor (for factory installation). Separately priced activation permit required	\$12,720.00	\$10,812.00	6%	15%	
7105614	1 - Server	Fujitsu M10 Server X-Options	Oracle	Processor kit with 2 deactivated SPARC64 X 16-core 2.8 GHz processors. Separately priced activation permit required	\$25,617.00	\$21,774.45	6%	15%	
7105615	1 - Server	Fujitsu M10 Server X-Options	Oracle	Four 8 GB DDR3-1600 registered DIMMs	\$1,344.00	\$1,142.40	6%	15%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
7105616	1 - Server	Fujitsu M10 Server X-Options	Oracle	Four 16 GB DDR3-1600 registered DIMMs	\$3,312.00	\$2,815.20	6%	15%	
7105507	1 - Server	Fujitsu M10 Server X-Options	Oracle	Four 32 GB DDR3-1333 registered DIMMs	\$14,784.00	\$12,566.40	6%	15%	
7105571	1 - Server	Fujitsu M10 Server X-Options	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with Fujitsu M10 series bracket	\$738.00	\$627.30	6%	15%	
7105572	1 - Server	Fujitsu M10 Server X-Options	Oracle	One 100 GB SLC SAS-2 SSD with Fujitsu M10 series bracket	\$6,971.00	\$5,925.35	6%	15%	
7105573	1 - Server	Fujitsu M10 Server X-Options	Oracle	One 200 GB SLC SAS-2 SSD with Fujitsu M10 series bracket	\$15,075.00	\$12,813.75	6%	15%	
7105579	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: North America and Asia, 1 meter, NEMA 5-15P plug, C13 connector, 10 A	\$39.00	\$33.15	6%	15%	
7105580	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: North America and Asia, 2 meters, NEMA 5-15P plug, C13 connector, 10 A	\$39.00	\$33.15	6%	15%	
7105581	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: North America and Asia, 3 meters, NEMA 5-15P plug, C13 connector, 10 A	\$39.00	\$33.15	6%	15%	
7105582	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Jumper, 1 meter, C14 plug, C13 connector, 10 A	\$30.00	\$25.50	6%	15%	
7105583	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Jumper, 2 meters, C14 plug, C13 connector, 10 A	\$30.00	\$25.50	6%	15%	
7105584	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Jumper, 3 meters, C14 plug, C13 connector, 10 A	\$30.00	\$25.50	6%	15%	
7105585	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: North America, 3 meters, NEMA L6-15P plug, C13 connector, 10 A	\$252.00	\$214.20	6%	15%	
7105586	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Argentina, 3 meters, IRAM2073 plug, C13 connector, 5 A	\$16.00	\$13.60	6%	15%	
7105587	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Australia, 3 meters, SA3112 plug, C13 connector, 5 A	\$16.00	\$13.60	6%	15%	
7105588	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Brazil, 3 meters, NBR14136 plug, C13 connector, 10 A	\$16.00	\$13.60	6%	15%	
7105589	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Switzerland, 3 meters, SEV1011 plug, C13 connector, 5 A	\$30.00	\$25.50	6%	15%	
7105590	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: China, 3 meters, GB2099 plug, C13 connector, 5 A	\$16.00	\$13.60	6%	15%	
7105591	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Europe, 3 meters, CEE7/VII plug, C13 connector, 5 A	\$16.00	\$13.60	6%	15%	
7105592	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Denmark, 3 meters, DEMKO107 plug, C13 connector, 5 A	\$30.00	\$25.50	6%	15%	
7105593	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Israel, 3 meters, SI-32 plug, C13 connector, 5 A	\$30.00	\$25.50	6%	15%	
7105594	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: India, 3 meters, IS1293 plug, C13 connector, 5 A	\$36.00	\$30.60	6%	15%	
7105595	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Italy, 3 meters, CEI23 plug, C13 connector, 5 A	\$16.00	\$13.60	6%	15%	
7105596	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Korea, 3 meters, KSC8305 plug, C13 connector, 5 A	\$24.00	\$20.40	6%	15%	
7105597	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Taiwan, 3 meters, CNS10917 plug, C13 connector, 10 A	\$30.00	\$25.50	6%	15%	
7105598	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Taiwan, 3 meters, NEMA6-20 plug, C13 connector, 10 A	\$30.00	\$25.50	6%	15%	
7105599	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: U.K., 3 meters, BS1363A plug, C13 connector, 5 A	\$23.00	\$19.55	6%	15%	
7105600	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: South Africa, 3 meters, SANS164 plug, C13 connector, 5 A	\$16.00	\$13.60	6%	15%	
7105601	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: International, 3 meters, IEC309-IP44 plug, C13 connector, 10 A	\$90.00	\$76.50	6%	15%	
7105602	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Jumper, 0.5 meter, C20 plug, C19 connector, 16 A	\$48.00	\$40.80	6%	15%	
7105603	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Jumper, 1 meter, C20 plug, C19 connector, 16 A	\$48.00	\$40.80	6%	15%	
7105604	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Jumper, 1.5 meter, C20 plug, C19 connector, 16 A	\$72.00	\$61.20	6%	15%	
7105605	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Jumper, 2 meter, C20 plug, C19 connector, 16 A	\$72.00	\$61.20	6%	15%	
7105606	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Japan, 3 meters, NEMA L6-20P plug, C19 connector, 16 A	\$78.00	\$66.30	6%	15%	
7105607	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Argentina, 3 meters, IRAM2073 plug, C19 connector, 16 A	\$41.00	\$34.85	6%	15%	
7105608	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Australia, 3 meters, 56P320 plug, C19 connector, 16 A	\$41.00	\$34.85	6%	15%	
7105609	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: Europe, 3 meters, CEE7/VII plug, C19 connector, 16 A	\$27.00	\$22.95	6%	15%	
7105610	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: North America and Asia, 3 meters, NEMA L6-20P plug, C19 connector, 16 A	\$78.00	\$66.30	6%	15%	
7105611	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: International, 3 meters, IEC309-IP44 plug, C19 connector, 16 A	\$47.00	\$39.95	6%	15%	
7105612	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: International, 3 meters, IEC309-IP67 plug, C19 connector, 16 A	\$90.00	\$76.50	6%	15%	
7106200	1 - Server	Fujitsu M10 Server X-Options	Oracle	Processor kit with 2 deactivated SPARC64 X 16-core 3.0 GHz processors. Separately priced activation permit required	\$27,615.00	\$23,472.75	6%	15%	
7106205	1 - Server	Fujitsu M10 Server X-Options	Oracle	Fujitsu M10-4S server: 1 expansion kit with 8 cables for up to 8 processors on 2 modules	\$13,200.00	\$11,220.00	6%	15%	
7106206	1 - Server	Fujitsu M10 Server X-Options	Oracle	Fujitsu M10-4S server: 1 expansion kit with 16 cables for up to 12 processors on 3 modules	\$26,400.00	\$22,440.00	6%	15%	
7106207	1 - Server	Fujitsu M10 Server X-Options	Oracle	Fujitsu M10-4S server: 1 expansion kit with 24 cables for up to 16 processors on 4 modules	\$39,600.00	\$33,660.00	6%	15%	
7105576	1 - Server	Fujitsu M10 Server X-Options	Oracle	1 link card kit	\$1,005.00	\$854.25	6%	15%	

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7105577	1 - Server	Fujitsu M10 Server X-Options	Oracle	1 metal link cable: 3 meters	\$1,260.00	\$1,071.00	6%	15%	
7105578	1 - Server	Fujitsu M10 Server X-Options	Oracle	1 optical link cable: 10 meters	\$1,920.00	\$1,632.00	6%	15%	
7106475	1 - Server	Fujitsu M10 Server X-Options	Oracle	Fujitsu M10-4S server: base cabinet with 1-phase PDU for 2 to 32 processors on 8 modules, for after original system installation	\$480,000.00	\$408,000.00	6%	15%	
7106479	1 - Server	Fujitsu M10 Server X-Options	Oracle	Fujitsu M10-4S server: base cabinet with 3-phase Star PDU for 2 to 32 processors on 8 modules, for after original system installation	\$587,482.00	\$499,359.70	6%	15%	
7106761	1 - Server	Fujitsu M10 Server X-Options	Oracle	External USB DVD drive with AC adapter	\$410.00	\$348.50	6%	15%	
7107811	1 - Server	Fujitsu M10 Server X-Options	Oracle	One 200 GB eMLC SAS-2 SSD with Fujitsu M10 series bracket	\$3,965.00	\$3,370.25	6%	15%	
7107813	1 - Server	Fujitsu M10 Server X-Options	Oracle	One 400 GB eMLC SAS-2 SSD with Fujitsu M10 series bracket	\$7,930.00	\$6,740.50	6%	15%	
7107815	1 - Server	Fujitsu M10 Server X-Options	Oracle	One 200 GB eMLC SAS-2 SSD with Fujitsu M10 series bracket for Oracle Japan	\$5,115.00	\$4,347.75	6%	15%	
7107817	1 - Server	Fujitsu M10 Server X-Options	Oracle	One 400 GB eMLC SAS-2 SSD with Fujitsu M10 series bracket for Oracle Japan	\$10,230.00	\$8,695.50	6%	15%	
7107819	1 - Server	Fujitsu M10 Server X-Options	Oracle	Power cord: India, 3 meters, IS1293 plug, C19 connector, 16 A	\$108.00	\$91.80	6%	15%	
7105574	1 - Server	Fujitsu M10 Server Features	Oracle	Fujitsu M10-1 server: activation permit for 2 processor cores	\$1,202.00	\$1,021.70	6%	15%	
7105575	1 - Server	Fujitsu M10 Server Features	Oracle	Fujitsu M10-4 server: activation permit for 2 processor cores	\$1,664.00	\$1,414.40	6%	15%	
7106201	1 - Server	Fujitsu M10 Server Features	Oracle	Fujitsu M10-4S server module: activation permit for 2 processor cores	\$1,992.00	\$1,693.20	6%	15%	
7107820	1 - Server	Fujitsu M10 Server Features	Oracle	Fujitsu M10-1 server: activation permit for 2 processor cores (for factory installation)	\$1,202.00	\$1,021.70	6%	15%	
7107821	1 - Server	Fujitsu M10 Server Features	Oracle	Fujitsu M10-4 server: activation permit for 2 processor cores (for factory installation)	\$1,664.00	\$1,414.40	6%	15%	
7107822	1 - Server	Fujitsu M10 Server Features	Oracle	Fujitsu M10-4S server module: activation permit for 2 processor cores (for factory installation)	\$1,992.00	\$1,693.20	6%	15%	
7105500	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Processor kit with 2 deactivated SPARC64 X 16-core 2.8 GHz processors (for factory installation). Separately priced activation permit required	\$21,347.00	\$18,144.95	6%	15%	
7105501	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Four 8 GB DDR3-1600 registered DIMMs (for factory installation)	\$1,120.00	\$952.00	6%	15%	
7105502	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Four 16 GB DDR3-1600 registered DIMMs (for factory installation)	\$2,760.00	\$2,346.00	6%	15%	
7105503	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Four 32 GB DDR3-1333 registered DIMMs (for factory installation)	\$12,320.00	\$10,472.00	6%	15%	
7105508	1 - Server	Fujitsu M10 Server Configured Options	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with Fujitsu M10 series bracket (for factory installation)	\$615.00	\$522.75	6%	15%	
7105509	1 - Server	Fujitsu M10 Server Configured Options	Oracle	One 100 GB SLC SAS-2 SSD with Fujitsu M10 series bracket (for factory installation)	\$5,809.00	\$4,937.65	6%	15%	
7105510	1 - Server	Fujitsu M10 Server Configured Options	Oracle	One 200 GB SLC SAS-2 SSD with Fujitsu M10 series bracket (for factory installation)	\$12,562.00	\$10,677.70	6%	15%	
7105511	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Oracle Solaris and Oracle VM Server for SPARC preinstall (for factory installation)	\$1.00	\$0.85	6%	15%	
7105516	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: North America and Asia, 1 meter, NEMA 5-15P plug, C13 connector, 10 A (for factory installation)	\$32.00	\$27.20	6%	15%	
7105517	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: North America and Asia, 2 meters, NEMA 5-15P plug, C13 connector, 10 A (for factory installation)	\$32.00	\$27.20	6%	15%	
7105518	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: North America and Asia, 3 meters, NEMA 5-15P plug, C13 connector, 10 A (for factory installation)	\$32.00	\$27.20	6%	15%	
7105519	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Jumper, 1 meter, C14 plug, C13 connector, 10 A (for factory installation)	\$25.00	\$21.25	6%	15%	
7105613	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Jumper, 2 meters, C14 plug, C13 connector, 10 A (for factory installation)	\$25.00	\$21.25	6%	15%	
7105521	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Jumper, 3 meters, C14 plug, C13 connector, 10 A (for factory installation)	\$25.00	\$21.25	6%	15%	
7105522	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: North America, 3 meters, NEMA L6-15P plug, C13 connector, 10 A (for factory installation)	\$210.00	\$178.50	6%	15%	
7105523	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Argentina, 3 meters, IRAM2073 plug, C13 connector, 5 A (for factory installation)	\$13.00	\$11.05	6%	15%	
7105524	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Australia, 3 meters, SA3112 plug, C13 connector, 5 A (for factory installation)	\$13.00	\$11.05	6%	15%	
7105525	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Brazil, 3 meters, NBR14136 plug, C13 connector, 10 A (for factory installation)	\$13.00	\$11.05	6%	15%	
7105526	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Switzerland, 3 meters, SEV1011 plug, C13 connector, 5 A (for factory installation)	\$25.00	\$21.25	6%	15%	
7105527	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: China, 3 meters, GB2099 plug, C13 connector, 5 A (for factory installation)	\$13.00	\$11.05	6%	15%	

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7105528	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Europe, 3 meters, CEE7/VII plug, C13 connector, 5 A (for factory installation)	\$13.00	\$11.05	6%	15%	
7105529	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Denmark, 3 meters, DEMKO107 plug, C13 connector, 5 A (for factory installation)	\$25.00	\$21.25	6%	15%	
7105530	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Israel, 3 meters, SI-32 plug, C13 connector, 5 A (for factory installation)	\$25.00	\$21.25	6%	15%	
7105531	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: India, 3 meters, IS1293 plug, C13 connector, 5 A (for factory installation)	\$30.00	\$25.50	6%	15%	
7105532	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Italy, 3 meters, CEI23 plug, C13 connector, 5 A (for factory installation)	\$13.00	\$11.05	6%	15%	
7105533	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Korea, 3 meters, KSC8305 plug, C13 connector, 5 A (for factory installation)	\$20.00	\$17.00	6%	15%	
7105534	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Taiwan, 3 meters, CNS10917 plug, C13 connector, 10 A (for factory installation)	\$25.00	\$21.25	6%	15%	
7105535	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Taiwan, 3 meters, NEMA6-20 plug, C13 connector, 10 A (for factory installation)	\$25.00	\$21.25	6%	15%	
7105536	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: U.K., 3 meters, BS1363A plug, C13 connector, 5 A (for factory installation)	\$19.00	\$16.15	6%	15%	
7105537	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: South Africa, 3 meters, SANS164 plug, C13 connector, 5 A (for factory installation)	\$13.00	\$11.05	6%	15%	
7105538	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: International, 3 meters, IEC309-IP44 plug, C13 connector, 10 A (for factory installation)	\$75.00	\$63.75	6%	15%	
7105539	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Jumper, 0.5 meter, C20 plug, C19 connector, 16 A (for factory installation)	\$40.00	\$34.00	6%	15%	
7105540	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Jumper, 1 meter, C20 plug, C19 connector, 16 A (for factory installation)	\$40.00	\$34.00	6%	15%	
7105541	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Jumper, 1.5 meter, C20 plug, C19 connector, 16 A (for factory installation)	\$60.00	\$51.00	6%	15%	
7105542	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Jumper, 2 meters, C20 plug, C19 connector, 16 A (for factory installation)	\$60.00	\$51.00	6%	15%	
7105543	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Japan, 3 meters, NEMA L6-20P plug, C19 connector, 16 A (for factory installation)	\$65.00	\$55.25	6%	15%	
7105544	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Argentina, 3 meters, IRAM2073 plug, C19 connector, 16 A (for factory installation)	\$34.00	\$28.90	6%	15%	
7105545	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Australia, 3 meters, 56P320 plug, C19 connector, 16 A (for factory installation)	\$34.00	\$28.90	6%	15%	
7105546	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: Europe, 3 meters, CEE7/VII plug, C19 connector, 16 A (for factory installation)	\$22.00	\$18.70	6%	15%	
7105547	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: North America and Asia, 3 meters, NEMA L6-20P plug, C19 connector, 16 A (for factory installation)	\$65.00	\$55.25	6%	15%	
7105548	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: International, 3 meters, IEC309-IP44 plug, C19 connector, 16 A (for factory installation)	\$39.00	\$33.15	6%	15%	
7105549	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: International, 3 meters, IEC309-IP67 plug, C19 connector, 16 A (for factory installation)	\$75.00	\$63.75	6%	15%	
7105751	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Four 8 GB DDR3-1600 registered DIMMs (for factory installation)	\$1,120.00	\$952.00	6%	15%	
7105752	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Four 16 GB DDR3-1600 registered DIMMs (for factory installation)	\$2,760.00	\$2,346.00	6%	15%	
7105753	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Four 32 GB DDR3-1333 registered DIMMs (for factory installation)	\$12,320.00	\$10,472.00	6%	15%	
7106199	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Processor kit with 2 deactivated SPARC64 X 16-core 3.0 GHz processors (for factory installation). Separately priced activation permit required	\$23,012.00	\$19,560.20	6%	15%	
7106202	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Fujitsu M10-4S server: 1 expansion kit with 8 cables for up to 8 processors on 2 modules (for factory installation)	\$11,000.00	\$9,350.00	6%	15%	
7106203	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Fujitsu M10-4S server: 1 expansion kit with 16 cables for up to 12 processors on 3 modules (for factory installation)	\$22,000.00	\$18,700.00	6%	15%	
7106204	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Fujitsu M10-4S server: 1 expansion kit with 24 cables for up to 16 processors on 4 modules (for factory installation)	\$33,000.00	\$28,050.00	6%	15%	
7105512	1 - Server	Fujitsu M10 Server Configured Options	Oracle	PCI expansion unit (for factory installation)	\$8,778.00	\$7,461.30	6%	15%	
7105513	1 - Server	Fujitsu M10 Server Configured Options	Oracle	1 link card kit (for factory installation)	\$837.00	\$711.45	6%	15%	
7105514	1 - Server	Fujitsu M10 Server Configured Options	Oracle	1 metal link cable: 3 meters (for factory installation)	\$1,050.00	\$892.50	6%	15%	
7105515	1 - Server	Fujitsu M10 Server Configured Options	Oracle	1 optical link cable: 10 meters (for factory installation)	\$1,600.00	\$1,360.00	6%	15%	

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7106469	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Fujitsu M10-4S server: base cabinet with 1-phase PDU for 2 to 32 processors on 8 modules (for factory installation)	\$400,000.00	\$340,000.00	6%	15%	
7106471	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Fujitsu M10-4S server: base cabinet with 3-phase Delta PDU for 2 to 32 processors on 8 modules (for factory installation)	\$492,384.00	\$418,526.40	6%	15%	
7106473	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Fujitsu M10-4S server: base cabinet with 3-phase Star PDU for 2 to 32 processors on 8 modules (for factory installation)	\$489,568.00	\$416,132.80	6%	15%	
7107810	1 - Server	Fujitsu M10 Server Configured Options	Oracle	One 200 GB eMLC SAS-2 SSD with Fujitsu M10 series bracket (for factory installation)	\$3,304.00	\$2,808.40	6%	15%	
7107812	1 - Server	Fujitsu M10 Server Configured Options	Oracle	One 400 GB eMLC SAS-2 SSD with Fujitsu M10 series bracket (for factory installation)	\$6,608.00	\$5,616.80	6%	15%	
7107814	1 - Server	Fujitsu M10 Server Configured Options	Oracle	One 200 GB eMLC SAS-2 SSD with Fujitsu M10 series bracket for Oracle Japan (for factory installation)	\$4,260.00	\$3,621.00	6%	15%	
7107816	1 - Server	Fujitsu M10 Server Configured Options	Oracle	One 400 GB eMLC SAS-2 SSD with Fujitsu M10 series bracket for Oracle Japan (for factory installation)	\$8,519.00	\$7,241.15	6%	15%	
7107818	1 - Server	Fujitsu M10 Server Configured Options	Oracle	Power cord: India, 3 meters, IS1293 plug, C19 connector, 16 A (for factory installation)	\$90.00	\$76.50	6%	15%	
7101688	1 - Server	Fibre Channel Host Bus Adapters	Oracle	2 Sun Storage 10 Gb FCoE short reach optics, Emulex	\$576.00	\$495.36	6%	14%	
7101673	1 - Server	Fibre Channel Host Bus Adapters	Oracle	Sun Storage Dual 16 Gb Fibre Channel PCIe Universal HBA, Qlogic (for factory installation)	\$1,696.00	\$1,458.56	6%	14%	
7101674	1 - Server	Fibre Channel Host Bus Adapters	Oracle	Sun Storage Dual 16 Gb Fibre Channel PCIe Universal HBA, Qlogic	\$2,035.00	\$1,750.10	6%	14%	
7101675	1 - Server	Fibre Channel Host Bus Adapters	Oracle	2 Sun Storage 16 Gb FC short wave optics, Qlogic (for factory installation)	\$960.00	\$825.60	6%	14%	
7101676	1 - Server	Fibre Channel Host Bus Adapters	Oracle	2 Sun Storage 16 Gb FC short wave optics, Qlogic	\$1,152.00	\$990.72	6%	14%	
7101677	1 - Server	Fibre Channel Host Bus Adapters	Oracle	2 Sun Storage 10 Gb FCoE short reach optics, Qlogic (for factory installation)	\$560.00	\$481.60	6%	14%	
7101678	1 - Server	Fibre Channel Host Bus Adapters	Oracle	2 Sun Storage 10 Gb FCoE short reach optics, Qlogic	\$688.00	\$591.68	6%	14%	
7101680	1 - Server	Fibre Channel Host Bus Adapters	Oracle	2 Sun Storage 16 Gb FC long wave optics, Qlogic	\$3,168.00	\$2,724.48	6%	14%	
7101681	1 - Server	Fibre Channel Host Bus Adapters	Oracle	Sun Storage Dual 16 Gb Fibre Channel ExpressModule Universal HBA, Qlogic (for factory installation)	\$1,900.00	\$1,634.00	6%	14%	
7101682	1 - Server	Fibre Channel Host Bus Adapters	Oracle	Sun Storage Dual 16 Gb Fibre Channel ExpressModule Universal HBA, Qlogic	\$2,280.00	\$1,960.80	6%	14%	
7101683	1 - Server	Fibre Channel Host Bus Adapters	Oracle	Sun Storage Dual 16 Gb Fibre Channel PCIe Universal HBA, Emulex (for factory installation)	\$1,920.00	\$1,651.20	6%	14%	
7101684	1 - Server	Fibre Channel Host Bus Adapters	Oracle	Sun Storage Dual 16 Gb Fibre Channel PCIe Universal HBA, Emulex	\$2,304.00	\$1,981.44	6%	14%	
7101685	1 - Server	Fibre Channel Host Bus Adapters	Oracle	2 Sun Storage 16 Gb FC short wave optics, Emulex (for factory installation)	\$820.00	\$705.20	6%	14%	
7101686	1 - Server	Fibre Channel Host Bus Adapters	Oracle	2 Sun Storage 16 Gb FC short wave optics, Emulex	\$984.00	\$846.24	6%	14%	
7101687	1 - Server	Fibre Channel Host Bus Adapters	Oracle	2 Sun Storage 10 Gb FCoE short reach optics, Emulex (for factory installation)	\$480.00	\$412.80	6%	14%	
7101689	1 - Server	Fibre Channel Host Bus Adapters	Oracle	Sun Storage Dual 16 Gb Fibre Channel ExpressModule Universal HBA, Emulex (for factory installation)	\$2,200.00	\$1,892.00	6%	14%	
7101690	1 - Server	Fibre Channel Host Bus Adapters	Oracle	Sun Storage Dual 16 Gb Fibre Channel ExpressModule Universal HBA, Emulex	\$2,640.00	\$2,270.40	6%	14%	
7105150	1 - Server	Fabric Interconnect F1-4	Oracle	Oracle Fabric Interconnect F1-4: base with 20 InfiniBand ports and 4 I/O module slots for non-EU countries	\$34,440.00	\$29,274.00	6%	15%	
7105341	1 - Server	Fabric Interconnect F1-4	Oracle	Oracle Fabric Interconnect F1-4: base with 20 InfiniBand ports and 4 I/O module slots for EU countries	\$34,440.00	\$29,274.00	6%	15%	
7105149	1 - Server	Fabric Interconnect F1-15	Oracle	Oracle Fabric Interconnect F1-15: base with 20 InfiniBand ports and 15 I/O module slots for non-EU countries	\$36,970.00	\$31,424.50	6%	15%	
7105342	1 - Server	Fabric Interconnect F1-15	Oracle	Oracle Fabric Interconnect F1-15: base with 20 InfiniBand ports and 15 I/O module slots for EU countries	\$36,970.00	\$31,424.50	6%	15%	
TimesTen In-Memory Database for Exalytics (Named User Plus)	1 - Server	Exalytics Software Products	Oracle	TimesTen In-Memory Database for Exalytics (Named User Plus)	\$300.00	\$225.00	6%	25%	
TimesTen In-Memory Database for Exalytics (Processor)	1 - Server	Exalytics Software Products	Oracle	TimesTen In-Memory Database for Exalytics (Processor)	\$34,500.00	\$25,875.00	6%	25%	

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Exalytics In-Memory Machine X2-4 Flash Upgrade Kit	1 - Server	Exalytics Hardware Products	Oracle	Exalytics In-Memory Machine X2-4 Flash Upgrade Kit	\$35,000.00	\$29,750.00	6%	15%	
Exalytics In-Memory Machine X3-4	1 - Server	Exalytics Hardware Products	Oracle	Exalytics In-Memory Machine X3-4	\$175,000.00	\$148,750.00	6%	15%	
Exalytics In-Memory Machine X2-4 Memory and Flash Upgrade Kit	1 - Server	Exalytics Hardware Products	Oracle	Exalytics In-Memory Machine X2-4 Memory and Flash Upgrade Kit	\$105,000.00	\$89,250.00	6%	15%	
Exalytics In-Memory Machine T5-8	1 - Server	Exalytics Hardware Products	Oracle	Exalytics In-Memory Machine T5-8	\$330,000.00	\$280,500.00	6%	15%	
Exalytics In-Memory Software (Named User Plus)	1 - Server	Exalytics Hardware Products	Oracle	Exalytics In-Memory Software (Named User Plus)	\$370.00	\$314.50	6%	15%	
Exalytics In-Memory Software (Processor)	1 - Server	Exalytics Hardware Products	Oracle	Exalytics In-Memory Software (Processor)	\$30,000.00	\$25,500.00	6%	15%	
Exalogic Elastic Cloud Software (Processor)	1 - Server	Exalogic Software Products	Oracle	Exalogic Elastic Cloud Software (Processor)	\$10,000.00	\$7,500.00	6%	25%	
Exalogic Elastic Cloud Software (Named User Plus)	1 - Server	Exalogic Software Products	Oracle	Exalogic Elastic Cloud Software (Named User Plus)	\$400.00	\$300.00	6%	25%	
Exalogic Elastic Cloud X3-2 Eighth Rack	1 - Server	Exalogic Hardware Products	Oracle	Exalogic Elastic Cloud X3-2 Eighth Rack	\$250,000.00	\$200,000.00	6%	20%	
Exalogic Elastic Cloud X3-2 Half Rack	1 - Server	Exalogic Hardware Products	Oracle	Exalogic Elastic Cloud X3-2 Half Rack	\$600,000.00	\$480,000.00	6%	20%	
Exalogic Elastic Cloud X3-2 Quarter Rack	1 - Server	Exalogic Hardware Products	Oracle	Exalogic Elastic Cloud X3-2 Quarter Rack	\$370,000.00	\$296,000.00	6%	20%	
Exalogic Elastic Cloud X3-2 Half Rack to Full Rack Upgrade	1 - Server	Exalogic Hardware Products	Oracle	Exalogic Elastic Cloud X3-2 Half Rack to Full Rack Upgrade	\$475,000.00	\$380,000.00	6%	20%	
Exalogic Elastic Cloud X3-2 Quarter Rack to Half Rack Upgrade	1 - Server	Exalogic Hardware Products	Oracle	Exalogic Elastic Cloud X3-2 Quarter Rack to Half Rack Upgrade	\$250,000.00	\$200,000.00	6%	20%	
Exalogic Elastic Cloud X3-2 Eighth Rack to Quarter Rack Upgrade	1 - Server	Exalogic Hardware Products	Oracle	Exalogic Elastic Cloud X3-2 Eighth Rack to Quarter Rack Upgrade	\$130,000.00	\$104,000.00	6%	20%	
Exadata Storage Server Software	1 - Server	Exadata Software Products	Oracle	Exadata Storage Server Software	\$10,000.00	\$7,500.00	6%	25%	
Exadata X2-2 Memory Expansion Kit Full Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata X2-2 Memory Expansion Kit Full Rack	\$22,000.00	\$17,600.00	6%	20%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WSCA PRICE	WSCA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
Exadata X2-2 Memory Expansion Kit Half Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata X2-2 Memory Expansion Kit Half Rack	\$11,000.00	\$8,800.00	6%	20%	
Exadata X2-2 Memory Expansion Kit Quarter Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata X2-2 Memory Expansion Kit Quarter Rack	\$5,500.00	\$4,400.00	6%	20%	
Exadata Database Machine X3-2 Eighth Rack to Quarter Rack Upgrade	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine X3-2 Eighth Rack to Quarter Rack Upgrade	\$160,000.00	\$128,000.00	6%	20%	
Exadata Database Machine X3-2 HC Eighth Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine X3-2 HC Eighth Rack	\$220,000.00	\$176,000.00	6%	20%	
Exadata Database Machine X3-2 HC Half Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine X3-2 HC Half Rack	\$625,000.00	\$500,000.00	6%	20%	
Exadata Database Machine X3-2 HC Half Rack to Full Rack Upgrade	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine X3-2 HC Half Rack to Full Rack Upgrade	\$575,000.00	\$460,000.00	6%	20%	
Exadata Database Machine X3-2 HC Quarter Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine X3-2 HC Quarter Rack	\$330,000.00	\$264,000.00	6%	20%	
Exadata Database Machine X3-2 HC Quarter Rack to Half Rack Upgrade	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine X3-2 HC Quarter Rack to Half Rack Upgrade	\$330,000.00	\$264,000.00	6%	20%	
Exadata Database Machine X3-2 HP Eighth Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine X3-2 HP Eighth Rack	\$220,000.00	\$176,000.00	6%	20%	
Exadata Database Machine X3-2 HP Half Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine X3-2 HP Half Rack	\$625,000.00	\$500,000.00	6%	20%	
Exadata Database Machine X3-2 HP Half Rack to Full Rack Upgrade	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine X3-2 HP Half Rack to Full Rack Upgrade	\$575,000.00	\$460,000.00	6%	20%	
Exadata Database Machine X3-2 HP Quarter Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine X3-2 HP Quarter Rack	\$330,000.00	\$264,000.00	6%	20%	
Exadata Database Machine X3-2 HP Quarter Rack to Half Rack Upgrade	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine X3-2 HP Quarter Rack to Half Rack Upgrade	\$330,000.00	\$264,000.00	6%	20%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
Exadata Storage Expansion X3-2 HC Half Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata Storage Expansion X3-2 HC Half Rack	\$425,000.00	\$340,000.00	6%	20%	
Exadata Storage Expansion X3-2 HC Half to Full Rack Upgrade	1 - Server	Exadata Hardware Products	Oracle	Exadata Storage Expansion X3-2 HC Half to Full Rack Upgrade	\$350,000.00	\$280,000.00	6%	20%	
Exadata Storage Expansion X3-2 HC Quarter Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata Storage Expansion X3-2 HC Quarter Rack	\$225,000.00	\$180,000.00	6%	20%	
Exadata Storage Expansion X3-2 HC Quarter to Half Rack Upgrade	1 - Server	Exadata Hardware Products	Oracle	Exadata Storage Expansion X3-2 HC Quarter to Half Rack Upgrade	\$225,000.00	\$180,000.00	6%	20%	
Exadata Storage Expansion X3-2 HP Half Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata Storage Expansion X3-2 HP Half Rack	\$425,000.00	\$340,000.00	6%	20%	
Exadata Storage Expansion X3-2 HP Half to Full Rack Upgrade	1 - Server	Exadata Hardware Products	Oracle	Exadata Storage Expansion X3-2 HP Half to Full Rack Upgrade	\$350,000.00	\$280,000.00	6%	20%	
Exadata Storage Expansion X3-2 HP Quarter Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata Storage Expansion X3-2 HP Quarter Rack	\$225,000.00	\$180,000.00	6%	20%	
Exadata Storage Expansion X3-2 HP Quarter to Half Rack Upgrade	1 - Server	Exadata Hardware Products	Oracle	Exadata Storage Expansion X3-2 HP Quarter to Half Rack Upgrade	\$225,000.00	\$180,000.00	6%	20%	
Exadata Storage Server X3-2 HC	1 - Server	Exadata Hardware Products	Oracle	Exadata Storage Server X3-2 HC	\$55,000.00	\$44,000.00	6%	20%	
Exadata Storage Server X3-2 HP	1 - Server	Exadata Hardware Products	Oracle	Exadata Storage Server X3-2 HP	\$55,000.00	\$44,000.00	6%	20%	
Exadata X3-2 Memory Expansion Kit Full Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata X3-2 Memory Expansion Kit Full Rack	\$30,000.00	\$24,000.00	6%	20%	
Exadata X3-2 Memory Expansion Kit Half Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata X3-2 Memory Expansion Kit Half Rack	\$15,000.00	\$12,000.00	6%	20%	
Exadata X3-2 Memory Expansion Kit Quarter Rack	1 - Server	Exadata Hardware Products	Oracle	Exadata X3-2 Memory Expansion Kit Quarter Rack	\$7,500.00	\$6,000.00	6%	20%	
Exadata Database Machine Expansion Switch Kit	1 - Server	Exadata Hardware Products	Oracle	Exadata Database Machine Expansion Switch Kit	\$16,000.00	\$12,800.00	6%	20%	

