			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-106-137	SRMSUITE ATMOS 1TB =CB	$325.00	30.5%	$225.88	$74.75	$68.25	$58.50	N/A	N/A	$74.75	DM	ATMOS
A2-12-D15T1	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-D15T1-X	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-D15T3-X	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-MSCSTAB	MISC BRACKET STABILIZATION QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A2-12-RACK	RACK 44UD 12TRAY 6DROP HAPW MFG QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	ATMOS
A2-12-RE	ATMOS G2 PLATFORM BASE	$21,207.00	30.5%	$14,738.87	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-SVR6G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-12-XE	ATMOS G2 PLATFORM EXPANSION	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-D15T1	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-D15T1-X	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-D15T3-X	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-RACK	RACK 44UD 8TRAY 6DROP HAPW MFG QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	ATMOS
A2-8-RE	ATMOS G2 PLATFORM BASE	$24,310.00	30.5%	$16,895.45	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-SVR6G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-8-XE	ATMOS G2 PLATFORM EXPANSION	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-ND15-T1	ATMOS G2 PLATFORM NODE 15 DISK 1T	$0.00	30.5%	$0.00	$1,430.00	$1,001.00	N/A	$1,287.00	N/A	$1,430.00	PM	ATMOS
A2-ND15-T2	ATMOS G2 PLATFORM NODE 15 DISK 2T	$0.00	30.5%	$0.00	$2,180.00	$1,526.00	N/A	$1,962.00	N/A	$2,180.00	PM	ATMOS
A2-ND15-T3	ATMOS G2 PLATFORM NODE 15 DISK 3T	$0.00	30.5%	$0.00	$2,800.00	$1,960.00	N/A	$2,520.00	N/A	$2,800.00	PM	ATMOS
A2-ND60-T1	ATMOS G2 PLATFORM NODE 60 DISK 1T	$0.00	30.5%	$0.00	$4,260.00	$2,982.00	N/A	$3,834.00	N/A	$4,260.00	PM	ATMOS
A2-ND60-T2	ATMOS G2 PLATFORM NODE 60 DISK 2T	$0.00	30.5%	$0.00	$7,200.00	$5,040.00	N/A	$6,480.00	N/A	$7,200.00	PM	ATMOS
A2-ND60-T3	ATMOS G2 PLATFORM NODE 60 DISK 3T	$0.00	30.5%	$0.00	$9,850.00	$6,895.00	N/A	$8,865.00	N/A	$9,850.00	PM	ATMOS
A2-P40U-ASTL	CBLE CABPWR AUST QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A2-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A2-P40U-US	CBLE CABPWR L6-30A US QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A2-T-D15T1	DAE 15 1T SATA 7.2K HAPW MFG QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-D15T1-X	DAE 15 1T SATA 7.2K HAPW FLD QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-D15T3-X	DAE 15 3T SATA 7.2K HAPW FLD QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-RACK	RACK 40UT 2DROP HAPW MFG QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	ATMOS
A2-T-RC	ATMOS G2 PLATFORM BASE	$4,650.00	30.5%	$3,231.75	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-RE	ATMOS G2 PLATFORM BASE	$8,235.00	30.5%	$5,723.33	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-SVR6G	SVR 1U 1GBE HAPW MFG QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-SWGB-X	SWCH 1GBE 24P HAPW FLD QTY1 G2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-XC	ATMOS G2 PLATFORM EXPANSION	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A2-T-XE	ATMOS G2 PLATFORM EXPANSION	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3-10G-TWINAX	G3 10GB TWINAX CABLE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A3-3PD-INT	CBLE CABPWR D3PH INT QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A3-3PD-RS	CBLE CABPWR D3PH RSSLLSTL QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A3-3PD-US	CBLE CABPWR D3PH US QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A3D-D30-T1	DAE 30 1TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-D30-T1-X	DAE 30 1TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-D30-T2	DAE 30 2TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-D30-T2-X	DAE 30 2TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-D30-T4	DAE 30 4TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-D30-T4-X	DAE 30 4TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-D60-T4	DAE 60 4TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-D60-T4-X	DAE 60 4TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-ND30-T1	ATMOS G3D PLATFORM NODE 30 DISK 1T	$23,900.00	30.5%	$16,610.50	$2,390.00	$1,673.00	N/A	$2,151.00	N/A	$2,390.00	PM	ATMOS
A3D-ND30-T2	ATMOS G3D PLATFORM NODE 30 DISK 2T	$36,700.00	30.5%	$25,506.50	$3,670.00	$2,569.00	N/A	$3,303.00	N/A	$3,670.00	PM	ATMOS
A3D-ND30-T4	ATMOS G3D PLATFORM NODE 30 DISK 4T	$63,100.00	30.5%	$43,854.50	$6,310.00	$4,417.00	N/A	$5,679.00	N/A	$6,310.00	PM	ATMOS
A3D-ND60-T1	ATMOS G3D PLATFORM NODE 60 DISK 1T	$0.00	30.5%	$0.00	$4,260.00	$2,982.00	N/A	$3,834.00	N/A	$4,260.00	PM	ATMOS
A3D-ND60-T2	ATMOS G3D PLATFORM NODE 60 DISK 2T	$66,600.00	30.5%	$46,287.00	$6,660.00	$4,662.00	N/A	$5,994.00	N/A	$6,660.00	PM	ATMOS
A3D-ND60-T3	ATMOS G3D PLATFORM NODE 60 DISK 3T	$93,575.00	30.5%	$65,034.63	$9,357.50	$6,550.25	N/A	$8,422.00	N/A	$9,357.50	PM	ATMOS
A3D-ND60-T4	ATMOS G3D PLATFORM NODE 60 DISK 4T	$115,000.00	30.5%	$79,925.00	$11,500.00	$8,050.00	N/A	$10,350.00	N/A	$11,500.00	PM	ATMOS
A3D-RC	ATMOS G3D PLATFORM BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-RC-10G	ATMOS G3D PLATFORM BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-RE	ATMOS G3D PLATFORM BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-RE-10G	ATMOS G3D PLATFORM BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-RE-HA10G	ATMOS G3 DENSE PLATFORM BASE	$32,999.00	30.5%	$22,934.31	$3,299.90	$2,309.93	N/A	$2,970.00	N/A	$3,299.90	PM	ATMOS
A3D-XC	ATMOS G3D PLATFORM EXPANSION	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3D-XE	ATMOS G3D PLATFORM EXPANSION	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-CHS-B4	SVR 2U CHS 4BL 10GBE HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-CHS-B4-X	SVR 2U CHS 4BL 10GBE HAPW FLD QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-D30-T1	DAE 30 1TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-D30-T1-X	DAE 30 1TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-D30-T2	DAE 30 2TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-D30-T2-X	DAE 30 2TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-D30-T4	DAE 30 4TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-D30-T4-X	DAE 30 4TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-D60-T1	DAE 60 1TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-D60-T1-X	DAE 60 1TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-D60-T2	DAE 60 2TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
A3F-D60-T2-X	DAE 60 2TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-D60-T4	DAE 60 4TB SATA 7.2K HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-D60-T4-X	DAE 60 4TB SATA 7.2K HAPW FLD QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-MISC-AMOV	MISC BRACKET ANTI MOVE QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A3F-MISC-DRBR	MISC DOOR BRANDED QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A3F-ND15-T1	ATMOS G3F PLATFORM NODE 15 DISK 1T	$14,300.00	30.5%	$9,938.50	$1,430.00	$1,001.00	N/A	$1,287.00	N/A	$1,430.00	PM	ATMOS
A3F-ND15-T2	ATMOS G3F PLATFORM NODE 15 DISK 2T	$21,800.00	30.5%	$15,151.00	$2,180.00	$1,526.00	N/A	$1,962.00	N/A	$2,180.00	PM	ATMOS
A3F-ND15-T4	ATMOS G3F PLATFORM NODE 15 DISK 4T	$37,500.00	30.5%	$26,062.50	$3,750.00	$2,625.00	N/A	$3,375.00	N/A	$3,750.00	PM	ATMOS
A3F-RACK	RACK 40UD 4DROP HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A3F-RC	ATMOS G3 FLEX PLATFORM BASE	$5,030.00	30.5%	$3,495.85	$503.00	$352.10	N/A	$453.00	N/A	$503.00	PM	ATMOS
A3F-RE	ATMOS G3 FLEX PLATFORM BASE	$9,415.00	30.5%	$6,543.43	$941.50	$659.05	N/A	$847.00	N/A	$941.50	PM	ATMOS
A3F-XC	ATMOS G3F PLATFORM EXPANSION	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3F-XE	ATMOS G3F PLATFORM EXPANSION	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3-SW10GB	G3 SWCH 10GBE 24P MFG	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A3-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	PM	ATMOS
A-ACE-C-1TB	ATMOS CE CAPACITY PER TB	$350.00	30.5%	$243.25	$63.00	$56.00	$49.00	N/A	N/A	$63.00	DM	ATMOS
A-ACE-L-RTU	ATMOS CE RIGHT TO USE LIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	ATMOS
A-ACE-ULE-1TB	ATMOS LE TO CE UPGRADE PER TB	$275.00	30.5%	$191.13	$49.50	$44.00	$38.50	N/A	N/A	$49.50	DM	ATMOS
A-ALE-C-1TB	ATMOS LE CAPACITY PER TB	$75.00	30.5%	$52.13	$13.50	$12.00	$10.50	N/A	N/A	$13.50	DM	ATMOS
A-ALE-L-RTU	ATMOS LE RIGHT TO USE LIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	ATMOS
A-AOS-C-1TB	ATMOS OS CAPACITY PER TB	$250.00	30.5%	$173.75	$17.50	$17.50	$17.50	N/A	N/A	$17.50	DM	ATMOS
A-AVE-C-1TB	ATMOS VE CAPACITY PER TB	$350.00	30.5%	$243.25	$80.50	$73.50	$63.00	N/A	N/A	$80.50	DM	ATMOS
A-AVE-L-ENTL	ATMOS VE ENTITLEMENT KEY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	ATMOS
A-CDP-C-1TB	ATMOS CDP CAPACITY PER TB	$125.00	30.5%	$86.88	$22.50	$20.00	$17.50	N/A	N/A	$22.50	DM	ATMOS
A-CDP-L-ENTL	ATMOS CDP ENTITLEMENT KEY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	ATMOS
A-DAE-1T-HTX	DAE 15 1T SATA 7.2K HAPW FLD QTY1 G2	$6,836.00	30.5%	$4,751.02	$683.60	$478.52	N/A	$615.00	N/A	$683.60	PM	ATMOS
A-DAE-1T-HX	DAE 15 1T SATA 7.2K HAPW FLD QTY2 G2	$16,880.00	30.5%	$11,731.60	$1,688.00	$1,181.60	N/A	$1,519.00	N/A	$1,688.00	PM	ATMOS
A-DAE-2H-H	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	$36,256.00	30.5%	$25,197.92	$3,625.60	$2,537.92	N/A	$3,263.00	N/A	$3,625.60	PM	ATMOS
A-DAE-2H-HD	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	$36,256.00	30.5%	$25,197.92	$3,625.60	$2,537.92	N/A	$3,263.00	N/A	$3,625.60	PM	ATMOS
A-DAE-2H-HT	DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2	$17,237.00	30.5%	$11,979.72	$1,723.70	$1,206.59	N/A	$1,551.00	N/A	$1,723.70	PM	ATMOS
A-DAE-2T-HTX	DAE 15 2T SATA 7.2K HAPW FLD QTY1 G2	$17,237.00	30.5%	$11,979.72	$1,723.70	$1,206.59	N/A	$1,551.00	N/A	$1,723.70	PM	ATMOS
A-DAE-2T-HX	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	$36,256.00	30.5%	$25,197.92	$3,625.60	$2,537.92	N/A	$3,263.00	N/A	$3,625.60	PM	ATMOS
A-DAE-2WG-H	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	$33,284.00	30.5%	$23,132.38	$3,328.40	$2,329.88	N/A	$2,996.00	N/A	$3,328.40	PM	ATMOS
A-DAE-2WG-HD	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	$33,284.00	30.5%	$23,132.38	$3,328.40	$2,329.88	N/A	$2,996.00	N/A	$3,328.40	PM	ATMOS
A-DAE-2WG-HT	DAE 15 2T SATA 5.4K HAPW MFG QTY1 G2	$15,156.00	30.5%	$10,533.42	$1,515.60	$1,060.92	N/A	$1,364.00	N/A	$1,515.60	PM	ATMOS
A-DAE-3H-H	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	$45,701.00	30.5%	$31,762.20	$4,570.10	$3,199.07	N/A	$4,113.00	N/A	$4,570.10	PM	ATMOS
A-DAE-3H-HD	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	$45,701.00	30.5%	$31,762.20	$4,570.10	$3,199.07	N/A	$4,113.00	N/A	$4,570.10	PM	ATMOS
A-DAE-3H-HT	DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2	$22,484.00	30.5%	$15,626.38	$2,248.40	$1,573.88	N/A	$2,024.00	N/A	$2,248.40	PM	ATMOS
A-DAE-3T-HTX	DAE 15 3T SATA 7.2K HAPW FLD QTY1 G2	$22,484.00	30.5%	$15,626.38	$2,248.40	$1,573.88	N/A	$2,024.00	N/A	$2,248.40	PM	ATMOS
A-DAE-3T-HX	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	$45,701.00	30.5%	$31,762.20	$4,570.10	$3,199.07	N/A	$4,113.00	N/A	$4,570.10	PM	ATMOS
A-PW40U-ASTL	CBLE PWR AUST QTY2 G2	$800.00	30.5%	$556.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A-PW40U-IEC3	CBLE PWR INTERNTL QTY2 G2	$800.00	30.5%	$556.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A-PW40U-US	CBLE PWR L6-30A US QTY2 G2	$800.00	30.5%	$556.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	ATMOS
A-S-6G-1GH	SVR 1U 1GBE HAPW MFG QTY2 G2	$12,464.00	30.5%	$8,662.48	$1,246.40	$872.48	N/A	$1,122.00	N/A	$1,246.40	PM	ATMOS
A-S-6G-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	$13,680.00	30.5%	$9,507.60	$1,368.00	$957.60	N/A	$1,231.00	N/A	$1,368.00	PM	ATMOS
A-S-6G-HTX	SVR 1U 1GBE HAPW FLD QTY2 G2	$13,680.00	30.5%	$9,507.60	$1,368.00	$957.60	N/A	$1,231.00	N/A	$1,368.00	PM	ATMOS
A-S-6G-HX	SVR 1U 1GBE HAPW FLD QTY2 G2	$12,464.00	30.5%	$8,662.48	$1,246.40	$872.48	N/A	$1,122.00	N/A	$1,246.40	PM	ATMOS
A-S-DISK-C	ATMOS CRU R610 SERVER DISK REPLACEMENT	$261.00	30.5%	$181.40	$26.10	$18.27	N/A	$23.00	N/A	$26.10	PM	ATMOS
A-S-DP-1GH	SVR 1U 1GBE HAPW MFG QTY2 G2	$12,464.00	30.5%	$8,662.48	$1,246.40	$872.48	N/A	$1,122.00	N/A	$1,246.40	PM	ATMOS
A-S-DP-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	$13,680.00	30.5%	$9,507.60	$1,368.00	$957.60	N/A	$1,231.00	N/A	$1,368.00	PM	ATMOS
A-S-DP-1GN	SVR 1U 1GBE HAPW MFG QTY2 G2	$12,464.00	30.5%	$8,662.48	$1,246.40	$872.48	N/A	$1,122.00	N/A	$1,246.40	PM	ATMOS
A-S-HTX	SVR 1U 1GBE HAPW FLD QTY2 G2	$13,680.00	30.5%	$9,507.60	$1,368.00	$957.60	N/A	$1,231.00	N/A	$1,368.00	PM	ATMOS
A-S-HX	SVR 1U 1GBE HAPW FLD QTY2 G2	$12,464.00	30.5%	$8,662.48	$1,246.40	$872.48	N/A	$1,122.00	N/A	$1,246.40	PM	ATMOS
BDX20K-DAECR	BULLET SAS DAE NON HA	$912.00	30.5%	$633.84	$91.20	$63.84	N/A	$82.00	N/A	$91.20	PM	ATMOS
BDX20K-DAE-HH	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	$16,880.00	30.5%	$11,731.60	$1,688.00	$1,181.60	N/A	$1,519.00	N/A	$1,688.00	PM	ATMOS
BDX20K-DAE-HN	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	$16,880.00	30.5%	$11,731.60	$1,688.00	$1,181.60	N/A	$1,519.00	N/A	$1,688.00	PM	ATMOS
BDX20K-DAE-HT	DAE 15 1T SATA 7.2K HAPW MFG QTY1 G1	$6,836.00	30.5%	$4,751.02	$683.60	$478.52	N/A	$615.00	N/A	$683.60	PM	ATMOS
BDX20K-DAE-WH	BULLET DAE (QTY:2) W/30 1TB WD DRIVES HA	$19,683.00	30.5%	$13,679.69	$1,968.30	$1,377.81	N/A	$1,771.00	N/A	$1,968.30	PM	ATMOS
BDX20K-DAE-WN	BULLET DAE (QTY:2) W/30 1TB WD DRIVES NO	$19,552.00	30.5%	$13,588.64	$1,955.20	$1,368.64	N/A	$1,760.00	N/A	$1,955.20	PM	ATMOS
BDX20K-RACKT	RACK 40UT 2DROP HAPW MFG QTY1 G1	$2,785.00	30.5%	$1,935.58	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	ATMOS
BDX20K-S-1GH	SVR 1U 1GBE HAPW MFG QTY2 G1	$9,783.00	30.5%	$6,799.19	$978.30	$684.81	N/A	$880.00	N/A	$978.30	PM	ATMOS
BDX20K-S-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G1	$10,932.00	30.5%	$7,597.74	$1,093.20	$765.24	N/A	$984.00	N/A	$1,093.20	PM	ATMOS
BDX20K-S-1GN	SVR 1U 1GBE HAPW MFG QTY2 G1	$9,400.00	30.5%	$6,533.00	$940.00	$658.00	N/A	$846.00	N/A	$940.00	PM	ATMOS
BDX20K-SWCH-H	SWCH 1GBE 24P HAPW MFG QTY1 G1	$5,030.00	30.5%	$3,495.85	$252.00	$176.00	$126.00	$126.00	$25.00	$252.00	PM	ATMOS
BDX20K-SW-HT	SWCH 1GBE 24P HAPW MFG QTY1 G1	$4,650.00	30.5%	$3,231.75	$233.00	$139.00	$116.00	$116.00	$23.00	$233.00	PM	ATMOS
CDP-SW-B-T00	ATMOS CDP CAP 1TB (101-500TB)	$175.00	30.5%	$121.63	$31.50	$28.00	$24.50	N/A	N/A	$31.50	DM	ATMOS
CDP-SW-B-T01	ATMOS CDP CAP 1TB (501-1500TB)	$125.00	30.5%	$86.88	$22.50	$20.00	$17.50	N/A	N/A	$22.50	DM	ATMOS
CDP-SW-B-T02	ATMOS CDP CAP 1TB (1501-4500TB)	$105.00	30.5%	$72.98	$18.90	$16.80	$14.70	N/A	N/A	$18.90	DM	ATMOS
CDP-SW-B-T03	ATMOS CDP CAP 1TB (4501-9500TB)	$84.00	30.5%	$58.38	$15.12	$13.44	$11.76	N/A	N/A	$15.12	DM	ATMOS
CDP-SW-B-T04	ATMOS CDP CAP 1TB (9500TB+)	$70.00	30.5%	$48.65	$12.60	$11.20	$9.80	N/A	N/A	$12.60	DM	ATMOS
CDP-SW-SOL-S	ATMOS CDP BASE & CAP 100TB	$20,940.00	30.5%	$14,553.30	$3,769.20	$3,350.40	$2,931.60	N/A	N/A	$3,769.20	DM	ATMOS
COS-SW-B-SOL	ATMOS SW BASE & CAP 500TB	$279,588.00	30.5%	$194,313.66	$50,325.84	$44,734.08	$39,142.32	N/A	N/A	$50,325.84	DM	ATMOS
COS-SW-C-T01	ATMOS SW CAP 1TB (501-1500TB)	$523.00	30.5%	$363.49	$94.14	$83.68	$73.22	N/A	N/A	$94.14	DM	ATMOS
COS-SW-C-T02	ATMOS SW CAP 1TB (1501-4500TB)	$477.00	30.5%	$331.52	$85.86	$76.32	$66.78	N/A	N/A	$85.86	DM	ATMOS
COS-SW-C-T03	ATMOS SW CAP 1TB (4501-9500TB)	$432.00	30.5%	$300.24	$77.76	$69.12	$60.48	N/A	N/A	$77.76	DM	ATMOS
COS-SW-C-T04	ATMOS SW CAP 1TB (9500TB+)	$397.00	30.5%	$275.92	$71.46	$63.52	$55.58	N/A	N/A	$71.46	DM	ATMOS
COS-SW-ENTL	ATMOS SW LICENSE KEY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	ATMOS
COS-SW-SOL	ATMOS SW BASE 1TB (1-500TB)	$558.00	30.5%	$387.81	$100.44	$89.28	$78.12	N/A	N/A	$100.44	DM	ATMOS
SAMBA GPLV3	SAMBA GPLV3 TOOLSET VARIOUS PRODUCTS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	DM	ATMOS
VE-COS-C-T01	ATMOS VE CAP 1TB (501-1500TB)	$523.00	30.5%	$363.49	$94.14	$83.68	$73.22	N/A	N/A	$94.14	DM	ATMOS
VE-COS-C-T02	ATMOS VE CAP 1TB (1501-4500TB)	$477.00	30.5%	$331.52	$85.86	$76.32	$66.78	N/A	N/A	$85.86	DM	ATMOS
VE-COS-C-T03	ATMOS VE CAP 1TB (4501-9500TB)	$432.00	30.5%	$300.24	$77.76	$69.12	$60.48	N/A	N/A	$77.76	DM	ATMOS
VE-COS-C-T04	ATMOS VE CAP 1TB (9500TB+)	$397.00	30.5%	$275.92	$71.46	$63.52	$55.58	N/A	N/A	$71.46	DM	ATMOS
VE-COS-SW-SOL	ATMOS VE BASE 1TB (1-500TB)	$558.00	30.5%	$387.81	$100.44	$89.28	$78.12	N/A	N/A	$100.44	DM	ATMOS
VE-SW-B-SOL	ATMOS VE BASE & CAP 500TB	$279,588.00	30.5%	$194,313.66	$50,325.84	$44,734.08	$39,142.32	N/A	N/A	$50,325.84	DM	ATMOS
VE-SW-ENTL	ATMOS VE SW LICENSE KEY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	DM	ATMOS
AVA-CENGTWY	AVALON CENTERA GATEWAY	$0.00	30.5%	$0.00	$5,204.90	$4,752.30	N/A	N/A	N/A	$7,286.88	D3	AVALON
AVA-CENINC	AVALON CENT GTWY INCR 5TB	$0.00	30.5%	$0.00	$710.70	$648.90	N/A	N/A	N/A	$995.04	D3	AVALON
AVADM-050	DATA MANAGER UP TO 50TB	$0.00	30.5%	$0.00	$3,164.80	$2,889.60	N/A	N/A	N/A	$4,430.76	D3	AVALON
AVADM-1000	DATA MANAGER 251.01TB TO 1.00PB	$0.00	30.5%	$0.00	$7,564.70	$6,906.90	N/A	N/A	N/A	$10,590.60	D3	AVALON
AVADM-125	DATA MANAGER 50.1 TB TO 125TB	$0.00	30.5%	$0.00	$5,060.00	$4,620.00	N/A	N/A	N/A	$7,083.96	D3	AVALON
AVADM-250	DATA MANAGER 126.01 TB TO 250TB	$0.00	30.5%	$0.00	$6,476.80	$5,913.60	N/A	N/A	N/A	$9,067.56	D3	AVALON
AVAFLOVR	FAILOVER OPTION	$0.00	30.5%	$0.00	$3,647.80	$3,330.60	N/A	N/A	N/A	$5,106.96	D3	AVALON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AVASITE	SITE LICENSE QUOTE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	AVALON
AVASM-002TB	STORAGE UP TO 2 TB	$0.00	30.5%	$0.00	$2,992.30	$2,732.10	N/A	N/A	N/A	$4,189.20	D3	AVALON
AVASM-005TB	STORAGE UP TO 5 TB	$0.00	30.5%	$0.00	$4,080.20	$3,725.40	N/A	N/A	N/A	$5,712.24	D3	AVALON
AVASM-100TB	STORAGE 50.1 TO 100TB	$0.00	30.5%	$0.00	$12,652.30	$11,552.10	N/A	N/A	N/A	$17,713.20	D3	AVALON
AVASM-10TB	STORAGE UP TO 10TB	$0.00	30.5%	$0.00	$5,007.10	$4,571.70	N/A	N/A	N/A	$7,009.92	D3	AVALON
AVASM-200TB	STORAGE 100.1 TO 200TB	$0.00	30.5%	$0.00	$15,916.00	$14,532.00	N/A	N/A	N/A	$22,282.44	D3	AVALON
AVASM-25TB	STORAGE UP TO 25TB	$0.00	30.5%	$0.00	$6,966.70	$6,360.90	N/A	N/A	N/A	$9,753.36	D3	AVALON
AVASM-300TB	STORAGE 200.1 TO 300TB	$0.00	30.5%	$0.00	$18,906.00	$17,262.00	N/A	N/A	N/A	$26,468.40	D3	AVALON
AVASM-400TB	STORAGE 300.1 TO 400TB	$0.00	30.5%	$0.00	$21,626.90	$19,746.30	N/A	N/A	N/A	$30,277.68	D3	AVALON
AVASM-500GB	STORAGE UP TO 500GB	$0.00	30.5%	$0.00	$2,040.10	$1,862.70	N/A	N/A	N/A	$2,856.12	D3	AVALON
AVASM-50TB	STORAGE 25.1 TO 50TB	$0.00	30.5%	$0.00	$10,202.80	$9,315.60	N/A	N/A	N/A	$14,283.96	D3	AVALON
AVASM-INC	STOR INCR 100TB (400 TB)	$0.00	30.5%	$0.00	$2,447.20	$2,234.40	N/A	N/A	N/A	$3,426.12	D3	AVALON
AVATA10	ADDL. TRANS. AGENTS 10+	$0.00	30.5%	$0.00	$1,244.30	$1,136.10	N/A	N/A	N/A	$1,742.04	D3	AVALON
AVATA1-4	ADDL. TRANSF. AGENTS 1-4	$0.00	30.5%	$0.00	$2,486.30	$2,270.10	N/A	N/A	N/A	$3,480.84	D3	AVALON
AVATA5-9	ADDL. TRANSF. AGENTS 5-9	$0.00	30.5%	$0.00	$1,865.30	$1,703.10	N/A	N/A	N/A	$2,611.44	D3	AVALON
AVAUPGRADE1	MAJ REL UPGRADE TO 50.00	$0.00	30.5%	$0.00	$1,340.90	$1,224.30	N/A	N/A	N/A	$1,877.28	D3	AVALON
AVAUPGRADE2	MAJ REL UPGRADE 50.01-300	$0.00	30.5%	$0.00	$3,838.70	$3,504.90	N/A	N/A	N/A	$5,374.20	D3	AVALON
AVAUPGRADE3	MAJ REL UPGRADE 300.01+	$0.00	30.5%	$0.00	$4,761.00	$4,347.00	N/A	N/A	N/A	$6,665.40	D3	AVALON
AVM1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	$24,250.00	30.5%	$16,853.75	$2,425.00	$1,697.50	N/A	$1,455.00	$0.00	$2,425.00	PM	AVAMAR
AVM1200FG4ST	AVAMAR G4S M1200 STGNODE FLD INST RR	$24,250.00	30.5%	$16,853.75	$2,425.00	$1,697.50	N/A	$1,455.00	$0.00	$2,425.00	PM	AVAMAR
AVM1200MG4S	AVAMAR G4S M1200 STORAGE NODE MFG INST	$24,250.00	30.5%	$16,853.75	$2,425.00	$1,697.50	N/A	$1,455.00	$0.00	$2,425.00	PM	AVAMAR
AVM1200MG4ST	AVAMAR GEN4S M1200 NODE MFG INST RR	$24,250.00	30.5%	$16,853.75	$2,425.00	$1,697.50	N/A	$1,455.00	$0.00	$2,425.00	PM	AVAMAR
AVM19CBINTG4S	AVAMAR G4S INTERNAL 19-CABLE BUNDLE	$200.00	30.5%	$139.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
AVM1NLGACCFG4	Avamar Gen4 Large Acc Node (Fld Inst)	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$840.00	$0.00	$1,400.00	PM	AVAMAR
AVM1NMAFG4	AVAMAR GEN4 MEDIA ACCESS NODE (FLD INST)	$45,250.00	30.5%	$31,448.75	$4,525.00	$3,167.50	N/A	$2,715.00	$0.00	$4,525.00	PM	AVAMAR
AVM1NSTG1FG3	AVAMAR GEN3 1TB STG NODE (FLD INST)	$0.00	30.5%	$0.00	$1,300.00	$910.00	N/A	$780.00	$0.00	$1,300.00	PM	AVAMAR
AVM1NSTG1FG4	Avamar Gen4 1.3TB Stg Node (Fld Inst)	$11,250.00	30.5%	$7,818.75	$1,125.00	$787.50	N/A	$675.00	$0.00	$1,125.00	PM	AVAMAR
AVM1NSTG2FG3	AVAMAR GEN3 2TB STG NODE (FLD INST)	$0.00	30.5%	$0.00	$2,100.00	$1,470.00	N/A	$1,260.00	$0.00	$2,100.00	PM	AVAMAR
AVM1NSTG2FG4	Avamar Gen4 2.6TB Stg Node (Fld Inst)	$18,250.00	30.5%	$12,683.75	$1,825.00	$1,277.50	N/A	$1,095.00	$0.00	$1,825.00	PM	AVAMAR
AVM1NSTG3FG3	AVAMAR GEN3 3.3TB STG NODE (FLD INST)	$0.00	30.5%	$0.00	$2,600.00	$1,820.00	N/A	$1,560.00	$0.00	$2,600.00	PM	AVAMAR
AVM1NSTG3FG4	Avamar Gen4 3.9TB Stg Node (Fld Inst)	$24,250.00	30.5%	$16,853.75	$2,425.00	$1,697.50	N/A	$1,455.00	$0.00	$2,425.00	PM	AVAMAR
AVM1NSTG3MG4	Avamar Gen4 3.9TB Stg Node (Mfg Inst)	$24,250.00	30.5%	$16,853.75	$2,425.00	$1,697.50	N/A	$1,455.00	$0.00	$2,425.00	PM	AVAMAR
AVM1NSTG7FG4	Avamar Gen4 7.8TB Stg Node (Fld Inst)	$45,250.00	30.5%	$31,448.75	$4,525.00	$3,167.50	N/A	$2,715.00	$0.00	$4,525.00	PM	AVAMAR
AVM1NSTG7MG4	Avamar Gen4 7.8TB Stg Node (Mfg Inst)	$45,250.00	30.5%	$31,448.75	$4,525.00	$3,167.50	N/A	$2,715.00	$0.00	$4,525.00	PM	AVAMAR
AVM1NUTILFG4	Avamar Gen4 Utility/Acc Node (Fld Inst)	$11,000.00	30.5%	$7,645.00	$1,100.00	$770.00	N/A	$660.00	$0.00	$1,100.00	PM	AVAMAR
AVM1NUTILMG4	Avamar Gen4 Utility Node (Mfg Inst	$11,000.00	30.5%	$7,645.00	$1,100.00	$770.00	N/A	$660.00	$0.00	$1,100.00	PM	AVAMAR
AVM1TBRN	TELCO RAIL FOR NODES	$400.00	30.5%	$278.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
AVM1TBRSW	TELCO RAIL FOR SWITCH	$300.00	30.5%	$208.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
AVM2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	$45,250.00	30.5%	$31,448.75	$4,525.00	$3,167.50	N/A	$2,715.00	$0.00	$4,525.00	PM	AVAMAR
AVM2400FG4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	$45,250.00	30.5%	$31,448.75	$4,525.00	$3,167.50	N/A	$2,715.00	$0.00	$4,525.00	PM	AVAMAR
AVM2400MG4S	AVAMAR G4S M2400 STORAGE NODE MFG INST	$45,250.00	30.5%	$31,448.75	$4,525.00	$3,167.50	N/A	$2,715.00	$0.00	$4,525.00	PM	AVAMAR
AVM2400MG4ST	AVAMAR GEN4S M2400 NODE MFG INST RR	$45,250.00	30.5%	$31,448.75	$4,525.00	$3,167.50	N/A	$2,715.00	$0.00	$4,525.00	PM	AVAMAR
AVM600FG4S	AVAMAR G4S M600 STORAGE NODE FLD INST	$14,250.00	30.5%	$9,903.75	$1,425.00	$997.50	N/A	$855.00	$0.00	$1,425.00	PM	AVAMAR
AVM600FG4ST	AVAMAR G4S M600 STG NODE FLD INST RR	$14,250.00	30.5%	$9,903.75	$1,425.00	$997.50	N/A	$855.00	$0.00	$1,425.00	PM	AVAMAR
AVM600MG4S	AVAMAR G4S M600 STORAGE NODE MFG INST	$14,250.00	30.5%	$9,903.75	$1,425.00	$997.50	N/A	$855.00	$0.00	$1,425.00	PM	AVAMAR
AVM600MG4ST	AVAMAR GEN4S M600 NODE MFG INST RR	$14,250.00	30.5%	$9,903.75	$1,425.00	$997.50	N/A	$855.00	$0.00	$1,425.00	PM	AVAMAR
AVM6CBLEXT	6 NODE LONG CABLE BNDL EXTERNAL ROUTING	$150.00	30.5%	$104.25	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
AVM6CBLINT	6 NODE SHORT CABLE BNDL INTERNAL ROUTING	$100.00	30.5%	$69.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
AVMA1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	$24,250.00	30.5%	$16,853.75	$2,425.00	$1,697.50	N/A	$1,455.00	$0.00	$2,425.00	PM	AVAMAR
AVMA1200FG4ST	AVAMAR G4S M1200 STG NODE FLD INST RR	$24,250.00	30.5%	$16,853.75	$2,425.00	$1,697.50	N/A	$1,455.00	$0.00	$2,425.00	PM	AVAMAR
AVMA2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	$45,250.00	30.5%	$31,448.75	$4,525.00	$3,167.50	N/A	$2,715.00	$0.00	$4,525.00	PM	AVAMAR
AVMA2400FG4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	$45,250.00	30.5%	$31,448.75	$4,525.00	$3,167.50	N/A	$2,715.00	$0.00	$4,525.00	PM	AVAMAR
AVMA600FG4S	AVAMAR G4S M600 STORAGE NODE FLD INST	$14,250.00	30.5%	$9,903.75	$1,425.00	$997.50	N/A	$855.00	$0.00	$1,425.00	PM	AVAMAR
AVMA600FG4ST	AVAMAR G4S M600 STG NODE FLD INST RR	$14,250.00	30.5%	$9,903.75	$1,425.00	$997.50	N/A	$855.00	$0.00	$1,425.00	PM	AVAMAR
AVMACCFG4S	AVAMAR G4S NDMP ACCELERATOR FLD INST	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$840.00	$0.00	$1,400.00	PM	AVAMAR
AVMACCFG4ST	AVAMAR G4S NDMP ACCELERATOR FLD INST RR	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$840.00	$0.00	$1,400.00	PM	AVAMAR
AVMCOMFG4S	Avamar Gen4S Int Comm Module (Fld Inst)	$4,000.00	30.5%	$2,780.00	$400.00	$280.00	N/A	$240.00	$0.00	$400.00	PM	AVAMAR
AVMCOMG4S	AVAMAR G4S INTERNAL COMM MODULE	$4,000.00	30.5%	$2,780.00	$400.00	$280.00	N/A	$240.00	$0.00	$400.00	PM	AVAMAR
AVMCOMG4SF-1	AVAMAR GEN4S INT COMM MODULE SW FLD INST	$4,000.00	30.5%	$2,780.00	$400.00	$280.00	N/A	$240.00	$0.00	$400.00	PM	AVAMAR
AVMCOMG4SM-1	AVAMAR GEN4S INT COMM MODULE SW FAC INST	$4,000.00	30.5%	$2,780.00	$400.00	$280.00	N/A	$240.00	$0.00	$400.00	PM	AVAMAR
AVMCOMKIT4S-1	AVAMAR GEN4S COMM RAIL INSTALL KIT	$200.00	30.5%	$139.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
AVMCOMKITG4S	AVAMAR G4S COM INSTALL KIT	$200.00	30.5%	$139.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
AVMMAFG4S	AVAMAR G4S MEDIA ACCESS FLD INST	$45,250.00	30.5%	$31,448.75	$4,525.00	$3,167.50	N/A	$2,715.00	$0.00	$4,525.00	PM	AVAMAR
AVMMAFG4ST	AVAMAR G4S MEDIA ACCESS FLD INST RR	$45,250.00	30.5%	$31,448.75	$4,525.00	$3,167.50	N/A	$2,715.00	$0.00	$4,525.00	PM	AVAMAR
AVMRACK	AVAMAR 40U TITAN RACK SINGLE PHASE POWER	$4,200.00	30.5%	$2,919.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
AVMRACKG4	AVAMAR GEN4 RACK	$4,200.00	30.5%	$2,919.00	$0.00	N/A	N/A	$0.00	N/A	N/A	PM	AVAMAR
AVMRACKG4S	AVAMAR G4S 40U TITAN RACK	$4,200.00	30.5%	$2,919.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
AVMS2400FG4S	AVAMAR G4S S2400 BUSINESS EDITION	$27,250.00	22.5%	$21,118.75	$2,725.00	$1,907.50	N/A	$1,635.00	$0.00	$2,725.00	PE	AVAMAR
AVMS2400FG4ST	AVAMAR G4S S2400 BUSINESS EDITION RR	$27,250.00	22.5%	$21,118.75	$2,725.00	$1,907.50	N/A	$1,635.00	$0.00	$2,725.00	PE	AVAMAR
AVMSWITCHG4	Avamar Gen4 Internal Comm module	$4,000.00	30.5%	$2,780.00	$400.00	$280.00	N/A	$240.00	$0.00	$400.00	PM	AVAMAR
AVMSWKITG4	Avamar Gen4 Internal Comm Rail Ki	$200.00	30.5%	$139.00	$0.00	$14.00	N/A	$0.00	N/A	N/A	PM	AVAMAR
AVMUTILFG4S	AVAMAR G4S UTILITY NODE FLD INST	$11,000.00	30.5%	$7,645.00	$1,100.00	$770.00	N/A	$660.00	$0.00	$1,100.00	PM	AVAMAR
AVMUTILFG4ST	AVAMAR G4S UTILITY NODE FLD INSTRR	$11,000.00	30.5%	$7,645.00	$1,100.00	$770.00	N/A	$660.00	$0.00	$1,100.00	PM	AVAMAR
AVMUTILMG4S	AVAMAR G4S UTILITY NODE MFG INST	$11,000.00	30.5%	$7,645.00	$1,100.00	$770.00	N/A	$660.00	$0.00	$1,100.00	PM	AVAMAR
AVMUTILMG4ST	AVAMAR GEN4S UTILITY NODE MFG INST RR	$11,000.00	30.5%	$7,645.00	$1,100.00	$770.00	N/A	$660.00	$0.00	$1,100.00	PM	AVAMAR
DSKRTAV-2	DISK RETENTION UPLIFT 2YR-AVAMAR	$28.00	30.5%	$19.46	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
DSKRTAV-3	DISK RETENTION UPLIFT 3YR-AVAMAR	$42.00	30.5%	$29.19	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
DSKRTAV-4	DISK RETENTION UPLIFT 4YR-AVAMAR	$56.00	30.5%	$38.92	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
DSKRTAV-5	DISK RETENTION UPLIFT 5YR-AVAMAR	$70.00	30.5%	$48.65	N/A	N/A	N/A	N/A	N/A	N/A	PM	AVAMAR
BTI-MAN-1300	MAN SR1300 ESCON	$0.00	30.5%	$0.00	$1,450.00	$1,015.00	$725.00	$0.00	$0.00	$2,030.04	PM	BUS TECH MODELS
BTI-MAN-1450	MAN SR1450 ESCON	$0.00	30.5%	$0.00	$1,450.00	$1,015.00	$725.00	$0.00	$0.00	$2,030.04	PM	BUS TECH MODELS
BTI-ZDASD-E	ZDASD ESCON V4.0	$0.00	30.5%	$0.00	$3,750.00	$2,625.00	$1,875.00	$0.00	$0.00	$5,250.00	PM	BUS TECH MODELS
BTI-ZDASD-S	ZDASD SM FICON	$0.00	30.5%	$0.00	$5,480.00	$3,836.00	$2,740.00	$0.00	$0.00	$5,480.00	PM	BUS TECH MODELS
BTI-ZSTOR-M	ZSTOR MM FICON	$0.00	30.5%	$0.00	$7,600.00	$5,320.00	$3,800.00	$0.00	$0.00	$7,600.00	PM	BUS TECH MODELS
MAS-E4	MAS ESCON V4.0	$0.00	30.5%	$0.00	$4,300.00	$3,010.00	$2,150.00	$0.00	$0.00	$6,020.04	PM	BUS TECH MODELS
MAS-E5	MAS ESCON V5.0	$0.00	30.5%	$0.00	$4,650.00	$3,255.00	$2,325.00	$0.00	$0.00	$6,510.00	PM	BUS TECH MODELS
MAS-M4	MAS MM FICON V4.0	$0.00	30.5%	$0.00	$5,650.00	$3,955.00	$2,825.00	$0.00	$0.00	$7,910.04	PM	BUS TECH MODELS
MAS-M5	MAS MM FICON V5.0	$0.00	30.5%	$0.00	$6,000.00	$4,200.00	$3,000.00	$0.00	$0.00	$8,400.00	PM	BUS TECH MODELS
MAS-ME	MAS ENTRY MM FICON	$0.00	30.5%	$0.00	$3,850.00	$2,695.00	$1,925.00	$0.00	$0.00	$5,390.04	PM	BUS TECH MODELS
MAS-S4	MAS SM FICON V4.0	$0.00	30.5%	$0.00	$5,650.00	$3,955.00	$2,825.00	$0.00	$0.00	$7,910.04	PM	BUS TECH MODELS
MAS-S5	MAS SM FICON V5.0	$0.00	30.5%	$0.00	$6,000.00	$4,200.00	$3,000.00	$0.00	$0.00	$8,400.00	PM	BUS TECH MODELS
MAS-SE	MAS ENTRY SM FICON	$0.00	30.5%	$0.00	$3,850.00	$2,695.00	$1,925.00	$0.00	$0.00	$5,390.04	PM	BUS TECH MODELS
MDL-1000-E	MDL-1000E ESCON	$0.00	30.5%	$0.00	$5,250.00	$3,675.00	$2,625.00	$0.00	$0.00	$5,250.00	PM	BUS TECH MODELS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MDL-1000-EC	MDL-1000E ESCON CENTERA	$0.00	30.5%	$0.00	$5,250.00	$3,675.00	$2,625.00	$0.00	$0.00	$5,250.00	PM	BUS TECH MODELS
MDL-1000-ED	MDL-1000 ESCON DEDUPE	$0.00	30.5%	$0.00	$9,500.00	$6,650.00	$4,750.00	$0.00	$0.00	$9,500.00	PM	BUS TECH MODELS
MDL-1000-LIC	MDL-1000 FOR DD SOFTWARE LICENSE	$0.00	30.5%	$0.00	$1,584.00	$1,408.00	$1,232.00	$0.00	$0.00	$1,584.00	DM	BUS TECH MODELS
MDL-1000-M	MDL-1000F MM FICON	$0.00	30.5%	$0.00	$6,250.00	$4,375.00	$3,125.00	$0.00	$0.00	$6,250.00	PM	BUS TECH MODELS
MDL-1000-M6	MDL-1000 MM FICON V6.0	$0.00	30.5%	$0.00	$4,500.00	$3,150.00	$2,250.00	$0.00	$0.00	$4,500.00	PM	BUS TECH MODELS
MDL-1000-MC	MDL-1000F MM FICON CENTERA	$0.00	30.5%	$0.00	$6,250.00	$4,375.00	$3,125.00	$0.00	$0.00	$6,250.00	PM	BUS TECH MODELS
MDL-1000-MD	MDL-1000 MM FICON DEDUPE	$0.00	30.5%	$0.00	$6,500.00	$4,550.00	$3,250.00	$0.00	$0.00	$6,500.00	PM	BUS TECH MODELS
MDL-1000-S	MDL-1000F SM FICON	$0.00	30.5%	$0.00	$6,250.00	$4,375.00	$3,125.00	$0.00	$0.00	$6,250.00	PM	BUS TECH MODELS
MDL-1000-S6	MDL-1000 SM FICON V6.0	$0.00	30.5%	$0.00	$4,500.00	$3,150.00	$2,250.00	$0.00	$0.00	$4,500.00	PM	BUS TECH MODELS
MDL-1000-SC	MDL-1000F SM FICON CENTERA	$0.00	30.5%	$0.00	$6,250.00	$4,375.00	$3,125.00	$0.00	$0.00	$6,250.00	PM	BUS TECH MODELS
MDL-1000-SD	MDL-1000 SM FICON DEDUPE	$0.00	30.5%	$0.00	$6,500.00	$4,550.00	$3,250.00	$0.00	$0.00	$6,500.00	PM	BUS TECH MODELS
MDL-100S-E	MDL-100S ESCON	$0.00	30.5%	$0.00	$4,687.50	$3,281.25	$2,343.75	$0.00	$0.00	$4,687.50	PM	BUS TECH MODELS
MDL-100S-E6	MDL-100S ESCON V6.0	$0.00	30.5%	$0.00	$4,350.00	$3,045.00	$2,175.00	$0.00	$0.00	$4,350.00	PM	BUS TECH MODELS
MDL-100S-M	MDL-100S MM FICON	$0.00	30.5%	$0.00	$5,750.00	$4,025.00	$2,875.00	$0.00	$0.00	$5,750.00	PM	BUS TECH MODELS
MDL-100S-MF	MM FICON UPGRADE FOR MDL-100S	$0.00	30.5%	$0.00	$1,850.00	$1,295.00	$925.00	$0.00	$0.00	$1,850.00	PM	BUS TECH MODELS
MDL-100S-S	MDL-100S SM FICON	$0.00	30.5%	$0.00	$5,750.00	$4,025.00	$2,875.00	$0.00	$0.00	$5,750.00	PM	BUS TECH MODELS
MDL-100S-S6	MDL-100S SM FICON V6.0	$0.00	30.5%	$0.00	$4,350.00	$3,045.00	$2,175.00	$0.00	$0.00	$4,350.00	PM	BUS TECH MODELS
MDL-100S-SF	SM FICON UPGRADE FOR MDL-100S	$0.00	30.5%	$0.00	$1,850.00	$1,295.00	$925.00	$0.00	$0.00	$1,850.00	PM	BUS TECH MODELS
MDL-100U-E	MDL-100U ESCON	$0.00	30.5%	$0.00	$2,800.00	$1,960.00	$1,400.00	$0.00	$0.00	$2,800.00	PM	BUS TECH MODELS
MDL-100U-M	MDL-100U MM FICON	$0.00	30.5%	$0.00	$3,600.00	$2,520.00	$1,800.00	$0.00	$0.00	$3,600.00	PM	BUS TECH MODELS
MDL-100U-MF	MM FICON UPGRADE FOR MDL-100U	$0.00	30.5%	$0.00	$1,638.50	$1,146.95	$819.25	$0.00	$0.00	$1,638.50	PM	BUS TECH MODELS
MDL-100U-S	MDL-100U SM FICON	$0.00	30.5%	$0.00	$3,600.00	$2,520.00	$1,800.00	$0.00	$0.00	$3,600.00	PM	BUS TECH MODELS
MDL-100U-SF	SM FICON UPGRADE FOR MDL-100U	$0.00	30.5%	$0.00	$1,638.50	$1,146.95	$819.25	$0.00	$0.00	$1,638.50	PM	BUS TECH MODELS
MDL-100V-E	MDL-100V ESCON	$0.00	30.5%	$0.00	$2,750.00	$1,925.00	$1,375.00	$0.00	$0.00	$2,750.00	PM	BUS TECH MODELS
MDL-100V-M	MDL-100V MM FICON	$0.00	30.5%	$0.00	$3,500.00	$2,450.00	$1,750.00	$0.00	$0.00	$3,500.00	PM	BUS TECH MODELS
MDL-100V-S	MDL-100V SM FICON	$0.00	30.5%	$0.00	$3,500.00	$2,450.00	$1,750.00	$0.00	$0.00	$3,500.00	PM	BUS TECH MODELS
MDL-10GIG-CX4	CX4 XFP FOR MDL-4000 10 GIG SWITCH	$594.00	30.5%	$412.83	$59.40	$41.58	$29.70	$0.00	$0.00	$59.40	PM	BUS TECH MODELS
MDL-10GIG-LR	LR XFP FOR MDL-4000 10 GIG SWITCH	$1,125.00	30.5%	$781.88	$112.50	$78.75	$56.25	$0.00	$0.00	$112.50	PM	BUS TECH MODELS
MDL-10GIG-SR	SR XFP FOR MDL-4000 10 GIG SWITCH	$969.00	30.5%	$673.46	$96.90	$67.83	$48.45	$0.00	$0.00	$96.90	PM	BUS TECH MODELS
MDL-2000-3590	MDL-2000/1000 3590 TAPE DRIVE ATTACHMENT	$0.00	30.5%	$0.00	$1,059.40	$741.58	$529.70	$0.00	$0.00	$1,059.40	PM	BUS TECH MODELS
MDL-2000-E	MDL-2000E ESCON	$0.00	30.5%	$0.00	$6,750.00	$4,725.00	$3,375.00	$0.00	$0.00	$6,750.00	PM	BUS TECH MODELS
MDL-2000-E6	MDL-2000 ESCON V6.0	$0.00	30.5%	$0.00	$5,400.00	$3,780.00	$2,700.00	$0.00	$0.00	$5,400.00	PM	BUS TECH MODELS
MDL-2000-EC	MDL-2000E ESCON CENTERA	$0.00	30.5%	$0.00	$6,750.00	$4,725.00	$3,375.00	$0.00	$0.00	$6,750.00	PM	BUS TECH MODELS
MDL-2000-ESC	MDL-2000 ESCON CHNL INTERFACE	$0.00	30.5%	$0.00	$1,765.60	$1,235.92	$882.80	$0.00	$0.00	$1,765.60	PM	BUS TECH MODELS
MDL-2000-HBA	MDL-2000 / 1000 FBR CHNL 2-PRT MM LC CON	$0.00	30.5%	$0.00	$437.50	$306.25	$218.75	$0.00	$0.00	$437.50	PM	BUS TECH MODELS
MDL-2000-LIC	MDL-2000 FOR DD SOFTWARE LICENSE	$0.00	30.5%	$0.00	$3,168.00	$2,816.00	$2,464.00	$0.00	$0.00	$3,168.00	DM	BUS TECH MODELS
MDL-2000-M	MDL-2000F MM FICON	$0.00	30.5%	$0.00	$8,687.50	$6,081.25	$4,343.75	$0.00	$0.00	$8,687.50	PM	BUS TECH MODELS
MDL-2000-M6	MDL-2000 MM FICON V6.0	$0.00	30.5%	$0.00	$6,950.00	$4,865.00	$3,475.00	$0.00	$0.00	$6,950.00	PM	BUS TECH MODELS
MDL-2000-MC	MDL-2000F MM FICON CENTERA	$0.00	30.5%	$0.00	$8,687.50	$6,081.25	$4,343.75	$0.00	$0.00	$8,687.50	PM	BUS TECH MODELS
MDL-2000-MD	MDL-2000 MM FICON DEDUPE	$0.00	30.5%	$0.00	$12,000.00	$8,400.00	$6,000.00	$0.00	$0.00	$12,000.00	PM	BUS TECH MODELS
MDL-2000-S	MDL-2000F SM FICON	$0.00	30.5%	$0.00	$8,687.50	$6,081.25	$4,343.75	$0.00	$0.00	$8,687.50	PM	BUS TECH MODELS
MDL-2000-S6	MDL-2000 SM FICON V6.0	$0.00	30.5%	$0.00	$6,950.00	$4,865.00	$3,475.00	$0.00	$0.00	$6,950.00	PM	BUS TECH MODELS
MDL-2000-SC	MDL-2000F SM FICON CENTERA	$0.00	30.5%	$0.00	$8,687.50	$6,081.25	$4,343.75	$0.00	$0.00	$8,687.50	PM	BUS TECH MODELS
MDL-2000-SD	MDL-2000 SM FICON DEDUPE	$0.00	30.5%	$0.00	$12,000.00	$8,400.00	$6,000.00	$0.00	$0.00	$12,000.00	PM	BUS TECH MODELS
MDL-200-E	MDL-200E ESCON NODE	$0.00	30.5%	$0.00	$8,812.50	$6,168.75	$4,406.25	$0.00	$0.00	$8,812.50	PM	BUS TECH MODELS
MDL-200-E4	MDL-200 ESCON V4.0	$0.00	30.5%	$0.00	$5,500.00	$3,850.00	$2,750.00	$0.00	$0.00	$7,700.04	PM	BUS TECH MODELS
MDL-200-E5	MDL-200 ESCON V5.0	$0.00	30.5%	$0.00	$5,750.00	$4,025.00	$2,875.00	$0.00	$0.00	$8,049.96	PM	BUS TECH MODELS
MDL-200-EC	MDL-200E ESC CENTERA	$0.00	30.5%	$0.00	$8,812.50	$6,168.75	$4,406.25	$0.00	$0.00	$8,812.50	PM	BUS TECH MODELS
MDL-200-M	MDL-200F MM FICON NODE	$0.00	30.5%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80	PM	BUS TECH MODELS
MDL-200-M10	MDL-200F MM FICON 10 GIG IP NODE	$0.00	30.5%	$0.00	$10,937.50	$7,656.25	$5,468.75	$0.00	$0.00	$10,937.50	PM	BUS TECH MODELS
MDL-200-M4	MDL-200 MM FICON V4.0	$0.00	30.5%	$0.00	$6,500.00	$4,550.00	$3,250.00	$0.00	$0.00	$9,099.96	PM	BUS TECH MODELS
MDL-200-M5	MDL-200 MM FICON V5.0	$0.00	30.5%	$0.00	$6,750.00	$4,725.00	$3,375.00	$0.00	$0.00	$9,450.00	PM	BUS TECH MODELS
MDL-200-MC	MDL-200F MM FIC CENTERA	$0.00	30.5%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80	PM	BUS TECH MODELS
MDL-200-MSAN	MDL-200 MM FICON NODE SAN STORAGE	$0.00	30.5%	$0.00	$12,093.80	$8,465.66	$6,046.90	$0.00	$0.00	$12,093.80	PM	BUS TECH MODELS
MDL-200RF-S5	MDL-200RF REMOTE NODE SM FICON V5.0	$0.00	30.5%	$0.00	$5,750.00	$4,025.00	$2,875.00	$0.00	$0.00	$8,049.96	PM	BUS TECH MODELS
MDL-200-S	MDL-200F SM FICON NODE	$0.00	30.5%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80	PM	BUS TECH MODELS
MDL-200-S10	MDL-200F SM FICON 10 GIG IP NODE	$109,375.00	30.5%	$76,015.63	$10,937.50	$7,656.25	$5,468.75	$0.00	$0.00	$10,937.50	PM	BUS TECH MODELS
MDL-200-S4	MDL-200 SM FICON V4.0	$0.00	30.5%	$0.00	$6,500.00	$4,550.00	$3,250.00	$0.00	$0.00	$9,099.96	PM	BUS TECH MODELS
MDL-200-S5	MDL-200 SM FICON V5.0	$0.00	30.5%	$0.00	$6,750.00	$4,725.00	$3,375.00	$0.00	$0.00	$9,450.00	PM	BUS TECH MODELS
MDL-200-S6	MDL-200 SM FICON V6.0	$0.00	30.5%	$0.00	$7,725.00	$5,407.50	$3,862.50	$0.00	$0.00	$7,725.00	PM	BUS TECH MODELS
MDL-200-SC	MDL-200F SM FIC CENTERA	$0.00	30.5%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80	PM	BUS TECH MODELS
MDL-200-SSAN	MDL-200 SM FICON NODE SAN STORAGE	$0.00	30.5%	$0.00	$12,093.80	$8,465.66	$6,046.90	$0.00	$0.00	$12,093.80	PM	BUS TECH MODELS
MDL-4000-3590	MDL-4000 NODE 3590 ATTACHMENT	$10,594.00	30.5%	$7,362.83	$1,059.40	$741.58	$529.70	$0.00	$0.00	$1,059.40	PM	BUS TECH MODELS
MDL-4000-E	MDL-4000E ESCON SYSTEM	$0.00	30.5%	$0.00	$18,156.30	$12,709.41	$9,078.15	$0.00	$0.00	$18,156.30	PM	BUS TECH MODELS
MDL-4000-E4	MDL-4000 ESCON V4.0	$0.00	30.5%	$0.00	$11,000.00	$7,700.00	$5,500.00	$0.00	$0.00	$15,399.96	PM	BUS TECH MODELS
MDL-4000-E5	MDL-4000 ESCON V5.0	$0.00	30.5%	$0.00	$11,700.00	$8,190.00	$5,850.00	$0.00	$0.00	$16,380.00	PM	BUS TECH MODELS
MDL-4000-EC	MDL-4000E ESC CENTERA	$0.00	30.5%	$0.00	$18,156.30	$12,709.41	$9,078.15	$0.00	$0.00	$18,156.30	PM	BUS TECH MODELS
MDL-4000-ESN	MDL-4000 ESCON CHNL INTERFACE	$0.00	30.5%	$0.00	$1,765.60	$1,235.92	$882.80	$0.00	$0.00	$1,765.60	PM	BUS TECH MODELS
MDL-4000-M	MDL-4000F MM FICON SYSTEM	$0.00	30.5%	$0.00	$21,062.50	$14,743.75	$10,531.25	$0.00	$0.00	$21,062.50	PM	BUS TECH MODELS
MDL-4000-M10	MDL-4000 MM FICON 10 GIG IP SYSTEM	$0.00	30.5%	$0.00	$26,850.00	$18,795.00	$13,425.00	$0.00	$0.00	$26,850.00	PM	BUS TECH MODELS
MDL-4000-M4	MDL-4000 MM FICON V4.0	$0.00	30.5%	$0.00	$13,000.00	$9,100.00	$6,500.00	$0.00	$0.00	$18,200.04	PM	BUS TECH MODELS
MDL-4000-M5	MDL-4000 MM FICON V5.0	$0.00	30.5%	$0.00	$13,700.00	$9,590.00	$6,850.00	$0.00	$0.00	$19,179.96	PM	BUS TECH MODELS
MDL-4000-MC	MDL-4000F MM FIC CENTERA	$0.00	30.5%	$0.00	$21,062.50	$14,743.75	$10,531.25	$0.00	$0.00	$21,062.50	PM	BUS TECH MODELS
MDL-4000-MSAN	MDL-4000 MM FICON SAN STORAGE	$0.00	30.5%	$0.00	$25,000.00	$17,500.00	$12,500.00	$0.00	$0.00	$25,000.00	PM	BUS TECH MODELS
MDL-4000-S	MDL-4000F SM FICON SYSTEM	$0.00	30.5%	$0.00	$21,062.50	$14,743.75	$10,531.25	$0.00	$0.00	$21,062.50	PM	BUS TECH MODELS
MDL-4000-S10	MDL-4000 SM FICON 10 GIG IP SYSTEM	$268,500.00	30.5%	$186,607.50	$26,850.00	$18,795.00	$13,425.00	$0.00	$0.00	$26,850.00	PM	BUS TECH MODELS
MDL-4000-S4	MDL-4000 SM FICON V4.0	$0.00	30.5%	$0.00	$130,000.00	$91,000.00	$65,000.00	$0.00	$0.00	$182,000.04	PM	BUS TECH MODELS
MDL-4000-S5	MDL-4000 SM FICON V5.0	$0.00	30.5%	$0.00	$13,700.00	$9,590.00	$6,850.00	$0.00	$0.00	$19,179.96	PM	BUS TECH MODELS
MDL-4000-S6	MDL-4000 SM FICON V6.0	$0.00	30.5%	$0.00	$16,150.00	$11,305.00	$8,075.00	$0.00	$0.00	$16,150.00	PM	BUS TECH MODELS
MDL-4000-SC	MDL-4000F SM FIC CENTERA	$0.00	30.5%	$0.00	$21,062.50	$14,743.75	$10,531.25	$0.00	$0.00	$21,062.50	PM	BUS TECH MODELS
MDL-4000-SSAN	MDL-4000 SM FICON SAN STORAGE	$0.00	30.5%	$0.00	$25,000.00	$17,500.00	$12,500.00	$0.00	$0.00	$25,000.00	PM	BUS TECH MODELS
MDL-6000-S	MDL-6000 SM FICON	$0.00	30.5%	$0.00	$31,281.30	$21,896.91	$15,640.65	$0.00	$0.00	$31,281.30	PM	BUS TECH MODELS
MDL-6000-S10	MDL-6000 SM FICON 10 GIGABIT	$0.00	30.5%	$0.00	$37,787.50	$26,451.25	$18,893.75	$0.00	$0.00	$37,787.50	PM	BUS TECH MODELS
MDL-VIR-BKUP	MDL-2000/1000/100 VIRTUENT BACKUP	$0.00	30.5%	$0.00	$1,125.00	$1,000.00	$875.00	$0.00	$0.00	$1,125.00	DM	BUS TECH MODELS
MDL-VIR-REPL	MDL-2000/1000/100 VIRTUENT REPLICATOR	$0.00	30.5%	$0.00	$1,125.00	$1,000.00	$875.00	$0.00	$0.00	$1,125.00	DM	BUS TECH MODELS
U-MDL-200-E	MDL-200E ESCON NODE	$0.00	30.5%	$0.00	$8,812.50	$6,168.75	$4,406.25	$0.00	$0.00	$8,812.50	PM	BUS TECH MODELS
U-MDL-200-EC	MDL-200E ESC CENTERA	$0.00	30.5%	$0.00	$8,812.50	$6,168.75	$4,406.25	$0.00	$0.00	$8,812.50	PM	BUS TECH MODELS
U-MDL-200-M	MDL-200F MM FICON NODE	$0.00	30.5%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80	PM	BUS TECH MODELS
U-MDL-200-M10	MDL-200F MM FICON 10 GIG IP NODE	$0.00	30.5%	$0.00	$10,937.50	$7,656.25	$5,468.75	$0.00	$0.00	$10,937.50	PM	BUS TECH MODELS
U-MDL-200-MC	MDL-200F MM FIC CENTERA	$0.00	30.5%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80	PM	BUS TECH MODELS
U-MDL-200-MS	MDL-2000 MM FICON NODE SAN STORAGE	$0.00	30.5%	$0.00	$12,093.80	$8,465.66	$6,046.90	$0.00	$0.00	$12,093.80	PM	BUS TECH MODELS
U-MDL-200-S	MDL-200F SM FICON NODE	$0.00	30.5%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80	PM	BUS TECH MODELS
U-MDL-200-S10	MDL-200F SM FICON 10 GIG IP NODE	$109,375.00	30.5%	$76,015.63	$10,937.50	$7,656.25	$5,468.75	$0.00	$0.00	$10,937.50	PM	BUS TECH MODELS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
U-MDL-200-SC	MDL-200F SM FIC CENTERA	$0.00	30.5%	$0.00	$10,218.80	$7,153.16	$5,109.40	$0.00	$0.00	$10,218.80	PM	BUS TECH MODELS
U-MDL-200-SS	MDL-2000 SM FICON NODE SAN STORAGE	$0.00	30.5%	$0.00	$12,093.80	$8,465.66	$6,046.90	$0.00	$0.00	$12,093.80	PM	BUS TECH MODELS
X-CHA-2600-12	SR2600 SPARE CHASSIS; MDL 1000/2000	$16,194.00	30.5%	$11,254.83	$1,781.34	$1,457.46	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-CHA-2600-46	SPARE CHASSIS SR2600	$15,722.00	30.5%	$10,926.79	$1,729.42	$1,414.98	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-DIMM1G-DDR3	DIMM 1GB DDR3	$1,604.00	30.5%	$1,114.78	$176.44	$144.36	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-DISK-300-15	DISK; SAS 300; 300 GB; 15K RPM	$2,444.00	30.5%	$1,698.58	$268.84	$219.96	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-DVDR-SR2600	DVD/CDRW DRIVE	$262.00	30.5%	$182.09	$28.82	$23.58	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-ETH-10GB-SR	2 PORT 10 GB ETHERNET ADAPTER SR	$5,816.00	30.5%	$4,042.12	$639.76	$523.44	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-FAN-SR2600C	FAN KIT; SR2600	$300.00	30.5%	$208.50	$33.00	$27.00	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-IOMOD-10GX2	I/O MODULE; 10 GIGE; DUAL PORT	$3,050.00	30.5%	$2,119.75	$335.50	$274.50	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-IOMOD-1GBX2	I/O DUAL GIG E	$665.00	30.5%	$462.18	$73.15	$59.85	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-IOMOD-1GBX4	I/O MODULE; GIGE; QUAD PORT	$2,158.00	30.5%	$1,499.81	$237.38	$194.22	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-PEFA-MULTIM	PEFA-LP MULTI MODE FICON ADAPTER	$6,022.00	30.5%	$4,185.29	$662.42	$541.98	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-PEFA-SINGLE	PEFA-LP SINGLE MODE FICON ADAPTER	$6,492.00	30.5%	$4,511.94	$714.12	$584.28	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-PESA-W-CABL	ESCON SPARE PCI-E W/CABLE	$11,603.00	30.5%	$8,064.09	$1,276.33	$1,044.27	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
X-PSUP-SR2600	POWER SUPPLY 750W SR2600	$1,025.00	30.5%	$712.38	$112.75	$92.25	N/A	$0.00	$0.00	N/A	PM	BUS TECH MODELS
C4BCEX5	2.2TB4N MRDWIN LGT3YRMNT	$163,033.00	30.5%	$113,307.94	$16,303.30	$11,412.31	N/A	$9,782.00	N/A	$16,303.30	B	CENTERA
C4BFSAW	2.2TB4N MRDWIN LGT2YRMNT	$137,013.00	30.5%	$95,224.04	$13,701.30	$9,590.91	N/A	$8,221.00	N/A	$13,701.30	B	CENTERA
C4CEX1K	2.2TB4NOD LGTO1000MAILBX	$201,633.00	30.5%	$140,134.94	$20,163.30	$14,114.31	N/A	$12,098.00	N/A	$20,163.30	B	CENTERA
C4NBRMS	4NODEMRRD MAIN3YR S/HMNT	$123,252.00	30.5%	$85,660.14	$12,325.20	$8,627.64	N/A	$7,395.00	N/A	$12,325.20	B	CENTERA
C4NBRSS	4NODEMRRD CNTINSTL3YRMNT	$99,102.00	30.5%	$68,875.89	$9,910.20	$6,937.14	N/A	$5,946.00	N/A	$9,910.20	B	CENTERA
C8BCEX5	4.4TB8NODE LGTO500MAILBXS	$220,268.00	30.5%	$153,086.26	$22,026.80	$15,418.76	N/A	$13,216.00	N/A	$22,026.80	B	CENTERA
C8BFSAW	4.4TB8N MRDWIN LGT3YRMNT	$179,613.00	30.5%	$124,831.04	$17,961.30	$12,572.91	N/A	$10,777.00	N/A	$17,961.30	B	CENTERA
C8CEX1K	4.4TB8NOD LGTO1000MAILBX	$247,768.00	30.5%	$172,198.76	$24,776.80	$17,343.76	N/A	$14,866.00	N/A	$24,776.80	B	CENTERA
C8NBRMS	4.4TB8NODEMRD MAIN3YRMNT	$172,154.00	30.5%	$119,647.03	$17,215.40	$12,050.78	N/A	$10,329.00	N/A	$17,215.40	B	CENTERA
C8NBRSS	4.4TB8NODE CNRINSTL3YRMNT	$157,504.00	30.5%	$109,465.28	$15,750.40	$11,025.28	N/A	$9,450.00	N/A	$15,750.40	B	CENTERA
CAT6CBL100	UTP CAT6 CABLE 100 WHITE	$200.00	30.5%	$139.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CENTERA
CAT6CBL15	2 15' (BRN) CAT6 LAN CBL INTER	$100.00	30.5%	$69.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
CAT6CBL25	UTP CAT 6 CABLE 25 WHITE	$100.00	30.5%	$69.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CENTERA
CAT6CBL70	2 70' (BRN) CAT6 LAN CBL INTER	$200.00	30.5%	$139.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
CN4NMBD	2.2TB 4NODECNTRA2YRS/HMNT	$102,300.00	30.5%	$71,098.50	$10,230.00	$7,161.00	N/A	$6,138.00	N/A	$10,230.00	B	CENTERA
CNA2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP 1TB UPG FLD INST	$9,990.00	30.5%	$6,943.05	$999.00	$699.30	N/A	$599.00	N/A	$999.00	B	CENTERA
CNA2N1MEXG4LP	BUNDLED 2 NODE GEN4LP 1TB UPG FACT INST	$9,990.00	30.5%	$6,943.05	$999.00	$699.30	N/A	$599.00	N/A	$999.00	B	CENTERA
CNA2N2FUPG4LP	UNBUNDLED 2 NODE GEN4LP 2TB UPG FLD INST	$17,760.00	30.5%	$12,343.20	$1,776.00	$1,243.20	N/A	$1,066.00	N/A	$1,776.00	B	CENTERA
CNA2N2MEXG4LP	BUNDLED 2 NODE GEN4LP 2TB UPG FACT INST	$17,760.00	30.5%	$12,343.20	$1,776.00	$1,243.20	N/A	$1,066.00	N/A	$1,776.00	B	CENTERA
CNA2N3FUPG4LP	UNBUNDLED 2 NODE GEN4LP 3TB UPG FLD INST	$24,770.00	30.5%	$17,215.15	$2,477.00	$1,733.90	N/A	$1,486.00	N/A	$2,477.00	B	CENTERA
CNA2N3MEXG4LP	BUNDLED 2 NODE GEN4LP 3TB UPG FACT INST	$24,770.00	30.5%	$17,215.15	$2,477.00	$1,733.90	N/A	$1,486.00	N/A	$2,477.00	B	CENTERA
CNA3PHINT	3 PHASE WYE DUAL PDP INT PWR OP T RK FLD	$1,200.00	30.5%	$834.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CENTERA
CNA3PHNAM	3 PHASE DELTA DUAL PDP NAM PWR RK FLD	$1,200.00	30.5%	$834.00	$120.00	$84.00	N/A	$72.00	N/A	$120.00	B	CENTERA
CNA4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP 1TB FLD INST	$20,940.00	30.5%	$14,553.30	$2,094.00	$1,465.80	N/A	$1,256.00	N/A	$2,094.00	B	CENTERA
CNA4N1MBAG4LP	BUNDLED 4 NODE GEN4LP 1TB FACTORY INST	$20,940.00	30.5%	$14,553.30	$2,094.00	$1,465.80	N/A	$1,256.00	N/A	$2,094.00	B	CENTERA
CNA4N2FBAG4LP	UNBUNDLED 4 NODE GEN4LP 2TB FLD INST	$38,350.00	30.5%	$26,653.25	$3,835.00	$2,684.50	N/A	$2,301.00	N/A	$3,835.00	B	CENTERA
CNA4N2MBAG4LP	BUNDLED 4 NODE GEN4LP 2TB FACTORY INST	$38,350.00	30.5%	$26,653.25	$3,835.00	$2,684.50	N/A	$2,301.00	N/A	$3,835.00	B	CENTERA
CNA4N3FBAG4LP	UNBUNDLED 4 NODE GEN4LP 3TB FLD INST	$53,350.00	30.5%	$37,078.25	$5,335.00	$3,734.50	N/A	$3,201.00	N/A	$5,335.00	B	CENTERA
CNA4N3MBAG4LP	BUNDLED 4 NODE GEN4LP 3TB FACTORY INST	$53,350.00	30.5%	$37,078.25	$5,335.00	$3,734.50	N/A	$3,201.00	N/A	$5,335.00	B	CENTERA
CNACLUSTER	CLUSTER UPG KIT	$10,200.00	30.5%	$7,089.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CENTERA
CNACUA1NG4	SINGLE CUA NODE G4LP	$6,200.00	30.5%	$4,309.00	$620.00	$434.00	N/A	$372.00	N/A	$620.00	B	CENTERA
CNACUAISW	CENTERA INTERNAL BOX CUA SW	$11,600.00	30.5%	$8,062.00	$2,088.00	$1,856.00	N/A	N/A	N/A	$2,088.00	D2	CENTERA
CNARK	40U VNX TITAN RACK SINGLE PHASE POWER	$4,200.00	30.5%	$2,919.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CENTERA
CNR1PH	SP PWR EXP EMC RK	$1,200.00	30.5%	$834.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
CNR2CHBKLIC	EMC CENTERA CHARGEBACK REPORTER BASE 2-N	$0.00	30.5%	$0.00	$270.00	$240.00	N/A	N/A	N/A	$270.00	D2	CENTERA
CNR2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP WITH 1TB DRIVES	$9,990.00	30.5%	$6,943.05	$999.00	$699.30	N/A	$599.00	N/A	$999.00	B	CENTERA
CNR2N1MEXG4LP	BUNDLED 2 NODE GEN4LP WITH 1TB DRIVES IN	$9,990.00	30.5%	$6,943.05	$999.00	$699.30	N/A	$599.00	N/A	$999.00	B	CENTERA
CNR2N2FUPG4LP	Centera 2-node field upgrade model with	$17,760.00	30.5%	$12,343.20	$1,776.00	$1,243.20	N/A	$1,066.00	N/A	$1,776.00	B	CENTERA
CNR2N2MEXG4LP	Centera 2-node manufacturing expansion m	$17,760.00	30.5%	$12,343.20	$1,776.00	$1,243.20	N/A	$1,066.00	N/A	$1,776.00	B	CENTERA
CNR2N3FUPG4LP	UNBUNDLED 2 NODE CENTERA GEN4LP 3TB DRIV	$24,770.00	30.5%	$17,215.15	$2,477.00	$1,733.90	N/A	$1,486.00	N/A	$2,477.00	B	CENTERA
CNR2N3MEXG4LP	BUNDLED 2 NODE CENTERA GEN4LP 3TB DRIVES	$24,770.00	30.5%	$17,215.15	$2,477.00	$1,733.90	N/A	$1,486.00	N/A	$2,477.00	B	CENTERA
CNR2N7FUPG4LP	2NODE 750GB FIELD UPG LOW POWER G4	$16,300.00	30.5%	$11,328.50	$1,630.00	$1,141.00	N/A	$978.00	N/A	$2,282.04	B	CENTERA
CNR2N7MEXG4LP	2NODE 750GB MANF EXPAN LOW POWER G4	$13,400.00	30.5%	$9,313.00	$1,340.00	$938.00	N/A	$804.00	N/A	$1,875.96	B	CENTERA
CNR2NADVRMLIC	EMC CENTERA ADVANCED RETENTION MANAGENT	$1,400.00	30.5%	$973.00	$252.00	$224.00	N/A	N/A	N/A	$252.00	D2	CENTERA
CNR2NCEPLSLIC	EMC CENTERA CE+ 2-NODE RIGHT-TO-USE-LICE	$3,100.00	30.5%	$2,154.50	$558.00	$496.00	N/A	N/A	N/A	$558.00	D2	CENTERA
CNR2NGOVEDLIC	EMC CENTERA GOVERNANCE 2-NODE RIGHT-TO-U	$3,100.00	30.5%	$2,154.50	$558.00	$496.00	N/A	N/A	N/A	$558.00	D2	CENTERA
CNR2NHSMLIC	EMC CENTERA MAINFRAME HSM MIGRATOR BASE	$1,250.00	30.5%	$868.75	$225.00	$200.00	N/A	N/A	N/A	$225.00	D2	CENTERA
CNR2NMSWG4	EMC CENTERA BASIC - MIRRORED 2-NODE RIGH	$14,000.00	30.5%	$9,730.00	$980.00	$980.00	N/A	N/A	N/A	$980.00	D2	CENTERA
CNR2NPSWG4	RTU CENTERA BASIC - PARITY 2-NODE RIGHT-	$16,300.00	30.5%	$11,328.50	$1,141.00	$1,141.00	N/A	N/A	N/A	$1,141.00	D2	CENTERA
CNR2NPUPG4	EMC CENTERA GEN 4 - PARITY (UPGRADE) 2-N	$3,000.00	30.5%	$2,085.00	$210.00	$210.00	N/A	N/A	N/A	$210.00	D2	CENTERA
CNR2NREPLIC	EMC CENTERA GEN 4 REPLICATION 2-NODE RIG	$2,500.00	30.5%	$1,737.50	$450.00	$400.00	N/A	N/A	N/A	$450.00	D2	CENTERA
CNR2NUPGFIK	CENTERA 2-NODE UPGRADE FIELD INSTALL KIT	$950.00	30.5%	$660.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CENTERA
CNR2SEEKLIC	EMC CENTERA SEEK BASE 2-NODE RIGHT-TO-US	$2,000.00	30.5%	$1,390.00	$360.00	$320.00	N/A	N/A	N/A	$360.00	D2	CENTERA
CNR2SKCBLIC	EMC CENTERA SEEK & CHARGEBACK REPORTER C	$2,500.00	30.5%	$1,737.50	$450.00	$400.00	N/A	N/A	N/A	$450.00	D2	CENTERA
CNR3PHINT	3P INT PWR OP T RK	$1,200.00	30.5%	$834.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
CNR3PHNAM	3P NAM PWR RK FLD	$1,200.00	30.5%	$834.00	$120.00	$84.00	N/A	$72.00	N/A	$120.00	B	CENTERA
CNR4N1FBAG4LP	UNBUNDLED 4 NODE GEN4LP WITH 1TB DRIVES	$20,940.00	30.5%	$14,553.30	$2,094.00	$1,465.80	N/A	$1,256.00	N/A	$2,094.00	B	CENTERA
CNR4N1MBAG4LP	BUNDLED 4 NODE GEN4LP WITH 1TB DRIVES WI	$20,940.00	30.5%	$14,553.30	$2,094.00	$1,465.80	N/A	$1,256.00	N/A	$2,094.00	B	CENTERA
CNR4N2FBAG4LP	Centera 4-node base field model with 2TB	$38,350.00	30.5%	$26,653.25	$3,835.00	$2,684.50	N/A	$2,301.00	N/A	$3,835.00	B	CENTERA
CNR4N2MBAG4LP	Centera 4-node base manufacturing model	$38,350.00	30.5%	$26,653.25	$3,835.00	$2,684.50	N/A	$2,301.00	N/A	$3,835.00	B	CENTERA
CNR4N3FBAG4	4NODE 320GB FIELD BASE G4	$29,400.00	30.5%	$20,433.00	$2,940.00	$2,058.00	N/A	$1,764.00	N/A	$4,116.00	B	CENTERA
CNR4N3FBAG4LP	UNBUNDLED 4 NODE CENTERA GEN4LP 3TB DRIV	$53,350.00	30.5%	$37,078.25	$5,335.00	$3,734.50	N/A	$3,201.00	N/A	$5,335.00	B	CENTERA
CNR4N3MBAG4	4NODE 320GB MANF BASE G4	$29,400.00	30.5%	$20,433.00	$2,940.00	$2,058.00	N/A	$1,764.00	N/A	$4,116.00	B	CENTERA
CNR4N3MBAG4LP	BUNDLED 4 NODE CENTERA GEN4LP 3TB DRIVES	$53,350.00	30.5%	$37,078.25	$5,335.00	$3,734.50	N/A	$3,201.00	N/A	$5,335.00	B	CENTERA
CNR4N5FBAG4	4NODE 500GB FIELD BASE G4	$35,430.00	30.5%	$24,623.85	$3,543.00	$2,480.10	N/A	$2,126.00	N/A	$4,960.20	B	CENTERA
CNR4N5FUPG4	4NODE 500GB FIELD UPG G4	$31,610.00	30.5%	$21,968.95	$3,161.00	$2,212.70	N/A	$1,897.00	N/A	$4,425.36	B	CENTERA
CNR4N5MBAG4	4 NODE 500GB MANF BASE G4	$35,430.00	30.5%	$24,623.85	$3,543.00	$2,480.10	N/A	$2,126.00	N/A	$4,960.20	B	CENTERA
CNR4N5MEXG4	4NODE 500GB MANF EXPAN G4	$26,210.00	30.5%	$18,215.95	$2,621.00	$1,834.70	N/A	$1,573.00	N/A	$3,669.36	B	CENTERA
CNR4N7FBAG4LP	4NODE 750GB FIELD BASE LOW POWER G4	$36,300.00	30.5%	$25,228.50	$3,630.00	$2,541.00	N/A	$2,178.00	N/A	$5,082.00	B	CENTERA
CNR4N7MBAG4LP	4NODE 750GB MANF BASE LOW POWER G4	$36,300.00	30.5%	$25,228.50	$3,630.00	$2,541.00	N/A	$2,178.00	N/A	$5,082.00	B	CENTERA
CNR4NADVRMLIC	4NODE ADVRETN MGMT SW LIC	$2,800.00	30.5%	$1,946.00	$504.00	$448.00	N/A	N/A	N/A	$504.00	D2	CENTERA
CNR4NBASFIK	CENTERA 4-NODE BASE FIELD INSTALL KIT	$1,400.00	30.5%	$973.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CENTERA
CNR4NCEPLSLIC	NODE COMP PLUS SW LIC	$6,200.00	30.5%	$4,309.00	$1,116.00	$992.00	N/A	N/A	N/A	$1,116.00	D2	CENTERA
CNR4NGOVEDLIC	4NODE GOV EDITION SW LIC	$6,200.00	30.5%	$4,309.00	$1,116.00	$992.00	N/A	N/A	N/A	$1,116.00	D2	CENTERA
CNR4NHSMLIC	4NODE HSM MIGRTR RTU LIC	$2,500.00	30.5%	$1,737.50	$450.00	$400.00	N/A	N/A	N/A	$450.00	D2	CENTERA
CNR4NMSWG3	CNR GEN3 $NODE MIRR SW	$0.00	30.5%	$0.00	$3,395.00	$3,395.00	N/A	N/A	N/A	$3,395.00	D2	CENTERA
CNR4NMSWG4	MIRR SW RTU LIC	$32,700.00	30.5%	$22,726.50	$2,289.00	$2,289.00	N/A	N/A	N/A	$2,289.00	D2	CENTERA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CNR4NMUPSW	CNR 4 NODE MIRR UPG SW	$38,800.00	30.5%	$26,966.00	$2,716.00	$2,716.00	N/A	N/A	N/A	$3,802.44	D2	CENTERA
CNR4NODEMSW	CNR 4 NODE MIRR SW	$28,000.00	30.5%	$19,460.00	$2,682.00	N/A	N/A	N/A	N/A	$3,754.80	D2	CENTERA
CNR4NPSWG4	PAR SW RTU LIC	$38,200.00	30.5%	$26,549.00	$2,674.00	$2,674.00	N/A	N/A	N/A	$2,674.00	D2	CENTERA
CNR4NPUPG4	SW RTU LIC	$10,000.00	30.5%	$6,950.00	$700.00	$700.00	N/A	N/A	N/A	$700.00	D2	CENTERA
CNR4NPUPSW	CNR GEN4 4NODE PTY UPG SW	$46,200.00	30.5%	$32,109.00	$3,234.00	$3,234.00	N/A	N/A	N/A	$4,527.60	D2	CENTERA
CNR4NREPLIC	4NODE REPLICATION SW LIC	$5,000.00	30.5%	$3,475.00	$900.00	$800.00	N/A	N/A	N/A	$900.00	D2	CENTERA
CNR50VPOOLLIC	50 VIRTUAL POOLS SW LIC	$25,000.00	30.5%	$17,375.00	$1,750.00	$1,750.00	N/A	N/A	N/A	$1,750.00	D2	CENTERA
CNR8NECCLIC	EMC CONTROL CENTER LIC KE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	CENTERA
CNR8NMANSW	2 CNR ACCESSNODE MIR SW	$19,600.00	30.5%	$13,622.00	$1,372.00	$1,372.00	N/A	N/A	N/A	$1,920.84	D2	CENTERA
CNR8NMBSW	BASIC 8N MIRR SW	$58,700.00	30.5%	$40,796.50	$4,109.00	$4,109.00	N/A	N/A	N/A	$5,752.56	D2	CENTERA
CNR8NMSWG3	CENTERA BASIC SW RTU GEN3	$78,300.00	30.5%	$54,418.50	$5,481.00	$5,481.00	N/A	N/A	N/A	$7,673.40	D2	CENTERA
CNR8NODEPUPG	UPG CENTERA RTU TO CPP	$15,500.00	30.5%	$10,772.50	$1,085.00	$1,085.00	N/A	N/A	N/A	$1,518.96	D2	CENTERA
CNR8NPANSW	3 CNR ACCESSNODE PTY SW	$23,400.00	30.5%	$16,263.00	$1,638.00	$1,638.00	N/A	N/A	N/A	$1,638.00	D2	CENTERA
CNR8NPBSW	CNTRA STG NODE PARITY SW	$70,000.00	30.5%	$48,650.00	$4,900.00	$4,900.00	N/A	N/A	N/A	$6,860.04	D2	CENTERA
CNR8NPSWG3	CNR PARITY SW RTU G3	$93,400.00	30.5%	$64,913.00	$6,538.00	$6,538.00	N/A	N/A	N/A	$9,153.24	D2	CENTERA
CNR8NPUPG3	CNR PARITY SW G3 UPGRADE	$9,800.00	30.5%	$6,811.00	$686.00	$686.00	N/A	N/A	N/A	$960.36	D2	CENTERA
CNR8NUPG3	8 NODE G3 FIELD UPGRADE	$48,800.00	30.5%	$33,916.00	$4,880.00	$3,416.00	N/A	$2,928.00	N/A	$6,831.96	B	CENTERA
CNR8TB	CNR 8TB RAW INCRE FAC INS	$40,300.00	30.5%	$28,008.50	$4,030.00	$2,821.00	N/A	$2,418.00	N/A	$4,030.00	B	CENTERA
CNR8TBUP	CNR 8TB RAW INCRE FLD INS	$44,180.00	30.5%	$30,705.10	$4,418.00	$3,092.60	N/A	$2,651.00	N/A	$4,418.00	B	CENTERA
CNRAN2SNLIC	ACCS NODE 2 STRG NODE LIC	$20,000.00	30.5%	$13,900.00	$1,400.00	$1,400.00	N/A	N/A	N/A	$1,400.00	D2	CENTERA
CNRANPUPG3	1 ACSNODE PTY UPGRADE	$8,000.00	30.5%	$5,560.00	$560.00	$560.00	N/A	N/A	N/A	$560.00	D2	CENTERA
CNRCAPEX	CNR 4N CAP EXPAN SW	$50,000.00	30.5%	$34,750.00	$3,500.00	$3,500.00	N/A	N/A	N/A	$3,500.00	D2	CENTERA
CNR-CBL15-G4	SHORT UPLINK CBL KIT	$100.00	30.5%	$69.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
CNR-CBL70-G4	LONG UPLINK CBL KIT	$200.00	30.5%	$139.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
CNRCBRMBSW	CNR BACKUP AND REC MOD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	CENTERA
CNRCBRMLIC	BACKUP & RECVRY RTU LIC	$0.00	30.5%	$0.00	$855.00	$760.00	N/A	N/A	N/A	$1,197.00	D2	CENTERA
CNRCELIC	CENTERA COMP ED RTU	$12,400.00	30.5%	$8,618.00	$2,232.00	$1,984.00	N/A	N/A	N/A	$2,232.00	D2	CENTERA
CNRCELICG4	CE SW RTU LIC	$9,600.00	30.5%	$6,672.00	$1,728.00	$1,536.00	N/A	N/A	N/A	$1,728.00	D2	CENTERA
CNRCEPLUSG4	CE SW RTU LIC	$9,600.00	30.5%	$6,672.00	$1,728.00	$1,536.00	N/A	N/A	N/A	$1,728.00	D2	CENTERA
CNRCEPLUSLIC	CENTERA COMP ED PLUS RTU	$12,400.00	30.5%	$8,618.00	$2,232.00	$1,984.00	N/A	N/A	N/A	$2,232.00	D2	CENTERA
CNRCFAESW	CNR FILEARCHIVER EXT SW	$7,500.00	30.5%	$5,212.50	$1,350.00	$1,200.00	N/A	N/A	N/A	$1,890.00	D2	CENTERA
CNRCFAISW	CNR FILEARCHIVER INT SW	$7,500.00	30.5%	$5,212.50	$1,350.00	$1,200.00	N/A	N/A	N/A	$1,890.00	D2	CENTERA
CNRCHBKBSW	CHARGEBACK SW KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	CENTERA
CNRCHBKLIC	4 NODE CHARGEBACK RTU LIC	$3,000.00	30.5%	$2,085.00	$540.00	$480.00	N/A	N/A	N/A	$540.00	D2	CENTERA
CNRCLUSTER	CLUST UPG KIT	$10,200.00	30.5%	$7,089.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
CNRCNSLSWKIT	ASSY CENTERA CONSOLE SOFTWARE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	D2	CENTERA
CNRCONSOLESW	CONSOLE SW LICENSE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	CENTERA
CNRCUA1NG4	SINGLE CUA NODE G4	$6,200.00	30.5%	$4,309.00	$620.00	$434.00	N/A	$372.00	N/A	$620.00	B	CENTERA
CNRCUAESW	CNR EXT DELL CUA SW	$0.00	30.5%	$0.00	$2,088.00	$1,856.00	N/A	N/A	N/A	$2,088.00	D2	CENTERA
CNRCUAISW	CNR INT BOX CUA SW	$11,600.00	30.5%	$8,062.00	$2,088.00	$1,856.00	N/A	N/A	N/A	$2,088.00	D2	CENTERA
CNRGPLLICHW	CENTERA OPEN SOURCE LICENSES(RTU)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CENTERA
CNRGTWY1NG3	CUA 1 NODE GEN3	$6,200.00	30.5%	$4,309.00	$620.00	$434.00	N/A	$372.00	N/A	$867.96	B	CENTERA
CNRGTWYPROG	UNIV ACCESS PROGRAM	$0.00	30.5%	$0.00	$1,755.00	N/A	N/A	N/A	N/A	$1,755.00	D2	CENTERA
CNRGTWYRUPG	UNIV ACS SW RET UPG	$3,900.00	30.5%	$2,710.50	$702.00	$624.00	N/A	N/A	N/A	$982.80	D2	CENTERA
CNRHSMCDKIT	MAINFRAME HSM CD KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D2	CENTERA
CNRHSMTPKIT	MAINFRAME TAPE SW KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	CENTERA
CNRMODEMG4-IL	INTERNATIONAL MODEM KIT FOR CENTERA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CENTERA
CNRMODEMG4-US	DOMESTIC MODEM KIT FOR CENTERA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CENTERA
CNRREPSW	CENTERA RPL ENT SW	$9,700.00	30.5%	$6,741.50	$1,746.00	$1,552.00	N/A	N/A	N/A	$2,444.40	D2	CENTERA
CNRREPSWG4	SW RTU LIC REP G4	$5,000.00	30.5%	$3,475.00	$900.00	$800.00	N/A	N/A	N/A	$1,260.00	D2	CENTERA
CNRRK	40U T RACK SP POWER	$4,200.00	30.5%	$2,919.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CENTERA
CNRRK4NG3	CNR GEN3 4NODE CHAN OFF	$0.00	30.5%	$0.00	$4,800.00	$3,360.00	N/A	$2,880.00	N/A	$6,720.00	B	CENTERA
CNRRK8NG3	CNR 8NODE GEN3 ENTRY RACK	$53,500.00	30.5%	$37,182.50	$5,350.00	$3,745.00	N/A	$3,210.00	N/A	$7,490.04	B	CENTERA
CNRRK8TB	40U 6FT CENTERA CABINET WITH 8 TB RAW	$48,440.00	30.5%	$33,665.80	$4,844.00	$3,390.80	N/A	$2,906.00	N/A	$6,781.56	B	CENTERA
CNRRTSWCH	DI 8pt GbEth swtch inter	$18,000.00	30.5%	$12,510.00	$1,800.00	$1,260.00	N/A	$1,080.00	N/A	$1,800.00	B	CENTERA
CNRSDK	CNR ENT SW DV KIT	$11,630.00	30.5%	$8,082.85	$2,093.40	$1,860.80	N/A	N/A	N/A	$2,093.40	D2	CENTERA
CNRSEEKBSW	CNR SEEK BASE SW KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	CENTERA
CNRSEEKLIC	4 NODE RTU CNR SEEK LIC	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	N/A	N/A	$720.00	D2	CENTERA
CNRSEEKSVR	CNR SEEK APPLIANCE SERVER	$9,500.00	22.5%	$7,362.50	$950.00	$665.00	N/A	$570.00	N/A	$950.00	E	CENTERA
CNRSFPLX10K	LX LONG WAVE SFP OPTION	$800.00	30.5%	$556.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
CNRSFPLX35K	LONG WAVE SFP OPT	$2,400.00	30.5%	$1,668.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
CNRSFPSX	SHORT WAVE SFP OPTION	$400.00	30.5%	$278.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
CNRSKCBLIC	4N SEEK & CHBK RTU LIC	$5,000.00	30.5%	$3,475.00	$900.00	$800.00	N/A	N/A	N/A	$900.00	D2	CENTERA
CNRSWRK2RK	CNR RACK TO RACK ENT SW	$3,000.00	30.5%	$2,085.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CENTERA
CNRTOOLSSW	EMC CENTERA CUSTOMER TOOLS & DOCUMENTATI	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	D2	CENTERA
CNRVASRV	EMC CENTERA VIRTUAL ARCHIVE BASE SOFTWAR	$8,000.00	30.5%	$5,560.00	$1,440.00	$1,280.00	N/A	N/A	N/A	$1,440.00	D2	CENTERA
CR8NMBD	4.4TB 8NODECNTR3YRS/HMNT	$144,900.00	30.5%	$100,705.50	$14,490.00	$10,143.00	N/A	$8,694.00	N/A	$14,490.00	B	CENTERA
CUA-RAIL-ADJ	DELL CUA SERVER ADJUSTABLE RAIL KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
CUA-RAIL-FXD	DELL CUA FIXED RAIL KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
PW3PHD	3PH DELTA PDP CORD NAM	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
PW3PHD-RS	3PH DELTA PDP CORD NAM	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
PW3PHW-FL	3PH PDP CORD FLY LEADS	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
PW3PHW-G	32A 3PH PDP CORD INT	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
PW40U-ASTL	DUALRACK PWRCORD AUST	$800.00	30.5%	$556.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
PW40U-IEC3	DUAL 40U PWRCORD-INTL	$800.00	30.5%	$556.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
PW40U-US	Dual 40U Rack Power Cord US	$800.00	30.5%	$556.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CENTERA
3250-VL2E	EOU 8-PORT FOR AX100	$3,000.00	17.5%	$2,475.00	$500.00	N/A	$200.00	$600.00	N/A	$699.96	J	CLARIION
3250-VL2EU	EOU 8-PORT (US) FOR AX100	$3,000.00	17.5%	$2,475.00	$500.00	N/A	$200.00	$600.00	N/A	$699.96	J	CLARIION
3D4000	DL4000 DATA DEDUPE XPE MODULE	$97,690.00	30.5%	$67,894.55	$9,769.00	$6,838.00	N/A	$8,792.00	N/A	$9,769.00	PH	CLARIION
40UC-SECURE2	CLRN 40UC ANTI-MOVE KIT	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
456-104-647	RPSE LOC ARRY LIC - CX1 & CX2 = IC	$1,825.00	30.5%	$1,268.38	$328.50	N/A	N/A	N/A	N/A	$328.50	D2	CLARIION
456-104-648	RPSE LOC ARRY LIC - CX3-10, AX4-5 = IC	$1,850.00	30.5%	$1,285.75	$333.00	N/A	N/A	N/A	N/A	$333.00	D2	CLARIION
456-104-649	RPSE LOC ARRY LIC - CX3-20, CX4-120 = IC	$2,725.00	30.5%	$1,893.88	$490.50	N/A	N/A	N/A	N/A	$490.50	D2	CLARIION
456-104-650	RPSE LOC ARRY LIC- CX3-40, CX4-240 = IC	$7,850.00	30.5%	$5,455.75	$1,413.00	N/A	N/A	N/A	N/A	$1,413.00	D2	CLARIION
456-104-651	RPSE LOC ARRY LIC - CX3-80, CX4-480 = IC	$12,925.00	30.5%	$8,982.88	$2,326.50	N/A	N/A	N/A	N/A	$2,326.50	D2	CLARIION
456-104-652	RPSE LOC ARRY LIC - CX4-960 = IC	$16,100.00	30.5%	$11,189.50	$2,898.00	N/A	N/A	N/A	N/A	$2,898.00	D2	CLARIION
456-104-653	RPSE REM ARRY LIC- CX1 & CX2 = IC	$3,575.00	30.5%	$2,484.63	$643.50	N/A	N/A	N/A	N/A	$643.50	D2	CLARIION
456-104-654	RPSE REM ARRY LIC - CX3-10, AX4-5 = IC	$3,650.00	30.5%	$2,536.75	$657.00	N/A	N/A	N/A	N/A	$657.00	D2	CLARIION
456-104-655	RPSE REM ARRY LIC - CX3-20, CX4-120 = IC	$7,025.00	30.5%	$4,882.38	$1,264.50	N/A	N/A	N/A	N/A	$1,264.50	D2	CLARIION
456-104-656	RPSE REM ARRY LIC - CX3-40, CX4-240 = IC	$18,525.00	30.5%	$12,874.88	$3,334.50	N/A	N/A	N/A	N/A	$3,334.50	D2	CLARIION
456-104-657	RPSE REM ARRY LIC - CX3-80, CX4-480 = IC	$32,200.00	30.5%	$22,379.00	$5,796.00	N/A	N/A	N/A	N/A	$5,796.00	D2	CLARIION
456-104-658	RPSE REM ARRY LIC - CX4-960 = IC	$69,225.00	30.5%	$48,111.38	$12,460.50	N/A	N/A	N/A	N/A	$12,460.50	D2	CLARIION
456-104-659	RP/SE REM UG FOR CX1 & CX2 = IC	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-104-660	RP/SE REM UG FOR CX3-10, AX4-5 = IC	$3,050.00	30.5%	$2,119.75	$549.00	N/A	N/A	N/A	N/A	$549.00	D2	CLARIION
456-104-661	RP/SE REM UG FOR CX3-20,CX4-120 = IC	$5,850.00	30.5%	$4,065.75	$1,053.00	N/A	N/A	N/A	N/A	$1,053.00	D2	CLARIION
456-104-662	RP/SE REM UG FOR CX3-40, CX4-240 = IC	$14,625.00	30.5%	$10,164.38	$2,632.50	N/A	N/A	N/A	N/A	$2,632.50	D2	CLARIION
456-104-663	RP/SE REM UG FOR CX3-80 CX4-480 = IC	$25,425.00	30.5%	$17,670.38	$4,576.50	N/A	N/A	N/A	N/A	$4,576.50	D2	CLARIION
456-104-664	RP/SE REM UG FOR CX4-960 = IC	$54,650.00	30.5%	$37,981.75	$9,837.00	N/A	N/A	N/A	N/A	$9,837.00	D2	CLARIION
456-104-665	RP/SE LOC UG FOR CX1 & CX2 = IC	$1,525.00	30.5%	$1,059.88	$274.50	N/A	N/A	N/A	N/A	$274.50	D2	CLARIION
456-104-666	RP/SE LOC UG FOR CX3-10, AX4-5 = IC	$1,550.00	30.5%	$1,077.25	$279.00	N/A	N/A	N/A	N/A	$279.00	D2	CLARIION
456-104-667	RP/SE LOC UG FOR CX3-20, CX4-120 = IC	$2,275.00	30.5%	$1,581.13	$409.50	N/A	N/A	N/A	N/A	$409.50	D2	CLARIION
456-104-668	RP/SE LOC UG FOR CX3-40, CX4-240 = IC	$6,550.00	30.5%	$4,552.25	$1,179.00	N/A	N/A	N/A	N/A	$1,179.00	D2	CLARIION
456-104-669	RP/SE LOC UG FOR CX3-80 CX4-480 = IC	$10,200.00	30.5%	$7,089.00	$1,836.00	N/A	N/A	N/A	N/A	$1,836.00	D2	CLARIION
456-104-670	RPSE LOC UG FOR CX4-960 = IC	$12,700.00	30.5%	$8,826.50	$2,286.00	N/A	N/A	N/A	N/A	$2,286.00	D2	CLARIION
456-104-671	RP/SE REM UPGRADE TO LOC & REM = IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
456-104-672	RP/SE LOC UPGRADE TO REM = IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
ACLG45-T1	ACCESSLOGIX,FC4500,T1	$0.00	30.5%	$0.00	$1,116.00	N/A	N/A	N/A	N/A	$1,562.40	D2	CLARIION
ACLG45-T10	ACCESSLOGIX,FC4500,T10	$0.00	30.5%	$0.00	$8,020.80	N/A	N/A	N/A	N/A	$11,229.12	D2	CLARIION
ACLG45-T11	ACCESSLOGIX,FC4500,T11	$0.00	30.5%	$0.00	$9,068.40	N/A	N/A	N/A	N/A	$12,695.76	D2	CLARIION
ACLG45-T12	ACCESSLOGIX,FC4500,T12	$0.00	30.5%	$0.00	$10,114.20	N/A	N/A	N/A	N/A	$14,159.88	D2	CLARIION
ACLG45-T2	ACCESSLOGIX,FC4500,T2	$0.00	30.5%	$0.00	$1,324.80	N/A	N/A	N/A	N/A	$1,854.72	D2	CLARIION
ACLG45-T3	ACCESSLOGIX,FC4500,T3	$0.00	30.5%	$0.00	$1,535.40	N/A	N/A	N/A	N/A	$2,149.56	D2	CLARIION
ACLG45-T4	ACCESSLOGIX,FC4500,T4	$0.00	30.5%	$0.00	$1,744.20	N/A	N/A	N/A	N/A	$2,441.88	D2	CLARIION
ACLG45-T5	ACCESSLOGIX,FC4500,T5	$0.00	30.5%	$0.00	$2,790.00	N/A	N/A	N/A	N/A	$3,906.00	D2	CLARIION
ACLG45-T6	ACCESSLOGIX,FC4500,T6	$0.00	30.5%	$0.00	$3,835.80	N/A	N/A	N/A	N/A	$5,370.12	D2	CLARIION
ACLG45-T7	ACCESSLOGIX,FC4500,T7	$0.00	30.5%	$0.00	$4,883.40	N/A	N/A	N/A	N/A	$6,836.76	D2	CLARIION
ACLG45-T8	ACCESSLOGIX,FC4500,T8	$0.00	30.5%	$0.00	$5,929.20	N/A	N/A	N/A	N/A	$8,300.88	D2	CLARIION
ACLG45-T9	ACCESSLOGIX,FC4500,T9	$0.00	30.5%	$0.00	$6,975.00	N/A	N/A	N/A	N/A	$9,765.00	D2	CLARIION
ACLG47-T1	ACCESS LOGIX, FC4700, T1	$0.00	30.5%	$0.00	$1,116.00	N/A	N/A	N/A	N/A	$1,562.40	D2	CLARIION
ACLG47-T10	ACCESSLOGIX,FC4700,T10	$0.00	30.5%	$0.00	$8,020.80	N/A	N/A	N/A	N/A	$11,229.12	D2	CLARIION
ACLG47-T11	ACCESSLOGIX,FC4700,T11	$0.00	30.5%	$0.00	$9,068.40	N/A	N/A	N/A	N/A	$12,695.76	D2	CLARIION
ACLG47-T12	ACCESSLOGIX,FC4700,T12	$0.00	30.5%	$0.00	$10,114.20	N/A	N/A	N/A	N/A	$14,159.88	D2	CLARIION
ACLG47-T2	ACCESSLOGIX,FC4700,T2	$0.00	30.5%	$0.00	$1,324.80	N/A	N/A	N/A	N/A	$1,854.72	D2	CLARIION
ACLG47-T3	ACCESSLOGIX,FC4700,T3	$0.00	30.5%	$0.00	$1,535.40	N/A	N/A	N/A	N/A	$2,149.56	D2	CLARIION
ACLG47-T4	ACCESSLOGIX,FC4700,T4	$0.00	30.5%	$0.00	$1,744.20	N/A	N/A	N/A	N/A	$2,441.88	D2	CLARIION
ACLG47-T5	ACCESS LOGIX, FC4700, T5	$0.00	30.5%	$0.00	$2,790.00	N/A	N/A	N/A	N/A	$3,906.00	D2	CLARIION
ACLG47-T6	ACCESSLOGIX,FC4700,T6	$0.00	30.5%	$0.00	$3,835.80	N/A	N/A	N/A	N/A	$5,370.12	D2	CLARIION
ACLG47-T7	ACCESSLOGIX, FC4700,T7	$0.00	30.5%	$0.00	$4,883.40	N/A	N/A	N/A	N/A	$6,836.76	D2	CLARIION
ACLG47-T8	ACCESSLOGIX,FC4700,T8	$0.00	30.5%	$0.00	$5,929.20	N/A	N/A	N/A	N/A	$8,300.88	D2	CLARIION
ACLG47-T9	ACCESSLOGIX,FC4700,T9	$0.00	30.5%	$0.00	$6,975.00	N/A	N/A	N/A	N/A	$9,765.00	D2	CLARIION
ADIC-300-FD	ADIC CX300 DPE W/73GB DR	$18,200.00	30.5%	$12,649.00	$2,554.00	N/A	N/A	N/A	N/A	$2,553.90	B	CLARIION
ADICNAV300WG	NAVI WG FOR THE ADIC CX30	$2,250.00	30.5%	$1,563.75	$405.00	N/A	N/A	N/A	N/A	$405.00	D2	CLARIION
AFS-120	ADVANCED FAST SUITE FOR THE CX4/NS-120	$6,750.00	30.5%	$4,691.25	$1,215.00	N/A	N/A	N/A	N/A	$1,215.00	D2	CLARIION
AFS-240	EMC ADVANCED FAST SUITE FOR THE CX4-240	$33,750.00	30.5%	$23,456.25	$6,075.00	N/A	N/A	N/A	N/A	$6,075.00	D2	CLARIION
AFS-240UPG	FAST SUITE- UPGRADE TO CX4-240 PLATFORM	$33,750.00	30.5%	$23,456.25	$6,075.00	N/A	N/A	N/A	N/A	$6,075.00	D2	CLARIION
AFS-480	ADVANCED FAST SUITE FOR THE CX4/NS-480	$87,750.00	30.5%	$60,986.25	$15,795.00	N/A	N/A	N/A	N/A	$15,795.00	D2	CLARIION
AFS-480UPG	FAST SUITE - UPGRADE TO CX4-480 PLATFORM	$87,750.00	30.5%	$60,986.25	$15,795.00	N/A	N/A	N/A	N/A	$15,795.00	D2	CLARIION
AFS-960	ADVANCED FAST SUITE FOR THE CX4/NS-960	$141,750.00	30.5%	$98,516.25	$25,515.00	N/A	N/A	N/A	N/A	$25,515.00	D2	CLARIION
AFS-960UPG	FAST SUITE - UPGRADE TO CX4-960 PLATFORM	$141,750.00	30.5%	$98,516.25	$25,515.00	N/A	N/A	N/A	N/A	$25,515.00	D2	CLARIION
AL200-DAE	ACCESS LOGIX - CX200 DAE	$4,190.00	30.5%	$2,912.05	$1,134.00	$1,058.00	N/A	N/A	N/A	$1,587.60	D2	CLARIION
AL200-DPE	ACCESS LOGIX - CX200 DPE	$1,050.00	30.5%	$729.75	$284.00	$265.00	N/A	N/A	N/A	$397.56	D2	CLARIION
AL200-KIT	CX200 ACCESS LOGIX MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
AL200-KIT303	CX200 ACC LGX V2.04 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
AL200-KIT308	CX200 ACC LGX V2.05 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
AL200T1-T4	Ac Lgx CX200 Cap Upg T1-T4	$0.00	30.5%	$0.00	$101.00	$95.00	N/A	N/A	N/A	$141.36	D2	CLARIION
AL200T5-T12	AC Lgx CX200 Cap Upg T5-T12	$0.00	30.5%	$0.00	$203.00	$189.00	N/A	N/A	N/A	$284.16	D2	CLARIION
AL400-KIT	CX400 ACCESS LOGIX MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
AL400-KIT303	CX400 ACC LGX V2.04 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
AL400-KIT308	CX400 ACC LGX V2.05 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
AL400-T1	CX400 ACCESS LOGIX TIER 1	$0.00	30.5%	$0.00	$651.00	N/A	N/A	N/A	N/A	$911.40	D2	CLARIION
AL400-T10	CX400 ACCESS LOGIX TIER 10	$0.00	30.5%	$0.00	$3,459.00	N/A	N/A	N/A	N/A	$4,842.60	D2	CLARIION
AL400-T11	CX400 ACCESS LOGIX TIER 11	$0.00	30.5%	$0.00	$3,459.00	N/A	N/A	N/A	N/A	$4,842.60	D2	CLARIION
AL400-T12	CX400 ACCESS LOGIX TIER 12	$0.00	30.5%	$0.00	$3,459.00	N/A	N/A	N/A	N/A	$4,842.60	D2	CLARIION
AL400T1-T4	CX400 ACCESS-LGX UPG	$0.00	30.5%	$0.00	$104.40	N/A	N/A	N/A	N/A	$146.16	D2	CLARIION
AL400-T2	CX400 ACCESS LOGIX TIER 2	$0.00	30.5%	$0.00	$773.00	N/A	N/A	N/A	N/A	$1,082.16	D2	CLARIION
AL400-T3	CX400 ACCESS LOGIX TIER 3	$0.00	30.5%	$0.00	$895.00	N/A	N/A	N/A	N/A	$1,253.04	D2	CLARIION
AL400-T4	CX400 ACCESS LOGIX TIER 4	$0.00	30.5%	$0.00	$1,016.00	N/A	N/A	N/A	N/A	$1,422.36	D2	CLARIION
AL400-T5	CX400 ACCESS LOGIX TIER 5	$0.00	30.5%	$0.00	$1,628.00	N/A	N/A	N/A	N/A	$2,279.16	D2	CLARIION
AL400T5-T12	CX400 ACCESS-LGX UPG	$0.00	30.5%	$0.00	$523.80	N/A	N/A	N/A	N/A	$733.32	D2	CLARIION
AL400T5-T8	CX400 ACCESS-LGX UPG	$0.00	30.5%	$0.00	$523.80	N/A	N/A	N/A	N/A	$733.32	D2	CLARIION
AL400-T6	CX400 ACCESS LOGIX TIER 6	$0.00	30.5%	$0.00	$2,239.00	N/A	N/A	N/A	N/A	$3,134.64	D2	CLARIION
AL400-T7	CX400 ACCESS LOGIX TIER 7	$0.00	30.5%	$0.00	$2,848.00	N/A	N/A	N/A	N/A	$3,987.24	D2	CLARIION
AL400-T8	CX400 ACCESS LOGIX TIER 8	$0.00	30.5%	$0.00	$3,459.00	N/A	N/A	N/A	N/A	$4,842.60	D2	CLARIION
AL400-T9	CX400 ACCESS LOGIX TIER 9	$0.00	30.5%	$0.00	$3,459.00	N/A	N/A	N/A	N/A	$4,842.60	D2	CLARIION
AL400T9-T12	CX400 ACCESS-LGX UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
AL45T1-T4	ACCESSLOGIX,FC4500,T1-T4	$0.00	30.5%	$0.00	$208.80	N/A	N/A	N/A	N/A	$292.32	D2	CLARIION
AL45T5-T12	ACCESSLOGIX,FC4500,T5-T12	$0.00	30.5%	$0.00	$1,045.80	N/A	N/A	N/A	N/A	$1,464.12	D2	CLARIION
AL600-KIT	CX600 ACCESS LOGIX MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
AL600-KIT303	CX600 ACC LGX V2.04 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
AL600-KIT308	CX600 ACC LGX V2.05 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
AL600-T1	CX600 ACCESS LOGIX TIER 1	$0.00	30.5%	$0.00	$1,302.00	N/A	N/A	N/A	N/A	$1,822.80	D2	CLARIION
AL600-T10	CX600 ACCESS LOGIX TIER 10	$0.00	30.5%	$0.00	$9,358.00	N/A	N/A	N/A	N/A	$13,101.24	D2	CLARIION
AL600-T11	CX600 ACCESS LOGIX TIER 11	$0.00	30.5%	$0.00	$10,580.00	N/A	N/A	N/A	N/A	$14,811.96	D2	CLARIION
AL600-T12	CX600 ACCESS LOGIX TIER 12	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T13	CX600 ACCESS LOGIX TIER 13	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T14	CX600 ACCESS LOGIX TIER 14	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T15	CX600 ACCESS LOGIX TIER 15	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T16	CX600 ACCESS LOGIX TIER 16	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T17	CX600 ACCESS LOGIX TIER 17	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T18	CX600 ACCESS LOGIX TIER 18	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T19	CX600 ACCESS LOGIX T19	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T2	CX600 ACCESS LOGIX TIER 2	$0.00	30.5%	$0.00	$1,546.00	N/A	N/A	N/A	N/A	$2,164.44	D2	CLARIION
AL600-T20	CX600 ACCESS LOGIX T20	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T21	CX600 ACCESS LOGIX T21	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T22	CX600 ACCESS LOGIX T22	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T23	CX600 ACCESS LOGIX T23	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AL600-T24	CX600 ACCESS LOGIX T24	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T25	CX600 ACCESS LOGIX T25	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T26	CX600 ACCESS LOGIX T26	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T27	CX600 ACCESS LOGIX T27	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T28	CX600 ACCESS LOGIX T28	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T29	CX600 ACCESS LOGIX T29	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T3	CX600 ACCESS LOGIX TIER 3	$0.00	30.5%	$0.00	$1,792.00	N/A	N/A	N/A	N/A	$2,508.84	D2	CLARIION
AL600-T30	CX600 ACCESS LOGIX T30	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T31	CX600 ACCESS LOGIX T31	$0.00	30.5%	$0.00	$11,801.00	N/A	N/A	N/A	N/A	$16,521.36	D2	CLARIION
AL600-T4	CX600 ACCESS LOGIX TIER 4	$0.00	30.5%	$0.00	$2,036.00	N/A	N/A	N/A	N/A	$2,850.36	D2	CLARIION
AL600-T5	CX600 ACCESS LOGIX TIER 5	$0.00	30.5%	$0.00	$3,255.00	N/A	N/A	N/A	N/A	$4,557.00	D2	CLARIION
AL600-T6	CX600 ACCESS LOGIX TIER 6	$0.00	30.5%	$0.00	$4,476.00	N/A	N/A	N/A	N/A	$6,266.40	D2	CLARIION
AL600-T7	CX600 ACCESS LOGIX TIER 7	$0.00	30.5%	$0.00	$5,698.00	N/A	N/A	N/A	N/A	$7,977.24	D2	CLARIION
AL600-T8	CX600 ACCESS LOGIX TIER 8	$0.00	30.5%	$0.00	$6,917.00	N/A	N/A	N/A	N/A	$9,683.76	D2	CLARIION
AL600-T9	CX600 ACCESS LOGIX TIER 9	$0.00	30.5%	$0.00	$8,138.00	N/A	N/A	N/A	N/A	$11,393.16	D2	CLARIION
ALGX-ESNUP	Access Logix to ESN Mgr. Upgrade	$7,750.00	30.5%	$5,386.25	$1,395.00	N/A	N/A	N/A	N/A	$1,395.00	D2	CLARIION
ALGX-SM-UPG	ACCESS LOGIX-SAN MGR UPG	$7,750.00	30.5%	$5,386.25	$1,395.00	N/A	N/A	N/A	N/A	$1,953.00	D2	CLARIION
AL-NAS	ACCESS LOGIX FOR NAS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
ALT13-T31	ACCESS-LGX UPG T13-T31	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
ALT1-T4	ACCESS-LGX UPG T1-T4	$0.00	30.5%	$0.00	$208.80	N/A	N/A	N/A	N/A	$292.32	D2	CLARIION
ALT5-T12	ACCESS-LGX UPG T5-T12	$0.00	30.5%	$0.00	$1,045.80	N/A	N/A	N/A	N/A	$1,464.12	D2	CLARIION
ALT5-T31	ACCESS-LGX UPG T5-T31	$0.00	30.5%	$0.00	$1,045.80	N/A	N/A	N/A	N/A	$1,464.12	D2	CLARIION
ALX2-X4UP-T1	AC Lgx CX200 to 400 Upg TIER 1	$0.00	30.5%	$0.00	$468.00	N/A	N/A	N/A	N/A	$655.20	D2	CLARIION
ALX2-X4UP-T10	AC Lgx CX200 to 400 Upg TIER 10	$0.00	30.5%	$0.00	$1,981.80	N/A	N/A	N/A	N/A	$2,774.52	D2	CLARIION
ALX2-X4UP-T11	AC Lgx CX200 to 400 Upg TIER 11	$0.00	30.5%	$0.00	$1,981.80	N/A	N/A	N/A	N/A	$2,774.52	D2	CLARIION
ALX2-X4UP-T12	AC Lgx CX200 to 400 Upg TIER 12	$0.00	30.5%	$0.00	$1,981.80	N/A	N/A	N/A	N/A	$2,774.52	D2	CLARIION
ALX2-X4UP-T2	AC Lgx CX200 to 400 Upg TIER 2	$0.00	30.5%	$0.00	$460.80	N/A	N/A	N/A	N/A	$645.12	D2	CLARIION
ALX2-X4UP-T3	AC Lgx CX200 to 400 Upg TIER 3	$0.00	30.5%	$0.00	$453.60	N/A	N/A	N/A	N/A	$635.04	D2	CLARIION
ALX2-X4UP-T4	AC Lgx CX200 to 400 Upg TIER 4	$0.00	30.5%	$0.00	$446.40	N/A	N/A	N/A	N/A	$624.96	D2	CLARIION
ALX2-X4UP-T5	AC Lgx CX200 to 400 Upg TIER 5	$0.00	30.5%	$0.00	$829.80	N/A	N/A	N/A	N/A	$1,161.72	D2	CLARIION
ALX2-X4UP-T6	AC Lgx CX200 to 400 Upg TIER 6	$0.00	30.5%	$0.00	$1,213.20	N/A	N/A	N/A	N/A	$1,698.48	D2	CLARIION
ALX2-X4UP-T7	AC Lgx CX200 to 400 Upg TIER 7	$0.00	30.5%	$0.00	$1,596.60	N/A	N/A	N/A	N/A	$2,235.24	D2	CLARIION
ALX2-X4UP-T8	AC Lgx CX200 to 400 Upg TIER 8	$0.00	30.5%	$0.00	$1,981.80	N/A	N/A	N/A	N/A	$2,774.52	D2	CLARIION
ALX2-X4UP-T9	AC Lgx CX200 to 400 Upg TIER 9	$0.00	30.5%	$0.00	$1,981.80	N/A	N/A	N/A	N/A	$2,774.52	D2	CLARIION
ALX2-X6UP-T1	AC Lgx CX200 to 600 Upg TIER 1	$0.00	30.5%	$0.00	$934.20	N/A	N/A	N/A	N/A	$1,307.88	D2	CLARIION
ALX2-X6UP-T10	AC Lgx CX200 to 600 Upg TIER 10	$0.00	30.5%	$0.00	$5,497.20	N/A	N/A	N/A	N/A	$7,696.08	D2	CLARIION
ALX2-X6UP-T11	AC Lgx CX200 to 600 Upg TIER 11	$0.00	30.5%	$0.00	$6,264.00	N/A	N/A	N/A	N/A	$8,769.60	D2	CLARIION
ALX2-X6UP-T12	AC Lgx CX200 to 600 Upg TIER 12	$0.00	30.5%	$0.00	$7,030.80	N/A	N/A	N/A	N/A	$9,843.12	D2	CLARIION
ALX2-X6UP-T13	AC Lgx CX200 to 600 Upg TIER 13	$0.00	30.5%	$0.00	$7,030.80	N/A	N/A	N/A	N/A	$9,843.12	D2	CLARIION
ALX2-X6UP-T14	AC Lgx CX200 to 600 Upg TIER 14	$0.00	30.5%	$0.00	$7,030.80	N/A	N/A	N/A	N/A	$9,843.12	D2	CLARIION
ALX2-X6UP-T15	AC Lgx CX200 to 600 Upg TIER 15	$0.00	30.5%	$0.00	$7,030.80	N/A	N/A	N/A	N/A	$9,843.12	D2	CLARIION
ALX2-X6UP-T16	AC Lgx CX200 to 600 Upg TIER 16	$0.00	30.5%	$0.00	$7,030.80	N/A	N/A	N/A	N/A	$9,843.12	D2	CLARIION
ALX2-X6UP-T17	AC Lgx CX200 to 600 Upg TIER 17	$0.00	30.5%	$0.00	$7,030.80	N/A	N/A	N/A	N/A	$9,843.12	D2	CLARIION
ALX2-X6UP-T18	AC Lgx CX200 to 600 Upg TIER 18	$0.00	30.5%	$0.00	$7,030.80	N/A	N/A	N/A	N/A	$9,843.12	D2	CLARIION
ALX2-X6UP-T2	AC Lgx CX200 to 600 Upg TIER 2	$0.00	30.5%	$0.00	$921.60	N/A	N/A	N/A	N/A	$1,290.24	D2	CLARIION
ALX2-X6UP-T3	AC Lgx CX200 to 600 Upg TIER 3	$0.00	30.5%	$0.00	$907.20	N/A	N/A	N/A	N/A	$1,270.08	D2	CLARIION
ALX2-X6UP-T4	AC Lgx CX200 to 600 Upg TIER 4	$0.00	30.5%	$0.00	$892.80	N/A	N/A	N/A	N/A	$1,249.92	D2	CLARIION
ALX2-X6UP-T5	AC Lgx CX200 to 600 Upg TIER 5	$0.00	30.5%	$0.00	$1,659.60	N/A	N/A	N/A	N/A	$2,323.44	D2	CLARIION
ALX2-X6UP-T6	AC Lgx CX200 to 600 Upg TIER 6	$0.00	30.5%	$0.00	$2,428.20	N/A	N/A	N/A	N/A	$3,399.48	D2	CLARIION
ALX2-X6UP-T7	AC Lgx CX200 to 600 Upg TIER 7	$0.00	30.5%	$0.00	$3,195.00	N/A	N/A	N/A	N/A	$4,473.00	D2	CLARIION
ALX2-X6UP-T8	AC Lgx CX200 to 600 Upg TIER 8	$0.00	30.5%	$0.00	$3,961.80	N/A	N/A	N/A	N/A	$5,546.52	D2	CLARIION
ALX2-X6UP-T9	AC Lgx CX200 to 600 Upg TIER 9	$0.00	30.5%	$0.00	$4,728.60	N/A	N/A	N/A	N/A	$6,620.04	D2	CLARIION
ALX4-X6UP-T01	ACCLGX UPG CX4 TO CX6 T1	$0.00	30.5%	$0.00	$558.00	N/A	N/A	N/A	N/A	$781.20	D2	CLARIION
ALX4-X6UP-T02	ACCLGX UPG CX4 TO CX6 T2	$0.00	30.5%	$0.00	$662.40	N/A	N/A	N/A	N/A	$927.36	D2	CLARIION
ALX4-X6UP-T03	ACCLGX UPG CX4 TO CX6 T3	$0.00	30.5%	$0.00	$766.80	N/A	N/A	N/A	N/A	$1,073.52	D2	CLARIION
ALX4-X6UP-T04	ACCLGX UPG CX4 TO CX6 T4	$0.00	30.5%	$0.00	$871.20	N/A	N/A	N/A	N/A	$1,219.68	D2	CLARIION
ALX4-X6UP-T05	ACCLGX UPG CX4 TO CX6 T5	$0.00	30.5%	$0.00	$1,395.00	N/A	N/A	N/A	N/A	$1,953.00	D2	CLARIION
ALX4-X6UP-T06	ACCLGX UPG CX4 TO CX6 T6	$0.00	30.5%	$0.00	$1,918.80	N/A	N/A	N/A	N/A	$2,686.32	D2	CLARIION
ALX4-X6UP-T07	ACCLGX UPG CX4 TO CX6 T7	$0.00	30.5%	$0.00	$2,440.80	N/A	N/A	N/A	N/A	$3,417.12	D2	CLARIION
ALX4-X6UP-T08	ACCLGX UPG CX4 TO CX6 T8	$0.00	30.5%	$0.00	$2,964.60	N/A	N/A	N/A	N/A	$4,150.44	D2	CLARIION
ALX4-X6UP-T09	ACCLGX UPG CX4 TO CX6 T9	$0.00	30.5%	$0.00	$3,488.40	N/A	N/A	N/A	N/A	$4,883.76	D2	CLARIION
ALX4-X6UP-T10	ACCLGX UPG CX4 TO CX6 T10	$0.00	30.5%	$0.00	$4,010.40	N/A	N/A	N/A	N/A	$5,614.56	D2	CLARIION
ALX4-X6UP-T11	ACCLGX UPG CX4 TO CX6 T11	$0.00	30.5%	$0.00	$4,534.20	N/A	N/A	N/A	N/A	$6,347.88	D2	CLARIION
ALX4-X6UP-T12	ACCLGX UPG CX4 TO CX6 T12	$0.00	30.5%	$0.00	$5,056.20	N/A	N/A	N/A	N/A	$7,078.68	D2	CLARIION
AP7420BRK40C	RAIL KIT-FIXED MOUNT	$200.00	30.5%	$139.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
AP7420BRK40CFD	RAIL KIT-VARIABLE MOUNT	$400.00	30.5%	$278.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
ATFPP-UX-U	ATF-PPATH UNIX UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
ATFPP-WN-U	ATF-PPATH WINDOWS UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
AX100-160	2U DP DPE W 4 160 SATA DR	$7,300.00	17.5%	$6,022.50	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100-250	2U DP DPE W 4 250 SATA DR	$8,000.00	17.5%	$6,600.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100-500	2U DP DPE W 4 500GB DRS	$9,400.00	17.5%	$7,755.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100CACHE	SPARE - CACHE CARD	$1,100.00	17.5%	$907.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100I-160	ISCSI 2U DP DPE W4 160 DR	$7,300.00	17.5%	$6,022.50	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100I-250	ISCSI 2U DP DPE W4 250 DR	$8,000.00	17.5%	$6,600.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100I-500	ISCSI 2U DP DPE W4 500 DR	$9,400.00	17.5%	$7,755.00	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100I-SPKIT	AX100I SPARES KIT	$5,500.00	17.5%	$4,537.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100I-SUIT	AX100I SUITCASE SPARE	$5,300.00	17.5%	$4,372.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100MEM	SPARE - 512 MEM DIMM	$350.00	17.5%	$288.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100PFAN	SPARE - Processor FAN	$30.00	17.5%	$24.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100PS	SPARE - Power Supply	$150.00	17.5%	$123.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100SC-160	2U SP DPE W 3 160 SATA DR	$4,975.00	17.5%	$4,104.38	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100SC-250	2U SP DPE W 3 250 SATA DR	$5,500.00	17.5%	$4,537.50	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100SC-500	FC 2U SP DPE W 3 500 GB	$6,550.00	17.5%	$5,403.75	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100SCI-160	ISCSI 2U SP DPE W3 160 DR	$4,975.00	17.5%	$4,104.38	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100SCI-250	ISCSI 2U SP DPE W3 250 DR	$5,500.00	17.5%	$4,537.50	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100SCI-500	ISCSI 2U SP DPE W3 500 GB	$6,550.00	17.5%	$5,403.75	$1,500.00	$0.00	$1,100.00	$800.00	$0.00	$2,099.88	J	CLARIION
AX100SCI-SPKIT	AX100SCI SPARES KIT	$4,000.00	17.5%	$3,300.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100SCI-SUIT	AX100SCI SUITCASE SPARE	$2,700.00	17.5%	$2,227.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100SC-SPKIT	AX100SC SPARES KIT	$4,000.00	17.5%	$3,300.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100SC-SUIT	AX100SC SUITCASE SPARE	$2,700.00	17.5%	$2,227.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100SFAN	SPARE - System FAN	$110.00	17.5%	$90.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100-SPKIT	AX100 SPARES KIT	$5,500.00	17.5%	$4,537.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX100-SUIT	AX100 SUITCASE SPARE	$5,300.00	17.5%	$4,372.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AX13-PWR-0	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-1	2 C13 PWRCORDS W/ NEMA 5-15P 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-10	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-11	2 C13 PWRCORDS W/ CNS690 PLUGS 125V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-12	2 C13 PWRCORDS W/ NEMA 5-15 125V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-13	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-14	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-15	2 C13 Power Cords with IN6SA3 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-2	2 C13 PWRCORDS W/ JISC 8303 125V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-3	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-4	2 C13 PWRCORDS W/ IRAM 2073 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-5	2 C13 PWRCORDS W/ BSI 1363 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-6	2 C13 PWRCORDS W/ SAA/3 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-7	2 C13 PWRCORDS W/ CEE7/7 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-8	2 C13 PWRCORDS W/ CEI 23-16 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX13-PWR-9	2 C13 CORDS W/ AFSNIT 107-2-D1 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150-250	FC DP DPE- 4 250 WO UPS	$8,100.00	17.5%	$6,682.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150-500	FC DP DPE- 4 500GB WO UPS	$9,500.00	17.5%	$7,837.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150-750	2U SATA DUAL SP W 4 750 GB DRIVES	$10,100.00	17.5%	$8,332.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150CACHE	SPARE AX150SC CACHE MEM	$1,100.00	17.5%	$907.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150-CHASSIS	SPARE AX150 CHASSIS	$400.00	17.5%	$330.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150I-250	ISCSI DP DPE-4 250 WO UPS	$8,100.00	17.5%	$6,682.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150I-500	ISCSI DP DPE-4 500 WO UPS	$9,500.00	17.5%	$7,837.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150I-750	2U ISCSI SATA DUAL SP W 4 750 GB DRIVES	$10,100.00	17.5%	$8,332.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150I-SPKIT	SPARE KIT FOR AX150I	$5,500.00	17.5%	$4,537.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150I-SUIT	SPARE AX150I SP SUITCASE	$5,300.00	17.5%	$4,372.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150MEM	SPARE AX150 512 MEM DIMM	$350.00	17.5%	$288.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150PFAN	SPARE AX150 PROCESSOR FAN	$150.00	17.5%	$123.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150-PS	SPARE AX150 POWER SUPPLY	$400.00	17.5%	$330.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150SC-250	2U FC SP DPE W 3 250 DR	$5,600.00	17.5%	$4,620.00	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150SC-500	2U FC SP DPE W 3 500 DR	$6,650.00	17.5%	$5,486.25	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150SC-750	2U SATA SINGLE SP W 3 750GB DRIVES	$7,130.00	17.5%	$5,882.25	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150SC-AX150	AX150 SINGLE TO DUAL UPGR	$5,700.00	17.5%	$4,702.50	$800.00	$800.00	$640.00	$160.00	$0.00	$799.97	J	CLARIION
AX150SCI-150I	AX150I ISCSI SINGLE TO DUAL UPGRADE	$5,700.00	17.5%	$4,702.50	$800.00	$800.00	$640.00	$160.00	$0.00	$799.97	J	CLARIION
AX150SCI-250	2U ISCSI SP DPE W 3 250 D	$5,600.00	17.5%	$4,620.00	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150SCI-500	2U ISCSI SP DPE W 3 500 D	$6,650.00	17.5%	$5,486.25	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150SCI-750	2U ISCSI SATA SINGLE SP W 3 750 GB DRIVE	$7,130.00	17.5%	$5,882.25	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150SCI-SPKIT	SPARE KIT FOR AX150SCI	$4,000.00	17.5%	$3,300.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150SCI-SUIT	SPARE AX150SCI SUITCASE	$2,700.00	17.5%	$2,227.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150SC-SPKIT	SPARE KIT FOR AX150SC FC	$4,000.00	17.5%	$3,300.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150SC-SUIT	SPARE - AX100SC SUITCASE	$2,700.00	17.5%	$2,227.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150SCX-250	2U SATA DPE SNGL SP W 3 250 GB DRV NO US	$5,600.00	17.5%	$4,620.00	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150SCX-500	2U SATA DPE SINGLE SP 3 500 GB DRV NO US	$6,650.00	17.5%	$5,486.25	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150SCX-750	2U SATA DPE SNGL SP 3 750 GB DR W NO US	$7,130.00	17.5%	$5,882.25	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150SCXI-250	2U SINGLE ISCSI SATA DPE-3 250GB - NO US	$5,600.00	17.5%	$4,620.00	$800.00	$800.00	$640.00	$160.00	$0.00	$799.97	J	CLARIION
AX150SCXI-500	SINGL SP ISCSI SATA DPE-3 500 GB- NO US	$6,650.00	17.5%	$5,486.25	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150SCXI-750	SINGLE SP ISCSI SATA DPE-3 750GB-NO US A	$7,130.00	17.5%	$5,882.25	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150SFAN	SPARE AX150 SYSTEM FAN	$175.00	17.5%	$144.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150-SPKIT	SPARE KIT FOR AX150	$5,500.00	17.5%	$4,537.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150-SUIT	SPARE AX150 SUITCASE	$5,300.00	17.5%	$4,372.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX150X-250	DUAL SP FC SATA DPE W 4 250 DRV NO US AC	$8,100.00	17.5%	$6,682.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150X-500	DUAL SP FC SATA DPE 4 500 DRV NO US AC P	$9,500.00	17.5%	$7,837.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150X-750	DUAL SP FC SATA DPE W4 750 GB DRV NO US	$10,100.00	17.5%	$8,332.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150XI-250	DUAL SP ISCSI SATA DPE-W 4 250GB- NO US	$8,100.00	17.5%	$6,682.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150XI-500	DUAL SP ISCSI SATA DPE-W 4 500GB- NO US	$9,500.00	17.5%	$7,837.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX150XI-750	DUAL SP ISCSI SATA DPE-4 750 GB - NO US	$10,100.00	17.5%	$8,332.50	$800.00	$800.00	$640.00	$160.00	$0.00	$1,119.96	J	CLARIION
AX-2SS10-146	2.5 146GB 10K SAS DISK DRIVE	$460.00	17.5%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-2SS10-300	2.5 10K 300GB SAS DISK DRIVE	$705.00	17.5%	$581.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX40UCSECURE2	40UC RACK STABILIZING KIT	$100.00	17.5%	$82.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5BEZEL	SPARE AX4-5 BEZEL	$90.00	17.5%	$74.25	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	J	CLARIION
AX4-5CAN	SPARE A4-5 SP CANISTER (WITHOUT I/O)	$2,800.00	17.5%	$2,310.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5CFGRACK	FACTORY RACK INSTALL SERVICES AX4-5	$100.00	17.5%	$82.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5CHAS	SPARE AX4-5 CHASSIS	$610.00	17.5%	$503.25	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	J	CLARIION
AX4-5CTO	FACTORY CONFIG SERVICES AX4-5 DPE / DAE	$25.00	17.5%	$20.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5DAE	2U SAS/SATA 12 DRIVE DAE	$2,880.00	17.5%	$2,376.00	$1,535.00	$1,065.00	N/A	$1,350.00	N/A	$1,534.94	J	CLARIION
AX4-5DAEDC	2U SAS/SATA 12DRIVE DAE DC POWER	$0.00	17.5%	$0.00	$1,535.00	$1,065.00	N/A	$1,350.00	N/A	$1,535.00	J	CLARIION
AX4-5D-FL	ASSY ICA/FLARE IMAGE FOR AX4-5 DUAL SP	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5-DP-504	AX4 DUAL SP FACT INST FLARE 504 & DOCS	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	J	CLARIION
AX4-5-DP-703	AX4 DUAL SP FACT INST FLARE 703 & DOCS	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	J	CLARIION
AX4-5-DP-705	AX4 DUAL SP FACT INST FLARE 705 + DOCS	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	J	CLARIION
AX4-5EXPAN	AX4-5 Expansion Pack	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5F	2U DUAL SP DPE FC FRONT END W 1U SPS	$0.00	17.5%	$0.00	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,804.93	J	CLARIION
AX4-5F-12X1TB	AX4-5F DUAL WITH 12X1TB SATA	$14,930.00	17.5%	$12,317.25	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5F-12X600	AX4-5F DUAL WITH 12X600GB SAS	$21,100.00	17.5%	$17,407.50	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5F-6X1TB	AX4-5F DUAL WITH 6X1TB SATA	$11,120.00	17.5%	$9,174.00	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5F-6X600	AX4-5F DUAL WITH 6X600GB SAS	$14,080.00	17.5%	$11,616.00	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5FC4IO	4 PORT FC I/O MODULE FOR AX4	$1,655.00	17.5%	$1,365.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5FCIO	SPARE AX4-5 FC I/O MODULE	$940.00	17.5%	$775.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5FDC	2U DUAL SP DPE FC FRONT END & DC POWER	$0.00	17.5%	$0.00	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5FDC-PPS	AX4 2U DUAL SP DPE W DC SUPPLY - FC-PPS	$8,488.00	17.5%	$7,002.60	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5FILL	SPARE AX4-5 DRIVE FILLER PANEL	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	J	CLARIION
AX4-5F-PPS	2U SAS/SATA DPE - FC- PPS	$7,687.00	17.5%	$6,341.78	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5FSC	2U SINGLE SP DPE FC FRONT END	$0.00	17.5%	$0.00	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,804.93	J	CLARIION
AX4-5FSC-750	2U 1 SP DPEFC FE & 4X750GB 7200K VAULT	$7,133.00	17.5%	$5,884.73	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5FSC-DP	AX4-5 FC SINGLE TO DUAL PROCESSOR HW U/G	$3,800.00	17.5%	$3,135.00	$0.00	$0.00	$0.00	$1,492.00	N/A	$0.00	J	CLARIION
AX4-5FSC-PPS	AX4 FC SINGLE SP - PPS	$4,916.00	17.5%	$4,055.70	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5FSCX	2U SINGLE SP DPEFC FRONT END - 4 FC PORT	$0.00	17.5%	$0.00	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5FSCX-750	2U SINGLE SP DPEFC FE-4FC & 750GB VAULT	$7,806.00	17.5%	$6,439.95	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5FSCX-DP	AX4-5F SING-SP W 4FC TO DUAL UPG	$4,600.00	17.5%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5FSCX-NEC	2U 1SP DPEFC FRONT END 4 FC PORT NEC	$5,914.00	17.5%	$4,879.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5FSCX-PPS	AX4 2U SINGLE SP DPEFC FE-4 FC PORTS PPS	$5,589.00	17.5%	$4,610.93	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5FX	2U 2SP DPE FC FRONTEND 1U SPS 8 FC PORT	$0.00	17.5%	$0.00	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5FX-NEC	2U DUAL SP DPE FC FE - 8FC PORTS FOR NEC	$9,690.00	17.5%	$7,994.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AX4-5FX-PPS	DUAL SP DPE FC FRONT END 8 FC PORTS- PPS	$9,365.00	17.5%	$7,726.13	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5I	2U DUAL SP DPE ISCSI FRONT END W 1U SPS	$0.00	17.5%	$0.00	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,804.93	J	CLARIION
AX4-5I-12X1TB	AX4-5I DUAL WITH 12X1TB SATA	$14,495.00	17.5%	$11,958.38	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5I-12X600	AX4-5I DUAL WITH 12X600GB SAS	$20,675.00	17.5%	$17,056.88	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5I-6X1TB	AX4-5I DUAL WITH 6X1TB SATA	$10,695.00	17.5%	$8,823.38	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5I-6X600	AX4-5I DUAL WITH 6X600GB SAS	$13,655.00	17.5%	$11,265.38	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5IDC	2U DUAL SP DPE ISCSI FRONT END DC POWER	$0.00	17.5%	$0.00	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5IDC-PPS	AX4 2U DPE W DC SUPPLY ISCSI PPS	$8,018.00	17.5%	$6,614.85	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5IIO	SPARE AX4-5 ISCSI I/O MODULE	$1,200.00	17.5%	$990.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5I-PPS	2U SAS/SATA DPE - ISCSI- PPS	$7,236.00	17.5%	$5,969.70	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5ISC	2U SINGLE SP DPE ISCSI FRONT END	$0.00	17.5%	$0.00	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,804.93	J	CLARIION
AX4-5ISC-750	2U 1SP DPEISCSI FE & 4X750GB 7200K VAULT	$7,133.00	17.5%	$5,884.73	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5ISC-DP	AX4-5 ISCSI 1 TO 2 PROCESSOR HW UPGRADE	$3,550.00	17.5%	$2,928.75	$1,663.00	$1,165.00	N/A	$1,492.00	N/A	$1,663.00	J	CLARIION
AX4-5ISC-PPS	AX4 ISCSI SINGLE SP-PPS	$4,681.00	17.5%	$3,861.83	$1,163.00	$1,165.00	N/A	$1,492.00	N/A	$1,163.00	J	CLARIION
AX4-5LCC	SPARE AX4-5 LCC CANISTER	$1,000.00	17.5%	$825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5MEM	SPARE AX4-5 1GB MEMORY DIMM	$260.00	17.5%	$214.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5NULL	SPARE AX4-5 NULL MODEM	$50.00	17.5%	$41.25	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	J	CLARIION
AX4-5PS	SPARE AX4-5 AC POWER SUPPLY	$780.00	17.5%	$643.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5RAIL	SPARE AX4-5 RAIL KIT	$100.00	17.5%	$82.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	J	CLARIION
AX4-5SASCBL	SPARE AX4-5 SAS DAE EXP CABLE	$100.00	17.5%	$82.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5SASCBL3M	SPARE 3M DAE EXPANSION CABLE	$130.00	17.5%	$107.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5S-FL	ASSY ICA/FLARE IMAGE FOR AX4-5 SINGLE SP	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5SFP	SPARE AX4-5 SFP FOR I/O MODULE	$60.00	17.5%	$49.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5-SP-504	AX4 1SP FACT INST FLARE IMG 504 & DOCS	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	J	CLARIION
AX4-5-SP-703	AX4 1SP FACT INST FLARE IMG 703 & DOCS	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	J	CLARIION
AX4-5-SP-705	AX4 1 SP FACT INST FLARE IMG 705 + DOCS	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	J	CLARIION
AX4-5SPS	SECOND SPS OPTIONAL	$690.00	17.5%	$569.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5SPSCBL	SPARE AX4-5 CBL MICRODB9-RJ12 SPS SERIAL	$30.00	17.5%	$24.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX4-5TELRAIL	AX4-5 TELCO RAIL KIT FOR DPE AND DAE	$100.00	17.5%	$82.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	J	CLARIION
AXFM-LL100MD	100M MM FIBRE CABLE LC-LC	$470.00	17.5%	$387.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AXFM-LL10MD	10M MM FIBRE CABLE LC-LC	$240.00	17.5%	$198.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AXFM-LL1MD	1M MM FIBRE CABLE LC-LC	$200.00	17.5%	$165.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AXFM-LL30MD	30M MM FIBRE CABLE LC-LC	$250.00	17.5%	$206.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AXFM-LL3MD	3M MM FIBRE CABLE LC-LC	$220.00	17.5%	$181.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AXFM-LL50MD	50M MM FIBRE CABLE LC-LC	$310.00	17.5%	$255.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AXFM-LL5MD	5M MM FIBRE CABLE LC-LC	$220.00	17.5%	$181.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-NEBS-KIT	AX NEBS KIT FOR AC ARRAYS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AXPW40U60ASTL	CAB QUAD PWR CORD AUSTRALIA TLOCK FOR AX	$2,200.00	17.5%	$1,815.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AXPW40U60IEC3	CAB QUAD POWER CORD IEC309 FOR AX	$1,150.00	17.5%	$948.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AXPW40U-60-RS	CAB QUAD POWER CORD US R&S FOR AX	$2,200.00	17.5%	$1,815.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AXPW40U-60-US	CAB QUAD POWER CORD US TWISTLOCK FOR AX	$1,150.00	17.5%	$948.75	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	J	CLARIION
AXRACK-40U-60	40U 60 RACK FOR AX ARRAYS	$4,200.00	17.5%	$3,465.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-S207-250	250GB 7.2K SATA II DISK	$325.00	17.5%	$268.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-S207-500	500GB SATA II 7.2K DISK	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-S207-750	750GB 7200RPM SATA II DRIVE	$775.00	17.5%	$639.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SA07-160	160GB 7200RPM SATA	$225.00	17.5%	$185.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SA07-250	250GB 7200RPM SATA	$325.00	17.5%	$268.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SA07-500	500GB 7200RPM SATA DISK	$630.00	17.5%	$519.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AXSPST-2GB	TELCO RAIL KIT FOR SPS	$420.00	17.5%	$346.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SS07-010	1000GB 7200RPM SATA 3GB DRIVE	$671.00	17.5%	$553.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SS07-020	2TB 7200RPM SATA II DISK DRIVE	$1,238.00	17.5%	$1,021.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SS07-750	750GB 7200RPM SATA II DRIVE	$580.00	17.5%	$478.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SS10-400	400GB 10K SAS DRIVE	$910.00	17.5%	$750.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SS10-600	600GB 10K 3GB SAS DISK DRIVE	$1,275.00	17.5%	$1,051.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SS15-146	146GB 15K SAS DRIVE	$485.00	17.5%	$400.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SS15-300	300GB 15K SAS 3GB DISK DRIVE	$789.00	17.5%	$650.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SS15-450	450GB 15K 3GB SAS DISK DRIVE	$1,048.00	17.5%	$864.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AX-SS15-600	600GB 15K 3GB SAS DISK DRIVE	$1,311.00	17.5%	$1,081.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
AYZ4-120UPG	NAVI/Uni ANALYZER Upg CX4-120	$2,400.00	30.5%	$1,668.00	$432.00	N/A	N/A	N/A	N/A	$432.00	D2	CLARIION
AYZ4-240UPG	NAVI/Uni ANALYZER Upg CX4-240	$11,500.00	30.5%	$7,992.50	$2,070.00	N/A	N/A	N/A	N/A	$2,070.00	D2	CLARIION
AYZ4-480UPG	NAVI/Uni ANALYZER Upg CX4-480	$29,300.00	30.5%	$20,363.50	$5,274.00	N/A	N/A	N/A	N/A	$5,274.00	D2	CLARIION
AYZ4-960UPG	NAVI/Uni ANALYZER Upg CX4-960	$48,300.00	30.5%	$33,568.50	$8,694.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
AYZT13-T31	NAVI ANALYZER T13-T31	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
AYZT1-T4	NAVI ANALYZER, T1-T4	$0.00	30.5%	$0.00	$140.40	N/A	N/A	N/A	N/A	$196.56	D2	CLARIION
AYZT5-T12	NAVI ANALYZER, T5-T12	$0.00	30.5%	$0.00	$599.40	N/A	N/A	N/A	N/A	$839.16	D2	CLARIION
AYZT5-T31	NAVI ANALYZER T5-T31	$0.00	30.5%	$0.00	$599.40	N/A	N/A	N/A	N/A	$839.16	D2	CLARIION
BKP-KIT	BKP TO DISK KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	CLARIION
BSMI-PWR-CORD	POWER CORD - BSMI TAIWAN	$1,150.00	30.5%	$799.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-0	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-1	2 C13 PWRCORDS W/ NBR 14136 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-10	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-11	2 C13 CORDS CNS690 125V 10A - NON DPE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-12	2 C13 CORDS NEMA 5-15 125V 10A - NON DPE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-13	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-14	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-15	2 C13 POWER CORDS WITH IN6SA3 PLUGS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-2	2 C13 CORDS JISC8303 125V 10A - NON DPE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-3	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-4	2 C13 PWRCORDS W/ IRAM 2073 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-5	2 C13 PWRCORDS W/ BSI 1363 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-6	2 C13 PWRCORDS w/ SAA/3 PLUGS 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-7	2 C13 PWRCORDS W/ CEE7/7 PLUGS 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-8	2 C13 PWRCORDS W/ CEI 23-16 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
C13-PWR-9	2 C13 CORDS W/ AFSNIT 107-2-D1 250V 10A	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CC-AM-CL-T1	CC5.x ARM-CLAR T1	$0.00	30.5%	$0.00	$810.00	N/A	N/A	N/A	N/A	$1,134.00	D2	CLARIION
CC-AM-CL-T10	CC5.x ARM-CLAR T10	$0.00	30.5%	$0.00	$9,603.00	N/A	N/A	N/A	N/A	$13,444.20	D2	CLARIION
CC-AM-CL-T11	CC5.x ARM-CLAR T11	$0.00	30.5%	$0.00	$11,138.40	N/A	N/A	N/A	N/A	$15,593.76	D2	CLARIION
CC-AM-CL-T12	CC5.x ARM-CLAR T12	$0.00	30.5%	$0.00	$12,673.80	N/A	N/A	N/A	N/A	$17,743.32	D2	CLARIION
CC-AM-CL-T13	CC5.x ARM-CLAR T13	$0.00	30.5%	$0.00	$14,209.20	N/A	N/A	N/A	N/A	$19,892.88	D2	CLARIION
CC-AM-CL-T14	CC5.x ARM-CLAR T14	$0.00	30.5%	$0.00	$15,744.60	N/A	N/A	N/A	N/A	$22,042.44	D2	CLARIION
CC-AM-CL-T15	CC5.x ARM-CLAR T15	$0.00	30.5%	$0.00	$17,280.00	N/A	N/A	N/A	N/A	$24,192.00	D2	CLARIION
CC-AM-CL-T16	CC5.x ARM-CLAR T16	$0.00	30.5%	$0.00	$18,815.40	N/A	N/A	N/A	N/A	$26,341.56	D2	CLARIION
CC-AM-CL-T17	CC5.x ARM-CLAR T17	$0.00	30.5%	$0.00	$20,350.80	N/A	N/A	N/A	N/A	$28,491.12	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CC-AM-CL-T18	CC5.x ARM-CLAR T18	$0.00	30.5%	$0.00	$21,886.20	N/A	N/A	N/A	N/A	$30,640.68	D2	CLARIION
CC-AM-CL-T19	CC5.x ARM-CLAR T19	$0.00	30.5%	$0.00	$23,421.60	N/A	N/A	N/A	N/A	$32,790.24	D2	CLARIION
CC-AM-CL-T2	CC5.x ARM-CLAR T2	$0.00	30.5%	$0.00	$1,089.00	N/A	N/A	N/A	N/A	$1,524.60	D2	CLARIION
CC-AM-CL-T20	CC5.x ARM-CLAR T20	$0.00	30.5%	$0.00	$24,957.00	N/A	N/A	N/A	N/A	$34,939.80	D2	CLARIION
CC-AM-CL-T21	CC5.x ARM-CLAR T21	$0.00	30.5%	$0.00	$26,492.40	N/A	N/A	N/A	N/A	$37,089.36	D2	CLARIION
CC-AM-CL-T22	CC5.x ARM-CLAR T22	$0.00	30.5%	$0.00	$28,027.80	N/A	N/A	N/A	N/A	$39,238.92	D2	CLARIION
CC-AM-CL-T23	CC5.x ARM-CLAR T23	$0.00	30.5%	$0.00	$29,563.20	N/A	N/A	N/A	N/A	$41,388.48	D2	CLARIION
CC-AM-CL-T24	CC5.x ARM-CLAR T24	$0.00	30.5%	$0.00	$31,098.60	N/A	N/A	N/A	N/A	$43,538.04	D2	CLARIION
CC-AM-CL-T25	CC5.x ARM-CLAR T25	$0.00	30.5%	$0.00	$32,634.00	N/A	N/A	N/A	N/A	$45,687.60	D2	CLARIION
CC-AM-CL-T26	CC5.x ARM-CLAR T26	$0.00	30.5%	$0.00	$34,169.40	N/A	N/A	N/A	N/A	$47,837.16	D2	CLARIION
CC-AM-CL-T27	CC5.x ARM-CLAR T27	$0.00	30.5%	$0.00	$35,704.80	N/A	N/A	N/A	N/A	$49,986.72	D2	CLARIION
CC-AM-CL-T28	CC5.x ARM-CLAR T28	$0.00	30.5%	$0.00	$37,240.20	N/A	N/A	N/A	N/A	$52,136.28	D2	CLARIION
CC-AM-CL-T29	CC5.x ARM-CLAR T29	$0.00	30.5%	$0.00	$38,775.60	N/A	N/A	N/A	N/A	$54,285.84	D2	CLARIION
CC-AM-CL-T3	CC5.x ARM-CLAR T3	$0.00	30.5%	$0.00	$1,368.00	N/A	N/A	N/A	N/A	$1,915.20	D2	CLARIION
CC-AM-CL-T30	CC5.x ARM-CLAR T30	$0.00	30.5%	$0.00	$40,311.00	N/A	N/A	N/A	N/A	$56,435.40	D2	CLARIION
CC-AM-CL-T31	CC5.x ARM-CLAR T31	$0.00	30.5%	$0.00	$41,846.40	N/A	N/A	N/A	N/A	$58,584.96	D2	CLARIION
CC-AM-CL-T4	CC5.x ARM-CLAR T4	$0.00	30.5%	$0.00	$1,647.00	N/A	N/A	N/A	N/A	$2,305.80	D2	CLARIION
CC-AM-CL-T5	CC5.x ARM-CLAR T5	$0.00	30.5%	$0.00	$1,926.00	N/A	N/A	N/A	N/A	$2,696.40	D2	CLARIION
CC-AM-CL-T6	CC5.x ARM-CLAR T6	$0.00	30.5%	$0.00	$3,461.40	N/A	N/A	N/A	N/A	$4,845.96	D2	CLARIION
CC-AM-CL-T7	CC5.x ARM-CLAR T7	$0.00	30.5%	$0.00	$4,996.80	N/A	N/A	N/A	N/A	$6,995.52	D2	CLARIION
CC-AM-CL-T8	CC5.x ARM-CLAR T8	$0.00	30.5%	$0.00	$6,532.20	N/A	N/A	N/A	N/A	$9,145.08	D2	CLARIION
CC-AM-CL-T9	CC5.x ARM-CLAR T9	$0.00	30.5%	$0.00	$8,067.60	N/A	N/A	N/A	N/A	$11,294.64	D2	CLARIION
CC-CLPKLT-T01	CC CLARIION PKG LITE T01	$0.00	30.5%	$0.00	$878.40	N/A	N/A	N/A	N/A	$878.40	D2	CLARIION
CC-CLPKLT-T02	CC CLARIION PKG LITE T02	$0.00	30.5%	$0.00	$1,130.40	N/A	N/A	N/A	N/A	$1,130.40	D2	CLARIION
CC-CLPKLT-T03	CC CLARIION PKG LITE T03	$0.00	30.5%	$0.00	$1,382.40	N/A	N/A	N/A	N/A	$1,382.40	D2	CLARIION
CC-CLPKLT-T04	CC CLARIION PKG LITE T04	$0.00	30.5%	$0.00	$1,634.40	N/A	N/A	N/A	N/A	$1,634.40	D2	CLARIION
CC-CLPKLT-T05	CC CLARIION PKG LITE T05	$0.00	30.5%	$0.00	$2,876.40	N/A	N/A	N/A	N/A	$2,876.40	D2	CLARIION
CC-CLPKLT-T06	CC CLARIION PKG LITE T06	$0.00	30.5%	$0.00	$4,118.40	N/A	N/A	N/A	N/A	$4,118.40	D2	CLARIION
CC-CLPKLT-T07	CC CLARIION PKG LITE T07	$0.00	30.5%	$0.00	$5,360.40	N/A	N/A	N/A	N/A	$5,360.40	D2	CLARIION
CC-CLPKLT-T08	CC CLARIION PKG LITE T08	$0.00	30.5%	$0.00	$6,602.40	N/A	N/A	N/A	N/A	$6,602.40	D2	CLARIION
CC-CLPKLT-T09	CC CLARIION PKG LITE T09	$0.00	30.5%	$0.00	$7,844.40	N/A	N/A	N/A	N/A	$7,844.40	D2	CLARIION
CC-CLPKLT-T10	CC CLARIION PKG LITE T10	$0.00	30.5%	$0.00	$9,086.40	N/A	N/A	N/A	N/A	$9,086.40	D2	CLARIION
CC-CLPKLT-T11	CC CLARIION PKG LITE T11	$0.00	30.5%	$0.00	$10,328.40	N/A	N/A	N/A	N/A	$10,328.40	D2	CLARIION
CC-CLPKLT-T12	CC CLARIION PKG LITE T12	$0.00	30.5%	$0.00	$11,570.40	N/A	N/A	N/A	N/A	$11,570.40	D2	CLARIION
CC-CLPKLT-T13	CC CLARIION PKG LITE T13	$0.00	30.5%	$0.00	$12,812.40	N/A	N/A	N/A	N/A	$12,812.40	D2	CLARIION
CC-CLPKLT-T14	CC CLARIION PKG LITE T14	$0.00	30.5%	$0.00	$14,054.40	N/A	N/A	N/A	N/A	$14,054.40	D2	CLARIION
CC-CLPKLT-T15	CC CLARIION PKG LITE T15	$0.00	30.5%	$0.00	$15,296.40	N/A	N/A	N/A	N/A	$15,296.40	D2	CLARIION
CC-CLPKLT-T16	CC CLARIION PKG LITE T16	$0.00	30.5%	$0.00	$16,538.40	N/A	N/A	N/A	N/A	$16,538.40	D2	CLARIION
CC-CLPKLT-T17	CC CLARIION PKG LITE T17	$0.00	30.5%	$0.00	$17,780.40	N/A	N/A	N/A	N/A	$17,780.40	D2	CLARIION
CC-CLPKLT-T18	CC CLARIION PKG LITE T18	$0.00	30.5%	$0.00	$19,022.40	N/A	N/A	N/A	N/A	$19,022.40	D2	CLARIION
CC-CLPKLT-T19	CC CLARIION PKG LITE T19	$0.00	30.5%	$0.00	$20,264.40	N/A	N/A	N/A	N/A	$20,264.40	D2	CLARIION
CC-CLPKLT-T20	CC CLARIION PKG LITE T20	$0.00	30.5%	$0.00	$21,506.40	N/A	N/A	N/A	N/A	$21,506.40	D2	CLARIION
CC-CLPKLT-T21	CC CLARIION PKG LITE T21	$0.00	30.5%	$0.00	$22,748.40	N/A	N/A	N/A	N/A	$22,748.40	D2	CLARIION
CC-CLPKLT-T22	CC CLARIION PKG LITE T22	$0.00	30.5%	$0.00	$23,990.40	N/A	N/A	N/A	N/A	$23,990.40	D2	CLARIION
CC-CLPKLT-T23	CC CLARIION PKG LITE T23	$0.00	30.5%	$0.00	$25,232.40	N/A	N/A	N/A	N/A	$25,232.40	D2	CLARIION
CC-CLPKLT-T24	CC CLARIION PKG LITE T24	$0.00	30.5%	$0.00	$26,474.40	N/A	N/A	N/A	N/A	$26,474.40	D2	CLARIION
CC-CLPKLT-T25	CC CLARIION PKG LITE T25	$0.00	30.5%	$0.00	$27,716.40	N/A	N/A	N/A	N/A	$27,716.40	D2	CLARIION
CC-CLPKLT-T26	CC CLARIION PKG LITE T26	$0.00	30.5%	$0.00	$28,958.40	N/A	N/A	N/A	N/A	$28,958.40	D2	CLARIION
CC-CLPKLT-T27	CC CLARIION PKG LITE T27	$0.00	30.5%	$0.00	$30,200.40	N/A	N/A	N/A	N/A	$30,200.40	D2	CLARIION
CC-CLPKLT-T28	CC CLARIION PKG LITE T28	$0.00	30.5%	$0.00	$31,442.40	N/A	N/A	N/A	N/A	$31,442.40	D2	CLARIION
CC-CLPKLT-T29	CC CLARIION PKG LITE T29	$0.00	30.5%	$0.00	$32,684.40	N/A	N/A	N/A	N/A	$32,684.40	D2	CLARIION
CC-CLPKLT-T30	CC CLARIION PKG LITE T30	$0.00	30.5%	$0.00	$33,926.40	N/A	N/A	N/A	N/A	$33,926.40	D2	CLARIION
CC-CLPKLT-T31	CC CLARIION PKG LITE T31	$0.00	30.5%	$0.00	$35,168.40	N/A	N/A	N/A	N/A	$35,168.40	D2	CLARIION
CC-CLPK-T1	CC511 CLARIION PKG T1	$0.00	30.5%	$0.00	$1,292.40	N/A	N/A	N/A	N/A	$1,292.40	D2	CLARIION
CC-CLPK-T2	CC511 CLARIION PKG T2	$0.00	30.5%	$0.00	$1,670.40	N/A	N/A	N/A	N/A	$1,670.40	D2	CLARIION
CC-SM-AL5-T1	CC5.1 SAN MGR-CLAR 45 T1	$0.00	30.5%	$0.00	$2,008.80	N/A	N/A	N/A	N/A	$2,008.80	D2	CLARIION
CC-SM-AL5-T10	CC5.1 SAN MGR-CLAR 45 T10	$0.00	30.5%	$0.00	$7,516.80	N/A	N/A	N/A	N/A	$7,516.80	D2	CLARIION
CC-SM-AL5-T11	CC5.1 SAN MGR-CLAR 45 T11	$0.00	30.5%	$0.00	$8,346.60	N/A	N/A	N/A	N/A	$8,346.60	D2	CLARIION
CC-SM-AL5-T12	CC5.1 SAN MGR-CLAR 45 T12	$0.00	30.5%	$0.00	$9,176.40	N/A	N/A	N/A	N/A	$9,176.40	D2	CLARIION
CC-SM-AL5-T13	CC5.1 SAN MGR-CLAR 45 T13	$0.00	30.5%	$0.00	$10,006.20	N/A	N/A	N/A	N/A	$10,006.20	D2	CLARIION
CC-SM-AL5-T14	CC5.1 SAN MGR-CLAR 45 T14	$0.00	30.5%	$0.00	$10,836.00	N/A	N/A	N/A	N/A	$10,836.00	D2	CLARIION
CC-SM-AL5-T15	CC5.1 SAN MGR-CLAR 45 T15	$0.00	30.5%	$0.00	$11,665.80	N/A	N/A	N/A	N/A	$11,665.80	D2	CLARIION
CC-SM-AL5-T16	CC5.1 SAN MGR-CLAR 45 T16	$0.00	30.5%	$0.00	$12,495.60	N/A	N/A	N/A	N/A	$12,495.60	D2	CLARIION
CC-SM-AL5-T17	CC5.1 SAN MGR-CLAR 45 T17	$0.00	30.5%	$0.00	$13,325.40	N/A	N/A	N/A	N/A	$13,325.40	D2	CLARIION
CC-SM-AL5-T18	CC5.1 SAN MGR-CLAR 45 T18	$0.00	30.5%	$0.00	$14,155.20	N/A	N/A	N/A	N/A	$14,155.20	D2	CLARIION
CC-SM-AL5-T2	CC5.1 SAN MGR-CLAR 45 T2	$0.00	30.5%	$0.00	$2,185.20	N/A	N/A	N/A	N/A	$2,185.20	D2	CLARIION
CC-SM-AL5-T3	CC5.1 SAN MGR-CLAR 45 T3	$0.00	30.5%	$0.00	$2,361.60	N/A	N/A	N/A	N/A	$2,361.60	D2	CLARIION
CC-SM-AL5-T4	CC5.1 SAN MGR-CLAR 45 T4	$0.00	30.5%	$0.00	$2,538.00	N/A	N/A	N/A	N/A	$2,538.00	D2	CLARIION
CC-SM-AL5-T5	CC5.1 SAN MGR-CLAR 45 T5	$0.00	30.5%	$0.00	$3,367.80	N/A	N/A	N/A	N/A	$3,367.80	D2	CLARIION
CC-SM-AL5-T6	CC5.1 SAN MGR-CLAR 45 T6	$0.00	30.5%	$0.00	$4,197.60	N/A	N/A	N/A	N/A	$4,197.60	D2	CLARIION
CC-SM-AL5-T7	CC5.1 SAN MGR-CLAR 45 T7	$0.00	30.5%	$0.00	$5,027.40	N/A	N/A	N/A	N/A	$5,027.40	D2	CLARIION
CC-SM-AL5-T8	CC5.1 SAN MGR-CLAR 45 T8	$0.00	30.5%	$0.00	$5,857.20	N/A	N/A	N/A	N/A	$5,857.20	D2	CLARIION
CC-SM-AL5-T9	CC5.1 SAN MGR-CLAR 45 T9	$0.00	30.5%	$0.00	$6,687.00	N/A	N/A	N/A	N/A	$6,687.00	D2	CLARIION
CC-SM-AL7-T1	CC5.1 SAN MGR-CLAR 47 T1	$0.00	30.5%	$0.00	$2,008.80	N/A	N/A	N/A	N/A	$2,008.80	D2	CLARIION
CC-SM-AL7-T10	CC5.1 SAN MGR-CLAR 47 T10	$0.00	30.5%	$0.00	$7,516.80	N/A	N/A	N/A	N/A	$7,516.80	D2	CLARIION
CC-SM-AL7-T11	CC5.1 SAN MGR-CLAR 47 T11	$0.00	30.5%	$0.00	$8,346.60	N/A	N/A	N/A	N/A	$8,346.60	D2	CLARIION
CC-SM-AL7-T12	CC5.1 SAN MGR-CLAR 47 T12	$0.00	30.5%	$0.00	$9,176.40	N/A	N/A	N/A	N/A	$9,176.40	D2	CLARIION
CC-SM-AL7-T13	CC5.1 SAN MGR -CLAR 47 T13	$0.00	30.5%	$0.00	$10,006.20	N/A	N/A	N/A	N/A	$10,006.20	D2	CLARIION
CC-SM-AL7-T14	CC5.1 SAN MGR -CLAR 47 T14	$0.00	30.5%	$0.00	$10,836.00	N/A	N/A	N/A	N/A	$10,836.00	D2	CLARIION
CC-SM-AL7-T15	CC5.1 SAN MGR -CLAR 47 T15	$0.00	30.5%	$0.00	$11,665.80	N/A	N/A	N/A	N/A	$11,665.80	D2	CLARIION
CC-SM-AL7-T16	CC5.1 SAN MGR -CLAR 47 T16	$0.00	30.5%	$0.00	$12,495.60	N/A	N/A	N/A	N/A	$12,495.60	D2	CLARIION
CC-SM-AL7-T17	CC5.1 SAN MGR -CLAR 47 T17	$0.00	30.5%	$0.00	$13,325.40	N/A	N/A	N/A	N/A	$13,325.40	D2	CLARIION
CC-SM-AL7-T18	CC5.1 SAN MGR -CLAR 47 T18	$0.00	30.5%	$0.00	$14,155.20	N/A	N/A	N/A	N/A	$14,155.20	D2	CLARIION
CC-SM-AL7-T2	CC5.1 SAN MGR-CLAR 47 T2	$0.00	30.5%	$0.00	$2,185.20	N/A	N/A	N/A	N/A	$2,185.20	D2	CLARIION
CC-SM-AL7-T3	CC5.1 SAN MGR-CLAR 47 T3	$0.00	30.5%	$0.00	$2,361.60	N/A	N/A	N/A	N/A	$2,361.60	D2	CLARIION
CC-SM-AL7-T4	CC5.1 SAN MGR-CLAR 47 T4	$0.00	30.5%	$0.00	$2,538.00	N/A	N/A	N/A	N/A	$2,538.00	D2	CLARIION
CC-SM-AL7-T5	CC5.1 SAN MGR-CLAR 47 T5	$0.00	30.5%	$0.00	$3,367.80	N/A	N/A	N/A	N/A	$3,367.80	D2	CLARIION
CC-SM-AL7-T6	CC5.1 SAN MGR-CLAR 47 T6	$0.00	30.5%	$0.00	$4,197.60	N/A	N/A	N/A	N/A	$4,197.60	D2	CLARIION
CC-SM-AL7-T7	CC5.1 SAN MGR-CLAR 47 T7	$0.00	30.5%	$0.00	$5,027.40	N/A	N/A	N/A	N/A	$5,027.40	D2	CLARIION
CC-SM-AL7-T8	CC5.1 SAN MGR-CLAR 47 T8	$0.00	30.5%	$0.00	$5,857.20	N/A	N/A	N/A	N/A	$5,857.20	D2	CLARIION
CC-SM-AL7-T9	CC5.1 SAN MGR-CLAR 47 T9	$0.00	30.5%	$0.00	$6,687.00	N/A	N/A	N/A	N/A	$6,687.00	D2	CLARIION
CC-SM-CL-T01	CC SANMGR-CLARIION T01	$0.00	30.5%	$0.00	$2,008.80	N/A	N/A	N/A	N/A	$2,008.80	D2	CLARIION
CC-SM-CL-T02	CC SANMGR-CLARIION T02	$0.00	30.5%	$0.00	$2,185.20	N/A	N/A	N/A	N/A	$2,185.20	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CC-SM-CL-T03	CC SANMGR-CLARIION T03	$0.00	30.5%	$0.00	$2,361.60	N/A	N/A	N/A	N/A	$2,361.60	D2	CLARIION
CC-SM-CL-T04	CC SANMGR-CLARIION T04	$0.00	30.5%	$0.00	$2,538.00	N/A	N/A	N/A	N/A	$2,538.00	D2	CLARIION
CC-SM-CL-T05	CC SANMGR-CLARIION T05	$0.00	30.5%	$0.00	$3,367.80	N/A	N/A	N/A	N/A	$3,367.80	D2	CLARIION
CC-SM-CL-T06	CC SANMGR-CLARIION T06	$0.00	30.5%	$0.00	$4,197.60	N/A	N/A	N/A	N/A	$4,197.60	D2	CLARIION
CC-SM-CL-T07	CC SANMGR-CLARIION T07	$0.00	30.5%	$0.00	$5,027.40	N/A	N/A	N/A	N/A	$5,027.40	D2	CLARIION
CC-SM-CL-T08	CC SANMGR-CLARIION T08	$0.00	30.5%	$0.00	$5,857.20	N/A	N/A	N/A	N/A	$5,857.20	D2	CLARIION
CC-SM-CL-T09	CC SANMGR-CLARIION T09	$0.00	30.5%	$0.00	$6,687.00	N/A	N/A	N/A	N/A	$6,687.00	D2	CLARIION
CC-SM-CL-T10	CC SANMGR-CLARIION T10	$0.00	30.5%	$0.00	$7,516.80	N/A	N/A	N/A	N/A	$7,516.80	D2	CLARIION
CC-SM-CL-T11	CC SANMGR-CLARIION T11	$0.00	30.5%	$0.00	$8,346.60	N/A	N/A	N/A	N/A	$8,346.60	D2	CLARIION
CC-SM-CL-T12	CC SANMGR-CLARIION T12	$0.00	30.5%	$0.00	$9,176.40	N/A	N/A	N/A	N/A	$9,176.40	D2	CLARIION
CC-SM-CL-T13	CC SANMGR-CLARIION T13	$0.00	30.5%	$0.00	$10,006.20	N/A	N/A	N/A	N/A	$10,006.20	D2	CLARIION
CC-SM-CL-T14	CC SANMGR-CLARIION T14	$0.00	30.5%	$0.00	$10,836.00	N/A	N/A	N/A	N/A	$10,836.00	D2	CLARIION
CC-SM-CL-T15	CC SANMGR-CLARIION T15	$0.00	30.5%	$0.00	$11,665.80	N/A	N/A	N/A	N/A	$11,665.80	D2	CLARIION
CC-SM-CL-T16	CC SANMGR-CLARIION T16	$0.00	30.5%	$0.00	$12,495.60	N/A	N/A	N/A	N/A	$12,495.60	D2	CLARIION
CC-SM-CL-T17	CC SANMGR-CLARIION T17	$0.00	30.5%	$0.00	$13,325.40	N/A	N/A	N/A	N/A	$13,325.40	D2	CLARIION
CC-SM-CL-T18	CC SANMGR-CLARIION T18	$0.00	30.5%	$0.00	$14,155.20	N/A	N/A	N/A	N/A	$14,155.20	D2	CLARIION
CC-SM-CL-T19	CC SANMGR-CLARIION T19	$0.00	30.5%	$0.00	$14,985.00	N/A	N/A	N/A	N/A	$14,985.00	D2	CLARIION
CC-SM-CL-T20	CC SANMGR-CLARIION T20	$0.00	30.5%	$0.00	$15,814.80	N/A	N/A	N/A	N/A	$15,814.80	D2	CLARIION
CC-SM-CL-T21	CC SANMGR-CLARIION T21	$0.00	30.5%	$0.00	$16,644.60	N/A	N/A	N/A	N/A	$16,644.60	D2	CLARIION
CC-SM-CL-T22	CC SANMGR-CLARIION T22	$0.00	30.5%	$0.00	$17,474.40	N/A	N/A	N/A	N/A	$17,474.40	D2	CLARIION
CC-SM-CL-T23	CC SANMGR-CLARIION T23	$0.00	30.5%	$0.00	$18,304.20	N/A	N/A	N/A	N/A	$18,304.20	D2	CLARIION
CC-SM-CL-T24	CC SANMGR-CLARIION T24	$0.00	30.5%	$0.00	$19,134.00	N/A	N/A	N/A	N/A	$19,134.00	D2	CLARIION
CC-SM-CL-T25	CC SANMGR-CLARIION T25	$0.00	30.5%	$0.00	$19,963.80	N/A	N/A	N/A	N/A	$19,963.80	D2	CLARIION
CC-SM-CL-T26	CC SANMGR-CLARIION T26	$0.00	30.5%	$0.00	$20,793.60	N/A	N/A	N/A	N/A	$20,793.60	D2	CLARIION
CC-SM-CL-T27	CC SANMGR-CLARIION T27	$0.00	30.5%	$0.00	$21,623.40	N/A	N/A	N/A	N/A	$21,623.40	D2	CLARIION
CC-SM-CL-T28	CC SANMGR-CLARIION T28	$0.00	30.5%	$0.00	$22,453.20	N/A	N/A	N/A	N/A	$22,453.20	D2	CLARIION
CC-SM-CL-T29	CC SANMGR-CLARIION T29	$0.00	30.5%	$0.00	$23,283.00	N/A	N/A	N/A	N/A	$23,283.00	D2	CLARIION
CC-SM-CL-T30	CC SANMGR-CLARIION T30	$0.00	30.5%	$0.00	$24,112.80	N/A	N/A	N/A	N/A	$24,112.80	D2	CLARIION
CC-SM-CL-T31	CC SANMGR-CLARIION T31	$0.00	30.5%	$0.00	$24,942.60	N/A	N/A	N/A	N/A	$24,942.60	D2	CLARIION
CC-SM-CX2-T01	CC SM CL CX2 0.00-.25	$0.00	30.5%	$0.00	$2,400.00	$2,240.00	N/A	N/A	N/A	$2,400.00	D2	CLARIION
CC-SM-CX2-T02	CC SM CL CX2 .251-.50	$0.00	30.5%	$0.00	$2,610.00	$2,496.00	N/A	N/A	N/A	$2,610.00	D2	CLARIION
CC-SM-CX2-T03	CC SM CL CX2 .501-.75	$0.00	30.5%	$0.00	$2,820.00	$2,632.00	N/A	N/A	N/A	$2,820.00	D2	CLARIION
CC-SM-CX2-T04	CC SM CL CX2 .751-1.0	$0.00	30.5%	$0.00	$3,030.00	$2,828.00	N/A	N/A	N/A	$3,030.00	D2	CLARIION
CC-SM-CX2-T05	CC SM CL CX2 1.01-2.0	$0.00	30.5%	$0.00	$4,020.00	$3,752.00	N/A	N/A	N/A	$4,020.00	D2	CLARIION
CC-SM-CX2-T06	CC SM CL CX2 2.01-4.0	$0.00	30.5%	$0.00	$5,010.00	$4,676.00	N/A	N/A	N/A	$5,010.00	D2	CLARIION
CC-SM-CX2-T07	CC SM CL CX2 4.01-6.0	$0.00	30.5%	$0.00	$6,000.00	$5,600.00	N/A	N/A	N/A	$6,000.00	D2	CLARIION
CC-SM-CX2-T08	CC SM CL CX2 6.01-8.00	$0.00	30.5%	$0.00	$6,990.00	$6,524.00	N/A	N/A	N/A	$6,990.00	D2	CLARIION
CC-SM-CX2-T09	CC SM CL CX2 8.01-10.0	$0.00	30.5%	$0.00	$7,980.00	$7,448.00	N/A	N/A	N/A	$7,980.00	D2	CLARIION
CC-SM-CX2-T10	CC SM CL CX2 10.01-12.0	$0.00	30.5%	$0.00	$8,970.00	$8,372.00	N/A	N/A	N/A	$8,970.00	D2	CLARIION
CC-SM-CX2-T11	CC SM CL CX2 12.01-14.00	$0.00	30.5%	$0.00	$9,960.00	$9,296.00	N/A	N/A	N/A	$9,960.00	D2	CLARIION
CC-SM-CX2-T12	CC SM CL CX2 14.01-17.0	$0.00	30.5%	$0.00	$10,950.00	$10,220.00	N/A	N/A	N/A	$10,950.00	D2	CLARIION
CC-SM-CX4-T1	SAN MGR CX400 0-.250	$0.00	30.5%	$0.00	$2,008.80	N/A	N/A	N/A	N/A	$2,008.80	D2	CLARIION
CC-SM-CX4-T10	SAN MGR CX400 10.01-12.00	$0.00	30.5%	$0.00	$7,516.80	N/A	N/A	N/A	N/A	$7,516.80	D2	CLARIION
CC-SM-CX4-T11	SAN MGR CX400 12.01-14.00	$0.00	30.5%	$0.00	$8,346.60	N/A	N/A	N/A	N/A	$8,346.60	D2	CLARIION
CC-SM-CX4-T12	SAN MGR CX400 14.01-17.00	$0.00	30.5%	$0.00	$9,176.40	N/A	N/A	N/A	N/A	$9,176.40	D2	CLARIION
CC-SM-CX4-T13	SAN MGR CX400 17.01-20.00	$0.00	30.5%	$0.00	$10,006.20	N/A	N/A	N/A	N/A	$10,006.20	D2	CLARIION
CC-SM-CX4-T14	SAN MGR CX400 20.01-23.00	$0.00	30.5%	$0.00	$10,836.00	N/A	N/A	N/A	N/A	$10,836.00	D2	CLARIION
CC-SM-CX4-T15	SAN MGR CX400 23.01-26.00	$0.00	30.5%	$0.00	$11,665.80	N/A	N/A	N/A	N/A	$11,665.80	D2	CLARIION
CC-SM-CX4-T16	SAN MGR CX400 26.01-29.00	$0.00	30.5%	$0.00	$12,495.60	N/A	N/A	N/A	N/A	$12,495.60	D2	CLARIION
CC-SM-CX4-T17	SAN MGR CX400 29.01-32.00	$0.00	30.5%	$0.00	$13,325.40	N/A	N/A	N/A	N/A	$13,325.40	D2	CLARIION
CC-SM-CX4-T18	SAN MGR CX400 32.01-35.00	$0.00	30.5%	$0.00	$14,155.20	N/A	N/A	N/A	N/A	$14,155.20	D2	CLARIION
CC-SM-CX4-T2	SAN MGR CX400 .251-.500	$0.00	30.5%	$0.00	$2,185.20	N/A	N/A	N/A	N/A	$2,185.20	D2	CLARIION
CC-SM-CX4-T3	SAN MGR CX400 .501-.750	$0.00	30.5%	$0.00	$2,361.60	N/A	N/A	N/A	N/A	$2,361.60	D2	CLARIION
CC-SM-CX4-T4	SAN MGR CX400 .751-1.00	$0.00	30.5%	$0.00	$2,538.00	N/A	N/A	N/A	N/A	$2,538.00	D2	CLARIION
CC-SM-CX4-T5	SAN MGR CX400 1.01-2.00	$0.00	30.5%	$0.00	$3,367.80	N/A	N/A	N/A	N/A	$3,367.80	D2	CLARIION
CC-SM-CX4-T6	SAN MGR CX400 2.01-4.00	$0.00	30.5%	$0.00	$4,197.60	N/A	N/A	N/A	N/A	$4,197.60	D2	CLARIION
CC-SM-CX4-T7	SAN MGR CX400 4.01-6.00	$0.00	30.5%	$0.00	$5,027.40	N/A	N/A	N/A	N/A	$5,027.40	D2	CLARIION
CC-SM-CX4-T8	SAN MGR CX400 6.01-8.00	$0.00	30.5%	$0.00	$5,857.20	N/A	N/A	N/A	N/A	$5,857.20	D2	CLARIION
CC-SM-CX4-T9	SAN MGR CX400 8.01-10.00	$0.00	30.5%	$0.00	$6,687.00	N/A	N/A	N/A	N/A	$6,687.00	D2	CLARIION
CC-SM-CX6-T1	CC5.1 SAN MGR-CL CX6 T1	$0.00	30.5%	$0.00	$2,008.80	N/A	N/A	N/A	N/A	$2,008.80	D2	CLARIION
CC-SM-CX6-T10	CC5.1 SAN MGR-CL CX6 T10	$0.00	30.5%	$0.00	$7,516.80	N/A	N/A	N/A	N/A	$7,516.80	D2	CLARIION
CC-SM-CX6-T11	CC5.1 SAN MGR-CL CX6 T11	$0.00	30.5%	$0.00	$8,346.60	N/A	N/A	N/A	N/A	$8,346.60	D2	CLARIION
CC-SM-CX6-T12	CC5.1 SAN MGR-CL CX6 T12	$0.00	30.5%	$0.00	$9,176.40	N/A	N/A	N/A	N/A	$9,176.40	D2	CLARIION
CC-SM-CX6-T13	CC5.1 SAN MGR-CL-CX6 T13	$0.00	30.5%	$0.00	$10,006.20	N/A	N/A	N/A	N/A	$10,006.20	D2	CLARIION
CC-SM-CX6-T14	CC5.1 SAN MGR-CL-CX6 T14	$0.00	30.5%	$0.00	$10,836.00	N/A	N/A	N/A	N/A	$10,836.00	D2	CLARIION
CC-SM-CX6-T15	CC5.1 SAN MGR-CL-CX6 T15	$0.00	30.5%	$0.00	$11,665.80	N/A	N/A	N/A	N/A	$11,665.80	D2	CLARIION
CC-SM-CX6-T16	CC5.1 SAN MGR-CL-CX6 T16	$0.00	30.5%	$0.00	$12,495.60	N/A	N/A	N/A	N/A	$12,495.60	D2	CLARIION
CC-SM-CX6-T17	CC5.1 SAN MGR-CL-CX6 T17	$0.00	30.5%	$0.00	$13,325.40	N/A	N/A	N/A	N/A	$13,325.40	D2	CLARIION
CC-SM-CX6-T18	CC5.1 SAN MGR-CL-CX6 T18	$0.00	30.5%	$0.00	$14,155.20	N/A	N/A	N/A	N/A	$14,155.20	D2	CLARIION
CC-SM-CX6-T19	CC5.1 SAN MGR-CL-CX6 T19	$0.00	30.5%	$0.00	$14,985.00	N/A	N/A	N/A	N/A	$14,985.00	D2	CLARIION
CC-SM-CX6-T2	CC5.1 SAN MGR-CL CX6 T2	$0.00	30.5%	$0.00	$2,185.20	N/A	N/A	N/A	N/A	$2,185.20	D2	CLARIION
CC-SM-CX6-T20	CC5.1 SAN MGR-CL-CX6 T20	$0.00	30.5%	$0.00	$15,814.80	N/A	N/A	N/A	N/A	$15,814.80	D2	CLARIION
CC-SM-CX6-T21	CC5.1 SAN MGR-CL-CX6 T21	$0.00	30.5%	$0.00	$16,644.60	N/A	N/A	N/A	N/A	$16,644.60	D2	CLARIION
CC-SM-CX6-T22	CC5.1 SAN MGR-CL-CX6 T22	$0.00	30.5%	$0.00	$17,474.40	N/A	N/A	N/A	N/A	$17,474.40	D2	CLARIION
CC-SM-CX6-T23	CC5.1 SAN MGR-CL-CX6 T23	$0.00	30.5%	$0.00	$18,304.20	N/A	N/A	N/A	N/A	$18,304.20	D2	CLARIION
CC-SM-CX6-T24	CC5.1 SAN MGR-CL-CX6 T24	$0.00	30.5%	$0.00	$19,134.00	N/A	N/A	N/A	N/A	$19,134.00	D2	CLARIION
CC-SM-CX6-T25	CC5.1 SAN MGR-CL-CX6 T25	$0.00	30.5%	$0.00	$19,963.80	N/A	N/A	N/A	N/A	$19,963.80	D2	CLARIION
CC-SM-CX6-T26	CC5.1 SAN MGR-CL-CX6 T26	$0.00	30.5%	$0.00	$20,793.60	N/A	N/A	N/A	N/A	$20,793.60	D2	CLARIION
CC-SM-CX6-T27	CC5.1 SAN MGR-CL-CX6 T27	$0.00	30.5%	$0.00	$21,623.40	N/A	N/A	N/A	N/A	$21,623.40	D2	CLARIION
CC-SM-CX6-T28	CC5.1 SAN MGR-CL-CX6 T28	$0.00	30.5%	$0.00	$22,453.20	N/A	N/A	N/A	N/A	$22,453.20	D2	CLARIION
CC-SM-CX6-T29	CC5.1 SAN MGR-CL-CX6 T29	$0.00	30.5%	$0.00	$23,283.00	N/A	N/A	N/A	N/A	$23,283.00	D2	CLARIION
CC-SM-CX6-T3	CC5.1 SAN MGR-CL CX6 T3	$0.00	30.5%	$0.00	$2,361.60	N/A	N/A	N/A	N/A	$2,361.60	D2	CLARIION
CC-SM-CX6-T30	CC5.1 SAN MGR-CL-CX6 T30	$0.00	30.5%	$0.00	$24,112.80	N/A	N/A	N/A	N/A	$24,112.80	D2	CLARIION
CC-SM-CX6-T31	CC5.1 SAN MGR-CL-CX6 T31	$0.00	30.5%	$0.00	$24,942.60	N/A	N/A	N/A	N/A	$24,942.60	D2	CLARIION
CC-SM-CX6-T4	CC5.1 SAN MGR-CL CX6 T4	$0.00	30.5%	$0.00	$2,538.00	N/A	N/A	N/A	N/A	$2,538.00	D2	CLARIION
CC-SM-CX6-T5	CC5.1 SAN MGR-CL CX6 T5	$0.00	30.5%	$0.00	$3,367.80	N/A	N/A	N/A	N/A	$3,367.80	D2	CLARIION
CC-SM-CX6-T6	CC5.1 SAN MGR-CL CX6 T6	$0.00	30.5%	$0.00	$4,197.60	N/A	N/A	N/A	N/A	$4,197.60	D2	CLARIION
CC-SM-CX6-T7	CC5.1 SAN MGR-CL CX6 T7	$0.00	30.5%	$0.00	$5,027.40	N/A	N/A	N/A	N/A	$5,027.40	D2	CLARIION
CC-SM-CX6-T8	CC5.1 SAN MGR-CL CX6 T8	$0.00	30.5%	$0.00	$5,857.20	N/A	N/A	N/A	N/A	$5,857.20	D2	CLARIION
CC-SM-CX6-T9	CC5.1 SAN MGR-CL CX6 T9	$0.00	30.5%	$0.00	$6,687.00	N/A	N/A	N/A	N/A	$6,687.00	D2	CLARIION
CC-WLA-CL-T1	CC5.x WLA-CLAR T1	$0.00	30.5%	$0.00	$390.60	N/A	N/A	N/A	N/A	$390.60	D2	CLARIION
CC-WLA-CL-T10	CC5.x WLA-CLAR T10	$0.00	30.5%	$0.00	$3,803.40	N/A	N/A	N/A	N/A	$3,803.40	D2	CLARIION
CC-WLA-CL-T11	CC5.x WLA-CLAR T11	$0.00	30.5%	$0.00	$4,316.40	N/A	N/A	N/A	N/A	$4,316.40	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CC-WLA-CL-T12	CC5.x WLA-CLAR T12	$0.00	30.5%	$0.00	$4,829.40	N/A	N/A	N/A	N/A	$4,829.40	D2	CLARIION
CC-WLA-CL-T13	CC5.x WLA-CLAR T13	$0.00	30.5%	$0.00	$5,342.40	N/A	N/A	N/A	N/A	$5,342.40	D2	CLARIION
CC-WLA-CL-T14	CC5.x WLA-CLAR T14	$0.00	30.5%	$0.00	$5,855.40	N/A	N/A	N/A	N/A	$5,855.40	D2	CLARIION
CC-WLA-CL-T15	CC5.x WLA-CLAR T15	$0.00	30.5%	$0.00	$6,368.40	N/A	N/A	N/A	N/A	$6,368.40	D2	CLARIION
CC-WLA-CL-T16	CC5.x WLA-CLAR T16	$0.00	30.5%	$0.00	$6,881.40	N/A	N/A	N/A	N/A	$6,881.40	D2	CLARIION
CC-WLA-CL-T17	CC5.x WLA-CLAR T17	$0.00	30.5%	$0.00	$7,394.40	N/A	N/A	N/A	N/A	$7,394.40	D2	CLARIION
CC-WLA-CL-T18	CC5.x WLA-CLAR T18	$0.00	30.5%	$0.00	$7,907.40	N/A	N/A	N/A	N/A	$7,907.40	D2	CLARIION
CC-WLA-CL-T19	CC5.x WLA-CLAR T19	$0.00	30.5%	$0.00	$8,420.40	N/A	N/A	N/A	N/A	$8,420.40	D2	CLARIION
CC-WLA-CL-T2	CC5.x WLA-CLAR T2	$0.00	30.5%	$0.00	$502.20	N/A	N/A	N/A	N/A	$502.20	D2	CLARIION
CC-WLA-CL-T20	CC5.x WLA-CLAR T20	$0.00	30.5%	$0.00	$8,933.40	N/A	N/A	N/A	N/A	$8,933.40	D2	CLARIION
CC-WLA-CL-T21	CC5.x WLA-CLAR T21	$0.00	30.5%	$0.00	$9,446.40	N/A	N/A	N/A	N/A	$9,446.40	D2	CLARIION
CC-WLA-CL-T22	CC5.x WLA-CLAR T22	$0.00	30.5%	$0.00	$9,959.40	N/A	N/A	N/A	N/A	$9,959.40	D2	CLARIION
CC-WLA-CL-T23	CC5.x WLA-CLAR T23	$0.00	30.5%	$0.00	$10,472.40	N/A	N/A	N/A	N/A	$10,472.40	D2	CLARIION
CC-WLA-CL-T24	CC5.x WLA-CLAR T24	$0.00	30.5%	$0.00	$10,985.40	N/A	N/A	N/A	N/A	$10,985.40	D2	CLARIION
CC-WLA-CL-T25	CC5.x WLA-CLAR T25	$0.00	30.5%	$0.00	$11,498.40	N/A	N/A	N/A	N/A	$11,498.40	D2	CLARIION
CC-WLA-CL-T26	CC5.x WLA-CLAR T26	$0.00	30.5%	$0.00	$12,011.40	N/A	N/A	N/A	N/A	$12,011.40	D2	CLARIION
CC-WLA-CL-T27	CC5.x WLA-CLAR T27	$0.00	30.5%	$0.00	$12,524.40	N/A	N/A	N/A	N/A	$12,524.40	D2	CLARIION
CC-WLA-CL-T28	CC5.x WLA-CLAR T28	$0.00	30.5%	$0.00	$13,037.40	N/A	N/A	N/A	N/A	$13,037.40	D2	CLARIION
CC-WLA-CL-T29	CC5.x WLA-CLAR T29	$0.00	30.5%	$0.00	$13,550.40	N/A	N/A	N/A	N/A	$13,550.40	D2	CLARIION
CC-WLA-CL-T3	CC5.x WLA-CLAR T3	$0.00	30.5%	$0.00	$613.80	N/A	N/A	N/A	N/A	$613.80	D2	CLARIION
CC-WLA-CL-T30	CC5.x WLA-CLAR T30	$0.00	30.5%	$0.00	$14,063.40	N/A	N/A	N/A	N/A	$14,063.40	D2	CLARIION
CC-WLA-CL-T31	CC5.x WLA-CLAR T31	$0.00	30.5%	$0.00	$14,576.40	N/A	N/A	N/A	N/A	$14,576.40	D2	CLARIION
CC-WLA-CL-T4	CC5.x WLA-CLAR T4	$0.00	30.5%	$0.00	$725.40	N/A	N/A	N/A	N/A	$725.40	D2	CLARIION
CC-WLA-CL-T5	CC5.x WLA-CLAR T5	$0.00	30.5%	$0.00	$1,238.40	N/A	N/A	N/A	N/A	$1,238.40	D2	CLARIION
CC-WLA-CL-T6	CC5.x WLA-CLAR T6	$0.00	30.5%	$0.00	$1,751.40	N/A	N/A	N/A	N/A	$1,751.40	D2	CLARIION
CC-WLA-CL-T7	CC5.x WLA-CLAR T7	$0.00	30.5%	$0.00	$2,264.40	N/A	N/A	N/A	N/A	$2,264.40	D2	CLARIION
CC-WLA-CL-T8	CC5.x WLA-CLAR T8	$0.00	30.5%	$0.00	$2,777.40	N/A	N/A	N/A	N/A	$2,777.40	D2	CLARIION
CC-WLA-CL-T9	CC5.x WLA-CLAR T9	$0.00	30.5%	$0.00	$3,290.40	N/A	N/A	N/A	N/A	$3,290.40	D2	CLARIION
CLAR-RM-ARG	CLRN REM MAINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CLAR-RM-AUS	CLRN REM MAINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CLAR-RM-DEN	CLRN REM MAINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CLAR-RM-EUR	CLRN REM MAINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CLAR-RM-IND	CLRN REM MAINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CLAR-RM-ISR	CLRN REM MAINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CLAR-RM-ITA	CLRN REM MAINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CLAR-RM-JPN	CLRN REM MAINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CLAR-RM-KOR	CLRN REM MAINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CLAR-RM-SWI	CLRN REM MOINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CLAR-RM-TAI	CLRN REM MAINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CLAR-RM-UK	CLRN REM MAINT MODEM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
C-MODEM-US	CLARIION SERVICE MODEM-US	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
COMP-120	EMC COMPRESSION FOR THE CX4-120 / NS-120	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	CLARIION
COMP-240	EMC COMPRESSION FOR THE CX4-240	$6,000.00	30.5%	$4,170.00	$1,080.00	N/A	N/A	N/A	N/A	$1,080.00	D2	CLARIION
COMP-240UPG	COMPRESSION - UPGRADE TO CX4-240 PLATFOR	$6,000.00	30.5%	$4,170.00	$1,080.00	N/A	N/A	N/A	N/A	$1,080.00	D2	CLARIION
COMP-480	EMC COMPRESSION FOR THE CX4-480 / NS-480	$12,000.00	30.5%	$8,340.00	$2,160.00	N/A	N/A	N/A	N/A	$2,160.00	D2	CLARIION
COMP-480UPG	COMPRESSION - UPGRADE TO CX4-480 PLATFOR	$12,000.00	30.5%	$8,340.00	$2,160.00	N/A	N/A	N/A	N/A	$2,160.00	D2	CLARIION
COMP-960	EMC COMPRESSION FOR THE CX4-960 / NS-960	$24,000.00	30.5%	$16,680.00	$4,320.00	N/A	N/A	N/A	N/A	$4,320.00	D2	CLARIION
COMP-960UPG	COMPRESSION - UPGRADE TO CX4-960 PLATFOR	$24,000.00	30.5%	$16,680.00	$4,320.00	N/A	N/A	N/A	N/A	$4,320.00	D2	CLARIION
CX10DAE0105	CX3-10 DAE OS W 5 1TB SATA DRIVE FACT IN	$13,950.00	30.5%	$9,695.25	$1,395.00	$976.50	N/A	$1,256.00	N/A	$2,855.88	B	CLARIION
CX10DAE010F5	CX3-10 DAE OS W 5 1TB SATA DRIVES FLD IN	$13,950.00	30.5%	$9,695.25	$1,395.00	$976.50	N/A	$1,256.00	N/A	$2,855.88	B	CLARIION
CX10DAE1465	CX3-10 DAE OS W 5 146GB 15K DRIVES- FAC	$12,550.00	30.5%	$8,722.25	$1,255.00	$878.50	N/A	$1,130.00	N/A	$1,978.08	B	CLARIION
CX10DAE146F5	CX3-10 DAE OS W 5 146 GB DRIVES - FIELD	$12,550.00	30.5%	$8,722.25	$1,255.00	$878.50	N/A	$1,130.00	N/A	$1,978.08	B	CLARIION
CX10DAE146X5	CX3-10 DAE OS W 5 146-10K FC DRIVE FAC I	$11,000.00	30.5%	$7,645.00	$1,100.00	$770.00	N/A	$990.00	N/A	$1,656.12	B	CLARIION
CX10DAE146XF5	CX3-10 DAE OS W 5 146-10K FC DRIVE FIELD	$11,000.00	30.5%	$7,645.00	$1,100.00	$770.00	N/A	$990.00	N/A	$1,656.12	B	CLARIION
CX10DAE3005	CX3-10 DAE OS W 5 300 GB 10K FACTORY INS	$12,625.00	30.5%	$8,774.38	$1,262.50	$883.75	N/A	$1,136.00	N/A	$2,029.92	B	CLARIION
CX10DAE300F5	CX3-10 DAE OS W 5 300 GB DRIVES - FIELD	$12,625.00	30.5%	$8,774.38	$1,262.50	$883.75	N/A	$1,136.00	N/A	$2,029.92	B	CLARIION
CX10DAE300X5	CX3-10 DAE OS W 5 300GB 15K FACT-INSTALL	$15,125.00	30.5%	$10,511.88	$1,512.50	$1,058.75	N/A	$1,361.00	N/A	$2,722.92	B	CLARIION
CX10DAE300XF5	CX3-10 DAE OS W 5 300GB 15K DRIVES - FIE	$15,125.00	30.5%	$10,511.88	$1,512.50	$1,058.75	N/A	$1,361.00	N/A	$2,722.92	B	CLARIION
CX10DAE4005	CX3-10 DAE OS W 5 400GB 10K FACT-INSTALL	$15,150.00	30.5%	$10,529.25	$1,515.00	$1,060.50	N/A	$1,364.00	N/A	$2,463.96	B	CLARIION
CX10DAE400F5	CX3-10 DAE-0S W 5 400GB DRIVES FIELD INS	$15,150.00	30.5%	$10,529.25	$1,515.00	$1,060.50	N/A	$1,364.00	N/A	$2,463.96	B	CLARIION
CX10DAE4505	CX3-10 DAE OS W 5 450 GB 15K FACTORY INS	$18,475.00	30.5%	$12,840.13	$1,847.50	$1,293.25	N/A	$1,663.00	N/A	$2,586.48	B	CLARIION
CX10DAE450F5	CX3-10 DAE OS W 5 450 GB 15K DRIVES - FI	$18,475.00	30.5%	$12,840.13	$1,847.50	$1,293.25	N/A	$1,663.00	N/A	$2,586.48	B	CLARIION
CX10DAE5005	CX3-10 DAE OS W 5 500GB SATA DRIVE FAC I	$13,550.00	30.5%	$9,417.25	$1,355.00	$948.50	N/A	$1,220.00	N/A	$1,896.96	B	CLARIION
CX10DAE500F5	CX3-10 DAE OS W 5 500 SATA DRIVES FIELD	$13,550.00	30.5%	$9,417.25	$1,355.00	$948.50	N/A	$1,220.00	N/A	$1,896.96	B	CLARIION
CX10DAE7505	CX3-10 DAE OS W 750GB SATA DRIVE FAC INS	$15,375.00	30.5%	$10,685.63	$1,537.50	$1,076.25	N/A	$1,384.00	N/A	$2,351.88	B	CLARIION
CX10DAE750F5	CX3-10 DAE OS W 5 750GB SATA DRIVES FIEL	$15,375.00	30.5%	$10,685.63	$1,537.50	$1,076.25	N/A	$1,384.00	N/A	$2,351.88	B	CLARIION
CX200	3U DPE, HA, W/SPS	$15,500.00	30.5%	$10,772.50	$1,550.00	$1,085.00	N/A	$1,395.00	N/A	$2,169.96	B	CLARIION
CX20015-FL303	FLARE OS UPDATE 303	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
CX20015-FL308	FLARE OS UPDATE 02.05	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX20015-FL402	BACK REV FLARE RELEASE 13	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX200-CX300	CX200 TO CX300 UPGRADE	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$1,260.00	N/A	$1,959.96	B	CLARIION
CX200-CX400	CX200 TO CX400 UPGRADE	$34,880.00	30.5%	$24,241.60	$4,500.00	N/A	N/A	$0.00	N/A	$6,299.76	B	CLARIION
CX200-CX500	CX200 UPGRADE TO CX500	$25,400.00	30.5%	$17,653.00	$2,540.00	$1,778.00	N/A	$2,286.00	N/A	$3,555.84	B	CLARIION
CX200-CX600	CX200 TO CX600 UPGRADE	$85,250.00	30.5%	$59,248.75	$11,000.00	N/A	N/A	$0.00	N/A	$10,999.56	B	CLARIION
CX200-F14610	CX200 W DRIVES FLD INST	$31,000.00	30.5%	$21,545.00	$3,100.00	$2,170.00	N/A	$2,790.00	N/A	$4,339.80	B	CLARIION
CX200-F3610	CX200 W DRIVES FLD INST	$23,250.00	30.5%	$16,158.75	$2,325.00	$1,627.50	N/A	$2,093.00	N/A	$3,254.88	B	CLARIION
CX200-F7305	CX200 WDRIVES FLD INST	$20,460.00	30.5%	$14,219.70	$2,046.00	$1,432.20	N/A	$1,841.00	N/A	$2,864.28	B	CLARIION
CX200-F7310	CX200 W DRIVES FLD INST	$26,800.00	30.5%	$18,626.00	$2,680.00	$1,876.00	N/A	$2,412.00	N/A	$3,751.80	B	CLARIION
CX200-FD	3U DPE, HA, W/SPS, FIELD	$15,500.00	30.5%	$10,772.50	$1,550.00	$1,085.00	N/A	$1,395.00	N/A	$2,169.96	B	CLARIION
CX200-FL303	FLARE OS UPDATE 303	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
CX200-FL308	FLARE OS UPDATE 02.05	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX200-FL402	BACK REV FLARE RELEASE 13	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX200LC	CX200 NON-HA FACTORY INS	$12,800.00	30.5%	$8,896.00	$1,280.00	$896.00	N/A	$1,152.00	N/A	$1,791.96	B	CLARIION
CX200LC-CX200	CX200LC-CX200 CONVERSION	$9,200.00	30.5%	$6,394.00	$920.00	$644.00	N/A	$828.00	N/A	$919.96	B	CLARIION
CX200LC-FD	CX200 NON-HA FIELD INST	$12,800.00	30.5%	$8,896.00	$1,280.00	$896.00	N/A	$1,152.00	N/A	$1,791.96	B	CLARIION
CX200LC-FL303	FLARE OS UPDATE 303	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
CX200LC-FL308	FLARE OS UPDATE 02.05	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX200LC-FL402	BACK REV FLARE RELEASE 13	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX200-R14610	CX200 BUNDLE FOR EMC RACK W/ 10 146GB 10	$31,000.00	30.5%	$21,545.00	$3,100.00	$2,170.00	N/A	$2,790.00	N/A	$4,339.80	B	CLARIION
CX200-R3610	CX200 WDRIVES FACT INST	$23,250.00	30.5%	$16,158.75	$2,325.00	$1,627.50	N/A	$2,093.00	N/A	$2,324.91	B	CLARIION
CX200-R7305	CX200 WITH 5 73GB DRIVES	$20,460.00	30.5%	$14,219.70	$2,046.00	$1,432.20	N/A	$1,841.00	N/A	$2,864.28	B	CLARIION
CX200-R7310	CX200 BUNDLE FOR EMC RACK W/ 10 73GB 10K	$26,800.00	30.5%	$18,626.00	$2,680.00	$1,876.00	N/A	$2,412.00	N/A	$2,679.89	B	CLARIION
CX204080DP	CX3-20/40 TO CX3-80 NAVI DP Upg Lic	$29,400.00	30.5%	$20,433.00	$5,292.00	N/A	N/A	N/A	N/A	$5,292.00	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CX204080EN	CX3-20/40 TO CX3-80 NAVI EN Upg Lic	$43,560.00	30.5%	$30,274.20	$7,840.80	N/A	N/A	N/A	N/A	$7,840.80	D2	CLARIION
CX204080MVA	CX3-20 OR CX3-40 TO CX3-80 MV/A UPGRADE	$19,800.00	30.5%	$13,761.00	$3,564.00	N/A	N/A	N/A	N/A	$3,564.00	D2	CLARIION
CX204080MVAL	CX3-20/40 TO CX3-80 MIRRORVIEW BOTH UPG	$34,560.00	30.5%	$24,019.20	$6,220.80	N/A	N/A	N/A	N/A	$6,220.80	D2	CLARIION
CX204080MVS	CX3-20 OR CX3-40 TO CX3-80 MV/S UPGRADE	$26,250.00	30.5%	$18,243.75	$4,725.00	N/A	N/A	N/A	N/A	$4,725.00	D2	CLARIION
CX204080SC	CX3-20/40 TO CX3-80 SAN COPY UPG LICENSE	$23,250.00	30.5%	$16,158.75	$4,185.00	N/A	N/A	N/A	N/A	$4,185.00	D2	CLARIION
CX204080SV	CX3-20 OR CX3-40 TO CX3-80 SV UPGRADE LI	$13,050.00	30.5%	$9,069.75	$2,349.00	N/A	N/A	N/A	N/A	$2,349.00	D2	CLARIION
CX204080WG	CX3-20/40 TO CX3-80 NAVI WG Upg Lic	$16,140.00	30.5%	$11,217.30	$2,905.20	N/A	N/A	N/A	N/A	$2,905.20	D2	CLARIION
CX2-300-CX700	CX200300 UPGRADE TOCX700	$70,800.00	30.5%	$49,206.00	$7,080.00	$4,956.00	N/A	$6,372.00	N/A	$9,911.64	B	CLARIION
CX2-300-SPS	SPS ADD-ON CX200 OR CX300	$800.00	30.5%	$556.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX2-3-20DP	CX2/300 TO CX3-20 NAVI Dept Upg	$12,360.00	30.5%	$8,590.20	$2,224.80	N/A	N/A	N/A	N/A	$3,114.72	D2	CLARIION
CX2-3-20EN	CX2/300 TO CX3-20 NAVI Ent Upg Lic	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D2	CLARIION
CX2-3-20WG	CX2/300 TO CX3-20 NAVI WORKGROUP UPGRADE	$4,500.00	30.5%	$3,127.50	$810.00	N/A	N/A	N/A	N/A	$810.00	D2	CLARIION
CX2345-3-40C	CX2/3/4/5/300I/500I UPGRADE TO MODEL CX3	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX2345-3-40F	CX2/3/4/500 UPGRADE TO MODEL CX3-40F	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX2345-40DP	CX2/3/4/500 TO CX3-40 NAVI Dept Upg	$26,100.00	30.5%	$18,139.50	$4,698.00	N/A	N/A	N/A	N/A	$4,698.00	D2	CLARIION
CX2345-40EN	CX2/3/4/500 TO CX3-40 NAVI Ent Upg LIC	$38,700.00	30.5%	$26,896.50	$6,966.00	N/A	N/A	N/A	N/A	$6,966.00	D2	CLARIION
CX2345-40WG	CX2/3/4/500 TO CX3-40 NAVI Wkg Upg	$12,900.00	30.5%	$8,965.50	$2,322.00	N/A	N/A	N/A	N/A	$2,322.00	D2	CLARIION
CX2345-80DP	CX2/3/4/500 TO CX3-80 NAVI Dept Upg	$32,640.00	30.5%	$22,684.80	$5,875.20	N/A	N/A	N/A	N/A	$5,875.20	D2	CLARIION
CX2345-80EN	CX2/3/4/500 TO CX3-80 NAVI Ent Upg LIC	$48,360.00	30.5%	$33,610.20	$8,704.80	N/A	N/A	N/A	N/A	$8,704.80	D2	CLARIION
CX2345-80WG	CX2/3/4/500 TO CX3-80 NAVI Wkg Upg	$26,900.00	30.5%	$18,695.50	$4,842.00	N/A	N/A	N/A	N/A	$4,842.00	D2	CLARIION
CX2345-CX3-40	CX200 300 400 OR 500 UPGRADE TO CX3-40	$34,000.00	30.5%	$23,630.00	$3,400.00	$2,380.00	N/A	$3,060.00	N/A	$4,759.80	B	CLARIION
CX2345-CX3-80	CX200 300 400 OR CX500 UPGRADE TO CX3-80	$73,000.00	30.5%	$50,735.00	$7,300.00	$5,110.00	N/A	$6,570.00	N/A	$10,219.56	B	CLARIION
CX2-3-CX3-20	CX200 OR CX300 UPGRADE TO MODEL CX3-20	$15,000.00	30.5%	$10,425.00	$1,500.00	$1,050.00	N/A	$1,350.00	N/A	$2,099.88	B	CLARIION
CX23-CX3-20C	CX200 300 OR 300I UPGRADE TO MODEL CX3-2	$16,700.00	30.5%	$11,606.50	$1,670.00	$1,169.00	N/A	$1,503.00	N/A	$2,337.96	B	CLARIION
CX23-CX3-20F	CX200 OR CX300 UPGRADE TO MODEL CX3-20F	$16,700.00	30.5%	$11,606.50	$1,670.00	$1,169.00	N/A	$1,503.00	N/A	$2,337.96	B	CLARIION
CX-2D300-FD	CX300 DC POWER FIELD INS	$15,000.00	30.5%	$10,425.00	$1,500.00	$1,050.00	N/A	$1,350.00	N/A	$2,099.88	B	CLARIION
CX-2D500-FD	CX500 W DC PWER FIELD INS	$32,100.00	30.5%	$22,309.50	$3,210.00	$2,247.00	N/A	$2,889.00	N/A	$4,493.88	B	CLARIION
CX-2D700-FD	CX700 W DC PWR FIELD INS	$66,100.00	30.5%	$45,939.50	$6,610.00	$4,627.00	N/A	$5,949.00	N/A	$9,253.68	B	CLARIION
CX-2DDAE-70FD	2G DAE CX700 DC PWR FDINS	$7,300.00	30.5%	$5,073.50	$730.00	$511.00	N/A	$657.00	N/A	$729.97	B	CLARIION
CX-2DDAE-FD	2G DAE W DC PWR FIELD INS	$7,300.00	30.5%	$5,073.50	$730.00	$511.00	N/A	$657.00	N/A	$729.97	B	CLARIION
CX-2G10-146	146GB 10K 2GB FC	$1,020.00	30.5%	$708.90	$122.40	$85.68	N/A	$92.00	N/A	$141.99	B	CLARIION
CX2G10-146-5	FC 146GB 10K 520B 2Gb 5PK	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$734.97	B	CLARIION
CX-2G10-146U	146GB 10K 2GB FC UPG	$0.00	30.5%	$0.00	$122.24	$85.25	N/A	$91.00	N/A	$141.99	B	CLARIION
CX-2G10-300	300GB 10K 2GB FC	$0.00	30.5%	$0.00	$175.80	$123.06	N/A	$132.00	N/A	$205.99	B	CLARIION
CX2G10-300-5	DRIVE BUNDLE W5 300GB 10K	$0.00	30.5%	$0.00	$879.00	$615.30	N/A	$659.00	N/A	$1,031.96	B	CLARIION
CX-2G10-300U	300GB 10K 2GB FC UPG	$1,980.00	30.5%	$1,376.10	$176.02	$122.76	N/A	$132.00	N/A	$205.99	B	CLARIION
CX-2G10-36	CHV 36Gb 10K 520BPS 12V 2Gb	$1,140.00	30.5%	$792.30	$136.80	$95.76	N/A	$103.00	N/A	$136.80	B	CLARIION
CX-2G10-73	73GB 10K 2Gb FC	$755.00	30.5%	$524.73	$90.60	$63.42	N/A	$68.00	N/A	$94.00	B	CLARIION
CX2G10-73-5	FC 73GB 10K 520B 2Gb 5PK	$3,775.00	30.5%	$2,623.63	$453.00	$317.10	N/A	$340.00	N/A	$470.98	B	CLARIION
CX-2G10-73U	73GB 10K 2Gb FC UPG	$0.00	30.5%	$0.00	$90.68	$63.24	N/A	$68.00	N/A	$94.00	B	CLARIION
CX-2G15-146	146GB 15K 2GB FC	$1,330.00	30.5%	$924.35	$159.60	$111.72	N/A	$120.00	N/A	$196.99	B	CLARIION
CX2G15-146-5	DRIVE BUNDLE W5 146GB 15K 2Gb FC DRIVES	$0.00	30.5%	$0.00	$799.80	$559.86	N/A	$600.00	N/A	$987.96	B	CLARIION
CX-2G15-146U	146GB 15K 2G FC UPG	$1,800.00	30.5%	$1,251.00	$160.02	$111.60	N/A	$120.00	N/A	$196.99	B	CLARIION
CX-2G15-36	FC 36GB 15K 520B 2Gb	$685.00	30.5%	$476.08	$82.20	$57.54	N/A	$62.00	N/A	$82.00	B	CLARIION
CX2G15-36-5	FC 36GB 15K 520B 2Gb 5PK	$3,425.00	30.5%	$2,380.38	$411.00	$287.70	N/A	$308.00	N/A	$410.98	B	CLARIION
CX-2G15-36U	FC 36GB 15K 520B 2Gb UPG	$925.00	30.5%	$642.88	$82.23	$57.35	N/A	$62.00	N/A	$82.00	B	CLARIION
CX-2G15-73	73GB 15K 2GB FC	$1,030.00	30.5%	$715.85	$123.60	$86.52	N/A	$93.00	N/A	$133.99	B	CLARIION
CX2G15-73-5	FC 73GB 15K 520B 2Gb 5PK	$5,150.00	30.5%	$3,579.25	$618.00	$432.60	N/A	$464.00	N/A	$671.97	B	CLARIION
CX-2G15-73U	73GB 15K 2GB FC UPG	$0.00	30.5%	$0.00	$123.57	$86.18	N/A	$92.00	N/A	$133.99	B	CLARIION
CX-2G72-500	500GB 7200RPM 2GB FC DISK	$0.00	30.5%	$0.00	$204.00	$142.80	N/A	$153.00	N/A	$203.99	B	CLARIION
CX-2G72-500U	500GB 7200RPM 2GB FC UPG	$0.00	30.5%	$0.00	$204.03	$142.29	N/A	$153.00	N/A	$203.99	B	CLARIION
CX-2GDAE	DAE FC 2Gb EXPANS FOR CX	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-2GDAE-70	CX700 DAE EXP W FLARE OS	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-2GDAE-70FD	CX700 DAE W FLAR FLD INST	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-2GDAE-FD	DAE FC 2Gb EXP FLD INSTAL	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-2GDAE-OS	2Gb DAE EXP w/FLAREOS	$6,200.00	30.5%	$4,309.00	$620.00	$434.00	N/A	$558.00	N/A	$619.98	B	CLARIION
CX-2GDAE-OSFD	2Gb DAE EXP wFLAREOS FIELD	$6,200.00	30.5%	$4,309.00	$620.00	$434.00	N/A	$558.00	N/A	$619.98	B	CLARIION
CX-2GDAE-U	CUST INST FLD UPG FC DAE	$0.00	30.5%	$0.00	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-2PDAE	CX DAE FC 2GB EXPANSION	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-2PDAE-70	CX700 2G FC DAE W/FLARE	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-2PDAE-70FD	CX700 2G FC DAE W/FLARE	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-2PDAE-FD	CX DAE FC 2GB EXPANSION	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-2PDAEFD-LU	CX DAE FC 2GB EXPANSION 15/14610K	$23,675.00	30.5%	$16,454.13	$2,367.50	$1,657.25	N/A	$2,131.00	N/A	$2,367.91	B	CLARIION
CX-2PDAE-U	2GB CUST INSTALL ULTRAPOINT DAE	$0.00	30.5%	$0.00	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX300	CX300 FIBRE CHANNEL 2GB	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$1,260.00	N/A	$1,959.96	B	CLARIION
CX300146-10	CX300 BUNDLE W10 146GB	$19,850.00	30.5%	$13,795.75	$1,985.00	$1,389.50	N/A	$1,787.00	N/A	$2,967.84	B	CLARIION
CX300146-10FD	CX300 BUNDLE-10 146GB FLD	$19,850.00	30.5%	$13,795.75	$1,985.00	$1,389.50	N/A	$1,787.00	N/A	$2,967.84	B	CLARIION
CX300146-5	CX300 BUNDLE-5 146GB 10K	$16,610.00	30.5%	$11,543.95	$1,661.00	$1,162.70	N/A	$1,495.00	N/A	$2,427.48	B	CLARIION
CX300146-5FD	CX300 BUNDLE-5 146GB 10K	$16,610.00	30.5%	$11,543.95	$1,661.00	$1,162.70	N/A	$1,495.00	N/A	$2,427.48	B	CLARIION
CX30015-FL402	BACK REV FLARE RELEASE 13	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX300300-10	CX300 BUNDLE 10 300GB	$22,500.00	30.5%	$15,637.50	$2,250.00	$1,575.00	N/A	$2,025.00	N/A	$3,582.48	B	CLARIION
CX300300-10FD	CX300 BUNDLE10 300 10K FD	$22,500.00	30.5%	$15,637.50	$2,250.00	$1,575.00	N/A	$2,025.00	N/A	$3,582.48	B	CLARIION
CX300300-5	CX300 BUNDLE W5 300GB 10K	$15,950.00	30.5%	$11,085.25	$1,595.00	$1,116.50	N/A	$1,436.00	N/A	$2,424.72	B	CLARIION
CX300300-5FD	CX300 BUNDLE W5 300GB 10K DRIVES	$15,950.00	30.5%	$11,085.25	$1,595.00	$1,116.50	N/A	$1,436.00	N/A	$2,424.72	B	CLARIION
CX30030-FL407	BACK REV FLARE 02.07.300	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX30030-FL-501	BACK REV FLARE 0E 02.16	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX300-412C	CONVERT CX300 / CX300I TO MODEL CX4-120C	$12,250.00	30.5%	$8,513.75	$1,225.00	$857.50	N/A	$1,103.00	N/A	$1,225.00	B	CLARIION
CX300-412C8	CONVERT CX300/CX300I TO MODEL CX4-120C8	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$1,260.00	N/A	$1,400.00	B	CLARIION
CX300-412C8X	CONVERT CX300/CX300I TO MODEL CX4-120C8X	$24,000.00	30.5%	$16,680.00	$2,400.00	$1,680.00	N/A	$2,160.00	N/A	$2,400.00	B	CLARIION
CX300-412C-DC	DC CX4 CONV-KIT CX-2D300FD TO CX4-120CDC	$17,750.00	30.5%	$12,336.25	$1,775.00	$1,242.50	N/A	$1,598.00	N/A	$1,775.00	B	CLARIION
CX300-612KIT	BACK REV DOC KIT 02.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX30073-10	CX300 BUNDLE-10 73GB 10K	$17,675.00	30.5%	$12,284.13	$1,767.50	$1,237.25	N/A	$1,591.00	N/A	$2,508.72	B	CLARIION
CX30073-10FD	CX300 BUNDLE-10 73GB FLD	$17,675.00	30.5%	$12,284.13	$1,767.50	$1,237.25	N/A	$1,591.00	N/A	$2,508.72	B	CLARIION
CX3007315-10	CX300 BUNDLE W10 73GB 15K	$19,925.00	30.5%	$13,847.88	$1,992.50	$1,394.75	N/A	$1,793.00	N/A	$2,893.68	B	CLARIION
CX3007315-10F	CX300 BUNDLE W10 73GB 15K 2Gb FC DRIVES	$19,925.00	30.5%	$13,847.88	$1,992.50	$1,394.75	N/A	$1,793.00	N/A	$2,893.68	B	CLARIION
CX3007315-5	CX300 BUNDLE-5 73GB 15K	$16,660.00	30.5%	$11,578.70	$1,666.00	$1,166.20	N/A	$1,499.00	N/A	$2,386.92	B	CLARIION
CX3007315-5FD	CX300 BUNDLE-5 73GB 15K	$16,660.00	30.5%	$11,578.70	$1,666.00	$1,166.20	N/A	$1,499.00	N/A	$2,386.92	B	CLARIION
CX30073-5	CX300 BUNDLE-5 73GB 10K	$15,460.00	30.5%	$10,744.70	$1,546.00	$1,082.20	N/A	$1,391.00	N/A	$2,183.88	B	CLARIION
CX30073-5FD	CX300 BUNDLE-5 73GB FLD	$15,460.00	30.5%	$10,744.70	$1,546.00	$1,082.20	N/A	$1,391.00	N/A	$2,183.88	B	CLARIION
CX300-BAS	CX300 FC BASIC SVC	$11,040.00	30.5%	$7,672.80	$1,104.00	$772.80	N/A	$994.00	N/A	$1,103.96	B	CLARIION
CX300-BAS-FD	CX300 FC FLD BASIC SVC	$11,040.00	30.5%	$7,672.80	$1,104.00	$772.80	N/A	$994.00	N/A	$1,103.96	B	CLARIION
CX300-BSP	CX300 FC BAS PLUS SVC	$12,350.00	30.5%	$8,583.25	$1,235.00	$864.50	N/A	$1,112.00	N/A	$1,234.95	B	CLARIION
CX300-BSP-FD	CX300 FC FLD BAS PLUS SVC	$12,350.00	30.5%	$8,583.25	$1,235.00	$864.50	N/A	$1,112.00	N/A	$1,234.95	B	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CX300-CSMISLU	CX300 SYSTEM KIT LUCENT	$23,100.00	30.5%	$16,054.50	$2,310.00	$1,617.00	N/A	$2,079.00	N/A	$2,309.91	B	CLARIION
CX300-CX500	CX300 UPGRADE TO CX500	$25,200.00	30.5%	$17,514.00	$2,520.00	$1,764.00	N/A	$2,268.00	N/A	$3,527.88	B	CLARIION
CX300DC-FL612	BACK REV FLARE OE 02.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX300-FD	CX300 W 2GB FIELD INSTALL	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$1,260.00	N/A	$1,959.96	B	CLARIION
CX300-FD-LU	CX300 W/2GB FI DUAL SPS 15/14610K	$31,775.00	30.5%	$22,083.63	$3,177.50	$2,224.25	N/A	$2,860.00	N/A	$4,449.00	B	CLARIION
CX300-FL402	BACK REV FLARE RELEASE 13	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX300-FL407	BACK REV FLARE 02.07.300	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX300-FL501	BACK REV FLARE OE 02.16	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX300-FL508	BACK REV FLARE OE 2.19	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX300-FL612	BACK REV FLARE OE 02.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX300I	CX300I HA ISCSI DPE	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$1,260.00	N/A	$1,959.96	B	CLARIION
CX300I-CX500I	CX300I TO CX500I UPGRADE	$25,200.00	30.5%	$17,514.00	$2,520.00	$1,764.00	N/A	$2,268.00	N/A	$3,527.88	B	CLARIION
CX300I-FD	CX300I HA ISCSI DPE	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$1,260.00	N/A	$1,959.96	B	CLARIION
CX300-KIT	ARRAY DOCS & RTU	$0.00	30.5%	$0.00	$259.00	N/A	N/A	$0.00	N/A	$258.99	D3	CLARIION
CX3-10-20DP	CX3-10 TO CX3-20 NAVI Dept Lic Upg	$12,360.00	30.5%	$8,590.20	$2,224.80	N/A	N/A	N/A	N/A	$2,224.80	D2	CLARIION
CX3-10-20EN	CX3-10 TO CX3-20 NAVI Ent Lic Upg	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D2	CLARIION
CX3-10-20MVA	CX3-10 TO CX3-20 MIRRORVIEW/A LICENSE UP	$9,000.00	30.5%	$6,255.00	$1,620.00	N/A	N/A	N/A	N/A	$1,620.00	D2	CLARIION
CX3-10-20MVAL	CX310 TO CX320 MVIEW BUNDLE LICENSE UPG	$15,720.00	30.5%	$10,925.40	$2,829.60	N/A	N/A	N/A	N/A	$2,829.60	D2	CLARIION
CX3-10-20MVS	CX3-10 TO CX3-20 MIRRORVIEW/S LICENSE UP	$11,940.00	30.5%	$8,298.30	$2,149.20	N/A	N/A	N/A	N/A	$2,149.20	D2	CLARIION
CX3-10-20NQM	CX3-10 TO CX3-20 NQM LICENSE UPGRADE	$6,000.00	30.5%	$4,170.00	$1,080.00	N/A	N/A	N/A	N/A	$1,080.00	D2	CLARIION
CX3-10-20SC	CX3-10 TO CX3-20 SANCOPY LICENSE UPGRADE	$10,500.00	30.5%	$7,297.50	$1,890.00	N/A	N/A	N/A	N/A	$1,890.00	D2	CLARIION
CX3-10-20SV	CX3-10 TO CX3-20 SNAPVIEW LIC UPGRADE	$5,940.00	30.5%	$4,128.30	$1,069.20	N/A	N/A	N/A	N/A	$1,069.20	D2	CLARIION
CX3-10-20WG	CX3-10 TO CX3-20 NAVI Wkg Lic Upg	$0.00	30.5%	$0.00	$810.00	N/A	N/A	N/A	N/A	$810.00	D2	CLARIION
CX3-10-40DP	CX3-10 TO CX3-40 NAVI Dept Lic Upg	$23,520.00	30.5%	$16,346.40	$4,233.60	N/A	N/A	N/A	N/A	$4,233.60	D2	CLARIION
CX3-10-40EN	CX3-10 TO CX3-40 NAVI Ent Lic Upg	$34,800.00	30.5%	$24,186.00	$6,264.00	N/A	N/A	N/A	N/A	$6,264.00	D2	CLARIION
CX3-10-40MVA	CX3-10 TO CX3-40 MIRRORVIEW/A LICENSE UP	$15,840.00	30.5%	$11,008.80	$2,851.20	N/A	N/A	N/A	N/A	$2,851.20	D2	CLARIION
CX3-10-40MVAL	CX310 TO CX340 MVIEW BUNDLE LICENSE UPG	$27,600.00	30.5%	$19,182.00	$4,968.00	N/A	N/A	N/A	N/A	$4,968.00	D2	CLARIION
CX3-10-40MVS	CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP	$21,000.00	30.5%	$14,595.00	$3,780.00	N/A	N/A	N/A	N/A	$3,780.00	D2	CLARIION
CX3-10-40NQM	CX3-10 TO CX3-40 NQM LICENSE UPGRADE	$13,800.00	30.5%	$9,591.00	$2,484.00	N/A	N/A	N/A	N/A	$2,484.00	D2	CLARIION
CX3-10-40SC	CX3-10 TO CX3-40 SANCOPY LICENSE UPGRADE	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D2	CLARIION
CX3-10-40SV	CX3-10 TO CX3-40 SNAPVIEW LIC UPGRADE	$10,440.00	30.5%	$7,255.80	$1,879.20	N/A	N/A	N/A	N/A	$1,879.20	D2	CLARIION
CX3-10-40WG	CX3-10 TO CX3-40 NAVI Wkg Lic Upg	$0.00	30.5%	$0.00	$2,322.00	N/A	N/A	N/A	N/A	$2,322.00	D2	CLARIION
CX3-10C	CX3-10C SPE FACTORY INSTALLED	$13,000.00	30.5%	$9,035.00	$1,300.00	$910.00	N/A	$1,170.00	N/A	$1,819.92	B	CLARIION
CX3-10C-3-20C	UPGRADE CX3-10C TO MODEL CX3-20C	$16,700.00	30.5%	$11,606.50	$1,670.00	$1,169.00	N/A	$1,503.00	N/A	$2,337.96	B	CLARIION
CX3-10C-3-40C	UPGRADE FROM CX3-10C TO MODEL CX3-40C	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX3-10C-FD	CX3-10C SPE FIELD INSTALL	$13,000.00	30.5%	$9,035.00	$1,300.00	$910.00	N/A	$1,170.00	N/A	$1,819.92	B	CLARIION
CX3-10DC-FD	CX3-10 SPE DC FIELD INSTALL	$17,750.00	30.5%	$12,336.25	$1,775.00	$1,242.50	N/A	$1,598.00	N/A	$2,484.96	B	CLARIION
CX3146-15	CX300 BUNDLE-15 146GB 10K	$24,025.00	30.5%	$16,697.38	$2,402.50	$1,681.75	N/A	$2,162.00	N/A	$3,648.24	B	CLARIION
CX314615-10	CX300 BUNDLE WITH 10 146GB-15K DRIVES	$22,385.00	30.5%	$15,557.58	$2,238.50	$1,566.95	N/A	$2,015.00	N/A	$2,497.90	B	CLARIION
CX314615-10FD	CX300 BUNDLE WITH 10 146GB-15K	$22,385.00	30.5%	$15,557.58	$2,238.50	$1,566.95	N/A	$2,015.00	N/A	$2,497.90	B	CLARIION
CX314615-5	CX300 BUNDLE W5 146GB 15K 2GB FC DRIVES	$17,965.00	30.5%	$12,485.68	$1,796.50	$1,257.55	N/A	$1,617.00	N/A	$1,934.92	B	CLARIION
CX314615-5FD	CX300 BUNDLE W5 146GB 15K 2Gb FC DRIVES	$17,965.00	30.5%	$12,485.68	$1,796.50	$1,257.55	N/A	$1,617.00	N/A	$1,934.92	B	CLARIION
CX3146-15FD	CX300 BUNDLE-15 146GB 10K	$24,025.00	30.5%	$16,697.38	$2,402.50	$1,681.75	N/A	$2,162.00	N/A	$2,605.90	B	CLARIION
CX31-612KIT	BACK REV DOC KIT 03.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX31C-FL612	BACK REV FLARE 03.24 FOR CX3-10C	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX31C-KIT	CX3-10C DOCS RTU KIT AND POWERPATH FOR C	$0.00	30.5%	$0.00	$259.00	N/A	N/A	N/A	N/A	$259.00	D3	CLARIION
CX31DC-FL612	BACK REV FLARE OE 3.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX3-1U-FILLER	1U CX3 FILLER PANEL FOR 40U RACK	$20.00	30.5%	$13.90	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX3-20	CX3-20 SPE-FACTORY INSTAL	$16,700.00	30.5%	$11,606.50	$1,670.00	$1,169.00	N/A	$1,503.00	N/A	$2,337.96	B	CLARIION
CX3-20-3-20C	MODEL CX3-20 UPGRADE TO MODEL CX3-20C	$13,500.00	30.5%	$9,382.50	$1,350.00	$945.00	N/A	$1,215.00	N/A	$1,889.88	B	CLARIION
CX3-20-3-20F	MODEL CX3-20 UPGRADE TO MODEL CX3-20F	$9,500.00	30.5%	$6,602.50	$950.00	$665.00	N/A	$855.00	N/A	$1,329.96	B	CLARIION
CX3-20-3-40C	CX3-20 OR 3-20C UPGRADE TO MODEL CX3-40C	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX3-20-3-40F	CX3-20 UPGRADE TO MODEL CX3-40F	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX3-20-40-80	CX3-20 OR CX3-40 UPGRADE TO MODEL CX3-80	$73,000.00	30.5%	$50,735.00	$7,300.00	$5,110.00	N/A	$6,570.00	N/A	$10,219.56	B	CLARIION
CX3204080N	NQM Upg CX3-20/40 TO CX3-80	$19,800.00	30.5%	$13,761.00	$3,564.00	N/A	N/A	N/A	N/A	$3,564.00	D2	CLARIION
CX3-20-40DP	CX3-20 TO CX3-40 NAVI Dept Lic Upg	$23,520.00	30.5%	$16,346.40	$4,233.60	N/A	N/A	N/A	N/A	$4,233.60	D2	CLARIION
CX3-20-40EN	CX3-20 TO CX3-40 NAVI Ent Upg Lic	$34,800.00	30.5%	$24,186.00	$6,264.00	N/A	N/A	N/A	N/A	$6,264.00	D2	CLARIION
CX3-20-40MVA	CX3-20 TO CX3-40 MIRRORVIEW A UPGRADE LI	$15,840.00	30.5%	$11,008.80	$2,851.20	N/A	N/A	N/A	N/A	$2,851.20	D2	CLARIION
CX3-20-40MVAL	CX3-20 TO CX3-40 MIRRORVIEW UPG LIC	$27,600.00	30.5%	$19,182.00	$4,968.00	N/A	N/A	N/A	N/A	$4,968.00	D2	CLARIION
CX3-20-40MVS	CX3-20 TO CX3-40 MV/S UPGRADE LICENSE	$21,000.00	30.5%	$14,595.00	$3,780.00	N/A	N/A	N/A	N/A	$3,780.00	D2	CLARIION
CX3-20-40NQM	NQM Upg CX3-20 TO CX3-40	$13,800.00	30.5%	$9,591.00	$2,484.00	N/A	N/A	N/A	N/A	$2,484.00	D2	CLARIION
CX3-20-40SC	CX3-20 TO CX3-40 SC UPGRADE LICENSE	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D2	CLARIION
CX3-20-40SV	CX3-20 TO CX3-40 SV UPGRADE LICENSE	$10,440.00	30.5%	$7,255.80	$1,879.20	N/A	N/A	N/A	N/A	$1,879.20	D2	CLARIION
CX3-20-40WG	CX3-20 TO CX3-40 NAVI WORKGROUP UPGRADE	$12,900.00	30.5%	$8,965.50	$2,322.00	N/A	N/A	N/A	N/A	$2,322.00	D2	CLARIION
CX3-20C	CX3-20C SPE FACTORY INST	$16,700.00	30.5%	$11,606.50	$1,670.00	$1,169.00	N/A	$1,503.00	N/A	$2,337.96	B	CLARIION
CX3-20C-FD	CX3-20C SPE-FIELD INSTALL	$16,700.00	30.5%	$11,606.50	$1,670.00	$1,169.00	N/A	$1,503.00	N/A	$2,337.96	B	CLARIION
CX3-20CUST	CX3-20 CUSTOMER INSTALLABLE ARRAY	$0.00	30.5%	$0.00	$1,470.00	$1,029.00	N/A	$1,323.00	N/A	$2,057.88	B	CLARIION
CX3-20-CX3-40	CX3-20 UPGRADE TO MODEL CX3-40	$34,000.00	30.5%	$23,630.00	$3,400.00	$2,380.00	N/A	$3,060.00	N/A	$4,759.80	B	CLARIION
CX3-20F	CX3-20 SPE- FC FACTORY INSTALL	$16,700.00	30.5%	$11,606.50	$1,670.00	$1,169.00	N/A	$1,503.00	N/A	$2,337.96	B	CLARIION
CX3-20F-40F	UPGRADE FROM CX3-20F TO MODEL CX3-40F	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX3-20FD	CX3-20 SPE-FIELD INSTALL	$16,700.00	30.5%	$11,606.50	$1,670.00	$1,169.00	N/A	$1,503.00	N/A	$2,337.96	B	CLARIION
CX3-20FDC-FD	CX3-20 SPE DC FIELD INSTALL	$22,700.00	30.5%	$15,776.50	$2,270.00	$1,589.00	N/A	$2,043.00	N/A	$3,177.84	B	CLARIION
CX3-20F-FD	CX3-20 SPE- FC FIELD INSTALL	$16,700.00	30.5%	$11,606.50	$1,670.00	$1,169.00	N/A	$1,503.00	N/A	$2,337.96	B	CLARIION
CX3-20NQM	NQM Upg CX300 TO CX3-20	$6,000.00	30.5%	$4,170.00	$1,080.00	N/A	N/A	N/A	N/A	$1,080.00	D2	CLARIION
CX3-20SV	CX300 TO CX3-20 SV UPGRADE LICENSE	$5,940.00	30.5%	$4,128.30	$1,069.20	N/A	N/A	N/A	N/A	$1,069.20	D2	CLARIION
CX32-612KIT	BACK REV DOC KIT 03.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX32C-508KIT	CX3-20C FOE 03.22 DOC KIT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX32C-FL508	BACK REV FLARE OE 03.22	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX32C-FL612	BACK REV FLARE OE 03.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX32C-KIT	CX3-20C DOCS AND RTU KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX32FDC-FL612	BACK REV FLARE OE 03.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX32F-FL612	BACK REV FLARE OE 03.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX32-FL508	BACK REV FLARE OE 03.22	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX3-2U-FILLER	2U CX3 FILLER PANEL FOR 40U RACK	$30.00	30.5%	$20.85	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX3-3U-FILLER	3U CX3 FILLER PANEL FOR 40U RACK	$40.00	30.5%	$27.80	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX3-40	CX3-40 SPE-FACTORY INSTAL	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX3-40-3-40C	MODEL CX3-40 UPGRADE TO MODEL CX3-40C	$21,500.00	30.5%	$14,942.50	$2,150.00	$1,505.00	N/A	$1,935.00	N/A	$3,009.84	B	CLARIION
CX3-40-3-40F	MODEL CX3-40 UPGRADE TO MODEL CX3-40F	$13,500.00	30.5%	$9,382.50	$1,350.00	$945.00	N/A	$1,215.00	N/A	$1,889.88	B	CLARIION
CX3-40C	CX3-40C SPE-FACTORY INSTA	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX3-40C-FD	CX3-40C SPE-FIELD INSTALL	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX3-40F	CX3-40F SPE FC FACTORY INSTALL	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX3-40F-3-80	UPGRADE FROM CX3-40F TO MODEL CX3-80	$83,500.00	30.5%	$58,032.50	$8,350.00	$5,845.00	N/A	$7,515.00	N/A	$11,689.56	B	CLARIION
CX3-40FD	CX3-40 SPE-FLD INSTAL	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CX3-40FDC-FD	CX3-40F SPE DC FIELD INSTALL	$48,300.00	30.5%	$33,568.50	$4,830.00	$3,381.00	N/A	$4,347.00	N/A	$6,761.76	B	CLARIION
CX3-40F-FD	CX3-40F SPE FC FIELD INSTALL	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX3-412C	CONVERT CX3-10C TO CX4-120C ARRAY	$12,250.00	30.5%	$8,513.75	$1,225.00	$857.50	N/A	$1,103.00	N/A	$1,225.00	B	CLARIION
CX3-412C8	CONVERT CX3-10C TO CX4-120C8 ARRAY	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$1,260.00	N/A	$1,400.00	B	CLARIION
CX3-412C8X	CONVERT CX3-10C TO CX4-120C8X ARRAY	$24,000.00	30.5%	$16,680.00	$2,400.00	$1,680.00	N/A	$2,160.00	N/A	$2,400.00	B	CLARIION
CX3-424C	CONVERT CX3-10/20 TO CX4-240C	$24,100.00	30.5%	$16,749.50	$2,410.00	$1,687.00	N/A	$2,169.00	N/A	$2,410.00	B	CLARIION
CX3-424C8	CONVERT CX3-10/20 MODEL TO CX4-240C8	$25,850.00	30.5%	$17,965.75	$2,585.00	$1,809.50	N/A	$2,327.00	N/A	$2,585.00	B	CLARIION
CX3-424C8X	CONVERT CX3-10/20 MODEL TO CX4-240C8X	$35,850.00	30.5%	$24,915.75	$3,585.00	$2,509.50	N/A	$3,227.00	N/A	$3,585.00	B	CLARIION
CX3-424C-DC	CONVERT CX3-20FDC TO CX4-240CDC	$30,100.00	30.5%	$20,919.50	$3,010.00	$2,107.00	N/A	$2,709.00	N/A	$3,010.00	B	CLARIION
CX3-448C	CONVERT CX3-10/20/40 TO CX4-480C	$55,575.00	30.5%	$38,624.63	$5,557.50	$3,890.25	N/A	$5,002.00	N/A	$5,557.50	B	CLARIION
CX3-448C8	CONVERT CX3-10/20/40 TO CX4-480C8	$59,075.00	30.5%	$41,057.13	$5,907.50	$4,135.25	N/A	$5,317.00	N/A	$5,907.50	B	CLARIION
CX3-448C8X	CONVERT CX3-10/20/40 TO CX4-480C8X	$69,075.00	30.5%	$48,007.13	$6,907.50	$4,835.25	N/A	$6,217.00	N/A	$6,907.50	B	CLARIION
CX3-448C-DC	CX4 CONV KIT CX3-20F/40FDC TO CX4-480CDC	$80,100.00	30.5%	$55,669.50	$8,010.00	$5,607.00	N/A	$7,209.00	N/A	$8,010.00	B	CLARIION
CX345-40SV	CX3/4/500 TO CX3-40 SV UPGRADE LICENSE	$10,440.00	30.5%	$7,255.80	$1,879.20	N/A	N/A	N/A	N/A	$1,879.20	D2	CLARIION
CX345-80SV	CX3/4/500 TO CX3-80 SV UPGRADE LICENSE	$13,050.00	30.5%	$9,069.75	$2,349.00	N/A	N/A	N/A	N/A	$2,349.00	D2	CLARIION
CX34-612KIT	BACK REV DOC KIT 03.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX3-496C	CONVERT CX3-10/20/40 TO CX4-960C	$93,075.00	30.5%	$64,687.13	$9,307.50	$6,515.25	N/A	$8,377.00	N/A	$9,307.50	B	CLARIION
CX3-496C8	CONVERT CX3-10/20/40 TO CX4-960C8	$96,575.00	30.5%	$67,119.63	$9,657.50	$6,760.25	N/A	$8,692.00	N/A	$9,657.50	B	CLARIION
CX3-496C8X	CONVERT CX3-10/20/40 TO CX4-960C8X ARRAY	$106,575.00	30.5%	$74,069.63	$10,657.50	$7,460.25	N/A	$9,592.00	N/A	$10,657.50	B	CLARIION
CX34C-508KIT	CX3-40C FOE 03.22 DOC KIT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX34C-FL508	BACK REV FLARE OE 03.22	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX34C-FL612	BACK REV FLARE OE 03.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX34C-KIT	CS3-40C DOCS AND RTU KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX34FDC-FL612	BACK REV FLARE OE 03.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX34F-FL612	BACK REV FLARE OE 3.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX34F-KIT	CX3-40F DOCS AND RTU KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
CX34-FL508	BACK REV FLARE OE 03.22	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX35-40NQM	NQM Upg CX300/500 TO CX3-40	$13,800.00	30.5%	$9,591.00	$2,484.00	N/A	N/A	N/A	N/A	$2,484.00	D2	CLARIION
CX35-424C	CONVERT CX300X/CX500X TO CX4-240C	$24,100.00	30.5%	$16,749.50	$2,410.00	$1,687.00	N/A	$2,169.00	N/A	$2,410.00	B	CLARIION
CX35-424C8	CONVERT CX300X/CX500X TO CX4-240C8	$25,850.00	30.5%	$17,965.75	$2,585.00	$1,809.50	N/A	$2,327.00	N/A	$2,585.00	B	CLARIION
CX35-424C8X	CONVERT CX300X/CX500X TO CX4-240C8X	$35,850.00	30.5%	$24,915.75	$3,585.00	$2,509.50	N/A	$3,227.00	N/A	$3,585.00	B	CLARIION
CX35-424C-DC	DC CX4 CONVKIT CX-2D300/500 TO CX4-240CD	$30,100.00	30.5%	$20,919.50	$3,010.00	$2,107.00	N/A	$2,709.00	N/A	$3,010.00	B	CLARIION
CX35-448C	CONVERT CX300X/CX500X TO CX4-480C	$55,575.00	30.5%	$38,624.63	$5,557.50	$3,890.25	N/A	$5,002.00	N/A	$5,557.50	B	CLARIION
CX35-448C8	CONVERT CX300X/CX500X TO CX4-480C8	$59,075.00	30.5%	$41,057.13	$5,907.50	$4,135.25	N/A	$5,317.00	N/A	$5,907.50	B	CLARIION
CX35-448C8X	CONVERT CX300X/CX500X TO CX4-480C8X	$69,075.00	30.5%	$48,007.13	$6,907.50	$4,835.25	N/A	$6,217.00	N/A	$6,907.50	B	CLARIION
CX35-448C-DC	DC CX4 CONVKIT FOR CX-2D500 TO CX4-480CD	$80,100.00	30.5%	$55,669.50	$8,010.00	$5,607.00	N/A	$7,209.00	N/A	$8,010.00	B	CLARIION
CX35-496C	CONVERT CX300X/CX500X TO CX4-960C	$93,075.00	30.5%	$64,687.13	$9,307.50	$6,515.25	N/A	$8,377.00	N/A	$9,307.50	B	CLARIION
CX35-496C8	CONVERT CX300X/CX500X TO CX4-960C8	$96,575.00	30.5%	$67,119.63	$9,657.50	$6,760.25	N/A	$8,692.00	N/A	$9,657.50	B	CLARIION
CX35-496C8X	CONVERT CX300X/CX500X TO CX4-960C8X	$106,575.00	30.5%	$74,069.63	$10,657.50	$7,460.25	N/A	$9,592.00	N/A	$10,657.50	B	CLARIION
CX37315-15	CX300 BUNDLE-15 73GB 15K	$24,150.00	30.5%	$16,784.25	$2,415.00	$1,690.50	N/A	$2,174.00	N/A	$2,525.90	B	CLARIION
CX37315-15FD	CX300 BUNDLE-15 73GB 15K	$24,150.00	30.5%	$16,784.25	$2,415.00	$1,690.50	N/A	$2,174.00	N/A	$2,525.90	B	CLARIION
CX3-80	CX3-80 SPE FAC INSTALL	$83,500.00	30.5%	$58,032.50	$8,350.00	$5,845.00	N/A	$7,515.00	N/A	$11,689.56	B	CLARIION
CX3-80CRU	MODEL CX3-80 SPARE KIT	$2,000.00	30.5%	$1,390.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX3-80FD	CX3-80 SPE FLD INSTALL	$83,500.00	30.5%	$58,032.50	$8,350.00	$5,845.00	N/A	$7,515.00	N/A	$11,689.56	B	CLARIION
CX3-80N	CX3-80 NEBS SPE FAC INSTALL	$83,500.00	30.5%	$58,032.50	$8,350.00	$5,845.00	N/A	$7,515.00	N/A	$11,689.56	B	CLARIION
CX3-80N-FD	CX3-80 NEBS SPE FIELD INSTALL	$83,500.00	30.5%	$58,032.50	$8,350.00	$5,845.00	N/A	$7,515.00	N/A	$11,689.56	B	CLARIION
CX38-496C	CONVERT CX3-80 TO CX4-960C ARRAY	$93,075.00	30.5%	$64,687.13	$9,307.50	$6,515.25	N/A	$8,377.00	N/A	$9,307.50	B	CLARIION
CX38-496C8	CONVERT CX3-80 TO CX4-960C8 ARRAY	$96,575.00	30.5%	$67,119.63	$9,657.50	$6,760.25	N/A	$8,692.00	N/A	$9,657.50	B	CLARIION
CX38-496C8X	CONVERT CX3-80 TO CX4-960C8X ARRAY	$106,575.00	30.5%	$74,069.63	$10,657.50	$7,460.25	N/A	$9,592.00	N/A	$10,657.50	B	CLARIION
CX38-612KIT	BACK REV DOC KIT 03.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX38-FL508	BACK REV FLARE OE 03.22	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX38-FL612	BACK REV FLARE OE 03.24	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX38-KIT	CX3-80 DOCS AND RTU KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX3I146-15	CX300I BUNDLE 15 146 GB	$26,055.00	30.5%	$18,108.23	$2,605.50	$1,823.85	N/A	$2,345.00	N/A	$3,648.24	B	CLARIION
CX3I146-15FD	CX300I BNDL 15 146 10K FD	$26,055.00	30.5%	$18,108.23	$2,605.50	$1,823.85	N/A	$2,345.00	N/A	$3,648.24	B	CLARIION
CX3I300-10	CX300I BUNDLE 10 300GB	$25,575.00	30.5%	$17,774.63	$2,557.50	$1,790.25	N/A	$2,302.00	N/A	$3,581.04	B	CLARIION
CX3I300-10FD	CX300I BUNDLE 10 300GB FD	$25,575.00	30.5%	$17,774.63	$2,557.50	$1,790.25	N/A	$2,302.00	N/A	$3,581.04	B	CLARIION
CX3I7315-15	CX300I BUNDLE 15 73GB 15K	$25,255.00	30.5%	$17,552.23	$2,525.50	$1,767.85	N/A	$2,273.00	N/A	$3,536.28	B	CLARIION
CX3I7315-15FD	CX300I BNDL 15 73GB 15KFD	$25,255.00	30.5%	$17,552.23	$2,525.50	$1,767.85	N/A	$2,273.00	N/A	$2,525.90	B	CLARIION
CX3-LP010-15	CX3 FACTORY DAE BNDL W/ 15 1TB SATA 5400	$31,025.00	30.5%	$21,562.38	$3,102.50	$2,171.75	N/A	$2,792.00	N/A	$3,102.50	B	CLARIION
CX3LP010-15F	DAE BNDL W/ 15 1TB SATA 5400 RPM DRIVES	$31,025.00	30.5%	$21,562.38	$3,102.50	$2,171.75	N/A	$2,792.00	N/A	$3,102.50	B	CLARIION
CX3-LP010-15U	CX3 UPGRADE DAE BNDL W/ 15 1TB SATA 5400	$31,120.00	30.5%	$21,628.40	$3,112.00	$2,178.40	N/A	$2,801.00	N/A	$3,112.00	B	CLARIION
CX3-SPS	CX3-10 OPTIONAL SECOND SPS FACT INSTALL	$900.00	30.5%	$625.50	$90.00	$63.00	N/A	$81.00	N/A	$90.00	B	CLARIION
CX3-SPS-FD	CX3-10 OPTIONAL SPS - FIELD INSTALL	$900.00	30.5%	$625.50	$90.00	$63.00	N/A	$81.00	N/A	$90.00	B	CLARIION
CX400	CX400 DPE RACK MT & DUAL SPS	$43,000.00	30.5%	$29,885.00	$4,300.00	N/A	N/A	$0.00	N/A	$6,019.80	B	CLARIION
CX400-CX500	CX400 TO CX500 UPGRADE	$22,400.00	30.5%	$15,568.00	$2,240.00	$1,568.00	N/A	$2,016.00	N/A	$3,135.84	B	CLARIION
CX400-CX600	CX400 TO CX600 UPGRADE	$71,300.00	30.5%	$49,553.50	$7,130.00	N/A	N/A	$0.00	N/A	$9,981.60	B	CLARIION
CX400-FD	FIELD INSTALL CX400 DPE & DUAL SPSS	$43,000.00	30.5%	$29,885.00	$4,300.00	N/A	N/A	$0.00	N/A	$6,019.80	B	CLARIION
CX400-FL303	FLARE OS UPDATE 303	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
CX400-FL308	FLARE OS UPDATE 02.05	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
CX400-FL402	BACK REV FLARE RELEASE 13	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX400-KIT	CX400 DOCS & RTU	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4-120C	CX4-120C SPE WITH SINGLE SPS	$0.00	30.5%	$0.00	$973.20	$681.24	N/A	$876.00	N/A	$973.20	B	CLARIION
CX4-120C8	CX4-120 COMBO (8GBFC- 1GBISCSI) W 1 SPS	$0.00	30.5%	$0.00	$1,125.70	$787.99	N/A	$1,013.00	N/A	$1,125.70	B	CLARIION
CX4-120C8DC	CX4-120 DC SPE COMBO (8GFC - 1G ISCSI)	$0.00	30.5%	$0.00	$1,953.70	$1,367.59	N/A	$1,758.00	N/A	$1,953.70	B	CLARIION
CX4-120C8X	CX4120C8X SPE (8 GBFC- 10GBISCSI) W1SPS	$0.00	30.5%	$0.00	$1,998.70	$1,399.09	N/A	$1,799.00	N/A	$1,998.70	B	CLARIION
CX4-120C8XDC	CX4-120C8X DC (8GBFC-10GBISCSI)NO SPS	$0.00	30.5%	$0.00	$2,063.70	$1,444.59	N/A	$1,857.00	N/A	$2,063.70	B	CLARIION
CX4-120CDC	CX4-120 DC SPE	$0.00	30.5%	$0.00	$1,453.20	$1,017.24	N/A	$1,308.00	N/A	$1,453.20	B	CLARIION
CX4-120FCOEOP	CX4-120 (120 DRIVE) 8GFC-FCOE OPTICAL	$0.00	30.5%	$0.00	$1,225.70	$857.99	N/A	$1,103.00	N/A	$1,225.70	B	CLARIION
CX4-120FCOETW	CX4120 SPE 120 DRIVE 8GFC-FCOE TWINAXACT	$0.00	30.5%	$0.00	$1,045.70	$731.99	N/A	$941.00	N/A	$1,045.70	B	CLARIION
CX4-12-24-96C	CONVERT CX4-120C & 240C TO CX4-960C	$93,075.00	30.5%	$64,687.13	$9,307.50	$6,515.25	N/A	$8,377.00	N/A	$9,307.50	B	CLARIION
CX412-24C	CONVERT CX4-120C TO CX4-240C	$24,100.00	30.5%	$16,749.50	$2,410.00	$1,687.00	N/A	$2,169.00	N/A	$2,410.00	B	CLARIION
CX412-24C-DC	DC CX4 CONV CX4-120CDC TO CX4-240CDC	$30,100.00	30.5%	$20,919.50	$3,010.00	$2,107.00	N/A	$2,709.00	N/A	$3,010.00	B	CLARIION
CX412-48C	CONVERT CX4-120C TO CX4-480C ARRAY	$55,575.00	30.5%	$38,624.63	$5,557.50	$3,890.25	N/A	$5,002.00	N/A	$5,557.50	B	CLARIION
CX412-48C-DC	CONVERSION FOR CX4-120CDC TO CX4-480CDC	$80,100.00	30.5%	$55,669.50	$8,010.00	$5,607.00	N/A	$7,209.00	N/A	$8,010.00	B	CLARIION
CX412CDC-KIT	CX4-120CDC DOCS & RTU & PPATH FOR DC	$0.00	30.5%	$0.00	$259.00	N/A	N/A	N/A	N/A	$259.00	D3	CLARIION
CX412C-KIT	CX4-120 DOCS COMMON RTU & POWERPATH	$0.00	30.5%	$0.00	$259.00	N/A	N/A	N/A	N/A	$259.00	D3	CLARIION
CX4-1U-FILLER	1U CX4 FILLER PANEL FOR 40U RACK	$50.00	30.5%	$34.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX4-240C	CX4-240C SPE WITH REDUNDANT SPS	$0.00	30.5%	$0.00	$1,992.00	$1,394.40	N/A	$1,793.00	N/A	$1,992.00	B	CLARIION
CX4-240C8	CX4-240 COMBO(8GBFC- 1GBISCSI) W 2 SPS	$0.00	30.5%	$0.00	$2,136.50	$1,495.55	N/A	$1,923.00	N/A	$2,136.50	B	CLARIION
CX4-240C8DC	CX4-240 DC SPE COMBO (8G FC - 1 G ISCSI)	$0.00	30.5%	$0.00	$3,450.00	$2,415.00	N/A	$3,105.00	N/A	$3,450.00	B	CLARIION
CX4-240C8X	CX4-240C8X SPE (8GBFC-10GBISCSI) W 2SPS	$0.00	30.5%	$0.00	$2,963.00	$2,074.10	N/A	$2,667.00	N/A	$2,963.00	B	CLARIION
CX4-240C8XDC	CX4-240 DC PWR SPE(8GBFC-10GBISCSI)NO SP	$0.00	30.5%	$0.00	$3,119.00	$2,183.30	N/A	$2,807.00	N/A	$3,119.00	B	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CX4-240CDC	CX4-240C DC SPE	$0.00	30.5%	$0.00	$2,488.00	$1,741.60	N/A	$2,239.00	N/A	$2,488.00	B	CLARIION
CX4-240C-ISW	CX4-240C IBM INFOSPHERE DATA WAREHOUSE	$24,100.00	30.5%	$16,749.50	$2,410.00	$1,687.00	N/A	$2,169.00	N/A	$2,410.00	B	CLARIION
CX4-240FCOEOP	CX4-240 (240 DRIVE) 8GFC-FCOE OPTICAL	$0.00	30.5%	$0.00	$2,236.50	$1,565.55	N/A	$2,013.00	N/A	$2,236.50	B	CLARIION
CX4-240FCOETW	CX4240 SPE (240 DRIVE)8GFC-FCOE TWINAX	$0.00	30.5%	$0.00	$2,056.50	$1,439.55	N/A	$1,851.00	N/A	$2,056.50	B	CLARIION
CX424-48C	CONVERT CX4-240C TO CX4-480C ARRAY	$55,575.00	30.5%	$38,624.63	$5,557.50	$3,890.25	N/A	$5,002.00	N/A	$5,557.50	B	CLARIION
CX424-48C-DC	DC CX4 CONV FOR CX4-240CDC TO 480CDC	$80,100.00	30.5%	$55,669.50	$8,010.00	$5,607.00	N/A	$7,209.00	N/A	$8,010.00	B	CLARIION
CX424CDC-KIT	CX4-240CDC DOCS COMMON RTU & GUIDE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
CX42U-DAEPAIR	TWO CX4-4PDAE FOR USE WITH CX42U RACK	$11,800.00	30.5%	$8,201.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4-2U-FILLER	2U CX4 FILLER PANEL FOR 40U RACK	$60.00	30.5%	$41.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX-42URK14DAE	CX 42U DENSE RACK - 14 DAE CAPABLE	$14,000.00	30.5%	$9,730.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-42URK26DAE	CX 42U DENSE RACK - 26 DAE CAPABLE	$20,000.00	30.5%	$13,900.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4-3U-FILLER	3U CX4 FILLER PANEL FOR 40U RACK	$70.00	30.5%	$48.65	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX4-480C	CX4-480C SPE	$0.00	30.5%	$0.00	$4,063.50	$2,844.45	N/A	$3,657.00	N/A	$4,063.50	B	CLARIION
CX4-480C8	CX4480 SPE (8GBFC- 1GBISCSI) W 2 SPS	$0.00	30.5%	$0.00	$4,319.50	$3,023.65	N/A	$3,888.00	N/A	$4,319.50	B	CLARIION
CX4-480C8DC	CX4-480 DC SPE COMBO (8G FC - 1G ISCSI)	$0.00	30.5%	$0.00	$6,881.50	$4,817.05	N/A	$6,193.00	N/A	$6,881.50	B	CLARIION
CX4-480C8X	CX4-480C8X SPE (8GBFC-10GBISCSI) W 2SPS	$0.00	30.5%	$0.00	$5,051.00	$3,535.70	N/A	$4,546.00	N/A	$5,051.00	B	CLARIION
CX4-480C8XDC	CX4-480C8X DC SPE 8GBFC 10GBISCSI NO SPS	$0.00	30.5%	$0.00	$5,871.40	$4,109.98	N/A	$5,284.00	N/A	$5,871.40	B	CLARIION
CX4-480CDC	CX4-480C DC SPE	$0.00	30.5%	$0.00	$4,393.00	$3,075.10	N/A	$3,954.00	N/A	$4,393.00	B	CLARIION
CX4-480FCOEOP	CX4-480 SPE COMBO 8GBFC-FCOE OPT	$0.00	30.5%	$0.00	$4,419.50	$3,093.65	N/A	$3,978.00	N/A	$4,419.50	B	CLARIION
CX4-480FCOETW	CX4-480 (480 DRIVE) 8GBFC-FCOE TWINAX	$0.00	30.5%	$0.00	$4,239.50	$2,967.65	N/A	$3,816.00	N/A	$4,239.50	B	CLARIION
CX448-96C	CONVERT CX4-480C TO CX4-960C ARRAY	$93,075.00	30.5%	$64,687.13	$9,307.50	$6,515.25	N/A	$8,377.00	N/A	$9,307.50	B	CLARIION
CX448CDC-KIT	CX4-480 DOCS COMMON RTU & GUIDE FOR DC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
CX4-4DDAE	CX4 ULTRAPOINT DC ARRAY EXPANSION	$7,900.00	30.5%	$5,490.50	$790.00	$553.00	N/A	$711.00	N/A	$790.00	B	CLARIION
CX4-4PDAE	4G DAE FACTORY OR FIELD INSTALL	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$590.00	B	CLARIION
CX4-500-CX700	CX400 OR 500 UP TO CX700	$65,500.00	30.5%	$45,522.50	$6,550.00	$4,585.00	N/A	$5,895.00	N/A	$9,169.68	B	CLARIION
CX45-40MVA	CX4/500 TO CX3-40 MV/A UPGRADE LICENSE	$15,840.00	30.5%	$11,008.80	$2,851.20	N/A	N/A	N/A	N/A	$2,851.20	D2	CLARIION
CX45-40MVAL	CX4/500 TO CX340 MVIEW BUNDLE UPG LIC	$27,600.00	30.5%	$19,182.00	$4,968.00	N/A	N/A	N/A	N/A	$4,968.00	D2	CLARIION
CX45-40MVS	CX4/500 TO CX3-40 MV/S UPGRADE LICENSE	$21,000.00	30.5%	$14,595.00	$3,780.00	N/A	N/A	N/A	N/A	$3,780.00	D2	CLARIION
CX45-40SC	CX4/500 TO CX3-40 SC UPGRADE LICENSE	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D2	CLARIION
CX45-80MVA	CX4/500 TO CX3-80 MV/A UPGRADE LICENSE	$19,800.00	30.5%	$13,761.00	$3,564.00	N/A	N/A	N/A	N/A	$3,564.00	D2	CLARIION
CX45-80MVAL	CX4/500 TO CX3-80 MVIEW UPGRADE LICENSE	$34,560.00	30.5%	$24,019.20	$6,220.80	N/A	N/A	N/A	N/A	$6,220.80	D2	CLARIION
CX45-80MVS	CX4/500 TO CX3-80 MV/S UPGRADE LICENSE	$26,250.00	30.5%	$18,243.75	$4,725.00	N/A	N/A	N/A	N/A	$4,725.00	D2	CLARIION
CX45-80SC	CX4/500 TO CX3-80 SAN COPY U/G LICENSE	$23,250.00	30.5%	$16,158.75	$4,185.00	N/A	N/A	N/A	N/A	$4,185.00	D2	CLARIION
CX4-960ACPS	SPARE CX4-960 AC POWER SUPPLY	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4-960BLOWER	SPARE CX4-960 BLOWER	$190.00	30.5%	$132.05	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4-960C	CX4-960C SPE	$0.00	30.5%	$0.00	$6,805.50	$4,763.85	N/A	$6,125.00	N/A	$6,805.50	B	CLARIION
CX4-960C8	CX4-960 SPE 480 DRIVEREADY 8GBFC-1GBISCI	$0.00	30.5%	$0.00	$7,061.50	$4,943.05	N/A	$6,355.00	N/A	$7,061.50	B	CLARIION
CX4-960C8X	CX4960C8X SPE 480 READY(8GBFC-10ISCSI)	$0.00	30.5%	$0.00	$7,793.00	$5,455.10	N/A	$7,014.00	N/A	$7,793.00	B	CLARIION
CX4-960C-ISW	CX4-960C IBM INFOSPHERE DATA WAREHOUSE	$93,075.00	30.5%	$64,687.13	$9,307.50	$6,515.25	N/A	$8,377.00	N/A	$9,307.50	B	CLARIION
CX4-960EXPIO	EXPANSION IO MODULES FOR CX4-960	$20,000.00	30.5%	$13,900.00	$2,000.00	$1,400.00	N/A	$1,800.00	N/A	$2,000.00	B	CLARIION
CX4-960EXPIOU	UPGRADE EXPANSION IO MODULES FOR CX4-960	$20,000.00	30.5%	$13,900.00	$2,000.00	$1,400.00	N/A	$1,800.00	N/A	$2,000.00	B	CLARIION
CX4-960EXPSW	EXPANSION SW PACK FOR CX4-960	$30,000.00	30.5%	$20,850.00	$5,400.00	N/A	N/A	N/A	N/A	$5,400.00	D2	CLARIION
CX4-960FCOEOP	CX4960 SPE (480 READY) 8GBFC-FCOE OPT	$0.00	30.5%	$0.00	$7,161.50	$5,013.05	N/A	$6,445.00	N/A	$7,161.50	B	CLARIION
CX4-960FCOETW	CX4960 SPE (480 READY)8GBFC-FCOE TWAX	$0.00	30.5%	$0.00	$6,981.50	$4,887.05	N/A	$6,283.00	N/A	$6,981.50	B	CLARIION
CX4-960MGMTMD	SPARE CX4-960 SAN MGMT MODULE	$980.00	30.5%	$681.10	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4-ACPS	SPARE AC PS FOR CX4-120 CX4-240 CX4-480	$870.00	30.5%	$604.65	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4D-480C	MODEL-DATA PROCESSOR ENCLOSURE-NA-NA	$0.00	30.5%	$0.00	$5,557.50	$3,890.25	N/A	$5,002.00	N/A	$5,557.50	B	CLARIION
CX4D-480C8	CX4-480C8 SPE IN CX DENSE RACK	$0.00	30.5%	$0.00	$5,907.50	$4,135.25	N/A	$5,317.00	N/A	$5,907.50	B	CLARIION
CX4D-480C8X	CX4-480C8X SPE IN CX DENSE RACK	$0.00	30.5%	$0.00	$6,907.50	$4,835.25	N/A	$6,217.00	N/A	$6,907.50	B	CLARIION
CX4D-960C	CX4-960C SPE IN CX DENSE RACK	$0.00	30.5%	$0.00	$9,307.50	$6,515.25	N/A	$8,377.00	N/A	$9,307.50	B	CLARIION
CX4D-960C8	CX4-960C8 SPE IN CX DENSE RACK	$0.00	30.5%	$0.00	$9,657.50	$6,760.25	N/A	$8,692.00	N/A	$9,657.50	B	CLARIION
CX4D-960C8X	CX4-960C8X SPE IN CX DENSE RACK	$0.00	30.5%	$0.00	$10,657.50	$7,460.25	N/A	$9,592.00	N/A	$10,657.50	B	CLARIION
CX4-DCPS	SPARE DC PS FOR CX4-120/240/480 DC ARRY	$3,000.00	30.5%	$2,085.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-4DDAE-10FD	CX3-10 DAE OS DC FIELD INSTALL	$7,900.00	30.5%	$5,490.50	$790.00	$553.00	N/A	$711.00	N/A	$789.97	B	CLARIION
CX-4DDAE-20FD	CX3-20 DAE OS DC FIELD INSTALL	$7,900.00	30.5%	$5,490.50	$790.00	$553.00	N/A	$711.00	N/A	$1,105.92	B	CLARIION
CX-4DDAE-40FD	CX3-40DAE OS DC FIELD	$7,900.00	30.5%	$5,490.50	$790.00	$553.00	N/A	$711.00	N/A	$1,105.92	B	CLARIION
CX-4DDAE-FD	4G DAE DC FIELD INSTALL	$7,900.00	30.5%	$5,490.50	$790.00	$553.00	N/A	$711.00	N/A	$789.97	B	CLARIION
CX4-FL808	Manufacturing flag FL 4.28 instal	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX4-FL908	Manufacturing flag FL 4.29 instal	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX4-FRM-4UADJ	CX4-960 ADJUSTABLE RAILS FOR 4U SPE	$1,500.00	30.5%	$1,042.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-4G10-300	300GB 10K 4Gb FC	$1,345.00	30.5%	$934.78	$161.40	$112.98	N/A	$121.00	N/A	$205.99	B	CLARIION
CX-4G10-300U	300GB 10K 4Gb FC UPG	$0.00	30.5%	$0.00	$176.02	$122.76	N/A	$132.00	N/A	$205.99	B	CLARIION
CX-4G10-400	400GB 10K 4Gb FC	$1,850.00	30.5%	$1,285.75	$222.00	$155.40	N/A	$167.00	N/A	$280.99	B	CLARIION
CX-4G10-400U	400GB 10K 4Gb FC UPG	$0.00	30.5%	$0.00	$222.25	$155.00	N/A	$166.00	N/A	$280.99	B	CLARIION
CX-4G10-450	450GB 4GB 10K FIBRE CHANNEL DISK DRIVE	$0.00	30.5%	$0.00	$211.80	$148.26	N/A	$159.00	N/A	$211.80	B	CLARIION
CX-4G10-450U	450GB 4GB FC 10K DISK DRIVE	$0.00	30.5%	$0.00	$212.03	$147.87	N/A	$159.00	N/A	$212.03	B	CLARIION
CX-4G10-600	600GB 4GB FIBRE CHANNEL DISK DRIVE	$0.00	30.5%	$0.00	$259.20	$181.44	N/A	$194.00	N/A	$259.20	B	CLARIION
CX-4G10-600U	600GB 10K 4GB FC DISK DRIVE	$0.00	30.5%	$0.00	$259.14	$180.73	N/A	$194.00	N/A	$259.14	B	CLARIION
CX4G10S-600TU	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	$2,915.00	30.5%	$2,025.93	$259.14	$180.73	N/A	$194.00	N/A	$259.14	B	CLARIION
CX-4G10S-600U	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	$2,915.00	30.5%	$2,025.93	$259.14	$180.73	N/A	$194.00	N/A	$259.14	B	CLARIION
CX-4G15-146	146GB 15K 4GB FC	$0.00	30.5%	$0.00	$159.60	$111.72	N/A	$120.00	N/A	$196.99	B	CLARIION
CX-4G15-146U	146GB 15K 4GB FC UPG	$1,800.00	30.5%	$1,251.00	$160.02	$111.60	N/A	$120.00	N/A	$196.99	B	CLARIION
CX-4G15-300	300GB 15K 4GB FC	$0.00	30.5%	$0.00	$201.60	$141.12	N/A	$151.00	N/A	$324.99	B	CLARIION
CX-4G15-300TU	300GB 4GB FC 15K DISK DRIVE	$2,154.00	30.5%	$1,497.03	$191.49	$133.55	N/A	$143.00	N/A	$191.49	B	CLARIION
CX-4G15-300U	300GB 15K 4GB FC UPG	$2,154.00	30.5%	$1,497.03	$191.49	$133.55	N/A	$143.00	N/A	$324.99	B	CLARIION
CX-4G15-450	450GB 15K 4GB 520BPS FC DISK DRIVE	$0.00	30.5%	$0.00	$267.00	$186.90	N/A	$200.00	N/A	$267.00	B	CLARIION
CX-4G15-450TU	450GB 4GB FC 15K DISK DRIVE	$2,852.00	30.5%	$1,982.14	$253.54	$176.82	N/A	$190.00	N/A	$253.54	B	CLARIION
CX-4G15-450U	450GB 15K 4GB FC UPGRADE DISK DRIVE	$2,852.00	30.5%	$1,982.14	$253.54	$176.82	N/A	$190.00	N/A	$253.54	B	CLARIION
CX-4G15-600	600GB 15K 4GB FIBRE CHANNEL DISK DRIVE	$0.00	30.5%	$0.00	$330.60	$231.42	N/A	$248.00	N/A	$330.60	B	CLARIION
CX-4G15-600TU	600GB 4GB FC 15K DISK DRIVE	$3,530.00	30.5%	$2,453.35	$313.82	$218.86	N/A	$235.00	N/A	$313.82	B	CLARIION
CX-4G15-600U	600GB 15K 4GB FIBRE CHANNEL UPGRADE DISK	$3,530.00	30.5%	$2,453.35	$313.82	$218.86	N/A	$235.00	N/A	$313.82	B	CLARIION
CX-4G15-73	73GB 15K 4GB FC	$1,030.00	30.5%	$715.85	$123.60	$86.52	N/A	$93.00	N/A	$133.99	B	CLARIION
CX-4G15-73U	73GB 15K 4GB FC UPG	$0.00	30.5%	$0.00	$123.57	$86.18	N/A	$92.00	N/A	$133.99	B	CLARIION
CX4-ISW-FLARE	CX4 FLARE FOR IBM INFOSPHERE DATA WHOUSE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D2	CLARIION
CX4-LP010-15	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	$0.00	30.5%	$0.00	$1,897.50	$1,328.25	N/A	$1,708.00	N/A	$1,897.50	B	CLARIION
CX4-LP010-15U	DAE W/ 15 1TB SATA 5400RPM DRIVES U/G	$25,650.00	30.5%	$17,826.75	$2,565.00	$1,795.50	N/A	$2,309.00	N/A	$2,565.00	B	CLARIION
CX4-NPS	EMC PROFESSIONAL INSTALL NOT ORDERED	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX-4PDAE	4G DAE FACTORY INSTALL	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-4PDAE-20	CX3-20 DAE OS	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-4PDAE-20FD	CX3-20 DAE OS FIELD INST	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-4PDAE-40	CX3-40 DAE OS	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-4PDAE40F	CX3-40 DAE OS FACTORY INSTALLED	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-4PDAE-40FD	CX3-40 DAE OS FIELD INST	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CX-4PDAE40FFD	CX3-40F DAE OS FIELD INSTALLE	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-4PDAE-80	CX3-80 DAE OS FAC INSTALL	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-4PDAE-80FD	CX3-80 DAE OS FLD INSTALL	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX-4PDAE-FD	4G DAE FIELD INSTALL	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$589.98	B	CLARIION
CX4-RACK-40U	CX4 40U RACK	$4,200.00	30.5%	$2,919.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4-SFP	SPARE SFP FOR CX4 FC ARRAYS	$85.00	30.5%	$59.08	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4-SNMGTMD	SPARE CX4-120/240/480 SAN MGMT Module	$1,385.00	30.5%	$962.58	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4-SPE2U-ADJ	2U CX4 SPE ADJUST RAIL KIT 3-PTY RACKS	$85.00	30.5%	$59.08	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4-SPS	CX4-120 Optional Second SPS	$1,230.00	30.5%	$854.85	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX4SPTELCO-4U	CX4-960 TELCO RAILS FOR 4U SPE	$1,500.00	30.5%	$1,042.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX500	CX500 FC Array W 4GB MEM	$30,100.00	30.5%	$20,919.50	$3,010.00	$2,107.00	N/A	$2,709.00	N/A	$4,213.80	B	CLARIION
CX500-BAS	CX500 FC BASIC SVC	$25,320.00	30.5%	$17,597.40	$2,532.00	$1,772.40	N/A	$2,279.00	N/A	$3,544.68	B	CLARIION
CX500-BAS-FD	CX500 FC FLD BASIC SVC	$25,320.00	30.5%	$17,597.40	$2,532.00	$1,772.40	N/A	$2,279.00	N/A	$3,544.68	B	CLARIION
CX500-BSP	CX500 FC BAS PLUS SVC	$27,850.00	30.5%	$19,355.75	$2,785.00	$1,949.50	N/A	$2,507.00	N/A	$3,898.80	B	CLARIION
CX500-BSP-FD	CX500 FC FLD BAS PLUS SVC	$27,850.00	30.5%	$19,355.75	$2,785.00	$1,949.50	N/A	$2,507.00	N/A	$3,898.80	B	CLARIION
CX500-FD	CX500 FC 4G MEM FIELD INS	$30,100.00	30.5%	$20,919.50	$3,010.00	$2,107.00	N/A	$2,709.00	N/A	$4,213.80	B	CLARIION
CX500-FL402	BACK REV FLARE RELEASE 13	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX500-FL407	BACK REV FLARE 02.07.500	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX500-FL501	BACK REV FLARE OE 02.16	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX500I	CX500 W ISCSI	$30,100.00	30.5%	$20,919.50	$3,010.00	$2,107.00	N/A	$2,709.00	N/A	$4,213.80	B	CLARIION
CX500I-FD	CX500I 4GB WISCSI FLD	$30,100.00	30.5%	$20,919.50	$3,010.00	$2,107.00	N/A	$2,709.00	N/A	$4,213.80	B	CLARIION
CX500-KIT	CX500 DOCS & RTU	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX600	2Gb SPE	$47,800.00	30.5%	$33,221.00	$7,130.00	N/A	N/A	$4,302.00	N/A	$9,981.60	B	CLARIION
CX600-40DP	CX600 TO CX3-40 NAVI Dept Upg	$26,100.00	30.5%	$18,139.50	$4,698.00	N/A	N/A	N/A	N/A	$4,698.00	D2	CLARIION
CX600-40EN	CX600 TO CX3-40 NAVI Ent Upg Lic	$38,700.00	30.5%	$26,896.50	$6,966.00	N/A	N/A	N/A	N/A	$6,966.00	D2	CLARIION
CX600-40MVA	CX600 TO CX3-40 MV/A UPGRADE LICENSE	$15,840.00	30.5%	$11,008.80	$2,851.20	N/A	N/A	N/A	N/A	$2,851.20	D2	CLARIION
CX600-40MVAL	CX600 TO CX3-40 MIRRORVIEW BOTH UPGRADE	$27,600.00	30.5%	$19,182.00	$4,968.00	N/A	N/A	N/A	N/A	$4,968.00	D2	CLARIION
CX600-40MVS	CX600 TO CX3-40 MV/S UPGRADE LICENSE	$21,000.00	30.5%	$14,595.00	$3,780.00	N/A	N/A	N/A	N/A	$3,780.00	D2	CLARIION
CX600-40SC	CX600 TO CX3-40 SC UPGRADE LICENSE	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D2	CLARIION
CX600-40SV	CX600 TO CX3-40 SV UPGRADE LICENSE	$10,440.00	30.5%	$7,255.80	$1,879.20	N/A	N/A	N/A	N/A	$1,879.20	D2	CLARIION
CX600-40WG	CX600 TO CX3-40 NAVI WORKGROUP UPGRADE	$12,900.00	30.5%	$8,965.50	$2,322.00	N/A	N/A	N/A	N/A	$2,322.00	D2	CLARIION
CX600-CX3-40F	CX600 UPGRADE TO MODEL CX3-40F	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX600-CX700	CX600 TO CX700 UPGRADE	$46,400.00	30.5%	$32,248.00	$4,640.00	$3,248.00	N/A	$4,176.00	N/A	$6,495.72	B	CLARIION
CX600-FD	2Gb SPE FIELD INSTALL	$47,800.00	30.5%	$33,221.00	$7,130.00	N/A	N/A	$4,302.00	N/A	$9,981.60	B	CLARIION
CX600-FL303	FLARE OS UPDATE 303	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
CX600-FL308	FLARE OS UPDATE 02.05	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
CX600-FL402	BACK REV FLARE RELEASE 13	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX600-KIT	CX600 DOCS & RTU	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX6-7-80DP	CX6/700 TO CX3-80 NAVI Dept Upg	$32,640.00	30.5%	$22,684.80	$5,875.20	N/A	N/A	N/A	N/A	$5,875.20	D2	CLARIION
CX6-7-80EN	CX6/700 TO CX3-80 NAVI Ent Upg Lic	$48,360.00	30.5%	$33,610.20	$8,704.80	N/A	N/A	N/A	N/A	$8,704.80	D2	CLARIION
CX6-7-80MVA	CX6/700 TO CX3-80 MV/A UPGRADE LICENSE	$19,800.00	30.5%	$13,761.00	$3,564.00	N/A	N/A	N/A	N/A	$3,564.00	D2	CLARIION
CX6-7-80MVAL	CX6/700 TO CX3-80 MIRRORVIEW BOTH UPGRAD	$34,560.00	30.5%	$24,019.20	$6,220.80	N/A	N/A	N/A	N/A	$6,220.80	D2	CLARIION
CX6-7-80MVS	CX6/700 TO CX3-80 MV/S UPGRADE LICENSE	$26,250.00	30.5%	$18,243.75	$4,725.00	N/A	N/A	N/A	N/A	$4,725.00	D2	CLARIION
CX6-7-80SC	CX6/700 TO CX3-80 SC UPGRADE LICENSE	$23,250.00	30.5%	$16,158.75	$4,185.00	N/A	N/A	N/A	N/A	$4,185.00	D2	CLARIION
CX6-7-80SV	CX6/700 TO CX3-80 SV UPGRADE LICENSE	$13,050.00	30.5%	$9,069.75	$2,349.00	N/A	N/A	N/A	N/A	$2,349.00	D2	CLARIION
CX6-7-80WG	CX6/700 TO CX3-80 NAVI WORKGROUP UPGRADE	$16,140.00	30.5%	$11,217.30	$2,905.20	N/A	N/A	N/A	N/A	$2,905.20	D2	CLARIION
CX6-7-CX3-80	CX600 OR CX700 UPGRADE TO A CX3-80	$73,000.00	30.5%	$50,735.00	$7,300.00	$5,110.00	N/A	$6,570.00	N/A	$10,219.56	B	CLARIION
CX700	CX700 FC Array W 8GB MEM	$63,100.00	30.5%	$43,854.50	$6,310.00	$4,417.00	N/A	$5,679.00	N/A	$8,833.68	B	CLARIION
CX700-CX3-40F	UPGRADE FROM CX700 TO MODEL CX3-40F	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$5,921.76	B	CLARIION
CX700-FD	CX700 FC 8G MEM FIELD INS	$63,100.00	30.5%	$43,854.50	$6,310.00	$4,417.00	N/A	$5,679.00	N/A	$8,833.68	B	CLARIION
CX700-FL402	BACK REV FLARE RELEASE 13	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX700-FL407	BACK REV FLARE 02.07.700	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX700-FL501	BACK REV FLARE OE 02.16	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
CX700-KIT	CX700 DOCS & RTU	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX7-40DP	CX700 TO CX3-40 NAVI Dept Lic Upg	$23,520.00	30.5%	$16,346.40	$4,233.60	N/A	N/A	N/A	N/A	$4,233.60	D2	CLARIION
CX7-40EN	CX700 TO CX3-40 NAVI Ent Lic Upg	$34,800.00	30.5%	$24,186.00	$6,264.00	N/A	N/A	N/A	N/A	$6,264.00	D2	CLARIION
CX7-40MVA	CX700 TO CX3-40 MIRRORVIEW/A LICENSE UPG	$15,840.00	30.5%	$11,008.80	$2,851.20	N/A	N/A	N/A	N/A	$2,851.20	D2	CLARIION
CX7-40MVAL	CX700 TO CX3-40 MIRRORVIEW BUNDLE LICENS	$27,600.00	30.5%	$19,182.00	$4,968.00	N/A	N/A	N/A	N/A	$4,968.00	D2	CLARIION
CX7-40MVS	CX700 TO CX3-40 MIRRORVIEW/S LICENSE UPG	$21,000.00	30.5%	$14,595.00	$3,780.00	N/A	N/A	N/A	N/A	$3,780.00	D2	CLARIION
CX7-40NQM	CX700 TO CX3-40 NQM LICENSE UPGRADE	$13,800.00	30.5%	$9,591.00	$2,484.00	N/A	N/A	N/A	N/A	$2,484.00	D2	CLARIION
CX7-40SC	CX700 TO CX3-40 SAN COPY LICENSE UPGRADE	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D2	CLARIION
CX7-40SV	CX700 TO CX3-40 SNAPVIEW LICENSE UPGRADE	$10,440.00	30.5%	$7,255.80	$1,879.20	N/A	N/A	N/A	N/A	$1,879.20	D2	CLARIION
CX7-40WG	CX700 TO CX3-40 NAVI Wkg Lic Upg	$0.00	30.5%	$0.00	$2,322.00	N/A	N/A	N/A	N/A	$2,322.00	D2	CLARIION
CX7-448C	CONVERT CX700 TO CX4-480C ARRAY	$55,575.00	30.5%	$38,624.63	$5,557.50	$3,890.25	N/A	$5,002.00	N/A	$5,557.50	B	CLARIION
CX7-448C8	CONVERT CX700 TO CX4-480C8 ARRAY	$59,075.00	30.5%	$41,057.13	$5,907.50	$4,135.25	N/A	$5,317.00	N/A	$5,907.50	B	CLARIION
CX7-448C8X	CONVERT CX700 TO CX4-480C8X ARRAY	$69,075.00	30.5%	$48,007.13	$6,907.50	$4,835.25	N/A	$6,217.00	N/A	$6,907.50	B	CLARIION
CX7-496C	CONVERT CX700 TO CX4-960C ARRAY	$93,075.00	30.5%	$64,687.13	$9,307.50	$6,515.25	N/A	$8,377.00	N/A	$9,307.50	B	CLARIION
CX7-496C8	CONVERT CX700 TO CX4-960C8 ARRAY	$96,575.00	30.5%	$67,119.63	$9,657.50	$6,760.25	N/A	$8,692.00	N/A	$9,657.50	B	CLARIION
CX7-496C8X	CONVERT CX700 TO CX4-960C8X ARRAY	$106,575.00	30.5%	$74,069.63	$10,657.50	$7,460.25	N/A	$9,592.00	N/A	$10,657.50	B	CLARIION
CX7-80NQM	NQM UPGRADE CX700 TO CX3-80	$19,800.00	30.5%	$13,761.00	$3,564.00	N/A	N/A	N/A	N/A	$3,564.00	D2	CLARIION
CX-AF04-100	100GB 3.5 520BPS FLASH DRIVE 4GB FC	$0.00	30.5%	$0.00	$736.20	$515.34	N/A	$552.00	N/A	$736.20	B	CLARIION
CX-AF04-100U	100GB FLASH DRIVE UPG	$7,865.00	30.5%	$5,466.18	$699.20	$487.63	N/A	$523.00	N/A	$699.20	B	CLARIION
CX-AF04-200	200GB 3.5 520BPS FLASH DRIVE 4GB FC	$0.00	30.5%	$0.00	$1,328.40	$929.88	N/A	$996.00	N/A	$1,328.40	B	CLARIION
CX-AF04-200U	200GB FLASH DRIVE UPGRADE MODEL	$14,205.00	30.5%	$9,872.48	$1,262.82	$880.71	N/A	$945.00	N/A	$1,262.82	B	CLARIION
CX-AT05-250	250GB PATA 5400RPM	$950.00	30.5%	$660.25	$114.00	$79.80	N/A	$86.00	N/A	$114.00	B	CLARIION
CX-AT05-250U	250GB PATA 5400RPM	$1,280.00	30.5%	$889.60	$113.79	$79.36	N/A	$85.00	N/A	$114.00	B	CLARIION
CX-AT05-320	ATA 320GB 5400RPM	$950.00	30.5%	$660.25	$114.00	$79.80	N/A	$86.00	N/A	$114.00	B	CLARIION
CXAT05-320-5	ATA 320GB 5400RPM 5PK	$4,750.00	30.5%	$3,301.25	$570.00	$399.00	N/A	$428.00	N/A	$569.98	B	CLARIION
CX-AT05-320U	ATA 320GB 5400RPM UPG	$1,280.00	30.5%	$889.60	$113.79	$79.36	N/A	$85.00	N/A	$114.00	B	CLARIION
CX-AT07-010	1000GB 7200RPM SATA II	$1,450.00	30.5%	$1,007.75	$174.00	$121.80	N/A	$131.00	N/A	$313.99	B	CLARIION
CX-AT07-010U	1000GB 7200RPM SATA II UPG	$0.00	30.5%	$0.00	$164.02	$114.39	N/A	$123.00	N/A	$314.99	B	CLARIION
CX-AT07-250	250GB 7200RPM SATA Drive	$950.00	30.5%	$660.25	$114.00	$79.80	N/A	$86.00	N/A	$114.00	B	CLARIION
CX-AT07-250U	250GB 7200RPM ATA DRIVE	$1,280.00	30.5%	$889.60	$113.79	$79.36	N/A	$85.00	N/A	$114.00	B	CLARIION
CX-AT07-500	500GB 7200RPM SATA DISK	$1,330.00	30.5%	$924.35	$159.60	$111.72	N/A	$120.00	N/A	$159.99	B	CLARIION
CX-AT07-500U	500GB 7200RPM SATA II UPG	$1,795.00	30.5%	$1,247.53	$159.58	$111.29	N/A	$119.00	N/A	$159.99	B	CLARIION
CX-AT07-750	750GB 7200RPM SATA II	$1,895.00	30.5%	$1,317.03	$227.40	$159.18	N/A	$171.00	N/A	$246.99	B	CLARIION
CX-AT07-750U	750GB 7200RPM SATA II UPG	$2,558.00	30.5%	$1,777.81	$227.41	$158.60	N/A	$170.00	N/A	$246.99	B	CLARIION
CX-CLARIX-960	CLARIX BADGE FOR CX4-960	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-FC04-073	73GB 4GB FIBRE CHANNEL EFD	$0.00	30.5%	$0.00	$975.60	$682.92	N/A	$732.00	N/A	$975.60	B	CLARIION
CX-FC04-073U	73GB 4GB FC EFD UPGRADE DRIVE	$0.00	30.5%	$0.00	$975.68	$680.45	N/A	$730.00	N/A	$975.68	B	CLARIION
CX-FC04-200	200GB 4GB FIBRE CHANNEL EFD	$0.00	30.5%	$0.00	$2,158.20	$1,510.74	N/A	$1,619.00	N/A	$2,158.20	B	CLARIION
CX-FC04-200U	200GB 4GB FC EFD UPG	$0.00	30.5%	$0.00	$2,158.49	$1,505.36	N/A	$1,615.00	N/A	$2,158.49	B	CLARIION
CX-FC04-400	400GB 4GB FIBRE CHANNEL EFD	$0.00	30.5%	$0.00	$3,699.60	$2,589.72	N/A	$2,775.00	N/A	$3,699.60	B	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CX-FC04-400U	400GB 4GB FIBRE CHANNEL EFD UPGRADE	$0.00	30.5%	$0.00	$3,700.46	$2,580.75	N/A	$2,768.00	N/A	$3,700.46	B	CLARIION
CX-FRAME-1UADJ	1U ADJUSTABLE RAIL KIT	$160.00	30.5%	$111.20	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX-FRAME-4UADJ	4U ADJUSTABLE RAIL KIT	$160.00	30.5%	$111.20	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX-FRAME-ADJ	CX DPEDAE ADJ RAIL KIT	$160.00	30.5%	$111.20	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-FRAME-PADJ	ADJUSTABLE RAILS 2PDAE	$150.00	30.5%	$104.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-LP05-010	1TB 5400RPM SATA II LOW POWER DISK DRIVE	$0.00	30.5%	$0.00	$151.80	$106.26	N/A	$114.00	N/A	$151.80	B	CLARIION
CX-LP05-010U	1TB 5400RPM SATA 3GB LOW PWR UG DRIVE	$0.00	30.5%	$0.00	$152.02	$106.02	N/A	$114.00	N/A	$152.02	B	CLARIION
CX-LP05-020	2TB 5400RPM SATA 4GB DISK DRIVE	$0.00	30.5%	$0.00	$280.20	$196.14	N/A	$210.00	N/A	$280.20	B	CLARIION
CX-LP05-020U	2TB 5400RPM SATA 3GB DISK DRIVE UPGRADE	$0.00	30.5%	$0.00	$292.04	$203.67	N/A	$218.00	N/A	$292.04	B	CLARIION
CX-M1GI-A	PAIR 1G ISCSI - TOTAL 4 FE PORTS	$0.00	30.5%	$0.00	$500.00	$350.00	N/A	$450.00	N/A	$500.00	B	CLARIION
CX-M1GI-U	UPGRADE PAIR 1G ISCSI - TOTAL 4 FE PORTS	$7,000.00	30.5%	$4,865.00	$700.00	$490.00	N/A	$630.00	N/A	$700.00	B	CLARIION
CX-M4GF-FE-A	ADDITIONAL PAIR 4G FC - TOTAL 8 FE PORTS	$0.00	30.5%	$0.00	$500.00	$350.00	N/A	$450.00	N/A	$500.00	B	CLARIION
CX-M4GF-FE-U	UPGRADE PAIR 4G FC - TOTAL 8 FE PORTS	$7,000.00	30.5%	$4,865.00	$700.00	$490.00	N/A	$630.00	N/A	$700.00	B	CLARIION
CX-M8GF-FE-A	8 GB FC FRONT END I/O MODULE PAIR	$0.00	30.5%	$0.00	$625.00	$437.50	N/A	$563.00	N/A	$625.00	B	CLARIION
CX-M8GF-FE-U	UPGRADE PAIR 8 GB FC - TOTAL 8 FE PORTS	$8,750.00	30.5%	$6,081.25	$875.00	$612.50	N/A	$788.00	N/A	$875.00	B	CLARIION
CX-MXGFCOEOPA	FCOE PAIR OPTICAL 2 PORT FCOE IO MODULE	$0.00	30.5%	$0.00	$600.00	$420.00	N/A	$540.00	N/A	$600.00	B	CLARIION
CX-MXGFCOEOPU	FCOE 1 PAIR ADD-ON 2 PORT OPT IO MODULE	$8,400.00	30.5%	$5,838.00	$840.00	$588.00	N/A	$756.00	N/A	$840.00	B	CLARIION
CX-MXGFCOETWA	FCOE 1 PAIR ADD-ON 2 PORT IO MOD TWIN AX	$0.00	30.5%	$0.00	$420.00	$294.00	N/A	$378.00	N/A	$420.00	B	CLARIION
CX-MXGFCOETWU	FCOE 1 PAIR ADD-ON 2PORT IO ACTIVETWINAX	$5,880.00	30.5%	$4,086.60	$588.00	$411.60	N/A	$529.00	N/A	$588.00	B	CLARIION
CX-MXGI-A	ADDON PAIR 10G ISCSI OPT 4 FE PORTS	$0.00	30.5%	$0.00	$1,500.00	$1,050.00	N/A	$1,350.00	N/A	$1,500.00	B	CLARIION
CX-MXGI-U	UPGRADE PAIR 10G ISCSI OPTICAL IO MODS	$21,000.00	30.5%	$14,595.00	$2,100.00	$1,470.00	N/A	$1,890.00	N/A	$2,100.00	B	CLARIION
CX-NEBS2-HWKT	CX LAN CABLE SURGE SUPPRESSOR KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-NEBS-HWKIT	AC NEBS CHASSIS MECH KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-OM3-100M	OM3 50/125 MICRON OPT CABLE LC- LC 100M	$570.00	30.5%	$396.15	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-OM3-10M	OM3 50/125 MICRON OPT CABLE LC- LC 10M	$290.00	30.5%	$201.55	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-OM3-1M	OM3 50/125 MICRON OPT CABLE LC- LC 1M	$230.00	30.5%	$159.85	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-OM3-30M	OM3 50/125 MICRON OPT CABLE LC- LC 30M	$310.00	30.5%	$215.45	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-OM3-3M	OM3 50/125 MICRON OPT CABLE LC- LC 3M	$250.00	30.5%	$173.75	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-OM3-50M	OM3 50/125 MICRON OPT CABLE LC- LC 50M	$390.00	30.5%	$271.05	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-OM3-5M	OM3 50/125 MICRON OPT CABLE LC- LC 5M	$260.00	30.5%	$180.70	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-PW40U-NIEC	40U CORD NA IEC 309-330P6	$3,500.00	30.5%	$2,432.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
CX-SA07-010	1000GB 7200RPM SATA II	$0.00	30.5%	$0.00	$198.60	$139.02	N/A	$149.00	N/A	$347.99	B	CLARIION
CX-SA07-010TU	1000GB 7200RPM SATA II UPG FOR 4G DAE	$2,020.00	30.5%	$1,403.90	$179.58	$125.24	N/A	$134.00	N/A	$179.58	B	CLARIION
CX-SA07-010U	1000GB 7200RPM SATA II UPG FOR 4G DAE	$2,020.00	30.5%	$1,403.90	$179.58	$125.24	N/A	$134.00	N/A	$347.99	B	CLARIION
CX-SA07-020	2TB 7200RPM SATA II DISK DRIVE	$0.00	30.5%	$0.00	$316.80	$221.76	N/A	$238.00	N/A	$316.80	B	CLARIION
CX-SA07-020TU	2000GB 7200RPM SATA II UPG FOR 4G DAE	$3,223.00	30.5%	$2,239.99	$286.52	$199.83	N/A	$214.00	N/A	$286.52	B	CLARIION
CX-SA07-020U	2TB 7200RPM 520BPS SATA	$3,223.00	30.5%	$2,239.99	$286.52	$199.83	N/A	$214.00	N/A	$286.52	B	CLARIION
CX-SA07-030TU	3000GB 7200RPM SATA II UPG FOR 4G DAE	$4,638.00	30.5%	$3,223.41	$412.32	$287.56	N/A	$308.00	N/A	$412.32	B	CLARIION
CX-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	$4,638.00	30.5%	$3,223.41	$412.32	$287.56	N/A	$308.00	N/A	$412.32	B	CLARIION
CX-SA07-500	500GB SATA II DISK FOR 4G DAE	$1,530.00	30.5%	$1,063.35	$183.60	$128.52	N/A	$138.00	N/A	$183.99	B	CLARIION
CX-SA07-500U	500GB 7200RPM SATA II UPG FOR 4G DAE	$2,065.00	30.5%	$1,435.18	$183.58	$128.03	N/A	$137.00	N/A	$183.99	B	CLARIION
CX-SA07-750	750GB 7200RPM SATA II	$1,895.00	30.5%	$1,317.03	$227.40	$159.18	N/A	$171.00	N/A	$261.99	B	CLARIION
CX-SA07-750U	750GB 7200RPM SATA II UPG FOR 4G DAE	$2,558.00	30.5%	$1,777.81	$227.41	$158.60	N/A	$170.00	N/A	$261.99	B	CLARIION
CX-SPS-2UADJ	2U SPS ADJUSTABLE RAIL KIT	$420.00	30.5%	$291.90	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
CX-SPS-ADJ	CX SPS ADJ RAIL KIT	$300.00	30.5%	$208.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
DAE	ARRAY EXPANSION NEW SYS	$5,400.00	30.5%	$3,753.00	$540.00	$378.00	N/A	$486.00	N/A	$539.98	B	CLARIION
DAEFLD	DAE FIELD UPGRADE	$5,400.00	30.5%	$3,753.00	$540.00	$378.00	N/A	$486.00	N/A	$539.98	B	CLARIION
DAE-LCC-UPG	CX-SERIES DAE LCC U/G	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
DL1000S5DAE	EDL 4G DAE W/(15) 1000GB 7.2K SATA DISKS	$0.00	30.5%	$0.00	$2,750.00	N/A	N/A	$2,475.00	N/A	$2,750.00	PH	CLARIION
DL1KBASE-DAE	EDL GEN4 BASE DAE W/1TB SATA DRIVES CONF	$28,370.00	30.5%	$19,717.15	$2,837.00	N/A	N/A	$2,553.00	N/A	$2,837.00	PH	CLARIION
DL210BA	P-CDL BASE ARRAY	$0.00	30.5%	$0.00	$2,500.00	N/A	N/A	$0.00	N/A	$3,500.04	B	CLARIION
DL210BA-FD	PCDL BASE ARRAY FIELD INS	$0.00	30.5%	$0.00	$2,500.00	N/A	N/A	$0.00	N/A	$3,500.04	B	CLARIION
DL210EXP	DL210 EXPANSION ARRAY	$23,000.00	30.5%	$15,985.00	$2,300.00	N/A	N/A	$0.00	N/A	$2,300.00	B	CLARIION
DL210EXP-FD	FIELD DL210 EXP ARRAY	$23,000.00	30.5%	$15,985.00	$2,300.00	N/A	N/A	$0.00	N/A	$2,300.00	B	CLARIION
DL2KW-3PK	EDL DL4X06 UPGRADE HOT SPARES	$7,050.00	30.5%	$4,899.75	$705.00	N/A	N/A	$635.00	N/A	$705.00	PH	CLARIION
DL300-310_UPG	UGRD KIT DL300 TO DL310	$60,000.00	30.5%	$41,700.00	$6,000.00	N/A	N/A	$0.00	N/A	$6,000.00	B	CLARIION
DL300-DL700	DISK LIBRARY UPGRADE	$0.00	30.5%	$0.00	$12,400.00	N/A	N/A	$0.00	N/A	$17,360.04	B	CLARIION
DL310	DL310 Array Module	$0.00	30.5%	$0.00	$4,960.00	N/A	N/A	$0.00	N/A	$6,944.04	B	CLARIION
DL-3DFCSW	DISK LIBRARY 3D FIBER CHANNEL SWITCH	$0.00	30.5%	$0.00	$200.00	$140.00	N/A	N/A	N/A	$200.00	PH	CLARIION
DL4100	CX3-80 Array for Single Engine DL	$0.00	30.5%	$0.00	$11,500.00	N/A	N/A	$0.00	N/A	$16,100.04	B	CLARIION
DL4200	CX3-80 Array for Dual Engine DL	$0.00	30.5%	$0.00	$11,500.00	N/A	N/A	$0.00	N/A	$16,100.04	B	CLARIION
DL4400A	CX3-80 Array (1 of 2) for Dual Engine DL	$0.00	30.5%	$0.00	$11,500.00	N/A	N/A	$0.00	N/A	$16,100.04	B	CLARIION
DL4400B	CX3-80 Array (2 of 2) for Dual Engine DL	$0.00	30.5%	$0.00	$11,500.00	N/A	N/A	$0.00	N/A	$16,100.04	B	CLARIION
DL500GB1PK-FD	DL1500 500GB DRIVE 1-PK - FLD INSTALL	$1,965.00	30.5%	$1,365.68	$235.80	N/A	N/A	$177.00	N/A	$235.80	PH	CLARIION
DL500GVDAE-FD	DL1500 VAULT DAE 2 TB USEABLE - FLD INST	$23,760.00	30.5%	$16,513.20	$2,376.00	N/A	N/A	$2,138.00	N/A	$2,376.00	PH	CLARIION
DL5100-1TB72	EDL 5100 1TB 7.2K DRIVE	$0.00	30.5%	$0.00	$198.60	N/A	N/A	$149.00	N/A	$198.60	PH	CLARIION
DL5100-DAE	EMPTY EDL 4G DAE 1TB OR 2TB SATA DRIVES	$0.00	30.5%	$0.00	$590.00	N/A	N/A	$531.00	N/A	$590.00	PH	CLARIION
DL5200A960	DISK LIBRARY DPE WITH 8GB I/O CLONE OF C	$145,000.00	30.5%	$100,775.00	$14,500.00	N/A	N/A	$13,050.00	N/A	$14,500.00	PH	CLARIION
DL5200DREXP	EDL DRIVE EXPANSION ADDITIONAL PAIR 4G F	$0.00	30.5%	$0.00	$500.00	N/A	N/A	$450.00	N/A	$500.00	PH	CLARIION
DL5200ENGINE	DL5200 2U SERVER NEHALEM 12 FC	$72,500.00	30.5%	$50,387.50	$7,250.00	N/A	N/A	$6,525.00	N/A	$7,250.00	PH	CLARIION
DL5VAULTDAE	DL5000 VAULT DAE WITH 7 FC DRIVES	$19,760.00	30.5%	$13,733.20	$1,976.00	N/A	N/A	$1,778.00	N/A	$1,976.00	PH	CLARIION
DL700-STBY	DL700 STANDBY SERVER	$28,300.00	30.5%	$19,668.50	$2,830.00	N/A	N/A	$0.00	N/A	$2,830.00	B	CLARIION
DL700-STBY-FD	FLD INST. DL700 STBY SVR	$28,300.00	30.5%	$19,668.50	$2,830.00	N/A	N/A	$0.00	N/A	$2,830.00	B	CLARIION
DL720	DL720 Array Module	$0.00	30.5%	$0.00	$14,900.00	N/A	N/A	$0.00	N/A	$20,859.96	B	CLARIION
DL740	DL740 Array Module	$0.00	30.5%	$0.00	$14,900.00	N/A	N/A	$0.00	N/A	$20,859.96	B	CLARIION
DL-750S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	$38,600.00	30.5%	$26,827.00	$3,860.00	N/A	N/A	$0.00	N/A	$3,860.00	B	CLARIION
DL-750S-DAEFD	FIELD INSTALL DAE 4GB STILETTO W/750GB D	$38,600.00	30.5%	$26,827.00	$3,860.00	N/A	N/A	$0.00	N/A	$3,860.00	B	CLARIION
DL-ENGINE	DISK LIBRARY ENGINE	$34,900.00	30.5%	$24,255.50	$3,490.00	N/A	N/A	$0.00	N/A	$3,490.00	B	CLARIION
DS-16B-CRK	CLAR RAIL KIT FOR DS-16B	$340.00	30.5%	$236.30	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
DS16M-CRKL	16PORT RAILKIT LO-P BEZEL	$660.00	30.5%	$458.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
DS24M2RK39	DS24M MOUNT-CLAR 39U RACK	$350.00	30.5%	$243.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
DS24M2RK40	DS24M MOUNT-CLAR 40U RACK	$275.00	30.5%	$191.13	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
DS2-RK1U-T	TELCO RKT FOR 1U CL	$360.00	30.5%	$250.20	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
DS32B2RK39	DS-32B2-0D RAIL KIT FOR THE 39U HIGH CAB	$650.00	30.5%	$451.75	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
DS32B2RK40	DS-32B2-0D 40U RAIL KIT	$230.00	30.5%	$159.85	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
DS32B2RK40-FD	DS 32B RK- VARIABLE	$230.00	30.5%	$159.85	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
DS32B2RKEXT	DS32B2RK40 EXTENSION	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
DSB2RK40EXT	DSB2RK40 EXTENSION RAIL	$280.00	30.5%	$194.60	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
DSB2RK40-FD	DS8B/16B RK-VARIABLE	$275.00	30.5%	$191.13	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
ESA-CX4120	EMC Storage Analytics for CX4-120 = IC	$8,000.00	30.5%	$5,560.00	$1,440.00	N/A	N/A	N/A	N/A	$1,440.00	D2	CLARIION
ESA-CX4240	EMC Storage Analytics for CX4-240 = IC	$17,000.00	30.5%	$11,815.00	$3,060.00	N/A	N/A	N/A	N/A	$3,060.00	D2	CLARIION
ESA-CX4480	EMC Storage Analytics for CX4-480 = IC	$24,800.00	30.5%	$17,236.00	$4,464.00	N/A	N/A	N/A	N/A	$4,464.00	D2	CLARIION
ESA-CX4960	EMC Storage Analytics for CX4-960 = IC	$36,300.00	30.5%	$25,228.50	$6,534.00	N/A	N/A	N/A	N/A	$6,534.00	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ESNAL7-T1	ESN MGR & ACCESS LOGIX 0-.250	$0.00	30.5%	$0.00	$2,232.00	N/A	N/A	N/A	N/A	$2,232.00	D2	CLARIION
ESNAL7-T10	ESN MGR & ACCESS LOGIX 10.01-12.00	$0.00	30.5%	$0.00	$8,350.20	N/A	N/A	N/A	N/A	$8,350.20	D2	CLARIION
ESNAL7-T11	ESN MGR & ACCESS LOGIX 12.01-14.00	$0.00	30.5%	$0.00	$9,271.80	N/A	N/A	N/A	N/A	$9,271.80	D2	CLARIION
ESNAL7-T12	ESN MGR & ACCESS LOGIX 14.01-ABOVE	$0.00	30.5%	$0.00	$10,193.40	N/A	N/A	N/A	N/A	$10,193.40	D2	CLARIION
ESNAL7-T13	ESN FOR 4700 17.01-20.00	$0.00	30.5%	$0.00	$11,115.00	N/A	N/A	N/A	N/A	$15,561.00	D2	CLARIION
ESNAL7-T14	ESN FOR 4700 20.01-23.00	$0.00	30.5%	$0.00	$12,036.60	N/A	N/A	N/A	N/A	$16,851.24	D2	CLARIION
ESNAL7-T15	ESN FOR 4700 23.01-26.00	$0.00	30.5%	$0.00	$12,958.20	N/A	N/A	N/A	N/A	$18,141.48	D2	CLARIION
ESNAL7-T16	ESN FOR 4700 26.01-29.00	$0.00	30.5%	$0.00	$13,879.80	N/A	N/A	N/A	N/A	$19,431.72	D2	CLARIION
ESNAL7-T17	ESN FOR 4700 29.01-32.00	$0.00	30.5%	$0.00	$14,801.40	N/A	N/A	N/A	N/A	$20,721.96	D2	CLARIION
ESNAL7-T18	ESN FOR 4700 32.01-35.00	$0.00	30.5%	$0.00	$15,723.00	N/A	N/A	N/A	N/A	$22,012.20	D2	CLARIION
ESNAL7-T2	ESN MGR & ACCESS LOGIX .251-.500	$0.00	30.5%	$0.00	$2,428.20	N/A	N/A	N/A	N/A	$2,428.20	D2	CLARIION
ESNAL7-T3	ESN MGR & ACCESS LOGIX .501-.750	$0.00	30.5%	$0.00	$2,624.40	N/A	N/A	N/A	N/A	$2,624.40	D2	CLARIION
ESNAL7-T4	ESN MGR & ACCESS LOGIX .751-1.00	$0.00	30.5%	$0.00	$2,820.60	N/A	N/A	N/A	N/A	$2,820.60	D2	CLARIION
ESNAL7-T5	ESN MGR & ACCESS LOGIX 1.01-2.00	$0.00	30.5%	$0.00	$3,742.20	N/A	N/A	N/A	N/A	$3,742.20	D2	CLARIION
ESNAL7-T6	ESN MGR & ACCESS LOGIX 2.01-4.00	$0.00	30.5%	$0.00	$4,663.80	N/A	N/A	N/A	N/A	$4,663.80	D2	CLARIION
ESNAL7-T7	ESN MGR & ACCESS LOGIX 4.01-6.00	$0.00	30.5%	$0.00	$5,585.40	N/A	N/A	N/A	N/A	$5,585.40	D2	CLARIION
ESNAL7-T8	ESN MGR & ACCESS LOGIX 6.01-8.00	$0.00	30.5%	$0.00	$6,507.00	N/A	N/A	N/A	N/A	$6,507.00	D2	CLARIION
ESNAL7-T9	ESN MGR & ACCESS LOGIX 8.01-10.00	$0.00	30.5%	$0.00	$7,428.60	N/A	N/A	N/A	N/A	$7,428.60	D2	CLARIION
ESNCX4-T1	ESNM FOR CX400-0-.250	$0.00	30.5%	$0.00	$2,232.00	N/A	N/A	N/A	N/A	$2,232.00	D2	CLARIION
ESNCX4-T10	ESNM FOR CX400-10.01-12.00	$0.00	30.5%	$0.00	$8,350.20	N/A	N/A	N/A	N/A	$8,350.20	D2	CLARIION
ESNCX4-T11	ESNM FOR CX400-12.01-14.00	$0.00	30.5%	$0.00	$9,271.80	N/A	N/A	N/A	N/A	$9,271.80	D2	CLARIION
ESNCX4-T12	ESNM FOR CX400-14.01-ABOV	$0.00	30.5%	$0.00	$10,193.40	N/A	N/A	N/A	N/A	$10,193.40	D2	CLARIION
ESNCX4-T13	ESN FOR CX400 17.01-20.00	$0.00	30.5%	$0.00	$11,115.00	N/A	N/A	N/A	N/A	$15,561.00	D2	CLARIION
ESNCX4-T14	ESN FOR CX400 20.01-23.00	$0.00	30.5%	$0.00	$12,036.60	N/A	N/A	N/A	N/A	$16,851.24	D2	CLARIION
ESNCX4-T15	ESN FOR CX400 23.01-26.00	$0.00	30.5%	$0.00	$12,958.20	N/A	N/A	N/A	N/A	$18,141.48	D2	CLARIION
ESNCX4-T16	ESN FOR CX400 26.01-29.00	$0.00	30.5%	$0.00	$13,879.80	N/A	N/A	N/A	N/A	$19,431.72	D2	CLARIION
ESNCX4-T17	ESN FOR CX400 29.01-32.00	$0.00	30.5%	$0.00	$14,801.40	N/A	N/A	N/A	N/A	$20,721.96	D2	CLARIION
ESNCX4-T18	ESN FOR CX400 32.01-35.00	$0.00	30.5%	$0.00	$15,723.00	N/A	N/A	N/A	N/A	$22,012.20	D2	CLARIION
ESNCX4T1-T4	ESN MGR UPGRADE T1-T4	$0.00	30.5%	$0.00	$196.20	N/A	N/A	N/A	N/A	$196.20	D2	CLARIION
ESNCX4-T2	ESNM FOR CX400-.251-.500	$0.00	30.5%	$0.00	$2,428.20	N/A	N/A	N/A	N/A	$2,428.20	D2	CLARIION
ESNCX4-T3	ESNM FOR CX400-.501-.750	$0.00	30.5%	$0.00	$2,624.40	N/A	N/A	N/A	N/A	$2,624.40	D2	CLARIION
ESNCX4-T4	ESNM FOR CX400-.751-1.00	$0.00	30.5%	$0.00	$2,820.60	N/A	N/A	N/A	N/A	$2,820.60	D2	CLARIION
ESNCX4-T5	ESNM FOR CX400-1.01-2.00	$0.00	30.5%	$0.00	$3,742.20	N/A	N/A	N/A	N/A	$3,742.20	D2	CLARIION
ESNCX4T5-18UP	ESNM FOR CX400 UPG T5-18	$5,120.00	30.5%	$3,558.40	$921.60	N/A	N/A	N/A	N/A	$1,290.24	D2	CLARIION
ESNCX4-T6	ESNM FOR CX400-2.01-4.00	$0.00	30.5%	$0.00	$4,663.80	N/A	N/A	N/A	N/A	$4,663.80	D2	CLARIION
ESNCX4-T7	ESNM FOR CX400-4.01-6.00	$0.00	30.5%	$0.00	$5,585.40	N/A	N/A	N/A	N/A	$5,585.40	D2	CLARIION
ESNCX4-T8	ESNM FOR CX400-6.01-8.00	$0.00	30.5%	$0.00	$6,507.00	N/A	N/A	N/A	N/A	$6,507.00	D2	CLARIION
ESNCX4-T9	ESNM FOR CX400-8.01-10.00	$0.00	30.5%	$0.00	$7,428.60	N/A	N/A	N/A	N/A	$7,428.60	D2	CLARIION
ESNCX6-T1	ESN MGR FOR CX600-0-.250	$0.00	30.5%	$0.00	$2,232.00	N/A	N/A	N/A	N/A	$3,124.80	D2	CLARIION
ESNCX6-T10	ESNM FOR CX600-10.01-12.0	$0.00	30.5%	$0.00	$7,624.80	N/A	N/A	N/A	N/A	$10,674.72	D2	CLARIION
ESNCX6-T11	ESNM FOR CX600-12.01-14.0	$0.00	30.5%	$0.00	$8,546.40	N/A	N/A	N/A	N/A	$11,964.96	D2	CLARIION
ESNCX6-T12	ESNM FOR CX600-14.01-ABOV	$0.00	30.5%	$0.00	$9,468.00	N/A	N/A	N/A	N/A	$13,255.20	D2	CLARIION
ESNCX6-T13	ESN FOR CX600 17.01-20.00	$0.00	30.5%	$0.00	$10,389.60	N/A	N/A	N/A	N/A	$14,545.44	D2	CLARIION
ESNCX6-T14	ESN FOR CX600 20.01-23.00	$0.00	30.5%	$0.00	$11,311.20	N/A	N/A	N/A	N/A	$15,835.68	D2	CLARIION
ESNCX6-T15	ESN FOR CX600 23.01-26.00	$0.00	30.5%	$0.00	$12,232.80	N/A	N/A	N/A	N/A	$17,125.92	D2	CLARIION
ESNCX6-T16	ESN FOR CX600 26.01-29.00	$0.00	30.5%	$0.00	$13,154.40	N/A	N/A	N/A	N/A	$18,416.16	D2	CLARIION
ESNCX6-T17	ESN FOR CX600 29.01-32.00	$0.00	30.5%	$0.00	$14,076.00	N/A	N/A	N/A	N/A	$19,706.40	D2	CLARIION
ESNCX6-T18	ESN FOR CX600 32.01-35.00	$0.00	30.5%	$0.00	$14,997.60	N/A	N/A	N/A	N/A	$20,996.64	D2	CLARIION
ESNCX6-T19	ESN FOR CX600 35.01-38.00	$0.00	30.5%	$0.00	$15,919.20	N/A	N/A	N/A	N/A	$22,286.88	D2	CLARIION
ESNCX6T1-T4	UPGRADE FOR ESN T1-T4	$0.00	30.5%	$0.00	$196.20	N/A	N/A	N/A	N/A	$196.20	D2	CLARIION
ESNCX6-T2	ESN MGR FOR CX600-.251-.5	$0.00	30.5%	$0.00	$2,428.20	N/A	N/A	N/A	N/A	$3,399.48	D2	CLARIION
ESNCX6-T20	ESN FOR CX600 38.01-41.00	$0.00	30.5%	$0.00	$16,840.80	N/A	N/A	N/A	N/A	$23,577.12	D2	CLARIION
ESNCX6-T21	ESN FOR CX600 41.01-44.00	$0.00	30.5%	$0.00	$17,762.40	N/A	N/A	N/A	N/A	$24,867.36	D2	CLARIION
ESNCX6-T22	ESN FOR CX600 44.01-47.00	$0.00	30.5%	$0.00	$18,684.00	N/A	N/A	N/A	N/A	$26,157.60	D2	CLARIION
ESNCX6-T23	ESN FOR CX600 47.01-50.00	$0.00	30.5%	$0.00	$19,605.60	N/A	N/A	N/A	N/A	$27,447.84	D2	CLARIION
ESNCX6-T24	ESN FOR CX600 50.01-53.00	$0.00	30.5%	$0.00	$20,527.20	N/A	N/A	N/A	N/A	$28,738.08	D2	CLARIION
ESNCX6-T25	ESN FOR CX600 53.01-56.00	$0.00	30.5%	$0.00	$21,448.80	N/A	N/A	N/A	N/A	$30,028.32	D2	CLARIION
ESNCX6-T26	ESN FOR CX600 56.01-59.00	$0.00	30.5%	$0.00	$22,370.40	N/A	N/A	N/A	N/A	$31,318.56	D2	CLARIION
ESNCX6-T27	ESN FOR CX600 59.01-62.00	$0.00	30.5%	$0.00	$23,292.00	N/A	N/A	N/A	N/A	$32,608.80	D2	CLARIION
ESNCX6-T28	ESN FOR CX600 62.01-65.00	$0.00	30.5%	$0.00	$24,213.60	N/A	N/A	N/A	N/A	$33,899.04	D2	CLARIION
ESNCX6-T29	ESN FOR CX600 65.01-68.00	$0.00	30.5%	$0.00	$25,135.20	N/A	N/A	N/A	N/A	$35,189.28	D2	CLARIION
ESNCX6-T3	ESNM FOR CX600-.501-.750	$0.00	30.5%	$0.00	$2,624.40	N/A	N/A	N/A	N/A	$3,674.16	D2	CLARIION
ESNCX6-T30	ESN FOR CX600 68.01-71.00	$0.00	30.5%	$0.00	$26,056.80	N/A	N/A	N/A	N/A	$36,479.52	D2	CLARIION
ESNCX6-T31	ESN FOR CX600 71.01-74.00	$0.00	30.5%	$0.00	$26,978.40	N/A	N/A	N/A	N/A	$37,769.76	D2	CLARIION
ESNCX6-T4	ESNM FOR CX600-.751-1.0	$0.00	30.5%	$0.00	$2,820.60	N/A	N/A	N/A	N/A	$3,948.84	D2	CLARIION
ESNCX6-T5	ESNM FOR CX600-1.01-2.0	$0.00	30.5%	$0.00	$3,016.80	N/A	N/A	N/A	N/A	$4,223.52	D2	CLARIION
ESNCX6T5-31UP	ESNM FOR CX600 UPG T5-31	$5,120.00	30.5%	$3,558.40	$921.60	N/A	N/A	N/A	N/A	$1,290.24	D2	CLARIION
ESNCX6-T6	ESNM FOR CX600-2.01-4.0	$0.00	30.5%	$0.00	$3,938.40	N/A	N/A	N/A	N/A	$5,513.76	D2	CLARIION
ESNCX6-T7	ESNM FOR CX600-4.01-6.0	$0.00	30.5%	$0.00	$4,860.00	N/A	N/A	N/A	N/A	$6,804.00	D2	CLARIION
ESNCX6-T8	ESNM FOR CX600-6.01-8.0	$0.00	30.5%	$0.00	$5,781.60	N/A	N/A	N/A	N/A	$8,094.24	D2	CLARIION
ESNCX6-T9	ESNM FOR CX600-8.01-10.0	$0.00	30.5%	$0.00	$6,703.20	N/A	N/A	N/A	N/A	$9,384.48	D2	CLARIION
ESNT1-4UP	ESN Mgr & Access Logix Tier 1 to Tier 4	$1,090.00	30.5%	$757.55	$196.20	N/A	N/A	N/A	N/A	$196.20	D2	CLARIION
ESNT5-18UP	ESNM FOR 4700 UPG T5-18	$5,120.00	30.5%	$3,558.40	$921.60	N/A	N/A	N/A	N/A	$1,290.24	D2	CLARIION
FAST-120	EMC FAST FOR THE CX4-120 OR NS-120	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	CLARIION
FAST-240	EMC FAST FOR THE CX4-240	$25,000.00	30.5%	$17,375.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	CLARIION
FAST-240UPG	FAST - UPGRADE TO CX4-240 PLATFORM	$25,000.00	30.5%	$17,375.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	CLARIION
FAST-480	EMC FAST FOR THE CX4-480 OR NS-480	$65,000.00	30.5%	$45,175.00	$11,700.00	N/A	N/A	N/A	N/A	$11,700.00	D2	CLARIION
FAST-480UPG	FAST - UPGRADE TO CX4-480 PLATFORM	$65,000.00	30.5%	$45,175.00	$11,700.00	N/A	N/A	N/A	N/A	$11,700.00	D2	CLARIION
FAST-960	EMC FAST FOR THE CX4-960 OR NS-960	$105,000.00	30.5%	$72,975.00	$18,900.00	N/A	N/A	N/A	N/A	$18,900.00	D2	CLARIION
FAST-960UPG	FAST - UPGRADE TO CX4-960 PLATFORM	$105,000.00	30.5%	$72,975.00	$18,900.00	N/A	N/A	N/A	N/A	$18,900.00	D2	CLARIION
FASTUP-120	EMC FAST UPGRADE FOR THE CX4-120/NS-120	$1,750.00	30.5%	$1,216.25	$315.00	N/A	N/A	N/A	N/A	$315.00	D2	CLARIION
FASTUP-240	EMC FAST UPGRADE FOR THE CX4-240	$8,750.00	30.5%	$6,081.25	$1,575.00	N/A	N/A	N/A	N/A	$1,575.00	D2	CLARIION
FASTUP-480	EMC FAST UPGRADE FOR THE CX4-480/NS-480	$22,750.00	30.5%	$15,811.25	$4,095.00	N/A	N/A	N/A	N/A	$4,095.00	D2	CLARIION
FASTUP-960	EMC FAST UPGRADE FOR THE CX4-960/NS-960	$36,750.00	30.5%	$25,541.25	$6,615.00	N/A	N/A	N/A	N/A	$6,615.00	D2	CLARIION
FC1-HSSDC-2M	2M HSSDC to HSSDC2 bus cbl Qty 1	$150.00	30.5%	$104.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FC1-HSSDC-5M	5M HSSDC to HSSDC2 bus cbl Qty 1	$275.00	30.5%	$191.13	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FC1-HSSDC-8M	8M HSSDC to HSSDC2 bus cbl Qty 1	$500.00	30.5%	$347.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
FC2-HSSDC-2M	2M HSSDC2 to HSSDC2 bus cbl Qty 1	$250.00	30.5%	$173.75	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
FC2-HSSDC-8M	8M HSSDC2 to HSSDC2 bus cbl Qty 1	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
FC-31-146	146GB 10K 520BPS 1GB 12V	$2,050.00	30.5%	$1,424.75	$317.00	N/A	N/A	$0.00	N/A	$316.99	B	CLARIION
FC-31-146UPG	146GB 10K 1Gb 520BP UPG	$1,835.00	30.5%	$1,275.33	$163.13	$113.77	N/A	$122.00	N/A	$162.99	B	CLARIION
FC-315-36U	36GB 15K, 520BPS Upgrade	$960.00	30.5%	$667.20	$85.34	$59.52	N/A	$64.00	N/A	$85.00	B	CLARIION
FC-315-73UPG	73GB 15K 12V 520BPS 1GB UPGRADE	$1,790.00	30.5%	$1,244.05	$159.13	$110.98	N/A	$119.00	N/A	$158.99	B	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
FC-31-73	FC 73GB DRIVE 10K	$1,280.00	30.5%	$889.60	$198.00	N/A	N/A	$0.00	N/A	$197.99	B	CLARIION
FC-31-73UP	FC73GB DRIVE UPG	$1,095.00	30.5%	$761.03	$97.35	$67.89	N/A	$73.00	N/A	$97.00	B	CLARIION
FC-HS2-10M	10M HSSDC to HSSDC bus cbl Qty 1	$230.00	30.5%	$159.85	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FC-HS2-1M	1M HSSDC to HSSDC bus cbl Qty 1	$80.00	30.5%	$55.60	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FC-HS2-5M	5M HSSDC to HSSDC bus cbl Qty 1	$160.00	30.5%	$111.20	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FC-OPT100M	100M OPTICAL CABLE	$570.00	30.5%	$396.15	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FC-OPT10M	10M OPTICAL CABLE	$120.00	30.5%	$83.40	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FC-OPT250M	250M OPTICAL CABLE	$1,300.00	30.5%	$903.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FC-OPT500M	500M OPTICAL CABLE	$2,500.00	30.5%	$1,737.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FC-OPT50M	50M OPTICAL CABLE	$290.00	30.5%	$201.55	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FC-OPT5M	5M OPTICAL CABLE	$110.00	30.5%	$76.45	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FL-120	EMC FAST CACHE FOR CX4-120 OR NS-120	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	CLARIION
FL-240	EMC FAST CACHE FOR CX4-240	$25,000.00	30.5%	$17,375.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	CLARIION
FL-240UPG	FAST CACHE - UPGRADE TO CX4-240 PLATFORM	$25,000.00	30.5%	$17,375.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	CLARIION
FL-480	EMC FAST CACHE FOR CX4-480 OR NS-480	$65,000.00	30.5%	$45,175.00	$11,700.00	N/A	N/A	N/A	N/A	$11,700.00	D2	CLARIION
FL-480UPG	FAST CACHE - UPGRADE TO CX4-480 PLATFORM	$65,000.00	30.5%	$45,175.00	$11,700.00	N/A	N/A	N/A	N/A	$11,700.00	D2	CLARIION
FL-960	EMC FAST CACHE FOR CX4-960 OR NS-960	$105,000.00	30.5%	$72,975.00	$18,900.00	N/A	N/A	N/A	N/A	$18,900.00	D2	CLARIION
FL-960UPG	FAST CACHE - UPGRADE TO CX4-960 PLATFORM	$105,000.00	30.5%	$72,975.00	$18,900.00	N/A	N/A	N/A	N/A	$18,900.00	D2	CLARIION
FLCXAF04-100	100GB FLASH FOR CX4 FASTCACHE NEW	$0.00	30.5%	$0.00	$736.20	$515.34	N/A	$552.00	N/A	$736.20	B	CLARIION
FLCXAF04-100U	100GB FLASH DRIVE FOR CX4 FAST CACHE U/G	$7,865.00	30.5%	$5,466.18	$699.20	$487.63	N/A	$523.00	N/A	$699.20	B	CLARIION
FLCXAF04-200	200GB FLASH FOR CX4 FASTCACHE NEW	$0.00	30.5%	$0.00	$1,328.40	$929.88	N/A	$996.00	N/A	$1,328.40	B	CLARIION
FLCXAF04-200U	200GB FLASH DRIVE FOR CX4 FAST CACHE U/G	$14,205.00	30.5%	$9,872.48	$1,262.82	$880.71	N/A	$945.00	N/A	$1,262.82	B	CLARIION
FLCXFC04-073	73GB FLASH DRIVE FOR CX4 FAST CACHE NEW	$0.00	30.5%	$0.00	$975.60	$682.92	N/A	$732.00	N/A	$975.60	B	CLARIION
FLCXFC04-073U	73GB FLASH DRIVE FOR CX4 FAST CACHE UPGR	$0.00	30.5%	$0.00	$975.68	$680.45	N/A	$730.00	N/A	$975.68	B	CLARIION
FLMA4-120	FAST ADD ON FOR THE CX4-120	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	CLARIION
FLMA4-240	FAST ADD ON FOR THE CX4-240	$8,000.00	30.5%	$5,560.00	$1,440.00	N/A	N/A	N/A	N/A	$1,440.00	D2	CLARIION
FLMA4-480	FAST ADD ON FOR THE CX4-480	$20,000.00	30.5%	$13,900.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	D2	CLARIION
FLMA4-960	FAST ADD ON FOR THE CX4-960	$32,000.00	30.5%	$22,240.00	$5,760.00	N/A	N/A	N/A	N/A	$5,760.00	D2	CLARIION
FLMS4-120	FAST SUITE CX4-120	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	CLARIION
FLMS4-240	FAST SUITE FOR THE CX4-240	$25,000.00	30.5%	$17,375.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	CLARIION
FLMS4-240UPG	FAST SUITE UPGRADE FOR THE CX4-240	$15,000.00	30.5%	$10,425.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	D2	CLARIION
FLMS4-480	FAST SUITE FOR THE CX4-480	$65,000.00	30.5%	$45,175.00	$11,700.00	N/A	N/A	N/A	N/A	$11,700.00	D2	CLARIION
FLMS4-480UPG	FAST SUITE UPGRADE FOR THE CX4-480	$39,000.00	30.5%	$27,105.00	$7,020.00	N/A	N/A	N/A	N/A	$7,020.00	D2	CLARIION
FLMS4-960	FAST SUITE FOR THE CX4-960	$105,000.00	30.5%	$72,975.00	$18,900.00	N/A	N/A	N/A	N/A	$18,900.00	D2	CLARIION
FLMS4-960UPG	FAST SUITE UPGRADE FOR THE CX4-960	$63,000.00	30.5%	$43,785.00	$11,340.00	N/A	N/A	N/A	N/A	$11,340.00	D2	CLARIION
FM-LL100MD	100M MM FIBRE CABLE LC-LC	$570.00	30.5%	$396.15	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LL10MD	10M MM FIBRE CABLE LC-LC	$290.00	30.5%	$201.55	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LL1MD	1M MM FIBRE CABLE LC-LC	$230.00	30.5%	$159.85	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LL30MD	30M MM FIBRE CABLE LC-LC	$310.00	30.5%	$215.45	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LL3MD	3M MM FIBRE CABLE LC-LC	$250.00	30.5%	$173.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LL50MD	50M MM FIBRE CABLE LC-LC	$390.00	30.5%	$271.05	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
FM-LL5MD	5M MM FIBRE CABLE LC-LC	$260.00	30.5%	$180.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LS100MD	100M MM FIBRE CABLE LC-SC	$570.00	30.5%	$396.15	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LS10MD	10M MM FIBRE CABLE LC-SC	$290.00	30.5%	$201.55	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LS1MD	1M MM FIBRE CABLE LC-SC	$230.00	30.5%	$159.85	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LS30MD	30M MM FIBRE CABLE LC-SC	$310.00	30.5%	$215.45	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LS3MD	3M MM FIBRE CABLE LC-SC	$250.00	30.5%	$173.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LS50MD	50M MM FIBRE CABLE LC-SC	$390.00	30.5%	$271.05	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FM-LS5MD	5M MM FIBRE CABLE LC-SC	$260.00	30.5%	$180.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FRAME-ADJ	ADJ RACK RAIL KIT-DAE/DPE	$160.00	30.5%	$111.20	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FRAME-T	TELCO RAILS FOR DAE/DPE	$540.00	30.5%	$375.30	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
FRAME-T-CS	TELCO RAIL KIT FOR NS CS	$565.00	30.5%	$392.68	$0.00	N/A	N/A	N/A	N/A	$0.00	B	CLARIION
FRAME-T-DAE2	TELCO RAIL KIT - DAE2	$340.00	30.5%	$236.30	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
FRAME-T-PDAE	TELCO RAIL KIT	$340.00	30.5%	$236.30	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
FRAME-T-SPE	TELCO RAIL KIT - SPE	$340.00	30.5%	$236.30	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
HW-INT-CAB	FACTORY RACK INSTALL FLAG	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
IPCFT1-T4	CIFS, IP4700, T1-T4 UPG	$0.00	30.5%	$0.00	$90.00	N/A	N/A	N/A	N/A	$126.00	D2	CLARIION
IPCFT5-T12	CIFS, IP4700, T5-T12 UPG	$0.00	30.5%	$0.00	$90.00	N/A	N/A	N/A	N/A	$126.00	D2	CLARIION
IPFPT1-T4	IP4700 FTP ENBR UPG T1-T4	$0.00	30.5%	$0.00	$90.00	N/A	N/A	N/A	N/A	$126.00	D2	CLARIION
IPFPT5-T12	IP4700 FTP UPG T5-T12	$0.00	30.5%	$0.00	$90.00	N/A	N/A	N/A	N/A	$126.00	D2	CLARIION
IPNDT1-T4	NDMP, IP4700, T1-T4 UPG	$0.00	30.5%	$0.00	$46.80	N/A	N/A	N/A	N/A	$65.52	D2	CLARIION
IPNDT5-T12	NDMP, IP4700, T5-T12 UPG	$0.00	30.5%	$0.00	$167.40	N/A	N/A	N/A	N/A	$234.36	D2	CLARIION
IPNFT1-T4	NFS, IP4700, T1-T4 UPG	$0.00	30.5%	$0.00	$90.00	N/A	N/A	N/A	N/A	$126.00	D2	CLARIION
IPNFT5-T12	NFS, IP4700, T5-512 UPG	$0.00	30.5%	$0.00	$90.00	N/A	N/A	N/A	N/A	$126.00	D2	CLARIION
IPSVT1-T4	SNPVW/IP,IP4700,T1-T4 UPG	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$254.52	D2	CLARIION
IPSVT5-T12	SNPVW/IP,IP4700,T5-T12UPG	$0.00	30.5%	$0.00	$376.20	N/A	N/A	N/A	N/A	$526.68	D2	CLARIION
M4GB-CX600	4GB CACHE UPG CX600-F INS	$6,200.00	30.5%	$4,309.00	$744.00	$520.80	N/A	$558.00	N/A	$743.97	B	CLARIION
MGRB200-DAE	NAVI MGR BASE - CX200 DAE	$6,300.00	30.5%	$4,378.50	$1,215.00	$1,134.00	N/A	N/A	N/A	$1,701.00	D2	CLARIION
MGRB200-DPE	NAVI MGR BASE - CX200 DPE	$1,250.00	30.5%	$868.75	$245.00	$228.00	N/A	N/A	N/A	$342.96	D2	CLARIION
MGRB200-KIT	NAVI MGR BASE MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
MGRBASEKIT303	MANAGER BASE V6.4 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
MGRBASEKIT308	MANAGER BASE V6.5 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
MGRBASEKIT402	MANAGER BASE V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
MGRBASEKIT407	MANAGER BASE MEDIA V6.7	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
MGRBASEKIT501	NAVI MANAGER BASE MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
MGRBASET1-T4	NAVI MGR BASE UPG T1-T4	$0.00	30.5%	$0.00	$180.00	$168.00	N/A	N/A	N/A	$252.00	D2	CLARIION
MGRBASET5-T12	NAVI MGR BASE UPG T5-T12	$0.00	30.5%	$0.00	$270.00	$252.00	N/A	N/A	N/A	$378.00	D2	CLARIION
MGRBASEUP-T1	BASE TO NAVIMGR UPG - T1	$0.00	30.5%	$0.00	$285.00	$266.00	N/A	N/A	N/A	$399.00	D2	CLARIION
MGRBASEUP-T10	BASE TO NAVIMGR UPG - T10	$0.00	30.5%	$0.00	$3,345.00	$3,122.00	N/A	N/A	N/A	$4,683.00	D2	CLARIION
MGRBASEUP-T11	BASE TO NAVIMGR UPG - T11	$0.00	30.5%	$0.00	$3,870.00	$3,612.00	N/A	N/A	N/A	$5,418.00	D2	CLARIION
MGRBASEUP-T12	BASE TO NAVIMGR UPG - T12	$0.00	30.5%	$0.00	$4,395.00	$4,102.00	N/A	N/A	N/A	$6,153.00	D2	CLARIION
MGRBASEUP-T2	BASE TO NAVIMGR UPG - T2	$0.00	30.5%	$0.00	$255.00	$238.00	N/A	N/A	N/A	$357.00	D2	CLARIION
MGRBASEUP-T3	BASE TO NAVIMGR UPG - T3	$0.00	30.5%	$0.00	$225.00	$210.00	N/A	N/A	N/A	$315.00	D2	CLARIION
MGRBASEUP-T4	BASE TO NAVIMGR UPG - T4	$0.00	30.5%	$0.00	$195.00	$182.00	N/A	N/A	N/A	$273.00	D2	CLARIION
MGRBASEUP-T5	BASE TO NAVIMGR UPG - T5	$0.00	30.5%	$0.00	$720.00	$672.00	N/A	N/A	N/A	$1,008.00	D2	CLARIION
MGRBASEUP-T6	BASE TO NAVIMGR UPG - T6	$0.00	30.5%	$0.00	$1,245.00	$1,162.00	N/A	N/A	N/A	$1,743.00	D2	CLARIION
MGRBASEUP-T7	BASE TO NAVIMGR UPG - T7	$0.00	30.5%	$0.00	$1,770.00	$1,652.00	N/A	N/A	N/A	$2,478.00	D2	CLARIION
MGRBASEUP-T8	BASE TO NAVIMGR UPG - T8	$0.00	30.5%	$0.00	$2,295.00	$2,142.00	N/A	N/A	N/A	$3,213.00	D2	CLARIION
MGRBASEUP-T9	BASE TO NAVIMGR UPG - T9	$0.00	30.5%	$0.00	$2,820.00	$2,632.00	N/A	N/A	N/A	$3,948.00	D2	CLARIION
MGRT13-T31	NAVI MGR UPG T13-T31	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
MGRT1-T4	NAVI MGR T1-T4	$0.00	30.5%	$0.00	$150.00	$140.00	N/A	N/A	N/A	$210.00	D2	CLARIION
MGRT5-T12	NAVI MGR T5-T12	$0.00	30.5%	$0.00	$739.80	N/A	N/A	N/A	N/A	$1,035.72	D2	CLARIION
MGRT5-T31	NAVI MGR UPG T5-T31	$0.00	30.5%	$0.00	$795.00	$742.00	N/A	N/A	N/A	$1,113.00	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MIAOP-COP	COPR MEDIA INTERFACE ADPT	$780.00	30.5%	$542.10	$78.00	$54.60	N/A	$70.00	N/A	$78.00	B	CLARIION
MP1620MRK40U	MP1620 FIXED RAIL KIT	$500.00	30.5%	$347.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
MP1620RK40UFD	MP1620 VARIABLE RAIL KIT	$500.00	30.5%	$347.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
MP2640RK40UFD	ADJUSTABLE FIELD KIT	$275.00	30.5%	$191.13	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
MS-2G10-146SS	SGTE 146GB FC SS TO 73GB	$1,710.00	30.5%	$1,188.45	$171.00	$119.70	N/A	$154.00	N/A	$170.99	B	CLARIION
MV400-KIT	MV/S CX400 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
MV400-KIT303	CX400 MV V1.7 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
MV400-KIT308	CX400 MV V1.8 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
MV400-T1	MV/S CX400 TIER 1	$0.00	30.5%	$0.00	$4,869.00	N/A	N/A	N/A	N/A	$6,816.60	D2	CLARIION
MV400-T10	MV/S CX400 TIER 10	$0.00	30.5%	$0.00	$8,067.00	N/A	N/A	N/A	N/A	$11,293.80	D2	CLARIION
MV400-T11	MV/S CX400 TIER 11	$0.00	30.5%	$0.00	$8,067.00	N/A	N/A	N/A	N/A	$11,293.80	D2	CLARIION
MV400-T12	MV/S CX400 TIER 12	$0.00	30.5%	$0.00	$8,067.00	N/A	N/A	N/A	N/A	$11,293.80	D2	CLARIION
MV400T1-T4	MIRMV/S CX400 UPG T1-T4	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$254.52	D2	CLARIION
MV400-T2	MV/S CX400 TIER 2	$0.00	30.5%	$0.00	$5,891.00	N/A	N/A	N/A	N/A	$8,247.36	D2	CLARIION
MV400-T3	MV/S CX400 TIER 3	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
MV400-T4	MV/S CX400 TIER 4	$0.00	30.5%	$0.00	$6,311.00	N/A	N/A	N/A	N/A	$8,835.36	D2	CLARIION
MV400-T5	MV/S CX400 TIER 5	$0.00	30.5%	$0.00	$6,749.00	N/A	N/A	N/A	N/A	$9,448.56	D2	CLARIION
MV400T5-T12	MIRRORVIEW CX400 UPG T5-T12	$0.00	30.5%	$0.00	$376.20	N/A	N/A	N/A	N/A	$526.68	D2	CLARIION
MV400T5-T8	MV/S CX400 UPG T5-T8	$0.00	30.5%	$0.00	$376.20	N/A	N/A	N/A	N/A	$526.68	D2	CLARIION
MV400-T6	MV/S CX400 TIER 6	$0.00	30.5%	$0.00	$7,189.00	N/A	N/A	N/A	N/A	$10,064.64	D2	CLARIION
MV400-T7	MV/S CX400 TIER 7	$0.00	30.5%	$0.00	$7,627.00	N/A	N/A	N/A	N/A	$10,677.84	D2	CLARIION
MV400-T8	MV/S CX400 TIER 8	$0.00	30.5%	$0.00	$8,067.00	N/A	N/A	N/A	N/A	$11,293.80	D2	CLARIION
MV400-T9	MV/S CX400 TIER 9	$0.00	30.5%	$0.00	$8,067.00	N/A	N/A	N/A	N/A	$11,293.80	D2	CLARIION
MV47-T01	MV/S FC4700 TIER 01	$0.00	30.5%	$0.00	$6,278.40	N/A	N/A	N/A	N/A	$8,789.76	D2	CLARIION
MV47-T02	MV/S FC4700 TIER 02	$0.00	30.5%	$0.00	$6,458.40	N/A	N/A	N/A	N/A	$9,041.76	D2	CLARIION
MV47-T03	MV/S FC4700 TIER 03	$0.00	30.5%	$0.00	$6,638.40	N/A	N/A	N/A	N/A	$9,293.76	D2	CLARIION
MV47-T04	MV/S FC4700 TIER 04	$0.00	30.5%	$0.00	$6,818.40	N/A	N/A	N/A	N/A	$9,545.76	D2	CLARIION
MV47-T05	MV/S FC4700 TIER 05	$0.00	30.5%	$0.00	$7,194.60	N/A	N/A	N/A	N/A	$10,072.44	D2	CLARIION
MV47-T06	MV/S FC4700 TIER 06	$0.00	30.5%	$0.00	$7,570.80	N/A	N/A	N/A	N/A	$10,599.12	D2	CLARIION
MV47-T07	MV/S FC4700 TIER 07	$0.00	30.5%	$0.00	$7,947.00	N/A	N/A	N/A	N/A	$11,125.80	D2	CLARIION
MV47-T08	MV/S FC4700 TIER 08	$0.00	30.5%	$0.00	$8,323.20	N/A	N/A	N/A	N/A	$11,652.48	D2	CLARIION
MV47-T09	MV/S FC4700 TIER 09	$0.00	30.5%	$0.00	$8,699.40	N/A	N/A	N/A	N/A	$12,179.16	D2	CLARIION
MV47-T10	MV/S FC4700 TIER 10	$0.00	30.5%	$0.00	$9,075.60	N/A	N/A	N/A	N/A	$12,705.84	D2	CLARIION
MV47-T11	MV/S FC4700 TIER 11	$0.00	30.5%	$0.00	$9,451.80	N/A	N/A	N/A	N/A	$13,232.52	D2	CLARIION
MV47-T12	MV/S FC4700 TIER 12	$0.00	30.5%	$0.00	$9,828.00	N/A	N/A	N/A	N/A	$13,759.20	D2	CLARIION
MVA31	MIRRORVIEW A (ASYNC) FOR THE CX3-10	$0.00	30.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	D2	CLARIION
MVA32	MIRRORVIEW/A CX3-20	$0.00	30.5%	$0.00	$2,700.00	N/A	N/A	N/A	N/A	$3,780.00	D2	CLARIION
MVA34	MIRRORVIEW/A CX3-40	$0.00	30.5%	$0.00	$4,752.00	N/A	N/A	N/A	N/A	$6,652.80	D2	CLARIION
MVA38	MIRRORVIEW/A CX3-80	$0.00	30.5%	$0.00	$5,940.00	N/A	N/A	N/A	N/A	$8,316.00	D2	CLARIION
MVA3-KIT	MIRRORVIEW A MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
MVA400-T1	CX400 MIRRORVIEW/A TIER 1	$0.00	30.5%	$0.00	$4,262.00	N/A	N/A	N/A	N/A	$5,966.76	D2	CLARIION
MVA400-T10	CX400 MIRRORVIEW/A TIER 10	$0.00	30.5%	$0.00	$6,052.00	N/A	N/A	N/A	N/A	$8,472.84	D2	CLARIION
MVA400-T11	CX400 MIRRORVIEW/A TIER 11	$0.00	30.5%	$0.00	$6,052.00	N/A	N/A	N/A	N/A	$8,472.84	D2	CLARIION
MVA400-T12	CX400 MIRRORVIEW/A TIER 12	$0.00	30.5%	$0.00	$6,052.00	N/A	N/A	N/A	N/A	$8,472.84	D2	CLARIION
MVA400T1-T4	MV/A CX400 UPG T1-T4	$0.00	30.5%	$0.00	$135.00	N/A	N/A	N/A	N/A	$189.00	D2	CLARIION
MVA400-T2	CX400 MIRRORVIEW/A TIER 2	$0.00	30.5%	$0.00	$4,418.00	N/A	N/A	N/A	N/A	$6,185.16	D2	CLARIION
MVA400-T3	CX400 MIRRORVIEW/A TIER 3	$0.00	30.5%	$0.00	$4,577.00	N/A	N/A	N/A	N/A	$6,407.76	D2	CLARIION
MVA400-T4	CX400 MIRRORVIEW/A TIER 4	$0.00	30.5%	$0.00	$4,733.00	N/A	N/A	N/A	N/A	$6,626.16	D2	CLARIION
MVA400-T5	CX400 MIRRORVIEW/A TIER 5	$0.00	30.5%	$0.00	$5,064.00	N/A	N/A	N/A	N/A	$7,089.60	D2	CLARIION
MVA400T5-T8	MV/A CX400 UPG T5-T8	$0.00	30.5%	$0.00	$282.60	N/A	N/A	N/A	N/A	$395.64	D2	CLARIION
MVA400-T6	CX400 MIRRORVIEW/A TIER 6	$0.00	30.5%	$0.00	$5,393.00	N/A	N/A	N/A	N/A	$7,550.16	D2	CLARIION
MVA400-T7	CX400 MIRRORVIEW/A TIER 7	$0.00	30.5%	$0.00	$5,723.00	N/A	N/A	N/A	N/A	$8,012.16	D2	CLARIION
MVA400-T8	CX400 MIRRORVIEW/A TIER 8	$0.00	30.5%	$0.00	$6,052.00	N/A	N/A	N/A	N/A	$8,472.84	D2	CLARIION
MVA400-T9	CX400 MIRRORVIEW/A TIER 9	$0.00	30.5%	$0.00	$6,052.00	N/A	N/A	N/A	N/A	$8,472.84	D2	CLARIION
MVA4-120	MIRRORVIEW/A FOR CX4-120	$7,000.00	30.5%	$4,865.00	$1,260.00	N/A	N/A	N/A	N/A	$1,260.00	D2	CLARIION
MVA4-120UPG	MIRRORVIEW/A UPGRADE TO CX4-120C	$4,200.00	30.5%	$2,919.00	$756.00	N/A	N/A	N/A	N/A	$756.00	D2	CLARIION
MVA4-240	MIRRORVIEW/A FOR CX4-240	$17,600.00	30.5%	$12,232.00	$3,168.00	N/A	N/A	N/A	N/A	$3,168.00	D2	CLARIION
MVA4-240UPG	MIRRORVIEW/A UPGRADE TO CX4-240C	$10,600.00	30.5%	$7,367.00	$1,908.00	N/A	N/A	N/A	N/A	$1,908.00	D2	CLARIION
MVA4-480	MIRRORVIEW/A FOR CX4-480	$35,200.00	30.5%	$24,464.00	$6,336.00	N/A	N/A	N/A	N/A	$6,336.00	D2	CLARIION
MVA4-480UPG	MIRRORVIEW/A UPGRADE TO CX4-480C	$21,200.00	30.5%	$14,734.00	$3,816.00	N/A	N/A	N/A	N/A	$3,816.00	D2	CLARIION
MVA4-960	MIRRORVIEW/A FOR CX4-960	$70,300.00	30.5%	$48,858.50	$12,654.00	N/A	N/A	N/A	N/A	$12,654.00	D2	CLARIION
MVA4-960UPG	MIRRORVIEW/A UPGRADE TO CX4-960C	$42,200.00	30.5%	$29,329.00	$7,596.00	N/A	N/A	N/A	N/A	$7,596.00	D2	CLARIION
MVA4-KIT	MIRRORVIEW/A KIT FOR CX4 FAMILY	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
MVA500-KIT	CX500 MIRRORVIEW/A MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
MVA600-T1	CX600 MIRRORVIEW/A TIER 1	$0.00	30.5%	$0.00	$5,494.00	N/A	N/A	N/A	N/A	$7,691.64	D2	CLARIION
MVA600-T10	CX600 MIRRORVIEW/A TIER10	$0.00	30.5%	$0.00	$7,945.00	N/A	N/A	N/A	N/A	$11,123.04	D2	CLARIION
MVA600-T11	CX600 MIRRORVIEW/A TIER11	$0.00	30.5%	$0.00	$8,274.00	N/A	N/A	N/A	N/A	$11,583.60	D2	CLARIION
MVA600-T12	CX600 MIRRORVIEW/A TIER12	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T13	CX600 MIRRORVIEW/A TIER13	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T14	CX600 MIRRORVIEW/A TIER14	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T15	CX600 MIRRORVIEW/A TIER15	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T16	CX600 MIRRORVIEW/A TIER16	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T17	CX600 MIRRORVIEW/A TIER17	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T18	CX600 MIRRORVIEW/A TIER18	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T19	CX600 MIRRORVIEW/A TIER19	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600T1-T4	MV/A CX600 UPG T1-T4	$0.00	30.5%	$0.00	$135.00	N/A	N/A	N/A	N/A	$189.00	D2	CLARIION
MVA600-T2	CX600 MIRRORVIEW/A TIER 2	$0.00	30.5%	$0.00	$5,652.00	N/A	N/A	N/A	N/A	$7,912.80	D2	CLARIION
MVA600-T20	CX600 MIRRORVIEW/A TIER20	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T21	CX600 MIRRORVIEW/A TIER21	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T22	CX600 MIRRORVIEW/A TIER22	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T23	CX600 MIRRORVIEW/A TIER23	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T24	CX600 MIRRORVIEW/A TIER24	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T25	CX600 MIRRORVIEW/A TIER25	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T26	CX600 MIRRORVIEW/A TIER26	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T27	CX600 MIRRORVIEW/A TIER27	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T28	CX600 MIRRORVIEW/A TIER28	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T29	CX600 MIRRORVIEW/A TIER29	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T3	CX600 MIRRORVIEW/A TIER 3	$0.00	30.5%	$0.00	$5,809.00	N/A	N/A	N/A	N/A	$8,132.64	D2	CLARIION
MVA600-T30	CX600 MIRRORVIEW/A TIER30	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T31	CX600 MIRRORVIEW/A TIER31	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D2	CLARIION
MVA600-T4	CX600 MIRRORVIEW/A TIER 4	$0.00	30.5%	$0.00	$5,967.00	N/A	N/A	N/A	N/A	$8,353.80	D2	CLARIION
MVA600-T5	CX600 MIRRORVIEW/A TIER 5	$0.00	30.5%	$0.00	$6,296.00	N/A	N/A	N/A	N/A	$8,814.36	D2	CLARIION
MVA600T5-T12	MV/A CX600 UPG T5-T12	$0.00	30.5%	$0.00	$282.60	N/A	N/A	N/A	N/A	$395.64	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MVA600-T6	CX600 MIRRORVIEW/A TIER 6	$0.00	30.5%	$0.00	$6,626.00	N/A	N/A	N/A	N/A	$9,276.36	D2	CLARIION
MVA600-T7	CX600 MIRRORVIEW/A TIER 7	$0.00	30.5%	$0.00	$6,955.00	N/A	N/A	N/A	N/A	$9,737.04	D2	CLARIION
MVA600-T8	CX600 MIRRORVIEW/A TIER 8	$0.00	30.5%	$0.00	$7,286.00	N/A	N/A	N/A	N/A	$10,200.36	D2	CLARIION
MVA600-T9	CX600 MIRRORVIEW/A TIER 9	$0.00	30.5%	$0.00	$7,615.00	N/A	N/A	N/A	N/A	$10,661.04	D2	CLARIION
MVA700-KIT	CX700 MIRRORVIEW/A MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
MVAAX4-5	MIRRORVIEW ASYNC FOR THE AX4-5	$4,000.00	17.5%	$3,300.00	$720.00	$640.00	N/A	N/A	N/A	$720.00	J	CLARIION
MVAL31	MIRRORVIEW BUNDLE FOR THE CX3-10	$0.00	30.5%	$0.00	$1,890.00	N/A	N/A	N/A	N/A	$2,646.00	D2	CLARIION
MVAL32	MIRRORVW A/S BNDL CX3-20	$0.00	30.5%	$0.00	$4,716.00	N/A	N/A	N/A	N/A	$6,602.40	D2	CLARIION
MVAL34	MIRRORVW A/S BNDL CX3-40	$0.00	30.5%	$0.00	$8,280.00	N/A	N/A	N/A	N/A	$11,592.00	D2	CLARIION
MVAL38	MIRRORVW A/S BNDL CX3-80	$0.00	30.5%	$0.00	$10,368.00	N/A	N/A	N/A	N/A	$14,515.20	D2	CLARIION
MVAL400-T1	CX400 MVS+MVA BUNDLE T1	$0.00	30.5%	$0.00	$7,455.00	N/A	N/A	N/A	N/A	$10,437.00	D2	CLARIION
MVAL400-T10	CX400 MVS+MVA BUNDLE T10	$0.00	30.5%	$0.00	$10,563.00	N/A	N/A	N/A	N/A	$14,788.20	D2	CLARIION
MVAL400-T11	CX400 MVS+MVA BUNDLE T11	$0.00	30.5%	$0.00	$10,563.00	N/A	N/A	N/A	N/A	$14,788.20	D2	CLARIION
MVAL400-T12	CX400 MVS+MVA BUNDLE T12	$0.00	30.5%	$0.00	$10,563.00	N/A	N/A	N/A	N/A	$14,788.20	D2	CLARIION
MVAL400-T2	CX400 MVS+MVA BUNDLE T2	$0.00	30.5%	$0.00	$7,732.00	N/A	N/A	N/A	N/A	$10,824.84	D2	CLARIION
MVAL400-T3	CX400 MVS+MVA BUNDLE T3	$0.00	30.5%	$0.00	$8,009.00	N/A	N/A	N/A	N/A	$11,212.56	D2	CLARIION
MVAL400-T4	CX400 MVS+MVA BUNDLE T4	$0.00	30.5%	$0.00	$8,287.00	N/A	N/A	N/A	N/A	$11,601.84	D2	CLARIION
MVAL400-T5	CX400 MVS+MVA BUNDLE T5	$0.00	30.5%	$0.00	$8,856.00	N/A	N/A	N/A	N/A	$12,398.40	D2	CLARIION
MVAL400-T6	CX400 MVS+MVA BUNDLE T6	$0.00	30.5%	$0.00	$9,425.00	N/A	N/A	N/A	N/A	$13,194.96	D2	CLARIION
MVAL400-T7	CX400 MVS+MVA BUNDLE T7	$0.00	30.5%	$0.00	$9,995.00	N/A	N/A	N/A	N/A	$13,992.96	D2	CLARIION
MVAL400-T8	CX400 MVS+MVA BUNDLE T8	$0.00	30.5%	$0.00	$10,563.00	N/A	N/A	N/A	N/A	$14,788.20	D2	CLARIION
MVAL400-T9	CX400 MVS+MVA BUNDLE T9	$0.00	30.5%	$0.00	$10,563.00	N/A	N/A	N/A	N/A	$14,788.20	D2	CLARIION
MVAL4-120	MIRRORVIEW BUNDLE FOR CX4-120	$12,400.00	30.5%	$8,618.00	$2,232.00	N/A	N/A	N/A	N/A	$2,232.00	D2	CLARIION
MVAL4-120UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-120C	$7,500.00	30.5%	$5,212.50	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	D2	CLARIION
MVAL4-240	MIRRORVIEW BUNDLE FOR CX4-240	$30,600.00	30.5%	$21,267.00	$5,508.00	N/A	N/A	N/A	N/A	$5,508.00	D2	CLARIION
MVAL4-240UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-240C	$18,400.00	30.5%	$12,788.00	$3,312.00	N/A	N/A	N/A	N/A	$3,312.00	D2	CLARIION
MVAL4-480	MIRRORVIEW BUNDLE FOR CX4-480	$61,200.00	30.5%	$42,534.00	$11,016.00	N/A	N/A	N/A	N/A	$11,016.00	D2	CLARIION
MVAL4-480UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-480C	$36,800.00	30.5%	$25,576.00	$6,624.00	N/A	N/A	N/A	N/A	$6,624.00	D2	CLARIION
MVAL4-5UP	CX4-CX5 MVS+MVA BUNDL UPG	$0.00	30.5%	$0.00	$3,132.00	N/A	N/A	N/A	N/A	$4,384.80	D2	CLARIION
MVAL4-7UP	CX4-CX7 MVS+MVA BUNDL UPG	$0.00	30.5%	$0.00	$5,148.00	N/A	N/A	N/A	N/A	$7,207.20	D2	CLARIION
MVAL4-960	MIRRORVIEW BUNDLE FOR CX4-960	$122,300.00	30.5%	$84,998.50	$22,014.00	N/A	N/A	N/A	N/A	$22,014.00	D2	CLARIION
MVAL4-960UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-960C	$73,400.00	30.5%	$51,013.00	$13,212.00	N/A	N/A	N/A	N/A	$13,212.00	D2	CLARIION
MVAL4T1-T4	CX4 MVS+MVA BUND UP T1-T4	$0.00	30.5%	$0.00	$237.60	N/A	N/A	N/A	N/A	$332.64	D2	CLARIION
MVAL4T5-T8	CX4 MVS+MVA BUND UP T5-T8	$0.00	30.5%	$0.00	$487.80	N/A	N/A	N/A	N/A	$682.92	D2	CLARIION
MVAL5-7UP	CX5-CX7 MVS+MVA BUNDL UPG	$0.00	30.5%	$0.00	$2,016.00	N/A	N/A	N/A	N/A	$2,822.40	D2	CLARIION
MVAL600-T1	CX600 MVS+MVA BUNDLE T1	$0.00	30.5%	$0.00	$9,618.00	N/A	N/A	N/A	N/A	$13,465.20	D2	CLARIION
MVAL600-T10	CX600 MVS+MVA BUNDLE T10	$0.00	30.5%	$0.00	$13,864.00	N/A	N/A	N/A	N/A	$19,409.64	D2	CLARIION
MVAL600-T11	CX600 MVS+MVA BUNDLE T11	$0.00	30.5%	$0.00	$14,434.00	N/A	N/A	N/A	N/A	$20,207.64	D2	CLARIION
MVAL600-T12	CX600 MVS+MVA BUNDLE T12	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T13	CX600 MVS+MVA BUNDLE T13	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T14	CX600 MVS+MVA BUNDLE T14	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T15	CX600 MVS+MVA BUNDLE T15	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T16	CX600 MVS+MVA BUNDLE T16	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T17	CX600 MVS+MVA BUNDLE T17	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T18	CX600 MVS+MVA BUNDLE T18	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T19	CX600 MVS+MVA BUNDLE T19	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T2	CX600 MVS+MVA BUNDLE T2	$0.00	30.5%	$0.00	$9,895.00	N/A	N/A	N/A	N/A	$13,853.04	D2	CLARIION
MVAL600-T20	CX600 MVS+MVA BUNDLE T20	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T21	CX600 MVS+MVA BUNDLE T21	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T22	CX600 MVS+MVA BUNDLE T22	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T23	CX600 MVS+MVA BUNDLE T23	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T24	CX600 MVS+MVA BUNDLE T24	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T25	CX600 MVS+MVA BUNDLE T25	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T26	CX600 MVS+MVA BUNDLE T26	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T27	CX600 MVS+MVA BUNDLE T27	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T28	CX600 MVS+MVA BUNDLE T28	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T29	CX600 MVS+MVA BUNDLE T29	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T3	CX600 MVS+MVA BUNDLE T3	$0.00	30.5%	$0.00	$10,172.00	N/A	N/A	N/A	N/A	$14,240.76	D2	CLARIION
MVAL600-T30	CX600 MVS+MVA BUNDLE T30	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T31	CX600 MVS+MVA BUNDLE T31	$0.00	30.5%	$0.00	$15,002.00	N/A	N/A	N/A	N/A	$21,002.76	D2	CLARIION
MVAL600-T4	CX600 MVS+MVA BUNDLE T4	$0.00	30.5%	$0.00	$10,450.00	N/A	N/A	N/A	N/A	$14,630.04	D2	CLARIION
MVAL600-T5	CX600 MVS+MVA BUNDLE T5	$0.00	30.5%	$0.00	$11,019.00	N/A	N/A	N/A	N/A	$15,426.60	D2	CLARIION
MVAL600-T6	CX600 MVS+MVA BUNDLE T6	$0.00	30.5%	$0.00	$11,588.00	N/A	N/A	N/A	N/A	$16,223.16	D2	CLARIION
MVAL600-T7	CX600 MVS+MVA BUNDLE T7	$0.00	30.5%	$0.00	$12,158.00	N/A	N/A	N/A	N/A	$17,021.16	D2	CLARIION
MVAL600-T8	CX600 MVS+MVA BUNDLE T8	$0.00	30.5%	$0.00	$12,726.00	N/A	N/A	N/A	N/A	$17,816.40	D2	CLARIION
MVAL600-T9	CX600 MVS+MVA BUNDLE T9	$0.00	30.5%	$0.00	$13,296.00	N/A	N/A	N/A	N/A	$18,614.40	D2	CLARIION
MVAL6-7UP	CX6-CX7 MVS+MVA BUNDL UPG	$0.00	30.5%	$0.00	$4,140.00	N/A	N/A	N/A	N/A	$5,796.00	D2	CLARIION
MVAL6T1-T4	CX6 MVS+MVA BUND UP T1-T4	$0.00	30.5%	$0.00	$237.60	N/A	N/A	N/A	N/A	$332.64	D2	CLARIION
MVAL6T5-T12	CX6 MVS+MVA BND UP T5-T12	$0.00	30.5%	$0.00	$630.00	N/A	N/A	N/A	N/A	$882.00	D2	CLARIION
MVALAX4-5	MIRRORVIEW BUNDLE FOR THE AX4-5	$6,600.00	17.5%	$5,445.00	$1,188.00	$1,056.00	N/A	N/A	N/A	$1,188.00	J	CLARIION
MV-CEM-31	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-10	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$504.00	D2	CLARIION
MV-CEM-32	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-20	$0.00	30.5%	$0.00	$720.00	N/A	N/A	N/A	N/A	$1,008.00	D2	CLARIION
MV-CEM-34	MIRRORVIEW/CE (MS CLUSTERSS) FOR CX3-40	$0.00	30.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	D2	CLARIION
MV-CEM-38	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-80	$0.00	30.5%	$0.00	$1,260.00	N/A	N/A	N/A	N/A	$1,764.00	D2	CLARIION
MV-CEM4-120	MIRRORVIEW/CE SW APPLICATION FOR CX4-120	$2,400.00	30.5%	$1,668.00	$432.00	N/A	N/A	N/A	N/A	$432.00	D2	CLARIION
MVCEM4-120UPG	MIRRORVIEW/CE UPGRADE TO CX4-120C	$1,440.00	30.5%	$1,000.80	$259.20	N/A	N/A	N/A	N/A	$259.20	D2	CLARIION
MV-CEM4-240	MIRRORVIEW/CE SW APPLICATION FOR CX4-240	$4,700.00	30.5%	$3,266.50	$846.00	N/A	N/A	N/A	N/A	$846.00	D2	CLARIION
MVCEM4-240UPG	MIRRORVIEW/CE UPGRADE TO CX4-240C	$2,820.00	30.5%	$1,959.90	$507.60	N/A	N/A	N/A	N/A	$507.60	D2	CLARIION
MV-CEM4-480	MIRRORVIEW/CE SW APPLICATION FOR CX4-480	$9,000.00	30.5%	$6,255.00	$1,620.00	N/A	N/A	N/A	N/A	$1,620.00	D2	CLARIION
MVCEM4-480UPG	MIRRORVIEW/CE UPGRADE TO CX4-480C	$5,400.00	30.5%	$3,753.00	$972.00	N/A	N/A	N/A	N/A	$972.00	D2	CLARIION
MV-CEM4-960	MIRRORVIEW/CE SW APPLICATION FOR CX4-960	$13,800.00	30.5%	$9,591.00	$2,484.00	N/A	N/A	N/A	N/A	$2,484.00	D2	CLARIION
MVCEM4-960UPG	MIRRORVIEW/CE UPGRADE TO CX4-960C	$8,280.00	30.5%	$5,754.60	$1,490.40	N/A	N/A	N/A	N/A	$1,490.40	D2	CLARIION
MV-CEMAX4-5	MIRRORVIEW/CE SW APPLICATION FOR AX4-5	$2,000.00	17.5%	$1,650.00	$360.00	$320.00	N/A	N/A	N/A	$360.00	J	CLARIION
MV-KIT	MV/S CX600 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
MV-KIT303	MIRRORVIEW MEDIA 1.7	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
MV-KIT308	MIRRORVIEW V1.8 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
MVS31	MIRRORVIEW SYNC FOR THE CX3-10	$0.00	30.5%	$0.00	$1,440.00	N/A	N/A	N/A	N/A	$2,016.00	D2	CLARIION
MVS32	MIRRORVIEW SYNC CX3-20	$0.00	30.5%	$0.00	$3,582.00	N/A	N/A	N/A	N/A	$5,014.80	D2	CLARIION
MVS34	MIRRORVIEW SYNC CX3-40	$0.00	30.5%	$0.00	$6,300.00	N/A	N/A	N/A	N/A	$8,820.00	D2	CLARIION
MVS38	MIRRORVIEW SYNC CX3-80	$0.00	30.5%	$0.00	$7,875.00	N/A	N/A	N/A	N/A	$11,025.00	D2	CLARIION
MVS3-KIT	MIRVW S MEDIA CX3- SERIE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
MVS4-120	MIRRORVIEW/S FOR CX4-120	$9,400.00	30.5%	$6,533.00	$1,692.00	N/A	N/A	N/A	N/A	$1,692.00	D2	CLARIION
MVS4-120UPG	MIRRORVIEW/S UPGRADE TO CX4-120C	$5,700.00	30.5%	$3,961.50	$1,026.00	N/A	N/A	N/A	N/A	$1,026.00	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MVS4-240	MIRRORVIEW/S FOR CX4-240	$23,300.00	30.5%	$16,193.50	$4,194.00	N/A	N/A	N/A	N/A	$4,194.00	D2	CLARIION
MVS4-240UPG	MIRRORVIEW/S UPGRADE TO CX4-240C	$14,000.00	30.5%	$9,730.00	$2,520.00	N/A	N/A	N/A	N/A	$2,520.00	D2	CLARIION
MVS4-480	MIRRORVIEW/S FOR CX4-480	$46,700.00	30.5%	$32,456.50	$8,406.00	N/A	N/A	N/A	N/A	$8,406.00	D2	CLARIION
MVS4-480UPG	MIRRORVIEW/S UPGRADE TO CX4-480C	$28,100.00	30.5%	$19,529.50	$5,058.00	N/A	N/A	N/A	N/A	$5,058.00	D2	CLARIION
MVS4-960	MIRRORVIEW/S FOR CX4-960	$93,300.00	30.5%	$64,843.50	$16,794.00	N/A	N/A	N/A	N/A	$16,794.00	D2	CLARIION
MVS4-960UPG	MIRRORVIEW/S UPGRADE TO CX4-960C	$56,000.00	30.5%	$38,920.00	$10,080.00	N/A	N/A	N/A	N/A	$10,080.00	D2	CLARIION
MVS4-AL-T1	CX400 MVS TO BDLE UPG T1	$0.00	30.5%	$0.00	$3,207.00	N/A	N/A	N/A	N/A	$4,489.80	D2	CLARIION
MVS4-AL-T10	CX400 MVS TO BDLE UPG T10	$0.00	30.5%	$0.00	$4,530.00	N/A	N/A	N/A	N/A	$6,342.00	D2	CLARIION
MVS4-AL-T11	CX400 MVS TO BDLE UPG T11	$0.00	30.5%	$0.00	$4,530.00	N/A	N/A	N/A	N/A	$6,342.00	D2	CLARIION
MVS4-AL-T12	CX400 MVS TO BDLE UPG T12	$0.00	30.5%	$0.00	$4,530.00	N/A	N/A	N/A	N/A	$6,342.00	D2	CLARIION
MVS4-AL-T2	CX400 MVS TO BDLE UPG T2	$0.00	30.5%	$0.00	$3,321.00	N/A	N/A	N/A	N/A	$4,649.40	D2	CLARIION
MVS4-AL-T3	CX400 MVS TO BDLE UPG T3	$0.00	30.5%	$0.00	$3,434.00	N/A	N/A	N/A	N/A	$4,807.56	D2	CLARIION
MVS4-AL-T4	CX400 MVS TO BDLE UPG T4	$0.00	30.5%	$0.00	$3,548.00	N/A	N/A	N/A	N/A	$4,967.16	D2	CLARIION
MVS4-AL-T5	CX400 MVS TO BDLE UPG T5	$0.00	30.5%	$0.00	$3,793.00	N/A	N/A	N/A	N/A	$5,310.24	D2	CLARIION
MVS4-AL-T6	CX400 MVS TO BDLE UPG T6	$0.00	30.5%	$0.00	$4,039.00	N/A	N/A	N/A	N/A	$5,654.64	D2	CLARIION
MVS4-AL-T7	CX400 MVS TO BDLE UPG T7	$0.00	30.5%	$0.00	$4,284.00	N/A	N/A	N/A	N/A	$5,997.60	D2	CLARIION
MVS4-AL-T8	CX400 MVS TO BDLE UPG T8	$0.00	30.5%	$0.00	$4,530.00	N/A	N/A	N/A	N/A	$6,342.00	D2	CLARIION
MVS4-AL-T9	CX400 MVS TO BDLE UPG T9	$0.00	30.5%	$0.00	$4,530.00	N/A	N/A	N/A	N/A	$6,342.00	D2	CLARIION
MVS4-KIT	MIRRORVIEW/S KIT FOR CX4 FAMILY	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
MVS500-REP	MIRRORVIEW/S NS REP DISC	$28,900.00	30.5%	$20,085.50	$5,202.00	N/A	N/A	N/A	N/A	$7,282.80	D2	CLARIION
MVS6-AL-T1	CX600 MVS TO BDLE UPG T1	$0.00	30.5%	$0.00	$4,150.00	N/A	N/A	N/A	N/A	$5,810.04	D2	CLARIION
MVS6-AL-T10	CX600 MVS TO BDLE UPG T10	$0.00	30.5%	$0.00	$5,964.00	N/A	N/A	N/A	N/A	$8,349.60	D2	CLARIION
MVS6-AL-T11	CX600 MVS TO BDLE UPG T11	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
MVS6-AL-T12	CX600 MVS TO BDLE UPG T12	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T13	CX600 MVS TO BDLE UPG T13	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T14	CX600 MVS TO BDLE UPG T14	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T15	CX600 MVS TO BDLE UPG T15	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T16	CX600 MVS TO BDLE UPG T16	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T17	CX600 MVS TO BDLE UPG T17	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T18	CX600 MVS TO BDLE UPG T18	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T19	CX600 MVS TO BDLE UPG T19	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T2	CX600 MVS TO BDLE UPG T2	$0.00	30.5%	$0.00	$4,263.00	N/A	N/A	N/A	N/A	$5,968.20	D2	CLARIION
MVS6-AL-T20	CX600 MVS TO BDLE UPG T20	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T21	CX600 MVS TO BDLE UPG T21	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T22	CX600 MVS TO BDLE UPG T22	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T23	CX600 MVS TO BDLE UPG T23	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T24	CX600 MVS TO BDLE UPG T24	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T25	CX600 MVS TO BDLE UPG T25	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T26	CX600 MVS TO BDLE UPG T26	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T27	CX600 MVS TO BDLE UPG T27	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T28	CX600 MVS TO BDLE UPG T28	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T29	CX600 MVS TO BDLE UPG T29	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T3	CX600 MVS TO BDLE UPG T3	$0.00	30.5%	$0.00	$4,376.00	N/A	N/A	N/A	N/A	$6,126.36	D2	CLARIION
MVS6-AL-T30	CX600 MVS TO BDLE UPG T30	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T31	CX600 MVS TO BDLE UPG T31	$0.00	30.5%	$0.00	$6,455.00	N/A	N/A	N/A	N/A	$9,036.96	D2	CLARIION
MVS6-AL-T4	CX600 MVS TO BDLE UPG T4	$0.00	30.5%	$0.00	$4,490.00	N/A	N/A	N/A	N/A	$6,285.96	D2	CLARIION
MVS6-AL-T5	CX600 MVS TO BDLE UPG T5	$0.00	30.5%	$0.00	$4,736.00	N/A	N/A	N/A	N/A	$6,630.36	D2	CLARIION
MVS6-AL-T6	CX600 MVS TO BDLE UPG T6	$0.00	30.5%	$0.00	$4,981.00	N/A	N/A	N/A	N/A	$6,973.44	D2	CLARIION
MVS6-AL-T7	CX600 MVS TO BDLE UPG T7	$0.00	30.5%	$0.00	$5,228.00	N/A	N/A	N/A	N/A	$7,319.16	D2	CLARIION
MVS6-AL-T8	CX600 MVS TO BDLE UPG T8	$0.00	30.5%	$0.00	$5,473.00	N/A	N/A	N/A	N/A	$7,662.24	D2	CLARIION
MVS6-AL-T9	CX600 MVS TO BDLE UPG T9	$0.00	30.5%	$0.00	$5,719.00	N/A	N/A	N/A	N/A	$8,006.64	D2	CLARIION
MVS700-REP	MIRRORVIEW/S NS REP DISC	$40,100.00	30.5%	$27,869.50	$7,218.00	N/A	N/A	N/A	N/A	$10,105.20	D2	CLARIION
MVSAX4-5	MIRRORVIEW SYNC FOR THE AX4-5	$5,000.00	17.5%	$4,125.00	$900.00	$800.00	N/A	N/A	N/A	$900.00	J	CLARIION
MV-T1	MV/S CX600 TIER1	$0.00	30.5%	$0.00	$7,325.00	N/A	N/A	N/A	N/A	$10,254.96	D2	CLARIION
MV-T10	MV/S CX600 TIER10	$0.00	30.5%	$0.00	$10,588.00	N/A	N/A	N/A	N/A	$14,823.24	D2	CLARIION
MV-T11	MV/S CX600 TIER11	$0.00	30.5%	$0.00	$11,028.00	N/A	N/A	N/A	N/A	$15,439.20	D2	CLARIION
MV-T12	MV/S CX600 TIER12	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T13	MV/S CX600 TIER 13	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T14	MV/S CX600 TIER 14	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T15	MV/S CX600 TIER 15	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T16	MV/S CX600 TIER 16	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T17	MV/S CX600 TIER 17	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T18	MV/S CX600 TIER 18	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T19	MV/S CX600 TIER 19	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MVT1-T4	MV/S CX600 UPG T1-T4	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$254.52	D2	CLARIION
MV-T2	MV/S CX600 TIER2	$0.00	30.5%	$0.00	$7,535.00	N/A	N/A	N/A	N/A	$10,548.96	D2	CLARIION
MV-T20	MV/S CX600 TIER 20	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T21	MV/S CX600 TIER 21	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T22	MV/S CX600 TIER 22	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T23	MV/S CX600 TIER 23	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T24	MV/S CX600 TIER 24	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T25	MV/S CX600 TIER 25	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T26	MV/S CX600 TIER 26	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T27	MV/S CX600 TIER 27	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T28	MV/S CX600 TIER 28	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T29	MV/S CX600 TIER 29	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T3	MV/S CX600 TIER3	$0.00	30.5%	$0.00	$7,745.00	N/A	N/A	N/A	N/A	$10,842.96	D2	CLARIION
MV-T30	MV/S CX600 TIER 30	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T31	MV/S CX600 TIER 31	$0.00	30.5%	$0.00	$11,466.00	N/A	N/A	N/A	N/A	$16,052.40	D2	CLARIION
MV-T4	MV/S CX600 TIER4	$0.00	30.5%	$0.00	$7,955.00	N/A	N/A	N/A	N/A	$11,136.96	D2	CLARIION
MV-T5	MV/S CX600 TIER5	$0.00	30.5%	$0.00	$8,394.00	N/A	N/A	N/A	N/A	$11,751.60	D2	CLARIION
MVT5-T12	MV/S CX600 UPG T5-T12	$0.00	30.5%	$0.00	$376.20	N/A	N/A	N/A	N/A	$526.68	D2	CLARIION
MVT5-T31	MIRRORVIEW UPG T5-T31	$0.00	30.5%	$0.00	$376.20	N/A	N/A	N/A	N/A	$526.68	D2	CLARIION
MV-T6	MV/S CX600 TIER6	$0.00	30.5%	$0.00	$8,833.00	N/A	N/A	N/A	N/A	$12,366.24	D2	CLARIION
MV-T7	MV/S CX600 TIER7	$0.00	30.5%	$0.00	$9,272.00	N/A	N/A	N/A	N/A	$12,980.76	D2	CLARIION
MV-T8	MV/S CX600 TIER8	$0.00	30.5%	$0.00	$9,710.00	N/A	N/A	N/A	N/A	$13,593.96	D2	CLARIION
MV-T9	MV/S CX600 TIER9	$0.00	30.5%	$0.00	$10,150.00	N/A	N/A	N/A	N/A	$14,210.04	D2	CLARIION
MVX4-X6UP-T1	MIRRORVIEW CX400-CX600 UPG TIER 1	$0.00	30.5%	$0.00	$3,835.80	N/A	N/A	N/A	N/A	$5,370.12	D2	CLARIION
MVX4-X6UP-T10	MIRRORVIEW CX400-CX600 UPG TIER 10	$0.00	30.5%	$0.00	$5,293.80	N/A	N/A	N/A	N/A	$7,411.32	D2	CLARIION
MVX4-X6UP-T11	MIRRORVIEW CX400-CX600 UPG TIER 11	$0.00	30.5%	$0.00	$5,488.20	N/A	N/A	N/A	N/A	$7,683.48	D2	CLARIION
MVX4-X6UP-T12	MIRRORVIEW CX400-CX600 UPG TIER 12	$0.00	30.5%	$0.00	$5,682.60	N/A	N/A	N/A	N/A	$7,955.64	D2	CLARIION
MVX4-X6UP-T2	MIRRORVIEW CX400-CX600 UPG TIER 2	$0.00	30.5%	$0.00	$3,933.00	N/A	N/A	N/A	N/A	$5,506.20	D2	CLARIION
MVX4-X6UP-T3	MIRRORVIEW CX400-CX600 UPG TIER 3	$0.00	30.5%	$0.00	$4,030.20	N/A	N/A	N/A	N/A	$5,642.28	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MVX4-X6UP-T4	MIRRORVIEW CX400-CX600 UPG TIER 4	$0.00	30.5%	$0.00	$4,127.40	N/A	N/A	N/A	N/A	$5,778.36	D2	CLARIION
MVX4-X6UP-T5	MIRRORVIEW CX400-CX600 UPG TIER 5	$0.00	30.5%	$0.00	$4,321.80	N/A	N/A	N/A	N/A	$6,050.52	D2	CLARIION
MVX4-X6UP-T6	MIRRORVIEW CX400-CX600 UPG TIER 6	$0.00	30.5%	$0.00	$4,516.20	N/A	N/A	N/A	N/A	$6,322.68	D2	CLARIION
MVX4-X6UP-T7	MIRRORVIEW CX400-CX600 UPG TIER 7	$0.00	30.5%	$0.00	$4,710.60	N/A	N/A	N/A	N/A	$6,594.84	D2	CLARIION
MVX4-X6UP-T8	MIRRORVIEW CX400-CX600 UPG TIER 8	$0.00	30.5%	$0.00	$4,905.00	N/A	N/A	N/A	N/A	$6,867.00	D2	CLARIION
MVX4-X6UP-T9	MIRRORVIEW CX400-CX600 UPG TIER 9	$0.00	30.5%	$0.00	$5,099.40	N/A	N/A	N/A	N/A	$7,139.16	D2	CLARIION
NAV100	NAVI MANAGER AX100 SERIES	$1,100.00	17.5%	$907.50	$198.00	$176.00	N/A	N/A	N/A	$198.00	J	CLARIION
NAV100-KIT	NAVI MGR AX100 MEDIA	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	J	CLARIION
NAV150	NAVI MGR UPGRADE AX150	$0.00	17.5%	$0.00	$198.00	$176.00	N/A	N/A	N/A	$277.20	J	CLARIION
NAV2-3UP-DP	CX200-CX300 DEPT UPGRADE	$0.00	30.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	D2	CLARIION
NAV2-3UP-EN	CX200-CX300 ENT UPGRADE	$0.00	30.5%	$0.00	$810.00	N/A	N/A	N/A	N/A	$1,134.00	D2	CLARIION
NAV2-3UP-WG	CX200-CX300 WG UPGRADE	$0.00	30.5%	$0.00	$202.50	N/A	N/A	N/A	N/A	$283.56	D2	CLARIION
NAV300-DP	CX300 NAVI DEPARTMENTAL	$0.00	30.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	D2	CLARIION
NAV300-DP-EN	CX300 DEPT TO ENT. UPGRAD	$0.00	30.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	D2	CLARIION
NAV300-EN	CX300 NAVI ENTERPRISE	$0.00	30.5%	$0.00	$1,620.00	N/A	N/A	N/A	N/A	$2,268.00	D2	CLARIION
NAV300-WG	CX300 NAVI WORKGROUP	$0.00	30.5%	$0.00	$405.00	N/A	N/A	N/A	N/A	$567.00	D2	CLARIION
NAV300-WG-DP	CX300 WG TO DEPT UPGRADE	$0.00	30.5%	$0.00	$675.00	N/A	N/A	N/A	N/A	$945.00	D2	CLARIION
NAV300-WG-EN	CX300 WG TO ENT. UPGRAD	$0.00	30.5%	$0.00	$1,215.00	N/A	N/A	N/A	N/A	$1,701.00	D2	CLARIION
NAV31-DP	NAVI Mgr Dept Lic CX3-10	$6,000.00	30.5%	$4,170.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	D2	CLARIION
NAV31-DP-EN	NAVI MGR DP TO EN Lic Upg CX3-10	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	CLARIION
NAV31-EN	NAVI MGR ENTERPRISE LICENSE FOR CX3-10	$9,000.00	30.5%	$6,255.00	$1,620.00	N/A	N/A	N/A	N/A	$2,268.00	D2	CLARIION
NAV31-WG	NAVI Mgr Wkg Lic CX3-10	$2,250.00	30.5%	$1,563.75	$405.00	N/A	N/A	N/A	N/A	$567.00	D2	CLARIION
NAV31-WG-DP	NAVI MGR WG TO DP UPGD LIC FOR CX3-10	$0.00	30.5%	$0.00	$675.00	N/A	N/A	N/A	N/A	$675.00	D2	CLARIION
NAV31-WG-EN	NAVI MGR WG TO EN Lic Upg CX3-10	$0.00	30.5%	$0.00	$1,215.00	N/A	N/A	N/A	N/A	$1,215.00	D2	CLARIION
NAV32-DP	NAVI MGR CX3-20 DEPT LIC	$20,600.00	30.5%	$14,317.00	$3,708.00	N/A	N/A	N/A	N/A	$5,191.20	D2	CLARIION
NAV32-DP-EN	NAVI CX3-20 DP TO EN UPGR	$0.00	30.5%	$0.00	$1,872.00	N/A	N/A	N/A	N/A	$1,872.00	D2	CLARIION
NAV32-EN	NAVI MGR CX3-20 ENTPR LIC	$31,000.00	30.5%	$21,545.00	$5,580.00	N/A	N/A	N/A	N/A	$7,812.00	D2	CLARIION
NAV32-WG	NAVI MGR CX3-20 WKGRP LIC	$7,500.00	30.5%	$5,212.50	$1,350.00	N/A	N/A	N/A	N/A	$1,890.00	D2	CLARIION
NAV32-WG-DP	NAVI CX3-20 WG TO DP UPG	$0.00	30.5%	$0.00	$2,358.00	N/A	N/A	N/A	N/A	$2,358.00	D2	CLARIION
NAV32-WG-EN	NAVI CX3-20 WG TO EN UPGR	$0.00	30.5%	$0.00	$4,230.00	N/A	N/A	N/A	N/A	$4,230.00	D2	CLARIION
NAV34-DP	NAVI MGR CX3-40 DEPT LIC	$39,200.00	30.5%	$27,244.00	$7,056.00	N/A	N/A	N/A	N/A	$9,878.40	D2	CLARIION
NAV34-DP-EN	NAVI CX3-40 DP TO EN UPGR	$0.00	30.5%	$0.00	$3,780.00	N/A	N/A	N/A	N/A	$3,780.00	D2	CLARIION
NAV34-EN	NAVI MGR CX3-40 ENTPR LIC	$58,000.00	30.5%	$40,310.00	$10,440.00	N/A	N/A	N/A	N/A	$14,616.00	D2	CLARIION
NAV34-WG	NAVI MGR CX3-40 WKGRP LIC	$21,500.00	30.5%	$14,942.50	$3,870.00	N/A	N/A	N/A	N/A	$5,418.00	D2	CLARIION
NAV34-WG-DP	NAVI CX3-40 WG TO DP UPG	$0.00	30.5%	$0.00	$3,960.00	N/A	N/A	N/A	N/A	$3,960.00	D2	CLARIION
NAV34-WG-EN	NAVI CX3-40 WG TO EN UPGR	$0.00	30.5%	$0.00	$7,740.00	N/A	N/A	N/A	N/A	$7,740.00	D2	CLARIION
NAV38-DP	NAVI MGR CX3-80 DEPT LIC	$49,000.00	30.5%	$34,055.00	$8,820.00	N/A	N/A	N/A	N/A	$12,348.00	D2	CLARIION
NAV38-DP-EN	NAVI CX3-80 DP TO EN UPGR	$0.00	30.5%	$0.00	$4,716.00	N/A	N/A	N/A	N/A	$4,716.00	D2	CLARIION
NAV38-EN	NAVI MGR CX3-80 ENTPR LIC	$72,600.00	30.5%	$50,457.00	$13,068.00	N/A	N/A	N/A	N/A	$18,295.20	D2	CLARIION
NAV38-WG	NAVI MGR CX3-80 WKGRP LIC	$26,900.00	30.5%	$18,695.50	$4,842.00	N/A	N/A	N/A	N/A	$6,778.80	D2	CLARIION
NAV38-WG-DP	NAVI CX3-80 WG TO DP UPG	$0.00	30.5%	$0.00	$4,950.00	N/A	N/A	N/A	N/A	$4,950.00	D2	CLARIION
NAV38-WG-EN	NAVI CX3-80 WG TO EN UPGR	$0.00	30.5%	$0.00	$9,666.00	N/A	N/A	N/A	N/A	$9,666.00	D2	CLARIION
NAV3I-5IUP	NAVI 300I TO 500I UPGRADE	$0.00	30.5%	$0.00	$2,880.00	N/A	N/A	N/A	N/A	$4,032.00	D2	CLARIION
NAV4-120	Navi/Uni CX4-120	$4,755.00	30.5%	$3,304.73	$855.90	N/A	N/A	N/A	N/A	$855.90	D2	CLARIION
NAV4-120UPG	NAVI/Uni BLOCK Upg CX4-120	$3,135.00	30.5%	$2,178.83	$564.30	N/A	N/A	N/A	N/A	$564.30	D2	CLARIION
NAV4-240	Navi/Uni CX4-240	$16,625.00	30.5%	$11,554.38	$2,992.50	N/A	N/A	N/A	N/A	$2,992.50	D2	CLARIION
NAV4-240UPG	NAVI/Uni BLOCK Upg CX4-240	$9,975.00	30.5%	$6,932.63	$1,795.50	N/A	N/A	N/A	N/A	$1,795.50	D2	CLARIION
NAV4-480	Navi/Uni CX4-480	$52,985.00	30.5%	$36,824.58	$9,537.30	N/A	N/A	N/A	N/A	$9,537.30	D2	CLARIION
NAV4-480UPG	NAVI/Uni BLOCK Upg CX4-480	$31,790.00	30.5%	$22,094.05	$5,722.20	N/A	N/A	N/A	N/A	$5,722.20	D2	CLARIION
NAV4-960	Navi/Uni CX4-960	$87,875.00	30.5%	$61,073.13	$15,817.50	N/A	N/A	N/A	N/A	$15,817.50	D2	CLARIION
NAV4-960UPG	NAVI/Uni BLOCK Upg CX4-960	$52,725.00	30.5%	$36,643.88	$9,490.50	N/A	N/A	N/A	N/A	$9,490.50	D2	CLARIION
NAV4-KIT	Navisphere Manager CX4 Media Ki	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
NAVAGT-AIX	NAVISPHERE AGENT AIX	$1,200.00	30.5%	$834.00	$225.00	$210.00	N/A	N/A	N/A	$225.00	D2	CLARIION
NAVAGT-AIX303	AIX AGENT V6.4 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-AIX308	AIX AGENT V6.5 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-AIX402	AIX AGENT V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-AIX407	AIX AGENT V6.7 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-AIX501	AIX AGENT V6.16 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-AIXKIT	NAVI AGENT AIX MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-HP	NAVISPHERE AGENT HPUX	$1,200.00	30.5%	$834.00	$225.00	$210.00	N/A	N/A	N/A	$225.00	D2	CLARIION
NAVAGT-HP303	HPUX AGENT V6.4 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-HP308	HPUX AGENT V6.5 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-HP402	HP AGENT V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-HP407	HPUX AGENT V6.7 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-HP501	HPUX AGENT V6.16 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-HPKIT	NAVI AGENT HPUX MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-IRX	NAVISPHERE AGENT IRIX	$1,200.00	30.5%	$834.00	$225.00	$210.00	N/A	N/A	N/A	$225.00	D2	CLARIION
NAVAGT-IRX303	IRIX AGENT V6.4 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-IRX308	IRIX AGENT V6.5 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-IRX402	IRIX AGENT V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-IRX407	IRIX AGENT V6.7 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-IRX501	IRIX AGENT V6.16 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-IRXKIT	NAVI AGENT IRIX MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-LNX	NAVISPHERE AGENT LINUX	$550.00	30.5%	$382.25	$102.00	$95.00	N/A	N/A	N/A	$102.00	D2	CLARIION
NAVAGT-LNX303	LINUX AGENT V6.4 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-LNX308	LINUX AGENT V6.5 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-LNX402	LINUX AGENT V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-LNX407	LINUX AGENT V6.7 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-LNX501	LINUX AGENT V6.16 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-LNXKIT	NAVI AGENT LINUX MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-NW	NAVISPHERE AGENT NETWARE	$550.00	30.5%	$382.25	$102.00	$95.00	N/A	N/A	N/A	$102.00	D2	CLARIION
NAVAGT-NW303	NETWARE AGENT V6.4 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-NW308	NETWARE AGENT V6.5 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-NW402	NETWARE AGENT V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-NW407	NETWARE AGENT V6.7 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-NW501	NETWARE AGENT V6.16 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-NWKIT	NAVI AGENT NETWARE MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-SUN	NAVISPHERE AGENT SUN	$1,200.00	30.5%	$834.00	$225.00	$210.00	N/A	N/A	N/A	$225.00	D2	CLARIION
NAVAGT-SUN303	SUN AGENT V6.4 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-SUN308	SUN AGENT V6.5 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-SUN402	SUN AGENT V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-SUN407	SUN AGENT V6.7 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-SUN501	SUN AGENT V6.16 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NAVAGT-SUNKIT	NAVI AGENT SUN MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-VMW	NAVI AGENT VMWARE	$550.00	30.5%	$382.25	$99.00	N/A	N/A	N/A	N/A	$99.00	D2	CLARIION
NAVAGT-VMWKIT	NAVI AGENT VMWARE MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-WIN	NAVISPHERE AGENT NT/W2K	$550.00	30.5%	$382.25	$102.00	$95.00	N/A	N/A	N/A	$102.00	D2	CLARIION
NAVAGT-WIN303	WINDOWS AGENT V6.4 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
NAVAGT-WIN308	WINDOWS AGENT V6.5 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-WIN402	WINDOWS AGENT V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-WIN407	WINDOWS AGENT V6.7 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-WIN501	WINDOWS AGENT V6.16 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAGT-WINKIT	NAVI AGENT WINDOWS MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
NAVAG-WINIKIT	NAVI AGENT WINDOWS MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAVATF-AIX	NAVISPHERE ATF FOR AIX	$1,940.00	30.5%	$1,348.30	$375.00	$350.00	N/A	N/A	N/A	$375.00	D2	CLARIION
NAVAX4-5	NAVI MANAGER FOR AX4-5	$2,000.00	17.5%	$1,650.00	$360.00	$320.00	N/A	N/A	N/A	$360.00	J	CLARIION
NAVAYZ2-3UP	ANALYZER CX2 TO CX3 UPG	$1,600.00	30.5%	$1,112.00	$288.00	N/A	N/A	N/A	N/A	$288.00	D2	CLARIION
NAVAYZ2-5UP	ANALYZER CX2 TO CX5 UPG	$14,650.00	30.5%	$10,181.75	$2,637.00	N/A	N/A	N/A	N/A	$2,637.00	D2	CLARIION
NAVAYZ2-7UP	ANALYZER CX2 TO CX7 UPG	$30,900.00	30.5%	$21,475.50	$5,562.00	N/A	N/A	N/A	N/A	$5,562.00	D2	CLARIION
NAVAYZ300	CX300 NAVI ANALYZER	$3,300.00	30.5%	$2,293.50	$594.00	N/A	N/A	N/A	N/A	$831.60	D2	CLARIION
NAVAYZ-31	NAVISPHERE ANALYZER LICENSE FOR CX3-10	$0.00	30.5%	$0.00	$594.00	N/A	N/A	N/A	N/A	$831.60	D2	CLARIION
NAVAYZ-32	NAVI ANALYZER CX3-20	$0.00	30.5%	$0.00	$2,934.00	N/A	N/A	N/A	N/A	$4,107.60	D2	CLARIION
NAVAYZ-34	NAVI ANALYZER CX3-40	$0.00	30.5%	$0.00	$5,868.00	N/A	N/A	N/A	N/A	$8,215.20	D2	CLARIION
NAVAYZ3-5UP	ANALYZER CX3 TO CX5 UPG	$13,000.00	30.5%	$9,035.00	$2,340.00	N/A	N/A	N/A	N/A	$2,340.00	D2	CLARIION
NAVAYZ3-7UP	ANALYZER CX3 TO CX7 UPG	$29,300.00	30.5%	$20,363.50	$5,274.00	N/A	N/A	N/A	N/A	$5,274.00	D2	CLARIION
NAVAYZ-38	NAVI ANALYZER CX3-80	$0.00	30.5%	$0.00	$7,344.00	N/A	N/A	N/A	N/A	$10,281.60	D2	CLARIION
NAVAYZ4-120	Navi/Uni ANALYZER CX4-120	$3,900.00	30.5%	$2,710.50	$702.00	N/A	N/A	N/A	N/A	$702.00	D2	CLARIION
NAVAYZ4-240	Navi/Uni ANALYZER CX4-240	$19,100.00	30.5%	$13,274.50	$3,438.00	N/A	N/A	N/A	N/A	$3,438.00	D2	CLARIION
NAVAYZ4-480	Navi/Uni ANALYZER CX4-480	$48,800.00	30.5%	$33,916.00	$8,784.00	N/A	N/A	N/A	N/A	$8,784.00	D2	CLARIION
NAVAYZ4-5UP	ANALYZER CX4 TO CX5 UPG	$8,100.00	30.5%	$5,629.50	$1,458.00	N/A	N/A	N/A	N/A	$1,458.00	D2	CLARIION
NAVAYZ47-T01	4700 ANALYZER - TIER 1	$0.00	30.5%	$0.00	$363.60	N/A	N/A	N/A	N/A	$509.04	D2	CLARIION
NAVAYZ47-T02	4700 ANALYZER - TIER 2	$0.00	30.5%	$0.00	$502.20	N/A	N/A	N/A	N/A	$703.08	D2	CLARIION
NAVAYZ47-T03	4700 ANALYZER - TIER 3	$0.00	30.5%	$0.00	$640.80	N/A	N/A	N/A	N/A	$897.12	D2	CLARIION
NAVAYZ47-T04	4700 ANALYZER - TIER 4	$0.00	30.5%	$0.00	$779.40	N/A	N/A	N/A	N/A	$1,091.16	D2	CLARIION
NAVAYZ47-T05	4700 ANALYZER - TIER 5	$0.00	30.5%	$0.00	$1,378.80	N/A	N/A	N/A	N/A	$1,930.32	D2	CLARIION
NAVAYZ47-T06	4700 ANALYZER - TIER 6	$0.00	30.5%	$0.00	$1,978.20	N/A	N/A	N/A	N/A	$2,769.48	D2	CLARIION
NAVAYZ47-T07	4700 ANALYZER - TIER 7	$0.00	30.5%	$0.00	$2,577.60	N/A	N/A	N/A	N/A	$3,608.64	D2	CLARIION
NAVAYZ47-T08	4700 ANALYZER - TIER 8	$0.00	30.5%	$0.00	$3,177.00	N/A	N/A	N/A	N/A	$4,447.80	D2	CLARIION
NAVAYZ47-T09	4700 ANALYZER - TIER 9	$0.00	30.5%	$0.00	$3,776.40	N/A	N/A	N/A	N/A	$5,286.96	D2	CLARIION
NAVAYZ47-T10	4700 ANALYZER - TIER 10	$0.00	30.5%	$0.00	$4,375.80	N/A	N/A	N/A	N/A	$6,126.12	D2	CLARIION
NAVAYZ47-T11	4700 ANALYZER - TIER 11	$0.00	30.5%	$0.00	$4,975.20	N/A	N/A	N/A	N/A	$6,965.28	D2	CLARIION
NAVAYZ47-T12	4700 ANALYZER - TIER 12	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T13	4700 ANALYZER - TIER 13	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T14	4700 ANALYZER - TIER 14	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T15	4700 ANALYZER - TIER 15	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T16	4700 ANALYZER - TIER 16	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T17	4700 ANALYZER - TIER 17	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T18	4700 ANALYZER - TIER 18	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T19	4700 ANALYZER - TIER 19	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T20	4700 ANALYZER - TIER 20	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T21	4700 ANALYZER - TIER 21	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T22	4700 ANALYZER - TIER 22	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T23	4700 ANALYZER - TIER 23	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T24	4700 ANALYZER - TIER 24	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T25	4700 ANALYZER - TIER 25	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T26	4700 ANALYZER - TIER 26	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T27	4700 ANALYZER - TIER 27	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T28	4700 ANALYZER - TIER 28	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T29	4700 ANALYZER - TIER 29	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T30	4700 ANALYZER - TIER 30	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ47-T31	4700 ANALYZER - TIER 31	$0.00	30.5%	$0.00	$5,574.60	N/A	N/A	N/A	N/A	$7,804.44	D2	CLARIION
NAVAYZ4-7UP	ANALYZER CX4 TO CX7 UPG	$24,400.00	30.5%	$16,958.00	$4,392.00	N/A	N/A	N/A	N/A	$6,148.80	D2	CLARIION
NAVAYZ4-960	Navi/Uni ANALYZER CX4-960	$80,430.00	30.5%	$55,898.85	$14,477.40	N/A	N/A	N/A	N/A	$14,477.40	D2	CLARIION
NAVAYZ4-KIT	NAVI/UNISPHERE ANALYZER CX4 MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAVAYZ5-7UP	ANALYZER CX5 TO CX7 UPG	$16,300.00	30.5%	$11,328.50	$2,934.00	N/A	N/A	N/A	N/A	$2,934.00	D2	CLARIION
NAVAYZ6-7UP	ANALYZER CX6 TO CX7 UPG	$16,300.00	30.5%	$11,328.50	$2,934.00	N/A	N/A	N/A	N/A	$2,934.00	D2	CLARIION
NAVAYZAX4-5	NAVI ANALYZER FR AX4-5	$3,000.00	17.5%	$2,475.00	$540.00	$480.00	N/A	N/A	N/A	$540.00	J	CLARIION
NAVAYZ-IKIT	NAVI ANALYZER MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAVAYZ-KIT	NAVI ANALYZER MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
NAVAYZ-KIT303	NAVI ANALYZER V6.4 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
NAVAYZ-KIT308	NAVI ANALYZER V6.5 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAYZ-KIT402	NAVI ANALYZER V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAYZKIT-407	ANALYZER MEDIA V6.7	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAYZ-KIT501	NAVI ANALYZER MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVAYZ-T1	NAVISPHERE ANALYZER, T1	$0.00	30.5%	$0.00	$546.00	$510.00	N/A	N/A	N/A	$764.40	D2	CLARIION
NAVAYZ-T10	NAVISPHERE ANALYZER, T10	$0.00	30.5%	$0.00	$6,594.00	$6,154.00	N/A	N/A	N/A	$9,231.60	D2	CLARIION
NAVAYZ-T11	NAVISPHERE ANALYZER, T11	$0.00	30.5%	$0.00	$7,497.00	$6,997.00	N/A	N/A	N/A	$10,495.80	D2	CLARIION
NAVAYZ-T12	NAVISPHERE ANALYZER, T12	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T13	NAVISPHERE ANALYZER, T13	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T14	NAVISPHERE ANALYZER, T14	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T15	NAVISPHERE ANALYZER, T15	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T16	NAVISPHERE ANALYZER, T16	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T17	NAVISPHERE ANALYZER, T17	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T18	NAVISPHERE ANALYZER, T18	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T19	NAVISPHERE ANALYZER T19	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T2	NAVISPHERE ANALYZER, T2	$0.00	30.5%	$0.00	$756.00	$706.00	N/A	N/A	N/A	$1,058.40	D2	CLARIION
NAVAYZ-T20	NAVISPHERE ANALYZER T20	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T21	NAVISPHERE ANALYZER T21	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T22	NAVISPHERE ANALYZER T22	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T23	NAVISPHERE ANALYZER T23	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T24	NAVISPHERE ANALYZER T24	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T25	NAVISPHERE ANALYZER T25	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T26	NAVISPHERE ANALYZER T26	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T27	NAVISPHERE ANALYZER T27	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T28	NAVISPHERE ANALYZER T28	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T29	NAVISPHERE ANALYZER T29	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NAVAYZ-T3	NAVISPHERE ANALYZER, T3	$0.00	30.5%	$0.00	$966.00	$902.00	N/A	N/A	N/A	$1,352.40	D2	CLARIION
NAVAYZ-T30	NAVISPHERE ANALYZER T30	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T31	NAVISPHERE ANALYZER T31	$0.00	30.5%	$0.00	$8,400.00	$7,840.00	N/A	N/A	N/A	$11,760.00	D2	CLARIION
NAVAYZ-T4	NAVISPHERE ANALYZER, T4	$0.00	30.5%	$0.00	$1,176.00	$1,098.00	N/A	N/A	N/A	$1,646.40	D2	CLARIION
NAVAYZ-T5	NAVISPHERE ANALYZER, T5	$0.00	30.5%	$0.00	$2,079.00	$1,940.00	N/A	N/A	N/A	$2,910.60	D2	CLARIION
NAVAYZ-T6	NAVISPHERE ANALYZER, T6	$0.00	30.5%	$0.00	$2,982.00	$2,783.00	N/A	N/A	N/A	$4,174.80	D2	CLARIION
NAVAYZ-T7	NAVISPHERE ANALYZER, T7	$0.00	30.5%	$0.00	$3,885.00	$3,626.00	N/A	N/A	N/A	$5,439.00	D2	CLARIION
NAVAYZ-T8	NAVISPHERE ANALYZER, T8	$0.00	30.5%	$0.00	$4,788.00	$4,469.00	N/A	N/A	N/A	$6,703.20	D2	CLARIION
NAVAYZ-T9	NAVISPHERE ANALYZER, T9	$0.00	30.5%	$0.00	$5,691.00	$5,312.00	N/A	N/A	N/A	$7,967.40	D2	CLARIION
NAVAYZ-WLA	ANALYZER FOR WLA-CLARIION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAV-DPKIT	NAVI DEPARTMENTAL MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAV-DPKIT402	NAVI DP SUITE V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAV-DPKIT407	NAVI DEPT MEDIA V6.7	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAV-DPKIT501	DEPART. KIT CX3/5/700	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAV-ENKIT	NAVI ENTERPRISE MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAV-ENKIT402	NAVI ENT SUITE V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAV-ENKIT407	ENTERPRISE MEDIA V6.7	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAV-ENKIT501	ENTRPR KIT V6.16 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVI616-JP	NAVI 6.16 LANG PK JAPAN	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAVI64-JP	NAVI 6.4 LANG PK - JAPAN	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAVI65-JP	NAVI 6.5 LANG PK - JAPAN	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAVI66-JP	NAVI 6.6 LANG PK - JAPAN	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAVI67-JP	NAVI 6.7 LANG PK - JAPAN	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAV-IKIT	NAVI SUITE MEDIA CX-XXXI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAVMGR47-T01	4700 NAVI MGR - TIER 1	$0.00	30.5%	$0.00	$487.80	N/A	N/A	N/A	N/A	$682.92	D2	CLARIION
NAVMGR47-T02	4700 NAVI MGR - TIER 2	$0.00	30.5%	$0.00	$626.40	N/A	N/A	N/A	N/A	$876.96	D2	CLARIION
NAVMGR47-T03	4700 NAVI MGR - TIER 3	$0.00	30.5%	$0.00	$765.00	N/A	N/A	N/A	N/A	$1,071.00	D2	CLARIION
NAVMGR47-T04	4700 NAVI MGR - TIER 4	$0.00	30.5%	$0.00	$903.60	N/A	N/A	N/A	N/A	$1,265.04	D2	CLARIION
NAVMGR47-T05	4700 NAVI MGR - TIER 5	$0.00	30.5%	$0.00	$1,643.40	N/A	N/A	N/A	N/A	$2,300.76	D2	CLARIION
NAVMGR47-T06	4700 NAVI MGR - TIER 6	$0.00	30.5%	$0.00	$2,383.20	N/A	N/A	N/A	N/A	$3,336.48	D2	CLARIION
NAVMGR47-T07	4700 NAVI MGR - TIER 7	$0.00	30.5%	$0.00	$3,123.00	N/A	N/A	N/A	N/A	$4,372.20	D2	CLARIION
NAVMGR47-T08	4700 NAVI MGR - TIER 8	$0.00	30.5%	$0.00	$3,862.80	N/A	N/A	N/A	N/A	$5,407.92	D2	CLARIION
NAVMGR47-T09	4700 NAVI MGR - TIER 9	$0.00	30.5%	$0.00	$4,602.60	N/A	N/A	N/A	N/A	$6,443.64	D2	CLARIION
NAVMGR47-T10	4700 NAVI MGR - TIER 10	$0.00	30.5%	$0.00	$5,342.40	N/A	N/A	N/A	N/A	$7,479.36	D2	CLARIION
NAVMGR47-T11	4700 NAVI MGR - TIER 11	$0.00	30.5%	$0.00	$6,082.20	N/A	N/A	N/A	N/A	$8,515.08	D2	CLARIION
NAVMGR47-T12	4700 NAVI MGR - TIER 12	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T13	4700 NAVI MGR - TIER 13	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T14	4700 NAVI MGR - TIER 14	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T15	4700 NAVI MGR - TIER 15	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T16	4700 NAVI MGR - TIER 16	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T17	4700 NAVI MGR - TIER 17	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T18	4700 NAVI MGR - TIER 18	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T19	4700 NAVI MGR - TIER 19	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T20	4700 NAVI MGR - TIER 20	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T21	4700 NAVI MGR - TIER 21	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T22	4700 NAVI MGR - TIER 22	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T23	4700 NAVI MGR - TIER 23	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T24	4700 NAVI MGR - TIER 24	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T25	4700 NAVI MGR - TIER 25	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T26	4700 NAVI MGR - TIER 26	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T27	4700 NAVI MGR - TIER 27	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T28	4700 NAVI MGR - TIER 28	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T29	4700 NAVI MGR - TIER 29	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T30	4700 NAVI MGR - TIER 30	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR47-T31	4700 NAVI MGR - TIER 31	$0.00	30.5%	$0.00	$6,822.00	N/A	N/A	N/A	N/A	$9,550.80	D2	CLARIION
NAVMGR-KIT	NAVI MANAGER MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	N/A	D2	CLARIION
NAVMGR-KIT303	NAVI MANAGER V6.4 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
NAVMGR-KIT308	NAVI MANAGER V6.5 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVMGR-KIT402	NAVI MANAGER V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVMGRKIT-407	MANAGER MEDIA V6.7	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVMGR-KIT501	NAV MGR CX246 BK RV 16	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAVMGR-T1	NAVI MGR T1	$0.00	30.5%	$0.00	$735.00	$686.00	N/A	N/A	N/A	$1,029.00	D2	CLARIION
NAVMGR-T10	NAVI MGR T10	$0.00	30.5%	$0.00	$8,043.00	$7,507.00	N/A	N/A	N/A	$11,260.20	D2	CLARIION
NAVMGR-T11	NAVI MGR T11	$0.00	30.5%	$0.00	$9,156.00	$8,546.00	N/A	N/A	N/A	$12,818.40	D2	CLARIION
NAVMGR-T12	NAVI MGR T12	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T13	NAVI MGR T13	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T14	NAVI MGR T14	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T15	NAVI MGR T15	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T16	NAVI MGR T16	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T17	NAVI MGR T17	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T18	NAVI MGR T18	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T19	NAVI MGR T19	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T2	NAVI MGR T2	$0.00	30.5%	$0.00	$945.00	$882.00	N/A	N/A	N/A	$1,323.00	D2	CLARIION
NAVMGR-T20	NAVI MGR T20	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T21	NAVI MGR T21	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T22	NAVI MGR T22	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T23	NAVI MGR T23	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T24	NAVI MGR T24	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T25	NAVI MGR T25	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T26	NAVI MGR T26	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T27	NAVI MGR T27	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T28	NAVI MGR T28	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T29	NAVI MGR T29	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T3	NAVI MGR T3	$0.00	30.5%	$0.00	$1,155.00	$1,078.00	N/A	N/A	N/A	$1,617.00	D2	CLARIION
NAVMGR-T30	NAVI MGR T30	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T31	NAVI MGR T31	$0.00	30.5%	$0.00	$10,269.00	$9,584.00	N/A	N/A	N/A	$14,376.60	D2	CLARIION
NAVMGR-T4	NAVI MGR T4	$0.00	30.5%	$0.00	$1,365.00	$1,274.00	N/A	N/A	N/A	$1,911.00	D2	CLARIION
NAVMGR-T5	NAVI MGR T5	$0.00	30.5%	$0.00	$2,478.00	$2,313.00	N/A	N/A	N/A	$3,469.20	D2	CLARIION
NAVMGR-T6	NAVI MGR T6	$0.00	30.5%	$0.00	$3,591.00	$3,352.00	N/A	N/A	N/A	$5,027.40	D2	CLARIION
NAVMGR-T7	NAVI MGR T7	$0.00	30.5%	$0.00	$4,704.00	$4,390.00	N/A	N/A	N/A	$6,585.60	D2	CLARIION
NAVMGR-T8	NAVI MGR T8	$0.00	30.5%	$0.00	$5,817.00	$5,429.00	N/A	N/A	N/A	$8,143.80	D2	CLARIION
NAVMGR-T9	NAVI MGR T9	$0.00	30.5%	$0.00	$6,930.00	$6,468.00	N/A	N/A	N/A	$9,702.00	D2	CLARIION
NAV-NS120	NAVI MGR LICENSE FOR FC ENABLED NS-120	$5,225.00	30.5%	$3,631.38	$940.50	N/A	N/A	N/A	N/A	$940.50	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NAV-NS480	NAVI MANAGER LICENSE NS-480 240 DRIVES	$16,625.00	30.5%	$11,554.38	$2,992.50	N/A	N/A	N/A	N/A	$2,992.50	D2	CLARIION
NAV-NS480A	NAVI MANAGER LICENSE NS-480 480 DRIVES	$52,985.00	30.5%	$36,824.58	$9,537.30	N/A	N/A	N/A	N/A	$9,537.30	D2	CLARIION
NAV-WGKIT	NAVI WORKGROUP MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
NAV-WGKIT402	NAVI WG SUITE V6.6 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAV-WGKIT407	NAVI WORKGROUP MEDIA V6.7	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NAV-WGKIT501	WORK GROUP KIT CX3/5/700	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
NB-2G10-146	NEBS system 146GB 10K 2Gb FC	$1,020.00	30.5%	$708.90	$122.40	$85.68	N/A	$92.00	N/A	$141.99	B	CLARIION
NB-2G10-146U	NEBS 146GB 10K 2Gb FC UPG	$0.00	30.5%	$0.00	$122.24	$85.25	N/A	$91.00	N/A	$141.99	B	CLARIION
NB-2G10-300	NEBS system 300GB 10K 2Gb FC	$0.00	30.5%	$0.00	$175.80	$123.06	N/A	$132.00	N/A	$205.99	B	CLARIION
NB-2G10-300U	NEBS 300GB 10K 2Gb FC UPG	$1,980.00	30.5%	$1,376.10	$176.02	$122.76	N/A	$132.00	N/A	$205.99	B	CLARIION
NB-2G10-73	NEBS system 73GB 10K 2Gb FC	$755.00	30.5%	$524.73	$90.60	$63.42	N/A	$68.00	N/A	$94.00	B	CLARIION
NB-2G10-73U	NEBS 73GB 10K 2GB FC UPG	$0.00	30.5%	$0.00	$90.68	$63.24	N/A	$68.00	N/A	$94.00	B	CLARIION
NB-2G15-146	NEBS 146GB 15K 2Gb FC	$0.00	30.5%	$0.00	$159.60	$111.72	N/A	$120.00	N/A	$196.99	B	CLARIION
NB-2G15-146U	NEBS 146GB 15K 2Gb FC UPG	$0.00	30.5%	$0.00	$160.02	$111.60	N/A	$120.00	N/A	$196.99	B	CLARIION
NB-2G15-73	NEBS 73GB 15K 2Gb FC	$0.00	30.5%	$0.00	$123.60	$86.52	N/A	$93.00	N/A	$133.99	B	CLARIION
NB-2G15-73U	NEBS 73GB 15K 2GB FC UPG	$0.00	30.5%	$0.00	$123.57	$86.18	N/A	$92.00	N/A	$133.99	B	CLARIION
NB-2SS10-146	2.5 146GB 10K SAS DISK DRIVE - NEBS	$460.00	17.5%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
NB-2SS10-300	2.5 300GB 10K SAS - NEBS	$705.00	17.5%	$581.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
NB-4G10-300	300GB 10K 4GB FC NEBS	$1,345.00	30.5%	$934.78	$161.40	$112.98	N/A	$121.00	N/A	$161.40	B	CLARIION
NB-4G10-300U	300GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	$1,980.00	30.5%	$1,376.10	$176.02	$122.76	N/A	$132.00	N/A	$176.02	B	CLARIION
NB-4G10-400	400GB 10K 4GB FC NEBS DISK DRIVE	$0.00	30.5%	$0.00	$222.00	$155.40	N/A	$167.00	N/A	$222.00	B	CLARIION
NB-4G10-400U	400GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	$0.00	30.5%	$0.00	$222.25	$155.00	N/A	$166.00	N/A	$222.25	B	CLARIION
NB-4G15-146	NEBS 146GB 15K 4GB FC	$0.00	30.5%	$0.00	$159.60	$111.72	N/A	$120.00	N/A	$196.99	B	CLARIION
NB-4G15-146U	NEBS 146GB 15K 4GB FC UPG	$1,800.00	30.5%	$1,251.00	$160.02	$111.60	N/A	$120.00	N/A	$196.99	B	CLARIION
NB-4G15-300	NEBS 300GB 15K 4Gb FC	$0.00	30.5%	$0.00	$201.60	$141.12	N/A	$151.00	N/A	$324.99	B	CLARIION
NB-4G15-300U	NEBS 300GB 15K 4GB FC UPG	$2,154.00	30.5%	$1,497.03	$191.49	$133.55	N/A	$143.00	N/A	$324.99	B	CLARIION
NB-4G15-450	450GB 15K 4GB 520BPS FC NEBS DISK DRIVE	$0.00	30.5%	$0.00	$267.00	$186.90	N/A	$200.00	N/A	$267.00	B	CLARIION
NB-4G15-450U	450GB 15K 4GB FC NEBS UPGRADE DISK DRIVE	$2,852.00	30.5%	$1,982.14	$253.54	$176.82	N/A	$190.00	N/A	$253.54	B	CLARIION
NB-4G15-73	NEBS 73GB 15K 4GB FC	$1,030.00	30.5%	$715.85	$123.60	$86.52	N/A	$93.00	N/A	$133.99	B	CLARIION
NB-4G15-73U	NEBS 73GB 15K 4GB FC UPG	$0.00	30.5%	$0.00	$123.57	$86.18	N/A	$92.00	N/A	$133.99	B	CLARIION
NB-SS15-146	146GB 15K SAS 3GB NEBS DISK DRIVE	$485.00	17.5%	$400.13	$0.00	$0.00	$0.00	$0.00	$0.00	$72.00	J	CLARIION
NB-SS15-300	300GB 15K SAS 3GB NEBS DISK DRIVE	$789.00	17.5%	$650.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
NB-SS15-450	450GB 15K NEBS COMPLIANT SAS DRIVE	$1,048.00	17.5%	$864.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
NQM300	NAVISPHERE QOS MANAGER FOR ANY CX300	$9,000.00	30.5%	$6,255.00	$1,620.00	N/A	N/A	N/A	N/A	$2,268.00	D2	CLARIION
NQM31	NAVISPHERE QOS MANAGER FOR CX3-10	$0.00	30.5%	$0.00	$1,620.00	N/A	N/A	N/A	N/A	$2,268.00	D2	CLARIION
NQM32	NAVISPHERE QOS MANAGER FOR ANY CX3-20	$0.00	30.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$2,520.00	D2	CLARIION
NQM34	NAVISPHERE QOS MANAGER FOR ANY CX3-40	$0.00	30.5%	$0.00	$4,140.00	N/A	N/A	N/A	N/A	$5,796.00	D2	CLARIION
NQM38	NAVISPHERE QOS MANAGER FOR CX3-80	$0.00	30.5%	$0.00	$5,940.00	N/A	N/A	N/A	N/A	$8,316.00	D2	CLARIION
NQM4-120	NAVI/UNISPHERE QOS MNGR FOR THE CX4-120	$10,600.00	30.5%	$7,367.00	$1,908.00	N/A	N/A	N/A	N/A	$1,908.00	D2	CLARIION
NQM4-120UPG	NAVI/Uni QOS Mgr Upg CX4-120	$6,400.00	30.5%	$4,448.00	$1,152.00	N/A	N/A	N/A	N/A	$1,152.00	D2	CLARIION
NQM4-240	NAVI/UNISPHERE QOS MNGR FOR THE CX4-240	$20,900.00	30.5%	$14,525.50	$3,762.00	N/A	N/A	N/A	N/A	$3,762.00	D2	CLARIION
NQM4-240UPG	NAVI/Uni QOS Mgr Upg CX4-240	$12,600.00	30.5%	$8,757.00	$2,268.00	N/A	N/A	N/A	N/A	$2,268.00	D2	CLARIION
NQM4-480	NAVI/UNISPHERE QOS MNGR FOR THE CX4-480	$41,800.00	30.5%	$29,051.00	$7,524.00	N/A	N/A	N/A	N/A	$7,524.00	D2	CLARIION
NQM4-480UPG	NAVI/Uni QOS Mgr Upg CX4-480	$25,100.00	30.5%	$17,444.50	$4,518.00	N/A	N/A	N/A	N/A	$4,518.00	D2	CLARIION
NQM4-960	NAVI/UNISPHERE QOS MNGR FOR THE CX4-960	$83,500.00	30.5%	$58,032.50	$15,030.00	N/A	N/A	N/A	N/A	$15,030.00	D2	CLARIION
NQM4-960UPG	NAVI/Uni QOS Mgr Upg CX4-960	$50,100.00	30.5%	$34,819.50	$9,018.00	N/A	N/A	N/A	N/A	$9,018.00	D2	CLARIION
NQM4-KIT	NAVI/UNISPHERE QOS MNGR CX4 MEDIA KIT	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
NQM-KIT	NAVISPHERE QOS MANAGER MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
OM-CLR-DB-LNX	OM CLARIION LINUX DEP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
OM-CLR-DB-UNX	OM CLARIION UNIX DEPT	$6,050.00	30.5%	$4,204.75	$1,089.00	N/A	N/A	N/A	N/A	$1,089.00	D2	CLARIION
OM-CLR-DB-UX	OM CLARIION UNIX DEP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
OM-CLR-DB-WIN	OM CLARIION WINDOWS DEPT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
OM-CLR-EN-LNX	OM CLARIION LINUX ENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
OM-CLR-EN-UNX	OM CLARIION UNIX ENT	$12,450.00	30.5%	$8,652.75	$2,241.00	N/A	N/A	N/A	N/A	$2,241.00	D2	CLARIION
OM-CLR-EN-UX	OM CLARIION UNIX ENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
OM-CLR-EN-WIN	OM CLARIION WINDOWS ENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
OM-CLR-WG-LNX	OM CLARIION LINUX WRKGP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
OM-CLR-WG-UNX	OM CLARIION UNIX WRKGP	$2,500.00	30.5%	$1,737.50	$450.00	N/A	N/A	N/A	N/A	$450.00	D2	CLARIION
OM-CLR-WG-UX	OM CLARIION UNIX WRKGP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
OM-CLR-WG-WIN	OM CLARIION WINDOWS WRKGP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
PKG-CL-T1-4U	CC5.1 PKG CL T1-4 UPG	$0.00	30.5%	$0.00	$376.20	N/A	N/A	N/A	N/A	$376.20	D2	CLARIION
PKG-CL-T5-31U	CC5.1 PKG CL T5-31 UPG	$0.00	30.5%	$0.00	$2,034.00	N/A	N/A	N/A	N/A	$2,034.00	D2	CLARIION
PPB-EN-WGU	PPATH BASE-ENT WGR UPG	$0.00	30.5%	$0.00	$77.00	$71.00	N/A	N/A	N/A	$77.00	D3	CLARIION
PPB-LX	PPATH BASE LINUX	$0.00	30.5%	$0.00	$224.00	$209.00	N/A	N/A	N/A	$224.00	D3	CLARIION
PPB-NW	PPATH BASE NETWARE	$0.00	30.5%	$0.00	$224.00	$209.00	N/A	N/A	N/A	$313.56	D3	CLARIION
PPB-WN	PPATH BASE WINDOWS	$0.00	30.5%	$0.00	$224.00	$209.00	N/A	N/A	N/A	$224.00	D3	CLARIION
PP-DPU	PPATH DEP UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
PP-ENU	PPATH ENT UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
PPEN-UX-DP	PPATH ENT UNIX DEP	$7,520.00	30.5%	$5,226.40	$1,455.00	$1,358.00	N/A	N/A	N/A	$1,455.00	D2	CLARIION
PPEN-UX-EN	PPATH ENT UNIX ENT	$15,500.00	30.5%	$10,772.50	$3,000.00	$2,800.00	N/A	N/A	N/A	$3,000.00	D2	CLARIION
PPEN-UX-GB	PPATH ENT UNIX GLB	$42,630.00	30.5%	$29,627.85	$8,250.00	$7,700.00	N/A	N/A	N/A	$8,250.00	D2	CLARIION
PPEN-UX-WG	PPATH ENT UNIX WGR	$3,100.00	30.5%	$2,154.50	$600.00	$560.00	N/A	N/A	N/A	$600.00	D2	CLARIION
PP-UX-DPU	PPATH UNIX DEP UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
PP-UX-ENU	PPATH UNIX ENT UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
PP-UX-GBU	PPATH UNIX GLB UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
PP-UX-WGU	PPATH UNIX WGR UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
PP-WGU	PPATH WGR UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
PP-WN-BR401	POWERPATH 3.0.6 FOR WINDO	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
PW25U-AZP	PDU FOR AUSTRALIA AND NZ	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
PW25U-EUP	PDU FOR EUROPE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
PW25U-NAP	PDU FOR NORTH AMERICA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
PW40U-60-ASTL	RACK-40U-60 PWR CORD ASTL	$2,200.00	30.5%	$1,529.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
PW40U-60-IEC3	RACK-40U-60 PWR CORD IEC3	$1,150.00	30.5%	$799.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
PW40U-60-RS	RACK-40U-60 PWR CORD	$2,200.00	30.5%	$1,529.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
PW40U-60-US	RACK-40U-60 PWR CORD US	$1,150.00	30.5%	$799.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
PW40U-C-ASTL	40U-C PWR CORD - AUST	$1,150.00	30.5%	$799.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
PW40U-C-IEC3	40U-C PWR CORD - IEC309	$1,150.00	30.5%	$799.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
PW40U-C-RS	40U-C PWR CORD - RS	$1,150.00	30.5%	$799.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
PW40U-C-US	40U-C PWR CORD - US	$1,150.00	30.5%	$799.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
PW40UD-ASTL	40U DEEP RACK PWR CORD ASTL LP-57 QTY 2	$3,130.00	30.5%	$2,175.35	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
PW40UD-IEC3	40U DEEP RACK PWR CORD IEC309 - QTY 2	$1,326.00	30.5%	$921.57	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
PW40UD-RS	40U DEEP RACK PWR CORD R&S PLUG - QTY 2	$4,529.00	30.5%	$3,147.66	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
PWCAB-ASTL	DUAL PWR RACK AUSTRALIA	$1,200.00	30.5%	$834.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PWCAB-IEC3	DUAL PWR RACK IEC309	$1,200.00	30.5%	$834.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
PWCAB-INTL	DUAL PWR RACK INTL TWIST	$850.00	30.5%	$590.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
PWCAB-USL	DUAL PWR RACK US TWIST	$670.00	30.5%	$465.65	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
RACK-40U-C	40U COMMON RACK	$4,200.00	30.5%	$2,919.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
RCK40U-SECURE	ANTI-TIP BRACKET, 40U CAB	$160.00	30.5%	$111.20	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
RP-CDP-CX1	CX3-10 CDP	$20,000.00	30.5%	$13,900.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	D2	CLARIION
RP-CDP-CX1-2U	CDP CX3-10 CX3-20 UPGRD	$20,250.00	30.5%	$14,073.75	$3,645.00	N/A	N/A	N/A	N/A	$3,645.00	D2	CLARIION
RP-CDP-CX1-4U	CDP CX3-10 CX3-40 UPGRD	$54,750.00	30.5%	$38,051.25	$9,855.00	N/A	N/A	N/A	N/A	$9,855.00	D2	CLARIION
RP-CDP-CX1-8U	CDP CX3-10 CX3-80 UPGRD	$95,000.00	30.5%	$66,025.00	$17,100.00	N/A	N/A	N/A	N/A	$17,100.00	D2	CLARIION
RP-CDP-CX2	CX3-20 CDP	$35,000.00	30.5%	$24,325.00	$6,300.00	N/A	N/A	N/A	N/A	$6,300.00	D2	CLARIION
RP-CDP-CX2-4U	CDP CX3-20 CX3-40 UPGRD	$39,750.00	30.5%	$27,626.25	$7,155.00	N/A	N/A	N/A	N/A	$7,155.00	D2	CLARIION
RP-CDP-CX2-8U	CDP CX3-20 CX3-80 UPGRD	$80,000.00	30.5%	$55,600.00	$14,400.00	N/A	N/A	N/A	N/A	$14,400.00	D2	CLARIION
RP-CDP-CX4	CX3-40 CDP	$65,000.00	30.5%	$45,175.00	$11,700.00	N/A	N/A	N/A	N/A	$11,700.00	D2	CLARIION
RP-CDP-CX4-8U	CDP CX3-40 CX3-80 UPGRD	$50,000.00	30.5%	$34,750.00	$9,000.00	N/A	N/A	N/A	N/A	$9,000.00	D2	CLARIION
RP-CDP-CX8	CX3-80 CDP	$100,000.00	30.5%	$69,500.00	$18,000.00	N/A	N/A	N/A	N/A	$18,000.00	D2	CLARIION
RP-CE-01	RP CE FOR RP: MS CLUSTERS (0-14TB)	$352.00	30.5%	$244.64	$80.96	N/A	N/A	N/A	N/A	$80.96	D3	CLARIION
RP-CE-02	RP CE FOR RP: MS CLUSTERS (15-25TB)	$282.00	30.5%	$195.99	$64.86	N/A	N/A	N/A	N/A	$64.86	D3	CLARIION
RP-CE-03	RP CE FOR RP: MS CLUSTERS (26-40TB)	$218.00	30.5%	$151.51	$50.14	N/A	N/A	N/A	N/A	$50.14	D3	CLARIION
RP-CE-04	RP CE FOR RP: MS CLUSTERS (41-60TB)	$188.00	30.5%	$130.66	$43.24	N/A	N/A	N/A	N/A	$43.24	D3	CLARIION
RP-CE-05	RP CE FOR RP: MS CLUSTERS (61-100TB)	$154.00	30.5%	$107.03	$35.42	N/A	N/A	N/A	N/A	$35.42	D3	CLARIION
RP-CE-06	RP CE FOR RP: MS CLUSTERS (101-150TB)	$141.00	30.5%	$98.00	$32.43	N/A	N/A	N/A	N/A	$32.43	D3	CLARIION
RP-CE-07	RP CE FOR RP: MS CLUSTERS (151-250TB)	$132.00	30.5%	$91.74	$30.36	N/A	N/A	N/A	N/A	$30.36	D3	CLARIION
RP-CE-08	RP CE FOR RP: MS CLUSTERS (251-400TB)	$125.00	30.5%	$86.88	$28.75	N/A	N/A	N/A	N/A	$28.75	D3	CLARIION
RP-CE-09	RP CE FOR RP: MS CLUSTERS (401-600TB)	$119.00	30.5%	$82.71	$27.37	N/A	N/A	N/A	N/A	$27.37	D3	CLARIION
RP-CE-BASE	RP CE FOR RP: MS CLUSTERS BASE	$1,320.00	30.5%	$917.40	$303.60	N/A	N/A	N/A	N/A	$303.60	D3	CLARIION
RP-CLR-CX1	CX3-10 CLR	$20,000.00	30.5%	$13,900.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	D2	CLARIION
RP-CLR-CX1-2U	CLR CX1 CX2 UPGD	$15,500.00	30.5%	$10,772.50	$2,790.00	N/A	N/A	N/A	N/A	$2,790.00	D2	CLARIION
RP-CLR-CX1-4U	CLR CX1 CX4 UPGD	$57,500.00	30.5%	$39,962.50	$10,350.00	N/A	N/A	N/A	N/A	$10,350.00	D2	CLARIION
RP-CLR-CX1-8U	CLR CX1 CX8 UPGD	$100,000.00	30.5%	$69,500.00	$18,000.00	N/A	N/A	N/A	N/A	$18,000.00	D2	CLARIION
RP-CLR-CX2	CX3-20 CLR	$35,500.00	30.5%	$24,672.50	$6,390.00	N/A	N/A	N/A	N/A	$6,390.00	D2	CLARIION
RP-CLR-CX2-4U	CLR CX2 CX4 UPGD	$42,000.00	30.5%	$29,190.00	$7,560.00	N/A	N/A	N/A	N/A	$7,560.00	D2	CLARIION
RP-CLR-CX2-8U	CLR CX2 CX8 UPGD	$84,500.00	30.5%	$58,727.50	$15,210.00	N/A	N/A	N/A	N/A	$15,210.00	D2	CLARIION
RP-CLR-CX4	CX3-40 CLR	$77,500.00	30.5%	$53,862.50	$13,950.00	N/A	N/A	N/A	N/A	$13,950.00	D2	CLARIION
RP-CLR-CX4-8U	CLR CX4 CX8 UPGD	$42,500.00	30.5%	$29,537.50	$7,650.00	N/A	N/A	N/A	N/A	$7,650.00	D2	CLARIION
RP-CLR-CX8	CX3-80 CLR	$120,000.00	30.5%	$83,400.00	$21,600.00	N/A	N/A	N/A	N/A	$21,600.00	D2	CLARIION
RP-CP-UG-CLR1	CDP CX1 CLR CX1 UPGD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
RP-CP-UG-CLR2	CDP CX2 CLR CX2 UPGD	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D2	CLARIION
RP-CP-UG-CLR4	CDP CX4 CLR CX4 UPGD	$12,500.00	30.5%	$8,687.50	$2,250.00	N/A	N/A	N/A	N/A	$2,250.00	D2	CLARIION
RP-CP-UG-CLR8	CDP CX8 CLR CX8 UPGD	$20,000.00	30.5%	$13,900.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	D2	CLARIION