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B61301	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Without Site Audit: Servers - Group I	\$525.00	\$525.00	6%	0%	
B61304	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Site Audit: Servers - Group II	\$1,575.00	\$1,575.00	6%	0%	
B61307	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Site Audit: Servers - Group III	\$4,200.00	\$4,200.00	6%	0%	
B61310	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Site Audit: Servers - Group IV	\$8,400.00	\$8,400.00	6%	0%	
B61313	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Site Audit: Servers - Group V	\$12,600.00	\$12,600.00	6%	0%	
B61470	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Site Audit: Servers - Group VI	\$21,000.00	\$21,000.00	6%	0%	
B61473	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Storage Disk - Group I	\$263.00	\$263.00	6%	0%	
B61476	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Servers - Group I	\$263.00	\$263.00	6%	0%	
B61477	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Servers - Group II	\$788.00	\$788.00	6%	0%	
B61478	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Servers - Group III	\$2,100.00	\$2,100.00	6%	0%	
B61479	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Servers - Group IV	\$4,200.00	\$4,200.00	6%	0%	
B61480	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Servers - Group V	\$6,300.00	\$6,300.00	6%	0%	
B61481	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service Fee, Servers - Group VI	\$10,500.00	\$10,500.00	6%	0%	
B61482	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Storage Disk - Group I	\$131.00	\$131.00	6%	0%	
B61968	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Without Site Audit: Storage Disk - Group II	\$1,050.00	\$1,050.00	6%	0%	
B61971	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Without Site Audit: Storage Disk - Group III	\$2,100.00	\$2,100.00	6%	0%	
B61974	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Site Audit: Storage Disk - Group IV	\$4,200.00	\$4,200.00	6%	0%	
B61977	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Storage Tape - Group I	\$263.00	\$263.00	6%	0%	
B61980	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Storage Tape - Group II	\$525.00	\$525.00	6%	0%	
B61983	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Without Site Audit: Storage Tape - Group III	\$1,050.00	\$1,050.00	6%	0%	
B61986	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Without Site Audit: Storage Tape - Group IV	\$2,100.00	\$2,100.00	6%	0%	
B61989	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Site Audit: Storage Tape - Group V	\$4,200.00	\$4,200.00	6%	0%	
B61992	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Site Audit: Storage Tape - Group VI	\$14,700.00	\$14,700.00	6%	0%	
B61995	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Racks - Basic	\$525.00	\$525.00	6%	0%	
B61998	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Switches - Group I	\$263.00	\$263.00	6%	0%	
B62001	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Without Site Audit: Switches - Group II	\$525.00	\$525.00	6%	0%	
B62004	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Without Site Audit: Switches - Group III	\$1,050.00	\$1,050.00	6%	0%	
B62007	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Without Site Audit: Switches - Group IV	\$1,575.00	\$1,575.00	6%	0%	
B62010	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Storage Disk - Group II	\$525.00	\$525.00	6%	0%	
B62011	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Storage Disk - Group III	\$1,050.00	\$1,050.00	6%	0%	
B62012	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Storage Disk - Group IV	\$2,100.00	\$2,100.00	6%	0%	
B62013	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Storage Tape - Group I	\$131.00	\$131.00	6%	0%	
B62014	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Storage Tape - Group II	\$263.00	\$263.00	6%	0%	
B62015	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Storage Tape - Group III	\$525.00	\$525.00	6%	0%	
B62016	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Storage Tape - Group IV	\$1,050.00	\$1,050.00	6%	0%	
B62017	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Storage Tape - Group V	\$2,100.00	\$2,100.00	6%	0%	
B62018	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Storage Tape - Group VI	\$7,350.00	\$7,350.00	6%	0%	
B62019	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Racks	\$263.00	\$263.00	6%	0%	
B62020	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Switches - Group I	\$131.00	\$131.00	6%	0%	
B62021	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Switches - Group II	\$263.00	\$263.00	6%	0%	
B62022	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Switches - Group III	\$525.00	\$525.00	6%	0%	
B62023	1 - Server	Enterprise Installation Services	Oracle	De-Installation Service, Switches - Group IV	\$788.00	\$788.00	6%	0%	
B63937	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Upgrade - Group I	\$263.00	\$263.00	6%	0%	
B63938	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Upgrade - Group II	\$525.00	\$525.00	6%	0%	

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B63939	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Upgrade - Group III	\$1,050.00	\$1,050.00	6%	0%	
B63940	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Upgrade - Group IV	\$1,575.00	\$1,575.00	6%	0%	
B63941	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Upgrade - Group V	\$2,100.00	\$2,100.00	6%	0%	
B63942	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Upgrade - Group VI	\$4,200.00	\$4,200.00	6%	0%	
B63943	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Upgrade - Group VII	\$6,300.00	\$6,300.00	6%	0%	
B63944	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Upgrade - Group VIII	\$8,400.00	\$8,400.00	6%	0%	
B63945	1 - Server	Enterprise Installation Services	Oracle	Oracle Standard System Installation Service, Basic: Upgrade - Group IX	\$10,500.00	\$10,500.00	6%	0%	
7101545	1 - Server	Disk Drives	Oracle	One 300 GB 15000 rpm 3.5-inch SAS HDD with bracket (for factory installation)	\$739.00	\$635.54	6%	14%	
TA-2.0M-SAS	1 - Server	Disk Drives	Oracle	SAS cable: 2 meters, mini shielded, array to host connection (for factory installation)	\$150.00	\$129.00	6%	14%	
X1132A-Z-N	1 - Server	Disk Drives	Oracle	Cable, SCSI, SCSI-3/VHDCI, 68-pin, 0.8m; (RoHS-6)	\$95.00	\$81.70	6%	14%	
X1136A-Z-N	1 - Server	Disk Drives	Oracle	Cable, SCSI, VHDCI/VHDCI, 68-pin, 0.8m; (RoHS-6)	\$95.00	\$81.70	6%	14%	
X1138A-Z-N	1 - Server	Disk Drives	Oracle	Cable, SCSI, VHDCI/VHDCI, 68-pin, 2m; (RoHS-6)	\$95.00	\$81.70	6%	14%	
X3830A-Z-N	1 - Server	Disk Drives	Oracle	Cable, SCSI, SCSI-3/VHDCI, 68-pin, 4m; (RoHS-6)	\$145.00	\$124.70	6%	14%	
X3830B-Z-N	1 - Server	Disk Drives	Oracle	Cable, SCSI VHDCI/VHDCI, 68-pin, 4m; (RoHS-6)	\$145.00	\$124.70	6%	14%	
X3831A-Z-N	1 - Server	Disk Drives	Oracle	Cable, SCSI, SCSI-3/VHDCI, 68-pin, 10m; (RoHS-6)	\$195.00	\$167.70	6%	14%	
X3831B-Z-N	1 - Server	Disk Drives	Oracle	Cable, SCSI, VHDCI/VHDCI, 68-pin, 10m; (RoHS-5)	\$195.00	\$167.70	6%	14%	
X3832A-Z-N	1 - Server	Disk Drives	Oracle	Cable, SCSI, SCSI-3/VHDCI, 68-pin, 2m; (RoHS-6)	\$100.00	\$86.00	6%	14%	
X9732A-Z-N	1 - Server	Disk Drives	Oracle	2M LC to LC FC Optical Cable RoHS-6 compliant	\$65.00	\$55.90	6%	14%	
X9733A-Z-N	1 - Server	Disk Drives	Oracle	5M LC to LC FC Optical Cable RoHS-6 compliant	\$80.00	\$68.80	6%	14%	
X9734A-Z-N	1 - Server	Disk Drives	Oracle	15M LC to LC FC Optical Cable RoHS-6 Compliant.	\$105.00	\$90.30	6%	14%	
X9736A-Z-N	1 - Server	Disk Drives	Oracle	25M LC to LC FC Optical Cable. RoHS-6 Compliant.	\$180.00	\$154.80	6%	14%	
X9738A-Z-N	1 - Server	Disk Drives	Oracle	50M LC to LC FC Optical Cable. RoHS-6 Compliant.	\$230.00	\$197.80	6%	14%	
XR8-SS1CR-300G15K	1 - Server	Disk Drives	Oracle	One 300 GB 15000 rpm 3.5-inch SAS HDD with bracket	\$739.00	\$635.54	6%	14%	
XTA-0.5M-SAS-N	1 - Server	Disk Drives	Oracle	Sun Storage 0.5m, mini, shielded, SAS cable; For connection between array and host; RoHS-6	\$95.00	\$81.70	6%	14%	
XTA-1.0M-SAS-N	1 - Server	Disk Drives	Oracle	Sun Storage 1.0m, mini, shielded, SAS cable; For connection between array and host; RoHS-6	\$110.00	\$94.60	6%	14%	
XTA-2.0M-SAS-N	1 - Server	Disk Drives	Oracle	Sun Storage 2.0m, mini, shielded, SAS cable; For connection between array and host; RoHS-6	\$150.00	\$129.00	6%	14%	
XTA-3.0M-SAS-N	1 - Server	Disk Drives	Oracle	Sun Storage 3.0m, mini, shielded, SAS cable; For connection between array and host; RoHS-6	\$175.00	\$150.50	6%	14%	
XTA-6.0M-SAS-N	1 - Server	Disk Drives	Oracle	Sun Storage 6.0m, mini, shielded, SAS cable; For connection between array and host; RoHS-6	\$325.00	\$279.50	6%	14%	
SOLZS-10KC9A9S-IP-N	1 - Server	CMT Server Configured Options	Oracle	Oracle Solaris 10 5/09 Operating System SPARC Pre-install (for factory installation)	\$0.00	\$0.00	6%	15%	
SOLZS-10LC9A9S-IP-N	1 - Server	CMT Server Configured Options	Oracle	Oracle Solaris 10 10/09 Operating System SPARC Pre-install (for factory installation)	\$0.00	\$0.00	6%	15%	
SOLZS-10M9A9S-FI-N	1 - Server	CMT Server Configured Options	Oracle	Oracle Solaris 10 preinstall UFS root	\$0.00	\$0.00	6%	15%	
SOLZS-10M9A9S-IP-N	1 - Server	CMT Server Configured Options	Oracle	Oracle Solaris 10 preinstall ZFS root	\$0.00	\$0.00	6%	15%	
Big Data Appliance X3-2 Full Rack	1 - Server	Big Data Appliance	Oracle	Big Data Appliance X3-2 Full Rack	\$450,000.00	\$382,500.00	6%	15%	
Big Data Appliance X3-2 Starter Rack	1 - Server	Big Data Appliance	Oracle	Big Data Appliance X3-2 Starter Rack	\$160,000.00	\$136,000.00	6%	15%	
Big Data Appliance X3-2 In-Rack Expansion	1 - Server	Big Data Appliance	Oracle	Big Data Appliance X3-2 In-Rack Expansion	\$160,000.00	\$136,000.00	6%	15%	
X2074A-F	1 - Server	10 Gigabit Ethernet Switches	Oracle	Sun 10 Gigabit Ethernet Switch: 1 RU switch with 72 ports. Front-to-rear airflow	\$42,956.00	\$36,512.60	6%	15%	
X2074A-R	1 - Server	10 Gigabit Ethernet Switches	Oracle	Sun 10 Gigabit Ethernet Switch: 1 RU switch with 72 ports. Rear-to-front airflow	\$43,056.00	\$36,597.60	6%	15%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
7105443	1 - Server	10 Gigabit Ethernet Switches	Oracle	Oracle Switch ES1-24, front-to-rear airflow (for factory installation)	\$12,992.00	\$11,043.20	6%	15%	
7105444	1 - Server	10 Gigabit Ethernet Switches	Oracle	Oracle Switch ES1-24, rear-to-front airflow (for factory installation)	\$12,992.00	\$11,043.20	6%	15%	
7105446	1 - Server	10 Gigabit Ethernet Switches	Oracle	Rack rail kit option (for factory installation)	\$888.00	\$754.80	6%	15%	
7107048	1 - Server	10 Gigabit Ethernet Switches	Oracle	Rack rail kit	\$1,066.00	\$906.10	6%	15%	
2124A	1 - Server	10 Gigabit Ethernet Switch Options	Oracle	QSFP parallel fiber optics short wave transceiver (for factory installation)	\$1,595.00	\$1,355.75	6%	15%	
X2124A-N	1 - Server	10 Gigabit Ethernet Switch Options	Oracle	QSFP parallel fiber optics short wave transceiver	\$1,595.00	\$1,355.75	6%	15%	
7100274	2 - Storage	Tape Options	Oracle	SAS cable: 3 meters, 2x1 (for factory installation)	\$200.00	\$152.00	12%	24%	
7100275	2 - Storage	Tape Options	Oracle	SAS cable: 3 meters, 2x1	\$200.00	\$152.00	12%	24%	
7100276	2 - Storage	Tape Options	Oracle	4X mini SAS cable: 3 meters, 1x1, shielded (for factory installation)	\$120.00	\$91.20	12%	24%	
7100277	2 - Storage	Tape Options	Oracle	4X mini SAS cable: 3 meters, 1x1, shielded (for factory installation)	\$120.00	\$91.20	12%	24%	
333U-10-10-C14	2 - Storage	Tape Options	Oracle	Power cord: Jumper, 1.0 meter, straight IEC60320-2-2 Sheet E (C14) plug, right angle IEC60320-1-C13 connector, 10 A, 250 VAC	\$40.00	\$30.40	12%	24%	
333V-02-10-C14	2 - Storage	Tape Options	Oracle	Power cord: Jumper, straight plug-connector, 0.2 meter, IEC60320-2-2 Sheet E (C14) plug, IEC60320-1-C13 connector, 10 A, 250 VAC	\$40.00	\$30.40	12%	24%	
333V-10-10-C14	2 - Storage	Tape Options	Oracle	Power cord: Jumper, straight plug-connector, 1.0 meter, IEC60320-2-2 Sheet E (C14) plug, IEC60320-1-C13 connector, 10 A, 250 VAC	\$40.00	\$30.40	12%	24%	
333V-29-10-NPLG	2 - Storage	Tape Options	Oracle	Power cord: Jumper, 2.9 meters, IEC60320-1-C13 connector, 10 A, 250 VAC	\$40.00	\$30.40	12%	24%	
CABLE10148031-Z-N	2 - Storage	Tape Options	Oracle	Ultra SCSI cable: LVD/SE	\$80.00	\$60.80	12%	24%	
CABLE10187000-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: 3 meters, 68MD-68MD	\$100.00	\$76.00	12%	24%	
CABLE10187003-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: 6 meters, 68MD-68VHDCI	\$176.00	\$133.76	12%	24%	
CABLE10187004-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: universal, 300 millimeters, 68MD-68MD	\$65.00	\$49.40	12%	24%	
CABLE10187008-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: universal, 3 meters, 68MD-68MD	\$109.00	\$82.84	12%	24%	
CABLE10187009-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: universal, 5 meters, 68MD-68MD	\$137.00	\$104.12	12%	24%	
CABLE10187010-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: universal, 10 meters, 68MD-68MD	\$230.00	\$174.80	12%	24%	
CABLE10187011-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: universal, 3 meters, 68MD-68VHDCI	\$166.00	\$126.16	12%	24%	
CABLE10187012-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: universal, 5 meters, 68MD-68VHDCI	\$188.00	\$142.88	12%	24%	
CABLE10187013-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: universal, 10 meters, 68MD-68VHDCI	\$231.00	\$175.56	12%	24%	
CABLE10187014-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: universal, 2 meters, 68MD-68VHDCI	\$168.00	\$127.68	12%	24%	
CABLE10187015-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: LVD, 3 meters, 68MD-VHDCI	\$156.00	\$118.56	12%	24%	
CABLE10187016-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: LVD, 5 meters, 68MD-VHDCI	\$171.00	\$129.96	12%	24%	
CABLE10187017-Z-N	2 - Storage	Tape Options	Oracle	SCSI cable: LVD, 10 meters, 68MD-VHDCI	\$198.00	\$150.48	12%	24%	
CABLE10187033-Z-A	2 - Storage	Tape Options	Oracle	StorageTek cable assembly: 8 feet, 24 awg, shld, cat5E (for factory installation)	\$22.00	\$16.72	12%	24%	
CABLE10187033-Z-N	2 - Storage	Tape Options	Oracle	Cable assembly: 8 feet, 24 awg, shld, cat 5E	\$22.00	\$16.72	12%	24%	
CABLE10187034-Z-A	2 - Storage	Tape Options	Oracle	StorageTek cable assembly: 35 feet, 24 awg, shld, cat5E (for factory installation)	\$32.00	\$24.32	12%	24%	
CABLE10187034-Z-N	2 - Storage	Tape Options	Oracle	Cable assembly: 35 feet, 24 awg, shld, cat 5E	\$32.00	\$24.32	12%	24%	
CABLE10187035-Z-A	2 - Storage	Tape Options	Oracle	StorageTek cable assembly: 50 inch, 24 awg, shld, cat5E (for factory installation)	\$29.00	\$22.04	12%	24%	
CABLE10187035-Z-N	2 - Storage	Tape Options	Oracle	Cable assembly: 50 inches, 24 awg, shld, cat 5E	\$29.00	\$22.04	12%	24%	

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CABLE10187037-Z-A	2 - Storage	Tape Options	Oracle	StorageTek cable assembly: 55 feet, 24 awg, shld, cat5E (for factory installation)	\$43.00	\$32.68	12%	24%	
CABLE10187037-Z-N	2 - Storage	Tape Options	Oracle	Cable assembly: 55 feet, 24 awg, shld, cat 5E	\$43.00	\$32.68	12%	24%	
CABLE10800285-Z-N	2 - Storage	Tape Options	Oracle	ESCON-ESCON cable: plenum, 13 meters, 62.5/125	\$112.00	\$85.12	12%	24%	
CABLE10800288-Z-N	2 - Storage	Tape Options	Oracle	ESCON-ESCON cable: plenum, 107 meters, 62.5/125	\$473.00	\$359.48	12%	24%	
CABLE10800289-Z-N	2 - Storage	Tape Options	Oracle	ESCON-ESCON cable: riser, 13 meters, 62.5/125	\$107.00	\$81.32	12%	24%	
CABLE10800292-Z-N	2 - Storage	Tape Options	Oracle	ESCON-ESCON cable: riser, 107 meters, 62.5/125	\$430.00	\$326.80	12%	24%	
CABLE10800294-Z-N	2 - Storage	Tape Options	Oracle	FC cable: plenum, 10 meters, duplex, SC-SC, 50/125	\$64.00	\$48.64	12%	24%	
CABLE10800295-Z-N	2 - Storage	Tape Options	Oracle	FC cable: plenum, 50 meters, duplex, SC-SC, 50/125	\$141.00	\$107.16	12%	24%	
CABLE10800298-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 50 meters, duplex, SC-SC, 50/125	\$129.00	\$98.04	12%	24%	
CABLE10800302-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 3 meters, duplex, single mode, riser, LC-LC connectors (for factory installation)	\$62.00	\$47.12	12%	24%	
CABLE10800304-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 100 meters, duplex, LC-SC, 9/125	\$204.00	\$155.04	12%	24%	
CABLE10800305-Z-N	2 - Storage	Tape Options	Oracle	FC cable: plenum, 100 meters, duplex, LC-LC, 9/125	\$232.00	\$176.32	12%	24%	
CABLE10800306-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 100 meters, 9/125, duplex, riser, LC-LC connectors (for factory installation)	\$207.00	\$157.32	12%	24%	
CABLE10800306-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 100 meters, duplex, LC-LC, 9/125	\$207.00	\$157.32	12%	24%	
CABLE10800307-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: OM2, 1 meter, 50/125, duplex, riser, LC-LC connectors (for factory installation)	\$59.00	\$44.84	12%	24%	
CABLE10800307-Z-N	2 - Storage	Tape Options	Oracle	StorageTek FC cable: OM2, 1 meter, 50/125, duplex, riser, LC-LC connectors	\$59.00	\$44.84	12%	24%	
CABLE10800308-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: OM2, 2 meters, 50/125, duplex, riser, LC-LC connectors (for factory installation)	\$63.00	\$47.88	12%	24%	
CABLE10800308-Z-N	2 - Storage	Tape Options	Oracle	StorageTek FC cable: OM2, 2 meters, 50/125, duplex, riser, LC-LC connectors	\$63.00	\$47.88	12%	24%	
CABLE10800310-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: OM2, 10 meters, 50/125, duplex, riser, LC-LC connectors (for factory installation)	\$76.00	\$57.76	12%	24%	
CABLE10800310-Z-N	2 - Storage	Tape Options	Oracle	StorageTek FC cable: OM2, 10 meters, 50/125, duplex, riser, LC-LC connectors	\$76.00	\$57.76	12%	24%	
CABLE10800311-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 50 meters, 50/125, duplex, riser, LC-LC connectors (for factory installation)	\$154.00	\$117.04	12%	24%	
CABLE10800311-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 50 meters, duplex, LC-LC, 50/125	\$154.00	\$117.04	12%	24%	
CABLE10800312-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 100 meters, 50/125, duplex, riser, LC-LC connectors (for factory installation)	\$252.00	\$191.52	12%	24%	
CABLE10800312-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 100 meters, duplex, LC-LC, 50/125	\$252.00	\$191.52	12%	24%	
CABLE10800313-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: OM2, 10 meters, 50/125, duplex, plenum, LC-LC connectors (for factory installation)	\$79.00	\$60.04	12%	24%	
CABLE10800313-Z-N	2 - Storage	Tape Options	Oracle	StorageTek FC cable: OM2, 10 meters, 50/125, duplex, plenum, LC-LC connectors	\$79.00	\$60.04	12%	24%	
CABLE10800314-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 50 meters, 50/125, duplex, plenum, LC-LC connectors (for factory installation)	\$167.00	\$126.92	12%	24%	
CABLE10800314-Z-N	2 - Storage	Tape Options	Oracle	FC cable: plenum, 50 meters, duplex, LC-LC, 50/125	\$167.00	\$126.92	12%	24%	
CABLE10800315-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 100 meters, 50/125, duplex, plenum, LC-LC connectors (for factory installation)	\$277.00	\$210.52	12%	24%	
CABLE10800315-Z-N	2 - Storage	Tape Options	Oracle	FC cable: plenum, 100 meters, duplex, LC-LC, 50/125	\$277.00	\$210.52	12%	24%	
CABLE10800316-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 0.5 meter, duplex, LC-LC, 50/125	\$57.00	\$43.32	12%	24%	

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CABLE10800317-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 10 meters, duplex, LC-SC, 50/125	\$73.00	\$55.48	12%	24%	
CABLE10800320-Z-N	2 - Storage	Tape Options	Oracle	FC cable: plenum, 10 meters, duplex, LC-SC, 50/125	\$76.00	\$57.76	12%	24%	
CABLE10800321-Z-N	2 - Storage	Tape Options	Oracle	FC cable: plenum, 50 meters, duplex, LC-SC, 50/125	\$164.00	\$124.64	12%	24%	
CABLE10800325-Z-N	2 - Storage	Tape Options	Oracle	ESCON-MT-RJ cable: riser, 31 meters, 62.5/125	\$143.00	\$108.68	12%	24%	
CABLE10800326-Z-N	2 - Storage	Tape Options	Oracle	ESCON-MT-RJ cable: riser, 61 meters, 62.5/125	\$188.00	\$142.88	12%	24%	
CABLE10800327-Z-N	2 - Storage	Tape Options	Oracle	ESCON-MT-RJ cable: plenum, 13 meters, 62.5/125	\$86.00	\$65.36	12%	24%	
CABLE10800330-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 10 meters, 9/125, duplex, plenum, LC-LC connectors (for factory installation)	\$74.00	\$56.24	12%	24%	
CABLE10800330-Z-N	2 - Storage	Tape Options	Oracle	FC cable: plenum 10 meters, duplex, LC-LC, 9/125	\$74.00	\$56.24	12%	24%	
CABLE10800331-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 10 meters, 9/125, duplex, riser, LC-LC connectors (for factory installation)	\$72.00	\$54.72	12%	24%	
CABLE10800332-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 50 meters, 9/125, duplex, plenum, LC-LC connectors (for factory installation)	\$144.00	\$109.44	12%	24%	
CABLE10800332-Z-N	2 - Storage	Tape Options	Oracle	FC cable: plenum, 50 meters, duplex, LC-LC, 9/125	\$144.00	\$109.44	12%	24%	
CABLE10800333-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 50 meters, 9/125, duplex, riser, LC-LC connectors (for factory installation)	\$132.00	\$100.32	12%	24%	
CABLE10800333-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 50 meters, duplex, LC-LC, 9/125	\$132.00	\$100.32	12%	24%	
CABLE10800334-Z-N	2 - Storage	Tape Options	Oracle	FC cable: plenum, 10 meters, duplex, LC-SC, 9/125	\$72.00	\$54.72	12%	24%	
CABLE10800340-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 3 meters, 50/125, duplex, riser, LC-LC connectors (for factory installation)	\$63.00	\$47.88	12%	24%	
CABLE10800340-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 3 meters, duplex, LC-LC, 50/125	\$63.00	\$47.88	12%	24%	
CABLE10800341-Z-A	2 - Storage	Tape Options	Oracle	StorageTek FC cable: 5 meters, 50/125, duplex, riser, LC-LC connectors (for factory installation)	\$66.00	\$50.16	12%	24%	
CABLE10800341-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 5 meters, duplex, LC-LC, 50/125	\$66.00	\$50.16	12%	24%	
CABLE10800345-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 2 meters, duplex, LC-SC, 50/125	\$55.00	\$41.80	12%	24%	
CABLE10800346-Z-N	2 - Storage	Tape Options	Oracle	FC cable: riser, 5 meters, duplex, LC-SC, 50/125	\$64.00	\$48.64	12%	24%	
PWRCORD10083243-A	2 - Storage	Tape Options	Oracle	Power cord: Japan, 2.5 meters, MET1 plug, IEC60320-1-C13 connector, 15 A (for factory installation)	\$40.00	\$30.40	12%	24%	
PWRCORD10083243-N	2 - Storage	Tape Options	Oracle	Power cord: Japan, 2.5 meters, MET1 plug, IEC60320-1-C13 connector, 15 A	\$40.00	\$30.40	12%	24%	
PWRCORD10083244-A	2 - Storage	Tape Options	Oracle	Power cord: Australia, 2.5 meters, SA3112 plug, IEC60320-1-C13 connector, 10 A (for factory installation)	\$35.00	\$26.60	12%	24%	
PWRCORD10083244-N	2 - Storage	Tape Options	Oracle	Power cord: Australia, 2.5 meters, SA3112 plug, IEC60320-1-C13 connector, 10 A	\$35.00	\$26.60	12%	24%	
PWRCORD10083245-A	2 - Storage	Tape Options	Oracle	Power cord: Italy, 2.5 meters, CEI23 plug, IEC60320-1-C13 connector, 10 A (for factory installation)	\$35.00	\$26.60	12%	24%	
PWRCORD10083245-N	2 - Storage	Tape Options	Oracle	Power cord: Italy, 2.5 meters, CEI23 plug, IEC60320-1-C13 connector, 10 A	\$35.00	\$26.60	12%	24%	
PWRCORD10083246-A	2 - Storage	Tape Options	Oracle	Power cord: Switzerland, 2.5 meters, SEV1011 plug, 10 A, IEC60320-1-C13 connector, 10 A (for factory installation)	\$40.00	\$30.40	12%	24%	
PWRCORD10083246-N	2 - Storage	Tape Options	Oracle	Power cord: Switzerland, 2.5 meters, SEV1011 plug, IEC60320-1-C13 connector, 10 A	\$40.00	\$30.40	12%	24%	
PWRCORD10083247-A	2 - Storage	Tape Options	Oracle	Power cord: United Kingdom, 2.5 meters, BS1363A plug, 10 A, IEC60320-1-C13 connector, 10 A (for factory installation)	\$30.00	\$22.80	12%	24%	
PWRCORD10083247-N	2 - Storage	Tape Options	Oracle	Power cord: United Kingdom, 2.5 meters, BS1363A plug, IEC60320-1-C13 connector, 10 A	\$30.00	\$22.80	12%	24%	
PWRCORD10083248-A	2 - Storage	Tape Options	Oracle	Power cord: Denmark, 2.5 meters, DEMKO107 plug, IEC60320-1-C13 connector, 10 A (for factory installation)	\$90.00	\$68.40	12%	24%	

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PWRCORD1008 3248-N	2 - Storage	Tape Options	Oracle	Power cord: Denmark, 2.5 meters, DEMKO107 plug, IEC60320-1-C13 connector, 10 A	\$90.00	\$68.40	12%	24%	
PWRCORD1008 3636-A	2 - Storage	Tape Options	Oracle	Power cord: South Africa, 2.5 meters, BS546 plug, IEC60320-1-C13 connector, 16 A (for factory installation)	\$50.00	\$38.00	12%	24%	
PWRCORD1008 3636-N	2 - Storage	Tape Options	Oracle	Power cord: South Africa, 2.5 meters, BS546 plug, IEC60320-1-C13 connector, 16 A	\$50.00	\$38.00	12%	24%	
PWRCORD1018 7018-A	2 - Storage	Tape Options	Oracle	Power cord: Europe, 2.5 meters, CEE 7/VII plug, IEC60320-1-C13 connector, 10 A (for factory installation)	\$20.00	\$15.20	12%	24%	
PWRCORD1018 7018-N	2 - Storage	Tape Options	Oracle	Power cord: Europe, 2.5 meters, CEE 7/VII plug, IEC60320-1-C13 connector, 10 A	\$20.00	\$15.20	12%	24%	
PWRCORD1018 7019-A	2 - Storage	Tape Options	Oracle	Power cord: North America and Asia, 2.3 meters, NEMA 5-15P plug, IEC60320-1-C13 connector, 10 A (for factory installation)	\$15.00	\$11.40	12%	24%	
PWRCORD1018 7019-N	2 - Storage	Tape Options	Oracle	Power cord: North America and Asia, 2.3 meters, NEMA 5-15P plug, IEC60320-1-C13 connector, 10 A	\$15.00	\$11.40	12%	24%	
PWRCORD1018 7020-A	2 - Storage	Tape Options	Oracle	Power cord: North America and Asia, 3.0 meters, NEMA 6-15P plug, IEC60320-1-C13 connector, 13 A (for factory installation)	\$35.00	\$26.60	12%	24%	
PWRCORD1018 7020-N	2 - Storage	Tape Options	Oracle	Power cord: North America and Asia, 3 meters, NEMA 6-15P plug, IEC60320-1-C13 connector, 13 A	\$35.00	\$26.60	12%	24%	
PWRCORD1018 7021-N	2 - Storage	Tape Options	Oracle	Power cord: North America, 2.5 meters, C19 connector, 13 A	\$35.00	\$26.60	12%	24%	
PWRCORD1018 7022-N	2 - Storage	Tape Options	Oracle	Power cord: Europe, 3 meters, C19 connector, 13 A	\$120.00	\$91.20	12%	24%	
PWRCORD1018 7023-N	2 - Storage	Tape Options	Oracle	Power cord: North America, 2.5 meters, C19 connector, 15 A	\$185.00	\$140.60	12%	24%	
PWRCORD1018 7024-A	2 - Storage	Tape Options	Oracle	Power cord: North America and Asia, 2.5 meters, NEMA L6-15P plug, IEC60320-1-C13 connector, 13 A (for factory installation)	\$155.00	\$117.80	12%	24%	
PWRCORD1018 7025-N	2 - Storage	Tape Options	Oracle	Power cord: North America, 3 meters, C19 connector, 13 A	\$115.00	\$87.40	12%	24%	
PWRCORD1018 7026-N	2 - Storage	Tape Options	Oracle	Sun StorageTek CordSet,16AWG,SJT,L6-15P,C19, RoHS-5	\$150.00	\$114.00	12%	24%	
PWRCORD1018 7027-N	2 - Storage	Tape Options	Oracle	Power cord: Europe, 2.5 meters, C19 connector, 16 A	\$175.00	\$133.00	12%	24%	
PWRCORD1018 7028-N	2 - Storage	Tape Options	Oracle	Power cord: Japan, 2.5 meters, C19 connector, 15 A	\$190.00	\$144.40	12%	24%	
PWRCORD1018 7029-N	2 - Storage	Tape Options	Oracle	Power cord: Australia, 2.5 meters, C19 connector, 10 A	\$145.00	\$110.20	12%	24%	
PWRCORD1018 7030-N	2 - Storage	Tape Options	Oracle	Power cord: Italy, 2.5 meters, C19 connector, 10 A	\$105.00	\$79.80	12%	24%	
PWRCORD1018 7031-N	2 - Storage	Tape Options	Oracle	Power cord: United Kingdom, 2.5 meters, C19 connector, 10 A	\$70.00	\$53.20	12%	24%	
PWRCORD1018 7032-N	2 - Storage	Tape Options	Oracle	Power cord: South Africa, 2.5 meters, C19 connector, 16 A	\$130.00	\$98.80	12%	24%	
PWRCORD1018 7045-A	2 - Storage	Tape Options	Oracle	Power cord: Jumper, 2.5 meters, C14 plug, IEC60320-1-C13 connector, 10 A (for factory installation)	\$10.00	\$7.60	12%	24%	
PWRCORD1018 7045-N	2 - Storage	Tape Options	Oracle	Power cord: Jumper, 2.5 meters, C14 plug, IEC60320-1-C13 connector, 10 A	\$10.00	\$7.60	12%	24%	
PWRCORD1018 7047-N	2 - Storage	Tape Options	Oracle	Sun StorageTek CORD,3,PWR,F,IEC320,HAR,NOPLG, RoHS-5	\$110.00	\$83.60	12%	24%	
PWRCORD1018 7048-A	2 - Storage	Tape Options	Oracle	Power cord: North America and Asia, 2.3 meters, NEMA 5-15P plug, IEC60320-1-C13 connector, 15 A (for factory installation)	\$40.00	\$30.40	12%	24%	
PWRCORD1018 7048-N	2 - Storage	Tape Options	Oracle	Power cord: North America and Asia, 2.3 meters, NEMA 5-15P plug, IEC60320-1-C13 connector, 15 A	\$40.00	\$30.40	12%	24%	
PWRCORD1018 7055-N	2 - Storage	Tape Options	Oracle	Sun StorageTek CORD,18,3,SVT,1M,M/SHFRT, RoHS-5	\$20.00	\$15.20	12%	24%	
PWRCORD1018 7057-A	2 - Storage	Tape Options	Oracle	Power cord: Jumper, 3.0 meters, C14 plug, IEC60320-1-C13 connector, 10 A (for factory installation)	\$40.00	\$30.40	12%	24%	
PWRCORD1018 7057-N	2 - Storage	Tape Options	Oracle	Power cord: Jumper, 3 meters, C14 plug, IEC60320-1-C13 connector, 10 A	\$40.00	\$30.40	12%	24%	
PWRCORD1018 7061-A	2 - Storage	Tape Options	Oracle	Power cord: North America and Asia, 3.0 meters, NEMA 5-15P plug, IEC60320-1-C13 connector, 15 A (for factory installation)	\$35.00	\$26.60	12%	24%	
PWRCORD1018 7061-N	2 - Storage	Tape Options	Oracle	Power cord: North America and Asia, 3 meters, NEMA 5-15P plug, IEC60320-1-C13 connector, 15 A	\$35.00	\$26.60	12%	24%	

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PWRCORD1018 7064-N	2 - Storage	Tape Options	Oracle	Sun StorageTek CordSet,SJT,IEC320,18AWG,8IN, RoHS-5	\$25.00	\$19.00	12%	24%	
PWRCORD1018 7065-N	2 - Storage	Tape Options	Oracle	Sun StorageTek CordSet,14AWG,SJT,L5-15P,C19, RoHS-5	\$130.00	\$98.80	12%	24%	
PWRCORD1018 7067-N	2 - Storage	Tape Options	Oracle	Cord,SVT,C13 M&F,1M	\$0.00	\$0.00	12%	24%	
PWRCORD1018 7086-A	2 - Storage	Tape Options	Oracle	Power cord: Taiwan, 2.5 meters, CNS10917 plug, IEC60320-1-C13 connector, 10 A (for factory installation)	\$50.00	\$38.00	12%	24%	
PWRCORD1018 7086-N	2 - Storage	Tape Options	Oracle	Power cord: Taiwan, 2.5 meters, CNS10917 plug, IEC60320-1-C13 connector, 10 A	\$50.00	\$38.00	12%	24%	
PWRCORD4197 28301-N	2 - Storage	Tape Options	Oracle	Power cord: North America, 10 feet	\$635.00	\$482.60	12%	24%	
PWRCORD4197 28701-N	2 - Storage	Tape Options	Oracle	Power cord: harmonized, N, 3.15 meters	\$155.00	\$117.80	12%	24%	
T10AB-FCFI-SL3-Z-N	2 - Storage	Tape Options	Oracle	StorageTek T10000A or T10000B tape drive: conversion kit for drive migration from StorageTek 9310, StorageTek L5500, StorageTek L1400, StorageTek L180, and StorageTek L700 to StorageTek SL3000	\$3,500.00	\$2,660.00	12%	24%	
X984/T10K-2GB-LW-N	2 - Storage	Tape Options	Oracle	Single 2 GB long wave SFP for single port to dual port upgrades and short wave to long wave conversions	\$2,000.00	\$1,520.00	12%	24%	
X984/T10K-2GB-SW-N	2 - Storage	Tape Options	Oracle	Single 2 GB short wave SFP for single port to dual port upgrades and long wave to short wave conversions	\$2,000.00	\$1,520.00	12%	24%	
MCLTO4-CASE-HOR-N	2 - Storage	Tape Media	Oracle	StorageTek LTO4 tape media: horizontal label, jewel case, pack of 20	\$697.00	\$529.72	12%	24%	
MCLTO4-CASEUNLBL-N	2 - Storage	Tape Media	Oracle	StorageTek LTO4 tape media: no label, jewel case, pack of 20	\$697.00	\$529.72	12%	24%	
MCLTO4-CASE-VERT-N	2 - Storage	Tape Media	Oracle	StorageTek LTO4 tape media: vertical label, jewel case, pack of 20	\$697.00	\$529.72	12%	24%	
MCLTO4-LBPK-HOR-N	2 - Storage	Tape Media	Oracle	StorageTek LTO4 tape media: horizontal label, library pack, pack of 20	\$697.00	\$529.72	12%	24%	
MCLTO4-LBPKUNLBL-N	2 - Storage	Tape Media	Oracle	StorageTek LTO4 tape media: no label, library pack, pack of 20	\$697.00	\$529.72	12%	24%	
MCLTO4-LBPK-VERT-N	2 - Storage	Tape Media	Oracle	StorageTek LTO4 tape media: vertical label, library pack, pack of 20	\$697.00	\$529.72	12%	24%	
MCLTO4-WORM-HOR-N	2 - Storage	Tape Media	Oracle	StorageTek LTO4 tape media: WORM, horizontal label, jewel case, pack of 20	\$867.00	\$658.92	12%	24%	
MCLTO4-WORM-UNL-N	2 - Storage	Tape Media	Oracle	StorageTek LTO4 tape media: WORM, no label, jewel case, pack of 20	\$867.00	\$658.92	12%	24%	
MCLTO4-WORM-VERT-N	2 - Storage	Tape Media	Oracle	StorageTek LTO4 tape media: WORM, vertical label, jewel case, pack of 20	\$867.00	\$658.92	12%	24%	
MCLTO5-CASE-HOR	2 - Storage	Tape Media	Oracle	StorageTek LTO media: horizontal label, jewel case, pack of 20	\$818.00	\$621.68	12%	24%	
MCLTO5-CASE-UNLBL	2 - Storage	Tape Media	Oracle	StorageTek LTO media: no label, jewel case, pack of 20	\$809.00	\$614.84	12%	24%	
MCLTO5-CASE-VERT	2 - Storage	Tape Media	Oracle	StorageTek LTO media: vertical label, jewel case, pack of 20	\$818.00	\$621.68	12%	24%	
MCLTO5-LBPK-HOR	2 - Storage	Tape Media	Oracle	StorageTek LTO media: horizontal label, library pack, pack of 20	\$818.00	\$621.68	12%	24%	
MCLTO5-LBPK-UNLBL	2 - Storage	Tape Media	Oracle	StorageTek LTO media: no label, library pack, pack of 20	\$809.00	\$614.84	12%	24%	
MCLTO5-LBPK-VERT	2 - Storage	Tape Media	Oracle	StorageTek LTO media: vertical label, library pack, pack of 20	\$818.00	\$621.68	12%	24%	
MCLTO5-WORM-HOR	2 - Storage	Tape Media	Oracle	StorageTek LTO5 tape media: WORM, horizontal label, jewel case, pack of 20	\$925.00	\$703.00	12%	24%	
MCLTO5-WORM-UNL	2 - Storage	Tape Media	Oracle	StorageTek LTO5 tape media: WORM , no label, jewel case, pack of 20	\$925.00	\$703.00	12%	24%	
MCLTO5-WORM-VERT	2 - Storage	Tape Media	Oracle	StorageTek LTO5 tape media: WORM, vertical label, jewel case, pack of 20	\$925.00	\$703.00	12%	24%	
MCLTOCL-5PK-LBL-N	2 - Storage	Tape Media	Oracle	StorageTek LTO universal cleaning cartridge: labeled, pack of 5	\$328.00	\$249.28	12%	24%	
MCLTOCL-5PKUNLBL-N	2 - Storage	Tape Media	Oracle	StorageTek LTO universal cleaning cartridge: no label, pack of 5	\$327.00	\$248.52	12%	24%	

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MCT10K2CL-5PK-LBL	2 - Storage	Tape Media	Oracle	StorageTek T10000 cleaning cartridges: universal, labeled, pack of 5	\$822.00	\$624.72	12%	24%	
MCT10K2CL-5PK-ULBL	2 - Storage	Tape Media	Oracle	StorageTek T10000 cleaning cartridges: universal, no label, pack of 5	\$812.00	\$617.12	12%	24%	
MCT10K2S-UNLBL	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: sport, no label, not initialized, pack of 20	\$3,699.00	\$2,811.24	12%	24%	
MCT10K2-UNLBL	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: no label, not initialized, pack of 20	\$5,440.00	\$4,134.40	12%	24%	
MCT10K2V-SP-UNLBL	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: volsafe sport, no label, not initialized, pack of 20	\$3,869.00	\$2,940.44	12%	24%	
MCT10K2V-UNLBL	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: volsafe, no label, not initialized, pack of 20	\$5,610.00	\$4,263.60	12%	24%	
MCT10K-UNLBL-N	2 - Storage	Tape Media	Oracle	StorageTek T10000 tape cartridge: data, no label, not initialized, pack of 20	\$2,860.00	\$2,173.60	12%	24%	
MCT10S-UNLBL-N	2 - Storage	Tape Media	Oracle	StorageTek T10000 tape cartridge: sport, no label, not initialized, pack of 20	\$2,100.00	\$1,596.00	12%	24%	
MCT10V-SP-UNLBL-N	2 - Storage	Tape Media	Oracle	StorageTek T10000 tape cartridge: volsafe sport, no label, not initialized, pack of 20	\$2,500.00	\$1,900.00	12%	24%	
MCT10V-UNLBL-N	2 - Storage	Tape Media	Oracle	StorageTek T10000 tape cartridge: volsafe, no label, not initialized, pack of 20	\$3,500.00	\$2,660.00	12%	24%	
7105335	2 - Storage	Tape Media	Oracle	StorageTek LTO6 media: labeled, pack of 20	\$1,610.00	\$1,223.60	12%	24%	
7105340	2 - Storage	Tape Media	Oracle	StorageTek LTO6 media: library pack packaging (for factory installation)	\$204.00	\$155.04	12%	24%	
7105355	2 - Storage	Tape Media	Oracle	StorageTek LTO6 media: jewel case packaging (for factory installation)	\$204.00	\$155.04	12%	24%	
7105356	2 - Storage	Tape Media	Oracle	StorageTek LTO6 media: vertical labels (for factory installation)	\$17.00	\$12.92	12%	24%	
7105358	2 - Storage	Tape Media	Oracle	StorageTek LTO6 media: horizontal labels (for factory installation)	\$17.00	\$12.92	12%	24%	
7105359	2 - Storage	Tape Media	Oracle	StorageTek LTO6 media: no label, library pack, pack of 20	\$1,814.00	\$1,378.64	12%	24%	
7105360	2 - Storage	Tape Media	Oracle	StorageTek LTO6 media: no label, jewel case, pack of 20	\$1,814.00	\$1,378.64	12%	24%	
7105361	2 - Storage	Tape Media	Oracle	StorageTek LTO6 media: WORM, no label, jewel case, pack of 20	\$1,914.00	\$1,454.64	12%	24%	
7106219	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: standard, pack of 20	\$5,440.00	\$4,134.40	12%	24%	
7106220	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: volsafe, pack of 20	\$5,610.00	\$4,263.60	12%	24%	
7106221	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: sport, pack of 20	\$3,699.00	\$2,811.24	12%	24%	
7106222	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: volsafe sport, pack of 20	\$3,869.00	\$2,940.44	12%	24%	
7106223	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: labeling option, vibrant horizontal (for factory installation)	\$15.00	\$11.40	12%	24%	
7106224	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: labeling option, vibrant vertical (for factory installation)	\$15.00	\$11.40	12%	24%	
7106225	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: labeling option, sport, vibrant horizontal (for factory installation)	\$15.00	\$11.40	12%	24%	
7106226	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: labeling option, sport, vibrant vertical (for factory installation)	\$15.00	\$11.40	12%	24%	
7106227	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: initialization option, no initialization (for factory installation)	\$0.00	\$0.00	12%	24%	
7106228	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: initialization option, T10000C format, ASCII (for factory installation)	\$15.00	\$11.40	12%	24%	
7106229	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: initialization option, T10000C format, AS400 (for factory installation)	\$15.00	\$11.40	12%	24%	
7106230	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: initialization option, T10000C format, EBCDIC (for factory installation)	\$15.00	\$11.40	12%	24%	
7106231	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: initialization option, T10000C format, Unisys (for factory installation)	\$15.00	\$11.40	12%	24%	
7106870	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: initialization option, T10000D format, ASCII (for factory installation)	\$15.00	\$11.40	12%	24%	
7106871	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: initialization option, T10000D format, AS400 (for factory installation)	\$15.00	\$11.40	12%	24%	
7106872	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: initialization option, T10000D format, EBCDIC (for factory installation)	\$15.00	\$11.40	12%	24%	
7106873	2 - Storage	Tape Media	Oracle	StorageTek T10000 T2 tape cartridge: initialization option, T10000D format, Unisys (for factory installation)	\$15.00	\$11.40	12%	24%	

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7103996	2 - Storage	Tape Library Features	Oracle	StorageTek Tape Analytics for StorageTek SL8500 modular library system - Integrated Software Option - per Tape Library Metric	\$32,000.00	\$24,320.00	12%	24%	
7103997	2 - Storage	Tape Library Features	Oracle	StorageTek Tape Analytics for StorageTek SL3000 modular library system - Integrated Software Option - per Tape Library Metric	\$16,000.00	\$12,160.00	12%	24%	
7103998	2 - Storage	Tape Library Features	Oracle	StorageTek Tape Analytics for StorageTek SL500 or StorageTek SL150 modular library system - Integrated Software Option - per Tape Library Metric	\$8,000.00	\$6,080.00	12%	24%	
7106925	2 - Storage	Tape Library Features	Oracle	StorageTek Linear Tape File System, Library Edition for StorageTek SL3000 modular library system - Integrated Software Option - per Tape Library Metric	\$34,000.00	\$25,840.00	12%	24%	
7106926	2 - Storage	Tape Library Features	Oracle	StorageTek Linear Tape File System, Library Edition for StorageTek SL8500 modular library system - Integrated Software Option - per Tape Library Metric	\$89,000.00	\$67,640.00	12%	24%	
9840D-EKEY-A-N	2 - Storage	Tape Encryption	Oracle	Encryption for StorageTek T9840D tape drives: activation permit for 1 tape drive	\$5,000.00	\$3,800.00	12%	24%	
CRYPTO-1XT023UP	2 - Storage	Tape Encryption	Oracle	Oracle Key Manager appliance: upgrade from StorageTek Crypto Key Management System release 1.x to release 2.3	\$21,000.00	\$15,960.00	12%	24%	
CRYPTO-2X-9310-Z-N	2 - Storage	Tape Encryption	Oracle	Sun StorageTek crypto kit for use with 9310 libraries. 24-port ethernet switch and cables for installation in 9310 plus 16-port ethernet switch and cables for connection to KMA externally. Rack mounting HW. RoHS 5 compliant.	\$5,000.00	\$3,800.00	12%	24%	
CRYPTO-2X-9741E-N	2 - Storage	Tape Encryption	Oracle	Sun StorageTek crypto kit for use with 9310 libraries. 24-port ethernet switch, cables, and rack mount HW for installation within 9741E cabinet. One required for each additional 9741E cabinet used for crypto. RoHS 5 compliant.	\$5,000.00	\$3,800.00	12%	24%	
CRYPTO-2X-L7/14-N	2 - Storage	Tape Encryption	Oracle	Sun StorageTek crypto kit for use with L180/700/1400 libraries. 16-port ethernet switch, cables, and mounting HW for installation within L-series libraries. RoHS 5 compliant.	\$8,500.00	\$6,460.00	12%	24%	
CRYPTO-2X-RACK-Z-N	2 - Storage	Tape Encryption	Oracle	Sun StorageTek 16-port ethernet switches and rack mounting HW for use with Sun KMS in redundancy configuration. RoHS 5 compliant.	\$2,500.00	\$1,900.00	12%	24%	
CRYPTO-2X-SL500B-N	2 - Storage	Tape Encryption	Oracle	Sun StorageTek crypto kit for use with SL500 library base. Ethernet switch and cables for installation within SL500 library. RoHS compliant.	\$2,500.00	\$1,900.00	12%	24%	
CRYPTO-2X-SL500X-N	2 - Storage	Tape Encryption	Oracle	Sun StorageTek crypto kit for use with SL500 library expansion. Ethernet cables for installation within SL500 library. RoHS compliant.	\$1,500.00	\$1,140.00	12%	24%	
CRYPTO-2X-SL8500-N	2 - Storage	Tape Encryption	Oracle	Sun StorageTek crypto kit for use with SL8500 libraries. 24-port ethernet switch, cables, and rack moun HW for installation within SL8500 library. RoHS 5 compliant.	\$2,500.00	\$1,900.00	12%	24%	
CRYPTO-KMA-23	2 - Storage	Tape Encryption	Oracle	Oracle Key Manager appliance	\$21,000.00	\$15,960.00	12%	24%	
CRYPTO-X-24PT-Z-N	2 - Storage	Tape Encryption	Oracle	StorageTek 24PT ethernet switch	\$495.00	\$376.20	12%	24%	
LTO4E-HP4FC-SL30-N	2 - Storage	Tape Encryption	Oracle	StorageTek LTO tape drive: 1 HP LTO4 4 Gb FC for StorageTek SL3000 and Oracle Key Manager	\$20,500.00	\$15,580.00	12%	24%	
LTO4E-HP4FCSL500-N	2 - Storage	Tape Encryption	Oracle	StorageTek LTO tape drive: 1 HP LTO4 4 Gb FC for StorageTek SL500 and Oracle Key Manager	\$16,000.00	\$12,160.00	12%	24%	
LTO4E-HP4FC-SL85-N	2 - Storage	Tape Encryption	Oracle	StorageTek LTO tape drive: 1 HP LTO4 4 Gb FC for StorageTek SL8500 and Oracle Key Manager	\$20,500.00	\$15,580.00	12%	24%	
LTO4E-HPSC-SL500-N	2 - Storage	Tape Encryption	Oracle	StorageTek LTO tape drive: 1 HP LTO4 SCSI for StorageTek SL500 and Oracle Key Manager	\$13,000.00	\$9,880.00	12%	24%	
LTO4E-IB4FC-SL30-N	2 - Storage	Tape Encryption	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 4 Gb FC for StorageTek SL3000 and Oracle Key Manager	\$20,750.00	\$15,770.00	12%	24%	
LTO4E-IB4FCSL500-N	2 - Storage	Tape Encryption	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 4 Gb FC for StorageTek SL500 and Oracle Key Manager	\$16,250.00	\$12,350.00	12%	24%	
LTO4E-IB4FC-SL85-N	2 - Storage	Tape Encryption	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 4 Gb FC for StorageTek SL8500 and Oracle Key Manager	\$20,750.00	\$15,770.00	12%	24%	
T10K-EKEY-A-N	2 - Storage	Tape Encryption	Oracle	Encryption for StorageTek T10000 tape drives: activation permit for 1 tape drive	\$5,000.00	\$3,800.00	12%	24%	
XHPLTO4EFCUP3085-N	2 - Storage	Tape Encryption	Oracle	StorageTek LTO tape drive: 1 HP LTO4 FC encryption upgrade for StorageTek SL3000 and StorageTek SL8500	\$250.00	\$190.00	12%	24%	
XHPLTO4EFCUPL500-N	2 - Storage	Tape Encryption	Oracle	StorageTek LTO tape drive: 1 HP LTO4 FC encryption upgrade for StorageTek SL500	\$250.00	\$190.00	12%	24%	
XIBLTO4EFCUP3085-N	2 - Storage	Tape Encryption	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 FC encryption upgrade for StorageTek SL3000 and StorageTek SL8500	\$750.00	\$570.00	12%	24%	
XIBLTO4EFCUPL500-N	2 - Storage	Tape Encryption	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 FC encryption upgrade for StorageTek SL500	\$750.00	\$570.00	12%	24%	
7101274	2 - Storage	Sun ZFS Storage System Options	Oracle	One 300 GB 15000 rpm 3.5-inch SAS-2 HDD (for factory installation)	\$411.00	\$312.36	12%	24%	
7101276	2 - Storage	Sun ZFS Storage System Options	Oracle	One 600 GB 15000 rpm 3.5-inch SAS-2 HDD (for factory installation)	\$693.00	\$526.68	12%	24%	

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7101765	2 - Storage	Sun ZFS Storage System Options	Oracle	Sun disk shelf: one 3 TB 7200 rpm 3.5-inch SAS-2 HDD with stingray bracket (for factory installation)	\$918.00	\$697.68	12%	24%	
DS2-0BASE	2 - Storage	Sun ZFS Storage System Options	Oracle	Sun disk shelf: base chassis with 2 SAS-2 I/O modules, 2 AC PSUs and 2 cooling fans (for factory installation)	\$4,905.00	\$3,727.80	12%	24%	
7107573	2 - Storage	Sun ZFS Storage System Options	Oracle	Cable assembly: 3 meters, mini SAS to mini SAS HD, low profile	\$258.00	\$196.08	12%	24%	
7102337	2 - Storage	Sun ZFS Storage System Features	Oracle	Sun ZFS Storage Appliance Replication - Integrated Software Option - per Management Controller Metric	\$15,000.00	\$11,400.00	12%	24%	
7102338	2 - Storage	Sun ZFS Storage System Features	Oracle	Sun ZFS Storage Appliance Cloning - Integrated Software Option - per Management Controller Metric	\$7,500.00	\$5,700.00	12%	24%	
7105370	2 - Storage	Sun ZFS Storage System Features	Oracle	Oracle Snap Management Utility for Oracle Database with Sun ZFS Storage 74xx - Integrated Software Option - per Management Controller Metric	\$16,500.00	\$12,540.00	12%	24%	
7105371	2 - Storage	Sun ZFS Storage System Features	Oracle	Oracle Snap Management Utility for Oracle Database with Sun ZFS Storage 73xx - Integrated Software Option - per Management Controller Metric	\$8,250.00	\$6,270.00	12%	24%	
7105372	2 - Storage	Sun ZFS Storage System Features	Oracle	Oracle Snap Management Utility for Oracle Database with Sun ZFS Storage 71xx - Integrated Software Option - per Management Controller Metric	\$4,125.00	\$3,135.00	12%	24%	
XTA7420-CUK	2 - Storage	Sun ZFS Storage 7420 System	Oracle	Cluster upgrade kit to convert from 2 Sun ZFS Storage 7420 to 1 cluster configuration with 2 cluster cards and 3 RJ45 cables	\$660.00	\$501.60	12%	24%	
7107089	2 - Storage	Sun ZFS Storage 7420 System	Oracle	Sun ZFS Storage 7420: controller with 4 Intel(R) Xeon(R) E7-4820 8-core 2 GHz processors, two 8-port SAS-2 HBAs, internal 8 Gb SAS HBA for 900 GB boot and 1.6 TB read flash drives, and four 2 meters SAS cables (for factory installation)	\$29,124.00	\$22,134.24	12%	24%	
7107090	2 - Storage	Sun ZFS Storage 7420 System	Oracle	Sun ZFS Storage 7420: controller with 4 Intel(R) Xeon(R) E7-4870 10-core 2.40 GHz processors, two 8-port SAS-2 HBAs, internal 8 Gb SAS HBA for 900 GB boot and 1.6 TB flash drives, and four 2 meters SAS cables (for factory installation)	\$55,350.00	\$42,066.00	12%	24%	
7104054	2 - Storage	Sun ZFS Storage 7320 System	Oracle	Sun ZFS Storage 7320: controller with 2 Intel(R) Xeon(R) E5620 4-core 2.4 GHz processors, 96 GB memory, and 1 SAS-2 HBA (for factory installation)	\$10,920.00	\$8,299.20	12%	24%	
7104055	2 - Storage	Sun ZFS Storage 7320 System	Oracle	Sun ZFS Storage 7320: controller for cluster configuration with 2 Intel(R) Xeon(R) E5620 4-core 2.4 GHz processors, 96 GB memory, and 1 SAS-2 HBA (for factory installation)	\$11,220.00	\$8,527.20	12%	24%	
XTA7320-CUK	2 - Storage	Sun ZFS Storage 7320 System	Oracle	Cluster upgrade kit to convert 2 Sun ZFS Storage 7320 to 1 cluster configuration with 2 cluster cards and 3 RJ45 cables	\$660.00	\$501.60	12%	24%	
7101282	2 - Storage	Sun ZFS Storage 7120 System	Oracle	Sun ZFS Storage 7120 appliance with 1 Intel(R) Xeon(R) E5620 4-core 2.4 GHz processor, eleven 300 GB 15000 rpm 3.5-inch SAS-2 HDDs, and 1 write flash accelerator (for factory installation)	\$19,080.00	\$14,500.80	12%	24%	
7101284	2 - Storage	Sun ZFS Storage 7120 System	Oracle	Sun ZFS Storage 7120 appliance with 1 Intel(R) Xeon(R) E5620 4-core 2.4 GHz processor, eleven 600 GB 15000 rpm 3.5-inch SAS-2 HDDs, and 1 write flash accelerator (for factory installation)	\$21,978.00	\$16,703.28	12%	24%	
7103074	2 - Storage	Sun ZFS Storage 7120 System	Oracle	Sun ZFS Storage 7120 appliance with 1 Intel(R) Xeon(R) E5620 4-core 2.4 GHz processor, eleven 3 TB 3.5-inch SAS-2 HDDs, and 1 write flash accelerator (for factory installation)	\$23,898.00	\$18,162.48	12%	24%	
7103764	2 - Storage	Sun ZFS Backup Appliances	Oracle	Sun ZFS Backup Appliance HC	\$170,000.00	\$129,200.00	12%	24%	
7103768	2 - Storage	Sun ZFS Backup Appliances	Oracle	Sun ZFS Backup Appliance HP	\$205,000.00	\$155,800.00	12%	24%	
Sun ZFS Backup Appliance HC IaaS (Subscription Fee Monthly)	2 - Storage	Sun ZFS Backup Appliance IaaS	Oracle	Sun ZFS Backup Appliance HC IaaS (Subscription Fee Monthly)	\$4,700.00	\$3,572.00	12%	24%	
Sun ZFS Backup Appliance HP IaaS (Subscription Fee Monthly)	2 - Storage	Sun ZFS Backup Appliance IaaS	Oracle	Sun ZFS Backup Appliance HP IaaS (Subscription Fee Monthly)	\$5,700.00	\$4,332.00	12%	24%	
Sun ZFS Backup Appliance HC 3 Tray Upgrade IaaS (Subscription Fee Monthly)	2 - Storage	Sun ZFS Backup Appliance IaaS	Oracle	Sun ZFS Backup Appliance HC 3 Tray Upgrade IaaS (Subscription Fee Monthly)	\$2,300.00	\$1,748.00	12%	24%	

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Sun ZFS Backup Appliance HC 4 Tray Upgrade IaaS (Subscription Fee Monthly)	2 - Storage	Sun ZFS Backup Appliance IaaS	Oracle	Sun ZFS Backup Appliance HC 4 Tray Upgrade IaaS (Subscription Fee Monthly)	\$3,400.00	\$2,584.00	12%	24%	
Sun ZFS Backup Appliance HP 5 Tray Upgrade IaaS (Subscription Fee Monthly)	2 - Storage	Sun ZFS Backup Appliance IaaS	Oracle	Sun ZFS Backup Appliance HP 5 Tray Upgrade IaaS (Subscription Fee Monthly)	\$3,400.00	\$2,584.00	12%	24%	
TA7000-READZ512	2 - Storage	Sun Unified Storage System Options	Oracle	one 512 GB SATA SSD 2.5-inch read-flash accelerator with silver marlin bracket (for factory installation)	\$3,732.00	\$2,836.32	12%	24%	
7101234	2 - Storage	Sun Unified Storage System Options	Oracle	One 512 GB SATA SSD 2.5-inch version 2 read-flash accelerator with marlin bracket. Minimum 2010.Q3.3 or later appliance software required.	\$4,478.00	\$3,403.28	12%	24%	
7105025	2 - Storage	Sun Unified Storage System Options	Oracle	One 3.5-inch SLC SAS-2 SSD write flash accelerator with stingray bracket (for factory installation)	\$4,170.00	\$3,169.20	12%	24%	
7105026	2 - Storage	Sun Unified Storage System Options	Oracle	One 3.5-inch SLC SAS-2 SSD write flash accelerator with stingray bracket (minimum 2011.1.4.0 or later appliance software required)	\$5,004.00	\$3,803.04	12%	24%	
DS2-4URK-19U	2 - Storage	Sun Unified Storage System Options	Oracle	Sun disk shelf: universal rail kit for 19-inch depth racks (for factory installation)	\$230.00	\$174.80	12%	24%	
DS2-FILLER	2 - Storage	Sun Unified Storage System Options	Oracle	Sun disk shelf: filler	\$0.00	\$0.00	12%	24%	
DS2-LOGFILLER	2 - Storage	Sun Unified Storage System Options	Oracle	Sun disk shelf: filler panel for 3.5 inch SSD (for factory installation)	\$0.00	\$0.00	12%	24%	
DS2X-4URK-19U	2 - Storage	Sun Unified Storage System Options	Oracle	Sun disk shelf: universal rail kit	\$277.00	\$210.52	12%	24%	
VSM5-4IP-IFF3-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	StorageTek Virtual Storage Manager System 5: activation permit for IP channel interface connection enablement	\$16,000.00	\$12,160.00	12%	24%	
VSM5-4LWVCF410KMZ-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	StorageTek Virtual Storage Manager System 5: 4 channel long wave 10 kilometers FICON interface	\$64,800.00	\$49,248.00	12%	24%	
VSM5-4LWVCF4-4KM-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	StorageTek Virtual Storage Manager System 5: 4 channel long wave 4 kilometers FICON interface	\$60,000.00	\$45,600.00	12%	24%	
VSM5-4SW-VCF4-Z-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	StorageTek Virtual Storage Manager System 5: 4 channel short wave 4 kilometers FICON interface	\$60,000.00	\$45,600.00	12%	24%	
VSM5E-.8TBCAP450-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	StorageTek Virtual Storage Manager System 5e: base with 0.8 TB capacity activated, and 0.45 TB of capacity deactivated using 450 GB FC drives. Separately priced activation permit required for deactivated components	\$295,650.00	\$224,694.00	12%	24%	
VSM5E1.25TBCAPAD-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	StorageTek Virtual Storage Manager System 5e: activation permit for 0.8 TB – 1.25 TB effective capacity	\$164,050.00	\$124,678.00	12%	24%	
VSM-IMP-EXPMGMTM-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	Storage Advanced Management Policies software	\$25,000.00	\$19,000.00	12%	24%	
XVSM50H-N-POWERM-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	50 HZ power requirement	\$990.00	\$752.40	12%	24%	
X-VSM5-4IP-IFF3-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	StorageTek Virtual Storage Manager System: IP channel interface connection upgrade	\$16,000.00	\$12,160.00	12%	24%	
XVSM5-4LWVCF410KM-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	StorageTek Virtual Storage Manager System 5: 4 channel long wave 10 kilometers FICON interface upgrade	\$64,800.00	\$49,248.00	12%	24%	
XVSM5-4LWVCF44KM-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	StorageTek Virtual Storage Manager System 5: 4 channel long wave 4 kilometers FICON interface upgrade	\$60,000.00	\$45,600.00	12%	24%	
XVSM5-4SWVCF4Z-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	StorageTek Virtual Storage Manager System 5: 4 channel short wave 4 kilometers FICON interface upgrade	\$60,000.00	\$45,600.00	12%	24%	
XVSM5-ESCON16CHM-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	VSM 5 upgrade from 1 FICON to additional 16 ESCON channel interfaces	\$192,000.00	\$145,920.00	12%	24%	
XVSM5-TO-68TBADD-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	VSM 5 upgrade with 1 disk array of 450 GB fiber drives	\$30,000.00	\$22,800.00	12%	24%	