RPCP-UG-CPCX1	CDP BASE 4TB UG CX1 CDP	$134,100.00	30.5%	$93,199.50	$24,138.00	N/A	N/A	N/A	N/A	$24,138.00	D2	CLARIION
RPCP-UG-CPCX2	CDP BASE 4TB UG CX2 CDP	$119,100.00	30.5%	$82,774.50	$21,438.00	N/A	N/A	N/A	N/A	$21,438.00	D2	CLARIION
RPCP-UG-CPCX4	CDP BASE 4TB UG CX4 CDP	$89,100.00	30.5%	$61,924.50	$16,038.00	N/A	N/A	N/A	N/A	$16,038.00	D2	CLARIION
RPCP-UG-CPCX8	CDP BASE 4TB UG CX8 CDP	$54,100.00	30.5%	$37,599.50	$9,738.00	N/A	N/A	N/A	N/A	$9,738.00	D2	CLARIION
RPLR-UG-LRCX1	CLR CX1 RP CLR 8TB UPGD	$168,000.00	30.5%	$116,760.00	$30,240.00	N/A	N/A	N/A	N/A	$30,240.00	D2	CLARIION
RPLR-UG-LRCX2	CLR CX2 RP CLR 8TB UPGD	$152,500.00	30.5%	$105,987.50	$27,450.00	N/A	N/A	N/A	N/A	$27,450.00	D2	CLARIION
RPLR-UG-LRCX4	CLR CX4 RP CLR 8TB UPGD	$110,500.00	30.5%	$76,797.50	$19,890.00	N/A	N/A	N/A	N/A	$19,890.00	D2	CLARIION
RPLR-UG-LRCX8	CLR CX8 RP CLR 8TB UPGD	$68,000.00	30.5%	$47,260.00	$12,240.00	N/A	N/A	N/A	N/A	$12,240.00	D2	CLARIION
RP-RR-CX1	CX3-10 CRR	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	CLARIION
RP-RR-CX1-2U	CRR CX3-10 CX3-20 UPGRD	$10,700.00	30.5%	$7,436.50	$1,926.00	N/A	N/A	N/A	N/A	$1,926.00	D2	CLARIION
RP-RR-CX1-4U	CRR CX3-10 CX3-40 UPGRD	$41,750.00	30.5%	$29,016.25	$7,515.00	N/A	N/A	N/A	N/A	$7,515.00	D2	CLARIION
RP-RR-CX1-8U	CRR CX3-10 CX3-80 UPGRD	$70,500.00	30.5%	$48,997.50	$12,690.00	N/A	N/A	N/A	N/A	$12,690.00	D2	CLARIION
RP-RR-CX2	CX3-20 CRR	$18,000.00	30.5%	$12,510.00	$3,240.00	N/A	N/A	N/A	N/A	$3,240.00	D2	CLARIION
RP-RR-CX2-4U	CRR CX3-20 CX3-40 UPGRD	$33,750.00	30.5%	$23,456.25	$6,075.00	N/A	N/A	N/A	N/A	$6,075.00	D2	CLARIION
RP-RR-CX2-8U	CRR CX3-20 CX3-80 UPGRD	$62,500.00	30.5%	$43,437.50	$11,250.00	N/A	N/A	N/A	N/A	$11,250.00	D2	CLARIION
RP-RR-CX4	CX3-40 CRR	$45,000.00	30.5%	$31,275.00	$8,100.00	N/A	N/A	N/A	N/A	$8,100.00	D2	CLARIION
RP-RR-CX4-8U	CRR CX3-40 CX3-80 UPGRD	$35,500.00	30.5%	$24,672.50	$6,390.00	N/A	N/A	N/A	N/A	$6,390.00	D2	CLARIION
RP-RR-CX8	CX3-80 CRR	$70,000.00	30.5%	$48,650.00	$12,600.00	N/A	N/A	N/A	N/A	$12,600.00	D2	CLARIION
RP-RR-CXBW	CX BW REDUCTION OPTION	$30,000.00	30.5%	$20,850.00	$5,400.00	N/A	N/A	N/A	N/A	$5,400.00	D2	CLARIION
RP-RR-UG-CLR1	CRR CX1 CLR CX1 UPGD	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	CLARIION
RP-RR-UG-CLR2	CRR CX2 CLR CX2 UPGD	$17,500.00	30.5%	$12,162.50	$3,150.00	N/A	N/A	N/A	N/A	$3,150.00	D2	CLARIION
RP-RR-UG-CLR4	CRR CX4 CLR CX4 UPGD	$32,500.00	30.5%	$22,587.50	$5,850.00	N/A	N/A	N/A	N/A	$5,850.00	D2	CLARIION
RP-RR-UG-CLR8	CRR CX8 CLR CX8 UPGD	$50,000.00	30.5%	$34,750.00	$9,000.00	N/A	N/A	N/A	N/A	$9,000.00	D2	CLARIION
RPRR-UG-RRCX1	CRR BASE 8TB UG CX1 CRRR	$114,150.00	30.5%	$79,334.25	$20,547.00	N/A	N/A	N/A	N/A	$20,547.00	D2	CLARIION
RPRR-UG-RRCX2	CRR BASE 8TB UG CX2 CRR	$106,150.00	30.5%	$73,774.25	$19,107.00	N/A	N/A	N/A	N/A	$19,107.00	D2	CLARIION
RPRR-UG-RRCX4	CRR BASE 8TB UG CX4 CRR	$79,150.00	30.5%	$55,009.25	$14,247.00	N/A	N/A	N/A	N/A	$14,247.00	D2	CLARIION
RPRR-UG-RRCX8	CRR BASE 8TB UG CX8 CRR	$54,150.00	30.5%	$37,634.25	$9,747.00	N/A	N/A	N/A	N/A	$9,747.00	D2	CLARIION
RPSE-CDP-16	RP/SE CDP 16TB	$0.00	30.5%	$0.00	$4,176.00	N/A	N/A	N/A	N/A	$4,176.00	D2	CLARIION
RPSE-CDP-1TB	RP/SE CDP 1TB	$0.00	30.5%	$0.00	$261.00	N/A	N/A	N/A	N/A	$261.00	D2	CLARIION
RPSE-CDP-24	RP/SE CDP 24TB	$0.00	30.5%	$0.00	$6,264.00	N/A	N/A	N/A	N/A	$6,264.00	D2	CLARIION
RPSE-CDP-32	RP/SE CDP 32TB	$0.00	30.5%	$0.00	$8,352.00	N/A	N/A	N/A	N/A	$8,352.00	D2	CLARIION
RPSE-CDP-4	RP/SE CDP 4TB	$0.00	30.5%	$0.00	$1,062.00	N/A	N/A	N/A	N/A	$1,062.00	D2	CLARIION
RPSE-CDP-4-16	RP/SE 4TB TO 16TB CDP CAPACITY UPGRADE	$0.00	30.5%	$0.00	$3,114.00	N/A	N/A	N/A	N/A	$3,114.00	D2	CLARIION
RPSE-CDP-4-24	RP/SE CDP 4TB TO 24TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$5,958.00	N/A	N/A	N/A	N/A	$5,958.00	D2	CLARIION
RPSE-CDP-4-32	RP/SE CDP 4TB TO 32TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$8,478.00	N/A	N/A	N/A	N/A	$8,478.00	D2	CLARIION
RPSE-CDP-4-8	RP/SE 4TB TO 8TB CDP CAPACITY UPGRADE	$0.00	30.5%	$0.00	$1,026.00	N/A	N/A	N/A	N/A	$1,026.00	D2	CLARIION
RPSE-CDP-8	RP/SE CDP 8TB	$0.00	30.5%	$0.00	$2,088.00	N/A	N/A	N/A	N/A	$2,088.00	D2	CLARIION
RPSE-CDP-8-16	RP/SE 8TB TO 16TB CDP CAPACITY UPGRADE	$0.00	30.5%	$0.00	$2,088.00	N/A	N/A	N/A	N/A	$2,088.00	D2	CLARIION
RPSE-CDP-8-24	RP/SE CDP 8TB TO 24TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$4,932.00	N/A	N/A	N/A	N/A	$4,932.00	D2	CLARIION
RPSE-CDP-8-32	RP/SE CDP 8TB TO 32TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$7,452.00	N/A	N/A	N/A	N/A	$7,452.00	D2	CLARIION
RPSE-CDP-L23U	RP/SE CDP UPGRADE LICENSE L2 TO L3	$0.00	30.5%	$0.00	$4.50	N/A	N/A	N/A	N/A	$4.50	D2	CLARIION
RPSE-CDP-L24U	RP/SE CDP UPGRADE LICENSE L2 TO L4	$0.00	30.5%	$0.00	$162.00	N/A	N/A	N/A	N/A	$162.00	D2	CLARIION
RPSE-CDP-L25U	RP/SE CDP UPGRADE LICENSE L2 TO L5	$0.00	30.5%	$0.00	$1,084.50	N/A	N/A	N/A	N/A	$1,084.50	D2	CLARIION
RPSE-CDP-L26U	RP/SE CDP UPGRADE LICENSE L2 TO L6	$0.00	30.5%	$0.00	$1,998.00	N/A	N/A	N/A	N/A	$1,998.00	D2	CLARIION
RPSE-CDP-L27U	RP/SE CDP UPGRADE LICENSE L2 TO L7	$0.00	30.5%	$0.00	$2,569.50	N/A	N/A	N/A	N/A	$2,569.50	D2	CLARIION
RPSE-CDP-L34U	RP/SE CDP UPGRADE LICENSE L3 TO L4	$0.00	30.5%	$0.00	$157.50	N/A	N/A	N/A	N/A	$157.50	D2	CLARIION
RPSE-CDP-L35U	RP/SE CDP UPGRADE LICENSE L3 TO L5	$0.00	30.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,080.00	D2	CLARIION
RPSE-CDP-L36U	RP/SE CDP UPGRADE LICENSE L3 TO L6	$0.00	30.5%	$0.00	$1,993.50	N/A	N/A	N/A	N/A	$1,993.50	D2	CLARIION
RPSE-CDP-L37U	RP/SE CDP UPGRADE LICENSE L3 TO L7	$0.00	30.5%	$0.00	$2,565.00	N/A	N/A	N/A	N/A	$2,565.00	D2	CLARIION
RPSE-CDP-L45U	RP/SE CDP UPGRADE LICENSE L4 TO L5	$0.00	30.5%	$0.00	$922.50	N/A	N/A	N/A	N/A	$922.50	D2	CLARIION
RPSE-CDP-L46U	RP/SE CDP UPGRADE LICENSE L4 TO L6	$0.00	30.5%	$0.00	$1,836.00	N/A	N/A	N/A	N/A	$1,836.00	D2	CLARIION
RPSE-CDP-L47U	RP/SE CDP UPGRADE LICENSE L4 TO L7	$0.00	30.5%	$0.00	$2,407.50	N/A	N/A	N/A	N/A	$2,407.50	D2	CLARIION
RPSE-CDP-L56U	RP/SE CDP UPGRADE LICENSE L5 TO L6	$0.00	30.5%	$0.00	$913.50	N/A	N/A	N/A	N/A	$913.50	D2	CLARIION
RPSE-CDP-L57U	RP/SE CDP UPGRADE LICENSE L5 TO L7	$0.00	30.5%	$0.00	$1,485.00	N/A	N/A	N/A	N/A	$1,485.00	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RPSE-CDP-L67U	RP/SE CDP UPGRADE LICENSE L6 TO L7	$0.00	30.5%	$0.00	$571.50	N/A	N/A	N/A	N/A	$571.50	D2	CLARIION
RPSE-CDP-UPG	RPSE CDP CAPACITY UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
RPSE-CE-16	RP CE FOR RP/SE: MS CLUSTERS 16TB	$0.00	30.5%	$0.00	$3,387.24	N/A	N/A	N/A	N/A	$3,387.24	D2	CLARIION
RPSE-CE-16-24	RP CE FOR RP/SE: UG 16 TO 24TB	$0.00	30.5%	$0.00	$1,583.46	N/A	N/A	N/A	N/A	$1,583.46	D2	CLARIION
RPSE-CE-16-32	RP CE FOR RP/SE: UG 16 TO 32TB	$0.00	30.5%	$0.00	$1,700.46	N/A	N/A	N/A	N/A	$1,700.46	D2	CLARIION
RPSE-CE-1TB	RP CE FOR RP/SE: MS CLUSTERS 1TB	$0.00	30.5%	$0.00	$139.50	N/A	N/A	N/A	N/A	$139.50	D2	CLARIION
RPSE-CE-24	RP CE FOR RP/SE: MS CLUSTERS 24TB	$0.00	30.5%	$0.00	$4,970.70	N/A	N/A	N/A	N/A	$4,970.70	D2	CLARIION
RPSE-CE-24-32	RP CE FOR RP/SE: UG 24 TO 32TB	$0.00	30.5%	$0.00	$117.00	N/A	N/A	N/A	N/A	$117.00	D2	CLARIION
RPSE-CE-32	RP CE FOR RP/SE: MS CLUSTERS 32TB	$0.00	30.5%	$0.00	$5,087.70	N/A	N/A	N/A	N/A	$5,087.70	D2	CLARIION
RPSE-CE-4	RP CE FOR RP/SE: MS CLUSTERS 4TB	$0.00	30.5%	$0.00	$1,234.26	N/A	N/A	N/A	N/A	$1,234.26	D2	CLARIION
RPSE-CE-4-16	RP CE FOR RP/SE: UG 4 TO 16TB	$0.00	30.5%	$0.00	$2,152.98	N/A	N/A	N/A	N/A	$2,152.98	D2	CLARIION
RPSE-CE-4-24	RP CE FOR RP/SE: UG 4 TO 24TB	$0.00	30.5%	$0.00	$3,736.44	N/A	N/A	N/A	N/A	$3,736.44	D2	CLARIION
RPSE-CE-4-32	RP CE FOR RP/SE:UG 4 TO 32TB	$0.00	30.5%	$0.00	$3,853.44	N/A	N/A	N/A	N/A	$3,853.44	D2	CLARIION
RPSE-CE-4-8	RP CE FOR RP/SE: UG 4 TO 8TB	$0.00	30.5%	$0.00	$688.50	N/A	N/A	N/A	N/A	$688.50	D2	CLARIION
RPSE-CE-8	RP CE FOR RP/SE: MS CLUSTERS 8TB	$0.00	30.5%	$0.00	$1,922.76	N/A	N/A	N/A	N/A	$1,922.76	D2	CLARIION
RPSE-CE-8-16	RP CE FOR RP/SE: UG 8 TO 16TB	$0.00	30.5%	$0.00	$1,464.48	N/A	N/A	N/A	N/A	$1,464.48	D2	CLARIION
RPSE-CE-8-24	RP CE FOR RP/SE: UG 8 TO 24TB	$0.00	30.5%	$0.00	$3,506.22	N/A	N/A	N/A	N/A	$3,506.22	D2	CLARIION
RPSE-CE-8-32	RP CE FOR RP/SE: UG 8 TO 32TB	$0.00	30.5%	$0.00	$3,623.22	N/A	N/A	N/A	N/A	$3,623.22	D2	CLARIION
RPSE-CP-16-24	RP/SE CDP 16TB TO 24TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$2,844.00	N/A	N/A	N/A	N/A	$2,844.00	D2	CLARIION
RPSE-CP-16-32	RP/SE CDP 16TB TO 32TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$5,364.00	N/A	N/A	N/A	N/A	$5,364.00	D2	CLARIION
RPSE-CP-24-32	RP/SE CDP 24TB TO 32TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$2,520.00	N/A	N/A	N/A	N/A	$2,520.00	D2	CLARIION
RPSE-CRR	RP/SE CRR HOLDER FOR SERIAL NUMBER	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
RPSE-CRR-16	RP/SE CRR 16TB	$0.00	30.5%	$0.00	$12,960.00	N/A	N/A	N/A	N/A	$12,960.00	D2	CLARIION
RPSE-CRR-1TB	RP/SE CRR 1TB	$0.00	30.5%	$0.00	$810.00	N/A	N/A	N/A	N/A	$810.00	D2	CLARIION
RPSE-CRR-24	RP/SE CRR 24TB	$0.00	30.5%	$0.00	$19,440.00	N/A	N/A	N/A	N/A	$19,440.00	D2	CLARIION
RPSE-CRR-32	RP/SE CRR 32TB	$0.00	30.5%	$0.00	$25,920.00	N/A	N/A	N/A	N/A	$25,920.00	D2	CLARIION
RPSE-CRR-4	RP/SE CRR 4TB	$0.00	30.5%	$0.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	D2	CLARIION
RPSE-CRR-4-16	RP/SE 4TB TO 16TB CRR CAPACITY UPGRADE	$0.00	30.5%	$0.00	$9,360.00	N/A	N/A	N/A	N/A	$9,360.00	D2	CLARIION
RPSE-CRR-4-24	RP/SE CRR 4TB TO 24TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$15,840.00	N/A	N/A	N/A	N/A	$15,840.00	D2	CLARIION
RPSE-CRR-4-32	RP/SE CRR 4TB TO 32TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$22,320.00	N/A	N/A	N/A	N/A	$22,320.00	D2	CLARIION
RPSE-CRR-4-8	RP/SE 4TB TO 8TB CRR CAPACITY UPGRADE	$0.00	30.5%	$0.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	D2	CLARIION
RPSE-CRR-8	RP/SE CRR 8TB	$0.00	30.5%	$0.00	$7,200.00	N/A	N/A	N/A	N/A	$7,200.00	D2	CLARIION
RPSE-CRR-8-16	RP/SE 8TB TO 16TB CRR CAPACITY UPGRADE	$0.00	30.5%	$0.00	$5,760.00	N/A	N/A	N/A	N/A	$5,760.00	D2	CLARIION
RPSE-CRR-8-24	RP/SE CRR 8TB TO 24TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$12,240.00	N/A	N/A	N/A	N/A	$12,240.00	D2	CLARIION
RPSE-CRR-8-32	RP/SE CRR 8TB TO 32TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$18,720.00	N/A	N/A	N/A	N/A	$18,720.00	D2	CLARIION
RPSE-CRR-L23U	RP/SE CRR UPGRADE LICENSE L2 TO L3	$0.00	30.5%	$0.00	$13.50	N/A	N/A	N/A	N/A	$13.50	D2	CLARIION
RPSE-CRR-L24U	RP/SE CRR UPGRADE LICENSE L2 TO L4	$0.00	30.5%	$0.00	$621.00	N/A	N/A	N/A	N/A	$621.00	D2	CLARIION
RPSE-CRR-L25U	RP/SE CRR UPGRADE LICENSE L2 TO L5	$0.00	30.5%	$0.00	$2,691.00	N/A	N/A	N/A	N/A	$2,691.00	D2	CLARIION
RPSE-CRR-L26U	RP/SE CRR UPGRADE LICENSE L2 TO L6	$0.00	30.5%	$0.00	$5,152.50	N/A	N/A	N/A	N/A	$5,152.50	D2	CLARIION
RPSE-CRR-L27U	RP/SE CRR UPGRADE LICENSE L2 TO L7	$0.00	30.5%	$0.00	$11,817.00	N/A	N/A	N/A	N/A	$11,817.00	D2	CLARIION
RPSE-CRR-L34U	RP/SE CRR UPGRADE LICENSE L3 TO L4	$0.00	30.5%	$0.00	$607.50	N/A	N/A	N/A	N/A	$607.50	D2	CLARIION
RPSE-CRR-L35U	RP/SE CRR UPGRADE LICENSE L3 TO L5	$0.00	30.5%	$0.00	$2,677.50	N/A	N/A	N/A	N/A	$2,677.50	D2	CLARIION
RPSE-CRR-L36U	RP/SE CRR UPGRADE LICENSE L3 TO L6	$0.00	30.5%	$0.00	$5,139.00	N/A	N/A	N/A	N/A	$5,139.00	D2	CLARIION
RPSE-CRR-L37U	RP/SE CRR UPGRADE LICENSE L3 TO L7	$0.00	30.5%	$0.00	$11,803.50	N/A	N/A	N/A	N/A	$11,803.50	D2	CLARIION
RPSE-CRR-L45U	RP/SE CRR UPGRADE LICENSE L4 TO L5	$0.00	30.5%	$0.00	$2,070.00	N/A	N/A	N/A	N/A	$2,070.00	D2	CLARIION
RPSE-CRR-L46U	RP/SE CRR UPGRADE LICENSE L4 TO L6	$0.00	30.5%	$0.00	$4,531.50	N/A	N/A	N/A	N/A	$4,531.50	D2	CLARIION
RPSE-CRR-L47U	RP/SE CRR UPGRADE LICENSE L4 TO L7	$0.00	30.5%	$0.00	$11,196.00	N/A	N/A	N/A	N/A	$11,196.00	D2	CLARIION
RPSE-CRR-L56U	RP/SE CRR UPGRADE LICENSE L5 TO L6	$0.00	30.5%	$0.00	$2,461.50	N/A	N/A	N/A	N/A	$2,461.50	D2	CLARIION
RPSE-CRR-L57U	RP/SE CRR UPGRADE LICENSE L5 TO L7	$0.00	30.5%	$0.00	$9,126.00	N/A	N/A	N/A	N/A	$9,126.00	D2	CLARIION
RPSE-CRR-L67U	RP/SE CRR UPGRADE LICENSE L6 TO L7	$0.00	30.5%	$0.00	$6,664.50	N/A	N/A	N/A	N/A	$6,664.50	D2	CLARIION
RPSE-CRR-UPG	RPSE CRR CAPACITY UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
RPSE-RR-16-24	RP/SE CRR 16TB TO 24TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$6,480.00	N/A	N/A	N/A	N/A	$6,480.00	D2	CLARIION
RPSE-RR-16-32	RP/SE CRR 16TB TO 32TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$12,960.00	N/A	N/A	N/A	N/A	$12,960.00	D2	CLARIION
RPSE-RR-24-32	RP/SE CRR 24TB TO 32TB CAPACITY UPGRADE	$0.00	30.5%	$0.00	$6,480.00	N/A	N/A	N/A	N/A	$6,480.00	D2	CLARIION
SA4E-100	SA4E for(1)AX100/AX150(I)	$0.00	17.5%	$0.00	$151.20	N/A	N/A	N/A	N/A	$211.68	J	CLARIION
SAE-EX-BASE	SA4E BASE INCL 125 MBXS	$0.00	30.5%	$0.00	$228.85	N/A	N/A	N/A	N/A	$320.40	D3	CLARIION
SAE-EX-MBXT1	126-500 ADDITIONAL MBXS	$0.00	30.5%	$0.00	$1.84	N/A	N/A	N/A	N/A	$2.52	D3	CLARIION
SAE-EX-MBXT2	501-1000 ADDITIONAL MBXS	$0.00	30.5%	$0.00	$1.38	N/A	N/A	N/A	N/A	$1.92	D3	CLARIION
SAE-EX-MBXT3	1001-2000 ADDITIONAL MBXS	$0.00	30.5%	$0.00	$1.15	N/A	N/A	N/A	N/A	$1.56	D3	CLARIION
SAE-EX-MBXT4	2001+ ADDITIONAL MBXS	$0.00	30.5%	$0.00	$0.92	N/A	N/A	N/A	N/A	$1.32	D3	CLARIION
SAE-EX-RTU	RTU CARD FOR SAFE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	CLARIION
SC31	SANCOPY FOR THE CX3-10	$0.00	30.5%	$0.00	$1,260.00	N/A	N/A	N/A	N/A	$1,764.00	D2	CLARIION
SC32	SAN COPY CX3-20	$0.00	30.5%	$0.00	$3,150.00	N/A	N/A	N/A	N/A	$4,410.00	D2	CLARIION
SC34	SAN COPY CX3-40	$0.00	30.5%	$0.00	$5,580.00	N/A	N/A	N/A	N/A	$7,812.00	D2	CLARIION
SC38	SAN COPY CX3-80	$0.00	30.5%	$0.00	$6,975.00	N/A	N/A	N/A	N/A	$9,765.00	D2	CLARIION
SC3-KIT	SAN COPY MEDIA CX3- SERIE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
SC4-120	SAN COPY FOR CX4-120	$8,200.00	30.5%	$5,699.00	$1,476.00	N/A	N/A	N/A	N/A	$1,476.00	D2	CLARIION
SC4-120UPG	SAN COPY UPGRADE TO CX4-120C	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	CLARIION
SC4-240	SAN COPY FOR CX4-240	$20,500.00	30.5%	$14,247.50	$3,690.00	N/A	N/A	N/A	N/A	$3,690.00	D2	CLARIION
SC4-240UPG	SAN COPY UPGRADE TO CX4-240C	$12,300.00	30.5%	$8,548.50	$2,214.00	N/A	N/A	N/A	N/A	$2,214.00	D2	CLARIION
SC4-480	SAN COPY FOR CX4-480	$41,000.00	30.5%	$28,495.00	$7,380.00	N/A	N/A	N/A	N/A	$7,380.00	D2	CLARIION
SC4-480UPG	SAN COPY UPGRADE TO CX4-480C	$24,600.00	30.5%	$17,097.00	$4,428.00	N/A	N/A	N/A	N/A	$4,428.00	D2	CLARIION
SC47-T01	SANCOPY FC4700 TIER 01	$0.00	30.5%	$0.00	$2,525.40	N/A	N/A	N/A	N/A	$3,535.56	D2	CLARIION
SC47-T02	SANCOPY FC4700 TIER 02	$0.00	30.5%	$0.00	$2,637.00	N/A	N/A	N/A	N/A	$3,691.80	D2	CLARIION
SC47-T03	SANCOPY FC4700 TIER 03	$0.00	30.5%	$0.00	$2,748.60	N/A	N/A	N/A	N/A	$3,848.04	D2	CLARIION
SC47-T04	SANCOPY FC4700 TIER 04	$0.00	30.5%	$0.00	$2,860.20	N/A	N/A	N/A	N/A	$4,004.28	D2	CLARIION
SC47-T05	SANCOPY FC4700 TIER 05	$0.00	30.5%	$0.00	$3,168.00	N/A	N/A	N/A	N/A	$4,435.20	D2	CLARIION
SC47-T06	SANCOPY FC4700 TIER 06	$0.00	30.5%	$0.00	$3,475.80	N/A	N/A	N/A	N/A	$4,866.12	D2	CLARIION
SC47-T07	SANCOPY FC4700 TIER 07	$0.00	30.5%	$0.00	$3,783.60	N/A	N/A	N/A	N/A	$5,297.04	D2	CLARIION
SC47-T08	SANCOPY FC4700 TIER 08	$0.00	30.5%	$0.00	$4,091.40	N/A	N/A	N/A	N/A	$5,727.96	D2	CLARIION
SC47-T09	SANCOPY FC4700 TIER 09	$0.00	30.5%	$0.00	$4,399.20	N/A	N/A	N/A	N/A	$6,158.88	D2	CLARIION
SC47-T10	SANCOPY FC4700 TIER 10	$0.00	30.5%	$0.00	$4,707.00	N/A	N/A	N/A	N/A	$6,589.80	D2	CLARIION
SC47-T11	SANCOPY FC4700 TIER 11	$0.00	30.5%	$0.00	$5,014.80	N/A	N/A	N/A	N/A	$7,020.72	D2	CLARIION
SC47-T12	SANCOPY FC4700 TIER 12	$0.00	30.5%	$0.00	$5,322.60	N/A	N/A	N/A	N/A	$7,451.64	D2	CLARIION
SC4-960	SAN COPY FOR CX4-960	$82,000.00	30.5%	$56,990.00	$14,760.00	N/A	N/A	N/A	N/A	$14,760.00	D2	CLARIION
SC4-960UPG	SAN COPY UPGRADE TO CX4-960C	$49,200.00	30.5%	$34,194.00	$8,856.00	N/A	N/A	N/A	N/A	$8,856.00	D2	CLARIION
SC4-KIT	SAN COPY KIT FOR CX4 FAMILY	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
SCAX4-5	SAN COPY FOR THE AX4-5	$4,500.00	17.5%	$3,712.50	$810.00	$720.00	N/A	N/A	N/A	$810.00	J	CLARIION
SCE100	SAN COPY/E AX100	$2,000.00	17.5%	$1,650.00	$360.00	$320.00	N/A	N/A	N/A	$360.00	J	CLARIION
SCE100-KIT	SAN COPY/E MEDIA AX100	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	J	CLARIION
SCE150	SAN COPY/E FOR AX150	$2,000.00	17.5%	$1,650.00	$360.00	$320.00	N/A	N/A	N/A	$504.00	J	CLARIION
SCE300	SAN COPY/E CX300	$3,400.00	30.5%	$2,363.00	$612.00	N/A	N/A	N/A	N/A	$856.80	D2	CLARIION
SCE300-KIT	SAN COPY/E MEDIA CX300	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SC-KIT	SAN COPY MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
SC-KIT303	SAN COPY V1.0 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
SC-KIT308	SAN COPY V1.1 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
SC-KIT402	SANCOPY MEDIA V2.0	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
SC-KIT-407	SANCOPY MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
SC-MIGRATE180	ASN PARTNER OFFER FOR SC FOR MIGRATION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
SC-ORCL CX500	SAN COPY FOR ORACLE	$42,000.00	30.5%	$29,190.00	$7,560.00	N/A	N/A	N/A	N/A	$7,560.00	D2	CLARIION
SC-ORCL CX700	SAN COPY FOR ORACLE	$57,000.00	30.5%	$39,615.00	$10,260.00	N/A	N/A	N/A	N/A	$10,260.00	D2	CLARIION
SC-T1	SAN COPY TIER 1	$0.00	30.5%	$0.00	$2,947.00	N/A	N/A	N/A	N/A	$4,125.84	D2	CLARIION
SC-T10	SAN COPY TIER 10	$0.00	30.5%	$0.00	$5,492.00	N/A	N/A	N/A	N/A	$7,688.76	D2	CLARIION
SC-T11	SAN COPY TIER 11	$0.00	30.5%	$0.00	$5,851.00	N/A	N/A	N/A	N/A	$8,191.44	D2	CLARIION
SC-T12	SAN COPY TIER 12	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T13	SAN COPY TIER 13	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SCT13-T31	SAN COPY UPG T13-T31	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
SC-T14	SAN COPY TIER 14	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T15	SAN COPY TIER 15	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T16	SAN COPY TIER 16	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T17	SAN COPY TIER 17	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T18	SAN COPY TIER 18	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T19	SAN COPY TIER 19	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SCT1-T4	SAN COPY UPG T1-T4	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$156.24	D2	CLARIION
SC-T2	SAN COPY TIER 2	$0.00	30.5%	$0.00	$3,077.00	N/A	N/A	N/A	N/A	$4,307.76	D2	CLARIION
SC-T20	SAN COPY TIER 20	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T21	SAN COPY TIER 21	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T22	SAN COPY TIER 22	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T23	SAN COPY TIER 23	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T24	SAN COPY TIER 24	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T25	SAN COPY TIER 25	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T26	SAN COPY TIER 26	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T27	SAN COPY TIER 27	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T28	SAN COPY TIER 28	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T29	SAN COPY TIER 29	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T3	SAN COPY TIER 3	$0.00	30.5%	$0.00	$3,207.00	N/A	N/A	N/A	N/A	$4,489.80	D2	CLARIION
SC-T30	SAN COPY TIER 30	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T31	SAN COPY TIER 31	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$8,694.00	D2	CLARIION
SC-T4	SAN COPY TIER 4	$0.00	30.5%	$0.00	$3,338.00	N/A	N/A	N/A	N/A	$4,673.16	D2	CLARIION
SC-T5	SAN COPY TIER 5	$0.00	30.5%	$0.00	$3,696.00	N/A	N/A	N/A	N/A	$5,174.40	D2	CLARIION
SCT5-T12	SAN COPY UPG T5-T12	$1,710.00	30.5%	$1,188.45	$307.80	N/A	N/A	N/A	N/A	$430.92	D2	CLARIION
SCT5-T31	SAN COPY UPG T5-T31	$0.00	30.5%	$0.00	$307.80	N/A	N/A	N/A	N/A	$430.92	D2	CLARIION
SC-T6	SAN COPY TIER 6	$0.00	30.5%	$0.00	$4,056.00	N/A	N/A	N/A	N/A	$5,678.40	D2	CLARIION
SC-T7	SAN COPY TIER 7	$0.00	30.5%	$0.00	$4,414.00	N/A	N/A	N/A	N/A	$6,179.64	D2	CLARIION
SC-T8	SAN COPY TIER 8	$0.00	30.5%	$0.00	$4,774.00	N/A	N/A	N/A	N/A	$6,683.64	D2	CLARIION
SC-T9	SAN COPY TIER 9	$0.00	30.5%	$0.00	$5,132.00	N/A	N/A	N/A	N/A	$7,184.76	D2	CLARIION
SE-CLAR-STDS	FOR SMI-S SUPPORT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
SE-CL-BAS	SOL ENABLER FOR CL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
SFP-HSSDC-10M	10M SFP to HSSDC encl-0 bus cbl Qty 1	$550.00	30.5%	$382.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
SFP-HSSDC-2.5M	2.5M SFP to HSSDC encl-0 bus cbl Qty 1	$130.00	30.5%	$90.35	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
SFP-HSSDC2-2M	2M SFP to HSSDC2 encl-0 bus cbl Qty 1	$150.00	30.5%	$104.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
SFP-HSSDC2-5M	5M SFP to HSSDC2 encl-0 bus cbl Qty 1	$275.00	30.5%	$191.13	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
SFP-HSSDC-6M	6M SFP to HSSDC encl-0 bus cbl Qty 1	$275.00	30.5%	$191.13	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
SFP-TWNACT-1M	SFP+ TO SFP+ 1M ACTIVE 10G CABLE - PAIR	$750.00	30.5%	$521.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
SFP-TWNACT-3M	SFP+ TO SFP+ 3M ACTIVE 10G CABLE	$900.00	30.5%	$625.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
SFP-TWNACT-5M	SFP+ TO SFP+ 5M ACTIVE 10G CABLE	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
SIME-W2K	SV INT MOD FOR EXC W2K ED	$800.00	30.5%	$556.00	$144.00	N/A	N/A	N/A	N/A	$201.60	D2	CLARIION
SIME-W2K3	SV INT MOD FOR EXC W2K3ED	$800.00	30.5%	$556.00	$144.00	N/A	N/A	N/A	N/A	$201.60	D2	CLARIION
SIMS	SNAPVIEW INT MOD FOR SQL	$800.00	30.5%	$556.00	$144.00	N/A	N/A	N/A	N/A	$144.00	D2	CLARIION
SM-AL5-T1-4U	CC5.x SM AL5 T1-4 UPG	$0.00	30.5%	$0.00	$176.40	N/A	N/A	N/A	N/A	$176.40	D2	CLARIION
SM-AL5-T5-18U	CC5.x SM AL5 T5-18 UPG	$0.00	30.5%	$0.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D2	CLARIION
SM-AL7-T1-4U	CC5.x SM AL7 T1-4 UPG	$0.00	30.5%	$0.00	$176.40	N/A	N/A	N/A	N/A	$176.40	D2	CLARIION
SM-AL7-T5-18U	CC5.x SM AL7 T5-18 UPG	$0.00	30.5%	$0.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D2	CLARIION
SM-CL-T1-4U	CC SANMGR-CLARIION T1-T4U	$0.00	30.5%	$0.00	$176.40	N/A	N/A	N/A	N/A	$176.40	D2	CLARIION
SM-CL-T5-31U	CC SANMGR-CLARIION T5-T31	$0.00	30.5%	$0.00	$829.80	N/A	N/A	N/A	N/A	$829.80	D2	CLARIION
SM-CX4-T1-4U	SAN MGR CX400 T1-4 UPG	$0.00	30.5%	$0.00	$176.40	N/A	N/A	N/A	N/A	$176.40	D2	CLARIION
SM-CX4-T5-18U	SAN MGR CX400 UPG T5-18	$0.00	30.5%	$0.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D2	CLARIION
SM-CX6-T1-4U	CC5.x SM CX6 T1-4 UPG	$0.00	30.5%	$0.00	$176.40	N/A	N/A	N/A	N/A	$176.40	D2	CLARIION
SM-CX6-T5-31U	CC5.x SM CX6 T5-31 UPG	$0.00	30.5%	$0.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D2	CLARIION
SOLIDPANEL-1U	1U SOLID FILLER FOR USE BEHIND 1U FILLER	$40.00	30.5%	$27.80	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
SOLIDPANEL-2U	2U SOLID FILLER FOR USE BEHIND 2U FILLER	$45.00	30.5%	$31.28	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
SOLIDPANEL-3U	3U SOLID FILLER FOR USE BEHIND 3U FILLER	$50.00	30.5%	$34.75	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
SPE-TELCO-2U	CX4 TELCO ADJUSTABLE RAIL KIT FOR 2U SPE	$750.00	30.5%	$521.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
SPS-ADJ	ADJ RACK RAIL KIT FOR SPS	$420.00	30.5%	$291.90	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
SPST	TELCO RAILS FOR SPS	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
SPST-2GB	TELCO RAIL KIT - 2GB SPS	$420.00	30.5%	$291.90	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	CLARIION
SP-TELCO-1U	1U STORAGE PROCESSOR TELCO RAIL KIT	$500.00	30.5%	$347.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
SP-TELCO-2U	2U STORAGE PROCESSOR TELCO RAIL KIT	$750.00	30.5%	$521.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
SP-TELCO-4U	4U STORAGE PROCESSOR TELCO RAIL KIT	$1,500.00	30.5%	$1,042.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	CLARIION
SV300	CX300 SNAPVIEW	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	CLARIION
SV300-KIT	CX300 SNAPVIEW MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
SV300-KIT-407	SNAPVIEW CX300 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
SV31	SNAPVIEW FOR THE CX3-10	$0.00	30.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$1,260.00	D2	CLARIION
SV31-RM	SNAPVIEW/REPLICATION MANAGER BUNDLE FOR	$13,200.00	30.5%	$9,174.00	$2,376.00	N/A	N/A	N/A	N/A	$2,376.00	D2	CLARIION
SV32	SNAPVIEW CX3-20	$0.00	30.5%	$0.00	$1,782.00	N/A	N/A	N/A	N/A	$2,494.80	D2	CLARIION
SV32-RM	S-VIEW/ REP-MGR BUNDLE FOR CX3-20	$22,800.00	30.5%	$15,846.00	$4,104.00	N/A	N/A	N/A	N/A	$5,745.60	D2	CLARIION
SV34	SNAPVIEW CX3-40	$0.00	30.5%	$0.00	$3,132.00	N/A	N/A	N/A	N/A	$4,384.80	D2	CLARIION
SV38	SNAPVIEW CX3-80	$0.00	30.5%	$0.00	$3,915.00	N/A	N/A	N/A	N/A	$5,481.00	D2	CLARIION
SV3-KIT	SNAPVIEW MEDIA CX3-XX SER	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
SV400-KIT	SNAPVIEW CX400 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
SV400-KIT303	CX400 SV V2.1 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
SV400-KIT308	CX400 SV V1.8 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
SV400-KIT-407	SNAPVIEW CX400 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
SV400-T1	SNAPVIEW CX400 TIER 1	$0.00	30.5%	$0.00	$1,611.00	N/A	N/A	N/A	N/A	$2,255.40	D2	CLARIION
SV400-T10	SNAPVIEW CX400 TIER 10	$0.00	30.5%	$0.00	$4,003.00	N/A	N/A	N/A	N/A	$5,604.24	D2	CLARIION
SV400-T11	SNAPVIEW CX400 TIER 11	$0.00	30.5%	$0.00	$4,003.00	N/A	N/A	N/A	N/A	$5,604.24	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SV400-T12	SNAPVIEW CX400 TIER 12	$0.00	30.5%	$0.00	$4,003.00	N/A	N/A	N/A	N/A	$5,604.24	D2	CLARIION
SV400T1-T4	SNAPVIEW CX400 UPG T1-T4	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$254.52	D2	CLARIION
SV400-T2	SNAPVIEW CX400 TIER 2	$0.00	30.5%	$0.00	$1,823.00	N/A	N/A	N/A	N/A	$2,552.16	D2	CLARIION
SV400-T3	SNAPVIEW CX400 TIER 3	$0.00	30.5%	$0.00	$2,036.00	N/A	N/A	N/A	N/A	$2,850.36	D2	CLARIION
SV400-T4	SNAPVIEW CX400 TIER 4	$0.00	30.5%	$0.00	$2,247.00	N/A	N/A	N/A	N/A	$3,145.80	D2	CLARIION
SV400-T5	SNAPVIEW CX400 TIER 5	$0.00	30.5%	$0.00	$2,687.00	N/A	N/A	N/A	N/A	$3,761.76	D2	CLARIION
SV400T5-T12	SNAPVIEW CX400 UPG T5-T12	$0.00	30.5%	$0.00	$376.20	N/A	N/A	N/A	N/A	$526.68	D2	CLARIION
SV400T5-T8	SNAPVIEW CX400 UPG T5-T8	$2,090.00	30.5%	$1,452.55	$376.20	N/A	N/A	N/A	N/A	$526.68	D2	CLARIION
SV400-T6	SNAPVIEW CX400 TIER 6	$0.00	30.5%	$0.00	$3,125.00	N/A	N/A	N/A	N/A	$4,374.96	D2	CLARIION
SV400-T7	SNAPVIEW CX400 TIER 7	$0.00	30.5%	$0.00	$3,564.00	N/A	N/A	N/A	N/A	$4,989.60	D2	CLARIION
SV400-T8	SNAPVIEW CX400 TIER 8	$0.00	30.5%	$0.00	$4,003.00	N/A	N/A	N/A	N/A	$5,604.24	D2	CLARIION
SV400-T9	SNAPVIEW CX400 TIER 9	$0.00	30.5%	$0.00	$4,003.00	N/A	N/A	N/A	N/A	$5,604.24	D2	CLARIION
SV400T9-T12	SNAPVIEW CX400 UPG T9-T12	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
SV4-120	SNAPVIEW FOR CX4-120	$5,900.00	30.5%	$4,100.50	$1,062.00	N/A	N/A	N/A	N/A	$1,062.00	D2	CLARIION
SV4120-RM	BUNDLE FOR SV + RM FOR CX4-120	$4,175.00	30.5%	$2,901.63	$751.50	N/A	N/A	N/A	N/A	$751.50	D2	CLARIION
SV4-120UPG	SNAPVIEW UPGRADE TO CX4-120C	$3,600.00	30.5%	$2,502.00	$648.00	N/A	N/A	N/A	N/A	$648.00	D2	CLARIION
SV4-240	SNAPVIEW FOR CX4-240	$11,600.00	30.5%	$8,062.00	$2,088.00	N/A	N/A	N/A	N/A	$2,088.00	D2	CLARIION
SV4240-RM	BUNDLE FOR SV + RM FOR CX4-240	$9,035.00	30.5%	$6,279.33	$1,626.30	N/A	N/A	N/A	N/A	$1,626.30	D2	CLARIION
SV4-240UPG	SNAPVIEW UPGRADE TO CX4-240C	$7,000.00	30.5%	$4,865.00	$1,260.00	N/A	N/A	N/A	N/A	$1,260.00	D2	CLARIION
SV4-480	SNAPVIEW FOR CX4-480	$23,200.00	30.5%	$16,124.00	$4,176.00	N/A	N/A	N/A	N/A	$4,176.00	D2	CLARIION
SV4-480UPG	SNAPVIEW UPGRADE TO CX4-480C	$14,000.00	30.5%	$9,730.00	$2,520.00	N/A	N/A	N/A	N/A	$2,520.00	D2	CLARIION
SV47-T01	SNAPVIEW FC4700 TIER 01	$0.00	30.5%	$0.00	$1,674.00	N/A	N/A	N/A	N/A	$2,343.60	D2	CLARIION
SV47-T02	SNAPVIEW FC4700 TIER 02	$0.00	30.5%	$0.00	$1,855.80	N/A	N/A	N/A	N/A	$2,598.12	D2	CLARIION
SV47-T03	SNAPVIEW FC4700 TIER 03	$0.00	30.5%	$0.00	$2,037.60	N/A	N/A	N/A	N/A	$2,852.64	D2	CLARIION
SV47-T04	SNAPVIEW FC4700 TIER 04	$0.00	30.5%	$0.00	$2,219.40	N/A	N/A	N/A	N/A	$3,107.16	D2	CLARIION
SV47-T05	SNAPVIEW FC4700 TIER 05	$0.00	30.5%	$0.00	$2,595.60	N/A	N/A	N/A	N/A	$3,633.84	D2	CLARIION
SV47-T06	SNAPVIEW FC4700 TIER 06	$0.00	30.5%	$0.00	$2,971.80	N/A	N/A	N/A	N/A	$4,160.52	D2	CLARIION
SV47-T07	SNAPVIEW FC4700 TIER 07	$0.00	30.5%	$0.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	CLARIION
SV47-T08	SNAPVIEW FC4700 TIER 08	$0.00	30.5%	$0.00	$3,724.20	N/A	N/A	N/A	N/A	$5,213.88	D2	CLARIION
SV47-T09	SNAPVIEW FC4700 TIER 09	$0.00	30.5%	$0.00	$4,100.40	N/A	N/A	N/A	N/A	$5,740.56	D2	CLARIION
SV47-T10	SNAPVIEW FC4700 TIER 10	$0.00	30.5%	$0.00	$4,476.60	N/A	N/A	N/A	N/A	$6,267.24	D2	CLARIION
SV47-T11	SNAPVIEW FC4700 TIER 11	$0.00	30.5%	$0.00	$4,852.80	N/A	N/A	N/A	N/A	$6,793.92	D2	CLARIION
SV47-T12	SNAPVIEW FC4700 TIER 12	$0.00	30.5%	$0.00	$5,229.00	N/A	N/A	N/A	N/A	$7,320.60	D2	CLARIION
SV4-960	SNAPVIEW FOR CX4-960	$46,400.00	30.5%	$32,248.00	$8,352.00	N/A	N/A	N/A	N/A	$8,352.00	D2	CLARIION
SV4-960UPG	SNAPVIEW UPGRADE TO CX4-960C	$27,900.00	30.5%	$19,390.50	$5,022.00	N/A	N/A	N/A	N/A	$5,022.00	D2	CLARIION
SV4-KIT	SNAPVIEW KIT FOR CX4 FAMILY	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
SVAX4-5	SNAPVIEW FOR THE AX4-5	$2,500.00	17.5%	$2,062.50	$450.00	$400.00	N/A	N/A	N/A	$450.00	J	CLARIION
SV-KIT	SNAPVIEW CX600 MEDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	D2	CLARIION
SV-KIT303	SNAPVIEW V2.1 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
SV-KIT308	SNAPVIEW V1.8 MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
SV-KIT-407	SNAPVIEW MEDIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
SV-ORCL CX500	SNAPVIEW FOR ORACLE	$22,500.00	30.5%	$15,637.50	$4,050.00	N/A	N/A	N/A	N/A	$4,050.00	D2	CLARIION
SV-ORCL CX700	SNAPVIEW FOR ORACLE	$33,000.00	30.5%	$22,935.00	$5,940.00	N/A	N/A	N/A	N/A	$5,940.00	D2	CLARIION
SV-T1	SNAPVIEW CX600 TIER1	$0.00	30.5%	$0.00	$1,953.00	N/A	N/A	N/A	N/A	$2,734.20	D2	CLARIION
SV-T10	SNAPVIEW CX600 TIER10	$0.00	30.5%	$0.00	$5,223.00	N/A	N/A	N/A	N/A	$7,312.20	D2	CLARIION
SV-T11	SNAPVIEW CX600 TIER11	$0.00	30.5%	$0.00	$5,662.00	N/A	N/A	N/A	N/A	$7,926.84	D2	CLARIION
SV-T12	SNAPVIEW CX600 TIER12	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T13	SNAPVIEW CX600 TIER 13	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SVT13-T31	SV CX600 UPG T13-T31	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
SV-T14	SNAPVIEW CX600 TIER 14	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T15	SNAPVIEW CX600 TIER 15	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T16	SNAPVIEW CX600 TIER 16	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T17	SNAPVIEW CX600 TIER 17	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T18	SNAPVIEW CX600 TIER 18	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T19	SNAPVIEW CX600 TIER 19	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SVT1-T4	SNAPVIEW CX600 UPG T1-T4	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$254.52	D2	CLARIION
SV-T2	SNAPVIEW CX600 TIER 2	$0.00	30.5%	$0.00	$2,166.00	N/A	N/A	N/A	N/A	$3,032.40	D2	CLARIION
SV-T20	SNAPVIEW CX600 TIER 20	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T21	SNAPVIEW CX600 TIER 21	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T22	SNAPVIEW CX600 TIER 22	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T23	SNAPVIEW CX600 TIER 23	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T24	SNAPVIEW CX600 TIER 24	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T25	SNAPVIEW CX600 TIER 25	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T26	SNAPVIEW CX600 TIER 26	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T27	SNAPVIEW CX600 TIER 27	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T28	SNAPVIEW CX600 TIER 28	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T29	SNAPVIEW CX600 TIER 29	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T3	SNAPVIEW CX600 TIER3	$0.00	30.5%	$0.00	$2,377.00	N/A	N/A	N/A	N/A	$3,327.84	D2	CLARIION
SV-T30	SNAPVIEW CX600 TIER 30	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T31	SNAPVIEW CX600 TIER 31	$0.00	30.5%	$0.00	$6,101.00	N/A	N/A	N/A	N/A	$8,541.36	D2	CLARIION
SV-T4	SNAPVIEW CX600 TIER4	$0.00	30.5%	$0.00	$2,590.00	N/A	N/A	N/A	N/A	$3,626.04	D2	CLARIION
SV-T5	SNAPVIEW CX600 TIER5	$0.00	30.5%	$0.00	$3,028.00	N/A	N/A	N/A	N/A	$4,239.24	D2	CLARIION
SVT5-T12	SNAPVIEW CX600 UPG T5-T12	$2,090.00	30.5%	$1,452.55	$376.20	N/A	N/A	N/A	N/A	$526.68	D2	CLARIION
SVT5-T31	SNAPVIEW UPG T5-T31	$0.00	30.5%	$0.00	$376.20	N/A	N/A	N/A	N/A	$526.68	D2	CLARIION
SV-T6	SNAPVIEW CX600 TIER6	$0.00	30.5%	$0.00	$3,468.00	N/A	N/A	N/A	N/A	$4,855.20	D2	CLARIION
SV-T7	SNAPVIEW CX600 TIER7	$0.00	30.5%	$0.00	$3,906.00	N/A	N/A	N/A	N/A	$5,468.40	D2	CLARIION
SV-T8	SNAPVIEW CX600 TIER8	$0.00	30.5%	$0.00	$4,346.00	N/A	N/A	N/A	N/A	$6,084.36	D2	CLARIION
SV-T9	SNAPVIEW CX600 TIER9	$0.00	30.5%	$0.00	$4,784.00	N/A	N/A	N/A	N/A	$6,697.56	D2	CLARIION
SVX4-X6UP-T1	SNAPVIEW CX400-CX600 UPG TIER1	$0.00	30.5%	$0.00	$977.40	N/A	N/A	N/A	N/A	$1,368.36	D2	CLARIION
SVX4-X6UP-T10	SNAPVIEW CX400-CX600 UPG TIER10	$0.00	30.5%	$0.00	$2,446.20	N/A	N/A	N/A	N/A	$3,424.68	D2	CLARIION
SVX4-X6UP-T11	SNAPVIEW CX400-CX600 UPG TIER11	$0.00	30.5%	$0.00	$2,642.40	N/A	N/A	N/A	N/A	$3,699.36	D2	CLARIION
SVX4-X6UP-T12	SNAPVIEW CX400-CX600 UPG TIER12	$0.00	30.5%	$0.00	$2,838.60	N/A	N/A	N/A	N/A	$3,974.04	D2	CLARIION
SVX4-X6UP-T2	SNAPVIEW CX400-CX600 UPG TIER2	$0.00	30.5%	$0.00	$1,074.60	N/A	N/A	N/A	N/A	$1,504.44	D2	CLARIION
SVX4-X6UP-T3	SNAPVIEW CX400-CX600 UPG TIER3	$0.00	30.5%	$0.00	$1,171.80	N/A	N/A	N/A	N/A	$1,640.52	D2	CLARIION
SVX4-X6UP-T4	SNAPVIEW CX400-CX600 UPG TIER4	$0.00	30.5%	$0.00	$1,269.00	N/A	N/A	N/A	N/A	$1,776.60	D2	CLARIION
SVX4-X6UP-T5	SNAPVIEW CX400-CX600 UPG TIER5	$0.00	30.5%	$0.00	$1,465.20	N/A	N/A	N/A	N/A	$2,051.28	D2	CLARIION
SVX4-X6UP-T6	SNAPVIEW CX400-CX600 UPG TIER6	$0.00	30.5%	$0.00	$1,661.40	N/A	N/A	N/A	N/A	$2,325.96	D2	CLARIION
SVX4-X6UP-T7	SNAPVIEW CX400-CX600 UPG TIER7	$0.00	30.5%	$0.00	$1,857.60	N/A	N/A	N/A	N/A	$2,600.64	D2	CLARIION
SVX4-X6UP-T8	SNAPVIEW CX400-CX600 UPG TIER8	$0.00	30.5%	$0.00	$2,053.80	N/A	N/A	N/A	N/A	$2,875.32	D2	CLARIION
SVX4-X6UP-T9	SNAPVIEW CX400-CX600 UPG TIER9	$0.00	30.5%	$0.00	$2,250.00	N/A	N/A	N/A	N/A	$3,150.00	D2	CLARIION
SWBDL-160TB	CX4 BUNDLE CONFIG - S1 (160TB; NO REPLN)	$259,625.00	30.5%	$180,439.38	$46,732.50	N/A	N/A	N/A	N/A	$46,732.50	D2	CLARIION
SWBDL-160TBMS	CX4 BUNDLE-SERIES1 (160TB; MV-SV REPLN)	$428,325.00	30.5%	$297,685.88	$77,098.50	N/A	N/A	N/A	N/A	$77,098.50	D2	CLARIION
SWBDL-27TB	CX4 BUNDLE - SERIES 1 (27 TB; NO REPLN)	$50,375.00	30.5%	$35,010.63	$9,067.50	N/A	N/A	N/A	N/A	$9,067.50	D2	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SWBDL-27TBMS	CX4 BUNDLE SERIES 1 (27 TB; MV-SV REPLN	$92,575.00	30.5%	$64,339.63	$16,663.50	N/A	N/A	N/A	N/A	$16,663.50	D2	CLARIION
SWBDL-56TB	CX4 BUNDLE - SERIES 1 (56 TB; NO REPLN)	$140,735.00	30.5%	$97,810.83	$25,332.30	N/A	N/A	N/A	N/A	$25,332.30	D2	CLARIION
SWBDL-56TBMS	CX4 BUNDLE SERIES 1 (56TB MV-SV REPLN)	$225,135.00	30.5%	$156,468.83	$40,524.30	N/A	N/A	N/A	N/A	$40,524.30	D2	CLARIION
SWBDL-79TB	CX4 BUNDLE - SERIES 1 (79 TB; NO REPLN)	$240,000.00	30.5%	$166,800.00	$43,200.00	N/A	N/A	N/A	N/A	$43,200.00	D2	CLARIION
SWBDL-79TBMS	CX4 BUNDLE SERIES 1 (79TB MV-SV REPLN)	$275,000.00	30.5%	$191,125.00	$49,500.00	N/A	N/A	N/A	N/A	$49,500.00	D2	CLARIION
TP-120	EMC THIN PROVISIONING FOR THE NS/CX4-480	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
TP-240	EMC THIN PROVISIONING FOR THE CX4-240	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
TP-480	EMC THIN PROVISIONING FOR THE NS/CX4-480	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
TP-960	EMC THIN PROVISIONING FOR THE NS/CX4-480	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	CLARIION
UTIL-AIX305	AIX UTILITIES W-PP3.0.0	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-AIX407	AIX 4.2 UTILITIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-AIX501	AIX PP 4.3 UTILITIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-HP306	HP UTILITIES W-PP3.0.0	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-HPUX312	HPUX 4.1 UTILITIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-HPUX407	HPUX 4.3 UTILITIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-LNX306	LINUX 3.0.3 UTILITIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-LNX410	LINUX PP 4.3 UTILITIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-LNX504	LINUX 4.3.2 UTILITIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-LNX507	LINUX 4.4UTILITIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-NW405	NETWARE 3.0.3 UTILITIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-SUN303	SUN UTILITIES W-PP3.0.0	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-SUN307	SUN UTILITIES W-PP4.0.2	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-SUN407	SOLARIS PP 4.3 UTILITIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-WIN303	WIN UTILITIES W-PP3.0.0	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	CLARIION
UTIL-WIN308	WIN UTILITIES W-PP3.0.5	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
UTIL-WIN411	WINDOW PP 4.3.1 UTILITIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	CLARIION
VAX-2SS10-146	QTY 4 OF 146 GB 2.5 10K SAS FOR VAULT	$1,630.00	17.5%	$1,344.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
VAX-2SS10146N	QTY 4 OF 146GB 2.5 10K NEBS FOR VAULT SW	$1,630.00	17.5%	$1,344.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
VAX-2SS10-300	QTY 4 OF 300 GB 2.5 10K SAS FOR VAULT	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
VAX-2SS10300N	QTY 4 OF 300GB 2.5 10K NEBS FOR VAULT SW	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX4514615K	4 - 146 GB 15K SAS W VAULT SOFTWARE	$1,940.00	17.5%	$1,600.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX4514615KN	AX4-5 VAULT 4 NEBS 146 GB 15K SAS	$1,940.00	17.5%	$1,600.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX451TB72K	4 - 1TB 7200K SATA W VAULT SOFTWARE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX452TB72K	QTY 4 2TB 7.2K RPM SATA DRIVE FOR VAULT	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX4530015K	4 - 300 GB 15K SAS W VAULT SOFTWARE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX4530015KN	AX4-5 4 NEBS 300 GB 15K SAS VAULT DRIVES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX4540010K	4 - 400 GB 10K SAS W VAULT SOFTWARE	$3,640.00	17.5%	$3,003.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX4545015K	AX4-5 4 450 GB 15K SAS VAULT DRIVES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX4545015KN	450GB 15K SAS & NEBS DRIVES FOR VAULT SW	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX4560010K	QTY 4 OF 600GB 10KSAS FOR VAULT SOFTWARE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX4560015K	QTY 4 OF 600GB 15KSAS FOR VAULT SOFTWARE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-AX4575072K	4 - 750GB 7.2K SATA W VAULT SOFTWARE	$2,320.00	17.5%	$1,914.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	CLARIION
V-CX2014610K	VAULT PACK CX3-20 146GB 10K 2GB DRIVES Q	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$710.97	B	CLARIION
V-CX2014610KN	VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$710.97	B	CLARIION
V-CX2014615K	VAULT PACK CX3-20 146GB 15K 4GB DRIVES Q	$6,665.00	30.5%	$4,632.18	$799.80	$559.86	N/A	$600.00	N/A	$986.96	B	CLARIION
V-CX2014615KN	VAULT PACK CX3-20 146GB 15K 4GB NEBS DRI	$6,665.00	30.5%	$4,632.18	$799.80	$559.86	N/A	$600.00	N/A	$986.96	B	CLARIION
V-CX2030010K	VAULT PACK CX3-20 300GB 10K 4GB DRIVES Q	$6,715.00	30.5%	$4,666.93	$805.80	$564.06	N/A	$604.00	N/A	$1,031.96	B	CLARIION
V-CX2030010KN	VAULT PACK CX3-20 300GB 10K 4GB NEBS DRI	$6,715.00	30.5%	$4,666.93	$805.80	$564.06	N/A	$604.00	N/A	$1,031.96	B	CLARIION
V-CX2030015K	VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	$8,400.00	30.5%	$5,838.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,625.93	B	CLARIION
V-CX2030015KN	VAULT PACK CX3-20 300GB 15K 4GB NEBS DRI	$8,400.00	30.5%	$5,838.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,625.93	B	CLARIION
V-CX2040010K	VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	$9,240.00	30.5%	$6,421.80	$1,108.80	$776.16	N/A	$832.00	N/A	$1,403.94	B	CLARIION
V-CX2040010KN	VAULT PACK CX3-20 400GB 10K 4GB NEBS DRI	$9,240.00	30.5%	$6,421.80	$1,108.80	$776.16	N/A	$832.00	N/A	$1,108.80	B	CLARIION
V-CX2045015K	VAULT PACK CX3-20 450GB 15K 4GB DRIVES Q	$11,125.00	30.5%	$7,731.88	$1,335.00	$934.50	N/A	$1,001.00	N/A	$1,335.00	B	CLARIION
V-CX2045015KN	VAULT PACK CX3-20 450GB 15K 4GB NEBS DRI	$11,125.00	30.5%	$7,731.88	$1,335.00	$934.50	N/A	$1,001.00	N/A	$1,335.00	B	CLARIION
V-CX207310K	VAULT PACK CX3-20 73GB 10K 2GB DRIVES QT	$3,775.00	30.5%	$2,623.63	$453.00	$317.10	N/A	$340.00	N/A	$470.98	B	CLARIION
V-CX207310KN	VAULT PACK CX3-20 73GB 10K 2GB NEBS DRIV	$3,775.00	30.5%	$2,623.63	$453.00	$317.10	N/A	$340.00	N/A	$470.98	B	CLARIION
V-CX207315K	VAULT PACK CX3-20 73GB 15K 4GB DRIVES QT	$5,150.00	30.5%	$3,579.25	$618.00	$432.60	N/A	$464.00	N/A	$671.97	B	CLARIION
V-CX207315KN	VAULT PACK CX3-20 73GB 15K 4GB NEBS DRIV	$5,150.00	30.5%	$3,579.25	$618.00	$432.60	N/A	$464.00	N/A	$671.97	B	CLARIION
V-CX4014610K	VAULT PACK CX3-40 146GB 10K 2GB DRIVES Q	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$710.97	B	CLARIION
V-CX4014610KN	VAULT PACK CX3-40 146GB 10K 2GB NEBS DRI	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$710.97	B	CLARIION
V-CX4014615K	VAULT PACK CX3-40 146GB 15K 4GB DRIVES Q	$6,665.00	30.5%	$4,632.18	$799.80	$559.86	N/A	$600.00	N/A	$986.96	B	CLARIION
V-CX4014615KN	VAULT PACK CX3-40 146GB 15K 4GB NEBS DRI	$6,665.00	30.5%	$4,632.18	$799.80	$559.86	N/A	$600.00	N/A	$986.96	B	CLARIION
V-CX4030010K	VAULT PACK CX3-40 300GB 10K 4GB DRIVES Q	$6,715.00	30.5%	$4,666.93	$805.80	$564.06	N/A	$604.00	N/A	$1,031.96	B	CLARIION
V-CX4030010KN	VAULT PACK CX3-40 300GB 10K 4GB NEBS DRI	$6,715.00	30.5%	$4,666.93	$805.80	$564.06	N/A	$604.00	N/A	$1,031.96	B	CLARIION
V-CX4030015K	VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q	$8,400.00	30.5%	$5,838.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,625.93	B	CLARIION
V-CX4030015KN	VAULT PACK CX3-40 300GB 15K 4GB NEBS DRI	$8,400.00	30.5%	$5,838.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,625.93	B	CLARIION
V-CX4040010K	VAULT PACK CX3-40 400GB 10K 4GB DRIVES Q	$9,240.00	30.5%	$6,421.80	$1,108.80	$776.16	N/A	$832.00	N/A	$1,403.94	B	CLARIION
V-CX4040010KN	VAULT PACK CX3-40 400GB 10K 4GB NEBS DRI	$9,240.00	30.5%	$6,421.80	$1,108.80	$776.16	N/A	$832.00	N/A	$1,108.80	B	CLARIION
V-CX4045015K	VAULT PACK CX3-40 450GB 15K 4GB DRIVES Q	$11,125.00	30.5%	$7,731.88	$1,335.00	$934.50	N/A	$1,001.00	N/A	$1,335.00	B	CLARIION
V-CX4045015KN	VAULT PACK CX3-40 450GB 15K 4GB NEBS DRI	$11,125.00	30.5%	$7,731.88	$1,335.00	$934.50	N/A	$1,001.00	N/A	$1,335.00	B	CLARIION
V-CX407310K	VAULT PACK CX3-40 73GB 10K 2GB DRIVES QT	$3,775.00	30.5%	$2,623.63	$453.00	$317.10	N/A	$340.00	N/A	$470.98	B	CLARIION
V-CX407310KN	VAULT PACK CX3-40 73GB 10K 2GB NEBS DRIV	$3,775.00	30.5%	$2,623.63	$453.00	$317.10	N/A	$340.00	N/A	$470.98	B	CLARIION
V-CX407315K	VAULT PACK CX3-40 73GB 15K 4GB DRIVES QT	$5,150.00	30.5%	$3,579.25	$618.00	$432.60	N/A	$464.00	N/A	$671.97	B	CLARIION
V-CX407315KN	VAULT PACK CX3-40 73GB 15K 4GB NEBS DRIV	$5,150.00	30.5%	$3,579.25	$618.00	$432.60	N/A	$464.00	N/A	$671.97	B	CLARIION
V-CX4-14615K	CX4 VAULT PACK 146GB 15K 4G DRIVES QTY 5	$0.00	30.5%	$0.00	$799.80	$559.86	N/A	$600.00	N/A	$799.80	B	CLARIION
V-CX4-14615KN	CX4 VAULT PACK 146GB 4G NEBS DRIVES QTY5	$0.00	30.5%	$0.00	$799.80	$559.86	N/A	$600.00	N/A	$799.80	B	CLARIION
V-CX4-1K72K	Vault CX4-120 1TB 7.2K SATA Drives Qty 5	$0.00	30.5%	$0.00	$993.00	$695.10	N/A	$745.00	N/A	$993.00	B	CLARIION
V-CX4-2K72K	VAULT PACK CX4-120 2TB 7.2K DRIVE QTY 5	$0.00	30.5%	$0.00	$1,584.00	$1,108.80	N/A	$1,188.00	N/A	$1,584.00	B	CLARIION
V-CX4-30010K	CX4 VAULT PACK 300GB 10K 4G DRIVES QTY 5	$6,725.00	30.5%	$4,673.88	$807.00	$564.90	N/A	$605.00	N/A	$807.00	B	CLARIION
V-CX4-30010KN	VAULT W/300GB 10K 4GB DRIVES NEBS	$6,725.00	30.5%	$4,673.88	$807.00	$564.90	N/A	$605.00	N/A	$807.00	B	CLARIION
V-CX4-30015K	VAULT PACK 300GB 15K 4G DRIVES QTY 5	$0.00	30.5%	$0.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,008.00	B	CLARIION
V-CX4-30015KN	CX4 VAULT 300GB 15K 4G NEBS DRIVES QTY 5	$0.00	30.5%	$0.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,008.00	B	CLARIION
V-CX4-40010K	CX4 VAULT PACK 400GB 10K 4G DRIVES QTY 5	$9,240.00	30.5%	$6,421.80	$1,108.80	$776.16	N/A	$832.00	N/A	$1,108.80	B	CLARIION
V-CX4-40010KN	VAULT PACK 400GB 10K 4G NEBS DRIVES QTY5	$9,240.00	30.5%	$6,421.80	$1,108.80	$776.16	N/A	$832.00	N/A	$1,108.80	B	CLARIION
V-CX4-45010K	VAULT CX4 SERIES 450GB10K 4G DRIVES QTY5	$0.00	30.5%	$0.00	$1,059.00	$741.30	N/A	$794.00	N/A	$1,059.00	B	CLARIION
V-CX4-45015K	VAULT PACK 450GB 15K 4G DRIVES QTY 5	$0.00	30.5%	$0.00	$1,335.00	$934.50	N/A	$1,001.00	N/A	$1,335.00	B	CLARIION
V-CX4-45015KN	CX4 VAULT 450GB 15K 4G NEBS DRIVES QTY 5	$0.00	30.5%	$0.00	$1,335.00	$934.50	N/A	$1,001.00	N/A	$1,335.00	B	CLARIION
V-CX4-60010K	VAULT CX4 SERIES 600-10K 4GB DRIVES QTY5	$0.00	30.5%	$0.00	$1,296.00	$907.20	N/A	$972.00	N/A	$1,296.00	B	CLARIION
V-CX4-60015K	VAULT CX4 SERIES 600GB15K 4G DRIVES QTY	$0.00	30.5%	$0.00	$1,653.00	$1,157.10	N/A	$1,240.00	N/A	$1,653.00	B	CLARIION
V-CX4-AF04100	100GB FLASH DRIVE VAULT CX4 SERIES ARRAY	$0.00	30.5%	$0.00	$3,680.40	$2,576.28	N/A	$2,760.00	N/A	$3,680.40	B	CLARIION
V-CX4-AF04200	200GB FLASH DRIVE VAULT CX4 SERIES ARRAY	$0.00	30.5%	$0.00	$6,642.60	$4,649.82	N/A	$4,982.00	N/A	$6,642.60	B	CLARIION
V-CX4-EFD-073	73GB EFD VAULT PACK FOR CX4 SERIES	$0.00	30.5%	$0.00	$4,878.00	$3,414.60	N/A	$3,659.00	N/A	$4,878.00	B	CLARIION
V-CX4-EFD-200	200GB EFD VAULT PACK FOR CX4 SERIES	$0.00	30.5%	$0.00	$10,791.00	$7,553.70	N/A	$8,093.00	N/A	$10,791.00	B	CLARIION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V-CX4-EFD-400	400GB FC EFD VAULT PACK FOR CX4 SYSTEMS	$0.00	30.5%	$0.00	$18,499.20	$12,949.44	N/A	$13,874.00	N/A	$18,499.20	B	CLARIION
V-CX8014610K	VAULT PACK CX3-80 146GB 10K 2GB DRIVES	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$710.97	B	CLARIION
V-CX8014610KN	VAULT PACK CX3-80 146GB 10K 2GB NEBS DRI	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$710.97	B	CLARIION
V-CX8014615K	VAULT PACK CX3-80 146GB 15K 4GB DRIVES Q	$6,665.00	30.5%	$4,632.18	$799.80	$559.86	N/A	$600.00	N/A	$986.96	B	CLARIION
V-CX8014615KN	VAULT PACK CX3-80 146GB 15K 4GB NEBS DRI	$6,665.00	30.5%	$4,632.18	$799.80	$559.86	N/A	$600.00	N/A	$986.96	B	CLARIION
V-CX8030010K	VAULT PACK CX3-80 300GB 10K 4GB DRIVES Q	$6,715.00	30.5%	$4,666.93	$805.80	$564.06	N/A	$604.00	N/A	$1,031.96	B	CLARIION
V-CX8030010KN	VAULT PACK CX3-80 300GB 10K 4GB NEBS DRI	$6,715.00	30.5%	$4,666.93	$805.80	$564.06	N/A	$604.00	N/A	$1,031.96	B	CLARIION
V-CX8030015K	VAULT PACK CX3-80 300GB 15K 4GB DRIVES Q	$8,400.00	30.5%	$5,838.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,625.93	B	CLARIION
V-CX8030015KN	VAULT PACK CX3-80 300GB 15K 4GB NEBS DRI	$8,400.00	30.5%	$5,838.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,625.93	B	CLARIION
V-CX8040010K	VAULT PACK CX3-80 400GB 10K 4GB DRIVES Q	$9,240.00	30.5%	$6,421.80	$1,108.80	$776.16	N/A	$832.00	N/A	$1,403.94	B	CLARIION
V-CX8040010KN	VAULT PACK CX3-80 400GB 10K 4GB NEBS DRI	$9,240.00	30.5%	$6,421.80	$1,108.80	$776.16	N/A	$832.00	N/A	$1,108.80	B	CLARIION
V-CX8045015K	VAULT PACK CX3-80 450GB 15K 4GB DRIVES Q	$11,125.00	30.5%	$7,731.88	$1,335.00	$934.50	N/A	$1,001.00	N/A	$1,335.00	B	CLARIION
V-CX8045015KN	VAULT PACK CX3-80 450GB 15K 4GB NEBS DRI	$11,125.00	30.5%	$7,731.88	$1,335.00	$934.50	N/A	$1,001.00	N/A	$1,335.00	B	CLARIION
V-CX807310K	VAULT PACK CX3-80 73GB 10K 2GB DRIVES QT	$3,775.00	30.5%	$2,623.63	$453.00	$317.10	N/A	$340.00	N/A	$470.98	B	CLARIION
V-CX807310KN	VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV	$3,775.00	30.5%	$2,623.63	$453.00	$317.10	N/A	$340.00	N/A	$470.98	B	CLARIION
V-CX807315K	VAULT PACK CX3-80 73GB 15K 4GB DRIVES QT	$5,150.00	30.5%	$3,579.25	$618.00	$432.60	N/A	$464.00	N/A	$671.97	B	CLARIION
V-CX807315KN	VAULT PACK CX3-80 73GB 15K 4GB NEBS DRIV	$5,150.00	30.5%	$3,579.25	$618.00	$432.60	N/A	$464.00	N/A	$671.97	B	CLARIION
VP4-120	VIRTUAL PROVISIONING FOR THE CX4-120	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
VP4-240	VIRTUAL PROVISIONING FOR THE CX4-240	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
VP4-240UPG	VIRTUAL PROVISIONING FOR THE CX4-240	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
VP4-480	VIRTUAL PROVISIONING FOR THE CX4-480	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
VP4-480UPG	VIRTUAL PROVISIONING FOR THE CX4-480	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
VP4-960	VIRTUAL PROVISIONING FOR THE CX4-960	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
VP4-960UPG	VIRTUAL PROVISIONING FOR THE CX4-960	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
VP4-KIT	VIRTUAL PROVISIONING CX4 MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CLARIION
WLA-CL-T1-4U	CC5.1 WLA CL T1-4 UPG	$0.00	30.5%	$0.00	$111.60	N/A	N/A	N/A	N/A	$111.60	D2	CLARIION
WLA-CL-T5-31U	CC5.1 WLA CL T5-31 UPG	$0.00	30.5%	$0.00	$513.00	N/A	N/A	N/A	N/A	$513.00	D2	CLARIION
CLA-VRTED12-NEW	CLOUDARRAY VIRT EDITION 12 SW NEW=IA	$43,500.00	30.5%	$30,232.50	$10,005.00	N/A	$7,830.00	N/A	N/A	$10,005.00	D3	CLOUDARRAY
CLA-VRTED3-NEW	CLOUDARRAY VIRT EDITION 3 SW NEW=IA	$14,250.00	30.5%	$9,903.75	$3,277.50	N/A	$2,565.00	N/A	N/A	$3,277.50	D3	CLOUDARRAY
CLA-VRTED3TO12-UPG	CLOUDARRAY VIRT EDITION 3TO12 SW UPG=IA	$29,250.00	30.5%	$20,328.75	$6,727.50	N/A	$5,265.00	N/A	N/A	$6,727.50	D3	CLOUDARRAY
CLA-VRTED3TO6-UPG	CLOUDARRAY VIRT EDITION 3 TO 6 SW UPG=IA	$14,250.00	30.5%	$9,903.75	$3,277.50	N/A	$2,565.00	N/A	N/A	$3,277.50	D3	CLOUDARRAY
CLA-VRTED6-NEW	CLOUDARRAY VIRT EDITION 6 SW NEW=IA	$28,500.00	30.5%	$19,807.50	$6,555.00	N/A	$5,130.00	N/A	N/A	$6,555.00	D3	CLOUDARRAY
CLA-VRTED6TO12-UPG	CLOUDARRAY VIRT EDITION 6TO12 SW UPG=IA	$15,000.00	30.5%	$10,425.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$3,450.00	D3	CLOUDARRAY
CLA-VRTEDFRM-NEW	CLOUDARRAY VIRT EDITION FRMIUM SW NEW=IA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	CLOUDARRAY
0010200	RSA RKM APPLIANCE	$27,000.00	22.5%	$20,925.00	$1,350.00	$945.00	N/A	$1,215.00	N/A	$1,350.00	E	CONNECTRIX
0020200	RSA RKM APPLIANCE MAINTENANCE	$5,500.00	2.0%	$5,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONNECTRIX
0020220	RSA RKM CONNECTRIX LICENSE MAINTENANCE	$1,925.00	2.0%	$1,886.50	N/A	N/A	N/A	N/A	N/A	N/A	F	CONNECTRIX
AP-7420B-00	2Gb 16 port FC Application Switch	$32,400.00	22.5%	$25,110.00	$1,620.00	$1,134.00	N/A	$1,458.00	N/A	$2,268.00	E	CONNECTRIX
AP-7420B-0D	16-PORT APP PLATFORM	$32,400.00	22.5%	$25,110.00	$1,620.00	$1,134.00	N/A	$1,458.00	N/A	$2,268.00	E	CONNECTRIX
AP-7420B-F	16-PORT INVISTA-RCVRPNT PROMO APP SWITCH	$32,400.00	22.5%	$25,110.00	$1,620.00	$1,134.00	N/A	$1,458.00	N/A	$2,268.00	E	CONNECTRIX
AP7420B-IP	LIC FCIP TUNNELING	$8,700.00	22.5%	$6,742.50	$1,566.00	N/A	N/A	N/A	N/A	$2,192.40	E	CONNECTRIX
AP7420B-IPC	LIC FCIP TUNNELING	$8,700.00	22.5%	$6,742.50	$1,566.00	N/A	N/A	N/A	N/A	$2,192.40	E	CONNECTRIX
AP7420B-MPR	ROUTER/FCIP BUNDLE	$20,500.00	22.5%	$15,887.50	$3,690.00	N/A	N/A	N/A	N/A	$5,166.00	E	CONNECTRIX
AP7420B-MPRC	ROUTER/FCIP BUNDLE	$20,300.00	22.5%	$15,732.50	$3,654.00	N/A	N/A	N/A	N/A	$5,115.60	E	CONNECTRIX
AP7420B-RTR	LIC AP7420B FABRIC ROUTER	$14,500.00	22.5%	$11,237.50	$2,610.00	N/A	N/A	N/A	N/A	$3,654.00	E	CONNECTRIX
AP7420B-RTRC	LIC AP7420B FABRIC ROUTER	$14,500.00	22.5%	$11,237.50	$2,610.00	N/A	N/A	N/A	N/A	$2,610.00	E	CONNECTRIX
AP7420B-SAS	SAS LICENSE FOR AP-7420B	$19,300.00	22.5%	$14,957.50	$3,474.00	N/A	N/A	N/A	N/A	$4,863.60	E	CONNECTRIX
AP7420B-SAS-F	SAS LIC FOR AP7420B RECOVERPOINT PROMO	$19,300.00	22.5%	$14,957.50	$3,474.00	N/A	N/A	N/A	N/A	$4,863.60	E	CONNECTRIX
AP-7600B	AP-7600B FABRIC APPLICATION SWITCH	$0.00	22.5%	$0.00	$2,640.00	N/A	N/A	$2,376.00	N/A	$2,640.00	E	CONNECTRIX
AP7600B-FW	AP-7600B FABRIC WATCH LICENSE	$3,900.00	22.5%	$3,022.50	$702.00	N/A	N/A	N/A	N/A	$702.00	E	CONNECTRIX
AP7600B-PM	AP-7600B PERFORMANCE MONITOR LICENSE	$4,400.00	22.5%	$3,410.00	$792.00	N/A	N/A	N/A	N/A	$792.00	E	CONNECTRIX
AP7600B-TR	AP-7600B ISL TRUNKING LICENSE	$5,500.00	22.5%	$4,262.50	$990.00	N/A	N/A	N/A	N/A	$990.00	E	CONNECTRIX
BR-10G40K-XFP	10GB 40KM LONG WAVE XFP-BR	$16,500.00	41.5%	$9,652.50	$1,155.00	$808.50	N/A	$1,040.00	N/A	$1,155.00	C	CONNECTRIX
BR-10G80K-XFP	10GB 80KM LONG WAVE XFP-BR	$28,800.00	41.5%	$16,848.00	$2,016.00	$1,411.20	N/A	$1,814.00	N/A	$2,016.00	C	CONNECTRIX
BRCD-FREE-TRN	CX3 SAN-B TRAINING OFFER	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	E	CONNECTRIX
BRDCX-8GSW8P	BRCD LBL DCX 8GB SHORT WAVE SFPS 8PACK	$1,400.00	41.5%	$819.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-10G10K	BRCD 10GBE SFP+ 10K LONG WAVE 1PACK	$2,200.00	22.5%	$1,705.00	$110.00	$77.00	N/A	$99.00	N/A	$110.00	E	CONNECTRIX
BRSFP-10G10K8	BRCD 10GBE SFP+ 10K LONG WAVE 8PACK	$15,500.00	22.5%	$12,012.50	$775.00	$542.50	N/A	$698.00	N/A	$775.00	E	CONNECTRIX
BRSFP-10GE1PK	BRCD LBL SFP 10GbE SW USR OPTIC 1PACK	$450.00	22.5%	$348.75	$22.50	$15.75	N/A	$20.00	N/A	$22.50	E	CONNECTRIX
BRSFP-10GE8PK	BRCD LBL SFP 10GbE SW USR OPTIC 8PACK	$3,200.00	22.5%	$2,480.00	$160.00	$112.00	N/A	$144.00	N/A	$160.00	E	CONNECTRIX
BRSFP-10GFCLW	BRCD LBL 10GB FC 10KM LONG WAVE SFP	$1,900.00	22.5%	$1,472.50	$95.00	$66.50	N/A	$86.00	N/A	$95.00	E	CONNECTRIX
BRSFP-10GFCSW	BRCD LBL 10GB FC SHORT WAVE SFP	$600.00	22.5%	$465.00	$30.00	$21.00	N/A	$27.00	N/A	$30.00	E	CONNECTRIX
BRSFP-10GSW1P	BRCD 10GBE SFP+ SHORT WAVE 1PACK	$780.00	22.5%	$604.50	$39.00	$27.30	N/A	$35.00	N/A	$39.00	E	CONNECTRIX
BRSFP-10GSW8P	BRCD 10GBE SFP+ SHORT WAVE 8PACK	$4,400.00	22.5%	$3,410.00	$220.00	$154.00	N/A	$198.00	N/A	$220.00	E	CONNECTRIX
BRSFP16G10K8P	BRCD LBL 16GB 10KM LONG WAVE SFPS 8PACK	$33,710.00	41.5%	$19,720.35	$2,359.70	$1,651.79	N/A	$2,124.00	N/A	$2,359.70	C	CONNECTRIX
BRSFP16G10KLW	BRCD LBL 16GB 10KM LONG WAVE SFP	$4,890.00	41.5%	$2,860.65	$342.30	$239.61	N/A	$308.00	N/A	$342.30	C	CONNECTRIX
BRSFP16G25KLW	BRCD LBL 16GB 25KM LONG WAVE SFP	$12,500.00	41.5%	$7,312.50	$875.00	$612.50	N/A	$788.00	N/A	$875.00	C	CONNECTRIX
BRSFP-16GSW	BRCD LBL 16GB SHORT WAVE SFP	$1,110.00	41.5%	$649.35	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-16GSW8P	BRCD LBL 16GB SHORT WAVE SFPS 8PACK	$7,740.00	41.5%	$4,527.90	$0.00	$0.00	N/A	$0.00	N/A	N/A	C	CONNECTRIX
BRSFP-1GBE-OP	BRCD LBL 1GbE Optical SFP for 7840	$910.00	41.5%	$532.35	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
BRSFP-1GECOPR	BRSFP 1GBE COP SFP FOR MP-7800B & FX8-24	$400.00	22.5%	$310.00	$20.00	$14.00	N/A	$18.00	N/A	$20.00	E	CONNECTRIX
BRSFP40GQSFPL	BRCD LBL QSFP 40GbE LW OPTIC 1PACK	$24,050.00	22.5%	$18,638.75	$1,202.50	$841.75	N/A	$1,082.00	N/A	$1,202.50	E	CONNECTRIX
BRSFP40GQSFPS	BRCD LBL QSFP 40GbE SW OPTIC 1PACK	$5,150.00	22.5%	$3,991.25	$257.50	$180.25	N/A	$232.00	N/A	$257.50	E	CONNECTRIX
BRSFP-4G10KLW	BRCD LBL 4GB 10KM LONG WAVE SFP	$2,300.00	41.5%	$1,345.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-4G30KLW	BRCD LBL 4GB 30KM LONG WAVE SFP	$4,550.00	41.5%	$2,661.75	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-4G4KLW	BRCD LBL 4GB 4KM LONG WAVE SFP	$1,320.00	41.5%	$772.20	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-4GSW	BRCD LBL 4GB SHORT WAVE SFP	$240.00	41.5%	$140.40	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-4GSW128	BRCD LBL 4GB SHORT WAVE SFPS 128PACK	$21,180.00	41.5%	$12,390.30	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-4GSW8P	BRCD LBL 4GB SHORT WAVE SFPS 8PACK	$1,450.00	41.5%	$848.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-8G10K8P	BRCD LBL 8GB 10KM LONG WAVE SFPS 8PACK	$16,500.00	41.5%	$9,652.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-8G10KLW	BRCD LBL 8GB 10KM LONG WAVE SFP	$2,300.00	41.5%	$1,345.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-8G25KLW	BRCD LBL 8GB 25KM LONG WAVE SFP	$9,830.00	41.5%	$5,750.55	$688.10	$481.67	N/A	$619.00	N/A	$688.10	C	CONNECTRIX
BRSFP-8GSW	BRCD LBL 8GB SHORT WAVE SFP	$240.00	41.5%	$140.40	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-8GSW128	BRCD LBL 8GB SHORT WAVE SFPS 128PACK	$57,190.00	41.5%	$33,456.15	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-8GSW8P	BRCD LBL 8GB SHORT WAVE SFPS 8PACK	$1,450.00	41.5%	$848.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
BRSFP-N8GSW	BRCD NEW 8GB SHORT WAVE SFP	$240.00	41.5%	$140.40	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
BRSFP-N8GSW8P	BRCD NEW 8GB SHORT WAVE SFPS 8PACK	$1,450.00	41.5%	$848.25	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
BRSFP-TX1M1P	BRCD 10GBE TWINAX COPPER 1M 1PACK	$200.00	22.5%	$155.00	$10.00	$7.00	N/A	$9.00	N/A	$10.00	E	CONNECTRIX
BRSFP-TX1M8P	BRCD 10GBE TWINAX COPPER 1M 8PACK	$1,900.00	22.5%	$1,472.50	$95.00	$66.50	N/A	$86.00	N/A	$95.00	E	CONNECTRIX
BRSFP-TX3M1P	BRCD 10GBE TWINAX COPPER 3M 1PACK	$300.00	22.5%	$232.50	$15.00	$10.50	N/A	$14.00	N/A	$15.00	E	CONNECTRIX
BRSFP-TX3M8P	BRCD 10GBE TWINAX COPPER 3M 8PACK	$2,100.00	22.5%	$1,627.50	$105.00	$73.50	N/A	$95.00	N/A	$105.00	E	CONNECTRIX
BRSFP-TX5M1P	BRCD 10GBE TWINAX COPPER 5M 1PACK	$400.00	22.5%	$310.00	$20.00	$14.00	N/A	$18.00	N/A	$20.00	E	CONNECTRIX
BRSFP-TX5M8P	BRCD 10GBE TWINAX COPPER 5M 8PACK	$3,100.00	22.5%	$2,402.50	$155.00	$108.50	N/A	$140.00	N/A	$155.00	E	CONNECTRIX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
C13-PWR-12-B	US/NA 5-15P TO C13 POWER CORD-B	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
CBFM-04	FM 4 DOMAINS SEAT LIC	$8,700.00	22.5%	$6,742.50	$1,566.00	N/A	N/A	N/A	N/A	$1,566.00	E	CONNECTRIX
CBFM-04-10	FM 4 TO 10 DOMAIN UPG	$8,800.00	22.5%	$6,820.00	$1,584.00	N/A	N/A	N/A	N/A	$1,584.00	E	CONNECTRIX
CBFM-04-10C	FM 4 DOMAINS TO 10 DOMAIN	$8,800.00	22.5%	$6,820.00	$1,584.00	N/A	N/A	N/A	N/A	$1,584.00	E	CONNECTRIX
CBFM-04-99	FM 4 TO 99 DOMAIN UPG	$14,500.00	22.5%	$11,237.50	$2,610.00	N/A	N/A	N/A	N/A	$2,610.00	E	CONNECTRIX
CBFM-04-99C	4 DOMAINS TO 99 DOMAINS L	$14,500.00	22.5%	$11,237.50	$2,610.00	N/A	N/A	N/A	N/A	$2,610.00	E	CONNECTRIX
CBFM-04C	FM 4 DOMAINS SEAT LC	$8,700.00	22.5%	$6,742.50	$1,566.00	N/A	N/A	N/A	N/A	$1,566.00	E	CONNECTRIX
CBFM-10	FM 10 DOMAINS SEAT LIC	$17,500.00	22.5%	$13,562.50	$3,150.00	N/A	N/A	N/A	N/A	$3,150.00	E	CONNECTRIX
CBFM-10-99	FM 10 DOM TO 99 DOM UPG	$6,700.00	22.5%	$5,192.50	$1,206.00	N/A	N/A	N/A	N/A	$1,206.00	E	CONNECTRIX
CBFM-10-99C	FM 10 DOMS TO 99 DOMS UPG	$5,800.00	22.5%	$4,495.00	$1,044.00	N/A	N/A	N/A	N/A	$1,044.00	E	CONNECTRIX
CBFM-10C	10 DOMAINS SEAT LC	$17,500.00	22.5%	$13,562.50	$3,150.00	N/A	N/A	N/A	N/A	$3,150.00	E	CONNECTRIX
CBFM-3X-4X	FM 3.X TO 4.X SITE UPGRAD	$13,000.00	22.5%	$10,075.00	$2,340.00	N/A	N/A	N/A	N/A	$2,340.00	E	CONNECTRIX
CBFM-3X-4XC	FM 3.X TO 4.X SITE UPGRAD	$13,000.00	22.5%	$10,075.00	$2,340.00	N/A	N/A	N/A	N/A	$2,340.00	E	CONNECTRIX
CBFM-99	FM 99 DOMAINS SITE LIC	$23,300.00	22.5%	$18,057.50	$4,194.00	N/A	N/A	N/A	N/A	$4,194.00	E	CONNECTRIX
CBFM-99C	FM 99 DOMAINS SITE LC	$23,300.00	22.5%	$18,057.50	$4,194.00	N/A	N/A	N/A	N/A	$4,194.00	E	CONNECTRIX
CMCNE-SAN-ENT	CTX MGR CNE SAN Enterprise	$37,600.00	22.5%	$29,140.00	$6,768.00	N/A	N/A	N/A	N/A	$6,768.00	E	CONNECTRIX
CMCNE-SAN-PLU	CTX MGR CNE SAN Pro Plus	$15,000.00	22.5%	$11,625.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	E	CONNECTRIX
CMCNE-SW-KIT	CMCNE SOFTWARE MEDIA KIT NO LICENSE =IA	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	E	CONNECTRIX
CNE-IPADV100	CTX MGR CNE - ADD IP DATA CTR TO IP BASE	$34,400.00	22.5%	$26,660.00	$6,192.00	N/A	N/A	N/A	N/A	$6,192.00	E	CONNECTRIX
CNE-IPB-150	CTX MGR CNE IP Data Center	$36,000.00	22.5%	$27,900.00	$6,480.00	N/A	N/A	N/A	N/A	$6,480.00	E	CONNECTRIX
CNE-IPB-50	CTX MGR CNE IP BASE	$4,700.00	22.5%	$3,642.50	$846.00	N/A	N/A	N/A	N/A	$846.00	E	CONNECTRIX
CNE-IPSANPLUE	CTX MGR CNE - IP ADD ENT TO PLUS LIC	$24,800.00	22.5%	$19,220.00	$4,464.00	N/A	N/A	N/A	N/A	$4,464.00	E	CONNECTRIX
CNE-IPU100	CTX MGR CNE - ADD 100 IP DEV UPG LIC	$1,900.00	22.5%	$1,472.50	$342.00	N/A	N/A	N/A	N/A	$342.00	E	CONNECTRIX
CNE-IPU1000	CTX MGR CNE - ADD 1000 IP DEV UPG LIC	$9,500.00	22.5%	$7,362.50	$1,710.00	N/A	N/A	N/A	N/A	$1,710.00	E	CONNECTRIX
CNE-IPU2500	CTX MGR CNE - ADD 2500 IP DEV UPG LIC	$19,000.00	22.5%	$14,725.00	$3,420.00	N/A	N/A	N/A	N/A	$3,420.00	E	CONNECTRIX
CNE-IPU500	CTX MGR CNE - ADD 500 IP DEV UPG LIC	$7,100.00	22.5%	$5,502.50	$1,278.00	N/A	N/A	N/A	N/A	$1,278.00	E	CONNECTRIX
CNE-IPUSANENT	CTX MGR CNE - IP ADD SAN ENT UPG LIC	$37,600.00	22.5%	$29,140.00	$6,768.00	N/A	N/A	N/A	N/A	$6,768.00	E	CONNECTRIX
CNE-IPUSANPLU	CTX MGR CNE - IP ADD SAN PLUS UPG LIC	$15,000.00	22.5%	$11,625.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	E	CONNECTRIX
CNE-MPLS10	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC	$9,500.00	22.5%	$7,362.50	$1,710.00	N/A	N/A	N/A	N/A	$1,710.00	E	CONNECTRIX
CNE-MPLS25	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC	$19,000.00	22.5%	$14,725.00	$3,420.00	N/A	N/A	N/A	N/A	$3,420.00	E	CONNECTRIX
CNE-MPLS50	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC	$33,200.00	22.5%	$25,730.00	$5,976.00	N/A	N/A	N/A	N/A	$5,976.00	E	CONNECTRIX
CNE-SAN-IP150	CTX MGR CNE SAN ADD IP BASE LIC	$36,000.00	22.5%	$27,900.00	$6,480.00	N/A	N/A	N/A	N/A	$6,480.00	E	CONNECTRIX
CNE-SANIP-ENT	CTX MGR CNE SAN-IP Enterprise	$64,900.00	22.5%	$50,297.50	$11,682.00	N/A	N/A	N/A	N/A	$11,682.00	E	CONNECTRIX
CNE-SANIP-PLU	CTX MGR CNE SAN-IP Pro Plus	$40,800.00	22.5%	$31,620.00	$7,344.00	N/A	N/A	N/A	N/A	$7,344.00	E	CONNECTRIX
CNE-SANIPUPLS	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC	$26,500.00	22.5%	$20,537.50	$4,770.00	N/A	N/A	N/A	N/A	$4,770.00	E	CONNECTRIX
CNESANPLUSUPG	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC	$24,800.00	22.5%	$19,220.00	$4,464.00	N/A	N/A	N/A	N/A	$4,464.00	E	CONNECTRIX
CP-24000-UPG	UPG 12K CPs TO ED-24000B	$0.00	41.5%	$0.00	$2,275.00	$1,592.50	N/A	$2,048.00	N/A	$2,275.00	C	CONNECTRIX
CTX3M-MLC-KIT	DCX MLC-TO-LC PATCH CABLES FOR 64P BLADE	$11,200.00	41.5%	$6,552.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
CTX-OM3-100M	OM3 50/125 FIBER CABLE LC- LC 100 METER	$570.00	22.5%	$441.75	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
CTX-OM3-10M	OM3 50/125 FIBER CABLE LC- LC 10 METER	$290.00	22.5%	$224.75	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
CTX-OM3-1M	OM3 50/125 FIBER CABLE LC- LC 1 METER	$230.00	22.5%	$178.25	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
CTX-OM3-30M	OM3 50/125 FIBER CABLE LC- LC 30 METER	$310.00	22.5%	$240.25	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
CTX-OM3-3M	OM3 50/125 FIBER CABLE LC- LC 3 METER	$250.00	22.5%	$193.75	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
CTX-OM3-50M	OM3 50/125 FIBER CABLE LC- LC 50 METER	$390.00	22.5%	$302.25	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
CTX-OM3-5M	OM3 50/125 FIBER CABLE LC- LC 5 METER	$260.00	22.5%	$201.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
DCX-16EB48G	ED-DCX-B-16EB 48G ENCRYPTION BW UPG LIC	$127,800.00	22.5%	$99,045.00	$23,004.00	N/A	N/A	N/A	N/A	$23,004.00	E	CONNECTRIX
DCX2PS-PWRCRD	CNX CAB DCX8510-8 2PS UPG PWR CORDS	$50.00	41.5%	$29.25	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
DCX-2PS-UPG	DCX DUAL POWER SUPPLY UPGRADE KIT	$19,300.00	41.5%	$11,290.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DCX4S-FIC-CUP	DCX-4S FICON CUP LICENSE	$24,800.00	22.5%	$19,220.00	$4,464.00	N/A	N/A	N/A	N/A	$4,464.00	E	CONNECTRIX
DCX4S-GENKIT	DCX4S GENERIC CABINET RACK MOUNT KIT	$3,190.00	41.5%	$1,866.15	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
DCX-4S-IR	DCX-4S INTEGRATED ROUTING LICENSE	$32,700.00	22.5%	$25,342.50	$5,886.00	N/A	N/A	N/A	N/A	$5,886.00	E	CONNECTRIX
DCX-64PTCHPNL	DCX 1U LC-TO-LC PTCH PNL FOR 64Port Card	$12,600.00	41.5%	$7,371.00	$882.00	$617.40	N/A	$794.00	N/A	$882.00	C	CONNECTRIX
DCX8510CL100M	CNX DCX8510 ICL Cable 100 Meter	$2,730.00	41.5%	$1,597.05	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DCX8510ICL100	DCX8510 100M ICL POD Kit w 16 QSFPS	$105,090.00	41.5%	$61,477.65	$0.00	$0.00	N/A	$6,621.00	N/A	$0.00	C	CONNECTRIX
DCX8510ICL15M	CNX DCX8510 ICL CABLE 15 METER	$630.00	41.5%	$368.55	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DCX8510ICL50M	CNX DCX8510 ICL CABLE 50 METER	$1,300.00	41.5%	$760.50	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
DCX8510ICL5M	CNX DCX8510 ICL CABLE 5 METER	$410.00	41.5%	$239.85	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
DCX8510ICLKIT	DCX8510 ICL POD KIT W 16 QSFPS	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	$6,609.00	N/A	$0.00	C	CONNECTRIX
DCX854-ENTICL	DCX8510-4 ENTERPRISE ICL 1PER CHASSIS	$185,600.00	41.5%	$108,576.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	C	CONNECTRIX
DCX858-ENTICL	DCX8510-8 ENTERPRISE ICL 1PER CHASSIS	$371,300.00	41.5%	$217,210.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	C	CONNECTRIX
DCX-CUP-LIC	DCX FICON CUP LICENSE	$33,800.00	22.5%	$26,195.00	$6,084.00	N/A	N/A	N/A	N/A	$6,084.00	E	CONNECTRIX
DCX-FCIP-LIC	DCX+48K 18I HI-PERF FCIP/FC EXT LICENSE	$23,500.00	22.5%	$18,212.50	$4,230.00	N/A	N/A	N/A	N/A	$4,230.00	E	CONNECTRIX
DCX-FIPS-KIT	DCX FIPS KIT	$44,200.00	41.5%	$25,857.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DCX-GENRLKT	DCX GENERIC CAB RACK MOUNT KIT	$500.00	41.5%	$292.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DCX-ICL-KIT	DCX ICL KIT W 4 CABLES + 2 LICENSES	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DCX-LCMPO100M	CNX DCX8510 4LC-1MPO Cable 100 Meter	$2,800.00	41.5%	$1,638.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DCX-LC-MPO15M	CNX DCX8510 4LC-1MPO Cable 15 Meter	$670.00	41.5%	$391.95	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DCX-LC-MPO50M	CNX DCX8510 4LC-1MPO Cable 50 Meter	$1,530.00	41.5%	$895.05	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DCX-LC-MPO5M	CNX DCX8510 4LC-1MPO Cable 5 Meter	$420.00	41.5%	$245.70	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DS-16B2-00	DS-16B2 2G SWL Switch	$14,000.00	22.5%	$10,850.00	$700.00	$490.00	N/A	$630.00	N/A	$980.04	E	CONNECTRIX
DS-16B2-0D	DS-16B2 2G SWL Switch	$14,000.00	22.5%	$10,850.00	$700.00	$490.00	N/A	$630.00	N/A	$979.92	E	CONNECTRIX
DS-16B3-FF-0	DS16B3 16-PORT FULL FAB	$0.00	22.5%	$0.00	$515.00	$360.50	N/A	$464.00	N/A	$720.96	E	CONNECTRIX
DS-16B3-FF-0U	DS16B3US 16-PORT FULL FAB	$13,400.00	22.5%	$10,385.00	$670.00	$469.00	N/A	$603.00	N/A	$670.00	E	CONNECTRIX
DS-16B3-FF-D	DS16B3 16-PORT FULL FAB	$10,300.00	22.5%	$7,982.50	$515.00	$360.50	N/A	$464.00	N/A	$720.96	E	CONNECTRIX
DS-16B3-FF-DU	DS16B3US 16-PORT FULL FAB	$13,400.00	22.5%	$10,385.00	$670.00	$469.00	N/A	$603.00	N/A	$938.04	E	CONNECTRIX
DS16B-ENT	ENT SW BNDL - DS-16B2/3	$0.00	22.5%	$0.00	$864.00	N/A	N/A	N/A	N/A	$1,209.60	E	CONNECTRIX
DS16B-ENTC	ENT SW BNDL - DS-16B2/3	$5,200.00	22.5%	$4,030.00	$936.00	N/A	N/A	N/A	N/A	$936.00	E	CONNECTRIX
DS16B-FW	FAB WATCH FOR DS-16B2/3	$0.00	22.5%	$0.00	$432.00	N/A	N/A	N/A	N/A	$604.80	E	CONNECTRIX
DS16B-FWC	FAB WATCH FOR DS-16B2/3	$2,400.00	22.5%	$1,860.00	$432.00	N/A	N/A	N/A	N/A	$604.80	E	CONNECTRIX
DS16B-PM	PERF MON FOR DS-16B2/3	$0.00	22.5%	$0.00	$477.00	N/A	N/A	N/A	N/A	$667.80	E	CONNECTRIX
DS16B-PMC	PERF MON FOR DS-16B2/3	$2,650.00	22.5%	$2,053.75	$477.00	N/A	N/A	N/A	N/A	$667.80	E	CONNECTRIX
DS16B-QL	QLOOP LIC-2GB DS PROD	$2,000.00	22.5%	$1,550.00	$360.00	N/A	N/A	N/A	N/A	$504.00	E	CONNECTRIX
DS16B-QLC	DS-16B2 Quickloop Lic	$2,000.00	22.5%	$1,550.00	$360.00	N/A	N/A	N/A	N/A	$360.00	E	CONNECTRIX
DS16B-TR	TRUNKING FOR DS-16B2/3	$0.00	22.5%	$0.00	$576.00	N/A	N/A	N/A	N/A	$806.40	E	CONNECTRIX
DS16B-TRC	TRUNKING FOR DS-16B2/3	$3,200.00	22.5%	$2,480.00	$576.00	N/A	N/A	N/A	N/A	$576.00	E	CONNECTRIX
DS16B-XF	EXT FABRIC FOR DS-16B2/3	$2,600.00	22.5%	$2,015.00	$468.00	N/A	N/A	N/A	N/A	$655.20	E	CONNECTRIX
DS16B-XFC	EXT FABRIC FOR DS-16B2/3	$2,600.00	22.5%	$2,015.00	$468.00	N/A	N/A	N/A	N/A	$468.00	E	CONNECTRIX
DS-16M-STG	SANTEGRITY LIC 16M	$1,100.00	22.5%	$852.50	$198.00	N/A	N/A	N/A	N/A	$277.20	E	CONNECTRIX
DS-16M-STGC	SANTEGRITY LICENSE 16M	$1,100.00	22.5%	$852.50	$198.00	N/A	N/A	N/A	N/A	$277.20	E	CONNECTRIX
DS-16M-TRK	OPEN TRNK SW LIC DS-16M	$3,000.00	22.5%	$2,325.00	$540.00	N/A	N/A	N/A	N/A	$756.00	E	CONNECTRIX
DS200B-4U-00	4Gb 4FC ports Upgrade Kit	$1,400.00	22.5%	$1,085.00	$70.00	$49.00	N/A	$63.00	N/A	$98.04	E	CONNECTRIX
DS200B-4U-0D	BRCD2X0E 4-PORT UPGRADE	$1,400.00	22.5%	$1,085.00	$70.00	$49.00	N/A	$63.00	N/A	$98.04	E	CONNECTRIX
DS200B-FW	FABRIC WATCH FOR DS-2X0B	$2,400.00	22.5%	$1,860.00	$432.00	N/A	N/A	N/A	N/A	$604.80	E	CONNECTRIX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DS200B-FWC	FABRIC WATCH FOR DS-2X0B	$2,400.00	22.5%	$1,860.00	$432.00	N/A	N/A	N/A	N/A	$604.80	E	CONNECTRIX
DS200B-PM	PERF. MONITOR FOR DS-2X0B	$2,600.00	22.5%	$2,015.00	$468.00	N/A	N/A	N/A	N/A	$655.20	E	CONNECTRIX
DS200B-PMC	PERF. MONITOR FOR DS-2X0B	$2,600.00	22.5%	$2,015.00	$468.00	N/A	N/A	N/A	N/A	$655.20	E	CONNECTRIX
DS200B-TR	TRUNKING FOR DS-2X0B	$2,700.00	22.5%	$2,092.50	$486.00	N/A	N/A	N/A	N/A	$680.40	E	CONNECTRIX
DS200B-TRC	TRUNKING FOR DS-2X0B	$3,300.00	22.5%	$2,557.50	$594.00	N/A	N/A	N/A	N/A	$831.60	E	CONNECTRIX
DS-220B-FF-0	4GB 8/16 port FC Switch	$4,500.00	22.5%	$3,487.50	$225.00	$157.50	N/A	$203.00	N/A	$315.00	E	CONNECTRIX
DS-220B-FF-D	16-PORTS FF W/8 ACTIVE	$4,500.00	22.5%	$3,487.50	$225.00	$157.50	N/A	$203.00	N/A	$315.00	E	CONNECTRIX
DS-220B-XF	SW32XX/38XX/2X0E EXT FABRIC LIC	$1,300.00	22.5%	$1,007.50	$234.00	N/A	N/A	N/A	N/A	$327.60	E	CONNECTRIX
DS-24M2-08	2GB 8 FC port base kit	$4,100.00	22.5%	$3,177.50	$205.00	$143.50	N/A	$185.00	N/A	$287.04	E	CONNECTRIX
DS-24M2-08C	DS FLEXPORT-8 PORT BASE	$4,100.00	22.5%	$3,177.50	$205.00	$143.50	N/A	$185.00	N/A	$287.04	E	CONNECTRIX
DS-24M2-A0D	SANTEGRITY AUTHENTICATION	$1,600.00	22.5%	$1,240.00	$288.00	N/A	N/A	N/A	N/A	$403.20	E	CONNECTRIX
DS-24M2-AUT	SANTERGRITY AUTH DS-24M2	$0.00	22.5%	$0.00	$288.00	N/A	N/A	N/A	N/A	$403.20	E	CONNECTRIX
DS-24M-KT8	2Gb 8 FC port expansion kit	$3,700.00	22.5%	$2,867.50	$185.00	$129.50	N/A	$167.00	N/A	$258.96	E	CONNECTRIX
DS-24M-KT8C	8 PORT FLEXPORT EXPANSION	$3,750.00	22.5%	$2,906.25	$187.50	$131.25	N/A	$169.00	N/A	$263.16	E	CONNECTRIX
DS-24M-KT8C-U	8 PORT FLEXPORT - UPGRADE	$3,750.00	22.5%	$2,906.25	$187.50	$131.25	N/A	$169.00	N/A	$187.99	E	CONNECTRIX
DS-24M-KT8-U	2Gb 8 FC port upgrade kit	$3,700.00	22.5%	$2,867.50	$185.00	$129.50	N/A	$167.00	N/A	$258.96	E	CONNECTRIX
DS-24M-STG	SANTEGRITY LIC DS24M	$1,600.00	22.5%	$1,240.00	$288.00	N/A	N/A	N/A	N/A	$403.20	E	CONNECTRIX
DS-24M-STGC	SANTEGRITY LICENSE 24M	$1,650.00	22.5%	$1,278.75	$297.00	N/A	N/A	N/A	N/A	$415.80	E	CONNECTRIX
DS-24M-TRK	OPEN TRNK SW LIC DS-24M	$3,400.00	22.5%	$2,635.00	$612.00	N/A	N/A	N/A	N/A	$856.80	E	CONNECTRIX
DS-300B	DS-300B 8/24P BASE SWITCH	$3,300.00	22.5%	$2,557.50	$165.00	$115.50	N/A	$149.00	N/A	$165.00	E	CONNECTRIX
DS300B-4G8PU	DS-300B 4G 8PORT UPGRADE KIT	$3,000.00	22.5%	$2,325.00	$150.00	$105.00	N/A	$135.00	N/A	$150.00	E	CONNECTRIX
DS-300B-8G	DS-300B 8/24P 8G BASE SWITCH	$4,200.00	22.5%	$3,255.00	$210.00	$147.00	N/A	$189.00	N/A	$210.00	E	CONNECTRIX
DS300B-8G8PU	DS-300B 8G 8PORT UPGRADE KIT	$2,940.00	22.5%	$2,278.50	$147.00	$102.90	N/A	$132.00	N/A	$147.00	E	CONNECTRIX
DS-300B-AN	DS-300B ADAPTIVE NETWORKING LICENSE	$3,040.00	22.5%	$2,356.00	$547.20	N/A	N/A	N/A	N/A	$547.20	E	CONNECTRIX
DS-300B-EGM	DS-300B ENHANCED GROUP MANAGEMENT LIC	$590.00	22.5%	$457.25	$106.20	N/A	N/A	N/A	N/A	$106.20	E	CONNECTRIX
DS-300B-ENT	DS-300B ENTERPRISE SW BUNDLE	$5,780.00	22.5%	$4,479.50	$1,040.40	N/A	N/A	N/A	N/A	$1,040.40	E	CONNECTRIX
DS-300B-ENTEP	DS-300B ENTERPRIS SW BNDL FOR ENT SWITCH	$5,000.00	22.5%	$3,875.00	$900.00	N/A	N/A	N/A	N/A	$900.00	E	CONNECTRIX
DS-300B-EP	DS-300B 8G 24/24P ENTERPRISE SWITCH	$10,100.00	22.5%	$7,827.50	$505.00	$353.50	N/A	$455.00	N/A	$505.00	E	CONNECTRIX
DS-300B-FV	DS-300B FABRIC VISION LICENSE =MA	$5,600.00	22.5%	$4,340.00	$1,008.00	N/A	N/A	N/A	N/A	$1,008.00	E	CONNECTRIX
DS-300B-FW	DS-300B FABRIC WATCH LICENSE	$2,400.00	22.5%	$1,860.00	$432.00	N/A	N/A	N/A	N/A	$432.00	E	CONNECTRIX
DS-300B-PM	DS-300B PERFORMANCE MONITOR LICENSE	$2,500.00	22.5%	$1,937.50	$450.00	N/A	N/A	N/A	N/A	$450.00	E	CONNECTRIX
DS-300B-TR	DS-300B TRUNKING LICENSE	$4,800.00	22.5%	$3,720.00	$864.00	N/A	N/A	N/A	N/A	$864.00	E	CONNECTRIX
DS-300B-XF	DS-300B EXTENDED FABRIC LICENSE	$1,200.00	22.5%	$930.00	$216.00	N/A	N/A	N/A	N/A	$216.00	E	CONNECTRIX
DS-32B2-00	32-PORT 2GB DEPARTMENTAL SWITCH	$27,200.00	22.5%	$21,080.00	$1,360.00	$952.00	N/A	$1,224.00	N/A	$1,904.04	E	CONNECTRIX
DS-32B2-0D	32-PORT 2GB DEPARTMENTAL SWITCH	$27,200.00	22.5%	$21,080.00	$1,360.00	$952.00	N/A	$1,224.00	N/A	$1,903.92	E	CONNECTRIX
DS32B-CU	FICON/CUP - DS32B	$0.00	22.5%	$0.00	$1,287.90	N/A	N/A	N/A	N/A	$1,803.12	E	CONNECTRIX
DS32B-ENT	ENT SW BNDL FOR DS-32B2	$0.00	22.5%	$0.00	$1,278.90	N/A	N/A	N/A	N/A	$1,790.52	E	CONNECTRIX
DS32B-ENTC	ENT SW BNDL FOR DS-32B2	$7,250.00	22.5%	$5,618.75	$1,305.00	N/A	N/A	N/A	N/A	$1,305.00	E	CONNECTRIX
DS32B-FW	FABRIC WATCH FOR DS-32B2	$0.00	22.5%	$0.00	$688.50	N/A	N/A	N/A	N/A	$963.96	E	CONNECTRIX
DS32B-FWC	FABRIC WATCH FOR DS-32B2	$3,900.00	22.5%	$3,022.50	$702.00	N/A	N/A	N/A	N/A	$702.00	E	CONNECTRIX
DS32B-PM	PERF MONITOR FOR DS-32B2	$4,350.00	22.5%	$3,371.25	$783.00	N/A	N/A	N/A	N/A	$1,096.20	E	CONNECTRIX
DS32B-PMC	PERF MONITOR FOR DS-32B2	$4,350.00	22.5%	$3,371.25	$783.00	N/A	N/A	N/A	N/A	$783.00	E	CONNECTRIX
DS32B-TR	TRUNKING FOR DS-32B2	$5,450.00	22.5%	$4,223.75	$981.00	N/A	N/A	N/A	N/A	$1,373.40	E	CONNECTRIX
DS32B-TRC	TRUNKING FOR DS-32B2	$5,450.00	22.5%	$4,223.75	$981.00	N/A	N/A	N/A	N/A	$981.00	E	CONNECTRIX
DS32B-XF	EXT FABRIC FOR DS-32B2	$4,350.00	22.5%	$3,371.25	$783.00	N/A	N/A	N/A	N/A	$1,096.20	E	CONNECTRIX
DS32B-XFC	EXT FABRIC FOR DS-32B2	$4,350.00	22.5%	$3,371.25	$783.00	N/A	N/A	N/A	N/A	$783.00	E	CONNECTRIX
DS-32M2-00	32-port Switch w/optics	$27,500.00	22.5%	$21,312.50	$1,375.00	$962.50	N/A	$1,238.00	N/A	$1,925.04	E	CONNECTRIX
DS-32M2-0D	32 PORT, 2 GBPS CLARIION SWITCH	$27,500.00	22.5%	$21,312.50	$1,375.00	$962.50	N/A	$1,238.00	N/A	$1,924.92	E	CONNECTRIX
DS-32M2-A0D	SANTEGRITY AUTHENTICATION	$2,200.00	22.5%	$1,705.00	$396.00	N/A	N/A	N/A	N/A	$396.00	E	CONNECTRIX
DS-32M-AUT	SANTERGRITY AUTH DS-32M	$0.00	22.5%	$0.00	$396.00	N/A	N/A	N/A	N/A	$554.40	E	CONNECTRIX
DS-32M-STG	SANTEGRITY LIC 32M	$0.00	22.5%	$0.00	$396.00	N/A	N/A	N/A	N/A	$554.40	E	CONNECTRIX
DS-32M-STGC	SANTEGRITY LICENSE 32M	$2,200.00	22.5%	$1,705.00	$396.00	N/A	N/A	N/A	N/A	$554.40	E	CONNECTRIX
DS-32M-TRK	OPEN TRNK SW LIC	$0.00	22.5%	$0.00	$1,224.00	N/A	N/A	N/A	N/A	$1,713.60	E	CONNECTRIX
DS-4100B-00	4GB 16/32 port FC Switch	$14,200.00	22.5%	$11,005.00	$710.00	$497.00	N/A	$639.00	N/A	$993.96	E	CONNECTRIX
DS-4100B-0D	BRCD 32-PORTS W/16 ACTIVE	$14,200.00	22.5%	$11,005.00	$710.00	$497.00	N/A	$639.00	N/A	$993.96	E	CONNECTRIX
DS4100B-8U-00	4Gb 8 FC port upgrade Kit	$5,300.00	22.5%	$4,107.50	$265.00	$185.50	N/A	$239.00	N/A	$371.04	E	CONNECTRIX
DS4100B-8U-0D	BRCD 8-PORT UPGRADE	$5,700.00	22.5%	$4,417.50	$285.00	$199.50	N/A	$257.00	N/A	$399.00	E	CONNECTRIX
DS4100B-CU	FICON CUP-32B2 & 4100B	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,839.60	E	CONNECTRIX
DS4100B-ENT	ENTERPRISE BUNDLE - 4100B	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,839.60	E	CONNECTRIX
DS4100B-ENTC	ENTERPRISE BUNDLE - 4100B	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,839.60	E	CONNECTRIX
DS4100B-FW	FABRIC WATCH - 4100B	$3,900.00	22.5%	$3,022.50	$702.00	N/A	N/A	N/A	N/A	$982.80	E	CONNECTRIX
DS4100B-FWC	FABRIC WATCH - 4100B	$3,900.00	22.5%	$3,022.50	$702.00	N/A	N/A	N/A	N/A	$982.80	E	CONNECTRIX
DS4100B-PM	PERFORM MONITOR - 4100B	$4,400.00	22.5%	$3,410.00	$792.00	N/A	N/A	N/A	N/A	$1,108.80	E	CONNECTRIX
DS4100B-PMC	PERFORM. MONITOR - 4100B	$4,400.00	22.5%	$3,410.00	$792.00	N/A	N/A	N/A	N/A	$1,108.80	E	CONNECTRIX
DS4100B-TR	TRUNKING - 4100B	$5,400.00	22.5%	$4,185.00	$972.00	N/A	N/A	N/A	N/A	$1,360.80	E	CONNECTRIX
DS4100B-TRC	TRUNKING - 4100B	$5,400.00	22.5%	$4,185.00	$972.00	N/A	N/A	N/A	N/A	$1,360.80	E	CONNECTRIX
DS4100B-XF	EXTENDED FABRIC - 4100B	$4,400.00	22.5%	$3,410.00	$792.00	N/A	N/A	N/A	N/A	$1,108.80	E	CONNECTRIX
DS4100B-XFC	EXTENDED FABRIC - 4100B	$4,400.00	22.5%	$3,410.00	$792.00	N/A	N/A	N/A	N/A	$1,108.80	E	CONNECTRIX
DS-4400M-08	4Gb 8/16 FC port shortwave	$3,800.00	22.5%	$2,945.00	$190.00	$133.00	N/A	$171.00	N/A	$266.04	E	CONNECTRIX
DS-4400M-080D	16-PORT SW W/8 ACT	$3,800.00	22.5%	$2,945.00	$190.00	$133.00	N/A	$171.00	N/A	$266.04	E	CONNECTRIX
DS-4400M-FLV	FULL VOLATILITY KEYI	$0.00	22.5%	$0.00	$1,044.00	N/A	N/A	N/A	N/A	$1,461.60	E	CONNECTRIX
DS-4400M-FLVC	FULL VOLATILITY KEY	$5,800.00	22.5%	$4,495.00	$1,044.00	N/A	N/A	N/A	N/A	$1,461.60	E	CONNECTRIX
DS-4400M-KT4	4Gb 4 port UPG Kit	$1,900.00	22.5%	$1,472.50	$95.00	$66.50	N/A	$86.00	N/A	$132.96	E	CONNECTRIX
DS-4400M-KT4D	DS-4400M 4-PORT KIT CL	$1,900.00	22.5%	$1,472.50	$95.00	$66.50	N/A	$86.00	N/A	$132.96	E	CONNECTRIX
DS-4400M-KT4U	DS-4400M-KT4U	$1,900.00	22.5%	$1,472.50	$0.00	$0.00	N/A	$86.00	N/A	$132.96	E	CONNECTRIX
DS-4400MKT4UD	DS-4400M 4 PRT FLD UPG	$1,900.00	22.5%	$1,472.50	$95.00	$66.50	N/A	$86.00	N/A	$132.96	E	CONNECTRIX
DS-4400M-SHLF	DS-4400MRK MNT TRAY	$0.00	41.5%	$0.00	$35.00	$24.50	N/A	$32.00	N/A	$48.96	C	CONNECTRIX
DS-4400M-SUI	DS-4400M SECURITY BUNDLE	$0.00	22.5%	$0.00	$1,008.00	N/A	N/A	N/A	N/A	$1,411.20	E	CONNECTRIX
DS-4400M-SUIC	DS-4400M SECURITY BUNDLE	$5,600.00	22.5%	$4,340.00	$1,008.00	N/A	N/A	N/A	N/A	$1,411.20	E	CONNECTRIX
DS-4400M-TRK	DS-4400M OPEN TRK LIC	$0.00	22.5%	$0.00	$432.00	N/A	N/A	N/A	N/A	$604.80	E	CONNECTRIX
DS-4400M-TRKC	DS-4400M OPEN TRK LIC	$2,400.00	22.5%	$1,860.00	$432.00	N/A	N/A	N/A	N/A	$604.80	E	CONNECTRIX
DS-4700M-16	4Gb 16/32 FC port shortwave	$10,000.00	22.5%	$7,750.00	$500.00	$350.00	N/A	$450.00	N/A	$699.96	E	CONNECTRIX
DS-4700M-16-0D	32-PORT SW W/16 ACT	$10,600.00	22.5%	$8,215.00	$530.00	$371.00	N/A	$477.00	N/A	$741.96	E	CONNECTRIX
DS-4700M-FCZ	FICON CUP ZON DS-4700M	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	E	CONNECTRIX
DS-4700M-FLV	DS-4700M-FULL VOL LIC	$5,800.00	22.5%	$4,495.00	$1,044.00	N/A	N/A	N/A	N/A	$1,461.60	E	CONNECTRIX
DS-4700M-FLVC	DS-4700M-FULL VOL LIC	$5,800.00	22.5%	$4,495.00	$1,044.00	N/A	N/A	N/A	N/A	$1,461.60	E	CONNECTRIX
DS-4700M-KT8	4Gb 8 port flex kit	$4,700.00	22.5%	$3,642.50	$235.00	$164.50	N/A	$212.00	N/A	$329.04	E	CONNECTRIX
DS-4700M-KT8D	DS-4700M 8-PORT UPG KIT	$4,900.00	22.5%	$3,797.50	$245.00	$171.50	N/A	$221.00	N/A	$342.96	E	CONNECTRIX
DS-4700M-KT8U	DS-4700 8PORT UPKIT	$4,900.00	22.5%	$3,797.50	$245.00	$171.50	N/A	$221.00	N/A	$342.96	E	CONNECTRIX
DS-4700MKT8UD	DS-4700M 8 PRT FLD UPG	$4,900.00	22.5%	$3,797.50	$245.00	$171.50	N/A	$221.00	N/A	$342.96	E	CONNECTRIX
DS-4700M-SUI	DS-4700 SEC BNL	$7,500.00	22.5%	$5,812.50	$1,350.00	N/A	N/A	N/A	N/A	$1,890.00	E	CONNECTRIX
DS-4700M-SUIC	DS-4700M SEC BLD	$7,500.00	22.5%	$5,812.50	$1,350.00	N/A	N/A	N/A	N/A	$1,890.00	E	CONNECTRIX
DS-4700M-TRK	DS-4700M TRK LIC	$4,800.00	22.5%	$3,720.00	$864.00	N/A	N/A	N/A	N/A	$1,209.60	E	CONNECTRIX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DS-4700M-TRKC	DS-4700M-OPN TRK	$4,800.00	22.5%	$3,720.00	$864.00	N/A	N/A	N/A	N/A	$1,209.60	E	CONNECTRIX
DS-4900B-00	4Gb 32/64 port FC Switch	$36,600.00	22.5%	$28,365.00	$1,830.00	$1,281.00	N/A	$1,647.00	N/A	$2,562.00	E	CONNECTRIX
DS-4900B-0D	BRCD 64-PORTS W/32 ACTIVE	$36,600.00	22.5%	$28,365.00	$1,830.00	$1,281.00	N/A	$1,647.00	N/A	$2,562.00	E	CONNECTRIX
DS4900B-16U-0	4Gb 16 FC port upgrade Kit	$0.00	22.5%	$0.00	$710.00	$497.00	N/A	$639.00	N/A	$993.96	E	CONNECTRIX
DS4900B-16U-D	4900B 16-PORT UPGRADE	$15,600.00	22.5%	$12,090.00	$780.00	$546.00	N/A	$702.00	N/A	$1,092.00	E	CONNECTRIX
DS-4900B-CU	DS-4900B FICON CUP LICENSE	$11,800.00	22.5%	$9,145.00	$2,124.00	N/A	N/A	N/A	N/A	$2,973.60	E	CONNECTRIX
DS4900B-ENT	ENT BUNDLE FOR DS-4900B	$12,900.00	22.5%	$9,997.50	$2,322.00	N/A	N/A	N/A	N/A	$3,250.80	E	CONNECTRIX
DS4900B-ENTC	ENT BUNDLE FOR DS-4900B	$13,900.00	22.5%	$10,772.50	$2,502.00	N/A	N/A	N/A	N/A	$3,502.80	E	CONNECTRIX
DS4900B-FW	FABRIC WATCH FOR DS-4900B	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,839.60	E	CONNECTRIX
DS4900B-FWC	FABRIC WATCH FOR DS-4900B	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,839.60	E	CONNECTRIX
DS4900B-PM	PERF MONITOR FOR DS-4900B	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,839.60	E	CONNECTRIX
DS4900B-PMC	PERF MONITOR FOR DS-4900B	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,839.60	E	CONNECTRIX
DS4900B-TR	TRUNKING FOR DS-4900B	$8,700.00	22.5%	$6,742.50	$1,566.00	N/A	N/A	N/A	N/A	$2,192.40	E	CONNECTRIX
DS4900B-TRC	TRUNKING FOR DS-4900B	$8,700.00	22.5%	$6,742.50	$1,566.00	N/A	N/A	N/A	N/A	$2,192.40	E	CONNECTRIX
DS4900B-XF	EXT FABRIC FOR DS-4900B	$5,800.00	22.5%	$4,495.00	$1,044.00	N/A	N/A	N/A	N/A	$1,461.60	E	CONNECTRIX
DS4900B-XFC	EXT FABRIC FOR DS-4900B	$5,800.00	22.5%	$4,495.00	$1,044.00	N/A	N/A	N/A	N/A	$1,461.60	E	CONNECTRIX
DS-5000B-00	BRCD 32-PORTS W/16 ACTIVE	$14,000.00	22.5%	$10,850.00	$700.00	$490.00	N/A	$630.00	N/A	$980.04	E	CONNECTRIX
DS-5000B-0D	32-PORT SW W/16 ACTIVE	$14,000.00	22.5%	$10,850.00	$700.00	$490.00	N/A	$630.00	N/A	$980.04	E	CONNECTRIX
DS5000B-8U-00	5000B 8-PORT UPGRADE	$5,500.00	22.5%	$4,262.50	$275.00	$192.50	N/A	$248.00	N/A	$384.96	E	CONNECTRIX
DS5000B-8U-0D	8 PORT UPGRADE	$5,500.00	22.5%	$4,262.50	$275.00	$192.50	N/A	$248.00	N/A	$384.96	E	CONNECTRIX
DS-5000B-CU	DS-5000B FICON CUP LICENSE	$11,800.00	22.5%	$9,145.00	$2,124.00	N/A	N/A	N/A	N/A	$2,973.60	E	CONNECTRIX
DS5000B-ENT	DS-5000B ENTERPRISE SOFTWARE BUNDLE LIC	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,839.60	E	CONNECTRIX
DS5000B-FW	DS-5000B FABRIC WATCH LICENSE	$3,900.00	22.5%	$3,022.50	$702.00	N/A	N/A	N/A	N/A	$982.80	E	CONNECTRIX
DS5000B-PM	DS-5000B PERFORMANCE MONITOR LICENSE	$4,400.00	22.5%	$3,410.00	$792.00	N/A	N/A	N/A	N/A	$1,108.80	E	CONNECTRIX
DS5000B-TR	DS-5000B ISL TRUNKING LICENSE	$5,500.00	22.5%	$4,262.50	$990.00	N/A	N/A	N/A	N/A	$1,386.00	E	CONNECTRIX
DS5000B-XF	DS-5000B EXTENDED FABRIC LICENSE	$4,400.00	22.5%	$3,410.00	$792.00	N/A	N/A	N/A	N/A	$1,108.80	E	CONNECTRIX
DS-5100B	DS-5100B 24P/40P BASE SWITCH	$18,500.00	22.5%	$14,337.50	$925.00	$647.50	N/A	$833.00	N/A	$925.00	E	CONNECTRIX
DS5100B-4G8PU	DS-5100B 4G 8PORT UPGRADE KIT	$5,500.00	22.5%	$4,262.50	$275.00	$192.50	N/A	$248.00	N/A	$275.00	E	CONNECTRIX
DS-5100B-8G	DS-5100B 24P/40P 8G BASE SWITCH	$0.00	22.5%	$0.00	$945.00	$661.50	N/A	$851.00	N/A	$945.00	E	CONNECTRIX
DS5100B-8G8PU	DS-5100B 8G 8PORT UPGRADE KIT	$5,390.00	22.5%	$4,177.25	$269.50	$188.65	N/A	$243.00	N/A	$269.50	E	CONNECTRIX
DS-5100B-AN	DS-5100B ADAPTIVE NETWORKING LICENSE	$5,000.00	22.5%	$3,875.00	$900.00	N/A	N/A	N/A	N/A	$900.00	E	CONNECTRIX
DS-5100B-CU	DS-5100B FICON CUP LICENSE	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,314.00	E	CONNECTRIX
DS-5100B-EGM	DS-5100B ENHANCED GROUP MANAGMENT LIC	$1,570.00	22.5%	$1,216.75	$282.60	N/A	N/A	N/A	N/A	$282.60	E	CONNECTRIX
DS-5100B-ENT	DS-5100B ENTERPRISE SW BUNDLE	$9,800.00	22.5%	$7,595.00	$1,764.00	N/A	N/A	N/A	N/A	$1,764.00	E	CONNECTRIX
DS-5100B-ENTE	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH	$8,600.00	22.5%	$6,665.00	$1,548.00	N/A	N/A	N/A	N/A	$1,548.00	E	CONNECTRIX
DS-5100B-EP	DS-5100B 8G 40P/40P ENTERPRISE SWITCH	$0.00	22.5%	$0.00	$1,500.00	$1,050.00	N/A	$1,350.00	N/A	$1,500.00	E	CONNECTRIX
DS-5100B-FV	DS-5100B FABRIC VISION LICENSE =MA	$8,970.00	22.5%	$6,951.75	$1,614.60	N/A	N/A	N/A	N/A	$1,614.60	E	CONNECTRIX
DS-5100B-FW	DS-5100B FABRIC WATCH LICENSE	$3,900.00	22.5%	$3,022.50	$702.00	N/A	N/A	N/A	N/A	$702.00	E	CONNECTRIX
DS-5100B-IR	DS-5100B INTERGRATED ROUTING LICENSE	$15,780.00	22.5%	$12,229.50	$2,840.40	N/A	N/A	N/A	N/A	$2,840.40	E	CONNECTRIX
DS-5100B-PM	DS-5100B PERFORMANCE MONITOR LICENSE	$4,310.00	22.5%	$3,340.25	$775.80	N/A	N/A	N/A	N/A	$775.80	E	CONNECTRIX
DS-5100B-TR	DS-5100B TRUNKING LICENSE	$5,500.00	22.5%	$4,262.50	$990.00	N/A	N/A	N/A	N/A	$990.00	E	CONNECTRIX
DS-5100B-XF	DS-5100B EXTENDED FABRIC LICENSE	$4,310.00	22.5%	$3,340.25	$775.80	N/A	N/A	N/A	N/A	$775.80	E	CONNECTRIX
DS-5300B	DS-5300B 48P/80P BASE SWITCH	$49,700.00	22.5%	$38,517.50	$2,485.00	$1,739.50	N/A	$2,237.00	N/A	$2,485.00	E	CONNECTRIX
DS5300B4G16PU	DS-5300B 4G 16PORT UPGRADE KIT	$15,300.00	22.5%	$11,857.50	$765.00	$535.50	N/A	$689.00	N/A	$765.00	E	CONNECTRIX
DS-5300B-8G	DS-5300B 48P/80P 8G BASE SWITCH	$0.00	22.5%	$0.00	$2,645.00	$1,851.50	N/A	$2,381.00	N/A	$2,645.00	E	CONNECTRIX
DS5300B8G16PU	DS-5300B 8G 16PORT UPGRADE KIT	$14,700.00	22.5%	$11,392.50	$735.00	$514.50	N/A	$662.00	N/A	$735.00	E	CONNECTRIX
DS-5300B-AN	DS-5300B ADAPTIVE NETWORKING LICENSE	$8,230.00	22.5%	$6,378.25	$1,481.40	N/A	N/A	N/A	N/A	$1,481.40	E	CONNECTRIX
DS-5300B-CU	DS-5300B FICON CUP LICENSE	$11,800.00	22.5%	$9,145.00	$2,124.00	N/A	N/A	N/A	N/A	$2,124.00	E	CONNECTRIX
DS-5300B-EGM	DS-5300B ENHANCED GROUP MANAGMENT LIC	$3,135.00	22.5%	$2,429.63	$564.30	N/A	N/A	N/A	N/A	$564.30	E	CONNECTRIX
DS-5300B-ENT	DS-5300B ENTERPRISE SW BUNDLE	$19,010.00	22.5%	$14,732.75	$3,421.80	N/A	N/A	N/A	N/A	$3,421.80	E	CONNECTRIX
DS-5300B-ENTE	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH	$0.00	22.5%	$0.00	$3,024.00	N/A	N/A	N/A	N/A	$3,024.00	E	CONNECTRIX
DS-5300B-EP	DS-5300B 8G 80P/80P ENTERPRISE SWITCH	$0.00	22.5%	$0.00	$4,145.00	$2,901.50	N/A	$3,731.00	N/A	$4,145.00	E	CONNECTRIX
DS-5300B-FV	DS-5300B FABRIC VISION LICENSE =MA	$15,720.00	22.5%	$12,183.00	$2,829.60	N/A	N/A	N/A	N/A	$2,829.60	E	CONNECTRIX
DS-5300B-FW	DS-5300B FABRIC WATCH LICENSE	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,314.00	E	CONNECTRIX
DS-5300B-IR	DS-5300B INTERGRATED ROUTING LICENSE	$23,715.00	22.5%	$18,379.13	$4,268.70	N/A	N/A	N/A	N/A	$4,268.70	E	CONNECTRIX
DS-5300B-PM	DS-5300B PERFORMANCE MONITOR LICENSE	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,314.00	E	CONNECTRIX
DS-5300B-TR	DS-5300B TRUNKING LICENSE	$8,800.00	22.5%	$6,820.00	$1,584.00	N/A	N/A	N/A	N/A	$1,584.00	E	CONNECTRIX
DS-5300B-XF	DS-5300B EXTENDED FABRIC LICENSE	$5,800.00	22.5%	$4,495.00	$1,044.00	N/A	N/A	N/A	N/A	$1,044.00	E	CONNECTRIX
DS6505-16G12P	DS-6505B 16G 12PORT UPGRADE KIT	$6,800.00	22.5%	$5,270.00	$340.00	$238.00	N/A	$306.00	N/A	$340.00	E	CONNECTRIX
DS6505-8G12PU	DS-6505B 8G 12PORT UPGRADE KIT	$6,200.00	22.5%	$4,805.00	$310.00	$217.00	N/A	$279.00	N/A	$310.00	E	CONNECTRIX
DS-6505B-AN	DS-6505B ADAPTIVE NETWORKING LICENSE	$3,600.00	22.5%	$2,790.00	$648.00	N/A	N/A	N/A	N/A	$648.00	E	CONNECTRIX
DS-6505B-ENT	DS-6505B ENTERPRISE SW BUNDLE	$6,800.00	22.5%	$5,270.00	$1,224.00	N/A	N/A	N/A	N/A	$1,224.00	E	CONNECTRIX
DS-6505B-FV	DS-6505B FABRIC VISION LICENSE =MA	$5,600.00	22.5%	$4,340.00	$1,008.00	N/A	N/A	N/A	N/A	$1,008.00	E	CONNECTRIX
DS-6505B-FW	DS-6505B FABRIC WATCH LICENSE	$2,900.00	22.5%	$2,247.50	$522.00	N/A	N/A	N/A	N/A	$522.00	E	CONNECTRIX
DS-6505B-PM	DS-6505B PERFORMANCE MONITOR LICENSE	$3,000.00	22.5%	$2,325.00	$540.00	N/A	N/A	N/A	N/A	$540.00	E	CONNECTRIX
DS-6505B-TR	DS-6505B TRUNKING LICENSE	$5,700.00	22.5%	$4,417.50	$1,026.00	N/A	N/A	N/A	N/A	$1,026.00	E	CONNECTRIX
DS-6505B-XF	DS-6505B EXTENDED FABRIC LICENSE	$1,500.00	22.5%	$1,162.50	$270.00	N/A	N/A	N/A	N/A	$270.00	E	CONNECTRIX
DS-6505R-B	DS-6505R-B 12P/24P 16GB RTF BASE SWITCH	$10,300.00	22.5%	$7,982.50	$515.00	$360.50	N/A	$464.00	N/A	$515.00	E	CONNECTRIX
DS-6505R-B-8G	DS-6505R-B 12P/24P 8GB RTF BASE SWITCH	$7,600.00	22.5%	$5,890.00	$380.00	$266.00	N/A	$342.00	N/A	$380.00	E	CONNECTRIX
DS-6505R-B-EP	DS-6505R-B 24P/24P 16GB RTF ENT SWITCH	$21,900.00	22.5%	$16,972.50	$1,095.00	$766.50	N/A	$986.00	N/A	$1,095.00	E	CONNECTRIX
DS6510-16G8PU	DS-6510B 16G 12PORT UPGRADE KIT	$11,500.00	22.5%	$8,912.50	$575.00	$402.50	N/A	$518.00	N/A	$575.00	E	CONNECTRIX
DS6510-8G12PU	DS-6510B 8G 12PORT UPGRADE KIT	$8,300.00	22.5%	$6,432.50	$415.00	$290.50	N/A	$374.00	N/A	$415.00	E	CONNECTRIX
DS-6510B-10G	DS-6510B 10G FC LICENSE	$20,400.00	22.5%	$15,810.00	$3,672.00	N/A	N/A	N/A	N/A	$3,672.00	E	CONNECTRIX
DS-6510B-AN	DS-6510B ADAPTIVE NETWORKING LICENSE	$5,600.00	22.5%	$4,340.00	$1,008.00	N/A	N/A	N/A	N/A	$1,008.00	E	CONNECTRIX
DS-6510B-CU	DS-6510B FICON CUP LICENSE	$0.00	22.5%	$0.00	$1,404.00	N/A	N/A	N/A	N/A	$1,404.00	E	CONNECTRIX
DS-6510B-ENT	DS-6510B ENTERPRISE SW BUNDLE	$11,000.00	22.5%	$8,525.00	$1,980.00	N/A	N/A	N/A	N/A	$1,980.00	E	CONNECTRIX
DS-6510B-FV	DS-6510B FABRIC VISION LICENSE =MA	$8,970.00	22.5%	$6,951.75	$1,614.60	N/A	N/A	N/A	N/A	$1,614.60	E	CONNECTRIX
DS-6510B-FW	DS-6510B FABRIC WATCH LICENSE	$4,200.00	22.5%	$3,255.00	$756.00	N/A	N/A	N/A	N/A	$756.00	E	CONNECTRIX
DS-6510B-IR	DS-6510B INTERGRATED ROUTING LICENSE	$17,700.00	22.5%	$13,717.50	$3,186.00	N/A	N/A	N/A	N/A	$3,186.00	E	CONNECTRIX
DS-6510B-PM	DS-6510B PERFORMANCE MONITOR LICENSE	$4,700.00	22.5%	$3,642.50	$846.00	N/A	N/A	N/A	N/A	$846.00	E	CONNECTRIX
DS-6510B-SAO	DS-6510B SERVER APPL OPT LICENSE	$2,200.00	22.5%	$1,705.00	$396.00	N/A	N/A	N/A	N/A	$396.00	E	CONNECTRIX
DS-6510B-TR	DS-6510B TRUNKING LICENSE	$5,900.00	22.5%	$4,572.50	$1,062.00	N/A	N/A	N/A	N/A	$1,062.00	E	CONNECTRIX
DS-6510B-XF	DS-6510B EXTENDED FABRIC LICENSE	$4,700.00	22.5%	$3,642.50	$846.00	N/A	N/A	N/A	N/A	$846.00	E	CONNECTRIX
DS-6510F-8GB	DS-6510F-B 24P/48P 8GB FTR BASE SWITCH	$19,300.00	22.5%	$14,957.50	$965.00	$675.50	N/A	$869.00	N/A	$965.00	E	CONNECTRIX
DS-6510F-B	DS-6510F-B 24P/48P 16GB FTR BASE SWITCH	$26,700.00	22.5%	$20,692.50	$1,335.00	$934.50	N/A	$1,202.00	N/A	$1,335.00	E	CONNECTRIX
DS-6510R-8GB	DS-6510R-B 24P/48P 8GB RTF BASE SWITCH	$19,300.00	22.5%	$14,957.50	$965.00	$675.50	N/A	$869.00	N/A	$965.00	E	CONNECTRIX
DS-6510R8G-DC	DS-6510R-B 24P/48P 8GB RTF DC PWR Switch	$19,190.00	22.5%	$14,872.25	$959.50	$671.65	N/A	$864.00	N/A	$959.50	E	CONNECTRIX
DS-6510R-B	DS-6510R-B 24P/48P 16GB RTF BASE SWITCH	$26,700.00	22.5%	$20,692.50	$1,335.00	$934.50	N/A	$1,202.00	N/A	$1,335.00	E	CONNECTRIX
DS-6510R-B-EP	DS-6510R-B 48P/48P 16GB RTF ENT SWITCH	$56,600.00	22.5%	$43,865.00	$2,830.00	$1,981.00	N/A	$2,547.00	N/A	$2,830.00	E	CONNECTRIX
DS6510-RCKMNT	DS-6510-B RACK MOUNT KIT	$600.00	22.5%	$465.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
DS6520-16G24P	DS-6520B 16G 24Port Upgrade Kit	$29,770.00	22.5%	$23,071.75	$1,488.50	$1,041.95	N/A	$1,340.00	N/A	$1,488.50	E	CONNECTRIX
DS6520-8G24PU	DS-6520B 8G 24Port Upgrade Kit	$22,110.00	22.5%	$17,135.25	$1,105.50	$773.85	N/A	$995.00	N/A	$1,105.50	E	CONNECTRIX
DS-6520B-10G	DS-6520B 10G FC License	$21,200.00	22.5%	$16,430.00	$3,816.00	N/A	N/A	N/A	N/A	$3,816.00	E	CONNECTRIX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DS-6520B-ENT	DS-6520B Enterprise SW Bundle	$18,320.00	22.5%	$14,198.00	$3,297.60	N/A	N/A	N/A	N/A	$3,297.60	E	CONNECTRIX
DS-6520B-FV	DS-6520B FABRIC VISION LICENSE =MA	$15,720.00	22.5%	$12,183.00	$2,829.60	N/A	N/A	N/A	N/A	$2,829.60	E	CONNECTRIX
DS-6520B-FW	DS-6520B Fabric Watch License	$7,560.00	22.5%	$5,859.00	$1,360.80	N/A	N/A	N/A	N/A	$1,360.80	E	CONNECTRIX
DS-6520B-IR	DS-6520B Intergrated Routing License	$25,520.00	22.5%	$19,778.00	$4,593.60	N/A	N/A	N/A	N/A	$4,593.60	E	CONNECTRIX
DS-6520B-PM	DS-6520B Performance Monitor License	$7,560.00	22.5%	$5,859.00	$1,360.80	N/A	N/A	N/A	N/A	$1,360.80	E	CONNECTRIX
DS-6520B-TR	DS-6520B Trunking License	$9,070.00	22.5%	$7,029.25	$1,632.60	N/A	N/A	N/A	N/A	$1,632.60	E	CONNECTRIX
DS-6520B-XF	DS-6520B Extended Fabric License	$6,050.00	22.5%	$4,688.75	$1,089.00	N/A	N/A	N/A	N/A	$1,089.00	E	CONNECTRIX
DS-6520F-8GB	DS-6520F-B-8G 48/96P 8GB FTR Base Switch	$54,950.00	22.5%	$42,586.25	$2,747.50	$1,923.25	N/A	$2,473.00	N/A	$2,747.50	E	CONNECTRIX
DS-6520F-B	DS-6520F-B 48P/96P 16GB FTR Base Switch	$70,240.00	22.5%	$54,436.00	$3,512.00	$2,458.40	N/A	$3,161.00	N/A	$3,512.00	E	CONNECTRIX
DS-6520R-8GB	DS-6520R-B-8G 48/96P 8GB RTF Base Switch	$54,950.00	22.5%	$42,586.25	$2,747.50	$1,923.25	N/A	$2,473.00	N/A	$2,747.50	E	CONNECTRIX
DS-6520R-B	DS-6520R-B 48P/96P 16GB RTF Base Switch	$70,240.00	22.5%	$54,436.00	$3,512.00	$2,458.40	N/A	$3,161.00	N/A	$3,512.00	E	CONNECTRIX
DS-6520R-B-EP	DS-6520R-B 96P/96P 16GB RTF Ent Switch	$130,690.00	22.5%	$101,284.75	$6,534.50	$4,574.15	N/A	$5,881.00	N/A	$6,534.50	E	CONNECTRIX
DS-65XXPWRSUP	DS-6505R ADD ON PWR SUPPLY	$2,500.00	22.5%	$1,937.50	$125.00	$87.50	N/A	$113.00	N/A	$125.00	E	CONNECTRIX
DS-8B2-00	8 PORT 2GB FC SWITCH	$6,700.00	22.5%	$5,192.50	$335.00	$234.50	N/A	$302.00	N/A	$468.96	E	CONNECTRIX
DS-8B2-00L	8 PORT SWITCH W SINGLE E	$4,900.00	22.5%	$3,797.50	$245.00	$171.50	N/A	$221.00	N/A	$342.96	E	CONNECTRIX
DS-8B2-0D	8-PORT 2GB FC SWITCH	$6,700.00	22.5%	$5,192.50	$335.00	$234.50	N/A	$302.00	N/A	$468.96	E	CONNECTRIX
DS-8B2-0DL	8 PORT SWITCH W SINGLE E	$4,900.00	22.5%	$3,797.50	$245.00	$171.50	N/A	$221.00	N/A	$342.96	E	CONNECTRIX
DS-8B3-FF-0	DS8B3 8-PORT FULL FAB	$0.00	22.5%	$0.00	$285.00	$199.50	N/A	$257.00	N/A	$399.00	E	CONNECTRIX
DS-8B3-FF-0U	DS8B3US 8-PORT FULL FAB	$6,600.00	22.5%	$5,115.00	$330.00	$231.00	N/A	$297.00	N/A	$462.00	E	CONNECTRIX
DS-8B3-FF-D	DS8B3 8-PORT FULL FAB	$5,700.00	22.5%	$4,417.50	$285.00	$199.50	N/A	$257.00	N/A	$399.00	E	CONNECTRIX
DS-8B3-FF-DU	DS8B3US 8-PORT FULL FAB	$6,630.00	22.5%	$5,138.25	$331.50	$232.05	N/A	$298.00	N/A	$464.16	E	CONNECTRIX
DS-8B3-V2-D	DS8B3 8-PORT 2-DOMAIN	$3,200.00	22.5%	$2,480.00	$160.00	$112.00	N/A	$144.00	N/A	$224.04	E	CONNECTRIX
DS-8B3-V2-DU	DS8B3US 8-PORT 2-DOMAIN	$3,830.00	22.5%	$2,968.25	$191.50	$134.05	N/A	$172.00	N/A	$268.08	E	CONNECTRIX
DS8B3-V2-FFC	UPG 8B3 TO FULL FABRIC	$3,800.00	22.5%	$2,945.00	$684.00	N/A	N/A	$304.00	$152.00	$684.00	E	CONNECTRIX
DS8B-ENT	ENT SW BNDL FOR DS-8B2/3	$0.00	22.5%	$0.00	$378.00	N/A	N/A	N/A	N/A	$529.20	E	CONNECTRIX
DS8B-ENTC	ENT SW BNDL FOR DS-8B2/3	$2,100.00	22.5%	$1,627.50	$378.00	N/A	N/A	N/A	N/A	$529.20	E	CONNECTRIX
DS8B-EP8	FW Lic E-Port Expansion	$3,100.00	22.5%	$2,402.50	$155.00	$108.50	N/A	$140.00	N/A	$216.96	E	CONNECTRIX
DS8B-EPC	E_PORT EXT DS-8B2-0DL	$3,100.00	22.5%	$2,402.50	$155.00	$108.50	N/A	$140.00	N/A	$216.96	E	CONNECTRIX
DS8B-FW	FABRIC WATCH FOR DS-8B2/3	$0.00	22.5%	$0.00	$342.00	N/A	N/A	N/A	N/A	$478.80	E	CONNECTRIX
DS8B-FWC	FABRIC WATCH FOR DS-8B2/3	$1,900.00	22.5%	$1,472.50	$342.00	N/A	N/A	N/A	N/A	$478.80	E	CONNECTRIX
DS8B-PM	PERF MONITOR FOR DS8B2/3	$2,100.00	22.5%	$1,627.50	$378.00	N/A	N/A	N/A	N/A	$529.20	E	CONNECTRIX
DS8B-PMC	PERF MONITOR FOR DS-8B2/3	$2,100.00	22.5%	$1,627.50	$378.00	N/A	N/A	N/A	N/A	$529.20	E	CONNECTRIX
DS8B-QL	QUICKLOOP FOR DS-8B2	$0.00	22.5%	$0.00	$261.00	N/A	N/A	N/A	N/A	$261.00	E	CONNECTRIX
DS8B-QLC	QUICKLOOP FOR DS-8B2	$1,450.00	22.5%	$1,123.75	$261.00	N/A	N/A	N/A	N/A	$261.00	E	CONNECTRIX
DS8B-TR	TRUNKING FOR DS-8B2/3	$2,050.00	22.5%	$1,588.75	$369.00	N/A	N/A	N/A	N/A	$516.60	E	CONNECTRIX
DS8B-TRC	TRUNKING FOR DS-8B2/3	$2,050.00	22.5%	$1,588.75	$369.00	N/A	N/A	N/A	N/A	$516.60	E	CONNECTRIX
DS8B-XF	EXT FABRIC DS-8B2/3	$2,100.00	22.5%	$1,627.50	$378.00	N/A	N/A	N/A	N/A	$529.20	E	CONNECTRIX
DS8B-XFC	EXT FABRIC FOR DS-8B2/3	$2,100.00	22.5%	$1,627.50	$378.00	N/A	N/A	N/A	N/A	$529.20	E	CONNECTRIX
DSB2-LWKT	10km LW optic for CNTRX 2Gb B-Series	$200.00	22.5%	$155.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
DSB2RLKT	RAILS FOR SYMM DS8B2	$700.00	41.5%	$409.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DS-B-PC01	DEPT SWITCH INTL PWR CORD	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
DS-B-PC04	DEPT SWITCH INTL PWR CORD	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
DS-B-PC07	DEPT SWITCH INTL PWR CORD	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSBQLP-0D	QLOOP LIC FOR DSB	$2,900.00	22.5%	$2,247.50	$522.00	N/A	N/A	N/A	N/A	$522.00	E	CONNECTRIX
DSBRK40EXT-B	DSBRK40 EXTENSION RAIL -B	$210.00	41.5%	$122.85	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSBRK40-FD-B	DSB SWITCH CLAR FIELD RCK KIT -B	$290.00	41.5%	$169.65	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSBRLKT-B	DSB SW GEN RCK KIT -B	$600.00	41.5%	$351.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSBXFAB-0D	XFAB LIC FOR DSB	$1,175.00	22.5%	$910.63	$211.50	N/A	N/A	N/A	N/A	$211.50	E	CONNECTRIX
DS-CUPSW-32M2	CUP LIC DS32M2	$0.00	22.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$1,260.00	E	CONNECTRIX
DS-CUPSW-4700	CUP LIC FOR THE DS-4700M	$5,200.00	22.5%	$4,030.00	$936.00	N/A	N/A	N/A	N/A	$1,310.40	E	CONNECTRIX
DSED-LWKT10	LW OPTIC KIT-10KM	$300.00	41.5%	$175.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSED-LWKT20	LW OPTIC KIT-20 KM	$1,200.00	41.5%	$702.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSED-LWKT35	LW OPTIC KIT-35 KM	$1,200.00	41.5%	$702.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSED-LWKT4G04	4GB 4KM LW SFP OPTIC MCD	$2,100.00	41.5%	$1,228.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSED-LWKT4G10	4GB 10KM LW SFP OPTIC MCD	$3,500.00	41.5%	$2,047.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSED-LWKTB4G4	4GB 4KM LW SFP OPTIC BRCD	$1,275.00	41.5%	$745.88	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSED-LWKT-XG1	XFP 10 GBPS L/W	$3,600.00	41.5%	$2,106.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSED-LWKT-XG4	XFP 10GBPS LONGWAVE 40 KM OPTIC KIT	$10,200.00	41.5%	$5,967.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
DSED-SWKT	ED OR DSSW OPTIC KIT	$100.00	41.5%	$58.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
DSED-SWKT-XG	XFP 10 GBPS S/W	$1,600.00	41.5%	$936.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
EC-1200	CONNECTRIX CABINET	$0.00	41.5%	$0.00	$917.00	$641.90	N/A	$825.00	N/A	$1,283.76	C	CONNECTRIX
EC-1230B	CABINET ED-12000B	$0.00	41.5%	$0.00	$675.50	$472.85	N/A	$608.00	N/A	$945.72	C	CONNECTRIX
EC-1500-B	CONNECTRIX B-SERIES CAB	$0.00	41.5%	$0.00	$539.00	$377.30	N/A	$485.00	N/A	$754.56	C	CONNECTRIX
EC1500BRLKT	MOUNT ED-XXB IN EC-1500B	$305.00	41.5%	$178.43	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
EC-1500-M	CONNECTRIX M CABINET	$0.00	41.5%	$0.00	$1,169.00	$818.30	N/A	$1,052.00	N/A	$1,636.56	C	CONNECTRIX
EC-1500-PC1	PWR CRD 1PHS-L630P	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
EC-1500-PC2	PWR CRD 1PHS-IP66	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
EC-1500-PC3	PWR CRD 1PHS-IEC	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
EC-1500-PC4	PWR CRD 1PHS-IEC	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
EC-1700-B	CONNECTRIX B SERIES CABINET	$9,400.00	41.5%	$5,499.00	$658.00	$460.60	N/A	$592.00	N/A	$658.00	C	CONNECTRIX
EC-1700-C	FOR C SERIES MDS SWITCHES AND DIRECTORS	$9,400.00	41.5%	$5,499.00	$658.00	$460.60	N/A	$592.00	N/A	$658.00	C	CONNECTRIX
ED-10000M	Chassis 2 SWMs 0/256 ports Director	$0.00	41.5%	$0.00	$4,564.00	$3,194.80	N/A	$4,108.00	N/A	$6,389.64	C	CONNECTRIX
ED-10KM-164L	I10K 16X2GB&4X10GB LW LIM	$0.00	41.5%	$0.00	$4,781.00	$3,346.70	N/A	$4,303.00	N/A	$6,693.36	C	CONNECTRIX
ED-10KM-164LU	10KM LIM 16-2G&4-10G LW	$0.00	41.5%	$0.00	$6,215.30	$4,350.71	N/A	$5,594.00	N/A	$8,701.44	C	CONNECTRIX
ED-10KM-164S	I10K 16X2GB & 4X10GB LIM	$0.00	41.5%	$0.00	$3,164.00	$2,214.80	N/A	$2,848.00	N/A	$4,429.56	C	CONNECTRIX
ED-10KM-164SU	10KM LIM 16-2G&4-10G SW	$0.00	41.5%	$0.00	$4,113.20	$2,879.24	N/A	$3,702.00	N/A	$5,758.44	C	CONNECTRIX
ED-10KM-242L	I10K 24X2GB&2X10GB LW LIM	$0.00	41.5%	$0.00	$4,781.00	$3,346.70	N/A	$4,303.00	N/A	$6,693.36	C	CONNECTRIX
ED-10KM-242LU	10KM LIM 24-2G&2-10G LW	$0.00	41.5%	$0.00	$6,215.30	$4,350.71	N/A	$5,594.00	N/A	$8,701.44	C	CONNECTRIX
ED-10KM-242S	I10K 24X2GB & 2X10GB LIM	$0.00	41.5%	$0.00	$3,164.00	$2,214.80	N/A	$2,848.00	N/A	$4,429.56	C	CONNECTRIX
ED-10KM-242SU	10KM LIM 24-2G&2-10G SW	$0.00	41.5%	$0.00	$4,113.20	$2,879.24	N/A	$3,702.00	N/A	$5,758.44	C	CONNECTRIX
ED-10KM-320L	I10K 32X2GB LW LIM	$0.00	41.5%	$0.00	$4,214.00	$2,949.80	N/A	$3,793.00	N/A	$5,899.56	C	CONNECTRIX
ED-10KM-320LU	ED-10K LIM 32 2GB L/W UPG	$0.00	41.5%	$0.00	$5,478.20	$3,834.74	N/A	$4,930.00	N/A	$7,669.44	C	CONNECTRIX
ED-10KM-320S	I10K 32X2GB LIM	$0.00	41.5%	$0.00	$3,360.00	$2,352.00	N/A	$3,024.00	N/A	$4,704.00	C	CONNECTRIX
ED-10KM-320SU	ED-10KM LIM 32 2GB S/W	$0.00	41.5%	$0.00	$4,368.00	$3,057.60	N/A	$3,931.00	N/A	$6,115.20	C	CONNECTRIX
ED-10KM432L4	I10K 4G LMQ W 4KM LONG WAVE OPTICS	$0.00	41.5%	$0.00	$5,215.00	$3,650.50	N/A	$4,694.00	N/A	$7,301.04	C	CONNECTRIX
ED-10KM432L4U	I10K 4G LMQ W 4KM LONG WAVE OPTICS	$0.00	41.5%	$0.00	$6,779.50	$4,745.65	N/A	$6,102.00	N/A	$9,491.28	C	CONNECTRIX
ED-10KM432LX	I10K 4G LMQ W 10KM LONG WAVE OPTICS	$0.00	41.5%	$0.00	$6,202.00	$4,341.40	N/A	$5,582.00	N/A	$8,682.84	C	CONNECTRIX
ED-10KM432LXU	I10K 4G LMQ W 10KM LONG WAVE OPTICS	$0.00	41.5%	$0.00	$6,219.72	$4,376.84	N/A	$5,529.00	N/A	$8,707.56	C	CONNECTRIX
ED-10KM432SW	I10K 4G LMQ W SHORT WAVE OPTICS	$0.00	41.5%	$0.00	$3,360.00	$2,352.00	N/A	$3,024.00	N/A	$4,704.00	C	CONNECTRIX
ED-10KM432SWU	I10K 4G LMQ W SHORT WAVE OPTICS	$0.00	41.5%	$0.00	$3,369.60	$2,371.20	N/A	$2,995.00	N/A	$4,717.44	C	CONNECTRIX
ED-10KM-AUT	SANTEGRITY AUTH ED-10000M	$25,400.00	22.5%	$19,685.00	$4,572.00	N/A	N/A	N/A	N/A	$6,400.80	E	CONNECTRIX
ED-10KM-CBLDOM	DOM CABLE MNT PLUG	$0.00	41.5%	$0.00	$16.10	$11.27	N/A	$14.00	N/A	$22.56	C	CONNECTRIX
ED-10KM-CBLINT	INT CABMNT PLUG INSTALLED	$0.00	41.5%	$0.00	$16.10	$11.27	N/A	$14.00	N/A	$22.56	C	CONNECTRIX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ED-10KM-CUP	I10K FICON LIC KEY	$34,700.00	22.5%	$26,892.50	$6,246.00	N/A	N/A	N/A	N/A	$8,744.40	E	CONNECTRIX
ED-10KM-LMPNL	I10K LIM FILLER PANEL	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	$32.00	N/A	$48.96	C	CONNECTRIX
ED-10KM-SMPNL	I10K SWM FILLER PANEL	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	$11.00	N/A	$17.64	C	CONNECTRIX
ED-10KM-SWM	I10k switching module	$0.00	41.5%	$0.00	$1,078.00	$754.60	N/A	$970.00	N/A	$1,509.24	C	CONNECTRIX
ED-10KM-SWX	I10K SWX CARD	$0.00	41.5%	$0.00	$1,078.00	$754.60	N/A	$970.00	N/A	$1,509.24	C	CONNECTRIX
ED-10KM-TRK	ED-10K OPEN TRUNKING LICENSE	$46,500.00	22.5%	$36,037.50	$8,370.00	N/A	N/A	N/A	N/A	$11,718.00	E	CONNECTRIX
ED-12000B-32	32-PORT FIBRE CHANNEL DIRECTOR	$0.00	41.5%	$0.00	$9,450.00	$6,615.00	N/A	$8,505.00	N/A	$13,230.00	C	CONNECTRIX
ED-12000B-32U	32-PORT FIBRE CHANNEL DIRECTOR UPG	$0.00	41.5%	$0.00	$9,687.60	$6,817.20	N/A	$8,611.00	N/A	$13,562.64	C	CONNECTRIX
ED-12000B-64	64-PORT FIBRE CHANNEL DIRECTOR	$0.00	41.5%	$0.00	$10,150.00	$7,105.00	N/A	$9,135.00	N/A	$14,210.04	C	CONNECTRIX
ED-12000B-64U	ED-12000B UPG	$0.00	41.5%	$0.00	$10,881.00	$7,657.00	N/A	$9,672.00	N/A	$15,233.40	C	CONNECTRIX
ED-12000B-CNV	12K/24K - NEMA RACK KIT	$1,745.00	41.5%	$1,020.83	$0.00	$0.00	N/A	$110.00	N/A	$0.00	C	CONNECTRIX
ED-140M	Chassis 0/140 ports FC Director	$0.00	41.5%	$0.00	$2,660.00	$1,862.00	N/A	$2,394.00	N/A	$3,723.96	C	CONNECTRIX
ED-140M-AUT	SANTEGRITY AUTH ED-140M	$0.00	22.5%	$0.00	$2,736.00	N/A	N/A	N/A	N/A	$3,830.40	E	CONNECTRIX
ED-140MCUP	140 PORT DIRECTOR WCUP	$0.00	41.5%	$0.00	$10,556.00	$7,389.20	N/A	$9,500.00	N/A	$14,778.36	C	CONNECTRIX
ED-140MCUP-U	140 PORT DRCTR UPGRADE	$0.00	41.5%	$0.00	$10,586.16	$7,449.52	N/A	$9,410.00	N/A	$14,820.60	C	CONNECTRIX
ED-140M-STG	SANTEGRITY LIC ED140M	$0.00	22.5%	$0.00	$2,718.00	N/A	N/A	N/A	N/A	$3,805.20	E	CONNECTRIX
ED-140M-TRK	OPEN TRNK SW LIC	$0.00	22.5%	$0.00	$5,004.00	N/A	N/A	N/A	N/A	$7,005.60	E	CONNECTRIX
ED-140M-UPG	Chassis 0/140 ports Director UPG	$0.00	41.5%	$0.00	$2,667.60	$1,877.20	N/A	$2,371.00	N/A	$3,734.64	C	CONNECTRIX
ED-24000B	ED-24000B CHASSIS-NO PORT	$0.00	41.5%	$0.00	$2,625.00	$1,837.50	N/A	$2,363.00	N/A	$3,675.00	C	CONNECTRIX
ED-24000B-U	ED-24000B CHASSIS-NO PORT	$0.00	41.5%	$0.00	$3,466.80	$2,439.60	N/A	$3,082.00	N/A	$4,853.52	C	CONNECTRIX
ED-48000B	Chassis 0 Ports director	$0.00	41.5%	$0.00	$3,080.00	$2,156.00	N/A	$2,772.00	N/A	$3,080.00	C	CONNECTRIX
ED-48K-COMB	BRCD CABLE COMB MNGMT TRAY 384 CABLES	$800.00	41.5%	$468.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
ED-6064-UPG	64 Port FICON Dirctr Upgrade	$0.00	41.5%	$0.00	$23,868.00	$16,796.00	N/A	$21,216.00	N/A	$33,415.20	C	CONNECTRIX
ED-64M	64-PORT FC DIRECTOR	$0.00	41.5%	$0.00	$3,164.00	$2,214.80	N/A	$2,848.00	N/A	$4,429.56	C	CONNECTRIX
ED-64M-AUT	SANTEGRITY AUTH ED-64M	$9,100.00	22.5%	$7,052.50	$1,638.00	N/A	N/A	N/A	N/A	$2,293.20	E	CONNECTRIX
ED-64MCUP	64-PT FICON CUP DIRCTOR	$0.00	41.5%	$0.00	$7,280.00	$5,096.00	N/A	$6,552.00	N/A	$10,191.96	C	CONNECTRIX
ED-64MCUP-UPG	64 PRT FICON CUP DRCT UPG	$0.00	41.5%	$0.00	$7,300.80	$5,137.60	N/A	$6,490.00	N/A	$10,221.12	C	CONNECTRIX
ED-64M-FCZ	FICON CUP ZONING ED-64M	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	E	CONNECTRIX
ED-64M-STG	SANTEGRITY LIC ED64M	$9,100.00	22.5%	$7,052.50	$1,638.00	N/A	N/A	N/A	N/A	$2,293.20	E	CONNECTRIX
ED-64M-TRK	OPEN TRNK SW LICENSE	$14,000.00	22.5%	$10,850.00	$2,520.00	N/A	N/A	N/A	N/A	$3,528.00	E	CONNECTRIX
ED-64M-UPG	64-PORT FC DIRECTOR UPG	$0.00	41.5%	$0.00	$3,169.80	$2,230.60	N/A	$2,818.00	N/A	$4,437.72	C	CONNECTRIX
ED-B-PC-AS	BROCADE AS 3112 PWR CORD	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
ED-B-PC-BS	BROCADE BS-1363 PWR CORD	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
ED-B-PC-CEE	BROCADE CEE 7/7 PWR CORD	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
ED-B-PC-IEC	BROCADE IEC60309 PWR CORD	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
ED-CTP2-UPG	2Gb CTP UPG Kit/ED-64M	$0.00	41.5%	$0.00	$1,694.00	$1,185.80	N/A	$1,525.00	N/A	$1,694.00	C	CONNECTRIX
ED-CUPSW-140M	CUP LIC ED140M	$0.00	22.5%	$0.00	$3,222.00	N/A	N/A	N/A	N/A	$3,222.00	E	CONNECTRIX
ED-CUPSW-64M	CUP LIC ED64M	$10,700.00	22.5%	$8,292.50	$1,926.00	N/A	N/A	N/A	N/A	$2,696.40	E	CONNECTRIX
ED-DCX-4S-B	ED-DCX-4S BASE CHASSIS - 0 PORTS	$0.00	41.5%	$0.00	$6,776.00	$4,743.20	N/A	$6,098.00	N/A	$6,776.00	C	CONNECTRIX
ED-DCX8510-4B	ED-8510-4-B BASE CHASSIS; 0 PORTS	$104,800.00	41.5%	$61,308.00	$7,336.00	$5,135.20	N/A	$6,602.00	N/A	$7,336.00	C	CONNECTRIX
ED-DCX8510-8B	ED-8510-8-B BASE CHASSIS; 0 PORTS	$181,800.00	41.5%	$106,353.00	$12,726.00	$8,908.20	N/A	$11,453.00	N/A	$12,726.00	C	CONNECTRIX
ED-DCX-B	BASE DCX CHASSIS W FW OPTIONS 0 PORTS	$0.00	41.5%	$0.00	$11,716.95	$8,201.87	N/A	$10,545.00	N/A	$11,716.95	C	CONNECTRIX
ED-DCX-B-IR	ED-DCX-B INTEGRATED ROUTING LICENSE	$38,810.00	22.5%	$30,077.75	$6,985.80	N/A	N/A	N/A	N/A	$6,985.80	E	CONNECTRIX
ED-MDS-RLKT-AD	ED-XX ADJUSTABLE RAILKIT	$480.00	41.5%	$280.80	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
ED-QPM-04	4Gb 4FC shortwave QPM ED-64/140M	$0.00	41.5%	$0.00	$364.00	$254.80	N/A	$328.00	N/A	$509.64	C	CONNECTRIX
ED-QPM-04-U	4Gb 4FC shortwave QPM ED-64/140M UPG	$0.00	41.5%	$0.00	$367.20	$258.40	N/A	$326.00	N/A	$514.08	C	CONNECTRIX
ED-QPM-L04	4Gb 4FC 4km longwave QPM	$0.00	41.5%	$0.00	$588.00	$411.60	N/A	$529.00	N/A	$823.20	C	CONNECTRIX
ED-QPM-L04-U	4Gb 4FC 4km longwave QPM UPG	$0.00	41.5%	$0.00	$588.60	$414.20	N/A	$523.00	N/A	$824.04	C	CONNECTRIX
ED-QPM-L10	4GB 4FC 10km longwave QPM	$0.00	41.5%	$0.00	$903.00	$632.10	N/A	$813.00	N/A	$1,264.20	C	CONNECTRIX
ED-QPM-L10-U	4GB 4FC 10km longwave QPM UPG	$0.00	41.5%	$0.00	$905.58	$637.26	N/A	$805.00	N/A	$1,267.80	C	CONNECTRIX
ED-UPM-04	2Gb 4 port w/sw optics	$0.00	41.5%	$0.00	$364.00	$254.80	N/A	$328.00	N/A	$509.64	C	CONNECTRIX
ED-UPM-04-UPG	2Gb 4 port w/sw optics UPG	$0.00	41.5%	$0.00	$365.04	$256.88	N/A	$324.00	N/A	$511.08	C	CONNECTRIX
ED-UPMC-04	SHORT WAVE CARD CUP	$0.00	41.5%	$0.00	$602.00	$421.40	N/A	$542.00	N/A	$842.76	C	CONNECTRIX
ED-UPMC-04-U	SHORT WAVE CARD CUP UPGD	$0.00	41.5%	$0.00	$610.20	$429.40	N/A	$542.00	N/A	$854.28	C	CONNECTRIX
ED-UPMC-L10	4 PORT LW 10KM W/CUP	$0.00	41.5%	$0.00	$910.00	$637.00	N/A	$819.00	N/A	$1,274.04	C	CONNECTRIX
ED-UPMC-L10-U	4 PORT LW 10KM W/CUP UPGRADE	$0.00	41.5%	$0.00	$604.80	$425.60	N/A	$538.00	N/A	$846.72	C	CONNECTRIX
ED-UPM-L10	2Gb 4 port w/LW 10K optics	$0.00	41.5%	$0.00	$553.00	$387.10	N/A	$498.00	N/A	$774.24	C	CONNECTRIX
ED-UPM-L10UPG	2Gb 4 port w/LW 10K optics UPG	$0.00	41.5%	$0.00	$554.58	$390.26	N/A	$493.00	N/A	$776.40	C	CONNECTRIX
ED-XPM-01	10Gb 2 port FC card	$0.00	41.5%	$0.00	$826.00	$578.20	N/A	$743.00	N/A	$1,156.44	C	CONNECTRIX
ED-XPM-01-U	10Gb 2 port FC card UPG	$0.00	41.5%	$0.00	$828.36	$582.92	N/A	$736.00	N/A	$1,159.68	C	CONNECTRIX
ED-XPM-L10	10Gb 2 port L/W FC card	$0.00	41.5%	$0.00	$1,253.00	$877.10	N/A	$1,128.00	N/A	$1,754.16	C	CONNECTRIX
ED-XPM-L10-U	10Gb 2 port L/W FC card UPG	$0.00	41.5%	$0.00	$1,256.58	$884.26	N/A	$1,117.00	N/A	$1,759.20	C	CONNECTRIX
EM-1007	CTX MGR VERSION 7	$13,150.00	22.5%	$10,191.25	$2,367.00	N/A	N/A	N/A	N/A	$2,367.00	E	CONNECTRIX
EM-1007-UPG	CTX MGR V 7.X UPGRADE	$13,150.00	22.5%	$10,191.25	$2,367.00	N/A	N/A	N/A	N/A	$2,367.00	E	CONNECTRIX
EM-1009-ENT	CTX MGR ENTERPRISE BASE	$13,300.00	22.5%	$10,307.50	$2,394.00	N/A	N/A	N/A	N/A	$2,394.00	E	CONNECTRIX
EM-1009-STD	CTX MGR STANDARD	$5,100.00	22.5%	$3,952.50	$918.00	N/A	N/A	N/A	N/A	$918.00	E	CONNECTRIX
EM-1010-ENT	CTX MGR 10;X DATACTRED ENTERPRISE	$0.00	22.5%	$0.00	$5,796.00	N/A	N/A	N/A	N/A	$5,796.00	E	CONNECTRIX
EM-1010-PLUS	CTX MGR 10.X DATACTRED - PRO PLUS	$0.00	22.5%	$0.00	$2,538.00	N/A	N/A	N/A	N/A	$2,538.00	E	CONNECTRIX
EM1010PLUSUPG	CTX MGR 10.X CMDCE PRO PLUS TO ENT UPG	$0.00	22.5%	$0.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	E	CONNECTRIX
EM-10KM-ENT	ENTERPRISE OS SW PACKAGED-10000	$108,570.00	22.5%	$84,141.75	$19,542.60	N/A	N/A	N/A	N/A	$27,359.64	E	CONNECTRIX
EM-10KM-FIC	ENTERPRISE FICON SW PACKAGED-10000	$97,800.00	22.5%	$75,795.00	$17,604.00	N/A	N/A	N/A	N/A	$24,645.60	E	CONNECTRIX
EM-10KM-OPT	OPTIMIZER SW PACKAGED-10000	$89,800.00	22.5%	$69,595.00	$16,164.00	N/A	N/A	N/A	N/A	$22,629.60	E	CONNECTRIX
EM-10KM-SEC	SECURITY SW PACKAGED-10000	$54,600.00	22.5%	$42,315.00	$9,828.00	N/A	N/A	N/A	N/A	$13,759.20	E	CONNECTRIX
EM-140M-ENT	ED-140M ENT SW+FW BNDL	$70,300.00	22.5%	$54,482.50	$12,654.00	N/A	N/A	N/A	N/A	$17,715.60	E	CONNECTRIX
EM-140M-FIC	FICON BUNDLE LICENSE ED-140M	$91,350.00	22.5%	$70,796.25	$16,443.00	N/A	N/A	N/A	N/A	$23,020.20	E	CONNECTRIX
EM-140M-OPT	ED-140M OPT SW+FW BNDL	$44,000.00	22.5%	$34,100.00	$7,920.00	N/A	N/A	N/A	N/A	$11,088.00	E	CONNECTRIX
EM-140M-SEC	EM-140M SEC BUNDLE	$35,200.00	22.5%	$27,280.00	$6,336.00	N/A	N/A	N/A	N/A	$8,870.40	E	CONNECTRIX
EM-16M2-ENT	DS-16M2 ENT SW+FW BNDL	$7,400.00	22.5%	$5,735.00	$1,332.00	N/A	N/A	N/A	N/A	$1,864.80	E	CONNECTRIX
EM-16M2-OPT	ED-16M2 OPT SW+FW BNDL	$4,700.00	22.5%	$3,642.50	$846.00	N/A	N/A	N/A	N/A	$1,184.40	E	CONNECTRIX
EM-16M2-SEC	EM-16M2 SEC BNDL	$3,700.00	22.5%	$2,867.50	$666.00	N/A	N/A	N/A	N/A	$932.40	E	CONNECTRIX
EM-24M2-ENT	DS-24M2- ENT SW+FW BNDL	$11,200.00	22.5%	$8,680.00	$2,016.00	N/A	N/A	N/A	N/A	$2,822.40	E	CONNECTRIX
EM-24M2-OPT	EM-24M2-OPT	$7,000.00	22.5%	$5,425.00	$1,260.00	N/A	N/A	N/A	N/A	$1,764.00	E	CONNECTRIX
EM-24M2-SEC	EM-24M2 SEC BNDL	$0.00	22.5%	$0.00	$1,008.00	N/A	N/A	N/A	N/A	$1,411.20	E	CONNECTRIX
EM-32M2-ENT	DS-32M2 ENT SW+FW BNDL	$14,900.00	22.5%	$11,547.50	$2,682.00	N/A	N/A	N/A	N/A	$3,754.80	E	CONNECTRIX
EM-32M2-FIC	FICON BUNDLE LICENSE DS-32M2	$18,990.00	22.5%	$14,717.25	$3,418.20	N/A	N/A	N/A	N/A	$4,785.48	E	CONNECTRIX
EM-32M2-OPT	ED-32M2 OPT SW+FW BNDL	$9,300.00	22.5%	$7,207.50	$1,674.00	N/A	N/A	N/A	N/A	$2,343.60	E	CONNECTRIX
EM-32M2-SEC	EM-32M2 SECY BNDL	$7,400.00	22.5%	$5,735.00	$1,332.00	N/A	N/A	N/A	N/A	$1,864.80	E	CONNECTRIX
EM-4400M-ENT	DS-4400M ENT SW&FW BLD	$11,200.00	22.5%	$8,680.00	$2,016.00	N/A	N/A	N/A	N/A	$2,822.40	E	CONNECTRIX
EM-4400M-OPT	DS-4400M OPT SW+FW BNDL	$7,000.00	22.5%	$5,425.00	$1,260.00	N/A	N/A	N/A	N/A	$1,764.00	E	CONNECTRIX
EM-4400M-SEC	DS-4400M SEC BNDL	$5,600.00	22.5%	$4,340.00	$1,008.00	N/A	N/A	N/A	N/A	$1,411.20	E	CONNECTRIX
EM-4700M-ENT	DS-4700M ENT SW&FW BLD	$14,800.00	22.5%	$11,470.00	$2,664.00	N/A	N/A	N/A	N/A	$3,729.60	E	CONNECTRIX
EM-4700M-FIC	FICON BUNDLE LICENSE ED-140M	$18,990.00	22.5%	$14,717.25	$3,418.20	N/A	N/A	N/A	N/A	$4,785.48	E	CONNECTRIX
EM-4700M-OPT	DS-4700M OPT SW+FW BNDL	$9,300.00	22.5%	$7,207.50	$1,674.00	N/A	N/A	N/A	N/A	$2,343.60	E	CONNECTRIX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
EM-4700M-SEC	DS-4700 SEC BNDL	$7,500.00	22.5%	$5,812.50	$1,350.00	N/A	N/A	N/A	N/A	$1,890.00	E	CONNECTRIX
EM-64M-ENT	ED-64M ENT SW+FW BND	$32,500.00	22.5%	$25,187.50	$5,850.00	N/A	N/A	N/A	N/A	$5,850.00	E	CONNECTRIX
EM-64M-FIC	FICON BUNDLE LICENSE ED-64M	$41,640.00	22.5%	$32,271.00	$7,495.20	N/A	N/A	N/A	N/A	$7,495.20	E	CONNECTRIX
EM-64M-OPT	ED-64M OPTSW+FW BNDL	$20,300.00	22.5%	$15,732.50	$3,654.00	N/A	N/A	N/A	N/A	$3,654.00	E	CONNECTRIX
EM-64M-SEC	EM-64M SECURITY BUNDLE	$16,200.00	22.5%	$12,555.00	$2,916.00	N/A	N/A	N/A	N/A	$2,916.00	E	CONNECTRIX
EM-ADVMOD-256	CTX MGR ADVANCED MODULE - 256 PORTS	$51,500.00	22.5%	$39,912.50	$9,270.00	N/A	N/A	N/A	N/A	$9,270.00	E	CONNECTRIX
EM-ADVMOD-32	CTX MGR ADVANCED MODULE - 32 PORTS	$7,200.00	22.5%	$5,580.00	$1,296.00	N/A	N/A	N/A	N/A	$1,296.00	E	CONNECTRIX
EM-ADVMOD-512	CTX MGR ADVANCED MODULE - 512 PORTS	$97,400.00	22.5%	$75,485.00	$17,532.00	N/A	N/A	N/A	N/A	$17,532.00	E	CONNECTRIX
EM-ADVMOD-64	CTX MGR ADVANCED MODULE - 64 PORTS	$13,600.00	22.5%	$10,540.00	$2,448.00	N/A	N/A	N/A	N/A	$2,448.00	E	CONNECTRIX
EM-ADVSANRTG	CTX MGR ADVANCED SAN ROUTING	$7,400.00	22.5%	$5,735.00	$1,332.00	N/A	N/A	N/A	N/A	$1,332.00	E	CONNECTRIX
EM-CMS-CME-U	CTX MGR ENTERPRISE BASE UPGR	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	E	CONNECTRIX
EM-EVTMGR-512	EVENT MGR LICENSE 512 PORTS P/O CTX MGR	$32,200.00	22.5%	$24,955.00	$5,796.00	N/A	N/A	N/A	N/A	$5,796.00	E	CONNECTRIX
EM-EVTMGR-64	EVENT MGR LICENSE 64 PORTS P/O CTX MGR	$4,700.00	22.5%	$3,642.50	$846.00	N/A	N/A	N/A	N/A	$846.00	E	CONNECTRIX
EM-PRFEVT-512	PERFRMNCE-EVENT 512 PRT BUNDL LICNSE P/O	$96,500.00	22.5%	$74,787.50	$17,370.00	N/A	N/A	N/A	N/A	$17,370.00	E	CONNECTRIX
EM-PRFEVT-64	PERFRMNCE-EVENT 64 PRT BUNDL LICNSE P/O	$14,200.00	22.5%	$11,005.00	$2,556.00	N/A	N/A	N/A	N/A	$2,556.00	E	CONNECTRIX
EM-PRFMON-512	PERF MNTR 512 PORTS	$63,750.00	22.5%	$49,406.25	$11,475.00	N/A	N/A	N/A	N/A	$11,475.00	E	CONNECTRIX
EM-PRFMON-64	PERF MNTR 64 PORTS	$9,350.00	22.5%	$7,246.25	$1,683.00	N/A	N/A	N/A	N/A	$1,683.00	E	CONNECTRIX
EM-SECCTL-512	SANTEG SEC CM 512 PORTS	$60,700.00	22.5%	$47,042.50	$10,926.00	N/A	N/A	N/A	N/A	$10,926.00	E	CONNECTRIX
EM-SECCTL-64	SANTEG SEC CM 64 PORTS	$8,900.00	22.5%	$6,897.50	$1,602.00	N/A	N/A	N/A	N/A	$1,602.00	E	CONNECTRIX
EM-STD-ENT-U	CTX MGR STANDARD TO ENTERPRISE UPGRADE	$8,600.00	22.5%	$6,665.00	$1,548.00	N/A	N/A	N/A	N/A	$1,548.00	E	CONNECTRIX
EM-SVGE-CME-U	SANV ENT/CTX MGR TO CTX MGR ENT UPGR	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	E	CONNECTRIX
EM-SVGE-CMS-U	SANVERGENCE ENT TO CTX MGR STAN UPGR	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	E	CONNECTRIX
EM-SVGS-CMS-U	SANVERGENCE STAND TO CTX MGR STAN UPGR	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	E	CONNECTRIX
ENCSMRTCRDS	ES-5832B + PB-DCX-16EB SMART CARDS10-PK	$393.00	22.5%	$304.58	$19.65	$13.76	N/A	$18.00	N/A	$19.65	E	CONNECTRIX
ES-5832B	ES-5832B 32P ENCRYPT SWITCH BASE 48G EB	$109,900.00	22.5%	$85,172.50	$5,720.00	N/A	N/A	$4,946.00	N/A	$5,720.00	E	CONNECTRIX
ES5832B-48GBW	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE	$93,200.00	22.5%	$72,230.00	$16,776.00	N/A	N/A	N/A	N/A	$16,776.00	E	CONNECTRIX
ES-5832B-AN	ES-5832B ADAPTIVE NETWORKING LICENSE	$8,230.00	22.5%	$6,378.25	$1,481.40	N/A	N/A	N/A	N/A	$1,481.40	E	CONNECTRIX
ES-5832B-ENT	ES-5832B ENTERPRISE SW BUNDLE	$13,400.00	22.5%	$10,385.00	$2,412.00	N/A	N/A	N/A	N/A	$2,412.00	E	CONNECTRIX
ES-5832B-FV	ES-5823B FABRIC VISION LICENSE =MA	$15,720.00	22.5%	$12,183.00	$2,829.60	N/A	N/A	N/A	N/A	$2,829.60	E	CONNECTRIX
ES-5832B-FW	ES-5832B FABRIC WATCH LICENSE	$7,055.00	22.5%	$5,467.63	$1,269.90	N/A	N/A	N/A	N/A	$1,269.90	E	CONNECTRIX
ES-5832B-IR	ES-5832B INTERGRATED ROUTING LICENSE	$24,200.00	22.5%	$18,755.00	$4,356.00	N/A	N/A	N/A	N/A	$4,356.00	E	CONNECTRIX
ES-5832B-PM	ES-5832B PERFORMANCE MONITOR LICENSE	$7,055.00	22.5%	$5,467.63	$1,269.90	N/A	N/A	N/A	N/A	$1,269.90	E	CONNECTRIX
ES-5832B-TR	ES-5832B TRUNKING LICENSE	$8,600.00	22.5%	$6,665.00	$1,548.00	N/A	N/A	N/A	N/A	$1,548.00	E	CONNECTRIX
ES-5832B-XF	ES-5832B EXTENDED FABRIC LICENSE	$5,700.00	22.5%	$4,417.50	$1,026.00	N/A	N/A	N/A	N/A	$1,026.00	E	CONNECTRIX
FX8-24-10GBE	ED-DCX FX8-24 2P 10GBE LICENSE	$30,800.00	22.5%	$23,870.00	$5,544.00	N/A	N/A	N/A	N/A	$5,544.00	E	CONNECTRIX
FX8-24-ADVEXT	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE	$14,100.00	22.5%	$10,927.50	$2,538.00	N/A	N/A	N/A	N/A	$2,538.00	E	CONNECTRIX
INTCABPWRCD-B	C14-TO-C13 1M INTERNAL CAB POWER CORDS-B	$6.00	41.5%	$3.51	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
INTCAB-PWRCRD	C14-TO-C13 1METER INTERNAL CAB PWR CORDS	$6.00	41.5%	$3.51	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-10GE-SFPL	MDS 10GbE LW Switch Optic	$3,230.00	22.5%	$2,503.25	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
MDS-10GE-SFPS	MDS 10GbE SW Switch Optic	$810.00	22.5%	$627.75	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
MDS-10G-LR	10GBASE-LR SFP+ MODULE	$4,900.00	41.5%	$2,866.50	$343.00	$240.10	N/A	$309.00	N/A	$343.00	C	CONNECTRIX
MDS-10G-SR	10GBASE-SR SFP+ MODULE	$1,825.00	41.5%	$1,067.63	$127.75	$89.43	N/A	$115.00	N/A	$127.75	C	CONNECTRIX
MDS-10GX2-LR	MDS 10GB X2 LONG RANGE OPTIC	$0.00	41.5%	$0.00	$889.00	$622.30	N/A	$800.00	N/A	$889.00	C	CONNECTRIX
MDS-10GX2-SR	MDS 10GB X2 SHORT RANGE OPTIC	$0.00	41.5%	$0.00	$322.00	$225.40	N/A	$290.00	N/A	$322.00	C	CONNECTRIX
MDS-16FC-SFPL	MDS 16Gb FC LW Switch Optic	$2,990.00	22.5%	$2,317.25	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
MDS-16FC-SFPS	MDS 16Gb FC SW Switch Optic	$340.00	22.5%	$263.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
MDS-3000W-PSU	3000W Power Supply 9509 Upgrade	$9,200.00	41.5%	$5,382.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-48P-16GFC	MDS 9000 48-Port 16-Gbps FC Module	$93,660.00	41.5%	$54,791.10	$6,556.20	$4,589.34	N/A	$5,901.00	N/A	$6,556.20	C	CONNECTRIX
MDS-48P16GFCU	MDS 9000 48-Port 16-Gbps FC Module UPG	$118,640.00	41.5%	$69,404.40	$6,406.56	$4,508.32	N/A	$5,695.00	N/A	$6,406.56	C	CONNECTRIX
MDS-4G-LR10K	4GB LONG RANGE OPTIC	$1,700.00	41.5%	$994.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-4G-SR	MDS 1/2/4-GBPS FC SHORTWAVE SFP LC	$200.00	41.5%	$117.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-8G-ER	MDS 8G FC EXT Range Direcotr Optic	$9,900.00	41.5%	$5,791.50	$0.00	$0.00	N/A	$624.00	N/A	$0.00	C	CONNECTRIX
MDS-8G-LW	MDS 2/4/8-GBPS FC LONGWAVE SFP LC	$2,700.00	41.5%	$1,579.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-8G-SW	MDS 2/4/8-GBPS FC SHORTWAVE SFP LC	$315.00	41.5%	$184.28	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-9120-00	2Gb 20-port FC Switch	$16,300.00	22.5%	$12,632.50	$815.00	$570.50	N/A	$734.00	N/A	$1,140.96	E	CONNECTRIX
MDS-9120-0D	CL MDS 20PORT SWITCH	$16,300.00	22.5%	$12,632.50	$815.00	$570.50	N/A	$734.00	N/A	$1,140.96	E	CONNECTRIX
MDS-9124	4GB 8-PORT FC SWITCH	$0.00	22.5%	$0.00	$160.00	$112.00	N/A	$144.00	N/A	$160.00	E	CONNECTRIX
MDS-9124-0D	24 PORT 4GB SWITCH W/8 ACTIVE PORTS	$5,200.00	22.5%	$4,030.00	$260.00	$182.00	N/A	$234.00	N/A	$260.00	E	CONNECTRIX
MDS-9124-4GSW	4GB FC SW OPTIC	$825.00	22.5%	$639.38	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
MDS-9124-8	4GB 8-PORT FC OPTIC KIT	$1,900.00	22.5%	$1,472.50	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	CONNECTRIX
MDS-9124-8D	4GB 8-PORT FC OPTIC KIT	$3,000.00	22.5%	$2,325.00	$150.00	$105.00	N/A	$135.00	N/A	$150.00	E	CONNECTRIX
MDS-9134	4 GB 32 FC/2 10GB PORT SWITCH	$0.00	22.5%	$0.00	$675.00	$472.50	N/A	$608.00	N/A	$675.00	E	CONNECTRIX
MDS-9134-2	2-PORT 10GB ACTIVATION LICENSE	$1,600.00	22.5%	$1,240.00	$0.00	N/A	N/A	N/A	N/A	$0.00	E	CONNECTRIX
MDS-9134-4GSW	4GB SHORTWAVE SFP OPTIC	$825.00	22.5%	$639.38	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
MDS-9134-8	8-PORT 4GB ACTIVATION LICENSE	$3,100.00	22.5%	$2,402.50	$0.00	N/A	N/A	N/A	N/A	$0.00	E	CONNECTRIX
MDS-9140-00	2Gb 40-port FC Switch	$30,400.00	22.5%	$23,560.00	$1,520.00	$1,064.00	N/A	$1,368.00	N/A	$2,127.96	E	CONNECTRIX
MDS-9140-0D	CL MDS 40PORT SWITCH	$33,400.00	22.5%	$25,885.00	$1,670.00	$1,169.00	N/A	$1,503.00	N/A	$2,337.96	E	CONNECTRIX
MDS-9148-16	MDS 48PORT 8GB FC SWITCH 16 ACTIVE PORTS	$5,300.00	22.5%	$4,107.50	$265.00	$185.50	N/A	$239.00	N/A	$265.00	E	CONNECTRIX
MDS-9148-32	MDS 48PORT 8GB FC SWITCH 32 ACTIVE PORTS	$12,900.00	22.5%	$9,997.50	$645.00	$451.50	N/A	$581.00	N/A	$645.00	E	CONNECTRIX
MDS-9148-48	MDS 48PORT 8GB FC SWITCH 48 ACTIVE PORTS	$23,900.00	22.5%	$18,522.50	$1,195.00	$836.50	N/A	$1,076.00	N/A	$1,195.00	E	CONNECTRIX
MDS-9148-POD	CISCO 9148 8-PORT POD LICENSE	$6,400.00	22.5%	$4,960.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	CONNECTRIX
MDS-9148S-12	MDS-9148S 16Gb Switch - 12 active ports	$4,580.00	22.5%	$3,549.50	$229.00	$160.30	N/A	$206.00	N/A	$229.00	E	CONNECTRIX
MDS-9148S-POD	Connectrix 9148S 16G FC 12P Upg Lic=MA	$4,500.00	22.5%	$3,487.50	$0.00	N/A	N/A	N/A	N/A	$0.00	E	CONNECTRIX
MDS-9216-00	CISCO DEPARTMENTAL SWITCH	$29,200.00	22.5%	$22,630.00	$1,460.00	$1,022.00	N/A	$1,314.00	N/A	$2,043.96	E	CONNECTRIX
MDS-9216-0D	CL MDS 16PORT SWITCH	$29,200.00	22.5%	$22,630.00	$1,460.00	$1,022.00	N/A	$1,314.00	N/A	$2,043.96	E	CONNECTRIX
MDS-9216A-00	2Gb 16-Port FC Switch	$25,000.00	22.5%	$19,375.00	$1,250.00	$875.00	N/A	$1,125.00	N/A	$1,250.00	E	CONNECTRIX
MDS-9216A-0D	MDS CISCO 9216A SWITCH	$28,600.00	22.5%	$22,165.00	$1,430.00	$1,001.00	N/A	$1,287.00	N/A	$1,430.00	E	CONNECTRIX
MDS-9216I-00	2Gb 14-Port FC+ 2-Port IP Switch	$34,500.00	22.5%	$26,737.50	$1,725.00	$1,207.50	N/A	$1,553.00	N/A	$2,415.00	E	CONNECTRIX
MDS-9216I-0D	14 PT FC - 2 PT IP SWITCH	$38,100.00	22.5%	$29,527.50	$1,905.00	$1,333.50	N/A	$1,715.00	N/A	$2,667.00	E	CONNECTRIX
MDS-9222I	4 GB 18 FC/4 GE PORT SWITCH	$39,100.00	22.5%	$30,302.50	$1,955.00	$1,368.50	N/A	$1,760.00	N/A	$1,955.00	E	CONNECTRIX
MDS-9250I	16Gb, 50-Port 9250i, 20 active ports	$53,900.00	22.5%	$41,772.50	$2,695.00	$1,886.50	N/A	$2,426.00	N/A	$2,695.00	E	CONNECTRIX
MDS-9250I-20	16Gb, 20-Port 9250i port upg license=MA	$15,710.00	22.5%	$12,175.25	$0.00	N/A	N/A	N/A	N/A	$0.00	E	CONNECTRIX
MDS-9250I-IOA	MDS IOA License for 9250i=MA	$47,720.00	22.5%	$36,983.00	$8,589.60	N/A	N/A	N/A	N/A	$8,589.60	E	CONNECTRIX
MDS-92CAB-KIT	SWITCH INSTALL EC-1500	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-9506	Chassis SUP1 no ports Director	$0.00	41.5%	$0.00	$5,054.00	$3,537.80	N/A	$4,549.00	N/A	$7,075.56	C	CONNECTRIX
MDS-9506-V2	Chassis SUP2 no ports Director	$67,800.00	41.5%	$39,663.00	$4,746.00	$3,322.20	N/A	$4,271.00	N/A	$4,746.00	C	CONNECTRIX
MDS-9509	Chassis SUP1 no ports Director	$0.00	41.5%	$0.00	$5,278.00	$3,694.60	N/A	$4,750.00	N/A	$7,389.24	C	CONNECTRIX
MDS-9509-V2	Chassis SUP2 no ports Director	$0.00	41.5%	$0.00	$4,879.00	$3,415.30	N/A	$4,391.00	N/A	$4,879.00	C	CONNECTRIX
MDS-9513	Chassis SUP2 no ports Director	$82,100.00	41.5%	$48,028.50	$5,747.00	$4,022.90	N/A	$5,172.00	N/A	$5,747.00	C	CONNECTRIX
MDS-9513-FAB	MDS 9513 CROSSBAR SWITCHING FABRIC2 MOD	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-9513-FAB2	CISCO MDS 9513 FABRIC2 MODULE	$0.00	41.5%	$0.00	$364.00	$254.80	N/A	$328.00	N/A	$364.00	C	CONNECTRIX
MDS-9513-FAB3	MDS 9513 CROSSBAR SWITCHING FABRIC3	$10,600.00	41.5%	$6,201.00	$742.00	$519.40	N/A	$668.00	N/A	$742.00	C	CONNECTRIX
MDS-95CAB-KIT	DIRECTOR CAB INSTALL KIT	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MDS-9700-AUS	MDS 9700 Power cord Australia	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9700-CAB	MDS 9700 Cabinet Jumper Power Cord	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS9700-CABKIT	MDS-9700 EC-1700-C Adpt Brckts Kit	$140.00	41.5%	$81.90	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-9700-EU	MDS 9700 Power cord Europe	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9700-INT	MDS 9700 Power cord International	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9700-ISR	MDS 9700 Power cord Israel	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9700-KOR	MDS 9700 Power Cord Korea	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9700-NA	MDS 9700 NEMA 5-20 North America/Japan	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9700-SA	MDS 9700 Power cord South Africa	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9700-SW	MDS 9700 Power cord Switzerland	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9700-US1	MDS 9700 NEMA 6-20 United States/Japan	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9700-US2	MDS 9700 NEMA L6-20 United States/Japan	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9706	9706 Chassis w/ Sup1, 4-PS, 3-Fab Mods	$123,120.00	41.5%	$72,025.20	$8,618.40	$6,032.88	N/A	$7,757.00	N/A	$8,618.40	C	CONNECTRIX
MDS-9706-FAB1	MDS 9706 Crossbar	$6,310.00	41.5%	$3,691.35	$441.70	$309.19	N/A	$398.00	N/A	$441.70	C	CONNECTRIX
MDS-9710	Connectrix MDS-9710 Director	$193,340.00	41.5%	$113,103.90	$13,533.80	$9,473.66	N/A	$12,180.00	N/A	$13,533.80	C	CONNECTRIX
MDS-9710-FAB	MDS 9710 Fabric 1 module	$22,880.00	41.5%	$13,384.80	$1,601.60	$1,121.12	N/A	$1,441.00	N/A	$1,601.60	C	CONNECTRIX
MDS-9710-FABU	MDS 9710 Fabric 1 module UPG	$28,980.00	41.5%	$16,953.30	$1,564.92	$1,101.24	N/A	$1,391.00	N/A	$1,564.92	C	CONNECTRIX
MDS-9710-PS	MDS 9710 3K Watt Power Supply	$2,100.00	41.5%	$1,228.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9710-PSU	MDS 9710 3K Watt Power Supply UPG	$2,660.00	41.5%	$1,556.10	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-9Q20-00	4Gb 20-Port FC Switch	$10,800.00	22.5%	$8,370.00	$540.00	$378.00	N/A	$486.00	N/A	$756.00	E	CONNECTRIX
MDS-9Q20-0C	MDS 20-PORT 4GB SWITCH	$10,800.00	22.5%	$8,370.00	$540.00	$378.00	N/A	$486.00	N/A	$756.00	E	CONNECTRIX
MDS-BAFL-KIT	EC-1700-C MDS BAFFLE KIT	$400.00	41.5%	$234.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-CWDM-1470	1470 NM CWDM OPTIC	$6,800.00	41.5%	$3,978.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-CWDM-1490	1490 NM CWDM OPTIC	$6,800.00	41.5%	$3,978.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-CWDM-1510	1510 NM CWDM OPTIC	$6,800.00	41.5%	$3,978.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-CWDM-1530	1530 NM CWDM OPTIC	$6,800.00	41.5%	$3,978.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-CWDM-1550	1550 NM CWDM OPTIC	$6,800.00	41.5%	$3,978.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-CWDM-1570	1570 NM CWDM OPTIC	$6,800.00	41.5%	$3,978.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-CWDM-1590	1590 NM CWDM OPTIC	$6,800.00	41.5%	$3,978.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-CWDM-1610	1610 NM CWDM OPTIC	$6,800.00	41.5%	$3,978.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	C	CONNECTRIX
MDS-DCNM-91	DCNM SAN LICENSE FOR MDS 9100	$7,100.00	22.5%	$5,502.50	$1,278.00	N/A	N/A	$0.00	N/A	$1,278.00	E	CONNECTRIX
MDS-DCNM-92	DCNM SAN LICENSE FOR MDS 9200	$7,100.00	22.5%	$5,502.50	$1,278.00	N/A	N/A	$0.00	N/A	$1,278.00	E	CONNECTRIX
MDS-DCNM-95	DCNM SAN LICENSE FOR MDS 9500	$21,200.00	22.5%	$16,430.00	$3,816.00	N/A	N/A	$0.00	N/A	$3,816.00	E	CONNECTRIX
MDS-DCNM-97	DCNM SAN License for MDS 9700	$21,270.00	22.5%	$16,484.25	$3,828.60	N/A	N/A	N/A	N/A	$3,828.60	E	CONNECTRIX
MDS-ENT-9100	ENTERPRISE LIC KEY 9100	$7,300.00	22.5%	$5,657.50	$1,314.00	N/A	N/A	N/A	N/A	$1,314.00	E	CONNECTRIX
MDS-ENT-9200	ENTERPRISE LIC KEY 9200	$8,100.00	22.5%	$6,277.50	$1,458.00	N/A	N/A	N/A	N/A	$1,458.00	E	CONNECTRIX
MDS-ENT-9500	ENTERPRISE LIC KEY 9500	$27,800.00	22.5%	$21,545.00	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	E	CONNECTRIX
MDS-ENT-97	Enterprise License for MDS 9700	$27,250.00	22.5%	$21,118.75	$4,905.00	N/A	N/A	N/A	N/A	$4,905.00	E	CONNECTRIX
MDS-EXT92-SSN	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	$23,900.00	22.5%	$18,522.50	$4,302.00	N/A	N/A	N/A	N/A	$4,302.00	E	CONNECTRIX
MDS-EXT95-SSN	SAN EXT LIC (1 ENGINE) FOR THE SSN-16 MO	$23,900.00	22.5%	$18,522.50	$4,302.00	N/A	N/A	N/A	N/A	$4,302.00	E	CONNECTRIX
MDS-FCIP2-9200	2 PT FCIP LIC KEY BLADES	$14,100.00	22.5%	$10,927.50	$2,538.00	N/A	N/A	N/A	N/A	$3,553.20	E	CONNECTRIX
MDS-FCIP2-9500	LICENSE KEY FOR 2 PT FCIP	$14,000.00	22.5%	$10,850.00	$2,520.00	N/A	N/A	N/A	N/A	$3,528.00	E	CONNECTRIX
MDS-FCIP4-9200	SAN EXT LIC 4PORT IP 92xx	$10,100.00	22.5%	$7,827.50	$1,818.00	N/A	N/A	N/A	N/A	$1,818.00	E	CONNECTRIX
MDS-FCIP4-9500	SAN EXT LIC 4PORT IP 95xx	$10,800.00	22.5%	$8,370.00	$1,944.00	N/A	N/A	N/A	N/A	$1,944.00	E	CONNECTRIX
MDS-FCIP-9200	SAN EXT LIC 8PORT IP 92xx	$14,500.00	22.5%	$11,237.50	$2,610.00	N/A	N/A	N/A	N/A	$3,654.00	E	CONNECTRIX
MDS-FCIP92-4	MDS 9200 SAN EXT FOR 18/4 MSM M	$15,600.00	22.5%	$12,090.00	$2,808.00	N/A	N/A	N/A	N/A	$2,808.00	E	CONNECTRIX
MDS-FCIP-9500	SAN EXT LIC 8PORT IP 95xx	$14,000.00	22.5%	$10,850.00	$2,520.00	N/A	N/A	N/A	N/A	$3,528.00	E	CONNECTRIX
MDS-FCIP95-4	MDS 9500 SAN EXT FOR ONE 18/4 MSM	$15,600.00	22.5%	$12,090.00	$2,808.00	N/A	N/A	N/A	N/A	$2,808.00	E	CONNECTRIX
MDS-FCOE-8	MDS 9500 10-GBPS 8-PORT FCOE MODULE	$24,600.00	41.5%	$14,391.00	$1,722.00	$1,205.40	N/A	$1,550.00	N/A	$1,722.00	C	CONNECTRIX
MDS-FCOE-8U	CISCO MDS9000 10-GBPS 8-PORT FCOE MODULE	$31,980.00	41.5%	$18,708.30	$1,726.92	$1,215.24	N/A	$1,535.00	N/A	$1,726.92	C	CONNECTRIX
MDS-FCOE-9700	Connectrix 48P 10Gb FCoE Module	$84,800.00	41.5%	$49,608.00	$5,936.00	$4,155.20	N/A	$5,342.00	N/A	$5,936.00	C	CONNECTRIX
MDS-FCOE9700U	Connectrix 48P 10-Gb FCoE Module, UPG	$110,240.00	41.5%	$64,490.40	$5,952.96	$4,189.12	N/A	$5,292.00	N/A	$5,952.96	C	CONNECTRIX
MDS-FLASH-512	512MB FLASH UPGRADE	$3,500.00	41.5%	$2,047.50	$245.00	$171.50	N/A	$221.00	N/A	$245.00	C	CONNECTRIX
MDS-FMS-9100	FABRIC MGR SVR LIC 91xx	$6,800.00	22.5%	$5,270.00	$1,224.00	N/A	N/A	N/A	N/A	$1,224.00	E	CONNECTRIX
MDS-FMS-9200	FABRIC MGR SVR LIC 92xx	$7,100.00	22.5%	$5,502.50	$1,278.00	N/A	N/A	N/A	N/A	$1,278.00	E	CONNECTRIX
MDS-FMS-9500	FABRIC MGR SVR LIC 95xx	$21,200.00	22.5%	$16,430.00	$3,816.00	N/A	N/A	N/A	N/A	$3,816.00	E	CONNECTRIX
MDS-IO92I-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	$55,000.00	22.5%	$42,625.00	$9,900.00	N/A	N/A	N/A	N/A	$9,900.00	E	CONNECTRIX
MDS-IOA92-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	$55,000.00	22.5%	$42,625.00	$9,900.00	N/A	N/A	N/A	N/A	$9,900.00	E	CONNECTRIX
MDS-IOA92-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16	$54,600.00	22.5%	$42,315.00	$9,828.00	N/A	N/A	N/A	N/A	$9,828.00	E	CONNECTRIX
MDS-IOA95-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	$55,000.00	22.5%	$42,625.00	$9,900.00	N/A	N/A	N/A	N/A	$9,900.00	E	CONNECTRIX
MDS-IOA95-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16	$54,600.00	22.5%	$42,315.00	$9,828.00	N/A	N/A	N/A	N/A	$9,828.00	E	CONNECTRIX
MDS-MAIN-9100	MAINFRAME LIC KEY 9100	$12,600.00	22.5%	$9,765.00	$2,268.00	N/A	N/A	N/A	N/A	$2,268.00	E	CONNECTRIX
MDS-MAIN-9200	MAINFRAME LIC KEY 9200	$12,000.00	22.5%	$9,300.00	$2,160.00	N/A	N/A	N/A	N/A	$2,160.00	E	CONNECTRIX
MDS-MAIN-9500	MAINFRAME LIC KEY 9500	$25,000.00	22.5%	$19,375.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	E	CONNECTRIX
MDS-MAIN-9700	Connectrix MDS Mainframe Lic Key 9700=MA	$25,130.00	22.5%	$19,475.75	$4,523.40	N/A	N/A	N/A	N/A	$4,523.40	E	CONNECTRIX
MDS-PBF-12SW	4Gb 12-Port FC Module	$0.00	41.5%	$0.00	$1,876.00	$1,313.20	N/A	$1,688.00	N/A	$1,876.00	C	CONNECTRIX
MDS-PBF-12SWU	4Gb 12-Port FC Module UPG	$0.00	41.5%	$0.00	$1,881.36	$1,323.92	N/A	$1,672.00	N/A	$1,881.36	C	CONNECTRIX
MDS-PBF-16	2Gb 16-Port FC Module	$0.00	41.5%	$0.00	$2,555.00	$1,788.50	N/A	$2,300.00	N/A	$3,576.96	C	CONNECTRIX
MDS-PBF-16LW	2Gb 16-Port FC Module LW	$0.00	41.5%	$0.00	$3,416.00	$2,391.20	N/A	$3,074.00	N/A	$4,782.36	C	CONNECTRIX
MDS-PBF-16U	2Gb 16-Port FC Module UPG	$0.00	41.5%	$0.00	$2,562.30	$1,803.10	N/A	$2,278.00	N/A	$3,587.28	C	CONNECTRIX
MDS-PBF-24-8G	MDS 1/2/4/8-GBPS 24-PORT PERF FC MODULE	$0.00	41.5%	$0.00	$3,402.00	$2,381.40	N/A	$3,062.00	N/A	$3,402.00	C	CONNECTRIX
MDS-PBF24-8GU	MDS 1/2/4/8-GBPS 24-PORT PERF FC MOD UPG	$0.00	41.5%	$0.00	$3,327.48	$2,341.56	N/A	$2,958.00	N/A	$3,327.48	C	CONNECTRIX
MDS-PBF-24LR	24 PORT 4GB LONG RANGE PORT BLADE	$0.00	41.5%	$0.00	$5,446.00	$3,812.20	N/A	$4,901.00	N/A	$5,446.00	C	CONNECTRIX
MDS-PBF-24LRU	24 PORT LW 4GB RANGE BLADE UPG	$0.00	41.5%	$0.00	$5,461.56	$3,843.32	N/A	$4,855.00	N/A	$5,461.56	C	CONNECTRIX
MDS-PBF-24MR	24 PORT 4GB MED-RNGE PORT BLADE	$0.00	41.5%	$0.00	$4,011.00	$2,807.70	N/A	$3,610.00	N/A	$4,011.00	C	CONNECTRIX
MDS-PBF-24MRU	24 PORT 4GB MEDIUM RANGE PORT BLADE UPGR	$0.00	41.5%	$0.00	$4,022.46	$2,830.62	N/A	$3,576.00	N/A	$4,022.46	C	CONNECTRIX
MDS-PBF-24SW	4Gb 24-Port FC Module	$0.00	41.5%	$0.00	$2,835.00	$1,984.50	N/A	$2,552.00	N/A	$2,835.00	C	CONNECTRIX
MDS-PBF-24SWU	4Gb 24-Port FC Module UPG	$0.00	41.5%	$0.00	$2,843.10	$2,000.70	N/A	$2,527.00	N/A	$2,843.10	C	CONNECTRIX
MDS-PBF-32	2Gb 32-Port FC Module	$0.00	41.5%	$0.00	$3,171.00	$2,219.70	N/A	$2,854.00	N/A	$4,439.40	C	CONNECTRIX
MDS-PBF-32U	2Gb 32-Port FC Module UPG	$0.00	41.5%	$0.00	$3,180.06	$2,237.82	N/A	$2,827.00	N/A	$4,452.12	C	CONNECTRIX
MDS-PBF-44-8G	1/2/4/8-GBPS 4/44 HOST FC MODULE	$0.00	41.5%	$0.00	$3,402.00	$2,381.40	N/A	$3,062.00	N/A	$3,402.00	C	CONNECTRIX
MDS-PBF44-8GU	MDS 1/2/4/8-GBPS 4/44 HOST FC MODULE	$0.00	41.5%	$0.00	$3,385.80	$2,382.60	N/A	$3,010.00	N/A	$3,385.80	C	CONNECTRIX
MDS-PBF-48-8G	MDS 1/2/4/8-GBPS 48-PORT PERF FC MODULE	$0.00	41.5%	$0.00	$5,019.00	$3,513.30	N/A	$4,517.00	N/A	$5,019.00	C	CONNECTRIX
MDS-PBF48-8GU	MDS 1/2/4/8-GBPS 48P PERF FC MODULE UPG	$0.00	41.5%	$0.00	$4,989.60	$3,511.20	N/A	$4,435.00	N/A	$4,989.60	C	CONNECTRIX
MDS-PBF-48SW	4Gb 48-Port FC Module UPG	$0.00	41.5%	$0.00	$4,200.00	$2,940.00	N/A	$3,780.00	N/A	$4,200.00	C	CONNECTRIX
MDS-PBF-48SWU	4Gb 48-Port FC Module UPG	$0.00	41.5%	$0.00	$4,212.00	$2,964.00	N/A	$3,744.00	N/A	$4,212.00	C	CONNECTRIX
MDS-PBF-4LR	10Gb 4-Port FC Module LW 10Km	$0.00	41.5%	$0.00	$7,007.00	$4,904.90	N/A	$6,306.00	N/A	$7,007.00	C	CONNECTRIX
MDS-PBF-4LRU	10Gb 4-Port FC Module LW 10Km UPG	$0.00	41.5%	$0.00	$7,027.02	$4,944.94	N/A	$6,246.00	N/A	$7,027.02	C	CONNECTRIX
MDS-PBF-4SR	10Gb 4-Port FC Module SW 500m	$0.00	41.5%	$0.00	$4,782.75	$3,347.93	N/A	$4,304.00	N/A	$4,782.75	C	CONNECTRIX
MDS-PBF-4SRU	10Gb 4-Port FC Module SW 500m UPG	$0.00	41.5%	$0.00	$4,796.44	$3,375.27	N/A	$4,264.00	N/A	$4,796.44	C	CONNECTRIX
MDS-PBF-ADV32	CISCO 32-PORT 8-GBPS FC PORT MODULE	$81,200.00	41.5%	$47,502.00	$5,684.00	$3,978.80	N/A	$5,116.00	N/A	$5,684.00	C	CONNECTRIX
MDS-PBFADV32U	CISCO 32-PORT 8-GBPS FC PORT MOD UPG	$105,560.00	41.5%	$61,752.60	$5,700.24	$4,011.28	N/A	$5,067.00	N/A	$5,700.24	C	CONNECTRIX
MDS-PBF-ADV48	CISCO 48-PORT 8-GBPS FC PORT MODULE	$97,200.00	41.5%	$56,862.00	$6,804.00	$4,762.80	N/A	$6,124.00	N/A	$6,804.00	C	CONNECTRIX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MDS-PBFADV48U	CISCO 48-PORT 8-GBPS FC PORT MOD UPG	$126,360.00	41.5%	$73,920.60	$6,823.44	$4,801.68	N/A	$6,065.00	N/A	$6,823.44	C	CONNECTRIX
MDS-PBFI-1402	2Gb 14-Port FC+ 2-Port IP Module	$0.00	41.5%	$0.00	$3,325.00	$2,327.50	N/A	$2,993.00	N/A	$4,655.04	C	CONNECTRIX
MDS-PBFI-1804	4 GB 18 FC/4 GE PORT MODULE	$52,400.00	41.5%	$30,654.00	$3,668.00	$2,567.60	N/A	$3,301.00	N/A	$3,668.00	C	CONNECTRIX
MDS-PBFI1804U	4 GB 18 FC/4 GE PORT MODULE	$68,120.00	41.5%	$39,850.20	$3,678.48	$2,588.56	N/A	$3,270.00	N/A	$3,678.48	C	CONNECTRIX
MDS-PBI-4	4 PORT IP BLADE MDS	$0.00	41.5%	$0.00	$1,568.00	$1,097.60	N/A	$1,411.00	N/A	$2,195.16	C	CONNECTRIX
MDS-PBI-4U	4 PORT IP BLADE UPGRADE	$0.00	41.5%	$0.00	$1,555.20	$1,094.40	N/A	$1,382.00	N/A	$2,177.28	C	CONNECTRIX
MDS-PBI-8	8-Port IP Module	$0.00	41.5%	$0.00	$2,870.00	$2,009.00	N/A	$2,583.00	N/A	$4,017.96	C	CONNECTRIX
MDS-PBI-8U	8-Port IP Module UPG	$0.00	41.5%	$0.00	$2,878.20	$2,025.40	N/A	$2,558.00	N/A	$4,029.48	C	CONNECTRIX
MDS-PFI-1402U	2Gb 14-Port FC+ 2-Port IP Module UPG	$0.00	41.5%	$0.00	$3,334.50	$2,346.50	N/A	$2,964.00	N/A	$4,668.36	C	CONNECTRIX
MDS-PW19-EU	Qty 2 9506 Power Cord Europe	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW19-INT	Qty 2 9506 Power Cord International	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW19-KR	KOREA POWER CORDS FOR 9506 DIRECTOR	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-PW19-SA	Qty 2 9506 Power Cord South America	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW19-SW	Qty 2 9506 Power Cord Switzerland	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW19-TWST	Qty 2 9506 Twist Lock Power Cord US	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW19-UK	Qty 2 9506 Power Cord UK	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW19-US	Qty 2 9506 Power Cord US	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW2-AUS	CISCO POWER CABLE FOR MDS-9509 AUSTRALIA	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-PW2-CAB	CAB PC DIRECTOR EC-1500	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW2-EU	Qty 2 9509 Power Cord Europe	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW2-INT	Qty 2 9509 Power Cord International	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW2-KR	KOREA POWER CORDS FOR 9509 DIRECTOR	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-PW2-SA	Qty 2 9509 Power Cord South Africa	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW2-SW	Qty 2 9509 Power Cord Switzerland	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW2-TWST	Qty 2 9509 Twist Lock Power Cord US	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW2-US	Qty 2 9509 Power Cord US	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW8-ARGIN	Qty 2 9100 9200 Power Cord Argentina	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW8-AUS	Qty 2 9100 9200 Power Cord Austrailia	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW8-CAB	Qty 2 Cabinet Power Cord	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW8-EU	Qty 2 9100 9200 Power Cord Europe	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW8-ISR	Israel Power Cord for 9200/9100 switch	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	E	CONNECTRIX
MDS-PW8-ITALY	Qty 2 9100 9200 Power Cord Italy	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW8-KR	Qty 2 9100 9200 Power Cord KOREA	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-PW8-SA	Qty 2 9100 9200 Power Cord S Africa	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW8-SW	Qty 2 9100 9200 Power Cord Switzerland	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW8-TW	Qty 2 9100 9200 Power Cord TAIWAN	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-PW8-UK	Qty 2 9216 9120 9124 9140 Power Cord UK	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW8-US	Qty 2 9216 9120 9124 9140 Power Cord US	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	E	CONNECTRIX
MDS-PW9513-AU	CISCO POWER CABLE FOR MDS-9513 AUSTRALIA	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-PW9513-EU	Qty 4 9513 Power Cord Europe	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW9513-INT	Qty 4 9513 Power Cord International	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW9513-ISR	Qty 4 9513 Power Cord Israel	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW9513-KR	KOREA POWER CORDS FOR 9513 DIRECTOR	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-PW9513-SA	Qty 4 9513 Power Cord South Africa	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW9513-SW	Qty 4 9513 Power Cord Switzerland	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PW9513-TWS	Qty 4 9513 Twist Lock Power Cord US/Japn	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-PW9513-US	Qty 4 9513 Power Cord US/Japan	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PWQ-ARGIN	Qty 1 9Q20 & 9124 Power Cord Argintina	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PWQ-AUS	Qty 1 9Q20 & 9124 Power Cord Australia	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PWQ-ITALY	Qty 1 9Q20 & 9124 Power Cord Italy	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PWQ-SA	Qty 1 9Q20 & 9124 Power Cord S Africa	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-PWQ-SW	Qty 1 9Q20 & 9124 Power Cord Switzerland	$0.00	41.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-SC	OPTIONAL SMART CARD FOR SME FEATURE	$470.00	41.5%	$274.95	$0.00	$0.00	N/A	$30.00	N/A	$0.00	C	CONNECTRIX
MDS-SCR	OPTIONAL SMART CARD READER FOR SME	$1,100.00	41.5%	$643.50	$0.00	$0.00	N/A	$69.00	N/A	$0.00	C	CONNECTRIX
MDS-SFP-10GLW	MDS 10-GBPS FIBRE CHANNEL-LONGWAVE; SFP+	$4,900.00	41.5%	$2,866.50	$343.00	$240.10	N/A	$309.00	N/A	$343.00	C	CONNECTRIX
MDS-SFP-10GSW	MDS 10-GBPS FIBRE CHANNEL-SHORTWAVE; SFP	$1,800.00	41.5%	$1,053.00	$126.00	$88.20	N/A	$113.00	N/A	$126.00	C	CONNECTRIX
MDS-SFP-16GLW	MDS 16GB FC LW Optic	$4,560.00	41.5%	$2,667.60	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-SFP-16GSW	MDS 16GB FC SW Optic	$520.00	41.5%	$304.20	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-SFP-8GER	MDS 8G FC EXT Range Switch Optic	$6,500.00	22.5%	$5,037.50	$325.00	$227.50	N/A	$293.00	N/A	$325.00	E	CONNECTRIX
MDS-SFP-8GLW	2/4/8-GBPS FC LONGWAVE SWITCH SFP LC	$1,800.00	22.5%	$1,395.00	$90.00	$63.00	N/A	$81.00	N/A	$90.00	E	CONNECTRIX
MDS-SFP-8GSW	2/4/8-GBPS FC SHORTWAVE SWITCH SFP LC	$210.00	22.5%	$162.75	$10.50	$7.35	N/A	$9.00	N/A	$10.50	E	CONNECTRIX
MDS-SME-9200	MDS 9200 SME LICENSE FOR MDS-	$15,900.00	22.5%	$12,322.50	$2,862.00	N/A	N/A	N/A	N/A	$2,862.00	E	CONNECTRIX
MDS-SME-9200E	SME LIC FOR EXPANSION SLOT IN MDS-9222I	$15,900.00	22.5%	$12,322.50	$2,862.00	N/A	N/A	N/A	N/A	$2,862.00	E	CONNECTRIX
MDS-SME92-SSN	SME LICENSE (1 ENGINE) FOR TH	$17,900.00	22.5%	$13,872.50	$3,222.00	N/A	N/A	N/A	N/A	$3,222.00	E	CONNECTRIX
MDS-SME-9500	DIRECTOR SME LICENSE FOR MDS-PBFI-1804	$15,900.00	22.5%	$12,322.50	$2,862.00	N/A	N/A	N/A	N/A	$2,862.00	E	CONNECTRIX
MDS-SME95-SSN	SME LIC (1 ENGINE) FOR T	$17,900.00	22.5%	$13,872.50	$3,222.00	N/A	N/A	N/A	N/A	$3,222.00	E	CONNECTRIX
MDS-SSE-9200	SOT SOL ENABLER LIC 9200	$0.00	22.5%	$0.00	$3,798.00	N/A	N/A	N/A	N/A	$3,798.00	E	CONNECTRIX
MDS-SSE-9200F	MDS 9200 STORAGE SERVICES ENABLER LICENS	$23,000.00	22.5%	$17,825.00	$4,140.00	N/A	N/A	N/A	N/A	$4,140.00	E	CONNECTRIX
MDS-SSE-9222I	CISCO SSE LICENSE ON MDS 9222I	$0.00	22.5%	$0.00	$5,616.00	N/A	N/A	N/A	N/A	$5,616.00	E	CONNECTRIX
MDS-SSE-92MSM	CISCO SSE LICENSE FOR 18/4 ON MDS 9200	$0.00	22.5%	$0.00	$5,616.00	N/A	N/A	N/A	N/A	$5,616.00	E	CONNECTRIX
MDS-SSE-9500	STOR SOL ENABLR LIC 9500	$0.00	22.5%	$0.00	$4,320.00	N/A	N/A	N/A	N/A	$4,320.00	E	CONNECTRIX
MDS-SSE-9500F	MDS 9500 STORAGE SERVICES ENABLER LICENS	$25,000.00	22.5%	$19,375.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	E	CONNECTRIX
MDS-SSE-95MSM	CISCO SSE LICENSE FOR 18/4 ON MDS 9500	$0.00	22.5%	$0.00	$5,616.00	N/A	N/A	N/A	N/A	$5,616.00	E	CONNECTRIX
MDS-SSM-32	2Gb 32-Port FC Storage Sol Module	$0.00	41.5%	$0.00	$3,808.00	$2,665.60	N/A	$3,427.00	N/A	$3,808.00	C	CONNECTRIX
MDS-SSM-32F	MDS 9000 32-PORT 1 / 2 GBPS FC STORAGE S	$0.00	41.5%	$0.00	$4,060.00	$2,842.00	N/A	$3,654.00	N/A	$4,060.00	C	CONNECTRIX
MDS-SSM-32U	2Gb 32-Port FC Stg Sol Mod UPG	$0.00	41.5%	$0.00	$3,896.10	$2,741.70	N/A	$3,463.00	N/A	$3,896.10	C	CONNECTRIX
MDS-SSM-32UF	SSM UPGRADE BLADE 32 PORT	$0.00	41.5%	$0.00	$5,278.00	$3,694.60	N/A	$4,750.00	N/A	$5,278.00	C	CONNECTRIX
MDS-SSN-16	MDS 16P STORAGE SERVICES NO OPTICS	$64,600.00	41.5%	$37,791.00	$4,522.00	$3,165.40	N/A	$4,070.00	N/A	$4,522.00	C	CONNECTRIX
MDS-SSN-16U	MDS 16P STORAGE SERVICES NO OPTICS UPG	$83,980.00	41.5%	$49,128.30	$5,878.60	$4,115.02	N/A	$5,291.00	N/A	$5,878.60	C	CONNECTRIX
MDS-SUP-V2U	Supervisor2 Card UPG	$48,250.00	41.5%	$28,226.25	$2,605.50	$1,833.50	N/A	$2,316.00	N/A	$2,605.50	C	CONNECTRIX
MDS-TRI-LW	1-Gb Ethernet 2-Gb FC Tri-mode Longwave	$1,700.00	41.5%	$994.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-TRI-SW	1-Gb Ethernet 2-Gb FC Tri-mode Shortwave	$300.00	41.5%	$175.50	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
MDS-TWNX-10M	10G BASE COPPER ACTIVE TWINAX CABLE; 10M	$510.00	41.5%	$298.35	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-TWNX-1M	10G BASE COPPER PASSIVE TWINAX CABLE; 1M	$185.00	41.5%	$108.23	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-TWNX-3M	10G BASE COPPER PASSIVE TWINAX CABLE, 3M	$265.00	41.5%	$155.03	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-TWNX-5M	10G BASE COPPER PASSIVE TWINAX CABLE; 5M	$325.00	41.5%	$190.13	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MDS-TWNX-7M	10G BASE COPPER ACTIVE TWINAX CABLE, 7M	$450.00	41.5%	$263.25	$0.00	$0.00	N/A	N/A	N/A	N/A	C	CONNECTRIX
MP-1620M	1Gb 2 FC 2 GE MP Router	$11,600.00	22.5%	$8,990.00	$580.00	$406.00	N/A	$522.00	N/A	$812.04	E	CONNECTRIX
MP-1620M-0D	MP-1620 GATEWAY W/ISCSI	$14,400.00	22.5%	$11,160.00	$720.00	$504.00	N/A	$648.00	N/A	$1,008.00	E	CONNECTRIX
MP-1620M-EN	ENT EXPANDED FUNCT	$0.00	22.5%	$0.00	$2,700.00	N/A	N/A	N/A	N/A	$3,780.00	E	CONNECTRIX
MP-1620M-EN0D	MP-1620 ENT. SOFTWARE	$15,000.00	22.5%	$11,625.00	$2,700.00	N/A	N/A	N/A	N/A	$3,780.00	E	CONNECTRIX
MP-1620M-IF	IFCP SW MP-1620M	$0.00	22.5%	$0.00	$1,566.00	N/A	N/A	N/A	N/A	$2,192.40	E	CONNECTRIX
MP-1620M-IF0D	MP-1620 IFCP LICENSE	$8,700.00	22.5%	$6,742.50	$1,566.00	N/A	N/A	N/A	N/A	$2,192.40	E	CONNECTRIX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MP-1620M-MG0D	MP-1620 SANVERG SOFTWARE	$6,700.00	22.5%	$5,192.50	$1,206.00	N/A	N/A	N/A	N/A	$1,688.40	E	CONNECTRIX
MP-1620M-MGR	ENT MGR SW MP-1620M	$6,700.00	22.5%	$5,192.50	$1,206.00	N/A	N/A	N/A	N/A	$1,688.40	E	CONNECTRIX
MP-2211	CWDM 1610NM 100K	$43,300.00	22.5%	$33,557.50	$2,165.00	$1,515.50	N/A	$1,949.00	N/A	$2,165.00	E	CONNECTRIX
MP-2212	CWDM 1590NM 100K	$43,300.00	22.5%	$33,557.50	$2,165.00	$1,515.50	N/A	$1,949.00	N/A	$2,165.00	E	CONNECTRIX
MP-2213	CWDM 1570NM 100K	$43,300.00	22.5%	$33,557.50	$2,165.00	$1,515.50	N/A	$1,949.00	N/A	$2,165.00	E	CONNECTRIX
MP-2214	CWDM 1550NM 100K	$43,300.00	22.5%	$33,557.50	$2,165.00	$1,515.50	N/A	$1,949.00	N/A	$2,165.00	E	CONNECTRIX
MP-2640M	2Gb 8 FC 4GE MP Router	$46,100.00	22.5%	$35,727.50	$2,305.00	$1,613.50	N/A	$2,075.00	N/A	$3,227.04	E	CONNECTRIX
MP-2640M-0D	MUT-PROCOL SAN ROUTER CL	$49,100.00	22.5%	$38,052.50	$2,455.00	$1,718.50	N/A	$2,210.00	N/A	$3,437.04	E	CONNECTRIX
MP-7500B	MP-7500B FC/IP SAN ROUTER	$0.00	22.5%	$0.00	$1,945.00	$1,361.50	N/A	$1,751.00	N/A	$1,945.00	E	CONNECTRIX
MP7500B-FCIP	MP-7500B FCIP IPSEC & HW COMPRESSION LIC	$14,500.00	22.5%	$11,237.50	$2,610.00	N/A	N/A	N/A	N/A	$2,610.00	E	CONNECTRIX
MP7500B-FW	MP-7500B FABRIC WATCH LICENSE	$3,900.00	22.5%	$3,022.50	$702.00	N/A	N/A	N/A	N/A	$702.00	E	CONNECTRIX
MP7500B-PM	MP-7500B PERFORMANCE MONITOR LICENSE	$4,400.00	22.5%	$3,410.00	$792.00	N/A	N/A	N/A	N/A	$792.00	E	CONNECTRIX
MP7500B-TR	MP-7500B ISL TRUNKING LICENSE	$5,500.00	22.5%	$4,262.50	$990.00	N/A	N/A	N/A	N/A	$990.00	E	CONNECTRIX
MP7500-CU	MP-7500 FICON CUP	$7,055.00	22.5%	$5,467.63	$1,269.90	N/A	N/A	N/A	N/A	$1,269.90	E	CONNECTRIX
MP-7800B	MP-7800B BASE 4P FC 2P 1GBE MP SWITCH	$13,900.00	22.5%	$10,772.50	$695.00	$486.50	N/A	$626.00	N/A	$695.00	E	CONNECTRIX
MP-7800B-ADVX	MP-7800B ADVANCED EXTENSION LICENSE	$9,505.00	22.5%	$7,366.38	$1,710.90	N/A	N/A	N/A	N/A	$1,710.90	E	CONNECTRIX
MP-7800B-AN	MP-7800B ADAPTIVE NETWORKING LICENSE	$4,215.00	22.5%	$3,266.63	$758.70	N/A	N/A	N/A	N/A	$758.70	E	CONNECTRIX
MP-7800B-ENT	MP-7800B ENTERPRISE SW BUNDLE	$11,565.00	22.5%	$8,962.88	$2,081.70	N/A	N/A	N/A	N/A	$2,081.70	E	CONNECTRIX
MP7800B-ENTFC	MP-7800B ENTERPRISE UPG W/12 8GB FC SFPS	$44,700.00	22.5%	$34,642.50	$2,235.00	$1,564.50	N/A	$2,012.00	N/A	$2,235.00	E	CONNECTRIX
MP-7800B-FIC	MP-7800B FICON CUP LICENSE	$5,195.00	22.5%	$4,026.13	$935.10	N/A	N/A	N/A	N/A	$935.10	E	CONNECTRIX
MP-7800B-FV	MP-7800B FABRIC VISION LICENSE =MA	$5,820.00	22.5%	$4,510.50	$1,047.60	N/A	N/A	N/A	N/A	$1,047.60	E	CONNECTRIX
MP-7800B-FW	MP-7800B FABRIC WATCH LICENSE	$2,550.00	22.5%	$1,976.25	$459.00	N/A	N/A	N/A	N/A	$459.00	E	CONNECTRIX
MP-7800B-IR	MP-7800B INTERGRATED ROUTING LICENSE	$12,350.00	22.5%	$9,571.25	$2,223.00	N/A	N/A	N/A	N/A	$2,223.00	E	CONNECTRIX
MP-7800B-PM	MP-7800B PERFORMANCE MONITOR LICENSE	$2,845.00	22.5%	$2,204.88	$512.10	N/A	N/A	N/A	N/A	$512.10	E	CONNECTRIX
MP-7800B-SAO	MP-7800B SERVER APPLICATION OPTIMIZA LIC	$1,375.00	22.5%	$1,065.63	$247.50	N/A	N/A	N/A	N/A	$247.50	E	CONNECTRIX
MP-7800B-TR	MP-7800B TRUNKING LICENSE	$4,215.00	22.5%	$3,266.63	$758.70	N/A	N/A	N/A	N/A	$758.70	E	CONNECTRIX
MP-7800B-XF	MP-7800B EXTENDED FABRIC LICENSE	$2,845.00	22.5%	$2,204.88	$512.10	N/A	N/A	N/A	N/A	$512.10	E	CONNECTRIX
MP-7840B	MP-7840B Base 24P FC 2P 1GbE MP Switch	$88,650.00	22.5%	$68,703.75	$4,432.50	$3,102.75	N/A	$3,989.00	N/A	$4,432.50	E	CONNECTRIX
MP-7840B-IR	MP-7840B Intergrated Routing Lic=MA	$17,700.00	22.5%	$13,717.50	$3,186.00	N/A	N/A	N/A	N/A	$3,186.00	E	CONNECTRIX
MP-7840B-WU1	MP-7840B Wan Upgrade1 Lic=MA	$36,580.00	22.5%	$28,349.50	$6,584.40	N/A	N/A	N/A	N/A	$6,584.40	E	CONNECTRIX
MP-7840B-WU2	MP-7840B Wan Upgrade2 Lic=MA	$59,030.00	22.5%	$45,748.25	$10,625.40	N/A	N/A	N/A	N/A	$10,625.40	E	CONNECTRIX
MP-8000B	MP-8000B 8FC / 0-24P CEE BASE MP SWITCH	$0.00	22.5%	$0.00	$1,775.00	$1,242.50	N/A	$1,598.00	N/A	$1,775.00	E	CONNECTRIX
MP-8000B-FW	MP-8000B FABRIC WATCH LICENSE	$4,100.00	22.5%	$3,177.50	$738.00	N/A	N/A	N/A	N/A	$738.00	E	CONNECTRIX
MP-8000B-PM	MP-8000B PERFORMANCE MONITOR LICENSE	$4,500.00	22.5%	$3,487.50	$810.00	N/A	N/A	N/A	N/A	$810.00	E	CONNECTRIX
MP-8000B-TR	MP-8000B TRUNKING LICENSE	$5,700.00	22.5%	$4,417.50	$1,026.00	N/A	N/A	N/A	N/A	$1,026.00	E	CONNECTRIX
MP-CWDM-2114	CWDM 8 STARTERPCK 4/100KM	$268,100.00	22.5%	$207,777.50	$13,405.00	$9,383.50	N/A	$12,065.00	N/A	$13,405.00	E	CONNECTRIX
MP-CWDM-2118	CWDM 8 STARTER PAK 8/100K	$441,300.00	22.5%	$342,007.50	$22,065.00	$15,445.50	N/A	$19,859.00	N/A	$22,065.00	E	CONNECTRIX
MP-CWDM-2118S	CWDM-8 SRV KIT 8/100KM	$218,200.00	22.5%	$169,105.00	$0.00	$0.00	N/A	$9,819.00	N/A	$0.00	E	CONNECTRIX
MP-CWDM-2215	SFP PAIR 1530NM DD 100KM	$43,300.00	22.5%	$33,557.50	$2,165.00	$1,515.50	N/A	$1,949.00	N/A	$2,165.00	E	CONNECTRIX
MP-CWDM-2216	SFP PAIR 1510NM DD 100KM	$43,300.00	22.5%	$33,557.50	$2,165.00	$1,515.50	N/A	$1,949.00	N/A	$2,165.00	E	CONNECTRIX
MP-CWDM-2217	SFP PAIR 1490NM DD 100KM	$43,300.00	22.5%	$33,557.50	$2,165.00	$1,515.50	N/A	$1,949.00	N/A	$2,165.00	E	CONNECTRIX
MP-CWDM-2218	SFP PAIR 1470NM DD 100KM	$43,300.00	22.5%	$33,557.50	$2,165.00	$1,515.50	N/A	$1,949.00	N/A	$2,165.00	E	CONNECTRIX
MP-CWDM-2220	PRISM MODULE 1 SLOT PASSI	$45,300.00	22.5%	$35,107.50	$2,265.00	$1,585.50	N/A	$2,039.00	N/A	$2,265.00	E	CONNECTRIX
MP-CWDM-2229	MP-CWDM CARRIER 4 SLOT 1U	$2,100.00	22.5%	$1,627.50	$105.00	$73.50	N/A	$95.00	N/A	$105.00	E	CONNECTRIX
MP-CWDM-2230	CWDM CABLE PAIR MU TO LC	$1,600.00	22.5%	$1,240.00	$80.00	$56.00	N/A	$72.00	N/A	$80.00	E	CONNECTRIX
NEX-5010	NEXUS 5010 1RU CHASSIS STORAGE SERVICES	$0.00	22.5%	$0.00	$1,340.00	N/A	N/A	$1,206.00	N/A	$1,875.96	E	CONNECTRIX
NEX-5020	NEXUS 5020 2RU CHASSIS INCLUDES STORAGE	$0.00	22.5%	$0.00	$6,540.00	N/A	N/A	$2,417.00	N/A	$9,156.00	E	CONNECTRIX
NEX-5K-4E4FC	4-PORT 10GE / 4-PORT FC MODULE	$0.00	22.5%	$0.00	$570.00	N/A	N/A	$257.00	N/A	$798.00	E	CONNECTRIX
NEX-5K-4E4FCU	4-PORT 10GE / 4-PORT FC MODULE	$0.00	22.5%	$0.00	$741.00	N/A	N/A	$333.00	N/A	$1,037.40	E	CONNECTRIX
NEX-5K-4GSW	4GB 4 SW OPTICS	$500.00	22.5%	$387.50	$25.00	N/A	N/A	$23.00	N/A	$35.04	E	CONNECTRIX
NEX-5K-6E	6-PORT 10GB ENET MODULE	$0.00	22.5%	$0.00	$590.00	N/A	N/A	$266.00	N/A	$825.96	E	CONNECTRIX
NEX-5K-6EU	6-PORT 10GB ENET MODULE	$0.00	22.5%	$0.00	$767.00	N/A	N/A	$345.00	N/A	$1,073.76	E	CONNECTRIX
NEX-5K-6FC-8G	NEXUS 5000 6-PORT 8GB FC MODULE	$0.00	22.5%	$0.00	$165.00	N/A	N/A	$149.00	N/A	$231.00	E	CONNECTRIX
NEX-5K-6FC8GU	NEXUS 5000 6-PORT 8GB FC MODULE UPGRADE	$0.00	22.5%	$0.00	$214.50	N/A	N/A	$193.00	N/A	$214.50	E	CONNECTRIX
NEX-5K-8FC	8-PORT 4GB FC MODULE	$0.00	22.5%	$0.00	$175.00	N/A	N/A	$158.00	N/A	$245.04	E	CONNECTRIX
NEX-5K-8FCU	8-PORT 4GB FC MODULE	$0.00	22.5%	$0.00	$286.00	N/A	N/A	$257.00	N/A	$400.44	E	CONNECTRIX
NEX-8G-LW	NEXUS 2/4/8-GBPS FC LONGWAVE SFP LC	$0.00	22.5%	$0.00	$125.00	N/A	N/A	$113.00	N/A	$174.96	E	CONNECTRIX
NEX-8G-SW	NEXUS 2/4/8-GBPS FC SHORTWAVE SFP LC	$0.00	22.5%	$0.00	$10.00	N/A	N/A	$9.00	N/A	$14.04	E	CONNECTRIX
NEX-FMS-5000	NEXUS 5000 FABRIC MANAGER SERVER	$0.00	22.5%	$0.00	$810.00	N/A	N/A	N/A	N/A	$1,134.00	E	CONNECTRIX
NS-CX-ES01	NS-CNX ENCRYPTION SOLUTION	$0.00	22.5%	$0.00	$14,035.00	$9,824.50	N/A	$12,632.00	N/A	$14,035.00	E	CONNECTRIX
PB-12000B-16	16-Port CARD ED-12000B	$0.00	41.5%	$0.00	$2,254.00	$1,577.80	N/A	$2,029.00	N/A	$3,155.64	C	CONNECTRIX
PB-12000B-16U	16-Port CARD ED-12000B	$0.00	41.5%	$0.00	$2,246.40	$1,580.80	N/A	$1,997.00	N/A	$3,144.96	C	CONNECTRIX
PB-24000-16	16-Port CARD ED-24000B	$0.00	41.5%	$0.00	$1,750.00	$1,225.00	N/A	$1,575.00	N/A	$2,450.04	C	CONNECTRIX
PB-24000-16U	2Gb 16 FC port blade/ED-24000B	$0.00	41.5%	$0.00	$1,544.40	$1,086.80	N/A	$1,373.00	N/A	$2,162.16	C	CONNECTRIX
PB-48000B-16	4Gb 16 FC port blade/ED-48000B	$0.00	41.5%	$0.00	$1,722.00	$1,205.40	N/A	$1,550.00	N/A	$1,722.00	C	CONNECTRIX
PB-48000B-16U	4Gb 16 FC port blade/ED-48000B UPG	$0.00	41.5%	$0.00	$1,726.92	$1,215.24	N/A	$1,535.00	N/A	$1,726.92	C	CONNECTRIX
PB-48000B-32	4Gb 32 FC port blade/ED-48000B	$0.00	41.5%	$0.00	$2,926.00	$2,048.20	N/A	$2,633.00	N/A	$2,926.00	C	CONNECTRIX
PB-48000B-32U	4Gb 32 FC port blade/ED-48000B UPG	$0.00	41.5%	$0.00	$2,934.36	$2,064.92	N/A	$2,608.00	N/A	$2,934.36	C	CONNECTRIX
PB-48K-10G-6	10GB 6 FC PORT BLADE/ED-48K	$0.00	41.5%	$0.00	$7,861.70	$5,503.19	N/A	$7,076.00	N/A	$7,861.70	C	CONNECTRIX
PB-48K-10G-6U	10GB 6 FC PORT BLADE/ED-48K-UPG	$0.00	41.5%	$0.00	$8,127.00	$5,719.00	N/A	$7,224.00	N/A	$8,127.00	C	CONNECTRIX
PB-48K-16IP	4GB 8-PORT FC+ 8-PORT IP CARD	$0.00	41.5%	$0.00	$4,613.00	$3,229.10	N/A	$4,152.00	N/A	$4,613.00	C	CONNECTRIX
PB-48K-16IPU	4GB 8-PORT FC+ 8-PORT IP CARD (UPGRADE)	$0.00	41.5%	$0.00	$4,643.73	$3,267.81	N/A	$4,128.00	N/A	$4,643.73	C	CONNECTRIX
PB-48K-18I	BROCADE FC4-18I IP-BLADE	$0.00	41.5%	$0.00	$4,369.75	$3,058.83	N/A	$3,933.00	N/A	$4,369.75	C	CONNECTRIX
PB-48K-18IU	BROCADE FC4-18I IP-BLADE UPGRADE	$0.00	41.5%	$0.00	$4,753.89	$3,345.33	N/A	$4,226.00	N/A	$4,753.89	C	CONNECTRIX
PB-48K-48	4GB 48-PORT FC CARD	$0.00	41.5%	$0.00	$4,452.00	$3,116.40	N/A	$4,007.00	N/A	$4,452.00	C	CONNECTRIX
PB-48K-48U	4GB 48-PORT FC CARD (UPGRADE)	$0.00	41.5%	$0.00	$4,464.99	$3,142.03	N/A	$3,969.00	N/A	$4,464.99	C	CONNECTRIX
PB-48K-AP4-18	AP4-18 ED-48000B APPLICATION BLADE	$0.00	41.5%	$0.00	$6,335.00	$4,434.50	N/A	$5,702.00	N/A	$6,335.00	C	CONNECTRIX
PB48K-AP4-18U	AP4-18 ED-48000B APPLICATION BLADE UPG	$0.00	41.5%	$0.00	$8,235.50	$5,764.85	N/A	$7,412.00	N/A	$8,235.50	C	CONNECTRIX
PB-DCX-16EB	ED-DCX-B 16P ENCRYPTION BLADE	$185,810.00	41.5%	$108,698.85	$13,006.70	$9,104.69	N/A	$11,706.00	N/A	$13,006.70	C	CONNECTRIX
PB-DCX-16EBU	ED-DCX-B 16P ENCRYPTION BLADE UPGRADE	$240,785.00	41.5%	$140,859.23	$16,854.95	$11,798.47	N/A	$15,169.00	N/A	$16,854.95	C	CONNECTRIX
PB-DCX-16P-4G	DCX PORT BLADE 16P 16 4G SFPS	$0.00	41.5%	$0.00	$2,261.00	$1,582.70	N/A	$2,035.00	N/A	$2,261.00	C	CONNECTRIX
PB-DCX-16P4GU	DCX UPGRADE PORT BLADE 16P 16 4G SFPS	$0.00	41.5%	$0.00	$3,122.00	$2,185.40	N/A	$2,810.00	N/A	$3,122.00	C	CONNECTRIX
PB-DCX-16P-8G	DCX PORT BLADE 16P 16 8G SFPS	$31,655.00	41.5%	$18,518.18	$2,215.85	$1,551.10	N/A	$1,994.00	N/A	$2,215.85	C	CONNECTRIX
PB-DCX-16P8GU	DCX UPGRADE PORT BLADE 16P 16 8G SFPS	$41,800.00	41.5%	$24,453.00	$2,926.00	$2,048.20	N/A	$2,633.00	N/A	$2,926.00	C	CONNECTRIX
PB-DCX-16P-E	DCX PORT BLADE 16P 0 SFPS	$29,010.00	41.5%	$16,970.85	$2,030.70	$1,421.49	N/A	$1,828.00	N/A	$2,030.70	C	CONNECTRIX
PB-DCX-24FCOE	ED-DCX-B 24P FCOE BLADE	$105,100.00	41.5%	$61,483.50	$7,357.00	$5,149.90	N/A	$6,621.00	N/A	$7,357.00	C	CONNECTRIX
PB-DCX24FCOEU	ED-DCX-B 24P FCOE BLADE UPGRADE	$139,375.00	41.5%	$81,534.38	$9,756.25	$6,829.38	N/A	$8,781.00	N/A	$9,756.25	C	CONNECTRIX
PB-DCX-32P16G	DCX PORT BLADE 32P 32 16G SFPS	$82,600.00	41.5%	$48,321.00	$5,782.00	$4,047.40	N/A	$5,204.00	N/A	$5,782.00	C	CONNECTRIX
PB-DCX32P16GE	DCX 16G PORT BLADE 32P 0 SFPS	$64,100.00	41.5%	$37,498.50	$4,487.00	$3,140.90	N/A	$4,038.00	N/A	$4,487.00	C	CONNECTRIX
PBDCX32P16GEU	DCX 16G PORT BLADE 32P 0 SFPS UPG	$83,330.00	41.5%	$48,748.05	$4,499.82	$3,166.54	N/A	$4,000.00	N/A	$4,499.82	C	CONNECTRIX
PB-DCX32P16GU	DCX UPGRADE PORT BLADE 32P 32 16G SFPS	$109,590.00	41.5%	$64,110.15	$7,671.30	$5,369.91	N/A	$6,904.00	N/A	$7,671.30	C	CONNECTRIX
PB-DCX-32P-4G	DCX PORT BLADE 32P 32 4G SFPS	$0.00	41.5%	$0.00	$3,892.00	$2,724.40	N/A	$3,503.00	N/A	$3,892.00	C	CONNECTRIX
PB-DCX-32P4GU	DCX UPGRADE PORT BLADE 32P 32 4G SFPS	$0.00	41.5%	$0.00	$5,369.00	$3,758.30	N/A	$4,832.00	N/A	$5,369.00	C	CONNECTRIX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PB-DCX-32P-8G	DCX PORT BLADE 32P 32 8G SFPS	$53,510.00	41.5%	$31,303.35	$3,745.70	$2,621.99	N/A	$3,371.00	N/A	$3,745.70	C	CONNECTRIX
PB-DCX-32P8GM	X8510 8G MAX 32P BLADE W/ 32 8G SFPS	$0.00	41.5%	$0.00	$3,892.00	$2,724.40	N/A	$3,503.00	N/A	$3,892.00	C	CONNECTRIX
PB-DCX32P8GME	DCX8510 8G MAX 32P BLADE W/ 0 SFPS	$0.00	41.5%	$0.00	$3,514.00	$2,459.80	N/A	$3,163.00	N/A	$3,514.00	C	CONNECTRIX
PB-DCX32P8GMU	DCX UPG 8G MAX 32P BLADE W/ 32 8G SFPS	$0.00	41.5%	$0.00	$5,059.60	$3,541.72	N/A	$4,554.00	N/A	$5,059.60	C	CONNECTRIX
PB-DCX-32P8GU	DCX UPGRADE PORT BLADE 32P 32 8G SFPS	$70,700.00	41.5%	$41,359.50	$4,949.00	$3,464.30	N/A	$4,454.00	N/A	$4,949.00	C	CONNECTRIX
PB-DCX-32P-E	DCX PORT BLADE 32P 0 SFPS	$49,195.00	41.5%	$28,779.08	$3,443.65	$2,410.56	N/A	$3,099.00	N/A	$3,443.65	C	CONNECTRIX
PB-DCX-48P16G	DCX PORT BLADE 48P 48 16G SFPS	$115,800.00	41.5%	$67,743.00	$8,106.00	$5,674.20	N/A	$7,295.00	N/A	$8,106.00	C	CONNECTRIX
PB-DCX48P16GE	DCX 16G PORT BLADE 48P 0 SFPS	$89,200.00	41.5%	$52,182.00	$6,244.00	$4,370.80	N/A	$5,620.00	N/A	$6,244.00	C	CONNECTRIX
PBDCX48P16GEU	DCX 16G PORT BLADE 48P 0 SFPS UPG	$115,960.00	41.5%	$67,836.60	$6,261.84	$4,406.48	N/A	$5,566.00	N/A	$6,261.84	C	CONNECTRIX
PB-DCX48P16GU	DCX UPGRADE PORT BLADE 48P 48 16G SFPS	$153,530.00	41.5%	$89,815.05	$10,747.10	$7,522.97	N/A	$9,672.00	N/A	$10,747.10	C	CONNECTRIX
PB-DCX-48P-4G	DCX PORT BLADE 48P 48 4G SFPS	$0.00	41.5%	$0.00	$5,453.00	$3,817.10	N/A	$4,908.00	N/A	$5,453.00	C	CONNECTRIX
PB-DCX-48P4GU	DCX UPGRADE PORT BLADE 48P 48 4G SFPS	$0.00	41.5%	$0.00	$7,525.00	$5,267.50	N/A	$6,773.00	N/A	$7,525.00	C	CONNECTRIX
PB-DCX-48P-8G	DCX PORT BLADE 48P 48 8G SFPS	$74,970.00	41.5%	$43,857.45	$5,247.90	$3,673.53	N/A	$4,723.00	N/A	$5,247.90	C	CONNECTRIX
PB-DCX-48P8GM	DCX8510 8G MAX 48P BLADE W/ 48 8G SFPS	$0.00	41.5%	$0.00	$5,453.00	$3,817.10	N/A	$4,908.00	N/A	$5,453.00	C	CONNECTRIX
PB-DCX48P8GME	DCX8510 8G MAX 48P BLADE W/ 0 SFPS	$0.00	41.5%	$0.00	$4,886.00	$3,420.20	N/A	$4,397.00	N/A	$4,886.00	C	CONNECTRIX
PB-DCX48P8GMU	DCX UPG 8G MAX 48P BLADE W/ 48 8G SFPS	$0.00	41.5%	$0.00	$7,088.90	$4,962.23	N/A	$6,380.00	N/A	$7,088.90	C	CONNECTRIX
PB-DCX-48P8GU	DCX UPGRADE PORT BLADE 48P 48 8G SFPS	$99,100.00	41.5%	$57,973.50	$6,937.00	$4,855.90	N/A	$6,243.00	N/A	$6,937.00	C	CONNECTRIX
PB-DCX-48P-E	DCX PORT BLADE 48P 0 SFPS	$68,405.00	41.5%	$40,016.93	$4,788.35	$3,351.85	N/A	$4,310.00	N/A	$4,788.35	C	CONNECTRIX
PBDCX-64P-16G	DCX8510 16G 64P PORT BLADE 16-QSFPS	$153,300.00	41.5%	$89,680.50	$10,731.00	$7,511.70	N/A	$9,658.00	N/A	$10,731.00	C	CONNECTRIX
PBDCX-64P16GU	DCX8510 16G 64P UPG PORT BLADE 16-QSFPS	$199,290.00	41.5%	$116,584.65	$10,761.66	$7,573.02	N/A	$9,566.00	N/A	$10,761.66	C	CONNECTRIX
PB-DCX-64P-8G	DCX PORT BLADE 64P 64 8G MSFPS	$101,700.00	41.5%	$59,494.50	$7,119.00	$4,983.30	N/A	$6,407.00	N/A	$7,119.00	C	CONNECTRIX
PB-DCX-64P8GU	DCX UPGRADE PORT BLADE 64P 64 8G MSFPS	$137,540.00	41.5%	$80,460.90	$9,627.80	$6,739.46	N/A	$8,665.00	N/A	$9,627.80	C	CONNECTRIX
PB-DCX-FX8-24	ED-DCX-B FX8-24 FCIP BLADE	$109,660.00	41.5%	$64,151.10	$7,676.20	$5,373.34	N/A	$6,909.00	N/A	$7,676.20	C	CONNECTRIX
PB-DCXFX8-24U	ED-DCX-B FX8-24 FCIP BLADE UPGRADE	$142,000.00	41.5%	$83,070.00	$9,940.00	$6,958.00	N/A	$8,946.00	N/A	$9,940.00	C	CONNECTRIX
PM-4400M	DS-4400M ELEMENT MANAGER	$0.00	22.5%	$0.00	$450.00	N/A	N/A	N/A	N/A	$630.00	E	CONNECTRIX
PM-4400MC	DS-4400M ELEMENT MANAGER	$2,500.00	22.5%	$1,937.50	$450.00	N/A	N/A	N/A	N/A	$630.00	E	CONNECTRIX
PM-4700M	DS-4700M ELEMENT MANAGER	$4,950.00	22.5%	$3,836.25	$891.00	N/A	N/A	N/A	N/A	$1,247.40	E	CONNECTRIX
PM-4700MC	DS-4700M ELEMENT MANAGER	$5,000.00	22.5%	$3,875.00	$900.00	N/A	N/A	N/A	N/A	$1,260.00	E	CONNECTRIX
PM-DS16	PRODUCT MGR SW FOR DS-16M	$2,900.00	22.5%	$2,247.50	$522.00	N/A	N/A	N/A	N/A	$522.00	E	CONNECTRIX
PM-DS16M	PROD MGR SW LIC DS16M	$2,900.00	22.5%	$2,247.50	$522.00	N/A	N/A	N/A	N/A	$730.80	E	CONNECTRIX
PM-DS24M	PRODUCT MANAGER - DS-24M2	$0.00	22.5%	$0.00	$576.00	N/A	N/A	N/A	N/A	$806.40	E	CONNECTRIX
PM-DS32	PRODUCT MGR SW FOR DS32M	$3,400.00	22.5%	$2,635.00	$612.00	N/A	N/A	N/A	N/A	$612.00	E	CONNECTRIX
PM-DS32M	PROD MNGR SW LIC DS32M	$0.00	22.5%	$0.00	$612.00	N/A	N/A	N/A	N/A	$856.80	E	CONNECTRIX
PM-ED140M	PRODUCT MGR FOR ED-140M	$0.00	22.5%	$0.00	$2,403.00	N/A	N/A	N/A	N/A	$3,364.20	E	CONNECTRIX
PM-ED6064	PRODUCT MNGR FOR ED-6064	$9,180.00	22.5%	$7,114.50	$1,652.40	N/A	N/A	N/A	N/A	$2,313.36	E	CONNECTRIX
PM-ED64M	PROD MGR SW LIC ED64M	$0.00	22.5%	$0.00	$1,193.40	N/A	N/A	N/A	N/A	$1,670.76	E	CONNECTRIX
PWRC-DCX-AU	DCX AUSTRALIA/NZ 250V PWR CRD KIT - 2PER	$400.00	41.5%	$234.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
PWRC-DCX-EU	DCX EU CEE7/7 PWR CRD KIT - 2PER	$400.00	41.5%	$234.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
PWRC-DCX-NA	DCX NORTHAM 250V PWR CRD KIT - 2PER	$400.00	41.5%	$234.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
PWRC-DCX-NALV	DCX NORTHAM 110V PWR CRD KIT - 2PER	$400.00	41.5%	$234.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
PWRC-DCX-OT	DCX NON-EU 230V PWR CRD KIT - 2PER	$400.00	41.5%	$234.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	C	CONNECTRIX
RKM-SWITCH18	RKM LICENSE UP TO 18 ENCRYPTED PORTS	$0.00	22.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	E	CONNECTRIX
RKM-SWITCH4	RKM LIC 1-4 ENCRYPT DEVICES 1PER DEV	$13,000.00	22.5%	$10,075.00	$2,340.00	N/A	N/A	N/A	N/A	$2,340.00	E	CONNECTRIX
RKM-SWITCH5	RKM LIC 5-99 ENCRYPT DEVICES 1PER DEV	$15,000.00	22.5%	$11,625.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	E	CONNECTRIX
RKM-SWITCH54	RKM LICENSE UP TO 54 ENCRYPTED PORTS	$0.00	22.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	E	CONNECTRIX
RKM-SWITCH55	RKM LICENSE UNLIMITED PORTS	$0.00	22.5%	$0.00	$7,200.00	N/A	N/A	N/A	N/A	$7,200.00	E	CONNECTRIX
SP-1004	SRVCE PROCSSR FOR EC1200	$0.00	41.5%	$0.00	$714.00	$499.80	N/A	$643.00	N/A	$999.60	C	CONNECTRIX
SP-1010	CTX SRVC PROCSR-1U SRVR	$0.00	41.5%	$0.00	$952.00	$666.40	N/A	$857.00	N/A	$1,332.84	C	CONNECTRIX
SP-1020	CTX SERVICE PROCESSOR WINDOWS 2003	$0.00	41.5%	$0.00	$938.00	$656.60	N/A	$844.00	N/A	$938.00	C	CONNECTRIX
SP-HUB-ETH	CONNECTRIX ETHERNET HUB	$1,300.00	41.5%	$760.50	$91.00	$63.70	N/A	$82.00	N/A	$91.00	C	CONNECTRIX
SP-KVM	CTX KVM UNIT	$0.00	41.5%	$0.00	$426.30	$298.41	N/A	$384.00	N/A	$426.30	C	CONNECTRIX
SW-12000B-CU	FICON/CUP - SW12000B	$0.00	22.5%	$0.00	$3,690.00	N/A	N/A	N/A	N/A	$5,166.00	E	CONNECTRIX
SW-12000B-ENT	ENT SFT BUNDLE ED-12000B	$31,500.00	22.5%	$24,412.50	$5,670.00	N/A	N/A	N/A	N/A	$7,938.00	E	CONNECTRIX
SW-12000B-FW	FABRIC WATCH ED-12000B	$17,000.00	22.5%	$13,175.00	$3,060.00	N/A	N/A	N/A	N/A	$4,284.00	E	CONNECTRIX
SW-12000B-PM	PERF MONITOR ED-12000B	$0.00	22.5%	$0.00	$3,402.00	N/A	N/A	N/A	N/A	$4,762.80	E	CONNECTRIX
SW-12000B-TR	TRUNKING ED-12000B	$0.00	22.5%	$0.00	$4,248.00	N/A	N/A	N/A	N/A	$5,947.20	E	CONNECTRIX
SW-12000B-XF	EXT FABRIC LIC ED-12000B	$0.00	22.5%	$0.00	$3,402.00	N/A	N/A	N/A	N/A	$4,762.80	E	CONNECTRIX
SW-24000B-CU	FICON/CUP - SW24000B	$0.00	22.5%	$0.00	$3,690.00	N/A	N/A	N/A	N/A	$5,166.00	E	CONNECTRIX
SW-24000B-ENT	ENT BNDL FOR ED-24000B	$31,500.00	22.5%	$24,412.50	$5,670.00	N/A	N/A	N/A	N/A	$7,938.00	E	CONNECTRIX
SW-24000B-FW	FABRIC WATCH FOR ED-24000	$0.00	22.5%	$0.00	$3,060.00	N/A	N/A	N/A	N/A	$4,284.00	E	CONNECTRIX
SW-24000B-PM	PERF MONITOR FOR ED-24000	$18,900.00	22.5%	$14,647.50	$3,402.00	N/A	N/A	N/A	N/A	$4,762.80	E	CONNECTRIX
SW-24000B-TR	TRUNKING FOR ED-24000B	$0.00	22.5%	$0.00	$4,248.00	N/A	N/A	N/A	N/A	$5,947.20	E	CONNECTRIX
SW-24000B-XF	EXT FABRIC FOR ED-24000B	$0.00	22.5%	$0.00	$3,402.00	N/A	N/A	N/A	N/A	$4,762.80	E	CONNECTRIX
SW-48000B-CU	FICON CUP-ED-48000B	$29,400.00	22.5%	$22,785.00	$5,292.00	N/A	N/A	N/A	N/A	$5,292.00	E	CONNECTRIX
SW-48000B-ENT	ENT SW BNDL FOR ED-48000B	$45,200.00	22.5%	$35,030.00	$8,136.00	N/A	N/A	N/A	N/A	$8,136.00	E	CONNECTRIX
SW-48000B-FW	FAB WATCH FOR ED-48000B	$24,400.00	22.5%	$18,910.00	$4,392.00	N/A	N/A	N/A	N/A	$4,392.00	E	CONNECTRIX
SW-48000B-IP	FCIP LICENSE FOR THE 18I BLADE	$24,400.00	22.5%	$18,910.00	$4,392.00	N/A	N/A	N/A	N/A	$4,392.00	E	CONNECTRIX
SW-48000B-PM	PERF MONITOR ED-48000B	$27,100.00	22.5%	$21,002.50	$4,878.00	N/A	N/A	N/A	N/A	$4,878.00	E	CONNECTRIX
SW-48000B-TR	TRUNKING FOR ED-48000B	$33,900.00	22.5%	$26,272.50	$6,102.00	N/A	N/A	N/A	N/A	$6,102.00	E	CONNECTRIX
SW-48000B-XF	EXT FABRIC FOR ED-48000B	$27,100.00	22.5%	$21,002.50	$4,878.00	N/A	N/A	N/A	N/A	$4,878.00	E	CONNECTRIX
SW-48K-IPS	IPSEC ENCRYPTION SERVICES LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	CONNECTRIX
456-002-655	KOFAX SOFTWARE UPGRADE V5 TO V7	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-002-891	DISKXTENDER FOR WINDOWS 100GB CP	$0.00	30.5%	$0.00	$206.77	$188.79	$161.82	N/A	N/A	$206.77	D3	CONTENT MANAGEMENT
456-002-892	DISKXTENDER FOR WINDOWS 500GB CP	$0.00	30.5%	$0.00	$620.77	$566.79	$485.82	N/A	N/A	$620.77	D3	CONTENT MANAGEMENT
456-002-893	DISKXTENDER FOR WINDOWS 1TB CP	$0.00	30.5%	$0.00	$1,034.77	$944.79	$809.82	N/A	N/A	$1,034.77	D3	CONTENT MANAGEMENT
456-002-894	DISKXTENDER FOR WINDOWS 2TB CP	$0.00	30.5%	$0.00	$1,862.77	$1,700.79	$1,457.82	N/A	N/A	$1,862.77	D3	CONTENT MANAGEMENT
456-002-895	DISKXTENDER FOR WINDOWS 5TB CP	$0.00	30.5%	$0.00	$4,139.77	$3,779.79	$3,239.82	N/A	N/A	$4,139.77	D3	CONTENT MANAGEMENT
456-002-896	DISKXTENDER FOR WINDOWS 10TB CP	$0.00	30.5%	$0.00	$7,451.77	$6,803.79	$5,831.82	N/A	N/A	$7,451.77	D3	CONTENT MANAGEMENT
456-002-897	DISKXTENDER FOR WINDOWS 15TB CP	$0.00	30.5%	$0.00	$9,383.77	$8,567.79	$7,343.82	N/A	N/A	$9,383.77	D3	CONTENT MANAGEMENT
456-002-898	DISKXTENDER FOR WINDOWS 20TB CP	$0.00	30.5%	$0.00	$10,487.77	$9,575.79	$8,207.82	N/A	N/A	$10,487.77	D3	CONTENT MANAGEMENT
456-002-899	DISKXTENDER FOR WINDOWS 32TB CP	$0.00	30.5%	$0.00	$11,476.77	$10,478.79	$8,981.82	N/A	N/A	$11,476.77	D3	CONTENT MANAGEMENT
456-002-900	DISKXTENDER FOR WINDOWS 64TB CP	$0.00	30.5%	$0.00	$12,534.77	$11,444.79	$9,809.82	N/A	N/A	$12,534.77	D3	CONTENT MANAGEMENT
456-002-901	DISKXTENDER FOR WINDOWS 100TB CP	$0.00	30.5%	$0.00	$19,572.77	$17,870.79	$15,317.82	N/A	N/A	$19,572.77	D3	CONTENT MANAGEMENT
456-002-902	DISKXTENDER FOR WINDOWS 200TB CP	$0.00	30.5%	$0.00	$23,482.77	$21,440.79	$18,377.82	N/A	N/A	$23,482.77	D3	CONTENT MANAGEMENT
456-002-903	DISKXTENDER FOR WINDOWS 300TB CP	$0.00	30.5%	$0.00	$27,139.77	$24,779.79	$21,239.82	N/A	N/A	$27,139.77	D3	CONTENT MANAGEMENT
456-002-904	DISKXTENDER FOR WINDOWS 400TB CP	$0.00	30.5%	$0.00	$27,967.77	$25,535.79	$21,887.82	N/A	N/A	$27,967.77	D3	CONTENT MANAGEMENT
456-002-905	DISKXTENDER FOR WINDOWS 500TB CP	$0.00	30.5%	$0.00	$32,866.77	$30,008.79	$25,721.82	N/A	N/A	$32,866.77	D3	CONTENT MANAGEMENT
456-002-906	DISKXTENDER FOR WINDOWS 600TB CP	$0.00	30.5%	$0.00	$36,523.77	$33,347.79	$28,583.82	N/A	N/A	$36,523.77	D3	CONTENT MANAGEMENT
456-002-907	DISKXTENDER FOR WINDOWS 700TB CP	$0.00	30.5%	$0.00	$43,032.77	$39,290.79	$33,677.82	N/A	N/A	$43,032.77	D3	CONTENT MANAGEMENT
456-002-908	DISKXTENDER FOR WINDOWS 800TB CP	$0.00	30.5%	$0.00	$45,654.77	$41,684.79	$35,729.82	N/A	N/A	$45,654.77	D3	CONTENT MANAGEMENT
456-002-909	DISKXTENDER FOR WINDOWS 900TB CP	$0.00	30.5%	$0.00	$48,253.77	$44,057.79	$37,763.82	N/A	N/A	$48,253.77	D3	CONTENT MANAGEMENT
456-002-910	DISKXTENDER FOR WINDOWS 1PB CP	$0.00	30.5%	$0.00	$52,163.77	$47,627.79	$40,823.82	N/A	N/A	$52,163.77	D3	CONTENT MANAGEMENT
456-002-911	DISKXTENDER FOR WINDOWS FILE SYS MGR SVR	$0.00	30.5%	$0.00	$1,310.77	$1,196.79	$1,025.82	N/A	N/A	$1,310.77	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-002-913	DSKXTNDR WIN FILE SYS MGR CLUSTER	$0.00	30.5%	$0.00	$666.77	$608.79	$521.82	N/A	N/A	$666.77	D3	CONTENT MANAGEMENT
456-002-917	APPLICATIONXTENDER API SERVICES ST	$0.00	30.5%	$0.00	$2,099.79	$1,799.82	N/A	N/A	N/A	$2,099.79	D3	CONTENT MANAGEMENT
456-002-918	APPX-ECOPY SHARESCN OP 3.0 CONNECTOR	$0.00	30.5%	$0.00	$250.95	$215.10	N/A	N/A	N/A	$250.95	D3	CONTENT MANAGEMENT
456-002-920	APPXTNDR WORKFLOW ACCOUNTS PAYABLE ST	$0.00	30.5%	$0.00	$3,149.79	$2,699.82	N/A	N/A	N/A	$3,149.79	D3	CONTENT MANAGEMENT
456-002-921	ARCGIS FOR APPLICATIONXTENDER	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-002-922	SAP FOR APPLICATIONXTENDER	$0.00	30.5%	$0.00	$10,499.79	$8,999.82	N/A	N/A	N/A	$10,499.79	D3	CONTENT MANAGEMENT
456-002-929	RECORDS MGR-APPXTENDER DEVELOPER LICENSE	$0.00	30.5%	$0.00	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-002-930	ADDL RECORDS MGR ADMINISTRATOR CLNT CON	$0.00	30.5%	$0.00	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-002-931	APPX MDA DIST DB REINTGRTN SVR SVR CNTN	$0.00	30.5%	$0.00	$524.79	$449.82	N/A	N/A	N/A	$524.79	D3	CONTENT MANAGEMENT
456-002-932	APPX MDA DIST DB REINTGRTN WKSTN SVR CON	$0.00	30.5%	$0.00	$209.79	$179.82	N/A	N/A	N/A	$209.79	D3	CONTENT MANAGEMENT
456-002-933	APPX MEDIA DIST VIEWER SVR CC (1) ST	$0.00	30.5%	$0.00	$125.79	$107.82	N/A	N/A	N/A	$125.79	D3	CONTENT MANAGEMENT
456-002-934	APPX MEDIA DIST VIEWER SVR CC (3) ST	$0.00	30.5%	$0.00	$335.79	$287.82	N/A	N/A	N/A	$335.79	D3	CONTENT MANAGEMENT
456-002-935	APPX MEDIA DIST VIEWER SVR CC (5) ST	$0.00	30.5%	$0.00	$545.79	$467.82	N/A	N/A	N/A	$545.79	D3	CONTENT MANAGEMENT
456-002-936	APPX MEDIA DIST VIEWER SVR CC (10) ST	$0.00	30.5%	$0.00	$923.79	$791.82	N/A	N/A	N/A	$923.79	D3	CONTENT MANAGEMENT
456-002-937	APPX MEDIA DIST VIEWER SVR CC (25) ST	$0.00	30.5%	$0.00	$1,574.79	$1,349.82	N/A	N/A	N/A	$1,574.79	D3	CONTENT MANAGEMENT
456-002-938	APPX MEDIA DIST VIEWER SVR CC (50) ST	$0.00	30.5%	$0.00	$2,519.79	$2,159.82	N/A	N/A	N/A	$2,519.79	D3	CONTENT MANAGEMENT
456-002-939	APPX MEDIA DIST VIEWER SVR CC (75) ST	$0.00	30.5%	$0.00	$3,149.79	$2,699.82	N/A	N/A	N/A	$3,149.79	D3	CONTENT MANAGEMENT
456-002-940	APPX MEDIA DIST VIEWER SVR CC (100) ST	$0.00	30.5%	$0.00	$3,989.79	$3,419.82	N/A	N/A	N/A	$3,989.79	D3	CONTENT MANAGEMENT
456-002-941	APPX MEDIA DIST VIEWER SVR CC (101+) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-002-991	APPX WB ACS .NET PUB ACC (100 -149)ST	$0.00	30.5%	$0.00	$10,079.79	$8,639.82	N/A	N/A	N/A	$10,079.79	D3	CONTENT MANAGEMENT
456-002-992	APPX WB ACS .NET PUB ACC (250-499) CNC	$0.00	30.5%	$0.00	$20,999.79	$17,999.82	N/A	N/A	N/A	$20,999.79	D3	CONTENT MANAGEMENT
456-002-993	VERITY K2 CLIENT SOFTWARE (1-49) ST	$0.00	30.5%	$0.00	$62.79	$53.82	N/A	N/A	N/A	$62.79	D3	CONTENT MANAGEMENT
456-002-994	VERITY K2 CLIENT SOFTWARE (50-99) ST	$0.00	30.5%	$0.00	$58.59	$50.22	N/A	N/A	N/A	$58.59	D3	CONTENT MANAGEMENT
456-002-995	VERITY K2 CLIENT SOFTWARE (100-149) ST	$0.00	30.5%	$0.00	$56.49	$48.42	N/A	N/A	N/A	$56.49	D3	CONTENT MANAGEMENT
456-002-996	VERITY K2 CLIENT SOFTWARE (150-499) ST	$0.00	30.5%	$0.00	$52.29	$44.82	N/A	N/A	N/A	$52.29	D3	CONTENT MANAGEMENT
456-002-997	VERITY K2 CLIENT SOFTWARE (500+) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-002-998	APPX PROINDEX FULL TEXT CLNT (1-49) ST	$0.00	30.5%	$0.00	$41.79	$35.82	N/A	N/A	N/A	$41.79	D3	CONTENT MANAGEMENT
456-002-999	APPX PROINDEX FULL TEXT CLNT (50-99) ST	$0.00	30.5%	$0.00	$37.59	$32.22	N/A	N/A	N/A	$37.59	D3	CONTENT MANAGEMENT
456-003-000	APPX PROINDEX FULL TEXT CLNT (100-149)ST	$0.00	30.5%	$0.00	$35.49	$30.42	N/A	N/A	N/A	$35.49	D3	CONTENT MANAGEMENT
456-003-001	APPLICATIONXTENDER OCR SERVER	$0.00	30.5%	$0.00	$419.79	$359.82	N/A	N/A	N/A	$419.79	D3	CONTENT MANAGEMENT
456-003-002	APPLICATIONXTENDER SVR CCNT CONN ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-003-004	APPXTNDR RPTS MGMT BI GATEWAY OPTION	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-003-005	APPLICATIONXTENDER RPTS MGMT AFP OPTION	$0.00	30.5%	$0.00	$6,299.79	$5,399.82	N/A	N/A	N/A	$6,299.79	D3	CONTENT MANAGEMENT
456-003-006	APPXTNDR RPTS MGMT METACODE OPTION	$0.00	30.5%	$0.00	$6,299.79	$5,399.82	N/A	N/A	N/A	$6,299.79	D3	CONTENT MANAGEMENT
456-003-007	APPLICATIONXTENDER RPTS MGMT PCL OPTION	$0.00	30.5%	$0.00	$6,299.79	$5,399.82	N/A	N/A	N/A	$6,299.79	D3	CONTENT MANAGEMENT
456-003-008	APPLICATIONXTENDER RPTS MGMT PDF OPTION	$0.00	30.5%	$0.00	$1,049.79	$899.82	N/A	N/A	N/A	$1,049.79	D3	CONTENT MANAGEMENT
456-003-009	APPLICATIONXTENDER REPORTS MGMT SERVER	$0.00	30.5%	$0.00	$1,049.79	$899.82	N/A	N/A	N/A	$1,049.79	D3	CONTENT MANAGEMENT
456-003-010	APPXTENDER REPORTS MGMT SERVER CC ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-003-011	APPXTENDER REPORTS MGMT SVR CC (2-5) ST	$0.00	30.5%	$0.00	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-003-012	APPXTENDER REPORTS MGMT SVR CC (6-9) ST	$0.00	30.5%	$0.00	$420.00	$360.00	N/A	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-003-013	APPXTENDER RPTS MGMT SVR CC (10-24) ST	$0.00	30.5%	$0.00	$357.00	$306.00	N/A	N/A	N/A	$357.00	D3	CONTENT MANAGEMENT
456-003-014	APPXTENDER RPTS MGMT SVR CC (25-49) ST	$0.00	30.5%	$0.00	$243.60	$208.80	N/A	N/A	N/A	$243.60	D3	CONTENT MANAGEMENT
456-003-015	APPXTENDER RPTS MGMT SVR CC (50-74) ST	$0.00	30.5%	$0.00	$189.00	$162.00	N/A	N/A	N/A	$189.00	D3	CONTENT MANAGEMENT
456-003-016	APPXTENDER RPTS MGMT SVR CC (75-99) ST	$0.00	30.5%	$0.00	$159.60	$136.80	N/A	N/A	N/A	$159.60	D3	CONTENT MANAGEMENT
456-003-017	APPXTENDER RPTS MGMT SVR CC (100-149) ST	$0.00	30.5%	$0.00	$151.20	$129.60	N/A	N/A	N/A	$151.20	D3	CONTENT MANAGEMENT
456-003-018	APPXTENDER RPTS MGMT SVR CC (150-199) ST	$0.00	30.5%	$0.00	$142.80	$122.40	N/A	N/A	N/A	$142.80	D3	CONTENT MANAGEMENT
456-003-019	APPXTENDER REPORTS MGMT SVR CC (200+) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-003-020	APPXTENDER WORKFLOW SERVER CC (10-24) ST	$0.00	30.5%	$0.00	$168.00	$144.00	N/A	N/A	N/A	$168.00	D3	CONTENT MANAGEMENT
456-003-021	APPXTENDER WORKFLOW SERVER CC (25-49) ST	$0.00	30.5%	$0.00	$159.60	$136.80	N/A	N/A	N/A	$159.60	D3	CONTENT MANAGEMENT
456-003-022	APPXTENDER WORKFLOW SERVER CC (50-74) ST	$0.00	30.5%	$0.00	$155.40	$133.20	N/A	N/A	N/A	$155.40	D3	CONTENT MANAGEMENT
456-003-023	APPXTENDER WORKFLOW SERVER CC (75-99) ST	$0.00	30.5%	$0.00	$148.47	$127.26	N/A	N/A	N/A	$148.47	D3	CONTENT MANAGEMENT
456-003-024	APPXTENDER WORKFLOW SVR CC (100-149) ST	$0.00	30.5%	$0.00	$140.70	$120.60	N/A	N/A	N/A	$140.70	D3	CONTENT MANAGEMENT
456-003-025	APPXTENDER WORKFLOW SVR CC (150-199) ST	$0.00	30.5%	$0.00	$137.13	$117.54	N/A	N/A	N/A	$137.13	D3	CONTENT MANAGEMENT
456-003-026	APPXTENDER WORKFLOW SVR CC (200-249) ST	$0.00	30.5%	$0.00	$120.75	$103.50	N/A	N/A	N/A	$120.75	D3	CONTENT MANAGEMENT
456-003-027	APPXTENDER WORKFLOW SVR CC (250-499) ST	$0.00	30.5%	$0.00	$100.80	$86.40	N/A	N/A	N/A	$100.80	D3	CONTENT MANAGEMENT
456-003-030	APPXTENDER WORKFLOW SERVER CC (1000+) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-003-040	ARCHXTNDR WIN MO/WORM/UDO LEVEL A	$0.00	30.5%	$0.00	$252.77	$230.79	$197.82	N/A	N/A	$252.77	D3	CONTENT MANAGEMENT
456-003-041	ARCHXTNDR WIN MO/WORM/UDO LEVEL B	$0.00	30.5%	$0.00	$620.77	$566.79	$485.82	N/A	N/A	$620.77	D3	CONTENT MANAGEMENT
456-003-042	ARCHXTNDR WIN MO/WORM/UDO LEVEL C	$0.00	30.5%	$0.00	$827.77	$755.79	$647.82	N/A	N/A	$827.77	D3	CONTENT MANAGEMENT
456-003-043	ARCHXTNDR WIN MO/WORM/UDO LEVEL D	$0.00	30.5%	$0.00	$1,195.77	$1,091.79	$935.82	N/A	N/A	$1,195.77	D3	CONTENT MANAGEMENT
456-003-044	ARCHXTNDR WIN MO/WORM/UDO LEVEL E	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	CONTENT MANAGEMENT
456-003-045	ARCHXTNDR WIN MO/WORM/UDO LEVEL F	$0.00	30.5%	$0.00	$1,425.77	$1,301.79	$1,115.82	N/A	N/A	$1,425.77	D3	CONTENT MANAGEMENT
456-003-046	ARCHXTNDR WIN MO/WORM/UDO LEVEL G	$0.00	30.5%	$0.00	$2,000.77	$1,826.79	$1,565.82	N/A	N/A	$2,000.77	D3	CONTENT MANAGEMENT
456-003-047	ARCHXTNDR WIN MO/WORM/UDO LEVEL H	$0.00	30.5%	$0.00	$2,230.77	$2,036.79	$1,745.82	N/A	N/A	$2,230.77	D3	CONTENT MANAGEMENT
456-003-048	ARCHXTNDR WIN MO/WORM/UDO LEVEL I	$0.00	30.5%	$0.00	$2,253.77	$2,057.79	$1,763.82	N/A	N/A	$2,253.77	D3	CONTENT MANAGEMENT
456-003-049	ARCHXTNDR WIN MO/WORM/UDO LEVEL J	$0.00	30.5%	$0.00	$2,621.77	$2,393.79	$2,051.82	N/A	N/A	$2,621.77	D3	CONTENT MANAGEMENT
456-003-050	ARCHXTNDR WIN MO/WORM/UDO LEVEL K	$0.00	30.5%	$0.00	$2,897.77	$2,645.79	$2,267.82	N/A	N/A	$2,897.77	D3	CONTENT MANAGEMENT
456-003-051	ARCHXTNDR WIN MO/WORM/UDO LEVEL L	$0.00	30.5%	$0.00	$3,794.77	$3,464.79	$2,969.82	N/A	N/A	$3,794.77	D3	CONTENT MANAGEMENT
456-003-052	ARCHXTNDR WIN MO/WORM/UDO LEVEL M	$0.00	30.5%	$0.00	$5,680.77	$5,186.79	$4,445.82	N/A	N/A	$5,680.77	D3	CONTENT MANAGEMENT
456-003-053	ARCHXTNDR WIN MO/WORM/UDO LEVEL N	$0.00	30.5%	$0.00	$6,301.77	$5,753.79	$4,931.82	N/A	N/A	$6,301.77	D3	CONTENT MANAGEMENT
456-003-054	ARCHXTNDR WIN MO/WORM/UDO LEVEL O	$0.00	30.5%	$0.00	$7,083.77	$6,467.79	$5,543.82	N/A	N/A	$7,083.77	D3	CONTENT MANAGEMENT
456-003-055	ARCHXTNDR WIN MO/WORM/UDO LEVEL P	$0.00	30.5%	$0.00	$8,049.77	$7,349.79	$6,299.82	N/A	N/A	$8,049.77	D3	CONTENT MANAGEMENT
456-003-056	ARCHXTNDR WIN MO/WORM/UDO LEVEL Q	$0.00	30.5%	$0.00	$8,923.77	$8,147.79	$6,983.82	N/A	N/A	$8,923.77	D3	CONTENT MANAGEMENT
456-003-057	ARCHXTNDR WIN MO/WORM/UDO LEVEL R	$0.00	30.5%	$0.00	$9,452.77	$8,630.79	$7,397.82	N/A	N/A	$9,452.77	D3	CONTENT MANAGEMENT
456-003-071	APPX MDA DISTRIBUTION PERPETUAL LICENSE	$0.00	30.5%	$0.00	$629.79	$539.82	N/A	N/A	N/A	$629.79	D3	CONTENT MANAGEMENT
456-003-072	APPXTENDER IMAGE CAPTURE SERVER CC ST	$0.00	30.5%	$0.00	$104.79	$89.82	N/A	N/A	N/A	$104.79	D3	CONTENT MANAGEMENT
456-003-073	APPLICATIONXTENDER WORKFLOW SERVER	$0.00	30.5%	$0.00	$2,099.79	$1,799.82	N/A	N/A	N/A	$2,099.79	D3	CONTENT MANAGEMENT
456-003-074	APPXTNDR WORKFLOW PROCESS BUILDER	$0.00	30.5%	$0.00	$1,049.79	$899.82	N/A	N/A	N/A	$1,049.79	D3	CONTENT MANAGEMENT
456-003-078	APPXTNDR PROINDEX FULL TEXT SVR	$0.00	30.5%	$0.00	$629.79	$539.82	N/A	N/A	N/A	$629.79	D3	CONTENT MANAGEMENT
456-003-079	VERITY K2 SERVER FOR APPLICATIONXTENDER	$0.00	30.5%	$0.00	$839.79	$719.82	N/A	N/A	N/A	$839.79	D3	CONTENT MANAGEMENT
456-003-080	APPXTENDER RPTS MGMT SVR CC STANDALONE	$0.00	30.5%	$0.00	$629.79	$539.82	N/A	N/A	N/A	$629.79	D3	CONTENT MANAGEMENT
456-003-081	APPXTENDER INTG MOD (1-10 CCNT USERS) ST	$0.00	30.5%	$0.00	$1,048.95	$899.10	N/A	N/A	N/A	$1,048.95	D3	CONTENT MANAGEMENT
456-003-082	APPX INTG MOD (11-25 CCNT USERS) ST	$0.00	30.5%	$0.00	$2,098.95	$1,799.10	N/A	N/A	N/A	$2,098.95	D3	CONTENT MANAGEMENT
456-003-083	APPX INTG MOD (26-50 CCNT USERS) ST	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-003-084	APPX INTG MOD (51-100 CCNT USERS) CNC	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	N/A	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
456-003-085	APPX INTG MOD (101-250 CCNT USERS) ST	$0.00	30.5%	$0.00	$9,450.00	$8,100.00	N/A	N/A	N/A	$9,450.00	D3	CONTENT MANAGEMENT
456-003-086	APPXTENDER INTG MOD (251P CCNT USERS) ST	$0.00	30.5%	$0.00	$15,750.00	$13,500.00	N/A	N/A	N/A	$15,750.00	D3	CONTENT MANAGEMENT
456-003-087	APPX WB ACS .NET PUB ACC (50-74) CNC	$0.00	30.5%	$0.00	$6,299.79	$5,399.82	N/A	N/A	N/A	$6,299.79	D3	CONTENT MANAGEMENT
456-003-088	APPX WB ACS .NET PUB ACC (75-99) CNC	$0.00	30.5%	$0.00	$7,979.79	$6,839.82	N/A	N/A	N/A	$7,979.79	D3	CONTENT MANAGEMENT
456-003-089	APPX WB ACS .NET PUB ACC (150-199) CNC	$0.00	30.5%	$0.00	$14,279.79	$12,239.82	N/A	N/A	N/A	$14,279.79	D3	CONTENT MANAGEMENT
456-003-090	APPX WB ACS .NET PUB ACC (200-249) CNC	$0.00	30.5%	$0.00	$17,849.79	$15,299.82	N/A	N/A	N/A	$17,849.79	D3	CONTENT MANAGEMENT
456-003-091	APPX WB ACS .NET PUB ACC (500-999) CNC	$0.00	30.5%	$0.00	$36,749.79	$31,499.82	N/A	N/A	N/A	$36,749.79	D3	CONTENT MANAGEMENT
456-003-092	APPX WB ACS .NET PUB ACC (1K-1,999) CNC	$0.00	30.5%	$0.00	$62,999.79	$53,999.82	N/A	N/A	N/A	$62,999.79	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-003-093	APPX WB ACS .NET PUB ACC (2K-2,999) CNC	$0.00	30.5%	$0.00	$109,199.79	$93,599.82	N/A	N/A	N/A	$109,199.79	D3	CONTENT MANAGEMENT
456-003-094	APPX WB ACS .NET PUB ACC (3K-3,999) CNC	$0.00	30.5%	$0.00	$152,249.79	$130,499.82	N/A	N/A	N/A	$152,249.79	D3	CONTENT MANAGEMENT
456-003-095	APPX WB ACS .NET PUB ACC (4K-4,999) CNC	$0.00	30.5%	$0.00	$193,199.79	$165,599.82	N/A	N/A	N/A	$193,199.79	D3	CONTENT MANAGEMENT
456-003-096	APPX WB ACS .NET PUB ACC (5,000+) CNC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-003-098	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL A	$0.00	30.5%	$0.00	$68.77	$62.79	$53.82	N/A	N/A	$68.77	D3	CONTENT MANAGEMENT
456-003-099	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B	$0.00	30.5%	$0.00	$735.77	$671.79	$575.82	N/A	N/A	$735.77	D3	CONTENT MANAGEMENT
456-003-100	ARCHXTNDR WIN PRODATA LEVEL A	$0.00	30.5%	$0.00	$252.77	$230.79	$197.82	N/A	N/A	$252.77	D3	CONTENT MANAGEMENT
456-003-101	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C	$0.00	30.5%	$0.00	$1,080.77	$986.79	$845.82	N/A	N/A	$1,080.77	D3	CONTENT MANAGEMENT
456-003-102	ARCHXTNDR WIN PRODATA LEVEL D	$0.00	30.5%	$0.00	$1,517.77	$1,385.79	$1,187.82	N/A	N/A	$1,517.77	D3	CONTENT MANAGEMENT
456-003-103	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL D	$0.00	30.5%	$0.00	$1,379.77	$1,259.79	$1,079.82	N/A	N/A	$1,379.77	D3	CONTENT MANAGEMENT
456-003-104	ARCHXTNDR WIN PRODATA LEVEL G	$0.00	30.5%	$0.00	$3,219.77	$2,939.79	$2,519.82	N/A	N/A	$3,219.77	D3	CONTENT MANAGEMENT
456-003-105	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL E	$0.00	30.5%	$0.00	$1,517.77	$1,385.79	$1,187.82	N/A	N/A	$1,517.77	D3	CONTENT MANAGEMENT
456-003-106	ARCHXTNDR WIN PRODATA LEVEL J	$0.00	30.5%	$0.00	$5,450.77	$4,976.79	$4,265.82	N/A	N/A	$5,450.77	D3	CONTENT MANAGEMENT
456-003-107	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL F	$0.00	30.5%	$0.00	$1,609.77	$1,469.79	$1,259.82	N/A	N/A	$1,609.77	D3	CONTENT MANAGEMENT
456-003-108	ARCHXTNDR WIN PRODATA LEVEL M	$0.00	30.5%	$0.00	$7,865.77	$7,181.79	$6,155.82	N/A	N/A	$7,865.77	D3	CONTENT MANAGEMENT
456-003-109	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL G	$0.00	30.5%	$0.00	$1,793.77	$1,637.79	$1,403.82	N/A	N/A	$1,793.77	D3	CONTENT MANAGEMENT
456-003-110	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL H	$0.00	30.5%	$0.00	$1,839.77	$1,679.79	$1,439.82	N/A	N/A	$1,839.77	D3	CONTENT MANAGEMENT
456-003-111	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL I	$0.00	30.5%	$0.00	$1,977.77	$1,805.79	$1,547.82	N/A	N/A	$1,977.77	D3	CONTENT MANAGEMENT
456-003-112	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL J	$0.00	30.5%	$0.00	$2,069.77	$1,889.79	$1,619.82	N/A	N/A	$2,069.77	D3	CONTENT MANAGEMENT
456-003-113	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL K	$0.00	30.5%	$0.00	$2,184.77	$1,994.79	$1,709.82	N/A	N/A	$2,184.77	D3	CONTENT MANAGEMENT
456-003-114	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL L	$0.00	30.5%	$0.00	$2,345.77	$2,141.79	$1,835.82	N/A	N/A	$2,345.77	D3	CONTENT MANAGEMENT
456-003-115	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL M	$0.00	30.5%	$0.00	$2,414.77	$2,204.79	$1,889.82	N/A	N/A	$2,414.77	D3	CONTENT MANAGEMENT
456-003-116	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL N	$0.00	30.5%	$0.00	$2,552.77	$2,330.79	$1,997.82	N/A	N/A	$2,552.77	D3	CONTENT MANAGEMENT
456-003-117	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL O	$0.00	30.5%	$0.00	$2,690.77	$2,456.79	$2,105.82	N/A	N/A	$2,690.77	D3	CONTENT MANAGEMENT
456-003-118	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL P	$0.00	30.5%	$0.00	$2,966.77	$2,708.79	$2,321.82	N/A	N/A	$2,966.77	D3	CONTENT MANAGEMENT
456-003-119	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL Q	$0.00	30.5%	$0.00	$3,242.77	$2,960.79	$2,537.82	N/A	N/A	$3,242.77	D3	CONTENT MANAGEMENT
456-003-120	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL R	$0.00	30.5%	$0.00	$3,541.77	$3,233.79	$2,771.82	N/A	N/A	$3,541.77	D3	CONTENT MANAGEMENT
456-003-121	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL S	$0.00	30.5%	$0.00	$4,760.77	$4,346.79	$3,725.82	N/A	N/A	$4,760.77	D3	CONTENT MANAGEMENT
456-003-122	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL A	$0.00	30.5%	$0.00	$114.77	$104.79	$89.82	N/A	N/A	$114.77	D3	CONTENT MANAGEMENT
456-003-123	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL B	$0.00	30.5%	$0.00	$1,632.77	$1,490.79	$1,277.82	N/A	N/A	$1,632.77	D3	CONTENT MANAGEMENT
456-003-124	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL C	$0.00	30.5%	$0.00	$2,023.77	$1,847.79	$1,583.82	N/A	N/A	$2,023.77	D3	CONTENT MANAGEMENT
456-003-125	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL D	$0.00	30.5%	$0.00	$2,483.77	$2,267.79	$1,943.82	N/A	N/A	$2,483.77	D3	CONTENT MANAGEMENT
456-003-126	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL E	$0.00	30.5%	$0.00	$2,874.77	$2,624.79	$2,249.82	N/A	N/A	$2,874.77	D3	CONTENT MANAGEMENT
456-003-127	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL F	$0.00	30.5%	$0.00	$3,219.77	$2,939.79	$2,519.82	N/A	N/A	$3,219.77	D3	CONTENT MANAGEMENT
456-003-128	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL G	$0.00	30.5%	$0.00	$3,449.77	$3,149.79	$2,699.82	N/A	N/A	$3,449.77	D3	CONTENT MANAGEMENT
456-003-129	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL H	$0.00	30.5%	$0.00	$4,139.77	$3,779.79	$3,239.82	N/A	N/A	$4,139.77	D3	CONTENT MANAGEMENT
456-003-130	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL I	$0.00	30.5%	$0.00	$4,990.77	$4,556.79	$3,905.82	N/A	N/A	$4,990.77	D3	CONTENT MANAGEMENT
456-003-131	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL J	$0.00	30.5%	$0.00	$5,979.77	$5,459.79	$4,679.82	N/A	N/A	$5,979.77	D3	CONTENT MANAGEMENT
456-003-132	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL K	$0.00	30.5%	$0.00	$7,083.77	$6,467.79	$5,543.82	N/A	N/A	$7,083.77	D3	CONTENT MANAGEMENT
456-003-133	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL L	$0.00	30.5%	$0.00	$7,865.77	$7,181.79	$6,155.82	N/A	N/A	$7,865.77	D3	CONTENT MANAGEMENT
456-003-134	ARCHXTNDR WIN DVD-RAM LEVEL A	$0.00	30.5%	$0.00	$114.77	$104.79	$89.82	N/A	N/A	$114.77	D3	CONTENT MANAGEMENT
456-003-135	ARCHXTNDR WIN DVD-RAM LEVEL B	$0.00	30.5%	$0.00	$597.77	$545.79	$467.82	N/A	N/A	$597.77	D3	CONTENT MANAGEMENT
456-003-136	ARCHXTNDR WIN DVD-RAM LEVEL C	$0.00	30.5%	$0.00	$827.77	$755.79	$647.82	N/A	N/A	$827.77	D3	CONTENT MANAGEMENT
456-003-137	ARCHXTNDR WIN DVD-RAM LEVEL D	$0.00	30.5%	$0.00	$1,149.77	$1,049.79	$899.82	N/A	N/A	$1,149.77	D3	CONTENT MANAGEMENT
456-003-138	ARCHXTNDR WIN DVD-RAM LEVEL E	$0.00	30.5%	$0.00	$1,655.77	$1,511.79	$1,295.82	N/A	N/A	$1,655.77	D3	CONTENT MANAGEMENT
456-003-139	ARCHXTNDR WIN DVD-RAM LEVEL F	$0.00	30.5%	$0.00	$1,885.77	$1,721.79	$1,475.82	N/A	N/A	$1,885.77	D3	CONTENT MANAGEMENT
456-003-140	ARCHXTNDR WIN DVD-RAM LEVEL G	$0.00	30.5%	$0.00	$2,115.77	$1,931.79	$1,655.82	N/A	N/A	$2,115.77	D3	CONTENT MANAGEMENT
456-003-141	ARCHXTNDR WIN DVD-RAM LEVEL H	$0.00	30.5%	$0.00	$2,345.77	$2,141.79	$1,835.82	N/A	N/A	$2,345.77	D3	CONTENT MANAGEMENT
456-003-142	ARCHXTNDR WIN DVD-RAM LEVEL I	$0.00	30.5%	$0.00	$2,621.77	$2,393.79	$2,051.82	N/A	N/A	$2,621.77	D3	CONTENT MANAGEMENT
456-003-143	ARCHXTNDR WIN DVD-RAM LEVEL J	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	CONTENT MANAGEMENT
456-003-144	ARCHXTNDR WIN DVD-RAM LEVEL K	$0.00	30.5%	$0.00	$2,851.77	$2,603.79	$2,231.82	N/A	N/A	$2,851.77	D3	CONTENT MANAGEMENT
456-003-145	ARCHXTNDR WIN DVD-RAM LEVEL L	$0.00	30.5%	$0.00	$3,127.77	$2,855.79	$2,447.82	N/A	N/A	$3,127.77	D3	CONTENT MANAGEMENT
456-003-146	ARCHXTNDR WIN DVD-RAM LEVEL M	$0.00	30.5%	$0.00	$3,541.77	$3,233.79	$2,771.82	N/A	N/A	$3,541.77	D3	CONTENT MANAGEMENT
456-003-147	ARCHXTNDR WIN DVD-RAM LEVEL N	$0.00	30.5%	$0.00	$4,737.77	$4,325.79	$3,707.82	N/A	N/A	$4,737.77	D3	CONTENT MANAGEMENT
456-003-148	ARCHXTNDR WIN DVD-RAM LEVEL O	$0.00	30.5%	$0.00	$5,197.77	$4,745.79	$4,067.82	N/A	N/A	$5,197.77	D3	CONTENT MANAGEMENT
456-003-149	ARCHXTNDR WIN DVD-RAM LEVEL P	$0.00	30.5%	$0.00	$5,910.77	$5,396.79	$4,625.82	N/A	N/A	$5,910.77	D3	CONTENT MANAGEMENT
456-003-150	ARCHXTNDR WIN DVD-RAM LEVEL Q	$0.00	30.5%	$0.00	$6,807.77	$6,215.79	$5,327.82	N/A	N/A	$6,807.77	D3	CONTENT MANAGEMENT
456-003-151	ARCHXTNDR WIN DVD-RAM LEVEL R	$0.00	30.5%	$0.00	$7,359.77	$6,719.79	$5,759.82	N/A	N/A	$7,359.77	D3	CONTENT MANAGEMENT
456-003-152	ARCHX WIN ROM LV A MINI CHGR 0- 7 SLOTS	$0.00	30.5%	$0.00	$91.77	$83.79	$71.82	N/A	N/A	$91.77	D3	CONTENT MANAGEMENT
456-003-153	ARCHX WIN ROM LV A 0- 16 CD/DVD ROM	$0.00	30.5%	$0.00	$229.77	$209.79	$179.82	N/A	N/A	$229.77	D3	CONTENT MANAGEMENT
456-003-154	ARCHX FOR WIN ROM LEVEL A UP TO 16 CHGR	$0.00	30.5%	$0.00	$505.77	$461.79	$395.82	N/A	N/A	$505.77	D3	CONTENT MANAGEMENT
456-003-155	ARCHX WIN ROM LV A 0- 32 CD/DVD ROM	$0.00	30.5%	$0.00	$390.77	$356.79	$305.82	N/A	N/A	$390.77	D3	CONTENT MANAGEMENT
456-003-156	ARCHX FOR WIN ROM LEVEL A UP TO 32 CHGR	$0.00	30.5%	$0.00	$735.77	$671.79	$575.82	N/A	N/A	$735.77	D3	CONTENT MANAGEMENT
456-003-157	ARCHX WIN ROM LV A 0- 64 CD/DVD ROM	$0.00	30.5%	$0.00	$528.77	$482.79	$413.82	N/A	N/A	$528.77	D3	CONTENT MANAGEMENT
456-003-158	ARCHX FOR WIN ROM LEVEL A UP TO 64 CHGR	$0.00	30.5%	$0.00	$1,034.77	$944.79	$809.82	N/A	N/A	$1,034.77	D3	CONTENT MANAGEMENT
456-003-159	ARCHX WIN ROM LEVEL A UP TO 8 CD/DVD ROM	$0.00	30.5%	$0.00	$137.77	$125.79	$107.82	N/A	N/A	$137.77	D3	CONTENT MANAGEMENT
456-003-160	ARCHX FOR WIN ROM LEVEL A UP TO 8 CHGR	$0.00	30.5%	$0.00	$275.77	$251.79	$215.82	N/A	N/A	$275.77	D3	CONTENT MANAGEMENT
456-003-161	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL B	$0.00	30.5%	$0.00	$436.77	$398.79	$341.82	N/A	N/A	$436.77	D3	CONTENT MANAGEMENT
456-003-162	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL C	$0.00	30.5%	$0.00	$482.77	$440.79	$377.82	N/A	N/A	$482.77	D3	CONTENT MANAGEMENT
456-003-163	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL D	$0.00	30.5%	$0.00	$712.77	$650.79	$557.82	N/A	N/A	$712.77	D3	CONTENT MANAGEMENT
456-003-164	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL E	$0.00	30.5%	$0.00	$850.77	$776.79	$665.82	N/A	N/A	$850.77	D3	CONTENT MANAGEMENT
456-003-165	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL F	$0.00	30.5%	$0.00	$896.77	$818.79	$701.82	N/A	N/A	$896.77	D3	CONTENT MANAGEMENT
456-003-166	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL G	$0.00	30.5%	$0.00	$965.77	$881.79	$755.82	N/A	N/A	$965.77	D3	CONTENT MANAGEMENT
456-003-167	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL H	$0.00	30.5%	$0.00	$1,149.77	$1,049.79	$899.82	N/A	N/A	$1,149.77	D3	CONTENT MANAGEMENT
456-003-168	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL I	$0.00	30.5%	$0.00	$1,195.77	$1,091.79	$935.82	N/A	N/A	$1,195.77	D3	CONTENT MANAGEMENT
456-003-169	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL J	$0.00	30.5%	$0.00	$1,310.77	$1,196.79	$1,025.82	N/A	N/A	$1,310.77	D3	CONTENT MANAGEMENT
456-003-170	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL K	$0.00	30.5%	$0.00	$1,425.77	$1,301.79	$1,115.82	N/A	N/A	$1,425.77	D3	CONTENT MANAGEMENT
456-003-171	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL L	$0.00	30.5%	$0.00	$1,540.77	$1,406.79	$1,205.82	N/A	N/A	$1,540.77	D3	CONTENT MANAGEMENT
456-003-172	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL M	$0.00	30.5%	$0.00	$1,678.77	$1,532.79	$1,313.82	N/A	N/A	$1,678.77	D3	CONTENT MANAGEMENT
456-003-173	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL N	$0.00	30.5%	$0.00	$1,747.77	$1,595.79	$1,367.82	N/A	N/A	$1,747.77	D3	CONTENT MANAGEMENT
456-003-174	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL O	$0.00	30.5%	$0.00	$1,908.77	$1,742.79	$1,493.82	N/A	N/A	$1,908.77	D3	CONTENT MANAGEMENT
456-003-175	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL P	$0.00	30.5%	$0.00	$2,046.77	$1,868.79	$1,601.82	N/A	N/A	$2,046.77	D3	CONTENT MANAGEMENT
456-003-176	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL Q	$0.00	30.5%	$0.00	$2,322.77	$2,120.79	$1,817.82	N/A	N/A	$2,322.77	D3	CONTENT MANAGEMENT
456-003-177	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL R	$0.00	30.5%	$0.00	$2,598.77	$2,372.79	$2,033.82	N/A	N/A	$2,598.77	D3	CONTENT MANAGEMENT
456-003-178	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL S	$0.00	30.5%	$0.00	$2,897.77	$2,645.79	$2,267.82	N/A	N/A	$2,897.77	D3	CONTENT MANAGEMENT
456-003-179	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL T	$0.00	30.5%	$0.00	$4,116.77	$3,758.79	$3,221.82	N/A	N/A	$4,116.77	D3	CONTENT MANAGEMENT
456-010-489	RETENTION MGR FOR APPLICATIONXTENDER SVR	$0.00	30.5%	$0.00	$1,049.79	$899.82	N/A	N/A	N/A	$1,049.79	D3	CONTENT MANAGEMENT
456-010-490	RECORDS MGR FOR APPXTENDER SVR CC ST	$0.00	30.5%	$0.00	$84.00	$72.00	N/A	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
456-010-494	APPXTENDER WORKFLOW SVR CC (500-999) ST	$0.00	30.5%	$0.00	$78.75	$67.50	N/A	N/A	N/A	$78.75	D3	CONTENT MANAGEMENT
456-010-515	INPUTACCEL EXPRESS - 54750 PPY	$0.00	30.5%	$0.00	$124.95	$107.10	$89.25	N/A	N/A	$124.95	D3	CONTENT MANAGEMENT
456-010-516	INPUTACCEL EXPRESS - 91250 PPY	$0.00	30.5%	$0.00	$166.95	$143.10	$119.25	N/A	N/A	$166.95	D3	CONTENT MANAGEMENT
456-010-517	INPUTACCEL EXPRESS - 182500 PPY	$0.00	30.5%	$0.00	$250.95	$215.10	$179.25	N/A	N/A	$250.95	D3	CONTENT MANAGEMENT
456-010-518	INPUTACCEL EXPRESS - 365000 PPY	$0.00	30.5%	$0.00	$376.95	$323.10	$269.25	N/A	N/A	$376.95	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-010-519	INPUTACCEL EXPRESS - 912500 PPY	$0.00	30.5%	$0.00	$838.95	$719.10	$599.25	N/A	N/A	$838.95	D3	CONTENT MANAGEMENT
456-010-520	INPUTACCEL EXPRESS - 1825000 PPY	$0.00	30.5%	$0.00	$1,678.95	$1,439.10	$1,199.25	N/A	N/A	$1,678.95	D3	CONTENT MANAGEMENT
456-010-521	INPUTACCEL EXPRESS - 2737500 PPY	$0.00	30.5%	$0.00	$2,308.95	$1,979.10	$1,649.25	N/A	N/A	$2,308.95	D3	CONTENT MANAGEMENT
456-010-522	INPUTACCEL EXPRESS - 3650000 PPY	$0.00	30.5%	$0.00	$2,938.95	$2,519.10	$2,099.25	N/A	N/A	$2,938.95	D3	CONTENT MANAGEMENT
456-010-523	INPUTACCEL EXPRESS ADDL VOL-36500 PPY	$0.00	30.5%	$0.00	$68.25	$58.50	$48.75	N/A	N/A	$68.25	D3	CONTENT MANAGEMENT
456-010-524	INPUTACCEL EXPRESS ADDL VOL-182500 PPY	$0.00	30.5%	$0.00	$229.95	$197.10	$164.25	N/A	N/A	$229.95	D3	CONTENT MANAGEMENT
456-010-525	INPUTACCEL EXPRESS ADDL VOL-365000 PPY	$0.00	30.5%	$0.00	$355.95	$305.10	$254.25	N/A	N/A	$355.95	D3	CONTENT MANAGEMENT
456-010-526	SCAN MODULE (LEVELS 1-3 ONLY)	$0.00	30.5%	$0.00	$209.79	$179.82	$149.85	N/A	N/A	$209.79	D3	CONTENT MANAGEMENT
456-010-527	RESCAN MODULE	$0.00	30.5%	$0.00	$209.79	$179.82	$149.85	N/A	N/A	$209.79	D3	CONTENT MANAGEMENT
456-010-528	INDEX MODULE FOR INPUTACCEL EXPRESS	$0.00	30.5%	$0.00	$209.79	$179.82	$149.85	N/A	N/A	$209.79	D3	CONTENT MANAGEMENT
456-010-529	STANDARD EXPORT FOR INPUTACCEL EXPRESS	$0.00	30.5%	$0.00	$209.79	$179.82	$149.85	N/A	N/A	$209.79	D3	CONTENT MANAGEMENT
456-010-530	EXPRESS UNIVERSAL CLIENT MODULE	$0.00	30.5%	$0.00	$460.95	$395.10	$329.25	N/A	N/A	$460.95	D3	CONTENT MANAGEMENT
456-010-531	PROCESS DEVELOPER LICENSE	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-010-532	ENTERPRISE EXPORTER FOR IAX < 91250 PPY	$0.00	30.5%	$0.00	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
456-010-533	ENTERPRISE EXPORTER FOR IAX < 182500 PPY	$0.00	30.5%	$0.00	$63.00	$54.00	$45.00	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-010-534	ENTERPRISE EXPORTER FOR IAX < 365000 PPY	$0.00	30.5%	$0.00	$78.75	$67.50	$56.25	N/A	N/A	$78.75	D3	CONTENT MANAGEMENT
456-010-535	ENTERPRISE EXPORTER FOR IAX < 912500 PPY	$0.00	30.5%	$0.00	$147.00	$126.00	$105.00	N/A	N/A	$147.00	D3	CONTENT MANAGEMENT
456-010-536	ENTERPRISE EXPORTER-IAX < 1825000 PPY	$0.00	30.5%	$0.00	$262.50	$225.00	$187.50	N/A	N/A	$262.50	D3	CONTENT MANAGEMENT
456-010-537	ENTERPRISE EXPORTER-IAX < 2737500 PPY	$0.00	30.5%	$0.00	$367.50	$315.00	$262.50	N/A	N/A	$367.50	D3	CONTENT MANAGEMENT
456-010-538	ENTERPRISE EXPORTER-IAX < 3650000 PPY	$0.00	30.5%	$0.00	$472.50	$405.00	$337.50	N/A	N/A	$472.50	D3	CONTENT MANAGEMENT
456-010-541	APPX WEB ACCESS .NET PUBL ACC (1-24) ST	$0.00	30.5%	$0.00	$2,729.79	$2,339.82	N/A	N/A	N/A	$2,729.79	D3	CONTENT MANAGEMENT
456-010-542	APPX WEB ACCESS .NET PUBL ACC (25-49) ST	$0.00	30.5%	$0.00	$4,829.79	$4,139.82	N/A	N/A	N/A	$4,829.79	D3	CONTENT MANAGEMENT
456-010-543	APPX DOCUMENT ROUTING CC (1-49U) ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-010-544	APPX DOCUMENT ROUTING CC (50-99U) ST	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	N/A	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-010-545	APPX DOCUMENT ROUTING CC (100-249U) ST	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-010-546	APPX DOCUMENT ROUTING CC (250+ U) ST	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-010-561	b-Wize Capture Flow < 45,000 PPY	$0.00	30.5%	$0.00	$441.00	$378.00	$315.00	N/A	N/A	$441.00	D3	CONTENT MANAGEMENT
456-010-562	b-Wize Capture Flow (Test) < 9,000 PPY	$0.00	30.5%	$0.00	$441.00	$378.00	$315.00	N/A	N/A	$441.00	D3	CONTENT MANAGEMENT
456-010-565	b-Wize Capture Flow (Test) < 18,000 PPY	$0.00	30.5%	$0.00	$672.00	$576.00	$480.00	N/A	N/A	$672.00	D3	CONTENT MANAGEMENT
456-010-567	b-Wize Capture Flow (Test) < 27,000 PPY	$0.00	30.5%	$0.00	$882.00	$756.00	$630.00	N/A	N/A	$882.00	D3	CONTENT MANAGEMENT
456-010-569	b-Wize Capture Flow < 180,000 PPY	$0.00	30.5%	$0.00	$1,134.00	$972.00	$810.00	N/A	N/A	$1,134.00	D3	CONTENT MANAGEMENT
456-010-570	b-Wize Capture Flow < 90,000 PPY	$0.00	30.5%	$0.00	$672.00	$576.00	$480.00	N/A	N/A	$672.00	D3	CONTENT MANAGEMENT
456-010-571	b-Wize Capture Flow < 135,000 PPY	$0.00	30.5%	$0.00	$882.00	$756.00	$630.00	N/A	N/A	$882.00	D3	CONTENT MANAGEMENT
456-010-572	b-Wize Capture Flow < 270,000 PPY	$0.00	30.5%	$0.00	$1,428.00	$1,224.00	$1,020.00	N/A	N/A	$1,428.00	D3	CONTENT MANAGEMENT
456-010-573	b-Wize Capture Flow < 360,000 PPY	$0.00	30.5%	$0.00	$1,638.00	$1,404.00	$1,170.00	N/A	N/A	$1,638.00	D3	CONTENT MANAGEMENT
456-010-574	b-Wize Capture Flow < 540,000 PPY	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-010-575	b-Wize Capture Flow < 720,000 PPY	$0.00	30.5%	$0.00	$2,415.00	$2,070.00	$1,725.00	N/A	N/A	$2,415.00	D3	CONTENT MANAGEMENT
456-010-576	b-Wize Capture Flow < 900,000 PPY	$0.00	30.5%	$0.00	$2,730.00	$2,340.00	$1,950.00	N/A	N/A	$2,730.00	D3	CONTENT MANAGEMENT
456-010-577	b-Wize Capture Flow < 1.35M PPY	$0.00	30.5%	$0.00	$3,318.00	$2,844.00	$2,370.00	N/A	N/A	$3,318.00	D3	CONTENT MANAGEMENT
456-010-578	b-Wize Capture Flow < 1.8M PPY	$0.00	30.5%	$0.00	$3,864.00	$3,312.00	$2,760.00	N/A	N/A	$3,864.00	D3	CONTENT MANAGEMENT
456-010-579	b-Wize Capture Flow < 3.6M PPY	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
456-010-580	b-Wize Capture Flow < 9M PPY	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
456-010-581	b-Wize Capture Flow < 18M PPY	$0.00	30.5%	$0.00	$16,380.00	$14,040.00	$11,700.00	N/A	N/A	$16,380.00	D3	CONTENT MANAGEMENT
456-010-582	b-Wize Capture Flow < 36M PPY	$0.00	30.5%	$0.00	$27,300.00	$23,400.00	$19,500.00	N/A	N/A	$27,300.00	D3	CONTENT MANAGEMENT
456-010-583	b-Wize Capture Flow < 90M PPY	$0.00	30.5%	$0.00	$63,000.00	$54,000.00	$45,000.00	N/A	N/A	$63,000.00	D3	CONTENT MANAGEMENT
456-010-584	B-WIZE CAPTR FLOW VOL PK + 360,000 PPY	$0.00	30.5%	$0.00	$1,965.60	$1,684.80	$1,404.00	N/A	N/A	$1,965.60	D3	CONTENT MANAGEMENT
456-010-585	b-Wize Capture Flow Vol Pack + 1.8M PPY	$0.00	30.5%	$0.00	$4,636.80	$3,974.40	$3,312.00	N/A	N/A	$4,636.80	D3	CONTENT MANAGEMENT
456-010-586	b-Wize Capture Flow Vol Pack + 3.6M PPY	$0.00	30.5%	$0.00	$7,560.00	$6,480.00	$5,400.00	N/A	N/A	$7,560.00	D3	CONTENT MANAGEMENT
456-010-587	b-Wize Capture Flow Vol Pack + 9M PPY	$0.00	30.5%	$0.00	$12,600.00	$10,800.00	$9,000.00	N/A	N/A	$12,600.00	D3	CONTENT MANAGEMENT
456-010-588	b-Wize Form < 45,000 PPY	$0.00	30.5%	$0.00	$756.00	$648.00	$540.00	N/A	N/A	$756.00	D3	CONTENT MANAGEMENT
456-010-589	b-Wize Form < 90,000 PPY	$0.00	30.5%	$0.00	$1,134.00	$972.00	$810.00	N/A	N/A	$1,134.00	D3	CONTENT MANAGEMENT
456-010-590	b-Wize Form < 135,000 PPY	$0.00	30.5%	$0.00	$1,512.00	$1,296.00	$1,080.00	N/A	N/A	$1,512.00	D3	CONTENT MANAGEMENT
456-010-591	b-Wize Form < 180,000 PPY	$0.00	30.5%	$0.00	$1,890.00	$1,620.00	$1,350.00	N/A	N/A	$1,890.00	D3	CONTENT MANAGEMENT
456-010-592	b-Wize Form < 270,000 PPY	$0.00	30.5%	$0.00	$2,352.00	$2,016.00	$1,680.00	N/A	N/A	$2,352.00	D3	CONTENT MANAGEMENT
456-010-593	b-Wize Form < 360,000 PPY	$0.00	30.5%	$0.00	$2,730.00	$2,340.00	$1,950.00	N/A	N/A	$2,730.00	D3	CONTENT MANAGEMENT
456-010-594	b-Wize Form < 540,000 PPY	$0.00	30.5%	$0.00	$3,402.00	$2,916.00	$2,430.00	N/A	N/A	$3,402.00	D3	CONTENT MANAGEMENT
456-010-595	b-Wize Form < 720,000 PPY	$0.00	30.5%	$0.00	$3,948.00	$3,384.00	$2,820.00	N/A	N/A	$3,948.00	D3	CONTENT MANAGEMENT
456-010-596	b-Wize Form < 900,000 PPY	$0.00	30.5%	$0.00	$4,410.00	$3,780.00	$3,150.00	N/A	N/A	$4,410.00	D3	CONTENT MANAGEMENT
456-010-597	b-Wize Form < 1,350,000 PPY	$0.00	30.5%	$0.00	$5,376.00	$4,608.00	$3,840.00	N/A	N/A	$5,376.00	D3	CONTENT MANAGEMENT
456-010-598	b-Wize Form < 1,800,000 PPY	$0.00	30.5%	$0.00	$6,048.00	$5,184.00	$4,320.00	N/A	N/A	$6,048.00	D3	CONTENT MANAGEMENT
456-010-599	b-Wize Form < 3,600,000 PPY	$0.00	30.5%	$0.00	$10,080.00	$8,640.00	$7,200.00	N/A	N/A	$10,080.00	D3	CONTENT MANAGEMENT
456-010-600	b-Wize Form < 9,000,000 PPY	$0.00	30.5%	$0.00	$15,960.00	$13,680.00	$11,400.00	N/A	N/A	$15,960.00	D3	CONTENT MANAGEMENT
456-010-601	b-Wize Form < 18,000,000 PPY	$0.00	30.5%	$0.00	$23,940.00	$20,520.00	$17,100.00	N/A	N/A	$23,940.00	D3	CONTENT MANAGEMENT
456-010-602	b-Wize Form < 36,000,000 PPY	$0.00	30.5%	$0.00	$36,120.00	$30,960.00	$25,800.00	N/A	N/A	$36,120.00	D3	CONTENT MANAGEMENT
456-010-603	b-Wize Form Vol Pack + 360,000 PPY	$0.00	30.5%	$0.00	$3,276.00	$2,808.00	$2,340.00	N/A	N/A	$3,276.00	D3	CONTENT MANAGEMENT
456-010-604	b-Wize Form Vol Pack + 1,800,000 PPY	$0.00	30.5%	$0.00	$7,257.60	$6,220.80	$5,184.00	N/A	N/A	$7,257.60	D3	CONTENT MANAGEMENT
456-010-605	b-Wize Form Vol Pack + 3,600,000 PPY	$0.00	30.5%	$0.00	$12,096.00	$10,368.00	$8,640.00	N/A	N/A	$12,096.00	D3	CONTENT MANAGEMENT
456-010-606	b-Wize Form Vol Pack + 9,000,000 PPY	$0.00	30.5%	$0.00	$19,152.00	$16,416.00	$13,680.00	N/A	N/A	$19,152.00	D3	CONTENT MANAGEMENT
456-010-607	b-Wize Form Scanning Module < 90,000 PPY	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-010-608	B-WIZE FORM SCANNING MOD < 180,000 PPY	$0.00	30.5%	$0.00	$283.50	$243.00	$202.50	N/A	N/A	$283.50	D3	CONTENT MANAGEMENT
456-010-611	b-Wize Form Scanned Images Import	$0.00	30.5%	$0.00	$735.00	$630.00	$525.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-010-612	b-Wize Form Fax Image Import	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	$1,200.00	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-010-613	b-Wize Form PDF Import	$0.00	30.5%	$0.00	$882.00	$756.00	$630.00	N/A	N/A	$882.00	D3	CONTENT MANAGEMENT
456-010-614	b-Wize Form Validation Module	$0.00	30.5%	$0.00	$294.00	$252.00	$210.00	N/A	N/A	$294.00	D3	CONTENT MANAGEMENT
456-010-615	B-WIZE VALIDATION MOD PKAGE-ALL PRODUCTS	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-010-616	bWize Form Extra OCR Licence	$0.00	30.5%	$0.00	$390.60	$334.80	$279.00	N/A	N/A	$390.60	D3	CONTENT MANAGEMENT
456-010-618	B-WIZE FORM FNE RDR 6 (10K PPM / 1CPU)	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-010-619	B-WIZE FORM FNE RDR 6 (25K PPM / 1CPU)	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-010-620	B-WIZE FORM FNE RDR 6 (75K PPM / 2CPU)	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-010-621	B-WIZE FORM FNE RDR 6 (200K PPM / 3CPU)	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$924.00	D3	CONTENT MANAGEMENT
456-010-622	B-WIZE FORM FNE RDR 6 (1000K PPM / 4CPU)	$0.00	30.5%	$0.00	$2,394.00	$2,052.00	$1,710.00	N/A	N/A	$2,394.00	D3	CONTENT MANAGEMENT
456-010-626	B-WIZE FORM RCOSTR PRO ZNE V2.5 (25CPS)	$0.00	30.5%	$0.00	$2,541.00	$2,178.00	$1,815.00	N/A	N/A	$2,541.00	D3	CONTENT MANAGEMENT
456-010-627	B-WIZE FORM RCOSTR PRO ZNE V2.5 (50CPS)	$0.00	30.5%	$0.00	$4,620.00	$3,960.00	$3,300.00	N/A	N/A	$4,620.00	D3	CONTENT MANAGEMENT
456-010-628	b-Wize Form Scansoft ICR	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-010-629	b-Wize Form Scansoft 1D Bar Code	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-010-630	B-WIZE FRM LN ITM EXTRCTN < 45,000 PPY	$0.00	30.5%	$0.00	$966.00	$828.00	$690.00	N/A	N/A	$966.00	D3	CONTENT MANAGEMENT
456-010-631	B-WIZE FRM LN ITM EXTRCTN < 90,000 PPY	$0.00	30.5%	$0.00	$1,302.00	$1,116.00	$930.00	N/A	N/A	$1,302.00	D3	CONTENT MANAGEMENT
456-010-632	B-WIZE FRM LN ITM EXTRCTN < 135,000 PPY	$0.00	30.5%	$0.00	$1,512.00	$1,296.00	$1,080.00	N/A	N/A	$1,512.00	D3	CONTENT MANAGEMENT
456-010-633	B-WIZE FRM LN ITM EXTRCTN < 180,000 PPY	$0.00	30.5%	$0.00	$1,638.00	$1,404.00	$1,170.00	N/A	N/A	$1,638.00	D3	CONTENT MANAGEMENT
456-010-634	B-WIZE FRM LN ITM EXTRCTN < 270,000 PPY	$0.00	30.5%	$0.00	$2,016.00	$1,728.00	$1,440.00	N/A	N/A	$2,016.00	D3	CONTENT MANAGEMENT
456-010-635	B-WIZE FRM LN ITM EXTRCTN < 360,000 PPY	$0.00	30.5%	$0.00	$2,226.00	$1,908.00	$1,590.00	N/A	N/A	$2,226.00	D3	CONTENT MANAGEMENT
456-010-636	B-WIZE FRM LN ITM EXTRCTN < 540,000 PPY	$0.00	30.5%	$0.00	$2,646.00	$2,268.00	$1,890.00	N/A	N/A	$2,646.00	D3	CONTENT MANAGEMENT
456-010-637	B-WIZE FRM LN ITM EXTRCTN < 720,000 PPY	$0.00	30.5%	$0.00	$3,024.00	$2,592.00	$2,160.00	N/A	N/A	$3,024.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-010-638	B-WIZE FRM LN ITM EXTRCTN < 900,000 PPY	$0.00	30.5%	$0.00	$3,402.00	$2,916.00	$2,430.00	N/A	N/A	$3,402.00	D3	CONTENT MANAGEMENT
456-010-639	B-WIZE FRM LN ITM EXTRCTN < 1.35M PPY	$0.00	30.5%	$0.00	$4,158.00	$3,564.00	$2,970.00	N/A	N/A	$4,158.00	D3	CONTENT MANAGEMENT
456-010-640	B-WIZE FRM LN ITM EXTRCTN < 1.8M PPY	$0.00	30.5%	$0.00	$4,788.00	$4,104.00	$3,420.00	N/A	N/A	$4,788.00	D3	CONTENT MANAGEMENT
456-010-641	B-WIZE FRM LN ITM EXTRCTN < 3.6M PPY	$0.00	30.5%	$0.00	$7,980.00	$6,840.00	$5,700.00	N/A	N/A	$7,980.00	D3	CONTENT MANAGEMENT
456-010-642	B-WIZE FRM LN ITM EXTRCTN < 9M PPY	$0.00	30.5%	$0.00	$13,020.00	$11,160.00	$9,300.00	N/A	N/A	$13,020.00	D3	CONTENT MANAGEMENT
456-010-643	B-WIZE FRM LN ITM EXTRCTN < 18M PPY	$0.00	30.5%	$0.00	$19,740.00	$16,920.00	$14,100.00	N/A	N/A	$19,740.00	D3	CONTENT MANAGEMENT
456-010-644	B-WIZE FRM LN ITM EXTRCTN < 36M PPY	$0.00	30.5%	$0.00	$35,700.00	$30,600.00	$25,500.00	N/A	N/A	$35,700.00	D3	CONTENT MANAGEMENT
456-010-645	B-WIZE FORM TBLRDR VOL PK + 360,000 PPY	$0.00	30.5%	$0.00	$2,671.20	$2,289.60	$1,908.00	N/A	N/A	$2,671.20	D3	CONTENT MANAGEMENT
456-010-646	B-WIZE FORM TBLRDR VOL PK + 1.8M PPY	$0.00	30.5%	$0.00	$5,745.60	$4,924.80	$4,104.00	N/A	N/A	$5,745.60	D3	CONTENT MANAGEMENT
456-010-647	B-WIZE FORM TBLRDR VOL PK + 3.6M PPY	$0.00	30.5%	$0.00	$9,576.00	$8,208.00	$6,840.00	N/A	N/A	$9,576.00	D3	CONTENT MANAGEMENT
456-010-648	B-WIZE FORM TABLEREADER VOL PK + 9M PPY	$0.00	30.5%	$0.00	$15,624.00	$13,392.00	$11,160.00	N/A	N/A	$15,624.00	D3	CONTENT MANAGEMENT
456-010-651	b-Wize Form Documentum connector	$0.00	30.5%	$0.00	$2,520.00	$2,160.00	$1,800.00	N/A	N/A	$2,520.00	D3	CONTENT MANAGEMENT
456-010-652	B-WIZE PROCESS ANALYZER (STATS)-360K PPY	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
456-010-653	b-Wize Capture Flow (Test) < 36,000 PPY	$0.00	30.5%	$0.00	$1,134.00	$972.00	$810.00	N/A	N/A	$1,134.00	D3	CONTENT MANAGEMENT
456-010-654	b-Wize Capture Flow (Test) < 54,000 PPY	$0.00	30.5%	$0.00	$1,428.00	$1,224.00	$1,020.00	N/A	N/A	$1,428.00	D3	CONTENT MANAGEMENT
456-010-655	b-Wize Capture Flow (Test) < 72,000 PPY	$0.00	30.5%	$0.00	$1,638.00	$1,404.00	$1,170.00	N/A	N/A	$1,638.00	D3	CONTENT MANAGEMENT
456-010-656	b-Wize Capture Flow (Test) < 108,000 PPY	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-010-657	b-Wize Capture Flow (Test) < 144,000 PPY	$0.00	30.5%	$0.00	$2,415.00	$2,070.00	$1,725.00	N/A	N/A	$2,415.00	D3	CONTENT MANAGEMENT
456-010-658	b-Wize Capture Flow (Test) < 180,000 PPY	$0.00	30.5%	$0.00	$2,730.00	$2,340.00	$1,950.00	N/A	N/A	$2,730.00	D3	CONTENT MANAGEMENT
456-010-659	b-Wize Capture Flow (Test) < 270,000 PPY	$0.00	30.5%	$0.00	$3,318.00	$2,844.00	$2,370.00	N/A	N/A	$3,318.00	D3	CONTENT MANAGEMENT
456-010-660	b-Wize Capture Flow (Test) < 360,000 PPY	$0.00	30.5%	$0.00	$3,864.00	$3,312.00	$2,760.00	N/A	N/A	$3,864.00	D3	CONTENT MANAGEMENT
456-010-661	b-Wize Capture Flow (Test) < 720,000 PPY	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
456-010-662	b-Wize Capture Flow (Test) < 1.8M PPY	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
456-010-663	b-Wize Capture Flow (Test) < 3.6M PPY	$0.00	30.5%	$0.00	$16,380.00	$14,040.00	$11,700.00	N/A	N/A	$16,380.00	D3	CONTENT MANAGEMENT
456-010-664	b-Wize Capture Flow (Test) < 7.2M PPY	$0.00	30.5%	$0.00	$27,300.00	$23,400.00	$19,500.00	N/A	N/A	$27,300.00	D3	CONTENT MANAGEMENT
456-010-665	b-Wize Capture Flow (Test) < 18M PPY	$0.00	30.5%	$0.00	$63,000.00	$54,000.00	$45,000.00	N/A	N/A	$63,000.00	D3	CONTENT MANAGEMENT
456-010-666	B-WIZE PROCESS ANALYZER (STATS)-900K PPY	$0.00	30.5%	$0.00	$157.50	$135.00	$112.50	N/A	N/A	$157.50	D3	CONTENT MANAGEMENT
456-010-667	b-Wize Development License - 360,000 PPY	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
456-010-668	b-Wize Development License - 900,000 PPY	$0.00	30.5%	$0.00	$157.50	$135.00	$112.50	N/A	N/A	$157.50	D3	CONTENT MANAGEMENT
456-010-670	b-Wize Invoice < 45,000 PPY	$0.00	30.5%	$0.00	$3,759.00	$3,222.00	$2,685.00	N/A	N/A	$3,759.00	D3	CONTENT MANAGEMENT
456-010-671	b-Wize Invoice < 90,000 PPY	$0.00	30.5%	$0.00	$5,628.00	$4,824.00	$4,020.00	N/A	N/A	$5,628.00	D3	CONTENT MANAGEMENT
456-010-672	b-Wize Invoice < 135,000 PPY	$0.00	30.5%	$0.00	$6,468.00	$5,544.00	$4,620.00	N/A	N/A	$6,468.00	D3	CONTENT MANAGEMENT
456-010-673	b-Wize Invoice< 180,000 PPY	$0.00	30.5%	$0.00	$6,846.00	$5,868.00	$4,890.00	N/A	N/A	$6,846.00	D3	CONTENT MANAGEMENT
456-010-674	b-Wize Invoice < 270,000 PPY	$0.00	30.5%	$0.00	$8,232.00	$7,056.00	$5,880.00	N/A	N/A	$8,232.00	D3	CONTENT MANAGEMENT
456-010-675	b-Wize Invoice < 360,000 PPY	$0.00	30.5%	$0.00	$9,702.00	$8,316.00	$6,930.00	N/A	N/A	$9,702.00	D3	CONTENT MANAGEMENT
456-010-676	b-Wize Invoice < 540,000 PPY	$0.00	30.5%	$0.00	$11,340.00	$9,720.00	$8,100.00	N/A	N/A	$11,340.00	D3	CONTENT MANAGEMENT
456-010-677	b-Wize Invoice < 720,000 PPY	$0.00	30.5%	$0.00	$12,705.00	$10,890.00	$9,075.00	N/A	N/A	$12,705.00	D3	CONTENT MANAGEMENT
456-010-678	b-Wize Invoice < 900,000 PPY	$0.00	30.5%	$0.00	$14,070.00	$12,060.00	$10,050.00	N/A	N/A	$14,070.00	D3	CONTENT MANAGEMENT
456-010-679	b-Wize Invoice < 1,350,000 PPY	$0.00	30.5%	$0.00	$17,682.00	$15,156.00	$12,630.00	N/A	N/A	$17,682.00	D3	CONTENT MANAGEMENT
456-010-680	b-Wize Invoice < 1,800,000 PPY	$0.00	30.5%	$0.00	$21,336.00	$18,288.00	$15,240.00	N/A	N/A	$21,336.00	D3	CONTENT MANAGEMENT
456-010-681	b-Wize Invoice < 3,600,000 PPY	$0.00	30.5%	$0.00	$34,440.00	$29,520.00	$24,600.00	N/A	N/A	$34,440.00	D3	CONTENT MANAGEMENT
456-010-682	b-Wize Invoice < 9,000,000 PPY	$0.00	30.5%	$0.00	$56,700.00	$48,600.00	$40,500.00	N/A	N/A	$56,700.00	D3	CONTENT MANAGEMENT
456-010-683	b-Wize Invoice < 18,000,000 PPY	$0.00	30.5%	$0.00	$86,100.00	$73,800.00	$61,500.00	N/A	N/A	$86,100.00	D3	CONTENT MANAGEMENT
456-010-684	b-Wize Invoice < 36,000,000 PPY	$0.00	30.5%	$0.00	$142,800.00	$122,400.00	$102,000.00	N/A	N/A	$142,800.00	D3	CONTENT MANAGEMENT
456-010-685	b-Wize Invoice Vol Pack + 360,000 PPY	$0.00	30.5%	$0.00	$11,648.70	$9,984.60	$8,320.50	N/A	N/A	$11,648.70	D3	CONTENT MANAGEMENT
456-010-686	b-Wize Invoice Vol Pack + 1,800,000 PPY	$0.00	30.5%	$0.00	$25,603.20	$21,945.60	$18,288.00	N/A	N/A	$25,603.20	D3	CONTENT MANAGEMENT
456-010-687	b-Wize Invoice Vol Pack + 3,600,000 PPY	$0.00	30.5%	$0.00	$41,328.00	$35,424.00	$29,520.00	N/A	N/A	$41,328.00	D3	CONTENT MANAGEMENT
456-010-688	b-Wize Invoice Vol Pack + 9,000,000 PPY	$0.00	30.5%	$0.00	$68,040.00	$58,320.00	$48,600.00	N/A	N/A	$68,040.00	D3	CONTENT MANAGEMENT
456-010-689	B-WIZE INVOICE SCANNING MOD < 90,000 PPY	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-010-690	B-WIZE INVOICE SCNNING MOD < 180,000 PPY	$0.00	30.5%	$0.00	$283.50	$243.00	$202.50	N/A	N/A	$283.50	D3	CONTENT MANAGEMENT
456-010-691	b-Wize Invoice Scanned Images Import	$0.00	30.5%	$0.00	$735.00	$630.00	$525.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-010-692	b-Wize Invoice Fax Image Impor	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	$1,200.00	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-010-693	b-Wize Invoice PDF Import	$0.00	30.5%	$0.00	$882.00	$756.00	$630.00	N/A	N/A	$882.00	D3	CONTENT MANAGEMENT
456-010-694	b-Wize Invoice Validation Module	$0.00	30.5%	$0.00	$294.00	$252.00	$210.00	N/A	N/A	$294.00	D3	CONTENT MANAGEMENT
456-010-695	b-Wize Invoice Extra OCR Licence	$0.00	30.5%	$0.00	$390.60	$334.80	$279.00	N/A	N/A	$390.60	D3	CONTENT MANAGEMENT
456-010-697	B-WIZE INVOICE FNE RDR 6 (10K PPM-1CPU)	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-010-698	B-WIZE INVOICE FNE RDR 6 (25K PPM-1CPU)	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-010-699	B-WIZE INV FNE RDR 6 (75K PPM / 2 CPU)	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-010-700	B-WIZE INV FNE RDR 6 (200K PPM / 3 CPU)	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$924.00	D3	CONTENT MANAGEMENT
456-010-701	B-WIZE INV FNE RDR 6 (1000K PPM / 4 CPU)	$0.00	30.5%	$0.00	$2,394.00	$2,052.00	$1,710.00	N/A	N/A	$2,394.00	D3	CONTENT MANAGEMENT
456-010-705	b-Wize Invoice Scansoft ICR	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-010-706	b-Wize Invoice Scansoft 1D Bar Code	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-010-709	b-Wize Invoice Documentum connector	$0.00	30.5%	$0.00	$2,520.00	$2,160.00	$1,800.00	N/A	N/A	$2,520.00	D3	CONTENT MANAGEMENT
456-010-710	B-WIZE PROCESS ANLYZR(STATS)-3,600K PPY	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-010-711	b-Wize Mail < 45,000 PPY	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-010-712	b-Wize Mail < 90,000 PPY	$0.00	30.5%	$0.00	$5,208.00	$4,464.00	$3,720.00	N/A	N/A	$5,208.00	D3	CONTENT MANAGEMENT
456-010-713	b-Wize Mail < 135,000 PPY	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
456-010-714	b-Wize Mail < 180,000 PPY	$0.00	30.5%	$0.00	$6,720.00	$5,760.00	$4,800.00	N/A	N/A	$6,720.00	D3	CONTENT MANAGEMENT
456-010-715	b-Wize Mail < 270,000 PPY	$0.00	30.5%	$0.00	$7,980.00	$6,840.00	$5,700.00	N/A	N/A	$7,980.00	D3	CONTENT MANAGEMENT
456-010-716	b-Wize Mail < 360,000 PPY	$0.00	30.5%	$0.00	$8,820.00	$7,560.00	$6,300.00	N/A	N/A	$8,820.00	D3	CONTENT MANAGEMENT
456-010-717	b-Wize Mail < 540,000 PPY	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
456-010-718	b-Wize Mail < 720,000 PPY	$0.00	30.5%	$0.00	$11,760.00	$10,080.00	$8,400.00	N/A	N/A	$11,760.00	D3	CONTENT MANAGEMENT
456-010-719	b-Wize Mail < 900,000 PPY	$0.00	30.5%	$0.00	$13,020.00	$11,160.00	$9,300.00	N/A	N/A	$13,020.00	D3	CONTENT MANAGEMENT
456-010-720	b-Wize Mail < 1,350,000 PPY	$0.00	30.5%	$0.00	$16,380.00	$14,040.00	$11,700.00	N/A	N/A	$16,380.00	D3	CONTENT MANAGEMENT
456-010-721	b-Wize Mail < 1,800,000 PPY	$0.00	30.5%	$0.00	$18,900.00	$16,200.00	$13,500.00	N/A	N/A	$18,900.00	D3	CONTENT MANAGEMENT
456-010-722	b-Wize Mail < 3,600,000 PPY	$0.00	30.5%	$0.00	$31,500.00	$27,000.00	$22,500.00	N/A	N/A	$31,500.00	D3	CONTENT MANAGEMENT
456-010-723	b-Wize Mail < 9,000,000 PPY	$0.00	30.5%	$0.00	$55,020.00	$47,160.00	$39,300.00	N/A	N/A	$55,020.00	D3	CONTENT MANAGEMENT
456-010-724	b-Wize Mail < 18,000,000 PPY	$0.00	30.5%	$0.00	$79,800.00	$68,400.00	$57,000.00	N/A	N/A	$79,800.00	D3	CONTENT MANAGEMENT
456-010-725	b-Wize Mail < 36,000,000 PPY	$0.00	30.5%	$0.00	$111,300.00	$95,400.00	$79,500.00	N/A	N/A	$111,300.00	D3	CONTENT MANAGEMENT
456-010-726	b-Wize Mail < 90,000,000 PPY	$0.00	30.5%	$0.00	$176,400.00	$151,200.00	$126,000.00	N/A	N/A	$176,400.00	D3	CONTENT MANAGEMENT
456-010-727	b-Wize Mail Vol Pack + 360,000 PPY	$0.00	30.5%	$0.00	$10,584.00	$9,072.00	$7,560.00	N/A	N/A	$10,584.00	D3	CONTENT MANAGEMENT
456-010-728	b-Wize Mail Vol Pack + 1,800,000 PPY	$0.00	30.5%	$0.00	$22,680.00	$19,440.00	$16,200.00	N/A	N/A	$22,680.00	D3	CONTENT MANAGEMENT
456-010-729	b-Wize Mail Vol Pack + 3,600,000 PPY	$0.00	30.5%	$0.00	$37,800.00	$32,400.00	$27,000.00	N/A	N/A	$37,800.00	D3	CONTENT MANAGEMENT
456-010-730	b-Wize Mail Vol Pack + 9,000,000 PPY	$0.00	30.5%	$0.00	$66,024.00	$56,592.00	$47,160.00	N/A	N/A	$66,024.00	D3	CONTENT MANAGEMENT
456-010-731	b-Wize Mail Scanning Module < 90,000 PPY	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-010-732	B-WIZE MAIL SCANNING MOD < 180,000 PPY	$0.00	30.5%	$0.00	$283.50	$243.00	$202.50	N/A	N/A	$283.50	D3	CONTENT MANAGEMENT
456-010-733	b-Wize Mail Scanned Images Import	$0.00	30.5%	$0.00	$735.00	$630.00	$525.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-010-734	b-Wize Mail Fax Image Import	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	$1,200.00	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-010-735	b-Wize Mail PDF Import	$0.00	30.5%	$0.00	$882.00	$756.00	$630.00	N/A	N/A	$882.00	D3	CONTENT MANAGEMENT
456-010-736	b-Wize Mail Validation Module	$0.00	30.5%	$0.00	$294.00	$252.00	$210.00	N/A	N/A	$294.00	D3	CONTENT MANAGEMENT
456-010-737	b-Wize Mail Extra OCR Licence	$0.00	30.5%	$0.00	$390.60	$334.80	$279.00	N/A	N/A	$390.60	D3	CONTENT MANAGEMENT
456-010-739	B-WIZE MAIL FNE RDR 6 (10K PPM / 1CPU)	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-010-740	B-WIZE MAIL FNE RDR 6 (25K PPM / 1 CPU)	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-010-741	B-WIZE MAIL FNE RDR 6 (75K PPM / 2 CPU)	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-010-742	B-WIZE MAIL FNE RDR 6 (200K PPM / 3 CPU)	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$924.00	D3	CONTENT MANAGEMENT
456-010-743	B-WIZE MAIL FNE RDR 6 (1000K PPM /4 CPU)	$0.00	30.5%	$0.00	$2,394.00	$2,052.00	$1,710.00	N/A	N/A	$2,394.00	D3	CONTENT MANAGEMENT
456-010-747	B-WIZE MAIL RCOSTR PRO ZNE V2.5 (25 CPS)	$0.00	30.5%	$0.00	$2,541.00	$2,178.00	$1,815.00	N/A	N/A	$2,541.00	D3	CONTENT MANAGEMENT
456-010-748	B-WIZE MAIL RCOSTR PRO ZNE V2.5 (50 CPS)	$0.00	30.5%	$0.00	$4,620.00	$3,960.00	$3,300.00	N/A	N/A	$4,620.00	D3	CONTENT MANAGEMENT
456-010-749	b-Wize Mail Scansoft ICR	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-010-750	b-Wize Mail Scansoft 1D Bar Code	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-010-751	B-WIZE MAIL LN ITMS EXTRCTN < 45,000 PPY	$0.00	30.5%	$0.00	$966.00	$828.00	$690.00	N/A	N/A	$966.00	D3	CONTENT MANAGEMENT
456-010-752	B-WIZE MAIL LN ITMS EXTRCTN < 90,000 PPY	$0.00	30.5%	$0.00	$1,302.00	$1,116.00	$930.00	N/A	N/A	$1,302.00	D3	CONTENT MANAGEMENT
456-010-753	B-WIZE MAIL LN ITMS EXTRCTN-135,000 PPY	$0.00	30.5%	$0.00	$1,512.00	$1,296.00	$1,080.00	N/A	N/A	$1,512.00	D3	CONTENT MANAGEMENT
456-010-754	B-WIZE MAIL LN ITMS EXTRCTN-180,000 PPY	$0.00	30.5%	$0.00	$1,638.00	$1,404.00	$1,170.00	N/A	N/A	$1,638.00	D3	CONTENT MANAGEMENT
456-010-755	B-WIZE MAIL LN ITMS EXTRCTN-270,000 PPY	$0.00	30.5%	$0.00	$2,016.00	$1,728.00	$1,440.00	N/A	N/A	$2,016.00	D3	CONTENT MANAGEMENT
456-010-756	B-WIZE MAIL LN ITMS EXTRCTN-360,000 PPY	$0.00	30.5%	$0.00	$2,226.00	$1,908.00	$1,590.00	N/A	N/A	$2,226.00	D3	CONTENT MANAGEMENT
456-010-757	B-WIZE MAIL LN ITMS EXTRCTN-540,000 PPY	$0.00	30.5%	$0.00	$2,646.00	$2,268.00	$1,890.00	N/A	N/A	$2,646.00	D3	CONTENT MANAGEMENT
456-010-758	B-WIZE MAIL LN ITMS EXTRCTN-720,000 PPY	$0.00	30.5%	$0.00	$3,024.00	$2,592.00	$2,160.00	N/A	N/A	$3,024.00	D3	CONTENT MANAGEMENT
456-010-759	B-WIZE MAIL LN ITMS EXTRCTN-900,000 PPY	$0.00	30.5%	$0.00	$3,402.00	$2,916.00	$2,430.00	N/A	N/A	$3,402.00	D3	CONTENT MANAGEMENT
456-010-760	B-WIZE MAIL LN ITMS EXTRCTN < 1.35M PPY	$0.00	30.5%	$0.00	$4,158.00	$3,564.00	$2,970.00	N/A	N/A	$4,158.00	D3	CONTENT MANAGEMENT
456-010-761	B-WIZE MAIL LN ITMS EXTRCTN < 1.8M PPY	$0.00	30.5%	$0.00	$4,788.00	$4,104.00	$3,420.00	N/A	N/A	$4,788.00	D3	CONTENT MANAGEMENT
456-010-762	B-WIZE MAIL LN ITMS EXTRCTN < 3.6M PPY	$0.00	30.5%	$0.00	$7,980.00	$6,840.00	$5,700.00	N/A	N/A	$7,980.00	D3	CONTENT MANAGEMENT
456-010-763	B-WIZE MAIL LN ITMS EXTRCTN < 9M PPY	$0.00	30.5%	$0.00	$13,020.00	$11,160.00	$9,300.00	N/A	N/A	$13,020.00	D3	CONTENT MANAGEMENT
456-010-764	B-WIZE MAIL LN ITMS EXTRCTN < 18M PPY	$0.00	30.5%	$0.00	$19,740.00	$16,920.00	$14,100.00	N/A	N/A	$19,740.00	D3	CONTENT MANAGEMENT
456-010-765	B-WIZE MAIL LN ITMS EXTRCTN < 36M PPY	$0.00	30.5%	$0.00	$35,700.00	$30,600.00	$25,500.00	N/A	N/A	$35,700.00	D3	CONTENT MANAGEMENT
456-010-766	B-WIZE MAIL TBLRDR VOL PK + 360,000 PPY	$0.00	30.5%	$0.00	$2,671.20	$2,289.60	$1,908.00	N/A	N/A	$2,671.20	D3	CONTENT MANAGEMENT
456-010-767	B-WIZE MAIL TBLRDR VOL PK + 1.8M PPY	$0.00	30.5%	$0.00	$5,745.60	$4,924.80	$4,104.00	N/A	N/A	$5,745.60	D3	CONTENT MANAGEMENT
456-010-768	B-WIZE MAIL TBLRDR VOL PK + 3.6M PPY	$0.00	30.5%	$0.00	$9,576.00	$8,208.00	$6,840.00	N/A	N/A	$9,576.00	D3	CONTENT MANAGEMENT
456-010-769	B-WIZE MAIL TABLEREADER VOL PK + 9M PPY	$0.00	30.5%	$0.00	$15,624.00	$13,392.00	$11,160.00	N/A	N/A	$15,624.00	D3	CONTENT MANAGEMENT
456-010-772	b-Wize Mail Documentum connector	$0.00	30.5%	$0.00	$2,520.00	$2,160.00	$1,800.00	N/A	N/A	$2,520.00	D3	CONTENT MANAGEMENT
456-010-773	B-WIZE PROCESS ANALYZER (STATS)-18KK PPY	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-010-774	b-Wize Money < 45,000 PPY	$0.00	30.5%	$0.00	$1,092.00	$936.00	$780.00	N/A	N/A	$1,092.00	D3	CONTENT MANAGEMENT
456-010-775	b-Wize Money < 90,000 PPY	$0.00	30.5%	$0.00	$1,932.00	$1,656.00	$1,380.00	N/A	N/A	$1,932.00	D3	CONTENT MANAGEMENT
456-010-776	b-Wize Money < 135,000 PPY	$0.00	30.5%	$0.00	$2,688.00	$2,304.00	$1,920.00	N/A	N/A	$2,688.00	D3	CONTENT MANAGEMENT
456-010-777	b-Wize Money < 180,000 PPY	$0.00	30.5%	$0.00	$3,234.00	$2,772.00	$2,310.00	N/A	N/A	$3,234.00	D3	CONTENT MANAGEMENT
456-010-778	b-Wize Money < 270,000 PPY	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-010-779	b-Wize Money < 360,000 PPY	$0.00	30.5%	$0.00	$5,460.00	$4,680.00	$3,900.00	N/A	N/A	$5,460.00	D3	CONTENT MANAGEMENT
456-010-780	b-Wize Money < 540,000 PPY	$0.00	30.5%	$0.00	$7,056.00	$6,048.00	$5,040.00	N/A	N/A	$7,056.00	D3	CONTENT MANAGEMENT
456-010-781	b-Wize Money < 720,000 PPY	$0.00	30.5%	$0.00	$8,232.00	$7,056.00	$5,880.00	N/A	N/A	$8,232.00	D3	CONTENT MANAGEMENT
456-010-782	b-Wize Money < 900,000 PPY	$0.00	30.5%	$0.00	$9,240.00	$7,920.00	$6,600.00	N/A	N/A	$9,240.00	D3	CONTENT MANAGEMENT
456-010-783	b-Wize Money < 1,350,000 PPY	$0.00	30.5%	$0.00	$11,760.00	$10,080.00	$8,400.00	N/A	N/A	$11,760.00	D3	CONTENT MANAGEMENT
456-010-784	b-Wize Money < 1,800,000 PPY	$0.00	30.5%	$0.00	$13,440.00	$11,520.00	$9,600.00	N/A	N/A	$13,440.00	D3	CONTENT MANAGEMENT
456-010-785	b-Wize Money < 3,600,000 PPY	$0.00	30.5%	$0.00	$21,462.00	$18,396.00	$15,330.00	N/A	N/A	$21,462.00	D3	CONTENT MANAGEMENT
456-010-786	b-Wize Money < 9,000,000 PPY	$0.00	30.5%	$0.00	$33,600.00	$28,800.00	$24,000.00	N/A	N/A	$33,600.00	D3	CONTENT MANAGEMENT
456-010-787	b-Wize Money < 18,000,000 PPY	$0.00	30.5%	$0.00	$50,400.00	$43,200.00	$36,000.00	N/A	N/A	$50,400.00	D3	CONTENT MANAGEMENT
456-010-788	b-Wize Money < 36,000,000 PPY	$0.00	30.5%	$0.00	$77,322.00	$66,276.00	$55,230.00	N/A	N/A	$77,322.00	D3	CONTENT MANAGEMENT
456-010-789	b-Wize Money Vol Pack + 360,000 PPY	$0.00	30.5%	$0.00	$6,552.00	$5,616.00	$4,680.00	N/A	N/A	$6,552.00	D3	CONTENT MANAGEMENT
456-010-790	b-Wize Money Vol Pack + 1,800,000 PPY	$0.00	30.5%	$0.00	$16,128.00	$13,824.00	$11,520.00	N/A	N/A	$16,128.00	D3	CONTENT MANAGEMENT
456-010-791	b-Wize Money Vol Pack + 3,600,000 PPY	$0.00	30.5%	$0.00	$25,754.40	$22,075.20	$18,396.00	N/A	N/A	$25,754.40	D3	CONTENT MANAGEMENT
456-010-792	b-Wize Money Vol Pack + 9,000,000 PPY	$0.00	30.5%	$0.00	$40,320.00	$34,560.00	$28,800.00	N/A	N/A	$40,320.00	D3	CONTENT MANAGEMENT
456-010-793	B-WIZE MONEY SCANNING MOD < 90,000 PPY	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-010-794	B-WIZE MONEY SCANNING MOD < 180,000 PPY	$0.00	30.5%	$0.00	$283.50	$243.00	$202.50	N/A	N/A	$283.50	D3	CONTENT MANAGEMENT
456-010-795	b-Wize Money Scanned Images Import	$0.00	30.5%	$0.00	$735.00	$630.00	$525.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-010-796	b-Wize Money Fax Image Imporl	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	$1,200.00	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-010-797	b-Wize Money PDF Import	$0.00	30.5%	$0.00	$882.00	$756.00	$630.00	N/A	N/A	$882.00	D3	CONTENT MANAGEMENT
456-010-798	b-Wize Money Validation Module	$0.00	30.5%	$0.00	$294.00	$252.00	$210.00	N/A	N/A	$294.00	D3	CONTENT MANAGEMENT
456-010-799	b-Wize Money Extra OCR Licence	$0.00	30.5%	$0.00	$390.60	$334.80	$279.00	N/A	N/A	$390.60	D3	CONTENT MANAGEMENT
456-010-804	B-WIZE MNY RCOSTR PRO ZNE V2.5 (25 CPS)	$0.00	30.5%	$0.00	$2,541.00	$2,178.00	$1,815.00	N/A	N/A	$2,541.00	D3	CONTENT MANAGEMENT
456-010-805	B-WIZE MNY RCOSTR PRO ZNE V2.5 (50 CPS)	$0.00	30.5%	$0.00	$4,620.00	$3,960.00	$3,300.00	N/A	N/A	$4,620.00	D3	CONTENT MANAGEMENT
456-010-806	b-Wize Money Scansoft ICR	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-010-807	b-Wize Money Scansoft Bar Code 1D	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-010-816	B-WIZE MONEY LN ITMS EXTRCTN-45,000 PPY	$0.00	30.5%	$0.00	$966.00	$828.00	$690.00	N/A	N/A	$966.00	D3	CONTENT MANAGEMENT
456-010-817	B-WIZE MONEY LN ITMS EXTRCTN-90,000 PPY	$0.00	30.5%	$0.00	$1,302.00	$1,116.00	$930.00	N/A	N/A	$1,302.00	D3	CONTENT MANAGEMENT
456-010-818	B-WIZE MONEY LN ITMS EXTRCTN-135,000 PPY	$0.00	30.5%	$0.00	$1,512.00	$1,296.00	$1,080.00	N/A	N/A	$1,512.00	D3	CONTENT MANAGEMENT
456-010-819	B-WIZE MONEY LN ITMS EXTRCTN-180,000 PPY	$0.00	30.5%	$0.00	$1,638.00	$1,404.00	$1,170.00	N/A	N/A	$1,638.00	D3	CONTENT MANAGEMENT
456-010-820	B-WIZE MONEY LN ITMS EXTRCTN-270,000 PPY	$0.00	30.5%	$0.00	$2,016.00	$1,728.00	$1,440.00	N/A	N/A	$2,016.00	D3	CONTENT MANAGEMENT
456-010-821	B-WIZE MONEY LN ITMS EXTRCTN-360,000 PPY	$0.00	30.5%	$0.00	$2,226.00	$1,908.00	$1,590.00	N/A	N/A	$2,226.00	D3	CONTENT MANAGEMENT
456-010-822	B-WIZE MONEY LN ITMS EXTRCTN-540,000 PPY	$0.00	30.5%	$0.00	$2,646.00	$2,268.00	$1,890.00	N/A	N/A	$2,646.00	D3	CONTENT MANAGEMENT
456-010-823	B-WIZE MONEY LN ITMS EXTRCTN-720,000 PPY	$0.00	30.5%	$0.00	$3,024.00	$2,592.00	$2,160.00	N/A	N/A	$3,024.00	D3	CONTENT MANAGEMENT
456-010-824	B-WIZE MONEY LN ITMS EXTRCTN-900,000 PPY	$0.00	30.5%	$0.00	$3,402.00	$2,916.00	$2,430.00	N/A	N/A	$3,402.00	D3	CONTENT MANAGEMENT
456-010-825	B-WIZE MONEY LN ITMS EXTRCTN < 1.35M PPY	$0.00	30.5%	$0.00	$4,158.00	$3,564.00	$2,970.00	N/A	N/A	$4,158.00	D3	CONTENT MANAGEMENT
456-010-826	B-WIZE MONEY LN ITMS EXTRCTN < 1.8M PPY	$0.00	30.5%	$0.00	$4,788.00	$4,104.00	$3,420.00	N/A	N/A	$4,788.00	D3	CONTENT MANAGEMENT
456-010-827	B-WIZE MONEY LN ITMS EXTRCTN < 3.6M PPY	$0.00	30.5%	$0.00	$7,980.00	$6,840.00	$5,700.00	N/A	N/A	$7,980.00	D3	CONTENT MANAGEMENT
456-010-828	B-WIZE MONEY LN ITMS EXTRCTN < 9M PPY	$0.00	30.5%	$0.00	$13,020.00	$11,160.00	$9,300.00	N/A	N/A	$13,020.00	D3	CONTENT MANAGEMENT
456-010-829	B-WIZE MONEY LN ITMS EXTRCTN < 18M PPY	$0.00	30.5%	$0.00	$19,740.00	$16,920.00	$14,100.00	N/A	N/A	$19,740.00	D3	CONTENT MANAGEMENT
456-010-830	B-WIZE MONEY LN ITMS EXTRCTN < 36M PPY	$0.00	30.5%	$0.00	$35,700.00	$30,600.00	$25,500.00	N/A	N/A	$35,700.00	D3	CONTENT MANAGEMENT
456-010-831	B-WIZE MONEY TBLRDR VOL PK + 360,000 PPY	$0.00	30.5%	$0.00	$2,671.20	$2,289.60	$1,908.00	N/A	N/A	$2,671.20	D3	CONTENT MANAGEMENT
456-010-832	B-WIZE MONEY TBLRDR VOL PK + 1.8M PPY	$0.00	30.5%	$0.00	$5,745.60	$4,924.80	$4,104.00	N/A	N/A	$5,745.60	D3	CONTENT MANAGEMENT
456-010-833	B-WIZE MONEY TBLRDR VOL PK + 3.6M PPY	$0.00	30.5%	$0.00	$9,576.00	$8,208.00	$6,840.00	N/A	N/A	$9,576.00	D3	CONTENT MANAGEMENT
456-010-834	B-WIZE MONEY TABLEREADER VOL PK + 9M PPY	$0.00	30.5%	$0.00	$15,624.00	$13,392.00	$11,160.00	N/A	N/A	$15,624.00	D3	CONTENT MANAGEMENT
456-010-837	b-Wize Money Documentum connector	$0.00	30.5%	$0.00	$2,520.00	$2,160.00	$1,800.00	N/A	N/A	$2,520.00	D3	CONTENT MANAGEMENT
456-010-838	B-WIZE PROCESS ANALYZER (STATS)-90KK PPY	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-010-840	DISPATCHER-IA CLSFICATN < 912,500 PPY	$0.00	30.5%	$0.00	$5,565.00	$4,770.00	$3,975.00	N/A	N/A	$5,565.00	D3	CONTENT MANAGEMENT
456-010-841	DISPATCHER-IA CLSFICATN < 1,825,000 PPY	$0.00	30.5%	$0.00	$7,875.00	$6,750.00	$5,625.00	N/A	N/A	$7,875.00	D3	CONTENT MANAGEMENT
456-010-842	DISPATCHER-IA CLSFICATN < 3,650,000 PPY	$0.00	30.5%	$0.00	$13,272.00	$11,376.00	$9,480.00	N/A	N/A	$13,272.00	D3	CONTENT MANAGEMENT
456-010-843	DISPATCHER-IA CLSFICATN < 9,125,000 PPY	$0.00	30.5%	$0.00	$21,924.00	$18,792.00	$15,660.00	N/A	N/A	$21,924.00	D3	CONTENT MANAGEMENT
456-010-844	DISPATCHER-IA CLSFICATN < 18,250,000 PPY	$0.00	30.5%	$0.00	$34,629.00	$29,682.00	$24,735.00	N/A	N/A	$34,629.00	D3	CONTENT MANAGEMENT
456-010-845	DISPATCHER-IA CLSFICATN < 36,500,000 PPY	$0.00	30.5%	$0.00	$55,566.00	$47,628.00	$39,690.00	N/A	N/A	$55,566.00	D3	CONTENT MANAGEMENT
456-010-846	DISPATCHER-IA CLSFICATN < 54,750,000 PPY	$0.00	30.5%	$0.00	$70,518.00	$60,444.00	$50,370.00	N/A	N/A	$70,518.00	D3	CONTENT MANAGEMENT
456-010-847	DISPATCHER-IA CLSFICATN < 91,250,000 PPY	$0.00	30.5%	$0.00	$100,401.00	$86,058.00	$71,715.00	N/A	N/A	$100,401.00	D3	CONTENT MANAGEMENT
456-010-848	DISPATCHER-IA CLSFICATN - ULTD PPY	$0.00	30.5%	$0.00	$150,675.00	$129,150.00	$107,625.00	N/A	N/A	$150,675.00	D3	CONTENT MANAGEMENT
456-010-849	DISPATCHER-IA CLSFICATN + 365,000 PPY	$0.00	30.5%	$0.00	$3,981.60	$3,412.80	$2,844.00	N/A	N/A	$3,981.60	D3	CONTENT MANAGEMENT
456-010-850	DISPATCHER-IA CLSFICATN + 1,850,000 PPY	$0.00	30.5%	$0.00	$9,450.00	$8,100.00	$6,750.00	N/A	N/A	$9,450.00	D3	CONTENT MANAGEMENT
456-010-851	DISPATCHER-IA CLSFICATN + 3,650,000 PPY	$0.00	30.5%	$0.00	$15,926.40	$13,651.20	$11,376.00	N/A	N/A	$15,926.40	D3	CONTENT MANAGEMENT
456-010-852	DISPATCHER-IA CLSFICATN + 9,125,000 PPY	$0.00	30.5%	$0.00	$26,308.80	$22,550.40	$18,792.00	N/A	N/A	$26,308.80	D3	CONTENT MANAGEMENT
456-010-853	DISPATCHER-IA EXTRACTION < 912,500 PPY	$0.00	30.5%	$0.00	$3,759.00	$3,222.00	$2,685.00	N/A	N/A	$3,759.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-010-854	DISPATCHER-IA EXTRACTION < 1,825,000 PPY	$0.00	30.5%	$0.00	$5,313.00	$4,554.00	$3,795.00	N/A	N/A	$5,313.00	D3	CONTENT MANAGEMENT
456-010-855	DISPATCHER-IA EXTRACTION < 3,650,000 PPY	$0.00	30.5%	$0.00	$8,778.00	$7,524.00	$6,270.00	N/A	N/A	$8,778.00	D3	CONTENT MANAGEMENT
456-010-856	DISPATCHER-IA EXTRACTION < 9,125,000 PPY	$0.00	30.5%	$0.00	$14,616.00	$12,528.00	$10,440.00	N/A	N/A	$14,616.00	D3	CONTENT MANAGEMENT
456-010-857	DISPATCHER-IA EXTRACTION-18,250,000 PPY	$0.00	30.5%	$0.00	$22,995.00	$19,710.00	$16,425.00	N/A	N/A	$22,995.00	D3	CONTENT MANAGEMENT
456-010-858	DISPATCHER-IA EXTRACTION-36,500,000 PPY	$0.00	30.5%	$0.00	$37,254.00	$31,932.00	$26,610.00	N/A	N/A	$37,254.00	D3	CONTENT MANAGEMENT
456-010-859	DISPATCHER-IA EXTRACTION-54,750,000 PPY	$0.00	30.5%	$0.00	$47,229.00	$40,482.00	$33,735.00	N/A	N/A	$47,229.00	D3	CONTENT MANAGEMENT
456-010-860	DISPATCHER-IA EXTRACTION-91,250,000 PPY	$0.00	30.5%	$0.00	$67,158.00	$57,564.00	$47,970.00	N/A	N/A	$67,158.00	D3	CONTENT MANAGEMENT
456-010-861	DISPATCHER-IA EXTRACTION - UNLIMITED PPY	$0.00	30.5%	$0.00	$100,800.00	$86,400.00	$72,000.00	N/A	N/A	$100,800.00	D3	CONTENT MANAGEMENT
456-010-862	Dispatcher for IA Extract + 365,000 PPY	$0.00	30.5%	$0.00	$2,746.80	$2,354.40	$1,962.00	N/A	N/A	$2,746.80	D3	CONTENT MANAGEMENT
456-010-863	DISPATCHER-IA EXTRACT + 1,850,000 PPY	$0.00	30.5%	$0.00	$6,375.60	$5,464.80	$4,554.00	N/A	N/A	$6,375.60	D3	CONTENT MANAGEMENT
456-010-864	DISPATCHER-IA EXTRACT + 3,650,000 PPY	$0.00	30.5%	$0.00	$10,533.60	$9,028.80	$7,524.00	N/A	N/A	$10,533.60	D3	CONTENT MANAGEMENT
456-010-865	DISPATCHER-IA EXTRACT + 9,125,000 PPY	$0.00	30.5%	$0.00	$17,539.20	$15,033.60	$12,528.00	N/A	N/A	$17,539.20	D3	CONTENT MANAGEMENT
456-010-866	DISPATCHER-IA TABLE READER < 912,500 PPY	$0.00	30.5%	$0.00	$3,759.00	$3,222.00	$2,685.00	N/A	N/A	$3,759.00	D3	CONTENT MANAGEMENT
456-010-868	DISPATCHER-IA TBL RDR < 1,825,000 PPY	$0.00	30.5%	$0.00	$5,313.00	$4,554.00	$3,795.00	N/A	N/A	$5,313.00	D3	CONTENT MANAGEMENT
456-010-869	DISPATCHER-IA TBL RDR < 3,650,000 PPY	$0.00	30.5%	$0.00	$8,778.00	$7,524.00	$6,270.00	N/A	N/A	$8,778.00	D3	CONTENT MANAGEMENT
456-010-870	DISPATCHER-IA TBL RDR < 9,125,000 PPY	$0.00	30.5%	$0.00	$14,616.00	$12,528.00	$10,440.00	N/A	N/A	$14,616.00	D3	CONTENT MANAGEMENT
456-010-871	DISPATCHER-IA TBL RDR < 18,250,000 PPY	$0.00	30.5%	$0.00	$22,995.00	$19,710.00	$16,425.00	N/A	N/A	$22,995.00	D3	CONTENT MANAGEMENT
456-010-872	DISPATCHER-IA TBL RDR < 36,500,000 PPY	$0.00	30.5%	$0.00	$37,254.00	$31,932.00	$26,610.00	N/A	N/A	$37,254.00	D3	CONTENT MANAGEMENT
456-010-873	DISPATCHER-IA TBL RDR < 54,750,000 PPY	$0.00	30.5%	$0.00	$47,229.00	$40,482.00	$33,735.00	N/A	N/A	$47,229.00	D3	CONTENT MANAGEMENT
456-010-874	DISPATCHER-IA TBL RDR < 91,250,000 PPY	$0.00	30.5%	$0.00	$67,158.00	$57,564.00	$47,970.00	N/A	N/A	$67,158.00	D3	CONTENT MANAGEMENT
456-010-875	DISPATCHER-IA TABLE READER - UNLIMITED	$0.00	30.5%	$0.00	$100,800.00	$86,400.00	$72,000.00	N/A	N/A	$100,800.00	D3	CONTENT MANAGEMENT
456-010-876	DISPATCHER-IA TABLE READER + 365,000 PPY	$0.00	30.5%	$0.00	$2,746.80	$2,354.40	$1,962.00	N/A	N/A	$2,746.80	D3	CONTENT MANAGEMENT
456-010-877	DISPATCHER-IA TBL RDR + 1,850,000 PPY	$0.00	30.5%	$0.00	$6,375.60	$5,464.80	$4,554.00	N/A	N/A	$6,375.60	D3	CONTENT MANAGEMENT
456-010-878	DISPATCHER-IA TBL RDR + 3,650,000 PPY	$0.00	30.5%	$0.00	$10,533.60	$9,028.80	$7,524.00	N/A	N/A	$10,533.60	D3	CONTENT MANAGEMENT
456-010-879	DISPATCHER-IA TBL RDR + 9,125,000 PPY	$0.00	30.5%	$0.00	$17,539.20	$15,033.60	$12,528.00	N/A	N/A	$17,539.20	D3	CONTENT MANAGEMENT
456-010-880	Dispatcher for IA Bundle < 912,500 PPY	$0.00	30.5%	$0.00	$12,428.85	$10,653.30	$8,877.75	N/A	N/A	$12,428.85	D3	CONTENT MANAGEMENT
456-010-881	Dispatcher for IA Bundle < 1,825,000 PPY	$0.00	30.5%	$0.00	$17,575.95	$15,065.10	$12,554.25	N/A	N/A	$17,575.95	D3	CONTENT MANAGEMENT
456-010-882	Dispatcher for IA Bundle < 3,650,000 PPY	$0.00	30.5%	$0.00	$29,286.60	$25,102.80	$20,919.00	N/A	N/A	$29,286.60	D3	CONTENT MANAGEMENT
456-010-883	Dispatcher for IA Bundle < 9,125,000 PPY	$0.00	30.5%	$0.00	$48,598.20	$41,655.60	$34,713.00	N/A	N/A	$48,598.20	D3	CONTENT MANAGEMENT
456-010-884	DISPATCHER-IA BUNDLE < 18,250,000 PPY	$0.00	30.5%	$0.00	$76,588.05	$65,646.90	$54,705.75	N/A	N/A	$76,588.05	D3	CONTENT MANAGEMENT
456-010-885	DISPATCHER-IA BUNDLE < 36,500,000 PPY	$0.00	30.5%	$0.00	$123,570.30	$105,917.40	$88,264.50	N/A	N/A	$123,570.30	D3	CONTENT MANAGEMENT
456-010-886	DISPATCHER-IA BUNDLE < 54,750,000 PPY	$0.00	30.5%	$0.00	$156,727.20	$134,337.60	$111,948.00	N/A	N/A	$156,727.20	D3	CONTENT MANAGEMENT
456-010-887	DISPATCHER-IA BUNDLE < 91,250,000 PPY	$0.00	30.5%	$0.00	$222,981.15	$191,126.70	$159,272.25	N/A	N/A	$222,981.15	D3	CONTENT MANAGEMENT
456-010-888	Dispatcher for IA Bundle + 365,000 PPY	$0.00	30.5%	$0.00	$5,460.00	$4,680.00	$3,900.00	N/A	N/A	$5,460.00	D3	CONTENT MANAGEMENT
456-010-889	Dispatcher for IA Bundle + 1,850,000 PPY	$0.00	30.5%	$0.00	$15,540.00	$13,320.00	$11,100.00	N/A	N/A	$15,540.00	D3	CONTENT MANAGEMENT
456-010-890	Dispatcher for IA Bundle + 3,650,000 PPY	$0.00	30.5%	$0.00	$27,720.00	$23,760.00	$19,800.00	N/A	N/A	$27,720.00	D3	CONTENT MANAGEMENT
456-010-891	Dispatcher for IA Bundle + 9,125,000 PPY	$0.00	30.5%	$0.00	$46,620.00	$39,960.00	$33,300.00	N/A	N/A	$46,620.00	D3	CONTENT MANAGEMENT
456-010-892	DISPATCHER VALIDATION MOD (1 CLNT) WSTN	$0.00	30.5%	$0.00	$294.00	$252.00	$210.00	N/A	N/A	$294.00	D3	CONTENT MANAGEMENT
456-010-893	DISPATCHER VALIDATION MOD (4 CLNTS) WSTN	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-010-894	DISPATCHER VALDTN MOD (10 CLNTS) WSTN	$0.00	30.5%	$0.00	$2,625.00	$2,250.00	$1,875.00	N/A	N/A	$2,625.00	D3	CONTENT MANAGEMENT
456-010-895	DISPATCHER VALDTN MOD (25 CLNTS) WSTN	$0.00	30.5%	$0.00	$6,562.50	$5,625.00	$4,687.50	N/A	N/A	$6,562.50	D3	CONTENT MANAGEMENT
456-010-896	DISPATCHER VALDTN MOD (50 CLNTS) WSTN	$0.00	30.5%	$0.00	$13,125.00	$11,250.00	$9,375.00	N/A	N/A	$13,125.00	D3	CONTENT MANAGEMENT
456-010-897	Dispatcher Statistics	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-010-898	Dispatcher Manager client	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-010-900	Dispatcher AllMyPaper 2D Bar Code	$0.00	30.5%	$0.00	$1,932.00	$1,656.00	$1,380.00	N/A	N/A	$1,932.00	D3	CONTENT MANAGEMENT
456-010-901	DISPATCHER FN RDR 6 (10K FLDS-MO1 CPU)	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-010-902	DISPATCHER FN RDR 6 (25K FLDS-MO1 CPU)	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-010-903	DISPATCHER FN RDR 6 (75K FLDS-MO2 CPU)	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-010-904	DISPATCHER FN RDR 6 (200K FLDS-MO3 CPU)	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$924.00	D3	CONTENT MANAGEMENT
456-010-905	DISPATCHER FN RDR 6 (10K FLDS-MO4 CPU)	$0.00	30.5%	$0.00	$2,394.00	$2,052.00	$1,710.00	N/A	N/A	$2,394.00	D3	CONTENT MANAGEMENT
456-010-909	DISPATCHER RCOSTR PRO ZNE V2.5 (25 CPS)	$0.00	30.5%	$0.00	$2,541.00	$2,178.00	$1,815.00	N/A	N/A	$2,541.00	D3	CONTENT MANAGEMENT
456-010-910	DISPATCHER RCOSTR PRO ZNE V2.5 (50 CPS)	$0.00	30.5%	$0.00	$4,620.00	$3,960.00	$3,300.00	N/A	N/A	$4,620.00	D3	CONTENT MANAGEMENT
456-010-911	DISPATCHER RCOSTR PRO ZNE V2.5 (100 CPS)	$0.00	30.5%	$0.00	$7,623.00	$6,534.00	$5,445.00	N/A	N/A	$7,623.00	D3	CONTENT MANAGEMENT
456-010-912	DISPATCHER RCOSTR PRO ZNE V2.5 (250 CPS)	$0.00	30.5%	$0.00	$15,246.00	$13,068.00	$10,890.00	N/A	N/A	$15,246.00	D3	CONTENT MANAGEMENT
456-010-913	DISPATCHER IA SCNSOFT ICR ULTD PER CLNT	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-010-914	DISPATCHER IA SCNSOFT 1D BRCD ULTD -CLNT	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-010-922	DISPATCHER PAGE LV API CLASS-45,000 PPY	$0.00	30.5%	$0.00	$2,058.00	$1,764.00	$1,470.00	N/A	N/A	$2,058.00	D3	CONTENT MANAGEMENT
456-010-923	DISPATCHER PAGE LV API CLASS-90,000 PPY	$0.00	30.5%	$0.00	$2,688.00	$2,304.00	$1,920.00	N/A	N/A	$2,688.00	D3	CONTENT MANAGEMENT
456-010-924	DISPATCHER PAGE LV API CLASS-135,000 PPY	$0.00	30.5%	$0.00	$3,192.00	$2,736.00	$2,280.00	N/A	N/A	$3,192.00	D3	CONTENT MANAGEMENT
456-010-925	DISPATCHER PAGE LV API CLASS-180,000 PPY	$0.00	30.5%	$0.00	$3,654.00	$3,132.00	$2,610.00	N/A	N/A	$3,654.00	D3	CONTENT MANAGEMENT
456-010-926	DISPATCHER PAGE LV API CLASS-270,000 PPY	$0.00	30.5%	$0.00	$4,410.00	$3,780.00	$3,150.00	N/A	N/A	$4,410.00	D3	CONTENT MANAGEMENT
456-010-927	DISPATCHER PAGE LV API CLASS-365,000 PPY	$0.00	30.5%	$0.00	$5,208.00	$4,464.00	$3,720.00	N/A	N/A	$5,208.00	D3	CONTENT MANAGEMENT
456-010-928	DISPATCHER PAGE LV API CLASS-540,000 PPY	$0.00	30.5%	$0.00	$6,195.00	$5,310.00	$4,425.00	N/A	N/A	$6,195.00	D3	CONTENT MANAGEMENT
456-010-929	DISPATCHER PAGE LV API CLASS-720,000 PPY	$0.00	30.5%	$0.00	$7,245.00	$6,210.00	$5,175.00	N/A	N/A	$7,245.00	D3	CONTENT MANAGEMENT
456-010-930	DISPATCHER PAGE LV API CLASS-912,500 PPY	$0.00	30.5%	$0.00	$8,190.00	$7,020.00	$5,850.00	N/A	N/A	$8,190.00	D3	CONTENT MANAGEMENT
456-010-931	DISPATCHER PAGE LVAPI CLASS-1,350K PPY	$0.00	30.5%	$0.00	$10,185.00	$8,730.00	$7,275.00	N/A	N/A	$10,185.00	D3	CONTENT MANAGEMENT
456-010-932	DISPATCHER PAGE LVAPI CLASS-1,825K PPY	$0.00	30.5%	$0.00	$11,823.00	$10,134.00	$8,445.00	N/A	N/A	$11,823.00	D3	CONTENT MANAGEMENT
456-010-933	DISPATCHER PAGE LVAPI CLASS-3,650K PPY	$0.00	30.5%	$0.00	$19,593.00	$16,794.00	$13,995.00	N/A	N/A	$19,593.00	D3	CONTENT MANAGEMENT
456-010-934	DISPATCHER PAGE LVAPI CLASS-9,125K PPY	$0.00	30.5%	$0.00	$32,550.00	$27,900.00	$23,250.00	N/A	N/A	$32,550.00	D3	CONTENT MANAGEMENT
456-010-935	DISPATCHER PAGE LVAPI CLASS-18,250K PPY	$0.00	30.5%	$0.00	$50,463.00	$43,254.00	$36,045.00	N/A	N/A	$50,463.00	D3	CONTENT MANAGEMENT
456-010-936	DISPATCHER PAGE LVAPI CLASS-36,500K PPY	$0.00	30.5%	$0.00	$83,685.00	$71,730.00	$59,775.00	N/A	N/A	$83,685.00	D3	CONTENT MANAGEMENT
456-010-937	DISPATCHER PAGE LVAPI CLASS-54,750K PPY	$0.00	30.5%	$0.00	$105,399.00	$90,342.00	$75,285.00	N/A	N/A	$105,399.00	D3	CONTENT MANAGEMENT
456-010-938	DISPATCHER PAGE LVAPI CLASS-91,250K PPY	$0.00	30.5%	$0.00	$148,827.00	$127,566.00	$106,305.00	N/A	N/A	$148,827.00	D3	CONTENT MANAGEMENT
456-010-939	DISPATCHER PAGE LV API CLASS ULTD PPY	$0.00	30.5%	$0.00	$173,985.00	$149,130.00	$124,275.00	N/A	N/A	$173,985.00	D3	CONTENT MANAGEMENT
456-010-940	DISPATCHER PAGE LV CLASS + 365,000 PPY	$0.00	30.5%	$0.00	$5,292.00	$4,536.00	$3,780.00	N/A	N/A	$5,292.00	D3	CONTENT MANAGEMENT
456-010-941	DISPATCHER PAGE LV CLASS + 1,850,000 PPY	$0.00	30.5%	$0.00	$12,222.00	$10,476.00	$8,730.00	N/A	N/A	$12,222.00	D3	CONTENT MANAGEMENT
456-010-942	DISPATCHER PAGE LV CLASS + 3,650,000 PPY	$0.00	30.5%	$0.00	$14,187.60	$12,160.80	$10,134.00	N/A	N/A	$14,187.60	D3	CONTENT MANAGEMENT
456-010-943	DISPATCHER PAGE LV CLASS + 9,125,000 PPY	$0.00	30.5%	$0.00	$23,511.60	$20,152.80	$16,794.00	N/A	N/A	$23,511.60	D3	CONTENT MANAGEMENT
456-010-944	DISPATCHER PAGE LV API EXTCT-45,000 PPY	$0.00	30.5%	$0.00	$2,058.00	$1,764.00	$1,470.00	N/A	N/A	$2,058.00	D3	CONTENT MANAGEMENT
456-010-945	DISPATCHER PAGE LV API EXTCT-90,000 PPY	$0.00	30.5%	$0.00	$2,688.00	$2,304.00	$1,920.00	N/A	N/A	$2,688.00	D3	CONTENT MANAGEMENT
456-010-946	DISPATCHER PAGE LV API EXTCT-135,000 PPY	$0.00	30.5%	$0.00	$3,192.00	$2,736.00	$2,280.00	N/A	N/A	$3,192.00	D3	CONTENT MANAGEMENT
456-010-947	DISPATCHER PAGE LV API EXTCT-180,000 PPY	$0.00	30.5%	$0.00	$3,654.00	$3,132.00	$2,610.00	N/A	N/A	$3,654.00	D3	CONTENT MANAGEMENT
456-010-948	DISPATCHER PAGE LV API EXTCT-270,000 PPY	$0.00	30.5%	$0.00	$4,410.00	$3,780.00	$3,150.00	N/A	N/A	$4,410.00	D3	CONTENT MANAGEMENT
456-010-949	DISPATCHER PAGE LV API EXTCT-365,000 PPY	$0.00	30.5%	$0.00	$5,208.00	$4,464.00	$3,720.00	N/A	N/A	$5,208.00	D3	CONTENT MANAGEMENT
456-010-950	DISPATCHER PAGE LV API EXTCT-540000 PPY	$0.00	30.5%	$0.00	$6,195.00	$5,310.00	$4,425.00	N/A	N/A	$6,195.00	D3	CONTENT MANAGEMENT
456-010-951	DISPATCHER PAGE LV API EXTCT-720,000 PPY	$0.00	30.5%	$0.00	$7,245.00	$6,210.00	$5,175.00	N/A	N/A	$7,245.00	D3	CONTENT MANAGEMENT
456-010-952	DISPATCHER PAGE LV API EXTCT-912,500 PPY	$0.00	30.5%	$0.00	$8,190.00	$7,020.00	$5,850.00	N/A	N/A	$8,190.00	D3	CONTENT MANAGEMENT
456-010-953	DISPATCHER PAGE LVAPI EXTCT-1,350K PPY	$0.00	30.5%	$0.00	$10,185.00	$8,730.00	$7,275.00	N/A	N/A	$10,185.00	D3	CONTENT MANAGEMENT
456-010-954	DISPATCHER PAGE LVAPI EXTCT-1,825K PPY	$0.00	30.5%	$0.00	$11,823.00	$10,134.00	$8,445.00	N/A	N/A	$11,823.00	D3	CONTENT MANAGEMENT
456-010-955	DISPATCHER PAGE LVAPI EXTCT-3,650K PPY	$0.00	30.5%	$0.00	$19,593.00	$16,794.00	$13,995.00	N/A	N/A	$19,593.00	D3	CONTENT MANAGEMENT
456-010-956	DISPATCHER PAGE LVAPI EXTCT-9,125K PPY	$0.00	30.5%	$0.00	$32,550.00	$27,900.00	$23,250.00	N/A	N/A	$32,550.00	D3	CONTENT MANAGEMENT
456-010-957	DISPATCHER PAGE LVAPI EXTCT-18,250K PPY	$0.00	30.5%	$0.00	$50,463.00	$43,254.00	$36,045.00	N/A	N/A	$50,463.00	D3	CONTENT MANAGEMENT
456-010-958	DISPATCHER PAGE LVAPI EXTCT-36,500K PPY	$0.00	30.5%	$0.00	$83,685.00	$71,730.00	$59,775.00	N/A	N/A	$83,685.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-010-959	DISPATCHER PAGE LVAPI EXTCT-54,750K PPY	$0.00	30.5%	$0.00	$105,399.00	$90,342.00	$75,285.00	N/A	N/A	$105,399.00	D3	CONTENT MANAGEMENT
456-010-960	DISPATCHER PAGE LVAPI EXTCT-91,250K PPY	$0.00	30.5%	$0.00	$148,827.00	$127,566.00	$106,305.00	N/A	N/A	$148,827.00	D3	CONTENT MANAGEMENT
456-010-961	DISPATCHER PAGE LV API EXTRACT ULTD PPY	$0.00	30.5%	$0.00	$116,340.00	$99,720.00	$83,100.00	N/A	N/A	$116,340.00	D3	CONTENT MANAGEMENT
456-010-962	DISPATCHER PAGE LV EXTRACT + 365,000 PPY	$0.00	30.5%	$0.00	$5,292.00	$4,536.00	$3,780.00	N/A	N/A	$5,292.00	D3	CONTENT MANAGEMENT
456-010-963	DISPATCHER PAGE LV EXTCT + 1,850,000 PPY	$0.00	30.5%	$0.00	$12,222.00	$10,476.00	$8,730.00	N/A	N/A	$12,222.00	D3	CONTENT MANAGEMENT
456-010-964	DISPATCHER PAGE LV EXTCT + 3,650,000 PPY	$0.00	30.5%	$0.00	$14,187.60	$12,160.80	$10,134.00	N/A	N/A	$14,187.60	D3	CONTENT MANAGEMENT
456-010-965	DISPATCHER PAGE LV EXTCT + 9,125,000 PPY	$0.00	30.5%	$0.00	$23,511.60	$20,152.80	$16,794.00	N/A	N/A	$23,511.60	D3	CONTENT MANAGEMENT
456-010-966	DISPATCHER PAGE LV TBLRDR-45,000 PPY	$0.00	30.5%	$0.00	$2,058.00	$1,764.00	$1,470.00	N/A	N/A	$2,058.00	D3	CONTENT MANAGEMENT
456-010-967	DISPATCHER PAGE LV TBLRDR-90,000 PPY	$0.00	30.5%	$0.00	$2,688.00	$2,304.00	$1,920.00	N/A	N/A	$2,688.00	D3	CONTENT MANAGEMENT
456-010-968	DISPATCHER PAGE LV TBLRDR-135,000 PPY	$0.00	30.5%	$0.00	$3,192.00	$2,736.00	$2,280.00	N/A	N/A	$3,192.00	D3	CONTENT MANAGEMENT
456-010-969	DISPATCHER PAGE LV TBLRDR-180,000 PPY	$0.00	30.5%	$0.00	$3,654.00	$3,132.00	$2,610.00	N/A	N/A	$3,654.00	D3	CONTENT MANAGEMENT
456-010-970	DISPATCHER PAGE LV TBLRDR-270,000 PPY	$0.00	30.5%	$0.00	$4,410.00	$3,780.00	$3,150.00	N/A	N/A	$4,410.00	D3	CONTENT MANAGEMENT
456-010-971	DISPATCHER PAGE LV TBLRDR-365,000 PPY	$0.00	30.5%	$0.00	$5,208.00	$4,464.00	$3,720.00	N/A	N/A	$5,208.00	D3	CONTENT MANAGEMENT
456-010-972	DISPATCHER PAGE LV TBLRDR-540,000 PPY	$0.00	30.5%	$0.00	$6,195.00	$5,310.00	$4,425.00	N/A	N/A	$6,195.00	D3	CONTENT MANAGEMENT
456-010-973	DISPATCHER PAGE LV TBLRDR-720,000 PPY	$0.00	30.5%	$0.00	$7,245.00	$6,210.00	$5,175.00	N/A	N/A	$7,245.00	D3	CONTENT MANAGEMENT
456-010-974	DISPATCHER PAGE LV TBLRDR-912,500 PPY	$0.00	30.5%	$0.00	$8,190.00	$7,020.00	$5,850.00	N/A	N/A	$8,190.00	D3	CONTENT MANAGEMENT
456-010-975	DISPATCHER PAGE LV TBLRDR-1,350,000 PPY	$0.00	30.5%	$0.00	$10,185.00	$8,730.00	$7,275.00	N/A	N/A	$10,185.00	D3	CONTENT MANAGEMENT
456-010-976	DISPATCHER PAGE LV TBLRDR-1,825,000 PPY	$0.00	30.5%	$0.00	$11,823.00	$10,134.00	$8,445.00	N/A	N/A	$11,823.00	D3	CONTENT MANAGEMENT
456-010-977	DISPATCHER PAGE LV TBLRDR-3,650,000 PPY	$0.00	30.5%	$0.00	$19,593.00	$16,794.00	$13,995.00	N/A	N/A	$19,593.00	D3	CONTENT MANAGEMENT
456-010-978	DISPATCHER PAGE LV TBLRDR-9,125,000 PPY	$0.00	30.5%	$0.00	$32,550.00	$27,900.00	$23,250.00	N/A	N/A	$32,550.00	D3	CONTENT MANAGEMENT
456-010-979	DISPATCHER PAGE LV TBLRDR-18,250,000 PPY	$0.00	30.5%	$0.00	$50,463.00	$43,254.00	$36,045.00	N/A	N/A	$50,463.00	D3	CONTENT MANAGEMENT
456-010-980	DISPATCHER PAGE LV TBLRDR-36,500,000 PPY	$0.00	30.5%	$0.00	$83,685.00	$71,730.00	$59,775.00	N/A	N/A	$83,685.00	D3	CONTENT MANAGEMENT
456-010-981	DISPATCHER PAGE LV TBLRDR-54,750,000 PPY	$0.00	30.5%	$0.00	$105,399.00	$90,342.00	$75,285.00	N/A	N/A	$105,399.00	D3	CONTENT MANAGEMENT
456-010-982	DISPATCHER PAGE LV TBLRDR-91,250,000 PPY	$0.00	30.5%	$0.00	$148,827.00	$127,566.00	$106,305.00	N/A	N/A	$148,827.00	D3	CONTENT MANAGEMENT
456-010-983	DISPATCHER PAGE LV TABLEREADER ULTD PPY	$0.00	30.5%	$0.00	$116,340.00	$99,720.00	$83,100.00	N/A	N/A	$116,340.00	D3	CONTENT MANAGEMENT
456-010-984	DISPATCHER PAGE LV TABLE + 365,000 PPY	$0.00	30.5%	$0.00	$5,292.00	$4,536.00	$3,780.00	N/A	N/A	$5,292.00	D3	CONTENT MANAGEMENT
456-010-985	DISPATCHER PAGE LV TABLE + 1,850,000 PPY	$0.00	30.5%	$0.00	$12,222.00	$10,476.00	$8,730.00	N/A	N/A	$12,222.00	D3	CONTENT MANAGEMENT
456-010-986	DISPATCHER PAGE LV TABLE + 3,650,000 PPY	$0.00	30.5%	$0.00	$14,187.60	$12,160.80	$10,134.00	N/A	N/A	$14,187.60	D3	CONTENT MANAGEMENT
456-010-987	DISPATCHER PAGE LV TABLE + 9,125,000 PPY	$0.00	30.5%	$0.00	$23,511.60	$20,152.80	$16,794.00	N/A	N/A	$23,511.60	D3	CONTENT MANAGEMENT
456-010-988	DISPATCHER API CLASS-45,000 PPY PER CLNT	$0.00	30.5%	$0.00	$2,499.00	$2,142.00	$1,785.00	N/A	N/A	$2,499.00	D3	CONTENT MANAGEMENT
456-010-989	DISPATCHER API CLASS-90,000 PPY PER CLNT	$0.00	30.5%	$0.00	$3,276.00	$2,808.00	$2,340.00	N/A	N/A	$3,276.00	D3	CONTENT MANAGEMENT
456-010-990	DISPATCHER BCH LV API CLASS-135,000 PPY	$0.00	30.5%	$0.00	$3,906.00	$3,348.00	$2,790.00	N/A	N/A	$3,906.00	D3	CONTENT MANAGEMENT
456-010-991	DISPATCHER API CLS-180,000 PPY PER CLNT	$0.00	30.5%	$0.00	$4,452.00	$3,816.00	$3,180.00	N/A	N/A	$4,452.00	D3	CONTENT MANAGEMENT
456-010-992	DISPATCHER BCH LV API CLASS-270,000 PPY	$0.00	30.5%	$0.00	$5,355.00	$4,590.00	$3,825.00	N/A	N/A	$5,355.00	D3	CONTENT MANAGEMENT
456-010-993	DISPATCHER API CLS-365,000 PPY PER CLNT	$0.00	30.5%	$0.00	$6,237.00	$5,346.00	$4,455.00	N/A	N/A	$6,237.00	D3	CONTENT MANAGEMENT
456-010-994	DISPATCHER API CLASS -540K PPY PER CLNT	$0.00	30.5%	$0.00	$7,560.00	$6,480.00	$5,400.00	N/A	N/A	$7,560.00	D3	CONTENT MANAGEMENT
456-010-995	DISPATCHER BCH LV API CLASS-720,000 PPY	$0.00	30.5%	$0.00	$8,883.00	$7,614.00	$6,345.00	N/A	N/A	$8,883.00	D3	CONTENT MANAGEMENT
456-010-996	DISPATCHER API CLS-912,500 PPY PER CLNT	$0.00	30.5%	$0.00	$10,080.00	$8,640.00	$7,200.00	N/A	N/A	$10,080.00	D3	CONTENT MANAGEMENT
456-010-997	DISPATCHER BCH LV API CLS-1,350,000 PPY	$0.00	30.5%	$0.00	$12,642.00	$10,836.00	$9,030.00	N/A	N/A	$12,642.00	D3	CONTENT MANAGEMENT
456-010-998	DISPATCHER API CLASS-1,825K PPY PER CLNT	$0.00	30.5%	$0.00	$14,490.00	$12,420.00	$10,350.00	N/A	N/A	$14,490.00	D3	CONTENT MANAGEMENT
456-010-999	DISPATCHER API CLASS-3,650K PPY PER CLNT	$0.00	30.5%	$0.00	$24,276.00	$20,808.00	$17,340.00	N/A	N/A	$24,276.00	D3	CONTENT MANAGEMENT
456-011-000	DISPATCHER BCH LV API CLS-9,125,000 PPY	$0.00	30.5%	$0.00	$40,068.00	$34,344.00	$28,620.00	N/A	N/A	$40,068.00	D3	CONTENT MANAGEMENT
456-011-001	DISPATCHER BCH LVAPI CLASS-18,250K PPY	$0.00	30.5%	$0.00	$61,950.00	$53,100.00	$44,250.00	N/A	N/A	$61,950.00	D3	CONTENT MANAGEMENT
456-011-002	DISPATCHER BCH LVAPI CLASS-36,500K PPY	$0.00	30.5%	$0.00	$102,837.00	$88,146.00	$73,455.00	N/A	N/A	$102,837.00	D3	CONTENT MANAGEMENT
456-011-003	DISPATCHER BCH LVAPI CLASS-54,750K PPY	$0.00	30.5%	$0.00	$129,570.00	$111,060.00	$92,550.00	N/A	N/A	$129,570.00	D3	CONTENT MANAGEMENT
456-011-004	DISPATCHER BCH LVAPI CLASS-91,250K PPY	$0.00	30.5%	$0.00	$183,057.00	$156,906.00	$130,755.00	N/A	N/A	$183,057.00	D3	CONTENT MANAGEMENT
456-011-005	DISPATCHER BATCH LV API CLASS ULTD PPY	$0.00	30.5%	$0.00	$208,740.00	$178,920.00	$149,100.00	N/A	N/A	$208,740.00	D3	CONTENT MANAGEMENT
456-011-006	DISPATCHER API CLASS + 365K PPY PER CLNT	$0.00	30.5%	$0.00	$6,426.00	$5,508.00	$4,590.00	N/A	N/A	$6,426.00	D3	CONTENT MANAGEMENT
456-011-007	DISPATCHER BCH LV CLASS + 1,850,000 PPY	$0.00	30.5%	$0.00	$15,170.40	$13,003.20	$10,836.00	N/A	N/A	$15,170.40	D3	CONTENT MANAGEMENT
456-011-008	DISPATCHER API CLASS + 3,650K PPY-CLT	$0.00	30.5%	$0.00	$17,388.00	$14,904.00	$12,420.00	N/A	N/A	$17,388.00	D3	CONTENT MANAGEMENT
456-011-009	DISPATCHER BCH LV CLASS + 9,125,000 PPY	$0.00	30.5%	$0.00	$29,131.20	$24,969.60	$20,808.00	N/A	N/A	$29,131.20	D3	CONTENT MANAGEMENT
456-011-010	DISPATCHER API EXTCT-45,000 PPY PER CLNT	$0.00	30.5%	$0.00	$2,058.00	$1,764.00	$1,470.00	N/A	N/A	$2,058.00	D3	CONTENT MANAGEMENT
456-011-011	DISPATCHER API EXTCT-90,000 PPY PER CLNT	$0.00	30.5%	$0.00	$2,688.00	$2,304.00	$1,920.00	N/A	N/A	$2,688.00	D3	CONTENT MANAGEMENT
456-011-012	DISPATCHER BCH LV API EXTCT-135,000 PPY	$0.00	30.5%	$0.00	$3,192.00	$2,736.00	$2,280.00	N/A	N/A	$3,192.00	D3	CONTENT MANAGEMENT
456-011-013	DISPATCHER API EXTCT-180K PPY PER CLNT	$0.00	30.5%	$0.00	$3,654.00	$3,132.00	$2,610.00	N/A	N/A	$3,654.00	D3	CONTENT MANAGEMENT
456-011-014	DISPATCHER BCH LV API EXTCT-270,000 PPY	$0.00	30.5%	$0.00	$4,410.00	$3,780.00	$3,150.00	N/A	N/A	$4,410.00	D3	CONTENT MANAGEMENT
456-011-015	DISPATCHER API EXTCT-365K PPY PER CLNT	$0.00	30.5%	$0.00	$5,208.00	$4,464.00	$3,720.00	N/A	N/A	$5,208.00	D3	CONTENT MANAGEMENT
456-011-016	DISPATCHER API EXTCT-540K PPY PER CLNT	$0.00	30.5%	$0.00	$6,195.00	$5,310.00	$4,425.00	N/A	N/A	$6,195.00	D3	CONTENT MANAGEMENT
456-011-017	DISPATCHER BCH LV API EXTCT-720,000 PPY	$0.00	30.5%	$0.00	$7,245.00	$6,210.00	$5,175.00	N/A	N/A	$7,245.00	D3	CONTENT MANAGEMENT
456-011-018	DISPATCHER API EXTCT-912,500 PPY-CLT	$0.00	30.5%	$0.00	$8,190.00	$7,020.00	$5,850.00	N/A	N/A	$8,190.00	D3	CONTENT MANAGEMENT
456-011-019	DISPATCHER BCH LVAPI EXTCT-1,350K PPY	$0.00	30.5%	$0.00	$10,185.00	$8,730.00	$7,275.00	N/A	N/A	$10,185.00	D3	CONTENT MANAGEMENT
456-011-020	DISPATCHER API EXTCT-1,825K PPY PER CLNT	$0.00	30.5%	$0.00	$11,823.00	$10,134.00	$8,445.00	N/A	N/A	$11,823.00	D3	CONTENT MANAGEMENT
456-011-021	DISPATCHER API EXTCT-3,650K PPY PER CLNT	$0.00	30.5%	$0.00	$19,593.00	$16,794.00	$13,995.00	N/A	N/A	$19,593.00	D3	CONTENT MANAGEMENT
456-011-022	DISPATCHER BCH LVAPI EXTCT-9,125K PPY	$0.00	30.5%	$0.00	$32,550.00	$27,900.00	$23,250.00	N/A	N/A	$32,550.00	D3	CONTENT MANAGEMENT
456-011-023	DISPATCHER BCH LVAPI EXTCT-18,250K PPY	$0.00	30.5%	$0.00	$50,463.00	$43,254.00	$36,045.00	N/A	N/A	$50,463.00	D3	CONTENT MANAGEMENT
456-011-024	DISPATCHER BCH LVAPI EXTCT-36,500K PPY	$0.00	30.5%	$0.00	$83,685.00	$71,730.00	$59,775.00	N/A	N/A	$83,685.00	D3	CONTENT MANAGEMENT
456-011-025	DISPATCHER BCH LVAPI EXTCT-54,750K PPY	$0.00	30.5%	$0.00	$105,399.00	$90,342.00	$75,285.00	N/A	N/A	$105,399.00	D3	CONTENT MANAGEMENT
456-011-026	DISPATCHER BCH LVAPI EXTCT-91,250K PPY	$0.00	30.5%	$0.00	$148,827.00	$127,566.00	$106,305.00	N/A	N/A	$148,827.00	D3	CONTENT MANAGEMENT
456-011-027	DISPATCHER BATCH LV API EXTRACT ULTD PPY	$0.00	30.5%	$0.00	$139,650.00	$119,700.00	$99,750.00	N/A	N/A	$139,650.00	D3	CONTENT MANAGEMENT
456-011-028	DISPATCHER API EXTCT + 365K PPY PER CLNT	$0.00	30.5%	$0.00	$4,384.80	$3,758.40	$3,132.00	N/A	N/A	$4,384.80	D3	CONTENT MANAGEMENT
456-011-029	DISPATCHER BCH LV EXTCT + 1,850,000 PPY	$0.00	30.5%	$0.00	$9,828.00	$8,424.00	$7,020.00	N/A	N/A	$9,828.00	D3	CONTENT MANAGEMENT
456-011-030	DISPATCHER API EXTCT + 3,650K PPY-CLT	$0.00	30.5%	$0.00	$12,222.00	$10,476.00	$8,730.00	N/A	N/A	$12,222.00	D3	CONTENT MANAGEMENT
456-011-031	DISPATCHER BCH LV EXTCT + 9,125,000 PPY	$0.00	30.5%	$0.00	$14,187.60	$12,160.80	$10,134.00	N/A	N/A	$14,187.60	D3	CONTENT MANAGEMENT
456-011-032	DISPATCHER BATCH LV TBLRDR-45,000 PPY	$0.00	30.5%	$0.00	$2,058.00	$1,764.00	$1,470.00	N/A	N/A	$2,058.00	D3	CONTENT MANAGEMENT
456-011-033	DISPATCHER BATCH LV TBLRDR-90,000 PPY	$0.00	30.5%	$0.00	$2,688.00	$2,304.00	$1,920.00	N/A	N/A	$2,688.00	D3	CONTENT MANAGEMENT
456-011-034	DISPATCHER BATCH LV TBLRDR-135,000 PPY	$0.00	30.5%	$0.00	$3,192.00	$2,736.00	$2,280.00	N/A	N/A	$3,192.00	D3	CONTENT MANAGEMENT
456-011-035	DISPATCHER BATCH LV TBLRDR-180,000 PPY	$0.00	30.5%	$0.00	$3,654.00	$3,132.00	$2,610.00	N/A	N/A	$3,654.00	D3	CONTENT MANAGEMENT
456-011-036	DISPATCHER BATCH LV TBLRDR-270,000 PPY	$0.00	30.5%	$0.00	$4,410.00	$3,780.00	$3,150.00	N/A	N/A	$4,410.00	D3	CONTENT MANAGEMENT
456-011-037	DISPATCHER BATCH LV TBLRDR-365,000 PPY	$0.00	30.5%	$0.00	$5,208.00	$4,464.00	$3,720.00	N/A	N/A	$5,208.00	D3	CONTENT MANAGEMENT
456-011-038	DISPATCHER BATCH LV TBLRDR-540,000 PPY	$0.00	30.5%	$0.00	$6,195.00	$5,310.00	$4,425.00	N/A	N/A	$6,195.00	D3	CONTENT MANAGEMENT
456-011-039	DISPATCHER BATCH LV TBLRDR-720,000 PPY	$0.00	30.5%	$0.00	$7,245.00	$6,210.00	$5,175.00	N/A	N/A	$7,245.00	D3	CONTENT MANAGEMENT
456-011-040	DISPATCHER BATCH LV TBLRDR-912,500 PPY	$0.00	30.5%	$0.00	$8,190.00	$7,020.00	$5,850.00	N/A	N/A	$8,190.00	D3	CONTENT MANAGEMENT
456-011-041	DISPATCHER BATCH LV TBLRDR-1,350,000 PPY	$0.00	30.5%	$0.00	$10,185.00	$8,730.00	$7,275.00	N/A	N/A	$10,185.00	D3	CONTENT MANAGEMENT
456-011-042	DISPATCHER BATCH LV TBLRDR-1,825,000 PPY	$0.00	30.5%	$0.00	$11,823.00	$10,134.00	$8,445.00	N/A	N/A	$11,823.00	D3	CONTENT MANAGEMENT
456-011-043	DISPATCHER BATCH LV TBLRDR-3,650,000 PPY	$0.00	30.5%	$0.00	$19,593.00	$16,794.00	$13,995.00	N/A	N/A	$19,593.00	D3	CONTENT MANAGEMENT
456-011-044	DISPATCHER BATCH LV TBLRDR-9,125,000 PPY	$0.00	30.5%	$0.00	$32,550.00	$27,900.00	$23,250.00	N/A	N/A	$32,550.00	D3	CONTENT MANAGEMENT
456-011-045	DISPATCHER BCH LV TBLRDR <18,250,000 PPY	$0.00	30.5%	$0.00	$50,463.00	$43,254.00	$36,045.00	N/A	N/A	$50,463.00	D3	CONTENT MANAGEMENT
456-011-046	DISPATCHER BCH LV TBLRDR <36,500,000 PPY	$0.00	30.5%	$0.00	$83,685.00	$71,730.00	$59,775.00	N/A	N/A	$83,685.00	D3	CONTENT MANAGEMENT
456-011-047	DISPATCHER BCH LV TBLRDR <54,750,000 PPY	$0.00	30.5%	$0.00	$105,399.00	$90,342.00	$75,285.00	N/A	N/A	$105,399.00	D3	CONTENT MANAGEMENT
456-011-048	DISPATCHER BCH LV TBLRDR <91,250,000 PPY	$0.00	30.5%	$0.00	$148,827.00	$127,566.00	$106,305.00	N/A	N/A	$148,827.00	D3	CONTENT MANAGEMENT
456-011-049	DISPATCHER BATCH LV TABLEREADER ULTD PPY	$0.00	30.5%	$0.00	$139,650.00	$119,700.00	$99,750.00	N/A	N/A	$139,650.00	D3	CONTENT MANAGEMENT
456-011-050	DISPATCHER BATCH LV TABLE + 365,000 PPY	$0.00	30.5%	$0.00	$5,292.00	$4,536.00	$3,780.00	N/A	N/A	$5,292.00	D3	CONTENT MANAGEMENT
456-011-051	DISPATCHER BCH LV TABLE + 1,850,000 PPY	$0.00	30.5%	$0.00	$12,222.00	$10,476.00	$8,730.00	N/A	N/A	$12,222.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-011-052	DISPATCHER BCH LV TABLE + 3,650,000 PPY	$0.00	30.5%	$0.00	$14,187.60	$12,160.80	$10,134.00	N/A	N/A	$14,187.60	D3	CONTENT MANAGEMENT
456-011-053	DISPATCHER BCH LV TABLE + 9,125,000 PPY	$0.00	30.5%	$0.00	$23,511.60	$20,152.80	$16,794.00	N/A	N/A	$23,511.60	D3	CONTENT MANAGEMENT
456-011-054	FORMWARE PERSONAL SVR UP TO 11 CLIENTS	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-011-055	FORMWARE WG SVR UP TO 25 CLIENTS	$0.00	30.5%	$0.00	$6,930.00	$5,940.00	$4,950.00	N/A	N/A	$6,930.00	D3	CONTENT MANAGEMENT
456-011-056	FORMWARE DEPARTMENTAL SVR 0- 50 CLIENTS	$0.00	30.5%	$0.00	$12,180.00	$10,440.00	$8,700.00	N/A	N/A	$12,180.00	D3	CONTENT MANAGEMENT
456-011-057	FORMWARE PRODUCTION SVR UNLIMITED CLNTS	$0.00	30.5%	$0.00	$26,040.00	$22,320.00	$18,600.00	N/A	N/A	$26,040.00	D3	CONTENT MANAGEMENT
456-011-058	FormWare Server Additional 5 Client Pack	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-011-059	Desktop Edition with InScript2 @ 25 CPS	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-060	DESKTOP ED WITH RECOSTAR PRO @ 25 CPS	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-061	DESKTOP ED WITH RECOSTAR PRO @ 50 CPS	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-011-070	Form Identification Module	$0.00	30.5%	$0.00	$2,310.00	$1,980.00	$1,650.00	N/A	N/A	$2,310.00	D3	CONTENT MANAGEMENT
456-011-071	FORM ID W ITH VIRTUAL CLSFCTN-DESKTOP	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$924.00	D3	CONTENT MANAGEMENT
456-011-072	Form ID with Virtual Classificatior	$0.00	30.5%	$0.00	$3,780.00	$3,240.00	$2,700.00	N/A	N/A	$3,780.00	D3	CONTENT MANAGEMENT
456-011-073	Edit/Export Module	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$924.00	D3	CONTENT MANAGEMENT
456-011-074	COMPLETION MOD INCLUDING RUBBER-BAND OCR	$0.00	30.5%	$0.00	$378.00	$324.00	$270.00	N/A	N/A	$378.00	D3	CONTENT MANAGEMENT
456-011-075	"Key From Paper" Completion Module	$0.00	30.5%	$0.00	$252.00	$216.00	$180.00	N/A	N/A	$252.00	D3	CONTENT MANAGEMENT
456-011-076	Manual Training Completion Module	$0.00	30.5%	$0.00	$567.00	$486.00	$405.00	N/A	N/A	$567.00	D3	CONTENT MANAGEMENT
456-011-077	Standalone Completion Module	$0.00	30.5%	$0.00	$336.00	$288.00	$240.00	N/A	N/A	$336.00	D3	CONTENT MANAGEMENT
456-011-078	Free Form Module for Desktop	$0.00	30.5%	$0.00	$567.00	$486.00	$405.00	N/A	N/A	$567.00	D3	CONTENT MANAGEMENT
456-011-079	Free Form Module	$0.00	30.5%	$0.00	$3,465.00	$2,970.00	$2,475.00	N/A	N/A	$3,465.00	D3	CONTENT MANAGEMENT
456-011-080	Database Administration Module	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$924.00	D3	CONTENT MANAGEMENT
456-011-081	File System Administration Module	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$924.00	D3	CONTENT MANAGEMENT
456-011-083	Distributed Workgroup Scan Lvl 2 Client	$0.00	30.5%	$0.00	$567.00	$486.00	$405.00	N/A	N/A	$567.00	D3	CONTENT MANAGEMENT
456-011-084	Distributed Dept. Scan Lvll 3 Clien	$0.00	30.5%	$0.00	$1,155.00	$990.00	$825.00	N/A	N/A	$1,155.00	D3	CONTENT MANAGEMENT
456-011-085	Distributed Production Scan Lvl 4 Client	$0.00	30.5%	$0.00	$2,310.00	$1,980.00	$1,650.00	N/A	N/A	$2,310.00	D3	CONTENT MANAGEMENT
456-011-089	PerfectPost Module	$0.00	30.5%	$0.00	$2,772.00	$2,376.00	$1,980.00	N/A	N/A	$2,772.00	D3	CONTENT MANAGEMENT
456-011-090	PERFECTPOST MOD-ANNUAL SUBSCRIPTION SRVC	$0.00	30.5%	$0.00	$945.00	$810.00	$675.00	N/A	N/A	$945.00	D3	CONTENT MANAGEMENT
456-011-091	QA Statistics Module - 1 Client	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-011-092	QA Statistics Module - 11 Clients	$0.00	30.5%	$0.00	$1,155.00	$990.00	$825.00	N/A	N/A	$1,155.00	D3	CONTENT MANAGEMENT
456-011-093	QA Statistics Module - 25 Clients	$0.00	30.5%	$0.00	$2,520.00	$2,160.00	$1,800.00	N/A	N/A	$2,520.00	D3	CONTENT MANAGEMENT
456-011-094	QA Statistics Module - 50 Clients	$0.00	30.5%	$0.00	$4,725.00	$4,050.00	$3,375.00	N/A	N/A	$4,725.00	D3	CONTENT MANAGEMENT
456-011-095	QA STATISTICS MOD - UNLIMITED CLIENTS	$0.00	30.5%	$0.00	$7,350.00	$6,300.00	$5,250.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
456-011-096	FileNET Export Module	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-097	EMC ApplicationXtender Export Module	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-105	EMC Documentum Export Module	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-108	Upgrade IPP to Color IPP Module	$0.00	30.5%	$0.00	$462.00	$396.00	$330.00	N/A	N/A	$462.00	D3	CONTENT MANAGEMENT
456-011-109	Form ID w/Virtual Class. UPG-Dtop	$0.00	30.5%	$0.00	$357.00	$306.00	$255.00	N/A	N/A	$357.00	D3	CONTENT MANAGEMENT
456-011-110	Form ID w/Virtual Classification upgrade	$0.00	30.5%	$0.00	$2,079.00	$1,782.00	$1,485.00	N/A	N/A	$2,079.00	D3	CONTENT MANAGEMENT
456-011-111	Rubber-band OCR for Completion	$0.00	30.5%	$0.00	$5.25	$4.50	$3.75	N/A	N/A	$5.25	D3	CONTENT MANAGEMENT
456-011-112	JobFlow/WorkFlow Module	$0.00	30.5%	$0.00	$115.50	$99.00	$82.50	N/A	N/A	$115.50	D3	CONTENT MANAGEMENT
456-011-113	InputAccel Compatibility Module	$0.00	30.5%	$0.00	$115.50	$99.00	$82.50	N/A	N/A	$115.50	D3	CONTENT MANAGEMENT
456-011-114	VisionShape Barcode Module	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$924.00	D3	CONTENT MANAGEMENT
456-011-115	InScript2 - 1D & 2D Barcode Module	$5,500.00	30.5%	$3,822.50	$1,155.00	$990.00	$825.00	N/A	N/A	$1,155.00	D3	CONTENT MANAGEMENT
456-011-116	INSCRIPT2- OMR ONLY CLNT - ULTD MOD	$0.00	30.5%	$0.00	$1,848.00	$1,584.00	$1,320.00	N/A	N/A	$1,848.00	D3	CONTENT MANAGEMENT
456-011-117	InScript2 - 100,000 CPD Module	$0.00	30.5%	$0.00	$1,848.00	$1,584.00	$1,320.00	N/A	N/A	$1,848.00	D3	CONTENT MANAGEMENT
456-011-118	InScript2 - 250,000 CPD Module	$0.00	30.5%	$0.00	$3,696.00	$3,168.00	$2,640.00	N/A	N/A	$3,696.00	D3	CONTENT MANAGEMENT
456-011-119	InScript2 - 500,000 CPD Module	$0.00	30.5%	$0.00	$5,544.00	$4,752.00	$3,960.00	N/A	N/A	$5,544.00	D3	CONTENT MANAGEMENT
456-011-120	InScript2 - 1,000,000 CPD Module	$0.00	30.5%	$0.00	$7,392.00	$6,336.00	$5,280.00	N/A	N/A	$7,392.00	D3	CONTENT MANAGEMENT
456-011-121	InScript2 - 1,500,000 CPD Module	$0.00	30.5%	$0.00	$9,240.00	$7,920.00	$6,600.00	N/A	N/A	$9,240.00	D3	CONTENT MANAGEMENT
456-011-122	InScript2 - 2,000,000 CPD Module	$0.00	30.5%	$0.00	$11,088.00	$9,504.00	$7,920.00	N/A	N/A	$11,088.00	D3	CONTENT MANAGEMENT
456-011-123	InScript2 - 2,500,000 CPD Module	$0.00	30.5%	$0.00	$12,936.00	$11,088.00	$9,240.00	N/A	N/A	$12,936.00	D3	CONTENT MANAGEMENT
456-011-124	InScript2 - 3,000,000 CPD Module	$0.00	30.5%	$0.00	$14,784.00	$12,672.00	$10,560.00	N/A	N/A	$14,784.00	D3	CONTENT MANAGEMENT
456-011-125	InScript2 - 3,500,000 CPD Module	$0.00	30.5%	$0.00	$16,632.00	$14,256.00	$11,880.00	N/A	N/A	$16,632.00	D3	CONTENT MANAGEMENT
456-011-126	InScript2 - Unlimited CPD Module	$0.00	30.5%	$0.00	$18,480.00	$15,840.00	$13,200.00	N/A	N/A	$18,480.00	D3	CONTENT MANAGEMENT
456-011-127	InScript2 - Software Tokens	$0.00	30.5%	$0.00	$231.00	$198.00	$165.00	N/A	N/A	$231.00	D3	CONTENT MANAGEMENT
456-011-128	RecoStar Professional+ 25 CPS Module	$0.00	30.5%	$0.00	$2,541.00	$2,178.00	$1,815.00	N/A	N/A	$2,541.00	D3	CONTENT MANAGEMENT
456-011-129	RecoStar Professional+ 50 CPS Module	$0.00	30.5%	$0.00	$4,620.00	$3,960.00	$3,300.00	N/A	N/A	$4,620.00	D3	CONTENT MANAGEMENT
456-011-130	RecoStar Professional+ 100 CPS Module	$0.00	30.5%	$0.00	$7,623.00	$6,534.00	$5,445.00	N/A	N/A	$7,623.00	D3	CONTENT MANAGEMENT
456-011-131	RecoStar Professional+ 250 CPS Module	$0.00	30.5%	$0.00	$15,246.00	$13,068.00	$10,890.00	N/A	N/A	$15,246.00	D3	CONTENT MANAGEMENT
456-011-132	RecoStar Professional+ 400 CPS Module	$0.00	30.5%	$0.00	$27,489.00	$23,562.00	$19,635.00	N/A	N/A	$27,489.00	D3	CONTENT MANAGEMENT
456-011-154	PDF/Full Text Module for Desktop	$0.00	30.5%	$0.00	$567.00	$486.00	$405.00	N/A	N/A	$567.00	D3	CONTENT MANAGEMENT
456-011-155	Upg AEG/CGK 25 CPS-RecoStar Pro 25 CPS	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-011-156	Upg AEG/CGK 50 CPS-RecoStar Pro 50 CPS	$0.00	30.5%	$0.00	$2,310.00	$1,980.00	$1,650.00	N/A	N/A	$2,310.00	D3	CONTENT MANAGEMENT
456-011-157	Upg AEG/CGK 100 CPS-RecoStar Pro 100 CPS	$0.00	30.5%	$0.00	$3,801.00	$3,258.00	$2,715.00	N/A	N/A	$3,801.00	D3	CONTENT MANAGEMENT
456-011-158	Upg AEG/CGK 250 CPS-RecoStar Pro 250 CPS	$0.00	30.5%	$0.00	$7,623.00	$6,534.00	$5,445.00	N/A	N/A	$7,623.00	D3	CONTENT MANAGEMENT
456-011-159	ClaimPack 2,500 Claims/Day	$0.00	30.5%	$0.00	$2,310.00	$1,980.00	$1,650.00	N/A	N/A	$3,234.00	D3	CONTENT MANAGEMENT
456-011-160	ClaimPack 5,000 Claims/Day	$0.00	30.5%	$0.00	$4,620.00	$3,960.00	$3,300.00	N/A	N/A	$6,468.00	D3	CONTENT MANAGEMENT
456-011-161	ClaimPack 15,000 Claims/Day	$0.00	30.5%	$0.00	$9,240.00	$7,920.00	$6,600.00	N/A	N/A	$12,936.00	D3	CONTENT MANAGEMENT
456-011-162	ClaimPack 30,000 Claims/Day	$0.00	30.5%	$0.00	$18,480.00	$15,840.00	$13,200.00	N/A	N/A	$25,872.00	D3	CONTENT MANAGEMENT
456-011-163	ClaimPack Unlimited Claims/Day	$0.00	30.5%	$0.00	$27,720.00	$23,760.00	$19,800.00	N/A	N/A	$38,808.00	D3	CONTENT MANAGEMENT
456-011-176	InputAccel for Invoices - 30,000 PPY	$0.00	30.5%	$0.00	$806.40	$691.20	$576.00	N/A	N/A	$806.40	D3	CONTENT MANAGEMENT
456-011-177	InputAccel for Invoices - 45,000 PPY	$0.00	30.5%	$0.00	$1,058.40	$907.20	$756.00	N/A	N/A	$1,058.40	D3	CONTENT MANAGEMENT
456-011-178	InputAccel for Invoices - 60,000 PPY	$0.00	30.5%	$0.00	$1,352.40	$1,159.20	$966.00	N/A	N/A	$1,352.40	D3	CONTENT MANAGEMENT
456-011-179	InputAccel for Invoices - 90,000 PPY	$0.00	30.5%	$0.00	$1,856.40	$1,591.20	$1,326.00	N/A	N/A	$1,856.40	D3	CONTENT MANAGEMENT
456-011-180	InputAccel for Invoices - 120,000 PPY	$0.00	30.5%	$0.00	$2,276.40	$1,951.20	$1,626.00	N/A	N/A	$2,276.40	D3	CONTENT MANAGEMENT
456-011-181	InputAccel for Invoices - 180,000 PPY	$0.00	30.5%	$0.00	$3,158.40	$2,707.20	$2,256.00	N/A	N/A	$3,158.40	D3	CONTENT MANAGEMENT
456-011-182	InputAccel for Invoices - 240,000 PPY	$0.00	30.5%	$0.00	$3,998.40	$3,427.20	$2,856.00	N/A	N/A	$3,998.40	D3	CONTENT MANAGEMENT
456-011-183	InputAccel for Invoices - 300,000 PPY	$0.00	30.5%	$0.00	$4,838.40	$4,147.20	$3,456.00	N/A	N/A	$4,838.40	D3	CONTENT MANAGEMENT
456-011-184	InputAccel for Invoices - 360,000 PPY	$0.00	30.5%	$0.00	$5,510.40	$4,723.20	$3,936.00	N/A	N/A	$5,510.40	D3	CONTENT MANAGEMENT
456-011-185	InputAccel for Invoices - 450,000 PPY	$0.00	30.5%	$0.00	$6,770.40	$5,803.20	$4,836.00	N/A	N/A	$6,770.40	D3	CONTENT MANAGEMENT
456-011-186	InputAccel for Invoices - 540,000 PPY	$0.00	30.5%	$0.00	$7,988.40	$6,847.20	$5,706.00	N/A	N/A	$7,988.40	D3	CONTENT MANAGEMENT
456-011-187	InputAccel for Invoices - 600,000 PPY	$0.00	30.5%	$0.00	$8,870.40	$7,603.20	$6,336.00	N/A	N/A	$8,870.40	D3	CONTENT MANAGEMENT
456-011-188	InputAccel for Invoices - 750,000 PPY	$0.00	30.5%	$0.00	$10,550.40	$9,043.20	$7,536.00	N/A	N/A	$10,550.40	D3	CONTENT MANAGEMENT
456-011-189	InputAccel for Invoices - 912,500 PPY	$0.00	30.5%	$0.00	$12,230.40	$10,483.20	$8,736.00	N/A	N/A	$12,230.40	D3	CONTENT MANAGEMENT
456-011-190	InputAccel for Invoices - 1,050,000 PPY	$0.00	30.5%	$0.00	$13,870.50	$11,889.00	$9,907.50	N/A	N/A	$13,870.50	D3	CONTENT MANAGEMENT
456-011-191	InputAccel for Invoices - 1,440,000 PPY	$0.00	30.5%	$0.00	$17,778.60	$15,238.80	$12,699.00	N/A	N/A	$17,778.60	D3	CONTENT MANAGEMENT
456-011-192	InputAccel for Invoices - 1,825,000 PPY	$0.00	30.5%	$0.00	$20,832.00	$17,856.00	$14,880.00	N/A	N/A	$20,832.00	D3	CONTENT MANAGEMENT
456-011-193	InputAccel for Invoices - 2,000,000 PPY	$0.00	30.5%	$0.00	$22,932.00	$19,656.00	$16,380.00	N/A	N/A	$22,932.00	D3	CONTENT MANAGEMENT
456-011-194	InputAccel for Invoices - 2,400,000 PPY	$0.00	30.5%	$0.00	$25,372.20	$21,747.60	$18,123.00	N/A	N/A	$25,372.20	D3	CONTENT MANAGEMENT
456-011-195	InputAccel for Invoices - 3,650,000 PPY	$0.00	30.5%	$0.00	$33,516.00	$28,728.00	$23,940.00	N/A	N/A	$33,516.00	D3	CONTENT MANAGEMENT
456-011-196	InputAccel for Invoices - 4,800,000 PPY	$0.00	30.5%	$0.00	$40,076.40	$34,351.20	$28,626.00	N/A	N/A	$40,076.40	D3	CONTENT MANAGEMENT
456-011-197	InputAccel for Invoices - 6,000,000 PPY	$0.00	30.5%	$0.00	$44,251.20	$37,929.60	$31,608.00	N/A	N/A	$44,251.20	D3	CONTENT MANAGEMENT
456-011-198	InputAccel for Invoices - 7,500,000 PPY	$0.00	30.5%	$0.00	$50,969.10	$43,687.80	$36,406.50	N/A	N/A	$50,969.10	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-011-199	InputAccel for Invoices - 9,125,000 PPY	$0.00	30.5%	$0.00	$57,120.00	$48,960.00	$40,800.00	N/A	N/A	$57,120.00	D3	CONTENT MANAGEMENT
456-011-200	InputAccel for Invoices - 10,000,000 PPY	$0.00	30.5%	$0.00	$62,040.30	$53,177.40	$44,314.50	N/A	N/A	$62,040.30	D3	CONTENT MANAGEMENT
456-011-201	InputAccel for Invoices - 15,000,000 PPY	$0.00	30.5%	$0.00	$77,788.20	$66,675.60	$55,563.00	N/A	N/A	$77,788.20	D3	CONTENT MANAGEMENT
456-011-202	InputAccel for Invoices - 18,250,000 PPY	$0.00	30.5%	$0.00	$90,510.00	$77,580.00	$64,650.00	N/A	N/A	$90,510.00	D3	CONTENT MANAGEMENT
456-011-204	3 IMC MONITORS FOR IA SVR - 912,500 PPY	$0.00	30.5%	$0.00	$418.95	$359.10	$299.25	N/A	N/A	$586.56	D3	CONTENT MANAGEMENT
456-011-205	3 IMC MONITORS-IA SVR - 1,825,000 PPY	$0.00	30.5%	$0.00	$793.80	$680.40	$567.00	N/A	N/A	$1,111.32	D3	CONTENT MANAGEMENT
456-011-206	3 IMC MONITORS-IA SVR - 3,650,000 PPY	$0.00	30.5%	$0.00	$1,499.40	$1,285.20	$1,071.00	N/A	N/A	$2,099.16	D3	CONTENT MANAGEMENT
456-011-207	3 IMC MONITORS-IA SVR - 9,125,000 PPY	$0.00	30.5%	$0.00	$3,528.00	$3,024.00	$2,520.00	N/A	N/A	$4,939.20	D3	CONTENT MANAGEMENT
456-011-208	3 IMC MONITORS-IA SVR - 18,250,000 PPY	$0.00	30.5%	$0.00	$6,982.50	$5,985.00	$4,987.50	N/A	N/A	$9,775.56	D3	CONTENT MANAGEMENT
456-011-209	3 IMC MONITORS-IA SVR - 36,500,000 PPY	$0.00	30.5%	$0.00	$13,597.50	$11,655.00	$9,712.50	N/A	N/A	$19,036.56	D3	CONTENT MANAGEMENT
456-011-210	3 IMC MONITORS-IA SVR - 54,750,000 PPY	$0.00	30.5%	$0.00	$20,212.50	$17,325.00	$14,437.50	N/A	N/A	$28,297.56	D3	CONTENT MANAGEMENT
456-011-211	3 IMC MONITORS-IA SVR - UNLIMITED PPY	$0.00	30.5%	$0.00	$38,587.50	$33,075.00	$27,562.50	N/A	N/A	$54,022.56	D3	CONTENT MANAGEMENT
456-011-212	7 IMC MONITORS FOR IA SVR - 912,500 PPY	$0.00	30.5%	$0.00	$538.65	$461.70	$384.75	N/A	N/A	$754.08	D3	CONTENT MANAGEMENT
456-011-213	7 IMC MONITORS-IA SVR - 1,825,000 PPY	$0.00	30.5%	$0.00	$1,020.60	$874.80	$729.00	N/A	N/A	$1,428.84	D3	CONTENT MANAGEMENT
456-011-214	7 IMC MONITORS-IA SVR - 3,650,000 PPY	$0.00	30.5%	$0.00	$1,927.80	$1,652.40	$1,377.00	N/A	N/A	$2,698.92	D3	CONTENT MANAGEMENT
456-011-215	7 IMC MONITORS-IA SVR - 9,125,000 PPY	$0.00	30.5%	$0.00	$4,536.00	$3,888.00	$3,240.00	N/A	N/A	$6,350.40	D3	CONTENT MANAGEMENT
456-011-216	7 IMC MONITORS-IA SVR - 18,250,000 PPY	$0.00	30.5%	$0.00	$8,977.50	$7,695.00	$6,412.50	N/A	N/A	$12,568.56	D3	CONTENT MANAGEMENT
456-011-217	7 IMC MONITORS-IA SVR - 36,500,000 PPY	$0.00	30.5%	$0.00	$17,482.50	$14,985.00	$12,487.50	N/A	N/A	$24,475.56	D3	CONTENT MANAGEMENT
456-011-218	7 IMC MONITORS-IA SVR - 54,750,000 PPY	$0.00	30.5%	$0.00	$25,987.50	$22,275.00	$18,562.50	N/A	N/A	$36,382.56	D3	CONTENT MANAGEMENT
456-011-219	7 IMC MONITORS-IA SVR - UNLIMITED PPY	$0.00	30.5%	$0.00	$49,612.50	$42,525.00	$35,437.50	N/A	N/A	$69,457.56	D3	CONTENT MANAGEMENT
456-011-220	12 IMC MONITORS FOR IA SVR - 912,500 PPY	$0.00	30.5%	$0.00	$658.35	$564.30	$470.25	N/A	N/A	$921.72	D3	CONTENT MANAGEMENT
456-011-221	12 IMC MONITORS-IA SVR - 1,825,000 PPY	$0.00	30.5%	$0.00	$1,247.40	$1,069.20	$891.00	N/A	N/A	$1,746.36	D3	CONTENT MANAGEMENT
456-011-222	12 IMC MONITORS-IA SVR - 3,650,000 PPY	$0.00	30.5%	$0.00	$2,356.20	$2,019.60	$1,683.00	N/A	N/A	$3,298.68	D3	CONTENT MANAGEMENT
456-011-223	12 IMC MONITORS-IA SVR - 9,125,000 PPY	$0.00	30.5%	$0.00	$5,544.00	$4,752.00	$3,960.00	N/A	N/A	$7,761.60	D3	CONTENT MANAGEMENT
456-011-224	12 IMC MONITORS-IA SVR - 18,250,000 PPY	$0.00	30.5%	$0.00	$10,972.50	$9,405.00	$7,837.50	N/A	N/A	$15,361.56	D3	CONTENT MANAGEMENT
456-011-225	12 IMC MONITORS-IA SVR - 36,500,000 PPY	$0.00	30.5%	$0.00	$21,367.50	$18,315.00	$15,262.50	N/A	N/A	$29,914.56	D3	CONTENT MANAGEMENT
456-011-226	12 IMC MONITORS-IA SVR - 54,750,000 PPY	$0.00	30.5%	$0.00	$31,762.50	$27,225.00	$22,687.50	N/A	N/A	$44,467.56	D3	CONTENT MANAGEMENT
456-011-227	12 IMC MONITORS-IA SVR - UNLIMITED PPY	$0.00	30.5%	$0.00	$60,637.50	$51,975.00	$43,312.50	N/A	N/A	$84,892.56	D3	CONTENT MANAGEMENT
456-011-228	IMC VOLUME PK FOR IA SVR - 365,000 PPY	$0.00	30.5%	$0.00	$161.70	$138.60	$115.50	N/A	N/A	$226.44	D3	CONTENT MANAGEMENT
456-011-229	IMC VOLUME PK FOR IA SVR - 1,825,000 PPY	$0.00	30.5%	$0.00	$771.75	$661.50	$551.25	N/A	N/A	$1,080.48	D3	CONTENT MANAGEMENT
456-011-230	IMC VOLUME PK FOR IA SVR - 3,650,000 PPY	$0.00	30.5%	$0.00	$1,521.45	$1,304.10	$1,086.75	N/A	N/A	$2,130.00	D3	CONTENT MANAGEMENT
456-011-231	IMC VOLUME PK FOR IA SVR - 9,125,000 PPY	$0.00	30.5%	$0.00	$3,564.75	$3,055.50	$2,546.25	N/A	N/A	$4,990.68	D3	CONTENT MANAGEMENT
456-011-232	IMC-IA SCALESVR TIER 1 (1,825,000 PPY)	$0.00	30.5%	$0.00	$183.75	$157.50	$131.25	N/A	N/A	$257.28	D3	CONTENT MANAGEMENT
456-011-233	IMC-IA SCALESVR TIER 2 (9,125,000 PPY)	$0.00	30.5%	$0.00	$367.50	$315.00	$262.50	N/A	N/A	$514.56	D3	CONTENT MANAGEMENT
456-011-234	IMC-IA SCALESVR TIER 3 (27,375,000 PPY)	$0.00	30.5%	$0.00	$551.25	$472.50	$393.75	N/A	N/A	$771.72	D3	CONTENT MANAGEMENT
456-011-235	IMC-IA SCALESVR TIER 4 (54,750,000 PPY)	$0.00	30.5%	$0.00	$735.00	$630.00	$525.00	N/A	N/A	$1,029.00	D3	CONTENT MANAGEMENT
456-011-236	IMC FOR IA SCALESVR TIER 5 (UNLIMITED)	$0.00	30.5%	$0.00	$1,102.50	$945.00	$787.50	N/A	N/A	$1,543.56	D3	CONTENT MANAGEMENT
456-011-237	IMC-IA APPLICATION DEV AND TEST SYSTEMS	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$147.00	D3	CONTENT MANAGEMENT
456-011-240	IMC for InputAccel Express-1	$0.00	30.5%	$0.00	$73.50	$63.00	$52.50	N/A	N/A	$102.96	D3	CONTENT MANAGEMENT
456-011-241	IMC for InputAccel Express-2	$0.00	30.5%	$0.00	$183.75	$157.50	$131.25	N/A	N/A	$257.28	D3	CONTENT MANAGEMENT
456-011-242	IMC for InputAccel Express-3	$0.00	30.5%	$0.00	$273.00	$234.00	$195.00	N/A	N/A	$382.20	D3	CONTENT MANAGEMENT
456-011-243	IMC for InputAccel Express-4	$0.00	30.5%	$0.00	$418.95	$359.10	$299.25	N/A	N/A	$586.56	D3	CONTENT MANAGEMENT
456-011-244	IMC for InputAccel Express-5	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$1,293.60	D3	CONTENT MANAGEMENT
456-011-245	InputAccel Server - 912,500 PPY	$0.00	30.5%	$0.00	$1,197.00	$1,026.00	$855.00	N/A	N/A	$1,197.00	D3	CONTENT MANAGEMENT
456-011-246	InputAccel Server - 1,825,000 PPY	$0.00	30.5%	$0.00	$2,268.00	$1,944.00	$1,620.00	N/A	N/A	$2,268.00	D3	CONTENT MANAGEMENT
456-011-247	InputAccel Server - 3,650,000 PPY	$0.00	30.5%	$0.00	$4,284.00	$3,672.00	$3,060.00	N/A	N/A	$4,284.00	D3	CONTENT MANAGEMENT
456-011-248	InputAccel Server - 9,125,000 PPY	$0.00	30.5%	$0.00	$10,080.00	$8,640.00	$7,200.00	N/A	N/A	$10,080.00	D3	CONTENT MANAGEMENT
456-011-249	InputAccel Server - 18,250,000 PPY	$0.00	30.5%	$0.00	$19,950.00	$17,100.00	$14,250.00	N/A	N/A	$19,950.00	D3	CONTENT MANAGEMENT
456-011-250	InputAccel Server - 36,500,000 PPY	$0.00	30.5%	$0.00	$38,850.00	$33,300.00	$27,750.00	N/A	N/A	$38,850.00	D3	CONTENT MANAGEMENT
456-011-251	InputAccel Server - 54,750,000 PPY	$0.00	30.5%	$0.00	$57,750.00	$49,500.00	$41,250.00	N/A	N/A	$57,750.00	D3	CONTENT MANAGEMENT
456-011-252	InputAccel Server - Unlimited PPY	$0.00	30.5%	$0.00	$110,250.00	$94,500.00	$78,750.00	N/A	N/A	$110,250.00	D3	CONTENT MANAGEMENT
456-011-253	InputAccel Server Add Volume 365,000 PPY	$0.00	30.5%	$0.00	$462.00	$396.00	$330.00	N/A	N/A	$462.00	D3	CONTENT MANAGEMENT
456-011-254	INPUTACCEL SVR ADD VOLUME 1,825,000 PPY	$0.00	30.5%	$0.00	$2,205.00	$1,890.00	$1,575.00	N/A	N/A	$2,205.00	D3	CONTENT MANAGEMENT
456-011-255	INPUTACCEL SVR ADD VOLUME 3,650,000 PPY	$0.00	30.5%	$0.00	$4,347.00	$3,726.00	$3,105.00	N/A	N/A	$4,347.00	D3	CONTENT MANAGEMENT
456-011-256	INPUTACCEL SVR ADD VOLUME 9,125,000 PPY	$0.00	30.5%	$0.00	$10,185.00	$8,730.00	$7,275.00	N/A	N/A	$10,185.00	D3	CONTENT MANAGEMENT
456-011-257	InputAccel Test Server - 912,500 PPY	$0.00	30.5%	$0.00	$1,197.00	$1,026.00	$855.00	N/A	N/A	$1,197.00	D3	CONTENT MANAGEMENT
456-011-258	InputAccel Test Server - 1,825,000 PPY	$0.00	30.5%	$0.00	$2,268.00	$1,944.00	$1,620.00	N/A	N/A	$2,268.00	D3	CONTENT MANAGEMENT
456-011-259	InputAccel Test Server - 3,650,000 PPY	$0.00	30.5%	$0.00	$4,284.00	$3,672.00	$3,060.00	N/A	N/A	$4,284.00	D3	CONTENT MANAGEMENT
456-011-260	InputAccel Test Server - 9,125,000 PPY	$0.00	30.5%	$0.00	$10,080.00	$8,640.00	$7,200.00	N/A	N/A	$10,080.00	D3	CONTENT MANAGEMENT
456-011-261	InputAccel Test Server - 18,250,000 PPY	$0.00	30.5%	$0.00	$19,950.00	$17,100.00	$14,250.00	N/A	N/A	$19,950.00	D3	CONTENT MANAGEMENT
456-011-262	InputAccel Test Server - 36,500,000 PPY	$0.00	30.5%	$0.00	$38,850.00	$33,300.00	$27,750.00	N/A	N/A	$38,850.00	D3	CONTENT MANAGEMENT
456-011-263	InputAccel Test Server - 54,750,000 PPY	$0.00	30.5%	$0.00	$57,750.00	$49,500.00	$41,250.00	N/A	N/A	$57,750.00	D3	CONTENT MANAGEMENT
456-011-264	InputAccel Test Server - Unlimited PPY	$0.00	30.5%	$0.00	$110,250.00	$94,500.00	$78,750.00	N/A	N/A	$110,250.00	D3	CONTENT MANAGEMENT
456-011-265	InputAccel DRS Server - 912,500 PPY	$0.00	30.5%	$0.00	$1,197.00	$1,026.00	$855.00	N/A	N/A	$1,197.00	D3	CONTENT MANAGEMENT
456-011-266	InputAccel DRS Server - 1,825,000 PPY	$0.00	30.5%	$0.00	$2,268.00	$1,944.00	$1,620.00	N/A	N/A	$2,268.00	D3	CONTENT MANAGEMENT
456-011-267	InputAccel DRS Server - 3,650,000 PPY	$0.00	30.5%	$0.00	$4,284.00	$3,672.00	$3,060.00	N/A	N/A	$4,284.00	D3	CONTENT MANAGEMENT
456-011-268	InputAccel DRS Server - 9,125,000 PPY	$0.00	30.5%	$0.00	$10,080.00	$8,640.00	$7,200.00	N/A	N/A	$10,080.00	D3	CONTENT MANAGEMENT
456-011-269	InputAccel DRS Server - 18,250,000 PPY	$0.00	30.5%	$0.00	$19,950.00	$17,100.00	$14,250.00	N/A	N/A	$19,950.00	D3	CONTENT MANAGEMENT
456-011-270	InputAccel DRS Server - 36,500,000 PPY	$0.00	30.5%	$0.00	$38,850.00	$33,300.00	$27,750.00	N/A	N/A	$38,850.00	D3	CONTENT MANAGEMENT
456-011-271	InputAccel DRS Server - 54,750,000 PPY	$0.00	30.5%	$0.00	$57,750.00	$49,500.00	$41,250.00	N/A	N/A	$57,750.00	D3	CONTENT MANAGEMENT
456-011-272	InputAccel DRS Server - Unlimited PPY	$0.00	30.5%	$0.00	$110,250.00	$94,500.00	$78,750.00	N/A	N/A	$110,250.00	D3	CONTENT MANAGEMENT
456-011-273	INPUTACCEL SCALESVR TIER-1 (1,825K PPY)	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-011-274	INPUTACCEL SCALESVR TIER-2 (9,125K PPY)	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-275	INPUTACCEL SCALESVR TIER-3 (27,375K PPY)	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-011-276	INPUTACCEL SCALESVR TIER-4 (54,750K PPY)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-277	InputAccel ScaleServer Tier-5 Unlimited	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-011-278	InputAccel ScaleServer Client	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-011-280	INPUTACCEL PRODUCTION SCAN MOD (LEVEL 4)	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-011-281	InputAccel Rescan Module (All Levels)	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-011-282	InputAccel Universal Client Module	$0.00	30.5%	$0.00	$588.00	$504.00	$420.00	N/A	N/A	$588.00	D3	CONTENT MANAGEMENT
456-011-283	InputAccel Universal Clients - 3 Pack	$0.00	30.5%	$0.00	$1,491.00	$1,278.00	$1,065.00	N/A	N/A	$1,491.00	D3	CONTENT MANAGEMENT
456-011-284	InputAccel Universal Clients - 5 Pack	$0.00	30.5%	$0.00	$2,352.00	$2,016.00	$1,680.00	N/A	N/A	$2,352.00	D3	CONTENT MANAGEMENT
456-011-285	InputAccel Universal Clients - 10 Pack	$0.00	30.5%	$0.00	$4,410.00	$3,780.00	$3,150.00	N/A	N/A	$4,410.00	D3	CONTENT MANAGEMENT
456-011-286	InputAccel Universal Clients - 25 Pack	$0.00	30.5%	$0.00	$10,290.00	$8,820.00	$7,350.00	N/A	N/A	$10,290.00	D3	CONTENT MANAGEMENT
456-011-287	InputAccel Universal Clients - 50 Pack	$0.00	30.5%	$0.00	$19,110.00	$16,380.00	$13,650.00	N/A	N/A	$19,110.00	D3	CONTENT MANAGEMENT
456-011-288	InputAccel Image Enhancement Module	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-011-289	INPUTACCEL AUTO QUALITY ASSURANCE MOD	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-011-290	InputAccel Index Module	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-011-291	InputAccel Page Registration Module	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-011-292	InputAccel FAF Index Module	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-011-293	InputAccel ScanSoft OCR Module	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-011-294	INPUTACCEL IMAGE QUALITY ASSURANCE MOD	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-011-295	InputAccel Auto Annotate Module	$0.00	30.5%	$0.00	$462.00	$396.00	$330.00	N/A	N/A	$462.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-011-296	QuickModule SDK toolkit	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-297	CUSTOM MOD CONN TO INPUTACCEL SVR	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-011-299	IA ACTIVATION MICROSOFT CLUSTER SERVICES	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-011-300	Ricoh GlobalScan Plug-in	$0.00	30.5%	$0.00	$628.95	$539.10	$449.25	N/A	N/A	$628.95	D3	CONTENT MANAGEMENT
456-011-301	IA SVR FOR FORMWARE ONLY (UNLIMITED PPD)	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-302	InputAccel Standard Export Bundle	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-303	INPUTACCEL STD EXPORT BUNDLE-N/C	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-304	InputAccel Values to XML Module	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-011-305	InputAccel ODBC Export	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-011-306	Microsoft Sharepoint Export for 2003	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-307	MICROSOFT SHAREPOINT EXPORT-2003-N/C	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-308	ApplicationXtender Export	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-309	ApplicationXtender Export-NoCharge	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-310	FileNET Export (IS / CS)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-311	FileNET Export (IS / CS)-NoCharge	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-312	FileNET Content Manager P8 Export	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-313	FILENET CONTENT MGR P8 EXPORT-NOCHARGE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-314	IBM CONTENT MGR ADVANCED-MULTIPLATFORM	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-315	IBM Content Manager Advanced-NoCharge	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-316	IBM Content Manager ImagePlus for OS/390	$0.00	30.5%	$0.00	$2,625.00	$2,250.00	$1,875.00	N/A	N/A	$2,625.00	D3	CONTENT MANAGEMENT
456-011-317	IBM Content Manager Commonstore for SAP	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-318	IBM CONTENT MGR COMMONSTORE-SAP-NOCHARGE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-319	IBM CONTENT MGR OLDR I-SRES VISUAL INFO	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-320	IBM CNTNT MNGR(OLD I-SRES VIS INFO)-NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-321	Global360 (eiStream SW NT)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-322	Global360 (eiStream SW NT)-NoCharge	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-323	EMC Documentum Export for InputAccel	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-324	EMC DCTM EXPORT FOR INPUTACCEL-NOCHARGE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-325	Interwoven (iManage) WorkSite	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-326	Interwoven (iManage) WorkSite-NoCharge	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-327	OpenText Livelink Export (v9 or earlier	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-328	OPENTXT LVELNK EXPORT(V9 OR EARLIER)-N/C	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-329	OPENTXT LIVELINK ADV EXPORT(V9.1 AND UP)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-330	OPENTXT LIVELINK ADVEXPORT(V9.1 UP)-NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-331	ARCHEXPORT-SAP ARCHLINK HTTP CNTNT SRVRS	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-332	A/P Connect for SAP R/3	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-333	InputAccel Language Pack for DE, SP & FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-346	INPUTACCEL EXPRESS TEST SVR- 54,750 PPY	$0.00	30.5%	$0.00	$124.95	$107.10	$89.25	N/A	N/A	$124.95	D3	CONTENT MANAGEMENT
456-011-347	INPUTACCEL EXPRESS TEST SVR- 91,250 PPY	$0.00	30.5%	$0.00	$166.95	$143.10	$119.25	N/A	N/A	$166.95	D3	CONTENT MANAGEMENT
456-011-348	INPUTACCEL EXPRESS TEST SVR-182,500 PPY	$0.00	30.5%	$0.00	$250.95	$215.10	$179.25	N/A	N/A	$250.95	D3	CONTENT MANAGEMENT
456-011-349	INPUTACCEL EXPRESS TEST SVR-365,000 PPY	$0.00	30.5%	$0.00	$376.95	$323.10	$269.25	N/A	N/A	$376.95	D3	CONTENT MANAGEMENT
456-011-350	INPUTACCEL EXPRESS TEST SVR-912,500 PPY	$0.00	30.5%	$0.00	$838.95	$719.10	$599.25	N/A	N/A	$838.95	D3	CONTENT MANAGEMENT
456-011-351	INPUTACCEL EXPRESS TEST SVR-1,825K PPY	$0.00	30.5%	$0.00	$1,678.95	$1,439.10	$1,199.25	N/A	N/A	$1,678.95	D3	CONTENT MANAGEMENT
456-011-352	INPUTACCEL EXPRESS TEST SVR-3,650K PPY	$0.00	30.5%	$0.00	$3,253.95	$2,789.10	$2,324.25	N/A	N/A	$3,253.95	D3	CONTENT MANAGEMENT
456-011-353	INPUTACCEL EXPRESS DRS SVR - 54,750 PPY	$0.00	30.5%	$0.00	$124.95	$107.10	$89.25	N/A	N/A	$124.95	D3	CONTENT MANAGEMENT
456-011-354	INPUTACCEL EXPRESS DRS SVR - 91,250 PPY	$0.00	30.5%	$0.00	$166.95	$143.10	$119.25	N/A	N/A	$166.95	D3	CONTENT MANAGEMENT
456-011-355	INPUTACCEL EXPRESS DRS SVR - 182,500 PPY	$0.00	30.5%	$0.00	$250.95	$215.10	$179.25	N/A	N/A	$250.95	D3	CONTENT MANAGEMENT
456-011-356	INPUTACCEL EXPRESS DRS SVR - 365,000 PPY	$0.00	30.5%	$0.00	$376.95	$323.10	$269.25	N/A	N/A	$376.95	D3	CONTENT MANAGEMENT
456-011-357	INPUTACCEL EXPRESS DRS SVR - 912,500 PPY	$0.00	30.5%	$0.00	$838.95	$719.10	$599.25	N/A	N/A	$838.95	D3	CONTENT MANAGEMENT
456-011-358	INPUTACCEL EXPRESS DRS SVR-1,825,000 PPY	$0.00	30.5%	$0.00	$1,678.95	$1,439.10	$1,199.25	N/A	N/A	$1,678.95	D3	CONTENT MANAGEMENT
456-011-359	INPUTACCEL EXPRESS DRS SVR-3,650,000 PPY	$0.00	30.5%	$0.00	$3,253.95	$2,789.10	$2,324.25	N/A	N/A	$3,253.95	D3	CONTENT MANAGEMENT
456-011-383	Upgrade From N-ES-PR1 to 50 DIMC	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-384	Upgrade From N-ES-PR1 to 100 DIMC	$0.00	30.5%	$0.00	$2,520.00	$2,160.00	$1,800.00	N/A	N/A	$2,520.00	D3	CONTENT MANAGEMENT
456-011-385	Upgrade From N-ES-PR1 to 200 DIMC	$0.00	30.5%	$0.00	$5,670.00	$4,860.00	$4,050.00	N/A	N/A	$5,670.00	D3	CONTENT MANAGEMENT
456-011-386	Upgrade From N-ES-PR1 to Unlimited DIMC	$0.00	30.5%	$0.00	$14,070.00	$12,060.00	$10,050.00	N/A	N/A	$14,070.00	D3	CONTENT MANAGEMENT
456-011-387	Upgrade From N-ES-PR2 to 100 DIMC	$0.00	30.5%	$0.00	$1,470.00	$1,260.00	$1,050.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
456-011-388	Upgrade From N-ES-PR2 to 200 DIMC	$0.00	30.5%	$0.00	$4,620.00	$3,960.00	$3,300.00	N/A	N/A	$4,620.00	D3	CONTENT MANAGEMENT
456-011-389	Upgrade From N-ES-PR2 to Unlimited DIMC	$0.00	30.5%	$0.00	$13,020.00	$11,160.00	$9,300.00	N/A	N/A	$13,020.00	D3	CONTENT MANAGEMENT
456-011-390	Upgrade From N-ES-PR3 to 200 DIMC	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-011-391	Upgrade From N-ES-PR3 to Unlimited DIMC	$0.00	30.5%	$0.00	$11,550.00	$9,900.00	$8,250.00	N/A	N/A	$11,550.00	D3	CONTENT MANAGEMENT