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XVSM5-TO-90TBADD-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	VSM 5 upgrade with 1 disk array of 450 GB fiber drives	\$15,000.00	\$11,400.00	12%	24%	
XVSM60H-N-POWERM-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	60 HZ power requirement	\$3,030.00	\$2,302.80	12%	24%	
CLUSTEREDVT SS1M-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 4)	Oracle	StorageTek Virtual Storage Manager System: activation permit to cluster VSM systems together in a disaster recovery environment	\$50,000.00	\$38,000.00	12%	24%	
VSM4-2.5TBCAP1-M-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 4)	Oracle	StorageTek Virtual Storage Manager System 4: activation permit for 1.25 TB – 2.5 TB effective capacity	\$125,000.00	\$95,000.00	12%	24%	
VSM4-5.0TB-CAP1M-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 4)	Oracle	StorageTek Virtual Storage Manager System 4: activation permit for 2.5 TB – 5 TB effective capacity	\$250,000.00	\$190,000.00	12%	24%	
VSM4-7.4TB-CAP1M-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 4)	Oracle	StorageTek Virtual Storage Manager System 4: activation permit for 5 TB – 7.4 TB effective capacity	\$240,000.00	\$182,400.00	12%	24%	
VSM4ESC16CH CB1MZ-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 4)	Oracle	StorageTek Virtual Storage Manager System 4: ESCON DOP channel interface conversion bill	\$192,000.00	\$145,920.00	12%	24%	
VSM4-ESC16CHCB-M-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 4)	Oracle	Sun StorageTek ESCON LOP channel interface conversion bill. This provides 16 ESCON channels to VSM4. Requires 4 ESCON channel interface cards to be installed. RoHS 5.	\$192,000.00	\$145,920.00	12%	24%	
VSM4-ESC32CH-CBM-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 4)	Oracle	StorageTek Virtual Storage Manager System 4: LOP channel interface conversion bill	\$192,500.00	\$146,300.00	12%	24%	
VSM-50H-N-POWERM-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 4)	Oracle	50 HZ power requirement	\$0.00	\$0.00	12%	24%	
VSM-60H-N-POWERM-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 4)	Oracle	60HZ Power Requirement	\$0.00	\$0.00	12%	24%	
VSME1.25TB-CAP1M-N	2 - Storage	Sun StorageTek Virtual Storage Manager System (VSM 4)	Oracle	StorageTek Virtual Storage Manager System 4e: activation permit for .8 TB – 1.25 TB effective capacity	\$164,050.00	\$124,678.00	12%	24%	
T10C-4FC-SW-30Z	2 - Storage	Sun StorageTek T10000C Tape Drive (Open)	Oracle	StorageTek T10000 tape drive: 1 T10000C 4 Gb FC for StorageTek SL3000	\$30,000.00	\$22,800.00	12%	24%	
T10C-4FC-SW-85Z	2 - Storage	Sun StorageTek T10000C Tape Drive (Open)	Oracle	StorageTek T10000 tape drive: 1 T10000C 4 Gb FC for StorageTek SL8500	\$30,000.00	\$22,800.00	12%	24%	
T10C-4FC-SW-RK1Z	2 - Storage	Sun StorageTek T10000C Tape Drive (Open)	Oracle	StorageTek T10000 tape drive: 1 T10000C 4 Gb FC rackmount	\$30,000.00	\$22,800.00	12%	24%	
XT10C-4-SW-RK1-2Z	2 - Storage	Sun StorageTek T10000C Tape Drive (Open)	Oracle	StorageTek T10000 tape drive: 1 T10000C 4 Gb FC second rackmount	\$30,000.00	\$22,800.00	12%	24%	
T10C-4FI-LW-30Z	2 - Storage	Sun StorageTek T10000C Tape Drive (MVS)	Oracle	StorageTek T10000 tape drive: 1 T10000C 4 Gb FICON for StorageTek SL3000	\$37,000.00	\$28,120.00	12%	24%	
T10C-4FI-LW-85Z	2 - Storage	Sun StorageTek T10000C Tape Drive (MVS)	Oracle	StorageTek T10000 tape drive: 1 T10000C 4 Gb FICON for StorageTek SL8500	\$37,000.00	\$28,120.00	12%	24%	
T10C-4FI-LW-RK1Z	2 - Storage	Sun StorageTek T10000C Tape Drive (MVS)	Oracle	StorageTek T10000 tape drive: 1 T10000C 4 Gb FICON rackmount	\$37,000.00	\$28,120.00	12%	24%	
XT10C-4-LW-RK1-2Z	2 - Storage	Sun StorageTek T10000C Tape Drive (MVS)	Oracle	StorageTek T10000 tape drive: 1 T10000C 4 Gb FICON second rackmount	\$37,000.00	\$28,120.00	12%	24%	
T10A-LSER/85-KIT-N	2 - Storage	Sun StorageTek T10000B Tape Drive (Open)	Oracle	StorageTek T10000A 2 Gb tape drive: conversion kit for drive migration from StorageTek L700, StorageTek L1400, StorageTek L180, StorageTek 9310, and StorageTek L5500 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
T10K-4-SL85-CKIT-N	2 - Storage	Sun StorageTek T10000B Tape Drive (Open)	Oracle	StorageTek T10000A or StorageTek T10000B 4 Gb tape drive: conversion bill for StorageTek L180, StorageTek L700, StorageTek L1400 or StorageTek 9310 and StorageTek L5500 (T10000A only) to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
T10K-S30/S85CKIT-N	2 - Storage	Sun StorageTek T10000B Tape Drive (Open)	Oracle	StorageTek T10000A or StorageTek T10000B 4 Gb tape drive: conversion bill from StorageTek SL3000 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
T10K-S85/S30CKIT-N	2 - Storage	Sun StorageTek T10000B Tape Drive (Open)	Oracle	StorageTek T10000A or StorageTek T10000B 2 Gb or 4 Gb tape drive: conversion bill from StorageTek SL8500 to StorageTek SL3000	\$3,500.00	\$2,660.00	12%	24%	
XT10K-4GB-LW-Z-N	2 - Storage	Sun StorageTek T10000B Tape Drive (Open)	Oracle	StorageTek T10000A, StorageTek T10000B or StorageTek T10000C tape drive: 4 Gb FC or FICON, long wave upgrade from single port to dual port and conversion from short to long wave	\$2,000.00	\$1,520.00	12%	24%	
XT10K-4GB-SW-Z-N	2 - Storage	Sun StorageTek T10000B Tape Drive (Open)	Oracle	StorageTek T10000A, StorageTek T10000B or StorageTek T10000C tape drive: 4 Gb FC or FICON, short wave upgrade from single port to dual port and conversion from long to short wave	\$2,000.00	\$1,520.00	12%	24%	
7100323	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	StorageTek SL8500 modular library system: Oracle branded facade kit	\$5,000.00	\$3,800.00	12%	24%	
7100879	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	StorageTek SL8500 modular library system: base module with 1,448 physical slots and 1,450 activated slots	\$202,395.00	\$153,820.20	12%	24%	

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7100885	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rail kit for base frame	\$4,536.00	\$3,447.36	12%	24%	
7100886	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rail kit for 1 expansion frame	\$7,903.00	\$6,006.28	12%	24%	
7100888	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rail kit for 2 expansion frames	\$10,103.00	\$7,678.28	12%	24%	
7100889	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rail kit for 3 expansion frames	\$16,074.00	\$12,216.24	12%	24%	
7100891	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rail kit for 4 expansion frames	\$18,995.00	\$14,436.20	12%	24%	
7100892	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rail kit for 5 expansion frames	\$21,612.00	\$16,425.12	12%	24%	
7100894	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Assembly for N+1 power	\$1,147.00	\$871.72	12%	24%	
7100898	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	StorageTek SL8500 modular library system: cartridge expansion frame with 1,728 physical slots and no activated cartridge slots. Separately priced activation permit required	\$20,778.00	\$15,791.28	12%	24%	
7100900	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Cartridge CAP magazine with 13 physical slots (for onsite assembly)	\$132.00	\$100.32	12%	24%	
7100908	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Redundant cartridge access port	\$6,427.00	\$4,884.52	12%	24%	
7100917	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Performance redundant electronics	\$8,825.00	\$6,707.00	12%	24%	
7100919	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Pass-thru port mechanisms	\$32,419.00	\$24,638.44	12%	24%	
7100924	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Hub for intra-library communications	\$2,414.00	\$1,834.64	12%	24%	
7100926	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Pass-thru port frame	\$9,100.00	\$6,916.00	12%	24%	
7100928	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Redundant handbots	\$39,575.00	\$30,077.00	12%	24%	
7100929	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Single-phase power	\$3,981.00	\$3,025.56	12%	24%	
7100930	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Delta power	\$3,843.00	\$2,920.68	12%	24%	
7100931	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	DC, 1,200 W PSU	\$751.00	\$570.76	12%	24%	
7100938	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Wye power	\$3,856.00	\$2,930.56	12%	24%	
7100942	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	6 rack unit rack	\$3,426.00	\$2,603.76	12%	24%	
7101366	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	StorageTek SL8500 modular library system: performance kit	\$10,590.00	\$8,048.40	12%	24%	
XSL8500-0EF-RAIL-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rails for 0 expansion frame	\$5,444.00	\$4,137.44	12%	24%	
XSL8500-1EF-RAIL-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rails for 1 expansion frame	\$9,483.00	\$7,207.08	12%	24%	
XSL8500-1PH-Z-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Single-phase power	\$4,777.00	\$3,630.52	12%	24%	
XSL8500-2EF-RAIL-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rails for 2 expansion frames	\$12,124.00	\$9,214.24	12%	24%	
XSL8500-3EF-RAIL-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rails for 3 expansion frames	\$19,289.00	\$14,659.64	12%	24%	
XSL8500-4BOT-Z-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	4 HandBots	\$47,490.00	\$36,092.40	12%	24%	
XSL8500-4EF-RAIL-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rails for 4 expansion frames	\$22,794.00	\$17,323.44	12%	24%	
XSL8500-5EF-RAIL-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Rails for 5 expansion frames	\$25,934.00	\$19,709.84	12%	24%	
XSL8500-AC-ASSY-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	N+1 AC assembly	\$1,376.00	\$1,045.76	12%	24%	

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XSL8500-DELT-AZ-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Delta power	\$4,611.00	\$3,504.36	12%	24%	
XSL8500-DR-PWR-Z-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	DC, 1,200 W PSU	\$902.00	\$685.52	12%	24%	
XSL8500-ETHRNT-Z	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Internal ethernet switch	\$2,044.00	\$1,553.44	12%	24%	
XSL8500-EXP-FRZ-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Expansion frame. Separately priced activation permit required	\$24,934.00	\$18,949.84	12%	24%	
XSL8500-MAG13-Z-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	13 slot magazine for CAP	\$158.00	\$120.08	12%	24%	
X-SL8500P-BLANK-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Pass-thru port frame	\$10,920.00	\$8,299.20	12%	24%	
XSL8500P-MECH-Z-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Pass-thru port mechanisms for upgrade	\$38,903.00	\$29,566.28	12%	24%	
XSL8500-RACK-Z-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	6 rack unit rack	\$4,112.00	\$3,125.12	12%	24%	
XSL8500-SVDR-Z-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Service safety door	\$6,131.00	\$4,659.56	12%	24%	
XSL8500-TSOP-Z-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Touchscreen op panel	\$7,298.00	\$5,546.48	12%	24%	
XSL8500-UPG-CAP-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	StorageTek SL8500 modular library system: redundant CAP	\$7,713.00	\$5,861.88	12%	24%	
XSL8500-WEB-CAM-Z-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Webcams	\$2,732.00	\$2,076.32	12%	24%	
XSL8500-WYE-Z-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Wye power	\$4,627.00	\$3,516.52	12%	24%	
XSL8501P-HUB-Z-N	2 - Storage	Sun StorageTek SL8500 Modular Library System	Oracle	Hub for intra-library communications	\$2,896.00	\$2,200.96	12%	24%	
7100880	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 modular library system: activation permit for 100 cartridge slots	\$4,000.00	\$3,040.00	12%	24%	
7100881	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 modular library system: activation permit for 250 cartridge slots	\$9,500.00	\$7,220.00	12%	24%	
7100882	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 modular library system: activation permit for 500 cartridge slots	\$17,500.00	\$13,300.00	12%	24%	
7100883	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 modular library system: activation permit for 1,000 cartridge slots	\$30,000.00	\$22,800.00	12%	24%	
7100932	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 modular library system: activation permit for redundant TCP/IP host interface	\$15,000.00	\$11,400.00	12%	24%	
7100936	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 Partitioning - Integrated Software Option - per Tape Library Metric	\$10,000.00	\$7,600.00	12%	24%	
7100945	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 modular library system: activation permit for 100 cartridge slots, for after original system installation	\$4,800.00	\$3,648.00	12%	24%	
7100946	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 modular library system: activation permit for 250 cartridge slots, for after original system installation	\$11,400.00	\$8,664.00	12%	24%	
7100947	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 modular library system: activation permit for 500 cartridge slots, for after original system installation	\$21,000.00	\$15,960.00	12%	24%	
7100948	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 modular library system: activation permit for 1,000 cartridge slots, for after original system installation	\$36,000.00	\$27,360.00	12%	24%	
XSL8500-DTCPIP-N	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 modular library system: activation permit for redundant TCP/IP host interface, for after original system installation	\$18,000.00	\$13,680.00	12%	24%	
XSL8500-MTCP-IP-N	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 modular library system: activation permit for multiple TCPIP interface connections to HSC or ACSLS host in a pass-thru port complex, for after original system installation	\$18,000.00	\$13,680.00	12%	24%	
XSL8500-UPG-PART-N	2 - Storage	Sun StorageTek SL8500 Modular Library Features	Oracle	StorageTek SL8500 Partitioning for after original system installation - Integrated Software Option - per Tape Library Metric	\$12,000.00	\$9,120.00	12%	24%	
7100447	2 - Storage	Sun StorageTek SL500 Modular Library System	Oracle	StorageTek SL500 modular library system: upgrade kit for dual fibre channel card for redundant library control	\$2,850.00	\$2,166.00	12%	24%	
7101409	2 - Storage	Sun StorageTek SL500 Modular Library System	Oracle	StorageTek SL500 modular library system: activation permit for second port on dual fibre card, for after original system installation	\$1,000.00	\$760.00	12%	24%	
XSL500KBASE30-50-F	2 - Storage	Sun StorageTek SL500 Modular Library System	Oracle	StorageTek SL500 modular library system: activation permit for remaining LTO base unit cartridge slots, for after original system installation	\$2,500.00	\$1,900.00	12%	24%	

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XSL500K-DEMSLOTS-F	2 - Storage	Sun StorageTek SL500 Modular Library System	Oracle	StorageTek SL500 modular library system: LTO drive expansion module: activation permit for 1/3 of module slots	\$7,000.00	\$5,320.00	12%	24%	
XSL500K-DEM-W1/3-F	2 - Storage	Sun StorageTek SL500 Modular Library System	Oracle	StorageTek SL500 modular library system: LTO drive expansion module with 1/3 of module slots	\$7,000.00	\$5,320.00	12%	24%	
XSL500K-LCARTEX-F	2 - Storage	Sun StorageTek SL500 Modular Library System	Oracle	StorageTek SL500 modular library system: LTO cartridge expansion module	\$14,000.00	\$10,640.00	12%	24%	
X-SL500K-PARTNG-F	2 - Storage	Sun StorageTek SL500 Modular Library System	Oracle	StorageTek SL500: Partitioning- hardware activation permit required	\$3,000.00	\$2,280.00	12%	24%	
XSL500-LTO-MAG5-N	2 - Storage	Sun StorageTek SL500 Modular Library System	Oracle	StorageTek SL500 modular library system: CAP magazine for LTO-only version	\$50.00	\$38.00	12%	24%	
XSL500-RED-PWR-Z-N	2 - Storage	Sun StorageTek SL500 Modular Library System	Oracle	StorageTek SL500 modular library system: redundant power supply	\$500.00	\$380.00	12%	24%	
XSL500-SCSI-FC-Z-N	2 - Storage	Sun StorageTek SL500 Modular Library System	Oracle	StorageTek SL500 Modular Library System: conversion bill to change from SCSI to FC library interface.	\$2,400.00	\$1,824.00	12%	24%	
XSL500-TSOP-Z-N	2 - Storage	Sun StorageTek SL500 Modular Library System	Oracle	StorageTek SL500 touch screen op panel	\$1,000.00	\$760.00	12%	24%	
XSL48-LHMAG-3MS-N	2 - Storage	Sun StorageTek SL48 Tape Library	Oracle	StorageTek SL48 tape library: left hand magazine-3 mail slots	\$350.00	\$266.00	12%	24%	
XSL48-LHMAG-Z-N	2 - Storage	Sun StorageTek SL48 Tape Library	Oracle	StorageTek SL48 tape library: left hand magazine-no mail slot	\$350.00	\$266.00	12%	24%	
XSL48-PWR-Z-N	2 - Storage	Sun StorageTek SL48 Tape Library	Oracle	StorageTek SL48 tape library: redundant power supply	\$400.00	\$304.00	12%	24%	
SL3000-1CAP-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Cartridge access port	\$5,155.00	\$3,917.80	12%	24%	
SL3000-1CEM-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Cartridge expansion module with 438-620 physical slots. Separately priced activation permit required	\$4,000.00	\$3,040.00	12%	24%	
SL3000-1DCPWR-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	DC, 1200 W PSU	\$876.00	\$665.76	12%	24%	
SL3000-25SLOT	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for 25 cartridge slots	\$2,500.00	\$1,900.00	12%	24%	
SL3000-2TCP/IP	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for redundant TCP/IP host interface	\$5,155.00	\$3,917.80	12%	24%	
SL3000-BASE-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: base module with 1 drive array with 8 slots, no activated cartridge slots, and 205 - 421 physical slots for EU countries. Separately priced activation permit required	\$52,217.00	\$39,684.92	12%	24%	
SL3000-CAPMAG-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Cartridge magazine with 13 physical slots (for onsite assembly)	\$500.00	\$380.00	12%	24%	
SL3000-DRVARRAY-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	One drive array with 8 slots	\$2,273.00	\$1,727.48	12%	24%	
SL3000-DUALBOT-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Dual robot with key	\$36,082.00	\$27,422.32	12%	24%	
SL3000-EMDCPWR-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	DC, 200 W PSU	\$876.00	\$665.76	12%	24%	
SL3000-IPWCD30220	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Power cord: International, 4 meters, 330 P6W plug, L6-30R connector, 30 A	\$52.00	\$39.52	12%	24%	
SL3000K-1000SLOT	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for 1,000 cartridge slots	\$68,763.00	\$52,259.88	12%	24%	
SL3000K-100-SLOT	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for 100 cartridge slots	\$8,763.00	\$6,659.88	12%	24%	
SL3000K-200-SLOT	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for 200 cartridge slots	\$15,773.00	\$11,987.48	12%	24%	
SL3000K-2FCPORT	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for dual FC port	\$3,500.00	\$2,660.00	12%	24%	
SL3000K-500-SLOT	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for 500 cartridge slots	\$36,082.00	\$27,422.32	12%	24%	
SL3000K-700-SLOT	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for 700 cartridge slots	\$44,250.00	\$33,630.00	12%	24%	
SL3000K-DEM200-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: drive expansion module with 1 drive array with 8 slots, 200 activated cartridge slots, and 230-498 physical slots. Separately priced activation permit required for deactivated components	\$21,340.00	\$16,218.40	12%	24%	
SL3000K-PART	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 Partitioning - Integrated Software Option - per Tape Library Metric	\$8,247.00	\$6,267.72	12%	24%	

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SL3000-LEFTAEM-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Left access expansion module	\$25,000.00	\$19,000.00	12%	24%	
SL3000-OPPANL-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Operator panel	\$3,093.00	\$2,350.68	12%	24%	
SL3000-PDU110-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	AC, 20 A, 100-120 V PDU	\$1,082.00	\$822.32	12%	24%	
SL3000-PDU240-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	AC, 30 A, 200-240 V PDU	\$1,082.00	\$822.32	12%	24%	
SL3000-PWCD20110	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Power cord: United States and Japan, 3.6 meters, L5-20Pplug, L5-20R connector, 20 A	\$52.00	\$39.52	12%	24%	
SL3000-PWCD30220	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Power cord: United States, 3.6 meters, L6-30P plug, L6-30R connector, 30 A	\$52.00	\$39.52	12%	24%	
SL3000-REDELCT-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: redundant electronics (for onsite assembly)	\$27,000.00	\$20,520.00	12%	24%	
SL3000-RIGHTAEM-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Right access expansion module	\$25,000.00	\$19,000.00	12%	24%	
SL3000-WARRAY-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	2 cartridge magazines with 23 physical cartridge slots. Separately priced activation permit required	\$1,031.00	\$783.56	12%	24%	
XSL3000-1000SLOT-F	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for 1,000 cartridge slots, for after original system installation	\$68,763.00	\$52,259.88	12%	24%	
XSL3000-100-SLOT-F	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for 100 cartridge slots, for after original system installation	\$8,763.00	\$6,659.88	12%	24%	
XSL3000-200-SLOT-F	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for 200 cartridge slots, for after original system installation	\$15,773.00	\$11,987.48	12%	24%	
XSL3000-25-SLOT-F	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for 25 cartridge slots, for after original system installation	\$2,500.00	\$1,900.00	12%	24%	
XSL3000-2FCPORT-F	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for dual FC port, for after original system installation	\$3,500.00	\$2,660.00	12%	24%	
XSL3000-2TCPIP-F	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for redundant TCP/IP host interface, for after original system installation	\$5,155.00	\$3,917.80	12%	24%	
XSL3000-500-SLOT-F	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: activation permit for 500 cartridge slots, for after original system installation	\$36,082.00	\$27,422.32	12%	24%	
XSL3000-AEM-LFT-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: left access expansion module	\$25,000.00	\$19,000.00	12%	24%	
XSL3000-AEM-RT-Z-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: right access expansion module	\$25,000.00	\$19,000.00	12%	24%	
XSL3000-CAP-MAG-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	CAP magazine with 13 physical slots	\$500.00	\$380.00	12%	24%	
XSL3000-CAP-Z-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	26 cartridge access port slots	\$5,155.00	\$3,917.80	12%	24%	
XSL3000-CEM-Z-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: cartridge expansion module with 438-620 physical slots. Separately priced activation permit required	\$9,278.00	\$7,051.28	12%	24%	
XSL3000-DCPWR-Z-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 X-Option, DC Power Supply (PS), Used for Robots/Drives, Used in 110V and 240V libraries, RoHS-5	\$876.00	\$665.76	12%	24%	
XSL3000-DEM200-F	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: drive expansion module with 1 drive array with 8 slots, 200 activated cartridge slots, and 230-498 physical slots upgrade. Separately priced activation permit required for deactivated components	\$21,340.00	\$16,218.40	12%	24%	
XSL3000-DRVARY-Z-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Sun StorageTek SL3000 X-Option, Drive Array (DA), Adds 8 additional drive slots, 2 DAs can be added to BM, 3 DAs can be added to DEM, Cannot add DAs to CEMs, Power options determine max drive support, RoHS-5	\$2,273.00	\$1,727.48	12%	24%	
XSL3000-EM-DCPWR-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Sun StorageTek SL3000 X-Option, 200 Watt DC Power Supply (PS), Used for Electronics Module, Used in 110V and 240V libraries, Only needed if N+1 and 2N are required, See manuals, RoHS-5	\$876.00	\$665.76	12%	24%	
XSL3000-ETHRNT1-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Ethernet switch for tape drives. Supports first drive array in BM or DEM	\$1,237.00	\$940.12	12%	24%	
XSL3000-ETHRNT2-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Ethernet switch for tape drives. Supports second drive array in BM or DEM	\$412.00	\$313.12	12%	24%	
XSL3000-ETHRNT3-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Ethernet switch for tape drives. Supports third drive array in BM or DEM	\$1,237.00	\$940.12	12%	24%	
XSL3000-ETHRNT4-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Ethernet switch for tape drives. Supports fourth drive array in BM or DEM	\$412.00	\$313.12	12%	24%	

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XSL3000-IPC30220-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Power cord: International, 4 meters, 330 P6W wall end plug, L6-30R library end plug, 220 VAC, 30 A	\$52.00	\$39.52	12%	24%	
XSL3000K-2FCCARD	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: dual FC control card	\$2,900.00	\$2,204.00	12%	24%	
XSL3000K-DUALBOT-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 X-Option, DualBot feature, Second robot, Requires 240 VAC 30 Amp AC PDU, Requires 2 PEMs or 2 AEMs, 2 CEM/PEM conversion labels included. MUST REQUEST HARDWARE ACTIVATION KEY. ROHS-5.	\$36,082.00	\$27,422.32	12%	24%	
XSL3000-OP-PANL-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Sun StorageTek SL3000 X-Option, Operations Panel (OP), Color Touch Screen, 9.63 W x 7.25 H, One OP can be added to BM, Cannot add OP to DEM/CEM/PEM/AEM, RoHS-5	\$3,093.00	\$2,350.68	12%	24%	
XSL3000-PART-F	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 Partitioning - Integrated Software Option - per Tape Library Metric, for after original system installation	\$8,247.00	\$6,267.72	12%	24%	
XSL3000-PC20110-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Sun StorageTek SL3000 X-Option, US/Japan 12 ft./3.6 m. Power Cord, 110 VAC 20 Amp 10 AWG, L5-20P Wall End Plug, L5-20R Library End Plug, RoHS-5	\$52.00	\$39.52	12%	24%	
XSL3000-PC30220-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Sun StorageTek SL3000 X-Option, US 12 ft Power Cord, 220 VAC 30 Amp 10 AWG, L6-30P Wall End Plug, L6-30R Library End Plug, RoHS-5	\$52.00	\$39.52	12%	24%	
XSL3000-PDU-110-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Sun StorageTek SL3000 X-Option, AC Power Distribution Unit (PDU), 100-127 VAC 20 Amp, See manuals for drive/power requirements, Second PDU required for 2N power, Used in Base Module and DEM, RoHS-5	\$1,082.00	\$822.32	12%	24%	
XSL3000-PDU-240-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Sun StorageTek SL3000 X-Option, AC Power Distribution Unit (PDU), 200-240 VAC 30 Amp, See manuals for drive/power requirements, Second PDU required for 2N, Used in Base Module and DEM, RoHS-5	\$1,082.00	\$822.32	12%	24%	
XSL3000-REDELECT-Z	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	Redundant electronics	\$27,000.00	\$20,520.00	12%	24%	
XSL3000-W-ARRAY-N	2 - Storage	Sun StorageTek SL3000 Modular Library System	Oracle	StorageTek SL3000 modular library system: window cartridge arrays for base module and DEM only, increases physical capacity 23 slots. Separately priced activation permit required	\$1,031.00	\$783.56	12%	24%	
XSL24-48-SAS-CBL-N	2 - Storage	Sun StorageTek SL24 Tape Autoloader	Oracle	StorageTek SL24 tape autoloader and StorageTek SL48 tape library: external mini SAS to mini SAS fan-out cable, 2 meters	\$250.00	\$190.00	12%	24%	
XSLX-LHMAG-1MS-Z-N	2 - Storage	Sun StorageTek SL24 Tape Autoloader	Oracle	StorageTek SL24 tape autoloader and StorageTek SL48 tape library: left hand magazine, 1 mail slot	\$350.00	\$266.00	12%	24%	
XSLX-RH-MAG-Z-N	2 - Storage	Sun StorageTek SL24 Tape Autoloader	Oracle	StorageTek SL24 tape autoloader and StorageTek SL48 tape library: right hand magazine	\$300.00	\$228.00	12%	24%	
XTA4ST3S-24GBFM-N	2 - Storage	Sun Storage F5100 Flash Array	Oracle	Four 24 GB SATA enterprise-class SLC flash modules	\$8,495.00	\$6,456.20	12%	24%	
7100293	2 - Storage	StorageTek Virtual Storage Manager System (VSM 6)	Oracle	StorageTek Virtual Storage Manager System 6: base with 10 – 300 TB effective capacity (for factory installation)	\$562,650.00	\$483,879.00	12%	14%	
7103388	2 - Storage	StorageTek Virtual Storage Manager System (VSM 6)	Oracle	StorageTek Virtual Storage Manager System 6: upgrade, effective capacity 10 - 300 TB (for factory installation) Separately priced hardware activation permit required.	\$180,920.00	\$155,591.20	12%	14%	
7103389	2 - Storage	StorageTek Virtual Storage Manager System (VSM 6)	Oracle	StorageTek Virtual Storage Manager System 6: upgrade, effective capacity 10 – 300 TB Separately priced hardware activation permit required.	\$217,104.00	\$186,709.44	12%	14%	
7100296	2 - Storage	StorageTek Virtual Storage Manager System (VSM 6)	Oracle	StorageTek Virtual Storage Manager System 6: long wave FICON interface (for factory installation)	\$21,020.00	\$18,077.20	12%	14%	
7100290	2 - Storage	StorageTek Virtual Storage Manager System (VSM 6)	Oracle	StorageTek Virtual Storage Manager System 6: long wave FICON interface	\$25,224.00	\$21,692.64	12%	14%	
7100292	2 - Storage	StorageTek Virtual Storage Manager System (VSM 6)	Oracle	StorageTek Virtual Storage Manager System 6: short wave FICON interface	\$7,272.00	\$6,253.92	12%	14%	
7103428	2 - Storage	StorageTek Virtual Storage Manager Features	Oracle	StorageTek Virtual Storage Manager 5: activation permit for 1 TB effective capacity	\$18,000.00	\$13,680.00	12%	24%	
7103427	2 - Storage	StorageTek Virtual Storage Manager Features	Oracle	StorageTek Virtual Storage Manager System 6: 10 TB effective capacity increment. HW activation permit	\$5,000.00	\$3,800.00	12%	24%	
7103362	2 - Storage	StorageTek Virtual Library Extension	Oracle	StorageTek Virtual Library Extension: base unit with 330 TB effective capacity	\$316,120.00	\$268,702.00	12%	15%	
7103364	2 - Storage	StorageTek Virtual Library Extension	Oracle	StorageTek Virtual Library Extension: base capacity add-on with 330 TB effective capacity	\$146,400.00	\$124,440.00	12%	15%	
7103365	2 - Storage	StorageTek Virtual Library Extension	Oracle	StorageTek Virtual Library Extension: capacity upgrade with 330 TB effective capacity	\$146,656.00	\$124,657.60	12%	15%	
VLE50HZ-POWER-Z	2 - Storage	StorageTek Virtual Library Extension	Oracle	1-phase high voltage 50 Hz 10 kVA PDU (for factory installation)	\$10,384.00	\$8,826.40	12%	15%	
VLE60HZ-POWER-Z	2 - Storage	StorageTek Virtual Library Extension	Oracle	1-phase low voltage 60 Hz 10 kVA PDU (for factory installation)	\$11,216.00	\$9,533.60	12%	15%	