456-011-392	Upgrade From N-ES-PR4 to Unlimited DIMC	$0.00	30.5%	$0.00	$8,400.00	$7,200.00	$6,000.00	N/A	N/A	$8,400.00	D3	CONTENT MANAGEMENT
456-011-399	Prime Verify Module	$0.00	30.5%	$0.00	$523.95	$449.10	$374.25	N/A	N/A	$733.56	D3	CONTENT MANAGEMENT
456-011-400	InputAccel Software Developers Ki	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-011-401	InputAccel Scan Module (source code)	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-402	InputAccel Rescan Module (source code)	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-403	InputAccel Auto QA Module (source code)	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-404	InputAccel Index Module (source code)	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-405	InputAccel Image QA Module (source code)	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-406	INPUTACCELSTD EXP-IMGINDEXODBC(SRC CDE)	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-407	INPUTACCEL AUTO ANNOTATE MOD (SRC CDE)	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-011-408	InputAccel Copy (source code)	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-011-409	INPUTACCEL EXPORT TO DCTM (SOURCE CODE)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-410	INPUTACCEL IBM CNTNTT MGR EXP (SRC CDE)	$0.00	30.5%	$0.00	$2,625.00	$2,250.00	$1,875.00	N/A	N/A	$2,625.00	D3	CONTENT MANAGEMENT
456-011-411	InputAccel FAF Pack (source code)	$0.00	30.5%	$0.00	$2,625.00	$2,250.00	$1,875.00	N/A	N/A	$2,625.00	D3	CONTENT MANAGEMENT
456-011-412	INPUTACCEL VALUES TO XML MOD (SRC CDE)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-442	KWOLGBSE RECOG OPTION-30,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-443	KWOLGBSE RECOG OPTION-60,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-444	KWOLGBSE RECOG OPTION-90,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-445	KWOLGBSE RECOG OPTION-120,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-446	KWOLGBSE RECOG OPTION-180,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-447	KWOLGBSE RECOG OPTION-240,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-448	KWOLGBSE RECOG OPTION-300,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-449	KWOLGBSE RECOG OPTION-450,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-450	KWOLGBSE RECOG OPTION-600,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-451	KWOLGBSE RECOG OPTION-750,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-452	KWOLGBSE RECOG OPTION-900,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-453	KWOLGBSE RECOG OPTION-1,050,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-454	KWOLGBSE RECOG OPTION-1,440,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-455	KWOLGBSE RECOG OPTION-1,750,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-456	KWOLGBSE RECOG OPTION-2,400,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-457	KWOLGBSE RECOG OPTION-3.600,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-458	KWOLGBSE RECOG OPTION-4,800,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-459	KWOLGBSE RECOG OPTION-6,000,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-011-460	KWOLGBSE RECOG OPTION-7,500,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-461	KWOLGBSE RECOG OPTION-9,000,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-462	DMR IMAGE CLASSIFIER-CLSFCTN-365K PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-463	DMR IMAGE CLASSIFIER-CLSFCTN-3,650K PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-464	DMR IMAGE CLASSIFIER-CLSFCTN-9,125K PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-465	DMR IMAGE CLSIFIER-EXTCTION-365,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-466	DMR IMAGE CLASSIFIER-EXTCTION-3,650K PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-467	DMR IMAGE CLASSIFIER-EXTCTION-9,125K PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-468	DMR IMG CLASSIFIER-TABLE RDG-365K PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-469	DMR Test System	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-470	ISIS Driver-Level 1 ST	$0.00	30.5%	$0.00	$21.00	$18.00	$15.00	N/A	N/A	$21.00	D3	CONTENT MANAGEMENT
456-011-471	ISIS Driver-Level 2 ST	$0.00	30.5%	$0.00	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
456-011-472	ISIS Driver-Level 3 ST	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-011-474	PixTools EZ (5 INST) - ST	$0.00	30.5%	$0.00	$0.00	$995.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-475	PixTools Distributed Imaging ST	$0.00	30.5%	$0.00	$0.00	$995.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-476	PixTools IP (5 INST) - ST	$0.00	30.5%	$0.00	$0.00	$995.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-477	PixTools Scan (5 INST) - ST	$0.00	30.5%	$0.00	$0.00	$995.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-478	PixTools View (5 INST) - ST	$0.00	30.5%	$0.00	$0.00	$995.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-479	Production QuickDriver Module	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-483	Quickscan Pro Demo ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-486	B-WIZE DEVELOPMENT LICENSE-3,600,000 PPY	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-011-487	FileNET Compatibility Module	$0.00	30.5%	$0.00	$115.50	$99.00	$82.50	N/A	N/A	$115.50	D3	CONTENT MANAGEMENT
456-011-488	3 IMC MONITORS-MNTRG NON-EMC CAPTIVA SW	$0.00	30.5%	$0.00	$5,880.00	$5,040.00	$4,200.00	N/A	N/A	$8,232.00	D3	CONTENT MANAGEMENT
456-011-489	1 IMC MONITOR-MNTRG NON-EMC CAPTIVA SW	$0.00	30.5%	$0.00	$2,520.00	$2,160.00	$1,800.00	N/A	N/A	$3,528.00	D3	CONTENT MANAGEMENT
456-011-501	Dispatcher for IA Bundle < 45,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-502	Dispatcher for IA Bundle < 135,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-503	Dispatcher for IA Bundle < 1,350,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-504	DISPATCHER-IA CLSFICATN < 45,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-505	DISPATCHER-IA CLSFICATN < 90,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-506	DISPATCHER-IA CLSFICATN < 135,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-507	DISPATCHER-IA CLSFICATN < 365,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-508	DISPATCHER-IA CLSFICATN < 540,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-509	DISPATCHER-IA EXTRACTION < 135,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-510	DISPATCHER-IA EXTRACTION < 365,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-511	DISPATCHER-IA EXTRACTION < 540,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-512	Extra SWT Captiva OCR/ICR/OMR Engines	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-513	Extra TOCR Engine	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-514	ABBYY FN RDR 6 (1000K FLDS/MONTH/4 CPU)	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-516	ScanSoft OCR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-517	ScanSoft Handwritten (ICR)	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-518	ScanSoft 1D Barcode	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-520	DISPATCHER-IA TABLE READER < 45,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-521	Dispatcher Validation Module (1 license	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-522	DISPATCHER VALIDATION MOD (4 LICENSES)	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-523	ECM Web Service Import	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-011-524	B-WIZE DEVELOPMENT LICENSE-18KK PPY	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-011-569	INPUTACCEL-INVOICES V1.X - 30,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-570	INPUTACCEL-INVOICES V1.X - 60,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-571	INPUTACCEL-INVOICES V1.X - 90,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-572	IMPUTACCEL-INVOICES V1.X - 120,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-573	INPUTACCEL-INVOICES V1.X - 180,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-574	INPUTACCEL-INVOICES V1.X - 240,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-575	INPUTACCEL-INVOICES V1.X - 300,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-576	INPUTACCEL-INVOICES V1.X - 450,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-577	INPUTACCEL-INVOICES V1.X - 600,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-578	INPUTACCEL-INVOICES V1.X - 750,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-579	INPUTACCEL-INVOICES V1.X - 900,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-580	INPUTACCEL-INVOICES V1.X - 1,050,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-581	INPUTACCEL-INVOICES V1.X - 1,440,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-582	INPUTACCEL-INVOICES V1.X - 1,750,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-583	INPUTACCEL-INVOICES V1.X - 2,400,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-584	INPUTACCEL-INVOICES V1.X - 3,600,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-585	INPUTACCEL-INVOICES V1.X - 4,800,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-586	INPUTACCEL-INVOICES V1.X - 6,000,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-587	INPUTACCEL-INVOICES V1.X - 7,500,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-588	INPUTACCEL-INVOICES V1.X - 9,000,000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-011-591	Designer Module	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$924.00	D3	CONTENT MANAGEMENT
456-011-592	PERSONAL SCAN/IMPORT (ISIS) LEVEL 1 MOD	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-011-593	WG SCAN/IMPORT (ISIS) LEVEL 2 MOD	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-011-594	DEPARTMENTAL SCAN/IMPORT (ISIS) LV 3 MOD	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-011-595	PRODUCTION SCAN/IMPORT (ISIS) LV 4 MOD	$0.00	30.5%	$0.00	$1,995.00	$1,710.00	$1,425.00	N/A	N/A	$1,995.00	D3	CONTENT MANAGEMENT
456-011-596	Image Pre-Processing Module	$0.00	30.5%	$0.00	$1,848.00	$1,584.00	$1,320.00	N/A	N/A	$1,848.00	D3	CONTENT MANAGEMENT
456-011-597	Color Image Pre-Processing Module	$0.00	30.5%	$0.00	$2,310.00	$1,980.00	$1,650.00	N/A	N/A	$2,310.00	D3	CONTENT MANAGEMENT
456-011-598	Form Identification Module for Desktop	$0.00	30.5%	$0.00	$567.00	$486.00	$405.00	N/A	N/A	$567.00	D3	CONTENT MANAGEMENT
456-011-599	B-WIZE DEVELOPMENT LICENSE-90KK PPY	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-100-089	QUICKSCAN PRO LEVEL 1 ST	$540.00	30.5%	$375.30	$0.00	N/A	$74.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-090	QUICKSCAN PRO LEVEL 2 ST	$1,085.00	30.5%	$754.08	$0.00	N/A	$149.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-091	QUICKSCAN PRO LEVEL 3 ST	$1,848.00	30.5%	$1,284.36	$0.00	N/A	$254.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-092	QUICKSCAN PRO PRODUCTION LEVEL ST	$3,374.00	30.5%	$2,344.93	$0.00	N/A	$464.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-120	Quickscan Pro Asian OCR ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-100-263	B-WIZE INVOICE SCNNING MOD > 900,000 PPY	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-100-267	B-WIZE MAIL SCANNING MOD > 900,000 PPY	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-100-316	PIXTOOLS FOR .NET	$3,265.00	30.5%	$2,269.18	$0.00	N/A	$995.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-319	DISPATCHER-IA CLSFICATN + 1,825,000 PPY	$0.00	30.5%	$0.00	$9,450.00	$8,100.00	$6,750.00	N/A	N/A	$9,450.00	D3	CONTENT MANAGEMENT
456-100-320	DISPATCHER IA FNE RDR FULLPGE+ZONAL ULTD	$0.00	30.5%	$0.00	$2,394.00	$2,052.00	$1,710.00	N/A	N/A	$2,394.00	D3	CONTENT MANAGEMENT
456-100-321	DISPATCHER IA RECOSTAR PRO ZONE (25 CPS)	$0.00	30.5%	$0.00	$2,667.00	$2,286.00	$1,905.00	N/A	N/A	$2,667.00	D3	CONTENT MANAGEMENT
456-100-322	DISPATCHER IA RECOSTAR PRO ZONE (50 CPS)	$0.00	30.5%	$0.00	$4,851.00	$4,158.00	$3,465.00	N/A	N/A	$4,851.00	D3	CONTENT MANAGEMENT
456-100-323	DISPATCHER IA RCOSTR PRO ZNE (100 CPS)	$0.00	30.5%	$0.00	$8,001.00	$6,858.00	$5,715.00	N/A	N/A	$8,001.00	D3	CONTENT MANAGEMENT
456-100-324	DISPATCHER IA RCOSTR PRO ZNE (250 CPS)	$0.00	30.5%	$0.00	$16,002.00	$13,716.00	$11,430.00	N/A	N/A	$16,002.00	D3	CONTENT MANAGEMENT
456-100-325	DISPATCHER IA RCOSTR PRO FLPGE (360 PPH)	$0.00	30.5%	$0.00	$262.50	$225.00	$187.50	N/A	N/A	$262.50	D3	CONTENT MANAGEMENT
456-100-326	DISPATCHER IA RCOSTR PRO FLPGE (600 PPH)	$0.00	30.5%	$0.00	$399.00	$342.00	$285.00	N/A	N/A	$399.00	D3	CONTENT MANAGEMENT
456-100-327	DISPATCHER IA RCOSTR PRO FLPGE (900 PPH)	$0.00	30.5%	$0.00	$588.00	$504.00	$420.00	N/A	N/A	$588.00	D3	CONTENT MANAGEMENT
456-100-328	DISPATCHER IA RCOSTR PRO FLPGE(1800 PPH)	$0.00	30.5%	$0.00	$1,113.00	$954.00	$795.00	N/A	N/A	$1,113.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-100-329	DISPATCHER IA RCOSTR PRO FLPGE(3600 PPH)	$0.00	30.5%	$0.00	$2,184.00	$1,872.00	$1,560.00	N/A	N/A	$2,184.00	D3	CONTENT MANAGEMENT
456-100-330	DISPATCHER IA SCNSOFT 2D BRCD ULTD -CLNT	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-100-331	DISPATCHER-IA EXTRACT + 1,825,000 PPY	$0.00	30.5%	$0.00	$6,375.60	$5,464.80	$4,554.00	N/A	N/A	$6,375.60	D3	CONTENT MANAGEMENT
456-100-332	DISPATCHER API CLASS + 1,825K PPY-CLT	$0.00	30.5%	$0.00	$15,170.40	$13,003.20	$10,836.00	N/A	N/A	$15,170.40	D3	CONTENT MANAGEMENT
456-100-333	DISPATCHER API FNE RDR FLPG+ZNE ULTD-CL	$0.00	30.5%	$0.00	$2,394.00	$2,052.00	$1,710.00	N/A	N/A	$2,394.00	D3	CONTENT MANAGEMENT
456-100-334	DISPATCHER API RCOSTR PRO ZNE 25 CPS -CL	$0.00	30.5%	$0.00	$2,667.00	$2,286.00	$1,905.00	N/A	N/A	$2,667.00	D3	CONTENT MANAGEMENT
456-100-335	DISPATCHER API RCOSTR PRO ZNE 50 CPS -CL	$0.00	30.5%	$0.00	$4,851.00	$4,158.00	$3,465.00	N/A	N/A	$4,851.00	D3	CONTENT MANAGEMENT
456-100-336	DISPATCHER API RCOSTR PRO ZNE 100 CPS-CL	$0.00	30.5%	$0.00	$8,001.00	$6,858.00	$5,715.00	N/A	N/A	$8,001.00	D3	CONTENT MANAGEMENT
456-100-337	DISPATCHER API RCOSTR PRO ZNE 250 CPS-CL	$0.00	30.5%	$0.00	$16,002.00	$13,716.00	$11,430.00	N/A	N/A	$16,002.00	D3	CONTENT MANAGEMENT
456-100-338	DISPATCHER API RCOSTR PROFPG 360 PPH -CL	$0.00	30.5%	$0.00	$262.50	$225.00	$187.50	N/A	N/A	$262.50	D3	CONTENT MANAGEMENT
456-100-339	DISPATCHER API RCOSTR PROFPG 600 PPH -CL	$0.00	30.5%	$0.00	$399.00	$342.00	$285.00	N/A	N/A	$399.00	D3	CONTENT MANAGEMENT
456-100-340	DISPATCHER API RCOSTR PROFPG 900 PPH -CL	$0.00	30.5%	$0.00	$588.00	$504.00	$420.00	N/A	N/A	$588.00	D3	CONTENT MANAGEMENT
456-100-341	DISPATCHER API RCSTR PROFULPG 1800PPH-CL	$0.00	30.5%	$0.00	$1,113.00	$954.00	$795.00	N/A	N/A	$1,113.00	D3	CONTENT MANAGEMENT
456-100-342	DISPATCHER API RCOSTR PROFUPG 3600PPH-CL	$0.00	30.5%	$0.00	$2,184.00	$1,872.00	$1,560.00	N/A	N/A	$2,184.00	D3	CONTENT MANAGEMENT
456-100-343	DISPATCHER API SCNSOFT ICR ULTD PER CLNT	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-100-344	DISPATCHER API SCNSOFT 1D BRCD ULTD -CL	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-100-345	DISPATCHER API SCNSOFT 2D BRCD ULTD -CL	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-100-346	DISPATCHER API EXTCT + 1,825K PPY-CLT	$0.00	30.5%	$0.00	$9,828.00	$8,424.00	$7,020.00	N/A	N/A	$9,828.00	D3	CONTENT MANAGEMENT
456-100-347	DISPATCHER API TEST SVR-45K PPY PER CL	$0.00	30.5%	$0.00	$1,197.00	$1,026.00	$855.00	N/A	N/A	$1,197.00	D3	CONTENT MANAGEMENT
456-100-348	DISPATCHER API TEST SVR-90K PPY PER CL	$0.00	30.5%	$0.00	$2,268.00	$1,944.00	$1,620.00	N/A	N/A	$2,268.00	D3	CONTENT MANAGEMENT
456-100-349	DISPATCHER API TEST SVR-180K PPY PER CL	$0.00	30.5%	$0.00	$4,284.00	$3,672.00	$3,060.00	N/A	N/A	$4,284.00	D3	CONTENT MANAGEMENT
456-100-350	DISPATCHER API TEST SVR-365K PPY PER CL	$0.00	30.5%	$0.00	$10,080.00	$8,640.00	$7,200.00	N/A	N/A	$10,080.00	D3	CONTENT MANAGEMENT
456-100-351	DISPATCHER API TEST SVR-540K PPY PER CL	$0.00	30.5%	$0.00	$19,950.00	$17,100.00	$14,250.00	N/A	N/A	$19,950.00	D3	CONTENT MANAGEMENT
456-100-352	DISPATCHER API TEST SVR-912,500 PPY -CL	$0.00	30.5%	$0.00	$38,850.00	$33,300.00	$27,750.00	N/A	N/A	$38,850.00	D3	CONTENT MANAGEMENT
456-100-353	DISPATCHER API TEST SVR-1,825K PPY -CL	$0.00	30.5%	$0.00	$57,750.00	$49,500.00	$41,250.00	N/A	N/A	$57,750.00	D3	CONTENT MANAGEMENT
456-100-354	DISPATCHER API TEST SVR-3,650K PPY -CL	$0.00	30.5%	$0.00	$110,250.00	$94,500.00	$78,750.00	N/A	N/A	$110,250.00	D3	CONTENT MANAGEMENT
456-100-355	DISPATCHER API DRS SVR-45,000 PPY PER CL	$0.00	30.5%	$0.00	$1,197.00	$1,026.00	$855.00	N/A	N/A	$1,197.00	D3	CONTENT MANAGEMENT
456-100-356	DISPATCHER API DRS SVR-90,000 PPY PER CL	$0.00	30.5%	$0.00	$2,268.00	$1,944.00	$1,620.00	N/A	N/A	$2,268.00	D3	CONTENT MANAGEMENT
456-100-357	DISPATCHER API DRS SVR-180K PPY PER CL	$0.00	30.5%	$0.00	$4,284.00	$3,672.00	$3,060.00	N/A	N/A	$4,284.00	D3	CONTENT MANAGEMENT
456-100-358	DISPATCHER API DRS SVR-365K PPY PER CL	$0.00	30.5%	$0.00	$10,080.00	$8,640.00	$7,200.00	N/A	N/A	$10,080.00	D3	CONTENT MANAGEMENT
456-100-359	DISPATCHER API DRS SVR-540K PPY PER CL	$0.00	30.5%	$0.00	$19,950.00	$17,100.00	$14,250.00	N/A	N/A	$19,950.00	D3	CONTENT MANAGEMENT
456-100-360	DISPATCHER API DRS SVR-912,500 PPY -CL	$0.00	30.5%	$0.00	$38,850.00	$33,300.00	$27,750.00	N/A	N/A	$38,850.00	D3	CONTENT MANAGEMENT
456-100-361	DISPATCHER API DRS SVR-1,825K PPY PER CL	$0.00	30.5%	$0.00	$57,750.00	$49,500.00	$41,250.00	N/A	N/A	$57,750.00	D3	CONTENT MANAGEMENT
456-100-362	DISPATCHER API DRS SVR-3,650K PPY PER CL	$0.00	30.5%	$0.00	$110,250.00	$94,500.00	$78,750.00	N/A	N/A	$110,250.00	D3	CONTENT MANAGEMENT
456-100-375	APPXTNDR DESKTOP SPANISH LANGUAGE PK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-376	EMC CAPTIVA QSP FOR APPLICATIONXTENDER	$700.00	30.5%	$486.50	$147.00	$126.00	N/A	N/A	N/A	$147.00	D3	CONTENT MANAGEMENT
456-100-377	APPXTENDER RETENTION MGMT W/CENTERA	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-378	APPLICATIONXTENDER INTG MOD - 10 USERS	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-379	APPLICATIONXTENDER INTG MOD - 25 USERS	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-100-380	APPLICATIONXTENDER INTG MOD - 50 USERS	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-100-381	APPLICATIONXTENDER INTG MOD -100 USERS	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	N/A	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
456-100-382	APPLICATIONXTENDER INTG MOD - 250 USERS	$0.00	30.5%	$0.00	$9,450.00	$8,100.00	N/A	N/A	N/A	$9,450.00	D3	CONTENT MANAGEMENT
456-100-383	APPLICATIONXTENDER INTG MOD - 500 USERS	$0.00	30.5%	$0.00	$15,750.00	$13,500.00	N/A	N/A	N/A	$15,750.00	D3	CONTENT MANAGEMENT
456-100-386	APPXTNDR MEDIA DISTRIBUTION LICENSE	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-387	RECORDS MANAGER FOR APPLICATIONXTENDER	$0.00	30.5%	$0.00	$84.00	$72.00	N/A	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
456-100-388	APPLICATIONXTENDER RPTS MGMT BI GATEWAY	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-389	APPLICATIONXTENDER REPORTS MGMT AFP	$30,000.00	30.5%	$20,850.00	$6,300.00	$5,400.00	N/A	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
456-100-390	APPLICATIONXTENDER REPORTS MGMT METACODE	$30,000.00	30.5%	$20,850.00	$6,300.00	$5,400.00	N/A	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
456-100-391	APPLICATIONXTENDER REPORTS MGMT PCL	$30,000.00	30.5%	$20,850.00	$6,300.00	$5,400.00	N/A	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
456-100-392	APPLICATIONXTENDER REPORTS MGMT PDF	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-393	VERITY K2 CLIENT - 1 CC USER	$300.00	30.5%	$208.50	$63.00	$54.00	N/A	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-100-394	VERITY K2 CLIENT - 5 CC USERS	$1,500.00	30.5%	$1,042.50	$315.00	$270.00	N/A	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT
456-100-395	VERITY K2 CLIENT - 25 CC USERS	$7,125.00	30.5%	$4,951.88	$1,496.25	$1,282.50	N/A	N/A	N/A	$1,496.25	D3	CONTENT MANAGEMENT
456-100-396	VERITY K2 CLIENT - 100 CC USERS	$27,000.00	30.5%	$18,765.00	$5,670.00	$4,860.00	N/A	N/A	N/A	$5,670.00	D3	CONTENT MANAGEMENT
456-100-397	VERITY K2 CLIENT - 250 CC USERS	$63,750.00	30.5%	$44,306.25	$13,387.50	$11,475.00	N/A	N/A	N/A	$13,387.50	D3	CONTENT MANAGEMENT
456-100-398	VERITY K2 CLIENT - 500 CC USERS	$0.00	30.5%	$0.00	$25,200.00	$21,600.00	N/A	N/A	N/A	$25,200.00	D3	CONTENT MANAGEMENT
456-100-399	VERITY K2 CLIENT - 1000 CC USERS	$0.00	30.5%	$0.00	$47,250.00	$40,500.00	N/A	N/A	N/A	$47,250.00	D3	CONTENT MANAGEMENT
456-100-400	VERITY K2 CLIENT - 2500 CC USERS	$0.00	30.5%	$0.00	$110,250.00	$94,500.00	N/A	N/A	N/A	$110,250.00	D3	CONTENT MANAGEMENT
456-100-402	APPLICATIONXTENDER WEB SERVICES	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-100-406	APPXTENDER WORKFLOW SERVER - 1 CC USERS	$0.00	30.5%	$0.00	$168.00	$144.00	N/A	N/A	N/A	$168.00	D3	CONTENT MANAGEMENT
456-100-407	APPXTENDER WORKFLOW SERVER - 5 CC USERS	$0.00	30.5%	$0.00	$840.00	$720.00	N/A	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-100-408	APPXTENDER WORKFLOW SERVER - 10 CC USERS	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	N/A	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-100-409	APPXTENDER WORKFLOW SERVER - 25 CC USERS	$0.00	30.5%	$0.00	$3,780.00	$3,240.00	N/A	N/A	N/A	$3,780.00	D3	CONTENT MANAGEMENT
456-100-410	APPXTENDER WORKFLOW SVR - 100 CC USERS	$0.00	30.5%	$0.00	$14,280.00	$12,240.00	N/A	N/A	N/A	$14,280.00	D3	CONTENT MANAGEMENT
456-100-411	APPXTENDER WORKFLOW SVR - 500 CC USERS	$0.00	30.5%	$0.00	$50,400.00	$43,200.00	N/A	N/A	N/A	$50,400.00	D3	CONTENT MANAGEMENT
456-100-412	APPXTENDER WORKFLOW SVR - 2500 CC USERS	$0.00	30.5%	$0.00	$210,000.00	$180,000.00	N/A	N/A	N/A	$210,000.00	D3	CONTENT MANAGEMENT
456-100-413	APPXTENDER WORKFLOW SVR - 5000 CC USERS	$0.00	30.5%	$0.00	$336,000.00	$288,000.00	N/A	N/A	N/A	$336,000.00	D3	CONTENT MANAGEMENT
456-100-414	APPXTNDR DOCUMENT ROUTING-5 USERS	$0.00	30.5%	$0.00	$131.25	$112.50	N/A	N/A	N/A	$131.25	D3	CONTENT MANAGEMENT
456-100-415	APPXTNDR DOCUMENT ROUTING-10 USERS	$0.00	30.5%	$0.00	$252.00	$216.00	N/A	N/A	N/A	$252.00	D3	CONTENT MANAGEMENT
456-100-416	APPXTNDR DOCUMENT ROUTING-25 USERS	$0.00	30.5%	$0.00	$609.00	$522.00	N/A	N/A	N/A	$609.00	D3	CONTENT MANAGEMENT
456-100-417	APPXTNDR DOCUMENT ROUTING-50 USERS	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-418	APPXTNDR DOCUMENT ROUTING-100 USERS	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	N/A	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-100-419	APPXTNDR DOCUMENT ROUTING-250 USERS	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-100-420	APPXTNDR DOCUMENT ROUTING-500 USERS	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-100-422	PEGASUS SCANFIX FOR APPLICATIONXTENDER	$0.00	30.5%	$0.00	$15.75	$13.50	N/A	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
456-100-423	APPX-ECOPY SHARESCN OP 4.0 CONNECTOR	$0.00	30.5%	$0.00	$252.00	$216.00	N/A	N/A	N/A	$252.00	D3	CONTENT MANAGEMENT
456-100-424	SAP FOR APPXTENDER	$50,000.00	30.5%	$34,750.00	$10,500.00	$9,000.00	N/A	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
456-100-425	APPLICATIONXTENDER IMAGE CAPTURE SERVER	$500.00	30.5%	$347.50	$105.00	$90.00	N/A	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-100-426	APPTENDER MDA DIST REINTEGRATION WIZARD	$0.00	30.5%	$0.00	$210.00	$180.00	N/A	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-100-427	APPXTENDER OCR SERVER	$2,000.00	30.5%	$1,390.00	$420.00	$360.00	N/A	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-100-428	APPX PROINDEX FULL TEXT CLNT - 1 CC USER	$200.00	30.5%	$139.00	$42.00	$36.00	N/A	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
456-100-429	APPX PROINDEX FULL TEXT CLNT - 5 CC USER	$950.00	30.5%	$660.25	$199.50	$171.00	N/A	N/A	N/A	$199.50	D3	CONTENT MANAGEMENT
456-100-430	APPX PROINDEX FULL TEXT CLNT-10 CC USER	$0.00	30.5%	$0.00	$390.60	$334.80	N/A	N/A	N/A	$390.60	D3	CONTENT MANAGEMENT
456-100-431	APPX PROINDEX FULL TEXT CLNT-25 CC USER	$4,500.00	30.5%	$3,127.50	$945.00	$810.00	N/A	N/A	N/A	$945.00	D3	CONTENT MANAGEMENT
456-100-432	APPX PROINDEX FULL TEXT CLNT-50 CC USER	$0.00	30.5%	$0.00	$1,848.00	$1,584.00	N/A	N/A	N/A	$1,848.00	D3	CONTENT MANAGEMENT
456-100-433	APPX PROINDEX FULL TEXT CLNT-75 CC USER	$0.00	30.5%	$0.00	$2,709.00	$2,322.00	N/A	N/A	N/A	$2,709.00	D3	CONTENT MANAGEMENT
456-100-434	APPX PROINDEX FULL TEXT CLNT-100 CC USER	$17,000.00	30.5%	$11,815.00	$3,570.00	$3,060.00	N/A	N/A	N/A	$3,570.00	D3	CONTENT MANAGEMENT
456-100-435	APPX PROINDEX FULL TEXT CLNT-250 CC USER	$40,000.00	30.5%	$27,800.00	$8,400.00	$7,200.00	N/A	N/A	N/A	$8,400.00	D3	CONTENT MANAGEMENT
456-100-436	RECORDS MGR-APPXTENDER DEVELOPER LICENSE	$0.00	30.5%	$0.00	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-100-437	ADDITIONAL RECORDS MGR ADMIN CLIENT CONN	$0.00	30.5%	$0.00	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-100-438	RETENTION MANAGER FOR APPLICATIONXTENDER	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-439	APPXTENDER REPORTS MANAGEMENT SERVER	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	N/A	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-100-440	APPX WEB ACCESS .NET PAL - 25 USERS	$0.00	30.5%	$0.00	$2,730.00	$2,340.00	N/A	N/A	N/A	$2,730.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-100-441	APPX WEB ACCESS .NET PAL - 50 USERS	$0.00	30.5%	$0.00	$4,830.00	$4,140.00	N/A	N/A	N/A	$4,830.00	D3	CONTENT MANAGEMENT
456-100-442	APPX WEB ACCESS .NET PAL - 75 USERS	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	N/A	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
456-100-443	APPX WEB ACCESS .NET PAL - 100 USERS	$0.00	30.5%	$0.00	$7,980.00	$6,840.00	N/A	N/A	N/A	$7,980.00	D3	CONTENT MANAGEMENT
456-100-444	APPX WEB ACCESS .NET PAL - 250 USERS	$0.00	30.5%	$0.00	$17,850.00	$15,300.00	N/A	N/A	N/A	$17,850.00	D3	CONTENT MANAGEMENT
456-100-445	APPX WEB ACCESS .NET PAL - 500 USERS	$0.00	30.5%	$0.00	$21,000.00	$18,000.00	N/A	N/A	N/A	$21,000.00	D3	CONTENT MANAGEMENT
456-100-446	APPX WEB ACCESS .NET PAL - 1000 USERS	$0.00	30.5%	$0.00	$36,750.00	$31,500.00	N/A	N/A	N/A	$36,750.00	D3	CONTENT MANAGEMENT
456-100-447	APPX WEB ACCESS .NET PAL - 2500 USERS	$0.00	30.5%	$0.00	$90,300.00	$77,400.00	N/A	N/A	N/A	$90,300.00	D3	CONTENT MANAGEMENT
456-100-448	APPX WEB ACCESS .NET PAL - 5000 USERS	$0.00	30.5%	$0.00	$168,000.00	$144,000.00	N/A	N/A	N/A	$168,000.00	D3	CONTENT MANAGEMENT
456-100-449	APPX WEB ACCESS .NET PAL - 10000 USERS	$0.00	30.5%	$0.00	$315,000.00	$270,000.00	N/A	N/A	N/A	$315,000.00	D3	CONTENT MANAGEMENT
456-100-450	APPX WEB ACCESS .NET PAL - 25000 USERS	$0.00	30.5%	$0.00	$735,000.00	$630,000.00	N/A	N/A	N/A	$735,000.00	D3	CONTENT MANAGEMENT
456-100-451	APPX SDK, CDK AND WEB SVRICES DOC KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-452	APPXTENDER WORKFLOW SERVER	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-100-453	APPXTENDER WORKFLOW PROCESS BUILDER	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-454	ASCENT CAPTURE ENHANCED RELEASE SCRIPT	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-457	APPXTNDR SVR 25-49 ADD-ON-QTY 5	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	N/A	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-100-458	APPXTNDR SVR 50-74 ADD-ON-QTY 5	$0.00	30.5%	$0.00	$1,323.00	$1,134.00	N/A	N/A	N/A	$1,323.00	D3	CONTENT MANAGEMENT
456-100-459	APPXTNDR SVR 75-99 ADD-ON-QTY 5	$0.00	30.5%	$0.00	$1,134.00	$972.00	N/A	N/A	N/A	$1,134.00	D3	CONTENT MANAGEMENT
456-100-460	APPXTNDR SVR 100-250 ADD-ON-QTY 5	$0.00	30.5%	$0.00	$1,071.00	$918.00	N/A	N/A	N/A	$1,071.00	D3	CONTENT MANAGEMENT
456-100-461	APPXTNDR SVR 250-499 ADD-ON-QTY 5	$0.00	30.5%	$0.00	$903.00	$774.00	N/A	N/A	N/A	$903.00	D3	CONTENT MANAGEMENT
456-100-462	APPXTNDR SVR 500-999 ADD-ON-QTY 10	$0.00	30.5%	$0.00	$1,638.00	$1,404.00	N/A	N/A	N/A	$1,638.00	D3	CONTENT MANAGEMENT
456-100-463	APPLICATIONXTENDER SERVER - 1 CC USER	$0.00	30.5%	$0.00	$629.79	$539.82	N/A	N/A	N/A	$629.79	D3	CONTENT MANAGEMENT
456-100-464	APPLICATIONXTENDER SERVER - 3 CC USER	$0.00	30.5%	$0.00	$1,743.00	$1,494.00	N/A	N/A	N/A	$1,743.00	D3	CONTENT MANAGEMENT
456-100-465	APPLICATIONXTENDER SERVER - 5 CC USER	$0.00	30.5%	$0.00	$2,835.00	$2,430.00	N/A	N/A	N/A	$2,835.00	D3	CONTENT MANAGEMENT
456-100-466	APPLICATIONXTENDER SERVER - 10 CC USER	$0.00	30.5%	$0.00	$4,725.00	$4,050.00	N/A	N/A	N/A	$4,725.00	D3	CONTENT MANAGEMENT
456-100-467	APPLICATIONXTENDER SERVER - 25 CC USER	$0.00	30.5%	$0.00	$8,295.00	$7,110.00	N/A	N/A	N/A	$8,295.00	D3	CONTENT MANAGEMENT
456-100-468	APPLICATIONXTENDER SERVER - 50 CC USER	$0.00	30.5%	$0.00	$13,230.00	$11,340.00	N/A	N/A	N/A	$13,230.00	D3	CONTENT MANAGEMENT
456-100-469	APPLICATIONXTENDER SERVER - 75 CC USER	$0.00	30.5%	$0.00	$17,010.00	$14,580.00	N/A	N/A	N/A	$17,010.00	D3	CONTENT MANAGEMENT
456-100-470	APPLICATIONXTENDER SERVER - 100 CC USER	$0.00	30.5%	$0.00	$21,420.00	$18,360.00	N/A	N/A	N/A	$21,420.00	D3	CONTENT MANAGEMENT
456-100-471	APPLICATIONXTENDER SERVER - 250 CC USER	$0.00	30.5%	$0.00	$45,570.00	$39,060.00	N/A	N/A	N/A	$45,570.00	D3	CONTENT MANAGEMENT
456-100-472	APPLICATIONXTENDER SERVER - 500 CC USER	$0.00	30.5%	$0.00	$81,900.00	$70,200.00	N/A	N/A	N/A	$81,900.00	D3	CONTENT MANAGEMENT
456-100-473	APPLICATIONXTENDER SERVER - 1000 CC USER	$0.00	30.5%	$0.00	$144,900.00	$124,200.00	N/A	N/A	N/A	$144,900.00	D3	CONTENT MANAGEMENT
456-100-474	APPLICATIONXTENDER SERVER - 2500 CC USER	$0.00	30.5%	$0.00	$330,750.00	$283,500.00	N/A	N/A	N/A	$330,750.00	D3	CONTENT MANAGEMENT
456-100-475	APPLICATIONXTENDER SERVER - 5000 CC USER	$0.00	30.5%	$0.00	$567,000.00	$486,000.00	N/A	N/A	N/A	$567,000.00	D3	CONTENT MANAGEMENT
456-100-476	1 EINPUT CLIENT CONNECTION (CONCURRENT)	$0.00	30.5%	$0.00	$262.50	$225.00	$187.50	N/A	N/A	$262.50	D3	CONTENT MANAGEMENT
456-100-477	25 EINPUT CLIENT CONN (CCNT) BUNDLE	$0.00	30.5%	$0.00	$6,142.50	$5,265.00	$4,387.50	N/A	N/A	$6,142.50	D3	CONTENT MANAGEMENT
456-100-478	50 EINPUT CLIENT CONN (CCNT) BUNDLE	$0.00	30.5%	$0.00	$10,605.00	$9,090.00	$7,575.00	N/A	N/A	$10,605.00	D3	CONTENT MANAGEMENT
456-100-479	100 EINPUT CLIENT CONN (CCNT) BUNDLE	$0.00	30.5%	$0.00	$16,800.00	$14,400.00	$12,000.00	N/A	N/A	$16,800.00	D3	CONTENT MANAGEMENT
456-100-480	250 EINPUT CLIENT CONN (CCNT) BUNDLE	$0.00	30.5%	$0.00	$39,375.00	$33,750.00	$28,125.00	N/A	N/A	$39,375.00	D3	CONTENT MANAGEMENT
456-100-488	APPXTENDER LANG PACK-ITALIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-496	VERITY K2 SERVER	$4,000.00	30.5%	$2,780.00	$840.00	$720.00	N/A	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-100-497	APPXTENDER PROINDEX FULL TEXT SERVER	$3,000.00	30.5%	$2,085.00	$630.00	$540.00	N/A	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-100-637	B-WIZE FORM SCANNING MOD < 900,000 PPY	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-100-638	B-WIZE FORM SCANNING MOD > 900,000 PPY	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-100-639	B-WIZE INVOICE SCNNING MOD < 900,000 PPY	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-100-641	B-WIZE MAIL SCANNING MOD < 900,000 PPY	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-100-643	B-WIZE MONEY SCANNING MOD < 900,000 PPY	$0.00	30.5%	$0.00	$714.00	$612.00	$510.00	N/A	N/A	$714.00	D3	CONTENT MANAGEMENT
456-100-644	B-WIZE MONEY SCANNING MOD > 900,000 PPY	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-100-645	CERNER MMF LICENSE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-655	INPUTACCEL CONNECTOR FOR ECOPY SHARESCAN	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-100-677	APPXTNDR REGISTRATION ASSISTANT-1 USER	$0.00	30.5%	$0.00	$210.00	$180.00	N/A	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-100-678	APPXTNDR REGISTRATION ASSISTANT-5 USER	$0.00	30.5%	$0.00	$945.00	$810.00	N/A	N/A	N/A	$945.00	D3	CONTENT MANAGEMENT
456-100-679	APPXTNDR REGISTRATION ASSISTANT-25 USER	$0.00	30.5%	$0.00	$3,937.50	$3,375.00	N/A	N/A	N/A	$3,937.50	D3	CONTENT MANAGEMENT
456-100-680	DISPATCHER CHK RDG US, 1M PPY PER CLNT	$0.00	30.5%	$0.00	$3,045.00	$2,610.00	$2,175.00	N/A	N/A	$3,045.00	D3	CONTENT MANAGEMENT
456-100-681	DISPATCHER CHK RDG US, 1.5M PPY PER CLNT	$0.00	30.5%	$0.00	$3,570.00	$3,060.00	$2,550.00	N/A	N/A	$3,570.00	D3	CONTENT MANAGEMENT
456-100-682	DISPATCHER CHK RDG US, 2.5M PPY PER CLNT	$0.00	30.5%	$0.00	$5,670.00	$4,860.00	$4,050.00	N/A	N/A	$5,670.00	D3	CONTENT MANAGEMENT
456-100-683	DISPATCHER CHK RDG US, 5M PPY PER CLNT	$0.00	30.5%	$0.00	$11,130.00	$9,540.00	$7,950.00	N/A	N/A	$11,130.00	D3	CONTENT MANAGEMENT
456-100-684	DISPATCHER CHK RDG US, 10M PPY PER CLNT	$0.00	30.5%	$0.00	$22,470.00	$19,260.00	$16,050.00	N/A	N/A	$22,470.00	D3	CONTENT MANAGEMENT
456-100-685	DISPATCHER CHK RDG FR, 1M PPY PER CLNT	$0.00	30.5%	$0.00	$3,045.00	$2,610.00	$2,175.00	N/A	N/A	$3,045.00	D3	CONTENT MANAGEMENT
456-100-686	DISPATCHER CHK RDG FR, 1.5M PPY PER CLNT	$0.00	30.5%	$0.00	$3,570.00	$3,060.00	$2,550.00	N/A	N/A	$3,570.00	D3	CONTENT MANAGEMENT
456-100-687	DISPATCHER CHK RDG FR, 2.5M PPY PER CLNT	$0.00	30.5%	$0.00	$5,670.00	$4,860.00	$4,050.00	N/A	N/A	$5,670.00	D3	CONTENT MANAGEMENT
456-100-688	DISPATCHER CHK RDG FR, 5M PPY PER CLNT	$0.00	30.5%	$0.00	$11,130.00	$9,540.00	$7,950.00	N/A	N/A	$11,130.00	D3	CONTENT MANAGEMENT
456-100-689	DISPATCHER CHK RDG FR, 10M PPY PER CLNT	$0.00	30.5%	$0.00	$22,470.00	$19,260.00	$16,050.00	N/A	N/A	$22,470.00	D3	CONTENT MANAGEMENT
456-100-711	INPUTACCEL STANDARD SERVER - 1M PPY	$0.00	30.5%	$0.00	$2,520.00	$2,160.00	$1,800.00	N/A	N/A	$2,520.00	D3	CONTENT MANAGEMENT
456-100-712	INPUTACCEL ENTERPRISE SERVER - 1M PPY	$0.00	30.5%	$0.00	$8,820.00	$7,560.00	$6,300.00	N/A	N/A	$8,820.00	D3	CONTENT MANAGEMENT
456-100-713	INPUTACCELSTARTER /STD VOL PK-+100K PPY	$0.00	30.5%	$0.00	$288.75	$247.50	$206.25	N/A	N/A	$288.75	D3	CONTENT MANAGEMENT
456-100-714	INPUTACCEL STARTER / STD VOL PK-+1M PPY	$0.00	30.5%	$0.00	$2,425.50	$2,079.00	$1,732.50	N/A	N/A	$2,425.50	D3	CONTENT MANAGEMENT
456-100-715	INPUTACCEL STARTER / STD VOL PK-+10M PPY	$0.00	30.5%	$0.00	$16,800.00	$14,400.00	$12,000.00	N/A	N/A	$16,800.00	D3	CONTENT MANAGEMENT
456-100-716	INPUTACCEL ENTERPRISE VOL PK-+100K PPY	$0.00	30.5%	$0.00	$336.00	$288.00	$240.00	N/A	N/A	$336.00	D3	CONTENT MANAGEMENT
456-100-717	INPUTACCEL ENTERPRISE VOLUME PK-+1M PPY	$0.00	30.5%	$0.00	$2,625.00	$2,250.00	$1,875.00	N/A	N/A	$2,625.00	D3	CONTENT MANAGEMENT
456-100-718	INPUTACCEL ENTERPRISE VOLUME PK-+10M PPY	$0.00	30.5%	$0.00	$18,480.00	$15,840.00	$13,200.00	N/A	N/A	$18,480.00	D3	CONTENT MANAGEMENT
456-100-719	INPUTACCEL SCALESVR, STARTER / STD SRVR	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-100-720	IA-CLUSTERING,PERSTRTR /STD SRVR,+1M PPY	$0.00	30.5%	$0.00	$483.00	$414.00	$345.00	N/A	N/A	$483.00	D3	CONTENT MANAGEMENT
456-100-721	IA-CLUSTERING,PERSTRTR/STD SRVR,+10M PPY	$0.00	30.5%	$0.00	$3,360.00	$2,880.00	$2,400.00	N/A	N/A	$3,360.00	D3	CONTENT MANAGEMENT
456-100-723	INPUTACCEL SCANPLUS MODULE (STANDARD)	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-100-724	INPUTACCEL SCANPLUS MODULE (PREMIUM)	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-100-725	INPUTACCEL ATTENDED CLIENT	$0.00	30.5%	$0.00	$735.00	$630.00	$525.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-100-726	INPUTACCEL HANDPRINT/OMR RECOG-CLNT	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-100-727	PRIME RECOGNITION (1 CPU 2 OCR ENGINES)	$0.00	30.5%	$0.00	$2,184.00	$1,872.00	$1,560.00	N/A	N/A	$3,057.60	D3	CONTENT MANAGEMENT
456-100-728	PRIME RECOGNITION (1 CPU, 3 OCR ENGINES)	$0.00	30.5%	$0.00	$2,730.00	$2,340.00	$1,950.00	N/A	N/A	$3,822.00	D3	CONTENT MANAGEMENT
456-100-729	PRIME RECOGNITION (2 CPUS,6 OCR ENGINES)	$0.00	30.5%	$0.00	$6,006.00	$5,148.00	$4,290.00	N/A	N/A	$8,408.40	D3	CONTENT MANAGEMENT
456-100-730	PRIME RECOGNITION (4 CPUS,6 OCR ENGINES)	$0.00	30.5%	$0.00	$12,243.00	$10,494.00	$8,745.00	N/A	N/A	$17,140.20	D3	CONTENT MANAGEMENT
456-100-731	PRIME - ASIAN OCR (1 CPU, 3 OCR ENGINES)	$0.00	30.5%	$0.00	$3,444.00	$2,952.00	$2,460.00	N/A	N/A	$4,821.60	D3	CONTENT MANAGEMENT
456-100-732	PRIME - OUTPUT IMAGE AS FILE (P FEATURE)	$0.00	30.5%	$0.00	$252.00	$216.00	$180.00	N/A	N/A	$352.80	D3	CONTENT MANAGEMENT
456-100-733	PRIME VERIFY MODULE	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-100-734	INPUTACCEL REPORTS	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-100-735	3 IMC MONITORS - BASE SERVER	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
456-100-736	IMC MONITOR VOLUME PACK - + 100K PPY	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$147.00	D3	CONTENT MANAGEMENT
456-100-737	IMC MONITOR VOLUME PACK - + 1M PPY	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$1,176.00	D3	CONTENT MANAGEMENT
456-100-738	IMC MONITOR VOLUME PACK - + 10M PPY	$0.00	30.5%	$0.00	$5,880.00	$5,040.00	$4,200.00	N/A	N/A	$8,232.00	D3	CONTENT MANAGEMENT
456-100-740	INPUTACCEL SOFTWARE DEVELOPERS KIT (MDK)	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-100-741	INPUTACCEL WEB SERVICES SDK	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-100-742	INPUTACCEL CUSTOM MODULE CONNECTION	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-100-743	EINPUT CLIENT CONNECTION (CONCURRENT)	$0.00	30.5%	$0.00	$262.50	$225.00	$187.50	N/A	N/A	$262.50	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-100-744	INPUTACCEL FOR INVOICES - + 50,000 PPY	$0.00	30.5%	$0.00	$546.00	$468.00	$390.00	N/A	N/A	$546.00	D3	CONTENT MANAGEMENT
456-100-745	INPUTACCEL FOR INVOICES - + 100,000 PPY	$0.00	30.5%	$0.00	$924.00	$792.00	$660.00	N/A	N/A	$924.00	D3	CONTENT MANAGEMENT
456-100-746	INPUTACCEL FOR INVOICES - + 1M PPY	$0.00	30.5%	$0.00	$7,476.00	$6,408.00	$5,340.00	N/A	N/A	$7,476.00	D3	CONTENT MANAGEMENT
456-100-747	INPUTACCEL FOR INVOICES - + 10M PPY	$0.00	30.5%	$0.00	$52,500.00	$45,000.00	$37,500.00	N/A	N/A	$52,500.00	D3	CONTENT MANAGEMENT
456-100-748	MICROSOFT SHAREPOINT 2007 EXPORT	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-749	MICROSOFT SHAREPOINT 2007 EXPORT - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-750	EMC APPLICATIONXTENDER EXPORT	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-751	EMC APPLICATIONXTENDER EXPORT - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-754	FILENET P8 CONTENT MANAGER EXPORT	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-755	FILENET P8 CONTENT MANAGER EXPORT - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-756	IBM CM ADVANCED FOR MULTIPLATFORM	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-757	IBM CM ADVANCED FOR MULTIPLATFORM - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-764	GLOBAL360 (EISTREAM SW NT)	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-765	GLOBAL360 (EISTREAM SW NT) - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-766	EMC DOCUMENTUM EXPORT	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-767	EMC DOCUMENTUM EXPORT - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-768	OPENTEXT LIVELINK EXPORT (V9 OR EARLIER)	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-100-769	OPENTXT LIVELINK ADV EXPORT(V9-PRIOR)-NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-772	SAP ARCHIVE EXPORT AND CONNECT	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-100-773	SAP ARCHIVE EXPORT AND CONNECT - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-100-774	RICOH GLOBALSCAN PLUG-IN	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-100-786	DISPATCHER-IA CLASSIFICATION +100K PPY	$0.00	30.5%	$0.00	$336.00	$288.00	$240.00	N/A	N/A	$336.00	D3	CONTENT MANAGEMENT
456-100-787	DISPATCHER FOR IA CLASSIFICATION +1M PPY	$0.00	30.5%	$0.00	$2,730.00	$2,340.00	$1,950.00	N/A	N/A	$2,730.00	D3	CONTENT MANAGEMENT
456-100-788	DISPATCHER-IA CLASSIFICATION +10M PPY	$0.00	30.5%	$0.00	$19,110.00	$16,380.00	$13,650.00	N/A	N/A	$19,110.00	D3	CONTENT MANAGEMENT
456-100-789	DISPATCHER FOR IA EXTRACTION +100K PPY	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-100-790	DISPATCHER FOR IA EXTRACTION +1M PPY	$0.00	30.5%	$0.00	$3,339.00	$2,862.00	$2,385.00	N/A	N/A	$3,339.00	D3	CONTENT MANAGEMENT
456-100-791	DISPATCHER FOR IA EXTRACTION +10M PPY	$0.00	30.5%	$0.00	$23,310.00	$19,980.00	$16,650.00	N/A	N/A	$23,310.00	D3	CONTENT MANAGEMENT
456-100-792	DISPATCHER FOR IA BUNDLE +100K PPY	$0.00	30.5%	$0.00	$735.00	$630.00	$525.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-100-793	DISPATCHER FOR IA BUNDLE +1M PPY	$0.00	30.5%	$0.00	$5,985.00	$5,130.00	$4,275.00	N/A	N/A	$5,985.00	D3	CONTENT MANAGEMENT
456-100-794	DISPATCHER FOR IA BUNDLE +10M PPY	$0.00	30.5%	$0.00	$42,000.00	$36,000.00	$30,000.00	N/A	N/A	$42,000.00	D3	CONTENT MANAGEMENT
456-100-795	DISPATCHER EAST EURO / APAC OCR PER CLNT	$0.00	30.5%	$0.00	$2,394.00	$2,052.00	$1,710.00	N/A	N/A	$2,394.00	D3	CONTENT MANAGEMENT
456-100-796	DISPATCHER ADVANCED ZONAL (25 CPS), -CL	$0.00	30.5%	$0.00	$2,667.00	$2,286.00	$1,905.00	N/A	N/A	$2,667.00	D3	CONTENT MANAGEMENT
456-100-797	DISPATCHER ADVANCED ZONAL (50 CPS), -CL	$0.00	30.5%	$0.00	$4,851.00	$4,158.00	$3,465.00	N/A	N/A	$4,851.00	D3	CONTENT MANAGEMENT
456-100-798	DISPATCHER ADVANCED ZONAL (100 CPS), -CL	$0.00	30.5%	$0.00	$8,001.00	$6,858.00	$5,715.00	N/A	N/A	$8,001.00	D3	CONTENT MANAGEMENT
456-100-799	DISPATCHER ADVANCED ZONAL (250 CPS), -CL	$0.00	30.5%	$0.00	$16,002.00	$13,716.00	$11,430.00	N/A	N/A	$16,002.00	D3	CONTENT MANAGEMENT
456-100-800	DISPATCHER ADVANCED FLPGE (360 PPH), -CL	$0.00	30.5%	$0.00	$262.50	$225.00	$187.50	N/A	N/A	$262.50	D3	CONTENT MANAGEMENT
456-100-801	DISPATCHER ADVANCED FLPGE (600 PPH), -CL	$0.00	30.5%	$0.00	$399.00	$342.00	$285.00	N/A	N/A	$399.00	D3	CONTENT MANAGEMENT
456-100-802	DISPATCHER ADVANCED FLPGE (900 PPH), -CL	$0.00	30.5%	$0.00	$588.00	$504.00	$420.00	N/A	N/A	$588.00	D3	CONTENT MANAGEMENT
456-100-803	DISPATCHER ADVANCED FLPGE(1800 PPH), -CL	$0.00	30.5%	$0.00	$1,113.00	$954.00	$795.00	N/A	N/A	$1,113.00	D3	CONTENT MANAGEMENT
456-100-804	DISPATCHER ADVANCED FLPGE(3600 PPH), -CL	$0.00	30.5%	$0.00	$2,184.00	$1,872.00	$1,560.00	N/A	N/A	$2,184.00	D3	CONTENT MANAGEMENT
456-100-805	DISPATCHERSTD HANDPRINT (ICR), PER CLNT	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-100-806	DISPATCHER API CLASSIFICATION +100K PPY	$0.00	30.5%	$0.00	$336.00	$288.00	$240.00	N/A	N/A	$336.00	D3	CONTENT MANAGEMENT
456-100-807	DISPATCHER API CLASSIFICATION +1M PPY	$0.00	30.5%	$0.00	$2,730.00	$2,340.00	$1,950.00	N/A	N/A	$2,730.00	D3	CONTENT MANAGEMENT
456-100-808	DISPATCHER API CLASSIFICATION +10M PPY	$0.00	30.5%	$0.00	$19,110.00	$16,380.00	$13,650.00	N/A	N/A	$19,110.00	D3	CONTENT MANAGEMENT
456-100-809	DISPATCHER API EXTRACTION +100K PPY	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-100-810	DISPATCHER API EXTRACTION +1M PPY	$0.00	30.5%	$0.00	$3,339.00	$2,862.00	$2,385.00	N/A	N/A	$3,339.00	D3	CONTENT MANAGEMENT
456-100-811	DISPATCHER API EXTRACTION +10M PPY	$0.00	30.5%	$0.00	$23,310.00	$19,980.00	$16,650.00	N/A	N/A	$23,310.00	D3	CONTENT MANAGEMENT
456-100-812	DISPATCHER API BUNDLE +100K PPY	$0.00	30.5%	$0.00	$735.00	$630.00	$525.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-100-813	DISPATCHER API BUNDLE +1M PPY	$0.00	30.5%	$0.00	$5,985.00	$5,130.00	$4,275.00	N/A	N/A	$5,985.00	D3	CONTENT MANAGEMENT
456-100-814	DISPATCHER API BUNDLE +10M PPY	$0.00	30.5%	$0.00	$42,000.00	$36,000.00	$30,000.00	N/A	N/A	$42,000.00	D3	CONTENT MANAGEMENT
456-100-815	DISPATCHER API ATTENDED CLIENT	$0.00	30.5%	$0.00	$735.00	$630.00	$525.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-101-181	AX FOR MS OFFICE 2007	$0.00	30.5%	$0.00	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-101-186	INPUTACCEL 5.X HANDPRINTOMR RECOG-CLTP	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-101-192	INPUTACCEL STANDARD SVR TEST/DEV SYSTEM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-101-193	INPUTACCEL ENT SVR-TEST/DEV SYSTEM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-101-194	INPUTACCELSTD TO ENTERPRISE SVR UGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-101-195	DISPATCHER ADV ZNL OCRICR(25 CPS)CLTP DR	$0.00	30.5%	$0.00	$2,667.00	$2,286.00	$1,905.00	N/A	N/A	$2,667.00	D3	CONTENT MANAGEMENT
456-101-196	DISPATCHER ADV ZNL OCRICR(50 CPS)CLTP DR	$0.00	30.5%	$0.00	$4,851.00	$4,158.00	$3,465.00	N/A	N/A	$4,851.00	D3	CONTENT MANAGEMENT
456-101-197	DISPATCHER ADV ZNL OCRICR(100 CPS)CLTPDR	$0.00	30.5%	$0.00	$8,001.00	$6,858.00	$5,715.00	N/A	N/A	$8,001.00	D3	CONTENT MANAGEMENT
456-101-198	DISPATCHER ADV ZNL OCRICR(250 CPS)CLTPDR	$0.00	30.5%	$0.00	$16,002.00	$13,716.00	$11,430.00	N/A	N/A	$16,002.00	D3	CONTENT MANAGEMENT
456-101-199	DISPATCHER ADV FLPG OCR(360 PPH)/CL TPDR	$0.00	30.5%	$0.00	$262.50	$225.00	$187.50	N/A	N/A	$262.50	D3	CONTENT MANAGEMENT
456-101-200	DISPATCHER ADV FLPG OCR(600 PPH)/CL TPDR	$0.00	30.5%	$0.00	$399.00	$342.00	$285.00	N/A	N/A	$399.00	D3	CONTENT MANAGEMENT
456-101-201	DISPATCHER ADV FLPG OCR(900 PPH)/CL TPDR	$0.00	30.5%	$0.00	$588.00	$504.00	$420.00	N/A	N/A	$588.00	D3	CONTENT MANAGEMENT
456-101-202	DISPATCHER ADV FL PG OCR(1800 PPH)CLTPDR	$0.00	30.5%	$0.00	$1,113.00	$954.00	$795.00	N/A	N/A	$1,113.00	D3	CONTENT MANAGEMENT
456-101-203	DISPATCHER ADV FL PG OCR(3600 PPH)CLTPDR	$0.00	30.5%	$0.00	$2,184.00	$1,872.00	$1,560.00	N/A	N/A	$2,184.00	D3	CONTENT MANAGEMENT
456-101-204	DISPATCHER ADV ZNL OCRICR(25 CPS)CLTPDEV	$0.00	30.5%	$0.00	$2,667.00	$2,286.00	$1,905.00	N/A	N/A	$2,667.00	D3	CONTENT MANAGEMENT
456-101-205	DISPATCHER ADV ZNL OCRICR(50 CPS)CLTPDEV	$0.00	30.5%	$0.00	$4,851.00	$4,158.00	$3,465.00	N/A	N/A	$4,851.00	D3	CONTENT MANAGEMENT
456-101-206	DISPATCHER ADV ZNL OCRICR(100 CPS)CLTPDV	$0.00	30.5%	$0.00	$8,001.00	$6,858.00	$5,715.00	N/A	N/A	$8,001.00	D3	CONTENT MANAGEMENT
456-101-207	DISPATCHER ADV ZNL OCRICR(250 CPS)CLTPDV	$0.00	30.5%	$0.00	$16,002.00	$13,716.00	$11,430.00	N/A	N/A	$16,002.00	D3	CONTENT MANAGEMENT
456-101-208	DISPATCHER ADV FL PG OCR(360 PPH)CLTPDEV	$0.00	30.5%	$0.00	$262.50	$225.00	$187.50	N/A	N/A	$262.50	D3	CONTENT MANAGEMENT
456-101-209	DISPATCHER ADV FL PG OCR(600 PPH)CLTPDEV	$0.00	30.5%	$0.00	$399.00	$342.00	$285.00	N/A	N/A	$399.00	D3	CONTENT MANAGEMENT
456-101-210	DISPATCHER ADV FL PG OCR(900 PPH)CLTPDEV	$0.00	30.5%	$0.00	$588.00	$504.00	$420.00	N/A	N/A	$588.00	D3	CONTENT MANAGEMENT
456-101-211	DISPATCHER ADV FLPG OCR 1800 PPHCLTPDEV	$0.00	30.5%	$0.00	$1,113.00	$954.00	$795.00	N/A	N/A	$1,113.00	D3	CONTENT MANAGEMENT
456-101-212	DISPATCHER ADV FLPG OCR 3600 PPHCLTPDEV	$0.00	30.5%	$0.00	$2,184.00	$1,872.00	$1,560.00	N/A	N/A	$2,184.00	D3	CONTENT MANAGEMENT
456-101-214	APPXTNDR SOFTWARE RETENTION MANAGEMENT	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-278	AX WORKFLOW MANAGER-100 NAMED USERS	$0.00	30.5%	$0.00	$18,900.00	$16,200.00	N/A	N/A	N/A	$18,900.00	D3	CONTENT MANAGEMENT
456-101-279	AX WORKFLOW MANAGER-1000 NAMED USERS	$0.00	30.5%	$0.00	$126,000.00	$108,000.00	N/A	N/A	N/A	$126,000.00	D3	CONTENT MANAGEMENT
456-101-280	AX WORKFLOW MGR-1000+ NMD USR ADD-ON-Q5	$0.00	30.5%	$0.00	$630.00	$540.00	N/A	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-281	AX WORKFLOW MGR-100-299 NMD USR ADDON-Q5	$0.00	30.5%	$0.00	$945.00	$810.00	N/A	N/A	N/A	$945.00	D3	CONTENT MANAGEMENT
456-101-282	AX WORKFLOW MANAGER-20 NAMED USERS	$0.00	30.5%	$0.00	$5,355.00	$4,590.00	N/A	N/A	N/A	$5,355.00	D3	CONTENT MANAGEMENT
456-101-283	AX WORKFLOW MGR-20-49 NMD USR ADD-ON-Q5	$0.00	30.5%	$0.00	$1,338.75	$1,147.50	N/A	N/A	N/A	$1,338.75	D3	CONTENT MANAGEMENT
456-101-284	AX WORKFLOW MANAGER-300 NAMED USERS	$0.00	30.5%	$0.00	$47,250.00	$40,500.00	N/A	N/A	N/A	$47,250.00	D3	CONTENT MANAGEMENT
456-101-285	AX WORKFLOW MGR-300-999 NMD USR ADDON-Q5	$0.00	30.5%	$0.00	$787.50	$675.00	N/A	N/A	N/A	$787.50	D3	CONTENT MANAGEMENT
456-101-286	AX WORKFLOW MANAGER-5 NAMED USERS	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	N/A	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-287	AX WORKFLOW MANAGER-50 NAMED USERS	$0.00	30.5%	$0.00	$11,025.00	$9,450.00	N/A	N/A	N/A	$11,025.00	D3	CONTENT MANAGEMENT
456-101-288	AX WORKFLOW MGR-50-99 NMD USR ADD-ON-Q5	$0.00	30.5%	$0.00	$1,102.50	$945.00	N/A	N/A	N/A	$1,102.50	D3	CONTENT MANAGEMENT
456-101-289	AX WORKFLOW MANAGER FORMS CLIENT	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-298	INPUTACCEL STANDARD SVR-1M PPY-BDL ONLY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-101-299	INPUTACCEL SCNPLUS MOD (STD)-BDL ONLY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-101-510	INPUTACCEL ATTENDED CLIENT - BDL ONLY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-101-512	INPUTACCEL REPORTS - BDL ONLY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-101-513	DISPATCHER-IA BUNDLE +1M PPY - BDL ONLY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-101-520	XPRESSION ENTERPRISE SERVER ADD 2 CORES	$90,000.00	30.5%	$62,550.00	$18,900.00	$16,200.00	$13,500.00	N/A	N/A	$18,900.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-101-521	XRESPONSE SERVER	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
456-101-522	XRESPONSE USER	$0.00	30.5%	$0.00	$126.00	$108.00	$90.00	N/A	N/A	$126.00	D3	CONTENT MANAGEMENT
456-101-523	XREVISE SERVER	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
456-101-524	XREVISE USER	$0.00	30.5%	$0.00	$315.00	$270.00	$225.00	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT
456-101-525	XDESIGN CLIENT	$7,500.00	30.5%	$5,212.50	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-526	XPRESSO FOR WORD CLIENT	$7,500.00	30.5%	$5,212.50	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-529	XPRESSO FOR INDESIGN CLIENT	$7,500.00	30.5%	$5,212.50	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-530	XPRESSO FOR DREAMWEAVER CLIENT	$7,500.00	30.5%	$5,212.50	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-531	XPRESSO SERVER ADAPTER	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-532	XPRESSION COMPUSET ENABLEMENT	$25,000.00	30.5%	$17,375.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
456-101-533	COMPUSET AFP B-W EMITTER	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-534	COMPUSET CCF EMITTER	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-535	COMPUSET COLOR COMPUSET	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-536	COMPUSET SERVER MAINFRAME ADD 500 MIPS	$0.00	30.5%	$0.00	$12,600.00	$10,800.00	$9,000.00	N/A	N/A	$12,600.00	D3	CONTENT MANAGEMENT
456-101-537	XPRESSION COMPUSET BRIDGE	$200,000.00	30.5%	$139,000.00	$42,000.00	$36,000.00	$30,000.00	N/A	N/A	$42,000.00	D3	CONTENT MANAGEMENT
456-101-538	COMPUSET SERVER WINDOWS-UNIX ADD CPU	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
456-101-539	XPRESSION COMPUSET BRIDGE DEV-TEST	$80,000.00	30.5%	$55,600.00	$16,800.00	$14,400.00	$12,000.00	N/A	N/A	$16,800.00	D3	CONTENT MANAGEMENT
456-101-540	COMPUSET METACODE B-W EMITTER	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-541	COMPUSET OUTPUT PROCESSING	$0.00	30.5%	$0.00	$8,400.00	$7,200.00	$6,000.00	N/A	N/A	$8,400.00	D3	CONTENT MANAGEMENT
456-101-542	COMPUSET PCL B-W EMITTER	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-543	COMPUSET PDF COLOR EMITTER	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-101-544	COMPUSET POSTSCRIPT COLOR EMITTER	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-545	COMPUSET VIPP EMITTER	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-546	COMPUSET AFP COLOR EMITTER	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-547	COMPUSET CALLABLE COMPUSET	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-101-548	COMPUSET COMPUSERIES II	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-549	COMPUSET COMPUVIEW NAVIGATOR V2	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-101-550	COMPUSET POSTSCRIPT B-W EMITTER	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-551	COMPUSET VPS EMITTER	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-552	DLS BATCH	$0.00	30.5%	$0.00	$8,400.00	$7,200.00	$6,000.00	N/A	N/A	$8,400.00	D3	CONTENT MANAGEMENT
456-101-553	DLS CLIENT	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-554	XPRESSO SERVER ADAPTER DEV-TEST	$6,000.00	30.5%	$4,170.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-101-555	XPRESSO SERVER ADAPTER RECOVERY	$3,000.00	30.5%	$2,085.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-556	DLS SERVER WINDOWS ADD CPU	$0.00	30.5%	$0.00	$8,400.00	$7,200.00	$6,000.00	N/A	N/A	$8,400.00	D3	CONTENT MANAGEMENT
456-101-557	DLS SERVER MAINFRAME ADD 500 MIPS	$0.00	30.5%	$0.00	$16,800.00	$14,400.00	$12,000.00	N/A	N/A	$16,800.00	D3	CONTENT MANAGEMENT
456-101-558	DLS ECOR	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
456-101-559	DLS COM	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
456-101-560	XPRESSION COMPUSET ENABLEMENT DEV-TEST	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-561	XPRESSION COMPUSET ENABLEMENT RECOVERY	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-562	DLS EXPRESS CLIENT	$0.00	30.5%	$0.00	$262.50	$225.00	$187.50	N/A	N/A	$262.50	D3	CONTENT MANAGEMENT
456-101-563	DLS EXPRESS COM	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-564	VC COMPUSERIES II	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
456-101-565	VC VISUAL COMPUSET	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-566	XPRESSION COMPUSET BRIDGE RECOVERY	$40,000.00	30.5%	$27,800.00	$8,400.00	$7,200.00	$6,000.00	N/A	N/A	$8,400.00	D3	CONTENT MANAGEMENT
456-101-567	VC PRO LX ADDITIONAL DEVELOPMENT STATION	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
456-101-568	VC DPT	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
456-101-569	VC DPT DATABASE	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
456-101-570	VC DPT RUNTIME	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
456-101-571	XREVISE SERVER DEV-TEST	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-101-572	VC PRO DATABASE	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
456-101-574	VC PRO LX OUTPUT PROCESSING OPTION	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
456-101-575	VC PRO LX WEB DELIVERY OPTION	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$2,205.00	D3	CONTENT MANAGEMENT
456-101-576	VC PRO RUNTIME	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
456-101-577	VC PRO WEB RUNTIME SERVER	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$5,880.00	D3	CONTENT MANAGEMENT
456-101-579	XRESPONSE SERVER DEV-TEST	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-580	XRESPONSE SERVER RECOVERY	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-581	XREVISE SERVER RECOVERY	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-582	XPRESSFORMS USER	$7,500.00	30.5%	$5,212.50	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-583	XPRESSFORMS UI SERVER	$100,000.00	30.5%	$69,500.00	$21,000.00	$18,000.00	$15,000.00	N/A	N/A	$21,000.00	D3	CONTENT MANAGEMENT
456-101-584	XTEST CONCURRENT USER FOR SERVER	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-585	XTEST AFP FOR SERVER	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-586	XTEST PS FOR SERVER	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-587	XTEST PDF FOR SERVER	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-588	XTEST PCL FOR SERVER	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-589	XTEST METACODE FOR SERVER	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-590	XTEST AFP FOR WORKSTATION	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-591	XTEST PS FOR WORKSTATION	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-592	XTEST PDF FOR WORKSTATION	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-593	XTEST PCL FOR WORKSTATION	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-594	XTEST METACODE FOR WORKSTATION	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-670	APPX 6.0 SDK, CDK AND WEB SVCS DOC KIT	$0.00	30.5%	$0.00	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-101-673	AX WORKFLOW MGR-5-19 NMD USRS ADD-ON-Q5	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	N/A	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-674	AX WORKFLOW MGR-10 NAMED USERS AND FORMS	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-715	DISPATCHER CHK RDG US 100K PPY PER CLNT	$0.00	30.5%	$0.00	$588.00	$504.00	$420.00	N/A	N/A	$588.00	D3	CONTENT MANAGEMENT
456-101-716	DISPATCHER CHK RDG FR 100K PPY PER CLNT	$0.00	30.5%	$0.00	$588.00	$504.00	$420.00	N/A	N/A	$588.00	D3	CONTENT MANAGEMENT
456-101-800	ILF XPRESSION ENTERPRISE SRVR ADD 2 CORE	$0.00	30.5%	$0.00	$9,450.00	$8,100.00	$6,750.00	N/A	N/A	$9,450.00	D3	CONTENT MANAGEMENT
456-101-801	INIT LIC FEE XRESPONSE SERVER	$0.00	30.5%	$0.00	$2,625.00	$2,250.00	$1,875.00	N/A	N/A	$2,625.00	D3	CONTENT MANAGEMENT
456-101-802	INIT LIC FEE XRESPONSE SERVER DEV-TEST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-803	INIT LIC FEE XRESPONSE SERVER RECOVERY	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-101-804	INIT LIC FEE XRESPONSE USER	$0.00	30.5%	$0.00	$63.00	$54.00	$45.00	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-101-805	INIT LIC FEE XREVISE SERVER	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
456-101-806	INIT LIC FEE XREVISE SERVER DEV-TEST	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-807	INIT LIC FEE XREVISE SERVER RECOVERY	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-808	INIT LIC FEE XREVISE USER	$0.00	30.5%	$0.00	$157.50	$135.00	$112.50	N/A	N/A	$157.50	D3	CONTENT MANAGEMENT
456-101-809	INIT LIC FEE XDESIGN CLIENT	$0.00	30.5%	$0.00	$787.50	$675.00	$562.50	N/A	N/A	$787.50	D3	CONTENT MANAGEMENT
456-101-810	INIT LIC FEE XPRESSO FOR WORD CLIENT	$0.00	30.5%	$0.00	$787.50	$675.00	$562.50	N/A	N/A	$787.50	D3	CONTENT MANAGEMENT
456-101-811	INIT LIC FEE XPRESSO FOR INDESIGN CLIENT	$0.00	30.5%	$0.00	$787.50	$675.00	$562.50	N/A	N/A	$787.50	D3	CONTENT MANAGEMENT
456-101-812	ILF XPRESSO FOR DREAMWEAVER CLIENT	$0.00	30.5%	$0.00	$787.50	$675.00	$562.50	N/A	N/A	$787.50	D3	CONTENT MANAGEMENT
456-101-813	INIT LIC FEE XPRESSO SERVER ADAPTER	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-814	ILF XPRESSO SERVER ADAPTER DEV-TEST	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-815	ILF XPRESSO SERVER ADAPTER RECOVERY	$0.00	30.5%	$0.00	$315.00	$270.00	$225.00	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT
456-101-816	ILF XPRESSION COMPUSET ENABLEMENT	$0.00	30.5%	$0.00	$2,625.00	$2,250.00	$1,875.00	N/A	N/A	$2,625.00	D3	CONTENT MANAGEMENT
456-101-817	ILF XPRESSION COMPUSET ENABLEMNT DEVTEST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-101-818	ILF XPRESSION COMPUSET ENABLEMNT RECOVRY	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-101-819	INIT LIC FEE XPRESSION COMPUSET BRIDGE	$0.00	30.5%	$0.00	$21,000.00	$18,000.00	$15,000.00	N/A	N/A	$21,000.00	D3	CONTENT MANAGEMENT
456-101-820	ILF XPRESSION COMPUSET BRIDGE DEV-TEST	$0.00	30.5%	$0.00	$8,400.00	$7,200.00	$6,000.00	N/A	N/A	$8,400.00	D3	CONTENT MANAGEMENT
456-101-821	ILF XPRESSION COMPUSET BRIDGE RECOVERY	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-101-822	INIT LIC FEE XPRESSFORMS UI SERVER	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
456-101-823	INIT LIC FEE XPRESSFORMS USER	$0.00	30.5%	$0.00	$787.50	$675.00	$562.50	N/A	N/A	$787.50	D3	CONTENT MANAGEMENT
456-101-824	INIT LIC FEE COMPUSET AFP B-W EMITTER	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-825	INIT LIC FEE COMPUSET CCF EMITTER	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-826	INIT LIC FEE COMPUSET COLOR COMPUSET	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-827	ILF COMPUSET SERVER WIN-UNIX ADD CPU	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-828	ILF COMPUSET SRVR MAINFRAME ADD 500MIPS	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
456-101-829	ILF COMPUSET METACODE B-W EMITTER	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-830	INIT LIC FEE COMPUSET OUTPUT PROCESSING	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-101-831	INIT LIC FEE COMPUSET PCL B-W EMITTER	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-832	INIT LIC FEE COMPUSET PDF COLOR EMITTER	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-833	ILF COMPUSET POSTSCRIPT COLOR EMITTER	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-834	INIT LIC FEE COMPUSET VIPP EMITTER	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-835	INIT LIC FEE COMPUSET AFP COLOR EMITTER	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-836	INIT LIC FEE COMPUSET CALLABLE COMPUSET	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-837	INIT LIC FEE COMPUSET COMPUSERIES II	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-101-838	ILF COMPUSET COMPUVIEW NAVIGATOR V2	$0.00	30.5%	$0.00	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
456-101-839	ILF COMPUSET POSTSCRIPT B-W EMITTER	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-840	INIT LIC FEE COMPUSET VPS EMITTER	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-841	INIT LIC FEE DLS BATCH	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-101-842	INIT LIC FEE DLS CLIENT	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-101-843	INIT LIC FEE DLS SERVER WINDOWS ADD CPU	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-101-844	ILF DLS SERVER MAINFRAME ADD 500MIPS	$0.00	30.5%	$0.00	$8,400.00	$7,200.00	$6,000.00	N/A	N/A	$8,400.00	D3	CONTENT MANAGEMENT
456-101-845	INIT LIC FEE DLS ECOR	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
456-101-846	INIT LIC FEE DLS COM	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
456-101-847	INIT LIC FEE DLS EXPRESS CLIENT	$0.00	30.5%	$0.00	$131.25	$112.50	$93.75	N/A	N/A	$131.25	D3	CONTENT MANAGEMENT
456-101-848	INIT LIC FEE DLS EXPRESS COM	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
456-101-849	INIT LIC FEE VC COMPUSERIES II	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-101-850	INIT LIC FEE VC VISUAL COMPUSET	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-101-851	INIT LIC FEE VC DPT	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
456-101-852	INIT LIC FEE VC DPT DATABASE	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-101-853	INIT LIC FEE VC DPT RUNTIME	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-101-854	INIT LIC FEE VC PRO DATABASE	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-101-855	ILF VC PRO LX ADDITIONAL DEV STATION	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
456-101-856	INIT LIC FEE VC PRO LX OUTPUT PROCESSING	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
456-101-857	INIT LIC FEE VC PRO LX WEB DELIVERY	$0.00	30.5%	$0.00	$787.50	$675.00	$562.50	N/A	N/A	$1,102.56	D3	CONTENT MANAGEMENT
456-101-858	INIT LIC FEE VC PRO RUNTIME	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-101-859	INIT LIC FEE VC PRO WEB RUNTIME SERVER	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
456-101-860	XDOC STARTER PACK TO DEPARTMENTAL	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$5,880.00	D3	CONTENT MANAGEMENT
456-101-861	XDOC STARTER PACK TO TURBO DEPARTMENTAL	$0.00	30.5%	$0.00	$7,350.00	$6,300.00	$5,250.00	N/A	N/A	$10,290.00	D3	CONTENT MANAGEMENT
456-101-862	XDOC STARTER PACK TO ENTERPRISE LITE	$0.00	30.5%	$0.00	$19,950.00	$17,100.00	$14,250.00	N/A	N/A	$27,930.00	D3	CONTENT MANAGEMENT
456-101-863	XDOC DEPARTMENTAL TO TURBO DEPARTMENTAL	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$5,880.00	D3	CONTENT MANAGEMENT
456-101-864	XDOC DEPARTMENTAL TO ENTERPRISE LITE	$0.00	30.5%	$0.00	$18,375.00	$15,750.00	$13,125.00	N/A	N/A	$25,725.00	D3	CONTENT MANAGEMENT
456-101-865	XDOC TURBO DEPARTMENTAL TO ENTERPRISE LT	$0.00	30.5%	$0.00	$15,750.00	$13,500.00	$11,250.00	N/A	N/A	$22,050.00	D3	CONTENT MANAGEMENT
456-101-881	INPUTACCEL STARTER SERVER - 100K PPY	$0.00	30.5%	$0.00	$525.00	$450.00	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-101-882	INPUTACCEL STARTER TEST/DEV SERVER	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-101-883	INPUTACCEL STANDARD TEST/DEV SERVER	$0.00	30.5%	$0.00	$1,008.00	$864.00	$720.00	N/A	N/A	$1,008.00	D3	CONTENT MANAGEMENT
456-101-884	INPUTACCEL ENTERPRISE TEST/DEV SERVER	$0.00	30.5%	$0.00	$3,528.00	$3,024.00	$2,520.00	N/A	N/A	$3,528.00	D3	CONTENT MANAGEMENT
456-101-885	INPUTACCEL STARTER DRS SERVER	$0.00	30.5%	$0.00	$105.00	$90.00	$75.00	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-101-886	COMPUSET AFP B-W EMITTER DEV-TEST	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-101-887	COMPUSET AFP B-W EMITTER RECOVERY	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-101-888	COMPUSET AFP COLOR EMITTER DEV-TEST	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-101-889	COMPUSET AFP COLOR EMITTER RECOVERY	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-890	COMPUSET CALLABLE COMPUSET DEV-TEST	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	$1,200.00	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-101-891	COMPUSET CALLABLE COMPUSET RECOVERY	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-101-892	COMPUSET CCF EMITTER DEV-TEST	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-101-893	COMPUSET CCF EMITTER RECOVERY	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-894	COMPUSET COLOR COMPUSET DEV-TEST	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-101-895	COMPUSET COLOR COMPUSET RECOVERY	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-101-896	COMPUSET METACODE B-W EMITTER DEV-TEST	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-101-897	COMPUSET METACODE B-W EMITTER RECOVERY	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-898	COMPUSET OUTPUT PROCESSING DEV-TEST	$0.00	30.5%	$0.00	$3,360.00	$2,880.00	$2,400.00	N/A	N/A	$3,360.00	D3	CONTENT MANAGEMENT
456-101-899	COMPUSET OUTPUT PROCESSING RECOVERY	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	$1,200.00	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-101-900	COMPUSET PCL B-W EMITTER DEV-TEST	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-101-901	COMPUSET PCL B-W EMITTER RECOVERY	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-101-902	COMPUSET PDF COLOR EMITTER DEV-TEST	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	$1,200.00	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-101-903	COMPUSET PDF COLOR EMITTER RECOVERY	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-101-904	COMPUSET POSTSCRIPT B-W EMITTER DEV-TEST	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-101-905	COMPUSET POSTSCRIPT B-W EMITTER RECOVERY	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-101-906	COMPUSET POSTSCRIPT CLR EMITTER DEV-TEST	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-101-907	COMPUSET POSTSCRIPT CLR EMITTER RECOVERY	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-908	COMPUSET VIPP EMITTER DEV-TEST	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-101-909	COMPUSET VIPP EMITTER RECOVERY	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-910	COMPUSET VPS EMITTER DEV-TEST	$0.00	30.5%	$0.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-101-911	COMPUSET VPS EMITTER RECOVERY	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-912	DLS BATCH DEV-TEST	$0.00	30.5%	$0.00	$3,360.00	$2,880.00	$2,400.00	N/A	N/A	$3,360.00	D3	CONTENT MANAGEMENT
456-101-913	DLS BATCH RECOVERY	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	$1,200.00	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-101-914	XPRESSFORMS UI SERVER DEV-TEST	$40,000.00	30.5%	$27,800.00	$8,400.00	$7,200.00	$6,000.00	N/A	N/A	$8,400.00	D3	CONTENT MANAGEMENT
456-101-915	XPRESSFORMS UI SERVER RECOVERY	$20,000.00	30.5%	$13,900.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-101-916	XPRESSFORMS USER DEV-TEST	$3,000.00	30.5%	$2,085.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-917	XPRESSFORMS USER RECOVERY	$1,500.00	30.5%	$1,042.50	$315.00	$270.00	$225.00	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT
456-101-918	XRESPONSE USER DEV-TEST	$0.00	30.5%	$0.00	$50.40	$43.20	$36.00	N/A	N/A	$50.40	D3	CONTENT MANAGEMENT
456-101-919	XRESPONSE USER RECOVERY	$0.00	30.5%	$0.00	$25.20	$21.60	$18.00	N/A	N/A	$25.20	D3	CONTENT MANAGEMENT
456-101-920	XREVISE USER DEV-TEST	$0.00	30.5%	$0.00	$126.00	$108.00	$90.00	N/A	N/A	$126.00	D3	CONTENT MANAGEMENT
456-101-921	XREVISE USER RECOVERY	$0.00	30.5%	$0.00	$63.00	$54.00	$45.00	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-101-922	ILF COMPUSET AFP B-W EMITTER DEV-TEST	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-101-923	ILF COMPUSET AFP B-W EMITTER RECOVERY	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-101-924	ILF COMPUSET AFP COLOR EMITTER DEV-TEST	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-925	ILF COMPUSET AFP COLOR EMITTER RECOVERY	$0.00	30.5%	$0.00	$315.00	$270.00	$225.00	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-101-926	ILF COMPUSET CALLABLE COMPUSET DEV-TEST	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-101-927	ILF COMPUSET CALLABLE COMPUSET RECOVERY	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-101-928	ILF COMPUSET CCF EMITTER DEV-TEST	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-929	ILF COMPUSET CCF EMITTER RECOVERY	$0.00	30.5%	$0.00	$315.00	$270.00	$225.00	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT
456-101-930	ILF COMPUSET COLOR COMPUSET DEV-TEST	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-101-931	ILF COMPUSET COLOR COMPUSET RECOVERY	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-101-932	ILF COMPUSET METACODE BW EMITTER DEVTEST	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-933	ILF COMPUSET METACODE BW EMITTER RECOVRY	$0.00	30.5%	$0.00	$315.00	$270.00	$225.00	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT
456-101-934	ILF COMPUSET OUTPUT PROCESSING DEV-TEST	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	$1,200.00	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-101-935	ILF COMPUSET OUTPUT PROCESSING RECOVERY	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-101-936	ILF COMPUSET PCL B-W EMITTER DEV-TEST	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-101-937	ILF COMPUSET PCL B-W EMITTER RECOVERY	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-101-938	ILF COMPUSET PDF COLOR EMITTER DEV-TEST	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-101-939	ILF COMPUSET PDF COLOR EMITTER RECOVERY	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-101-940	ILF COMPUSET PS BW EMITTER DEV-TEST	$0.00	30.5%	$0.00	$420.00	$360.00	$300.00	N/A	N/A	$420.00	D3	CONTENT MANAGEMENT
456-101-941	ILF COMPUSET PS BW EMITTER RECOVERY	$0.00	30.5%	$0.00	$210.00	$180.00	$150.00	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
456-101-942	ILF COMPUSET PS COLOR EMITTER DEV-TEST	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-943	ILF COMPUSET PS COLOR EMITTER RECOVERY	$0.00	30.5%	$0.00	$315.00	$270.00	$225.00	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT
456-101-944	ILF COMPUSET VIPP EMITTER DEV-TEST	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-945	ILF COMPUSET VIPP EMITTER RECOVERY	$0.00	30.5%	$0.00	$315.00	$270.00	$225.00	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT
456-101-946	ILF COMPUSET VPS EMITTER DEV-TEST	$0.00	30.5%	$0.00	$630.00	$540.00	$450.00	N/A	N/A	$630.00	D3	CONTENT MANAGEMENT
456-101-947	ILF COMPUSET VPS EMITTER RECOVERY	$0.00	30.5%	$0.00	$315.00	$270.00	$225.00	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT
456-101-948	INIT LIC FEE DLS BATCH DEV-TEST	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	$1,200.00	N/A	N/A	$1,680.00	D3	CONTENT MANAGEMENT
456-101-949	INIT LIC FEE DLS BATCH RECOVERY	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-101-950	ILF XPRESSFORMS UI SERVER DEV-TEST	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
456-101-951	ILF XPRESSFORMS UI SERVER RECOVERY	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-101-952	INIT LIC FEE XPRESSFORMS USER DEV-TEST	$0.00	30.5%	$0.00	$315.00	$270.00	$225.00	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT
456-101-953	INIT LIC FEE XPRESSFORMS USER RECOVERY	$0.00	30.5%	$0.00	$157.50	$135.00	$112.50	N/A	N/A	$157.50	D3	CONTENT MANAGEMENT
456-101-954	INIT LIC FEE XRESPONSE USER DEV-TEST	$0.00	30.5%	$0.00	$25.20	$21.60	$18.00	N/A	N/A	$25.20	D3	CONTENT MANAGEMENT
456-101-955	INIT LIC FEE XRESPONSE USER RECOVERY	$0.00	30.5%	$0.00	$12.60	$10.80	$9.00	N/A	N/A	$12.60	D3	CONTENT MANAGEMENT
456-101-956	INIT LIC FEE XREVISE USER DEV-TEST	$0.00	30.5%	$0.00	$63.00	$54.00	$45.00	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-101-957	INIT LIC FEE XREVISE USER RECOVERY	$0.00	30.5%	$0.00	$31.50	$27.00	$22.50	N/A	N/A	$31.50	D3	CONTENT MANAGEMENT
456-101-958	INPUTACCEL STANDARD DRS SERVER	$0.00	30.5%	$0.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-101-959	INPUTACCEL ENTERPRISE DRS SERVER	$0.00	30.5%	$0.00	$1,764.00	$1,512.00	$1,260.00	N/A	N/A	$1,764.00	D3	CONTENT MANAGEMENT
456-101-960	XPRESSION DOCUMENTUM FOR 4 CORES	$125,000.00	30.5%	$86,875.00	$26,250.00	$22,500.00	$18,750.00	N/A	N/A	$26,250.00	D3	CONTENT MANAGEMENT
456-101-961	XPRESSION DOCUMENTUM DEV/TEST SERVER	$50,000.00	30.5%	$34,750.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
456-101-962	XPRESSION DOCUMENTUM RECOVERY SERVER	$25,000.00	30.5%	$17,375.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
456-101-963	XPRESSION DOCUMENTUM ADD 2 CORES	$62,500.00	30.5%	$43,437.50	$13,125.00	$11,250.00	$9,375.00	N/A	N/A	$13,125.00	D3	CONTENT MANAGEMENT
456-101-967	XPRESSION ADMIN LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-101-986	XDESIGN CLIENT LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-101-989	XPRESSO FOR DREAMWEAVER CLIENT LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-101-998	XPRESSO FOR INDESIGN CLIENT LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-001	XPRESSO FOR WORD CLIENT LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-004	XPRESSO FOR WORD CLIENT LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-007	XRESPONSE SERVER LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-008	XRESPONSE SERVER LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-009	XRESPONSE SERVER LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-010	XRESPONSE SERVER LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-016	XREVISE SERVER LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-256	CAPTIVA STANDARD SERVER 100K PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-257	CAPTIVA ENTERPRISE SERVER 1M PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-258	CAPTIVASTD SVR + ADV RECOG 100K PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-259	CAPTIVA ENTPRS SVR + ADV RECOG 1M PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-260	CAPTIVA STANDARD SERVER TEST/DRS 10K PPY	$1,090.00	30.5%	$757.55	$228.90	$196.20	$163.50	N/A	N/A	$228.90	D3	CONTENT MANAGEMENT
456-102-261	Captiva Enterpr Server Test/DRS 100K PPY	$18,312.00	30.5%	$12,726.84	$3,845.52	$3,296.16	$2,746.80	N/A	N/A	$3,845.52	D3	CONTENT MANAGEMENT
456-102-262	Captiva StdSrvr+AdvRecg Test/DRS 10K PPY	$2,616.00	30.5%	$1,818.12	$549.36	$470.88	$392.40	N/A	N/A	$549.36	D3	CONTENT MANAGEMENT
456-102-263	Captiva EntSrvr+AdvRecg Test/DRS 100KPPY	$33,572.00	30.5%	$23,332.54	$7,050.12	$6,042.96	$5,035.80	N/A	N/A	$7,050.12	D3	CONTENT MANAGEMENT
456-102-264	Captiva Server Volume+100K PPY Perpetua	$1,499.00	30.5%	$1,041.81	$314.79	$269.82	$224.85	N/A	N/A	$314.79	D3	CONTENT MANAGEMENT
456-102-265	Captiva Server Vol+AdvRecg+100K PPY Perp	$5,276.00	30.5%	$3,666.82	$1,107.96	$949.68	$791.40	N/A	N/A	$1,107.96	D3	CONTENT MANAGEMENT
456-102-266	Captiva Adv Recog Vol+100K PPY Perpetua	$4,197.00	30.5%	$2,916.92	$881.37	$755.46	$629.55	N/A	N/A	$881.37	D3	CONTENT MANAGEMENT
456-102-271	CAPTIVA REPORTS	$8,175.00	30.5%	$5,681.63	$1,716.75	$1,471.50	$1,226.25	N/A	N/A	$1,716.75	D3	CONTENT MANAGEMENT
456-102-272	CAPTIVA SOFTWARE DEVELOPERS KIT	$16,350.00	30.5%	$11,363.25	$3,433.50	$2,943.00	$2,452.50	N/A	N/A	$3,433.50	D3	CONTENT MANAGEMENT
456-102-273	CAPTIVA SCANPLUS MODULE (STANDARD)	$1,090.00	30.5%	$757.55	$228.90	$196.20	$163.50	N/A	N/A	$228.90	D3	CONTENT MANAGEMENT
456-102-274	CAPTIVA SCANPLUS MODULE (PREMIUM)	$6,540.00	30.5%	$4,545.30	$1,373.40	$1,177.20	$981.00	N/A	N/A	$1,373.40	D3	CONTENT MANAGEMENT
456-102-275	CAPTIVA ATTENDED CLIENT	$3,500.00	30.5%	$2,432.50	$735.00	$630.00	$525.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-102-276	CAPTIVA EINPUT ATTENDED CLIENT	$1,363.00	30.5%	$947.29	$286.23	$245.34	$204.45	N/A	N/A	$286.23	D3	CONTENT MANAGEMENT
456-102-278	CAPTIVA EXPORT FOR EMC	$5,450.00	30.5%	$3,787.75	$1,144.50	$981.00	$817.50	N/A	N/A	$1,144.50	D3	CONTENT MANAGEMENT
456-102-279	CAPTIVA EXPORT FOR EMC - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-280	CAPTIVA EXPORT FOR IBM + FILENET	$5,450.00	30.5%	$3,787.75	$1,144.50	$981.00	$817.50	N/A	N/A	$1,144.50	D3	CONTENT MANAGEMENT
456-102-281	CAPTIVA EXPORT FOR IBM + FILENET - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-282	CAPTIVA EXPORT FOR SHAREPOINT	$5,450.00	30.5%	$3,787.75	$1,144.50	$981.00	$817.50	N/A	N/A	$1,144.50	D3	CONTENT MANAGEMENT
456-102-283	CAPTIVA EXPORT FOR SHAREPOINT - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-284	CAPTIVA EXPORT FOR GLOBAL360	$5,450.00	30.5%	$3,787.75	$1,144.50	$981.00	$817.50	N/A	N/A	$1,144.50	D3	CONTENT MANAGEMENT
456-102-285	CAPTIVA EXPORT FOR GLOBAL360 - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-286	CAPTIVA EXPORT FOR OPENTEXT LIVELINK	$5,450.00	30.5%	$3,787.75	$1,144.50	$981.00	$817.50	N/A	N/A	$1,144.50	D3	CONTENT MANAGEMENT
456-102-287	CAPTIVA EXPORT-OPENTEXT LIVELINK - NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-288	Captiva Export for SAP Archive & AP Con	$10,900.00	30.5%	$7,575.50	$2,289.00	$1,962.00	$1,635.00	N/A	N/A	$2,289.00	D3	CONTENT MANAGEMENT
456-102-289	CAPTIVA EXPORT-SAP ARCH AP CONNECT-NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-290	Captiva AdvRec East EURO/APAC OCR=UA	$12,426.00	30.5%	$8,636.07	$2,609.46	$2,236.68	$1,863.90	N/A	N/A	$2,609.46	D3	CONTENT MANAGEMENT
456-102-291	Captiva Advanced Zonal OCR 25 CPS per CL	$0.00	30.5%	$0.00	$2,667.00	$2,286.00	$1,905.00	N/A	N/A	$2,667.00	D3	CONTENT MANAGEMENT
456-102-292	Captiva Adv Zonal OCR 250 CPS per CL	$0.00	30.5%	$0.00	$16,002.00	$13,716.00	$11,430.00	N/A	N/A	$16,002.00	D3	CONTENT MANAGEMENT
456-102-293	Captiva Adv Full Page OCR 360 PPH per CL	$0.00	30.5%	$0.00	$262.50	$225.00	$187.50	N/A	N/A	$262.50	D3	CONTENT MANAGEMENT
456-102-294	Captiva Adv Full Pge OCR 3600 PPH per CL	$0.00	30.5%	$0.00	$2,184.00	$1,872.00	$1,560.00	N/A	N/A	$2,184.00	D3	CONTENT MANAGEMENT
456-102-296	Captiva Check Reading US 100K PPY per CL	$2,800.00	30.5%	$1,946.00	$588.00	$504.00	$420.00	N/A	N/A	$588.00	D3	CONTENT MANAGEMENT
456-102-297	Captiva Check Reading FR 100K PPY per CL	$2,800.00	30.5%	$1,946.00	$588.00	$504.00	$420.00	N/A	N/A	$588.00	D3	CONTENT MANAGEMENT
456-102-298	DISPATCHER OEM API CLSFCTN +100K PPY	$0.00	30.5%	$0.00	$336.00	$288.00	$240.00	N/A	N/A	$336.00	D3	CONTENT MANAGEMENT
456-102-299	DISPATCHER OEM API BUNDLE +100K PPY	$3,500.00	30.5%	$2,432.50	$735.00	$630.00	$525.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-102-300	DISPATCHER OEM API ATTENDED CLIENT	$3,500.00	30.5%	$2,432.50	$735.00	$630.00	$525.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
456-102-301	CAPTIVA FORMWARE STARTER BUNDLE	$45,000.00	30.5%	$31,275.00	$9,450.00	$8,100.00	$6,750.00	N/A	N/A	$9,450.00	D3	CONTENT MANAGEMENT
456-102-302	CAPTIVA FMWR OCR BUNDLE 1M CPD 25 CPS	$12,100.00	30.5%	$8,409.50	$2,541.00	$2,178.00	$1,815.00	N/A	N/A	$2,541.00	D3	CONTENT MANAGEMENT
456-102-303	CAPTIVA FMWR OCR BUNDLE 3M CPD 100 CPS	$36,300.00	30.5%	$25,228.50	$7,623.00	$6,534.00	$5,445.00	N/A	N/A	$7,623.00	D3	CONTENT MANAGEMENT
456-102-304	CAPTIVA FMWR OCR BUNDLE ULTD CPD 250 CPS	$72,600.00	30.5%	$50,457.00	$15,246.00	$13,068.00	$10,890.00	N/A	N/A	$15,246.00	D3	CONTENT MANAGEMENT
456-102-305	CAPTIVA FORMWARE ATTENDED CLIENT	$2,200.00	30.5%	$1,529.00	$462.00	$396.00	$330.00	N/A	N/A	$462.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-102-306	CAPTIVA FORMWARE CLAIMPK ATTENDED CLIENT	$2,200.00	30.5%	$1,529.00	$462.00	$396.00	$330.00	N/A	N/A	$646.80	D3	CONTENT MANAGEMENT
456-102-307	APPX WEB PUBLIC ACCESS - 5 CC USER PK	$1,750.00	30.5%	$1,216.25	$367.50	$315.00	N/A	N/A	N/A	$367.50	D3	CONTENT MANAGEMENT
456-102-308	APPX WEB PUBLIC ACCESS - 25 CC USER PK	$8,750.00	30.5%	$6,081.25	$1,837.50	$1,575.00	N/A	N/A	N/A	$1,837.50	D3	CONTENT MANAGEMENT
456-102-309	APPX WEB PUBLIC ACCESS - 75 CC USER PK	$26,250.00	30.5%	$18,243.75	$5,512.50	$4,725.00	N/A	N/A	N/A	$5,512.50	D3	CONTENT MANAGEMENT
456-102-310	APPXTENDER WORKFLOW MGR - 5 CC USER PK	$5,500.00	30.5%	$3,822.50	$1,155.00	$990.00	N/A	N/A	N/A	$1,155.00	D3	CONTENT MANAGEMENT
456-102-311	APPXTENDER WORKFLOW MGR - 25 CC USER PK	$27,500.00	30.5%	$19,112.50	$5,775.00	$4,950.00	N/A	N/A	N/A	$5,775.00	D3	CONTENT MANAGEMENT
456-102-312	APPXTENDER WORKFLOW MGR - 75 CC USER PK	$82,500.00	30.5%	$57,337.50	$17,325.00	$14,850.00	N/A	N/A	N/A	$17,325.00	D3	CONTENT MANAGEMENT
456-102-313	APPXTENDER WORKFLOW MANAGER - FORMS	$2,500.00	30.5%	$1,737.50	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-102-314	APPXTENDER WORKFLOW MANAGER SERVER	$2,500.00	30.5%	$1,737.50	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-102-315	IRM FOR APPXTENDER SERVER	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
456-102-316	IRM-APPXTENDER CC USER - 5 CC USER PK	$750.00	30.5%	$521.25	$157.50	$135.00	N/A	N/A	N/A	$157.50	D3	CONTENT MANAGEMENT
456-102-317	IRM-APPXTENDER CC USER - 25 CC USER PK	$3,750.00	30.5%	$2,606.25	$787.50	$675.00	N/A	N/A	N/A	$787.50	D3	CONTENT MANAGEMENT
456-102-318	IRM-APPXTENDER CC USER - 75 CC USER PK	$11,250.00	30.5%	$7,818.75	$2,362.50	$2,025.00	N/A	N/A	N/A	$2,362.50	D3	CONTENT MANAGEMENT
456-102-319	APPXTENDER SDK, CDK AND WEB SERVICES KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-320	APPXTENDER IMAGE ENHANCER	$100.00	30.5%	$69.50	$21.00	$18.00	N/A	N/A	N/A	$21.00	D3	CONTENT MANAGEMENT
456-102-340	DOCUMENTUM RETENTION MANAGEMENT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-341	DOCUMENTUM CERTIFIED RECORDS MANAGER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-342	DOCUMENTUM PHYSICAL RECORDS MODULE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-343	DCTM FEDERATED RECORDS SVCS-REPOSITORY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-344	RETENTION MANAGEMENT LP-BR PORT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-345	RETENTION MANAGEMENT LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-346	RETENTION MANAGEMENT LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-347	RETENTION MANAGEMENT LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-348	RETENTION MANAGEMENT LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-349	RETENTION MANAGEMENT LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-350	RETENTION MANAGEMENT LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-351	CERTIFIED RECORDS MANAGER LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-352	CERTIFIED RECORDS MANAGER LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-353	CERTIFIED RECORDS MANAGER LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-354	DOCUMENTUM CERTIFIED RECORDS MANAGER LAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-355	CERTIFIED RECORDS MANAGER LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-356	CERTIFIED RECORDS MANAGER LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-357	PHYSICAL RECORDS MODULE LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-358	PHYSICAL RECORDS MODULE LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-359	PHYSICAL RECORDS MODULE LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-360	PHYSICAL RECORDS MODULE LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-361	PHYSICAL RECORDS MODULE LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-362	PHYSICAL RECORDS MODULE LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-372	BUSINESS ACTIVITY MONITOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-373	PROCESS INTEGRATOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-374	DOCUMENTUM DOCUMENT IMAGE SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-375	PROCESS ENGINE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-376	TASKSPACE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-384	TASKSPACE LANGUAGE PACK - ARABIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-385	TASKSPACE LANGUAGE PACK - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-386	TASKSPACE LANGUAGE PACK - GREEK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-387	TASKSPACE LANGUAGE PACK - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-388	TASKSPACE LANGUAGE PACK - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-389	TASKSPACE LANGUAGE PACK - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-390	TASKSPACE LANGUAGE PACK - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-391	TASKSPACE LANGUAGE PACK - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-392	TASKSPACE LANGUAGE PACK - DUTCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-393	TASKSPACE LANGUAGE PACK - POLISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-394	TASKSPACE LANGUAGE PK-BR PORT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-395	TASKSPACE LANGUAGE PACK - RUSSIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-396	TASKSPACE LANGUAGE PACK - SWEDISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-397	TASKSPACE LANGUAGE PK-SIMPLIFIED CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-399	ADMINISTRATOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-400	ADMINISTRATOR LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-401	COMPOSER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-402	CONNECTOR FOR NETWORK APPLIANCE SNAPLOCK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-403	CONTENT SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-404	CONTENT SERVICES FOR EMC CENTERA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-405	DCTM CIS NORTHERN EUROPEAN LANG DCTNRIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-406	DCTM CIS WESTERN EUROPEAN LANG DCTNRIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-407	DOCUMENT TRANSFORMATION SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-408	DOCUMENTUM APPLICATION CONNECTORS SDK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-409	DCTM BRANCH OFFICE CACHING SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-410	DOCUMENTUM CONTENT INTELLIGENCE SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-411	DOCUMENTUM CONTENT SERVER LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-412	DOCUMENTUM CONTENT STORAGE SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-413	DOCUMENTUM DYNAMIC DELIVERY SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-414	DOCUMENTUM FEDERATED SEARCH SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-415	DOCUMENTUM IRM CLIENT FOR ADOBE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-416	DCTM IRM CLIENT MICROSOFT OFFICE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-417	DOCUMENTUM IRM SDK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-418	DOCUMENTUM IRM SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-419	DOCUMENTUM WEB DEVELOPMENT KIT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-420	DOCUMENTUM XDB	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-422	FEDERATED SEARCH SERVICES LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-423	FEDERATED SEARCH SERVICES LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-424	FEDERATED SEARCH SERVICES LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-425	FEDERATED SEARCH SERVICES LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-426	FEDERATED SEARCH SVCS LP-SIMP CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-427	FEDERATED SEARCH SERVICES LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-428	FEDERATED SEARCH SVCS LP- BR PORT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-429	HIGH-VOLUME SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-431	IRM CLIENT FOR ADOBE LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-432	IRM CLIENT FOR ADOBE LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-433	IRM CLIENT FOR ADOBE LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-434	IRM CLIENT FOR ADOBE LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-435	IRM CLIENT FOR ADOBE LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-436	IRM CLNT-MS OFFICE LP-BR PORT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-102-437	IRM CLIENT FOR MS OFFICE LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-438	IRM CLIENT FOR MS OFFICE LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-439	IRM CLIENT FOR MS OFFICE LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-440	IRM CLIENT FOR MS OFFICE LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-441	IRM CLIENT FOR MS OFFICE LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-442	IRM SERVICES FOR DCTM LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-443	IRM SERVICES FOR DCTM LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-444	PROCESS ANALYZER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-445	PROCESS NAVIGATOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-446	PROCESS SIMULATOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-447	REPORTING SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-468	PROCESS BUILDER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-469	FORMS BUILDER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-470	PROCESS BUILDER LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-471	PROCESS BUILDER LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-472	PROCESS BUILDER LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-473	PROCESS BUILDER LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-474	PROCESS BUILDER LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-475	PROCESS BUILDER LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-477	PROCESS BUILDER LP - RUSSIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-478	PROCESS BUILDER LP - SIMPLIFIED CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-482	IRM-SB DOCUMENTUM IRM EXNET SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-483	FEDERATED SEARCH SERVICES SDK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-484	FEDERATED SEARCH ADAPTERS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-485	DOCUMENTUM TRUSTED CONTENT SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-486	DOCUMENTUM CUSTOM CLIENT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-487	DOCUMENTUM WEBTOP LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-488	DOCUMENTUM WEBTOP LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-489	DOCUMENTUM WEBTOP LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-490	DOCUMENTUM WEBTOP LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-491	DOCUMENTUM WEBTOP LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-492	DOCUMENTUM WEBTOP LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-493	DOCUMENTUM WEBTOP LP - SWEDISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-494	DCTM WEBTOP LP - SIMPLIFIED CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-495	DOCUMENTUM WEBTOP LP - RUSSIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-497	DOCUMENTUM WEBTOP LP - DUTCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-498	DOCUMENTUM WEBTOP LP - ARABIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-499	DOCUMENTUM WEBTOPLP - TURKISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-500	DOCUMENTUM WEBTOP LP - POLISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-501	DOCUMENTUM WEBTOP LP - NORWEGIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-502	DOCUMENTUM WEBTOP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-503	PDF ANNOTATION SERVICES LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-504	PDF ANNOTATION SERVICES LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-505	PDF ANNOTATION SERVICES LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-506	PDF ANNOTATION SERVICES LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-507	PDF ANNOTATION SERVICES LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-508	PDF ANNOTATION SERVICES LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-509	ADOBE LIVECYCLE READER EXTENSIONS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-510	PDF ANNOTATION SVCS LP-SIMP CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-511	PDF ANNOTATION SVCS LP-BR PORT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-512	DOCUMENTUM PDF ANNOTATION SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-522	MY DOCUMENTUM FOR DESKTOP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-523	MY DOCUMENTUM FOR DESKTOP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-524	MY DOCUMENTUM FOR DESKTOP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-525	MY DOCUMENTUM FOR DESKTOP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-526	IRM CLIENT-PDF- LP SIMPLIFIED CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-527	IRM CLIENT FOR PDF- LP JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-528	IRM CLNT-MS OFFICE LP-SIMPLIFIED CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-529	IRM CLIENT FOR MS OFFICE LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-530	IRM CLIENT FOR MICROSOFT OUTLOOK EMAIL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-102-531	IRM CLNT-MS OUTLOOK EM LP-BR PORTUGUESE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-532	IRM CLIENT FOR MS OUTLOOK EMAIL LP - SMC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-102-533	IRM CLIENT-MS OUTLOOK EMAIL LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-067	DOCUMENTATION FOR DOCUMENTUM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-068	DOCUMENTUM DIGITAL ASSET MANAGER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-069	DCTM DIGITAL ASSET MGR LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-070	DCTM DIGITAL ASSET MGR LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-071	DCTM DIGITAL ASSET MGR LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-072	DCTM DIGITAL ASSET MGR LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-073	DOCUMENTUM FTP SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-074	MY DOCUMENTUM FOR THE DESKTOP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-075	MEDIA WORKSPACE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-077	CERTIFIED RECORDS MANAGER - UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-085	CERTIFIED RECORDS MGR LP UPGRADE-FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-086	CERTIFIED RECORDS MGR LP UPGRADE-GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-087	CERTIFIED RECORDS MGR LP UPGRADE-ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-088	CERTIFIED RECORDS MGR LP UGRADE-JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-089	CERTIFIED RECORDS MGR LP UPGRADE-KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-090	CERTIFIED RECORDS MGR LP UPGRADE-SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-092	RETENTION MANAGEMENT LP CRM-BR PORTUGUES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-093	RETENTION MANAGEMENT LP CRM - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-094	RETENTION MANAGEMENT LP CRM - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-095	RETENTION MANAGEMENT LP CRM - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-096	RETENTION MANAGEMENT LP CRM - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-097	RETENTION MANAGEMENT LP CRM - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-098	RETENTION MANAGEMENT LP CRM - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-099	ADVANCED DOCUMENT TRANSFORMATION SVRICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-100	Adv Document Trans Svcs LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-101	Adv Document Trans Svcs LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-102	Adv Document Trans Svcs LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-103	Adv Document Trans Svcs LP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-104	Adv Document Trans Svcs LP-KR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-105	Adv Document Trans Svcs LP-RU	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-103-106	Adv Document Trans Svcs LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-107	Adv Document Trans Svcs LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-108	Adv Document Trans Svcs LP-BP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-109	DOCUMENTUM MEDIA TRANSFORMATION SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-110	Media Transformation Svcs LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-111	MEDIA TRANSFORMATION SVCS LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-112	MEDIA TRANSFORMATION SVCS LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-113	MEDIA TRANSFORMATION SVCS LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-114	MEDIA TRANSFORMATION SVCS LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-115	MDA TRANSFORMATION SVCS LP-SIMP CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-116	MEDIA TRANSFORMATION SVCS LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-117	MDA TRANSFORMATION SVCS LP- BR PORT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-118	MEDIA TRANSFORMATION SVCS LP - RUSSIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-119	AUDIO/VIDEO TRANSFORMATION SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-120	AUDIO/VIDEO TRANS SVCS LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-121	AUDIO/VIDEO TRANS SVCS LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-122	AUDIO/VIDEO TRANS SVCS LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-123	AUDIO/VIDEO TRANS SVCS LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-124	AUDIO/VIDEO TRANS SVCS LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-125	AUDIO/VIDEO TRANS SVCS LP-SIMP CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-126	AUDIO/VIDEO TRANS SVCS LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-127	AUDIO/VIDEO TRANS SVCS LP-BR PORT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-128	AUDIO/VIDEO TRANS SVCS LP - RUSSIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-129	TELESTREAM FLIPFACTORY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-131	DCTM CENTERSTAGE LANGUAGE PK - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-132	DCTM CENTERSTAGE LANGUAGE PK - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-133	DCTM CENTERSTAGE LANGUAGE PK - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-134	DCTM CENTERSTAGE LANGUAGE PK - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-136	DOCUMENTUM CONTENT SERVICES FOR SAP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-142	DOCUMENTUM FTP SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-143	DOCUMENTUM WEBDAV SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-144	MYD FOR MICROSOFT OUTLOOK LP - SP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-145	MY DOCUMENTUM FOR MICROSOFT OUTLOOK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-149	MY DOCUMENTUM OFFLINE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-150	MYD FOR MICROSOFT OUTLOOK LP - CH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-151	MYD FOR MICROSOFT OUTLOOK LP - SW	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-152	MYD FOR MICROSOFT OUTLOOK LP - KOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-153	MYD FOR MICROSOFT OUTLOOK LP - JAP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-154	MYD FOR MICROSOFT OUTLOOK LP - IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-155	MYD FOR MICROSOFT OUTLOOK LP - FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-156	MYD FOR MICROSOFT OUTLOOK LP - GER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-157	MY DOCUMENTUM FOR MICROSOFT SHAREPOINT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-158	MYD FOR MICROSOFT SHAREPOINT LP - FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-159	MYD FOR MICROSOFT SHAREPOINT LP - GER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-160	MYD FOR MICROSOFT SHAREPOINT LP - IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-161	MYD FOR MICROSOFT SHAREPOINT LP - SP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-162	DOCUMENTUM WEBTOP - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-163	WEBTOP LP - APPSPECIFIC - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-164	WEBTOP LP - APPSPECIFIC - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-165	WEBTOP LP - APPSPECIFIC - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-166	WEBTOP LP - APPSPECIFIC - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-167	WEBTOP LP - APPSPECIFIC - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-168	WEBTOP LP - APPSPECIFIC - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-169	WEBTOP LP - APPSPECIFIC - SWEDISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-170	WEBTOP LP-APPSPECIFIC-SIMPLIFIED CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-171	WEBTOP LP - APPSPECIFIC - RUSSIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-172	WEBTOP LP-APPSPECIFIC-BR PORT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-173	WEBTOP LP - APPSPECIFIC - DUTCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-174	WEBTOP LP - APPSPECIFIC - ARABIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-175	WEBTOP LP - APPSPECIFIC - TURKISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-176	WEBTOP LP - APPSPECIFIC - POLISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-177	WEBTOP LP - APPSPECIFIC - NORWEGIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-186	DOCUMENTUM THUMBNAIL SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-187	BUSINESS ACTIVITY MONITOR - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-188	PROCESS INTEGRATOR - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-189	DCTM DOCUMENT IMAGE SVRICES-APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-190	PROCESS ENGINE - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-191	TASKSPACE - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-192	TASKSPACE LP - APPSPECIFIC - ARABIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-193	TASKSPACE LP - APPSPECIFIC - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-194	TASKSPACE LP - APPSPECIFIC - GREEK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-195	TASKSPACE LP - APPSPECIFIC - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-196	TASKSPACE LP - APPSPECIFIC - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-197	TASKSPACE LP - APPSPECIFIC - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-198	TASKSPACE LP - APPSPECIFIC - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-199	TASKSPACE LP - APPSPECIFIC - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-200	TASKSPACE LP - APPSPECIFIC - DUTCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-201	TASKSPACE LP - APPSPECIFIC - POLISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-202	TASKSPACE LP-APPSPECIFIC-BR PORT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-203	TASKSPACE LP - APPSPECIFIC - RUSSIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-204	TASKSPACE LP - APPSPECIFIC - SWEDISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-205	TASKSPACE LP-APPSPECIFIC-SIMP CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-206	ADMINISTRATOR LP-APPSPECIFIC-JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-207	ADMINISTRATOR - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-208	APPLICATION CONNECTORS SDK - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-209	CIS N-EUROPEAN LANG DCTNRIES-APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-210	CIS W-EUROPEAN LANG DCTNRIES-APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-211	COMPOSER - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-212	CONTENT INTELLIGENCE SVRICES-APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-213	DCTM CONTENT SVR LP-APPSPECIFIC-JAPANES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-214	CONTENT SERVER - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-216	FED SEARCH SVC LP-APPSPECIFIC-BR PORT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-217	FED SEARCH SVCS LP-APPSPECIFIC-FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-103-218	FED SEARCH SVCS LP-APPSPECIFIC-GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-219	FED SEARCH SVCS LP-APPSPECIFIC-ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-220	FED SEARCH SVCS LP-APPSPECIFIC-JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-221	FED SEARCH SVCS LP-APPSPEC-SIMP CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-222	FED SEARCH SVCS LP-APPSPECIFIC-SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-223	DCTM FEDERATED SEARCH SVCS-APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-224	DCTM WEB DEVELOPMENT KIT - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-225	CONTENT SVRICES-EMC CENTERA-APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-226	BRANCH OFFICE CACHING SVCS-APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-227	DCTM CONTENT STORAGE SVRICES-APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-228	CONNECTR-NETWORKAPLNCE SNAPLOCK-APPSPEC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-229	HIGH-VOLUME SERVER - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-230	REPORTING SERVICES - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-231	DOCUMENTUM CERTIFIED RECORDS MANAGER LAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-233	CSTG + MYD DOCUMENTUM CS FOR SAP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-234	CSTG+MYD DCTM FILE SHARE SVCS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-235	CSTG + MYD DOCUMENTUM FTP SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-236	CSTG + MYD DOCUMENTUM WEBDAV SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-237	CSTG+MYD FOR MICROSOFT OUTLOOK LP - SPA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-238	CSTG + MYD FOR MICROSOFT OUTLOOK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-242	CSTG + MYD MY DOCUMENTUM OFFLINE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-243	CSTG+MYD FOR MICROSOFT OUTLOOK LP-CH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-244	CSTG+MYD FOR MICROSOFT OUTLOOK LP - SWE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-245	CSTG+MYD FOR MICROSOFT OUTLOOK LP - KOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-246	CSTG+MYD FOR MICROSOFT OUTLOOK LP - JAP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-247	CSTG+MYD FOR MICROSOFT OUTLOOK LP - IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-248	CSTG+MYD FOR MICROSOFT OUTLOOK LP - FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-249	CSTG+MYD FOR MICROSOFT OUTLOOK LP - GER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-250	CSTG + MYD DOCUMENTUM CENTERSTAGE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-251	CSTG + MYD DCTM CENTERSTAGE LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-252	CSTG + MYD DCTM CENTERSTAGE LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-253	CSTG + MYD DCTM CENTERSTAGE LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-254	Cstg + MYD DCTM CenterStage LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-255	CSTG + MYD FOR MICROSOFT SHAREPOINT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-256	Cstg + MYD MyD for MS Sharepoint LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-257	Cstg + MYD MyD for MS Sharepoint LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-258	Cstg + MYD MyD for MS Sharepoint LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-259	Cstg + MYD MyD for MS Sharepoint LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-260	CSTG + MYD REP SERVICES FOR SHAREPOINT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-261	CSTG + MYD PROCESS SERVICES FOR SAP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-262	DCTM REPOSITORY SERVICES FOR SHAREPOINT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-263	DOCUMENTUM PROCESS SERVICES FOR SAP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-264	(DgtlAstMgr) My DCTM for Destkop LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-265	(DgtlAstMgr) My DCTM for Destkop LP- IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-266	(DgtlAstMgr) My DCTM for Destkop LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-267	(DgtlAstMgr) My DCTM for Desktop LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-268	DCTM CenterStage LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-269	DCTM CenterStage LP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-270	DCTM CENTERSTAGE LANGUAGE PK - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-271	CSTG + MYD MYD DESKTOP LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-272	CSTG + MYD MYD DESKTOP LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-273	CSTG + MYD MYD DESKTOP LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-274	CSTG + MYD MY DCTM FOR DESKTOP LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-326	DCTM THUMBNAIL SVR - APPSPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-327	XCP-UG BUSINESS ACTIVITY MONITOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-328	XCP-UG PROCESS INTEGRATOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-329	XCP-UG DCTM DOCUMENT IMAGE SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-330	XCP-UG PROCESS ENGINE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-331	XCP-UG TASKSPACE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-332	XCP-UG TASKSPACE LP - ARABIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-333	XCP-UG TASKSPACE LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-334	XCP-UG TASKSPACE LP - GREEK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-335	XCP-UG TASKSPACE LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-336	XCP-UG TASKSPACE LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-337	XCP-UG TASKSPACE LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-338	XCP-UG TASKSPACE LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-339	XCP-UG TASKSPACE LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-340	XCP-UG TASKSPACE LP - DUTCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-341	XCP-UG TASKSPACE LP - POLISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-343	XCP-UG TASKSPACE LP - RUSSIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-344	XCP-UG TASKSPACE LP - SWEDISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-345	XCP-UG TASKSPACE LP - SIMPLIFIED CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-346	PLT-UG ADMINISTRATOR LANGUAGE PK-JAPANES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-347	PLT-UG ADMINISTRATOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-348	PLT-UG DCTM APPLICATION CONNECTORS SDK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-349	PLT-UG CIS N-EUROPEAN LANG DICTIONARIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-350	PLT-UG CIS W-EUROPEAN LANG DICTIONARIES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-351	PLT-UG COMPOSER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-352	PLT-UG DCTM CONTENT INTELLIGENCE SVCS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-353	PLT-UG DCTM CONTENT SVR LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-354	PLT-UG CONTENT SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-356	PLT-UG FED SEARCH SVCS LP- BR PORT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-357	PLT-UG FED SEARCH SVCS LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-358	PLT-UG FED SEARCH SVCS LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-359	PLT-UG FED SEARCH SVCS LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-360	PLT-UG FED SEARCH SVCS LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-361	PLT-UG FED SEARCH SVCS LP-SIMP CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-362	PLT-UG FED SEARCH SVCS LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-363	PLT-UG DCTM FEDERATED SEARCH SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-364	PLT-UG DOCUMENTUM WEB DEVELOPMENT KIT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-365	PLT-UG CONTENT SERVICES FOR EMC CENTERA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-366	PLT-UG DOCUMENTUM THUMBNAIL SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-368	PLT-UG DCTM BRANCH OFFICE CACHING SVCS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-103-369	PLT-UG DCTM CONTENT STORAGE SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-370	PLT-UG CONNECTOR-NWRK APPLNCE SNAPLOCK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-371	PLT-UG HIGH-VOLUME SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-372	PLT-UG REPORTING SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-373	WT-UG DOCUMENTUM WEBTOP LP - GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-374	WT-UG DOCUMENTUM WEBTOP LP - SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-375	WT-UG DOCUMENTUM WEBTOP LP - FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-376	WT-UG DOCUMENTUM WEBTOP LP - ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-377	WT-UG DOCUMENTUM WEBTOP LP - JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-378	WT-UG DOCUMENTUM WEBTOP LP - KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-379	WT-UG DOCUMENTUM WEBTOP LP - SWEDISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-380	WT-UG DCTM WEBTOP LP-SIMPLIFIED CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-381	WT-UG DOCUMENTUM WEBTOP LP - RUSSIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-383	WT-UG DOCUMENTUM WEBTOP LP - DUTCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-384	WT-UG DOCUMENTUM WEBTOP LP - ARABIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-385	WT-UG DOCUMENTUM WEBTOP LP - TURKISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-386	WT-UG DOCUMENTUM WEBTOP LP - POLISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-387	WT-UG DOCUMENTUM WEBTOP LP - NORWEGIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-388	WT-UG DOCUMENTUM WEBTOP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-424	DCTM MEDIA WORKSPACE LANGUAGE PK-FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-425	DCTM MEDIA WORKSPACE LANGUAGE PK-GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-426	DCTM MEDIA WORKSPACE LANGUAGE PK-ITALIAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-427	DCTM MEDIA WORKSPACE LANGUAGE PK-SPANISH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-659	PHYSICAL RECORDS MOD LANG PK-BR PORTU	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-660	DCTM Certified Records Manager LP-BP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-661	Certified Records Manager LP UPGRADE-BP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-662	DCTM Digital Asset Manager LP-TR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-663	PDF Annotation Services LP-RU	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-664	WT-UG DCTM Webtop LP-AZ	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-665	Webtop LP-AppSpecific-AZ	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-670	EAST EURO / APJ OCR FOR CAPTURE	$12,426.00	30.5%	$8,636.07	$2,609.46	$2,236.68	$1,863.90	N/A	N/A	$2,609.46	D3	CONTENT MANAGEMENT
456-103-717	CAPTIVA ADV RECOG PROD AUTO LEARNING	$2,725.00	30.5%	$1,893.88	$572.25	$490.50	$408.75	N/A	N/A	$572.25	D3	CONTENT MANAGEMENT
456-103-739	DOCUMENTUM XML STORE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-740	DOCUMENTUM XML DIFF ENGINE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-742	RETENTION MANAGEMENT LP CRM - S.CHINESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-743	RETENTION MANAGEMENT LP CRM - ARABIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-753	MOBILE SERVER FOR DOCUMENTUM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-782	XPRESSION ADMIN LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-783	XDESIGN CLIENT LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-784	XPRESSO FOR DREAMWEAVER CLIENT LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-785	XPRESSO FOR INDESIGN CLIENT LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-786	XPRESSO FOR WORD CLIENT LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-787	XRESPONSE SERVER LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-788	XREVISE SERVER LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-789	XDASHBOARD FOR DCTM EDITION LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-103-797	DOCUMENTUM XCP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-881	DOCUMENTUM EXTERNAL USER - 25000UP	$0.00	30.5%	$0.00	$6.30	$5.40	$4.50	N/A	N/A	$6.30	D3	CONTENT MANAGEMENT
456-103-882	DOCUMENTUM EXTERNAL USER - UNLIMITED	$0.00	30.5%	$0.00	$1,890,000.00	$1,620,000.00	$1,350,000.00	N/A	N/A	$1,890,000.00	D3	CONTENT MANAGEMENT
456-103-884	CAPTIVA CLOUD CAPTURE TOOLKIT	$1,630.00	30.5%	$1,132.85	$0.00	$0.00	$995.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-908	IRM SERVICES FOR DCTM LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-914	EMC DCTM CONNECTOR FOR SDL TRIDION	$27,250.00	30.5%	$18,938.75	$5,722.50	$4,905.00	$4,087.50	N/A	N/A	$5,722.50	D3	CONTENT MANAGEMENT
456-103-922	Documentum D2 3001-8500	$0.00	30.5%	$0.00	$42.00	$36.00	N/A	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
456-103-923	Documentum D2 8501-25000	$0.00	30.5%	$0.00	$42.00	$36.00	N/A	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
456-103-924	Documentum D2 25001-50000	$0.00	30.5%	$0.00	$42.00	$36.00	N/A	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
456-103-925	Documentum D2 50001-1000000	$0.00	30.5%	$0.00	$42.00	$36.00	N/A	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
456-103-930	DOCUMENTUM D2 PLUSPACK 1251-3000	$0.00	30.5%	$0.00	$10.50	$9.00	N/A	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
456-103-931	DOCUMENTUM D2 PLUSPACK 3001-8500	$0.00	30.5%	$0.00	$10.50	$9.00	N/A	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
456-103-932	DOCUMENTUM D2 PLUSPACK 8501-25000	$0.00	30.5%	$0.00	$10.50	$9.00	N/A	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
456-103-933	DOCUMENTUM D2 PLUSPACK 25001-50000	$0.00	30.5%	$0.00	$10.50	$9.00	N/A	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
456-103-934	DOCUMENTUM D2 PLUSPACK 50001-1000000	$0.00	30.5%	$0.00	$10.50	$9.00	N/A	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
456-103-935	DOCUMENTUM D2 PROMOTION 2500-3000	$0.00	30.5%	$0.00	$21.00	$18.00	N/A	N/A	N/A	$21.00	D3	CONTENT MANAGEMENT
456-103-936	DOCUMENTUM D2 PROMOTION 3001-8500	$0.00	30.5%	$0.00	$17.85	$15.30	N/A	N/A	N/A	$17.85	D3	CONTENT MANAGEMENT
456-103-937	DOCUMENTUM D2 PROMOTION 8501-25000	$0.00	30.5%	$0.00	$13.23	$11.34	N/A	N/A	N/A	$13.23	D3	CONTENT MANAGEMENT
456-103-938	DOCUMENTUM D2 PROMOTION 25001-50000	$0.00	30.5%	$0.00	$10.08	$8.64	N/A	N/A	N/A	$10.08	D3	CONTENT MANAGEMENT
456-103-940	DCTM D2 3 User LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-941	DCTM D2 3 User LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-942	DCTM D2 3 User LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-943	DCTM D2 3 User LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-944	DCTM D2 3 User LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-945	DCTM D2 3 User LP-BP	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-103-946	DCTM D2 3 User LP-NL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-087	Documentum D2 Adv Publishing Services=MA	$200,000.00	30.5%	$139,000.00	$42,000.00	$36,000.00	N/A	N/A	N/A	$42,000.00	D3	CONTENT MANAGEMENT
456-104-088	DOCUMENTUM D2 ADV PUB SVS ECTD	$0.00	30.5%	$0.00	$21,000.00	$18,000.00	N/A	N/A	N/A	$21,000.00	D3	CONTENT MANAGEMENT
456-104-089	Documentum D2 eCTD Viewer 1-50	$50.00	30.5%	$34.75	$10.50	$9.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-177	EMC EPFM SOLUTION FOR DCTM 1-50	$0.00	30.5%	$0.00	$147.00	$126.00	N/A	N/A	N/A	$147.00	D3	CONTENT MANAGEMENT
456-104-178	EMC EPFM SOLUTION FOR DCTM 51-200	$0.00	30.5%	$0.00	$117.60	$100.80	N/A	N/A	N/A	$117.60	D3	CONTENT MANAGEMENT
456-104-179	EMC EPFM SOLUTION FOR DCTM 201-500	$0.00	30.5%	$0.00	$92.61	$79.38	N/A	N/A	N/A	$92.61	D3	CONTENT MANAGEMENT
456-104-202	EMC EPFM SOLUTION FOR DCTM 501-1250	$0.00	30.5%	$0.00	$80.85	$69.30	N/A	N/A	N/A	$80.85	D3	CONTENT MANAGEMENT
456-104-203	EMC EPFM SOLUTION FOR DCTM 1251-3000	$0.00	30.5%	$0.00	$73.50	$63.00	N/A	N/A	N/A	$73.50	D3	CONTENT MANAGEMENT
456-104-204	EMC EPFM SOLUTION FOR DCTM 3001-8500	$0.00	30.5%	$0.00	$73.50	$63.00	N/A	N/A	N/A	$73.50	D3	CONTENT MANAGEMENT
456-104-205	EMC EPFM SOLUTION FOR DCTM 8501-25000	$0.00	30.5%	$0.00	$73.50	$63.00	N/A	N/A	N/A	$73.50	D3	CONTENT MANAGEMENT
456-104-206	EMC EPFM SOLUTION FOR DCTM 25001-50000	$0.00	30.5%	$0.00	$73.50	$63.00	N/A	N/A	N/A	$73.50	D3	CONTENT MANAGEMENT
456-104-207	EMC EPFM SOLUTION FOR DCTM 50001-10M	$0.00	30.5%	$0.00	$73.50	$63.00	N/A	N/A	N/A	$73.50	D3	CONTENT MANAGEMENT
456-104-208	EMC ECS SOLUTION FOR DCTM 1-50	$0.00	30.5%	$0.00	$115.50	$99.00	N/A	N/A	N/A	$115.50	D3	CONTENT MANAGEMENT
456-104-209	EMC ECS SOLUTION FOR DCTM 51-200	$0.00	30.5%	$0.00	$92.40	$79.20	N/A	N/A	N/A	$92.40	D3	CONTENT MANAGEMENT
456-104-210	EMC ECS SOLUTION FOR DCTM 201-500	$0.00	30.5%	$0.00	$72.87	$62.46	N/A	N/A	N/A	$72.87	D3	CONTENT MANAGEMENT
456-104-211	EMC ECS SOLUTION FOR DCTM 501-1250	$0.00	30.5%	$0.00	$63.63	$54.54	N/A	N/A	N/A	$63.63	D3	CONTENT MANAGEMENT
456-104-212	EMC ECS SOLUTION FOR DCTM 1251-3000	$0.00	30.5%	$0.00	$57.75	$49.50	N/A	N/A	N/A	$57.75	D3	CONTENT MANAGEMENT
456-104-213	EMC ECS SOLUTION FOR DCTM 3001-8500	$0.00	30.5%	$0.00	$57.75	$49.50	N/A	N/A	N/A	$57.75	D3	CONTENT MANAGEMENT
456-104-214	EMC ECS SOLUTION FOR DCTM 8501-25000	$0.00	30.5%	$0.00	$57.75	$49.50	N/A	N/A	N/A	$57.75	D3	CONTENT MANAGEMENT
456-104-215	EMC ECS SOLUTION FOR DCTM 25001-50000	$0.00	30.5%	$0.00	$57.75	$49.50	N/A	N/A	N/A	$57.75	D3	CONTENT MANAGEMENT
456-104-216	EMC ECS SOLUTION FOR DCTM 50001-10M	$0.00	30.5%	$0.00	$57.75	$49.50	N/A	N/A	N/A	$57.75	D3	CONTENT MANAGEMENT
456-104-217	EMC ECS SP SOLUTION FOR DCTM 1-50	$0.00	30.5%	$0.00	$126.00	$108.00	N/A	N/A	N/A	$126.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-104-218	EMC ECS SP SOLUTION FOR DCTM 51-200	$0.00	30.5%	$0.00	$100.80	$86.40	N/A	N/A	N/A	$100.80	D3	CONTENT MANAGEMENT
456-104-219	EMC ECS SP SOLUTION FOR DCTM 201-500	$0.00	30.5%	$0.00	$79.38	$68.04	N/A	N/A	N/A	$79.38	D3	CONTENT MANAGEMENT
456-104-220	EMC ECS SP SOLUTION FOR DCTM 501-1250	$0.00	30.5%	$0.00	$69.30	$59.40	N/A	N/A	N/A	$69.30	D3	CONTENT MANAGEMENT
456-104-221	EMC ECS SP SOLUTION FOR DCTM 1251-3000	$0.00	30.5%	$0.00	$63.00	$54.00	N/A	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-104-222	EMC ECS SP SOLUTION FOR DCTM 3001-8500	$0.00	30.5%	$0.00	$63.00	$54.00	N/A	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-104-223	EMC ECS SP SOLUTION FOR DCTM 8501-25000	$0.00	30.5%	$0.00	$63.00	$54.00	N/A	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-104-224	EMC ECS SP SOLUTION FOR DCTM25001-50000	$0.00	30.5%	$0.00	$63.00	$54.00	N/A	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-104-225	EMC ECS SP SOLUTION FOR DCTM 50001-10M	$0.00	30.5%	$0.00	$63.00	$54.00	N/A	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-104-226	DCTM LifeSciences Q&M Soln 1-50=UA	$0.00	30.5%	$0.00	$63.00	$54.00	N/A	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-104-227	DCTM LifeSciences Q&M Soln 51-200=UA	$0.00	30.5%	$0.00	$50.40	$43.20	N/A	N/A	N/A	$50.40	D3	CONTENT MANAGEMENT
456-104-228	DCTM LifeSciences Q&M Soln 201-500=UA	$0.00	30.5%	$0.00	$39.69	$34.02	N/A	N/A	N/A	$39.69	D3	CONTENT MANAGEMENT
456-104-229	DCTM LifeSciences Q&M Soln 501-1250=UA	$0.00	30.5%	$0.00	$34.65	$29.70	N/A	N/A	N/A	$34.65	D3	CONTENT MANAGEMENT
456-104-230	DCTM LifeSciences Q&M Soln 1251-PLUS=UA	$0.00	30.5%	$0.00	$31.50	$27.00	N/A	N/A	N/A	$31.50	D3	CONTENT MANAGEMENT
456-104-244	APPXTENDER CONNECTOR - 5 CC USERS	$2,500.00	30.5%	$1,737.50	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-104-245	APPXTENDER CONNECTOR - 25 CC USERS	$12,500.00	30.5%	$8,687.50	$2,625.00	$2,250.00	N/A	N/A	N/A	$2,625.00	D3	CONTENT MANAGEMENT
456-104-246	APPXTENDER CONNECTOR -75 CC USERS	$37,500.00	30.5%	$26,062.50	$7,875.00	$6,750.00	N/A	N/A	N/A	$7,875.00	D3	CONTENT MANAGEMENT
456-104-249	DOCUMENTUM xCP DESIGNER LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-250	DOCUMENTUM xCP DESIGNER LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-251	DOCUMENTUM xCP DESIGNER LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-252	DOCUMENTUM xCP DESIGNER LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-253	DOCUMENTUM xCP DESIGNER LP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-254	DOCUMENTUM xCP DESIGNER LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-255	DOCUMENTUM xCP LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-256	DOCUMENTUM xCP LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-257	DOCUMENTUM xCP LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-258	DOCUMENTUM xCP LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-259	DOCUMENTUM xCP LP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-260	DOCUMENTUM xCP LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-261	DOCUMENTUM xCP-AppSpecific LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-262	DOCUMENTUM xCP-AppSpecific LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-263	DOCUMENTUM xCP-AppSpecific LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-264	DOCUMENTUM xCP-AppSpecific LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-265	DOCUMENTUM xCP-AppSpecific LP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-266	DOCUMENTUM xCP-AppSpecific LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-267	DOCUMENTUM xCP-UG LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-268	DOCUMENTUM xCP-UG LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-269	DOCUMENTUM xCP-UG LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-270	DOCUMENTUM xCP-UG LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-271	DOCUMENTUM xCP-UG LP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-272	DOCUMENTUM xCP-UG LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
456-104-273	DOCUMENTUM XCP DESIGNER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-279	DCTM D2 4 USER LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-280	DCTM D2 4 USER LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-281	DCTM D2 4 USER LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-282	DCTM D2 4 USER LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-283	DCTM D2 4 USER LP-BP	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-284	DCTM D2 4 USER LP-NL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-285	DCTM D2 4 USER LP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-290	DCTM Content Services for SAP-BP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-291	DCTM CONTENT SERVICES FOR SAP-KR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-294	DCTM CONTENT SERVICES FOR SAP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-299	ARCHIVE SERVICES FOR SAP-CHINESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-323	DCTM D2 4 USER LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-330	INTERACTIVE EDITOR SERVER	$50,000.00	30.5%	$34,750.00	$10,500.00	$9,000.00	N/A	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
456-104-331	INTERACTIVE EDITOR USER	$400.00	30.5%	$278.00	$84.00	$72.00	N/A	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
456-104-332	INTERACTIVE EDITOR SERVER LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-333	INTERACTIVE EDITOR SERVER LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-334	INTERACTIVE EDITOR SERVER LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-335	INTERACTIVE EDITOR SERVER LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-336	INTERACTIVE EDITOR SERVER LP-BP	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-337	INTERACTIVE EDITOR SERVER LP-RU	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-338	INTERACTIVE EDITOR SERVER LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-359	DOCUMENTUM PLATFORM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-360	DOCUMENTUM PLATFORM UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-361	DOCUMENTUM PLATFORM APP SPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-362	DOCUMENTUM XCP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-363	DOCUMENTUM XCP UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-364	DOCUMENTUM XCP APP SPECIFIC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-490	DCTM LIFE SCIENCES Q&M SP SOLUTION=UA	$0.00	30.5%	$0.00	$73.50	$63.00	N/A	N/A	N/A	$73.50	D3	CONTENT MANAGEMENT
456-104-880	Documentum IRM Client=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-882	Documentum External User - Unlimited=UA	$9,000,000.00	30.5%	$6,255,000.00	$1,890,000.00	$1,620,000.00	$1,350,000.00	N/A	N/A	$1,890,000.00	D3	CONTENT MANAGEMENT
456-104-883	Documentum xCP User=UA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-884	xCP User Solution ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-885	xCP User Solution ASL Upgrade=UA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-886	Documentum xCP Designer=UA	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
456-104-887	Documentum Trusted Content Services=UA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-888	Documentum Platform=UA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-889	Documentum Platform Ext=UA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-890	DCTM Platform Solution ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-891	DCTM Platform EXT Solution ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-892	DCTM Platform Solution ASL Upgrade=UA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-893	DCTM Plfrm EXT Solution ASL Upgrade=UA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-894	Documentum External User - 25000up=UA	$30.00	30.5%	$20.85	$6.30	$5.40	$4.50	N/A	N/A	$6.30	D3	CONTENT MANAGEMENT
456-104-895	Documentum xDB=UA	$81,750.00	30.5%	$56,816.25	$17,167.50	$14,715.00	$12,262.50	N/A	N/A	$17,167.50	D3	CONTENT MANAGEMENT
456-104-896	Content Trans Services Audio Video=ZA	$27,250.00	30.5%	$18,938.75	$5,722.50	$4,905.00	$4,087.50	N/A	N/A	$5,722.50	D3	CONTENT MANAGEMENT
456-104-897	Content Trans Services Documents=ZA	$27,250.00	30.5%	$18,938.75	$5,722.50	$4,905.00	$4,087.50	N/A	N/A	$5,722.50	D3	CONTENT MANAGEMENT
456-104-898	Content Transformation Services Media=ZA	$27,250.00	30.5%	$18,938.75	$5,722.50	$4,905.00	$4,087.50	N/A	N/A	$5,722.50	D3	CONTENT MANAGEMENT
456-104-902	Captiva 7 Adv. Zonal & Full Page OCR=UE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-104-978	DCTM Connect for MSharePoint 1-50=UA	$251.00	30.5%	$174.45	$52.71	$45.18	$37.65	N/A	N/A	$52.71	D3	CONTENT MANAGEMENT
456-104-979	DCTM Connect for MSharePoint 51-200=UA	$201.00	30.5%	$139.70	$42.21	$36.18	$30.15	N/A	N/A	$42.21	D3	CONTENT MANAGEMENT
456-104-980	DCTM Connect for MSharePoint 201-500=UA	$158.00	30.5%	$109.81	$33.18	$28.44	$23.70	N/A	N/A	$33.18	D3	CONTENT MANAGEMENT
456-104-981	DCTM Connect for MSharePoint 501-1250=UA	$138.00	30.5%	$95.91	$28.98	$24.84	$20.70	N/A	N/A	$28.98	D3	CONTENT MANAGEMENT
456-104-982	DCTM Connect for MSharePoint 1251-PLS=UA	$125.00	30.5%	$86.88	$26.25	$22.50	$18.75	N/A	N/A	$26.25	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-105-030	APPXTENDER WORKFLOW MGR SERVER=IA	$2,500.00	30.5%	$1,737.50	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-105-031	APPXTENDER WORKFLOW MGR FORMS SERVER=IA	$2,500.00	30.5%	$1,737.50	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
456-105-032	APPXTENDER WORKFLOW MGR 5 CC USR PK=UB	$5,500.00	30.5%	$3,822.50	$1,155.00	$990.00	N/A	N/A	N/A	$1,155.00	D3	CONTENT MANAGEMENT
456-105-035	EMC ECS SP SOLUTION FOR DCTM=UA	$0.00	30.5%	$0.00	$126.00	$108.00	N/A	N/A	N/A	$126.00	D3	CONTENT MANAGEMENT
456-105-036	DOCUMENTUM LIFESCIENCES Q&M SOLUTION=UA	$0.00	30.5%	$0.00	$63.00	$54.00	N/A	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-105-037	DCTM LIFESCIENCES eTMF SOLUTION=UA	$0.00	30.5%	$0.00	$63.00	$54.00	N/A	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
456-105-162	EMC Documentum Capital Projects=UA	$0.00	30.5%	$0.00	$147.00	$126.00	$105.00	N/A	N/A	$147.00	D3	CONTENT MANAGEMENT
456-105-180	DCTM CONNECT FOR MSHAREPOINT FROM MYD=UA	$40.00	30.5%	$27.80	$8.40	$7.20	$6.00	N/A	N/A	$8.40	D3	CONTENT MANAGEMENT
456-106-022	AppXtender xPlore Full Txt 5CC Usr Pk=UB	$1,500.00	30.5%	$1,042.50	$315.00	$270.00	N/A	N/A	N/A	$315.00	D3	CONTENT MANAGEMENT
456-106-023	AppXtender xPlore Full Text Server=IA	$4,000.00	30.5%	$2,780.00	$840.00	$720.00	N/A	N/A	N/A	$840.00	D3	CONTENT MANAGEMENT
456-106-024	AppXtender 7 Update Enabler=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-034	EMC DCTM D2 Q&M Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-035	EMC DCTM D2 +Pack Q&M Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-039	EMC DCTM D2 eTMF Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-040	EMC DCTM D2 +Pack eTMF Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-044	EMC DCTM D2 R&D Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-045	EMC DCTM D2 +Pack R&D Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-049	EMC DCTM D2 Asset Ops ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-050	EMC DCTM D2 PlusPack Asset Ops ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-054	EMC DCTM D2 Q&M Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-055	EMC DCTM D2 +Pack QM Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-059	EMC DCTM D2 eTMF Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-060	EMC DCTM D2 +Pack eTMF Contrbutr ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-064	EMC DCTM D2 R&D Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-065	EMC DCTM D2 +Pack R&D Contrbutr ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-069	EMC DCTM D2 Q&M Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-070	EMC DCTM D2 +Pack Q&M Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-074	EMC DCTM D2 eTMF Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-075	EMC DCTM D2 PlusPack eTMF Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-079	EMC DCTM D2 R&D Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-080	EMC DCTM D2 PlusPack R&D Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-083	EMC Documentum xCP Unlimited=UA	$1,260.00	30.5%	$875.70	$264.60	$226.80	N/A	N/A	N/A	$264.60	D3	CONTENT MANAGEMENT
456-106-084	EMC Documentum xCP Single App Lic=UA	$500.00	30.5%	$347.50	$105.00	$90.00	N/A	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-106-085	EMC DCTM D2 + D2 PlusPack=UA	$500.00	30.5%	$347.50	$105.00	$90.00	N/A	N/A	N/A	$105.00	D3	CONTENT MANAGEMENT
456-106-086	EMC Documentum D2=UA	$450.00	30.5%	$312.75	$94.50	$81.00	N/A	N/A	N/A	$94.50	D3	CONTENT MANAGEMENT
456-106-087	EMC Documentum D2 PlusPack=UA	$150.00	30.5%	$104.25	$31.50	$27.00	N/A	N/A	N/A	$31.50	D3	CONTENT MANAGEMENT
456-106-104	EMC Documentum Platform IA=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-105	EMC Documentum Platform Extensions IA=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-106	EMC Documentum xDB IA=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-119	EMC InfoArchive Software=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-409	EMC DCTM Capital Projects ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-410	EMC DCTM Webtop Capital Projects ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-411	EMC DCTM ADTS Cap Projects ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-538	Captiva Mobile Toolkit=IA	$50,000.00	30.5%	$34,750.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
456-106-539	Captiva Mobile SDK=MA	$6,000.00	30.5%	$4,170.00	$1,260.00	$1,080.00	$900.00	N/A	N/A	$1,260.00	D3	CONTENT MANAGEMENT
456-106-540	Captiva Mobile Runtime Tier 1=MA	$4,500.00	30.5%	$3,127.50	$945.00	$810.00	$675.00	N/A	N/A	$945.00	D3	CONTENT MANAGEMENT
456-106-541	Captiva Mobile Runtime Tier 2=MA	$3,600.00	30.5%	$2,502.00	$756.00	$648.00	$540.00	N/A	N/A	$756.00	D3	CONTENT MANAGEMENT
456-106-542	Captiva Mobile Runtime Tier 3=MA	$2,800.00	30.5%	$1,946.00	$588.00	$504.00	$420.00	N/A	N/A	$588.00	D3	CONTENT MANAGEMENT
456-106-543	Captiva Mobile Runtime Tier 4=MA	$2,400.00	30.5%	$1,668.00	$504.00	$432.00	$360.00	N/A	N/A	$504.00	D3	CONTENT MANAGEMENT
456-106-665	EMC DCTM LS SSV Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-666	EMC DCTM D2 SSV Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-667	EMC DCTM D2 +Pack SSV Contrib ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-668	EMC DCTM ADTS LS SSV Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-669	EMC DCTM Process Eng LS SSV Contr ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-670	EMC DCTM LS SSV Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-671	EMC DCTM D2 LS SSV Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-672	EMC DCTM D2 +Pack LS SSV Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-673	EMC DCTM ADTS LS SSV Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
456-106-674	EMC Process Engine LS SSV Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
457-000-303	INA REPLISTOR FOR XTENDER SOLUTIONS	$0.00	30.5%	$0.00	$1,380.00	$1,260.00	$1,080.00	N/A	N/A	$1,932.00	D3	CONTENT MANAGEMENT
457-000-306	APPLICATIONXTENDER SVR STANDALONE CONN	$0.00	30.5%	$0.00	$629.79	$539.82	N/A	N/A	N/A	$629.79	D3	CONTENT MANAGEMENT
457-000-307	APPLICATIONXTENDER SERVER CC (2-5) ST	$0.00	30.5%	$0.00	$556.50	$477.00	N/A	N/A	N/A	$556.50	D3	CONTENT MANAGEMENT
457-000-308	APPLICATIONXTENDER SERVER CC (6-9) ST	$0.00	30.5%	$0.00	$546.00	$468.00	N/A	N/A	N/A	$546.00	D3	CONTENT MANAGEMENT
457-000-309	APPLICATIONXTENDER SERVER CC (10-24) ST	$0.00	30.5%	$0.00	$462.00	$396.00	N/A	N/A	N/A	$462.00	D3	CONTENT MANAGEMENT
457-000-310	APPLICATIONXTENDER SERVER CC (25-49) ST	$0.00	30.5%	$0.00	$319.20	$273.60	N/A	N/A	N/A	$319.20	D3	CONTENT MANAGEMENT
457-000-311	APPLICATIONXTENDER SERVER CC (50-74) ST	$0.00	30.5%	$0.00	$252.00	$216.00	N/A	N/A	N/A	$252.00	D3	CONTENT MANAGEMENT
457-000-312	APPLICATIONXTENDER SERVER CC (75-99) ST	$0.00	30.5%	$0.00	$210.00	$180.00	N/A	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
457-000-313	APPLICATIONXTENDER SVR CC (100-149) ST	$0.00	30.5%	$0.00	$199.50	$171.00	N/A	N/A	N/A	$199.50	D3	CONTENT MANAGEMENT
457-000-314	APPLICATIONXTENDER SVR CC (150-199) ST	$0.00	30.5%	$0.00	$189.00	$162.00	N/A	N/A	N/A	$189.00	D3	CONTENT MANAGEMENT
457-000-315	APPLICATIONXTENDER SVR CC (200-249) ST	$0.00	30.5%	$0.00	$178.50	$153.00	N/A	N/A	N/A	$178.50	D3	CONTENT MANAGEMENT
457-000-316	APPLICATIONXTENDER SVR CC (250-499) ST	$0.00	30.5%	$0.00	$168.00	$144.00	N/A	N/A	N/A	$168.00	D3	CONTENT MANAGEMENT
457-000-322	APPLICATIONXTENDER SERVER CC (5000+) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
457-000-333	DISKXTENDER FOR WINDOWS FILE SYS MGR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
457-000-336	WORKFLOWXTENDER AP STARTER PK 5 USER ST	$0.00	30.5%	$0.00	$6,352.29	$5,444.82	N/A	N/A	N/A	$6,352.29	D3	CONTENT MANAGEMENT
457-000-337	WORKFLOWXTENDER AP STARTER PK 10 USER ST	$0.00	30.5%	$0.00	$9,029.79	$7,739.82	N/A	N/A	N/A	$9,029.79	D3	CONTENT MANAGEMENT
457-000-339	WORKFLOWXTENDER	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
457-000-341	APPXTENDER RPTS MGMT SOFTWARE (2-5) ST	$0.00	30.5%	$0.00	$735.00	$630.00	N/A	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
457-000-342	APPXTENDER REPORTS MGMT SOFTWARE ST	$0.00	30.5%	$0.00	$944.79	$809.82	N/A	N/A	N/A	$944.79	D3	CONTENT MANAGEMENT
457-000-344	APPXTENDER RPTS MGMT SOFTWARE (6-9) ST	$0.00	30.5%	$0.00	$735.00	$630.00	N/A	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
457-000-345	APPXTENDER RPTS MGMT SOFTWARE(10-24) ST	$0.00	30.5%	$0.00	$619.50	$531.00	N/A	N/A	N/A	$619.50	D3	CONTENT MANAGEMENT
457-000-346	APPXTENDER RPTS MGMT SOFTWARE (25-49) ST	$0.00	30.5%	$0.00	$424.20	$363.60	N/A	N/A	N/A	$424.20	D3	CONTENT MANAGEMENT
457-000-347	APPXTENDER RPTS MGMT SOFTWARE (50-74) ST	$0.00	30.5%	$0.00	$329.70	$282.60	N/A	N/A	N/A	$329.70	D3	CONTENT MANAGEMENT
457-000-348	APPXTENDER RPTS MGMT SOFTWARE (75-99) ST	$0.00	30.5%	$0.00	$275.73	$236.34	N/A	N/A	N/A	$275.73	D3	CONTENT MANAGEMENT
457-000-349	APPX RPTS MGMT SOFTWARE (100-149) ST	$0.00	30.5%	$0.00	$263.55	$225.90	N/A	N/A	N/A	$263.55	D3	CONTENT MANAGEMENT
457-000-350	APPX RPTS MGMT SOFTWARE (150-199) ST	$0.00	30.5%	$0.00	$248.43	$212.94	N/A	N/A	N/A	$248.43	D3	CONTENT MANAGEMENT
457-000-351	APPX RPTS MGMT SOFTWARE (200-249) ST	$0.00	30.5%	$0.00	$234.57	$201.06	N/A	N/A	N/A	$234.57	D3	CONTENT MANAGEMENT
457-000-352	APPLICATIONXTENDER REPORTS MGMT SOFTWARE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
457-000-353	APPX WB ACS .NET PUBLIC ACCESS LICENSE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
457-000-357	ARCHIVEXTENDER FOR WINDOWS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
457-000-358	APPX/RPTS MGT SOFTWARE (250-499) ST	$0.00	30.5%	$0.00	$220.50	$189.00	N/A	N/A	N/A	$220.50	D3	CONTENT MANAGEMENT
457-000-359	APPX/RPTS MGT SOFTWARE (500-999) ST	$0.00	30.5%	$0.00	$192.99	$165.42	N/A	N/A	N/A	$192.99	D3	CONTENT MANAGEMENT
457-000-360	APPX/RPTS MGT SOFTWARE (1,000-1,999) ST	$0.00	30.5%	$0.00	$165.27	$141.66	N/A	N/A	N/A	$165.27	D3	CONTENT MANAGEMENT
457-000-361	APPX/RPTS MGT SOFTWARE (2,000-2,999) ST	$0.00	30.5%	$0.00	$143.22	$122.76	N/A	N/A	N/A	$143.22	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-000-362	APPX/RPTS MGT SOFTWARE (3,000-3,999) ST	$0.00	30.5%	$0.00	$133.14	$114.12	N/A	N/A	N/A	$133.14	D3	CONTENT MANAGEMENT
457-000-363	APPX/RPTS MGT SOFTWARE (4,000-4,999) ST	$0.00	30.5%	$0.00	$126.84	$108.72	N/A	N/A	N/A	$126.84	D3	CONTENT MANAGEMENT
457-000-364	APPXTENDER/RPTS MGT SOFTWARE (5000+) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
457-000-501	APPXTENDER SERVER CC (500-4999) ST	$0.00	30.5%	$0.00	$147.00	$126.00	N/A	N/A	N/A	$147.00	D3	CONTENT MANAGEMENT
457-100-039	EMC APPXTNDR 3 USER BUNDLE W/QSP	$5,995.00	30.5%	$4,166.53	$1,258.95	$1,079.10	N/A	N/A	N/A	$1,258.95	D3	CONTENT MANAGEMENT
457-100-072	WORKFLOWXTENDER AP STARTER PK 5 USER	$0.00	30.5%	$0.00	$6,352.50	$5,445.00	N/A	N/A	N/A	$6,352.50	D3	CONTENT MANAGEMENT
457-100-073	APPXTNDR WORKFLOW ACCOUNTS PAYABLE	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	CONTENT MANAGEMENT
457-100-074	WORKFLOWXTENDER AP STARTER PK 10 USER	$0.00	30.5%	$0.00	$9,030.00	$7,740.00	N/A	N/A	N/A	$9,030.00	D3	CONTENT MANAGEMENT
457-100-087	APPXTNDR 10 USER, PROINDEX, AND QSP	$23,895.00	30.5%	$16,607.03	$5,017.95	$4,301.10	N/A	N/A	N/A	$5,017.95	D3	CONTENT MANAGEMENT
457-100-088	APPXTNDR 10 USER, VERITY AND QSP	$24,995.00	30.5%	$17,371.53	$5,248.95	$4,499.10	N/A	N/A	N/A	$5,248.95	D3	CONTENT MANAGEMENT
457-100-194	CAPTIVA DIGITAL OFFICE BUNDLE	$0.00	30.5%	$0.00	$4,271.19	$3,661.02	$3,050.85	N/A	N/A	$4,271.19	D3	CONTENT MANAGEMENT
457-100-195	CAPTIVA INTELLIGENT CAPTURE BUNDLE	$0.00	30.5%	$0.00	$8,898.33	$7,627.14	$6,355.95	N/A	N/A	$8,898.33	D3	CONTENT MANAGEMENT
457-100-196	CAPTIVA DISPATCHER ADD-ON BUNDLE	$0.00	30.5%	$0.00	$6,104.28	$5,232.24	$4,360.20	N/A	N/A	$6,104.28	D3	CONTENT MANAGEMENT
457-100-226	CAPTIVA DIGITAL OFFICE-SHAREPOINT BUNDLE	$0.00	30.5%	$0.00	$4,283.79	$3,671.82	$3,059.85	N/A	N/A	$4,283.79	D3	CONTENT MANAGEMENT
457-100-245	APPXTENDER SERVER - 5 CC USER PACK	$7,500.00	30.5%	$5,212.50	$1,575.00	$1,350.00	N/A	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
457-100-246	APPXTENDER SERVER - 25 CC USER PACK	$37,500.00	30.5%	$26,062.50	$7,875.00	$6,750.00	N/A	N/A	N/A	$7,875.00	D3	CONTENT MANAGEMENT
457-100-247	APPXTENDER SERVER - 75 CC USER PACK	$112,500.00	30.5%	$78,187.50	$23,625.00	$20,250.00	N/A	N/A	N/A	$23,625.00	D3	CONTENT MANAGEMENT
457-100-248	APPXTENDER CAPTURE PACKAGE	$700.00	30.5%	$486.50	$147.00	$126.00	N/A	N/A	N/A	$147.00	D3	CONTENT MANAGEMENT
457-100-251	REPORTS MANAGEMENT PACKAGE	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
457-100-253	RETENTION MANAGEMENT 1 - 50	$200.00	30.5%	$139.00	$42.00	$36.00	$30.00	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
457-100-254	RETENTION MANAGEMENT 51 - 200	$160.00	30.5%	$111.20	$33.60	$28.80	$24.00	N/A	N/A	$33.60	D3	CONTENT MANAGEMENT
457-100-255	RETENTION MANAGEMENT 201 - 500	$125.00	30.5%	$86.88	$26.25	$22.50	$18.75	N/A	N/A	$26.25	D3	CONTENT MANAGEMENT
457-100-256	RETENTION MANAGEMENT 501 - 1250	$110.00	30.5%	$76.45	$23.10	$19.80	$16.50	N/A	N/A	$23.10	D3	CONTENT MANAGEMENT
457-100-257	RETENTION MANAGEMENT 1251-3000	$0.00	30.5%	$0.00	$57.75	$49.50	$41.25	N/A	N/A	$57.75	D3	CONTENT MANAGEMENT
457-100-258	RETENTION MANAGEMENT 3001 - 8500	$0.00	30.5%	$0.00	$57.75	$49.50	$41.25	N/A	N/A	$57.75	D3	CONTENT MANAGEMENT
457-100-259	RETENTION MANAGEMENT 8501 - 25000	$0.00	30.5%	$0.00	$57.75	$49.50	$41.25	N/A	N/A	$57.75	D3	CONTENT MANAGEMENT
457-100-260	RETENTION MANAGEMENT 25001 - 50000	$0.00	30.5%	$0.00	$57.75	$49.50	$41.25	N/A	N/A	$57.75	D3	CONTENT MANAGEMENT
457-100-261	RETENTION MANAGEMENT 50001 - 1000000	$0.00	30.5%	$0.00	$57.75	$49.50	$41.25	N/A	N/A	$57.75	D3	CONTENT MANAGEMENT
457-100-262	CERTIFIED RECORDS MANAGER 1 - 50	$450.00	30.5%	$312.75	$94.50	$81.00	$67.50	N/A	N/A	$94.50	D3	CONTENT MANAGEMENT
457-100-263	CERTIFIED RECORDS MANAGER 51 - 200	$360.00	30.5%	$250.20	$75.60	$64.80	$54.00	N/A	N/A	$75.60	D3	CONTENT MANAGEMENT
457-100-264	CERTIFIED RECORDS MANAGER 201 - 500	$284.00	30.5%	$197.38	$59.64	$51.12	$42.60	N/A	N/A	$59.64	D3	CONTENT MANAGEMENT
457-100-265	CERTIFIED RECORDS MANAGER 501 - 1250	$248.00	30.5%	$172.36	$52.08	$44.64	$37.20	N/A	N/A	$52.08	D3	CONTENT MANAGEMENT
457-100-266	CERTIFIED RECORDS MANAGER 1251-3000	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
457-100-267	CERTIFIED RECORDS MANAGER 3001 - 8500	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
457-100-268	CERTIFIED RECORDS MANAGER 8501 - 25000	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
457-100-269	CERTIFIED RECORDS MANAGER 25001 - 50000	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
457-100-270	CERTIFIED RECORDS MGR 50001 - 1000000	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
457-100-271	PHYSICAL RECORDS MODULE 1 - 50	$109.00	30.5%	$75.76	$22.89	$19.62	$16.35	N/A	N/A	$22.89	D3	CONTENT MANAGEMENT
457-100-272	PHYSICAL RECORDS MODULE 51 - 200	$87.00	30.5%	$60.47	$18.27	$15.66	$13.05	N/A	N/A	$18.27	D3	CONTENT MANAGEMENT
457-100-273	PHYSICAL RECORDS MODULE 201 - 500	$69.00	30.5%	$47.96	$14.49	$12.42	$10.35	N/A	N/A	$14.49	D3	CONTENT MANAGEMENT
457-100-274	PHYSICAL RECORDS MODULE 501 - 1250	$60.00	30.5%	$41.70	$12.60	$10.80	$9.00	N/A	N/A	$12.60	D3	CONTENT MANAGEMENT
457-100-275	PHYSICAL RECORDS MODULE 1251-3000	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
457-100-276	PHYSICAL RECORDS MODULE 3001 - 8500	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
457-100-277	PHYSICAL RECORDS MODULE 8501 - 25000	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
457-100-278	PHYSICAL RECORDS MODULE 25001 - 50000	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
457-100-279	PHYSICAL RECORDS MODULE 50001 - 1000000	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
457-100-280	FEDERATED RECORDS SERVICES - REPOSITORY	$10,900.00	30.5%	$7,575.50	$2,289.00	$1,962.00	$1,635.00	N/A	N/A	$2,289.00	D3	CONTENT MANAGEMENT
457-100-285	DOCUMENTUM XCP USER BUNDLE-1251-3000	$0.00	30.5%	$0.00	$110.25	$94.50	$78.75	N/A	N/A	$110.25	D3	CONTENT MANAGEMENT
457-100-286	DOCUMENTUM XCP USER BUNDLE - 3001-8500	$0.00	30.5%	$0.00	$110.25	$94.50	$78.75	N/A	N/A	$110.25	D3	CONTENT MANAGEMENT
457-100-287	DOCUMENTUM XCP USER BUNDLE - 8501-25000	$0.00	30.5%	$0.00	$110.25	$94.50	$78.75	N/A	N/A	$110.25	D3	CONTENT MANAGEMENT
457-100-288	DOCUMENTUM XCP USER BUNDLE - 25001-50000	$0.00	30.5%	$0.00	$110.25	$94.50	$78.75	N/A	N/A	$110.25	D3	CONTENT MANAGEMENT
457-100-289	DCTM XCP USER BUNDLE - 50001-1000000	$0.00	30.5%	$0.00	$110.25	$94.50	$78.75	N/A	N/A	$110.25	D3	CONTENT MANAGEMENT
457-100-290	DOCUMENTUM XCP DESIGNER BUNDLE	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
457-100-300	XPRESSION ENTERPRISE SERVER FOR 4 CORES	$180,000.00	30.5%	$125,100.00	$37,800.00	$32,400.00	$27,000.00	N/A	N/A	$37,800.00	D3	CONTENT MANAGEMENT
457-100-301	XPRESSION ENTERPRISE SERVER DEV-TEST	$72,000.00	30.5%	$50,040.00	$15,120.00	$12,960.00	$10,800.00	N/A	N/A	$15,120.00	D3	CONTENT MANAGEMENT
457-100-302	XPRESSION ENTERPRISE SERVER RECOVERY	$36,000.00	30.5%	$25,020.00	$7,560.00	$6,480.00	$5,400.00	N/A	N/A	$7,560.00	D3	CONTENT MANAGEMENT
457-100-303	COMPUSET SERVER WINDOWS-UNIX	$0.00	30.5%	$0.00	$9,450.00	$8,100.00	$6,750.00	N/A	N/A	$9,450.00	D3	CONTENT MANAGEMENT
457-100-304	COMPUSET SERVER WINDOWS-UNIX DEV-TEST	$0.00	30.5%	$0.00	$3,780.00	$3,240.00	$2,700.00	N/A	N/A	$3,780.00	D3	CONTENT MANAGEMENT
457-100-305	COMPUSET SERVER WINDOWS-UNIX RECOVERY	$0.00	30.5%	$0.00	$1,890.00	$1,620.00	$1,350.00	N/A	N/A	$1,890.00	D3	CONTENT MANAGEMENT
457-100-306	COMPUSET SERVER MAINFRAME FIRST 500 MIPS	$0.00	30.5%	$0.00	$18,900.00	$16,200.00	$13,500.00	N/A	N/A	$18,900.00	D3	CONTENT MANAGEMENT
457-100-307	COMPUSET MAINFRAME FIRST 500MIPS DEVTEST	$0.00	30.5%	$0.00	$7,560.00	$6,480.00	$5,400.00	N/A	N/A	$7,560.00	D3	CONTENT MANAGEMENT
457-100-308	COMPUSET MAINFRAME FIRST 500MIPS RECOVRY	$0.00	30.5%	$0.00	$3,780.00	$3,240.00	$2,700.00	N/A	N/A	$3,780.00	D3	CONTENT MANAGEMENT
457-100-309	DLS SERVER WINDOWS	$0.00	30.5%	$0.00	$14,700.00	$12,600.00	$10,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
457-100-310	DLS SERVER WINDOWS DEV-TEST	$0.00	30.5%	$0.00	$5,880.00	$5,040.00	$4,200.00	N/A	N/A	$5,880.00	D3	CONTENT MANAGEMENT
457-100-311	DLS SERVER WINDOWS RECOVERY	$0.00	30.5%	$0.00	$2,940.00	$2,520.00	$2,100.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
457-100-312	DLS SERVER MAINFRAME FIRST 500 MIPS	$0.00	30.5%	$0.00	$29,400.00	$25,200.00	$21,000.00	N/A	N/A	$29,400.00	D3	CONTENT MANAGEMENT
457-100-313	DLS MAINFRAME FIRST 500 MIPS DEV-TEST	$0.00	30.5%	$0.00	$11,760.00	$10,080.00	$8,400.00	N/A	N/A	$11,760.00	D3	CONTENT MANAGEMENT
457-100-314	DLS MAINFRAME FIRST 500 MIPS RECOVERY	$0.00	30.5%	$0.00	$5,880.00	$5,040.00	$4,200.00	N/A	N/A	$5,880.00	D3	CONTENT MANAGEMENT
457-100-315	DLS EXPRESS	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
457-100-316	DLS EXPRESS 5000	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
457-100-317	VC Pro	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
457-100-318	VC Pro 5000	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
457-100-319	VC Pro LX	$0.00	30.5%	$0.00	$7,350.00	$6,300.00	$5,250.00	N/A	N/A	$10,290.00	D3	CONTENT MANAGEMENT
457-100-320	xDoc Starter Pack	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
457-100-321	xDoc Dev-Test Configuration	$0.00	30.5%	$0.00	$840.00	$720.00	$600.00	N/A	N/A	$1,176.00	D3	CONTENT MANAGEMENT
457-100-322	xDoc Departmental system	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
457-100-323	xDoc Turbo Departmental system	$0.00	30.5%	$0.00	$8,400.00	$7,200.00	$6,000.00	N/A	N/A	$11,760.00	D3	CONTENT MANAGEMENT
457-100-324	xDoc Enterprise Lite	$0.00	30.5%	$0.00	$21,000.00	$18,000.00	$15,000.00	N/A	N/A	$29,400.00	D3	CONTENT MANAGEMENT
457-100-325	XTEST SERVER	$30,000.00	30.5%	$20,850.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
457-100-326	XTEST WORKSTATION	$20,000.00	30.5%	$13,900.00	$4,200.00	$3,600.00	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
457-100-327	ILF XPRESSION ENTERPRISE SERVER 4 CORES	$0.00	30.5%	$0.00	$18,900.00	$16,200.00	$13,500.00	N/A	N/A	$18,900.00	D3	CONTENT MANAGEMENT
457-100-328	ILF XPRESSION ENTERPRISE SERVER DEV-TEST	$0.00	30.5%	$0.00	$7,560.00	$6,480.00	$5,400.00	N/A	N/A	$7,560.00	D3	CONTENT MANAGEMENT
457-100-329	ILF XPRESSION ENTERPRISE SERVER RECOVERY	$0.00	30.5%	$0.00	$3,780.00	$3,240.00	$2,700.00	N/A	N/A	$3,780.00	D3	CONTENT MANAGEMENT
457-100-330	ILF COMPUSET SERVER WINDOWS-UNIX	$0.00	30.5%	$0.00	$4,725.00	$4,050.00	$3,375.00	N/A	N/A	$4,725.00	D3	CONTENT MANAGEMENT
457-100-331	ILF COMPUSET SERVER WINDOWS-UNIX DEVTEST	$0.00	30.5%	$0.00	$1,890.00	$1,620.00	$1,350.00	N/A	N/A	$1,890.00	D3	CONTENT MANAGEMENT
457-100-332	ILF COMPUSET SERVER WINDOWS-UNIX RECOVRY	$0.00	30.5%	$0.00	$945.00	$810.00	$675.00	N/A	N/A	$945.00	D3	CONTENT MANAGEMENT
457-100-333	ILF COMPUSET SERVER MAINFRAME 500MIPS	$0.00	30.5%	$0.00	$9,450.00	$8,100.00	$6,750.00	N/A	N/A	$9,450.00	D3	CONTENT MANAGEMENT
457-100-334	ILF COMPUSET SERVER MF 500MIPS DEV-TEST	$0.00	30.5%	$0.00	$3,780.00	$3,240.00	$2,700.00	N/A	N/A	$3,780.00	D3	CONTENT MANAGEMENT
457-100-335	ILF COMPUSET SERVER MF 500MIPS RECOVERY	$0.00	30.5%	$0.00	$1,890.00	$1,620.00	$1,350.00	N/A	N/A	$1,890.00	D3	CONTENT MANAGEMENT
457-100-336	INIT LIC FEE DLS SERVER WINDOWS	$0.00	30.5%	$0.00	$7,350.00	$6,300.00	$5,250.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
457-100-337	INIT LIC FEE DLS SERVER WINDOWS DEV-TEST	$0.00	30.5%	$0.00	$2,940.00	$2,520.00	$2,100.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
457-100-338	INIT LIC FEE DLS SERVER WINDOWS RECOVERY	$0.00	30.5%	$0.00	$1,470.00	$1,260.00	$1,050.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
457-100-339	ILF DLS SERVER MAINFRAME 500MIPS	$0.00	30.5%	$0.00	$14,700.00	$12,600.00	$10,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-100-340	ILF DLS SERVER MAINFRAME 500MIPS DEVTEST	$0.00	30.5%	$0.00	$5,880.00	$5,040.00	$4,200.00	N/A	N/A	$5,880.00	D3	CONTENT MANAGEMENT
457-100-341	ILF DLS SERVER MAINFRAME 500MIPS RECOVRY	$0.00	30.5%	$0.00	$2,940.00	$2,520.00	$2,100.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
457-100-342	INIT LIC FEE DLS EXPRESS	$0.00	30.5%	$0.00	$2,625.00	$2,250.00	$1,875.00	N/A	N/A	$2,625.00	D3	CONTENT MANAGEMENT
457-100-343	INIT LIC FEE DLS EXPRESS 5000	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
457-100-344	INIT LIC FEE VC PRO	$0.00	30.5%	$0.00	$2,625.00	$2,250.00	$1,875.00	N/A	N/A	$3,675.00	D3	CONTENT MANAGEMENT
457-100-345	INIT LIC FEE VC PRO 5000	$0.00	30.5%	$0.00	$2,625.00	$2,250.00	$1,875.00	N/A	N/A	$3,675.00	D3	CONTENT MANAGEMENT
457-100-346	INIT LIC FEE VC PRO LX	$0.00	30.5%	$0.00	$3,675.00	$3,150.00	$2,625.00	N/A	N/A	$5,145.00	D3	CONTENT MANAGEMENT
457-100-350	DOCUMENTUM XCP ANALYZER SUITE	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
457-100-351	DOCUMENTUM PLATFORM BUNDLE - 1-50	$0.00	30.5%	$0.00	$114.45	$98.10	$81.75	N/A	N/A	$114.45	D3	CONTENT MANAGEMENT
457-100-352	DOCUMENTUM PLATFORM BUNDLE - 51-200	$0.00	30.5%	$0.00	$91.56	$78.48	$65.40	N/A	N/A	$91.56	D3	CONTENT MANAGEMENT
457-100-353	DOCUMENTUM PLATFORM BUNDLE - 201-500	$0.00	30.5%	$0.00	$72.03	$61.74	$51.45	N/A	N/A	$72.03	D3	CONTENT MANAGEMENT
457-100-354	DOCUMENTUM PLATFORM BUNDLE - 501-1250	$0.00	30.5%	$0.00	$63.00	$54.00	$45.00	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
457-100-355	DOCUMENTUM PLATFORM BUNDLE-1251-3000	$0.00	30.5%	$0.00	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
457-100-356	DOCUMENTUM PLATFORM BUNDLE - 3001-8500	$0.00	30.5%	$0.00	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
457-100-357	DOCUMENTUM PLATFORM BUNDLE - 8501-25000	$0.00	30.5%	$0.00	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
457-100-358	DOCUMENTUM PLATFORM BUNDLE - 25001-50000	$0.00	30.5%	$0.00	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
457-100-359	DCTM PLATFORM BUNDLE - 50001-1000000	$0.00	30.5%	$0.00	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
457-100-360	DOCUMENTUM PLATFORM EXT BUNDLE - 1-50	$0.00	30.5%	$0.00	$34.44	$29.52	$24.60	N/A	N/A	$34.44	D3	CONTENT MANAGEMENT
457-100-361	DOCUMENTUM PLATFORM EXT BUNDLE - 51-200	$0.00	30.5%	$0.00	$27.51	$23.58	$19.65	N/A	N/A	$27.51	D3	CONTENT MANAGEMENT
457-100-362	DOCUMENTUM PLATFORM EXT BUNDLE - 201-500	$0.00	30.5%	$0.00	$21.84	$18.72	$15.60	N/A	N/A	$21.84	D3	CONTENT MANAGEMENT
457-100-363	DCTM PLATFORM EXT BUNDLE - 501-1250	$0.00	30.5%	$0.00	$18.90	$16.20	$13.50	N/A	N/A	$18.90	D3	CONTENT MANAGEMENT
457-100-364	DOCUMENTUM PLTFRM EXT BUNDLE-1251-3000	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
457-100-365	DCTM PLATFORM EXT BUNDLE - 3001-8500	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
457-100-366	DCTM PLATFORM EXT BUNDLE - 8501-25000	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
457-100-367	DCTM PLATFORM EXT BUNDLE - 25001-50000	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
457-100-368	DCTM PLATFORM EXT BUNDLE - 50001-1000000	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
457-100-369	DOCUMENTUM XDB BUNDLING DDS	$0.00	30.5%	$0.00	$15,750.00	$13,500.00	$11,250.00	N/A	N/A	$15,750.00	D3	CONTENT MANAGEMENT
457-100-370	DOCUMENTUM IRM SERVER BUNDLE	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
457-100-371	DOCUMENTUM IRM CLIENT BUNDLE - 1-50	$0.00	30.5%	$0.00	$23.52	$20.16	N/A	N/A	N/A	$23.52	D3	CONTENT MANAGEMENT
457-100-372	DOCUMENTUM IRM CLIENT BUNDLE - 51-200	$0.00	30.5%	$0.00	$18.90	$16.20	N/A	N/A	N/A	$18.90	D3	CONTENT MANAGEMENT
457-100-373	DOCUMENTUM IRM CLIENT BUNDLE - 201-500	$0.00	30.5%	$0.00	$14.91	$12.78	N/A	N/A	N/A	$14.91	D3	CONTENT MANAGEMENT
457-100-374	DOCUMENTUM IRM CLIENT BUNDLE - 501-1250	$0.00	30.5%	$0.00	$13.02	$11.16	N/A	N/A	N/A	$13.02	D3	CONTENT MANAGEMENT
457-100-375	DOCUMENTUM IRM CLIENT BUNDLE-1251-3000	$0.00	30.5%	$0.00	$11.76	$10.08	N/A	N/A	N/A	$11.76	D3	CONTENT MANAGEMENT
457-100-376	DOCUMENTUM IRM CLIENT BUNDLE - 3001-8500	$0.00	30.5%	$0.00	$11.76	$10.08	N/A	N/A	N/A	$11.76	D3	CONTENT MANAGEMENT
457-100-377	DCTM IRM CLIENT BUNDLE - 8501-25000	$0.00	30.5%	$0.00	$11.76	$10.08	N/A	N/A	N/A	$11.76	D3	CONTENT MANAGEMENT
457-100-378	DCTM IRM CLIENT BUNDLE - 25001-50000	$0.00	30.5%	$0.00	$11.76	$10.08	N/A	N/A	N/A	$11.76	D3	CONTENT MANAGEMENT
457-100-379	DCTM IRM CLIENT BUNDLE - 50001-1000000	$0.00	30.5%	$0.00	$11.76	$10.08	N/A	N/A	N/A	$11.76	D3	CONTENT MANAGEMENT
457-100-410	FEDERATED SEARCH ADAPTER	$21,800.00	30.5%	$15,151.00	$4,578.00	$3,924.00	$3,270.00	N/A	N/A	$4,578.00	D3	CONTENT MANAGEMENT
457-100-411	DOCUMENTUM TRUSTED CONTENT SVCS (1-50)	$0.00	30.5%	$0.00	$23.52	$20.16	$16.80	N/A	N/A	$23.52	D3	CONTENT MANAGEMENT
457-100-412	DOCUMENTUM TRUSTED CONTENT SVCS (51-200)	$0.00	30.5%	$0.00	$18.69	$16.02	$13.35	N/A	N/A	$18.69	D3	CONTENT MANAGEMENT
457-100-413	DCTM TRUSTED CONTENT SVCS (201-500)	$0.00	30.5%	$0.00	$14.91	$12.78	$10.65	N/A	N/A	$14.91	D3	CONTENT MANAGEMENT
457-100-414	DCTM TRUSTED CONTENT SVCS (501-1250)	$0.00	30.5%	$0.00	$13.02	$11.16	$9.30	N/A	N/A	$13.02	D3	CONTENT MANAGEMENT
457-100-415	DOCUMENTUM TRSTED CONTENT SVCS 1251-3000	$0.00	30.5%	$0.00	$10.92	$9.36	$7.80	N/A	N/A	$10.92	D3	CONTENT MANAGEMENT
457-100-416	DCTM TRUSTED CONTENT SVCS (3001-8500)	$0.00	30.5%	$0.00	$10.92	$9.36	$7.80	N/A	N/A	$10.92	D3	CONTENT MANAGEMENT
457-100-417	DCTM TRUSTED CONTENT SVCS (8501-25000)	$0.00	30.5%	$0.00	$10.92	$9.36	$7.80	N/A	N/A	$10.92	D3	CONTENT MANAGEMENT
457-100-418	DCTM TRUSTED CONTENT SVCS (25001-50000)	$0.00	30.5%	$0.00	$10.92	$9.36	$7.80	N/A	N/A	$10.92	D3	CONTENT MANAGEMENT
457-100-419	DCTM TRUSTED CNTENT SVCS (50001-1000000)	$0.00	30.5%	$0.00	$10.92	$9.36	$7.80	N/A	N/A	$10.92	D3	CONTENT MANAGEMENT
457-100-420	EMC DOCUMENTUM CUSTOM CLIENT (1-50)	$82.00	30.5%	$56.99	$17.22	$14.76	$12.30	N/A	N/A	$17.22	D3	CONTENT MANAGEMENT
457-100-421	EMC DOCUMENTUM CUSTOM CLIENT (51-200)	$65.00	30.5%	$45.18	$13.65	$11.70	$9.75	N/A	N/A	$13.65	D3	CONTENT MANAGEMENT
457-100-422	EMC DOCUMENTUM CUSTOM CLIENT (201-500)	$51.00	30.5%	$35.45	$10.71	$9.18	$7.65	N/A	N/A	$10.71	D3	CONTENT MANAGEMENT
457-100-423	EMC DOCUMENTUM CUSTOM CLIENT (501-1250)	$45.00	30.5%	$31.28	$9.45	$8.10	$6.75	N/A	N/A	$9.45	D3	CONTENT MANAGEMENT
457-100-424	EMC DOCUMENTUM CUSTOM CLIENT 1251-3000	$0.00	30.5%	$0.00	$7.98	$6.84	$5.70	N/A	N/A	$7.98	D3	CONTENT MANAGEMENT
457-100-425	EMC DOCUMENTUM CUSTOM CLIENT (3001-8500)	$0.00	30.5%	$0.00	$7.98	$6.84	$5.70	N/A	N/A	$7.98	D3	CONTENT MANAGEMENT
457-100-426	EMC DCTM CUSTOM CLIENT (8501-25000)	$0.00	30.5%	$0.00	$7.98	$6.84	$5.70	N/A	N/A	$7.98	D3	CONTENT MANAGEMENT
457-100-427	EMC DCTM CUSTOM CLIENT (25001-50000)	$0.00	30.5%	$0.00	$7.98	$6.84	$5.70	N/A	N/A	$7.98	D3	CONTENT MANAGEMENT
457-100-428	EMC DCTM CUSTOM CLIENT (50001-1000000)	$0.00	30.5%	$0.00	$7.98	$6.84	$5.70	N/A	N/A	$7.98	D3	CONTENT MANAGEMENT
457-100-429	EMC DOCUMENTUM WEBTOP (1-50)	$251.00	30.5%	$174.45	$52.71	$45.18	$37.65	N/A	N/A	$52.71	D3	CONTENT MANAGEMENT
457-100-430	EMC DOCUMENTUM WEBTOP (51-200)	$201.00	30.5%	$139.70	$42.21	$36.18	$30.15	N/A	N/A	$42.21	D3	CONTENT MANAGEMENT
457-100-431	EMC DOCUMENTUM WEBTOP (201-500)	$158.00	30.5%	$109.81	$33.18	$28.44	$23.70	N/A	N/A	$33.18	D3	CONTENT MANAGEMENT
457-100-432	EMC DOCUMENTUM WEBTOP (501-1250)	$138.00	30.5%	$95.91	$28.98	$24.84	$20.70	N/A	N/A	$28.98	D3	CONTENT MANAGEMENT
457-100-433	EMC DOCUMENTUM WEBTOP 1251-3000	$0.00	30.5%	$0.00	$24.15	$20.70	$17.25	N/A	N/A	$24.15	D3	CONTENT MANAGEMENT
457-100-434	EMC DOCUMENTUM WEBTOP (3001-8500)	$0.00	30.5%	$0.00	$24.15	$20.70	$17.25	N/A	N/A	$24.15	D3	CONTENT MANAGEMENT
457-100-435	EMC DOCUMENTUM WEBTOP (8501-25000)	$0.00	30.5%	$0.00	$24.15	$20.70	$17.25	N/A	N/A	$24.15	D3	CONTENT MANAGEMENT
457-100-436	EMC DOCUMENTUM WEBTOP (25001-50000)	$0.00	30.5%	$0.00	$24.15	$20.70	$17.25	N/A	N/A	$24.15	D3	CONTENT MANAGEMENT
457-100-437	EMC DOCUMENTUM WEBTOP (50001-1000000)	$0.00	30.5%	$0.00	$24.15	$20.70	$17.25	N/A	N/A	$24.15	D3	CONTENT MANAGEMENT
457-100-438	PDF ANNOTATION SERVICES	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
457-100-442	CAPTIVA STANDARD SERVER 100K PPY BUNDLE	$2,725.00	30.5%	$1,893.88	$572.25	$490.50	$408.75	N/A	N/A	$572.25	D3	CONTENT MANAGEMENT
457-100-443	CAPTIVA ENTERPRISE SERVER 1M PPY BUNDLE	$45,780.00	30.5%	$31,817.10	$9,613.80	$8,240.40	$6,867.00	N/A	N/A	$9,613.80	D3	CONTENT MANAGEMENT
457-100-444	Captiva Std Srvr+Adv Recg 100K PPY Bndle	$6,540.00	30.5%	$4,545.30	$1,373.40	$1,177.20	$981.00	N/A	N/A	$1,373.40	D3	CONTENT MANAGEMENT
457-100-445	Captiva Ent Srvr+Adv Recog 1M PPY Bundle	$83,930.00	30.5%	$58,331.35	$17,625.30	$15,107.40	$12,589.50	N/A	N/A	$17,625.30	D3	CONTENT MANAGEMENT
457-100-446	Captiva Std to Enterpr Upgrade (no vol)	$32,700.00	30.5%	$22,726.50	$6,867.00	$5,886.00	$4,905.00	N/A	N/A	$6,867.00	D3	CONTENT MANAGEMENT
457-100-452	UPGRADE FROM RETENTION TO CRM 1-50	$250.00	30.5%	$173.75	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
457-100-453	UPGRADE FROM RETENTION TO CRM 51-200	$200.00	30.5%	$139.00	$42.00	$36.00	$30.00	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
457-100-454	UPGRADE FROM RETENTION TO CRM 201-500	$158.00	30.5%	$109.81	$33.18	$28.44	$23.70	N/A	N/A	$33.18	D3	CONTENT MANAGEMENT
457-100-455	UPGRADE FROM RETENTION TO CRM 501-1250	$138.00	30.5%	$95.91	$28.98	$24.84	$20.70	N/A	N/A	$28.98	D3	CONTENT MANAGEMENT
457-100-456	UPGRADE FROM RETENTION TO CRM 1251-3000	$0.00	30.5%	$0.00	$26.25	$22.50	$18.75	N/A	N/A	$26.25	D3	CONTENT MANAGEMENT
457-100-457	UPGRADE FROM RETENTION TO CRM 3001-8500	$0.00	30.5%	$0.00	$24.78	$21.24	$17.70	N/A	N/A	$24.78	D3	CONTENT MANAGEMENT
457-100-458	UPGRADE FROM RETENTION TO CRM 8501-25000	$0.00	30.5%	$0.00	$26.25	$22.50	$18.75	N/A	N/A	$26.25	D3	CONTENT MANAGEMENT
457-100-459	UGRADE FROM RETENTION TO CRM 25001-50000	$0.00	30.5%	$0.00	$26.25	$22.50	$18.75	N/A	N/A	$26.25	D3	CONTENT MANAGEMENT
457-100-460	UGDE FROM RETENTION TO CRM 50001-1000000	$0.00	30.5%	$0.00	$26.25	$22.50	$18.75	N/A	N/A	$26.25	D3	CONTENT MANAGEMENT
457-100-569	DIGITAL ASSET MANAGER BUNDLE 1-50	$340.00	30.5%	$236.30	$71.40	$61.20	$51.00	N/A	N/A	$71.40	D3	CONTENT MANAGEMENT
457-100-570	DIGITAL ASSET MANAGER BUNDLE 51-200	$272.00	30.5%	$189.04	$57.12	$48.96	$40.80	N/A	N/A	$57.12	D3	CONTENT MANAGEMENT
457-100-571	DIGITAL ASSET MANAGER BUNDLE 201-500	$214.00	30.5%	$148.73	$44.94	$38.52	$32.10	N/A	N/A	$44.94	D3	CONTENT MANAGEMENT
457-100-572	DIGITAL ASSET MANAGER BUNDLE 501-1250	$187.00	30.5%	$129.97	$39.27	$33.66	$28.05	N/A	N/A	$39.27	D3	CONTENT MANAGEMENT
457-100-573	DIGITAL ASSET MANAGER BUNDLE 1251-3000	$0.00	30.5%	$0.00	$35.70	$30.60	$25.50	N/A	N/A	$35.70	D3	CONTENT MANAGEMENT
457-100-574	DIGITAL ASSET MANAGER BUNDLE 3001-8500	$0.00	30.5%	$0.00	$35.70	$30.60	$25.50	N/A	N/A	$35.70	D3	CONTENT MANAGEMENT
457-100-575	DIGITAL ASSET MANAGER BUNDLE 8501-25000	$0.00	30.5%	$0.00	$35.70	$30.60	$25.50	N/A	N/A	$35.70	D3	CONTENT MANAGEMENT
457-100-576	DIGITAL ASSET MANAGER BUNDLE 25001-50000	$0.00	30.5%	$0.00	$35.70	$30.60	$25.50	N/A	N/A	$35.70	D3	CONTENT MANAGEMENT
457-100-577	DIGITAL ASSET MGR BUNDLE 50001-1000000	$0.00	30.5%	$0.00	$35.70	$30.60	$25.50	N/A	N/A	$35.70	D3	CONTENT MANAGEMENT
457-100-578	CONTENT TRANSFORMATION SVCS-DCMNT BUNDLE	$0.00	30.5%	$0.00	$5,722.50	$4,905.00	$4,087.50	N/A	N/A	$5,722.50	D3	CONTENT MANAGEMENT
457-100-579	CONTENT TRANSFORMATION SVCS-MEDIA BUNDLE	$0.00	30.5%	$0.00	$5,722.50	$4,905.00	$4,087.50	N/A	N/A	$5,722.50	D3	CONTENT MANAGEMENT
457-100-580	CONTENT TRANSFORMATION SVCS-VIDEO BUNDLE	$0.00	30.5%	$0.00	$5,722.50	$4,905.00	$4,087.50	N/A	N/A	$5,722.50	D3	CONTENT MANAGEMENT
457-100-585	CENTERSTAGE BUNDLE 1251-3000	$0.00	30.5%	$0.00	$19.74	$16.92	$14.10	N/A	N/A	$19.74	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-100-586	CENTERSTAGE BUNDLE 3001-8500	$0.00	30.5%	$0.00	$19.74	$16.92	$14.10	N/A	N/A	$19.74	D3	CONTENT MANAGEMENT
457-100-587	CENTERSTAGE BUNDLE 8501-25000	$0.00	30.5%	$0.00	$19.74	$16.92	$14.10	N/A	N/A	$19.74	D3	CONTENT MANAGEMENT
457-100-588	CENTERSTAGE BUNDLE 25001-50000	$0.00	30.5%	$0.00	$19.74	$16.92	$14.10	N/A	N/A	$19.74	D3	CONTENT MANAGEMENT
457-100-589	CENTERSTAGE BUNDLE 50001-1000000	$0.00	30.5%	$0.00	$19.74	$16.92	$14.10	N/A	N/A	$19.74	D3	CONTENT MANAGEMENT
457-100-603	WEBTOP XCP SOLUTION ASL-1251-3000	$0.00	30.5%	$0.00	$16.17	$13.86	$11.55	N/A	N/A	$16.17	D3	CONTENT MANAGEMENT
457-100-604	WebTop xCP Solution ASL-3001-8500	$0.00	30.5%	$0.00	$16.17	$13.86	$11.55	N/A	N/A	$16.17	D3	CONTENT MANAGEMENT
457-100-605	WebTop xCP Solution ASL-8500-25K	$0.00	30.5%	$0.00	$16.17	$13.86	$11.55	N/A	N/A	$16.17	D3	CONTENT MANAGEMENT
457-100-606	WebTop xCP Solution ASL-25001-50K	$0.00	30.5%	$0.00	$16.17	$13.86	$11.55	N/A	N/A	$16.17	D3	CONTENT MANAGEMENT
457-100-607	WebTop xCP Solution ASL-50001-1M	$0.00	30.5%	$0.00	$16.17	$13.86	$11.55	N/A	N/A	$16.17	D3	CONTENT MANAGEMENT
457-100-608	xCP User xCP Solution ASL - 1-50	$0.00	30.5%	$0.00	$147.84	$126.72	$105.60	N/A	N/A	$147.84	D3	CONTENT MANAGEMENT
457-100-609	xCP User xCP Solution ASL - 51-200	$0.00	30.5%	$0.00	$118.23	$101.34	$84.45	N/A	N/A	$118.23	D3	CONTENT MANAGEMENT
457-100-610	xCP User xCP Solution ASL - 201-500	$0.00	30.5%	$0.00	$93.24	$79.92	$66.60	N/A	N/A	$93.24	D3	CONTENT MANAGEMENT
457-100-611	xCP User xCP Solution ASL - 501-1250	$0.00	30.5%	$0.00	$81.27	$69.66	$58.05	N/A	N/A	$81.27	D3	CONTENT MANAGEMENT
457-100-612	XCP USER XCP SOLUTION ASL-1251-3000	$0.00	30.5%	$0.00	$73.92	$63.36	$52.80	N/A	N/A	$73.92	D3	CONTENT MANAGEMENT
457-100-613	xCP User xCP Solution ASL -3001-8500	$0.00	30.5%	$0.00	$73.92	$63.36	$52.80	N/A	N/A	$73.92	D3	CONTENT MANAGEMENT
457-100-614	xCP User xCP Solution ASL -8501-25K	$0.00	30.5%	$0.00	$73.92	$63.36	$52.80	N/A	N/A	$73.92	D3	CONTENT MANAGEMENT
457-100-615	xCP User xCP Solution ASL -25001-50K	$0.00	30.5%	$0.00	$73.92	$63.36	$52.80	N/A	N/A	$73.92	D3	CONTENT MANAGEMENT
457-100-616	xCP User xCP Solution ASL - 50001-1M	$0.00	30.5%	$0.00	$73.92	$63.36	$52.80	N/A	N/A	$73.92	D3	CONTENT MANAGEMENT
457-100-626	Platform xCP Solution ASL - 1-50	$0.00	30.5%	$0.00	$70.35	$60.30	$50.25	N/A	N/A	$70.35	D3	CONTENT MANAGEMENT
457-100-627	Platform xCP Solution ASL - 51-200	$0.00	30.5%	$0.00	$56.28	$48.24	$40.20	N/A	N/A	$56.28	D3	CONTENT MANAGEMENT
457-100-628	Platform xCP Solution ASL - 201-500	$0.00	30.5%	$0.00	$44.31	$37.98	$31.65	N/A	N/A	$44.31	D3	CONTENT MANAGEMENT
457-100-629	Platform xCP Solution ASL - 501-1250	$0.00	30.5%	$0.00	$38.64	$33.12	$27.60	N/A	N/A	$38.64	D3	CONTENT MANAGEMENT
457-100-630	PLATFORM XCP SOLUTION ASL-1251-3000	$0.00	30.5%	$0.00	$35.28	$30.24	$25.20	N/A	N/A	$35.28	D3	CONTENT MANAGEMENT
457-100-631	Platform xCP Solution ASL - 3001-8500	$0.00	30.5%	$0.00	$35.28	$30.24	$25.20	N/A	N/A	$35.28	D3	CONTENT MANAGEMENT
457-100-632	Platform xCP Solution ASL -8501-25K	$0.00	30.5%	$0.00	$35.28	$30.24	$25.20	N/A	N/A	$35.28	D3	CONTENT MANAGEMENT
457-100-633	Platform xCP Solution ASL -25001-50K	$0.00	30.5%	$0.00	$35.28	$30.24	$25.20	N/A	N/A	$35.28	D3	CONTENT MANAGEMENT
457-100-634	Platform xCP Solution ASL - 50001-1M	$0.00	30.5%	$0.00	$35.28	$30.24	$25.20	N/A	N/A	$35.28	D3	CONTENT MANAGEMENT
457-100-635	Platform EXT xCP Solution ASL-1-50	$0.00	30.5%	$0.00	$21.21	$18.18	$15.15	N/A	N/A	$21.21	D3	CONTENT MANAGEMENT
457-100-638	Platform EXT xCP Solution ASL-501-1250	$0.00	30.5%	$0.00	$11.76	$10.08	$8.40	N/A	N/A	$11.76	D3	CONTENT MANAGEMENT
457-100-639	PLATFORM EXT XCP SOLUTION ASL-1251-3000	$0.00	30.5%	$0.00	$10.71	$9.18	$7.65	N/A	N/A	$10.71	D3	CONTENT MANAGEMENT
457-100-640	Platform EXT xCP Solution ASL-3001-8500	$0.00	30.5%	$0.00	$10.71	$9.18	$7.65	N/A	N/A	$10.71	D3	CONTENT MANAGEMENT
457-100-642	Platform EXT xCP Solution ASL-25001-50k	$0.00	30.5%	$0.00	$10.71	$9.18	$7.65	N/A	N/A	$10.71	D3	CONTENT MANAGEMENT
457-100-644	xCP User-xCP Solution ASL Upgrade-1-50	$0.00	30.5%	$0.00	$72.87	$62.46	$52.05	N/A	N/A	$72.87	D3	CONTENT MANAGEMENT
457-100-645	xCP User-xCP Soln ASL Upgrade-51-200	$0.00	30.5%	$0.00	$58.38	$50.04	$41.70	N/A	N/A	$58.38	D3	CONTENT MANAGEMENT
457-100-646	xCP User xCP Soln ASL Upgrade - 201-500	$0.00	30.5%	$0.00	$45.99	$39.42	$32.85	N/A	N/A	$45.99	D3	CONTENT MANAGEMENT
457-100-647	xCP User xCP Soln ASL Upgrade - 501-1250	$0.00	30.5%	$0.00	$40.11	$34.38	$28.65	N/A	N/A	$40.11	D3	CONTENT MANAGEMENT
457-100-648	XCP USER XCP SOLN ASL UPGRADE-1251-3000	$0.00	30.5%	$0.00	$36.54	$31.32	$26.10	N/A	N/A	$36.54	D3	CONTENT MANAGEMENT
457-100-649	xCP User xCP Soln ASL Upgrade -3001-8500	$0.00	30.5%	$0.00	$36.54	$31.32	$26.10	N/A	N/A	$36.54	D3	CONTENT MANAGEMENT
457-100-650	xCP User xCP Soln ASL Upgrade -8501-25K	$0.00	30.5%	$0.00	$36.54	$31.32	$26.10	N/A	N/A	$36.54	D3	CONTENT MANAGEMENT
457-100-651	xCP User xCP Soln ASL Upgrade -25001-50K	$0.00	30.5%	$0.00	$36.54	$31.32	$26.10	N/A	N/A	$36.54	D3	CONTENT MANAGEMENT
457-100-652	xCP User xCP Soln ASL Upgrade - 50001-1M	$0.00	30.5%	$0.00	$36.54	$31.32	$26.10	N/A	N/A	$36.54	D3	CONTENT MANAGEMENT
457-100-653	Platform-xCP Solution ASL Upgrade-1-50	$0.00	30.5%	$0.00	$34.65	$29.70	$24.75	N/A	N/A	$34.65	D3	CONTENT MANAGEMENT
457-100-654	Platform-xCP Solution ASL Upgrade-51-200	$0.00	30.5%	$0.00	$27.72	$23.76	$19.80	N/A	N/A	$27.72	D3	CONTENT MANAGEMENT
457-100-655	Platform xCP Soln ASL Upgrade - 201-500	$0.00	30.5%	$0.00	$21.84	$18.72	$15.60	N/A	N/A	$21.84	D3	CONTENT MANAGEMENT
457-100-656	Platform xCP Soln ASL Upgrade - 501-1250	$0.00	30.5%	$0.00	$19.11	$16.38	$13.65	N/A	N/A	$19.11	D3	CONTENT MANAGEMENT
457-100-657	PLATFORM XCP SOLN ASL UPGRADE-1251-3000	$0.00	30.5%	$0.00	$17.43	$14.94	$12.45	N/A	N/A	$17.43	D3	CONTENT MANAGEMENT
457-100-658	Platform xCP Soln ASL Upgrade -3001-8500	$0.00	30.5%	$0.00	$17.43	$14.94	$12.45	N/A	N/A	$17.43	D3	CONTENT MANAGEMENT
457-100-659	Platform xCP Soln ASL Upgrade -8501-25K	$0.00	30.5%	$0.00	$17.43	$14.94	$12.45	N/A	N/A	$17.43	D3	CONTENT MANAGEMENT
457-100-660	Platform xCP Soln ASL Upgrade -25001-50K	$0.00	30.5%	$0.00	$17.43	$14.94	$12.45	N/A	N/A	$17.43	D3	CONTENT MANAGEMENT
457-100-661	Platform xCP Soln ASL Upgrade - 50001-1M	$0.00	30.5%	$0.00	$17.43	$14.94	$12.45	N/A	N/A	$17.43	D3	CONTENT MANAGEMENT
457-100-662	Platform Ext xCP Solution Upgrade - 1-50	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
457-100-663	Platform Ext xCP Soln Upgrade - 51-200	$0.00	30.5%	$0.00	$8.40	$7.20	$6.00	N/A	N/A	$8.40	D3	CONTENT MANAGEMENT
457-100-664	Platform Ext xCP Soln Upgrade - 201-500	$0.00	30.5%	$0.00	$6.72	$5.76	$4.80	N/A	N/A	$6.72	D3	CONTENT MANAGEMENT
457-100-665	Platform Ext xCP Soln Upgrade - 501-1250	$0.00	30.5%	$0.00	$5.88	$5.04	$4.20	N/A	N/A	$5.88	D3	CONTENT MANAGEMENT
457-100-666	PLATFORM EXT XCP SOLN UPGRADE-1251-3000	$0.00	30.5%	$0.00	$5.25	$4.50	$3.75	N/A	N/A	$5.25	D3	CONTENT MANAGEMENT
457-100-667	Platform Ext xCP Soln Upgrade -3001-8500	$0.00	30.5%	$0.00	$5.25	$4.50	$3.75	N/A	N/A	$5.25	D3	CONTENT MANAGEMENT
457-100-668	Platform Ext xCP Soln Upgrade -8501-25K	$0.00	30.5%	$0.00	$5.25	$4.50	$3.75	N/A	N/A	$5.25	D3	CONTENT MANAGEMENT
457-100-669	Platform Ext xCP Soln Upgrade -25001-50K	$0.00	30.5%	$0.00	$5.25	$4.50	$3.75	N/A	N/A	$5.25	D3	CONTENT MANAGEMENT
457-100-670	Platform Ext xCP Soln Upgrade - 50001-1M	$0.00	30.5%	$0.00	$5.25	$4.50	$3.75	N/A	N/A	$5.25	D3	CONTENT MANAGEMENT
457-100-676	WEBTOP XCP SOLN ASL UPGRADE-1251-3000	$0.00	30.5%	$0.00	$7.98	$6.84	$5.70	N/A	N/A	$7.98	D3	CONTENT MANAGEMENT
457-100-677	WebTop xCP Soln ASL Upgrade -3001-8500	$0.00	30.5%	$0.00	$7.98	$6.84	$5.70	N/A	N/A	$7.98	D3	CONTENT MANAGEMENT
457-100-678	WebTop xCP Soln ASL Upgrade -8501-25K	$0.00	30.5%	$0.00	$7.98	$6.84	$5.70	N/A	N/A	$7.98	D3	CONTENT MANAGEMENT
457-100-679	WebTop xCP Soln ASL Upgrade -25001-50K	$0.00	30.5%	$0.00	$7.98	$6.84	$5.70	N/A	N/A	$7.98	D3	CONTENT MANAGEMENT
457-100-680	WebTop xCP Soln ASL Upgrade - 50001-1M	$0.00	30.5%	$0.00	$7.98	$6.84	$5.70	N/A	N/A	$7.98	D3	CONTENT MANAGEMENT
457-100-714	MY DOCUMENTUM BUNDLE 1-50	$0.00	30.5%	$0.00	$30.03	$25.74	$21.45	N/A	N/A	$30.03	D3	CONTENT MANAGEMENT
457-100-715	MY DOCUMENTUM BUNDLE 51-200	$0.00	30.5%	$0.00	$23.94	$20.52	$17.10	N/A	N/A	$23.94	D3	CONTENT MANAGEMENT
457-100-716	MY DOCUMENTUM BUNDLE 201-500	$0.00	30.5%	$0.00	$18.90	$16.20	$13.50	N/A	N/A	$18.90	D3	CONTENT MANAGEMENT
457-100-717	MY DOCUMENTUM BUNDLE 501-1250	$0.00	30.5%	$0.00	$16.38	$14.04	$11.70	N/A	N/A	$16.38	D3	CONTENT MANAGEMENT
457-100-718	MY DOCUMENTUM BUNDLE 1251-3000	$0.00	30.5%	$0.00	$14.91	$12.78	$10.65	N/A	N/A	$14.91	D3	CONTENT MANAGEMENT
457-100-719	MY DOCUMENTUM BUNDLE 3001-8500	$0.00	30.5%	$0.00	$14.91	$12.78	$10.65	N/A	N/A	$14.91	D3	CONTENT MANAGEMENT
457-100-720	MY DOCUMENTUM BUNDLE 8501-25000	$0.00	30.5%	$0.00	$14.91	$12.78	$10.65	N/A	N/A	$14.91	D3	CONTENT MANAGEMENT
457-100-721	MY DOCUMENTUM BUNDLE 25001-50000	$0.00	30.5%	$0.00	$14.91	$12.78	$10.65	N/A	N/A	$14.91	D3	CONTENT MANAGEMENT
457-100-722	MY DOCUMENTUM BUNDLE 50001-1000000	$0.00	30.5%	$0.00	$14.91	$12.78	$10.65	N/A	N/A	$14.91	D3	CONTENT MANAGEMENT
457-100-723	CENTERSTAGE + MY DOCUMENTUM BUNDLE 1-50	$0.00	30.5%	$0.00	$52.29	$44.82	$37.35	N/A	N/A	$52.29	D3	CONTENT MANAGEMENT
457-100-724	CENTERSTAGE + MYD BUNDLE 51-200	$0.00	30.5%	$0.00	$41.79	$35.82	$29.85	N/A	N/A	$41.79	D3	CONTENT MANAGEMENT
457-100-725	CENTERSTAGE + MYD BUNDLE 201-500	$0.00	30.5%	$0.00	$32.97	$28.26	$23.55	N/A	N/A	$32.97	D3	CONTENT MANAGEMENT
457-100-726	CENTERSTAGE + MYD BUNDLE 501-1250	$0.00	30.5%	$0.00	$28.77	$24.66	$20.55	N/A	N/A	$28.77	D3	CONTENT MANAGEMENT
457-100-727	CENTERSTAGE MYD BUNDLE 1251-3000	$0.00	30.5%	$0.00	$26.04	$22.32	$18.60	N/A	N/A	$26.04	D3	CONTENT MANAGEMENT
457-100-728	CENTERSTAGE + MYD BUNDLE 3001-8500	$0.00	30.5%	$0.00	$26.04	$22.32	$18.60	N/A	N/A	$26.04	D3	CONTENT MANAGEMENT
457-100-729	CENTERSTAGE + MYD BUNDLE 8501-25000	$0.00	30.5%	$0.00	$26.04	$22.32	$18.60	N/A	N/A	$26.04	D3	CONTENT MANAGEMENT
457-100-730	CENTERSTAGE + MYD BUNDLE 25001-50000	$0.00	30.5%	$0.00	$26.04	$22.32	$18.60	N/A	N/A	$26.04	D3	CONTENT MANAGEMENT
457-100-731	CENTERSTAGE + MYD BUNDLE 50001-1000000	$0.00	30.5%	$0.00	$26.04	$22.32	$18.60	N/A	N/A	$26.04	D3	CONTENT MANAGEMENT
457-100-756	DOCUMENTUM XDB BUNDLE	$0.00	30.5%	$0.00	$17,167.50	$14,715.00	$12,262.50	N/A	N/A	$17,167.50	D3	CONTENT MANAGEMENT
457-101-118	DOCUMENTUM PLATFORM BUNDLE 1251-PLUS=UA	$0.00	30.5%	$0.00	$57.33	$49.14	$40.95	N/A	N/A	$57.33	D3	CONTENT MANAGEMENT
457-101-119	DCTM PLATFORM EXT BUNDLE - 1251-PLUS=UA	$0.00	30.5%	$0.00	$17.22	$14.76	$12.30	N/A	N/A	$17.22	D3	CONTENT MANAGEMENT
457-101-120	DCTM TRUSTED CONTENT SVCS 1251-PLUS=UA	$0.00	30.5%	$0.00	$11.97	$10.26	$8.55	N/A	N/A	$11.97	D3	CONTENT MANAGEMENT
457-101-121	EMC DOCUMENTUM CUSTOM CLIENT 1251PLUS=UA	$41.00	30.5%	$28.50	$8.61	$7.38	$6.15	N/A	N/A	$8.61	D3	CONTENT MANAGEMENT
457-101-123	EMC DOCUMENTUM WEBTOP 1251-PLUS=UA	$125.00	30.5%	$86.88	$26.25	$22.50	$18.75	N/A	N/A	$26.25	D3	CONTENT MANAGEMENT
457-101-124	DIGITAL ASSET MANAGER BUNDLE 1251-PLS=UA	$170.00	30.5%	$118.15	$35.70	$30.60	$25.50	N/A	N/A	$35.70	D3	CONTENT MANAGEMENT
457-101-125	RETENTION MANAGEMENT 1251-PLUS=UA	$100.00	30.5%	$69.50	$21.00	$18.00	$15.00	N/A	N/A	$21.00	D3	CONTENT MANAGEMENT
457-101-126	CERTIFIED RECORDS MANAGER 1251-PLUS=UA	$225.00	30.5%	$156.38	$47.25	$40.50	$33.75	N/A	N/A	$47.25	D3	CONTENT MANAGEMENT
457-101-127	PHYSICAL RECORDS MODULE 1251-PLUS=UA	$55.00	30.5%	$38.23	$11.55	$9.90	$8.25	N/A	N/A	$11.55	D3	CONTENT MANAGEMENT
457-101-128	UPGRADE RETENTION TO CRM 1251-PLUS=UA	$125.00	30.5%	$86.88	$26.25	$22.50	$18.75	N/A	N/A	$26.25	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-101-133	Platform xCP Solution ASL -1251-PLUS=UA	$0.00	30.5%	$0.00	$35.28	$30.24	$25.20	N/A	N/A	$35.28	D3	CONTENT MANAGEMENT
457-101-134	Pltfrm xCP Soln ASL Upgrade 1251-PLUS=UA	$0.00	30.5%	$0.00	$17.43	$14.94	$12.45	N/A	N/A	$17.43	D3	CONTENT MANAGEMENT
457-101-135	Platform EXT xCP SOLN ASL-1251-PLUS=UA	$0.00	30.5%	$0.00	$10.71	$9.18	$7.65	N/A	N/A	$10.71	D3	CONTENT MANAGEMENT
457-101-136	Pltfrm Ext xCP Soln Upgrade 1251-PLUS=UA	$0.00	30.5%	$0.00	$5.25	$4.50	$3.75	N/A	N/A	$5.25	D3	CONTENT MANAGEMENT
457-101-139	xCP User xCP Solution ASL -1251-PLUS=UA	$0.00	30.5%	$0.00	$73.92	$63.36	$52.80	N/A	N/A	$73.92	D3	CONTENT MANAGEMENT
457-101-140	xCP User xCP Soln ASL Upgrd 1251-PLUS=UA	$0.00	30.5%	$0.00	$36.54	$31.32	$26.10	N/A	N/A	$36.54	D3	CONTENT MANAGEMENT
457-101-207	Documentum xCP User SLN ASL 1-50=UA	$704.00	30.5%	$489.28	$147.84	$126.72	$105.60	N/A	N/A	$147.84	D3	CONTENT MANAGEMENT
457-101-208	Documentum xCP User SLN ASL 51-200=UA	$563.00	30.5%	$391.29	$118.23	$101.34	$84.45	N/A	N/A	$118.23	D3	CONTENT MANAGEMENT
457-101-209	Documentum xCP User SLN ASL 201-500=UA	$444.00	30.5%	$308.58	$93.24	$79.92	$66.60	N/A	N/A	$93.24	D3	CONTENT MANAGEMENT
457-101-210	Documentum xCP User SLN ASL 501-1250=UA	$387.00	30.5%	$268.97	$81.27	$69.66	$58.05	N/A	N/A	$81.27	D3	CONTENT MANAGEMENT
457-101-211	Documentum xCP User SLN ASL 1251-PLUS=UA	$352.00	30.5%	$244.64	$73.92	$63.36	$52.80	N/A	N/A	$73.92	D3	CONTENT MANAGEMENT
457-101-212	DCTM xCP User SLN ASL Upg 1-50=UA	$347.00	30.5%	$241.17	$72.87	$62.46	$52.05	N/A	N/A	$72.87	D3	CONTENT MANAGEMENT
457-101-213	DCTM xCP User SLN ASL Upg 51-200=UA	$278.00	30.5%	$193.21	$58.38	$50.04	$41.70	N/A	N/A	$58.38	D3	CONTENT MANAGEMENT
457-101-214	DCTM xCP User SLN ASL Upg 201-500=UA	$219.00	30.5%	$152.21	$45.99	$39.42	$32.85	N/A	N/A	$45.99	D3	CONTENT MANAGEMENT
457-101-215	DCTM xCP User SLN ASL Upg 501-1250=UA	$191.00	30.5%	$132.75	$40.11	$34.38	$28.65	N/A	N/A	$40.11	D3	CONTENT MANAGEMENT
457-101-216	DCTM xCP User SLN ASL Upg 1251-PLUS=UA	$174.00	30.5%	$120.93	$36.54	$31.32	$26.10	N/A	N/A	$36.54	D3	CONTENT MANAGEMENT
457-101-217	Documentum xCP Designer=UA	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
457-101-218	DCTM Trusted Content Svcs 1-50=UA	$112.00	30.5%	$77.84	$23.52	$20.16	$16.80	N/A	N/A	$23.52	D3	CONTENT MANAGEMENT
457-101-219	DCTM Trusted Content Svcs 51-200=UA	$89.00	30.5%	$61.86	$18.69	$16.02	$13.35	N/A	N/A	$18.69	D3	CONTENT MANAGEMENT
457-101-220	DCTM Trusted Content Svcs 201-500=UA	$71.00	30.5%	$49.35	$14.91	$12.78	$10.65	N/A	N/A	$14.91	D3	CONTENT MANAGEMENT
457-101-221	DCTM Trusted Content Svcs 501-1250=UA	$62.00	30.5%	$43.09	$13.02	$11.16	$9.30	N/A	N/A	$13.02	D3	CONTENT MANAGEMENT
457-101-222	DCTM Trusted Content Svcs 1251-PLUS=UA	$57.00	30.5%	$39.62	$11.97	$10.26	$8.55	N/A	N/A	$11.97	D3	CONTENT MANAGEMENT
457-101-223	Retention to Cert. Records Mgr 1-50=UA	$250.00	30.5%	$173.75	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
457-101-224	Retention to Cert. Records Mgr 51-200=UA	$200.00	30.5%	$139.00	$42.00	$36.00	$30.00	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
457-101-225	Retention to Cert. Record Mgr 201-500=UA	$158.00	30.5%	$109.81	$33.18	$28.44	$23.70	N/A	N/A	$33.18	D3	CONTENT MANAGEMENT
457-101-226	Retent. to Cert. Records Mgr 501-1250=UA	$138.00	30.5%	$95.91	$28.98	$24.84	$20.70	N/A	N/A	$28.98	D3	CONTENT MANAGEMENT
457-101-227	Retent. to Cert. Records Mgr 1251-PLS=UA	$125.00	30.5%	$86.88	$26.25	$22.50	$18.75	N/A	N/A	$26.25	D3	CONTENT MANAGEMENT
457-101-228	Documentum IRM Client 1-50=UA	$218.00	30.5%	$151.51	$45.78	$39.24	N/A	N/A	N/A	$45.78	D3	CONTENT MANAGEMENT
457-101-229	Documentum IRM Client 51-200=UA	$174.00	30.5%	$120.93	$36.54	$31.32	N/A	N/A	N/A	$36.54	D3	CONTENT MANAGEMENT
457-101-230	Documentum IRM Client 201-500=UA	$137.00	30.5%	$95.22	$28.77	$24.66	N/A	N/A	N/A	$28.77	D3	CONTENT MANAGEMENT
457-101-231	Documentum IRM Client 501-1250=UA	$120.00	30.5%	$83.40	$25.20	$21.60	N/A	N/A	N/A	$25.20	D3	CONTENT MANAGEMENT
457-101-232	Documentum IRM Client 1251-PLUS=UA	$109.00	30.5%	$75.76	$22.89	$19.62	N/A	N/A	N/A	$22.89	D3	CONTENT MANAGEMENT
457-101-248	Documentum Platform 1-50=UA	$545.00	30.5%	$378.78	$114.45	$98.10	$81.75	N/A	N/A	$114.45	D3	CONTENT MANAGEMENT
457-101-249	Documentum Platform 51-200=UA	$436.00	30.5%	$303.02	$91.56	$78.48	$65.40	N/A	N/A	$91.56	D3	CONTENT MANAGEMENT
457-101-250	Documentum Platform 201-500=UA	$343.00	30.5%	$238.39	$72.03	$61.74	$51.45	N/A	N/A	$72.03	D3	CONTENT MANAGEMENT
457-101-251	Documentum Platform 501-1250=UA	$300.00	30.5%	$208.50	$63.00	$54.00	$45.00	N/A	N/A	$63.00	D3	CONTENT MANAGEMENT
457-101-252	Documentum Platform 1251-PLUS=UA	$273.00	30.5%	$189.74	$57.33	$49.14	$40.95	N/A	N/A	$57.33	D3	CONTENT MANAGEMENT
457-101-253	DCTM Platform Extensions 1-50=UA	$164.00	30.5%	$113.98	$34.44	$29.52	$24.60	N/A	N/A	$34.44	D3	CONTENT MANAGEMENT
457-101-254	DCTM Platform Extensions 51-200=UA	$131.00	30.5%	$91.05	$27.51	$23.58	$19.65	N/A	N/A	$27.51	D3	CONTENT MANAGEMENT
457-101-255	DCTM Platform Extensions 201-500=UA	$104.00	30.5%	$72.28	$21.84	$18.72	$15.60	N/A	N/A	$21.84	D3	CONTENT MANAGEMENT
457-101-256	DCTM Platform Extensions 501-1250=UA	$90.00	30.5%	$62.55	$18.90	$16.20	$13.50	N/A	N/A	$18.90	D3	CONTENT MANAGEMENT
457-101-257	DCTM Platform Extensions 1251-PLUS=UA	$82.00	30.5%	$56.99	$17.22	$14.76	$12.30	N/A	N/A	$17.22	D3	CONTENT MANAGEMENT
457-101-258	Documentum Platform SLN ASL 1-50=UA	$335.00	30.5%	$232.83	$70.35	$60.30	$50.25	N/A	N/A	$70.35	D3	CONTENT MANAGEMENT
457-101-259	Documentum Platform SLN ASL 51-200=UA	$268.00	30.5%	$186.26	$56.28	$48.24	$40.20	N/A	N/A	$56.28	D3	CONTENT MANAGEMENT
457-101-260	Documentum Platform SLN ASL 201-500=UA	$211.00	30.5%	$146.65	$44.31	$37.98	$31.65	N/A	N/A	$44.31	D3	CONTENT MANAGEMENT
457-101-261	Documentum Platform SLN ASL 501-1250=UA	$184.00	30.5%	$127.88	$38.64	$33.12	$27.60	N/A	N/A	$38.64	D3	CONTENT MANAGEMENT
457-101-262	Documentum Platform SLN ASL 1251-PLUS=UA	$168.00	30.5%	$116.76	$35.28	$30.24	$25.20	N/A	N/A	$35.28	D3	CONTENT MANAGEMENT
457-101-263	DCTM Platform EXT SLN ASL 1-50=UA	$101.00	30.5%	$70.20	$21.21	$18.18	$15.15	N/A	N/A	$21.21	D3	CONTENT MANAGEMENT
457-101-264	DCTM Platform EXT SLN ASL 51-200=UA	$81.00	30.5%	$56.30	$17.01	$14.58	$12.15	N/A	N/A	$17.01	D3	CONTENT MANAGEMENT
457-101-265	DCTM Platform EXT SLN ASL 201-500=UA	$64.00	30.5%	$44.48	$13.44	$11.52	$9.60	N/A	N/A	$13.44	D3	CONTENT MANAGEMENT
457-101-266	DCTM Platform EXT SLN ASL 501-1250=UA	$56.00	30.5%	$38.92	$11.76	$10.08	$8.40	N/A	N/A	$11.76	D3	CONTENT MANAGEMENT
457-101-267	DCTM Platform EXT SLN ASL 1251-PLUS=UA	$51.00	30.5%	$35.45	$10.71	$9.18	$7.65	N/A	N/A	$10.71	D3	CONTENT MANAGEMENT
457-101-268	DCTM Platform SLN ASL Upgrade 1-50=UA	$165.00	30.5%	$114.68	$34.65	$29.70	$24.75	N/A	N/A	$34.65	D3	CONTENT MANAGEMENT
457-101-269	DCTM Platform SLN ASL Upgrade 51-200=UA	$132.00	30.5%	$91.74	$27.72	$23.76	$19.80	N/A	N/A	$27.72	D3	CONTENT MANAGEMENT
457-101-270	DCTM Platform SLN ASL Upgrade 201-500=UA	$104.00	30.5%	$72.28	$21.84	$18.72	$15.60	N/A	N/A	$21.84	D3	CONTENT MANAGEMENT
457-101-271	DCTM Platform SLN ASL Upgrde 501-1250=UA	$91.00	30.5%	$63.25	$19.11	$16.38	$13.65	N/A	N/A	$19.11	D3	CONTENT MANAGEMENT
457-101-272	DCTM Platform SLN ASL Upgrde 1251-PLS=UA	$83.00	30.5%	$57.69	$17.43	$14.94	$12.45	N/A	N/A	$17.43	D3	CONTENT MANAGEMENT
457-101-273	DCTM Pltfrm EXT SLN ASL Upg 1-50=UA	$50.00	30.5%	$34.75	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
457-101-274	DCTM Pltfrm EXT SLN ASL Upg 51-200=UA	$40.00	30.5%	$27.80	$8.40	$7.20	$6.00	N/A	N/A	$8.40	D3	CONTENT MANAGEMENT
457-101-275	DCTM Pltfrm EXT SLN ASL Upg 201-500=UA	$32.00	30.5%	$22.24	$6.72	$5.76	$4.80	N/A	N/A	$6.72	D3	CONTENT MANAGEMENT
457-101-276	DCTM Pltfrm EXT SLN ASL Upg 501-1250=UA	$28.00	30.5%	$19.46	$5.88	$5.04	$4.20	N/A	N/A	$5.88	D3	CONTENT MANAGEMENT
457-101-277	DCTM Pltfrm EXT SLN ASL Upg 1251-PLuS=UA	$25.00	30.5%	$17.38	$5.25	$4.50	$3.75	N/A	N/A	$5.25	D3	CONTENT MANAGEMENT
457-101-595	EMC InfoArchive Tier 1=CA	$76,000.00	30.5%	$52,820.00	$15,960.00	$13,680.00	N/A	N/A	N/A	$15,960.00	D3	CONTENT MANAGEMENT
457-101-596	EMC InfoArchive Tier 2=CA	$57,000.00	30.5%	$39,615.00	$11,970.00	$10,260.00	N/A	N/A	N/A	$11,970.00	D3	CONTENT MANAGEMENT
457-101-597	EMC InfoArchive Tier 3=CA	$38,000.00	30.5%	$26,410.00	$7,980.00	$6,840.00	N/A	N/A	N/A	$7,980.00	D3	CONTENT MANAGEMENT
457-101-598	EMC InfoArchive Tier 4=CA	$30,400.00	30.5%	$21,128.00	$6,384.00	$5,472.00	N/A	N/A	N/A	$6,384.00	D3	CONTENT MANAGEMENT
457-101-599	EMC InfoArchive Tier 5=CA	$22,800.00	30.5%	$15,846.00	$4,788.00	$4,104.00	N/A	N/A	N/A	$4,788.00	D3	CONTENT MANAGEMENT
ADMNSTRTR	DOCUMENTUM ADMINISTRATOR ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
ADMNSTRTRASIM	DOCUMENTUM ADMINISTRATOR AS-IMG ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADO.NET-SVCS	ADO.NET SERVICES CPU	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
ADOBE-RES	ADOBE LIVECYCLE READER EXTENSIONS ST-TP	$0.00	30.5%	$0.00	$25.20	$21.60	$18.00	N/A	N/A	$25.20	D3	CONTENT MANAGEMENT
ADTS-1	ADVANCED DOCUMENT TRANSFORMATION SERVICE	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
ADTS-1-LOCKIT	ADTS LOCALIZATION KIT-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS1LP-DE-DE	ADV DOCUMENT TRANSF SVCS LANG PACK-GERMA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS1LP-ES-ES	ADV DOCUMENT TRANSF SVCS LANG PACK-SPANI	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS1LP-FR-FR	ADV DOCUMENT TRANSF SVCS LANG PACK-FRENC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS1LP-IT-IT	ADV DOCUMENT TRANSF SVCS LANG PACK-ITALI	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS1LP-JA-JP	ADV DOCUMENT TRANSF SVCS LANG PACK-JAPAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS1LP-KO-KR	ADV DOCUMENT TRANSF SVCS LANG PACK-KOREA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS1LP-PT-BR	ADV DOCUMENT TRANSF SVCS LANG PACK-BR_PO	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS1LP-RU-RU	ADV DOCUMENT TRANSF SVCS LANG PACK-RUSSI	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS1LP-ZH-CN	ADV DOCUMENT TRANSF SVCS LANG PACK-CHINE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS-LP-DE-DE	Adv Doc Transf SVCS LANG PACK-GERMAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS-LP-ES-ES	Adv Doc Transf SVCS LANG PACK-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS-LP-FR-FR	Adv Doc Transf SVCS LANG PACK-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS-LP-IT-IT	Adv Doc Transf SVCS LANG PACK-ITALIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS-LP-JA-JP	Adv Doc Transf SVCS LANG PACK-JAPANESE-S	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ADTS-LP-KO-KR	Adv Doc Transf SVCS LANG PACK-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AG-CSET-ILFS	INIT LIC FEE COMPUSET SOLUTION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AG-CSET-SOLN	COMPUSET SOLUTION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AG-DLS-ILFS	INIT LIC FEE DLS SOLUTION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AG-DLS-SOLN	DLS SOLUTION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AG-VC-ILFS	INIT LIC FEE VC VISUAL COMPUSET SOLUTION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AG-VC-SOLN	VC VISUAL COMPUSET SOLUTION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AOP-ASL-PKG	EMC DCTM Asset Operations SLN ASL=UA	$700.00	30.5%	$486.50	$147.00	$126.00	N/A	N/A	N/A	$147.00	D3	CONTENT MANAGEMENT
APPCONN-CSTCL	APPLICATION CONNECTOR CUSTOM CLIENT ST	$0.00	30.5%	$0.00	$42.00	$36.00	$30.00	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
APPLCONN-SDKP	DOCUMENTUM APPLICATION CONNECTOR SDK PAR	$75.00	30.5%	$52.13	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
APPLXTNDR-DSE	DSE - REMOTE 10HR - APPLXTENDER FAMILY	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
APPLXTNDR-OSE	DSE - ONSITE - APPLXTENDER FAMILY	$275,000.00	2.0%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
ARCH-SVC-SAP	ARCHIVE SERVICES FOR SAP	$38,150.00	30.5%	$26,514.25	$8,011.50	$6,867.00	$5,722.50	N/A	N/A	$8,011.50	D3	CONTENT MANAGEMENT
ARCHX-FOR-WI	ARCHIVEXTENDER FOR WINDOWS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AS4EALP-JA-JP	ARCHIVE SVCS FOR EMAIL ADMIN LANG PACK-J	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AS-IMG-ENT	ARCHIVE SERVICES FOR IMAGING: ENTERPRISE	$0.00	30.5%	$0.00	$57,750.00	$49,500.00	$41,250.00	N/A	N/A	$57,750.00	D3	CONTENT MANAGEMENT
AS-IMG-EPK	ARCHIVE SERVICES FOR IMAGING: ENTERPRISE	$0.00	30.5%	$0.00	$15,750.00	$13,500.00	$11,250.00	N/A	N/A	$15,750.00	D3	CONTENT MANAGEMENT
AS-IMG-SPK	ARCHIVE SERVICES FOR IMAGING: STANDARD -	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
AS-IMG-STD	ARCHIVE SERVICES FOR IMAGING: STANDARD	$0.00	30.5%	$0.00	$9,450.00	$8,100.00	$6,750.00	N/A	N/A	$9,450.00	D3	CONTENT MANAGEMENT
ASKONCESDK	ECI SERVICES - SDK ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
ASKONCEWDK	ECI SERVICES - ADK ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
AS-RPT-AFP	ARCH SVCS RPTS AFP TO PDF PLUG-IN	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$8,820.00	D3	CONTENT MANAGEMENT
AS-RPT-AFP-A	ARCH SVCS RPTS AFP TO PDF/A PLUG-IN CPU	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$8,820.00	D3	CONTENT MANAGEMENT
AS-RPT-AFP-L1	ARCH SVCS RPTS AFP TO PDF LVL1 CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
AS-RPT-AFP-L2	ARCH SVCS RPTS AFP TO PDF LVL2 CPU	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
AS-RPT-CLIENT	ARCHIVE SERVICES FOR REPORTS CLIENT ST	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$117.60	D3	CONTENT MANAGEMENT
AS-RPT-DJDE	ARCH SVCS RPTS META DJDE-PDF CPU	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$8,820.00	D3	CONTENT MANAGEMENT
AS-RPT-DJDE-1	ARCH SVCS RPTS META DJDE LVL1 CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
AS-RPT-DJDE-2	ARCH SVCS RPTS META DJDE LVL2 CPU	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
AS-RPT-DJDE-A	ARCH SVCS RPTS META DJDE-PDF/A CPU	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$8,820.00	D3	CONTENT MANAGEMENT
AS-RPT-L1	ARCH SVCS RPTS PROC SRVR LVL1 CPU	$0.00	30.5%	$0.00	$15,750.00	$13,500.00	$11,250.00	N/A	N/A	$22,050.00	D3	CONTENT MANAGEMENT
AS-RPT-L1-MC	ARCH SVCS RPTS PROC SRVR LVL1 CORE	$0.00	30.5%	$0.00	$15,750.00	$13,500.00	$11,250.00	N/A	N/A	$22,050.00	D3	CONTENT MANAGEMENT
AS-RPT-L2	ARCH SVCS RPTS PROC SRVR LVL2 CPU	$0.00	30.5%	$0.00	$31,500.00	$27,000.00	$22,500.00	N/A	N/A	$44,100.00	D3	CONTENT MANAGEMENT
AS-RPT-L2-MC	ARCH SVCS RPTS PROC SRVR LV2 CORE	$0.00	30.5%	$0.00	$31,500.00	$27,000.00	$22,500.00	N/A	N/A	$44,100.00	D3	CONTENT MANAGEMENT
AS-RPT-LEG-L1	ARCH SVCS RPTS MIGRATION LVL1 CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
AS-RPT-LEG-L2	ARCH SVCS RPTS MIGRATION LVL2 CPU	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
AS-RPT-MADMN	ARCH SVCS RPTS MINING CLIENT ADM SEAT	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
AS-RPT-MCLNT	ARCH SVCS RPTS MINING CLIENT SEAT	$0.00	30.5%	$0.00	$147.00	$126.00	$105.00	N/A	N/A	$205.80	D3	CONTENT MANAGEMENT
AS-RPT-MIN1MC	ARCH SVCS RPTS MINING SERVER LVL1 CORE	$0.00	30.5%	$0.00	$7,350.00	$6,300.00	$5,250.00	N/A	N/A	$10,290.00	D3	CONTENT MANAGEMENT
AS-RPT-MIN2MC	ARCH SVCS RPTS MINING SERVER LVL2 CORE	$0.00	30.5%	$0.00	$14,700.00	$12,600.00	$10,500.00	N/A	N/A	$20,580.00	D3	CONTENT MANAGEMENT
AS-RPT-MINER	ARCH SVCS RPTS REPORT MINER ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AS-RPT-MIN-L1	ARCH SVCS RPTS MINING SVCS LVL1 CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
AS-RPT-MIN-L2	ARCH SVCS RPTS MINING SVCS LVL2 CPU	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
AS-RPT-PCL	ARCH SVCS RPTS PCL TO PDF PLUG-IN	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$8,820.00	D3	CONTENT MANAGEMENT
AS-RPT-PCL-A	ARCH SVCS RPTS PCL DJDE TO PDF/A CPU	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$8,820.00	D3	CONTENT MANAGEMENT
AS-RPT-PCL-L1	ARCH SVCS RPTS PCL TO PDF LVL1 CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
AS-RPT-PCL-L2	ARCH SVCS RPTS PCL TO PDF LVL2 CPU	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
AS-RPT-PS	ARCH SVCS RPTS POSTSCRIPT TO PDF PLUG-IN	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$8,820.00	D3	CONTENT MANAGEMENT
AS-RPT-PS-A	ARCH SVCS RPTS POSTSCRIPT-PDF/A CPU	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	$4,500.00	N/A	N/A	$8,820.00	D3	CONTENT MANAGEMENT
AS-RPT-PS-L1	ARCH SVCS RPTS POSTSCRIPT-PDF LVL1 CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
AS-RPT-PS-L2	ARCH SVCS RPTS POSTSCRIPT-PDF LVL2 CPU	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
AS-RPT-SEARCH	ARCH SVCS RPTS SEARCH SERVICE ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AS-RPT-SPLIT	ARCH SVCS RPTS ENHANCE AND SPLIT PLUG-IN	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	$2,250.00	N/A	N/A	$4,410.00	D3	CONTENT MANAGEMENT
AS-RPT-SPOOL	ARCH SVCS RPTS SPOOL CAPTURE SERVICE	$0.00	30.5%	$0.00	$21,000.00	$18,000.00	$15,000.00	N/A	N/A	$29,400.00	D3	CONTENT MANAGEMENT
AS-RPT-STUDIO	ARCHIVE SERVICES FOR REPORTS STUDIO ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
AS-RPT-WEBL1	ARCH SVCS RPTS WEB ACCESS LVL1 CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
AS-RPT-WEBL2	ARCH SVCS RPTS WEB ACCESS LVL2 CPU	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
ASSAP-JA-JP	ARCHIVE SERVICES FOR SAP-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ASSAP-KO-KR	ARCHIVE SERVICES FOR SAP-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ASSAP-PT-BR	ARCHIVE SERVICES FOR SAP-BR_PORTU-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AVTS1LP-DE-DE	AUDIO/VIDEO TRANSF SVCS LANG PACK-GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AVTS1LP-ES-ES	AUDIO/VIDEO TRANSF SVCS LANG PACK-SPANIS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AVTS1LP-FR-FR	AUDIO/VIDEO TRANSF SVCS LANG PACK-FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AVTS1LP-IT-IT	AUDIO/VIDEO TRANSF SVCS LANG PACK-ITALIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AVTS1LP-JA-JP	AUDIO/VIDEO TRANSF SVCS LANG PACK-JAPANE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AVTS1LP-KO-KR	AUDIO/VIDEO TRANSF SVCS LANG PACK-KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AVTS1LP-PT-BR	AUDIO/VIDEO TRANSF SVCS LANG PACK-BR_POR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AVTS1LP-RU-RU	AUDIO/VIDEO TRANSF SVCS LANG PACK-RUSSIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AVTS1LP-ZH-CN	AUDIO/VIDEO TRANSF SVCS LANG PACK-CHINES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AVTS-MC	AUDIO VIDEO TRANSFORMATION SERVICES CORE	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
AWE1000-1999	APPXTENDER/REPORTS MGT SOFTWARE (1,000-1	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AWE2000-2999	APPXTENDER/REPORTS MGT SOFTWARE (2,000-2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AWE3000-3999	APPXTENDER/REPORTS MGT SOFTWARE (3,000-3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AWE4000-4999	APPXTENDER/REPORTS MGT SOFTWARE (4,000-4	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AX	APPLICATIONXTENDR PRODUCT FMLY MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
AX-ERMX	APPXTENDER REPORTS MGMT SOFTWARE CNC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXS-500-4999	APPXTENDER SERVER CC (500-4999) CNC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AX-UPG	APPLICATION XTENDER 5.3 UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AX-WEBX-STDA	APPLICATIONXTENDER SERVER STANDALONE CON	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWEX100-149	APPXTENDER REPORTS MGMT SOFTWARE (100-14	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWEX150-199	APPXTENDER REPORTS MGMT SOFTWARE (150-19	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWEX200-249	APPXTENDER REPORTS MGMT SOFTWARE (200-24	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWEX250-499	APPXTENDER/REPORTS MGT SOFTWARE (250-499	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWEX500-999	APPXTENDER/REPORTS MGT SOFTWARE (500-999	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWX-100-149	APPLICATIONXTENDER SERVER CC (100-149) S	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWX-10-24	APPLICATIONXTENDER SERVER CC (10-24) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWX-150-199	APPLICATIONXTENDER SERVER CC (150-199) S	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWX-200-249	APPLICATIONXTENDER SERVER CC (200-249) S	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWX-2-5	APPLICATIONXTENDER SERVER CC (2-5) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWX-250-499	APPLICATIONXTENDER SERVER CC (250-499) S	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWX-25-49	APPLICATIONXTENDER SERVER CC (25-49) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWX-5000P	APPLICATIONXTENDER SERVER CC (5000+) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWX-50-74	APPLICATIONXTENDER SERVER CC (50-74) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWX-6-9	APPLICATIONXTENDER SERVER CC (6-9) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWX-75-99	APPLICATIONXTENDER SERVER CC (75-99) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWXEMX10-24	APPXTENDER REPORTS MGMT SOFTWARE(10-24)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWXEMX25-49	APPXTENDER REPORTS MGMT SOFTWARE (25-49)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWXEMX-5000	APPXTENDER/REPORTS MGT SOFTWARE (5000+)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWXEMX50-74	APPXTENDER REPORTS MGMT SOFTWARE (50-74)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AXWXEMX75-99	APPXTENDER REPORTS MGMT SOFTWARE (75-99)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AX-WX-ERMX	APPXTENDER REPORTS MGMT SOFTWARE (2-5)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
AXWXERMX-6-9	APPXTENDER REPORTS MGMT SOFTWARE (6-9) S	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
BAM-LP-DE-DE	BUSINESS ACTIVITY MONITOR LANG PACK-GERM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
BAM-LP-ES-ES	BUSINESS ACTIVITY MONITOR LANG PACK-SPAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
BAM-LP-FR-FR	BUSINESS ACTIVITY MONITOR LANG PACK-FREN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
BAM-LP-IT-IT	BUSINESS ACTIVITY MONITOR LANG PACK-ITAL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
BAM-LP-JA-JP	BUSINESS ACTIVITY MONITOR LANG PACK-JAPA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
BAM-LP-KO-KR	BUSINESS ACTIVITY MONITOR LANG PACK-KORE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
BAM-LP-PT-BR	BUSINESS ACTIVITY MONITOR LANG PACK-BR_P	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
BAM-LP-RU-RU	BUSINESS ACTIVITY MONITOR LANG PACK-RUSS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
BAM-LP-SV-SE	BUSINESS ACTIVITY MONITOR LANG PACK-SWED	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
BAM-LP-ZH-CN	BUSINESS ACTIVITY MONITOR LANG PACK-CHIN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
BIZ-ACTVT-MON	BUSINESS ACTIVITY MONITOR MULTI-CORE	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
BLEDTM	SEL BLAZON ENTERPRISE	$7,500.00	22.5%	$5,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BLEDTM-M	SEL BLAZON ENTERPRISE MAINT	$1,500.00	2.0%	$1,470.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOC-A	SEL BRAVA FOR CAD ASSET OPS 25-499	$180.00	22.5%	$139.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOC-B	SEL BRAVA FOR CAD ASSET OPS 500-999	$171.00	22.5%	$132.53	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOC-C	SEL BRAVA FOR CAD ASSET OPS 1000-1499	$162.00	22.5%	$125.55	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOC-D	SEL BRAVA FOR CAD ASSET OPS 1500-1999	$153.00	22.5%	$118.58	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOC-E	SEL BRAVA FOR CAD ASSET OPS 2000-4999	$144.00	22.5%	$111.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOC-F	SEL BRAVA FOR CAD ASSET OPS 5000+	$126.00	22.5%	$97.65	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOC-M-A	SEL BRAVA CAD ASSET OPS MNT 25-499	$32.00	2.0%	$31.36	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOC-M-B	SEL BRAVA CAD ASSET OPS MNT 500-999	$30.00	2.0%	$29.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOC-M-C	SEL BRAVA CAD ASSET OPS MNT 1000-1499	$29.00	2.0%	$28.42	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOC-M-D	SEL BRAVA CAD ASSET OPS MNT 1500-1999	$27.00	2.0%	$26.46	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOC-M-E	SEL BRAVA CAD ASSET OPS MNT 2000-4999	$26.00	2.0%	$25.48	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOC-M-F	SEL BRAVA CAD ASSET OPS MNT 5000+	$22.00	2.0%	$21.56	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOI-A	SEL BRAVA FOR DOCS ASSET OPS 25-499	$75.00	22.5%	$58.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOI-B	SEL BRAVA FOR DOCS ASSET OPS 500-999	$71.00	22.5%	$55.03	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOI-C	SEL BRAVA FOR DOCS ASSET OPS 1000-1499	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOI-D	SEL BRAVA FOR DOCS ASSET OPS 1500-1999	$64.00	22.5%	$49.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOI-E	SEL BRAVA FOR DOCS ASSET OPS 2000-4999	$60.00	22.5%	$46.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOI-F	SEL BRAVA FOR DOCS ASSET OPS 5000+	$53.00	22.5%	$41.08	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-AOI-M-A	SEL BRAVA DOCS ASSET OPS MNT 25-499	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOI-M-B	SEL BRAVA DOCS ASSET OPS MNT 500-999	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOI-M-C	SEL BRAVA DOCS ASSET OPS MNT 1000-1499	$12.00	2.0%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOI-M-D	SEL BRAVA DOCS ASSET OPS MNT 1500-1999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOI-M-E	SEL BRAVA DOCS ASSET OPS MNT 2000-4999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-AOI-M-F	SEL BRAVA DOCS ASSET OPS MNT 5000+	$9.00	2.0%	$8.82	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPC-A	SEL BRAVA FOR CAD CAPITAL PRJ 25-499	$180.00	22.5%	$139.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPC-B	SEL BRAVA FOR CAD CAPITAL PRJ 500-999	$171.00	22.5%	$132.53	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPC-C	SEL BRAVA FOR CAD CAPITAL PRJ 1000-1499	$162.00	22.5%	$125.55	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPC-D	SEL BRAVA FOR CAD CAPITAL PRJ1500-1999	$153.00	22.5%	$118.58	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPC-E	SEL BRAVA FOR CAD CAPITAL PRJ 2000-4999	$144.00	22.5%	$111.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPC-F	SEL BRAVA FOR CAD CAPITAL PRJ 5000+	$126.00	22.5%	$97.65	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPC-M-A	SEL BRAVA CAD CAPITAL PRJ MNT 25-499	$32.00	2.0%	$31.36	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPC-M-B	SEL BRAVA CAD CAPITAL PRJ MNT 500-999	$30.00	2.0%	$29.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPC-M-C	SEL BRAVA CAD CAPITAL PRJ MNT 1000-1499	$29.00	2.0%	$28.42	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPC-M-D	SEL BRAVA CAD CAPITAL PRJ MNT 1500-1999	$27.00	2.0%	$26.46	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPC-M-E	SEL BRAVA CAD CAPITAL PRJ MNT 2000-4999	$26.00	2.0%	$25.48	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPC-M-F	SEL BRAVA CAD CAPITAL PRJ MNT 5000+	$22.00	2.0%	$21.56	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPI-A	SEL BRAVA FOR DOCS CAPITAL PRJ 25-499	$75.00	22.5%	$58.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPI-B	SEL BRAVA FOR DOCS CAPITAL PRJ 500-999	$71.00	22.5%	$55.03	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPI-C	SEL BRAVA FOR DOCS CAPITAL PRJ 1000-1499	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPI-D	SEL BRAVA FOR DOCS CAPITAL PRJ 1500-1999	$64.00	22.5%	$49.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPI-E	SEL BRAVA FOR DOCS CAPITAL PRJ 2000-4999	$60.00	22.5%	$46.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPI-F	SEL BRAVA FOR DOCS CAPITAL PRJ 5000+	$53.00	22.5%	$41.08	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-CPI-M-A	SEL BRAVA DOCS CAPITAL PRJ MNT 25-499	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPI-M-B	SEL BRAVA DOCS CAPITAL PRJ MNT 500-999	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPI-M-C	SEL BRAVA DOCS CAPITAL PRJ MNT 1000-1499	$12.00	2.0%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPI-M-D	SEL BRAVA DOCS CAPITAL PRJ MNT 1500-1999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPI-M-E	SEL BRAVA DOCS CAPITAL PRJ MNT 2000-4999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-CPI-M-F	SEL BRAVA DOCS CAPITAL PRJ MNT 5000+	$9.00	2.0%	$8.82	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2C-A	SEL BRAVA FOR CAD D2 25-499	$180.00	22.5%	$139.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2C-B	SEL BRAVA FOR CAD D2 500-999	$171.00	22.5%	$132.53	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2C-C	SEL BRAVA FOR CAD D2 1000-1499	$162.00	22.5%	$125.55	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2C-D	SEL BRAVA FOR CAD D2 1500-1999	$153.00	22.5%	$118.58	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2C-E	SEL BRAVA FOR CAD D2 2000-4999	$144.00	22.5%	$111.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2C-F	SEL BRAVA FOR CAD D2 5000PLUS	$126.00	22.5%	$97.65	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2C-M-A	SEL BRAVA CAD D2 MAINT 25-499	$32.00	2.0%	$31.36	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2C-M-B	SEL BRAVA CAD D2 MAINT 500-999	$30.00	2.0%	$29.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2C-M-C	SEL BRAVA CAD D2 MNT 1000-1499	$29.00	2.0%	$28.42	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2C-M-D	SEL BRAVA CAD D2 MNT 1500-1999	$27.00	2.0%	$26.46	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2C-M-E	SEL BRAVA CAD D2 MNT 2000-4999	$26.00	2.0%	$25.48	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2C-M-F	SEL BRAVA FOR CAD D2 MAINT 5000PLUS	$22.00	2.0%	$21.56	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2I-A	SEL BRAVA FOR DOCS D2 25-499	$75.00	22.5%	$58.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2I-B	SEL BRAVA FOR DOCS D2 500-999	$71.00	22.5%	$55.03	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2I-C	SEL BRAVA FOR DOCS D2 1000-1499	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2I-D	SEL BRAVA FOR DOCS D2 1500-1999	$64.00	22.5%	$49.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2I-E	SEL BRAVA FOR DOCS D2 2000-4999	$60.00	22.5%	$46.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2I-F	SEL BRAVA FOR DOCS D2 5000PLUS	$53.00	22.5%	$41.08	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-D2I-M-A	SEL BRAVA DOCS D2 MNT 25-499	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2I-M-B	SEL BRAVA DOCS D2 MNT 500-999	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2I-M-C	SEL BRAVA DOCS D2 MNT 1000-1499	$12.00	2.0%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2I-M-D	SEL BRAVA DOCS D2 MNT 1500-1999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2I-M-E	SEL BRAVA DOCS D2 MNT 2000-4999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-D2I-M-F	SEL BRAVA DOCS D2 MNT 5000PLUS	$9.00	2.0%	$8.82	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMC-A	SEL Brava for CAD Webtop 25-499	$180.00	22.5%	$139.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMC-B	SEL Brava for CAD Webtop 500-999	$171.00	22.5%	$132.53	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMC-C	SEL Brava for CAD Webtop 1000-1499	$162.00	22.5%	$125.55	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMC-D	SEL Brava for CAD Webtop 1500-1999	$153.00	22.5%	$118.58	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMC-E	SEL Brava for CAD Webtop 2000-4999	$144.00	22.5%	$111.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
BP-DCTMC-F	SEL Brava for CAD Webtop 5000+	$126.00	22.5%	$97.65	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMC-M-A	SEL Brava for CAD Webtop Maint 25-499	$32.00	2.0%	$31.36	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMC-M-B	SEL Brava for CAD Webtop Maint 500-999	$30.00	2.0%	$29.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMC-M-C	SEL Brava CAD Webtop Maint 1000-1499	$29.00	2.0%	$28.42	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMC-M-D	SEL Brava CAD Webtop Maint 1500-1999	$27.00	2.0%	$26.46	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMC-M-E	SEL Brava CAD Webtop Maint 2000-4999	$26.00	2.0%	$25.48	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMC-M-F	SEL Brava for CAD Webtop Maint 5000+	$22.00	2.0%	$21.56	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMI-A	SEL Brava for Docs Webtop 25-499	$75.00	22.5%	$58.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMI-B	SEL Brava for Docs Webtop 500-999	$71.00	22.5%	$55.03	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMI-C	SEL Brava for Docs Webtop 1000-1499	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMI-D	SEL Brava for Docs Webtop 1500-1999	$64.00	22.5%	$49.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMI-E	SEL Brava for Docs Webtop 2000-4999	$60.00	22.5%	$46.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMI-F	SEL Brava for Documents Webtop 5000+	$53.00	22.5%	$41.08	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMI-M-A	SEL Brava Docs Webtop Maint 25-499	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMI-M-B	SEL Brava Docs Webtop Maint 500-999	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMI-M-C	SEL Brava Docs Webtop Mnt 1000-1499	$12.00	2.0%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMI-M-D	SEL Brava Docs Webtop Mnt 1500-1999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMI-M-E	SEL Brava Docs Webtop Mnt 2000-4999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMI-M-F	SEL Brava Docs Webtop Maint 5000+	$9.00	2.0%	$8.82	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-DCTMS	SELECT ADDITIONAL BRAVA SERVER	$3,750.00	22.5%	$2,906.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-DCTMS-M	SELECT ADDITIONAL BRAVA SERVER MAINT	$667.00	2.0%	$653.66	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BPM-PKG-CORE	DOCUMENTUM PROCESS SUITE CORE PRODUCTS	$0.00	30.5%	$0.00	$63,000.00	$54,000.00	$45,000.00	N/A	N/A	$63,000.00	D3	CONTENT MANAGEMENT
BP-SPDTMC-A	SEL Brava for CAD SharePoint25-499	$180.00	22.5%	$139.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMC-B	SEL Brava for CAD SharePoint 500-999	$171.00	22.5%	$132.53	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMC-C	SEL Brava for CAD SharePoint 1000-1499	$162.00	22.5%	$125.55	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMC-D	SEL Brava for CAD SharePoint 1500-1999	$153.00	22.5%	$118.58	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMC-E	SEL Brava for CAD SharePoint 2000-4999	$144.00	22.5%	$111.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMC-F	SEL Brava for CAD SharePoint 5000+	$126.00	22.5%	$97.65	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMC-M-A	SEL Brava CAD SharePoint Maint 25-499	$32.00	2.0%	$31.36	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-SPDTMC-M-B	SEL Brava CAD SharePoint Maint 500-999	$30.00	2.0%	$29.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-SPDTMC-M-C	SEL Brava CAD SharePoint Mnt 1000-1499	$29.00	2.0%	$28.42	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-SPDTMC-M-D	SEL Brava CAD SharePoint Mnt 1500-1999	$27.00	2.0%	$26.46	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-SPDTMC-M-E	SEL Brava CAD SharePoint Mnt 2000-4999	$26.00	2.0%	$25.48	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-SPDTMC-M-F	SEL Brava CAD SharePoint Maint 5000+	$22.00	2.0%	$21.56	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-SPDTMI-A	SEL Brava for Docs SharePoint 25-499	$75.00	22.5%	$58.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMI-B	SEL Brava for Docs SharePoint 500-999	$71.00	22.5%	$55.03	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMI-C	SEL Brava for Docs SharePoint 1000-1499	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMI-D	SEL Brava for Docs SharePoint 1500-1999	$64.00	22.5%	$49.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMI-E	SEL Brava for Docs SharePoint 2000-4999	$60.00	22.5%	$46.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMI-F	SEL Brava for Docs SharePoint 5000+	$53.00	22.5%	$41.08	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-SPDTMI-M-A	SEL Brava Docs SharePoint Maint 25-499	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-SPDTMI-M-B	SEL Brava Docs SharePoint Maint 500-999	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-SPDTMI-M-C	SEL Brava Docs SharePoint Mnt 1000-1499	$12.00	2.0%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-SPDTMI-M-D	SEL Brava Docs SharePoint Mnt 1500-1999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-SPDTMI-M-E	SEL Brava Docs SharePoint Mnt 2000-4999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-SPDTMI-M-F	SEL Brava Docs SharePoint Mnt 5000+	$9.00	2.0%	$8.82	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPC-A	SEL Brava for CAD xCP 25-499	$180.00	22.5%	$139.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPC-B	SEL Brava for CAD xCP 500-999	$171.00	22.5%	$132.53	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPC-C	SEL Brava for CAD xCP 1000-1499	$162.00	22.5%	$125.55	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPC-D	SEL Brava for CAD xCP 1500-1999	$153.00	22.5%	$118.58	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPC-E	SEL Brava for CAD xCP 2000-4999	$144.00	22.5%	$111.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPC-F	SEL Brava for CAD xCP 5000+	$126.00	22.5%	$97.65	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPC-M-A	SEL Brava CAD xCP Maint 25-499	$32.00	2.0%	$31.36	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPC-M-B	SEL Brava CAD xCP Maint 500-999	$30.00	2.0%	$29.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPC-M-C	SEL Brava CAD xCP Mnt 1000-1499	$29.00	2.0%	$28.42	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPC-M-D	SEL Brava CAD xCP Mnt 1500-1999	$27.00	2.0%	$26.46	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPC-M-E	SEL Brava CAD xCP Mnt 2000-4999	$26.00	2.0%	$25.48	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPC-M-F	SEL Brava for CAD xCP Maint 5000+	$22.00	2.0%	$21.56	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPI-A	SEL Brava for Docs xCP 25-499	$75.00	22.5%	$58.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPI-B	SEL Brava for Docs xCP 500-999	$71.00	22.5%	$55.03	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPI-C	SEL Brava for Docs xCP 1000-1499	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPI-D	SEL Brava for Docs xCP 1500-1999	$64.00	22.5%	$49.60	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPI-E	SEL Brava for Docs xCP 2000-4999	$60.00	22.5%	$46.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPI-F	SEL Brava for Docs xCP 5000+	$53.00	22.5%	$41.08	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
BP-XCPI-M-A	SEL Brava Docs xCP Mnt 25-499	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPI-M-B	SEL Brava Docs xCP Mnt 500-999	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPI-M-C	SEL Brava Docs xCP Mnt 1000-1499	$12.00	2.0%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPI-M-D	SEL Brava Docs xCP Mnt 1500-1999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPI-M-E	SEL Brava Docs xCP Mnt 2000-4999	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BP-XCPI-M-F	SEL Brava Docs xCP Mnt 5000+	$9.00	2.0%	$8.82	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
BRNCH-CACH-E	BRANCH OFFICE CACH SVCS ENCRYPT INST	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
BULDOSER	CROWN SOFTWARE BULDOSER CPU	$0.00	30.5%	$0.00	$7,350.00	$6,300.00	$5,250.00	N/A	N/A	$10,290.00	D3	CONTENT MANAGEMENT
BUS-PROC-ANLZ	PROCESS ANALYZER ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
BUS-PROC-MGR	PROCESS BUILDER ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
BUS-PROC-NAV	PROCESS NAVIGATOR ST	$0.00	30.5%	$0.00	$189.00	$162.00	$135.00	N/A	N/A	$189.00	D3	CONTENT MANAGEMENT
BUS-PROC-SIM	PROCESS SIMULATOR ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
BUS-PROC-S-MC	PROCESS INTEGRATOR CORE	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
CAP-ENTAR-1M	CAPTIVA ENTERPRISE SVR + ADV RECOG 1M PP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CAP-PRO-PKG	EMC DCTM Capital Projects SLN ASL=UA	$700.00	30.5%	$486.50	$147.00	$126.00	N/A	N/A	N/A	$147.00	D3	CONTENT MANAGEMENT
CAP-STD-100K	CAPTIVA STANDARD SERVER 100K PPY LIC SOL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CAPTIVA-DSE	DSE - REMOTE 10HR - CAPTIVA	$90,000.00	2.0%	$88,200.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
CAPTIVA-OSE	DSE - ONSITE - CAPTIVA	$275,000.00	2.0%	$269,500.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
CCT-CSTAG-UPD	CUSTOM CLIENT TO CENTERSTAGE PRO CLIENT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CDS-ADD-CPUS	CONTENT DIST SVCS - CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
CDS-ADD-DEST	CONTENT DIST SVCS - DEST PACK	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
CE-CAPONSITE	CAPT ONS TRN-PER DAY-TRN DEPT USE ONLY	$5,200.00	0.0%	$5,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-CAPTCLASS	CAPT CR/ONLINE TRN-TRN DEPT USE ONLY	$770.00	0.0%	$770.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-CAPTDEFR	CAPT PREPAID TRN-EXPIRE 1 YR FROM PUR	$3,300.00	0.0%	$3,300.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-CAPTPKG100	CAPT TRN 100DY PKG-20% DISC-EXP 1Y F PUR	$61,600.00	0.0%	$61,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-CAPTPKG25	CAPT TRN 25DAY PKG-10% DISC-EXP 1Y F PUR	$17,325.00	0.0%	$17,325.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-CAPTPKG50	CAPT TRN 50DAY PKG-15% DISC-EXP 1Y F PUR	$32,725.00	0.0%	$32,725.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-CAPTTRNDEV	CAPTIVA TRAINING-REQUIRES A CUSTOM QUOTE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-CAPTTVLEXP	CAPT TRN TVL EXPENSES-TRN DEPT USE ONLY	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CE-CAPTVALPK	CAPT TRN 10DAY PKG-5% DISC-EXP 1Y F PUR	$7,315.00	0.0%	$7,315.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-CNONSITE01	1 DAY ONSITE-MAX 12 STUDENTS MAINLAND CH	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-CNONSITEBS	HALF-DAY ONSITE BASIC TRAINING-MAINLAND	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCSIPKG25	DCSI TRN 25DAY PKG-10% DISC-EXP 1Y F PUR	$17,325.00	0.0%	$17,325.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCSIPKG50	DCSI TRN 50DAY PKG-15% DISC-EXP 1Y F PUR	$32,725.00	0.0%	$32,725.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCTMCLASS	DCTM CR/ONLINE TRNING-TRN DEPT USE ONLY	$770.00	0.0%	$770.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCTMDEFR	DCTM PREPAID TRN-EXPIRES 1 YR FROM PUR	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCTMONSITE	DCTM ONS TRN-PER DAY-TRN DEPT USE ONLY	$5,200.00	0.0%	$5,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCTMPKG100	DCTM TRN 100DY PKG-20% DISC-EXP 1Y F PUR	$61,600.00	0.0%	$61,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCTMPKG25	DCTM TRN 25DAY PKG-10% DISC-EXP 1Y F PUR	$17,325.00	0.0%	$17,325.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCTMPKG50	DCTM TRN 50DAY PKG-15% DISC-EXP 1Y F PUR	$32,725.00	0.0%	$32,725.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCTMTRNDEV	DCTM CUSTOM TRN-REQUIRES A CUSTOM QUOTE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCTMTVLEXP	DCTM TRN TRAVEL EXP-TRN DEPT USE ONLY	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCTMVALPK	DCTM TRN 10DAY PKG-5% DISC-EXP 1Y F PUR	$7,315.00	0.0%	$7,315.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DCTMWBTENT	DOCUMENTUM WEB-BASED TRAINING LICENSE	$25,000.00	0.0%	$25,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCICLASS	DCSI CR/ONLINE TRN-TRN DEPT USE ONLY	$660.00	0.0%	$660.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCIDEFR	DCSI PREPAID TRN-EXPIRE 1 YR FROM PUR	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCIELRN	DOCSCI ELEARNING	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCIONSITE	DOCSCI ONSITE TRAINING-TRN DEPT USE ONLY	$4,600.00	0.0%	$4,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCIPKG100	DCSI TRN 100DY PKG-20% DISC-EXP 1Y F PUR	$52,800.00	0.0%	$52,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCIPKG20	DCSI TRN 20DAY PKG-10% DISC-EXP 1Y F PUR	$11,880.00	0.0%	$11,880.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCIPKG40	DCSI TRN 40DAY PKG-15% DISC-EXP 1Y F PUR	$22,440.00	0.0%	$22,440.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCITRNDEV	DCSI CUSTOM TRN-REQUIRES A CUSTOM QUOTE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCITVLEXP	DOCSCI TRN TRAVEL EXP-TRN DEPT USE ONLY	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCIWBT1	DOCSCI WBTLIC1-100USR	$110.00	0.0%	$110.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCIWBT2	DOCSCI WBTLIC101-999USR	$80.00	0.0%	$80.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-DSCIWBTENT	DOCSCI WEB-BASED TRAINING LICENSE	$25,000.00	0.0%	$25,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-ES1ONSITE	EMC SOURCEONE ONSITE TRAINING PER DAY	$5,200.00	0.0%	$5,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-HKTWDIRREG	ONE STUDENT DIRECT REGISTRATION-HK/TW ON	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-S1CLASS	SOURCEONE CLASSROOM/ONLINE TRN PER DAY	$770.00	0.0%	$770.00	$0.00	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CE-VILTITILF	ITIL FNDS CERT. COURSE-VILT; EXAM V	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CONTENT MANAGEMENT
CLLB-SVS-500U	DCTM COLLABORATIVE SVCS CPU/500 USERS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CNT-CSTRTARG	SITE DEPLOYMENT SVCS CPU	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
CNTNT-SERVER	CONTENT SERVER ST	$0.00	30.5%	$0.00	$73.50	$63.00	$52.50	N/A	N/A	$73.50	D3	CONTENT MANAGEMENT
CNT-SRVRASIMG	CONTENT SERVER AS-IMG ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CNT-STOR-SVC	CONTENT STORAGE SERVICES TB	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
CNTSV-SAPIVW	CONTENT SVCS - SAP - IVIEWS ST	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$117.60	D3	CONTENT MANAGEMENT
CNTSV-SAPM-MC	CONTENT SVC SAP REPOSITORY MGR CORE	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
CONSULTING-1	SELECT 1 DAY CONSULTING	$1,800.00	2.0%	$1,764.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
CONT-INT-SVC	CONTENT INTELLIGENCE SERVICES CPU	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
CS-BEA-WL	CONTENT SERVICES FOR BEA WEBLOGIC PORTAL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CS-EMC-CENAS	CONTENT SVCS FOR EMC CENTERA AS-IMG CPU	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CS-EMC-CNTRA	CONTENT SVCS FOR EMC CENTERA INST	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
CS-NTAP-SNAP	CONNECTOR FOR NTAP SNAPLOCK	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
CSSAP-JA-JP	CONTENT SERVICES FOR SAP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CSSAP-KO-KR	CONTENT SERVICES FOR SAP-KR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CSSAP-PT-BR	CONTENT SERVICES FOR SAP-BP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CSTAGE-ESS-BL	DOCUMENTUM CENTERSTAGE ESSENTIALS BUNDLE SEATS	$0.00	30.5%	$0.00	$21.00	$18.00	$15.00	N/A	N/A	$21.00	D3	CONTENT MANAGEMENT
CSTAGE-ESS-CT	DOCUMENTUM CENTERSTAGE ESSENTIALS CLIENT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CSTAGE-PRO-BL	DOCUMENTUM CENTERSTAGE PRO BUNDLE SEATS	$0.00	30.5%	$0.00	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
CSTAGE-PRO-CT	DOCUMENTUM CENTERSTAGE PRO CLIENT SEATS	$0.00	30.5%	$0.00	$31.50	$27.00	$22.50	N/A	N/A	$31.50	D3	CONTENT MANAGEMENT
CSTAGLP-FR-FR	DCTM CENTERSTAGE PRO & ESSENTIALS LANG P	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CSTAGLP-JA-JP	DCTM CENTERSTAGE PRO & ESSENTIALS LANG P	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CSTAGLP-KO-KR	DCTM CENTERSTAGE PRO & ESSENTIALS LANG P	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CS-UPGRADE	CONTENT SERVER MULTI-CLIENT UPGRADE	$250.00	30.5%	$173.75	$52.50	$45.00	$37.50	N/A	N/A	$52.50	D3	CONTENT MANAGEMENT
CTSVR-1-CLT	CLIENT SPECIFIC DOCUMENTUM CONTENT SERVE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAB-LP-JA-JP	DCTM APPLN BUILDER LANG PACK DOC-JAPANES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAI-LP-JA-JP	DCTM APPLN INSTALLER LANG PACK DOC-JAPAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DA-LP-JA-JP	DCTM ADMINISTRATOR LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAM-LP-DE-DE	DIGITAL ASSET MANAGER LANG PACK-GERMAN-S	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAM-LP-ES-ES	DIGITAL ASSET MANAGER LANG PACK-SPANISH-	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAM-LP-FR-FR	DIGITAL ASSET MANAGER LANG PACK-FRENCH-S	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAM-LP-IT-IT	DIGITAL ASSET MANAGER LANG PACK-ITALIAN-	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAM-LP-JA-JP	DIGITAL ASSET MANAGER LANG PACK-JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAM-LP-KO-KR	DIGITAL ASSET MANAGER LANG PACK-KOREAN-S	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAM-LP-PT-BR	DIGITAL ASSET MANAGER LANG PACK-BR_PORTU	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAM-LP-RU-RU	DIGITAL ASSET MANAGER LANG PACK-RUSSIAN-	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAM-LP-ZH-CN	DIGITAL ASSET MANAGER LANG PACK-CHINESE-	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DAM-READONLY	DAM READ-ONLY ST	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
DCCP-MGRCSMR	DCTM COMPLIANCE MGR - CONSUMER ST	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
DC-LP-JA-JP	DOCUMENTUM COMPOSER LANG PACK-JAPANESE-S	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCM-CONSUMR	Documentum Compliance Manager - Consumer	$400.00	30.5%	$278.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
DCM-CONTRIB	DOCUMENTUM COMPLIANCE MGR-CONTRIBUTOR	$750.00	30.5%	$521.25	$157.50	$135.00	$112.50	N/A	N/A	$157.50	D3	CONTENT MANAGEMENT
DCM-LP-DE-DE	DCTM COMPLIANCE MANAGER LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCM-LP-ES-ES	DCTM COMPLIANCE MANAGER LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCM-LP-FR-FR	DCTM COMPLIANCE MANAGER LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCM-LP-IT-IT	DCTM COMPLIANCE MANAGER LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCM-LP-JA-JP	DCTM COMPLIANCE MANAGER LP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCM-LP-KO-KR	DCTM COMPLIANCE MANAGER LP-KR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCM-LP-PT-BR	DCTM COMPLIANCE MANAGER LP-BP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCM-LP-SV-SE	DCTM COMPLIANCE MANAGER LP-SV	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCO-LP-DE-DE	DCTM CLIENT FOR OUTLOOK LANG PACK-GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCO-LP-ES-ES	DCTM CLIENT FOR OUTLOOK LANG PACK-SPANIS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCO-LP-FR-FR	DCTM CLIENT FOR OUTLOOK LANG PACK-FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCO-LP-IT-IT	DCTM CLIENT FOR OUTLOOK LANG PACK-ITALIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCO-LP-JA-JP	DCTM CLIENT FOR OUTLOOK LANG PACK-JAPANE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCO-LP-KO-KR	DCTM CLIENT FOR OUTLOOK LANG PACK-KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCO-LP-SV-SE	DCTM CLIENT FOR OUTLOOK LANG PACK-SWEDIS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCS-LP-JA-JP	DCTM CONTENT SERVER LANG PACK-JAPANESE-S	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCTM_OEM	DOCUMENTUM OEM EDITION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCTM-BEAPORT	CONTENT SVCS FOR BEA WEBLOGIC CPU	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
DCTM-CONN-CRM	EMC Documentum Content Services for Sale	$0.00	30.5%	$0.00	$21.00	$18.00	$15.00	N/A	N/A	$21.00	D3	CONTENT MANAGEMENT
DCTM-CONN-IND	DCTM CONNCTR FOR ADBE INDESIGN AND QUARK	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DCTM-DFS	DOCUMENTUM FOUNDATION SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCTM-DSE	DSE REMOTE 10HR-DCTM CONTENT MGMT	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
DCTM-EXPORT	EMC DOCUMENTUM EXPORT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DCTM-OSE	DSE - ONSITE - DCTM CONTENT MANAGEMENT	$275,000.00	2.0%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
DCTM-RS-MOSS1	DCTM REP SVCS MOSS TIER 1 (1000 ST)	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$14.76	D3	CONTENT MANAGEMENT
DCTM-RS-MOSS2	DCTM REP SVCS MOSS TIER 2 (1001-2500 ST)	$0.00	30.5%	$0.00	$9.24	$7.92	$6.60	N/A	N/A	$12.96	D3	CONTENT MANAGEMENT
DCTM-RS-MOSS3	DCTM REP SVCS MOSS TIER 3 (2501-5000 ST)	$0.00	30.5%	$0.00	$8.61	$7.38	$6.15	N/A	N/A	$12.00	D3	CONTENT MANAGEMENT
DCTM-RS-MOSS4	DCTM REP SVCS MOSS TIER 4 (5001-10K ST)	$0.00	30.5%	$0.00	$7.56	$6.48	$5.40	N/A	N/A	$10.56	D3	CONTENT MANAGEMENT
DCTM-RS-MOSS5	DCTM REP SVCS MOSS TIER 5 (10K+ ST)	$0.00	30.5%	$0.00	$6.09	$5.22	$4.35	N/A	N/A	$8.52	D3	CONTENT MANAGEMENT
DCTM-WEB-PUB	WEB PUBLISHER ST	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
DEVELOPSTUDIO	DOCUMENTUM DEVELOPER STUDIO ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
DFC	DOCUMENTUM FOUNDATION CLASSES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
DGL-P-FW	FORMWARE PARALLEL DONGLE	$200.00	30.5%	$139.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-AF61M	ABBYY FINEREADER 6.0 1000K USB DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-AF6200K	ABBYY FINEREADER 6.0 200K USB DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-AF625K	ABBYY FINEREADER 6.0 25K USB DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-AF675K	ABBYY FINEREADER 6.0 75K USB DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-AF6DEMO	ABBYY FINEREADER 6.0 DEMO USB DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-FW	FORMWARE USB DONGLE	$200.00	30.5%	$139.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-IA	INPUTACCEL USB DONGLE	$200.00	30.5%	$139.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-MCS1	MITEK CHECKSCRIPT 1 DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-MCS12	MITEK CHECKSCRIPT 12 DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-MCS2	MITEK CHECKSCRIPT 2 DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-MCS4	MITEK CHECKSCRIPT 4 DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-MCS8	MITEK CHECKSCRIPT 8 DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-MQSB100	MITEK QUICKSTROKES BASIC 100CPS DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-MQSB1K	MITEK QUICKSTROKES BASIC 1000CPS DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-MQSB250	MITEK QUICKSTROKES BASIC 250CPS DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-MQSB50	MITEK QUICKSTROKES BASIC 50CPS DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-MQSB500	MITEK QUICKSTROKES BASIC 500CPS DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGL-U-PRFPST	PERFECTPOST USB DONGLE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	B	CONTENT MANAGEMENT
DGTL-AST-MGR	MEDIA WORKSPACE / DIGITAL ASSET MANAGER	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
DM-CSTAG-UPD	DISCOVERY MANAGER TO CENTERSTAGE PRO BUN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DOC-CLNTOTLK	DOCUMENTUM CLIENT FOR OUTLOOK ST	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$117.60	D3	CONTENT MANAGEMENT
DOCIMG-SVC	DOCUMENT IMAGE SERVICES	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
DTS-1	DOCUMENT TRANSFORMATION SVCS CPU	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
DVSP-100HRANL	EMC DEVELOPER SUPPORT - 100 HRS/YR (CMA)	$20,000.00	2.0%	$19,600.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
DVSUP-10HRANL	ESG DEVELOPER SUPPORT - 10 HRS/YR	$2,500.00	2.0%	$2,450.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
DVSUP-25HRANL	EMC DEVELOPER SUPPORT - 25 HRS/YR (CMA)	$5,625.00	2.0%	$5,512.50	$0.00	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
DVSUP-50HRANL	EMC DEVELOPER SUPPORT - 50 HRS/YR (CMA)	$11,250.00	2.0%	$11,025.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
DXFSM-NAS-WC	DISKXTENDER FOR NAS WINDOWS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
DX-WIN-FSM-C	DISKXTENDER FOR WINDOWS FILE SYS MGR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ECADPT-PACK10	ECI 10 ADAPTER PACK	$0.00	30.5%	$0.00	$36,750.00	$31,500.00	$26,250.00	N/A	N/A	$36,750.00	D3	CONTENT MANAGEMENT
ECADPT-PACK3	ECI 3 ADAPTER PACK	$0.00	30.5%	$0.00	$15,750.00	$13,500.00	$11,250.00	N/A	N/A	$15,750.00	D3	CONTENT MANAGEMENT
ECADPT-PACKUN	ECI UNLIMITED ADAPTER PACK	$0.00	30.5%	$0.00	$52,500.00	$45,000.00	$37,500.00	N/A	N/A	$52,500.00	D3	CONTENT MANAGEMENT
ECI-LP-DE-DE	ECI SERVICES LANG PACK-GERMAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ECI-LP-ES-ES	ECI SERVICES LANG PACK-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ECI-LP-IT-IT	ECI SERVICES-LANG PACK-ITALIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ECI-LP-JA-JP	ECI SERVICES LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ECI-LP-KO-KR	ECI SERVICES LANG PACK- KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ECI-LP-PT-BR	ECI SERVICES LANG PACK-BR_PORTU-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ECI-LP-ZH-CN	ECI SERVICES LANG PACK-CHINESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ECI-P-FR-FR	ECI SERVICES LANG PACK-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ECIS-EXT	ECI SERVICES EXTENSION ST	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
ECIS-ML	ECI SERVICES MULTI-LINGUAL CPU	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
ECIS-SERVER	ECI SERVICES - SERVER CPU	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
ECONN-4-MAIL	EMC Documentum Client for Lotus Notes	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$117.60	D3	CONTENT MANAGEMENT
ECONN-SAP-CS	CONTENT SERVICES FOR SAP ST	$218.00	30.5%	$151.51	$45.78	$39.24	$32.70	N/A	N/A	$45.78	D3	CONTENT MANAGEMENT
ECONN-SAP-SA	CONTENT SVCS FOR SAP SVR AGENT	$54,500.00	30.5%	$37,877.50	$11,445.00	$9,810.00	$8,175.00	N/A	N/A	$11,445.00	D3	CONTENT MANAGEMENT
ECONN-SIEBEL	CONTENT SVCS FOR SIEBEL EBUS ST	$0.00	30.5%	$0.00	$42.00	$36.00	$30.00	N/A	N/A	$58.80	D3	CONTENT MANAGEMENT
EDISCVRY-DSE	DSE - REMOTE 10HR - EDISCOVERY	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
EDISCVRY-OSE	DSE - ONSITE - EDISCOVERY	$275,000.00	2.0%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
ENT-LRN-PACK	DOCUMENTUM LEARNER PACK	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
ER-CLIENT	EROOM (CORE) ST	$200.00	30.5%	$139.00	$42.00	$36.00	$30.00	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
ER-CLIENT-KIT	EROOM (CORE) ST MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ER-CLIENT-ZER	NO CHARGE EROOM CLIENT FOR AX CHANNEL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ERE-CSTAG-UPD	EROOM ENTERPRISE TO CENTERSTAGE PRO CLIE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ER-ENT-KIT	EROOM ENTERPRISE ADD-ON ST MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ERM-CSTAG-UPD	EROOM TO CENTERSTAGE PRO BUNDLE UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ERM-ENT	EROOM ENTERPRISE ST	$150.00	30.5%	$104.25	$31.50	$27.00	$22.50	N/A	N/A	$31.50	D3	CONTENT MANAGEMENT
ER-MS-PRJVWR	EROOM VIEWER FOR MS PROJECT SERVER	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
ERM-SRVR-SQL	EROOM SERVER (MS SQL SERVER) ST	$75.00	30.5%	$52.13	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
ERM-SRVR-SYB	EROOM SERVER (SYBASE) ST	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
ERMXTENDER	APPLICATIONXTENDER REPORTS MGMT SOFTWARE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOM-DSE	DSE - REMOTE 10HR - EROOM	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
EROOMLP-CS-CZ	EROOM LP-CZ	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-DE-DE	EROOM LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-ES-ES	EROOM LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-FR-FR	EROOM LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-HU-HU	EROOM LP-HU	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-IT-IT	EROOM LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-JA-JP	EROOM LP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-KO-KR	EROOM LP-KR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-NO-NO	EROOM LP-NO	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-PL-PL	EROOM LP-PO	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-PT-BR	EROOM LP-BP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-RU-RU	EROOM LP-RU	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOMLP-ZH-CN	EROOM LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EROOM-OSE	DSE - ONSITE - EROOM	$275,000.00	2.0%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
ER-RT-CLT-UP	EROOM REAL TIME SVCS ADD-ON ST	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
ER-SQL-ZERO	NO CHARGE EROOM SERVER MS SQL FOR AX CHA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
ER-TEN-PACK	EROOM TEN USER PACK ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
EWEP-XML-MLT	EKTRON EWEBEDITPRO XML MULTIPLE URL-TP	$0.00	30.5%	$0.00	$26.25	$22.50	$18.75	N/A	N/A	$36.72	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
EWEP-XML-SGL	EKTRON EWEBEDITPRO XML-SINGLE ST-TP	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$14.76	D3	CONTENT MANAGEMENT
EWEP-XML-UPG	EKTRON EWEBEDITPRO XML UPGRADE FROM EWEB HTML-TP	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$14.76	D3	CONTENT MANAGEMENT
EXVWSAP-JA-JP	EXTERNAL VIEW SRVCS FOR SAP-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EXVWSAP-PT-BR	EXTERNAL VIEW SRVCS FOR SAP-BR_PORTU-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
EX-VW-SVCSAP	EXTERNAL VIEWING SVCS FOR SAP ST	$0.00	30.5%	$0.00	$42.00	$36.00	$30.00	N/A	N/A	$58.80	D3	CONTENT MANAGEMENT
FED-REC-SV-MC	FEDERATED RECORDS SERVICES - FRAMEWORK	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
FORMS-BLDR	DOCUMENTUM FORMS BUILDER ST	$0.00	30.5%	$0.00	$189.00	$162.00	$135.00	N/A	N/A	$189.00	D3	CONTENT MANAGEMENT
FORMS-USER	DOCUMENTUM FORMS USER ST	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
FS2-ADAPT10	FEDERATED SEARCH 10 ADAPTER PACK	$0.00	30.5%	$0.00	$36,750.00	$31,500.00	$26,250.00	N/A	N/A	$36,750.00	D3	CONTENT MANAGEMENT
FS2-ADAPT3	FEDERATED SEARCH 3 ADAPTER PACK	$0.00	30.5%	$0.00	$15,750.00	$13,500.00	$11,250.00	N/A	N/A	$15,750.00	D3	CONTENT MANAGEMENT
FS2-ADAPTUN	FEDERATED SEARCH UNLIMITED ADAPTER PACK	$0.00	30.5%	$0.00	$52,500.00	$45,000.00	$37,500.00	N/A	N/A	$52,500.00	D3	CONTENT MANAGEMENT
FS2-LP-DE-DE	FEDERATED SEARCH LANG PACK-GERMAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
FS2-LP-ES-ES	FEDERATED SEARCH LANG PACK-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
FS2-LP-FR-FR	FEDERATED SEARCH LANG PACK-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
FS2-LP-IT-IT	FEDERATED SEARCH LANG PACK-ITALIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
FS2-LP-JA-JP	FEDERATED SEARCH LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
FS2-LP-KO-KR	FEDERATED SEARCH LANG PACK-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
FS2-LP-PT-BR	FEDERATED SEARCH LANG PACK-BR_PORTU-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
FS2-LP-ZH-CN	FEDERATED SEARCH LANG PACK-CHINESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
FS2-SDK	FEDERATED SEARCH SDK	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
FS2-SERVER	FEDERATED SEARCH SERVER	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
FS2-WEBTOP	WEBTOP FEDERATED SEARCH - ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
FTP-SVCS	DOCUMENTUM FTP SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
FTP-SVCS-MC	FTP SERVICES CORE	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
HCC-FT-B-C1	SEL Blended Fill the Tank LIC 5	$5.00	22.5%	$3.88	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-B-C2	SEL Blended Fill the Tank LIC 100	$75.00	22.5%	$58.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-B-C3	SEL Blended Fill the Tank LIC 1k	$750.00	22.5%	$581.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-B-C4	SEL Blended Fill the Tank LIC 10k	$7,500.00	22.5%	$5,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-L-C1	SEL FILL THE TANK LIC 50K STY	$103,655.00	22.5%	$80,332.63	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-L-C2	SEL FILL THE TANK LIC 100K STY	$185,098.00	22.5%	$143,450.95	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-L-C3	SEL FILL THE TANK LIC 250K STY	$362,791.00	22.5%	$281,163.03	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-L-C4	SEL FILL THE TANK LIC 500K STY	$603,418.00	22.5%	$467,648.95	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-L-C5	SEL FILL THE TANK LIC 750K STY	$807,026.00	22.5%	$625,445.15	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-L-C6	SEL FILL THE TANK LIC 1M STY	$973,614.00	22.5%	$754,550.85	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-L-C7	SEL FILL THE TANK LIC 2M STY	$1,380,829.00	22.5%	$1,070,142.48	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-L-C8	SEL FILL THE TANK LIC 5M STY	$2,491,414.00	22.5%	$1,930,845.85	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-FT-M-C1	SEL FILL THE TANK MTC 50K STY P.A.	$21,192.00	2.0%	$20,768.16	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-FT-M-C2	SEL FILL THE TANK MTC 100K STY P.A.	$37,842.00	2.0%	$37,085.16	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-FT-M-C3	SEL FILL THE TANK MTC 250K STY P.A.	$74,171.00	2.0%	$72,687.58	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-FT-M-C4	SEL FILL THE TANK MTC 500K STY P.A.	$123,366.00	2.0%	$120,898.68	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-FT-M-C5	SEL FILL THE TANK MTC 750K STY P.A.	$164,992.00	2.0%	$161,692.16	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-FT-M-C6	SEL FILL THE TANK MTC 1M STY P.A.	$199,050.00	2.0%	$195,069.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-FT-M-C7	SEL FILL THE TANK MTC 2M STY P.A.	$282,303.00	2.0%	$276,656.94	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-FT-M-C8	SEL FILL THE TANK MTC 5M STY P.A.	$509,356.00	2.0%	$499,168.88	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-OTC-L-C1	SEL OTC LIC UP TO 50K STY P.A.	$79,734.00	22.5%	$61,793.85	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-OTC-L-C2	SEL OTC LIC UP TO 100K STY P.A.	$142,383.00	22.5%	$110,346.83	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-OTC-L-C3	SEL OTC LIC UP TO 250K STY P.A.	$279,070.00	22.5%	$216,279.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-OTC-L-C4	SEL OTC LIC UP TO 500K STY P.A.	$464,168.00	22.5%	$359,730.20	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-OTC-L-C5	SEL OTC LIC UP TO 750K STY P.A.	$620,789.00	22.5%	$481,111.48	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-OTC-L-C6	SEL OTC LIC UP TO 1M STY P.A.	$748,934.00	22.5%	$580,423.85	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-OTC-L-C7	SEL OTC LIC UP TO 2M STY P.A.	$1,062,176.00	22.5%	$823,186.40	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-OTC-L-C8	SEL OTC LIC UP TO 5M STY P.A.	$1,916,473.00	22.5%	$1,485,266.58	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-OTC-M-C1	SEL OTC MTC UP TO 50K STY P.A.	$16,301.00	2.0%	$15,974.98	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-OTC-M-C2	SEL OTC MTC UP TO 100K STY P.A.	$29,109.00	2.0%	$28,526.82	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-OTC-M-C3	SEL OTC MTC UP TO 250K STY P.A.	$57,054.00	2.0%	$55,912.92	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-OTC-M-C4	SEL OTC MTC UP TO 500K STY P.A.	$94,897.00	2.0%	$92,999.06	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-OTC-M-C5	SEL OTC MTC UP TO 750K STY P.A.	$126,917.00	2.0%	$124,378.66	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-OTC-M-C6	SEL OTC MTC UP TO 1M STY P.A.	$153,115.00	2.0%	$150,052.70	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-OTC-M-C7	SEL OTC MTC UP TO 2M STY P.A.	$217,156.00	2.0%	$212,812.88	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-OTC-M-C8	SEL OTC MTC UP TO 5M STY P.A.	$391,812.00	2.0%	$383,975.76	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
HCC-PS-C1	SEL APA LIC P1KSTY UP TO 50K STY P.A.	$600.00	22.5%	$465.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-PS-C2	SEL APA LIC P1KSTY 50K TO 100K STY P.A.	$475.00	22.5%	$368.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-PS-C3	SEL APA LIC P1KSTY 100K TO 250K STY P.A.	$350.00	22.5%	$271.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-PS-C4	SEL APA LIC P1KSTY 250K TO 500K STY P.A.	$275.00	22.5%	$213.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-PS-C5	SEL APA LIC P1KSTY 500K TO 750K STY P.A.	$225.00	22.5%	$174.38	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-PS-C6	SEL APA LIC P1KSTY 750K TO 1M STY P.A.	$200.00	22.5%	$155.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-PS-C7	SEL APA LIC P1KSTY 1M TO 1.25M STY P.A.	$150.00	22.5%	$116.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
HCC-PS-C8	SEL APA LIC P1KSTY ABOVE 1.25M STY P.A.	$100.00	22.5%	$77.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA100KPPY	SEL: PDFOPTIMIZER 100k PPY	$1,875.00	22.5%	$1,453.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA100KPPYO	SEL: PDFOPTIMIZER 100k PPY W/OCR	$2,250.00	22.5%	$1,743.75	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA100KPPYO-S	SEL: MNT PDFOPTIMIZER 100k PPY W/OCR	$360.00	2.0%	$352.80	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA100KPPY-S	SEL: MNT PDFOPTIMIZER 100k PPY	$300.00	2.0%	$294.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA10MPPY	SEL: PDFOPTIMIZER 10M PPY	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA10MPPYO	SEL: PDFOPTIMIZER 10M PPY W/OCR	$46,875.00	22.5%	$36,328.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA10MPPYO-S	SEL: MNT PDFOPTIMIZER 10M PPY W/OCR	$7,500.00	2.0%	$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA10MPPY-S	SEL: MNT PDFOPTIMIZER 10M PPY	$6,800.00	2.0%	$6,664.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA1MPPY	SEL: PDFOPTIMIZER 1M PPY	$8,500.00	22.5%	$6,587.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA1MPPYO	SEL: PDFOPTIMIZER 1M PPY W/OCR	$9,375.00	22.5%	$7,265.63	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA1MPPYO-S	SEL: MNT PDFOPTIMIZER 1M PPY W/OCR	$1,500.00	2.0%	$1,470.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA1MPPY-S	SEL: MNT PDFOPTIMIZER 1M PPY	$1,360.00	2.0%	$1,332.80	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA1Y100K	SEL: PDFOPTIMIZER 1 YR - 100K PGS	$325.00	22.5%	$251.88	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA1Y100KO	SEL:PDFOPTIMIZER 1YR -100K PGS W/OCR	$450.00	22.5%	$348.75	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA1Y100KO-S	SEL:MNT PDFOPTIMIZER 1YR -100K PGS W/OCR	$72.00	2.0%	$70.56	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA1Y100K-S	SEL: MNT PDFOPTIMIZER 1 YR -100K PGS	$52.00	2.0%	$50.96	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA20MPPY	SEL: PDFOPTIMIZER 20M PPY	$80,000.00	22.5%	$62,000.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA20MPPYO	SEL: PDFOPTIMIZER 20M PPY W/OCR	$86,250.00	22.5%	$66,843.75	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA20MPPYO-S	SEL: MNT PDFOPTIMIZER 20M PPY W/OCR	$13,800.00	2.0%	$13,524.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA20MPPY-S	SEL: MNT PDFOPTIMIZER 20M PPY	$12,800.00	2.0%	$12,544.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA40MPPY	SEL: PDFOPTIMIZER 40M PPY	$113,750.00	22.5%	$88,156.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA40MPPYO	SEL: PDFOPTIMIZER 40M PPY W/OCR	$123,750.00	22.5%	$95,906.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IA40MPPYO-S	SEL: MNT PDFOPTIMIZER 40M PPY W/OCR	$19,800.00	2.0%	$19,404.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA40MPPY-S	SEL: MNT PDFOPTIMIZER 40M PPY	$18,200.00	2.0%	$17,836.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IA-SERVER	INPUTACCEL SERVER 2000000 PPY	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
IA-SERVER-ADD	INPUT ACCEL SERVER ADDITIONAL VOLUME - 3	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IAVP100K	SEL: PDFOPTIMIZER VOL PACK; 100k PPY	$1,031.00	22.5%	$799.03	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IAVP100KO	SEL:PDFOPTIMIZER VOL PACK; 100k PPY W/OC	$1,250.00	22.5%	$968.75	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IAVP100KO-S	SEL:MNT PDFOPTIMIZER VOL PK 100K PPY W/O	$200.00	2.0%	$196.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IAVP100K-S	SEL MNT PDFOPTIMIZER VOL PACK ;100K PPY	$165.00	2.0%	$161.70	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IDSA-SRC-MC	INTERACTIVE DELIVERY SVCS ADV SRCE CORE	$21,800.00	30.5%	$15,151.00	$4,578.00	$3,924.00	$3,270.00	N/A	N/A	$4,578.00	D3	CONTENT MANAGEMENT
IDSA-TAR-MC	INTERACTIVE DELIVERY SVCS ADV TARG CORE	$10,900.00	30.5%	$7,575.50	$2,289.00	$1,962.00	$1,635.00	N/A	N/A	$2,289.00	D3	CONTENT MANAGEMENT
IDS-SRC-MC	INTERACTIVE DELIVERY SVCS SOURCE CORE	$10,900.00	30.5%	$7,575.50	$2,289.00	$1,962.00	$1,635.00	N/A	N/A	$2,289.00	D3	CONTENT MANAGEMENT
IDS-TAR-MC	INTERACTIVE DELIVERY SVCS TARGET CORE	$5,450.00	30.5%	$3,787.75	$1,144.50	$981.00	$817.50	N/A	N/A	$1,144.50	D3	CONTENT MANAGEMENT
I-MARKUP	IMARKUP ST-TP	$0.00	30.5%	$0.00	$31.50	$27.00	$22.50	N/A	N/A	$44.16	D3	CONTENT MANAGEMENT
IMPORT-MGR	DOCUMENTUM IMPORT MANAGER ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
INPUTMGMT-2M	INPUT MANAGEMENT CONSOLE FOR AS-IMG-2M	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
INPUTMGMT-PK1	INPUT MANAGEMENT CONSOLE FOR AS-IMG-PK1	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IOS100KPPY	SEL: IMAGEOPTIMIZATION SERVICES 100K PPY	$24,875.00	22.5%	$19,278.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IOS100KPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 100K PPY	$5,086.00	2.0%	$4,984.28	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IOS10MPPY	SEL: IMAGEOPTIMIZATION SERVICES 10M PPY	$67,375.00	22.5%	$52,215.63	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IOS10MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 10M PPY	$13,774.00	2.0%	$13,498.52	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IOS1MPPY	SEL: IMAGEOPTIMIZATION SERVICES 1M PPY	$37,375.00	22.5%	$28,965.63	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IOS1MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 1M PPY	$7,641.00	2.0%	$7,488.18	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IOS20MPPY	SEL: IMAGEOPTIMIZATION SERVICES 20M PPY	$124,875.00	22.5%	$96,778.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IOS20MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 20M PPY	$25,530.00	2.0%	$25,019.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IOS40MPPY	SEL: IMAGEOPTIMIZATION SERVICES 40M PPY	$178,625.00	22.5%	$138,434.38	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IOS40MPPY-S	SEL MNT IMAGEOPTIMIZATION SVCS 40M PPY	$36,519.00	2.0%	$35,788.62	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IOSVP100M	SEL IMAGEOPTIMIZATION SVC VOL PACK 100M	$93,438.00	22.5%	$72,414.45	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IOSVP100M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 100M	$19,103.00	2.0%	$18,720.94	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IOSVP10M	SEL: IMAGEOPTIMIZATION SVC VOL PACK 10M	$25,875.00	22.5%	$20,053.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IOSVP10M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 10M	$5,290.00	2.0%	$5,184.20	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IOSVP200M	SEL IMAGEOPTIMIZATION SVC VOL PACK 200M	$214,188.00	22.5%	$165,995.70	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IOSVP200M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 200M	$43,789.00	2.0%	$42,913.22	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IOSVP25M	SEL: IMAGEOPTIMIZATION SVC VOL PACK 25M	$37,375.00	22.5%	$28,965.63	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IOSVP25M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 25M	$7,641.00	2.0%	$7,488.18	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IOSVP500M	SEL IMAGEOPTIMIZATION SVC VOL PACK 500M	$415,438.00	22.5%	$321,964.45	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IOSVP500M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 500M	$84,934.00	2.0%	$83,235.32	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IOSVP50M	SEL: IMAGEOPTIMIZATION SVC VOL PACK 50M	$53,188.00	22.5%	$41,220.70	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
IOSVP50M-S	SEL MNT IMAGEOPTIMIZ SVCS VOL PACK 50M	$10,874.00	2.0%	$10,656.52	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IRM-ACROBAT	Documentum IRM Client for PDF	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
IRMA-LP-DE-DE	IRM FOR ACROBAT LANG PACK-GERMAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMA-LP-ES-ES	IRM FOR ACROBAT LANG PACK-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMA-LP-FR-FR	IRM FOR ACROBAT LANG PACK-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMA-LP-IT-IT	IRM FOR ACROBAT LANG PACK-ITALIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMA-LP-JA-JP	IRM FOR ACROBAT LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMA-LP-KO-KR	IRM FOR ACROBAT LANG PACK-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMA-LP-PT-BR	IRM FOR ACROBAT LANG PACK-BR_PORTU-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMA-LP-ZH-CN	IRM FOR ACROBAT LANG PACK-CHINESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRM-BCKUP-SVR	DOCUMENTUM IRM BACKUP SERVER CPU	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
IRM-BLKBERRY	DOCUMENTUM IRM CLIENT FOR RIM BLACKBERRY	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
IRM-CLTDCMNTS	BUNDLE OF IRM-MSOFFICE AND IRM-ACROBAT	$0.00	30.5%	$0.00	$17.85	$15.30	$12.75	N/A	N/A	$17.85	D3	CONTENT MANAGEMENT
IRMD1LP-JA-JP	IRM FOR DOCUMENTUM LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRM-DCTM	DOCUMENTUM IRM SERVICES FOR DOCUMENTUM C	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
IRM-DEV-SVR	DOCUMENTUM IRM DEVELOPMENT SERVER CPU	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
IRMD-LP-JA-JP	IRM FOR DOCUMENTUM LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMD-LP-KO-KR	IRM FOR DOCUMENTUM LANG PACK-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRM-DSE	DSE REMOTE 10HR-INFO RIGHTS MGMT	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IRM-EMAIL	DOCUMENTUM IRM CLIENT FOR E-MAIL ST	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
IRM-EROOM	DOCUMENTUM IRM SERVICES FOR EROOM CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
IRM-EXNET-SVR	DOCUMENTUM IRM EXTRANET SERVER CPU	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
IRML-LP-ES-ES	IRM FOR LOTUS NOTES LANG PACK-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMM-LP-DE-DE	IRM FOR MICROSOFT OFFICE LANG PACK-GERMA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMM-LP-ES-ES	IRM FOR MICROSOFT OFFICE LANG PACK-SPANI	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMM-LP-FR-FR	IRM FOR MICROSOFT OFFICE LANG PACK-FRENC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMM-LP-IT-IT	IRM FOR MICROSOFT OFFICE LANG PACK-ITALI	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMM-LP-JA-JP	IRM FOR MICROSOFT OFFICE LANG PACK-JAPAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMM-LP-KO-KR	IRM FOR MICROSOFT OFFICE LANG PACK-KOREA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMM-LP-PT-BR	IRM FOR MICROSOFT OFFICE LANG PACK-BR_PO	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMM-LP-ZH-CN	IRM FOR MICROSOFT OFFICE LANG PACK-CHINE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRM-MSOFFICE	DOCUMENTUM IRM CLIENT FOR MICROSOFT OFFI	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
IRMO-LP-ES-ES	IRM FOR OUTLOOK LANG PACK-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRMO-LP-ZH-CN	IRM FOR OUTLOOK LANG PACK-CHINESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRM-OSE	DSE - ONSITE - INFORMATION RIGHTS MGMT	$275,000.00	2.0%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
IRM-REPOS-SVR	DOCUMENTUM IRM REPOSITORY SERVER CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
IRM-SDK	DOCUMENTUM IRM SDK CPU	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
IRM-SDK-CAL	IRM CLIENT INTEGRATION API CLIENT ACCESS	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
IRM-SVR	DOCUMENTUM IRM SERVER CPU	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
LEARNING-SVC	DOCUMENTUM LEARNING SERVICES	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
LOCKIT-DA	DCTM ADMINISTRATOR LOCALIZATION KIT-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
LPCS-NOEMEA	LANG PK-CIS NORTHERN EUROPEAN INST	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
LPCS-WSTEMEA	LANG PK-CIS WESTERN EUROPE INST	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
LSE-APV-PKG	EMC DCTM LS eTMF Approver SLN ASL=UA	$360.00	30.5%	$250.20	$75.60	$64.80	N/A	N/A	N/A	$75.60	D3	CONTENT MANAGEMENT
LSE-CTB-PKG	EMC DCTM LS eTMF Contributor SLN ASL=UA	$720.00	30.5%	$500.40	$151.20	$129.60	N/A	N/A	N/A	$151.20	D3	CONTENT MANAGEMENT
LSE-RED-PKG	EMC DCTM LS eTMF Reader SLN ASL=UA	$180.00	30.5%	$125.10	$37.80	$32.40	N/A	N/A	N/A	$37.80	D3	CONTENT MANAGEMENT
LSQ-APV-PKG	EMC DCTM LS Q&M Approver SLN ASL=UA	$360.00	30.5%	$250.20	$75.60	$64.80	N/A	N/A	N/A	$75.60	D3	CONTENT MANAGEMENT
LSQ-CTB-PKG	EMC DCTM LS Q&M Contributor SLN ASL=UA	$720.00	30.5%	$500.40	$151.20	$129.60	N/A	N/A	N/A	$151.20	D3	CONTENT MANAGEMENT
LSQ-RED-PKG	EMC DCTM LS Q&M Reader SLN ASL=UA	$180.00	30.5%	$125.10	$37.80	$32.40	N/A	N/A	N/A	$37.80	D3	CONTENT MANAGEMENT
LSR-APV-PKG	EMC DCTM LS R&D Approver SLN ASL=UA	$360.00	30.5%	$250.20	$75.60	$64.80	N/A	N/A	N/A	$75.60	D3	CONTENT MANAGEMENT
LSR-CTB-PKG	EMC DCTM LS R&D Contributor SLN ASL=UA	$720.00	30.5%	$500.40	$151.20	$129.60	N/A	N/A	N/A	$151.20	D3	CONTENT MANAGEMENT
LSR-RED-PKG	EMC DCTM LS R&D Reader SLN ASL=UA	$180.00	30.5%	$125.10	$37.80	$32.40	N/A	N/A	N/A	$37.80	D3	CONTENT MANAGEMENT
LSV-CTB-PKG	EMC DCTM LS SSV Contributor SLN ASL=UA	$1,000.00	30.5%	$695.00	$210.00	$180.00	N/A	N/A	N/A	$210.00	D3	CONTENT MANAGEMENT
LSV-RED-PKG	EMC DCTM LS SSV Reader SLN ASL=UA	$360.00	30.5%	$250.20	$75.60	$64.80	N/A	N/A	N/A	$75.60	D3	CONTENT MANAGEMENT
LSV-SVR-PKG	EMC DCTM LS SSV Server=IA	$300,000.00	30.5%	$208,500.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MAINT-10	SELECT 10 DOLLARS ANNUAL MAINTENANCE	$10.00	2.0%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MCD-EPM-1SVR	SELECT EACH DCTM PROD SVR	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
MCD-RT-1KUSR	SELECT Each 1K LIC. USERS	$8,000.00	22.5%	$6,200.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
MCIA-100KPPY	SELECT 100K PPY PACK	$500.00	22.5%	$387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MCIA-10MPPY	SELECT 10M PPY PACK	$28,000.00	22.5%	$21,700.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
MCIA-1MPPY	SELECT 1M PPY PACK	$4,000.00	22.5%	$3,100.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
MCIA-IASVR	SELECT Each IA Server	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
MDA-TRNSSV-MC	MEDIA TRANSFORMATION SERVICES CORE-LEGAC	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
MD-IMG-TRA-MC	MEDICAL IMAGING TRANS SVCS CPU MC	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
MD-IMG-TRANS	MEDICAL IMAGING TRANS SVCS CPU	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
MDO-LP-DE-DE	MY DOCUMENTUM OFFLINE LP-GERMAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MDO-LP-ES-ES	MY DOCUMENTUM OFFLINE LP-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MDO-LP-FR-FR	MY DOCUMENTUM OFFLINE LP-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MDOUTLK-DE-DE	MYD FOR MICROSOFT OUTLOOK-GER-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MDOUTLK-ES-ES	MYD FOR MICROSOFT OUTLOOK-SP-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MDOUTLK-FR-FR	MYD FOR MICROSOFT OUTLOOK-FR-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MDOUTLK-IT-IT	MYD FOR MICROSOFT OUTLOOK-IT-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MDOUTLK-JA-JP	MYD FOR MICROSOFT OUTLOOK-JAP-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MDOUTLK-KO-KR	MYD FOR MICROSOFT OUTLOOK-KOR-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MDOUTLK-SV-SE	MYD FOR MICROSOFT OUTLOOK-SWE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MDOUTLK-ZH-CN	MYD FOR MICROSOFT OUTLOOK-CH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MN456-010-394	SEL MAINT PRIMEOCR 1CPU 3OCR ENG IA5.3	$2,600.00	2.0%	$2,548.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-010-395	SEL MAINT PRIMEOCR 2CPU 6OCR ENG IA5.3	$5,720.00	2.0%	$5,605.60	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-010-396	SEL MAINT PRIMEOCR 4CPU 6OCR ENG IA5.3	$8,860.00	2.0%	$8,682.80	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-010-397	SELECT: MAINT PRIMEOCR ASIAN OCR IA5.3	$3,280.00	2.0%	$3,214.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-010-399	SELECT: MAINT PRIMEVERIFY IA5.3	$780.00	2.0%	$764.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-010-400	SEL MAINT PRIMEOCR 1CPU 6OCR ENG IA5.3	$3,980.00	2.0%	$3,900.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-010-539	SEL MAINT PRIMEOCR 1 CPU 2OCR ENG IA5.3	$2,080.00	2.0%	$2,038.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-100-394	SEL MAINT PRIMEOCR 1 CPU 3 OCR ENG IA6	$2,600.00	2.0%	$2,548.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-100-395	SEL MAINT PRIMEOCR 2 CPU 6 OCR ENG IA6	$5,720.00	2.0%	$5,605.60	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-100-396	SEL MAINT PRIMEOCR 4 CPU 6 OCR ENG IA6	$8,860.00	2.0%	$8,682.80	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-100-397	SELECT: MAINT PRIMEOCR ASIAN OCR IA6	$3,280.00	2.0%	$3,214.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-100-399	SELECT: MAINT PRIMEVERIFY IA6	$780.00	2.0%	$764.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-100-400	SEL MAINT PRIMEOCR 1 CPU 6 OCR ENG IA6	$3,980.00	2.0%	$3,900.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-100-401	SELECT: MAINT PRIMEOCR RUSSIAN OCR IA6	$3,280.00	2.0%	$3,214.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-100-539	SEL MAINT PRIMEOCR 1 CPU 2 OCR ENG IA6	$2,080.00	2.0%	$2,038.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-650-394	SELECT: MAINT PRIMEOCR 1CPU3OCRENG V6.5	$2,600.00	2.0%	$2,548.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-650-395	SELECT: MAINT PRIMEOCR 2CPU6OCRENG V6.5	$5,720.00	2.0%	$5,605.60	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-650-396	SELECT: MAINT PRIMEOCR 4CPU6OCRENG V6.5	$8,860.00	2.0%	$8,682.80	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-650-397	SELECT: MAINT PRIMEOCR ASIANOCR V6.5	$3,280.00	2.0%	$3,214.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-650-399	SELECT: MAINT PRIMEVERIFY V6.5	$780.00	2.0%	$764.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-650-400	SELECT: MAINT PRIMEOCR 1CPU6OCRENG V6.5	$3,980.00	2.0%	$3,900.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-650-401	SELECT MAINT PRIMEOCR RUSSIAN OCR V6.5	$3,280.00	2.0%	$3,214.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-650-539	SELECT: MAINT PRIMEOCR 1CPU2OCRENG V6.5	$2,080.00	2.0%	$2,038.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-700-394	SELECT: MAINT PRIMEOCR 1CPU3OCRENG V7.0	$2,600.00	2.0%	$2,548.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-700-395	SELECT: MAINT PRIMEOCR 2CPU6OCRENG V7.0	$5,720.00	2.0%	$5,605.60	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-700-396	SELECT: MAINT PRIMEOCR 4CPU6OCRENG V7.0	$8,860.00	2.0%	$8,682.80	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-700-397	SELECT: MAINT PRIMEOCR ASIANOCR V7.0	$3,280.00	2.0%	$3,214.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-700-399	SELECT: MAINT PRIMEVERIFY V7.0	$780.00	2.0%	$764.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-700-400	SELECT: MAINT PRIMEOCR 1CPU6OCRENG V7.0	$3,980.00	2.0%	$3,900.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-700-401	SELECT MAINT PRIMEOCR RUSSIAN OCR V7.0	$3,280.00	2.0%	$3,214.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MN456-700-539	SELECT: MAINT PRIMEOCR 1CPU2OCRENG V7.0	$2,080.00	2.0%	$2,038.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
MTS1-LP-DE-DE	MEDIA TRANSFORMATION SVCS LANG PACK-GERM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS1-LP-ES-ES	MEDIA TRANSFORMATION SVCS LANG PACK-SPAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS1-LP-FR-FR	MEDIA TRANSFORMATION SVCS LANG PACK-FREN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS1-LP-IT-IT	MEDIA TRANSFORMATION SVCS LANG PACK-ITAL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS1-LP-JA-JP	MEDIA TRANSFORMATION SVCS LANG PACK-JAPA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS1-LP-KO-KR	MEDIA TRANSFORMATION SVCS LANG PACK-KORE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS1-LP-PT-BR	MEDIA TRANSFORMATION SVCS LANG PACK-BR_P	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS1-LP-RU-RU	MEDIA TRANSFORMATION SVCS LANG PACK-RUSS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS1-LP-ZH-CN	MEDIA TRANSFORMATION SVCS LANG PACK-CHIN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS-LP-DE-DE	MEDIA TRANSFORMATION SVCS LANG PACK-GERM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS-LP-ES-ES	MEDIA TRANSFORMATION SVCS LANG PACK-SPAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS-LP-FR-FR	MEDIA TRANSFORMATION SVCS LANG PACK-FREN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS-LP-IT-IT	MEDIA TRANSFORMATION SVCS LANG PACK-ITAL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS-LP-JA-JP	MEDIA TRANSFORMATION SVCS LANG PACK-JAPA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS-LP-KO-KR	MEDIA TRANSFORMATION SVCS LANG PACK-KORE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS-LP-PT-BR	MEDIA TRANSFORMATION SVCS LANG PACK-BR_P	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS-LP-RU-RU	MEDIA TRANSFORMATION SVCS LANG PACK-RUSS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS-LP-ZH-CN	MEDIA TRANSFORMATION SVCS LANG PACK-CHIN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MTS-MC	MEDIA TRANSFORMATION SERVICES CORE	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
MYD-DESKTOP	MY DOCUMENTUM DESKTOP	$82.00	30.5%	$56.99	$17.22	$14.76	$12.30	N/A	N/A	$17.22	D3	CONTENT MANAGEMENT
MYD-OFFLINE	MY DOCUMENTUM OFFLINE FOR WEBTOP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MYD-OFFLN-ST	MY DOCUMENTUM OFFLINE SEAT	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
MYD-OUTLOOK	MY DOCUMENTUM FOR MICROSOFT OUTLOOK	$82.00	30.5%	$56.99	$17.22	$14.76	$12.30	N/A	N/A	$17.22	D3	CONTENT MANAGEMENT
MYD-SERVER-ST	EMC MY DCTM SUITE SERVER SEAT	$0.00	30.5%	$0.00	$21.00	$18.00	$15.00	N/A	N/A	$21.00	D3	CONTENT MANAGEMENT
MYD-SHAREPNT	EMC MYD FOR MICROSOFT SHAREPOINT - SEAT	$82.00	30.5%	$56.99	$17.22	$14.76	$12.30	N/A	N/A	$17.22	D3	CONTENT MANAGEMENT
MYD-SPT-DE-DE	MYD FOR MICROSOFT SHAREPOINT LP-DE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MYD-SPT-ES-ES	MYD FOR MICROSOFT SHAREPOINT LP-ES-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MYD-SPT-FR-FR	MYD FOR MICROSOFT SHAREPOINT LP-FR-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
MYD-SPT-IT-IT	MYD FOR MICROSOFT SHAREPOINT LP-IT-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
OCRDTM	Select OCR for Blazon or Redact-It	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
OCRDTM-M	Select OCR for Blazon or Redact-It MAINT	$2,222.00	2.0%	$2,177.56	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
OCRTSLP-ES-ES	OCR TRANSF SVCS LANG PACK-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
OCRTSLP-FR-FR	OCR TRANSF SVCS LANG PACK-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
OCRTSLP-IT-IT	OCR TRANSF SVCS LANG PACK-ITALIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
OCRTSLP-JA-JP	OCR TRANSF SVCS LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
OCRTSLP-KO-KR	OCR TRANSF SVCS LANG PACK-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
OCRTSLP-ZH-CN	OCR TRANSF SVCS LANG PACK-CHINESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
OEM-PLEXP-ORA	DOCUMENTUM PLATFORM EXPRESS ORACLE EDITI	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
OEM-PLEXP-SQL	DOCUMENTUM PLATFORM EXPRESS SQL SERVER E	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
OEM-PLEXP-SYB	DOCUMENTUM PLATFORM EXPRESS SYBASE EDITI	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PARTNER-PKG	PARTNER PACKAGE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PB-LOCKIT	DOCUMENTUM PROCESS BUILDER LOCALIZATION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PB-LP-DE-DE	DCTM PROCESS BUILDER LANG PACK-GERMAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PB-LP-ES-ES	DCTM PROCESS BUILDER LANG PACK-SPANISH-S	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PB-LP-FR-FR	DCTM PROCESS BUILDER LANG PACK-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PB-LP-IT-IT	DCTM PROCESS BUILDER LANG PACK-ITALIAN-S	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PB-LP-JA-JP	DCTM PROCESS BUILDER LANG PACK-JAPANESE-	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PB-LP-KO-KR	DCTM PROCESS BUILDER LANG PACK-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PB-LP-PT-BR	DCTM PROCESS BUILDER LANG PACK-BR_PORTU-	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PB-LP-RU-RU	DCTM PROCESS BUILDER LANG PACK-RUSSIAN-S	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PB-LP-ZH-CN	DCTM PROCESS BUILDER LANG PACK-CHINESE-S	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PCS-CPU	PRINT CONTROL SERVICES	$25,000.00	30.5%	$17,375.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
PDFANN-DE-DE	PDF ANNOTATION SERVICES-LOCALIZED-GERMAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PDFANN-ES-ES	PDF ANNOTATION SERVICES-LOCALIZED-SPANIS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PDFANN-FR-FR	PDF ANNOTATION SERVICES LOCALIZED-FRENCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PDFANN-IT-IT	PDF ANNOTATION SERVICES-LOCALIZED-ITALIA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PDFANN-JA-JP	PDF ANNOTATION SERVICES-LOCALIZED-JAPANE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PDFANN-KO-KR	PDF ANNOTATION SERVICES-LOCALIZED-KOREAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PDFANN-PT-BR	PDF ANNOTATION SERVICES LANG PACK-BR_POR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PDFANN-SV-SE	PDF ANNOTATION SERVICES-LOCALIZED-SWEDIS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PDFANN-ZH-CN	PDF ANNOTATION SERVICES LOCALIZED-CHINES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PDF-ANO-SVC	PDF ANNOTATION SERVICES ST-TP	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
PDFO-EVAL	SELECT: 30-DAY EVAL/DEMO LICENSE	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-000-001	SELECT: PRIMEOCR ANY VERSION	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-000-399	SELECT: PRIMEVERIFYIA ANY VERSION	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-010-394	SEL PRIMEOCR 1 CPU 3 OCR ENG IA5.3	$16,250.00	22.5%	$12,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-010-395	SEL PRIMEOCR 2 CPU 6 OCR ENG IA5.3	$35,750.00	22.5%	$27,706.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-010-396	SEL PRIMEOCR 4 CPU 6 OCR ENG IA5.3	$55,375.00	22.5%	$42,915.63	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-010-397	SELECT: PRIMEOCR ASIAN OCR IA5.3	$20,500.00	22.5%	$15,887.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-010-399	SELECT: PRIMEVERIFY IA5.3	$4,875.00	22.5%	$3,778.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-010-400	SEL PRIMEOCR 1 CPU 6 OCR ENG IA5.3	$24,875.00	22.5%	$19,278.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-010-539	SEL PRIMEOCR 1 CPU 2 OCR ENG IA5.3	$13,000.00	22.5%	$10,075.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-100-394	SEL PRIMEOCR 1 CPU 3 OCR ENG IA6	$16,250.00	22.5%	$12,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-100-395	SEL PRIMEOCR 2 CPU 6 OCR ENG IA6	$35,750.00	22.5%	$27,706.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-100-396	SEL PRIMEOCR 4 CPU 6 OCR ENG IA6	$55,375.00	22.5%	$42,915.63	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-100-397	SELECT: PRIMEOCR ASIAN OCR IA6	$20,500.00	22.5%	$15,887.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-100-399	SELECT: PRIMEVERIFY IA6	$4,875.00	22.5%	$3,778.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-100-400	SEL PRIMEOCR 1 CPU 6 OCR ENG IA6	$24,875.00	22.5%	$19,278.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-100-401	SELECT: PRIMEOCR RUSSIAN OCR IA6	$20,500.00	22.5%	$15,887.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-100-539	SEL PRIMEOCR 1 CPU 2 OCR ENG IA6	$13,000.00	22.5%	$10,075.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-650-394	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V6.5	$16,250.00	22.5%	$12,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-650-395	SELECT: PRIMEOCR 2 CPU 6 OCR ENG V6.5	$35,750.00	22.5%	$27,706.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-650-396	SELECT: PRIMEOCR 4 CPU 6 OCR ENG V6.5	$55,375.00	22.5%	$42,915.63	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-650-397	SELECT: PRIMEOCR ASIAN OCR V6.5	$20,500.00	22.5%	$15,887.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-650-399	SELECT: PRIMEVERIFY V6.5	$4,875.00	22.5%	$3,778.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-650-400	SELECT: PRIMEOCR 1 CPU 6 OCR ENG V6.5	$24,875.00	22.5%	$19,278.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-650-401	SELECT: PRIMEOCR RUSSIAN OCR V6.5	$20,500.00	22.5%	$15,887.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-650-539	SELECT: PRIMEOCR 1 CPU 2 OCR ENG V6.5	$13,000.00	22.5%	$10,075.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-700-394	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V7.0	$16,250.00	22.5%	$12,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-700-395	SELECT: PRIMEOCR 2 CPU 6 OCR ENG V7.0	$35,750.00	22.5%	$27,706.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-700-396	SELECT: PRIMEOCR 4 CPU 6 OCR ENG V7.0	$55,375.00	22.5%	$42,915.63	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-700-397	SELECT: PRIMEOCR ASIAN OCR V7.0	$20,500.00	22.5%	$15,887.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-700-399	SELECT: PRIMEVERIFY V7.0	$4,875.00	22.5%	$3,778.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-700-400	SELECT: PRIMEOCR 1 CPU 6 OCR ENG V7.0	$24,875.00	22.5%	$19,278.13	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-700-401	SELECT: PRIMEOCR RUSSIAN OCR V7.0	$20,500.00	22.5%	$15,887.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PR456-700-539	SELECT: PRIMEOCR 1 CPU 2 OCR ENG V7.0	$13,000.00	22.5%	$10,075.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
PRC-CONN-AQLG	PROCESS CONNECTOR FOR BEA AQUALOGIC BPM CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
PRC-CONN-BPEL	PROCESS CONNECTOR FOR BPEL PROCESS ENGINES CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
PRC-CONN-BZTK	PROCESS CONNECTOR FOR MICROSOFT BIZTALK CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
PRC-CONN-IDS	PROCESS CONNECTOR FOR IDS ST	$0.00	30.5%	$0.00	$189.00	$162.00	$135.00	N/A	N/A	$264.60	D3	CONTENT MANAGEMENT
PRC-CONN-PACK	PROCESS CONNECTOR PACK	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
PRC-CONN-STWR	PROCESS CONNECTOR FOR TIBCO STAFFWARE CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
PRC-CONN-WLI	PROCESS CONNECTOR FOR BEA WEBLOGIC INTEGRATION CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
PRC-ENG-RST	PROCESS ENGINE D6 UPGRADE RESTRICTED LIC	$100.00	30.5%	$69.50	$21.00	$18.00	$15.00	N/A	N/A	$21.00	D3	CONTENT MANAGEMENT
PRC-ENGSTDAL	PROCESS ENGINE CPU	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
PRC-ENGSTD-MC	PROCESS ENGINE CORE	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
PR-CNILOG-EN	PROCESS CONN - ILOG JRULES-ENG SRVR	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
PRC-PKG-VISIO	PROCESS INTEGRATION PACKAGE FOR MICROSFT	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
PRC-SRVS-SAP	PROCESS SERVICES FOR SAP EXTENDS IIG XCP	$27,250.00	30.5%	$18,938.75	$5,722.50	$4,905.00	$4,087.50	N/A	N/A	$5,722.50	D3	CONTENT MANAGEMENT
PREPAYTRAV	SELECT EST TRAVEL UNIT	$500.00	2.0%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
PROC-DSGN-STU	DOCUMENTUM PROCESS DESIGN STUDIO	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	$1,125.00	N/A	N/A	$1,575.00	D3	CONTENT MANAGEMENT
PRO-CNNCOGNO	PROCESS CONN-COGNOS REPORTNET SRVR	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
PROD-SCAN	PRODUCTION SCAN LEVEL 4 MODULE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PRS-LOCKIT	PHYSICAL RECORDS SERVICES LOCALIZATION K	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PRS-LP-DE-DE	PHYSICAL RECORDS SERVICES LANG PACK-GERM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PRS-LP-ES-ES	PHYSICAL RECORDS SERVICES LANG PACK-SPAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PRS-LP-FR-FR	PHYSICAL RECORDS SERVICES LANG PACK-FREN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PRS-LP-IT-IT	PHYSICAL RECORDS SERVICES LANG PACK-ITAL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PRS-LP-JA-JP	PHYSICAL RECORDS SERVICES LANG PACK-JAPA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PRS-LP-KO-KR	PHYSICAL RECORDS SERVICES LANG PACK-KORE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
PRTLT-USRLIC	PORTLET USER ST	$0.00	30.5%	$0.00	$42.00	$36.00	$30.00	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
PS-CUS-DOCSCI	CUSTOM SERVICES DOCSCI (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
PS-CUS-ESGCAP	CUSTOM CAPTIVA PS ESG (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
PS-CUS-ESGDCM	Custom Documentum PS ESG (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
PS-CUS-EX	CUSTOM SCOPED SERVICES FOR EMAILXTENDER (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
PS-CUS-EXPXHV	BILLABLE EXPENSE XHIVE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
PS-ESHS-AX	APPLICATIONXTENDER HEADSTART SERVICES	$12,580.00	2.0%	$12,328.40	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
PS-ESHS-SAPAR	HEADSTART FOR SAP ARCHIVING FF 15 DAYS	$47,300.00	2.0%	$46,354.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
PS-MOSS-WP	PS DCTM CONNECTOR 4 MOSS WEB PARTS - ST	$0.00	30.5%	$0.00	$42.00	$36.00	$30.00	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
PTSM-3001	PARTNER TECHNICAL SPT-10 INCIDENTS (IIG)	$10,000.00	2.0%	$9,800.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
REC-ACT-FNET	RECORDS ACTIVATOR SRVR	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
REC-ACT-MOSS	DCTM RECORDS ACTIVATOR FOR SHAREPOINT	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
REC-MGRADMIN	RECORDS MANAGER ADMIN ACCESS ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
REC-MGR-COORD	RECORDS MANAGER COORDINATOR ST	$0.00	30.5%	$0.00	$157.50	$135.00	$112.50	N/A	N/A	$157.50	D3	CONTENT MANAGEMENT
REC-MGR-EXT	RECORDS MANAGER CLIENT EXTENSION ST	$0.00	30.5%	$0.00	$42.00	$36.00	$30.00	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
REC-MGR-USER	RECORDS MANAGER END-USER ACCESS ST	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
REPLISTOR-XS	REPLISTOR FOR XTENDER SOLUTIONS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
REPORTINGSVCS	REPORTING SERVICES INST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RET-POL-ADMIN	RETENTION POLICY SERVICES ADMINISTRATOR	$0.00	30.5%	$0.00	$189.00	$162.00	$135.00	N/A	N/A	$189.00	D3	CONTENT MANAGEMENT
RET-POL-SVCS	RETENTION POLICY SERVICES CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
RET-POL-SV-MC	RETENTION POLICY SERVICES CORE	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
REVCOLLECTER	SELECT Collector Each Prod Svr	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REVCON-CAUC	SELECT CA UNICENTER CONNECTOR	$7,500.00	22.5%	$5,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REVCON-HPOV	SELECT HP OPENVIEW CONNECTOR	$7,500.00	22.5%	$5,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REVCON-IBMTIV	SELECT IBM TIVOLI CONNECTOR	$7,500.00	22.5%	$5,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REVCON-MSFT	SELECT MICROSOFT SCOM CONNECTOR	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REVDISTSVR	SEL Distributed Support Ea Reveille Sv	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REV-IARCH-1TB	SELECT Mgmt Console InfoArchive Ea TB	$6,500.00	22.5%	$5,037.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REVPMGR-1	SELECT 1 DAY PROJECT MGR	$2,000.00	2.0%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
REVSUBSCR-1SVR	SELECT Annual Subscr Lic Ea DCTM Svr	$6,000.00	22.5%	$4,650.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REVSVR-100IP	SELECT BASE; UP TO 100 IP ADDRESS	$50,000.00	22.5%	$38,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REVSVR-10IP	SELECT BASE; UP TO 10 IP ADDRESS	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REVSVR-30IP	SELECT BASE; UP TO 30 IP ADDRESS	$30,000.00	22.5%	$23,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REVSVR-ADD20IP	SELECT ADD 20 IPs to Rev BASE Svr	$15,000.00	22.5%	$11,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
REVSVR-UNLIP	SELECT BASE; UP TO UNL IP ADDRESS	$100,000.00	22.5%	$77,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
RIEDTM	SELECT REDACT-IT ENTERPRISE	$34,125.00	22.5%	$26,446.88	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
RIEDTM-M	SELECT REDACT-IT ENTERPRISE MAINT	$6,067.00	2.0%	$5,945.66	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
RM-ANZ-ADMIN	RECORDS MANAGER ADMINISTRATOR - COMMONWE	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
RM-ANZ-COORD	RECORDS MANAGER COORDINATOR - COMMONWEAL	$0.00	30.5%	$0.00	$189.00	$162.00	$135.00	N/A	N/A	$189.00	D3	CONTENT MANAGEMENT
RM-ANZ-EXT	RECORDS MANAGER CLIENT EXTENSION - COMMO	$0.00	30.5%	$0.00	$42.00	$36.00	$30.00	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
RM-LP-DE-DE	RECORDS MANAGER LANG PACK-GERMAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RM-LP-ES-ES	RECORDS MANAGER LANG PACK-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RM-LP-FR-FR	RECORDS MANAGER LANG PACK-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RM-LP-IT-IT	RECORDS MANAGER LANG PACK-ITALIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RM-LP-JA-JP	RECORDS MANAGER LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RM-LP-KO-KR	RECORDS MANAGER LANG PACK-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RPS-LP-DE-DE	RETENTION POLICY SERVICES LANG PACK-GERM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RPS-LP-ES-ES	RETENTION POLICY SERVICES LANG PACK-SPAN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RPS-LP-FR-FR	RETENTION POLICY SERVICES LANG PACK-FREN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RPS-LP-IT-IT	RETENTION POLICY SERVICES LANG PACK-ITAL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RPS-LP-JA-JP	RETENTION POLICY SERVICES LANG PACK-JAPA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RPS-LP-KO-KR	RETENTION POLICY SERVICES LANG PACK-KORE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RPS-LP-PT-BR	RETENTION POLICY SERVICES LANG PACK-BR_P	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RPTS-LOCKIT	RPTS LOCALIZATION KIT-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RPTSLP-KO-KR	Regultry Pub Transf SVC LANG PAK-KOREAN-	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
RSVR-DEVTEST	SEL: UP TO 5 DEV TEST SERVERS	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
RSVR-NONPROD	SELECT ADDITIONAL 5 NON-PROD SERVERS	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
S1000D-I-JCV	S1000D IETP - JOB CARDS AND VISITS	$0.00	30.5%	$0.00	$31,500.00	N/A	$22,500.00	N/A	N/A	$31,500.00	D3	CONTENT MANAGEMENT
S1000D-I-MAN	S1000D IETP - MANUALS	$0.00	30.5%	$0.00	$31,500.00	N/A	$22,500.00	N/A	N/A	$31,500.00	D3	CONTENT MANAGEMENT
S1000D-I-USR	S1000D IETP - USER	$0.00	30.5%	$0.00	$525.00	N/A	$375.00	N/A	N/A	$525.00	D3	CONTENT MANAGEMENT
S1000D-M-ENP	S1000D MANAGER - ENGINEERING PROJECTS	$0.00	30.5%	$0.00	$2,100.00	N/A	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
S1000D-M-SMN	S1000D MANAGER - STRUCTURED MANUALS	$0.00	30.5%	$0.00	$10,500.00	N/A	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
S1000D-M-SVR	S1000D MANAGER - SERVER	$0.00	30.5%	$0.00	$15,750.00	N/A	$11,250.00	N/A	N/A	$15,750.00	D3	CONTENT MANAGEMENT
S1000D-M-TJC	S1000D MANAGER - TASKS AND JOB CARDS	$0.00	30.5%	$0.00	$10,500.00	N/A	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
S1000D-M-UMN	S1000D MANAGER - UNSTRUCTURED MANUALS	$0.00	30.5%	$0.00	$4,200.00	N/A	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
S1000D-M-USR	S1000D MANAGER - USER	$0.00	30.5%	$0.00	$2,100.00	N/A	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