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XVLE-220TB-CAPUPG	2 - Storage	StorageTek Virtual Library Extension	Oracle	StorageTek Virtual Library: capacity upgrade with 220 TB effective capacity	\$198,000.00	\$168,300.00	12%	15%	
L93798	2 - Storage	StorageTek Tape Analytics Software	Oracle	StorageTek Tape Analytics - Server Perpetual	\$1,000.00	\$850.00	12%	15%	
L93800	2 - Storage	StorageTek Tape Analytics Software	Oracle	StorageTek Tape Analytics - Server 2 Year	\$350.00	\$297.50	12%	15%	
L93801	2 - Storage	StorageTek Tape Analytics Software	Oracle	StorageTek Tape Analytics - Server 3 Year	\$500.00	\$425.00	12%	15%	
L93802	2 - Storage	StorageTek Tape Analytics Software	Oracle	StorageTek Tape Analytics - Server 4 Year	\$600.00	\$510.00	12%	15%	
L93803	2 - Storage	StorageTek Tape Analytics Software	Oracle	StorageTek Tape Analytics - Server 5 Year	\$700.00	\$595.00	12%	15%	
7105797	2 - Storage	StorageTek T10000D Tape Drive	Oracle	StorageTek T10000 tape drive: 1 T10000D 16 Gb FC for StorageTek SL8500	\$30,000.00	\$22,800.00	12%	24%	
7105799	2 - Storage	StorageTek T10000D Tape Drive	Oracle	StorageTek T10000 tape drive: 1 T10000D 16 Gb FC for StorageTek SL3000	\$30,000.00	\$22,800.00	12%	24%	
7105801	2 - Storage	StorageTek T10000D Tape Drive	Oracle	StorageTek T10000 tape drive: 1 T10000D 16 Gb FC with rackmount	\$30,000.00	\$22,800.00	12%	24%	
7105803	2 - Storage	StorageTek T10000D Tape Drive	Oracle	StorageTek T10000 tape drive: 1 T10000D 16 Gb FC second drive for rackmount	\$30,000.00	\$22,800.00	12%	24%	
7105805	2 - Storage	StorageTek T10000D Tape Drive	Oracle	StorageTek T10000 tape drive: 1 T10000D 16 Gb FC desktop, for tape media cartridge vendor	\$30,000.00	\$22,800.00	12%	24%	
7106951	2 - Storage	StorageTek T10000D Tape Drive	Oracle	StorageTek FC cable: OM4, 50 meters, 50/125, duplex, riser, LC-LC connectors (for factory installation)	\$336.00	\$255.36	12%	24%	
7106952	2 - Storage	StorageTek T10000D Tape Drive	Oracle	StorageTek FC cable: OM4, 50 meters, 50/125, duplex, riser, LC-LC connectors	\$404.00	\$307.04	12%	24%	
7106953	2 - Storage	StorageTek T10000D Tape Drive	Oracle	StorageTek FC cable: OM4, 50 meters, 50/125, duplex, plenum, LC-LC connectors (for factory installation)	\$348.00	\$264.48	12%	24%	
7106954	2 - Storage	StorageTek T10000D Tape Drive	Oracle	StorageTek FC cable: OM4, 50 meters, 50/125, duplex, plenum, LC-LC connectors	\$418.00	\$317.68	12%	24%	
L98118	2 - Storage	StorageTek Linear Tape File System Software	Oracle	StorageTek Linear Tape File System – Server Perpetual	\$1,000.00	\$760.00	12%	24%	
L98120	2 - Storage	StorageTek Linear Tape File System Software	Oracle	StorageTek Linear Tape File System, Library Edition – Server 2 Year	\$350.00	\$266.00	12%	24%	
L98121	2 - Storage	StorageTek Linear Tape File System Software	Oracle	StorageTek Linear Tape File System, Library Edition – Server 3 Year	\$500.00	\$380.00	12%	24%	
L98122	2 - Storage	StorageTek Linear Tape File System Software	Oracle	StorageTek Linear Tape File System, Library Edition – Server 4 Year	\$600.00	\$456.00	12%	24%	
L98123	2 - Storage	StorageTek Linear Tape File System Software	Oracle	StorageTek Linear Tape File System, Library Edition – Server 5 Year	\$700.00	\$532.00	12%	24%	
LCM-0001	2 - Storage	StorageTek Library Content Manager Software	Oracle	Library Content Manager - CPU, Perpetual	\$30,000.00	\$25,500.00	12%	15%	
ELS-0001	2 - Storage	StorageTek Enterprise Library Software	Oracle	StorageTek Enterprise Library Software - Server Perpetual	\$30,000.00	\$22,800.00	12%	24%	
ELS-0001-T02	2 - Storage	StorageTek Enterprise Library Software	Oracle	StorageTek Enterprise Library Software - Server 2 year	\$10,500.00	\$7,980.00	12%	24%	
ELS-0001-T03	2 - Storage	StorageTek Enterprise Library Software	Oracle	StorageTek Enterprise Library Software - Server 3 year	\$15,000.00	\$11,400.00	12%	24%	
ELS-0001-T04	2 - Storage	StorageTek Enterprise Library Software	Oracle	StorageTek Enterprise Library Software - Server 4 year	\$18,000.00	\$13,680.00	12%	24%	
ELS-0001-T05	2 - Storage	StorageTek Enterprise Library Software	Oracle	StorageTek Enterprise Library Software - Server 5 year	\$21,000.00	\$15,960.00	12%	24%	
L88855	2 - Storage	StorageTek Availability Suite Software	Oracle	StorageTek Availability Suite - Terabyte Perpetual	\$10,000.00	\$8,500.00	12%	15%	
L88857	2 - Storage	StorageTek Availability Suite Software	Oracle	StorageTek Availability Suite - Terabyte 2 Year	\$3,500.00	\$2,975.00	12%	15%	
L88858	2 - Storage	StorageTek Availability Suite Software	Oracle	StorageTek Availability Suite - Terabyte 3 Year	\$5,000.00	\$4,250.00	12%	15%	
L88859	2 - Storage	StorageTek Availability Suite Software	Oracle	StorageTek Availability Suite - Terabyte 4 Year	\$6,000.00	\$5,100.00	12%	15%	
L88860	2 - Storage	StorageTek Availability Suite Software	Oracle	StorageTek Availability Suite - Terabyte 5 Year	\$7,000.00	\$5,950.00	12%	15%	
ACSL-0001	2 - Storage	StorageTek Automated Cartridge System Library Software	Oracle	StorageTek Automated Cartridge System Library Software (ACSL) - Server Perpetual	\$15,000.00	\$12,750.00	12%	15%	
ACSL-0001-T02	2 - Storage	StorageTek Automated Cartridge System Library Software	Oracle	StorageTek Automated Cartridge System Library Software (ACSL) - server 2 Year	\$5,250.00	\$4,462.50	12%	15%	
ACSL-0001-T03	2 - Storage	StorageTek Automated Cartridge System Library Software	Oracle	StorageTek Automated Cartridge System Library Software (ACSL) - Server 3 Year	\$7,500.00	\$6,375.00	12%	15%	
ACSL-0001-T04	2 - Storage	StorageTek Automated Cartridge System Library Software	Oracle	StorageTek Automated Cartridge System Library Software (ACSL) - Server 4 Year	\$9,000.00	\$7,650.00	12%	15%	
ACSL-0001-T05	2 - Storage	StorageTek Automated Cartridge System Library Software	Oracle	StorageTek Automated Cartridge System Library Software (ACSL) - Server 5 Year	\$10,500.00	\$8,925.00	12%	15%	
ACSL-HA-0001	2 - Storage	StorageTek Automated Cartridge System Library Software	Oracle	Sun Automated Cartridge System Library Software (ACSL) High-Availability (HA) Agent – Server Perpetual	\$15,000.00	\$12,750.00	12%	15%	
ACSL-HA-0001-T02	2 - Storage	StorageTek Automated Cartridge System Library Software	Oracle	StorageTek Automated Cartridge System Library Software (ACSL) High-Availability (HA) Agent - Server 2 year	\$5,250.00	\$4,462.50	12%	15%	

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ACSLA-HA-0001-T03	2 - Storage	StorageTek Automated Cartridge System Library Software	Oracle	StorageTek Automated Cartridge System Library Software (ACSLA) High-Availability (HA) Agent - Server 3 Year	\$7,500.00	\$6,375.00	12%	15%	
ACSLA-HA-0001-T04	2 - Storage	StorageTek Automated Cartridge System Library Software	Oracle	StorageTek Automated Cartridge System Library Software (ACSLA) High-Availability (HA) Agent - Server 4 year	\$9,000.00	\$7,650.00	12%	15%	
ACSLA-HA-0001-T05	2 - Storage	StorageTek Automated Cartridge System Library Software	Oracle	StorageTek Automated Cartridge System Library Software (ACSLA) High-Availability (HA) Agent -Server 5 Year	\$10,500.00	\$8,925.00	12%	15%	
7100183	2 - Storage	StorageTek 2540 M2 Array	Oracle	StorageTek 2540 M2 array: dual FC controller with four 8 Gb/sec FC ports and 2 GB cache, and rail kits	\$12,271.00	\$10,798.48	12%	12%	
7104860	2 - Storage	StorageTek 2540 M2 Array	Oracle	Sun Storage 2540-M2 array: dual FC controller with eight 8 Gb/sec FC ports, 4 GB cache, and rail kits. Supports up to 192 HDDs	\$29,910.00	\$26,320.80	12%	12%	
7104890	2 - Storage	StorageTek 2540 M2 Array	Oracle	Sun Storage 2540-M2 array: upgrade kit with 2 controller modules each with four 8 Gb/sec FC ports and 2 GB cache. Supports up to 192 HDDs	\$12,615.00	\$11,101.20	12%	12%	
7100184	2 - Storage	StorageTek 2530 M2 Array	Oracle	StorageTek 2530 M2 array: dual SAS controller with four 6 Gb/sec SAS-2 ports and 2 GB cache, and rail kits	\$8,349.00	\$7,347.12	12%	12%	
7100019	2 - Storage	StorageTek 2500 M2 Options	Oracle	One 300 GB 15000 rpm 3.5-inch SAS-2 HDD with bracket (for factory installation)	\$519.00	\$456.72	12%	12%	
7100020	2 - Storage	StorageTek 2500 M2 Options	Oracle	One 600 GB 15000 rpm 3.5-inch SAS-2 HDD with bracket (for factory installation)	\$915.00	\$805.20	12%	12%	
7100021	2 - Storage	StorageTek 2500 M2 Options	Oracle	1 AC power supply (for factory installation)	\$600.00	\$528.00	12%	12%	
7100022	2 - Storage	StorageTek 2500 M2 Options	Oracle	1 DC power supply (for factory installation)	\$1,950.00	\$1,716.00	12%	12%	
7100185	2 - Storage	StorageTek 2500 M2 Options	Oracle	StorageTek 2540 M2 array and StorageTek 2530 M2 array: drive expansion tray and rail kits	\$3,567.00	\$3,138.96	12%	12%	
7100414	2 - Storage	StorageTek 2500 M2 Options	Oracle	One 300 GB 15000 rpm 3.5-inch SAS-2 HDD with bracket	\$623.00	\$548.24	12%	12%	
7100415	2 - Storage	StorageTek 2500 M2 Options	Oracle	One 600 GB 15000 rpm 3.5-inch SAS-2 HDD with bracket	\$1,098.00	\$966.24	12%	12%	
7100416	2 - Storage	StorageTek 2500 M2 Options	Oracle	1 drive filler panel (for factory installation)	\$0.00	\$0.00	12%	12%	
7100822	2 - Storage	StorageTek 2500 M2 Options	Oracle	4 FC SFPs: 8 Gb/sec	\$1,200.00	\$1,056.00	12%	12%	
7100943	2 - Storage	StorageTek 2500 M2 Options	Oracle	4 FC SFPs: 8 Gb/sec	\$1,440.00	\$1,267.20	12%	12%	
7103502	2 - Storage	StorageTek 2500 M2 Options	Oracle	One 3 TB 7200 rpm 3.5-inch SAS HDD with bracket	\$1,289.00	\$1,134.32	12%	12%	
7103503	2 - Storage	StorageTek 2500 M2 Options	Oracle	One 3 TB 7200 rpm 3.5-inch SAS HDD with bracket (for factory installation)	\$1,074.00	\$945.12	12%	12%	
7106971	2 - Storage	StorageTek 2500 M2 Options	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket (for factory integration)	\$747.00	\$657.36	12%	12%	
7106972	2 - Storage	StorageTek 2500 M2 Options	Oracle	One 600 GB 10000 rpm 2.5-inch SAS-2 HDD with bracket	\$896.00	\$788.48	12%	12%	
7102873	2 - Storage	StorageTek 2500 M2 Features	Oracle	Sun Storage 2500 M2 Snapshot - Integrated Software Option - per Management Controller Metric	\$3,000.00	\$2,640.00	12%	12%	
7102874	2 - Storage	StorageTek 2500 M2 Features	Oracle	Sun Storage 2500 M2 Volume Copy - Integrated Software Option - per Management Controller Metric	\$2,700.00	\$2,376.00	12%	12%	
7102875	2 - Storage	StorageTek 2500 M2 Features	Oracle	Sun Storage 2500 M2 Storage Domains - Integrated Software Option - per Management Controller Metric	\$6,000.00	\$5,280.00	12%	12%	
7102876	2 - Storage	StorageTek 2500 M2 Features	Oracle	Sun Storage 2500 M2 Performance Enhancer - Integrated Software Option - per Management Controller Metric	\$7,500.00	\$6,600.00	12%	12%	
7104891	2 - Storage	StorageTek 2500 M2 Features	Oracle	Sun Storage 2500-M2 Replication – Integrated Software Option – per Management Controller Metric	\$7,950.00	\$6,996.00	12%	12%	
7104892	2 - Storage	StorageTek 2500 M2 Features	Oracle	Sun Storage 2500-M2 Enhanced Storage Domains (32 to 128 domains) – Integrated Software Option – per Management Controller Metric	\$28,500.00	\$25,080.00	12%	12%	
7103910	2 - Storage	Storage Hard Disk Drives	Oracle	Oracle Storage Drive Enclosure DE2-24P: base chassis (for factory installation)	\$4,071.00	\$3,501.06	12%	14%	
7103911	2 - Storage	Storage Hard Disk Drives	Oracle	One 300 GB 10000 rpm 2.5 inch SAS-2 HDD with evo bracket (for factory installation)	\$345.00	\$296.70	12%	14%	
7103912	2 - Storage	Storage Hard Disk Drives	Oracle	One 900 GB 10000 rpm 2.5 inch SAS-2 HDD with evo bracket (for factory installation)	\$840.00	\$722.40	12%	14%	
7103915	2 - Storage	Storage Hard Disk Drives	Oracle	One 2.5 inch SAS-2 SSD write flash accelerator with evo bracket (for factory installation)	\$4,170.00	\$3,586.20	12%	14%	
7103914	2 - Storage	Storage Hard Disk Drives	Oracle	Oracle Storage Drive Enclosure DE2-24C: base chassis (for factory installation)	\$4,896.00	\$4,210.56	12%	14%	
7103913	2 - Storage	Storage Hard Disk Drives	Oracle	One 3 TB 7200 rpm 3.5 inch SAS-2 HDD with heron bracket (for factory installation)	\$918.00	\$789.48	12%	14%	
7103916	2 - Storage	Storage Hard Disk Drives	Oracle	One 3.5 inch SAS-2 SSD write flash accelerator with heron bracket (for factory installation)	\$4,170.00	\$3,586.20	12%	14%	
7103917	2 - Storage	Storage Hard Disk Drives	Oracle	Filler panel (for factory installation)	\$9.00	\$7.74	12%	14%	
7103918	2 - Storage	Storage Hard Disk Drives	Oracle	Filler panel (for factory installation)	\$15.00	\$12.90	12%	14%	
7104988	2 - Storage	Storage Hard Disk Drives	Oracle	Additional 300 GB 10000 rpm 2.5 inch SAS-2 HDD with evo bracket (for factory installation)	\$414.00	\$356.04	12%	14%	

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7104989	2 - Storage	Storage Hard Disk Drives	Oracle	Additional 900 GB 10000 rpm 2.5 inch SAS-2 HDD with evo bracket (for factory installation)	\$1,008.00	\$866.88	12%	14%	
7104990	2 - Storage	Storage Hard Disk Drives	Oracle	Additional 3 TB 7200 rpm 3.5 inch SAS-2 HDD with heron bracket (for factory installation)	\$1,102.00	\$947.72	12%	14%	
7104991	2 - Storage	Storage Hard Disk Drives	Oracle	Additional 2.5 inch SAS-2 SSD write flash accelerator with evo bracket (for factory installation)	\$5,004.00	\$4,303.44	12%	14%	
7104992	2 - Storage	Storage Hard Disk Drives	Oracle	Additional 3.5 inch SAS-2 SSD write flash accelerator with heron bracket (for factory installation)	\$5,004.00	\$4,303.44	12%	14%	
7104993	2 - Storage	Storage Hard Disk Drives	Oracle	Oracle Storage Drive Enclosure: base consolidation box (for factory installation)	\$37.00	\$31.82	12%	14%	
7105734	2 - Storage	Storage Hard Disk Drives	Oracle	Oracle Storage Drive Enclosure DE2-24P: base chassis, for after original system installation	\$4,885.00	\$4,201.10	12%	14%	
7105735	2 - Storage	Storage Hard Disk Drives	Oracle	Oracle Storage Drive Enclosure DE2-24C: base chassis, for after original system installation	\$5,875.00	\$5,052.50	12%	14%	
7105736	2 - Storage	Storage Hard Disk Drives	Oracle	3 TB 7200 rpm 3.5 inch SAS-2 HDD with heron bracket, for after original system installation	\$1,102.00	\$947.72	12%	14%	
7105737	2 - Storage	Storage Hard Disk Drives	Oracle	300 GB 10000 rpm 2.5 inch SAS-2 HDD with evo bracket, for after original system installation	\$414.00	\$356.04	12%	14%	
7105738	2 - Storage	Storage Hard Disk Drives	Oracle	900 GB 10000 rpm 2.5 inch SAS-2 HDD with evo bracket, for after original system installation	\$1,008.00	\$866.88	12%	14%	
7105739	2 - Storage	Storage Hard Disk Drives	Oracle	3.5 inch SAS-2 SSD write flash accelerator with heron bracket, for after original system installation	\$5,004.00	\$4,303.44	12%	14%	
7105740	2 - Storage	Storage Hard Disk Drives	Oracle	2.5 inch SAS-2 SSD write flash accelerator with evo bracket, for after original system installation	\$5,004.00	\$4,303.44	12%	14%	
7106627	2 - Storage	Storage Hard Disk Drives	Oracle	One 4 TB 7200 rpm 3.5-inch SAS-2 HDD with heron bracket (for factory installation)	\$882.00	\$758.52	12%	14%	
7106628	2 - Storage	Storage Hard Disk Drives	Oracle	Additional 4 TB 7200 rpm 3.5-inch SAS-2 HDD with heron bracket (for factory installation)	\$1,059.00	\$910.74	12%	14%	
7106629	2 - Storage	Storage Hard Disk Drives	Oracle	One 4 TB 7200 rpm 3.5-inch SAS -2 HDD with heron bracket, for after original system installation	\$1,059.00	\$910.74	12%	14%	
L88662	2 - Storage	Storage Archive Manager	Oracle	StorageTek Storage Archive Manager - Processor 2 Year	\$10,500.00	\$8,190.00	12%	22%	
L88663	2 - Storage	Storage Archive Manager	Oracle	StorageTek Storage Archive Manager - Processor 3 Year	\$15,000.00	\$11,700.00	12%	22%	
L88664	2 - Storage	Storage Archive Manager	Oracle	StorageTek Storage Archive Manager - Processor 4 Year	\$18,000.00	\$14,040.00	12%	22%	
L88665	2 - Storage	Storage Archive Manager	Oracle	StorageTek Storage Archive Manager - Processor 5 Year	\$21,000.00	\$16,380.00	12%	22%	
NUTIS-111-2011	2 - Storage	Storage Archive Manager	Oracle	StorageTek Storage Archive Manager - Processor Perpetual	\$30,000.00	\$23,400.00	12%	22%	
7101763	2 - Storage	SL150 Tape Library Options	Oracle	StorageTek SL150 modular tape library: expansion module with 30 slots (for factory installation)	\$793.00	\$602.68	12%	24%	
7101769	2 - Storage	SL150 Tape Library Options	Oracle	StorageTek SL150 modular tape library: power supply (for factory installation)	\$223.00	\$169.48	12%	24%	
7101770	2 - Storage	SL150 Tape Library Options	Oracle	StorageTek SL150 modular tape library: expansion module with 30 slots	\$968.00	\$735.68	12%	24%	
7101771	2 - Storage	SL150 Tape Library Options	Oracle	StorageTek SL150 modular tape library: power supply	\$267.00	\$202.92	12%	24%	
7101774	2 - Storage	SL150 Tape Library Options	Oracle	StorageTek SL150 modular library: pair of magazines: 1 left and 1 right	\$198.00	\$150.48	12%	24%	
7101750	2 - Storage	SL150 Tape Library	Oracle	StorageTek SL150 modular tape library: base unit with 30 slots and 1 LTO5 half-height 8 Gb FC tape drive	\$6,075.00	\$4,617.00	12%	24%	
7101760	2 - Storage	SL150 Tape Library	Oracle	StorageTek SL150 modular tape library: base unit with 30 slots and 1 LTO5 half-height 6 Gb SAS tape drive	\$5,833.00	\$4,433.08	12%	24%	
7104476	2 - Storage	SL150 Tape Library	Oracle	StorageTek SL150 modular library system: base with 30 activated cartridge slots, 1 HP LTO6 half-height 6 Gb SAS tape drive, and rackmounting kit	\$6,795.00	\$5,164.20	12%	24%	
7104475	2 - Storage	SL150 Tape Library	Oracle	StorageTek SL150 modular tape library: base unit with 30 slots and 1 HP LTO6 half-height 8 Gb FC tape drive	\$7,190.00	\$5,464.40	12%	24%	
7101908	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 6 meters, optical, duplex, multi-mode, 50/125 core, SC-LC	\$54.00	\$45.90	12%	15%	
7101914	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Ethernet cable assembly: 5 meters, CAT 5E, green	\$13.00	\$11.05	12%	15%	
7101915	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Ethernet cable assembly: 2 meters, CAT 5E UTP patch, red	\$7.00	\$5.95	12%	15%	
7101918	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Ethernet cable assembly: 5 meters, SFP+ 10GbE direct attach passive copper cable	\$206.00	\$175.10	12%	15%	
7101919	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 3 meters, optical, duplex, multi-mode, 50/125 core, LC-LC	\$48.00	\$40.80	12%	15%	
7101920	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 6 meters, optical, duplex, multi-mode, 50/125 core, LC-LC	\$55.00	\$46.75	12%	15%	
7101921	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 10 meters, optical, duplex, multi-mode, 50/125 core, LC-LC	\$64.00	\$54.40	12%	15%	
7101922	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 3 meters, optical, duplex, multi-mode, 50/125 core, SC-LC	\$46.00	\$39.10	12%	15%	

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7101923	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom SSD Brick with thirteen 50 GB SSDs (for factory installation)	\$34,282.00	\$29,139.70	12%	15%	
7101924	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom SSD Brick with thirteen 200 GB SSDs (for factory installation)	\$127,346.00	\$108,244.10	12%	15%	
7101925	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Power cord: 3 meters, 18 AWG, 3 conductor, SJT wire, NEMA 5-15 plug, black, 110 VAC rated (for factory installation)	\$9.00	\$7.65	12%	15%	
7101926	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Fibre Channel Brick with twelve 300 GB 15000 rpm 3.5-inch FC HDDs (for factory installation)	\$17,909.00	\$15,222.65	12%	15%	
7101927	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Fibre Channel Brick with twelve 600 GB 15000 rpm 3.5-inch FC HDDs (for factory installation)	\$23,346.00	\$19,844.10	12%	15%	
7101929	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom SATA Brick with thirteen 2 TB 7200 rpm 3.5-inch SATA HDDs (for factory installation)	\$21,863.00	\$18,583.55	12%	15%	
7101930	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Rackmounted slammer installation cable kit for 1 SOC422 slammer with optical connectors (for factory installation)	\$1,102.00	\$936.70	12%	15%	
7101931	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Rackmounted slammer installation cable kit for 2 SOC422 slammers with optical connectors (for factory installation)	\$2,930.00	\$2,490.50	12%	15%	
7101932	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Rackmounted slammer installation cable kit for 3 SOC422 slammers with optical connectors (for factory installation)	\$5,114.00	\$4,346.90	12%	15%	
7101934	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Brick rackmounted installation optical cable kit (for factory installation)	\$754.00	\$640.90	12%	15%	
7101935	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Installation cable kit with 1 SOC422 slammer with optical connectors (for factory installation)	\$1,102.00	\$936.70	12%	15%	
7101936	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 10 meters, optical, duplex, multi-mode, 50/125 core, SC-LC	\$65.00	\$55.25	12%	15%	
7101937	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 3 meters, optical, duplex, single-mode, 8.3/125 core, LC-LC	\$60.00	\$51.00	12%	15%	
7101938	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 3 meters, optical, duplex, multi-mode, 8.3/125 core, SC-LC	\$50.00	\$42.50	12%	15%	
7101939	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Installation cable kit with 2 SOC422 slammers with optical connectors (for factory installation)	\$2,930.00	\$2,490.50	12%	15%	
7101940	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Installation cable kit with 3 SOC422 slammers with optical connectors (for factory installation)	\$5,114.00	\$4,346.90	12%	15%	
7101941	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Installation cable kit with 4 SOC422 slammers with optical connectors (for factory installation)	\$7,434.00	\$6,318.90	12%	15%	
7101942	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Brick installation optical cable kit (for factory installation)	\$754.00	\$640.90	12%	15%	
7101945	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Rackmounted slammer installation cable kit for 4 SOC422 slammers with optical connectors (for factory installation)	\$7,434.00	\$6,318.90	12%	15%	
7101948	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Replication Engine 4 Gb FC PCIe HBA: 4 port (for factory installation)	\$6,600.00	\$5,610.00	12%	15%	
7101950	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Power cord: ASM, 3 meters, 18 AWG, 3 conductor, SJT wire, C14 plug, black, 110/240 VAC rated (for factory installation)	\$12.00	\$10.20	12%	15%	
7101959	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 2 meters, SFP to HSSDC2 passive	\$125.00	\$106.25	12%	15%	
7101972	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 0.5 meter, SFP to SFP passive	\$86.00	\$73.10	12%	15%	
7101973	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Pilot with 4 GB memory, rackmounted (for factory installation)	\$8,164.00	\$6,939.40	12%	15%	
7101975	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 1 meter, SFP to SFP passive	\$96.00	\$81.60	12%	15%	
7101976	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Replication Engine with 32 GB memory (for factory installation)	\$19,302.00	\$16,406.70	12%	15%	
7101980	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	FC cable assembly: 2 meters, SFP to SFP passive	\$114.00	\$96.90	12%	15%	
7101987	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Power cord: 15 feet, NEMA L5-30P plug, 30 A, 120 VAC rated (for factory installation)	\$209.00	\$177.65	12%	15%	
7101990	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Power cord: 15 feet, NEMA L6-30P plug, 30 A, 220 VAC rated (for factory installation)	\$209.00	\$177.65	12%	15%	
7101991	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Slammer optical cable kit	\$905.00	\$769.25	12%	15%	
7101995	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Power cord: 15 feet, IEC309 2P+E plug, 16 A (for factory installation)	\$67.00	\$56.95	12%	15%	
7101998	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Power cord: 15 feet, IEC309 2P+E plug, 32 A (for factory installation)	\$311.00	\$264.35	12%	15%	
7101999	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	PDU assembly: 3-phase, domestic, NEMA L21-30P plug, 30 A (for factory installation)	\$5,028.00	\$4,273.80	12%	15%	
7102003	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom SSD Brick with thirteen 50 GB SSDs	\$41,138.00	\$34,967.30	12%	15%	
7102005	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom SSD Brick with thirteen 200 GB SSDs	\$152,815.00	\$129,892.75	12%	15%	
7102006	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	PDU with mounting brackets, 30 A (for factory installation)	\$1,055.00	\$896.75	12%	15%	
7102007	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Fibre Channel Brick with twelve 300 GB 15000 rpm 3.5-inch FC HDDs	\$21,491.00	\$18,267.35	12%	15%	
7102020	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Brick copper cable kit	\$1,908.00	\$1,621.80	12%	15%	
7102023	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	42U cabinet with rails (for factory installation)	\$9,709.00	\$8,252.65	12%	15%	

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7102025	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Rack baying kit (for factory installation)	\$61.00	\$51.85	12%	15%	
7102027	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Fibre Channel Brick with twelve 600 GB 15000 rpm 3.5-inch FC HDDs	\$28,015.00	\$23,812.75	12%	15%	
7102029	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom SATA Brick with thirteen 2TB 7200 rpm 3.5-inch SATA HDDs	\$26,236.00	\$22,300.60	12%	15%	
7102030	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom 600 2 Gb FC PCIx HBA with NDMP tape backup	\$558.00	\$474.30	12%	15%	
7102031	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Rack stabilizer kit (for factory installation)	\$79.00	\$67.15	12%	15%	
7102032	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom 600 1 Gb iSCSI PCIx TOE HBA: 2 port	\$3,409.00	\$2,897.65	12%	15%	
7102033	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Add-on slammer optical cable kit for 1 slammer series 2/3 to 1 slammer series 2/3	\$2,470.00	\$2,099.50	12%	15%	
7102034	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Add-on slammer optical cable kit for 1 slammer series 2/3 to 2 slammer series 2/3	\$2,775.00	\$2,358.75	12%	15%	
7102035	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Add-on slammer optical cable kit for 2 slammer series 2/3 to 1 slammer series 2/3	\$4,943.00	\$4,201.55	12%	15%	
7102154	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom MaxRep Asynchronous Replication - Integrated Software Option - per Terabyte Metric (for factory installation)	\$1,200.00	\$1,020.00	12%	15%	
7102155	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom MaxRep Asynchronous Replication with Application Protection - Integrated Software Option - per Terabyte Metric (for factory installation)	\$2,550.00	\$2,167.50	12%	15%	
7102156	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom MaxRep Synchronous Replication - Integrated Software Option - per Terabyte Metric (for factory installation)	\$1,440.00	\$1,224.00	12%	15%	
7102157	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom MaxRep Synchronous Replication with Application Protection - Integrated Software Option - per Terabyte Metric (for factory installation)	\$3,000.00	\$2,550.00	12%	15%	
7102254	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Brick installation copper cable kit	\$958.00	\$814.30	12%	15%	
7102257	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Add-on slammer copper cable kit for 1 slammer with SOC422 to 2 slammer with 7197	\$1,957.00	\$1,663.45	12%	15%	
7102259	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Add-on slammer copper cable kit for 2 slammer with SOC422 to 1 slammer with 7197	\$3,681.00	\$3,128.85	12%	15%	
7102260	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Add-on slammer copper cable kit for 1 slammer with SOC422 to 1 slammer with SOC422	\$1,202.00	\$1,021.70	12%	15%	
7102261	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Add-on slammer copper cable kit for 1 slammer with SOC422 to 2 slammer with SOC422	\$1,318.00	\$1,120.30	12%	15%	
7102262	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Add-on slammer copper cable kit for 2 slammer with SOC422 to 2 slammer with SOC422	\$2,458.00	\$2,089.30	12%	15%	
7102263	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Ehternet cable assembly: 0.5 meter, CAT 5E UTP patch, blue	\$6.00	\$5.10	12%	15%	
7102266	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Power cord: ASM, 3 meters, 18 AWG, 3 conductor, SJT wire, C14 plug, black, 110/240 VAC rated	\$14.00	\$11.90	12%	15%	
7102274	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	PDU assembly: 3-phase, domestic, NEMA L21-30P plug, 30 A	\$6,034.00	\$5,128.90	12%	15%	
7102277	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	PDU with mounting brackets: North America, NEMA L6-30P plug, 30 A	\$1,266.00	\$1,076.10	12%	15%	
7102278	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	42U cabinet with rails	\$7,939.00	\$6,748.15	12%	15%	
7102279	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Rack baying kit	\$73.00	\$62.05	12%	15%	
7102280	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Rack stabilizer kit	\$95.00	\$80.75	12%	15%	
7102282	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Power cord: Australia, 15 feet, 56P320 plug, IEC320 C19 connector, 16 A, 250 VAC rated	\$405.00	\$344.25	12%	15%	
7102284	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Power cord: Australia, 9 feet, 56P322 plug, hard wire, 24 A (for factory installation)	\$465.00	\$395.25	12%	15%	
7102285	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Power cord: Australia, 15 feet, 56P320 plug, IEC320 C19 connector, 16 A, 250 VAC rated (for factory installation)	\$336.00	\$285.60	12%	15%	
7102286	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Power cord: Australia, 15 feet, 56P315S plug, IEC320 C19 connector, 15 A, 250 VAC rated (for factory installation)	\$215.00	\$182.75	12%	15%	
7102287	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Upgrade slammer copper cable kit for 2 slammers with SOC422 (for factory installation)	\$1,305.00	\$1,109.25	12%	15%	
7102288	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Upgrade add-on slammer copper cable kit for 1 slammer with SOC422 (for factory installation)	\$499.00	\$424.15	12%	15%	
7102919	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom NAS Slammer upgrade with eight 1 Gb/sec copper ports and 48 GB cache with HE PSU (for factory installation)	\$34,194.00	\$29,064.90	12%	15%	
7102920	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom NAS Slammer upgrade with eight 1 Gb/sec optical ports and 48 GB cache with HE PSU (for factory installation)	\$35,214.00	\$29,931.90	12%	15%	
7102921	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom NAS Slammer upgrade with four 10 Gb/sec copper ports and 48 GB cache with HE PSU (for factory installation)	\$39,188.00	\$33,309.80	12%	15%	
7102922	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom NAS Slammer upgrade with four 10 Gb/sec optical ports and 48 GB cache with HE PSU (for factory installation)	\$42,284.00	\$35,941.40	12%	15%	
7102923	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom iSCSI Slammer upgrade with four 1 Gb/sec copper ports and 48 GB cache with HE PSU (for factory installation)	\$40,387.00	\$34,328.95	12%	15%	