SCAN-MODULE	SCAN MODULE LEVELS 1-3	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SCLM-ADV0001	SEL SCLM ADV, 1-50 USERS, PER SEAT	$1,863.00	22.5%	$1,443.83	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-ADV0051	SEL SCLM ADV, 51-200 USERS, PER SEAT	$1,488.00	22.5%	$1,153.20	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-ADV0201	SEL SCLM ADV, 201-500 USERS, PER SEAT	$750.00	22.5%	$581.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-ADV0501	SEL SCLM ADV, 501-1250 USERS PER SEAT	$375.00	22.5%	$290.63	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-ADV1251	SEL SCLM ADV, 1251+ USERS PER SEAT	$281.00	22.5%	$217.78	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-ALL0001	SEL SCLM ALL, 1-50 USERS, PER SEAT	$2,481.00	22.5%	$1,922.78	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-ALL0051	SEL SCLM ALL, 51-200 USERS, PER SEAT	$1,981.00	22.5%	$1,535.28	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-ALL0201	SEL SCLM ALL, 201-500 USERS, PER SEAT	$1,063.00	22.5%	$823.83	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-ALL0501	SEL SCLM ALL, 501-1250 USERS PER SEAT	$563.00	22.5%	$436.33	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-ALL1251	SEL SCLM ALL, 1251+ USERS PER SEAT	$406.00	22.5%	$314.65	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-BASE0001	SEL SCLM BASE, 1-50 USERS, PER SEAT	$1,244.00	22.5%	$964.10	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-BASE0051	SEL SCLM BASE, 51-200 USERS, PER SEAT	$994.00	22.5%	$770.35	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-BASE0201	SEL SCLM BASE, 201-500 USERS PER SEAT	$500.00	22.5%	$387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-BASE0501	SEL SCLM BASE, 501-1250 USERS PER SEAT	$250.00	22.5%	$193.75	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-BASE1251	SEL SCLM BASE 1251+ USERS PER SEAT	$188.00	22.5%	$145.70	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-CLCA0001	SEL SCLM CLCA, 1-50 USERS, PER SEAT	$1,863.00	22.5%	$1,443.83	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-CLCA0051	SEL SCLM CLCA, 51-200 USERS, PER SEAT	$1,488.00	22.5%	$1,153.20	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-CLCA0201	SEL SCLM CLCA, 201-500 USERS, PER SEAT	$813.00	22.5%	$630.08	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-CLCA0501	SEL SCLM CLCA, 501-1250 USERS PER SEAT	$438.00	22.5%	$339.45	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-CLCA1251	SEL SCLM CLCA, 1251+ USERS PER SEAT	$313.00	22.5%	$242.58	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SCLM-MN-1	SEL SCLM MAINTENANCE 1	$1.00	2.0%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
SCLM-MN-10	SEL SCLM MAINTENANCE 10	$10.00	2.0%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
SCLM-MN-100	SEL SCLM MAINTENANCE 100	$100.00	2.0%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
SCLM-MN-1000	SEL SCLM MAINTENANCE 1000	$1,000.00	2.0%	$980.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
SCLM-MN-10000	SEL SCLM MAINTENANCE 10000	$10,000.00	2.0%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
STD-EXPORT	IMAGE INDEX PDF FILE-SYSTEM XML ODBC EXP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-001-001	CPTV ENTSRVR+ADVRCG 1MPPY BNDL SUBSC=PA	$47,281.00	30.5%	$32,860.30	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-002-001	CPTV ENTPR SVR ADV RECOG 1M PPY SUBS=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-002-002	CPTV SCANPLUS MOD STND ENT ADV SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-002-003	CAPTIVA ATTENDED CLIENT ENT ADV SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-002-004	CAPTIVA SOFTWARE DEVELOPERS KIT SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-002-005	CAPT ENTSVR AVRC TSTDRS 100KPPY SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-003-001	CPTV ENTSRVR 1MPPY BUNDLE SUBSC=PA	$25,790.00	30.5%	$17,924.05	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-004-001	CAPTIVA ENTERPRISE SERVER 1M PPY SUBS=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-004-002	CPTV SCANPLUS MOD STANDARD ENT SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-004-003	CAPTIVA ATTENDED CLIENT ENT SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-004-004	CAPTIVA SOFTWARE DEVELOPERS KIT SUBSC=PA	$9,211.00	30.5%	$6,401.65	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-004-005	CPTV ENTPRS SVR TST/DRS 100K PPY SUBS=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-004-006	CAPTIVA SDK ENT SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-005-001	CPTV STDSRVR 100K PPY BUNDLE SUBSC=PA	$1,535.00	30.5%	$1,066.83	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-006-001	CPTV STANDARD SERVER 100K PPY SUSBC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-006-002	CPTV SCANPLUS MODULE STANDARD SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-006-003	CAPTIVA ATTENDED CLIENT SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-007-001	CPTV STDSVR+ADVRCG100KPPY BNDL SUBSC=PA	$3,684.00	30.5%	$2,560.38	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SUB-008-001	CPTV STD SVR ADV RECOG 100K PPY SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-008-002	CPTV SCANPLUS MOD STND ADV SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-008-003	CAPTIVA ATTENDED CLIENT STD ADV SUBSC=PA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-201-001	FEDERATED SEARCH ADAPTER SUBSC=MA	$12,281.00	30.5%	$8,535.30	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-202-001	FEDERATED SEARCH ADAPTERS SUBSC=MA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-202-002	FEDERATED SEARCH SERVICES SDK SUBSC=MA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-203-001	EMC DOCUMENTUM XDB SUBSC=ZA	$46,054.00	30.5%	$32,007.53	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-204-001	DOCUMENTUM XML STORE SUBSC=ZA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-204-002	DOCUMENTUM XML DIFF ENGINE SUBSC=ZA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-317-PKG	EMC DCTM LS QM Approver ASL SLN SUBSC=UA	$203.00	30.5%	$141.09	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-318-001	EMC DCTM LS Q&M Appr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-318-002	EMC DCTM D2 Q&M Appr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-318-003	DCTM D2 PlusPack Q&M Appr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-318-004	EMC DCTM ADTS Q&M AppR ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-318-005	DCTM Process Engine App Q&M ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-319-PKG	EMC DCTM LS eTMF Apprvr ASL SLN SUBSC=UA	$203.00	30.5%	$141.09	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-320-001	EMC DCTM LS eTMF Approver ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-320-002	EMC DCTM D2 eTMF Approver ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-320-003	EMC DCTM D2 +Pack eTMF Apr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-320-004	EMC DCTM ADTS eTMF Approvr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-320-005	EMC Process Engin Appr eTMF ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-321-PKG	EMC DCTM Asset Ops ASL SLN SUBSC=UA	$394.00	30.5%	$273.83	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-322-001	EMC DCTM Asset Ops ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-322-002	EMC DCTM D2 Asset Ops ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-322-003	DCTM D2 +Pack Asset Ops ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-322-004	EMC DCTM ADTS Asset Ops ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-322-005	EMC Process Engin Asset Ops ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-323-PKG	EMC DCTM LS Q&M Contrib ASL SLN SUBSC=UA	$407.00	30.5%	$282.87	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-324-001	EMC DCTM LS Q&M Contr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-324-002	EMC DCTM D2 Q&M Contr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-324-003	EMC DCTM D2 +Pack QM Contr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-324-004	EMC DCTM ADTS Q&M Contr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-324-005	DCTM Process Engine Cntr QM ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-325-PKG	EMC DCTM LS eTMF Contrb ASL SLN SUBSC=UA	$407.00	30.5%	$282.87	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-326-001	EMC DCTM LS eTMF Contributr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-326-002	EMC DCTM D2 eTMF Contributr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-326-003	EMC DCTM D2 +Pck eTMF Cntb ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-326-004	EMC DCTM ADTS eTMF Contrib ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-326-005	EMC Prcess Engin Contr eTMF ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-327-PKG	EMC DCTM LS Q&M Reader ASL SLN SUBSC=UA	$102.00	30.5%	$70.89	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-328-001	EMC DCTM LS Reader Q&M ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-328-002	EMC DCTM D2 Reader Q&M ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-328-003	EMC DCTM D2 +Pack Read Q&M ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-328-004	EMC DCTM ADTS Reader Q&M ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-328-005	EMC Process Engine Q&M Read ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-329-PKG	EMC DCTM LS eTMF Readr ASL SLN SUBSC=UA	$102.00	30.5%	$70.89	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-330-001	EMC DCTM LS eTMF Reader ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-330-002	EMC DCTM D2 eTMF Reader ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-330-003	EMC D2 +Pack eTMF Reader ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-330-004	EMC DCTM ADTS eTMF Reader ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-330-005	EMC Proces Engine eTMF Read ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-331-PKG	EMC DCTM LS R&D Apprvr ASL SLN SUBSC=UA	$203.00	30.5%	$141.09	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-332-001	EMC DCTM LS R&D Approver ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-332-002	EMC DCTM D2 R&D Approver ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-332-003	EMC DCTM D2 +Pack R&D Apr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-332-004	EMC DCTM ADTS R&D Approvr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-332-005	EMC Process Engin Appr R&D ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-333-PKG	EMC DCTM LS R&D Contrib ASL SLN SUBSC=UA	$407.00	30.5%	$282.87	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-334-001	EMC DCTM LS R&D Contributr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-334-002	EMC DCTM D2 R&D Contributr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-334-003	EMC DCTM D2 +Pck R&D Cntb ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-334-004	EMC DCTM ADTS R&D Contrib ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-334-005	EMC Prcess Engin Contr R&D ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-335-PKG	EMC DCTM LS R&D Readr ASL SLN SUBSC=UA	$102.00	30.5%	$70.89	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-336-001	EMC DCTM LS R&D Reader ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-336-002	EMC DCTM D2 R&D Reader ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-336-003	EMC D2 +Pack R&D Reader ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-336-004	EMC DCTM ADTS R&D Reader ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-336-005	EMC Proces Engine R&D Read ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-337-001	EMC InfoArchive SUBSC Tier 1=CA	$42,814.00	30.5%	$29,755.73	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-337-002	EMC InfoArchive SUBSC Tier 2=CA	$32,110.00	30.5%	$22,316.45	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-337-003	EMC InfoArchive SUBSC Tier 3=CA	$21,407.00	30.5%	$14,877.87	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-337-004	EMC InfoArchive SUBSC Tier 4=CA	$17,126.00	30.5%	$11,902.57	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-337-005	EMC InfoArchive SUBSC Tier 5=CA	$12,844.00	30.5%	$8,926.58	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-338-001	EMC Documentum Platform IA SUBSC=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-338-002	EMC Documentum Platform Ext IA SUBSC=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-338-003	EMC Documentum xDB IA SUBSC=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-338-004	EMC InfoArchive Software SUBSC=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-339-PKG	EMC DCTM Cap Projects SLN ASL SUBSC=UA	$394.00	30.5%	$273.83	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-340-001	EMC DCTM Capital Projects ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-340-002	EMC DCTM Webtop Cap Prjcts ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-340-003	EMC DCTM ADTS Cap Projects ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-343-PKG	EMC DCTM LS SSV Contrib ASL SLN SUBSC=UA	$563.00	30.5%	$391.29	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-344-001	EMC DCTM LS SSV Contr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-344-002	EMC DCTM D2 LS SSV Contr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-344-003	EMC DCTM D2 +Pack SSV Cont ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-344-004	EMC DCTM ADTS LS SSV Contr ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-344-005	DCTM Process Engine SSV Con ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-345-PKG	EMC DCTM LS SSV Reader ASL SLN SUBSC=UA	$203.00	30.5%	$141.09	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-346-001	EMC DCTM LS SSV Reader ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-346-002	EMC DCTM D2 LS SSV Reader ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-346-003	EMC DCTM D2 +Pack SSV Read ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-346-004	EMC DCTM ADTS LS SSV Reader ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SUB-346-005	EMC Process Eng LS SSV Read ASL SUBSC=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-347-PKG	EMC DCTM LS SSV Server SUBSC=IA	$169,000.00	30.5%	$117,455.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-348-001	EMC DCTM LS SSV Server SUBSC ASL=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-348-002	EMC DCTM ADTS LS SSV Server SUBSC ASL=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-348-003	EMC PRC Eng LS SSV Server SUBSC ASL=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-401-PKG	EMC Medical Image Manager ASL SUBSC=MC	$90,000.00	30.5%	$62,550.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-402-001	Documentum Platform MIMG ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-402-002	EMC Content Trans Svcs MIMG ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-402-003	Content Storage Svcs MIMG ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-402-004	Trusted Content Svcs MIMG ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-402-005	Retention Policy Svcs MIMG ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-402-006	EMC Documentum HIP MIMG ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-403-PKG	EMC Medical Records Manager ASL SUBSC=MC	$200,000.00	30.5%	$139,000.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-404-001	Documentum Platform MREC ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-404-002	EMC Content Trans Svcs MREC ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-404-003	Content Storage Svcs MREC ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-404-004	Trusted Content Svcs MREC ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-404-005	Retention Policy Svcs MREC ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-404-006	EMC Documentum HIP MREC ASL SUBSC=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-888-001	EMC Supplier Exchange Tier 1=MC	$30,000.00	30.5%	$20,850.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-888-002	EMC Supplier Exchange Tier 2=MC	$90,000.00	30.5%	$62,550.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-888-003	EMC Supplier Exchange Tier 3=MC	$240,000.00	30.5%	$166,800.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-888-004	EMC Supplier Exchange Tier 4=MC	$600,000.00	30.5%	$417,000.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-888-007	EMC Supplier Exchange Upgrd T1 to T2=MC	$66,000.00	30.5%	$45,870.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
SUB-888-008	EMC Supplier Exchange Upgrd T2 to T3=MC	$165,000.00	30.5%	$114,675.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
SUB-888-009	EMC Supplier Exchange Upgrd T3 to T4=MC	$396,000.00	30.5%	$275,220.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	CONTENT MANAGEMENT
SUB-900-001	Cptv 7 Adv Zona & Full Page OCR SUBSC=UB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-002	CPTV ADV RECOG PROD AUTO LEARN SUBSC=MA	$1,535.00	30.5%	$1,066.83	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-003	CPTV CHECK FR 100KPPY PER CL SUBSC=PA	$1,719.00	30.5%	$1,194.71	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-004	CPTV CHECK US 100KPPY PER CL SUBSC=PA	$1,719.00	30.5%	$1,194.71	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-005	CPTV EAST EURO/APAC OCR PER CL SUBSC=UA	$7,001.00	30.5%	$4,865.70	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-006	CPTV EINPUT ATTENDED CLIENT SUBSC=UA	$768.00	30.5%	$533.76	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-007	CPTV ADV RECOG VOL+100K PPY SUBSC=PA	$2,365.00	30.5%	$1,643.68	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-008	CPTV ATTENDED CLIENT SUBSC=UA	$2,149.00	30.5%	$1,493.56	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-009	CPTV ENTSRVR TEST/DRS 100K PPY SUBSC=PA	$10,316.00	30.5%	$7,169.62	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-010	CPTVENTSVR+ADVRCGTST/DR100KPPY SUBSC=PA	$18,913.00	30.5%	$13,144.54	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-011	CPTV EXPORT FOR EMC SUBSC=MA	$3,071.00	30.5%	$2,134.35	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-012	CPTV EXPORT FOR Global360 SUBSC=MA	$3,071.00	30.5%	$2,134.35	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-013	CPTV EXPORT FOR IBM + FILENET SUBSC=MA	$3,071.00	30.5%	$2,134.35	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-014	CPTV EXPORT OPENTEXT LIVELINK SUBSC=MA	$3,071.00	30.5%	$2,134.35	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-015	CPTV EXPORT SAP Arch_AP Connct SUBSC=MA	$5,633.00	30.5%	$3,914.94	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-016	CPTV EXPORT FOR SHAREPOINT SUBSC=MA	$3,071.00	30.5%	$2,134.35	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-017	CPTV SCANPLUS MODULE (PREMIUM) SUBSC=UB	$3,684.00	30.5%	$2,560.38	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-018	CPTV SCAN+ MODULE (STANDARD) SUBSC=UB	$614.00	30.5%	$426.73	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-019	CPTV SRVR VOL+ADVRECG+100KPPY SUBSC=PA	$2,972.00	30.5%	$2,065.54	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-020	CPTV SERVER VOLUME+100K PPY SUBSC=PA	$845.00	30.5%	$587.28	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-021	CPTV STDSRVR TEST/DRS 10K PPY SUBSC=PA	$614.00	30.5%	$426.73	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-022	EAST EURO/APAC OCR FOR CAPTIVA SUBSC=UA	$7,001.00	30.5%	$4,865.70	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-023	CPTVSTDSVR+ADVRCGTST/DR 10KPPY SUBSC=PA	$1,474.00	30.5%	$1,024.43	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-024	CPTV EXPORT FOR EMC NC SUBSC=MA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-025	CPTV EXPORT FOR Global360 NC SUBSC=MA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-026	CPTV EXPORT FOR IBM FILENET NC SUBSC=MA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-027	CPTV EXPORT OPENTXT LIVELINK NC SUBSC=MA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-028	CPTV EXPORT SAP Arch AP Con NC SUBSC=MA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-029	CPTV EXPORT FOR SHAREPOINT NC SUBSC=MA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-030	CPTV EntSrvrAdvRec T/D 100KPPY SUBSC=PA	$18,913.00	30.5%	$13,144.54	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-031	CPTV StdSrvr+AdvRec T/D 10K PPY SUBSC=PA	$1,474.00	30.5%	$1,024.43	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-032	Captiva Mobile Toolkit Subsc=IA	$28,167.00	30.5%	$19,576.07	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-900-033	Captiva Mobile SDK Subsc=MA	$3,380.00	30.5%	$2,349.10	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-002	INTERACTIVE EDITOR SERVER SUBSC=ZA	$28,167.00	30.5%	$19,576.07	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-003	INTERACTIVE EDITOR USER SUBSC=UA	$225.00	30.5%	$156.38	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-004	XDESIGN CLIENT SUBSC=UB	$4,225.00	30.5%	$2,936.38	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-005	XPRESSFORMS UI SERVER SUBSC=MA	$56,334.00	30.5%	$39,152.13	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-006	XPRESSFORMS UI SERVER DEV-TEST SUBSC=MA	$22,534.00	30.5%	$15,661.13	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-007	XPRESSFORMS UI SERVER RECOVERY SUBSC=MA	$11,267.00	30.5%	$7,830.57	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-008	XPRESSFORMS USER SUBSC=UB	$4,225.00	30.5%	$2,936.38	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-009	XPRESSFORMS USER DEV-TEST SUBSC=UB	$1,690.00	30.5%	$1,174.55	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-010	XPRESSFORMS USER RECOVERY SUBSC=UB	$845.00	30.5%	$587.28	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-011	XPRESSION DCTM DEVTEST SERVER SUBSC=MA	$28,167.00	30.5%	$19,576.07	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-012	XPRESSION DCTM FOR 4 CORES SUBSC=ZA	$70,418.00	30.5%	$48,940.51	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-013	XPRESSION DCTM RECOVERY SERVER SUBSC=MA	$14,084.00	30.5%	$9,788.38	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-014	XPRESSION ENT SERVER + 2 CORES SUBSC=ZA	$50,701.00	30.5%	$35,237.20	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-015	XPRESSION ENT SERVER DEV-TEST SUBSC=MA	$40,560.00	30.5%	$28,189.20	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-016	XPRESSION ENT SERVER 4 CORES SUBSC=ZA	$101,401.00	30.5%	$70,473.70	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-017	XPRESSION ENT SERVER RECOVERY SUBSC=MA	$20,280.00	30.5%	$14,094.60	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-018	XPRESSO FOR DREAMWEAVER CLIENT SUBSC=UA	$4,225.00	30.5%	$2,936.38	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-019	XPRESSO FOR INDESIGN CLIENT SUBSC=UA	$4,225.00	30.5%	$2,936.38	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-020	XPRESSO FOR WORD CLIENT SUBSC=UA	$4,225.00	30.5%	$2,936.38	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-021	XPRESSO SERVER ADAPTER SUBSC=MA	$8,450.00	30.5%	$5,872.75	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-022	XPRESSO SERVER ADAPTER DEVTEST SUBSC=MA	$3,380.00	30.5%	$2,349.10	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-023	XPRESSO SERVER ADAPTER RECOVERY SUBSC=MA	$1,690.00	30.5%	$1,174.55	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-910-024	DocSci DCTM Server PLUS 2 Cores SUBSC=ZA	$35,209.00	30.5%	$24,470.26	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-001	DCTM EXTERNAL USER - 25000UP SUBSC=UA	$16.00	30.5%	$11.12	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-002	DCTM EXTERNAL USER - UNLIMITED SUBSC=UA	$5,070,060.00	30.5%	$3,523,691.70	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-003	EMC DOCUMENTUM PLATFORM SUBSC=UA	$306.00	30.5%	$212.67	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-004	EMC DOCUMENTUM CUSTOM CLIENT SUBSC=UA	$47.00	30.5%	$32.67	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-005	EMC DOCUMENTUM D2 SUBSC=UA	$254.00	30.5%	$176.53	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-006	EMC DOCUMENTUM D2 PLUSPACK SUBSC=UA	$85.00	30.5%	$59.08	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-007	EMC DOCUMENTUM IRM CLIENT SUBSC=UA	$122.00	30.5%	$84.79	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-008	DCTM CONNECT FOR MS SHAREPOINT SUBSC=UA	$142.00	30.5%	$98.69	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-009	MY DOCUMENTUM DESKTOP SUBSC=UA	$47.00	30.5%	$32.67	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-010	MY DOCUMENTUM MICROSOFT OUTLOOK SUBSC=UA	$47.00	30.5%	$32.67	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-013	EMC DCTM PLATFORM EXTENSIONS SUBSC=UA	$92.00	30.5%	$63.94	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SUB-920-014	CERTIFIED RECORDS MANAGER SUBSC=UA	$254.00	30.5%	$176.53	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-015	PHYSICAL RECORDS MODULE SUBSC=UA	$56.00	30.5%	$38.92	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-016	RETENTION MANAGEMENT SUBSC=UA	$113.00	30.5%	$78.54	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-017	UPGRADE FROM RETENTION TO CRM SUBSC=UA	$142.00	30.5%	$98.69	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-018	ARCHIVE SERVICES FOR SAP SUBSC=MA	$21,492.00	30.5%	$14,936.94	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-019	CONTENT SERVICES FOR SAP ST SUBSC=UA	$122.00	30.5%	$84.79	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-020	CONTENT SVCS FOR SAP SVR AGENT SUBSC=MA	$30,702.00	30.5%	$21,337.89	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-021	CONTENT TRANS SERVICES-DOCUMENT SUBSC=ZA	$15,352.00	30.5%	$10,669.64	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-022	CONTENT TRANS SERVICES-MEDIA SUBSC=ZA	$15,352.00	30.5%	$10,669.64	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-023	CONTENT TRANS SERVICES-VIDEO SUBSC=ZA	$15,352.00	30.5%	$10,669.64	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-024	DCTM TRUSTED CONTENT SERVICES SUBSC=UA	$63.00	30.5%	$43.79	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-025	EMC DOCUMENTUM WEBTOP SUBSC=UA	$129.00	30.5%	$89.66	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-026	EMC DOCUMENTUM XCP DESIGNER SUBSC=UA	$2,817.00	30.5%	$1,957.82	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-920-027	EMC DOCUMENTUM XCP UNLTD USER SUBSC=UA	$710.00	30.5%	$493.45	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-930-005	DCTM CONNECTOR FOR SDL TRIDION SUBSC=MA	$15,352.00	30.5%	$10,669.64	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-930-006	EMC DCTM D2 + D2 PlusPack SUBSC=UA	$282.00	30.5%	$195.99	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-930-007	EMC Documentum xCP Single App SUBSC=UA	$282.00	30.5%	$195.99	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-930-008	Documentum D2 Adv Publish SVCS SUBSC=MA	$112,668.00	30.5%	$78,304.26	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-940-001	EMC Connector for EPIC SUBSC=MC	$30,000.00	30.5%	$20,850.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
SUB-AOC	SEL Subscription Brava for Asset Ops	$74.00	22.5%	$57.35	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SUB-BLEDTM	SEL Subsription BLAZON	$6,150.00	22.5%	$4,766.25	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SUB-CPC	SEL Subscription Brava for Capital Pr	$74.00	22.5%	$57.35	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SUB-D2C	SEL Subscription Brava for D2	$74.00	22.5%	$57.35	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SUB-DCTMC	SEL Subscription Brava for Webtop	$74.00	22.5%	$57.35	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SUB-DCTMS	SEL Subscription Add'l Brava Server	$1,538.00	22.5%	$1,191.95	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SUBMISS-MGR	DOCUMENTUM SUBMISSIONS MANAGER ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
SUB-RIEDTM	SEL Subscription REDACT-IT	$27,983.00	22.5%	$21,686.83	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SUB-XCPC	SEL Subscription Brava for xCP	$74.00	22.5%	$57.35	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
SUPPT GOLD	SELECT GOLD CUSTOMER SUPPORT	$12,500.00	2.0%	$12,250.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
SUPPT PLATINU	SELECT PLATINUM CUSTOMER SUPPORT	$17,500.00	2.0%	$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
SUPPT SILVER	SELECT SILVER CUSTOMER SUPPORT	$7,500.00	2.0%	$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
TASKSPACE-ST	TASKSPACE USER SEAT	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
T-CONSULT-12	SELECT 12 HOURS PHONE CONSULTING	$1,800.00	2.0%	$1,764.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
TR100KPPY	SEL: TRAPEZE FOR EMC CAPTIVA 100K PPY	$4,813.00	22.5%	$3,730.08	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
TR100KPPY-S	SEL MNT TRAPEZE FOR EMC CAPTIVA 100K PPY	$983.00	2.0%	$963.34	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
TRCV	SEL: TRAPEZE CVIEW FOR EMC CAPTIVA	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
TRCV-S	SEL MNT TRAPEZE CVIEW FOR EMC CAPTIVA	$511.00	2.0%	$500.78	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
T-REVSVRD	SELECT RMCD TRIAL	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
T-REVSVR-IA	SELECT RMCCI TRIAL	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	CONTENT MANAGEMENT
TRNG-3-1	SELECT 3 DAY TRAINING ADD 1 STUDENT	$750.00	2.0%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
TRNG-3-8	SELECT 3 DAY TRAINING CLASS SIZE 8	$7,500.00	2.0%	$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CONTENT MANAGEMENT
TRSTD-CNTS-MC	TRUSTED CONTENT SERVICES CORE	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
TS-LP-AR-AR	TASKSPACE LANG PACK-ARABIC-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-DE-DE	TASKSPACE LANG PACK-GERMAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-EL-GR	TASKSPACE LANG PACK-GREEK-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-ES-ES	TASKSPACE LANG PACK-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-FR-FR	TASKSPACE LANG PACK-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-IT-IT	TASKSPACE LANG PACK-ITALIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-JA-JP	TASKSPACE LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-KO-KR	TASKSPACE LANG PACK-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-NL-NL	TASKSPACE LANG PACK-DUTCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-PL-PL	TASKSPACE LANG PACK-POLISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-PT-BR	TASKSPACE LANG PACK-BR_PORTU-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-SV-SE	TASKSPACE LANG PACK-SWEDISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
TS-LP-ZH-CN	TASKSPACE LANG PACK-CHINESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
UNIV-CLIENT	UNIVERSAL CLIENT MODULE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
UNIV-CLIENT-3	UNIVERSAL CLIENT MODULE 3-PACK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
VLCTY-ISV-PKG	VELOCITY ISV PACKAGE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WBCACH-TARG	SITE CACHING SVCS - TARGET CPU	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,470.00	D3	CONTENT MANAGEMENT
WDKP-LP-DE-DE	WDK FOR PORTLETS LANG PACK-GERMAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WDKP-LP-ES-ES	WDK FOR PORTLETS LANG PACK-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WDKP-LP-FR-FR	WDK FOR PORTLETS LANG PACK-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WDKP-LP-IT-IT	WDK FOR PORTLETS LANG PACK-ITALIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WDKP-LP-JA-JP	WDK FOR PORTLETS LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WDKP-LP-KO-KR	WDK FOR PORTLETS LANG PACK-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WEBDAV	DOCUMENTUM WEBDAV SERVICES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WEBDAV-SVS-MC	WEB DAV SERVICES CORE	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
WEB-PUB-PB	WEB PUBLISHER WITH PAGE BUILDER	$0.00	30.5%	$0.00	$84.00	$72.00	$60.00	N/A	N/A	$84.00	D3	CONTENT MANAGEMENT
WEBTOP_SEARCH	WEBTOP EXTENDED SEARCH	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
WEBTOPASIMG	WEBTOP CLIENT AS-IMG ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WEBTOP-SEARCH	WEBTOP EXTENDED SEARCH - ST	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	CONTENT MANAGEMENT
WEBTOP-SEAT	WEBTOP CLIENT ST	$0.00	30.5%	$0.00	$31.50	$27.00	$22.50	N/A	N/A	$31.50	D3	CONTENT MANAGEMENT
WEBX-PUB-ACC	APPXTENDER WEB ACCESS .NET PUBLIC ACCESS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WFX-AP-SP-10	WORKFLOWXTENDER AP STARTER PK 10 USER ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WFX-AP-SP-5U	WORKFLOWXTENDER AP STARTER PK 5 USER ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WFXTENDER	WORKFLOWXTENDER	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-LP-DE-DE	WEB PUBLISHER LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-LP-ES-ES	WEB PUBLISHER LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-LP-FR-FR	WEB PUBLISHER LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-LP-IT-IT	WEB PUBLISHER LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-LP-JA-JP	WEB PUBLISHER LP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-LP-KO-KR	WEB PUBLISHER LP-KR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-LP-LT-LT	WEB PUBLISHER LP-LT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-LP-PL-PL	WEB PUBLISHER LP-PL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-LP-PT-BR	WEB PUBLISHER LP-BP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-LP-SV-SE	WEB PUBLISHER LP-SV	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-LP-ZH-CN	WEB PUBLISHER LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-PAGE-BUILD	WEB PUBLISHER PAGE BUILDER	$0.00	30.5%	$0.00	$42.00	$36.00	$30.00	N/A	N/A	$42.00	D3	CONTENT MANAGEMENT
WPP-LP-DE-DE	WP PORLETS LANG PACK-GERMAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WPP-LP-ES-ES	WP PORTLETS LANG PACK-SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WPP-LP-FR-FR	WP PUBLISHER LANG PACK-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WPP-LP-IT-IT	WP PORTLETS LANG PACK-ITALIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WPP-LP-JA-JP	WP PORTLETS LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
WPP-LP-KO-KR	WP PORTLETS LANG PACK-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WP-PORT-BUILD	Web Publisher Portlet Builder ST	$0.00	30.5%	$0.00	$10.50	$9.00	$7.50	N/A	N/A	$10.50	D3	CONTENT MANAGEMENT
WP-SITE-MGR	WEB PUBLISHER SITE MGR ST	$0.00	30.5%	$0.00	$157.50	$135.00	$112.50	N/A	N/A	$157.50	D3	CONTENT MANAGEMENT
WT-CSTAG-UPD	WEBTOP TO CENTERSTAGE PRO CLIENT SEATS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-DE-DE	WEBTOP LANG PACK-GERMAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-ES-ES	WEBTOP LANG PACK- SPANISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-FR-FR	WEBTOP LANG PACK-FRENCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-IT-IT	WEBTOP LANG PACK- ITALIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-JA-JP	WEBTOP LANG PACK-JAPANESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-KO-KR	WEBTOP LANG PACK-KOREAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-NL-NL	WEBTOP LANG PACK-DUTCH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-NO-NO	WEBTOP LANG PACK-NORWEGIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-PL-PL	WEBTOP LANG PACK-POLISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-PT-BR	WEBTOP LANG PACK-BR_PORTU-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-RU-RU	WEBTOP LANG PACK-RUSSIAN-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-SV-SE	WEBTOP LANG PACK-SWEDISH-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
WT-LP-ZH-CN	WEBTOP LANG PACK-CHINESE-ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XCP-DESIGNER	XCELERATED COMPOSITION PLATFORM DESIGNER	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$5,250.00	D3	CONTENT MANAGEMENT
XCP-SERVER	XCELERATED COMPOSITION PLATFORM SERVER	$0.00	30.5%	$0.00	$32,550.00	$27,900.00	$23,250.00	N/A	N/A	$32,550.00	D3	CONTENT MANAGEMENT
XML TS	XML TRANSFORMATION SERVICES CPU	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	CONTENT MANAGEMENT
XML-COMP-MGMT	EMC DOCUMENTUM XML COMPONENT SERVICES 2	$0.00	30.5%	$0.00	$15,750.00	N/A	$11,250.00	N/A	N/A	$15,750.00	D3	CONTENT MANAGEMENT
XML-COMP-USER	EMC DOCUMENTUM XML COMPONENT SERVICES (U	$0.00	30.5%	$0.00	$2,100.00	N/A	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
XML-DB	DOCUMENTUM XDB	$0.00	30.5%	$0.00	$4,200.00	N/A	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
XML-DCTO-BRSR	DOCATO BROWSER AND USER - ONLY FOR MAINT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XML-DCTO-BRSV	XML DOCATO BROWSER SERVER - MAINT ONLY	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XML-DDS	DOCUMENTUM DYNAMIC DELIVERY SERVICES WIT	$0.00	30.5%	$0.00	$6,300.00	N/A	$4,500.00	N/A	N/A	$6,300.00	D3	CONTENT MANAGEMENT
XML-DEV-KIT	EMC DOCUMENTUM XML DEVELOPMENT KIT ST	$0.00	30.5%	$0.00	$1,050.00	N/A	$750.00	N/A	N/A	$1,050.00	D3	CONTENT MANAGEMENT
XML-DIFF-ENG	EMC DOCUMENTUM XML DIFF ENGINE SERVER	$0.00	30.5%	$0.00	$10,500.00	N/A	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
XML-IETP-JCV	EMC DOCUMENTUM IETP FOR A&D JOB CARDS &	$0.00	30.5%	$0.00	$31,500.00	N/A	$22,500.00	N/A	N/A	$44,100.00	D3	CONTENT MANAGEMENT
XML-IETP-MAN	EMC DOCUMENTUM IETP FOR A&D - MANUALS CP	$0.00	30.5%	$0.00	$31,500.00	N/A	$22,500.00	N/A	N/A	$44,100.00	D3	CONTENT MANAGEMENT
XML-IETP-USR	EMC DOCUMENTUM IETP FOR A&D - USER	$0.00	30.5%	$0.00	$525.00	N/A	$375.00	N/A	N/A	$735.00	D3	CONTENT MANAGEMENT
XML-PDM-LE	EMC DOCUMENTUM PDM LOGIC ENGINE FOR A&D	$0.00	30.5%	$0.00	$52,500.00	N/A	$37,500.00	N/A	N/A	$52,500.00	D3	CONTENT MANAGEMENT
XML-PUB-SVCS	EMC DOCUMENTUM DYNAMIC DELIVERY SERVICES	$0.00	30.5%	$0.00	$10,500.00	N/A	$7,500.00	N/A	N/A	$10,500.00	D3	CONTENT MANAGEMENT
XML-STOR	EMC DOCUMENTUM XML STORE 2CORE CPU	$0.00	30.5%	$0.00	$4,200.00	N/A	$3,000.00	N/A	N/A	$4,200.00	D3	CONTENT MANAGEMENT
XMLTARGET	XML TARGET (CPU)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	$1,500.00	N/A	N/A	$2,100.00	D3	CONTENT MANAGEMENT
XML-TDS-EP	EMC DOCUMENTUM TECH DOC SYS A&D-ENG PROJ	$0.00	30.5%	$0.00	$2,100.00	N/A	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
XML-TDS-SM	EMC DOCUMENTUM TECH DOC SYS A&D-STRUCT M	$0.00	30.5%	$0.00	$10,500.00	N/A	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
XML-TDS-TC	EMC DOCUMENTUM TECH DOC SYS A&D-TASK	$0.00	30.5%	$0.00	$10,500.00	N/A	$7,500.00	N/A	N/A	$14,700.00	D3	CONTENT MANAGEMENT
XML-TDS-USR	EMC DOCUMENTUM TECH DOC SYS FOR A&D-USER	$0.00	30.5%	$0.00	$2,100.00	N/A	$1,500.00	N/A	N/A	$2,940.00	D3	CONTENT MANAGEMENT
XML-TRF-SV-MC	XML TRANSFORMATION SERVICES CORE	$27,250.00	30.5%	$18,938.75	$5,722.50	$4,905.00	$4,087.50	N/A	N/A	$5,722.50	D3	CONTENT MANAGEMENT
XPR-ENT-ILFS	INIT LIC FEE XPRESSION ENTERPRISE SOLUTI	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XPR-ENT-SOLN	XPRESSION ENTERPRISE SOLUTION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTS-LOCKIT	XML TRANSFORMATION SERVICES LOCALIZATION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTS-LP-DE-DE	XML TRANSFORMATION SERVICES LP-DE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTS-LP-ES-ES	XML TRANSFORMATION SERVICES LP-ES	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTS-LP-FR-FR	XML TRANSFORMATION SERVICES LP-FR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTS-LP-IT-IT	XML TRANSFORMATION SERVICES LP-IT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTS-LP-JA-JP	XML TRANSFORMATION SERVICES LP-JP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTS-LP-KO-KR	XML TRANSFORMATION SERVICES LP-KR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTS-LP-PT-BR	XML TRANSFORMATION SERVICES LP-BP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTS-LP-RU-RU	XML TRANSFORMATION SERVICES LP-RU	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTS-LP-ZH-CN	XML TRANSFORMATION SERVICES LP-SCH	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTST-CON-SOLN	XTEST CONCURRENT USER SOLUTION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
XTST-WKS-SOLN	XTEST WORKSTATION SOLUTION	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	CONTENT MANAGEMENT
CEALLSUBCUSEV	VIDEO ILT-STREAM COL. SUB. UP TO 5 TITLE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ATPIEVNX	EMC ATP ONLY VNX UNIFIED STOR. IMPLEMENT	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ATPRIMPL	EMC ATP ONLY RECOVERPOINT IMPLEMENTATION	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ATVTG	ADVTG VILT-Stream Col Lmt25 PtnOnly=UD	$15,000.00	0.0%	$15,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ATVTGPLUS	ADVTG+ VILT-Stream Col Lmt200 PtnOnly=UD	$25,000.00	0.0%	$25,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-BRCDAFCAT	BROCADE ADV. FIBRE CHANNEL ADMIN	$3,300.00	0.0%	$3,300.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-BRCDL2FCAT	BROCADE INTR.TO L2 FIBRE CHANNEL ADMIN	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-BRTU001	1 TRAINING UNIT VALID 1 YR (BRS0	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-BRTU0055	55 Training Units Valid 1yr (BRS)	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-BRTU0110	110 Training Units Valid 1yr (BRS)	$11,000.00	0.0%	$11,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-BRTU0300	300 Training Units Valid 1yr (BRS)	$30,000.00	0.0%	$30,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-BRTU050	50 TRAINING UNITS VALID 1YR (BRS0	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-BRTU100	100 TRAINING UNITS VALID 1YR (BRS)	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-BRTU250	250 TRAINING UNITS VALID 1 YR (BRS0	$25,000.00	0.0%	$25,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-CISCODCNI	CISCO SYS: IMP CISCO DATA CENTER NET	$3,500.00	0.0%	$3,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-CISCOICASN	IMPLEMENTING CISCO ADVANCED STORAGE NWKG	$3,500.00	0.0%	$3,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-CISCOICSNS	IMPLEMENTING CISCO STORAGE NWKG SOL.	$3,500.00	0.0%	$3,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-CISCOUCSI	CISCO SYS: DATA CENTER UNIFIED COMP IMP	$3,500.00	0.0%	$3,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-CNCGDIRREG	CONCHANGO TRAINING ONLY	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-DDSUBCUS01	CUSTOMER SUBSCRIPTION-1 PERSON 1 YEAR (D	$12,500.00	0.0%	$12,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-DIFFAVAMAR	EMC AVAMAR DIFFERENCES COURSE	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-DIFFCLNUNI	CLARIION AND UNISPHERE DIFFERENCES	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-DIFFVMAX	SYMMETRIX VMAX SERIES DIFFERENCES COURSE	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-DIRREG-GP	GP HD DIRECT REGISTRATION	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-DLMONSITE	DLM ONSITE TRAINING	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-DPAOS	DPA ONSITE TRAINING	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ECOLLCUS1	eLearning Collection Tier 1 Lmt 1000 =UD	$55,000.00	0.0%	$55,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ECOLLCUS2	eLearning Collection Tier 2 Lmt 1500 =UD	$67,500.00	0.0%	$67,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ECOLLCUS3	eLearning Collection Tier 3 Lmt 2000 =UD	$80,000.00	0.0%	$80,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EDISCLASS	SOURCEONE EDISCOVERY CR/ONL TRN PER DAY	$770.00	0.0%	$770.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EDISONSITE	SOURCEONE EDISCOVERY ONSITE TRN PER DAY	$6,000.00	0.0%	$6,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EDUCAREBR1	EduCare Tier1 Annual Membership BRS ONLY	$25,000.00	0.0%	$25,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EDUCAREBR2	EduCare Tier2	$15,000.00	0.0%	$15,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EDUCARESUB	EduCare Tier 1 Annual Membership	$25,000.00	0.0%	$25,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EDUCARET2	EDUCARE TIER 2 ANNUAL MEMBERSHIP	$15,000.00	0.0%	$15,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ELP-VDC	VDC USAGE FEE FOR EMC LEARNING PARTNERS	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EMCDCAIADM	INFORMATION AVAILABILITY EMCDCA VALUEPAK	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EMCDCASNDM	STORAGE NETWORKING EMCDCA VALUEPAK	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EMCPROEXVC	EMC PROVEN PROFESSIONAL EXAM VOUCHER	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CE-EPROSTARBA	BACKUP RECOVERY SYS. & ARCH. STARTERKIT	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ESVLVDC01	INDIVIDUAL ESVL SESSION - 1 MONTH	$800.00	0.0%	$800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ESVLVDC03	INDIVIDUAL ESVL MONTHLY SESSION - 3 MOS	$2,300.00	0.0%	$2,300.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ESVLVDC06	INDIVIDUAL ESVL MONTHLY SESSION - 6 MOS	$4,400.00	0.0%	$4,400.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ESVLVDC12	INDIVIDUAL ESVL MONTHLY SESSION - 12 MOS	$8,200.00	0.0%	$8,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EVALPAKBRS	BACKUP RECOVERY SYSTEMS EVALUEPAK	$800.00	0.0%	$800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EVALPAKISM	Info. Storage and Mgmt v2 eValuePak	$800.00	0.0%	$800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EVALPAKSTF	INFO STORAGE AND MGMT EVALUEPK	$800.00	0.0%	$800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EVALPAKVNXE	VNXe eLearning ValuePak	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EVPBRINTG	Backup Recov. Sol. Integration eValuePak	$1,500.00	0.0%	$1,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EVPCEL2VNX	CELERRA TO VNX EVALUEPAK	$800.00	0.0%	$800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-EVPCLN2VNX	CLARIION TO VNX EVALUEPAK	$800.00	0.0%	$800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-GPLUMOS	GP HD ONSITE TRAINING	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-GPTU0001	1 TRAINING UNIT VALID 1 YR (GREENPLUM)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-GPTU0055	55 TRAINING UNITS VALID 1 YR (GREENPLUM)	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-GPTU0110	110 TRAINING UNITS VALID 1 YR (GREENPLU	$11,000.00	0.0%	$11,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-IBIGDATABT	Intro. Data Science for Biz Transf. VILT	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ICLOUDBT	Intro. Cloud ITaaS for Biz Transf. VILT	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-IIGDEFR12	IIG PREPAID TRN-EXPIRES 12 MO FROM PURCH	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-IIGDEFR3	IIG PREPAID TRN-EXPIRES 3 MO FROM PURCH	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-IIGDEFR6	IIG PREPAID TRN-EXPIRES 6 MO FROM PURCH	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-IIGTRAIN	IIG TRAINING	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-IIGTU0001	1 TRAINING UNIT VALID 1YR (IIG)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILIE-AVAE	EMCIE-Avamar Exp Inst-Led PartnerOnly	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILPE-ISIL	EMCPE-ISIL INST-LED PARTNER ONLY	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTA-BRSOL	EMCTA-BR SOL. INST-LED PARTNER ONLY	$4,000.00	0.0%	$4,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTA-CLN	EMCTA-CLN SOL. INST-LED PARTNER ONLY	$4,000.00	0.0%	$4,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTA-SBC	EMCTA-SYMM. SOL. INST-LED PARTNER ONLY	$4,000.00	0.0%	$4,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTAVAPER	EMC Avamar Performance ILT	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTA-VNX	EMCTA-VNX SOL. INST-LED PARTNERS ONLY	$4,000.00	0.0%	$4,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTBRSA	BACKUP-RECOVERY SYSTEMS & ARCH INST-LED	$2,700.00	0.0%	$2,700.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTBTCLOUD	CLOUD ITAAS FOR BIZ TRANSF. ILT	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTBTDATA	DATA SCIENCE FOR BIZ TRANSF. ILT	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTCIS	Cloud Infrastructure and Services v2 ILT	$2,700.00	0.0%	$2,700.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTDSBDA	Data Science and Big Data Analytics ILT	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTITAAS	IT-AS-A-SERVICE PLANNING AND DESIGN ILT	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTNWKMIC	NetWorker Microsoft ILT	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ILTSONEEM	SourceOne Email Management ILT	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-INFRATPKIT	INFRA ATP STUDENT DAY KIT FEE	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-INFRATPVDC	INFRA ATP 1 DAY VDC USAGE FEE	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-INFRDIRREG	DIRECT REGISTRATION (INFRA)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-INFRTC	TRAINING CONSULTANT FOR 1 DAY (INFRA)	$1,650.00	0.0%	$1,650.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-INFRTRCOST	INFRA TRAINING DELIVERY TRAVEL COST	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ISTU0001	1 Training Unit Valid 1yr (Isilon	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ISTU0055	55 Training Units Valid 1yr (Isilon	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ISTU0110	110 Training Units Valid 1yr (Isilon	$11,000.00	0.0%	$11,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ISTU0300	300 Training Units Valid 1yr (Isilon	$30,000.00	0.0%	$30,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-LGSUBCUSEV	VIDEO SUB EXPIRE 1YR FROM INV DATE	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OLIE-AV	EMC Avamar Online Lab PARTNERS ONLY	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OLIE-BR	NetWorker Online Lab PARTNERS ONLY	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OLIE-DD	DATA DOMAIN IMP ONLINE LAB PARTNERS ONLY	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OLIE-ISIL	ISILON IMP. ONLINE LAB PARTNERS ONLY	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OLIE-RP	RecoverPoint Online Lab PARTNERS ONLY	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OLIE-RPSE	RecoverPoint/SE Online Lab PARTNERS ONLY	$300.00	0.0%	$300.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OLIE-SBC	Symm. Sol. Online Lab PARTNERS ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OLIE-VNX	VNX Imp. Online Lab PARTNERS ONLY	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ONSITE	EMC ONSITE TRAINING	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ONSITE-01	1-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	$15,800.00	0.0%	$15,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ONSITE-02	2-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	$18,900.00	0.0%	$18,900.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ONSITE-03	3-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	$25,200.00	0.0%	$25,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ONSITE-04	4-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	$33,600.00	0.0%	$33,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ONSITE-05	5-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	$42,000.00	0.0%	$42,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ONSITECIS	Cloud Infra Services v2 Onsite	$30,000.00	0.0%	$30,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ONSITEIAD	IAD ONSITE	$42,000.00	0.0%	$42,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ONSITEISIL	Isilon Onsite Training	$42,000.00	0.0%	$42,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ONSITEISM	ISM ONSITE	$30,000.00	0.0%	$30,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-ONSITESND	SND ONSITE	$42,000.00	0.0%	$42,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OSCCNDC	CISCO CCNDC ONSITE	$37,500.00	0.0%	$37,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OSDCUCI	CISCO DCUCI ONSITE	$40,000.00	0.0%	$40,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OSDCUFD	CISCO DCUFD ONSITE	$40,000.00	0.0%	$40,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OSDCUFI	CISCO DCUFI ONSITE	$40,000.00	0.0%	$40,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OSDSBDA	DSBDA ONSITE	$42,000.00	0.0%	$42,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OSITAAS	ITAAS ONSITE	$42,000.00	0.0%	$42,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OSVCLDDM	VCLOUD DDM ONSITE	$28,000.00	0.0%	$28,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OSVDCCI	VDCCI ONSITE	$42,000.00	0.0%	$42,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-OSVSPICM	VSPHERE ICM ONSITE	$35,000.00	0.0%	$35,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CEPASPRTOS	ONSITE TRAINING	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-PNHTEMEA	EMEA PARTNER NEW HIRE TRAINING WORKSHOP	$1,900.00	0.0%	$1,900.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-PSKT-LA	CUSTOMER EDUCATION KNOWLEDGE TRANSFER	$8,000.00	0.0%	$8,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-PTRCLNBC	CLARIION INTEG. & MGMT VILT PARTNER ONLY	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-PTRRPPD	RECOVERPOINT P & D INST-LED PARTNER ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-PTRSPCA2L	EMCCA 2 Levels Self-Paced Partners Only	$700.00	0.0%	$700.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-PTRSPCA2LM	EMCCA 2 Levels Self-Paced Partners Only	$1,400.00	0.0%	$1,400.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-PTRSPCA3L	EMCCA 3 Levels Self-Paced Partners Only	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-PTRSPCA3LM	EMCCA 3 Levels Self-Paced Partners Only	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-PTRSPSCA2L	EMCCA 2 Level Spaced Stream PtnOnly=UC	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-PTRSPSCA3L	EMCCA 3 Level Spaced Stream PtnOnly=UC	$1,700.00	0.0%	$1,700.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-PTRVPLEXI	VPLEX IMPLEMENT INSTALLED PARTNER ONLY	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-RSATU0001	1 TRAINING UNIT VALID 1YR (RSA)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SMARTOS-02	2-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	$18,900.00	0.0%	$18,900.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SMARTOS-03	3-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	$25,200.00	0.0%	$25,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SMARTOS-04	4-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	$33,600.00	0.0%	$33,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SMARTOS-05	5-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	$42,000.00	0.0%	$42,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CE-SMSUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	$22,000.00	0.0%	$22,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SMSUBCUSEL	ELEARNING SUB EXPIRE 1YR FROM INV DATE	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SMSUBPNR01	PARTNER SUB - 1 PERSON; 1 YR (SMARTS)	$9,000.00	0.0%	$9,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIE-AVA	EMCIE-Avamar Self-Paced PARTNERS ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIE-AVAE	EMCIE-Avamar Exp Spaced PARTNER ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIE-BR	EMCIE-NetWorker Self-Paced Partner ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIE-CLN	EMCIE-CLN SOL. SELF PACED PARTNERS ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIE-DATD	EMCIE DataDomain Self-Paced Partner Only	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIE-ISIL	EMCIE-ISIL Self-Paced Partner ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIEOL-AV	Avamar S-Paced w/Olab PARTNERS ONLY	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIEOL-BR	NetWorker S-Paced w/Olab PARTNERS ONLY	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIEOL-DD	DATA DOMAIN S-PACED W/OLAB PARTNERS ONLY	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIEOL-ISI	ISILON IMP. S-PACED W/OLAB PARTNERS ONLY	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIEOL-RP	RecoverPt S-Paced w/Olab PARTNERS ONLY	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIEOLRPSE	RecoverP/SE S-Paced w/Olab PARTNERS ONLY	$1,500.00	0.0%	$1,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIEOL-SBC	Symm. Sol. S-Paced w/Olab PARTNERS ONLY	$2,400.00	0.0%	$2,400.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIEOL-VNX	VNX Imp. S-Paced Inc. Olab PARTNERS ONLY	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIE-SBC	EMCIE-SYMM. SOL. SLF-PACED PARTNER ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIE-SYME	EMCIE-SYM SOL EXP SPACED PARTNERONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIE-VNX	EMCIE-VNX IMP. SELF-PACED PARTNERS ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIE-VNXE	EMCIE-VNX IMP EXP SPACED PARTNERONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPIE-VPLEX	EMCIE-VPLEX Self-Paced Partner Only	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPLIE-CAS	EMCIE-CAS SELF-PACED PARTNERS ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPPE-ISIL	EMCPE ISILON SELF-PACED PARTNER ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPPE-VNX	EMCPE VNX SOL. SELF-PACED PARTNER ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-AVA	EMCIE-BR Avamar Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-AVAE	EMCIE-Avamar Ex Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-BR	EMCIE-NetWorker Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-CAS	EMCIE-CAS Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-DATD	EMCIE DataDomain Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-ISIL	EMCIE-ISIL Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIEOL-AV	Avamar Stream w/Olab PartnerONLY=UC	$1,600.00	0.0%	$1,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIEOL-BR	NetWorker Stream w/Olab PartnerONLY=UC	$1,600.00	0.0%	$1,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIEOL-DD	Data Domain Stream w/Olab PartnerONLY=UC	$1,600.00	0.0%	$1,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIEOLISI	Isilon Imp. Stream w/Olab PartnerONLY=UC	$1,600.00	0.0%	$1,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIEOL-RP	RecoverPt Stream w/Olab PartnerONLY=UC	$1,600.00	0.0%	$1,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIEOLRSE	RecoverP/SE Stream w/Olab PartnerONLY=UC	$1,300.00	0.0%	$1,300.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIEOLSBC	Symm. Sol. Stream w/Olab PartnerONLY=UC	$2,200.00	0.0%	$2,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIEOLVNX	VNX Imp. Stream w/Olab PartnerONLY=UC	$1,600.00	0.0%	$1,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-RP	EMCIE-RP Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-RPSE	EMCIE-RPSE Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-SBC	EMCIE-Symm. Sol. Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-SYME	EMCIE-Symm Exp SP Stream PartnerOnly=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-VIPR	VIPR Imp S-Paced Stream PartnerOnly=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-VNX	EMCIE-VNX Imp. Stream Partner Only=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-VNXE	EMCIE-VNX Imp Exp Stream PartnerOnly=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIEVPLEX	EMCIE-VPLEX Stream Partner Only=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSIE-XIO	XtremIO Imp Spaced Stream PartnerOnly=UC	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSPE-ISIL	EMCPE Isilon Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSPE-SYM	EMCPE-SYM Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSPE-VNX	EMCPE VNX Sol. Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSTA-BR	EMCTA-BR Sol. Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSTA-ISIL	EMCTA Isilon Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSTA-SBC	EMCTA Symm. Sol. Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPSTA-VNX	EMCTA-VNX Sol. Stream PartnerONLY=UC	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPTA-ISIL	EMCTA ISILON SELF-PACED PARTNER ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SPTA-VNX	EMCTA-VNX SOL. SELF-PACED PARTNERS ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	$12,500.00	0.0%	$12,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	$22,000.00	0.0%	$22,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SUBCUSELN	ELEARNING SUB EXPIRE 1YR FROM INV DATE	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SUBCUSEV	VIDEO SUB EXPIRE 1YR FROM INV DATE	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SUBPNR01	PARTNER SUB EXPIRE 1YR FROM INV DATE	$9,000.00	0.0%	$9,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-SUBPNR02	PARTNER SUB EXPIRE 2YR FROM INV DATE	$15,000.00	0.0%	$15,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CETRSUBCUSEV	MOJO Promo Only GFS ID Required=UD	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-TU0001	1 TRAINING UNITS VALID 1YR (EMC)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-TU0050	50 TRAINING UNITS VALID 1YR	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-TU0055	55 TRAINING UNITS VALID 1YR (EMC)	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-TU0100	100 TRAINING UNITS VALID 1YR (EMC)	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-TU0110	110 TRAINING UNITS VALID 1YR (EMC)	$11,000.00	0.0%	$11,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-TU0250	250 TRAINING UNITS VALID 1YR	$25,000.00	0.0%	$25,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-TU0300	300 Training Units Valid 1yr (EMC)	$30,000.00	0.0%	$30,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALCE-CAS	PARTNER ONLY CAS PE VALUEPAK	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALCE-CLN	PARTNER ONLY CLARIION SOL. PE VALUEPAK	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALCE-NS	PARTNER ONLY NAS PE VALUEPAK	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALCE-SYM	PARTNER ONLY Symmetrix PE ValuePak	$4,000.00	0.0%	$4,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-BR	EMCIE-NetWorker Inst-Led Partner ONLY	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-CAS	EMCIE-CAS INSTRUCTOR-LED PARTNERS ONLY	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-CLN	EMCIE-CLN SOL. INST-LED PARTNER ONLY	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-DATD	EMCIE Data Domain Inst-Led Partner Only	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-ISIL	EMCIE ISILON INST-LED PARTNER ONLY	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-RP	EMCIE-RP Instructor-Led Partner ONLY	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-SBC	EMCIE SYMM. SOL. INST-LED PARTNER ONLY	$4,000.00	0.0%	$4,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-SYME	EMCIE SYM SOL EXP INST-LED PARTNER ONLY	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-VIPR	VIPR Imp Inst-Led PartnerOnly	$1,500.00	0.0%	$1,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-VNX	EMCIE-VNX SOL. INST-LED PARTNERS ONLY	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-VNXE	EMCIE-VNX SOL EXP INST-LED PARTNERS ONLY	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIEVPLEX	EMCIE-VPLEX Inst-Led PARTNER ONLY	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALIE-XIO	XtremIO Imp Inst-Led PartnerOnly	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKAPP	AppSync ValuePak	$2,200.00	0.0%	$2,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKATMS	ATMOS VALUEPAK	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKAX	CLARIION AX SERIES ELEARNING VALUEPAK	$300.00	0.0%	$300.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKBC	BUS. CONT FOR SYMMETRIX VALUEPAK	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKCBC	CLARIION BUSINESS CONTINUITY VALUEPAK	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CE-VALPAKCC	CONTROLCENTER VALUEPAK	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKCLN	CLARIION MANAGEMENT VALUEPAK	$4,400.00	0.0%	$4,400.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKDD	Data Domain ValuePak	$4,400.00	0.0%	$4,400.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKDLM	DISK LIBRARY FOR MAINFRAME VALUEPAK	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKDPA	DATA PROTECTION ADVISOR (DPA) VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKDSS	INFO. STORAGE SECURITY EMCDCA VALUEPAK	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKEDL	EMC Disk Library 4000 ValuePak	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKGRNP	GREENPLUM VALUEPAK	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKISIL	Isilon ValuePak	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKMF	Mainframe Business Continuity ValuePak	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKNS	CELERRA VALUEPAK	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKPSPH	PROSPHERE IMP. AND MANAGEMENT VALUEPAK	$4,000.00	0.0%	$4,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKRM	REPLICATION MANAGER VALUEPAK	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKSAN	SAN VALUEPAK	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKSCA	Storage Config Advisor Video ValuePak	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKSMGT	SYMMETRIX MANAGEMENT VALUEPAK	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKSMT	Smarts for IT Mgmt & Serv ValuePak	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKSRMIM	ViPR SRM Implement. And Maint. ValuePak	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKSRMSA	ViPR SRM Storage Administration ValuePak	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKSTF	Information Storage and Management	$2,700.00	0.0%	$2,700.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKSYMP	Symmetrix Performance ValuePak	$4,000.00	0.0%	$4,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKUIM	UNIFIED INFRA. MGR MGMT AND REPORTING	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKVBL	VBLOCK VALUEPAK	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKVI	VIRTUALIZED INFRA.EMCCA VALUEPAK	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKVIPRIAM	ViPR Imp and Mgmt ValuePak	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKVNX	VNX SOL. (FAST; LOCAL PROTECT) VALUEPAK	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKVNXP	VNX Protection ValuePak	$2,200.00	0.0%	$2,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKVNXR	VNX Replicator Protection ValuePak	$2,200.00	0.0%	$2,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKVPX	VPLEX VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKVXBP	Performance Mgmt. VNX Block ValuePak	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKVXUI	VNX Unified Integration ValuePak	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKVXUP	Performance Mgmt. VNX Unified ValuePak	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKW4N	Watch4net ValuePak	$4,000.00	0.0%	$4,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPAKXTIO	XtremIO ValuePak	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPE-VNX	EMCPE VNX SOL.INST-LED PARTNER ONLY	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPKVNXCA	VNX CA Solutions ValuePak	$6,600.00	0.0%	$6,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPKVNXFB	VNX File or Block Solutions ValuePak	$3,300.00	0.0%	$3,300.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALPTDD	DATADOMAIN INST-LED PARTNERS ONLY	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALTABRSOL	EMCTA-BR SOL. SLF-PACED PARTNER ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALTA-CAS	EMCTA-CAS SELF-PACED PARTNERS ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALTA-CLN	EMCTA-CLN SOL. SLF-PACED PARTNER ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALTA-SBC	EMCTA SYMM. SOL. SLF-PACED PARTNER ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALTASIIE	EMCTA-SI2 ENT. SLF-PACED PARTNER ONLY	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VALTA-VNX	EMCTA-VNX SOL. INST.-LED PARTNERS ONLY	$4,000.00	0.0%	$4,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDPKDDD	Data Domain Video ValuePak	$2,400.00	0.0%	$2,400.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDPKVMAXE	Symmetrix VMAXe Management Video VPK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDPKVNXCA	VNX CA Sol. Video ValuePak=UC	$3,600.00	0.0%	$3,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDPKVNXF	VNX F Sol. Video ValuePak=UC	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDPKVNXFB	VNX File or Block Sol. Video ValuePak=UC	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKAV	AVAMAR ADMINISTRATION VIDEO VALUEPAK	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKBC	SYMMETRIX BUS. CONT VIDEO VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKCAS	CAS (CENTERA) VIDEO VALUEPAK	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKCBC	CLARIION BUS. CONT VIDEO VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKCC	CONTROLCENTER VIDEO VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKCLS	CLARIION BUS. CONT VIDEO VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKCUF	CELERRA VIDEO VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKGP	Greenplum Video ValuePak	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKISAM	Isilon Solutions Video ValuePak=UC	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKMF	MAINFRAME VIDEO VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKRM	REPLICATION MANAGER VIDEO VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKRP	RecoverPoint Video ValuePak=UC	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKSAN	SAN VIDEO VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKSMGT	SYMM MANAGEMENT VIDEO VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKSMT	Smarts for IT Mgmt & Serv Video Vpak=UC	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKSRMIM	ViPR SRM Imp and Maint Video ValuePak=UC	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKVIPR	ViPR Video ValuePak=UC	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKVNX	VNX SOLUTIONS VIDEO VALUEPAK	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKVNXP	VNX PROTECTION VIDEO VALUEPAK	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKVNXR	VNX Replicator Protection Video ValuePak	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKVPX	VPLEX VIDEO VALUEPAK	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKVXUI	VNX Unified Integration Video ValuePak	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKVXUP	Perf. Mgmt. VNX Unified Video ValuePak	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VIDVPKW4N	WATCH4NET VIDEO VALUEPAK	$2,400.00	0.0%	$2,400.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTBTCLOU	Cloud ITaaS for Biz Transf. VILT	$400.00	0.0%	$400.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTBTDATA	Data Science for Biz Transf. VILT	$400.00	0.0%	$400.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTCIS	Cloud Infra Services v2 StarterKit=UC	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTCLNF30	CLARIION SME W/ UNISPHERE & FLARE30 VILT	$2,400.00	0.0%	$2,400.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTCLNSME	CLARIION SOL. SME WITH NAVISPHERE VILT	$2,400.00	0.0%	$2,400.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTDSBDA	DATA SCIENCE AND BIG DATA STARTERKIT	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTIAD	INFORMATION AVAILABILITY DESIGN VILT	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTISM	INFO. STORAGE AND MGMT V2 STARTERKIT	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTITAAS	IT-AS-A-SERVICE PLANNING AND DESIGN VILT	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTSL050	50 STREAM LICENSES-AGREEMENT FORM REQ	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTSL150	150 STREAM LICENSES-AGREEMENT FORM REQ	$150,000.00	0.0%	$150,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTSL300	300 STEAM LICENSES-AGREEMENT FORM REQ	$225,000.00	0.0%	$225,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTSL600	600 STREAM LICENSES-AGREEMENT FORM REQ	$300,000.00	0.0%	$300,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTSLADJ	ADD'L STREAM LICENSES-AGREEMENT FORM REQ	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTSLOVR	OVERAGE STRM LICENSES-AGREEMENT FORM REQ	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTSND	STORAGE NETWORKING DESIGN VILT	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTSNDM	STORAGE NETWORKING DESIGN AND MGMT VILT	$1,600.00	0.0%	$1,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTSYMMVM	Symm Int w/VMware vSphere Video Valuepak	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTVDCCI	VIRTUALIZED DATA CTR & INFRA. VILT	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VILTVNXVM	VNX Int w/VMware vSphere Video ValuePak	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CE-VMDIRREG	DIRECT REGISTRATION (VMWARE)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMSERMGRCD	VMWARE SERVICE MANAGER-CERT. DEVELOPER	$7,300.00	0.0%	$7,300.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMSERMGRSD	VMWARE SERVICE MANAGER-SVC DESK ADMIN	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMSERMGRWT	VMWARE SVC MGR: WORKFLOW TEMPLATE DESIGN	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVADVVCM	ADVANCED VMWARE VCENTER CONFIG MGR	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVIEWDBP	VMWARE VIEW: DESIGN BEST PRACTICES	$800.00	0.0%	$800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVIEWIC	VMWARE VIEW: INSTALL; CONFIGURE; MANAGE	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVINTVCM	INTRO TO VMWARE VCENTER CONFIG MGR	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVSERMGR	VMWARE SERVICE MANAGER	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVSPHADFT	VMWARE VSPHERE ADVANCED FAST TRACK	$5,100.00	0.0%	$5,100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVSPHATFT	VMWARE VSPHERE AUTOMATION FAST TRACK	$4,700.00	0.0%	$4,700.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVSPHDIFF	VMWARE VSPHERE: WHATS NEW	$1,700.00	0.0%	$1,700.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVSPHDW	VMWARE VSPHERE: DESIGN WORKSHOP	$2,300.00	0.0%	$2,300.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVSPHEIC	VMWARE VSPHERE: INSTALL; CONFIG; MANAGE	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVSPHMGA	VMWARE VSPHERE MANAGE AVAILABILITY	$745.00	0.0%	$745.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVSPHMGS	VMWARE VSPHERE: MANAGE SCALABILITY	$745.00	0.0%	$745.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVSPHMP	VMWARE VSHPERE: MANAGE FOR PERFORMACE	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVSPHSFO	VMWARE VSPHERE: SKILLS FOR OPERATORS	$1,500.00	0.0%	$1,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVSPHTRS	VMWARE VSPHERE:TROUBLESHOOTING	$3,295.00	0.0%	$3,295.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMVVCMBUND	VMWARE VCENTER CONFIG MGR BUNDLE	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMWAREOS	ONSITE TRAINING SOW REQ (VMWARE)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMWAVCL	VMWARE VCLOUD:ARCHITECTING VMWARE CLOUD	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMWSRM	VMWARE SITE RECOVERY MANGER COURSE	$1,700.00	0.0%	$1,700.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VMWVCLOV	VMWARE VCLOUD OVERVIEW	$800.00	0.0%	$800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VOYENOS-01	1DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	$15,800.00	0.0%	$15,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VOYENOS-02	2DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	$18,900.00	0.0%	$18,900.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VOYENOS-03	3DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	$25,200.00	0.0%	$25,200.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VOYENOS-04	4DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	$33,600.00	0.0%	$33,600.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VOYENOS-05	5DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	$42,000.00	0.0%	$42,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VOYTU01	1 TRAINING UNIT VALID 1 YEAR (VOYENCE)	$330.00	0.0%	$330.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
CE-VPVMAXEMAN	SYMMETRIX VMAX 10K MANAGERMENT	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	CUSTOMER EDUCATION
TAM-REMOTE-1	IIG TECHNICAL ACCOUNT MANAGER TIER 1	$100,000.00	2.0%	$98,000.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	CUSTOMER EDUCATION
TAM-REMOTE-2	IIG TECHNICAL ACCOUNT MANAGER TIER 2	$60,000.00	2.0%	$58,800.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	CUSTOMER EDUCATION
APPLXTNDR-5-E	DSE - REMOTE 5HR - APPLXTENDER FAMILY	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CUSTOMER SERVICES
CAPTIVA-5-E	DSE - REMOTE 5HR - CAPTIVA	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CUSTOMER SERVICES
CS-REMSTRT-CL	REMOTE 90 DAY CELERRA START UP SERVICE	$11,250.00	2.0%	$11,025.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	CUSTOMER SERVICES
DCTM-5-E	DSE REMOTE 5HR-DCTM CONTENT MGMT	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CUSTOMER SERVICES
EDISCVRY-5-E	DSE - REMOTE 5HR - EDISCOVERY	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CUSTOMER SERVICES
EROOM-5-E	DSE - REMOTE 5HR - EROOM	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CUSTOMER SERVICES
IRM-5-E	DSE REMOTE 5HR-INFO RIGHTS MGMT	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CUSTOMER SERVICES
MESSAGING-5-E	DSE REMOTE 5HR-EMAIL MGMT & ARCHIVING	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	CUSTOMER SERVICES
AVM2400DG4S	AVAMAR G4S M2400 SNG NODE (DD IN INST)	$0.00	30.5%	$0.00	$4,977.50	$4,072.50	N/A	$0.00	$0.00	$4,977.50	PM	DATA DOMAIN
AVM2400EG4S	AVAMAR G4S M2400 SNG NODE (DD EX INST)	$0.00	30.5%	$0.00	$4,977.50	$4,072.50	N/A	$0.00	$0.00	$4,977.50	PM	DATA DOMAIN
AVM600DG4S	AVAMAR G4S M600 SNG NODE (DD IN INST)	$0.00	30.5%	$0.00	$1,567.50	$1,282.50	N/A	$0.00	$0.00	$1,567.50	PM	DATA DOMAIN
AVM600EG4S	AVAMAR G4S M600 SNG NODE (DD EX INST)	$0.00	30.5%	$0.00	$1,567.50	$1,282.50	N/A	$0.00	$0.00	$1,567.50	PM	DATA DOMAIN
C-10GBTM4P	OPTION DD 10GBASE T IO MODULE 4PORT	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-10GBTM4PN	OPTION DD 10GBASE T IO MODULE 4PORT	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-10GMCU2P	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-10GMCU2PN	OPTION,DD 10GBE,IO MODULE,CU SFP,2PORT	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-10GMOP2P	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-10GMOP2PN	OPTION,DD 10GBE,IO MODULE,OP SFP,2PORT	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-1GMCU4P	OPTION,DD 1GBE,IO MODULE,CU,4PORT	$2,500.00	30.5%	$1,737.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-1GMCU4PN	OPTION,DD 1GBE,IO MODULE,CU,4PORT	$2,500.00	30.5%	$1,737.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-1GMCUOP4P	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP	$3,700.00	30.5%	$2,571.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-1GMCUOP4PN	OPTION,DD 1GBE,IO MODULE,2P CU,2P OP	$3,700.00	30.5%	$2,571.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-2200XMEM	OPTION CAP EXP KIT MORETHAN 14TB DD2200	$1,500.00	22.5%	$1,162.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
C-2500-AES	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	$3,750.00	30.5%	$2,606.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
C-2500-AES-B	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
C-2500XMEM	OPTION,MEMKIT,DD2500,MORE THAN 66TB	$6,000.00	30.5%	$4,170.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
C-2500XMEM-B	OPTION,MEMKIT,DD2500,MORE THAN 66TB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
C-4GFC-G2P	OPTION HBA 4GBIT FC PCIE 2-PORT	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-640-AES-B	OPTION;DD640 ADD ES EXP KIT;DUAL PATH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
C-670AE30-B	OPTION;DD670 ADD ES30 EXP KIT;DUAL PATH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
C-670AUP76T	OPTION;DD670 CAP EXPKIT; 30TB TO 76TB	$0.00	30.5%	$0.00	$2,200.00	$1,800.00	N/A	$0.00	$0.00	$2,200.00	PM	DATA DOMAIN
C-690AUP48T	OPTION;DD690 EXPKIT;33TO48TB;2P;MULTPATH	$10,000.00	30.5%	$6,950.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-8GFC-G2P	OPTION;FC HBA;8GBIT;PCIE;2 PORT	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-8GFC-M2P	OPTION,DD 8GBIT FC,IO MODULE,LC,2PORT	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-8GFC-M2PN	OPTION,DD 8GBIT FC,IO MODULE,LC,2PORT	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-990XMEM	OPTION;MEMKIT;DD990;MORE THAN 360TB	$22,000.00	30.5%	$15,290.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-A12E30	OPTION;ADD 6 TO 12 ES30;8X2M CBLKIT	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-A12E30-B	OPTION;ADD 6 TO 12 ES30;8X2M CBLKIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-A16E30	OPT ADD9TO16ES30 2X2M 2X3M CBLKT FLD INS	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-A16E30-HN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-A24E30	OPT ADD 17TO24 ES30 4X3M CBLKIT FLD INS	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-A24E30-H	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-A24E30-HN	OPTION,ADD 17TO24 ES30 SAS CABLE KIT	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-A6E30	OPTION;ADD 1 TO 6 ES30;4X2M CBLKIT	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-A6E30-B	OPTION;ADD 1 TO 6 ES30;4X2M CBLKIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-E16-DC	OPTION; ES20 STORSHELF;16 TB; DUALCTRL	$0.00	30.5%	$0.00	$5,896.00	$4,824.00	N/A	$0.00	$0.00	$5,896.00	PH	DATA DOMAIN
C-E32-DC	OPTION; ES20 STORSHELF;32 TB; DUALCTRL	$0.00	30.5%	$0.00	$10,164.00	$8,316.00	N/A	$0.00	$0.00	$10,164.00	PH	DATA DOMAIN
C-E8-DC	OPTION;ES20;8TB STORSHELF;DUALCTL;REFURB	$35,000.00	30.5%	$24,325.00	$3,850.00	$3,150.00	N/A	$0.00	$0.00	$3,850.00	PH	DATA DOMAIN
C-E8-SC	OPTION;ES20;8TB SHELF;SINGLECTRL; REFURB	$32,000.00	30.5%	$22,240.00	$3,520.00	$2,880.00	N/A	$0.00	$0.00	$3,520.00	PH	DATA DOMAIN
C-ES20-16A	OPTION;ES20 SHELF;16X1TB HDD;2XCTL;ARCHV	$0.00	30.5%	$0.00	$4,422.00	$3,618.00	N/A	$0.00	$0.00	$4,422.00	PH	DATA DOMAIN
C-ES20-32A	OPTION;ES20 SHELF;16X2TB HDD;2XCTL;ARCHV	$0.00	30.5%	$0.00	$7,623.00	$6,237.00	N/A	$0.00	$0.00	$7,623.00	PH	DATA DOMAIN
C-ES30-15	OPTION;ES30 SHELF;15X1TB HDD;2XLCC	$48,000.00	30.5%	$33,360.00	$5,280.00	$4,320.00	N/A	$0.00	$0.00	$5,280.00	PH	DATA DOMAIN
C-ES30-15A	OPTION;ES30 SHELF;15X1T SATA HDD;EXTDRET	$36,000.00	30.5%	$25,020.00	$3,960.00	$3,240.00	N/A	$0.00	$0.00	$3,960.00	PH	DATA DOMAIN
C-ES30-15-B	OPTION;ES30 SHELF;15X1TB HDD;2XLCC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
C-ES30-30	OPTION;ES30 SHELF;15X2TB HDD;2XLCC	$81,000.00	30.5%	$56,295.00	$8,910.00	$7,290.00	N/A	$0.00	$0.00	$8,910.00	PH	DATA DOMAIN
C-ES30-30A	OPTION;ES30 SHELF;15X2T SATA HDD;EXTDRET	$60,750.00	30.5%	$42,221.25	$6,682.50	$5,467.50	N/A	$0.00	$0.00	$6,682.50	PH	DATA DOMAIN
C-ES30-30-B	OPTION;ES30 SHELF;15X2TB HDD;2XLCC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
C-ES30-30S	OPTION,ES30 SHELF,15X2TB SAS HDD	$81,000.00	30.5%	$56,295.00	$8,910.00	$7,290.00	N/A	$0.00	$0.00	$8,910.00	PH	DATA DOMAIN
C-ES30-30SN	OPTION,ES30 SHELF,15X2TB SAS HDD	$81,000.00	30.5%	$56,295.00	$8,910.00	$7,290.00	N/A	$0.00	$0.00	$8,910.00	PH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
C-ES30-30SN-B	OPTION,ES30 SHELF,15X2TB SAS HDD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
C-ES30-30SR	OPTION,ES30 SHELF,15X2TB SAS HDD,RETN	$60,750.00	30.5%	$42,221.25	$6,682.50	$5,467.50	N/A	$0.00	$0.00	$6,682.50	PH	DATA DOMAIN
C-ES30-45	OPTION;ES30 SHELF;15X3TB SATA HDD	$120,000.00	30.5%	$83,400.00	$13,200.00	$10,800.00	N/A	$0.00	$0.00	$13,200.00	PH	DATA DOMAIN
C-ES30-45A	OPTION;ES30 SHELF;15X3TB SATA HDD;RETN	$90,000.00	30.5%	$62,550.00	$9,900.00	$8,100.00	N/A	$0.00	$0.00	$9,900.00	PH	DATA DOMAIN
C-ES30-45-B	OPTION;ES30 SHELF;15X3TB SATA HDD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
C-ES30-45S	OPTION,ES30 SHELF,15X3TB SAS HDD	$120,000.00	30.5%	$83,400.00	$13,200.00	$10,800.00	N/A	$0.00	$0.00	$13,200.00	PH	DATA DOMAIN
C-ES30-45SN	OPTION,ES30 SHELF,15X3TB SAS HDD	$120,000.00	30.5%	$83,400.00	$13,200.00	$10,800.00	N/A	$0.00	$0.00	$13,200.00	PH	DATA DOMAIN
C-ES30-45SN-B	OPTION,ES30 SHELF,15X3TB SAS HDD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
C-ES30-45SR	OPTION,ES30 SHELF,15X3TB SAS HDD,RETN	$90,000.00	30.5%	$62,550.00	$9,900.00	$8,100.00	N/A	$0.00	$0.00	$9,900.00	PH	DATA DOMAIN
C-FLDIN2200	OPTION FIELD INSTALL KIT DD2200	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
C-FLDIN2500	OPTION,FIELD INSTALL KIT,DD2500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
C-FLDIN4200	OPTION,FIELD INSTALL KIT,DD4200	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
C-FLDIN4500	OPTION,FIELD INSTALL KIT,DD4500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
C-FLDIN7200	OPTION,FIELD INSTALL KIT,DD7200	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-FLDINS990	OPTION;FIELD INSTALL KIT;DD990	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-SAS2-4P	OPTION;ARCHIVER;1X QUAD SAS HBA	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-SAS-L4P	OPTION;EXTENDED RETENTION;1X SAS HBA	$3,200.00	30.5%	$2,224.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
C-SAS-M4P	OPTION,DD 6G SAS,EXTD RETN,IO MOD,4PORT	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
D-BST-DOCS4	DOCS, BOOST, S4	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	DATA DOMAIN
DD140	SYSTEM; DD140;NFS;CIFS;REPLICATOR (ROHS)	$0.00	22.5%	$0.00	$1,375.00	$1,125.00	N/A	$0.00	$0.00	$1,375.00	PE	DATA DOMAIN
DD160	SYSTEM;DD160;NFS;CIFS;REPLICATOR	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
DD160-3500G	SYSTEM; DD160-7X5; 3.5T; NFS; CIFS	$10,000.00	22.5%	$7,750.00	$1,100.00	$900.00	N/A	$0.00	$0.00	$1,100.00	PE	DATA DOMAIN
DD160-6TB	SYSTEM; DD160-12X5; 6T; NFS; CIFS	$13,000.00	22.5%	$10,075.00	$1,430.00	$1,170.00	N/A	$0.00	$0.00	$1,430.00	PE	DATA DOMAIN
DD2200	SYSTEM DD2200 NFS CIFS	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
DD2200-14TB	SYSTEM DD2200-7X2TB SAS 14TB NFS CIFS	$16,000.00	22.5%	$12,400.00	$1,760.00	$1,440.00	N/A	$0.00	$0.00	$1,760.00	PE	DATA DOMAIN
DD2200-24TB	SYSTEM DD2200-12X2HDD SAS 24TB NFS CIFS	$29,000.00	22.5%	$22,475.00	$3,190.00	$2,610.00	N/A	$0.00	$0.00	$3,190.00	PE	DATA DOMAIN
DD2500-1E30	SYSTEM,DD2500+1ES30 SAS,66TB,NFS,CIFS	$127,000.00	30.5%	$88,265.00	$13,970.00	$11,430.00	N/A	$0.00	$0.00	$13,970.00	PM	DATA DOMAIN
DD2500-1E45	SYSTEM,DD2500+1ES45 SAS,81TB,NFS,CIFS	$155,000.00	30.5%	$107,725.00	$17,050.00	$13,950.00	N/A	$0.00	$0.00	$17,050.00	PM	DATA DOMAIN
DD2500-21TB	SYSTEM,DD2500-7X3TB SAS,21TB,NFS,CIFS	$45,000.00	30.5%	$31,275.00	$4,950.00	$4,050.00	N/A	$0.00	$0.00	$4,950.00	PM	DATA DOMAIN
DD2500-2E30	SYSTEM,DD2500+2ES30 SAS,96TB,NFS,CIFS	$184,000.00	30.5%	$127,880.00	$20,240.00	$16,560.00	N/A	$0.00	$0.00	$20,240.00	PM	DATA DOMAIN
DD2500-2E45	SYSTEM,DD2500+2ES45 SAS,126TB,NFS,CIFS	$240,000.00	30.5%	$166,800.00	$26,400.00	$21,600.00	N/A	$0.00	$0.00	$26,400.00	PM	DATA DOMAIN
DD2500-36TB	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	$70,000.00	30.5%	$48,650.00	$7,700.00	$6,300.00	N/A	$0.00	$0.00	$7,700.00	PM	DATA DOMAIN
DD2500-36TB-B	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	DATA DOMAIN
DD2500-3E30	SYSTEM,DD2500+3ES30 SAS,126TB,NFS,CIFS	$241,000.00	30.5%	$167,495.00	$26,510.00	$21,690.00	N/A	$0.00	$0.00	$26,510.00	PM	DATA DOMAIN
DD2500-3E45	SYSTEM,DD2500+3ES45 SAS,171TB,NFS,CIFS	$325,000.00	30.5%	$225,875.00	$35,750.00	$29,250.00	N/A	$0.00	$0.00	$35,750.00	PM	DATA DOMAIN
DD2500-4E30	SYSTEM,DD2500+4ES30 SAS,156TB,NFS,CIFS	$298,000.00	30.5%	$207,110.00	$32,780.00	$26,820.00	N/A	$0.00	$0.00	$32,780.00	PM	DATA DOMAIN
DD410	SYSTEM; DD410; NFS; CIFS (OBS)	$19,000.00	30.5%	$13,205.00	$2,090.00	$1,710.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
DD4200-1E30	SYSTEM,DD4200+1ES30,2TB SAS HDD,NFS,CIFS	$108,000.00	30.5%	$75,060.00	$11,880.00	$9,720.00	N/A	$0.00	$0.00	$11,880.00	PM	DATA DOMAIN
DD4200-1E45	SYSTEM,DD4200+1ES30,3TB SAS HDD,NFS,CIFS	$147,000.00	30.5%	$102,165.00	$16,170.00	$13,230.00	N/A	$0.00	$0.00	$16,170.00	PM	DATA DOMAIN
DD4200-2E30	SYSTEM,DD4200+2ES30,2TB SAS HDD,NFS,CIFS	$189,000.00	30.5%	$131,355.00	$20,790.00	$17,010.00	N/A	$0.00	$0.00	$20,790.00	PM	DATA DOMAIN
DD4200-2E45	SYSTEM,DD4200+2ES30,3TB SAS HDD,NFS,CIFS	$267,000.00	30.5%	$185,565.00	$29,370.00	$24,030.00	N/A	$0.00	$0.00	$29,370.00	PM	DATA DOMAIN
DD4200-3E45	SYSTEM,DD4200+3ES30,3TB SAS HDD,NFS,CIFS	$407,000.00	30.5%	$282,865.00	$44,770.00	$36,630.00	N/A	$0.00	$0.00	$44,770.00	PM	DATA DOMAIN
DD4200-4E45	SYSTEM,DD4200+4ES30,3TB SAS HDD,NFS,CIFS	$527,000.00	30.5%	$366,265.00	$57,970.00	$47,430.00	N/A	$0.00	$0.00	$57,970.00	PM	DATA DOMAIN
DD4200-5E45	SYSTEM,DD4200+5ES30,3TB SAS HDD,NFS,CIFS	$647,000.00	30.5%	$449,665.00	$71,170.00	$58,230.00	N/A	$0.00	$0.00	$71,170.00	PM	DATA DOMAIN
DD4200-CTL	SYSTEM,DD4200,CTL,NFS,CIFS	$70,000.00	30.5%	$48,650.00	$7,700.00	$6,300.00	N/A	$0.00	$0.00	$7,700.00	PM	DATA DOMAIN
DD430	SYSTEM; DD430; NFS; CIFS (OBS)	$45,000.00	30.5%	$31,275.00	$4,950.00	$4,050.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
DD4500-2E30	SYSTEM,DD4500+2ES30,2TB SAS HDD,NFS,CIFS	$292,000.00	30.5%	$202,940.00	$32,120.00	$26,280.00	N/A	$0.00	$0.00	$32,120.00	PM	DATA DOMAIN
DD4500-2E45	SYSTEM,DD4500+2ES30,3TB SAS HDD,NFS,CIFS	$370,000.00	30.5%	$257,150.00	$40,700.00	$33,300.00	N/A	$0.00	$0.00	$40,700.00	PM	DATA DOMAIN
DD4500-3E45	SYSTEM,DD4500+3ES30,3TB SAS HDD,NFS,CIFS	$490,000.00	30.5%	$340,550.00	$53,900.00	$44,100.00	N/A	$0.00	$0.00	$53,900.00	PM	DATA DOMAIN
DD4500-4E45	SYSTEM,DD4500+4ES30,3TB SAS HDD,NFS,CIFS	$610,000.00	30.5%	$423,950.00	$67,100.00	$54,900.00	N/A	$0.00	$0.00	$67,100.00	PM	DATA DOMAIN
DD4500-5E45	SYSTEM,DD4500+5ES30,3TB SAS HDD,NFS,CIFS	$760,000.00	30.5%	$528,200.00	$83,600.00	$68,400.00	N/A	$0.00	$0.00	$83,600.00	PM	DATA DOMAIN
DD4500-6E45	SYSTEM,DD4500+6ES30,3TB SAS HDD,NFS,CIFS	$880,000.00	30.5%	$611,600.00	$96,800.00	$79,200.00	N/A	$0.00	$0.00	$96,800.00	PM	DATA DOMAIN
DD4500-7E45	SYSTEM,DD4500+7ES30,3TB SAS HDD,NFS,CIFS	$1,000,000.00	30.5%	$695,000.00	$110,000.00	$90,000.00	N/A	$0.00	$0.00	$110,000.00	PM	DATA DOMAIN
DD4500-8E45	SYSTEM,DD4500+8ES30,3TB SAS HDD,NFS,CIFS	$1,120,000.00	30.5%	$778,400.00	$123,200.00	$100,800.00	N/A	$0.00	$0.00	$123,200.00	PM	DATA DOMAIN
DD4500-CTL	SYSTEM,DD4500,CTL,NFS,CIFS	$130,000.00	30.5%	$90,350.00	$14,300.00	$11,700.00	N/A	$0.00	$0.00	$14,300.00	PM	DATA DOMAIN
DD610-3500G	SYSTEM; DD610-7X5; 3.5T; NFS; CIFS(ROHS)	$0.00	30.5%	$0.00	$2,200.00	$1,800.00	N/A	$0.00	$0.00	$2,200.00	PM	DATA DOMAIN
DD610-6TB	SYSTEM; DD610-12X5; 6T; NFS; CIFS (ROHS)	$0.00	30.5%	$0.00	$3,300.00	$2,700.00	N/A	$0.00	$0.00	$3,300.00	PM	DATA DOMAIN
DD620	SYSTEM;DD620;NFS;CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
DD620-12TB	SYSTEM; DD620-12X1;12T;NFS;CIFS	$30,000.00	30.5%	$20,850.00	$3,300.00	$2,700.00	N/A	$0.00	$0.00	$3,300.00	PM	DATA DOMAIN
DD620-7TB	SYSTEM;DD620-7X1;7T;NFS;CIFS	$20,000.00	30.5%	$13,900.00	$2,200.00	$1,800.00	N/A	$0.00	$0.00	$2,200.00	PM	DATA DOMAIN
DD630-12TB	SYSTEM; DD630-12X1; 12T; NFS; CIFS(ROHS)	$0.00	30.5%	$0.00	$5,500.00	$4,500.00	N/A	$0.00	$0.00	$5,500.00	PM	DATA DOMAIN
DD630-7TB	SYSTEM; DD630-7X1; 7T; NFS; CIFS(ROHS)	$0.00	30.5%	$0.00	$3,850.00	$3,150.00	N/A	$0.00	$0.00	$3,850.00	PM	DATA DOMAIN
DD640-12TB	SYSTEM DD640-12X1;12T;NFS;CIFS	$0.00	30.5%	$0.00	$5,500.00	$4,500.00	N/A	$0.00	$0.00	$5,500.00	PM	DATA DOMAIN
DD640-12T-B	SYSTEM DD640-12X1;12T;NFS;CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	DATA DOMAIN
DD640-1E15	SYSTEM;DD640+1ES15;27TB;NFS;CIFS	$0.00	30.5%	$0.00	$10,780.00	$8,820.00	N/A	$0.00	$0.00	$10,780.00	PM	DATA DOMAIN
DD640-1E30	SYSTEM;DD640+1ES30;42TB;NFS;CIFS	$0.00	30.5%	$0.00	$14,410.00	$11,790.00	N/A	$0.00	$0.00	$14,410.00	PM	DATA DOMAIN
DD640-2E15	SYSTEM;DD640+2ES15;42TB;NFS;CIFS	$0.00	30.5%	$0.00	$16,060.00	$13,140.00	N/A	$0.00	$0.00	$16,060.00	PM	DATA DOMAIN
DD640-7TB	SYSTEM DD640-7X1;7T;NFS;CIFS	$0.00	30.5%	$0.00	$3,850.00	$3,150.00	N/A	$0.00	$0.00	$3,850.00	PM	DATA DOMAIN
DD670-12TB	SYSTEM; DD670; 12TB; NFS; CIFS	$0.00	30.5%	$0.00	$6,600.00	$5,400.00	N/A	$0.00	$0.00	$6,600.00	PM	DATA DOMAIN
DD670-12TX	SYSTEM; DD670; 12TB; NFS; CIFS	$0.00	30.5%	$0.00	$6,600.00	$5,400.00	N/A	$0.00	$0.00	$6,600.00	PM	DATA DOMAIN
DD670-12X-B	SYSTEM; DD670; 12TB; NFS; CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	DATA DOMAIN
DD670-1E15	SYSTEM; DD670+1ES30;27TB;NFS;CIFS	$0.00	30.5%	$0.00	$11,880.00	$9,720.00	N/A	$0.00	$0.00	$11,880.00	PM	DATA DOMAIN
DD670-1E16	SYSTEM; DD670+1ES16;28TB;NFS;CIFS	$0.00	30.5%	$0.00	$13,596.00	$11,124.00	N/A	$0.00	$0.00	$13,596.00	PM	DATA DOMAIN
DD670-1E30	SYSTEM; DD670+1ES30;42TB;NFS;CIFS	$0.00	30.5%	$0.00	$17,710.00	$14,490.00	N/A	$0.00	$0.00	$17,710.00	PM	DATA DOMAIN
DD670-1E32	SYSTEM; DD670+1ES32;44TB;NFS;CIFS	$0.00	30.5%	$0.00	$20,064.00	$16,416.00	N/A	$0.00	$0.00	$20,064.00	PM	DATA DOMAIN
DD670-2E15	SYSTEM; DD670+2ES30;42TB;NFS;CIFS	$0.00	30.5%	$0.00	$19,360.00	$15,840.00	N/A	$0.00	$0.00	$19,360.00	PM	DATA DOMAIN
DD670-2E16	SYSTEM; DD670+2ES16;44TB;NFS;CIFS	$0.00	30.5%	$0.00	$21,692.00	$17,748.00	N/A	$0.00	$0.00	$21,692.00	PM	DATA DOMAIN
DD670-2E30	SYSTEM; DD670+2ES30;72TB;NFS;CIFS	$0.00	30.5%	$0.00	$26,620.00	$21,780.00	N/A	$0.00	$0.00	$26,620.00	PM	DATA DOMAIN
DD670-2E32	SYSTEM; DD670+2ES32;76TB;NFS;CIFS	$0.00	30.5%	$0.00	$30,228.00	$24,732.00	N/A	$0.00	$0.00	$30,228.00	PM	DATA DOMAIN
DD670-3E15	SYSTEM; DD670+3ES30;57TB;NFS;CIFS	$0.00	30.5%	$0.00	$24,640.00	$20,160.00	N/A	$0.00	$0.00	$24,640.00	PM	DATA DOMAIN
DD670-3E16	SYSTEM; DD670+3ES16;60TB;NFS;CIFS	$0.00	30.5%	$0.00	$27,588.00	$22,572.00	N/A	$0.00	$0.00	$27,588.00	PM	DATA DOMAIN
DD670-4E15	SYSTEM; DD670+4ES30;72TB;NFS;CIFS	$0.00	30.5%	$0.00	$29,920.00	$24,480.00	N/A	$0.00	$0.00	$29,920.00	PM	DATA DOMAIN
DD670-4E16	SYSTEM; DD670+4ES16;76TB;NFS;CIFS	$0.00	30.5%	$0.00	$33,484.00	$27,396.00	N/A	$0.00	$0.00	$33,484.00	PM	DATA DOMAIN
DD690-1E16	SYSTEM; DD690 CTRL+1ES16T;16TB;NFS;CIFS	$181,000.00	30.5%	$125,795.00	$19,910.00	$16,290.00	N/A	$0.00	$0.00	$19,910.00	PH	DATA DOMAIN
DD690-2E16	SYSTEM; DD690 CTRL+2ES16T;32TB;NFS;CIFS	$232,000.00	30.5%	$161,240.00	$25,520.00	$20,880.00	N/A	$0.00	$0.00	$25,520.00	PH	DATA DOMAIN
DD690-2E8	SYSTEM; DD690 CTRL+2ES8T;16TB;NFS;CIFS	$200,000.00	30.5%	$139,000.00	$22,000.00	$18,000.00	N/A	$0.00	$0.00	$22,000.00	PH	DATA DOMAIN
DD690-3E16	SYSTEM; DD690 CTRL+3ES16T;48TB;NFS;CIFS	$293,000.00	30.5%	$203,635.00	$32,230.00	$26,370.00	N/A	$0.00	$0.00	$32,230.00	PH	DATA DOMAIN
DD690-3E8	SYSTEM; DD690 CTRL+3ES8T;24TB;NFS;CIFS	$235,000.00	30.5%	$163,325.00	$25,850.00	$21,150.00	N/A	$0.00	$0.00	$25,850.00	PH	DATA DOMAIN
DD690-4E8	SYSTEM; DD690 CTRL+4ES8T;32TB;NFS;CIFS	$270,000.00	30.5%	$187,650.00	$29,700.00	$24,300.00	N/A	$0.00	$0.00	$29,700.00	PH	DATA DOMAIN
DD690-5E8	SYSTEM; DD690 CTRL+5ES8T;40TB;NFS;CIFS	$310,000.00	30.5%	$215,450.00	$34,100.00	$27,900.00	N/A	$0.00	$0.00	$34,100.00	PH	DATA DOMAIN
DD690-6E8	SYSTEM; DD690 CTRL+6ES8T;48TB;NFS;CIFS	$340,000.00	30.5%	$236,300.00	$37,400.00	$30,600.00	N/A	$0.00	$0.00	$37,400.00	PH	DATA DOMAIN
DD690-CTL	SYSTEM; DD690 CTRL; NFS; CIFS - REFURB	$130,000.00	30.5%	$90,350.00	$14,300.00	$11,700.00	N/A	$0.00	$0.00	$14,300.00	PH	DATA DOMAIN
DD7200-10E45	SYSTEM,DD7200+10ES30,3TB SASHDD,NFS,CIFS	$1,500,000.00	30.5%	$1,042,500.00	$165,000.00	$135,000.00	N/A	$0.00	$0.00	$165,000.00	PH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DD7200-11E45	SYSTEM,DD7200+11ES30,3TB SASHDD,NFS,CIFS	$1,620,000.00	30.5%	$1,125,900.00	$178,200.00	$145,800.00	N/A	$0.00	$0.00	$178,200.00	PH	DATA DOMAIN
DD7200-12E45	SYSTEM,DD7200+12ES30,3TB SASHDD,NFS,CIFS	$1,740,000.00	30.5%	$1,209,300.00	$191,400.00	$156,600.00	N/A	$0.00	$0.00	$191,400.00	PH	DATA DOMAIN
DD7200-3E45	SYSTEM,DD7200+3ES30,3TB SAS HDD,NFS,CIFS	$620,000.00	30.5%	$430,900.00	$68,200.00	$55,800.00	N/A	$0.00	$0.00	$68,200.00	PH	DATA DOMAIN
DD7200-4E45	SYSTEM,DD7200+4ES30,3TB SAS HDD,NFS,CIFS	$740,000.00	30.5%	$514,300.00	$81,400.00	$66,600.00	N/A	$0.00	$0.00	$81,400.00	PH	DATA DOMAIN
DD7200-5E45	SYSTEM,DD7200+5ES30,3TB SAS HDD,NFS,CIFS	$860,000.00	30.5%	$597,700.00	$94,600.00	$77,400.00	N/A	$0.00	$0.00	$94,600.00	PH	DATA DOMAIN
DD7200-6E45	SYSTEM,DD7200+6ES30,3TB SAS HDD,NFS,CIFS	$980,000.00	30.5%	$681,100.00	$107,800.00	$88,200.00	N/A	$0.00	$0.00	$107,800.00	PH	DATA DOMAIN
DD7200-7E45	SYSTEM,DD7200+7ES30,3TB SAS HDD,NFS,CIFS	$1,100,000.00	30.5%	$764,500.00	$121,000.00	$99,000.00	N/A	$0.00	$0.00	$121,000.00	PH	DATA DOMAIN
DD7200-8E45	SYSTEM,DD7200+8ES30,3TB SAS HDD,NFS,CIFS	$1,220,000.00	30.5%	$847,900.00	$134,200.00	$109,800.00	N/A	$0.00	$0.00	$134,200.00	PH	DATA DOMAIN
DD7200-9E45	SYSTEM,DD7200+9ES30,3TB SAS HDD,NFS,CIFS	$1,380,000.00	30.5%	$959,100.00	$151,800.00	$124,200.00	N/A	$0.00	$0.00	$151,800.00	PH	DATA DOMAIN
DD7200-CTL	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	$260,000.00	30.5%	$180,700.00	$28,600.00	$23,400.00	N/A	$0.00	$0.00	$28,600.00	PH	DATA DOMAIN
DD7200-CTLX	SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS	$260,000.00	30.5%	$180,700.00	$28,600.00	$23,400.00	N/A	$0.00	$0.00	$28,600.00	PH	DATA DOMAIN
DD860-1E30	SYSTEM; DD860+1ES30;30TB;NFS;CIFS	$0.00	30.5%	$0.00	$23,210.00	$18,990.00	N/A	$0.00	$0.00	$23,210.00	PH	DATA DOMAIN
DD860-1E32	SYSTEM; DD860+1ES32;32TB;NFS;CIFS	$0.00	30.5%	$0.00	$27,764.00	$22,716.00	N/A	$0.00	$0.00	$27,764.00	PH	DATA DOMAIN
DD860-2E30	SYSTEM; DD860+2ES30;60TB;NFS;CIFS	$0.00	30.5%	$0.00	$32,120.00	$26,280.00	N/A	$0.00	$0.00	$32,120.00	PH	DATA DOMAIN
DD860-2E32	SYSTEM; DD860+2ES32;64TB;NFS;CIFS	$0.00	30.5%	$0.00	$37,928.00	$31,032.00	N/A	$0.00	$0.00	$37,928.00	PH	DATA DOMAIN
DD860-3E30	SYSTEM; DD860+3ES30;90TB;NFS;CIFS	$0.00	30.5%	$0.00	$44,330.00	$36,270.00	N/A	$0.00	$0.00	$44,330.00	PH	DATA DOMAIN
DD860-3E32	SYSTEM; DD860+3ES32;96TB;NFS;CIFS	$0.00	30.5%	$0.00	$52,492.00	$42,948.00	N/A	$0.00	$0.00	$52,492.00	PH	DATA DOMAIN
DD860-4E30	SYSTEM; DD860+4ES30;120TB;NFS;CIFS	$0.00	30.5%	$0.00	$53,240.00	$43,560.00	N/A	$0.00	$0.00	$53,240.00	PH	DATA DOMAIN
DD860-4E32	SYSTEM; DD860+4ES32;128TB;NFS;CIFS	$0.00	30.5%	$0.00	$62,656.00	$51,264.00	N/A	$0.00	$0.00	$62,656.00	PH	DATA DOMAIN
DD860-5E30	SYSTEM; DD860+5ES30;150TB;NFS;CIFS	$0.00	30.5%	$0.00	$62,150.00	$50,850.00	N/A	$0.00	$0.00	$62,150.00	PH	DATA DOMAIN
DD860-5E32	SYSTEM; DD860+5ES32;160TB;NFS;CIFS	$0.00	30.5%	$0.00	$72,820.00	$59,580.00	N/A	$0.00	$0.00	$72,820.00	PH	DATA DOMAIN
DD860-6E30	SYSTEM; DD860+6ES30;180TB;NFS;CIFS	$0.00	30.5%	$0.00	$71,060.00	$58,140.00	N/A	$0.00	$0.00	$71,060.00	PH	DATA DOMAIN
DD860-6E32	SYSTEM; DD860+6ES32;192TB;NFS;CIFS	$0.00	30.5%	$0.00	$82,984.00	$67,896.00	N/A	$0.00	$0.00	$82,984.00	PH	DATA DOMAIN
DD860-CTL	SYSTEM; DD860; CTL; NFS; CIFS	$0.00	30.5%	$0.00	$14,300.00	$11,700.00	N/A	$0.00	$0.00	$14,300.00	PH	DATA DOMAIN
DD860-CTX	SYSTEM; DD860;CTLX;NFS;CIFS	$0.00	30.5%	$0.00	$14,300.00	$11,700.00	N/A	$0.00	$0.00	$14,300.00	PH	DATA DOMAIN
DD860-CTX-B	SYSTEM; DD860;CTLX;NFS;CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
DD880-12E16	SYSTEM;DD880 CTRL+12ES16T;192TB;NFS;CIFS	$942,000.00	30.5%	$654,690.00	$103,620.00	$84,780.00	N/A	$0.00	$0.00	$103,620.00	PH	DATA DOMAIN
DD880-1E16	SYSTEM; DD880 CTRL+1ES16T;16TB;NFS;CIFS	$331,000.00	30.5%	$230,045.00	$36,410.00	$29,790.00	N/A	$0.00	$0.00	$36,410.00	PH	DATA DOMAIN
DD880-1E32	SYSTEM;DD880CTRL+1ES32T;32TB;NFS;CIFS	$368,000.00	30.5%	$255,760.00	$40,480.00	$33,120.00	N/A	$0.00	$0.00	$40,480.00	PH	DATA DOMAIN
DD880-2E16	SYSTEM; DD880 CTRL+2ES16T;32TB;NFS;CIFS	$382,000.00	30.5%	$265,490.00	$42,020.00	$34,380.00	N/A	$0.00	$0.00	$42,020.00	PH	DATA DOMAIN
DD880-2E32	SYSTEM;DD880CTRL+2ES32T;64TB;NFS;CIFS	$456,000.00	30.5%	$316,920.00	$50,160.00	$41,040.00	N/A	$0.00	$0.00	$50,160.00	PH	DATA DOMAIN
DD880-2GD	SYSTEM; GD ARRAY;DD880;DUAL-CTRL	$710,000.00	30.5%	$493,450.00	$78,100.00	$63,900.00	N/A	$0.00	$0.00	$78,100.00	PH	DATA DOMAIN
DD880-3E16	SYSTEM; DD880 CTRL+3ES16T;48TB;NFS;CIFS	$433,000.00	30.5%	$300,935.00	$47,630.00	$38,970.00	N/A	$0.00	$0.00	$47,630.00	PH	DATA DOMAIN
DD880-3E32	SYSTEM;DD880CTRL+3ES32T;96TB;NFS;CIFS	$544,000.00	30.5%	$378,080.00	$59,840.00	$48,960.00	N/A	$0.00	$0.00	$59,840.00	PH	DATA DOMAIN
DD880-4E16	SYSTEM; DD880 CTRL+4ES16T;64TB;NFS;CIFS	$484,000.00	30.5%	$336,380.00	$53,240.00	$43,560.00	N/A	$0.00	$0.00	$53,240.00	PH	DATA DOMAIN
DD880-4E32	SYSTEM;DD880CTRL+4ES32T;128TB;NFS;CIFS	$682,000.00	30.5%	$473,990.00	$75,020.00	$61,380.00	N/A	$0.00	$0.00	$75,020.00	PH	DATA DOMAIN
DD880-5E16	SYSTEM; DD880 CTRL+5ES16T;80TB;NFS;CIFS	$535,000.00	30.5%	$371,825.00	$58,850.00	$48,150.00	N/A	$0.00	$0.00	$58,850.00	PH	DATA DOMAIN
DD880-5E32	SYSTEM;DD880CTRL+5ES32T;160TB;NFS;CIFS	$770,000.00	30.5%	$535,150.00	$84,700.00	$69,300.00	N/A	$0.00	$0.00	$84,700.00	PH	DATA DOMAIN
DD880-6E16	SYSTEM; DD880 CTRL+6ES16T;96TB;NFS;CIFS	$586,000.00	30.5%	$407,270.00	$64,460.00	$52,740.00	N/A	$0.00	$0.00	$64,460.00	PH	DATA DOMAIN
DD880-6E32	SYSTEM;DD880CTRL+6ES32T;192TB;NFS;CIFS	$858,000.00	30.5%	$596,310.00	$94,380.00	$77,220.00	N/A	$0.00	$0.00	$94,380.00	PH	DATA DOMAIN
DD880-CTL	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$280,000.00	30.5%	$194,600.00	$30,800.00	$25,200.00	N/A	$0.00	$0.00	$30,800.00	PH	DATA DOMAIN
DD880-CTLHX	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$280,000.00	30.5%	$194,600.00	$30,800.00	$25,200.00	N/A	$0.00	$0.00	$30,800.00	PH	DATA DOMAIN
DD880-CTLMX	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$280,000.00	30.5%	$194,600.00	$30,800.00	$25,200.00	N/A	$0.00	$0.00	$30,800.00	PH	DATA DOMAIN
DD890-12E30	SYSTEM; DD890+12ES30;360TB;NFS;CIFS	$0.00	30.5%	$0.00	$139,920.00	$114,480.00	N/A	$0.00	$0.00	$139,920.00	PH	DATA DOMAIN
DD890-12E32	SYSTEM;DD890+12ES32;384TB;NFS;CIFS	$0.00	30.5%	$0.00	$160,468.00	$131,292.00	N/A	$0.00	$0.00	$160,468.00	PH	DATA DOMAIN
DD890-1E30	SYSTEM; DD890+1ES30;30TB;NFS;CIFS	$0.00	30.5%	$0.00	$37,510.00	$30,690.00	N/A	$0.00	$0.00	$37,510.00	PH	DATA DOMAIN
DD890-1E32	SYSTEM;DD890+1ES32;32TB;NFS;CIFS	$0.00	30.5%	$0.00	$43,164.00	$35,316.00	N/A	$0.00	$0.00	$43,164.00	PH	DATA DOMAIN
DD890-2E30	SYSTEM; DD890+2ES30;60TB;NFS;CIFS	$0.00	30.5%	$0.00	$46,420.00	$37,980.00	N/A	$0.00	$0.00	$46,420.00	PH	DATA DOMAIN
DD890-2E32	SYSTEM;DD890+2ES32;64TB;NFS;CIFS	$0.00	30.5%	$0.00	$53,328.00	$43,632.00	N/A	$0.00	$0.00	$53,328.00	PH	DATA DOMAIN
DD890-2GD	SYSTEM;GD ARRAY;DD890;DUAL-CTL	$750,000.00	30.5%	$521,250.00	$82,500.00	$67,500.00	N/A	$0.00	$0.00	$82,500.00	PH	DATA DOMAIN
DD890-3E30	SYSTEM; DD890+3ES30;90TB;NFS;CIFS	$0.00	30.5%	$0.00	$55,330.00	$45,270.00	N/A	$0.00	$0.00	$55,330.00	PH	DATA DOMAIN
DD890-3E32	SYSTEM;DD890+3ES32;96TB;NFS;CIFS	$0.00	30.5%	$0.00	$63,492.00	$51,948.00	N/A	$0.00	$0.00	$63,492.00	PH	DATA DOMAIN
DD890-4E30	SYSTEM; DD890+4ES30;120TB;NFS;CIFS	$0.00	30.5%	$0.00	$64,240.00	$52,560.00	N/A	$0.00	$0.00	$64,240.00	PH	DATA DOMAIN
DD890-4E32	SYSTEM;DD890+4ES32;128TB;NFS;CIFS	$0.00	30.5%	$0.00	$73,656.00	$60,264.00	N/A	$0.00	$0.00	$73,656.00	PH	DATA DOMAIN
DD890-5E30	SYSTEM; DD890+5ES30;150TB;NFS;CIFS	$0.00	30.5%	$0.00	$73,150.00	$59,850.00	N/A	$0.00	$0.00	$73,150.00	PH	DATA DOMAIN
DD890-5E32	SYSTEM;DD890+5ES32;160TB;NFS;CIFS	$0.00	30.5%	$0.00	$83,820.00	$68,580.00	N/A	$0.00	$0.00	$83,820.00	PH	DATA DOMAIN
DD890-6E30	SYSTEM; DD890+6ES30;180TB;NFS;CIFS	$0.00	30.5%	$0.00	$82,060.00	$67,140.00	N/A	$0.00	$0.00	$82,060.00	PH	DATA DOMAIN
DD890-6E32	SYSTEM;DD890+6ES32;192TB;NFS;CIFS	$0.00	30.5%	$0.00	$93,984.00	$76,896.00	N/A	$0.00	$0.00	$93,984.00	PH	DATA DOMAIN
DD890-CTL	SYSTEM;DD890;CTL;NFS;CIFS	$0.00	30.5%	$0.00	$28,600.00	$23,400.00	N/A	$0.00	$0.00	$28,600.00	PH	DATA DOMAIN
DD890-CTX	SYSTEM; DD890; CTLX; NFS; CIFS	$0.00	30.5%	$0.00	$28,600.00	$23,400.00	N/A	$0.00	$0.00	$28,600.00	PH	DATA DOMAIN
DD890-CTX-B	SYSTEM; DD890; CTLX; NFS; CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
DD990	SYSTEM;DD990;NFS;CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
DD990-10E45	SYSTEM DD990 10ES45 3TB SATA HDD NFS	$1,640,000.00	30.5%	$1,139,800.00	$180,400.00	$147,600.00	N/A	$0.00	$0.00	$180,400.00	PH	DATA DOMAIN
DD990-11E45	SYSTEM DD990 11ES45 3TB SATA HDD NFS	$1,760,000.00	30.5%	$1,223,200.00	$193,600.00	$158,400.00	N/A	$0.00	$0.00	$193,600.00	PH	DATA DOMAIN
DD990-12E30	SYSTEM;DD990+12ES30;2TB SATAHDD;NFS;CIFS	$1,362,000.00	30.5%	$946,590.00	$149,820.00	$122,580.00	N/A	$0.00	$0.00	$149,820.00	PH	DATA DOMAIN
DD990-12E45	SYSTEM;DD990;12ES45;3TB SATA HD;NFS;CIFS	$1,880,000.00	30.5%	$1,306,600.00	$206,800.00	$169,200.00	N/A	$0.00	$0.00	$206,800.00	PH	DATA DOMAIN
DD990-16E45	SYSTEM;DD990;16ES45;3TB SATA HD;NFS;CIFS	$2,360,000.00	30.5%	$1,640,200.00	$259,600.00	$212,400.00	N/A	$0.00	$0.00	$259,600.00	PH	DATA DOMAIN
DD990-18E30	SYSTEM;DD990+18ES30;2TB SATAHDD;NFS;CIFS	$1,898,000.00	30.5%	$1,319,110.00	$208,780.00	$170,820.00	N/A	$0.00	$0.00	$208,780.00	PH	DATA DOMAIN
DD990-1E30	SYSTEM;DD990+1ES30;2TB SATA HDD;NFS;CIFS	$471,000.00	30.5%	$327,345.00	$51,810.00	$42,390.00	N/A	$0.00	$0.00	$51,810.00	PH	DATA DOMAIN
DD990-24E30	SYSTEM;DD990+24ES30;2TB SATAHDD;NFS;CIFS	$2,384,000.00	30.5%	$1,656,880.00	$262,240.00	$214,560.00	N/A	$0.00	$0.00	$262,240.00	PH	DATA DOMAIN
DD990-2E30	SYSTEM;DD990+2ES30;2TB SATA HDD;NFS;CIFS	$552,000.00	30.5%	$383,640.00	$60,720.00	$49,680.00	N/A	$0.00	$0.00	$60,720.00	PH	DATA DOMAIN
DD990-3E30	SYSTEM;DD990+3ES30;2TB SATA HDD;NFS;CIFS	$633,000.00	30.5%	$439,935.00	$69,630.00	$56,970.00	N/A	$0.00	$0.00	$69,630.00	PH	DATA DOMAIN
DD990-4E30	SYSTEM;DD990+4ES30;2TB SATA HDD;NFS;CIFS	$714,000.00	30.5%	$496,230.00	$78,540.00	$64,260.00	N/A	$0.00	$0.00	$78,540.00	PH	DATA DOMAIN
DD990-4E45	SYSTEM;DD990;4ES45;3TB SATA HDD;NFS;CIFS	$870,000.00	30.5%	$604,650.00	$95,700.00	$78,300.00	N/A	$0.00	$0.00	$95,700.00	PH	DATA DOMAIN
DD990-5E30	SYSTEM;DD990+5ES30;2TB SATA HDD;NFS;CIFS	$795,000.00	30.5%	$552,525.00	$87,450.00	$71,550.00	N/A	$0.00	$0.00	$87,450.00	PH	DATA DOMAIN
DD990-5E45	SYSTEM;DD990;5ES45;3TB SATA HDD;NFS;CIFS	$990,000.00	30.5%	$688,050.00	$108,900.00	$89,100.00	N/A	$0.00	$0.00	$108,900.00	PH	DATA DOMAIN
DD990-6E30	SYSTEM;DD990+6ES30;2TB SATA HDD;NFS;CIFS	$876,000.00	30.5%	$608,820.00	$96,360.00	$78,840.00	N/A	$0.00	$0.00	$96,360.00	PH	DATA DOMAIN
DD990-6E45	SYSTEM DD990 6ES45 3TB SATA HDD NFS CIFS	$1,110,000.00	30.5%	$771,450.00	$122,100.00	$99,900.00	N/A	$0.00	$0.00	$122,100.00	PH	DATA DOMAIN
DD990-7E45	SYSTEM DD990 7ES45 3TB SATA HDD NFS CIFS	$1,230,000.00	30.5%	$854,850.00	$135,300.00	$110,700.00	N/A	$0.00	$0.00	$135,300.00	PH	DATA DOMAIN
DD990-8E45	SYSTEM;DD990;8ES45;3TB SATA HDD;NFS;CIFS	$1,350,000.00	30.5%	$938,250.00	$148,500.00	$121,500.00	N/A	$0.00	$0.00	$148,500.00	PH	DATA DOMAIN
DD990-9E45	SYSTEM DD990 9ES45 3TB SATA HDD NFS CIFS	$1,520,000.00	30.5%	$1,056,400.00	$167,200.00	$136,800.00	N/A	$0.00	$0.00	$167,200.00	PH	DATA DOMAIN
DD990-CTL	SYSTEM;DD990;CTL;NFS;CIFS	$390,000.00	30.5%	$271,050.00	$42,900.00	$35,100.00	N/A	$0.00	$0.00	$42,900.00	PH	DATA DOMAIN
DD990-CTL-B	SYSTEM;DD990;CTL;NFS;CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
DDOS-DOCDL3	DDOCS; DD OS DOC; DLM GEN3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	DATA DOMAIN
DDOS-DOCDL4	DOCS DD OS DOC DL4 = IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
DDRACK-3PD	RACK DATA DOMAIN 40U 3P DELTA	$4,200.00	30.5%	$2,919.00	$462.00	$378.00	N/A	$0.00	$0.00	$462.00	PH	DATA DOMAIN
DDRACK-3PDN	RACK DATA DOMAIN 40U 3P DELTA	$4,200.00	30.5%	$2,919.00	$462.00	$378.00	N/A	$0.00	$0.00	$462.00	PH	DATA DOMAIN
DDRACK-3PY	RACK DATA DOMAIN 40U 3P WYE	$4,200.00	30.5%	$2,919.00	$462.00	$378.00	N/A	$0.00	$0.00	$462.00	PH	DATA DOMAIN
DDRACK-3PYN	RACK DATA DOMAIN 40U 3P WYE	$4,200.00	30.5%	$2,919.00	$462.00	$378.00	N/A	$0.00	$0.00	$462.00	PH	DATA DOMAIN
DDRACK-40U	RACK; DATA DOMAIN;40U	$4,200.00	30.5%	$2,919.00	$462.00	$378.00	N/A	$0.00	$0.00	$462.00	PH	DATA DOMAIN
DDRACK-40U-1	RACK DATA DOMAIN 40U SINGLE PHASE	$4,200.00	30.5%	$2,919.00	$462.00	$378.00	N/A	$0.00	$0.00	$462.00	PH	DATA DOMAIN
DDRACK-40U-1N	RACK DATA DOMAIN 40U SINGLE PHASE	$4,200.00	30.5%	$2,919.00	$462.00	$378.00	N/A	$0.00	$0.00	$462.00	PH	DATA DOMAIN
DDRACK-40UN	RACK, DATA DOMAIN,40U	$4,200.00	30.5%	$2,919.00	$462.00	$378.00	N/A	$0.00	$0.00	$462.00	PH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DD-UIDN	LABEL,DATA DOMAIN,UID,4500,6200	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
DRT220014TB-1	DISK RETENTION UPLIFT,1YR,DD2200 14TB	$1,050.00	22.5%	$813.75	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRT220014TB-2	DISK RETENTION UPLIFT,2YR,DD2200 14TB	$2,100.00	22.5%	$1,627.50	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRT220014TB-3	DISK RETENTION UPLIFT,3YR,DD2200 14TB	$3,150.00	22.5%	$2,441.25	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRT220014TB-4	DISK RETENTION UPLIFT,4YR,DD2200 14TB	$4,200.00	22.5%	$3,255.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRT220014TB-5	DISK RETENTION UPLIFT,5YR,DD2200 14TB	$5,250.00	22.5%	$4,068.75	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRT220024TB-1	DISK RETENTION UPLIFT,1YR,DD2200 24TB	$1,800.00	22.5%	$1,395.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRT220024TB-2	DISK RETENTION UPLIFT,2YR,DD2200 24TB	$3,600.00	22.5%	$2,790.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRT220024TB-3	DISK RETENTION UPLIFT,3YR,DD2200 24TB	$5,400.00	22.5%	$4,185.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRT220024TB-4	DISK RETENTION UPLIFT,4YR,DD2200 24TB	$7,200.00	22.5%	$5,580.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRT220024TB-5	DISK RETENTION UPLIFT,5YR,DD2200 24TB	$9,000.00	22.5%	$6,975.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRT25001E2-1	DISK RETENTION UPLIFT,1YR,DD2500 1ES 2TB	$5,300.00	30.5%	$3,683.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25001E2-2	DISK RETENTION UPLIFT,2YR,DD2500 1ES 2TB	$10,600.00	30.5%	$7,367.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25001E2-3	DISK RETENTION UPLIFT,3YR,DD2500 1ES 2TB	$15,900.00	30.5%	$11,050.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25001E2-4	DISK RETENTION UPLIFT,4YR,DD2500 1ES 2TB	$21,200.00	30.5%	$14,734.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25001E2-5	DISK RETENTION UPLIFT,5YR,DD2500 1ES 2TB	$26,500.00	30.5%	$18,417.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25001E3-1	DISK RETENTION UPLIFT,1YR,DD2500 1ES 3TB	$6,200.00	30.5%	$4,309.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25001E3-2	DISK RETENTION UPLIFT,2YR,DD2500 1ES 3TB	$12,400.00	30.5%	$8,618.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25001E3-3	DISK RETENTION UPLIFT,3YR,DD2500 1ES 3TB	$18,600.00	30.5%	$12,927.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25001E3-4	DISK RETENTION UPLIFT,4YR,DD2500 1ES 3TB	$24,800.00	30.5%	$17,236.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25001E3-5	DISK RETENTION UPLIFT,5YR,DD2500 1ES 3TB	$31,000.00	30.5%	$21,545.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT250021TB-1	DISK RETENTION UPLIFT,1YR,DD2500 SAS21TB	$1,575.00	30.5%	$1,094.63	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT250021TB-2	DISK RETENTION UPLIFT,2YR,DD2500 SAS21TB	$3,150.00	30.5%	$2,189.25	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT250021TB-3	DISK RETENTION UPLIFT,3YR,DD2500 SAS21TB	$4,725.00	30.5%	$3,283.88	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT250021TB-4	DISK RETENTION UPLIFT,4YR,DD2500 SAS21TB	$6,300.00	30.5%	$4,378.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT250021TB-5	DISK RETENTION UPLIFT,5YR,DD2500 SAS21TB	$7,875.00	30.5%	$5,473.13	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25002E2-1	DISK RETENTION UPLIFT,1YR,DD2500 2ES 2TB	$7,900.00	30.5%	$5,490.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25002E2-2	DISK RETENTION UPLIFT,2YR,DD2500 2ES 2TB	$15,800.00	30.5%	$10,981.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25002E2-3	DISK RETENTION UPLIFT,3YR,DD2500 2ES 2TB	$23,700.00	30.5%	$16,471.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25002E2-4	DISK RETENTION UPLIFT,4YR,DD2500 2ES 2TB	$31,600.00	30.5%	$21,962.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25002E2-5	DISK RETENTION UPLIFT,5YR,DD2500 2ES 2TB	$39,500.00	30.5%	$27,452.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25002E3-1	DISK RETENTION UPLIFT,1YR,DD2500 2ES 3TB	$9,700.00	30.5%	$6,741.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25002E3-2	DISK RETENTION UPLIFT,2YR,DD2500 2ES 3TB	$19,400.00	30.5%	$13,483.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25002E3-3	DISK RETENTION UPLIFT,3YR,DD2500 2ES 3TB	$29,100.00	30.5%	$20,224.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25002E3-4	DISK RETENTION UPLIFT,4YR,DD2500 2ES 3TB	$38,800.00	30.5%	$26,966.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25002E3-5	DISK RETENTION UPLIFT,5YR,DD2500 2ES 3TB	$48,500.00	30.5%	$33,707.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT250036TB-1	DISK RETENTION UPLIFT,1YR,DD2500 SAS36TB	$2,700.00	30.5%	$1,876.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT250036TB-2	DISK RETENTION UPLIFT,2YR,DD2500 SAS36TB	$5,400.00	30.5%	$3,753.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT250036TB-3	DISK RETENTION UPLIFT,3YR,DD2500 SAS36TB	$8,100.00	30.5%	$5,629.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT250036TB-4	DISK RETENTION UPLIFT,4YR,DD2500 SAS36TB	$10,800.00	30.5%	$7,506.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT250036TB-5	DISK RETENTION UPLIFT,5YR,DD2500 SAS36TB	$13,500.00	30.5%	$9,382.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25003E2-1	DISK RETENTION UPLIFT,1YR,DD2500 3ES 2TB	$10,500.00	30.5%	$7,297.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25003E2-2	DISK RETENTION UPLIFT,2YR,DD2500 3ES 2TB	$21,000.00	30.5%	$14,595.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25003E2-3	DISK RETENTION UPLIFT,3YR,DD2500 3ES 2TB	$31,500.00	30.5%	$21,892.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25003E2-4	DISK RETENTION UPLIFT,4YR,DD2500 3ES 2TB	$42,000.00	30.5%	$29,190.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25003E2-5	DISK RETENTION UPLIFT,5YR,DD2500 3ES 2TB	$52,500.00	30.5%	$36,487.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25003E3-1	DISK RETENTION UPLIFT,1YR,DD2500 3ES 3TB	$13,200.00	30.5%	$9,174.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25003E3-2	DISK RETENTION UPLIFT,2YR,DD2500 3ES 3TB	$26,400.00	30.5%	$18,348.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25003E3-3	DISK RETENTION UPLIFT,3YR,DD2500 3ES 3TB	$39,600.00	30.5%	$27,522.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25003E3-4	DISK RETENTION UPLIFT,4YR,DD2500 3ES 3TB	$52,800.00	30.5%	$36,696.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25003E3-5	DISK RETENTION UPLIFT,5YR,DD2500 3ES 3TB	$66,000.00	30.5%	$45,870.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25004E2-1	DISK RETENTION UPLIFT,1YR,DD2500 4ES 2TB	$13,100.00	30.5%	$9,104.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25004E2-2	DISK RETENTION UPLIFT,2YR,DD2500 4ES 2TB	$26,200.00	30.5%	$18,209.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25004E2-3	DISK RETENTION UPLIFT,3YR,DD2500 4ES 2TB	$39,300.00	30.5%	$27,313.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25004E2-4	DISK RETENTION UPLIFT,4YR,DD2500 4ES 2TB	$52,400.00	30.5%	$36,418.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT25004E2-5	DISK RETENTION UPLIFT,5YR,DD2500 4ES 2TB	$65,500.00	30.5%	$45,522.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT2500AX-1	DISK RETENTION UPLIFT,1YR,DD2500 ADD45TB	$1,125.00	30.5%	$781.88	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT2500AX-2	DISK RETENTION UPLIFT,2YR,DD2500 ADD45TB	$2,250.00	30.5%	$1,563.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT2500AX-3	DISK RETENTION UPLIFT,3YR,DD2500 ADD45TB	$3,375.00	30.5%	$2,345.63	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT2500AX-4	DISK RETENTION UPLIFT,4YR,DD2500 ADD45TB	$4,500.00	30.5%	$3,127.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT2500AX-5	DISK RETENTION UPLIFT,5YR,DD2500 ADD45TB	$5,625.00	30.5%	$3,909.38	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42001E2-1	DISK RETENTION UPLIFT,1YR,DD4200 1ES 2TB	$2,970.00	30.5%	$2,064.15	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42001E2-2	DISK RETENTION UPLIFT,2YR,DD4200 1ES 2TB	$5,940.00	30.5%	$4,128.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42001E2-3	DISK RETENTION UPLIFT,3YR,DD4200 1ES 2TB	$8,910.00	30.5%	$6,192.45	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42001E2-4	DISK RETENTION UPLIFT,4YR,DD4200 1ES 2TB	$11,880.00	30.5%	$8,256.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42001E2-5	DISK RETENTION UPLIFT,5YR,DD4200 1ES 2TB	$14,850.00	30.5%	$10,320.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42001E3-1	DISK RETENTION UPLIFT,1YR,DD4200 1ES 3TB	$3,870.00	30.5%	$2,689.65	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42001E3-2	DISK RETENTION UPLIFT,2YR,DD4200 1ES 3TB	$7,740.00	30.5%	$5,379.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42001E3-3	DISK RETENTION UPLIFT,3YR,DD4200 1ES 3TB	$11,610.00	30.5%	$8,068.95	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42001E3-4	DISK RETENTION UPLIFT,4YR,DD4200 1ES 3TB	$15,480.00	30.5%	$10,758.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42001E3-5	DISK RETENTION UPLIFT,5YR,DD4200 1ES 3TB	$19,350.00	30.5%	$13,448.25	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42002E2-1	DISK RETENTION UPLIFT,1YR,DD4200 2ES 2TB	$5,570.00	30.5%	$3,871.15	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42002E2-2	DISK RETENTION UPLIFT,2YR,DD4200 2ES 2TB	$11,140.00	30.5%	$7,742.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42002E2-3	DISK RETENTION UPLIFT,3YR,DD4200 2ES 2TB	$16,710.00	30.5%	$11,613.45	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42002E2-4	DISK RETENTION UPLIFT,4YR,DD4200 2ES 2TB	$22,280.00	30.5%	$15,484.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42002E2-5	DISK RETENTION UPLIFT,5YR,DD4200 2ES 2TB	$27,850.00	30.5%	$19,355.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42002E3-1	DISK RETENTION UPLIFT,1YR,DD4200 2ES 3TB	$7,370.00	30.5%	$5,122.15	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42002E3-2	DISK RETENTION UPLIFT,2YR,DD4200 2ES 3TB	$14,740.00	30.5%	$10,244.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42002E3-3	DISK RETENTION UPLIFT,3YR,DD4200 2ES 3TB	$22,110.00	30.5%	$15,366.45	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42002E3-4	DISK RETENTION UPLIFT,4YR,DD4200 2ES 3TB	$29,480.00	30.5%	$20,488.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42002E3-5	DISK RETENTION UPLIFT,5YR,DD4200 2ES 3TB	$36,850.00	30.5%	$25,610.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42003E3-1	DISK RETENTION UPLIFT,1YR,DD4200 3ES 3TB	$10,870.00	30.5%	$7,554.65	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42003E3-2	DISK RETENTION UPLIFT,2YR,DD4200 3ES 3TB	$21,740.00	30.5%	$15,109.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42003E3-3	DISK RETENTION UPLIFT,3YR,DD4200 3ES 3TB	$32,610.00	30.5%	$22,663.95	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42003E3-4	DISK RETENTION UPLIFT,4YR,DD4200 3ES 3TB	$43,480.00	30.5%	$30,218.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42003E3-5	DISK RETENTION UPLIFT,5YR,DD4200 3ES 3TB	$54,350.00	30.5%	$37,773.25	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42004E3-1	DISK RETENTION UPLIFT,1YR,DD4200 4ES 3TB	$14,370.00	30.5%	$9,987.15	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42004E3-2	DISK RETENTION UPLIFT,2YR,DD4200 4ES 3TB	$28,740.00	30.5%	$19,974.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42004E3-3	DISK RETENTION UPLIFT,3YR,DD4200 4ES 3TB	$43,110.00	30.5%	$29,961.45	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42004E3-4	DISK RETENTION UPLIFT,4YR,DD4200 4ES 3TB	$57,480.00	30.5%	$39,948.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42004E3-5	DISK RETENTION UPLIFT,5YR,DD4200 4ES 3TB	$71,850.00	30.5%	$49,935.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42005E3-1	DISK RETENTION UPLIFT,1YR,DD4200 5ES 3TB	$17,870.00	30.5%	$12,419.65	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42005E3-2	DISK RETENTION UPLIFT,2YR,DD4200 5ES 3TB	$35,740.00	30.5%	$24,839.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DRT42005E3-3	DISK RETENTION UPLIFT,3YR,DD4200 5ES 3TB	$53,610.00	30.5%	$37,258.95	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42005E3-4	DISK RETENTION UPLIFT,4YR,DD4200 5ES 3TB	$71,480.00	30.5%	$49,678.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT42005E3-5	DISK RETENTION UPLIFT,5YR,DD4200 5ES 3TB	$89,350.00	30.5%	$62,098.25	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT4200CTL-1	DISK RETENTION UPLIFT,1YR,DD4200 CONTRL	$370.00	30.5%	$257.15	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT4200CTL-2	DISK RETENTION UPLIFT,2YR,DD4200 CONTRL	$740.00	30.5%	$514.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT4200CTL-3	DISK RETENTION UPLIFT,3YR,DD4200 CONTRL	$1,110.00	30.5%	$771.45	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT4200CTL-4	DISK RETENTION UPLIFT,4YR,DD4200 CONTRL	$1,480.00	30.5%	$1,028.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT4200CTL-5	DISK RETENTION UPLIFT,5YR,DD4200 CONTRL	$1,850.00	30.5%	$1,285.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45002E2-1	DISK RETENTION UPLIFT,1YR,DD4500 2ES 2TB	$5,570.00	30.5%	$3,871.15	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45002E2-2	DISK RETENTION UPLIFT,2YR,DD4500 2ES 2TB	$11,140.00	30.5%	$7,742.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45002E2-3	DISK RETENTION UPLIFT,3YR,DD4500 2ES 2TB	$16,710.00	30.5%	$11,613.45	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45002E2-4	DISK RETENTION UPLIFT,4YR,DD4500 2ES 2TB	$22,280.00	30.5%	$15,484.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45002E2-5	DISK RETENTION UPLIFT,5YR,DD4500 2ES 2TB	$27,850.00	30.5%	$19,355.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45002E3-1	DISK RETENTION UPLIFT,1YR,DD4500 2ES 3TB	$7,370.00	30.5%	$5,122.15	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45002E3-2	DISK RETENTION UPLIFT,2YR,DD4500 2ES 3TB	$14,740.00	30.5%	$10,244.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45002E3-3	DISK RETENTION UPLIFT,3YR,DD4500 2ES 3TB	$22,110.00	30.5%	$15,366.45	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45002E3-4	DISK RETENTION UPLIFT,4YR,DD4500 2ES 3TB	$29,480.00	30.5%	$20,488.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45002E3-5	DISK RETENTION UPLIFT,5YR,DD4500 2ES 3TB	$36,850.00	30.5%	$25,610.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45003E3-1	DISK RETENTION UPLIFT,1YR,DD4500 3ES 3TB	$10,870.00	30.5%	$7,554.65	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45003E3-2	DISK RETENTION UPLIFT,2YR,DD4500 3ES 3TB	$21,740.00	30.5%	$15,109.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45003E3-3	DISK RETENTION UPLIFT,3YR,DD4500 3ES 3TB	$32,610.00	30.5%	$22,663.95	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45003E3-4	DISK RETENTION UPLIFT,4YR,DD4500 3ES 3TB	$43,480.00	30.5%	$30,218.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45003E3-5	DISK RETENTION UPLIFT,5YR,DD4500 3ES 3TB	$54,350.00	30.5%	$37,773.25	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45004E3-1	DISK RETENTION UPLIFT,1YR,DD4500 4ES 3TB	$14,370.00	30.5%	$9,987.15	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45004E3-2	DISK RETENTION UPLIFT,2YR,DD4500 4ES 3TB	$28,740.00	30.5%	$19,974.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45004E3-3	DISK RETENTION UPLIFT,3YR,DD4500 4ES 3TB	$43,110.00	30.5%	$29,961.45	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45004E3-4	DISK RETENTION UPLIFT,4YR,DD4500 4ES 3TB	$57,480.00	30.5%	$39,948.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45004E3-5	DISK RETENTION UPLIFT,5YR,DD4500 4ES 3TB	$71,850.00	30.5%	$49,935.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45005E3-1	DISK RETENTION UPLIFT,1YR,DD4500 5ES 3TB	$17,870.00	30.5%	$12,419.65	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45005E3-2	DISK RETENTION UPLIFT,2YR,DD4500 5ES 3TB	$35,740.00	30.5%	$24,839.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45005E3-3	DISK RETENTION UPLIFT,3YR,DD4500 5ES 3TB	$53,610.00	30.5%	$37,258.95	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45005E3-4	DISK RETENTION UPLIFT,4YR,DD4500 5ES 3TB	$71,480.00	30.5%	$49,678.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45005E3-5	DISK RETENTION UPLIFT,5YR,DD4500 5ES 3TB	$89,350.00	30.5%	$62,098.25	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45006E3-1	DISK RETENTION UPLIFT,1YR,DD4500 6ES 3TB	$21,370.00	30.5%	$14,852.15	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45006E3-2	DISK RETENTION UPLIFT,2YR,DD4500 6ES 3TB	$42,740.00	30.5%	$29,704.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45006E3-3	DISK RETENTION UPLIFT,3YR,DD4500 6ES 3TB	$64,110.00	30.5%	$44,556.45	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45006E3-4	DISK RETENTION UPLIFT,4YR,DD4500 6ES 3TB	$85,480.00	30.5%	$59,408.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45006E3-5	DISK RETENTION UPLIFT,5YR,DD4500 6ES 3TB	$106,850.00	30.5%	$74,260.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45007E3-1	DISK RETENTION UPLIFT,1YR,DD4500 7ES 3TB	$24,870.00	30.5%	$17,284.65	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45007E3-2	DISK RETENTION UPLIFT,2YR,DD4500 7ES 3TB	$49,740.00	30.5%	$34,569.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45007E3-3	DISK RETENTION UPLIFT,3YR,DD4500 7ES 3TB	$74,610.00	30.5%	$51,853.95	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45007E3-4	DISK RETENTION UPLIFT,4YR,DD4500 7ES 3TB	$99,480.00	30.5%	$69,138.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45007E3-5	DISK RETENTION UPLIFT,5YR,DD4500 7ES 3TB	$124,350.00	30.5%	$86,423.25	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45008E3-1	DISK RETENTION UPLIFT,1YR,DD4500 8ES 3TB	$28,370.00	30.5%	$19,717.15	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45008E3-2	DISK RETENTION UPLIFT,2YR,DD4500 8ES 3TB	$56,740.00	30.5%	$39,434.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45008E3-3	DISK RETENTION UPLIFT,3YR,DD4500 8ES 3TB	$85,110.00	30.5%	$59,151.45	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45008E3-4	DISK RETENTION UPLIFT,4YR,DD4500 8ES 3TB	$113,480.00	30.5%	$78,868.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT45008E3-5	DISK RETENTION UPLIFT,5YR,DD4500 8ES 3TB	$141,850.00	30.5%	$98,585.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT4500CTL-1	DISK RETENTION UPLIFT,1YR,DD4500 CONTRL	$370.00	30.5%	$257.15	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT4500CTL-2	DISK RETENTION UPLIFT,2YR,DD4500 CONTRL	$740.00	30.5%	$514.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT4500CTL-3	DISK RETENTION UPLIFT,3YR,DD4500 CONTRL	$1,110.00	30.5%	$771.45	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT4500CTL-4	DISK RETENTION UPLIFT,4YR,DD4500 CONTRL	$1,480.00	30.5%	$1,028.60	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT4500CTL-5	DISK RETENTION UPLIFT,5YR,DD4500 CONTRL	$1,850.00	30.5%	$1,285.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DRT720010E3-1	DISK RETENTION UPLIFT,1YR,DD7200 10E 3TB	$35,370.00	30.5%	$24,582.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720010E3-2	DISK RETENTION UPLIFT,2YR,DD7200 10E 3TB	$70,740.00	30.5%	$49,164.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720010E3-3	DISK RETENTION UPLIFT,3YR,DD7200 10E 3TB	$106,110.00	30.5%	$73,746.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720010E3-4	DISK RETENTION UPLIFT,4YR,DD7200 10E 3TB	$141,480.00	30.5%	$98,328.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720010E3-5	DISK RETENTION UPLIFT,5YR,DD7200 10E 3TB	$176,850.00	30.5%	$122,910.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720011E3-1	DISK RETENTION UPLIFT,1YR,DD7200 11E 3TB	$38,870.00	30.5%	$27,014.65	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720011E3-2	DISK RETENTION UPLIFT,2YR,DD7200 11E 3TB	$77,740.00	30.5%	$54,029.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720011E3-3	DISK RETENTION UPLIFT,3YR,DD7200 11E 3TB	$116,610.00	30.5%	$81,043.95	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720011E3-4	DISK RETENTION UPLIFT,4YR,DD7200 11E 3TB	$155,480.00	30.5%	$108,058.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720011E3-5	DISK RETENTION UPLIFT,5YR,DD7200 11E 3TB	$194,350.00	30.5%	$135,073.25	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720012E3-1	DISK RETENTION UPLIFT,1YR,DD7200 12E 3TB	$42,370.00	30.5%	$29,447.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720012E3-2	DISK RETENTION UPLIFT,2YR,DD7200 12E 3TB	$84,740.00	30.5%	$58,894.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720012E3-3	DISK RETENTION UPLIFT,3YR,DD7200 12E 3TB	$127,110.00	30.5%	$88,341.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720012E3-4	DISK RETENTION UPLIFT,4YR,DD7200 12E 3TB	$169,480.00	30.5%	$117,788.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT720012E3-5	DISK RETENTION UPLIFT,5YR,DD7200 12E 3TB	$211,850.00	30.5%	$147,235.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72003E3-1	DISK RETENTION UPLIFT,1YR,DD7200 3ES 3TB	$10,870.00	30.5%	$7,554.65	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72003E3-2	DISK RETENTION UPLIFT,2YR,DD7200 3ES 3TB	$21,740.00	30.5%	$15,109.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72003E3-3	DISK RETENTION UPLIFT,3YR,DD7200 3ES 3TB	$32,610.00	30.5%	$22,663.95	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72003E3-4	DISK RETENTION UPLIFT,4YR,DD7200 3ES 3TB	$43,480.00	30.5%	$30,218.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72003E3-5	DISK RETENTION UPLIFT,5YR,DD7200 3ES 3TB	$54,350.00	30.5%	$37,773.25	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72004E3-1	DISK RETENTION UPLIFT,1YR,DD7200 4ES 3TB	$14,370.00	30.5%	$9,987.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72004E3-2	DISK RETENTION UPLIFT,2YR,DD7200 4ES 3TB	$28,740.00	30.5%	$19,974.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72004E3-3	DISK RETENTION UPLIFT,3YR,DD7200 4ES 3TB	$43,110.00	30.5%	$29,961.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72004E3-4	DISK RETENTION UPLIFT,4YR,DD7200 4ES 3TB	$57,480.00	30.5%	$39,948.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72004E3-5	DISK RETENTION UPLIFT,5YR,DD7200 4ES 3TB	$71,850.00	30.5%	$49,935.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72005E3-1	DISK RETENTION UPLIFT,1YR,DD7200 5ES 3TB	$17,870.00	30.5%	$12,419.65	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72005E3-2	DISK RETENTION UPLIFT,2YR,DD7200 5ES 3TB	$35,740.00	30.5%	$24,839.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72005E3-3	DISK RETENTION UPLIFT,3YR,DD7200 5ES 3TB	$53,610.00	30.5%	$37,258.95	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72005E3-4	DISK RETENTION UPLIFT,4YR,DD7200 5ES 3TB	$71,480.00	30.5%	$49,678.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72005E3-5	DISK RETENTION UPLIFT,5YR,DD7200 5ES 3TB	$89,350.00	30.5%	$62,098.25	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72006E3-1	DISK RETENTION UPLIFT,1YR,DD7200 6ES 3TB	$21,370.00	30.5%	$14,852.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72006E3-2	DISK RETENTION UPLIFT,2YR,DD7200 6ES 3TB	$42,740.00	30.5%	$29,704.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72006E3-3	DISK RETENTION UPLIFT,3YR,DD7200 6ES 3TB	$64,110.00	30.5%	$44,556.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72006E3-4	DISK RETENTION UPLIFT,4YR,DD7200 6ES 3TB	$85,480.00	30.5%	$59,408.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72006E3-5	DISK RETENTION UPLIFT,5YR,DD7200 6ES 3TB	$106,850.00	30.5%	$74,260.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72007E3-1	DISK RETENTION UPLIFT,1YR,DD7200 7ES 3TB	$24,870.00	30.5%	$17,284.65	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72007E3-2	DISK RETENTION UPLIFT,2YR,DD7200 7ES 3TB	$49,740.00	30.5%	$34,569.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72007E3-3	DISK RETENTION UPLIFT,3YR,DD7200 7ES 3TB	$74,610.00	30.5%	$51,853.95	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72007E3-4	DISK RETENTION UPLIFT,4YR,DD7200 7ES 3TB	$99,480.00	30.5%	$69,138.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72007E3-5	DISK RETENTION UPLIFT,5YR,DD7200 7ES 3TB	$124,350.00	30.5%	$86,423.25	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DRT72008E3-1	DISK RETENTION UPLIFT,1YR,DD7200 8ES 3TB	$28,370.00	30.5%	$19,717.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72008E3-2	DISK RETENTION UPLIFT,2YR,DD7200 8ES 3TB	$56,740.00	30.5%	$39,434.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72008E3-3	DISK RETENTION UPLIFT,3YR,DD7200 8ES 3TB	$85,110.00	30.5%	$59,151.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72008E3-4	DISK RETENTION UPLIFT,4YR,DD7200 8ES 3TB	$113,480.00	30.5%	$78,868.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72008E3-5	DISK RETENTION UPLIFT,5YR,DD7200 8ES 3TB	$141,850.00	30.5%	$98,585.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72009E3-1	DISK RETENTION UPLIFT,1YR,DD7200 9ES 3TB	$31,870.00	30.5%	$22,149.65	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72009E3-2	DISK RETENTION UPLIFT,2YR,DD7200 9ES 3TB	$63,740.00	30.5%	$44,299.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72009E3-3	DISK RETENTION UPLIFT,3YR,DD7200 9ES 3TB	$95,610.00	30.5%	$66,448.95	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72009E3-4	DISK RETENTION UPLIFT,4YR,DD7200 9ES 3TB	$127,480.00	30.5%	$88,598.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT72009E3-5	DISK RETENTION UPLIFT,5YR,DD7200 9ES 3TB	$159,350.00	30.5%	$110,748.25	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT7200CTL-1	DISK RETENTION UPLIFT,1YR,DD7200 CONTRL	$370.00	30.5%	$257.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT7200CTL-2	DISK RETENTION UPLIFT,2YR,DD7200 CONTRL	$740.00	30.5%	$514.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT7200CTL-3	DISK RETENTION UPLIFT,3YR,DD7200 CONTRL	$1,110.00	30.5%	$771.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT7200CTL-4	DISK RETENTION UPLIFT,4YR,DD7200 CONTRL	$1,480.00	30.5%	$1,028.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRT7200CTL-5	DISK RETENTION UPLIFT,5YR,DD7200 CONTRL	$1,850.00	30.5%	$1,285.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRTES3030S-1	Disk Retention Uplift,1yr,ES30-30 SAS	$2,600.00	30.5%	$1,807.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRTES3030S-2	Disk Retention Uplift,2yr,ES30-30 SAS	$5,200.00	30.5%	$3,614.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRTES3030S-3	Disk Retention Uplift,3yr,ES30-30 SAS	$7,800.00	30.5%	$5,421.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRTES3030S-4	Disk Retention Uplift,4yr,ES30-30 SAS	$10,400.00	30.5%	$7,228.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRTES3030S-5	Disk Retention Uplift,5yr,ES30-30 SAS	$13,000.00	30.5%	$9,035.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRTES3045S-1	Disk Retention Uplift,1yr,ES30-45 SAS	$3,500.00	30.5%	$2,432.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRTES3045S-2	Disk Retention Uplift,2yr,ES30-45 SAS	$7,000.00	30.5%	$4,865.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRTES3045S-3	Disk Retention Uplift,3yr,ES30-45 SAS	$10,500.00	30.5%	$7,297.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRTES3045S-4	Disk Retention Uplift,4yr,ES30-45 SAS	$14,000.00	30.5%	$9,730.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRTES3045S-5	Disk Retention Uplift,5yr,ES30-45 SAS	$17,500.00	30.5%	$12,162.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DRTU2200AX-1	DISK RETENTION UPLIFT,1YR,U-2200-AX 10TB	$750.00	22.5%	$581.25	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRTU2200AX-2	DISK RETENTION UPLIFT,2YR,U-2200-AX 10TB	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRTU2200AX-3	DISK RETENTION UPLIFT,3YR,U-2200-AX 10TB	$2,250.00	22.5%	$1,743.75	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRTU2200AX-4	DISK RETENTION UPLIFT,4YR,U-2200-AX 10TB	$3,000.00	22.5%	$2,325.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DRTU2200AX-5	DISK RETENTION UPLIFT,5YR,U-2200-AX 10TB	$3,750.00	22.5%	$2,906.25	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT16035-1	DISK RETENTION UPLIFT;1YR;DD160-35GB	$370.00	22.5%	$286.75	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT16035-2	DISK RETENTION UPLIFT;2YR;DD160-35GB	$740.00	22.5%	$573.50	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT16035-3	DISK RETENTION UPLIFT;3YR;DD160-35GB	$1,110.00	22.5%	$860.25	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT16035-4	DISK RETENTION UPLIFT;4YR;DD160-35GB	$1,480.00	22.5%	$1,147.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT16035-5	DISK RETENTION UPLIFT;5YR;DD160-35GB	$1,850.00	22.5%	$1,433.75	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT1606T-1	DISK RETENTION UPLIFT;1YR;DD160-6TB	$620.00	22.5%	$480.50	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT1606T-2	DISK RETENTION UPLIFT;2YR;DD160-6TB	$1,240.00	22.5%	$961.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT1606T-3	DISK RETENTION UPLIFT;3YR;DD160-6TB	$1,860.00	22.5%	$1,441.50	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT1606T-4	DISK RETENTION UPLIFT;4YR;DD160-6TB	$2,480.00	22.5%	$1,922.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT1606T-5	DISK RETENTION UPLIFT;5YR;DD160-6TB	$3,100.00	22.5%	$2,402.50	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT160AX-1	DISK RETENTION UPLIFT;1YR;DD160-AX	$260.00	22.5%	$201.50	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT160AX-2	DISK RETENTION UPLIFT;2YR;DD160-AX	$520.00	22.5%	$403.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT160AX-3	DISK RETENTION UPLIFT;3YR;DD160-AX	$780.00	22.5%	$604.50	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT160AX-4	DISK RETENTION UPLIFT;4YR;DD160-AX	$1,040.00	22.5%	$806.00	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT160AX-5	DISK RETENTION UPLIFT;5YR;DD160-AX	$1,300.00	22.5%	$1,007.50	N/A	N/A	N/A	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRT62012T-1	DISK RETENTION UPLIFT;1YR;DD620-12TB	$900.00	30.5%	$625.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT62012T-2	DISK RETENTION UPLIFT;2YR;DD620-12TB	$1,800.00	30.5%	$1,251.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT62012T-3	DISK RETENTION UPLIFT;3YR;DD620-12TB	$2,700.00	30.5%	$1,876.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT62012T-4	DISK RETENTION UPLIFT;4YR;DD620-12TB	$3,600.00	30.5%	$2,502.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT62012T-5	DISK RETENTION UPLIFT;5YR;DD620-12TB	$4,500.00	30.5%	$3,127.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6207T-1	DISK RETENTION UPLIFT;1YR;DD620-7TB	$530.00	30.5%	$368.35	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6207T-2	DISK RETENTION UPLIFT;2YR;DD620-7TB	$1,060.00	30.5%	$736.70	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6207T-3	DISK RETENTION UPLIFT;3YR;DD620-7TB	$1,590.00	30.5%	$1,105.05	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6207T-4	DISK RETENTION UPLIFT;4YR;DD620-7TB	$2,120.00	30.5%	$1,473.40	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6207T-5	DISK RETENTION UPLIFT;5YR;DD620-7TB	$2,650.00	30.5%	$1,841.75	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT620AX-1	DISK RETENTION UPLIFT;1YR;DD620-AX	$380.00	30.5%	$264.10	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT620AX-2	DISK RETENTION UPLIFT;2YR;DD620-AX	$760.00	30.5%	$528.20	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT620AX-3	DISK RETENTION UPLIFT;3YR;DD620-AX	$1,140.00	30.5%	$792.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT620AX-4	DISK RETENTION UPLIFT;4YR;DD620-AX	$1,520.00	30.5%	$1,056.40	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT620AX-5	DISK RETENTION UPLIFT;5YR;DD620-AX	$1,900.00	30.5%	$1,320.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT64012T-1	DISK RETENTION UPLIFT;1YR;DD640-12TB	$900.00	30.5%	$625.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT64012T-2	DISK RETENTION UPLIFT;2YR;DD640-12TB	$1,800.00	30.5%	$1,251.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT64012T-3	DISK RETENTION UPLIFT;3YR;DD640-12TB	$2,700.00	30.5%	$1,876.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT64012T-4	DISK RETENTION UPLIFT;4YR;DD640-12TB	$3,600.00	30.5%	$2,502.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6402E1-1	DISK RETENTION UPLIFT;1YR;DD640-2E15	$4,300.00	30.5%	$2,988.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6402E1-2	DISK RETENTION UPLIFT;2YR;DD640-2E15	$8,600.00	30.5%	$5,977.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6402E1-3	DISK RETENTION UPLIFT;3YR;DD640-2E15	$12,900.00	30.5%	$8,965.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6402E1-4	DISK RETENTION UPLIFT;4YR;DD640-2E15	$17,200.00	30.5%	$11,954.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6407T-1	DISK RETENTION UPLIFT;1YR;DD640-7TB	$530.00	30.5%	$368.35	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6407T-2	DISK RETENTION UPLIFT;2YR;DD640-7TB	$1,060.00	30.5%	$736.70	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6407T-3	DISK RETENTION UPLIFT;3YR;DD640-7TB	$1,590.00	30.5%	$1,105.05	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT6407T-4	DISK RETENTION UPLIFT;4YR;DD640-7TB	$2,120.00	30.5%	$1,473.40	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640AX-1	DISK RETENTION UPLIFT;1YR;DD640-AX	$380.00	30.5%	$264.10	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640AX-2	DISK RETENTION UPLIFT;2YR;DD640-AX	$760.00	30.5%	$528.20	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640AX-3	DISK RETENTION UPLIFT;3YR;DD640-AX	$1,140.00	30.5%	$792.30	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640AX-4	DISK RETENTION UPLIFT;4YR;DD640-AX	$1,520.00	30.5%	$1,056.40	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640E15-1	DISK RETENTION UPLIFT;1YR;DD640-1E15	$2,600.00	30.5%	$1,807.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640E15-2	DISK RETENTION UPLIFT;2YR;DD640-1E15	$5,200.00	30.5%	$3,614.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640E15-3	DISK RETENTION UPLIFT;3YR;DD640-1E15	$7,800.00	30.5%	$5,421.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640E15-4	DISK RETENTION UPLIFT;4YR;DD640-1E15	$10,400.00	30.5%	$7,228.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640E30-1	DISK RETENTION UPLIFT;1YR;DD640-1E30	$3,500.00	30.5%	$2,432.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640E30-2	DISK RETENTION UPLIFT;2YR;DD640-1E30	$7,000.00	30.5%	$4,865.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640E30-3	DISK RETENTION UPLIFT;3YR;DD640-1E30	$10,500.00	30.5%	$7,297.50	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT640E30-4	DISK RETENTION UPLIFT;4YR;DD640-1E30	$14,000.00	30.5%	$9,730.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRT990-1	DISK RETENTION UPLIFT;1YR;DD990 CONTRL	$370.00	30.5%	$257.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99010E31	DISK RETENTION UPLIFT,1YR,DD990 10ES 3TB	$35,370.00	30.5%	$24,582.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99010E32	DISK RETENTION UPLIFT,2YR,DD990 10ES 3TB	$70,740.00	30.5%	$49,164.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99010E33	DISK RETENTION UPLIFT,3YR,DD990 10ES 3TB	$106,110.00	30.5%	$73,746.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99010E34	DISK RETENTION UPLIFT,4YR,DD990 10ES 3TB	$141,480.00	30.5%	$98,328.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99010E35	DISK RETENTION UPLIFT,5YR,DD990 10ES 3TB	$176,850.00	30.5%	$122,910.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99011E31	DISK RETENTION UPLIFT,1YR,DD990 11ES 3TB	$38,870.00	30.5%	$27,014.65	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99011E32	DISK RETENTION UPLIFT,2YR,DD990 11ES 3TB	$77,740.00	30.5%	$54,029.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99011E33	DISK RETENTION UPLIFT,3YR,DD990 11ES 3TB	$116,610.00	30.5%	$81,043.95	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DSKRT99011E34	DISK RETENTION UPLIFT,4YR,DD990 11ES 3TB	$155,480.00	30.5%	$108,058.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99011E35	DISK RETENTION UPLIFT,5YR,DD990 11ES 3TB	$194,350.00	30.5%	$135,073.25	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99012E-1	DISK RETENTION UPLIFT;1YR;DD990 12ES 2TB	$31,570.00	30.5%	$21,941.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99012E-2	DISK RETENTION UPLIFT;2YR;DD990 12ES 2TB	$63,140.00	30.5%	$43,882.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99012E-3	DISK RETENTION UPLIFT;3YR;DD990 12ES 2TB	$94,710.00	30.5%	$65,823.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99012E31	DISK RETENTION UPLIFT,1YR,DD990 12ES 3TB	$42,370.00	30.5%	$29,447.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99012E32	DISK RETENTION UPLIFT,2YR,DD990 12ES 3TB	$84,740.00	30.5%	$58,894.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99012E33	DISK RETENTION UPLIFT,3YR,DD990 12ES 3TB	$127,110.00	30.5%	$88,341.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99012E34	DISK RETENTION UPLIFT,4YR,DD990 12ES 3TB	$169,480.00	30.5%	$117,788.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99012E35	DISK RETENTION UPLIFT,5YR,DD990 12ES 3TB	$211,850.00	30.5%	$147,235.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99012E-4	DISK RETENTION UPLIFT;4YR;DD990 12ES 2TB	$126,280.00	30.5%	$87,764.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99012E-5	DISK RETENTION UPLIFT;5YR;DD990 12ES 2TB	$157,850.00	30.5%	$109,705.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99016E31	DISK RETENTION UPLIFT,1YR,DD990 16ES 3TB	$56,370.00	30.5%	$39,177.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99016E32	DISK RETENTION UPLIFT,2YR,DD990 16ES 3TB	$112,740.00	30.5%	$78,354.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99016E33	DISK RETENTION UPLIFT,3YR,DD990 16ES 3TB	$169,110.00	30.5%	$117,531.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99016E34	DISK RETENTION UPLIFT,4YR,DD990 16ES 3TB	$225,480.00	30.5%	$156,708.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99016E35	DISK RETENTION UPLIFT,5YR,DD990 16ES 3TB	$281,850.00	30.5%	$195,885.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99018E-1	DISK RETENTION UPLIFT;1YR;DD990 18ES 2TB	$47,170.00	30.5%	$32,783.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99018E-2	DISK RETENTION UPLIFT;2YR;DD990 18ES 2TB	$94,340.00	30.5%	$65,566.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99018E-3	DISK RETENTION UPLIFT;3YR;DD990 18ES 2TB	$141,510.00	30.5%	$98,349.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99018E-4	DISK RETENTION UPLIFT;4YR;DD990 18ES 2TB	$188,680.00	30.5%	$131,132.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99018E-5	DISK RETENTION UPLIFT;5YR;DD990 18ES 2TB	$235,850.00	30.5%	$163,915.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9901E-1	DISK RETENTION UPLIFT;1YR;DD990 1ES 2TB	$2,970.00	30.5%	$2,064.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9901E-2	DISK RETENTION UPLIFT;2YR;DD990 1ES 2TB	$5,940.00	30.5%	$4,128.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9901E-3	DISK RETENTION UPLIFT;3YR;DD990 1ES 2TB	$8,910.00	30.5%	$6,192.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9901E-4	DISK RETENTION UPLIFT;4YR;DD990 1ES 2TB	$11,880.00	30.5%	$8,256.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9901E-5	DISK RETENTION UPLIFT;5YR;DD990 1ES 2TB	$14,850.00	30.5%	$10,320.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT990-2	DISK RETENTION UPLIFT;2YR;DD990 CONTRL	$740.00	30.5%	$514.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99024E-1	DISK RETENTION UPLIFT;1YR;DD990 24ES 2TB	$62,770.00	30.5%	$43,625.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99024E-2	DISK RETENTION UPLIFT;2YR;DD990 24ES 2TB	$125,540.00	30.5%	$87,250.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99024E-3	DISK RETENTION UPLIFT;3YR;DD990 24ES 2TB	$188,310.00	30.5%	$130,875.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99024E-4	DISK RETENTION UPLIFT;4YR;DD990 24ES 2TB	$251,080.00	30.5%	$174,500.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT99024E-5	DISK RETENTION UPLIFT;5YR;DD990 24ES 2TB	$313,850.00	30.5%	$218,125.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9902E-1	DISK RETENTION UPLIFT;1YR;DD990 2ES 2TB	$5,570.00	30.5%	$3,871.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9902E-2	DISK RETENTION UPLIFT;2YR;DD990 2ES 2TB	$11,140.00	30.5%	$7,742.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9902E-3	DISK RETENTION UPLIFT;3YR;DD990 2ES 2TB	$16,710.00	30.5%	$11,613.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9902E-4	DISK RETENTION UPLIFT;4YR;DD990 2ES 2TB	$22,280.00	30.5%	$15,484.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9902E-5	DISK RETENTION UPLIFT;5YR;DD990 2ES 2TB	$27,850.00	30.5%	$19,355.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT990-3	DISK RETENTION UPLIFT;3YR;DD990 CONTRL	$1,110.00	30.5%	$771.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9903E-1	DISK RETENTION UPLIFT;1YR;DD990 3ES 2TB	$8,170.00	30.5%	$5,678.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9903E-2	DISK RETENTION UPLIFT;2YR;DD990 3ES 2TB	$16,340.00	30.5%	$11,356.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9903E-3	DISK RETENTION UPLIFT;3YR;DD990 3ES 2TB	$24,510.00	30.5%	$17,034.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9903E-4	DISK RETENTION UPLIFT;4YR;DD990 3ES 2TB	$32,680.00	30.5%	$22,712.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9903E-5	DISK RETENTION UPLIFT;5YR;DD990 3ES 2TB	$40,850.00	30.5%	$28,390.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT990-4	DISK RETENTION UPLIFT;4YR;DD990 CONTRL	$1,480.00	30.5%	$1,028.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9904E-1	DISK RETENTION UPLIFT;1YR;DD990 4ES 2TB	$10,770.00	30.5%	$7,485.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9904E-2	DISK RETENTION UPLIFT;2YR;DD990 4ES 2TB	$21,540.00	30.5%	$14,970.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9904E-3	DISK RETENTION UPLIFT;3YR;DD990 4ES 2TB	$32,310.00	30.5%	$22,455.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9904E3-1	DISK RETENTION UPLIFT,1YR,DD990 4ES 3TB	$14,370.00	30.5%	$9,987.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9904E3-2	DISK RETENTION UPLIFT,2YR,DD990 4ES 3TB	$28,740.00	30.5%	$19,974.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9904E3-3	DISK RETENTION UPLIFT,3YR,DD990 4ES 3TB	$43,110.00	30.5%	$29,961.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9904E3-4	DISK RETENTION UPLIFT,4YR,DD990 4ES 3TB	$57,480.00	30.5%	$39,948.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9904E3-5	DISK RETENTION UPLIFT,5YR,DD990 4ES 3TB	$71,850.00	30.5%	$49,935.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9904E-4	DISK RETENTION UPLIFT;4YR;DD990 4ES 2TB	$43,080.00	30.5%	$29,940.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9904E-5	DISK RETENTION UPLIFT;5YR;DD990 4ES 2TB	$53,850.00	30.5%	$37,425.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT990-5	DISK RETENTION UPLIFT;5YR;DD990 CONTRL	$1,850.00	30.5%	$1,285.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9905E-1	DISK RETENTION UPLIFT;1YR;DD990 5ES 2TB	$13,370.00	30.5%	$9,292.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9905E-2	DISK RETENTION UPLIFT;2YR;DD990 5ES 2TB	$26,740.00	30.5%	$18,584.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9905E-3	DISK RETENTION UPLIFT;3YR;DD990 5ES 2TB	$40,110.00	30.5%	$27,876.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9905E3-1	DISK RETENTION UPLIFT,1YR,DD990 5ES 3TB	$17,870.00	30.5%	$12,419.65	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9905E3-2	DISK RETENTION UPLIFT,2YR,DD990 5ES 3TB	$35,740.00	30.5%	$24,839.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9905E3-3	DISK RETENTION UPLIFT,3YR,DD990 5ES 3TB	$53,610.00	30.5%	$37,258.95	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9905E3-4	DISK RETENTION UPLIFT,4YR,DD990 5ES 3TB	$71,480.00	30.5%	$49,678.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9905E3-5	DISK RETENTION UPLIFT,5YR,DD990 5ES 3TB	$89,350.00	30.5%	$62,098.25	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9905E-4	DISK RETENTION UPLIFT;4YR;DD990 5ES 2TB	$53,480.00	30.5%	$37,168.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9905E-5	DISK RETENTION UPLIFT;5YR;DD990 5ES 2TB	$66,850.00	30.5%	$46,460.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9906E-1	DISK RETENTION UPLIFT;1YR;DD990 6ES 2TB	$15,970.00	30.5%	$11,099.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9906E-2	DISK RETENTION UPLIFT;2YR;DD990 6ES 2TB	$31,940.00	30.5%	$22,198.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9906E-3	DISK RETENTION UPLIFT;3YR;DD990 6ES 2TB	$47,910.00	30.5%	$33,297.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9906E3-1	DISK RETENTION UPLIFT,1YR,DD990 6ES 3TB	$21,370.00	30.5%	$14,852.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9906E3-2	DISK RETENTION UPLIFT,2YR,DD990 6ES 3TB	$42,740.00	30.5%	$29,704.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9906E3-3	DISK RETENTION UPLIFT,3YR,DD990 6ES 3TB	$64,110.00	30.5%	$44,556.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9906E3-4	DISK RETENTION UPLIFT,4YR,DD990 6ES 3TB	$85,480.00	30.5%	$59,408.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9906E3-5	DISK RETENTION UPLIFT,5YR,DD990 6ES 3TB	$106,850.00	30.5%	$74,260.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9906E-4	DISK RETENTION UPLIFT;4YR;DD990 6ES 2TB	$63,880.00	30.5%	$44,396.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9906E-5	DISK RETENTION UPLIFT;5YR;DD990 6ES 2TB	$79,850.00	30.5%	$55,495.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9907E3-1	DISK RETENTION UPLIFT,1YR,DD990 7ES 3TB	$24,870.00	30.5%	$17,284.65	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9907E3-2	DISK RETENTION UPLIFT,2YR,DD990 7ES 3TB	$49,740.00	30.5%	$34,569.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9907E3-3	DISK RETENTION UPLIFT,3YR,DD990 7ES 3TB	$74,610.00	30.5%	$51,853.95	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9907E3-4	DISK RETENTION UPLIFT,4YR,DD990 7ES 3TB	$99,480.00	30.5%	$69,138.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9907E3-5	DISK RETENTION UPLIFT,5YR,DD990 7ES 3TB	$124,350.00	30.5%	$86,423.25	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9908E3-1	DISK RETENTION UPLIFT,1YR,DD990 8ES 3TB	$28,370.00	30.5%	$19,717.15	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9908E3-2	DISK RETENTION UPLIFT,2YR,DD990 8ES 3TB	$56,740.00	30.5%	$39,434.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9908E3-3	DISK RETENTION UPLIFT,3YR,DD990 8ES 3TB	$85,110.00	30.5%	$59,151.45	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9908E3-4	DISK RETENTION UPLIFT,4YR,DD990 8ES 3TB	$113,480.00	30.5%	$78,868.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9908E3-5	DISK RETENTION UPLIFT,5YR,DD990 8ES 3TB	$141,850.00	30.5%	$98,585.75	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9909E3-1	DISK RETENTION UPLIFT,1YR,DD990 9ES 3TB	$31,870.00	30.5%	$22,149.65	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9909E3-2	DISK RETENTION UPLIFT,2YR,DD990 9ES 3TB	$63,740.00	30.5%	$44,299.30	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9909E3-3	DISK RETENTION UPLIFT,3YR,DD990 9ES 3TB	$95,610.00	30.5%	$66,448.95	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9909E3-4	DISK RETENTION UPLIFT,4YR,DD990 9ES 3TB	$127,480.00	30.5%	$88,598.60	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRT9909E3-5	DISK RETENTION UPLIFT,5YR,DD990 9ES 3TB	$159,350.00	30.5%	$110,748.25	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD140-1	DISK RETENTION UPLIFT;1YR;DD140	$200.00	22.5%	$155.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PE	DATA DOMAIN
DSKRTD140-2	DISK RETENTION UPLIFT;2YR;DD140	$300.00	22.5%	$232.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PE	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DSKRTD565-1	DISK RETENTION UPLIFT;1YR;DD565	$1,900.00	30.5%	$1,320.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD610-1	DISK RETENTION UPLIFT;1YR;DD610-6T	$700.00	30.5%	$486.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD610-2	DISK RETENTION UPLIFT;2YR;DD610-6T	$1,300.00	30.5%	$903.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD61025-1	DISK RETENTION UPLIFT;1YR;DD610-A2.5T	$400.00	30.5%	$278.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD61025-2	DISK RETENTION UPLIFT;2YR;DD610-A2.5T	$700.00	30.5%	$486.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD61035-1	DISK RETENTION UPLIFT;1YR;DD610-3.5T	$500.00	30.5%	$347.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD61035-2	DISK RETENTION UPLIFT;2YR;DD610-3.5T	$900.00	30.5%	$625.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD63012-1	DISK RETENTION UPLIFT;1YR;DD630-12T	$1,000.00	30.5%	$695.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD63012-2	DISK RETENTION UPLIFT;2YR;DD630-12T	$1,900.00	30.5%	$1,320.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6305-1	DISK RETENTION UPLIFT;1YR;DD630-A5T	$500.00	30.5%	$347.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6305-2	DISK RETENTION UPLIFT;2YR;DD630-A5T	$1,000.00	30.5%	$695.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6307-1	DISK RETENTION UPLIFT;1YR;DD630-7T	$700.00	30.5%	$486.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6307-2	DISK RETENTION UPLIFT;2YR;DD630-7T	$1,400.00	30.5%	$973.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD66012-1	DISK RETENTION UPLIFT;1YR;DD660+12T	$2,800.00	30.5%	$1,946.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD660E2-1	DISK RETENTION UPLIFT;1YR;DD660+1E28T	$5,700.00	30.5%	$3,961.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD660E3-1	DISK RETENTION UPLIFT;1YR;DD660+2E36T	$7,300.00	30.5%	$5,073.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD67012-1	DISK RETENTION UPLIFT;1YR;DD670-12T	$900.00	30.5%	$625.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD67012-2	DISK RETENTION UPLIFT;2YR;DD670-12T	$1,800.00	30.5%	$1,251.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD67012-3	DISK RETENTION UPLIFT;3YR;DD670-12T	$2,700.00	30.5%	$1,876.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD67012-4	DISK RETENTION UPLIFT;4YR;DD670-12T	$3,600.00	30.5%	$2,502.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6701E-1	DISK RETENTION UPLIFT;1YR;DD670 1ES 1TB	$2,600.00	30.5%	$1,807.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6701E-2	DISK RETENTION UPLIFT;2YR;DD670 1ES 1TB	$5,200.00	30.5%	$3,614.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6701E-3	DISK RETENTION UPLIFT;3YR;DD670 1ES 1TB	$7,800.00	30.5%	$5,421.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6701E-4	DISK RETENTION UPLIFT;4YR;DD670 1ES 1TB	$10,400.00	30.5%	$7,228.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6702E-1	DISK RETENTION UPLIFT;1YR;DD670 2ES 1TB	$4,300.00	30.5%	$2,988.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6702E-2	DISK RETENTION UPLIFT;2YR;DD670 2ES 1TB	$8,600.00	30.5%	$5,977.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6702E-3	DISK RETENTION UPLIFT;3YR;DD670 2ES 1TB	$12,900.00	30.5%	$8,965.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6702E-4	DISK RETENTION UPLIFT;4YR;DD670 2ES 1TB	$17,200.00	30.5%	$11,954.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6703E-1	DISK RETENTION UPLIFT;1YR;DD670 3ES 1TB	$6,000.00	30.5%	$4,170.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6703E-2	DISK RETENTION UPLIFT;2YR;DD670 3ES 1TB	$12,000.00	30.5%	$8,340.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6703E-3	DISK RETENTION UPLIFT;3YR;DD670 3ES 1TB	$18,000.00	30.5%	$12,510.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6703E-4	DISK RETENTION UPLIFT;4YR;DD670 3ES 1TB	$24,000.00	30.5%	$16,680.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6704E-1	DISK RETENTION UPLIFT;1YR;DD670 4ES 1TB	$7,700.00	30.5%	$5,351.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6704E-2	DISK RETENTION UPLIFT;2YR;DD670 4ES 1TB	$15,400.00	30.5%	$10,703.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6704E-3	DISK RETENTION UPLIFT;3YR;DD670 4ES 1TB	$23,100.00	30.5%	$16,054.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD6704E-4	DISK RETENTION UPLIFT;4YR;DD670 4ES 1TB	$30,800.00	30.5%	$21,406.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD670E1-1	DISK RETENTION UPLIFT;1YR;DD670 1ES 2TB	$3,500.00	30.5%	$2,432.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD670E1-2	DISK RETENTION UPLIFT;2YR;DD670 1ES 2TB	$7,000.00	30.5%	$4,865.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD670E1-3	DISK RETENTION UPLIFT;3YR;DD670 1ES 2TB	$10,500.00	30.5%	$7,297.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD670E1-4	DISK RETENTION UPLIFT;4YR;DD670 1ES 2TB	$14,000.00	30.5%	$9,730.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD670E2-1	DISK RETENTION UPLIFT;1YR;DD670 2ES 2TB	$6,100.00	30.5%	$4,239.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD670E2-2	DISK RETENTION UPLIFT;2YR;DD670 2ES 2TB	$12,200.00	30.5%	$8,479.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD670E2-3	DISK RETENTION UPLIFT;3YR;DD670 2ES 2TB	$18,300.00	30.5%	$12,718.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD670E2-4	DISK RETENTION UPLIFT;4YR;DD670 2ES 2TB	$24,400.00	30.5%	$16,958.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PM	DATA DOMAIN
DSKRTD690-1	DISK RETENTION UPLIFT;1YR;DD690 CTRL	$500.00	30.5%	$347.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD69016-1	DISK RETENTION UPLIFT;1YR;DD690+1E16T	$3,400.00	30.5%	$2,363.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD69016-2	DISK RETENTION UPLIFT;2YR;DD690+1E16T	$6,800.00	30.5%	$4,726.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD690-2	DISK RETENTION UPLIFT;2YR;DD690 CTRL	$1,000.00	30.5%	$695.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD69032-1	DISK RETENTION UPLIFT;1YR;DD690+2E16T	$3,700.00	30.5%	$2,571.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD69032-2	DISK RETENTION UPLIFT;2YR;DD690+2E16T	$7,400.00	30.5%	$5,143.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD6903E-1	DISK RETENTION UPLIFT;1YR;DD690+3E48T	$9,200.00	30.5%	$6,394.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD6903E-2	DISK RETENTION UPLIFT;2YR;DD690+3E48T	$18,400.00	30.5%	$12,788.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD6904E-1	DISK RETENTION UPLIFT;1YR;DD690+4E32T	$6,900.00	30.5%	$4,795.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD6904E-2	DISK RETENTION UPLIFT;2YR;DD690+4E32T	$13,800.00	30.5%	$9,591.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD6905E-1	DISK RETENTION UPLIFT;1YR;DD690+5E40T	$8,500.00	30.5%	$5,907.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD6905E-2	DISK RETENTION UPLIFT;2YR;DD690+5E40T	$17,000.00	30.5%	$11,815.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD69064-1	DISK RETENTION UPLIFT;1YR;DD690+2E32T	$6,300.00	30.5%	$4,378.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD69064-2	DISK RETENTION UPLIFT;2YR;DD690+2E32T	$12,600.00	30.5%	$8,757.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD6906E-1	DISK RETENTION UPLIFT;1YR;DD690+6E48T	$10,100.00	30.5%	$7,019.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD6906E-2	DISK RETENTION UPLIFT;2YR;DD690+6E48T	$20,200.00	30.5%	$14,039.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD69072-1	DISK RETENTION UPLIFT;1YR;DD690+3E24T	$5,300.00	30.5%	$3,683.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD69072-2	DISK RETENTION UPLIFT;2YR;DD690+3E24T	$10,600.00	30.5%	$7,367.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD860-1	DISK RETENTION UPLIFT;1YR;DD860 CONTRL	$300.00	30.5%	$208.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8601E-1	DISK RETENTION UPLIFT;1YR;DD860 1ES 2TB	$2,900.00	30.5%	$2,015.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8601E-2	DISK RETENTION UPLIFT;2YR;DD860 1ES 2TB	$5,800.00	30.5%	$4,031.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8601E-3	DISK RETENTION UPLIFT;3YR;DD860 1ES 2TB	$8,700.00	30.5%	$6,046.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8601E-4	DISK RETENTION UPLIFT;4YR;DD860 1ES 2TB	$11,600.00	30.5%	$8,062.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD860-2	DISK RETENTION UPLIFT;2YR;DD860 CONTRL	$600.00	30.5%	$417.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8602E-1	DISK RETENTION UPLIFT;1YR;DD860 2ES 2TB	$5,500.00	30.5%	$3,822.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8602E-2	DISK RETENTION UPLIFT;2YR;DD860 2ES 2TB	$11,000.00	30.5%	$7,645.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8602E-3	DISK RETENTION UPLIFT;3YR;DD860 2ES 2TB	$16,500.00	30.5%	$11,467.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8602E-4	DISK RETENTION UPLIFT;4YR;DD860 2ES 2TB	$22,000.00	30.5%	$15,290.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD860-3	DISK RETENTION UPLIFT;3YR;DD860 CONTRL	$900.00	30.5%	$625.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8603E-1	DISK RETENTION UPLIFT;1YR;DD860 3ES 2TB	$8,100.00	30.5%	$5,629.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8603E-2	DISK RETENTION UPLIFT;2YR;DD860 3ES 2TB	$16,200.00	30.5%	$11,259.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8603E-3	DISK RETENTION UPLIFT;3YR;DD860 3ES 2TB	$24,300.00	30.5%	$16,888.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8603E-4	DISK RETENTION UPLIFT;4YR;DD860 3ES 2TB	$32,400.00	30.5%	$22,518.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD860-4	DISK RETENTION UPLIFT;4YR;DD860 CONTRL	$1,200.00	30.5%	$834.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8604E-1	DISK RETENTION UPLIFT;1YR;DD8604ES 2TB	$10,700.00	30.5%	$7,436.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8604E-2	DISK RETENTION UPLIFT;2YR;DD8604ES 2TB	$21,400.00	30.5%	$14,873.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8604E-3	DISK RETENTION UPLIFT;3YR;DD8604ES 2TB	$32,100.00	30.5%	$22,309.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8604E-4	DISK RETENTION UPLIFT;4YR;DD8604ES 2TB	$42,800.00	30.5%	$29,746.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8605E-1	DISK RETENTION UPLIFT;1YR;DD8605ES 2TB	$13,300.00	30.5%	$9,243.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8605E-2	DISK RETENTION UPLIFT;2YR;DD8605ES 2TB	$26,600.00	30.5%	$18,487.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8605E-3	DISK RETENTION UPLIFT;3YR;DD8605ES 2TB	$39,900.00	30.5%	$27,730.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8605E-4	DISK RETENTION UPLIFT;4YR;DD8605ES 2TB	$53,200.00	30.5%	$36,974.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8606E-1	DISK RETENTION UPLIFT;1YR;DD8606ES 2TB	$15,900.00	30.5%	$11,050.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8606E-2	DISK RETENTION UPLIFT;2YR;DD8606ES 2TB	$31,800.00	30.5%	$22,101.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8606E-3	DISK RETENTION UPLIFT;3YR;DD8606ES 2TB	$47,700.00	30.5%	$33,151.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8606E-4	DISK RETENTION UPLIFT;4YR;DD8606ES 2TB	$63,600.00	30.5%	$44,202.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880-1	DISK RETENTION UPLIFT;1YR;DD880 CTRL	$500.00	30.5%	$347.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD88012-1	DISK RETENTION UPLIFT;1YR;DD880+12E192T	$35,300.00	30.5%	$24,533.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD88012-2	DISK RETENTION UPLIFT;2YR;DD880+12E192T	$70,600.00	30.5%	$49,067.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DSKRTD8801E-1	DISK RETENTION UPLIFT;1YR;DD880+1E16T	$3,400.00	30.5%	$2,363.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8801E-2	DISK RETENTION UPLIFT;2YR;DD880+1E16T	$6,800.00	30.5%	$4,726.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880-2	DISK RETENTION UPLIFT;2YR;DD880 CTRL	$1,000.00	30.5%	$695.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8802E-1	DISK RETENTION UPLIFT;1YR;DD880+2E32T	$6,300.00	30.5%	$4,378.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8802E-2	DISK RETENTION UPLIFT;2YR;DD880+2E32T	$12,600.00	30.5%	$8,757.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8802G-1	DISK RETENTION UPLIFT;1YR;DD880-2GD	$1,000.00	30.5%	$695.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8802G-2	DISK RETENTION UPLIFT;2YR;DD880-2GD	$2,000.00	30.5%	$1,390.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8803E-1	DISK RETENTION UPLIFT;1YR;DD880+3E48T	$9,200.00	30.5%	$6,394.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8803E-2	DISK RETENTION UPLIFT;2YR;DD880+3E48T	$18,400.00	30.5%	$12,788.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8804E-1	DISK RETENTION UPLIFT;1YR;DD880+4E64T	$12,100.00	30.5%	$8,409.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8804E-2	DISK RETENTION UPLIFT;2YR;DD880+4E64T	$24,200.00	30.5%	$16,819.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8805E-1	DISK RETENTION UPLIFT;1YR;DD880+5E80T	$15,000.00	30.5%	$10,425.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8805E-2	DISK RETENTION UPLIFT;2YR;DD880+5E80T	$30,000.00	30.5%	$20,850.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8806E-1	DISK RETENTION UPLIFT;1YR;DD880+6E96T	$17,900.00	30.5%	$12,440.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8806E-2	DISK RETENTION UPLIFT;2YR;DD880+6E96T	$35,800.00	30.5%	$24,881.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E1-1	DISK RETENTION UPLIFT;1YR;DD880+1E32	$5,900.00	30.5%	$4,100.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E1-2	DISK RETENTION UPLIFT;2YR;DD880+1E32	$11,700.00	30.5%	$8,131.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E2-1	DISK RETENTION UPLIFT;1YR;DD880+2E32	$11,300.00	30.5%	$7,853.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E2-2	DISK RETENTION UPLIFT;2YR;DD880+2E32	$22,400.00	30.5%	$15,568.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E3-1	DISK RETENTION UPLIFT;1YR;DD880+3E32	$16,700.00	30.5%	$11,606.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E3-2	DISK RETENTION UPLIFT;2YR;DD880+3E32	$33,100.00	30.5%	$23,004.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E4-1	DISK RETENTION UPLIFT;1YR;DD880+4E32	$22,100.00	30.5%	$15,359.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E4-2	DISK RETENTION UPLIFT;2YR;DD880+4E32	$43,800.00	30.5%	$30,441.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E5-1	DISK RETENTION UPLIFT;1YR;DD880+5E32	$27,500.00	30.5%	$19,112.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E5-2	DISK RETENTION UPLIFT;2YR;DD880+5E32	$54,500.00	30.5%	$37,877.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E6-1	DISK RETENTION UPLIFT;1YR;DD880+6E32	$32,900.00	30.5%	$22,865.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD880E6-2	DISK RETENTION UPLIFT;2YR;DD880+6E32	$65,200.00	30.5%	$45,314.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD890-1	DISK RETENTION UPLIFT;1YR;DD890 CONTRL	$300.00	30.5%	$208.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD89012-1	DISK RETENTION UPLIFT;1YR;DD890 12ES 2TB	$31,500.00	30.5%	$21,892.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD89012-2	DISK RETENTION UPLIFT;2YR;DD890 12ES 2TB	$63,000.00	30.5%	$43,785.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD89012-3	DISK RETENTION UPLIFT;3YR;DD890 12ES 2TB	$94,500.00	30.5%	$65,677.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD89012-4	DISK RETENTION UPLIFT;4YR;DD890 12ES 2TB	$126,000.00	30.5%	$87,570.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8901E-1	DISK RETENTION UPLIFT;1YR;DD890 1ES 2TB	$2,900.00	30.5%	$2,015.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8901E-2	DISK RETENTION UPLIFT;2YR;DD890 1ES 2TB	$5,800.00	30.5%	$4,031.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8901E-3	DISK RETENTION UPLIFT;3YR;DD890 1ES 2TB	$8,700.00	30.5%	$6,046.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8901E-4	DISK RETENTION UPLIFT;4YR;DD890 1ES 2TB	$11,600.00	30.5%	$8,062.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD890-2	DISK RETENTION UPLIFT;2YR;DD890 CONTRL	$600.00	30.5%	$417.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8902E-1	DISK RETENTION UPLIFT;1YR;DD890 2ES 2TB	$5,500.00	30.5%	$3,822.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8902E-2	DISK RETENTION UPLIFT;2YR;DD890 2ES 2TB	$11,000.00	30.5%	$7,645.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8902E-3	DISK RETENTION UPLIFT;3YR;DD890 2ES 2TB	$16,500.00	30.5%	$11,467.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8902E-4	DISK RETENTION UPLIFT;4YR;DD890 2ES 2TB	$22,000.00	30.5%	$15,290.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8902G-1	DISK RETENTION UPLIFT;1YR;DD890-2GD	$600.00	30.5%	$417.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8902G-2	DISK RETENTION UPLIFT;2YR;DD890-2GD	$1,200.00	30.5%	$834.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8902G-3	DISK RETENTION UPLIFT;3YR;DD890-2GD	$1,800.00	30.5%	$1,251.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8902G-4	DISK RETENTION UPLIFT;4YR;DD890-2GD	$2,400.00	30.5%	$1,668.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD890-3	DISK RETENTION UPLIFT;3YR;DD890 CONTRL	$900.00	30.5%	$625.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8903E-1	DISK RETENTION UPLIFT;1YR;DD890 3ES 2TB	$8,100.00	30.5%	$5,629.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8903E-2	DISK RETENTION UPLIFT;2YR;DD890 3ES 2TB	$16,200.00	30.5%	$11,259.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8903E-3	DISK RETENTION UPLIFT;3YR;DD890 3ES 2TB	$24,300.00	30.5%	$16,888.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8903E-4	DISK RETENTION UPLIFT;4YR;DD890 3ES 2TB	$32,400.00	30.5%	$22,518.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD890-4	DISK RETENTION UPLIFT;4YR;DD890 CONTRL	$1,200.00	30.5%	$834.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8904E-1	DISK RETENTION UPLIFT;1YR;DD8904ES 2TB	$10,700.00	30.5%	$7,436.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8904E-2	DISK RETENTION UPLIFT;2YR;DD8904ES 2TB	$21,400.00	30.5%	$14,873.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8904E-3	DISK RETENTION UPLIFT;3YR;DD8904ES 2TB	$32,100.00	30.5%	$22,309.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8904E-4	DISK RETENTION UPLIFT;4YR;DD8904ES 2TB	$42,800.00	30.5%	$29,746.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8905E-1	DISK RETENTION UPLIFT;1YR;DD8905ES 2TB	$13,300.00	30.5%	$9,243.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8905E-2	DISK RETENTION UPLIFT;2YR;DD8905ES 2TB	$26,600.00	30.5%	$18,487.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8905E-3	DISK RETENTION UPLIFT;3YR;DD8905ES 2TB	$39,900.00	30.5%	$27,730.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8905E-4	DISK RETENTION UPLIFT;4YR;DD8905ES 2TB	$53,200.00	30.5%	$36,974.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8906E-1	DISK RETENTION UPLIFT;1YR;DD8906ES 2TB	$15,900.00	30.5%	$11,050.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8906E-2	DISK RETENTION UPLIFT;2YR;DD8906ES 2TB	$31,800.00	30.5%	$22,101.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8906E-3	DISK RETENTION UPLIFT;3YR;DD8906ES 2TB	$47,700.00	30.5%	$33,151.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTD8906E-4	DISK RETENTION UPLIFT;4YR;DD8906ES 2TB	$63,600.00	30.5%	$44,202.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTDES-16-1	DISK RETENTION UPLIFT;1YR;ES20D-16T	$1,700.00	30.5%	$1,181.50	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTDES-16-2	DISK RETENTION UPLIFT;2YR;ES20D-16T	$3,400.00	30.5%	$2,363.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTDES20-1	DISK RETENTION UPLIFT;1YR;ES20	$1,600.00	30.5%	$1,112.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTDES20-2	DISK RETENTION UPLIFT;2YR;ES20	$3,200.00	30.5%	$2,224.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTDES20D-1	DISK RETENTION UPLIFT;1YR;ES20D	$1,600.00	30.5%	$1,112.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTDES20D-2	DISK RETENTION UPLIFT;2YR;ES20D	$3,200.00	30.5%	$2,224.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTDES-32-1	DISK RETENTION UPLIFT;1YR;ES20D-32T	$2,600.00	30.5%	$1,807.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTDES-32-2	DISK RETENTION UPLIFT;2YR;ES20D-32T	$5,200.00	30.5%	$3,614.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES2016-1	DISK RETENTION UPLIFT;1YR;ES20-16A	$1,700.00	30.5%	$1,181.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES2016-2	DISK RETENTION UPLIFT;2YR;ES20-16A	$3,400.00	30.5%	$2,363.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES2032-1	DISK RETENTION UPLIFT;1YR;ES20-32A	$2,600.00	30.5%	$1,807.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES2032-2	DISK RETENTION UPLIFT;2YR;ES20-32A	$5,200.00	30.5%	$3,614.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3015-1	DISK RETENTION UPLIFT;1YR;ES30-15	$1,700.00	30.5%	$1,181.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3015-2	DISK RETENTION UPLIFT;2YR;ES30-15	$3,400.00	30.5%	$2,363.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3015-3	DISK RETENTION UPLIFT;3YR;ES30-15	$5,100.00	30.5%	$3,544.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3015-4	DISK RETENTION UPLIFT;4YR;ES30-15	$6,800.00	30.5%	$4,726.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3015-5	DISK RETENTION UPLIFT;5YR;ES30-15	$8,500.00	30.5%	$5,907.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES301A-1	DISK RETENTION UPLIFT;1YR;ES30-15A	$1,700.00	30.5%	$1,181.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES301A-2	DISK RETENTION UPLIFT;2YR;ES30-15A	$3,400.00	30.5%	$2,363.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES301A-3	DISK RETENTION UPLIFT;3YR;ES30-15A	$5,100.00	30.5%	$3,544.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES301A-4	DISK RETENTION UPLIFT;4YR;ES30-15A	$6,800.00	30.5%	$4,726.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES301A-5	DISK RETENTION UPLIFT;5YR;ES30-15A	$8,500.00	30.5%	$5,907.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3030-1	DISK RETENTION UPLIFT;1YR;ES30-30	$2,600.00	30.5%	$1,807.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3030-2	DISK RETENTION UPLIFT;2YR;ES30-30	$5,200.00	30.5%	$3,614.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3030-3	DISK RETENTION UPLIFT;3YR;ES30-30	$7,800.00	30.5%	$5,421.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3030-4	DISK RETENTION UPLIFT;4YR;ES30-30	$10,400.00	30.5%	$7,228.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3030-5	DISK RETENTION UPLIFT;5YR;ES30-30	$13,000.00	30.5%	$9,035.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES303A-1	DISK RETENTION UPLIFT;1YR;ES30-30A	$2,600.00	30.5%	$1,807.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES303A-2	DISK RETENTION UPLIFT;2YR;ES30-30A	$5,200.00	30.5%	$3,614.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES303A-3	DISK RETENTION UPLIFT;3YR;ES30-30A	$7,800.00	30.5%	$5,421.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DSKRTES303A-4	DISK RETENTION UPLIFT;4YR;ES30-30A	$10,400.00	30.5%	$7,228.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES303A-5	DISK RETENTION UPLIFT;5YR;ES30-30A	$13,000.00	30.5%	$9,035.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3045-1	Disk Retention Uplift,1yr,ES30-45	$3,500.00	30.5%	$2,432.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3045-2	Disk Retention Uplift,2yr,ES30-45	$7,000.00	30.5%	$4,865.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3045-3	Disk Retention Uplift,3yr,ES30-45	$10,500.00	30.5%	$7,297.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3045-4	Disk Retention Uplift,4yr,ES30-45	$14,000.00	30.5%	$9,730.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
DSKRTES3045-5	Disk Retention Uplift,5yr,ES30-45	$17,500.00	30.5%	$12,162.50	N/A	N/A	N/A	N/A	N/A	N/A	PH	DATA DOMAIN
L-640-XCAP	LICENSE;EXPSTOR;DD640	$0.00	30.5%	$0.00	$1,100.00	$900.00	N/A	$0.00	$0.00	$1,100.00	PM	DATA DOMAIN
L-640XCAP-B	LICENSE;EXPSTOR;DD640	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	DATA DOMAIN
L-860-XCAP	LICENSE;DD860 CAP EXP;MORE THAN 60TB	$0.00	30.5%	$0.00	$3,300.00	$2,700.00	N/A	$0.00	$0.00	$3,300.00	PH	DATA DOMAIN
L-890AU384T	LICENSE;DD890 CAP EXP KIT;MORE THAN 180T	$0.00	30.5%	$0.00	$4,400.00	$3,600.00	N/A	$0.00	$0.00	$4,400.00	PH	DATA DOMAIN
L-ARCH990	LICENSE;EXTENDED RETENTION;DD990	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	DATA DOMAIN
L-AS	LICENSE,ARCHIVE STORE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	DATA DOMAIN
L-BNL-160	LICENSE;BACKUP-NEARLINE;DD160	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DE	DATA DOMAIN
L-BNL-620	LICENSE;BACKUP-NEARLINE;DD620	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DE	DATA DOMAIN
L-BNL-640	LICENSE;BACKUP-NEARLINE; DD640	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DE	DATA DOMAIN
L-BST-140	LICENSE; BOOST; DD140	$0.00	22.5%	$0.00	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
L-BST-160	LICENSE; BOOST; DD160	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
L-BST-2200	LICENSE BOOST DD2200=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
L-BST-2500	LICENSE,BOOST,DD2500	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-BST-4200	LICENSE,BOOST,DD4200	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
L-BST-4500	LICENSE,BOOST,DD4500	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DM	DATA DOMAIN
L-BST-610	LICENSE; BOOST; DD610	$0.00	30.5%	$0.00	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
L-BST-620	LICENSE; BOOST; DD620	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
L-BST-630	LICENSE; BOOST; DD630	$0.00	30.5%	$0.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-BST-640	LICENSE;BOOST;DD640	$0.00	30.5%	$0.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-BST-670	LICENSE; BOOST; DD670	$0.00	30.5%	$0.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
L-BST-690	LICENSE; BOOST; DD690	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
L-BST-7200	LICENSE,BOOST,DD7200	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
L-BST-860	LICENSE; BOOST; DD860	$0.00	30.5%	$0.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DH	DATA DOMAIN
L-BST-880	LICENSE; BOOST; DD880	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
L-BST-890	LICENSE; BOOST; DD890	$0.00	30.5%	$0.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
L-BST-990	LICENSE;BOOST;DD990	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
L-BSTC2-880	LICENSE; BOOST; DD880;CTL2	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
L-BSTC2-890	LICENSE; BOOST; DD890;CTL2	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
L-DLM6000	LICENSE; DEDUPE STORAGE FOR DLM; DD890	$0.00	30.5%	$0.00	$9,000.00	$8,000.00	N/A	$0.00	$0.00	$9,000.00	DH	DATA DOMAIN
L-DLM8100	LICENSE DLM8100 DEDUPE STORAGE =IA	$50,000.00	30.5%	$34,750.00	$9,000.00	$8,000.00	N/A	$0.00	$0.00	$9,000.00	DH	DATA DOMAIN
L-DLM960	LICENSE;DEDUPE STORAGE FOR DLM;DD880	$50,000.00	30.5%	$34,750.00	$9,000.00	$8,000.00	N/A	$0.00	$0.00	$9,000.00	DH	DATA DOMAIN
L-ENC-140	LICENSE;ENCRYPTION;DD140	$0.00	22.5%	$0.00	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
L-ENC-160	LICENSE;ENCRYPTION;DD160	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
L-ENC-2200	LICENSE ENCRYPTION DD2200=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
L-ENC-2500	LICENSE,ENCRYPTION,DD2500	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-ENC-4200	LICENSE,ENCRYPTION,DD4200	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
L-ENC-4500	LICENSE,ENCRYPTION,DD4500	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DM	DATA DOMAIN
L-ENC-610	LICENSE;ENCRYPTION;DD610	$0.00	30.5%	$0.00	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
L-ENC-620	LICENSE;ENCRYPTION;DD620	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
L-ENC-630	LICENSE;ENCRYPTION;DD630	$0.00	30.5%	$0.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-ENC-640	LICENSE;ENCRYPTION;DD640	$0.00	30.5%	$0.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-ENC-670	LICENSE; ENCRYPTION; DD670	$0.00	30.5%	$0.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
L-ENC-690	LICENSE;ENCRYPTION;DD690	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
L-ENC-7200	LICENSE,ENCRYPTION,DD7200	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
L-ENC-860	LICENSE; ENCRYPTION; DD860	$0.00	30.5%	$0.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DH	DATA DOMAIN
L-ENC-880	LICENSE;ENCRYPTION;DD880	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
L-ENC-890	LICENSE;ENCRYPTION;DD890	$0.00	30.5%	$0.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
L-ENC-990	LICENSE;ENCRYPTION;DD990	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
L-ER-4200	LICENSE,EXTENDED RETENTION SW OPT,DD4200	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DM	DATA DOMAIN
L-ER-4500	LICENSE,EXTENDED RETENTION SW OPT,DD4500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DM	DATA DOMAIN
L-ER-7200	LICENSE,EXTENDED RETENTION SW OPT,DD7200	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	DATA DOMAIN
L-GDC1-880	LICENSE; GLOBAL DEDUP; DD880;CTRL 1	$75,000.00	30.5%	$52,125.00	$13,500.00	$12,000.00	N/A	$0.00	$0.00	$13,500.00	DH	DATA DOMAIN
L-GDC1-890	LICENSE;GLOBAL DEDUP;DD890;CTL1	$75,000.00	30.5%	$52,125.00	$13,500.00	$12,000.00	N/A	$0.00	$0.00	$13,500.00	DH	DATA DOMAIN
L-GDC2-880	LICENSE; GLOBAL DEDUP; DD880;CTRL 2	$75,000.00	30.5%	$52,125.00	$13,500.00	$12,000.00	N/A	$0.00	$0.00	$13,500.00	DH	DATA DOMAIN
L-GDC2-890	LICENSE;GLOBAL DEDUP;DD890;CTL2	$75,000.00	30.5%	$52,125.00	$13,500.00	$12,000.00	N/A	$0.00	$0.00	$13,500.00	DH	DATA DOMAIN
L-MC-10	LICENSE;DDMC-10;ADDITIONAL SYSTEMS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	DATA DOMAIN
L-MC-5	LICENSE;DDMC-5;ADDITIONAL SYSTEMS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	DATA DOMAIN
L-MC-BASE	LICENSE DDMC-BASE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	DATA DOMAIN
L-NL-160	LICENSE;NEARLINE;DD160	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DE	DATA DOMAIN
L-NL-620	LICENSE;NEARLINE;DD620	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	DATA DOMAIN
L-NL-640	LICENSE;NEARLINE;DD640	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	DATA DOMAIN
L-REP-2200	LICENSE REPLICATOR DD2200=IA	$2,540.00	22.5%	$1,968.50	$457.20	$406.40	N/A	$0.00	$0.00	$457.20	DE	DATA DOMAIN
L-REP-2500	LICENSE,REPLICATOR,DD2500	$5,000.00	30.5%	$3,475.00	$900.00	$800.00	N/A	$0.00	$0.00	$900.00	DM	DATA DOMAIN
L-REP-4200	LICENSE,REPLICATOR,DD4200	$10,000.00	30.5%	$6,950.00	$1,800.00	$1,600.00	N/A	$0.00	$0.00	$1,800.00	DM	DATA DOMAIN
L-REP-4500	LICENSE,REPLICATOR,DD4500	$30,000.00	30.5%	$20,850.00	$5,400.00	$4,800.00	N/A	$0.00	$0.00	$5,400.00	DM	DATA DOMAIN
L-REP-610	LICENSE; REPLICATOR; DD610	$0.00	30.5%	$0.00	$457.20	$406.40	N/A	$0.00	$0.00	$457.20	DM	DATA DOMAIN
L-REP-620	LICENSE; REPLICATOR; DD620	$2,540.00	30.5%	$1,765.30	$457.20	$406.40	N/A	$0.00	$0.00	$457.20	DM	DATA DOMAIN
L-REP-630	LICENSE; REPLICATOR; DD630	$0.00	30.5%	$0.00	$900.00	$800.00	N/A	$0.00	$0.00	$900.00	DM	DATA DOMAIN
L-REP-640	LICENSE; REPLICATOR; DD640	$0.00	30.5%	$0.00	$900.00	$800.00	N/A	$0.00	$0.00	$900.00	DM	DATA DOMAIN
L-REP-670	LICENSE; REPLICATOR; DD670	$0.00	30.5%	$0.00	$1,800.00	$1,600.00	N/A	$0.00	$0.00	$1,800.00	DM	DATA DOMAIN
L-REP-690	LICENSE; REPLICATOR; DD690	$35,000.00	30.5%	$24,325.00	$6,300.00	$5,600.00	N/A	$0.00	$0.00	$6,300.00	DH	DATA DOMAIN
L-REP-7200	LICENSE,REPLICATOR,DD7200	$60,000.00	30.5%	$41,700.00	$10,800.00	$9,600.00	N/A	$0.00	$0.00	$10,800.00	DH	DATA DOMAIN
L-REP-860	LICENSE; REPLICATOR; DD860	$0.00	30.5%	$0.00	$5,400.00	$4,800.00	N/A	$0.00	$0.00	$5,400.00	DH	DATA DOMAIN
L-REP-880	LICENSE; REPLICATOR; DD880	$70,000.00	30.5%	$48,650.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	DATA DOMAIN
L-REP-890	LICENSE;REPLICATOR;DD890	$0.00	30.5%	$0.00	$10,800.00	$9,600.00	N/A	$0.00	$0.00	$10,800.00	DH	DATA DOMAIN
L-REP-990	LICENSE;REPLICATOR;DD990	$70,000.00	30.5%	$48,650.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	DATA DOMAIN
L-REPC2-880	LICENSE; REPLICATOR; DD880;CTRL 2	$70,000.00	30.5%	$48,650.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	DATA DOMAIN
L-REPC2-890	LICENSE;REPLICATOR;DD890;CTL2	$70,000.00	30.5%	$48,650.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	DATA DOMAIN
L-RL-140	LIC;RETENTION LOCK GOV EDITION;DD140	$0.00	22.5%	$0.00	$90.00	$80.00	N/A	$0.00	$0.00	$90.00	DE	DATA DOMAIN
L-RL-160	LIC;RETENTION LOCK GOV EDITION;DD160	$500.00	22.5%	$387.50	$90.00	$80.00	N/A	$0.00	$0.00	$90.00	DE	DATA DOMAIN
L-RL-610	LIC;RETENTION LOCK GOV EDITION;DD610	$0.00	30.5%	$0.00	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
L-RL-620	LIC;RETENTION LOCK GOV EDITION;DD620	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
L-RL-630	LIC;RETENTION LOCK GOV EDITION;DD630	$0.00	30.5%	$0.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-RL-640	LIC;RETENTION LOCK GOV EDITION;DD640	$0.00	30.5%	$0.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-RL-670	LIC;RETENTION LOCK GOV EDITION;DD670	$0.00	30.5%	$0.00	$1,260.00	$1,120.00	N/A	$0.00	$0.00	$1,260.00	DM	DATA DOMAIN
L-RL-690	LICENSE; RETENTION LOCK; DD690	$24,000.00	30.5%	$16,680.00	$4,320.00	$3,840.00	N/A	$0.00	$0.00	$4,320.00	DH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
L-RL-860	LIC;RETENTION LOCK GOV EDITION;DD860	$0.00	30.5%	$0.00	$3,672.00	$3,264.00	N/A	$0.00	$0.00	$3,672.00	DH	DATA DOMAIN
L-RL-880	LICENSE; RETENTION LOCK; DD880	$55,000.00	30.5%	$38,225.00	$9,900.00	$8,800.00	N/A	$0.00	$0.00	$9,900.00	DH	DATA DOMAIN
L-RL-890	LIC;RETENTION LOCK GOV EDITION;DD890	$0.00	30.5%	$0.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
L-RL-990	LIC;RETENTION LOCK GOV EDITION;DD990	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
L-RLC-140	LIC;RETENTION LOCK COMPL EDITN;DD140	$0.00	22.5%	$0.00	$90.00	$80.00	N/A	$0.00	$0.00	$90.00	DE	DATA DOMAIN
L-RLC-160	LIC;RETENTION LOCK COMPL EDITN;DD160	$500.00	22.5%	$387.50	$90.00	$80.00	N/A	$0.00	$0.00	$90.00	DE	DATA DOMAIN
L-RLC-2200	LICENSE RETENTION LOCK COMPL DD2200=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
L-RLC-2500	LICENSE,RETENTION LOCK COMPLIANCE,DD2500	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-RLC-4200	LICENSE,RETENTION LOCK COMPLIANCE,DD4200	$7,000.00	30.5%	$4,865.00	$1,260.00	$1,120.00	N/A	$0.00	$0.00	$1,260.00	DM	DATA DOMAIN
L-RLC-4500	LICENSE,RETENTION LOCK COMPLIANCE,DD4500	$20,400.00	30.5%	$14,178.00	$3,672.00	$3,264.00	N/A	$0.00	$0.00	$3,672.00	DM	DATA DOMAIN
L-RLC-610	LIC;RETENTION LOCK COMPL EDITN;DD610	$0.00	30.5%	$0.00	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
L-RLC-620	LIC;RETENTION LOCK COMPL EDITN;DD620	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
L-RLC-630	LIC;RETENTION LOCK COMPL EDITN;DD630	$0.00	30.5%	$0.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-RLC-640	LIC;RETENTION LOCK COMPL EDITN;DD640	$0.00	30.5%	$0.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-RLC-670	LIC;RETENTION LOCK COMPL EDITN;DD670	$0.00	30.5%	$0.00	$1,260.00	$1,120.00	N/A	$0.00	$0.00	$1,260.00	DM	DATA DOMAIN
L-RLC-7200	LICENSE,RETENTION LOCK COMPLIANCE,DD7200	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
L-RLC-860	LIC;RETENTION LOCK COMPL EDITN;DD860	$0.00	30.5%	$0.00	$3,672.00	$3,264.00	N/A	$0.00	$0.00	$3,672.00	DH	DATA DOMAIN
L-RLC-890	LIC;RETENTION LOCK COMPL EDITN;DD890	$0.00	30.5%	$0.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
L-RLC-990	LIC;RETENTION LOCK COMPL EDITN;DD990	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
L-RLG-2200	LICENSE RETENTION LOCK GOVERN DD2200=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
L-RLG-2500	LICENSE,RETENTION LOCK GOVERANCE,DD2500	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-RLG-4200	LICENSE,RETENTION LOCK GOVERANCE,DD4200	$7,000.00	30.5%	$4,865.00	$1,260.00	$1,120.00	N/A	$0.00	$0.00	$1,260.00	DM	DATA DOMAIN
L-RLG-4500	LICENSE,RETENTION LOCK GOVERANCE,DD4500	$20,400.00	30.5%	$14,178.00	$3,672.00	$3,264.00	N/A	$0.00	$0.00	$3,672.00	DM	DATA DOMAIN
L-RLG-7200	LICENSE,RETENTION LOCK GOVERANCE,DD7200	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
L-VTL140-E	LIC;VTL;NDMP TAPE SVR;ETH;DD140	$0.00	22.5%	$0.00	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
L-VTL-160	LIC;VTL;160. INCL:1XPCIE CARD;DP;4G	$3,000.00	22.5%	$2,325.00	$540.00	$480.00	N/A	$0.00	$0.00	$540.00	DE	DATA DOMAIN
L-VTL160-E	LIC;VTL;NDMP TAPE SVR;ETH;DD160	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
L-VTL160-F1	LIC;VTL;IBM I/OS;FC;DD160;1XPCIE;DP;4G	$3,175.00	22.5%	$2,460.63	$571.50	$508.00	N/A	$0.00	$0.00	$571.50	DE	DATA DOMAIN
L-VTL-2200	LICENSE VTL OPEN SYSTEMS DD2200=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
L-VTL-2200E	LICENSE VTL NDMP TAPE SVR ETH DD2200=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
L-VTL-2200F	LICENSE VTL IBM IOS DD2200=IA	$2,250.00	22.5%	$1,743.75	$405.00	$360.00	N/A	$0.00	$0.00	$405.00	DE	DATA DOMAIN
L-VTL-2500	LICENSE,VTL,OPEN SYSTEMS,DD2500	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-VTL-2500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD2500	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-VTL-2500F	LICENSE,VTL,IBM IOS,DD2500	$6,000.00	30.5%	$4,170.00	$1,080.00	$960.00	N/A	$0.00	$0.00	$1,080.00	DM	DATA DOMAIN
L-VTL-4200	LICENSE,VTL,OPEN SYSTEMS,DD4200	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
L-VTL-4200E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4200	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
L-VTL-4200F	LICENSE,VTL,IBM IOS,DD4200	$13,500.00	30.5%	$9,382.50	$2,430.00	$2,160.00	N/A	$0.00	$0.00	$2,430.00	DM	DATA DOMAIN
L-VTL-4500	LICENSE,VTL,OPEN SYSTEMS,DD4500	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DM	DATA DOMAIN
L-VTL-4500E	LICENSE,VTL,NDMP TAPE SERVER,ETH,DD4500	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DM	DATA DOMAIN
L-VTL-4500F	LICENSE,VTL,IBM IOS,DD4500	$28,500.00	30.5%	$19,807.50	$5,130.00	$4,560.00	N/A	$0.00	$0.00	$5,130.00	DM	DATA DOMAIN
L-VTL-610	LIC;VTL;610. INCL:1XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$1,080.00	$960.00	N/A	$0.00	$0.00	$1,080.00	DM	DATA DOMAIN
L-VTL610-E	LIC;VTL;NDMP TAPE SVR;ETH;DD610	$0.00	30.5%	$0.00	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
L-VTL610-F1	LIC;VTL;IBM I/OS;FC;DD610;1XPCIE;DP;4G	$0.00	30.5%	$0.00	$1,215.00	$1,080.00	N/A	$0.00	$0.00	$1,215.00	DM	DATA DOMAIN
L-VTL-620-1	LIC;VTL;620. INCL:1XPCIE CARD;DP;4G	$6,000.00	30.5%	$4,170.00	$1,080.00	$960.00	N/A	$0.00	$0.00	$1,080.00	DM	DATA DOMAIN
L-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
L-VTL620-F1	LIC;VTL;IBM I/OS;FC;DD620;1XPCIE;DP;4G	$6,750.00	30.5%	$4,691.25	$1,215.00	$1,080.00	N/A	$0.00	$0.00	$1,215.00	DM	DATA DOMAIN
L-VTL-630	LIC;VTL;630. INCL:1XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$1,530.00	$1,360.00	N/A	$0.00	$0.00	$1,530.00	DM	DATA DOMAIN
L-VTL630-E	LIC;VTL;NDMP TAPE SVR;ETH;DD630	$0.00	30.5%	$0.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-VTL630-F1	LIC;VTL;IBM I/OS;FC;DD630;1XPCIE;DP;4G	$0.00	30.5%	$0.00	$1,890.00	$1,680.00	N/A	$0.00	$0.00	$1,890.00	DM	DATA DOMAIN
L-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G	$0.00	30.5%	$0.00	$1,530.00	$1,360.00	N/A	$0.00	$0.00	$1,530.00	DM	DATA DOMAIN
L-VTL-640-2	LIC;VTL;640; INCL 2XPCIE CARD;DP;8G	$0.00	30.5%	$0.00	$2,340.00	$2,080.00	N/A	$0.00	$0.00	$2,340.00	DM	DATA DOMAIN
L-VTL640-E	LIC;VTL;NDMP TAPE SVR;ETH;DD640	$0.00	30.5%	$0.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
L-VTL640-F1	LIC;VTL;IBM I/OS;FC;DD640;1XPCIE;DP;8G	$0.00	30.5%	$0.00	$1,890.00	$1,680.00	N/A	$0.00	$0.00	$1,890.00	DM	DATA DOMAIN
L-VTL640-F2	LIC;VTL;IBM I/OS;FC;DD640;2XPCIE;DP;8G	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
L-VTL-670-1	LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	$0.00	30.5%	$0.00	$2,430.00	$2,160.00	N/A	$0.00	$0.00	$2,430.00	DM	DATA DOMAIN
L-VTL-670-2	LIC;VTL;670; INCL 2XPCIE CARD;DP;8G	$0.00	30.5%	$0.00	$3,240.00	$2,880.00	N/A	$0.00	$0.00	$3,240.00	DM	DATA DOMAIN
L-VTL670-E	LIC;VTL;NDMP TAPE SVR;ETH;DD670	$0.00	30.5%	$0.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
L-VTL670-F1	LIC;VTL;IBM I/OS;FC;DD670;1XPCIE;DP;8G	$0.00	30.5%	$0.00	$3,240.00	$2,880.00	N/A	$0.00	$0.00	$3,240.00	DM	DATA DOMAIN
L-VTL670-F2	LIC;VTL;IBM I/OS;FC;DD670;2XPCIE;DP;8G	$0.00	30.5%	$0.00	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DM	DATA DOMAIN
L-VTL-690-1	LIC;VTL;690. INCL:1XPCIE CARD;DP;4G	$27,000.00	30.5%	$18,765.00	$4,860.00	$4,320.00	N/A	$0.00	$0.00	$4,860.00	DH	DATA DOMAIN
L-VTL-690-2	LIC;VTL;690. INCL:2XPCIE CARD;DP;4G	$31,500.00	30.5%	$21,892.50	$5,670.00	$5,040.00	N/A	$0.00	$0.00	$5,670.00	DH	DATA DOMAIN
L-VTL690-E	LIC;VTL;NDMP TAPE SVR;ETH;DD690	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
L-VTL690-F1	LIC;VTL;IBM I/OS;FC;DD690;1XPCIE;DP;4G	$38,250.00	30.5%	$26,583.75	$6,885.00	$6,120.00	N/A	$0.00	$0.00	$6,885.00	DH	DATA DOMAIN
L-VTL690-F2	LIC;VTL;IBM I/OS;FC;DD690;2XPCIE;DP;4G	$42,750.00	30.5%	$29,711.25	$7,695.00	$6,840.00	N/A	$0.00	$0.00	$7,695.00	DH	DATA DOMAIN
L-VTL-7200	LICENSE,VTL,OPEN SYSTEMS,DD7200	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
L-VTL-7200E	LICENSE,VTL,NDMP TAPE SVR,ETH,DD7200	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
L-VTL-7200F	LICENSE,VTL,IBM IOS,DD7200	$57,000.00	30.5%	$39,615.00	$10,260.00	$9,120.00	N/A	$0.00	$0.00	$10,260.00	DH	DATA DOMAIN
L-VTL-860-1	LIC;VTL;860; INCL 1XPCIE CARD;DP;8G	$0.00	30.5%	$0.00	$4,230.00	$3,760.00	N/A	$0.00	$0.00	$4,230.00	DH	DATA DOMAIN
L-VTL-860-2	LIC;VTL;860; INCL 2XPCIE CARD;DP;8G	$0.00	30.5%	$0.00	$5,040.00	$4,480.00	N/A	$0.00	$0.00	$5,040.00	DH	DATA DOMAIN
L-VTL860-E	LIC;VTL;NDMP TAPE SVR;ETH;DD860	$0.00	30.5%	$0.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DH	DATA DOMAIN
L-VTL860-F1	LIC;VTL;IBM I/OS;FC;DD860;1XPCIE;DP;8G	$0.00	30.5%	$0.00	$5,940.00	$5,280.00	N/A	$0.00	$0.00	$5,940.00	DH	DATA DOMAIN
L-VTL860-F2	LIC;VTL;IBM I/OS;FC;DD860;2XPCIE;DP;8G	$0.00	30.5%	$0.00	$6,750.00	$6,000.00	N/A	$0.00	$0.00	$6,750.00	DH	DATA DOMAIN
L-VTL-880-1	LIC;VTL;880. INCL:1XPCIE CARD;DP;4G	$49,500.00	30.5%	$34,402.50	$8,910.00	$7,920.00	N/A	$0.00	$0.00	$8,910.00	DH	DATA DOMAIN
L-VTL-880-2	LIC;VTL;880. INCL:2XPCIE CARD;DP;4G	$54,000.00	30.5%	$37,530.00	$9,720.00	$8,640.00	N/A	$0.00	$0.00	$9,720.00	DH	DATA DOMAIN
L-VTL8808G1	LIC;VTL;880; INCL 1XPCIE CARD;DP;8G	$49,500.00	30.5%	$34,402.50	$8,910.00	$7,920.00	N/A	$0.00	$0.00	$8,910.00	DH	DATA DOMAIN
L-VTL8808G2	LIC;VTL;880; INCL 2XPCIE CARD;DP;8G	$54,000.00	30.5%	$37,530.00	$9,720.00	$8,640.00	N/A	$0.00	$0.00	$9,720.00	DH	DATA DOMAIN
L-VTL880-E	LIC;VTL;NDMP TAPE SVR;ETH;DD880	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
L-VTL880-F1	LIC;VTL;IBM I/OS;FC;DD880;1XPCIE;DP;8G	$72,000.00	30.5%	$50,040.00	$12,960.00	$11,520.00	N/A	$0.00	$0.00	$12,960.00	DH	DATA DOMAIN
L-VTL880-F2	LIC;VTL;IBM I/OS;FC;DD880;2XPCIE;DP;8G	$76,500.00	30.5%	$53,167.50	$13,770.00	$12,240.00	N/A	$0.00	$0.00	$13,770.00	DH	DATA DOMAIN
L-VTL-890-1	LICENSE;VTL;DD890;INCL1X PCIE CARD;DP;8G	$0.00	30.5%	$0.00	$7,650.00	$6,800.00	N/A	$0.00	$0.00	$7,650.00	DH	DATA DOMAIN
L-VTL-890-2	LICENSE;VTL;DD890;INCL2X PCIE CARD;DP;8G	$0.00	30.5%	$0.00	$8,460.00	$7,520.00	N/A	$0.00	$0.00	$8,460.00	DH	DATA DOMAIN
L-VTL890-E	LIC;VTL;NDMP TAPE SVR;ETH;DD890	$0.00	30.5%	$0.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
L-VTL890-F1	LIC;VTL;IBM I/OS;FC;DD890;1XPCIE;DP;8G	$0.00	30.5%	$0.00	$11,070.00	$9,840.00	N/A	$0.00	$0.00	$11,070.00	DH	DATA DOMAIN
L-VTL890-F2	LIC;VTL;IBM I/OS;FC;DD890;2XPCIE;DP;8G	$0.00	30.5%	$0.00	$11,880.00	$10,560.00	N/A	$0.00	$0.00	$11,880.00	DH	DATA DOMAIN
L-VTL-990-1	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G	$49,500.00	30.5%	$34,402.50	$8,910.00	$7,920.00	N/A	$0.00	$0.00	$8,910.00	DH	DATA DOMAIN
L-VTL-990-2	LIC;VTL;990; INCL 2XPCIE CARD;DP;8G	$54,000.00	30.5%	$37,530.00	$9,720.00	$8,640.00	N/A	$0.00	$0.00	$9,720.00	DH	DATA DOMAIN
L-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G	$58,500.00	30.5%	$40,657.50	$10,530.00	$9,360.00	N/A	$0.00	$0.00	$10,530.00	DH	DATA DOMAIN
L-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
L-VTL990-F1	LIC;VTL;IBM I/OS;FC;DD990;1XPCIE;DP;8G	$72,000.00	30.5%	$50,040.00	$12,960.00	$11,520.00	N/A	$0.00	$0.00	$12,960.00	DH	DATA DOMAIN
L-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;2XPCIE;DP;8G	$76,500.00	30.5%	$53,167.50	$13,770.00	$12,240.00	N/A	$0.00	$0.00	$13,770.00	DH	DATA DOMAIN
L-VTL990-F3	LIC;VTL;IBM I/OS;FC;DD990;3XPCIE;DP;8G	$81,000.00	30.5%	$56,295.00	$14,580.00	$12,960.00	N/A	$0.00	$0.00	$14,580.00	DH	DATA DOMAIN
L-VTLC2-890	LIC;VTL;890;INCL 2XPCIE CARD;DP;8G;CTL2	$27,000.00	30.5%	$18,765.00	$4,860.00	$4,320.00	N/A	$0.00	$0.00	$4,860.00	DH	DATA DOMAIN
L-VTLC2-892	LICENSE;VTL;CTL2;INCL2X PCIE CARD;DP;8G	$31,500.00	30.5%	$21,892.50	$5,670.00	$5,040.00	N/A	$0.00	$0.00	$5,670.00	DH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
L-XCAP2200	LICENSE EXPSTOR DD2200=IA	$8,500.00	22.5%	$6,587.50	$935.00	$765.00	N/A	$0.00	$0.00	$935.00	PE	DATA DOMAIN
L-XCAP2200-B	LICENSE EXPSTOR DD2200=IA	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PE	DATA DOMAIN
L-XCAP2500	LICENSE,DD2500 EXP CAP,MORE THAN 66TB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	DATA DOMAIN
L-XCAP2500-B	LICENSE,DD2500 EXP CAP,MORE THAN 66TB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	DATA DOMAIN
L-XCAP4200	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	$20,000.00	30.5%	$13,900.00	$2,200.00	$1,800.00	N/A	$0.00	$0.00	$2,200.00	PM	DATA DOMAIN
L-XCAP4500	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	$30,000.00	30.5%	$20,850.00	$3,300.00	$2,700.00	N/A	$0.00	$0.00	$3,300.00	PM	DATA DOMAIN
L-XCAP7200	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	$40,000.00	30.5%	$27,800.00	$4,400.00	$3,600.00	N/A	$0.00	$0.00	$4,400.00	PH	DATA DOMAIN
L-XCAP990	LICENSE;EXP CAP;DD990;MORE THAN 360TB	$50,000.00	30.5%	$34,750.00	$5,500.00	$4,500.00	N/A	$0.00	$0.00	$5,500.00	PH	DATA DOMAIN
PC-ARGENT	POWER CORD; ARGENTINA;IRAM2073;C13;2.5M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-ARGENT-1	POWER CORD,DD ARGENTINA,IRAM2073,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-ARGENT-1N	POWER CORD,DD ARGENTINA,IRAM2073,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-ASTLNZ-1	POWER CORD,DD AUSTRALIA-NZ,AS3112,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-ASTLNZ-1N	POWER CORD,DD AUSTRALIA-NZ,AS3112,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-AUS-NZ	POWER CORD; AUSTRALIA-NZ;AS3112;C13;2.5M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-EUROPE	POWER CORD;CONTENTEUROPE;CEE7/7;C13;2.5M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-EUROPE-1	POWER CORD,DD EUROPE CONT,CEE7/7,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-EUROPE-1N	POWER CORD,DD EUROPE CONT,CEE7/7,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-ISRAEL	POWER CORD; ISRAEL;SI32;C13;2.5M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-ISRAEL-1	POWER CORD,DD ISRAEL,SI32,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-ISRAEL-1N	POWER CORD,DD ISRAEL,SI32,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-ITALY	POWER CORD; ITALY;10A;CEI-23-16;C13;2.5M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-ITALY-1	POWER CORD,DD ITALY,10A,CEI-23-16,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-ITALY-1N	POWER CORD,DD ITALY,10A,CEI-23-16,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-JAPAN	POWER CORD; JAPAN;JIS8303;C13;2.5M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-JAPAN-1	POWER CORD,DD JAPAN,JIS8303,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-JAPAN-1N	POWER CORD,DD JAPAN,JIS8303,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-KOREA	POWER CORD; KOREA;KSC8305;C13;2.5M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-KOREA-1	POWER CORD,DD KOREA,KSC8305,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-KOREA-1N	POWER CORD,DD KOREA,KSC8305,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-NA120V-1N	POWER CORD,DD NORAMERIC120V,5-15P,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-NA120V-2	POWER CORD; NORTHAMER;120V;5-15P;C13;2FT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-NA120V-6	POWER CORD; NORTHAMER;120V;5-15P;C13;6FT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-NA120V-L	POWER CORD; NORTHAMER;L5-15P;C13;6FT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-NA120VL-1N	POWER CORD,DD NORAMERICA,L5-15P,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-NA240V-6	POWER CORD; NORTHAMER;240V;6-15P;C13;6FT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-NA240V6-1	POWER CORD;DD NORAMERIC240V,6-15PC13,6FT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-NA240V6-1N	POWER CORD DD NORAMERIC240V 6-15PC13 6FT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-PDU-10F	POWER CORD; TO-PDU;C14;C13;10FT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-PDU10F-1	POWER CORD,DD TO-PDU,C14,C13,2M10FT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-PDU10F-1N	POWER CORD,DD TO-PDU,C14,C13,2M10FT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-PDU-1M	POWER CORD; TO-PDU;10A;C14;C13;1M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-PDU1M-1	POWER CORD,DD TO-PDU,10A,C14,C13,1M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-PDU1M-1N	POWER CORD,DD TO-PDU,10A,C14,C13,1M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-PDU-JAP	POWER CORD; TO-PDU;JAPANPSE;C14;C13;2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-PDUJAP-1	POWER CORD,DD TO-PDU,JAPN,PSE,C14,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-PDUJAP-1N	POWER CORD,DD TO-PDU,JAPN,PSE,C14,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30ASTL	POWER CORD;AUSTRALIA;RACK;DUAL;TWISTLOCK	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30ASTL-1	POWER CORD SINGLE PHASE AUSTL RACK DUAL	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30ASTL-1N	POWER CORD SINGLE PHASE AUSTL RACK DUAL	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30ASTLN	POWER CORD,AUSTRALIA,RACK,DUAL,TWISTLOCK	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30IEC3	POWER CORD;INTERNATIONAL;RK;DUAL;IEC309	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30IEC3-1	POWER CORD SINGLE PHASE INTL RACK DL	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30IEC3-1N	POWER CORD SINGLE PHASE INTL RACK DL	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30IEC3N	POWER CORD,INTERNATIONAL,RK,DUAL,IEC309	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30-RS	POWER CORD;US;RACK;DUAL;R&S CONNECTOR	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30-RS-1	POWER CORD SINGLE PHASE US RACK DUAL R&S	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30-RS-1N	POWER CORD SINGLE PHASE US RACK DUAL R&S	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30-RSN	POWER CORD,US,RACK,DUAL,R&S CONNECTOR	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30-US	POWER CORD;US&JAP;RACK;DUAL;TWISTLOCK	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30-US-1	POWER CORD SINGLE PHASE US&JAP RACK DUAL	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30-US-1N	POWER CORD SINGLE PHASE US&JAP RACK DUAL	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK30-USN	POWER CORD,US&JAP,RACK,DUAL,TWISTLOCK	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3D50HH	POWER CORD,3PH,50A,DELTA,HBL-HBL,N.AMER	$2,255.00	30.5%	$1,567.23	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3D50HR	POWER CORD,3PH,50A,DELTA,HBL-R&S,N.AMER	$2,255.00	30.5%	$1,567.23	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3DPPH-1	POWER CORD 3PH 40A DELTA PP-HBL N AMER	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3DPPH-1N	POWER CORD 3PH 40A DELTA HBL-HBL N AMER	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3DPPRS-1	POWER CORD 3PH 40A DELTA PP-RS N AMER	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3DPPRS-1N	POWER CORD 3PH 40A DELTA HBL-RS N AMER	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3Y32FLA	POWER CORD,3PH,32A,FLYINGLEAD,N.AMER	$2,255.00	30.5%	$1,567.23	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3Y32FLE	POWER CORD,3 PH,32A,FLYING LEAD,INTL	$3,920.00	30.5%	$2,724.40	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3Y32IEC	POWER CORD,3PH,32A,WYE,IEC309-GARO,INTL	$3,920.00	30.5%	$2,724.40	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3YFLA-1	POWER CORD 3PH 32A FLYINGLEAD N AMER	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3YFLA-1N	POWER CORD 3PH 32A FLYINGLEAD N AMER	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3YFLE-1	POWER CORD 3PH 32A FLYING LEAD INTL	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3YFLE-1N	POWER CORD 3PH 32A FLYING LEAD INTL	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3YIEC-1	POWER CORD 3PH 32A WYE IEC309-GARO INTL	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-RK3YIEC-1N	POWER CORD 3PH 32A WYE IEC309-GARO INTL	$575.00	30.5%	$399.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-SAFR-IND	POWER CORD;S.AFRICA-INDIA;BS546;C13;2.5M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-SAFRIND-1	POWER CORD,DD S AFRICA-INDIA,BS546C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-SAFRIND-1N	POWER CORD DD S AFRICA-INDIA BS546C13 2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-SWITZ	POWER CORD; SWITZERLAND;SEV1011;C13;2.5M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-SWITZ-1	POWER CORD,DD SWITZERLAND,SEV1011,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-SWITZ-1N	POWER CORD,DD SWITZERLAND,SEV1011,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-TAIWAN	POWER CORD; TAIWAN; BSMI; C13; 6FT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-TAIWAN-1	POWER CORD,DD TAIWAN, BSMI, C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-TAIWAN-1N	POWER CORD,DD TAIWAN, BSMI, C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-UK	POWER CORD; UK;BS1363;C13;2.5M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-UK-1	POWER CORD,DD UK,BS1363,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PC-UK-1N	POWER CORD,DD UK,BS1363,C13,2M	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PK-DD-EXT990	PACKAGING;EXTERNAL;4U;DD990	$325.00	30.5%	$225.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
PK-RACK-40	PACKAGING;40U DDRACK	$900.00	30.5%	$625.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-A12E30	OPT;ADD 7TO12 ES30;4X3M CBLKIT;FAC INS	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-A16E30	OPT/ADD 9TO16 ES30/2X2M/2X3M/CBLKIT/40U	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
R-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-A16E30-HN	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-A24E30	OPT;ADD 17TO24 ES30;4X5M CBLKIT;40U	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-A24E30-H	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-A24E30-HN	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-A6E30	OPT;ADD1TO6ES30;2X2M;2X3M;CBLKT;FAC INS	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-ES30-15	OPTION;ES30 SHELF;15X1TB SATA HDD;RACK	$48,000.00	30.5%	$33,360.00	$5,280.00	$4,320.00	N/A	$0.00	$0.00	$5,280.00	PH	DATA DOMAIN
R-ES30-15A	OPTION;ES30 SHELF;15X1TSATAHD;RK;EXTDRET	$36,000.00	30.5%	$25,020.00	$3,960.00	$3,240.00	N/A	$0.00	$0.00	$3,960.00	PH	DATA DOMAIN
R-ES30-15A-B	OPTION;ES30 SHELF;15X1T SATAHD;RACK;ARHV	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-ES30-15-B	OPTION;ES30 SHELF;15X1TB SATA HDD;RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-ES30-30	OPTION;ES30 SHELF;15X2TB SATA HDD;RACK	$81,000.00	30.5%	$56,295.00	$8,910.00	$7,290.00	N/A	$0.00	$0.00	$8,910.00	PH	DATA DOMAIN
R-ES30-30A	OPTION;ES30 SHELF;15X2TSATAHD;RK;EXTDRET	$60,750.00	30.5%	$42,221.25	$6,682.50	$5,467.50	N/A	$0.00	$0.00	$6,682.50	PH	DATA DOMAIN
R-ES30-30A-B	OPTION;ES30 SHELF;15X2T SATAHD;RACK;ARHV	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-ES30-30-B	OPTION;ES30 SHELF;15X2TB SATA HDD;RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
R-ES30-30S	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	$81,000.00	30.5%	$56,295.00	$8,910.00	$7,290.00	N/A	$0.00	$0.00	$8,910.00	PH	DATA DOMAIN
R-ES30-30SN	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	$81,000.00	30.5%	$56,295.00	$8,910.00	$7,290.00	N/A	$0.00	$0.00	$8,910.00	PH	DATA DOMAIN
R-ES30-30SN-B	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
R-ES30-30SR	OPTION,ES30 SHELF,15X2T SASHD,RACK,RETN	$60,750.00	30.5%	$42,221.25	$6,682.50	$5,467.50	N/A	$0.00	$0.00	$6,682.50	PH	DATA DOMAIN
R-ES30-45	OPTION;ES30 SHELF;15X3TB SATA HDD;RACK	$120,000.00	30.5%	$83,400.00	$13,200.00	$10,800.00	N/A	$0.00	$0.00	$13,200.00	PH	DATA DOMAIN
R-ES30-45A	OPTION;ES30 SHELF;15X3T SATAHD;RACK;RETN	$90,000.00	30.5%	$62,550.00	$9,900.00	$8,100.00	N/A	$0.00	$0.00	$9,900.00	PH	DATA DOMAIN
R-ES30-45-B	OPTION;ES30 SHELF;15X3TB SATA HDD;RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
R-ES30-45S	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	$120,000.00	30.5%	$83,400.00	$13,200.00	$10,800.00	N/A	$0.00	$0.00	$13,200.00	PH	DATA DOMAIN
R-ES30-45SN	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	$120,000.00	30.5%	$83,400.00	$13,200.00	$10,800.00	N/A	$0.00	$0.00	$13,200.00	PH	DATA DOMAIN
R-ES30-45SN-B	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
R-ES30-45SR	OPTION,ES30 SHELF,15X3T SASHD,RACK,RETN	$90,000.00	30.5%	$62,550.00	$9,900.00	$8,100.00	N/A	$0.00	$0.00	$9,900.00	PH	DATA DOMAIN
R-FACIN2200	OPTION FACTORY INSTALL KIT DD2200	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
R-FACIN2500	OPTION,FACTORYINSTALL KIT,40URACK,DD2500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
R-FACIN4200	OPTION,FACTORY INSTALL KIT,DD4200	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
R-FACIN4500	OPTION,FACTORY INSTALL KIT,DD4500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
R-FACIN7200	OPTION,FACTORY INSTALL KIT,DD7200	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-FACINS2UA	OPTION;FACTORY INSTALL KIT;40U;860/890	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-FACINS990	OPTION;FACTORY INSTALL;KIT;40URACK;DD990	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
R-MDATA1	AVM G4S M1200 STORAGE NODE MFG INST	$24,250.00	30.5%	$16,853.75	$2,667.50	$2,182.50	N/A	$0.00	$0.00	$2,667.50	PM	DATA DOMAIN
R-MDATA1N	DD METADATA NODE MFG INST	$24,250.00	30.5%	$16,853.75	$2,667.50	$2,182.50	N/A	$0.00	$0.00	$2,667.50	PM	DATA DOMAIN
R-MEDACC1	DD MEDIA ACCESS NODE MFG INT	$42,250.00	30.5%	$29,363.75	$4,647.50	$3,802.50	N/A	$0.00	$0.00	$4,647.50	PM	DATA DOMAIN
R-MEDACC1N	DD MEDIA ACCESS NODE MFGINT	$42,250.00	30.5%	$29,363.75	$4,647.50	$3,802.50	N/A	$0.00	$0.00	$4,647.50	PM	DATA DOMAIN
R-NDMPACL1	DD NDMP ACCELERATOR NODE MFG INST	$14,000.00	30.5%	$9,730.00	$1,540.00	$1,260.00	N/A	$0.00	$0.00	$1,540.00	PM	DATA DOMAIN
R-NDMPACL1N	DD NDMP ACCELERATOR NODE MFG INST	$14,000.00	30.5%	$9,730.00	$1,540.00	$1,260.00	N/A	$0.00	$0.00	$1,540.00	PM	DATA DOMAIN
U-10GBTM4P	DD 10GBASE T IO MODULE 4PORT UPGRADE	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-10G-L2PC	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;DP;COP	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-10G-L2PO	UPGRADE;NIC;10GBE;LP;PCIE;SFPP;LC;DP;OPT	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-10GMCU2P	DD 10GBE,IO MODULE,CU SFP,2PORT,UPGRADE	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-10GMOP2P	DD 10GBE,IO MODULE,OP SFP,2PORT,UPGRADE	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-10G-S2PC	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;DP;COP	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-10G-S2PO	UPGRADE;NIC;10GBE;SP;PCIE;SFPP;LC;DP;OPT	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-160-AX	DD160;INCL: LICENSE;5 HDD(2.5TB)	$3,000.00	22.5%	$2,325.00	$330.00	$270.00	N/A	$0.00	$0.00	$330.00	PE	DATA DOMAIN
U-1G-L2PC	UPGRADE;NIC;GBE;LP;PCIE;TX;2-PORT;COPPER	$900.00	30.5%	$625.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-1G-L2PO	UPGRADE;NIC;GBE;LP;PCIE;FX;2-PORT;FIBOPT	$3,700.00	30.5%	$2,571.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-1G-L4PC	NIC;GBE;LP;PCIE;TX;4-PORT;COP;UPGRADE	$2,500.00	30.5%	$1,737.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-1G-L4PC1	NIC,GBE,LP,PCIE,TX,4-PORT,COP,UPGRADE	$2,500.00	30.5%	$1,737.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-1GMCU4P	DD 1GBE,IO MODULE,CU,4PORT,UPGRADE	$2,500.00	30.5%	$1,737.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-1GMCUOP4P	DD 1GBE, IO MODULE,2P CU,2P OP,UPGRADE	$3,700.00	30.5%	$2,571.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-1G-S2PC	UPGRADE; NIC;GBE;PCIE;TX;2-PORT;COPPER	$900.00	30.5%	$625.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-1G-S2PO	UPGRADE; NIC;GBE;PCIE;FX;2-PORT;FIBEROPT	$3,700.00	30.5%	$2,571.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-1G-S4PC	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	$2,500.00	30.5%	$1,737.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-1G-S4PC1	NIC;GBE;SP;PCIE;TX;4-PORT;COP;UPGRADE	$2,500.00	30.5%	$1,737.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-2200-AX	ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE	$4,500.00	22.5%	$3,487.50	$495.00	$405.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
U-2200XMEM	MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	$1,500.00	22.5%	$1,162.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
U-2500-AES	ADD ES EXP KIT,DUAL PATH,DD2500,UPG	$3,750.00	30.5%	$2,606.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
U-2500-AX	ADD 5X3TB SAS HDD,15TB,DD2500,UPGRADE	$25,000.00	30.5%	$17,375.00	$2,750.00	$2,250.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
U-2500XMEM	MEMKIT,DD2500,MORE THAN 66TB,UPGRADE	$6,000.00	30.5%	$4,170.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
U-4GFC-2P	UPGRADE;HBA;4GBIT FC;PCIE;2-PORT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-510-AX	UPGRADE;DD510;INCL: LICENSE;6 HDD(1.5TB)	$13,000.00	30.5%	$9,035.00	$1,430.00	$1,170.00	N/A	$0.00	$0.00	$1,430.00	PM	DATA DOMAIN
U-530-AX	DD530,INCL:LICENSE,6 HDD(3TB),REFURB,UPG	$25,000.00	30.5%	$17,375.00	$2,750.00	$2,250.00	N/A	$0.00	$0.00	$2,750.00	PM	DATA DOMAIN
U-5601TO2E8	UPGRADE;560EXPKIT;SUPPORTS 1TO2XES20;MEM	$3,000.00	30.5%	$2,085.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
U-560ADD1E8	UPGRADE;560 EXPKIT;SUPPORTS 1XES20	$2,000.00	30.5%	$1,390.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
U-560ADD2E8	UPGRADE;560 EXPKIT;SUPPORTS 2XES20;MEM	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
U-610-AX	UPGRADE;DD610;INCL: LICENSE;5 HDD(2.5TB)	$10,000.00	30.5%	$6,950.00	$1,100.00	$900.00	N/A	$0.00	$0.00	$1,100.00	PM	DATA DOMAIN
U-620-AX	DD620;INCL: LICENSE;5 HDD(5TB)	$10,000.00	30.5%	$6,950.00	$1,100.00	$900.00	N/A	$0.00	$0.00	$1,100.00	PM	DATA DOMAIN
U-630-AX	UPGRADE;DD630;INCL: LICENSE;5 HDD(5TB)	$15,000.00	30.5%	$10,425.00	$1,650.00	$1,350.00	N/A	$0.00	$0.00	$1,650.00	PM	DATA DOMAIN
U-640-AES	DD640 ADD ES EXP KIT;DUAL PATH;UPG	$7,500.00	30.5%	$5,212.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
U-640-AX	DD640;ADD 5X1TBHDD(5TB);UPGRADE	$5,000.00	30.5%	$3,475.00	$550.00	$450.00	N/A	$0.00	$0.00	$550.00	PM	DATA DOMAIN
U-640-XCAP	LICENSE;EXPSTOR;DD640;UPGRADE	$10,000.00	30.5%	$6,950.00	$1,100.00	$900.00	N/A	$0.00	$0.00	$1,100.00	PM	DATA DOMAIN
U-670-AES	UPGRADE; DD670 ADD ES EXP KIT; DUAL PATH	$7,500.00	30.5%	$5,212.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
U-670-AES30	DD670 ADD ES30 EXP KIT; DUAL PATH;UPG	$7,500.00	30.5%	$5,212.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
U-670AUP76T	UPGRADE; DD670 CAP EXPKIT; 30TB TO 76TB	$20,000.00	30.5%	$13,900.00	$2,200.00	$1,800.00	N/A	$0.00	$0.00	$2,200.00	PM	DATA DOMAIN
U-690AUP48T	UPG;DD690 EXPKIT;33TO48TB;2P;MULTPATH	$10,000.00	30.5%	$6,950.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-7200XMEM	DD MEMKIT,DD7200,MORE THAN 360TB,UPGRADE	$22,000.00	30.5%	$15,290.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-860AU192T	DD860 CAP EXP KIT;MORE THAN 60TB;UPG	$10,000.00	30.5%	$6,950.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-860-XCAP	LICENSE;DD860 CAP EXP;MORE THAN 60TB;UPG	$30,000.00	30.5%	$20,850.00	$3,300.00	$2,700.00	N/A	$0.00	$0.00	$3,300.00	PH	DATA DOMAIN
U-880AE97+T	DD880 EXPKIT;97TO192T;2P;MULTPATH;UPG	$10,000.00	30.5%	$6,950.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-880U192T	UPGRADE;LIC; DD880 EXP CAP 97T TO 192T	$50,000.00	30.5%	$34,750.00	$5,500.00	$4,500.00	N/A	$0.00	$0.00	$5,500.00	PH	DATA DOMAIN
U-890AU384T	LICENSE;DD890;EXPCAP180T TO 384T;UPGRADE	$40,000.00	30.5%	$27,800.00	$4,400.00	$3,600.00	N/A	$0.00	$0.00	$4,400.00	PH	DATA DOMAIN
U-8GFC-2P	UPGRADE;HBA;8GBIT FC;PCIE;2-PORT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-8GFC-M2P	DD 8GBIT FC,IO MODULE,LC,2PORT,UPGRADE	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-990XMEM	MEMKIT;DD990;MORE THAN 360TB;UPGRADE	$22,000.00	30.5%	$15,290.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-A12E30	ADD 6 TO 12 ES30X3D;8X2M CBLKIT;UPGRADE	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-A16E30	ADD 9TO16 ES30;2X2M;2X5M;CBLKIT;40U;UPG	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-A16E30-1	ADD 9TO16 ES30,CBLKIT,40U, UPGRADE	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-A24E30	ADD 17TO24 ES30;4X5M CBLKIT;40U;UPGRADE	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-A24E30-1	ADD 17TO24 ES30,CBLKIT 40U,UPGRADE	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-A6E30	ADD 1 TO 6 ES30 EXP;4X2M CBLKIT;UPGRADE	$600.00	30.5%	$417.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-ARCH860	LICENSE;EXTENDED RETENTION;DD860;UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
U-ARCH990	LICENSE;ARCHIVER;DD990;UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	DATA DOMAIN
U-BNL-120	UPGRADE;LICENSE;NEARLINE;DD120	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DE	DATA DOMAIN
U-BNL-140	UPGRADE;LICENSE;BACKUP-NEARLINE;DD140	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DE	DATA DOMAIN
U-BNL-610	UPGRADE;LICENSE;BACKUP-NEARLINE;DD610	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	DATA DOMAIN
U-BNL-630	UPGRADE;LICENSE;BACKUP-NEARLINE;DD630	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	DATA DOMAIN
U-BNL-660	LICENSE;BACKUP-NEARLINE;DD660;UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	DATA DOMAIN
U-BNL-690	LICENSE;BACKUP-NEARLINE;DD690;UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	DATA DOMAIN
U-BNL-880G	LICENSE;BACKUP-NEARLINE;DD880G;UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	DATA DOMAIN
U-BST-120	UPGRADE;LICENSE;BOOST;DD120	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
U-BST-140	UPGRADE;LICENSE;BOOST;DD140	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
U-BST-160	LICENSE;BOOST;DD160;UPGRADE	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
U-BST-2200	LICENSE BOOST 2200 UPGRADE=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
U-BST-2500	LICENSE,BOOST,2500,UPGRADE	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-BST-4200	LICENSE,BOOST,DD4200,UPGRADE	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
U-BST-4500	LICENSE,BOOST,DD4500,UPGRADE	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DM	DATA DOMAIN
U-BST-510	UPGRADE;LICENSE;BOOST;DD510	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-BST-530	UPGRADE;LICENSE;BOOST;DD530	$4,500.00	30.5%	$3,127.50	$810.00	$720.00	N/A	$0.00	$0.00	$810.00	DM	DATA DOMAIN
U-BST-565	UPGRADE;LICENSE;BOOST;DD565	$0.00	30.5%	$0.00	$2,250.00	$2,000.00	N/A	$0.00	$0.00	$2,250.00	DM	DATA DOMAIN
U-BST-580	UPGRADE;LICENSE;BOOST;DD580	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-BST-580G	UPGRADE;LICENSE;BOOST;DD580G	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-BST-610	UPGRADE;LICENSE;BOOST;DD610	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-BST-620	LICENSE;BOOST;DD620;UPGRADE	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-BST-630	UPGRADE;LICENSE;BOOST;DD630	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-BST-640	LICENSE;BOOST;DD640;UPGRADE	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-BST-660	UPGRADE;LICENSE;BOOST;DD660	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-BST-670	UPGRADE;LICENSE;BOOST;DD670	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
U-BST-690	UPGRADE;LICENSE;BOOST;DD690	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
U-BST-690G	UPGRADE;LICENSE;BOOST;DD690G	$0.00	30.5%	$0.00	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
U-BST-7200	LICENSE,BOOST,DD7200,UPGRADE	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
U-BST-860	UPGRADE;LICENSE;BOOST;DD860	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DH	DATA DOMAIN
U-BST-880	UPGRADE;LICENSE;BOOST;DD880	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
U-BST-880G	UPGRADE;LICENSE;BOOST;DD880G	$0.00	30.5%	$0.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
U-BST-890	UPGRADE;LICENSE;BOOST;DD890	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
U-BST-990	LICENSE;BOOST;DD990;UPGRADE	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
U-BSTC2-880	UPGRADE;LICENSE;BOOST;DD880;CTL2	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
U-BSTC2-890	LICENSE;BOOST;DD890;CTL2;UPGRADE	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
U-DLM960	UPG;LIC;DEDUPE STORAGE FOR DLM;DD880	$50,000.00	30.5%	$34,750.00	$9,000.00	$8,000.00	N/A	$0.00	$0.00	$9,000.00	DH	DATA DOMAIN
U-E16-DC	UPGRADE; ES20 STORSHELF;16 TB; DUALCTRL	$0.00	30.5%	$0.00	$6,699.00	$5,481.00	N/A	$0.00	$0.00	$6,699.00	PH	DATA DOMAIN
U-E32-DC	UPGRADE; ES20 STORSHELF;32 TB; DUALCTRL	$0.00	30.5%	$0.00	$11,550.00	$9,450.00	N/A	$0.00	$0.00	$11,550.00	PH	DATA DOMAIN
U-E8-DC	ES20;8TB STORSHLF;DUALCTL;REFURB;UPGRADE	$0.00	30.5%	$0.00	$4,510.00	$3,690.00	N/A	$0.00	$0.00	$4,510.00	PH	DATA DOMAIN
U-E8-SC	ES20;8TB SHELF;SINGLECTRL;REFURB;UPGRADE	$38,000.00	30.5%	$26,410.00	$4,180.00	$3,420.00	N/A	$0.00	$0.00	$4,180.00	PH	DATA DOMAIN
U-ENC-120	UPGRADE;LICENSE;ENCRYPTION;DD120	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
U-ENC-140	UPGRADE;LICENSE;ENCRYPTION;DD140	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
U-ENC-160	LICENSE;ENCRYPTION;DD160;UPGRADE	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
U-ENC-2200	LICENSE ENCRYPTION 2200 UPGRADE=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
U-ENC-2500	LICENSE,ENCRYPTION,2500,UPGRADE	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-ENC-4200	LICENSE,ENCRYPTION,DD4200,UPGRADE	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
U-ENC-4500	LICENSE,ENCRYPTION,DD4500,UPGRADE	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DM	DATA DOMAIN
U-ENC-510	UPGRADE;LICENSE;ENCRYPTION;DD510	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-ENC-530	UPGRADE;LICENSE;ENCRYPTION;DD530	$4,500.00	30.5%	$3,127.50	$810.00	$720.00	N/A	$0.00	$0.00	$810.00	DM	DATA DOMAIN
U-ENC-565	UPGRADE;LICENSE;ENCRYPTION;DD565	$0.00	30.5%	$0.00	$2,250.00	$2,000.00	N/A	$0.00	$0.00	$2,250.00	DM	DATA DOMAIN
U-ENC-580	UPGRADE;LICENSE;ENCRYPTION;DD580	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-ENC-580G	UPGRADE;LICENSE;ENCRYPTION;DD580G	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-ENC-610	UPGRADE;LICENSE;ENCRYPTION;DD610	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-ENC-620	LICENSE;ENCRYPTION;DD620;UPGRADE	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-ENC-630	UPGRADE;LICENSE;ENCRYPTION;DD630	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-ENC-640	LICENSE;ENCRYPTION;DD640;UPGRADE	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-ENC-660	UPGRADE;LICENSE;ENCRYPTION;DD660	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-ENC-670	UPGRADE; LICENSE; ENCRYPTION; DD670	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
U-ENC-690	UPGRADE;LICENSE;ENCRYPTION;DD690	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
U-ENC-690G	UPGRADE;LICENSE;ENCRYPTION;DD690G	$0.00	30.5%	$0.00	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
U-ENC-7200	LICENSE,ENCRYPTION,DD7200,UPGRADE	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
U-ENC-860	LICENSE;ENCRYPTION;DD860;UPGRADE	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DH	DATA DOMAIN
U-ENC-880	UPGRADE;LICENSE;ENCRYPTION;DD880	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
U-ENC-880G	UPGRADE;LICENSE;ENCRYPTION;DD880G	$0.00	30.5%	$0.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
U-ENC-890	LICENSE;ENCRYPTION;DD890;UPGRADE	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
U-ENC-990	LICENSE; ENCRYPTION;DD990;UPGRADE	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
U-ER-4200	LICENSE,EXTD RETN SW OPT,DD4200,UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DM	DATA DOMAIN
U-ER-4500	LICENSE,EXTD RETN SW OPT,DD4500,UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DM	DATA DOMAIN
U-ER-7200	LICENSE,EXTD RETN SW OPT,DD7200,UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	DATA DOMAIN
U-ES20-16A	ES20SHELF;16X1TB HDD;2XCTL;ARCHV;UPGRADE	$0.00	30.5%	$0.00	$5,027.00	$4,113.00	N/A	$0.00	$0.00	$5,027.00	PH	DATA DOMAIN
U-ES20-32A	ES20SHELF;16X2TB HDD;2XCTL;ARCHV;UPGRADE	$0.00	30.5%	$0.00	$8,668.00	$7,092.00	N/A	$0.00	$0.00	$8,668.00	PH	DATA DOMAIN
U-ES30-15	ES30 SHELF;15X1TB HDD;2XLCC;UPGRADE	$54,500.00	30.5%	$37,877.50	$5,995.00	$4,905.00	N/A	$0.00	$0.00	$5,995.00	PH	DATA DOMAIN
U-ES30-15A	ES30 SHELF;15X1TB HDD;2XLCC;ARCHVUPGRADE	$40,900.00	30.5%	$28,425.50	$4,499.00	$3,681.00	N/A	$0.00	$0.00	$4,499.00	PH	DATA DOMAIN
U-ES30-30	ES30 SHELF;15X2TB HDD;2XLCCUPGRADE	$92,000.00	30.5%	$63,940.00	$10,120.00	$8,280.00	N/A	$0.00	$0.00	$10,120.00	PH	DATA DOMAIN
U-ES30-30A	ES30 SHELF;15X2TB HDD;2XLCC;ARCHVUPGRADE	$69,000.00	30.5%	$47,955.00	$7,590.00	$6,210.00	N/A	$0.00	$0.00	$7,590.00	PH	DATA DOMAIN
U-ES30-30S	ES30 SHELF,15X2TB SAS HDD,UPGRADE	$92,000.00	30.5%	$63,940.00	$10,120.00	$8,280.00	N/A	$0.00	$0.00	$10,120.00	PH	DATA DOMAIN
U-ES30-30SR	ES30 SHELF,15X2TB SAS HDD,RETN,UPGRADE	$69,000.00	30.5%	$47,955.00	$7,590.00	$6,210.00	N/A	$0.00	$0.00	$7,590.00	PH	DATA DOMAIN
U-ES30-45	ES30 SHELF;15X3TB SATA HDD;UPGRADE	$150,000.00	30.5%	$104,250.00	$16,500.00	$13,500.00	N/A	$0.00	$0.00	$16,500.00	PH	DATA DOMAIN
U-ES30-45A	ES30 SHELF;15X3TB SATA HDD;ARCHV;UPGRADE	$112,500.00	30.5%	$78,187.50	$12,375.00	$10,125.00	N/A	$0.00	$0.00	$12,375.00	PH	DATA DOMAIN
U-ES30-45S	ES30 SHELF,15X3TB SAS HDD,UPGRADE	$150,000.00	30.5%	$104,250.00	$16,500.00	$13,500.00	N/A	$0.00	$0.00	$16,500.00	PH	DATA DOMAIN
U-ES30-45SR	ES30 SHELF,15X3TB SAS HDD,RETN,UPGRADE	$112,500.00	30.5%	$78,187.50	$12,375.00	$10,125.00	N/A	$0.00	$0.00	$12,375.00	PH	DATA DOMAIN
U-GDC1-880	UPG; LICENSE; GLOBAL DEDUP; DD880;CTRL 1	$75,000.00	30.5%	$52,125.00	$13,500.00	$12,000.00	N/A	$0.00	$0.00	$13,500.00	DH	DATA DOMAIN
U-GDC1-890	LIC;GLOBAL DEDUP;DD890;CTL1;UPG	$75,000.00	30.5%	$52,125.00	$13,500.00	$12,000.00	N/A	$0.00	$0.00	$13,500.00	DH	DATA DOMAIN
U-GDC2-880	UPG; LICENSE; GLOBAL DEDUP; DD880;CTRL 2	$75,000.00	30.5%	$52,125.00	$13,500.00	$12,000.00	N/A	$0.00	$0.00	$13,500.00	DH	DATA DOMAIN
U-GDC2-890	LIC;GLOBAL DEDUP;DD890;CTL2;UPG	$75,000.00	30.5%	$52,125.00	$13,500.00	$12,000.00	N/A	$0.00	$0.00	$13,500.00	DH	DATA DOMAIN
U-GW-L2TOL3	UPG;LIC;GWAYSTOR;71TB LEV2 TO 143TB LEV3	$0.00	30.5%	$0.00	$7,200.00	$6,400.00	N/A	$0.00	$0.00	$7,200.00	DH	DATA DOMAIN
U-GWSTOR-3	UPG;LICENSE;GATEWAYSTORAGE;LEVEL 3-143TB	$0.00	30.5%	$0.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	DATA DOMAIN
U-GWSTOR-L2	UPG;LICENSE;GATEWAYSTORAGE;LEVEL 2;71TB	$0.00	30.5%	$0.00	$5,400.00	$4,800.00	N/A	$0.00	$0.00	$5,400.00	DH	DATA DOMAIN
U-IOSUP160	LIC;VTL;OPEN SYS TO IBM I/OS;DD160;UPG	$175.00	22.5%	$135.63	$31.50	$28.00	N/A	$0.00	$0.00	$31.50	DE	DATA DOMAIN
U-IOSUP2200	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	$750.00	22.5%	$581.25	$135.00	$120.00	N/A	$0.00	$0.00	$135.00	DE	DATA DOMAIN
U-IOSUP2500	LIC,VTL,OPEN SYS TO IBM IOS,2500,UPG	$2,000.00	30.5%	$1,390.00	$360.00	$320.00	N/A	$0.00	$0.00	$360.00	DM	DATA DOMAIN
U-IOSUP4200	LIC,VTL,OPEN SYS TO IBM IOS,DD4200,UPG	$4,500.00	30.5%	$3,127.50	$810.00	$720.00	N/A	$0.00	$0.00	$810.00	DM	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
U-IOSUP4500	LIC,VTL,OPEN SYS TO IBM IOS,DD4500,UPG	$9,500.00	30.5%	$6,602.50	$1,710.00	$1,520.00	N/A	$0.00	$0.00	$1,710.00	DM	DATA DOMAIN
U-IOSUP510	LIC;VTL;OPEN SYS TO IBM I/OS;DD510;UPG	$750.00	30.5%	$521.25	$135.00	$120.00	N/A	$0.00	$0.00	$135.00	DM	DATA DOMAIN
U-IOSUP530	LIC;VTL;OPEN SYS TO IBM I/OS;DD530;UPG	$2,250.00	30.5%	$1,563.75	$405.00	$360.00	N/A	$0.00	$0.00	$405.00	DM	DATA DOMAIN
U-IOSUP565	LIC;VTL;OPEN SYS TO IBM I/OS;DD565;UPG	$0.00	30.5%	$0.00	$1,125.00	$1,000.00	N/A	$0.00	$0.00	$1,125.00	DM	DATA DOMAIN
U-IOSUP580	LIC;VTL;OPEN SYS TO IBM I/OS;DD580;UPG	$0.00	30.5%	$0.00	$1,350.00	$1,200.00	N/A	$0.00	$0.00	$1,350.00	DM	DATA DOMAIN
U-IOSUP580G	LIC;VTL;OPEN SYS TO IBM I/OS;DD580G;UPG	$0.00	30.5%	$0.00	$1,350.00	$1,200.00	N/A	$0.00	$0.00	$1,350.00	DM	DATA DOMAIN
U-IOSUP610	LIC;VTL;OPEN SYS TO IBM I/OS;DD610;UPG	$750.00	30.5%	$521.25	$135.00	$120.00	N/A	$0.00	$0.00	$135.00	DM	DATA DOMAIN
U-IOSUP620	LIC;VTL;OPEN SYS TO IBM I/OS;DD620;UPG	$750.00	30.5%	$521.25	$135.00	$120.00	N/A	$0.00	$0.00	$135.00	DM	DATA DOMAIN
U-IOSUP630	LIC;VTL;OPEN SYS TO IBM I/OS;DD630;UPG	$2,000.00	30.5%	$1,390.00	$360.00	$320.00	N/A	$0.00	$0.00	$360.00	DM	DATA DOMAIN
U-IOSUP640	LIC;VTL;OPEN SYS TO IBM I/OS;DD640;UPG	$2,000.00	30.5%	$1,390.00	$360.00	$320.00	N/A	$0.00	$0.00	$360.00	DM	DATA DOMAIN
U-IOSUP660	LIC;VTL;OPEN SYS TO IBM I/OS;DD660;UPG	$7,500.00	30.5%	$5,212.50	$1,350.00	$1,200.00	N/A	$0.00	$0.00	$1,350.00	DM	DATA DOMAIN
U-IOSUP670	LIC;VTL;OPEN SYS TO IBM I/OS;DD670;UPG	$4,500.00	30.5%	$3,127.50	$810.00	$720.00	N/A	$0.00	$0.00	$810.00	DM	DATA DOMAIN
U-IOSUP690	LIC;VTL;OPEN SYS TO IBM I/OS;DD690;UPG	$11,250.00	30.5%	$7,818.75	$2,025.00	$1,800.00	N/A	$0.00	$0.00	$2,025.00	DH	DATA DOMAIN
U-IOSUP690G	LIC;VTL;OPEN SYS TO IBM I/OS;DD690G;UPG	$0.00	30.5%	$0.00	$2,025.00	$1,800.00	N/A	$0.00	$0.00	$2,025.00	DH	DATA DOMAIN
U-IOSUP7200	LIC,VTL,OPEN SYS TO IBM IOS,DD7200,UPG	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DH	DATA DOMAIN
U-IOSUP860	LIC;VTL;OPEN SYS TO IBM I/OS;DD860;UPG	$9,500.00	30.5%	$6,602.50	$1,710.00	$1,520.00	N/A	$0.00	$0.00	$1,710.00	DH	DATA DOMAIN
U-IOSUP880	LIC;VTL;OPEN SYS TO IBM I/OS;DD880;UPG	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
U-IOSUP880G	LIC;VTL;OPEN SYS TO IBM I/OS;DD880G;UPG	$0.00	30.5%	$0.00	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
U-IOSUP890	LIC;VTL;OPEN SYS TO IBM I/OS;DD890;UPG	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DH	DATA DOMAIN
U-IOSUP990	LIC;VTL;OPEN SYS TO IBM I/OS;DD990;UPG	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
U-MC-10	LICENSE;DDMC-10;ADDITIONAL SYSTEMS,UPGR	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	DATA DOMAIN
U-MC-5	LICENSE;DDMC-5;ADDITIONAL SYSTEMS,UPGR	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	DATA DOMAIN
U-NL-120	LICENSE;NEARLINE;DD120;UPGRADE	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DE	DATA DOMAIN
U-NL-140	UPGRADE;LICENSE;NEARLINE;DD140	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DE	DATA DOMAIN
U-NL-610	UPGRADE;LICENSE;NEARLINE;DD610	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	DATA DOMAIN
U-NL-630	UPGRADE;LICENSE;BACKUP-NEARLINE;DD630	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	DATA DOMAIN
U-NL-660	LICENSE;NEARLINE;DD660;UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	DATA DOMAIN
U-NL-690	LICENSE;NEARLINE;DD690;UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	DATA DOMAIN
U-NL-690G	LICENSE;NEARLINE;DD690G;UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	DATA DOMAIN
U-NL-880	LICENSE;NEARLINE;DD880;UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	DATA DOMAIN
U-NL-880G	LICENSE;NEARLINE;DD880G;UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	DATA DOMAIN
U-REP-2200	LICENSE REPLICATOR 2200 UPGRADE=IA	$2,540.00	22.5%	$1,968.50	$457.20	$406.40	N/A	$0.00	$0.00	$457.20	DE	DATA DOMAIN
U-REP-2500	LICENSE, REPLICATOR, 2500,UPGRADE	$5,000.00	30.5%	$3,475.00	$900.00	$800.00	N/A	$0.00	$0.00	$900.00	DM	DATA DOMAIN
U-REP-4200	LICENSE, REPLICATOR, DD4200,UPGRADE	$10,000.00	30.5%	$6,950.00	$1,800.00	$1,600.00	N/A	$0.00	$0.00	$1,800.00	DM	DATA DOMAIN
U-REP-4500	LICENSE, REPLICATOR, DD4500,UPGRADE	$30,000.00	30.5%	$20,850.00	$5,400.00	$4,800.00	N/A	$0.00	$0.00	$5,400.00	DM	DATA DOMAIN
U-REP-510	UPGRADE; LICENSE; REPLICATOR; DD510	$2,540.00	30.5%	$1,765.30	$457.20	$406.40	N/A	$0.00	$0.00	$457.20	DM	DATA DOMAIN
U-REP-530	UPGRADE; LICENSE; REPLICATOR; DD530	$6,000.00	30.5%	$4,170.00	$1,080.00	$960.00	N/A	$0.00	$0.00	$1,080.00	DM	DATA DOMAIN
U-REP-565	UPGRADE; LICENSE; REPLICATOR; DD565	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-REP-580	UPGRADE; LICENSE; REPLICATOR; DD580	$0.00	30.5%	$0.00	$3,600.00	$3,200.00	N/A	$0.00	$0.00	$3,600.00	DM	DATA DOMAIN
U-REP-580G	UPGRADE; LICENSE; REPLICATOR; DD580G	$0.00	30.5%	$0.00	$3,600.00	$3,200.00	N/A	$0.00	$0.00	$3,600.00	DM	DATA DOMAIN
U-REP-610	UPGRADE; LICENSE; REPLICATOR; DD610	$2,540.00	30.5%	$1,765.30	$457.20	$406.40	N/A	$0.00	$0.00	$457.20	DM	DATA DOMAIN
U-REP-620	LICENSE;REPLICATOR; DD620;UPGRADE	$2,540.00	30.5%	$1,765.30	$457.20	$406.40	N/A	$0.00	$0.00	$457.20	DM	DATA DOMAIN
U-REP-630	UPGRADE; LICENSE; REPLICATOR; DD630	$5,000.00	30.5%	$3,475.00	$900.00	$800.00	N/A	$0.00	$0.00	$900.00	DM	DATA DOMAIN
U-REP-640	LICENSE; REPLICATOR; DD640;UPGRADE	$5,000.00	30.5%	$3,475.00	$900.00	$800.00	N/A	$0.00	$0.00	$900.00	DM	DATA DOMAIN
U-REP-660	UPGRADE; LICENSE; REPLICATOR; DD660	$25,000.00	30.5%	$17,375.00	$4,500.00	$4,000.00	N/A	$0.00	$0.00	$4,500.00	DM	DATA DOMAIN
U-REP-670	UPGRADE; LICENSE; REPLICATOR; DD670	$10,000.00	30.5%	$6,950.00	$1,800.00	$1,600.00	N/A	$0.00	$0.00	$1,800.00	DM	DATA DOMAIN
U-REP-690	UPGRADE; LICENSE; REPLICATOR; DD690	$35,000.00	30.5%	$24,325.00	$6,300.00	$5,600.00	N/A	$0.00	$0.00	$6,300.00	DH	DATA DOMAIN
U-REP-690G	UPGRADE; LICENSE; REPLICATOR; DD690G	$0.00	30.5%	$0.00	$6,300.00	$5,600.00	N/A	$0.00	$0.00	$6,300.00	DH	DATA DOMAIN
U-REP-7200	LICENSE, REPLICATOR, DD7200,UPGRADE	$60,000.00	30.5%	$41,700.00	$10,800.00	$9,600.00	N/A	$0.00	$0.00	$10,800.00	DH	DATA DOMAIN
U-REP-860	LICENSE; REPLICATOR; DD860;UPGRADE	$30,000.00	30.5%	$20,850.00	$5,400.00	$4,800.00	N/A	$0.00	$0.00	$5,400.00	DH	DATA DOMAIN
U-REP-880	UPGRADE; LICENSE; REPLICATOR; DD880	$70,000.00	30.5%	$48,650.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	DATA DOMAIN
U-REP-880G	UPGRADE; LICENSE; REPLICATOR; DD880G	$0.00	30.5%	$0.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	DATA DOMAIN
U-REP-890	LICENSE;REPLICATOR;DD890;UPGRADE	$60,000.00	30.5%	$41,700.00	$10,800.00	$9,600.00	N/A	$0.00	$0.00	$10,800.00	DH	DATA DOMAIN
U-REP-990	LICENSE; REPLICATOR; DD990;UPGRADE	$70,000.00	30.5%	$48,650.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	DATA DOMAIN
U-REPC2-880	UPG; LICENSE; REPLICATOR; DD880;CTRL 2	$70,000.00	30.5%	$48,650.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	DATA DOMAIN
U-REPC2-890	LICENSE;REPLICATOR;DD890;CTL2;UPG	$70,000.00	30.5%	$48,650.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	DATA DOMAIN
U-RL-120	LIC;RETENTION LOCK GOV EDITION;DD120;UPG	$500.00	22.5%	$387.50	$90.00	$80.00	N/A	$0.00	$0.00	$90.00	DE	DATA DOMAIN
U-RL-140	LIC;RETENTION LOCK GOV EDITION;DD140;UPG	$500.00	22.5%	$387.50	$90.00	$80.00	N/A	$0.00	$0.00	$90.00	DE	DATA DOMAIN
U-RL-160	LIC;RETENTION LOCK GOV EDITION;DD160;UPG	$500.00	22.5%	$387.50	$90.00	$80.00	N/A	$0.00	$0.00	$90.00	DE	DATA DOMAIN
U-RL-510	LIC;RETENTION LOCK GOV EDITION;DD510;UPG	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-RL-530	LIC;RETENTION LOCK GOV EDITION;DD530;UPG	$4,500.00	30.5%	$3,127.50	$810.00	$720.00	N/A	$0.00	$0.00	$810.00	DM	DATA DOMAIN
U-RL-565	LIC;RETENTION LOCK GOV EDITION;DD565;UPG	$0.00	30.5%	$0.00	$2,250.00	$2,000.00	N/A	$0.00	$0.00	$2,250.00	DM	DATA DOMAIN
U-RL-580	LIC;RETENTION LOCK GOV EDITION;DD580;UPG	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-RL-580G	LIC;RETENTION LOCKGOV EDITION;DD580G;UPG	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-RL-610	LIC;RETENTION LOCK GOV EDITION;DD610;UPG	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-RL-620	LIC;RETENTION LOCK GOV EDITION;DD620;UPG	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-RL-630	LIC;RETENTION LOCK GOV EDITION;DD630;UPG	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-RL-640	LIC;RETENTION LOCK GOV EDITION;DD640;UPG	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-RL-660	LIC;RETENTION LOCK GOV EDITION;DD660;UPG	$20,000.00	30.5%	$13,900.00	$3,600.00	$3,200.00	N/A	$0.00	$0.00	$3,600.00	DM	DATA DOMAIN
U-RL-670	LIC;RETENTION LOCK GOV EDITION;DD670;UPG	$7,000.00	30.5%	$4,865.00	$1,260.00	$1,120.00	N/A	$0.00	$0.00	$1,260.00	DM	DATA DOMAIN
U-RL-690	LIC;RETENTION LOCK GOV EDITION;DD690;UPG	$24,000.00	30.5%	$16,680.00	$4,320.00	$3,840.00	N/A	$0.00	$0.00	$4,320.00	DH	DATA DOMAIN
U-RL-690G	LIC;RETENTION LOCKGOV EDITION;DD690G;UPG	$0.00	30.5%	$0.00	$4,320.00	$3,840.00	N/A	$0.00	$0.00	$4,320.00	DH	DATA DOMAIN
U-RL-860	LIC;RETENTION LOCK GOV EDITION;DD860;UPG	$20,400.00	30.5%	$14,178.00	$3,672.00	$3,264.00	N/A	$0.00	$0.00	$3,672.00	DH	DATA DOMAIN
U-RL-880	LIC;RETENTION LOCK GOV EDITION;DD880;UPG	$55,000.00	30.5%	$38,225.00	$9,900.00	$8,800.00	N/A	$0.00	$0.00	$9,900.00	DH	DATA DOMAIN
U-RL-880G	LIC;RETENTION LOCKGOV EDITION;DD880G;UPG	$0.00	30.5%	$0.00	$9,900.00	$8,800.00	N/A	$0.00	$0.00	$9,900.00	DH	DATA DOMAIN
U-RL-890	LIC;RETENTION LOCK GOV EDITION;DD890;UPG	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
U-RL-990	LIC;RETENTION LOCK GOV EDITION;DD990;UPG	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
U-RLC-120	LIC;RETENTION LOCK COMPL EDITN;DD120;UPG	$500.00	22.5%	$387.50	$90.00	$80.00	N/A	$0.00	$0.00	$90.00	DE	DATA DOMAIN
U-RLC-140	LIC;RETENTION LOCK COMPL EDITN;DD140;UPG	$500.00	22.5%	$387.50	$90.00	$80.00	N/A	$0.00	$0.00	$90.00	DE	DATA DOMAIN
U-RLC-160	LIC;RETENTION LOCK COMPL EDITN;DD160;UPG	$500.00	22.5%	$387.50	$90.00	$80.00	N/A	$0.00	$0.00	$90.00	DE	DATA DOMAIN
U-RLC-2200	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
U-RLC-2500	LIC,RETENTION LOCK COMPL EDTN,DD2500,UPG	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-RLC-4200	LIC,RETENTION LOCK COMPL EDTN,DD4200,UPG	$7,000.00	30.5%	$4,865.00	$1,260.00	$1,120.00	N/A	$0.00	$0.00	$1,260.00	DM	DATA DOMAIN
U-RLC-4500	LIC,RETENTION LOCK COMPL EDTN,DD4500,UPG	$20,400.00	30.5%	$14,178.00	$3,672.00	$3,264.00	N/A	$0.00	$0.00	$3,672.00	DM	DATA DOMAIN
U-RLC-510	LIC;RETENTION LOCK COMPL EDITN;DD510;UPG	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-RLC-530	LIC;RETENTION LOCK COMPL EDITN;DD530;UPG	$4,500.00	30.5%	$3,127.50	$810.00	$720.00	N/A	$0.00	$0.00	$810.00	DM	DATA DOMAIN
U-RLC-565	LIC;RETENTION LOCK COMPL EDITN;DD565;UPG	$0.00	30.5%	$0.00	$2,250.00	$2,000.00	N/A	$0.00	$0.00	$2,250.00	DM	DATA DOMAIN
U-RLC-580	LIC;RETENTION LOCK COMPL EDITN;DD580;UPG	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-RLC-610	LIC;RETENTION LOCK COMPL EDITN;DD610;UPG	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-RLC-620	LIC;RETENTION LOCK COMPL EDITN;DD620;UPG	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-RLC-630	LIC;RETENTION LOCK COMPL EDITN;DD630;UPG	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-RLC-640	LIC;RETENTION LOCK COMPL EDITN;DD640;UPG	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-RLC-660	LIC;RETENTION LOCK COMPL EDITN;DD660;UPG	$20,000.00	30.5%	$13,900.00	$3,600.00	$3,200.00	N/A	$0.00	$0.00	$3,600.00	DM	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
U-RLC-670	LIC;RETENTION LOCK COMPL EDITN;DD670;UPG	$0.00	30.5%	$0.00	$1,260.00	$1,120.00	N/A	$0.00	$0.00	$1,260.00	DM	DATA DOMAIN
U-RLC-690	LIC;RETENTION LOCK COMPL EDITN;DD690;UPG	$24,000.00	30.5%	$16,680.00	$4,320.00	$3,840.00	N/A	$0.00	$0.00	$4,320.00	DH	DATA DOMAIN
U-RLC-7200	LIC,RETENTION LOCK COMPL EDTN,DD7200,UPG	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
U-RLC-860	LIC;RETENTION LOCK COMPL EDITN;DD860;UPG	$20,400.00	30.5%	$14,178.00	$3,672.00	$3,264.00	N/A	$0.00	$0.00	$3,672.00	DH	DATA DOMAIN
U-RLC-880	LIC;RETENTION LOCK COMPL EDITN;DD880;UPG	$55,000.00	30.5%	$38,225.00	$9,900.00	$8,800.00	N/A	$0.00	$0.00	$9,900.00	DH	DATA DOMAIN
U-RLC-890	LIC;RETENTION LOCK COMPL EDITN;DD890;UPG	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
U-RLC-990	LIC;RETENTION LOCK COMPL EDITN;DD990;UPG	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
U-RLG-2200	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
U-RLG-2500	LIC,RETENTION LOCK GOV EDTN,DD2500,UPG	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-RLG-4200	LIC,RETENTION LOCK GOV EDTION,DD4200,UPG	$7,000.00	30.5%	$4,865.00	$1,260.00	$1,120.00	N/A	$0.00	$0.00	$1,260.00	DM	DATA DOMAIN
U-RLG-4500	LIC,RETENTION LOCK GOV EDTION,DD4500,UPG	$20,400.00	30.5%	$14,178.00	$3,672.00	$3,264.00	N/A	$0.00	$0.00	$3,672.00	DM	DATA DOMAIN
U-RLG-7200	LIC,RETENTION LOCK GOV EDTION,DD7200,UPG	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
U-SAS2-4P	EXTENDED RETENTION;1X QUAD SAS HBA;UPGR	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-SAS-M4P	DD SAS,6G,EXTD RETN,IO MODULE,4PORT,UPGR	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
U-VTL120-E	LIC;VTL;NDMP TAPE SVR;ETH;DD120;UPG	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
U-VTL140-E	LIC;VTL;NDMP TAPE SVR;ETH;DD140;UPG	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
U-VTL-160-1	LIC;VTL;160.INCL:1XPCIE CARD;DP;4G;UPG	$3,000.00	22.5%	$2,325.00	$540.00	$480.00	N/A	$0.00	$0.00	$540.00	DE	DATA DOMAIN
U-VTL160-E	LIC;VTL;NDMP TAPE SVR;ETH;DD160;UPG	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	DATA DOMAIN
U-VTL160-F1	LIC;VTL;IBM I/OS;FC;DD160;1XDP;4G;UPG	$3,175.00	22.5%	$2,460.63	$571.50	$508.00	N/A	$0.00	$0.00	$571.50	DE	DATA DOMAIN
U-VTL-2200	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
U-VTL-2200E	LIC VTL NDMP TAPE SRVR ETH DD2200 UPG=IA	$1,500.00	22.5%	$1,162.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DE	DATA DOMAIN
U-VTL-2200F	LIC VTL IBM IOS DD2200 UPGRADE=IA	$2,250.00	22.5%	$1,743.75	$405.00	$360.00	N/A	$0.00	$0.00	$405.00	DE	DATA DOMAIN
U-VTL-2500	LIC,VTL,OPEN SYSTEMS,DD2500,UPGRADE	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-VTL-2500E	LIC,VTL,NDMP TAPE SERVER,ETH,DD2500,UPGR	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-VTL-2500F	LIC,VTL,IBM IOS,DD2500,UPGRADE	$6,000.00	30.5%	$4,170.00	$1,080.00	$960.00	N/A	$0.00	$0.00	$1,080.00	DM	DATA DOMAIN
U-VTL-4200	LIC,VTL,OPEN SYSTEMS,DD4200,UPGRADE	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
U-VTL-4200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4200,UPGR	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
U-VTL-4200F	LIC,VTL,IBM IOS,DD4200,UPGRADE	$13,500.00	30.5%	$9,382.50	$2,430.00	$2,160.00	N/A	$0.00	$0.00	$2,430.00	DM	DATA DOMAIN
U-VTL-4500	LIC,VTL,OPEN SYSTEMS,DD4500,UPGRADE	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DM	DATA DOMAIN
U-VTL-4500E	LIC,VTL,NDMP TAPE SERVER,ETH,DD4500,UPGR	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DM	DATA DOMAIN
U-VTL-4500F	LIC,VTL,IBM IOS,DD4500,UPGRADE	$28,500.00	30.5%	$19,807.50	$5,130.00	$4,560.00	N/A	$0.00	$0.00	$5,130.00	DM	DATA DOMAIN
U-VTL-4G-2P	UPGRADE;VTL;PCIE;4GB FC;DUALPORT;DD5XX/G	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
U-VTL-4GL2P	UPGRADE;VTL;LP;PCIE;4GB FC;DUALPORT	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
U-VTL-510	UPG;LIC;VTL;510.INCL:1XPCIE CARD;DP;4G	$6,750.00	30.5%	$4,691.25	$1,215.00	$1,080.00	N/A	$0.00	$0.00	$1,215.00	DM	DATA DOMAIN
U-VTL510-E	LIC;VTL;NDMP TAPE SVR;ETH;DD510;UPG	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-VTL510-F1	LIC;VTL;IBM I/OS;FC;DD510;1XDP;4G;UPG	$6,750.00	30.5%	$4,691.25	$1,215.00	$1,080.00	N/A	$0.00	$0.00	$1,215.00	DM	DATA DOMAIN
U-VTL-530	UPG;LIC;VTL;530.INCL:1XPCIE CARD;DP;4G	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
U-VTL530-E	LIC;VTL;NDMP TAPE SVR;ETH;DD530;UPG	$4,500.00	30.5%	$3,127.50	$810.00	$720.00	N/A	$0.00	$0.00	$810.00	DM	DATA DOMAIN
U-VTL530-F1	LIC;VTL;IBM I/OS;FC;DD530;1XDP;4G;UPG	$11,250.00	30.5%	$7,818.75	$2,025.00	$1,800.00	N/A	$0.00	$0.00	$2,025.00	DM	DATA DOMAIN
U-VTL-565-1	UPG;LIC;VTL;565.INCL:1XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$3,060.00	$2,720.00	N/A	$0.00	$0.00	$3,060.00	DM	DATA DOMAIN
U-VTL-565-2	UPG;LIC;VTL;565.INCL:2XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$3,870.00	$3,440.00	N/A	$0.00	$0.00	$3,870.00	DM	DATA DOMAIN
U-VTL565-E	LIC;VTL;NDMP TAPE SVR;ETH;DD565;UPG	$0.00	30.5%	$0.00	$2,250.00	$2,000.00	N/A	$0.00	$0.00	$2,250.00	DM	DATA DOMAIN
U-VTL565-F1	LIC;VTL;IBM I/OS;FC;DD565;1XDP;4G;UPG	$0.00	30.5%	$0.00	$4,185.00	$3,720.00	N/A	$0.00	$0.00	$4,185.00	DM	DATA DOMAIN
U-VTL565-F2	LIC;VTL;IBM I/OS;FC;DD565;2XDP;4G;UPG	$0.00	30.5%	$0.00	$4,995.00	$4,440.00	N/A	$0.00	$0.00	$4,995.00	DM	DATA DOMAIN
U-VTL-580-1	UPG;LIC;VTL;580.INCL:1XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$3,510.00	$3,120.00	N/A	$0.00	$0.00	$3,510.00	DM	DATA DOMAIN
U-VTL-580-2	UPG;LIC;VTL;580.INCL:2XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$4,320.00	$3,840.00	N/A	$0.00	$0.00	$4,320.00	DM	DATA DOMAIN
U-VTL580-E	LIC;VTL;NDMP TAPE SVR;ETH;DD580;UPG	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-VTL580-F1	LIC;VTL;IBM I/OS;FC;DD580;1XDP;4G;UPG	$0.00	30.5%	$0.00	$4,860.00	$4,320.00	N/A	$0.00	$0.00	$4,860.00	DM	DATA DOMAIN
U-VTL580-F2	LIC;VTL;IBM I/OS;FC;DD580;2XDP;4G;UPG	$0.00	30.5%	$0.00	$5,670.00	$5,040.00	N/A	$0.00	$0.00	$5,670.00	DM	DATA DOMAIN
U-VTL-580G1	UPG;LIC;VTL;580G.INCL:1XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$3,510.00	$3,120.00	N/A	$0.00	$0.00	$3,510.00	DM	DATA DOMAIN
U-VTL-580G2	UPG;LIC;VTL;580G.INCL:2XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$4,320.00	$3,840.00	N/A	$0.00	$0.00	$4,320.00	DM	DATA DOMAIN
U-VTL580G-E	LIC;VTL;NDMP TAPE SVR;ETH;DD580G;UPG	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-VTL580GF1	LIC;VTL;IBM I/OS;FC;DD580G;1XDP;4G;UPG	$0.00	30.5%	$0.00	$4,860.00	$4,320.00	N/A	$0.00	$0.00	$4,860.00	DM	DATA DOMAIN
U-VTL580GF2	LIC;VTL;IBM I/OS;FC;DD580G;2XDP;4G;UPG	$0.00	30.5%	$0.00	$5,670.00	$5,040.00	N/A	$0.00	$0.00	$5,670.00	DM	DATA DOMAIN
U-VTL-610	UPG;LIC;VTL;610.INCL:1XPCIE CARD;DP;4G	$10,500.00	30.5%	$7,297.50	$1,890.00	$1,680.00	N/A	$0.00	$0.00	$1,890.00	DM	DATA DOMAIN
U-VTL610-E	LIC;VTL;NDMP TAPE SVR;ETH;DD610;UPG	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-VTL610-F1	LIC;VTL;IBM I/OS;FC;DD610;1XDP;4G;UPG	$6,750.00	30.5%	$4,691.25	$1,215.00	$1,080.00	N/A	$0.00	$0.00	$1,215.00	DM	DATA DOMAIN
U-VTL-620-1	LIC;VTL;620.INCL:1XPCIE CARD;DP;4G;UPG	$6,000.00	30.5%	$4,170.00	$1,080.00	$960.00	N/A	$0.00	$0.00	$1,080.00	DM	DATA DOMAIN
U-VTL620-E	LIC;VTL;NDMP TAPE SVR;ETH;DD620;UPG	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	DATA DOMAIN
U-VTL620-F1	LIC;VTL;IBM I/OS;FC;DD620;1XDP;4G;UPG	$6,750.00	30.5%	$4,691.25	$1,215.00	$1,080.00	N/A	$0.00	$0.00	$1,215.00	DM	DATA DOMAIN
U-VTL-630	UPG;LIC;VTL;630.INCL:1XPCIE CARD;DP;4G	$8,500.00	30.5%	$5,907.50	$1,530.00	$1,360.00	N/A	$0.00	$0.00	$1,530.00	DM	DATA DOMAIN
U-VTL630-E	LIC;VTL;NDMP TAPE SVR;ETH;DD630;UPG	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-VTL630-F1	LIC;VTL;IBM I/OS;FC;DD630;1XDP;4G;UPG	$10,500.00	30.5%	$7,297.50	$1,890.00	$1,680.00	N/A	$0.00	$0.00	$1,890.00	DM	DATA DOMAIN
U-VTL-640-1	LIC;VTL;640; INCL 1XPCIE CARD;DP;8G;UPG	$8,500.00	30.5%	$5,907.50	$1,530.00	$1,360.00	N/A	$0.00	$0.00	$1,530.00	DM	DATA DOMAIN
U-VTL-640-2	LIC;VTL;640; INCL 2XPCIE CARD;DP;8G;UPG	$13,000.00	30.5%	$9,035.00	$2,340.00	$2,080.00	N/A	$0.00	$0.00	$2,340.00	DM	DATA DOMAIN
U-VTL640-E	VTL;NDMP TAPE SVR;ETH;DD640;UPG	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	DATA DOMAIN
U-VTL640-F1	VTL;IBM I/OS;FC;DD640;1XPCIE;DP;8G;UPG	$10,500.00	30.5%	$7,297.50	$1,890.00	$1,680.00	N/A	$0.00	$0.00	$1,890.00	DM	DATA DOMAIN
U-VTL640-F2	VTL;IBM I/OS;FC;DD640;2XPCIE;DP;8G;UPG	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-VTL-660-1	UPG;LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	$19,500.00	30.5%	$13,552.50	$3,510.00	$3,120.00	N/A	$0.00	$0.00	$3,510.00	DM	DATA DOMAIN
U-VTL-660-2	UPG;LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	$24,000.00	30.5%	$16,680.00	$4,320.00	$3,840.00	N/A	$0.00	$0.00	$4,320.00	DM	DATA DOMAIN
U-VTL660-E	LIC;VTL;NDMP TAPE SVR;ETH;DD660;UPG	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	DATA DOMAIN
U-VTL660-F1	LIC;VTL;IBM I/OS;FC;DD660;1XDP;4G;UPG	$27,000.00	30.5%	$18,765.00	$4,860.00	$4,320.00	N/A	$0.00	$0.00	$4,860.00	DM	DATA DOMAIN
U-VTL660-F2	LIC;VTL;IBM I/OS;FC;DD660;2XDP;4G;UPG	$31,500.00	30.5%	$21,892.50	$5,670.00	$5,040.00	N/A	$0.00	$0.00	$5,670.00	DM	DATA DOMAIN
U-VTL-670-1	UPG;LIC;VTL;670; INCL 1XPCIE CARD;DP;8G	$13,500.00	30.5%	$9,382.50	$2,430.00	$2,160.00	N/A	$0.00	$0.00	$2,430.00	DM	DATA DOMAIN
U-VTL-670-2	UPG;LIC;VTL;670; INCL 2XPCIE CARD;DP;8G	$18,000.00	30.5%	$12,510.00	$3,240.00	$2,880.00	N/A	$0.00	$0.00	$3,240.00	DM	DATA DOMAIN
U-VTL670-E	LIC;VTL;NDMP TAPE SVR;ETH;DD670;UPG	$9,000.00	30.5%	$6,255.00	$1,620.00	$1,440.00	N/A	$0.00	$0.00	$1,620.00	DM	DATA DOMAIN
U-VTL670-F1	LIC;VTL;IBM I/OS;FC;DD670;1XDP;8G;UPG	$18,000.00	30.5%	$12,510.00	$3,240.00	$2,880.00	N/A	$0.00	$0.00	$3,240.00	DM	DATA DOMAIN
U-VTL670-F2	LIC;VTL;IBM I/OS;FC;DD670;2XDP;8G;UPG	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DM	DATA DOMAIN
U-VTL-690-1	UPG;LIC;VTL;690. INCL:1XPCIE CARD;DP;4G	$27,000.00	30.5%	$18,765.00	$4,860.00	$4,320.00	N/A	$0.00	$0.00	$4,860.00	DH	DATA DOMAIN
U-VTL-690-2	UPG;LIC;VTL;690. INCL:2XPCIE CARD;DP;4G	$31,500.00	30.5%	$21,892.50	$5,670.00	$5,040.00	N/A	$0.00	$0.00	$5,670.00	DH	DATA DOMAIN
U-VTL690-E	LIC;VTL;NDMP TAPE SVR;ETH;DD690;UPG	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
U-VTL690-F1	LIC;VTL;IBM I/OS;FC;DD690;1XDP;4G;UPG	$38,250.00	30.5%	$26,583.75	$6,885.00	$6,120.00	N/A	$0.00	$0.00	$6,885.00	DH	DATA DOMAIN
U-VTL690-F2	LIC;VTL;IBM I/OS;FC;DD690;2XDP;4G;UPG	$42,750.00	30.5%	$29,711.25	$7,695.00	$6,840.00	N/A	$0.00	$0.00	$7,695.00	DH	DATA DOMAIN
U-VTL-690G1	UPG;LIC;VTL;690G. INCL:1XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$4,860.00	$4,320.00	N/A	$0.00	$0.00	$4,860.00	DH	DATA DOMAIN
U-VTL-690G2	UPG;LIC;VTL;690G. INCL:2XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$5,670.00	$5,040.00	N/A	$0.00	$0.00	$5,670.00	DH	DATA DOMAIN
U-VTL690G-E	LIC;VTL;NDMP TAPE SVR;ETH;DD690G;UPG	$0.00	30.5%	$0.00	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	DATA DOMAIN
U-VTL690GF1	LIC;VTL;IBM I/OS;FC;DD690G;1XDP;4G;UPG	$0.00	30.5%	$0.00	$6,885.00	$6,120.00	N/A	$0.00	$0.00	$6,885.00	DH	DATA DOMAIN
U-VTL690GF2	LIC;VTL;IBM I/OS;FC;DD690G;2XDP;4G;UPG	$0.00	30.5%	$0.00	$7,695.00	$6,840.00	N/A	$0.00	$0.00	$7,695.00	DH	DATA DOMAIN
U-VTL-7200	LIC,VTL,OPEN SYSTEMS,DD7200,UPGRADE	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
U-VTL-7200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD7200,UPGR	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
U-VTL-7200F	LIC,VTL,IBM IOS,DD7200,UPGRADE	$57,000.00	30.5%	$39,615.00	$10,260.00	$9,120.00	N/A	$0.00	$0.00	$10,260.00	DH	DATA DOMAIN
U-VTL-860-1	LIC;VTL;860; INCL 1XPCIE CARD;DP;8G;UPG	$23,500.00	30.5%	$16,332.50	$4,230.00	$3,760.00	N/A	$0.00	$0.00	$4,230.00	DH	DATA DOMAIN
U-VTL-860-2	LIC;VTL;860; INCL 2XPCIE CARD;DP;8G;UPG	$28,000.00	30.5%	$19,460.00	$5,040.00	$4,480.00	N/A	$0.00	$0.00	$5,040.00	DH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
U-VTL860-E	LIC;VTL;NDMP TAPE SVR;ETH;DD860;UPG	$19,000.00	30.5%	$13,205.00	$3,420.00	$3,040.00	N/A	$0.00	$0.00	$3,420.00	DH	DATA DOMAIN
U-VTL860-F1	LIC;VTL;IBM I/OS;FC;DD860;1XDP;8G;UPG	$33,000.00	30.5%	$22,935.00	$5,940.00	$5,280.00	N/A	$0.00	$0.00	$5,940.00	DH	DATA DOMAIN
U-VTL860-F2	LIC;VTL;IBM I/OS;FC;DD860;2XDP;8G;UPG	$37,500.00	30.5%	$26,062.50	$6,750.00	$6,000.00	N/A	$0.00	$0.00	$6,750.00	DH	DATA DOMAIN
U-VTL-880-1	UPG;LIC;VTL;880. INCL:1XPCIE CARD;DP;4G	$49,500.00	30.5%	$34,402.50	$8,910.00	$7,920.00	N/A	$0.00	$0.00	$8,910.00	DH	DATA DOMAIN
U-VTL-880-2	UPG;LIC;VTL;880. INCL:2XPCIE CARD;DP;4G	$54,000.00	30.5%	$37,530.00	$9,720.00	$8,640.00	N/A	$0.00	$0.00	$9,720.00	DH	DATA DOMAIN
U-VTL8808G1	UPG;LIC;VTL;880; INCL 1XPCIE CARD;DP;8G	$0.00	30.5%	$0.00	$8,910.00	$7,920.00	N/A	$0.00	$0.00	$8,910.00	DH	DATA DOMAIN
U-VTL8808G2	UPG;LIC;VTL;880; INCL 2XPCIE CARD;DP;8G	$0.00	30.5%	$0.00	$9,720.00	$8,640.00	N/A	$0.00	$0.00	$9,720.00	DH	DATA DOMAIN
U-VTL880-E	LIC;VTL;NDMP TAPE SVR;ETH;DD880;UPG	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
U-VTL880-F1	LIC;VTL;IBM I/OS;FC;DD880;1XDP;8G;UPG	$72,000.00	30.5%	$50,040.00	$12,960.00	$11,520.00	N/A	$0.00	$0.00	$12,960.00	DH	DATA DOMAIN
U-VTL880-F2	LIC;VTL;IBM I/OS;FC;DD880;2XDP;8G;UPG	$76,500.00	30.5%	$53,167.50	$13,770.00	$12,240.00	N/A	$0.00	$0.00	$13,770.00	DH	DATA DOMAIN
U-VTL-880G1	UPG;LIC;VTL;880G. INCL:1XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$8,910.00	$7,920.00	N/A	$0.00	$0.00	$8,910.00	DH	DATA DOMAIN
U-VTL-880G2	UPG;LIC;VTL;880G. INCL:2XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$9,720.00	$8,640.00	N/A	$0.00	$0.00	$9,720.00	DH	DATA DOMAIN
U-VTL880G81	UPG;LIC;VTL;880G; INCL 1XPCIE CARD;DP;8G	$0.00	30.5%	$0.00	$8,910.00	$7,920.00	N/A	$0.00	$0.00	$8,910.00	DH	DATA DOMAIN
U-VTL880G82	UPG;LIC;VTL;880G; INCL 2XPCIE CARD;DP;8G	$0.00	30.5%	$0.00	$9,720.00	$8,640.00	N/A	$0.00	$0.00	$9,720.00	DH	DATA DOMAIN
U-VTL880G-E	LIC;VTL;NDMP TAPE SVR;ETH;DD880G;UPG	$0.00	30.5%	$0.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
U-VTL880GF1	LIC;VTL;IBM I/OS;FC;DD880G;1XDP;8G;UPG	$0.00	30.5%	$0.00	$12,960.00	$11,520.00	N/A	$0.00	$0.00	$12,960.00	DH	DATA DOMAIN
U-VTL880GF2	LIC;VTL;IBM I/OS;FC;DD880G;2XDP;8G;UPG	$0.00	30.5%	$0.00	$13,770.00	$12,240.00	N/A	$0.00	$0.00	$13,770.00	DH	DATA DOMAIN
U-VTL-890-1	LIC;VTL;890; INCL 1XPCIE CARD;DP;8G;UPG	$42,500.00	30.5%	$29,537.50	$7,650.00	$6,800.00	N/A	$0.00	$0.00	$7,650.00	DH	DATA DOMAIN
U-VTL-890-2	LIC;VTL;890; INCL 2XPCIE CARD;DP;8G;UPG	$47,000.00	30.5%	$32,665.00	$8,460.00	$7,520.00	N/A	$0.00	$0.00	$8,460.00	DH	DATA DOMAIN
U-VTL890-E	LIC;VTL;NDMP TAPE SVR;ETH;DD890;UPG	$38,000.00	30.5%	$26,410.00	$6,840.00	$6,080.00	N/A	$0.00	$0.00	$6,840.00	DH	DATA DOMAIN
U-VTL890-F1	LIC;VTL;IBM I/OS;FC;DD890;1XDP;8G;UPG	$61,500.00	30.5%	$42,742.50	$11,070.00	$9,840.00	N/A	$0.00	$0.00	$11,070.00	DH	DATA DOMAIN
U-VTL890-F2	LIC;VTL;IBM I/OS;FC;DD890;2XDP;8G;UPG	$66,000.00	30.5%	$45,870.00	$11,880.00	$10,560.00	N/A	$0.00	$0.00	$11,880.00	DH	DATA DOMAIN
U-VTL-8G2P	UPGRADE;VTL;SP;PCIE;8GB FC;DUALPORT	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
U-VTL-8GL2P	UPGRADE;VTL;LP;PCIE;8GB FC;DUALPORT	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
U-VTL-990-1	LIC;VTL;990; INCL 1XPCIE CARD;DP;8G;UPG	$49,500.00	30.5%	$34,402.50	$8,910.00	$7,920.00	N/A	$0.00	$0.00	$8,910.00	DH	DATA DOMAIN
U-VTL-990-2	LIC;VTL;990; INCL 2XPCIE CARD;DP;8G;UPG	$54,000.00	30.5%	$37,530.00	$9,720.00	$8,640.00	N/A	$0.00	$0.00	$9,720.00	DH	DATA DOMAIN
U-VTL-990-3	LIC;VTL;990; INCL 3XPCIE CARD;DP;8G;UPG	$58,500.00	30.5%	$40,657.50	$10,530.00	$9,360.00	N/A	$0.00	$0.00	$10,530.00	DH	DATA DOMAIN
U-VTL990-E	LIC;VTL;NDMP TAPE SVR;ETH;DD990;UPG	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	DATA DOMAIN
U-VTL990-F1	LIC;VTL;IBM I/OS;FC;DD990;1XDP;8G;UPG	$72,000.00	30.5%	$50,040.00	$12,960.00	$11,520.00	N/A	$0.00	$0.00	$12,960.00	DH	DATA DOMAIN
U-VTL990-F2	LIC;VTL;IBM I/OS;FC;DD990;2XDP;8G;UPG	$76,500.00	30.5%	$53,167.50	$13,770.00	$12,240.00	N/A	$0.00	$0.00	$13,770.00	DH	DATA DOMAIN
U-VTL990-F3	LIC;VTL;IBM I/OS;FC;DD990;3XDP;8G;UPG	$81,000.00	30.5%	$56,295.00	$14,580.00	$12,960.00	N/A	$0.00	$0.00	$14,580.00	DH	DATA DOMAIN
U-VTLC2-890	LIC;VTL;890;INCL 1XPCIE;DP;8G;CTL2;UPG	$27,000.00	30.5%	$18,765.00	$4,860.00	$4,320.00	N/A	$0.00	$0.00	$4,860.00	DH	DATA DOMAIN
U-VTLC2-892	LIC;VTL;890;INCL 2XPCIE;DP;8G;CTL2;UPG	$31,500.00	30.5%	$21,892.50	$5,670.00	$5,040.00	N/A	$0.00	$0.00	$5,670.00	DH	DATA DOMAIN
U-XCAP2200	LICENSE EXPSTOR 2200 UPG=IA	$8,500.00	22.5%	$6,587.50	$935.00	$765.00	N/A	$0.00	$0.00	$935.00	PE	DATA DOMAIN
U-XCAP2500	LICENSE,EXPSTOR,2500,UPG	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	DATA DOMAIN
U-XCAP4200	LICENSE,EXPCAP,DD4200,MORETHAN 120TB,UPG	$20,000.00	30.5%	$13,900.00	$2,200.00	$1,800.00	N/A	$0.00	$0.00	$2,200.00	PM	DATA DOMAIN
U-XCAP4500	LICENSE,EXPCAP,DD4500,MORETHAN 180TB,UPG	$30,000.00	30.5%	$20,850.00	$3,300.00	$2,700.00	N/A	$0.00	$0.00	$3,300.00	PM	DATA DOMAIN
U-XCAP7200	LICENSE,EXPCAP,DD7200,MORETHAN 360TB,UPG	$40,000.00	30.5%	$27,800.00	$4,400.00	$3,600.00	N/A	$0.00	$0.00	$4,400.00	PH	DATA DOMAIN
U-XCAP990	LICENSE;EXPCAP;DD990;MORE THAN 360TB;UPG	$50,000.00	30.5%	$34,750.00	$5,500.00	$4,500.00	N/A	$0.00	$0.00	$5,500.00	PH	DATA DOMAIN
X-10GBTM4P	SPARE DD 10GBASE T IO MODULE 4PORT	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-10GMCU2P	SPARE,DD 10GBE,IO MODULE,CU SFP,2PORT	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-10GMOP2P	SPARE,DD 10GBE,IO MODULE,OP SFP,2PORT	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-1406-CHAS	SPARE; CHASSIS W/O HDD; DD140; DD610	$14,100.00	30.5%	$9,799.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-160-CHAS1	SPARE,CHASSIS W/O HDD,DD160	$5,040.00	22.5%	$3,906.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
X-160-CHASS	SPARE;CHASSIS W/O HDD; DD160	$5,040.00	22.5%	$3,906.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
X-1GMCU4P	SPARE,DD 1GBE,IO MODULE,CU,4PORT	$2,500.00	30.5%	$1,737.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-1GMCUOP4P	SPARE,DD 1GBE, IO MODULE,2P CU,2P OP	$3,700.00	30.5%	$2,571.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-2200SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD2200	$7,500.00	22.5%	$5,812.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
X-2500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD2500	$13,000.00	30.5%	$9,035.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-2G-MNVRM	SPARE,DD,NVRAM,IO MODULE,2GB,DD2500	$2,000.00	30.5%	$1,390.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-2UA-RISRPG	SPARE RISER MODULE DD140 160 610 620 630	$2,200.00	30.5%	$1,529.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-2UB-1TB	SPARE;HDD;1TB W/DD620 CARRIER;3G	$900.00	30.5%	$625.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-2UB-BEZEL	SPARE;BEZEL;DD160;620	$100.00	30.5%	$69.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-2UB-NVBB1	SPARE;BBU;NVRAM;DD160;620	$1,010.00	30.5%	$701.95	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-2UC-2TBS	SPARE DD HDD 2TB SAS W/2200 CARRIER	$1,800.00	22.5%	$1,395.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
X-2UC-3TBS	SPARE,DD,HDD,3TB SAS,W/2500 CARRIER	$2,700.00	30.5%	$1,876.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-2UC-BEZEL	SPARE,DD,BEZEL,DD2500	$100.00	30.5%	$69.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-2UC-CHASS	SPARE,CHASS W/O HDD,STORPROC,DD2500	$2,000.00	30.5%	$1,390.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-2UC-FAN	SPARE,DD,FAN,DD2500	$175.00	30.5%	$121.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-2UC-NVBB	SPARE,DD,BBU,NVRAM,DD2500	$1,100.00	30.5%	$764.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-2UC-URAIL	SPARE,UNIV RAILKIT,DD2500	$180.00	30.5%	$125.10	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-2UC-VLTBB	SPARE DD BBU VAULT DD2200	$1,100.00	22.5%	$852.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
X-400SAFTE	SPARE; PCA; SAF-TE CONTROLLER; DD400	$1,200.00	30.5%	$834.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-4500SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD4500	$44,000.00	30.5%	$30,580.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-4G-FC-L2P	SPARE;PCIE;4GB FC;DUALPORT;3U/LP	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-4G-MNVRM	SPARE NVRAM IO MOD 4GB DD4200 4500 7200	$2,000.00	30.5%	$1,390.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-4UB-ACPWR	SPARE DD AC PWR EXTNDR DD4200 4500 7200	$350.00	30.5%	$243.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-4UB-BEZEL	SPARE DD BEZEL DD4200 4500 7200	$100.00	30.5%	$69.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-4UB-CHASS	SPARE CHASS W/O HDD SP DD4200 4500 7200	$6,000.00	30.5%	$4,170.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-4UB-FAN	SPARE DD FAN DD4200 4500 7200	$150.00	30.5%	$104.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-4UBMGTMOD	SPARE DD MGMT MODULE DD4200 4500 7200	$1,850.00	30.5%	$1,285.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-4UB-MNVBB	SPARE BBU NVRAM IO MOD DD4200 4500 7200	$1,600.00	30.5%	$1,112.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-4UB-PS	SPARE POWERSUPPLY DD2500 4200 4500 7200	$350.00	30.5%	$243.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-4UB-URAIL	SPARE UNIV RAILKIT DD4200 4500 7200	$300.00	30.5%	$208.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-560-2GB	SPARE; DIMM;2GB;ECC;DDR2-400;2 DIMMS	$2,800.00	30.5%	$1,946.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-560-500GB	SPARE; DISK DRIVE; 500GB W/CARRIER;DD560	$1,200.00	30.5%	$834.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-560-CHASS	SPARE; CHASSIS W/O HDD; DD560 (ROHS)	$41,610.00	30.5%	$28,918.95	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-560G-CHAS	SPARE;CHASSIS;DD560G (ROHS)	$55,930.00	30.5%	$38,871.35	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-560GSPKIT	SPARE KIT;560G;2XFANS;PWRSUP	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-560-SPKIT	SPARE KIT;560;2XFANS;PWRSUP;500GB HDD	$2,200.00	30.5%	$1,529.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-620-CHAS1	SPARE,CHASSIS W/O HDD,DD620	$13,700.00	30.5%	$9,521.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-620-CHASS	SPARE;CHASSIS W/O HDD; DD620	$13,700.00	30.5%	$9,521.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-630-CHASS	SPARE; CHASSIS W/O HDD; DD630	$14,700.00	30.5%	$10,216.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-640-CHAS1	SPARE,CHASSIS W/O HDD,DD640	$14,700.00	30.5%	$10,216.50	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	DATA DOMAIN
X-670-CHAS1	SPARE,CHASSIS W/O HDD,DD670	$40,000.00	30.5%	$27,800.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	DATA DOMAIN
X-670-CHSX1	SPARE,CHASSIS W/O HDD,DD670	$40,000.00	30.5%	$27,800.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	DATA DOMAIN
X-7200SPMOD	SPARE,STORAGE PROCESSOR W/O DIMMS,DD7200	$74,000.00	30.5%	$51,430.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-860-CHAS1	SPARE,CHASSIS W/O HDD,DD860	$50,000.00	30.5%	$34,750.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
X-860-CHSX1	SPARE,CHASSIS W/O HDD,DD860	$50,000.00	30.5%	$34,750.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	DATA DOMAIN
X-880-CHASS	SPARE; CHASSIS W/O HDD; DD880/G (ROHS)	$135,000.00	30.5%	$93,825.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-880HXCHAS	SPARE;CHASSIS-HX W/O HDD; DD880/G	$135,000.00	30.5%	$93,825.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-890-CHAS1	SPARE,CHASSIS W/O HDD,DD890	$80,000.00	30.5%	$55,600.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-890-CHSX1	SPARE,CHASSIS W/O HDD,DD890	$80,000.00	30.5%	$55,600.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
X-8GFC-2P-G	SPARE;8GBIT FC HBA;LP;PCIE;2-PORT	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-8GFC-M2P	SPARE,DD 8GBIT FC,IO MODULE,LC,2PORT	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-990-600GB	SPARE;HDD;600GB W/CARRIER;SAS;2.5;DD990	$1,200.00	30.5%	$834.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-990-BEZEL	SPARE;BEZEL;4U;DD990	$100.00	30.5%	$69.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-990-CHASS	SPARE;CHASSIS W/O HDD;DD990	$145,000.00	30.5%	$100,775.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-990-FAN	SPARE;FAN;DD990	$240.00	30.5%	$166.80	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-990INTSAS	SPARE;INTERNAL-SAS HBA;DD990	$2,600.00	30.5%	$1,807.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-990-MEMBD	SPARE;MEMORY BOARD;DD990	$1,150.00	30.5%	$799.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-990-NVBB	SPARE;BBU;NVRAM;DD990	$1,850.00	30.5%	$1,285.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-990-PS	SPARE; POWER SUPPLY;DD990	$870.00	30.5%	$604.65	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-990-URAIL	SPARE;UNIV RAILKIT;DD990	$350.00	30.5%	$243.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GBT15M	CABLE 10GBASE-T 15 METER	$225.00	30.5%	$156.38	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GBT15MN	CABLE 10GBASE-T 15 METER	$225.00	30.5%	$156.38	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GBT5M	CABLE 10GBASE-T 5 METER	$75.00	30.5%	$52.13	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GBT5MN	CABLE 10GBASE-T 5 METER	$75.00	30.5%	$52.13	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GCX-15	CABLE;10GBE;CX4;COPPER;15 METER	$650.00	30.5%	$451.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GCX-5	SPARE; CABLE; 10GBE;CX4;COPPER;5 METER	$325.00	30.5%	$225.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GOP-15	CABLE;10GBE;LC;OPTICAL;15 METER	$325.00	30.5%	$225.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GOP-30	SPARE,CABLE,10GBE,LC,IO MOD,OPTICAL,30M	$325.00	30.5%	$225.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GSFP10	CABLE;10GBE;SFP+;COPPER;10 METER	$400.00	30.5%	$278.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GSFP-5	CABLE;10GBE;SFP+;COPPER;5 METER	$325.00	30.5%	$225.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GSFP5M	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	$325.00	30.5%	$225.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-10GSFP5MN	SPARE,CABLE,10GBE,SFP+,IO MOD,COPPER,5M	$325.00	30.5%	$225.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-160SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;500GB HDD;160	$1,780.00	22.5%	$1,379.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
XC-2200SPKT	SPARE 1XFAN PWRSUP 2TB SAS HDD DD2200	$2,325.00	22.5%	$1,801.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
XC-2500SPKT	SPARE,1XFAN,PWRSUP,3TB SAS HDD,DD2500	$1,725.00	30.5%	$1,198.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
XC-4500SPKT	SPARE,1xFAN,POWER SUPPLY,SSD,DD4500	$1,700.00	30.5%	$1,181.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
XC-620SPKIT	SPARE KIT;1XFANTRAY;PWRSUP;1TB HDD;620	$2,170.00	30.5%	$1,508.15	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
XC-7200SPKT	SPARE,POWER SUPPLY,FAN,SDD,DD7200	$1,700.00	30.5%	$1,181.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-990-SPKT	SPARE KIT;DD990;2X FANS;PWRSUP;500GB HDD	$2,500.00	30.5%	$1,737.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-BLANK-1U	SPARE;BLANKING PANEL;1U; DDRACK	$50.00	30.5%	$34.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-BLANK-2U	SPARE;BLANKING PANEL;2U; DDRACK	$60.00	30.5%	$41.70	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-BLANK-3U	SPARE;BLANKING PANEL;3U; DDRACK	$70.00	30.5%	$48.65	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER	$2,050.00	30.5%	$1,424.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLJUMP-2	CABLE 3PHASE PDU JUMPER	$2,050.00	30.5%	$1,424.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKT-11	CABLE:EXTD RETN,SAS MSHD-MS,KIT,25TO36ES	$2,050.00	30.5%	$1,424.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKT-12	CABLE:EXTD RETN,SAS MSHD-MS,KIT,37TO56ES	$1,500.00	30.5%	$1,042.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKT-A1	CABLE;SAS CABLE KIT;EXTENDED RETENTION	$3,300.00	30.5%	$2,293.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKTA10	CABLE;EXTD RET;MINISAS CABLEKIT;37TO56ES	$1,500.00	30.5%	$1,042.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKT-A2	CABLE;SAS CABLE KIT;ARCHIVER;4TO5ES	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKT-A3	CABLE;SAS CABLE KIT;EXTD RET;6TO12ES	$1,300.00	30.5%	$903.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKT-A4	CABLE;SAS CABLE KIT;EXTD RET;13TO24ES	$2,200.00	30.5%	$1,529.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKT-A5	CABLE;EXTD RETN;MINISAS CABLEKIT	$2,050.00	30.5%	$1,424.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKT-A6	CABLE;EXTD RETN,MINISAS CABLEKIT;4TO5ES	$470.00	30.5%	$326.65	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKT-A7	CABLE;EXTD RETN,MINISAS CABLEKIT;6TO12ES	$700.00	30.5%	$486.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKT-A8	CABLE;EXTD RETN,MINISAS CABLEKT;13TO24ES	$1,310.00	30.5%	$910.45	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-CBLKT-A9	CABLE;EXTD RET;MINISAS CABLEKIT;25TO36ES	$2,050.00	30.5%	$1,424.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-RKPDP3DU	PDP 3PHASE DELTA N AMER JAPAN DD RACK	$2,680.00	30.5%	$1,862.60	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-RKPDP3YU	PDP,3PHASE,WYE,N.AMER&INTL,DD RACK	$2,680.00	30.5%	$1,862.60	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-SECUR-40	SPARE;SECURE;STABILIZING KIT;40U DDRACK	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-SECUR-40N	SPARE,SECURE,STABILIZING KIT,40U DDRACK	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
XC-SECUREBAR	SECURING BAR KIT	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-ES30-1TB	SPARE;DISK DRIVE;1TB W/ ES30 CARRIER	$1,700.00	30.5%	$1,181.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-ES30-2TB	SPARE;DISK DRIVE;2TB W/ ES30 CARRIER	$2,600.00	30.5%	$1,807.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-ES30-2TBS	SPARE,DD,HDD,2TB SAS,W/ES30 CARRIER	$2,600.00	30.5%	$1,807.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-ES30-3TB	SPARE;DISK DRIVE;3TB SATA;ES30 CARRIER	$3,500.00	30.5%	$2,432.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-ES30-3TBS	SPARE,DD,HDD,3TB SAS,W/ES30 CARRIER	$3,500.00	30.5%	$2,432.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-ES30-BEZL	SPARE;BEZEL;ES30	$100.00	30.5%	$69.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-ES30-CHAS	SPARE;CHASSIS W/O HDD & 2XLCC;ES30	$10,100.00	30.5%	$7,019.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-ES30-CTL	SPARE;SHELF CONTROLLER;LCC;ES30	$3,000.00	30.5%	$2,085.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-ES30-PS	SPARE;POWER SUPPLY AND FAN;ES30	$2,000.00	30.5%	$1,390.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-ES30-RAIL	SSPARE;UNIV RAILKIT;ES30	$120.00	30.5%	$83.40	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-MEM1X4G-2	SPARE DD DIMM 4GB 1XDIMM DD2200	$1,750.00	22.5%	$1,356.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	DATA DOMAIN
X-MEM1X8G-1	SPARE DIMM 8GB 1XDIMM DD4200 4500 7200	$3,500.00	30.5%	$2,432.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-MEM1X8G-2	SPARE,DD,DIMM,8GB,1XDIMMS,DD2500	$3,500.00	30.5%	$2,432.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-NVRAM2GS	SPARE;NVRAM;SP;PCIE;2GB;DD990	$2,300.00	30.5%	$1,598.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-RAIL-XTND	SPARE; RAIL EXTENDER	$180.00	30.5%	$125.10	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	DATA DOMAIN
X-RKCONSOLE	SPARE;CONSOLE KIT;40U DDRACK	$1,000.00	30.5%	$695.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-RK-PDP-SP	SPARE;PDP;SINGLE PHASE;L6-30;DDRACK	$450.00	30.5%	$312.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-RK-PDU	SPARE;PDU;C13;DDRACK	$450.00	30.5%	$312.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-RKPDU3D-1	SPARE PDU 3PH DELTA N AMER JAPAN DDRACK	$2,680.00	30.5%	$1,862.60	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-RKPDU3Y-1	SPARE PDU 3PH WYE N AMER INTL DDRACK	$2,680.00	30.5%	$1,862.60	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-RKPDUSP-1	SPARE PDU SINGLE PHASE DDRACK	$450.00	30.5%	$312.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-RRDOOR-40	SPARE;REAR DOOR;40U DDRACK	$1,800.00	30.5%	$1,251.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-0.5M	CABLE; SAS; IB-IB; 0.5 METER	$220.00	30.5%	$152.90	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-2M	CABLE; SAS; IB-IB; 2 METER	$220.00	30.5%	$152.90	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-5M	CABLE; SAS; IB-IB; 5 METER	$430.00	30.5%	$298.85	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-HDIB1	CABLE,DD,SAS,MINISAS HD-IB,1 METER	$280.00	30.5%	$194.60	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-HDIB2	CABLE,DD,SAS,MINISAS HD-IB,2 METER	$280.00	30.5%	$194.60	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-HDIB5	CABLE,DD,SAS,MINISAS HD-IB,5 METER	$470.00	30.5%	$326.65	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-HDMS1	CABLE,DD,SAS,MINISAS HD-MINISAS,1 METER	$150.00	30.5%	$104.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-HDMS2	CABLE,DD,SAS,MINISAS HD-MINISAS,2 METER	$150.00	30.5%	$104.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-HDMS3	CABLE,DD,SAS,MINISAS HD-MINISAS,3 METER	$200.00	30.5%	$139.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-HDMS5	CABLE,DD,SAS,MINISAS HD-MINISAS,5 METER	$380.00	30.5%	$264.10	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-M4P	SPARE,DD 6G SAS,EXTD RETN,IO MOD,4PORT	$4,500.00	30.5%	$3,127.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-MSIB1	CABLE; SAS;MINISAS-IB;1 METER	$280.00	30.5%	$194.60	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-MSIB2	CABLE; SAS;MINISAS-IB;2 METER	$280.00	30.5%	$194.60	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-MSIB3	CABLE;SAS;MINISAS-IB;3 METER	$350.00	30.5%	$243.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-MSIB5	CABLE; SAS;MINISAS-IB;5 METER	$470.00	30.5%	$326.65	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-MSMS1	CABLE;SAS;MINISAS-MINISAS;1 METER	$120.00	30.5%	$83.40	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-MSMS2	CABLE;SAS;MINISAS-MINISAS;2 METER	$150.00	30.5%	$104.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-MSMS3	SPARE;CBL;SAS;MINISAS-MINISAS;3 METER	$200.00	30.5%	$139.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SAS-MSMS4	SPARE;CBL;SAS;MINISAS-MINISAS;4 METER	$310.00	30.5%	$215.45	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
X-SAS-MSMS5	CABLE;SAS;MINISAS-MINISAS;5 METER	$380.00	30.5%	$264.10	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SIDEPNL40	SPARE;SIDE PANEL;40U DDRACK	$1,800.00	30.5%	$1,251.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
X-SSD-4UB	SPARE DD 200GB SSD DD4200 4500 7200	$1,200.00	30.5%	$834.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	DATA DOMAIN
DBIDM-DE-KIT	DBIDM DVLP EDITION SW KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	DATABASE IDM
DBIDM-DE-T1	DBIDM DVLP EDITION TIER 1	$0.00	30.5%	$0.00	$77.40	N/A	N/A	N/A	N/A	$77.40	D3	DATABASE IDM
DBIDM-DE-T2	DBIDM DVLP EDITION TIER 2	$0.00	30.5%	$0.00	$66.60	N/A	N/A	N/A	N/A	$66.60	D3	DATABASE IDM
DBIDM-DE-T3	DBIDM DVLP EDITION TIER 3	$0.00	30.5%	$0.00	$55.80	N/A	N/A	N/A	N/A	$55.80	D3	DATABASE IDM
DBIDM-DE-T4	DBIDM DVLP EDITION TIER 4	$0.00	30.5%	$0.00	$48.60	N/A	N/A	N/A	N/A	$48.60	D3	DATABASE IDM
DBIDM-DE-T5	DBIDM DVLP EDITION TIER 5	$0.00	30.5%	$0.00	$41.40	N/A	N/A	N/A	N/A	$41.40	D3	DATABASE IDM
DBIDM-DE-T6	DBIDM DVLP EDITION TIER 6	$0.00	30.5%	$0.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D3	DATABASE IDM
DBIDM-DE-T7	DBIDM DVLP EDITION TIER 7	$0.00	30.5%	$0.00	$30.60	N/A	N/A	N/A	N/A	$30.60	D3	DATABASE IDM
DBIDM-DE-T8	DBIDM DVLP EDITION TIER 8	$0.00	30.5%	$0.00	$27.00	N/A	N/A	N/A	N/A	$27.00	D3	DATABASE IDM
DBIDM-IG-KIT	DBIDM INSTANCE GEN SW KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	DATABASE IDM
DBIDM-IG-T1	DBIDM INSTANCE GEN TIER 1	$0.00	30.5%	$0.00	$77.40	N/A	N/A	N/A	N/A	$77.40	D3	DATABASE IDM
DBIDM-IG-T2	DBIDM INSTANCE GEN TIER 2	$0.00	30.5%	$0.00	$66.60	N/A	N/A	N/A	N/A	$66.60	D3	DATABASE IDM
DBIDM-IG-T3	DBIDM INSTANCE GEN TIER 3	$0.00	30.5%	$0.00	$55.80	N/A	N/A	N/A	N/A	$55.80	D3	DATABASE IDM
DBIDM-IG-T4	DBIDM INSTANCE GEN TIER 4	$0.00	30.5%	$0.00	$48.60	N/A	N/A	N/A	N/A	$48.60	D3	DATABASE IDM
DBIDM-IG-T5	DBIDM INSTANCE GEN TIER 5	$0.00	30.5%	$0.00	$41.40	N/A	N/A	N/A	N/A	$41.40	D3	DATABASE IDM
DBIDM-IG-T6	DBIDM INSTANCE GEN TIER 6	$0.00	30.5%	$0.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D3	DATABASE IDM
DBIDM-IG-T7	DBIDM INSTANCE GEN TIER 7	$0.00	30.5%	$0.00	$30.60	N/A	N/A	N/A	N/A	$30.60	D3	DATABASE IDM
DBIDM-IG-T8	DBIDM INSTANCE GEN TIER 8	$0.00	30.5%	$0.00	$27.00	N/A	N/A	N/A	N/A	$27.00	D3	DATABASE IDM
DBIDM-KIT	DBIDM SOFTWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	DATABASE IDM
DBIDM-MOD-KIT	DBIDM MODULE SOFTWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	DATABASE IDM
DBIDM-MOD-T1	DB IDM APP MODULES TIER 1	$0.00	30.5%	$0.00	$37.80	N/A	N/A	N/A	N/A	$37.80	D3	DATABASE IDM
DBIDM-MOD-T2	DB IDM APP MODULES TIER 2	$0.00	30.5%	$0.00	$32.40	N/A	N/A	N/A	N/A	$32.40	D3	DATABASE IDM
DBIDM-MOD-T3	DB IDM APP MODULES TIER 3	$0.00	30.5%	$0.00	$28.80	N/A	N/A	N/A	N/A	$28.80	D3	DATABASE IDM
DBIDM-MOD-T4	DB IDM APP MODULES TIER 4	$0.00	30.5%	$0.00	$25.20	N/A	N/A	N/A	N/A	$25.20	D3	DATABASE IDM
DBIDM-MOD-T5	DB IDM APP MODULES TIER 5	$0.00	30.5%	$0.00	$21.60	N/A	N/A	N/A	N/A	$21.60	D3	DATABASE IDM
DBIDM-MOD-T6	DB IDM APP MODULES TIER 6	$0.00	30.5%	$0.00	$18.00	N/A	N/A	N/A	N/A	$18.00	D3	DATABASE IDM
DBIDM-MOD-T7	DB IDM APP MODULES TIER 7	$0.00	30.5%	$0.00	$16.20	N/A	N/A	N/A	N/A	$16.20	D3	DATABASE IDM
DBIDM-MOD-T8	DB IDM APP MODULES TIER 8	$0.00	30.5%	$0.00	$14.40	N/A	N/A	N/A	N/A	$14.40	D3	DATABASE IDM
DBIDM-T1	DATABASE IDM TIER 1	$0.00	30.5%	$0.00	$153.00	N/A	N/A	N/A	N/A	$153.00	D3	DATABASE IDM
DBIDM-T2	DATABASE IDM TIER 2	$0.00	30.5%	$0.00	$131.40	N/A	N/A	N/A	N/A	$131.40	D3	DATABASE IDM
DBIDM-T3	DATABASE IDM TIER 3	$0.00	30.5%	$0.00	$113.40	N/A	N/A	N/A	N/A	$113.40	D3	DATABASE IDM
DBIDM-T4	DATABASE IDM TIER 4	$0.00	30.5%	$0.00	$97.20	N/A	N/A	N/A	N/A	$97.20	D3	DATABASE IDM
DBIDM-T5	DATABASE IDM TIER 5	$0.00	30.5%	$0.00	$84.60	N/A	N/A	N/A	N/A	$84.60	D3	DATABASE IDM
DBIDM-T6	DATABASE IDM TIER 6	$0.00	30.5%	$0.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D3	DATABASE IDM
DBIDM-T7	DATABASE IDM TIER 7	$0.00	30.5%	$0.00	$61.20	N/A	N/A	N/A	N/A	$61.20	D3	DATABASE IDM
DBIDM-T8	DATABASE IDM TIER 8	$0.00	30.5%	$0.00	$54.00	N/A	N/A	N/A	N/A	$54.00	D3	DATABASE IDM
DOM5-NTWK-NT	NTWK DOMINO 5 BACKUP API	$0.00	30.5%	$0.00	$446.20	N/A	N/A	N/A	N/A	$624.72	D2	EDM
DOM5-SYMP-NT	SYMPATH DOMINO 5 BKUP API	$0.00	30.5%	$0.00	$908.50	N/A	N/A	N/A	N/A	$1,271.88	D2	EDM
DSK109A	109GB UPGRADE JBOD	$0.00	30.5%	$0.00	$1,348.80	N/A	N/A	N/A	N/A	$1,888.32	B	EDM
DSK36A	36GB UPG 3500 SERIES	$0.00	30.5%	$0.00	$1,227.60	N/A	N/A	N/A	N/A	$1,227.60	B	EDM
EB100U	BACKUP CLIENT 100 PACK	$0.00	30.5%	$0.00	$2,086.10	N/A	N/A	N/A	N/A	$2,920.56	D2	EDM
EB15U	BACKUP CLIENT 15 PACK	$0.00	30.5%	$0.00	$464.60	N/A	N/A	N/A	N/A	$650.40	D2	EDM
EB250U	BACKUP CLIENT 250 PACK	$0.00	30.5%	$0.00	$4,938.10	N/A	N/A	N/A	N/A	$6,913.32	D2	EDM
EB25U	BACKUP CLIENT 25 PACK	$0.00	30.5%	$0.00	$694.60	N/A	N/A	N/A	N/A	$972.48	D2	EDM
EB50U	BACKUP CLIENT 50 PACK	$0.00	30.5%	$0.00	$1,087.90	N/A	N/A	N/A	N/A	$1,523.04	D2	EDM
EB5U	BACKUP CLIENT 5 PACK	$0.00	30.5%	$0.00	$195.50	N/A	N/A	N/A	N/A	$273.72	D2	EDM
EDM0-D7-4	7 PACK DLT 4/7/8000 TAPES	$0.00	30.5%	$0.00	$102.00	N/A	N/A	N/A	N/A	$142.80	B	EDM
EDM0-DC-LTO	LTO IBM CLEANING CART	$0.00	30.5%	$0.00	$16.80	N/A	N/A	N/A	N/A	$23.52	B	EDM
EDM0-LTO-IBM	LTO IBM MEDIA CARTRIDGE	$0.00	30.5%	$0.00	$121.20	N/A	N/A	N/A	N/A	$169.68	B	EDM
EDM0-PCI-IO	PCI I/O-2 EMPTY PCI SLOTS	$0.00	30.5%	$0.00	$1,860.00	N/A	N/A	N/A	N/A	$1,860.00	B	EDM
EDM-4LII-FC	EDM LTO2 4 DR BNDL FC	$0.00	30.5%	$0.00	$10,862.40	N/A	N/A	N/A	N/A	$15,207.36	B	EDM
EDM-4LII-SCSI	EDM LTO2 4 DR BNDL SCSI	$0.00	30.5%	$0.00	$9,300.00	N/A	N/A	N/A	N/A	$13,020.00	B	EDM
EDM6K-PWR-UPG	EDM65K PWR UPG>8 I/O CDS	$0.00	30.5%	$0.00	$771.60	N/A	N/A	N/A	N/A	$1,080.24	B	EDM
EDM-AIX-OIM	EDM OPEN INTEGRATION MODULE FOR IBM AIX	$0.00	30.5%	$0.00	$892.40	N/A	N/A	N/A	N/A	$1,249.32	D2	EDM
EDM-ATL-LU	EDM P1K-7100-520-2640 RTU	$0.00	30.5%	$0.00	$3,921.50	N/A	N/A	N/A	N/A	$5,490.12	D2	EDM
EDM-B2D-10TB	EDM 10 TB B2D	$0.00	30.5%	$0.00	$2,139.00	N/A	N/A	N/A	N/A	$2,994.60	D2	EDM
EDM-B2D-1TB	EDM 1 TB B2D	$0.00	30.5%	$0.00	$266.80	N/A	N/A	N/A	N/A	$373.56	D2	EDM
EDM-B2D-25TB	EDM 25 TB B2D	$0.00	30.5%	$0.00	$3,921.50	N/A	N/A	N/A	N/A	$5,490.12	D2	EDM
EDM-B2D-50TB	EDM 50 TB B2D	$0.00	30.5%	$0.00	$6,239.90	N/A	N/A	N/A	N/A	$8,735.88	D2	EDM
EDM-B2D-5TB	EDM 5 TB B2D	$0.00	30.5%	$0.00	$1,248.90	N/A	N/A	N/A	N/A	$1,748.52	D2	EDM
EDM-DP-12GCPU	1.2GB CPU BOARD & MEM UPG	$0.00	30.5%	$0.00	$8,277.60	N/A	N/A	N/A	N/A	$11,588.64	B	EDM
EDM-DP-CPUMEM	EDM DEPT CPU/MEM UPGRADE	$0.00	30.5%	$0.00	$6,519.60	N/A	N/A	N/A	N/A	$9,127.44	B	EDM
EDM-DP-DISK	EDM DEPT DISK UPG	$0.00	30.5%	$0.00	$5,589.60	N/A	N/A	N/A	N/A	$7,825.44	B	EDM
EDM-DPEN-MPFS	MPFS UPG FROM DP TO EN	$0.00	30.5%	$0.00	$713.00	N/A	N/A	N/A	N/A	$713.00	D2	EDM
EDM-DPEN-NDMP	NDMP UPG FROM DP TO EN	$0.00	30.5%	$0.00	$356.50	N/A	N/A	N/A	N/A	$356.50	D2	EDM
EDM-DPEN-SW	EDM SW UPG DP TO EN	$0.00	30.5%	$0.00	$8,378.90	N/A	N/A	N/A	N/A	$11,730.48	D2	EDM
EDM-DPEN-SYMC	SYMC UPG FROM DP TO EN	$0.00	30.5%	$0.00	$7,130.00	N/A	N/A	N/A	N/A	$9,981.96	D2	EDM
EDM-DPEN-SYMP	SYMP UPG FROM DP TO EN	$0.00	30.5%	$0.00	$7,130.00	N/A	N/A	N/A	N/A	$7,130.00	D2	EDM
EDM-DP-MPFS	EDM MPFS DP MODEL	$0.00	30.5%	$0.00	$3,208.50	N/A	N/A	N/A	N/A	$4,491.96	D2	EDM
EDM-DP-NDMP	EDM NDMP DP MODEL	$0.00	30.5%	$0.00	$1,159.20	N/A	N/A	N/A	N/A	$1,622.88	D2	EDM
EDM-DP-SVR	EDM DEPARTMENTAL SERVER	$0.00	30.5%	$0.00	$8,268.00	N/A	N/A	N/A	N/A	$11,575.20	B	EDM
EDM-DP-SW	DP MODEL: EDM SOFTWARE	$0.00	30.5%	$0.00	$16,578.40	N/A	N/A	N/A	N/A	$23,209.80	D2	EDM
EDM-DP-SYMC	EDM SYMMCONN DP MODEL	$0.00	30.5%	$0.00	$9,804.90	N/A	N/A	N/A	N/A	$13,726.92	D2	EDM
EDM-DP-SYMP	EDM SYMMPATH DP MODEL	$0.00	30.5%	$0.00	$8,022.40	N/A	N/A	N/A	N/A	$11,231.40	D2	EDM
EDM-ENGB-MPFS	MPFS UPG FROM EN TO GB	$0.00	30.5%	$0.00	$892.40	N/A	N/A	N/A	N/A	$892.40	D2	EDM
EDM-ENGB-NDMP	NDMP UPG FROM EN TO GB	$0.00	30.5%	$0.00	$356.50	N/A	N/A	N/A	N/A	$356.50	D2	EDM
EDM-ENGB-SW	EDM SW UPG EN TO GB	$0.00	30.5%	$0.00	$12,477.50	N/A	N/A	N/A	N/A	$17,468.52	D2	EDM
EDM-ENGB-SYMC	SYMC UPG FROM EN TO GB	$0.00	30.5%	$0.00	$6,239.90	N/A	N/A	N/A	N/A	$8,735.88	D2	EDM
EDM-ENGB-SYMP	SYMP UPG FROM EN TO GB	$0.00	30.5%	$0.00	$4,457.40	N/A	N/A	N/A	N/A	$4,457.40	D2	EDM
EDM-EN-MPFS	EDM MPFS EN MODEL	$0.00	30.5%	$0.00	$3,921.50	N/A	N/A	N/A	N/A	$5,490.12	D2	EDM
EDM-EN-NDMP	EDM NDMP EN MODEL	$0.00	30.5%	$0.00	$1,515.70	N/A	N/A	N/A	N/A	$2,121.96	D2	EDM
EDM-EN-SW	EN MODEL: EDM SOFTWARE	$0.00	30.5%	$0.00	$24,955.00	N/A	N/A	N/A	N/A	$34,937.04	D2	EDM
EDM-EN-SYMC	EDM SYMMCONN EN MODEL	$0.00	30.5%	$0.00	$16,934.90	N/A	N/A	N/A	N/A	$23,708.88	D2	EDM
EDM-EN-SYMP	EDM SYMMPATH EN MODEL	$0.00	30.5%	$0.00	$15,152.40	N/A	N/A	N/A	N/A	$21,213.36	D2	EDM
EDMFC230	FC230 LVD BD UPGRADE	$0.00	30.5%	$0.00	$3,144.00	N/A	N/A	N/A	N/A	$4,401.60	B	EDM
EDM-FC470	EDM 470FC BRIDGE KIT	$0.00	30.5%	$0.00	$3,422.40	N/A	N/A	N/A	N/A	$4,791.36	B	EDM
EDM-GB-MPFS	EDM MPFS GB MODEL	$0.00	30.5%	$0.00	$4,813.90	N/A	N/A	N/A	N/A	$6,739.44	D2	EDM
EDM-GB-NDMP	EDM NDMP GB MODEL	$0.00	30.5%	$0.00	$1,872.20	N/A	N/A	N/A	N/A	$2,621.04	D2	EDM
EDM-GB-SYMC	EDM SYMMCONN GB MODEL	$0.00	30.5%	$0.00	$23,172.50	N/A	N/A	N/A	N/A	$32,441.52	D2	EDM
EDM-GB-SYMP	EDM SYMMPATH GB MODEL	$0.00	30.5%	$0.00	$19,607.50	N/A	N/A	N/A	N/A	$27,450.48	D2	EDM

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
EDM-HBA-FC	FIBRE CHANNEL HBA	$0.00	30.5%	$0.00	$316.80	N/A	N/A	N/A	N/A	$443.52	B	EDM
EDM-HPUX-OIM	EDM OPEN INTEGRATION MODULE FOR HP-UX	$0.00	30.5%	$0.00	$892.40	N/A	N/A	N/A	N/A	$1,249.32	D2	EDM
EDM-LTOII-KIT	5 PACK LTO II TAPE MEDIA	$0.00	30.5%	$0.00	$139.20	N/A	N/A	N/A	N/A	$194.88	B	EDM
EDM-MEM-1G	EDM 1GB SUMM UPG 8*128MB	$0.00	30.5%	$0.00	$700.80	N/A	N/A	N/A	N/A	$981.12	B	EDM
EDMO-4EF	SUN QUAD FAST ETHERNET	$0.00	30.5%	$0.00	$307.20	N/A	N/A	N/A	N/A	$430.08	B	EDM
EDMO-CPU336	2 336 MHZ UPG BD 256MB	$0.00	30.5%	$0.00	$5,937.60	N/A	N/A	N/A	N/A	$8,312.64	B	EDM
EDMO-E	FAST ETHERNET CARD	$0.00	30.5%	$0.00	$102.00	N/A	N/A	N/A	N/A	$142.80	B	EDM
EDMO-F2	EDMO-F2 EDM DUAL ATTACH	$0.00	30.5%	$0.00	$957.60	N/A	N/A	N/A	N/A	$1,340.64	B	EDM
EDMO-GBE	SUN GIGABIT ETHERNET	$0.00	30.5%	$0.00	$354.00	N/A	N/A	N/A	N/A	$495.60	B	EDM
EDMO-IO	SUPPORT ADDL SBUS CARDS	$0.00	30.5%	$0.00	$1,515.60	N/A	N/A	N/A	N/A	$2,121.84	B	EDM
EDM-OVMS-OIM	EDM OPEN INTEGRATION MODULE FOR OPENVMS	$0.00	30.5%	$0.00	$892.40	N/A	N/A	N/A	N/A	$1,249.32	D2	EDM
EDM-PETA-LU	EDM SONY PETASITE RTU LIC	$0.00	30.5%	$0.00	$8,022.40	N/A	N/A	N/A	N/A	$11,231.40	D2	EDM
EDM-PTM	P3000 PASS THRU DEVICE	$0.00	30.5%	$0.00	$2,194.80	N/A	N/A	N/A	N/A	$3,072.72	B	EDM
EDM-PTM-ACC	P3000 PASS THRU DEVICE	$0.00	30.5%	$0.00	$288.00	N/A	N/A	N/A	N/A	$403.20	B	EDM
EDM-PTM-UPG	P3000 PASS THRU DEVICE	$0.00	30.5%	$0.00	$3,115.20	N/A	N/A	N/A	N/A	$4,361.28	B	EDM
EDM-SCLR-1000	EDM RTU ADIC SCALAR 1000+	$0.00	30.5%	$0.00	$8,022.40	N/A	N/A	N/A	N/A	$11,231.40	D2	EDM
EDM-SCSI-7	SCSI & CABLE DLT7 ALL	$0.00	30.5%	$0.00	$288.00	N/A	N/A	N/A	N/A	$403.20	B	EDM
EDM-SCSI-PCIL	PCI SCSI CONTROLLER LVD	$0.00	30.5%	$0.00	$316.80	N/A	N/A	N/A	N/A	$443.52	B	EDM
EDM-SEQ-OIM	EDM OPEN INTEGRATION MODULE FOR SEQUENT	$0.00	30.5%	$0.00	$892.40	N/A	N/A	N/A	N/A	$892.40	D2	EDM
EDMSTK-ACSLS	ACSLS EDM 4.6.1 & BELOW	$0.00	30.5%	$0.00	$5,883.40	N/A	N/A	N/A	N/A	$5,883.40	D2	EDM
EDM-STK-ACSLS	EDM STK ACSLS CLI RTU LIC	$0.00	30.5%	$0.00	$5,883.40	N/A	N/A	N/A	N/A	$8,236.80	D2	EDM
EDMSTK-ACSLS2	ACSLS EDM 5.0 & ABOVE	$0.00	30.5%	$0.00	$5,883.40	N/A	N/A	N/A	N/A	$8,236.80	D2	EDM
EDM-STK-SCSI	RTU STK SCSI SFTW SPT	$0.00	30.5%	$0.00	$3,921.50	N/A	N/A	N/A	N/A	$5,490.12	D2	EDM
EDM-SUN-OIM	EDM OPEN INTEGRATION MODULE FOR SUN SOLA	$0.00	30.5%	$0.00	$892.40	N/A	N/A	N/A	N/A	$1,249.32	D2	EDM
EDM-SVR-MON	EDM SERVER MONITOR	$0.00	30.5%	$0.00	$93.60	N/A	N/A	N/A	N/A	$131.04	B	EDM
EDM-SVR-RACK	EDM SERVER RACK	$0.00	30.5%	$0.00	$1,098.00	N/A	N/A	N/A	N/A	$1,537.20	B	EDM
EDM-SW4-CLNT	EDM CLIENTS SW 4.6.1	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	EDM
EDM-SW5-CLNT	EDM CLIENTS SW 5.0	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	EDM
EDM-T64-OIM	EDM OPEN INTEGRATION MODULE FOR TRU64	$0.00	30.5%	$0.00	$892.40	N/A	N/A	N/A	N/A	$1,249.32	D2	EDM
EDM-TLU-SHARE	TLU PARTITIONING RTU	$0.00	30.5%	$0.00	$1,248.90	N/A	N/A	N/A	N/A	$1,748.52	D2	EDM
EDM-W2K-OIM	EDM OPEN INTEGRATION MODULE FOR WIN2000	$0.00	30.5%	$0.00	$892.40	N/A	N/A	N/A	N/A	$1,249.32	D2	EDM
EDM-WGDP-MPFS	MPFS UPG FROM WG TO DP	$0.00	30.5%	$0.00	$713.00	N/A	N/A	N/A	N/A	$713.00	D2	EDM
EDM-WGDP-NDMP	NDMP UPG FROM WG TO DP	$0.00	30.5%	$0.00	$266.80	N/A	N/A	N/A	N/A	$266.80	D2	EDM
EDM-WGDP-SW	EDM SW UPG WG TO DP	$0.00	30.5%	$0.00	$11,764.50	N/A	N/A	N/A	N/A	$11,764.50	D2	EDM
EDM-WGDP-SYMC	SYMC UPG FROM WG TO DP	$0.00	30.5%	$0.00	$3,565.00	N/A	N/A	N/A	N/A	$3,565.00	D2	EDM
EDM-WGDP-SYMP	SYMP UPG FROM WG TO DP	$0.00	30.5%	$0.00	$3,565.00	N/A	N/A	N/A	N/A	$3,565.00	D2	EDM
EDM-WG-MPFS	EDM MPFS WG MODEL	$0.00	30.5%	$0.00	$2,495.50	N/A	N/A	N/A	N/A	$3,493.68	D2	EDM
EDM-WG-NDMP	EDM NDMP WG MODEL	$0.00	30.5%	$0.00	$892.40	N/A	N/A	N/A	N/A	$1,249.32	D2	EDM
EDM-WG-SYMC	EDM SYMMCONN WG MODEL	$0.00	30.5%	$0.00	$6,239.90	N/A	N/A	N/A	N/A	$8,735.88	D2	EDM
EDM-WG-SYMP	EDM SYMMPATH WG MODEL	$0.00	30.5%	$0.00	$4,243.50	N/A	N/A	N/A	N/A	$5,940.96	D2	EDM
EMC-NAS-NDMP	CELERRA-IP4700 NDMP CLIEN	$0.00	30.5%	$0.00	$1,515.70	N/A	N/A	N/A	N/A	$2,121.96	D2	EDM
ETLU8-P7000	DLT8000 DRIVES FOR P7000	$0.00	30.5%	$0.00	$1,656.00	N/A	N/A	N/A	N/A	$2,318.40	B	EDM
ETLU-LTO-IBM	LTO IBM DRIVES FOR P7000	$0.00	30.5%	$0.00	$2,278.80	N/A	N/A	N/A	N/A	$3,190.32	B	EDM
EXCH-NTWK-NT	EXCHANGE NETWORK/NT	$0.00	30.5%	$0.00	$446.20	N/A	N/A	N/A	N/A	$624.72	D2	EDM
EXCH-SYMC-NT	EXCHANGE SYMCONN/NT	$0.00	30.5%	$0.00	$1,354.70	N/A	N/A	N/A	N/A	$1,896.60	D2	EDM
EXCH-SYMP-NT	EXCHANGE SYMPATH/NT	$0.00	30.5%	$0.00	$908.50	N/A	N/A	N/A	N/A	$1,271.88	D2	EDM
INF-NTWK-UNIX	INFORMIX NETWORK/UNIX	$0.00	30.5%	$0.00	$552.00	N/A	N/A	N/A	N/A	$772.80	D2	EDM
INF-SYMP-UNIX	INFORMIX SYMPATH/UNIX	$0.00	30.5%	$0.00	$1,265.00	N/A	N/A	N/A	N/A	$1,770.96	D2	EDM
NOTES-NTWK-WN	NOTES 2.1 CLIENT WINDOWS	$0.00	30.5%	$0.00	$11.50	N/A	N/A	N/A	N/A	$11.50	D2	EDM
ORC-NTWK-LNX	ORACLE LINUX CLIENT MODEL	$0.00	30.5%	$0.00	$446.20	N/A	N/A	N/A	N/A	$624.72	D2	EDM
ORC-NTWK-NT	ORACLE NETWORK/NT	$0.00	30.5%	$0.00	$446.20	N/A	N/A	N/A	N/A	$624.72	D2	EDM
ORC-NTWK-UNIX	ORACLE NETWORK/UNIX	$0.00	30.5%	$0.00	$552.00	N/A	N/A	N/A	N/A	$772.80	D2	EDM
ORC-SYMC-NT	ORACLE SYMCONN/NT	$0.00	30.5%	$0.00	$1,354.70	N/A	N/A	N/A	N/A	$1,896.60	D2	EDM
ORC-SYMC-UNIX	ORACLE SYMCONN/UNIX	$0.00	30.5%	$0.00	$1,515.70	N/A	N/A	N/A	N/A	$2,121.96	D2	EDM
ORC-SYMP-NT	ORACLE SYMPATH/NT	$0.00	30.5%	$0.00	$908.50	N/A	N/A	N/A	N/A	$1,271.88	D2	EDM
ORC-SYMP-UNIX	ORACLE SYMPATH/UNIX	$0.00	30.5%	$0.00	$1,265.00	N/A	N/A	N/A	N/A	$1,770.96	D2	EDM
SAP-NTWK-NT	SAP NETWORK/NT	$0.00	30.5%	$0.00	$908.50	N/A	N/A	N/A	N/A	$1,271.88	D2	EDM
SAP-NTWK-UNIX	SAP NETWORK UNIX	$0.00	30.5%	$0.00	$1,978.00	N/A	N/A	N/A	N/A	$2,769.24	D2	EDM
SAP-SYMC-UNIX	SAP SYMCONN UNIX	$0.00	30.5%	$0.00	$2,727.80	N/A	N/A	N/A	N/A	$3,818.88	D2	EDM
SAP-SYMP-NT	SAP SYMPATH/NT	$0.00	30.5%	$0.00	$1,265.00	N/A	N/A	N/A	N/A	$1,770.96	D2	EDM
SAP-SYMP-UNIX	SAP SYMPATH UNIX	$0.00	30.5%	$0.00	$2,371.30	N/A	N/A	N/A	N/A	$3,319.80	D2	EDM
SEDC-FIBRE	ADD-ON FIBRE BOARD	$0.00	30.5%	$0.00	$892.80	N/A	N/A	N/A	N/A	$1,249.92	B	EDM
SEDC-KT2-PCIL	2-PT SYMM ATTACH-PCI	$0.00	30.5%	$0.00	$2,148.00	N/A	N/A	N/A	N/A	$3,007.20	B	EDM
SEDC-KT4-PCIL	4-PT SYMM ATTACH-PCI	$0.00	30.5%	$0.00	$2,715.60	N/A	N/A	N/A	N/A	$3,801.84	B	EDM
SQL-NTWK-NT	SQL-NETWORK/NT	$0.00	30.5%	$0.00	$446.20	N/A	N/A	N/A	N/A	$624.72	D2	EDM
SQL-SYMC-NT	SQL SYMCONN/NT	$0.00	30.5%	$0.00	$1,354.70	N/A	N/A	N/A	N/A	$1,896.60	D2	EDM
SQL-SYMP-NT	SQL SYMPATH/NT	$0.00	30.5%	$0.00	$908.50	N/A	N/A	N/A	N/A	$1,271.88	D2	EDM
SYB-NTWK-UNIX	SYBASE NETWORK/UNIX	$0.00	30.5%	$0.00	$552.00	N/A	N/A	N/A	N/A	$772.80	D2	EDM
SYB-SYMP-UNIX	SYBASE SYMPATH/UNIX	$0.00	30.5%	$0.00	$1,265.00	N/A	N/A	N/A	N/A	$1,770.96	D2	EDM
TLU-P7000-BIN	P7K BIN UPG FM 555 TO 679	$0.00	30.5%	$0.00	$595.20	N/A	N/A	N/A	N/A	$595.20	B	EDM
TLU-P7000D555	ATL P7K DLT TLU-555 CART	$0.00	30.5%	$0.00	$13,922.40	N/A	N/A	N/A	N/A	$19,491.36	B	EDM
TLU-P7000D679	ATL P7K DLT TLU -679 CART	$0.00	30.5%	$0.00	$13,922.40	N/A	N/A	N/A	N/A	$19,491.36	B	EDM
TLU-P7000L555	ATL P7K LTO -555 CART	$0.00	30.5%	$0.00	$13,922.40	N/A	N/A	N/A	N/A	$19,491.36	B	EDM
TLU-P7000L679	ATL P7K LTO TLU -679 CART	$0.00	30.5%	$0.00	$13,922.40	N/A	N/A	N/A	N/A	$19,491.36	B	EDM
TLU-RTU-ADIC	EDM RTU ADIC 10K	$0.00	30.5%	$0.00	$8,022.40	N/A	N/A	N/A	N/A	$11,231.40	D2	EDM
TLU-RTU-IBM	EDM RTU IBM ANACONDA	$0.00	30.5%	$0.00	$3,440.80	N/A	N/A	N/A	N/A	$4,817.16	D2	EDM
TLU-RTU-P3000	EDM RTU ATL P3000 BASE	$0.00	30.5%	$0.00	$5,883.40	N/A	N/A	N/A	N/A	$8,236.80	D2	EDM
TLU-RTU-P7000	EDM RTU ALT P7000	$0.00	30.5%	$0.00	$7,130.00	N/A	N/A	N/A	N/A	$9,981.96	D2	EDM
DL1000S-DAE	EDL 4G DAE W/(15) 1000GB 7.2K SATA DISKS	$27,500.00	30.5%	$19,112.50	$2,750.00	N/A	N/A	$0.00	N/A	$2,750.00	PH	EMC DISK LIBRARY
DL1000S-DAEFD	EDL 4G DAE W/(15) 1TB 7.2K SATA DISK-FIE	$0.00	30.5%	$0.00	$3,072.50	N/A	N/A	$0.00	N/A	$3,072.50	PH	EMC DISK LIBRARY
DL1000W-DAE	FULLY LOADED 4GB STILETTO DAE W/WD 1TB L	$25,900.00	30.5%	$18,000.50	$2,590.00	N/A	N/A	$2,331.00	N/A	$2,590.00	PH	EMC DISK LIBRARY
DL2000S-DAE	EDL 4G DAE W/(15) 2000GB 7.2K SATA DISKS	$0.00	30.5%	$0.00	$5,000.00	N/A	N/A	$4,500.00	N/A	$5,000.00	PH	EMC DISK LIBRARY
DL210BA2	AX150SC BASE ARRAY FOR DL210	$0.00	30.5%	$0.00	$2,500.00	N/A	N/A	$0.00	N/A	$3,500.04	PH	EMC DISK LIBRARY
DL210BA2-FD	AX150SC BASE ARRAY FOR DL210 FIELD INSTA	$0.00	30.5%	$0.00	$2,500.00	N/A	N/A	$0.00	N/A	$3,500.04	PH	EMC DISK LIBRARY
DL210EXP2	AX150SC EXPANSION ARRAY FOR DL210	$23,000.00	30.5%	$15,985.00	$2,300.00	N/A	N/A	$0.00	N/A	$2,300.00	PH	EMC DISK LIBRARY
DL2KS-2TDRV	EDL DL4X06 2TB 7.2K UPGRADE HOT SPARES	$0.00	30.5%	$0.00	$385.50	N/A	N/A	$347.00	N/A	$385.50	PH	EMC DISK LIBRARY
DL2KS-DAEFD	EDL DL4000 SERIES DAE W(15) 2TB 7.2K SAT	$0.00	30.5%	$0.00	$5,000.00	N/A	N/A	$4,500.00	N/A	$5,000.00	PH	EMC DISK LIBRARY
DL310-710_UPG	UGRD KIT DL310 TO DL710	$0.00	30.5%	$0.00	$12,400.00	N/A	N/A	$0.00	N/A	$17,360.04	PH	EMC DISK LIBRARY
DL3D1500	DL3D 1500 config array CX3-10C clone	$0.00	30.5%	$0.00	$3,900.00	$2,730.00	N/A	$3,510.00	N/A	$3,900.00	PH	EMC DISK LIBRARY
DL3D1500-FD	DL3D 1500 config array CX3-10C-FD clone	$0.00	30.5%	$0.00	$3,900.00	$2,730.00	N/A	$3,510.00	N/A	$3,900.00	PH	EMC DISK LIBRARY
DL3D-15OST-L	DL3D 1500 OST SOFTWARE LICENSE	$15,000.00	30.5%	$10,425.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	DH	EMC DISK LIBRARY
DL3D-15UPTT	DL3D 1500 AUTO TAPE ARCHIVING LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	DH	EMC DISK LIBRARY
DL3D1KVDAE-FD	DL3D 1500 config vault DAE with 9 SATA 1	$0.00	30.5%	$0.00	$3,176.00	$2,223.00	N/A	$2,577.00	N/A	$3,176.00	PH	EMC DISK LIBRARY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DL3D1KVLTDAE	DL3D 1500 config vault DAE with 9 SATA 1	$0.00	30.5%	$0.00	$3,176.00	$2,223.00	N/A	$2,577.00	N/A	$3,176.00	PH	EMC DISK LIBRARY
DL3D1T-1PK	1 TB DRIVE DEDUP TIER	$7,750.00	30.5%	$5,386.25	$775.00	$543.00	N/A	$698.00	N/A	$775.00	PH	EMC DISK LIBRARY
DL3D1T-6PK	DL3D 6 pack of 1TB SATA drives	$46,500.00	30.5%	$32,317.50	$4,650.00	$3,258.00	N/A	$4,185.00	N/A	$4,650.00	PH	EMC DISK LIBRARY
DL3D1T-6PK-FD	DL3D 6 pack of 1TB SATA drives FD	$46,500.00	30.5%	$32,317.50	$4,650.00	$3,258.00	N/A	$4,185.00	N/A	$4,650.00	PH	EMC DISK LIBRARY
DL3D1T-DAE	DL3D SATA DAE without disks	$10,000.00	30.5%	$6,950.00	$1,000.00	$700.00	N/A	$900.00	N/A	$1,000.00	PH	EMC DISK LIBRARY
DL3D1T-N3D	1 TB DRIVE PERFORMANCE TIER (WITHOUT DED	$2,950.00	30.5%	$2,050.25	$295.00	$207.00	N/A	$266.00	N/A	$295.00	PH	EMC DISK LIBRARY
DL3D3000	DL3D 3000 config CX3-40 clone	$0.00	30.5%	$0.00	$7,500.00	$5,250.00	N/A	$6,750.00	N/A	$7,500.00	PH	EMC DISK LIBRARY
DL3D3KBASEDAE	DL3D 3000 base DAE shelf for min config	$0.00	30.5%	$0.00	$5,250.00	$3,675.00	N/A	$4,725.00	N/A	$5,250.00	PH	EMC DISK LIBRARY
DL3D-3KOST-L	DL3D 3000 OST SOFTWARE LICENSE	$25,000.00	30.5%	$17,375.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	DH	EMC DISK LIBRARY
DL3D3KVLT-DAE	DL3D 3000 Config vault DAE with 9 FC 300	$0.00	30.5%	$0.00	$2,000.00	$1,400.00	N/A	$1,800.00	N/A	$2,000.00	PH	EMC DISK LIBRARY
DL3DENG-FD	DL3D 1500 config server FD	$0.00	30.5%	$0.00	$2,575.00	$1,803.00	N/A	$2,318.00	N/A	$2,575.00	PH	EMC DISK LIBRARY
DL3DENGINE	DL3D 1500 config server	$0.00	30.5%	$0.00	$2,575.00	$1,803.00	N/A	$2,318.00	N/A	$2,575.00	PH	EMC DISK LIBRARY
DL3DENGINE2	DL3D 3000 config server	$0.00	30.5%	$0.00	$3,875.00	$2,713.00	N/A	$3,488.00	N/A	$3,875.00	PH	EMC DISK LIBRARY
DL3DHS-DAE	DL3D 1500 config SATA DAE without disk d	$0.00	30.5%	$0.00	$590.00	$413.00	N/A	$531.00	N/A	$590.00	PH	EMC DISK LIBRARY
DL-3DP2T	DIRECT PATH TO TAPE OPTION FOR NBU 6.5 a	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	DH	EMC DISK LIBRARY
DL-3DREP1500	DL3D 1500 REPLICATION OPTION	$0.00	30.5%	$0.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	DH	EMC DISK LIBRARY
DL-3DREP3000	DL3D 3000 REPLICATION OPTION	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	DH	EMC DISK LIBRARY
DL-3DREP4000	3D4000 REPLICATION OPTION	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	DH	EMC DISK LIBRARY
DL-3DVTL1500	DL3D 1500 VTL OPTION	$8,000.00	30.5%	$5,560.00	$1,440.00	N/A	N/A	N/A	N/A	$1,440.00	DH	EMC DISK LIBRARY
DL-3DVTL3000	DL3D 3000 VTL OPTION	$15,000.00	30.5%	$10,425.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	DH	EMC DISK LIBRARY
DL4106	CX3-80 (RAID 6) ARRAY FOR SINGLE ENGINE	$112,550.00	30.5%	$78,222.25	$11,255.00	N/A	N/A	$10,130.00	N/A	$11,255.00	PH	EMC DISK LIBRARY
DL4206	CX3-80 (RAID 6) ARRAY FOR DUAL ENGINE DL	$112,550.00	30.5%	$78,222.25	$11,255.00	N/A	N/A	$10,130.00	N/A	$11,255.00	PH	EMC DISK LIBRARY
DL4406A	CX3-80 (RAID 6) ARRAY 1 OF 2 FOR 2X2 DL	$113,775.00	30.5%	$79,073.63	$11,378.00	N/A	N/A	$10,240.00	N/A	$11,378.00	PH	EMC DISK LIBRARY
DL4406B	CX3-80 (RAID 6) ARRAY 2 OF 2 FOR 2X2 DL	$113,775.00	30.5%	$79,073.63	$11,378.00	N/A	N/A	$10,240.00	N/A	$11,378.00	PH	EMC DISK LIBRARY
DL-500B-DAE	FULLY LOADED DAE W/500GB	$0.00	30.5%	$0.00	$3,290.00	N/A	N/A	$0.00	N/A	$3,290.00	PH	EMC DISK LIBRARY
DL-500B-DAE-FD	UPGRD DAE W/500GB	$27,500.00	30.5%	$19,112.50	$2,750.00	N/A	N/A	$0.00	N/A	$2,750.00	PH	EMC DISK LIBRARY
DL-500S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	$0.00	30.5%	$0.00	$2,673.00	N/A	N/A	$0.00	N/A	$2,673.00	PH	EMC DISK LIBRARY
DL-500S-DAE-FD	FIELD INSTALL FULL LOADED 4GB DAE W/500G	$26,730.00	30.5%	$18,577.35	$2,673.00	N/A	N/A	$0.00	N/A	$2,673.00	PH	EMC DISK LIBRARY
DL700-2GDAE	DL FC DAE	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$0.00	N/A	$590.00	PH	EMC DISK LIBRARY
DL700-710_UPG	UGRD KIT DL700 TO DL710	$0.00	30.5%	$0.00	$6,000.00	N/A	N/A	$0.00	N/A	$8,400.00	PH	EMC DISK LIBRARY
DL700-740_UPG	UGRD KIT DL700 TO DL740	$0.00	30.5%	$0.00	$17,970.00	N/A	N/A	$0.00	N/A	$25,158.00	PH	EMC DISK LIBRARY
DL710	DL710 Array Module	$0.00	30.5%	$0.00	$14,900.00	N/A	N/A	$0.00	N/A	$20,859.96	PH	EMC DISK LIBRARY
DL-A/ACTIVE	ACTIVE ENGINE FAILOVER SFTW OPT	$40,000.00	30.5%	$27,800.00	$7,200.00	N/A	N/A	N/A	N/A	$7,200.00	DH	EMC DISK LIBRARY
DL-ENGINE2	DL Server Module	$0.00	30.5%	$0.00	$3,490.00	N/A	N/A	$0.00	N/A	$3,490.00	PH	EMC DISK LIBRARY
DL-ENGINE210	SVR W/2 QUAD HBA & SCSI	$34,900.00	30.5%	$24,255.50	$3,490.00	N/A	N/A	$0.00	N/A	$3,490.00	PH	EMC DISK LIBRARY
DL-ENGINE210FD	SVR W/2 QUAD HBA & SCSI	$34,900.00	30.5%	$24,255.50	$3,490.00	N/A	N/A	$0.00	N/A	$3,490.00	PH	EMC DISK LIBRARY
DL-ENGINE-5U	5U INTEL BASED SERVER W/3.2 GHZ CPU & 2G	$0.00	30.5%	$0.00	$3,000.00	N/A	N/A	$0.00	N/A	$3,000.00	PH	EMC DISK LIBRARY
DL-ENGINE-5UC	INTEL 5U SRV w/4GB RAM, (12) FC PRTS & H	$50,000.00	30.5%	$34,750.00	$5,000.00	N/A	N/A	$0.00	N/A	$5,000.00	PH	EMC DISK LIBRARY
DL-IPCOPY	REMOTE COPY SOFTWARE OPITON	$20,000.00	30.5%	$13,900.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	DH	EMC DISK LIBRARY
DLM1010-LIC	DLM1000 WITH 1 FICON VTEOS LICENSE	$13,200.00	30.5%	$9,174.00	$2,376.00	N/A	N/A	N/A	N/A	$2,376.00	DM	EMC DISK LIBRARY
DLM1010-M	DLM1000 WITH 1 MULTI-MODE FICON	$65,000.00	30.5%	$45,175.00	$6,500.00	N/A	N/A	$5,850.00	N/A	$6,500.00	PM	EMC DISK LIBRARY
DLM1010-S	DLM1000 WITH 1 SINGLE MODE FICON	$65,000.00	30.5%	$45,175.00	$6,500.00	N/A	N/A	$5,850.00	N/A	$6,500.00	PM	EMC DISK LIBRARY
DLM1020-LIC	DLM1000 WITH 2 FICON VTEOS LICENSE	$26,400.00	30.5%	$18,348.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	DM	EMC DISK LIBRARY
DLM1020-M	DLM1000 WITH 2 MULTI-MODE FICON	$120,000.00	30.5%	$83,400.00	$12,000.00	N/A	N/A	$10,800.00	N/A	$12,000.00	PM	EMC DISK LIBRARY
DLM1020-S	DLM1000 WITH 2 SINGLE MODE FICON	$120,000.00	30.5%	$83,400.00	$12,000.00	N/A	N/A	$10,800.00	N/A	$12,000.00	PM	EMC DISK LIBRARY
DLM-2000V-DAE	DLM 2TB VIPER DAE	$22,779.00	30.5%	$15,831.41	$2,277.90	N/A	N/A	$2,050.00	N/A	$2,277.90	PH	EMC DISK LIBRARY
DLM-2000V-FD	DLM 2TB VIPER DAE FIELD DEPLOY	$22,779.00	30.5%	$15,831.41	$2,277.90	N/A	N/A	$2,050.00	N/A	$2,277.90	PH	EMC DISK LIBRARY
DLM20-REP2-LU	DLM 4020 REPLICATOR V2 UPGRADE LICENSE	$7,500.00	30.5%	$5,212.50	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	DH	EMC DISK LIBRARY
DLM2K-GES	DLM2000 - 1 GIGE SWITCHES AT-9924TL	$7,625.00	30.5%	$5,299.38	$1,143.75	N/A	N/A	N/A	N/A	$1,143.75	PM	EMC DISK LIBRARY
DLM3-10GES	DLM 10 GIGE SWITCH	$39,667.00	30.5%	$27,568.57	$5,950.05	N/A	N/A	N/A	N/A	$5,950.05	PH	EMC DISK LIBRARY
DLM3-ACP	DLM GEN 3 - ACCESS CONTROL POINT	$8,198.00	30.5%	$5,697.61	$819.80	N/A	N/A	$738.00	N/A	$819.80	PH	EMC DISK LIBRARY
DLM3-CAPTB-L	DLM3 VNX STORAGE CAPACITY LICENSE	$806.00	30.5%	$560.17	$145.08	N/A	N/A	N/A	N/A	$145.08	DH	EMC DISK LIBRARY
DLM3-CS	DLM GEN3 CONTROL STATION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	PH	EMC DISK LIBRARY
DLM3-CS2	DLM GEN3 2ND CONTROL STATION	$5,000.00	30.5%	$3,475.00	$500.00	N/A	N/A	$450.00	N/A	$500.00	PH	EMC DISK LIBRARY
DLM3-DD-BASE	DLM GEN3 DATA DOMAIN RACK BASE	$5,000.00	30.5%	$3,475.00	$500.00	N/A	N/A	$450.00	N/A	$500.00	PH	EMC DISK LIBRARY
DLM3-DM	DLM3 STORAGE CONTROLLER	$17,500.00	30.5%	$12,162.50	$1,750.00	N/A	N/A	$1,575.00	N/A	$1,750.00	PH	EMC DISK LIBRARY
DLM3-DME	DLM3 DUAL STORAGE CONTROLLER ENCLOSURE	$40,000.00	30.5%	$27,800.00	$4,000.00	N/A	N/A	$3,600.00	N/A	$4,000.00	PH	EMC DISK LIBRARY
DLM3-DMERES	DLM3 SPACE RESERVE FOR DME	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	PH	EMC DISK LIBRARY
DLM3-DME-U	DLM3 DUAL STORAGE CONTROLLER ENCL UPGRAD	$54,000.00	30.5%	$37,530.00	$4,001.40	N/A	N/A	$3,602.00	N/A	$4,001.40	PH	EMC DISK LIBRARY
DLM3-DMEX	DLM3 EMPTY STORAGE CONTROLLER ENCLOSURE	$9,402.00	30.5%	$6,534.39	$940.20	N/A	N/A	$846.00	N/A	$940.20	PH	EMC DISK LIBRARY
DLM3-DMEX-U	DLM3 EMPTY SC ENCLOSURE - UPGRADE	$12,693.00	30.5%	$8,821.64	$940.55	N/A	N/A	$847.00	N/A	$940.55	PH	EMC DISK LIBRARY
DLM3-DM-U	DLM3 STORAGE CONTROLLER UPGRADE	$23,625.00	30.5%	$16,419.38	$1,750.61	N/A	N/A	$1,576.00	N/A	$1,750.61	PH	EMC DISK LIBRARY
DLM3-GES	DLM GEN 3 - 1 GIGE SWITCHES AT-9924TL	$7,625.00	30.5%	$5,299.38	$1,143.75	N/A	N/A	N/A	N/A	$1,143.75	PH	EMC DISK LIBRARY
DLM3-RACK-SL	DLM GEN3 SKINLESS 40U TITAN RACK	$8,465.00	30.5%	$5,883.18	$0.00	N/A	N/A	$0.00	N/A	N/A	PH	EMC DISK LIBRARY
DLM3-REPL	DLM3 VNX REPLICATOR LICENSE	$72,881.00	30.5%	$50,652.30	$13,118.58	N/A	N/A	N/A	N/A	$13,118.58	DH	EMC DISK LIBRARY
DLM3-SPE	DLM GEN3 SPE	$85,347.00	30.5%	$59,316.17	$8,534.70	N/A	N/A	$7,681.00	N/A	$8,534.70	PH	EMC DISK LIBRARY
DLM3-SPS	DLM GEN3 STANDBY POWER SUPPLY	$1,500.00	30.5%	$1,042.50	$0.00	N/A	N/A	$0.00	N/A	N/A	PH	EMC DISK LIBRARY
DLM3-STR-BASE	DLM GEN3 STORAGE RACK BASE	$2,600.00	30.5%	$1,807.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	EMC DISK LIBRARY
DLM3-VAULTDAE	DLM GEN3 DISK ARRAY ENCLOSURE	$16,649.00	30.5%	$11,571.06	$1,664.90	N/A	N/A	$1,498.00	N/A	$1,664.90	PH	EMC DISK LIBRARY
DLM3-VNX-BASE	DLM GEN3 VNX RACK BASE	$4,500.00	30.5%	$3,127.50	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	EMC DISK LIBRARY
DLM3-VNX-L	DLM3 VNX USAGE LICENSE	$72,692.00	30.5%	$50,520.94	$13,084.56	N/A	N/A	N/A	N/A	$13,084.56	DH	EMC DISK LIBRARY
DLM3-VNX-UPG	DLM3 EXP VNX UPGRADE RACK BASE	$6,075.00	30.5%	$4,222.13	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	EMC DISK LIBRARY
DLM3-VTECBASE	DLM GEN3 VTEC RACK BASE	$4,000.00	30.5%	$2,780.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	EMC DISK LIBRARY
DLM3-VTEFMM	DLM GEN3 - FICON MULTI-MODE VTE	$120,000.00	30.5%	$83,400.00	$12,000.00	N/A	N/A	$10,800.00	N/A	$12,000.00	PH	EMC DISK LIBRARY
DLM3-VTEFMMFD	DLM GEN 3 - FICON MULTI-MODE VTE UPGRADE	$162,000.00	30.5%	$112,590.00	$12,004.20	N/A	N/A	$10,805.00	N/A	$12,004.20	PH	EMC DISK LIBRARY
DLM3-VTEFSM	DLM GEN3 - FICON SINGLE-MODE VTE	$120,000.00	30.5%	$83,400.00	$12,000.00	N/A	N/A	$10,800.00	N/A	$12,000.00	PH	EMC DISK LIBRARY
DLM3-VTEFSMFD	DLM GEN3 - FICON SINGLE-MODE VTE UPGRADE	$162,000.00	30.5%	$112,590.00	$12,004.20	N/A	N/A	$10,805.00	N/A	$12,004.20	PH	EMC DISK LIBRARY
DLM3-VTEOS	DLM GEN3 OPERATING SYSTEM LICENSE	$97,500.00	30.5%	$67,762.50	$17,550.00	N/A	N/A	N/A	N/A	$17,550.00	DH	EMC DISK LIBRARY
DLM3-WORM	DLM3 VNX FLR LICENSE	$4,972.00	30.5%	$3,455.54	$894.96	N/A	N/A	N/A	N/A	$894.96	DH	EMC DISK LIBRARY
DLM42100DFM12	DLm2100 DD Ficon MM 1 Channel IVB	$52,500.00	30.5%	$36,487.50	$5,250.00	N/A	N/A	$4,725.00	N/A	$5,250.00	PM	EMC DISK LIBRARY
DLM4-2100DFMM	DLm2100 DD Ficon Multi-Mode	$130,000.00	30.5%	$90,350.00	$13,000.00	N/A	N/A	$11,700.00	N/A	$13,000.00	PM	EMC DISK LIBRARY
DLM42100DFMM1	DLM2100 DD FICON MULTI-MODE 1 CHANNEL	$70,000.00	30.5%	$48,650.00	$7,000.00	N/A	N/A	$6,300.00	N/A	$7,000.00	PM	EMC DISK LIBRARY
DLM42100DFMM2	DLm2100 DD Ficon MM 2 Channel IVB	$97,500.00	30.5%	$67,762.50	$9,750.00	N/A	N/A	$8,775.00	N/A	$9,750.00	PM	EMC DISK LIBRARY
DLM42100DFS12	DLm2100 DD Ficon SM 1 Channel IVB	$52,500.00	30.5%	$36,487.50	$5,250.00	N/A	N/A	$4,725.00	N/A	$5,250.00	PM	EMC DISK LIBRARY
DLM4-2100DFSM	DLm2100 DD Ficon Single-Mode	$130,000.00	30.5%	$90,350.00	$13,000.00	N/A	N/A	$11,700.00	N/A	$13,000.00	PM	EMC DISK LIBRARY
DLM42100DFSM1	DLM2100 DD FICON SINGLE-MODE 1 CHANNEL	$70,000.00	30.5%	$48,650.00	$7,000.00	N/A	N/A	$6,300.00	N/A	$7,000.00	PM	EMC DISK LIBRARY
DLM42100DFSM2	DLm2100 DD Ficon SM 2 Channel IVB	$97,500.00	30.5%	$67,762.50	$9,750.00	N/A	N/A	$8,775.00	N/A	$9,750.00	PM	EMC DISK LIBRARY
DLM4-2100VBAS	DLM2100V RACK BASE	$5,000.00	30.5%	$3,475.00	$500.00	N/A	N/A	$450.00	N/A	$500.00	PM	EMC DISK LIBRARY
DLM4-2100VFMM	DLM2100V FICON MULTI-MODE VTE	$130,000.00	30.5%	$90,350.00	$13,000.00	N/A	N/A	$11,700.00	N/A	$13,000.00	PM	EMC DISK LIBRARY
DLM42100VFMM2	DLm2100V FICON Multi-Mode VTE IVB	$97,500.00	30.5%	$67,762.50	$9,750.00	N/A	N/A	$8,775.00	N/A	$9,750.00	PM	EMC DISK LIBRARY
DLM4-2100VFMU	DLM2100V FICON MULTI-MODE VTE UPGRADE	$172,000.00	30.5%	$119,540.00	$12,745.20	N/A	N/A	$11,472.00	N/A	$12,745.20	PM	EMC DISK LIBRARY
DLM42100VFMU2	DLm2100V FICON Multi-Mode VTE Upg IVB	$129,000.00	30.5%	$89,655.00	$12,900.00	N/A	N/A	$11,610.00	N/A	$12,900.00	PM	EMC DISK LIBRARY
DLM4-2100VFSM	DLM2100V FICON SINGLE-MODE VTE	$130,000.00	30.5%	$90,350.00	$13,000.00	N/A	N/A	$11,700.00	N/A	$13,000.00	PM	EMC DISK LIBRARY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DLM42100VFSM2	DLm2100V FICON Single-Mode VTE IVB	$97,500.00	30.5%	$67,762.50	$9,750.00	N/A	N/A	$8,775.00	N/A	$9,750.00	PM	EMC DISK LIBRARY
DLM4-2100VFSU	DLM2100V FICON SINGLE-MODE VTE UPGRADE	$172,000.00	30.5%	$119,540.00	$12,745.20	N/A	N/A	$11,472.00	N/A	$12,745.20	PM	EMC DISK LIBRARY
DLM42100VFSU2	DLm2100V FICON Single-Mode VTE Upg IVB	$129,000.00	30.5%	$89,655.00	$12,900.00	N/A	N/A	$11,610.00	N/A	$12,900.00	PM	EMC DISK LIBRARY
DLM4-2KVTEOS	DLm2100 - VTE Operating System license	$47,500.00	30.5%	$33,012.50	$8,550.00	N/A	N/A	N/A	N/A	$8,550.00	DM	EMC DISK LIBRARY
DLM42KVTEOS1	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	$13,200.00	30.5%	$9,174.00	$2,376.00	N/A	N/A	N/A	N/A	$2,376.00	DM	EMC DISK LIBRARY
DLM42KVTEOS2	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	$26,400.00	30.5%	$18,348.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	DM	EMC DISK LIBRARY
DLM4-2KVTEOSU	DLm2100 - VTE OS license Upgrade	$47,500.00	30.5%	$33,012.50	$8,550.00	N/A	N/A	N/A	N/A	$8,550.00	DM	EMC DISK LIBRARY
DLM4-5300-CS	DLM2100 VNX5300 CONTROL STATION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	EMC DISK LIBRARY
DLM4-5300-CS2	DLM2100 VNX5300 2ND CONTROL STATION	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$470.00	PM	EMC DISK LIBRARY
DLM4-5300-DPE	DLM2100 VNX5300 DPE W/ VAULT + 2ND SPS	$27,818.00	30.5%	$19,333.51	$2,781.80	N/A	N/A	$2,504.00	N/A	$2,781.80	PM	EMC DISK LIBRARY
DLM4-6510-KIT	DLm8100 S-6510-B Rack Mount Kit	$600.00	30.5%	$417.00	$0.00	N/A	N/A	$0.00	N/A	N/A	PM	EMC DISK LIBRARY
DLM4-6510R-8G	DLm8100 FC Switch DS-6510R-B 24P/48P 8GB	$19,300.00	30.5%	$13,413.50	$1,930.00	N/A	N/A	$1,737.00	N/A	$1,930.00	PM	EMC DISK LIBRARY
DLM4-7500BASE	DLm4 VNX7500 rack base	$4,500.00	30.5%	$3,127.50	$0.00	N/A	N/A	$0.00	N/A	N/A	PH	EMC DISK LIBRARY
DLM4-7500-CS	DLm8100 VNX7500 Control Station	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	EMC DISK LIBRARY
DLM4-7500-CS2	DLm8100 VNX7500 2nd Control Station	$5,000.00	30.5%	$3,475.00	$500.00	N/A	N/A	$450.00	N/A	$500.00	PH	EMC DISK LIBRARY
DLM4-7500-VLT	DLm8100 VNX7500 Vault DAE	$16,649.00	30.5%	$11,571.06	$1,664.90	N/A	N/A	$1,498.00	N/A	$1,664.90	PH	EMC DISK LIBRARY
DLM4-8100FMM	DLm8100 FICON Multi-Mode VTE	$130,000.00	30.5%	$90,350.00	$13,000.00	N/A	N/A	$11,700.00	N/A	$13,000.00	PH	EMC DISK LIBRARY
DLM4-8100FMM2	DLm8100 FICON Multi-Mode VTE IVB	$97,500.00	30.5%	$67,762.50	$9,750.00	N/A	N/A	$8,775.00	N/A	$9,750.00	PM	EMC DISK LIBRARY
DLM4-8100FMMU	DLm8100 FICON Multi-Mode VTE Upgrade	$175,500.00	30.5%	$121,972.50	$13,004.55	N/A	N/A	$11,706.00	N/A	$13,004.55	PH	EMC DISK LIBRARY
DLM48100FMMU2	DLm8100 FICON Multi-Mode VTE Upg IVB	$131,625.00	30.5%	$91,479.38	$13,162.50	N/A	N/A	$11,846.00	N/A	$13,162.50	PM	EMC DISK LIBRARY
DLM4-8100FSM	DLm8100 FICON Single-Mode VTE	$130,000.00	30.5%	$90,350.00	$13,000.00	N/A	N/A	$11,700.00	N/A	$13,000.00	PH	EMC DISK LIBRARY
DLM4-8100FSM2	DLm8100 FICON Single-Mode VTE IVB	$97,500.00	30.5%	$67,762.50	$9,750.00	N/A	N/A	$8,775.00	N/A	$9,750.00	PM	EMC DISK LIBRARY
DLM4-8100FSMU	DLm8100 FICON Single-Mode VTE Upgrade	$175,500.00	30.5%	$121,972.50	$13,004.55	N/A	N/A	$11,706.00	N/A	$13,004.55	PH	EMC DISK LIBRARY
DLM48100FSMU2	DLm8100 FICON Single-Mode VTE Upg IVB	$131,625.00	30.5%	$91,479.38	$13,162.50	N/A	N/A	$11,846.00	N/A	$13,162.50	PM	EMC DISK LIBRARY
DLM4-8G12PU	DLm8100 DS-6510B 8G 12Port Upgrade Kit	$8,300.00	30.5%	$5,768.50	$830.00	N/A	N/A	$747.00	N/A	$830.00	PM	EMC DISK LIBRARY
DLM4-8KVTEOS	DLm8100 - VTE Operating System license	$98,000.00	30.5%	$68,110.00	$17,640.00	N/A	N/A	N/A	N/A	$17,640.00	DH	EMC DISK LIBRARY
DLM4-8KVTEOSU	DLm8100 - VTE OS license Upgrade	$98,000.00	30.5%	$68,110.00	$17,640.00	N/A	N/A	N/A	N/A	$17,640.00	DH	EMC DISK LIBRARY
DLM4-8KXVTEOS	DLM8100 VMAX - VTE OS LICENSE =ID	$195,000.00	30.5%	$135,525.00	$35,100.00	N/A	N/A	N/A	N/A	$35,100.00	DM	EMC DISK LIBRARY
DLM48KXVTEOSU	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	$195,000.00	30.5%	$135,525.00	$35,100.00	N/A	N/A	N/A	N/A	$35,100.00	DM	EMC DISK LIBRARY
DLM4-DD890BAS	DLm4 DD rack base for DD890	$5,000.00	30.5%	$3,475.00	$500.00	N/A	N/A	$450.00	N/A	$500.00	PH	EMC DISK LIBRARY
DLM4-DD990BAS	DLm4 DD rack base for DD990	$5,000.00	30.5%	$3,475.00	$500.00	N/A	N/A	$450.00	N/A	$500.00	PH	EMC DISK LIBRARY
DLM4-DDSTRBAS	DLm4 DD Rack Base for Expansion Storage	$5,000.00	30.5%	$3,475.00	$500.00	N/A	N/A	$450.00	N/A	N/A	PH	EMC DISK LIBRARY
DLM4-VG8-BASE	DLm4 VG8 rack base	$5,200.00	30.5%	$3,614.00	$0.00	N/A	N/A	$0.00	N/A	N/A	PM	EMC DISK LIBRARY
DLM4-VNX-UPG	DLm4 Exp VNX upgrade rack base	$6,075.00	30.5%	$4,222.13	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	EMC DISK LIBRARY
DLM4-VTECBASE	DLm8100 VTEC rack base	$6,800.00	30.5%	$4,726.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	EMC DISK LIBRARY
DLM-5400-REPL	DLm VNX5400 Replicator License =MA	$15,313.00	30.5%	$10,642.54	$2,756.34	N/A	N/A	N/A	N/A	$2,756.34	DM	EMC DISK LIBRARY
DLM-5400-REPU	DLm VNX5400 Replicator Upg License =MA	$15,313.00	30.5%	$10,642.54	$2,756.34	N/A	N/A	N/A	N/A	$2,756.34	DM	EMC DISK LIBRARY
DLM-7600-REPL	DLm VNX7600 Replicator License =MA	$67,051.00	30.5%	$46,600.45	$12,069.18	N/A	N/A	N/A	N/A	$12,069.18	DM	EMC DISK LIBRARY
DLM-7600REPU	DLm VNX7600 Replicator Upg License =MA	$67,051.00	30.5%	$46,600.45	$12,069.18	N/A	N/A	N/A	N/A	$12,069.18	DM	EMC DISK LIBRARY
DLM8K-10GES	DLM8000 10GIGE SWITCH	$72,500.00	30.5%	$50,387.50	$10,875.00	N/A	N/A	N/A	N/A	$10,875.00	PH	EMC DISK LIBRARY
DLM8K-5100KIT	DLm8000 DS-5100B install kit	$290.00	30.5%	$201.55	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	EMC DISK LIBRARY
DLM8K-8G8PU	DLm8000 DS-5100B 8G 8Port Upgrade Kit	$5,390.00	30.5%	$3,746.05	$808.50	N/A	N/A	N/A	N/A	$808.50	PM	EMC DISK LIBRARY
DLM8K-ACP	DLM GEN 3 - ACCESS CONTROL POINT	$8,198.00	30.5%	$5,697.61	$819.80	N/A	N/A	$738.00	N/A	$819.80	PH	EMC DISK LIBRARY
DLM8K-CSB	DLm8000 Control Station	$6,350.00	30.5%	$4,413.25	$635.00	N/A	N/A	$572.00	N/A	$635.00	PM	EMC DISK LIBRARY
DLM8K-CSB2	DLm8000 2nd Control Station	$6,350.00	30.5%	$4,413.25	$635.00	N/A	N/A	$572.00	N/A	$635.00	PM	EMC DISK LIBRARY
DLM8K-DME0	DLm8000 Dual Storage Controller Enc	$111,450.00	30.5%	$77,457.75	$11,145.00	N/A	N/A	$10,031.00	N/A	$11,145.00	PM	EMC DISK LIBRARY
DLM8K-DS5100B	DLm8000 FC Switch DS-5100B	$18,900.00	30.5%	$13,135.50	$2,835.00	N/A	N/A	N/A	N/A	$2,835.00	PM	EMC DISK LIBRARY
DLM8K-GES	DLM8000 - 1 GIGE SWITCHES AT-9924TL	$7,625.00	30.5%	$5,299.38	$1,143.75	N/A	N/A	N/A	N/A	$1,143.75	PH	EMC DISK LIBRARY
DLM8K-RACK	DLM8000 40U TITAN RACK SKINS/DOORS/BLUE	$12,000.00	30.5%	$8,340.00	$0.00	N/A	N/A	$0.00	N/A	N/A	PH	EMC DISK LIBRARY
DLM8K-UNIFVG8	DLm8000 Unisphere Software License	$20,000.00	30.5%	$13,900.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	DM	EMC DISK LIBRARY
DLM8K-VG8ADVL	DLm8000 VG8 Advanced Protocol License	$30,000.00	30.5%	$20,850.00	$5,400.00	N/A	N/A	N/A	N/A	$5,400.00	DM	EMC DISK LIBRARY
DLM8K-VG8BASL	DLm8000 VG8 Base Protocol License	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	DM	EMC DISK LIBRARY
DLM8K-VG8-DM	DLm8000 VG8 Storage Controller	$73,325.00	30.5%	$50,960.88	$7,332.50	N/A	N/A	$6,599.00	N/A	$7,332.50	PM	EMC DISK LIBRARY
DLM8K-VG8DMEX	DLm8000 VG8 Empty Storage Controller Enc	$35,000.00	30.5%	$24,325.00	$3,500.00	N/A	N/A	$3,150.00	N/A	$3,500.00	PM	EMC DISK LIBRARY
DLM8KVG8DMEXU	DLm8000 VG8 Empty SC Enclosure - Upg	$47,250.00	30.5%	$32,838.75	$3,501.23	N/A	N/A	$3,152.00	N/A	$3,501.23	PM	EMC DISK LIBRARY
DLM8K-VG8DM-U	DLm8000 VG8 Storage Controller Upgrade	$98,990.00	30.5%	$68,798.05	$7,335.16	N/A	N/A	$6,603.00	N/A	$7,335.16	PM	EMC DISK LIBRARY
DLM8K-VG8INST	DLm8000 Factory Service VG8 Cab Instal	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	EMC DISK LIBRARY
DLM8K-VG8RACK	DLm8000 VG8 RACK	$5,200.00	30.5%	$3,614.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	EMC DISK LIBRARY
DLM8K-VG8SDCD	DLm8000 VG8 Symm (VMAX) Support	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	DM	EMC DISK LIBRARY
DLM8K-VTECBAS	DLM8000 VTEC RACK BASE	$6,800.00	30.5%	$4,726.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	EMC DISK LIBRARY
DLM8K-VTEFMM	DLM8000 - FICON MULTI-MODE VTE	$120,000.00	30.5%	$83,400.00	$12,000.00	N/A	N/A	$10,800.00	N/A	$12,000.00	PH	EMC DISK LIBRARY
DLM8K-VTEFMMU	DLM8000 - FICON MULTI-MODE VTE UPGRADE	$162,000.00	30.5%	$112,590.00	$12,004.20	N/A	N/A	$10,805.00	N/A	$12,004.20	PH	EMC DISK LIBRARY
DLM8K-VTEFSM	DLM8000 - FICON SINGLE-MODE VTE	$120,000.00	30.5%	$83,400.00	$12,000.00	N/A	N/A	$10,800.00	N/A	$12,000.00	PH	EMC DISK LIBRARY
DLM8K-VTEFSMU	DLM8000 - FICON SINGLE-MODE VTE UPGRADE	$162,000.00	30.5%	$112,590.00	$12,004.20	N/A	N/A	$10,805.00	N/A	$12,004.20	PH	EMC DISK LIBRARY
DLM8K-VTEOS	DLM GEN3 - VTE OPERATING SYSTEM LICENSE	$97,500.00	30.5%	$67,762.50	$17,550.00	N/A	N/A	N/A	N/A	$17,550.00	DH	EMC DISK LIBRARY
DL-MEDIAMGR	NetBackup Media Mgr Software Option	$7,500.00	30.5%	$5,212.50	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	DH	EMC DISK LIBRARY
DLM-SFPP	DLM OPTICAL SFP+	$950.00	30.5%	$660.25	$95.00	N/A	N/A	$86.00	N/A	$95.00	PH	EMC DISK LIBRARY
DLM-V54CAPTBL	DLm VNX5400 Storage Cap License =CB	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	DM	EMC DISK LIBRARY
DLM-V54CAPTBU	DLm VNX5400 Storage Cap Upg License =CB	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	DM	EMC DISK LIBRARY
DLM-V54STR-BA	DLm VNX5400 Storage rack base	$2,600.00	30.5%	$1,807.00	$260.00	N/A	N/A	$234.00	N/A	$260.00	PM	EMC DISK LIBRARY
DLM-V76CAPTBL	DLm VNX7600 Storage Cap License =CB	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	DM	EMC DISK LIBRARY
DLM-V76CAPTBU	DLm VNX7600 Storage Cap Upg License =CB	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	DM	EMC DISK LIBRARY
DLM-V76STR-BA	DLm VNX7600 Storage Rack Base	$2,600.00	30.5%	$1,807.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	EMC DISK LIBRARY
DLM-VNX2-10PK	DLm VNX2 2TB Viper Drive 10-pack	$9,550.00	30.5%	$6,637.25	$1,146.00	N/A	N/A	$860.00	N/A	$1,146.00	PM	EMC DISK LIBRARY
DLM-VNX210PKU	DLm VNX2 2TB Viper Drive 10-pack Upg	$12,900.00	30.5%	$8,965.50	$1,146.81	N/A	N/A	$858.00	N/A	$1,146.81	PM	EMC DISK LIBRARY
DLM-VNX2-2TB	DLm VNX2 2TB Viper Drive Hot Spare	$955.00	30.5%	$663.73	$114.60	N/A	N/A	$86.00	N/A	$114.60	PM	EMC DISK LIBRARY
DLM-VNX2-2TBU	DLm VNX2 2TB Viper Drive Hot Spare Upg	$1,290.00	30.5%	$896.55	$114.68	N/A	N/A	$86.00	N/A	$114.68	PM	EMC DISK LIBRARY
DLM-VNX5400BA	DLm2100 VNX5400 VTEC Base	$5,000.00	30.5%	$3,475.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	EMC DISK LIBRARY
DLM-VNX5400L	DLm VNX5400 Usage License =MA	$10,744.00	30.5%	$7,467.08	$1,933.92	N/A	N/A	N/A	N/A	$1,933.92	DM	EMC DISK LIBRARY
DLM-VNX54-DAE	DLm VNX5400 15x3.5"" 2TB SAS DAE	$3,488.00	30.5%	$2,424.16	$348.80	N/A	N/A	$314.00	N/A	$348.80	PM	EMC DISK LIBRARY
DLM-VNX54DAEF	DLm VNX5400 15x3.5"" 2TB SAS DAE Field	$3,488.00	30.5%	$2,424.16	$348.80	N/A	N/A	$314.00	N/A	$348.80	PM	EMC DISK LIBRARY
DLMVNX54DAEHS	DLm VNX5400 15x3.5"" 2TB Hot Spare DAE	$8,263.00	30.5%	$5,742.79	$826.30	N/A	N/A	$744.00	N/A	$826.30	PM	EMC DISK LIBRARY
DLM-VNX7600BA	DLm VNX7600 Rack Base	$4,500.00	30.5%	$3,127.50	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	EMC DISK LIBRARY
DLM-VNX7600BU	DLm Expansion VNX7600 Rack Base	$4,500.00	30.5%	$3,127.50	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	EMC DISK LIBRARY
DLM-VNX7600L	DLm VNX7600 Usage License =MA	$89,567.00	30.5%	$62,249.07	$16,122.06	N/A	N/A	N/A	N/A	$16,122.06	DM	EMC DISK LIBRARY
DLM-VNX7600LU	DLm VNX7600 Usage Upg License =MA	$89,567.00	30.5%	$62,249.07	$16,122.06	N/A	N/A	N/A	N/A	$16,122.06	DM	EMC DISK LIBRARY
DLM-VNX76-DAE	DLm VNX7600 15x3.5"" 2TB SAS DAE	$17,813.00	30.5%	$12,380.04	$1,781.30	N/A	N/A	$1,603.00	N/A	$1,781.30	PM	EMC DISK LIBRARY
DLM-VNX76DAEF	DLm VNX7600 15x3.5"" 2TB SAS DAE Field	$17,813.00	30.5%	$12,380.04	$1,781.30	N/A	N/A	$1,603.00	N/A	$1,781.30	PM	EMC DISK LIBRARY
DLMVNX76DAEHS	DLm VNX7600 15x3.5"" 2TB Hot Spare DAE	$9,218.00	30.5%	$6,406.51	$921.80	N/A	N/A	$830.00	N/A	$921.80	PM	EMC DISK LIBRARY
DLM-VNX76DME	DLm VNX7600 DME: 2 DM+FC SLICs+cbls	$21,776.00	30.5%	$15,134.32	$2,177.60	N/A	N/A	$1,960.00	N/A	$2,177.60	PM	EMC DISK LIBRARY
DLMVNX76DMEX	DLm VNX7600 Empty DM Enclosure	$7,992.00	30.5%	$5,554.44	$799.20	N/A	N/A	$719.00	N/A	$799.20	PM	EMC DISK LIBRARY
DLMVNX76DMEXU	DLm VNX7600 Empty DM Enclosure Upg	$10,789.00	30.5%	$7,498.36	$799.46	N/A	N/A	$720.00	N/A	$799.46	PM	EMC DISK LIBRARY
DLM-VNXB54DME	DLm VNX5400 DME: 2 DM+SLICs+cbls	$13,653.00	30.5%	$9,488.84	$1,365.30	N/A	N/A	$1,229.00	N/A	$1,365.30	PM	EMC DISK LIBRARY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DLM-VNXB54DPE	DLm VNX5400 DPE w/Vault	$16,965.00	30.5%	$11,790.68	$1,696.50	N/A	N/A	$1,527.00	N/A	$1,696.50	PM	EMC DISK LIBRARY
DLM-VNXB76DM	DLm VNX7600 Storage Controller	$36,441.00	30.5%	$25,326.50	$3,644.10	N/A	N/A	$3,280.00	N/A	$3,644.10	PM	EMC DISK LIBRARY
DLM-VNXB76DMU	DLm VNX7600 Storage Controller Upg	$46,862.00	30.5%	$32,569.09	$3,472.47	N/A	N/A	$3,126.00	N/A	$3,472.47	PM	EMC DISK LIBRARY
DLM-VNXB76DPE	DLm VNX7600 DPE 25X2.5"" Vault	$68,606.00	30.5%	$47,681.17	$8,232.72	N/A	N/A	$6,175.00	N/A	$8,232.72	PM	EMC DISK LIBRARY
DLM-VNXBCS	DLm VNX2 Control Station	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	EMC DISK LIBRARY
DLM-VNXBCS2	DLm VNX2 2nd Control Station	$1,935.00	30.5%	$1,344.83	$193.50	N/A	N/A	$174.00	N/A	$193.50	PM	EMC DISK LIBRARY
DL-NODEMGR	NETWORKER NODE MGR SFTW OPT	$7,500.00	30.5%	$5,212.50	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	DH	EMC DISK LIBRARY
DL-STBY	STANDBY SERVER OPTION FOR DL4100	$0.00	30.5%	$0.00	$2,830.00	N/A	N/A	$0.00	N/A	$2,830.00	PH	EMC DISK LIBRARY
DL-STBYC	OPTIONAL STANDBY SERVER W/CMPRSS CRD FOR	$48,300.00	30.5%	$33,568.50	$4,830.00	N/A	N/A	$0.00	N/A	$4,830.00	PH	EMC DISK LIBRARY
DL-STBYC-FD	OPTN FLD INSTL STNBY SRVR W/CMPRSS CRD F	$0.00	30.5%	$0.00	$4,830.00	N/A	N/A	$0.00	N/A	$4,830.00	PH	EMC DISK LIBRARY
DL-STBY-FD	FIELD INSTALL STANDBY SERVER OPTION FOR	$0.00	30.5%	$0.00	$2,830.00	N/A	N/A	$0.00	N/A	$2,830.00	PH	EMC DISK LIBRARY
DL-STKACSLS	STK ACSLS SOFTWARE OPTION	$15,000.00	30.5%	$10,425.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	DH	EMC DISK LIBRARY
DL-TAPECACHE	TAPE CACHING OPTION FOR EDL	$25,000.00	30.5%	$17,375.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	DH	EMC DISK LIBRARY
DL-VAULT-DAE	4GB VAULT DAE W/(6) 146GB FC DRIVES	$12,020.00	30.5%	$8,353.90	$1,202.00	N/A	N/A	$0.00	N/A	$1,202.00	PH	EMC DISK LIBRARY
0000076230001	SELECT ARCHIVE BRIDGE CENTERA	$22,500.00	22.5%	$17,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076270001	SELECT CUMULATIVE DB SIZE 2 TB LESS 5 TB	$112,500.00	22.5%	$87,187.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076280001	SEL CUMULATIVE DB SIZE 5 TB LESS 10 TB	$150,000.00	22.5%	$116,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076290001	SEL CUMULATIVE DB SIZE 10 TB LESS 20 TB	$187,500.00	22.5%	$145,312.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076300001	SELCUMULATIVE DB SIZE 20 TB LESS 30 TB	$225,000.00	22.5%	$174,375.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076330001	SELECT DATABASE CONNECTOR - ORACLE	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076340001	SELECT DATABASE CONNECTOR - SQL SERVER	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076350001	SELECT DATABASE CONNECTOR - MYSQL	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076360001	SELECT DATABASE CONNECTOR - DB2 LUW	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076370001	SELECT DATABASE CONNECTOR - INFORMIX	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076380001	SELECT DATABASE CONNECTOR - SYBASE	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076390001	SELECT DATABASE CONNECTOR - DB2 ZOS	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076420001	SELECT DATABASE CONNECTOR - TERADATA	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000076790001	SELECT FILE ARCHIVE SERVICE	$60,000.00	22.5%	$46,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000084300001	SELECT ARCHIVE ACCELERATOR FOR ORACLE	$60,000.00	22.5%	$46,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000084310001	SEL ARCHIVE ACCELERATOR FOR PEOPLESOFT	$60,000.00	22.5%	$46,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000084320001	SELECT ARCHIVE ACCELERATOR FOR SIEBEL	$60,000.00	22.5%	$46,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000084630001	SEL CUMULATIVE DB SIZE - ADDITIONAL 1 TB	$2,250.00	22.5%	$1,743.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000094920001	SELECT ARCHIVE ACCELERATOR FOR SAP	$60,000.00	22.5%	$46,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000095390001	SELECT ILM DATA CONNECTORS OPTION	$67,500.00	22.5%	$52,312.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000109650001	SELECT Database Connector - DB2 AS/400	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000109980001	SELECT Database Connector - ODBC	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000109990001	SELECT Database Connector - JDBC	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000112550001	SEL DATA REPLICATION TARGET APPLIANCE	$112,500.00	22.5%	$87,187.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000113760001	SEL DATA REPLICATION DB SOURCE CPU-CORES	$6,000.00	22.5%	$4,650.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000113770001	SEL DATA REPLICATION DB TARGET CPU-CORES	$3,000.00	22.5%	$2,325.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000113780001	SEL DATA REPLICATION DB SOURCE TARGET	$9,000.00	22.5%	$6,975.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000113860001	SEL DATA REPLICATION SOURCE TARGET APPL	$337,500.00	22.5%	$261,562.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000113870001	SEL DATA REPLICATION FLAT FILE TARGET	$56,250.00	22.5%	$43,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000113880011	SEL Fast Clone 64 CPU-Core POC Bundle	$36,000.00	22.5%	$27,900.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000113900001	SEL FAST CLONE STREAMER OPTION-GREENPLUM	$56,250.00	22.5%	$43,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000117320001	SEL Fast Clone Base (4 Source CPU-cores)	$9,000.00	22.5%	$6,975.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000117320002	SEL Standard Support for 0000011732-0002	$2,054.00	2.0%	$2,012.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000117320003	SEL Enterprise Support- 0000011732-0003	$2,112.00	2.0%	$2,069.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000117320006	SEL Critical Support for 0000011732-0006	$2,400.00	2.0%	$2,352.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000117330001	SEL Fast Clone Database Single CPU-Core	$1,688.00	22.5%	$1,308.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000117330002	SEL Standard Support for 0000011733-0002	$360.00	2.0%	$352.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000117330003	SEL Enterprise Support - 0000011733-0003	$396.00	2.0%	$388.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000117330006	SEL Critical Support for 0000011733-0006	$450.00	2.0%	$441.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000126680001	SEL Data Archive Standard Edition Base	$150,000.00	22.5%	$116,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000127780001	SEL Data Archive Advanced Edition Base	$225,000.00	22.5%	$174,375.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
0000762000021	SEL STANDARD SUPPORT - 21.4PCT OF LIC	$1.00	2.0%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762000022	SEL STANDARD SUPPORT - 21.4PCT OF LIC	$1,200.00	2.0%	$1,176.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762000023	SEL STANDARD SUPPORT - 21.4PCT OF LIC	$24,000.00	2.0%	$23,520.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762000031	SEL ENTERPRISE SUPPORT-23.54PCT OF LIC	$1.00	2.0%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762000032	SEL ENTERPRISE SUPPORT-23.54PCT OF LIC	$1,200.00	2.0%	$1,176.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762000033	SEL ENTERPRISE SUPPORT-23.54PCT OF LIC	$24,000.00	2.0%	$23,520.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762000081	SEL CRITICAL SUPPORT-26.75PCT OF LIC	$1.00	2.0%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762000082	SEL CRITICAL SUPPORT-26.75PCT OF LIC	$1,200.00	2.0%	$1,176.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762000083	SEL CRITICAL SUPPORT-26.75PCT OF LIC	$24,000.00	2.0%	$23,520.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762002000	SEL STANDARD SUPPORT FOR 0000113880011	$7,396.00	2.0%	$7,248.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762002002	SEL STANDARD SUPPORT FOR 0000113900001	$11,556.00	2.0%	$11,324.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762002003	SEL STANDARD SUPPORT FOR 0000113760001	$1,233.00	2.0%	$1,208.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762002004	SEL STANDARD SUPPORT FOR 0000113770001	$616.00	2.0%	$603.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762002005	SEL STANDARD SUPPORT FOR 0000113780001	$1,849.00	2.0%	$1,812.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762002006	SEL STANDARD SUPPORT FOR 0000112550001	$23,112.00	2.0%	$22,649.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762002007	SEL STANDARD SUPPORT FOR 0000113860001	$69,336.00	2.0%	$67,949.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762002008	SEL STANDARD SUPPORT FOR 0000113870001	$11,556.00	2.0%	$11,324.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762003000	SEL ENTERPRISE SUPPORT FOR 0000113880011	$8,135.00	2.0%	$7,972.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762003002	SEL ENTERPRISE SUPPORT FOR 0000113900001	$12,712.00	2.0%	$12,457.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762003003	SEL ENTERPRISE SUPPORT FOR 0000113760001	$1,356.00	2.0%	$1,328.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762003004	SEL ENTERPRISE SUPPORT FOR 0000113770001	$678.00	2.0%	$664.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762003005	SEL ENTERPRISE SUPPORT FOR 0000113780001	$2,034.00	2.0%	$1,993.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762003006	SEL ENTERPRISE SUPPORT FOR 0000112550001	$25,423.00	2.0%	$24,914.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762003007	SEL ENTERPRISE SUPPORT FOR 0000113860001	$76,270.00	2.0%	$74,744.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762003008	SEL ENTERPRISE SUPPORT FOR 0000113870001	$12,712.00	2.0%	$12,457.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762008000	SEL CRITICAL SUPPORT FOR 0000113880011	$9,245.00	2.0%	$9,060.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762008002	SEL CRITICAL SUPPORT FOR 0000113900001	$14,445.00	2.0%	$14,156.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762008003	SEL CRITICAL SUPPORT FOR 0000113760001	$1,541.00	2.0%	$1,510.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762008004	SEL CRITICAL SUPPORT FOR 0000113770001	$770.00	2.0%	$754.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762008005	SEL CRITICAL SUPPORT FOR 0000113780001	$2,311.00	2.0%	$2,264.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762008006	SEL CRITICAL SUPPORT FOR 0000112550001	$28,890.00	2.0%	$28,312.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762008007	SEL CRITICAL SUPPORT FOR 0000113860001	$86,670.00	2.0%	$84,936.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
0000762008008	SEL CRITICAL SUPPORT FOR 0000113870001	$14,445.00	2.0%	$14,156.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
000076250001	SELECT Archive Bridge Hitachi HCP	$22,500.00	22.5%	$17,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01032012699	SEL PREC D&S (1-50; US)LIC	$7,000.00	22.5%	$5,425.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01032012799	SEL PREC D&S (1-50; US)T&D	$3,500.00	22.5%	$2,712.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01032012899	SEL PREC D&S (FAILOVER)LIC	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01032032902	SEL PREC D&S (1-50; US)SUP	$1,610.00	2.0%	$1,577.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
01033012699	SEL PREC D&S (51-200; US)LIC	$6,650.00	22.5%	$5,153.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01033012799	SEL PREC D&S (51-200; US)T&D	$3,325.00	22.5%	$2,576.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01033032902	SEL PREC D&S (51-200; US)SUP	$1,530.00	2.0%	$1,499.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01034012699	SEL PREC D&S (200+; US)LIC	$6,300.00	22.5%	$4,882.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01034012799	SEL PREC D&S (200+; US)T&D	$3,150.00	22.5%	$2,441.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01034032902	SEL PREC D&S (200+; US)SUP	$1,449.00	2.0%	$1,420.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01035012699	SEL PREC D&S (1-50; INTL)LIC	$8,750.00	22.5%	$6,781.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01035012799	SEL PREC D&S (1-50; INTL)T&D	$4,375.00	22.5%	$3,390.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01035032902	SEL PREC D&S (1-50; INTL)SUP	$2,013.00	2.0%	$1,972.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01036012699	SEL PREC D&S (51-200 INTL)LIC	$8,313.00	22.5%	$6,442.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01036012799	SEL PREC D&S (51-200 INTL)T&D	$4,156.00	22.5%	$3,220.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01036032902	SEL PREC D&S (51-200; INTL)SUP	$1,912.00	2.0%	$1,873.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01037012699	SEL PREC D&S (200+; INTL)LIC	$7,875.00	22.5%	$6,103.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01037012799	SEL PREC D&S (200+; INTL)T&D	$3,938.00	22.5%	$3,051.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01037032902	SEL PREC D&S (200+; INTL)SUP	$1,811.00	2.0%	$1,774.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01038012699	SEL PREC APPS (1-50; US)LIC	$9,000.00	22.5%	$6,975.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01038012799	SEL PREC APPS (1-50; US)T&D	$4,500.00	22.5%	$3,487.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01038012899	SEL PREC APPS (FAILOVER)LIC	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01038032902	SEL PREC APPS (1-50; US)SUP	$2,070.00	2.0%	$2,028.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01039012699	SEL PREC APPS (51-200; US)LIC	$8,550.00	22.5%	$6,626.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01039012799	SEL PREC APPS (51-200; US)T&D	$4,275.00	22.5%	$3,313.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01039032902	SEL PREC APPS (51-200; US)SUP	$1,967.00	2.0%	$1,927.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01040012699	SEL PREC APPS (200+; US)LIC	$8,100.00	22.5%	$6,277.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01040012799	SEL PREC APPS (200+; US)T&D	$4,050.00	22.5%	$3,138.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01040032902	SEL PREC APPS (200+; US)SUP	$1,863.00	2.0%	$1,825.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01041012699	SEL PREC APPS (1-50; INTL)LIC	$11,250.00	22.5%	$8,718.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01041012799	SEL PREC APPS (1-50; INTL)T&D	$5,625.00	22.5%	$4,359.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01041032902	SEL PREC APPS (1-50; INTL)SUP	$2,588.00	2.0%	$2,536.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01042012699	SEL PREC APPS (51-200; INTL)LIC	$10,688.00	22.5%	$8,283.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01042012799	SEL PREC APPS (51-200; INTL)T&D	$5,344.00	22.5%	$4,141.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01042032902	SEL PREC APPS (51-200; INTL)SUP	$2,458.00	2.0%	$2,408.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01043012699	SEL PREC APPS (200+; INTL)LIC	$10,125.00	22.5%	$7,846.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01043012799	SEL PREC APPS (200+; INTL)T&D	$5,063.00	22.5%	$3,923.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01043032902	SEL PREC APPS (200+; INTL)SUP	$2,329.00	2.0%	$2,282.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01044012699	SEL PREC D&S-UPG DB (1-50; US)LIC	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01044012799	SEL PREC D&S-UPG DB (1-50; US)T&D	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01044032902	SEL PREC D&S-UPG DB (1-50; US)SUP	$1,150.00	2.0%	$1,127.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01045012699	SEL PREC D&S-UPG DB (51-200; US)LIC	$4,750.00	22.5%	$3,681.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01045012799	SEL PREC D&S-UPG DB (51-200; US)T&D	$2,375.00	22.5%	$1,840.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01045032902	SEL PREC D&S-UPG DB (51-200; US)SUP	$1,093.00	2.0%	$1,071.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01046012699	SEL PREC D&S-UPG DB (200+; US)LIC	$4,500.00	22.5%	$3,487.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01046012799	SEL PREC D&S-UPG DB (200+; US)T&D	$2,250.00	22.5%	$1,743.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01046032902	SEL PREC D&S-UPG DB (200+; US)SUP	$1,035.00	2.0%	$1,014.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01047012699	SEL PREC D&S-UPG DB (1-50; INTL)LIC	$6,250.00	22.5%	$4,843.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01047012799	SEL PREC D&S-UPG DB (1-50; INTL)T&D	$3,125.00	22.5%	$2,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01047032902	SEL PREC D&S-UPG DB (1-50; INTL)SUP	$1,438.00	2.0%	$1,409.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01048012699	SEL PREC D&S-UPG DB (51-200; INTL)LIC	$5,938.00	22.5%	$4,601.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01048012799	SEL PREC D&S-UPG DB (51-200 INTL)T&D	$2,969.00	22.5%	$2,300.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01048032902	SEL PREC D&S-UPG DB (51-200; INTL)SUP	$1,366.00	2.0%	$1,338.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01049012699	SEL PREC D&S-UPG DB (200+; INTL)LIC	$5,625.00	22.5%	$4,359.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01049012799	SEL PREC D&S-UPG DB(200+; INTL)T&D	$2,813.00	22.5%	$2,180.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01049032902	SEL PREC D&S-UPG DB (200+; INTL)SUP	$1,294.00	2.0%	$1,268.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01060012699	SEL PREC D&S-UPG PREC STRG (US)LIC	$800.00	22.5%	$620.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01060012799	SEL PREC D&S-UPG PREC STRG (US)T&D	$400.00	22.5%	$310.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01060032902	SEL PREC D&S-UPG PREC STRG (US)SUP	$184.00	2.0%	$180.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01061012699	SEL PREC D&S-UPG PREC STRG (INTL)LIC	$1,000.00	22.5%	$775.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01061012799	SEL PREC D&S-UPG PREC STRG (INTL)T&D	$500.00	22.5%	$387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
01061032902	SEL PREC D&S-UPG PREC STRG (INTL)SUP	$230.00	2.0%	$225.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01141052606	SEL MSP FOR D&S CPU (UP TO 10)	$31,500.00	2.0%	$30,870.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01142052606	SEL MSP FOR D& S CPU (11-15)	$2,638.00	2.0%	$2,585.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01143052606	SEL MSP FOR D&S CPU (16-20)	$2,125.00	2.0%	$2,082.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01144052606	SEL MSP FOR D&S CPU (21-25)	$1,838.00	2.0%	$1,801.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01145052606	SEL MSP FOR D&S CPU (26-30)	$1,656.00	2.0%	$1,622.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01146052606	SEL MSP FOR D&S CPU (31-35)	$1,531.00	2.0%	$1,500.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01147052606	SEL MSP FOR D&S CPU (36-40)	$1,438.00	2.0%	$1,409.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01148052606	SEL MSP FOR D&S CPU (41-45)	$1,369.00	2.0%	$1,341.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01149052606	SEL MSP FOR D&S CPU (46-50)	$1,313.00	2.0%	$1,286.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01151052606	SEL MSP FOR APPS CPU (UP TO 10)	$39,563.00	2.0%	$38,771.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01152052606	SEL MSP FOR APPS CPU (11-15)	$3,300.00	2.0%	$3,234.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01153052606	SEL MSP FOR APPS CPU (16-20)	$2,653.00	2.0%	$2,599.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01154052606	SEL MSP FOR APPS CPU (21-25)	$2,290.00	2.0%	$2,244.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01155052606	SEL MSP FOR APPS CPU (26-30)	$2,056.00	2.0%	$2,014.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01156052606	SEL MSP FOR APPS CPU (31-35)	$1,900.00	2.0%	$1,862.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01157052606	SEL MSP FOR APPS CPU (36-40)	$1,781.00	2.0%	$1,745.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01158052606	SEL MSP FOR APPS CPU (41-45)	$1,688.00	2.0%	$1,654.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01159052606	SEL MSP FOR APPS CPU (46-50)	$1,619.00	2.0%	$1,586.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01161062606	SEL TAAS FOR D&S CPU (UP TO 10)	$68,111.00	2.0%	$66,748.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01162062606	SEL TAAS FOR D&S CPU (11-15)	$6,356.00	2.0%	$6,228.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01163062606	SEL TAAS FOR D&S CPU (16-20)	$5,900.00	2.0%	$5,782.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01164062606	SEL TAAS FOR D&S CPU (21-25)	$5,644.00	2.0%	$5,531.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01165062606	SEL TAAS FOR D&S CPU (26-30)	$5,483.00	2.0%	$5,373.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01166062606	SEL TAAS FOR D&S CPU (31-35)	$5,372.00	2.0%	$5,264.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01167062606	SEL TAAS FOR D&S CPU (36-40)	$5,289.00	2.0%	$5,183.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01168062606	SEL TAAS FOR D&S CPU (41-45)	$5,228.00	2.0%	$5,123.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01169062606	SEL TAAS FOR D&S CPU (46-50)	$5,178.00	2.0%	$5,074.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01171062606	SEL TAAS FOR APPS CPU (UP TO 10)	$86,722.00	2.0%	$84,987.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01172062606	SEL TAAS FOR APPS CPU (11-15)	$8,091.00	2.0%	$7,929.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01173062606	SEL TAAS FOR APPS CPU (16-20)	$7,514.00	2.0%	$7,363.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01174062606	SEL TAAS FOR APPS CPU (21-25)	$7,192.00	2.0%	$7,048.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01175062606	SEL TAAS FOR APPS CPU (26-30)	$6,987.00	2.0%	$6,847.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01176062606	SEL TAAS FOR APPS CPU (31-35)	$6,843.00	2.0%	$6,706.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01177062606	SEL TAAS FOR APPS CPU (36-40)	$6,738.00	2.0%	$6,603.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
01178062606	SEL TAAS FOR APPS CPU (41-45)	$6,658.00	2.0%	$6,524.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
01179062606	SEL TAAS FOR APPS CPU (46-50)	$6,593.00	2.0%	$6,461.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100198	SEL SW VWisdom Server Ent Lic	$40,625.00	22.5%	$31,484.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100198-MA	SEL MA VW Srvr Ent Lic Ann'l	$5,506.00	2.0%	$5,395.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100199	SEL SW VWisdom Server Dept Lic	$21,875.00	22.5%	$16,953.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100199-MA	SEL MA VW Srvr Dep Lic Ann'l	$2,965.00	2.0%	$2,905.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100202-MA	SEL MA FCX-0402 Lic Ann'l	$2,753.00	2.0%	$2,697.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100203-MA	SEL MA FCX-0408 Lic Ann'l	$8,259.00	2.0%	$8,093.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100205-MA	SEL MA RBL-024 Lic Ann'l	$1,641.00	2.0%	$1,608.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100206-AA	SEL AS ProbeSW-024 Lic Ann'l	$263.00	22.5%	$203.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100206-MA	SEL MA ProbeSW-024 Lic Ann'l	$360.00	2.0%	$352.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100207-AA	SEL AS ProbeSW-032 Lic Ann'l	$356.00	22.5%	$275.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100207-MA	SEL MA ProbeSW-032 Lic Ann'l	$476.00	2.0%	$466.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100208-AA	SEL AS ProbeSW-192 Lic Ann'l	$2,156.00	22.5%	$1,670.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100208-MA	SEL MA ProbeSW-192 Lic Ann'l	$2,859.00	2.0%	$2,801.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100209-AA	SEL AS ProbeSW-256 Lic Ann'l	$2,888.00	22.5%	$2,238.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100209-MA	SEL MA ProbeSW-256 Lic Ann'l	$3,759.00	2.0%	$3,683.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100210-AA	SEL AS ProbeSW-336 Lic Ann'l	$3,788.00	22.5%	$2,935.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100210-MA	SEL MA ProbeSW-336 Lic Ann'l	$4,871.00	2.0%	$4,773.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100211-AA	SEL AS ProbeSW-384 Lic Ann'l	$4,313.00	22.5%	$3,342.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100211-MA	SEL MA ProbeSW-384 Lic Ann'l	$5,506.00	2.0%	$5,395.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100212-AA	SEL AS ProbeSW-528 Lic Ann'l	$5,944.00	22.5%	$4,606.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100212-MA	SEL MA ProbeSW-528 Lic Ann'l	$7,412.00	2.0%	$7,263.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100213	SEL SW ProbeVM-001 ESX Lic	$1,547.00	22.5%	$1,198.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100213-AA	SEL AS ProbeVM-001 Lic Ann'l	$150.00	22.5%	$116.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100213-MA	SEL MA ProbeVM-001 Lic Ann'l	$209.00	2.0%	$204.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100214-AA	SEL AS ProbeVM-010 Lic Ann'l	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100214-MA	SEL MA ProbeVM-010 Lic Ann'l	$2,382.00	2.0%	$2,334.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100215-AA	SEL AS ProbeVM-050 Lic Ann'l	$7,500.00	22.5%	$5,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100215-MA	SEL MA ProbeVM-050 Lic Ann'l	$11,647.00	2.0%	$11,414.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100216	SEL SW ProbeVM-100 ESX Lic	$154,688.00	22.5%	$119,883.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100216-AA	SEL AS ProbeVM-100 Lic Ann'l	$15,000.00	22.5%	$11,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100216-MA	SEL MA ProbeVM-100 Lic Ann'l	$20,965.00	2.0%	$20,545.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100217-AA	SEL AS ProbeVM-500 Lic Ann'l	$75,000.00	22.5%	$58,125.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100217-MA	SEL MA ProbeVM-500 Lic Ann'l	$108,635.00	2.0%	$106,462.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100257-MA	SEL MA ProbeFCX-E2 Bld Ann'l	$2,965.00	2.0%	$2,905.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100258-MA	SEL MA ProbeFCX-E2 Ann'l	$5,294.00	2.0%	$5,188.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100259-MA	SEL MA ProbeFCX-E8 Ann'l	$12,494.00	2.0%	$12,244.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100263-MA	SEL MA E24 Ann'l	$3,865.00	2.0%	$3,787.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100264-MA	SEL MA E72 Ann'l	$6,247.00	2.0%	$6,122.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100265-MA	SEL MA E24-04MM Ann'l	$4,182.00	2.0%	$4,098.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100267-MA	SEL MA E24-04SM Ann'l	$3,018.00	2.0%	$2,957.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100276	SEL HW PCbl OM3 2F LC-LC 2M	$63.00	22.5%	$48.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100278	SEL HW PCbl OM3 2F LC-LC 3M	$70.00	22.5%	$54.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100280	SEL HW PCbl OM3 2F LC-LC 5M	$78.00	22.5%	$60.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100288	SEL HW TCV-008LFLFLF-57-RP Cass	$1,719.00	22.5%	$1,332.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100288-MA	SEL MA TCV-008LFLFLF-57-RP Ann'l	$233.00	2.0%	$228.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100289-MA	SEL MA TCV-008LFLFLF-67-RP Ann'l	$233.00	2.0%	$228.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100290	SEL HW TCV-012LRLFLF-57-RP Cass	$2,578.00	22.5%	$1,997.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100290-MA	SEL MA TCV-012LRLFLF-57-RP Ann'l	$349.00	2.0%	$342.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100292	SEL HW TCV-012MRLFLF-57-OB Cass	$2,578.00	22.5%	$1,997.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100292-MA	SEL MA TCV-012MRLFLF-57-OB Ann'l	$349.00	2.0%	$342.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100293	SEL HW TCV-024MRLFMR-57-OB Cass	$5,156.00	22.5%	$3,995.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100293-MA	SEL MA TCV-024MRLFMR-57-OB Ann'l	$699.00	2.0%	$685.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100294-MA	SEL MA TPP-016A-57 Ann'l	$911.00	2.0%	$892.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100295-MA	SEL MA TPP-016A-67 Ann'l	$911.00	2.0%	$892.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100296-MA	SEL MA TPP-024B-57 Ann'l	$1,334.00	2.0%	$1,307.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100298-MA	SEL MA TPP-024C-57 Ann'l	$1,355.00	2.0%	$1,327.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100299-MA	SEL MA TPP-048D-57 Ann'l	$2,753.00	2.0%	$2,697.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100300	SEL HW TPS-01OF TCV TAP Shelf 1U	$289.00	22.5%	$223.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100300-MA	SEL MA TPS-01OF Ann'l	$39.00	2.0%	$38.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100301	SEL HW TPS-01OS TCV TAP Shelf 1U	$195.00	22.5%	$151.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100301-MA	SEL MA TPS-01OS Ann'l	$27.00	2.0%	$26.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100302	SEL PS SOS-4-IPM	$83,529.00	2.0%	$81,858.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100303	SEL PS SOS-4-IPM Addtl Wk Onsite	$42,941.00	2.0%	$42,082.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100304	SEL PS SOS-4-IPM Addtl Wk Rem	$29,118.00	2.0%	$28,535.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100305	SEL PS Expert Svcs 5 Days	$15,882.00	2.0%	$15,564.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100306	SEL PS Expert Svcs 20 Days	$63,529.00	2.0%	$62,258.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100308	SEL PS PAK Addtl Wk Onsite	$14,412.00	2.0%	$14,123.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100309	SEL PS Crit Infr Audit (CIA)	$57,059.00	2.0%	$55,917.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100310	SEL PS CIA Addtl Wk Onsite	$28,824.00	2.0%	$28,247.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100311	SEL PS CIA Addtl Wk Rem	$19,412.00	2.0%	$19,023.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100312	SEL PS Baseline ProbeSW-FC8	$28,824.00	2.0%	$28,247.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100313	SEL PS Baseline ProbeSW	$19,118.00	2.0%	$18,735.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100346	SEL HW ProbeFC8 8G MM	$37,500.00	22.5%	$29,062.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100346-MA	SEL MA ProbeFC8 MM Ann'l	$5,082.00	2.0%	$4,980.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100402	SEL PS SOS-4-IPM Adv	$118,235.00	2.0%	$115,870.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100408-MA	SEL MA TCV-012LFLFMR-57-RP Ann'l	$349.00	2.0%	$342.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100426-MA	SEL MA TPP-024D-57 Ann'l	$1,355.00	2.0%	$1,327.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100599-MA	SEL MA RC-024 Ann'l	$1,504.00	2.0%	$1,473.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100600-MA	SEL MA RC-072 Ann'l	$3,441.00	2.0%	$3,372.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100601-MA	SEL MA RB-024-08MM Ann'l	$8,047.00	2.0%	$7,886.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100602	SEL SW FC8-0802 2 Link Lic	$21,875.00	22.5%	$16,953.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100602-AA	SEL AS ProbeFC8-0802 Lic Ann'l	$2,063.00	22.5%	$1,598.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100602-MA	SEL MA FC8-0802 Lic Ann'l	$2,965.00	2.0%	$2,905.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100603	SEL SW FC8-0808 8 Link Lic	$87,500.00	22.5%	$67,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100603-AA	SEL AS ProbeFC8-0808 Lic Ann'l	$8,156.00	22.5%	$6,320.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100603-MA	SEL MA FC8-0808 Lic Ann'l	$11,859.00	2.0%	$11,621.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100604-MA	SEL MA RCH-0808 Lic Annl	$7,624.00	2.0%	$7,471.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100617-AA	SEL AS ProbeSWAG-24 Lic Ann'l	$38.00	22.5%	$29.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100617-MA	SEL MA ProbeSWAG-24 Lic Ann'l	$180.00	2.0%	$176.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100618-AA	SEL AS ProbeSWAG-192 Lic Ann'l	$356.00	22.5%	$275.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100618-MA	SEL MA ProbeSWAG-192 Lic Ann'l	$1,429.00	2.0%	$1,400.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100619-AA	SEL AS ProbeSWAG-528 Lic Ann'l	$994.00	22.5%	$770.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
100-100619-MA	SEL MA ProbeSWAG-528 Lic Ann'l	$3,706.00	2.0%	$3,631.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100695-MA	SEL MA FC8-0402 Lic Ann'l	$2,541.00	2.0%	$2,490.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100696-MA	SEL MA FC8-0408 Lic Ann'l	$9,953.00	2.0%	$9,753.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100744-MA	SEL MA ProbeFC8 MM R Ann'l	$5,082.00	2.0%	$4,980.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100824-MA	SEL MA RCH-0402 Lic Ann'l	$974.00	2.0%	$954.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100825-MA	SEL MA RCH-0404 Lic Ann'l	$1,641.00	2.0%	$1,608.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100826-MA	SEL MA RCH-0408 Lic Ann'l	$2,700.00	2.0%	$2,646.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100827-MA	SEL MA RCH-0416 Lic Ann'l	$4,659.00	2.0%	$4,565.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100828-MA	SEL MA RCH-0802 Lic Annl	$3,071.00	2.0%	$3,009.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100829-MA	SEL MA RCH-0804 Lic Annl	$4,500.00	2.0%	$4,410.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100830-MA	SEL MA RCH-0816 Lic Annl	$14,612.00	2.0%	$14,319.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100837	SEL HW ProbeFC8/-HD FRU Pwr Sup	$859.00	22.5%	$665.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-100842-MA	SEL MA ProbeFC8 SM R Ann'l	$5,506.00	2.0%	$5,395.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100843-MA	SEL MA ProbeFC8 SM Ann'l	$5,506.00	2.0%	$5,395.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100848-MA	SEL MA TCH-048LFLFMR-47-RP Ann'l	$1,715.00	2.0%	$1,680.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100851-MA	SEL MA TCV-024FFFFFF-47-TE Ann'l	$699.00	2.0%	$685.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100852-MA	SEL MA TCC-024LRLFMR-57-RP Ann'l	$699.00	2.0%	$685.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-100934-MA	SEL MA E24-08MM Ann'l	$8,788.00	2.0%	$8,612.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101019	SEL HW Mob Rack Cab Probe	$17,578.00	22.5%	$13,622.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101037-MA	SEL MA RO-024 MM Ann'l	$9,318.00	2.0%	$9,131.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101038-MA	SEL MA RO-072 MM Ann'l	$11,647.00	2.0%	$11,414.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101043-MA	SEL MA RO-024 SM Ann'l	$10,165.00	2.0%	$9,961.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101044-MA	SEL MA RO-072 SM Ann'l	$12,494.00	2.0%	$12,244.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101047-MA	SEL MA RB024-08SM Ann'l	$8,788.00	2.0%	$8,612.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101048	SEL HW Pwr Cord C19-515 15A 15FT	$63.00	22.5%	$48.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101049	SEL HW Pwr Cord C19-520 20A 15FT	$94.00	22.5%	$72.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101050	SEL HW Pwr Cord C19-620 20A 15FT	$86.00	22.5%	$66.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101051	SEL HW Pwr Cord C19-615 15A 15FT	$86.00	22.5%	$66.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101052	SEL HW Pwr Cord C13-515 18IN x2	$11.00	22.5%	$8.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101053	SEL HW Pwr Cord C13-515 6FT x2	$17.00	22.5%	$13.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101054	SEL HW Pwr Cord C13-C14 6FT x2	$23.00	22.5%	$17.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101055	SEL HW Pwr Cord C13-C14 18IN x2	$14.00	22.5%	$10.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101056	SEL HW Pwr Cord C13-CEE77 2M x2	$20.00	22.5%	$15.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101057	SEL HW Pwr Cord C13-1363 2M x2	$31.00	22.5%	$24.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101058	SEL HW Pwr Cord C13-C14 3FT x2	$17.00	22.5%	$13.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101085	SEL HW PCbl OM3 12F MPOf-LC 2M	$469.00	22.5%	$363.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101216	SEL HW PCbl OM3 2F LC-LC 10M	$102.00	22.5%	$79.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101228	SEL HW PCbl OM3 2F LC-LC 15M	$102.00	22.5%	$79.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101231	SEL HW ProbeFC8-HD 8G MM	$53,125.00	22.5%	$41,171.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101231-MA	SEL MA ProbeFC8-HD MM Ann'l	$7,200.00	2.0%	$7,056.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101281	SEL HW FibIns CIT Kit MPO Addon	$4,531.00	22.5%	$3,511.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101309	SEL HW FibIns CIT Kit Refill	$2,266.00	22.5%	$1,756.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101310	SEL HW FibIns CIT MPO Refill	$547.00	22.5%	$423.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101311	SEL HW TCbl OM3 1F LCLC 2M x2	$211.00	22.5%	$163.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101312	SEL HW TCbl OM3 12F MPOfLC 2M x2	$898.00	22.5%	$695.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101313	SEL HW TCbl OM3 1F LCSC 2M x2	$211.00	22.5%	$163.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101314	SEL HW TCbl OM3 1F LCMU 2M x2	$234.00	22.5%	$181.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101315	SEL HW TCbl OM3 12F MPOmLC 2M x2	$898.00	22.5%	$695.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101318	SEL HW Ship Rack Cab 2 Probe	$9,375.00	22.5%	$7,265.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101319	SEL HW Ship Rack Cab 1 Probe	$7,422.00	22.5%	$5,752.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101321-MA	SEL MA ProbeFC8-HD SM Ann'l	$7,941.00	2.0%	$7,782.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101322	SEL HW ProbeFC8/-HD FRU Fan	$586.00	22.5%	$454.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101324	SEL HW Rack Shelf 1U 20	$492.00	22.5%	$381.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101325	SEL HW Rack Shelf 1U 24	$586.00	22.5%	$454.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101330	SEL PS QuickStart ProbeSW-VM-FC8	$61,059.00	2.0%	$59,837.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101331	SEL PS QuickStart ProbeSW-VM	$48,118.00	2.0%	$47,155.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101343	SEL SW FC8HD-0816 16 Link Lic	$121,875.00	22.5%	$94,453.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101343-AA	SEL AS ProbeFC8-0816 Lic Ann'l	$11,250.00	22.5%	$8,718.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101343-MA	SEL MA FC8HD-0816 Lic Ann'l	$16,518.00	2.0%	$16,187.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101348	SEL HW Pwr Cord C19-C14 15A 15FT	$109.00	22.5%	$84.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101377-MA	SEL MA TCV-012MRLRLF-57-UP Ann'l	$349.00	2.0%	$342.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101426-MA	SEL MA TCV-024MRMRLF-57-UP Ann'l	$699.00	2.0%	$685.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101545-MA	SEL MA TCV-012LRLFLF-52-RP Ann'l	$349.00	2.0%	$342.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101566	SEL HW SFP 8GFC 850NM MM HS x16	$7,422.00	22.5%	$5,752.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101570	SEL HW FibIns Cass Refill	$625.00	22.5%	$484.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101571	SEL HW FibIns MPO Cass Refill	$703.00	22.5%	$544.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101753	SEL SW VWisdom Srvr Ent DR Lic	$20,313.00	22.5%	$15,742.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101753-MA	SEL MA VW Srvr Ent DR Lic Ann'l	$2,753.00	2.0%	$2,697.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101804	SEL HW ProbeFC8-HD48 8G MM	$150,000.00	22.5%	$116,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101804-MA	SEL MA ProbeFC8-HD48 MM Ann'l	$20,329.00	2.0%	$19,922.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101854	SEL HW FibIns CIT Adv Kit	$22,656.00	22.5%	$17,558.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101855	SEL HW Pwr Cord C13-C20 6FT x2	$31.00	22.5%	$24.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101925	SEL HW TCV-012MRLFLF-57-EB Cass	$2,578.00	22.5%	$1,997.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-101925-MA	SEL MA TCV-012MRLFLF-57-EB Ann'l	$349.00	2.0%	$342.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101929-MA	SEL MA TCV-024MFMFFF-57-PO Ann'l	$699.00	2.0%	$685.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-101930-MA	SEL MA TCV-012LRLRLF-57-RP Ann'l	$349.00	2.0%	$342.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102036	SEL PS VIMS Mngd Svc Ent 12 Mnth	$576,471.00	22.5%	$446,765.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102037	SEL PS VIMS Mngd Svc Ent 6 Mnth	$352,941.00	22.5%	$273,529.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102038	SEL PS VIMS Mngd Svc Std 12 Mnth	$352,941.00	2.0%	$345,882.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102039	SEL PS VIMS Mngd Svc Std 6 Mnth	$205,882.00	2.0%	$201,764.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102043-MA	SEL MA ProbeFC8-HD48 SM Ann'l	$22,235.00	2.0%	$21,790.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102044	SEL HW ProbeFC8-HD48 FRU Fan	$1,133.00	22.5%	$878.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102045	SEL HW ProbeFC8-HD48 FRU Pwr Sup	$938.00	22.5%	$726.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102046	SEL SW FC8HD48-0848 48 Link Lic	$246,875.00	22.5%	$191,328.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102046-AA	SEL AS ProbeFC8-0848 Lic Ann'l	$23,438.00	22.5%	$18,164.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102046-MA	SEL MA FC8HD48-0848 Lic Ann'l	$33,459.00	2.0%	$32,789.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102048-MA	SEL MA TCV-024MRFRLF-57-UP Ann'l	$699.00	2.0%	$685.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102064	SEL HW TCV-024MRLFMR-57-EB Cass	$5,156.00	22.5%	$3,995.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102064-MA	SEL MA TCV-024MRLFMR-57-EB Ann'l	$699.00	2.0%	$685.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102065	SEL SW FC8HD48-0824 24 Link Lic	$159,375.00	22.5%	$123,515.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102065-AA	SEL AS ProbeFC8-0824 Lic Ann'l	$14,906.00	22.5%	$11,552.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102065-MA	SEL MA FC8HD48-0824 Lic Ann'l	$21,600.00	2.0%	$21,168.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102069	SEL HW VWisdom Pltfrm Appl 4210	$60,938.00	22.5%	$47,226.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
100-102069-MA	SEL MA Pltfrm Appl 4210 Ann'l	$8,259.00	2.0%	$8,093.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102070	SEL SW VWisdom Mgmt Ent Ed	$68,750.00	22.5%	$53,281.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102070-MA	SEL MA VW Mgmt Ent Ed Ann'l	$9,318.00	2.0%	$9,131.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102071	SEL SW VWisdom Mgmt Virt Ed	$37,500.00	22.5%	$29,062.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102071-MA	SEL MA VW Mgmt Virt Ed Ann'l	$5,082.00	2.0%	$4,980.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102072	SEL SW VWisdom Mgmt Ent DR Ed	$34,375.00	22.5%	$26,640.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102072-MA	SEL MA VW Mgmt Ent DR Ed Ann'l	$4,659.00	2.0%	$4,565.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102073	SEL HW PA 4210 FRU Pwr Sup	$547.00	22.5%	$423.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102074	SEL HW PA 4210 FRU Data Drv 1TB	$352.00	22.5%	$272.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102075	SEL HW PA 4210 FRU Sys Drv 80GB	$391.00	22.5%	$303.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102076	SEL HW PA 4210 Shllw Mnt Kit	$117.00	22.5%	$90.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102077	SEL HW PA 4210 FRU Bezel/Keys	$70.00	22.5%	$54.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102094	SEL HW ProbeFC8-HD48 Recess Mnt	$313.00	22.5%	$242.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102218	SEL TR 2500 Units VI Univ	$2,941.00	2.0%	$2,882.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102219	SEL TR 5000 Units VI Univ	$5,882.00	2.0%	$5,764.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102220	SEL TR 7500 Units VI Univ	$8,824.00	2.0%	$8,647.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102221	SEL TR 20000 Units VI Univ	$23,529.00	2.0%	$23,058.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102267	SEL SW ProbeSW-010 Port Lic	$1,156.00	22.5%	$895.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102267-AA	SEL AS ProbeSW-010 Lic Ann'l	$113.00	22.5%	$87.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102267-MA	SEL MA ProbeSW-010 Lic Ann'l	$156.00	2.0%	$152.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102268	SEL SW ProbeSW-100 Port Lic	$11,563.00	22.5%	$8,961.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102268-AA	SEL AS ProbeSW-100 Lic Ann'l	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102268-MA	SEL MA ProbeSW-100 Lic Ann'l	$1,567.00	2.0%	$1,535.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102269	SEL SW ProbeSWAG-010 Port Lic	$578.00	22.5%	$447.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102269-AA	SEL AS ProbeSWAG-010 Lic Ann'l	$19.00	22.5%	$14.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102269-MA	SEL MA ProbeSWAG-010 Lic Ann'l	$79.00	2.0%	$77.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102270	SEL SW ProbeSWAG-100 Port Lic	$5,781.00	22.5%	$4,480.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102270-AA	SEL AS ProbeSWAG-100 Lic Ann'l	$188.00	22.5%	$145.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102270-MA	SEL MA ProbeSWAG-100 Lic Ann'l	$784.00	2.0%	$768.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102271	SEL SW ProbeNTAP-001 Node Lic	$1,797.00	22.5%	$1,392.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102271-AA	SEL AS ProbeNTAP-001 Lic Ann'l	$169.00	22.5%	$130.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102271-MA	SEL MA ProbeNTAP-001 Lic Ann'l	$244.00	2.0%	$239.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102272	SEL SW ProbeNTAP-100 Node Lic	$179,688.00	22.5%	$139,258.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102272-AA	SEL AS ProbeNTAP-100 Lic Ann'l	$16,875.00	22.5%	$13,078.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102272-MA	SEL MA ProbeNTAP-100 Lic Ann'l	$24,353.00	2.0%	$23,865.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102301	SEL HW PA 4210 Std Mnt Kit	$117.00	22.5%	$90.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102341	SEL HW TCV Blank Plate Kit x3	$39.00	22.5%	$30.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102389	SEL PS Expert Svcs 5 Days Onsite	$28,235.00	2.0%	$27,670.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102390	SEL PS Expert Svcs 20 Days Onsite	$88,235.00	2.0%	$86,470.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102455	SEL HW ProbeFC8/All Shllw Mnt Kit	$117.00	22.5%	$90.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102456	SEL HW ProbeFC8/All Std Mnt Kit	$117.00	22.5%	$90.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102457	SEL HW ProbeFC8/All Rk Adpt 1U35	$117.00	22.5%	$90.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102458	SEL HW PA-4210 Rk Adpt 2U35	$117.00	22.5%	$90.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100-102459	SEL TR 100 Units VI Univ	$118.00	2.0%	$115.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102460	SEL PS Expert Svcs 5 Days Remote	$15,882.00	2.0%	$15,564.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100-102461	SEL PS Expert Svcs 20 Days Remote	$63,529.00	2.0%	$62,258.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
1008-1-LIC-2PPLS	SEL Upgrades ADX 1008x-1 TO ADX 1016x-2	$11,419.00	22.5%	$8,849.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100DA1PRSS2	SEL SECOND YEAR SS FOR F-V100DA1PRSSP	$2,600.00	2.0%	$2,548.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100DA1PRSSP	SEL DATADVANT100 1 PROBE 1YSS SP	$18,417.00	2.0%	$18,048.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100DA1PRSSP2	SEL SECOND YEAR SS SP FOR F-V100DA1PRSSP	$3,467.00	2.0%	$3,397.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100DAL1PRSS2	SEL SS DATADV LITE100 1 DATADVPROBE50SL	$1,300.00	2.0%	$1,274.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100DAL1PRSSP	SEL DA IDU LITE100 1DAPROBE50SL SS SUP	$9,208.00	2.0%	$9,023.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100DAL1PRSSP2	SEL SS&SUPPORT DAIDULITE100 1DAPROBE50SL	$1,733.00	2.0%	$1,698.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100DCSSP	SEL IDUCLASSFRAMEWORK100 SS SUPPORT	$8,926.00	2.0%	$8,747.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100DLSSP	SEL DT 100 USERS + SS & SUPPORT FIRST YR	$1,796.00	22.5%	$1,391.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100DPSSP	SEL DATAPRIVILEGE100 1YSS SP	$7,254.00	2.0%	$7,108.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100DSSS2	SEL SS RENEWAL DATADVANTAGEDS100	$842.00	2.0%	$825.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100DSSSP	SEL DATADVANTAGEDS100 SS SUPPORT	$5,951.00	2.0%	$5,831.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100DSSSP2	SEL SS SUPPORT RENEWAL DATADVANTAGEDS100	$1,120.00	2.0%	$1,097.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100DTSSP	SEL DTE 100 users + SS + Support 1st yr	$12,431.00	22.5%	$9,634.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100DWS1PRSS2	SEL SS rene DW SP 100 user+1Pb/Coll 50SL	$2,579.00	22.5%	$1,998.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100DWS1PRSSP	SEL DWSP100use+1Pb/Col 50SL+SS&Sup1st yr	$18,265.00	22.5%	$14,155.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100DWS1PRSSP2	SEL SS&Sup rene DWSP 100use+1Pb/Coll50SL	$3,438.00	22.5%	$2,664.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100DWW1PRSS2	SEL SS renew DWWin 100use+1Pb/Colle 50SL	$2,579.00	22.5%	$1,998.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100DWW1PRSSP	SEL DWWin100use+1Pb/Coll50SL+SS&Sup1styr	$18,265.00	22.5%	$14,155.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100DWW1PRSSP2	SEL SS&Sup rene DWWin100use+1Pb/Coll50SL	$3,438.00	22.5%	$2,664.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
100EC1PRSS2	SEL SS DATADV EXCH100 1 DATADVPROBE50SL	$2,600.00	2.0%	$2,548.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100EC1PRSSP	SEL DA EX100 1DAPROBE50SL SS SUPPORT	$18,417.00	2.0%	$18,048.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100EC1PRSSP2	SEL SECOND YEAR SS SP FOR V100EXC1PRSSP2	$3,467.00	2.0%	$3,397.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100FCSSP	SEL IDU FRAMEWORKCONNECTOR100 SS SUPPORT	$6,694.00	2.0%	$6,560.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100SP1PRSS2	SEL SS DATADVIDU SP100 1DATADVPROBE50SL	$2,600.00	2.0%	$2,548.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100SP1PRSSP	SEL DA IDU SP100 1DAPROBE50SL SS SUPPORT	$18,417.00	2.0%	$18,048.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100SP1PRSSP2	SEL SS&SUPPORT DA IDU SP100 1DAPROBE50SL	$3,467.00	2.0%	$3,397.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100UX1PRSS2	SEL SS DATADVIDUUX 100 1DATADVPROBE50SL	$2,600.00	2.0%	$2,548.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100UX1PRSSP	SEL DA IDU UX 100 1DAPROBE50SL SS SUP	$18,417.00	2.0%	$18,048.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
100UX1PRSSP2	SEL SS SUPPORT DAIDU UX 100 1DAPROBE50SL	$3,467.00	2.0%	$3,397.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
1016-2-LIC-4P	SEL Upgrades ADX 1016x-2 TO ADX 1016x-4	$4,984.00	22.5%	$3,862.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
1016-2-LIC-4P10G	SEL Upgrades ADX 1016x-2 TO ADX 1216x-4	$12,959.00	22.5%	$10,043.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
1016-4-LIC-10G	SEL Upgrades ADX 1016x-4 TO ADX 1216x-4	$7,975.00	22.5%	$6,180.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-ER	SEL 10GBASE-ER SFP+ (LC)<=40km w/ SMF	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-LR	SEL 10GBASE-LR SFP+ (LC) <=10km/SMF	$2,745.00	22.5%	$2,127.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-LR-8	SEL 10GBASE-LR SFPP SMF LC CONNECTOR 8PK	$21,960.00	22.5%	$17,019.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-LRM	SEL 10GBASE-LRM 1310NM SFP+ (LC) TAR	$1,355.00	22.5%	$1,050.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-SR	SEL 10GBASE-SR SFP+ (LC) <=300m/MMF	$1,370.00	22.5%	$1,061.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-SR-8	SEL 10GBASE-SR SFPP MMF LC CONNECTOR 8PK	$6,880.00	22.5%	$5,332.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-TWX0101	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	$150.00	22.5%	$116.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-TWX0108	SEL DIRECT ATTACH SFPP COPPER1M8-PACK	$1,080.00	22.5%	$837.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-TWX0301	SEL DIRECT ATTACH SFPP COPPER3M1-PACK	$210.00	22.5%	$162.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-TWX0308	SEL DIRECT ATTACH SFPP COPPER3M8-PACK	$1,512.00	22.5%	$1,171.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-TWX0501	SEL DIRECT ATTACH SFPP COPPER5M1-PACK	$260.00	22.5%	$201.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-TWX0508	SEL DIRECT ATTACH SFPP COPPER5M8-PACK	$1,872.00	22.5%	$1,450.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-USR	SEL 10GE USR SFP+ (LC)<=100m/MMF qty1	$750.00	22.5%	$581.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10G-SFPP-USR-8	SEL 10GE USR SFP+ (LC)<=100m/MMF qty8	$5,400.00	22.5%	$4,185.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
10GSFP-TWX-11	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	$136.00	22.5%	$105.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10GSFP-TWX-18	SEL DIRECT ATTACH SFPP COPPER1M8-PACK	$979.00	22.5%	$758.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10GSFP-TWX-31	SEL DIRECT ATTACH SFPP COPPER3M1-PACK	$190.00	22.5%	$147.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10GSFP-TWX-38	SEL DIRECT ATTACH SFPP COPPER3M8-PACK	$1,370.00	22.5%	$1,061.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10GSFP-TWX-51	SEL DIRECT ATTACH SFPP COPPER5M1-PACK	$236.00	22.5%	$182.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
10GSFP-TWX-58	SEL DIRECT ATTACH SFPP COPPER5M8-PACK	$1,697.00	22.5%	$1,315.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1708-LIC-M1G	SEL Hor Sc Op Ec Add On M1G (100)	$550.00	2.0%	$539.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M1GL1	SEL Tppl1 Hor Sc Op Ec Add On M1G (100)	$522.50	2.0%	$512.05	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M1GL2	SEL Tppl2 Hor Sc Op Ec Add On M1G (100)	$511.50	2.0%	$501.27	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M1GL3	SEL Tppl3 Hor Sc Op Ec Add On M1G (100)	$495.00	2.0%	$485.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M1GL4	SEL Tppl4 Hor Sc Op Ec Add On M1G (100)	$478.50	2.0%	$468.93	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M1GL5	SEL Tppl5 Hor Sc Op Ec Add On M1G (100)	$456.50	2.0%	$447.37	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708-LIC-M1P	SEL Hor Sc Op Ec Add On M1P (100)	$605.00	2.0%	$592.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M1PL1	SEL Tppl1 Hor Sc Op Ec Add On M1P (100)	$574.75	2.0%	$563.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M1PL2	SEL Tppl2 Hor Sc Op Ec Add On M1P (100)	$562.65	2.0%	$551.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M1PL3	SEL Tppl3 Hor Sc Op Ec Add On M1P (100)	$544.50	2.0%	$533.61	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M1PL4	SEL Tppl4 Hor Sc Op Ec Add On M1P (100)	$526.35	2.0%	$515.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M1PL5	SEL Tppl5 Hor Sc Op Ec Add On M1P (100)	$502.15	2.0%	$492.11	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708-LIC-M2P	SEL Hor Sc Op Ec Add On M2P (100)	$1,137.40	2.0%	$1,114.65	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M2PL1	SEL Tppl1 Hor Sc Op Ec Add On M2P (100)	$1,080.53	2.0%	$1,058.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M2PL2	SEL Tppl2 Hor Sc Op Ec Add On M2P (100)	$1,057.78	2.0%	$1,036.63	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M2PL3	SEL Tppl3 Hor Sc Op Ec Add On M2P (100)	$1,023.66	2.0%	$1,003.19	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M2PL4	SEL Tppl4 Hor Sc Op Ec Add On M2P (100)	$989.54	2.0%	$969.75	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M2PL5	SEL Tppl5 Hor Sc Op Ec Add On M2P (100)	$944.04	2.0%	$925.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708-LIC-M3G	SEL Hor Sc Op Ec Add On M3G (100)	$1,452.00	2.0%	$1,422.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M3GL1	SEL Tppl1 Hor Sc Op Ec Add On M3G (100)	$1,379.40	2.0%	$1,351.81	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M3GL2	SEL Tppl2 Hor Sc Op Ec Add On M3G (100)	$1,350.36	2.0%	$1,323.35	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M3GL3	SEL Tppl3 Hor Sc Op Ec Add On M3G (100)	$1,306.80	2.0%	$1,280.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M3GL4	SEL Tppl4 Hor Sc Op Ec Add On M3G (100)	$1,263.24	2.0%	$1,237.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M3GL5	SEL Tppl5 Hor Sc Op Ec Add On M3G (100)	$1,205.16	2.0%	$1,181.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708-LIC-M3P	SEL Hor Sc Op Ec Add On M3P (100)	$1,597.20	2.0%	$1,565.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M3PL1	SEL Tppl1 Hor Sc Op Ec Add On M3P (100)	$1,517.34	2.0%	$1,486.99	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M3PL2	SEL Tppl2 Hor Sc Op Ec Add On M3P (100)	$1,485.40	2.0%	$1,455.69	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M3PL3	SEL Tppl3 Hor Sc Op Ec Add On M3P (100)	$1,437.48	2.0%	$1,408.73	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M3PL4	SEL Tppl4 Hor Sc Op Ec Add On M3P (100)	$1,389.56	2.0%	$1,361.77	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1708LIC-M3PL5	SEL Tppl5 Hor Sc Op Ec Add On M3P (100)	$1,325.68	2.0%	$1,299.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709-LIC-M1G	SEL Hor Sc Op Platm M1G 100+ Min 500	$4,950.00	2.0%	$4,851.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M1GL1	SEL Tppl1 Hor Sc Op M1G 100+ Min 500	$4,702.50	2.0%	$4,608.45	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M1GL2	SEL Tppl2 Hor Sc Op M1G 100+ Min 500	$4,603.50	2.0%	$4,511.43	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M1GL3	SEL Tppl3 Hor Sc Op M1G 100+ Min 500	$4,455.00	2.0%	$4,365.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M1GL4	SEL Tppl4 Hor Sc Op M1G 100+ Min 500	$4,306.50	2.0%	$4,220.37	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M1GL5	SEL Tppl5 Hor Sc Op M1G 100+ Min 500	$4,108.50	2.0%	$4,026.33	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709-LIC-M1P	SEL Hor Sc Op M1P 100+ Min 500	$5,445.00	2.0%	$5,336.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M1PL1	SEL Tppl1 Hor Sc Op M1P 100+ Min 500	$5,172.75	2.0%	$5,069.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M1PL2	SEL Tppl2 Hor Sc Op M1P 100+ Min 500	$5,063.85	2.0%	$4,962.57	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M1PL3	SEL Tppl3 Hor Sc Op M1P 100+ Min 500	$4,900.50	2.0%	$4,802.49	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M1PL4	SEL Tppl4 Hor Sc Op M1P 100+ Min 500	$4,737.15	2.0%	$4,642.41	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M1PL5	SEL Tppl5 Hor Sc Op M1P 100+ Min 500	$4,519.35	2.0%	$4,428.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709-LIC-M2G	SEL Hor Sc Op M2G 100 Min 500	$9,306.00	2.0%	$9,119.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M2GL1	SEL Tppl1 Hor Sc Op M2G 100 Min 500	$8,840.70	2.0%	$8,663.89	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M2GL2	SEL Tppl2 Hor Sc Op M2G 100 Min 500	$8,654.58	2.0%	$8,481.49	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M2GL3	SEL Tppl3 Hor Sc Op M2G 100 Min 500	$8,375.40	2.0%	$8,207.89	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M2GL4	SEL Tppl4 Hor Sc Op M2G 100 Min 500	$8,096.22	2.0%	$7,934.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M2GL5	SEL Tppl5 Hor Sc Op M2G 100 Min 500	$7,723.98	2.0%	$7,569.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709-LIC-M2P	SEL Hor Sc Op M2P 100 Min 500	$10,241.00	2.0%	$10,036.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M2PL1	SEL Tppl1 Hor Sc Op M2P 100 Min 500	$9,728.95	2.0%	$9,534.37	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M2PL2	SEL Tppl2 Hor Sc Op M2P 100 Min 500	$9,524.13	2.0%	$9,333.65	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M2PL3	SEL Tppl3 Hor Sc Op M2P 100 Min 500	$9,216.90	2.0%	$9,032.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M2PL4	SEL Tppl4 Hor Sc Op M2P 100 Min 500	$8,909.67	2.0%	$8,731.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M2PL5	SEL Tppl5 Hor Sc Op M2P 100 Min 500	$8,500.03	2.0%	$8,330.03	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709-LIC-M3G	SEL Hor Sc Op M3G 100 Min 500	$13,068.00	2.0%	$12,806.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M3GL1	SEL Tppl1 Hor Sc Op M3G 100 Min 500	$12,414.60	2.0%	$12,166.31	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M3GL2	SEL Tppl2 Hor Sc Op M3G 100 Min 500	$12,153.24	2.0%	$11,910.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M3GL3	SEL Tppl3 Hor Sc Op M3G 100 Min 500	$11,761.20	2.0%	$11,525.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M3GL4	SEL Tppl4 Hor Sc Op M3G 100 Min 500	$11,369.16	2.0%	$11,141.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M3GL5	SEL Tppl5 Hor Sc Op M3G 100 Min 500	$10,846.44	2.0%	$10,629.51	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709-LIC-M3P	SEL Hor Sc Op M3P 100 Min 500	$14,377.00	2.0%	$14,089.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M3PL1	SEL Tppl1 Hor Sc Op M3P 100 Min 500	$13,658.15	2.0%	$13,384.99	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M3PL2	SEL Tppl2 Hor Sc Op M3P 100 Min 500	$13,370.61	2.0%	$13,103.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M3PL3	SEL Tppl3 Hor Sc Op M3P 100 Min 500	$12,939.30	2.0%	$12,680.51	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M3PL4	SEL Tppl4 Hor Sc Op M3P 100 Min 500	$12,507.99	2.0%	$12,257.83	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1709LIC-M3PL5	SEL Tppl5 Hor Sc Op M3P 100 Min 500	$11,932.91	2.0%	$11,694.25	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1715-M2G	SEL Hor Sc Op Ec Add On M2G (100)	$1,034.00	2.0%	$1,013.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1715-M2G-L1	SEL Tppl1 Hor Sc Op Ec Add On M2G (100)	$982.30	2.0%	$962.65	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1715-M2G-L2	SEL Tppl2 Hor Sc Op Ec Add On M2G (100)	$961.62	2.0%	$942.39	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1715-M2G-L3	SEL Tppl3 Hor Sc Op Ec Add On M2G (100)	$930.60	2.0%	$911.99	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1715-M2G-L4	SEL Tppl4 Hor Sc Op Ec Add On M2G (100)	$899.58	2.0%	$881.59	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1715-M2G-L5	SEL Tppl5 Hor Sc Op Ec Add On M2G (100)	$858.22	2.0%	$841.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1781-LIC	SEL Itbm Suite 1 Std 25Vms	$2,750.00	22.5%	$2,131.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1781-M1G	SEL Itbm Suite 1 Std 25Vms M1G	$577.50	2.0%	$565.95	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1781-M1P	SEL Itbm Suite 1 Std 25Vmsm1P	$687.50	2.0%	$673.75	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1781-M3G	SEL Itbm Suite 1 Std 25Vms M3G	$1,524.60	2.0%	$1,494.11	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1781-M3P	SEL Itbm Suite 1 Std 25Vms M3P	$1,815.00	2.0%	$1,778.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1782-LIC	SEL ItbmS1 Std& VCLDS 5 Ent Promo Bun	$25,289.00	22.5%	$19,598.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1782-M1G	SEL Itbm S 1 Std&VCLDS 5 Ent Promo Bun	$5,890.50	2.0%	$5,772.69	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1782-M1P	SEL Itbm S1 Std&VCLDS 5 Ent Promo Bun	$7,012.50	2.0%	$6,872.25	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1782-M3G	SEL Itbms1 Std&VCLDS 5 Ent Promobun M3G	$15,550.92	2.0%	$15,239.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1782-M3P	SEL Itbms1 Std&VCLDS 5 Ent Promobun M3P	$18,513.00	2.0%	$18,142.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1783-LIC	SEL Itbm S1 Std&Vcac 6 Ent Promobun	$21,312.50	22.5%	$16,517.19	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1783-M1G	SEL Itbm S1 Std&Vcac 6 Ent Promobun	$5,054.50	2.0%	$4,953.41	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1783-M1P	SEL Itbm S1 Std&Vcac 6 Ent Promobun	$6,017.00	2.0%	$5,896.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1783-M3G	SEL Itbm S1 Std&Vcac 6 Ent Promobun 3Y	$13,343.88	2.0%	$13,077.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1783-M3P	SEL Itbm S1 Std&Vcac 6 Ent Promobun 3Y	$15,884.88	2.0%	$15,567.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
11-1794-LIC-M1G	SEL Itbm S8 Adv AddUserTerm Op5 user M1G	$19,800.00	22.5%	$15,345.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1794-LIC-M1P	SEL Itbm S8 Adv AddUserTerm Op5 user M1P	$22,000.00	22.5%	$17,050.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1794-LIC-M2G	SEL Itbm S8 Adv Adduserterm Op5 user M2G	$37,180.00	22.5%	$28,814.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1794-LIC-M2P	SEL Itbm S8 Adv AddUserTerm Op5 user M2P	$41,360.00	22.5%	$32,054.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1794-LIC-M3G	SEL Itbm S8 Adv AddUserTerm Op5 user M3G	$52,250.00	22.5%	$40,493.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1794-LIC-M3P	SEL Itbm S8 Adv AddUserTerm Op5 user M3P	$58,080.00	22.5%	$45,012.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1820-LIC	SEL Vsan 5 1 Cpu	$2,744.50	22.5%	$2,126.99	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1820-LIC-L1	SEL Tppl1 Vsan 5 1 Cpu	$2,607.28	22.5%	$2,020.64	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1820-LIC-L2	SEL Tppl2 Vsan 5 1 Cpu	$2,552.39	22.5%	$1,978.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1820-LIC-L3	SEL Tppl3 Vsan 5 1 Cpu	$2,470.05	22.5%	$1,914.29	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1820-LIC-L4	SEL Tppl4 Vsan 5 1 Cpu	$2,387.72	22.5%	$1,850.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1820-LIC-L5	SEL Tppl5 Vsan 5 1 Cpu	$2,277.94	22.5%	$1,765.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1820-M1G	SEL Basic Sns Vsan 5 1 Cpu	$576.40	2.0%	$564.87	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1820-M1P	SEL Production Sns Vsan 5 1 Cpu	$686.40	2.0%	$672.67	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1820-M3G	SEL Basic Sns Vsan 5 1 Cpu 3Yrs	$1,521.70	2.0%	$1,491.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1820-M3P	SEL M3P Vsan 5 1 Cpu	$1,812.10	2.0%	$1,775.85	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1821-LIC	SEL Upg: StgApp To Vsan 5 Bun W/ 6 Lic	$12,622.50	22.5%	$9,782.44	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1821-LIC-L1	SEL L1 Upg StgApp To Vsan 5 Bun W/ 6 Lic	$11,991.38	22.5%	$9,293.32	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1821-LIC-L2	SEL L2 Upg StgApp To Vsan 5 Bun W/ 6 Lic	$11,738.93	22.5%	$9,097.67	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1821-LIC-L3	SEL L3 Upg StgApp To Vsan 5 Bun W/ 6 Lic	$11,360.25	22.5%	$8,804.19	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1821-LIC-L4	SEL L4 Upg StgApp To Vsan 5 Bun W/ 6 Lic	$10,981.58	22.5%	$8,510.72	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1821-LIC-L5	SEL L5 Upg StgApp To Vsan 5 Bun W/ 6 Lic	$10,476.68	22.5%	$8,119.42	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1821-M1G	SEL Basic Sns Vsan 5 Bun 1Yr	$3,458.40	2.0%	$3,389.23	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1821-M1P	SEL Production Sns Vsan 5 Bun 1Yr	$4,118.40	2.0%	$4,036.03	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1821-M2MG	SEL Basic Sns Vsan 5 Bun 2 Months	$576.40	2.0%	$564.87	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1821-M2MP	SEL M2Mp Sns Vsan 5 Bun	$686.40	2.0%	$672.67	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1821-M3G	SEL Basic Sns Vsan 5 Bun 3Yrs	$9,130.18	2.0%	$8,947.57	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1821-M3P	SEL Production Sns Vsan 5 Bun 3Yrs	$10,872.58	2.0%	$10,655.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1822-LIC	SEL Vsan 5 Desktop 10P Ccu	$550.00	22.5%	$426.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1822-LIC-L1	SEL Tppl1 Vsan 5 Desktop 10P Ccu	$522.50	22.5%	$404.94	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1822-LIC-L2	SEL Tppl2 Vsan 5 Desktop 10P Ccu	$511.50	22.5%	$396.41	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1822-LIC-L3	SEL Tppl3 Vsan 5 Desktop 10P Ccu	$495.00	22.5%	$383.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1822-LIC-L4	SEL Tppl4 Vsan 5 Desktop 10P Ccu	$478.50	22.5%	$370.84	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1822-LIC-L5	SEL Tppl5 Vsan 5 Desktop 10P Ccu	$456.50	22.5%	$353.79	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1822-M1G	SEL M1G Vsan 5 Desktop 10P Ccu	$115.50	2.0%	$113.19	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1822-M1P	SEL M1P Vsan 5 Desktop 10P Ccu	$137.50	2.0%	$134.75	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1822-M3G	SEL M3G Vsan 5 Desktop 10P Ccu	$304.92	2.0%	$298.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1822-M3P	SEL M3P Vsan 5 Desktop 10P Ccu	$363.00	2.0%	$355.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1823-LIC	SEL Vsan 5 Desktop 100P Ccu	$5,500.00	22.5%	$4,262.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1823-LIC-L1	SEL Tppl1 Vsan 5 Desktop 100P Ccu	$5,225.00	22.5%	$4,049.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1823-LIC-L2	SEL Tppl2 Vsan 5 Desktop 100P Ccu	$5,115.00	22.5%	$3,964.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1823-LIC-L3	SEL Tppl3 Vsan 5 Desktop 100P Ccu	$4,950.00	22.5%	$3,836.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1823-LIC-L4	SEL Tppl4 Vsan 5 Desktop 100P Ccu	$4,785.00	22.5%	$3,708.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1823-LIC-L5	SEL Tppl5 Vsan 5 Desktop 100P Ccu	$4,565.00	22.5%	$3,537.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1823-M1G	SEL M1G Vsan 5 Desktop 100P Ccu	$1,155.00	2.0%	$1,131.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1823-M1P	SEL Vsan 5 Desktop 100P Ccu M1P	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1823-M3G	SEL Vsan 5 Desktop 100P Ccu M3G	$3,049.20	2.0%	$2,988.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1823-M3P	SEL M3P Vsan 5 Desktop 100P Ccu	$3,630.00	2.0%	$3,557.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1824-M1G	SEL Basic Sns Vsan 5 With Dp 1Yr	$829.40	2.0%	$812.81	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1824-M1P	SEL Production Sns Vsan 5 With Dp - 1Yr	$987.80	2.0%	$968.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1824-M3G	SEL Basic Sns Vsan 5 With Dp 3Yrs	$2,189.62	2.0%	$2,145.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1824-M3P	SEL Pro Sns Vsan 5 With Dp 3Yrs	$2,607.79	2.0%	$2,555.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1827-LIC	SEL Vsan 5 With Dp Bun Promo	$3,162.50	22.5%	$2,450.94	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1829-LIC	SEL Hor Adv: 10P Ccu	$4,400.00	22.5%	$3,410.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1829-LIC-L1	SEL Tppl1 Hor Adv: 10P Ccu	$4,180.00	22.5%	$3,239.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1829-LIC-L2	SEL Tppl2 Hor Adv: 10P Ccu	$4,092.00	22.5%	$3,171.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1829-LIC-L3	SEL Tppl3 Hor Adv: 10P Ccu	$3,960.00	22.5%	$3,069.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1829-LIC-L4	SEL Tppl4 Hor Adv: 10P Ccu	$3,828.00	22.5%	$2,966.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1829-LIC-L5	SEL Tppl5 Hor Adv: 10P (Ccu	$3,652.00	22.5%	$2,830.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1829-M1G	SEL Hor Adv: 10P Ccu M1G	$924.00	2.0%	$905.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1829-M1P	SEL Hor Adv: 10P Ccu M1P	$1,100.00	2.0%	$1,078.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1829-M2MG	SEL Hor Adv: 10P Ccu M2Mg	$154.00	2.0%	$150.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1829-M2MP	SEL Hor Adv: 10P Ccu M2Mp	$183.70	2.0%	$180.03	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1829-M3G	SEL Hor Adv: 10P Ccu M3G	$2,439.36	2.0%	$2,390.57	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1829-M3P	SEL Hor Adv: 10P Ccu M3P	$2,904.00	2.0%	$2,845.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1830-LIC	SEL Hor Adv: 100P Ccu	$44,000.00	22.5%	$34,100.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1830-LIC-L1	SEL Tppl1 Hor Adv: 100P Ccu	$41,800.00	22.5%	$32,395.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1830-LIC-L2	SEL Tppl2 Hor Adv: 100P Ccu	$40,920.00	22.5%	$31,713.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1830-LIC-L3	SEL Tppl3 Hor Adv: 100P Ccu	$39,600.00	22.5%	$30,690.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1830-LIC-L4	SEL Tppl4 Hor Adv: 100P Ccu	$38,280.00	22.5%	$29,667.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1830-LIC-L5	SEL Tppl5 Hor Adv: 100P Ccu	$36,520.00	22.5%	$28,303.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1830-M1G	SEL Hor Adv: 100P Ccu M1G	$9,240.00	2.0%	$9,055.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1830-M1P	SEL Hor Adv: 100P Ccu M1P	$11,000.00	2.0%	$10,780.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1830-M2MG	SEL Hor Adv: 100P Ccu M2Mg	$1,540.00	2.0%	$1,509.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1830-M2MP	SEL Hor Adv: 100P Ccu M2Mp	$1,833.70	2.0%	$1,797.03	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1830-M3G	SEL Hor Adv: 100P Ccu M3G	$24,393.60	2.0%	$23,905.73	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1830-M3P	SEL Hor Adv: 100P Ccu M3P	$29,040.00	2.0%	$28,459.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1831-LIC	SEL Hor Adv: 10P (Nus)	$2,750.00	22.5%	$2,131.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1831-LIC-L1	SEL Tppl1 Hor Adv: 10P (Nus)	$2,612.50	22.5%	$2,024.69	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1831-LIC-L2	SEL Tppl2 Hor Adv: 10P (Nus)	$2,557.50	22.5%	$1,982.06	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1831-LIC-L3	SEL Tppl3 Hor Adv: 10P (Nus)	$2,475.00	22.5%	$1,918.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1831-LIC-L4	SEL Tppl4 Hor Adv: 10P (Nus)	$2,392.50	22.5%	$1,854.19	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1831-LIC-L5	SEL Tppl5 Hor Adv: 10P (Nus)	$2,282.50	22.5%	$1,768.94	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1831-M1G	SEL Hor Adv: 10P (Nus) M1G	$577.50	2.0%	$565.95	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1831-M1P	SEL Hor Adv: 10P (Nus) M1P	$687.50	2.0%	$673.75	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1831-M2MG	SEL Hor Adv: 10P (Nus) M2Mg	$96.80	2.0%	$94.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1831-M2MP	SEL Hor Adv: 10P (Nus) M2Mp	$114.40	2.0%	$112.11	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1831-M3G	SEL Hor Adv: 10P (Nus) M3G	$1,524.60	2.0%	$1,494.11	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1831-M3P	SEL Hor Adv: 10P (Nus) M3P	$1,815.00	2.0%	$1,778.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1832-LIC	SEL Hor Adv: 100P (Nus)	$27,500.00	22.5%	$21,312.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1832-LIC-L1	SEL Tppl1 Hor Adv: 100P (Nus)	$26,125.00	22.5%	$20,246.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1832-LIC-L2	SEL Tppl2 Hor Adv: 100P (Nus)	$25,575.00	22.5%	$19,820.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1832-LIC-L3	SEL Tppl3 Hor Adv: 100P (Nus)	$24,750.00	22.5%	$19,181.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
11-1832-LIC-L4	SEL Tppl4 Hor Adv: 100P (Nus)	$23,925.00	22.5%	$18,541.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1832-LIC-L5	SEL Tppl5 Hor Adv: 100P (Nus)	$22,825.00	22.5%	$17,689.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1832-M1G	SEL Hor Adv: 100P (Nus) M1G	$5,775.00	2.0%	$5,659.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1832-M1P	SEL Hor Adv: 100P (Nus) M1P	$6,875.00	2.0%	$6,737.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1832-M2MG	SEL Hor Adv: 100P (Nus) M2Mg	$962.50	2.0%	$943.25	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1832-M2MP	SEL Hor Adv: 100P (Nus) M2Mp	$1,146.20	2.0%	$1,123.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1832-M3G	SEL Hor Adv: 100P (Nus) M3G	$15,246.00	2.0%	$14,941.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1832-M3P	SEL Hor Adv: 100P (Nus) M3P	$18,150.00	2.0%	$17,787.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1833-LIC	SEL Ent: 10P Ccu	$5,500.00	22.5%	$4,262.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1833-LIC-L1	SEL Tppl1 Ent: 10P Ccu	$5,225.00	22.5%	$4,049.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1833-LIC-L2	SEL Tppl2 Ent: 10P Ccu	$5,115.00	22.5%	$3,964.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1833-LIC-L3	SEL Tppl3 Ent: 10P Ccu	$4,950.00	22.5%	$3,836.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1833-LIC-L4	SEL Tppl4 Ent: 10P Ccu	$4,785.00	22.5%	$3,708.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1833-LIC-L5	SEL Tppl5 Ent: 10P Ccu	$4,565.00	22.5%	$3,537.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1833-M1G	SEL Ent: 10P Ccu M1G	$1,155.00	2.0%	$1,131.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1833-M1P	SEL Ent: 10P Ccu M1P	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1833-M2MG	SEL Ent: 10P Ccu M2Mg	$192.50	2.0%	$188.65	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1833-M2MP	SEL Ent: 10P Ccu M2Mp	$228.80	2.0%	$224.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1833-M3G	SEL Ent: 10P Ccu M3G	$3,049.20	2.0%	$2,988.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1833-M3P	SEL Ent: 10P Ccu M3P	$3,630.00	2.0%	$3,557.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1834-LIC	SEL Ent: 100P Ccu	$55,000.00	22.5%	$42,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1834-LIC-L1	SEL Tppl1 Ent: 100P Ccu	$52,250.00	22.5%	$40,493.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1834-LIC-L2	SEL Tppl2 Ent: 100P Ccu	$51,150.00	22.5%	$39,641.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1834-LIC-L3	SEL Tppl3 Ent: 100P Ccu	$49,500.00	22.5%	$38,362.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1834-LIC-L4	SEL Tppl4 Ent: 100P Ccu	$47,850.00	22.5%	$37,083.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1834-LIC-L5	SEL Tppl5 Ent: 100P Ccu	$45,650.00	22.5%	$35,378.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1834-M1G	SEL Ent: 100P Ccu M1G	$11,550.00	2.0%	$11,319.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1834-M1P	SEL Ent: 100P Ccu M1P	$13,750.00	2.0%	$13,475.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1834-M2MG	SEL Ent: 100P Ccu M2Mg	$1,925.00	2.0%	$1,886.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1834-M2MP	SEL Ent: 100P Ccu M2Mp	$2,291.30	2.0%	$2,245.47	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1834-M3G	SEL Ent: 100P Ccu M3G	$30,492.00	2.0%	$29,882.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1834-M3P	SEL Ent: 100P Ccu M3P	$36,300.00	2.0%	$35,574.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1835-LIC	SEL Ent: 10P (Nus)	$3,300.00	22.5%	$2,557.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1835-LIC-L1	SEL Tppl1 Ent: 10P (Nus)	$3,135.00	22.5%	$2,429.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1835-LIC-L2	SEL Tppl2 Ent: 10P (Nus)	$3,069.00	22.5%	$2,378.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1835-LIC-L3	SEL Tppl3 Ent: 10P (Nus)	$2,970.00	22.5%	$2,301.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1835-LIC-L4	SEL Tppl4 Ent: 10P (Nus)	$2,871.00	22.5%	$2,225.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1835-LIC-L5	SEL Tppl5 Ent: 10P (Nus)	$2,739.00	22.5%	$2,122.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1835-M1G	SEL Ent: 10P (Nus) -M1G	$693.00	2.0%	$679.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1835-M1P	SEL Ent: 10P (Nus) -M1P	$825.00	2.0%	$808.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1835-M2MG	SEL Ent: 10P (Nus) M2Mg	$115.50	2.0%	$113.19	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1835-M2MP	SEL Ent: 10P (Nus) M2Mp	$137.50	2.0%	$134.75	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1835-M3G	SEL Ent: 10P (Nus) -M3G	$1,829.52	2.0%	$1,792.93	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1835-M3P	SEL Ent: 10P (Nus) -M3P	$2,178.00	2.0%	$2,134.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1836-LIC	SEL Ent: 100P (Nus)	$33,000.00	22.5%	$25,575.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1836-LIC-L1	SEL Tppl1 Ent: 100P (Nus)	$31,350.00	22.5%	$24,296.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1836-LIC-L2	SEL Tppl2 Ent: 100P (Nus)	$30,690.00	22.5%	$23,784.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1836-LIC-L3	SEL Tppl3 Ent: 100P (Nus)	$29,700.00	22.5%	$23,017.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1836-LIC-L4	SEL Tppl4 Ent: 100P (Nus)	$28,710.00	22.5%	$22,250.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1836-LIC-L5	SEL Tppl5 Ent: 100P (Nus)	$27,390.00	22.5%	$21,227.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1836-M1G	SEL Ent: 100P (Nus) -M1G	$6,930.00	2.0%	$6,791.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1836-M1P	SEL Ent: 100P (Nus) -M1P	$8,250.00	2.0%	$8,085.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1836-M2MG	SEL Ent: 100P (Nus) M2Mg	$1,155.00	2.0%	$1,131.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1836-M2MP	SEL Ent: 100P (Nus) M2Mp	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1836-M3G	SEL Ent: 100P (Nus) -M3G	$18,295.20	2.0%	$17,929.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1836-M3P	SEL Ent: 100P (Nus) -M3P	$21,780.00	2.0%	$21,344.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1837-LIC	SEL Upg: Mirage To Adv: 10P (Nus)	$1,210.00	22.5%	$937.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1837-LIC-L1	SEL L1 Upg Mirage To Adv 10P Nus	$1,149.50	22.5%	$890.86	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1837-LIC-L2	SEL L2 Upg Mirage To Adv 10P Nus	$1,125.30	22.5%	$872.11	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1837-LIC-L3	SEL L3 Upg Mirage To Adv 10P Nus	$1,089.00	22.5%	$843.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1837-LIC-L4	SEL L4 Upg Mirage To Adv 10P Nus	$1,052.70	22.5%	$815.84	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1837-LIC-L5	SEL L5 Upg Mirage To Adv 10P Nus	$1,004.30	22.5%	$778.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1838-LIC	SEL Upg: Mirage To Adv 100P Nus	$12,100.00	22.5%	$9,377.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1838-LIC-L1	SEL L1 Upg Mirage To Adv 100P Nus	$11,495.00	22.5%	$8,908.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1838-LIC-L2	SEL L2 Upg Mirage To Adv 100P Nus	$11,253.00	22.5%	$8,721.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1838-LIC-L3	SEL L3 Upg Mirage To Adv 100P Nus	$10,890.00	22.5%	$8,439.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1838-LIC-L4	SEL L4 Upg Mirage To Adv 100P Nus	$10,527.00	22.5%	$8,158.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1838-LIC-L5	SEL L5 Upg Mirage To Adv 100P Nus	$10,043.00	22.5%	$7,783.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1839-LIC	SEL Upg View Std 10P Ccu To Adv 20P Nus	$3,025.00	22.5%	$2,344.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1839-LIC-L1	SEL L1 Ug View Std 10P Ccu To Adv 20P Nu	$2,873.75	22.5%	$2,227.16	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1839-LIC-L2	SEL L2 Ug View Std 10P Ccu To Adv 20P Nu	$2,813.25	22.5%	$2,180.27	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1839-LIC-L3	SEL L3 Ug View Std 10P Ccu To Adv 20P NU	$2,722.50	22.5%	$2,109.94	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1839-LIC-L4	SEL L4 Ug View Std 10P Ccu To Adv 20P NU	$2,631.75	22.5%	$2,039.61	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1839-LIC-L5	SEL L5 Ug View Std 10P Ccu To Adv 20P NU	$2,510.75	22.5%	$1,945.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1839-M1G	SEL Adv 20P Nus -M1G	$1,155.00	2.0%	$1,131.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1839-M1P	SEL Adv 20P Nus -M1P	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1839-M2MG	SEL Adv 20P Nus M2Mg	$192.50	2.0%	$188.65	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1839-M2MP	SEL Adv 20P Nus M2Mp	$228.80	2.0%	$224.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1839-M3G	SEL Adv 20P Nus -M3G	$3,049.20	2.0%	$2,988.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1839-M3P	SEL Adv 20P Nus -M3P	$3,630.00	2.0%	$3,557.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1840-LIC	SEL UG View Std 100 Ccu To Adv 200 NU	$30,250.00	22.5%	$23,443.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1840-LIC-L1	SEL L1 UG View Std 100 Ccu To Adv 200 NU	$28,737.50	22.5%	$22,271.56	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1840-LIC-L2	SEL L2 UG View Std 100 Ccu To Adv 200 NU	$28,132.50	22.5%	$21,802.69	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1840-LIC-L3	SEL L3 UG View Std 100 Ccu To Adv 200 NU	$27,225.00	22.5%	$21,099.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1840-LIC-L4	SEL L4 UG View Std 100 Ccu To Adv 200 NU	$26,317.50	22.5%	$20,396.06	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1840-LIC-L5	SEL L5 UG View Std 100 Ccu To Adv 200 NU	$25,107.50	22.5%	$19,458.31	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1840-M1G	SEL Adv 200P Nus -M1G	$11,550.00	2.0%	$11,319.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1840-M1P	SEL Adv 200P Nus -M1P	$13,750.00	2.0%	$13,475.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1840-M2MG	SEL Adv 200P Nus M2Mg	$1,925.00	2.0%	$1,886.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1840-M2MP	SEL Adv 200P Nus M2Mp	$2,291.30	2.0%	$2,245.47	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1840-M3G	SEL Adv 200P Nus -M3G	$30,492.00	2.0%	$29,882.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1840-M3P	SEL Adv 200P Nus -M3P	$36,300.00	2.0%	$35,574.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1841-LIC	SEL Upg View Std 10P Ccu To Ent 20P Nus	$4,235.00	22.5%	$3,282.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
11-1841-LIC-L1	SEL L1 Upg View Std 10 Ccu To Ent 20 Nus	$4,023.25	22.5%	$3,118.02	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1841-LIC-L2	SEL L2 Upg View Std 10 Ccu To Ent 20 Nus	$3,938.55	22.5%	$3,052.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1841-LIC-L3	SEL L3 Upg View Std 10 Ccu To Ent 20 Nus	$3,811.50	22.5%	$2,953.91	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1841-LIC-L4	SEL L4 Upg View Std 10 Ccu To Ent 20 Nus	$3,684.45	22.5%	$2,855.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1841-LIC-L5	SEL L5 Upg View Std 10 Ccu To Ent 20 Nus	$3,515.05	22.5%	$2,724.16	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1841-M1G	SEL Ent 20P Nus -M1G	$1,386.00	2.0%	$1,358.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1841-M1P	SEL Ent 20P Nus -M1P	$1,650.00	2.0%	$1,617.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1841-M2MG	SEL Ent 20P Nus M2Mg	$231.00	2.0%	$226.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1841-M2MP	SEL Ent 20P Nus M2Mp	$275.00	2.0%	$269.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1841-M3G	SEL Ent 20P Nus -M3G	$3,659.04	2.0%	$3,585.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1841-M3P	SEL Ent 20P Nus -M3P	$4,356.00	2.0%	$4,268.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1842-LIC	SEL UG View Std 100 Ccu To Ent 200 NU	$42,350.00	22.5%	$32,821.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1842-LIC-L1	SEL L1 UG View Std 100 Ccu To Ent 200 NU	$40,232.50	22.5%	$31,180.19	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1842-LIC-L2	SEL L2 UG View Std 100 Ccu To Ent 200 NU	$39,385.50	22.5%	$30,523.76	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1842-LIC-L3	SEL L3 UG View Std 100 Ccu To Ent 200 NU	$38,115.00	22.5%	$29,539.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1842-LIC-L4	SEL L4 UG View Std 100 Ccu To Ent 200 NU	$36,844.50	22.5%	$28,554.49	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1842-LIC-L5	SEL L5 UG View Std 100 Ccu To Ent 200 NU	$35,150.50	22.5%	$27,241.64	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1842-M1G	SEL Ent 200P Nus -M1G	$13,860.00	2.0%	$13,582.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1842-M1P	SEL Ent 200P Nus -M1P	$16,500.00	2.0%	$16,170.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1842-M2MG	SEL Ent 200P Nus M2Mg	$2,310.00	2.0%	$2,263.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1842-M2MP	SEL Ent 200P Nus M2Mp	$2,750.00	2.0%	$2,695.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1842-M3G	SEL Ent 200P Nus -M3G	$36,590.40	2.0%	$35,858.59	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1842-M3P	SEL Ent 200P Nus -M3P	$43,560.00	2.0%	$42,688.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1843-LIC	SEL Upg View Std Ccu To Adv 10P Ccu	$1,815.00	22.5%	$1,406.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1843-LIC-L1	SEL L1 Upg View Std Ccu To Adv 10P Ccu	$1,724.25	22.5%	$1,336.29	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1843-LIC-L2	SEL L2 Upg View Std Ccu To Adv 10P Ccu	$1,687.95	22.5%	$1,308.16	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1843-LIC-L3	SEL L3 Upg View Std Ccu To Adv 10P Ccu	$1,633.50	22.5%	$1,265.96	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1843-LIC-L4	SEL L4 Upg View Std Ccu To Adv 10P Ccu	$1,579.05	22.5%	$1,223.76	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1843-LIC-L5	SEL L5 Upg View Std Ccu To Adv 10P Ccu	$1,506.45	22.5%	$1,167.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1844-LIC	SEL Upg View Std Ccu To Adv 100P Ccu	$18,150.00	22.5%	$14,066.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1844-LIC-L1	SEL L1 Upg View Std Ccu To Adv 100P Ccu	$17,242.50	22.5%	$13,362.94	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1844-LIC-L2	SEL L2 Upg View Std Ccu To Adv 100P Ccu	$16,879.50	22.5%	$13,081.61	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1844-LIC-L3	SEL L3 Upg View Std Ccu To Adv 100P Ccu	$16,335.00	22.5%	$12,659.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1844-LIC-L4	SEL L4 Upg View Std Ccu To Adv 100P Ccu	$15,790.50	22.5%	$12,237.64	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1844-LIC-L5	SEL L5 Upg View Std Ccu To Adv 100P Ccu	$15,064.50	22.5%	$11,674.99	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1845-LIC	SEL Upg View Std Ccu To Ent 10P Ccu	$3,025.00	22.5%	$2,344.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1845-LIC-L1	SEL L1 Upg View Std Ccu To Ent 10P Ccu	$2,873.75	22.5%	$2,227.16	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1845-LIC-L2	SEL L2 Upg View Std Ccu To Ent 10P Ccu	$2,813.25	22.5%	$2,180.27	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1845-LIC-L3	SEL L3 Upg View Std Ccu To Ent 10P Ccu	$2,722.50	22.5%	$2,109.94	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1845-LIC-L4	SEL L4 Upg View Std Ccu To Ent 10P Ccu	$2,631.75	22.5%	$2,039.61	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1845-LIC-L5	SEL L5 Upg View Std Ccu To Ent 10P Ccu	$2,510.75	22.5%	$1,945.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1846-LIC	SEL Upg View Std Ccu To Ent 100P Ccu	$30,250.00	22.5%	$23,443.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1846-LIC-L1	SEL L1 Upg View Std Ccu To Ent 100P Ccu	$28,737.50	22.5%	$22,271.56	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1846-LIC-L2	SEL L2 Upg View Std Ccu To Ent 100P Ccu	$28,132.50	22.5%	$21,802.69	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1846-LIC-L3	SEL L3 Upg View Std Ccu To Ent 100P Ccu	$27,225.00	22.5%	$21,099.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1846-LIC-L4	SEL L4 Upg View Std Ccu To Ent 100P Ccu	$26,317.50	22.5%	$20,396.06	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1846-LIC-L5	SEL L5 Upg View Std Ccu To Ent 100P Ccu	$25,107.50	22.5%	$19,458.31	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1847-LIC	SEL Upg Adv To Ent 10P Nus	$605.00	22.5%	$468.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1847-LIC-L1	SEL L1 Upg Adv To Ent 10P Nus	$574.75	22.5%	$445.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1847-LIC-L2	SEL L2 Upg Adv To Ent 10P Nus	$562.65	22.5%	$436.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1847-LIC-L3	SEL L3 Upg Adv To Ent 10P Nus	$544.50	22.5%	$421.99	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1847-LIC-L4	SEL L4 Upg Adv To Ent 10P Nus	$526.35	22.5%	$407.92	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1847-LIC-L5	SEL L5 Upg Adv To Ent 10P Nus	$502.15	22.5%	$389.17	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1848-LIC	SEL Upg Adv Nus To Ent 100P Nus	$6,050.00	22.5%	$4,688.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1848-LIC-L1	SEL L1 Upg Adv Nus To Ent 100P Nus	$5,747.50	22.5%	$4,454.31	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1848-LIC-L2	SEL L2 Upg Adv Nus To Ent 100P Nus	$5,626.50	22.5%	$4,360.54	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1848-LIC-L3	SEL L3 Upg Adv Nus To Ent 100P Nus	$5,445.00	22.5%	$4,219.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1848-LIC-L4	SEL L4 Upg Adv Nus To Ent 100P Nus	$5,263.50	22.5%	$4,079.21	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1848-LIC-L5	SEL L5 Upg Adv Nus To Ent 100P Nus	$5,021.50	22.5%	$3,891.66	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1849-LIC	SEL Upg Adv To Ent 10P Ccu	$1,210.00	22.5%	$937.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1849-LIC-L1	SEL L1 Upg Adv To Ent 10P Ccu	$1,149.50	22.5%	$890.86	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1849-LIC-L2	SEL L2 Upg Adv To Ent 10P Ccu	$1,125.30	22.5%	$872.11	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1849-LIC-L3	SEL L3 Upg Adv To Ent 10P Ccu	$1,089.00	22.5%	$843.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1849-LIC-L4	SEL L4 Upg Adv To Ent 10P Ccu	$1,052.70	22.5%	$815.84	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1849-LIC-L5	SEL L5 Upg Adv To Ent 10P Ccu	$1,004.30	22.5%	$778.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1850-LIC	SEL Upg Adv Ccu To Ent 100P Ccu	$12,100.00	22.5%	$9,377.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1850-LIC-L1	SEL L1 Upg Adv Ccu To Ent 100P Ccu	$11,495.00	22.5%	$8,908.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1850-LIC-L2	SEL L2 Upg Adv Ccu To Ent 100P Ccu	$11,253.00	22.5%	$8,721.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1850-LIC-L3	SEL L3 Upg Adv Ccu To Ent 100P Ccu	$10,890.00	22.5%	$8,439.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1850-LIC-L4	SEL L4 Upg Adv Ccu To Ent 100P Ccu	$10,527.00	22.5%	$8,158.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1850-LIC-L5	SEL L5 Upg Adv Ccu To Ent 100P Ccu	$10,043.00	22.5%	$7,783.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1851-LIC	SEL Upg View Std 250 Ccu To Adv 500 Nu	$75,625.00	22.5%	$58,609.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1851-LIC-L1	SEL L1 UG View Std 250 Ccu To Adv 500 Nu	$71,843.75	22.5%	$55,678.91	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1851-LIC-L2	SEL L2 UG View Std 250 Ccu To Adv 500 Nu	$70,331.25	22.5%	$54,506.72	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1851-LIC-L3	SEL L3 UG View Std 250 Ccu To Adv 500 Nu	$68,062.50	22.5%	$52,748.44	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1851-LIC-L4	SEL L4 UG View Std 250 Ccu To Adv 500 Nu	$65,793.75	22.5%	$50,990.16	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1851-LIC-L5	SEL L5 UG View Std 250 Ccu To Adv 500 Nu	$62,768.75	22.5%	$48,645.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1851-M1G	SEL Adv 500 Nus -M1G	$28,875.00	2.0%	$28,297.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1851-M1P	SEL Adv 500 Nus -M1P	$34,375.00	2.0%	$33,687.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1851-M2MG	SEL Adv 500 Nus M2Mg	$4,803.70	2.0%	$4,707.63	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1851-M2MP	SEL Adv 500 Nu M2Mp	$5,728.80	2.0%	$5,614.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1851-M3G	SEL Adv 500 Nus -M3G	$76,230.00	2.0%	$74,705.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1851-M3P	SEL Adv 500 Nus -M3P	$90,750.00	2.0%	$88,935.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1852-LIC	SEL Upg View Std 500 Ccu To Adv 1000 Nu	$151,250.00	22.5%	$117,218.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1852-LIC-L1	SEL L1 UG View S 500 Ccu To Adv 1000 Nu	$143,687.50	22.5%	$111,357.81	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1852-LIC-L2	SEL L2 UG View S 500 Ccu To Adv 1000 Nu	$140,662.50	22.5%	$109,013.44	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1852-LIC-L3	SEL L3 UG View S 500 Ccu To Adv 1000 Nu	$136,125.00	22.5%	$105,496.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1852-LIC-L4	SEL L4 UG View S 500 Ccu To Adv 1000 Nu	$131,587.50	22.5%	$101,980.31	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1852-LIC-L5	SEL L5 UG View S 500 Ccu To Adv 1000 Nu	$125,537.50	22.5%	$97,291.56	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1852-M1G	SEL Adv 1000 Nus -M1G	$57,750.00	2.0%	$56,595.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1852-M1P	SEL Adv 1000 Nus -M1P	$68,750.00	2.0%	$67,375.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1852-M2MG	SEL Adv 1000 Nu M2Mg	$9,625.00	2.0%	$9,432.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1852-M2MP	SEL Adv 1000 Nu M2Mp	$11,458.70	2.0%	$11,229.53	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
11-1852-M3G	SEL Adv 1000 Nus -M3G	$152,460.00	2.0%	$149,410.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1852-M3P	SEL Adv 1000 Nus -M3P	$181,500.00	2.0%	$177,870.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1853-LIC	SEL Upg View Std 250 Ccu To Adv 250 Ccu	$45,375.00	22.5%	$35,165.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1853-LIC-L1	SEL L1 UG View S 250 Ccu To Adv 250 Ccu	$43,106.25	22.5%	$33,407.34	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1853-LIC-L2	SEL L2 UG View S 250 Ccu To Adv 250 Ccu	$42,198.75	22.5%	$32,704.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1853-LIC-L3	SEL L3 UG View S 250 Ccu To Adv 250 Ccu	$40,837.50	22.5%	$31,649.06	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1853-LIC-L4	SEL L4 UG View S 250 Ccu To Adv 250 Ccu	$39,476.25	22.5%	$30,594.09	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1853-LIC-L5	SEL L5 UG View S 250 Ccu To Adv 250 Ccu	$37,661.25	22.5%	$29,187.47	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1853-M1G	SEL Adv 250 Ccu -M1G	$23,100.00	2.0%	$22,638.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1853-M1P	SEL Adv 250 Ccu -M1P	$27,500.00	2.0%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1853-M2MG	SEL Adv 250 Ccu M2Mg	$3,850.00	2.0%	$3,773.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1853-M2MP	SEL Adv 250 Ccu M2Mp	$4,583.70	2.0%	$4,492.03	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1853-M3G	SEL Adv 250 Ccu -M3G	$60,984.00	2.0%	$59,764.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1853-M3P	SEL Adv 250 Ccu -M3P	$72,600.00	2.0%	$71,148.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1854-LIC	SEL Upg View Std 500 Ccu To Adv 500 Ccu	$90,750.00	22.5%	$70,331.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1854-LIC-L1	SEL L1 UG View S 500 Ccu To Adv 500 Ccu	$86,212.50	22.5%	$66,814.69	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1854-LIC-L2	SEL L2 UG View S 500 Ccu To Adv 500 Ccu	$84,397.50	22.5%	$65,408.06	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1854-LIC-L3	SEL L3 UG View S 500 Ccu To Adv 500 Ccu	$81,675.00	22.5%	$63,298.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1854-LIC-L4	SEL L4 UG View S 500 Ccu To Adv 500 Ccu	$78,952.50	22.5%	$61,188.19	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1854-LIC-L5	SEL L5 UG View S 500 Ccu To Adv 500 Ccu	$75,322.50	22.5%	$58,374.94	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1854-M1G	SEL Adv 500 Ccu -M1G	$46,200.00	2.0%	$45,276.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1854-M1P	SEL Adv 500 Ccu -M1P	$55,000.00	2.0%	$53,900.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1854-M2MG	SEL Adv 500 Ccu M2Mg	$7,700.00	2.0%	$7,546.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1854-M2MP	SEL Adv 500 Ccu M2Mp	$9,166.30	2.0%	$8,982.97	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1854-M3G	SEL Adv 500 Ccu -M3G	$121,968.00	2.0%	$119,528.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1854-M3P	SEL Adv 500 Ccu -M3P	$145,200.00	2.0%	$142,296.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1855-LIC	SEL Upg View Std 250 Ccu To Ent 500 Nu	$105,875.00	22.5%	$82,053.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1855-LIC-L1	SEL L1 UG View Std 250 Ccu To Ent 500 Nu	$100,581.25	22.5%	$77,950.47	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1855-LIC-L2	SEL L2 UG View Std 250 Ccu To Ent 500 Nu	$98,463.75	22.5%	$76,309.41	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1855-LIC-L3	SEL L3 UG View Std 250 Ccu To Ent 500 Nu	$95,287.50	22.5%	$73,847.81	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1855-LIC-L4	SEL L4 UG View Std 250 Ccu To Ent 500 Nu	$92,111.25	22.5%	$71,386.22	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1855-LIC-L5	SEL L5 UG View Std 250 Ccu To Ent 500 Nu	$87,876.25	22.5%	$68,104.09	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1855-M1G	SEL Ent 500 Nus -M1G	$34,650.00	2.0%	$33,957.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1855-M1P	SEL Ent 500 Nus -M1P	$41,250.00	2.0%	$40,425.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1855-M2MG	SEL Ent 500 Nus M2Mg	$5,775.00	2.0%	$5,659.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1855-M2MP	SEL Ent 500 Nu M2Mp	$6,875.00	2.0%	$6,737.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1855-M3G	SEL Ent 500 Nus -M3G	$91,476.00	2.0%	$89,646.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1855-M3P	SEL Ent 500 Nus -M3P	$108,900.00	2.0%	$106,722.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1856-LIC	SEL Upg View Std 500 Ccu To Ent 1000 Nu	$211,750.00	22.5%	$164,106.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1856-LIC-L1	SEL L1 UG View S 500 Ccu To Ent 1000 Nu	$201,162.50	22.5%	$155,900.94	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1856-LIC-L2	SEL L2 UG View S 500 Ccu To Ent 1000 Nu	$196,927.50	22.5%	$152,618.81	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1856-LIC-L3	SEL L3 UG View S 500 Ccu To Ent 1000 Nu	$190,575.00	22.5%	$147,695.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1856-LIC-L4	SEL L4 UG View S 500 Ccu To Ent 1000 Nu	$184,222.50	22.5%	$142,772.44	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1856-LIC-L5	SEL L5 UG View S 500 Ccu To Ent 1000 Nu	$175,752.50	22.5%	$136,208.19	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1856-M1G	SEL Ent 1000 Nus -M1G	$69,300.00	2.0%	$67,914.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1856-M1P	SEL Ent 1000 Nus -M1P	$82,500.00	2.0%	$80,850.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1856-M2MG	SEL Ent 1000 Nu M2Mg	$11,550.00	2.0%	$11,319.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1856-M2MP	SEL Ent 1000 Nu M2Mp	$13,750.00	2.0%	$13,475.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1856-M3G	SEL Ent 1000 Nus -M3G	$182,952.00	2.0%	$179,292.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1856-M3P	SEL Ent 1000 Nus -M3P	$217,800.00	2.0%	$213,444.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1857-LIC	SEL Upg View Std 250 Ccu To Ent 250 Ccu	$75,625.00	22.5%	$58,609.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1857-LIC-L1	SEL L1 UG View S 250 Ccu To Ent 250 Ccu	$71,843.75	22.5%	$55,678.91	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1857-LIC-L2	SEL L2 UG View S 250 Ccu To Ent 250 Ccu	$70,331.25	22.5%	$54,506.72	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1857-LIC-L3	SEL L3 UG View S 250 Ccu To Ent 250 Ccu	$68,062.50	22.5%	$52,748.44	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1857-LIC-L4	SEL L4 UG View S 250 Ccu To Ent 250 Ccu	$65,793.75	22.5%	$50,990.16	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1857-LIC-L5	SEL L5 UG View S 250 Ccu To Ent 250 Ccu	$62,768.75	22.5%	$48,645.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1857-M1G	SEL Ent 250 Ccu -M1G	$28,875.00	2.0%	$28,297.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1857-M1P	SEL Ent 250 Ccu -M1P	$34,375.00	2.0%	$33,687.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1857-M2MG	SEL Ent 250 Ccu M2Mg	$4,812.50	2.0%	$4,716.25	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1857-M2MP	SEL Ent 250 Ccu M2Mp	$5,728.80	2.0%	$5,614.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1857-M3G	SEL Ent 250 Ccu -M3G	$76,230.00	2.0%	$74,705.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1857-M3P	SEL Ent 250 Ccu -M3P	$90,750.00	2.0%	$88,935.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1858-LIC	SEL Upg View Std 500 Ccu To Ent 500 Ccu	$151,250.00	22.5%	$117,218.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1858-LIC-L1	SEL L1 Upg View S 500 Ccu To Ent 500 Ccu	$143,687.50	22.5%	$111,357.81	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1858-LIC-L2	SEL L2 Upg View S 500 Ccu To Ent 500 Ccu	$140,662.50	22.5%	$109,013.44	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1858-LIC-L3	SEL L3 Upg View S 500 Ccu To Ent 500 Ccu	$136,125.00	22.5%	$105,496.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1858-LIC-L4	SEL L4 Upg View S 500 Ccu To Ent 500 Ccu	$131,587.50	22.5%	$101,980.31	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1858-LIC-L5	SEL L5 Upg View S 500 Ccu To Ent 500 Ccu	$125,537.50	22.5%	$97,291.56	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1858-M1G	SEL Ent 500 Ccu -M1G	$57,750.00	2.0%	$56,595.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1858-M1P	SEL Ent 500 Ccu -M1P	$68,750.00	2.0%	$67,375.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1858-M2MG	SEL Ent 500 Ccu M2Mg	$9,625.00	2.0%	$9,432.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1858-M2MP	SEL Ent 500 Ccu M2Mp	$11,458.70	2.0%	$11,229.53	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1858-M3G	SEL Ent 500 Ccu -M3G	$152,460.00	2.0%	$149,410.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1858-M3P	SEL Ent 500 Ccu -M3P	$181,500.00	2.0%	$177,870.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1859-LIC	SEL Upg View Std To Adv 100 Ccu Promo	$10,890.00	22.5%	$8,439.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1860-LIC	SEL Ug View S 10 Ccu Adv 10P Ccu Promo	$1,089.00	22.5%	$843.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1861-LIC	SEL Upg View Std To Ent Promo 100 Ccu	$18,150.00	22.5%	$14,066.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1862-LIC	SEL Ug View S 10 Ccu Ent 10P Ccu Promo	$1,815.00	22.5%	$1,406.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1865-LIC	SEL Upg Vs Stg App To Vsan 5 Bun Promo	$10,098.00	22.5%	$7,825.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1866-LIC	SEL View Std 10P Ccu	$2,750.00	22.5%	$2,131.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1866-LIC-L1	SEL L1 View Std 10P Ccu	$2,612.50	22.5%	$2,024.69	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1866-LIC-L2	SEL L2 View Std 10P Ccu	$2,557.50	22.5%	$1,982.06	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1866-LIC-L3	SEL L3 View Std 10P Ccu	$2,475.00	22.5%	$1,918.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1866-LIC-L4	SEL L4 View Std 10P Ccu	$2,392.50	22.5%	$1,854.19	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1866-LIC-L5	SEL L5 View Std 10P Ccu	$2,282.50	22.5%	$1,768.94	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1866-M1G	SEL View Std 10P Ccu -M1G	$577.50	2.0%	$565.95	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1866-M1P	SEL View Std 10P Ccu -M1P	$687.50	2.0%	$673.75	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1866-M2MG	SEL Horizon Std 10P Ccu M2Mg	$96.80	2.0%	$94.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1866-M2MP	SEL Horizon Std 10P Ccu M2Mp	$114.40	2.0%	$112.11	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1866-M3G	SEL View Std 10P Ccu -M3G	$1,524.60	2.0%	$1,494.11	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1866-M3P	SEL View Std 10P Ccu -M3P	$1,815.00	2.0%	$1,778.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1867-LIC	SEL View Std 100P Ccu	$27,500.00	22.5%	$21,312.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1867-LIC-L1	SEL L1 View Std 100P Ccu	$26,125.00	22.5%	$20,246.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
11-1867-LIC-L2	SEL L2 View Std 100P Ccu	$25,575.00	22.5%	$19,820.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1867-LIC-L3	SEL L3 View Std 100P Ccu	$24,750.00	22.5%	$19,181.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1867-LIC-L4	SEL L4 View Std 100P Ccu	$23,925.00	22.5%	$18,541.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1867-LIC-L5	SEL L5 View Std 100P Ccu	$22,825.00	22.5%	$17,689.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1867-M1G	SEL View Std 100P Ccu -M1G	$5,775.00	2.0%	$5,659.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1867-M1P	SEL View Std 100P Ccu -M1P	$6,875.00	2.0%	$6,737.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1867-M2MG	SEL Horizon Std 100P Ccu M2Mg	$962.50	2.0%	$943.25	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1867-M2MP	SEL Horizon Std 100P Ccu M2Mp	$1,146.20	2.0%	$1,123.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1867-M3G	SEL View Std 100P Ccu -M3G	$15,246.00	2.0%	$14,941.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1867-M3P	SEL View Std 100P Ccu -M3P	$18,150.00	2.0%	$17,787.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1868-LIC	SEL View Std Add 10P Ccu	$2,090.00	22.5%	$1,619.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1868-LIC-L1	SEL L1 View Std Add 10P Ccu	$1,985.50	22.5%	$1,538.76	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1868-LIC-L2	SEL L2 View Std Add 10P Ccu	$1,943.70	22.5%	$1,506.37	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1868-LIC-L3	SEL L3 View Std Add 10P Ccu	$1,881.00	22.5%	$1,457.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1868-LIC-L4	SEL L4 View Std Add 10P Ccu	$1,818.30	22.5%	$1,409.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1868-LIC-L5	SEL L5 View Std Add 10P Ccu	$1,734.70	22.5%	$1,344.39	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1868-M1G	SEL View Std Add 10P Ccu -M1G	$438.90	2.0%	$430.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1868-M1P	SEL View Std Add 10P Ccu -M1P	$522.50	2.0%	$512.05	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1868-M2MG	SEL View Std Add 10P Ccu M2Mg	$73.70	2.0%	$72.23	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1868-M2MP	SEL View Std Add 10P Ccu M2Mp	$86.90	2.0%	$85.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1868-M3G	SEL View Std Add 10P Ccu -M3G	$1,158.70	2.0%	$1,135.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1868-M3P	SEL View Std Add 10P Ccu -M3P	$1,379.40	2.0%	$1,351.81	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1869-LIC	SEL View Std Add 100P Ccu	$20,900.00	22.5%	$16,197.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1869-LIC-L1	SEL L1 View Std Add 100P Ccu	$19,855.00	22.5%	$15,387.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1869-LIC-L2	SEL L2 View Std Add 100P Ccu	$19,437.00	22.5%	$15,063.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1869-LIC-L3	SEL L3 View Std Add 100P Ccu	$18,810.00	22.5%	$14,577.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1869-LIC-L4	SEL L4 View Std Add 100P Ccu	$18,183.00	22.5%	$14,091.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1869-LIC-L5	SEL L5 View Std Add 100P Ccu	$17,347.00	22.5%	$13,443.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1869-M1G	SEL View Std Add 100P Ccu -M1G	$4,389.00	2.0%	$4,301.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1869-M1P	SEL View Std Add 100P Ccu -M1P	$5,225.00	2.0%	$5,120.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1869-M3G	SEL View Std Add 100P Ccu -M3G	$11,586.96	2.0%	$11,355.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1869-M3P	SEL View Std Add 100P Ccu -M3P	$13,794.00	2.0%	$13,518.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
11-1870-LIC	SEL Upg Thinapp 5 Suite To View Std 100P	$22,000.00	22.5%	$17,050.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1870-LIC-L1	SEL L1 Upg TA 5 Suite To View Std 100	$20,900.00	22.5%	$16,197.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1870-LIC-L2	SEL L2 Upg TA 5 Suite To View Std 100	$20,460.00	22.5%	$15,856.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1870-LIC-L3	SEL L3 Upg TA 5 Suite To View Std 100	$19,800.00	22.5%	$15,345.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1870-LIC-L4	SEL L4 Upg TA 5 Suite To View Std 100	$19,140.00	22.5%	$14,833.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1870-LIC-L5	SEL L5 Upg TA 5 Suite To View Std 100	$18,260.00	22.5%	$14,151.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1871-LIC	SEL Upg Thinapp Ny Bundle To View Std 10	$2,310.00	22.5%	$1,790.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1871-LIC-L1	SEL L1 Upg TA Ny Bundle To View Std 10	$2,194.50	22.5%	$1,700.74	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1871-LIC-L2	SEL L2 Upg TA Ny Bundle To View Std 10	$2,148.30	22.5%	$1,664.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1871-LIC-L3	SEL L3 Upg TA Ny Bundle To View Std 10	$2,079.00	22.5%	$1,611.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1871-LIC-L4	SEL L4 Upg TA Ny Bundle To View Std 10	$2,009.70	22.5%	$1,557.52	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1871-LIC-L5	SEL L5 Upg TA Ny Bundle To View Std 10	$1,917.30	22.5%	$1,485.91	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1872-LIC	SEL Upg View 5 Ent 10 To View Std 10	$1,100.00	22.5%	$852.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1872-LIC-L1	SEL L1 Upg View 5 Ent 10 To View Std 10	$1,045.00	22.5%	$809.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1872-LIC-L2	SEL L2 Upg View 5 Ent 10 To View Std 10	$1,023.00	22.5%	$792.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1872-LIC-L3	SEL L3 Upg View 5 Ent 10 To View Std 10	$990.00	22.5%	$767.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1872-LIC-L4	SEL L4 Upg View 5 Ent 10 To View Std 10	$957.00	22.5%	$741.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1872-LIC-L5	SEL L5 Upg View 5 Ent 10 To View Std 10	$913.00	22.5%	$707.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1873-LIC	SEL Upg View 5 Ent 100 To View Std 100	$11,000.00	22.5%	$8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1873-LIC-L1	SEL L1 Upg View 5 Ent 100 To View S 100	$10,450.00	22.5%	$8,098.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1873-LIC-L2	SEL L2 Upg View 5 Ent 100 To View S 100	$10,230.00	22.5%	$7,928.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1873-LIC-L3	SEL L3 Upg View 5 Ent 100 To View S 100	$9,900.00	22.5%	$7,672.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1873-LIC-L4	SEL L4 Upg View 5 Ent 100 To View S 100	$9,570.00	22.5%	$7,416.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1873-LIC-L5	SEL L5 Upg View 5 Ent 100 To View S 100	$9,130.00	22.5%	$7,075.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1874-LIC	SEL Upg View S Add 10 To View S 10 Ccu	$770.00	22.5%	$596.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1874-LIC-L1	SEL L1 Upg View S Add 10 To View S 10	$731.50	22.5%	$566.91	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1874-LIC-L2	SEL L2 Upg View S Add 10 To View S 10	$716.10	22.5%	$554.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1874-LIC-L3	SEL L3 Upg View S Add 10 To View S 10	$693.00	22.5%	$537.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1874-LIC-L4	SEL L4 Upg View S Add 10 To View S 10	$669.90	22.5%	$519.17	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1874-LIC-L5	SEL L5 Upg View S Add 10 To View S 10	$639.10	22.5%	$495.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1875-LIC	SEL Upg View S Add 100 To View S 100	$7,700.00	22.5%	$5,967.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1875-LIC-L1	SEL L1 Upg View S Add 100 To View S 100	$7,315.00	22.5%	$5,669.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1875-LIC-L2	SEL L2 Upg View S Add 100 To View S 100	$7,161.00	22.5%	$5,549.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1875-LIC-L3	SEL L3 Upg View S Add 100 To View S 100	$6,930.00	22.5%	$5,370.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1875-LIC-L4	SEL L4 Upg View S Add 100 To View S 100	$6,699.00	22.5%	$5,191.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1875-LIC-L5	SEL L5 Upg View S Add 100 To View S 100	$6,391.00	22.5%	$4,953.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1876-LIC	SEL Upg Thinapp Cl To View Std Add 10	$1,870.00	22.5%	$1,449.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1876-LIC-L1	SEL L1 Upg Thinapp Cl To View Std Add 10	$1,776.50	22.5%	$1,376.79	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1876-LIC-L2	SEL L2 Upg Thinapp Cl To View Std Add 10	$1,739.10	22.5%	$1,347.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1876-LIC-L3	SEL L3 Upg Thinapp Cl To View Std Add 10	$1,683.00	22.5%	$1,304.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1876-LIC-L4	SEL L4 Upg Thinapp Cl To View Std Add 10	$1,626.90	22.5%	$1,260.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1876-LIC-L5	SEL L5 Upg Thinapp Cl To View Std Add 10	$1,552.10	22.5%	$1,202.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1879-LIC	SEL Upg Ent Add To View Std 10 Promo	$1,925.00	22.5%	$1,491.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1879-LIC-L1	SEL L1 Upg Ent Add To View Std 10 Ccu	$1,828.75	22.5%	$1,417.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1879-LIC-L2	SEL L2 Upg Ent Add To View Std 10 Ccu	$1,790.25	22.5%	$1,387.44	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1879-LIC-L3	SEL L3 Upg Ent Add To View Std 10 Ccu	$1,732.50	22.5%	$1,342.69	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1879-LIC-L4	SEL L4 Upg Ent Add To View Std 10 Ccu	$1,674.75	22.5%	$1,297.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1879-LIC-L5	SEL L5 Upg Ent Add To View Std 10 Ccu	$1,597.75	22.5%	$1,238.26	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1880-LIC	SEL Ug Ent Add To View S 100 Ccu Promo	$19,250.00	22.5%	$14,918.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1880-LIC-L1	SEL L1 Upg Ent Add To View Std 100 Ccu	$18,287.50	22.5%	$14,172.81	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1880-LIC-L2	SEL L2 Upg Ent Add To View Std 100 Ccu	$17,902.50	22.5%	$13,874.44	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1880-LIC-L3	SEL L3 Upg Ent Add To View Std 100 Ccu	$17,325.00	22.5%	$13,426.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1880-LIC-L4	SEL L4 Upg Ent Add To View Std 100 Ccu	$16,747.50	22.5%	$12,979.31	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1880-LIC-L5	SEL L5 Upg Ent Add To View Std 100 Ccu	$15,977.50	22.5%	$12,382.56	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1881-LIC	SEL Usfederal Upg Mirage 5 To Adv 10 Ccu	$3,025.00	22.5%	$2,344.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1881-LIC-L1	SEL L1 Upg Mirage 5 To Adv 10 Ccu	$2,873.75	22.5%	$2,227.16	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1881-LIC-L2	SEL L2 Upg Mirage 5 To Adv 10 Ccu	$2,813.25	22.5%	$2,180.27	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1881-LIC-L3	SEL L3 Upg Mirage 5 To Adv 10 Ccu	$2,722.50	22.5%	$2,109.94	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1881-LIC-L4	SEL L4 Upg Mirage 5 To Adv 10 Ccu	$2,631.75	22.5%	$2,039.61	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1881-LIC-L5	SEL L5 Upg Mirage 5 To Adv 10 Ccu	$2,510.75	22.5%	$1,945.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1882-LIC	SEL Usfederal Ug Mirage 5 To Adv 100 Ccu	$30,250.00	22.5%	$23,443.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
11-1882-LIC-L1	SEL L1 Upg Mirage 5 To Adv 100 Ccu	$28,737.50	22.5%	$22,271.56	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1882-LIC-L2	SEL L2 Upg Mirage 5 To Adv 100 Ccu	$28,132.50	22.5%	$21,802.69	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1882-LIC-L3	SEL L3 Upg Mirage 5 To Adv 100 Ccu	$27,225.00	22.5%	$21,099.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1882-LIC-L4	SEL L4 Upg Mirage 5 To Adv 100 Ccu	$26,317.50	22.5%	$20,396.06	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1882-LIC-L5	SEL L5 Upg Mirage 5 To Adv 100 Ccu	$25,107.50	22.5%	$19,458.31	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1883-LIC	SEL Usfederal Upg View Add To Adv 10 Ccu	$2,530.00	22.5%	$1,960.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1883-LIC-L1	SEL L1 Upg View Add To Adv 10 Ccu	$2,403.50	22.5%	$1,862.71	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1883-LIC-L2	SEL L2 Upg View Add To Adv 10 Ccu	$2,352.90	22.5%	$1,823.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1883-LIC-L3	SEL L3 Upg View Add To Adv 10 Ccu	$2,277.00	22.5%	$1,764.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1883-LIC-L4	SEL L4 Upg View Add To Adv 10 Ccu	$2,201.10	22.5%	$1,705.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1883-LIC-L5	SEL L5 Upg View Add To Adv 10 Ccu	$2,099.90	22.5%	$1,627.42	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1884-LIC	SEL Usfederal Ug View Add To Adv 100 Ccu	$25,300.00	22.5%	$19,607.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1884-LIC-L1	SEL L1 Upg View Add To Adv 100 Ccu	$24,035.00	22.5%	$18,627.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1884-LIC-L2	SEL L2 Upg View Add To Adv 100 Ccu	$23,529.00	22.5%	$18,234.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1884-LIC-L3	SEL L3 Upg View Add To Adv 100 Ccu	$22,770.00	22.5%	$17,646.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1884-LIC-L4	SEL L4 Upg View Add To Adv 100 Ccu	$22,011.00	22.5%	$17,058.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1884-LIC-L5	SEL L5 Upg View Add To Adv 100 Ccu	$20,999.00	22.5%	$16,274.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1885-LIC	SEL Usfederal Upg View Add To Ent 10 Ccu	$3,740.00	22.5%	$2,898.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1885-LIC-L1	SEL L1 Upg View Add To Ent 10 Ccu	$3,553.00	22.5%	$2,753.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1885-LIC-L2	SEL L2 Upg View Add To Ent 10 Ccu	$3,478.20	22.5%	$2,695.61	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1885-LIC-L3	SEL L3 Upg View Add To Ent 10 Ccu	$3,366.00	22.5%	$2,608.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1885-LIC-L4	SEL L4 Upg View Add To Ent 10 Ccu	$3,253.80	22.5%	$2,521.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1885-LIC-L5	SEL L5 Upg View Add To Ent 10 Ccu	$3,104.20	22.5%	$2,405.76	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1886-LIC	SEL Usfederal Ug View Add To Ent 100 Ccu	$37,400.00	22.5%	$28,985.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1886-LIC-L1	SEL L1 Upg View Add To Ent 100P Ccu	$35,530.00	22.5%	$27,535.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1886-LIC-L2	SEL L2 Upg View Add To Ent 100P Ccu	$34,782.00	22.5%	$26,956.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1886-LIC-L3	SEL L3 Upg View Add To Ent 100P Ccu	$33,660.00	22.5%	$26,086.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1886-LIC-L4	SEL L4 Upg View Add To Ent 100P Ccu	$32,538.00	22.5%	$25,216.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1886-LIC-L5	SEL L5 Upg View Add To Ent 100P Ccu	$31,042.00	22.5%	$24,057.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1889-LIC	SEL Upg Workspace To Adv 10P Nus	$1,210.00	22.5%	$937.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1889-LIC-L1	SEL L1 Upg Workspace To Adv 10P Nus	$1,161.60	22.5%	$900.24	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1889-LIC-L2	SEL L2 Upg Workspace To Adv 10P Nus	$1,137.40	22.5%	$881.49	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1889-LIC-L3	SEL L3 Upg Workspace To Adv 10P Nus	$1,101.10	22.5%	$853.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1889-LIC-L4	SEL L4 Upg Workspace To Adv 10P Nus	$1,064.80	22.5%	$825.22	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1889-LIC-L5	SEL L5 Upg Workspace To Adv 10P Nus	$1,004.30	22.5%	$778.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1890-LIC	SEL Upg Workspace To Adv 100P Nus	$12,100.00	22.5%	$9,377.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1890-LIC-L1	SEL L1 Upg Workspace To Adv 100P Nus	$11,616.00	22.5%	$9,002.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1890-LIC-L2	SEL L2 Upg Workspace To Adv 100P Nus	$11,374.00	22.5%	$8,814.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1890-LIC-L3	SEL L3 Upg Workspace To Adv 100P Nus	$11,011.00	22.5%	$8,533.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1890-LIC-L4	SEL L4 Upg Workspace To Adv 100P Nus	$10,648.00	22.5%	$8,252.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1890-LIC-L5	SEL L5 Upg Workspace To Adv 100P Nus	$10,043.00	22.5%	$7,783.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1909-LIC	SEL Mrg Win/ Hw Mig 1 Dev Tl 6M Min 10	$55.00	22.5%	$42.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
11-1918-LIC	SEL Itbm S1 Std (25 Osi Pack) Promo	$550.00	22.5%	$426.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
1G-SFP-TWX-0101	SEL D-ATTACH 1G SFP COPPER 1M S-CABLE	$136.00	22.5%	$105.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
1G-SFP-TWX-0501	SEL 5M DIR ATTACH 1G SFP COPPER STCK CBL	$236.00	22.5%	$182.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
250DA1PRSS2	SEL 2NDYSSRENDATADVANT250 1PR	$4,063.00	2.0%	$3,981.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250DA1PRSSP	SEL DATADVAN250 1PRB 1YSS SP	$28,438.00	2.0%	$27,869.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250DA1PRSSP2	SEL 2NDYSS SPRENDATADV250 1P	$5,417.00	2.0%	$5,308.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250DAL1PRSS2	SEL SS DATADV LITE250 1 DATADVPROBE50SL	$2,031.00	2.0%	$1,990.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250DAL1PRSSP	SEL DA IDU LITE250 1DAPROBE50SL SS SUP	$14,219.00	2.0%	$13,934.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250DAL1PRSSP2	SEL SS&SUPPORT DAIDULITE250 1DAPROBE50SL	$2,708.00	2.0%	$2,653.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250DCSSP	SEL IDUCLASSFRAMEWORK250 SS SUPPORT	$13,757.00	2.0%	$13,481.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250DLSSP	SEL DT 250 USERS + SS & SUPPORT FIRST YR	$2,773.00	22.5%	$2,149.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
250DPSSP	SEL DATAPRIVILEGE250 1YSS SP	$11,180.00	2.0%	$10,956.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250DSSS2	SEL SS RENEWAL DATADVANTAGEDS250	$1,312.00	2.0%	$1,285.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250DSSSP	SEL DATADVANTAGEDS250 SS SUPPORT	$9,171.00	2.0%	$8,987.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250DSSSP2	SEL SS SUPPORT RENEWALDATADVANTAGEDS250	$1,749.00	2.0%	$1,714.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250DTSSP	SEL DTE 250 users + SS + Support 1st yr	$19,195.00	22.5%	$14,876.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
250DWS1PRSS2	SEL SS renew DWSP250user+1Pb/Coll50SL	$3,779.00	22.5%	$2,928.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
250DWS1PRSSP	SEL DWSP250user+1Pb/Col50SL+SS&Sup 1styr	$26,455.00	22.5%	$20,502.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
250DWS1PRSSP2	SEL SS&Sup rene DWSP250user+1Pb/Col50SL	$5,039.00	22.5%	$3,905.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
250DWW1PRSS2	SEL SS rene DWWin250use+1Pb/Coll50SL	$3,779.00	22.5%	$2,928.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
250DWW1PRSSP	SEL DWWin250use+1Pb/Coll50SL+SS&Sup1styr	$26,455.00	22.5%	$20,502.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
250DWW1PRSSP2	SEL SS&Sup rene DWWin250use+1Pb/Coll50SL	$5,039.00	22.5%	$3,905.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
250EC1PRSS2	SEL SS DATADV EXCH250 1 DATADVPROBE50SL	$4,063.00	2.0%	$3,981.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250EC1PRSSP	SEL DA EXCHANGE250 1DAPROBE50SL SS SUP	$28,438.00	2.0%	$27,869.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250EC1PRSSP2	SEL SECOND YEAR SS SP FOR V250EXC1PRSSP2	$5,417.00	2.0%	$5,308.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250FCSSP	SEL IDU FRAMEWORK CONNECTOR250 1YSS SP	$10,317.00	2.0%	$10,110.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250SP1PRSS2	SEL SS DATADVIDU SP250 1DATADVPROBE50SL	$4,063.00	2.0%	$3,981.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250SP1PRSSP	SEL DA IDU SP250 1DAPROBE50SL SS SUPPORT	$28,438.00	2.0%	$27,869.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250SP1PRSSP2	SEL SS&SUPPORT DA IDU SP250 1DAPROBE50SL	$5,417.00	2.0%	$5,308.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250UX1PRSS2	SEL SS DATADVIDUUX 250 1DATADVPROBE50SL	$4,063.00	2.0%	$3,981.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250UX1PRSSP	SEL DA IDU UX250 1DAPROBE50SL SS SUPPORT	$28,438.00	2.0%	$27,869.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
250UX1PRSSP2	SEL SS SUPPORTDA IDU UX 250 1DAPROBE50SL	$5,417.00	2.0%	$5,308.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DA1PRSS2	SEL SS DATADVIDU 25 1 DATADVPROBE50SL	$1,227.00	2.0%	$1,202.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DA1PRSSP	SEL DA IDU 25USERS1DAPROBE50SL&SS&SUP1YR	$8,667.00	2.0%	$8,493.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DA1PRSSP2	SEL SS&SUPPORT DA IDU SP25 1DAPROBE50SL	$1,625.00	2.0%	$1,592.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DAL1PRSS2	SEL SS DATADV LITE25 1 DATADVPROBE50SL	$613.00	2.0%	$600.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DAL1PRSSP	SEL DA IDU LITE25 1DAPROBE50SL SS SUP	$4,333.00	2.0%	$4,246.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DAL1PRSSP2	SEL SS&SUPPORT DAIDULITE25 1DAPROBE50SL	$813.00	2.0%	$796.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DCSSP	SEL IDUCLASSFRAMEWORK25 SS SUPPORT	$4,212.00	2.0%	$4,127.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DLSSP	SEL DT 25 USERS + SS & SUPPORT FIRST YR	$845.00	22.5%	$654.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
25DPSSP	SEL DATAPRIVILEGE25 SS SUPPORT	$3,423.00	2.0%	$3,354.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DSSS2	SEL SS RENEWAL DATADVANTAGEDS25	$398.00	2.0%	$390.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DSSSP	SEL DATADVANTAGEDS25 SS SUPPORT	$2,808.00	2.0%	$2,751.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DSSSP2	SEL SS SUPPORT RENEWAL DATADVANTAGEDS25	$533.00	2.0%	$522.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25DTSSP	SEL DTE 25 users + SS and Support 1st yr	$5,850.00	22.5%	$4,533.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
25DWS1PRSS2	SEL SS rene DWSP25user+ 1 Pb/Coll 50SL	$1,317.00	22.5%	$1,020.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
25DWS1PRSSP	SEL DWSP25user+1Pb/Col50SL+SS&Supp1styr	$9,302.00	22.5%	$7,209.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
25DWS1PRSSP2	SEL SS&Sup rene DWSP25user+1Pb/Coll50SL	$1,744.00	22.5%	$1,351.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
25DWW1PRSS2	SEL SS renew DWWin25use+1Pb/Collec 50SL	$1,317.00	22.5%	$1,020.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
25DWW1PRSSP	SEL DWWin25use&1Pb/Colle50SL+SS&Sup1styr	$9,302.00	22.5%	$7,209.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
25DWW1PRSSP2	SEL SS&Sup rene DWWin25use+1Pb/Colle50SL	$1,744.00	22.5%	$1,351.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
25EC1PRSS2	SEL SS DATADV EXCH25 1 DATADVPROBE50SL	$1,227.00	2.0%	$1,202.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25EC1PRSSP	SEL DA EX25 1DAPROBE50SL SS SUPPORT	$8,667.00	2.0%	$8,493.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25EC1PRSSP2	SEL SS SUPPORT DA EXCH25 1DAPROBE50SL	$1,625.00	2.0%	$1,592.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25FCSSP	SEL IDU FRAMEWORKCONNECTOR25 SS SUPPORT	$3,159.00	2.0%	$3,095.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25SP1PRSS2	SEL SS DATADVIDU SP25 1DATADVPROBE50SL	$1,227.00	2.0%	$1,202.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25SP1PRSSP	SEL DA IDU SP25 1DAPROBE50SL SS SUPPORT	$8,667.00	2.0%	$8,493.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25SP1PRSSP2	SEL SS&SUPPORT DA IDU SP25 1DAPROBE50SL	$1,625.00	2.0%	$1,592.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25UX1PRSS2	SEL SS DATADVIDUUX 25 1DATADVPROBE50SL	$1,227.00	2.0%	$1,202.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
25UX1PRSSP	SEL DATADVIDUUX 25 1DAPROBE50SL SS SUP	$8,667.00	22.5%	$6,716.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
25UX1PRSSP2	SEL SS SUPPORTDA IDU UX 25 1DAPROBE50SL	$1,625.00	2.0%	$1,592.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300003-002	SELECT 1YR-GOLD-GMS-10 - MAINT	$1,794.00	2.0%	$1,758.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300003-002R	SELECT 1YR-GOLD-GMS-10 - MAINT RENEW	$1,794.00	2.0%	$1,758.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300003-005	SELECT 1YR-GOLD-GMS-50 - MAINT	$5,382.00	2.0%	$5,274.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300003-005R	SELECT 1YR-GOLD-GMS-50 - MAINT RENEW	$5,382.00	2.0%	$5,274.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300003-013	SELECT 1YR-GOLD-GMS-25 - MAINT	$3,588.00	2.0%	$3,516.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300003-013R	SELECT 1YR-GOLD-GMS-25 - MAINT RENEW	$3,588.00	2.0%	$3,516.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300011-001R	SEL NX-2600 - RENEWAL 1YR - PLAT	$1,160.00	2.0%	$1,136.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300011-002R	SELNX-2600 - RENEWAL 1YR - GOLD	$896.00	2.0%	$878.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300012-001R	SEL NX-2610 - RENEWAL 1YR - PLAT	$3,947.00	2.0%	$3,868.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300012-002R	SEL NX-2610 - RENEWAL 1YR - GOLD	$2,522.00	2.0%	$2,471.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300016-001R	SEL NX-5600 - RENEWAL 1YR - PLAT	$8,127.00	2.0%	$7,964.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300016-002R	SEL NX-5600 - RENEWAL 1YR - GOLD	$5,488.00	2.0%	$5,378.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300017-001R	SEL NX-7600 - RENEWAL 1YR - PLAT	$12,771.00	2.0%	$12,515.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300017-002R	SEL NX-7600 - RENEWAL 1YR - GOLD	$8,549.00	2.0%	$8,378.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300018-001R	SEL NX-8600 - RENEWAL 1YR - PLAT	$26,071.00	2.0%	$25,549.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300018-002R	SEL NX-8600 - RENEWAL 1YR - GOLD	$22,799.00	2.0%	$22,343.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300019-001	SELECT WANSTART 10 HRS - BUNDLED	$3,889.00	2.0%	$3,811.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300032-001R	SEL NX-9610 - RENEWAL 1YR - PLAT	$42,116.00	2.0%	$41,273.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300032-002R	SEL NX-9610 - RENEWAL 1YR - GOLD	$37,999.00	2.0%	$37,239.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300036-001R	SEL NX-3600 - RENEWAL 1YR - PLAT	$5,108.00	2.0%	$5,005.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300036-002R	SEL NX-3600 - RENEWAL 1YR - GOLD	$2,849.00	2.0%	$2,792.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300039-001	SELECT 1YR-PLAT-NX-1700 - MAINT	$812.00	2.0%	$795.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300039-001R	SELECT 1YR-PLAT-NX-1700 - MAINT	$812.00	2.0%	$795.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300039-002	SELECT 1YR-GOLD-NX-1700 -MAINT	$627.00	2.0%	$614.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300039-002R	SELECT 1YR-GOLD-NX-1700 -MAINT	$896.00	2.0%	$878.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300040-001	SELECT 1YR-PLAT-NX-5700-MAINT	$6,269.00	2.0%	$6,143.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300040-001R	SELECT 1YR-PLAT-NX-5700-MAINT	$6,269.00	2.0%	$6,143.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300040-002	SELECT 1YR-GOLD-NX-5700-MAINT	$4,274.00	2.0%	$4,188.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300040-002R	SELECT 1YR-GOLD-NX-5700-MAINT	$4,274.00	2.0%	$4,188.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300044-001	SELECT 1YR-PLAT-NX-2700-MAINT	$2,670.00	2.0%	$2,616.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300044-002	SELECT 1YR-GOLD-NX-2700-MAINT	$1,698.00	2.0%	$1,664.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300044-003R	SELECT 1YR-PLAT-NX-2700-MAINT	$2,670.00	2.0%	$2,616.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300044-004R	SELECT 1YR-GOLD-NX-2700-MAINT	$1,698.00	2.0%	$1,664.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300045-001	SELECT 1YR-PLAT-NX-3700-MAINT	$4,643.00	2.0%	$4,550.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300045-001R	SELECT 1YR-PLAT-NX-3700-MAINT	$4,643.00	2.0%	$4,550.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300045-002	SELECT 1YR-GOLD-NX-3700-MAINT	$2,532.00	2.0%	$2,481.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300045-002R	SELECT 1YR-GOLD-NX-3700-MAINT	$2,532.00	2.0%	$2,481.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300046-001	SELECT 1YR-PLAT-NX-7700-MAINT	$12,771.00	2.0%	$12,515.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300046-001R	SELECT 1YR-PLAT-NX-7700-MAINT	$12,771.00	2.0%	$12,515.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300046-002	SELECT 1YR-GOLD-NX-7700-MAINT	$8,549.00	2.0%	$8,378.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300046-002R	SELECT 1YR-GOLD-NX-7700-MAINT	$8,549.00	2.0%	$8,378.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300047-001	SELECT NX-9700 MAINT 1YR PLAT	$36,099.00	2.0%	$35,377.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300047-001R	SELECT NX-9700 MAINT 1YR PLAT	$36,099.00	2.0%	$35,377.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300047-002	SELECT NX-9700 MAINT 1YR GOLD	$32,299.00	2.0%	$31,653.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300047-002R	SELECT NX-9700 MAINT 1YR GOLD	$32,299.00	2.0%	$31,653.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300052-001	SELECT 1YR-PLAT-NX-8700 - MAINT	$26,071.00	2.0%	$25,549.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300052-001R	SELECT 1YR-PLAT-NX-8700 - MAINT	$26,071.00	2.0%	$25,549.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300052-002	SELECT 1YR-GOLD-NX-8700-MAINT	$22,799.00	2.0%	$22,343.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300052-002R	SELECT 1YR-GOLD-NX-8700-MAINT	$22,799.00	2.0%	$22,343.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300053-001	SELECT VX-5000 - MAINT 1YR - PLATINUM	$5,340.00	2.0%	$5,233.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300053-001R	SELECT VX-5000 - MAINT 1YR - PLATI	$5,340.00	2.0%	$5,233.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300053-002	SELECT VX-5000 - MAINT 1YR - GOLD	$3,641.00	2.0%	$3,568.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300053-002R	SELECT VX-5000 - MAINT 1YR - GOLD	$3,641.00	2.0%	$3,568.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300054-001	SELECT VX-1000 - MAINT 1YR - PLATINUM	$463.00	2.0%	$453.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300054-001R	SELECT VX-1000 - MAINT 1YR - PLAT	$463.00	2.0%	$453.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300054-002	SELECT VX-1000 - MAINT 1YR - GOLD	$358.00	2.0%	$350.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300054-002R	SELECT VX-1000 - MAINT 1YR - GOLD	$358.00	2.0%	$350.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300055-001	SELECT VX-2000 - MAINT 1YR - PLATINUM	$1,857.00	2.0%	$1,819.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300055-002	SELECT VX-2000 - MAINT 1YR - GOLD	$1,181.00	2.0%	$1,157.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300055-003R	SELECT VX-2000 - MAINT 1YR - PLAT	$1,857.00	2.0%	$1,819.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300055-004R	SELECT VX-2000 - MAINT 1YR - GOLD	$1,181.00	2.0%	$1,157.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300056-001	SELECT VX-3000 - MAINT 1YR - PLATINUM	$4,643.00	2.0%	$4,550.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300056-001R	SELECT VX-3000 - MAINT 1YR - PLAT	$3,715.00	2.0%	$3,640.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300056-002	SELECT VX-3000 - MAINT 1YR - GOLD	$2,585.00	2.0%	$2,533.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300056-002R	SELECT VX-3000 - MAINT 1YR - GOLD	$2,026.00	2.0%	$1,985.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-001	SELECT 1YR-PLAT- VIRTUAL-GMS-10 - MAINT	$1,160.00	2.0%	$1,136.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-001R	SEL 1YR-PLAT- VIRTUAL-GMS-10 - MAINT	$1,160.00	2.0%	$1,136.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-002	SELECT 1YR-GOLD-VIRTUAL-GMS-10 - MAINT	$896.00	2.0%	$878.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-002R	SELECT 1YR-GOLD-VIRTUAL-GMS-10 - MAINT	$896.00	2.0%	$878.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-005	SELECT 1YR-GOLD-VIRTUAL-GMS-50 - MAINT	$2,691.00	2.0%	$2,637.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-005R	SELECT 1YR-GOLD-VIRTUAL-GMS-50 - MAINT	$2,691.00	2.0%	$2,637.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-006	SELECT 1YR-PLAT-VIRTUAL-GMS-50 - MAINT	$3,482.00	2.0%	$3,412.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-006R	SEL 1YR-PLAT-VIRTUAL-GMS-50 - MAINT	$3,482.00	2.0%	$3,412.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-013	SELECT 1YR-GOLD-VIRTUAL-GMS-25 - MAINT	$1,793.00	2.0%	$1,757.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-013R	SELECT 1YR-GOLD-VIRTUAL-GMS-25 - MAINT	$1,793.00	2.0%	$1,757.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-014	SELECT 1YR-PLAT-VIRTUAL-GMS-25 - MAINT	$4,643.00	2.0%	$4,550.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300057-014R	SELT1YR-PLAT-VIRTUAL-GMS-25 - MAINT	$4,643.00	2.0%	$4,550.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-001	SEL GMS-10 ON GX-1100 - MAINT 1YR - PLAT	$2,321.00	2.0%	$2,274.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-001R	SEL GMS-10 - GX-1100 - MAINT - PLAT-R	$2,321.00	2.0%	$2,274.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-002	SEL GMS-10 ON GX-1100 - MAINT 1YR -GOLD	$1,793.00	2.0%	$1,757.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-002R	SEL GMS-10 ON GX-1100 - MAINT GOLD- R	$1,793.00	2.0%	$1,757.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-005	SEL GMS-50 ON GX-1100 - MAINT 1YR -GOLD	$5,382.00	2.0%	$5,274.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-005R	SEL GMS-50 ON GX-1100 - MAINT GOLD- R	$5,382.00	2.0%	$5,274.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
300060-006	SEL GMS-50 ON GX-1100 - MAINT 1YR -PLAT	$6,966.00	2.0%	$6,826.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-006R	SEL GMS-50 ON GX-1100 - MAINT PLAT-R	$6,966.00	2.0%	$6,826.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-007	SEL GMS-100 ON GX-1100 - MAINT 1YR -GOLD	$8,971.00	2.0%	$8,791.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-007R	SEL GMS-100 ON GX-1100 - MAINT GOLD-R	$8,971.00	2.0%	$8,791.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-008	SEL GMS-100 ON GX-1100 - MAINT 1YR -PLAT	$11,610.00	2.0%	$11,377.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-008R	SEL GMS-100 ON GX-1100 - MAINT PLAT-R	$11,610.00	2.0%	$11,377.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-009	SEL GMS-200 ON GX-1100 - MAINT 1YR -GOLD	$14,355.00	2.0%	$14,067.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-009R	SEL GMS-200 ON GX-1100 - MAINT GOLD -R	$14,355.00	2.0%	$14,067.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-010	SEL GMS-200 ON GX-1100 - MAINT1YR - PLAT	$18,577.00	2.0%	$18,205.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-010R	SEL GMS-200 ON GX-1100 - MAINT PLAT-R	$18,577.00	2.0%	$18,205.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-011	SEL GMS-500 ON GX-1100 - MAINT 1YR -GOLD	$26,916.00	2.0%	$26,377.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-011R	SEL GMS-500 ON GX-1100 - MAINT GOLD-R	$26,916.00	2.0%	$26,377.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-012	SEL GMS-500 ON GX-1100 - MAINT 1YR -PLAT	$34,832.00	2.0%	$34,135.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-012R	SEL GMS-500 ON GX-1100 - MAINT PLAT-R	$34,832.00	2.0%	$34,135.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-013	SEL GMS-25 ON GX-1100 - MAINT 1YR -GOLD	$3,588.00	2.0%	$3,516.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-013R	SEL GMS-25 ON GX-1100 - MAINT- GOLD- R	$3,588.00	2.0%	$3,516.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-014	SEL GMS-25 ON GX-1100 - MAINT 1YR -PLAT	$4,643.00	2.0%	$4,550.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300060-014R	SEL:GMS-25 ON GX-1100 - MAINT PLAT R	$4,643.00	2.0%	$4,550.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300061-001	SEL VRX-8 - MAINT CONTRACT; 1YR - PLAT	$16,255.00	2.0%	$15,929.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300061-001R	SELECT VRX-8 - MAINT 1YR - PLAT- RENEW	$16,255.00	2.0%	$15,929.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300061-002	SEL VRX-8 - MAINT CONTRACT; 1YR - GOLD	$12,560.00	2.0%	$12,308.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300061-002R	SELECT VRX-8 - MAINT 1YR - GOLD- RENEW	$12,560.00	2.0%	$12,308.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300063-001	SEL NX-10700 - MAINT CONTRACT 1YR - PLAT	$60,166.00	2.0%	$58,962.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300063-001R	SEL NX-10700 MAIN CONTRACT1YR PLAT RENEW	$60,166.00	2.0%	$58,962.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300063-002	SEL NX-10700 - MAINT CONTRACT 1YR - GOLD	$53,832.00	2.0%	$52,755.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300063-002R	SEL NX-10700 MAIN CONTRACT1YR GOLD RENEW	$53,832.00	2.0%	$52,755.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300068-001	SELECT:VX-1000 1 YR SUBSCRIP; INCL MAINT	$1,043.00	2.0%	$1,022.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300068-001R	SEL VX-1000 1 YR SUBSCRIPT RENEW INC MNT	$1,173.00	22.5%	$909.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300069-001	SEL VX-2000 1 YR SUBSCRIPTION INC MNT	$4,178.00	2.0%	$4,094.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300069-001R	SEL VX-2000 1 YR SUBSCRIPT RENEW INC MNT	$4,700.00	22.5%	$3,642.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300069-002	SELECT:VX-2000 1 YR SUBSCRIP, INCL MAINT	$4,178.00	2.0%	$4,094.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300070-001	SELECT:VX-3000 1 YR SUBSCRIP; INCL MAINT	$8,359.00	2.0%	$8,191.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300070-001R	SEL VX-3000 1 YR SUBSCRIPT RENEW INC MNT	$9,404.00	22.5%	$7,288.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300071-001	SELECT:VX-5000 1 YR SUBSCRIP; INCL MAINT	$12,017.00	2.0%	$11,776.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300071-001R	SEL VX-5000 1 YR SUBSCRIPT RENEW INC MNT	$13,519.00	22.5%	$10,477.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300072-001	SELECT:VRX-8 1 YR SUBSCRIP; INCL MAINT	$36,579.00	2.0%	$35,847.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300072-001R	SEL VRX-8 1 YR SUBSCRIPT RENEWAL INC MNT	$41,151.00	22.5%	$31,892.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300073-001	SEL GMS-10 ON GX-V 1 YR SUBSC INCL MAINT	$2,610.00	2.0%	$2,557.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300074-001	SEL GMS-25 ON GX-V 1 YR SUBSC INCL MAINT	$10,449.00	2.0%	$10,240.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300075-001	SEL GMS-50 ON GX-V 1 YR SUBSC INCL MAINT	$15,675.00	2.0%	$15,361.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300076-001	SEL GMS-100 ON GX-V 1 YR SUBSC INC MAINT	$26,127.00	2.0%	$25,604.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300077-001	SEL GMS-200 ON GX-V 1 YR SUBSC INC MAINT	$41,805.00	2.0%	$40,968.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300078-001	SEL GMS-500 ON GX-V 1 YR SUBSC INC MAINT	$78,386.00	2.0%	$76,818.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300079-001	SEL GMS-1000 ON GX-V 1 YR SUBS INC MAINT	$130,646.00	2.0%	$128,033.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300080-001	SEL GMS-2000 ON GX-V 1 YR SUBS INC MAINT	$182,905.00	2.0%	$179,246.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300085-001	SEL VX-500 - MAINT CONTRACT 1YR - PLAT	$231.00	2.0%	$226.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300085-001R	SEL VX-500 - RENEWAL CONTRACT 1YR -PLAT	$231.00	2.0%	$226.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300085-002	SEL VX-500 - MAINT CONTRACT 1YR - GOLD	$178.00	2.0%	$174.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300085-002R	SEL VX-500 - RENEWAL CONTRACT 1YR-GOLD	$178.00	2.0%	$174.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300086-001	SEL VX-6000 - MAINT CONTRACT 1YR - PLAT	$7,662.00	2.0%	$7,508.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300086-001R	SEL VX-6000 - RENEWAL CONTRACT 1YR-PLAT	$7,662.00	2.0%	$7,508.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300086-002	SEL VX-6000 - MAINT CONTRACT 1YR - GOLD	$5,224.00	2.0%	$5,119.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300086-002R	SEL VX-6000 - RENEWAL CONTRACT 1YR-GOLD	$5,224.00	2.0%	$5,119.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300087-001	SEL VX-7000 - MAINT CONTRACT PLAT	$11,146.00	2.0%	$10,923.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300087-001R	SEL VX-7000 - RENEWAL CONTRACT PLAT	$11,146.00	2.0%	$10,923.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300087-002	SEL VX-7000 - MAINT CONTRACT 1YR - GOLD	$7,525.00	2.0%	$7,374.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300087-002R	SEL VX-7000 - RENEWAL CONTRACT 1YR-GOLD	$7,525.00	2.0%	$7,374.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300088-001	SEL VX-500 1 YR SUBSCRIPTION INC MNT	$585.00	22.5%	$453.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300088-001R	SEL VX-500 1 YR SUBSCRIPT RENEW INC MNT	$585.00	22.5%	$453.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300089-001	SEL VX-6000 1 YR SUBSCRIPTION INC MNT	$19,398.00	22.5%	$15,033.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300089-001R	SEL VX-6000 1 YR SUBSCRIPT RENEW INC MNT	$19,398.00	22.5%	$15,033.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300090-001	SEL VX-7000 1 YR SUBSCRIPTION INC MNT	$28,216.00	22.5%	$21,867.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300090-001R	SEL VX-7000 1 YR SUBSCRIPT RENEW INC MNT	$28,216.00	22.5%	$21,867.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300099-001	SEL VX-8000 - MAINT CONTRACT 1YR - PLAT	$16,255.00	2.0%	$15,929.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300099-001R	SEL VX-8000 - RENEWAL CONTRACT 1YR -PLAT	$16,255.00	2.0%	$15,929.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300099-002	SEL VX-8000 - MAINT CONTRACT, 1YR - GOLD	$12,560.00	2.0%	$12,308.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300099-002R	SEL VX-8000 - RENEWAL CONTRACT 1YR -GOLD	$12,560.00	2.0%	$12,308.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300100-001	SEL VX-9000 - MAINT CONTRACT 1YR - PLAT	$23,221.00	2.0%	$22,756.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300100-001R	SEL VX-9000 - RENEWAL CONTRACT,1YR -PLAT	$23,221.00	2.0%	$22,756.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300100-002	SEL VX-9000 - MAINT CONTRACT, 1YR - GOLD	$17,943.00	2.0%	$17,584.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300100-002R	SEL VX-9000 - RENEWAL CONTRACT 1YR -GOLD	$17,943.00	2.0%	$17,584.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300101-001	SEL VRX-2 - MAINT CONTRACT, 1YR - PLAT	$1,160.00	2.0%	$1,136.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300101-001R	SEL VRX-2 - RENEWAL CONTRACT, 1YR - PLAT	$1,160.00	2.0%	$1,136.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300101-002	SEL VRX-2 - MAINT CONTRACT, 1YR - GOLD	$770.00	2.0%	$754.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300101-002R	SEL VRX-2 - RENEWAL CONTRACT, 1YR - GOLD	$770.00	2.0%	$754.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300102-001	SEL VRX-4 - MAINT CONTRACT, 1YR - PLAT	$3,482.00	2.0%	$3,412.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300102-001R	SEL VRX-4 - RENEWAL CONTRACT, 1YR - PLAT	$3,482.00	2.0%	$3,412.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300102-002	SEL VRX-4 - MAINT CONTRACT, 1YR - GOLD	$2,353.00	2.0%	$2,305.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300102-002R	SEL VRX-4 - RENEWAL CONTRACT, 1YR - GOLD	$2,353.00	2.0%	$2,305.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300103-001	SEL VX-8000 1 YR SUBSCRIPTTION INC MNT	$41,152.00	22.5%	$31,892.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300103-001R	SEL VX-8000 1 YR SUBSCRIPT RENEW INC MNT	$41,152.00	22.5%	$31,892.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300104-001	SEL VX-9000 1 YR SUBSCRIPTION INC MNT	$58,789.00	22.5%	$45,561.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300104-001R	SEL VX-9000 1 YR SUBSCRIPT RENEW INC MNT	$58,789.00	22.5%	$45,561.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300105-001	SEL VRX-2 1 YR SUBSCRIPTTION INC MNT	$2,937.00	22.5%	$2,276.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300105-001R	SEL VRX-2 1 YR SUBSCRIPT RENEWAL INC MNT	$2,937.00	22.5%	$2,276.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300106-001	SEL VRX-4 1 YR SUBSCRIPTION INC MNT	$8,816.00	22.5%	$6,832.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300106-001R	SEL VRX-4 1 YR SUBSCRIPT RENEWAL INC MNT	$8,816.00	22.5%	$6,832.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300111-001	SEL NX-11700 - MAINT CONTRACT 1YR - PLAT	$80,221.00	2.0%	$78,616.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300111-001R	SEL NX-11700 - RENEW CONTRACT 1YR - PLAT	$80,221.00	2.0%	$78,616.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300111-002	SEL NX-11700 - MAINT CONTRACT 1YR - GOLD	$71,777.00	2.0%	$70,341.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300111-002R	SEL NX-11700 - RENEW CONTRACT 1YR - GOLD	$71,777.00	2.0%	$70,341.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300116-001	SEL NX-6700 - MAINT CONTRACT, 1YR - PLAT	$8,823.00	2.0%	$8,646.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300116-002	SEL NX-6700 - MAINT CONTRACT, 1YR - GOLD	$6,016.00	2.0%	$5,895.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
300121-001	SEL VRX-6 1 YR SUBSCRIPTION, INCL MAINT	$19,398.00	22.5%	$15,033.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300121-001R	SEL VRX-6 1 YR SUBSCRIPT RENEWAL INC MNT	$19,398.00	22.5%	$15,033.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
300129-001	SEL VRX-6 - MAINT CONTRACT, 1YR - PLAT	$7,662.00	2.0%	$7,508.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300129-001R	SEL VRX-6 - RENEWAL CONTRACT, 1YR - PLAT	$7,662.00	2.0%	$7,508.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300129-002	SEL VRX-6 - MAINT CONTRACT, 1YR - GOLD	$5,224.00	2.0%	$5,119.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
300129-002R	SEL VRX-6 - RENEWAL CONTRACT, 1YR - GOLD	$5,224.00	2.0%	$5,119.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
3136SL	SEL: CORD,PWR,N5-15 C13,18AWG,6FT	$5.00	22.5%	$3.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IAM-ADP	SEL pr.lic Avl.Mon. collector per conn.	$78,125.00	22.5%	$60,546.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IAMA-SDP	SEL Avail. Mon. - 100 access dev. p.	$6,250.00	22.5%	$4,843.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IAMN-SDP	SEL Avail. Mon. - 100 net. dev. p.	$25,000.00	22.5%	$19,375.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IAMS-SDP	SEL Avail. Mon. - 100 serv. dev. p	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IASCII-ADP	SEL pr.lic ASCII collector per conn.	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3I-B-MNT-1Y	SEL Gen. Bronze 1Y sup. per dev. *	$9.00	2.0%	$8.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
3ICLIC-ADP	SEL pr.lic CLI collector per conn.	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ICORBAC-ADP	SEL pr.lic CORBA collector per conn.	$109,375.00	22.5%	$84,765.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IEBIM-SSP	SEL ENT BIM mon. pr.lic. srv.	$62,500.00	22.5%	$48,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IEBIM-SSP-F	SEL ENT BIM mon. pr.lic FO srv.	$31,250.00	22.5%	$24,218.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IEGC-SSP	SEL ENT UI pr.lic (5 users) srv	$62,500.00	22.5%	$48,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IEGC-SSP-F	SEL ENT UI pr.lic (5 users) FO srv.	$31,250.00	22.5%	$24,218.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IEME-SSP	SEL ENT MED pr.lic (Col+API+Ntf) srv.	$125,000.00	22.5%	$96,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IEME-SSP-F	SEL ENT MED pr.lic (Col+API+Ntf) FO srv.	$62,500.00	22.5%	$48,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IERM-SSP	SEL SP Ev.Report. man. pr.lic srv.	$50,000.00	22.5%	$38,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET01-SDP	SEL IP Hub per dev.	$100.00	22.5%	$77.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET02-SDP	SEL IP Switch (no man.) per dev.	$150.00	22.5%	$116.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET03-SDP	SEL IP Switch per dev.	$200.00	22.5%	$155.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET04-SDP	SEL IP Devices per dev	$250.00	22.5%	$193.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET05-SDP	SEL VoIP Devices per dev.	$300.00	22.5%	$232.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET05-SPP	SEL pr.lic IP Uni tech. mon.	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET06-SDP	SEL Controller tech. mon. per indic.	$350.00	22.5%	$271.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET06-SPP	SEL pr.lic Controller tech. mon.	$15,000.00	22.5%	$11,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET07-SDP	SEL Server Room tech. mon. per. indic.	$400.00	22.5%	$310.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET07-SPP	SEL pr.lic Server Room tech. mon.	$17,500.00	22.5%	$13,562.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET08-SDP	SEL UPS per dev.	$450.00	22.5%	$348.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET08-SPP	SEL pr.lic UPS tech. mon.	$20,000.00	22.5%	$15,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET09-SDP	SEL AirHeating & Condition per dev.	$500.00	22.5%	$387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET09-SPP	SEL pr.lic Air Hot&Cool tech. mon.	$22,500.00	22.5%	$17,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET10-SDP	SEL Electric generator per dev.	$550.00	22.5%	$426.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET10-SPP	SEL pr.lic El.gen. tech. mon.	$25,000.00	22.5%	$19,375.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET11-SDP	SEL App. serv. mon. per app.	$600.00	22.5%	$465.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET11-SPP	SEL pr.lic App. serv. tech. mon.	$27,500.00	22.5%	$21,312.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET12-SDP	SEL MGW per dev.	$650.00	22.5%	$503.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET12-SPP	SEL pr.lic MGW tech. mon.	$30,000.00	22.5%	$23,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET13-SDP	SEL IP per dev.	$700.00	22.5%	$542.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET13-SPP	SEL pr.lic IP tech. mon.	$32,500.00	22.5%	$25,187.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET14-SDP	SEL xBus per dev.	$750.00	22.5%	$581.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET14-SPP	SEL pr.lic xBus tech. mon.	$35,000.00	22.5%	$27,125.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET15-SDP	SEL Broadband per dev.	$800.00	22.5%	$620.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET16-SDP	SEL TDM per dev.	$850.00	22.5%	$658.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET17-SPP	SEL pr.lic SoftSwitch tech. mon.	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET21-SDP	SEL DWDM per dev.	$1,100.00	22.5%	$852.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IET23-SDP	SEL LTE type per dev.	$1,200.00	22.5%	$930.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IFTPC-ADP	SEL pr.lic FTP/CFTP collector per conn.	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3I-G-MNT-1Y	SEL Gen. Gold 1Y sup. per dev. *	$24.00	2.0%	$23.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
3I-IMPL-SRV	SEL Implement. serv. 1 business d	$565.00	2.0%	$553.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
3IJAVA-ADP	SEL pr.lic Java API collector per conn.	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3INMM-SSP	SEL SP Notif. man. pr.lic srv.	$43,750.00	22.5%	$33,906.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3INMS-ADP	SEL pr.lic NMS/EMS collector per conn.	$125,000.00	22.5%	$96,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IPERL-ADP	SEL pr.lic Perl API collector per conn.	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IPM-ADP	SEL pr.lic Prf.Mon. collector per conn.	$62,500.00	22.5%	$48,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IPMA-SDPM	SEL Perf. Mon. - 100 access. dev. p.	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IPMN-SDPM	SEL Perf. Mon. - 100 net. dev. pack	$18,750.00	22.5%	$14,531.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IPMS-SDPM	SEL Perf. Mon. - 100 serv. dev. pack	$8,750.00	22.5%	$6,781.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISAST1-PRP	SEL SAS Mon.Pack. Tipe 1 srv.	$260,000.00	22.5%	$201,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISAST2-PRP	SEL SAS Mon.Pack. Tipe 2 srv.	$130,000.00	22.5%	$100,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISAST3-PRP	SEL SAS Mon.Pack. Tipe 3 srv.	$65,125.00	22.5%	$50,471.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3I-S-MNT-1Y	SEL Gen. Slver 1Y sup. per dev. '	$17.00	2.0%	$16.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
3ISNMPC-ADP	SEL pr.lic SNMP collector per conn.	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISPBIM-SSP	SEL SP BIM mon. pr.lic srv.	$62,500.00	22.5%	$48,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISPBIM-SSP-F	SEL SP BIM mon. pr.lic FO srv.	$31,250.00	22.5%	$24,218.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISPGC-SSP	SEL SP UI pr.lic (1 user) srv	$62,500.00	22.5%	$48,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISPGC-SSP-F	SEL SP UI pr.lic (1 users) FO srv	$31,250.00	22.5%	$24,218.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISPGCU-SSP-F	SEL SP UI Conc. user lic. per user	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISPME-SSP	SEL SP MED pr.lic srv.	$125,000.00	22.5%	$96,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISPME-SSP-F	SEL SP MED pr.lic FO. srv.	$62,500.00	22.5%	$48,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISQL-ADP	SEL pr.lic SQL collector per conn.	$93,750.00	22.5%	$72,656.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISRMT1-PRP	SEL SRM Mon.Pack. Tipe 1 srv.	$168,750.00	22.5%	$130,781.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISRMT2-PRP	SEL SRM Mon.Pack. Tipe 2 srv.	$91,250.00	22.5%	$70,718.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3ISRMT3-PRP	SEL SRM Mon.Pack. Tipe 3 srv.	$39,063.00	22.5%	$30,273.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT15-SPP	SEL pr.lic Broadband tech. mon.	$37,500.00	22.5%	$29,062.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT16-SPP	SEL pr.lic TDM tech. mon.	$40,000.00	22.5%	$31,000.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT17-SDP	SEL SoftSwitch per dev.	$900.00	22.5%	$697.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT18-SDP	SEL RadioRelay per dev.	$950.00	22.5%	$736.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT18-SPP	SEL pr.lic RadioRelay tech. mon.	$45,000.00	22.5%	$34,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT19-SDP	SEL GSM CDMA per dev.	$1,000.00	22.5%	$775.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT19-SPP	SEL pr.lic GSM CDMA tech. mon.	$47,500.00	22.5%	$36,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT20-SDP	SEL SDH PDH per dev.	$1,050.00	22.5%	$813.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT20-SPP	SEL pr.lic SDH PDH tech. mon.	$50,000.00	22.5%	$38,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT21-SPP	SEL pr.lic DWDM tech. mon.	$52,500.00	22.5%	$40,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT22-SDP	SEL WiMax per dev.	$1,150.00	22.5%	$891.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT22-SPP	SEL pr.lic WiMax tech. mon.	$55,000.00	22.5%	$42,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT23-SPP	SEL pr.lic LTE tech. mon.	$57,500.00	22.5%	$44,562.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT24-SDP	SEL TETRA type per dev.	$1,250.00	22.5%	$968.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT24-SPP	SEL pr.lic TETRA tech. mon.	$60,000.00	22.5%	$46,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
3IT25SHE-SDP	SEL HE Storage monitoring per Tb	$1,250.00	22.5%	$968.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT25SLE-SDP	SEL LE Storage monitoring per Tb	$438.00	22.5%	$339.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT25SMR-SDP	SEL MR Storage monitoring per Tb	$625.00	22.5%	$484.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IT25-SPP	SEL pr.lic SAN tech. mon.	$62,500.00	22.5%	$48,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3I-TR-SRV	SEL Train.serv.3.d.ons.(w.out tl. exp)	$2,353.00	2.0%	$2,305.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
3IWEBS-ADP	SEL pr.lic WebServ collector per conn.	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3IXMLC-ADP	SEL pr.lic XML collector per conn.	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
3WCCT005	SEL ICIS(XERO)-AUTHENTICATION(SNGLSIGNON	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
3WCCT006	SEL ICIS(XERO)-AUTHENTICATION[LDAP]	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
3WCCT008	SEL ICIS(XERO)-VIEWER INTEGRATION[EMR]	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
3WCTT001	SEL ICIS(XERO)-REPORT INTEGRATION	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
40G-QSFP-4C-0101	SEL-4x10G D-ATTACH QSFP/4 SFP CBL1M 1PK	$650.00	22.5%	$503.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-4C-0301	SEL-4x10G D-ATTACH QSFP/4 SFP CBL3M 1PK	$800.00	22.5%	$620.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-4C-0501	SEL-4x10G D-ATTACH QSFP/4 SFP CBL5M 1PK	$950.00	22.5%	$736.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-4SFPC1M	SEL 4x10GE DA QSFP+4 SFP+Copper B/O 1mX1	$589.00	22.5%	$456.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-4SFPC3M	SEL 4x10GE DA QSFP+4 SFP+Copper B/O 3mX1	$725.00	22.5%	$561.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-4SFPC5M	SEL 4x10GE DA QSFP+4 SFP+Copper B/O 5mX1	$861.00	22.5%	$667.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-C-0101	SEL 1x40GE QSFP D/A Copper Cbl 1m	$261.00	22.5%	$202.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-C-0501	SEL 1x40GE QSFP D/A Copper Cbl 5m	$539.00	22.5%	$417.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-ESR4	SEL-40GBASE-ESR4 QSFPMTP 300m over MMF	$3,995.00	22.5%	$3,096.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-LR4	SEL-40G B-LR4 QSFP LC 10km over SMF 1PK	$13,995.00	22.5%	$10,846.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-Q-C-101	SEL-40GE D-ATTACHED QSFP/QSFP CBL 1M 1PK	$500.00	22.5%	$387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-Q-C-301	SEL-40GE D-ATTACHED QSFP/QSFP CBL 3M 1PK	$650.00	22.5%	$503.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-Q-C-501	SEL-40GE D-ATTACHED QSFP/QSFP CBL 5M 1PK	$800.00	22.5%	$620.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-SR4	SEL 1x40GBASE-SR4 QSFP+ <=100m w/MMF	$2,995.00	22.5%	$2,321.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
40G-QSFP-SR4-INT	SEL 40G-SR4 QSFP+(MTP 1x8/1x12)100m/SW	$3,995.00	22.5%	$3,096.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
4991	SEL: CNTR;GBIC;OPTICAL	$836.00	22.5%	$647.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
5000184-001	SEL USB GIGABIT BYPASS ADAPTER	$473.00	22.5%	$366.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500031-001	SELECT NX-1700 4MBPS WAN ACCL	$3,713.00	22.5%	$2,877.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500032-001	SELECT NX-5700 50MBPS WAN ACCEL	$28,682.00	22.5%	$22,228.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500039-001	SELECT NX-8700 500MBPS WAN ACCL	$138,120.00	22.5%	$107,043.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500040-001	SELECT NX-2700 10MBPS WAN ACCEL	$12,213.00	22.5%	$9,465.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500041-001	SELECT NX-3700 20MBPS WAN ACCEL	$21,245.00	22.5%	$16,464.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500042-001	SELECT NX-7700 200MBPS WAN ACCEL	$58,432.00	22.5%	$45,284.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500043-001	SELECT NX-9700 1GBPS WAN ACCEL	$191,245.00	22.5%	$148,214.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500045-001	SELECT VX-5000; VIRTUAL; 50Mbps	$27,307.00	22.5%	$21,162.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500046-001	SELECT VX-1000; VIRTUAL; 4Mbps	$2,120.00	22.5%	$1,643.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500047-002	SELECT VX-2000, VIRTUAL, 10Mbps	$9,494.00	22.5%	$7,357.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500048-001	SELECT VX-3000; VIRTUAL; 20Mbps	$18,994.00	22.5%	$14,720.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500049-001	SELECT GMS-10 VIRTUAL WAN ACCL MNGT	$5,307.00	22.5%	$4,112.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500049-100	SELECT UPGRD VIRTUAL GMS-10 TO GMS-25	$10,625.00	22.5%	$8,234.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500049-101	SELECT UPGRD VIRTUAL GMS-10 TO GMS-50	$21,250.00	22.5%	$16,468.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500070-001	SELECT VRX-8; VIRTUAL; 1GBPS; 1K FLOWS	$74,370.00	22.5%	$57,636.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500075-001	SEL NX-10700 2.5Gbps SSD 256K FLOWS FIBR	$318,745.00	22.5%	$247,027.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500101-001	SEL-FREE TRIAL SP 30-DAY VIRTUAL WAN OPT	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500113-001	SEL VX-500 VIRTUAL 2Mbps 8K FLOWS	$1,057.00	22.5%	$819.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500114-001	SEL VX-6000 VIRTUAL 100Mbps 128K FLOWS	$35,057.00	22.5%	$27,169.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500115-001	SEL VX-7000 VIRTUAL 200Mbps 128K FLOWS	$50,995.00	22.5%	$39,521.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500137-001	SEL VX-8000 VIRTUAL, 622MBPS, 256K FLOWS	$74,370.00	22.5%	$57,636.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500138-001	SEL VX-9000, VIRTUAL, 1GBPS, 256K FLOWS	$106,245.00	22.5%	$82,339.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500139-001	SEL VRX-2, VELOCITY, 60GBPH	$5,307.00	22.5%	$4,112.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500140-001	SEL VRX-4, VELOCITY, 300GBPH	$15,932.00	22.5%	$12,347.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500163-001	SEL NX-11700, 5Gbps SSD 512K FLOWS FIBER	$424,995.00	22.5%	$329,371.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500172-001	SEL NX-6700, 100Mbps, 128K FLOWS, 4PORT	$40,370.00	22.5%	$31,286.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500180-001	SEL VRX-6, VELOCITY, 300Mbps	$35,057.00	22.5%	$27,169.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
500187-001	SEL UNITY CLOUD INTELLIGENCE	$5,313.00	22.5%	$4,117.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
50DA1PRSS2	SEL SSRENEWDATADVIDU 50 1DATADVPROBE50SL	$1,842.00	2.0%	$1,805.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50DA1PRSSP	SEL DATADVANT50 1 PROBE 1YSS SP	$14,625.00	22.5%	$11,334.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
50DA1PRSSP2	SEL SECOND YEAR SS SP FOR V50DA1PRSSP	$2,438.00	2.0%	$2,389.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50DAL1PRSS2	SEL SS DATADVIDU LITE50 1DATADVPROBE50SL	$921.00	2.0%	$902.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50DAL1PRSSP	SEL DA IDU LITE50 1DAPROBE50SL SS SUP	$6,500.00	2.0%	$6,370.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50DAL1PRSSP2	SEL SS&SUPPORT DAIDU LITE50 1DAPROBE50SL	$1,219.00	2.0%	$1,194.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50DCSSP	SEL IDUCLASSFRAMEWORK50 SS SUPPORT	$6,318.00	2.0%	$6,191.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50DLSSP	SEL DT 50 USERS + SS & SUPPORT FIRST YR	$1,268.00	22.5%	$982.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
50DPSSP	SEL DATAPRIVILEGE50 1YSS SP	$5,135.00	2.0%	$5,032.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50DSSS2	SEL SS RENEWAL DATADVANTAGEDS50	$597.00	2.0%	$585.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50DSSSP	SEL DATADVANTAGEDS50 SS SUPPORT	$4,212.00	2.0%	$4,127.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50DSSSP2	SEL SS SUPPORT RENEWALDATADVANTAGEDS50	$800.00	2.0%	$784.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50DTSSP	SEL DTE 50 users + SS and Support 1st yr	$8,775.00	22.5%	$6,800.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
50DWS1PRSS2	SEL SS rene DWSP 50users+1 Pb/Coll 50SL	$1,911.00	22.5%	$1,481.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
50DWS1PRSSP	SEL DWSP50use+1Pb/Coll50SL+SS&Sup 1st yr	$13,490.00	22.5%	$10,454.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
50DWS1PRSSP2	SEL SS&Sup rene DWSP50user+1Pb/Coll 50SL	$2,529.00	22.5%	$1,959.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
50DWW1PRSS2	SEL SS rene DWWin 50 use+1Pb/Collec 50SL	$1,911.00	22.5%	$1,481.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
50DWW1PRSSP	SEL DWWin50use+1Pb/Colle50SL+SS&Sup1styr	$13,490.00	22.5%	$10,454.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
50DWW1PRSSP2	SEL SS&Sup rene DWWin50use+1Pb/Colle50SL	$2,529.00	22.5%	$1,959.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
50EC1PRSS2	SEL SS DATADVEXCHANGE50 1DATADVPROBE50SL	$1,842.00	2.0%	$1,805.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50EC1PRSSP	SEL SS SP DATADVEXCHANGE50 1DAPROBE50SL	$13,000.00	2.0%	$12,740.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50EC1PRSSP2	SEL SECOND YEAR SS SP FOR V50EXC1PRSSP2	$2,438.00	2.0%	$2,389.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50FCSSP	SEL IDU FRAMEWORKCONNECTOR 50 SS SUPPORT	$4,739.00	2.0%	$4,644.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50SP1PRSS2	SEL SS DATADVIDUSP50 1 DATADVPROBE50SL	$1,842.00	2.0%	$1,805.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50SP1PRSSP	SEL DA IDU SP50 1DAPROBE50SL SS SUPPORT	$13,000.00	2.0%	$12,740.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50SP1PRSSP2	SEL SS&SUPPORT DA IDU SP50 1DAPROBE50SL	$2,438.00	2.0%	$2,389.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50UX1PRSS2	SEL SS DATADVIDUUX 50 1 DATADVPROBE50SL	$1,842.00	2.0%	$1,805.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50UX1PRSSP	SEL DA IDU UX50 1DAPROBE50SL SS SUPPORT	$13,000.00	2.0%	$12,740.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
50UX1PRSSP2	SEL SS SUPPORT DAIDUUX 50 1DAPROBE50SL	$2,438.00	2.0%	$2,389.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
5500SL	SEL: CORD SET,4.5M,NEMA L6-20P	$78.00	22.5%	$60.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
5NHPX	SEL DUAL NIC FOR HP BLADE SERVER	$325.00	22.5%	$251.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
5PBJC	SEL DUAL 4GB FC HBA -HP BLADE SERVER	$553.00	22.5%	$428.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
5PVNV	SEL WINDOWS SERVER OS (HP)	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
5QPUT	SEL BLADE SERVER-2X6-CORE CPU-32GB	$16,363.00	22.5%	$12,681.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
5QQRR	SEL HIGH AVAILABILITY LOAD BALANCER	$89,753.00	22.5%	$69,558.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
5TY9H000	SEL ICIS EXCHANGE MIGRATION UTILITY	$49,200.00	2.0%	$48,216.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
5VQC4	SEL ICIS DATA CENTER TEST DEV. LIC.	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
5WA41	SEL DATA MIGRATION	$6,150.00	2.0%	$6,027.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60000145	SEL X-LARGE DBASE MGR.(>1200STUDIES/DAY)	$34,048.00	22.5%	$26,387.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60000147	SEL INBD OR OUTBD INTERFACE SERVERS(2)	$21,078.00	22.5%	$16,335.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60000194	SEL ICIS DATA CENTER HUB/SPOKE SVCS SW	$63,984.00	22.5%	$49,587.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60000273	SEL ICIS BASE/IPLAN SERVER	$10,539.00	22.5%	$8,167.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60000290	SEL ICIS HUB SVCS TEST/DEVELOPMENT LIC.	$11,654.00	22.5%	$9,031.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60000367	SEL WIN SERVER-2QC-8X146HD-5U	$16,483.00	22.5%	$12,774.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60000369	SEL WIN SERVER-2QC-8X300HD-5U/HUB SERVCS	$18,528.00	22.5%	$14,359.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60000419	SEL ICIS DATA CENTER SDC VOLUME LIC.	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60000421	SEL ICIS DATA CENTER DDC VOLUME LIC.	$2.00	22.5%	$1.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60000422	SEL ICIS DATA CENTER CLINICAL VOL. LIC.	$2.00	22.5%	$1.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60000443	SEL ICIS CONNECTIVITY SVCS SERVER HW	$11,670.00	22.5%	$9,044.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001390	SEL ICIS VIEWER/SAS SERVER	$9,420.00	22.5%	$7,300.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001468	SEL SIMMS 2.0 SITE SERVER	$12,753.00	22.5%	$9,883.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001661	SEL CLINICAL CAPTURE SUITE LICENSE	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001662	SEL ICIS VIEWER POWERED BY XERO LICENSE	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001769	SEL CAPTURE SUITE:WEB ORDERING:VOL.LIC.	$2.00	22.5%	$1.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001770	SEL CAPTURE STE:WEB ORD.:INTERF(ADT/ORM)	$51,563.00	22.5%	$39,961.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001771	SEL CAPTURE STE:WEB ORD.:INTERF(SIU IN)	$14,063.00	22.5%	$10,898.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001773	SEL CAPTURE STE:WEB ORD:DEPT CONFIG(1ST)	$63,281.00	22.5%	$49,042.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001774	SEL CAPTURE STE:WEB ORD:DEPT CONFIG(ADD)	$30,469.00	22.5%	$23,613.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001836	SEL XERO FOR ICIS SERVER	$9,420.00	22.5%	$7,300.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001872	SEL SunSPARCT4-1 1CPU 32GB 2X300GB HD 2U	$47,884.00	22.5%	$37,110.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60001883	SEL XERO FOR ICIS SW	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60002049	SEL ICIS PACS INTEGRATION: AGFA PACS	$6,150.00	2.0%	$6,027.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002050	SEL ICIS INTEGRATE: VALIDATED 3RD PTYPAC	$12,115.50	2.0%	$11,873.19	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002052	SEL ICIS(XERO)-SERVER STAGE&BASE INSTALL	$8,610.00	2.0%	$8,437.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002053	SEL ICIS(XERO)-THEME/REPORT CUSTOMIZATIO	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002128	SEL ICIS1 TO 2 SERVER RESTAGING(1SERVER)	$3,247.20	2.0%	$3,182.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002147	SEL ICIS- ADD CACHE/ARCHIVE DEVICE	$9,348.00	2.0%	$9,161.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002149	SEL FIELD INTEGRATE CUSTOMER STORAGE-ICI	$19,680.00	2.0%	$19,286.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002156	SEL CONFIG.CONN.MGR INTERFAC W/ICIS MPI	$9,840.00	2.0%	$9,643.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002169	SEL HUB SVCS -STUDY NOTIFICATION EMR	$12,300.00	2.0%	$12,054.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002171	SEL HUB SVCS-HL7 REPORT STOR.(DICOMSR)	$10,824.00	2.0%	$10,607.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002172	SEL HUB SVCS-HL7 REPT STOR.(XML&DICOMSR)	$12,509.10	2.0%	$12,258.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002180	SEL ORACLE DATA GUARD	$24,600.00	2.0%	$24,108.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002244	SEL SW INTEGRATION-VIRTUAL ENVIRONMENT	$1,537.50	2.0%	$1,506.75	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002245	SEL PHYSICAL-VIRTUAL SERVER CONVERT	$1,722.00	2.0%	$1,687.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002246	SEL VIRTUAL CENTER MGMT.IMPLEMENTATION	$922.50	2.0%	$904.05	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002247	SEL VIRTUAL PLATFORM ACCEPT.TESTING	$615.00	2.0%	$602.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002262	SEL ICIS INTEGRATE PACS TYPE1 WF(UNVALD)	$30,750.00	2.0%	$30,135.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002264	SEL ICIS INTEGRATE:HL7 INTERFACE(ADT)	$9,717.00	2.0%	$9,522.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002266	SEL ICIS HUB SERVICES	$268.00	2.0%	$262.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002267	SEL HUB SVCS-HL7 INTERFACE CONFIG.	$5,658.00	2.0%	$5,544.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002389	SEL SOLUTIONS MONITORING SERVICES	$49,200.00	2.0%	$48,216.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
60002394	SEL ORACLE EE DATABASE CPU LICENSE	$8,672.00	22.5%	$6,720.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
60002395	SEL ICIS DATABASE SE1 LICENSE 1 CPU/ESL	$785.00	22.5%	$608.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
6134	SEL: ACC;CABLE;GIGE;10 M;CAT 5E;TF	$45.00	22.5%	$34.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
6349	SEL: CABLE;OPTICAL;50U;SC-LC;10M	$193.00	22.5%	$149.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
6604	SEL: CABLE;OPTICAL;50U;SC-LC;20M	$193.00	22.5%	$149.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
6740-24-SVL-4OS1	SEL-4HR ONSITE SUPPORT 6740-6740T-24 1YR	$1,600.00	2.0%	$1,568.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740-24-SVL-4OS3	SEL-4HR ONSITE SUPPORT 6740-6740T-24 3YR	$4,400.00	2.0%	$4,312.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740-24-SVL-NDO1	SEL-NBD ONSITE SPPT 6740-6740T-24 1YR	$1,000.00	2.0%	$980.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740-24-SVL-NDO3	SEL-NBD ONSITE SPPT 6740-6740T-24 3YR	$2,750.00	2.0%	$2,695.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740-24-SVL-NDP1	SEL-NBD PARTS SUPPORT 6740-6740T-24 1YR	$800.00	2.0%	$784.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740-24-SVL-NDP3	SEL-NBD PARTS SUPPORT 6740-6740T-24 3YR	$2,200.00	2.0%	$2,156.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740-64-SVL-4OS1	SEL-4HR ONSITE SPPT 6740-6740T-48-64 1YR	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740-64-SVL-4OS3	SEL-4HR ONSITE SPPT 6740-6740T-48-64 3YR	$8,800.00	2.0%	$8,624.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740-64-SVL-NDO1	SEL-NBD ONSITE SPPT 6740-6740T-48-64 1YR	$2,000.00	2.0%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740-64-SVL-NDO3	SEL-NBD ONSITE SPPT 6740-6740T-48-64 3YR	$5,500.00	2.0%	$5,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740-64-SVL-NDP1	SEL-NBD PARTS SPPT 6740-6740T-48-64 1YR	$1,600.00	2.0%	$1,568.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740-64-SVL-NDP3	SEL-NBD PARTS SPPT 6740-6740T-48-64 3YR	$4,400.00	2.0%	$4,312.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740B-SVL-4OS-1	SEL-4HR ONSITE SUPP 6740-64 VCS- FCoE 1Y	$6,156.00	2.0%	$6,032.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740B-SVL-4OS-3	SEL-4HR ONSITE SUPP 6740-64 VCS- FCoE 3Y	$16,929.00	2.0%	$16,590.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740B-SVL-NDO-1	SEL-NBD ONSITE SUPP 6740-64 VCS-FCoE 1YR	$5,046.00	2.0%	$4,945.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740B-SVL-NDO-3	SEL-NBD ONSITE SUPP 6740-64 VCS-FCoE 3YR	$13,877.00	2.0%	$13,599.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740B-SVL-NDP-1	SEL-NBD PARTS SUPP 6740-64 VCS-FCoE 1YR	$4,676.00	2.0%	$4,582.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740B-SVL-NDP-3	SEL-NBD PARTS SUPP 6740-64 VCS-FCoE 3YR	$12,859.00	2.0%	$12,601.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740F-SVL-SW-1	SEL-APP SUP 24X7 6740-T FCoE-24-48-64 1Y	$2,195.00	2.0%	$2,151.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6740F-SVL-SW-3	SEL-APP SUP 24X7 6740-T FCoE-24-48-64 3Y	$6,036.00	2.0%	$5,915.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
6803SL	SEL: CORD,POWER,220V,AUSTRALIA	$34.00	22.5%	$26.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
6804SL	SEL: CORD,POWER,220V,S.AFRICA-INDIA	$51.00	22.5%	$39.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
6805SL	SEL: CORD,POWER,220V,UK	$42.00	22.5%	$32.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
6806SL	SEL: CORD,POWER,220V,ISRAEL	$32.00	22.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
6807SL	SEL: CORD,POWER,220V,JAPAN	$76.00	22.5%	$58.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
6808SL	SEL: CORD,POWER,220V,EUROPE	$33.00	22.5%	$25.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
7029SL	SEL: CORD SET,4.5M,NEMA L6-30P	$69.00	22.5%	$53.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
76310001	SEL CUMULATIVE DB SIZE 30 TB LESS 50 TB	$300,000.00	22.5%	$232,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
76320001	SEL CUMULATIVE DB SIZE 50 TB LESS 70 TB	$375,000.00	22.5%	$290,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
76321001	SEL CUMULATIVE DB SIZE 70 TB LESS 100 TB	$450,000.00	22.5%	$348,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
76322001	SEL CUMULATIVE DB SIZE 100TB LESS 150 TB	$525,000.00	22.5%	$406,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
7741SL	SEL: CORD,POWER,S. AFRICA	$19.00	22.5%	$14.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
7823	SEL: CASE;JEWEL;LTO	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
8147SL	SEL: CORD SET,2.5M,NEMA5-15,IEC C19	$70.00	22.5%	$54.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
8289SL	SEL: CORD,PWR,N5-15 C13,14AWG,2M	$9.00	22.5%	$6.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
8296SL	SEL: CORD,POWER,C14-C13,16AWG,6FT	$6.00	22.5%	$4.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
8297SL	SEL: CORD,POWER,C14-C19,14AWG,6FT	$20.00	22.5%	$15.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
8665SL	SEL: CORD,POWER,60309-C19,15FT	$101.00	22.5%	$78.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
8840SL	SEL: CABLE;EX;SAS;SFF8088-SF8088;2M	$180.00	22.5%	$139.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
8841	SEL: CABLE;EX;SAS;FANOUT;SFF8088;2M	$630.00	22.5%	$488.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90879028	SEL: FRU;TAPE;CLEAN;LTO;W-BARCODE	$53.00	22.5%	$41.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90940018	SEL: DOC,ROHS CERT OF COMPLIANCE	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90940221	SEL: CLEAN BARCODES;LTO;20 LABELS	$21.00	22.5%	$16.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
90940450	SEL: RAMP;T950;CRATE	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90940474	SEL: STICKER;60 BARCODE;JC;CERT	$31.00	22.5%	$24.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90940500	SEL: PS;ONSITE INSTALL;BASE;T950	$10,500.00	2.0%	$10,290.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940501	SEL: PS;ADD HOST CONNECT-EA	$500.00	2.0%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940502SL	SEL: PS,EXPN FRM INSTL,W-BASE,T950	$3,800.00	2.0%	$3,724.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940503SL	SEL: PS,EXPN FRM INSTL,UPGRD,T950	$7,250.00	2.0%	$7,105.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940504SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T950	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940505SL	SEL: PS,ONSITE TRAIN-CNSL WEEK,T950	$14,400.00	2.0%	$14,112.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940509	SEL: PS;ONSITE LIBRARY RECERT;T950	$10,000.00	2.0%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940510	SEL: PS;T950 ONSITE DRIVE RECERT-EA	$500.00	2.0%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940511SL	SEL: PS,RELO-RECONNECT BUSINESS HRS	$2,400.00	2.0%	$2,352.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940520	SEL: PS;T950 STABILITY KIT INST-FR	$750.00	2.0%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940523	SEL: ENCRYPTION;PROF;SUPPORT;T950	$1,042.00	2.0%	$1,021.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940523Z2	SEL: ENCRYPTION,PROF,SUPPORT,T950,Z2	$1,146.00	2.0%	$1,123.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940534SL	SEL: PS,ENCRYP,EXPRESS BASIC,T950	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940535SL	SEL: PS,ENCRYPTION EXPRESS PRO,T950	$7,600.00	2.0%	$7,448.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940536SL	SEL: PS,ENCRYP EXP PRO,CONSULT,T950	$9,750.00	2.0%	$9,555.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940538SL	SEL: PS,ANNUAL PREVENT MNTCE,T950	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940539	SEL: PS;ONSITE CAMERA INSTALL;T950	$3,000.00	2.0%	$2,940.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940542SL	SEL: PS,RR,PROJ MANG CONSULT FEE	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940556SL	SEL: PS, STORAGE IMPLEMENT,T950	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940557SL	SEL: PS,ONSITE INSTALL,BASE,TFIN	$13,900.00	2.0%	$13,622.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940558SL	SEL: PS,EX-SRV FRM INST,W-BASE,TFIN	$4,750.00	2.0%	$4,655.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940559SL	SEL: PS,EX-SRV FRM INST,UPGRD,TFIN	$9,200.00	2.0%	$9,016.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940560SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,TFIN	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940561SL	SEL: PS,ONSITE TRAIN-CNSL WEEK,TFIN	$14,400.00	2.0%	$14,112.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940562	SEL: PS;TFIN STABILITY KIT INSTL-FR	$750.00	2.0%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940563SL	SEL: PS,ENCRYP,EXPRESS BASIC,TFIN	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940564SL	SEL: PS,ENCRYPTION EXPRESS PRO,TFIN	$7,600.00	2.0%	$7,448.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940565SL	SEL: PS,ENCRYP EXP PRO,CONSULT,TFIN	$9,750.00	2.0%	$9,555.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940567SL	SEL: PS,ANNUAL PREVENT MNTCE,TFIN	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940568SL	SEL: PS, STORAGE IMPLEMENT,TFIN	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940570	SEL: ENCRYPTION;PROF;SUPPORT;TFIN	$1,042.00	2.0%	$1,021.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940570Z2	SEL: ENCRYPTION,PROF,SUPPORT,TFIN,Z2	$1,146.00	2.0%	$1,123.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940572SL	SEL: PS,BS12 UPG 1 PREV MAINT VISIT	$2,400.00	2.0%	$2,352.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940573SL	SEL: PS,SINGLE PREVENT MNTCE,T950	$2,400.00	2.0%	$2,352.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940574SL	SEL: PS,SINGLE PREVENT MNTCE,TFIN	$2,400.00	2.0%	$2,352.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940578	SEL: PS;CLASSROOM;TRAINING;DAY	$995.00	2.0%	$975.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90940740	SEL: RAMP,PYTHON,ADJUSTABLE	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90943365	SEL: ASY,EDBA,SINGLE,PYTHON	$32.00	22.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90943366	SEL: FRU,EDBA,DOUBLE,PYTHON	$64.00	22.5%	$49.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90946024	SEL: TERAPACK DUST COVER	$25.00	22.5%	$19.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90948066	SEL: ASY;DRIVE BLANK;SINGLE;PYTHON	$32.00	22.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949004	SEL: FRU;TBA;PYTHON	$630.00	22.5%	$488.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949004TFIN	SEL: FRU;TBA;TFIN	$630.00	22.5%	$488.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949024	SEL: FRU;LTO TERAPK COVER;NO MEDIA	$367.00	22.5%	$284.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949024-A	SEL: FRU;TRPK-ACCS;W-COVER;NO MEDIA	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949024-F	SEL: FRU;LTO TERAPK COVER;NO MEDIA	$379.00	22.5%	$293.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	$1,214.00	22.5%	$940.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030-F	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	$1,214.00	22.5%	$940.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030FIN-D	SEL: CHAMBER-SLOT KEY;DICOUNT;TFIN	$1,032.00	22.5%	$799.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030FIN-F	SEL: CHAMBER-SLOT;UPG;KEYENABLE;FIN	$1,214.00	22.5%	$940.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030-J-D	SEL: CHAMB-SLOT KEY;DIS;TFIN;ENT	$1,032.00	22.5%	$799.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030T380J	SEL: CHAMB/SLOT KEY ENABLE,T380 ENT	$1,518.00	22.5%	$1,176.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030T380J-F	SEL: UPG,CHAMB/SLOT KEY,T380,ENT	$1,518.00	22.5%	$1,176.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030T950-J	SEL: CHAMB/SLOT KEY ENABLE,T950 ENT	$1,518.00	22.5%	$1,176.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030T950-J-F	SEL: UPG,CHAMB/SLOT KEY,T950,ENT	$1,518.00	22.5%	$1,176.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030TFIN	SEL: CHAMBER-SLOT KEY ENABLE;TFIN	$1,214.00	22.5%	$940.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030TFIN-J	SEL: CHAMB-SLOT KEY ENABLE,TFIN ENT	$1,518.00	22.5%	$1,176.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949030TFIN-J-F	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT	$1,518.00	22.5%	$1,176.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949038	SEL: FRU;DRIVE BLANK;DOUBLE;PYTHON	$64.00	22.5%	$49.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949039	SEL: FRU;QIP BLANK;PYTHON	$32.00	22.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949048	SEL: FRU;TERAPACK W-O COVER;LTO	$342.00	22.5%	$265.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949055	SEL: FRU;TERAPACK STORAGE CONTAINER	$247.00	22.5%	$191.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949070	SEL: FRU;T950;LIB STABILITY KIT	$321.00	22.5%	$248.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949070-F	SEL: FRU;T950;LIB STABILITY KIT	$321.00	22.5%	$248.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949070FIN-F	SEL: FRU;UPG;LIB STABILITY KIT;TFIN	$321.00	22.5%	$248.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949070TFIN	SEL: FRU;LIBRARY STABILITY KIT;TFIN	$321.00	22.5%	$248.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949095	SEL: FRU;OBSERVATORY SOFTWARE	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949095-F	SEL: FRU;OBSERVATORY SW;T950;BOA	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949095FIN-F	SEL: FRU;UPG;OBSERVATORY SW;TFIN	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949095TFIN	SEL: FRU;OBSERVATORY SOFTWARE;TFIN	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949099	SEL: T950;ENCRYPTION;PROFESSIONAL	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949099-F	SEL: T950;ENCRYPTION;PROFESSIONAL	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949099FIN-F	SEL: TFIN;UPG;ENCRYPT;PROFESSIONAL	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949099TFIN	SEL: TFIN;ENCRYPTION;PROFESSIONAL	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949106	SEL: FRU;TAPE;CLEAN;LTO;W-BCOD;CUST	$53.00	22.5%	$41.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949112T200	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	$3,600.00	22.5%	$2,790.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949112T20-F	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	$3,600.00	22.5%	$2,790.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949112T380	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	$3,600.00	22.5%	$2,790.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949112T38-F	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	$3,600.00	22.5%	$2,790.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949112T680	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	$3,600.00	22.5%	$2,790.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949112T68-F	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	$3,600.00	22.5%	$2,790.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949116	SEL: FRU;LCM-RCM;LCF;ROHS ONLY	$15,429.00	22.5%	$11,957.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949118	SEL: FRU,TRANSPORTER,PYTH	$18,214.00	22.5%	$14,115.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949120	SEL: FRU;DBA;PYTHON;ROHS ONLY	$5,709.00	22.5%	$4,424.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949120T20-F	SEL: FRU;DBA;ROHS ONLY;T200	$5,657.00	22.5%	$4,384.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949120T38-F	SEL: FRU;DBA;ROHS ONLY;T380	$5,657.00	22.5%	$4,384.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949120T68-F	SEL: FRU;DBA;ROHS ONLY;T680	$5,657.00	22.5%	$4,384.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949120TFIN	SEL: FRU;DBA;TFIN;ROHS ONLY	$5,709.00	22.5%	$4,424.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949132	SEL: FRU;N 1 PWR SUPPLIES;ROHS ONLY	$8,486.00	22.5%	$6,576.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949132-F	SEL: FRU;N 1 PWR SUPPLIES;ROHS ONLY	$8,486.00	22.5%	$6,576.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949134	SEL: TAPES;TERAPACK;CERT;LTO-4	$503.00	22.5%	$389.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
90949135	SEL: TAPES;TERAPACK;CUST;LTO-4	$503.00	22.5%	$389.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949140SL	SEL: FRU,TAPE,LTO-4,CERTIFIED	$50.00	22.5%	$38.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949141SL	SEL: FRU,TAPE,LTO-4,CUSTOM	$50.00	22.5%	$38.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949146	SEL: TAPES;TRPK;CERT;LTO4 WORM;T950	$1,554.00	22.5%	$1,204.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949147	SEL: TAPES;TRPK;CUST;LTO4 WORM;T950	$1,554.00	22.5%	$1,204.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949156SL	SEL: CLN TPS X5,W TPK,BCD,CERT	$311.00	22.5%	$241.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949157SL	SEL: CLN TPS X10,W TPK,BCD,CERT	$559.00	22.5%	$433.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949160SL	SEL: CLN TPS X5,W TPK,BCD,CUST	$311.00	22.5%	$241.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949161SL	SEL: CLN TPS X10,W TPK,BCD,CUST	$559.00	22.5%	$433.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949166	SEL: FRU;5-12V PWRSUP;8AMP;ROHS	$3,600.00	22.5%	$2,790.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949166-F	SEL: FRU;5-12V PWRSUP;8AMPFUSE;ROHS	$3,600.00	22.5%	$2,790.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949166FIN-F	SEL: FRU;UP;5-12VPWRSUP;8AP;ROH;FIN	$3,600.00	22.5%	$2,790.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949166TFIN	SEL: FRU;5-12VPWRSUP;8AMP;ROHS;TFIN	$3,600.00	22.5%	$2,790.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949167	SEL: SFTWR;ENDURA DECRYPTION;LTO4-5	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949167-F	SEL: SFTWR;ENDURA DECRYPTION;LTO4	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949170SL	SEL: FRU,MAINT TAPES,10-TPK,CERT	$559.00	22.5%	$433.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949171SL	SEL: FRU,MAINT TAPES,10-TPK,CUST	$559.00	22.5%	$433.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949172-F	SEL: FRU;VISION CAMERA;DRV-FR;T950	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949172FIN-F	SEL: UPG;VISIONCAMERA;DRV-FR;TFIN	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949173-F	SEL: FRU;VISION CAMERA;MED-FR;T950	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949173FIN-F	SEL: UPG;VISION CAMERA;MED-FR;TFIN	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949174	SEL: FRU;MAINT TPK;W-O TAPES	$278.00	22.5%	$215.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949175SL	SEL: FRU,MAINT TAPES,5-TPK,CERT	$311.00	22.5%	$241.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949176SL	SEL: FRU,MAINT TAPES,5-TPK,CUST	$311.00	22.5%	$241.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949186	SEL: TAPES;20 TERAPACKS;CERT;LTO-4	$10,005.00	22.5%	$7,753.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949187	SEL: TAPES;20 TERAPACKS;CUST;LTO-4	$10,005.00	22.5%	$7,753.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949190	SEL: TAPES;20;WO-TPK;CERT;LTO-4	$945.00	22.5%	$732.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949191	SEL: TAPES;20;WO-TPK;CUST;LTO-4	$945.00	22.5%	$732.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949194	SEL: FRU;LTO-5;FC;FH;T950	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949194-F	SEL: FRU;LTO-5;FC;FH;T950	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949194FIN-F	SEL: FRU;LTO-5;FC;FH;TFIN	$21,804.00	22.5%	$16,898.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949194T200	SEL: FRU;LTO-5;FC;FH;T200	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949194T20-F	SEL: FRU;LTO-5;FC;FH;T950	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949194T380	SEL: FRU;LTO-5;FC;FH;T380	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949194T38-F	SEL: FRU;LTO-5;FC;FH;T380	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949194T680	SEL: FRU;LTO-5;FC;FH;T680	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949194T68-F	SEL: FRU;LTO-5;FC;FH;T680	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949194TFIN	SEL: FRU;LTO-5;FC;FH;TFIN	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949206FIN-F	SEL: FRU;UPG;TFIN ROBOT&TRANSPORTER	$51,429.00	22.5%	$39,857.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949206TFIN	SEL: FRU;TFIN ROBOT & TRANSPORTER	$48,571.00	22.5%	$37,642.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949217	SEL: TAPES;20 TERAPACKS;CERT;LTO-5	$9,943.00	22.5%	$7,705.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949218	SEL: TAPES;20 TERAPACKS;CUST;LTO-5	$9,943.00	22.5%	$7,705.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949219	SEL: TAPES;20;WO-TPK;CERT;LTO-5	$907.00	22.5%	$702.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949220	SEL: TAPES;20;WO-TPK;CUST;LTO-5	$907.00	22.5%	$702.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949221	SEL: TAPES;TERAPACK;CERT;LTO-5	$503.00	22.5%	$389.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949222	SEL: TAPES;TERAPACK;CUST;LTO-5	$503.00	22.5%	$389.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949258	SEL: FRU;VAX;BUMPER;T950	$51.00	22.5%	$39.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949259	SEL: SLS;SW KEY;DIRECT-CON;T950	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949259-F	SEL: FRU;SLS SW-KEY;DIRECT-CON;T950	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949260	SEL: SLS; SW-KEY;DIRECT-CON;TFIN	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949260-F	SEL: FRU;SLS SW-KEY;DIRECT-CON;TFIN	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949261	SEL: FRU;TAPE;LTO-5;CERTIFIED	$48.00	22.5%	$37.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949262	SEL: FRU;TAPE;LTO-5;CUSTOM	$48.00	22.5%	$37.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949264	SEL: TAPES;TRPK;CERT;LTO5 WORM;T950	$584.00	22.5%	$452.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949266	SEL: TAPES;TRPK;CUST;LTO5 WORM;T950	$584.00	22.5%	$452.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949271	SEL: FRU;RIM;G3;T950	$11,571.00	22.5%	$8,967.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949271-F	SEL: FRU;RIM;G3;T950	$11,571.00	22.5%	$8,967.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949271FIN-F	SEL: FRU;RIM;G3;TFIN	$11,571.00	22.5%	$8,967.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949271T200	SEL: FRURIMG3T200	$11,571.00	22.5%	$8,967.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949271T20-F	SEL: FRU,RIM,G3,T200	$11,571.00	22.5%	$8,967.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949271T380	SEL: FRURIMG3T380	$11,571.00	22.5%	$8,967.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949271T38-F	SEL: FRU,RIM,G3,T380	$11,571.00	22.5%	$8,967.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949271T680	SEL: FRU;RIM;G3;T680	$11,571.00	22.5%	$8,967.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949271T68-F	SEL: FRU;RIM;G3;T680	$11,571.00	22.5%	$8,967.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949271TFIN	SEL: FRU;RIM;G3;TFIN	$11,571.00	22.5%	$8,967.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949284TFINJ	SEL: FRU;TFIN ENT ROBOT & TRANS	$48,571.00	22.5%	$37,642.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949284TFIN-J-F	SEL: FRU,TFIN ENT ROBOT & TRANS	$48,571.00	22.5%	$37,642.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949287FIN-F	SEL: FRU;UPG;TS1140;DRIVE;TFIN;T1	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949287TFIN	SEL: FRU;TS1140;DRIVE;TFIN;ENT;T1	$55,228.00	22.5%	$42,801.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949287TFINT2-F	SEL: FRU,TS1140,DRIVE,TFIN,ENT,T2	$55,228.00	22.5%	$42,801.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949287TFINT3-F	SEL: FRU,TS1140,DRIVE,TFIN,ENT,T3	$55,228.00	22.5%	$42,801.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949288	SEL: FRU;TAPE;3592 JC;CERT	$311.00	22.5%	$241.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949289	SEL: FRU;TAPE;3592 JC;CUST	$311.00	22.5%	$241.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949290	SEL: TAPES;20 TPK;CERT;3592 JC	$56,550.00	22.5%	$43,826.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949291	SEL: TAPES;20 TPK;CERT;3592 JC	$56,550.00	22.5%	$43,826.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949294	SEL: TAPES;TPK;CERT;3592 JC	$2,790.00	22.5%	$2,162.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949295	SEL: TAPES;TPK;CUST;3592 JC	$2,790.00	22.5%	$2,162.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949298	SEL: FRU HP TRANSPORTER	$30,357.00	22.5%	$23,526.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949305	SEL: FRU;3592;TERAPK;NO MEDIA-COVER	$367.00	22.5%	$284.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949305-A	SEL: ACCESS TPK;W-O CVR;NO MED;3592	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949305-F	SEL: FRU;3592;TPK;NO MEDIA-CVR;UPG	$379.00	22.5%	$293.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949310SP	SEL: FRU,MAINT TPK, 9-TPS,CERT,3592	$2,088.00	22.5%	$1,618.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949311SP	SEL: FRU,MAINT TPK, 9-TPS,CUST,3592	$2,088.00	22.5%	$1,618.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949312SP	SEL: FRU,MAINT TPS, 5-TPK,CERT,3592	$1,181.00	22.5%	$915.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949313SP	SEL: FRU,MAINT TPS, 5-TPK,CUST,3592	$1,181.00	22.5%	$915.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949314	SEL: FRU;MAINT TPK;NO TAPES;3592	$367.00	22.5%	$284.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949315SL	SEL: FRU,TAPE,CLN,W-CUS BCD,3592	$230.00	22.5%	$178.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949316SL	SEL: FRU,TAPE,CLN,W-BCD,3592	$230.00	22.5%	$178.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949334	SEL: FRU,TRANSPORTER,ENT	$18,214.00	22.5%	$14,115.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949337-F	SEL: UPG;VISION CAMERA;DRV-FR;T950E	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949338-F	SEL: UPG;VISION CAMERA;MED-FR;T950E	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949347	SEL: TAPES;TPK;NO CVR;CERT;LTO-4	$497.00	22.5%	$385.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949348	SEL: TAPES;TPK;NO CVR;CUST;LTO-4	$497.00	22.5%	$385.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
90949349	SEL: TAPES;TPK;NO CVR;CERT;LTO-5	$497.00	22.5%	$385.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949350	SEL: TAPES;TPK;NO CVR;CUST;LTO-5	$497.00	22.5%	$385.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949351	SEL: TAPES;20 TPKS;NO CVR;CERT;LTO4	$9,881.00	22.5%	$7,657.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949352	SEL: TAPES;20 TPKS;NO CVR;CUST;LTO4	$9,881.00	22.5%	$7,657.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949353	SEL: TAPES;20 TPKS;NO CVR;CERT;LTO5	$9,819.00	22.5%	$7,609.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949354	SEL: TAPES;20 TPKS;NO CVR;CUST;LTO5	$9,819.00	22.5%	$7,609.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949357	SEL: FRU;UPG;SPECTRA LS;GEN III	$10,286.00	22.5%	$7,971.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949371	SEL: FRU,CABLES,T950,EXP,UPGRADE	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949372	SEL: FRU,CABLES,T950,BULK,UPGRADE	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949374	SEL: TAPESLTO5CUST10CASENOTPK	$491.00	22.5%	$380.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949375	SEL: TAPESLTO510CERTCASENOTPK	$491.00	22.5%	$380.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949376	SEL: TAPESLTO410CERTCASENOTPK	$503.00	22.5%	$389.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949377	SEL: TAPESLTO410CUSTCASENOTPK	$503.00	22.5%	$389.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949382	SEL: FRU,LTO-6,FC,FH,T950	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949382-F	SEL: FRU,UPG,LTO-6,FC,FH,T950	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949382T200	SEL: FRU,LTO-6,FC,FH,T200	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949382T20-F	SEL: FRU,UPG,LTO-6,FC,FH,T200	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949382T380	SEL: FRU,LTO-6,FC,FH,T380	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949382T38-F	SEL: FRU,UPG,LTO-6,FC,FH,T380	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949382T680	SEL: FRU,UPG,LTO-6,FC,FH,T680	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949382T68-F	SEL: FRU,UPG,LTO-6,FC,FH,T680	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949382TFI-F	SEL: FRU,UPG,LTO-6,FC,FH,TFIN	$23,011.00	22.5%	$17,833.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949382TFIN	SEL: FRU,LTO-6,FC,FH,TFIN	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949396	SEL: TAPES,TERAPACK,CERT,LTO-6	$1,019.00	22.5%	$789.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949397	SEL: TAPES,TERAPACK,CUST,LTO-6	$1,019.00	22.5%	$789.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949398	SEL: TAPES,TPK,NO CVR,CERT,LTO-6	$1,013.00	22.5%	$785.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949399	SEL: TAPES,TPK,NO CVR,CUST,LTO-6	$1,013.00	22.5%	$785.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949404	SEL: TAPES,20 TERAPACKS,CERT,LTO-6	$20,259.00	22.5%	$15,700.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949405	SEL: TAPES,20 TERAPACKS,CUST,LTO-6	$20,259.00	22.5%	$15,700.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949406	SEL: TAPES,20 TPKS,NO CVR,CERT,LTO6	$20,134.00	22.5%	$15,603.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949407	SEL: TAPES,20 TPKS,NO CVR,CUST,LTO6	$20,134.00	22.5%	$15,603.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949408	SEL: TAPES,20,WO-TPK,CERT,LTO-6	$1,926.00	22.5%	$1,492.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949409	SEL: TAPES,20,WO-TPK,CUST,LTO-6	$1,926.00	22.5%	$1,492.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949410	SEL: FRU,TAPE,LTO-6,CERTIFIED	$99.00	22.5%	$76.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949411	SEL: FRU,TAPE,LTO-6,CUSTOM	$99.00	22.5%	$76.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949412	SEL: TAPES,LTO6,10,CERT,CASE,NOTPK	$1,013.00	22.5%	$785.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949413	SEL: TAPES,LTO6,CUST,10,CASE,NOTPK	$1,013.00	22.5%	$785.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949414SL	SEL: TAPES,TRPK,CUST,LTO6 WORM,T950	$1,143.00	22.5%	$885.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949415SL	SEL: TAPES,TRPK,CERT,LTO6 WORM,T950	$1,143.00	22.5%	$885.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949437	SEL: FRU,SPECTRA LS,TFIN	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949439	SEL: FRU,EDBA,PYTHON	$5,709.00	22.5%	$4,424.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949439T20-F	SEL: FRU,EDBA,T200	$5,657.00	22.5%	$4,384.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949439T38-F	SEL: FRU,EDBA,T380	$5,657.00	22.5%	$4,384.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949439T68-F	SEL: FRU,EDBA,T680	$5,657.00	22.5%	$4,384.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949439TFIN	SEL: FRU,EDBA,TFIN	$5,657.00	22.5%	$4,384.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949440	SEL: FRU,LTO-5,FC,FH,IMPACT,T950	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949440-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T950	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949440FIN-F	SEL: FRU,LTO-5,FC,FH,IMPACT,TFIN	$21,804.00	22.5%	$16,898.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949440T200	FRU,LTO-5,FC,FH,IMPACT,T200	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949440T20-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T200	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949440T380	FRU,LTO-5,FC,FH,IMPACT,T380	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949440T38-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T380	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949440T680	FRU,LTO-5,FC,FH,IMPACT,T680	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949440T68-F	SEL: FRU,LTO-5,FC,FH,IMPACT,T680	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949440TFIN	FRU,LTO-5,FC,FH,IMPACT,TFIN	$21,034.00	22.5%	$16,301.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949442	SEL FRU,LTO-6,FC,FH,IMPACT	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949442-F	SEL UPG,FRU,LTO-6,FC,FH,IMPACT	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949442T200	SEL FRU,LTO-6,T200,FC,FH,IMPACT	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949442T20-F	SEL UPG,LTO-6,T200,FC,FH,IMPACT	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949442T380	SEL FRU,LTO-6,T380,FC,FH,IMPACT	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949442T38-F	SEL UPG,LTO-6,T380,FC,FH,IMPACT	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949442T680	SEL FRU,LTO-6,T680,FC,FH,IMPACT	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949442T68-F	SEL UPG,LTO-6,T680,FC,FH,IMPACT	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949442TFI-F	SEL UPG,LTO-6,TFIN,FC,FH,IMPACT	$23,011.00	22.5%	$17,833.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949442TFIN	SEL FRU,LTO-6,TFIN,FC,FH,IMPACT	$22,199.00	22.5%	$17,204.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443FINT1	SEL FRU,TS1140,DRV,TFIN,IMPACT,T1	$55,228.00	22.5%	$42,801.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443NT1-F	SEL UPG,TS1140,DRV,TFIN,IMPACT,T1	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T1	SEL: FRU,TS1140,DRV,T950,IMPACT,T1	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T1-F	SEL: FRU,TS1140,DRV,T950,IMPACT,T1	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T2	SEL: FRU,TS1140,DRV,T950,IMPACT,T2	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T2-F	SEL: FRU,TS1140,DRV,T950,IMPACT,T2	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T3	SEL: FRU,TS1140,DRV,T950,IMPACT,T3	$46,023.00	22.5%	$35,667.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T380T1	SEL: FRU,TS1140,DRV,T380,IMPACT,T1	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T380T1-F	SEL: FRU,TS1140,DRV,T380,IMPACT,T1	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T380T2	SEL: FRU,TS1140,DRV,T380,IMPACT,T2	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T380T2-F	SEL: FRU,TS1140,DRV,T380,IMPACT,T2	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T380T3	SEL: FRU,TS1140,DRV,T380,IMPACT,T3	$46,023.00	22.5%	$35,667.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T380T3-F	SEL: FRU,TS1140,DRV,T380,IMPACT,T3	$46,023.00	22.5%	$35,667.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443T3-F	SEL: FRU,TS1140,DRV,T950,IMPACT,T3	$46,023.00	22.5%	$35,667.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443TFINT2	FRU,TS1140,DRV,TFIN,IMPACT,T2	$55,228.00	22.5%	$42,801.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443TFINT2-F	UPG,TS1140,DRV,TFIN,IMPACT,T2	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443TFINT3	FRU,TS1140,DRV,TFIN,IMPACT,T3	$55,228.00	22.5%	$42,801.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949443TFINT3-F	UPG,TS1140,DRV,TFIN,IMPACT,T3	$52,160.00	22.5%	$40,424.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949468	SEL: TAPES,TERAPACK,CERT,LTO-6,MP	$895.00	22.5%	$693.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949469	SEL: TAPES,TERAPACK,CUST,LTO-6,MP	$895.00	22.5%	$693.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949470	SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP	$889.00	22.5%	$688.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949471	SEL: TPS,TPK,NO CVR,CUST,LTO-6,MP	$889.00	22.5%	$688.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949472	SEL: TAPES,20 TPKS,CERT,LTO-6,MP	$17,773.00	22.5%	$13,774.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949473	SEL: TAPES,20 TPKS,CUST,LTO-6,MP	$17,773.00	22.5%	$13,774.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949474	SEL: TPS,20TPKS,NOCVR,CERT,LTO6,MP	$17,649.00	22.5%	$13,677.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949475	SEL: TPS,20TPKS,NOCVR,CUST,LTO6,MP	$17,649.00	22.5%	$13,677.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949476	SEL: TAPES,20,WO-TP,CERT,LTO-6,MP	$1,690.00	22.5%	$1,309.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949477	SEL: TAPES,20,WO-TP,CUST,LTO-6,MP	$1,690.00	22.5%	$1,309.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
90949478	SEL: FRU,TAPE,LTO-6,CERTIFIED,MP	$87.00	22.5%	$67.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949479	SEL: FRU,TAPE,LTO-6,CUSTOM,MP	$87.00	22.5%	$67.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949480	SEL: TPS,LTO6,10CER,CASE,NOTPK,MP	$882.00	22.5%	$683.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949487	SEL: TPS,LTO6,CUS,10CASE,NOTPK,MP	$882.00	22.5%	$683.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949488	SEL: SLS,SW-KEY,QIP-CON,T950	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949488-F	SEL: UPG,SLS,SW-KEY,QIP-CON,T950	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949489	SEL: SLS,SW-KEY,QIP-CON,TFIN	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949489-F	SEL: UPG,SLS,SW-KEY,QIP-CON,TFIN	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949495	TPS,TPK,CERT,LTO6 WORM,MP,T950	$1,703.00	22.5%	$1,319.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949496	TPS,TPK,CUST,LTO6 WORM,MP,T950	$1,703.00	22.5%	$1,319.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949497	SEL: FRU,TS TPK STORAGE CONTAINER	$247.00	22.5%	$191.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949538	SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949538-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949538TFIN	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949538TFIN-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949539	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949539-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949539TFIN	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949539TFIN-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN	$3,857.00	22.5%	$2,989.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949546	SEL: FRU,PLATES,FOOT SYS	$56.00	22.5%	$43.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949553	SEL: FRU LS SD CARD IND TFIN	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90949554	SEL: FRU LS SD CARD IND T-SERIES	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90950511	SEL: PS;T120 INSTALL-INTEGRATE	$5,000.00	2.0%	$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950516	SEL: ENCRYPTION;PROF;SUPPORT;T120	$1,042.00	2.0%	$1,021.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950516Z2	SEL: ENCRYPTION,PROF,SUPPORT,T120,Z2	$1,146.00	2.0%	$1,123.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950517SL	SEL: PS,ONSITE LIBRARY RECERT,T120	$9,000.00	2.0%	$8,820.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950524SL	SEL: PS,DBA-TBA INSTALL	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950526SL	SEL: PS,ENCRYP EXPRESS BASIC,T120	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950527SL	SEL: PS,ENCRYPTION EXPRESS PRO,T120	$7,600.00	2.0%	$7,448.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950529SL	SEL: PS,ENCRYP EXP PRO,CONSULT,T120	$9,750.00	2.0%	$9,555.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950530SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T120	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950531SL	SEL: PS,ONSITE TRAIN-CNSL WEEK,T120	$14,400.00	2.0%	$14,112.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950532SL	SEL: PS,ANNUAL PREVENT MNTCE,T120	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950534	SEL: PS;T120 ONSITE DRIVE RECERT-EA	$500.00	2.0%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950537SL	SEL: PS, STORAGE IMPLEMENT,T120	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90950538SL	SEL: PS,SINGLE PREVENT MNTCE,T120	$2,400.00	2.0%	$2,352.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90956008	SEL: TERAPACK DUST COVER; T120 SF	$25.00	22.5%	$19.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959005-F	SEL: FRU;SLS;SFTWR;QIP-RIM;T120	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959017	SEL: FRU;TERAPACK;NO MEDIA;T120	$292.00	22.5%	$226.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959034	SEL: FRU;T120;COD;5 SLOT KEY	$601.00	22.5%	$465.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959034-F	SEL: FRU;T120;COD;5 SLOT KEY	$601.00	22.5%	$465.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959042	SEL: FRU;SLS;SOFTWARE;DIRECT;T120	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959042-F	SEL: FRU;SLS;SOFTWARE;DIRECT;T120	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959200	SEL: FRU;TERAPACK STRG CONTNR;T120	$247.00	22.5%	$191.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959209	SEL: T120;ENCRYPTION;PROFESSIONAL	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959209-F	SEL: T120;ENCRYPTION;PROFESSIONAL	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959211	SEL: FRU;OBSERVATORY SOFTWARE;T120	$3,036.00	22.5%	$2,352.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959211-F	SEL: FRU;OBSERVATORY SOFTWARE;T120	$3,036.00	22.5%	$2,352.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959226	SEL: FRU;N 1 POWER PACK;ROHS ONLY	$2,571.00	22.5%	$1,992.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959226-F	SEL: FRU;N 1 POWER PACK;ROHS ONLY	$2,571.00	22.5%	$1,992.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959229	SEL: TAPES;TERAPACK;CERT;LTO-4;T120	$454.00	22.5%	$351.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959230	SEL: TAPES;TERAPACK;CUST;LTO-4;T120	$454.00	22.5%	$351.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959231	SEL: TAPES;TRPK;CERT;LTO4 WORM;T120	$1,243.00	22.5%	$963.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959232	SEL: TAPES;TRPK;CUST;LTO4 WORM;T120	$1,243.00	22.5%	$963.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959239	SEL: FRU;BLANK PLATE;DRV;HH;SF	$48.00	22.5%	$37.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959240	SEL: FRU;DRIVE SHELF;HH;T120	$22.00	22.5%	$17.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959244	SEL: TAPES;TERAPACK;CERT;LTO-5;T120	$447.00	22.5%	$346.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959245	SEL: TAPES;TERAPACK;CUST;LTO-5;T120	$447.00	22.5%	$346.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959247	SEL: FRU;LTO-5;HH;FC;T120	$15,776.00	22.5%	$12,226.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959247-F	SEL: FRU;LTO-5;HH;FC;UPGRD;T120	$15,776.00	22.5%	$12,226.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959248	SEL: FRU;LTO-5;HH;SAS;T120	$14,646.00	22.5%	$11,350.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959248-F	SEL: FRU;LTO-5;HH;SAS;UPGRD;T120	$14,646.00	22.5%	$11,350.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959249	SEL: TAPES;TRPK;CERT;LTO5 WORM;T120	$510.00	22.5%	$395.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959250	SEL: TAPES;TRPK;CUST;LTO5 WORM;T120	$510.00	22.5%	$395.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959255SL	SEL: TAPES,TPK,NOCVR,CERT,LTO4,T120	$447.00	22.5%	$346.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959256SL	SEL: TAPES,TPK,NOCVR,CUST,LTO4,T120	$447.00	22.5%	$346.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959257	SEL: TAPES;TPK;NOCVR;CERT;LTO5;T120	$441.00	22.5%	$341.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959258	SEL: TAPES;TPK;NOCVR;CUST;LTO5;T120	$441.00	22.5%	$341.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959261	SEL: FRU,LTO-6,HH,FC,T120	$17,478.00	22.5%	$13,545.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959261-F	SEL: FRU,LTO-6,HH,FC,UPGRD,T120	$17,478.00	22.5%	$13,545.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959262	SEL: FRU,LTO-6,HH,SAS,T120	$16,400.00	22.5%	$12,710.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959262-F	SEL: FRU,LTO-6,HH,SAS,UPGRD,T120	$16,400.00	22.5%	$12,710.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959268	SEL: TAPES,TPK,NOCVR,CERT,LTO6,T120	$851.00	22.5%	$659.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959269	SEL: TAPES,TPK,NOCVR,CUST,LTO6,T120	$851.00	22.5%	$659.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959270	SEL: TAPES,TRPK,CERT,LTO6 WORM,T120	$957.00	22.5%	$741.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959271	SEL: TAPES,TRPK,CUST,LTO6 WORM,T120	$957.00	22.5%	$741.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959272	SEL: TAPES,TERAPACK,CERT,LTO-6,T120	$858.00	22.5%	$664.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959273	SEL: TAPES,TERAPACK,CUST,LTO-6,T120	$858.00	22.5%	$664.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959274	SEL: TAPES,TPK,CERT,LTO-6,T120,MP	$758.00	22.5%	$587.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959275	SEL: TAPES,TPK,CUST,LTO-6,T120,MP	$758.00	22.5%	$587.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959276	SEL: TPK,NOCVR,CERT,LTO6,T120,MP	$752.00	22.5%	$582.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959277	SEL: TPK,NOCVR,CUS,LTO6,T120,MP	$752.00	22.5%	$582.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959278	TPS,TPK,CERT,LTO6 WORM,MP,T120	$1,398.00	22.5%	$1,083.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90959279	TPS,TPK,CUST,LTO6 WORM,MP,T120	$1,398.00	22.5%	$1,083.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90970512SL	SEL: PS,T50-T50E,INSTALL-INTEGRATE	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90970517SL	SEL: PS,ONSITE RECERT,T50-T50E	$3,600.00	2.0%	$3,528.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90970522	SEL: ENCRYPTION SUPPORT;PROF;T50	$1,042.00	2.0%	$1,021.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90970522Z2	SEL: ENCRYPTION SUPPORT,PROF,T50,Z2	$1,146.00	2.0%	$1,123.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90970525SL	SEL: PS,ENCRYP EXPRESS BASIC,T50E	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90970526SL	SEL: PS,ENCRYPTION EXPRESS PRO,T50e	$7,600.00	2.0%	$7,448.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90970527SL	SEL: PS,ENCRYP EXP PRO,CONSULT,T50E	$9,750.00	2.0%	$9,555.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90970531SL	SEL: PS,2-HOUR PHONE CONSULT,T50E	$550.00	2.0%	$539.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90970533SL	SEL: PS, STORAGE IMPLEMENT,T50E	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
90970534	SEL: PS,PHONE CONSULT/PREP,INSTALL	$2,000.00	2.0%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90979018	SEL: FRU;SLS;SOFTWARE;DIRECT;T50E	$3,036.00	22.5%	$2,352.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979018-F	SEL: FRU;SLS;SOFTWARE;UPGRADE;T50E	$3,036.00	22.5%	$2,352.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979426	SEL: FRU;OBSERVATORY SOFTWARE;T50	$2,429.00	22.5%	$1,882.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979426-F	SEL: FRU;OBSERVATORY SOFTWARE;T50	$2,429.00	22.5%	$1,882.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979438	SEL: T50,ENCRYPTION,PROFESSIONAL	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979438-F	SEL: T50;ENCRYPTION;PROFESSIONAL	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979471	SEL: FRU;POWER SUPPLY;T50E	$1,067.00	22.5%	$826.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979471-F	SEL: FRU;UPGRD;POWER SUPPLY;T50E	$1,067.00	22.5%	$826.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979473	SEL: FRU;SLOT CARTRIDGE SLED;T50E	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979476	SEL: COD-KEY;5 SLOT;T50E	$601.00	22.5%	$465.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979476U-F	SEL: FRU,COD-KEY,5 SLOT,T50E	$601.00	22.5%	$465.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979478	SEL: COD-KEY;1 SLOT;T50E	$120.00	22.5%	$93.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979478-F	SEL: FRU;COD-KEY;1 SLOT;T50E	$120.00	22.5%	$93.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979488	SEL: FRU;LTO-5;FC;HH;T50E	$7,608.00	22.5%	$5,896.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979488-F	SEL: FRU;LTO-5;FC;HH;T50E	$7,339.00	22.5%	$5,687.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979497	SEL: FRU;LTO-5;SAS;HH;T50E	$6,210.00	22.5%	$4,812.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979497-F	SEL: FRU;LTO-5;SAS;HH;T50E	$6,210.00	22.5%	$4,812.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979510	SEL: FRU,LTO-6,FC,HH,T50E	$9,096.00	22.5%	$7,049.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979510-F	SEL: FRU,UPG,LTO-6,FC,HH,T50E	$9,096.00	22.5%	$7,049.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979511	SEL: FRU,LTO-6,SAS,HH,T50E	$7,966.00	22.5%	$6,173.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90979511-F	SEL: FRU,UPG,LTO-6,SAS,HH,T50E	$7,966.00	22.5%	$6,173.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90PCREX1035U	PC Perp EXPP License 11-35 Units	$691.00	22.5%	$535.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90PCREX1U	PC Perp EXPP License 1 Unit	$1,797.00	22.5%	$1,392.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90PCREX210U	PC Perp EXPP License 2-10 Units	$1,048.00	22.5%	$812.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90PCREX3650U	PC Perp EXPP License 36-50 Units	$520.00	22.5%	$403.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90PCREX51U	PC Perp EXPP License 51+ Units	$439.00	22.5%	$340.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90PCREXM1035U	PC Perp EXPP Maintenance 11-35 Units	$109.00	2.0%	$106.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90PCREXM1U	PC Perp EXPP Maintenance 1 Unit	$284.00	2.0%	$278.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90PCREXM210U	PC Perp EXPP Maintenance 2-10 Units	$166.00	2.0%	$162.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90PCREXM3650U	PC Perp EXPP Maintenance 36-50 Units	$82.00	2.0%	$80.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90PCREXM51U	PC Perp EXPP Maintenance 51+ Units	$69.00	2.0%	$67.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90PCRSP1035URBS	SEL PC Perp SP+RBS Lic 11-35 TBs	$1,988.00	22.5%	$1,540.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90PCRSP1URBS	SEL PC Perp SP+RBS Lic 1 TB	$4,055.00	22.5%	$3,142.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90PCRSP210URBS	SEL PC Perp SP+RBS Lic 2-10 TBs	$2,839.00	22.5%	$2,200.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90PCRSP3650URBS	SEL PC Perp SP+RBS Lic 36-50 TBs	$1,391.00	22.5%	$1,078.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90PCRSP51URBS	SEL PC Perp SP+RBS Lic 51+ TBs	$1,113.00	22.5%	$862.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
90PCRSPM1035URBS	SEL PC Perp SP+RBS 1yr Maint 11-35 TBs	$299.00	2.0%	$293.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90PCRSPM1URBS	SEL PC Perp SP+RBS 1yr Maint 1 TB	$611.00	2.0%	$598.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90PCRSPM210URBS	SEL PC Perp SP+RBS 1yr Maint 2-10 TBs	$428.00	2.0%	$419.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90PCRSPM3650URBS	SEL PC Perp SP+RBS 1yr Maint 36-50 TBs	$209.00	2.0%	$204.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90PCRSPM51URBS	SEL PC Perp SP+RBS 1yr Maint 51+ TBs	$168.00	2.0%	$164.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
90PCRTRIAL	PC Trial License	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91010507	SEL: ENCRYPTION SUPPORT;PROF;T380	$1,042.00	2.0%	$1,021.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010507Z2	SEL: ENCRYPTION SUPPORT,PROF,T380,Z2	$1,146.00	2.0%	$1,123.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010508	SEL: PS;T380 INSTALL-INTEGRATE	$7,200.00	2.0%	$7,056.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010516	SEL: ENCRYPTION SUPPORT;PROF;T200	$1,042.00	2.0%	$1,021.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010516Z2	SEL: ENCRYPTION SUPPORT,PROF,T200,Z2	$1,146.00	2.0%	$1,123.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010517	SEL: PS;T200 INSTALL-INTEGRATE	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010525	SEL: ENCRYPTION SUPPORT;PROF;T680	$1,042.00	2.0%	$1,021.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010525Z2	SEL: ENCRYPTION SUPPORT,PROF,T680,Z2	$1,146.00	2.0%	$1,123.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010526	SEL: PS;T680 INSTALL-INTEGRATE	$7,200.00	2.0%	$7,056.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010528SL	SEL: PS,ONSITE LIBRARY RECERT,T200	$9,000.00	2.0%	$8,820.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010529SL	SEL: PS,ENCRYP EXPRESS BASIC,T200	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010530SL	SEL: PS,ENCRYPTION EXPRESS PRO,T200	$7,600.00	2.0%	$7,448.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010531SL	SEL: PS,ENCRYP EXP PRO,CONSULT,T200	$9,750.00	2.0%	$9,555.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010533SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T200	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010534SL	SEL: PS,ONSITE TRAIN-CNSL WEEK,T200	$14,400.00	2.0%	$14,112.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010535SL	SEL: PS,ANNUAL PREVENT MNTCE,T200	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010537	SEL: PS;T200 ONSITE DRIVE RECERT-EA	$500.00	2.0%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010538SL	SEL: PS,ONSITE LIBRARY RECERT,T380	$9,000.00	2.0%	$8,820.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010539SL	SEL: PS,ENCRYP EXPRESS BASIC,T380	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010540SL	SEL: PS,ENCRYPTION EXPRESS PRO,T380	$7,600.00	2.0%	$7,448.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010541SL	SEL: PS,ENCRYP EXP PRO,CONSULT,T380	$9,750.00	2.0%	$9,555.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010543SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T380	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010544SL	SEL: PS,ONSITE TRAIN-CNSL WEEK,T380	$14,400.00	2.0%	$14,112.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010545SL	SEL: PS,ANNUAL PREVENT MNTCE,T380	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010547	SEL: PS;T380 ONSITE DRIVE RECERT-EA	$500.00	2.0%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010548SL	SEL: PS,ONSITE LIBRARY RECERT,T680	$9,000.00	2.0%	$8,820.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010549SL	SEL: PS,ENCRYP EXPRESS BASIC,T680	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010550SL	SEL: PS,ENCRYPTION EXPRESS PRO,T680	$7,600.00	2.0%	$7,448.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010551SL	SEL: PS,ENCRYP EXP PRO,CONSULT,T680	$9,750.00	2.0%	$9,555.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010553SL	SEL: PS,ONSITE TRAIN-CNSLT DAY,T680	$3,200.00	2.0%	$3,136.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010554SL	SEL: PS,ONSITE TRAIN-CNSL WEEK,T680	$14,400.00	2.0%	$14,112.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010555SL	SEL: PS,ANNUAL PREVENT MNTCE,T680	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010557	SEL: PS;T680 ONSITE DRIVE RECERT-EA	$500.00	2.0%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010562SL	SEL: PS, STORAGE IMPLEMENT,T200	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010563SL	SEL: PS, STORAGE IMPLEMENT,T380	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010564SL	SEL: PS, STORAGE IMPLEMENT,T680	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010565SL	SEL: PS,SINGLE PREVENT MNTCE,T200	$2,400.00	2.0%	$2,352.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010566SL	SEL: PS,SINGLE PREVENT MNTCE,T380	$2,400.00	2.0%	$2,352.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91010567SL	SEL: PS,SINGLE PREVENT MNTCE,T680	$2,400.00	2.0%	$2,352.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
91019814T200	SEL: CHAMBER-SLOT KEY ENABLE;T200	$1,214.00	22.5%	$940.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91019814T20-F	SEL: CHAMBER-SLOT KEY ENABLE;T200	$1,214.00	22.5%	$940.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91019814T380	SEL: CHAMBER-SLOT KEY ENABLE;T380	$1,214.00	22.5%	$940.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91019814T38-F	SEL: FRU;CHAMBER-SLOT KEY;T380	$1,214.00	22.5%	$940.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91019814T680	SEL: CHAMBER-SLOT KEY ENABLE;T680	$1,214.00	22.5%	$940.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91019814T68-F	SEL: FRU;CHAMBER-SLOT KEY;T680	$1,214.00	22.5%	$940.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91019816	SEL: ENCRYPTION;PRO;T200-380-680	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91019816-F	SEL: FRU;ENCRYPTON;PRO;T200-380-680	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91019817-F	SEL: FRU;SLS SFTWR-KEY;QIP-RIM;BOA	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91019818-F	SEL: FRU;SLS SFTWR-KEY;DIRECT;T200	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91019824	SEL: RACK;STANDARD 19 INCH	$3,729.00	22.5%	$2,889.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
91019824-F	SEL: RACK;STANDARD 19 INCH	$3,729.00	22.5%	$2,889.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
91019832-F	SEL: FRU;SLS SW-KEY;DIRECT;T380-680	$6,071.00	22.5%	$4,705.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
9313	SEL: CABLEOPTICAL50ULC-LC10M	$174.00	22.5%	$134.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
9314	SEL: CABLE,OPTICAL,50U,LC-LC,20M	$219.00	22.5%	$169.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
9316	SEL: CABLE,FIBRE OPTIC,5 METER,LC	$96.00	22.5%	$74.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
9594SL	SEL: CORD,4.5M,L6-20P / LOCKING C19	$70.00	22.5%	$54.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
99032041009	SELECT PS JumpD&Sart Precise D&S Base	$20,625.00	2.0%	$20,212.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
99032041508	SELECT PS PPD Performance Assessment	$41,875.00	2.0%	$41,037.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
99032041605	SELECT PS PPD Precise D&S Daily T&M	$3,438.00	2.0%	$3,369.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
99032042010	SEL PS PPD Onsite Training Workshop 3day	$15,625.00	2.0%	$15,312.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
99038041009	SELECT PS JumpD&Sart Precise Apps Base	$55,625.00	2.0%	$54,512.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
99038041605	SELECT PS PPD Precise Apps Daily T&M	$3,438.00	2.0%	$3,369.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