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7102924	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Fibre Channel SAN Slammer upgrade with four 4 Gb/sec FC ports and 48 GB cache with HE PSU (for factory installation)	\$34,705.00	\$29,499.25	12%	15%	
7102925	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Fibre Channel Slammer upgrade with four 8 Gb/sec FC ports and 48 GB cache with HE PSU (for factory installation)	\$42,038.00	\$35,732.30	12%	15%	
7102926	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom Replication Engine add-on with 32 GB memory (for factory installation)	\$23,162.00	\$19,687.70	12%	15%	
7102927	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom MaxRep Asynchronous Replication add-on - Integrated Software Option - per Terabyte Metric	\$1,200.00	\$1,020.00	12%	15%	
7102928	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom MaxRep Asynchronous Replication with Application Protection add-on - Integrated Software Option - per Terabyte Metric	\$2,550.00	\$2,167.50	12%	15%	
7102929	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom MaxRep Synchronous Replication add-on - Integrated Software Option - per Terabyte Metric	\$1,440.00	\$1,224.00	12%	15%	
7102930	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	Pillar Axiom MaxRep Synchronous Replication with Application Protection add-on - Integrated Software Option - per Terabyte Metric	\$3,000.00	\$2,550.00	12%	15%	
7105243	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	PDU with mounting brackets: EMEA and APAC, IEC309 32A plug, 30 A	\$1,505.00	\$1,279.25	12%	15%	
7105244	2 - Storage	Pillar Axiom SAN Storage System Options	Oracle	PDU with mounting brackets: Australia, 56P322 plug, 30 A	\$3,024.00	\$2,570.40	12%	15%	
7102021	2 - Storage	Pillar Axiom SAN Storage System Features	Oracle	Pillar Axiom Secure WORMfs - Integrated Software Option - per Management Controller Metric	\$25,000.00	\$21,250.00	12%	15%	
7102022	2 - Storage	Pillar Axiom SAN Storage System Features	Oracle	Pillar Axiom Storage Domains - Integrated Software Option - per Management Controller Metric	\$25,000.00	\$21,250.00	12%	15%	
7102024	2 - Storage	Pillar Axiom SAN Storage System Features	Oracle	Pillar Axiom Copy Services Bundle - Integrated Software Option - per Management Controller Metric	\$30,000.00	\$25,500.00	12%	15%	
7102026	2 - Storage	Pillar Axiom SAN Storage System Features	Oracle	Pillar Axiom MaxRep Replication for NAS - Integrated Software Option - per Terabyte Metric	\$1,000.00	\$850.00	12%	15%	
7101974	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom Pilot with 4 GB memory (for factory installation)	\$8,164.00	\$6,939.40	12%	15%	
7102142	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom Pilot with 2 GB memory (for factory installation)	\$6,874.00	\$5,842.90	12%	15%	
7102143	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom Pilot with 2 GB memory, rackmounted pilot (for factory installation)	\$6,874.00	\$5,842.90	12%	15%	
7102898	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with eight 1 Gb/sec copper ports and 48 GB cache with HE PSU, rackmounted (for factory installation)	\$34,194.00	\$29,064.90	12%	15%	
7102899	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with eight 1 Gb/sec optical ports and 48 GB cache with HE PSU, rackmounted (for factory installation)	\$35,214.00	\$29,931.90	12%	15%	
7102900	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with four 10 Gb/sec copper ports and 48 GB cache with HE PSU, rackmounted (for factory installation)	\$39,188.00	\$33,309.80	12%	15%	
7102901	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with four 10 Gb/sec optical ports and 48 GB cache with HE PSU, rackmounted (for factory installation)	\$42,284.00	\$35,941.40	12%	15%	
7102902	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom iSCSI Slammer with four 1 Gb/sec copper ports and 48 GB cache with HE PSU, rackmounted (for factory installation)	\$40,378.00	\$34,321.30	12%	15%	
7102903	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom Fibre Channel SAN Slammer with four 4 Gb/sec FC ports and 48 GB cache with HE PSU, rackmounted (for factory installation)	\$34,705.00	\$29,499.25	12%	15%	
7102904	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom Fibre Channel SAN Slammer with four 8 Gb/sec FC ports and 48 GB cache with HE PSU, rackmounted (for factory installation)	\$42,039.00	\$35,733.15	12%	15%	
7102905	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with eight 1 Gb/sec copper ports and 48 GB cache with HE PSU (for factory installation)	\$34,194.00	\$29,064.90	12%	15%	
7102906	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with eight 1 Gb/sec optical ports and 48 GB cache with HE PSU (for factory installation)	\$35,214.00	\$29,931.90	12%	15%	
7102907	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with four 10 Gb/sec copper ports and 48 GB cache with HE PSU (for factory installation)	\$39,188.00	\$33,309.80	12%	15%	
7102908	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with four 10 Gb/sec optical ports and 48 GB cache with HE PSU (for factory installation)	\$42,284.00	\$35,941.40	12%	15%	
7102909	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom iSCSI Slammer with four 1 Gb/sec copper ports and 48 GB cache with HE PSU (for factory installation)	\$40,387.00	\$34,328.95	12%	15%	
7102910	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom Fibre Channel SAN Slammer with four 4 Gb/sec FC ports and 48 GB cache with HE PSU (for factory installation)	\$34,705.00	\$29,499.25	12%	15%	
7102911	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom Fibre Channel SAN Slammer with four 8 Gb/sec FC ports and 48 GB cache with HE PSU (for factory installation)	\$42,038.00	\$35,732.30	12%	15%	
7102912	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with eight 1 Gb/sec copper ports and 48 GB cache with HE PSU	\$41,033.00	\$34,878.05	12%	15%	
7102913	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with eight 1 Gb/sec optical ports and 48 GB cache with HE PSU	\$42,257.00	\$35,918.45	12%	15%	

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7102914	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with four 10 Gb/sec copper ports and 48 GB cache with HE PSU	\$47,025.00	\$39,971.25	12%	15%	
7102915	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom NAS Slammer with four 10 Gb/sec optical ports and 48 GB cache with HE PSU	\$50,740.00	\$43,129.00	12%	15%	
7102916	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom iSCSI Slammer with four 1 Gb/sec copper ports and 48 GB cache with HE PSU	\$48,465.00	\$41,195.25	12%	15%	
7102917	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom Fibre Channel Slammer with four 4 Gb FC ports and 48 GB cache with HE PSU	\$41,655.00	\$35,406.75	12%	15%	
7102918	2 - Storage	Pillar Axiom SAN 600 Storage System	Oracle	Pillar Axiom Fibre Channel Slammer with four 8 Gb/sec FC ports and 48 GB cache with HE PSU	\$50,466.00	\$42,896.10	12%	15%	
7105725	2 - Storage	Oracle ZFS Storage ZS3-4	Oracle	Oracle ZFS Storage ZS3-4: controller with 4 Intel® Xeon® E7-4870 10-core 2.40 Ghz processors (for factory installation)	\$54,681.00	\$41,557.56	12%	24%	
7103829	2 - Storage	Oracle ZFS Storage ZS3-2	Oracle	Oracle ZFS Storage ZS3-2: controller	\$17,097.00	\$12,993.72	12%	24%	
7106737	2 - Storage	Oracle ZFS Storage Options	Oracle	Cable: 3 meters, mini SAS to mini SAS HD	\$250.00	\$190.00	12%	24%	
7107572	2 - Storage	Oracle ZFS Storage Options	Oracle	Cable management arm	\$177.00	\$134.52	12%	24%	
7104203	2 - Storage	Oracle ZFS Storage Options	Oracle	One 1.6 TB 2.5-inch SAS SSD read flash accelerator with bracket (for factory installation)	\$7,251.00	\$5,510.76	12%	24%	
7104204	2 - Storage	Oracle ZFS Storage Options	Oracle	One 1.6 TB 2.5-inch SAS SSD read flash accelerator with bracket	\$8,701.00	\$6,612.76	12%	24%	
7104500	2 - Storage	Oracle ZFS Storage Options	Oracle	Cable: 6 meters, mini SAS to mini SAS HD	\$576.00	\$437.76	12%	24%	
7104928	2 - Storage	Oracle ZFS Storage Options	Oracle	Cable: 3 meters, mini SAS to mini SAS HD (for factory installation)	\$186.00	\$141.36	12%	24%	
XVSM5E-TO-VSM5-450	2 - Storage	NPA_AT_NP_Sun StorageTek Virtual Storage Manager System (VSM 5)	Oracle	VSM5E-1.25TB - VSM5-1.25TB Upg	\$355,700.00	\$270,332.00	12%	24%	
7104436	2 - Storage	LTO6 Tape Drives: Midrange Libraries	Oracle	StorageTek LTO tape drive: 1 IBM LTO6 8 Gb FC for StorageTek SL3000	\$18,648.00	\$14,172.48	12%	24%	
7104452	2 - Storage	LTO6 Tape Drives: Midrange Libraries	Oracle	StorageTek LTO tape drive: 1 HP LTO6 8 Gb FC for StorageTek SL3000	\$18,648.00	\$14,172.48	12%	24%	
7104453	2 - Storage	LTO6 Tape Drives: Midrange Libraries	Oracle	StorageTek LTO tape drive: 1 HP LTO6 8 Gb FC for StorageTek SL500	\$14,936.00	\$11,351.36	12%	24%	
7104435	2 - Storage	LTO6 Tape Drives: High-End Libraries	Oracle	StorageTek LTO tape drive: 1 IBM LTO6 8 Gb FC for StorageTek SL8500	\$22,430.00	\$17,046.80	12%	24%	
7104451	2 - Storage	LTO6 Tape Drives: High-End Libraries	Oracle	StorageTek LTO tape drive: 1 HP LTO6 8 Gb FC for StorageTek SL8500	\$22,430.00	\$17,046.80	12%	24%	
7104449	2 - Storage	LTO6 Tape Drives: Entry Level	Oracle	StorageTek LTO tape drive: 1 HP LTO6 half-height 8 Gb FC for StorageTek SL150	\$9,324.00	\$7,086.24	12%	24%	
7104473	2 - Storage	LTO6 Tape Drives: Entry Level	Oracle	StorageTek LTO tape drive: 1 HP LTO6 half-height 8 Gb FC for StorageTek SL150 (for factory installation)	\$7,710.00	\$5,859.60	12%	24%	
7104450	2 - Storage	LTO6 Tape Drives: Entry Level	Oracle	StorageTek LTO tape drive: 1 HP LTO6 half-height 6 Gb SAS for StorageTek SL150	\$8,289.00	\$6,299.64	12%	24%	
7104474	2 - Storage	LTO6 Tape Drives: Entry Level	Oracle	StorageTek LTO tape drive: 1 HP LTO6 half-height 6 Gb SAS for StorageTek SL150 (for factory installation)	\$6,915.00	\$5,255.40	12%	24%	
7104420	2 - Storage	LTO6 Tape Drives: Desktop/Rackmount	Oracle	StorageTek LTO tape drive: 1 HP LTO6 half-height 6 Gb SAS with rackmount	\$8,140.00	\$6,186.40	12%	24%	
7104421	2 - Storage	LTO6 Tape Drives: Desktop/Rackmount	Oracle	StorageTek LTO tape drive: 1 bare HP LTO6 half-height 6 Gb SAS tape drive for second bay in 1 U rackmount	\$6,420.00	\$4,879.20	12%	24%	
7104422	2 - Storage	LTO6 Tape Drives: Desktop/Rackmount	Oracle	StorageTek LTO tape drive: 1 bare HP LTO6 half-height 6 Gb SAS tape drive in desktop enclosure configuration	\$7,280.00	\$5,532.80	12%	24%	
7104419	2 - Storage	LTO6 Tape Drives: AS400	Oracle	StorageTek LTO tape drive: 1 IBM LTO6 8 Gb FC for StorageTek SL8500 and IBM AS400	\$31,620.00	\$24,031.20	12%	24%	
7101761	2 - Storage	LTO5 Tape Drives (SL150)	Oracle	StorageTek LTO tape drive: 1 HP LTO5 half-height 6 Gb SAS for StorageTek SL150 (for factory installation)	\$4,940.00	\$3,754.40	12%	24%	
7101762	2 - Storage	LTO5 Tape Drives (SL150)	Oracle	StorageTek LTO tape drive: 1 HP LTO5 half-height 8 Gb FC for StorageTek SL150 (for factory installation)	\$5,425.00	\$4,123.00	12%	24%	
7101772	2 - Storage	LTO5 Tape Drives (SL150)	Oracle	StorageTek LTO tape drive: 1 HP LTO5 half-height 6 Gb SAS for StorageTek SL150	\$5,928.00	\$4,505.28	12%	24%	
7101773	2 - Storage	LTO5 Tape Drives (SL150)	Oracle	StorageTek LTO tape drive: 1 HP LTO5 half-height 8 Gb FC for StorageTek SL150	\$6,510.00	\$4,947.60	12%	24%	
7100968	2 - Storage	LTO5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO5 6 Gb SAS for StorageTek SL500	\$14,000.00	\$10,640.00	12%	24%	
LTO5-HP8FC-SL3000Z	2 - Storage	LTO5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO5 8 Gb FC tape drive for StorageTek SL3000 modular library system	\$15,840.00	\$12,038.40	12%	24%	
LTO5-HP8FC-SL500Z	2 - Storage	LTO5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO5 8 Gb FC tape drive for StorageTek SL500 modular library system	\$14,936.00	\$11,351.36	12%	24%	
LTO5-HP8FC-SL85Z	2 - Storage	LTO5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO5 8 Gb FC tape drive for StorageTek SL8500 modular library system	\$19,060.00	\$14,485.60	12%	24%	
LTO5-IB8FC-SL3000Z	2 - Storage	LTO5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 IBM LTO5 8 Gb FC for StorageTek SL3000	\$15,840.00	\$12,038.40	12%	24%	

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LTO5-IB8FC-SL500Z	2 - Storage	LTO5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 IBM LTO5 8 Gb FC for StorageTek SL500	\$17,000.00	\$12,920.00	12%	24%	
LTO5-IB8FC-SL85Z	2 - Storage	LTO5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 IBM LTO5 8 Gb FC for StorageTek SL8500	\$19,060.00	\$14,485.60	12%	24%	
LTO4HH-HPSA1URK2-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 half height 3 Gb SAS for rackmount	\$4,100.00	\$3,116.00	12%	24%	
LTO4HH-HPSA-1URK-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 half height 3 Gb SAS with rackmount (for factory installation)	\$4,500.00	\$3,420.00	12%	24%	
LTO4HH-HPSA-DT-Z-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 half height 3 Gb SAS for desktop	\$4,200.00	\$3,192.00	12%	24%	
LTO4HH-HPSC-1UR2-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 half height SCSI for rackmount	\$4,100.00	\$3,116.00	12%	24%	
LTO4HH-HPSC-1URK-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 half height SCSI with rackmount (for factory installation)	\$4,500.00	\$3,420.00	12%	24%	
LTO4HH-HPSC-DT-Z-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 half height SCSI for desktop	\$4,200.00	\$3,192.00	12%	24%	
LTO4H-HPAS-SLXX-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 half height 3 Gb SAS for StorageTek SL24 and StorageTek SL48	\$7,000.00	\$5,320.00	12%	24%	
LTO4H-HPSC-SLXX-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 half height SCSI for StorageTek SL24 and StorageTek SL48	\$7,000.00	\$5,320.00	12%	24%	
LTO4-HP4FC-L700Z-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 4 Gb FC for StorageTek L700 and StorageTek L1400	\$22,500.00	\$17,100.00	12%	24%	
LTO4-HP4FC-SL2-4-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 4 Gb FC for StorageTek SL24 and StorageTek SL48	\$8,500.00	\$6,460.00	12%	24%	
LTO4-HP4FCSL3000-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 4 Gb FC for StorageTek SL3000	\$20,000.00	\$15,200.00	12%	24%	
LTO4-HP4FC-SL500-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 4 Gb FC for StorageTek SL500	\$15,500.00	\$11,780.00	12%	24%	
LTO4-HP4FC-SL85Z-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 4 Gb FC for StorageTek SL8500	\$20,000.00	\$15,200.00	12%	24%	
LTO4-HPSC-L700Z-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 SCSI for StorageTek L700 and StorageTek L1400	\$17,500.00	\$13,300.00	12%	24%	
LTO4-HPSCSL24-48-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 SCSI for StorageTek SL24 and StorageTek SL48	\$7,000.00	\$5,320.00	12%	24%	
LTO4-HPSC-SL500Z-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO4 SCSI for StorageTek SL500	\$12,500.00	\$9,500.00	12%	24%	
LTO4-IB4F-AS4SL8-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 4 Gb FC for StorageTek SL8500 and IBM AS400	\$24,250.00	\$18,430.00	12%	24%	
LTO4-IB4FC-L700Z-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 4 Gb FC for StorageTek L700 and StorageTek L1400	\$22,500.00	\$17,100.00	12%	24%	
LTO4-IB4FCSL3000-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 4 Gb FC for StorageTek SL3000	\$20,000.00	\$15,200.00	12%	24%	
LTO4-IB4FC-SL500-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 4 Gb FC for StorageTek SL500	\$15,500.00	\$11,780.00	12%	24%	
LTO4-IB4FC-SL85Z-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 4 Gb FC for StorageTek SL8500	\$20,000.00	\$15,200.00	12%	24%	
LTO4-IBSC-L700Z-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 SCSI for StorageTek L700 and StorageTek L1400	\$17,500.00	\$13,300.00	12%	24%	
LTO4-IBSC-SL500Z-N	2 - Storage	LTO4 Tape Drives	Oracle	StorageTek LTO tape drive: 1 IBM LTO4 SCSI for StorageTek SL500	\$12,500.00	\$9,500.00	12%	24%	
LTO-ENCRYPT-ACTIVE	2 - Storage	LTO Tape Drive Features	Oracle	Encryption for StorageTek LTO tape drives: activation permit for 1 tape drive	\$1,000.00	\$760.00	12%	24%	
7102995	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO4 dual port conversion kit for StorageTek SL8500	\$250.00	\$190.00	12%	24%	
7102996	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO4 dual port conversion kit for StorageTek SL3000	\$250.00	\$190.00	12%	24%	
7102997	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO4 dual port conversion kit for StorageTek S500	\$250.00	\$190.00	12%	24%	
7103000	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: HP LTO3 or HP LTO4 conversion kit for drive migration from StorageTek SL500, StorageTek L180, StorageTek L700, and StorageTek L1400 to StorageTek SL3000	\$5,000.00	\$3,800.00	12%	24%	
7103002	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: IBM LTO5 conversion kit for drive migration from StorageTek SL500 and StorageTek SL3000 to StorageTek SL8500	\$7,000.00	\$5,320.00	12%	24%	

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7103003	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: IBM LTO5 conversion kit for drive migration from StorageTek SL500 and StorageTek SL8500 to StorageTek SL3000	\$7,000.00	\$5,320.00	12%	24%	
7103004	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: IBM LTO5 conversion kit for drive migration from StorageTek SL8500 and StorageTek SL3000 to StorageTek SL500	\$7,000.00	\$5,320.00	12%	24%	
7103005	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: HP LTO5 conversion kit for drive migration from StorageTek SL500 and StorageTek SL3000 to StorageTek SL8500	\$7,000.00	\$5,320.00	12%	24%	
7103006	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: HP LTO5 conversion kit for drive migration from StorageTek SL500 and StorageTek SL8500 to StorageTek SL3000	\$7,000.00	\$5,320.00	12%	24%	
7103007	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: HP LTO5 conversion kit for drive migration from StorageTek SL8500 and StorageTek SL3000 to StorageTek SL500	\$7,000.00	\$5,320.00	12%	24%	
7103008	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: HP LTO3 and HP LTO4 conversion kit for drive migration from StorageTek SL500, StorageTek L180, and StorageTek L700 to StorageTek SL8500	\$5,000.00	\$3,800.00	12%	24%	
7103009	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: IBM LTO3 and IBM LTO4 FC conversion kit for drive migration from StorageTek SL500 to StorageTek SL8500	\$5,000.00	\$3,800.00	12%	24%	
7103010	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: IBM LTO3 and IBM LTO4 FC conversion kit for drive migration from StorageTek L180, StorageTek L700, and StorageTek L1400 to StorageTek SL8500	\$5,000.00	\$3,800.00	12%	24%	
7103011	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: HP LTO3 and HP LTO4 SCSI conversion kit for drive migration from StorageTek L20, StorageTek L40, StorageTek L80, StorageTek L180, and StorageTek L700 to StorageTek L500	\$1,800.00	\$1,368.00	12%	24%	
7103012	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: HP LTO3 and HP LTO4 FC conversion kit for drive migration from StorageTek L180, StorageTek L700, StorageTek L1400, StorageTek SL3000, and StorageTek SL8500 to StorageTek L500	\$1,800.00	\$1,368.00	12%	24%	
7103013	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: IBM LTO3 and IBM LTO4 FC conversion kit for drive migration from StorageTek L5500 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
LTO-3F-S30S8-CKZ-N	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: HP IBM LTO3 FC conversion kit for drive migration from StorageTek SL3000 to StorageTek SL8500	\$5,000.00	\$3,800.00	12%	24%	
LTO-3F-S8S30-CKZ-N	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: HP IBM LTO3 FC conversion kit for drive migration from StorageTek SL8500 to StorageTek SL3000	\$5,000.00	\$3,800.00	12%	24%	
LTO-4F-S30S8-CKZ-N	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: HP and IBM LTO4 FC conversion kit for drive migration from StorageTek SL3000 to StorageTek SL8500	\$5,000.00	\$3,800.00	12%	24%	
LTO-4F-S8S30-CKZ-N	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: HP and IBM LTO4 FC conversion kit for drive migration from StorageTek SL8500 to StorageTek SL3000	\$5,000.00	\$3,800.00	12%	24%	
LTO4-IBFC-SL5-CK-N	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: IBM LTO4 FC conversion kit for drive migration from StorageTek L180, StorageTek L700, StorageTek L1400, StorageTek SL3000, and StorageTek SL8500 to StorageTek SL500	\$1,800.00	\$1,368.00	12%	24%	
LTO4-IBSC-SL5-CK-N	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: IBM LTO4 SCSI conversion kit for drive migration from StorageTek L180, StorageTek L700 and StorageTek L1400 to StorageTek SL500	\$1,800.00	\$1,368.00	12%	24%	
LTO-IBF-CSL30-CK-N	2 - Storage	LTO Conversion Options	Oracle	Conversion kit to move an IBM LTO3/4 full height FC drive currently installed in a competitor library to an SL3000. IBM LTO3/4 FH FC drives are commonly found in: IBM(TS3500/TS3310), Quantum/ADIC(i500 or i2000), Dell ML6000, Scalar 10K. RoHS-5 Compliant.	\$5,000.00	\$3,800.00	12%	24%	
LTO-IBF-CSL85-CK-N	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: IBM LTO3 and IBM LTO4 full height FC conversion kit from other vendor library to StorageTek SL8500	\$5,000.00	\$3,800.00	12%	24%	
LTO-IBF-L7S30-CK-N	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: IBM LTO3 and IBM LTO4 FC conversion kit for drive migration from StorageTek L180, StorageTek L700 and StorageTek L5500 or StorageTek 9310 to StorageTek SL3000	\$5,000.00	\$3,800.00	12%	24%	
LTO-IBF-S5S30-CK-N	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO tape drive: IBM LTO3 or LTO4 FC conversion kit for drive migration from StorageTek SL500 to StorageTek SL3000	\$5,000.00	\$3,800.00	12%	24%	
XL5-SL500-DPCK	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO5 FC dual port conversion kit for installation of a second data port in StorageTek LTO5 drive tray assembly	\$500.00	\$380.00	12%	24%	
XL5-SL85-SL30-DPCK	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO5 FC dual port conversion kit for installation of a second data port in StorageTek LTO5 drive tray assembly	\$500.00	\$380.00	12%	24%	
7104424	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO6 dual port conversion kit for StorageTek SL8500 and SL3000	\$700.00	\$532.00	12%	24%	
7104425	2 - Storage	LTO Conversion Options	Oracle	StorageTek LTO6 dual port conversion kit for StorageTek SL500	\$670.00	\$509.20	12%	24%	
7104584	2 - Storage	Key Management Switch Accessory Kits	Oracle	Oracle Key Manager switch accessory kit with 24 port ethernet switch, cables and mounting brackets	\$6,520.00	\$4,955.20	12%	24%	
7101546	2 - Storage	Entry Level LTO 5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO5 half height 6 Gb SAS with rackmount	\$6,500.00	\$4,940.00	12%	24%	
7104076	2 - Storage	Entry Level LTO 5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 IBM LTO5 8 Gb FC for StorageTek SL8500 and IBM AS400	\$28,250.00	\$21,470.00	12%	24%	

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LT05HH-HPSA-1URK2Z	2 - Storage	Entry Level LTO 5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 bare HP LTO5 half-height SAS tape drive for second bay in 1 U rackmount	\$5,500.00	\$4,180.00	12%	24%	
LT05HH-HPSA-DT-Z	2 - Storage	Entry Level LTO 5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 bare HP LTO5 half-height SAS tape drive in desktop enclosure configuration	\$5,750.00	\$4,370.00	12%	24%	
LT05H-HPSAS-SLXX-Z	2 - Storage	Entry Level LTO 5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 PLTO5 half-height SAS tape drive for StorageTek SL24 tape autoloader and SL48 tape library	\$7,500.00	\$5,700.00	12%	24%	
LT05-HP8FC-SLXX-Z	2 - Storage	Entry Level LTO 5 Tape Drives	Oracle	StorageTek LTO tape drive: 1 HP LTO5 8 Gb FC for StorageTek SL24 and StorageTek SL48	\$9,500.00	\$7,220.00	12%	24%	
9840B-LEGL3SL85-N	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek T9840B tape drive: ESCON or FICON or FC drive tray conversion kit from StorageTek 9310, StorageTek L5500, StorageTek L1400, StorageTek L700, StorageTek L180, and StorageTek SL3000 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
9840C/D-S85/S30Z-N	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek Conversion Bill to convert a T9840C or D, Fibre Channel or FICON, short or long wave, dual port tape drive from configured for installation in a StorageTek SL8500 to a StorageTek SL3000 library. RoHS-5 compliant.	\$3,500.00	\$2,660.00	12%	24%	
9840CD-ES-SL3-Z-N	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek T9840C or StorageTek T9840D tape drive: ESCON drive tray conversion kit from StorageTek 9310, StorageTek L5500, StorageTek L1400, StorageTek L700, StorageTek L180, and StorageTek 9740 to StorageTek SL3000	\$3,500.00	\$2,660.00	12%	24%	
9840CD-FCFI-SL3-N	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek T9840C or StorageTek T9840D tape drive: FC or FICON, short wave or long wave drive tray conversion kit from StorageTek 9310, StorageTek L1400, StorageTek L700, StorageTek L180, and StorageTek 9740 to StorageTek SL3000	\$3,500.00	\$2,660.00	12%	24%	
9840C-LEGL3SL85-N	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek T9840C tape drive: ESCON or FICON or FC drive tray conversion kit from StorageTek 9310, StorageTek L5500, StorageTek L1400, StorageTek L700, StorageTek L180, and StorageTek SL3000 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
9840D-LEGL3SL85-N	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek 9840D tape drive: ESCON/FICON/FC conversion kit from StorageTek 9310, StorageTek L5500, StorageTek L1400, StorageTek L700, StorageTek L180, and StorageTek SL3000 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
9940B-9310-L700-N	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek 9940B tape drive: conversion kit from StorageTek 9310, StorageTek L5500, and StorageTek 9740 to StorageTek L180, StorageTek L700, and StorageTek L1400	\$3,500.00	\$2,660.00	12%	24%	
9940B-ES-SL85-Z-N	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek 9940B tape drive: ESCON, conversion kit from StorageTek 9310, StorageTek L5500, StorageTek 9740, StorageTek L180, StorageTek L700, and StorageTek L1400 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
9940B-FC-L55-S85-N	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek 9940B tape drive: FC, conversion kit from StorageTek 9310, StorageTek L5500, StorageTek 9740, StorageTek L180, StorageTek L700, and StorageTek L1400 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
9940B-FI-LW-SL85-N	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek 9940B tape drive: FICON, single port, long wave conversion kit from StorageTek 9310, StorageTek L5500, StorageTek 9740, StorageTek L180, StorageTek L700 and StorageTek L1400 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
9940B-FI-SW-SL85-N	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek 9940B tape drive: FICON, single port, short wave conversion kit from StorageTek 9310, StorageTek L5500, StorageTek 9740, StorageTek L180, StorageTek L700 and StorageTek L1400 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
T10C-FC/FI-CKITZ	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek T10000C or StorageTek T10000D tape drive: FC to FICON conversion kit	\$7,000.00	\$5,320.00	12%	24%	
T10C-S30/S85-CKITZ	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek T10000C tape drive: FICON or FC tray conversion kit from StorageTek SL3000 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
T10C-S85/S30-CKITZ	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek T10000C tape drive: FICON or FC tray conversion kit from StorageTek SL8500 to StorageTek SL3000	\$3,500.00	\$2,660.00	12%	24%	
7105808	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek T10000D tape drive: 16 Gb FC or FICON conversion kit to 10 Gb FCoE	\$1,000.00	\$760.00	12%	24%	
7105810	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek T10000D tape drive: 16 Gb FC or FICON conversion kit from long wave to short wave	\$2,000.00	\$1,520.00	12%	24%	
7106153	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek T10000D tape drive: FICON or FC tray conversion kit from StorageTek SL8500 to StorageTek SL3000	\$3,500.00	\$2,660.00	12%	24%	
7106154	2 - Storage	Enterprise Tape Drive Conversion Options	Oracle	StorageTek T10000D tape drive: FICON or FC tray conversion kit from StorageTek SL3000 to StorageTek SL8500	\$3,500.00	\$2,660.00	12%	24%	
7101883	2 - Storage	Brocade Software	Oracle	Brocade SW200R Switch: activation permit for 4 FC ports	\$2,100.00	\$1,596.00	12%	24%	
SG-XSWBRO48K-CUP-N	2 - Storage	Brocade Software	Oracle	Brocade 48000 Director: activation permit for CUP	\$26,000.00	\$19,760.00	12%	24%	
SGXSWBRO48K-FCI-Z-N	2 - Storage	Brocade Software	Oracle	Brocade 48000 Director: activation permit for FCIP WAN connectivity	\$30,000.00	\$22,800.00	12%	24%	