99181992599	SELECT PRECISE 30 DAY TRIAL	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ACUOMIG-AUD	SEL Acuo Migration Services	$1,176.00	2.0%	$1,152.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOMIG-CAD	SEL Acuo Migration Services	$1,176.00	2.0%	$1,152.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOMIG-EUR	SEL Acuo Migration Services	$1,176.00	2.0%	$1,152.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOMIG-GBP	SEL Acuo Migration Services	$1,176.00	2.0%	$1,152.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOMIG-USD	SEL Acuo Migration Services	$1,176.00	2.0%	$1,152.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOPS-AUD	SEL Acuo Implementation Services	$1,176.00	2.0%	$1,152.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOPS-CAD	SEL Acuo Implementation Services	$1,176.00	2.0%	$1,152.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOPS-EUR	SEL Acuo Implementation Services	$1,176.00	2.0%	$1,152.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOPS-GBP	SEL Acuo Implementation Services	$1,176.00	2.0%	$1,152.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOPS-USD	SEL Acuo Implementation Services	$1,176.00	2.0%	$1,152.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOSM-AUD	SEL Acuo Support-Maintenance Services	$1,270.00	2.0%	$1,244.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOSM-CAD	SEL Acuo Support-Maintenance Services	$1,270.00	2.0%	$1,244.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOSM-EUR	SEL Acuo Support-Maintenance Services	$1,270.00	2.0%	$1,244.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOSM-GBP	SEL Acuo Support-Maintenance Services	$1,270.00	2.0%	$1,244.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOSM-USD	SEL Acuo Support-Maintenance Services	$1,270.00	2.0%	$1,244.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ACUOSW-AUD	SEL Acuo Enterprise Software	$1,406.00	22.5%	$1,089.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ACUOSW-CAD	SEL Acuo Enterprise Software	$1,406.00	22.5%	$1,089.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ACUOSW-EUR	SEL Acuo Enterprise Software	$1,406.00	22.5%	$1,089.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ACUOSW-GBP	SEL Acuo Enterprise Software	$1,406.00	22.5%	$1,089.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ACUOSW-USD	SEL Acuo Enterprise Software	$1,406.00	22.5%	$1,089.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ADD-DA	SEL ADD-ON DATADVANTAGEANALYTICS ENGINE	$12,188.00	22.5%	$9,445.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ADD-SSDA	SEL SS DA ANALYTICS ENGINE ADDON	$1,625.00	2.0%	$1,592.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADD-SSPDA	SEL SS SUPPORT DAANALYTICSADDON	$2,167.00	2.0%	$2,123.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADP-001	SEL POWER OVER ETHERNET ADAPT SH250/550	$88.00	2.0%	$86.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SV4OS1	SEL 4HR 1YR ONSITE SPPT SI ADX 10000	$27,590.00	2.0%	$27,038.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SV4OS2	SEL 4HR 2YR ONSITE SPPT SI ADX 10000	$52,421.00	2.0%	$51,372.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SV4OS3	SEL 4HR 3YR ONSITE SPPT SI ADX 10000	$75,873.00	2.0%	$74,355.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SV4OS4	SEL 4HR 4YR ONSITE SPPT SI ADX 10000	$101,163.00	2.0%	$99,139.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SV4OS5	SEL 4HR 5YR ONSITE SPPT SI ADX 10000	$126,454.00	2.0%	$123,924.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SV4P1	SEL 4HR 1YR PRT SUP SERVERIRON ADX1K	$20,695.00	2.0%	$20,281.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SV4P2	SEL 4HR 2YR PRT SUP SERVERIRON ADX 10000	$39,321.00	2.0%	$38,534.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SV4P3	SEL 4HR 3YR PRT SUP SERVERIRON ADX 10000	$56,911.00	2.0%	$55,772.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SV4P4	SEL 4HR 4YR PRT SUP SERVERIRON ADX 10000	$75,882.00	2.0%	$74,364.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SV4P5	SEL 4HR 5YR PRT SUP SERVERIRON ADX 10000	$94,852.00	2.0%	$92,954.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVNDO1	SEL NBD 1YR ONSITE SPPT SI ADX 10000	$17,245.00	2.0%	$16,900.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVNDO2	SEL NBD 2YR ONSITE SPPT SI ADX 10000	$32,766.00	2.0%	$32,110.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVNDO3	SEL NBD 3YR ONSITE SPPT SI ADX 10000	$47,424.00	2.0%	$46,475.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVNDO4	SEL NBD 4YR ONSITE SPPT SI ADX 10000	$63,232.00	2.0%	$61,967.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVNDO5	SEL NBD 5YR ONSITE SPPT SI ADX 10000	$79,040.00	2.0%	$77,459.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVNDP1	SEL NBD 1YR PRT SUP SERVERIRON ADX 10000	$13,795.00	2.0%	$13,519.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVNDP2	SEL NBD 2YR PRT SUP SERVERIRON ADX 10000	$26,211.00	2.0%	$25,686.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVNDP3	SEL NBD 3YR PRT SUP SERVERIRON ADX 10000	$37,936.00	2.0%	$37,177.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVNDP5	SEL NBD 5YR PRT SUP SERVERIRON ADX 10000	$63,227.00	2.0%	$61,962.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVRTF1	SEL RET - FAC SUP 1YR SI ADX 10000	$11,725.00	2.0%	$11,490.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVRTF2	SEL RET - FAC SUP 2YR SI ADX 10000	$22,278.00	2.0%	$21,832.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVRTF3	SEL RET - FAC SUP 3YR SI ADX 10000	$32,244.00	2.0%	$31,599.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVRTF4	SEL RET - FAC SUP 4YR SI ADX 10000	$42,992.00	2.0%	$42,132.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX10-SVRTF5	SEL RET - FAC SUP 1YR SI ADX 10000	$53,740.00	2.0%	$52,665.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SV4OS1	SEL 4HR 1YR ONSITE SUP ADX 1008 (SSL)SYS	$6,050.00	2.0%	$5,929.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SV4OS2	SEL 4HR 2YR ONSITE SUP ADX 1008 (SSL)SYS	$11,495.00	2.0%	$11,265.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SV4OS3	SEL 4HR 3YR ONSITE SUP ADX 1008 (SSL)SYS	$16,638.00	2.0%	$16,305.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SV4OS4	SEL 4HR 4YR ONSITE SUP ADX 1008 (SSL)SYS	$22,183.00	2.0%	$21,739.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SV4OS5	SEL 4HR 5YR ONSITE SUP ADX 1008 (SSL)SYS	$27,729.00	2.0%	$27,174.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SV4P1	SEL 4HR 1YR PARTS SUP ADX 1008 (SSL) SYS	$4,840.00	2.0%	$4,743.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SV4P2	SEL 4HR 2YR PARTS SUP ADX 1008 (SSL) SYS	$9,196.00	2.0%	$9,012.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SV4P3	SEL 4HR 3YR PARTS SUP ADX 1008 (SSL) SYS	$13,310.00	2.0%	$13,043.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SV4P4	SEL 4HR 4YR PARTS SUP ADX 1008 (SSL) SYS	$17,747.00	2.0%	$17,392.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SV4P5	SEL 4HR 5YR PARTS SUP ADX 1008 (SSL) SYS	$22,183.00	2.0%	$21,739.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVNDO1	SEL NBD 1YR ONSITE SUP ADX 1008 (SSL)SYS	$3,780.00	2.0%	$3,704.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVNDO2	SEL NBD 2YR ONSITE SUP ADX 1008 (SSL)SYS	$7,182.00	2.0%	$7,038.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVNDO3	SEL NBD 3YR ONSITE SUP ADX 1008 (SSL)SYS	$10,395.00	2.0%	$10,187.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVNDO4	SEL NBD 4YR ONSITE SUP ADX 1008 (SSL)SYS	$13,860.00	2.0%	$13,582.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVNDO5	SEL NBD 5YR ONSITE SUP ADX 1008 (SSL)SYS	$17,325.00	2.0%	$16,978.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVNDP1	SEL NBD 1YR PARTS SUP ADX 1008 (SSL) SYS	$3,025.00	2.0%	$2,964.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVNDP2	SEL NBD 2YR PARTS SUP ADX 1008 (SSL) SYS	$5,748.00	2.0%	$5,633.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVNDP3	SEL NBD 3YR PARTS SUP ADX 1008 (SSL) SYS	$8,319.00	2.0%	$8,152.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVNDP4	SEL NBD 4YR PARTS SUP ADX 1008 (SSL) SYS	$11,092.00	2.0%	$10,870.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVNDP5	SEL NBD 5YR PARTS SUP ADX 1008 (SSL) SYS	$13,865.00	2.0%	$13,587.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVRTF1	SEL RET - FAC SUP 1YR ADX 1008 (SSL) SYS	$2,570.00	2.0%	$2,518.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVRTF2	SEL RET - FAC SUP 2YR ADX 1008 (SSL) SYS	$4,883.00	2.0%	$4,785.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVRTF3	SEL RET - FAC SUP 3YR ADX 1008 (SSL) SYS	$7,068.00	2.0%	$6,926.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVRTF4	SEL RET - FAC SUP 4YR ADX 1008 (SSL) SYS	$9,423.00	2.0%	$9,234.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18-SVRTF5	SEL RET - FAC SUP 5YR ADX 1008 (SSL) SYS	$11,779.00	2.0%	$11,543.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SV4OS1	SEL 4HR 1YR O/S SUP LIC 2AP16 1G -VIP-RS	$3,140.00	2.0%	$3,077.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SV4OS2	SEL 4HR 2YR O/S SUP LIC 2AP16 1G -VIP-RS	$5,966.00	2.0%	$5,846.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SV4OS3	SEL 4HR 3YR O/S SUP LIC 2AP16 1G -VIP-RS	$8,635.00	2.0%	$8,462.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SV4OS4	SEL 4HR 4YR O/S SUP LIC 2AP16 1G -VIP-RS	$11,513.00	2.0%	$11,282.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SV4OS5	SEL 4HR 5YR O/S SUP LIC 2AP16 1G -VIP-RS	$14,392.00	2.0%	$14,104.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SV4P1	SEL 4HR 1YR PRT SUP LIC2AP 16 1G -VIP-RS	$2,510.00	2.0%	$2,459.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SV4P2	SEL 4HR 2YR PRT SUP LIC 2AP 16 1G-VIP-RS	$4,769.00	2.0%	$4,673.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ADX18U-SV4P3	SEL 4HR 3YR PRT SUP LIC 2AP16*1G-VIP-RS	$6,903.00	2.0%	$6,764.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SV4P4	SEL 4HR 4YR PRT SUP LIC 2AP16*1G-VIP-RS	$9,203.00	2.0%	$9,018.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SV4P5	SEL 4HR 5YR PRT SUP LIC 2AP16*1G-VIP-RS	$11,504.00	2.0%	$11,273.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVNDO1	SEL NBD 1YR O/S SUP LIC 2AP16 1G -VIP-RS	$1,965.00	2.0%	$1,925.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVNDO2	SEL NBD 2YR O/S SUP LIC 2AP16 1G -VIP-RS	$3,734.00	2.0%	$3,659.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVNDO3	SEL NBD 3YR O/S SUP LIC 2AP16 1G -VIP-RS	$5,404.00	2.0%	$5,295.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVNDO4	SEL NBD 4YR O/S SUP LIC 2AP16 1G -VIP-RS	$7,205.00	2.0%	$7,060.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVNDO5	SEL NBD 5YR O/S SUP LIC 2AP16 1G -VIP-RS	$9,006.00	2.0%	$8,825.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVNDP1	SEL NBD 1YR PRT SUP LIC 2AP16*1G -VIP-RS	$1,570.00	2.0%	$1,538.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVNDP2	SEL NBD 2YR PRT SUP LIC 2AP16*1G -VIP-RS	$2,983.00	2.0%	$2,923.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVNDP3	SEL NBD 3YR PRT SUP LIC 2AP16*1G -VIP-RS	$4,318.00	2.0%	$4,231.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVNDP4	SEL NBD 4YR PRT SUP LIC 2AP16*1G -VIP-RS	$5,757.00	2.0%	$5,641.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVNDP5	SEL NBD 5YR PRT SUP LIC 2AP16*1G -VIP-RS	$7,196.00	2.0%	$7,052.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVRTF1	SEL RET-FAC SUPP1YR LIC 2AP16 1G -VIP-RS	$1,335.00	2.0%	$1,308.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVRTF2	SEL RET-FAC SUPP2YR LIC 2AP16 1G -VIP-RS	$2,537.00	2.0%	$2,486.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVRTF3	SEL RET-FAC SUPP3YR LIC 2AP16*1G -VIP-RS	$3,671.00	2.0%	$3,597.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVRTF4	SEL RET-FAC SUPP4YR LIC 2AP16*1G -VIP-RS	$4,895.00	2.0%	$4,797.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX18U-SVRTF5	SEL RET-FAC SUPP5YR LIC 2AP16*1G -VIP-RS	$6,119.00	2.0%	$5,996.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX-1K-4-LIC-SSL	SEL Enable SSL-ADX1016x-4 or ADX1216x-4	$5,981.00	22.5%	$4,635.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ADX-1K-LIC-PREM	SEL PREM Features (L3 Routing IPv6 etc)	$4,984.00	22.5%	$3,862.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ADX-1K-LIC-SSL	SEL Enable SSL-ADX1008x-1 or ADX1016x-2	$3,988.00	22.5%	$3,090.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ADX1-SV4OS1	SEL 4HR 1YR ONSITE SUPADX 1000 (SSL) SYS	$9,190.00	2.0%	$9,006.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SV4OS2	SEL 4HR 2YR ONSITE SUPADX 1000 (SSL) SYS	$17,461.00	2.0%	$17,111.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SV4OS4	SEL 4HR 4YR ONSITE SUPADX 1000 (SSL) SYS	$33,697.00	2.0%	$33,023.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SV4OS5	SEL 4HR 5YR ONSITE SUPADX 1000 (SSL) SYS	$42,121.00	2.0%	$41,278.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SV4P1	SEL 4HR 1YR PARTS SUPADX 1000 (SSL) SYS	$6,895.00	2.0%	$6,757.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SV4P2	SEL 4HR 2YR PARTS SUPADX 1000 (SSL) SYS	$13,101.00	2.0%	$12,838.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SV4P3	SEL 4HR 3YR PARTS SUPADX 1000 (SSL) SYS	$18,961.00	2.0%	$18,581.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SV4P4	SEL 4HR 4YR PARTS SUPADX 1000 (SSL) SYS	$25,282.00	2.0%	$24,776.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SV4P5	SEL 4HR 5YR PARTS SUPADX 1000 (SSL) SYS	$31,602.00	2.0%	$30,969.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVL4OS3	SEL 4HR 3YR ONSITE SUPADX 1000 (SSL) SYS	$25,273.00	2.0%	$24,767.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVNDO1	SEL NBD 1YR ONSITE SUPADX 1000 (SSL) SYS	$5,745.00	2.0%	$5,630.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVNDO2	SEL NBD 2YR ONSITE SUPADX 1000 (SSL) SYS	$10,916.00	2.0%	$10,697.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVNDO3	SEL NBD 3YR ONSITE SUPADX 1000 (SSL) SYS	$15,799.00	2.0%	$15,483.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVNDO4	SEL NBD 4YR ONSITE SUPADX 1000 (SSL) SYS	$21,065.00	2.0%	$20,643.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVNDO5	SEL NBD 5YR ONSITE SUPADX 1000 (SSL) SYS	$26,331.00	2.0%	$25,804.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVNDP1	SEL NBD 1YR PARTS SUPADX 1000 (SSL) SYS	$4,595.00	2.0%	$4,503.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVNDP2	SEL NBD 2YR PARTS SUPADX 1000 (SSL) SYS	$8,731.00	2.0%	$8,556.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVNDP3	SEL NBD 3YR PARTS SUPADX 1000 (SSL) SYS	$12,636.00	2.0%	$12,383.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVNDP4	SEL NBD 4YR PARTS SUPADX 1000 (SSL) SYS	$16,848.00	2.0%	$16,511.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVNDP5	SEL NBD 5YR PARTS SUPADX 1000 (SSL) SYS	$21,060.00	2.0%	$20,638.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVRTF1	SEL RET - FACT SUPP1YR ADX 1000 (SSL)SYS	$3,905.00	2.0%	$3,826.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVRTF2	SEL RET - FACT SUPP2YR ADX 1000 (SSL)SYS	$7,420.00	2.0%	$7,271.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVRTF3	SEL RET - FACT SUPP3YR ADX 1000 (SSL)SYS	$10,739.00	2.0%	$10,524.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVRTF4	SEL RET - FACT SUPP4YR ADX 1000 (SSL)SYS	$14,318.00	2.0%	$14,031.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX1-SVRTF5	SEL RET - FACT SUPP5YR ADX 1000 (SSL)SYS	$17,898.00	2.0%	$17,540.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-4OS-1	SEL ESTL 4HR ONSITE SPPT ADX 4000&ASM4	$18,190.00	2.0%	$17,826.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-4OS-2	SEL ESTL 4HR ONSITE SPPT ADX 4000&ASM4	$34,561.00	2.0%	$33,869.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-4OS-3	SEL ESTL 4HR ONSITE SPPT ADX 4000&ASM4	$50,023.00	2.0%	$49,022.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-4OS-4	SEL ESTL 4HR ONSITE SPPT ADX 4000&ASM4	$66,697.00	2.0%	$65,363.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-4OS-5	SEL ESTL 4HR ONSITE SPPT ADX 4000&ASM4	$83,371.00	2.0%	$81,703.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-4P-1	SEL ESTL 4HR PRT ONLY SPPT ADX 4K&ASM4	$14,550.00	2.0%	$14,259.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-4P-2	SEL ESTL 4HR PRT ONLY SPPTTADX4K&ASM4	$27,645.00	2.0%	$27,092.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-4P-3	SEL ESTL 4HR PRT ONLY SPPTTADX4K&ASM4	$40,013.00	2.0%	$39,212.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-4P-4	SEL ESTL 4HR PRT ONLY SPPTTADX4K&ASM4	$53,350.00	2.0%	$52,283.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-4P-5	SEL ESTL 4HR PRT ONLY SPPTTADX4K&ASM4	$66,688.00	2.0%	$65,354.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-NDO-1	SEL ESTL NBD ONSITE SPPT ADX 4000&ASM4	$11,370.00	2.0%	$11,142.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-NDO-2	SEL ESTL NBD ONSITE SPPT ADX 4000&ASM4	$21,603.00	2.0%	$21,170.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-NDO-3	SEL ESTL NBD ONSITE SPPT ADX 4000&ASM4	$31,268.00	2.0%	$30,642.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-NDO-4	SEL ESTL NBD ONSITE SPPT ADX 4000&ASM4	$41,690.00	2.0%	$40,856.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-NDO-5	SEL ESTL NBD ONSITE SPPT ADX 4000&ASM4	$52,113.00	2.0%	$51,070.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-NDP-1	SEL ESTL NBD PRT ONLY SPPTTADX4K&ASM4	$9,095.00	2.0%	$8,913.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-NDP-2	SEL ESTL NBD PRT ONLY SPPTTADX4K&ASM4	$17,281.00	2.0%	$16,935.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-NDP-3	SEL ESTL NBD PRT ONLY SPPTTADX4K&ASM4	$25,011.00	2.0%	$24,510.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-NDP-4	SEL ESTL NBD PRT ONLY SPPTTADX4K&ASM4	$33,348.00	2.0%	$32,681.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-NDP-5	SEL ESTL NBD PRT ONLY SPPTTADX4K&ASM4	$41,685.00	2.0%	$40,851.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-RTF-1	SEL ESTL RTN TO FACTORY SPPTT ADX4K&ASM4	$7,730.00	2.0%	$7,575.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-RTF-2	SEL ESTL RTN TO FACTORY SPPTT ADX4K&ASM4	$14,687.00	2.0%	$14,393.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-RTF-3	SEL ESTL RTN TO FACTORY SPPTT ADX4K&ASM4	$21,258.00	2.0%	$20,832.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-RTF-4	SEL ESTL RTN TO FACTORY SPPTT ADX4K&ASM4	$28,343.00	2.0%	$27,776.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX44-SVL-RTF-5	SEL ESTL RTN TO FACTORY SPPTT ADX4K&ASM4	$35,429.00	2.0%	$34,720.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-4OS-1	SEL ESTL 4HR ONSITE SPPT ADX 4000&ASM8	$29,580.00	2.0%	$28,988.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-4OS-2	SEL ESTL 4HR ONSITE SPPT ADX 4000&ASM8	$56,202.00	2.0%	$55,077.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-4OS-3	SEL ESTL 4HR ONSITE SPPT ADX 4000&ASM8	$81,345.00	2.0%	$79,718.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-4OS-4	SEL ESTL 4HR ONSITE SPPT ADX 4000&ASM8	$108,460.00	2.0%	$106,290.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-4OS-5	SEL ESTL 4HR ONSITE SPPT ADX 4000&ASM8	$135,575.00	2.0%	$132,863.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-4P-1	SEL ESTL 4HR PRT ONLY SPPTTADX4K&ASM8	$22,190.00	2.0%	$21,746.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-4P-2	SEL ESTL 4HR PRT ONLY SPPTTADX4K&ASM8	$42,161.00	2.0%	$41,317.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-4P-3	SEL ESTL 4HR PRT ONLY SPPTTADX4K&ASM8	$61,023.00	2.0%	$59,802.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-4P-4	SEL ESTL 4HR PRT ONLY SPPTTADX4K&ASM8	$81,363.00	2.0%	$79,735.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-4P-5	SEL ESTL 4HR PRT ONLY SPPTTADX4K&ASM8	$101,704.00	2.0%	$99,669.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-NDO-1	SEL ESTL NBD ONSITE SPPT ADX 4000&ASM8	$18,490.00	2.0%	$18,120.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-NDO-2	SEL ESTL NBD ONSITE SPPT ADX 4000&ASM8	$35,131.00	2.0%	$34,428.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-NDO-3	SEL ESTL NBD ONSITE SPPT ADX 4000&ASM8	$50,848.00	2.0%	$49,831.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-NDO-4	SEL ESTL NBD ONSITE SPPT ADX 4000&ASM8	$67,797.00	2.0%	$66,441.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-NDO-5	SEL ESTL NBD ONSITE SPPT ADX 4000&ASM8	$84,746.00	2.0%	$83,051.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-NDP-1	SEL ESTL NBD PRT ONLY SPPTTADX4K&ASM8	$14,790.00	2.0%	$14,494.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-NDP-2	SEL ESTL NBD PRT ONLY SPPTTADX4K&ASM8	$28,101.00	2.0%	$27,538.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-NDP-3	SEL ESTL NBD PRT ONLY SPPTTADX4K&ASM8	$40,673.00	2.0%	$39,859.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-NDP-4	SEL ESTL NBD PRT ONLY SPPTTADX4K&ASM8	$54,230.00	2.0%	$53,145.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-NDP-5	SEL ESTL NBD PRT ONLY SPPTTADX4K&ASM8	$67,788.00	2.0%	$66,432.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-RTF-1	SEL ESTL RTN TO FACTORY SPPTT ADX4K&ASM8	$12,570.00	2.0%	$12,318.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-RTF-2	SEL ESTL RTN TO FACTORY SPPTT ADX4K&ASM8	$23,883.00	2.0%	$23,405.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ADX4B-SVL-RTF-3	SEL ESTL RTN TO FACTORY SPPTT ADX4K&ASM8	$34,568.00	2.0%	$33,876.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-RTF-4	SEL ESTL RTN TO FACTORY SPPTT ADX4K&ASM8	$46,090.00	2.0%	$45,168.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4B-SVL-RTF-5	SEL ESTL RTN TO FACTORY SPPTT ADX4K&ASM8	$57,613.00	2.0%	$56,460.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SV4OS1	SEL 4HR 1YR ONSITE SUP SI ADX4000 SYS	$19,590.00	2.0%	$19,198.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SV4OS2	SEL 4HR 2YR ONSITE SUP SI ADX4000 SYS	$37,221.00	2.0%	$36,476.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SV4OS3	SEL 4HR 3YR ONSITE SUP SI ADX4000 SYS	$53,873.00	2.0%	$52,795.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SV4OS4	SEL 4HR 4YR ONSITE SUP SI ADX4000 SYS	$71,830.00	2.0%	$70,393.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SV4OS5	SEL 4HR 5YR ONSITE SUP SI ADX4000 SYS	$89,788.00	2.0%	$87,992.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SV4P1	SEL 4HR 1YR PARTS SUP SI ADX 4000 SYS	$14,695.00	2.0%	$14,401.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SV4P2	SEL 4HR 2YR PARTS SUP SI ADX 4000 SYS	$27,921.00	2.0%	$27,362.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SV4P3	SEL 4HR 3YR PARTS SUP SI ADX 4000 SYS	$40,411.00	2.0%	$39,602.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SV4P4	SEL 4HR 4YR PARTS SUP SI ADX 4000 SYS	$53,882.00	2.0%	$52,804.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SV4P5	SEL 4HR 5YR PARTS SUP SI ADX 4000 SYS	$67,352.00	2.0%	$66,004.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVNDO1	SEL NBD 1YR ONSITE SUP SI ADX4000 SYS	$12,245.00	2.0%	$12,000.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVNDO2	SEL NBD 2YR ONSITE SUP SI ADX4000 SYS	$23,266.00	2.0%	$22,800.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVNDO3	SEL NBD 3YR ONSITE SUP SI ADX4000 SYS	$33,674.00	2.0%	$33,000.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVNDO4	SEL NBD 4YR ONSITE SUP SI ADX4000 SYS	$44,898.00	2.0%	$44,000.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVNDO5	SEL NBD 5YR ONSITE SUP SI ADX4000 SYS	$56,123.00	2.0%	$55,000.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVNDP1	SEL NBD 1YR PARTS SUP SI ADX 4000 SYS	$9,795.00	2.0%	$9,599.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVNDP2	SEL NBD 2YR PARTS SUP SI ADX 4000 SYS	$18,611.00	2.0%	$18,238.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVNDP3	SEL NBD 3YR PARTS SUP SI ADX 4000 SYS	$26,936.00	2.0%	$26,397.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVNDP4	SEL NBD 4YR PARTS SUP SI ADX 4000 SYS	$35,915.00	2.0%	$35,196.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVNDP5	SEL NBD 5YR PARTS SUP SI ADX 4000 SYS	$44,894.00	2.0%	$43,996.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVRTF1	SEL RET - FAC SUP 1YR SI ADX 4000 SYS	$8,325.00	2.0%	$8,158.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVRTF2	SEL RET - FAC SUP 2YR SI ADX 4000 SYS	$15,818.00	2.0%	$15,501.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4-SVRTF3	SEL RET - FAC SUP 3YR SI ADX 4000 SYS	$22,894.00	2.0%	$22,436.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4SVRTF4	SEL RET - FAC SUP 4YR SI ADX 4000 SYS	$30,525.00	2.0%	$29,914.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4SVRTF5	SEL RET - FAC SUP 5YR SI ADX 4000 SYS	$38,156.00	2.0%	$37,392.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-4OS-1	SEL ESTL 4HR ONSITE SPPT UPG ASM4toASM8	$11,390.00	2.0%	$11,162.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-4OS-2	SEL ESTL 4HR ONSITE SPPT UPG ASM4toASM8	$21,641.00	2.0%	$21,208.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-4OS-3	SEL ESTL 4HR ONSITE SPPT UPG ASM4toASM8	$31,323.00	2.0%	$30,696.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-4OS-4	SEL ESTL 4HR ONSITE SPPT UPG ASM4toASM8	$41,763.00	2.0%	$40,927.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-4OS-5	SEL ESTL 4HR ONSITE SPPT UPG ASM4toASM8	$52,204.00	2.0%	$51,159.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-4P-1	SEL ESTL 4HR PRT ONLY SPPT UPG ASM4-ASM8	$9,110.00	2.0%	$8,927.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-4P-2	SEL ESTL 4HR PRT ONLY SPPT UPG ASM4-ASM8	$17,309.00	2.0%	$16,962.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-4P-3	SEL ESTL 4HR PRT ONLY SPPT UPG ASM4-ASM8	$25,053.00	2.0%	$24,551.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-4P-4	SEL ESTL 4HR PRT ONLY SPPT UPG ASM4-ASM8	$33,403.00	2.0%	$32,734.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-4P-5	SEL ESTL 4HR PRT ONLY SPPT UPG ASM4-ASM8	$41,754.00	2.0%	$40,918.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-NDO-1	SEL ESTL NBD ONSITE SPPT UPG ASM4toASM8	$7,120.00	2.0%	$6,977.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-NDO-2	SEL ESTL NBD ONSITE SPPT UPG ASM4toASM8	$13,528.00	2.0%	$13,257.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-NDO-3	SEL ESTL NBD ONSITE SPPT UPG ASM4toASM8	$19,580.00	2.0%	$19,188.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-NDO-4	SEL ESTL NBD ONSITE SPPT UPG ASM4toASM8	$26,107.00	2.0%	$25,584.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-NDO-5	SEL ESTL NBD ONSITE SPPT UPG ASM4toASM8	$32,633.00	2.0%	$31,980.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-NDP-1	SEL ESTL NBD PRT ONLY SPPT UPG ASM4-ASM8	$5,695.00	2.0%	$5,581.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-NDP-2	SEL ESTL NBD PRT ONLY SPPT UPG ASM4-ASM8	$10,821.00	2.0%	$10,604.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-NDP-3	SEL ESTL NBD PRT ONLY SPPT UPG ASM4-ASM8	$15,661.00	2.0%	$15,347.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-NDP-4	SEL ESTL NBD PRT ONLY SPPT UPG ASM4-ASM8	$20,882.00	2.0%	$20,464.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-NDP-5	SEL ESTL NBD PRT ONLY SPPT UPG ASM4-ASM8	$26,102.00	2.0%	$25,579.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-RTF-1	SEL ESTL RTN-FACTORY SPPTUPG ASM4-ASM8	$4,840.00	2.0%	$4,743.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-RTF-2	SEL ESTL RTN-FACTORY SPPTUPG ASM4-ASM8	$9,196.00	2.0%	$9,012.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-RTF-3	SEL ESTL RTN-FACTORY SPPTUPG ASM4-ASM8	$13,310.00	2.0%	$13,043.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-RTF-4	SEL ESTL RTN-FACTORY SPPTUPG ASM4-ASM8	$17,747.00	2.0%	$17,392.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX4U-SVL-RTF-5	SEL ESTL RTN-FACTORY SPPTUPG ASM4-ASM8	$22,183.00	2.0%	$21,739.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ADX-CH-LIC-PREM	SEL PREM Features (L3 Routing IPv6 etc)	$12,955.00	22.5%	$10,040.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ADX-LIC-ASM4-8	SEL License-Upg ASM4 mod to ASM8 mod	$25,370.00	22.5%	$19,661.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ADX-LIC-MT-TIER1	SEL Up to 16 ttl of multi-tenant cap	$25,375.00	22.5%	$19,665.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ADX-LIC-MT-TIER2	SEL Up to 32 ttl of multi-tenant cap	$35,797.00	22.5%	$27,742.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A3-A	SEL AFORE 10TB QTY 1 3 year	$23,625.00	22.5%	$18,309.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A3-AH	SEL AFOR-10-A3-A for Active DR site	$11,813.00	22.5%	$9,155.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A3-B	SEL AFORE 10TB QTY 2-5 3 year	$15,375.00	22.5%	$11,915.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A3-BH	SEL AFOR-10-A3-B for Active DR site	$7,688.00	22.5%	$5,958.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A3-C	SEL AFORE 10TB QTY 6+ 3 year	$11,813.00	22.5%	$9,155.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A3-CH	SEL AFOR-10-A3-C for Active DR site	$5,906.00	22.5%	$4,577.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A-A	SEL AFORE 10TB QTY 1 Annual	$9,844.00	22.5%	$7,629.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A-AH	SEL AFOR-10-A-A for Active DR site	$4,922.00	22.5%	$3,814.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A-ASP	SEL AFORE 10TB Annual SP 100TB or less	$6,000.00	22.5%	$4,650.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-AASPH	SEL AFOR-10-A-ASP for Active DR site	$3,000.00	22.5%	$2,325.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A-B	SEL AFORE 10TB QTY 2-5 Annual	$6,406.00	22.5%	$4,964.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A-BH	SEL AFOR-10-A-B for Active DR site	$3,203.00	22.5%	$2,482.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A-BSP	SEL AFORE 10TB Annual SP 100TB or more	$4,688.00	22.5%	$3,633.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-ABSPH	SEL AFOR-10-A-BSP for Active DR site	$2,344.00	22.5%	$1,816.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A-C	SEL AFORE 10TB QTY 6+ Annual	$4,922.00	22.5%	$3,814.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-A-CH	SEL AFOR-10-A-C for Active DR site	$2,461.00	22.5%	$1,907.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-M-A	SEL AFORE 10TB QTY 1 Maintenance	$3,388.00	2.0%	$3,320.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFOR-10-M-AH	SEL AFOR-10-M-A for Active DR site	$1,694.00	2.0%	$1,660.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFOR-10-M-B	SEL AFORE 10TB QTY 2-5 Maintenance	$2,202.00	2.0%	$2,157.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFOR-10-M-BH	SEL AFOR-10-M maint for Active DR site	$1,101.00	2.0%	$1,078.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFOR-10-M-C	SEL AFORE 10TB QTY 6+ Maintenance	$1,694.00	2.0%	$1,660.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFOR-10-M-CH	SEL AFOR-10-M maint for Active DR site	$847.00	2.0%	$830.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFOR-10-P-A	SEL AFORE 10TB QTY 1 Perpetual	$25,000.00	22.5%	$19,375.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-P-AH	SEL AFOR-10-P-A for Active DR site	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-P-B	SEL AFORE 10TB QTY 2-5 Perpetual	$16,250.00	22.5%	$12,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-P-BH	SEL AFOR-10-P-B for Active DR site	$8,125.00	22.5%	$6,296.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-P-C	SEL AFORE 10TB QTY 6+ Perpetual	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-10-P-CH	SEL AFOR-10-P for Active DR site	$6,250.00	22.5%	$4,843.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-1-A-AVSP	SEL AFORE 1TB Ann VSPP Total Cap <100TB	$563.00	22.5%	$436.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-1-A-BVSP	SEL AFORE 1TB Ann VSPP Total Cap 100TB+	$375.00	22.5%	$290.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-2-A	SEL AFORE 2TB Annual	$5,859.00	22.5%	$4,540.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-2-A3	SEL AFORE 2TB 3 year	$14,063.00	22.5%	$10,898.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-2-A3-H	SEL AFOR-2-A3 for Active DR site	$7,031.00	22.5%	$5,449.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-2-A-ASP	SEL AFORE 2TB Annual SP 100TB or less	$4,875.00	22.5%	$3,778.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-2-A-ASPH	SEL AFOR-2-A-ASP for Active DR site	$2,438.00	22.5%	$1,889.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-2-A-BSP	SEL AFORE 2TB Annual SP 100TB or more	$3,563.00	22.5%	$2,761.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AFOR-2-A-BSPH	SEL AFOR-2-A-BSP forActive DR site	$1,781.00	22.5%	$1,380.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-2-A-H	SEL AFOR-2-A for Active DR site	$2,930.00	22.5%	$2,270.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-2-M	SEL AFORE 2TB Maintenance	$2,012.00	2.0%	$1,971.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFOR-2-MH	SEL AFOR-2-M for Active DR site	$1,006.00	2.0%	$985.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFOR-2-P	SEL AFORE 2TB Perpetual	$14,844.00	22.5%	$11,504.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-2-PH	SEL AFOR-2-P for Active DR site	$7,422.00	22.5%	$5,752.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-CL-PS	SEL AFORE CLoudLink Prof Services	$100.00	2.0%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFOR-CL-SP-EAAS	SEL AFORE Cloudlink SP EaaS 1TB per Mth	$234.00	22.5%	$181.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-CL-STD	SEL AFORE CLOUDLINK SECURE VSA STANDARD	$37,500.00	22.5%	$29,062.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-CUST	SEL AFORE SW Custom Config	$1,563.00	22.5%	$1,211.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-CUST-B12	SEL AFORE SW Custom Config-Maint	$212.00	2.0%	$207.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFORE-1-M-ASP	SEL AFORE 1TB Annual SP <100TB	$938.00	22.5%	$726.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFORE-1-M-BSP	SEL AFORE 1TB Annual SP 100TB+	$750.00	22.5%	$581.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-PS-T-L	SEL AFORE CLoudLink Prof Services	$100.00	2.0%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFOR-SF-D-A3-A	SEL AFORE SecureFILE Dsk QTY 1 3 year	$375.00	22.5%	$290.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-SF-D-A3-B	SEL AFORE SecureFILE Dsk QTY 500 3 year	$300.00	22.5%	$232.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-SF-D-A3-C	SEL AFORE SecureFILE Dsk QTY 1000 3 year	$225.00	22.5%	$174.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-SF-D-A-A	SEL AFORE SecureFILE Dsk QTY 1 Annual	$156.00	22.5%	$120.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-SF-D-A-B	SEL AFORE SecureFILE Dsk QTY 500 Annual	$125.00	22.5%	$96.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-SF-D-A-C	SEL AFORE SecureFILE Dsk QTY 1000 Annual	$94.00	22.5%	$72.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-SF-S-A3-A	SEL AFORE SecureFILE Srv QTY 1 3 year	$3,750.00	22.5%	$2,906.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-SF-S-A3-B	SEL AFORE SecureFILE Srv QTY 50 3 year	$3,000.00	22.5%	$2,325.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-SF-S-A3-C	SEL AFORE SecureFILE Srv QTY 100 3 year	$2,250.00	22.5%	$1,743.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-SF-S-A-A	SEL AFORE SecureFILE Srv QTY 1 Annual	$1,563.00	22.5%	$1,211.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-SF-S-A-B	SEL AFORE SecureFILE Srv QTY 50 Annual	$1,250.00	22.5%	$968.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-SF-S-A-C	SEL AFORE SecureFILE Srv QTY 100 Annual	$938.00	22.5%	$726.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-STD-B12	SEL AFORE CLOUDLINK SECUREVSA-MAINT	$5,082.00	2.0%	$4,980.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AFOR-VM-S-A-ASP	SEL AFORE SecureVM Srv SP QTY 5-24 Annu	$781.00	22.5%	$605.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-VM-S-A-BSP	SEL AFORE SecureVM Srv SP QTY 25-99 Ann	$719.00	22.5%	$557.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AFOR-VM-S-A-CSP	SEL AFORE SecureVM Srv SP QTY 100 Annual	$656.00	22.5%	$508.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AIXBMX-40	SEL AI Xprt BrwsrMetrix 10MPgViews-Month	$26,744.00	22.5%	$20,726.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AIXBMX-50	SEL AI XprtBrwsrMetrix 100MPgViews-Month	$227,369.00	22.5%	$176,210.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AIXBMX-60	SEL AI Xprt BrwsrMetrix 1BPgViews-Month	$896,119.00	22.5%	$694,492.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AIXBMX-70	SEL AI Xprt BrwsrMetrix 10BPgViews-Month	$1,874,994.00	22.5%	$1,453,120.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AIXCOL	SEL AppInternals Xpert Agent	$3,994.00	22.5%	$3,095.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AIXCON	SEL AppInternals Xpert Management Server	$34,994.00	22.5%	$27,120.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ALTUSDEM30D	SEL 30 day Free Trial -ALTUS	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ALTUS-LIC-N10	SELECT:LICENSE PER TB (1-10TB)	$2,750.00	22.5%	$2,131.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ALTUS-LIC-N20	SELECT:LICENSE PER TB (11-20TB)	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ALTUS-LIC-N30	SELECT: License Per TB (21-30TB)	$2,250.00	22.5%	$1,743.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ALTUS-LIC-N50	SELECT: LICENSE PER TB (31-50TB)	$2,000.00	22.5%	$1,550.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ALTUS-LIC-N99	SELECT: License Per TB (51 or >TB's)	$1,875.00	22.5%	$1,453.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ALTUS-MNT-N10	SELECT:MAINTENANCE PER TB /YR(1-10TB)	$495.00	2.0%	$485.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ALTUS-MNT-N20	SELECT:MAINT. PER TB/YR (11-20TB)	$450.00	2.0%	$441.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ALTUS-MNT-N30	SELECT: Maint. per TB/YR (21-30TB)	$405.00	2.0%	$396.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ALTUS-MNT-N50	SELECT:MAINT. PER TB/YR (31-50TB)	$360.00	2.0%	$352.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ALTUS-MNT-N99	SELECT: Maint. per TB/YR (51 or >TB's)	$338.00	2.0%	$331.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ARX-01200-B010	SEL AppResponse 1200	$11,806.00	22.5%	$9,149.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-02200-B010	SEL AppResponse 2200	$43,369.00	22.5%	$33,610.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-03300-B010	SEL AppResponse 3300	$67,494.00	22.5%	$52,307.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-03800-B010	SEL AppResponse 3800	$106,869.00	22.5%	$82,823.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-04300-B010	SEL AppResponse 4300	$140,619.00	22.5%	$108,979.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-05100-B010	SEL AppResponse 5100	$179,994.00	22.5%	$139,495.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-06000-B010	SEL AppResponse 6000	$257,494.00	22.5%	$199,557.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARXCXT10	SEL CX-Tracer - 10 Servers	$19,994.00	22.5%	$15,495.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARXCXT100	SEL CX-Tracer - 100 Servers	$133,744.00	22.5%	$103,651.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARXCXT500	SEL CX-Tracer - 500 Servers	$334,369.00	22.5%	$259,135.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARXDB	SEL AppResponse DB Module	$19,994.00	22.5%	$15,495.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-DIR300-B010	SEL AppResponse Director	$52,869.00	22.5%	$40,973.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-EXP300-B010	SEL AppResponse Expansion Chassis	$69,369.00	22.5%	$53,760.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARXNTFLOW	SEL AppResponse Module NetFlow	$14,744.00	22.5%	$11,426.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARXROVR	SEL AppResponse Rover	$6,619.00	22.5%	$5,129.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-SM-3000	SEL Shark Module for AppResp 3000 series	$12,494.00	22.5%	$9,682.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-SM-4000	SEL Shark Module for AppResp 4000 series	$22,369.00	22.5%	$17,335.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-SM-5000	SEL Shark Module for AppResp 5000 series	$26,869.00	22.5%	$20,823.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-SM-6000	SEL Shark Module for AppResp 6000 series	$42,994.00	22.5%	$33,320.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-UCMM	SEL AppResponse UC Module	$40,119.00	22.5%	$31,092.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARXUCMM100	SEL AppResponse UC Module 1-100 Calls	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARX-V2000	SEL AppResponse v2000	$33,369.00	22.5%	$25,860.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARXVMON	SEL AppResponse VMon	$14,744.00	22.5%	$11,426.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARXVOI1K	SEL AppResp VoIP Module 1-1000 Calls	$19,994.00	22.5%	$15,495.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARXVOI250	SEL AppResponse VoIP Module 1-250 Calls	$7,994.00	22.5%	$6,195.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ARXVOI500	SEL AppResponse VoIP Module 1-500 Calls	$13,369.00	22.5%	$10,360.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ASENX	SEL AppSensor Xpert	$26,744.00	22.5%	$20,726.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ASESNMP	SEL AppSensor SNMP Adapter Pack	$6,250.00	22.5%	$4,843.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ASM8-SV4OS1	SEL 4HR 1YR Onsite Spt ServerIron ASM8	$9,990.00	2.0%	$9,790.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SV4OS2	SEL 4HR 2YR Onsite Spt ServerIron ASM8	$18,981.00	2.0%	$18,601.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SV4OS3	SEL 4HR 3YR Onsite Spt ServerIron ASM8	$27,473.00	2.0%	$26,923.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SV4OS4	SEL 4HR 4YR Onsite Spt ServerIron ASM8	$36,630.00	2.0%	$35,897.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SV4OS5	SEL 4HR 5YR Onsite Spt ServerIron ASM8	$45,788.00	2.0%	$44,872.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SV4P1	SEL 4HR 1YR Parts Spt ServerIron ASM8	$7,495.00	2.0%	$7,345.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SV4P2	SEL 4HR 2YR Parts Spt ServerIron ASM8	$14,241.00	2.0%	$13,956.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SV4P3	SEL 4HR 3YR Parts Spt ServerIron ASM8	$20,611.00	2.0%	$20,198.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SV4P4	SEL 4HR 4YR Parts Spt ServerIron ASM8	$27,482.00	2.0%	$26,932.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SV4P5	SEL 4HR 5YR Parts Spt ServerIron ASM8	$34,352.00	2.0%	$33,664.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVNDO1	SEL NBD 1YR Onsite Spt ServerIron ASM8	$6,245.00	2.0%	$6,120.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVNDO2	SEL NBD 2YR Onsite Spt ServerIron ASM8	$11,866.00	2.0%	$11,628.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVNDO3	SEL NBD 3YR Onsite Spt ServerIron ASM8	$17,174.00	2.0%	$16,830.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVNDO4	SEL NBD 4YR Onsite Spt ServerIron ASM8	$22,898.00	2.0%	$22,440.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVNDO5	SEL NBD 5YR Onsite Spt ServerIron ASM8	$28,623.00	2.0%	$28,050.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVNDP1	SEL NBD 1YR Parts Spt ServerIron ASM8	$4,995.00	2.0%	$4,895.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVNDP2	SEL NBD 2YR Parts Spt ServerIron ASM8	$9,491.00	2.0%	$9,301.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVNDP3	SEL NBD 3YR Parts Spt ServerIron ASM8	$13,736.00	2.0%	$13,461.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ASM8-SVNDP4	SEL NBD 4YR Parts Spt ServerIron ASM8	$18,315.00	2.0%	$17,948.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVNDP5	SEL NBD 5YR Parts Spt ServerIron ASM8	$22,894.00	2.0%	$22,436.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVRTF1	SEL RET - FAC SUP 1YR SERVERIRON ASM8	$4,245.00	2.0%	$4,160.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVRTF2	SEL RET - FAC SUP 2YR SERVERIRON ASM8	$8,066.00	2.0%	$7,904.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVRTF3	SEL RET - FAC SUP 3YR SERVERIRON ASM8	$11,674.00	2.0%	$11,440.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVRTF4	SEL RET - FAC SUP 4YR SERVERIRON ASM8	$15,565.00	2.0%	$15,253.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ASM8-SVRTF5	SEL RET - FAC SUP 5YR SERVERIRON ASM8	$19,456.00	2.0%	$19,066.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ATXP	SEL AppTransaction Plus	$110,994.00	22.5%	$86,020.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ATXS	SEL AppTransaction Standard	$78,869.00	22.5%	$61,123.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AUTDT25GSC	SEL CA-AUTDT25-G-SSS-C)	$699.00	22.5%	$541.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AUTDT25GSC-I	SEL CA-AUTDT25-G-SSS-C)	$769.00	22.5%	$595.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AUTDT25GSC-K	SEL CA-AUTDT25-G-SSS-C)	$937.00	2.0%	$918.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AUTDT25PSC	SEL CA-AUTDT25-P-SSS-C)	$831.00	22.5%	$644.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AUTDT25PSC-I	SEL CA-AUTDT25-P-SSS-C)	$914.00	22.5%	$708.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AUTDT25PSC-K	SEL CA-AUTDT25-P-SSS-C)	$1,114.00	2.0%	$1,091.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AUTSV25GSC	SEL CA-AUTSV25-G-SSS-C)	$2,100.00	22.5%	$1,627.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AUTSV25GSC-I	SEL CA-AUTSV25-G-SSS-C)	$2,310.00	22.5%	$1,790.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AUTSV25GSC-K	SEL CA-AUTSV25-G-SSS-C)	$2,815.00	2.0%	$2,758.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
AUTSV25PSC	SEL CA-AUTSV25-P-SSS-C)	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AUTSV25PSC-I	SEL CA-AUTSV25-P-SSS-C)	$2,750.00	22.5%	$2,131.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
AUTSV25PSC-K	SEL CA-AUTSV25-P-SSS-C)	$3,351.00	2.0%	$3,283.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
B218-0020-000	SELECT CN-FLASH - COMPACT FLASH	$74.00	22.5%	$57.35	$0.00	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-O-PVM-LCM-0	SEL BM VMW PI ORCL EM12c 0-50 UNIT	$1,714.00	22.5%	$1,328.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-O-PVM-LCM-1	SEL BM VMW PI ORCL EM12c 51-100 UNIT	$1,543.00	22.5%	$1,195.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-O-PVM-LCM-2	SEL BM VMW PI ORCL EM12c 101-250 UNIT	$1,371.00	22.5%	$1,062.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-O-PVM-LCM-3	SEL BM VMW PI ORCL EM12c 251-500 UNIT	$1,200.00	22.5%	$930.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-O-PVM-LCM-4	SEL VMW PI ORCL EM12c 501+ UNIT	$1,029.00	22.5%	$797.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-O-PVM-LCM-M	SEL BM VMW PI ORCL EM12c ASM UNIT	$353.00	22.5%	$273.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-O-PVM-LCM-SQ	SEL BM VMW PI ORCL EM12c Startup Sup	$7,882.00	2.0%	$7,724.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
BM-V-OEM-ENT	SEL BM VMW vCOps MP ORCL EM	$32,143.00	22.5%	$24,910.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-V-OEM-ENT-M	SEL BM VMW vCOps MP ORCL EM ASM	$5,882.00	22.5%	$4,558.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-V-OEM-ENT-SQ	SEL BM VMW vCOps MP ORCL EM Startup Sup	$4,000.00	2.0%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
BM-V-SAP-CCMS-0	SEL BM VMW vCOps MP SAP CCMS 0-50 UNIT	$1,714.00	22.5%	$1,328.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-V-SAP-CCMS-1	SEL BM VMW vCOps MP SAP CCMS 51-100 UNIT	$1,543.00	22.5%	$1,195.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-V-SAP-CCMS-2	SEL BM VMW vCOps MP SAP CCMS 101+ UNIT	$1,371.00	22.5%	$1,062.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-V-SAP-CCMS-M	SEL BM VMW vCOps MP SAP CCMS ASM UNIT	$353.00	22.5%	$273.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-V-SAP-CCMS-SQ	SEL BM VMW vCOps MP SAP CCMS Startup Sup	$4,000.00	2.0%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
BM-V-SAP-HANA-0	SEL BM VMW vCOps MP SAP HANA 1-50 UNIT	$2,857.00	22.5%	$2,214.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-V-SAP-HANA-1	SEL BM VMW vCOps MP SAP HANA 51-100UNIT	$2,571.00	22.5%	$1,992.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-V-SAP-HANA-2	SEL BM VMW vCOps MP SAP HANA 101+UNIT	$2,286.00	22.5%	$1,771.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-V-SAP-HANA-M	SEL BM VMW vCOps MP SAP HANA ASM UNIT	$353.00	22.5%	$273.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BM-V-SAP-HANA-SQ	SEL BM VMW vCOps MP SAP HANA Startup Sup	$4,000.00	2.0%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
BR6740-24-F	SEL-6740 24P SFP+ FTR	$15,995.00	22.5%	$12,396.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BR6740-24-R	SEL-6740 24P SFP+ RTF	$15,995.00	22.5%	$12,396.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BR6740-2X40G-POD	SEL-2P 40G POD LIC VDX6740-6740T	$4,800.00	22.5%	$3,720.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BR6740-64-F	SEL-6740 48P SFP+ 4P QSFP+ FTR	$34,995.00	22.5%	$27,121.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BR6740-64-R	SEL-6740 48P SFP+ 4P QSFP+ RTF	$34,995.00	22.5%	$27,121.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BR6740-8X10G-POD	SEL-8P 10G SFP+ POD LIC VDX6740 6740T	$4,400.00	22.5%	$3,410.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
BRK-001	SEL 1050/2050 bracket for short cabinets	$53.00	2.0%	$51.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
BRK-002	SEL 5050/6050/501/601 BKT FOR SHORT CAB	$53.00	2.0%	$51.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
BR-VDX6740-FCOE	SEL-FCOE LIC VDX6740-6740T	$12,000.00	22.5%	$9,300.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAB-CX4-0050	CX4 50cm Cable for use w/10GbE CX4 ports	$186.00	22.5%	$144.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAB-CX4-0100	SEL 1M CX4 stk CBL for FGS-STK&FLS-STK	$222.00	22.5%	$172.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAB-CX4-0300	SEL 3M CX4 stk cbl for FGS-STK&FLS-STK	$267.00	22.5%	$206.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAG-2260-B010	SEL CASCADE GATEWAY CG2260B010	$22,494.00	22.5%	$17,432.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAG-VE-100-F1	SEL Gateway Virtual Edition, 15K FPM	$3,744.00	22.5%	$2,901.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAG-VE-100-F2	SEL Gateway Virtual Edition, 30K FPM	$6,869.00	22.5%	$5,323.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAG-VE-100-F3	SEL Gateway Virtual Edition, 60K FPM	$12,494.00	22.5%	$9,682.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAG-VE-100-F4	SEL Gateway Virtual Edition, 90K FPM	$18,744.00	22.5%	$14,526.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAG-VE-100-F5	SEL Gateway Virtual Edition, 150K FPM	$22,494.00	22.5%	$17,432.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAG-VE-100-F6	SEL Gateway Virtual Edition, 300K FPM	$41,244.00	22.5%	$31,964.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAG-VE-100-F7	SEL Gateway Virtual Edition, 600K FPM	$59,994.00	22.5%	$46,495.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAP-FC-SAN	SEL SAN ATTACH STORAGE CON CAP CAX SPARE	$17,641.00	2.0%	$17,288.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CAP-VE-100-F1	SEL Profiler Virtual Edition, 15K FPM	$11,244.00	22.5%	$8,714.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAP-VE-100-F2	SEL Profiler Virtual Edition, 30K FPM	$21,869.00	22.5%	$16,948.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAP-VE-100-F3	SEL Profiler Virtual Edition, 60K FPM	$42,494.00	22.5%	$32,932.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAP-VE-100-F4	SEL Profiler Virtual Edition, 90K FPM	$61,244.00	22.5%	$47,464.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAP-VE-100-F5	SEL Profiler Virtual Edition, 150K FPM	$93,744.00	22.5%	$72,651.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAP-VE-100-F6	SEL Profiler Virtual Edition, 300K FPM	$137,494.00	22.5%	$106,557.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAP-VE-100-F7	SEL Profiler Virtual Edition, 600K FPM	$199,994.00	22.5%	$154,995.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAS-APC	SEL Air PCAP Classic	$233.00	22.5%	$180.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAS-APC-3	SEL Air PCAP Classic 3 pack	$699.00	22.5%	$541.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAS-APC-NX	SEL Air PCAP NX	$821.00	22.5%	$636.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAS-APC-NX-3	SEL Air PCAP NX 3 pack	$2,464.00	22.5%	$1,909.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAS-APC-TX	SEL Air PCAP Classic TX	$351.00	22.5%	$272.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAS-APC-TX-3	SEL Air PCAP Classic TX 3 pack	$1,052.00	22.5%	$815.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAS-TC-2	SEL 2 port Copper Turbo Cap capture card	$2,347.00	22.5%	$1,818.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAS-TC-4	SEL 4 port copper Turbo Cap capture card	$3,524.00	22.5%	$2,731.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAX-00460-B010	SEL Cascade Express 460-2TB capture,4PTX	$24,994.00	22.5%	$19,370.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CAX-00460-B010-C	SEL Cascade Express 460-2TB capture,4PTX	$24,994.00	22.5%	$19,370.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CES10001	SEL Clinical Ent Suite Tier 1: 1-150	$281,250.00	22.5%	$217,968.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CES10001M1	SEL Ann Maint CES Tier 1: 1-150	$42,353.00	2.0%	$41,505.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CES10002	SEL Clinical Ent Suite Tier 2: 151-350	$656,250.00	22.5%	$508,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CES10002M1	SEL Ann Maint CES Tier 2: 151-350	$98,824.00	2.0%	$96,847.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CES10003	SEL Clinical Ent Suite Tier 3: 351-600	$1,050,000.00	22.5%	$813,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CES10003M1	SEL Ann Maint CES Tier 3: 351-600	$158,118.00	2.0%	$154,955.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CES10004	SEL Clinical Ent Suite Tier 4: 601-900	$1,518,750.00	22.5%	$1,177,031.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CES10004M11	SEL ANN MAINT CES TIER 4: 601-900	$228,706.00	2.0%	$224,131.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CES10005	SEL Clinical Ent Suite Tier 5: 901-1250	$2,031,250.00	22.5%	$1,574,218.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CES10005M1	SEL Ann Maint CES Tier 5: 901-1250	$305,882.00	2.0%	$299,764.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CES10006	SEL Clinical Ent Suite Tier 6: 1251-3000	$4,500,000.00	22.5%	$3,487,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CES10006M1	SEL Ann Maint CES Tier 6: 1251-3000	$677,647.00	2.0%	$664,094.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CHOIC-1R-5800	SELECT: 1YR RENEW 7X24 NBD ONSITE	$585.00	2.0%	$573.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CHOIC-1R-5802	SELECT: 1YR RENEW 7X24 NBD ONSITE	$1,066.00	2.0%	$1,044.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CHOIC-1U-5800	SELECT: 1YR UPGRD 7X24 NBD ONSITE	$247.00	2.0%	$242.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CHOIC-1U-5802	SELECT: 1YR UPGRD 7X24 NBD ONSITE	$456.00	2.0%	$446.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CHOIC-3R-5800	SELECT: 3YR RENEW 7X24 NBD ONSITE	$1,546.00	2.0%	$1,515.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CHOIC-3R-5802	SELECT: 3YR RENEW 7X24 NBD ONSITE	$2,815.00	2.0%	$2,758.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CHOIC-3U-5800	SELECT: 3YR UPGRD 7X24 NBD ONSITE	$1,208.00	2.0%	$1,183.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CHOIC-3U-5802	3YR 7X24 RMT NBD ONSITE	$2,203.00	2.0%	$2,158.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CHOIC-3U-62X0	SELECT 3YR 7X24 RMT NBD ONSITE	$10,898.00	2.0%	$10,680.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CMC-8150-BASE	SEL CMC 8150 App 50 Steelhead Devices	$20,619.00	22.5%	$15,979.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-H-10-1	SELECT 10 PACK CMC LICENSES (QTY 0-4)	$3,125.00	22.5%	$2,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-H-10-2	SELECT 10 PACK CMC LICENSES (QTY 5-19)	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-H-10-3	SELECT 10 PACK CMC LICENSES (QTY 20-44)	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-H-10-4	SELECT 10 PACK CMC LICENSES (QTY 45-94)	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-H-10-5	SELECT 10 PACK CMC LICENSES (QTY 95-194)	$938.00	22.5%	$726.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-H-10-6	SELECT 10 PACK CMC LICENSES (QTY 195+)	$688.00	22.5%	$533.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-S-10-1	SELECT CMC-VE Licenses (Qty 0-9)	$3,125.00	22.5%	$2,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-S-10-2	SELECT CMC-VE LICENSES (QTY 10-24)	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-S-10-3	SELECT CMC-VE LICENSES (QTY 24-29)	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-S-10-4	SELECT CMC-VE LICENSES (QTY 50-99)	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-S-10-5	SEL CMC-VE Licenses (Qty 100-199)	$938.00	22.5%	$726.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-S-10-6	SEL CMC-VE Licenses (Qty 200+)	$688.00	22.5%	$533.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CMC-VE-INST	SEL VIRTUAL CMC LICENSE	$1,875.00	22.5%	$1,453.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CP-2260-B010	SEL CASCADE STD PROFILER 2260-12TB DISK	$55,619.00	22.5%	$43,104.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CP-2260-B10-C	SEL CASCADE STD PROFILER 2260-12TB DISK	$55,619.00	22.5%	$43,104.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CP4260AN-B30	SEL CAS ENTPROF ANALYS MOD-24TB;800K FPM	$156,244.00	22.5%	$121,089.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CP4260AN-B30C	SEL CASENTPROF AN MOD-24TB DISK;800K FPM	$156,244.00	22.5%	$121,089.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CP4260DB-B20	SEL CASCADE ENT PROFILER DATABASE MODULE	$37,494.00	22.5%	$29,057.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CP4260DP-B50	SEL CAS ENT PROFILER DISPATCHER MODULE	$37,494.00	22.5%	$29,057.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CP4260EX-B40	SEL CAS ENT PROF EXP MOD-24TB;400K FPM	$115,619.00	22.5%	$89,604.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CP4260EX-B40C	SEL CAS ENT PROF EXP MOD-24TB;400K FPM	$115,619.00	22.5%	$89,604.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CP4260UI-B10	SEL CAS ENT PROF USER INTERFACE MODULE	$37,494.00	22.5%	$29,057.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	$3,314.00	22.5%	$2,568.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	$4,175.00	22.5%	$3,235.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSE1679	SEL VSPEX Branded 300VM 1 Dyn600x1200 1	$10,720.00	22.5%	$8,308.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSE1G679	SEL VSPEX Branded 300VM 1 Dyn600x1200 G	$10,768.00	22.5%	$8,345.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSE1GM679	SEL VSPEX Branded 300VM 1 Dyn600x1200 M	$10,306.00	22.5%	$7,987.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSE22679	SEL VSPEX Branded 600VM 2 Dyn600x1200 2	$18,288.00	22.5%	$14,173.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSE2679	SEL VSPEX Branded 300VM 1 Dyn600x1200 2	$11,908.00	22.5%	$9,228.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSE2G679	SEL VSPEX Branded 600VM 2 Dyn600x1200 G	$18,392.00	22.5%	$14,253.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSE4679	SEL VSPEX Branded 1000VM 2 Dyn600x1200	$20,271.00	22.5%	$15,710.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCLB679	SEL VSPEX Branded 250VM BH 600x1200 Dyn	$7,040.00	22.5%	$5,456.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCLB679I	SEL VSPEX 250VM BROCADEIBM 600X1200 DYN	$7,040.00	22.5%	$5,456.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCLC679	SEL VSPEX Branded 250VM CH 600x1200 Dyn	$9,887.00	22.5%	$7,662.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCLDBH679	SEL VSPEX 2000VDI BROCADEHP 600X1200 DYN	$12,344.00	22.5%	$9,566.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCLDCC679	SEL VSPEX CISCO 2000VDI 600X1200 DYN SOL	$11,069.00	22.5%	$8,578.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCM679	SEL VSPEX Branded 100VM 600x1200 Dyn Sol	$7,639.00	22.5%	$5,920.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCMB679	SEL VSPEX Branded 100VM BH 600x1200 Dyn	$6,821.00	22.5%	$5,286.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCMB679I	SEL VSPEX 100VM BROCADEIBM 600X1200 DYN	$6,821.00	22.5%	$5,286.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCMC679	SEL VSPEX Branded 100VM CH 600x1200 Dyn	$8,303.00	22.5%	$6,434.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCMDBH679	SEL VSPEX 1000VDI BROCADEHP 600X1200 DYN	$11,312.00	22.5%	$8,766.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCMDCC679	SEL VSPEX CISCO 1000VDI 600X1200 DYN SOL	$10,343.00	22.5%	$8,015.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCMP679	SEL VSPEX Branded 125VM 600x1200 Dyn Sol	$8,233.00	22.5%	$6,380.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCMPB679	SEL VSPEX Branded 125VM BH 600x1200 Dyn	$6,958.00	22.5%	$5,392.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCMPB679I	SEL VSPEX 125VM BROCADEIBM 600X1200 DYN	$6,958.00	22.5%	$5,392.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCMPC679	SEL VSPEX Branded 125VM CH 600x1200 Dyn	$8,550.00	22.5%	$6,626.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCS6079	SEL VSPEX Branded 50VM 600x1070 Dyn Sol	$7,086.00	22.5%	$5,491.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCSC6079	SEL VSPEX Branded 50VM CH 600x1070 Dyn	$7,220.00	22.5%	$5,595.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCSDBH679	SEL VSPEX 500VDI BROCADEHP 600X1200 DYN	$10,068.00	22.5%	$7,802.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CQSEMCSDCC679	SEL VSPEX CISCO 500VDI 600X1200 DYN SOL	$8,745.00	22.5%	$6,777.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CS1000HA-ISLN	SEL Aspera Cnct Svr-1 Gbps-HA-ISLN	$135,000.00	22.5%	$104,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CS100HA-ISLN	SEL Aspera Cnct Svr-100 Mbps-HA-ISLN	$45,000.00	22.5%	$34,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CS155HA-ISLN	SEL Aspera Cnct Svr-155 Mbps-HA-ISLN	$61,875.00	22.5%	$47,953.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CS2400HA-ISLN	SEL Aspera Cnct Svr-2.4 Gbps-HA-ISLN	$180,000.00	22.5%	$139,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CS450HA-ISLN	SEL Aspera Cnct Svr-450 Mbps-HA-ISLN	$101,250.00	22.5%	$78,468.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CS45HA-ISLN	SEL Aspera Cnct Svr-45 Mbps-HA-ISLN	$28,125.00	22.5%	$21,796.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CS5000HA-ISLN	SEL Aspera Cnct Svr-5 Gbps-HA-ISLN	$225,000.00	22.5%	$174,375.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSITPRCC1002	SEL ImageTrust Client	$3,125.00	22.5%	$2,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSITPRHV1002	SEL HV ImageTrust Client(-170ppm)	$11,250.00	22.5%	$8,718.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSITPROC1001	SEL ImageTrust OCR Server	$9,375.00	22.5%	$7,265.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSITPRSR1002	SEL ImageTrust Server	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSITPRTC1002	SEL ImageTrust-Transactional Client	$3,125.00	22.5%	$2,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSK-1100-BASE	SEL 1U 4TB; BASE SHARK APPLIANCE	$29,369.00	22.5%	$22,760.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSK-2100-BASE	SEL 2U 8TB; BASE SHARK APPLIANCE	$54,994.00	22.5%	$42,620.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSK-2200-BASE	SEL 2U 16TB; BASE SHARK APPLIANCE	$70,619.00	22.5%	$54,729.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSK-3100-BASE	SEL 3U 16TB; BASE SHARK APPLIANCE	$98,119.00	22.5%	$76,042.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSK-3200-BASE	SEL 3U 32TB; BASE SHARK APPLIANCE	$124,369.00	22.5%	$96,385.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSP-CNC-LICUSR-1	SEL Pilot Concurrent User 1-4	$5,619.00	22.5%	$4,354.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSP-CNC-LICUSR-2	SEL Pilot Concurrent User 5-9	$4,494.00	22.5%	$3,482.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSP-CNC-LICUSR-3	SEL Pilot Concurrent User 10-24	$3,619.00	22.5%	$2,804.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSP-CNC-LICUSR-4	SEL Pilot Concurrent User 25+	$3,119.00	22.5%	$2,417.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSP-LIC-USR-1	SEL CASCADE PILOT 1 USER 1-2	$3,744.00	22.5%	$2,901.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSP-LIC-USR-2	SEL CASCADE PILOT 1 USER 3-4	$3,619.00	22.5%	$2,804.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSP-LIC-USR-3	SEL CASCADE PILOT 1 USER 5-9	$2,984.00	22.5%	$2,312.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSP-LIC-USR-4	SEL CASCADE PILOT 1 USER 10-24	$2,835.00	22.5%	$2,197.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSP-LIC-USR-5	SEL CASCADE PILOT 1 USER 25-49	$2,693.00	22.5%	$2,087.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSP-LIC-USR-6	SEL CASCADE PILOT 1 USER 50-99	$2,558.00	22.5%	$1,982.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CSP-LIC-USR-7	SEL CASCADE PILOT 1 USER 100-99999	$2,174.00	2.0%	$2,130.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CSP-PE-LIC	SEL Cascade Pilot Personal Editior	$1,619.00	22.5%	$1,254.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CTFC-161E-M02	SEL ATTO 1Port 16Gb FC HBAw/Multipathing	$1,895.00	22.5%	$1,468.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CTFC-162E-M02	SEL ATTO 2Port 16Gb FC HBAw/Multipathing	$2,495.00	22.5%	$1,933.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CTFC-164E-M02	SEL ATTO 4Port 16Gb FC HBAw/Multipathing	$4,995.00	22.5%	$3,871.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CTFC-81EN-M02	SEL ATTO 1Port 8Gb FC HBA w/Multipathing	$1,425.00	22.5%	$1,104.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CTFC-82EN-M02	SEL ATTO 2Port 8Gb FC HBAw/Multipathing	$1,865.00	22.5%	$1,445.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CTFC-84EN-M02	SEL ATTO 4Port 8Gb FC HBA w/Multipathing	$3,735.00	22.5%	$2,894.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CVPDUB	SEL SERVER CABINET PDU BRACKET KIT	$139.00	22.5%	$107.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-1555-B010	SEL STEELHEAD CXA1555B010 WRIOS	$30,375.00	22.5%	$23,540.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-1555-B020	SEL STEELHD CX1555B020 WRIOS(LIC-CX1555H	$33,250.00	22.5%	$25,768.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-1555B10-C	SEL STEELHEAD CXA1555B010-C WRIOS	$30,375.00	22.5%	$23,540.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-1555B20-C	SEL STEELHD CX1555B020CWRIOS(LICCX1555H)	$33,250.00	22.5%	$25,768.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-5055-B10	SEL Steelhead CXA 5055 B010 with RiOS	$73,119.00	22.5%	$56,667.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-5055-B10C	SEL Steelhead CXA 5055 B010-C with RiOS	$73,119.00	22.5%	$56,667.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-555-B010	SEL STEELHEAD CXA555B010 WITH RIOS	$11,250.00	22.5%	$8,718.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-570-B020	SEL Steelhead CX570B20 w RiOS BMC Module	$8,994.00	22.5%	$6,970.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-7055-B10	SEL Steelhead CX7055B10wRiOS(LICCX7055L)	$143,744.00	22.5%	$111,401.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-7055-B10C	SEL Steelhd CX7055B10CwRiOS(LICCX7055L)	$143,744.00	22.5%	$111,401.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-7055-B20	SEL Steelhd CX7055B20wRiOS(LICCX7055M)	$181,244.00	22.5%	$140,464.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-7055-B20C	SEL Steelhd CX7055B20CwRiOS(LICCX7055M)	$181,244.00	22.5%	$140,464.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-7055-B30	SEL Steelhead CX7055B30wRiOS(LICCX7055H)	$218,744.00	22.5%	$169,526.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-7055-B30C	SEL Steelhd CX7055B30CwRiOS(LICCX7055H)	$218,744.00	22.5%	$169,526.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-755-B010	SEL STEELHEAD CXA755B010 WRIOS	$14,625.00	22.5%	$11,334.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-755-B020	SEL STEELHEAD CX755B020WRIOS(LIC-CX755H)	$17,500.00	22.5%	$13,562.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CX-770-B020	SEL Steelhead CX770B20 w RiOS BMC Module	$14,625.00	22.5%	$11,334.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFN-16	SEL CYA SmartRec FN Server (1-16 CPU)	$150,000.00	22.5%	$116,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFN16MT	SEL CYA SmartRec FN Server 16CPU Maint	$26,667.00	2.0%	$26,133.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRFN-4	SEL CYA SmartRec FN Server (1-4 CPU)	$60,000.00	22.5%	$46,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFN4MT	SEL CYA SmartRec FN Server 4CPU Maint	$10,667.00	2.0%	$10,453.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRFN-8	SEL CYA SmartRec FN Server (1-8 CPU)	$100,000.00	22.5%	$77,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFN8MT	SEL CYA SmartRec FN Server 8CPU Maint	$17,778.00	2.0%	$17,422.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRFN-ADDREP	SEL CYA SmartRec FN Addl Repository	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFNAREPMT	SEL CYA SmartRec FN Add Repository Maint	$1,778.00	2.0%	$1,742.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRFN-CL-16	SEL CYA SmartRec FN Cluster 16 CPU	$75,000.00	22.5%	$58,125.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFN-CL-4	SEL CYA SmartRec FN Cluster 4 CPU	$30,000.00	22.5%	$23,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFN-CL-8	SEL CYA SmartRec FN Cluster 8 CPU	$50,000.00	22.5%	$38,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFN-DIM	SEL CYA FN Data Integrity Module	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFNDIMMT	SEL CYA FN Data Integrity Module Main	$889.00	2.0%	$871.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRFN-EXT	SEL CYA FN Extender	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFNEXTMT	SEL CYA FN Extender Maintenance	$1,778.00	2.0%	$1,742.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRFN-HB	SEL CYA SRFN Hot Backup FileNet	$60,000.00	22.5%	$46,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFNHBMT	SEL CYA HOTBackup FileNet Maint	$10,667.00	2.0%	$10,453.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRFN-PE	SEL CYA FN Process Engine Module	$20,000.00	22.5%	$15,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFNPEMT	SEL CYA FN Process Engine Module Maint	$3,556.00	2.0%	$3,484.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRFN-RRM	SEL CYA FN Records Retention Module	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFNRRMMT	SEL CYA FN Records Retention Module Main	$889.00	2.0%	$871.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRFN-TBR	SEL CYA FN Time Based Recovery Module	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRFNTBRMT	SEL CYA FN Time Based Recovery Mod Main	$1,778.00	2.0%	$1,742.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRHBFN-16	SEL CYA SmartRec FN HB Pkg 16 CPU	$165,000.00	22.5%	$127,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRHBFN16MT	SEL CYA SmartRec FN HB Pkg 16 CPU Maint	$29,333.00	2.0%	$28,746.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRHBFN-4	SEL CYA SmartRec FN HB Pkg 4 CPU	$75,000.00	22.5%	$58,125.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRHBFN4MT	SEL CYA SmartRec FN HB Pkg 4 CPU Maint	$13,333.00	2.0%	$13,066.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYASRHBFN-8	SEL CYA SmartRec FN HB Pkg 8 CPU	$115,000.00	22.5%	$89,125.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYASRHBFN8MT	SEL CYA SmartRec FN HB Pkg 8 CPU Maint	$20,444.00	2.0%	$20,035.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYHB-ADDDBASE	SEL CYA HOTBackup Additional Docbase	$12,500.00	22.5%	$9,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYHB-ADDDBMNT	SEL CYA HOTBackup Addl Docbase Maint	$2,222.00	2.0%	$2,177.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYHB-SRV	SEL CYA HOTBackup Server	$31,250.00	22.5%	$24,218.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYHB-SRVDEV	SEL CYA HOTBackup Server for Development	$15,625.00	22.5%	$12,109.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYHB-SRVDVMNT	SEL CYA HOTBackup Server for Dev Maint	$2,778.00	2.0%	$2,722.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYHB-SRVMNT	SEL CYA HOTBackup Server Maintenance	$5,556.00	2.0%	$5,444.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-ACT-SRV	SEL CYA SMARTRECOVERY ACTIVE-ACTIVE SRVR	$30,000.00	22.5%	$23,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSR-ADDDBASE	SEL CYA SMARTRECOVERY ADDITIONAL DOCBASE	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSR-ADDDBMNT	SEL CYA SMARTRECOVERY ADD DB MAINT	$1,778.00	2.0%	$1,742.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-CONN1	SEL CYA Connector	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSR-CONNMNT1	SEL CYA Connector Maintenance	$1,778.00	2.0%	$1,742.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-DIM1	SEL CYA Data Integrity Module	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSR-DIMMNT1	SEL CYA Data Integrity Module Main	$889.00	2.0%	$871.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-EXT1	SEL CYA Extender	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSR-EXTMNT1	SEL CYA Extender Maintenance	$1,778.00	2.0%	$1,742.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-RRM	SEL CYA RECORDS RETENTION MODULE	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSR-RRMMNT	SEL CYA RECORDS RETENTION MODULE MAINT	$889.00	2.0%	$871.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-SMBDBASE	SEL CYA SMARTRECOVERY ADD SMB DOCBASE	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSR-SMBDBMNT	SEL CYA SMARTRECOVERY ADD SMBDB MAINT	$444.00	2.0%	$435.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-SRV100	SEL CYA SMARTRECOVERY SERVER 100U/50GB	$15,000.00	22.5%	$11,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSRSRV100MNT	SEL CYA SMARTRECOVERY 100U/50GB MAINT	$2,667.00	2.0%	$2,613.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-SRV-16	SEL CYA SMARTRECOVERY SERVER (1-16 CPU)	$150,000.00	22.5%	$116,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSR-SRV16MNT	SEL CYA SMARTRECOVERY SERVER 16CPU MAINT	$26,667.00	2.0%	$26,133.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-SRV250	SEL CYA SMARTRECOVERY SERVER 250U/100GB	$25,000.00	22.5%	$19,375.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSRSRV250MNT	SEL CYA SMARTRECOVERY 250U/100GB MAINT	$4,444.00	2.0%	$4,355.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-SRV-4	SEL CYA SMARTRECOVERY SERVER (1-4 CPU)	$60,000.00	22.5%	$46,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSR-SRV4MNT	SEL CYA SMARTRECOVERY SERVER 4CPU MAINT	$10,667.00	2.0%	$10,453.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-SRV500	SEL CYA SMARTRECOVERY SERVER 500U/50GB	$30,000.00	22.5%	$23,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSRSRV500MNT	SEL CYA SMARTRECOVERY 500U/50GB MAINT	$5,333.00	2.0%	$5,226.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-SRV-8	SEL CYA SMARTRECOVERY SERVER (1-8 CPU)	$100,000.00	22.5%	$77,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSR-SRV8MNT	SEL CYA SMARTRECOVERY SERVER 8CPU MAINT	$17,778.00	2.0%	$17,422.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-SRVAAMNT	SEL CYA SMARTRECOVERY A-A SERVER MAINT	$5,333.00	2.0%	$5,226.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
CYSR-TBR1	SEL CYA Time Based Recovery Module	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
CYSR-TBRMNT1	SEL CYA Time Based Recovery Mod Main	$1,778.00	2.0%	$1,742.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DA-100KL	SEL DATADVANT100000	$3,656,250.00	22.5%	$2,833,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-10KL	SEL DATADVANT10000	$409,500.00	22.5%	$317,362.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-1500L	SEL DATADVANT1500	$92,138.00	22.5%	$71,406.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-150KL	SEL DATADVANT150000	$5,374,688.00	22.5%	$4,165,383.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-15KL	SEL DATADVANT15000	$614,250.00	22.5%	$476,043.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-1KL	SEL DATADVANT1000	$69,103.00	22.5%	$53,554.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-20KL	SEL DATADVANT20000	$778,050.00	22.5%	$602,988.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-2500L	SEL DATADVANT2500	$132,234.00	22.5%	$102,481.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-25KL	SEL DATADVANT25000	$972,563.00	22.5%	$753,736.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-2KL	SEL DATADVANT2000	$110,906.00	22.5%	$85,952.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-3500L	SEL DATADVANT3500	$185,128.00	22.5%	$143,474.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DA-35KL	SEL DATADVANT35000	$1,340,625.00	22.5%	$1,038,984.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-3KL	SEL DATADVANT3000	$158,681.00	22.5%	$122,977.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-4500L	SEL DATADVANT4500	$230,344.00	22.5%	$178,516.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-4KL	SEL DATADVANT4000	$204,750.00	22.5%	$158,681.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-500L	SEL DATADVANT500	$38,391.00	22.5%	$29,753.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-50KL	SEL DATADVANT50000	$1,889,063.00	22.5%	$1,464,023.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-5KL	SEL DATADVANT5000	$255,938.00	22.5%	$198,351.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-6KL	SEL DATADVANT6000	$271,294.00	22.5%	$210,252.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-750L	SEL DATADVANT750	$54,844.00	22.5%	$42,504.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-7KL	SEL DATADVANT7000	$316,509.00	22.5%	$245,294.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-8KL	SEL DATADVANT8000	$341,250.00	22.5%	$264,468.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DA-9KL	SEL DATADVANT9000	$383,906.00	22.5%	$297,527.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-100KL	SEL DATADVANTAGEIDUANALYTICSLITE100000	$1,828,125.00	22.5%	$1,416,796.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-10KL	SEL DATADVANTAGEIDUANALYTICSLITE 10000	$204,750.00	22.5%	$158,681.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-1500L	SEL DATADVANTAGEIDUANALYTICSLITE 1500	$46,069.00	22.5%	$35,703.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-150KL	SEL DATADVANTAGEIDUANALYTICSLITE150000	$2,687,344.00	22.5%	$2,082,691.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-15KL	SEL DATADVANTAGEIDUANALYTICSLITE 15000	$307,125.00	22.5%	$238,021.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-1KL	SEL DATADVANTAGEIDUANALYTICSLITE 1000	$34,552.00	22.5%	$26,777.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-20KL	SEL DATADVANTAGEIDUANALYTICSLITE 20000	$389,025.00	22.5%	$301,494.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-2500L	SEL DATADVANTAGEIDUANALYTICSLITE 2500	$66,117.00	22.5%	$51,240.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-25KL	SEL DATADVANTAGEIDUANALYTICSLITE 25000	$486,281.00	22.5%	$376,867.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-2KL	SEL DATADVANTAGEIDUANALYTICSLITE 2000	$55,453.00	22.5%	$42,976.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-3500L	SEL DATADVANTAGEIDUANALYTICSLITE 3500	$92,564.00	22.5%	$71,737.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-35KL	SEL DATADVANTAGEIDUANALYTICSLITE 35000	$670,313.00	22.5%	$519,492.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-3KL	SEL DATADVANTAGEIDUANALYTICSLITE 3000	$79,341.00	22.5%	$61,489.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-4500L	SEL DATADVANTAGEIDUANALYTICSLITE 4500	$115,172.00	22.5%	$89,258.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-4KL	SEL DATADVANTAGEIDUANALYTICSLITE 4000	$102,375.00	22.5%	$79,340.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-500L	SEL DATADVANTAGEIDUANALYTICSLITE 500	$19,195.00	22.5%	$14,876.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-50KL	SEL DATADVANTAGEIDUANALYTICSLITE 50000	$944,531.00	22.5%	$732,011.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-5KL	SEL DATADVANTAGEIDUANALYTICSLITE 5000	$127,969.00	22.5%	$99,175.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-6KL	SEL DATADVANTAGEIDUANALYTICSLITE 6000	$135,647.00	22.5%	$105,126.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-750L	SEL DATADVANTAGEIDUANALYTICSLITE 750	$27,422.00	22.5%	$21,252.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-7KL	SEL DATADVANTAGEIDUANALYTICSLITE 7000	$158,255.00	22.5%	$122,647.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-8KL	SEL DATADVANTAGEIDUANALYTICSLITE 8000	$170,625.00	22.5%	$132,234.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAL-9KL	SEL DATADVANTAGEIDUANALYTICSLITE 9000	$191,953.00	22.5%	$148,763.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAPR-10P	SEL 10 DATADVANTPROBES	$38,391.00	22.5%	$29,753.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAPR-15P	SEL 15 DATADVANTPROBES	$51,827.00	22.5%	$40,165.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAPR-1P	SEL 1 DATADVANTPROBE	$8,531.00	22.5%	$6,611.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAPR-20P	SEL 20 DATADVANTPROBES	$62,193.00	22.5%	$48,199.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DAPR-5P	SEL 5 DATADVANTPROBES	$29,859.00	22.5%	$23,140.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DBMC-ACE-001	SEL Assessment 16-50TB RAW	$9,804.00	2.0%	$9,607.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-ACE-002	SEL Assessment 51-100TB RAW	$16,667.00	2.0%	$16,333.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-ACE-003	SEL Assessment 101-250TB RAW	$33,333.00	2.0%	$32,666.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-ACE-004	SEL Assessment 251-500TB RAW	$47,059.00	2.0%	$46,117.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-ACE-005	SEL Assessment 501-1000TB RAW	$59,804.00	2.0%	$58,607.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-ACE-006	SEL Assessment 1001-2000TB RAW	$79,412.00	2.0%	$77,823.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-DRAM-001	SEL Centera Report&Mgmt - 1Yr - 50TB RAW	$8,579.00	2.0%	$8,407.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-INS-004	SEL DOBIMINER DAILY RATE	$2,941.00	2.0%	$2,882.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-LIC-007	SEL DOBIMINER LICENSE COMMERCIAL EDITION	$214.00	22.5%	$165.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DBMC-LIC-008	SEL DOBIMINER LICENSE DR EDITION	$286.00	22.5%	$221.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DBMC-LIC-009	SEL DOBIMINER LICENSE COMPLIANCE EDITION	$429.00	22.5%	$332.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DBMC-LIC-010	SEL DOBIMINER LICENSE ENTERPRISE EDITION	$500.00	22.5%	$387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DBMC-MCD-015	SEL MIGRATE C2C	$824.00	2.0%	$807.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MCD-035	SEL MIGRATE C2NAS	$1,098.00	2.0%	$1,076.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-005	SEL DobiMiner 1 Yr Maint Commercia	$32.00	2.0%	$31.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-006	SEL DobiMiner 1 Yr Maint DR	$44.00	2.0%	$43.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-007	SEL DOBIMINER 1 YR MAINT COMPLIANCE	$62.00	2.0%	$60.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-008	SEL DOBIMINER 1 YR MAINT ENTERPRISE	$74.00	2.0%	$72.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-305	SEL DobiMiner 3 Yr Maint Commercia	$80.00	2.0%	$78.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-306	SEL DobiMiner 3 Yr Maint DR	$108.00	2.0%	$105.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-307	SEL DOBIMINER 3 YR MAINT COMPLIANCE	$162.00	2.0%	$158.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-308	SEL DOBIMINER 3 YR MAINT ENTERPRISE	$188.00	2.0%	$184.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-501	SEL DOBIMINER 5 YR MAINT COMMERCIAL	$120.00	2.0%	$117.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-502	SEL DOBIMINER 5 YR MAINT DR	$159.00	2.0%	$155.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-503	SEL DOBIMINER 5 YR MAINT COMPLIANCE	$239.00	2.0%	$234.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DBMC-MNT-504	SEL DOBIMINER 5 YR LICENSE ENTERPRISE	$279.00	2.0%	$273.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DC-100KL	SEL DATACLASSIFICATION100000	$2,193,750.00	22.5%	$1,700,156.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-10KL	SEL DATACLASSIFICATION10000	$245,700.00	22.5%	$190,417.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-1500L	SEL DATACLASSIFICATION1500	$55,283.00	22.5%	$42,844.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-150KL	SEL DATACLASSIFICATION150000	$3,224,813.00	22.5%	$2,499,230.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-15KL	SEL DATACLASSIFICATION15000	$368,550.00	22.5%	$285,626.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-1KL	SEL DATACLASSIFICATION1000	$41,462.00	22.5%	$32,133.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-20KL	SEL DATACLASSIFICATION20000	$466,830.00	22.5%	$361,793.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-2500L	SEL DATACLASSIFICATION2500	$79,341.00	22.5%	$61,489.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-25KL	SEL DATACLASSIFICATION25000	$583,538.00	22.5%	$452,241.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-2KL	SEL DATACLASSIFICATION2000	$66,544.00	22.5%	$51,571.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-3500L	SEL DATACLASSIFICATION3500	$111,077.00	22.5%	$86,084.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-35KL	SEL DATACLASSIFICATION35000	$804,375.00	22.5%	$623,390.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-3KL	SEL DATACLASSIFICATION3000	$95,209.00	22.5%	$73,786.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-4500L	SEL DATACLASSIFICATION4500	$138,206.00	22.5%	$107,109.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-4KL	SEL DATACLASSIFICATION4000	$122,850.00	22.5%	$95,208.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-500L	SEL DATACLASSIFICATION500	$23,034.00	22.5%	$17,851.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-50KL	SEL DATACLASSIFICATION50000	$1,133,438.00	22.5%	$878,414.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-5KL	SEL DATACLASSIFICATION5000	$153,563.00	22.5%	$119,011.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-6KL	SEL DATACLASSIFICATION6000	$162,776.00	22.5%	$126,151.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-750L	SEL DATACLASSIFICATION750	$32,906.00	22.5%	$25,502.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-7KL	SEL DATACLASSIFICATION7000	$189,906.00	22.5%	$147,177.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-8KL	SEL DATACLASSIFICATION8000	$204,750.00	22.5%	$158,681.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DC-9KL	SEL DATACLASSIFICATION9000	$230,344.00	22.5%	$178,516.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DEVKGSC	SEL CA-DEVK-G-SSS-C)	$4,200.00	22.5%	$3,255.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DEVKGSC-I	SEL CA-DEVK-G-SSS-C)	$4,620.00	22.5%	$3,580.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DEVKGSC-K	SEL CA-DEVK-G-SSS-C)	$5,630.00	2.0%	$5,517.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DEVKPSC	SEL CA-DEVK-P-SSS-C)	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DEVKPSC-I	SEL CA-DEVK-P-SSS-C)	$5,500.00	22.5%	$4,262.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DEVKPSC-K	SEL CA-DEVK-P-SSS-C)	$6,702.00	2.0%	$6,567.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DL-1000L	SEL DATALERT FOR 1000 USERS	$5,874.00	22.5%	$4,552.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-100KL	SEL DATALERT FOR 100000 USERS	$310,781.00	22.5%	$240,855.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-10KL	SEL DATALERT FOR 10000 USERS	$34,808.00	22.5%	$26,976.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-1500L	SEL DATALERT FOR 1500 USERS	$7,832.00	22.5%	$6,069.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-150KL	SEL DATALERT FOR 150000 USERS	$456,848.00	22.5%	$354,057.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-15KL	SEL DATALERT FOR 15000 USERS	$52,211.00	22.5%	$40,463.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-2000L	SEL DATALERT FOR 2000 USERS	$9,427.00	22.5%	$7,305.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-20KL	SEL DATALERT FOR 20000 USERS	$66,134.00	22.5%	$51,253.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-2500L	SEL DATALERT FOR 2500 USERS	$11,240.00	22.5%	$8,711.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-25KL	SEL DATALERT FOR 25000 USERS	$82,668.00	22.5%	$64,067.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-3000L	SEL DATALERT FOR 3000 USERS	$13,488.00	22.5%	$10,453.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-3500L	SEL DATALERT FOR 3500 USERS	$15,736.00	22.5%	$12,195.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-35KL	SEL DATALERT FOR 35000 USERS	$113,953.00	22.5%	$88,313.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-4000L	SEL DATALERT FOR 4000 USERS	$17,404.00	22.5%	$13,488.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-4500L	SEL DATALERT FOR 4500 USERS	$19,579.00	22.5%	$15,173.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-5000L	SEL DATALERT FOR 5000 USERS	$21,755.00	22.5%	$16,860.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-500L	SEL DATALERT FOR 500 USERS	$3,263.00	22.5%	$2,528.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-50KL	SEL DATALERT FOR 50000 USERS	$160,570.00	22.5%	$124,441.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-6000L	SEL DATALERT FOR 6000 USERS	$23,060.00	22.5%	$17,871.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-7000L	SEL DATALERT FOR 7000 USERS	$26,903.00	22.5%	$20,849.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-750L	SEL DATALERT FOR 750 USERS	$4,662.00	22.5%	$3,613.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-8000L	SEL DATALERT FOR 8000 USERS	$29,006.00	22.5%	$22,479.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DL-9000L	SEL DATALERT FOR 9000 USERS	$32,632.00	22.5%	$25,289.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-100KL	SEL DATAPRIVILEGE 100000	$1,775,475.00	22.5%	$1,375,993.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-10KL	SEL DATAPRIVILEGE 10000	$198,900.00	22.5%	$154,147.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-1500L	SEL DATAPRIVILEGE 1500	$44,753.00	22.5%	$34,683.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-150KL	SEL DATAPRIVILEGE 150000 USERS	$2,609,948.00	22.5%	$2,022,709.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-15KL	SEL DATAPRIVILEGE 15000	$298,350.00	22.5%	$231,221.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-1KL	SEL DATAPRIVILEGE 1000	$33,638.00	22.5%	$26,069.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-20KL	SEL DATAPRIVILEGE 20000	$377,910.00	22.5%	$292,880.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-2500L	SEL DATAPRIVILEGE 2500	$64,204.00	22.5%	$49,758.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-25KL	SEL DATAPRIVILEGE 25000	$472,388.00	22.5%	$366,100.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-2KL	SEL DATAPRIVILEGE 2000	$53,820.00	22.5%	$41,710.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-3500L	SEL DATAPRIVILEGE 3500	$89,944.00	22.5%	$69,706.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-35KL	SEL DATAPRIVILEGE 35000	$650,813.00	22.5%	$504,380.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-3KL	SEL DATAPRIVILEGE 3000	$77,074.00	22.5%	$59,732.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-4500L	SEL DATAPRIVILEGE 4500	$111,881.00	22.5%	$86,707.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-4KL	SEL DATAPRIVILEGE 4000	$99,450.00	22.5%	$77,073.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-500L	SEL DATAPRIVILEGE 500	$18,720.00	22.5%	$14,508.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-50KL	SEL DATAPRIVILEGE 50000	$917,328.00	22.5%	$710,929.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-5KL	SEL DATAPRIVILEGE 5000	$124,313.00	22.5%	$96,342.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-6KL	SEL DATAPRIVILEGE 6000	$131,771.00	22.5%	$102,122.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-750L	SEL DATAPRIVILEGE 750	$26,325.00	22.5%	$20,401.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-7KL	SEL DATAPRIVILEGE 7000	$153,709.00	22.5%	$119,124.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-8KL	SEL DATAPRIVILEGE 8000	$165,701.00	22.5%	$128,418.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DP-9KL	SEL DATAPRIVILEGE 9000	$186,469.00	22.5%	$144,513.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DPI-CAS-001	SEL DEEP PACK INSPECT ADAPT PCIE CAS CAX	$18,818.00	2.0%	$18,441.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
DPI-CAS-002	SEL DEEP PACKET INSPECTION ADAPTER PCIE	$18,818.00	22.5%	$14,583.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-100KL	SEL DATADVANTAGEDIRECTORYSERVICES100000	$1,462,500.00	22.5%	$1,133,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-10KL	SEL DATADVANTAGEDIRECTORYSERVICES10000	$163,800.00	22.5%	$126,945.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-1500L	SEL DATADVANTAGEDIRECTORYSERVICES1500	$36,855.00	22.5%	$28,562.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-150KL	SEL DATADVANTAGEDIRECTORYSERVICES150000	$2,149,875.00	22.5%	$1,666,153.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-15KL	SEL DATADVANTAGEDIRECTORYSERVICES15000	$245,700.00	22.5%	$190,417.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-1KL	SEL DATADVANTAGEDIRECTORYSERVICES1000	$27,641.00	22.5%	$21,421.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-20KL	SEL DATADVANTAGEDIRECTORYSERVICES20000	$311,220.00	22.5%	$241,195.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-2500L	SEL DATADVANTAGEDIRECTORYSERVICES2500	$52,894.00	22.5%	$40,992.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-25KL	SEL DATADVANTAGEDIRECTORYSERVICES25000	$389,025.00	22.5%	$301,494.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-2KL	SEL DATADVANTAGEDIRECTORYSERVICES2000	$44,363.00	22.5%	$34,381.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-3500L	SEL DATADVANTAGEDIRECTORYSERVICES3500	$74,051.00	22.5%	$57,389.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-35KL	SEL DATADVANTAGEDIRECTORYSERVICES35000	$536,250.00	22.5%	$415,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-3KL	SEL DATADVANTAGEDIRECTORYSERVICES3000	$63,473.00	22.5%	$49,191.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-4500L	SEL DATADVANTAGEDIRECTORYSERVICES4500	$92,138.00	22.5%	$71,406.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-4KL	SEL DATADVANTAGEDIRECTORYSERVICES4000	$81,900.00	22.5%	$63,472.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-500L	SEL DATADVANTAGEDIRECTORYSERVICES500	$15,356.00	22.5%	$11,900.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-50KL	SEL DATADVANTAGEDIRECTORYSERVICES50000	$755,625.00	22.5%	$585,609.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-5KL	SEL DATADVANTAGEDIRECTORYSERVICES5000	$102,375.00	22.5%	$79,340.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-6KL	SEL DATADVANTAGEDIRECTORYSERVICES6000	$108,518.00	22.5%	$84,101.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-750L	SEL DATADVANTAGEDIRECTORYSERVICES750	$21,938.00	22.5%	$17,001.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-7KL	SEL DATADVANTAGEDIRECTORYSERVICES7000	$126,604.00	22.5%	$98,118.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-8KL	SEL DATADVANTAGEDIRECTORYSERVICES8000	$136,500.00	22.5%	$105,787.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DS-9KL	SEL DATADVANTAGEDIRECTORYSERVICES9000	$153,563.00	22.5%	$119,011.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-1000L	SEL DTE 1000 users	$41,462.00	22.5%	$32,133.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-100KL	SEL DTE 100000 users	$2,193,750.00	22.5%	$1,700,156.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-10KL	SEL DTE 10000 users	$245,700.00	22.5%	$190,417.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-1500L	SEL DTE 1500 users	$55,283.00	22.5%	$42,844.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-150KL	SEL DTE 150000 users	$3,224,813.00	22.5%	$2,499,230.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-15KL	SEL DTE 15000 users	$368,550.00	22.5%	$285,626.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-2000L	SEL DTE 2000 users	$66,544.00	22.5%	$51,571.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-20KL	SEL DTE 20000 users	$466,830.00	22.5%	$361,793.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-2500L	SEL DTE 2500 users	$79,341.00	22.5%	$61,489.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-25KL	SEL DTE 25000 users	$583,538.00	22.5%	$452,241.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-3000L	SEL DTE 3000 users	$95,209.00	22.5%	$73,786.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-3500L	SEL DTE 3500 users	$111,077.00	22.5%	$86,084.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-35KL	SEL DTE 35000 users	$804,375.00	22.5%	$623,390.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-4000L	SEL DTE 4000 users	$122,850.00	22.5%	$95,208.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-4500L	SEL DTE 4500 users	$138,206.00	22.5%	$107,109.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-5000L	SEL DTE 5000 users	$153,563.00	22.5%	$119,011.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-500L	SEL DTE 500 users	$23,034.00	22.5%	$17,851.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-50KL	SEL DTE 50000 users	$1,133,438.00	22.5%	$878,414.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-6000L	SEL DTE 6000 users	$162,776.00	22.5%	$126,151.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-7000L	SEL DTE 7000 users	$189,906.00	22.5%	$147,177.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DT-750L	SEL DTE 750 users	$32,906.00	22.5%	$25,502.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-8000L	SEL DTE 8000 users	$204,750.00	22.5%	$158,681.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DT-9000L	SEL DTE 9000 users	$230,344.00	22.5%	$178,516.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-1000L	SEL DW for SharePoint 1000 users	$51,827.00	22.5%	$40,165.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-100KL	SEL DW for SharePoint 100000 users	$2,742,188.00	22.5%	$2,125,195.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-10KL	SEL DW for SharePoint 10000 users	$307,125.00	22.5%	$238,021.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-1500L	SEL DW for SharePoint 1500 users	$69,103.00	22.5%	$53,554.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-150KL	SEL DW for SharePoint 150000 users	$4,031,016.00	22.5%	$3,124,037.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-15KL	SEL DW for SharePoint 15000 users	$460,688.00	22.5%	$357,033.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-2000L	SEL DW for SharePoint 2000 users	$83,180.00	22.5%	$64,464.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-20KL	SEL DW for SharePoint 20000 users	$583,538.00	22.5%	$452,241.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-2500L	SEL DW for SharePoint 2500 users	$99,176.00	22.5%	$76,861.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-25KL	SEL DW for SharePoint 25000 users	$729,422.00	22.5%	$565,302.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-3000L	SEL DW for SharePoint 3000 users	$119,011.00	22.5%	$92,233.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-3500L	SEL DW for SharePoint 3500 users	$138,846.00	22.5%	$107,605.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-35KL	SEL DW for SharePoint 35000 users	$1,005,469.00	22.5%	$779,238.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-4000L	SEL DW for SharePoint 4000 users	$153,563.00	22.5%	$119,011.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-4500L	SEL DW for SharePoint 4500 users	$172,758.00	22.5%	$133,887.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-5000L	SEL DW for SharePoint 5000 users	$191,953.00	22.5%	$148,763.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-500L	SEL DW for SharePoint 500 users	$28,793.00	22.5%	$22,314.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-50KL	SEL DW for SharePoint 50000 users	$1,416,797.00	22.5%	$1,098,017.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-6000L	SEL DW for SharePoint 6000 users	$203,470.00	22.5%	$157,689.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-7000L	SEL DW for SharePoint 7000 users	$237,382.00	22.5%	$183,971.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-750L	SEL DW for SharePoint 750 users	$41,133.00	22.5%	$31,878.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-8000L	SEL DW for SharePoint 8000 users	$255,938.00	22.5%	$198,351.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWS-9000L	SEL DW for SharePoint 9000 users	$287,930.00	22.5%	$223,145.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-1000L	SEL DW for Windows for 1000 users	$51,827.00	22.5%	$40,165.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-100KL	SEL DW for Windows for 100000 users	$2,742,188.00	22.5%	$2,125,195.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-10KL	SEL DW for Windows for 10000 users	$307,125.00	22.5%	$238,021.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-1500L	SEL DW for Windows for 1500 users	$69,103.00	22.5%	$53,554.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-150KL	SEL DW for Windows for 150000 users	$4,031,016.00	22.5%	$3,124,037.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-15KL	SEL DW for Windows for 15000 users	$460,688.00	22.5%	$357,033.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-2000L	SEL DW for Windows for 2000 users	$83,180.00	22.5%	$64,464.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-20KL	SEL DW for Windows for 20000 users	$583,538.00	22.5%	$452,241.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-2500L	SEL DW for Windows for 2500 users	$99,176.00	22.5%	$76,861.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-25KL	SEL DW for Windows for 25000 users	$729,422.00	22.5%	$565,302.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-3000L	SEL DW for Windows for 3000 users	$119,011.00	22.5%	$92,233.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-3500L	SEL DW for Windows for 3500 users	$138,846.00	22.5%	$107,605.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-35KL	SEL DW for Windows for 35000 users	$1,005,469.00	22.5%	$779,238.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-4000L	SEL DW for Windows for 4000 users	$153,563.00	22.5%	$119,011.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-4500L	SEL DW for Windows for 4500 users	$172,758.00	22.5%	$133,887.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-5000L	SEL DW for Windows for 5000 users	$191,953.00	22.5%	$148,763.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-500L	SEL DW for Windows for 500 users	$28,793.00	22.5%	$22,314.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-50KL	SEL DW for Windows for 50000 users	$1,416,797.00	22.5%	$1,098,017.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-6000L	SEL DW for Windows for 6000 users	$203,470.00	22.5%	$157,689.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-7000L	SEL DW for Windows for 7000 users	$237,382.00	22.5%	$183,971.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-750L	SEL DW for Windows for 750 users	$41,133.00	22.5%	$31,878.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-8000L	SEL DW for Windows for 8000 users	$255,938.00	22.5%	$198,351.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
DWW-9000L	SEL DW for Windows for 9000 users	$287,930.00	22.5%	$223,145.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG100FXIROM	SEL 100Base-FX IR 15km SMF LC SFP OMC	$345.00	22.5%	$267.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG100FXLROM	SEL 100Base-FX 40km LR SMF SFP optic OMC	$455.00	22.5%	$352.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-100FX-OM	SEL 100Base-FX SFP optic MMF LC OMC	$195.00	22.5%	$151.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-100FX-OM-8	SEL 8x100Base-FX SFP optic MMF(LC)(OMC)	$1,404.00	22.5%	$1,088.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-FX-IR-OM	SEL 100Base-FX IR 15km SMF LC SFP OMC	$313.00	22.5%	$242.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-FX-LR-OM	SEL 100Base-FX 40km LR SMF SFP optic OMC	$412.00	22.5%	$319.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-FX-OM	SEL 100Base-FX SFP optic MMF LC OMC	$177.00	22.5%	$137.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-FX-OM8	SEL 100Base-FX SFP optic MMF 8PK LC OMC	$1,272.00	22.5%	$985.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-LHA-OM	SEL 1000Base-LHA SFP optic SMF LC OMC	$3,620.00	22.5%	$2,805.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-LHB	SEL 1000Base-LHB SFPopticSMF(LC)<=150km	$4,980.00	22.5%	$3,859.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-LX-OM	SEL 1000Base-LX SFP optic SMF LC OMC	$1,100.00	22.5%	$852.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-LX-OM-8	SEL 1000Base-LX SFP optic 8PK SMF LC OMC	$8,280.00	22.5%	$6,417.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-SX-OM	SEL 1000Base-SX SFP optic MMF LC OMC	$525.00	22.5%	$406.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-SX-OM-8	SEL 1000Base-SX SFP optic 8PK MMF LC OMC	$3,780.00	22.5%	$2,929.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E1MG-TX	SEL 1000BASE-TX SFP Copper RJ-45Conn	$295.00	22.5%	$228.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
E3R3C003	SEL ICIS ON SITE SYS.ADMIN TRAINING	$1,537.50	2.0%	$1,506.75	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
E3R3C013	SEL ICIS(XERO)-END USER WEBINAR TRAINING	$6,150.00	2.0%	$6,027.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
E3R5G008	SEL ICIS EXCH CUSTOMER MANAGED MIGRATION	$40,590.00	2.0%	$39,778.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EASDEMO30D	SEL 30 day Free Trial - EAS	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-1000L	SEL DATADVATAGEEXC 1000	$69,103.00	22.5%	$53,554.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-100KL	SEL DATADVATAGEEXC 100000	$3,656,250.00	22.5%	$2,833,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-10KL	SEL DATADVATAGEEXC 10000	$409,500.00	22.5%	$317,362.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-1500L	SEL DATADVATAGEEXC 1500	$92,138.00	22.5%	$71,406.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-150KL	SEL DATADVATAGEEXC 150000	$5,374,688.00	22.5%	$4,165,383.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-15KL	SEL DATADVATAGEEXC 15000	$614,250.00	22.5%	$476,043.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-2000L	SEL DATADVATAGEEXC 2000	$110,906.00	22.5%	$85,952.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-20KL	SELECT DATADVATAGEEXC 20000	$778,050.00	22.5%	$602,988.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-2500L	SEL DATADVATAGEEXC 2500	$132,234.00	22.5%	$102,481.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-25KL	SEL DATADVATAGEEXC 25000	$972,563.00	22.5%	$753,736.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-3000L	SEL DATADVATAGEEXC 3000	$158,681.00	22.5%	$122,977.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-3500L	SEL DATADVATAGEEXC 3500	$185,128.00	22.5%	$143,474.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-35KL	SEL DATADVATAGEEXC 35000	$1,340,625.00	22.5%	$1,038,984.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-4000L	SEL DATADVATAGEEXC 4000	$204,750.00	22.5%	$158,681.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-4500L	SEL DATADVATAGEEXC 4500	$230,344.00	22.5%	$178,516.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-5000L	SEL DATADVATAGEEXC 5000	$255,938.00	22.5%	$198,351.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-500L	SELECT DATADVATAGEEXC 500	$38,391.00	22.5%	$29,753.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-50KL	SEL DATADVATAGEEXC 50000	$1,889,063.00	22.5%	$1,464,023.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-6000L	SEL DATADVATAGEEXC 6000	$271,294.00	22.5%	$210,252.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-7000L	SEL DATADVATAGEEXC 7000	$316,509.00	22.5%	$245,294.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-750L	SEL DATADVATAGEEXC 750	$54,844.00	22.5%	$42,504.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-8000L	SEL DATADVATAGEEXC 8000	$341,250.00	22.5%	$264,468.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EC-9000L	SEL DATADVATAGEEXC 9000	$383,906.00	22.5%	$297,527.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ECSU1000	SELECT ECS U1000 ViPR Archiving License	$39,208.75	22.5%	$30,386.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ECSU1000SPMM1	SELECT ECS U1000 ViPR ArchLic Spt/Mt 1Mo	$1,220.00	2.0%	$1,195.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ECSU1000SPMT3	SELECT ECS U1000 ViPR ArchLic Spt/Mt 3Yr	$14,637.78	2.0%	$14,345.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ECSU1500	SELECT ECS U1500 ViPR Archiving License	$52,280.00	22.5%	$40,517.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ECSU1500SPMM1	SELECT ECS U1500 ViPR ArchLic Spt/Mt 1Mo	$1,626.67	2.0%	$1,594.13	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ECSU1500SPMT3	SELECT ECS U1500 ViPR ArchLic Spt/Mt 3Yr	$19,517.78	2.0%	$19,127.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ECSU300	SELECT ECS U300 ViPR Archiving License	$24,621.25	22.5%	$19,081.47	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ECSU3000	SELECT ECS U3000 ViPR Archiving License	$104,552.50	22.5%	$81,028.19	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ECSU3000SPMM1	SELECT ECS U3000 ViPR ArchLic Spt/Mt 1Mo	$1,084.44	2.0%	$1,062.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ECSU3000SPMT3	SELECT ECS U3000 ViPR ArchLic Spt/Mt 3Yr	$39,033.33	2.0%	$38,252.67	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ECSU300SPMT3	SELECT ECS U300 ViPR ArchLic Spt/Mnt 3Yr	$9,191.11	2.0%	$9,007.29	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ECSU300SPMTM1	SELECT ECS U300 ViPR ArchLic Spt/Mnt 1Mo	$255.56	2.0%	$250.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ECSU700	SELECT ECS U700 ViPR Archiving License	$35,546.25	22.5%	$27,548.34	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ECSU700SPMT3	SELECT ECS U700 ViPR ArchLic Spt/Mnt 3Yr	$13,270.00	2.0%	$13,004.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ECSU700SPMTM1	SELECT ECS U700 ViPR ArchLic Spt/Mnt 1Mo	$368.89	2.0%	$361.51	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EDRG-CLT00001	SEL EDRG CLIENT, 1-200 USERS, PER SEAT	$53.00	22.5%	$41.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EDRG-CLT00201	SEL EDRG CLIENT, 201-500 USERS, PER SEAT	$48.00	22.5%	$37.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EDRG-CLT00501	SEL EDRG CLIENT, 501-1250 USERS PER SEAT	$43.00	22.5%	$33.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EDRG-CLT01251	SEL EDRG CLIENT 1251-3000 USERS PER SEAT	$35.00	22.5%	$27.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EDRG-CLT03001	SEL EDRG CLIENT 3001-10000 USER PER SEAT	$31.00	22.5%	$24.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EDRG-MNT00001	SEL EDRG MAINTENANCE $1	$1.00	2.0%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EDRG-MNT00002	SEL EDRG MAINTENANCE $10	$10.00	2.0%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EDRG-MNT00003	SEL EDRG MAINTENANCE $100	$100.00	2.0%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EDRG-MNT00004	SEL EDRG MAINTENANCE $10,000	$10,000.00	2.0%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EDRG-SRV00001	SEL EDRG SERVER, PER REPOSITORY	$53,019.00	22.5%	$41,089.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EFS2007	SELECT ENTERPRISE FABRIC SUITE 2007	$1,998.00	22.5%	$1,548.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EMC-L726-SL	SEL TRN SEAT: CN4200 OAMP -UK	$3,824.00	2.0%	$3,747.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EMC-L726-SM	SEL TRN SEAT: CN4200 OAMP -MARYLAND	$3,824.00	2.0%	$3,747.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EMCMAEVAL	SEL 30Day Free Trial of NTP Software M-A	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EMCQFSEVAL	SEL 30Day Free Trial of NTP Software QFS	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EOL37001	SEL ICIS(XERO) - PROJECT MANAGEMENT	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EOL37003	SEL ENTERPRISE PROJ.MANAGEMENT(PER8HRS)	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EOL37005	SEL ICIS-PROJECT MANAGEMENT[PER BUS. DAY	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EOL4A001	SEL CUSTOMER STORAGE TROUBLESHOOTING(HR)	$609.00	2.0%	$596.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EOLWU001	SEL VMWARE IMPLEMENTATION(1DAY)	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EOLYY007	SEL ICIS-WORKFLOW ANALYSIS&INTEGRATION	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EQVY0001	SEL BUSINESS CONTINUITY/DR SERVICES	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ES1000HA-ISLN	SEL Aspera Entrp Svr-1 Gbps-HA-ISLN	$90,000.00	22.5%	$69,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ES100HA-ISLN	SEL Aspera Entrp Svr-100 Mbps-HA-ISLN	$30,000.00	22.5%	$23,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ES155HA-ISLN	SEL Aspera Entrp Svr-155 Mbps-HA-ISLN	$41,250.00	22.5%	$31,968.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ES2400HA-ISLN	SEL Aspera Entrp Svr-2.4 Gbps-HA-ISLN	$120,000.00	22.5%	$93,000.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ES450HA-ISLN	SEL Aspera Entrp Svr-450 Mbps-HA-ISLN	$67,500.00	22.5%	$52,312.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ES45HA-ISLN	SEL Aspera Entrp Svr-45 Mbps-HA-ISLN	$18,750.00	22.5%	$14,531.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ES5000HA-ISLN	SEL Aspera Entrp Svr-5 Gbps-HA-ISLN	$150,000.00	22.5%	$116,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ESTGV001	SEL HOSP.RIS TECH. CONSULTANT PER DAY	$2,214.00	2.0%	$2,169.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
EW8CF	SEL ICIS CONNECTIVITY SVCS REPT STORAGE	$2,930.00	22.5%	$2,270.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA-01360-B010	SEL EXA1360 B10 10TB/128GB	$89,994.00	22.5%	$69,745.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA-01360-B010-C	SEL EXA1360 B10 10TB/128GB	$89,994.00	22.5%	$69,745.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA-01360-B020	SEL EXA1360 B20 10TB/128GB	$74,994.00	22.5%	$58,120.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA-01360-B020-C	SEL EXA1360 B20 10TB/128GB	$74,994.00	22.5%	$58,120.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1160-B025	SEL EXA1160 B25 Incl Granite 48G	$37,875.00	22.5%	$29,353.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1160-B025C	SEL EXA1160 B25C Incl Granite 48G	$37,875.00	22.5%	$29,353.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1160-B030	SEL EXA 1160 B030 GRANITE W/RIOS	$21,375.00	22.5%	$16,565.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1160-B030C	SEL EXA 1160 B030-C GRANITE W/RIOS	$21,375.00	22.5%	$16,565.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1160-B035	SEL EXA1160 B35 Incl Granite 48G	$25,125.00	22.5%	$19,471.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1160-B035C	SEL EXA1160 B35C Incl Granite 48G	$25,125.00	22.5%	$19,471.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1160-B055	SEL EXA1160 B55 Granite Dedicated 48G	$23,119.00	22.5%	$17,917.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1160-B055C	SEL EXA1160 B55C Granite Dedicated 48G	$23,119.00	22.5%	$17,917.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B025	SEL EXA1260 B25 2TB 72G	$34,875.00	22.5%	$27,028.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B025C	SEL EXA1260 B25-C 2TB 72G	$34,875.00	22.5%	$27,028.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B045	SEL EXA1260 B45 2TB 72G	$44,625.00	22.5%	$34,584.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B045C	SEL EXA1260 B45-C 2TB 72G	$44,625.00	22.5%	$34,584.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B065	SEL EXA1260 B65 4TB 88G	$44,875.00	22.5%	$34,778.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B065C	SEL EXA1260 B65-C 4TB 88G	$44,875.00	22.5%	$34,778.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B085	SEL EXA1260 B85 4TB 88G	$54,625.00	22.5%	$42,334.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B085C	SEL EXA1260 B85-C 4TB 88G	$54,625.00	22.5%	$42,334.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B095	SEL EXA1260 B95 2TB 72G	$31,244.00	22.5%	$24,214.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B095C	SEL EXA1260 B95-C 2TB 72G	$31,244.00	22.5%	$24,214.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B105	SEL EXA1260 B105 4TB 88G	$37,494.00	22.5%	$29,057.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
EXA1260-B105C	SEL EXA1260 B105-C 4TB 88G	$37,494.00	22.5%	$29,057.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FA3SPPMNTM1	SELECT FA Base 3Pk Spt/Mnt 1Mo (per Pk)	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FA3SUPPMNT1	SELECT FA Base 3Pk Spt/Mnt 1Yr (per Pk)	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FA8SPPMNTM1	SELECT FA Base 8Pk Spt/Mnt 1Mo (per Pk)	$210.00	2.0%	$205.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FA8SUPPMNT1	SELECT FA Base 8Pk Spt/Mnt 1Yr (per Pk)	$2,500.00	2.0%	$2,450.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FABASE3PK	SELECT NTPS FA Base License (3-Pack)	$5,625.00	22.5%	$4,359.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FABASE8PK	SELECT NTPS FA Base License (8-Pack)	$11,250.00	22.5%	$8,718.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FABASEUNL	SELECT NTPS FA Base License (Unlimited)	$16,875.00	22.5%	$13,078.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FAEMCCELTB	SELECT NTPS FA EMC Celerra Terabyte Lic	$900.00	22.5%	$697.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FAEMCISLNTB	SELECT NTPS FA EMC ISILON TERABYTE LIC	$900.00	22.5%	$697.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FAEMCTBSPMM1	SELECT FA EMC Cel TB Spt/Mnt 1Mo (perTB)	$17.00	2.0%	$16.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAEMCTBSPMT1	SELECT FA EMC Cel TB Spt/Mnt 1Yr (perTB)	$200.00	2.0%	$196.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAEMCVNXTB	SELECT NTPS FA EMC VNX Terabyte License	$900.00	22.5%	$697.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FAEMISTBSPMM1	SELECT FA EMC ISLN TB SPT/MNT 1MO (PRTB)	$17.00	2.0%	$16.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAEMISTBSPMT1	SELECT FA EMC ISLN TB SPT/MNT 1YR (PRTB)	$200.00	2.0%	$196.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAEMVTBSPMM1	SELECT FA EMC VNX TB Spt/Mnt 1Mo (pr TB)	$17.00	2.0%	$16.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAEMVTBSPMT1	SELECT FA EMC VNX TB Spt/Mnt 1Yr (pr TB)	$200.00	2.0%	$196.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAN-001	SEL MID CHASSIS FAN (SGL/DBL)SH1050/2050	$206.00	2.0%	$201.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAN-002	SEL MID-CHASSIS FAN SH5050/6050/501/601	$159.00	2.0%	$155.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAN-003	SEL REAR CHASS. FAN-SH5050/6050/501/601	$147.00	2.0%	$144.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAN-004	SEL MID CHASSIS FAN QTY 2 - SH1050/2050	$159.00	2.0%	$155.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAN-006	SEL FAN KIT FOR EX1160/CX1555 (QTY 5)	$676.00	22.5%	$523.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FANATB	SELECT NTPS FA NetApp Terabyte License	$900.00	22.5%	$697.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FANATBSPMM1	SELECT FA NetApp TB Spt/Mnt 1Mo (per TB)	$17.00	2.0%	$16.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FANATBSPMT1	SELECT FA NetApp TB Spt/Mnt 1Yr (per TB)	$200.00	2.0%	$196.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FATRAIN2DBHD	SELECT NTPS FA ONSITE TRAINING (2-DAY)	$9,500.00	2.0%	$9,310.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
FAUNSPPMNTM1	SELECT FA Base UnLic Spt/Mnt 1Mo (pr Pk)	$316.00	2.0%	$309.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAUNSUPPMNT1	SELECT FA Base UnLic Spt/Mnt 1Yr (pr Pk)	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAWINDASTB	SELECT NTPS FA WINDOWS DAS TERABYTE LIC	$900.00	22.5%	$697.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FAWINSANTB	SELECT NTPS FA Windows SAN Terabyte Lic	$900.00	22.5%	$697.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FAWNDSTBSPMM1	SELECT FA WIN DAS TB SPT/MNT 1MO (PERTB)	$17.00	2.0%	$16.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAWNDSTBSPMT1	SELECT FA WIN DAS TB SPT/MNT 1YR (PERTB)	$200.00	2.0%	$196.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAWNSNTBSPMM1	SELECT FA Win SAN TB Spt/Mnt 1Mo (perTB)	$17.00	2.0%	$16.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FAWNSNTBSPMT1	SELECT FA Win SAN TB Spt/Mnt 1Yr (perTB)	$200.00	2.0%	$196.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FC-100KL	SEL IDUFRAMEWORKCONNECTOR 100000	$1,645,313.00	22.5%	$1,275,117.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-10KL	SEL IDUFRAMEWORKCONNECTOR 10000	$184,275.00	22.5%	$142,813.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-1500L	SEL IDUFRAMEWORKCONNECTOR1500	$41,462.00	22.5%	$32,133.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-150KL	SEL IDUFRAMEWORKCONNECTOR 150000	$2,418,609.00	22.5%	$1,874,421.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-15KL	SEL IDUFRAMEWORKCONNECTOR 15000	$276,413.00	22.5%	$214,220.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-1KL	SEL IDUFRAMEWORKCONNECTOR 1000	$31,096.00	22.5%	$24,099.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-20KL	SEL IDUFRAMEWORKCONNECTOR 20000	$350,123.00	22.5%	$271,345.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-2500L	SEL IDUFRAMEWORKCONNECTOR 2500	$59,505.00	22.5%	$46,116.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-25KL	SEL IDUFRAMEWORKCONNECTOR 25000	$437,653.00	22.5%	$339,181.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-2KL	SEL IDUFRAMEWORKCONNECTOR 2000	$49,908.00	22.5%	$38,678.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-3500L	SEL IDUFRAMEWORKCONNECTOR 3500	$83,308.00	22.5%	$64,563.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-35KL	SEL IDUFRAMEWORKCONNECTOR 35000	$603,281.00	22.5%	$467,542.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-3KL	SEL IDUFRAMEWORKCONNECTOR 3000	$71,407.00	22.5%	$55,340.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-4500L	SEL IDUFRAMEWORKCONNECTOR 4500	$103,655.00	22.5%	$80,332.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-4KL	SEL IDUFRAMEWORKCONNECTOR 4000	$92,138.00	22.5%	$71,406.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-500L	SEL IDUFRAMEWORKCONNECTOR 500	$17,276.00	22.5%	$13,388.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-50KL	SEL IDUFRAMEWORKCONNECTOR 50000	$850,078.00	22.5%	$658,810.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-5KL	SEL IDUFRAMEWORKCONNECTOR 5000	$115,172.00	22.5%	$89,258.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-6KL	SEL IDUFRAMEWORKCONNECTOR 6000	$122,082.00	22.5%	$94,613.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-750L	SEL IDUFRAMEWORKCONNECTOR 750	$24,680.00	22.5%	$19,127.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-7KL	SEL IDUFRAMEWORKCONNECTOR 7000	$142,429.00	22.5%	$110,382.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-8KL	SEL IDUFRAMEWORKCONNECTOR 8000	$153,563.00	22.5%	$119,011.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FC-9KL	SEL IDUFRAMEWORKCONNECTOR 9000	$172,758.00	22.5%	$133,887.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX-2SFPP	SEL Optional 2- port 10GbE SFP+ module	$1,627.00	22.5%	$1,260.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX-2XG	SEL 2x10GbE XFP	$1,627.00	22.5%	$1,260.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX-4G	SEL FastIron CX Series 4-port GE SFP	$358.00	22.5%	$277.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX-4XG	SEL FI-CX 4-PORT 10-GE SFP UPLINK MOD	$2,261.00	22.5%	$1,752.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX624-E	SEL 24X1G PORT-SIDE TO PS-SIDE AF	$4,481.00	22.5%	$3,472.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX624-E-ADV	SEL 24X1G PORT-SIDE TO PS-SIDE AF ADV L3	$7,653.00	22.5%	$5,931.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX624FSV4OS1	SEL 4HR 1yr Onsite Spt FCX 624S-F	$1,085.00	2.0%	$1,063.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSV4OS2	SEL 4HR 2yr Onsite Spt FCX 624S-F	$2,062.00	2.0%	$2,020.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSV4OS3	SEL 4HR 3yr Onsite Spt FCX 624S-F	$2,984.00	2.0%	$2,924.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSV4OS4	SEL 4HR 4yr Onsite Spt FCX 624S-F	$3,978.00	2.0%	$3,898.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSV4OS5	SEL 4HR 5yr Onsite Spt FCX 624S-F	$4,973.00	2.0%	$4,873.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624F-SV4P1	SEL 4HR 1yr Parts Spt FCX 624S-F	$865.00	2.0%	$847.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624F-SV4P2	SEL 4HR 2yr Parts Spt FCX 624S-F	$1,644.00	2.0%	$1,611.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624F-SV4P3	SEL 4HR 3yr Parts Spt FCX 624S-F	$2,379.00	2.0%	$2,331.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624F-SV4P4	SEL 4HR 4yr Parts Spt FCX 624S-F	$3,172.00	2.0%	$3,108.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624F-SV4P5	SEL 4HR 5yr Parts Spt FCX 624S-F	$3,965.00	2.0%	$3,885.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVNDO1	SEL NBD 1yr Onsite Spt FCX 624S-F	$545.00	2.0%	$534.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVNDO2	SEL NBD 2yr Onsite Spt FCX 624S-F	$1,036.00	2.0%	$1,015.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVNDO3	SEL NBD 3yr Onsite Spt FCX 624S-F	$1,499.00	2.0%	$1,469.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVNDO4	SEL NBD 4yr Onsite Spt FCX 624S-F	$1,998.00	2.0%	$1,958.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVNDO5	SEL NBD 5yr Onsite Spt FCX 624S-F	$2,498.00	2.0%	$2,448.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVNDP1	SEL NBD 1yr Parts Spt FCX 624S-F	$435.00	2.0%	$426.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVNDP2	SEL NBD 2yr Parts Spt FCX 624S-F	$827.00	2.0%	$810.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVNDP3	SEL NBD 3yr Parts Spt FCX 624S-F	$1,196.00	2.0%	$1,172.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVNDP4	SEL NBD 4yr Parts Spt FCX 624S-F	$1,595.00	2.0%	$1,563.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVNDP5	SEL NBD 5yr Parts Spt FCX 624S-F	$1,994.00	2.0%	$1,954.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVRMT1	SEL Remote Spt 1yr FCX 624S-F	$325.00	2.0%	$318.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVRMT2	SEL Remote Spt 2yr FCX 624S-F	$618.00	2.0%	$605.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVRMT3	SEL Remote Spt 3yr FCX 624S-F	$894.00	2.0%	$876.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVRMT4	SEL Remote Spt 4yr FCX 624S-F	$1,192.00	2.0%	$1,168.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624FSVRMT5	SEL Remote Spt 5yr FCX 624S-F	$1,490.00	2.0%	$1,460.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-I	SEL 24X1G PS-SIDE TO PORT-SIDE AF	$4,481.00	22.5%	$3,472.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX624-I-ADV	SEL 24X1G PS-SIDE TO PORT-SIDE AF ADV L3	$7,653.00	22.5%	$5,931.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX624PSV4OS1	SEL 4HR 1yr Onsite Spt FCX 624S-HPOE	$615.00	2.0%	$602.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSV4OS2	SEL 4HR 2yr Onsite Spt FCX 624S-HPOE	$1,169.00	2.0%	$1,145.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSV4OS3	SEL 4HR 3yr Onsite Spt FCX 624S-HPOE	$1,691.00	2.0%	$1,657.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSV4OS4	SEL 4HR 4yr Onsite Spt FCX 624S-HPOE	$2,255.00	2.0%	$2,209.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSV4OS5	SEL 4HR 5yr Onsite Spt FCX 624S-HPOE	$2,819.00	2.0%	$2,762.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624P-SV4P1	SEL 4HR 1yr Parts Spt FCX 624S-HPOE	$490.00	2.0%	$480.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624P-SV4P2	SEL 4HR 2yr Parts Spt FCX 624S-HPOE	$931.00	2.0%	$912.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624P-SV4P3	SEL 4HR 3yr Parts Spt FCX 624S-HPOE	$1,348.00	2.0%	$1,321.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624P-SV4P4	SEL 4HR 4yr Parts Spt FCX 624S-HPOE	$1,797.00	2.0%	$1,761.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624P-SV4P5	SEL 4HR 5yr Parts Spt FCX 624S-HPOE	$2,246.00	2.0%	$2,201.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVNDO1	SEL NBD 1yr Onsite Spt FCX 624S-HPOE	$305.00	2.0%	$298.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVNDO2	SEL NBD 2yr Onsite Spt FCX 624S-HPOE	$580.00	2.0%	$568.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVNDO3	SEL NBD 3yr Onsite Spt FCX 624S-HPOE	$839.00	2.0%	$822.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVNDO4	SEL NBD 4yr Onsite Spt FCX 624S-HPOE	$1,118.00	2.0%	$1,095.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVNDO5	SEL NBD 5yr Onsite Spt FCX 624S-HPOE	$1,398.00	2.0%	$1,370.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVNDP1	SEL NBD 1yr Parts Spt FCX 624S-HPOE	$245.00	2.0%	$240.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVNDP2	SEL NBD 2yr Parts Spt FCX 624S-HPOE	$466.00	2.0%	$456.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVNDP3	SEL NBD 3yr Parts Spt FCX 624S-HPOE	$674.00	2.0%	$660.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVNDP4	SEL NBD 4yr Parts Spt FCX 624S-HPOE	$898.00	2.0%	$880.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVNDP5	SEL NBD 5yr Parts Spt FCX 624S-HPOE	$1,123.00	2.0%	$1,100.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVRMT1	SEL Remote Spt 1yr FCX 624S-HPOE	$185.00	2.0%	$181.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVRMT2	SEL Remote Spt 2yr FCX 624S-HPOE	$352.00	2.0%	$344.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVRMT3	SEL Remote Spt 3yr FCX 624S-HPOE	$509.00	2.0%	$498.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVRMT4	SEL Remote Spt 4yr FCX 624S-HPOE	$678.00	2.0%	$664.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624PSVRMT5	SEL Remote Spt 5yr FCX 624S-HPOE	$848.00	2.0%	$831.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624S	SEL 624S: 24x1G+2x16G stack ports ACPWR	$4,074.00	22.5%	$3,157.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX624S-ADV	SEL 624S-ADV: 24x1G+2x16G stack ports	$7,245.00	22.5%	$5,614.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX624S-F	SEL 24x1000 Mbps SFP+2x16GbE stack ports	$6,339.00	22.5%	$4,912.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX624S-F-ADV	SEL 24x100/1000 Mbps+2x16GbE stak pts+L3	$9,511.00	22.5%	$7,371.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
FCX624S-H-ADV	SEL 624 HPoE-Adv24x1G+2x16G stak ports	$8,152.00	22.5%	$6,317.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX624S-HPOE	SEL 624 HPoE 24x1G + 2x16G stak-ports	$4,980.00	22.5%	$3,859.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX624-SV4OS1	SEL 4HR 1yr Onsite Spt FastIron CX 624S	$540.00	2.0%	$529.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SV4OS2	SEL 4HR 2yr Onsite Spt FastIron CX 624S	$1,026.00	2.0%	$1,005.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SV4OS3	SEL 4HR 3yr Onsite Spt FastIron CX 624S	$1,485.00	2.0%	$1,455.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SV4OS4	SEL 4HR 4yr Onsite Spt FastIron CX 624S	$1,980.00	2.0%	$1,940.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SV4OS5	SEL 4HR 5yr Onsite Spt FastIron CX 624S	$2,475.00	2.0%	$2,425.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SV4P1	SEL 4HR 1yr Parts Spt FastIron CX 624S	$430.00	2.0%	$421.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SV4P2	SEL 4HR 2yr Parts Spt FastIron CX 624S	$817.00	2.0%	$800.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SV4P3	SEL 4HR 3yr Parts Spt FastIron CX 624S	$1,183.00	2.0%	$1,159.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SV4P4	SEL 4HR 4yr Parts Spt FastIron CX 624S	$1,577.00	2.0%	$1,545.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SV4P5	SEL 4HR 5yr Parts Spt FastIron CX 624S	$1,971.00	2.0%	$1,931.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVNDO1	SEL NBD 1yr Onsite Spt FastIron CX 624S	$270.00	2.0%	$264.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVNDO2	SEL NBD 2yr Onsite Spt FastIron CX 624S	$513.00	2.0%	$502.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVNDO3	SEL NBD 3yr Onsite Spt FastIron CX 624S	$743.00	2.0%	$728.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVNDO4	SEL NBD 4yr Onsite Spt FastIron CX 624S	$990.00	2.0%	$970.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVNDO5	SEL NBD 5yr Onsite Spt FastIron CX 624S	$1,238.00	2.0%	$1,213.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVNDP1	SEL NBD 1yr Parts Spt FastIron CX 624S	$215.00	2.0%	$210.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVNDP2	SEL NBD 2yr Parts Spt FastIron CX 624S	$409.00	2.0%	$400.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVNDP3	SEL NBD 3yr Parts Spt FastIron CX 624S	$591.00	2.0%	$579.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVNDP4	SEL NBD 4yr Parts Spt FastIron CX 624S	$788.00	2.0%	$772.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVNDP5	SEL NBD 5yr Parts Spt FastIron CX 624S	$985.00	2.0%	$965.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVRMT1	SEL Remote Spt 1yr FastIron CX 624S	$160.00	2.0%	$156.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVRMT2	SEL Remote Spt 2yr FastIron CX 624S	$304.00	2.0%	$297.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVRMT3	SEL Remote Spt 3yr FastIron CX 624S	$440.00	2.0%	$431.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVRMT4	SEL Remote Spt 4yr FastIron CX 624S	$587.00	2.0%	$575.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX624-SVRMT5	SEL Remote Spt 5yr FastIron CX 624S	$733.00	2.0%	$718.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-E	SEL 48X1G PORT-SIDE TO PS-SIDE AF	$6,792.00	22.5%	$5,263.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX648-E-ADV	SEL 48X1G PORT-SIDE TO PS-SIDE AF ADV L3	$9,964.00	22.5%	$7,722.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX648-I	SEL 48X1G PS-SIDE TO PORT-SIDE AF	$6,792.00	22.5%	$5,263.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX648-I-ADV	SEL 48X1G PS-SIDE TO PORT-SIDE AF ADV L3	$9,964.00	22.5%	$7,722.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX648PSV4OS1	SEL 4HR 1yr Onsite Spt FCX 648S-HPOE	$1,100.00	2.0%	$1,078.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSV4OS2	SEL 4HR 2yr Onsite Spt FCX 648S-HPOE	$2,090.00	2.0%	$2,048.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSV4OS3	SEL 4HR 3yr Onsite Spt FCX 648S-HPOE	$3,025.00	2.0%	$2,964.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSV4OS4	SEL 4HR 4yr Onsite Spt FCX 648S-HPOE	$4,033.00	2.0%	$3,952.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSV4OS5	SEL 4HR 5yr Onsite Spt FCX 648S-HPOE	$5,042.00	2.0%	$4,941.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648P-SV4P1	SEL 4HR 1yr Parts Spt FCX 648S-HPOE	$880.00	2.0%	$862.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648P-SV4P2	SEL 4HR 2yr Parts Spt FCX 648S-HPOE	$1,672.00	2.0%	$1,638.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648P-SV4P3	SEL 4HR 3yr Parts Spt FCX 648S-HPOE	$2,420.00	2.0%	$2,371.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648P-SV4P4	SEL 4HR 4yr Parts Spt FCX 648S-HPOE	$3,227.00	2.0%	$3,162.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648P-SV4P5	SEL 4HR 5yr Parts Spt FCX 648S-HPOE	$4,033.00	2.0%	$3,952.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVNDO1	SEL NBD 1yr Onsite Spt FCX 648S-HPOE	$550.00	2.0%	$539.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVNDO2	SEL NBD 2yr Onsite Spt FCX 648S-HPOE	$1,045.00	2.0%	$1,024.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVNDO3	SEL NBD 3yr Onsite Spt FCX 648S-HPOE	$1,513.00	2.0%	$1,482.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVNDO4	SEL NBD 4yr Onsite Spt FCX 648S-HPOE	$2,017.00	2.0%	$1,976.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVNDO5	SEL NBD 5yr Onsite Spt FCX 648S-HPOE	$2,521.00	2.0%	$2,470.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVNDP1	SEL NBD 1yr Parts Spt FCX 648S-HPOE	$440.00	2.0%	$431.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVNDP2	SEL NBD 2yr Parts Spt FCX 648S-HPOE	$836.00	2.0%	$819.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVNDP3	SEL NBD 3yr Parts Spt FCX 648S-HPOE	$1,210.00	2.0%	$1,185.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVNDP4	SEL NBD 4yr Parts Spt FCX 648S-HPOE	$1,613.00	2.0%	$1,580.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVNDP5	SEL NBD 5yr Parts Spt FCX 648S-HPOE	$2,017.00	2.0%	$1,976.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVRMT1	SEL Remote Spt 1yr FCX 648S-HPOE	$330.00	2.0%	$323.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVRMT2	SEL Remote Spt 2yr FCX 648S-HPOE	$627.00	2.0%	$614.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVRMT3	SEL Remote Spt 3yr FCX 648S-HPOE	$908.00	2.0%	$889.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVRMT4	SEL Remote Spt 4yr FCX 648S-HPOE	$1,210.00	2.0%	$1,185.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648PSVRMT5	SEL Remote Spt 5yr FCX 648S-HPOE	$1,513.00	2.0%	$1,482.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648S	SEL 48x1G + 2x16G stacking ports ACPWR	$6,792.00	22.5%	$5,263.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX648S-ADV	SEL 48x1G + 2x16G stacking ports ACPWR	$9,964.00	22.5%	$7,722.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX648S-H-ADV	SEL 648 HPoE Adv48x1G+2x16G stak-ports	$11,777.00	22.5%	$9,127.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX648S-HPOE	SEL FCX648 HPoE48x1G+2x16G stack ports	$8,605.00	22.5%	$6,668.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX648-SV4OS1	SEL 4HR 1yr Onsite Spt FastIron CX 648S	$950.00	2.0%	$931.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SV4OS2	SEL 4HR 2yr Onsite Spt FastIron CX 648S	$1,805.00	2.0%	$1,768.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SV4OS3	SEL 4HR 3yr Onsite Spt FastIron CX 648S	$2,613.00	2.0%	$2,560.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SV4OS4	SEL 4HR 4yr Onsite Spt FastIron CX 648S	$3,483.00	2.0%	$3,413.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SV4OS5	SEL 4HR 5yr Onsite Spt FastIron CX 648S	$4,354.00	2.0%	$4,266.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SV4P1	SEL 4HR 1yr Parts Spt FastIron CX 648S	$760.00	2.0%	$744.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SV4P2	SEL 4HR 2yr Parts Spt FastIron CX 648S	$1,444.00	2.0%	$1,415.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SV4P3	SEL 4HR 3yr Parts Spt FastIron CX 648S	$2,090.00	2.0%	$2,048.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SV4P4	SEL 4HR 4yr Parts Spt FastIron CX 648S	$2,787.00	2.0%	$2,731.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SV4P5	SEL 4HR 5yr Parts Spt FastIron CX 648S	$3,483.00	2.0%	$3,413.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVNDO1	SEL NBD 1yr Onsite Spt FastIron CX 648S	$475.00	2.0%	$465.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVNDO2	SEL NBD 2yr Onsite Spt FastIron CX 648S	$903.00	2.0%	$884.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVNDO3	SEL NBD 3yr Onsite Spt FastIron CX 648S	$1,306.00	2.0%	$1,279.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVNDO4	SEL NBD 4yr Onsite Spt FastIron CX 648S	$1,742.00	2.0%	$1,707.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVNDO5	SEL NBD 5yr Onsite Spt FastIron CX 648S	$2,177.00	2.0%	$2,133.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVNDP1	SEL NBD 1yr Parts Spt FastIron CX 648S	$380.00	2.0%	$372.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVNDP2	SEL NBD 2yr Parts Spt FastIron CX 648S	$722.00	2.0%	$707.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVNDP3	SEL NBD 3yr Parts Spt FastIron CX 648S	$1,045.00	2.0%	$1,024.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVNDP4	SEL NBD 4yr Parts Spt FastIron CX 648S	$1,393.00	2.0%	$1,365.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVNDP5	SEL NBD 5yr Parts Spt FastIron CX 648S	$1,742.00	2.0%	$1,707.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVRMT1	SEL Remote Spt 1yr FastIron CX 648S	$285.00	2.0%	$279.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVRMT2	SEL Remote Spt 2yr FastIron CX 648S	$542.00	2.0%	$531.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVRMT3	SEL Remote Spt 3yr FastIron CX 648S	$784.00	2.0%	$768.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVRMT4	SEL Remote Spt 4yr FastIron CX 648S	$1,045.00	2.0%	$1,024.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX648-SVRMT5	SEL Remote Spt 5yr FastIron CX 648S	$1,306.00	2.0%	$1,279.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FCX-ADV-LIC-SW	SEL Adv SW LIC FOR FCX. License inc BGP	$3,394.00	22.5%	$2,630.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX-FAN-E	SEL FCX NON-POE EXHAUST AF	$204.00	22.5%	$158.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX-FAN-I	SEL FCX NON-POE INTAKE AF	$204.00	22.5%	$158.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX-S-FAN	SEL FCX-S nonPoE Fan	$204.00	22.5%	$158.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FCX-S-POE-FAN	SEL FCX-S PoE Fan	$408.00	22.5%	$316.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FEMCTBSPMM1	SELECT FR EMC CEL TB SPT/MNT 1MO (PERTB)	$21.00	2.0%	$20.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FEMCTBSPMT1	SELECT FR EMC CEL TB SPT/MNT 1YR (PERTB)	$250.00	2.0%	$245.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FEMISTBSPMM1	SELECT FR EMC ISLN TB SPT/MNT 1MO (PRTB)	$21.00	2.0%	$20.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
FEMISTBSPMT1	SELECT FR EMC ISLN TB SPT/MNT 1YR (PRTB)	$250.00	2.0%	$245.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FFRM-NS11-000	SEL ATTO 1Port 10GbE NIC	$1,175.00	22.5%	$910.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FFRM-NS12-000	SEL ATTO 2Port 10GbE NIC	$1,395.00	22.5%	$1,081.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FFRM-NS14-000	SEL ATTO 4Port 10GbE NIC	$2,745.00	22.5%	$2,127.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FFRM-NT11-000	SEL ATTO 1Port 10GBase-T NIC	$895.00	22.5%	$693.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FFRM-NT12-000	SEL ATTO 2Port 10GBase-T NIC	$1,045.00	22.5%	$809.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FNATBSPMM1	SELECT FR NETAPP TB SPT/MNT 1MO (PER TB)	$17.00	2.0%	$16.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FNATBSPMT1	SELECT FR NETAPP TB SPT/MNT 1YR (PER TB)	$200.00	2.0%	$196.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FR3SPPMNTM1	SELECT FR Base 3Pk Spt/Mnt 1Mo (per Pk)	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FR3SUPPMNT1	SELECT FR Base 3Pk Spt/Mnt 1Yr (per Pk)	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FR8SPPMNTM1	SELECT FR Base 8Pk Spt/Mnt 1Mo (per Pk)	$210.00	2.0%	$205.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FR8SUPPMNT1	SELECT FR Base 8Pk Spt/Mnt 1Yr (per Pk)	$2,500.00	2.0%	$2,450.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FRBASE3PK	SELECT NTPS FR BASE LICENSE (3 PACK)	$5,625.00	22.5%	$4,359.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FRBASE8PK	SELECT NTPS FR BASE LICENSE (8 PACK)	$11,250.00	22.5%	$8,718.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FRBASEUNL	SELECT NTPS FR BASE LICENSE (UNLIMITED)	$16,875.00	22.5%	$13,078.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FREMCCELTB	SELECT NTPS FR EMC CELERRA TERABYTE LIC	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FREMCISLNTB	SELECT NTPS FR EMC ISILON TERABYTE LIC	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FREMCVNXTB	SELECT NTPS FR EMC VNX TERABYTE LICENSE	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FREMVTBSPMM1	SELECT FR EMC VNX TB SPT/MNT 1MO (PR TB)	$21.00	2.0%	$20.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FREMVTBSPMT1	SELECT FR EMC VNX TB SPT/MNT 1YR (PR TB)	$250.00	2.0%	$245.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FRNATB	SELECT NTPS FR NETAPP TERABYTE LICENSE	$900.00	22.5%	$697.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FRTRAIN2DBHD	SELECT NTPS FR ONSITE TRAINING (2-DAY)	$9,500.00	2.0%	$9,310.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FRUNSPPMNTM1	SELECT FR Base UnLic Spt/Mnt 1Mo (pr Pk)	$316.00	2.0%	$309.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FRUNSUPPMNT1	SELECT FR Base UnLic Spt/Mnt 1Yr (pr Pk)	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FRWINDASTB	SELECT NTPS FR WINDOWS DAS TERABYTE LIC	$281.00	22.5%	$217.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FRWINSANTB	SELECT NTPS FR WINDOWS SAN TERABYTE LIC	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
FSH-001	SELECT COMPACT FLASH BOOT DEVICE 2GB	$147.00	2.0%	$144.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FWNDSTBSPMM1	SELECT FR WIN DAS TB SPT/MNT 1MO (PERTB)	$6.00	2.0%	$5.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FWNDSTBSPMT1	SELECT FR WIN DAS TB SPT/MNT 1YR (PERTB)	$63.00	2.0%	$61.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FWNSNTBSPMM1	SELECT FR WIN SAN TB SPT/MNT 1MO (PERTB)	$21.00	2.0%	$20.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
FWNSNTBSPMT1	SELECT FR WIN SAN TB SPT/MNT 1YR (PERTB)	$250.00	2.0%	$245.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
GA-10001ES	SEL SPANNING BU GOOGLE EDU STUD 10001+	$9.00	22.5%	$6.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-10001ES-2Y	SEL SPANNING BU 2Y GOOGLE EDU STUD 10K+	$15.00	22.5%	$11.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1001B	SEL SPANNING BU GOOGLE BASE 1001-5K	$40.00	22.5%	$31.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1001B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 1001-5K	$72.00	22.5%	$55.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1001E-S	SEL SPANNING BU GOOGLE EDU STUD 1001-10K	$11.00	22.5%	$8.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1001E-S-2Y	SEL SPANNING BU 2Y GOOGLE EDU STD 1K-10K	$21.00	22.5%	$16.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1B	SEL SPANNING BU GOOGLE BASE 1-250	$50.00	22.5%	$38.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 1-250	$90.00	22.5%	$69.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1E-A	SEL SPANNING BU GOOGLE EDU ADM 1-500	$21.00	22.5%	$16.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 1-500	$39.00	22.5%	$30.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1E-S	SEL SPANNING BU GOOGLE EDU STUD 1-1000	$14.00	22.5%	$10.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1E-S-2Y	SEL SPANNING BU 2Y GOOGLE EDU STUD 1-1K	$26.00	22.5%	$20.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1GOV	SEL SPANNING BU GOOGLE GOV 1-500	$39.00	22.5%	$30.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 1-500	$69.00	22.5%	$53.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1NP	SEL SPANNING BU GOOGLE NON PROF 1-500	$39.00	22.5%	$30.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-1NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PROF 1-500	$69.00	22.5%	$53.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-25001B	SEL SPANNING BU GOOGLE BASE 25001+	$29.00	22.5%	$22.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-25001B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 25001+	$51.00	22.5%	$39.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-251B	SEL SPANNING BU GOOGLE BASE 251-1000	$46.00	22.5%	$35.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-251B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 251-1000	$82.00	22.5%	$63.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-5001B	SEL SPANNING BU GOOGLE BASE 5001-25K	$34.00	22.5%	$26.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-5001B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 5001-25K	$62.00	22.5%	$48.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-5001E-A	SEL SPANNING BU GOOGLE EDU ADM 5001+	$14.00	22.5%	$10.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-5001E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 5001+	$26.00	22.5%	$20.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-5001GOV	SEL SPANNING BU GOOGLE GOV 5001+	$29.00	22.5%	$22.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-5001GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 5001+	$51.00	22.5%	$39.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-5001NP	SEL SPANNING BU GOOGLE NON PROF 5001+	$29.00	22.5%	$22.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-5001NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PROF 5001+	$51.00	22.5%	$39.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-501E-A	SEL SPANNING BU GOOGLE EDU ADM 501-5K	$17.00	22.5%	$13.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-501E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 501-5K	$31.00	22.5%	$24.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-501GOV	SEL SPANNING BU GOOGLE GOV 501-5000	$34.00	22.5%	$26.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-501GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 501-5000	$62.00	22.5%	$48.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-501NP	SEL SPANNING BU GOOGLE NON PROF 501-5000	$34.00	22.5%	$26.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GA-501NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PRF 501-5K	$62.00	22.5%	$48.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GCA2000-B010	SEL GRANITE CORE GCA 2000 B010	$21,375.00	22.5%	$16,565.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GCA2000-B010C	SEL GRANITE CORE GCA 2000 B010	$21,375.00	22.5%	$16,565.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GCA3000-B010	SEL Granite Core GCA 3000 B010	$34,375.00	22.5%	$26,640.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
GCA3000-B010C	SEL Granite Core GCA 3000 B010	$34,375.00	22.5%	$26,640.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
HDD-001	SEL Disk for 150/250/550	$935.00	22.5%	$724.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
HDD-004	SEL 500GB DISK FOR CX1555/GCA2000	$1,759.00	22.5%	$1,363.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
HDD-005	SEL 1TB DISK FOR EX/CAX/CAP/CAG	$2,582.00	22.5%	$2,001.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
HDD-006	SEL 2TB DISK FOR CAP4260	$3,759.00	22.5%	$2,913.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
HDD-500	SEL 500GB SATA DISKDRIVE SH7050/701	$1,524.00	2.0%	$1,493.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
HDK-001	SEL DISK KIT FOR CX555;755L;M (HDD)	$1,871.00	22.5%	$1,450.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
HDK-002	SEL DISK KIT CX755H (SSD; HDD)	$5,053.00	22.5%	$3,916.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
HDK-250	SEL 250GB SATA DISK DR W CARR SH5050/501	$1,053.00	2.0%	$1,031.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
HDK-500	SEL 500GB SATA DISK DR W CARR SH6050/601	$1,759.00	2.0%	$1,723.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
HDK-CAP-1000	SEL 1000GB SATA DISK DRIVE (CAS) SPARE	$2,818.00	2.0%	$2,761.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
HDK-CAP-500	SEL 500GB SATA DISK DRIVE (CAS) SPARE	$1,759.00	2.0%	$1,723.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
HDK-CSK-0001	SEL 1000GB SATA DISK DRIVE (CAS) SPARE	$2,818.00	2.0%	$2,761.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
HDK-CSK-0002	SEL 2000GB SATA DISK DRIVE (CAS) SPARE	$4,471.00	2.0%	$4,381.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
HDK-CSK-0003	SEL INTERNAL 1U HDD	$1,524.00	2.0%	$1,493.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
HDK-CSK-0004	SEL INTERNAL 2U HDD	$1,524.00	2.0%	$1,493.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
HSTDPILOT	SEL-Socialite Pilot	$37,500.00	22.5%	$29,062.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
HSTDSNCEGG1	SEL-Socialite Engage on Demand	$528.00	22.5%	$409.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
HSTDSNCENB1	SEL-Socialite Enable on Demand	$330.00	22.5%	$255.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
HZ-SCEC100GTLSSF	SEL Horizon Sc Op Ec Add On M1G 100	$550.00	2.0%	$539.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
IADX10-SVNDP4	SEL NBD 4YR PRT SUP SERVERIRON ADX 10000	$50,582.00	2.0%	$49,570.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6400-EPS1500	SEL ICX6430/50 1500W Ext Pwr-RPS/EPS	$1,359.00	22.5%	$1,053.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6400-RMK	SEL ICX6430/6450 2 Post Rck Kit Spare	$45.00	22.5%	$34.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6430-24	SEL 24p 1G 4x1G SFP U/S Ports Fanless	$1,174.00	22.5%	$909.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6430-24P	SEL 24p 1G PoE+ 390W4x1G SFP U/S Ports	$2,080.00	22.5%	$1,612.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ICX6430-48	SEL 48p 1G 4 x 1G SFP Uplink/Stack Ports	$2,533.00	22.5%	$1,963.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6430-48P	SEL 48p1G PoE+ 390W4 x 1G SFP U/S Ports	$3,711.00	22.5%	$2,876.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6430-SVL-4OS1	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	$275.00	2.0%	$269.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-4OS2	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	$523.00	2.0%	$512.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-4OS3	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	$756.00	2.0%	$740.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-4OS4	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	$1,008.00	2.0%	$987.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-4OS5	SEL ESS. 4HR O/S SPPT ICX 6430 24P & 48P	$1,260.00	2.0%	$1,234.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-4P-1	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	$220.00	2.0%	$215.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-4P-2	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	$418.00	2.0%	$409.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-4P-3	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	$605.00	2.0%	$592.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-4P-4	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	$807.00	2.0%	$790.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-4P-5	SEL ESS. 4HR PRT ONLY SPPT6430 24P&48P	$1,008.00	2.0%	$987.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-NDO1	SEL ESS. NBD O/S SPPT 6430 24P & 48P	$165.00	2.0%	$161.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-NDO2	SEL ESS. NBD O/S SPPT 6430 24P & 48P	$314.00	2.0%	$307.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-NDO3	SEL ESS. NBD O/S SPPT 6430 24P & 48P	$454.00	2.0%	$444.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-NDO4	SEL ESS. NBD O/S SPPT 6430 24P & 48P	$605.00	2.0%	$592.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-NDO5	SEL ESS. NBD O/S SPPT 6430 24P & 48P	$756.00	2.0%	$740.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-NDP1	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	$110.00	2.0%	$107.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-NDP2	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	$209.00	2.0%	$204.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-NDP3	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	$303.00	2.0%	$296.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-NDP4	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	$403.00	2.0%	$394.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-NDP5	SEL ESS. NBD PRT ONLY SPRT6430 24P&48P	$504.00	2.0%	$493.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-RMT1	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	$85.00	2.0%	$83.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-RMT2	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	$162.00	2.0%	$158.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-RMT3	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	$234.00	2.0%	$229.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-RMT4	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	$312.00	2.0%	$305.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6430-SVL-RMT5	SEL ESS. REMOTE SPRT ICX 6430 24P & 48P	$390.00	2.0%	$382.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-24	SEL 24p 1G2x1G SFP+&2x1G/10G SFP+ U/S	$2,442.00	22.5%	$1,892.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6450-24-A	SEL 24x1G 2x1G SFP+ 2x1G/10G SFP+ TAA	$2,714.00	22.5%	$2,103.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6450-24P	SEL 24x1G PoE+ 390W 2x1G& 2x1G/10G SFP+	$3,077.00	22.5%	$2,384.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6450-24P-A	SEL 24x1G PoE+2x1G & 2x1G/10G SFP+TAA	$3,349.00	22.5%	$2,595.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6450 2X10GLPOD	SEL 6450 CapLic UPG 1G U/S Prts(+1G/10G)	$906.00	22.5%	$702.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6450-48	SEL 48p 1G2x1G SFP+&2x1G/10G SFP+ U/S	$3,802.00	22.5%	$2,946.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6450-48-A	SEL 48p 1G2x1G SFP+&2x1G/10G SFP+ TAA	$4,074.00	22.5%	$3,157.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6450-48P	SEL 48x1G PoE+2x1G SFP+2x1G/10G SFP+	$4,799.00	22.5%	$3,719.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6450-48P-A	SEL 48x1GPoE+2x1G SFP+2x1G/10G SFP+TAA	$5,070.00	22.5%	$3,929.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6450-PREM-LIC	SEL ICX 6450 PREMIUM SOFTWARE LICENSE	$725.00	22.5%	$561.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6450-SVL-4OS1	SEL ESS. 4HR O/S SPPT 6450 24P & 48P	$475.00	2.0%	$465.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-4OS2	SEL ESS. 4HR O/S SPPT 6450 24P & 48P	$903.00	2.0%	$884.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-4OS3	SEL ESS. 4HR O/S SPPT 6450 24P & 48P	$1,306.00	2.0%	$1,279.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-4OS4	SEL ESS. 4HR O/S SPPT 6450 24P & 48P	$1,742.00	2.0%	$1,707.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-4OS5	SEL ESS. 4HR O/S SPPT 6450 24P & 48P	$2,177.00	2.0%	$2,133.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-4P-1	SEL ESS. 4HR PRT ONLY SPRT6450 24P&48P	$380.00	2.0%	$372.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-4P-2	SEL ESS. 4HR PRT ONLY SPRT6450 24P&48P	$722.00	2.0%	$707.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-4P-3	SEL ESS. 4HR PRT ONLY SPRT6450 24P&48P	$1,045.00	2.0%	$1,024.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-4P-4	SEL ESS. 4HR PRT ONLY SPRT6450 24P&48P	$1,393.00	2.0%	$1,365.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-4P-5	SEL ESS. 4HR PRT ONLY SPRT6450 24P&48P	$1,742.00	2.0%	$1,707.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-NDO1	SEL ESS. NBD O/S SPPT 6450 24P & 48P	$285.00	2.0%	$279.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-NDO2	SEL ESS. NBD O/S SPPT 6450 24P & 48P	$542.00	2.0%	$531.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-NDO3	SEL ESS. NBD O/S SPPT 6450 24P & 48P	$784.00	2.0%	$768.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-NDO4	SEL ESS. NBD O/S SPPT 6450 24P & 48P	$1,045.00	2.0%	$1,024.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-NDO5	SEL ESS. NBD O/S SPPT 6450 24P & 48P	$1,306.00	2.0%	$1,279.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-NDP1	SEL ESS. NBD PRT ONLY SPRT6450 24P&48P	$190.00	2.0%	$186.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-NDP2	SEL ESS. NBD PRT ONLY SPRT6450 24P&48P	$361.00	2.0%	$353.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-NDP3	SEL ESS. NBD PRT ONLY SPRT6450 24P&48P	$523.00	2.0%	$512.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-NDP4	SEL ESS. NBD PRT ONLY SPRT6450 24P&48P	$697.00	2.0%	$683.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-NDP5	SEL ESS. NBD PRT ONLY SPRT6450 24P&48P	$871.00	2.0%	$853.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-RMT1	SEL ESS. REMOTE SPRT ICX 6450 24P & 48P	$145.00	2.0%	$142.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-RMT2	SEL ESS. REMOTE SPRT ICX 6450 24P & 48P	$276.00	2.0%	$270.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-RMT3	SEL ESS. REMOTE SPRT ICX 6450 24P & 48P	$399.00	2.0%	$391.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-RMT4	SEL ESS. REMOTE SPRT ICX 6450 24P & 48P	$532.00	2.0%	$521.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6450-SVL-RMT5	SEL ESS. REMOTE SPRT ICX 6450 24P & 48P	$665.00	2.0%	$651.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-10G-LPOD	SEL Lic to upg4 U-ports of 1G SFP to 10G	$2,266.00	22.5%	$1,756.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24-DC-E	SEL 24x1G RJ45 Exh air Base S/W DC	$5,161.00	22.5%	$3,999.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24-E	SEL 24x1G RJ45 Exh a/f-Base S/W	$5,070.00	22.5%	$3,929.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24F-DC-E	SEL 24x1G SFP Exh a/f Base S/W-DC Pwr	$6,702.00	22.5%	$5,194.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24F-E	SEL 24x1G SFP Exh a/f Base S/W	$6,611.00	22.5%	$5,123.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24F-I	SEL 24x1G SFP Intake a/f Base S/W	$6,611.00	22.5%	$5,123.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24F-PE	SEL 24x1G SFP Exhaust a/f Prem S/W	$7,970.00	22.5%	$6,176.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24F-PI	SEL 24x1G SFP Intake a/f Prem S/W	$7,970.00	22.5%	$6,176.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24-I	SEL 24x1G RJ45 Intake a/f-Base S/W	$5,070.00	22.5%	$3,929.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24P-E	SEL 24x1G RJ45 PoE+ Exhaust a/f Base S/W	$5,977.00	22.5%	$4,632.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24-PE	SEL 24x1G RJ45 Exhaust a/f Prem S/W	$6,430.00	22.5%	$4,983.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24P-I	SEL 24x1G RJ45 PoE+ Intake a/f Base S/W	$5,977.00	22.5%	$4,632.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24-PI	SEL 24x1G RJ45 Intake a/f Prem S/W	$6,430.00	22.5%	$4,983.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24P-PE	SEL 24x1G RJ45 PoE+ Exh a/f Prem S/W	$7,336.00	22.5%	$5,685.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-24P-PI	SEL 24x1G RJ45 PoE+ Intake a/f Prem S/W	$7,336.00	22.5%	$5,685.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-48-DC-E	SEL 48x1G RJ45 Exh a/f Base S/W DC Pwr	$7,789.00	22.5%	$6,036.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-48-E	SEL 48x1G RJ45 Exh a/f Base S/W	$7,699.00	22.5%	$5,966.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-48-I	SEL 48x1G RJ45 Intake a/f Base S/W	$7,699.00	22.5%	$5,966.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-48P-E	SEL 48x1G RJ45 PoE+ Exh a/f Base S/W	$9,511.00	22.5%	$7,371.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-48-PE	SEL 48x1G RJ45 Exh a/f Prem S/W	$9,058.00	22.5%	$7,019.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-48P-I	SEL 48x1G PoE+ Intake a/f Base S/W	$9,511.00	22.5%	$7,371.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-48-PI	SEL 48x1G RJ45 Intake a/f Prem S/W	$9,058.00	22.5%	$7,019.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-48P-PE	SEL 48x1G RJ45 PoE+ Exh a/f. Prem S/W	$10,870.00	22.5%	$8,424.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-48P-PI	SEL 48x1G PoE+ Intake a/f Prem S/W	$10,870.00	22.5%	$8,424.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-ADV-LIC	SEL ICX6610 Advance software license	$4,531.00	22.5%	$3,511.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-FAN-E	SEL ICX6610 FAN PORT SIDE INTAKE	$227.00	22.5%	$175.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-FAN-I	SEL ICX6610 FAN PORT SIDE EXHAUST	$227.00	22.5%	$175.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-PREM-LIC	SEL ICX6610 Premium software license	$1,359.00	22.5%	$1,053.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-RMK	SEL 2 Post Rack Mount Kit	$77.00	22.5%	$59.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-RMK-4P	SEL 4 Post Rack Mount Kit	$136.00	22.5%	$105.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6610-SVL-4OS1	SEL ESS. 4HR O/S SPPT ICX 6610 24P&48P	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ICX6610-SVL-4OS2	SEL ESS. 4HR O/S SPPT ICX 6610 24P&48P	$2,613.00	2.0%	$2,560.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-4OS3	SEL ESS. 4HR O/S SPPT ICX 6610 24P&48P	$3,781.00	2.0%	$3,705.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-4OS4	SEL ESS. 4HR O/S SPPT ICX 6610 24P&48P	$5,042.00	2.0%	$4,941.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-4OS5	SEL ESS. 4HR O/S SPPT ICX 6610 24P&48P	$6,302.00	2.0%	$6,175.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-4P-1	SEL ESS. 4HR PRT ONLY SPRT6610 24P&48P	$1,100.00	2.0%	$1,078.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-4P-2	SEL ESS. 4HR PRT ONLY SPRT6610 24P&48P	$2,090.00	2.0%	$2,048.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-4P-3	SEL ESS. 4HR PRT ONLY SPRT6610 24P&48P	$3,025.00	2.0%	$2,964.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-4P-4	SEL ESS. 4HR PRT ONLY SPRT6610 24P&48P	$4,033.00	2.0%	$3,952.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-4P-5	SEL ESS. 4HR PRT ONLY SPRT6610 24P&48P	$5,042.00	2.0%	$4,941.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-NDO1	SEL ESS. NBD O/S SPPT ICX 6610 24P&48P	$825.00	2.0%	$808.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-NDO2	SEL ESS. NBD O/S SPPT ICX 6610 24P&48P	$1,568.00	2.0%	$1,536.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-NDO3	SEL ESS. NBD O/S SPPT ICX 6610 24P&48P	$2,269.00	2.0%	$2,223.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-NDO4	SEL ESS. NBD O/S SPPT ICX 6610 24P&48P	$3,025.00	2.0%	$2,964.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-NDO5	SEL ESS. NBD O/S SPPT ICX 6610 24P&48P	$3,781.00	2.0%	$3,705.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-NDP1	SEL ESS. NBD PRT ONLY SPRT6610 24P&48P	$550.00	2.0%	$539.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-NDP2	SEL ESS. NBD PRT ONLY SPRT6610 24P&48P	$1,045.00	2.0%	$1,024.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-NDP3	SEL ESS. NBD PRT ONLY SPRT6610 24P&48P	$1,513.00	2.0%	$1,482.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-NDP4	SEL ESS. NBD PRT ONLY SPRT6610 24P&48P	$2,017.00	2.0%	$1,976.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-NDP5	SEL ESS. NBD PRT ONLY SPRT6610 24P&48P	$2,521.00	2.0%	$2,470.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-RMT1	SEL ESS. REMOTE SPRT ICX 6610 24P&48P	$415.00	2.0%	$406.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-RMT2	SEL ESS. REMOTE SPRT ICX 6610 24P&48P	$789.00	2.0%	$773.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-RMT3	SEL ESS. REMOTE SPRT ICX 6610 24P&48P	$1,141.00	2.0%	$1,118.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-RMT4	SEL ESS. REMOTE SPRT ICX 6610 24P&48P	$1,522.00	2.0%	$1,491.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6610-SVL-RMT5	SEL ESS. REMOTE SPRT ICX 6610 24P&48P	$1,902.00	2.0%	$1,863.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX66502P40GLPOD	SEL POD lic-6650 2QSFP+ (40GbE/4x10GbE)	$3,625.00	22.5%	$2,809.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6650-32-ADV	SEL 32x10GbE SFP+ adv SW-NO PwrFanopt	$13,141.00	22.5%	$10,184.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6650-32-E-ADV	SEL 32x10GbE SFP+ adv S/W Pwr Fan-0 opt	$17,400.00	22.5%	$13,485.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6650-48-E-ADV	SEL 48x10GbE SFP+ adv S/W Pwr Fan-0 opt	$21,750.00	22.5%	$16,856.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6650-56-E-ADV	SEL 56x10GbE SFP+ adv S/W Pwr Fan-0 opt	$25,375.00	22.5%	$19,665.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX66508P10GLPOD	SEL POD lic-6650-40 8x10GbE SFP+ ports	$3,625.00	22.5%	$2,809.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ICX6650-SVL-4OS1	SEL ESSENTIAL 4HR ONSITE Spt ICX6650	$3,230.00	2.0%	$3,165.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-4OS2	SEL ESSENTIAL 4HR ONSITE Spt ICX6650	$6,137.00	2.0%	$6,014.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-4OS3	SEL ESSENTIAL 4HR ONSITE Spt ICX6650	$8,883.00	2.0%	$8,705.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-4OS4	SEL ESSENTIAL 4HR ONSITE Spt ICX6650	$11,843.00	2.0%	$11,606.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-4OS5	SEL ESSENTIAL 4HR ONSITE Spt ICX6650	$14,804.00	2.0%	$14,507.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-4P-1	SEL ESS. 4HR PARTS ONLY Spt ICX6650	$2,585.00	2.0%	$2,533.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-4P-2	SEL ESS. 4HR PARTS ONLY Spt ICX6650	$4,912.00	2.0%	$4,813.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-4P-3	SEL ESS. 4HR PARTS ONLY Spt ICX6650	$7,109.00	2.0%	$6,966.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-4P-4	SEL ESS. 4HR PARTS ONLY Spt ICX6650	$9,478.00	2.0%	$9,288.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-4P-5	SEL ESS. 4HR PARTS ONLY Spt ICX6650	$11,848.00	2.0%	$11,611.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-NDO1	SEL ESSENTIAL NBD ONSITE Spt ICX6650	$2,020.00	2.0%	$1,979.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-NDO2	SEL ESSENTIAL NBD ONSITE Spt ICX6650	$3,838.00	2.0%	$3,761.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-NDO3	SEL ESSENTIAL NBD ONSITE Spt ICX6650	$5,555.00	2.0%	$5,443.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-NDO4	SEL ESSENTIAL NBD ONSITE Spt ICX6650	$7,407.00	2.0%	$7,258.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-NDO5	SEL ESSENTIAL NBD ONSITE Spt ICX6650	$9,258.00	2.0%	$9,072.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-NDP1	SEL ESS. NBD PARTS ONLY Spt ICX6650	$1,615.00	2.0%	$1,582.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-NDP2	SEL ESS. NBD PARTS ONLY Spt ICX6650	$3,069.00	2.0%	$3,007.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-NDP3	SEL ESS. NBD PARTS ONLY Spt ICX6650	$4,441.00	2.0%	$4,352.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-NDP4	SEL ESS. NBD PARTS ONLY Spt ICX6650	$5,922.00	2.0%	$5,803.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-NDP5	SEL ESS. NBD PARTS ONLY Spt ICX6650	$7,402.00	2.0%	$7,253.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-RTF1	SEL ESS. RTN TO FACTORY Spt ICX6650	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-RTF2	SEL ESS. RTN TO FACTORY Spt ICX6650	$2,613.00	2.0%	$2,560.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-RTF3	SEL ESS. RTN TO FACTORY Spt ICX6650	$3,781.00	2.0%	$3,705.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-RTF4	SEL ESS. RTN TO FACTORY Spt ICX6650	$5,042.00	2.0%	$4,941.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
ICX6650-SVL-RTF5	SEL ESS. RTN TO FACTORY Spt ICX6650	$6,302.00	2.0%	$6,175.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
IGC-DS	SEL IGC DEPLOYMENT SRV	$2,222.00	2.0%	$2,177.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
IMPL-M3000-1	SELECT DISTANCE EXT IMPL SERVICE; M300-1	$8,100.00	2.0%	$7,938.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
INIT-MAC0-EM1	SEL ATTO Xtend SAN Mac iSCSI Initiator	$215.00	22.5%	$166.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
INT-9350-B	SELECT INTERCEPTOR 9350	$43,744.00	22.5%	$33,901.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
ISR6250-C22-E	SELECT 10GE 6250 ROUTER HA CONFG	$31,844.00	22.5%	$24,679.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CAG2260-F1	SEL CASCADE GATEWAY LICENSE FOR 100K FPM	$2,494.00	22.5%	$1,932.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CAG2260-F2	SEL CASCADE GATEWAY LICENSE FOR 200K FPM	$21,244.00	22.5%	$16,464.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CAG2260-F3	SEL CASCADE GATEWAY LICENSE FOR 500K FPM	$39,994.00	22.5%	$30,995.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CAG2260-F4	SEL CASCADE GATEWAY LICENSE FOR 800K FPM	$58,744.00	22.5%	$45,526.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CAG2260-F5	SEL CAS GATEWAY LICENSE FOR 1400K FPM	$77,494.00	22.5%	$60,057.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CAP2260-CAA	SEL CAS ANALYTICS LIC FOR CAP-2260-B010	$49,994.00	22.5%	$38,745.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CAP2260-H	SEL CAS PROFILER LICENSE FOR 500K FPM	$106,869.00	22.5%	$82,823.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CAP2260-L	SEL CAS PROFILER LICENSE FOR 100K FPM	$6,244.00	22.5%	$4,839.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CAP2260-M	SEL CAS PROFILER LICENSE FOR 200K FPM	$44,369.00	22.5%	$34,385.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CAP4260-CAA	SEL CAS ANALYTICS LICENSE FOR ENT PROF	$87,494.00	22.5%	$67,807.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CXA1555-H	SEL LICENSE STEELHEAD CXA1555-H	$14,244.00	22.5%	$11,039.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CXA1555-L	SEL LICENSE STEELHEAD CXA1555-L	$3,369.00	22.5%	$2,610.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
L-CXA1555-M	SEL LICENSE STEELHEAD CXA1555-M	$12,119.00	22.5%	$9,392.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-ADD-100MB	SEL License 100Mbps add on-VH only	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-ARX-01200	SEL AppResponse 1200 licenses	$1,306.00	22.5%	$1,012.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-ARX-02200	SEL AppResponse 2200 licenses	$4,781.00	22.5%	$3,705.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-ARX-03300	SEL AppResponse 3300 licenses	$7,500.00	22.5%	$5,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-ARX-03800	SEL AppResponse 3800 licenses	$11,875.00	22.5%	$9,203.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-ARX-04300	SEL AppResponse 4300 licenses	$15,625.00	22.5%	$12,109.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-ARX-05100	SEL AppResponse 5100 licenses	$20,000.00	22.5%	$15,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-ARX-06000	SEL AppResponse 6000 licenses	$28,756.00	22.5%	$22,285.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-ARXDIR300	SEL AppResponse Director 300 licenses	$5,875.00	22.5%	$4,553.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CAPVE100-SDN	SEL SDN Feature License for CAP-VE-100	$6,244.00	22.5%	$4,839.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CAX-460-H	SEL Cas Express License for 90K FPM	$72,500.00	22.5%	$56,187.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CAX-460-L	SEL Cas Express License for 30K FPM	$20,000.00	22.5%	$15,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CAX-460-M	SEL Cas Express License for 60K FPM	$47,500.00	22.5%	$36,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CAX-460-SDN	SEL SDN Feature License for CAX-460	$2,494.00	22.5%	$1,932.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CAX-460-U	SEL Cas Express License for 15K FPM	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CAX-460-VH	SEL Cas Express License for 120K FPM	$95,000.00	22.5%	$73,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA5055-H	SEL License CX5055H, 400Mbps, 25k conn	$51,875.00	22.5%	$40,203.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA5055-M	SEL License CX5055M, 200Mbps, 14k conn	$8,125.00	22.5%	$6,296.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA-555-H	SEL LICENSE STEELHEAD CXA555-H	$3,119.00	22.5%	$2,417.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA-555-M	SEL LICENSE STEELHEAD CXA555-M	$1,244.00	22.5%	$964.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
LIC-CXA-570-H	SEL License Steelhead CXA 570-H	$5,375.00	22.5%	$4,165.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA-570-L	SEL License Steelhead CXA 570-L	$1,000.00	22.5%	$775.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA-570-M	SEL License Steelhead CXA 570-M	$3,500.00	22.5%	$2,712.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA7055-H	SEL License CX7055H, 1500Mbps, 150k conn	$75,000.00	22.5%	$58,125.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA7055-L	SEL License CX7055L, 622Mbps, 75k conn	$18,750.00	22.5%	$14,531.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA7055-M	SEL License CX7055M, 1000Mbps, 100k conn	$43,750.00	22.5%	$33,906.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA-755-H	SEL LICENSE STEELHEAD CXA755-H	$7,494.00	22.5%	$5,807.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA-755-L	SEL LICENSE STEELHEAD CXA755-L	$1,619.00	22.5%	$1,254.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA-755-M	SEL LICENSE STEELHEAD CXA755-M	$4,119.00	22.5%	$3,192.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA-770-H	SEL License Steelhead CXA 770-H	$10,369.00	22.5%	$8,035.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA-770-L	SEL License Steelhead CXA 770-L	$1,619.00	22.5%	$1,254.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-CXA-770-M	SEL License Steelhead CXA 770-M	$4,119.00	22.5%	$3,192.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1160-G	SEL LICENSE EX1160G GRAN DEDICATE;10MBPS	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1160H	SEL LICENSE EXA 1160-H; 20MBPS;2300 CONN	$11,119.00	22.5%	$8,617.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1160L	SEL LICENSE EXA 1160-L; 10MBPS;900 CONN	$2,369.00	22.5%	$1,835.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1160M	SEL LICENSE EXA 1160-M; 10MBPS;1500 CONN	$7,369.00	22.5%	$5,710.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1160-VH	SEL LICENSE EX1160VH;45MBPS;4000CONN	$14,619.00	22.5%	$11,329.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1260-G	SEL LICENSE EX1260G GRAN DEDICATE;10MBPS	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1260H	SEL LICENSE EXA 1260-H; 20MBPS;2300 CONN	$12,619.00	22.5%	$9,779.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1260L	SEL LICENSE EXA 1260-L; 10MBPS;900 CONN	$3,869.00	22.5%	$2,998.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1260M	SEL LICENSE EXA 1260-M; 10MBPS;1500 CONN	$7,619.00	22.5%	$5,904.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1260-VH	SEL LICENSE EX1260VH; 45MBPS;4000 CONN	$19,119.00	22.5%	$14,817.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1360G	SEL Lic EXA1360G Gran Dedic10TB 50Mbps	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1360L	SEL Lic EXA1360L 10TB 4500 conn50Mbps	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LICEXA1360M	SEL Lic EXA1360M 10TB 6000 conn100 Mbps	$16,250.00	22.5%	$12,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-FCT-INST	SEL FACTORY INSTALLATION OF LICENSES	$465.00	22.5%	$360.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-GCA2000H	SEL LICENSE GRANITE CORE GCA 2000-H	$16,119.00	22.5%	$12,492.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-GCA2000L	SEL LICENSE GRANITE CORE GCA 2000-L	$2,369.00	22.5%	$1,835.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-GCA2000M	SEL LICENSE GRANITE CORE GCA 2000-M	$8,619.00	22.5%	$6,679.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-GCA2000VH	SEL LICENSE GRANITE CORE GCA 2000-VH	$28,619.00	22.5%	$22,179.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-GRAN1160	SEL GRANITE LICENSE 1160	$7,500.00	22.5%	$5,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-MT-TIER2-UPG	SEL Lic upg-Tier1 to 2 multitenant	$17,672.00	22.5%	$13,695.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-SCPS-002	SEL SCPS LICENSE ON 555 SERIES	$2,494.00	22.5%	$1,932.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-SCPS-004	SEL SCPS LICENSE ON 755 SERIES	$4,369.00	22.5%	$3,385.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-SCPS-008	SEL SCPS LICENSE ON 1555 SERIES	$10,619.00	22.5%	$8,229.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-SCPS-009	SEL SCPS License on 5055 Series	$15,619.00	22.5%	$12,104.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LIC-SCPS-010	SEL SCPS License on 7055 Series	$41,244.00	22.5%	$31,964.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LK5800-20G	SELECT: QLogic 5800 20G upgrade	$1,089.00	22.5%	$843.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LK5800-4PORT8	SELECT: 5800 4PORT UPGRD W/4SFP	$1,080.00	22.5%	$837.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LK5802-20G	SELECT: QLOGIC 5802 20G UPGRADE	$1,821.00	22.5%	$1,411.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LK5802-4PORT8	SELECT: 5802 4PORT UPGRD W/4SFP	$1,571.00	22.5%	$1,217.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LK-FABSECUR	SELECT FABRIC SECURITY	$4,804.00	22.5%	$3,723.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LK-SANDR	SELECT SAN DOCTOR BUNDLE	$4,804.00	22.5%	$3,723.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LPE12000-E	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	$1,245.00	22.5%	$964.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LPE12000-E-G	SEL SINGLE-PORT; 8GB FC; PCI-E; FED GOVT	$1,245.00	22.5%	$964.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LPE12002-E	SELECT DUAL-PORT 8GB FC PCI EXPRESS	$1,660.00	22.5%	$1,286.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LPE12002-E-G	SEL DUAL-PORT; 8GB FC; PCI-E; FED GOVT.	$1,660.00	22.5%	$1,286.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LPE1250-E	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	$1,090.00	22.5%	$844.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LPE1250-E-G	SEL SINGLE-PORT; 8GB FC; PCI-E; FED GOVT	$1,090.00	22.5%	$844.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LPE16000B-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS	$1,670.00	22.5%	$1,294.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
LPE16002B-E	SEL DUAL-PORT 16GB FC PCI EXPRESS	$2,199.00	22.5%	$1,704.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MAITPRCC1002	SEL Maintenance - ImageTrust Clien	$556.00	2.0%	$544.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MAITPRHV1002	SEL Mnt - HV ImageTrust Client(-170ppm)	$2,000.00	2.0%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MAITPROC1001	SEL Maintenance - OCR Server	$1,667.00	2.0%	$1,633.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MAITPRSR1002	SEL Maintenance - ImageTrust Serve	$444.00	2.0%	$435.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MAITPRTC1002	SEL Maintenance - ImageTrust-TC Clien	$556.00	2.0%	$544.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-APP-LAYER7	SEL MAINTENANCE FOR CAS-APP-LAYER7	$3,088.00	2.0%	$3,026.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CAA-CAP2100	SEL CASCADE ANALYT SUPPORT STD PROFILER	$7,059.00	2.0%	$6,917.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CAA-CAP4100	SEL CASCADE ANALYT SUPPORT ENT PROFILER	$12,353.00	2.0%	$12,105.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CAA-ENT-MAZ	SEL MAZU ANALYT SUPPORT ENT PROFILER	$12,353.00	2.0%	$12,105.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CAA-EXP-MAZ	SEL MAZU ANALYT SUPPORT EXPRESS	$1,765.00	2.0%	$1,729.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CAA-STD-MAZ	SEL MAZU ANALYT SUPPORT STD PROFILER	$7,059.00	2.0%	$6,917.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CAS-VE	SELECT SPT CASCADE VIRTUAL SENSOR	$88.00	2.0%	$86.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-H-10-1	SELECT Support 10 pack CMC Lic (0-4)	$441.00	2.0%	$432.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-H-10-2	SELECT Support 10 pack CMC Lic (5-19)	$353.00	2.0%	$345.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-H-10-3	SELECT Support 10 pack CMC Lic (20-44)	$212.00	2.0%	$207.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-H-10-4	SELECT Support 10 pack CMC Lic (45-94)	$159.00	2.0%	$155.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-H-10-5	SELECT Support 10 pack CMC Lic (95-194)	$132.00	2.0%	$129.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-H-10-6	SELECT Support 10 pack CMC Lic (195+)	$96.00	2.0%	$94.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-S-10-1	SELECT SPT 10 pack CMC-VE Lic (0-9)	$441.00	2.0%	$432.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-S-10-2	SELECT SPT 10 pack CMC-VE Lic (10-24)	$353.00	2.0%	$345.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-S-10-3	SELECT SPT 10 pack CMC-VE Lic (25-49)	$212.00	2.0%	$207.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-S-10-4	SELECT SPT 10 pack CMC-VE Lic (50-99)	$159.00	2.0%	$155.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-S-10-5	SELECT SPT 10 pack CMC-VE Lic 100-199	$132.00	2.0%	$129.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-S-10-6	SELECT SPT 10 pack CMC-VE Lic (200+)	$96.00	2.0%	$94.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-VE	SELECT SPT CMC-VE (Single Instance)	$265.00	2.0%	$259.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CMC-VE-INST	SEL SUPPORT VIRTUAL CMC LICENSE	$265.00	2.0%	$259.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CPD-0250-T1	SEL CASCADE PROFILER DISC. T1 SUPPORT	$7.00	2.0%	$6.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CPD-0500-T2	SEL CASCADE PROFILER DISC. T2 SUPPORT	$7.00	2.0%	$6.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CPD-1000-T3	SEL CASCADE PROFILER DISC. T3 SUPPORT	$7.00	2.0%	$6.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CPD-2500-T4	SEL CASCADE PROFILER DISC. T4 SUPPORT	$6.00	2.0%	$5.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CPD-5000-T5	SEL CASCADE PROFILER DISC. T5 SUPPORT	$6.00	2.0%	$5.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CPD-5000-T6	SEL CASCADE PROFILER DISC. T6 SUPPORT	$5.00	2.0%	$4.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CSP-CNCLICUSR1	SEL Support Pilot Concurrent User 1-4	$791.00	2.0%	$775.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CSP-CNCLICUSR2	SEL Support Pilot Concurrent User 5-9	$635.00	2.0%	$622.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CSP-CNCLICUSR3	SEL Support Pilot Concurrent User 10-24	$508.00	2.0%	$497.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CSP-CNCLICUSR4	SEL Support Pilot Concurrent User 25+	$438.00	2.0%	$429.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CSP-LICUSR1	SEL SUPPORT CASCADE PILOT 1 USER 1-2	$528.00	2.0%	$517.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CSP-LICUSR2	SEL SUPPORT CASCADE PILOT 1 USER 3-4	$511.00	2.0%	$500.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CSP-LICUSR3	SEL SUPPORT CASCADE PILOT 1 USER 5-9	$421.00	2.0%	$412.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CSP-LICUSR4	SEL SUPPORT CASCADE PILOT 1 USER 10-24	$400.00	2.0%	$392.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CSP-LICUSR5	SEL SUPPORT CASCADE PILOT 1 USER 25-49	$380.00	2.0%	$372.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-CSP-LICUSR6	SEL SUPPORT CASCADE PILOT 1 USER 50-99	$361.00	2.0%	$353.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
M-CSP-LICUSR7	SEL SUPPORT CASCADE PILOT1USER 100-99999	$307.00	2.0%	$300.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-EHR1U-CAS	SEL DISC/MEMORY SUPPORT- CASCADE 1U	$1,053.00	2.0%	$1,031.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-EHR-2UA-CX	SEL Disc/Memory Support-xx55 CX5055	$3,288.00	2.0%	$3,222.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-EHR-2UB-CX	SEL Disc/Memory Support-xx55 CX7055	$8,229.00	2.0%	$8,064.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-EHR2U-CAS	SEL DISC/MEMORY SUPPORT- CASCADE 2U	$3,406.00	2.0%	$3,337.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-EHR-CSK-1U	SEL DISC/MEMORY SUPPORT-CAS SHARK 1U	$1,053.00	2.0%	$1,031.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-EHR-CSK-2U	SEL DISC/MEMORY SUPPORT-CAS SHARK 2U	$1,994.00	2.0%	$1,954.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-EHR-CSK-3U	SEL DISC/MEMORY SUPPORT-CAS SHARK 3U	$3,406.00	2.0%	$3,337.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MEM-001	SELECT 1GB MEMORY FOR SH250 (SPARE)	$347.00	2.0%	$340.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MEM-002	SEL 2GB MEMORY FOR SH250/550-550(SPARE)	$700.00	2.0%	$686.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MEM-003	SELECT 2GB MEMORYSH6050/601	$935.00	2.0%	$916.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MEM-004	SELECT 4GB MEMORY -SHA7050/701 (SPARE)	$1,759.00	2.0%	$1,723.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MEM-005	SELECT 2GB MEMORY-INT9350 (SPARE)	$935.00	2.0%	$916.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MEM-007	SEL 4GB MEMORY	$1,524.00	22.5%	$1,181.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MEM-008	SEL 8GB MEMORY	$2,347.00	22.5%	$1,818.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MEM-CAP-001	SEL MEMORY- 1GB SPARE	$582.00	2.0%	$570.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MEM-CAP-002	SEL MEMORY 2GB SPARE	$935.00	2.0%	$916.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MEM-CAP-003	SEL MEMORY -4GB SPARE (P-RAM-INTEL 32GB)	$1,759.00	2.0%	$1,723.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MEM-CSK-0001	SEL 1U MEMORY	$1,524.00	2.0%	$1,493.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MEM-CSK-0002	SEL 2U MEMORY	$935.00	2.0%	$916.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MEM-CSK-0003	SEL 3U MEMORY	$1,759.00	2.0%	$1,723.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-CMC-8150	SELECT Gold SPT CMC (50 Steelheads)	$3,488.00	2.0%	$3,418.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-LCG2260F1	SEL CAS GATEWAY CAG2260F1 GOLD SUPPORT	$3,769.00	2.0%	$3,693.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-LCG2260F2	SEL CAS GATEWAY CAG2260F2 GOLD SUPPORT	$6,593.00	2.0%	$6,461.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-LCG2260F3	SEL CAS GATEWAY CAG2260F3 GOLD SUPPORT	$9,416.00	2.0%	$9,227.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-LCG2260F4	SEL CAS GATEWAY CAG2260F4 GOLD SUPPORT	$12,240.00	2.0%	$11,995.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-LCG2260F5	SEL CAS GATEWAY CAG2260F5 GOLD SUPPORT	$15,064.00	2.0%	$14,762.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-ARXDIR200	SEL AppRespDIR200 Gld Support(InclTrain)	$8,866.00	2.0%	$8,688.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-ARXDIR300	SEL AppRespDIR300 Gld Support(InclTrain)	$8,852.00	2.0%	$8,674.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-ARXEXP200	SEL AppRespEXP200 Gld Support(InclTrain)	$7,059.00	2.0%	$6,917.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-ARXEXP300	SEL AppRespEXP300 Gld Support(InclTrain)	$10,447.00	2.0%	$10,238.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAG-F1	SEL CASCADE CAG-2100-F1 GOLD SUPPORT	$4,235.00	2.0%	$4,150.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAG-F2	SEL CASCADE CAG-2100-F2 GOLD SUPPORT	$7,412.00	2.0%	$7,263.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAG-F3	SEL CASCADE CAG-2100-F3 GOLD SUPPORT	$10,588.00	2.0%	$10,376.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAG-F4	SEL CASCADE CAG-2100-F4 GOLD SUPPORT	$13,765.00	2.0%	$13,489.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAG-F5	SEL CASCADE CAG-2100-F5 GOLD SUPPORT	$16,941.00	2.0%	$16,602.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAP2120	SEL CASCADE PROFILER 2120 GOLD SUPPORT	$10,471.00	2.0%	$10,261.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAP2140	SEL CASCADE PROFILER 2140 GOLD SUPPORT	$16,941.00	2.0%	$16,602.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAP2160	SEL CASCADE PROFILER 2160 GOLD SUPPORT	$27,529.00	2.0%	$26,978.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAP4100	SEL CASCADE PROFILER 4100 GOLD SUPPORT	$39,176.00	2.0%	$38,392.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAP4110	SEL CAP-4110 EXP MOD GOLD SUPPORT	$19,588.00	2.0%	$19,196.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAS2260	SEL CAS SENSOR CAS-2260 GOLD SUPPORT	$6,593.00	2.0%	$6,461.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAS-2LR	SEL CAS-02100-2LR GOLD SUPPORT	$14,824.00	2.0%	$14,527.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAS-2LX	SEL CAS-02100-2LX GOLD SUPPORT	$9,529.00	2.0%	$9,338.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAS-2SR	SEL CAS-02100-2SR GOLD SUPPORT	$14,824.00	2.0%	$14,527.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAS-2SX	SEL CAS-02100-2SX GOLD SUPPORT	$8,682.00	2.0%	$8,508.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAS-2TX	SEL CAS-02100-2TX GOLD SUPPORT	$7,835.00	2.0%	$7,678.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAS-4SX	SEL CAS-02100-4SX GOLD SUPPORT	$9,953.00	2.0%	$9,753.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAS-4TX	SEL CAS-02100-4TX GOLD SUPPORT	$9,106.00	2.0%	$8,923.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAX0100	SEL CASCADE EXPRESS 100 GOLD SUPPORT	$8,259.00	2.0%	$8,093.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAX0200	SEL CASCADE EXPRESS 200 GOLD SUPPORT	$12,706.00	2.0%	$12,451.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAX0300	SEL CASCADE EXPRESS 300 GOLD SUPPORT	$16,941.00	2.0%	$16,602.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAX360H	SEL CAS EXP CAX360-HIGH GOLD SUPPORT	$14,301.00	2.0%	$14,014.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAX360L	SEL CAS EXP CAX360-LOW GOLD SUPPORT	$6,593.00	2.0%	$6,461.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CAX360M	SEL CAS EXP CAX360-MID GOLD SUPPORT	$10,546.00	2.0%	$10,335.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CP2260H	SEL CAS PROF CAP-2260-HIGH GOLD SUPPORT	$24,466.00	2.0%	$23,976.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CP2260L	SEL CAS PROF CAP-2260-LOW GOLD SUPPORT	$9,318.00	2.0%	$9,131.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CP2260M	SEL CAS PROF CAP-2260-MID GOLD SUPPORT	$15,064.00	2.0%	$14,762.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLDCP4260AN	SEL CAS ENT PROF CAP4260-AN GOLD SUPPORT	$23,534.00	2.0%	$23,063.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLDCP4260DB	SEL CAS ENT PROF CAP4260-DB GOLD SUPPORT	$5,647.00	2.0%	$5,534.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLDCP4260DP	SEL CAS ENT PROF CAP4260-DP GOLD SUPPORT	$5,647.00	2.0%	$5,534.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLDCP4260EX	SEL CAS ENT PROF CAP4260-EX GOLD SUPPORT	$17,407.00	2.0%	$17,058.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLDCP4260UI	SEL CAS ENT PROF CAP4260-UI GOLD SUPPORT	$5,647.00	2.0%	$5,534.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CSK1100	SEL CSK-01100 GOLD SUPPORT	$4,976.00	2.0%	$4,876.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CSK2100	SEL CSK-02100 GOLD SUPPORT	$9,318.00	2.0%	$9,131.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CSK2200	SEL CSK-02200 GOLD SUPPORT	$11,965.00	2.0%	$11,725.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CSK3100	SEL CSK-03100 GOLD SUPPORT	$16,624.00	2.0%	$16,291.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CSK3200	SEL CSK-03200 GOLD SUPPORT	$21,071.00	2.0%	$20,649.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CXA1555	SEL STEELHEAD CXA1555 GOLD SUPPORT	$5,082.00	2.0%	$4,980.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CXA5055	SEL Steelhead CXA 5055 Gold Support	$12,240.00	2.0%	$11,995.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CXA555	SEL STEELHEAD CXA555 GOLD SUPPORT	$1,878.00	2.0%	$1,840.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CXA570	SEL Steelhead CXA570 Gold Support	$1,511.00	2.0%	$1,480.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CXA7055	SEL Steelhead CXA 7055 Gold Support	$30,593.00	2.0%	$29,981.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CXA755	SEL STEELHEAD CXA755 GOLD SUPPORT	$2,442.00	2.0%	$2,393.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-CXA770	SEL Steelhead CXA770 Gold Support	$2,442.00	2.0%	$2,393.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-EXA1360	SEL Steelhead EXA 1360 Gold Support	$15,064.00	2.0%	$14,762.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-FLO-4OB	SEL GOLD SUPPORT FOR P-FLOW-4OB	$4,235.00	2.0%	$4,150.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-U-C2140	SEL CAP 2140 GOLD UPGRADE SUPPORT	$7,412.00	2.0%	$7,263.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-U-C2160	SEL CAP 2160 GOLD UPGRADE SUPPORT	$12,176.00	2.0%	$11,932.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-UCAG-F2	SEL CAG 2100-F1-F2 GOLD UPGRADE SUPPORT	$3,647.00	2.0%	$3,574.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-UCAG-F3	SEL CAG 2100-F2-F3 GOLD UPGRADE SUPPORT	$3,647.00	2.0%	$3,574.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-UCAG-F4	SEL CAG 2100-F3-F4 GOLD UPGRADE SUPPORT	$3,647.00	2.0%	$3,574.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-UCAG-F5	SEL CAG 2100-F4-F5 GOLD UPGRADE SUPPORT	$3,647.00	2.0%	$3,574.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-UCAX200	SEL CAX 100-200 GOLD UPGRADE SUPPORT	$5,118.00	2.0%	$5,015.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-UCAX300	SEL CAX 200-300 GOLD UPGRADE SUPPORT	$4,871.00	2.0%	$4,773.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-U-F200	SEL GOLD SUPPORT RG-H7-F100-RG-H7-F200	$3,176.00	2.0%	$3,112.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-U-F500	SEL GOLD SUPPORT RG-H7-F200-RG-H7-F500	$3,176.00	2.0%	$3,112.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-U-F800	SEL GOLD SUPPORT RG-H7-F500-RG-H7-F800	$3,176.00	2.0%	$3,112.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-U-M1200	SEL GOLD SUPPORT P-H7-500-UP-P-H7-1200	$3,282.00	2.0%	$3,216.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-U-M2500	SEL GOLD SUPPORT P-H7-1200-UP-P-H7-2500	$8,471.00	2.0%	$8,301.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLD-URG800	SEL MAZU RG200-RG 800 GOLD UPG SUPPORT	$7,294.00	2.0%	$7,148.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLDURG800V2	SEL MAZU RG200V2-RG800V2 GOLDUPG SUPPORT	$7,294.00	2.0%	$7,148.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GLDURG800V3	SEL MAZU RG200V3-RG800V3 GOLDUPG SUPPORT	$7,294.00	2.0%	$7,148.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
M-GLD-URGI800	SEL MAZU RG200I-RG 800I GOLD UPG SUPPORT	$7,294.00	2.0%	$7,148.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CAS2260	SEL CAS SENSOR CAS-2260 GOLDPLUS SUPPORT	$9,473.00	2.0%	$9,283.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CAX360-H	SEL CAS EXP CAX360-HIGH GOLDPLUS SUPPORT	$20,555.00	2.0%	$20,143.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CAX360-L	SEL CAS EXP CAX360-LOW GOLD PLUS SUPPORT	$9,473.00	2.0%	$9,283.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CAX360-M	SEL CAS EXP CAX360-MID GOLD PLUS SUPPORT	$15,148.00	2.0%	$14,845.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CMC-8150	SELECT Gold Plus spt CMC (50 Steelheads)	$4,465.00	2.0%	$4,375.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-P-CP2260H	SEL CAS PROF CAP2260HIGHGOLDPLUS SUPPORT	$35,167.00	2.0%	$34,463.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-P-CP2260L	SEL CAS PROF CAP2260-LOWGOLDPLUS SUPPORT	$13,398.00	2.0%	$13,130.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-P-CP2260M	SEL CAS PROF CAP2260-MIDGOLDPLUS SUPPORT	$21,642.00	2.0%	$21,209.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CP4260AN	SEL CAS ENTPROF CAP4260ANGOLDPLUSSUPPORT	$33,826.00	2.0%	$33,149.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CP4260DB	SEL CAS ENTPROF CAP4260DBGOLDPLUSSUPPORT	$8,118.00	2.0%	$7,955.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CP4260DP	SEL CAS ENTPROF CAP4260DPGOLDPLUSSUPPORT	$8,118.00	2.0%	$7,955.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CP4260EX	SEL CAS ENTPROF CAP4260EXGOLDPLUSSUPPORT	$25,031.00	2.0%	$24,530.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CP4260UI	SEL CAS ENTPROF CAP4260UIGOLDPLUSSUPPORT	$8,118.00	2.0%	$7,955.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CXA1555	SEL STEELHEAD CXA1555 GOLD PLUS SUPPORT	$7,299.00	2.0%	$7,153.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CXA555	SEL STEELHEAD CXA555 GOLD PLUS SUPPORT	$2,711.00	2.0%	$2,656.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-CXA755	SEL STEELHEAD CXA755 GOLD PLUS SUPPORT	$3,515.00	2.0%	$3,444.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-ARXDIR200	SEL AppRespDIR200 GPL Support(InclTrain)	$12,734.00	2.0%	$12,479.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-ARXDIR300	SEL AppRespDIR300 GPL Support(InclTrain)	$12,720.00	2.0%	$12,465.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-ARXEXP200	SEL AppRespEXP200 GPL Support(InclTrain)	$10,151.00	2.0%	$9,947.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-ARXEXP300	SEL AppRespEXP300 GPL Support(InclTrain)	$15,021.00	2.0%	$14,720.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAG-F1	SEL CASCADE CAG-2100-F1 GOLDPLUS SUPPORT	$5,412.00	2.0%	$5,303.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAG-F2	SEL CASCADE CAG-2100-F2 GOLDPLUS SUPPORT	$9,471.00	2.0%	$9,281.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAG-F3	SEL CASCADE CAG-2100-F3 GOLDPLUS SUPPORT	$13,529.00	2.0%	$13,258.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAG-F4	SEL CASCADE CAG-2100-F4 GOLDPLUS SUPPORT	$17,588.00	2.0%	$17,236.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAG-F5	SEL CASCADE CAG-2100-F5 GOLDPLUS SUPPORT	$21,647.00	2.0%	$21,214.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAP2120	SEL CASCADE PROFILER 2120 GOLDPLUS SUPP	$13,394.00	2.0%	$13,126.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAP2140	SEL CASCADE PROFILER 2140 GOLDPLUS SUPP	$21,647.00	2.0%	$21,214.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAP2160	SEL CASCADE PROFILER 2160 GOLDPLUS SUPP	$35,176.00	2.0%	$34,472.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAP4100	SEL CASCADE PROFILER 4100 GOLDPLUS SUPP	$50,059.00	2.0%	$49,057.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAP4110	SEL CAP-4110 EXP MOD GOLDPLUS SUPPORT	$25,029.00	2.0%	$24,528.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAS-2LR	SEL CAS-02100-2LR GOLDPLUS SUPPORT	$18,941.00	2.0%	$18,562.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAS-2LX	SEL CAS-02100-2LX GOLDPLUS SUPPORT	$12,176.00	2.0%	$11,932.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAS-2SR	SEL CAS-02100-2SR GOLDPLUS SUPPORT	$18,941.00	2.0%	$18,562.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAS-2SX	SEL CAS-02100-2SX GOLDPLUS SUPPORT	$11,094.00	2.0%	$10,872.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAS-2TX	SEL CAS-02100-2TX GOLDPLUS SUPPORT	$10,012.00	2.0%	$9,811.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAS-4SX	SEL CAS-02100-4SX GOLDPLUS SUPPORT	$12,718.00	2.0%	$12,463.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAS-4TX	SEL CAS-02100-4TX GOLDPLUS SUPPORT	$11,635.00	2.0%	$11,402.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAX0100	SEL CASCADE EXPRESS 100 GOLDPLUS SUPPORT	$10,012.00	2.0%	$9,811.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAX0200	SEL CASCADE EXPRESS 200 GOLDPLUS SUPPORT	$15,694.00	2.0%	$15,380.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CAX0300	SEL CASCADE EXPRESS 300 GOLDPLUS SUPPORT	$21,106.00	2.0%	$20,683.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPLCG2260F1	SEL CAS GATEWAY CAG2260F1GOLDPLUSSUPPORT	$5,407.00	2.0%	$5,298.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPLCG2260F2	SEL CAS GATEWAY CAG2260F2GOLDPLUSSUPPORT	$9,473.00	2.0%	$9,283.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPLCG2260F3	SEL CAS GATEWAY CAG2260F3GOLDPLUSSUPPORT	$13,525.00	2.0%	$13,254.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPLCG2260F4	SEL CAS GATEWAY CAG2260F4GOLDPLUSSUPPORT	$17,591.00	2.0%	$17,239.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPLCG2260F5	SEL CAS GATEWAY CAG2260F5GOLDPLUSSUPPORT	$21,642.00	2.0%	$21,209.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CSK1100	SEL CSK-01100 Gold Plus Support	$6,359.00	2.0%	$6,231.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CSK2100	SEL CSK-02100 Gold Plus Support	$11,906.00	2.0%	$11,667.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CSK2200	SEL CSK-02200 Gold Plus Support	$15,288.00	2.0%	$14,982.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CSK3100	SEL CSK-03100 Gold Plus Support	$21,241.00	2.0%	$20,816.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CSK3200	SEL CSK-03200 Gold Plus Support	$26,924.00	2.0%	$26,385.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CXA5055	SEL Steelhead CXA 5055 Gold Plus Support	$17,591.00	2.0%	$17,239.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CXA570	SEL Steelhead CXA570 Gold Plus Support	$2,160.00	2.0%	$2,116.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CXA7055	SEL Steelhead CXA 7055 Gold Plus Support	$35,181.00	2.0%	$34,477.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-CXA770	SEL Steelhead CXA770 Gold Plus Support	$3,515.00	2.0%	$3,444.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-EXA1360	SEL Steelhead EXA 1360 Gold Plus Support	$21,642.00	2.0%	$21,209.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-U-C2140	SEL CAP 2140 GOLDPLUS UPGRADE SUPPORT	$9,494.00	2.0%	$9,304.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-U-C2160	SEL CAP 2160 GOLDPLUS UPGRADE SUPPORT	$15,559.00	2.0%	$15,247.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-UCAG-F2	SEL CAG 2100-F1-F2 GOLDPLUS UPG SUPPORT	$4,671.00	2.0%	$4,577.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-UCAG-F3	SEL CAG 2100-F2-F3 GOLDPLUS UPG SUPPORT	$4,671.00	2.0%	$4,577.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-UCAG-F4	SEL CAG 2100-F3-F4 GOLDPLUS UPG SUPPORT	$4,671.00	2.0%	$4,577.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-UCAG-F5	SEL CAG 2100-F4-F5 GOLDPLUS UPG SUPPORT	$4,671.00	2.0%	$4,577.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-UCAX200	SEL CAX 100-200 GOLDPLUS UPGRADE SUPPORT	$6,535.00	2.0%	$6,404.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GPL-UCAX300	SEL CAX 200-300 GOLDPLUS UPGRADE SUPPORT	$6,224.00	2.0%	$6,099.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-SMC-8500	SEL Gold Plus support SMC (30 users)	$3,518.00	2.0%	$3,447.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-SMC-8650	SEL Gold Plus support SMC (40 Users)	$4,059.00	2.0%	$3,977.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUCAX360L-H	SEL CAS EXPR CAX360LOW-HIGH GOLDPLUSUPG	$11,082.00	2.0%	$10,860.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUCAX360L-M	SEL CAS EXPR CAX360LOWMID GOLDPLUSUPG	$5,675.00	2.0%	$5,561.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUCAX360M-H	SEL CAS EXPR CAX360MID-HIGH GOLDPLUSUPG	$5,407.00	2.0%	$5,298.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-UCAX460H-VH	SEL CasExp CAX460High-VH GPL UpgSupport	$5,605.00	2.0%	$5,492.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-U-CAX460L-H	SEL Cas Exp CAX-460-L-H GPL Upg Support	$13,073.00	2.0%	$12,811.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-U-CAX460L-M	SEL Cas Exp CAX460L-M Gld Pl Upg Support	$6,847.00	2.0%	$6,710.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-UCAX460L-VH	SEL CasExp CAX460L-VH Gld Pl Upg Support	$18,678.00	2.0%	$18,304.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-U-CAX460M-H	SEL Cas Exp CAX-460-M-H GPL Upg Support	$6,212.00	2.0%	$6,087.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-UCAX460M-VH	SEL CasExp CAX460M-VH Gld Pl Upg Support	$11,816.00	2.0%	$11,579.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-U-CAX460U-H	SEL CasExp CAX460UL-High GPL UpgSupport	$17,421.00	2.0%	$17,072.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-U-CAX460U-L	SEL CasExp CAX460UL-L Gld Pl Upg Support	$4,348.00	2.0%	$4,261.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-U-CAX460U-M	SEL CasExp CAX460UL-M Gld Pl Upg Support	$11,209.00	2.0%	$10,984.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-UCAX460U-VH	SEL CasExp CAX460UL-VH Gld Pl UpgSupport	$23,026.00	2.0%	$22,565.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-UCMC8002	SELECT GOLD PLUS SUPPORT UPG-CMC-08002	$1,353.00	2.0%	$1,325.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-UCMC8003	SELECT GOLD PLUS SUPPORT UPG-CMC-08003	$1,624.00	2.0%	$1,591.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-UCMC8004	SELECT GOLD PLUS SUPPORT UPG-CMC-08004	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-UCMC8005	SELECT GOLD PLUS SUPPORT UPG-CMC-08005	$2,706.00	2.0%	$2,651.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GP-UCMC8006	SELECT GOLD PLUS SUPPORT UPG-CMC-08006	$4,059.00	2.0%	$3,977.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUCP2260L-H	SEL CAS PROF CAP2260LOW-HIGH GLDPLUSUPG	$21,769.00	2.0%	$21,333.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUCP2260L-M	SEL CAS PROF CAP2260LOWMID GOLDPLUSUPG	$8,245.00	2.0%	$8,080.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUCP2260M-H	SEL CAS PROF CAP2260MID-HIGH GLDPLUSUPG	$13,525.00	2.0%	$13,254.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUG2260F1-2	SEL CAS GATEWY CAG2260F1-F2 GOLDPLUSUPG	$4,066.00	2.0%	$3,984.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUG2260F1-3	SEL CAS GATEWY CAG2260F1-F3 GOLDPLUSUPG	$8,118.00	2.0%	$7,955.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUG2260F1-4	SEL CAS GATEWY CAG2260F1-F4 GOLDPLUSUPG	$12,184.00	2.0%	$11,940.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUG2260F1-5	SEL CAS GATEWY CAG2260F1-F5 GOLDPLUSUPG	$16,235.00	2.0%	$15,910.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUG2260F2-3	SEL CAS GATEWY CAG2260F2-F3 GOLDPLUSUPG	$4,052.00	2.0%	$3,970.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUG2260F2-4	SEL CAS GATEWY CAG2260F2-F4 GOLDPLUSUPG	$8,118.00	2.0%	$7,955.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MGPUG2260F2-5	SEL CAS GATEWY CAG2260F2-F5 GOLDPLUSUPG	$12,169.00	2.0%	$11,925.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUG2260F3-4	SEL CAS GATEWY CAG2260F3-F4 GOLDPLUSUPG	$4,066.00	2.0%	$3,984.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUG2260F3-5	SEL CAS GATEWY CAG2260F3-F5 GOLDPLUSUPG	$8,118.00	2.0%	$7,955.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGPUG2260F4-5	SEL CAS GATEWY CAG2260F4-F5 GOLDPLUSUPG	$4,052.00	2.0%	$3,970.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-SMC-8500	SEL Gold support SMC (30 users)	$2,741.00	2.0%	$2,686.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-SMC-8650	SEL Gold support SMC (40 Users)	$3,176.00	2.0%	$3,112.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GUCAX360L-H	SEL CAS EXPR CAX360LOW-HIGH GOLDUPG	$7,708.00	2.0%	$7,553.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GUCAX360L-M	SEL CAS EXPR CAX360LOWMID GOLDUPG	$3,953.00	2.0%	$3,873.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GUCAX360M-H	SEL CAS EXPR CAX360MID-HIGH GOLDUPG	$3,755.00	2.0%	$3,679.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-U-CAX460H-VH	SEL Cas Exp CAX-460-H-VH Gld Upg Support	$3,896.00	2.0%	$3,818.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-U-CAX460-L-H	SEL Cas Exp CAX460L-H Gld Upg Support	$9,092.00	2.0%	$8,910.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-U-CAX460-L-M	SEL Cas Exp CAX460L-M Gld Upg Support	$4,758.00	2.0%	$4,662.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-U-CAX460L-VH	SEL Cas Exp CAX-460-L-VH Gld Upg Support	$12,988.00	2.0%	$12,728.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-U-CAX460-M-H	SEL Cas Exp CAX460M-H Gld Upg Support	$4,334.00	2.0%	$4,247.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-U-CAX460M-VH	SEL Cas Exp CAX-460-M-VH Gld Upg Support	$8,231.00	2.0%	$8,066.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-U-CAX460-U-H	SEL Cas Exp CAX460UL-H Gld Upg Support	$12,127.00	2.0%	$11,884.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-U-CAX460-U-L	SEL Cas Exp CAX-460-UL-L Gld Upg Support	$3,035.00	2.0%	$2,974.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-U-CAX460-U-M	SEL Cas Exp CAX-460-UL-M Gld Upg Support	$7,793.00	2.0%	$7,637.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-U-CAX460U-VH	SEL CasExp CAX460UL-VH Gld UpgSupport	$16,024.00	2.0%	$15,703.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGUCG2260F1-2	SEL CAS GATEWY CAG2260F1-F2 GOLDUPG	$2,824.00	2.0%	$2,767.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGUCG2260F1-3	SEL CAS GATEWY CAG2260F1-F3 GOLDUPG	$5,647.00	2.0%	$5,534.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGUCG2260F1-4	SEL CAS GATEWY CAG2260F1-F4 GOLDUPG	$8,471.00	2.0%	$8,301.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGUCG2260F1-5	SEL CAS GATEWY CAG2260F1-F5 GOLDUPG	$11,294.00	2.0%	$11,068.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGUCG2260F2-3	SEL CAS GATEWY CAG2260F2-F3 GOLDUPG	$2,824.00	2.0%	$2,767.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGUCG2260F2-4	SEL CAS GATEWY CAG2260F2-F4 GOLDUPG	$5,647.00	2.0%	$5,534.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGUCG2260F2-5	SEL CAS GATEWY CAG2260F2-F5 GOLDUPG	$8,471.00	2.0%	$8,301.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGUCG2260F3-4	SEL CAS GATEWY CAG2260F3-F4 GOLDUPG	$2,824.00	2.0%	$2,767.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGUCG2260F3-5	SEL CAS GATEWY CAG2260F3-F5 GOLDUPG	$5,647.00	2.0%	$5,534.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MGUCG2260F4-5	SEL CAS GATEWY CAG2260F4-F5 GOLDUPG	$2,824.00	2.0%	$2,767.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-UCMC8002	SELECT GOLD SUPPORT UPG-CMC-08002	$1,053.00	2.0%	$1,031.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-UCMC8003	SELECT GOLD SUPPORT UPG-CMC-08003	$1,265.00	2.0%	$1,239.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-UCMC8004	SELECT GOLD SUPPORT UPG-CMC-08004	$2,100.00	2.0%	$2,058.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-UCMC8005	SELECT GOLD SUPPORT UPG-CMC-08005	$2,100.00	2.0%	$2,058.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-G-UCMC8006	SELECT GOLD SUPPORT UPG-CMC-08006	$3,159.00	2.0%	$3,095.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GUCP2260L-H	SEL CAS PROF CAP2260LOW-HIGH GOLDUPG	$15,148.00	2.0%	$14,845.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GUCP2260L-M	SEL CAS PROF CAP2260LOWMID GOLDUPG	$5,746.00	2.0%	$5,631.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-GUCP2260M-H	SEL CAS PROF CAP2260MID-HIGH GOLDUPG	$9,402.00	2.0%	$9,213.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MIG-LIC-060	SEL: 1-60TB migrated per TB	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-LIC-060P	SEL: 1-60TB migrated per TB (1M+/TB)	$1,875.00	22.5%	$1,453.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-LIC-120	SEL: 61-120TBmigrated per TB	$1,275.00	22.5%	$988.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-LIC-120P	SEL: 61-120TBmigrated per TB (1M+/TB)	$1,530.00	22.5%	$1,185.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-LIC-240	SEL: 121-240TBmigrated per TB	$1,050.00	22.5%	$813.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-LIC-240P	SEL: 121-240TBmigrated per TB (1M+/TB)	$1,208.00	22.5%	$936.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-LIC-360	SEL: 241-360TBmigrated per TB	$910.00	22.5%	$705.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-LIC-360P	SEL: 241-360TBmigrated per TB (1M+/TB)	$1,047.00	22.5%	$811.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-LIC-500	SEL: 361-500TBmigrated per TB	$820.00	22.5%	$635.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-LIC-500P	SEL: 361-500TBmigrated per TB (1M+/TB)	$943.00	22.5%	$730.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-LIC-O5H	SEL: Over 500TBmigrated per TB	$750.00	22.5%	$581.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-LIC-O5HP	SEL: Over 500TBmigrated per TB (1M+/TB)	$863.00	22.5%	$668.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
MIG-MNT-1DY	SEL: Daily Support - See Standard SLA	$800.00	2.0%	$784.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-L-CAX360CAA	SEL CAS ANALY LIC CAS EXPRCAX360 SUPPORT	$1,765.00	2.0%	$1,729.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-L-CP2260CAA	SEL CAS ANALY LIC PROF CAP2260 SUPPORT	$7,059.00	2.0%	$6,917.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-L-CP4260CAA	SEL CAS ANALY LIC CAP4260-UI SUPPORT	$12,353.00	2.0%	$12,105.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-LIC-CAX460-SDN	SEL SDN Feature Lic for CAX-460 Support	$353.00	2.0%	$345.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-LIC-SCPS009	SEL SCPS License on 5055 Series	$2,202.00	2.0%	$2,157.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-LIC-SCPS010	SEL SCPS License on 7055 Series	$5,816.00	2.0%	$5,699.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-AIXBMX-40	SEL Supp AppRspXptBM10M Pg-Mth InclTrain	$4,786.00	2.0%	$4,690.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-AIXBMX-50	SEL Supp AppRspXptBM100M Pg-MthInclTrain	$40,659.00	2.0%	$39,845.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-AIXBMX-60	SEL Supp AppRspXpt BM1B Pg-Mth InclTrain	$160,249.00	2.0%	$157,044.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-AIXBMX-70	SEL Supp AppRspXptBM10B Pg-Mth InclTrain	$335,294.00	2.0%	$328,588.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-AIXCOL	SEL Support AppIntXpertColl(InclTrain)	$720.00	2.0%	$705.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-AIXCON	SEL SupportAppIntXpertMgntSvr(InclTrain)	$6,254.00	2.0%	$6,128.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-APP-PERF	SEL MAINTENANCE FOR APP-PERF	$3,088.00	2.0%	$3,026.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARXCXT10	SEL Support CXTracer10Servers(InclTrain)	$3,572.00	2.0%	$3,500.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARXCXT100	SEL Support CXTracer100 Serv (InclTrain)	$23,915.00	2.0%	$23,436.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARXCXT500	SEL Support CXTracer500 Serv (InclTrain)	$59,788.00	2.0%	$58,592.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARXDB	SEL Supp AppRspXpt ModDB Perf(InclTrain)	$3,572.00	2.0%	$3,500.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARXNTFLOW	SEL SupportAppRspXprtModNetFL(InclTrain)	$2,640.00	2.0%	$2,587.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARXROVR	SEL Support AppRespXpertRover(InclTrain)	$1,186.00	2.0%	$1,162.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARX-SM-2000	SEL Shark Module AppResp2000 Support	$1,115.00	2.0%	$1,092.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARX-SM-3000	SEL SharkModAppRsp 3000 Supp (InclTrain)	$2,231.00	2.0%	$2,186.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARX-SM-4000	SEL SharkModAppRsp 4000 Supp (InclTrain)	$3,995.00	2.0%	$3,915.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARX-SM-5000	SEL SharkModAppRsp 5000 Supp (InclTrain)	$4,800.00	2.0%	$4,704.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARX-SM-6000	SEL SharkModAppRsp 6000 Supp (InclTrain)	$7,694.00	2.0%	$7,540.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARX-UCMM	SEL Support AppRspXptUCMonMod(InclTrain)	$7,172.00	2.0%	$7,028.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARXUCMM100	SEL SuppAppRspXptUCMonMod1-100 InclTrain	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARX-V2000	SEL AppRespVirt 2000 Support(InclTrain)	$5,972.00	2.0%	$5,852.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARXVMON	SEL Support AppResp XprtVMon(Incl Train)	$2,640.00	2.0%	$2,587.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARXVOI1K	SEL SuppAppRspXptModVoIP1-1000 InclTrain	$3,572.00	2.0%	$3,500.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARXVOI250	SEL Supp AppRspXptModVoIP1-250 InclTrain	$1,426.00	2.0%	$1,397.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ARXVOI500	SEL Supp AppRspXptModVoIP1-500 InclTrain	$2,386.00	2.0%	$2,338.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ASENX	SEL Support AppSens Xpert (Incl Train)	$4,786.00	2.0%	$4,690.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ASESNMP	SEL SupportAppSensSNMPAdptrPk(InclTrain)	$1,115.00	2.0%	$1,092.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ATXP	SEL Support AppTransXpert Pl (InclTrain)	$19,849.00	2.0%	$19,452.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-ATXS	SEL Support AppTransXpertStd(InclTrain)	$14,104.00	2.0%	$13,821.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-CAA-CAX	SEL CASCADE ANALYT SUPPORT EXPRESS	$1,765.00	2.0%	$1,729.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-CSP-PE	SEL ANNUAL SUPPORT PILOT PERSONALEDITION	$229.00	2.0%	$224.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-EHR-1U	SEL Non-returned Disc/Mem Support-1U	$524.00	2.0%	$513.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-EHR-1U-CX	SEL DISC/MEMORY SUPPORT-XX55 CX1555	$524.00	2.0%	$513.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-EHR-3U	SEL Non-returned Disc/Mem Support-3U	$2,935.00	2.0%	$2,876.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-EHR-7050	SELECT DISC/MEMORY SUPPORT- 7050	$8,229.00	2.0%	$8,064.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-EHR-CAP	SEL DISC/MEMORY SUPPORT - CAP	$3,406.00	2.0%	$3,337.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-EHR-CAX	SEL DISC/MEMORY SUPPORT - CAX	$582.00	2.0%	$570.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MNT-EHR-CGS	SEL DISC/MEMORY SUPPORT - CAG OR CAS	$524.00	2.0%	$513.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-EHR-DT	SEL Non-returned Disc/Mem SupportDesk	$288.00	2.0%	$282.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-EHR-DT-CX	SEL DISC/MEMORY SUPPORT-XX55 CX555/755	$347.00	2.0%	$340.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-1050	SEL GOLD ANNUAL SUPPORT - SHA-1050	$2,635.00	2.0%	$2,582.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-150	SEL Steelhead 150 Gold Support	$424.00	2.0%	$415.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-2050	SEL GOLD ANNUAL SUPPORT - SHA-2050	$5,271.00	2.0%	$5,165.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-250	SEL GOLD ANNUAL SUPPORT - SHA-250	$741.00	2.0%	$726.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-501	SEL GOLD ANNUAL SUPPORT - SHA-501	$12,518.00	2.0%	$12,267.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-5050	SEL GOLD ANNUAL SUPPORT - SHA-5050	$7,906.00	2.0%	$7,747.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-550	SEL GOLD ANNUAL SUPPORT - SHA-550	$1,788.00	2.0%	$1,752.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-601	SEL GOLD ANNUAL SUPPORT - SHA-601	$31,071.00	2.0%	$30,449.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-6050	SEL GOLD ANNUAL SUPPORT - SHA-6050	$25,412.00	2.0%	$24,903.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-701	SEL GOLD ANNUAL SUPPORT SHA-701-LM	$42,353.00	2.0%	$41,505.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-7050	SEL GOLD ANNUAL SUPPORT - SHA-7050	$42,353.00	2.0%	$41,505.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-9350	SEL GOLD ANNUAL SUPPORT - INT-9350	$7,412.00	2.0%	$7,263.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-ARX1200	SEL AppResp1200 Gld Support (Incl Train)	$1,976.00	2.0%	$1,936.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-ARX2200	SEL AppResp2200 Gld Support (Incl Train)	$7,256.00	2.0%	$7,110.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-ARX3200	SEL AppResp3200 Gld Support (Incl Train)	$11,280.00	2.0%	$11,054.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-ARX3300	SEL AppResp3300 Gld Support (Incl Train)	$11,294.00	2.0%	$11,068.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-ARX3700	SEL AppResp3700 Gld Support (Incl Train)	$17,520.00	2.0%	$17,169.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-ARX3800	SEL AppResp3800 Gld Support (Incl Train)	$17,887.00	2.0%	$17,529.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-ARX4200	SEL AppResp4200 Gld Support (Incl Train)	$23,972.00	2.0%	$23,492.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-ARX4300	SEL AppResp4300 Gld Support (Incl Train)	$23,534.00	2.0%	$23,063.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-ARX5000	SEL AppResp5000 Gld Support(Incl Train)	$28,998.00	2.0%	$28,418.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-ARX5100	SEL AppResp5100 Gld Support(Incl Train)	$30,113.00	2.0%	$29,510.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-ARX6000	SEL AppResp6000 Gld Support(Incl Train)	$43,101.00	2.0%	$42,238.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-CAX460-H	SEL Cascade Exp CAX460H Gold Support	$14,682.00	2.0%	$14,388.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-CAX460-L	SEL Cascade Exp CAX460L Gold Support	$6,776.00	2.0%	$6,640.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-CAX460-M	SEL Cascade Exp CAX460M Gold Support	$10,913.00	2.0%	$10,694.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-CAX460-U	SEL Cascade Exp CAX460U Gold Support	$4,136.00	2.0%	$4,053.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GLD-CAX460VH	SEL Cascade Exp CAX460VH Gold Support	$18,071.00	2.0%	$17,709.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-1050	SEL GOLD PLUS ANNUAL SUPPORT - SHA-1050	$3,788.00	2.0%	$3,712.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-150	SEL Steelhead 150 Gold Plus Support	$536.00	2.0%	$525.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-2050	SEL GOLD PLUS ANNUAL SUPPORT - SHA-2050	$7,576.00	2.0%	$7,424.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-250	SEL GOLD PLUS ANNUAL SUPPORT - SHA-250	$947.00	2.0%	$928.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-501	SEL GOLD PLUS ANNUAL SUPPORT - SHA-501	$15,153.00	2.0%	$14,849.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-5050	SEL GOLD PLUS ANNUAL SUPPORT - SHA-5050	$11,365.00	2.0%	$11,137.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-550	SEL GOLD PLUS ANNUAL SUPPORT - SHA-550	$2,571.00	2.0%	$2,519.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-601	SEL GOLD PLUS ANNUAL SUPPORT - SHA-601	$37,612.00	2.0%	$36,859.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-6050	SEL GOLD PLUS ANNUAL SUPPORT - SHA-6050	$35,176.00	2.0%	$34,472.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-701	SEL GOLD PLUS ANNUAL SUPPORT - SHA-701	$52,094.00	2.0%	$51,052.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-7050	SEL GOLD PLUS ANNUAL SUPPORT - SHA-7050	$48,706.00	2.0%	$47,731.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-9350	SEL GOLD PLUS ANNUAL SPT - INT-9350	$9,471.00	2.0%	$9,281.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-ARX1200	SEL AppResp1200GldPl Support(Incl Train)	$2,838.00	2.0%	$2,781.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-ARX2200	SEL AppResp2200GldPl Support(Incl Train)	$10,419.00	2.0%	$10,210.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-ARX3200	SEL AppResp3200GldPl Support(Incl Train)	$16,207.00	2.0%	$15,882.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-ARX3300	SEL AppResp3300GldPl Support(Incl Train)	$16,235.00	2.0%	$15,910.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-ARX3700	SEL AppResp3700GldPl Support(Incl Train)	$25,186.00	2.0%	$24,682.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-ARX3800	SEL AppResp3800GldPl Support(Incl Train)	$25,708.00	2.0%	$25,193.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-ARX4200	SEL AppResp4200GldPl Support(Incl Train)	$34,447.00	2.0%	$33,758.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-ARX4300	SEL AppResp4300GldPl Support(Incl Train)	$33,826.00	2.0%	$33,149.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-ARX5000	SEL AppResp5000GldPl Support(Incl Train)	$41,689.00	2.0%	$40,855.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-ARX5100	SEL AppResp5100GldPl Support(Incl Train)	$43,299.00	2.0%	$42,433.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-ARX6000	SEL AppResp6000GldPl Support(Incl Train)	$61,962.00	2.0%	$60,722.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-CAX460-H	SEL Cas Exp CAX-460-H Gld Pl Support	$21,106.00	2.0%	$20,683.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-CAX460-L	SEL Cas Exp CAX-460-L Gld Pl Support	$9,741.00	2.0%	$9,546.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-CAX460-M	SEL Cas Exp CAX-460-M Gld Pl Support	$15,699.00	2.0%	$15,385.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-CAX460-U	SEL Cas Exp CAX-460-U Gld Pl Support	$5,958.00	2.0%	$5,838.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-GPL-CAX460VH	SEL Cas Exp CAX-460-VH Gld Pl Support	$25,976.00	2.0%	$25,456.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-1050	SEL PLATINUM ANNUAL SUPPORT - SHA-1050	$4,447.00	2.0%	$4,358.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-150	SEL Steelhead 150 Platinum Support	$635.00	2.0%	$622.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-2050	SEL PLATINUM ANNUAL SUPPORT - SHA-2050	$8,894.00	2.0%	$8,716.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-250	SEL PLATINUM ANNUAL SUPPORT - SHA-250	$1,112.00	2.0%	$1,089.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-501	SEL PLATINUM ANNUAL SUPPORT - SHA-501	$17,788.00	2.0%	$17,432.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-5050	SEL PLATINUM ANNUAL SUPPORT - SHA-5050	$13,341.00	2.0%	$13,074.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-550	SEL PLATINUM ANNUAL SUPPORT - SHA-550	$3,018.00	2.0%	$2,957.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-601	SEL PLATINUM ANNUAL SUPPORT - SHA-601	$44,153.00	2.0%	$43,269.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-6050	SEL PLATINUM ANNUAL SUPPORT - SHA-6050	$38,118.00	2.0%	$37,355.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-701	SEL PLATINUM ANNUAL SUPPORT SHA-701-LM	$57,176.00	2.0%	$56,032.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-7050	SEL PLATINUM ANNUAL SUPPORT - SHA-7050	$57,176.00	2.0%	$56,032.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-9350	SEL PLAT ANNUAL SUPPORT - INT-9350	$11,118.00	2.0%	$10,895.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-ARX1200	SEL AppResp1200 Plat Support(Incl Train)	$3,332.00	2.0%	$3,265.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-ARX2200	SEL AppResp2200 Plat Support(Incl Train)	$12,240.00	2.0%	$11,995.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-ARX3200	SEL AppResp3200 Plat Support(Incl Train)	$19,031.00	2.0%	$18,650.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-ARX3300	SEL AppResp3300 Plat Support(Incl Train)	$19,059.00	2.0%	$18,677.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-ARX3700	SEL AppResp3700 Plat Support(Incl Train)	$29,576.00	2.0%	$28,984.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-ARX3800	SEL AppResp3800 Plat Support(Incl Train)	$30,169.00	2.0%	$29,565.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-ARX4200	SEL AppResp4200 Plat Support(Incl Train)	$40,447.00	2.0%	$39,638.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-ARX4300	SEL AppResp4300 Plat Support(Incl Train)	$39,699.00	2.0%	$38,905.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-ARX5000	SEL AppResp5000 Plat Support(Incl Train)	$48,946.00	2.0%	$47,967.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-ARX5100	SEL AppResp5100 Plat Support(Incl Train)	$50,824.00	2.0%	$49,807.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-ARX6000	SEL AppResp6000 Plat Support(Incl Train)	$72,748.00	2.0%	$71,293.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-CAX460-H	SEL Cas Exp CAX-460-H Plat Support	$24,776.00	2.0%	$24,280.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-CAX460-L	SEL Cas Exp CAX-460-L Plat Support	$11,435.00	2.0%	$11,206.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-CAX460-M	SEL Cas Exp CAX-460-M Plat Support	$18,424.00	2.0%	$18,055.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-CAX460-U	SEL Cas Exp CAX-460-U Plat Support	$6,988.00	2.0%	$6,848.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-PLT-CAX460VH	SEL Cas Exp CAX-460-VH Plat Support	$30,494.00	2.0%	$29,884.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SCPS-001	SEL Support SCPS on Steelhd 250 Series	$169.00	2.0%	$165.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SCPS-004	SEL Support SCPS on Steelhd 2050 Series	$1,496.00	2.0%	$1,466.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SCPS-005	SEL Support SCPS on Steelhd 5050 Series	$2,202.00	2.0%	$2,157.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SCPS-006	SEL Support SCPS on Steelhd 6050 Series	$4,320.00	2.0%	$4,233.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SCPS-007	SEL Support SCPS on Steelhd 7050 Series	$5,816.00	2.0%	$5,699.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SCPS-01A	SEL Support SCPS on Steelhd 150 Series	$169.00	2.0%	$165.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MNT-SELBLOCK	SEL MAINT FOR BLOCKBRIDGE	$3,472.00	2.0%	$3,402.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SELBULKIM	SEL MAINT FOR DRAWBR BULK IMPORT PLUG-IN	$2,639.00	2.0%	$2,586.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SELDBRAVA	SEL Maint for DRAWbridge BRAVA for CAD	$18.00	2.0%	$17.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SELDRAW	SEL Maint for DRAWbridge	$264.00	2.0%	$258.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SELDRAWD2	SEL MAINT FOR DRAWBRIDGE FOR D2	$264.00	2.0%	$258.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SELEPFMAO	SEL Maint for EPFM-AObridge	$10,972.00	2.0%	$10,752.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SELEPFMCP	SEL MAINT FOR EPFM-CPBRIDGE	$10,972.00	2.0%	$10,752.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SELINDEX	SEL MAINT FOR INDEXBRIDGE	$3,472.00	2.0%	$3,402.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SELRENDER	SEL MAINT FOR RENDERBRIDGE	$4,167.00	2.0%	$4,083.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SELTAG	SEL MAINT FOR TAGBRIDGE	$3,472.00	2.0%	$3,402.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-1050	SEL SILVER ANNUAL SUPPORT - SHA-1050	$2,388.00	2.0%	$2,340.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-150	SEL Steelhead 150 Silver Support	$367.00	2.0%	$359.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-2050	SEL SILVER ANNUAL SUPPORT - SHA-2050	$4,776.00	2.0%	$4,680.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-250	SEL SILVER ANNUAL SUPPORT - SHA-250	$600.00	2.0%	$588.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-501	SEL SILVER ANNUAL SUPPORT - SHA-501	$9,553.00	2.0%	$9,361.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-5050	SEL SILVER ANNUAL SUPPORT - SHA-5050	$7,165.00	2.0%	$7,021.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-550	SEL SILVER ANNUAL SUPPORT - SHA-550	$1,624.00	2.0%	$1,591.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-601	SEL SILVER ANNUAL SUPPORT - SHA-601	$23,718.00	2.0%	$23,243.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-6050	SEL SILVER ANNUAL SUPPORT - SHA-6050	$20,471.00	2.0%	$20,061.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-7050	SEL SILVER ANNUAL SUPPORT - SHA-7050	$30,706.00	2.0%	$30,091.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-9350	SEL SILVER ANNUAL SUPPORT - INT-9350	$5,765.00	2.0%	$5,649.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-ARX1200	SEL AppResp1200 Slvr Support(Incl Train)	$1,793.00	2.0%	$1,757.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-ARX2200	SEL AppResp2200 Slvr Support(Incl Train)	$6,565.00	2.0%	$6,433.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-ARX3200	SEL AppResp3200 Slvr Support(Incl Train)	$10,221.00	2.0%	$10,016.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-ARX3300	SEL AppResp3300 Slvr Support(Incl Train)	$10,235.00	2.0%	$10,030.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-ARX3700	SEL AppResp3700 Slvr Support(Incl Train)	$15,882.00	2.0%	$15,564.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-ARX3800	SEL AppResp3800 Slvr Support(Incl Train)	$16,207.00	2.0%	$15,882.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-ARX4200	SEL AppResp4200 Slvr Support(Incl Train)	$21,727.00	2.0%	$21,292.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-ARX4300	SEL AppResp4300 Slvr Support(Incl Train)	$21,318.00	2.0%	$20,891.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-ARX5000	SEL AppResp5000 Slvr Support(Incl Train)	$26,287.00	2.0%	$25,761.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-ARX5100	SEL AppResp5100 Slvr Support(Incl Train)	$27,289.00	2.0%	$26,743.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-ARX6000	SEL AppResp6000 Slvr Support(Incl Train)	$39,064.00	2.0%	$38,282.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-CAX460-H	SEL Cascade Exp CAX460H Silver Support	$13,299.00	2.0%	$13,033.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-CAX460-L	SEL Cascade Exp CAX460L Silver Support	$6,141.00	2.0%	$6,018.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-CAX460-M	SEL Cascade Exp CAX460M Silver Support	$9,896.00	2.0%	$9,698.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-CAX460-U	SEL Cascade Exp CAX460U Silver Support	$3,755.00	2.0%	$3,679.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-SLV-CAX460VH	SEL Cas Exp CAX-460-VH Slvr Support	$16,376.00	2.0%	$16,048.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VCX-1555	SEL Virtual Steelhead 1555 Support	$4,264.00	2.0%	$4,178.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VCX-5055	SEL Virtual Steelhead 5055 Support	$10,546.00	2.0%	$10,335.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VCX-555	SEL Virtual Steelhead 555 Support	$1,341.00	2.0%	$1,314.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VCX-7055	SEL Virtual Steelhead 7055 Support	$21,106.00	2.0%	$20,683.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VCX-755	SEL Virtual Steelhead 755 Support	$2,075.00	2.0%	$2,033.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VGC-1000	SEL VIRTUAL GRANITE CORE VGC1000 SUPPORT	$1,412.00	2.0%	$1,383.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VGC-1500	SEL Virtual Granite Core VGC1500 Support	$4,235.00	2.0%	$4,150.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VSH-1050	SEL Virtual SH1050 Support	$2,224.00	2.0%	$2,179.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VSH-150	SEL Virtual Steelhead 150 Support	$184.00	2.0%	$180.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VSH-2050	SEL Virtual SH2050 Support	$4,588.00	2.0%	$4,496.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VSH-250	SEL Virtual SH250 Support	$512.00	2.0%	$501.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VSH-550	SEL Virtual SH550 Support	$1,535.00	2.0%	$1,504.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VSK-00050	SEL Virtual Cascade Shark VSK 50 Support	$212.00	2.0%	$207.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VSK-00200	SEL Virtual Cascade Shark VSK200 Support	$974.00	2.0%	$954.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MNT-VSK-00400	SEL Virtual Cascade Shark VSK400 Support	$1,765.00	2.0%	$1,729.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAP2260-H	SEL CAS PROF CAP-2260-HIGH PLAT SUPPORT	$41,294.00	2.0%	$40,468.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAP2260-L	SEL CAS PROF CAP-2260-LOW PLAT SUPPORT	$15,727.00	2.0%	$15,412.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAP2260-M	SEL CAS PROF CAP-2260-MID PLAT SUPPORT	$25,412.00	2.0%	$24,903.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAP4260AN	SEL CAS ENT PROF CAP4260-AN PLAT SUPPORT	$39,699.00	2.0%	$38,905.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAP4260DB	SEL CAS ENT PROF CAP4260-DB PLAT SUPPORT	$9,529.00	2.0%	$9,338.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAP4260DP	SEL CAS ENT PROF CAP4260-DP PLAT SUPPORT	$9,529.00	2.0%	$9,338.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAP4260EX	SEL CAS ENT PROF CAP4260-EX PLAT SUPPORT	$29,379.00	2.0%	$28,791.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAP4260UI	SEL CAS ENT PROF CAP4260-UI PLAT SUPPORT	$9,529.00	2.0%	$9,338.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAS02260	SEL CAS SENSOR CAS-2260 PLAT SUPPORT	$11,111.00	2.0%	$10,888.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAX360-H	SEL CAS EXP CAX360-HIGH PLAT SUPPORT	$24,141.00	2.0%	$23,658.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAX360-L	SEL CAS EXP CAX360-LOW PLAT SUPPORT	$11,111.00	2.0%	$10,888.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CAX360-M	SEL CAS EXP CAX360-MID PLAT SUPPORT	$17,788.00	2.0%	$17,432.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CMC-8150	SELECT Platinum spt CMC (50 Steelheads)	$5,229.00	2.0%	$5,124.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CXA1555	SEL STEELHEAD CXA1555 PLATINUM SUPPORT	$8,569.00	2.0%	$8,397.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CXA555	SEL STEELHEAD CXA555 PLATINUM SUPPORT	$3,176.00	2.0%	$3,112.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-CXA755	SEL STEELHEAD CXA755 PLATINUM SUPPORT	$4,122.00	2.0%	$4,039.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLCG2260-F1	SEL CAS GATEWAY CAG2260F1 PLAT SUPPORT	$6,353.00	2.0%	$6,225.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLCG2260-F2	SEL CAS GATEWAY CAG2260F2 PLAT SUPPORT	$11,111.00	2.0%	$10,888.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLCG2260-F3	SEL CAS GATEWAY CAG2260F3 PLAT SUPPORT	$15,882.00	2.0%	$15,564.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLCG2260-F4	SEL CAS GATEWAY CAG2260F4 PLAT SUPPORT	$20,640.00	2.0%	$20,227.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLCG2260-F5	SEL CAS GATEWAY CAG2260F5 PLAT SUPPORT	$25,412.00	2.0%	$24,903.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-ARXDIR200	SEL AppRespDIR200 Plt Support(InclTrain)	$14,951.00	2.0%	$14,651.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-ARXDIR300	SEL AppRespDIR300 Plt Support(InclTrain)	$14,922.00	2.0%	$14,623.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-ARXEXP200	SEL AppRespEXP200 Plt Support(InclTrain)	$11,915.00	2.0%	$11,676.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-ARXEXP300	SEL AppRespEXP300 Plt Support(InclTrain)	$17,633.00	2.0%	$17,280.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAG-F1	SEL CASCADE CAG-2100-F1 PLATINUM SUPPORT	$6,353.00	2.0%	$6,225.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAG-F2	SEL CASCADE CAG-2100-F2 PLATINUM SUPPORT	$11,118.00	2.0%	$10,895.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAG-F3	SEL CASCADE CAG-2100-F3 PLATINUM SUPPORT	$15,882.00	2.0%	$15,564.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAG-F4	SEL CASCADE CAG-2100-F4 PLATINUM SUPPORT	$20,647.00	2.0%	$20,234.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAG-F5	SEL CASCADE CAG-2100-F5 PLATINUM SUPPORT	$25,412.00	2.0%	$24,903.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAP2120	SEL CASCADE PROFILER 2120 PLATINUM SUPP	$15,706.00	2.0%	$15,391.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAP2140	SEL CASCADE PROFILER 2140 PLATINUM SUPP	$25,412.00	2.0%	$24,903.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAP2160	SEL CASCADE PROFILER 2160 PLATINUM SUPP	$41,294.00	2.0%	$40,468.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAP4100	SEL CASCADE PROFILE 4100 PLATINUM SUPP	$58,765.00	2.0%	$57,589.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAP4110	SEL CAP-4110 EXP MOD PLAT SUPPORT	$29,412.00	2.0%	$28,823.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAS-2LR	SEL CAS-02100-2LR PLATINUM SUPPORT	$22,235.00	2.0%	$21,790.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAS-2LX	SEL CAS-02100-2LX PLATINUM SUPPORT	$14,294.00	2.0%	$14,008.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAS-2SR	SEL CAS-02100-2SR PLATINUM SUPPORT	$22,235.00	2.0%	$21,790.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAS-2SX	SEL CAS-02100-2SX PLATINUM SUPPORT	$13,024.00	2.0%	$12,763.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAS-2TX	SEL CAS-02100-2TX PLATINUM SUPPORT	$11,753.00	2.0%	$11,517.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAS-4SX	SEL CAS-02100-4SX PLATINUM SUPPORT	$14,929.00	2.0%	$14,630.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
M-PLT-CAS-4TX	SEL CAS-02100-4TX PLATINUM SUPPORT	$13,647.00	2.0%	$13,374.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAX0100	SEL CASCADE EXPRESS 100 PLATINUM SUPPORT	$12,388.00	2.0%	$12,140.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAX0200	SEL CASCADE EXPRESS 200 PLATINUM SUPPORT	$19,059.00	2.0%	$18,677.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CAX0300	SEL CASCADE EXPRESS 300 PLATINUM SUPPORT	$25,412.00	2.0%	$24,903.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CSK1100	SEL CSK-01100 Platinum Support	$7,465.00	2.0%	$7,315.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CSK2100	SEL CSK-02100 Platinum Support	$13,976.00	2.0%	$13,696.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CSK2200	SEL CSK-02200 Platinum Support	$17,947.00	2.0%	$17,588.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CSK3100	SEL CSK-03100 Platinum Support	$24,935.00	2.0%	$24,436.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CSK3200	SEL CSK-03200 Platinum Support	$31,606.00	2.0%	$30,973.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CXA5055	SEL Steelhead CXA 5055 Platinum Support	$20,640.00	2.0%	$20,227.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CXA570	SEL Steelhead CXA570 Platinum Support	$2,541.00	2.0%	$2,490.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CXA7055	SEL Steelhead CXA 7055 Platinum Support	$41,294.00	2.0%	$40,468.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-CXA770	SEL Steelhead CXA770 Platinum Support	$4,122.00	2.0%	$4,039.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-EXA1360	SEL Steelhead EXA 1360 Platinum Support	$25,412.00	2.0%	$24,903.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-FLO-4OB	SEL PLATINUM SUPPORT FOR P-FLOW-4OB	$6,353.00	2.0%	$6,225.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-U-C2140	SEL CAP 2140 PLATINUM UPGRADE SUPPORT	$11,176.00	2.0%	$10,952.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-U-C2160	SEL CAP 2160 PLATINUM UPGRADE SUPPORT	$18,265.00	2.0%	$17,899.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-UCAG-F2	SEL CAG 2100-F1-F2 PLATINUM UPG SUPPORT	$5,529.00	2.0%	$5,418.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-UCAG-F3	SEL CAG 2100-F2-F3 PLATINUM UPG SUPPORT	$5,529.00	2.0%	$5,418.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-UCAG-F4	SEL CAG 2100-F3-F4 PLATINUM UPG SUPPORT	$5,529.00	2.0%	$5,418.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-UCAG-F5	SEL CAG 2100-F4-F5 PLATINUM UPG SUPPORT	$5,529.00	2.0%	$5,418.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-UCAX200	SEL CAX 100-200 PLATINUM UPGRADE SUPPORT	$7,671.00	2.0%	$7,517.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PLT-UCAX300	SEL CAX 200-300 PLATINUM UPGRADE SUPPORT	$7,306.00	2.0%	$7,159.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-SMC-8500	SEL Platinum support SMC (30 users)	$4,118.00	2.0%	$4,035.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-SMC-8650	SEL Platinum support SMC (40 Users)	$4,765.00	2.0%	$4,669.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-CAX460H-VH	SEL Cas Exp CAX460H-VH Plat Upg Support	$6,579.00	2.0%	$6,447.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-CAX460-L-H	SEL Cas Exp CAX460L-H Plat Upg Support	$15,346.00	2.0%	$15,039.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-CAX460-L-M	SEL Cas Exp CAX460L-M Plat Upg Support	$8,033.00	2.0%	$7,872.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-CAX460L-VH	SEL Cas Exp CAX460L-VH Plat Upg Support	$21,925.00	2.0%	$21,486.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-CAX460-M-H	SEL Cas Exp CAX460M-H Plat Upg Support	$7,313.00	2.0%	$7,166.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-CAX460M-VH	SEL Cas Exp CAX460M-VH Plat Upg Support	$13,878.00	2.0%	$13,600.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-CAX460-U-H	SEL Cas Exp CAX460UL-H Plat Upg Support	$20,456.00	2.0%	$20,046.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-CAX460-U-L	SEL Cas Exp CAX460UL-L Plat Upg Support	$5,111.00	2.0%	$5,008.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-CAX460-U-M	SEL Cas Exp CAX460UL-M Plat Upg Support	$13,158.00	2.0%	$12,894.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-CAX460U-VH	SEL CasExp CAX460UL-VH Plat UpgSupport	$27,035.00	2.0%	$26,494.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-UCMC8002	SELECT PLAT SUPPORT UPG-CMC-08002	$1,582.00	2.0%	$1,550.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-UCMC8003	SELECT PLAT SUPPORT UPG-CMC-08003	$1,900.00	2.0%	$1,862.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-UCMC8004	SELECT PLAT SUPPORT UPG-CMC-08004	$3,159.00	2.0%	$3,095.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-UCMC8005	SELECT PLAT SUPPORT UPG-CMC-08005	$3,159.00	2.0%	$3,095.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-UCMC8006	SELECT PLAT SUPPORT UPG-CMC-08006	$4,747.00	2.0%	$4,652.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PUCP2260L-H	SEL CAS PROF CAP2260LOW-HIGH PLATUPG	$25,567.00	2.0%	$25,055.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PUCP2260L-M	SEL CAS PROF CAP2260LOWMID PLATUPG	$9,685.00	2.0%	$9,491.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-PUCP2260M-H	SEL CAS PROF CAP2260MID-HIGH PLATUPG	$15,882.00	2.0%	$15,564.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MPUG2260-F1-2	SEL CAS GATEWY CAG2260F1-F2 PLATUPG	$4,758.00	2.0%	$4,662.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MPUG2260-F1-3	SEL CAS GATEWY CAG2260F1-F3 PLATUPG	$9,529.00	2.0%	$9,338.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MPUG2260-F1-4	SEL CAS GATEWY CAG2260F1-F4 PLATUPG	$14,287.00	2.0%	$14,001.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MPUG2260-F1-5	SEL CAS GATEWY CAG2260F1-F5 PLATUPG	$19,059.00	2.0%	$18,677.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MPUG2260-F2-3	SEL CAS GATEWY CAG2260F2-F3 PLATUPG	$4,772.00	2.0%	$4,676.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MPUG2260-F2-4	SEL CAS GATEWY CAG2260F2-F4 PLATUPG	$9,529.00	2.0%	$9,338.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MPUG2260-F2-5	SEL CAS GATEWY CAG2260F2-F5 PLATUPG	$14,301.00	2.0%	$14,014.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MPUG2260-F3-4	SEL CAS GATEWY CAG2260F3-F4 PLATUPG	$4,758.00	2.0%	$4,662.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MPUG2260-F3-5	SEL CAS GATEWY CAG2260F3-F5 PLATUPG	$9,529.00	2.0%	$9,338.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MPUG2260-F4-5	SEL CAS GATEWY CAG2260F4-F5 PLATUPG	$4,772.00	2.0%	$4,676.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-X360L-H	SEL CAS EXPR CAX360LOW-HIGH PLATUPG	$13,031.00	2.0%	$12,770.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-X360L-M	SEL CAS EXPR CAX360LOWMID PLATUPG	$6,678.00	2.0%	$6,544.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-P-U-X360M-H	SEL CAS EXPR CAX360MID-HIGH PLATUPG	$6,353.00	2.0%	$6,225.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-RSP-PCK-02	SEL SPT RSP multi-package license	$176.00	2.0%	$172.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-RSP-SCP-H	SEL SCPS Protocol SPT 20+ Mbps lic	$2,700.00	2.0%	$2,646.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-RSP-SCP-L	SEL SCPS Protocol SPT 1/2 Mbps lic	$265.00	2.0%	$259.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-RSP-SCP-M	SEL SCPS Protocol SPT 6/10Mbps lic	$882.00	2.0%	$864.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-RSP-SMC-VE1	SELECT VIRTUAL SMC SUPPORT	$1,059.00	2.0%	$1,037.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-RSP-WND-01	SELECT SUPPORT RSP WINDOWS PACKAGE	$176.00	2.0%	$172.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAP2260-H	SEL CAS PROF CAP2260-HIGHSILVER SUPPORT	$22,179.00	2.0%	$21,735.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAP2260-L	SEL CAS PROF CAP-2260-LOW SILVER SUPPORT	$8,442.00	2.0%	$8,273.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAP2260-M	SEL CAS PROF CAP-2260-MID SILVER SUPPORT	$13,652.00	2.0%	$13,378.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAP4260AN	SEL CAS ENTPROF CAP4260AN SILVER SUPPORT	$21,318.00	2.0%	$20,891.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAP4260DB	SEL CAS ENTPROF CAP4260DB SILVER SUPPORT	$5,111.00	2.0%	$5,008.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAP4260DP	SEL CAS ENTPROF CAP4260DP SILVER SUPPORT	$5,111.00	2.0%	$5,008.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAP4260EX	SEL CAS ENTPROF CAP4260EX SILVER SUPPORT	$15,784.00	2.0%	$15,468.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAP4260UI	SEL CAS ENTPROF CAP4260UI SILVER SUPPORT	$5,111.00	2.0%	$5,008.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAS2260	SEL CAS SENSOR CAS-2260 SILVER SUPPORT	$5,972.00	2.0%	$5,852.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAX360-H	SEL CAS EXP CAX360-HIGH SILVER SUPPORT	$12,960.00	2.0%	$12,700.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAX360-L	SEL CAS EXP CAX360-LOW SILVER SUPPORT	$5,972.00	2.0%	$5,852.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CAX360-M	SEL CAS EXP CAX360-MID SILVER SUPPORT	$9,558.00	2.0%	$9,366.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CMC-8150	SELECT Silver SPT CMC (50 Steelheads)	$2,712.00	2.0%	$2,657.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SCPS-VCX003	SEL Support SCPS on Virtual Steelhd 555	$353.00	2.0%	$345.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SCPS-VCX004	SEL Support SCPS on Virtual Steelhd 755	$621.00	2.0%	$608.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SCPS-VCX005	SEL Support SCPS Virtual Steelhd 1555	$1,496.00	2.0%	$1,466.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SCPS-VSH001	SEL Support SCPS on Virtual Steelhd 250	$169.00	2.0%	$165.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SCPS-VSH002	SEL Support SCPS on Virtual Steelhd 550	$353.00	2.0%	$345.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SCPS-VSH003	SEL Support SCPS Virtual Steelhd 1050	$621.00	2.0%	$608.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SCPS-VSH004	SEL Support SCPS Virtual Steelhd 2050	$1,496.00	2.0%	$1,466.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SCPS-VSH01A	SEL Support SCPS on Virtual Steelhd 150	$169.00	2.0%	$165.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CXA1555	SEL STEELHEAD CXA1555 SILVER SUPPORT	$4,602.00	2.0%	$4,509.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CXA555	SEL STEELHEAD CXA555 SILVER SUPPORT	$1,708.00	2.0%	$1,673.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-CXA755	SEL STEELHEAD CXA755 SILVER SUPPORT	$2,216.00	2.0%	$2,171.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLCG2260-F1	SEL CAS GATEWAY CAG2260F1 SILVER SUPPORT	$3,416.00	2.0%	$3,347.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLCG2260-F2	SEL CAS GATEWAY CAG2260F2 SILVER SUPPORT	$5,972.00	2.0%	$5,852.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLCG2260-F3	SEL CAS GATEWAY CAG2260F3 SILVER SUPPORT	$8,527.00	2.0%	$8,356.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLCG2260-F4	SEL CAS GATEWAY CAG2260F4 SILVER SUPPORT	$11,082.00	2.0%	$10,860.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLCG2260-F5	SEL CAS GATEWAY CAG2260F5 SILVER SUPPORT	$13,652.00	2.0%	$13,378.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-ARXDIR200	SEL AppRespDIR200 Slv Support(InclTrain)	$8,033.00	2.0%	$7,872.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-ARXDIR300	SEL AppRespDIR300 Slv Support(InclTrain)	$8,019.00	2.0%	$7,858.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
M-SLV-ARXEXP200	SEL AppRespEXP200 Slv Support(InclTrain)	$6,395.00	2.0%	$6,267.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-ARXEXP300	SEL AppRespEXP300 Slv Support(InclTrain)	$9,473.00	2.0%	$9,283.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAG-F1	SEL CASCADE CAG-2100-F1 SILVER SUPPORT	$3,412.00	2.0%	$3,343.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAG-F2	SEL CASCADE CAG-2100-F2 SILVER SUPPORT	$5,971.00	2.0%	$5,851.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAG-F3	SEL CASCADE CAG-2100-F3 SILVER SUPPORT	$8,529.00	2.0%	$8,358.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAG-F4	SEL CASCADE CAG-2100-F4 SILVER SUPPORT	$11,088.00	2.0%	$10,866.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAG-F5	SEL CASCADE CAG-2100-F5 SILVER SUPPORT	$13,647.00	2.0%	$13,374.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAP2120	SEL CASCADE PROFILER 2120 SILVER SUPPORT	$8,471.00	2.0%	$8,301.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAP2140	SEL CASCADE PROFILER 2140 SILVER SUPPORT	$13,647.00	2.0%	$13,374.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAP2160	SEL CASCADE PROFILER 2160 SILVER SUPPORT	$22,176.00	2.0%	$21,732.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAP4100	SEL CASCADE PROFILER 4100 SILVER SUPPORT	$31,588.00	2.0%	$30,956.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAP4110	SEL CAP-4110 EXP MOD SILVER SUPPORT	$15,765.00	2.0%	$15,449.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAS-2LR	SEL CAS-02100-2LR SILVER SUPPORT	$11,941.00	2.0%	$11,702.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAS-2LX	SEL CAS-02100-2LX SILVER SUPPORT	$7,676.00	2.0%	$7,522.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAS-2SR	SEL CAS-02100-2SR SILVER SUPPORT	$11,941.00	2.0%	$11,702.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAS-2SX	SEL CAS-02100-2SX SILVER SUPPORT	$6,994.00	2.0%	$6,854.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAS-2TX	SEL CAS-02100-2TX SILVER SUPPORT	$6,312.00	2.0%	$6,185.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAS-4SX	SEL CAS-02100-4SX SILVER SUPPORT	$8,018.00	2.0%	$7,857.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAS-4TX	SEL CAS-02100-4TX SILVER SUPPORT	$7,335.00	2.0%	$7,188.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAX0100	SEL CASCADE EXPRESS 100 SILVER SUPPORT	$6,647.00	2.0%	$6,514.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAX0200	SEL CASCADE EXPRESS 200 SILVER SUPPORT	$10,235.00	2.0%	$10,030.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CAX0300	SEL CASCADE EXPRESS 300 SILVER SUPPORT	$13,647.00	2.0%	$13,374.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CSK1100	SEL CSK-01100 SILVER SUPPORT	$4,012.00	2.0%	$3,931.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CSK2100	SEL CSK-02100 SILVER SUPPORT	$7,506.00	2.0%	$7,355.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CSK2200	SEL CSK-02200 SILVER SUPPORT	$9,641.00	2.0%	$9,448.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CSK3100	SEL CSK-03100 SILVER SUPPORT	$13,388.00	2.0%	$13,120.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CSK3200	SEL CSK-03200 SILVER SUPPORT	$16,976.00	2.0%	$16,636.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CXA5055	SEL Steelhead CXA 5055 Silver Support	$11,082.00	2.0%	$10,860.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CXA570	SEL Steelhead CXA570 Silver Support	$1,369.00	2.0%	$1,341.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CXA7055	SEL Steelhead CXA 7055 Silver Support	$22,179.00	2.0%	$21,735.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-CXA770	SEL Steelhead CXA770 Silver Support	$2,216.00	2.0%	$2,171.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-EXA1360	SEL Steelhead EXA 1360 Silver Support	$13,652.00	2.0%	$13,378.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-FLO-4OB	SEL SILVER SUPPORT FOR P-FLOW-4OB	$3,412.00	2.0%	$3,343.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-U-C2140	SEL CAP 2140 SILVER UPGRADE SUPPORT	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-U-C2160	SEL CAP 2160 SILVER UPGRADE SUPPORT	$9,824.00	2.0%	$9,627.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-UCAG-F2	SEL CAG 2100-F1-F2 SILVER UPG SUPPORT	$2,941.00	2.0%	$2,882.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-UCAG-F3	SEL CAG 2100-F2-F3 SILVER UPG SUPPORT	$2,941.00	2.0%	$2,882.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-UCAG-F4	SEL CAG 2100-F3-F4 SILVER UPG SUPPORT	$2,941.00	2.0%	$2,882.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-UCAG-F5	SEL CAG 2100-F4-F5 SILVER UPG SUPPORT	$2,941.00	2.0%	$2,882.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-UCAX200	SEL CAX 100-200 SILVER UPGRADE SUPPORT	$4,118.00	2.0%	$4,035.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SLV-UCAX300	SEL CAX 200-300 SILVER UPGRADE SUPPORT	$3,918.00	2.0%	$3,839.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-U-10-1	SEL Support SMC 10 user lic 0-1	$352.00	2.0%	$344.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-U-10-10	SEL Support SMC 10 user lic 1001-2000	$208.00	2.0%	$203.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-U-10-11	SEL Support SMC 10 user lic 2001-5000	$204.00	2.0%	$199.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-U-10-2	SEL Support SMC 10 user lic 2-3	$348.00	2.0%	$341.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-U-10-3	SEL Support SMC 10 user lic 4-10	$345.00	2.0%	$338.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-U-10-4	SEL Support SMC 10 user lic 11-25	$295.00	2.0%	$289.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-U-10-5	SEL Support SMC 10 user lic 26-50	$292.00	2.0%	$286.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-U-10-6	SEL Support SMC 10 user lic 51-100	$282.00	2.0%	$276.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-U-10-7	SEL Support SMC 10 user lic 101-200	$274.00	2.0%	$268.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-U-10-8	SEL Support SMC 10 user lic 201-500	$221.00	2.0%	$216.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-U-10-9	SEL Support SMC 10 user lic 501-1000	$212.00	2.0%	$207.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SMC-VRTV100	SEL Virtual SMC Support	$1,059.00	2.0%	$1,037.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-SMC-8500	SEL Silver support SMC (30 users)	$2,129.00	2.0%	$2,086.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-SMC-8650	SEL Silver support SMC (40 Users)	$2,559.00	2.0%	$2,507.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-CAX460H-VH	SEL Cas Exp CAX460H-VH Slvr Upg Support	$3,544.00	2.0%	$3,473.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-CAX460-L-H	SEL Cas Exp CAX460L-H Slvr Upg Support	$8,231.00	2.0%	$8,066.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-CAX460-L-M	SEL Cas Exp CAX460L-M Slvr Upg Support	$4,320.00	2.0%	$4,233.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-CAX460L-VH	SEL Cas Exp CAX460L-VH Slvr Upg Support	$11,774.00	2.0%	$11,538.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-CAX460-M-H	SEL Cas Exp CAX460M-H Slvr Upg Support	$3,911.00	2.0%	$3,832.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-CAX460M-VH	SEL Cas Exp CAX460M-VH Slvr Upg Support	$7,454.00	2.0%	$7,304.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-CAX460-U-H	SEL Cas Exp CAX460UL-H Slvr Upg Support	$10,969.00	2.0%	$10,749.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-CAX460-U-L	SEL Cas Exp CAX460UL-L Slvr Upg Support	$2,739.00	2.0%	$2,684.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-CAX460-U-M	SEL Cas Exp CAX460UL-M Slvr Upg Support	$7,059.00	2.0%	$6,917.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-CAX460U-VH	SEL CasExp CAX460UL-VH Slvr UpgSupport	$14,513.00	2.0%	$14,222.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MSUCG2260F1-2	SEL CAS GATEWY CAG2260F1-F2 SILVERUPG	$2,555.00	2.0%	$2,503.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MSUCG2260F1-3	SEL CAS GATEWY CAG2260F1-F3 SILVERUPG	$5,111.00	2.0%	$5,008.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MSUCG2260F1-4	SEL CAS GATEWY CAG2260F1-F4 SILVERUPG	$7,666.00	2.0%	$7,512.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MSUCG2260F1-5	SEL CAS GATEWY CAG2260F1-F5 SILVERUPG	$10,235.00	2.0%	$10,030.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MSUCG2260F2-3	SEL CAS GATEWY CAG2260F2-F3 SILVERUPG	$2,555.00	2.0%	$2,503.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MSUCG2260F2-4	SEL CAS GATEWY CAG2260F2-F4 SILVERUPG	$5,111.00	2.0%	$5,008.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MSUCG2260F2-5	SEL CAS GATEWY CAG2260F2-F5 SILVERUPG	$7,680.00	2.0%	$7,526.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MSUCG2260F3-4	SEL CAS GATEWY CAG2260F3-F4 SILVERUPG	$2,555.00	2.0%	$2,503.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MSUCG2260F3-5	SEL CAS GATEWY CAG2260F3-F5 SILVERUPG	$5,125.00	2.0%	$5,022.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
MSUCG2260F4-5	SEL CAS GATEWY CAG2260F4-F5 SILVERUPG	$2,569.00	2.0%	$2,517.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-UCMC8002	SELECT SILVER SUPPORT UPG-CMC-08002	$818.00	2.0%	$801.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-UCMC8003	SELECT SILVER SUPPORT UPG-CMC-08003	$982.00	2.0%	$962.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-UCMC8004	SELECT SILVER SUPPORT UPG-CMC-08004	$1,629.00	2.0%	$1,596.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-UCMC8005	SELECT SILVER SUPPORT UPG-CMC-08005	$1,629.00	2.0%	$1,596.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-UCMC8006	SELECT SILVER SUPPORT UPG-CMC-08006	$2,452.00	2.0%	$2,402.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SUCP2260L-H	SEL CAS PROF CAP2260LOW-HIGH SILVERUPG	$13,736.00	2.0%	$13,461.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SUCP2260L-M	SEL CAS PROF CAP2260LOWMID SILVERUPG	$5,209.00	2.0%	$5,104.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-SUCP2260M-H	SEL CAS PROF CAP2260MID-HIGH SILVERUPG	$8,527.00	2.0%	$8,356.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-X360L-H	SEL CAS EXPR CAX360LOW-HIGH SILVERUPG	$6,988.00	2.0%	$6,848.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-X360L-M	SEL CAS EXPR CAX360LOWMID SILVERUPG	$3,586.00	2.0%	$3,514.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
M-S-U-X360M-H	SEL CAS EXPR CAX360MID-HIGH SILVERUPG	$3,402.00	2.0%	$3,333.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
N8222BDPABTBY19	SEL NType 42RU SIDE PNLS POU BKT CSTRS	$7,963.00	22.5%	$6,171.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-003-4TX	SEL 4P 1GBE TX NIC CX;EX (SPARE)	$3,053.00	22.5%	$2,366.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-003-4TX-C	SEL 4P1GBE TX COPPER NIC	$3,244.00	22.5%	$2,514.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-004-4SX	SEL 4P 1GBE SX MULT MDE NIC-CX;EX(SPARE)	$15,288.00	22.5%	$11,848.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-004-4SX-C	SEL 4-PORT 1GBE SX MULTI MODE FIBER NIC	$16,244.00	22.5%	$12,589.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-005-4LX	SEL 4P 1GBE LX SGLE MDE NIC-CX;EX(SPARE)	$17,641.00	22.5%	$13,671.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-005-4LX-C	SEL 4-PORT 1GBE LX SINGLE MODE FIBER NIC	$18,744.00	22.5%	$14,526.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NIC-007-2LR	2-port 10GbE LR Fiber NIC- Gen 2 (Spare)	$19,994.00	22.5%	$15,495.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-007-2LR-C	SEL 2-port 10GbE LR Fiber NIC- Gen 2	$21,244.00	22.5%	$16,464.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-008-2SR	2P 10GbE SR MultiModeFiberNIC-Gen2(Spr)	$16,869.00	22.5%	$13,073.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-008-2SR-C	SEL 2P 10GbE SR Mult Mode Fiber NIC-Gen2	$16,869.00	22.5%	$13,073.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-009-2XF	SEL 2P 10G FIBER (LR;SR) REQUIRES SFP'S	$15,288.00	22.5%	$11,848.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-009-2XF-C	SEL 2-PORT 10G FIBER (LR; SR) SFP+	$16,244.00	22.5%	$12,589.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-01G-2LX	SEL 2-PORT 1GBE LX NIC (XX50) SPARE	$7,495.00	22.5%	$5,808.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-01G-2LX-C	SEL 2-PORT 1GBE LX NIC (XX50) ADD-ON	$9,954.00	22.5%	$7,714.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-01G-2SX	SEL 2-PORT 1GBE SX NIC (XX50) SPARE	$6,495.00	22.5%	$5,033.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-01G-2SX-C	SEL 2-PORT 1GBE SX NIC (XX50) ADD-ON	$8,626.00	22.5%	$6,685.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-01G-4LX	SEL 4-PORT 1GBE LX NIC (XX50) SPARE	$14,995.00	22.5%	$11,621.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-01G-4LX-C	SEL 4-PORT 1GBE LX NIC (XX50) ADD-ON	$19,915.00	22.5%	$15,434.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-01G-4SX	SEL 4-PORT 1GBE SX NIC (XX50) SPARE	$12,495.00	22.5%	$9,683.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-01G-4SX-C	SEL 4-PORT 1GBE SX NIC (XX50) ADD-ON	$17,259.00	22.5%	$13,375.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-01G-4TX	SEL 4-PORT 1GBE TX NIC (XX50) SPARE	$2,595.00	22.5%	$2,011.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-01G-4TX-C	SEL 4-PORT 1GBE TX NIC (XX50) ADD-ON	$3,446.00	22.5%	$2,670.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-01M-2FX	SEL 2-port 100/1000 Base NIC (xx50)Spare	$9,406.00	2.0%	$9,217.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NIC-01M-2FX-C	SEL 2-PORT 100MB FX NIC (XX50) ADD ON	$12,492.00	22.5%	$9,681.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC04-4SX-E-C	SEL EVAL 4P 1GBE SX MULT MODE FIBER NIC	$16,244.00	22.5%	$12,589.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC05-4LX-E-C	SEL EVAL 4P 1GBE LX SINGLEMODE FIBER NIC	$18,744.00	22.5%	$14,526.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-10G-2LR	SEL 2-PORT 10GBE LR NIC SPARE	$16,994.00	2.0%	$16,654.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NIC-10G-2LR-C	SEL 2-PORT 10GBE LR NIC ADD ON	$22,570.00	22.5%	$17,491.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-10G-2SR	SEL 2-PORT 10GBE SR MULT MODE NIC SP	$13,494.00	2.0%	$13,224.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NIC-10G-2SR-C	SEL 2-PORT 10GBE SR MM NIC ADD ON	$17,922.00	22.5%	$13,889.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-CAS-1LR	SEL 1-PORT 10GBE LR FIBER NIC-CAS SPARE	$24,700.00	2.0%	$24,206.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NIC-CAS-2SR	SEL 2-PORT 10GBE SR FIBER NIC-CAS)SPARE	$15,876.00	2.0%	$15,558.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NIC-CAS-2SX	SEL 2-PORT 1GBE SX FIBER NIC-CAS SPARE	$8,229.00	2.0%	$8,064.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NIC-CAS-2TX	SEL 2-PORT 1GBE TX COP NIC (CAS) SPARE	$1,759.00	2.0%	$1,723.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NIC-CAS-4TX	SEL 4-PORT 1GBE TX COPPER NIC -AS SPARE	$3,524.00	2.0%	$3,453.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NIC-CSK-210G	SEL 2P 10GBE FIBER NIC-CSK SPARE-REQ SFP	$15,288.00	2.0%	$14,982.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NIC-CSK210G-C	SEL 2P10GBE FIBER NIC-CSK ADD ON-REQ SFP	$16,244.00	22.5%	$12,589.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-CSK-2TX	SEL 2-PORT 1GBE TX CAPTURE NIC-CSK SPARE	$2,347.00	2.0%	$2,300.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NIC-CSK-2TX-C	SEL 2PORT 1GBE TX CAPTURE NIC-CSK ADD ON	$2,494.00	22.5%	$1,932.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NIC-CSK-4TX	SEL 4-PORT 1GBE TX CAPTURE NIC-CSK SPARE	$3,524.00	2.0%	$3,453.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NIC-CSK-4TX-C	SEL 4PORT 1GBE TX CAPTURE NIC-CSK ADD ON	$3,744.00	22.5%	$2,901.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NRD-HDD-001	SELECT NON-RETURNED 2.5" HDD CHARGE	$748.00	2.0%	$733.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NRD-HDD-002	SELECT NON-RETURNED 3.5" HDD CHARGE	$372.00	2.0%	$364.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NRD-HDD-003	SEL NON-RETURNED 3.5" HDD CHARGE-CASCADE	$994.00	22.5%	$770.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NRD-HDD-004	SEL NON-RETURN HDD CHARGE	$582.00	2.0%	$570.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NRD-SSD-001	SELECT NON-RETURNED SSD CHARGE	$1,501.00	2.0%	$1,470.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NRD-SSD-002	SEL NON-RETURNED SSD CHARGE 80GB	$582.00	2.0%	$570.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NRD-SSD-003	SEL NON-RETURNED SSD CHARGE 160GB	$935.00	2.0%	$916.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NRD-SSD-004	Non-returned SSD charge 300GB	$1,759.00	22.5%	$1,363.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NSS-AC-L	SEL ADDED CAPACITY 5TB	$4,688.00	22.5%	$3,633.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NSS-AC-SM	SEL ADDED CAPACITY 5TB 1YR MAINTENANCE	$706.00	2.0%	$691.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NSS-AC-YF	SEL ADDED CAPACITY 5TB YRLY FEE LIC &SUP	$2,813.00	22.5%	$2,180.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NSS-AU-L	SEL ADDED USERS 1K	$3,125.00	22.5%	$2,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NSS-AU-SM	SEL ADDED USERS 1K 1YR MAINTENANCE	$471.00	2.0%	$461.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NSS-AU-YF	SEL ADDED USERS 1K 1YR LIC & SUP	$1,875.00	22.5%	$1,453.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NSS-BL-L	SEL BASE LIC10TB/1K USERS/8HRS PRO SVCS	$31,250.00	22.5%	$24,218.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NSS-BL-SM	SEL BASE LIC 1YR MAINTENANCE	$4,706.00	2.0%	$4,611.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NSS-BL-YF	SEL BASE LIC-YRLY FEE LIC & SUP	$18,750.00	22.5%	$14,531.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NSS-MC-L	SEL MULTI-COMPANY LIC	$156,250.00	22.5%	$121,093.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NSS-MC-SM	SEL MULTI-COMPANY LIC-1YR MAINTENANCE	$23,529.00	2.0%	$23,058.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NSS-MC-YF	SEL MULTI-COMPANY LIC-YRLY FEE LIC & SUP	$93,750.00	22.5%	$72,656.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NSS-PS-AD	SEL PRO SVCS ONSITE - ADDITIONAL DAYS	$2,353.00	2.0%	$2,305.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NSS-PS-D1	SEL PRO SVCS ONSITE - DAY 1	$2,941.00	2.0%	$2,882.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
NSS-TRIAL	SELECT NSS Trial Software	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NTPSFILEMGNT	SELECT NTPS FILE MGNT PROD	$113.00	22.5%	$87.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NTTP04CD	SEL 155M 622M IR 1310NM IR-1 X	$486.00	22.5%	$376.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NTZF06JB	SEL 65K 9.1 SP-2 DUAL CPU 7/14/32 SLOT	$4,911.00	22.5%	$3,806.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
NTZF06JG	SEL 65K 9.3 SHLF PROC SP-2 DUAL CPU KIT	$4,911.00	22.5%	$3,806.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
OCE14102-UM-E	SEL DualPort 10Gb Universal CNA/NIC wOpt	$2,054.00	22.5%	$1,591.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
OCE14102-UX-E	SEL DualPort 10Gb Univers CNA/NIC No Opt	$1,344.00	22.5%	$1,041.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
P1Y-CS1000HAI	Select Prem S&M-1 Year- CS1000HA-ISLN	$33,750.00	2.0%	$33,075.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-CS100HAI	Select Prem S&M-1 Year- CS100HA-ISLN	$11,250.00	2.0%	$11,025.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-CS155HAI	Select Prem S&M-1 Year- CS155HA-ISLN	$15,469.00	2.0%	$15,159.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-CS2400HAI	Select Prem S&M-1 Year- CS2400HA-ISLN	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-CS450HAI	Select Prem S&M-1 Year- CS450HA-ISLN	$25,313.00	2.0%	$24,806.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-CS45HAI	Select Prem S&M-1 Year- CS45HA-ISLN	$7,031.00	2.0%	$6,890.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-CS5000HAI	Select Prem S&M-1 Year- CS5000HA-ISLN	$56,250.00	2.0%	$55,125.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-ES1000HAI	Select Prem S&M-1 Year- ES1000HA-ISLN	$22,500.00	2.0%	$22,050.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-ES100HAI	Select Prem S&M-1 Year- ES100HA-ISLN	$8,500.00	2.0%	$8,330.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-ES155HAI	Select Prem S&M-1 Year- ES155HA-ISLN	$10,313.00	2.0%	$10,106.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-ES2400HAI	Select Prem S&M-1 Year- ES2400HA-ISLN	$30,000.00	2.0%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-ES450HAI	Select Prem S&M-1 Year- ES450HA-ISLN	$16,875.00	2.0%	$16,537.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-ES45HAI	Select Prem S&M-1 Year- ES45HA-ISLN	$4,688.00	2.0%	$4,594.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P1Y-ES5000HAI	Select Prem S&M-1 Year- ES5000HA-ISLN	$37,500.00	2.0%	$36,750.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-CS1000HAI	Select Prem S&M-3 Year- CS1000HA-ISLN	$91,125.00	2.0%	$89,302.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-CS100HAI	Select Prem S&M-3 Year- CS100HA-ISLN	$30,375.00	2.0%	$29,767.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-CS155HAI	Select Prem S&M-3 Year- CS155HA-ISLN	$41,766.00	2.0%	$40,930.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-CS2400HAI	Select Prem S&M-3 Year- CS2400HA-ISLN	$121,500.00	2.0%	$119,070.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-CS450HAI	Select Prem S&M-3 Year- CS450HA-ISLN	$68,344.00	2.0%	$66,977.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-CS45HAI	Select Prem S&M-3 Year- CS45HA-ISLN	$18,984.00	2.0%	$18,604.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-CS5000HAI	Select Prem S&M-3 Year- CS5000HA-ISLN	$151,875.00	2.0%	$148,837.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-ES1000HAI	Select Prem S&M-3 Year- ES1000HA-ISLN	$60,750.00	2.0%	$59,535.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-ES100HAI	Select Prem S&M-3 Year- ES100HA-ISLN	$22,950.00	2.0%	$22,491.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-ES155HAI	Select Prem S&M-3 Year- ES155HA-ISLN	$27,844.00	2.0%	$27,287.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-ES2400HAI	Select Prem S&M-3 Year- ES2400HA-ISLN	$81,000.00	2.0%	$79,380.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-ES450HAI	Select Prem S&M-3 Year- ES450HA-ISLN	$45,563.00	2.0%	$44,651.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-ES45HAI	Select Prem S&M-3 Year- ES45HA-ISLN	$12,656.00	2.0%	$12,402.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
P3Y-ES5000HAI	Select Prem S&M-3 Year- ES5000HA-ISLN	$101,250.00	2.0%	$99,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PCAUS	SEL Pwrcrd for RPS5/8/9/X424/X448 - AUS	$44.00	22.5%	$34.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PCAUS-EPS	SEL Pwrcrd AUSTRALIA 16A/250V	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PCEURO	SEL Pwrcrd for RPS2/3/5/9 EU version	$17.00	22.5%	$13.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PCEURO-EPS	SEL 16A250VCEE 7/7 EUROP-C191.8MR6	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PCINDIA	SEL Pwrcrd for RPS2/3/5/9 India version	$36.00	22.5%	$27.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PCINDIA-EPS	SEL Pwrcrd INDIA 16A/250V	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PCJAPAN	SEL Pwrcrd for RPS2/3/5/9 Japan version	$17.00	22.5%	$13.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PCJAPAN-EPS	SEL Pwrcrd JAPAN 15A 250V	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PCTAIWAN-EPS	SEL Pwrcrd TAIWAN 16A 250V	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PCUK	SEL Pwrcrd for RPS2/3/5/9 UK version	$17.00	22.5%	$13.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PCUK-EPS	SEL Pwrcrd UK 13A 250V	$68.00	22.5%	$52.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PCUSA	SEL Pwrcrd for RPS2/3/5/9 USA NEMA 5-15P	$11.00	22.5%	$8.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PCUSA-3M	SEL Pwrcrd-RPS2/3/5/9 USA-NEMA5-15P Plug	$10.00	22.5%	$7.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PDFSCH	SEL PDF SCHEDULER	$6,250.00	22.5%	$4,843.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PDFSCH-M	SEL PDF SCHEDULER MAINT	$1,278.00	2.0%	$1,252.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PEV12	SEL 12 PATCHRUNNER ENHANCED VERTICAL MGR	$783.00	22.5%	$606.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PEV8	SEL 8 PATCHRUNNER ENHANCED VERTICAL MGR	$688.00	22.5%	$533.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PHX-B400-GL1Y	SEL 1YR MAINT FOR ADDITION400GB BLACKBOX	$25,088.00	2.0%	$24,586.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PHX-B400-GL3Y	SEL 3YR MAINT FOR ADDITION400GB BLACKBOX	$62,720.00	2.0%	$61,465.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PHX-B73-GL1Y	SEL 1YR MAINT FOR ADDITION 73GB BLACKBOX	$18,788.00	2.0%	$18,412.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PHX-B73-GL3Y	SEL 3yr Maint for addition 73GB BlackBox	$46,970.00	2.0%	$46,030.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PHX-RP-BBX400	SEL ADDITIONAL 400GB BLACK BOX	$139,000.00	22.5%	$107,725.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PHX-RP-BBX73	SEL ADDITIONAL 73GB BLACK BOX	$104,000.00	22.5%	$80,600.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PHX-RP-SYS400	SEL PHOENIX SYS RP W/ONE 400GB BLACK BOX	$171,000.00	22.5%	$132,525.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PHX-RP-SYS73	SEL PHOENIX SYS RP W/ ONE 73GB BLACK BOX	$134,000.00	22.5%	$103,850.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PHX-S400-GL1Y	SEL 1YR MAINT FOR 400GB PHOENIX SYSTM RP	$30,840.00	2.0%	$30,223.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PHX-S400-GL3Y	SEL 3YR MAINT FOR 400GB PHOENIX SYSTM RP	$77,100.00	2.0%	$75,558.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PHX-S73-GL1Y	SEL 1YR MAINT FOR 73GB PHOENIX SYSTEM RP	$24,080.00	2.0%	$23,598.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PHX-S73-GL3Y	SEL 3yr Maint for 73GB Phoenix System RP	$60,200.00	2.0%	$58,996.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRD12	SEL PATCHRNR 12 DUAL HINGE DR FOR 84 RKS	$402.00	22.5%	$311.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PREF-3-SB3810	SELECT: 3YR UPGRADE 7X24 NBD SPARE	$426.00	2.0%	$417.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRFRD-1R-5800	SELECT: 1YR RENEW BASE WRTY	$382.00	2.0%	$374.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRFRD-1R-5802	SELECT: 1YR RENEW BASE WRTY	$612.00	2.0%	$599.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRFRD-3R-5800	SELECT: 3YR RENEW BASE WRTY	$893.00	2.0%	$875.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRFRD-3R-5802	3YR 7X24 RMT NBD SPARE	$1,626.00	2.0%	$1,593.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRFRD-3R-62X0	SELECT 3YR 7X24 RMT NBD SPARE	$8,044.00	2.0%	$7,883.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRIME-1R-5800	SELECT: 1YR RENEW 7X24 4HR ONSITE	$703.00	2.0%	$688.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRIME-1R-5802	SELECT: 1YR RENEW 7X24 4HR ONSITE	$1,279.00	2.0%	$1,253.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRIME-1U-5800	SELECT: 1YR UPGRD 7X24 4HR ONSITE	$364.00	2.0%	$356.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRIME-1U-5802	SELECT: 1YR UPGRD 7X24 4HR ONSITE	$669.00	2.0%	$655.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRIME-3R-5800	SELECT: 3YR RENEW 7X24 4HR ONSITE	$1,855.00	2.0%	$1,817.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRIME-3R-5802	SELECT: 3YR RENEW 7X24 4HR ONSITE	$3,377.00	2.0%	$3,309.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRIME-3U-5800	SELECT: 3YR UPGRD 7X24 4HR ONSITE	$1,518.00	2.0%	$1,487.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRIME-3U-5802	3YR 7X24 RMT 4HR ONSITE	$2,766.00	2.0%	$2,710.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRIME-3U-62X0	SELECT 3YR 7X24 RMT 4HR ONSITE	$13,684.00	2.0%	$13,410.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PROFSERV1DAY	SELECT NTPS Professional Svc (per day)	$2,500.00	2.0%	$2,450.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRS-1D	SEL ONE DAY PROSER EXCLUDE EXPENSES	$3,250.00	2.0%	$3,185.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PRS-2D	SEL TWO DAYS PROSER EXCLUDE EXPENSES	$6,500.00	2.0%	$6,370.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PS-12104	SEL Staging	$7,059.00	2.0%	$6,917.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PS-50450	SEL VNA Standard Configuration	$22,059.00	2.0%	$21,617.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PS-50452	SEL RCM Configuration	$17,647.00	2.0%	$17,294.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PS-50454	SEL Standard Modality Integratior	$2,353.00	2.0%	$2,305.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PS-50831	SEL Issuer of Patient ID-IPID config	$11,765.00	2.0%	$11,529.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PS-52035	SEL VNA Application Training	$10,000.00	2.0%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PS-ECM-00019	SEL iConnect Share	$17,647.00	2.0%	$17,294.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PSJMPSTRTBASX	SELECT NTPS ONSITE IMPLEMNTN SVC (3-DAY)	$9,000.00	2.0%	$8,820.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PSJUMPSTRTADX	SELECT NTPS ONSITE IMPLMTN SVC (ADD 1DY)	$2,500.00	2.0%	$2,450.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PS-MRPT-1	SEL Mergeport	$2,353.00	2.0%	$2,305.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PS-PSD	SEL iConnect Access	$2,353.00	2.0%	$2,305.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PSSABASEX	SELECT NTPS ONSITE STORASSMNT ENTERPRISE	$25,000.00	2.0%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PSSCLTSRV1	SEL-Ann. Managed Service/1-100 users	$22,941.00	2.0%	$22,482.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PSSCLTSRV2	SEL-Ann. Managed Service/101-500 users	$41,294.00	2.0%	$40,468.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PSSCLTSRV4	SEL-Ann. Managed Service/501-1,000 users	$74,329.00	2.0%	$72,842.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PSSCLTSRV5	SEL-Ann. Managed Service/1001-2500 users	$133,793.00	2.0%	$131,117.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PSSCLTSRV6	SEL-Ann. Managed Service/2501-5000 users	$240,819.00	2.0%	$236,002.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST1SITECOL	SEL-Tier 1 onsite install for collab ESS	$8,824.00	2.0%	$8,647.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST1SITEUC	SEL-Tier 1 on-site install for UC	$8,824.00	2.0%	$8,647.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST1WEBCOL	SEL-Tier 1 Webex install for collab(ESS)	$8,824.00	2.0%	$8,647.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST1WEBSLT	SEL-Tier 1 Webex install for Socialite	$8,824.00	2.0%	$8,647.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST1WEBUC	SEL-Tier 1 Webex install for UC	$8,824.00	2.0%	$8,647.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST2SITECOL	SEL-Tier 2 onsite install for collab ESS	$14,706.00	2.0%	$14,411.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST2SITEUC	SEL-Tier 2 on-site install for UC	$14,706.00	2.0%	$14,411.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST2WEBCOL	SEL-Tier 2 Webex install for collab(ESS)	$14,706.00	2.0%	$14,411.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST2WEBSLT	SEL-Tier 2 Webex install for Socialite	$14,706.00	2.0%	$14,411.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST2WEBUC	SEL-Tier 2 Webex install for UC	$14,706.00	2.0%	$14,411.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST3SITECOL	SEL-Tier 3 onsite install for collab ESS	$29,412.00	2.0%	$28,823.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST3SITEUC	SEL-Tier 3 on-site install for UC	$29,412.00	2.0%	$28,823.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST3WEBCOL	SEL-Tier 3 Webex install for collab(ESS)	$29,412.00	2.0%	$28,823.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST3WEBSLT	SEL-Tier 3 Webex install for Socialite	$17,647.00	2.0%	$17,294.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PST3WEBUC	SEL-Tier 3 Webex install for UC	$29,412.00	2.0%	$28,823.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PSTM1000	SEL TERA Professional Services Rate-Hour	$324.00	2.0%	$317.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PSTRAVELDAYX	SELECT NTPS PROF SVC TRAVEL DAY (PR DAY)	$1,500.00	2.0%	$1,470.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PS-VRCS-00082	SEL Migration	$2,353.00	2.0%	$2,305.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTATMOSTB	SELECT NTPS PREC TIERING ATMOS PER TB	$563.00	22.5%	$436.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PTATMOSTBSPM1	SELECT PTIERING ATMOS SPT/MNT 1MO (PRTB)	$10.00	2.0%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTATMOSTBSPT1	SELECT PTIERING ATMOS SPT/MNT 1YR (PRTB)	$126.00	2.0%	$123.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTATMOSTBSPT3	SELECT PTIERING ATMOS SPT/MNT 3YR (PRTB)	$376.00	2.0%	$368.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTC-1D	SEL 1DAY DA TRAINING EXCLUDE EXPEPENSE	$3,250.00	2.0%	$3,185.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTC-2D	SEL 2 DAYS DATRAINING EXCLUDE EXPENSES	$6,500.00	2.0%	$6,370.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTCIFSTB	SELECT NTPS PREC TIERING CIFS PER TB	$563.00	22.5%	$436.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PTCIFSTBSPM1	SELECT PTIERING CIFS SPT/MNT 1MO (PERTB)	$10.00	2.0%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTCIFSTBSPT1	SELECT PTIERING CIFS SPT/MNT 1YR (PERTB)	$126.00	2.0%	$123.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTCIFSTBSPT3	SELECT PTIERING CIFS SPT/MNT 3YR (PERTB)	$376.00	2.0%	$368.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTECLHTSPMM1	SELECT PTRING EMCCEL HST UNL SPT/MNT 1MO	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PTECLHTSPMT1	SELECT PTRING EMCCEL HST UNL SPT/MNT 1YR	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTECLHTSPMT3	SELECT PTRING EMCCEL HST UNL SPT/MNT 3YR	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEISHTSPMM1	SELECT PTRING EMCISLN HSTUNL SPT/MNT 1MO	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEISHTSPMT1	SELECT PTRING EMCISLN HSTUNL SPT/MNT 1YR	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEISHTSPMT3	SELECT PTRING EMCISLN HSTUNL SPT/MNT 3YR	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEMCCELHOST	SELECT NTPS PrecTiering EMC Cel Host Unl	$5,625.00	22.5%	$4,359.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PTEMCCELTB	SELECT NTPS PTIERING EMC CELERRA PER TB	$563.00	22.5%	$436.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PTEMCISLNHST	SELECT NTPS PTIERING EMC ISILON HOST UNL	$5,625.00	22.5%	$4,359.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PTEMCISLONTB	SELECT NTPS PTIERING EMC ISILON PER TB	$563.00	22.5%	$436.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PTEMCITBSP1M	SELECT PTIERING EMCISLN SPT/MNT1MO(PRTB)	$10.00	2.0%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEMCITBSPT1	SELECT PTIERING EMCISLN SPT/MNT1YR(PRTB)	$126.00	2.0%	$123.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEMCITBSPT3	SELECT PTIERING EMCISLN SPT/MNT3YR(PRTB)	$376.00	2.0%	$368.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEMCLTBSP1M	SELECT PTIERING EMC CEL SPT/MNT1MO(PRTB)	$10.00	2.0%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEMCLTBSPT1	SELECT PTIERING EMC CEL SPT/MNT1YR(PRTB)	$126.00	2.0%	$123.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEMCLTBSPT3	SELECT PTIERING EMC CEL SPT/MNT3YR(PRTB)	$376.00	2.0%	$368.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEMCVNXHOST	SELECT NTPS PRECTIERING EMC VNX HOST UNL	$5,625.00	22.5%	$4,359.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PTEMCVNXTB	SELECT NTPS PREC TIERING EMC VNX PER TB	$563.00	22.5%	$436.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PTEMCVTBSP1M	SELECT PTIERING EMC VNX SPT/MNT1MO(PRTB)	$10.00	2.0%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEMCVTBSPT1	SELECT PTIERING EMC VNX SPT/MNT1YR(PRTB)	$126.00	2.0%	$123.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEMCVTBSPT3	SELECT PTIERING EMC VNX SPT/MNT3YR(PRTB)	$376.00	2.0%	$368.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEVNXHTSPMM1	SELECT PTRING EMCVNX HST UNL SPT/MNT 1MO	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEVNXHTSPMT1	SELECT PTRING EMCVNX HST UNL SPT/MNT 1YR	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTEVNXHTSPMT3	SELECT PTRING EMCVNX HST UNL SPT/MNT 3YR	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTNAPTBSPPT1	SELECT PTIERING NETAPP SPT/MNT1YR (PRTB)	$126.00	2.0%	$123.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTNAPTBSPPT3	SELECT PTIERING NETAPP SPT/MNT3YR (PRTB)	$376.00	2.0%	$368.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTNAPTBSPT1M	SELECT PTIERING NETAPP SPT/MNT1MO (PRTB)	$10.00	2.0%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTNETAPPHOST	SELECT NTPS Prec Tiering NetApp Host Unl	$5,625.00	22.5%	$4,359.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PTNETAPPTB	SELECT NTPS PREC TIERING NETAPP PER TB	$563.00	22.5%	$436.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PTNTAPHTSPMM1	SELECT PTRING NETAPP HST UNL SPT/MNT 1MO	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTNTAPHTSPMT1	SELECT PTRING NETAPP HST UNL SPT/MNT 1YR	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTNTAPHTSPMT3	SELECT PTRING NETAPP HST UNL SPT/MNT 3YR	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTTRAIN2DBHD	SELECT NTPS PTIERING ONSITE TRNG (2-DAY)	$9,500.00	2.0%	$9,310.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTWINHTSPMM1	SELECT PTIERING WINSVRHST UNL SPT/MNT1MO	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTWINHTSPMT1	SELECT PTIERING WINSVRHST UNL SPT/MNT1YR	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTWINHTSPMT3	SELECT PTIERING WINSVRHST UNL SPT/MNT3YR	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PTWINSVRHOST	SELECT NTPS PREC TIERING WINSVR HOST UNL	$5,625.00	22.5%	$4,359.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVAPAHGC	SEL PV-APAH-G-SUP-C)	$500.00	2.0%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVAPAHGC-I	SEL PV-APAH-G-SUP-C)	$550.00	2.0%	$539.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVAPAHGC-K	SEL PV-APAH-G-SUP-C)	$573.00	2.0%	$561.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVAPAHLCC	SEL PV-APAH-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVAPAHLCC-I	SEL PV-APAH-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVAPAHLCC-K	SEL PV-APAH-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVAPAHPC	SEL PV-APAH-P-SUP-C)	$750.00	2.0%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVAPAHPC-I	SEL PV-APAH-P-SUP-C)	$825.00	2.0%	$808.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVAPAHPC-K	SEL PV-APAH-P-SUP-C)	$859.00	2.0%	$841.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVAPATCGC	SEL PV-APATC-G-SUP-C)	$500.00	2.0%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVAPATCGC-I	SEL PV-APATC-G-SUP-C)	$550.00	2.0%	$539.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVAPATCGC-K	SEL PV-APATC-G-SUP-C)	$573.00	2.0%	$561.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVAPATCLC	SEL PV-APATC-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVAPATCLC-I	SEL PV-APATC-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVAPATCLC-K	SEL PV-APATC-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVAPATCPC	SEL PV-APATC-P-SUP-C)	$750.00	2.0%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVAPATCPC-I	SEL PV-APATC-P-SUP-C)	$825.00	2.0%	$808.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVAPATCPC-K	SEL PV-APATC-P-SUP-C)	$859.00	2.0%	$841.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVDEVSGC	SEL PV-DEVS-G-SUP-C)	$2,000.00	22.5%	$1,550.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVDEVSGC-I	SEL PV-DEVS-G-SUP-C)	$2,200.00	22.5%	$1,705.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVDEVSGC-K	SEL PV-DEVS-G-SUP-C)	$2,292.00	22.5%	$1,776.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVDEVSLICC	SEL PV-DEVS-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVDEVSLICC-I	SEL PV-DEVS-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVDEVSLICC-K	SEL PV-DEVS-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVDEVSPC	SEL PV-DEVS-P-SUP-C)	$3,000.00	2.0%	$2,940.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVDEVSPC-I	SEL PV-DEVS-P-SUP-C)	$3,300.00	2.0%	$3,234.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVDEVSPC-K	SEL PV-DEVS-P-SUP-C)	$3,438.00	2.0%	$3,369.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVRMQOGC	SEL PV-RBMQOSS-G-SUP-C)	$2,000.00	2.0%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVRMQOGC-I	SEL PV-RBMQOSS-G-SUP-C)	$2,200.00	2.0%	$2,156.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVRMQOGC-K	SEL PV-RBMQOSS-G-SUP-C)	$2,292.00	2.0%	$2,246.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVRMQOPC	SEL PV-RBMQOSS-P-SUP-C)	$3,000.00	2.0%	$2,940.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVRMQOPC-I	SEL PV-RBMQOSS-P-SUP-C)	$3,300.00	2.0%	$3,234.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVRMQOPC-K	SEL PV-RBMQOSS-P-SUP-C)	$3,438.00	2.0%	$3,369.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVRMQOSLC	SEL PV-RBMQOSS-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVRMQOSLC-I	SEL PV-RBMQOSS-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVRMQOSLC-K	SEL PV-RBMQOSS-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVSPGGC	SEL PV-DEVS-G-SUP-C)	$750.00	2.0%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVSPGGC-I	SEL PV-SPG-G-SUP-C)	$825.00	2.0%	$808.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVSPGGC-K	SEL PV-SPG-G-SUP-C)	$859.00	2.0%	$841.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVSPGLICC	SEL PV-SPG-LIC-C)	$1.00	2.0%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVSPGLICC-I	SEL PV-SPG-LIC-C)	$1.00	2.0%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVSPGLICC-K	SEL PV-SPG-LIC-C)	$1.00	2.0%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVSPGPC	SEL PV-SPG-P-SUP-C)	$1,125.00	2.0%	$1,102.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVSPGPC-I	SEL PV-SPG-P-SUP-C)	$1,238.00	2.0%	$1,213.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVSPGPC-K	SEL PV-SPG-P-SUP-C)	$1,289.00	2.0%	$1,263.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCS3GTC	SEL PV-TCSS-3G-TLSS-C)	$1,590.00	2.0%	$1,558.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCS3GTC-I	SEL PV-TCSS-3G-TLSS-C)	$1,749.00	2.0%	$1,714.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCS3GTC-K	SEL PV-TCSS-3G-TLSS-C)	$1,818.00	2.0%	$1,781.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCS3PTC	SEL PV-TCSS-3P-TLSS-C)	$2,370.00	2.0%	$2,322.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCS3PTC-I	SEL PV-TCSS-3P-TLSS-C)	$2,607.00	2.0%	$2,554.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCS3PTC-K	SEL PV-TCSS-3P-TLSS-C)	$2,715.00	2.0%	$2,660.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCSGTC	SEL PV-TCSS-G-TLSS-C)	$530.00	2.0%	$519.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCSGTC-I	SEL PV-TCSS-G-TLSS-C)	$583.00	2.0%	$571.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCSGTC-K	SEL PV-TCSS-G-TLSS-C)	$607.00	2.0%	$594.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCSPTC	SEL PV-TCSS-P-TLSS-C)	$790.00	2.0%	$774.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCSPTC-I	SEL PV-TCSS-P-TLSS-C)	$869.00	2.0%	$851.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCSPTC-K	SEL PV-TCSS-P-TLSS-C)	$905.00	2.0%	$886.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PVTCSS3PC	SEL PV-TCSS-3P-SSS-C)	$1,650.00	2.0%	$1,617.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCSS3PC-I	SEL PV-TCSS-3P-SSS-C)	$1,815.00	2.0%	$1,778.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCSS3PC-K	SEL PV-TCSS-3P-SSS-C)	$1,891.00	2.0%	$1,853.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PV-TCSS-C	SEL PV-TCSS-C)	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PV-TCSS-C-I	SEL PV-TCSS-C)	$2,750.00	22.5%	$2,131.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PV-TCSS-C-K	SEL PV-TCSS-C)	$2,865.00	22.5%	$2,220.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PVTCSSPSC	SEL PV-TCSS-P-SSS-C)	$625.00	2.0%	$612.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCSSPSC-I	SEL PV-TCSS-P-SSS-C)	$688.00	2.0%	$674.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCSSPSC-K	SEL PV-TCSS-P-SSS-C)	$716.00	2.0%	$701.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCV3GTC	SEL PV-TCSV-3G-TLSS-C)	$1,590.00	2.0%	$1,558.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCV3GTC-I	SEL PV-TCSV-3G-TLSS-C)	$1,749.00	2.0%	$1,714.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCV3GTC-K	SEL PV-TCSV-3G-TLSS-C)	$1,818.00	2.0%	$1,781.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCV3PTC	SEL PV-TCSV-3P-TLSS-C)	$2,370.00	2.0%	$2,322.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCV3PTC-I	SEL PV-TCSV-3P-TLSS-C)	$2,607.00	2.0%	$2,554.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCV3PTC-K	SEL PV-TCSV-3P-TLSS-C)	$2,715.00	2.0%	$2,660.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCVPTC	SEL PV-TCSV-P-TLSS-C)	$790.00	2.0%	$774.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCVPTC-I	SEL PV-TCSV-P-TLSS-C)	$869.00	2.0%	$851.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCVPTC-K	SEL PV-TCSV-P-TLSS-C)	$905.00	2.0%	$886.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCVTLC	SEL PV-TCSV-G-TLSS-C)	$530.00	2.0%	$519.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCVTLC-I	SEL PV-TCSV-G-TLSS-C)	$583.00	2.0%	$571.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PVTCVTLC-K	SEL PV-TCSV-G-TLSS-C)	$607.00	2.0%	$594.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PWS-001	SELECT POWER SUPPLY FOR SH1050/2050	$382.00	2.0%	$374.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PWS-001-C	SELECT ADD ON POWER SUPPLY FOR SH1050-C	$406.00	22.5%	$314.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PWS-003	SEL POWER SUPPLY CX/EX/CAX/CAP/CAG	$700.00	22.5%	$542.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
PWS-CAP	SEL POWER SUPPLY FOR (CAS) SPARE	$935.00	2.0%	$916.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
PWS-CSK-0001	SEL 1U POWER SUPPLY	$1,112.00	2.0%	$1,089.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QEMCTBSPMM1	SELECT QFS EMC CEL TB SPT/MNT 1MO (PRTB)	$21.00	2.0%	$20.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QEMCTBSPMT1	SELECT QFS EMC CEL TB SPT/MNT 1YR (PRTB)	$250.00	2.0%	$245.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QEMCVTBSPMM1	SELECT QFS EMC VNX TB SPT/MNT 1MO (PRTB)	$21.00	2.0%	$20.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QEMCVTBSPMT1	SELECT QFS EMC VNX TB SPT/MNT 1YR (PRTB)	$250.00	2.0%	$245.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QEMISTBSPMM1	SELECT QFS EMCISLN TB SPT/MNT 1MO (PRTB)	$21.00	2.0%	$20.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QEMISTBSPMT1	SELECT QFS EMCISLN TB SPT/MNT 1YR (PRTB)	$250.00	2.0%	$245.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QFS3SPPMNTM1	SELECT QFS Base 3Pk Spt/Mnt 1Mo (per Pk)	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QFS3SUPPMNT1	SELECT QFS Base 3Pk Spt/Mnt 1Yr (per Pk)	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QFS8SPPMNTM1	SELECT QFS Base 8Pk Spt/Mnt 1Mo (per Pk)	$210.00	2.0%	$205.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QFS8SUPPMNT1	SELECT QFS Base 8Pk Spt/Mnt 1Yr (per Pk)	$2,500.00	2.0%	$2,450.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QFSBASE3PK	SELECT NTPS QFS BASE LICENSE (3 PACK)	$5,625.00	22.5%	$4,359.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QFSBASE8PK	SELECT NTPS QFS BASE LICENSE (8 PACK)	$11,250.00	22.5%	$8,718.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QFSBASEUNL	SELECT NTPS QFS BASE LICENSE (UNLIMITED)	$16,875.00	22.5%	$13,078.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QFSEMCCELTB	SELECT NTPS QFS EMC CELERRA TERABYTE LIC	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QFSEMCISLNTB	SELECT NTPS QFS EMC ISILON TERABYTE LIC	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QFSEMCVNXTB	SELECT NTPS QFS EMC VNX TERABYTE LICENSE	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QFSNATB	SELECT NTPS QFS NETAPP TERABYTE LICENSE	$900.00	22.5%	$697.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QFSTRAIN2BHD	SELECT NTPS QFS ONSITE TRAINING (2-DAY)	$9,500.00	2.0%	$9,310.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QFSUNSPPMNT1	SELECT QFS BaseUnLic Spt/Mnt1Yr (per Pk)	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QFSUNSPPMTM1	SELECT QFS BaseUnLic Spt/Mnt1Mo (per Pk)	$316.00	2.0%	$309.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QFSWINDASTB	SELECT NTPS QFS WIN DAS TERABYTE LICENSE	$281.00	22.5%	$217.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QFSWINSANTB	SELECT NTPS QFS WIN SAN TERABYTE LICENSE	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE2460-E-SP	SELECT 1 PORT 4GB PCI EXPRESS	$1,150.00	22.5%	$891.25	$0.00	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE2462-E-SP	SELECT 2 PORT 4GB PCI EXPRESS	$1,700.00	22.5%	$1,317.50	$0.00	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE2560-E-SP	SEL 8GBSGL PRTFCHBAX4PCIE LCMULTIMODEOPT	$1,435.00	22.5%	$1,112.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE2562-E-SP	SEL 8GBDUALPRTFCHBAX4PCIE LCMULTIMODEOPT	$2,005.00	22.5%	$1,553.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE2670-E-SP	SEL 16GBSNGL HBAX4PCIEGEN3LCMULTIMODEOPT	$1,680.00	22.5%	$1,302.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE2672-E-SP	SEL 16GBDUAL HBAX4PCIEGEN3LCMULTIMODEOPT	$2,383.00	22.5%	$1,846.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE4060C-E-SP	SEL SGL PORT ISCSI PCI-EXPRESS COP-E HBA	$955.00	22.5%	$740.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE4062C-E-SP	SEL DUAL PORT ISCSI PCI-EXPRESSCOP -EHBA	$1,525.00	22.5%	$1,181.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE8140-SR-E	SEL 10GBSNGL PRTOPT FCOEX8 PCIELCMMOPTIC	$1,868.00	22.5%	$1,447.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE8142-SR-E	SEL 10GBDULPRT OPTFCOE X8PCIE LC MMOPTIC	$2,769.00	22.5%	$2,145.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE8150-CU-E	SELECT 10GB SNGL PRT CU FCOE X8 PCIE	$1,499.00	22.5%	$1,161.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE8152-CU-E	SELECT 10GB DUL PRT CU FCOE X8 PCIE	$2,012.00	22.5%	$1,559.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE8240-CU-E	SEL 10GB SNGL PRT CU FCOE X8 PCIE	$1,499.00	22.5%	$1,161.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE8240-SR-E	SEL 10GB SNGL PRT OPT FCOE X8 PCIE LC MM	$1,868.00	22.5%	$1,447.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE8242-CU-E	SEL 10GB DUL PRT CU FCOE X8 PCIE	$2,012.00	22.5%	$1,559.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QLE8242-SR-E	SEL10GB DUL PRT OPT FCOE X8 PCIE LC MM	$2,769.00	22.5%	$2,145.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QNATBSPMM1	SELECT QFS NETAPP TB SPT/MNT 1MO (PERTB)	$17.00	2.0%	$16.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QNATBSPMT1	SELECT QFS NETAPP TB SPT/MNT 1YR (PERTB)	$200.00	2.0%	$196.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QWNDSTBSPMM1	SELECT QFS WINDAS TB SPT/MNT 1MO (PERTB)	$6.00	2.0%	$5.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QWNDSTBSPMT1	SELECT QFS WINDAS TB SPT/MNT 1YR (PERTB)	$63.00	2.0%	$61.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QWNSNTBSPMM1	SELECT QFS WINSAN TB SPT/MNT 1MO (PERTB)	$21.00	2.0%	$20.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QWNSNTBSPMT1	SELECT QFS WINSAN TB SPT/MNT 1YR (PERTB)	$250.00	2.0%	$245.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
QZ1B1N3BN30P1	SEL POU Vert 30A 3-Delta L15-30P 208V	$1,873.00	22.5%	$1,451.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QZ1B1N3BN30P1J	SEL POU Vert 30A 3-DLTA L15-30P 200V JPN	$2,438.00	22.5%	$1,889.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
QZ1D2P6BM30P1	SEL POU Vert 32A 3-WYE IEC60309	$3,476.00	22.5%	$2,693.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
R4P36	SEL 36 DEEP 4 POST RACK	$1,393.00	22.5%	$1,079.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
REM10001	SEL Evercore Remote Tier 1: 1-150	$29,297.00	22.5%	$22,705.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
REM10001M1	SEL Annual Maint Remote Tier 1: 1-150	$4,412.00	2.0%	$4,323.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
REM10002	SEL Evercore Remote Tier 2: 151-350	$68,359.00	22.5%	$52,978.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
REM10002M1	SEL Annual Maint Remote Tier 2: 151-350	$10,294.00	2.0%	$10,088.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
REM10003	SEL Evercore Remote Tier 3: 351-600	$93,750.00	22.5%	$72,656.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
REM10003M1	SEL Annual Maint Remote Tier 3: 351-600	$14,118.00	2.0%	$13,835.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
REM10004	SEL Evercore Remote Tier 4: 601-900	$105,469.00	22.5%	$81,738.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
REM10004M1	SEL Annual Maint Remote Tier 4: 601-900	$15,882.00	2.0%	$15,564.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
REM10005	SEL Evercore Remote Tier 5: 901-1250	$97,656.00	22.5%	$75,683.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
REM10005M1	SEL Annual Maint Remote Tier 5: 901-1250	$14,706.00	2.0%	$14,411.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
REM10006	SEL Evercore Remote Tier 6: 1251-3000	$117,188.00	22.5%	$90,820.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
REM10006M1	SEL Annual Maint Remote Tier 6: 1251-3m	$17,647.00	2.0%	$17,294.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
REMINST1DAY	SELECT NTPS Remote Install Sppt (1 Day)	$1,800.00	2.0%	$1,764.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
RMK-001	SEL RACK MOUNT KIT SH250/550	$88.00	2.0%	$86.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
RMK-002A	SEL RACK MOUNT KIT SH1050/2050 4 POST	$165.00	2.0%	$161.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
RMK-003	SEL RACK MOUNT KIT SH5050/6050/501/601	$353.00	2.0%	$345.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
RMK-004	SEL RACK MOUNT KIT SH1050/2050 2 POST	$53.00	2.0%	$51.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
RMK-CAP-001	SEL RACK MOUNT KIT FOR CASCADE SYSTEMS	$353.00	2.0%	$345.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
RMK-CSK-0001	SEL 1U RACK KIT	$324.00	2.0%	$317.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RMK-CSK-0002	SEL 2U RACK KIT	$559.00	2.0%	$547.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
RMK-CSK-0003	SEL 3U RACK KIT	$559.00	2.0%	$547.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
RMK-FCX-S	SEL FCX-S FAMILY 2 POST RACK MOUNT KIT	$45.00	22.5%	$34.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
RPS13	SEL FCX non-PoE Pwr supply	$453.00	22.5%	$351.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
RPS13-I	SEL FCX NON-POE PS-INTAKE AF	$453.00	22.5%	$351.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
RPS14	SEL FCX PoE Pwr supply	$906.00	22.5%	$702.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
RPS15-E	SEL 6610/50NON-POE250W PSU p-side intake	$453.00	22.5%	$351.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
RPS15-I	SEL 6610/50 NON-POE 250W PSU p-side exh	$453.00	22.5%	$351.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
RPS16DC-E	SEL 510W DC Pwr forICX6610/50-EXHAUSTair	$997.00	22.5%	$772.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
RPS16DC-I	SEL 510W DC Pwr forICX6610/50-Intakeair	$997.00	22.5%	$772.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
RPS16-E	SEL 1000W Pwr-ICX6610 PoE-Exhaustairflow	$906.00	22.5%	$702.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
RPS16-I	SEL 6610 POE 1000W PSU PORT SIDE EXHAUST	$906.00	22.5%	$702.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-10077-1	SEL 1YR 5 HRS OPERATIONAL SUPPORT	$1,215.00	22.5%	$941.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-10077-2	SEL 2YR 5 HRS OPERATIONAL SUPPORT	$2,430.00	22.5%	$1,883.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-10077-3	SEL 3YR 5 HRS OPERATIONAL SUPPORT	$3,645.00	22.5%	$2,824.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-10079-1	SEL 1YR SUNGARD PROVIDED ROLLOUT MONITOR	$3,785.00	22.5%	$2,933.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-10079-2	SEL 2YR SUNGARD PROVIDED ROLLOUT MONITOR	$3,972.00	22.5%	$3,078.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-10079-3	SEL 3YR SUNGARD PROVIDED ROLLOUT MONITOR	$2,804.00	22.5%	$2,173.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-10130-1	SEL 1YR DS-1 CROSS CONNECT SERVICES	$301.00	2.0%	$294.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10130-2	SEL 2YR DS-1 CROSS CONNECT SERVICES	$601.00	2.0%	$588.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10130-3	SEL 3YR DS-1 CROSS CONNECT SERVICES	$902.00	2.0%	$883.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10131-1	SEL 1YR DS-3 CROSS CONNECT SERVICES	$601.00	2.0%	$588.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10131-2	SEL 2YR DS-3 CROSS CONNECT SERVICES	$1,203.00	2.0%	$1,178.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10131-3	SEL 3YR DS-3 CROSS CONNECT SERVICES	$1,804.00	2.0%	$1,767.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10140-1	SEL 1YR DEDICATED CIRCUIT	$1,659.00	2.0%	$1,625.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10140-2	SEL 2YR DEDICATED CIRCUIT	$3,318.00	2.0%	$3,251.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10140-3	SEL 3YR DEDICATED CIRCUIT	$4,976.00	2.0%	$4,876.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10285-1	SEL 1YR SUNGARD PROVIDED KVM SWITCH	$3,972.00	22.5%	$3,078.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-10285-2	SEL 2YR SUNGARD PROVIDED KVM SWITCH	$4,112.00	22.5%	$3,186.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-10285-3	SEL 3YR SUNGARD PROVIDED KVM SWITCH	$4,276.00	22.5%	$3,313.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-10790-1	SEL 1YR 120V 20A PWR	$10,931.00	2.0%	$10,712.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10790-2	SEL 2YR 120V 20A PWR	$21,861.00	2.0%	$21,423.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10790-3	SEL 3YR 120V 20A PWR	$32,792.00	2.0%	$32,136.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10792-1	SEL 1YR 120V 30A PWR	$16,396.00	2.0%	$16,068.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10792-2	SEL 2YR 120V 30A PWR	$32,792.00	2.0%	$32,136.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10792-3	SEL 3YR 120V 30A PWR	$49,188.00	2.0%	$48,204.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10794-1	SEL 1YR 208/220V 20A PWR	$18,947.00	2.0%	$18,568.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10794-2	SEL 2YR 208/220V 20A PWR	$37,893.00	2.0%	$37,135.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10794-3	SEL 3YR 208/220V 20A PWR	$56,840.00	2.0%	$55,703.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10796-1	SEL 1YR 208/220V 30A PWR	$28,420.00	2.0%	$27,851.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10796-2	SEL 2YR 208/220V 30A PWR	$56,840.00	2.0%	$55,703.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10796-3	SEL 3YR 208/220V 30A PWR	$85,260.00	2.0%	$83,554.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10884-1	SEL 1YR SUNGARD PROVIDED SECURE CAGE	$48.00	2.0%	$47.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10884-2	SEL 2YR SUNGARD PROVIDED SECURE CAGE	$96.00	2.0%	$94.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-10884-3	SEL 3YR SUNGARD PROVIDED SECURE CAGE	$143.00	2.0%	$140.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11109-1	SEL 1YR OC & ETH CROSS CONNECT SERVICES	$1,804.00	2.0%	$1,767.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11109-2	SEL 2YR OC & ETH CROSS CONNECT SERVICES	$3,608.00	2.0%	$3,535.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11109-3	SEL 3YR OC & ETH CROSS CONNECT SERVICES	$5,412.00	2.0%	$5,303.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11700-1	SEL 1YR MANAGED SPACE BUNDLES (2U)	$8,170.00	2.0%	$8,006.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11700-2	SEL 2YR MANAGED SPACE BUNDLES (2U)	$16,198.00	2.0%	$15,874.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11700-3	SEL 3YR MANAGED SPACE BUNDLES (2U)	$24,226.00	2.0%	$23,741.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11701-1	SEL 1YR MANAGED SPACE BUNDLES (11U)	$18,245.00	2.0%	$17,880.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11701-2	SEL 2YR MANAGED SPACE BUNDLES (11U)	$36,087.00	2.0%	$35,365.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11701-3	SEL 3YR MANAGED SPACE BUNDLES (11U)	$53,930.00	2.0%	$52,851.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11702-1	SEL 1YR MANAGED SPACE BUNDLES (22U)	$31,085.00	2.0%	$30,463.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11702-2	SEL 2YR MANAGED SPACE BUNDLES (22U)	$61,115.00	2.0%	$59,892.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11702-3	SEL 3YR MANAGED SPACE BUNDLES (22U)	$91,146.00	2.0%	$89,323.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11731-1	SEL 1YR HOTSITE CONNECTIVITY (10 GIGE)	$1,752.00	22.5%	$1,357.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-11731-2	SEL 2YR HOTSITE CONNECTIVITY (10 GIGE)	$3,505.00	22.5%	$2,716.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-11731-3	SEL 3YR HOTSITE CONNECTIVITY (10 GIGE)	$5,257.00	22.5%	$4,074.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-11937-1	SEL 1YR 208/220V 30A 3 PHASE PWR	$49,160.00	2.0%	$48,176.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11937-2	SEL 2YR 208/220V 30A 3 PHASE PWR	$98,319.00	2.0%	$96,352.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11937-3	SEL 3YR 208/220V 30A 3 PHASE PWR	$147,479.00	2.0%	$144,529.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11950-1	SEL 1YR 208/220V 50A 3 PHASE PWR	$81,949.00	2.0%	$80,310.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11950-2	SEL 2YR 208/220V 50A 3 PHASE PWR	$163,897.00	2.0%	$160,619.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11950-3	SEL 3YR 208/220V 50A 3 PHASE PWR	$245,846.00	2.0%	$240,929.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-11994-1	SEL 1YR DEVICE MONITORING SERVICES	$967.00	22.5%	$749.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-11994-2	SEL 2YR DEVICE MONITORING SERVICES	$1,934.00	22.5%	$1,498.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-11994-3	SEL 3YR DEVICE MONITORING SERVICES	$2,901.00	22.5%	$2,248.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-11995-1	SEL 1YR SERVER MONITORING SERVICES	$1,450.00	22.5%	$1,123.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-11995-2	SEL 2YR SERVER MONITORING SERVICES	$2,901.00	22.5%	$2,248.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-11995-3	SEL 3YR SERVER MONITORING SERVICES	$4,351.00	22.5%	$3,372.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-12095-1	SEL 1YR MGD FIREWALL CISCO 5510	$15,024.00	22.5%	$11,643.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-12095-2	SEL 2YR MGD FIREWALL CISCO 5510	$23,366.00	22.5%	$18,108.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-12095-3	SEL 3YR MGD FIREWALL CISCO 5510	$31,684.00	22.5%	$24,555.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-12097-1	SEL 1YR MGD FIREWALL CISCO 5520	$20,095.00	22.5%	$15,573.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-12097-2	SEL 2YR MGD FIREWALL CISCO 5520	$29,347.00	22.5%	$22,743.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-12097-3	SEL 3YR MGD FIREWALL CISCO 5520	$38,553.00	22.5%	$29,878.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-12099-1	SEL 1YR MGD FIREWALL CISCO 5550	$37,525.00	22.5%	$29,081.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-12099-2	SEL 2YR MGD FIREWALL CISCO 5550	$49,909.00	22.5%	$38,679.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-12099-3	SEL 3YR MGD FIREWALL CISCO 5550	$62,316.00	22.5%	$48,294.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S120-ASMB-1	SEL: T120 ASM BASIC YEAR 1	$7,290.00	2.0%	$7,144.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-ASMB-1Z2	SEL: T120 ASM Basic Year 1,Z2	$8,019.00	2.0%	$7,858.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-ASMB-2	SEL: T120 ASM BASIC YEAR 2	$2,916.00	2.0%	$2,857.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-ASMB-2Z2	SEL: T120 ASM Basic Year 2,Z2	$3,208.00	2.0%	$3,143.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-ASMG-1	SEL: T120 ASM GOLD YEAR 1	$10,935.00	2.0%	$10,716.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-ASMG-1Z2	SEL: T120 ASM Gold Year 1,Z2	$12,029.00	2.0%	$11,788.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-ASMG-2	SEL: T120 ASM GOLD YEAR 2	$4,374.00	2.0%	$4,286.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-ASMG-2Z2	SEL: T120 ASM Gold Year 2 ,Z2	$4,811.00	2.0%	$4,714.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-B-1-4HR	SEL: T120 BASE;YEAR 1;4HR	$950.00	2.0%	$931.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-B-1-4HRZ2	SEL: T120 Base,Year 1,4HR,Z2	$1,045.00	2.0%	$1,024.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-B-1-NBD	SEL: T120 BASE;YEAR 1;NBD	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-B-1-NBDZ2	SEL: T120 Base,Year 1,NBD,Z2	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
S120-B-1-SBD	SEL: T120 BASE;YEAR 1;SBD	$859.00	2.0%	$841.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-B-1-SBDZ2	SEL: T120 Base,Year 1,SBD,Z2	$945.00	2.0%	$926.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-B-2-4HR	SEL: T120 BASE;YEARS 2 ;4HR	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-B-2-4HRZ2	SEL: T120 Base,Years 2,4HR,Z2	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-B-2-NBD	SEL: T120 BASE;YEARS 2 ;NBD	$903.00	2.0%	$884.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-B-2-NBDZ2	SEL: T120 Base,Years 2,NBD,Z2	$993.00	2.0%	$973.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-B-2-SBD	SEL: T120 BASE; YEARS 2 ; SBD	$1,120.00	2.0%	$1,097.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-B-2-SBDZ2	SEL: T120 Base, Years 2, SBD,Z2	$1,232.00	2.0%	$1,207.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-BL-1-4HR	SEL: T120 BLSCLIC;5 SLTS;Y1;4HO	$63.00	2.0%	$61.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-BL-1-4HRZ2	SEL: T120 BlScLic,5 slts,Y1,4HO,Z2	$69.00	2.0%	$67.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-BL-1-SBD	SEL: T120 BLSCLIC ;5 SLTS;Y1 ;SBD	$55.00	2.0%	$53.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-BL-1-SBDZ2	SEL: T120 BlScLic ,5 slts,Y1,SBD,Z2	$61.00	2.0%	$59.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-BL-2-4HR	SEL: T120 BLSCLIC ;5 SLTS;Y2 ;4HR	$90.00	2.0%	$88.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-BL-2-4HRZ2	SEL: T120 BlScLic ,5 slts,Y2,4HR,Z2	$99.00	2.0%	$97.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-BL-2-NBD	SEL: T120 BLSCLIC ;5 SLTS;Y2;NBD	$59.00	2.0%	$57.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-BL-2-NBDZ2	SEL: T120 BlScLic,5 slts,Y2,NBD,Z2	$65.00	2.0%	$63.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-BL-2-SBD	SEL: T120 BLSCLIC;5 SLTS;Y2 ;SBD	$79.00	2.0%	$77.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-BL-2-SBDZ2	SEL: T120 BlScLic,5 slts,Y2 ,SBD,Z2	$87.00	2.0%	$85.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-CT-100	SEL: 1 COTERM SUPPORT UNIT T120	$100.00	2.0%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-DR-1-4HR	SEL: T120 DRVS;YEAR 1;4HR	$1,370.00	2.0%	$1,342.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-DR-1-4HRZ2	SEL: T120 Drvs,Year 1,4HR,Z2	$1,507.00	2.0%	$1,476.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-DR-1-SBD	SEL: T120 DRVS;YEAR 1;SBD	$1,198.00	2.0%	$1,174.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-DR-1-SBDZ2	SEL: T120 Drvs,Year 1,SBD,Z2	$1,318.00	2.0%	$1,291.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-DR-2-4HR	SEL: T120 DRVS YEARS 2 ;4HR	$1,956.00	2.0%	$1,916.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-DR-2-4HRZ2	SEL: T120 Drvs Years 2,4HR,Z2	$2,152.00	2.0%	$2,108.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-DR-2-NBD	SEL: T120 DRVS YEARS 2 ;NBD	$1,304.00	2.0%	$1,277.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-DR-2-NBDZ2	SEL: T120 Drvs Years 2,NBD,Z2	$1,434.00	2.0%	$1,405.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-DR-2-SBD	SEL: T120 DRVS YEARS 2 ;SBD	$1,712.00	2.0%	$1,677.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-DR-2-SBDZ2	SEL: T120 Drvs Years 2,SBD,Z2	$1,883.00	2.0%	$1,845.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-Q-1-4HR	SEL: T120 QIPS (EA);YEAR 1;4HR	$1,551.00	2.0%	$1,519.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-Q-1-SBD	SEL: T120 QIPS (EA);YEAR 1;SBD	$1,349.00	2.0%	$1,322.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-Q-2-4HR	SEL: T120 QIPS (EA);YEARS 2 ;4HR	$2,216.00	2.0%	$2,171.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-Q-2-NBD	SEL: T120 QIPS (EA);YEARS 2 ;NBD	$1,445.00	2.0%	$1,416.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S120-Q-2-SBD	SEL: T120 QIPS (EA);YEARS 2 ;SBD	$1,927.00	2.0%	$1,888.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-121105-1	SEL 1YR HOTSITE CONNECTIVITY (FC)	$1,934.00	22.5%	$1,498.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121105-2	SEL 2YR HOTSITE CONNECTIVITY (FC)	$3,867.00	22.5%	$2,996.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121105-3	SEL 3YR HOTSITE CONNECTIVITY (FC)	$5,801.00	22.5%	$4,495.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121106-1	SEL 1YR HOTSITE CONNECTIVITY (GIGE)	$645.00	22.5%	$499.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121106-2	SEL 2YR HOTSITE CONNECTIVITY (GIGE)	$1,289.00	22.5%	$998.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121106-3	SEL 3YR HOTSITE CONNECTIVITY (GIGE)	$1,934.00	22.5%	$1,498.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121107-1	SEL 1YR HOTSITE CONNECTIVITY (FICON)	$1,934.00	22.5%	$1,498.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121107-2	SEL 2YR HOTSITE CONNECTIVITY (FICON)	$3,867.00	22.5%	$2,996.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121107-3	SEL 3YR HOTSITE CONNECTIVITY (FICON)	$5,801.00	22.5%	$4,495.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121109-1	SEL 1YR STR REPL ARRAY MONITORING	$2,320.00	22.5%	$1,798.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121109-2	SEL 2YR STR REPL ARRAY MONITORING	$4,641.00	22.5%	$3,596.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121109-3	SEL 3YR STR REPL ARRAY MONITORING	$6,961.00	22.5%	$5,394.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121110-1	SEL 1YR STR REPL SRDF MONITOR FEE	$2,320.00	22.5%	$1,798.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121110-2	SEL 2YR STR REPL SRDF MONITOR FEE	$4,641.00	22.5%	$3,596.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121110-3	SEL 3YR STR REPL SRDF MONITOR FEE	$6,961.00	22.5%	$5,394.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121113-1	SEL 1YR STR REPL HOURLY SUPPORT	$1,341.00	22.5%	$1,039.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121113-2	SEL 2YR STR REPL HOURLY SUPPORT	$2,681.00	22.5%	$2,077.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121113-3	SEL 3YR STR REPL HOURLY SUPPORT	$4,022.00	22.5%	$3,117.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121114-1	SEL 1YR STR REPL ARRAY MONITOR SERVER	$5,414.00	22.5%	$4,195.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121114-2	SEL 2YR STR REPL ARRAY MONITOR SERVER	$10,829.00	22.5%	$8,392.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121114-3	SEL 3YR STR REPL ARRAY MONITOR SERVER	$16,243.00	22.5%	$12,588.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121117-1	SEL 1YR DATA COPY MANAGEMENT SERVICES	$4,022.00	22.5%	$3,117.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121117-2	SEL 2YR DATA COPY MANAGEMENT SERVICES	$8,044.00	22.5%	$6,234.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-121117-3	SEL 3YR DATA COPY MANAGEMENT SERVICES	$12,066.00	22.5%	$9,351.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13102-1	SEL 1YR SUNGARD PROVIDED CABINET	$4,204.00	2.0%	$4,119.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13102-2	SEL 2YR SUNGARD PROVIDED CABINET	$8,408.00	2.0%	$8,239.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13102-3	SEL 3YR SUNGARD PROVIDED CABINET	$12,612.00	2.0%	$12,359.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13103-1	SEL 1YR CUSTOMER PROVIDED CABINET	$4,204.00	2.0%	$4,119.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13103-2	SEL 2YR CUSTOMER PROVIDED CABINET	$8,408.00	2.0%	$8,239.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13103-3	SEL 3YR CUSTOMER PROVIDED CABINET	$12,612.00	2.0%	$12,359.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13228-1	SEL 1YR CUSTOMER PROVIDED WAN SERVICES	$1,611.00	22.5%	$1,248.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13228-2	SEL 2YR CUSTOMER PROVIDED WAN SERVICES	$3,223.00	22.5%	$2,497.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13228-3	SEL 3YR CUSTOMER PROVIDED WAN SERVICES	$4,834.00	22.5%	$3,746.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13230-1	SEL 1YR RMITS WAN EQUIP CISCO 2901	$10,474.00	22.5%	$8,117.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13230-2	SEL 2YR RMITS WAN EQUIP CISCO 2901	$12,891.00	22.5%	$9,990.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13230-3	SEL 3YR RMITS WAN EQUIP CISCO 2901	$14,503.00	22.5%	$11,239.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13232-1	SEL 1YR RMITS WAN EQUIP CISCO 2951	$42,703.00	22.5%	$33,094.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13232-2	SEL 2YR RMITS WAN EQUIP CISCO 2951	$48,343.00	22.5%	$37,465.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13232-3	SEL 3YR RMITS WAN EQUIP CISCO 2951	$55,594.00	22.5%	$43,085.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13234-1	SEL 1YR RMITS WAN EQUIP CISCO ASR1001	$78,154.00	22.5%	$60,569.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13234-2	SEL 2YR RMITS WAN EQUIP CISCO ASR1001	$90,240.00	22.5%	$69,936.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13234-3	SEL 3YR RMITS WAN EQUIP CISCO ASR1001	$101,520.00	22.5%	$78,678.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13236-1	SEL 1YR WAN EQUIP CISCO ROUTER 2901	$8,057.00	22.5%	$6,244.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13236-2	SEL 2YR WAN EQUIP CISCO ROUTER 2901	$9,669.00	22.5%	$7,493.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13236-3	SEL 3YR WAN EQUIP CISCO ROUTER 2901	$12,086.00	22.5%	$9,366.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13239-1	SEL 1YR WAN EQUIP CISCO ROUTER 3945	$73,320.00	22.5%	$56,823.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13239-2	SEL 2YR WAN EQUIP CISCO ROUTER 3945	$83,794.00	22.5%	$64,940.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13239-3	SEL 3YR WAN EQUIP CISCO ROUTER 3945	$94,269.00	22.5%	$73,058.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13240-1	SEL 1YR WAN EQUIP CISCO ROUTER ASR1001	$78,154.00	22.5%	$60,569.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13240-2	SEL 2YR WAN EQUIP CISCO ROUTER ASR1001	$90,240.00	22.5%	$69,936.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13240-3	SEL 3YR WAN EQUIP CISCO ROUTER ASR1001	$101,520.00	22.5%	$78,678.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13401-1	SEL 1YR LAN SERV CUST PROVIDE WG SWITCH	$1,752.00	22.5%	$1,357.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13401-2	SEL 2YR LAN SERV CUST PROVIDE WG SWITCH	$3,505.00	22.5%	$2,716.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13401-3	SEL 3YR LAN SERV CUST PROVIDE WG SWITCH	$5,257.00	22.5%	$4,074.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13402-1	SEL 1YR LAN SERV CUST PROVIDE ENT SWITCH	$3,505.00	22.5%	$2,716.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13402-2	SEL 2YR LAN SERV CUST PROVIDE ENT SWITCH	$7,010.00	22.5%	$5,432.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13402-3	SEL 3YR LAN SERV CUST PROVIDE ENT SWITCH	$10,515.00	22.5%	$8,149.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13405-1	SEL 1YR LAN EQUIP CISCO 2960	$5,281.00	22.5%	$4,092.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13405-2	SEL 2YR LAN EQUIP CISCO 2960	$7,711.00	22.5%	$5,976.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
S-13405-3	SEL 3YR LAN EQUIP CISCO 2960	$10,234.00	22.5%	$7,931.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13414-1	SEL 1YR LAN EQUIP CISCO 3560	$13,833.00	22.5%	$10,720.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13414-2	SEL 2YR LAN EQUIP CISCO 3560	$17,618.00	22.5%	$13,653.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13414-3	SEL 3YR LAN EQUIP CISCO 3560	$20,546.00	22.5%	$15,923.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-13475-1	SEL 1YR R2C-SRM ALWAYS ON VM RECOVERY	$1,769.00	2.0%	$1,733.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13475-2	SEL 2YR R2C-SRM ALWAYS ON VM RECOVERY	$3,539.00	2.0%	$3,468.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13475-3	SEL 3YR R2C-SRM ALWAYS ON VM RECOVERY	$5,308.00	2.0%	$5,201.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13477-1	SEL 1YR R2C-SRM ON DEMAND VM RECOVERY	$1,769.00	2.0%	$1,733.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13477-2	SEL 2YR R2C-SRM ON DEMAND VM RECOVERY	$3,539.00	2.0%	$3,468.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13477-3	SEL 3YR R2C-SRM ON DEMAND VM RECOVERY	$5,308.00	2.0%	$5,201.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13587-1	SEL 1YR R2C STORAGE REPLICATION MGMT	$1,769.00	2.0%	$1,733.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13587-2	SEL 2YR R2C STORAGE REPLICATION MGMT	$3,539.00	2.0%	$3,468.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-13587-3	SEL 3YR R2C STORAGE REPLICATION MGMT	$5,308.00	2.0%	$5,201.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-ASMB-1	SEL: T200 ASM BASIC YEAR 1	$10,415.00	2.0%	$10,206.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-ASMB-1Z2	SEL: T200 ASM Basic Year 1,Z2	$11,457.00	2.0%	$11,227.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-ASMB-2	SEL: T200 ASM BASIC YEAR 2	$4,166.00	2.0%	$4,082.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-ASMB-2Z2	SEL: T200 ASM Basic Year 2 ,Z2	$4,583.00	2.0%	$4,491.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-ASMG-1	SEL: T200 ASM GOLD YEAR 1	$23,432.00	2.0%	$22,963.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-ASMG-1Z2	SEL: T200 ASM Gold Year 1,Z2	$25,775.00	2.0%	$25,259.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-ASMG-2	SEL: T200 ASM GOLD YEAR 2	$9,373.00	2.0%	$9,185.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-ASMG-2Z2	SEL: T200 ASM Gold Year 2 ,Z2	$10,310.00	2.0%	$10,103.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-1-4HR	SEL: T200 BASE; YEAR 1; 4HR	$3,288.00	2.0%	$3,222.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-1-4HRZ2	SEL: T200 Base, Year 1, 4HR,Z2	$3,617.00	2.0%	$3,544.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-1-NBD	SEL: T200 BASE; YEAR 1; NBD	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-1-NBDZ2	SEL: T200 Base, Year 1, NBD,Z2	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-1-SBD	SEL: T200 BASE; YEAR 1; SBD	$2,906.00	2.0%	$2,847.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-1-SBDZ2	SEL: T200 Base, Year 1, SBD,Z2	$3,197.00	2.0%	$3,133.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-2-4HR	SEL: T200 BASE; YEARS 2 4HR	$4,541.00	2.0%	$4,450.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-2-4HRZ2	SEL: T200 Base, Years 2 4HR,Z2	$4,995.00	2.0%	$4,895.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-2-NBD	SEL: T200 BASE;YEARS 2;NBD	$3,088.00	2.0%	$3,026.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-2-NBDZ2	SEL: T200 Base,Years 2,NBD,Z2	$3,397.00	2.0%	$3,329.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-2-SBD	SEL: T200 BASE;YEARS 2;SBD	$3,996.00	2.0%	$3,916.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-B-2-SBDZ2	SEL: T200 Base,Years 2,SBD,Z2	$4,396.00	2.0%	$4,308.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-BL-1-4HR	SEL: T200 BLSCLIC;10 SLTS;Y1;4HR	$68.00	2.0%	$66.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-BL-1-4HRZ2	SEL: T200 BlScLic,10 slts,Y1,4HR,Z2	$75.00	2.0%	$73.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-BL-1-SBD	SEL: T200 BLSCLIC;10 SLTS;Y1;SBD	$59.00	2.0%	$57.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-BL-1-SBDZ2	SEL: T200 BlScLic,10 slts,Y1,SBD,Z2	$65.00	2.0%	$63.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-BL-2-4HR	SEL: T200 BLSCLIC;10 SLTS;Y2;4HR	$96.00	2.0%	$94.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-BL-2-4HRZ2	SEL: T200 BlScLic,10 slts,Y2,4HR,Z2	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-BL-2-NBD	SEL: T200 BLSCLIC;10 SLTS;Y2;NBD	$63.00	2.0%	$61.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-BL-2-NBDZ2	SEL: T200 BlScLic,10 slts,Y2,NBD,Z2	$69.00	2.0%	$67.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-BL-2-SBD	SEL: T200 BLSCLIC;10 SLTS;Y2;SBD	$84.00	2.0%	$82.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-BL-2-SBDZ2	SEL: T200 BlScLic,10 slts,Y2,SBD,Z2	$92.00	2.0%	$90.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-CT-100	SEL: 1 COTERM SUPPORT UNIT T200	$100.00	2.0%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-DR-1-4HR	SEL: T200 DRVS;YEAR 1;4HR	$1,549.00	2.0%	$1,518.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-DR-1-4HRZ2	SEL: T200 Drvs,Year 1,4HR,Z2	$1,704.00	2.0%	$1,669.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-DR-1-SBD	SEL: T200 DRVS;YEAR 1;SBD	$1,349.00	2.0%	$1,322.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-DR-1-SBDZ2	SEL: T200 Drvs,Year 1,SBD,Z2	$1,484.00	2.0%	$1,454.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-DR-2-4HR	SEL: T200 DRVS YEARS 2;4HR	$2,213.00	2.0%	$2,168.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-DR-2-4HRZ2	SEL: T200 Drvs Years 2,4HR,Z2	$2,434.00	2.0%	$2,385.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-DR-2-NBD	SEL: T200 DRVS YEARS 2;NBD	$1,459.00	2.0%	$1,429.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-DR-2-NBDZ2	SEL: T200 Drvs Years 2,NBD,Z2	$1,605.00	2.0%	$1,572.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-DR-2-SBD	SEL: T200 DRVS YEARS 2;SBD	$1,926.00	2.0%	$1,887.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-DR-2-SBDZ2	SEL: T200 Drvs Years 2,SBD,Z2	$2,119.00	2.0%	$2,076.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-Q-1-4HR	SEL: T200 QIP;YEAR 1;4HR	$1,549.00	2.0%	$1,518.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-Q-1-4HRZ2	SEL: T200 QIP,Year 1,4HR,Z2	$1,704.00	2.0%	$1,669.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-Q-1-SBD	SEL: T200 QIP;YEAR 1;SBD	$1,349.00	2.0%	$1,322.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-Q-1-SBDZ2	SEL: T200 QIP,Year 1,SBD,Z2	$1,484.00	2.0%	$1,454.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-Q-2-4HR	SEL: T200 QIP;YEARS 2;4HR	$2,214.00	2.0%	$2,169.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-Q-2-4HRZ2	SEL: T200 QIP,Years 2,4HR,Z2	$2,435.00	2.0%	$2,386.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-Q-2-NBD	SEL: T200 QIP;YEARS 2;NBD	$1,459.00	2.0%	$1,429.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-Q-2-NBDZ2	SEL: T200 QIP,Years 2,NBD,Z2	$1,605.00	2.0%	$1,572.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-Q-2-SBD	SEL: T200 QIP;YEARS 2;SBD	$1,927.00	2.0%	$1,888.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S200-Q-2-SBDZ2	SEL: T200 QIP,Years 2,SBD,Z2	$2,120.00	2.0%	$2,077.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-ASMB-1	SEL: T380 ASM BASIC YEAR 1	$10,415.00	2.0%	$10,206.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-ASMB-1Z2	SEL: T380 ASM Basic Year 1,Z2	$11,457.00	2.0%	$11,227.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-ASMB-2	SEL: T380 ASM BASIC YEAR 2	$4,166.00	2.0%	$4,082.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-ASMB-2Z2	SEL: T380 ASM Basic Year 2 ,Z2	$4,583.00	2.0%	$4,491.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-ASMG-1	SEL: T380 ASM GOLD YEAR 1	$23,432.00	2.0%	$22,963.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-ASMG-1Z2	SEL: T380 ASM Gold Year 1,Z2	$25,775.00	2.0%	$25,259.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-ASMG-2	SEL: T380 ASM GOLD YEAR 2	$9,373.00	2.0%	$9,185.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-ASMG-2Z2	SEL: T380 ASM Gold Year 2 ,Z2	$10,310.00	2.0%	$10,103.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-1-4HR	SEL: T380 BASE; YEAR 1; 4HR	$4,707.00	2.0%	$4,612.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-1-4HRZ2	SEL: T380 Base, Year 1, 4HR,Z2	$5,178.00	2.0%	$5,074.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-1-NBD	SEL: T380 BASE; YEAR 1; NBD	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-1-NBDZ2	SEL: T380 Base, Year 1, NBD,Z2	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-1-SBD	SEL: T380 BASE; YEAR 1; SBD	$4,156.00	2.0%	$4,072.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-1-SBDZ2	SEL: T380 Base, Year 1, SBD,Z2	$4,572.00	2.0%	$4,480.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-2-4HR	SEL: T380 BASE;YEARS 2;4HR	$6,494.00	2.0%	$6,364.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-2-4HRZ2	SEL: T380 Base,Years 2,4HR,Z2	$7,143.00	2.0%	$7,000.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-2-NBD	SEL: T380 BASE;YEARS 2;NBD	$4,416.00	2.0%	$4,327.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-2-NBDZ2	SEL: T380 Base,Years 2,NBD,Z2	$4,858.00	2.0%	$4,760.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-2-SBD	SEL: T380 BASE;YEARS 2;SBD	$5,715.00	2.0%	$5,600.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-B-2-SBDZ2	SEL: T380 Base,Years 2,SBD,Z2	$6,287.00	2.0%	$6,161.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-BL-1-4HR	SEL: T380 BLSCLIC;10 SLTS;Y1;4HR	$68.00	2.0%	$66.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-BL-1-4HRZ2	SEL: T380 BlScLic,10 slts,Y1,4HR,Z2	$75.00	2.0%	$73.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-BL-1-SBD	SEL: T380 BLSCLIC;10 SLTS;Y1;SBD	$59.00	2.0%	$57.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-BL-1-SBDZ2	SEL: T380 BlScLic,10 slts,Y1,SBD,Z2	$65.00	2.0%	$63.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-BL-2-4HR	SEL: T380 BLSCLIC;10 SLTS Y2;4HR	$96.00	2.0%	$94.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-BL-2-4HRZ2	SEL: T380 BlScLic,10 slts Y2,4HR,Z2	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-BL-2-NBD	SEL: T380 BLSCLIC;10 SLTS;Y2;NBD	$63.00	2.0%	$61.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-BL-2-NBDZ2	SEL: T380 BlScLic,10 slts,Y2,NBD,Z2	$69.00	2.0%	$67.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-BL-2-SBD	SEL: T380 BLSCLIC;10 SLTS;Y2;SBD	$84.00	2.0%	$82.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
S380-BL-2-SBDZ2	SEL: T380 BlScLic,10 slts,Y2,SBD,Z2	$92.00	2.0%	$90.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-CT-100	SEL: 1 COTERM SUPPORT UNIT T380	$100.00	2.0%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-DR-1-4HR	SEL: T380 DRVS;YEAR 1;4HR	$1,549.00	2.0%	$1,518.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-DR-1-4HRZ2	SEL: T380 Drvs,Year 1,4HR,Z2	$1,704.00	2.0%	$1,669.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-DR-1-SBD	SEL: T380 DRVS;YEAR 1;SBD	$1,349.00	2.0%	$1,322.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-DR-1-SBDZ2	SEL: T380 Drvs,Year 1,SBD,Z2	$1,484.00	2.0%	$1,454.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-DR-2-4HR	SEL: T380 DRVS YEARS 2;4HR	$2,213.00	2.0%	$2,168.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-DR-2-4HRZ2	SEL: T380 Drvs Years 2,4HR,Z2	$2,434.00	2.0%	$2,385.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-DR-2-NBD	SEL: T380 DRVS YEARS 2;NBD	$1,459.00	2.0%	$1,429.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-DR-2-NBDZ2	SEL: T380 Drvs Years 2,NBD,Z2	$1,605.00	2.0%	$1,572.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-DR-2-SBD	SEL: T380 DRVS YEARS 2;SBD	$1,926.00	2.0%	$1,887.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-DR-2-SBDZ2	SEL: T380 Drvs Years 2,SBD,Z2	$2,119.00	2.0%	$2,076.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JASMB-1	SEL: T380-J ASM BASIC YEAR 1	$23,953.00	2.0%	$23,473.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JASMB-1Z2	SEL: T380-J ASM BASIC YEAR 1,Z2	$26,348.00	2.0%	$25,821.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JASMB-2	SEL: T380-J ASM BASIC YEAR 2	$9,581.00	2.0%	$9,389.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JASMB-2Z2	SEL: T380-J ASM BASIC YEAR 2 ,Z2	$10,539.00	2.0%	$10,328.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JASMG-1	SEL: T380-J ASM GOLD YEAR 1	$36,970.00	2.0%	$36,230.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JASMG-1Z2	SEL: T380-J ASM GOLD YEAR 1,Z2	$40,667.00	2.0%	$39,853.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JASMG-2	SEL: T380-J ASM GOLD YEAR 2	$14,788.00	2.0%	$14,492.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JASMG-2Z2	SEL: T380-J ASM GOLD YEAR 2 ,Z2	$16,267.00	2.0%	$15,941.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JDR-1-4HR	SEL: T380 ENT DRVS,YEAR 1,4HR	$3,225.00	2.0%	$3,160.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JDR-1-4HRZ2	SEL: T380 ENT DRVS,YEAR 1,4HR,Z2	$3,548.00	2.0%	$3,477.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JDR-1-SBD	SEL: T380 ENT DRVS,YEAR 1,SBD	$2,956.00	2.0%	$2,896.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JDR-1-SBDZ2	SEL: T380 ENT DRVS,YEAR 1,SBD,Z2	$3,252.00	2.0%	$3,186.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JDR-2-4HR	SEL: T380 ENT DRVS YEARS 2,4HR	$5,374.00	2.0%	$5,266.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JDR-2-4HRZ2	SEL: T380 ENT DRVS YEARS 2,4HR,Z2	$5,911.00	2.0%	$5,792.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JDR-2-NBD	SEL: T380 ENT DRVS YEARS 2,NBD	$3,583.00	2.0%	$3,511.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JDR-2-NBDZ2	SEL: T380 ENT DRVS YEARS 2,NBD,Z2	$3,941.00	2.0%	$3,862.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JDR-2-SBD	SEL: T380 ENT DRVS YEARS 2,SBD	$4,926.00	2.0%	$4,827.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-JDR-2-SBDZ2	SEL: T380 ENT DRVS YEARS 2,SBD,Z2	$5,419.00	2.0%	$5,310.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-Q-1-4HR	SEL: T380 QIP;YEAR 1;4HR	$1,549.00	2.0%	$1,518.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-Q-1-4HRZ2	SEL: T380 QIP,Year 1,4HR,Z2	$1,704.00	2.0%	$1,669.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-Q-1-SBD	SEL: T380 QIP;YEAR 1;SBD	$1,349.00	2.0%	$1,322.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-Q-1-SBDZ2	SEL: T380 QIP,Year 1,SBD,Z2	$1,484.00	2.0%	$1,454.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-Q-2-4HR	SEL: T380 QIP;YEARS 2 4HR	$2,214.00	2.0%	$2,169.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-Q-2-4HRZ2	SEL: T380 QIP,Years 2 4HR,Z2	$2,435.00	2.0%	$2,386.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-Q-2-NBD	SEL: T380 QIP;YEARS 2 ;NBD	$1,459.00	2.0%	$1,429.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-Q-2-NBDZ2	SEL: T380 QIP,Years 2 ,NBD,Z2	$1,605.00	2.0%	$1,572.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-Q-2-SBD	SEL: T380 QIP;YEARS 2;SBD	$1,927.00	2.0%	$1,888.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S380-Q-2-SBDZ2	SEL: T380 QIP,Years 2,SBD,Z2	$2,120.00	2.0%	$2,077.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S50-ASMB-1	SEL: T50E ASM BASIC YEAR 1	$4,843.00	2.0%	$4,746.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S50-ASMB-1Z2	SEL: T50e ASM Basic Year 1,Z2	$5,327.00	2.0%	$5,220.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S50-ASMB-2	SEL: T50E ASM BASIC YEAR 2	$1,937.00	2.0%	$1,898.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S50-ASMB-2Z2	SEL: T50e ASM BASIC YEAR 2 ,Z2	$2,131.00	2.0%	$2,088.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S50-ASMG-1	SEL: T50E ASM GOLD YEAR 1	$7,082.00	2.0%	$6,940.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S50-ASMG-1Z2	SEL: T50e ASM GOLD YEAR 1,Z2	$7,790.00	2.0%	$7,634.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S50-ASMG-2	SEL: T50E ASM GOLD YEAR 2	$2,833.00	2.0%	$2,776.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S50-ASMG-2Z2	SEL: T50e ASM GOLD YEAR 2,Z2	$3,116.00	2.0%	$3,053.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S50E-D-1-4HC	SEL: T50E,24HR ONSITE,1DR,UPG,1MT	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S50E-D-1-NBC	SEL: T50E,NBD ONSITE,1DR,UPG,1MT	$69.00	2.0%	$67.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S50E-D-1-SBC	SEL: T50E,SBD ONSITE,1DR,UPG,1MT	$85.00	2.0%	$83.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-ASMB-1	SEL: T680 ASM BASIC YEAR 1	$10,415.00	2.0%	$10,206.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-ASMB-1Z2	SEL: T680 ASM Basic Year 1,Z2	$11,457.00	2.0%	$11,227.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-ASMB-2	SEL: T680 ASM BASIC YEAR 2	$4,166.00	2.0%	$4,082.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-ASMB-2Z2	SEL: T680 ASM Basic Year 2 ,Z2	$4,583.00	2.0%	$4,491.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-ASMG-1	SEL: T680 ASM GOLD YEAR 1	$23,432.00	2.0%	$22,963.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-ASMG-1Z2	SEL: T680 ASM Gold Year 1,Z2	$25,775.00	2.0%	$25,259.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-ASMG-2	SEL: T680 ASM GOLD YEAR 2	$9,373.00	2.0%	$9,185.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-ASMG-2Z2	SEL: T680 ASM Gold Year 2 ,Z2	$10,310.00	2.0%	$10,103.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-1-4HR	SEL: T680 BASE; YEAR 1; 4HR	$6,122.00	2.0%	$5,999.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-1-4HRZ2	SEL: T680 Base, Year 1, 4HR,Z2	$6,734.00	2.0%	$6,599.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-1-NBD	SEL: T680 BASE; YEAR 1; NBD	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-1-NBDZ2	SEL: T680 Base, Year 1, NBD,Z2	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-1-SBD	SEL: T680 BASE; YEAR 1; SBD	$5,406.00	2.0%	$5,297.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-1-SBDZ2	SEL: T680 Base, Year 1, SBD,Z2	$5,947.00	2.0%	$5,828.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-2-4HR	SEL: T680 BASE;YEARS 2;4HR	$8,446.00	2.0%	$8,277.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-2-4HRZ2	SEL: T680 Base,Years 2,4HR,Z2	$9,291.00	2.0%	$9,105.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-2-NBD	SEL: T680 BASE;YEARS 2;NBD	$5,744.00	2.0%	$5,629.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-2-NBDZ2	SEL: T680 Base,Years 2,NBD,Z2	$6,318.00	2.0%	$6,191.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-2-SBD	SEL: T680 BASE;YEARS 2;SBD	$7,433.00	2.0%	$7,284.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-B-2-SBDZ2	SEL: T680 Base,Years 2,SBD,Z2	$8,176.00	2.0%	$8,012.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-BL-1-4HR	SEL: T680 BLSCLIC;10 SLTS;Y1;4HR	$68.00	2.0%	$66.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-BL-1-4HRZ2	SEL: T680 BlScLic,10 slts,Y1,4HR,Z2	$75.00	2.0%	$73.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-BL-1-SBD	SEL: T680 BLSCLIC;10 SLTS;Y1;SBD	$59.00	2.0%	$57.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-BL-1-SBDZ2	SEL: T680 BlScLic,10 slts,Y1,SBD,Z2	$65.00	2.0%	$63.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-BL-2-4HR	SEL: T680 BLSCLIC;10 SLTS;Y2;4HR	$96.00	2.0%	$94.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-BL-2-4HRZ2	SEL: T680 BlScLic,10 slts,Y2,4HR,Z2	$106.00	2.0%	$103.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-BL-2-NBD	SEL: T680 BLSCLIC;10 SLTS;Y2;NBD	$63.00	2.0%	$61.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-BL-2-NBDZ2	SEL: T680 BlScLic,10 slts,Y2,NBD,Z2	$69.00	2.0%	$67.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-BL-2-SBD	SEL: T680 BLSCLIC;10 SLTS;Y2;SBD	$84.00	2.0%	$82.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-BL-2-SBDZ2	SEL: T680 BlScLic,10 slts,Y2,SBD,Z2	$92.00	2.0%	$90.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-CT-100	SEL: 1 COTERM SUPPORT UNIT T680	$100.00	2.0%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-DR-1-4HR	SEL: T680 DRVS YEAR 1;4HR	$1,549.00	2.0%	$1,518.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-DR-1-4HRZ2	SEL: T680 Drvs Year 1,4HR,Z2	$1,704.00	2.0%	$1,669.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-DR-1-SBD	SEL: T680 DRVS;YEAR 1;SBD	$1,349.00	2.0%	$1,322.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-DR-1-SBDZ2	SEL: T680 Drvs,Year 1,SBD,Z2	$1,484.00	2.0%	$1,454.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-DR-2-4HR	SEL: T680 DRVS YEARS 2;4HR	$2,213.00	2.0%	$2,168.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-DR-2-4HRZ2	SEL: T680 Drvs Years 2,4HR,Z2	$2,434.00	2.0%	$2,385.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-DR-2-NBD	SEL: T680 DRVS YEARS 2;NBD	$1,459.00	2.0%	$1,429.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-DR-2-NBDZ2	SEL: T680 Drvs Years 2,NBD,Z2	$1,605.00	2.0%	$1,572.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-DR-2-SBD	SEL: T680 DRVS YEARS 2;SBD	$1,926.00	2.0%	$1,887.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-DR-2-SBDZ2	SEL: T680 Drvs Years 2,SBD,Z2	$2,119.00	2.0%	$2,076.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-Q-1-4HR	SEL: T680 QIP;YEAR 1;4HR	$1,549.00	2.0%	$1,518.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
S680-Q-1-4HRZ2	SEL: T680 QIP,Year 1,4HR,Z2	$1,704.00	2.0%	$1,669.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-Q-1-SBD	SEL: T680 QIP;YEAR 1;SBD	$1,349.00	2.0%	$1,322.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-Q-1-SBDZ2	SEL: T680 QIP,Year 1,SBD,Z2	$1,484.00	2.0%	$1,454.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-Q-2-4HR	SEL: T680 QIP;YEARS 2;4HR	$2,214.00	2.0%	$2,169.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-Q-2-4HRZ2	SEL: T680 QIP,Years 2,4HR,Z2	$2,435.00	2.0%	$2,386.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-Q-2-NBD	SEL: T680 QIP;YEARS 2;NBD	$1,459.00	2.0%	$1,429.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-Q-2-NBDZ2	SEL: T680 QIP,Years 2,NBD,Z2	$1,605.00	2.0%	$1,572.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-Q-2-SBD	SEL: T680 QIP;YEARS 2;SBD	$1,927.00	2.0%	$1,888.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S680-Q-2-SBDZ2	SEL: T680 QIP,Years 2,SBD,Z2	$2,120.00	2.0%	$2,077.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-ASMB-1	SEL: T950 ASM BASIC YEAR 1	$10,415.00	2.0%	$10,206.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-ASMB-1Z2	SEL: T950 ASM Basic Year 1,Z2	$11,457.00	2.0%	$11,227.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-ASMB-2	SEL: T950 ASM BASIC YEAR 2	$4,166.00	2.0%	$4,082.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-ASMB-2Z2	SEL: T950 ASM Basic Year 2 ,Z2	$4,583.00	2.0%	$4,491.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-ASMG-1	SEL: T950 ASM GOLD YEAR 1	$23,432.00	2.0%	$22,963.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-ASMG-1Z2	SEL: T950 ASM Gold Year 1,Z2	$25,775.00	2.0%	$25,259.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-ASMG-2	SEL: T950 ASM GOLD YEAR 2	$9,373.00	2.0%	$9,185.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-ASMG-2Z2	SEL: T950 ASM Gold Year 2 ,Z2	$10,310.00	2.0%	$10,103.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-1-4HR	SEL: T950 BASE; YEAR 1; 4HR	$7,069.00	2.0%	$6,927.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-1-4HRZ2	SEL: T950 Base, Year 1, 4HR,Z2	$7,776.00	2.0%	$7,620.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-1-NBD	SEL: T950 BASE; YEAR 1; NBD	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-1-NBDZ2	SEL: T950 Base, Year 1, NBD,Z2	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-1-SBD	SEL: T950 BASE; YEAR 1; SBD	$6,249.00	2.0%	$6,124.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-1-SBDZ2	SEL: T950 Base, Year 1, SBD,Z2	$6,874.00	2.0%	$6,736.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-2-4HR	SEL: T950 BASE;YEARS 2 4HR	$9,764.00	2.0%	$9,568.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-2-4HRZ2	SEL: T950 Base,Years 2 4HR,Z2	$10,740.00	2.0%	$10,525.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-2-NBD	SEL: T950 BASE;YEARS 2;NBD	$6,639.00	2.0%	$6,506.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-2-NBDZ2	SEL: T950 Base,Years 2,NBD,Z2	$7,303.00	2.0%	$7,156.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-2-SBD	SEL: T950 BASE;YEARS 2;SBD	$8,592.00	2.0%	$8,420.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-B-2-SBDZ2	SEL: T950 Base,Years 2,SBD,Z2	$9,451.00	2.0%	$9,261.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-BL-1-4HR	SEL: T950 BLSCLIC;100 SLTS;1;4HR	$671.00	2.0%	$657.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-BL-1-4HRZ2	SEL: T950 BlScLic,100 slts,1,4HR,Z2	$738.00	2.0%	$723.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-BL-1-SBD	SEL: T950 BLSCLIC;100 SLTS;Y1 SBD	$584.00	2.0%	$572.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-BL-1-SBDZ2	SEL: T950 BlScLic,100 slts,Y1 SBD,Z2	$642.00	2.0%	$629.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-BL-2-4HR	SEL: T950 BLSCLIC;100 SLTS Y2;4HR	$959.00	2.0%	$939.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-BL-2-4HRZ2	SEL: T950 BlScLic,100 slts Y2,4HR,Z2	$1,055.00	2.0%	$1,033.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-BL-2-NBD	SEL: T950 BLSCLIC;100 SLTS;Y2;NBD	$625.00	2.0%	$612.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-BL-2-NBDZ2	SEL: T950 BlScLic,100 slts,Y2,NBD,Z2	$688.00	2.0%	$674.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-BL-2-SBD	SEL: T950 BLSCLIC;100 SLTS;Y2;SBD	$834.00	2.0%	$817.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-BL-2-SBDZ2	SEL: T950 BlScLic,100 slts,Y2,SBD,Z2	$917.00	2.0%	$898.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-CT-100	SEL: 1 COTERM SUPPORT UNIT T950	$100.00	2.0%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DR-1-4HR	SEL: T950 DRVS; YEAR 1;4HR	$1,549.00	2.0%	$1,518.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DR-1-4HRZ2	SEL: T950 Drvs, Year 1,4HR,Z2	$1,704.00	2.0%	$1,669.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DR-1-SBD	SEL: T950 DRVS;YEAR 1;SBD	$1,349.00	2.0%	$1,322.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DR-1-SBDZ2	SEL: T950 Drvs,Year 1,SBD,Z2	$1,484.00	2.0%	$1,454.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DR-2-4HR	SEL: T950 DRVS YEARS 2;4HR	$2,213.00	2.0%	$2,168.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DR-2-4HRZ2	SEL: T950 Drvs Years 2,4HR,Z2	$2,434.00	2.0%	$2,385.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DR-2-NBD	SEL: T950 DRVS YEARS 2;NBD	$1,459.00	2.0%	$1,429.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DR-2-NBDZ2	SEL: T950 Drvs Years 2,NBD,Z2	$1,605.00	2.0%	$1,572.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DR-2-SBD	SEL: T950 DRVS YEARS 2;SBD	$1,926.00	2.0%	$1,887.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DR-2-SBDZ2	SEL: T950 Drvs Years 2,SBD,Z2	$2,119.00	2.0%	$2,076.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DX-1-4HR	SEL: T950 DEX (EA);YEAR 1;4HR	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DX-1-4HRZ2	SEL: T950 DEX (ea),Year 1,4HR,Z2	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DX-1-SBD	SEL: T950 DEX (EA);YEAR 1;SBD	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DX-1-SBDZ2	SEL: T950 DEX (ea),Year 1,SBD,Z2	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DX-2-4HR	SEL: T950 DEX (EA);YEARS 2;4HR	$2,604.00	2.0%	$2,551.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DX-2-4HRZ2	SEL: T950 DEX (ea),Years 2,4HR,Z2	$2,864.00	2.0%	$2,806.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DX-2-NBD	SEL: T950 DEX (EA);YEARS 2;NBD	$1,563.00	2.0%	$1,531.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DX-2-NBDZ2	SEL: T950 DEX (ea),Years 2,NBD,Z2	$1,719.00	2.0%	$1,684.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DX-2-SBD	SEL: T950 DEX (EA);YEARS 2;SBD	$2,083.00	2.0%	$2,041.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-DX-2-SBDZ2	SEL: T950 DEX (ea),Years 2,SBD,Z2	$2,291.00	2.0%	$2,245.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JASMB-1	SEL: T950-J ASM BASIC YEAR 1	$23,953.00	2.0%	$23,473.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JASMB-1Z2	SEL: T950-J ASM BASIC YEAR 1,Z2	$26,348.00	2.0%	$25,821.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JASMB-2	SEL: T950-J ASM BASIC YEAR 2	$9,581.00	2.0%	$9,389.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JASMB-2Z2	SEL: T950-J ASM BASIC YEAR 2 ,Z2	$10,539.00	2.0%	$10,328.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JASMG-1	SEL: T950-J ASM GOLD YEAR 1	$36,970.00	2.0%	$36,230.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JASMG-1Z2	SEL: T950-J ASM GOLD YEAR 1,Z2	$40,667.00	2.0%	$39,853.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JASMG-2	SEL: T950-J ASM GOLD YEAR 2	$14,788.00	2.0%	$14,492.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JASMG-2Z2	SEL: T950-J ASM GOLD YEAR 2 ,Z2	$16,267.00	2.0%	$15,941.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950JDR-1-4HR	SEL: T950 ENT DRVS,YEAR 1,4HR	$3,225.00	2.0%	$3,160.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JDR-1-4HRZ2	SEL: T950 ENT DRVS,YEAR 1,4HR,Z2	$3,548.00	2.0%	$3,477.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950JDR-1-SBD	SEL: T950 ENT DRVS,YEAR 1,SBD	$2,956.00	2.0%	$2,896.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JDR-1-SBDZ2	SEL: T950 ENT DRVS,YEAR 1,SBD,Z2	$3,252.00	2.0%	$3,186.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950JDR-2-4HR	SEL: T950 ENT DRVS YEARS 2,4HR	$5,374.00	2.0%	$5,266.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JDR-2-4HRZ2	SEL: T950 ENT DRVS YEARS 2,4HR,Z2	$5,911.00	2.0%	$5,792.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950JDR-2-NBD	SEL: T950 ENT DRVS YEARS 2,NBD	$3,583.00	2.0%	$3,511.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JDR-2-NBDZ2	SEL: T950 ENT DRVS YEARS 2,NBD,Z2	$3,941.00	2.0%	$3,862.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950JDR-2-SBD	SEL: T950 ENT DRVS YEARS 2,SBD	$4,926.00	2.0%	$4,827.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-JDR-2-SBDZ2	SEL: T950 ENT DRVS YEARS 2,SBD,Z2	$5,419.00	2.0%	$5,310.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-Q-1-4HR	SEL: T950 QIP;YEAR 1;4HR	$1,549.00	2.0%	$1,518.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-Q-1-4HRZ2	SEL: T950 QIP,Year 1,4HR,Z2	$1,704.00	2.0%	$1,669.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-Q-1-SBD	SEL: T950 QIP;YEAR 1;SBD	$1,349.00	2.0%	$1,322.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-Q-1-SBDZ2	SEL: T950 QIP,Year 1,SBD,Z2	$1,484.00	2.0%	$1,454.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-Q-2-4HR	SEL: T950 QIP;YEARS 2;4HR	$2,214.00	2.0%	$2,169.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-Q-2-4HRZ2	SEL: T950 QIP,Years 2,4HR,Z2	$2,435.00	2.0%	$2,386.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-Q-2-NBD	SEL: T950 QIP;YEARS 2;NBD	$1,459.00	2.0%	$1,429.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-Q-2-NBDZ2	SEL: T950 QIP,Years 2,NBD,Z2	$1,605.00	2.0%	$1,572.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-Q-2-SBD	SEL: T950 QIP;YEARS 2;SBD	$1,927.00	2.0%	$1,888.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-Q-2-SBDZ2	SEL: T950 QIP,Years 2,SBD,Z2	$2,120.00	2.0%	$2,077.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950TAP-1-4HR	SEL: T950;BULK;TAP;SVC;YEAR 1;4HR	$4,319.00	2.0%	$4,232.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-TAP-1-4HRZ2	SEL: T950,BULK,TAP,SVC,YEAR 1,4HR,Z2	$4,751.00	2.0%	$4,655.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950TAP-1-SBD	SEL: T950;BULK;TAP;SVC;YEAR 1;SBD	$3,600.00	2.0%	$3,528.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-TAP-1-SBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 1,SBD,Z2	$3,960.00	2.0%	$3,880.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950TAP-2-4HR	SEL: T950;BULK;TAP;SVC;YEAR 2;4HR	$5,999.00	2.0%	$5,879.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
S950-TAP-2-4HRZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,4HR,Z2	$6,599.00	2.0%	$6,467.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950TAP-2-NBD	SEL: T950;BULK;TAP;SVC;YEAR 2;NBD	$4,049.00	2.0%	$3,968.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-TAP-2-NBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,NBD,Z2	$4,454.00	2.0%	$4,364.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950TAP-2-SBD	SEL: T950;BULK;TAP;SVC;YEAR 2;SBD	$4,999.00	2.0%	$4,899.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S950-TAP-2-SBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,SBD,Z2	$5,499.00	2.0%	$5,389.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999113-1	SEL 1YR VIRTUAL FIREWALL MGD SPC BUNDLES	$4,548.00	22.5%	$3,524.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999113-2	SEL 2YR VIRTUAL FIREWALL MGD SPC BUNDLES	$8,055.00	22.5%	$6,242.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999113-3	SEL 3YR VIRTUAL FIREWALL MGD SPC BUNDLES	$11,562.00	22.5%	$8,960.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999114-1	SEL 1YR ONE-TIME FEES	$2,014.00	22.5%	$1,560.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999114-2	SEL 2YR ONE-TIME FEES	$4,029.00	22.5%	$3,122.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999114-3	SEL 3YR ONE-TIME FEES	$6,043.00	22.5%	$4,683.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999130-1	SEL 1YR SUNGARD PROVIDED PDU (220V)	$1,486.00	22.5%	$1,151.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999130-2	SEL 2YR SUNGARD PROVIDED PDU (220V)	$1,566.00	22.5%	$1,213.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999130-3	SEL 3YR SUNGARD PROVIDED PDU (220V)	$1,646.00	22.5%	$1,275.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999150-1	SEL 1YR MGD INTERNET SERVICES (10 MBPS)	$9,555.00	2.0%	$9,363.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999150-2	SEL 2YR MGD INTERNET SERVICES (10 MBPS)	$19,110.00	2.0%	$18,727.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999150-3	SEL 3YR MGD INTERNET SERVICES (10 MBPS)	$28,664.00	2.0%	$28,090.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999151-1	SEL 1YR MGD INTERNET SERVICES (20 MBPS)	$18,579.00	2.0%	$18,207.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999151-2	SEL 2YR MGD INTERNET SERVICES (20 MBPS)	$37,158.00	2.0%	$36,414.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999151-3	SEL 3YR MGD INTERNET SERVICES (20 MBPS)	$55,736.00	2.0%	$54,621.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999152-1	SEL 1YR MGD INTERNET SERVICES (30 MBPS)	$27,072.00	2.0%	$26,530.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999152-2	SEL 2YR MGD INTERNET SERVICES (30 MBPS)	$54,144.00	2.0%	$53,061.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999152-3	SEL 3YR MGD INTERNET SERVICES (30 MBPS)	$81,216.00	2.0%	$79,591.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999153-1	SEL 1YR MGD INTERNET SERVICES (40 MBPS)	$35,034.00	2.0%	$34,333.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999153-2	SEL 2YR MGD INTERNET SERVICES (40 MBPS)	$70,069.00	2.0%	$68,667.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999153-3	SEL 3YR MGD INTERNET SERVICES (40 MBPS)	$105,103.00	2.0%	$103,000.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999154-1	SEL 1YR MGD INTERNET SERVICES (50 MBPS)	$42,466.00	2.0%	$41,616.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999154-2	SEL 2YR MGD INTERNET SERVICES (50 MBPS)	$84,932.00	2.0%	$83,233.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999154-3	SEL 3YR MGD INTERNET SERVICES (50 MBPS)	$127,398.00	2.0%	$124,850.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999155-1	SEL 1YR MGD INTERNET SERVICES (75 MBPS)	$59,718.00	2.0%	$58,523.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999155-2	SEL 2YR MGD INTERNET SERVICES (75 MBPS)	$119,435.00	2.0%	$117,046.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999155-3	SEL 3YR MGD INTERNET SERVICES (75 MBPS)	$179,153.00	2.0%	$175,569.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999156-1	SEL 1YR MGD INTERNET SERVICES (100 MBPS)	$66,353.00	2.0%	$65,025.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999156-2	SEL 2YR MGD INTERNET SERVICES (100 MBPS)	$132,706.00	2.0%	$130,051.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999156-3	SEL 3YR MGD INTERNET SERVICES (100 MBPS)	$199,059.00	2.0%	$195,077.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999200-1	SEL 1YR SUNGARD HOTSITE SERVER RESOURCES	$2,681.00	22.5%	$2,077.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999200-2	SEL 2YR SUNGARD HOTSITE SERVER RESOURCES	$5,361.00	22.5%	$4,154.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999200-3	SEL 3YR SUNGARD HOTSITE SERVER RESOURCES	$8,042.00	22.5%	$6,232.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999201-1	SEL 1YR HOTSITE SERVER (PSERIES)	$2,681.00	22.5%	$2,077.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999201-2	SEL 2YR HOTSITE SERVER (PSERIES)	$5,361.00	22.5%	$4,154.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999201-3	SEL 3YR HOTSITE SERVER (PSERIES)	$8,042.00	22.5%	$6,232.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999202-1	SEL 1YR HOTSITE SERVER (X86)	$2,681.00	22.5%	$2,077.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999202-2	SEL 2YR HOTSITE SERVER (X86)	$5,361.00	22.5%	$4,154.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999202-3	SEL 3YR HOTSITE SERVER (X86)	$8,042.00	22.5%	$6,232.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999203-1	SEL 1YR HOTSITE SERVER (HP-PA-RISC)	$2,681.00	22.5%	$2,077.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999203-2	SEL 2YR HOTSITE SERVER (HP-PA-RISC)	$5,361.00	22.5%	$4,154.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999203-3	SEL 3YR HOTSITE SERVER (HP-PA-RISC)	$8,042.00	22.5%	$6,232.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999204-1	SEL 1YR HOTSITE SERVER (ISERIES)	$2,681.00	22.5%	$2,077.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999204-2	SEL 2YR HOTSITE SERVER (ISERIES)	$5,361.00	22.5%	$4,154.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999204-3	SEL 3YR HOTSITE SERVER (ISERIES)	$8,042.00	22.5%	$6,232.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999205-1	SEL 1YR HOTSITE SERVER (MAINFRAME)	$2,681.00	22.5%	$2,077.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999205-2	SEL 2YR HOTSITE SERVER (MAINFRAME)	$5,361.00	22.5%	$4,154.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999205-3	SEL 3YR HOTSITE SERVER (MAINFRAME)	$8,042.00	22.5%	$6,232.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999206-1	SEL 1YR HOTSITE SERVER (SUN)	$2,681.00	22.5%	$2,077.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999206-2	SEL 2YR HOTSITE SERVER (SUN)	$5,361.00	22.5%	$4,154.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999206-3	SEL 3YR HOTSITE SERVER (SUN)	$8,042.00	22.5%	$6,232.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999207-1	SEL 1YR WORKGROUP SEATS	$304.00	2.0%	$297.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999207-2	SEL 2YR WORKGROUP SEATS	$607.00	2.0%	$594.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999207-3	SEL 3YR WORKGROUP SEATS	$911.00	2.0%	$892.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999208-1	SEL 1YR HOTSITE SERVER (HP-ITANIUM)	$2,681.00	22.5%	$2,077.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999208-2	SEL 2YR HOTSITE SERVER (HP-ITANIUM)	$5,361.00	22.5%	$4,154.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999208-3	SEL 3YR HOTSITE SERVER (HP-ITANIUM)	$8,042.00	22.5%	$6,232.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
S-999209-1	SEL 1YR HOTSITE SVCS (OS START WIN & OS)	$15,650.00	2.0%	$15,337.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999209-2	SEL 2YR HOTSITE SVCS (OS START WIN & OS)	$29,576.00	2.0%	$28,984.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999209-3	SEL 3YR HOTSITE SVCS (OS START WIN & OS)	$43,053.00	2.0%	$42,191.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999210-1	SEL 1YR HOTSITE SVCS (OS START MF)	$25,011.00	2.0%	$24,510.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999210-2	SEL 2YR HOTSITE SVCS (OS START MF)	$47,858.00	2.0%	$46,900.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999210-3	SEL 3YR HOTSITE SVCS (OS START MF)	$68,476.00	2.0%	$67,106.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999211-1	SEL 1YR MGD RECOVERY PROGRAM (BASE)	$165,882.00	2.0%	$162,564.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999211-2	SEL 2YR MGD RECOVERY PROGRAM (BASE)	$331,765.00	2.0%	$325,129.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999211-3	SEL 3YR MGD RECOVERY PROGRAM (BASE)	$497,647.00	2.0%	$487,694.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999212-1	SEL 1YR MGD RECOVERY PROGRAM (ADD)	$16,588.00	2.0%	$16,256.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999212-2	SEL 2YR MGD RECOVERY PROGRAM (ADD)	$33,176.00	2.0%	$32,512.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
S-999212-3	SEL 3YR MGD RECOVERY PROGRAM (ADD)	$49,765.00	2.0%	$48,769.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SAN-001	SEL SAN ATTACHED STORAGE CONNECTOR	$17,641.00	22.5%	$13,671.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SAN-001-C	SEL SAN ATTACHED STORAGE CONN (CAP;CAX)	$18,744.00	22.5%	$14,526.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SB3810-08A8E	SELECT: SB3810 8/8P SWITCH W/8SFP	$3,023.00	22.5%	$2,342.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SB5800V-08A8E	SELECT: SB5800 8/24P SWITCH W/8SFP	$4,197.00	22.5%	$3,252.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SB5800V-08B8E	SELSB5800 8/24PSWTCHW/8SFPREVERSEAIRFLOW	$4,197.00	22.5%	$3,252.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SB5800V-20A8E	SELECT: SB5800 24/24P HA W/20SFP	$9,560.00	22.5%	$7,409.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SB5802V-08A8E	SELECT: SB5802 8/24P HA SW W/8SFP	$6,579.00	22.5%	$5,098.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SB5802V-20A8E	SELECT: SB5802 24/24P HA W/20SFP	$11,109.00	22.5%	$8,609.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SB-PS8-FB	SELECT: 5802 POWER SUPPLY FRU	$731.00	22.5%	$566.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SB-RACKKIT	SANbox 3K/5K RACK KIT	$211.00	22.5%	$163.53	$0.00	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCLTSDK1	SEL-Socialite SDK (requires enable)	$125.00	22.5%	$96.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-001	SEL SCPS on Steelhead 250 Series	$1,244.00	22.5%	$964.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-004	SEL SCPS on Steelhead 2050 Series	$10,619.00	22.5%	$8,229.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-005	SEL SCPS on Steelhead 5050 Series	$15,619.00	22.5%	$12,104.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-006	SEL SCPS on Steelhead 6050 Series	$30,619.00	22.5%	$23,729.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-007	SEL SCPS on Steelhead 7050 Series	$41,244.00	22.5%	$31,964.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-01A	SEL SCPS on Steelhead 150 Series	$1,244.00	22.5%	$964.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-VCX-003	SEL SCPS on Virtual Steelhead 555 Series	$2,494.00	22.5%	$1,932.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-VCX-004	SEL SCPS on Virtual Steelhead 755 Series	$4,369.00	22.5%	$3,385.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SCPS-VCX-005	SEL SCPS on Virtual Steelhd 1555 Series	$10,619.00	22.5%	$8,229.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-VSH-001	SEL SCPS on Virtual Steelhead 250 Series	$1,244.00	22.5%	$964.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-VSH-002	SEL SCPS on Virtual Steelhead 550 Series	$2,494.00	22.5%	$1,932.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-VSH-003	SEL SCPS on Virtual Steelhd 1050 Series	$4,369.00	22.5%	$3,385.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-VSH-004	SEL SCPS on Virtual Steelhd 2050 Series	$10,619.00	22.5%	$8,229.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCPS-VSH-01A	SEL SCPS on Virtual Steelhead 150 Series	$1,244.00	22.5%	$964.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SCS-X	SELECT ONSITE ARCHITECTURE PROF. SVC	$3,060.00	2.0%	$2,998.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SDR-001	SDR acceleration card (5GB) CX7055M	$15,617.00	22.5%	$12,103.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SDR-002	SDR acceleration card (10GB) CX7055H	$28,117.00	22.5%	$21,790.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELBLOCK	SEL BLOCKBRIDGE	$15,625.00	22.5%	$12,109.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELBLOCKS	SEL BLOCKbridge Subscription	$3,906.00	22.5%	$3,027.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELBULKIMPORT	SEL DRAWBRIDGE BULK IMPORT PLUG-IN	$11,875.00	22.5%	$9,203.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELBULKIMPORTS	SEL DRAWbridge Bulk Import Plug-in Subsc	$2,969.00	22.5%	$2,300.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELDRAW	SEL DRAWbridge	$1,188.00	22.5%	$920.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELDRAWBRAVA	SEL DRAWbridge BRAVA for CAD Add-in	$81.00	22.5%	$62.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELDRAWBRAVAS	SEL DRAWbridge BRAVA for CAD A/I Subscr.	$20.00	22.5%	$15.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELDRAWD2	SEL DRAWBRIDGE FOR D2	$1,188.00	22.5%	$920.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELDRAWD2S	SEL DRAWbridge for D2 Subscrption	$298.00	22.5%	$230.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELDRAWS	SEL DRAWbridge Subscription	$298.00	22.5%	$230.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELEPFMAO	SEL EPFM-AObridge	$49,375.00	22.5%	$38,265.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELEPFMAOS	SEL EPFM-Aobridge Subscription	$12,344.00	22.5%	$9,566.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELEPFMCP	SEL EPFM-CPBRIDGE	$49,375.00	22.5%	$38,265.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELEPFMCPS	SEL EPFM-CPbridge Subscription	$12,344.00	22.5%	$9,566.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELINDEX	SEL INDEXBRIDGE	$15,625.00	22.5%	$12,109.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELINDEXS	SEL INDEXbridge Subscription	$3,906.00	22.5%	$3,027.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELRENDER	SEL RENDERBRIDGE	$18,750.00	22.5%	$14,531.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELRENDERS	SEL RENDERbridge Subscription	$4,688.00	22.5%	$3,633.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELTAG	SEL TAGBRIDGE	$15,625.00	22.5%	$12,109.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SELTAGS	SEL TAGbridge Subscription	$3,906.00	22.5%	$3,027.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFDC-1	SEL Spanning BU Salesforce 1-50	$43.00	22.5%	$33.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFDC-1001	SEL Spanning BU Salesforce 1001-5000	$26.00	22.5%	$20.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFDC-1001-2Y	SEL Spanning BU Salesforce 1001-5000	$46.00	22.5%	$35.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFDC-1-2Y	SEL Spanning BU Salesforce 1-50	$77.00	22.5%	$59.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFDC-201	SEL Spanning BU Salesforce 201-1000	$30.00	22.5%	$23.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFDC-201-2Y	SEL Spanning BU Salesforce 201-1000	$54.00	22.5%	$41.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFDC-5001	SEL Spanning BU Salesforce 5001+	$21.00	22.5%	$16.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFDC-5001-2Y	SEL Spanning BU Salesforce 5001+	$39.00	22.5%	$30.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFDC-51	SEL Spanning BU Salesforce 51-200	$34.00	22.5%	$26.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFDC-51-2Y	SEL Spanning BU Salesforce 51-200	$62.00	22.5%	$48.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFIN-ASMB-1	SEL: TFIN ASM BASIC YEAR 1	$14,060.00	2.0%	$13,778.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-ASMB-1Z2	SEL: TFIN ASM Basic Year 1,Z2	$15,466.00	2.0%	$15,156.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-ASMB-2	SEL: TFIN ASM BASIC YEAR 2	$5,624.00	2.0%	$5,511.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-ASMB-2Z2	SEL: TFIN ASM Basic Year 2 ,Z2	$6,186.00	2.0%	$6,062.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-ASMG-1	SEL: TFIN ASM GOLD YEAR 1	$31,633.00	2.0%	$31,000.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-ASMG-1Z2	SEL: TFIN ASM Gold Year 1,Z2	$34,796.00	2.0%	$34,100.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-ASMG-2	SEL: TFIN ASM GOLD YEAR 2	$12,654.00	2.0%	$12,400.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-ASMG-2Z2	SEL: TFIN ASM Gold Year 2 ,Z2	$13,919.00	2.0%	$13,640.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-1-4HR	SEL: TFIN BASE; YEAR 1; 4HR	$8,098.00	2.0%	$7,936.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-1-4HRZ2	SEL: TFIN Base, Year 1, 4HR,Z2	$8,908.00	2.0%	$8,729.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-1-NBD	SEL: TFIN BASE; YEAR 1; NBD	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-1-NBDZ2	SEL: TFIN Base, Year 1, NBD,Z2	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-1-SBD	SEL: TFIN BASE; YEAR 1; SBD	$6,749.00	2.0%	$6,614.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-1-SBDZ2	SEL: TFIN Base, Year 1, SBD,Z2	$7,424.00	2.0%	$7,275.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-2-4HR	SEL: TFIN BASE; YEARS 2;4HR	$11,248.00	2.0%	$11,023.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-2-4HRZ2	SEL: TFIN Base, Years 2,4HR,Z2	$12,373.00	2.0%	$12,125.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-2-NBD	SEL: TFIN BASE;YEARS 2;NBD	$7,592.00	2.0%	$7,440.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-2-NBDZ2	SEL: TFIN Base,Years 2,NBD,Z2	$8,351.00	2.0%	$8,183.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-2-SBD	SEL: TFIN BASE;YEARS 2;SBD	$9,373.00	2.0%	$9,185.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-B-2-SBDZ2	SEL: TFIN Base,Years 2,SBD,Z2	$10,310.00	2.0%	$10,103.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-BL-1-4HR	SEL: TFIN BLSCLIC;100 SLTS;1;4HR	$671.00	2.0%	$657.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-BL-1-4HRZ2	SEL: TFIN BIScLic,100 slts,1,4HR,Z2	$738.00	2.0%	$723.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-BL-1-SBD	SEL: TFIN BLSCLIC;100 SLTS;Y1 SBD	$584.00	2.0%	$572.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-BL-1-SBDZ2	SEL: TFIN BIScLic,100 slts,Y1 SBD,Z2	$642.00	2.0%	$629.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-BL-2-4HR	SEL: TFIN BLSCLIC;100 SLTS Y2;4HR	$959.00	2.0%	$939.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-BL-2-4HRZ2	SEL: TFIN BIScLic,100 slts Y2,4HR,Z2	$1,055.00	2.0%	$1,033.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-BL-2-NBD	SEL: TFIN BLSCLIC;100 SLTS;Y2;NBD	$625.00	2.0%	$612.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-BL-2-NBDZ2	SEL: TFIN BIScLic,100 slts,Y2,NBD,Z2	$688.00	2.0%	$674.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-BL-2-SBD	SEL: TFIN BLSCLIC;100 SLTS;Y2;SBD	$834.00	2.0%	$817.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-BL-2-SBDZ2	SEL: TFIN BIScLic,100 slts,Y2,SBD,Z2	$917.00	2.0%	$898.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-CT-100	SEL: 1 COTERM SUPPORT UNIT TFIN	$100.00	2.0%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DR-1-4HR	SEL: TFIN DRVS;YEAR 1;4HR	$1,550.00	2.0%	$1,519.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DR-1-4HRZ2	SEL: TFIN Drvs,Year 1,4HR,Z2	$1,705.00	2.0%	$1,670.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DR-1-SBD	SEL: TFIN DRVS;YEAR 1;SBD	$1,349.00	2.0%	$1,322.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DR-1-SBDZ2	SEL: TFIN Drvs,Year 1,SBD,Z2	$1,484.00	2.0%	$1,454.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DR-2-4HR	SEL: TFIN DRVS YEARS 2;4HR	$2,213.00	2.0%	$2,168.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DR-2-4HRZ2	SEL: TFIN Drvs Years 2,4HR,Z2	$2,434.00	2.0%	$2,385.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DR-2-NBD	SEL: TFIN DRVS YEARS 2;NBD	$1,459.00	2.0%	$1,429.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DR-2-NBDZ2	SEL: TFIN Drvs Years 2,NBD,Z2	$1,605.00	2.0%	$1,572.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DR-2-SBD	SEL: TFIN DRVS YEARS 2;SBD	$1,926.00	2.0%	$1,887.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DR-2-SBDZ2	SEL: TFIN Drvs Years 2,SBD,Z2	$2,119.00	2.0%	$2,076.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DX-1-4HR	SEL: TFIN DEX (EA);YEAR 1;4HR	$2,031.00	2.0%	$1,990.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DX-1-4HRZ2	SEL: TFIN DEX (ea),Year 1,4HR,Z2	$2,234.00	2.0%	$2,189.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DX-1-SBD	SEL: TFIN DEX (EA);YEAR 1;SBD	$1,625.00	2.0%	$1,592.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DX-1-SBDZ2	SEL: TFIN DEX (ea),Year 1,SBD,Z2	$1,788.00	2.0%	$1,752.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DX-2-4HR	SEL: TFIN DEX (EA);YEARS 2;4HR	$3,385.00	2.0%	$3,317.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DX-2-4HRZ2	SEL: TFIN DEX (ea),Years 2,4HR,Z2	$3,724.00	2.0%	$3,649.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DX-2-NBD	SEL: TFIN DEX (EA);YEARS 2;NBD	$2,031.00	2.0%	$1,990.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DX-2-NBDZ2	SEL: TFIN DEX (ea),Years 2,NBD,Z2	$2,234.00	2.0%	$2,189.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DX-2-SBD	SEL: TFIN DEX (EA);YEARS 2;SBD	$2,708.00	2.0%	$2,653.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-DX-2-SBDZ2	SEL: TFIN DEX (ea),Years 2,SBD,Z2	$2,979.00	2.0%	$2,919.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JASMB-1	SEL: TFIN-J ASM BASIC YEAR 1	$23,953.00	2.0%	$23,473.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JASMB-1Z2	SEL: TFIN-J ASM BASIC YEAR 1,Z2	$26,348.00	2.0%	$25,821.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JASMB-2	SEL: TFIN-J ASM BASIC YEAR 2	$9,581.00	2.0%	$9,389.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SFIN-JASMB-2Z2	SEL: TFIN-J ASM BASIC YEAR 2 ,Z2	$10,539.00	2.0%	$10,328.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JASMG-1	SEL: TFIN-J ASM GOLD YEAR 1	$36,970.00	2.0%	$36,230.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JASMG-1Z2	SEL: TFIN-J ASM GOLD YEAR 1,Z2	$40,667.00	2.0%	$39,853.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JASMG-2	SEL: TFIN-J ASM GOLD YEAR 2	$14,788.00	2.0%	$14,492.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JASMG-2Z2	SEL: TFIN-J ASM GOLD YEAR 2 ,Z2	$16,267.00	2.0%	$15,941.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINJDR-1-4HR	SEL: TFIN ENT DRVS;YEAR 1;4HR	$3,225.00	2.0%	$3,160.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JDR-1-4HRZ2	SEL: TFIN ENT DRVS,YEAR 1,4HR,Z2	$3,548.00	2.0%	$3,477.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINJDR-1-SBD	SEL: TFIN ENT DRVS;YEAR 1;SBD	$2,956.00	2.0%	$2,896.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JDR-1-SBDZ2	SEL: TFIN ENT DRVS,YEAR 1,SBD,Z2	$3,252.00	2.0%	$3,186.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINJDR-2-4HR	SEL: TFIN ENT DRVS YEARS 2;4HR	$5,374.00	2.0%	$5,266.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JDR-2-4HRZ2	SEL: TFIN ENT DRVS YEARS 2,4HR,Z2	$5,911.00	2.0%	$5,792.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINJDR-2-NBD	SEL: TFIN ENT DRVS YEARS 2;NBD	$3,583.00	2.0%	$3,511.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JDR-2-NBDZ2	SEL: TFIN ENT DRVS YEARS 2,NBD,Z2	$3,941.00	2.0%	$3,862.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINJDR-2-SBD	SEL: TFIN ENT DRVS YEARS 2;SBD	$4,926.00	2.0%	$4,827.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-JDR-2-SBDZ2	SEL: TFIN ENT DRVS YEARS 2,SBD,Z2	$5,419.00	2.0%	$5,310.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-Q-1-4HR	SEL: TFIN QIP;YEAR 1;4HR	$1,550.00	2.0%	$1,519.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-Q-1-4HRZ2	SEL: TFIN QIP,Year 1,4HR,Z2	$1,705.00	2.0%	$1,670.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-Q-1-SBD	SEL: TFIN QIP;YEAR 1;SBD	$1,349.00	2.0%	$1,322.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-Q-1-SBDZ2	SEL: TFIN QIP,Year 1,SBD,Z2	$1,484.00	2.0%	$1,454.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-Q-2-4HR	SEL: TFIN QIP;YEARS 2;4HR	$2,214.00	2.0%	$2,169.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-Q-2-4HRZ2	SEL: TFIN QIP,Years 2,4HR,Z2	$2,435.00	2.0%	$2,386.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-Q-2-NBD	SEL: TFIN QIP;YEARS 2;NBD	$1,459.00	2.0%	$1,429.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-Q-2-NBDZ2	SEL: TFIN QIP,Years 2,NBD,Z2	$1,605.00	2.0%	$1,572.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-Q-2-SBD	SEL: TFIN QIP;YEARS 2;SBD	$1,927.00	2.0%	$1,888.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-Q-2-SBDZ2	SEL: TFIN QIP,Years 2,SBD,Z2	$2,120.00	2.0%	$2,077.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-R-1-4HR	SEL: TFIN ROBOT;YEAR 1;4HR	$3,600.00	2.0%	$3,528.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-R-1-4HRZ2	SEL: TFIN Robot,Year 1,4HR,Z2	$3,960.00	2.0%	$3,880.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-R-1-SBD	SEL: TFIN ROBOT;YEAR 1;SBD	$3,000.00	2.0%	$2,940.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-R-1-SBDZ2	SEL: TFIN Robot,Year 1,SBD,Z2	$3,300.00	2.0%	$3,234.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-R-2-4HR	SEL: TFIN ROBOT;YEARS 2;4HR	$4,999.00	2.0%	$4,899.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-R-2-4HRZ2	SEL: TFIN Robot,Years 2,4HR,Z2	$5,499.00	2.0%	$5,389.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-R-2-NBD	SEL: TFIN ROBOT;YEARS 2;NBD	$3,375.00	2.0%	$3,307.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-R-2-NBDZ2	SEL: TFIN Robot,Years 2,NBD,Z2	$3,713.00	2.0%	$3,638.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-R-2-SBD	SEL: TFIN ROBOT;YEARS 2;SBD	$4,166.00	2.0%	$4,082.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-R-2-SBDZ2	SEL: TFIN Robot,Years 2,SBD,Z2	$4,583.00	2.0%	$4,491.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINSVB-1-4HR	SEL: TFIN SBAY;YEAR 1;4HR	$3,600.00	2.0%	$3,528.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-SVB-1-4HRZ2	SEL: TFIN SBay,Year 1,4HR,Z2	$3,960.00	2.0%	$3,880.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINSVB-1-SBD	SEL: TFIN SBAY;YEAR 1; BD	$3,000.00	2.0%	$2,940.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-SVB-1-SBDZ2	SEL: TFIN SBay,Year 1, BD,Z2	$3,300.00	2.0%	$3,234.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINSVB-2-4HR	SEL: TFIN SBAY;YEARS 2;4HR	$4,999.00	2.0%	$4,899.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-SVB-2-4HRZ2	SEL: TFIN SBay,Years 2,4HR,Z2	$5,499.00	2.0%	$5,389.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINSVB-2-NBD	SEL: TFIN SBAY;YEARS 2;NBD	$3,375.00	2.0%	$3,307.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-SVB-2-NBDZ2	SEL: TFIN SBay,Years 2,NBD,Z2	$3,713.00	2.0%	$3,638.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINSVB-2-SBD	SEL: TFIN SBAY;YEARS 2;SBD	$4,166.00	2.0%	$4,082.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-SVB-2-SBDZ2	SEL: TFIN SBay,Years 2,SBD,Z2	$4,583.00	2.0%	$4,491.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINTAP-1-4HR	SEL: SFIN;BULK;TAP;SVC;YEAR 1;4HR	$4,319.00	2.0%	$4,232.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-TAP-1-4HRZ2	SEL: SFIN,BULK,TAP,SVC,YEAR 1,4HR,Z2	$4,751.00	2.0%	$4,655.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINTAP-1-SBD	SEL: SFIN;BULK;TAP;SVC;YEAR 1;SBD	$3,600.00	2.0%	$3,528.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-TAP-1-SBDZ2	SEL: SFIN,BULK,TAP,SVC,YEAR 1,SBD,Z2	$3,960.00	2.0%	$3,880.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINTAP-2-4HR	SEL: SFIN;BULK;TAP;SVC;YEAR 2;4HR	$5,999.00	2.0%	$5,879.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-TAP-2-4HRZ2	SEL: SFIN,BULK,TAP,SVC,YEAR 2,4HR,Z2	$6,599.00	2.0%	$6,467.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINTAP-2-NBD	SEL: SFIN;BULK;TA;SVC;YEAR 2;NBD	$4,049.00	2.0%	$3,968.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-TAP-2-NBDZ2	SEL: SFIN,BULK,TA,SVC,YEAR 2,NBD,Z2	$4,454.00	2.0%	$4,364.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFINTAP-2-SBD	SEL: SFIN;BULK;TAP;SVC;YEAR 2;SBD	$4,999.00	2.0%	$4,899.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFIN-TAP-2-SBDZ2	SEL: SFIN,BULK,TAP,SVC,YEAR 2,SBD,Z2	$5,499.00	2.0%	$5,389.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFP8-SW-1PK	SELECT: QLOGIC1PCK 8G SWAVE SFP	$323.00	22.5%	$250.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFP8-SW-4PK	SELECT: QLOGIC 4PCK 8G SWAVE SFP	$1,294.00	22.5%	$1,002.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFP-CSK-LR	SEL 2 X LONG REACH SFP INSERT SPARE	$3,906.00	2.0%	$3,827.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFP-CSK-LR-C	SEL 2 X LONG REACH SFP INSERT ADD ON	$3,125.00	22.5%	$2,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SFP-CSK-SR	SEL 2 X SHORT REACH SFP INSERT SPARE	$2,344.00	2.0%	$2,297.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SFP-CSK-SR-C	SEL 2 X SHORT REACH SFP INSERT ADD ON	$1,875.00	22.5%	$1,453.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SH-250-B-H	SELECT STEELHEAD 250-H (200 CONN/2MBPS)	$8,744.00	22.5%	$6,776.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SH-250-B-L	SELECT STEELHEAD 250-L (30 CONN/1MBPS)	$3,744.00	22.5%	$2,901.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SH-250-B-M	SELECT STEELHEAD 250-M (125 CONN/1MBPS)	$6,244.00	22.5%	$4,839.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SHA-150-B-M	SEL Steelhead 150-M	$2,494.00	22.5%	$1,932.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1008-1	SEL 1 APP PROC 8X1G 1 AC PS	$11,777.00	22.5%	$9,127.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1008-1-DC	SEL 1 APP PROC 8X1G 1 DC PS	$12,094.00	22.5%	$9,372.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1008-1PREM	SEL 1 APP PROC 8X1G 1 AC PS L3/IPv6 SW	$16,308.00	22.5%	$12,638.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1008-1-SSL	SEL 1 APP PROC 8X1G 1 AC PS SSL	$15,402.00	22.5%	$11,936.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1008-1SSLP	SEL 1 APP PROC 8X1G 1ACPS L3/IPV6 SW SSL	$20,839.00	22.5%	$16,150.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1008F-1	SEL 1 CPU Core+8 Cpr+8 1G SFP Ports-AC	$13,544.00	22.5%	$10,496.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1008F-1-DC	SEL 1 CPU Core+8 Cpr+8 1G SFP Ports-DC	$13,861.00	22.5%	$10,742.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016-2	SEL 2 APP PROC 16X1G 1 AC PS	$19,933.00	22.5%	$15,448.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016-2-DC	SEL 2 APPL PROC 16X1G 1 DC PS	$20,250.00	22.5%	$15,693.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016-2-PRE	SEL 2 APP PROC 16X1G 1AC PS L3 IPV6-GSLB	$24,464.00	22.5%	$18,959.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016-2-PRM-DC	SEL 2 CPU Core+16 Cpr ports-DC+Prem SW	$24,781.00	22.5%	$19,205.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016-2-SSL	SEL ADX1000-2PROC 16x1G 1 AC PS SSL	$23,558.00	22.5%	$18,257.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016-2SSLP	SEL ADX1000-2PROC16X1G1AC PSL3IPV6-SSL	$28,089.00	22.5%	$21,768.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016-4	SEL 4 APP PROC 16X1G 1 AC PS	$24,464.00	22.5%	$18,959.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016-4-PRE	SEL 4 APP PROC 16X1G 1AC PS L3 IPV6-GSLB	$28,995.00	22.5%	$22,471.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016-4-SSL	SEL ADX1000-4PROC 16x1G 1 AC PS SSL	$29,902.00	22.5%	$23,174.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016-4SSLP	SEL ADX1K-4PROC16X1G1 AC PSL3 IPV6-SSL	$34,433.00	22.5%	$26,685.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016F-2	SEL 2CPU Core+8 Cpr+16 1G SFP Ports-AC	$22,924.00	22.5%	$17,766.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1016F-4	SEL 4CPU Core+8 Cpr+16 1G SFP Ports-AC	$28,135.00	22.5%	$21,804.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-10K	SI10RUCHASS2-1200W-ACPS2-SWFM1-SI-10-FAN	$40,777.00	22.5%	$31,602.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-10K-DC	SI10RUCHASS2-1200W-DC 2-SWFM 1-SI-10-FAN	$44,402.00	22.5%	$34,411.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-10K-PREM	SI10RUCHASS2-1200WAC2-SWFM1SI-10FANPREM	$52,553.00	22.5%	$40,728.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1216-4	SEL 4 APP PROC 16X1G 2x10G 1 AC PS	$31,714.00	22.5%	$24,578.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1216-4-PRE	SEL 4 PROC 16X1G 2X10G 1 AC L3 IPV6-GSLB	$36,245.00	22.5%	$28,089.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1216-4-SSL	SEL ADX1K-4PROC16X1G2-10GFIBER1 AC PSSSL	$37,152.00	22.5%	$28,792.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1216-4SSLP	SEL ADX1K-4PROC16X1G210GAC PSL3IPV6-SSL	$41,683.00	22.5%	$32,304.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-1216F-4	SEL 4CPU+8 Cpr+16x1G+2x10G SFP Port-AC	$36,472.00	22.5%	$28,265.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-12GC	SEL 12 X 1GBIT RJ45 LINE CARD SI CHASSIS	$8,152.00	22.5%	$6,317.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SI-12GF	SEL 12 X 1GBIT SFP LINE CARD SI CHASSIS	$8,152.00	22.5%	$6,317.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-4000	SEL 4 RU CHASSIS 1 AC PS 1 SF FAN	$14,495.00	22.5%	$11,233.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-4000-DC	SEL 4RU CHASSIS 1 DC PS 1 SF FAN	$16,308.00	22.5%	$12,638.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-4000-PREM	SEL 4RU CHASS 1 AC PS 1 SF FAN L3 IPV6	$25,280.00	22.5%	$19,592.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-4KASM4P12B	SEL SI-4KASM4MM12GF-LC8C-SFPPREMDUAL PWR	$48,484.00	22.5%	$37,575.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-4K-ASM8-PB	SEL SI-4K Chassis ASM8 MM PREM DualACPwr	$59,808.00	22.5%	$46,351.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-4XG	SEL 4 X 10GBIT XFP LINE CARD SI CHASSIS	$13,589.00	22.5%	$10,531.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-ACPWR	SEL AC Pwr SUPPLY 1200 WATT SI CHASSIS	$2,714.00	22.5%	$2,103.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-AEM-SSL	SEL SSL Expansion Module for ADX Chassis	$16,988.00	22.5%	$13,165.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-AEM-SSL-2	SEL SSL Expansion Module 2	$13,589.00	22.5%	$10,531.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-ASM8	SEL APPL SWITCH MOD 8 PROC SI CHASSIS	$38,964.00	22.5%	$30,197.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-DCPWR	SEL DC Pwr SUPPLY 1200 WATT SI CHASSIS	$4,527.00	22.5%	$3,508.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-FAN-FLTR-KIT	SEL FAN FILTER NEBS UPG KIT FOR ADX 1000	$2,719.00	22.5%	$2,107.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-LCPNL	SEL LINE CARD BLANK PANEL SI CHASSIS	$82.00	22.5%	$63.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-MAPNL	SEL MGMT OR ASM BLANK PANELSI CHASSIS	$82.00	22.5%	$63.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-MM	SEL MANAGEMENT MODULE SI CHASSIS	$7,925.00	22.5%	$6,141.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-MM-2	SEL Management Module 2 for ADX Chassis	$6,339.00	22.5%	$4,912.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-MM-SSL	SEL SI ADX CHASS MGMT MOD W-1-SSL	$25,253.00	22.5%	$19,571.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-MM-SSL-2	SEL Mgmt+One SSL Expansion Mod for ADX	$20,205.00	22.5%	$15,658.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SIPS-3H	SEL Ser Inst Remote Prof Ser Up to 3 hrs	$813.00	2.0%	$796.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SIPS-5H	SEL Ser Inst Remote Prof Ser Up to 5 hrs	$1,083.00	2.0%	$1,061.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SI-PSPNL	SEL Pwr SUPPLY BLANK PANEL SI CHASSIS	$82.00	22.5%	$63.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SI-SFM	SEL SWITCH FABRIC SI CHASSIS	$7,699.00	22.5%	$5,966.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SLP-0-TL-EE	SEL STORAGEPOINT 30 DAY TRIAL EVAL COPY	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SLP-1-CL1-EE	SEL StoragePoint TB Lic per TB (11+)	$3,500.00	22.5%	$2,712.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SLP-1-CL-EE	SEL StoragePoint TB Lic per TB (2 -10)	$7,000.00	22.5%	$5,425.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SLP-1-DR-EE	SELECT STORAGEPOINT EE DR LICENSE	$7,495.00	22.5%	$5,808.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SLP-1-NP-EE	SEL STORAGEPOINT EE NON-PRODUCTION	$1,995.00	22.5%	$1,546.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SLP-1-PL2-EE	SEL STORAGEPOINT TB LIC, PER TB (1ST TB)	$18,000.00	22.5%	$13,950.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-8650-BASE	SEL SMC 08650 App 40 concurrent users	$18,744.00	22.5%	$14,526.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-U-10-1	SELECT 10 SH MOBILE USER LIC (0-1)	$2,488.00	22.5%	$1,928.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-U-10-10	SELECT 10 SH MOBILE USER LIC (1001-2000)	$1,475.00	22.5%	$1,143.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-U-10-11	SELECT 10 SH MOBILE USER LIC (2001-5000)	$1,438.00	22.5%	$1,114.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-U-10-2	SELECT 10 SH MOBILE USER LIC (2-3)	$2,463.00	22.5%	$1,908.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-U-10-3	SELECT 10 SH MOBILE USER LIC (4-10)	$2,438.00	22.5%	$1,889.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-U-10-4	SELECT 10 SH MOBILE USER LIC (11-25)	$2,088.00	22.5%	$1,618.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-U-10-5	SELECT 10 SH MOBILE USER LIC (26-50)	$2,063.00	22.5%	$1,598.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-U-10-6	SELECT 10 SH MOBILE USER LIC (51-100)	$2,000.00	22.5%	$1,550.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-U-10-7	SELECT 10 SH MOBILE USER LIC (101-200)	$1,938.00	22.5%	$1,501.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-U-10-8	SELECT 10 SH MOBILE USER LIC (201-500)	$1,563.00	22.5%	$1,211.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-U-10-9	SELECT 10 SH MOBILE USER LIC (501-1000)	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMC-VRT-V100	SEL VirtualSMC manage10 concurrent users	$7,494.00	22.5%	$5,807.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMD10001	SEL ESS DICOM Tier 1: 1-150	$169,922.00	22.5%	$131,689.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMD10001M1	SEL Ann Maint ESS DICOM Tier 1: 1-150	$25,588.00	2.0%	$25,076.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SMD10002	SEL ESS DICOM Tier 2: 151-350	$396,484.00	22.5%	$307,275.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMD10002M1	SEL Ann Maint ESS DICOM Tier 2: 151-350	$59,706.00	2.0%	$58,511.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SMD10003	SEL ESS DICOM Tier 3: 351-600	$656,250.00	22.5%	$508,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMD10003M1	SEL Ann Maint ESS DICOM Tier 3: 351-600	$98,824.00	2.0%	$96,847.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SMD10004	SEL ESS DICOM Tier 4: 601-900	$949,219.00	22.5%	$735,644.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMD10004M1	SEL Ann Maint ESS DICOM Tier 4: 601-900	$142,941.00	2.0%	$140,082.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SMD10005	SEL ESS DICOM Tier 5: 901-1250	$1,269,531.00	22.5%	$983,886.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMD10005M1	SEL Ann Maint ESS DICOM Tier 5: 901-1250	$191,176.00	2.0%	$187,352.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SMD10006	SEL ESS DICOM Tier 6: 1251-3000 Studies	$2,929,688.00	22.5%	$2,270,508.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMD10006M1	SEL Ann Maint ESS DICOM Tier 6: 1251-3m	$441,176.00	2.0%	$432,352.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SMDND10001	SEL ESS Non-DICOM Tier 1: 1-150	$220,898.00	22.5%	$171,195.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMDND10001M1	SEL Ann Maint ESS w/ND Tier 1: 1-150	$33,265.00	2.0%	$32,599.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SMDND10002	SEL ESS Non-DICOM Tier 2: 151-350	$515,430.00	22.5%	$399,458.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMDND10002M1	SEL Ann Maint ESS w/ND Tier 2: 151-350	$77,618.00	2.0%	$76,065.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SMDND10003	SEL ESS Non-DICOM Tier 3: 351-600	$853,125.00	22.5%	$661,171.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMDND10003M1	SEL Ann Maint ESS w/ND Tier 3: 351-600	$128,471.00	2.0%	$125,901.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SMDND10004	SEL ESS Non-DICOM Tier 4: 601-900	$949,219.00	22.5%	$735,644.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMDND10004M1	SEL Ann Maint ESS w/ND Tier 4: 601-900	$142,941.00	2.0%	$140,082.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SMDND10005	SEL ESS Non-DICOM Tier 5: 901-1250	$1,650,391.00	22.5%	$1,279,053.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMDND10005M1	SEL Ann Maint ESS w/ND Tier 5: 901-1250	$248,529.00	2.0%	$243,558.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SMDND10006	SEL ESS Non-DICOM Tier 6: 1251-3000	$3,808,594.00	22.5%	$2,951,660.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SMDND10006M1	SEL Ann Maint ESS w/ND Tier 6: 1251-3000	$573,529.00	2.0%	$562,058.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SN-ECM-000370	SEL RCM (100,000 Study Volume)	$44,219.00	22.5%	$34,269.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SN-ECM-000371	SEL RCM (500,000 Study Volume)	$179,688.00	22.5%	$139,258.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SN-ECM-000372	SEL RCM (1,000,000 Study Volume)	$296,875.00	22.5%	$230,078.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SN-ECM-000373	SEL RCM (add't 100,000 increments)	$31,250.00	22.5%	$24,218.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SN-ECM-000390	SEL iConn Share up to 100,000 Study Vol	$29,688.00	22.5%	$23,008.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SN-ECM-000391	SEL iConn Share 100,001-250,000 StudyVol	$53,125.00	22.5%	$41,171.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SN-ECM-000392	SEL iConnect Share 250,001 - Study Vol	$89,063.00	22.5%	$69,023.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SN-ECM-000400	SEL iConnect VNA (100,000 Study Volume)	$273,438.00	22.5%	$211,914.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SN-ECM-000401	SEL iConnect VNA (500,000 Study Volume)	$1,207,031.00	22.5%	$935,449.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SN-ECM-000402	SEL iConnect VNA 1,000,000 Study Volume	$1,988,281.00	22.5%	$1,540,917.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SN-ECM-000403	SEL iConn VNA addt'l 100,000 increments	$175,000.00	22.5%	$135,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-100KL	SEL DATADSPOINT100000	$3,656,250.00	22.5%	$2,833,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-10KL	SEL DATADSPOINT10000	$409,500.00	22.5%	$317,362.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-1500L	SEL DATADSPOINT1500	$92,138.00	22.5%	$71,406.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-150KL	SEL DATADSPOINT150000	$5,374,688.00	22.5%	$4,165,383.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-15KL	SEL DATADSPOINT15000	$614,250.00	22.5%	$476,043.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-1KL	SEL DATADSPOINT1000	$69,103.00	22.5%	$53,554.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-20KL	SEL DATADSPOINT20000	$778,050.00	22.5%	$602,988.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-2500L	SEL DATADSPOINT2500	$132,234.00	22.5%	$102,481.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-25KL	SEL DATADSPOINT25000	$972,563.00	22.5%	$753,736.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-2KL	SEL DATADSPOINT2000	$110,906.00	22.5%	$85,952.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-3500L	SEL DATADSPOINT3500	$185,128.00	22.5%	$143,474.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-35KL	SEL DATADSPOINT35000	$1,340,625.00	22.5%	$1,038,984.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-3KL	SEL DATADSPOINT3000	$158,681.00	22.5%	$122,977.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-4500L	SEL DATADSPOINT4500	$230,344.00	22.5%	$178,516.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-4KL	SEL DATADSPOINT4000	$204,750.00	22.5%	$158,681.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-500L	SEL DATADSPOINT500	$38,391.00	22.5%	$29,753.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SP-50KL	SEL DATADSPOINT50000	$1,889,063.00	22.5%	$1,464,023.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-5KL	SEL DATADSPOINT5000	$255,938.00	22.5%	$198,351.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-6KL	SEL DATADSPOINT6000	$271,294.00	22.5%	$210,252.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-750L	SEL DATADSPOINT750	$54,844.00	22.5%	$42,504.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-7KL	SEL DATADSPOINT7000	$316,509.00	22.5%	$245,294.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-8KL	SEL DATADSPOINT8000	$341,250.00	22.5%	$264,468.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SP-9KL	SEL DATADSPOINT9000	$383,906.00	22.5%	$297,527.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SRFNCLUS16MT	SEL CYA SmartRec FN Cluster 16 CPU Maint	$13,333.00	2.0%	$13,066.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRFNCLUS4MT	SEL CYA SmartRec FN Cluster 4 CPU Maint	$5,333.00	2.0%	$5,226.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRFNCLUS8MT	SEL CYA SmartRec FN Cluster 8 CPU Maint	$8,889.00	2.0%	$8,711.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM525E3GSC-I	SEL VC-SRM5-25E-3G-SSS-C)	$7,547.00	2.0%	$7,396.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM525E3PSC-I	SEL VC-SRM5-25E-3P-SSS-C)	$8,985.00	2.0%	$8,805.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM525EGSC-I	SEL VC-SRM5-25E-G-SSS-C)	$2,859.00	2.0%	$2,801.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM525EPSC-I	SEL VC-SRM5-25E-P-SSS-C)	$3,403.00	2.0%	$3,334.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM525S3SC-I	SEL VC-SRM5-25S-3G-SSS-C)	$2,974.00	2.0%	$2,914.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM525S3SS-I	SEL VC-SRM5-25S-3P-SSS-C)	$3,540.00	2.0%	$3,469.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM525SGSC-I	SEL VC-SRM5-25S-G-SSS-C)	$1,126.00	2.0%	$1,103.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM525SPSC-I	SEL VC-SRM5-25S-P-SSS-C)	$1,341.00	2.0%	$1,314.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5EAK3GSC-I	SEL VC-SRM5E-AK-3G-SSS-C)	$20,398.00	2.0%	$19,990.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5EAK3PSC-I	SEL VC-SRM5E-AK-3P-SSS-C)	$24,283.00	2.0%	$23,797.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5EAKGSC-I	SEL VC-SRM5E-AK-G-SSS-C)	$7,999.00	2.0%	$7,839.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5EAKPSC-I	SEL VC-SRM5E-AK-P-SSS-C)	$9,523.00	2.0%	$9,332.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5EXP3GSC-I	SEL VC-SRM5E-XP-3G-SSS-C)	$17,456.00	2.0%	$17,106.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5EXP3PSC-I	SEL VC-SRM5E-XP-3P-SSS-C)	$20,779.00	2.0%	$20,363.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5EXPGSC-I	SEL VC-SRM5E-XP-G-SSS-C)	$6,845.00	2.0%	$6,708.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5EXPPSC-I	SEL VC-SRM5E-XP-P-SSS-C)	$7,424.00	2.0%	$7,275.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5PAK3GSC-I	SEL VC-SRM5P-AK-3G-SSS-C)	$22,586.00	2.0%	$22,134.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5PAK3PSC-I	SEL VC-SRM5P-AK-3P-SSS-C)	$24,942.00	2.0%	$24,443.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5PAKPSC-I	SEL VC-SRM5P-AK-P-SSS-C)	$9,781.00	2.0%	$9,585.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5PXP3GSC-I	SEL VC-SRM5P-XP-3G-SSS-C)	$19,643.00	2.0%	$19,250.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5PXP3PSC-I	SEL VC-SRM5P-XP-3P-SSS-C)	$23,388.00	2.0%	$22,920.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5PXPGSC-I	SEL VC-SRM5P-XP-G-SSS-C)	$7,703.00	2.0%	$7,548.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SRM5PXPSSSC-I	SEL VC-SRM5P-XP-P-SSS-C)	$9,172.00	2.0%	$8,988.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSD-002	SEL 160GB SSD FOR CX1555H; EX1260VH;	$4,118.00	22.5%	$3,191.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSD-003	300GB SSD for 7055H	$9,055.00	22.5%	$7,017.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSD-004	SEL 160GB SSD for CX7055L,M	$5,469.00	22.5%	$4,238.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSD-160	SELECT SOLID STATE DISK 160GB	$2,818.00	2.0%	$2,761.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-100KL	SEL 1YSSDATADVATAGE 100000	$487,500.00	2.0%	$477,750.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-10KL	SEL 1YSSDATADVATAGE 10000	$54,600.00	2.0%	$53,508.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-1500L	SEL 1YSSDATADVATAGE 1500	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-150KL	SEL 1YSSDATADVATAGE 150000	$716,625.00	2.0%	$702,292.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-15KL	SEL 1YSSDATADVATAGE 15000	$81,900.00	2.0%	$80,262.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-1KL	SEL 1YSSDATADVATAGE 1000	$9,214.00	2.0%	$9,029.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-20KL	SEL 1YSSDATADVATAGE 20000	$103,740.00	2.0%	$101,665.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-2500L	SEL 1YSSDATADVATAGE 2500	$17,631.00	2.0%	$17,278.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-25KL	SEL 1YSSDATADVATAGE 25000	$129,675.00	2.0%	$127,081.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-2KL	SEL 1YSSDATADVATAGE 2000	$14,788.00	2.0%	$14,492.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-3500L	SEL 1YSSDATADVATAGE 3500	$24,684.00	2.0%	$24,190.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-35KL	SEL 1YSSDATADVATAGE 35000	$178,750.00	2.0%	$175,175.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-3KL	SEL 1YSSDATADVATAGE 3000	$21,158.00	2.0%	$20,734.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-4500L	SEL 1YSSDATADVATAGE 4500	$30,713.00	2.0%	$30,098.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-4KL	SEL 1YSSDATADVATAGE 4000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-500L	SEL 1YSSDATADVATAGE 500	$5,119.00	2.0%	$5,016.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-50KL	SEL 1YSSDATADVATAGE 50000	$251,875.00	2.0%	$246,837.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-5KL	SEL 1YSSDATADVATAGE 5000	$34,125.00	2.0%	$33,442.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-6KL	SEL 1YSSDATADVATAGE 6000	$36,173.00	2.0%	$35,449.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-750L	SEL 1YSSDATADVATAGE 750	$7,313.00	2.0%	$7,166.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-7KL	SEL 1YSSDATADVATAGE 7000	$42,201.00	2.0%	$41,356.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-8KL	SEL 1YSSDATADVATAGE 8000	$45,500.00	2.0%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDA1-9KL	SEL 1YSSDATADVATAGE 9000	$51,188.00	2.0%	$50,164.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-100KL	SEL 1SSDATADVANTAGEIDUANALYTICLITE100000	$243,750.00	2.0%	$238,875.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-10KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE10000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-1500L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 1500	$6,143.00	2.0%	$6,020.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-150KL	SEL 1SSDATADVANTAGEIDUANALYTICLITE150000	$358,313.00	2.0%	$351,146.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-15KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE15000	$40,950.00	2.0%	$40,131.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-1KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 1000	$4,607.00	2.0%	$4,514.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-20KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE20000	$51,870.00	2.0%	$50,832.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-2500L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 2500	$8,816.00	2.0%	$8,639.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-25KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE25000	$64,838.00	2.0%	$63,541.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-2KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 2000	$7,394.00	2.0%	$7,246.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-3500L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 3500	$12,342.00	2.0%	$12,095.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-35KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE35000	$89,375.00	2.0%	$87,587.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-3KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 3000	$10,579.00	2.0%	$10,367.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-4500L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 4500	$15,356.00	2.0%	$15,048.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-4KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 4000	$13,650.00	2.0%	$13,377.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-500L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 500	$2,559.00	2.0%	$2,507.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-50KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE50000	$125,938.00	2.0%	$123,419.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-5KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 5000	$17,063.00	2.0%	$16,721.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-6KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 6000	$18,086.00	2.0%	$17,724.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-750L	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 750	$3,656.00	2.0%	$3,582.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-7KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 7000	$21,101.00	2.0%	$20,678.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-8KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 8000	$22,750.00	2.0%	$22,295.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAL1-9KL	SEL 1SSDATADVANTAGEIDUANALYTICSLITE 9000	$25,594.00	2.0%	$25,082.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAPR1-10P	SEL 1YSS 10DATADVANTAGEPROBE	$5,119.00	2.0%	$5,016.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAPR1-15P	SEL 1YSS 15DATADVANTAGEPROBE	$6,910.00	2.0%	$6,771.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAPR1-1P	SEL 1YSS 1DATADVANTAGEPROBE	$1,138.00	2.0%	$1,115.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAPR1-20P	SEL 1YSS 20DATADVANTAGEPROBE	$8,292.00	2.0%	$8,126.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDAPR1-5P	SEL 1YSS 5DATADVANTAGEPROBE	$3,981.00	2.0%	$3,901.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-100KL	SEL 1SS IDUCLASSIFICATIONFRAMEWORK100000	$292,500.00	2.0%	$286,650.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-10KL	SEL 1SS IDUCLASSIFICATIONFRAMEWORK10000	$32,760.00	2.0%	$32,104.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-1500L	SEL 1SSIDU CLASSIFICATION FRAMEWORK 1500	$7,371.00	2.0%	$7,223.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-150KL	SEL 1SS IDUCLASSIFICATIONFRAMEWORK150000	$429,975.00	2.0%	$421,375.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-15KL	SEL 1SS IDUCLASSIFICATIONFRAMEWORK15000	$49,140.00	2.0%	$48,157.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SSDC1-1KL	SEL 1SSIDU CLASSIFICATION FRAMEWORK 1000	$5,528.00	2.0%	$5,417.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-20KL	SEL 1SS IDUCLASSIFICATIONFRAMEWORK20000	$62,244.00	2.0%	$60,999.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-2500L	SEL 1SSIDU CLASSIFICATION FRAMEWORK 2500	$10,579.00	2.0%	$10,367.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-25KL	SEL 1SS IDUCLASSIFICATIONFRAMEWORK25000	$77,805.00	2.0%	$76,248.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-2KL	SEL 1SSIDU CLASSIFICATION FRAMEWORK 2000	$8,873.00	2.0%	$8,695.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-3500L	SEL 1SSIDU CLASSIFICATION FRAMEWORK 3500	$14,810.00	2.0%	$14,513.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-35KL	SEL 1SS IDUCLASSIFICATIONFRAMEWORK35000	$107,250.00	2.0%	$105,105.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-3KL	SEL 1SSIDU CLASSIFICATION FRAMEWORK 3000	$12,695.00	2.0%	$12,441.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-4500L	SEL 1SSIDU CLASSIFICATION FRAMEWORK 4500	$18,428.00	2.0%	$18,059.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-4KL	SEL 1SSIDU CLASSIFICATION FRAMEWORK 4000	$16,380.00	2.0%	$16,052.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-500L	SEL 1SSIDU CLASSIFICATION FRAMEWORK 500	$3,071.00	2.0%	$3,009.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-50KL	SEL 1SS IDUCLASSIFICATIONFRAMEWORK50000	$151,125.00	2.0%	$148,102.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-5KL	SEL 1SSIDU CLASSIFICATION FRAMEWORK 5000	$20,475.00	2.0%	$20,065.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-6KL	SEL 1SSIDU CLASSIFICATION FRAMEWORK 6000	$21,704.00	2.0%	$21,269.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-750L	SEL 1SSIDU CLASSIFICATION FRAMEWORK 750	$4,388.00	2.0%	$4,300.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-7KL	SEL 1SSIDU CLASSIFICATION FRAMEWORK 7000	$25,321.00	2.0%	$24,814.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-8KL	SEL 1SSIDU CLASSIFICATION FRAMEWORK 8000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDC1-9KL	SEL 1SSIDU CLASSIFICATION FRAMEWORK 9000	$30,713.00	2.0%	$30,098.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDL1-1000L	SEL SOFTWARE SUBSCRIPTION DATALERT 1000	$985.00	22.5%	$763.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-100KL	SEL SOFTWARE SUBSCRIPTION DATALERT100000	$52,102.00	22.5%	$40,379.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-10KL	SEL SOFTWARE SUBSCRIPTION DATALERT 10000	$5,835.00	22.5%	$4,522.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-1500L	SEL SOFTWARE SUBSCRIPTION DATALERT 1500	$1,313.00	22.5%	$1,017.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-150KL	SEL SOFTWARE SUBSCRIPTION DATALERT150000	$76,589.00	22.5%	$59,356.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-15KL	SEL SOFTWARE SUBSCRIPTION DATALERT 15000	$8,753.00	22.5%	$6,783.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-2000L	SEL SOFTWARE SUBSCRIPTION DATALERT 2000	$1,580.00	22.5%	$1,224.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-20KL	SEL SOFTWARE SUBSCRIPTION DATALERT 20000	$11,087.00	22.5%	$8,592.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-2500L	SEL SOFTWARE SUBSCRIPTION DATALERT 2500	$1,884.00	22.5%	$1,460.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-25KL	SEL SOFTWARE SUBSCRIPTION DATALERT 25000	$13,859.00	22.5%	$10,740.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-3000L	SEL SOFTWARE SUBSCRIPTION DATALERT 3000	$2,261.00	22.5%	$1,752.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-3500L	SEL SOFTWARE SUBSCRIPTION DATALERT 3500	$2,638.00	22.5%	$2,044.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-35KL	SEL SOFTWARE SUBSCRIPTION DATALERT 35000	$19,104.00	22.5%	$14,805.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-4000L	SEL SOFTWARE SUBSCRIPTION DATALERT 4000	$2,918.00	22.5%	$2,261.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-4500L	SEL SOFTWARE SUBSCRIPTION DATALERT 4500	$3,282.00	22.5%	$2,543.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-5000L	SEL SOFTWARE SUBSCRIPTION DATALERT 5000	$3,647.00	22.5%	$2,826.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-500L	SEL SOFTWARE SUBSCRIPTION DATALERT 500	$547.00	22.5%	$423.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-50KL	SEL SOFTWARE SUBSCRIPTION DATALERT 50000	$26,919.00	22.5%	$20,862.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-6000L	SEL SOFTWARE SUBSCRIPTION DATALERT 6000	$3,866.00	22.5%	$2,996.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-7000L	SEL SOFTWARE SUBSCRIPTION DATALERT 7000	$4,510.00	22.5%	$3,495.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-750L	SEL SOFTWARE SUBSCRIPTION DATALERT 750	$782.00	22.5%	$606.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-8000L	SEL SOFTWARE SUBSCRIPTION DATALERT 8000	$4,863.00	22.5%	$3,768.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDL1-9000L	SEL SOFTWARE SUBSCRIPTION DATALERT 9000	$5,471.00	22.5%	$4,240.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SSDS1-100KL	SEL 1SSDATADVANTAGEDS100000	$195,000.00	2.0%	$191,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-10KL	SEL 1SSDATADVANTAGEDS10000	$21,840.00	2.0%	$21,403.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-1500L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES1500	$4,914.00	2.0%	$4,815.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-150KL	SEL 1SSDATADVANTAGEDS150000	$286,650.00	2.0%	$280,917.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-15KL	SEL 1SSDATADVANTAGEDS15000	$32,760.00	2.0%	$32,104.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-1KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES1000	$3,686.00	2.0%	$3,612.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-20KL	SEL 1SSDATADVANTAGEDS20000	$41,496.00	2.0%	$40,666.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-2500L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES2500	$7,053.00	2.0%	$6,911.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-25KL	SEL 1SSDATADVANTAGEDS25000	$51,870.00	2.0%	$50,832.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-2KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES2000	$5,915.00	2.0%	$5,796.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-3500L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES3500	$9,874.00	2.0%	$9,676.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-35KL	SEL 1SSDATADVANTAGEDS35000	$71,500.00	2.0%	$70,070.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-3KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES3000	$8,463.00	2.0%	$8,293.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-4500L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES4500	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-4KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES4000	$10,920.00	2.0%	$10,701.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-500L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES500	$2,048.00	2.0%	$2,007.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-50KL	SEL 1SSDATADVANTAGEDS50000	$100,750.00	2.0%	$98,735.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-5KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES5000	$13,650.00	2.0%	$13,377.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-6KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES6000	$14,469.00	2.0%	$14,179.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-750L	SEL 1SSDATADVANTAGEDIRECTORYSERVICES750	$2,925.00	2.0%	$2,866.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-7KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES7000	$16,881.00	2.0%	$16,543.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-8KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES8000	$18,200.00	2.0%	$17,836.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDS1-9KL	SEL 1SSDATADVANTAGEDIRECTORYSERVICES9000	$20,475.00	2.0%	$20,065.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-1000L	SEL Software Subscription DTE 1000	$5,528.00	2.0%	$5,417.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-100KL	SEL Software Subscription DTE 100000	$292,500.00	2.0%	$286,650.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-10KL	SEL Software Subscription DTE 10000	$32,760.00	2.0%	$32,104.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-1500L	SEL Software Subscription DTE 1500	$7,371.00	2.0%	$7,223.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-150KL	SEL Software Subscription DTE 150000	$429,975.00	2.0%	$421,375.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-15KL	SEL Software Subscription DTE 15000	$49,140.00	2.0%	$48,157.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-2000L	SEL Software Subscription DTE 2000	$8,873.00	2.0%	$8,695.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-20KL	SEL Software Subscription DTE 20000	$62,244.00	2.0%	$60,999.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-2500L	SEL Software Subscription DTE 2500	$10,579.00	2.0%	$10,367.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-25KL	SEL Software Subscription DTE 25000	$77,805.00	2.0%	$76,248.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-3000L	SEL Software Subscription DTE 3000	$12,695.00	2.0%	$12,441.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-3500L	SEL Software Subscription DTE 3500	$14,810.00	2.0%	$14,513.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-35KL	SEL Software Subscription DTE 35000	$107,250.00	2.0%	$105,105.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-4000L	SEL Software Subscription DTE 4000	$16,380.00	2.0%	$16,052.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-4500L	SEL Software Subscription DTE 4500	$18,428.00	2.0%	$18,059.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-5000L	SEL Software Subscription DTE 5000	$20,475.00	2.0%	$20,065.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-500L	SEL Software Subscription DTE 500	$3,071.00	2.0%	$3,009.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-50KL	SEL Software Subscription DTE 50000	$151,125.00	2.0%	$148,102.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-6000L	SEL Software Subscription DTE 6000	$21,704.00	2.0%	$21,269.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-7000L	SEL Software Subscription DTE 7000	$25,321.00	2.0%	$24,814.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-750L	SEL Software Subscription DTE 750	$4,388.00	2.0%	$4,300.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-8000L	SEL Software Subscription DTE 8000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDT1-9000L	SEL Software Subscription DTE 9000	$30,713.00	2.0%	$30,098.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-1000L	SEL Ann Softw Subsc DW for SP 1000 users	$6,910.00	2.0%	$6,771.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-100KL	SEL Ann Softw Subsc DWfor SP100000 users	$365,625.00	2.0%	$358,312.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-10KL	SEL Ann Softw Subsc DWfor SP 10000 users	$40,950.00	2.0%	$40,131.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-1500L	SEL Ann Softw Subsc DWfor SP 1500 users	$9,214.00	2.0%	$9,029.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-150KL	SEL Ann Softw Subsc DWfor SP150000 users	$537,469.00	2.0%	$526,719.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-15KL	SEL Ann Softw Subsc DWfor SP 15000 users	$61,425.00	2.0%	$60,196.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SSDWS1-2000L	SEL Ann Softw Subsc DWfor SP 2000 users	$11,091.00	2.0%	$10,869.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-20KL	SEL Ann Softw Subsc DWfor SP 20000 users	$77,805.00	2.0%	$76,248.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-2500L	SEL Ann Softw Subsc DWfor SP 2500 users	$13,223.00	2.0%	$12,958.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-25KL	SEL Ann Softw Subsc DWfor SP 25000 users	$97,256.00	2.0%	$95,310.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-3000L	SEL Ann Softw Subsc DWfor SP 3000 users	$15,868.00	2.0%	$15,550.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-3500L	SEL Ann Softw Subsc DWfor SP 3500 users	$18,513.00	2.0%	$18,142.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-35KL	SEL Ann Softw Subsc DWfor SP 35000 users	$134,063.00	2.0%	$131,381.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-4000L	SEL Ann Softw Subsc DWfor SP 4000 users	$20,475.00	2.0%	$20,065.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-4500L	SEL Ann Softw Subsc DWfor SP 4500 users	$23,034.00	2.0%	$22,573.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-5000L	SEL Ann Softw Subsc DWfor SP 5000 users	$25,594.00	2.0%	$25,082.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-500L	SEL Ann Softw Subsc DW for SP 500 users	$3,839.00	2.0%	$3,762.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-50KL	SEL Ann Softw Subsc DWfor SP 50000 users	$188,906.00	2.0%	$185,127.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-6000L	SEL Ann Softw Subsc DWfor SP 6000 users	$27,129.00	2.0%	$26,586.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-7000L	SEL Ann Softw Subsc DWfor SP 7000 users	$31,651.00	2.0%	$31,017.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-750L	SEL Ann Softw Subsc DW for SP 750 users	$5,484.00	2.0%	$5,374.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-8000L	SEL Ann Softw Subsc DWfor SP 8000 users	$34,125.00	2.0%	$33,442.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWS1-9000L	SEL Ann Softw Subsc DWfor SP 9000 users	$38,391.00	2.0%	$37,623.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-1000L	SEL Ann Softw Subsc DW Wind 1000	$6,910.00	2.0%	$6,771.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-100KL	SEL Ann Softw Subsc DW Wind 100000	$365,625.00	2.0%	$358,312.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-10KL	SEL Ann Softw Subsc DW Wind 10000	$40,950.00	2.0%	$40,131.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-1500L	SEL Ann Softw Subsc DW Wind 1500	$9,214.00	2.0%	$9,029.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-150KL	SEL Ann Softw Subsc DW Wind 150000	$537,469.00	2.0%	$526,719.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-15KL	SEL Ann Softw Subsc DW Wind 15000	$61,425.00	2.0%	$60,196.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-2000L	SEL Ann Softw Subsc DW Wind 2000	$11,091.00	2.0%	$10,869.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-20KL	SEL Ann Softw Subsc DW Wind 20000	$77,805.00	2.0%	$76,248.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-2500L	SEL Ann Softw Subsc DW Wind 2500	$13,223.00	2.0%	$12,958.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-25KL	SEL Ann Softw Subsc DW Wind 25000	$97,256.00	2.0%	$95,310.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-3000L	SEL Ann Softw Subsc DW Wind 3000	$15,868.00	2.0%	$15,550.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-3500L	SEL Ann Softw Subsc DW Wind 3500	$18,513.00	2.0%	$18,142.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-35KL	SEL Ann Softw Subsc DW Wind 35000	$134,063.00	2.0%	$131,381.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-4000L	SEL Ann Softw Subsc DW Wind 4000	$20,475.00	2.0%	$20,065.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-4500L	SEL Ann Softw Subsc DW Wind 4500	$23,034.00	2.0%	$22,573.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-5000L	SEL Ann Softw Subsc DW Wind 5000	$25,594.00	2.0%	$25,082.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-500L	SEL Ann Softw Subsc DW Wind 500	$3,839.00	2.0%	$3,762.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-50KL	SEL Ann Softw Subsc DW Wind 50000	$188,906.00	2.0%	$185,127.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-6000L	SEL Ann Softw Subsc DW Wind 6000	$27,129.00	2.0%	$26,586.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-7000L	SEL Ann Softw Subsc DW Wind 7000	$31,651.00	2.0%	$31,017.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-750L	SEL Ann Softw Subsc DW Wind 750	$5,484.00	2.0%	$5,374.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-8000L	SEL Ann Softw Subsc DW Wind 8000	$34,125.00	2.0%	$33,442.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSDWW1-9000L	SEL Ann Softw Subsc DW Wind 9000	$38,391.00	2.0%	$37,623.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-100KL	SEL 1YSSDATADVATAGEEXC 100000	$487,500.00	2.0%	$477,750.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-10KL	SEL 1YSSDATADVATAGEEXC 10000	$54,600.00	2.0%	$53,508.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-1500L	SEL 1YSSDATADVATAGEEXC 1500	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-150KL	SEL 1YSSDATADVATAGEEXC 150000	$716,625.00	2.0%	$702,292.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-15KL	SEL 1YSSDATADVATAGEEXC 15000	$81,900.00	2.0%	$80,262.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-1KL	SEL 1YSSDATADVATAGEEXC 1000	$9,214.00	2.0%	$9,029.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-20KL	SEL 1YSSDATADVATAGEEXC 20000	$103,740.00	2.0%	$101,665.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-2500L	SEL 1YSSDATADVATAGEEXC 2500	$17,631.00	2.0%	$17,278.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-25KL	SEL 1YSSDATADVATAGEEXC 25000	$129,675.00	2.0%	$127,081.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-2KL	SEL 1YSSDATADVATAGEEXC 2000	$14,788.00	2.0%	$14,492.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-3500L	SEL 1YSSDATADVATAGEEXC 3500	$24,684.00	2.0%	$24,190.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-35KL	SEL 1YSSDATADVATAGEEXC 35000	$178,750.00	2.0%	$175,175.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-3KL	SEL 1YSSDATADVATAGEEXC 3000	$21,158.00	2.0%	$20,734.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-4500L	SEL 1YSSDATADVATAGEEXC 4500	$30,713.00	2.0%	$30,098.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-4KL	SEL 1YSSDATADVATAGEEXC 4000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-500L	SEL 1YSSDATADVATAGEEXC 500	$5,119.00	2.0%	$5,016.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-50KL	SEL 1YSSDATADVATAGEEXC 50000	$251,875.00	2.0%	$246,837.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-5KL	SEL 1YSSDATADVATAGEEXC 5000	$34,125.00	2.0%	$33,442.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-6KL	SEL 1YSSDATADVATAGEEXC 6000	$36,173.00	2.0%	$35,449.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-750L	SEL 1YSSDATADVATAGEEXC 750	$7,313.00	2.0%	$7,166.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-7KL	SEL 1YSSDATADVATAGEEXC 7000	$42,201.00	2.0%	$41,356.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-8KL	SEL 1YSSDATADVATAGEEXC 8000	$45,500.00	2.0%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSEC1-9KL	SEL 1YSSDATADVATAGEEXC 9000	$51,188.00	2.0%	$50,164.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-100KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 100000	$219,375.00	2.0%	$214,987.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-10KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 10000	$24,570.00	2.0%	$24,078.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-1500L	SEL 1YSSIDUFRAMEWORKCONNECTOR 1500	$5,528.00	2.0%	$5,417.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-150KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 150000	$322,481.00	2.0%	$316,031.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-15KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 15000	$36,855.00	2.0%	$36,117.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-1KL	SEL 1YSSIDUFRAMEWORKCONNECTOR1000	$4,146.00	2.0%	$4,063.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-20KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 20000	$46,683.00	2.0%	$45,749.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-2500L	SEL 1YSSIDUFRAMEWORKCONNECTOR 2500	$7,934.00	2.0%	$7,775.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-25KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 25000	$58,354.00	2.0%	$57,186.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-2KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 2000	$6,654.00	2.0%	$6,520.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-3500L	SEL 1YSSIDUFRAMEWORKCONNECTOR 3500	$11,108.00	2.0%	$10,885.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-35KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 35000	$80,438.00	2.0%	$78,829.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-3KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 3000	$9,521.00	2.0%	$9,330.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-4500L	SEL 1YSSIDUFRAMEWORKCONNECTOR 4500	$13,821.00	2.0%	$13,544.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-4KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 4000	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-500L	SEL 1YSSIDUFRAMEWORKCONNECTOR 500	$2,303.00	2.0%	$2,256.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-50KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 50000	$113,344.00	2.0%	$111,077.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-5KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 5000	$15,356.00	2.0%	$15,048.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-6KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 6000	$16,278.00	2.0%	$15,952.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-750L	SEL 1YSSIDUFRAMEWORKCONNECTOR 750	$3,291.00	2.0%	$3,225.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-7KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 7000	$18,991.00	2.0%	$18,611.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-8KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 8000	$20,475.00	2.0%	$20,065.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSFC1-9KL	SEL 1YSSIDUFRAMEWORKCONNECTOR 9000	$23,034.00	2.0%	$22,573.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-100KL	SEL 1YSS SPDATADVATAGE 100000	$650,000.00	2.0%	$637,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-10KL	SEL 1YSS SPDATADVATAGE 10000	$72,800.00	2.0%	$71,344.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-1500L	SEL 1YSS SPDATADVATAGE 1500	$16,380.00	2.0%	$16,052.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-150KL	SEL 1YSS SPDATADVATAGE 150000	$955,500.00	2.0%	$936,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-15KL	SEL 1YSS SPDATADVATAGE 15000	$109,200.00	2.0%	$107,016.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-1KL	SEL 1YSS SPDATADVATAGE 1000	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-20KL	SEL 1YSS SPDATADVATAGE 20000	$138,320.00	2.0%	$135,553.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SSPDA1-2500L	SEL 1YSS SPDATADVATAGE 2500	$23,508.00	2.0%	$23,037.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-25KL	SEL 1YSS SPDATADVATAGE 25000	$172,900.00	2.0%	$169,442.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-2KL	SEL 1YSS SPDATADVATAGE 2000	$19,717.00	2.0%	$19,322.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-3500L	SEL 1YSS SPDATADVATAGE 3500	$32,912.00	2.0%	$32,253.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-35KL	SEL 1YSS SPDATADVATAGE 35000	$238,333.00	2.0%	$233,566.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-3KL	SEL 1YSS SPDATADVATAGE 3000	$28,210.00	2.0%	$27,645.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-4500L	SEL 1YSS SPDATADVATAGE 4500	$40,950.00	2.0%	$40,131.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-4KL	SEL 1YSS SPDATADVATAGE 4000	$36,400.00	2.0%	$35,672.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-500L	SEL 1YSS SPDATADVATAGE 500	$6,825.00	2.0%	$6,688.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-50KL	SEL 1YSS SPDATADVATAGE 50000	$335,833.00	2.0%	$329,116.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-5KL	SEL 1YSS SPDATADVATAGE 5000	$45,500.00	2.0%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-6KL	SEL 1YSS SPDATADVATAGE 6000	$48,230.00	2.0%	$47,265.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-750L	SEL 1YSS SPDATADVATAGE 750	$9,750.00	2.0%	$9,555.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-7KL	SEL 1YSS SPDATADVATAGE 7000	$56,268.00	2.0%	$55,142.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-8KL	SEL 1YSS SPDATADVATAGE 8000	$60,667.00	2.0%	$59,453.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDA1-9KL	SEL 1YSS SPDATADVATAGE 9000	$68,250.00	2.0%	$66,885.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDAPR1-10P	SEL 1YSS SP 10DATADVANTPROBE	$6,825.00	2.0%	$6,688.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDAPR1-15P	SEL 1YSS SP 15DATADVANTPROBE	$9,214.00	2.0%	$9,029.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDAPR1-1P	SEL 1YSS SP 1DATADVANTPROBE	$1,517.00	2.0%	$1,486.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDAPR1-20P	SEL 1YSS SP 20DATADVANTPROBE	$11,057.00	2.0%	$10,835.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDAPR1-5P	SEL 1YSS SP 5DATADVANTPROBE	$5,308.00	2.0%	$5,201.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-100KL	SEL 1YSS SPDATACLASSIFICATION 100000	$390,000.00	2.0%	$382,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-10KL	SEL 1YSS SPDATACLASSIFICATION 10000	$43,680.00	2.0%	$42,806.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-1500L	SEL 1YSS SPDATACLASSIFICATION 1500	$9,828.00	2.0%	$9,631.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-150KL	SEL 1YSS SPDATACLASSIFICATION 150000	$573,300.00	2.0%	$561,834.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-15KL	SEL 1YSS SPDATACLASSIFICATION 15000	$65,520.00	2.0%	$64,209.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-1KL	SEL 1YSS SPDATACLASSIFICATION 1000	$7,371.00	2.0%	$7,223.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-20KL	SEL 1YSS SPDATACLASSIFICATION 20000	$82,992.00	2.0%	$81,332.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-2500L	SEL 1YSS SPDATACLASSIFICATION 2500	$14,105.00	2.0%	$13,822.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-25KL	SEL 1YSS SPDATACLASSIFICATION 25000	$103,740.00	2.0%	$101,665.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-2KL	SEL 1YSS SPDATACLASSIFICATION 2000	$11,830.00	2.0%	$11,593.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-3500L	SEL 1YSS SPDATACLASSIFICATION 3500	$19,747.00	2.0%	$19,352.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-35KL	SEL 1YSS SPDATACLASSIFICATION 35000	$143,000.00	2.0%	$140,140.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-3KL	SEL 1YSS SPDATACLASSIFICATION 3000	$16,926.00	2.0%	$16,587.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-4500L	SEL 1YSS SPDATACLASSIFICATION 4500	$24,570.00	2.0%	$24,078.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-4KL	SEL 1YSS SPDATACLASSIFICATION 4000	$21,840.00	2.0%	$21,403.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-500L	SEL 1YSS SPDATACLASSIFICATION 500	$4,095.00	2.0%	$4,013.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-50KL	SEL 1YSS SPDATACLASSIFICATION 50000	$201,500.00	2.0%	$197,470.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-5KL	SEL 1YSS SPDATACLASSIFICATION 5000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-6KL	SEL 1YSS SPDATACLASSIFICATION 6000	$28,938.00	2.0%	$28,359.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-750L	SEL 1YSS SPDATACLASSIFICATION 750	$5,850.00	2.0%	$5,733.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-7KL	SEL 1YSS SPDATACLASSIFICATION 7000	$33,761.00	2.0%	$33,085.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-8KL	SEL 1YSS SPDATACLASSIFICATION 8000	$36,400.00	2.0%	$35,672.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDC1-9KL	SEL 1YSS SPDATACLASSIFICATION 9000	$40,950.00	2.0%	$40,131.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-1000L	SEL SUBSCRIPTION & SUPPORT DATALERT 1000	$1,167.00	2.0%	$1,143.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-100KL	SEL Subscription & Support DL 100000	$61,750.00	2.0%	$60,515.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-10KL	SEL SUBSCRIPTION & SUPPORT DT 10000	$6,916.00	2.0%	$6,777.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-1500L	SEL SUBSCRIPTION & SUPPORT DATALERT 1500	$1,556.00	2.0%	$1,524.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-150KL	SEL Subscription & Support DL 150000	$90,773.00	2.0%	$88,957.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-15KL	SEL Subscription & Support DL 15000	$10,374.00	2.0%	$10,166.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-2000L	SEL SUBSCRIPTION & SUPPORT DATALERT 2000	$1,873.00	2.0%	$1,835.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-20KL	SEL Subscription & Support DL 20000	$13,140.00	2.0%	$12,877.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-2500L	SEL SUBSCRIPTION & SUPPORT DATALERT 2500	$2,233.00	2.0%	$2,188.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-25KL	SEL Subscription & Support DL 25000	$16,426.00	2.0%	$16,097.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-3000L	SEL SUBSCRIPTION & SUPPORT DATALERT 3000	$2,680.00	2.0%	$2,626.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-3500L	SEL SUBSCRIPTION & SUPPORT DATALERT 3500	$3,127.00	2.0%	$3,064.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-35KL	SEL Subscription & Support DL 35000	$22,642.00	2.0%	$22,189.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-4000L	SEL SUBSCRIPTION & SUPPORT DATALERT 4000	$3,458.00	2.0%	$3,388.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-4500L	SEL SUBSCRIPTION & SUPPORT DATALERT 4500	$3,890.00	2.0%	$3,812.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-5000L	SEL SUBSCRIPTION & SUPPORT DATALERT 5000	$4,323.00	2.0%	$4,236.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-500L	SEL SUBSCRIPTION & SUPPORT DATALERT 500	$648.00	2.0%	$635.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-50KL	SEL Subscription & Support DL 50000	$31,904.00	2.0%	$31,265.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-6000L	SEL SUBSCRIPTION & SUPPORT DATALERT 6000	$4,582.00	2.0%	$4,490.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-7000L	SEL SUBSCRIPTION & SUPPORT DATALERT 7000	$5,345.00	2.0%	$5,238.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-750L	SEL SUBSCRIPTION & SUPPORT DATALERT 750	$926.00	2.0%	$907.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-8000L	SEL SUBSCRIPTION & SUPPORT DATALERT 8000	$5,763.00	2.0%	$5,647.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDL1-9000L	SEL SUBSCRIPTION & SUPPORT DATALERT 9000	$6,484.00	2.0%	$6,354.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-100KL	SEL 1YSS SPDATAPRIVILEGE100000	$315,640.00	2.0%	$309,327.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-10KL	SEL 1YSS SPDATAPRIVILEGE10000	$35,360.00	2.0%	$34,652.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-1500L	SEL 1YSS SPDATAPRIVILEGE1500	$7,956.00	2.0%	$7,796.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-150KL	SEL 1SS SUPPORT DATAPRIVILEGE 150000	$463,991.00	2.0%	$454,711.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-15KL	SEL 1YSS SPDATAPRIVILEGE15000	$53,040.00	2.0%	$51,979.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-1KL	SEL 1YSS SPDATAPRIVILEGE1000	$5,980.00	2.0%	$5,860.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-20KL	SEL 1YSS SPDATAPRIVILEGE20000	$67,184.00	2.0%	$65,840.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-2500L	SEL 1YSS SPDATAPRIVILEGE2500	$11,414.00	2.0%	$11,185.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-25KL	SEL 1YSS SPDATAPRIVILEGE 25000	$83,980.00	2.0%	$82,300.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-2KL	SEL 1YSS SPDATAPRIVILEGE2000	$9,568.00	2.0%	$9,376.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-3500L	SEL 1YSS SPDATAPRIVILEGE3500	$15,990.00	2.0%	$15,670.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-35KL	SEL 1YSS SPDATAPRIVILEGE 35000	$115,700.00	2.0%	$113,386.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-3KL	SEL 1YSS SPDATAPRIVILEGE3000	$13,702.00	2.0%	$13,427.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-4500L	SEL 1YSS SPDATAPRIVILEGE4500	$19,890.00	2.0%	$19,492.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-4KL	SEL 1YSS SPDATAPRIVILEGE4000	$17,680.00	2.0%	$17,326.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-500L	SEL 1YSS SPDATAPRIVILEGE500	$3,328.00	2.0%	$3,261.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-50KL	SEL 1YSS SPDATAPRIVILEGE 50000	$163,081.00	2.0%	$159,819.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-5KL	SEL 1YSS SPDATAPRIVILEGE5000	$22,100.00	2.0%	$21,658.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-6KL	SEL 1YSS SPDATAPRIVILEGE6000	$23,426.00	2.0%	$22,957.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-750L	SEL 1YSS SPDATAPRIVILEGE750	$4,680.00	2.0%	$4,586.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-7KL	SEL 1YSS SPDATAPRIVILEGE7000	$27,326.00	2.0%	$26,779.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-8KL	SEL 1YSS SPDATAPRIVILEGE8000	$29,458.00	2.0%	$28,868.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDP1-9KL	SEL 1YSS SPDATAPRIVILEGE9000	$33,150.00	2.0%	$32,487.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-100KL	SEL 1SS SUPPORT DATADVANTAGEDS100000	$260,000.00	2.0%	$254,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-10KL	SEL 1SS SUPPORT DATADVANTAGEDS10000	$29,120.00	2.0%	$28,537.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-1500L	SEL 1SS SUPPORT DATADVANTAGEDS1500	$6,552.00	2.0%	$6,420.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SSPDS1-150KL	SEL 1SS SUPPORT DATADVANTAGEDS150000	$382,200.00	2.0%	$374,556.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-15KL	SEL 1SS SUPPORT DATADVANTAGEDS15000	$43,680.00	2.0%	$42,806.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-1KL	SEL 1SS SUPPORT DATADVANTAGEDS1000	$4,914.00	2.0%	$4,815.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-20KL	SEL 1SS SUPPORT DATADVANTAGEDS20000	$55,328.00	2.0%	$54,221.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-2500L	SEL 1SS SUPPORT DATADVANTAGEDS2500	$9,403.00	2.0%	$9,214.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-25KL	SEL 1SS SUPPORT DATADVANTAGEDS25000	$69,160.00	2.0%	$67,776.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-2KL	SEL 1SS SUPPORT DATADVANTAGEDS2000	$7,887.00	2.0%	$7,729.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-3500L	SEL 1SS SUPPORT DATADVANTAGEDS3500	$13,165.00	2.0%	$12,901.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-35KL	SEL 1SS SUPPORT DATADVANTAGEDS35000	$95,333.00	2.0%	$93,426.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-3KL	SEL 1SS SUPPORT DATADVANTAGEDS3000	$11,284.00	2.0%	$11,058.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-4500L	SEL 1SS SUPPORT DATADVANTAGEDS4500	$16,380.00	2.0%	$16,052.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-4KL	SEL 1SS SUPPORT DATADVANTAGEDS4000	$14,560.00	2.0%	$14,268.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-500L	SEL 1SS SUPPORT DATADVANTAGEDS500	$2,730.00	2.0%	$2,675.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-50KL	SEL 1SS SUPPORT DATADVANTAGEDS50000	$134,333.00	2.0%	$131,646.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-5KL	SEL 1SS SUPPORT DATADVANTAGEDS5000	$18,200.00	2.0%	$17,836.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-6KL	SEL 1SS SUPPORT DATADVANTAGEDS6000	$19,292.00	2.0%	$18,906.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-750L	SEL 1SS SUPPORT DATADVANTAGEDS750	$3,900.00	2.0%	$3,822.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-7KL	SEL 1SS SUPPORT DATADVANTAGEDS7000	$22,507.00	2.0%	$22,056.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-8KL	SEL 1SS SUPPORT DATADVANTAGEDS8000	$24,267.00	2.0%	$23,781.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDS1-9KL	SEL 1SS SUPPORT DATADVANTAGEDS9000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-1000L	SEL Subscription & Support DTE 1000	$7,371.00	2.0%	$7,223.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-100KL	SEL Subscription & Support DTE 100000	$390,000.00	2.0%	$382,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-10KL	SEL Subscription & Support DTE 10000	$43,680.00	2.0%	$42,806.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-1500L	SEL Subscription & Support DTE 1500	$9,828.00	2.0%	$9,631.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-150KL	SEL Subscription & Support DTE 150000	$573,300.00	2.0%	$561,834.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-15KL	SEL Subscription & Support DTE 15000	$65,520.00	2.0%	$64,209.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-2000L	SEL Subscription & Support DTE 2000	$11,830.00	2.0%	$11,593.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-20KL	SEL Subscription & Support DTE 20000	$82,992.00	2.0%	$81,332.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-2500L	SEL Subscription & Support DTE 2500	$14,105.00	2.0%	$13,822.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-25KL	SEL Subscription & Support DTE 25000	$103,740.00	2.0%	$101,665.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-3000L	SEL Subscription & Support DTE 3000	$16,926.00	2.0%	$16,587.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-3500L	SEL Subscription & Support DTE 3500	$19,747.00	2.0%	$19,352.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-35KL	SEL Subscription & Support DTE 35000	$143,000.00	2.0%	$140,140.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-4000L	SEL Subscription & Support DTE 4000	$21,840.00	2.0%	$21,403.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-4500L	SEL Subscription & Support DTE 4500	$24,570.00	2.0%	$24,078.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-5000L	SEL Subscription & Support DTE 5000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-500L	SEL Subscription & Support DTE 500	$4,095.00	2.0%	$4,013.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-50KL	SEL Subscription & Support DTE 50000	$201,500.00	2.0%	$197,470.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-6000L	SEL Subscription & Support DTE 6000	$28,938.00	2.0%	$28,359.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-7000L	SEL Subscription & Support DTE 7000	$33,761.00	2.0%	$33,085.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-750L	SEL Subscription & Support DTE 750	$5,850.00	2.0%	$5,733.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-8000L	SEL Subscription & Support DTE 8000	$36,400.00	2.0%	$35,672.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDT1-9000L	SEL Subscription & Support DTE 9000	$40,950.00	2.0%	$40,131.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-1000L	SEL Ann Softw Subs & Sup DW SP1000users	$9,214.00	2.0%	$9,029.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-100KL	SEL Ann Softw Subs&Sup DW SP100000users	$487,500.00	2.0%	$477,750.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-10KL	SEL Ann Softw Subs&Sup DW SP10000users	$54,600.00	2.0%	$53,508.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-1500L	SEL Ann Softw Subs & Sup DW SP1500users	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-150KL	SEL Ann Softw Subs&Sup DW SP150000users	$716,625.00	2.0%	$702,292.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-15KL	SEL Ann Softw Subs&Sup DW SP15000users	$81,900.00	2.0%	$80,262.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-2000L	SEL Ann Softw Subs & Sup DW SP2000users	$14,788.00	2.0%	$14,492.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-20KL	SEL Ann Softw Subs&Sup DW SP20000users	$103,740.00	2.0%	$101,665.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-2500L	SEL Ann Softw Subs & Sup DW SP2500users	$17,631.00	2.0%	$17,278.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-25KL	SEL Ann Softw Subs&Sup DW SP25000users	$129,675.00	2.0%	$127,081.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-3000L	SEL Ann Softw Subs & Sup DW SP3000users	$21,158.00	2.0%	$20,734.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-3500L	SEL Ann Softw Subs & Sup DW SP3500users	$24,684.00	2.0%	$24,190.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-35KL	SEL Ann Softw Subs&Sup DW SP35000users	$178,750.00	2.0%	$175,175.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-4000L	SEL Ann Softw Subs & Sup DW SP4000users	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-4500L	SEL Ann Softw Subs & Sup DW SP4500users	$30,713.00	2.0%	$30,098.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-5000L	SEL Ann Softw Subs & Sup DW SP5000users	$34,125.00	2.0%	$33,442.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-500L	SEL Ann Softw Subs & Sup DW SP 500users	$5,119.00	2.0%	$5,016.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-50KL	SEL Ann Softw Subs&Sup DW SP50000users	$251,875.00	2.0%	$246,837.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-6000L	SEL Ann Softw Subs & Sup DW SP6000users	$36,173.00	2.0%	$35,449.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-7000L	SEL Ann Softw Subs & Sup DW SP7000users	$42,201.00	2.0%	$41,356.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-750L	SEL Ann Softw Subs & Sup DW SP750users	$7,313.00	2.0%	$7,166.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-8000L	SEL Ann Softw Subs & Sup DW SP8000users	$45,500.00	2.0%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWS1-9000L	SEL Ann Softw Subs & Sup DW SP9000users	$51,188.00	2.0%	$50,164.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-1000L	SEL Ann Sof Sub&Sup DW Wind 1000	$9,214.00	2.0%	$9,029.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-100KL	SEL Ann Sof Sub&Sup DW Wind 100000	$487,500.00	2.0%	$477,750.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-10KL	SEL Ann Sof Sub&Sup DW Wind 10000	$54,600.00	2.0%	$53,508.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-1500L	SEL Ann Sof Sub&Sup DW Wind 1500	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-150KL	SEL Ann Sof Sub&Sup DW Wind 150000	$716,625.00	2.0%	$702,292.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-15KL	SEL Ann Sof Sub&Sup DW Wind 15000	$81,900.00	2.0%	$80,262.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-2000L	SEL Ann Sof Sub&Sup DW Wind 2000	$14,788.00	2.0%	$14,492.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-20KL	SEL Ann Sof Sub&Sup DW Wind 20000	$103,740.00	2.0%	$101,665.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-2500L	SEL Ann Sof Sub&Sup DW Wind 2500	$17,631.00	2.0%	$17,278.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-25KL	SEL Ann Sof Sub&Sup DW Wind 25000	$129,675.00	2.0%	$127,081.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-3000L	SEL Ann Sof Sub&Sup DW Wind 3000	$21,158.00	2.0%	$20,734.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-3500L	SEL Ann Sof Sub&Sup DW Wind 3500	$24,684.00	2.0%	$24,190.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-35KL	SEL Ann Sof Sub&Sup DW Wind 35000	$178,750.00	2.0%	$175,175.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-4000L	SEL Ann Sof Sub&Sup DW Wind 4000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-4500L	SEL Ann Sof Sub&Sup DW Wind 4500	$30,713.00	2.0%	$30,098.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-5000L	SEL Ann Sof Sub&Sup DW Wind 5000	$34,125.00	2.0%	$33,442.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-500L	SEL Ann Sof Sub&Sup DW Wind 500	$5,119.00	2.0%	$5,016.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-50KL	SEL Ann Sof Sub&Sup DW Wind 50000	$251,875.00	2.0%	$246,837.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-6000L	SEL Ann Sof Sub&Sup DW Wind 6000	$36,173.00	2.0%	$35,449.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-7000L	SEL Ann Sof Sub&Sup DW Wind 7000	$42,201.00	2.0%	$41,356.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-750L	SEL Ann Sof Sub&Sup DW Wind 750	$7,313.00	2.0%	$7,166.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-8000L	SEL Ann Sof Sub&Sup DW Wind 8000	$45,500.00	2.0%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPDWW1-9000L	SEL Ann Sof Sub&Sup DW Wind 9000	$51,188.00	2.0%	$50,164.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-100KL	SEL 1YSS SPDATADVATAGEEXC 100000	$650,000.00	2.0%	$637,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-10KL	SEL 1YSS SPDATADVATAGEEXC 10000	$72,800.00	2.0%	$71,344.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-1500L	SEL 1YSS SPDATADVATAGEEXC 1500	$16,380.00	2.0%	$16,052.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-150KL	SEL 1YSS SPDATADVATAGEEXC 150000	$955,500.00	2.0%	$936,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SSPEC1-15KL	SEL 1YSS SPDATADVATAGEEXC 15000	$109,200.00	2.0%	$107,016.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-1KL	SEL 1YSS SPDATADVATAGEEXC 1000	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-20KL	SEL 1YSS SPDATADVATAGEEXC 20000	$138,320.00	2.0%	$135,553.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-2500L	SEL 1YSS SPDATADVATAGEEXC 2500	$23,508.00	2.0%	$23,037.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-25KL	SEL 1YSS SPDATADVATAGEEXC 25000	$172,900.00	2.0%	$169,442.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-2KL	SEL 1YSS SPDATADVATAGEEXC 2000	$19,717.00	2.0%	$19,322.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-3500L	SEL 1YSS SPDATADVATAGEEXC3500	$32,912.00	2.0%	$32,253.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-35KL	SEL 1YSS SPDATADVATAGEEXC 35000	$238,333.00	2.0%	$233,566.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-3KL	SEL 1YSS SPDATADVATAGEEXC 3000	$28,210.00	2.0%	$27,645.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-4500L	SEL 1YSS SPDATADVATAGEEXC 4500	$40,950.00	2.0%	$40,131.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-4KL	SEL 1YSS SPDATADVATAGEEXC 4000	$36,400.00	2.0%	$35,672.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-500L	SEL 1YSS SPDATADVATAGEEXC 500	$6,825.00	2.0%	$6,688.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-50KL	SEL 1YSS SPDATADVATAGEEXC 50000	$335,833.00	2.0%	$329,116.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-5KL	SEL 1YSS SPDATADVATAGEEXC 5000	$45,500.00	2.0%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-6KL	SEL 1YSS SPDATADVATAGEEXC 6000	$48,230.00	2.0%	$47,265.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-750L	SEL 1YSS SPDATADVATAGE EXC 750	$9,750.00	2.0%	$9,555.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-7KL	SEL 1YSS SPDATADVATAGEEXC 7000	$56,268.00	2.0%	$55,142.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-8KL	SEL 1YSS SPDATADVATAGEEXC 8000	$60,667.00	2.0%	$59,453.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPEC1-9KL	SEL 1YSS SPDATADVATAGEEXC 9000	$68,250.00	2.0%	$66,885.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-100KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 100000	$292,500.00	2.0%	$286,650.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-10KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 10000	$32,760.00	2.0%	$32,104.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-1500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 1500	$7,371.00	2.0%	$7,223.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-150KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 150000	$429,975.00	2.0%	$421,375.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-15KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 15000	$49,140.00	2.0%	$48,157.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-1KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR1000	$5,528.00	2.0%	$5,417.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-20KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 20000	$62,244.00	2.0%	$60,999.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-2500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 2500	$10,579.00	2.0%	$10,367.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-25KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 25000	$77,805.00	2.0%	$76,248.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-2KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 2000	$8,873.00	2.0%	$8,695.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-3500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 3500	$14,810.00	2.0%	$14,513.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-35KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 35000	$107,250.00	2.0%	$105,105.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-3KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 3000	$12,695.00	2.0%	$12,441.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-4500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 4500	$18,428.00	2.0%	$18,059.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-4KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 4000	$16,380.00	2.0%	$16,052.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-500L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 500	$3,071.00	2.0%	$3,009.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-50KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 50000	$151,125.00	2.0%	$148,102.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-5KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 5000	$20,475.00	2.0%	$20,065.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-6KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 6000	$21,704.00	2.0%	$21,269.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-750L	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 750	$4,388.00	2.0%	$4,300.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-7KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 7000	$25,321.00	2.0%	$24,814.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-8KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 8000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPFC1-9KL	SEL 1YSS SPIDUFRAMEWORKCONNECTOR 9000	$30,713.00	2.0%	$30,098.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-100KL	SEL 1YSS SPDATADVSPOINT 100000	$650,000.00	2.0%	$637,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-10KL	SEL 1YSS SPDATADVSPOINT 10000	$72,800.00	2.0%	$71,344.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-1500L	SEL 1YSS SPDATADVSPOINT 1500	$16,380.00	2.0%	$16,052.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-150KL	SEL 1YSS SPDATADVSPOINT 150000	$955,500.00	2.0%	$936,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-15KL	SEL 1YSS SPDATADVSPOINT 15000	$109,200.00	2.0%	$107,016.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-1KL	SEL 1YSS SPDATADVSPOINT 1000	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-20KL	SEL 1YSS SPDATADVSPOINT 20000	$138,320.00	2.0%	$135,553.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-2500L	SEL 1YSS SPDATADVSPOINT 2500	$23,508.00	2.0%	$23,037.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-25KL	SEL 1YSS SPDATADVSPOINT 25000	$172,900.00	2.0%	$169,442.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-2KL	SEL 1YSS SPDATADVSPOINT 2000	$19,717.00	2.0%	$19,322.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-3500L	SEL 1YSS SPDATADVSPOINT 3500	$32,912.00	2.0%	$32,253.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-35KL	SEL 1YSS SPDATADVSPOINT 35000	$238,333.00	2.0%	$233,566.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-3KL	SEL 1YSS SPDATADVSPOINT 3000	$28,210.00	2.0%	$27,645.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-4500L	SEL 1YSS SPDATADVSPOINT 4500	$40,950.00	2.0%	$40,131.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-4KL	SEL 1YSS SPDATADVSPOINT 4000	$36,400.00	2.0%	$35,672.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-500L	SEL 1YSS SPDATADVSPOINT 500	$6,825.00	2.0%	$6,688.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-50KL	SEL 1YSS SPDATADVSPOINT 50000	$335,833.00	2.0%	$329,116.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-5KL	SEL 1YSS SPDATADVSPOINT 5000	$45,500.00	2.0%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-6KL	SEL 1YSS SPDATADVSPOINT 6000	$48,230.00	2.0%	$47,265.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-750L	SEL 1YSS SPDATADVSPOINT 750	$9,750.00	2.0%	$9,555.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-7KL	SEL 1YSS SPDATADVSPOINT 7000	$56,268.00	2.0%	$55,142.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-8KL	SEL 1YSS SPDATADVSPOINT 8000	$60,667.00	2.0%	$59,453.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPSP1-9KL	SEL 1YSS SPDATADVSPOINT 9000	$68,250.00	2.0%	$66,885.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-100KL	SEL 1SS SUPPORT DATADVANTAGEUNIX 100000	$650,000.00	2.0%	$637,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-10KL	SEL 1YSS SPDATADUX 10000	$72,800.00	2.0%	$71,344.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-1500L	SEL 1YSS SPDATADUX 1500	$16,380.00	2.0%	$16,052.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-150KL	SEL 1SS SUPPORT DATADVANTAGEUNIX 150000	$955,500.00	2.0%	$936,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-15KL	SEL 1YSS SPDATADUX 15000	$109,200.00	2.0%	$107,016.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-1KL	SEL 1YSS SPDATADUX 1000	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-20KL	SEL 1YSS SPDATADUX 20000	$138,320.00	2.0%	$135,553.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-2500L	SEL 1YSS SPDATADUX 2500	$23,508.00	2.0%	$23,037.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-25KL	SEL 1SS SUPPORT DATADVANTAGE UNIX 25000	$172,900.00	2.0%	$169,442.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-2KL	SEL 1YSS SPDATADUX 2000	$19,717.00	2.0%	$19,322.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-3500L	SEL 1YSS SPDATADUX 3500	$32,912.00	2.0%	$32,253.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-35KL	SEL 1SS SUPPORT DATADVANTAGE UNIX 35000	$238,333.00	2.0%	$233,566.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-3KL	SEL 1YSS SPDATADUX 3000	$28,210.00	2.0%	$27,645.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-4500L	SEL 1YSS SPDATADUX 4500	$40,950.00	2.0%	$40,131.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-4KL	SEL 1YSS SPDATADUX 4000	$36,400.00	2.0%	$35,672.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-500L	SEL 1YSS SPDATADUX 500	$6,825.00	2.0%	$6,688.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-50KL	SEL 1SS SUPPORT DATADVANTAGE UNIX 50000	$335,833.00	2.0%	$329,116.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-5KL	SEL 1YSS SPDATADUX 5000	$45,500.00	2.0%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-6KL	SEL 1YSS SPDATADUX 6000	$48,230.00	2.0%	$47,265.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-750L	SEL 1SS SUPPORT DATADVANTAGE UNIX 750	$9,750.00	2.0%	$9,555.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-7KL	SEL 1YSS SPDATADUX 7000	$56,268.00	2.0%	$55,142.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-8KL	SEL 1YSS SPDATADUX 8000	$60,667.00	2.0%	$59,453.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSPUX1-9KL	SEL 1YSS SPDATADUX 9000	$68,250.00	2.0%	$66,885.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-100KL	SEL 1SSDATADVANTAGE SHAREPOINT 100000	$487,500.00	2.0%	$477,750.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-10KL	SEL 1SSDATADVANTAGE SHAREPOINT 10000	$54,600.00	2.0%	$53,508.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-1500L	SEL 1SSDATADVANTAGE SHAREPOINT 1500	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-150KL	SEL 1SSDATADVANTAGE SHAREPOINT 150000	$716,625.00	2.0%	$702,292.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-15KL	SEL 1SSDATADVANTAGE SHAREPOINT 15000	$81,900.00	2.0%	$80,262.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SSSP1-1KL	SEL 1SSDATADVANTAGE SHAREPOINT 1000	$9,214.00	2.0%	$9,029.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-20KL	SEL 1SSDATADVANTAGE SHAREPOINT 20000	$103,740.00	2.0%	$101,665.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-2500L	SEL 1SSDATADVANTAGE SHAREPOINT 2500	$17,631.00	2.0%	$17,278.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-25KL	SEL 1SSDATADVANTAGE SHAREPOINT 25000	$129,675.00	2.0%	$127,081.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-2KL	SEL 1SSDATADVANTAGE SHAREPOINT 2000	$14,788.00	2.0%	$14,492.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-3500L	SEL 1SSDATADVANTAGE SHAREPOINT 3500	$24,684.00	2.0%	$24,190.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-35KL	SEL 1SSDATADVANTAGE SHAREPOINT 35000	$178,750.00	2.0%	$175,175.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-3KL	SEL 1SSDATADVANTAGE SHAREPOINT 3000	$21,158.00	2.0%	$20,734.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-4500L	SEL 1SSDATADVANTAGE SHAREPOINT 4500	$30,713.00	2.0%	$30,098.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-4KL	SEL 1SSDATADVANTAGE SHAREPOINT 4000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-500L	SEL 1SSDATADVANTAGE SHAREPOINT 500	$5,119.00	2.0%	$5,016.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-50KL	SEL 1SSDATADVANTAGE SHAREPOINT 50000	$251,875.00	2.0%	$246,837.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-5KL	SEL 1SSDATADVANTAGE SHAREPOINT 5000	$34,125.00	2.0%	$33,442.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-6KL	SEL 1SSDATADVANTAGE SHAREPOINT 6000	$36,173.00	2.0%	$35,449.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-750L	SEL 1SSDATADVANTAGE SHAREPOINT 750	$7,313.00	2.0%	$7,166.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-7KL	SEL 1SSDATADVANTAGE SHAREPOINT 7000	$42,201.00	2.0%	$41,356.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-8KL	SEL 1SSDATADVANTAGE SHAREPOINT 8000	$45,500.00	2.0%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSSP1-9KL	SEL 1SSDATADVANTAGE SHAREPOINT 9000	$51,188.00	2.0%	$50,164.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SST-2-CL1-EE	SEL StoragePoint TB M&S per TB (11+)	$716.00	2.0%	$701.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SST-2-CL-EE	SEL StoragePoint TB M&S per TB (2 - 10)	$1,431.00	2.0%	$1,402.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SST-2-DR-EE	SEL StoragePoint EE DR M&S	$1,532.00	2.0%	$1,501.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SST-2-NP-EE	SEL StoragePoint EE Non-Prod M&S	$408.00	2.0%	$399.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SST-2-PL2-EE	SEL STORAGEPOINT TB M&S, PER TB (1ST TB)	$3,680.00	2.0%	$3,606.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-100KL	SEL 1SSDATADVANTAGE UNIX 100000	$487,500.00	2.0%	$477,750.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-10KL	SEL 1YSSDATADUX 10000	$54,600.00	2.0%	$53,508.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-1500L	SEL 1YSSDATADUX 1500	$12,285.00	2.0%	$12,039.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-150KL	SEL 1SSDATADVANTAGE UNIX 150000	$716,625.00	2.0%	$702,292.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-15KL	SEL 1YSSDATADUX 15000	$81,900.00	2.0%	$80,262.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-1KL	SEL 1YSSDATADUX 1000	$9,214.00	2.0%	$9,029.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-20KL	SEL 1YSSDATADUX 20000	$103,740.00	2.0%	$101,665.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-2500L	SEL 1YSSDATADUX 2500	$17,631.00	2.0%	$17,278.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-25KL	SEL 1SSDATADVANTAGE UNIX 25000	$129,675.00	2.0%	$127,081.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-2KL	SEL 1YSSDATADUX 2000	$14,788.00	2.0%	$14,492.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-3500L	SEL 1YSSDATADUX 3500	$24,684.00	2.0%	$24,190.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-35KL	SEL 1SSDATADVANTAGE UNIX 35000	$178,750.00	2.0%	$175,175.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-3KL	SEL 1YSSDATADUX 3000	$21,158.00	2.0%	$20,734.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-4500L	SEL 1YSSDATADUX 4500	$30,713.00	2.0%	$30,098.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-4KL	SEL 1YSSDATADUX 4000	$27,300.00	2.0%	$26,754.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-500L	SEL 1YSSDATADUX 500	$5,119.00	2.0%	$5,016.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-50KL	SEL 1SSDATADVANTAGE UNIX 50000	$251,875.00	2.0%	$246,837.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-5KL	SEL 1YSSDATADUX 5000	$34,125.00	2.0%	$33,442.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-6KL	SEL 1YSSDATADUX 6000	$36,173.00	2.0%	$35,449.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-750L	SEL 1SSDATADVANTAGE UNIX 750	$7,313.00	2.0%	$7,166.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-7KL	SEL 1YSSDATADUX 7000	$42,201.00	2.0%	$41,356.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-8KL	SEL 1YSSDATADUX 8000	$45,500.00	2.0%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SSUX1-9KL	SEL 1YSSDATADUX 9000	$51,188.00	2.0%	$50,164.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU00302460014	SEL Mergeport Annual Support	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU0030275000	SEL iConn Access up to 100,000 Study Vol	$22,235.00	2.0%	$21,790.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU00302750001	SEL iConnAccess 100,001-250,000 StudyVol	$24,988.00	2.0%	$24,488.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU00302750002	SEL iConnect Access 250,001 - Study Vol	$46,588.00	2.0%	$45,656.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU-ECM-000370	SEL RCM (100,000 Study Volume)	$7,496.00	2.0%	$7,346.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU-ECM-000371	SEL RCM (500,000 Study Volume)	$32,796.00	2.0%	$32,140.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU-ECM-000372	SEL RCM (1,000,000 Study Volume)	$54,000.00	2.0%	$52,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU-ECM-000373	SEL RCM (add't 100,000 increments)	$5,294.00	2.0%	$5,188.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU-ECM-000390	SEL iConn Share up to 100,000 Study Vol	$5,294.00	2.0%	$5,188.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU-ECM-000391	SEL iConn Share 100,001-250,000 StudyVol	$9,529.00	2.0%	$9,338.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU-ECM-000392	SEL iConnect Share 250,001 - Study Vol	$15,882.00	2.0%	$15,564.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU-ECM-000400	SEL iConnect VNA (100,000 Study Volume)	$49,976.00	2.0%	$48,976.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU-ECM-000401	SEL iConnect VNA (500,000 Study Volume)	$218,647.00	2.0%	$214,274.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU-ECM-000402	SEL iConnect VNA 1,000,000 Study Vol	$359,831.00	2.0%	$352,634.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SU-ECM-000403	SEL iConn VNA addt'l 100,000 increments	$31,765.00	2.0%	$31,129.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SUPPORTRSTRT	SELECT NTPS CONTRACT REACTIVATION FEE	$500.00	2.0%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-EMC-ADDON	SEL installation S-head appliance	$2,941.00	2.0%	$2,882.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-EMC-BASE	SEL Install upto 4 S-head appliances	$17,647.00	2.0%	$17,294.06	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-EXP-00004	SEL CASCADE FIXED EXPENSES	$588.00	2.0%	$576.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-EXP-00012	SEL FIXED EXPENSES	$588.00	2.0%	$576.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-HRY-00002	SEL TIME AND MAT. CASCADE HOUR(S)	$353.00	2.0%	$345.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PJM-00002	SEL TIME AND MAT. CASCADE PROJ MGMT HOUR	$353.00	2.0%	$345.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00215	SEL RIVERBED CASCADE PROF SVC/DAY-ONSITE	$2,824.00	2.0%	$2,767.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00244	SEL DC STEELHEAD ENABLEMENT	$9,176.00	2.0%	$8,992.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00245	SEL REMOTE SITE STEELHEAD ENABLEMENT	$4,235.00	2.0%	$4,150.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00246	SEL CMC ENABLEMENT	$9,176.00	2.0%	$8,992.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00247	SEL SMC ENABLEMENT	$8,118.00	2.0%	$7,955.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00248	SEL INTERCEPTOR ENABLEMENT	$9,176.00	2.0%	$8,992.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00306	SEL DATA MIGRATION SERVICE	$45,882.00	2.0%	$44,964.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00307	SEL SH HEALTHCHECK(UP TO 100 APPLIANCES)	$42,353.00	2.0%	$41,505.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00521	SEL CASCADE SOLUTION JUMPSTART - LL	$24,706.00	2.0%	$24,211.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00522	SEL CASCADE SOLUTION JUMPSTART - LM	$45,882.00	2.0%	$44,964.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00523	SEL CASCADE SOLUTION JUMPSTART - LH	$91,765.00	2.0%	$89,929.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00559	SEL CASCADE JUMPSTART - CLUSTER PROFILER	$4,235.00	2.0%	$4,150.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00560	SEL CASCADE JUMPSTART - GATEWAY	$4,235.00	2.0%	$4,150.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00561	SEL CASCADE JUMPSTART - SENSOR	$4,235.00	2.0%	$4,150.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-PSD-00562	SEL CASCADE JUMPSTART - ANALYTICS PACK	$4,235.00	2.0%	$4,150.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SVC-TRA-00173	SEL CASCADE CONFIG/OPERATIONS-3DAYS PTNR	$1,765.00	2.0%	$1,729.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
SW00302460014	SEL Mergeport	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SW0030275000	SEL iConn Access up to 100,000 Study Vol	$125,000.00	22.5%	$96,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SW00302750001	SEL iConnAccess 100,001-250,000 StudyVol	$140,625.00	22.5%	$108,984.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SW00302750002	SEL iConnect Access 250,001+ Study Vol	$257,813.00	22.5%	$199,805.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-1TB-EE-1Y	SEL Sync EE 1TB 1 yr	$13,571.00	22.5%	$10,517.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNCCD-STG-1Y	SEL Sync EE CLD Storage 100GB 1 yr	$206.00	22.5%	$159.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNCCD-STG-2Y	SEL Sync EE CLD Storage 100GB 2 yr	$392.00	22.5%	$303.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNCCD-STG-3Y	SEL Sync EE CLD Storage 100GB 3 yr	$555.00	22.5%	$430.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T1-1Y	SEL SYNC EE EDU 25-10000 STS 1 YR	$45,313.00	22.5%	$35,117.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SYNC-ED-T1-2Y	SEL SYNC EE EDU 25-10000 STS 2 YR	$90,626.00	22.5%	$70,235.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T1-3Y	SEL SYNC EE EDU 25-10000 STS 3 YR	$135,939.00	22.5%	$105,352.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T2-1Y	SEL SYNC EE EDU 10001-25000 STS 1 YR	$101,563.00	22.5%	$78,711.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T2-2Y	SEL SYNC EE EDU 10001-25000 STS 2 YR	$203,126.00	22.5%	$157,422.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T2-3Y	SEL SYNC EE EDU 10001-25000 STS 3 YR	$304,689.00	22.5%	$236,133.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T3-1Y	SEL SYNC EE EDU 25001-50000 STS 1 YR	$181,250.00	22.5%	$140,468.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T3-2Y	SEL SYNC EE EDU 25001-50000 STS 2 YR	$362,500.00	22.5%	$280,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T3-3Y	SEL SYNC EE EDU 25001-50000 STS 3 YR	$543,750.00	22.5%	$421,406.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T4-1Y	SEL SYNC EE EDU 50001-100000 STS 1 YR	$307,813.00	22.5%	$238,555.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T4-2Y	SEL SYNC EE EDU 50001-100000 STS 2 YR	$615,626.00	22.5%	$477,110.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T4-3Y	SEL SYNC EE EDU 50001-100000 STS 3 YR	$923,439.00	22.5%	$715,665.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T5-1Y	SEL SYNC EE EDU 100001-150000 STS 1 YR	$449,219.00	22.5%	$348,144.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T5-2Y	SEL SYNC EE EDU 100001-150000 STS 2 YR	$898,438.00	22.5%	$696,289.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T5-3Y	SEL SYNC EE EDU 100001-150000 STS 3 YR	$1,347,657.00	22.5%	$1,044,434.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T6-1Y	SEL SYNC EE EDU 150001-200000 STS 1 YR	$579,688.00	22.5%	$449,258.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T6-2Y	SEL SYNC EE EDU 150001-200000 STS 2 YR	$1,159,376.00	22.5%	$898,516.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-ED-T6-3Y	SEL SYNC EE EDU 150001-200000 STS 3 YR	$1,739,064.00	22.5%	$1,347,774.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-P1-EE-1Y	SEL Sync EE 50 Seat Pack 1 yr	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-P2-EE-1Y	SEL Sync EE 100 Seat Pack 1 yr	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-P3-EE-1Y	SEL Sync EE 150 Seat Pack 1 yr	$15,000.00	22.5%	$11,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-PAN-CON	SEL Synclicity Panorama Storage Connecl	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S1-DE-1Y	SEL Sync DE 1-10TB 1 yr	$9,500.00	22.5%	$7,362.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S1-DE-2Y	SEL Sync DE 1-10TB 2 yr	$18,100.00	22.5%	$14,027.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S1-DE-3Y	SEL Sync DE 1-10TB 3 yr	$25,900.00	22.5%	$20,072.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S1-EE-1Y	SEL Sync EE 1-10TB 1 yr	$23,750.00	22.5%	$18,406.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S1-EE-2Y	SEL Sync EE 1-10TB 2 yr	$45,250.00	22.5%	$35,068.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S1-EE-3Y	SEL Sync EE 1-10TB 3 yr	$64,750.00	22.5%	$50,181.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S2-DE-1Y	SEL Sync DE 11-25TB 1 yr	$7,700.00	22.5%	$5,967.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S2-DE-2Y	SEL Sync DE 11-25TB 2 yr	$14,700.00	22.5%	$11,392.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S2-DE-3Y	SEL Sync DE 11-25TB 3 yr	$21,000.00	22.5%	$16,275.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S2-EE-1Y	SEL Sync EE 11-25TB 1 yr	$19,250.00	22.5%	$14,918.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S2-EE-2Y	SEL Sync EE 11-25TB 2 yr	$36,750.00	22.5%	$28,481.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S2-EE-3Y	SEL Sync EE 11-25TB 3 yr	$52,500.00	22.5%	$40,687.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S3-DE-1Y	SEL Sync DE 26-50TB 1 yr	$7,200.00	22.5%	$5,580.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S3-DE-2Y	SEL Sync DE 26-50TB 2 yr	$13,800.00	22.5%	$10,695.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S3-DE-3Y	SEL Sync DE 26-50TB 3 yr	$19,700.00	22.5%	$15,267.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S3-EE-1Y	SEL Sync EE 26-50TB 1 yr	$18,000.00	22.5%	$13,950.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S3-EE-2Y	SEL Sync EE 26-50TB 2 yr	$34,500.00	22.5%	$26,737.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S3-EE-3Y	SEL Sync EE 26-50TB 3 yr	$49,250.00	22.5%	$38,168.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S4-DE-1Y	SEL Sync DE 51TB + 1 yr	$6,600.00	22.5%	$5,115.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S4-DE-2Y	SEL Sync DE 51TB + 2 yr	$12,700.00	22.5%	$9,842.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S4-DE-3Y	SEL Sync DE 51TB + 3 yr	$18,100.00	22.5%	$14,027.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S4-EE-1Y	SEL Sync EE 51TB + 1 yr	$16,500.00	22.5%	$12,787.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S4-EE-2Y	SEL Sync EE 51TB + yr	$31,750.00	22.5%	$24,606.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-S4-EE-3Y	SEL Sync EE 51TB + yr	$45,250.00	22.5%	$35,068.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T1-DE-1Y	SEL Sync DE 1 yr	$60.00	22.5%	$46.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T1-DE-2Y	SEL Sync DE 2 yr	$114.00	22.5%	$88.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T1-DE-3Y	SEL Sync DE 3 yr	$162.00	22.5%	$125.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T1-EE-1Y	SEL Sync EE 25-200 sts 1 yr	$150.00	22.5%	$116.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T1-EE-2Y	SEL Sync EE 25-200 sts 2 yr	$286.00	22.5%	$221.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T1-EE-3Y	SEL Sync EE 25-200 sts 3 yr	$405.00	22.5%	$313.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T2-EE-1Y	SEL Sync EE 201-1,000 sts 1 yr	$120.00	22.5%	$93.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T2-EE-2Y	SEL Sync EE 201-1,000 sts 2 yr	$228.00	22.5%	$176.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T2-EE-3Y	SEL Sync EE 201-1,000 sts 3 yr	$324.00	22.5%	$251.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T3-EE-1Y	SEL Sync EE 1,001+ sts 1 yr	$96.00	22.5%	$74.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T3-EE-2Y	SEL Sync EE 1,001+ sts 2 yr	$182.00	22.5%	$141.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
SYNC-T3-EE-3Y	SEL Sync EE 1,001+ sts 3 yr	$258.00	22.5%	$199.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120-6-H-A-2-30	SEL: T120BUNDLE 2 LTO-6 HH SAS 30S	$35,184.00	22.5%	$27,267.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120-6HA-2-50	SEL: T120BUNDLE,2 LTO-6,HH,SAS,50S	$36,398.00	22.5%	$28,208.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120-6HA-3-50	SEL: T120BUNDLE,3 LTO-6,HH,SAS,50S	$46,446.00	22.5%	$35,995.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120-6HA-4-50	SEL: T120BUNDLE,4 LTO-6,HH,SAS,50S	$57,375.00	22.5%	$44,465.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120-6-H-F-2-30	SEL: T120BUNDLE 2 LTO-6 HH FC 30S	$40,011.00	22.5%	$31,008.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120-6HF-2-50	SEL: T120BUNDLE,2 LTO-6,HH,FC,50S	$41,225.00	22.5%	$31,949.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120-6HF-3-50	SEL: T120BUNDLE,3 LTO-6,HH,FC,50S	$52,184.00	22.5%	$40,442.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120-6HF-4-50	SEL: T120BUNDLE,4 LTO-6,HH,FC,50S	$63,659.00	22.5%	$49,335.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120D-S-L-1	SEL: T120BUNDLE;1 LTO-5;HH;SAS;30S	$17,566.00	22.5%	$13,613.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120D-SL-2-50	SEL: T120BUNDLE;2 LTO-5;HH;SAS;50S	$30,428.00	22.5%	$23,581.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120D-SL-3-50	SEL: T120BUNDLE;3 LTO-5;HH;SAS;50S	$39,887.00	22.5%	$30,912.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120D-SL-4-50	SEL: T120BUNDLE;4 LTO-5;HH;SAS;50S	$50,781.00	22.5%	$39,355.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120D-S-M-1	SEL: T120BUNDLE;1 LTO-5;HH;FC;30S	$21,080.00	22.5%	$16,337.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120D-SM-2-50	SEL: T120BUNDLE;2 LTO-5;HH;FC;50S	$36,285.00	22.5%	$28,120.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120D-SM-3-50	SEL: T120BUNDLE;3 LTO-5;HH;FC;50S	$45,159.00	22.5%	$34,998.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T120D-SM-4-50	SEL: T120BUNDLE;4 LTO-5;HH;FC;50S	$55,350.00	22.5%	$42,896.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T200-DBA-1	SEL: T200;BASE UNIT W- 1 DBA	$44,176.00	22.5%	$34,236.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T200-DBA-2	SEL: T200;BASE UNIT W- 2 DBA	$50,247.00	22.5%	$38,941.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T380-DBA-1	SEL: T380;BASE UNIT W-1 DBA	$62,390.00	22.5%	$48,352.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T380-DBA-2	SEL: T380;BASE UNIT W- 2 DBA	$67,854.00	22.5%	$52,586.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T380-DBA-3	SEL: T380;BASE UNIT W- 3 DBA	$73,319.00	22.5%	$56,822.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T380-J-DBA-1	SEL: T380 ENT,BASE UNIT W-1 DBA	$62,390.00	22.5%	$48,352.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T380-J-DBA-2	SEL: T380 ENT,BASE UNIT W- 2 DBA	$67,854.00	22.5%	$52,586.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T380-J-DBA-3	SEL: T380 ENT,BASE UNIT W- 3 DBA	$73,319.00	22.5%	$56,822.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T50-724-1-12	SEL: T50;24HR ONSITE;1 DRIVE;1YR	$2,031.00	2.0%	$1,990.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-1-12Z2	SEL: T50,24HR ONSITE,1 DRIVE,1YR,Z2	$2,234.00	2.0%	$2,189.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-1-24	SEL: T50;24HR ONSITE;1 DRIVE;2YR	$4,687.00	2.0%	$4,593.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-1-24Z2	SEL: T50,24HR ONSITE,1 DRIVE,2YR,Z2	$5,156.00	2.0%	$5,052.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-1-36	SEL: T50;24HR ONSITE;1 DRIVE;3YR	$7,342.00	2.0%	$7,195.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-1-36Z2	SEL: T50,24HR ONSITE,1 DRIVE,3YR,Z2	$8,076.00	2.0%	$7,914.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-1-48	SEL: T50;24HR ONSITE;1 DRIVE;4YR	$9,998.00	2.0%	$9,798.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-1-48Z2	SEL: T50,24HR ONSITE,1 DRIVE,4YR,Z2	$10,998.00	2.0%	$10,778.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-1-60	SEL: T50;24HR ONSITE;1 DRIVE;5YR	$12,654.00	2.0%	$12,400.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-1-60Z2	SEL: T50,24HR ONSITE,1 DRIVE,5YR,Z2	$13,919.00	2.0%	$13,640.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-2-12	SEL: T50;24HR ONSITE;2 DRIVE;1YR	$3,021.00	2.0%	$2,960.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-2-12Z2	SEL: T50,24HR ONSITE,2 DRIVE,1YR,Z2	$3,323.00	2.0%	$3,256.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
T50-724-2-24	SEL: T50;24HR ONSITE;2 DRIVE;2YR	$6,978.00	2.0%	$6,838.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-2-24Z2	SEL: T50,24HR ONSITE,2 DRIVE,2YR,Z2	$7,676.00	2.0%	$7,522.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-2-36	SEL: T50;24HR ONSITE;2 DRIVE;3YR	$10,935.00	2.0%	$10,716.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-2-36Z2	SEL: T50,24HR ONSITE,2 DRIVE,3YR,Z2	$12,029.00	2.0%	$11,788.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-2-48	SEL: T50;24HR ONSITE;2 DRIVE;4YR	$14,893.00	2.0%	$14,595.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-2-48Z2	SEL: T50,24HR ONSITE,2 DRIVE,4YR,Z2	$16,382.00	2.0%	$16,054.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-2-60	SEL: T50;24HR ONSITE;2 DRIVE;5YR	$18,850.00	2.0%	$18,473.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-2-60Z2	SEL: T50,24HR ONSITE,2 DRIVE,5YR,Z2	$20,735.00	2.0%	$20,320.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-3-12	SEL: T50;24HR OS;3DR;1YR	$4,010.00	2.0%	$3,929.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-3-12Z2	SEL: T50,24HR OS,3DR,1YR,Z2	$4,411.00	2.0%	$4,322.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-3-24	SEL: T50;24HR ONSITE;3 DRIVE;2YR	$9,269.00	2.0%	$9,083.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-3-24Z2	SEL: T50,24HR ONSITE,3 DRIVE,2YR,Z2	$10,196.00	2.0%	$9,992.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-3-36	SEL: T50;24HR ONSITE;3 DRIVE;3YR	$14,528.00	2.0%	$14,237.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-3-36Z2	SEL: T50,24HR ONSITE,3 DRIVE,3YR,Z2	$15,981.00	2.0%	$15,661.38	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-3-48	SEL: T50;24HR ONSITE;3 DRIVE;4YR	$19,787.00	2.0%	$19,391.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-3-48Z2	SEL: T50,24HR ONSITE,3 DRIVE,4YR,Z2	$21,766.00	2.0%	$21,330.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-3-60	SEL: T50;24HR ONSITE;3 DRIVE;5YR	$25,046.00	2.0%	$24,545.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-3-60Z2	SEL: T50,24HR ONSITE,3 DRIVE,5YR,Z2	$27,551.00	2.0%	$26,999.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-4-12	SEL: T50;24HR ONSITE;4 DRIVE;1YR	$4,999.00	2.0%	$4,899.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-4-12Z2	SEL: T50,24HR ONSITE,4 DRIVE,1YR,Z2	$5,499.00	2.0%	$5,389.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-4-24	SEL: T50;24HR ONSITE;4 DRIVE;2YR	$11,560.00	2.0%	$11,328.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-4-24Z2	SEL: T50,24HR ONSITE,4 DRIVE,2YR,Z2	$12,716.00	2.0%	$12,461.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-4-36	SEL: T50;24HR ONSITE;4 DRIVE;3YR	$18,121.00	2.0%	$17,758.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-4-36Z2	SEL: T50,24HR ONSITE,4 DRIVE,3YR,Z2	$19,933.00	2.0%	$19,534.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-4-48	SEL: T50;24HR ONSITE;4 DRIVE;4YR	$24,682.00	2.0%	$24,188.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-4-48Z2	SEL: T50,24HR ONSITE,4 DRIVE,4YR,Z2	$27,150.00	2.0%	$26,607.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-4-60	SEL: T50;24HR ONSITE;4 DRIVE;5YR	$31,243.00	2.0%	$30,618.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-724-4-60Z2	SEL: T50,24HR ONSITE,4 DRIVE,5YR,Z2	$34,367.00	2.0%	$33,679.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50E-5-H-A-1	SEL: T50E;LTO-5;HH;SAS;1DR;10S	$11,839.00	22.5%	$9,175.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T50E-5-HA2-25	SEL: T50E;LTO5;HH;SAS;2DR;25S	$20,036.00	22.5%	$15,527.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T50E-5-H-F-1	SEL: T50E;LTO5;HH;FIBRE;1DR;10S	$14,511.00	22.5%	$11,246.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T50E-5-HF2-25	SEL: T50E;LTO5;HH;FIBRE;2DR;25S	$21,554.00	22.5%	$16,704.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T50E-6-HA2-25	SEL: T50E,LTO6,HH,SAS,2DR,25S	$21,432.00	22.5%	$16,609.80	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T50-NBD-1-12	SEL: T50;NBD ONSITE;1 DRIVE;1YR	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-1-12Z2	SEL: T50,NBD ONSITE,1 DRIVE,1YR,Z2	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-1-24	SEL: T50;NBD ONSITE;1 DRIVE;2YR	$1,823.00	2.0%	$1,786.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-1-24Z2	SEL: T50,NBD ONSITE,1 DRIVE,2YR,Z2	$2,005.00	2.0%	$1,964.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-1-36	SEL: T50;NBD ONSITE;1 DRIVE;3YR	$3,645.00	2.0%	$3,572.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-1-36Z2	SEL: T50,NBD ONSITE,1 DRIVE,3YR,Z2	$4,010.00	2.0%	$3,929.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-1-48	SEL: T50;NBD ONSITE;1 DRIVE;4YR	$5,468.00	2.0%	$5,358.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-1-48Z2	SEL: T50,NBD ONSITE,1 DRIVE,4YR,Z2	$6,015.00	2.0%	$5,894.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-1-60	SEL: T50;NBD ONSITE;1 DRIVE;5YR	$7,290.00	2.0%	$7,144.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-1-60Z2	SEL: T50,NBD ONSITE,1 DRIVE,5YR,Z2	$8,019.00	2.0%	$7,858.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-2-24	SEL: T50;NBD ONSITE;2 DRIVE;2YR	$2,656.00	2.0%	$2,602.88	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-2-24Z2	SEL: T50,NBD ONSITE,2 DRIVE,2YR,Z2	$2,922.00	2.0%	$2,863.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-2-36	SEL: T50;NBD ONSITE;2 DRIVE;3YR	$5,312.00	2.0%	$5,205.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-2-36Z2	SEL: T50,NBD ONSITE,2 DRIVE,3YR,Z2	$5,843.00	2.0%	$5,726.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-2-48	SEL: T50;NBD ONSITE;2 DRIVE;4YR	$7,967.00	2.0%	$7,807.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-2-48Z2	SEL: T50,NBD ONSITE,2 DRIVE,4YR,Z2	$8,764.00	2.0%	$8,588.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-2-60	SEL: T50;NBD ONSITE;2 DRIVE;5YR	$10,623.00	2.0%	$10,410.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-2-60Z2	SEL: T50,NBD ONSITE,2 DRIVE,5YR,Z2	$11,685.00	2.0%	$11,451.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-3-24	SEL: T50;NBD ONSITE;3 DRIVE;2YR	$3,489.00	2.0%	$3,419.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-3-24Z2	SEL: T50,NBD ONSITE,3 DRIVE,2YR,Z2	$3,838.00	2.0%	$3,761.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-3-36	SEL: T50;NBD ONSITE;3 DRIVE;3YR	$6,978.00	2.0%	$6,838.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-3-36Z2	SEL: T50,NBD ONSITE,3 DRIVE,3YR,Z2	$7,676.00	2.0%	$7,522.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-3-48	SEL: T50;NBD ONSITE;3 DRIVE;4YR	$10,467.00	2.0%	$10,257.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-3-48Z2	SEL: T50,NBD ONSITE,3 DRIVE,4YR,Z2	$11,514.00	2.0%	$11,283.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-3-60	SEL: T50;NBD ONSITE;3 DRIVE;5YR	$13,955.00	2.0%	$13,675.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-3-60Z2	SEL: T50,NBD ONSITE,3 DRIVE,5YR,Z2	$15,351.00	2.0%	$15,043.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-4-24	SEL: T50;NBD ONSITE;4 DRIVE;2YR	$4,322.00	2.0%	$4,235.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-4-24Z2	SEL: T50,NBD ONSITE,4 DRIVE,2YR,Z2	$4,754.00	2.0%	$4,658.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-4-36	SEL: T50;NBD ONSITE;4 DRIVE;3YR	$8,644.00	2.0%	$8,471.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-4-36Z2	SEL: T50,NBD ONSITE,4 DRIVE,3YR,Z2	$9,508.00	2.0%	$9,317.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-4-48	SEL: T50;NBD ONSITE;4 DRIVE;4YR	$12,966.00	2.0%	$12,706.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-4-48Z2	SEL: T50,NBD ONSITE,4 DRIVE,4YR,Z2	$14,263.00	2.0%	$13,977.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-4-60	SEL: T50;NBD ONSITE;4 DRIVE;5YR	$17,288.00	2.0%	$16,942.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-NBD-4-60Z2	SEL: T50,NBD ONSITE,4 DRIVE,5YR,Z2	$19,017.00	2.0%	$18,636.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-1-12	SEL: T50;SBD ONSITE;1 DRIVE;1YR	$1,615.00	2.0%	$1,582.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-1-12Z2	SEL: T50,SBD ONSITE,1 DRIVE,1YR,Z2	$1,777.00	2.0%	$1,741.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-1-24	SEL: T50;SBD ONSITE;1 DRIVE;2YR	$3,802.00	2.0%	$3,725.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-1-24Z2	SEL: T50,SBD ONSITE,1 DRIVE,2YR,Z2	$4,182.00	2.0%	$4,098.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-1-36	SEL: T50;SBD ONSITE;1 DRIVE;3YR	$5,989.00	2.0%	$5,869.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-1-36Z2	SEL: T50,SBD ONSITE,1 DRIVE,3YR,Z2	$6,588.00	2.0%	$6,456.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-1-48	SEL: T50;SBD ONSITE;1 DRIVE;4YR	$8,176.00	2.0%	$8,012.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-1-48Z2	SEL: T50,SBD ONSITE,1 DRIVE,4YR,Z2	$8,994.00	2.0%	$8,814.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-1-60	SEL: T50;SBD ONSITE;1 DRIVE;5YR	$10,363.00	2.0%	$10,155.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-1-60Z2	SEL: T50,SBD ONSITE,1 DRIVE,5YR,Z2	$11,399.00	2.0%	$11,171.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-2-12	SEL: T50;SBD ONSITE;2 DRIVE;1YR	$2,344.00	2.0%	$2,297.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-2-12Z2	SEL: T50,SBD ONSITE,2 DRIVE,1YR,Z2	$2,578.00	2.0%	$2,526.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-2-24	SEL: T50;SBD ONSITE;2 DRIVE;2YR	$5,572.00	2.0%	$5,460.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-2-24Z2	SEL: T50,SBD ONSITE,2 DRIVE,2YR,Z2	$6,129.00	2.0%	$6,006.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-2-36	SEL: T50;SBD ONSITE;2 DRIVE;3YR	$8,800.00	2.0%	$8,624.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-2-36Z2	SEL: T50,SBD ONSITE,2 DRIVE,3YR,Z2	$9,680.00	2.0%	$9,486.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-2-48	SEL: T50;SBD ONSITE;2 DRIVE;4YR	$12,029.00	2.0%	$11,788.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-2-48Z2	SEL: T50,SBD ONSITE,2 DRIVE,4YR,Z2	$13,232.00	2.0%	$12,967.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-2-60	SEL: T50;SBD ONSITE;2 DRIVE;5YR	$15,257.00	2.0%	$14,951.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-2-60Z2	SEL: T50,SBD ONSITE,2 DRIVE,5YR,Z2	$16,783.00	2.0%	$16,447.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-3-12	SEL: T50;SBD ONSITE;3 DRIVE;1YR	$3,073.00	2.0%	$3,011.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-3-12Z2	SEL: T50,SBD ONSITE,3 DRIVE,1YR,Z2	$3,380.00	2.0%	$3,312.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-3-24	SEL: T50;SBD ONSITE;3 DRIVE;2YR	$7,342.00	2.0%	$7,195.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-3-24Z2	SEL: T50,SBD ONSITE,3 DRIVE,2YR,Z2	$8,076.00	2.0%	$7,914.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-3-36	SEL: T50;SBD ONSITE;3 DRIVE;3YR	$11,612.00	2.0%	$11,379.76	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-3-36Z2	SEL: T50,SBD ONSITE,3 DRIVE,3YR,Z2	$12,773.00	2.0%	$12,517.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
T50-SBD-3-48	SEL: T50;SBD ONSITE;3 DRIVE;4YR	$15,882.00	2.0%	$15,564.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-3-48Z2	SEL: T50,SBD ONSITE,3 DRIVE,4YR,Z2	$17,470.00	2.0%	$17,120.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-3-60	SEL: T50;SBD ONSITE;3 DRIVE;5YR	$20,152.00	2.0%	$19,748.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-3-60Z2	SEL: T50,SBD ONSITE,3 DRIVE,5YR,Z2	$22,167.00	2.0%	$21,723.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-4-12	SEL: T50;SBD ONSITE;4 DRIVE;1YR	$3,802.00	2.0%	$3,725.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-4-12Z2	SEL: T50,SBD ONSITE,4 DRIVE,1YR,Z2	$4,182.00	2.0%	$4,098.36	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-4-24	SEL: T50;SBD ONSITE;4 DRIVE;2YR	$9,113.00	2.0%	$8,930.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-4-24Z2	SEL: T50,SBD ONSITE,4 DRIVE,2YR,Z2	$10,024.00	2.0%	$9,823.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-4-36	SEL: T50;SBD ONSITE;4 DRIVE;3YR	$14,424.00	2.0%	$14,135.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-4-36Z2	SEL: T50,SBD ONSITE,4 DRIVE,3YR,Z2	$15,866.00	2.0%	$15,548.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-4-48	SEL: T50;SBD ONSITE;4 DRIVE;4YR	$19,735.00	2.0%	$19,340.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-4-48Z2	SEL: T50,SBD ONSITE,4 DRIVE,4YR,Z2	$21,709.00	2.0%	$21,274.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-4-60	SEL: T50;SBD ONSITE;4 DRIVE;5YR	$25,046.00	2.0%	$24,545.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T50-SBD-4-60Z2	SEL: T50,SBD ONSITE,4 DRIVE,5YR,Z2	$27,551.00	2.0%	$26,999.98	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
T680-DBA-1	SEL: T680;BASE UNIT W- 1 DBA	$95,054.00	22.5%	$73,666.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T680-DBA-2	SEL: T680;BASE UNIT W- 2 DBA	$100,519.00	22.5%	$77,902.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T680-DBA-3	SEL: T680;BASE UNIT W- 3 DBA	$105,983.00	22.5%	$82,136.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T9502FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T9503FRMEXP	SEL: T950 3 FRAME HAX EXPANSION KIT	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T9504FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T9505FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T9506FRMEXP	SEL: T950 6 FRAME HAX EXPANSION KIT	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T9508FRMEXP	SEL: T950 8 FRAME HAX EXPANSION KIT	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B1D	SEL: T950B WITH 1 DBA	$104,611.00	22.5%	$81,073.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B3D3T	SEL: T950 W-3 DBA'S & 3 TBA'S	$104,611.00	22.5%	$81,073.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T	$46,204.00	22.5%	$35,808.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B3D3TDX-F	SEL: T950 DRV EXP 3D 3T	$46,204.00	22.5%	$35,808.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B6D0DVXP	SEL: T950 DRV EXP 6D 0T	$58,771.00	22.5%	$45,547.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B6D0T	SEL: T950 W- 6 DBA'S & 0 TBA'S	$119,607.00	22.5%	$92,695.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B6D0TDX-F	SEL: T950 DRV EXP 6D 0T	$58,771.00	22.5%	$45,547.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B-J-1D	SEL: T950B ENT 1 DBA	$104,611.00	22.5%	$81,073.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B-J-3D	SEL: T950B ENT 3 DBA	$104,611.00	22.5%	$81,073.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B-J3DDVXP	SEL: T950B ENT DRV EXP 3DBA	$46,204.00	22.5%	$35,808.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BJ3DDVXPF	SEL: FRU,T950B ENT DRV EXP 3DBA	$46,204.00	22.5%	$35,808.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B-J-6D	SEL: T950B ENT 6 DBA	$119,607.00	22.5%	$92,695.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B-J6DDVXP	SEL: T950B ENT DRV EXP 6DBA	$58,771.00	22.5%	$45,547.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BJ6DDVXPF	SEL: FRU,T950B ENT DRV EXP 6DBA	$58,771.00	22.5%	$45,547.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950B-JMEDEXF	SEL: FRU,T950 ENT MEDIA EXP FRAME	$24,164.00	22.5%	$18,727.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BJMEDIAEX	SEL: T950B ENT MEDIA EXP	$24,164.00	22.5%	$18,727.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BJMULTI1D	SEL: T950B ENT,MULTI,1 DBA	$104,611.00	22.5%	$81,073.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BJMULTI3D	SEL: T950B ENT,MULTI,3 DBA	$104,611.00	22.5%	$81,073.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BJMULTI6D	SEL: T950B ENT,MULTI,6 DBA	$119,607.00	22.5%	$92,695.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BMEDBLJ-F	SEL: T950B ENT BULK TAP	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BMEDBLK-F	SEL: T950,LEFT,MED,EX,FR,W-BULK,UPG	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BMEDBULK	SEL: T950,LEFT,MED,EX,FRAME,W-BULK	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BMEDEX-F	SEL: T950 MEDIA ONLY EXPANSN FRAME	$24,164.00	22.5%	$18,727.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BMEDIAEXP	SEL: T950 MEDIA ONLY EXPANSN FRAME	$24,164.00	22.5%	$18,727.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BMEDLBLKJ	SEL: T950B ENT BULK TAP	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BMULT1D	SEL: T950,MULTI,WITH 1 DBA	$104,611.00	22.5%	$81,073.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BMULT3D3T	SEL: T950,MULTI,W-3 DBA'S & 3 TBA'S	$104,611.00	22.5%	$81,073.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
T950BMULT6D0T	SEL: T950,MULTI,W-6DBA'S & 0TBA'S	$119,607.00	22.5%	$92,695.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TAMSUPPORT1	SELECT NTPS TAM SUPPORT 1YR	$75,000.00	2.0%	$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
TERM-CC-00005000	SEL INDEX ENGINES 5000 CATALOG CAPACITY	$23,214.00	22.5%	$17,990.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-CC-00007500	SEL INDEX ENGINES 7500 CATALOG CAPACITY	$32,143.00	22.5%	$24,910.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-CC-00010000	SEL INDEX ENGINES 10000 CATALOG CAPACITY	$39,286.00	22.5%	$30,446.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-CC-00015000	SEL INDEX ENGINES 15000 CATALOG CAPACITY	$53,571.00	22.5%	$41,517.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-CC-00020000	SEL INDEX ENGINES 20000 CATALOG CAPACITY	$64,286.00	22.5%	$49,821.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-CC-00025000	SEL INDEX ENGINES 25000 CATALOG CAPACITY	$71,429.00	22.5%	$55,357.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-IM-00000001	SEL INDEX ENGINES INDEX MANAGER	$14,286.00	22.5%	$11,071.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-TP-00000010	SEL INDEX ENGINES EMC PROMO TAPE PROFILE	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-TP-00000100	SEL INDEX ENGINES 100 TAPE PROFILE	$17,857.00	22.5%	$13,839.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-TP-00000250	SEL INDEX ENGINES 250 TAPE PROFILE	$33,886.00	22.5%	$26,261.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-TP-00000500	SEL INDEX ENGINES 500 TAPE PROFILE	$55,143.00	22.5%	$42,735.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-TP-00001000	SEL INDEX ENGINES 1000 TAPE PROFILE	$89,429.00	22.5%	$69,307.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TERM-TP-00002500	SEL INDEX ENGINES 2500 TAPE PROFILE	$170,000.00	22.5%	$131,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN3D3T	SEL: TFIN W- 3 DBA'S & 3 TBA'S	$114,143.00	22.5%	$88,460.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN3D3TDVX-F	SEL: TFIN;UPG;DRV EXP 3D 3T	$53,429.00	22.5%	$41,407.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN3D3TDVXP	SEL: TFIN DRV EXP 3D 3T	$53,429.00	22.5%	$41,407.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN3D3T-F	SEL: TFIN;UPG; W- 3 DBA'S & 3 TBA'S	$120,214.00	22.5%	$93,165.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN6D0T	SEL: TFIN W- 6 DBA'S & 0 TBA'S	$132,357.00	22.5%	$102,576.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN6D0TDVX-F	SEL: TFIN;UPG;DRV EXP 6D 0T	$68,000.00	22.5%	$52,700.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN6D0TDVXP	SEL: TFIN DRV EXP 6D 0T	$68,000.00	22.5%	$52,700.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN6D0T-F	SEL: TFIN;UPG;W- 6 DBA'S & 0 TBA'S	$138,429.00	22.5%	$107,282.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINBSB-LEFT	SEL: TFIN BULK SERV BAY;LEFT	$54,643.00	22.5%	$42,348.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINBSBLFT-F	SEL: FRU;TFIN BULK SV BAY;LEFT	$54,643.00	22.5%	$42,348.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINBSBRGT-F	SEL: FRU;TFIN BULK SV BAY;RIGHT	$54,643.00	22.5%	$42,348.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN-BSB-RIGHT	SEL: TFIN BULK SERV BAY,RIGHT WITH ROBOT	$85,000.00	22.5%	$65,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN-J3D3S	SEL: TFIN ENT 3D 3S	$114,143.00	22.5%	$88,460.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJ3D3SDVXP	SEL: TFIN ENT DRV EXP 3D 3S	$53,429.00	22.5%	$41,407.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJ3D3SDX-F	SEL: FRU;TFIN ENT DRV EXP 3D 3S	$53,429.00	22.5%	$41,407.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN-J6D0S	SEL: TFIN ENT 6D 0S	$132,357.00	22.5%	$102,576.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJ6D0SDVXP	SEL: TFIN ENT DRV EXP 6D 0S	$68,000.00	22.5%	$52,700.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJ6D0SDX-F	SEL: FRU;TFIN ENT DRV EXP 6D 0S	$68,000.00	22.5%	$52,700.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJBSBLEFT	SEL: TFIN ENT BULK SERV BAY;LEFT	$54,643.00	22.5%	$42,348.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJBSBLFT-F	SEL: FRU;TFIN ENT BULK SV BAY;LEFT	$54,643.00	22.5%	$42,348.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJBSBRGT-F	SEL: FRU;TFIN ENT BULK SV BAY;RIGHT	$54,643.00	22.5%	$42,348.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN-J-BSB-RIGHT	SEL: TFIN ENT BULK SERV BAY,RGT W/ROBOT	$85,000.00	22.5%	$65,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJMEDEX-F	SEL: FRU;TFIN ENT MEDIA EXP FRAME	$24,286.00	22.5%	$18,821.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJMEDIAEXP	SEL: TFIN ENT MEDIA EXP	$24,286.00	22.5%	$18,821.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJSBLEFT	SEL: TFIN ENT SERV BAY;LEFT	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJSBLEFT-F	SEL: FRU;TFIN ENT SERV BAY;LEFT	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINJSBRGT-F	SEL: FRU;TFIN ENT SERV BAY;RIGHT	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY,RIGHT WITH ROBOT	$72,857.00	22.5%	$56,464.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TFINMEDEX-F	SEL: TFIN;UPG;MEDIA EXP	$24,286.00	22.5%	$18,821.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINMEDIAEXP	SEL: TFIN MEDIA EXP	$24,286.00	22.5%	$18,821.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINSB-LEFT	SEL: TFIN SERV BAY;LEFT	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINSBLEFT-F	SEL: TFIN;UPG;SERV BAY;LEFT	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFIN-SB-RIGHT	SEL: TFIN SERV BAY,RIGHT, WITH ROBOT	$72,857.00	22.5%	$56,464.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TFINSBRIGHT-F	SEL: TFIN;UPG;SERV BAY;RIGHT	$42,500.00	22.5%	$32,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TLNS-1101-D00	SEL THUNDERBOLT - 10GB ETHERNET DESKLINK	$1,695.00	22.5%	$1,313.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TLNT-1102-D00	SEL TBOLT - 10GB ETHERNET RJ45 DESKLINK	$1,395.00	22.5%	$1,081.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
TRV-1D	SEL ONE DAY PROSER TRAVEL EXP	$542.00	2.0%	$531.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
U-ARXCXT100-500	SEL Upgrade ARXCXT100 to ARXCXT500	$230,725.00	22.5%	$178,811.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-ARXCXT10-100	SEL Upgrade ARXCXT10 to ARXCXT100	$130,738.00	22.5%	$101,321.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-ARXCXT10-500	SEL Upgrade ARXCXT10 to ARXCXT500	$361,463.00	22.5%	$280,133.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-ARXVOI250-1K	SEL Upgrade ARXVOI250 to ARXVOI1K	$13,838.00	22.5%	$10,724.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-ARXVOI250-500	SEL Upgrade ARXVOI250 to ARXVOI500	$6,150.00	22.5%	$4,766.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-ARXVOI500-1K	SEL Upgrade ARXVOI500 to ARXVOI1K	$7,688.00	22.5%	$5,958.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CG2260-F1-2	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F2	$21,563.00	22.5%	$16,711.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CG2260-F1-3	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F3	$43,125.00	22.5%	$33,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CG2260-F1-4	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F4	$64,688.00	22.5%	$50,133.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CG2260-F1-5	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F5	$86,250.00	22.5%	$66,843.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CG2260-F2-3	SEL UPGRADE CAG-2260-F2 TO CAG-2260-F3	$21,563.00	22.5%	$16,711.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CG2260-F2-4	SEL UPGRADE CAG-2260-F2 TO CAG-2260-F4	$43,125.00	22.5%	$33,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CG2260-F2-5	SEL UPGRADE CAG-2260-F2 TO CAG-2260-F5	$64,688.00	22.5%	$50,133.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CG2260-F3-4	SEL UPGRADE CAG-2260-F3 TO CAG-2260-F4	$21,563.00	22.5%	$16,711.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CG2260-F3-5	SEL UPGRADE CAG-2260-F3 TO CAG-2260-F5	$43,125.00	22.5%	$33,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CG2260-F4-5	SEL UPGRADE CAG-2260-F4 TO CAG-2260-F5	$21,563.00	22.5%	$16,711.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CP-2260-L-H	SEL UPGRADE A CAP-2260-L TO A CAP-2260-H	$115,719.00	22.5%	$89,682.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CP-2260-L-M	SEL UPGRADE A CAP-2260-L TO A CAP-2260-M	$43,844.00	22.5%	$33,979.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CP-2260-M-H	SEL UPGRADE A CAP-2260-M TO A CAP-2260-H	$71,875.00	22.5%	$55,703.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CXA-1555L-M	SEL UPGRADE LIC-CXA1555L TO LIC-CXA1555M	$10,063.00	22.5%	$7,798.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CXA5055-M-H	SEL Upgrade CXA-5055M to CXA-5055H	$50,313.00	22.5%	$38,992.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CXA-555-M-H	SEL UPGRADE LIC-CXA555-M TO LIC-CXA555-H	$2,156.00	22.5%	$1,670.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CXA-570-L-H	SEL Upgrade LIC-CXA-570-L to -H	$5,031.00	22.5%	$3,899.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CXA-570-L-M	SEL Upgrade LIC-CXA-570-L to -M	$2,875.00	22.5%	$2,228.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CXA-570-M-H	SEL Upgrade LIC-CXA-570-M to -H	$2,156.00	22.5%	$1,670.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CXA-755-L-M	SEL UPGRADE LIC-CXA755-L TO LIC-CXA755-M	$2,875.00	22.5%	$2,228.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CXA-770-L-H	SEL Upgrade Kit LIC-CXA-770-L to -H	$10,063.00	22.5%	$7,798.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CXA-770-L-M	SEL Upgrade LIC-CXA-770-L to -M	$2,875.00	22.5%	$2,228.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-CXA-770-M-H	SEL Upgrade Kit LIC-CXA-770-M to -H	$7,188.00	22.5%	$5,570.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA116048GBGH	SEL Upgrade EXA-1160G To H 48GB base	$15,094.00	22.5%	$11,697.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA116048GBGL	SEL Upgrade EXA-1160G To L 48GB base	$5,031.00	22.5%	$3,899.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA116048GBGM	SEL Upgrade EXA-1160G To M 48GB base	$10,781.00	22.5%	$8,355.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA1160HVH	SEL Upgrade EXA-1160H To VH(HW and Lic)	$18,688.00	22.5%	$14,483.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA1160LVH	SEL Upgrade EXA-1160L To VH(HW and Lic)	$28,750.00	22.5%	$22,281.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA1160MVH	SEL Upgrade EXA-1160M To VH(HW and Lic)	$23,000.00	22.5%	$17,825.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA12602TBHVH	SEL Upg EXA-1260H To VH 2TB 24G(HWwLic)	$18,688.00	22.5%	$14,483.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA12602TBLVH	SEL Upg EXA-1260L To VH 2TB 24G(HWwLic)	$28,750.00	22.5%	$22,281.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA12602TBMVH	SEL Upg EXA-1260M To VH 2TB 24G(HWwLic)	$24,438.00	22.5%	$18,939.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA12604TBHVH	SEL Upg EXA-1260H To VH 4TB 32G(HWwLic)	$18,688.00	22.5%	$14,483.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA12604TBLVH	SEL Upg EXA-1260L To VH 4TB 32G(HWwLic)	$28,750.00	22.5%	$22,281.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UEXA12604TBMVH	SEL Upg EXA-1260M To VH 4TB 32G(HWwLic)	$24,438.00	22.5%	$18,939.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-L-CAX460-H-VH	SEL Upgrade a CAX-460-H to VH	$25,875.00	22.5%	$20,053.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-L-CAX460-L-H	SEL Upgrade a CAX-460-L to H	$60,375.00	22.5%	$46,790.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-L-CAX460-L-M	SEL Upgrade a CAX-460-L to M	$31,625.00	22.5%	$24,509.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-L-CAX460-L-VH	SEL Upgrade a CAX-460-L- to VH	$86,250.00	22.5%	$66,843.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-L-CAX460-M-H	SEL Upgrade a CAX-460-M to H	$28,750.00	22.5%	$22,281.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-L-CAX460-M-VH	SEL Upgrade a CAX-460-M to VH	$54,625.00	22.5%	$42,334.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-L-CAX460-U-H	SEL Upgrade a CAX-460-U to H	$80,500.00	22.5%	$62,387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-L-CAX460-U-L	SEL Upgrade a CAX-460-U to L	$20,125.00	22.5%	$15,596.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-L-CAX460-U-M	SEL Upgrade a CAX-460-U to M	$51,750.00	22.5%	$40,106.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-L-CAX460-U-VH	SEL Upgrade a CAX-460-U to VH	$106,375.00	22.5%	$82,440.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UNDND10001	SEL Evercore Univision Tier 1: 1-150	$76,465.00	22.5%	$59,260.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UNDND10001M1	SEL Ann Maint Univision Tier 1: 1-150	$11,515.00	2.0%	$11,284.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
UNDND10002	SEL Evercore Univision Tier 2: 151-350	$178,418.00	22.5%	$138,273.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UNDND10002M1	SEL Ann Maint Univision Tier 2: 151-350	$25,941.00	2.0%	$25,422.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
UNDND10003	SEL Evercore Univision Tier 3: 351-600	$295,313.00	22.5%	$228,867.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UNDND10003M1	SEL Ann Maint Univision Tier 3: 351-600	$95,294.00	2.0%	$93,388.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
UNDND10004	SEL Evercore Univision Tier 4: 601-900	$427,148.00	22.5%	$331,039.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UNDND10004M1	SEL Ann Maint Univision Tier 4: 601-900	$61,941.00	2.0%	$60,702.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
UNDND10005	SEL Evercore Univision Tier 5: 901-1250	$571,289.00	22.5%	$442,748.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UNDND10005M1	SEL Ann Maint Univision Tier 5: 901-1250	$82,721.00	2.0%	$81,066.58	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
UNDND10006	SEL Evercore Univision Tier 6: 1251-3000	$1,318,359.00	22.5%	$1,021,728.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UNDND10006M1	SEL Ann Maint Univision Tier 6: 1251-3m	$198,529.00	2.0%	$194,558.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
UPDAPR1P	SEL UP1 PROBE ADDITIONAL 50SERVERLICENSE	$6,495.00	2.0%	$6,365.10	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
UPG-VGC-1500-L-M	SEL Upgrade VGC-1500L to VGC-1500M	$12,938.00	22.5%	$10,026.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UP-SSDAPR1-1P	SEL SS 1DATADVANTAGEUPGRADED PROBE50SL	$1,138.00	2.0%	$1,115.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
UP-SSPDAPR11P	SEL SS SUPPORT1DATADVANTAGEUPPROBE50SL	$1,517.00	2.0%	$1,486.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
U-SH-1050-LH	SELECT UPGRADE SHA-01050L TO SHA-01050H	$11,500.00	22.5%	$8,912.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-1050-LHR	SEL Upgrade SHA-01050LR to SHA-01050-HR	$10,213.00	22.5%	$7,915.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-1050-LM	SELECT UPGRADE SHA-01050L TO SHA-01050M	$3,594.00	22.5%	$2,785.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-1050-LMR	SEL Upgrade SHA-01050LR to SHA-01050-MR	$3,594.00	22.5%	$2,785.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-1050-MH	SELECT UPGRADE SHA-01050M TO SHA-01050H	$7,906.00	22.5%	$6,127.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-1050-MHR	SEL Upgrade SHA-01050MR to SHA-01050-HR	$6,619.00	22.5%	$5,129.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-2050-LH	SELECT UPGRADE SHA-02050L TO SHA-02050H	$15,813.00	22.5%	$12,255.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-2050-LM	SELECT UPGRADE SHA-02050L TO SHA-02050M	$10,063.00	22.5%	$7,798.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-2050-MH	SELECT UPGRADE SHA-02050M TO SHA-02050H	$5,750.00	22.5%	$4,456.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-250-LH	SELECT UPGRADE SHA-00250L TO SHA-00250H	$6,469.00	22.5%	$5,013.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-250-LM	SELECT UPGRADE SHA-00250L TO SHA-00250M	$2,156.00	22.5%	$1,670.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-250-MH	SELECT UPGRADE SHA-00250M TO SHA-00250H	$4,313.00	22.5%	$3,342.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-5050-LH	SELECT UPGRADE SHA-05050L TO SHA-05050H	$43,125.00	22.5%	$33,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-5050-LM	SELECT UPGRADE SHA-05050L TO SHA-05050M	$14,375.00	22.5%	$11,140.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-5050-MH	SELECT UPGRADE SHA-05050M TO SHA-05050H	$28,750.00	22.5%	$22,281.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-SH-550-MH	SELECT UPGRADE SHA-00550M TO SHA-00550H	$2,875.00	22.5%	$2,228.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V1050H2050H	SEL UPGRADE VSH1050H TO 2050H	$28,031.00	22.5%	$21,724.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
U-V1050H2050L	SEL UPGRADE VSH1050H TO 2050L	$15,669.00	22.5%	$12,143.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V1050H2050M	SEL UPGRADE VSH1050H TO 2050M	$17,969.00	22.5%	$13,925.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V1050L1050H	SEL UPGRADE VSH1050L TO 1050H	$11,356.00	22.5%	$8,800.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V1050L1050M	SEL UPGRADE VSH1050L TO 1050M	$3,594.00	22.5%	$2,785.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V1050L2050H	SEL UPGRADE VSH1050L TO 2050H	$39,388.00	22.5%	$30,525.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V1050L2050L	SEL UPGRADE VSH1050L TO 2050L	$19,263.00	22.5%	$14,928.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V1050L2050M	SEL UPGRADE VSH1050L TO 2050M	$29,325.00	22.5%	$22,726.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V1050M1050H	SEL UPGRADE VSH1050M TO 1050H	$7,763.00	22.5%	$6,016.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V1050M2050H	SEL UPGRADE VSH1050M TO 2050H	$35,794.00	22.5%	$27,740.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V1050M2050L	SEL UPGRADE VSH1050M TO 2050L	$15,669.00	22.5%	$12,143.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V1050M2050M	SEL UPGRADE VSH1050M TO 2050M	$25,731.00	22.5%	$19,941.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V150M-1050H	SEL Upgrade Virtual Steelhead 150M-1050H	$28,031.00	22.5%	$21,724.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V150M-1050L	SEL Upgrade Virtual Steelhead 150M-1050L	$16,675.00	22.5%	$12,923.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V150M-1050M	SEL Upgrade Virtual Steelhead 150M-1050M	$20,269.00	22.5%	$15,708.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V150M-2050H	SEL Upgrade Virtual Steelhead 150M-2050H	$51,750.00	22.5%	$40,106.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V150M-2050L	SEL Upgrade Virtual Steelhead 150M-2050L	$35,938.00	22.5%	$27,851.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V150M-2050M	SEL Upgrade Virtual Steelhead 150M-2050M	$46,000.00	22.5%	$35,650.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V150M-250H	SEL Upgrade Virtual Steelhead 150M-250H	$4,313.00	22.5%	$3,342.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V150M-250L	SEL Upgrade Virtual Steelhead 150M-250L	$719.00	22.5%	$557.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V150M-250M	SEL Upgrade Virtual Steelhead 150M-250M	$2,875.00	22.5%	$2,228.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V150M-550H	SEL Upgrade Virtual Steelhead 150M-550H	$13,944.00	22.5%	$10,806.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V150M-550M	SEL Upgrade Virtual Steelhead 150M-550M	$11,069.00	22.5%	$8,578.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V2050-90M	SEL VSH2050H 90MPBS UPGRADE	$2,806.00	22.5%	$2,174.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V2050L2050H	SEL UPGRADE VSH2050L TO 2050H	$20,125.00	22.5%	$15,596.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V2050L2050M	SEL UPGRADE VSH2050L TO 2050M	$10,063.00	22.5%	$7,798.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V2050M2050H	SEL UPGRADE VSH2050M TO 2050H	$10,063.00	22.5%	$7,798.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250H-1050H	SEL UPGRADE VSH250H TO 1050H	$18,831.00	22.5%	$14,594.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250H-1050L	SEL UPGRADE VSH250H TO 1050L	$7,475.00	22.5%	$5,793.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250H-1050M	SEL UPGRADE VSH250H TO 1050M	$11,069.00	22.5%	$8,578.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250H-2050H	SEL UPGRADE VSH250H TO 2050H	$46,863.00	22.5%	$36,318.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250H-2050L	SEL UPGRADE VSH250H TO 2050L	$26,738.00	22.5%	$20,721.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250H-2050M	SEL UPGRADE VSH250H TO 2050M	$36,800.00	22.5%	$28,520.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250H-550H	SEL UPGRADE VSH250H TO 550H	$4,744.00	22.5%	$3,676.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250H-550M	SEL UPGRADE VSH250H TO 550M	$1,869.00	22.5%	$1,448.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250L-1050H	SEL UPGRADE VSH250L TO 1050H	$25,300.00	22.5%	$19,607.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250L-1050L	SEL UPGRADE VSH250L TO 1050L	$13,944.00	22.5%	$10,806.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250L-1050M	SEL UPGRADE VSH250L TO 1050M	$17,538.00	22.5%	$13,591.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250L-2050H	SEL UPGRADE VSH250L TO 2050H	$53,331.00	22.5%	$41,331.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250L-2050L	SEL UPGRADE VSH250L TO 2050L	$33,206.00	22.5%	$25,734.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250L-2050M	SEL UPGRADE VSH250L TO 2050M	$43,269.00	22.5%	$33,533.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250L-250H	SEL UPGRADE VSH250L TO 250H	$6,469.00	22.5%	$5,013.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250L-250M	SEL UPGRADE VSH250L TO 250M	$2,156.00	22.5%	$1,670.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250L-550H	SEL UPGRADE VSH250L TO 550H	$11,213.00	22.5%	$8,690.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250L-550M	SEL UPGRADE VSH250L TO 550M	$8,338.00	22.5%	$6,461.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250M-1050H	SEL UPGRADE VSH250M TO 1050H	$23,144.00	22.5%	$17,936.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250M-1050L	SEL UPGRADE VSH250M TO 1050L	$11,788.00	22.5%	$9,135.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250M-1050M	SEL UPGRADE VSH250M TO 1050M	$15,381.00	22.5%	$11,920.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250M-2050H	SEL UPGRADE VSH250M TO 2050H	$51,175.00	22.5%	$39,660.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250M-2050L	SEL UPGRADE VSH250M TO 2050L	$31,050.00	22.5%	$24,063.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250M-2050M	SEL UPGRADE VSH250M TO 2050M	$41,113.00	22.5%	$31,862.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250M-250H	SEL UPGRADE VSH250M TO 250H	$4,313.00	22.5%	$3,342.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250M-550H	SEL UPGRADE VSH250M TO 550H	$9,056.00	22.5%	$7,018.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V250M-550M	SEL UPGRADE VSH250M TO 550M	$6,181.00	22.5%	$4,790.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550H-1050H	SEL UPGRADE VSH550H TO 1050H	$14,088.00	22.5%	$10,918.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550H-1050L	SEL UPGRADE VSH550H TO 1050L	$2,731.00	22.5%	$2,116.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550H-1050M	SEL UPGRADE VSH550H TO 1050M	$6,325.00	22.5%	$4,901.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550H-2050H	SEL UPGRADE VSH550H TO 2050H	$42,119.00	22.5%	$32,642.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550H-2050L	SEL UPGRADE VSH550H TO 2050L	$21,994.00	22.5%	$17,045.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550H-2050M	SEL UPGRADE VSH550H TO 2050M	$32,056.00	22.5%	$24,843.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550M-1050H	SEL UPGRADE VSH550M TO 1050H	$16,963.00	22.5%	$13,146.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550M-1050L	SEL UPGRADE VSH550M TO 1050L	$5,606.00	22.5%	$4,344.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550M-1050M	SEL UPGRADE VSH550M TO 1050M	$9,200.00	22.5%	$7,130.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550M-2050H	SEL UPGRADE VSH550M TO 2050H	$44,994.00	22.5%	$34,870.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550M-2050L	SEL UPGRADE VSH550M TO 2050L	$24,869.00	22.5%	$19,273.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550M-2050M	SEL UPGRADE VSH550M TO 2050M	$34,931.00	22.5%	$27,071.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-V550M-550H	SEL UPGRADE VSH550M TO 550H	$2,875.00	22.5%	$2,228.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555H-5055H	SEL Upgrade Vir Steelhead 1555H to 5055H	$82,225.00	22.5%	$63,724.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555H-5055M	SEL Upgrade Vir Steelhead 1555H to 5055M	$35,938.00	22.5%	$27,851.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555H-7055L	SEL Upgrade Vir Steelhead 1555H to 7055L	$121,900.00	22.5%	$94,472.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555H-7055M	SEL Upgrade Vir Steelhead 1555H to 7055M	$188,025.00	22.5%	$145,719.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555L-5055H	SEL Upgrade Vir Steelhead 1555L to 5055H	$97,463.00	22.5%	$75,533.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555L-5055M	SEL Upgrade Vir Steelhead 1555L to 5055M	$51,175.00	22.5%	$39,660.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555L-7055L	SEL Upgrade Vir Steelhead 1555L to 7055L	$137,138.00	22.5%	$106,281.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555L-7055M	SEL Upgrade Vir Steelhead 1555L to 7055M	$203,263.00	22.5%	$157,528.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-1555L-H	SEL Upgrade Virtual Steelhd 1555L-1555H	$15,238.00	22.5%	$11,809.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-1555L-M	SEL Upgrade Virtual Steelhd 1555L-1555M	$10,063.00	22.5%	$7,798.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555M-5055H	SEL Upgrade Vir Steelhead 1555M to 5055H	$87,400.00	22.5%	$67,735.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555M-5055M	SEL Upgrade Vir Steelhead 1555M to 5055M	$41,113.00	22.5%	$31,862.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555M-7055L	SEL Upgrade Vir Steelhead 1555M to 7055L	$127,075.00	22.5%	$98,483.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX1555M-7055M	SEL Upgrade Vir Steelhead 1555M to 7055M	$193,200.00	22.5%	$149,730.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-1555M-H	SEL Upgrade Virtual Steelhd 1555M-1555H	$5,175.00	22.5%	$4,010.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255H-5055H	SEL Upgrade Virt Steelhead 255H to 5055H	$126,500.00	22.5%	$98,037.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255H-5055M	SEL Upgrade Virt Steelhead 255H to 5055M	$80,213.00	22.5%	$62,165.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255H-7055L	SEL Upgrade Virt Steelhead 255H to 7055L	$166,175.00	22.5%	$128,785.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255H-7055M	SEL Upgrade Virt Steelhead 255H to 7055M	$232,300.00	22.5%	$180,032.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255L-5055H	SEL Upgrade Virt Steelhead 255L to 5055H	$130,094.00	22.5%	$100,822.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255L-5055M	SEL Upgrade Virt Steelhead 255L to 5055M	$83,806.00	22.5%	$64,949.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255L-7055L	SEL Upgrade Virt Steelhead 255L to 7055L	$169,769.00	22.5%	$131,570.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255L-7055M	SEL Upgrade Virt Steelhead 255L to 7055M	$235,894.00	22.5%	$182,817.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255M-5055H	SEL Upgrade Virt Steelhead 255M to 5055H	$127,938.00	22.5%	$99,151.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255M-5055M	SEL Upgrade Virt Steelhead 255M to 5055M	$81,650.00	22.5%	$63,278.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255M-7055L	SEL Upgrade Virt Steelhead 255M to 7055L	$167,613.00	22.5%	$129,900.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255M-7055M	SEL Upgrade Virt Steelhead 255M to 7055M	$233,738.00	22.5%	$181,146.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
U-VCX-255U-5055H	SEL Upgrade Virt Steelhead 255U to 5055H	$130,813.00	22.5%	$101,380.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255U-5055M	SEL Upgrade Virt Steelhead 255U to 5055M	$84,525.00	22.5%	$65,506.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255U-7055L	SEL Upgrade Virt Steelhead 255U to 7055L	$170,488.00	22.5%	$132,128.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-255U-7055M	SEL Upgrade Virt Steelhead 255U to 7055M	$236,613.00	22.5%	$183,375.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX5055H-7055L	SEL Upgrade Vir Steelhead 5055H to 7055L	$39,675.00	22.5%	$30,748.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX5055H-7055M	SEL Upgrade Vir Steelhead 5055H to 7055M	$105,800.00	22.5%	$81,995.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX5055M-5055H	SEL Upgrade Vir Steelhead 5055M to 5055H	$46,288.00	22.5%	$35,873.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX5055M-7055L	SEL Upgrade Vir Steelhead 5055M to 7055L	$85,963.00	22.5%	$66,621.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX5055M-7055M	SEL Upgrade Vir Steelhead 5055M to 7055M	$152,088.00	22.5%	$117,868.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555H-5055H	SEL Upgrade Virt Steelhead 555H to 5055H	$117,156.00	22.5%	$90,795.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555H-5055M	SEL Upgrade Virt Steelhead 555H to 5055M	$70,869.00	22.5%	$54,923.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555H-7055L	SEL Upgrade Virt Steelhead 555H to 7055L	$156,831.00	22.5%	$121,544.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555H-7055M	SEL Upgrade Virt Steelhead 555H to 7055M	$222,956.00	22.5%	$172,790.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVCX555H-755H	SEL Upgrade Virtual Steelhead 555H-755H	$11,500.00	22.5%	$8,912.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVCX555H-755L	SEL Upgrade Virtual Steelhead 555H-755L	$1,869.00	22.5%	$1,448.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVCX555H-755M	SEL Upgrade Virtual Steelhead 555H-755M	$4,744.00	22.5%	$3,676.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555L-5055H	SEL Upgrade Virt Steelhead 555L to 5055H	$123,625.00	22.5%	$95,809.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555L-5055M	SEL Upgrade Virt Steelhead 555L to 5055M	$77,338.00	22.5%	$59,936.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555L-7055L	SEL Upgrade Virt Steelhead 555L to 7055L	$163,300.00	22.5%	$126,557.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555L-7055M	SEL Upgrade Virt Steelhead 555L to 7055M	$229,425.00	22.5%	$177,804.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555M-5055H	SEL Upgrade Virt Steelhead 555M to 5055H	$121,325.00	22.5%	$94,026.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555M-5055M	SEL Upgrade Virt Steelhead 555M to 5055M	$75,038.00	22.5%	$58,154.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555M-7055L	SEL Upgrade Virt Steelhead 555M to 7055L	$161,000.00	22.5%	$124,775.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555M-7055M	SEL Upgrade Virt Steelhead 555M to 7055M	$227,125.00	22.5%	$176,021.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVCX555M-755H	SEL Upgrade Virtual Steelhead 555M-755H	$15,669.00	22.5%	$12,143.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVCX555M-755L	SEL Upgrade Virtual Steelhead 555M-755L	$6,038.00	22.5%	$4,679.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVCX555M-755M	SEL Upgrade Virtual Steelhead 555M-755M	$8,913.00	22.5%	$6,907.58	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-555M-H	SEL Upgrade Virtual Steelhead 555M-555H	$4,169.00	22.5%	$3,230.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX7055L-7055M	SEL Upgrade Vir Steelhead 7055L to 7055M	$66,125.00	22.5%	$51,246.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755H-5055H	SEL Upgrade Virt Steelhead 755H to 5055H	$105,656.00	22.5%	$81,883.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755H-5055M	SEL Upgrade Virt Steelhead 755H to 5055M	$59,369.00	22.5%	$46,010.98	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755H-7055L	SEL Upgrade Virt Steelhead 755H to 7055L	$145,331.00	22.5%	$112,631.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755H-7055M	SEL Upgrade Virt Steelhead 755H to 7055M	$211,456.00	22.5%	$163,878.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755L-5055H	SEL Upgrade Virt Steelhead 755L to 5055H	$115,288.00	22.5%	$89,348.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755L-5055M	SEL Upgrade Virt Steelhead 755L to 5055M	$69,000.00	22.5%	$53,475.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755L-7055L	SEL Upgrade Virt Steelhead 755L to 7055L	$154,963.00	22.5%	$120,096.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755L-7055M	SEL Upgrade Virt Steelhead 755L to 7055M	$221,088.00	22.5%	$171,343.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755L-H	SEL Upgrade Virtual Steelhead 755L-755H	$9,631.00	22.5%	$7,464.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755L-M	SEL Upgrade Virtual Steelhead 755L-755M	$2,875.00	22.5%	$2,228.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755M-5055H	SEL Upgrade Virt Steelhead 755M to 5055H	$112,413.00	22.5%	$87,120.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755M-5055M	SEL Upgrade Virt Steelhead 755M to 5055M	$66,125.00	22.5%	$51,246.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755M-7055L	SEL Upgrade Virt Steelhead 755M to 7055L	$152,088.00	22.5%	$117,868.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VCX-755M-7055M	SEL Upgrade Virt Steelhead 755M to 7055M	$218,213.00	22.5%	$169,115.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVCX755M-755H	SEL Upgrade Virtual Steelhead 755M-755H	$6,756.00	22.5%	$5,235.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VGC-1000L-M	SEL UPGRADE VGC-1000L TO VGC-1000M	$7,188.00	22.5%	$5,570.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VGC-1000U-L	SEL UPGRADE VGC-1000U TO VGC-1000L	$8,625.00	22.5%	$6,684.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VGC-1000U-M	SEL UPGRADE VGC-1000U TO VGC-1000M	$15,813.00	22.5%	$12,255.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VSK-200-400	SEL Upgrade Virtual Shark VSK200-VSK400	$6,469.00	22.5%	$5,013.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VSK-50-200	SEL Upgrade Virtual Shark VSK50-VSK200	$6,181.00	22.5%	$4,790.28	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
U-VSK-50-400	SEL Upgrade Virtual Shark VSK50-VSK400	$12,650.00	22.5%	$9,803.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX555H-1555H	SEL Upgrade Virtual Steelhead 555H-1555H	$34,931.00	22.5%	$27,071.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX555H-1555L	SEL Upgrade Virtual Steelhead 555H-1555L	$19,694.00	22.5%	$15,262.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX555H-1555M	SEL Upgrade Virtual Steelhead 555H-1555M	$29,756.00	22.5%	$23,060.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX555M-1555H	SEL Upgrade Virtual Steelhead 555M-1555H	$39,100.00	22.5%	$30,302.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX555M-1555L	SEL Upgrade Virtual Steelhead 555M-1555L	$23,863.00	22.5%	$18,493.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX555M-1555M	SEL Upgrade Virtual Steelhead 555M-1555M	$33,925.00	22.5%	$26,291.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX755H-1555H	SEL Upgrade Virtual Steelhead 755H-1555H	$23,431.00	22.5%	$18,159.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX755H-1555L	SEL Upgrade Virtual Steelhead 755H-1555L	$8,194.00	22.5%	$6,350.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX755H-1555M	SEL Upgrade Virtual Steelhead 755H-1555M	$18,256.00	22.5%	$14,148.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX755L-1555H	SEL Upgrade Virtual Steelhead 755L-1555H	$33,063.00	22.5%	$25,623.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX755L-1555L	SEL Upgrade Virtual Steelhead 755L-1555L	$17,825.00	22.5%	$13,814.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX755L-1555M	SEL Upgrade Virtual Steelhead 755L-1555M	$27,888.00	22.5%	$21,613.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX755M-1555H	SEL Upgrade Virtual Steelhead 755M-1555H	$30,188.00	22.5%	$23,395.70	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX755M-1555L	SEL Upgrade Virtual Steelhead 755M-1555L	$14,950.00	22.5%	$11,586.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UVX755M-1555M	SEL Upgrade Virtual Steelhead 755M-1555M	$25,013.00	22.5%	$19,385.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-100KL	SEL DATADVANTAGE UNIX FOR 100000 USERS	$3,656,250.00	22.5%	$2,833,593.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-10KL	SEL DATADVANTAGE UNIX FOR 10000 USERS	$409,500.00	22.5%	$317,362.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-1500L	SEL DATADVANTAGE UNIX FOR 1500 USERS	$92,138.00	22.5%	$71,406.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-150KL	SEL DATADVANTAGE UNIX FOR 150000 USERS	$5,374,688.00	22.5%	$4,165,383.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-15KL	SEL DATADVANTAGE UNIX FOR 15000 USERS	$614,250.00	22.5%	$476,043.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-1KL	SEL DATADVANTAGE UNIX FOR 1000 USERS	$69,103.00	22.5%	$53,554.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-20KL	SEL DATADVANTAGE UNIX FOR 20000 USERS	$778,050.00	22.5%	$602,988.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-2500L	SEL DATADVANTAGE UNIX FOR 2500 USERS	$132,234.00	22.5%	$102,481.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-25KL	SEL DATADVANTAGE UNIX FOR 25000 USERS	$972,563.00	22.5%	$753,736.33	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-2KL	SEL DATADVANTAGE UNIX FOR 2000 USERS	$110,906.00	22.5%	$85,952.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-3500L	SEL DATADVANTAGE UNIX FOR 3500 USERS	$185,128.00	22.5%	$143,474.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-35KL	SEL DATADVANTAGE UNIX FOR 35000 USERS	$1,340,625.00	22.5%	$1,038,984.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-3KL	SEL DATADVANTAGE UNIX FOR 3000 USERS	$158,681.00	22.5%	$122,977.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-4500L	SEL DATADVANTAGE UNIX FOR 4500 USERS	$230,344.00	22.5%	$178,516.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-4KL	SEL DATADVANTAGE UNIX FOR 4000 USERS	$204,750.00	22.5%	$158,681.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-500L	SEL DATADVANTAGE UNIX FOR 500 USERS	$38,391.00	22.5%	$29,753.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-50KL	SEL DATADVANTAGE UNIX FOR 50000 USERS	$1,889,063.00	22.5%	$1,464,023.83	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-5KL	SEL DATADVANTAGE UNIX FOR 5000 USERS	$255,938.00	22.5%	$198,351.95	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-6KL	SEL DATADVANTAGE UNIX FOR 6000 USERS	$271,294.00	22.5%	$210,252.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-750L	SEL DATADVANTAGE UNIX FOR 750 USERS	$54,844.00	22.5%	$42,504.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-7KL	SEL DATADVANTAGE UNIX FOR 7000 USERS	$316,509.00	22.5%	$245,294.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-8KL	SEL DATADVANTAGE UNIX FOR 8000 USERS	$341,250.00	22.5%	$264,468.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
UX-9KL	SEL DATADVANTAGE UNIX FOR 9000 USERS	$383,906.00	22.5%	$297,527.15	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VARONIS-30DAY	SEL VARONIS DATADVANTAGE 30DAY FREETRIAL	$0.00	22.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VC56ENP25GS	SEL VC56-ENTP25-G-SSS-C)	$7,325.00	2.0%	$7,178.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ENP25GS-I	SEL VC56-ENTP25-G-SSS-C)	$8,058.00	2.0%	$7,896.84	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ENP25GS-K	SEL VC56-ENTP25-G-SSS-C)	$9,819.00	2.0%	$9,622.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ENP25PS	SEL VC56-ENTP25-P-SSS-C)	$8,720.00	2.0%	$8,545.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VC56ENP25PS-I	SEL VC56-ENTP25-P-SSS-C)	$9,592.00	2.0%	$9,400.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ENP25PS-K	SEL VC56-ENTP25-P-SSS-C)	$11,689.00	2.0%	$11,455.22	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MS3GSC	SEL VC56-MS-3G-SSS-C)	$277.00	2.0%	$271.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MS3GSC-I	SEL VC56-MS-3G-SSS-C)	$305.00	2.0%	$298.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MS3GSC-K	SEL VC56-MS-3G-SSS-C)	$372.00	2.0%	$364.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MS3PSC	SEL VC56-MS-3P-SSS-C)	$330.00	2.0%	$323.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MS3PSC-I	SEL VC56-MS-3P-SSS-C)	$363.00	2.0%	$355.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MS3PSC-K	SEL VC56-MS-3P-SSS-C)	$442.00	2.0%	$433.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MSGSC	SEL VC56-MS-G-SSS-C)	$105.00	2.0%	$102.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MSGSC-I	SEL VC56-MS-G-SSS-C)	$116.00	2.0%	$113.68	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MSGSC-K	SEL VC56-MS-G-SSS-C)	$141.00	2.0%	$138.18	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MSPSC	SEL VC56-MS-P-SSS-C)	$125.00	2.0%	$122.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MSPSC-I	SEL VC56-MS-P-SSS-C)	$138.00	2.0%	$135.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56MSPSC-K	SEL VC56-MS-P-SSS-C)	$168.00	2.0%	$164.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ND3GSC	SEL VC56-ND-3G-SSS-C)	$34.00	2.0%	$33.32	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ND3GSC-I	SEL VC56-ND-3G-SSS-C)	$38.00	2.0%	$37.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ND3GSC-K	SEL VC56-ND-3G-SSS-C)	$46.00	2.0%	$45.08	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ND3PSC	SEL VC56-ND-3P-SSS-C)	$40.00	2.0%	$39.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ND3PSC-I	SEL VC56-ND-3P-SSS-C)	$44.00	2.0%	$43.12	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ND3PSC-K	SEL VC56-ND-3P-SSS-C)	$53.00	2.0%	$51.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56NDGSC	SEL VC56-ND-G-SSS-C)	$13.00	2.0%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56NDGSC-I	SEL VC56-ND-G-SSS-C)	$14.00	2.0%	$13.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56NDGSC-K	SEL VC56-ND-G-SSS-C)	$17.00	2.0%	$16.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56NDPSC	SEL VC56-ND-P-SSS-C)	$15.00	2.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56NDPSC-I	SEL VC56-ND-P-SSS-C)	$17.00	2.0%	$16.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56NDPSC-K	SEL VC56-ND-P-SSS-C)	$20.00	2.0%	$19.60	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56S253GSC	SEL VC56-STD25-3G-SSS-C)	$1,742.00	2.0%	$1,707.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56S253GSC-I	SEL VC56-STD25-3G-SSS-C)	$1,917.00	2.0%	$1,878.66	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56S253GSC-K	SEL VC56-STD25-3G-SSS-C)	$2,336.00	2.0%	$2,289.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56S253PSC	SEL VC56-STD25-3P-SSS-C)	$2,072.00	2.0%	$2,030.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56S253PSC-I	SEL VC56-STD25-3P-SSS-C)	$2,280.00	2.0%	$2,234.40	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56S253PSC-K	SEL VC56-STD25-3P-SSS-C)	$2,778.00	2.0%	$2,722.44	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56S25PSC	SEL VC56-STD25-P-SSS-C)	$785.00	2.0%	$769.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56S25PSC-I	SEL VC56-STD25-P-SSS-C)	$864.00	2.0%	$846.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56S25PSC-K	SEL VC56-STD25-P-SSS-C)	$1,052.00	2.0%	$1,030.96	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ST25GSC	SEL VC56-STD25-G-SSS-C)	$660.00	2.0%	$646.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ST25GSC-I	SEL VC56-STD25-G-SSS-C)	$726.00	2.0%	$711.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56ST25GSC-K	SEL VC56-STD25-G-SSS-C)	$885.00	2.0%	$867.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56STD25C	SEL VC56-STD25-C)	$3,125.00	22.5%	$2,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VC56STD25C-I	SEL VC56-STD25-C)	$3,438.00	22.5%	$2,664.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VC56STD25C-K	SEL VC56-STD25-C)	$4,190.00	22.5%	$3,247.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VC56TMGSC	SEL VC56-TM-G-SSS-C)	$160.00	2.0%	$156.80	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56TMGSC-I	SEL VC56-TM-G-SSS-C)	$176.00	2.0%	$172.48	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56TMGSC-K	SEL VC56-TM-G-SSS-C)	$214.00	2.0%	$209.72	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56TMPSC	SEL VC56-TM-P-SSS-C)	$190.00	2.0%	$186.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56TMPSC-I	SEL VC56-TM-P-SSS-C)	$209.00	2.0%	$204.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VC56TMPSC-K	SEL VC56-TM-P-SSS-C)	$255.00	2.0%	$249.90	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VCS5F3GSSSC-I	SEL VCS5-FND-3G-SSS-C)	$1,582.68	2.0%	$1,551.03	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VCS5F3PSSSC-I	SEL VCS5-FND-3P-SSS-C)	$1,873.08	2.0%	$1,835.62	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VCS5FGSSSC-I	SEL VCS5-FND-G-SSS-C)	$599.50	2.0%	$587.51	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VCS5FPSSSC-I	SEL VCS5-FND-P-SSS-C)	$709.50	2.0%	$695.31	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VCS5SGSSSC-I	SEL VCS5-STD-G-SSS-C)	$1,153.90	2.0%	$1,130.82	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VCS5SPSSSC-I	SEL VCS5-STD-P-SSS-C)	$1,373.90	2.0%	$1,346.42	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VCS5STD3GSC-I	SEL VCS5-STD-3G-SSS-C)	$3,046.30	2.0%	$2,985.37	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VCS5STD3PSC-I	SEL VCS5-STD-3P-SSS-C)	$3,627.10	2.0%	$3,554.55	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VCX-1555-H	SEL Virtual Steelhead 1555 High	$43,494.00	22.5%	$33,707.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VCX-1555-L	SEL Virtual Steelhead 1555 Low	$30,244.00	22.5%	$23,439.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VCX-1555-M	SEL Virtual Steelhead 1555 Mid	$38,994.00	22.5%	$30,220.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VCX-5055-H	SEL Virtual Steelhead 5055 High	$114,994.00	22.5%	$89,120.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VCX-5055-M	SEL Virtual Steelhead 5055 Mid	$74,744.00	22.5%	$57,926.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VCX-555-H	SEL Virtual Steelhead 555 High	$13,119.00	22.5%	$10,167.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VCX-555-M	SEL Virtual Steelhead 555 Mid	$9,494.00	22.5%	$7,357.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VCX-7055-L	SEL Virtual Steelhead 7055 Low	$149,494.00	22.5%	$115,857.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VCX-7055-M	SEL Virtual Steelhead 7055 Mid	$206,994.00	22.5%	$160,420.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VCX-755-H	SEL Virtual Steelhead 755 High	$23,119.00	22.5%	$17,917.23	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VCX-755-L	SEL Virtual Steelhead 755 Low	$14,744.00	22.5%	$11,426.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VCX-755-M	SEL Virtual Steelhead 755 Mid	$17,244.00	22.5%	$13,364.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFADPR25GSC	SEL VF-ADPRV25-G-SSS-C)	$1,315.00	22.5%	$1,019.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFADPR25GSC-I	SEL VF-ADPRV25-G-SSS-C)	$1,447.00	22.5%	$1,121.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFADPR25GSC-K	SEL VF-ADPRV25-G-SSS-C)	$1,507.00	2.0%	$1,476.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFADPR25PSC	SEL VF-ADPRV25-P-SSS-C)	$1,565.00	22.5%	$1,212.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFADPR25PSC-I	SEL VF-ADPRV25-P-SSS-C)	$1,722.00	22.5%	$1,334.55	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFADPR25PSC-K	SEL VF-ADPRV25-P-SSS-C)	$1,793.00	2.0%	$1,757.14	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFADRA25PSC	SEL VF-ADRAU25-P-SSS-C)	$2,345.00	22.5%	$1,817.38	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFADRA25PSC-I	SEL VF-ADRAU25-P-SSS-C)	$2,580.00	22.5%	$1,999.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFADRA25PSC-K	SEL VF-ADRAU25-P-SSS-C)	$2,687.00	2.0%	$2,633.26	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFADRAU25GS	SEL VF-ADRAU25-G-SSS-C)	$1,970.00	22.5%	$1,526.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFADRAU25GS-I	SEL VF-ADRAU25-G-SSS-C)	$2,167.00	22.5%	$1,679.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFADRAU25GS-K	SEL VF-ADRAU25-G-SSS-C)	$2,257.00	2.0%	$2,211.86	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFADV2MPSSC	SEL VF-ADV-2M-PSSS-C)	$104.00	2.0%	$101.92	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFDEVLICC	SEL VF-DEV-LIC-C)	$1.00	22.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFDEVPREPSC	SEL VF-DEV-PRE-PSUP-C)	$7,000.00	2.0%	$6,860.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFDEVSTDGSC	SEL VF-DEV-STD-GSUP-C)	$3,500.00	2.0%	$3,430.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFHYPM53GSC	SEL VF-HYPM5-3G-SSS-C)	$198.00	2.0%	$194.04	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFHYPM53GSC-I	SEL VF-HYPM5-3G-SSS-C)	$218.00	2.0%	$213.64	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFHYPM53GSC-K	SEL VF-HYPM5-3G-SSS-C)	$227.00	2.0%	$222.46	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFHYPM53PSC	SEL VF-HYPM5-3P-SSS-C)	$238.00	2.0%	$233.24	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFHYPM53PSC-I	SEL VF-HYPM5-3P-SSS-C)	$261.00	2.0%	$255.78	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFHYPM53PSC-K	SEL VF-HYPM5-3P-SSS-C)	$272.00	2.0%	$266.56	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFHYPM5C	SEL VF-HYPM5-C)	$360.00	22.5%	$279.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFHYPM5C-I	SEL VF-HYPM5-C)	$396.00	22.5%	$306.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFHYPM5C-K	SEL VF-HYPM5-C)	$412.00	22.5%	$319.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VFHYPM5GSC	SEL VF-HYPM5-G-SSS-C)	$75.00	2.0%	$73.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VFHYPM5GSC-I	SEL VF-HYPM5-G-SSS-C)	$83.00	2.0%	$81.34	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFHYPM5GSC-K	SEL VF-HYPM5-G-SSS-C)	$86.00	2.0%	$84.28	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFHYPM5PSC	SEL VF-HYPM5-P-SSS-C)	$90.00	2.0%	$88.20	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFHYPM5PSC-I	SEL VF-HYPM5-P-SSS-C)	$99.00	2.0%	$97.02	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VFHYPM5PSC-K	SEL VF-HYPM5-P-SSS-C)	$103.00	2.0%	$100.94	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
VGC-1000-L	SEL VIRTUAL GRANITE CORE VGC 1000-L	$17,494.00	22.5%	$13,557.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VGC-1000-M	SEL VIRTUAL GRANITE CORE VGC 1000-M	$23,744.00	22.5%	$18,401.60	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VGC-1000-U	SEL VIRTUAL GRANITE CORE VGC 1000-U	$9,994.00	22.5%	$7,745.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VGC-1500-L	SEL Virtual Granite Core VGC 1500-L	$29,994.00	22.5%	$23,245.35	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VGC-1500-M	SEL Virtual Granite Core VGC 1500-M	$41,244.00	22.5%	$31,964.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VSH-150-M	SEL Virtual Steelhead 150 Mid	$1,244.00	22.5%	$964.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VSH-250-H	SEL VIRTUAL SH250 HIGH	$9,244.00	22.5%	$7,164.10	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VSH-250-L	SEL VIRTUAL SH250 LOW	$3,619.00	22.5%	$2,804.73	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VSH-250-M	SEL VIRTUAL SH250 MID	$5,494.00	22.5%	$4,257.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VSK-00050	SEL Virtual Cascade Shark 50-50 GB Disk	$1,494.00	22.5%	$1,157.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VSK-00200	SEL Virtual Cascade Shark 200-1 TB Disk	$6,869.00	22.5%	$5,323.48	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VSK-00400	SEL Virtual Cascade Shark 400-2 TB Disk	$12,494.00	22.5%	$9,682.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGBMBEIK1	SEL-VTG for Thompson Reuters icon import	$134.00	22.5%	$103.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGFINSUBBB1	SEL-VTG for Bloomberg (IM only)	$134.00	22.5%	$103.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGFINSUBHC1	SEL-VTG for HubConnex	$134.00	22.5%	$103.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGFINSUBIN1	SEL-VTG for INDI	$134.00	22.5%	$103.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGFINSUBIT1	SEL-VTG for Pivot	$134.00	22.5%	$103.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGFINSUBMA1	SEL-VTG for MindAlign	$134.00	22.5%	$103.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGFINSUBRT1	SEL-VTG for Reuters Import	$134.00	22.5%	$103.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGFINSUBYJ1	SEL-VTG for YellowJacket	$134.00	22.5%	$103.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGRMB1	SEL-VTG for Reuters Active Comp. (IM)	$158.00	22.5%	$122.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGRMP1	SEL-VTG for Reuters Premium	$158.00	22.5%	$122.45	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSLYNCVOICE	SEL-VTG for Lync Voice	$166.00	22.5%	$128.65	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSUBESSBDL	SEL-VTG for Enterprise Social Bundle	$75.00	22.5%	$58.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSUBLMTG1	SEL-LiveMeeting for OCS	$16.00	22.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSUBOCSCAC1	SEL-Call admission control-Lync/OCS	$16.00	22.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSUBOCSGC1	SEL-Group chat compliance-Lync/OCS	$16.00	22.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSUBS1	SEL-VTG Security Signature Updates	$13.00	22.5%	$10.08	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSUBSDK1	SEL-VTG for SDK	$47.00	22.5%	$36.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSUBSTADV1	SEL-SameTime Advanced	$16.00	22.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSUBUCBDL	SEL-VTG for UC Bundle	$75.00	22.5%	$58.13	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSWLBBY1	SEL-VTG for Blackberry	$47.00	22.5%	$36.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSWLIBM1	SEL-VTG for IBM Connections	$47.00	22.5%	$36.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSWLJBR1	SEL-VTG for Cisco IM & Presence	$47.00	22.5%	$36.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSWLJIVE1	SEL-VTG for Jive	$47.00	22.5%	$36.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSWLOCS1	SEL-VTG for Lync/OCS	$47.00	22.5%	$36.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSWLPIM1	SEL-VTG for Public IM (Yahoo, AOL, MSN)	$47.00	22.5%	$36.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSWLSHPT1	SEL-VTG for Sharepoint	$47.00	22.5%	$36.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
VTGSWLST1	SEL-VTG for SameTime	$47.00	22.5%	$36.43	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XAFS-LIC-060	SEL: 1-60TB managed:Tiering+Sync	$1,250.00	22.5%	$968.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XAFS-LIC-120	SEL: 61-120TB managed:Tiering+Sync	$1,125.00	22.5%	$871.88	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XAFS-LIC-240	SEL: 121-240TB managed:Tiering+Sync	$1,010.00	22.5%	$782.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XAFS-LIC-360	SEL: 241-360TB managed:Tiering+Sync	$910.00	22.5%	$705.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XAFS-LIC-500	SEL: 361-500 managed:Tiering+Sync	$820.00	22.5%	$635.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XAFS-LIC-CLD	SEL: Cloud Archiving Gateway - 1Tier	$750.00	22.5%	$581.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XAFS-LIC-O5H	SEL: 501TB+ managed:Tiering+Sync	$740.00	22.5%	$573.50	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XAFS-MNT-060	SEL: Standard Support per Year	$225.00	2.0%	$220.50	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
XAFS-MNT-120	SEL: Standard Support per Year	$202.50	2.0%	$198.45	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
XAFS-MNT-1DY	SEL: Daily support - See Standard SLA	$800.00	2.0%	$784.00	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
XAFS-MNT-240	SEL: Standard Support per TB per Year	$181.80	2.0%	$178.16	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
XAFS-MNT-360	SEL: Standard Support per TB per Year	$163.80	2.0%	$160.52	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
XAFS-MNT-500	SEL: Standard Support per TB per Year	$147.60	2.0%	$144.65	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
XAFS-MNT-CLD	SEL: Standard Support per TB per Year	$135.00	2.0%	$132.30	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
XAFS-MNT-O5H	SEL: Standard Support per TB per Year	$133.20	2.0%	$130.54	N/A	N/A	N/A	N/A	N/A	N/A	F	EMC SELECT
XBR-000190	SEL-FRU SFP 1GE COPPER 1-PK ROHS	$374.00	22.5%	$289.85	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XBR-000195	SEL FIPS SECURITY SEAL	$452.00	22.5%	$350.30	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XBR-R000030	SEL-Serial Cable (RJ-45 Connector)	$50.00	22.5%	$38.75	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XBR-R000291	SEL-6510-6505-6710-6740 4 P RCK MNT KIT	$175.00	22.5%	$135.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XBR-R000292	SEL-6510-6505-6710-6740 MID-MOUNT KIT	$175.00	22.5%	$135.63	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XBR-R000293	SEL-FLUSH MOUNT KIT 6710 6740	$150.00	22.5%	$116.25	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XFAN-1-9500	SEL ADX 1000 - Fan Tray Assembly (FRU)	$902.00	22.5%	$699.05	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XICX6650-FAN-E	SEL BRO ICX6650 fan unitexhaust airflow	$227.00	22.5%	$175.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XICX6650-FAN-I	SEL BRO ICX 6650 fan unitintake airflow	$227.00	22.5%	$175.93	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XPAK-COPP-03	SELECT: 10GB 3 CU STACKING CABLE	$376.00	22.5%	$291.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XPAK-COPP-09	SELECT: 10GB 9 CU STACKING CABLE	$376.00	22.5%	$291.40	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XPAK-COPP-78	SELECT: 10GB 78 CUSTACKING CABLE	$516.00	22.5%	$399.90	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XPAK-LW-01	SELECT: (1) 10G 1310NM XPAK OPTIC	$4,571.00	22.5%	$3,542.53	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XPAK-SW-01	SELECT: (1) 10G 850NM XPAK OPTIC	$2,637.00	22.5%	$2,043.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XSI-10-FAN	SI 10K CHASS FAN ASSEMBLY W SI-10-FILTER	$1,808.00	22.5%	$1,401.20	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XSI-10-FILTER	SEL ServerIron 10K Fan Filter	$177.00	22.5%	$137.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XSI-10K-S	SPARESI 10RUCHASS1-SI-10-FANNO-PSNO-SWFM	$19,951.00	22.5%	$15,462.03	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XSI-4000-S	SEL 4RU CHASSIS SP W/ FAN NO PS NO SF	$11,777.00	22.5%	$9,127.18	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XSI-4-FAN	SEL FAN ASSEMBLY FRU SI-4000 CHASSIS	$720.00	22.5%	$558.00	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
XSI-ASM4	SEL Spare ASM w/ Four CPU Cores Only	$26,277.00	22.5%	$20,364.68	N/A	N/A	N/A	N/A	N/A	N/A	K	EMC SELECT
456-103-741	Greenplum DCA DB Client and Server SW	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	D3	GREENPLUM
DCA1-10GBEXT	GP DCA EXP CBL KIT FOR DATADOMAIN OR EXT	$1,700.00	30.5%	$1,181.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	GREENPLUM
DCA1-AGGREG	GP DCA 40U EXPANSION RACK AGGREGATE	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA1-AGGREG-U	GP DCA 40U EXPANSION RACK AGGREGATE UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-ASTL-15	GP DCA-1P 30A 15FT CLIPSAL 56PA332 INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-ASTL-21	GP DCA-1P 30A 21FT CLIPSAL 56PA332 INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-CAPRACK	GP DCA 40U CAPACITY SYS RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	B	GREENPLUM
DCA1-CBL10	GP DCA EXPANSION RACK CABLE 10M	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-CBL30	GP DCA EXPANSION RACK CABLE 30M	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-CBL5	GP DCA EXPANSION RACK CABLE 5M	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-DCD	GP DCA MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	D3	GREENPLUM
DCA1-EXPAND	GP DCA 40U EXPANSION RACK	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-EXPAND-U	GP DCA 40U EXPANSION RACK UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-EXPRCKA	DCA-40U EXPANSION RACK (INCLUDED)	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DCA1-FLDINST	GP DCA FIELD INSTALL KIT FOR SERVERS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	GREENPLUM
DCA1-GP0	DCA - Greenplum Appliance Half Rack Bala	$0.00	30.5%	$0.00	$198,000.00	N/A	N/A	$0.00	N/A	$198,000.00	D3	GREENPLUM
DCA1GP0-2TBT	DCA - GREENPLUM APPLIANCE HALF RACK HIGH	$0.00	30.5%	$0.00	$198,000.00	N/A	N/A	$0.00	N/A	$198,000.00	D3	GREENPLUM
DCA1GP0-2TBTU	DCA - GREENPLUM APPLIANCE HALF RACK HIGH	$0.00	30.5%	$0.00	$90,000.00	N/A	N/A	$0.00	N/A	$90,000.00	D3	GREENPLUM
DCA1-GP04	GP DCA STD MOD ALL INCLSV GPDB	$500,000.00	30.5%	$347,500.00	$90,000.00	N/A	N/A	$0.00	N/A	$90,000.00	D3	GREENPLUM
DCA1GP04-2TBT	GP DCA CAP MOD ALL INCLSV GPDB	$500,000.00	30.5%	$347,500.00	$90,000.00	N/A	N/A	$0.00	N/A	$90,000.00	D3	GREENPLUM
DCA1-GP04-3TB	GP DCA STD MOD PLTFRM 3TB GPDB	$400,000.00	30.5%	$278,000.00	$72,000.00	N/A	N/A	$0.00	N/A	$72,000.00	D3	GREENPLUM
DCA1GP04-3TBC	GP DCA CAP MOD PLTFRM 3TB GPDB	$400,000.00	30.5%	$278,000.00	$72,000.00	N/A	N/A	$0.00	N/A	$72,000.00	D3	GREENPLUM
DCA1GP04-UP3A	GP DCA STD MOD PLTFRM 3TB GPDB UPG FCT	$300,000.00	30.5%	$208,500.00	$54,000.00	N/A	N/A	$0.00	N/A	$54,000.00	D3	GREENPLUM
DCA1GP04UP3CA	GP DCA CAP MOD PLTFRM 3TB GPDB UPG FCT	$300,000.00	30.5%	$208,500.00	$54,000.00	N/A	N/A	$0.00	N/A	$54,000.00	D3	GREENPLUM
DCA1GP04-UPC	GP DCA CAP MOD ALL INCLSV GPDB UPG FLD	$400,000.00	30.5%	$278,000.00	$72,000.00	N/A	N/A	$0.00	N/A	$72,000.00	D3	GREENPLUM
DCA1GP04-UPCA	GP DCA CAP MOD ALL INCLSV GPDB UPG FCT	$400,000.00	30.5%	$278,000.00	$72,000.00	N/A	N/A	$0.00	N/A	$72,000.00	D3	GREENPLUM
DCA1GP04-UPG	GP DCA STD MOD ALL INCLSV GPDB UPG FLD	$400,000.00	30.5%	$278,000.00	$72,000.00	N/A	N/A	$0.00	N/A	$72,000.00	D3	GREENPLUM
DCA1GP04-UPG3	GP DCA STD MOD PLTFRM 3TB GPDB UPG FLD	$300,000.00	30.5%	$208,500.00	$54,000.00	N/A	N/A	$0.00	N/A	$54,000.00	D3	GREENPLUM
DCA1GP04UPG3C	GP DCA CAP MOD PLTFRM 3TB GPDB UPG FLD	$300,000.00	30.5%	$208,500.00	$54,000.00	N/A	N/A	$0.00	N/A	$54,000.00	D3	GREENPLUM
DCA1GP04-UPGA	GP DCA STD MOD ALL INCLSV GPDB UPG FCT	$400,000.00	30.5%	$278,000.00	$72,000.00	N/A	N/A	$0.00	N/A	$72,000.00	D3	GREENPLUM
DCA1-GP1	DCA - Greenplum Appliance Full Rack Bala	$0.00	30.5%	$0.00	$360,000.00	N/A	N/A	$0.00	N/A	$360,000.00	D3	GREENPLUM
DCA1GP1-2TBT	DCA - GREENPLUM APPLIANCE FULL RACK HIGH	$0.00	30.5%	$0.00	$360,000.00	N/A	N/A	$0.00	N/A	$360,000.00	D3	GREENPLUM
DCA1GP1-2TBTU	DCA - GREENPLUM APPLIANCE FULL RACK HIGH	$0.00	30.5%	$0.00	$162,000.00	N/A	N/A	$0.00	N/A	$162,000.00	D3	GREENPLUM
DCA1-GP1U	DCA - Greenplum Appliance Full Rack Bala	$0.00	30.5%	$0.00	$162,000.00	N/A	N/A	$0.00	N/A	$162,000.00	D3	GREENPLUM
DCA1-GP2	DCA - Greenplum Appliance Two Rack Balan	$0.00	30.5%	$0.00	$691,200.00	N/A	N/A	$0.00	N/A	$691,200.00	D3	GREENPLUM
DCA1GP2-2TBT	DCA - GREENPLUM APPLIANCE TWO RACK HIGH	$0.00	30.5%	$0.00	$691,200.00	N/A	N/A	$0.00	N/A	$691,200.00	D3	GREENPLUM
DCA1GP2-2TBTU	DCA - GREENPLUM APPLIANCE TWO RACK HIGH	$0.00	30.5%	$0.00	$342,000.00	N/A	N/A	$0.00	N/A	$342,000.00	D3	GREENPLUM
DCA1-GP2U	DCA - Greenplum Appliance Two Rack Balan	$0.00	30.5%	$0.00	$342,000.00	N/A	N/A	$0.00	N/A	$342,000.00	D3	GREENPLUM
DCA1GP3-2TBT	DCA - GREENPLUM APPLIANCE THREE RACK HIG	$0.00	30.5%	$0.00	$986,400.00	N/A	N/A	$0.00	N/A	$986,400.00	D3	GREENPLUM
DCA1GP3-2TBTU	DCA - GREENPLUM APPLIANCE THREE RACK HIG	$0.00	30.5%	$0.00	$315,000.00	N/A	N/A	$0.00	N/A	$315,000.00	D3	GREENPLUM
DCA1-HD04A	GP DCA HD MOD UPG FCT	$250,000.00	30.5%	$173,750.00	$45,000.00	N/A	N/A	$0.00	N/A	$45,000.00	D3	GREENPLUM
DCA1-HD04U	GP DCA HD MOD UPG FLD	$250,000.00	30.5%	$173,750.00	$45,000.00	N/A	N/A	$0.00	N/A	$45,000.00	D3	GREENPLUM