Part#	BAND	CATEGORY	MANUFACTURER	DESCRIPTION	BASE LIST PRICE	WCSA PRICE	WCSA MINIMUM DISCOUNT *does not include Services	ACTUAL DISCOUNT PROVIDED	ADD = A, DELETE = D, PRICE REDUCED = R (requires month over month comparison - will be included in update files)
SG-XSWBRO48K-FWH-N	2 - Storage	Brocade Software	Oracle	Brocade 48000 Director: activation permit for fabric watch	\$19,950.00	\$15,162.00	12%	24%	
SG-XSWBRO49-CUP-N	2 - Storage	Brocade Software	Oracle	Brocade 5300 Switch: activation permit for CUP	\$14,995.00	\$11,396.20	12%	24%	
SG-XSWBRO49-EXF-N	2 - Storage	Brocade Software	Oracle	Brocade 5300 Switch: activation permit for extended fabric	\$5,995.00	\$4,556.20	12%	24%	
SGXSWBRO510 0ANLK-N	2 - Storage	Brocade Software	Oracle	Brocade 5100 Switch: activation permit for adaptive networking	\$7,595.00	\$5,772.20	12%	24%	
SGXSWBRO510 0EBLK-N	2 - Storage	Brocade Software	Oracle	Brocade 5100 Switch: activation permit for trunking, advanced performance monitoring, fabric watch, extended fabrics and adaptive networking	\$18,595.00	\$14,132.20	12%	24%	
SGXSWBRO510 0IRLK-N	2 - Storage	Brocade Software	Oracle	Brocade 5100 Switch: activation permit for integrated routing	\$23,595.00	\$17,932.20	12%	24%	
SGXSWBRO530 0ANLK-N	2 - Storage	Brocade Software	Oracle	Brocade 5300 Switch: activation permit for adaptive networking. Includes 80 activated shortwave 8 Gb/sec SFPs	\$11,595.00	\$8,812.20	12%	24%	
SGXSWBRO530 0EBLK-N	2 - Storage	Brocade Software	Oracle	Brocade 5300 Switch: activation permit for trunking, advanced performance monitoring, fabric watch, extended fabrics and adaptive networking	\$29,595.00	\$22,492.20	12%	24%	
SGXSWBRO530 0IRLK-N	2 - Storage	Brocade Software	Oracle	Brocade 5300 Switch: activation permit for integrated routing	\$35,595.00	\$27,052.20	12%	24%	
SG-XSWBRO7500F-CZ-N	2 - Storage	Brocade Software	Oracle	Brocade 7500 Switch: activation permit for FCIP	\$22,000.00	\$16,720.00	12%	24%	
SG-XSWBRO7800-AE-N	2 - Storage	Brocade Software	Oracle	Brocade 7800 Extension Switch: activation permit for advanced extension	\$10,795.00	\$8,204.20	12%	24%	
SGXSWBRO7800-CUP-N	2 - Storage	Brocade Software	Oracle	Brocade 7800 Extension Switch: activation permit for CUP	\$5,975.00	\$4,541.00	12%	24%	
SG-XSWBRO7800-EB-N	2 - Storage	Brocade Software	Oracle	Brocade 7800 Extension Switch: activation permit for trunking, advanced performance monitoring, fabric watch, extended fabrics and adaptive networking	\$15,995.00	\$12,156.20	12%	24%	
SG-XSWBRO7800-IR-N	2 - Storage	Brocade Software	Oracle	Brocade 7800 Extension Switch: activation permit for integrated routing	\$14,100.00	\$10,716.00	12%	24%	
SGXSWBRODC X4-CUP-N	2 - Storage	Brocade Software	Oracle	Brocade DCX-4S Backbone: activation permit for CUP	\$23,195.00	\$17,628.20	12%	24%	
SGXSWBRODC X4IRLK-N	2 - Storage	Brocade Software	Oracle	Brocade DCX-4S Backbone: activation permit for integrated routing	\$45,995.00	\$34,956.20	12%	24%	
SG-XSWBRODCX-CUP-N	2 - Storage	Brocade Software	Oracle	Brocade DCX Backbone: activation permit for CUP	\$26,000.00	\$19,760.00	12%	24%	
SGXSWBRODC X-IRLK-N	2 - Storage	Brocade Software	Oracle	Brocade DCX Backbone: activation permit for integrated routing	\$51,995.00	\$39,516.20	12%	24%	
SGXSWBROFX8 24-AE-N	2 - Storage	Brocade Software	Oracle	Brocade FX8-24 Extension Blade: activation permit for advanced extension	\$14,995.00	\$11,396.20	12%	24%	
SGXSWBROFX8 24EUP-N	2 - Storage	Brocade Software	Oracle	Brocade FX8-24 Extension Blade: activation permit for two 10 GbE ports	\$38,995.00	\$29,636.20	12%	24%	
L96171	2 - Storage	Brocade SAN Software	Oracle	Brocade Network Advisor: Enterprise Bundle - Server Perpetual	\$52,145.00	\$39,630.20	12%	24%	
L96174	2 - Storage	Brocade SAN Software	Oracle	Brocade Network Advisor: Performance Plus - Server Perpetual	\$20,860.00	\$15,853.60	12%	24%	
L96177	2 - Storage	Brocade SAN Software	Oracle	Brocade Network Advisor: Upgrade from Performance Plus to Enterprise Bundle - Server Perpetual	\$34,415.00	\$26,155.40	12%	24%	
7100962	2 - Storage	Brocade Hardware	Oracle	Brocade 300 Switch: activation permit for 8 FC ports. Includes eight 8 Gb SFP short wave optic modules	\$4,500.00	\$3,420.00	12%	24%	
SG-XSWBRO10GE-24P	2 - Storage	Brocade Hardware	Oracle	Brocade DCX Backbone: 24-port 10 GbE FCoE blade	\$92,999.00	\$70,679.24	12%	24%	
SGXSWBRO1GE CPSFP-N	2 - Storage	Brocade Hardware	Oracle	Brocade 7800 Extension Switch: 1 GbE copper SFP	\$495.00	\$376.20	12%	24%	
SGXSWBRO300-8P8G-N	2 - Storage	Brocade Hardware	Oracle	Brocade 300 Switch with eight 8 Gb activated ports and E_port license	\$6,159.00	\$4,680.84	12%	24%	

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SGXSWBRO300-8PNE-N	2 - Storage	Brocade Hardware	Oracle	Brocade 300 Switch with eight 4 Gb activated ports	\$4,395.00	\$3,340.20	12%	24%	
SG-XSWBRO3X50-RK-N	2 - Storage	Brocade Hardware	Oracle	Brocade rack rail kit	\$250.00	\$190.00	12%	24%	
SGXSWBRO4100-UPG-N	2 - Storage	Brocade Hardware	Oracle	Brocade 5000 Switch: activation permit for 4 FC ports	\$7,800.00	\$5,928.00	12%	24%	
SG-XSWBRO49-16UP-N	2 - Storage	Brocade Hardware	Oracle	Brocade 5300 Switch: activation permit for CUP	\$16,995.00	\$12,916.20	12%	24%	
SGXSWBRO5100PD8L-N	2 - Storage	Brocade Hardware	Oracle	Brocade 5100 Switch: activation permit for 8 additional ports. Includes eight 8 Gb SFP long wave optic modules	\$28,995.00	\$22,036.20	12%	24%	
SGXSWBRO5100PD8-N	2 - Storage	Brocade Hardware	Oracle	Brocade 5100 Switch: activation permit for 8 additional ports. Includes eight 8 Gb SFP short wave optic modules	\$7,764.00	\$5,900.64	12%	24%	
SGXSWBRO5300-8EB-N	2 - Storage	Brocade Hardware	Oracle	Brocade 5300 Switch with eighty 8 Gb activated ports	\$139,995.00	\$106,396.20	12%	24%	
SGXSWBRO5300-8NS-N	2 - Storage	Brocade Hardware	Oracle	Brocade 5300 Switch with forty-eight 8 Gb activated ports	\$76,995.00	\$58,516.20	12%	24%	
SGXSWBRO5300PD8L-N	2 - Storage	Brocade Hardware	Oracle	Brocade 5300 Switch: activation permit for 16 additional ports. Includes eight 8 Gb SFP long wave optic modules	\$52,995.00	\$40,276.20	12%	24%	
SGXSWBRO5300PD8-N	2 - Storage	Brocade Hardware	Oracle	Brocade 5300 Switch: activation permit for 16 additional ports. Includes eight 8 Gb SFP short wave optic modules	\$23,995.00	\$18,236.20	12%	24%	
SGXSWBRO780016UP-N	2 - Storage	Brocade Hardware	Oracle	Brocade 7800 Extension Switch: activation permit for 16 additional ports	\$61,995.00	\$47,116.20	12%	24%	
SGXSWBRO7800-22P-N	2 - Storage	Brocade Hardware	Oracle	Brocade 7800 Extension Switch with four 8 Gb FC activated ports and two 1 GbE activated ports	\$18,995.00	\$14,436.20	12%	24%	
SGXSWBRO8GB16NS-N	2 - Storage	Brocade Hardware	Oracle	Brocade DCX Backbone: 16-port 8 Gb blade	\$38,995.00	\$29,636.20	12%	24%	
SGXSWBRO8GB32NS-N	2 - Storage	Brocade Hardware	Oracle	Brocade DCX Backbone: 32-port 8 Gb blade	\$61,695.00	\$46,888.20	12%	24%	
SGXSWBRO8GB48NS-N	2 - Storage	Brocade Hardware	Oracle	Brocade DCX Backbone: 48-port 8 Gb blade	\$83,495.00	\$63,456.20	12%	24%	
SGXSWBRO8GBM16W8-N	2 - Storage	Brocade Hardware	Oracle	Brocade DCX Backbone: 16-port 8 Gb blade with sixteen short wave 8 Gb SFPs	\$40,300.00	\$30,628.00	12%	24%	
SGXSWBRO8GBM32W8-N	2 - Storage	Brocade Hardware	Oracle	Brocade DCX Backbone: 32-port 8 Gb blade with 16 short wave 8 Gb SFPs	\$63,500.00	\$48,260.00	12%	24%	
SGXSWBRO8GBM48W8-N	2 - Storage	Brocade Hardware	Oracle	Brocade DCX Backbone: 48-port 8 Gb blade with 16 short wave 8 Gb SFPs	\$88,500.00	\$67,260.00	12%	24%	
SG-XSWBRODCX4I-CL-N	2 - Storage	Brocade Hardware	Oracle	Brocade DCX-4S Backbone: activation permit for 8 inter-chassis links	\$49,995.00	\$37,996.20	12%	24%	
SG-XSWBRODCXSI-CL-N	2 - Storage	Brocade Hardware	Oracle	Brocade DCX-4S Backbone: activation permit for 16 inter-chassis links	\$80,595.00	\$61,252.20	12%	24%	
SGXSWBROFX82422P-N	2 - Storage	Brocade Hardware	Oracle	Brocade DCX Backbone: 22-port blade with 12 FC ports activated and ten 1 GbE ports activated	\$105,995.00	\$80,556.20	12%	24%	
SGXSWBROPWR-AUST-N	2 - Storage	Brocade Hardware	Oracle	Power cord: Australia, 1.8 meter, AS3112 plug, IEC60320-C19 connector	\$250.00	\$190.00	12%	24%	
SG-XSWBROPWR-EU-N	2 - Storage	Brocade Hardware	Oracle	Power cord: Europe, 1.8 meter, CEE7-7 plug, IEC60320-C19 connector	\$250.00	\$190.00	12%	24%	
SGXSWBROPWRNA110-N	2 - Storage	Brocade Hardware	Oracle	Power cord: North America, 1.8 meter, NEMA 5-20 plug, IEC60320-C19 connector, 110 A	\$250.00	\$190.00	12%	24%	
SGXSWBROPWRNA250-N	2 - Storage	Brocade Hardware	Oracle	Power cord: North America, 1.8 meter, NEMA L6-20P plug, IEC60320-C19 connector, 250 A	\$250.00	\$190.00	12%	24%	
SGXSWBROPWROTHER-N	2 - Storage	Brocade Hardware	Oracle	Power cord: countries other than North America, Europe and Australia, 1.8 meter, EC60309 plug, IEC60320-C19 connector	\$250.00	\$190.00	12%	24%	
SGXSWBROSFP10ES1-N	2 - Storage	Brocade Hardware	Oracle	Brocade 10 GbE SFP+ short range optic module	\$1,295.00	\$984.20	12%	24%	
SGXSWBROSFP10ES8-N	2 - Storage	Brocade Hardware	Oracle	Brocade 10 GbE SFP+ short range optic module, pack of 8	\$6,795.00	\$5,164.20	12%	24%	
SGXSWBROSFP10GEL-N	2 - Storage	Brocade Hardware	Oracle	Brocade 10 GbE SFP+ long range optic module	\$3,495.00	\$2,656.20	12%	24%	

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SG-XSWBROSFP1G E-N	2 - Storage	Brocade Hardware	Oracle	Brocade 1 GbE copper optic module for FCIP	\$450.00	\$342.00	12%	24%	
SG-XSWBROSFP-1M1PK	2 - Storage	Brocade Hardware	Oracle	Brocade 10 GbE SFP+ direct attached copper optic module: 1 meter	\$249.00	\$189.24	12%	24%	
SG-XSWBROSFP-3M1PK	2 - Storage	Brocade Hardware	Oracle	Brocade 10 GbE SFP+ direct attached copper optic module: 3 meters	\$279.00	\$212.04	12%	24%	
SGXSWBROSFP 4ELWL-N	2 - Storage	Brocade Hardware	Oracle	Brocade 4 Gb SFP optic module: 30 kilometers	\$3,995.00	\$3,036.20	12%	24%	
SGXSWBROSFP 4GLWS-N	2 - Storage	Brocade Hardware	Oracle	Brocade 4 Gb SFP long wave optic module: 4 kilometers	\$745.00	\$566.20	12%	24%	
SGXSWBROSFP 4GSWS-N	2 - Storage	Brocade Hardware	Oracle	Brocade 4 Gb SFP short wave optic module	\$125.00	\$95.00	12%	24%	
SGXSWBROSFP 4LLWS-N	2 - Storage	Brocade Hardware	Oracle	Brocade 4 Gb SFP long wave optic module: 10 kilometers	\$1,200.00	\$912.00	12%	24%	
SG-XSWBROSFP-5M1PK	2 - Storage	Brocade Hardware	Oracle	Brocade 10 GbE SFP+ direct attached copper optic module: 5 meters	\$339.00	\$257.64	12%	24%	
SGXSWBROSFP 8ELWL-N	2 - Storage	Brocade Hardware	Oracle	Brocade 8 Gb SFP extra long wave optic module: 25 kilometers	\$9,195.00	\$6,988.20	12%	24%	
SGXSWBROSFP 8GLWS-N	2 - Storage	Brocade Hardware	Oracle	Brocade 8 Gb SFP long wave optic module: 10 kilometers	\$3,095.00	\$2,352.20	12%	24%	
SGXSWBROSFP 8GSWS-N	2 - Storage	Brocade Hardware	Oracle	Brocade 8Gb SFP short wave optic module	\$399.00	\$303.24	12%	24%	
7103539	2 - Storage	Brocade Hardware	Oracle	Brocade DCX 8510-8 Backbone: chassis	\$143,511.00	\$109,068.36	12%	24%	
7103540	2 - Storage	Brocade Hardware	Oracle	Brocade DCX 8510-4 Backbone: chassis	\$80,421.00	\$61,119.96	12%	24%	
7103542	2 - Storage	Brocade Hardware	Oracle	Brocade DCX 8510 Backbone: 48-port 16 Gb blade	\$86,487.00	\$65,730.12	12%	24%	
7103543	2 - Storage	Brocade Hardware	Oracle	Brocade 16 Gb SFP+ short wave optic module	\$780.00	\$592.80	12%	24%	
7103544	2 - Storage	Brocade Hardware	Oracle	Brocade 16 Gb SFP+ long wave optic module: 10 kilometers distance	\$3,390.00	\$2,576.40	12%	24%	
7103545	2 - Storage	Brocade Hardware	Oracle	Brocade 10 Gb SFP+ short wave optic module	\$663.00	\$503.88	12%	24%	
7103547	2 - Storage	Brocade Hardware	Oracle	Brocade 10 Gb SFP+ long wave optic module	\$2,094.00	\$1,591.44	12%	24%	
7103548	2 - Storage	Brocade Hardware	Oracle	Brocade DCX 8510 Backbone: activation permit for inter-chassis link with sixteen 64 Gb QSFPs	\$2,037.00	\$1,548.12	12%	24%	
7103549	2 - Storage	Brocade Hardware	Oracle	Brocade DCX Backbone: upgrade kit for 16 Gb upgrade	\$80,856.00	\$61,450.56	12%	24%	
7103553	2 - Storage	Brocade Hardware	Oracle	Brocade 6510 Fibre Channel Switch with twenty-four 16 Gb activated ports	\$26,046.00	\$19,794.96	12%	24%	
7103554	2 - Storage	Brocade Hardware	Oracle	Brocade 6510 Fibre Channel Switch: activation permit for twelve 16 Gb SFPs	\$16,563.00	\$12,587.88	12%	24%	
7103555	2 - Storage	Brocade Hardware	Oracle	Brocade 6510 Fibre Channel Switch: activation permit for twelve 8 Gb SFPs	\$12,741.00	\$9,683.16	12%	24%	
7103556	2 - Storage	Brocade Hardware	Oracle	Brocade 6510 Fibre Channel Switch: activation permit for 10 Gb FC extension	\$22,293.00	\$16,942.68	12%	24%	
7103769	2 - Storage	Brocade Hardware	Oracle	Brocade DCX-4S Backbone: upgrade kit for 16 Gb upgrade	\$57,606.00	\$43,780.56	12%	24%	
7103770	2 - Storage	Brocade Hardware	Oracle	Rack rail kit	\$282.00	\$214.32	12%	24%	
7103546	2 - Storage	Brocade Hardware	Oracle	Brocade inter-chassis link QSFP short wave optic module	\$2,094.00	\$1,591.44	12%	24%	

BAND 4: SERVER - Discount Structure**Responder Name:**

Oracle

*Please fill in the yellow cells.***1. BASELINE PRICING**

IDENTIFY BASELINE/LIST PRICING UTILIZED:

10/8/2013

2. MINIMUM BAND DISCOUNT*PROPOSERS MUST PROVIDE MINIMUM DISCOUNT FOR BAND.**PROPOSERS MAY PROVIDE ADDITIONAL CATEGORY DISCOUNTS IN EACH BAND.*

CATEGORY NAME	DISCOUNT
MINIMUM DISCOUNT FOR BAND	6.00%
ADDITIONAL CATEGORIES	DISCOUNT
SPARC T5-8 Server	15%
SPARC SuperCluster Hardware Products	15%
Sun SPARC Enterprise M9000-64 Server	28%
Exadata Hardware Products	20%
Oracle Database Appliance	14%
See attached full list of Oracle's Named Products & associated discounts	

3: OPTIONAL: 3RD PARTY MINIMUM DISCOUNT

CATEGORY NAME	DISCOUNT
THIRD PARTY MINIMUM DISCOUNT FOR BAND	6.00%
ADDITIONAL CATEGORIES	DISCOUNT
Fujitsu M10 Server Configured Options	15.00%
Fujitsu M10 Server Features	15.00%
Fujitsu M10 Server X-Options	15.00%
Fujitsu M10-1 Server	15.00%
Fujitsu M10-4 Server	15.00%

4: OPTIONAL: LEASE RATES*Provide Current lease rates*

Individual Purchasing Entities may enter into mutually agreeable written lease agreements for the products covered in this Master Price Agreement if they have the legal authority to enter into these types of agreements. Oracle's financing policies are available online at <http://oracle.com/contracts>. A Participating State's Participating Addendum must be adhered to regarding the allowance of leasing/financing Oracle products. Lease rates vary from time to time based on market conditions so providing rates at this time is

BAND 4: SERVER - Volume Discounts

Responder Name:

Oracle

Please fill in the yellow cells.

Responders may provide volume based pricing allowing deeper discounts on volume purchases (greater than Qty 1)

1. Per Transaction Multiple Unit Discount

Responders may propose a contractual volume discount program or plan based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase. Include a table indicating the additional discount percentage to be earned by volume purchased at one time.

A per transaction discount will be offered for a single purchase order over \$2.5 million. If the net fees on a single order are greater than \$2.5 million, an additional 1% discount will be applied to product line items on that order.

2. Cumulative

Responders may propose a cumulative volume discount based on dollars resulting from the cumulative purchases by all governmental purchasers for the duration of their Master Agreement. Include a table indicating the additional discount percentage to be earned by cumulative volume purchased.

A cumulative volume discount will be offered based on the yearly purchase amount for each contract year from the effective date of an Agreement. If sales for the previous contract year exceed \$25 million, Oracle will provide an additional 2% discount to the sales in the following year of the Agreement. For example, if WSCA exceeds \$25 million in sales in year 1 of the Agreement, this 2% will be applied to the base discounts to sales in year 2 of the Agreement. If WSCA does not exceed \$25 million in year 2 of the contract, this discount will no longer apply and the pricing will revert to the base discounts established in year 1 of the Agreement. This analysis will be completed at the end of each contract year to determine if the

3. Other Discounts

Describe additional discounts available.

No additional discounts are being made available at this time as a part of this agreement.

BAND 4: SERVER - Market Basket Pricing

Responder Name:

Oracle

Market Basket Pricing is used for EVALUATION PURPOSES ONLY.

Please fill in the yellow cells.

Base Equipment (Hardware)**BASE EQUIPMENT MUST BE MANUFACTURED BY PROPOSER****PRICING MUST BE DISCOUNTED PER THE BASELINE PRICE AND DISCOUNTS PROVIDED IN THE "DISCOUNTS" TAB**

Classification	Spec Item #	QTY	Item SKU	Item Description	LIST PRICE	QTY1 DISCOUNT	QTY1 PRICE
Example	SEB-1	1	ABC123	Acme Roadrunner XI	\$ 1,000.00	75.00%	\$ 250.00
Server	SE1B-1	1	7105432	SPARC T4-1 Server	\$ 31,656.00	15.00%	\$ 26,907.60
Server	SE2B-1	1	7105435	SPARC T4-2 Server	\$ 47,964.00	15.00%	\$ 40,769.40
Total							\$ 67,677.00

OPTIONS/UPGRADES/PERIPHERALS**OPTIONS/UPGRADES/PERIPHERALS PROPOSED FOR MARKET BASKET SPECIFICATIONS MAY BE THIRD PARTY PRODUCTS**

Classification	Spec Item #	QTY	MFG SKU #	Item Description	BASE/LIST	QTY1 DISCOUNT	QTY1 PRICE
Upgrade	SE1U-1	1	7101469	One 300 GB 2.5inch eMLC SSD with bracket	\$ 5,947.00	14.00%	\$ 5,114.42
Upgrade	SE1U-2	1	7101423	One 100 GB 2.5inch eMLC SSD with bracket	\$ 2,189.00	14.00%	\$ 1,882.54
Upgrade	SE1U-3	1	SE6X3K11Z	One 600 GB 10000 rpm 2.5inch SAS2 HDD with mounting bracket	\$ 739.00	14.00%	\$ 635.54
Upgrade	SE1U-4	1	SE6X3G12Z	One 300 GB 10000 rpm 2.5inch SAS2 HDD with mounting bracket	\$ 415.00	14.00%	\$ 356.90
Upgrade	SE1U-5	12	7104197	One 8 GB DDR31066 registered DIMM	\$ 4,032.00	15.00%	\$ 3,427.20
Total							\$ 11,416.60

VOLUME DISCOUNTS

Calculate price for 10 units based on volume discount provided for SE2B-1	408,392.80
Calculate price for 100 units based on volume discount provided for SE2B-1	4,043,088.72
Calculate price for 1000 units based on volume discount provided for SE2B-1	40,430,887.20

BAND 4: SERVER - Market Basket Pricing

Responder Name:

Oracle

Please fill in the yellow cells.

A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM

B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.

C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES

SERVICES

Spec Item #	Quantity	Commodity Description	PRICING - PROPOSER MAY PROVIDE DISCOUNT OFF LIST, HOURLY OR PER UNIT RATES
SES-1	1	Warranty Upgrade-2 yr	N/A
SES-2	1	Warranty Upgrade-3 yr	N/A
SES-3	1	Warranty Upgrade-AD	N/A
SES-4	1	Break Fix - Non Warranty	N/A
SES-5	1	Image Loading	N/A
SES-6	1	Image Consulting	N/A
SES-7	1	Asset Tagging	N/A
SES-8	1	Installation	N/A
SES-9	1	General Consulting	N/A
SES-10	1	Training	N/A
SES-11	1	Staging/Deployment	N/A

BAND 4: SERVER #2 - Market Basket Specs

Responder Name:

Oracle**BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum***, please provide the offered specification in either instance.*Please fill in the yellow cells.***Base Equipment (Hardware)**

SE1B-1	SERVER 1 SKU:	7105432	SERVER 1 LIST PRICE:	\$31,656.00
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
SE1B-1	Processor Socket(s)	Two	One	7105432
	Processor	Two Intel Xeon E5-2600 series (2.6GHz, 8-core)	SPARC T4 8-Core 2.85Ghz processor	7105432
	RAM - Installed Capacity, type and speed	64 GB DDR3	128GB DDR3-1066	7104198
	RAM - Minimum expansion capability	768 GB	NA (512GB)	7105432
	RAM - memory slots	24 slots total	16	7105432
	Hard Drive(s) installed	None required	(4) 300GB	SE6Y3G12Z
	Internal disk capability	Capable of housing 2 or more internal hard disks	8	7105432
	Disk Controller	Included (specify type)	SAS HBA	7105432
	Optical Drive	DVD-ROM drive	Yes	7105432
	Network	Dual Port GB Ethernet network interface(10/100/1000)	(4) GbE	7105432
	Slots	2 or more PCIe 3.0 x16 slots	6 PCIe 2.0 x8	7105432
	Full or Half - height slots	Half-height slots	Half-height	7105432
	video	HD Graphics	(1) VGA	7105432
	USB Ports - total	4 USB 2.0 Ports	5 USB 2.0	7105432
	<i>USB Ports - front side and internal</i>	<i>Specify number of USM ports front side and internal</i>	2 USB 2.0 (front) 2 USB 2.0 (rear) 1 USB 2.0 (internal)	7105432
	Warranty	Manufacturer Warranty Minimum 1 year	Standard	7105432
	Form Factor	Rack Mountable	Rackmount	7105432
	<i>Device Height</i>	<i>Specify Height in "U"</i>	2RU	7105432
	Rack Hardware (rails)	Included (specify type)	Tool-less rackmount kit	7105432
	<i>Energy Star</i>	<i>Specify if Energy Star 1.0 Tier 1 compliant</i>	Yes	7105432
	<i>Power</i>	<i>Specify Power Connect Type (NEMA of IEC)</i>	IEC (NEMA available)	SR-JUMP-2MC13
	<i>Power - BTU Rating</i>	<i>Specify BTU Rating</i>	2317 btu/hr	7105432
	<i>Power - Watts</i>	<i>Specify Watts (min. and max.)</i>	762 (min.) 771 (max.)	7105432
	<i>Power - Single Phase</i>	<i>Specify Single Phase Standard</i>	Standard	7105432
	<i>Power - Three phase</i>	<i>Specify Three phase is availabel</i>	n/a	n/a
	Power Redundancy	Dual Power Supply capable	Yes	7105432
	<i>Operating Systems Supported</i>	<i>Specify What is supported</i>	Oracle Solaris, Oracle VM	7101664
	<i>Automated Deployment Kit</i>	<i>Specify what is provided</i>	n/a	n/a

BAND 4: SERVER #2 - Market Basket Specs

Responder Name:

Oracle

BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum*, please provide the offered specification in either instance.

Please fill in the yellow cells.

Base Equipment (Hardware)

SE2B-1	SERVER 2 SKU:	7105435	SERVER 2 LIST PRICE:	\$ 47,964.00
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
SE2B-1	Processor Socket(s)	Four	Two	7105435
	Processor	Four Intel Xeon E5-4640 series (2.4Ghz, 8-core)	SPARC T4 8-Core 2.85Ghz processor	7105435
	RAM - Installed Capacity, type and speed	64 GB DDR3	128GB DDR3-1066	7104198
	RAM - Minimum expansion capability	192 GB	1TB	7105435
	RAM - memory slots	24 slots total	32	7105435
	Hard Drive(s) installed	None required	(4) 300GB	SE6Y3G12Z
	Internal disk capability	Capable of housing 2 or more internal hard disks	6	7105435
	Disk Controller	Included (specify type)	SAS HBA	7105435
	Optical Drive	DVD-ROM drive	Yes	7105435
	Network	Dual Port GB Ethernet network interface(10/100/1000)	(4) GbE	7105435
	Slots	2 or more PCIe 3.0 x16 slots	8 PCIe 2.0 x8, 2 PCIe 2.0 x4	7105435
	Full or Half - height slots	Half-height slots	Half-height	7105435
	video	HD Graphics	(2) VGA	7105435
	USB Ports - total	4 USB 2.0 Ports	5 USB 2.0	7105435
	USB Ports - front side and internal	Specify number of USM ports front side and internal	2 USB 2.0 (front) 2 USB 2.0 (rear) 1 USB 2.0 (internal)	7105435
	Warranty	Manufacturer Warranty Minimum 1 year	Standard	7105435
	Form Factor	Rack Mountable	Rackmount	7105435
	Device Height	Specify Height in "U"	3RU	7105435
	Rack Hardware (rails)	Included (specify type)	Tool-less rackmount kit	7105435
	Energy Star	Specify if Energy Star 1.0 Tier 1 compliant	Yes	7105435
	Power	Specify Power Connect Type (NEMA of IEC)	IEC (NEMA available)	SR-JUMP-2MC13
	Power - BTU Rating	Specify BTU Rating	4953 btu/hr	7105435
	Power - Watts	Specify Watts (min. and max.)	1452	7105435
	Power - Single Phase	Specify Single Phase Standard	Standard	7105435
	Power - Three phase	Specify Three phase is availabel	n/a	n/a
	Power Redundancy	Dual Power Supply capable	Yes	7105435
	Operating Systems Supported	Specify What is supported	Oracle Solaris, Oracle VM	7101664
	Automated Deployment Kit	Specify what is provided	n/a	n/a

BAND 4: SERVER - PERIPHERALS 1 & 2 - Market Basket Specs

Responder Name:

Oracle**BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum***, please provide the offered specification in either instance.*Please fill in the yellow cells.***PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS****BLACK & WHITE PRINTER**

SE1P-1	PERIPHERAL 1 SKU:	n/a	PERIPHERAL 1 LIST PRICE:	n/a
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
SE1P-1	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	n/a	n/a
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	n/a	n/a
	Print speed (ppm)	20	n/a	n/a
	Minimum recommended print volume	250 pages per month	n/a	n/a
	Network Connection	Yes	n/a	n/a
	Two sided printing	Automatic	n/a	n/a
	Memory	32 MB	n/a	n/a
	Print resolution	600dpi	n/a	n/a
	Paper size	Letter	n/a	n/a
	Paper trays	250 sheets	n/a	n/a
	Energy Star compliance (verified at www.energystar.gov)	Yes	n/a	n/a
	Warranty	minimum one (1) year warranty	n/a	n/a

COLOR PRINTER

SE1P-2	PERIPHERAL 2 SKU:	n/a	PERIPHERAL 2 LIST PRICE:	n/a
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
SE1P-2	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	n/a	n/a
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	n/a	n/a
	Print speed (ppm)	20	n/a	n/a
	Minimum recommended print volume	250 pages per month	n/a	n/a
	Network Connection	Yes	n/a	n/a
	Two sided printing	Automatic	n/a	n/a
	Memory	128 MB	n/a	n/a
	Print resolution	600dpi	n/a	n/a
	Paper size	Letter	n/a	n/a
	Paper trays	250 sheets	n/a	n/a
	Energy Star compliance (verified at www.energystar.gov)	Yes	n/a	n/a
	Warranty	minimum one (1) year warranty	n/a	n/a

BAND 4: SERVER - PERIPHERALS 3 & 4 - Market Basket Specs

Responder Name:

Oracle

BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum*, please provide the offered specification in either instance.

Please fill in the yellow cells.

PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

19" Monitor

SE1P-3	PERIPHERAL 3 SKU:	n/a	PERIPHERAL 3 LIST PRICE:	n/a
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
SE1P-3	<i>Manufacturer Name</i>	<i>Specify manufacturer</i>	n/a	n/a
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	n/a	n/a
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	n/a	n/a
	Screen size (diagonal measure)	19 inches	n/a	n/a
	Format	Wide-Format, WSXGA compatible	n/a	n/a
	Resolution	1440 x 900	n/a	n/a
	Brightness	250 Nits / cd/m2	n/a	n/a
	Contrast	400 to 1	n/a	n/a
	Response Time	8 ms	n/a	n/a
	Pixel Policy	ISO-13406-2	n/a	n/a
	VGA interface	VGA interface required	n/a	n/a
	DVI interface	DVI interface required	n/a	n/a
	Display Port (DP) Interface	include DP interface	n/a	n/a
	Cables	include DVI cable	n/a	n/a
	Warranty	minimum one (1) year warranty	n/a	n/a
	Mounting Hole Pattern	VESA Compliant	n/a	n/a
	Stand	Height-adjustable stand	n/a	n/a
	Energy-Star	Energy Star compliant per v4.1 Tier II standard	n/a	n/a
	<i>Security lock slot</i>	<i>Specify whether monitor has security lock slot</i>	n/a	n/a
	EPEAT	EPEAT BRONZE level	n/a	n/a
	<i>Environmental</i>	<i>Specify whether monitor is RoHS compliant</i>	n/a	n/a

24" MONITOR

SE1P-4	PERIPHERAL 4 SKU:	n/a	PERIPHERAL 4 LIST PRICE:	n/a
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
SE1P-4	<i>Manufacturer Name</i>	<i>Specify manufacturer</i>	n/a	n/a
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	n/a	n/a
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	n/a	n/a
	Screen size (diagonal measure)	24 inches	n/a	n/a
	Format	Wide-Format, WSXGA compatible	n/a	n/a
	Resolution	1920 x 1080	n/a	n/a
	Brightness	250 Nits / cd/m2	n/a	n/a
	Contrast	400 to 1	n/a	n/a
	Response Time	8 ms	n/a	n/a
	Pixel Policy	ISO-13406-2	n/a	n/a
	<i>VGA interface</i>	<i>Specify whether VGA interface is included</i>	n/a	n/a
	DVI interface	DVI interface required	n/a	n/a
	<i>Display Port (DP) Interface</i>	<i>Specify whether DP interface is included</i>	n/a	n/a
	<i>Cables</i>	<i>Specify whether DVI cable is included</i>	n/a	n/a
	Warranty	minimum one (1) year warranty	n/a	n/a
	Mounting Hole Pattern	VESA Compliant	n/a	n/a
	Stand	Height-adjustable stand	n/a	n/a
	Energy-Star	Energy Star compliant per v4.1 Tier II standard	n/a	n/a
	<i>Security lock slot</i>	<i>Specify whether monitor has security lock slot</i>	n/a	n/a
	EPEAT	EPEAT BRONZE level	n/a	n/a
	<i>Environmental</i>	<i>Specify whether monitor is RoHS compliant</i>	n/a	n/a

BAND 4: SERVER - SERVICES - Market Basket Specs				
Responder Name:				
Oracle				
Please fill in the yellow cells.				
A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM				
B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.				
C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES				
SERVICES				
Spec #	Description	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
S1S-1	Warranty Upgrade-2 yr	Describe two year warranty on Server 1	n/a	n/a
S1S-2	Warranty Upgrade-3 yr	Describe three year warranty on Server 1	n/a	n/a
S1S-3	Warranty Upgrade-AD	Describe accidental damage protection on Server 1	n/a	n/a
S1S-4	Break Fix - Non Warranty	Describe break-fix non warranty on Server 1	n/a	n/a
S1S-5	Image Loading	Describe services to load custom software image at factory prior to delivery	n/a	n/a
S1S-6	Image Consulting	Develop custom software image solution.	n/a	n/a
S1S-7	Asset Tagging	Affix asset tags to equipment prior to delivery.	n/a	n/a
S1S-8	Installation	Describe equipment installation services available	n/a	n/a
S1S-9	General Consulting	Describe Consulting services available	n/a	n/a
S1S-10	Training	Describe Training Services Available	n/a	n/a
S1S-11	Staging/Deployment	Describe staging/deployment services	n/a	n/a

1. BASELINE PRICING	
IDENTIFY BASELINE/LIST PRICING UTILIZED:	based on October Oracle Server and Storage Price list
STATE DATE OF BASELINE/LIST PRICING AS PROVIDED IN RESPONSE TO SEC 4. ITEM 3	11/15/2013

3. MINIMUM BAND DISCOUNT

PROPOSERS MUST PROVIDE MINIMUM DISCOUNT FOR BAND.
PROPOSERS MAY PROVIDE ADDITIONAL CATEGORY DISCOUNTS IN EACH BAND.

CATEGORY NAME	DISCOUNT
MINIMUM DISCOUNT FOR BAND	4%
10 Gigabit Ethernet Switches Options	15%
10 Gigabit Ethernet Switches	15%
Bare Data Appliance	15%
CMT Server Configured Options	15%
Disk Drives	14%
Easidata Hardware Products	20%
Easidata Software Products	20%
Easilogic Hardware Products	20%
Easilogic Software Products	15%
Easistors Software Products	25%
Fabric Interconnect T3-42	15%
Fabric Interconnect F1-4	15%
Fibre Channel Host Bus Adapters	14%
Full-End M-Series Server Configured Options	28%
Full-End M-Series Server X-Options	28%
Host Bus Adapters	15%
I/O Modules	15%
Software Host Channel Adapters	14%
Switched Switches	28%
Software M-Series Server X-Options	28%
Nutra Blade X3-2B	15%
Nutra Server R3-2	15%
Nutra SPARC Server Options	15%
Nutra SPARC T3-1 Server	15%
Nutra SPARC T4-1 L4 Core Server	15%
Nutra SPARC T4-1 Server	15%
Nutra SPARC T4-1B Blade Server Module	15%
Nutra SPARC T4-1 Server	15%
Nutra SPARC T5-1B Blade Server Module	15%
Network Adapters	14%
Network Cables	20%
Network Encryption Cards	14%
Network Interface Cards	14%
Network Transceivers	14%
Oracle Database Appliance	20%
Oracle Database Appliance storage expansion	20%
Oracle Fabric Manager	20%
Oracle Fabric Monitor	20%
Oracle IOPS	20%
Oracle Solaris Cluster Software	16%
Oracle Solaris Cluster Containers	16%
Oracle Sun OS Software	15%
Oracle Virtual Compute Appliances	15%
Other Server Configured Options	4%
Other Server X-Options	4%
Power Cords	14%
SAS Host Bus Adapters	14%
Secure Global Desktop Software	14%
Server Hard Disk Drives	14%
Server Solid State Disks	14%
SPARC M5 Server	15%
SPARC M5 Server Configured Memory	15%
SPARC M5 Server Configured Options	15%
SPARC M5 Server X Option Memory	15%
SPARC M6-12 Server Configured Options	15%
SPARC M6-12 Server X-Options	15%
SPARC SuperCluster Hardware Products	15%
SPARC T3 Server Configured Options	15%
SPARC T3 Server X-Options	15%
SPARC T2 Server	15%
SPARC T4 Server Configured Options	15%
SPARC T4 Server X-Options	15%
SPARC T4-1 Server	15%
SPARC T4-1B Blade Server Module	15%
SPARC T4-1 Server	15%
SPARC T4-1 Server	15%
SPARC T5 Server Configured Options	15%
SPARC T5 Server X-Options	15%
SPARC T5-1B Blade Server Module	15%
SPARC T5-1 Server	15%
SPARC T5-1 Server	15%
SPARC T5-1 Server	15%
Secure Ports	29%
Sun Blade E200 Chassis	15%
Sun Blade Server Options	15%
Sun Blade X3-2B	15%
Sun Blade X3-2B	15%
Sun Fire M4170 M2 Server	14%
Sun Fire X8600 Server	15%
Sun Flash Accelerator T20 PCIe Card	24%
Sun Flash Accelerator T40 PCIe Card	24%
Sun Netra 8000 R44e Chassis	15%
Sun Netra Rack R44	15%
Sun Netra T3-220 Server	15%
Sun Netra T3-240 Server	15%
Sun Racks	15%
Sun Ray	15%
Sun Ray Server Software	15%
Sun Server X2-4	15%
Sun Server X2-8	15%
Sun Server X3-2	14%
Sun Server X3-2L	14%
Sun SPARC Enterprise M9000 Server	29%
Sun SPARC Enterprise M9000-12 Server	29%
Sun SPARC Enterprise M9000-64 Server	29%
Storage CSM	15%
Virtual Desktop Infrastructure Software	28%

CATEGORY NAME	DISCOUNT
ALL CATEGORY	10%

THIRD PARTY MINIMUM DISCOUNT FOR BAND	6%
Fujitsu M10 Server Configured Options	15%
Fujitsu M10 Server Features	15%
Fujitsu M10 Server X-Options	15%
Fujitsu M10-1 Server	15%
Fujitsu M10-4 Server	15%

Provide Current least rates	
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Individual Purchasing Entities may enter into mutually agreeable written lease agreements for the products covered in this Master Price Agreement if they have the legal authority to enter into these types of agreements.

Oracle's financing policies are available online at <http://oracle.com/contracts>. A Participating State's Participating Addendum must be adhered to regarding the allowance of leasing/financing Oracle products. Lease rates vary from time to time based on market conditions so providing rates at this time is not prudent. Any rates provided by Oracle Financing will be competitive to other market rates at the time of the transaction or purchase or end users will have an option to select a third party financing organization where needed.

BAND 5: STORAGE - Discount Structure

Responder Name:

Oracle

Please fill in the yellow cells.

1. BASELINE PRICING

IDENTIFY BASELINE/LIST PRICING UTILIZED:

10/8/2013

2. MINIMUM BAND DISCOUNT

PROPOSERS MUST PROVIDE MINIMUM DISCOUNT FOR BAND.

PROPOSERS MAY PROVIDE ADDITIONAL CATEGORY DISCOUNTS IN EACH BAND.

CATEGORY NAME	DISCOUNT
MINIMUM DISCOUNT FOR BAND	12.00%
ADDITIONAL CATEGORIES	DISCOUNT
LTO6 Tape Drives: Midrange Libraries	24.00%
Oracle ZFS Storage ZS3-4	24.00%
Sun ZFS Storage System Options	24.00%
Tape Media	24.00%
Sun StorageTek SL8500 Modular Library System	24.00%
See attached full list of Oracle's Named Products & associated discounts	

3: OPTIONAL: 3RD PARTY MINIMUM DISCOUNT

CATEGORY NAME	DISCOUNT
THIRD PARTY MINIMUM DISCOUNT FOR BAND	
ADDITIONAL CATEGORIES	DISCOUNT
Brocade Hardware	24.00%
Brocade SAN Software	24.00%
Brocade Software	24.00%

4: OPTIONAL: LEASE RATES

Provide Current lease rates

Individual Purchasing Entities may enter into mutually agreeable written lease agreements for the products covered in this Master Price Agreement if they have the legal authority to enter into these types of agreements. Oracle's financing policies are available online at <http://oracle.com/contracts>. A Participating State's Participating Addendum must be adhered to regarding the allowance of leasing/financing Oracle products. Lease rates vary from time to time based on market conditions so providing rates at this time is

BAND 5: STORAGE - Volume Discounts

Responder Name:

Oracle

Please fill in the yellow cells.

Responders may provide volume based pricing allowing deeper discounts on volume purchases (greater than Qty 1)

1. Per Transaction Multiple Unit Discount

Responders may propose a contractual volume discount program or plan based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase. Include a table indicating the additional discount percentage to be earned by volume purchased at one time.

A per transaction discount will be offered for a single purchase order over \$2.5 million. If the net fees on a single order are greater than \$2.5 million, an additional 1% discount will be applied to product line items on that order.

2. Cumulative

Responders may propose a cumulative volume discount based on dollars resulting from the cumulative purchases by all governmental purchasers for the duration of their Master Agreement. Include a table indicating the additional discount percentage to be earned by cumulative volume purchased.

A cumulative volume discount will be offered based on the yearly purchase amount for each contract year from the effective date of an Agreement. If sales for the previous contract year exceed \$25 million, Oracle will provide an additional 2% discount to the sales in the following year of the Agreement. For example, if WSCA exceeds \$25 million in sales in year 1 of the Agreement, this 2% will be applied to the base discounts to sales in year 2 of the Agreement. If WSCA does not exceed \$25 million in year 2 of the contract, this discount will no longer apply and the pricing will revert to the base discounts established in year 1 of the Agreement. This analysis will be completed at the end of each contract year to determine if the

3. Other Discounts

Describe additional discounts available.

No additional discounts are being made available at this time as a part of this agreement.

BAND 5: STORAGE - Market Basket Pricing

Responder Name:

Oracle

Market Basket Pricing is used for EVALUATION PURPOSES ONLY.

Please fill in the yellow cells.

Base Equipment (Hardware)

BASE EQUIPMENT MUST BE MANUFACTURED BY PROPOSER

PRICING MUST BE DISCOUNTED PER THE BASELINE PRICE AND DISCOUNTS PROVIDED IN THE "DISCOUNTS" TAB

Classification	Spec Item #	QTY	Item SKU	Item Description	LIST PRICE	QTY1 DISCOUNT	QTY1 PRICE
Example	STB-1	1	ABC123	Acme Coyote III	\$ 1,000.00	75.00%	\$ 250.00
Storage	ST1B-1	1	7103829	STORAGE 1	\$ 38,710.07	24.00%	\$ 29,419.65
Storage	ST2B-1	1	7103829	STORAGE 2	\$ 72,704.80	24.00%	\$ 55,255.65
Total							\$ 84,675.30

OPTIONS/UPGRADES/PERIPHERALS

OPTIONS/UPGRADES/PERIPHERALS PROPOSED FOR MARKET BASKET SPECIFICATIONS MAY BE THIRD PARTY PRODUCTS

Classification	Spec Item #	QTY	MFG SKU #	Item Description	BASE/LIST	QTY1 DISCOUNT	QTY1 PRICE
Option	ST10-1	1	7103910 7103911 333V-30-15-C14	Upgrade to 12TB Installed Raw Capacity	\$ 12,327.84	14.00%	\$ 10,601.94
Option	ST20-1	1	7103914 7106627 333V-30-15-C14	Upgrade to 16TB Installed Raw Capacity	\$ 23,415.84	14.00%	\$ 20,137.62
Peripheral	ST1P-1	1	0	Color Printer	\$ -	0.00%	\$ -
Peripheral	ST1P-2	1	0	Black & White Printer	\$ -	0.00%	\$ -
Peripheral	ST1P-3	1	0	19" Monitor	\$ -	0.00%	\$ -
Peripheral	ST1P-4	1	0	24" Monitor	\$ -	0.00%	\$ -
Total							\$ 30,739.56

VOLUME DISCOUNTS

Calculate price for 10 units based on volume discount provided for ST2B-1	\$552,556.50
Calculate price for 100 units based on volume discount provided for ST2B-1	\$5,470,309.30
Calculate price for 1000 units based on volume discount provided for ST2B-1	\$54,703,093

BAND 5: STORAGE - Market Basket Pricing

Responder Name:

Oracle

Please fill in the yellow cells.

A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM

B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.

C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES

SERVICES

Spec Item #	Quantity	Commodity Description	PRICING - PROPOSER MAY PROVIDE DISCOUNT OFF LIST, HOURLY OR PER UNIT RATES
STS-1	1	Warranty Upgrade-2 yr	n/a
STS-2	1	Warranty Upgrade-3 yr	n/a
STS-3	1	Warranty Upgrade-AD	n/a
STS-4	1	Break Fix - Non Warranty	n/a
STS-5	1	Image Loading	n/a
STS-6	1	Image Consulting	n/a
STS-7	1	Asset Tagging	n/a
STS-8	1	Installation	n/a
STS-9	1	General Consulting	n/a
STS-10	1	Training	n/a
STS-11	1	Staging/Deployment	n/a

BAND 5: STORAGE - Market Basket Specs				
Responder Name:				
Oracle				
BOLD font is a minimum requirement that the offering must MEET OR EXCEED, <i>blue italic font does not have a minimum</i> , please provide the offered specification in either instance.				
Please fill in the yellow cells.				
Base Equipment (Hardware)				
ST1B-1	STORAGE 1 SKU:	7103829	STORAGE 1 LIST PRICE:	\$38,710.07
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
ST1B-1	Architecture	Specify		
	Raw Disk Capacity - Base	4 TB	6TB	Included
				7103914
	Effective Capacity - Maximum	128 TB	1.5PB	7106627
				333V-30-15-C14
	Maximum Cache	32 GB	512 GB	Standard
				7103898
	Minimum number of Drives	4	20	7103912
				33V-30-15-C14
	Raid Options	1, 3, 5, 10	Meets	-
	Back end disk channel interface	SAS	SAS2	-
	Drive Types Supported	SATA , SAS	Meets	-
				7103912
	Sdrives Supported - fully expanded	60	384	7106627
				7103914
				7103898
				33V-30-15-C14
	Shelves	1 shelf	Meets	7103914
				7103898
				33V-30-15-C14
	Protocol Support	TCP/IP	Meets	-
	Chassis - rack mount rails	Yes	Yes	-
	Controller type	Specify	Single	-
	Controller Host Interface - speed and number of ports	Specify Speed and Number	PCI 3 - 4 port	-
	Controllers - Dual Controller Support	Yes or No	Yes	7103829
	Storage Replication Support	Specify	Yes, with optional software	7102337
	Chassis - Height (U)	Specify height (U)	2U or 4U	-
	Chassis - Rack Hole Type	Specify round or square	std square - can be ordered round	-
	Power single phase standard	Specify	Yes	-
	Power - Three Phase availability	Yes or no	No	-
	Power - Redundancy	Yes or no	Yes	-
	Power Type	Specify	AC	-
	Power - BTU Rating	Specify	3032 BTU/hr - ZS3-2 Controller Tray - maximum 2385 BTU/hr - DE2-24C Drive Enclosure - maximum 2385 BTU/hr - DE2-24P Drive Enclosure - maximum 1293 BTU/hr - ZS3-2 Controller Tray - typical 1600 BTU/hr - DE2-24C Drive Enclosure - typical 1108 BTU/hr - DE2-24P Drive Enclosure - typical 2123 BTU/hr - DS2 Disk Shelf - typical	-
	Power - Amps/Voltage	Specify	4.3A @ 208VAC - ZS3-2 Controller Tray - maximum 3.4A @ 208VAC - DE2-24C Drive Enclosure - maximum 3.4A @ 208VAC - DE2-24P Drive Enclosure - maximum 1.8A @ 208VAC - ZS3-2 Controller Tray - typical 2.3A @ 208VAC - DE2-24C Drive Enclosure - typical 1.6A @ 208VAC - DE2-24P Drive Enclosure - typical 3.2A @ 208VAC - DS2 Disk Shelf - typical	--
	Power - Watts	Specify	889W - ZS3-2 Controller Tray - maximum 699W - DE2-24C Drive Enclosure - maximum 699W - DE2-24P Drive Enclosure - maximum 379W - ZS3-2 Controller Tray - typical 469W - DE2-24C Drive Enclosure - typical 325W - DE2-24P Drive Enclosure - typical 662W - DS2 Disk Shelf - typical	-
	Warranty on above hardware and software	Manufacturer Warranty - Minimum one year	1 Year	-
Spec #	Options/Upgrades	Minimum Requirements	Manufacturer & SKU #	List Price
ST10-1	Upgrade to 12TB Installed Raw Capacity	Provide description and SKU	7103910 7103911 333V-30-15-C14	12327.84

BAND 5: STORAGE - Market Basket Specs				
Responder Name:				
Oracle				
BOLD font is a minimum requirement that the offering must MEET OR EXCEED, <i>blue italic font does not have a minimum</i> , please provide the offered specification in either instance.				
Please fill in the yellow cells.				
Base Equipment (Hardware)				
ST2B-1	STORAGE 2 SKU:	7103829	STORAGE 2 LIST PRICE:	572,704.80
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
ST2B-1	Architecture	Specify		
	Raw Disk Capacity - Base	8 TB	18TB	Included
				7103914
	Effective Capacity - Maximum	256 TB	1.5PB	7106627
				333V-30-15-C14
	Maximum Cache	64 GB	512 GB	Standard
				7103898
	Minimum number of Drives	8	20	7103912
				33V-30-15-C14
	Raid Options	1, 3, 5, 10	Meets	-
	Back end disk channel interface	SAS	SAS2	-
	Drive Types Supported	SATA , SAS	Meets	-
				7103912
	Sdrives Supported - fully expanded	60	384	7106627
				7103914
				7103898
				33V-30-15-C14
	Shelves	1 shelf	Meets	7103914
				7103898
				33V-30-15-C14
	Protocol Support	TCP/IP	Meets	-
	Chassis - rack mount rails	Yes	Yes	-
	Controller type	Specify	Redundant	-
	Controller Host Interface - speed and number of ports	Specify Speed and Number	PCI 3 - 4 port	-
	Controllers - Dual Controller Support	Yes or No	Dual	-
	Storage Replication Support	Specify	Yes, with optional software	7102337
	Chassis - Height (U)	Specify height (U)	2U or 4U	-
	Chassis - Rack Hole Type	Specify round or square	std square - can be ordered round	-
	Power single phase standard	Specify	Yes	-
	Power - Three Phase availability	Yes or no	No	-
	Power - Redundancy	Yes or no	Yes	-
	Power Type	Specify	AC	-
	Power - BTU Rating	Specify	3032 BTU/hr - ZS3-2 Controller Tray - maximum 2385 BTU/hr - DE2-24C Drive Enclosure - maximum 2385 BTU/hr - DE2-24P Drive Enclosure - maximum 1293 BTU/hr - ZS3-2 Controller Tray - typical 1600 BTU/hr - DE2-24C Drive Enclosure - typical 1108 BTU/hr - DE2-24P Drive Enclosure - typical 2123 BTU/hr - DS2 Disk Shelf - typical	-
	Power - Amps/Voltage	Specify	4.3A @ 208VAC - ZS3-2 Controller Tray - maximum 3.4A @ 208VAC - DE2-24C Drive Enclosure - maximum 3.4A @ 208VAC - DE2-24P Drive Enclosure - maximum 1.8A @ 208VAC - ZS3-2 Controller Tray - typical 2.3A @ 208VAC - DE2-24C Drive Enclosure - typical 1.6A @ 208VAC - DE2-24P Drive Enclosure - typical 3.2A @ 208VAC - DS2 Disk Shelf - typical	-
	Power - Watts	Specify	889W - ZS3-2 Controller Tray - maximum 699W - DE2-24C Drive Enclosure - maximum 699W - DE2-24P Drive Enclosure - maximum 379W - ZS3-2 Controller Tray - typical 469W - DE2-24C Drive Enclosure - typical 325W - DE2-24P Drive Enclosure - typical 662W - DS2 Disk Shelf - typical	-
	Warranty on above hardware and software	Manufacturer Warranty - Minimum one year	1 Year	-
Spec #	Options/Upgrades	Minimum Requirements	Manufacturer & SKU #	List Price
ST20-1	Upgrade to 16TB Installed Raw Capacity	Provide description and SKU	7103914 7106627 333V-30-15-C14	23415.84

PERIPHERALS 1 & 2 - Market Basket Specs			
Responder Name:			
Oracle			
BOLD font is a minimum requirement that the offering must MEET OR EXCEED, <i>blue italic font does not have a minimum</i> , please either instance.			
Please fill in the yellow cells.			
PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS			
BLACK & WHITE PRINTER			
ST1P-1	PERIPHERAL 1 SKU:		PERIPHERAL 1 LIST PRICE:
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal
ST1P-1	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	N/A
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	N/A
	Print speed (ppm)	20	N/A
	Minimum recommended print volume	250 pages per month	N/A
	Network Connection	Yes	N/A
	Two sided printing	Automatic	N/A
	Memory	32 MB	N/A
	Print resolution	600dpi	N/A
	Paper size	Letter	N/A
	Paper trays	250 sheets	N/A
	Energy Star compliance (verified at www.energystar.gov)	Yes	N/A
Warranty	minimum one (1) year warranty	N/A	
COLOR PRINTER			
ST1P-2	PERIPHERAL 2 SKU:		PERIPHERAL 2 LIST PRICE:
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal
ST1P-2	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	N/A
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	N/A
	Print speed (ppm)	20	N/A
	Minimum recommended print volume	250 pages per month	N/A
	Network Connection	Yes	N/A
	Two sided printing	Automatic	N/A
	Memory	128 MB	N/A

PERIPHERALS 3 & 4 - Market Basket Specs

Responder Name:

Oracle

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Please fill in the yellow cells.

PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

19" Monitor

ST1P-3	PERIPHERAL 3 SKU:		PERIPHERAL 3 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
ST1P-3	<i>Manufacturer Name</i>	<i>Specify manufacturer</i>	N/A	N/A
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	N/A	N/A
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	N/A	N/A
	Screen size (diagonal measure)	19 inches	N/A	N/A
	Format	Wide-Format, WSXGA compatible	N/A	N/A
	Resolution	1440 x 900	N/A	N/A
	Brightness	250 Nits / cd/m2	N/A	N/A
	Contrast	400 to 1	N/A	N/A
	Response Time	8 ms	N/A	N/A
	Pixel Policy	ISO-13406-2	N/A	N/A
	VGA interface	VGA interface required	N/A	N/A
	DVI interface	DVI interface required	N/A	N/A
	Display Port (DP) Interface	include DP interface	N/A	N/A
	Cables	include DVI cable	N/A	N/A
	Warranty	minimum one (1) year warranty	N/A	N/A
	Mounting Hole Pattern	VESA Compliant	N/A	N/A
	Stand	Height-adjustable stand	N/A	N/A
	Energy-Star	Energy Star compliant per v4.1 Tier II standard	N/A	N/A
	<i>Security lock slot</i>	<i>Specify whether monitor has security lock slot</i>	N/A	N/A
	EPEAT	EPEAT BRONZE level	N/A	N/A
	<i>Environmental</i>	<i>Specify whether monitor is RoHS compliant</i>	N/A	N/A

24" MONITOR

ST1P-4	PERIPHERAL 4 SKU:		PERIPHERAL 4 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
ST1P-4	<i>Manufacturer Name</i>	<i>Specify manufacturer</i>	N/A	N/A
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	N/A	N/A
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	N/A	N/A
	Screen size (diagonal measure)	24 inches	N/A	N/A
	Format	Wide-Format, WSXGA compatible	N/A	N/A
	Resolution	1920 x 1080	N/A	N/A
	Brightness	250 Nits / cd/m2	N/A	N/A
	Contrast	400 to 1	N/A	N/A
	Response Time	8 ms	N/A	N/A
	Pixel Policy	ISO-13406-2	N/A	N/A
	<i>VGA interface</i>	<i>Specify whether VGA interface is included</i>	N/A	N/A
	DVI interface	DVI interface required	N/A	N/A
	<i>Display Port (DP) Interface</i>	<i>Specify whether DP interface is included</i>	N/A	N/A
	<i>Cables</i>	<i>Specify whether DVI cable is included</i>	N/A	N/A
	Warranty	minimum one (1) year warranty	N/A	N/A
	Mounting Hole Pattern	VESA Compliant	N/A	N/A
	Stand	Height-adjustable stand	N/A	N/A
	Energy-Star	Energy Star compliant per v4.1 Tier II standard	N/A	N/A
	<i>Security lock slot</i>	<i>Specify whether monitor has security lock slot</i>	N/A	N/A
	EPEAT	EPEAT BRONZE level	N/A	N/A
	<i>Environmental</i>	<i>Specify whether monitor is RoHS compliant</i>	N/A	N/A

BAND 5: STORAGE - SERVICES - Market Basket Specs				
Responder Name:				
Oracle				
<i>Please fill in the yellow cells.</i>				
A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM				
B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.				
C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES				
SERVICES				
Spec #	Description	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
ST1S-1	Warranty Upgrade-2 yr	Describe two year warranty on Storage 1	N/A	N/A
ST1S-2	Warranty Upgrade-3 yr	Describe three year warranty on Storage 1	N/A	N/A
ST1S-3	Warranty Upgrade-AD	Describe accidental damage protection on Storage 1	N/A	N/A
ST1S-4	Break Fix - Non Warranty	Describe break-fix non warranty on Storage 1	N/A	N/A
ST1S-5	Image Loading	Describe services to load custom software image at factory prior to delivery	N/A	N/A
ST1S-6	Image Consulting	Develop custom software image solution.	N/A	N/A
ST1S-7	Asset Tagging	Affix asset tags to equipment prior to delivery.	N/A	N/A
ST1S-8	Installation	Describe equipment installation services available	N/A	N/A
ST1S-9	General Consulting	Describe Consulting services available	N/A	N/A
ST1S-10	Training	Describe Training Services Available	N/A	N/A
ST1S-11	Staging/Deployment	Describe staging/deployment services	N/A	N/A
ST1S-12	System and Server Configuration	Describe system and server configurations services	N/A	N/A
ST1S-13	Rack and Stack Configuration	Describe Rack and Stack configurations services	N/A	N/A

Responder Name: Oracle

Please fill in yellow cells

1. BASELINE PRICING		
IDENTIFY BASELINE/LIST PRICING UTILIZED:	based on October Oracle Server and Storage Price list	
STATE DATE OF BASELINE/LIST PRICING AS PROVIDED IN REPONSE TO SEC 4: ITEM 3	11/15/2013	

2. MINIMUM BAND DISCOUNT		
PROPOSERS MUST PROVIDE MINIMUM DISCOUNT FOR BAND.		
PROPOSERS MAY PROVIDE ADDITIONAL CATEGORY DISCOUNTS IN EACH BAND.		
CATEGORY NAME	DISCOUNT	
MINIMUM DISCOUNT FOR BAND	12%	
Enterprise Tape Drive Conversion Options	24%	
Entry Level LTO S Tape Drives	24%	
Key Management Switch Accessory Kits	24%	
LTO Conversion Options	24%	
LTO Tape Drive Features	24%	
LT04 Tape Drives	24%	
LT05 Tape Drives	24%	
LT05 Tape Drives (SL150)	24%	
LT06 Tape Drives: AS400	24%	
LT06 Tape Drives: Desktop/Rackmount	24%	
LT06 Tape Drives: Entry Level	24%	
LT06 Tape Drives: High-End Libraries	24%	
LT06 Tape Drives: Midrange Libraries	24%	
NPA AT NP Sun StorageTek Virtual Storage Manager System (VSM 5)	24%	
Oracle ZFS Storage Options	24%	
Oracle ZFS Storage ZS3-2	24%	
Oracle ZFS Storage ZS3-4	24%	
Pillar Axiom SAN 600 Storage System	15%	
Pillar Axiom SAN Storage System Features	15%	
Pillar Axiom SAN Storage System Options	15%	
SL150 Tape Library	24%	
SL150 Tape Library Options	24%	
Storage Archive Manager	22%	
Storage Hard Disk Drives	14%	
StorageTek 2500 M2 Features	12%	
StorageTek 2500 M2 Options	12%	
StorageTek 2530 M2 Array	12%	
StorageTek 2540 M2 Array	12%	
StorageTek Automated Cartridge System Library Software	15%	
StorageTek Availability Suite Software	15%	
StorageTek Enterprise Library Software	24%	
StorageTek Library Content Manager Software	15%	
StorageTek Linear Tape File System Software	24%	
StorageTek T10000D Tape Drive	24%	
StorageTek Tape Analytics Software	15%	
StorageTek Virtual Library Extension	15%	
StorageTek Virtual Storage Manager Features	24%	
StorageTek Virtual Storage Manager System (VSM 6)	14%	
Sun Storage F5100 Flash Array	24%	
Sun StorageTek SL24 Tape Autoloader	24%	
Sun StorageTek SL3000 Modular Library System	24%	
Sun StorageTek SL48 Tape Library	24%	
Sun StorageTek SL500 Modular Library System	24%	
Sun StorageTek SL8500 Modular Library Features	24%	
Sun StorageTek SL8500 Modular Library System	24%	
Sun StorageTek T10000B Tape Drive (Open)	24%	
Sun StorageTek T10000C Tape Drive (MVS)	24%	
Sun StorageTek T10000C Tape Drive (Open)	24%	
Sun StorageTek Virtual Storage Manager System (VSM 4)	24%	
Sun StorageTek Virtual Storage Manager System (VSM 5)	24%	
Sun Unified Storage System Options	24%	
Sun ZFS Backup Appliance iaaS	24%	
Sun ZFS Backup Appliances	24%	
Sun ZFS Storage 7120 System	24%	
Sun ZFS Storage 7320 System	24%	
Sun ZFS Storage 7420 System	24%	
Sun ZFS Storage System Features	24%	
Sun ZFS Storage System Options	24%	
Tape Encryption	24%	
Tape Library Features	24%	
Tape Media	24%	
Tape Options	24%	

3. OPTIONAL: 3RD PARTY MINIMUM DISCOUNT		
CATEGORY NAME	DISCOUNT	
THIRD PARTY MINIMUM DISCOUNT FOR BAND	12%	
Brocade Hardware	24%	
Brocade SAN Software	24%	
Brocade Software	24%	

4. OPTIONAL: LEASE RATES		
Provide Current least rates		
Individual Purchasing Entities may enter into mutually agreeable written lease agreements for the products covered in this Master Price Agreement if they have the legal authority to enter into these types of agreements.		
Oracle's financing policies are available online at http://oracle.com/contracts . A Participating State's Participating Addendum must be adhered to regarding the allowance of leasing/financing Oracle products. Lease rates vary from time to time based on market conditions so providing rates at this time is not prudent. Any rates provided by Oracle Financing will be competitive to other market rates at the time of the transaction or purchase or end users will have an option to select a third party financing organization where needed.		