DCA1-IEC3-15	GP DCA-1P 30A 15FT IEC309-332P6 INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-IEC3-21	GP DCA-1P 30A 21FT IEC309-332P6 INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-MS	GP DCA MASTER SERVER	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA1-RUS-15	GP DCA-1P 30A 15FT RUSS 3750DP INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-RUS-21	GP DCA-1P 30A 21FT RUSS 3750DP INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-SS	GP DCA SEGMENT SERVER (600GB)	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA1-SS-2TBT	GP DCA SEGMENT SERVER (2TB)	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-SS-2TBTU	GP DCA SEGMENT SERVER (2TB) UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-SS-HD	GP DCA HD SEGMENT SERV (2TB)	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-SS-HDU	GP DCA HD SEGMENT SERV (2TB) UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-SS-U	GP DCA SEGMENT SERVER (600GB) UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-SWITCH1	GP DCA INTERCONNECT SWITCH	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA1-SWITCH12	GP DCA INTERCONNECT SWITCH 12 RACK	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA1-SWITCH1U	GP DCA INTERCONNECT SWITCH UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-SWITCH2	GP DCA ADMIN SWITCH	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA1-SWITCH2U	GP DCA ADMIN SWITCH UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-SWTCH12U	GP DCA INTERCONNECT SWITCH 12 RACK UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA1-SYSRACK	GP DCA 40U SYSTEM RACK	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA1-US-15	GP DCA-1P 30A 15FT L6-30P INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA1-US-21	GP DCA-1P 30A 21FT L6-30P INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-10GBEXT	GP DCA EXP CBL KIT FOR DATADOMAIN OR EXT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	GREENPLUM
DCA2-AGGREG	GP DCA 40U AGGREGATION RACK	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA2-AGGREGL	GP DCA 30ULIM AGGREGATION RACK	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-AGGREGLU	GP DCA 30LIM AGGREGATION RACK UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-AGGREG-U	GP DCA 40U AGGREGATION RACK UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA2-ASTL-15	GP DCA-1P 30A BTTM RK CLPSL 56PA332 INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA2-CBL10	GP DCA EXPANSION RACK CABLE 10M	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA2-CBL30	GP DCA EXPANSION RACK CABLE 30M	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA2-CBLBNDL	GP DCA TWINAX CBL BNDL-DWBI-3M-UPPER RCK	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA2-CSF-HD	GP DCA HD FLD SVR 64GB MEM 300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-CSFHDBDL	GP DCA HD FLD SVR 64GB MEM 300G HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-CSFHDBDU	GP DCA HD FLD SVR 64GB MEM 300G HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-CSF-HD-U	GP DCA HD FLD SVR 64GB MEM 300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-CS-HD	GP DCA HD COMPUTE SVR 64GB MEM 300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-CS-HDBDL	GP DCA HD COMP SVR 64GB MEM 300G HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-CSHDBDLU	GP DCA HD COMP SVR 64GB MEM 300G HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-CS-HD-U	GP DCA HD COMPUTE SVR 64GB MEM 300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-DCD	GP DCA MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	D3	GREENPLUM
DCA2-DIA02A	GP DIA MOD 64GB MEM 300GBHDD UPG FCT	$71,000.00	30.5%	$49,345.00	$12,780.00	N/A	N/A	$0.00	N/A	$12,780.00	D3	GREENPLUM
DCA2-DIA02DA	GP DIA SVR 64GB MEM 12x3TB HDD UPG FCT	$100,000.00	30.5%	$69,500.00	$18,000.00	N/A	N/A	$0.00	N/A	$18,000.00	D3	GREENPLUM
DCA2-DIA02DU	GP DIA SVR 64GB MEM 12x3TB HDD UPG FLD	$100,000.00	30.5%	$69,500.00	$18,000.00	N/A	N/A	$0.00	N/A	$18,000.00	D3	GREENPLUM
DCA2-DIA02MA	GP DIA 256GBMEM MOD 300GB HD UPG FCT	$125,000.00	22.5%	$96,875.00	$6,250.00	N/A	N/A	$0.00	N/A	$6,250.00	E	GREENPLUM
DCA2-DIA02MU	GP DIA 256GBMEM MOD 300GB HD UPG FLD	$125,000.00	22.5%	$96,875.00	$6,250.00	N/A	N/A	$0.00	N/A	$6,250.00	E	GREENPLUM
DCA2-DIA02U	GP DIA MOD 64GB MEM 300GBHDD UPG FLD	$71,000.00	30.5%	$49,345.00	$12,780.00	N/A	N/A	$0.00	N/A	$12,780.00	D3	GREENPLUM
DCA2-DS-HD	GP DCA HD SVR 64GB MEM 3TB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-DS-HDBDL	GP DCA HD SVR 64GB MEM 3TB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-DSHDBDLU	GP DCA HD SVR 64GB MEM 3TB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-DS-HD-U	GP DCA HD SVR 64GB MEM 3TB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-EXPAND	GP DCA 40U EXPANSION RACK	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA2-EXPANDL	GP DCA 30ULIM EXPANSION RACK	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-EXPANDLU	GP DCA 30ULIM EXPANSION RACK UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-EXPAND-U	GP DCA 40U EXPANSION RACK UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA2-FLDINST	GP DCA FIELD INSTALL KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	GREENPLUM
DCA2-GP04CH	GPDB UAP STD MOD ALL INCLSV HI DEN RACK	$750,000.00	30.5%	$521,250.00	$135,000.00	N/A	N/A	$0.00	N/A	$135,000.00	D3	GREENPLUM
DCA2-GP04CH2	GPDB UAP STD MOD ALL INCLSV HI DEN MS2	$750,000.00	30.5%	$521,250.00	$135,000.00	N/A	N/A	$0.00	N/A	$135,000.00	D3	GREENPLUM
DCA2-GP04H	GPDB COM MOD ALL INCLSV HI DEN RACK	$500,000.00	30.5%	$347,500.00	$90,000.00	N/A	N/A	$0.00	N/A	$90,000.00	D3	GREENPLUM
DCA2-GP04H2	GPDB COM MOD ALL INCLSV HI DEN MS2 RACK	$500,450.00	30.5%	$347,812.75	$90,081.00	N/A	N/A	$0.00	N/A	$90,081.00	D3	GREENPLUM
DCA2-GP04MH	GPDB STD MEM MOD AL INCLSV HI DEN RACK	$530,000.00	30.5%	$368,350.00	$95,400.00	N/A	N/A	$0.00	N/A	$95,400.00	D3	GREENPLUM
DCA2-GP04MH2	GPDB STD MEM MOD AL INCLSV HI DEN MS2	$530,000.00	30.5%	$368,350.00	$95,400.00	N/A	N/A	$0.00	N/A	$95,400.00	D3	GREENPLUM
DCA2GP04-SCA	GPDB UAPSTD MOD ALL INCLSV UPG FCT	$600,000.00	30.5%	$417,000.00	$108,000.00	N/A	N/A	$0.00	N/A	$108,000.00	D3	GREENPLUM
DCA2GP04-SCU	GPDB UAP STD MOD ALL INCLSV UPG FLD	$600,000.00	30.5%	$417,000.00	$108,000.00	N/A	N/A	$0.00	N/A	$108,000.00	D3	GREENPLUM
DCA2GP04-SMA	GPDB 256GB MEM MOD ALL INCLSV UPG FCT	$430,000.00	30.5%	$298,850.00	$77,400.00	N/A	N/A	$0.00	N/A	$77,400.00	D3	GREENPLUM
DCA2GP04-SMU	GPDB 256GB MEM MOD ALL INCLSV UPG FLD	$430,000.00	30.5%	$298,850.00	$77,400.00	N/A	N/A	$0.00	N/A	$77,400.00	D3	GREENPLUM
DCA2GP04-SU	GPDB COM MOD ALL INCLSV UPG FLD	$400,000.00	30.5%	$278,000.00	$72,000.00	N/A	N/A	$0.00	N/A	$72,000.00	D3	GREENPLUM
DCA2GP04-SUA	GPDB COM MOD ALL INCLSV UPG FCT	$400,000.00	30.5%	$278,000.00	$72,000.00	N/A	N/A	$0.00	N/A	$72,000.00	D3	GREENPLUM

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DCA2-HD04A	GP HD MOD UPG FCT	$220,000.00	30.5%	$152,900.00	$39,600.00	N/A	N/A	$0.00	N/A	$39,600.00	D3	GREENPLUM
DCA2-HD04H	GPHD DATA MOD ALL INCLSV HI DEN RACK	$220,000.00	30.5%	$152,900.00	$39,600.00	N/A	N/A	$0.00	N/A	$39,600.00	D3	GREENPLUM
DCA2-HD04H2	GPHD DATA MOD ALL INCLSV HI DEN MS2	$220,450.00	30.5%	$153,212.75	$39,681.00	N/A	N/A	$0.00	N/A	$39,681.00	D3	GREENPLUM
DCA2-HD04U	GP HD MOD UPG FLD	$220,000.00	30.5%	$152,900.00	$39,600.00	N/A	N/A	$0.00	N/A	$39,600.00	D3	GREENPLUM
DCA2-HDC02A	GP HD COMPUTE MOD UPG FCT	$80,000.00	30.5%	$55,600.00	$14,400.00	N/A	N/A	$0.00	N/A	$14,400.00	D3	GREENPLUM
DCA2-HDC02H	GPHD COMPUTE MOD ALL INCLSV MOD HI DEN R	$80,000.00	30.5%	$55,600.00	$14,400.00	N/A	N/A	$0.00	N/A	$14,400.00	D3	GREENPLUM
DCA2-HDC02H2	GPHD COMPUTE MOD ALL INCLSV MOD MS2	$80,450.00	30.5%	$55,912.75	$14,481.00	N/A	N/A	$0.00	N/A	$14,481.00	D3	GREENPLUM
DCA2-HDC02U	GP HD COMPUTE MOD UPG FLD	$80,000.00	30.5%	$55,600.00	$14,400.00	N/A	N/A	$0.00	N/A	$14,400.00	D3	GREENPLUM
DCA2-IEC3-15	GP DCA-1P 30A BTTM RK IEC309-332P6 INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA2-MS	GP DCA MSTR SRVR 8X8 MEM; 300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-MS2	GP DCA 2CNA MASTER SERVER	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-PHD04A	PHD DATA MOD UPG FCT	$220,000.00	30.5%	$152,900.00	$39,600.00	N/A	N/A	$0.00	N/A	$39,600.00	D3	GREENPLUM
DCA2-PHD04AH2	PHD DATA MOD ALL INCLSV HI DEN MS2	$220,450.00	30.5%	$153,212.75	$39,681.00	N/A	N/A	$0.00	N/A	$39,681.00	D3	GREENPLUM
DCA2-PHD04H	PHD DATA MOD ALL INCLSV HI DEN RACK	$220,000.00	30.5%	$152,900.00	$39,600.00	N/A	N/A	$0.00	N/A	$39,600.00	D3	GREENPLUM
DCA2-PHD04U	PHD DATA MOD UPG FLD	$220,000.00	30.5%	$152,900.00	$39,600.00	N/A	N/A	$0.00	N/A	$39,600.00	D3	GREENPLUM
DCA2-PHDC02A	PHD COMPUTE MOD UPG FCT	$80,000.00	30.5%	$55,600.00	$14,400.00	N/A	N/A	$0.00	N/A	$14,400.00	D3	GREENPLUM
DCA2-PHDC02H	PHD COMPUTE MOD ALL INCLSV MOD HI DEN R	$80,000.00	30.5%	$55,600.00	$14,400.00	N/A	N/A	$0.00	N/A	$14,400.00	D3	GREENPLUM
DCA2-PHDC02H2	PHD COMPUTE MOD ALL INCLSV MOD MS2	$80,450.00	30.5%	$55,912.75	$14,481.00	N/A	N/A	$0.00	N/A	$14,481.00	D3	GREENPLUM
DCA2-PHDC02U	PHD COMPUTE MOD UPG FLD	$80,000.00	30.5%	$55,600.00	$14,400.00	N/A	N/A	$0.00	N/A	$14,400.00	D3	GREENPLUM
DCA2-RUS-15	GP DCA-1P 30A BTTM RK RUSS 3750DP INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCA2-SS	GP DCA GPDB COM SVR 64GB MEM 300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SS-BDL	GP DCA GPDB COM SV 64GB MEM 300GBHDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SS-BDLU	GP DCA GPDB COM SVR 64G MEM 300G HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SS-C	GP DCA GPDB UAP STD SVR 64G MEM 900G HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SSC-BDL	GP DCA GPDB UAPSTD SV 64GMEM 900GHDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SSC-BDLU	GP DCA GPDB UAPSTD SV 64GMEM 900GHDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SS-CU	GP DCA GPDB UAP STD SVR 64G MEM 900G HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SSM	GP GPDB SVR 256GB MEM 24X300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SSM-BDL	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SSM-BDLU	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SSM-U	GP GPDB SVR 256GB MEM 24X300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SS-U	GP DCA GPDB COM SVR 64GB MEM 300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SWADM	GP DCA ADMIN SWITCH	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SWADM-U	GP DCA ADMIN SWITCH	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SWAGG	GP DCA INTERCONNECT SWITCH AGGREGATION	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SWAGG-U	GP DCA INT SWITCH AGGREGATION	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SWINT-EX	GP DCA INT SWITCH HIGH DENSITY RACK	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SWINTEXU	GP DCA INT SWITCH HIGH DENSITY RACK	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SYSRCKX	GP DCA 40U SYS RACK HIGH DENSITY	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-SYSRCKXL	GP DCA 30ULIM SYSTEM RACK	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DCA2-US-15	GP DCA-1P 30A BTTM RK L6-30P INCL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCAETL-GP04A	GP DCA DIA MOD UPG FCT	$220,000.00	30.5%	$152,900.00	$39,600.00	N/A	N/A	$0.00	N/A	$39,600.00	D3	GREENPLUM
DCAETL-GP04U	GP DCA DIA MOD UPG FLD	$220,000.00	30.5%	$152,900.00	$39,600.00	N/A	N/A	$0.00	N/A	$39,600.00	D3	GREENPLUM
DCAETL-SS2TBT	GP DCA DIA SERVER (2TB)	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DCAETLSS2TBTU	GP DCA DIA SERVER (2TB) UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	GREENPLUM
DIA2-CS	GP DIA COMP SVR 64GB MEM 300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-CS-BDL	GP DIA COMP SVR 64GB MEM 300GB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-CS-BDLU	GP DIA COMP SVR 64GB MEM 300GB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-CSF	GP DIA FLD SVR 64GB MEM 300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-CSF-BDL	GP DIA FLD SVR 64GB MEM 300GB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-CSF-BDLU	GP DIA FLD SVR 64GB MEM 300GB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-CSF-U	GP DIA FLD SVR 64GB MEM 300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-CSM	GP DIA SVR 256GB MEM 24X300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-CSM-BDL	GP DIA SVR 256GB MEM 24X300GB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-CSM-BDLU	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-CSM-U	GP GPDB SVR 256GB MEM 24X300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-CS-U	GP DIA COMP SVR 64GB MEM 300GB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-DS	GP DIA SVR 64GB MEM 12x3TB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-DS-BDL	GP DIA SVR 64GB MEM 12x3TB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-DS-BDLU	GP DIA SVR 64GB MEM 12x3TB HDD CBL	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
DIA2-DS-U	GP DIA SVR 64GB MEM 12x3TB HDD	$0.00	22.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	GREENPLUM
GPDB-SWAP	GP DB SOFTWARE SWAP	$0.00	30.5%	$0.00	$5,400.00	N/A	N/A	$0.00	N/A	N/A	D3	GREENPLUM
INV-95CAB-KIT	MDS-95XX KIT FOR INV-CAB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	N/A	B	INVISTA
INV-BSV-BASE	INV-BSV BASE LICENSE	$5,000.00	30.5%	$3,475.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D2	INVISTA
INV-BSV-BASEF	INV-BSV BASE LICENSE FOR CISCO PROMOTION	$5,000.00	30.5%	$3,475.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D2	INVISTA
INV-BSV-DPC	INVISTA BASE LICENSE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	INVISTA
INV-BSVT10LIC	INV-BSV 1TB(601-1000TB)	$2,400.00	30.5%	$1,668.00	$552.00	N/A	N/A	N/A	N/A	$552.00	D2	INVISTA
INV-BSVT11LIC	INV-BSV 1TB(1001-1500 TB)	$2,350.00	30.5%	$1,633.25	$540.50	N/A	N/A	N/A	N/A	$540.50	D2	INVISTA
INV-BSV-T1LIC	INV-BSV 1TB (0-14 TB)	$4,000.00	30.5%	$2,780.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D2	INVISTA
INV-BSV-T2LIC	INV-BSV 1TB (15-25 TB)	$3,500.00	30.5%	$2,432.50	$805.00	N/A	N/A	N/A	N/A	$805.00	D2	INVISTA
INV-BSV-T3LIC	INV-BSV 1TB (26-40 TB)	$3,000.00	30.5%	$2,085.00	$690.00	N/A	N/A	N/A	N/A	$690.00	D2	INVISTA
INV-BSV-T4LIC	INV-BSV 1TB (41-60 TB)	$2,700.00	30.5%	$1,876.50	$621.00	N/A	N/A	N/A	N/A	$621.00	D2	INVISTA
INV-BSV-T5LIC	INV-BSV 1TB (61-100 TB)	$2,650.00	30.5%	$1,841.75	$609.50	N/A	N/A	N/A	N/A	$609.50	D2	INVISTA
INV-BSV-T6LIC	INV-BSV 1TB (101-150 TB)	$2,600.00	30.5%	$1,807.00	$598.00	N/A	N/A	N/A	N/A	$598.00	D2	INVISTA
INV-BSV-T7LIC	INV-BSV 1TB (151-250 TB)	$2,550.00	30.5%	$1,772.25	$586.50	N/A	N/A	N/A	N/A	$586.50	D2	INVISTA
INV-BSV-T8LIC	INV-BSV 1TB (251-400 TB)	$2,500.00	30.5%	$1,737.50	$575.00	N/A	N/A	N/A	N/A	$575.00	D2	INVISTA
INV-BSV-T9LIC	INV-BSV 1TB(401-600 TB)	$2,450.00	30.5%	$1,702.75	$563.50	N/A	N/A	N/A	N/A	$563.50	D2	INVISTA
INV-BSV-UPG	INV-BSV CAPACITY UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	INVISTA
INV-CL-BASE	INV-CL BASE LICENSE	$1,000.00	30.5%	$695.00	$230.00	N/A	N/A	N/A	N/A	$230.00	D2	INVISTA
INV-CL-DPC	INVISTA CLONE LICENSE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	INVISTA
INV-CL-T10LIC	INV-CL 1TB(601-1000TB)	$1,150.00	30.5%	$799.25	$264.50	N/A	N/A	N/A	N/A	$264.50	D2	INVISTA
INV-CL-T11LIC	INV-CL 1TB(1001-1500 TB)	$990.00	30.5%	$688.05	$227.70	N/A	N/A	N/A	N/A	$227.70	D2	INVISTA
INV-CL-T1LIC	INV-CL 1TB (0-14 TB)	$5,000.00	30.5%	$3,475.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D2	INVISTA
INV-CL-T2LIC	INV-CL 1TB (15-25 TB)	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	N/A	N/A	N/A	$1,035.00	D2	INVISTA
INV-CL-T3LIC	INV-CL 1TB (26-40 TB)	$4,000.00	30.5%	$2,780.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D2	INVISTA
INV-CL-T4LIC	INV-CL 1TB (41-60 TB)	$3,500.00	30.5%	$2,432.50	$805.00	N/A	N/A	N/A	N/A	$805.00	D2	INVISTA
INV-CL-T5LIC	INV-CL 1TB (61-100 TB)	$3,000.00	30.5%	$2,085.00	$690.00	N/A	N/A	N/A	N/A	$690.00	D2	INVISTA
INV-CL-T6LIC	INV-CL 1TB (101-150 TB)	$2,500.00	30.5%	$1,737.50	$575.00	N/A	N/A	N/A	N/A	$575.00	D2	INVISTA
INV-CL-T7LIC	INV-CL 1TB (151-250 TB)	$2,100.00	30.5%	$1,459.50	$483.00	N/A	N/A	N/A	N/A	$483.00	D2	INVISTA
INV-CL-T8LIC	INV-CL 1TB (251-400 TB)	$1,600.00	30.5%	$1,112.00	$368.00	N/A	N/A	N/A	N/A	$368.00	D2	INVISTA
INV-CL-T9LIC	INV-CL 1TB(401-600 TB)	$1,350.00	30.5%	$938.25	$310.50	N/A	N/A	N/A	N/A	$310.50	D2	INVISTA
INV-CL-UPG	INV-CL CAPACITY UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	INVISTA
INV-CTL	INV CONTROLLER	$20,000.00	30.5%	$13,900.00	$2,000.00	N/A	N/A	$1,600.00	$800.00	$2,000.00	B	INVISTA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
INV-CTL2-FD	Two Invista SR-1550 Controllers	$30,000.00	30.5%	$20,850.00	$3,000.00	N/A	N/A	$2,400.00	$1,200.00	$3,000.00	B	INVISTA
INV-CTL-FD	INV CONTROLLER FLD MNT	$20,000.00	30.5%	$13,900.00	$2,000.00	N/A	N/A	$1,600.00	$800.00	$2,000.00	B	INVISTA
INV-MGMT2-SW	INVISTA MANAGEMENT SOFTWARE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	INVISTA
INV-MGMT-SW	INV MANAGEMENT SOFTWARE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	INVISTA
INV-RM-AUS	INV MODEM AUSTRALIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	B	INVISTA
INV-RM-DEN	INV MODEM DENMARK	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	N/A	B	INVISTA
INV-RM-EUR	INV MODEM INTER-EUROPE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	N/A	B	INVISTA
INV-RM-IND	INVISTA MODEM INDIA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	B	INVISTA
INV-RM-ISR	INVISTA MODEM ISRAEL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	B	INVISTA
INV-RM-ITA	INV MODEM ITALY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	N/A	B	INVISTA
INV-RM-JAP	INV MODEM JAPAN	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	N/A	B	INVISTA
INV-RM-KOR	INV MODEM KOREA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	B	INVISTA
INV-RM-SWI	INV MODEM SWITZERLAND	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	N/A	B	INVISTA
INV-RM-UK	INV MODEM IRE/UK	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	N/A	B	INVISTA
INV-RM-US	INV MODEM US DOMESTIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	N/A	B	INVISTA
INV-RTR	INV INTERNAL IP ROUTER	$8,000.00	30.5%	$5,560.00	$800.00	N/A	N/A	$640.00	$320.00	$800.00	B	INVISTA
INV-RTR2-FD	CISCO ROUTER	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$800.00	$400.00	$1,000.00	B	INVISTA
INV-RTR-KIT1	INV MNT KIT FOR 1 INV RTR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	N/A	B	INVISTA
INV-RTR-KIT2	INV MNT KIT FOR 2 INV RTR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	$0.00	N/A	B	INVISTA
INV-STG	INV METADATA STORAGE	$7,000.00	30.5%	$4,865.00	$700.00	N/A	N/A	$560.00	$280.00	$700.00	B	INVISTA
INV-STG-FD	INV METADATA STG FLD MNT	$7,000.00	30.5%	$4,865.00	$700.00	N/A	N/A	$560.00	$280.00	$700.00	B	INVISTA
INV-T1B1B2UP	INV BASE LIC UPG 1-2 T-1	$120,000.00	30.5%	$83,400.00	$27,600.00	N/A	N/A	N/A	N/A	$27,600.00	D2	INVISTA
INV-T1B1LIC	INV BASE LIC 1 T-1 DPC	$120,000.00	30.5%	$83,400.00	$27,600.00	N/A	N/A	N/A	N/A	$27,600.00	D2	INVISTA
INV-T1B2B4UP	INV BASE LIC UPG 2-4 T-1	$240,000.00	30.5%	$166,800.00	$55,200.00	N/A	N/A	N/A	N/A	$55,200.00	D2	INVISTA
INV-T1B2LIC	INV BASE LIC 2 T-1 DPC	$240,000.00	30.5%	$166,800.00	$55,200.00	N/A	N/A	N/A	N/A	$55,200.00	D2	INVISTA
INV-T1B4LIC	INV BASE LIC 4 T-1 DPC	$480,000.00	30.5%	$333,600.00	$110,400.00	N/A	N/A	N/A	N/A	$110,400.00	D2	INVISTA
INV-T1C1C2UP	INV CLONE LIC UPG 1-2 T-1	$40,000.00	30.5%	$27,800.00	$9,200.00	N/A	N/A	N/A	N/A	$9,200.00	D2	INVISTA
INV-T1C1LIC	INV CLONE LIC 1 T-1 DPC	$40,000.00	30.5%	$27,800.00	$9,200.00	N/A	N/A	N/A	N/A	$9,200.00	D2	INVISTA
INV-T1C2C4UP	INV CLONE LIC UPG 2-4 T-1	$80,000.00	30.5%	$55,600.00	$18,400.00	N/A	N/A	N/A	N/A	$18,400.00	D2	INVISTA
INV-T1C2LIC	INV CLONE LIC 2 T-1 DPC	$80,000.00	30.5%	$55,600.00	$18,400.00	N/A	N/A	N/A	N/A	$18,400.00	D2	INVISTA
INV-T1C4LIC	INV CLONE LIC 4 T-1 DPC	$160,000.00	30.5%	$111,200.00	$36,800.00	N/A	N/A	N/A	N/A	$36,800.00	D2	INVISTA
PPMEINV-B1B2U	PPME-INVISTA UPGRADE 1 TO 2 DPC LIC	$18,000.00	30.5%	$12,510.00	$4,140.00	N/A	N/A	N/A	N/A	$4,140.00	D2	INVISTA
PPMEINV-B2B4U	PPME-INVISTA UPGRADE 2 TO 4 DPC LIC	$36,000.00	30.5%	$25,020.00	$8,280.00	N/A	N/A	N/A	N/A	$8,280.00	D2	INVISTA
PPME-INV-BASE	PPME INVISTA BASE LICENSE	$0.00	30.5%	$0.00	$115.00	N/A	N/A	N/A	N/A	$115.00	D2	INVISTA
PPME-INV-T1	PPME-INV T1 (0- 14 TB)	$0.00	30.5%	$0.00	$92.00	N/A	N/A	N/A	N/A	$92.00	D2	INVISTA
PPME-INV-T10	PPME-INV-T10 (601-1000TB)	$0.00	30.5%	$0.00	$55.20	N/A	N/A	N/A	N/A	$55.20	D2	INVISTA
PPME-INV-T1B1	PPME-INVISTA BASE LIC FOR 1 TIER 1 DPC	$0.00	30.5%	$0.00	$4,140.00	N/A	N/A	N/A	N/A	$4,140.00	D2	INVISTA
PPME-INV-T1B2	PPME-INVISTA BASE LIC FOR 2 TIER 1 DPC	$0.00	30.5%	$0.00	$8,280.00	N/A	N/A	N/A	N/A	$8,280.00	D2	INVISTA
PPME-INV-T1B4	PPME-INVISTA BASE LIC FOR 4 TIER 1 DPC	$0.00	30.5%	$0.00	$16,560.00	N/A	N/A	N/A	N/A	$16,560.00	D2	INVISTA
PPME-INV-T2	PPME-INV T2(15-25 TB)	$0.00	30.5%	$0.00	$80.50	N/A	N/A	N/A	N/A	$80.50	D2	INVISTA
PPME-INV-T3	PPME-INV T3 (26-40 TB)	$0.00	30.5%	$0.00	$69.00	N/A	N/A	N/A	N/A	$69.00	D2	INVISTA
PPME-INV-T4	PPME-INV T4 (41-60 TB)	$0.00	30.5%	$0.00	$62.10	N/A	N/A	N/A	N/A	$62.10	D2	INVISTA
PPME-INV-T5	PPME-INV T5 (61-100 TB)	$0.00	30.5%	$0.00	$60.95	N/A	N/A	N/A	N/A	$60.95	D2	INVISTA
PPME-INV-T6	PPME-INV T6 (101-150 TB)	$0.00	30.5%	$0.00	$59.80	N/A	N/A	N/A	N/A	$59.80	D2	INVISTA
PPME-INV-T7	PPME-INV T7 (151-250 TB)	$0.00	30.5%	$0.00	$58.65	N/A	N/A	N/A	N/A	$58.65	D2	INVISTA
PPME-INV-T8	PPME-INV T8 (251-400 TB)	$0.00	30.5%	$0.00	$57.50	N/A	N/A	N/A	N/A	$57.50	D2	INVISTA
PPME-INV-T9	PPME-INV-T9 (401-600TB)	$0.00	30.5%	$0.00	$56.35	N/A	N/A	N/A	N/A	$56.35	D2	INVISTA
PPME-INV-UPG	PPME INVISTA UPGRADE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	INVISTA
RM-IN-U31PLUS	RM FOR INVISTA / UNIX 31 HOSTS & UP	$0.00	30.5%	$0.00	$1,104.00	N/A	N/A	N/A	N/A	$1,104.00	D2	INVISTA
RM-INV-LINUX	RM FOR INVISTA CLONES / LINUX HST	$0.00	30.5%	$0.00	$989.00	N/A	N/A	N/A	N/A	$989.00	D2	INVISTA
RM-INV-U16-30	RM FOR INVISTA CLONES / UNIX 16-30 HOSTS	$0.00	30.5%	$0.00	$1,242.00	N/A	N/A	N/A	N/A	$1,242.00	D2	INVISTA
RM-INV-UNIX	RM FOR INVISTA CLONES / UNIX HST	$0.00	30.5%	$0.00	$1,380.00	N/A	N/A	N/A	N/A	$1,380.00	D2	INVISTA
RM-INV-UP-ALL	RM UPGRADE INV ALL OS HST	$0.00	30.5%	$0.00	$690.00	$630.00	$540.00	N/A	N/A	$690.00	D3	INVISTA
RM-INV-W16-30	RM FOR INVISTA CLONES / WINDOWS 16-30 HO	$0.00	30.5%	$0.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D2	INVISTA
RM-INV-WIN	RM FOR INVISTA CLONES / WINDOWS HST	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D2	INVISTA
RM-IN-W31PLUS	RM FOR INVISTA / WINDOWS 31 HOSTS & UP	$0.00	30.5%	$0.00	$736.00	N/A	N/A	N/A	N/A	$736.00	D2	INVISTA
34585	STORCENTER IX4-100 6TB	$1,875.00	22.5%	$1,453.13	N/A	N/A	N/A	N/A	N/A	N/A	K	IOMEGA
200-0100	ISCSI	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	IS	ISILON
200-0245	ENTERPRISE-SMARTPOOLS (Tier 1)	$3,465.00	15.6%	$2,924.46	$623.70	$554.40	N/A	N/A	N/A	$623.70	IS	ISILON
200-0246	ENTERPRISE-INSIGHTIQ (Tier 1)	$1,365.00	15.6%	$1,152.06	$245.70	$218.40	N/A	N/A	N/A	$245.70	IS	ISILON
200-0247	ENTERPRISE-SNAPSHOTIQ (Tier 1)	$2,065.00	15.6%	$1,742.86	$371.70	$330.40	N/A	N/A	N/A	$371.70	IS	ISILON
200-0248	ENTERPRISE-SMARTCONN ADV (Tier 1)	$3,465.00	15.6%	$2,924.46	$623.70	$554.40	N/A	N/A	N/A	$623.70	IS	ISILON
200-0249	ENTERPRISE-SYNCIQ (Tier 1)	$3,465.00	15.6%	$2,924.46	$623.70	$554.40	N/A	N/A	N/A	$623.70	IS	ISILON
200-0250	ENTERPRISE-SYNCIQ/MIGIQ (LOW DENSITY)	$3,465.00	15.6%	$2,924.46	$623.70	$554.40	N/A	N/A	N/A	$623.70	IS	ISILON
200-0251	ENTERPRISE-SMARTQUOTAS (Tier 1)	$1,365.00	15.6%	$1,152.06	$245.70	$218.40	N/A	N/A	N/A	$245.70	IS	ISILON
200-0252	ENTERPRISE-SMARTPOOLS (Tier 2)	$4,655.00	15.6%	$3,928.82	$837.90	$744.80	N/A	N/A	N/A	$837.90	IS	ISILON
200-0253	ENTERPRISE-INSIGHTIQ (Tier 2)	$1,855.00	15.6%	$1,565.62	$333.90	$296.80	N/A	N/A	N/A	$333.90	IS	ISILON
200-0254	ENTERPRISE-SNAPSHOTIQ (Tier 2)	$2,765.00	15.6%	$2,333.66	$497.70	$442.40	N/A	N/A	N/A	$497.70	IS	ISILON
200-0255	ENTERPRISE-SMARTCONN ADV (Tier 2)	$4,655.00	15.6%	$3,928.82	$837.90	$744.80	N/A	N/A	N/A	$837.90	IS	ISILON
200-0256	ENTERPRISE-SYNCIQ (Tier 2)	$4,655.00	15.6%	$3,928.82	$837.90	$744.80	N/A	N/A	N/A	$837.90	IS	ISILON
200-0257	ENTERPRISE-SYNCIQ/MIGIQ (MEDIUM DENSITY)	$4,655.00	15.6%	$3,928.82	$837.90	$744.80	N/A	N/A	N/A	$837.90	IS	ISILON
200-0258	ENTERPRISE-SMARTQUOTAS (Tier 2)	$1,855.00	15.6%	$1,565.62	$333.90	$296.80	N/A	N/A	N/A	$333.90	IS	ISILON
200-0259	ENTERPRISE-SMARTPOOLS (Tier 3)	$6,615.00	15.6%	$5,583.06	$1,190.70	$1,058.40	N/A	N/A	N/A	$1,190.70	IS	ISILON
200-0260	ENTERPRISE-INSIGHTIQ (Tier 3)	$2,695.00	15.6%	$2,274.58	$485.10	$431.20	N/A	N/A	N/A	$485.10	IS	ISILON
200-0261	ENTERPRISE-SNAPSHOTIQ (Tier 3)	$3,885.00	15.6%	$3,278.94	$699.30	$621.60	N/A	N/A	N/A	$699.30	IS	ISILON
200-0262	ENTERPRISE-SMARTCONN ADV (Tier 3)	$6,615.00	15.6%	$5,583.06	$1,190.70	$1,058.40	N/A	N/A	N/A	$1,190.70	IS	ISILON
200-0263	ENTERPRISE-SYNCIQ (Tier 3)	$6,615.00	15.6%	$5,583.06	$1,190.70	$1,058.40	N/A	N/A	N/A	$1,190.70	IS	ISILON
200-0264	ENTERPRISE-SYNCIQ/MIGIQ (HIGH DENSITY)	$6,615.00	15.6%	$5,583.06	$1,190.70	$1,058.40	N/A	N/A	N/A	$1,190.70	IS	ISILON
200-0265	ENTERPRISE-SMARTQUOTAS (Tier 3)	$2,695.00	15.6%	$2,274.58	$485.10	$431.20	N/A	N/A	N/A	$485.10	IS	ISILON
200-0286	PLATFORM API	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	IS	ISILON
200-0289	ENTERPRISE-VCENTER (Tier 1)	$1,365.00	15.6%	$1,152.06	$245.70	$218.40	N/A	N/A	N/A	$245.70	IS	ISILON
200-0290	ENTERPRISE-VCENTER (Tier 2)	$1,855.00	15.6%	$1,565.62	$333.90	$296.80	N/A	N/A	N/A	$333.90	IS	ISILON
200-0291	ENTERPRISE-VCENTER (Tier 3)	$2,695.00	15.6%	$2,274.58	$485.10	$431.20	N/A	N/A	N/A	$485.10	IS	ISILON
200-0332	HDFS FOR ONEFS	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	IS	ISILON
200-0348	ENTERPRISE-INSIGHTIQ (Tier 4)	$3,480.00	15.6%	$2,937.12	$626.40	$556.80	N/A	N/A	N/A	$626.40	IS	ISILON
200-0349	ENTERPRISE-SMARTQUOTAS (Tier 4)	$3,480.00	15.6%	$2,937.12	$626.40	$556.80	N/A	N/A	N/A	$626.40	IS	ISILON
200-0350	ENTERPRISE-VCENTER (Tier 4)	$3,480.00	15.6%	$2,937.12	$626.40	$556.80	N/A	N/A	N/A	$626.40	IS	ISILON
200-0351	ENTERPRISE-SMARTLOCK (Tier 4)	$3,480.00	15.6%	$2,937.12	$626.40	$556.80	N/A	N/A	N/A	$626.40	IS	ISILON
200-0352	ENTERPRISE-SNAPSHOTIQ (Tier 4)	$5,016.00	15.6%	$4,233.50	$902.88	$802.56	N/A	N/A	N/A	$902.88	IS	ISILON
200-0353	ENTERPRISE-SMARTCONN ADV (Tier 4)	$8,541.00	15.6%	$7,208.60	$1,537.38	$1,366.56	N/A	N/A	N/A	$1,537.38	IS	ISILON
200-0354	ENTERPRISE-SMARTPOOLS (Tier 4)	$8,541.00	15.6%	$7,208.60	$1,537.38	$1,366.56	N/A	N/A	N/A	$1,537.38	IS	ISILON
200-0355	ENTERPRISE-SYNCIQ (Tier 4)	$8,541.00	15.6%	$7,208.60	$1,537.38	$1,366.56	N/A	N/A	N/A	$1,537.38	IS	ISILON
200-0357	ENTERPRISE-SMARTDEDUPE (Tier 1)	$3,465.00	15.6%	$2,924.46	$623.70	$554.40	N/A	N/A	N/A	$623.70	IS	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
200-0358	ENTERPRISE-SMARTDEDUPE (Tier 2)	$4,655.00	15.6%	$3,928.82	$837.90	$744.80	N/A	N/A	N/A	$837.90	IS	ISILON
200-0359	ENTERPRISE-SMARTDEDUPE (Tier 3)	$8,678.00	15.6%	$7,324.23	$1,562.04	$1,388.48	N/A	N/A	N/A	$1,562.04	IS	ISILON
200-0360	ENTERPRISE-SMARTDEDUPE (Tier 4)	$12,317.00	15.6%	$10,395.55	$2,217.06	$1,970.72	N/A	N/A	N/A	$2,217.06	IS	ISILON
200-0365	SWIFT FOR ONEFS	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	IS	ISILON
200-0366	ENTERPRISE-INSIGHTIQ (Tier 5)	$5,075.00	15.6%	$4,283.30	$913.50	$812.00	N/A	N/A	N/A	$913.50	IS	ISILON
200-0367	ENTERPRISE-INSIGHTIQ (Tier 6)	$8,394.00	15.6%	$7,084.54	$1,510.92	$1,343.04	N/A	N/A	N/A	$1,510.92	IS	ISILON
200-0368	ENTERPRISE-SMARTCONN ADV (Tier 5)	$12,456.00	15.6%	$10,512.86	$2,242.08	$1,992.96	N/A	N/A	N/A	$2,242.08	IS	ISILON
200-0369	ENTERPRISE-SMARTCONN ADV (Tier 6)	$20,600.00	15.6%	$17,386.40	$3,708.00	$3,296.00	N/A	N/A	N/A	$3,708.00	IS	ISILON
200-0370	ENTERPRISE-SMARTLOCK (Tier 5)	$5,075.00	15.6%	$4,283.30	$913.50	$812.00	N/A	N/A	N/A	$913.50	IS	ISILON
200-0371	ENTERPRISE-SMARTLOCK (Tier 6)	$8,394.00	15.6%	$7,084.54	$1,510.92	$1,343.04	N/A	N/A	N/A	$1,510.92	IS	ISILON
200-0372	ENTERPRISE-SMARTPOOLS (Tier 5)	$12,456.00	15.6%	$10,512.86	$2,242.08	$1,992.96	N/A	N/A	N/A	$2,242.08	IS	ISILON
200-0373	ENTERPRISE-SMARTPOOLS (Tier 6)	$20,600.00	15.6%	$17,386.40	$3,708.00	$3,296.00	N/A	N/A	N/A	$3,708.00	IS	ISILON
200-0374	ENTERPRISE-SMARTQUOTAS (Tier 5)	$5,075.00	15.6%	$4,283.30	$913.50	$812.00	N/A	N/A	N/A	$913.50	IS	ISILON
200-0375	ENTERPRISE-SMARTQUOTAS (Tier 6)	$8,394.00	15.6%	$7,084.54	$1,510.92	$1,343.04	N/A	N/A	N/A	$1,510.92	IS	ISILON
200-0376	ENTERPRISE-SNAPSHOTIQ (Tier 5)	$7,315.00	15.6%	$6,173.86	$1,316.70	$1,170.40	N/A	N/A	N/A	$1,316.70	IS	ISILON
200-0377	ENTERPRISE-SNAPSHOTIQ (Tier 6)	$12,098.00	15.6%	$10,210.71	$2,177.64	$1,935.68	N/A	N/A	N/A	$2,177.64	IS	ISILON
200-0378	ENTERPRISE-SYNCIQ (Tier 5)	$12,456.00	15.6%	$10,512.86	$2,242.08	$1,992.96	N/A	N/A	N/A	$2,242.08	IS	ISILON
200-0379	ENTERPRISE-SYNCIQ (Tier 6)	$20,600.00	15.6%	$17,386.40	$3,708.00	$3,296.00	N/A	N/A	N/A	$3,708.00	IS	ISILON
200-0380	ENTERPRISE-SMARTDEDUPE (Tier 5)	$17,962.00	15.6%	$15,159.93	$3,233.16	$2,873.92	N/A	N/A	N/A	$3,233.16	IS	ISILON
200-0381	ENTERPRISE-SMARTDEDUPE (Tier 6)	$29,708.00	15.6%	$25,073.55	$5,347.44	$4,753.28	N/A	N/A	N/A	$5,347.44	IS	ISILON
200-0384	ENTERPRISE-VCENTER (Tier 5)	$4,798.00	15.6%	$4,049.51	$863.64	$767.68	N/A	N/A	N/A	$863.64	IS	ISILON
200-0385	ENTERPRISE-VCENTER (Tier 6)	$7,935.00	15.6%	$6,697.14	$1,428.30	$1,269.60	N/A	N/A	N/A	$1,428.30	IS	ISILON
200-0983	ENTERPRISE-SMARTLOCK (Tier 1)	$1,365.00	15.6%	$1,152.06	$245.70	$218.40	N/A	N/A	N/A	$245.70	IS	ISILON
200-0984	ENTERPRISE-SMARTLOCK (Tier 2)	$1,855.00	15.6%	$1,565.62	$333.90	$296.80	N/A	N/A	N/A	$333.90	IS	ISILON
200-0986	ENTERPRISE-SMARTLOCK (Tier 3)	$2,695.00	15.6%	$2,274.58	$485.10	$431.20	N/A	N/A	N/A	$485.10	IS	ISILON
201-0218	EAB01-SNAP/CONADV-Tier 1	$4,977.00	15.6%	$4,200.59	$895.86	$796.32	N/A	N/A	N/A	$895.86	IS	ISILON
201-0219	EAB02-SNAP/SYNC-Tier 1	$4,977.00	15.6%	$4,200.59	$895.86	$796.32	N/A	N/A	N/A	$895.86	IS	ISILON
201-0220	EAB03-CONADV/SYNC-Tier 1	$6,237.00	15.6%	$5,264.03	$1,122.66	$997.92	N/A	N/A	N/A	$1,122.66	IS	ISILON
201-0221	EAB04-SNAP/CONADV/SYNC-Tier 1	$8,096.00	15.6%	$6,833.02	$1,457.28	$1,295.36	N/A	N/A	N/A	$1,457.28	IS	ISILON
201-0222	EAB06-SNAP/CONADV/SYNC/MIG -LOW	$8,096.00	15.6%	$6,833.02	$1,457.28	$1,295.36	N/A	N/A	N/A	$1,457.28	IS	ISILON
201-0223	EAB07-SNAP/CONADV/QUOTA-Tier 1	$6,206.00	15.6%	$5,237.86	$1,117.08	$992.96	N/A	N/A	N/A	$1,117.08	IS	ISILON
201-0224	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-LOW	$9,324.00	15.6%	$7,869.46	$1,678.32	$1,491.84	N/A	N/A	N/A	$1,678.32	IS	ISILON
201-0225	EAB09-SNAP/QUOTA-Tier 1	$3,087.00	15.6%	$2,605.43	$555.66	$493.92	N/A	N/A	N/A	$555.66	IS	ISILON
201-0226	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 1	$9,324.00	15.6%	$7,869.46	$1,678.32	$1,491.84	N/A	N/A	N/A	$1,678.32	IS	ISILON
201-0227	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 1	$13,671.00	15.6%	$11,538.32	$2,460.78	$2,187.36	N/A	N/A	N/A	$2,460.78	IS	ISILON
201-0228	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 1	$10,553.00	15.6%	$8,906.73	$1,899.54	$1,688.48	N/A	N/A	N/A	$1,899.54	IS	ISILON
201-0229	EAB13-POOL/CONADV-Tier 1	$6,237.00	15.6%	$5,264.03	$1,122.66	$997.92	N/A	N/A	N/A	$1,122.66	IS	ISILON
201-0230	EAB14-POOL/CONADV/INS-Tier 1	$7,466.00	15.6%	$6,301.30	$1,343.88	$1,194.56	N/A	N/A	N/A	$1,343.88	IS	ISILON
201-0231	EAB01-SNAP/CONADV-Tier 2	$6,678.00	15.6%	$5,636.23	$1,202.04	$1,068.48	N/A	N/A	N/A	$1,202.04	IS	ISILON
201-0232	EAB02-SNAP/SYNC-Tier 2	$6,678.00	15.6%	$5,636.23	$1,202.04	$1,068.48	N/A	N/A	N/A	$1,202.04	IS	ISILON
201-0233	EAB03-CONADV/SYNC-Tier 2	$8,379.00	15.6%	$7,071.88	$1,508.22	$1,340.64	N/A	N/A	N/A	$1,508.22	IS	ISILON
201-0234	EAB04-SNAP/CONADV/SYNC-Tier 2	$10,868.00	15.6%	$9,172.59	$1,956.24	$1,738.88	N/A	N/A	N/A	$1,956.24	IS	ISILON
201-0235	EAB06-SNAP/CONADV/SYNC/MIG-MED	$10,868.00	15.6%	$9,172.59	$1,956.24	$1,738.88	N/A	N/A	N/A	$1,956.24	IS	ISILON
201-0236	EAB07-SNAP/CONADV/QUOTA-Tier 2	$8,348.00	15.6%	$7,045.71	$1,502.64	$1,335.68	N/A	N/A	N/A	$1,502.64	IS	ISILON
201-0237	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-MED	$12,537.00	15.6%	$10,581.23	$2,256.66	$2,005.92	N/A	N/A	N/A	$2,256.66	IS	ISILON
201-0238	EAB09-SNAP/QUOTA-Tier 2	$4,158.00	15.6%	$3,509.35	$748.44	$665.28	N/A	N/A	N/A	$748.44	IS	ISILON
201-0239	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 2	$12,537.00	15.6%	$10,581.23	$2,256.66	$2,005.92	N/A	N/A	N/A	$2,256.66	IS	ISILON
201-0240	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 2	$18,396.00	15.6%	$15,526.22	$3,311.28	$2,943.36	N/A	N/A	N/A	$3,311.28	IS	ISILON
201-0241	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 2	$14,207.00	15.6%	$11,990.71	$2,557.26	$2,273.12	N/A	N/A	N/A	$2,557.26	IS	ISILON
201-0242	EAB13-POOL/CONADV-Tier 2	$8,379.00	15.6%	$7,071.88	$1,508.22	$1,340.64	N/A	N/A	N/A	$1,508.22	IS	ISILON
201-0243	EAB14-POOL/CONADV/INS-Tier 2	$10,049.00	15.6%	$8,481.36	$1,808.82	$1,607.84	N/A	N/A	N/A	$1,808.82	IS	ISILON
201-0244	EAB01-SNAP/CONADV-Tier 3	$9,450.00	15.6%	$7,975.80	$1,701.00	$1,512.00	N/A	N/A	N/A	$1,701.00	IS	ISILON
201-0245	EAB02-SNAP/SYNC-Tier 3	$9,450.00	15.6%	$7,975.80	$1,701.00	$1,512.00	N/A	N/A	N/A	$1,701.00	IS	ISILON
201-0246	EAB03-CONADV/SYNC-Tier 3	$11,907.00	15.6%	$10,049.51	$2,143.26	$1,905.12	N/A	N/A	N/A	$2,143.26	IS	ISILON
201-0247	EAB04-SNAP/CONADV/SYNC-Tier 3	$15,404.00	15.6%	$13,000.98	$2,772.72	$2,464.64	N/A	N/A	N/A	$2,772.72	IS	ISILON
201-0248	EAB06-SNAP/CONADV/SYNC/MIG-HIGH	$15,404.00	15.6%	$13,000.98	$2,772.72	$2,464.64	N/A	N/A	N/A	$2,772.72	IS	ISILON
201-0249	EAB07-SNAP/CONADV/QUOTA-Tier 3	$11,876.00	15.6%	$10,023.34	$2,137.68	$1,900.16	N/A	N/A	N/A	$2,137.68	IS	ISILON
201-0250	EAB08-SNAP/CONADV/QUOTA/SYNC/MIG-HIGH	$17,829.00	15.6%	$15,047.68	$3,209.22	$2,852.64	N/A	N/A	N/A	$3,209.22	IS	ISILON
201-0251	EAB09-SNAP/QUOTA-Tier 3	$5,922.00	15.6%	$4,998.17	$1,065.96	$947.52	N/A	N/A	N/A	$1,065.96	IS	ISILON
201-0252	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 3	$17,829.00	15.6%	$15,047.68	$3,209.22	$2,852.64	N/A	N/A	N/A	$3,209.22	IS	ISILON
201-0253	EAB11-POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 3	$26,208.00	15.6%	$22,119.55	$4,717.44	$4,193.28	N/A	N/A	N/A	$4,717.44	IS	ISILON
201-0254	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 3	$20,255.00	15.6%	$17,095.22	$3,645.90	$3,240.80	N/A	N/A	N/A	$3,645.90	IS	ISILON
201-0255	EAB13-POOL/CONADV-Tier 3	$11,907.00	15.6%	$10,049.51	$2,143.26	$1,905.12	N/A	N/A	N/A	$2,143.26	IS	ISILON
201-0256	EAB14-POOL/CONADV/INS-Tier 3	$14,333.00	15.6%	$12,097.05	$2,579.94	$2,293.28	N/A	N/A	N/A	$2,579.94	IS	ISILON
201-0282	EAB01-SNAP/CONADV-Tier 4	$12,202.00	15.6%	$10,298.49	$2,196.36	$1,952.32	N/A	N/A	N/A	$2,196.36	IS	ISILON
201-0283	EAB02-SNAP/SYNC-Tier 4	$12,202.00	15.6%	$10,298.49	$2,196.36	$1,952.32	N/A	N/A	N/A	$2,196.36	IS	ISILON
201-0284	EAB03-CONADV/SYNC-Tier 4	$15,374.00	15.6%	$12,975.66	$2,767.32	$2,459.84	N/A	N/A	N/A	$2,767.32	IS	ISILON
201-0285	EAB04-SNAP/CONADV/SYNC-Tier 4	$19,890.00	15.6%	$16,787.16	$3,580.20	$3,182.40	N/A	N/A	N/A	$3,580.20	IS	ISILON
201-0287	EAB07-SNAP/CONADV/QUOTA-Tier 4	$15,334.00	15.6%	$12,941.90	$2,760.12	$2,453.44	N/A	N/A	N/A	$2,760.12	IS	ISILON
201-0289	EAB09-SNAP/QUOTA-Tier 4	$7,647.00	15.6%	$6,454.07	$1,376.46	$1,223.52	N/A	N/A	N/A	$1,376.46	IS	ISILON
201-0290	EAB10-SNAP/CONADV/QUOTA/SYNC-Tier 4	$23,021.00	15.6%	$19,429.72	$4,143.78	$3,683.36	N/A	N/A	N/A	$4,143.78	IS	ISILON
201-0291	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC-Tr 4	$33,840.00	15.6%	$28,560.96	$6,091.20	$5,414.40	N/A	N/A	N/A	$6,091.20	IS	ISILON
201-0292	EAB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 4	$26,153.00	15.6%	$22,073.13	$4,707.54	$4,184.48	N/A	N/A	N/A	$4,707.54	IS	ISILON
201-0293	EAB13-POOL/CONADV-Tier 4	$15,374.00	15.6%	$12,975.66	$2,767.32	$2,459.84	N/A	N/A	N/A	$2,767.32	IS	ISILON
201-0294	EAB14-POOL/CONADV/INS-Tier 4	$18,507.00	15.6%	$15,619.91	$3,331.26	$2,961.12	N/A	N/A	N/A	$3,331.26	IS	ISILON
201-0295	SW: Basic Bundle (Tier 1)	$6,206.00	15.6%	$5,237.86	$1,117.08	$992.96	N/A	N/A	N/A	$1,117.08	IS	ISILON
201-0296	SW: Basic Bundle (Tier 2)	$8,348.00	15.6%	$7,045.71	$1,502.64	$1,335.68	N/A	N/A	N/A	$1,502.64	IS	ISILON
201-0297	SW: Basic Bundle (Tier 3)	$11,876.00	15.6%	$10,023.34	$2,137.68	$1,900.16	N/A	N/A	N/A	$2,137.68	IS	ISILON
201-0298	SW: Basic Bundle (Tier 4)	$15,333.00	15.6%	$12,941.05	$2,759.94	$2,453.28	N/A	N/A	N/A	$2,759.94	IS	ISILON
201-0299	SW: Enterprise Bundle (Tier 1)	$7,434.00	15.6%	$6,274.30	$1,338.12	$1,189.44	N/A	N/A	N/A	$1,338.12	IS	ISILON
201-0300	SW: Enterprise Bundle (Tier 2)	$10,017.00	15.6%	$8,454.35	$1,803.06	$1,602.72	N/A	N/A	N/A	$1,803.06	IS	ISILON
201-0301	SW: Enterprise Bundle (Tier 3)	$14,301.00	15.6%	$12,070.04	$2,574.18	$2,288.16	N/A	N/A	N/A	$2,574.18	IS	ISILON
201-0302	SW: Enterprise Bundle (Tier 4)	$18,465.00	15.6%	$15,584.46	$3,323.70	$2,954.40	N/A	N/A	N/A	$3,323.70	IS	ISILON
201-0303	SW: Enterprise Advanced Bundle (Tier 1)	$13,671.00	15.6%	$11,538.32	$2,460.78	$2,187.36	N/A	N/A	N/A	$2,460.78	IS	ISILON
201-0304	SW: Enterprise Advanced Bundle (Tier 2)	$18,396.00	15.6%	$15,526.22	$3,311.28	$2,943.36	N/A	N/A	N/A	$3,311.28	IS	ISILON
201-0305	SW: Enterprise Advanced Bundle (Tier 3)	$26,208.00	15.6%	$22,119.55	$4,717.44	$4,193.28	N/A	N/A	N/A	$4,717.44	IS	ISILON
201-0306	SW: Enterprise Advanced Bundle (Tier 4)	$33,839.00	15.6%	$28,560.12	$6,091.02	$5,414.24	N/A	N/A	N/A	$6,091.02	IS	ISILON
201-0307	SW: Elite Bundle (Tier 1)	$17,612.00	15.6%	$14,864.53	$3,170.16	$2,817.92	N/A	N/A	N/A	$3,170.16	IS	ISILON
201-0308	SW: Elite Bundle (Tier 2)	$23,681.00	15.6%	$19,986.76	$4,262.58	$3,788.96	N/A	N/A	N/A	$4,262.58	IS	ISILON
201-0309	SW: Elite Bundle (Tier 3)	$35,431.00	15.6%	$29,903.76	$6,377.58	$5,668.96	N/A	N/A	N/A	$6,377.58	IS	ISILON
201-0310	SW: Elite Bundle (Tier 4)	$46,692.00	15.6%	$39,408.05	$8,404.56	$7,470.72	N/A	N/A	N/A	$8,404.56	IS	ISILON
201-0311	SW: Basic Bundle (Tier 5)	$22,361.00	15.6%	$18,872.68	$4,024.98	$3,577.76	N/A	N/A	N/A	$4,024.98	IS	ISILON
201-0312	SW: Basic Bundle (Tier 6)	$36,982.00	15.6%	$31,212.81	$6,656.76	$5,917.12	N/A	N/A	N/A	$6,656.76	IS	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
201-0313	SW: Enterprise Bundle (Tier 5)	$26,928.00	15.6%	$22,727.23	$4,847.04	$4,308.48	N/A	N/A	N/A	$4,847.04	IS	ISILON
201-0314	SW: Enterprise Bundle (Tier 6)	$44,537.00	15.6%	$37,589.23	$8,016.66	$7,125.92	N/A	N/A	N/A	$8,016.66	IS	ISILON
201-0315	SW: Enterprise Advanced Bundle (Tier 5)	$49,349.00	15.6%	$41,650.56	$8,882.82	$7,895.84	N/A	N/A	N/A	$8,882.82	IS	ISILON
201-0316	SW: Enterprise Advanced Bundle (Tier 6)	$81,618.00	15.6%	$68,885.59	$14,691.24	$13,058.88	N/A	N/A	N/A	$14,691.24	IS	ISILON
201-0319	EAB01-SNAP/CONADV-(Tier 5)	$17,795.00	15.6%	$15,018.98	$3,203.10	$2,847.20	N/A	N/A	N/A	$3,203.10	IS	ISILON
201-0320	EAB02-SNAP/SYNC-(Tier 5)	$17,795.00	15.6%	$15,018.98	$3,203.10	$2,847.20	N/A	N/A	N/A	$3,203.10	IS	ISILON
201-0321	EAB03-CONADV/SYNC-(Tier 5)	$22,420.00	15.6%	$18,922.48	$4,035.60	$3,587.20	N/A	N/A	N/A	$4,035.60	IS	ISILON
201-0322	EAB04-SNAP/CONADV/SYNC-(Tier 5)	$29,006.00	15.6%	$24,481.06	$5,221.08	$4,640.96	N/A	N/A	N/A	$5,221.08	IS	ISILON
201-0323	EAB07-SNAP/CONADV/QUOTA-(Tier 5)	$22,362.00	15.6%	$18,873.53	$4,025.16	$3,577.92	N/A	N/A	N/A	$4,025.16	IS	ISILON
201-0324	EAB09-SNAP/QUOTA-(Tier 5)	$11,152.00	15.6%	$9,412.29	$2,007.36	$1,784.32	N/A	N/A	N/A	$2,007.36	IS	ISILON
201-0325	EAB10-SNAP/CONADV/QUOTA/SYNC-(Tier 5)	$33,572.00	15.6%	$28,334.77	$6,042.96	$5,371.52	N/A	N/A	N/A	$6,042.96	IS	ISILON
201-0326	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC (T5)	$49,350.00	15.6%	$41,651.40	$8,883.00	$7,896.00	N/A	N/A	N/A	$8,883.00	IS	ISILON
201-0327	EAB12-POOL/INS/SNAP/CONADV/QUOTA-(Tier5)	$38,140.00	15.6%	$32,190.16	$6,865.20	$6,102.40	N/A	N/A	N/A	$6,865.20	IS	ISILON
201-0328	EAB13-POOL/CONADV-(Tier 5)	$22,420.00	15.6%	$18,922.48	$4,035.60	$3,587.20	N/A	N/A	N/A	$4,035.60	IS	ISILON
201-0329	EAB14-POOL/CONADV/INS-(Tier 5)	$26,989.00	15.6%	$22,778.72	$4,858.02	$4,318.24	N/A	N/A	N/A	$4,858.02	IS	ISILON
201-0330	EAB01-SNAP/CONADV-(Tier 6)	$29,431.00	15.6%	$24,839.76	$5,297.58	$4,708.96	N/A	N/A	N/A	$5,297.58	IS	ISILON
201-0331	EAB02-SNAP/SYNC-(Tier 6)	$29,431.00	15.6%	$24,839.76	$5,297.58	$4,708.96	N/A	N/A	N/A	$5,297.58	IS	ISILON
201-0332	EAB03-CONADV/SYNC-(Tier 6)	$37,081.00	15.6%	$31,296.36	$6,674.58	$5,932.96	N/A	N/A	N/A	$6,674.58	IS	ISILON
201-0333	EAB04-SNAP/CONADV/SYNC-(Tier 6)	$47,974.00	15.6%	$40,490.06	$8,635.32	$7,675.84	N/A	N/A	N/A	$8,635.32	IS	ISILON
201-0334	EAB07-SNAP/CONADV/QUOTA-(Tier 6)	$36,985.00	15.6%	$31,215.34	$6,657.30	$5,917.60	N/A	N/A	N/A	$6,657.30	IS	ISILON
201-0335	EAB09-SNAP/QUOTA-(Tier 6)	$18,444.00	15.6%	$15,566.74	$3,319.92	$2,951.04	N/A	N/A	N/A	$3,319.92	IS	ISILON
201-0336	EAB10-SNAP/CONADV/QUOTA/SYNC-(Tier 6)	$55,525.00	15.6%	$46,863.10	$9,994.50	$8,884.00	N/A	N/A	N/A	$9,994.50	IS	ISILON
201-0337	EAB11 POOL/INS/SNAP/CONADV/QTA/SYNC-(T6)	$81,620.00	15.6%	$68,887.28	$14,691.60	$13,059.20	N/A	N/A	N/A	$14,691.60	IS	ISILON
201-0338	EAB12-POOL/INS/SNAP/CONADV/QUOTA-(Tier6)	$63,080.00	15.6%	$53,239.52	$11,354.40	$10,092.80	N/A	N/A	N/A	$11,354.40	IS	ISILON
201-0339	EAB13-POOL/CONADV-(Tier 6)	$37,081.00	15.6%	$31,296.36	$6,674.58	$5,932.96	N/A	N/A	N/A	$6,674.58	IS	ISILON
201-0340	EAB14-POOL/CONADV/INS-(Tier 6)	$44,638.00	15.6%	$37,674.47	$8,034.84	$7,142.08	N/A	N/A	N/A	$8,034.84	IS	ISILON
456-105-366	SRMSUITE ISILON LO DNSTY =ID	$3,930.00	15.6%	$3,316.92	$707.40	$628.80	N/A	N/A	N/A	$707.40	IS	ISILON
456-105-367	SRMSUITE ISILON MED DNSTY =ID	$5,280.00	15.6%	$4,456.32	$950.40	$844.80	N/A	N/A	N/A	$950.40	IS	ISILON
456-105-368	SRMSUITE ISILON HI DNSTY =ID	$7,510.00	15.6%	$6,338.44	$1,351.80	$1,201.60	N/A	N/A	N/A	$1,351.80	IS	ISILON
456-105-945	SRMSUITE ISILON UPR DNSTY =ID	$10,670.00	15.6%	$9,005.48	$1,920.60	$1,707.20	N/A	N/A	N/A	$1,920.60	IS	ISILON
611-0004	12TB HDD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0005	11TB HDD / 200GB SSD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0006	6TB HDD / 1.2TB SSD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0007	24TB HDD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0008	20TB HDD / 400GB SSD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0009	12TB HDD / 1.2TB SSD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0010	36TB HDD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0011	27TB HDD / 600GB SSD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0012	18TB HDD / 1.2TB SSD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0013	7.2TB HDD; 2.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0014	6.9TB HDD / 200GB SSD; 2.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0015	5.4TB HDD / 1.2TB SSD; 2.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0016	14.4TB HDD; 2.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0017	13.2TB / 400GB SSD; 2.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0018	10.8TB / 1.2TB SSD; 2.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0044	4.8TB SSD; 2.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0045	36TB HDD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0046	72TB HDD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0047	108TB HDD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0056	90TB/2.4TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0063	144TB HDD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0068	21.6TB HDD, 2.5	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0070	20.7TB HDD/400GB SSD/2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0071	19.8TB HDD/800GB SSD/2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0072	18.9TB HDD / 1.2TB SSD, 2.5	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0074	34TB HDD/800GB SSD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0075	66TB HDD / 1.2TB SSD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0076	96TB HDD / 1.6TB SSD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0078	19.8TB HDD / 400GB SSD, 2.5	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0098	9.6TB SSD, 2.5	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0099	3.5, 120TB HDD/2.4TB SSD	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0101	13.2TB / 800GB SSD, 2.5	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0102	16.2TB /2.4TB SSD	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0104	108TB SED HDD, 3.5 in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0105	36TB SED HDD, 3.5 in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0108	60TB HDD / 4.8TB SSD/3.5IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0109	120TB HDD / 4.8TB SSD/3.5IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0110	62TB HDD /2TB SSD/3.5IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0111	13.2TB HDD/1.6TB SSD/2.5IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0112	19.2TB SSD/2.5IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0113	26.4TB HDD/1.6TB SSD/2.5IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0115	48TB SED HDD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0116	144TB SED HDD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0118	34TB HDD/1.6TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0119	64TB HDD/3.2TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0120	90TB HDD/4.8TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0121	6.6TB/1.6TB SSD/2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0122	19.8TB HDD/1.6TB SSD/2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0124	128TB HDD/3.2TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0125	25.2TB/2.4TB SSD/2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0126	24TB/3.2TB SSD/2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0128	6.6TB HDD/400GB SSD/2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0129	64TB HDD/1.6TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0130	99TB HDD/2.4TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0131	136TB HDD/1.6TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0132	26.4TB/800GB SSD/2.5IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0133	96TB/3.2TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0134	10TB HDD+1.6TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0135	20TB HDD+1.6TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0136	6TB HDD+4.8TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0137	16TB HDD+3.2TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0138	12TB HDD+4.8TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0139	33TB HDD+800GB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON

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MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
611-0140	11TB HDD+800GB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0141	22TB HDD+800GB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0142	30TB HDD+1.6TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0143	24TB HDD+3.2TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0144	18TB HDD+4.8TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0145	28.8TB HDD 2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0146	13.8TB HDD + 800GB SSD 2.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0147	102TB HDD + 1.6TB SSD 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0168	21.6TB HDD SED 2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0169	20.7TB HDDSED+800GB SSD SED 2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0170	19.8TB HDD SED+1.6TB SSD SED 2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0171	6.9TB HDD+400GB SSD 2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0172	6.9TB HDD+800GB SSD 2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0173	13.8TB HDD+400GB SSD 2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0174	20.7TB HDD+800GB SSD 2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0175	27.6TB HDD+400GB SSD 2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0176	27.6TB HDD+800GB SSD 2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0177	70TB HDD+800GB SSD 3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0178	68TB HDD+1.6TB SSD 3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0179	136TB HDD+1.6TB SSD 3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0180	136TB SED HDD+1.6TB SED SSD, 3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0181	128TB SED HDD+3.2TB SED SSD, 3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0182	120TB SED HDD+4.8TB SED SSD, 3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0183	33TB SED HDD/800GB SED SSD/3.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0184	30TB SED HDD/1.6TB SED SSD/3.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0185	24TB SED HDD/3.2TB SED SSD/3.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0186	102TB SED HDD/1.6TB SED SSD/3.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0187	96TB SED HDD/3.2TB SED SSD/3.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0188	105TB SED HDD/800GB SED SSD/3.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0189	140TB SED HDD/800GB SED SSD/3.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0190	132TB SED HDD/2.4TB SED SSD/3.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0191	35TB HDD / 800GB SSD; 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0192	132TB HDD/2.4TB SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0195	16.2T HDD+4.8T SSD/2.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0196	18.9T HDD+2.4T SSD/2.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0197	18T HDD+3.2T SSD/2.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0198	21.6T HDD+4.8T SSD/2.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0199	24T HDD+3.2T SSD/2.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0200	25.2T HDD+2.4T SSD/2.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0201	6.6T HDD+1.6T SSD/2.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0202	9.6T SSD/2.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0203	32T HDD+3.2T SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0204	INA 90TB HDD+4.8 SSD/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0205	90T HDD+4.8T SSD SED/3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0206	99TB SED HDD/2.4TB SED SSD/3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0207	210TB HDD+800GB SSD/3.5in.	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
611-0208	140TB HDD / 800GB SSD 3.5 IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0001	6GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0002	12GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0003	24GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0004	48GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0005	24GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0006	48GB RAM 12x4G	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0008	12GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0009	192GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0014	32GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0015	64GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0016	128GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0017	128GB RAM 16x8GB	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0018	256GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0019	48GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0020	24GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0021	96GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
612-0022	INA 12GB RAM 6x2G	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	IS	ISILON
612-0023	24GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	IS	ISILON
612-0024	48GB RAM	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	IS	ISILON
613-0001	1GBE BASE-T DUAL-PORT PCIE	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
613-0002	10GBE; DUAL-PORT; SFP+; WITHOUT OPTICS	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
613-0003	1GBE BASE-T DUAL-PORT PCIE X2	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
613-0008	10GBE DUAL-PORT SFP WITHOUT OPTICS	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
613-0009	10GBE DUAL-PORT SFP W/O OPTICS HD400	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	ISILON
800-0010	PWRCRD,2,NEMA 5-15A-C13,110V NORTH AMER	$40.00	15.6%	$33.76	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0012	PWRCRD,2,IEC320 C14-C13,208V UNIVERSAL	$49.00	15.6%	$41.36	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0014	PWRCRD,2,BS1363-C13,240V UK/IRLND	$101.00	15.6%	$85.24	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0015	PWRCRD,2,CEE7/7 KSC8305-C13,220V EU/KREA	$88.00	15.6%	$74.27	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0017	PWRCRD,2,JIS 8303-C13,100V JAPAN	$89.00	15.6%	$75.12	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0020	PWRCRD,2,AS3112-C13,230V AUS/NZ	$89.00	15.6%	$75.12	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0021	PWRCRD,2,IS1293-C13,240V INDIA/SA	$97.00	15.6%	$81.87	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0022	PWRCRD,2,SI-32 TO C13,230V ISRAEL	$127.00	15.6%	$107.19	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0024	PWRCRD,2,SEV 1011-C13,220V SWTZLAND	$96.00	15.6%	$81.02	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0025	PWRCRD,2,IRAM 2073-C13,220V ARGENTINA	$86.00	15.6%	$72.58	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0026	PWRCRD,2,AFSNIT107-2-D1-C13,220V DENMRK	$87.00	15.6%	$73.43	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0029	PWRCRD,2,NEMA 5-15A-C19,110V North AMER	$110.00	15.6%	$92.84	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0030	PWRCRD,2,IEC320 C14-C19,208-240V UNIVL	$110.00	15.6%	$92.84	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0031	PWRCRD,2,CEE7/7 KSC8305-C19,220V EU/KREA	$96.00	15.6%	$81.02	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0032	PWRCRD,2,PSE JIS 8303-C19,100V JAPAN	$118.00	15.6%	$99.59	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0033	PWRCRD,2,BS 1363-C19,240V UK/IRLND	$112.00	15.6%	$94.53	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0034	PWRCRD,2,AS3112-C19,230V AUS/NZ	$106.00	15.6%	$89.46	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0035	PWRCRD,2,IS1293-C19,240V INDIA/SA	$124.00	15.6%	$104.66	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0037	PWRCRD,2,SI-32 TO C19,230V ISRAEL	$265.00	15.6%	$223.66	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0038	PWRCRD,2,SEV 1011-C19,220V SWTZLAND	$218.00	15.6%	$183.99	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0039	PWRCRD,2,AFSNIT107-2-D1-C19,220V DENMRK	$84.00	15.6%	$70.90	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0054	MOUNTING KIT; TITAN RACK; ANTI-TIP	$1,630.00	15.6%	$1,375.72	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
800-0055	MOUNTING KIT; TITAN RACK; ANTI-MOVE	$299.00	15.6%	$252.36	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0056	MOUNTING KIT; TITAN RACK; SEISMIC	$1,702.00	15.6%	$1,436.49	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0057	TOP ROUTING KIT; TITAN RACK	$830.00	15.6%	$700.52	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0061	PWRCRD,1,TITAN,15F,L6-30P,250V NO AM/JAP	$268.00	15.6%	$226.19	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0062	PWRCRD,1,TITAN,15F,3750DP,250V NO AM/JAP	$1,341.00	15.6%	$1,131.80	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0063	PWRCRD,1,TITAN,15F,IEC60309, 230V UNIVL	$264.00	15.6%	$222.82	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
800-0064	PWRCRD,1,TITAN,15F,56PA332,250V AU	$569.00	15.6%	$480.24	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
811-0232	Spares Kit/Optic/SFP+/SR/ 40Gbe	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
820-0001	FIELD UPGRADE KIT; 100GB SSD FOR IQ5400S	$4,868.00	15.6%	$4,108.59	$535.48	$438.12	N/A	$0.00	N/A	$535.48	IS	ISILON
820-0002	FIELD UPGRADE KIT; 36000X TO 32000X-SSD	$19,023.00	15.6%	$16,055.41	$2,092.53	$1,712.07	N/A	$0.00	N/A	$2,092.53	IS	ISILON
820-0003	FLD UPGRD KIT X-Series 1 x 200GB SSD	$8,373.00	15.6%	$7,066.81	$921.03	$753.57	N/A	$0.00	N/A	$921.03	IS	ISILON
820-0004	FLD UPGRD KIT X-Series 2 x 200GB SSD	$16,731.00	15.6%	$14,120.96	$1,840.41	$1,505.79	N/A	$0.00	N/A	$1,840.41	IS	ISILON
820-0005	FLD UPGRD KIT X-Series 3 x 200GB SSD	$25,515.00	15.6%	$21,534.66	$2,806.65	$2,296.35	N/A	$0.00	N/A	$2,806.65	IS	ISILON
820-0006	FLD UPGRD KIT X-Series 4 x 200GB SSD	$33,403.00	15.6%	$28,192.13	$3,674.33	$3,006.27	N/A	$0.00	N/A	$3,674.33	IS	ISILON
820-0007	FLD UPGRD KIT X-Series 5 x 200GB SSD	$41,738.00	15.6%	$35,226.87	$4,591.18	$3,756.42	N/A	$0.00	N/A	$4,591.18	IS	ISILON
820-0008	FLD UPGRD KIT X-Series 6 x 200GB SSD	$50,074.00	15.6%	$42,262.46	$5,508.14	$4,506.66	N/A	$0.00	N/A	$5,508.14	IS	ISILON
820-0009	FLD UPGRD KIT S-Series 1 x 200GB SSD	$8,419.00	15.6%	$7,105.64	$926.09	$757.71	N/A	$0.00	N/A	$926.09	IS	ISILON
820-0010	FLD UPGRD KIT S-Series 2 x 200GB SSD	$16,678.00	15.6%	$14,076.23	$1,834.58	$1,501.02	N/A	$0.00	N/A	$1,834.58	IS	ISILON
820-0011	FLD UPGRD KIT S-Series 4 x 200GB SSD	$33,212.00	15.6%	$28,030.93	$3,653.32	$2,989.08	N/A	$0.00	N/A	$3,653.32	IS	ISILON
820-0012	FLD UPGRD KIT S-Series 5 x 200GB SSD	$41,500.00	15.6%	$35,026.00	$4,565.00	$3,735.00	N/A	$0.00	N/A	$4,565.00	IS	ISILON
820-0013	FLD UPGRD KIT S-Series 6 x 200GB SSD	$49,788.00	15.6%	$42,021.07	$5,476.68	$4,480.92	N/A	$0.00	N/A	$5,476.68	IS	ISILON
820-0014	FLD UPGRD KIT DDR3 MEMORY 3 x 2GB	$1,043.00	15.6%	$880.29	$114.73	$93.87	N/A	$0.00	N/A	$114.73	IS	ISILON
820-0015	FLD UPGRD KIT DDR3 MEMORY 6 x 4GB	$2,514.00	15.6%	$2,121.82	$276.54	$226.26	N/A	$0.00	N/A	$276.54	IS	ISILON
820-0016	FLD UPGRD KIT DDR3 MEMORY 6 x 8GB	$4,268.00	15.6%	$3,602.19	$469.48	$384.12	N/A	$0.00	N/A	$469.48	IS	ISILON
820-0017	FLD UPGRD KIT DDR3 MEMORY 12 x 4GB	$4,947.00	15.6%	$4,175.27	$544.17	$445.23	N/A	$0.00	N/A	$544.17	IS	ISILON
820-0018	FLD UPGRD KIT DDR3 MEMORY 12 x 8GB	$9,039.00	15.6%	$7,628.92	$994.29	$813.51	N/A	$0.00	N/A	$994.29	IS	ISILON
820-0019	FLD UPGRD KIT 200/400 Dual 1GbE BaseT	$1,203.00	15.6%	$1,015.33	$132.33	$108.27	N/A	$0.00	N/A	$132.33	IS	ISILON
820-0020	FLD UPGRD KIT 200/400 2x10GE SFP+ NO OP	$3,597.00	15.6%	$3,035.87	$395.67	$323.73	N/A	$0.00	N/A	$395.67	IS	ISILON
820-0032	FLD UPGRD KIT DDR3 MEMORY 12 x 16GB	$22,240.00	15.6%	$18,770.56	$2,446.40	$2,001.60	N/A	$0.00	N/A	$2,446.40	IS	ISILON
820-0033	FLD UPGRD KIT X-Series 1 x 400GB SSD	$15,160.00	15.6%	$12,795.04	$1,667.60	$1,364.40	N/A	$0.00	N/A	$1,667.60	IS	ISILON
820-0034	FLD UPGRD KIT X-Series 2 x 400GB SSD	$30,374.00	15.6%	$25,635.66	$3,341.14	$2,733.66	N/A	$0.00	N/A	$3,341.14	IS	ISILON
820-0035	FLD UPGRD KIT X-Series 3 x 400GB SSD	$45,479.00	15.6%	$38,384.28	$5,002.69	$4,093.11	N/A	$0.00	N/A	$5,002.69	IS	ISILON
820-0036	FLD UPGRD KIT X-Series 4 x 400GB SSD	$60,639.00	15.6%	$51,179.32	$6,670.29	$5,457.51	N/A	$0.00	N/A	$6,670.29	IS	ISILON
820-0043	FLD UPGRD KIT X-Series 4 x 100GB SSD	$18,604.00	15.6%	$15,701.78	$2,046.44	$1,674.36	N/A	$0.00	N/A	$2,046.44	IS	ISILON
820-0044	FLD UPGRD KIT X-Series 5 x 400GB SSD	$75,799.00	15.6%	$63,974.36	$8,337.89	$6,821.91	N/A	$0.00	N/A	$8,337.89	IS	ISILON
820-0045	FLD UPGRD KIT S-Series 3 x 400GB SSD	$44,345.00	15.6%	$37,427.18	$4,877.95	$3,991.05	N/A	$0.00	N/A	$4,877.95	IS	ISILON
820-0056	FLD UPGRD KIT X-Series 6 x 400GB SSD	$92,218.00	15.6%	$77,831.99	$10,143.98	$8,299.62	N/A	$0.00	N/A	$10,143.98	IS	ISILON
820-0058	FLD UPGRD KIT DDR3 MEMORY 3 x 16GB	$4,689.00	15.6%	$3,957.52	$515.79	$422.01	N/A	$0.00	N/A	$515.79	IS	ISILON
820-0059	FLD UPGRD KIT DDR3 MEMORY 3 x 8GB	$2,733.00	15.6%	$2,306.65	$300.63	$245.97	N/A	$0.00	N/A	$300.63	IS	ISILON
820-0060	FLD UPGRD KIT DDR3 MEMORY 6 x 16GB	$9,247.00	15.6%	$7,804.47	$1,017.17	$832.23	N/A	$0.00	N/A	$1,017.17	IS	ISILON
820-0061	FLD UPGRD KIT S-Series 2 x 800GB SSD	$58,038.00	15.6%	$48,984.07	$6,384.18	$5,223.42	N/A	$0.00	N/A	$6,384.18	IS	ISILON
820-0062	FLD UPGRD KIT X-Series 6 x 800GB SSD	$173,972.00	15.6%	$146,832.37	$19,136.92	$15,657.48	N/A	$0.00	N/A	$19,136.92	IS	ISILON
820-0063	FLD UPGRD KIT X-Series 4 x 800GB SSD	$116,231.00	15.6%	$98,098.96	$12,785.41	$10,460.79	N/A	$0.00	N/A	$12,785.41	IS	ISILON
820-0064	FLD UPGRD KIT S-Series 1 x 800GB SSD	$29,057.00	15.6%	$24,524.11	$3,196.27	$2,615.13	N/A	$0.00	N/A	$3,196.27	IS	ISILON
820-0065	FLD UPGRD KIT X-Series 2 x 800GB SSD	$54,653.00	15.6%	$46,127.13	$6,011.83	$4,918.77	N/A	$0.00	N/A	$6,011.83	IS	ISILON
820-0066	FLD UPGRD KIT X-Series 1 x 800GB SSD	$27,326.00	15.6%	$23,063.14	$3,005.86	$2,459.34	N/A	$0.00	N/A	$3,005.86	IS	ISILON
820-0067	FLD UPGR KIT/ 3.5 IN/ 3 x 800GB SSD/EMLC	$81,429.00	15.6%	$68,726.08	$8,957.19	$7,328.61	N/A	$0.00	N/A	$8,957.19	IS	ISILON
820-0068	Field Upgrade Kit,3.5in,1x800GB SED SSD	$35,524.00	15.6%	$29,982.26	$3,907.64	$3,197.16	N/A	$0.00	N/A	$3,907.64	IS	ISILON
820-0069	Field Upgrade Kit,3.5in,2x800GB SED SSD	$71,048.00	15.6%	$59,964.51	$7,815.28	$6,394.32	N/A	$0.00	N/A	$7,815.28	IS	ISILON
820-0070	Field Upgrade Kit,3.5in,3x800GB SED SSD	$106,573.00	15.6%	$89,947.61	$11,723.03	$9,591.57	N/A	$0.00	N/A	$11,723.03	IS	ISILON
820-0071	Field Upgrade Kit,3.5in,4x800GB SED SSD	$151,100.00	15.6%	$127,528.40	$16,621.00	$13,599.00	N/A	$0.00	N/A	$16,621.00	IS	ISILON
820-0072	Field Upgrade Kit,3.5in,6x800GB SED SSD	$226,163.00	15.6%	$190,881.57	$24,877.93	$20,354.67	N/A	$0.00	N/A	$24,877.93	IS	ISILON
820-0073	Field Upgrade Kit, Memory 16x16GB	$25,737.00	15.6%	$21,722.03	$2,831.07	$2,316.33	N/A	$0.00	N/A	$2,831.07	IS	ISILON
820-0074	Field Upgrade Kit, Memory 8x16GB	$12,869.00	15.6%	$10,861.44	$1,415.59	$1,158.21	N/A	$0.00	N/A	$1,415.59	IS	ISILON
820-0075	FLD UPGRD KIT,2.5 IN,1x400GB SSD,eMLC	$10,120.00	15.6%	$8,541.28	$1,113.20	$910.80	N/A	$0.00	N/A	$1,113.20	IS	ISILON
820-0076	FLD UPGRD KIT,2.5 IN,3x800GB SSD,eMLC	$81,184.00	15.6%	$68,519.30	$8,930.24	$7,306.56	N/A	$0.00	N/A	$8,930.24	IS	ISILON
820-0077	FLD UPGRD KIT,2.5 IN,4x800GB SSD,eMLC	$108,219.00	15.6%	$91,336.84	$11,904.09	$9,739.71	N/A	$0.00	N/A	$11,904.09	IS	ISILON
850-0029	CABLE, IB DDR, CX4-CX4, 3M	$224.00	22.5%	$173.60	$0.00	$0.00	N/A	$0.00	N/A	N/A	E	ISILON
850-0030	CABLE, IB DDR, CX4-CX4, 5M	$296.00	22.5%	$229.40	$0.00	$0.00	N/A	$0.00	N/A	N/A	E	ISILON
850-0031	1 METER SAS CABLE	$250.00	22.5%	$193.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	E	ISILON
850-0032	3 METER SAS CABLE	$328.00	22.5%	$254.20	$0.00	$0.00	N/A	$0.00	N/A	N/A	E	ISILON
850-0033	1U; 24 PORT DDR IB SWITCH	$0.00	22.5%	$0.00	$687.75	$481.43	N/A	$0.00	N/A	$687.75	E	ISILON
850-0035	CABLE, IB DDR, CX4-CX4, 1M	$176.00	22.5%	$136.40	$0.00	$0.00	N/A	$0.00	N/A	N/A	E	ISILON
851-0053	R-SPR KIT - Legacy Node 2 x 250GB HDD	$638.00	15.6%	$538.47	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0055	R-SPR KIT - Legacy Node 2 x 500GB HDD	$758.00	15.6%	$639.75	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0056	R-SPR KIT - Legacy Node 2 x 750GB HDD	$1,242.00	15.6%	$1,048.25	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0057	IQ ACCELERATOR-X	$0.00	15.6%	$0.00	$1,407.00	$973.98	N/A	$0.00	N/A	$1,407.00	IS	ISILON
851-0058	IQ ACCELERATOR-X CX4-8	$0.00	15.6%	$0.00	$2,209.00	$1,529.46	N/A	$0.00	N/A	$2,209.00	IS	ISILON
851-0059	IQ ACCELERATOR-X CX4-32	$0.00	15.6%	$0.00	$2,751.00	$1,904.22	N/A	$0.00	N/A	$2,751.00	IS	ISILON
851-0062	R-SPR KIT - Legacy Node 2 x 1TB HDD	$986.00	15.6%	$832.18	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0065	IQ ACCELERATOR-X SR-8 SFP+	$0.00	15.6%	$0.00	$2,249.00	$1,556.82	N/A	$0.00	N/A	$2,249.00	IS	ISILON
851-0066	IQ ACCELERATOR-X SR-32 SFP+	$0.00	15.6%	$0.00	$2,869.00	$1,986.30	N/A	$0.00	N/A	$2,869.00	IS	ISILON
851-0073-R	R-IQ36NL	$9,227.00	15.6%	$7,787.59	$1,014.97	$830.43	N/A	$0.00	N/A	$1,014.97	IS	ISILON
851-0074	IQ BACKUP ACCELERATOR	$0.00	15.6%	$0.00	$3,809.00	$2,636.82	N/A	$0.00	N/A	$3,809.00	IS	ISILON
851-0074-R	R-Backup Accelerator	$1,928.00	15.6%	$1,627.23	$212.08	$173.52	N/A	$0.00	N/A	$212.08	IS	ISILON
851-0075-R	R-IQ36000x	$13,025.00	15.6%	$10,993.10	$1,432.75	$1,172.25	N/A	$0.00	N/A	$1,432.75	IS	ISILON
851-0077	1U; 24 PORT DDR IB SWITCH	$0.00	22.5%	$0.00	$681.55	$477.09	N/A	$0.00	N/A	$681.55	E	ISILON
851-0083	FLEXTRONICS 24-PORT DDR SWITCH	$0.00	22.5%	$0.00	$491.45	$344.02	N/A	$0.00	N/A	$491.45	E	ISILON
851-0084	R-SPR KIT - Legacy Node 2 x 450GB HDD	$1,672.00	15.6%	$1,411.17	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0086-R	R-IQ10000xs	$3,009.00	15.6%	$2,539.60	$330.99	$270.81	N/A	$0.00	N/A	$330.99	IS	ISILON
851-0093-R	R-IQ72000x SFP+	$20,920.00	15.6%	$17,656.48	$2,301.20	$1,882.80	N/A	$0.00	N/A	$2,301.20	IS	ISILON
851-0095-R	R-IQ10000xs SFP+	$3,009.00	15.6%	$2,539.60	$330.99	$270.81	N/A	$0.00	N/A	$330.99	IS	ISILON
851-0097-R	R-IQ5400s SFP+	$6,563.00	15.6%	$5,539.17	$721.93	$590.67	N/A	$0.00	N/A	$721.93	IS	ISILON
851-0098	R-SPR KIT - Legacy Node 2 x 2TB HDD	$1,669.00	15.6%	$1,408.64	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0099	R-SPR KIT - 2 SFP+ OPTIC - 10GbE	$498.00	15.6%	$420.31	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0100-R	R-IQ5000s	$7,148.00	15.6%	$6,032.91	$786.28	$643.32	N/A	$0.00	N/A	$786.28	IS	ISILON
851-0101-R	R-IQ5000s CX4	$7,624.00	15.6%	$6,434.66	$838.64	$686.16	N/A	$0.00	N/A	$838.64	IS	ISILON
851-0102-R	R-IQ5000s SFP+	$7,624.00	15.6%	$6,434.66	$838.64	$686.16	N/A	$0.00	N/A	$838.64	IS	ISILON
851-0107-R	R-IQ36NL SFP+	$9,730.00	15.6%	$8,212.12	$1,070.30	$875.70	N/A	$0.00	N/A	$1,070.30	IS	ISILON
851-0131-R	R-IQ108NL SFP+	$19,459.00	15.6%	$16,423.40	$2,140.49	$1,751.31	N/A	$0.00	N/A	$2,140.49	IS	ISILON
851-0148	R-SPR KIT - 108NL Node 2 x 3TB HDD	$2,203.00	15.6%	$1,859.33	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0149	Switch Intel IB QDR 48 Port 2PS 5U - 040	$141,431.00	22.5%	$109,609.03	$7,071.55	$4,950.09	N/A	$0.00	N/A	$7,071.55	E	ISILON
851-0150	Switch Intel IB QDR 24 Port Upgrade Leaf	$28,134.00	22.5%	$21,803.85	$1,406.70	$984.69	N/A	$0.00	N/A	$1,406.70	E	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
851-0151	Switch Intel IB QDR 48 Port 2PS 10U -120	$216,100.00	22.5%	$167,477.50	$10,805.00	$7,563.50	N/A	$0.00	N/A	$10,805.00	E	ISILON
851-0153	CABLE, IB HYBRID, QSFP-CX4, 1M	$164.00	22.5%	$127.10	$0.00	$0.00	N/A	$0.00	N/A	N/A	E	ISILON
851-0154	CABLE, IB HYBRID, QSFP-CX4, 3M	$206.00	22.5%	$159.65	$0.00	$0.00	N/A	$0.00	N/A	N/A	E	ISILON
851-0155	CABLE, IB HYBRID, QSFP-CX4, 5M	$319.00	22.5%	$247.23	$0.00	$0.00	N/A	$0.00	N/A	N/A	E	ISILON
851-0156	CABLE, IB HYBRID, QSFP-CX4, 6M	$343.00	22.5%	$265.83	$0.00	$0.00	N/A	$0.00	N/A	N/A	E	ISILON
851-0157	R-SPR KIT - X/NL-Series 2 x 1TB HDD	$946.00	15.6%	$798.42	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0158	R-SPR KIT - X/NL-Series 2 x 2TB HDD	$1,603.00	15.6%	$1,352.93	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0159	R-SPR KIT - X/NL-Series 2 x 3TB HDD	$2,189.00	15.6%	$1,847.52	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0160	R-SPR KIT - S-Series 2 x 300GB HDD	$1,089.00	15.6%	$919.12	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0161	R-SPR KIT - S-Series 2 x 600GB HDD	$1,711.00	15.6%	$1,444.08	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0162	R-SPR KIT - X200 Node 2 x 500GB HDD	$728.00	15.6%	$614.43	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0163	R-SPR KIT - X-Series 1 x 200GB SLC SSD	$3,683.00	15.6%	$3,108.45	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0164	R-SPR KIT - S-Series 1 x 200GB SLC SSD	$3,685.00	15.6%	$3,110.14	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0167	MELLANOX 8 PORT QDR SWITCH	$5,634.00	22.5%	$4,366.35	$281.70	$197.19	N/A	$0.00	N/A	$281.70	E	ISILON
851-0168	Switch IB QDR 18 Port 1PS 1U Mellanox	$11,168.00	22.5%	$8,655.20	$558.40	$390.88	N/A	$0.00	N/A	$558.40	E	ISILON
851-0169	MELLANOX 36 PORT QDR SWITCH	$0.00	22.5%	$0.00	$1,013.75	$709.63	N/A	$0.00	N/A	$1,013.75	E	ISILON
851-0170	Switch IB QDR 18 Port 1PS 1U Intel	$11,168.00	22.5%	$8,655.20	$558.40	$390.88	N/A	$0.00	N/A	$558.40	E	ISILON
851-0173	CABLE, IB HYBRID, QSFP-CX4, 10M	$745.00	22.5%	$577.38	$0.00	$0.00	N/A	$0.00	N/A	N/A	E	ISILON
851-0179	MELLANOX 36 PORT QDR SWITCH WITH 2 PS	$0.00	22.5%	$0.00	$1,174.45	$822.12	N/A	$0.00	N/A	$1,174.45	E	ISILON
851-0192	R-SPR KIT - S-Series 2 x 900GB HDD	$2,264.00	15.6%	$1,910.82	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0193	R-SPR KIT - S-Series 1 x 400GB SLC SSD	$6,465.00	15.6%	$5,456.46	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0194	RACK ASSY,TITAN 40U,4 PDU, EMC/ISILON	$11,202.00	15.6%	$9,454.49	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0195	R-SPR KIT - X-Series 1 x 400GB SLC SSD	$6,529.00	15.6%	$5,510.48	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0196	R-SPR KIT - S-Series 1 x 200GB eMLC SSD	$3,685.00	15.6%	$3,110.14	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0197	R-SPR KIT - X-Series 1 x 200GB eMLC SSD	$3,683.00	15.6%	$3,108.45	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0198	R-SPR KIT - S-Series 1 x 400GB eMLC SSD	$6,465.00	15.6%	$5,456.46	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0199	R-SPR KIT - X-Series 1 x 400GB eMLC SSD	$6,529.00	15.6%	$5,510.48	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0201	CABLE, IB DDR, CX4-CX4, 8M	$560.00	22.5%	$434.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	ISILON
851-0202	R-SPR KIT - X/NL-Series 2 x 4TB HDD	$2,903.00	15.6%	$2,450.13	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0208	CABLE, IB QDR, QSFP-QSFP, 1M	$155.00	22.5%	$120.13	$0.00	N/A	N/A	$0.00	N/A	N/A	E	ISILON
851-0209	CABLE, IB QDR, QSFP-QSFP, 3M	$225.00	22.5%	$174.38	$0.00	N/A	N/A	$0.00	N/A	N/A	E	ISILON
851-0210	CABLE, IB QDR, QSFP-QSFP, 5M	$428.00	22.5%	$331.70	$0.00	N/A	N/A	$0.00	N/A	N/A	E	ISILON
851-0211	CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M	$1,043.00	22.5%	$808.33	$0.00	N/A	N/A	$0.00	N/A	N/A	E	ISILON
851-0213	R-SPR KIT - X/NL-Series 2 x 3TB SED HDD	$3,065.00	15.6%	$2,586.86	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0214	SWITCH, IB QDR, 36 PORT, 2PS, 1U	$23,489.00	22.5%	$18,203.98	$1,174.45	$822.12	N/A	$0.00	N/A	$1,174.45	E	ISILON
851-0215	R-SPR KIT - X-Series 1 x 800GB eMLC SSD	$12,247.00	15.6%	$10,336.47	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0216	R-SPR KIT - S-Series 1 x 800GB eMLC SSD	$12,247.00	15.6%	$10,336.47	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0217	R-SPR KIT - S-Series 1 x 1.2TB HDD	$1,597.00	15.6%	$1,347.87	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0218	R-SPR KIT - X/NL-Series 2 x 4TB SED HDD	$2,479.00	15.6%	$2,092.28	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0219	R-SPR KIT - S210 2 x 900GB SED HDD	$2,717.00	15.6%	$2,293.15	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0220	R-SPR KIT - S210 1 x 800GB SED SSD	$14,696.00	15.6%	$12,403.42	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0221	R-SPR KIT - X-Series 1 x 800GB SED SSD	$15,921.00	15.6%	$13,437.32	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0222	Transceiver/Optic/SFP+/SR/ 40Gbe	$2,369.00	15.6%	$1,999.44	$0.00	N/A	N/A	$0.00	N/A	$0.00	IS	ISILON
851-0223	R-SPR KIT - NL-Series 1 x 6TB HDD	$1,537.00	15.6%	$1,297.23	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0224	CABLE,IB,MPO,TRANSCEIVER,10M	$468.00	15.6%	$394.99	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0225	CABLE,IB,MPO,TRANSCEIVER,30M	$991.00	15.6%	$836.40	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0226	CABLE,IB,MPO,TRANSCEIVER,50M	$1,679.00	15.6%	$1,417.08	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
851-0227	CABLE,IB,MPO,TRANSCEIVER,100M	$2,818.00	15.6%	$2,378.39	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
861-0022	X400-36TB 24GB RAM 2X10GESFP+2X1GE	$73,204.00	15.6%	$61,784.18	$8,052.44	$6,588.36	N/A	$0.00	N/A	$8,052.44	IS	ISILON
861-0024	X400-72TB 24GB 2X10GESFP+2X1GE	$95,222.00	15.6%	$80,367.37	$10,474.42	$8,569.98	N/A	$0.00	N/A	$10,474.42	IS	ISILON
861-0025	X400-108TB 24GB 2X10GESFP+2X1GE	$114,830.00	15.6%	$96,916.52	$12,631.30	$10,334.70	N/A	$0.00	N/A	$12,631.30	IS	ISILON
861-0026	NL400-36TB 12GB 2X10GESFP+2X1GE	$55,846.00	15.6%	$47,134.02	$6,143.06	$5,026.14	N/A	$0.00	N/A	$6,143.06	IS	ISILON
861-0027	NL400-72TB 12GB 2X10GESFP+2X1GE	$72,471.00	15.6%	$61,165.52	$7,971.81	$6,522.39	N/A	$0.00	N/A	$7,971.81	IS	ISILON
861-0028	NL400-108TB 12GB 2X10GESFP+2X1GE	$90,518.00	15.6%	$76,397.19	$9,956.98	$8,146.62	N/A	$0.00	N/A	$9,956.98	IS	ISILON
861-0029	X400-144TB 24GB 2X10GESFP+2X1GE	$138,315.00	15.6%	$116,737.86	$15,214.65	$12,448.35	N/A	$0.00	N/A	$15,214.65	IS	ISILON
861-0030	NL400-144TB 12GB 2X10GESFP+2X1GE	$107,986.00	15.6%	$91,140.18	$11,878.46	$9,718.74	N/A	$0.00	N/A	$11,878.46	IS	ISILON
861-0031	X400-34TB 800GBSSD 24GB 2X10GESFP+2X1GE	$96,565.00	15.6%	$81,500.86	$10,622.15	$8,690.85	N/A	$0.00	N/A	$10,622.15	IS	ISILON
861-0032	S200-13.2TB 400GBSSD 96G 2X10GESFP+2X1GE	$70,557.00	15.6%	$59,550.11	$7,761.27	$6,350.13	N/A	$0.00	N/A	$7,761.27	IS	ISILON
861-0033	S200-10.8TB SSD 1.2T SSD 96GB 4X1GE	$87,163.00	15.6%	$73,565.57	$9,587.93	$7,844.67	N/A	$0.00	N/A	$9,587.93	IS	ISILON
861-0034	X200-24TB 6GB 4X1GE	$38,957.00	15.6%	$32,879.71	$4,285.27	$3,506.13	N/A	$0.00	N/A	$4,285.27	IS	ISILON
861-0035	X200-36TB 24GB 2X10GESFP+2X1GE	$50,681.00	15.6%	$42,774.76	$5,574.91	$4,561.29	N/A	$0.00	N/A	$5,574.91	IS	ISILON
861-0036	X400-66TB 1.2T SSD 24GB 2X10GESFP+2X1GE	$128,351.00	15.6%	$108,328.24	$14,118.61	$11,551.59	N/A	$0.00	N/A	$14,118.61	IS	ISILON
861-0038	NL400-36TB 12GB 4x1GE	$53,363.00	15.6%	$45,038.37	$5,869.93	$4,802.67	N/A	$0.00	N/A	$5,869.93	IS	ISILON
861-0039	NL400-72TB 12GB 4x1GE	$70,084.00	15.6%	$59,150.90	$7,709.24	$6,307.56	N/A	$0.00	N/A	$7,709.24	IS	ISILON
861-0040	NL400-108TB 12GB 4x1GE	$88,824.00	15.6%	$74,967.46	$9,770.64	$7,994.16	N/A	$0.00	N/A	$9,770.64	IS	ISILON
861-0042	X400-36TB 24GB 4x1GE	$71,260.00	15.6%	$60,143.44	$7,838.60	$6,413.40	N/A	$0.00	N/A	$7,838.60	IS	ISILON
861-0043	X400-72TB 24GB 4x1GE	$93,014.00	15.6%	$78,503.82	$10,231.54	$8,371.26	N/A	$0.00	N/A	$10,231.54	IS	ISILON
861-0044	X400-108TB 24GB RAM 4x1GE	$112,458.00	15.6%	$94,914.55	$12,370.38	$10,121.22	N/A	$0.00	N/A	$12,370.38	IS	ISILON
861-0046	X400-34TB 800GBSSD 24GB 4X1GE	$82,612.00	15.6%	$69,724.53	$9,087.32	$7,435.08	N/A	$0.00	N/A	$9,087.32	IS	ISILON
861-0056	X400-120T/2.4 T/SSD/24G/2X10GESFP+2X1GE	$198,117.00	15.6%	$167,210.75	$21,792.87	$17,830.53	N/A	$0.00	N/A	$21,792.87	IS	ISILON
861-0057	X400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1G	$118,050.00	15.6%	$99,634.20	$12,985.50	$10,624.50	N/A	$0.00	N/A	$12,985.50	IS	ISILON
861-0058	NL400-108TB, 48GB RAM, 2x10GE SFP+ & 2x1	$93,669.00	15.6%	$79,056.64	$10,303.59	$8,430.21	N/A	$0.00	N/A	$10,303.59	IS	ISILON
861-0059	X200-24TB, 12GB RAM, 2x10GE SFP+ & 2x1GE	$40,423.00	15.6%	$34,117.01	$4,446.53	$3,638.07	N/A	$0.00	N/A	$4,446.53	IS	ISILON
861-0064	NL400-108TB/24GB/2x10GE SFP+/2x1GE	$92,427.00	15.6%	$78,008.39	$10,166.97	$8,318.43	N/A	$0.00	N/A	$10,166.97	IS	ISILON
861-0065	NL400-144TB/24GB/2x10GE SFP+/2x1GE	$109,709.00	15.6%	$92,594.40	$12,067.99	$9,873.81	N/A	$0.00	N/A	$12,067.99	IS	ISILON
861-0066	NL400-144TB/48GB/2x10GE SFP+/2x1GE	$110,914.00	15.6%	$93,611.42	$12,200.54	$9,982.26	N/A	$0.00	N/A	$12,200.54	IS	ISILON
861-0067	X400-96TB+1.6TBSSD/48G/2x10GE SFP+/2x1GE	$156,952.00	15.6%	$132,467.49	$17,264.72	$14,125.68	N/A	$0.00	N/A	$17,264.72	IS	ISILON
861-0112	X200-6TB 6GB 4X1GE	$0.00	15.6%	$0.00	$2,537.37	$2,076.03	N/A	$0.00	N/A	$2,537.37	IS	ISILON
861-0112-R	R-X200 6TB 6GB	$6,600.00	15.6%	$5,570.40	$726.00	$594.00	N/A	$0.00	N/A	$726.00	IS	ISILON
861-0113	X200-6TB 6GB 2X10GESFP+2X1GE	$0.00	15.6%	$0.00	$2,731.96	$2,235.24	N/A	$0.00	N/A	$2,731.96	IS	ISILON
861-0113-R	R-X200 6TB 6GB SFP+	$6,148.00	15.6%	$5,188.91	$676.28	$553.32	N/A	$0.00	N/A	$676.28	IS	ISILON
861-0114	X200-12TB 6GB 4X1GE	$25,654.00	15.6%	$21,651.98	$2,821.94	$2,308.86	N/A	$0.00	N/A	$2,821.94	IS	ISILON
861-0115	X200-12TB 6GB 2X10GESFP+2X1GE	$27,375.00	15.6%	$23,104.50	$3,011.25	$2,463.75	N/A	$0.00	N/A	$3,011.25	IS	ISILON
861-0116	X200-12TB 12GB 2X10GESFP+2X1GE	$27,658.00	15.6%	$23,343.35	$3,042.38	$2,489.22	N/A	$0.00	N/A	$3,042.38	IS	ISILON
861-0116-R	R-X200 12TB 12GB SFP+	$8,486.00	15.6%	$7,162.18	$933.46	$763.74	N/A	$0.00	N/A	$933.46	IS	ISILON
861-0117	X200-36TB 6GB 4X1GE	$46,833.00	15.6%	$39,527.05	$5,151.63	$4,214.97	N/A	$0.00	N/A	$5,151.63	IS	ISILON
861-0117-R	R-X200 36TB 6GB	$13,536.00	15.6%	$11,424.38	$1,488.96	$1,218.24	N/A	$0.00	N/A	$1,488.96	IS	ISILON
861-0118	X200-36TB 12GB 4X1GE	$47,182.00	15.6%	$39,821.61	$5,190.02	$4,246.38	N/A	$0.00	N/A	$5,190.02	IS	ISILON
861-0119	X200-36TB 6GB 2X10GESFP+2X1GE	$48,953.00	15.6%	$41,316.33	$5,384.83	$4,405.77	N/A	$0.00	N/A	$5,384.83	IS	ISILON
861-0120	X200-36TB 12GB 2X10GESFP+2X1GE	$49,306.00	15.6%	$41,614.26	$5,423.66	$4,437.54	N/A	$0.00	N/A	$5,423.66	IS	ISILON
861-0120-R	R-X200 36TB 12GB SFP+	$14,490.00	15.6%	$12,229.56	$1,593.90	$1,304.10	N/A	$0.00	N/A	$1,593.90	IS	ISILON
861-0121	X200-11TB 200GBSSD 24GB 2X10GESFP+2X1GE	$39,703.00	15.6%	$33,509.33	$4,367.33	$3,573.27	N/A	$0.00	N/A	$4,367.33	IS	ISILON
861-0121-R	R-X200 11TB 24GB SFP+	$11,789.00	15.6%	$9,949.92	$1,296.79	$1,061.01	N/A	$0.00	N/A	$1,296.79	IS	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
861-0122	X200-20TB 400GBSSD 24GB 2X10GESFP+2X1GE	$50,398.00	15.6%	$42,535.91	$5,543.78	$4,535.82	N/A	$0.00	N/A	$5,543.78	IS	ISILON
861-0122-R	R-X200 20TB 24GB SFP+	$17,287.00	15.6%	$14,590.23	$1,901.57	$1,555.83	N/A	$0.00	N/A	$1,901.57	IS	ISILON
861-0123	X200-12T+1.2T SSD/24G/2X10GE SFP+2X1GE	$74,082.00	15.6%	$62,525.21	$8,149.02	$6,667.38	N/A	$0.00	N/A	$8,149.02	IS	ISILON
861-0123-R	R-X200 12TB 24GB SFP+	$27,740.00	15.6%	$23,412.56	$3,051.40	$2,496.60	N/A	$0.00	N/A	$3,051.40	IS	ISILON
861-0124	X200-27TB 600GBSSD 24GB 2X10GESFP+2X1GE	$62,168.00	15.6%	$52,469.79	$6,838.48	$5,595.12	N/A	$0.00	N/A	$6,838.48	IS	ISILON
861-0125	S200-7.2TB 24GB 4X1GE	$48,255.00	15.6%	$40,727.22	$5,308.05	$4,342.95	N/A	$0.00	N/A	$5,308.05	IS	ISILON
861-0125-R	R-S200 7.2TB 24GB	$11,940.00	15.6%	$10,077.36	$1,313.40	$1,074.60	N/A	$0.00	N/A	$1,313.40	IS	ISILON
861-0126	S200-7.2TB 24GB 2X10GESFP+2X1GE	$50,320.00	15.6%	$42,470.08	$5,535.20	$4,528.80	N/A	$0.00	N/A	$5,535.20	IS	ISILON
861-0127	S200-6.9TB 200GBSSD 48GB 2X10GESFP+2X1GE	$52,767.00	15.6%	$44,535.35	$5,804.37	$4,749.03	N/A	$0.00	N/A	$5,804.37	IS	ISILON
861-0127-R	R-S200 6.9TB SFP+	$16,698.00	15.6%	$14,093.11	$1,836.78	$1,502.82	N/A	$0.00	N/A	$1,836.78	IS	ISILON
861-0128	S200-14.4TB 24GB 4X1GE	$61,598.00	15.6%	$51,988.71	$6,775.78	$5,543.82	N/A	$0.00	N/A	$6,775.78	IS	ISILON
861-0128-R	R-S200 14.4TB	$15,374.00	15.6%	$12,975.66	$1,691.14	$1,383.66	N/A	$0.00	N/A	$1,691.14	IS	ISILON
861-0129	S200-14.4TB 24GB 2X10GESFP+2X1GE	$63,527.00	15.6%	$53,616.79	$6,987.97	$5,717.43	N/A	$0.00	N/A	$6,987.97	IS	ISILON
861-0129-R	R-S200 14.4TB SFP+	$16,022.00	15.6%	$13,522.57	$1,762.42	$1,441.98	N/A	$0.00	N/A	$1,762.42	IS	ISILON
861-0130	S200-13.2TB 400GBSSD 48G 2X10GESFP+2X1GE	$68,927.00	15.6%	$58,174.39	$7,581.97	$6,203.43	N/A	$0.00	N/A	$7,581.97	IS	ISILON
861-0130-R	R-S200 13.2TB SFP+ OneFS 6.5.1	$22,662.00	15.6%	$19,126.73	$2,492.82	$2,039.58	N/A	$0.00	N/A	$2,492.82	IS	ISILON
A100-BACKUP	A100 Backup 4x8GFC 4x1GE	$36,158.00	15.6%	$30,517.35	$3,977.38	$3,254.22	N/A	$0.00	N/A	$3,977.38	IS	ISILON
A100-PERF-256	A100 Performance 256GB 2x10GE 4x1GE	$42,750.00	15.6%	$36,081.00	$4,702.50	$3,847.50	N/A	$0.00	N/A	$4,702.50	IS	ISILON
NL400-SAS-E01	NL400-108TB-SED/12G/4x1GE	$119,043.00	15.6%	$100,472.29	$13,094.73	$10,713.87	N/A	$0.00	N/A	$13,094.73	IS	ISILON
NL400-SAS-E02	NL400-108TB-SED/12G/2x10GE SFP 2x1GE	$121,313.00	15.6%	$102,388.17	$13,344.43	$10,918.17	N/A	$0.00	N/A	$13,344.43	IS	ISILON
NL400-SAS-E03	NL400-108TB-SED/24G/4x1GE	$121,521.00	15.6%	$102,563.72	$13,367.31	$10,936.89	N/A	$0.00	N/A	$13,367.31	IS	ISILON
NL400-SAS-E04	NL400-108TB-SED/24G/2x10GE SFP 2x1GE	$123,871.00	15.6%	$104,547.12	$13,625.81	$11,148.39	N/A	$0.00	N/A	$13,625.81	IS	ISILON
NL400-SAS-E05	NL400-108TB-SED/48G/4x1GE	$123,186.00	15.6%	$103,968.98	$13,550.46	$11,086.74	N/A	$0.00	N/A	$13,550.46	IS	ISILON
NL400-SAS-E06	NL400-108TB-SED/48G/2x10GE SFP 2x1GE	$125,536.00	15.6%	$105,952.38	$13,808.96	$11,298.24	N/A	$0.00	N/A	$13,808.96	IS	ISILON
NL400-SAS-E07	NL400-144TB-SED/12G/4x1GE	$143,277.00	15.6%	$120,925.79	$15,760.47	$12,894.93	N/A	$0.00	N/A	$15,760.47	IS	ISILON
NL400-SAS-E08	NL400-144TB-SED/12G/2x10GE SFP 2x1GE	$144,724.00	15.6%	$122,147.06	$15,919.64	$13,025.16	N/A	$0.00	N/A	$15,919.64	IS	ISILON
NL400-SAS-E09	NL400-144TB-SED/24G/4x1GE	$144,753.00	15.6%	$122,171.53	$15,922.83	$13,027.77	N/A	$0.00	N/A	$15,922.83	IS	ISILON
NL400-SAS-E10	NL400-144TB-SED/24G/2x10GE SFP 2x1GE	$147,033.00	15.6%	$124,095.85	$16,173.63	$13,232.97	N/A	$0.00	N/A	$16,173.63	IS	ISILON
NL400-SAS-E11	NL400-144TB-SED/48G/4x1GE	$146,368.00	15.6%	$123,534.59	$16,100.48	$13,173.12	N/A	$0.00	N/A	$16,100.48	IS	ISILON
NL400-SAS-E12	NL400-144TB-SED/48G/2x10GE SFP 2x1GE	$148,648.00	15.6%	$125,458.91	$16,351.28	$13,378.32	N/A	$0.00	N/A	$16,351.28	IS	ISILON
NL400-SAT-001	NL400-36T/24G/4x1GE	$56,105.00	15.6%	$47,352.62	$6,171.55	$5,049.45	N/A	$0.00	N/A	$6,171.55	IS	ISILON
NL400-SAT-002	NL400-36T/24G/2x10GE SFP+2x1GE	$57,858.00	15.6%	$48,832.15	$6,364.38	$5,207.22	N/A	$0.00	N/A	$6,364.38	IS	ISILON
NL400-SAT-003	NL400-36T/48G/4x1GE	$57,347.00	15.6%	$48,400.87	$6,308.17	$5,161.23	N/A	$0.00	N/A	$6,308.17	IS	ISILON
NL400-SAT-004	NL400-36T/48G/2x10GE SFP+2x1GE	$59,101.00	15.6%	$49,881.24	$6,501.11	$5,319.09	N/A	$0.00	N/A	$6,501.11	IS	ISILON
NL400-SAT-005	NL400-72T/24G/4x1GE	$72,932.00	15.6%	$61,554.61	$8,022.52	$6,563.88	N/A	$0.00	N/A	$8,022.52	IS	ISILON
NL400-SAT-006	NL400-72T/24G/2x10GE SFP+2x1GE	$74,633.00	15.6%	$62,990.25	$8,209.63	$6,716.97	N/A	$0.00	N/A	$8,209.63	IS	ISILON
NL400-SAT-007	NL400-72T/48G/4x1GE	$74,137.00	15.6%	$62,571.63	$8,155.07	$6,672.33	N/A	$0.00	N/A	$8,155.07	IS	ISILON
NL400-SAT-008	NL400-72T/48G/2x10GE SFP+2x1GE	$75,838.00	15.6%	$64,007.27	$8,342.18	$6,825.42	N/A	$0.00	N/A	$8,342.18	IS	ISILON
NL400-SAT-009	NL400-108T/24G/4x1GE	$90,673.00	15.6%	$76,528.01	$9,974.03	$8,160.57	N/A	$0.00	N/A	$9,974.03	IS	ISILON
NL400-SAT-010	NL400-108T/24G/2x10GE SFP+2x1GE	$95,285.00	15.6%	$80,420.54	$10,481.35	$8,575.65	N/A	$0.00	N/A	$10,481.35	IS	ISILON
NL400-SAT-011	NL400-108T/48G/4x1GE	$91,915.00	15.6%	$77,576.26	$10,110.65	$8,272.35	N/A	$0.00	N/A	$10,110.65	IS	ISILON
NL400-SAT-012	NL400-108T/48G/2x10GE SFP+2x1GE	$96,566.00	15.6%	$81,501.70	$10,622.26	$8,690.94	N/A	$0.00	N/A	$10,622.26	IS	ISILON
NL400-SAT-013	NL400-144T/12G/4x1GE	$106,907.00	15.6%	$90,229.51	$11,759.77	$9,621.63	N/A	$0.00	N/A	$11,759.77	IS	ISILON
NL400-SAT-014	NL400-144T/24G/4x1GE	$108,008.00	15.6%	$91,158.75	$11,880.88	$9,720.72	N/A	$0.00	N/A	$11,880.88	IS	ISILON
NL400-SAT-015	NL400-144T/24G/2x10GE SFP+2x1GE	$116,600.00	15.6%	$98,410.40	$12,826.00	$10,494.00	N/A	$0.00	N/A	$12,826.00	IS	ISILON
NL400-SAT-016	NL400-144T/48G/4x1GE	$109,213.00	15.6%	$92,175.77	$12,013.43	$9,829.17	N/A	$0.00	N/A	$12,013.43	IS	ISILON
NL400-SAT-017	NL400-144T/48G/2x10GE SFP+2x1GE	$117,881.00	15.6%	$99,491.56	$12,966.91	$10,609.29	N/A	$0.00	N/A	$12,966.91	IS	ISILON
NL400-SATA-E01	NL400-140T/800G SSD-SED/12G/2X10GE+2X1GE	$208,463.00	15.6%	$175,942.77	$22,930.93	$18,761.67	N/A	$0.00	N/A	$22,930.93	IS	ISILON
NL400-SATA-E02	NL400-140T/800G SSD-SED/12G/4x1GE	$204,965.00	15.6%	$172,990.46	$22,546.15	$18,446.85	N/A	$0.00	N/A	$22,546.15	IS	ISILON
NL400-SATA-E03	NL400-140T/800G SSD-SED/24G/2X10GE+2X1GE	$209,580.00	15.6%	$176,885.52	$23,053.80	$18,862.20	N/A	$0.00	N/A	$23,053.80	IS	ISILON
NL400-SATA-E04	NL400-140T/800G SSD-SED/24G/4x1GE	$206,082.00	15.6%	$173,933.21	$22,669.02	$18,547.38	N/A	$0.00	N/A	$22,669.02	IS	ISILON
NL400-SATA-E05	NL400-140T/800G SSD-SED/48G/2X10GE+2X1GE	$212,633.00	15.6%	$179,462.25	$23,389.63	$19,136.97	N/A	$0.00	N/A	$23,389.63	IS	ISILON
NL400-SATA-E06	NL400-140T/800G SSD-SED/48G/4x1GE	$209,135.00	15.6%	$176,509.94	$23,004.85	$18,822.15	N/A	$0.00	N/A	$23,004.85	IS	ISILON
NL400-SAT-S01	NL400-120T+2.4T SSD/12G/4x1GE	$181,620.00	15.6%	$153,287.28	$19,978.20	$16,345.80	N/A	$0.00	N/A	$19,978.20	IS	ISILON
NL400-SAT-S02	NL400-120T+2.4T SSD/12G/2x10GE SFP+2x1GE	$183,659.00	15.6%	$155,008.20	$20,202.49	$16,529.31	N/A	$0.00	N/A	$20,202.49	IS	ISILON
NL400-SAT-S03	NL400-120T+2.4T SSD/24G/4x1GE	$182,940.00	15.6%	$154,401.36	$20,123.40	$16,464.60	N/A	$0.00	N/A	$20,123.40	IS	ISILON
NL400-SAT-S04	NL400-120T+2.4T SSD/24G/2x10GE SFP+2x1GE	$184,979.00	15.6%	$156,122.28	$20,347.69	$16,648.11	N/A	$0.00	N/A	$20,347.69	IS	ISILON
NL400-SAT-S05	NL400-120T+2.4T SSD/48G/4x1GE	$184,385.00	15.6%	$155,620.94	$20,282.35	$16,594.65	N/A	$0.00	N/A	$20,282.35	IS	ISILON
NL400-SAT-S06	NL400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	$186,424.00	15.6%	$157,341.86	$20,506.64	$16,778.16	N/A	$0.00	N/A	$20,506.64	IS	ISILON
NL400-SAT-S45	NL400-210T+800G SSD/48G/2x10GE 2x1GE	$166,752.00	15.6%	$140,738.69	$18,342.72	$15,007.68	N/A	$0.00	N/A	$18,342.72	IS	ISILON
NL400-SAT-S46	NL400-210T+800G SSD/48G/4x1GE	$164,195.00	15.6%	$138,580.58	$18,061.45	$14,777.55	N/A	$0.00	N/A	$18,061.45	IS	ISILON
NL400-SAT-S47	NL400-210T+800G SSD/12G/2x10GE 2x1GE	$162,350.00	15.6%	$137,023.40	$17,858.50	$14,611.50	N/A	$0.00	N/A	$17,858.50	IS	ISILON
NL400-SAT-S48	NL400-210T+800G SSD/12G/4x1GE	$160,728.00	15.6%	$135,654.43	$17,680.08	$14,465.52	N/A	$0.00	N/A	$17,680.08	IS	ISILON
NL400-SAT-S49	NL400-210T+800G SSD/24G/2x10GE 2x1GE	$164,941.00	15.6%	$139,210.20	$18,143.51	$14,844.69	N/A	$0.00	N/A	$18,143.51	IS	ISILON
NL400-SAT-S50	NL400-210T+800G SSD/24G/4x1GE	$162,383.00	15.6%	$137,051.25	$17,862.13	$14,614.47	N/A	$0.00	N/A	$17,862.13	IS	ISILON
NL400-SAT-S51	NL400-140T+800G SSD/12G/4x1GE	$136,995.00	15.6%	$115,623.78	$15,069.45	$12,329.55	N/A	$0.00	N/A	$15,069.45	IS	ISILON
NL400-SAT-S52	NL400-140T+800G SSD/12G/2x10GE 2x1GE	$139,662.00	15.6%	$117,874.73	$15,362.82	$12,569.58	N/A	$0.00	N/A	$15,362.82	IS	ISILON
NL400-SAT-S53	NL400-140T+800G SSD/24G/4x1GE	$137,851.00	15.6%	$116,346.24	$15,163.61	$12,406.59	N/A	$0.00	N/A	$15,163.61	IS	ISILON
NL400-SAT-S54	NL400-140T+800G SSD/24G/2x10GE 2x1GE	$140,518.00	15.6%	$118,597.19	$15,456.98	$12,646.62	N/A	$0.00	N/A	$15,456.98	IS	ISILON
NL400-SAT-S55	NL400-140T+800G SSD/48G/4x1GE	$140,190.00	15.6%	$118,320.36	$15,420.90	$12,617.10	N/A	$0.00	N/A	$15,420.90	IS	ISILON
NL400-SAT-S56	NL400-140T+800G SSD/48G/2x10GE 2x1GE	$142,858.00	15.6%	$120,572.15	$15,714.38	$12,857.22	N/A	$0.00	N/A	$15,714.38	IS	ISILON
NL800-0072	Field Upgrade Kit,3.5in,6x800GB SED SSD	$271,916.00	15.6%	$229,497.10	$29,910.76	$24,472.44	N/A	$0.00	N/A	$29,910.76	IS	ISILON
NL820-0068	Field Upgrade Kit,3.5in,1x800GB SED SSD	$46,182.00	15.6%	$38,977.61	$5,080.02	$4,156.38	N/A	$0.00	N/A	$5,080.02	IS	ISILON
NL820-0069	Field Upgrade Kit,3.5in,2x800GB SED SSD	$90,639.00	15.6%	$76,499.32	$9,970.29	$8,157.51	N/A	$0.00	N/A	$9,970.29	IS	ISILON
NL820-0070	Field Upgrade Kit,3.5in,3x800GB SED SSD	$136,229.00	15.6%	$114,977.28	$14,985.19	$12,260.61	N/A	$0.00	N/A	$14,985.19	IS	ISILON
NL820-0071	Field Upgrade Kit,3.5in,4x800GB SED SSD	$156,802.00	15.6%	$132,340.89	$17,248.22	$14,112.18	N/A	$0.00	N/A	$17,248.22	IS	ISILON
S200-SAS-001	S200-7.2T/48G/4x1GE	$50,689.00	15.6%	$42,781.52	$5,575.79	$4,562.01	N/A	$0.00	N/A	$5,575.79	IS	ISILON
S200-SAS-002	S200-7.2T/48G/2x10GE SFP+2x1GE	$52,613.00	15.6%	$44,405.37	$5,787.43	$4,735.17	N/A	$0.00	N/A	$5,787.43	IS	ISILON
S200-SAS-003	S200-7.2T/96G/4x1GE	$52,982.00	15.6%	$44,716.81	$5,828.02	$4,768.38	N/A	$0.00	N/A	$5,828.02	IS	ISILON
S200-SAS-004	S200-7.2T/96G/2x10GE SFP+2x1GE	$54,905.00	15.6%	$46,339.82	$6,039.55	$4,941.45	N/A	$0.00	N/A	$6,039.55	IS	ISILON
S200-SAS-005	S200-14.4T/48G/4x1GE	$63,583.00	15.6%	$53,664.05	$6,994.13	$5,722.47	N/A	$0.00	N/A	$6,994.13	IS	ISILON
S200-SAS-006	S200-14.4T/48G/2x10GE SFP+2x1GE	$65,506.00	15.6%	$55,287.06	$7,205.66	$5,895.54	N/A	$0.00	N/A	$7,205.66	IS	ISILON
S200-SAS-007	S200-14.4T/96G/4x1GE	$65,875.00	15.6%	$55,598.50	$7,246.25	$5,928.75	N/A	$0.00	N/A	$7,246.25	IS	ISILON
S200-SAS-008	S200-14.4T/96G/2x10GE SFP+2x1GE	$67,799.00	15.6%	$57,222.36	$7,457.89	$6,101.91	N/A	$0.00	N/A	$7,457.89	IS	ISILON
S200-SAS-013	S200-21.6T/96G/4x1GE	$79,759.00	15.6%	$67,316.60	$8,773.49	$7,178.31	N/A	$0.00	N/A	$8,773.49	IS	ISILON
S200-SAS-014	S200-21.6T/96G/2x10GE SFP+2x1GE	$81,683.00	15.6%	$68,940.45	$8,985.13	$7,351.47	N/A	$0.00	N/A	$8,985.13	IS	ISILON
S200-SAS-015	S200-21.6T/24G/4x1GE	$76,104.00	15.6%	$64,231.78	$8,371.44	$6,849.36	N/A	$0.00	N/A	$8,371.44	IS	ISILON
S200-SAS-016	S200-21.6T/24G/2x10GE SFP+2x1GE	$78,028.00	15.6%	$65,855.63	$8,583.08	$7,022.52	N/A	$0.00	N/A	$8,583.08	IS	ISILON
S200-SAS-017	S200-21.6T/48G/4x1GE	$77,467.00	15.6%	$65,382.15	$8,521.37	$6,972.03	N/A	$0.00	N/A	$8,521.37	IS	ISILON
S200-SAS-018	S200-21.6T/48G/2x10GE SFP+2x1GE	$79,391.00	15.6%	$67,006.00	$8,733.01	$7,145.19	N/A	$0.00	N/A	$8,733.01	IS	ISILON
S200-SAS-019	S200-28.8T/48G/2x10GE SFP+2x1GE	$91,801.00	15.6%	$77,480.04	$10,098.11	$8,262.09	N/A	$0.00	N/A	$10,098.11	IS	ISILON
S200-SAS-020	S200-28.8T/96G/2x10GE SFP+2x1GE	$95,508.00	15.6%	$80,608.75	$10,505.88	$8,595.72	N/A	$0.00	N/A	$10,505.88	IS	ISILON
S200-SAS-S01	S200-6.9T+200G SSD/24G/4x1GE	$50,215.00	15.6%	$42,381.46	$5,523.65	$4,519.35	N/A	$0.00	N/A	$5,523.65	IS	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
S200-SAS-S02	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	$51,975.00	15.6%	$43,866.90	$5,717.25	$4,677.75	N/A	$0.00	N/A	$5,717.25	IS	ISILON
S200-SAS-S03	S200-6.9T+200G SSD/48G/4x1GE	$51,462.00	15.6%	$43,433.93	$5,660.82	$4,631.58	N/A	$0.00	N/A	$5,660.82	IS	ISILON
S200-SAS-S04	S200-6.9T+200G SSD/96G/4x1GE	$53,559.00	15.6%	$45,203.80	$5,891.49	$4,820.31	N/A	$0.00	N/A	$5,891.49	IS	ISILON
S200-SAS-S05	S200-6.9T+200G SSD/96G/2x10GE SFP+2x1GE	$55,320.00	15.6%	$46,690.08	$6,085.20	$4,978.80	N/A	$0.00	N/A	$6,085.20	IS	ISILON
S200-SAS-S06	S200-5.4T+1.2T SSD/24G/4x1GE	$75,281.00	15.6%	$63,537.16	$8,280.91	$6,775.29	N/A	$0.00	N/A	$8,280.91	IS	ISILON
S200-SAS-S07	S200-5.4T+1.2T SSD/24G/2x10GE SFP+2x1GE	$77,112.00	15.6%	$65,082.53	$8,482.32	$6,940.08	N/A	$0.00	N/A	$8,482.32	IS	ISILON
S200-SAS-S08	S200-5.4T+1.2T SSD/48G/4x1GE	$76,477.00	15.6%	$64,546.59	$8,412.47	$6,882.93	N/A	$0.00	N/A	$8,412.47	IS	ISILON
S200-SAS-S09	S200-5.4T+1.2T SSD/48G/2x10GE SFP+2x1GE	$78,308.00	15.6%	$66,091.95	$8,613.88	$7,047.72	N/A	$0.00	N/A	$8,613.88	IS	ISILON
S200-SAS-S10	S200-5.4T+1.2T SSD/96G/4x1GE	$78,206.00	15.6%	$66,005.86	$8,602.66	$7,038.54	N/A	$0.00	N/A	$8,602.66	IS	ISILON
S200-SAS-S11	S200-5.4T+1.2T SSD/96G/2x10GE SFP+2x1GE	$79,966.00	15.6%	$67,491.30	$8,796.26	$7,196.94	N/A	$0.00	N/A	$8,796.26	IS	ISILON
S200-SAS-S12	S200-13.2T+400G SSD/24G/4x1GE	$66,210.00	15.6%	$55,881.24	$7,283.10	$5,958.90	N/A	$0.00	N/A	$7,283.10	IS	ISILON
S200-SAS-S13	S200-13.2T+400G SSD/24G/2x10GE SFP+2x1GE	$67,970.00	15.6%	$57,366.68	$7,476.70	$6,117.30	N/A	$0.00	N/A	$7,476.70	IS	ISILON
S200-SAS-S14	S200-13.2T+400G SSD/48G/4x1GE	$67,457.00	15.6%	$56,933.71	$7,420.27	$6,071.13	N/A	$0.00	N/A	$7,420.27	IS	ISILON
S200-SAS-S15	S200-13.2T+400G SSD/96G/4x1GE	$69,554.00	15.6%	$58,703.58	$7,650.94	$6,259.86	N/A	$0.00	N/A	$7,650.94	IS	ISILON
S200-SAS-S16	S200-10.8T+1.2T SSD/24G/4x1GE	$84,488.00	15.6%	$71,307.87	$9,293.68	$7,603.92	N/A	$0.00	N/A	$9,293.68	IS	ISILON
S200-SAS-S17	S200-10.8T+1.2T SSD/24G/2x10GE SFP+2x1GE	$86,248.00	15.6%	$72,793.31	$9,487.28	$7,762.32	N/A	$0.00	N/A	$9,487.28	IS	ISILON
S200-SAS-S18	S200-10.8T+1.2T SSD/48G/4x1GE	$85,735.00	15.6%	$72,360.34	$9,430.85	$7,716.15	N/A	$0.00	N/A	$9,430.85	IS	ISILON
S200-SAS-S19	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	$87,495.00	15.6%	$73,845.78	$9,624.45	$7,874.55	N/A	$0.00	N/A	$9,624.45	IS	ISILON
S200-SAS-S20	S200-10.8T+1.2T SSD/96G/2x10GE SFP+2x1GE	$89,593.00	15.6%	$75,616.49	$9,855.23	$8,063.37	N/A	$0.00	N/A	$9,855.23	IS	ISILON
S200-SAS-S21	S200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	$99,562.00	15.6%	$84,030.33	$10,951.82	$8,960.58	N/A	$0.00	N/A	$10,951.82	IS	ISILON
S200-SAS-S22	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	$100,713.00	15.6%	$85,001.77	$11,078.43	$9,064.17	N/A	$0.00	N/A	$11,078.43	IS	ISILON
S200-SAS-S23	S200-6.9T+200G SSD/48G/2x10GE SFP+2x1GE	$100,189.00	15.6%	$84,559.52	$11,020.79	$9,017.01	N/A	$0.00	N/A	$11,020.79	IS	ISILON
S200-SAS-S24	S200-6.9T+200G SSD/48G/2x1GE	$105,140.00	15.6%	$88,738.16	$11,565.40	$9,462.60	N/A	$0.00	N/A	$11,565.40	IS	ISILON
S200-SAS-S25	S200-13.2T+400G SSD/48G/2x10GE SFP+2x1GE	$102,330.00	15.6%	$86,366.52	$11,256.30	$9,209.70	N/A	$0.00	N/A	$11,256.30	IS	ISILON
S200-SAS-S26	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	$104,126.00	15.6%	$87,882.34	$11,453.86	$9,371.34	N/A	$0.00	N/A	$11,453.86	IS	ISILON
S200-SAS-S27	S200-19.8T+400G SSD/24G/4x1GE	$77,841.00	15.6%	$65,697.80	$8,562.51	$7,005.69	N/A	$0.00	N/A	$8,562.51	IS	ISILON
S200-SAS-S28	S200-19.8T+400G SSD/24G/2x10GE SFP+2x1GE	$79,602.00	15.6%	$67,184.09	$8,756.22	$7,164.18	N/A	$0.00	N/A	$8,756.22	IS	ISILON
S200-SAS-S29	S200-19.8T+400G SSD/48G/4x1GE	$79,088.00	15.6%	$66,750.27	$8,699.68	$7,117.92	N/A	$0.00	N/A	$8,699.68	IS	ISILON
S200-SAS-S30	S200-19.8T+400G SSD/48G/2x10GE SFP+2x1GE	$80,849.00	15.6%	$68,236.56	$8,893.39	$7,276.41	N/A	$0.00	N/A	$8,893.39	IS	ISILON
S200-SAS-S31	S200-19.8T+400G SSD/96G/4x1GE	$81,186.00	15.6%	$68,520.98	$8,930.46	$7,306.74	N/A	$0.00	N/A	$8,930.46	IS	ISILON
S200-SAS-S32	S200-19.8T+400G SSD/96G/2x10GE SFP+2x1GE	$82,946.00	15.6%	$70,006.42	$9,124.06	$7,465.14	N/A	$0.00	N/A	$9,124.06	IS	ISILON
S200-SAS-S33	S200-18.9T+1.2T SSD/24G/4x1GE	$97,014.00	15.6%	$81,879.82	$10,671.54	$8,731.26	N/A	$0.00	N/A	$10,671.54	IS	ISILON
S200-SAS-S34	S200-18.9T+1.2T SSD/24G/2x10GE SFP+2x1GE	$98,855.00	15.6%	$83,433.62	$10,874.05	$8,896.95	N/A	$0.00	N/A	$10,874.05	IS	ISILON
S200-SAS-S35	S200-18.9T+1.2T SSD/48G/4x1GE	$98,294.00	15.6%	$82,960.14	$10,812.34	$8,846.46	N/A	$0.00	N/A	$10,812.34	IS	ISILON
S200-SAS-S36	S200-18.9T+1.2T SSD/48G/2x10GE SFP+2x1GE	$100,135.00	15.6%	$84,513.94	$11,014.85	$9,012.15	N/A	$0.00	N/A	$11,014.85	IS	ISILON
S200-SAS-S37	S200-18.9T+1.2T SSD/96G/4x1GE	$100,521.00	15.6%	$84,839.72	$11,057.31	$9,046.89	N/A	$0.00	N/A	$11,057.31	IS	ISILON
S200-SAS-S38	S200-18.9T+1.2T SSD/96G/2x10GE SFP+2x1GE	$102,361.00	15.6%	$86,392.68	$11,259.71	$9,212.49	N/A	$0.00	N/A	$11,259.71	IS	ISILON
S200-SAS-S39	S200-13.2T+800G SSD/48G/2x10GE SFP+2x1GE	$91,012.00	15.6%	$76,814.13	$10,011.32	$8,191.08	N/A	$0.00	N/A	$10,011.32	IS	ISILON
S200-SAS-S40	S200-16.2T+2.4T SSD/48G/2x10GE SFP+2x1GE	$145,651.00	15.6%	$122,929.44	$16,021.61	$13,108.59	N/A	$0.00	N/A	$16,021.61	IS	ISILON
S200-SAS-S41	S200-13.2T 800G SSD/48G/4x1GE	$75,998.00	15.6%	$64,142.31	$8,359.78	$6,839.82	N/A	$0.00	N/A	$8,359.78	IS	ISILON
S200-SAS-S42	S200-13.2T 800G SSD/24G/4x1GE	$74,751.00	15.6%	$63,089.84	$8,222.61	$6,727.59	N/A	$0.00	N/A	$8,222.61	IS	ISILON
S200-SAS-S43	S200-13.2T 800G SSD/24G/2x10GE SFP 2x1GE	$76,511.00	15.6%	$64,575.28	$8,416.21	$6,885.99	N/A	$0.00	N/A	$8,416.21	IS	ISILON
S200-SAS-S44	S200-13.2T 800G SSD/96G/4x1GE	$78,096.00	15.6%	$65,913.02	$8,590.56	$7,028.64	N/A	$0.00	N/A	$8,590.56	IS	ISILON
S200-SAS-S45	S200-13.2T 800G SSD/96G/2x10GE SFP 2x1GE	$79,856.00	15.6%	$67,398.46	$8,784.16	$7,187.04	N/A	$0.00	N/A	$8,784.16	IS	ISILON
S200-SAS-S46	S200-16.2T 2.4T SSD/48G/4x1GE	$122,600.00	15.6%	$103,474.40	$13,486.00	$11,034.00	N/A	$0.00	N/A	$13,486.00	IS	ISILON
S200-SAS-S47	S200-16.2T 2.4T SSD/24G/4x1GE	$121,322.00	15.6%	$102,395.77	$13,345.42	$10,918.98	N/A	$0.00	N/A	$13,345.42	IS	ISILON
S200-SAS-S48	S200-16.2T 2.4T SSD/24G/2x10GE SFP 2x1GE	$123,162.00	15.6%	$103,948.73	$13,547.82	$11,084.58	N/A	$0.00	N/A	$13,547.82	IS	ISILON
S200-SAS-S49	S200-16.2T 2.4T SSD/96G/4x1GE	$124,818.00	15.6%	$105,346.39	$13,729.98	$11,233.62	N/A	$0.00	N/A	$13,729.98	IS	ISILON
S200-SAS-S50	S200-16.2T 2.4T SSD/96G/2x10GE SFP 2x1GE	$126,656.00	15.6%	$106,897.66	$13,932.16	$11,399.04	N/A	$0.00	N/A	$13,932.16	IS	ISILON
S200-SAS-S51	S200-10.8TB/2.4 TB/96G/4x1GE	$121,122.00	15.6%	$102,226.97	$13,323.42	$10,900.98	N/A	$0.00	N/A	$13,323.42	IS	ISILON
S200-SAS-S52	S200-13.2T/1.6T SSD/48G/2X10GE SFP 2X1GE	$98,991.00	15.6%	$83,548.40	$10,889.01	$8,909.19	N/A	$0.00	N/A	$10,889.01	IS	ISILON
S200-SAS-S53	S200-26.4T/1.6T SSD/48G/4x1GE	$130,542.00	15.6%	$110,177.45	$14,359.62	$11,748.78	N/A	$0.00	N/A	$14,359.62	IS	ISILON
S200-SAS-S54	S200-26.4T/1.6T SSD/48G/2x10GE SFP 2x1GE	$132,503.00	15.6%	$111,832.53	$14,575.33	$11,925.27	N/A	$0.00	N/A	$14,575.33	IS	ISILON
S200-SAS-S55	S200-13.2T/1.6T SSD/48G/4X1GE	$97,031.00	15.6%	$81,894.16	$10,673.41	$8,732.79	N/A	$0.00	N/A	$10,673.41	IS	ISILON
S200-SAS-S56	S200-26.4T/1.6T SSD/96G/2x10GE SFP 2x1GE	$136,210.00	15.6%	$114,961.24	$14,983.10	$12,258.90	N/A	$0.00	N/A	$14,983.10	IS	ISILON
S200-SAS-S57	S200-25.2T/2.4T SSD/96G/2x10GE SFP 2x1GE	$150,536.00	15.6%	$127,052.38	$16,558.96	$13,548.24	N/A	$0.00	N/A	$16,558.96	IS	ISILON
S200-SAS-S58	S200-24T/3.2T SSD/96G/2x10GE SFP 2x1GE	$164,862.00	15.6%	$139,143.53	$18,134.82	$14,837.58	N/A	$0.00	N/A	$18,134.82	IS	ISILON
S200-SAS-S59	S200-26.4T/800G SSD/48G/2x10GE 2x1GE	$106,084.00	15.6%	$89,534.90	$11,669.24	$9,547.56	N/A	$0.00	N/A	$11,669.24	IS	ISILON
S200-SAS-S60	S200-6.9T/800GB SSD/48G/2x10GE/2x1GE	$66,005.00	15.6%	$55,708.22	$7,260.55	$5,940.45	N/A	$0.00	N/A	$7,260.55	IS	ISILON
S200-SAS-S61	S200-6.9T/800GB SSD/96G/2x10GE/2x1GE	$69,396.00	15.6%	$58,570.22	$7,633.56	$6,245.64	N/A	$0.00	N/A	$7,633.56	IS	ISILON
S200-SAS-S62	S200-13.8T/800GB SSD/48G/2x10GE/2x1GE	$77,221.00	15.6%	$65,174.52	$8,494.31	$6,949.89	N/A	$0.00	N/A	$8,494.31	IS	ISILON
S200-SAS-S63	S200-13.8T/800GB SSD/96G/2x10GE/2x1GE	$80,612.00	15.6%	$68,036.53	$8,867.32	$7,255.08	N/A	$0.00	N/A	$8,867.32	IS	ISILON
S200-SAS-S64	S200-20.7T/800GB SSD/48G/2x10GE/2x1GE	$83,014.00	15.6%	$70,063.82	$9,131.54	$7,471.26	N/A	$0.00	N/A	$9,131.54	IS	ISILON
S200-SAS-S65	S200-20.7T/800GB SSD/96G/2x10GE/2x1GE	$86,323.00	15.6%	$72,856.61	$9,495.53	$7,769.07	N/A	$0.00	N/A	$9,495.53	IS	ISILON
S200-SAS-S66	S200-19.8T/1.6T SSD/48G/2x10GE/2x1GE	$97,345.00	15.6%	$82,159.18	$10,707.95	$8,761.05	N/A	$0.00	N/A	$10,707.95	IS	ISILON
S200-SAS-S67	S200-19.8T/1.6T SSD/96G/2x10GE/2x1GE	$100,654.00	15.6%	$84,951.98	$11,071.94	$9,058.86	N/A	$0.00	N/A	$11,071.94	IS	ISILON
S200-SAS-S68	S200-27.6T/800GB SSD/48G/2x10GE/2x1GE	$106,392.00	15.6%	$89,794.85	$11,703.12	$9,575.28	N/A	$0.00	N/A	$11,703.12	IS	ISILON
S200-SAS-S69	S200-27.6T/800GB SSD/96G/2x10GE/2x1GE	$110,037.00	15.6%	$92,871.23	$12,104.07	$9,903.33	N/A	$0.00	N/A	$12,104.07	IS	ISILON
S200-SAS-S70	S200-13.2T/1.6T SSD/96G/2x10GE/2x1GE	$101,342.00	15.6%	$85,532.65	$11,147.62	$9,120.78	N/A	$0.00	N/A	$11,147.62	IS	ISILON
S200-SSD-001	S200-2.4T/24G/4x1GE	$0.00	15.6%	$0.00	$11,640.86	$9,524.34	N/A	$0.00	N/A	$11,640.86	IS	ISILON
S200-SSD-002	S200-2.4T/24G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$11,840.51	$9,687.69	N/A	$0.00	N/A	$11,840.51	IS	ISILON
S200-SSD-003	S200-2.4T/48G/4x1GE	$0.00	15.6%	$0.00	$11,782.32	$9,640.08	N/A	$0.00	N/A	$11,782.32	IS	ISILON
S200-SSD-004	S200-2.4T/48G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$11,981.86	$9,803.34	N/A	$0.00	N/A	$11,981.86	IS	ISILON
S200-SSD-005	S200-2.4T/96G/4x1GE	$0.00	15.6%	$0.00	$12,020.14	$9,834.66	N/A	$0.00	N/A	$12,020.14	IS	ISILON
S200-SSD-006	S200-2.4T/96G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$12,219.79	$9,998.01	N/A	$0.00	N/A	$12,219.79	IS	ISILON
S200-SSD-007	S200-4.8T/24G/4x1GE	$166,839.00	15.6%	$140,812.12	$18,352.29	$15,015.51	N/A	$0.00	N/A	$18,352.29	IS	ISILON
S200-SSD-008	S200-4.8T/24G/2x10GE SFP+2x1GE	$168,691.00	15.6%	$142,375.20	$18,556.01	$15,182.19	N/A	$0.00	N/A	$18,556.01	IS	ISILON
S200-SSD-009	S200-4.8T/48G/4x1GE	$168,151.00	15.6%	$141,919.44	$18,496.61	$15,133.59	N/A	$0.00	N/A	$18,496.61	IS	ISILON
S200-SSD-010	S200-4.8T/48G/2x10GE SFP+2x1GE	$170,002.00	15.6%	$143,481.69	$18,700.22	$15,300.18	N/A	$0.00	N/A	$18,700.22	IS	ISILON
S200-SSD-011	S200-4.8T/96G/4x1GE	$170,357.00	15.6%	$143,781.31	$18,739.27	$15,332.13	N/A	$0.00	N/A	$18,739.27	IS	ISILON
S200-SSD-012	S200-4.8T/96G/2x10GE SFP+2x1GE	$172,209.00	15.6%	$145,344.40	$18,942.99	$15,498.81	N/A	$0.00	N/A	$18,942.99	IS	ISILON
S200-SSD-013	S200-9.6T/48G/2x10GE SFP+2x1GE	$346,609.00	15.6%	$292,538.00	$38,126.99	$31,194.81	N/A	$0.00	N/A	$38,126.99	IS	ISILON
S200-SSD-014	S200-9.6T SSD/48G/4x1GE	$294,280.00	15.6%	$248,372.32	$32,370.80	$26,485.20	N/A	$0.00	N/A	$32,370.80	IS	ISILON
S200-SSD-015	S200-9.6T SSD/24G/4x1GE	$292,969.00	15.6%	$247,265.84	$32,226.59	$26,367.21	N/A	$0.00	N/A	$32,226.59	IS	ISILON
S200-SSD-016	S200-9.6T SSD/24G/2x10GE SFP+2x1GE	$294,820.00	15.6%	$248,828.08	$32,430.20	$26,533.80	N/A	$0.00	N/A	$32,430.20	IS	ISILON
S200-SSD-017	S200-9.6T SSD/96G/4x1GE	$296,487.00	15.6%	$250,235.03	$32,613.57	$26,683.83	N/A	$0.00	N/A	$32,613.57	IS	ISILON
S200-SSD-018	S200-9.6T SSD/96G/2x10GE SFP+2x1GE	$298,339.00	15.6%	$251,798.12	$32,817.29	$26,850.51	N/A	$0.00	N/A	$32,817.29	IS	ISILON
S200-SSD-019	S200-19.2T/48G/2X10GE SFP 2X1GE	$547,302.00	15.6%	$461,922.89	$60,203.22	$49,257.18	N/A	$0.00	N/A	$60,203.22	IS	ISILON
S200-SSD-020	S200-19.2T SSD/48G/4X1GE	$544,905.00	15.6%	$459,899.82	$59,939.55	$49,041.45	N/A	$0.00	N/A	$59,939.55	IS	ISILON
S210-SAS-001	S210-7.2TB/32G/2x10GE+2x1GE	$56,763.00	15.6%	$47,907.97	$6,243.93	$5,108.67	N/A	$0.00	N/A	$6,243.93	IS	ISILON
S210-SAS-002	S210-7.2TB/64G/2x10GE+2x1GE	$59,373.00	15.6%	$50,110.81	$6,531.03	$5,343.57	N/A	$0.00	N/A	$6,531.03	IS	ISILON
S210-SAS-003	S210-14.4TB/32G/2x10GE+2x1GE	$70,106.00	15.6%	$59,169.46	$7,711.66	$6,309.54	N/A	$0.00	N/A	$7,711.66	IS	ISILON
S210-SAS-004	S210-14.4TB/64G/2x10GE+2x1GE	$72,784.00	15.6%	$61,429.70	$8,006.24	$6,550.56	N/A	$0.00	N/A	$8,006.24	IS	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
S210-SAS-005	S210-21.6TB/64G/2x10GE+2x1GE	$84,986.00	15.6%	$71,728.18	$9,348.46	$7,648.74	N/A	$0.00	N/A	$9,348.46	IS	ISILON
S210-SAS-006	S210-21.6TB/128G/2x10GE+2x1GE	$90,184.00	15.6%	$76,115.30	$9,920.24	$8,116.56	N/A	$0.00	N/A	$9,920.24	IS	ISILON
S210-SAS-007	S210-21.6TB/256G/2x10GE+2x1GE	$102,062.00	15.6%	$86,140.33	$11,226.82	$9,185.58	N/A	$0.00	N/A	$11,226.82	IS	ISILON
S210-SAS-008	S210-28.8TB/64G/2x10GE+2x1GE	$101,739.00	15.6%	$85,867.72	$11,191.29	$9,156.51	N/A	$0.00	N/A	$11,191.29	IS	ISILON
S210-SAS-009	S210-28.8TB/128G/2x10GE+2x1GE	$106,936.00	15.6%	$90,253.98	$11,762.96	$9,624.24	N/A	$0.00	N/A	$11,762.96	IS	ISILON
S210-SAS-010	S210-28.8TB/256G/2x10GE+2x1GE	$118,815.00	15.6%	$100,279.86	$13,069.65	$10,693.35	N/A	$0.00	N/A	$13,069.65	IS	ISILON
S210-SAS-011	S210-14.4T/128G/2x10GE/2x1GE	$80,961.00	15.6%	$68,331.08	$8,905.71	$7,286.49	N/A	$0.00	N/A	$8,905.71	IS	ISILON
S210-SAS-012	S210-14.4T/256G/2x10GE/2x1GE	$92,664.00	15.6%	$78,208.42	$10,193.04	$8,339.76	N/A	$0.00	N/A	$10,193.04	IS	ISILON
S210-SAS-013	S210-7.2T/128G/2x10GE/2x1GE	$67,339.00	15.6%	$56,834.12	$7,407.29	$6,060.51	N/A	$0.00	N/A	$7,407.29	IS	ISILON
S210-SAS-014	S210-7.2T/256G/2x10GE/2x1GE	$78,741.00	15.6%	$66,457.40	$8,661.51	$7,086.69	N/A	$0.00	N/A	$8,661.51	IS	ISILON
S210-SAS-E01	S210-21.6T SED/64G/2x10GE+2x1GE	$102,058.00	15.6%	$86,136.95	$11,226.38	$9,185.22	N/A	$0.00	N/A	$11,226.38	IS	ISILON
S210-SAS-E02	S210-21.6T SED/128G/2x10GE+2x1GE	$108,094.00	15.6%	$91,231.34	$11,890.34	$9,728.46	N/A	$0.00	N/A	$11,890.34	IS	ISILON
S210-SAS-E03	S210-21.6T SED/256G/2x10GE+2x1GE	$121,890.00	15.6%	$102,875.16	$13,407.90	$10,970.10	N/A	$0.00	N/A	$13,407.90	IS	ISILON
S210-SAS-E04	S210-20.7T+800G SSD-SED/64G/2x10GE+2x1GE	$121,705.00	15.6%	$102,719.02	$13,387.55	$10,953.45	N/A	$0.00	N/A	$13,387.55	IS	ISILON
S210-SAS-E05	S210-20.7T+800G SSD-SED/128G/2x10GE2x1GE	$127,941.00	15.6%	$107,982.20	$14,073.51	$11,514.69	N/A	$0.00	N/A	$14,073.51	IS	ISILON
S210-SAS-E06	S210-20.7T+800G SSD-SED/256G/2x10GE2x1GE	$142,196.00	15.6%	$120,013.42	$15,641.56	$12,797.64	N/A	$0.00	N/A	$15,641.56	IS	ISILON
S210-SAS-E07	S210-19.8T+1.6T SSD-SED/64G/2x10GE+2x1GE	$142,627.00	15.6%	$120,377.19	$15,688.97	$12,836.43	N/A	$0.00	N/A	$15,688.97	IS	ISILON
S210-SAS-E08	S210-19.8T+1.6T SSD-SED/128G/2x10G+2x1GE	$148,864.00	15.6%	$125,641.22	$16,375.04	$13,397.76	N/A	$0.00	N/A	$16,375.04	IS	ISILON
S210-SAS-E09	S210-19.8T+1.6T SSD-SED/256G/2x10G+2x1GE	$163,119.00	15.6%	$137,672.44	$17,943.09	$14,680.71	N/A	$0.00	N/A	$17,943.09	IS	ISILON
S210-SAS-S01	S210-13.2T/1.6T SSD/64G/2x10GE 2x1GE	$108,557.00	15.6%	$91,622.11	$11,941.27	$9,770.13	N/A	$0.00	N/A	$11,941.27	IS	ISILON
S210-SAS-S02	S210-13.2T/1.6T SSD/256G/2x10GE 2x1GE	$125,633.00	15.6%	$106,034.25	$13,819.63	$11,306.97	N/A	$0.00	N/A	$13,819.63	IS	ISILON
S210-SAS-S03	S210-6.9TB+400GB SSD/32G/2x10GE+2x1GE	$67,253.00	15.6%	$56,761.53	$7,397.83	$6,052.77	N/A	$0.00	N/A	$7,397.83	IS	ISILON
S210-SAS-S04	S210-6.9TB+400GB SSD/64G/2x10GE+2x1GE	$69,862.00	15.6%	$58,963.53	$7,684.82	$6,287.58	N/A	$0.00	N/A	$7,684.82	IS	ISILON
S210-SAS-S05	S210-6.9TB+800GB SSD/32G/2x10GE+2x1GE	$71,587.00	15.6%	$60,419.43	$7,874.57	$6,442.83	N/A	$0.00	N/A	$7,874.57	IS	ISILON
S210-SAS-S06	S210-6.9TB+800GB SSD/64G/2x10GE+2x1GE	$74,162.00	15.6%	$62,592.73	$8,157.82	$6,674.58	N/A	$0.00	N/A	$8,157.82	IS	ISILON
S210-SAS-S07	S210-13.8TB+400GB SSD/32G/2x10GE+2x1GE	$77,777.00	15.6%	$65,643.79	$8,555.47	$6,999.93	N/A	$0.00	N/A	$8,555.47	IS	ISILON
S210-SAS-S08	S210-13.8TB+400GB SSD/64G/2x10GE+2x1GE	$80,455.00	15.6%	$67,904.02	$8,850.05	$7,240.95	N/A	$0.00	N/A	$8,850.05	IS	ISILON
S210-SAS-S09	S210-13.8TB+800GB SSD/32G/2x10GE+2x1GE	$83,925.00	15.6%	$70,832.70	$9,231.75	$7,553.25	N/A	$0.00	N/A	$9,231.75	IS	ISILON
S210-SAS-S10	S210-13.8TB+800GB SSD/64G/2x10GE+2x1GE	$86,500.00	15.6%	$73,006.00	$9,515.00	$7,785.00	N/A	$0.00	N/A	$9,515.00	IS	ISILON
S210-SAS-S11	S210-13.8TB+800GB SSD/256G/2x10GE+2x1GE	$102,674.00	15.6%	$86,656.86	$11,294.14	$9,240.66	N/A	$0.00	N/A	$11,294.14	IS	ISILON
S210-SAS-S12	S210-20.7TB+400GB SSD/64G/2x10GE+2x1GE	$92,788.00	15.6%	$78,313.07	$10,206.68	$8,350.92	N/A	$0.00	N/A	$10,206.68	IS	ISILON
S210-SAS-S13	S210-20.7TB+400GB SSD/128G/2x10GE+2x1GE	$97,985.00	15.6%	$82,699.34	$10,778.35	$8,818.65	N/A	$0.00	N/A	$10,778.35	IS	ISILON
S210-SAS-S14	S210-20.7TB+400GB SSD/256G/2x10GE+2x1GE	$109,864.00	15.6%	$92,725.22	$12,085.04	$9,887.76	N/A	$0.00	N/A	$12,085.04	IS	ISILON
S210-SAS-S15	S210-20.7TB+800GB SSD/64G/2x10GE+2x1GE	$92,834.00	15.6%	$78,351.90	$10,211.74	$8,355.06	N/A	$0.00	N/A	$10,211.74	IS	ISILON
S210-SAS-S16	S210-20.7TB+800GB SSD/128G/2x10GE+2x1GE	$97,638.00	15.6%	$82,406.47	$10,740.18	$8,787.42	N/A	$0.00	N/A	$10,740.18	IS	ISILON
S210-SAS-S17	S210-20.7TB+800GB SSD/256G/2x10GE+2x1GE	$108,618.00	15.6%	$91,673.59	$11,947.98	$9,775.62	N/A	$0.00	N/A	$11,947.98	IS	ISILON
S210-SAS-S18	S210-19.8TB+1.6TB SSD/64G/2x10GE+2x1GE	$108,598.00	15.6%	$91,656.71	$11,945.78	$9,773.82	N/A	$0.00	N/A	$11,945.78	IS	ISILON
S210-SAS-S19	S210-19.8TB+1.6TB SSD/128G/2x10GE+2x1GE	$113,402.00	15.6%	$95,711.29	$12,474.22	$10,206.18	N/A	$0.00	N/A	$12,474.22	IS	ISILON
S210-SAS-S20	S210-19.8TB+1.6TB SSD/256G/2x10GE+2x1GE	$124,382.00	15.6%	$104,978.41	$13,682.02	$11,194.38	N/A	$0.00	N/A	$13,682.02	IS	ISILON
S210-SAS-S21	S210-27.6TB+400GB SSD/64G/2x10GE+2x1GE	$108,578.00	15.6%	$91,639.83	$11,943.58	$9,772.02	N/A	$0.00	N/A	$11,943.58	IS	ISILON
S210-SAS-S22	S210-27.6TB+400GB SSD/128G/2x10GE+2x1GE	$113,775.00	15.6%	$96,026.10	$12,515.25	$10,239.75	N/A	$0.00	N/A	$12,515.25	IS	ISILON
S210-SAS-S23	S210-27.6TB+400GB SSD/256G/2x10GE+2x1GE	$125,654.00	15.6%	$106,051.98	$13,821.94	$11,308.86	N/A	$0.00	N/A	$13,821.94	IS	ISILON
S210-SAS-S24	S210-27.6TB+800GB SSD/64G/2x10GE+2x1GE	$117,621.00	15.6%	$99,272.12	$12,938.31	$10,585.89	N/A	$0.00	N/A	$12,938.31	IS	ISILON
S210-SAS-S25	S210-27.6TB+800GB SSD/128G/2x10GE+2x1GE	$122,819.00	15.6%	$103,659.24	$13,510.09	$11,053.71	N/A	$0.00	N/A	$13,510.09	IS	ISILON
S210-SAS-S26	S210-27.6TB+800GB SSD/256G/2x10GE+2x1GE	$134,697.00	15.6%	$113,684.27	$14,816.67	$12,122.73	N/A	$0.00	N/A	$14,816.67	IS	ISILON
S210-SAS-S27	S210-26.4TB+1.6TB SSD/64G/2x10GE+2x1GE	$133,891.00	15.6%	$113,004.00	$14,728.01	$12,050.19	N/A	$0.00	N/A	$14,728.01	IS	ISILON
S210-SAS-S28	S210-26.4TB+1.6TB SSD/128G/2x10GE+2x1GE	$139,088.00	15.6%	$117,390.27	$15,299.68	$12,517.92	N/A	$0.00	N/A	$15,299.68	IS	ISILON
S210-SAS-S29	S210-26.4TB+1.6TB SSD/256G/2x10GE+2x1GE	$150,967.00	15.6%	$127,416.15	$16,606.37	$13,587.03	N/A	$0.00	N/A	$16,606.37	IS	ISILON
S210-SAS-S30	S210-13.8TB+400GB SSD/256G/2x10GE+2x1GE	$98,740.00	15.6%	$83,336.56	$10,861.40	$8,886.60	N/A	$0.00	N/A	$10,861.40	IS	ISILON
S210-SAS-S31	S210-13.2T/1.6T SSD/128G/2x10GE/2x1GE	$114,432.00	15.6%	$96,580.61	$12,587.52	$10,298.88	N/A	$0.00	N/A	$12,587.52	IS	ISILON
S210-SAS-S32	S210-13.2T/1.6T SSD/32G/2x10GE/2x1GE	$106,372.00	15.6%	$89,777.97	$11,700.92	$9,573.48	N/A	$0.00	N/A	$11,700.92	IS	ISILON
S210-SAS-S33	S210-13.8T/400GB SSD/128G/2x10GE/2x1GE	$85,576.00	15.6%	$72,226.14	$9,413.36	$7,701.84	N/A	$0.00	N/A	$9,413.36	IS	ISILON
S210-SAS-S34	S210-13.8T/800GB SSD/128G/2x10GE/2x1GE	$89,070.00	15.6%	$75,175.08	$9,797.70	$8,016.30	N/A	$0.00	N/A	$9,797.70	IS	ISILON
S210-SAS-S35	S210-6.9T/400GB SSD/128G/2x10GE/2x1GE	$75,779.00	15.6%	$63,957.48	$8,335.69	$6,820.11	N/A	$0.00	N/A	$8,335.69	IS	ISILON
S210-SAS-S36	S210-6.9T/400GB SSD/256G/2x10GE/2x1GE	$87,181.00	15.6%	$73,580.76	$9,589.91	$7,846.29	N/A	$0.00	N/A	$9,589.91	IS	ISILON
S210-SAS-S37	S210-6.9T/800GB SSD/128G/2x10GE/2x1GE	$79,085.00	15.6%	$66,747.74	$8,699.35	$7,117.65	N/A	$0.00	N/A	$8,699.35	IS	ISILON
S210-SAS-S38	S210-6.9T/800GB SSD/256G/2x10GE/2x1GE	$90,336.00	15.6%	$76,243.58	$9,936.96	$8,130.24	N/A	$0.00	N/A	$9,936.96	IS	ISILON
S210-SAS-S39	S210-16.2T+4.8T SSD/256/2x10GE 2x1GE	$206,133.00	15.6%	$173,976.25	$22,674.63	$18,551.97	N/A	$0.00	N/A	$22,674.63	IS	ISILON
S210-SAS-S40	S210-16.2T+4.8T SSD/64G/2x10GE 2x1GE	$189,057.00	15.6%	$159,564.11	$20,796.27	$17,015.13	N/A	$0.00	N/A	$20,796.27	IS	ISILON
S210-SAS-S41	S210-16.2T+4.8T SSD/128/2x10GE 2x1GE	$194,254.00	15.6%	$163,950.38	$21,367.94	$17,482.86	N/A	$0.00	N/A	$21,367.94	IS	ISILON
S210-SAS-S42	S210-18.9T+2.4T SSD/128/2x10GE 2x1GE	$143,762.00	15.6%	$121,335.13	$15,813.82	$12,938.58	N/A	$0.00	N/A	$15,813.82	IS	ISILON
S210-SAS-S43	S210-18.9T+2.4T SSD/256/2x10GE 2x1GE	$155,641.00	15.6%	$131,361.00	$17,120.51	$14,007.69	N/A	$0.00	N/A	$17,120.51	IS	ISILON
S210-SAS-S44	S210-18.9T+2.4T SSD/64G/2x10GE 2x1GE	$138,565.00	15.6%	$116,948.86	$15,242.15	$12,470.85	N/A	$0.00	N/A	$15,242.15	IS	ISILON
S210-SAS-S45	S210-18T+3.2T SSD/128/2x10GE 2x1GE	$160,593.00	15.6%	$135,540.49	$17,665.23	$14,453.37	N/A	$0.00	N/A	$17,665.23	IS	ISILON
S210-SAS-S46	S210-18T+3.2T SSD/256/2x10GE 2x1GE	$172,472.00	15.6%	$145,566.37	$18,971.92	$15,522.48	N/A	$0.00	N/A	$18,971.92	IS	ISILON
S210-SAS-S47	S210-18T+3.2T SSD/64G/2x10GE 2x1GE	$155,396.00	15.6%	$131,154.22	$17,093.56	$13,985.64	N/A	$0.00	N/A	$17,093.56	IS	ISILON
S210-SAS-S48	S210-21.6T+4.8T SSD/128/2x10GE 2x1GE	$206,892.00	15.6%	$174,616.85	$22,758.12	$18,620.28	N/A	$0.00	N/A	$22,758.12	IS	ISILON
S210-SAS-S49	S210-21.6T+4.8T SSD/256/2x10GE 2x1GE	$218,771.00	15.6%	$184,642.72	$24,064.81	$19,689.39	N/A	$0.00	N/A	$24,064.81	IS	ISILON
S210-SAS-S50	S210-21.6T+4.8T SSD/64G/2x10GE 2x1GE	$201,695.00	15.6%	$170,230.58	$22,186.45	$18,152.55	N/A	$0.00	N/A	$22,186.45	IS	ISILON
S210-SAS-S51	S210-24T+3.2T SSD/128/2x10GE 2x1GE	$182,908.00	15.6%	$154,374.35	$20,119.88	$16,461.72	N/A	$0.00	N/A	$20,119.88	IS	ISILON
S210-SAS-S52	S210-24T+3.2T SSD/256/2x10GE 2x1GE	$195,349.00	15.6%	$164,874.56	$21,488.39	$17,581.41	N/A	$0.00	N/A	$21,488.39	IS	ISILON
S210-SAS-S53	S210-24T+3.2T SSD/64G/2x10GE 2x1GE	$177,464.00	15.6%	$149,779.62	$19,521.04	$15,971.76	N/A	$0.00	N/A	$19,521.04	IS	ISILON
S210-SAS-S54	S210-25.2T+2.4T SSD/128/2x10GE 2x1GE	$167,165.00	15.6%	$141,087.26	$18,388.15	$15,044.85	N/A	$0.00	N/A	$18,388.15	IS	ISILON
S210-SAS-S55	S210-25.2T+2.4T SSD/256/2x10GE 2x1GE	$179,693.00	15.6%	$151,660.89	$19,766.23	$16,172.37	N/A	$0.00	N/A	$19,766.23	IS	ISILON
S210-SAS-S56	S210-25.2T+2.4T SSD/64G/2x10GE 2x1GE	$161,684.00	15.6%	$136,461.30	$17,785.24	$14,551.56	N/A	$0.00	N/A	$17,785.24	IS	ISILON
S210-SAS-S57	S210-6.6T+1.6T SSD/128/2x10GE 2x1GE	$101,511.00	15.6%	$85,675.28	$11,166.21	$9,135.99	N/A	$0.00	N/A	$11,166.21	IS	ISILON
S210-SAS-S58	S210-6.6T+1.6T SSD/256/2x10GE 2x1GE	$112,913.00	15.6%	$95,298.57	$12,420.43	$10,162.17	N/A	$0.00	N/A	$12,420.43	IS	ISILON
S210-SAS-S59	S210-6.6T+1.6T SSD/32G/2x10GE 2x1GE	$93,912.00	15.6%	$79,261.73	$10,330.32	$8,452.08	N/A	$0.00	N/A	$10,330.32	IS	ISILON
S210-SAS-S60	S210-6.6T+1.6T SSD/64G/2x10GE 2x1GE	$96,522.00	15.6%	$81,464.57	$10,617.42	$8,686.98	N/A	$0.00	N/A	$10,617.42	IS	ISILON
S210-SSD-001	S210-19.2TB SSD/32G/2x10GE+2x1GE	$484,831.00	15.6%	$409,197.36	$53,331.41	$43,634.79	N/A	$0.00	N/A	$53,331.41	IS	ISILON
S210-SSD-002	S210-19.2TB SSD/64G/2x10GE+2x1GE	$487,550.00	15.6%	$411,492.20	$53,630.50	$43,879.50	N/A	$0.00	N/A	$53,630.50	IS	ISILON
S210-SSD-003	S210-9.6T SSD/2.5in./128/2x10GE 2x1GE	$333,414.00	15.6%	$281,401.42	$36,675.54	$30,007.26	N/A	$0.00	N/A	$36,675.54	IS	ISILON
S210-SSD-004	S210-9.6T SSD/2.5in./256/2x10GE 2x1GE	$347,515.00	15.6%	$293,302.66	$38,226.65	$31,276.35	N/A	$0.00	N/A	$38,226.65	IS	ISILON
S210-SSD-005	S210-9.6T SSD/2.5in./64G/2x10GE 2x1GE	$327,244.00	15.6%	$276,193.94	$35,996.84	$29,451.96	N/A	$0.00	N/A	$35,996.84	IS	ISILON
S210-SSD-006	S210-19.2T SSD/128G/2x10GE/2x1GE	$609,128.00	15.6%	$514,104.03	$67,004.08	$54,821.52	N/A	$0.00	N/A	$67,004.08	IS	ISILON
S210-SSD-007	S210-19.2T SSD/256G/2x10GE/2x1GE	$623,720.00	15.6%	$526,419.68	$68,609.20	$56,134.80	N/A	$0.00	N/A	$68,609.20	IS	ISILON
SP106-575-003	SPARES KIT 2U SLIDE RAIL	$233.00	15.6%	$196.65	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
SP811-0110	R-SPR KIT -SLIDE RAIL-24 PORT-FLEX SWTCH	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
SP811-0176	INSTL KIT MLNX IS5022 SIDEBYSIDE MOUNT	$667.00	15.6%	$562.95	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
SP811-0178	R-SPR KIT - RACK INSTALL - INTEL - 12800	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
SP811-0182	R-SPR KIT - HW KIT FOR SIDE RAIL 4U	$54.00	15.6%	$45.58	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	ISILON
SRSTW-ISLN-HD	SRM SUITE W4N ISILON HI DENSITY =ID	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	IS	ISILON
SRSTW-ISLN-LD	SRM SUITE W4N ISILON LO DENSITY =ID	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	IS	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRSTW-ISLN-MD	SRM SUITE W4N ISILON MED DENSITY =ID	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	IS	ISILON
X200-SAS-E01	X200-36TB-SED/12G/4x1GE	$64,666.00	15.6%	$54,578.10	$7,113.26	$5,819.94	N/A	$0.00	N/A	$7,113.26	IS	ISILON
X200-SAS-E02	X200-36TB-SED/12G/2x10GE SFP 2x1GE	$65,168.00	15.6%	$55,001.79	$7,168.48	$5,865.12	N/A	$0.00	N/A	$7,168.48	IS	ISILON
X200-SAS-E03	X200-36TB-SED/24G/4x1GE	$65,524.00	15.6%	$55,302.26	$7,207.64	$5,897.16	N/A	$0.00	N/A	$7,207.64	IS	ISILON
X200-SAS-E04	X200-36TB-SED/24G/2x10GE SFP 2x1GE	$66,985.00	15.6%	$56,535.34	$7,368.35	$6,028.65	N/A	$0.00	N/A	$7,368.35	IS	ISILON
X200-SAS-E05	X200-36TB-SED/48G/4x1GE	$67,186.00	15.6%	$56,704.98	$7,390.46	$6,046.74	N/A	$0.00	N/A	$7,390.46	IS	ISILON
X200-SAS-E06	X200-36TB-SED/48G/2x10GE SFP 2x1GE	$70,059.00	15.6%	$59,129.80	$7,706.49	$6,305.31	N/A	$0.00	N/A	$7,706.49	IS	ISILON
X200-SAS-E07	X200-33T+800G SSD-SED/12G/2x10GE+2x1GE	$88,619.00	15.6%	$74,794.44	$9,748.09	$7,975.71	N/A	$0.00	N/A	$9,748.09	IS	ISILON
X200-SAS-E08	X200-33T+800G SSD-SED/12G/4x1GE	$85,472.00	15.6%	$72,138.37	$9,401.92	$7,692.48	N/A	$0.00	N/A	$9,401.92	IS	ISILON
X200-SAS-E09	X200-33T+800G SSD-SED/24G/2X10GE+2X1GE	$90,571.00	15.6%	$76,441.92	$9,962.81	$8,151.39	N/A	$0.00	N/A	$9,962.81	IS	ISILON
X200-SAS-E10	X200-33T+800G SSD-SED/24G/4x1GE	$87,424.00	15.6%	$73,785.86	$9,616.64	$7,868.16	N/A	$0.00	N/A	$9,616.64	IS	ISILON
X200-SAS-E11	X200-33T+800G SSD-SED/48G/2X10GE+2X1GE	$93,318.00	15.6%	$78,760.39	$10,264.98	$8,398.62	N/A	$0.00	N/A	$10,264.98	IS	ISILON
X200-SAS-E12	X200-33T+800G SSD-SED/48G/4x1GE	$90,171.00	15.6%	$76,104.32	$9,918.81	$8,115.39	N/A	$0.00	N/A	$9,918.81	IS	ISILON
X200-SAS-E13	X200-30T+1.6T SSD-SED/12G/2X10GE+2X1GE	$110,880.00	15.6%	$93,582.72	$12,196.80	$9,979.20	N/A	$0.00	N/A	$12,196.80	IS	ISILON
X200-SAS-E14	X200-30T+1.6T SSD-SED/12G/4x1GE	$107,757.00	15.6%	$90,946.91	$11,853.27	$9,698.13	N/A	$0.00	N/A	$11,853.27	IS	ISILON
X200-SAS-E15	X200-30T+1.6T SSD-SED/24G/2X10GE+2X1GE	$112,818.00	15.6%	$95,218.39	$12,409.98	$10,153.62	N/A	$0.00	N/A	$12,409.98	IS	ISILON
X200-SAS-E16	X200-30T+1.6T SSD-SED/24G/4x1GE	$109,694.00	15.6%	$92,581.74	$12,066.34	$9,872.46	N/A	$0.00	N/A	$12,066.34	IS	ISILON
X200-SAS-E17	X200-30T+1.6T SSD-SED/48G/2X10GE+2X1GE	$115,545.00	15.6%	$97,519.98	$12,709.95	$10,399.05	N/A	$0.00	N/A	$12,709.95	IS	ISILON
X200-SAS-E18	X200-30T+1.6T SSD-SED/48G/4x1GE	$112,421.00	15.6%	$94,883.32	$12,366.31	$10,117.89	N/A	$0.00	N/A	$12,366.31	IS	ISILON
X200-SAS-E19	X200-24T+3.2T SSD-SED/12G/2X10GE+2X1GE	$155,402.00	15.6%	$131,159.29	$17,094.22	$13,986.18	N/A	$0.00	N/A	$17,094.22	IS	ISILON
X200-SAS-E20	X200-24T+3.2T SSD-SED/12G/4x1GE	$152,954.00	15.6%	$129,093.18	$16,824.94	$13,765.86	N/A	$0.00	N/A	$16,824.94	IS	ISILON
X200-SAS-E21	X200-24T+3.2T SSD-SED/24G/2X10GE+2X1GE	$154,552.00	15.6%	$130,441.89	$17,000.72	$13,909.68	N/A	$0.00	N/A	$17,000.72	IS	ISILON
X200-SAS-E22	X200-24T+3.2T SSD-SED/24G/4x1GE	$153,235.00	15.6%	$129,330.34	$16,855.85	$13,791.15	N/A	$0.00	N/A	$16,855.85	IS	ISILON
X200-SAS-E23	X200-24T+3.2T SSD-SED/48G/2X10GE+2X1GE	$156,218.00	15.6%	$131,847.99	$17,183.98	$14,059.62	N/A	$0.00	N/A	$17,183.98	IS	ISILON
X200-SAS-E24	X200-24T+3.2T SSD-SED/48G/4x1GE	$153,701.00	15.6%	$129,723.64	$16,907.11	$13,833.09	N/A	$0.00	N/A	$16,907.11	IS	ISILON
X200-SATA-001	X200-6T/12G/4x1GE	$0.00	15.6%	$0.00	$2,734.16	$2,237.04	N/A	$0.00	N/A	$2,734.16	IS	ISILON
X200-SATA-002	X200-6T/12G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$2,926.33	$2,394.27	N/A	$0.00	N/A	$2,926.33	IS	ISILON
X200-SATA-003	X200-6T/24G/4x1GE	$0.00	15.6%	$0.00	$2,804.89	$2,294.91	N/A	$0.00	N/A	$2,804.89	IS	ISILON
X200-SATA-004	X200-6T/24G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$2,997.06	$2,452.14	N/A	$0.00	N/A	$2,997.06	IS	ISILON
X200-SATA-005	X200-6T/48G/4x1GE	$0.00	15.6%	$0.00	$2,938.87	$2,404.53	N/A	$0.00	N/A	$2,938.87	IS	ISILON
X200-SATA-006	X200-6T/48G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$3,130.82	$2,561.58	N/A	$0.00	N/A	$3,130.82	IS	ISILON
X200-SATA-007	X200-12T/12G/4x1GE	$27,601.00	15.6%	$23,295.24	$3,036.11	$2,484.09	N/A	$0.00	N/A	$3,036.11	IS	ISILON
X200-SATA-008	X200-12T/24G/4x1GE	$28,124.00	15.6%	$23,736.66	$3,093.64	$2,531.16	N/A	$0.00	N/A	$3,093.64	IS	ISILON
X200-SATA-009	X200-12T/24G/2x10GE SFP+2x1GE	$29,876.00	15.6%	$25,215.34	$3,286.36	$2,688.84	N/A	$0.00	N/A	$3,286.36	IS	ISILON
X200-SATA-010	X200-12T/48G/4x1GE	$29,138.00	15.6%	$24,592.47	$3,205.18	$2,622.42	N/A	$0.00	N/A	$3,205.18	IS	ISILON
X200-SATA-011	X200-12T/48G/2x10GE SFP+2x1GE	$30,889.00	15.6%	$26,070.32	$3,397.79	$2,780.01	N/A	$0.00	N/A	$3,397.79	IS	ISILON
X200-SATA-012	X200-24T/6G/2x10GE SFP+2x1GE	$42,020.00	15.6%	$35,464.88	$4,622.20	$3,781.80	N/A	$0.00	N/A	$4,622.20	IS	ISILON
X200-SATA-013	X200-24T/12G/4x1GE	$40,796.00	15.6%	$34,431.82	$4,487.56	$3,671.64	N/A	$0.00	N/A	$4,487.56	IS	ISILON
X200-SATA-014	X200-24T/12G/2x10GE SFP+2x1GE	$46,769.00	15.6%	$39,473.04	$5,144.59	$4,209.21	N/A	$0.00	N/A	$5,144.59	IS	ISILON
X200-SATA-015	X200-24T/24G/4x1GE	$41,426.00	15.6%	$34,963.54	$4,556.86	$3,728.34	N/A	$0.00	N/A	$4,556.86	IS	ISILON
X200-SATA-016	X200-24T/24G/2x10GE SFP+2x1GE	$43,534.00	15.6%	$36,742.70	$4,788.74	$3,918.06	N/A	$0.00	N/A	$4,788.74	IS	ISILON
X200-SATA-017	X200-24T/48G/4x1GE	$42,646.00	15.6%	$35,993.22	$4,691.06	$3,838.14	N/A	$0.00	N/A	$4,691.06	IS	ISILON
X200-SATA-018	X200-24T/48G/2x10GE SFP+2x1GE	$44,754.00	15.6%	$37,772.38	$4,922.94	$4,027.86	N/A	$0.00	N/A	$4,922.94	IS	ISILON
X200-SATA-019	X200-36T/24G/4x1GE	$49,575.00	15.6%	$41,841.30	$5,453.25	$4,461.75	N/A	$0.00	N/A	$5,453.25	IS	ISILON
X200-SATA-020	X200-36T/48G/4x1GE	$50,833.00	15.6%	$42,903.05	$5,591.63	$4,574.97	N/A	$0.00	N/A	$5,591.63	IS	ISILON
X200-SATA-021	X200-36T/48G/2x10GE SFP+2x1GE	$53,006.00	15.6%	$44,737.06	$5,830.66	$4,770.54	N/A	$0.00	N/A	$5,830.66	IS	ISILON
X200-SATA-023	X200-36T/12G/4x1GE	$50,181.00	15.6%	$42,352.76	$5,519.91	$4,516.29	N/A	$0.00	N/A	$5,519.91	IS	ISILON
X200-SATA-S01	X200-5.5T+200G SSD/6G/4x1GE	$0.00	15.6%	$0.00	$3,800.28	$3,109.32	N/A	$0.00	N/A	$3,800.28	IS	ISILON
X200-SATA-S02	X200-5.5T+200G SSD/6G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$4,033.81	$3,300.39	N/A	$0.00	N/A	$4,033.81	IS	ISILON
X200-SATA-S03	X200-5.5T+200G SSD/12G/4x1GE	$0.00	15.6%	$0.00	$3,871.67	$3,167.73	N/A	$0.00	N/A	$3,871.67	IS	ISILON
X200-SATA-S04	X200-5.5T+200G SSD/12G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$4,096.84	$3,351.96	N/A	$0.00	N/A	$4,096.84	IS	ISILON
X200-SATA-S05	X200-5.5T+200G SSD/24G/4x1GE	$0.00	15.6%	$0.00	$3,955.27	$3,236.13	N/A	$0.00	N/A	$3,955.27	IS	ISILON
X200-SATA-S06	X200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$4,180.33	$3,420.27	N/A	$0.00	N/A	$4,180.33	IS	ISILON
X200-SATA-S07	X200-5.5T+200G SSD/48G/4x1GE	$0.00	15.6%	$0.00	$4,113.34	$3,365.46	N/A	$0.00	N/A	$4,113.34	IS	ISILON
X200-SATA-S08	X200-5.5T+200G SSD/48G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$4,337.96	$3,549.24	N/A	$0.00	N/A	$4,337.96	IS	ISILON
X200-SATA-S09	X200-3T+1.2T SSD/6G/4x1GE	$0.00	15.6%	$0.00	$7,323.47	$5,991.93	N/A	$0.00	N/A	$7,323.47	IS	ISILON
X200-SATA-S10	X200-3T+1.2T SSD/6G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$7,555.57	$6,181.83	N/A	$0.00	N/A	$7,555.57	IS	ISILON
X200-SATA-S100	X200-12TB+4.8TB/12GB/4x1GE	$156,437.00	15.6%	$132,032.83	$17,208.07	$14,079.33	N/A	$0.00	N/A	$17,208.07	IS	ISILON
X200-SATA-S101	X200-12TB+4.8TB/24GB/2x10GE 2x1GE	$156,807.00	15.6%	$132,345.11	$17,248.77	$14,112.63	N/A	$0.00	N/A	$17,248.77	IS	ISILON
X200-SATA-S102	X200-12TB+4.8TB/24GB/4x1GE	$156,514.00	15.6%	$132,097.82	$17,216.54	$14,086.26	N/A	$0.00	N/A	$17,216.54	IS	ISILON
X200-SATA-S103	X200-12TB+4.8TB/48GB/2x10GE 2x1GE	$158,400.00	15.6%	$133,689.60	$17,424.00	$14,256.00	N/A	$0.00	N/A	$17,424.00	IS	ISILON
X200-SATA-S104	X200-12TB+4.8TB/48GB/4x1GE	$156,581.00	15.6%	$132,154.36	$17,223.91	$14,092.29	N/A	$0.00	N/A	$17,223.91	IS	ISILON
X200-SATA-S105	X200-33TB+800GB/12GB/2x10GE 2x1GE	$70,895.00	15.6%	$59,835.38	$7,798.45	$6,380.55	N/A	$0.00	N/A	$7,798.45	IS	ISILON
X200-SATA-S106	X200-33TB+800GB/12GB/4x1GE	$68,743.00	15.6%	$58,019.09	$7,561.73	$6,186.87	N/A	$0.00	N/A	$7,561.73	IS	ISILON
X200-SATA-S107	X200-33TB+800GB/24GB/2x10GE 2x1GE	$70,982.00	15.6%	$59,908.81	$7,808.02	$6,388.38	N/A	$0.00	N/A	$7,808.02	IS	ISILON
X200-SATA-S108	X200-33TB+800GB/24GB/4x1GE	$69,359.00	15.6%	$58,539.00	$7,629.49	$6,242.31	N/A	$0.00	N/A	$7,629.49	IS	ISILON
X200-SATA-S109	X200-33TB+800GB/48GB/2x10GE 2x1GE	$72,703.00	15.6%	$61,361.33	$7,997.33	$6,543.27	N/A	$0.00	N/A	$7,997.33	IS	ISILON
X200-SATA-S11	X200-3T+1.2T SSD/12G/4x1GE	$0.00	15.6%	$0.00	$7,419.28	$6,070.32	N/A	$0.00	N/A	$7,419.28	IS	ISILON
X200-SATA-S110	X200-33TB+800GB/48GB/4x1GE	$70,547.00	15.6%	$59,541.67	$7,760.17	$6,349.23	N/A	$0.00	N/A	$7,760.17	IS	ISILON
X200-SATA-S111	X200-11T+800GB/12GB/2x10GE 2x1GE	$55,129.00	15.6%	$46,528.88	$6,064.19	$4,961.61	N/A	$0.00	N/A	$6,064.19	IS	ISILON
X200-SATA-S112	X200-11T+800GB/12GB/4x1GE	$52,991.00	15.6%	$44,724.40	$5,829.01	$4,769.19	N/A	$0.00	N/A	$5,829.01	IS	ISILON
X200-SATA-S113	X200-11T+800GB/24GB/2x10GE 2x1GE	$54,892.00	15.6%	$46,328.85	$6,038.12	$4,940.28	N/A	$0.00	N/A	$6,038.12	IS	ISILON
X200-SATA-S114	X200-11T+800GB/24GB/4x1GE	$53,514.00	15.6%	$45,165.82	$5,886.54	$4,816.26	N/A	$0.00	N/A	$5,886.54	IS	ISILON
X200-SATA-S115	X200-11T+800GB/48GB/2x10GE 2x1GE	$56,671.00	15.6%	$47,830.32	$6,233.81	$5,100.39	N/A	$0.00	N/A	$6,233.81	IS	ISILON
X200-SATA-S116	X200-11T+800GB/48GB/4x1GE	$54,513.00	15.6%	$46,008.97	$5,996.43	$4,906.17	N/A	$0.00	N/A	$5,996.43	IS	ISILON
X200-SATA-S117	X200-22TB+800GB/12GB/2x10GE 2x1GE	$61,615.00	15.6%	$52,003.06	$6,777.65	$5,545.35	N/A	$0.00	N/A	$6,777.65	IS	ISILON
X200-SATA-S118	X200-22TB+800GB/12GB/4x1GE	$59,538.00	15.6%	$50,250.07	$6,549.18	$5,358.42	N/A	$0.00	N/A	$6,549.18	IS	ISILON
X200-SATA-S119	X200-22TB+800GB/24GB/2x10GE 2x1GE	$62,111.00	15.6%	$52,421.68	$6,832.21	$5,589.99	N/A	$0.00	N/A	$6,832.21	IS	ISILON
X200-SATA-S12	X200-3T+1.2T SSD/12G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$7,651.38	$6,260.22	N/A	$0.00	N/A	$7,651.38	IS	ISILON
X200-SATA-S120	X200-22TB+800GB/24GB/4x1GE	$60,102.00	15.6%	$50,726.09	$6,611.22	$5,409.18	N/A	$0.00	N/A	$6,611.22	IS	ISILON
X200-SATA-S121	X200-22TB+800GB/48GB/2x10GE 2x1GE	$63,274.00	15.6%	$53,403.26	$6,960.14	$5,694.66	N/A	$0.00	N/A	$6,960.14	IS	ISILON
X200-SATA-S122	X200-22TB+800GB/48GB/4x1GE	$61,187.00	15.6%	$51,641.83	$6,730.57	$5,506.83	N/A	$0.00	N/A	$6,730.57	IS	ISILON
X200-SATA-S123	X200-30TB+1.6TB/12GB/2x10GE 2x1GE	$88,704.00	15.6%	$74,866.18	$9,757.44	$7,983.36	N/A	$0.00	N/A	$9,757.44	IS	ISILON
X200-SATA-S124	X200-30TB+1.6TB/12GB/4x1GE	$86,617.00	15.6%	$73,104.75	$9,527.87	$7,795.53	N/A	$0.00	N/A	$9,527.87	IS	ISILON
X200-SATA-S125	X200-30TB+1.6TB/24GB/2x10GE 2x1GE	$88,535.00	15.6%	$74,723.54	$9,738.85	$7,968.15	N/A	$0.00	N/A	$9,738.85	IS	ISILON
X200-SATA-S126	X200-30TB+1.6TB/24GB/4x1GE	$87,102.00	15.6%	$73,514.09	$9,581.22	$7,839.18	N/A	$0.00	N/A	$9,581.22	IS	ISILON
X200-SATA-S127	X200-30TB+1.6TB/48GB/2x10GE 2x1GE	$90,127.00	15.6%	$76,067.19	$9,913.97	$8,111.43	N/A	$0.00	N/A	$9,913.97	IS	ISILON
X200-SATA-S128	X200-30TB+1.6TB/48GB/4x1GE	$88,018.00	15.6%	$74,287.19	$9,681.98	$7,921.62	N/A	$0.00	N/A	$9,681.98	IS	ISILON
X200-SATA-S129	X200-24TB+3.2TB/12GB/2x10GE 2x1GE	$124,322.00	15.6%	$104,927.77	$13,675.42	$11,188.98	N/A	$0.00	N/A	$13,675.42	IS	ISILON
X200-SATA-S13	X200-3T+1.2T SSD/24G/4x1GE	$0.00	15.6%	$0.00	$7,507.39	$6,142.41	N/A	$0.00	N/A	$7,507.39	IS	ISILON
X200-SATA-S130	X200-24TB+3.2TB/12GB/4x1GE	$122,364.00	15.6%	$103,275.22	$13,460.04	$11,012.76	N/A	$0.00	N/A	$13,460.04	IS	ISILON
X200-SATA-S131	X200-24TB+3.2TB/24GB/2x10GE 2x1GE	$123,642.00	15.6%	$104,353.85	$13,600.62	$11,127.78	N/A	$0.00	N/A	$13,600.62	IS	ISILON
X200-SATA-S132	X200-24TB+3.2TB/24GB/4x1GE	$122,588.00	15.6%	$103,464.27	$13,484.68	$11,032.92	N/A	$0.00	N/A	$13,484.68	IS	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
X200-SATA-S133	X200-24TB+3.2TB/48GB/2x10GE 2x1GE	$124,974.00	15.6%	$105,478.06	$13,747.14	$11,247.66	N/A	$0.00	N/A	$13,747.14	IS	ISILON
X200-SATA-S134	X200-24TB+3.2TB/48GB/4x1GE	$122,961.00	15.6%	$103,779.08	$13,525.71	$11,066.49	N/A	$0.00	N/A	$13,525.71	IS	ISILON
X200-SATA-S135	X200-18TB+4.8TB/12GB/2x10GE 2x1GE	$163,770.00	15.6%	$138,221.88	$18,014.70	$14,739.30	N/A	$0.00	N/A	$18,014.70	IS	ISILON
X200-SATA-S136	X200-18TB+4.8TB/12GB/4x1GE	$161,908.00	15.6%	$136,650.35	$17,809.88	$14,571.72	N/A	$0.00	N/A	$17,809.88	IS	ISILON
X200-SATA-S137	X200-18TB+4.8TB/24GB/2x10GE 2x1GE	$163,913.00	15.6%	$138,342.57	$18,030.43	$14,752.17	N/A	$0.00	N/A	$18,030.43	IS	ISILON
X200-SATA-S138	X200-18TB+4.8TB/24GB/4x1GE	$162,031.00	15.6%	$136,754.16	$17,823.41	$14,582.79	N/A	$0.00	N/A	$17,823.41	IS	ISILON
X200-SATA-S139	X200-18TB+4.8TB/48GB/2x10GE 2x1GE	$164,108.00	15.6%	$138,507.15	$18,051.88	$14,769.72	N/A	$0.00	N/A	$18,051.88	IS	ISILON
X200-SATA-S14	X200-3T+1.2T SSD/24G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$7,739.38	$6,332.22	N/A	$0.00	N/A	$7,739.38	IS	ISILON
X200-SATA-S140	X200-18TB+4.8TB/48GB/4x1GE	$162,187.00	15.6%	$136,885.83	$17,840.57	$14,596.83	N/A	$0.00	N/A	$17,840.57	IS	ISILON
X200-SATA-S15	X200-3T+1.2T SSD/48G/4x1GE	$0.00	15.6%	$0.00	$7,673.27	$6,278.13	N/A	$0.00	N/A	$7,673.27	IS	ISILON
X200-SATA-S16	X200-3T+1.2T SSD/48G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$7,904.93	$6,467.67	N/A	$0.00	N/A	$7,904.93	IS	ISILON
X200-SATA-S17	X200-11T+200G SSD/6G/4x1GE	$37,420.00	15.6%	$31,582.48	$4,116.20	$3,367.80	N/A	$0.00	N/A	$4,116.20	IS	ISILON
X200-SATA-S18	X200-11T+200G SSD/6G/2x10GE SFP+2x1GE	$39,470.00	15.6%	$33,312.68	$4,341.70	$3,552.30	N/A	$0.00	N/A	$4,341.70	IS	ISILON
X200-SATA-S19	X200-11T+200G SSD/12G/4x1GE	$38,280.00	15.6%	$32,308.32	$4,210.80	$3,445.20	N/A	$0.00	N/A	$4,210.80	IS	ISILON
X200-SATA-S20	X200-11T+200G SSD/12G/2x10GE SFP+2x1GE	$40,330.00	15.6%	$34,038.52	$4,436.30	$3,629.70	N/A	$0.00	N/A	$4,436.30	IS	ISILON
X200-SATA-S21	X200-11T+200G SSD/24G/4x1GE	$38,892.00	15.6%	$32,824.85	$4,278.12	$3,500.28	N/A	$0.00	N/A	$4,278.12	IS	ISILON
X200-SATA-S22	X200-11T+200G SSD/48G/4x1GE	$40,079.00	15.6%	$33,826.68	$4,408.69	$3,607.11	N/A	$0.00	N/A	$4,408.69	IS	ISILON
X200-SATA-S23	X200-11T+200G SSD/48G/2x10GE SFP+2x1GE	$42,129.00	15.6%	$35,556.88	$4,634.19	$3,791.61	N/A	$0.00	N/A	$4,634.19	IS	ISILON
X200-SATA-S24	X200-6T+1.2T SSD/6G/4x1GE	$68,065.00	15.6%	$57,446.86	$7,487.15	$6,125.85	N/A	$0.00	N/A	$7,487.15	IS	ISILON
X200-SATA-S25	X200-6T+1.2T SSD/6G/2x10GE SFP+2x1GE	$70,195.00	15.6%	$59,244.58	$7,721.45	$6,317.55	N/A	$0.00	N/A	$7,721.45	IS	ISILON
X200-SATA-S26	X200-6T+1.2T SSD/12G/4x1GE	$68,548.00	15.6%	$57,854.51	$7,540.28	$6,169.32	N/A	$0.00	N/A	$7,540.28	IS	ISILON
X200-SATA-S27	X200-6T+1.2T SSD/12G/2x10GE SFP+2x1GE	$70,681.00	15.6%	$59,654.76	$7,774.91	$6,361.29	N/A	$0.00	N/A	$7,774.91	IS	ISILON
X200-SATA-S28	X200-6T+1.2T SSD/24G/4x1GE	$68,269.00	15.6%	$57,619.04	$7,509.59	$6,144.21	N/A	$0.00	N/A	$7,509.59	IS	ISILON
X200-SATA-S29	X200-6T+1.2T SSD/24G/2x10GE SFP+2x1GE	$70,319.00	15.6%	$59,349.24	$7,735.09	$6,328.71	N/A	$0.00	N/A	$7,735.09	IS	ISILON
X200-SATA-S30	X200-6T+1.2T SSD/48G/4x1GE	$69,455.00	15.6%	$58,620.02	$7,640.05	$6,250.95	N/A	$0.00	N/A	$7,640.05	IS	ISILON
X200-SATA-S31	X200-6T+1.2T SSD/48G/2x10GE SFP+2x1GE	$71,505.00	15.6%	$60,350.22	$7,865.55	$6,435.45	N/A	$0.00	N/A	$7,865.55	IS	ISILON
X200-SATA-S32	X200-20T+400G SSD/6G/4x1GE	$48,177.00	15.6%	$40,661.39	$5,299.47	$4,335.93	N/A	$0.00	N/A	$5,299.47	IS	ISILON
X200-SATA-S33	X200-20T+400G SSD/6G/2x10GE SFP+2x1GE	$50,165.00	15.6%	$42,339.26	$5,518.15	$4,514.85	N/A	$0.00	N/A	$5,518.15	IS	ISILON
X200-SATA-S34	X200-20T+400G SSD/12G/4x1GE	$49,011.00	15.6%	$41,365.28	$5,391.21	$4,410.99	N/A	$0.00	N/A	$5,391.21	IS	ISILON
X200-SATA-S35	X200-20T+400G SSD/12G/2x10GE SFP+2x1GE	$51,000.00	15.6%	$43,044.00	$5,610.00	$4,590.00	N/A	$0.00	N/A	$5,610.00	IS	ISILON
X200-SATA-S36	X200-20T+400G SSD/24G/4x1GE	$49,605.00	15.6%	$41,866.62	$5,456.55	$4,464.45	N/A	$0.00	N/A	$5,456.55	IS	ISILON
X200-SATA-S37	X200-20T+400G SSD/48G/4x1GE	$50,756.00	15.6%	$42,838.06	$5,583.16	$4,568.04	N/A	$0.00	N/A	$5,583.16	IS	ISILON
X200-SATA-S38	X200-20T+400G SSD/48G/2x10GE SFP+2x1GE	$52,789.00	15.6%	$44,553.92	$5,806.79	$4,751.01	N/A	$0.00	N/A	$5,806.79	IS	ISILON
X200-SATA-S39	X200-12T+1200G SSD/6G/4x1GE	$72,110.00	15.6%	$60,860.84	$7,932.10	$6,489.90	N/A	$0.00	N/A	$7,932.10	IS	ISILON
X200-SATA-S40	X200-12T+1200G SSD/6G/2x10GE SFP+2x1GE	$74,227.00	15.6%	$62,647.59	$8,164.97	$6,680.43	N/A	$0.00	N/A	$8,164.97	IS	ISILON
X200-SATA-S41	X200-12T+1200G SSD/12G/4x1GE	$72,985.00	15.6%	$61,599.34	$8,028.35	$6,568.65	N/A	$0.00	N/A	$8,028.35	IS	ISILON
X200-SATA-S42	X200-12T+1200G SSD/12G/2x10GE SFP+2x1GE	$75,102.00	15.6%	$63,386.09	$8,261.22	$6,759.18	N/A	$0.00	N/A	$8,261.22	IS	ISILON
X200-SATA-S43	X200-12T+1200G SSD/24G/4x1GE	$73,793.00	15.6%	$62,281.29	$8,117.23	$6,641.37	N/A	$0.00	N/A	$8,117.23	IS	ISILON
X200-SATA-S44	X200-12T+1200G SSD/48G/4x1GE	$75,320.00	15.6%	$63,570.08	$8,285.20	$6,778.80	N/A	$0.00	N/A	$8,285.20	IS	ISILON
X200-SATA-S45	X200-12T+1200G SSD/48G/2x10GE SFP+2x1GE	$77,432.00	15.6%	$65,352.61	$8,517.52	$6,968.88	N/A	$0.00	N/A	$8,517.52	IS	ISILON
X200-SATA-S46	X200-27T+600G SSD/6G/4x1GE	$60,038.00	15.6%	$50,672.07	$6,604.18	$5,403.42	N/A	$0.00	N/A	$6,604.18	IS	ISILON
X200-SATA-S47	X200-27T+600G SSD/6G/2x10GE SFP+2x1GE	$62,088.00	15.6%	$52,402.27	$6,829.68	$5,587.92	N/A	$0.00	N/A	$6,829.68	IS	ISILON
X200-SATA-S48	X200-27T+600G SSD/12G/4x1GE	$60,898.00	15.6%	$51,397.91	$6,698.78	$5,480.82	N/A	$0.00	N/A	$6,698.78	IS	ISILON
X200-SATA-S49	X200-27T+600G SSD/12G/2x10GE SFP+2x1GE	$62,948.00	15.6%	$53,128.11	$6,924.28	$5,665.32	N/A	$0.00	N/A	$6,924.28	IS	ISILON
X200-SATA-S50	X200-27T+600G SSD/24G/4x1GE	$61,511.00	15.6%	$51,915.28	$6,766.21	$5,535.99	N/A	$0.00	N/A	$6,766.21	IS	ISILON
X200-SATA-S51	X200-27T+600G SSD/48G/4x1GE	$62,697.00	15.6%	$52,916.27	$6,896.67	$5,642.73	N/A	$0.00	N/A	$6,896.67	IS	ISILON
X200-SATA-S52	X200-27T+600G SSD/48G/2x10GE SFP+2x1GE	$64,747.00	15.6%	$54,646.47	$7,122.17	$5,827.23	N/A	$0.00	N/A	$7,122.17	IS	ISILON
X200-SATA-S53	X200-18T+1.2T SSD/6G/4x1GE	$73,861.00	15.6%	$62,338.68	$8,124.71	$6,647.49	N/A	$0.00	N/A	$8,124.71	IS	ISILON
X200-SATA-S54	X200-18T+1.2T SSD/6G/2x10GE SFP+2x1GE	$75,999.00	15.6%	$64,143.16	$8,359.89	$6,839.91	N/A	$0.00	N/A	$8,359.89	IS	ISILON
X200-SATA-S55	X200-18T+1.2T SSD/12G/4x1GE	$74,532.00	15.6%	$62,905.01	$8,198.52	$6,707.88	N/A	$0.00	N/A	$8,198.52	IS	ISILON
X200-SATA-S56	X200-18T+1.2T SSD/12G/2x10GE SFP+2x1GE	$74,589.00	15.6%	$62,953.12	$8,204.79	$6,713.01	N/A	$0.00	N/A	$8,204.79	IS	ISILON
X200-SATA-S57	X200-18T+1.2T SSD/24G/4x1GE	$75,144.00	15.6%	$63,421.54	$8,265.84	$6,762.96	N/A	$0.00	N/A	$8,265.84	IS	ISILON
X200-SATA-S58	X200-18T+1.2T SSD/24G/2x10GE SFP+2x1GE	$77,194.00	15.6%	$65,151.74	$8,491.34	$6,947.46	N/A	$0.00	N/A	$8,491.34	IS	ISILON
X200-SATA-S59	X200-18T+1.2T SSD/48G/4x1GE	$76,330.00	15.6%	$64,422.52	$8,396.30	$6,869.70	N/A	$0.00	N/A	$8,396.30	IS	ISILON
X200-SATA-S60	X200-18T+1.2T SSD/48G/2x10GE SFP+2x1GE	$78,380.00	15.6%	$66,152.72	$8,621.80	$7,054.20	N/A	$0.00	N/A	$8,621.80	IS	ISILON
X200-SATA-S71	X200-5.5TB+400GB SSD/6G/2X10GE SFP+2X1GE	$44,774.00	15.6%	$37,789.26	$4,925.14	$4,029.66	N/A	$0.00	N/A	$4,925.14	IS	ISILON
X200-SATA-S72	X200-10TB+800GB SSD/12G/2X10GE SFP+2X1GE	$59,373.00	15.6%	$50,110.81	$6,531.03	$5,343.57	N/A	$0.00	N/A	$6,531.03	IS	ISILON
X200-SATA-S75	X200-10TB+1.6TB/12GB/2x10GE 2x1GE	$72,987.00	15.6%	$61,601.03	$8,028.57	$6,568.83	N/A	$0.00	N/A	$8,028.57	IS	ISILON
X200-SATA-S76	X200-10TB+1.6TB/12GB/4x1GE	$70,892.00	15.6%	$59,832.85	$7,798.12	$6,380.28	N/A	$0.00	N/A	$7,798.12	IS	ISILON
X200-SATA-S77	X200-10TB+1.6TB/24GB/2x10GE 2x1GE	$72,339.00	15.6%	$61,054.12	$7,957.29	$6,510.51	N/A	$0.00	N/A	$7,957.29	IS	ISILON
X200-SATA-S78	X200-10TB+1.6TB/24GB/4x1GE	$71,237.00	15.6%	$60,124.03	$7,836.07	$6,411.33	N/A	$0.00	N/A	$7,836.07	IS	ISILON
X200-SATA-S79	X200-10TB+1.6TB/48GB/2x10GE 2x1GE	$74,016.00	15.6%	$62,469.50	$8,141.76	$6,661.44	N/A	$0.00	N/A	$8,141.76	IS	ISILON
X200-SATA-S80	X200-10TB+1.6TB/48GB/4x1GE	$71,870.00	15.6%	$60,658.28	$7,905.70	$6,468.30	N/A	$0.00	N/A	$7,905.70	IS	ISILON
X200-SATA-S81	X200-20TB+1.6TB/12GB/2x10GE 2x1GE	$78,937.00	15.6%	$66,622.83	$8,683.07	$7,104.33	N/A	$0.00	N/A	$8,683.07	IS	ISILON
X200-SATA-S82	X200-20TB+1.6TB/12GB/4x1GE	$76,914.00	15.6%	$64,915.42	$8,460.54	$6,922.26	N/A	$0.00	N/A	$8,460.54	IS	ISILON
X200-SATA-S83	X200-20TB+1.6TB/24GB/2x10GE 2x1GE	$79,276.00	15.6%	$66,908.94	$8,720.36	$7,134.84	N/A	$0.00	N/A	$8,720.36	IS	ISILON
X200-SATA-S84	X200-20TB+1.6TB/24GB/4x1GE	$77,336.00	15.6%	$65,271.58	$8,506.96	$6,960.24	N/A	$0.00	N/A	$8,506.96	IS	ISILON
X200-SATA-S85	X200-20TB+1.6TB/48GB/2x10GE 2x1GE	$80,176.00	15.6%	$67,668.54	$8,819.36	$7,215.84	N/A	$0.00	N/A	$8,819.36	IS	ISILON
X200-SATA-S86	X200-20TB+1.6TB/48GB/4x1GE	$78,124.00	15.6%	$65,936.66	$8,593.64	$7,031.16	N/A	$0.00	N/A	$8,593.64	IS	ISILON
X200-SATA-S87	X200-6TB+4.8TB/12GB/2x10GE 2x1GE	$156,780.00	15.6%	$132,322.32	$17,245.80	$14,110.20	N/A	$0.00	N/A	$17,245.80	IS	ISILON
X200-SATA-S88	X200-6TB+4.8TB/12GB/4x1GE	$154,950.00	15.6%	$130,777.80	$17,044.50	$13,945.50	N/A	$0.00	N/A	$17,044.50	IS	ISILON
X200-SATA-S89	X200-6TB+4.8TB/24GB/2x10GE 2x1GE	$156,872.00	15.6%	$132,399.97	$17,255.92	$14,118.48	N/A	$0.00	N/A	$17,255.92	IS	ISILON
X200-SATA-S90	X200-6TB+4.8TB/24GB/4x1GE	$155,017.00	15.6%	$130,834.35	$17,051.87	$13,951.53	N/A	$0.00	N/A	$17,051.87	IS	ISILON
X200-SATA-S91	X200-6TB+4.8TB/48GB/2x10GE 2x1GE	$156,965.00	15.6%	$132,478.46	$17,266.15	$14,126.85	N/A	$0.00	N/A	$17,266.15	IS	ISILON
X200-SATA-S92	X200-6TB+4.8TB/48GB/4x1GE	$155,063.00	15.6%	$130,873.17	$17,056.93	$13,955.67	N/A	$0.00	N/A	$17,056.93	IS	ISILON
X200-SATA-S93	X200-16TB+3.2TB/12GB/2x10GE 2x1GE	$119,345.00	15.6%	$100,727.18	$13,127.95	$10,741.05	N/A	$0.00	N/A	$13,127.95	IS	ISILON
X200-SATA-S94	X200-16TB+3.2TB/12GB/4x1GE	$117,393.00	15.6%	$99,079.69	$12,913.23	$10,565.37	N/A	$0.00	N/A	$12,913.23	IS	ISILON
X200-SATA-S95	X200-16TB+3.2TB/24GB/2x10GE 2x1GE	$119,724.00	15.6%	$101,047.06	$13,169.64	$10,775.16	N/A	$0.00	N/A	$13,169.64	IS	ISILON
X200-SATA-S96	X200-16TB+3.2TB/24GB/4x1GE	$117,763.00	15.6%	$99,391.97	$12,953.93	$10,598.67	N/A	$0.00	N/A	$12,953.93	IS	ISILON
X200-SATA-S97	X200-16TB+3.2TB/48GB/2x10GE 2x1GE	$120,419.00	15.6%	$101,633.64	$13,246.09	$10,837.71	N/A	$0.00	N/A	$13,246.09	IS	ISILON
X200-SATA-S98	X200-16TB+3.2TB/48GB/4x1GE	$118,438.00	15.6%	$99,961.67	$13,028.18	$10,659.42	N/A	$0.00	N/A	$13,028.18	IS	ISILON
X200-SATA-S99	X200-12TB+4.8TB/12GB/2x10GE 2x1GE	$158,189.00	15.6%	$133,511.52	$17,400.79	$14,237.01	N/A	$0.00	N/A	$17,400.79	IS	ISILON
X400-SAS-E01	X400-108TB-SED/48G/4x1GE	$156,720.00	15.6%	$132,271.68	$17,239.20	$14,104.80	N/A	$0.00	N/A	$17,239.20	IS	ISILON
X400-SAS-E02	X400-108TB-SED/48G/2x10GE SFP 2x1GE	$159,537.00	15.6%	$134,649.23	$17,549.07	$14,358.33	N/A	$0.00	N/A	$17,549.07	IS	ISILON
X400-SAS-E03	X400-108TB-SED/96G/4x1GE	$160,077.00	15.6%	$135,104.99	$17,608.47	$14,406.93	N/A	$0.00	N/A	$17,608.47	IS	ISILON
X400-SAS-E04	X400-108TB-SED/96G/2x10GE SFP 2x1GE	$162,895.00	15.6%	$137,483.38	$17,918.45	$14,660.55	N/A	$0.00	N/A	$17,918.45	IS	ISILON
X400-SAS-E05	X400-108TB-SED/192G/4x1GE	$177,298.00	15.6%	$149,639.51	$19,502.78	$15,956.82	N/A	$0.00	N/A	$19,502.78	IS	ISILON
X400-SAS-E06	X400-108TB-SED/192G/2x10GE SFP 2x1GE	$180,116.00	15.6%	$152,017.90	$19,812.76	$16,210.44	N/A	$0.00	N/A	$19,812.76	IS	ISILON
X400-SAS-E07	X400-144TB-SED/48G/4x1GE	$189,939.00	15.6%	$160,308.52	$20,893.29	$17,094.51	N/A	$0.00	N/A	$20,893.29	IS	ISILON
X400-SAS-E08	X400-144TB-SED/48G/2x10GE SFP 2x1GE	$192,757.00	15.6%	$162,686.91	$21,203.27	$17,348.13	N/A	$0.00	N/A	$21,203.27	IS	ISILON
X400-SAS-E09	X400-144TB-SED/96G/4x1GE	$193,297.00	15.6%	$163,142.67	$21,262.67	$17,396.73	N/A	$0.00	N/A	$21,262.67	IS	ISILON
X400-SAS-E10	X400-144TB-SED/96G/2x10GE SFP 2x1GE	$196,115.00	15.6%	$165,521.06	$21,572.65	$17,650.35	N/A	$0.00	N/A	$21,572.65	IS	ISILON
X400-SAS-E11	X400-144TB-SED/192G/4x1GE	$210,518.00	15.6%	$177,677.19	$23,156.98	$18,946.62	N/A	$0.00	N/A	$23,156.98	IS	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
X400-SAS-E12	X400-144TB-SED/192G/2x10GE SFP 2x1GE	$213,336.00	15.6%	$180,055.58	$23,466.96	$19,200.24	N/A	$0.00	N/A	$23,466.96	IS	ISILON
X400-SAS-E13	X400-102T+1.6T SSD-SED/48G/2X10GE+2X1GE	$208,723.00	15.6%	$176,162.21	$22,959.53	$18,785.07	N/A	$0.00	N/A	$22,959.53	IS	ISILON
X400-SAS-E14	X400-102T+1.6T SSD-SED/48G/4x1GE	$205,499.00	15.6%	$173,441.16	$22,604.89	$18,494.91	N/A	$0.00	N/A	$22,604.89	IS	ISILON
X400-SAS-E15	X400-102T+1.6T SSD-SED/96G/2X10GE+2X1GE	$214,201.00	15.6%	$180,785.64	$23,562.11	$19,278.09	N/A	$0.00	N/A	$23,562.11	IS	ISILON
X400-SAS-E16	X400-102T+1.6T SSD-SED/192G/4x1GE	$223,276.00	15.6%	$188,444.94	$24,560.36	$20,094.84	N/A	$0.00	N/A	$24,560.36	IS	ISILON
X400-SAS-E17	X400-96T+3.2T SSD-SED/48G/2X10GE+2X1GE	$256,027.00	15.6%	$216,086.79	$28,162.97	$23,042.43	N/A	$0.00	N/A	$28,162.97	IS	ISILON
X400-SAS-E18	X400-96T+3.2T SSD-SED/48G/4x1GE	$252,803.00	15.6%	$213,365.73	$27,808.33	$22,752.27	N/A	$0.00	N/A	$27,808.33	IS	ISILON
X400-SAS-E19	X400-96T+3.2T SSD-SED/96G/2X10GE+2X1GE	$261,504.00	15.6%	$220,709.38	$28,765.44	$23,535.36	N/A	$0.00	N/A	$28,765.44	IS	ISILON
X400-SAS-E20	X400-96T+3.2T SSD-SED/96G/4x1GE	$258,280.00	15.6%	$217,988.32	$28,410.80	$23,245.20	N/A	$0.00	N/A	$28,410.80	IS	ISILON
X400-SAS-E21	X400-96T+3.2T SSD-SED/192G/2X10GE+2X1GE	$273,804.00	15.6%	$231,090.58	$30,118.44	$24,642.36	N/A	$0.00	N/A	$30,118.44	IS	ISILON
X400-SAS-E22	X400-96T+3.2T SSD-SED/192G/4x1GE	$270,580.00	15.6%	$228,369.52	$29,763.80	$24,352.20	N/A	$0.00	N/A	$29,763.80	IS	ISILON
X400-SAS-E23	X400-136T+1.6T SSD-SED/48G/2X10GE+2X1GE	$229,674.00	15.6%	$193,844.86	$25,264.14	$20,670.66	N/A	$0.00	N/A	$25,264.14	IS	ISILON
X400-SAS-E24	X400-136T+1.6T SSD-SED/48G/4x1GE	$226,449.00	15.6%	$191,122.96	$24,909.39	$20,380.41	N/A	$0.00	N/A	$24,909.39	IS	ISILON
X400-SAS-E25	X400-136T+1.6T SSD-SED/96G/2X10GE+2X1GE	$235,151.00	15.6%	$198,467.44	$25,866.61	$21,163.59	N/A	$0.00	N/A	$25,866.61	IS	ISILON
X400-SAS-E26	X400-136T+1.6T SSD-SED/96G/4x1GE	$231,926.00	15.6%	$195,745.54	$25,511.86	$20,873.34	N/A	$0.00	N/A	$25,511.86	IS	ISILON
X400-SAS-E27	X400-136T+1.6T SSD-SED/192G/2X10GE+2X1GE	$247,451.00	15.6%	$208,848.64	$27,219.61	$22,270.59	N/A	$0.00	N/A	$27,219.61	IS	ISILON
X400-SAS-E28	X400-136T+1.6T SSD-SED/192G/4x1GE	$244,226.00	15.6%	$206,126.74	$26,864.86	$21,980.34	N/A	$0.00	N/A	$26,864.86	IS	ISILON
X400-SAS-E29	X400-128T+3.2T SSD-SED/48G/2X10GE+2X1GE	$275,745.00	15.6%	$232,728.78	$30,331.95	$24,817.05	N/A	$0.00	N/A	$30,331.95	IS	ISILON
X400-SAS-E30	X400-128T+3.2T SSD-SED/48G/4x1GE	$272,520.00	15.6%	$230,006.88	$29,977.20	$24,526.80	N/A	$0.00	N/A	$29,977.20	IS	ISILON
X400-SAS-E31	X400-128T+3.2T SSD-SED/96G/2X10GE+2X1GE	$281,222.00	15.6%	$237,351.37	$30,934.42	$25,309.98	N/A	$0.00	N/A	$30,934.42	IS	ISILON
X400-SAS-E32	X400-128T+3.2T SSD-SED/96G/4x1GE	$277,997.00	15.6%	$234,629.47	$30,579.67	$25,019.73	N/A	$0.00	N/A	$30,579.67	IS	ISILON
X400-SAS-E33	X400-128T+3.2T SSD-SED/192G/2X10GE+2X1GE	$293,522.00	15.6%	$247,732.57	$32,287.42	$26,416.98	N/A	$0.00	N/A	$32,287.42	IS	ISILON
X400-SAS-E34	X400-128T+3.2T SSD-SED/192G/4x1GE	$290,297.00	15.6%	$245,010.67	$31,932.67	$26,126.73	N/A	$0.00	N/A	$31,932.67	IS	ISILON
X400-SAS-E35	X400-120T+4.8T SSD-SED/48G/4x1GE	$318,592.00	15.6%	$268,891.65	$35,045.12	$28,673.28	N/A	$0.00	N/A	$35,045.12	IS	ISILON
X400-SAS-E36	X400-120T+4.8T SSD-SED/48G/2X10GE+2X1GE	$321,816.00	15.6%	$271,612.70	$35,399.76	$28,963.44	N/A	$0.00	N/A	$35,399.76	IS	ISILON
X400-SAS-E37	X400-120T+4.8T SSD-SED/96G/2X10GE+2X1GE	$327,293.00	15.6%	$276,235.29	$36,002.23	$29,456.37	N/A	$0.00	N/A	$36,002.23	IS	ISILON
X400-SAS-E38	X400-120T+4.8T SSD-SED/96G/4x1GE	$324,069.00	15.6%	$273,514.24	$35,647.59	$29,166.21	N/A	$0.00	N/A	$35,647.59	IS	ISILON
X400-SAS-E39	X400-120T+4.8T SSD-SED/192G/2X10GE+2X1GE	$339,593.00	15.6%	$286,616.49	$37,355.23	$30,563.37	N/A	$0.00	N/A	$37,355.23	IS	ISILON
X400-SAS-E40	X400-120T+4.8T SSD-SED/192G/4x1GE	$336,369.00	15.6%	$283,895.44	$37,000.59	$30,273.21	N/A	$0.00	N/A	$37,000.59	IS	ISILON
X400-SAS-E41	X400-102T+1.6T SSD-SED/96G/4x1GE	$210,976.00	15.6%	$178,063.74	$23,207.36	$18,987.84	N/A	$0.00	N/A	$23,207.36	IS	ISILON
X400-SAS-E42	X400-102T+1.6T SSD-SED/192G/2X10GE+2X1GE	$226,500.00	15.6%	$191,166.00	$24,915.00	$20,385.00	N/A	$0.00	N/A	$24,915.00	IS	ISILON
X400-SATA-001	X400-108T/48G/4x1GE	$114,598.00	15.6%	$96,720.71	$12,605.78	$10,313.82	N/A	$0.00	N/A	$12,605.78	IS	ISILON
X400-SATA-002	X400-108T/48G/2x10GE SFP+2x1GE	$122,721.00	15.6%	$103,576.52	$13,499.31	$11,044.89	N/A	$0.00	N/A	$13,499.31	IS	ISILON
X400-SATA-003	X400-108T/96G/4x1GE	$117,053.00	15.6%	$98,792.73	$12,875.83	$10,534.77	N/A	$0.00	N/A	$12,875.83	IS	ISILON
X400-SATA-004	X400-108T/96G/2x10GE SFP+2x1GE	$119,114.00	15.6%	$100,532.22	$13,102.54	$10,720.26	N/A	$0.00	N/A	$13,102.54	IS	ISILON
X400-SATA-005	X400-108T/192G/4x1GE	$129,646.00	15.6%	$109,421.22	$14,261.06	$11,668.14	N/A	$0.00	N/A	$14,261.06	IS	ISILON
X400-SATA-006	X400-108T/192G/2x10GE SFP+2x1GE	$131,707.00	15.6%	$111,160.71	$14,487.77	$11,853.63	N/A	$0.00	N/A	$14,487.77	IS	ISILON
X400-SATA-007	X400-36T/48G/4x1GE	$73,984.00	15.6%	$62,442.50	$8,138.24	$6,658.56	N/A	$0.00	N/A	$8,138.24	IS	ISILON
X400-SATA-008	X400-36T/48G/2x10GE SFP+2x1GE	$76,045.00	15.6%	$64,181.98	$8,364.95	$6,844.05	N/A	$0.00	N/A	$8,364.95	IS	ISILON
X400-SATA-009	X400-36T/96G/4x1GE	$76,440.00	15.6%	$64,515.36	$8,408.40	$6,879.60	N/A	$0.00	N/A	$8,408.40	IS	ISILON
X400-SATA-010	X400-36T/96G/2x10GE SFP+2x1GE	$78,500.00	15.6%	$66,254.00	$8,635.00	$7,065.00	N/A	$0.00	N/A	$8,635.00	IS	ISILON
X400-SATA-011	X400-36T/192G/4x1GE	$89,032.00	15.6%	$75,143.01	$9,793.52	$8,012.88	N/A	$0.00	N/A	$9,793.52	IS	ISILON
X400-SATA-012	X400-36T/192G/2x10GE SFP+2x1GE	$91,093.00	15.6%	$76,882.49	$10,020.23	$8,198.37	N/A	$0.00	N/A	$10,020.23	IS	ISILON
X400-SATA-013	X400-72T/48G/4x1GE	$96,405.00	15.6%	$81,365.82	$10,604.55	$8,676.45	N/A	$0.00	N/A	$10,604.55	IS	ISILON
X400-SATA-014	X400-72T/48G/2x10GE SFP+2x1GE	$98,465.00	15.6%	$83,104.46	$10,831.15	$8,861.85	N/A	$0.00	N/A	$10,831.15	IS	ISILON
X400-SATA-015	X400-72T/96G/4x1GE	$98,860.00	15.6%	$83,437.84	$10,874.60	$8,897.40	N/A	$0.00	N/A	$10,874.60	IS	ISILON
X400-SATA-016	X400-72T/96G/2x10GE SFP+2x1GE	$100,920.00	15.6%	$85,176.48	$11,101.20	$9,082.80	N/A	$0.00	N/A	$11,101.20	IS	ISILON
X400-SATA-017	X400-72T/192G/4x1GE	$111,452.00	15.6%	$94,065.49	$12,259.72	$10,030.68	N/A	$0.00	N/A	$12,259.72	IS	ISILON
X400-SATA-018	X400-72T/192G/2x10GE SFP+2x1GE	$113,513.00	15.6%	$95,804.97	$12,486.43	$10,216.17	N/A	$0.00	N/A	$12,486.43	IS	ISILON
X400-SATA-019	X400-144T/24G/4x1GE	$137,430.00	15.6%	$115,990.92	$15,117.30	$12,368.70	N/A	$0.00	N/A	$15,117.30	IS	ISILON
X400-SATA-020	X400-144T/48G/4x1GE	$138,889.00	15.6%	$117,222.32	$15,277.79	$12,500.01	N/A	$0.00	N/A	$15,277.79	IS	ISILON
X400-SATA-021	X400-144T/48G/2x10GE SFP+2x1GE	$140,950.00	15.6%	$118,961.80	$15,504.50	$12,685.50	N/A	$0.00	N/A	$15,504.50	IS	ISILON
X400-SATA-022	X400-144T/96G/4x1GE	$141,345.00	15.6%	$119,295.18	$15,547.95	$12,721.05	N/A	$0.00	N/A	$15,547.95	IS	ISILON
X400-SATA-023	X400-144T/96G/2x10GE SFP+2x1GE	$143,405.00	15.6%	$121,033.82	$15,774.55	$12,906.45	N/A	$0.00	N/A	$15,774.55	IS	ISILON
X400-SATA-024	X400-144T/192G/4x1GE	$153,937.00	15.6%	$129,922.83	$16,933.07	$13,854.33	N/A	$0.00	N/A	$16,933.07	IS	ISILON
X400-SATA-025	X400-144T/192G/2x10GE SFP+2x1GE	$155,998.00	15.6%	$131,662.31	$17,159.78	$14,039.82	N/A	$0.00	N/A	$17,159.78	IS	ISILON
X400-SATA-S01	X400-34T+800G SSD/48G/4x1GE	$97,080.00	15.6%	$81,935.52	$10,678.80	$8,737.20	N/A	$0.00	N/A	$10,678.80	IS	ISILON
X400-SATA-S02	X400-34T+800G SSD/48G/2x10GE SFP+2x1GE	$99,140.00	15.6%	$83,674.16	$10,905.40	$8,922.60	N/A	$0.00	N/A	$10,905.40	IS	ISILON
X400-SATA-S03	X400-34T+800G SSD/96G/4x1GE	$99,535.00	15.6%	$84,007.54	$10,948.85	$8,958.15	N/A	$0.00	N/A	$10,948.85	IS	ISILON
X400-SATA-S04	X400-34T+800G SSD/96G/2x10GE SFP+2x1GE	$101,595.00	15.6%	$85,746.18	$11,175.45	$9,143.55	N/A	$0.00	N/A	$11,175.45	IS	ISILON
X400-SATA-S05	X400-34T+800G SSD/192G/4x1GE	$112,128.00	15.6%	$94,636.03	$12,334.08	$10,091.52	N/A	$0.00	N/A	$12,334.08	IS	ISILON
X400-SATA-S06	X400-34T+800G SSD/192G/2x10GE SFP+2x1GE	$114,188.00	15.6%	$96,374.67	$12,560.68	$10,276.92	N/A	$0.00	N/A	$12,560.68	IS	ISILON
X400-SATA-S07	X400-66T+1.2T SSD/24G/4x1GE	$127,332.00	15.6%	$107,468.21	$14,006.52	$11,459.88	N/A	$0.00	N/A	$14,006.52	IS	ISILON
X400-SATA-S08	X400-66T+1.2T SSD/48G/4x1GE	$128,791.00	15.6%	$108,699.60	$14,167.01	$11,591.19	N/A	$0.00	N/A	$14,167.01	IS	ISILON
X400-SATA-S09	X400-66T+1.2T SSD/48G/2x10GE SFP+2x1GE	$130,852.00	15.6%	$110,439.09	$14,393.72	$11,776.68	N/A	$0.00	N/A	$14,393.72	IS	ISILON
X400-SATA-S10	X400-66T+1.2T SSD/96G/4x1GE	$131,246.00	15.6%	$110,771.62	$14,437.06	$11,812.14	N/A	$0.00	N/A	$14,437.06	IS	ISILON
X400-SATA-S11	X400-66T+1.2T SSD/96G/2x10GE SFP+2x1GE	$133,307.00	15.6%	$112,511.11	$14,663.77	$11,997.63	N/A	$0.00	N/A	$14,663.77	IS	ISILON
X400-SATA-S12	X400-66T+1.2T SSD/192G/4x1GE	$143,839.00	15.6%	$121,400.12	$15,822.29	$12,945.51	N/A	$0.00	N/A	$15,822.29	IS	ISILON
X400-SATA-S13	X400-66T+1.2T SSD/192G/2x10GE SFP+2x1GE	$145,900.00	15.6%	$123,139.60	$16,049.00	$13,131.00	N/A	$0.00	N/A	$16,049.00	IS	ISILON
X400-SATA-S14	X400-96T+1.6T SSD/24G/4x1GE	$153,305.00	15.6%	$129,389.42	$16,863.55	$13,797.45	N/A	$0.00	N/A	$16,863.55	IS	ISILON
X400-SATA-S15	X400-96T+1.6T SSD/24G/2x10GE SFP+2x1GE	$155,366.00	15.6%	$131,128.90	$17,090.26	$13,982.94	N/A	$0.00	N/A	$17,090.26	IS	ISILON
X400-SATA-S16	X400-96T+1.6T SSD/48G/4x1GE	$154,765.00	15.6%	$130,621.66	$17,024.15	$13,928.85	N/A	$0.00	N/A	$17,024.15	IS	ISILON
X400-SATA-S17	X400-96T+1.6T SSD/48G/2x10GE SFP+2x1GE	$164,975.00	15.6%	$139,238.90	$18,147.25	$14,847.75	N/A	$0.00	N/A	$18,147.25	IS	ISILON
X400-SATA-S18	X400-96T+1.6T SSD/96G/4x1GE	$157,220.00	15.6%	$132,693.68	$17,294.20	$14,149.80	N/A	$0.00	N/A	$17,294.20	IS	ISILON
X400-SATA-S19	X400-96T+1.6T SSD/96G/2x10GE SFP+2x1GE	$159,281.00	15.6%	$134,433.16	$17,520.91	$14,335.29	N/A	$0.00	N/A	$17,520.91	IS	ISILON
X400-SATA-S20	X400-96T+1.6T SSD/192G/4x1GE	$169,813.00	15.6%	$143,322.17	$18,679.43	$15,283.17	N/A	$0.00	N/A	$18,679.43	IS	ISILON
X400-SATA-S21	X400-96T+1.6T SSD/192G/2x10GE SFP+2x1GE	$171,873.00	15.6%	$145,060.81	$18,906.03	$15,468.57	N/A	$0.00	N/A	$18,906.03	IS	ISILON
X400-SATA-S22	X400-32T+400G SSD/24G/4x1GE	$0.00	15.6%	$0.00	$9,560.65	$7,822.35	N/A	$0.00	N/A	$9,560.65	IS	ISILON
X400-SATA-S23	X400-32T+400G SSD/24G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$9,794.40	$8,013.60	N/A	$0.00	N/A	$9,794.40	IS	ISILON
X400-SATA-S24	X400-102T+800G SSD/24G/2x10GE SFP+2x1GE	$161,689.00	15.6%	$136,465.52	$17,785.79	$14,552.01	N/A	$0.00	N/A	$17,785.79	IS	ISILON
X400-SATA-S25	X400-105T+400G SSD/48G/2x10GE SFP+2x1GE	$132,626.00	15.6%	$111,936.34	$14,588.86	$11,936.34	N/A	$0.00	N/A	$14,588.86	IS	ISILON
X400-SATA-S27	X400-120T+2.4T SSD/24G/4x1GE	$191,434.00	15.6%	$161,570.30	$21,057.74	$17,229.06	N/A	$0.00	N/A	$21,057.74	IS	ISILON
X400-SATA-S28	X400-120T+2.4T SSD/48G/4x1GE	$192,894.00	15.6%	$162,802.54	$21,218.34	$17,360.46	N/A	$0.00	N/A	$21,218.34	IS	ISILON
X400-SATA-S29	X400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	$194,954.00	15.6%	$164,541.18	$21,444.94	$17,545.86	N/A	$0.00	N/A	$21,444.94	IS	ISILON
X400-SATA-S30	X400-120T+2.4T SSD/96G/4x1GE	$195,349.00	15.6%	$164,874.56	$21,488.39	$17,581.41	N/A	$0.00	N/A	$21,488.39	IS	ISILON
X400-SATA-S31	X400-120T+2.4T SSD/96G/2x10GE SFP+2x1GE	$197,409.00	15.6%	$166,613.20	$21,714.99	$17,766.81	N/A	$0.00	N/A	$21,714.99	IS	ISILON
X400-SATA-S32	X400-120T+2.4T SSD/192G/4x1GE	$207,942.00	15.6%	$175,503.05	$22,873.62	$18,714.78	N/A	$0.00	N/A	$22,873.62	IS	ISILON
X400-SATA-S33	X400-120T+2.4T SSD/192G/2x10GE SFP+2x1GE	$210,002.00	15.6%	$177,241.69	$23,100.22	$18,900.18	N/A	$0.00	N/A	$23,100.22	IS	ISILON
X400-SATA-S34	X400-32T+400G SSD/48G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$9,959.84	$8,148.96	N/A	$0.00	N/A	$9,959.84	IS	ISILON
X400-SATA-S35	X400-32T+400G SSD/96G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$10,238.36	$8,376.84	N/A	$0.00	N/A	$10,238.36	IS	ISILON
X400-SATA-S36	X400-136T/800GB SSD/24G/4x1GE	$161,843.00	15.6%	$136,595.49	$17,802.73	$14,565.87	N/A	$0.00	N/A	$17,802.73	IS	ISILON
X400-SATA-S37	X400-136T/800GB SSD/24G/2x10GE SFP/2x1GE	$164,011.00	15.6%	$138,425.28	$18,041.21	$14,760.99	N/A	$0.00	N/A	$18,041.21	IS	ISILON
X400-SATA-S44	X400-32T+400G SSD/48G/4x1GE	$0.00	15.6%	$0.00	$9,726.20	$7,957.80	N/A	$0.00	N/A	$9,726.20	IS	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
X400-SATA-S45	X400-32T+400G SSD/96G/4x1GE	$0.00	15.6%	$0.00	$10,004.61	$8,185.59	N/A	$0.00	N/A	$10,004.61	IS	ISILON
X400-SATA-S46	X400-32T+400G SSD/192G/4x1GE	$0.00	15.6%	$0.00	$11,432.74	$9,354.06	N/A	$0.00	N/A	$11,432.74	IS	ISILON
X400-SATA-S47	X400-32T+400G SSD/192G/2x10GE SFP+2x1GE	$0.00	15.6%	$0.00	$11,666.38	$9,545.22	N/A	$0.00	N/A	$11,666.38	IS	ISILON
X400-SATA-S48	X400-60T/4.8T SSD/48G/2X10GE SFP 2X1GE	$227,680.00	15.6%	$192,161.92	$25,044.80	$20,491.20	N/A	$0.00	N/A	$25,044.80	IS	ISILON
X400-SATA-S49	X400-60T/4.8T SSD/48G/4X1GE	$225,285.00	15.6%	$190,140.54	$24,781.35	$20,275.65	N/A	$0.00	N/A	$24,781.35	IS	ISILON
X400-SATA-S50	X400-120T/4.8T SSD/96G/2X10GE SFP 2X1GE	$271,920.00	15.6%	$229,500.48	$29,911.20	$24,472.80	N/A	$0.00	N/A	$29,911.20	IS	ISILON
X400-SATA-S51	X400-120T/4.8T SSD/96G/4X1GE	$269,468.00	15.6%	$227,430.99	$29,641.48	$24,252.12	N/A	$0.00	N/A	$29,641.48	IS	ISILON
X400-SATA-S53	X400-120T/4.8T SSD/192G/2x10GE SFP 2x1GE	$284,360.00	15.6%	$239,999.84	$31,279.60	$25,592.40	N/A	$0.00	N/A	$31,279.60	IS	ISILON
X400-SATA-S54	X400-128T/3.2T SSD/192G/2x10GE SFP 2x1GE	$246,831.00	15.6%	$208,325.36	$27,151.41	$22,214.79	N/A	$0.00	N/A	$27,151.41	IS	ISILON
X400-SATA-S55	X400-96T/3.2T SSD/192G/2x10GE SFP 2x1GE	$215,356.00	15.6%	$181,760.46	$23,689.16	$19,382.04	N/A	$0.00	N/A	$23,689.16	IS	ISILON
X400-SATA-S56	X400-96T/3.2T SSD/96G/2x10GE SFP 2x1GE	$201,157.00	15.6%	$169,776.51	$22,127.27	$18,104.13	N/A	$0.00	N/A	$22,127.27	IS	ISILON
X400-SATA-S57	X400-60T+4.8T SSD/96G/2x10GE SFP+2x1GE	$232,209.00	15.6%	$195,984.40	$25,542.99	$20,898.81	N/A	$0.00	N/A	$25,542.99	IS	ISILON
X400-SATA-S58	X400-120T/4.8T SSD/48G/2x10GE/2x1GE	$267,158.00	15.6%	$225,481.35	$29,387.38	$24,044.22	N/A	$0.00	N/A	$29,387.38	IS	ISILON
X400-SATA-S59	INA X400-120T/4.8T SSD/96G/2x10GE/2x1GE	$253,370.00	15.6%	$213,844.28	$27,870.70	$22,803.30	N/A	$0.00	N/A	$27,870.70	IS	ISILON
X400-SATA-S60	X400-128T/3.2T SSD/48G/2x10GE/2x1GE	$230,402.00	15.6%	$194,459.29	$25,344.22	$20,736.18	N/A	$0.00	N/A	$25,344.22	IS	ISILON
X400-SATA-S61	X400-128T/3.2T SSD/96G/2x10GE/2x1GE	$235,274.00	15.6%	$198,571.26	$25,880.14	$21,174.66	N/A	$0.00	N/A	$25,880.14	IS	ISILON
X400-SATA-S62	X400-136T/1.6T SSD/48G/2x10GE/2x1GE	$188,291.00	15.6%	$158,917.60	$20,712.01	$16,946.19	N/A	$0.00	N/A	$20,712.01	IS	ISILON
X400-SATA-S63	X400-136T/1.6T SSD/96G/2x10GE/2x1GE	$193,144.00	15.6%	$163,013.54	$21,245.84	$17,382.96	N/A	$0.00	N/A	$21,245.84	IS	ISILON
X400-SATA-S64	X400-64T/3.2T SSD/48G/2x10GE SFP 2x1GE	$180,763.00	15.6%	$152,563.97	$19,883.93	$16,268.67	N/A	$0.00	N/A	$19,883.93	IS	ISILON
X400-SATA-S65	X400-64T/3.2T SSD/96G/2x10GE/2x1GE	$185,170.00	15.6%	$156,283.48	$20,368.70	$16,665.30	N/A	$0.00	N/A	$20,368.70	IS	ISILON
X400-SATA-S66	X400-68T/1.6T SSD/48G/2x10GE/2x1GE	$141,645.00	15.6%	$119,548.38	$15,580.95	$12,748.05	N/A	$0.00	N/A	$15,580.95	IS	ISILON
X400-SATA-S67	X400-68T/1.6T SSD/96G/2x10GE/2x1GE	$146,052.00	15.6%	$123,267.89	$16,065.72	$13,144.68	N/A	$0.00	N/A	$16,065.72	IS	ISILON
X400-SATA-S68	X400-70T/800G SSD/48G/2x10GE/2x1GE	$122,058.00	15.6%	$103,016.95	$13,426.38	$10,985.22	N/A	$0.00	N/A	$13,426.38	IS	ISILON
X400-SATA-S69	X400-70T/800G SSD/96G/2x10GE/2x1GE	$126,465.00	15.6%	$106,736.46	$13,911.15	$11,381.85	N/A	$0.00	N/A	$13,911.15	IS	ISILON
X400-SATA-S70	X400-132T+2.4T SSD/48G/2x10GE 2x1GE	$209,505.00	15.6%	$176,822.22	$23,045.55	$18,855.45	N/A	$0.00	N/A	$23,045.55	IS	ISILON
X400-SATA-S71	X400-132T+2.4T SSD/96G/2x10GE 2x1GE	$214,358.00	15.6%	$180,918.15	$23,579.38	$19,292.22	N/A	$0.00	N/A	$23,579.38	IS	ISILON
X400-SATA-S72	X400-34TB+1.6T SSD/48G/2x10GE 2x1GE	$119,054.00	15.6%	$100,481.58	$13,095.94	$10,714.86	N/A	$0.00	N/A	$13,095.94	IS	ISILON
X400-SATA-S73	X400-34TB+1.6T SSD/96G/2x10GE 2x1GE	$123,291.00	15.6%	$104,057.60	$13,562.01	$11,096.19	N/A	$0.00	N/A	$13,562.01	IS	ISILON
X400-SATA-S74	X400-35T+800G SSD/48G/2x10GE 2x1GE	$100,405.00	15.6%	$84,741.82	$11,044.55	$9,036.45	N/A	$0.00	N/A	$11,044.55	IS	ISILON
X400-SATA-S75	X400-35T+800G SSD/96G/2x10GE 2x1GE	$104,643.00	15.6%	$88,318.69	$11,510.73	$9,417.87	N/A	$0.00	N/A	$11,510.73	IS	ISILON
X400-SATA-S76	X400-96T+3.2T SSD/48G/2x10GE 2x1GE	$197,941.00	15.6%	$167,062.20	$21,773.51	$17,814.69	N/A	$0.00	N/A	$21,773.51	IS	ISILON
X400-SATA-S77	X400-99T+2.4T SSD/48G/2x10GE 2x1GE	$178,135.00	15.6%	$150,345.94	$19,594.85	$16,032.15	N/A	$0.00	N/A	$19,594.85	IS	ISILON
X400-SATA-S78	X400-99T+2.4T SSD/96G/2x10GE 2x1GE	$182,591.00	15.6%	$154,106.80	$20,085.01	$16,433.19	N/A	$0.00	N/A	$20,085.01	IS	ISILON
X400-SATA-S79	X400-102T+1.6T SSD/48G/2x10GE 2x1GE	$158,200.00	15.6%	$133,520.80	$17,402.00	$14,238.00	N/A	$0.00	N/A	$17,402.00	IS	ISILON
X400-SATA-S80	X400-102T+1.6T SSD/96G/2x10GE 2x1GE	$163,207.00	15.6%	$137,746.71	$17,952.77	$14,688.63	N/A	$0.00	N/A	$17,952.77	IS	ISILON
X400-YH-001	X400-102T+800G SSD/24G/4x1GE	$142,156.00	15.6%	$119,979.66	$15,637.16	$12,794.04	N/A	$0.00	N/A	$15,637.16	IS	ISILON
X410-SAS-E01	X410-144T SED/64G/2x10GE+2x1GE	$211,889.00	15.6%	$178,834.32	$23,307.79	$19,070.01	N/A	$0.00	N/A	$23,307.79	IS	ISILON
X410-SAS-E02	X410-144T SED/32G/2x10GE+2x1GE	$207,941.00	15.6%	$175,502.20	$22,873.51	$18,714.69	N/A	$0.00	N/A	$22,873.51	IS	ISILON
X410-SAS-E03	X410-144T SED/128G/2x10GE+2x1GE	$219,436.00	15.6%	$185,203.98	$24,137.96	$19,749.24	N/A	$0.00	N/A	$24,137.96	IS	ISILON
X410-SAS-E04	X410-144T SED/256G/2x10GE+2x1GE	$236,684.00	15.6%	$199,761.30	$26,035.24	$21,301.56	N/A	$0.00	N/A	$26,035.24	IS	ISILON
X410-SAS-E05	X410-136T+1.6T SSD-SED/32G/2x10GE+2x1GE	$264,016.00	15.6%	$222,829.50	$29,041.76	$23,761.44	N/A	$0.00	N/A	$29,041.76	IS	ISILON
X410-SAS-E06	X410-136T+1.6T SSD-SED/64G/2x10GE+2x1GE	$268,244.00	15.6%	$226,397.94	$29,506.84	$24,141.96	N/A	$0.00	N/A	$29,506.84	IS	ISILON
X410-SAS-E07	X410-136T+1.6T SSD-SED/128G/2x10GE+2x1GE	$276,328.00	15.6%	$233,220.83	$30,396.08	$24,869.52	N/A	$0.00	N/A	$30,396.08	IS	ISILON
X410-SAS-E08	X410-136T+1.6T SSD-SED/256G/2x10GE+2x1GE	$294,803.00	15.6%	$248,813.73	$32,428.33	$26,532.27	N/A	$0.00	N/A	$32,428.33	IS	ISILON
X410-SAS-E09	X410-128T+3.2T SSD-SED/32G/2x10GE+2x1GE	$315,541.00	15.6%	$266,316.60	$34,709.51	$28,398.69	N/A	$0.00	N/A	$34,709.51	IS	ISILON
X410-SAS-E10	X410-128T+3.2T SSD-SED/64G/2x10GE+2x1GE	$319,769.00	15.6%	$269,885.04	$35,174.59	$28,779.21	N/A	$0.00	N/A	$35,174.59	IS	ISILON
X410-SAS-E11	X410-128T+3.2T SSD-SED/128G/2x10GE+2x1GE	$327,853.00	15.6%	$276,707.93	$36,063.83	$29,506.77	N/A	$0.00	N/A	$36,063.83	IS	ISILON
X410-SAS-E12	X410-128T+3.2T SSD-SED/256G/2x10GE+2x1GE	$346,328.00	15.6%	$292,300.83	$38,096.08	$31,169.52	N/A	$0.00	N/A	$38,096.08	IS	ISILON
X410-SAS-E13	X410-120T+4.8T SSD-SED/32G/2x10GE+2x1GE	$367,067.00	15.6%	$309,804.55	$40,377.37	$33,036.03	N/A	$0.00	N/A	$40,377.37	IS	ISILON
X410-SAS-E14	X410-120T+4.8T SSD-SED/64G/2x10GE+2x1GE	$371,295.00	15.6%	$313,372.98	$40,842.45	$33,416.55	N/A	$0.00	N/A	$40,842.45	IS	ISILON
X410-SAS-E15	X410-120T+4.8T SSD-SED/128G/2x10GE+2x1GE	$379,378.00	15.6%	$320,195.03	$41,731.58	$34,144.02	N/A	$0.00	N/A	$41,731.58	IS	ISILON
X410-SAS-E16	X410-120T+4.8T SSD-SED/256G/2x10GE+2x1GE	$397,853.00	15.6%	$335,787.93	$43,763.83	$35,806.77	N/A	$0.00	N/A	$43,763.83	IS	ISILON
X410-SAS-E17	X410-108T SED/32G/2x10GE 2x1GE	$174,561.00	15.6%	$147,329.48	$19,201.71	$15,710.49	N/A	$0.00	N/A	$19,201.71	IS	ISILON
X410-SAS-E18	X410-108T SED/64G/2x10GE 2x1GE	$178,842.00	15.6%	$150,942.65	$19,672.62	$16,095.78	N/A	$0.00	N/A	$19,672.62	IS	ISILON
X410-SAS-E19	X410-108T SED/128/2x10GE 2x1GE	$187,027.00	15.6%	$157,850.79	$20,572.97	$16,832.43	N/A	$0.00	N/A	$20,572.97	IS	ISILON
X410-SAS-E20	X410-108T SED/256/2x10GE 2x1GE	$205,732.00	15.6%	$173,637.81	$22,630.52	$18,515.88	N/A	$0.00	N/A	$22,630.52	IS	ISILON
X410-SAS-E21	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1GE	$228,082.00	15.6%	$192,501.21	$25,089.02	$20,527.38	N/A	$0.00	N/A	$25,089.02	IS	ISILON
X410-SAS-E22	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1GE	$232,363.00	15.6%	$196,114.37	$25,559.93	$20,912.67	N/A	$0.00	N/A	$25,559.93	IS	ISILON
X410-SAS-E23	X410-102T+1.6T SSD-SED/128/2x10GE 2x1GE	$240,548.00	15.6%	$203,022.51	$26,460.28	$21,649.32	N/A	$0.00	N/A	$26,460.28	IS	ISILON
X410-SAS-E24	X410-102T+1.6T SSD-SED/256/2x10GE 2x1GE	$259,253.00	15.6%	$218,809.53	$28,517.83	$23,332.77	N/A	$0.00	N/A	$28,517.83	IS	ISILON
X410-SAS-E25	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1GE	$281,989.00	15.6%	$237,998.72	$31,018.79	$25,379.01	N/A	$0.00	N/A	$31,018.79	IS	ISILON
X410-SAS-E26	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1GE	$286,269.00	15.6%	$241,611.04	$31,489.59	$25,764.21	N/A	$0.00	N/A	$31,489.59	IS	ISILON
X410-SAS-E27	X410-96T+3.2T SSD-SED/128/2x10GE 2x1GE	$294,454.00	15.6%	$248,519.18	$32,389.94	$26,500.86	N/A	$0.00	N/A	$32,389.94	IS	ISILON
X410-SAS-E28	X410-96T+3.2T SSD-SED/256/2x10GE 2x1GE	$313,159.00	15.6%	$264,306.20	$34,447.49	$28,184.31	N/A	$0.00	N/A	$34,447.49	IS	ISILON
X410-SAS-E29	X410-90T+4.8T SSD-SED/32G/2x10GE 2x1GE	$334,819.00	15.6%	$282,587.24	$36,830.09	$30,133.71	N/A	$0.00	N/A	$36,830.09	IS	ISILON
X410-SAS-E30	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1GE	$338,833.00	15.6%	$285,975.05	$37,271.63	$30,494.97	N/A	$0.00	N/A	$37,271.63	IS	ISILON
X410-SAS-E31	X410-90T+4.8T SSD-SED/128/2x10GE 2x1GE	$346,456.00	15.6%	$292,408.86	$38,110.16	$31,181.04	N/A	$0.00	N/A	$38,110.16	IS	ISILON
X410-SAS-E32	X410-90T+4.8T SSD-SED/256/2x10GE 2x1GE	$363,603.00	15.6%	$306,880.93	$39,996.33	$32,724.27	N/A	$0.00	N/A	$39,996.33	IS	ISILON
X410-SATA-001	X410-72T/32G/2x10GE+2x1GE	$112,083.00	15.6%	$94,598.05	$12,329.13	$10,087.47	N/A	$0.00	N/A	$12,329.13	IS	ISILON
X410-SATA-002	X410-72T/64G/2x10GE+2x1GE	$115,252.00	15.6%	$97,272.69	$12,677.72	$10,372.68	N/A	$0.00	N/A	$12,677.72	IS	ISILON
X410-SATA-003	X410-72T/128G/2x10GE+2x1GE	$121,309.00	15.6%	$102,384.80	$13,343.99	$10,917.81	N/A	$0.00	N/A	$13,343.99	IS	ISILON
X410-SATA-004	X410-144T/64G/2x10GE+2x1GE	$162,991.00	15.6%	$137,564.40	$17,929.01	$14,669.19	N/A	$0.00	N/A	$17,929.01	IS	ISILON
X410-SATA-005	X410-144T/32G/2x10GE+2x1GE	$159,491.00	15.6%	$134,610.40	$17,544.01	$14,354.19	N/A	$0.00	N/A	$17,544.01	IS	ISILON
X410-SATA-006	X410-144T/128G/2x10GE+2x1GE	$169,683.00	15.6%	$143,212.45	$18,665.13	$15,271.47	N/A	$0.00	N/A	$18,665.13	IS	ISILON
X410-SATA-007	X410-144T/256G/2x10GE+2x1GE	$184,976.00	15.6%	$156,119.74	$20,347.36	$16,647.84	N/A	$0.00	N/A	$20,347.36	IS	ISILON
X410-SATA-008	X410-72T/256G/2x10GE/2x1GE	$135,154.00	15.6%	$114,069.98	$14,866.94	$12,163.86	N/A	$0.00	N/A	$14,866.94	IS	ISILON
X410-SATA-S01	X410-64T/3.2T SSD/64G/2x10GE SFP 2x1GE	$196,824.00	15.6%	$166,119.46	$21,650.64	$17,714.16	N/A	$0.00	N/A	$21,650.64	IS	ISILON
X410-SATA-S02	X410-70T+800G SSD/32G/2x10GE+2x1GE	$132,185.00	15.6%	$111,564.14	$14,540.35	$11,896.65	N/A	$0.00	N/A	$14,540.35	IS	ISILON
X410-SATA-S03	X410-70T+800G SSD/64G/2x10GE+2x1GE	$135,354.00	15.6%	$114,238.78	$14,888.94	$12,181.86	N/A	$0.00	N/A	$14,888.94	IS	ISILON
X410-SATA-S04	X410-70T+800G SSD/128G/2x10GE+2x1GE	$141,412.00	15.6%	$119,351.73	$15,555.32	$12,727.08	N/A	$0.00	N/A	$15,555.32	IS	ISILON
X410-SATA-S05	X410-68T+1.6T SSD/32G/2x10GE+2x1GE	$152,612.00	15.6%	$128,804.53	$16,787.32	$13,735.08	N/A	$0.00	N/A	$16,787.32	IS	ISILON
X410-SATA-S06	X410-68T+1.6T SSD/64G/2x10GE+2x1GE	$155,780.00	15.6%	$131,478.32	$17,135.80	$14,020.20	N/A	$0.00	N/A	$17,135.80	IS	ISILON
X410-SATA-S07	X410-68T+1.6T SSD/128G/2x10GE+2x1GE	$161,838.00	15.6%	$136,591.27	$17,802.18	$14,565.42	N/A	$0.00	N/A	$17,802.18	IS	ISILON
X410-SATA-S08	X410-64T+3.2T SSD/32G/2x10GE+2x1GE	$193,656.00	15.6%	$163,445.66	$21,302.16	$17,429.04	N/A	$0.00	N/A	$21,302.16	IS	ISILON
X410-SATA-S09	X410-64T+3.2T SSD/128G/2x10GE+2x1GE	$202,882.00	15.6%	$171,232.41	$22,317.02	$18,259.38	N/A	$0.00	N/A	$22,317.02	IS	ISILON
X410-SATA-S10	X410-136T+1.6T SSD/32G/2x10GE+2x1GE	$203,089.00	15.6%	$171,407.12	$22,339.79	$18,278.01	N/A	$0.00	N/A	$22,339.79	IS	ISILON
X410-SATA-S11	X410-136T+1.6T SSD/64G/2x10GE+2x1GE	$206,589.00	15.6%	$174,361.12	$22,724.79	$18,593.01	N/A	$0.00	N/A	$22,724.79	IS	ISILON
X410-SATA-S12	X410-136T+1.6T SSD/128G/2x10GE+2x1GE	$213,281.00	15.6%	$180,009.16	$23,460.91	$19,195.29	N/A	$0.00	N/A	$23,460.91	IS	ISILON
X410-SATA-S13	X410-136T+1.6TB SSD,256G/2x10GE+2x1GE	$228,574.00	15.6%	$192,916.46	$25,143.14	$20,571.66	N/A	$0.00	N/A	$25,143.14	IS	ISILON
X410-SATA-S14	X410-128T+3.2T SSD/32G/2x10GE+2x1GE	$246,185.00	15.6%	$207,780.14	$27,080.35	$22,156.65	N/A	$0.00	N/A	$27,080.35	IS	ISILON
X410-SATA-S15	X410-128T+3.2T SSD/64G/2x10GE+2x1GE	$249,685.00	15.6%	$210,734.14	$27,465.35	$22,471.65	N/A	$0.00	N/A	$27,465.35	IS	ISILON
X410-SATA-S16	X410-128T+3.2T SSD/128G/2x10GE+2x1GE	$256,377.00	15.6%	$216,382.19	$28,201.47	$23,073.93	N/A	$0.00	N/A	$28,201.47	IS	ISILON
X410-SATA-S17	X410-128T+3.2T SSD/256G/2x10GE+2x1GE	$271,670.00	15.6%	$229,289.48	$29,883.70	$24,450.30	N/A	$0.00	N/A	$29,883.70	IS	ISILON

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
X410-SATA-S18	X410-120T+4.8T SSD/32G/2x10GE+2x1GE	$289,151.00	15.6%	$244,043.44	$31,806.61	$26,023.59	N/A	$0.00	N/A	$31,806.61	IS	ISILON
X410-SATA-S19	X410-120T+4.8T SSD/64G/2x10GE+2x1GE	$292,651.00	15.6%	$246,997.44	$32,191.61	$26,338.59	N/A	$0.00	N/A	$32,191.61	IS	ISILON
X410-SATA-S20	X410-120T+4.8T SSD/128G/2x10GE+2x1GE	$299,342.00	15.6%	$252,644.65	$32,927.62	$26,940.78	N/A	$0.00	N/A	$32,927.62	IS	ISILON
X410-SATA-S21	X410-120T+4.8T SSD/256G/2x10GE+2x1GE	$314,636.00	15.6%	$265,552.78	$34,609.96	$28,317.24	N/A	$0.00	N/A	$34,609.96	IS	ISILON
X410-SATA-S22	X410-36T/32G/2x10GE+2x1GE	$86,651.00	15.6%	$73,133.44	$9,531.61	$7,798.59	N/A	$0.00	N/A	$9,531.61	IS	ISILON
X410-SATA-S23	X410-36T/64G/2x10GE+2x1GE	$89,627.00	15.6%	$75,645.19	$9,858.97	$8,066.43	N/A	$0.00	N/A	$9,858.97	IS	ISILON
X410-SATA-S24	X410-36T/128G/2x10GE+2x1GE	$95,317.00	15.6%	$80,447.55	$10,484.87	$8,578.53	N/A	$0.00	N/A	$10,484.87	IS	ISILON
X410-SATA-S25	X410-36T/256G/2x10GE+2x1GE	$108,320.00	15.6%	$91,422.08	$11,915.20	$9,748.80	N/A	$0.00	N/A	$11,915.20	IS	ISILON
X410-SATA-S26	X410-35T+800G-SSD/32G/2x10GE+2x1GE	$111,143.00	15.6%	$93,804.69	$12,225.73	$10,002.87	N/A	$0.00	N/A	$12,225.73	IS	ISILON
X410-SATA-S27	X410-35T+800G-SSD/64G/2x10GE+2x1GE	$114,119.00	15.6%	$96,316.44	$12,553.09	$10,270.71	N/A	$0.00	N/A	$12,553.09	IS	ISILON
X410-SATA-S28	X410-35T+800G-SSD/128G/2x10GE+2x1GE	$119,808.00	15.6%	$101,117.95	$13,178.88	$10,782.72	N/A	$0.00	N/A	$13,178.88	IS	ISILON
X410-SATA-S29	X410-35T+800G-SSD/256G/2x10GE+2x1GE	$132,812.00	15.6%	$112,093.33	$14,609.32	$11,953.08	N/A	$0.00	N/A	$14,609.32	IS	ISILON
X410-SATA-S30	X410-34T+1.6T SSD/32G/2x10GE+2x1GE	$126,507.00	15.6%	$106,771.91	$13,915.77	$11,385.63	N/A	$0.00	N/A	$13,915.77	IS	ISILON
X410-SATA-S31	X410-34T+1.6T SSD/64G/2x10GE+2x1GE	$129,483.00	15.6%	$109,283.65	$14,243.13	$11,653.47	N/A	$0.00	N/A	$14,243.13	IS	ISILON
X410-SATA-S32	X410-34T+1.6T SSD/128G/2x10GE+2x1GE	$135,173.00	15.6%	$114,086.01	$14,869.03	$12,165.57	N/A	$0.00	N/A	$14,869.03	IS	ISILON
X410-SATA-S33	X410-34T+1.6T SSD/256G/2x10GE+2x1GE	$148,176.00	15.6%	$125,060.54	$16,299.36	$13,335.84	N/A	$0.00	N/A	$16,299.36	IS	ISILON
X410-SATA-S34	X410-108T/32G/2x10GE+2x1GE	$134,278.00	15.6%	$113,330.63	$14,770.58	$12,085.02	N/A	$0.00	N/A	$14,770.58	IS	ISILON
X410-SATA-S35	X410-108T/64G/2x10GE+2x1GE	$137,571.00	15.6%	$116,109.92	$15,132.81	$12,381.39	N/A	$0.00	N/A	$15,132.81	IS	ISILON
X410-SATA-S36	X410-108T/128G/2x10GE+2x1GE	$143,867.00	15.6%	$121,423.75	$15,825.37	$12,948.03	N/A	$0.00	N/A	$15,825.37	IS	ISILON
X410-SATA-S37	X410-108T/256G/2x10GE+2x1GE	$158,255.00	15.6%	$133,567.22	$17,408.05	$14,242.95	N/A	$0.00	N/A	$17,408.05	IS	ISILON
X410-SATA-S38	X410-102T+1.6T SSD/32G/2x10GE+2x1GE	$175,448.00	15.6%	$148,078.11	$19,299.28	$15,790.32	N/A	$0.00	N/A	$19,299.28	IS	ISILON
X410-SATA-S39	X410-102T+1.6T SSD/64G/2x10GE+2x1GE	$178,741.00	15.6%	$150,857.40	$19,661.51	$16,086.69	N/A	$0.00	N/A	$19,661.51	IS	ISILON
X410-SATA-S40	X410-102T+1.6T SSD/128G/2x10GE+2x1GE	$185,037.00	15.6%	$156,171.23	$20,354.07	$16,653.33	N/A	$0.00	N/A	$20,354.07	IS	ISILON
X410-SATA-S41	X410-102T+1.6T SSD/256G/2x10GE+2x1GE	$199,425.00	15.6%	$168,314.70	$21,936.75	$17,948.25	N/A	$0.00	N/A	$21,936.75	IS	ISILON
X410-SATA-S42	X410-99T+2.4T SSD/32G/2x10GE+2x1GE	$196,181.00	15.6%	$165,576.76	$21,579.91	$17,656.29	N/A	$0.00	N/A	$21,579.91	IS	ISILON
X410-SATA-S43	X410-99T+2.4T SSD/64G/2x10GE+2x1GE	$199,474.00	15.6%	$168,356.06	$21,942.14	$17,952.66	N/A	$0.00	N/A	$21,942.14	IS	ISILON
X410-SATA-S44	X410-99T+2.4T SSD/128G/2x10GE+2x1GE	$205,770.00	15.6%	$173,669.88	$22,634.70	$18,519.30	N/A	$0.00	N/A	$22,634.70	IS	ISILON
X410-SATA-S45	X410-99T+2.4T SSD/256G/2x10GE+2x1GE	$220,158.00	15.6%	$185,813.35	$24,217.38	$19,814.22	N/A	$0.00	N/A	$24,217.38	IS	ISILON
X410-SATA-S46	X410-96T+3.2T SSD/32G/2x10GE+2x1GE	$216,914.00	15.6%	$183,075.42	$23,860.54	$19,522.26	N/A	$0.00	N/A	$23,860.54	IS	ISILON
X410-SATA-S47	X410-96T+3.2T SSD/64G/2x10GE+2x1GE	$220,207.00	15.6%	$185,854.71	$24,222.77	$19,818.63	N/A	$0.00	N/A	$24,222.77	IS	ISILON
X410-SATA-S48	X410-96T+3.2T SSD/128G/2x10GE+2x1GE	$226,503.00	15.6%	$191,168.53	$24,915.33	$20,385.27	N/A	$0.00	N/A	$24,915.33	IS	ISILON
X410-SATA-S49	X410-96T+3.2T SSD/256G/2x10GE+2x1GE	$240,891.00	15.6%	$203,312.00	$26,498.01	$21,680.19	N/A	$0.00	N/A	$26,498.01	IS	ISILON
X410-SATA-S50	X410-132T/2.4T SSD/128G/2x10GE/2x1GE	$250,624.00	15.6%	$211,526.66	$27,568.64	$22,556.16	N/A	$0.00	N/A	$27,568.64	IS	ISILON
X410-SATA-S51	X410-132T/2.4T SSD/256G/2x10GE/2x1GE	$266,932.00	15.6%	$225,290.61	$29,362.52	$24,023.88	N/A	$0.00	N/A	$29,362.52	IS	ISILON
X410-SATA-S52	X410-132T/2.4T SSD/32G/2x10GE/2x1GE	$239,756.00	15.6%	$202,354.06	$26,373.16	$21,578.04	N/A	$0.00	N/A	$26,373.16	IS	ISILON
X410-SATA-S53	X410-132T/2.4T SSD/64G/2x10GE/2x1GE	$243,488.00	15.6%	$205,503.87	$26,783.68	$21,913.92	N/A	$0.00	N/A	$26,783.68	IS	ISILON
X410-SATA-S54	X410-60T/4.8T SSD/128G/2x10GE/2x1GE	$247,517.00	15.6%	$208,904.35	$27,226.87	$22,276.53	N/A	$0.00	N/A	$27,226.87	IS	ISILON
X410-SATA-S55	X410-60T/4.8T SSD/256G/2x10GE/2x1GE	$261,555.00	15.6%	$220,752.42	$28,771.05	$23,539.95	N/A	$0.00	N/A	$28,771.05	IS	ISILON
X410-SATA-S56	X410-60T/4.8T SSD/32G/2x10GE/2x1GE	$238,162.00	15.6%	$201,008.73	$26,197.82	$21,434.58	N/A	$0.00	N/A	$26,197.82	IS	ISILON
X410-SATA-S57	X410-60T/4.8T SSD/64G/2x10GE/2x1GE	$241,375.00	15.6%	$203,720.50	$26,551.25	$21,723.75	N/A	$0.00	N/A	$26,551.25	IS	ISILON
X410-SATA-S58	X410-64T/3.2T SSD/256G/2x10GE/2x1GE	$216,727.00	15.6%	$182,917.59	$23,839.97	$19,505.43	N/A	$0.00	N/A	$23,839.97	IS	ISILON
X410-SATA-S59	X410-68T/1.6T SSD/256G/2x10GE/2x1GE	$175,979.00	15.6%	$148,526.28	$19,357.69	$15,838.11	N/A	$0.00	N/A	$19,357.69	IS	ISILON
X410-SATA-S60	X410-70T/800G SSD/256G/2x10GE/2x1GE	$155,575.00	15.6%	$131,305.30	$17,113.25	$14,001.75	N/A	$0.00	N/A	$17,113.25	IS	ISILON
X410-SATA-S61	X410-32T+3.2T SSD/128/2x10GE 2x1GE	$174,814.00	15.6%	$147,543.02	$19,229.54	$15,733.26	N/A	$0.00	N/A	$19,229.54	IS	ISILON
X410-SATA-S62	X410-32T+3.2T SSD/256/2x10GE 2x1GE	$187,818.00	15.6%	$158,518.39	$20,659.98	$16,903.62	N/A	$0.00	N/A	$20,659.98	IS	ISILON
X410-SATA-S63	X410-32T+3.2T SSD/32G/2x10GE 2x1GE	$166,149.00	15.6%	$140,229.76	$18,276.39	$14,953.41	N/A	$0.00	N/A	$18,276.39	IS	ISILON
X410-SATA-S64	X410-32T+3.2T SSD/64G/2x10GE 2x1GE	$169,125.00	15.6%	$142,741.50	$18,603.75	$15,221.25	N/A	$0.00	N/A	$18,603.75	IS	ISILON
X410-SATA-S65	X410-90T+4.8T SSD/128/2x10GE 2x1GE	$268,126.00	15.6%	$226,298.34	$29,493.86	$24,131.34	N/A	$0.00	N/A	$29,493.86	IS	ISILON
X410-SATA-S66	X410-90T+4.8T SSD/256/2x10GE 2x1GE	$282,515.00	15.6%	$238,442.66	$31,076.65	$25,426.35	N/A	$0.00	N/A	$31,076.65	IS	ISILON
X410-SATA-S67	X410-90T+4.8T SSD/32G/2x10GE 2x1GE	$258,538.00	15.6%	$218,206.07	$28,439.18	$23,268.42	N/A	$0.00	N/A	$28,439.18	IS	ISILON
X410-SATA-S68	X410-90T+4.8T SSD/64G/2x10GE 2x1GE	$261,831.00	15.6%	$220,985.36	$28,801.41	$23,564.79	N/A	$0.00	N/A	$28,801.41	IS	ISILON
4N40A33702	SEL 12TB EXP PK 4HDX3TB PX12-4XXR SC	$2,695.00	22.5%	$2,088.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33702A	SEL 12TB EXP PK 4HDX3TB PX12-4XXR SC	$2,364.00	22.5%	$1,832.10	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33702E	SEL 12TB EXP PK 4HDX3TB PX12-4XXR SC	$2,641.00	22.5%	$2,046.78	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33702L	SEL 12TB EXP PK 4HDX3TB PX12-4XXR SC	$3,187.00	22.5%	$2,469.93	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33703	SEL 16TB EXP PK 4HDX4TB PX12-4XXR SC	$3,398.00	22.5%	$2,633.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33703A	SEL 16TB EXP PK 4HDX4TB PX12-4XXR SC	$3,061.00	22.5%	$2,372.28	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33703E	SEL 16TB EXP PK 4HDX4TB PX12-4XXR SC	$3,477.00	22.5%	$2,694.68	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33703L	SEL 16TB EXP PK 4HDX4TB PX12-4XXR SC	$4,263.00	22.5%	$3,303.83	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33704	SEL 1TB HDD PXD/PXR SC HITACHI WW	$270.00	22.5%	$209.25	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33704A	SEL 1TB HDD PXD/PXR SC HITACHI WW	$269.00	22.5%	$208.48	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33704E	SEL 1TB HDD PXD/PXR SC HITACHI WW	$297.00	22.5%	$230.18	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33704L	SEL 1TB HDD PXD/PXR SC HITACHI WW	$270.00	22.5%	$209.25	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33705E	SEL 1TB HDD PX4/6-300D PRO SG	$227.00	22.5%	$175.93	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33706A	SEL 2TB HDD PX-300D PRO/PX-300R HITACHI	$295.00	22.5%	$228.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33706L	SEL 2TB HDD PX-300D PRO/PX-300R HITACHI	$390.00	22.5%	$302.25	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33707E	SEL 2TB HDD PX-300D PRO/PX-300R SG	$328.00	22.5%	$254.20	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33708	SEL 2TB HDD PXD/PXR SC HITACHI WW	$445.00	22.5%	$344.88	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33708A	SEL 2TB HDD PXD/PXR SC HITACHI WW	$459.00	22.5%	$355.73	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33708E	SEL 2TB HDD PXD/PXR SC HITACHI WW	$469.00	22.5%	$363.48	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33708L	SEL 2TB HDD PXD/PXR SC HITACHI WW	$426.00	22.5%	$330.15	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33709E	SEL 3TB HDD PX-300D PRO/PX-300R SG	$398.00	22.5%	$308.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33710A	SEL 3TB HDD PXD/PXR PRO HITACHI 7200RPM	$452.00	22.5%	$350.30	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33710L	SEL 3TB HDD PXD/PXR PRO HITACHI 7200RPM	$545.00	22.5%	$422.38	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33711	SEL 3TB HDD PXD/PXR SC HITACHI WW	$621.00	22.5%	$481.28	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33711A	SEL 3TB HDD PXD/PXR SC HITACHI WW	$655.00	22.5%	$507.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33711E	SEL 3TB HDD PXD/PXR SC HITACHI WW	$664.00	22.5%	$514.60	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33711L	SEL 3TB HDD PXD/PXR SC HITACHI WW	$574.00	22.5%	$444.85	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33712	SEL 4TB EXP PK 4HDX1TB PX12-4XXR SC WW	$1,172.00	22.5%	$908.30	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33712A	SEL 4TB EXP PK 4HDX1TB PX12-4XXR SC WW	$967.00	22.5%	$749.43	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33712E	SEL 4TB EXP PK 4HDX1TB PX12-4XXR SC WW	$1,141.00	22.5%	$884.28	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33712L	SEL 4TB EXP PK 4HDX1TB PX12-4XXR SC WW	$1,340.00	22.5%	$1,038.50	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33713	SEL 4TB HDD PX12-4XXR SC HITACHI WW	$855.00	22.5%	$662.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33713A	SEL 4TB HDD PX12-4XXR SC HITACHI WW	$748.00	22.5%	$579.70	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33713E	SEL 4TB HDD PX12-4XXR SC HITACHI WW	$867.00	22.5%	$671.93	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33713L	SEL DRV 4TB PX SER SC HIT	$832.00	22.5%	$644.80	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33714	SEL 8TB EXP PK 4HDX2TB PX12-4XXR SC WW	$1,992.00	22.5%	$1,543.80	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33714A	SEL 8TB EXP PK 4HDX2TB PX12-4XXR SC WW	$1,764.00	22.5%	$1,367.10	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33714E	SEL 8TB EXP PK 4HDX2TB PX12-4XXR SC WW	$1,859.00	22.5%	$1,440.73	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33714L	SEL 8TB EXP PK 4HDX2TB PX12-4XXR SC WW	$2,212.00	22.5%	$1,714.30	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33715A	SEL NAS SSD 128GB PX4-D/PX6-D/PX4-R	$461.00	22.5%	$357.28	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33715E	SEL NAS SSD 128GB PX4-D/PX6-D/PX4-R	$547.00	22.5%	$423.93	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33715L	SEL NAS SSD 128GB PX4-D/PX6-D/PX4-R	$410.00	22.5%	$317.75	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
4N40A33717A	SEL NAS SSD 256GB PX4-D/PX6-D/PX4-R	$873.00	22.5%	$676.58	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33717L	SEL NAS SSD 256GB PX4-D/PX6-D/PX4-R	$923.00	22.5%	$715.33	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33749	SEL 3TB SATA HDD IX2 2 BAY/IX4-300D SG	$410.00	22.5%	$317.75	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33749A	SEL 3TB SATA HDD IX2 2 BAY/IX4-300D SG	$411.00	22.5%	$318.53	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33749E	SEL 3TB SATA HDD IX2 2 BAY/IX4-300D SG	$398.00	22.5%	$308.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33749L	SEL 3TB SATA HDD IX2 2 BAY/IX4-300D SG	$377.00	22.5%	$292.18	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33751	SEL 2TB SATA HDD IX2 2 BAY/IX4-300D SG	$293.00	22.5%	$227.08	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33751A	SEL 2TB SATA HDD IX2 2 BAY/IX4-300D SG	$281.00	22.5%	$217.78	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33751E	SEL 2TB SATA HDD IX2 2 BAY/IX4-300D SG	$328.00	22.5%	$254.20	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33751L	SEL 2TB SATA HDD IX2 2 BAY/IX4-300D SG	$279.00	22.5%	$216.23	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33753	SEL 1TB SATA HDD IX2 2 BAY/IX4-300D SG	$234.00	22.5%	$181.35	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33753A	SEL 1TB SATA HDD IX2 2 BAY/IX4-300D SG	$234.00	22.5%	$181.35	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33753E	SEL 1TB SATA HDD IX2 2 BAY/IX4-300D SG	$227.00	22.5%	$175.93	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33753L	SEL 1TB SATA HDD IX2 2 BAY/IX4-300D SG	$201.00	22.5%	$155.78	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33767	SEL NAS HDD/SSD TRAY FOR PX12-4XXR	$55.00	22.5%	$42.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N40A33769E	SEL HDD/SSD TRAY FOR PX12-350R	$55.00	22.5%	$42.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N50A33802	SEL NAS FAN MODULE IX12/PX12-350R WW	$59.00	22.5%	$45.73	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N50A33802E	SEL NAS FAN MODULE IX12/PX12-350R WW	$77.00	22.5%	$59.68	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N50A33802L	SEL NAS FAN MODULE IX12/PX12-350R WW	$59.00	22.5%	$45.73	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N50A33803	SEL NAS FAN MODULE PX12-400R/450R SC WW	$59.00	22.5%	$45.73	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N50A33803A	SEL NAS FAN MODULE PX12-400R/450R SC WW	$64.00	22.5%	$49.60	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N50A33803E	SEL NAS FAN MODULE PX12-400R/450R SC WW	$77.00	22.5%	$59.68	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N50A33803L	SEL NAS FAN MODULE PX12-400R/450R SC WW	$45.00	22.5%	$34.88	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33902	SEL NAS PSU IX12-300R/PX12-350R WW	$469.00	22.5%	$363.48	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33902E	SEL NAS PSU IX12-300R/PX12-350R WW	$623.00	22.5%	$482.83	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33902L	SEL NAS PSU IX12-300R/PX12-350R WW	$469.00	22.5%	$363.48	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33903	SEL NAS PSU PX12-400R/450R SC WW	$270.00	22.5%	$209.25	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33903A	SEL NAS PSU PX12-400R/450R SC WW	$289.00	22.5%	$223.98	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33903E	SEL NAS PSU PX12-400R/450R SC WW	$469.00	22.5%	$363.48	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33903L	SEL NAS PSU PX12-400R/450R SC WW	$280.00	22.5%	$217.00	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33904E	SEL NAS PSU PX4-300D WW	$92.00	22.5%	$71.30	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33905	SEL NAS PSU PX4-300R WW	$352.00	22.5%	$272.80	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33905A	SEL NAS PSU PX4-300R WW	$389.00	22.5%	$301.48	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33905E	SEL NAS PSU PX4-300R WW	$469.00	22.5%	$363.48	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33905L	SEL NAS PSU PX4-300R WW	$352.00	22.5%	$272.80	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N60A33906E	SEL NAS PSU PX6-300D WW	$108.00	22.5%	$83.70	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N70A34002E	SEL MT SCMIND IX/PXD/PXR 2 CAM LIC WW	$50.00	2.0%	$49.00	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34002L	SEL MTSCMD IX2/IX4/PX 2LIC WW	$70.00	2.0%	$68.60	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34003E	SEL MT SCMIND IX/PXD/PXR 4 CAM LIC WW	$100.00	2.0%	$98.00	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34003L	SEL MTSCMD IX2/IX4/PX 4LIC WW	$141.00	2.0%	$138.18	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34004E	SEL MT SCMIND IX4/PXD/PXR 8 CAM LIC WW	$178.00	2.0%	$174.44	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34004L	SEL MTSCMD IX4/PX 8LIC WW	$252.00	2.0%	$246.96	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34005E	SEL MT SCMIND PX12 48 CAM LIC WW	$750.00	2.0%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34005L	SEL MTSCMD PX12 48LIC WW	$1,057.00	2.0%	$1,035.86	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34006E	SEL MT SCMIND PXD/PXR 16 CAM LIC WW	$319.00	2.0%	$312.62	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34006L	SEL MTSCMD PX 16LIC WW	$453.00	2.0%	$443.94	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34007E	SEL MT SCMIND PXR SC 32 CAM LIC WW	$538.00	2.0%	$527.24	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34007L	SEL MTSCMD PX4R/PX12 SC 32LIC WW	$755.00	2.0%	$739.90	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34014E	SEL MILESTONE ARCUS UPDATE PLAN 1 CAM WW	$19.00	2.0%	$18.62	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N70A34015E	SEL MILESTONE ARCUS 1 CAM LIC WW	$50.00	2.0%	$49.00	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
4N80A34102	SEL NAS RAIL KIT PX4-300R WW	$176.00	22.5%	$136.40	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N80A34102A	SEL NAS RAIL KIT PX4-300R WW	$155.00	22.5%	$120.13	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N80A34102E	SEL NAS RAIL KIT PX4-300R WW	$172.00	22.5%	$133.30	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N80A34103	SEL PARTS KIT PX12-400R/450R SC 1TB WW	$797.00	22.5%	$617.68	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N80A34103E	SEL PARTS KIT PX12-400R/450R SC 1TB WW	$875.00	22.5%	$678.13	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N80A34104	SEL PARTS KIT PX12-400R/450R SC 2TB WW	$973.00	22.5%	$754.08	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N80A34104E	SEL PARTS KIT PX12-400R/450R SC 2TB WW	$1,078.00	22.5%	$835.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N80A34105	SEL PARTS KIT PX12-400R/450R SC 3TB WW	$1,148.00	22.5%	$889.70	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N80A34105E	SEL PARTS KIT PX12-400R/450R SC 3TB WW	$1,273.00	22.5%	$986.58	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N80A34106E	SEL PARTS KIT PX12-400R/450R SC 4TB WW	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N90A34202	SEL ETHERNET CARD 10G 2 PORT PX12-4XXR	$1,172.00	22.5%	$908.30	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N90A34202A	SEL ETHERNET CARD 10G 2 PORT PX12-4XXR	$998.00	22.5%	$773.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N90A34202L	SEL CARD 10G 2 PORT PX12-4XXR	$1,087.00	22.5%	$842.43	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
4N90A34206E	SEL ANALOG CH ENCODER PCIE CARD MS ARC	$1,047.00	22.5%	$811.43	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
5WS0A37766	SEL NAS HDD/SSD TRAY FOR PX12-4XXR	$35.00	22.5%	$27.13	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
5WS0A37766A	SEL NAS HDD/SSD TRAY FOR PX12-4XXR	$23.00	22.5%	$17.83	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
5WS0A37767	SEL NAS SVC DESK EXT TO 5 YR IX SERIES	$112.00	2.0%	$109.76	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37767A	SEL NAS SVC DESK EXT TO 5 YR IX SERIES	$138.00	2.0%	$135.24	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37767L	SEL NAS SVC DESK EXT TO 5 YR IX SERIES	$125.00	2.0%	$122.50	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37768	SEL NAS SVC DESK EXT TO 5 YR PX SERIES	$243.00	2.0%	$238.14	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37768A	SEL NAS SVC DESK EXT TO 5 YR PX SERIES	$311.00	2.0%	$304.78	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37768L	SEL NAS SVC DESK EXT TO 5 YR PX SERIES	$281.00	2.0%	$275.38	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37769	SEL NAS SVC ENH 3 YR PX12-350R/4XXR	$717.00	2.0%	$702.66	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37769A	SEL NAS SVC ENH 3 YR PX12-350R/4XXR	$720.00	2.0%	$705.60	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37770A	SEL NAS SVC ENH 3 YR PX4-300R PHYS WW	$244.00	2.0%	$239.12	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37770L	SEL NAS SVC ENH 3 YR PX4-300R PHYS WW	$211.00	2.0%	$206.78	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37771	SEL NAS SVC ENH 5 YR PX12-350R/4XXR	$749.00	2.0%	$734.02	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37771A	SEL NAS SVC ENH 5 YR PX12-350R/4XXR	$1,729.00	2.0%	$1,694.42	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37771L	SEL SVC ENH 5YR PX12 WW	$1,724.00	2.0%	$1,689.52	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37772	SEL NAS SVC ENH 5 YR PX4-300R PHYS WW	$562.00	2.0%	$550.76	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37772A	SEL NAS SVC ENH 5 YR PX4-300R PHYS WW	$679.00	2.0%	$665.42	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37772L	SEL NAS SVC ENH 5 YR PX4-300R PHYS WW	$588.00	2.0%	$576.24	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37774	SEL SVC ENH PX DESK 5YR WW	$355.00	2.0%	$347.90	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37775	SEL NAS SVC PRM 3YR PX12-4XXR ALL CAP SC	$1,124.00	2.0%	$1,101.52	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37775A	SEL NAS SVC PRM 3YR PX12-4XXR ALL CAP SC	$1,441.00	2.0%	$1,412.18	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37775L	SEL SVC PRM3YR PX12-4R SC WW	$1,436.00	2.0%	$1,407.28	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37776	SEL NAS SVC PRM 3YR PX4R ALL CAP PRO/SC	$749.00	2.0%	$734.02	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37777	SEL NAS SVC PRM 5YR PX12-4XXR ALL CAP	$1,874.00	2.0%	$1,836.52	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37777A	SEL NAS SVC PRM 5YR PX12-4XXR ALL CAP	$2,883.00	2.0%	$2,825.34	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37777L	SEL SVC PRM5YR PX12-4R SC WW	$2,874.00	2.0%	$2,816.52	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37778	SEL NAS SVC PRM 5YR PX4R ALL CAP PRO/SC	$1,218.00	2.0%	$1,193.64	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37778L	SEL SVC PRM5YR PX4-3R PRO/SC WW	$1,680.00	2.0%	$1,646.40	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37779	SEL SVC RCK EXT 5YR PX12R WW	$749.00	2.0%	$734.02	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
5WS0A37780	SEL SVC RCK EXT 5YR PX4 WW	$562.00	2.0%	$550.76	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37787	SEL SVC DESK EXT TO 5 YR IX SERIES LA	$125.00	2.0%	$122.50	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37788	SEL SVC DESK EXT TO 5 YR PX SERIES LA	$281.00	2.0%	$275.38	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37789	SEL NAS SVC ENH 3 YR PX12-350R/4XXR LA	$624.00	2.0%	$611.52	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37790	SEL NAS SVC ENH 3 YR PX4-300R PHYS LA	$211.00	2.0%	$206.78	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37791	SEL NAS SVC ENH 5 YR PX12-350R/4XXR LA	$1,499.00	2.0%	$1,469.02	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37792	SEL NAS SVC ENH 5 YR PX4-300R PHYS LA	$588.00	2.0%	$576.24	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37793	SEL NAS SVC INSTALLATION PX DESK LA	$502.00	2.0%	$491.96	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37794	SEL NAS SVC INSTALLATION PX RACK LA	$552.00	2.0%	$540.96	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37795	SEL SVC PRM 3YR PX12-4XXR ALL CAP SC LA	$1,249.00	2.0%	$1,224.02	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37796	SEL SVC PRM 3YR PX4R ALL CAP PRO/SC LA	$961.00	2.0%	$941.78	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37797	SEL NAS SVC PRM 5YR PX12-4XXR ALL CAP LA	$2,499.00	2.0%	$2,449.02	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37798	SEL SVC PRM 5YR PX4R ALL CAP PRO/SC LA	$1,461.00	2.0%	$1,431.78	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0A37800L	SEL NAS SVC INSTALLATION IX2/IX4 AP/LA	$431.00	2.0%	$422.38	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09481	SEL SVC DESK EXT 5YR PX WW	$317.00	2.0%	$310.66	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09482	SEL SVC ENH PX DESK 5YR WW	$658.00	2.0%	$644.84	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09483	SEL SVC PRM3YR PX12-4R SC WW	$1,256.00	2.0%	$1,230.88	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09484	SEL SVC ENH PX DESK 3YR WW	$239.00	2.0%	$234.22	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09486	SEL SVC ENH 5YR PX12 WW	$1,496.00	2.0%	$1,466.08	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09487	SEL SVC ENH 5YR PX4-300R WW	$658.00	2.0%	$644.84	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09490	SEL SVC RCK EXT 5YR PX12R WW	$694.00	2.0%	$680.12	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09491	SEL SVC ENH 3YR PX4-300R WW	$239.00	2.0%	$234.22	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09495	SEL SVC RCK EXT 5YR PX4 WW	$479.00	2.0%	$469.42	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09496	SEL SVC ENH 3YR PX12 WW	$628.00	2.0%	$615.44	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09497	SEL SVC PRM5YR PX4-3R PRO/SC WW	$1,436.00	2.0%	$1,407.28	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09498	SEL SVC DESK EXT 5YR IX WW	$138.00	2.0%	$135.24	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09499	SEL SVC PRM5YR PX12-4R SC WW	$2,513.00	2.0%	$2,462.74	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
5WS0G09500	SEL SVC PRM3YR PX4-3R PRO/SC WW	$957.00	2.0%	$937.86	N/A	N/A	N/A	N/A	N/A	N/A	F	LENOVO
70A39005LA	SEL PX2-300D PRO SERIES 2TB 2HDX1TB LA	$660.00	22.5%	$511.50	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A39006LA	SEL PX2-300D PRO SERIES 4TB 2HDX2TB LA	$842.00	22.5%	$652.55	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A39007LA	SEL PX2-300D PRO SERIES 6TB 2HDX3TB LA	$1,033.00	22.5%	$800.58	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69000AP	SEL NHDD DRIVE IX2 2 BAY 2TB 2HDX1TB AP	$436.00	22.5%	$337.90	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69000LA	SEL NHDD APP IX2 2 BAY 2TB 2HDX1TB LA	$374.00	22.5%	$289.85	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69000NA	SEL NHDD DRIVE IX2 2 BAY 2TB 2HDX1TB US	$387.00	22.5%	$299.93	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69001AP	SEL NHDD DRIVE IX2 2 BAY 4TB 2HDX2TB AP	$530.00	22.5%	$410.75	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69001LA	SEL NHDD DRIVE IX2 2 BAY 4TB 2HDX2TB LA	$537.00	22.5%	$416.18	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69001NA	SEL NHDD DRIVE IX2 2 BAY 4TB 2HDX2TB US	$504.00	22.5%	$390.60	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69002AP	SEL NHDD DRIVE IX2 2 BAY 6TB 2HDX3TB AP	$748.00	22.5%	$579.70	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69002LA	SEL NHDD DRIVE IX2 2 BAY 6TB 2HDX3TB LA	$663.00	22.5%	$513.83	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69002NA	SEL NHDD DRIVE IX2 2 BAY 6TB 2HDX3TB US	$703.00	22.5%	$544.83	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69003AP	SEL NHDD DRIVE IX2 2 BAY DISKLESS AP	$155.00	22.5%	$120.13	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69003NA	SEL NHDD DRIVE IX2 2 BAY DISKLESS US	$234.00	22.5%	$181.35	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69004AP	SEL NHDD DRIVE IX2 2 BAY 1TB 1HDX1TB AP	$295.00	22.5%	$228.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69005AP	SEL NHDD DRIVE IX2 2 BAY 2TB 1HDX2TB AP	$358.00	22.5%	$277.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A69013LA	SEL NHDD DRIVE IX2 2 BAY 2TB 2HDX1TB LA	$359.00	22.5%	$278.23	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A79001LA	SEL PX4-300D PRO SERIES 8TB 4HDX2TB LA	$1,662.00	22.5%	$1,288.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A79002LA	SEL PX4-300D PRO SERIES 12TB 4HDX3TB LA	$2,135.00	22.5%	$1,654.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70A79003LA	SEL PX4-300D PRO SERIES 4TB 2HDX2TB LA	$1,102.00	22.5%	$854.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B89000AP	SEL NAS APP IX4-300D 4TB 4HDX1TB AP	$1,123.00	22.5%	$870.33	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B89000LA	SEL NAS APP IX4-300D 4TB 4HDX1TB LA	$846.00	22.5%	$655.65	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B89000NA	SEL NAS APP IX4-300D 4TB 4HDX1TB US	$820.00	22.5%	$635.50	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B89001AP	SEL NAS APP IX4-300D 8TB 4HDX2TB AP	$1,373.00	22.5%	$1,064.08	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B89001LA	SEL NAS APP IX4-300D 8TB 4HDX2TB LA	$1,191.00	22.5%	$923.03	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B89001NA	SEL NAS APP IX4-300D 8TB 4HDX2TB US	$1,055.00	22.5%	$817.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B89002AP	SEL NAS APP IX4-300D 12TB 4HDX3TB AP	$1,764.00	22.5%	$1,367.10	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B89002LA	SEL NAS APP IX4-300D 12TB 4HDX3TB LA	$1,588.00	22.5%	$1,230.70	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B89002NA	SEL NAS APP IX4-300D 12TB 4HDX3TB US	$1,406.00	22.5%	$1,089.65	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B89003AP	SEL NAS APP IX4-300D DISKLESS AP	$436.00	22.5%	$337.90	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B89003LA	SEL NAS APP IX4-300D DISKLESS LA	$446.00	22.5%	$345.65	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B99001LA	SEL PX6-300D PRO SERIES 6TB 3X2TB LA	$1,597.00	22.5%	$1,237.68	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B99005LA	SEL PX6-300D PRO SERIES 12TB 6HDX2TB LA	$2,451.00	22.5%	$1,899.53	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70B99006LA	SEL PX6-300D PRO SERIES 18TB 6HDX3TB LA	$3,106.00	22.5%	$2,407.15	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9000AP	SEL NAS APP PX2-300D SC 2TB 2HDX1TB AP	$873.00	22.5%	$676.58	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9000LA	SEL NAS APP PX2-300D SC 2TB 2HDX1TB LA	$854.00	22.5%	$661.85	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9001AP	SEL NAS APP PX2-300D SC 4TB 2HDX2TB AP	$1,248.00	22.5%	$967.20	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9001LA	SEL NAS APP PX2-300D SC 4TB 2HDX2TB LA	$1,247.00	22.5%	$966.43	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9002AP	SEL NAS APP PX2-300D SC 6TB 2HDX3TB AP	$1,498.00	22.5%	$1,160.95	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9002LA	SEL NAS APP PX2-300D SC 6TB 2HDX3TB LA	$1,618.00	22.5%	$1,253.95	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9004AP	SEL NAS APP PX2-300D DISKLESS AP	$592.00	22.5%	$458.80	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9004LA	SEL NAS APP PX2-300D DISKLESS LA	$606.00	22.5%	$469.65	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9004NA	SEL NAS APP PX2-300D DISKLESS US	$586.00	22.5%	$454.15	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9008LA	SEL NAS PX2-300D 4TB 2HDX2TB NVR4MTLILA	$1,224.00	22.5%	$948.60	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9008NA	SEL PX2-300D 4TB 2X2TB NVR 4 MT LIC US	$1,188.00	22.5%	$920.70	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9009EA	SEL PX2-300D MS ARCUS SC 4TB 2X2TB 4 LIC	$1,656.00	22.5%	$1,283.40	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9009LA	SEL NAS PX2-300D 4TB 2HDX2TB NVR4MSLILA	$1,989.00	22.5%	$1,541.48	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BA9010EA	SEL PX2-300D ACRONIS BKUP APPL DISKLESS	$780.00	22.5%	$604.50	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9000AP	SEL NAS APP PX4-300D DISKLESS AP	$820.00	22.5%	$635.50	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9000LA	SEL NAS APP PX4-300D DISKLESS LA	$916.00	22.5%	$709.90	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9000NA	SEL NAS APP PX4-300D DISKLESS US	$820.00	22.5%	$635.50	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9006AP	SEL NAS APP PX4-300D SC 12TB 4HDX3TB AP	$3,295.00	22.5%	$2,553.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9006LA	SEL NAS APP PX4-300D SC 12TB 4HDX3TB LA	$2,922.00	22.5%	$2,264.55	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9007AP	SEL NAS APP PX4-300D SC 2TB 2HDX1TB AP	$1,186.00	22.5%	$919.15	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9007LA	SEL NAS APP PX4-300D SC 2TB 2HDX1TB LA	$1,247.00	22.5%	$966.43	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9008AP	SEL NAS APP PX4-300D SC 4TB 4HDX1TB AP	$1,702.00	22.5%	$1,319.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9008LA	SEL NAS APP PX4-300D SC 4TB 4HDX1TB LA	$1,450.00	22.5%	$1,123.75	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9009AP	SEL NAS APP PX4-300D SC 8TB 4HDX2TB AP	$2,483.00	22.5%	$1,924.33	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9009LA	SEL NAS APP PX4-300D SC 8TB 4HDX2TB LA	$2,179.00	22.5%	$1,688.73	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9013LA	SEL NAS PX4-300D 12TB 4HDX3TB NVR8MTLILA	$3,006.00	22.5%	$2,329.65	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9014LA	SEL NAS PX4-300D 6TB 2HDX3TB NVR4MTLILA	$1,820.00	22.5%	$1,410.50	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9016EA	SEL PX4-300D MS ARCUS SC 4TB 2X2TB 8 LIC	$2,367.00	22.5%	$1,834.43	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9016LA	SEL NAS PX4-300D 4TB 2HDX2TB NVR8MSLILA	$2,634.00	22.5%	$2,041.35	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9017EA	SEL PX4-300D MS ARCUS SC 8TB 4X2TB 16 LI	$3,586.00	22.5%	$2,779.15	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9017LA	SEL NAS PX4-300D 8TB 4HDX2TB NVR16MSLILA	$4,342.00	22.5%	$3,365.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
70BC9018LA	SEL NAS PX4-300D 8TB 4HDX2TB NVR16MSLILA	$4,342.00	22.5%	$3,365.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BC9020EA	SEL PX4-300D ACRONIS BKUP APPL DISKLESS	$1,031.00	22.5%	$799.03	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BG9000AP	SEL NAS APP PX6-300D DISKLESS AP	$906.00	22.5%	$702.15	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BG9000LA	SEL NAS APP PX6-300D DISKLESS LA	$1,231.00	22.5%	$954.03	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BG9000NA	SEL NAS APP PX6-300D DISKLESS US	$1,055.00	22.5%	$817.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BG9007AP	SEL NAS APP PX6-300D SC 18TB 6HDX3TB AP	$4,545.00	22.5%	$3,522.38	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BG9007LA	SEL NAS APP PX6-300D SC 18TB 6HDX3TB LA	$4,280.00	22.5%	$3,317.00	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BG9008AP	SEL NAS APP PX6-300D SC 2TB 2HDX1TB AP	$1,359.00	22.5%	$1,053.23	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BG9009AP	SEL NAS APP PX6-300D SC 6TB 6HDX1TB AP	$2,342.00	22.5%	$1,815.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BG9009LA	SEL NAS APP PX6-300D SC 6TB 6HDX1TB LA	$2,075.00	22.5%	$1,608.13	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BG9011AP	SEL NAS APP PX6-300D SC 12TB 6HDX2TB AP	$3,498.00	22.5%	$2,710.95	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BG9011LA	SEL NAS APP PX6-300D SC 12TB 6HDX2TB LA	$3,191.00	22.5%	$2,473.03	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BG9012EA	SEL PX6-300D SC 24TB 6HDX4TB EU/UK	$5,625.00	22.5%	$4,359.38	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BJ9003LA	SEL NAS APP PX4-300R DISKLESS LA	$2,438.00	22.5%	$1,889.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BJ9003WW	SEL NAS APP PX4-300R DISKLESS WW	$1,875.00	22.5%	$1,453.13	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BJ9003WWA	SEL NAS APP PX4-300R DISKLESS WW	$2,045.00	22.5%	$1,584.88	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BJ9004LA	SEL NAS APP PX4-300R SC 12TB 4HDX3TB LA	$4,274.00	22.5%	$3,312.35	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BJ9004WWA	SEL NAS APP PX4-300R SC 12TB 4HDX3TB WW	$4,592.00	22.5%	$3,558.80	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BJ9006LA	SEL NAS APP PX4-300R SC 4TB 4HDX1TB LA	$2,639.00	22.5%	$2,045.23	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BJ9006WWA	SEL NAS APP PX4-300R SC 4TB 4HDX1TB WW	$2,998.00	22.5%	$2,323.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BJ9007LA	SEL NAS APP PX4-300R SC 8TB 4HDX2TB LA	$3,446.00	22.5%	$2,670.65	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BJ9007WWA	SEL NAS APP PX4-300R SC 8TB 4HDX2TB WW	$3,780.00	22.5%	$2,929.50	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9000LA	SEL NAS APP PX12-400R SC 8TB 4HDX2TB LA	$5,610.00	22.5%	$4,347.75	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9000WWA	SEL NAS APP PX12-400R SC 8TB 4HDX2TB WW	$6,733.00	22.5%	$5,218.08	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9000WWE	SEL NAS APP PX12-400R SC 8TB 4HDX2TB WW	$5,750.00	22.5%	$4,456.25	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9001LA	SEL NAS APP PX12-400R SC 12TB 4HDX3TB LA	$6,605.00	22.5%	$5,118.88	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9001WWA	SEL NAS APP PX12-400R SC 12TB 4HDX3TB WW	$7,670.00	22.5%	$5,944.25	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9001WWE	SEL NAS APP PX12-400R SC 12TB 4HDX3TB WW	$6,438.00	22.5%	$4,989.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9003LA	SEL NAS APP PX12-400R SC 16TB 4HDX4TB LA	$7,425.00	22.5%	$5,754.38	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9003WWA	SEL NAS APP PX12-400R SC 16TB 4HDX4TB WW	$8,608.00	22.5%	$6,671.20	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9003WWE	SEL NAS APP PX12-400R SC 16TB 4HDX4TB WW	$7,266.00	22.5%	$5,631.15	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9004LA	SEL NAS APP PX12-400R SC DISKLESS LA	$3,994.00	22.5%	$3,095.35	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9004WW	SEL NAS APP PX12-400R SC DISKLESS WW	$5,508.00	22.5%	$4,268.70	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9004WWA	SEL NAS APP PX12-400R SC DISKLESS WW	$5,589.00	22.5%	$4,331.48	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9004WWE	SEL NAS APP PX12-400R SC DISKLESS WW	$4,467.00	22.5%	$3,461.93	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9005LA	SEL NAS APP PX12-400R SC 4TB 4HDX1TB LA	$5,115.00	22.5%	$3,964.13	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9005WWA	SEL NAS APP PX12-400R SC 4TB 4HDX1TB WW	$6,108.00	22.5%	$4,733.70	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9005WWE	SEL NAS APP PX12-400R SC 4TB 4HDX1TB WW	$4,922.00	22.5%	$3,814.55	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9006LA	SEL PX12-400R SC 24TB 12HDX2TB LA	$9,113.00	22.5%	$7,062.58	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9006WWA	SEL PX12-400R SC 24TB 12HDX2TB WW	$10,795.00	22.5%	$8,366.13	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9006WWE	SEL PX12-400R SC 24TB 12HDX2TB WW	$9,359.00	22.5%	$7,253.23	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9007LA	SEL PX12-400R SC 36TB 12HDX3TB LA	$11,266.00	22.5%	$8,731.15	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9007WWA	SEL PX12-400R SC 36TB 12HDX3TB WW	$13,139.00	22.5%	$10,182.73	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9007WWE	SEL PX12-400R SC 36TB 12HDX3TB WW	$11,672.00	22.5%	$9,045.80	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9008LA	SEL PX12-400R SC 48TB 12HDX4TB LA	$14,752.00	22.5%	$11,432.80	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9008WWA	SEL PX12-400R SC 48TB 12HDX4TB WW	$16,342.00	22.5%	$12,665.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9008WWE	SEL PX12-400R SC 48TB 12HDX4TB WW	$14,141.00	22.5%	$10,959.28	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BN9009EA	SEL PX12-400R ACRONIS BKUP APPL DISKLESS	$4,702.00	22.5%	$3,644.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9000LA	SEL NAS APP PX12-450R SC 4TB 4HDX1TB LA	$5,933.00	22.5%	$4,598.08	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9000WWA	SEL NAS APP PX12-450R SC 4TB 4HDX1TB WW	$7,358.00	22.5%	$5,702.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9001LA	SEL NAS APP PX12-450R SC 8TB 4HDX2TB LA	$6,415.00	22.5%	$4,971.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9001WWA	SEL NAS APP PX12-450R SC 8TB 4HDX2TB WW	$8,295.00	22.5%	$6,428.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9001WWE	SEL NAS APP PX12-450R SC 8TB 4HDX2TB WW	$7,078.00	22.5%	$5,485.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9002LA	SEL NAS APP PX12-450R SC 12TB 4HDX3TB LA	$7,544.00	22.5%	$5,846.60	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9002WWA	SEL NAS APP PX12-450R SC 12TB 4HDX3TB WW	$9,233.00	22.5%	$7,155.58	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9002WWE	SEL NAS APP PX12-450R SC 12TB 4HDX3TB WW	$7,813.00	22.5%	$6,055.08	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9003LA	SEL NAS PX12-450R SC 16TB 4HDX4TB LA	$8,455.00	22.5%	$6,552.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9003WWA	SEL NAS APP PX12-450R SC 16TB 4HDX4TB WW	$10,170.00	22.5%	$7,881.75	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9003WWE	SEL NAS APP PX12-450R SC 16TB 4HDX4TB WW	$8,750.00	22.5%	$6,781.25	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9004LA	SEL NAS APP PX12-450R SC DISKLESS LA	$5,141.00	22.5%	$3,984.28	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9004WW	SEL NAS APP PX12-450R SC DISKLESS WW	$7,031.00	22.5%	$5,449.03	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9004WWA	SEL NAS APP PX12-450R SC DISKLESS WW	$6,839.00	22.5%	$5,300.23	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9004WWE	SEL NAS APP PX12-450R SC DISKLESS WW	$5,670.00	22.5%	$4,394.25	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9005LA	SEL PX12-450R SC 24TB 12HDX2TB LA	$10,198.00	22.5%	$7,903.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9005WWA	SEL PX12-450R SC 24TB 12HDX2TB WW	$12,358.00	22.5%	$9,577.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9005WWE	SEL PX12-450R SC 24TB 12HDX2TB WW	$10,859.00	22.5%	$8,415.73	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9006LA	SEL PX12-450R SC 36TB 12HDX3TB LA	$12,502.00	22.5%	$9,689.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9006WWA	SEL PX12-450R SC 36TB 12HDX3TB WW	$14,702.00	22.5%	$11,394.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9006WWE	SEL PX12-450R SC 36TB 12HDX3TB WW	$13,125.00	22.5%	$10,171.88	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9007LA	SEL NAS PX12-450R SC 48TB 12HDX4TB LA	$15,410.00	22.5%	$11,942.75	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9007WWA	SEL PX12-450R SC 48TB 12HDX4TB WW	$17,905.00	22.5%	$13,876.38	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9007WWE	SEL PX12-450R SC 48TB 12HDX4TB WW	$15,703.00	22.5%	$12,169.83	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70BR9008EA	SEL PX12-450R ACRONIS BKUP APPL DISKLESS	$5,905.00	22.5%	$4,576.38	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C89000WW	SEL NAS APP PX12-400R SC 8TB 4HDX2TB WW	$8,718.00	22.5%	$6,756.45	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C89001WW	SEL NAS APP PX12-400R SC 12TB 4HDX3TB WW	$9,374.00	22.5%	$7,264.85	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C89002WW	SEL NAS APP PX12-400R SC 16TB 4HDX4TB WW	$10,030.00	22.5%	$7,773.25	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C89003WW	SEL NAS APP PX12-400R SC 4TB 4HDX1TB WW	$8,062.00	22.5%	$6,248.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C89004WW	SEL PX12-400R SC 24TB 12HDX2TB WW	$12,468.00	22.5%	$9,662.70	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C89005WW	SEL PX12-400R SC 36TB 12HDX3TB WW	$18,374.00	22.5%	$14,239.85	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C89006WW	SEL PX12-400R SC 48TB 12HDX4TB WW	$21,187.00	22.5%	$16,419.93	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C99000WW	SEL NAS APP PX12-450R SC 4TB 4HDX1TB WW	$9,655.00	22.5%	$7,482.63	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C99001WW	SEL NAS APP PX12-450R SC 8TB 4HDX2TB WW	$10,030.00	22.5%	$7,773.25	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C99002WW	SEL NAS APP PX12-450R SC 12TB 4HDX3TB WW	$11,530.00	22.5%	$8,935.75	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C99003WW	SEL NAS APP PX12-450R SC 16TB 4HDX4TB WW	$13,405.00	22.5%	$10,388.88	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C99004WW	SEL PX12-450R SC 24TB 12HDX2TB WW	$15,468.00	22.5%	$11,987.70	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C99005WW	SEL PX12-450R SC 36TB 12HDX3TB WW	$18,749.00	22.5%	$14,530.48	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70C99006WW	SEL PX12-450R SC 48TB 12HDX4TB WW	$22,499.00	22.5%	$17,436.73	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CB9000NA	SEL NAS APP PX2-300D SC 2TB 2HDX1TB US	$1,171.00	22.5%	$907.53	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CB9001NA	SEL NAS APP PX2-300D SC 4TB 2HDX2TB US	$1,405.00	22.5%	$1,088.88	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CB9002NA	SEL NAS APP PX2-300D SC 6TB 2HDX3TB US	$1,715.00	22.5%	$1,329.13	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CD9000NA	SEL NAS APP PX4-300D SC 12TB 4HDX3TB US	$3,074.00	22.5%	$2,382.35	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CD9001NA	SEL NAS APP PX4-300D SC 4TB 4HDX1TB US	$1,715.00	22.5%	$1,329.13	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CD9002NA	SEL NAS APP PX4-300D SC 8TB 4HDX2TB US	$2,418.00	22.5%	$1,873.95	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
70CF9001WW	SEL NAS APP PX4-300R SC 12TB 4HDX3TB WW	$4,124.00	22.5%	$3,196.10	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CF9002WW	SEL NAS APP PX4-300R SC 4TB 4HDX1TB WW	$2,812.00	22.5%	$2,179.30	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CF9003WW	SEL NAS APP PX4-300R SC 8TB 4HDX2TB WW	$3,374.00	22.5%	$2,614.85	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CH9000NA	SEL NAS APP PX6-300D SC 18TB 6HDX3TB US	$4,452.00	22.5%	$3,450.30	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CH9001NA	SEL NAS APP PX6-300D SC 6TB 6HDX1TB US	$2,296.00	22.5%	$1,779.40	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CH9002NA	SEL NAS APP PX6-300D SC 12TB 6HDX2TB US	$3,262.00	22.5%	$2,528.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CJ9000EA	SEL NAS APP PX4-400D PRO 4TB 4HDX1TB EU	$1,359.00	22.5%	$1,053.23	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CJ9001EA	SEL NAS APP PX4-400D PRO 4TB 8HDX2TB EU	$1,653.00	22.5%	$1,281.08	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CJ9002EA	SEL NAS APP PX4-400D PRO 12TB 4HDX3TB EU	$1,939.00	22.5%	$1,502.73	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CJ9003EA	SEL NAS APP PX4-400D PRO 16TB 4HDX4TB EU	$2,145.00	22.5%	$1,662.38	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CK9000WW	SEL NAS APP PX4-400r DISKLESS WW	$1,828.00	22.5%	$1,416.70	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CK9001WW	SEL NAS APP PX4-400r SC 4TB 8HDX2TB WW	$3,337.00	22.5%	$2,586.18	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CK9002WW	SEL NAS APP PX4-400r SC 12TB 4HDX3TB WW	$3,997.00	22.5%	$3,097.68	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CK9003WW	SEL NAS APP PX4-400r SC 16TB 4HDX4TB WW	$4,728.00	22.5%	$3,664.20	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CK9004WW	SEL NAS APP PX4-400r SC 4TB 4HDX1TB WW	$2,662.00	22.5%	$2,063.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CK9005WW	SEL NAS APP PX4-400r DISKLESS ACR WW	$2,026.00	22.5%	$1,570.15	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CL9000WW	SEL NAS APP PX4-400r PRO 4TB 4HDX1TB WW	$2,066.00	22.5%	$1,601.15	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CL9001WW	SEL NAS APP PX4-400r PRO 4TB 8HDX2TB WW	$2,384.00	22.5%	$1,847.60	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CL9002WW	SEL NAS APP PX4-400r PRO 12TB 4HDX3TB WW	$2,662.00	22.5%	$2,063.05	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CL9003WW	SEL NAS APP PX4-400r PRO 16TB 4HDX4TB WW	$3,417.00	22.5%	$2,648.18	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CM9000EA	SEL NAS APP PX4-400D DISKLESS EU	$952.00	22.5%	$737.80	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CM9001EA	SEL NAS APP PX4-400D SC 4TB 8HDX2TB EU	$2,471.00	22.5%	$1,915.03	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CM9002EA	SEL NAS APP PX4-400D SC 12TB 4HDX3TB EU	$3,139.00	22.5%	$2,432.73	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CM9003EA	SEL NAS APP PX4-400D SC 16TB 4HDX4TB EU	$3,774.00	22.5%	$2,924.85	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CM9004EA	SEL NAS APP PX4-400D SC 4TB 4HDX1TB EU	$1,835.00	22.5%	$1,422.13	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CM9005EA	SEL NAS APP PX4-400D DISKLESS ACR EU	$1,089.00	22.5%	$843.98	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CM9006EA	SEL NAS APP px4400d SCNVR 4HD2TB 16CL EU	$3,647.00	22.5%	$2,826.43	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
70CM9007EA	SEL NAS APP px4400d SCNVR 2HD2TB 8CL EU	$2,408.00	22.5%	$1,866.20	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
7N40E65071	SEL 2TB SATA HDD IX2 2 BAY SG	$297.00	22.5%	$230.18	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
7N40E65072	SEL 3TB SATA HDD IX2 2 BAY SG	$359.00	22.5%	$278.23	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
7N40E65075	SEL NASDRIVE 4TBPXPRO5900RPM ST4000DM000	$513.00	22.5%	$397.58	N/A	N/A	N/A	N/A	N/A	N/A	K	LENOVO
M-BASHW-001	BASIC HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
M-BASSW-004	BASIC OPEN SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-BASSW-011	BASIC SOFTWARE SUPPORT (PLATFORM/ELM) - REFER TO HW/SW MODEL FOR MAINT/WARR PF	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-BASSW-BT1	BASIC SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	DM	M/W
M-BASSWD-001	BASIC SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-BASSWD-002	BASIC SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-BASSWL-002	BASIC SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-BASSWS-S01	BASIC SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO HW/SW MODEL FOR MAINT/WARR PR	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ENHHW-001	ENHANCED HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
M-ENHHWB-001	ENHANCED HARDWARE SUPPORT (ANDL) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
M-ENHHW-BT1	ENHANCED HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	M/W
M-ENHHWDD-01	ENHANCED SYSTEM SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	M/W
M-ENHHWI-001	ENHANCED HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	15.6%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	IS	M/W
M-ENHHWK-001	ENHANCED HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
M-ENHSW-001	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-ENHSW-004	ENHANCED OPEN SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ENHSW-009	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-ENHSW-011	ENHANCED SOFTWARE SUPPORT - PLATFORM/ELM - REFER TO HW/SW MODEL FOR MAINT/WAI	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-ENHSW-BT1	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	DM	M/W
M-ENHSWD-001	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ENHSWD-002	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ENHSWDD-01	ENHANCED SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	DH	M/W
M-ENHSWI-001	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	15.6%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	IS	M/W
M-ENHSWK-001	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ENHSWL-002	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ENHSWL-004	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-ENHSWS-S01	ENHANCED SOFTWARE SUPPORT - SUBSCRIPTION - REFER TO HW/SW MODEL FOR MAINT/WAF	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ENHSWW-001	ENHANCED SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-ESGSEP-401	S SW SVC PARTNER SPT-COMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ESGSEP-402	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ESGSEP-501	S SW SVC PARTNER SPT-NONCOMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ESGSEP-502	S SW SVC PARTNER SPT-COMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ESGSEP-503	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ESGSEP-602	S SW SVC PARTNER SPT-COMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ESGSEP-603	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-ESGSPC-410	PIXTOOLS SDK SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-PREAPL-G01	PREMIUM DCA APPLIANCE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-PREHW-001	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
M-PREHW-012	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	EN-HM	M/W
M-PREHWB-001	PREMIUM HARDWARE SUPPORT (ANDL) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
M-PREHW-BT1	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	M/W
M-PREHWDD-01	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	M/W
M-PREHWDD-H1	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	M/W
M-PREHWDD-M1	PREMIUM SYSTEM SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	M/W
M-PREHWDP-M1	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	M/W
M-PREHWI-001	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	15.6%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	IS	M/W
M-PREHWK-001	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
M-PREHWV-003	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	21.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	V	M/W
M-PREHWX-001	PREMIUM HARDWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	27.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	XT	M/W
M-PRESW-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-PRESW-004	PREMIUM SW SUPPORT - OPEN SW - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-PRESW-009	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-PRESW-011	PREMIUM SOFTWARE SUPPORT - PLATFORM/ELM - REFER TO HW/SW MODEL FOR MAINT/WARF	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-PRESW-012	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	EN-SM	M/W
M-PRESW-014	PREMIUM SOFTWARE SUPPORT - OPEN/ELM - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-PRESW-015	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	29.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	VPLEX	M/W
M-PRESW-BT1	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	DM	M/W
M-PRESWD-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-PRESWD-002	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-PRESWDD-01	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	DH	M/W
M-PRESWDD-H1	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	DH	M/W
M-PRESWDD-M1	PREMIUM SOFTWARE SUPPORT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	DM	M/W

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
M-PRESWE-001	PREMIUM SW SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	UM	M/W
M-PRESW-E12	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	EN-SM	M/W
M-PRESW-G01	PREMIUM SOFTWARE SUPPORT (GP) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-PRESWI-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	15.6%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	IS	M/W
M-PRESWK-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-PRESWL-002	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-PRESWL-004	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-PRESW-S01	PREMIUM SOFTWARE SUPPORT-SUBSCRIPTION - REFER TO HW/SW MODEL FOR MAINT/WARR I	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-PRESWV-002	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	21.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	V	M/W
M-PRESWW-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H	M/W
M-PRESWX-001	PREMIUM SOFTWARE SUPPORT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	27.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	XT	M/W
M-SPMHWB-002	M HW 4HR SVC PARTNER SPT-COMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
M-SPMHWDD-01	M HW NBD SVC PARTNER SPT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	M/W
M-SPMHWDD-02	M HW 4HR SVC PARTNER SPT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PH	M/W
M-SPMSW-001	M SW SVC PARTNER SPT-COMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-SPMSWDD-01	M SW SVC PARTNER SPT (DD) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	DH	M/W
M-SPMSW-E01	M SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-SPMSWL-001	M SW SVC PARTNER SPT-COMPLIANT (BR) - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-SPMSWL-E01	M SW SVC PARTNER SPT-EXCEPTIONAL (BR) - REFER TO HW/SW MODEL FOR MAINT/WARR PRI	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-SPSSWL-004	S SW SVC PARTNER SPT-COMPLIANT - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
M-SPSSWL-E04	S SW SVC PARTNER SPT-EXCEPTIONAL - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	H3	M/W
W-LTDHW-001	LIMITED HARDWARE WARRANTY - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
WU-ENHHW-001	ENHANCED HARDWARE SUPPORT - WARR UPG - REFER TO HW/SW MODEL FOR MAINT/WARR P	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
WU-ENHHW-BT1	ENHANCED HARDWARE SUPPORT-WARR UPG - REFER TO HW/SW MODEL FOR MAINT/WARR PF	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	M/W
WU-PREHW-001	PREMIUM HARDWARE SUPPORT - WARR UPG - REFER TO HW/SW MODEL FOR MAINT/WARR PR	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
WU-PREHWB-00	PREMIUM HARDWARE SUPPORT-WARR UPG(ANDL) - REFER TO HW/SW MODEL FOR MAINT/WAF	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
WU-PREHWB-M00	Premium Hardware Support-WARR UPG(ANDL) - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	M/W
WU-PREHW-BT1	PREMIUM HARDWARE SUPPORT-WARR UPG - REFER TO HW/SW MODEL FOR MAINT/WARR PRIC	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	PM	M/W
WU-PREHWE-01	PREMIUM HW SUPPORT-WARR UPG - REFER TO HW/SW MODEL FOR MAINT/WARR PRICE	$0.00	30.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	UM	M/W
WU-PREHWK-01	PREMIUM HARDWARE SUPPORT - WARR UPG - REFER TO HW/SW MODEL FOR MAINT/WARR PR	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
WU-SPMHW-E01	M HW 4HR SVC PARTNER SPT-EXCPTNL WARRUPG - REFER TO HW/SW MODEL FOR MAINT/WAF	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	G	M/W
456-000-680	SYMM MGMT Q2 FAST COMBO TIER VMAX40K	$226,505.00	40.5%	$134,770.48	$40,770.90	N/A	N/A	N/A	N/A	$40,770.90	EN-S	NA
456-005-702	Replication Manager: VNX5100	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	NA
456-005-705	Replication Manager: VNX5300	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	NA
456-005-708	Replication Manager: VNX5500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	NA
456-005-711	Replication Manager: VNX5700	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	NA
456-005-714	Replication Manager: VNX7500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	NA
456-005-759	AFS Q2 FAST COMBO TIER VMAX 40K	$240,155.00	40.5%	$142,892.23	$43,227.90	N/A	N/A	N/A	N/A	$43,227.90	EN-S	NA
456-102-367	CAPTIVA SCANPLUS MODULE (STANDARD) NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	NA
456-102-368	CAPTIVA ATTENDED CLIENT NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	NA
456-102-369	CAPTIVA SOFTWARE DEVELOPERS KIT NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	NA
456-102-370	CAPT ENTPRS SVRADV RCG TESTDRS 100KPPYNC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	NA
456-102-371	CAPTIVA ENTPRS SVR TST/DRS 100K PPY NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	NA
456-103-617	DPA REPLICATION ANALYSIS: VNX5100(BLOCK)	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	NA
456-103-619	DPA REPLICATION ANALYSIS: VNX5300(BLOCK)	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	NA
456-103-621	DPA REPLICATION ANALYSIS: VNX5500(BLOCK)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	NA
456-103-623	DPA REPLICATION ANALYSIS: VNX5700(BLOCK)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	NA
456-103-625	DPA REPLICATION ANALYSIS: VNX7500(BLOCK)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	NA
456-105-022	HIP PMRA RPS Admin=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-105-026	HIP PMRA Task Space=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-105-027	HIP PMRA Forms User=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-105-028	EMC Syncplicity Connector for DCTM=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-105-369	SRMSUITE Vblock TIER 1 =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	NA
456-105-370	SRMSUITE Vblock TIER 2 =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	NA
456-105-371	SRMSUITE Vblock TIER 3 =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	NA
456-105-372	SRMSUITE Vblock TIER 4 =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	NA
456-105-682	SRDF TPP 0-50TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-683	SRDF TPP 51-150TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-684	SRDF TPP 751-1500TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-685	SRDF TPP 151-300TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-686	SRDF TPP 1501+TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-687	SRDF TPP 301-450TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-688	SRDF TPP 451-750TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-703	TIMEFINDER TPP 0-50TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-704	TIMEFINDER TPP 51-150TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-705	TIMEFINDER TPP 751-1500TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-706	TIMEFINDER TPP 151-300TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-707	TIMEFINDER TPP 1501+TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-708	TIMEFINDER TPP 301-450TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-709	TIMEFINDER TPP 451-750TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-717	VMAX ADVANCED SUITE TPP 0-50TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-718	VMAX ADVANCED SUITE TPP 51-150TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-719	VMAX ADVANCED SUITE TPP 751-1500TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-720	VMAX ADVANCED SUITE TPP 151-300TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-721	VMAX ADVANCED SUITE TPP 1501+TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-722	VMAX ADVANCED SUITE TPP 301-450TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-105-723	VMAX ADVANCED SUITE TPP 451-750TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-106-033	EMC DCTM LS Q&M Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-036	EMC DCTM ADTS Q&M Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-037	EMC DCTM Process Engine Q&M Appr ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-038	EMC DCTM LS eTMF Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-041	EMC DCTM ADTS eTMF Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-042	EMC DCTM Process Engine eTMF Appr ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-043	EMC DCTM LS R&D Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-046	EMC DCTM ADTS R&D Approver ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-047	EMC DCTM Process Engine R&D Appr ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-048	EMC DCTM Asset Operations ASL =UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-051	EMC DCTM ADTS Asset Ops ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-052	EMC DCTM Process Engine Asset Ops ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-053	EMC DCTM LS Q&M Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-056	EMC DCTM ADTS Q&M Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-057	EMC DCTM Process Engine Q&M Contr ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-058	EMC DCTM LS eTMF Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-106-061	EMC DCTM ADTS eTMF Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-062	EMC DCTM Proces Engin eTMF Contrb ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-063	EMC DCTM LS R&D Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-066	EMC DCTM ADTS R&D Contributor ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-067	EMC DCTM Proces Engin R&D Contrb ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-068	EMC DCTM LS Q&M Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-071	EMC DCTM ADTS Q&M Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-072	EMC DCTM Process Engine QM Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-073	EMC DCTM LS eTMF Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-076	EMC DCTM ADTS eTMF Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-077	EMC DCTM Proces Engin eTMF Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-078	EMC DCTM LS R&D Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-081	EMC DCTM ADTS R&D Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-082	EMC DCTM Proces Engin R&D Reader ASL=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-698	UNIS FAST COMBO TIER VMAX=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-106-699	FOUND FAST COMBO TIER VMAX=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-106-700	ADV SUITE FAST COMBO TIER VMAX=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
456-106-776	EMC DCTM LS SSV Server ASL=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-777	EMC DCTM ADTS LS SSV Server ASL=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-778	EMC Process Engine LS SSV Server ASL=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	NA
456-106-801	EMC Hybrid Cloud Solution - Microsoft=IC	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	N/A	D3	NA
456-107-128	VIPR SRM FAST COMBO VMAX3 TIER TB=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	NA
457-100-148	NX3 BASE SOFTWARE	$3,315.00	17.5%	$2,734.88	$1,275.33	$1,133.66	$0.00	N/A	N/A	$1,275.33	J	NA
457-100-796	AFS Q2 FAST COMBO VMAX 40K	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	NA
457-100-901	SYMM MGMT Q2 FAST COMBO VMAX 40K	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	NA
457-101-810	UNIS FAST COMBO VMAX 100K=IC	$467,715.00	40.5%	$278,290.43	$84,188.70	N/A	N/A	N/A	N/A	$84,188.70	ES-1	NA
457-101-811	UNIS FAST COMBO VMAX 200K=IC	$479,145.00	40.5%	$285,091.28	$86,246.10	N/A	N/A	N/A	N/A	$86,246.10	ES-1	NA
457-101-812	UNIS FAST COMBO VMAX 400K=IC	$504,855.00	40.5%	$300,388.73	$90,873.90	N/A	N/A	N/A	N/A	$90,873.90	ES-1	NA
457-101-813	FOUND FAST COMBO VMAX 100K=IC	$622,370.00	40.5%	$370,310.15	$112,026.60	N/A	N/A	N/A	N/A	$112,026.60	ES-1	NA
457-101-814	FOUND FAST COMBO VMAX 200K=IC	$639,515.00	40.5%	$380,511.43	$115,112.70	N/A	N/A	N/A	N/A	$115,112.70	ES-1	NA
457-101-815	FOUND FAST COMBO VMAX 400K=IC	$670,945.00	40.5%	$399,212.28	$120,770.10	N/A	N/A	N/A	N/A	$120,770.10	ES-1	NA
457-101-816	ADV SUITE FAST COMBO VMAX 100K=IC	$749,915.00	40.5%	$446,199.43	$134,984.70	N/A	N/A	N/A	N/A	$134,984.70	ES-1	NA
457-101-817	ADV SUITE FAST COMBO VMAX 200K=IC	$771,345.00	40.5%	$458,950.28	$138,842.10	N/A	N/A	N/A	N/A	$138,842.10	ES-1	NA
457-101-818	ADV SUITE FAST COMBO VMAX 400K=IC	$817,770.00	40.5%	$486,573.15	$147,198.60	N/A	N/A	N/A	N/A	$147,198.60	ES-1	NA
457-101-846	VIPR SRM FAST COMBO VMAX3 BASE 100K=IC	$780,900.00	40.5%	$464,635.50	$140,562.00	N/A	N/A	N/A	N/A	$140,562.00	ES-1	NA
457-101-847	VIPR SRM FAST COMBO VMAX3 BASE 200K=IC	$780,900.00	40.5%	$464,635.50	$140,562.00	N/A	N/A	N/A	N/A	$140,562.00	ES-1	NA
457-101-848	VIPR SRM FAST COMBO VMAX3 BASE 400K=IC	$780,900.00	40.5%	$464,635.50	$140,562.00	N/A	N/A	N/A	N/A	$140,562.00	ES-1	NA
611-0103	10.8TB/2.4TB SSD/2.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	NA
611-0106	5.5TB/400GB SSD/3.5IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	NA
611-0107	10TB/800GB SSD/3.5IN	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	NA
611-0156	354TB HDD+800GB SSD 3.5in	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	NA
800-0065	Deep Rack Installation Kit HD400	$770.00	15.6%	$649.88	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
800-0066	Normal Depth Rack Installation Kit HD400	$975.00	15.6%	$822.90	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
810-0021	KIT - 1 SPARE 400GB HD; SATA	$426.00	15.6%	$359.54	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0006	SPARES KIT, DUAL GIGABIT NIC, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0007	SPARES KIT, NVRAM	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0009	SPARES KIT, INFININBAND HCA, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0011	SPARES KIT, 250GB HD, SATA	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0017	SPARES KIT, DIMM, 1GB	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0018	SPARES KIT, RISER CARD, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0022	SPARES KIT, 500 GB HD, SATA II	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0023	SPARES KIT, 160GB HD, SATA II	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0025	SPARES KIT, CPU, XEON, 3.2GHZ, 2MB	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0028	SPARES KIT, FRONT PANEL ASSY, 1U, ACCEL	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0029	SPARES KIT, PASSIVE RISER, 1U	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0031	SPARES KIT, POWER SUPPLY, 1U	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0032	SPARES KIT, FRONT PANEL ASSY, EX6000	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0048	SPARES KIT, 750 GB HD, SATA, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0053	SPARES KIT, CPU, GRAHAM	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0058	SPARES KIT, 160GB HD, SATA, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0060	SPARES KIT, 750 GB HD, SATA, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0069	SPARES KIT, FRONT PANEL ASSY BU ACCEL	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0073	SPARES KIT, 300 GB HD, SAS, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0102	SPARES KIT, 2 TB HD, SATA, 5400RPM	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0113	SPARES KIT, NIC 10GESFP+ ACCEL-X W/OP	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0117	SPARES KIT, NVRAM, 2010, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0120	SPARES KIT, POWER SUPPLY, BF	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0127	SPARES KIT, 100 GB SSD, WF, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0133	SPARES KIT, 100 GB SSD, BF, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0138	SPARES KIT, SIDE RAIL SOLID BEAR SPECIAL	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0141	FRU, PS, QLOGIC 12800-XXX QDR IB SWITCH	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0142	FRU, IN QLOGIC 12800-XXX QDR IB SWITCH	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0144	FRU, LEAF QLOGIC 12800-XXX QDR IB SWITCH	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0145	FRU, EX QLOGIC 12800-XXX QDR IB SWITCH	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0152	SPARES KIT, CABLE ASSY SATA 1.5G 0.5M	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0153	SPARES KIT, CABLE ASSY,SATA 1.5G,STR,1M	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0154	FRU, PS, MELLANOX MIS50XX QDR SWITCH	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0155	FRU, POWER DISTRIBUTION PANEL TITAN RACK	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0156	FRU, POWER DISTRIBUTION UNIT, TITAN RACK	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0157	FRU, CABLE, MINI SAS TITAN RACK INTERCON	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0165	FRU, MANAGEMENT MODULE, QLOGIC, 12800	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0166	SPARES KIT, 4 TB HD, 3.5 IN, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0168	SPARES KIT, 250GB HD, SATA, ROHS ACCEL-X	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0174	FRU, RACK INST KIT MELLANOX IS5022 CTR	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0175	FRU, RACK INSTALL KIT, MELLANOX, 1U GT	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0190	SPARES KIT, BOOT DRIVE	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0192	FRU,QDR, INTEL,SWITCH, IB, 18 PORT	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0193	FRU,QDR, MELLANOX, SWITCH IB, 18 PORT	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0194	FRU,QDR, INTEL,SWITCH, IB, 36 PORT	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0195	FRU,QDR, MELLANOX, SWITCH, IB 36 PORT	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0201	SPARES KIT, 3TB SED HD, 3.5 IN, ROHS	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0202	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 1M	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0203	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 3M	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
811-0204	SPARE KIT, CABLE, IB QDR, QSFP-QSFP, 5M	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0206	SPARE KIT CABLE IB DDR CX4-CX4 1M	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0207	SPARE KIT CABLE IB DDR CX4-CX4 3M	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0208	SPARE KIT CABLE IB DDR CX4-CX4 5M	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0209	SPARE KIT,SWITCH,IB QDR,36 PORT,2PS,1U	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0210	SPARE KIT-CABLE-IB QDR-QSFP-ACT OPT-10M	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0224	SPARES KIT-SAS CONTROLLER-S210/X410	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	NA
811-0225	SPARES KIT-BOOT DRIVE CARRIER-S210/X410	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	NA
811-0226	SPARES KIT-INTRUSION SWCH ASSY-S210/X410	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	NA
811-0227	SPARES KIT-BATTERY-S210/X410	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	NA
811-0228	SPARES KIT DUAL IB BOARD QDR	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	IS	NA
811-0229	SPARES KIT 900GB SED HDD 2.5 IN	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0230	SPARES KIT 800GB SED SSD 2.5 IN	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
811-0231	SPARES KIT 800GB SED SSD 3.5 IN	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
812-0006	ASSY, S200 CHASSIS, 2U, 2.5, QDR	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
812-0007	ASSY, X200 CHASSIS, 2U, 3.5, QDR	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
820-0057	FLD UPGRD KIT S-Series 2 x 400GB SSD	$29,633.00	15.6%	$25,010.25	$3,259.63	$2,666.97	N/A	$0.00	N/A	$3,259.63	IS	NA
851-0001	IQ 1920 GE SYSTEM	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
851-0002	IQ 1920 IB SYSTEM	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
851-0021	IQ 6000 GE SYSTEM	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
851-0023	IQ 6000 IB SYSTEM	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
851-0024	SWITCH, IB, 48 PORT, 7008P, CISCO	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
851-0176	FILLER PANEL KIT; 2U PANEL WITH CLIPS	$35.00	15.6%	$29.54	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
851-0177	DB9 TO RJ45 CONNECTOR	$35.00	15.6%	$29.54	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
851-0229	RACK ASSY TITAN D 40U 4 PDU SINGLE PHASE	$17,419.00	15.6%	$14,701.64	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
861-0113-HB	X200-6TB 6GB 2X10GESFP+2X1GE BRZ-HW	$0.00	15.6%	$0.00	$1,180.63	$965.97	N/A	$0.00	N/A	$1,180.63	IS	NA
861-0113-SB	X200-6TB 6GB 2X10GESFP+2X1GE BRZ-SW	$0.00	15.6%	$0.00	$1,771.00	$1,449.00	N/A	N/A	N/A	$1,771.00	IS	NA
985-0100	DOCUMENT - SPECIAL ORDER INSTRUCTION	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
A3D-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
A3F-ND30-T1	ATMOS G3F PLATFORM NODE 30 DISK 1T	$23,900.00	30.5%	$16,610.50	$2,390.00	$1,673.00	N/A	$2,151.00	N/A	$2,390.00	PM	NA
A3F-ND30-T2	ATMOS G3F PLATFORM NODE 30 DISK 2T	$36,700.00	30.5%	$25,506.50	$3,670.00	$2,569.00	N/A	$3,303.00	N/A	$3,670.00	PM	NA
A3F-ND30-T4	ATMOS G3F PLATFORM NODE 30 DISK 4T	$63,100.00	30.5%	$43,854.50	$6,310.00	$4,417.00	N/A	$5,679.00	N/A	$6,310.00	PM	NA
A3F-RACK-P3D	RACKF 40UD 2DROP D3PH MFG QTY1 G3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
A3F-RE-10G	ATMOS G3 FLEX PLATFORM BASE	$21,207.00	30.5%	$14,738.87	$2,120.70	$1,484.49	N/A	$1,909.00	N/A	$2,120.70	PM	NA
A3F-RE-HA10G	ATMOS G3 FLEX PLATFORM BASE	$32,999.00	30.5%	$22,934.31	$3,299.90	$2,309.93	N/A	$2,970.00	N/A	$3,299.90	PM	NA
ACLILTD01	DMX-LITE BUNDLE FOR DEAL	$49,287.00	30.5%	$34,254.47	$8,871.66	N/A	N/A	N/A	N/A	$8,871.66	D1	NA
AFM-V53	VNX5300 AUTOMATIC FAILOVER MGR RTU LIC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	NA
AFM-V55	VNX5500 AUTOMATIC FAILOVER MGR RTU LIC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	NA
AFM-V57	VNX5700 AUTOMATIC FAILOVER MGR RTU LIC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	NA
AFM-V75	VNX7500 AUTOMATIC FAILOVER MGR RTU LIC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	NA
APS-1-LS	LS FOR APS = ID	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	NA
ARMCL-T1-5U	CC5.1 CL ARM T1-5 UPG	$0.00	30.5%	$0.00	$419.40	N/A	N/A	N/A	N/A	$587.16	D2	NA
ARMCL-T6-T31U	CC5.1 CL ARM T6-31 UPG	$0.00	30.5%	$0.00	$1,535.40	N/A	N/A	N/A	N/A	$2,149.56	D2	NA
AVACLIENT10	ADDL CLIENTS 10+	$0.00	30.5%	$0.00	$1,639.90	$1,497.30	N/A	N/A	N/A	$1,639.90	D3	NA
BROKERAGE-HW	BROKERAGE HW MISC	$7,194.25	30.5%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	B	NA
BROKERAGE-SW	BROKERAGE SW MISC	$7,194.25	30.5%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	D3	NA
BROKERAGE-VCE	BROKERAGE-VCE MISC	$7,194.25	30.5%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	B	NA
C-10G-CX4C5	CABLE; 10GBE;CX4;COPPER;5 METER	$325.00	30.5%	$225.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
C-4GFC-2P	OPTION;HBA;4GBIT FC;PCIE;2-PORT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
C-565-A1E8	OPTION; DD565 EXP KIT; SUPPORTS 1 X ES20	$2,000.00	30.5%	$1,390.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
C-565-A2E8	OPTION; DD565 EXP KIT; SUPPORTS 2 X ES20	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
C-565AUP16S	OPTION;DD565 EXPKIT;UPTO16TB;1P;MULTPATH	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
C-670-AES-B	OPTION; DD670 ADD ES EXP KIT; DUAL PATH	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
C-670AUP76T-B	OPTION;DD670 CAP EXP KIT; 36TB TO 76TB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	NA
C-670U76T-B	OPTION;DD670 CAP EXPKIT; 30TB TO 76TB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
C-860U192-B	OPTION;DD860 CAP EXP KIT;MORE THAN 60TB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
C-8GFC-2P	OPTION;HBA;8GBIT FC;PCIE;2-PORT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
CC-CLKEY	CC CLARIION KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NA
CC-CLPK-T10	CC511 CLARIION PKG T10	$0.00	30.5%	$0.00	$13,960.80	N/A	N/A	N/A	N/A	$13,960.80	D2	NA
CC-CLPK-T11	CC511 CLARIION PKG T11	$0.00	30.5%	$0.00	$15,994.80	N/A	N/A	N/A	N/A	$15,994.80	D2	NA
CC-CLPK-T12	CC511 CLARIION PKG T12	$0.00	30.5%	$0.00	$18,028.80	N/A	N/A	N/A	N/A	$18,028.80	D2	NA
CC-CLPK-T13	CC511 CLARIION PKG T13	$0.00	30.5%	$0.00	$20,062.80	N/A	N/A	N/A	N/A	$20,062.80	D2	NA
CC-CLPK-T14	CC511 CLARIION PKG T14	$0.00	30.5%	$0.00	$22,096.80	N/A	N/A	N/A	N/A	$22,096.80	D2	NA
CC-CLPK-T15	CC511 CLARIION PKG T15	$0.00	30.5%	$0.00	$24,130.80	N/A	N/A	N/A	N/A	$24,130.80	D2	NA
CC-CLPK-T16	CC511 CLARIION PKG T16	$0.00	30.5%	$0.00	$26,164.80	N/A	N/A	N/A	N/A	$26,164.80	D2	NA
CC-CLPK-T17	CC511 CLARIION PKG T17	$0.00	30.5%	$0.00	$28,198.80	N/A	N/A	N/A	N/A	$28,198.80	D2	NA
CC-CLPK-T18	CC511 CLARIION PKG T18	$0.00	30.5%	$0.00	$30,232.80	N/A	N/A	N/A	N/A	$30,232.80	D2	NA
CC-CLPK-T19	CC511 CLARIION PKG T19	$0.00	30.5%	$0.00	$32,266.80	N/A	N/A	N/A	N/A	$32,266.80	D2	NA
CC-CLPK-T20	CC511 CLARIION PKG T20	$0.00	30.5%	$0.00	$34,300.80	N/A	N/A	N/A	N/A	$34,300.80	D2	NA
CC-CLPK-T21	CC511 CLARIION PKG T21	$0.00	30.5%	$0.00	$36,334.80	N/A	N/A	N/A	N/A	$36,334.80	D2	NA
CC-CLPK-T22	CC511 CLARIION PKG T22	$0.00	30.5%	$0.00	$38,368.80	N/A	N/A	N/A	N/A	$38,368.80	D2	NA
CC-CLPK-T23	CC511 CLARIION PKG T23	$0.00	30.5%	$0.00	$40,402.80	N/A	N/A	N/A	N/A	$40,402.80	D2	NA
CC-CLPK-T24	CC511 CLARIION PKG T24	$0.00	30.5%	$0.00	$42,436.80	N/A	N/A	N/A	N/A	$42,436.80	D2	NA
CC-CLPK-T25	CC511 CLARIION PKG T25	$0.00	30.5%	$0.00	$44,469.00	N/A	N/A	N/A	N/A	$44,469.00	D2	NA
CC-CLPK-T26	CC511 CLARIION PKG T26	$0.00	30.5%	$0.00	$46,503.00	N/A	N/A	N/A	N/A	$46,503.00	D2	NA
CC-CLPK-T27	CC511 CLARIION PKG T27	$0.00	30.5%	$0.00	$48,537.00	N/A	N/A	N/A	N/A	$48,537.00	D2	NA
CC-CLPK-T28	CC511 CLARIION PKG T28	$0.00	30.5%	$0.00	$50,571.00	N/A	N/A	N/A	N/A	$50,571.00	D2	NA
CC-CLPK-T29	CC511 CLARIION PKG T29	$0.00	30.5%	$0.00	$52,605.00	N/A	N/A	N/A	N/A	$52,605.00	D2	NA
CC-CLPK-T3	CC511 CLARIION PKG T3	$0.00	30.5%	$0.00	$2,046.60	N/A	N/A	N/A	N/A	$2,046.60	D2	NA
CC-CLPK-T30	CC511 CLARIION PKG T30	$0.00	30.5%	$0.00	$54,639.00	N/A	N/A	N/A	N/A	$54,639.00	D2	NA
CC-CLPK-T31	CC511 CLARIION PKG T31	$0.00	30.5%	$0.00	$56,673.00	N/A	N/A	N/A	N/A	$56,673.00	D2	NA
CC-CLPK-T4	CC511 CLARIION PKG T4	$0.00	30.5%	$0.00	$2,422.80	N/A	N/A	N/A	N/A	$2,422.80	D2	NA
CC-CLPK-T5	CC511 CLARIION PKG T5	$0.00	30.5%	$0.00	$3,790.80	N/A	N/A	N/A	N/A	$3,790.80	D2	NA
CC-CLPK-T6	CC511 CLARIION PKG T6	$0.00	30.5%	$0.00	$5,824.80	N/A	N/A	N/A	N/A	$5,824.80	D2	NA
CC-CLPK-T7	CC511 CLARIION PKG T7	$0.00	30.5%	$0.00	$7,858.80	N/A	N/A	N/A	N/A	$7,858.80	D2	NA
CC-CLPK-T8	CC511 CLARIION PKG T8	$0.00	30.5%	$0.00	$9,892.80	N/A	N/A	N/A	N/A	$9,892.80	D2	NA
CC-CLPK-T9	CC511 CLARIION PKG T9	$0.00	30.5%	$0.00	$11,926.80	N/A	N/A	N/A	N/A	$11,926.80	D2	NA
C-CVT1E8-MP	OPTION;EXPKIT;1P;MULTIPATH;1XES20-8TB	$5,000.00	30.5%	$3,475.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
C-E16-DC-B	OPTION; ES20 STORSHELF;16 TB; DUALCTRL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
C-E32-DC-B	OPTION; ES20 STORSHELF;32 TB; DUALCTRL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
C-E8-DC-B	OPTION;ES20;8TB STORSHELF;DUALCTL;REFURB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
CEE-ISILON	CEE-ISILON Common Event Enabler (CEE)=IC	$2,500.00	30.5%	$1,737.50	$450.00	$400.00	N/A	N/A	N/A	$450.00	UM	NA
C-ES30-30S-B	OPTION,ES30 SHELF,15X2TB SAS HDD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
C-ES30-45S-B	OPTION,ES30 SHELF,15X3TB SAS HDD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
CUCJ-ENB	SPECIAL PKG SW TITLES CUC JIANGXI FULL	$86,655.00	30.5%	$60,225.23	$15,597.90	N/A	N/A	N/A	N/A	$15,597.90	D1	NA
CUCJ-LTD	SPECIAL PKG SW TITLES CUC JIANGXI LTD	$37,140.00	30.5%	$25,812.30	$6,685.20	N/A	N/A	N/A	N/A	$6,685.20	D1	NA
CUCX-ENB	SPECIAL PKG SW TITLES CUC XINJIANG FULL	$320,625.00	30.5%	$222,834.38	$57,712.50	N/A	N/A	N/A	N/A	$57,712.50	D1	NA
CUCX-LTD	SPECIAL PKG SW TITLES CUC XINJIANG DMX	$137,425.00	30.5%	$95,510.38	$24,736.50	N/A	N/A	N/A	N/A	$24,736.50	D1	NA
D-BST-DOCS1	DOCS; BOOST; S1	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
D-BST-DOCS2	DOCS; BOOST; S2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
D-BST-DOCS2N	DOCS, LICENSE, BOOST, S2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
D-BST-DOCS3	DOCS; BOOST; S3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
D-BST-DOCS4N	DOCS, LICENSE, BOOST, S4	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
DCA1-DBSW-BAS	DCA-GREENPLUM APPLIANCE	$1,100,000.00	30.5%	$764,500.00	$198,000.00	N/A	N/A	$0.00	N/A	$198,000.00	D3	NA
DCA1-DBSW-TB	DCA-MODEL NOT USED	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	D3	NA
DCA1-DBSW-UPG	DCA - GREENPLUM APPLIANCE UPG	$1,100,000.00	30.5%	$764,500.00	$198,000.00	N/A	N/A	$0.00	N/A	$198,000.00	D3	NA
DCA1-GP3	DCA - Greenplum Appliance Three Rack Bal	$0.00	30.5%	$0.00	$986,400.00	N/A	N/A	$0.00	N/A	$986,400.00	D3	NA
DCA1-GP3U	DCA - Greenplum Appliance Three Rack Bal	$0.00	30.5%	$0.00	$315,000.00	N/A	N/A	$0.00	N/A	$315,000.00	D3	NA
DCTM-ROY-MNT	DCTM ROYALTY MTN REVENUE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	NA
DD120R	SYSTEM; DD120R; NFS; CIFS	$12,500.00	22.5%	$9,687.50	$1,375.00	$1,125.00	N/A	$0.00	$0.00	$1,375.00	PE	NA
DD4200-CTL-B	SYSTEM,DD4200,CTL,NFS,CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	NA
DD4500-CTL-B	SYSTEM,DD4500,CTL,NFS,CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	NA
DD460MR	RESTORER; DD460 (OBS)	$75,000.00	30.5%	$52,125.00	$8,250.00	$6,750.00	N/A	$0.00	$0.00	N/A	PM	NA
DD510R	SYSTEM; DD510R; NFS; CIFS	$19,000.00	30.5%	$13,205.00	$2,090.00	$1,710.00	N/A	$0.00	$0.00	$2,090.00	PM	NA
DD530R	SYSTEM; DD530R; NFS; CIFS	$45,000.00	30.5%	$31,275.00	$4,950.00	$4,050.00	N/A	$0.00	$0.00	$4,950.00	PM	NA
DD560	SYSTEM; DD560 BASEUNIT; NFS; CIFS (ROHS)	$95,000.00	30.5%	$66,025.00	$10,450.00	$8,550.00	N/A	$0.00	$0.00	$10,450.00	PM	NA
DD560G	SYSTEM; DD560G; NFS; CIFS (ROHS)	$105,000.00	30.5%	$72,975.00	$11,550.00	$9,450.00	N/A	$0.00	$0.00	$11,550.00	PM	NA
DD565	SYSTEM; DD565 BASEUNIT; NFS; CIFS (ROHS)	$0.00	30.5%	$0.00	$9,900.00	$8,100.00	N/A	$0.00	$0.00	$9,900.00	PM	NA
DD580GR	SYSTEM; DD580GR; NFS; CIFS	$130,000.00	30.5%	$90,350.00	$14,300.00	$11,700.00	N/A	$0.00	$0.00	$20,019.96	PM	NA
DD580R	SYSTEM; DD580R; NFS; CIFS - DD	$120,000.00	30.5%	$83,400.00	$13,200.00	$10,800.00	N/A	$0.00	$0.00	$18,480.00	PM	NA
DD660-12TB	SYSTEM; DD660;12TB;NFS;CIFS	$130,000.00	30.5%	$90,350.00	$14,300.00	$11,700.00	N/A	$0.00	$0.00	$14,300.00	PM	NA
DD660-12T-B	SYSTEM; DD660;12TB;NFS;CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	NA
DD660-12TB-B	SYSTEM; DD660;12TB;NFS;CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	NA
DD660-1E16	SYSTEM; DD660+1ES16T;28TB;NFS;CIFS	$190,000.00	30.5%	$132,050.00	$20,900.00	$17,100.00	N/A	$0.00	$0.00	$20,900.00	PM	NA
DD660-E16E8	SYSTEM; DD660+2ES;36TB;NFS;CIFS	$225,000.00	30.5%	$156,375.00	$24,750.00	$20,250.00	N/A	$0.00	$0.00	$24,750.00	PM	NA
DD670	SYSTEM; DD670; NFS; CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
DD670-12T-B	SYSTEM; DD670; 12TB; NFS; CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	NA
DD670-12TB-B	SYSTEM; DD670; 12TB; NFS; CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	NA
DD690-CTL-B	SYSTEM; DD690 CTRL; NFS; CIFS - REFURB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
DD690G	SYSTEM; DD690G; NFS; CIFS (ROHS)	$180,000.00	30.5%	$125,100.00	$19,800.00	$16,200.00	N/A	$0.00	$0.00	$19,800.00	PH	NA
DD7200-CTL-B	SYSTEM,DD7200,CTL,ENTRY MEM,NFS,CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
DD7200-CTLX-B	SYSTEM,DD7200,CTL,EXP MEM,NFS,CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
DD860	SYSTEM; DD860; NFS; CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
DD860-CTL-B	SYSTEM; DD860; CTL; NFS; CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
DD880-CHX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
DD880-CMX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
DD880-CTLHX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
DD880-CTLMX-B	SYSTEM; DD880 CTRL; NFS; CIFS - REFURB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
DD880DLM	SYSTEM;DD880 FOR DLM;NFS;CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
DD880G	SYSTEM; DD880G;35.5TB-L1;NFS;CIFS(ROHS)	$320,000.00	30.5%	$222,400.00	$35,200.00	$28,800.00	N/A	$0.00	$0.00	$35,200.00	PH	NA
DD890	SYSTEM;DD890;NFS;CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
DD890-CTL-B	SYSTEM;DD890;CTL;NFS;CIFS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
DDMC	DATA DOMAIN MANAGEMENT CENTER	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
DDOS-DOC-A1	DOCS; DD OS DOC; A1	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
DDOS-DOC-A2	DOCS; DD OS DOC; A2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
DDOS-DOC-A2N	DOCS, DD OS DOC, A2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
DDOS-DOC-A3	DOCS; DD OS DOC; A3	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
DDOS-DOC-A4	DOCS; DD OS DOC; A4	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
DDOS-DOC-A4N	DOCS,DD OS DOC,A4	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
DDOS-DOCDLM	DOCS; DD OS DOC; DLM	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
DDOS-DOC-E1	DOCS, DD OS DOC, ENTERPRISE, 1	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
DDX-690-12	SYSTEM; DDX; 12X690 BASEUNIT;NFS;CIFS	$1,404,000.00	30.5%	$975,780.00	$154,440.00	$126,360.00	N/A	$0.00	$0.00	$154,440.00	PH	NA
DDX-690-16	SYSTEM; DDX; 16X690 BASEUNIT;NFS;CIFS	$1,820,000.00	30.5%	$1,264,900.00	$200,200.00	$163,800.00	N/A	$0.00	$0.00	$200,200.00	PH	NA
DDX-690-4	SYSTEM; DDX; 4X690 BASEUNIT;NFS;CIFS	$494,000.00	30.5%	$343,330.00	$54,340.00	$44,460.00	N/A	$0.00	$0.00	$54,340.00	PH	NA
DDX-690-8	SYSTEM; DDX; 8X690 BASEUNIT;NFS;CIFS	$967,200.00	30.5%	$672,204.00	$106,392.00	$87,048.00	N/A	$0.00	$0.00	$106,392.00	PH	NA
DDX-880-12	SYSTEM; DDX; 12X880 BASEUNIT;NFS;CIFS	$3,024,000.00	30.5%	$2,101,680.00	$332,640.00	$272,160.00	N/A	$0.00	$0.00	$332,640.00	PH	NA
DDX-880-16	SYSTEM; DDX; 16X880 BASEUNIT;NFS;CIFS	$3,920,000.00	30.5%	$2,724,400.00	$431,200.00	$352,800.00	N/A	$0.00	$0.00	$431,200.00	PH	NA
DDX-880-4	SYSTEM; DDX; 4X880 BASEUNIT;NFS;CIFS	$1,064,000.00	30.5%	$739,480.00	$117,040.00	$95,760.00	N/A	$0.00	$0.00	$117,040.00	PH	NA
DDX-880-8	SYSTEM; DDX; 8X880 BASEUNIT;NFS;CIFS	$2,072,000.00	30.5%	$1,440,040.00	$227,920.00	$186,480.00	N/A	$0.00	$0.00	$227,920.00	PH	NA
DRIVEPACK-200	200 DRIVE BULK PACK SHIPPING CONTAINER	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
EDM-DOCCD-SVR	EDM DOC MODEL CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NA
EDM-DOC-CLNT	HARDCOPY OF EDM CLIENT SUPPLEMENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NA
EDM-DOC-EXCH	NT EXCHANGE HARDCOPY DOC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NA
ESA-SWKIT	EMC Storage Analytics Media Kit = IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NA
FC-315-36	36GB 15K, 520BPS 1	$950.00	30.5%	$660.25	$146.00	N/A	N/A	$0.00	N/A	$145.99	B	NA
FLV42S6F-100-FP	VNX 100GB FAST CACHE 25X2.5 DPE/DAE-FP	$2,435.00	30.5%	$1,692.33	$584.00	$409.00	N/A	$219.00	N/A	$584.00	UM	NA
FLV42S6F-200-FP	VNX 200GB FAST CACHE 25X2.5 DPE/DAE-FP	$4,635.00	30.5%	$3,221.33	$1,112.00	$779.00	N/A	$417.00	N/A	$1,112.00	UM	NA
FLV4DS6F-100-FP	VNX 100GB FAST CACHE 60X3.5 DAE-FP	$2,435.00	30.5%	$1,692.33	$584.00	$409.00	N/A	$219.00	N/A	$584.00	UM	NA
FLV4DS6F-200-FP	VNX 200GB FAST CACHE 60X3.5 DAE-FP	$4,635.00	30.5%	$3,221.33	$1,112.00	$779.00	N/A	$417.00	N/A	$1,112.00	UM	NA
FLV4VS6F-100-FP	VNX 100GB FAST CACHE 15X3.5 DAE-FP	$2,435.00	30.5%	$1,692.33	$584.00	$409.00	N/A	$219.00	N/A	$584.00	UM	NA
FLV4VS6F-200-FP	VNX 200GB FAST CACHE 15X3.5 DAE-FP	$4,635.00	30.5%	$3,221.33	$1,112.00	$779.00	N/A	$417.00	N/A	$1,112.00	UM	NA
FREE5TB	5TB FREE TIERED STORAGE	$0.00	51.5%	$0.00	$1,978.30	N/A	N/A	N/A	N/A	$1,978.30	A	NA
FREE5TB-SATA	5TB FREE TIERED STORAGE SATA	$0.00	51.5%	$0.00	$1,880.00	N/A	N/A	N/A	N/A	$1,880.00	A	NA
GDA-U	GDA;CONTROLLER UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
INV-BNDL1	MUST BE ORDERED WITH RP-BNDL1	$37,500.00	30.5%	$26,062.50	$10,980.00	N/A	N/A	N/A	N/A	$10,980.00	D2	NA
INV-BNDL2	MUST BE ORDERED WITH RP-BNDL2	$40,000.00	30.5%	$27,800.00	$10,980.00	N/A	N/A	N/A	N/A	$10,980.00	D2	NA
INV-BNDL3	MUST BE ORDERED WITH RP-BNDL3	$45,000.00	30.5%	$31,275.00	$10,980.00	N/A	N/A	N/A	N/A	$10,980.00	D2	NA
L-860XCAP-B	LICENSE;DD860 CAP EXP;MORE THAN 60TB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
L-890U384-B	LICENSE;DD890 CAP EXP KIT;MORE THAN 180T	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
LADDER	CUSTOMER SERVICE LADDER KIT-ISILON	$747.00	15.6%	$630.47	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
L-BNL-140	LICENSE;BACKUP-NEARLINE;DD140	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DE	NA
L-BNL-610	LICENSE;BACKUP-NEARLINE;DD610	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	NA
L-BNL-630	LICENSE;BACKUP-NEARLINE;DD630	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	NA
L-BNL-670	LICENSE; BACKUP-NEARLINE; DD670	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	NA
L-BNL-860	LICENSE; BACKUP-NEARLINE; DD860	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
L-BNL-890	LICENSE;BACKUP-NEARLINE;DD890	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
L-BST-660	LICENSE; BOOST; DD660	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	NA
L-BST-690G	LICENSE; BOOST; DD690G	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	NA
L-BST-880G	LICENSE; BOOST; DD880G	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	NA
L-ENC-660	LICENSE;ENCRYPTION;DD660	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	NA
L-ENC-690G	LICENSE;ENCRYPTION;DD690G	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	NA
L-ENC-880G	LICENSE;ENCRYPTION;DD880G	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	NA
L-GDC1880-B	LICENSE; GLOBAL DEDUP; DD880;CTRL 1	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	NA
L-GDC1890-B	LICENSE;GLOBAL DEDUP;DD890;CTL1	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	NA
L-GDC2880-B	LICENSE; GLOBAL DEDUP; DD880;CTRL 2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	NA
L-GDC2890-B	LICENSE;GLOBAL DEDUP;DD890;CTL2	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DH	NA
L-GWSTOR-3	LICENSE; GATEWAY STORAGE; LEVEL 3; 143TB	$70,000.00	30.5%	$48,650.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	NA
L-GWSTOR-L2	LICENSE; GATEWAY STORAGE; LEVEL 2;71TB	$30,000.00	30.5%	$20,850.00	$5,400.00	$4,800.00	N/A	$0.00	$0.00	$5,400.00	DH	NA
LIC-REP-140	LICENSE; REPLICATOR; DD140	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	DE	NA
L-NL-140	LICENSE;NEARLINE;DD140	$0.00	22.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DE	NA
L-NL-610	LICENSE;NEARLINE;DD610	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	NA
L-NL-630	LICENSE;NEARLINE;DD630	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	NA
L-NL-670	LICENSE; NEARLINE; DD670	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DM	NA
L-NL-860	LICENSE; NEARLINE; DD860	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
L-NL-890	LICENSE;NEARLINE;DD890	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	DH	NA
L-OST-140	LICENSE; OPENSTORAGE (OST); DD140	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	NA
L-OST-565	LICENSE; OPENSTORAGE (OST); DD565	$0.00	30.5%	$0.00	$2,250.00	$2,000.00	N/A	$0.00	$0.00	$2,250.00	DM	NA
L-OST-610	LICENSE; OPENSTORAGE (OST); DD610	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	NA
L-OST-630	LICENSE; OPENSTORAGE (OST); DD630	$4,500.00	30.5%	$3,127.50	$810.00	$720.00	N/A	$0.00	$0.00	$810.00	DM	NA
L-OST-660	LICENSE; OPENSTORAGE (OST); DD660	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	NA
L-OST-690	LICENSE; OPENSTORAGE (OST); DD690	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	NA
L-OST-690G	LICENSE; OPENSTORAGE (OST); DD690G	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	NA
L-OST-880	LICENSE; OPENSTORAGE (OST); DD880	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	NA
L-OST-880G	LICENSE; OPENSTORAGE (OST); DD880G	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	NA
L-OSTC2-880	LICENSE; OPENSTORAGE (OST); DD880;CTRL 2	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	NA
L-REP-565	LICENSE; REPLICATOR; DD565	$0.00	30.5%	$0.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	NA
L-REP-660	LICENSE; REPLICATOR; DD660	$25,000.00	30.5%	$17,375.00	$4,500.00	$4,000.00	N/A	$0.00	$0.00	$4,500.00	DM	NA
L-REP-690G	LICENSE; REPLICATOR; DD690G	$35,000.00	30.5%	$24,325.00	$6,300.00	$5,600.00	N/A	$0.00	$0.00	$6,300.00	DH	NA
L-REP-880G	LICENSE; REPLICATOR; DD880G	$70,000.00	30.5%	$48,650.00	$12,600.00	$11,200.00	N/A	$0.00	$0.00	$12,600.00	DH	NA
L-RL-565	LICENSE; RETENTION LOCK; DD565	$0.00	30.5%	$0.00	$2,250.00	$2,000.00	N/A	$0.00	$0.00	$2,250.00	DM	NA
L-RL-660	LIC;RETENTION LOCK GOV EDITION;DD660	$20,000.00	30.5%	$13,900.00	$3,600.00	$3,200.00	N/A	$0.00	$0.00	$3,600.00	DM	NA
L-RL-690G	LICENSE; RETENTION LOCK; DD690G	$24,000.00	30.5%	$16,680.00	$4,320.00	$3,840.00	N/A	$0.00	$0.00	$4,320.00	DH	NA
L-RL-880G	LICENSE; RETENTION LOCK; DD880G	$55,000.00	30.5%	$38,225.00	$9,900.00	$8,800.00	N/A	$0.00	$0.00	$9,900.00	DH	NA
L-VTL-565-1	LIC;VTL;565. INCL:1XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$3,060.00	$2,720.00	N/A	$0.00	$0.00	$3,060.00	DM	NA
L-VTL-565-2	LIC;VTL;565. INCL:2XPCIE CARD;DP;4G	$0.00	30.5%	$0.00	$3,870.00	$3,440.00	N/A	$0.00	$0.00	$3,870.00	DM	NA
L-VTL-660-1	LIC;VTL;660. INCL:1XPCIE CARD;DP;4G	$19,500.00	30.5%	$13,552.50	$3,510.00	$3,120.00	N/A	$0.00	$0.00	$3,510.00	DM	NA
L-VTL-660-2	LIC;VTL;660. INCL:2XPCIE CARD;DP;4G	$24,000.00	30.5%	$16,680.00	$4,320.00	$3,840.00	N/A	$0.00	$0.00	$4,320.00	DM	NA
L-VTL-690G1	LIC;VTL;690G. INCL:1XPCIE CARD;DP;4G	$27,000.00	30.5%	$18,765.00	$4,860.00	$4,320.00	N/A	$0.00	$0.00	$4,860.00	DH	NA
L-VTL-690G2	LIC;VTL;690G. INCL:2XPCIE CARD;DP;4G	$31,500.00	30.5%	$21,892.50	$5,670.00	$5,040.00	N/A	$0.00	$0.00	$5,670.00	DH	NA
L-VTL-880G1	LIC;VTL;880G. INCL:1XPCIE CARD;DP;4G	$49,500.00	30.5%	$34,402.50	$8,910.00	$7,920.00	N/A	$0.00	$0.00	$8,910.00	DH	NA
L-VTL-880G2	LIC;VTL;880G. INCL:2XPCIE CARD;DP;4G	$54,000.00	30.5%	$37,530.00	$9,720.00	$8,640.00	N/A	$0.00	$0.00	$9,720.00	DH	NA
L-VTL880G81	LIC;VTL;880G; INCL 1XPCIE CARD;DP;8G	$49,500.00	30.5%	$34,402.50	$8,910.00	$7,920.00	N/A	$0.00	$0.00	$8,910.00	DH	NA
L-VTL880G82	LIC;VTL;880G; INCL 2XPCIE CARD;DP;8G	$54,000.00	30.5%	$37,530.00	$9,720.00	$8,640.00	N/A	$0.00	$0.00	$9,720.00	DH	NA
L-XCAP4200-B	LICENSE,EXP CAP,DD4200,MORE THAN 120TB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	NA
L-XCAP4500-B	LICENSE,EXP CAP,DD4500,MORE THAN 180TB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PM	NA
L-XCAP7200-B	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
NL400-SATA-E31	NL400-128T+3.2T SSD-SED/12G/2x10GE 2x1GE	$266,403.00	15.6%	$224,844.13	$29,304.33	$23,976.27	N/A	$0.00	N/A	$29,304.33	IS	NA
NL400-SATA-E32	NL400-128T+3.2T SSD-SED/12G/4x1GE	$263,149.00	15.6%	$222,097.76	$28,946.39	$23,683.41	N/A	$0.00	N/A	$28,946.39	IS	NA
NL400-SATA-E33	NL400-128T+3.2T SSD-SED/24G/2x10GE 2x1GE	$267,923.00	15.6%	$226,127.01	$29,471.53	$24,113.07	N/A	$0.00	N/A	$29,471.53	IS	NA
NL400-SATA-E34	NL400-128T+3.2T SSD-SED/24G/4x1GE	$264,669.00	15.6%	$223,380.64	$29,113.59	$23,820.21	N/A	$0.00	N/A	$29,113.59	IS	NA
NL400-SATA-E35	NL400-128T+3.2T SSD-SED/48G/2x10GE 2x1GE	$276,825.00	15.6%	$233,640.30	$30,450.75	$24,914.25	N/A	$0.00	N/A	$30,450.75	IS	NA
NL400-SATA-E36	NL400-128T+3.2T SSD-SED/48G/4x1GE	$267,779.00	15.6%	$226,005.48	$29,455.69	$24,100.11	N/A	$0.00	N/A	$29,455.69	IS	NA
NL400-SATA-E37	NL400-99T+2.4T SSD-SED/12G/2x10GE 2x1GE	$245,625.00	15.6%	$207,307.50	$27,018.75	$22,106.25	N/A	$0.00	N/A	$27,018.75	IS	NA
NL400-SATA-E38	NL400-99T+2.4T SSD-SED/12G/4x1GE	$242,037.00	15.6%	$204,279.23	$26,624.07	$21,783.33	N/A	$0.00	N/A	$26,624.07	IS	NA
NL400-SATA-E39	NL400-99T+2.4T SSD-SED/24G/2x10GE 2x1GE	$246,787.00	15.6%	$208,288.23	$27,146.57	$22,210.83	N/A	$0.00	N/A	$27,146.57	IS	NA
NL400-SATA-E40	NL400-99T+2.4T SSD-SED/24G/4x1GE	$243,198.00	15.6%	$205,259.11	$26,751.78	$21,887.82	N/A	$0.00	N/A	$26,751.78	IS	NA
NL400-SATA-E41	NL400-99T+2.4T SSD-SED/48G/2x10GE 2x1GE	$249,949.00	15.6%	$210,956.96	$27,494.39	$22,495.41	N/A	$0.00	N/A	$27,494.39	IS	NA
NL400-SATA-E42	NL400-99T+2.4T SSD-SED/48G/4x1GE	$246,361.00	15.6%	$207,928.68	$27,099.71	$22,172.49	N/A	$0.00	N/A	$27,099.71	IS	NA
NL400-SATA-E43	NL400-96T+3.2T SSD-SED/12G/2x10GE 2x1GE	$271,814.00	15.6%	$229,411.02	$29,899.54	$24,463.26	N/A	$0.00	N/A	$29,899.54	IS	NA
NL400-SATA-E44	NL400-96T+3.2T SSD-SED/12G/4x1GE	$268,225.00	15.6%	$226,381.90	$29,504.75	$24,140.25	N/A	$0.00	N/A	$29,504.75	IS	NA
NL400-SATA-E45	NL400-96T+3.2T SSD-SED/24G/2x10GE 2x1GE	$272,975.00	15.6%	$230,390.90	$30,027.25	$24,567.75	N/A	$0.00	N/A	$30,027.25	IS	NA
NL400-SATA-E46	NL400-96T+3.2T SSD-SED/24G/4x1GE	$269,387.00	15.6%	$227,362.63	$29,632.57	$24,244.83	N/A	$0.00	N/A	$29,632.57	IS	NA
NL400-SATA-E47	NL400-96T+3.2T SSD-SED/48G/2x10GE 2x1GE	$276,138.00	15.6%	$233,060.47	$30,375.18	$24,852.42	N/A	$0.00	N/A	$30,375.18	IS	NA
NL400-SATA-E48	NL400-96T+3.2T SSD-SED/48G/4x1GE	$272,549.00	15.6%	$230,031.36	$29,980.39	$24,529.41	N/A	$0.00	N/A	$29,980.39	IS	NA
NL400-SAT-S07	NL400-136T+800GB SSD/24G/4x1GE	$150,245.00	15.6%	$126,806.78	$16,526.95	$13,522.05	N/A	$0.00	N/A	$16,526.95	IS	NA
NL400-SAT-S08	NL400-136T+800GBSSD/24G/2x10GE SFP+2x1GE	$152,348.00	15.6%	$128,581.71	$16,758.28	$13,711.32	N/A	$0.00	N/A	$16,758.28	IS	NA
NL400-SAT-S09	NL400-136T+800GB SSD/48G/4x1GE	$151,735.00	15.6%	$128,064.34	$16,690.85	$13,656.15	N/A	$0.00	N/A	$16,690.85	IS	NA
NL400-SAT-S10	NL400-136T+800GBSSD/48G/2x10GE SFP+2x1GE	$151,735.00	15.6%	$128,064.34	$16,690.85	$13,656.15	N/A	$0.00	N/A	$16,690.85	IS	NA
NL400-SAT-S11	NL400-140T+400GB SSD/24G/4x1GE	$145,007.00	15.6%	$122,385.91	$15,950.77	$13,050.63	N/A	$0.00	N/A	$15,950.77	IS	NA
NL400-SAT-S12	NL400-140T+400GBSSD/24G/2x10GE SFP+2x1GE	$147,175.00	15.6%	$124,215.70	$16,189.25	$13,245.75	N/A	$0.00	N/A	$16,189.25	IS	NA
NL400-SAT-S13	NL400-140T+400GB SSD/48G/4x1GE	$146,543.00	15.6%	$123,682.29	$16,119.73	$13,188.87	N/A	$0.00	N/A	$16,119.73	IS	NA
NL400-SAT-S14	NL400-140T+400GBSSD/48G/2x10GE SFP+2x1GE	$146,543.00	15.6%	$123,682.29	$16,119.73	$13,188.87	N/A	$0.00	N/A	$16,119.73	IS	NA
NL400-SAT-S41	NL400-102T+1.6T SSD/48G/2x10GE SFP+2x1GE	$170,417.00	15.6%	$143,831.95	$18,745.87	$15,337.53	N/A	$0.00	N/A	$18,745.87	IS	NA
NL400-SAT-S42	NL400-35T+800GB SSD/48G/2x10GbE+2x1GE	$96,071.00	15.6%	$81,083.92	$10,567.81	$8,646.39	N/A	$0.00	N/A	$10,567.81	IS	NA
NL400-SAT-S43	NL400-68T+1.6TB SSD/48G/2x10GbE+2x1GE	$133,617.00	15.6%	$112,772.75	$14,697.87	$12,025.53	N/A	$0.00	N/A	$14,697.87	IS	NA
NL400-SAT-S44	NL400-132T+2.4TB SSD/48GB/2x10GbE+2x1GE	$182,523.00	15.6%	$154,049.41	$20,077.53	$16,427.07	N/A	$0.00	N/A	$20,077.53	IS	NA
NL820-0006	NL400 GNA ENABLER KIT 2 X 800GB	$69,722.00	15.6%	$58,845.37	$7,669.42	$6,274.98	N/A	$0.00	N/A	$7,669.42	IS	NA
NL820-0034	NL400 GNA ENABLER KIT 2 X 400GB SSD	$36,647.00	15.6%	$30,930.07	$4,031.17	$3,298.23	N/A	$0.00	N/A	$4,031.17	IS	NA
NL820-0035	INACTIVE - NL400 GNA ENABLER KIT	$52,274.00	15.6%	$44,119.26	$5,750.14	$4,704.66	N/A	$0.00	N/A	$5,750.14	IS	NA
NL820-0036	NL400 GNA ENABLER KIT 4 X 400GB SSD	$69,152.00	15.6%	$58,364.29	$7,606.72	$6,223.68	N/A	$0.00	N/A	$7,606.72	IS	NA
NL820-0056	NL400 GNA ENABLER KIT 6 x 400GB SSD	$95,594.00	15.6%	$80,681.34	$10,515.34	$8,603.46	N/A	$0.00	N/A	$10,515.34	IS	NA
NL820-0063	NL400 GNA ENABLER KIT 4 x 800GB SSD	$120,617.00	15.6%	$101,800.75	$13,267.87	$10,855.53	N/A	$0.00	N/A	$13,267.87	IS	NA
NL820-0066	Metadata Acc Kit NL400 1x800GB SSD	$30,816.00	15.6%	$26,008.70	$3,389.76	$2,773.44	N/A	$0.00	N/A	$3,389.76	IS	NA
NL820-0067	Metadata Acc Kit NL400 3x800GB SSD	$104,792.00	15.6%	$88,444.45	$11,527.12	$9,431.28	N/A	$0.00	N/A	$11,527.12	IS	NA
NX3-DPE-BASE	2XSP; 16GB MEMORY; DISK PROCESSOR ENCLOS	$8,812.00	17.5%	$7,269.90	$3,456.00	$2,419.00	N/A	$0.00	$0.00	$3,456.00	J	NA
NX3-FC-DK	ASSY DISK 300GB 15K FC DISK	$2,570.00	17.5%	$2,120.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NA
NX3-SSD	DPE 15GB SSD	$1,449.00	17.5%	$1,195.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NA
OBJ-BUNDL	EMC Centera Object Bundle=CB	$235.00	21.5%	$184.48	$54.05	N/A	N/A	N/A	N/A	$54.05	V	NA
OMSA-TOOL-SET	GPLV3 DELL OMSA TOOLSET VARIOUS PRODUCTS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PF-ACON3P-50	VMAX CE AC 3PH 50A W3-4IN CONDUIT ADPTR	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	NA
PF-PC3YAFLA	VMAX CE 32A 3PH WYE CORD SET IEC309-AMER	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	NA
PF-PC3YAFLE	VMAX CE 32A 3PH WYE CRD SET FLY LEAD EU	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	NA
PF-PCBL3DHH	VMAX CE PWR CBL HBL-HBL 3D	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	NA
PF-PCBL3DHR	VMAX CE PWR CBL HBL-RSTOL 3D	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	NA
PF-PCBL3YAG	VMAX CE INTL 3PH 32 AMP IEC309 TO GARO	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	NA
PF-PW40UASTL	VMAX CE 30A 1PH AUSIP57 CLIPSAL 56PA332	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	NA
PF-PW40UIEC3	VMAX CE 30A 1PH NAMER JAPAN I6-30P	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	NA
PF-PW40URUS	VMAX CE 30A 1PH RUSSELLSTOLL 3750DP	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	NA
PF-PW40U-US	VMAX CE 30A 1PH INTL IEC309-332P6	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	NA
PK-DD-EX2UA	PACKAGING;DD SYSTEM;EXTERNAL;2UA	$275.00	30.5%	$191.13	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
PK-DD-EXT1U	PACKAGING;DD120;EXTERNAL;1U	$175.00	30.5%	$121.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
PK-DD-EXT20	PACKAGING;ES20;EXTERNAL;3U	$175.00	30.5%	$121.63	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
PK-DD-EXT2U	PACKAGING;DD SYSTEM;EXTERNAL;2U	$225.00	30.5%	$156.38	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
PK-DD-EXT3U	PACKAGING;DD5XX;EXTERNAL;3U	$225.00	30.5%	$156.38	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
PK-DD-EXT4U	PACKAGING;DD880;EXTERNAL;4U	$325.00	30.5%	$225.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
PKL-CL-T1-4U	CC CL PKG LT T1-4U	$0.00	30.5%	$0.00	$252.00	N/A	N/A	N/A	N/A	$252.00	D2	NA
PKL-CL-T5-31U	CC CL PKG LT T5-31U	$0.00	30.5%	$0.00	$1,242.00	N/A	N/A	N/A	N/A	$1,242.00	D2	NA
PP-AIX-DPF	PPATH AIX DEP FENB	$5,043.00	30.5%	$3,504.89	$907.74	N/A	N/A	N/A	N/A	$907.74	D1	NA
PP-AIX-DPL	PPATH AIX DEP LITE	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	NA
PP-HP-BR312	POWERPATH 4.1 FOR HP-UX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	NA
PP-HP-BR403	POWERPATH 4.2 HP-UX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	NA
PP-HP-DPF	PPATH HP DEP FENB	$5,043.00	30.5%	$3,504.89	$907.74	N/A	N/A	N/A	N/A	$907.74	D1	NA
PP-HP-DPL	PPATH HP DEP LITE	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	NA
PP-LX-BR402	POWERPATH LINUX 3.0.5	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	NA
PP-LX-DPF	PPATH LINUX DEP FENB	$1,812.00	30.5%	$1,259.34	$326.16	N/A	N/A	N/A	N/A	$326.16	D1	NA
PP-LX-DPL	PPATH LINUX DEP LITE	$330.00	30.5%	$229.35	$59.40	N/A	N/A	N/A	N/A	$59.40	D1	NA
PP-SUN-BR312	POWERPATH 4.1 FOR SOLARIS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	NA
PP-SUN-BR403	POWERPATH 4.2 SOLARIS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	NA
PP-SUN-DPF	PPATH SUN DEP FENB	$5,043.00	30.5%	$3,504.89	$907.74	N/A	N/A	N/A	N/A	$907.74	D1	NA
PP-SUN-DPL	PPATH SUN DEP LITE	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	NA
PP-WN-DPF	PPATH WINDOWS DEP FENB	$1,812.00	30.5%	$1,259.34	$326.16	N/A	N/A	N/A	N/A	$326.16	D1	NA
PP-WN-DPL	PPATH WINDOWS DEP LITE	$330.00	30.5%	$229.35	$59.40	N/A	N/A	N/A	N/A	$59.40	D1	NA
PS-RES-ACD	RSA Residency Consulting ACD	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	NA
RCCBENB01	DMX-LITE FULLY ENABLED SW PACKAGE	$316,176.00	30.5%	$219,742.32	$56,911.68	N/A	N/A	N/A	N/A	$56,911.68	D1	NA
RCCBLTD01	DMX-LITE BASE LIMITED SW PACKAGE	$135,504.00	30.5%	$94,175.28	$24,390.72	N/A	N/A	N/A	N/A	$24,390.72	D1	NA
RECOVERPNT-VM-KIT	RECOVERPOINT FOR VM MEDIA KIT=UA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	NA
R-ES30-30S-B	OPTION,ES30 SHELF,15X2TB SAS HDD,RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
R-ES30-45S-B	OPTION,ES30 SHELF,15X3TB SAS HDD,RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	PH	NA
RP-BNDL1	MUST BE ORDERED WITH INV-BNDL1	$0.00	30.5%	$0.00	$10,890.00	N/A	N/A	N/A	N/A	$10,890.00	D3	NA
RP-BNDL2	MUST BE ORDERED WITH INV-BNDL2	$0.00	30.5%	$0.00	$15,840.00	N/A	N/A	N/A	N/A	$15,840.00	D3	NA
RP-BNDL3	MUST BE ORDERED WITH INV-BNDL3	$0.00	30.5%	$0.00	$26,730.00	N/A	N/A	N/A	N/A	$26,730.00	D3	NA
RP-BROCADE	RP BROCADE SPLITTER (CONFIG)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	NA
RP-CLARIION	RP CLARIION SPLITTER (CONFIG)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	NA
RP-KDRIVER	RP KDRIVER SPLITTER (CONFIG)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	NA
RP-LS	RECOVERPOINT LICENSE SOLUTION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	NA
RP-SANTAP	RP SANTAP SPLITTER (CONFIG)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	NA
RP-SYNC	RP SYNCHRONOUS REPLICATION (CONFIG)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	NA
SACENB01	DXM LITE FULLY ENABLED FOR SAC	$295,421.00	30.5%	$205,317.60	$53,175.78	N/A	N/A	N/A	N/A	$53,175.78	D1	NA
SACLTD01	DMX-LITE MODEL FOR BUNDLE DEAL	$126,610.00	30.5%	$87,993.95	$22,789.80	N/A	N/A	N/A	N/A	$22,789.80	D1	NA
SB-CONFIG01	VMAX CONFIG 01	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG02	VMAX CONFIG 02	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG05	VMAX CONFIG 05	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG06	VMAX CONFIG 06	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG07	VMAX CONFIG 07	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG08	VMAX CONFIG 08	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG09	VMAX CONFIG 09	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG10	VMAX CONFIG 10	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG11	VMAX CONFIG 11	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG12	VMAX CONFIG 12	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG13	VMAX CONFIG 13	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG14	VMAX CONFIG 14	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG15	VMAX CONFIG 15	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG16	VMAX CONFIG 16	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG17	VMAX CONFIG 17	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG19	VMAX CONFIG 19	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG20	VMAX CONFIG 20	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG21	VMAX CONFIG 21	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG22	VMAX CONFIG 22	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG28	VMAX CONFIG 28	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG30	VMAX CONFIG 30	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG31	VMAX CONFIG 31	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG32	VMAX CONFIG 32	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG33	VMAX CONFIG 33	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG34	VMAX CONFIG 34	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG35	VMAX CONFIG 35	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG36	VMAX CONFIG 36	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG37	VMAX CONFIG 37	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG38	VMAX CONFIG 38	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG39	VMAX CONFIG 39	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG40	VMAX CONFIG 40	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG41	VMAX CONFIG 41	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG42	VMAX CONFIG 42	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG43	VMAX CONFIG 43	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SB-CONFIG44	VMAX CONFIG 44	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	NA
SHANG-ENB	SPECIAL PKG SE TITLES FOR SHANGHI UPG	$78,925.00	30.5%	$54,852.88	$14,206.50	N/A	N/A	N/A	N/A	$14,206.50	D1	NA
SHANG-LTD	SPECIAL PKG SW TITLES FOR SHANGHI MOBILE	$33,825.00	30.5%	$23,508.38	$6,088.50	N/A	N/A	N/A	N/A	$6,088.50	D1	NA
SMA-ESM-BOX	EMC SERVER MONITOR KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	NA
SMA-ESM-LIC	EMC SERVER MANAGER LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	NA
SP811-0012	R-SPR KIT - FRNT PANEL ASSY - 2U - ROHS	$752.00	15.6%	$634.69	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0013	R-SPR KIT - FAN MODULE ASSY	$109.00	15.6%	$92.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0026	R-SPR KIT - LG BLOWR - 1U - ACCELERATOR	$120.00	15.6%	$101.28	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0027	R-SPR KIT - SM BLOWR - 1U	$89.00	15.6%	$75.12	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SP811-0028	R-SPR KIT - FRNT PANEL ASSY- 1U - ACCEL	$297.00	15.6%	$250.67	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0029	R-SPR KIT - PASSIVE RISER - 1U	$0.00	15.6%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0030	R-SPR KIT - CABLE ASSY - SATA - R/A	$38.00	15.6%	$32.07	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0031	R-SPR KIT - PWR SUPPLY - 1U	$102.00	15.6%	$86.09	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0032	R-SPR KIT - FRNT PANEL ASSY - EX6000	$441.00	15.6%	$372.20	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0034	R-SPR KIT - CABLE ASSY - SATA R/A TO ST	$8.00	15.6%	$6.75	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0042	R-SPR KIT - SLIDE RAIL KIT - 1U	$357.00	15.6%	$301.31	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0043	R-SPR KIT - SLIDE RAIL KIT - 2U	$359.00	15.6%	$303.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0049	R-SPR KIT - FBDIMM - 1GB - ROHS	$207.00	15.6%	$174.71	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0050	R-SPR KIT - BATTERY TRAY - 2U - ROHS	$164.00	15.6%	$138.42	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0051	R-SPR KIT - IB-NVRAM CARD 2U/4U X/S200	$1,688.00	15.6%	$1,424.67	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0052	R-SPR KIT - RISER CARD - 2U - ROHS	$318.00	15.6%	$268.39	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0054	R-SPR KIT - CPU - FAN MODULE	$72.00	15.6%	$60.77	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0055	R-SPR KIT - PWR SUPPLY - 1U/2U	$641.00	15.6%	$541.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0062	R-SPR KIT - FBDIMM - 2GB	$249.00	15.6%	$210.16	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0063	R-SPR KIT - FBDIMM - 4GB	$489.00	15.6%	$412.72	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0064	R-SPR KIT - FRNT PANEL ASSY - 1U - ACC-X	$454.00	15.6%	$383.18	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0065	R-SPR KIT - INFINIBAND -1U - ACC-X	$1,846.00	15.6%	$1,558.02	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0067	R-SPR KIT - NIC -10GE-SR - 1U - ACC-X	$1,724.00	15.6%	$1,455.06	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0069	R-SPR KIT - FRNT PANEL ASSY BU ACCEL	$423.00	15.6%	$357.01	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0070	R-SPR KIT - NIC - FC - 1U - BACKUP ACC	$8,860.00	15.6%	$7,477.84	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0071	R-SPR KIT - NIC - 2 PORT GE	$566.00	15.6%	$477.70	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0074	R-SPR KIT - FRNT PANEL ASSY - 2U - BLACK	$766.00	15.6%	$646.50	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0075	R-SPR KIT - FRNT PANEL ASSY - 4U -SILVER	$453.00	15.6%	$382.33	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0076	R-SPR KIT - FRNT PANEL ASSY - 4U - BLUE	$458.00	15.6%	$386.55	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0077	R-SPR KIT - PWR SUPPLY - 1200W - 4U	$1,111.00	15.6%	$937.68	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0078	R-SPR KIT - SAS CONTRLR - 4U	$669.00	15.6%	$564.64	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0079	R-SPR KIT - DIMM - 1GB - SINGLE RANK	$218.00	15.6%	$183.99	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0081	R-SPR KIT - CABLE ASSY - IPASS ST 4X ST	$24.00	15.6%	$20.26	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0083	R-SPR KIT - SLIDE RAIL KIT - 4U	$422.00	15.6%	$356.17	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0105	R-SPR KIT - NIC - 10GE CX4	$2,483.00	15.6%	$2,095.65	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0106	R-SPR KIT - NIC - 10GE SFP+	$1,699.00	15.6%	$1,433.96	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0108	R-SPR KIT - SFP+ OPTIC - 10GE	$270.00	15.6%	$227.88	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0113	R-SPR KIT - NIC 10GESFP+ ACCEL-X W/OP	$2,231.00	15.6%	$1,882.96	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0114	R-SPR KIT - FRNT PANEL ASSY - X200	$531.00	15.6%	$448.16	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0115	R-SPR KIT - FRNT PANEL ASSY - S200	$530.00	15.6%	$447.32	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0118	R-SPR KIT - 200/400 2x1GE	$530.00	15.6%	$447.32	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0119	R-SPR KIT - 200/400 2x10GE SFP+ NO OP	$1,604.00	15.6%	$1,353.78	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0121	R-SPR KIT - PWR SUPPLY - 1U - 750W	$582.00	15.6%	$491.21	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0122	R-SPR KIT - FAN MODULE ASSY - ROHS	$71.00	15.6%	$59.92	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0123	R-SPR KIT - S/X/NL-Series 1 x 2GB DIMM	$162.00	15.6%	$136.73	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0124	R-SPR KIT - S/X/NL-Series 1 x 4GB DIMM	$209.00	15.6%	$176.40	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0125	R-SPR KIT - S/X/NL-Series 1 x 8GB DIMM	$342.00	15.6%	$288.65	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0126	R-SPR KIT - S/X/NL-Series 1 x BOOT DRVE	$175.00	15.6%	$147.70	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0137	R-SPR KIT - HW KIT SIDE RAIL	$67.00	15.6%	$56.55	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0138	R-SPR KIT - SIDE RAIL SOLID BEAR SPECIAL	$237.00	15.6%	$200.03	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0140	R-SPR KIT - SAS CONTRLR - 108NL	$683.00	15.6%	$576.45	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0146	R-SPR KIT - ASSY - 28P SAS CONT - 1 PORT	$1,197.00	15.6%	$1,010.27	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0147	R-SPR KIT - FAN MODULES & FAN GUARD - 4U	$407.00	15.6%	$343.51	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0154	FRU - PS - MELLANOX MIS50XX QDR SWITCH	$1,109.00	15.6%	$936.00	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0155	FRU - PWR DSTRBSN PANEL TITAN RACK	$283.00	15.6%	$238.85	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0156	FRU - PWR DSTRBSN UNIT - TITAN RACK	$440.00	15.6%	$371.36	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0157	FRU - CBL - MINI SAS TITAN RACK INTERCON	$160.00	15.6%	$135.04	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0159	R-SPR KIT - FRNT PANEL - 4U - X400	$754.00	15.6%	$636.38	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0160	R-SPR KIT - FRNT PANEL - 4U - NL400	$736.00	15.6%	$621.18	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0161	R-SPR KIT - FAN MODULE - 4U - X/NL400	$165.00	15.6%	$139.26	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0162	R-SPR KIT - PWR SUPPLY - 4U - X/NL400	$902.00	15.6%	$761.29	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0163	R-SPR KIT - S/X/NL-Series 1 x 16GB DIMM	$915.00	15.6%	$772.26	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0177	R-SPR KIT - ISILON CONSOLE ASSY REPLACE	$792.00	15.6%	$668.45	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0183	FRU - PDU TITAN PDU RACK	$959.00	15.6%	$809.40	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0184	FRU - CBL PDU-PDU MINI-JUMPER TITAN IC	$963.00	15.6%	$812.77	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP811-0189	R-SPR KIT - S/X/NL-Series 1 x 16GB DIMM	$955.00	15.6%	$806.02	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP812-0001	IQNL CHASSIS; 4U	$14,803.00	15.6%	$12,493.73	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP812-0002	IQX CHASSIS, 4U	$17,445.00	15.6%	$14,723.58	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP812-0003	IQ 108NL CHASSIS; 4U	$17,640.00	15.6%	$14,888.16	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP812-0008	S200 CHASSIS; 2U	$11,591.00	15.6%	$9,782.80	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP812-0009	X200 CHASSIS; 2U	$8,598.00	15.6%	$7,256.71	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP812-0010	X400 CHASSIS; 4U	$17,045.00	15.6%	$14,385.98	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SP812-0013	NL400 CHASSIS; 4U	$13,623.00	15.6%	$11,497.81	$0.00	N/A	N/A	$0.00	N/A	N/A	IS	NA
SRDF-A-BASEF	SRDF-A FENB BASE LICENSE	$17,640.00	30.5%	$12,259.80	$3,175.20	N/A	N/A	N/A	N/A	$3,175.20	D1	NA
SRDF-A-BASEL	SRDF-A LITE BASE LICENSE	$3,120.00	30.5%	$2,168.40	$561.60	N/A	N/A	N/A	N/A	$561.60	D1	NA
SRDF-A-CF01	SRDF-A FENB 1TB (0-14TB)	$3,720.00	30.5%	$2,585.40	$669.60	N/A	N/A	N/A	N/A	$669.60	D1	NA
SRDF-A-CF02	SRDF-A FENB 1TB (15-25TB)	$3,500.00	30.5%	$2,432.50	$630.00	N/A	N/A	N/A	N/A	$630.00	D1	NA
SRDF-A-CF03	SRDF-A FENB 1TB (26-40TB)	$3,080.00	30.5%	$2,140.60	$554.40	N/A	N/A	N/A	N/A	$554.40	D1	NA
SRDF-A-CF04	SRDF-A FENB 1TB (41-60TB)	$2,750.00	30.5%	$1,911.25	$495.00	N/A	N/A	N/A	N/A	$495.00	D1	NA
SRDF-A-CF05	SRDF-A FENB 1TB (61-100TB)	$2,450.00	30.5%	$1,702.75	$441.00	N/A	N/A	N/A	N/A	$441.00	D1	NA
SRDF-A-CF06	SRDF-A FENB 1TB (101-150TB)	$2,170.00	30.5%	$1,508.15	$390.60	N/A	N/A	N/A	N/A	$390.60	D1	NA
SRDF-A-CF07	SRDF-A FENB 1TB (151-250TB)	$1,870.00	30.5%	$1,299.65	$336.60	N/A	N/A	N/A	N/A	$336.60	D1	NA
SRDF-A-CF08	SRDF-A FENB 1TB (251-400TB)	$1,590.00	30.5%	$1,105.05	$286.20	N/A	N/A	N/A	N/A	$286.20	D1	NA
SRDF-A-CF09	SRDF-A FENB 1TB (401-600TB)	$1,370.00	30.5%	$952.15	$246.60	N/A	N/A	N/A	N/A	$246.60	D1	NA
SRDF-A-CF10	SRDF-A FENB 1TB (601-1000TB)	$1,180.00	30.5%	$820.10	$212.40	N/A	N/A	N/A	N/A	$212.40	D1	NA
SRDF-A-CF11	SRDF-A FENB 1TB(1001TB OR GREATER)	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	NA
SRDF-A-CL01	SRDF-A LITE 1TB (0-14TB)	$660.00	30.5%	$458.70	$118.80	N/A	N/A	N/A	N/A	$118.80	D1	NA
SRDF-A-CL02	SRDF-A LITE 1TB (15-25TB)	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	NA
SRDF-A-CL03	SRDF-A LITE 1TB (26-40TB)	$550.00	30.5%	$382.25	$99.00	N/A	N/A	N/A	N/A	$99.00	D1	NA
SRDF-A-CL04	SRDF-A LITE 1TB (41-60TB)	$490.00	30.5%	$340.55	$88.20	N/A	N/A	N/A	N/A	$88.20	D1	NA
SRDF-A-CL05	SRDF-A LITE 1TB (61-100TB)	$440.00	30.5%	$305.80	$79.20	N/A	N/A	N/A	N/A	$79.20	D1	NA
SRDF-A-CL06	SRDF-A LITE 1TB (101-150TB)	$390.00	30.5%	$271.05	$70.20	N/A	N/A	N/A	N/A	$70.20	D1	NA
SRDF-A-CL07	SRDF-A LITE 1TB (151-250TB)	$330.00	30.5%	$229.35	$59.40	N/A	N/A	N/A	N/A	$59.40	D1	NA
SRDF-A-CL08	SRDF-A LITE 1TB (251-400TB)	$290.00	30.5%	$201.55	$52.20	N/A	N/A	N/A	N/A	$52.20	D1	NA
SRDF-A-CL09	SRDF-A LITE 1TB (401-600TB)	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	NA
SRDF-A-CL10	SRDF-A LITE 1TB (601-1000TB)	$210.00	30.5%	$145.95	$37.80	N/A	N/A	N/A	N/A	$37.80	D1	NA
SRDF-A-CL11	SRDF-A LITE 1TB(1001TB OR GREATER)	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDF-A-NF01	SRDF-A FENB 1TB (0-14TB) NLT3	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	NA
SRDF-A-NF02	SRDF-A FENB 1TB (15-25TB) NLT3	$1,750.00	30.5%	$1,216.25	$315.00	N/A	N/A	N/A	N/A	$315.00	D1	NA
SRDF-A-NF03	SRDF-A FENB 1TB (26-40TB) NLT3	$1,530.00	30.5%	$1,063.35	$275.40	N/A	N/A	N/A	N/A	$275.40	D1	NA
SRDF-A-NF04	SRDF-A FENB 1TB (41-60TB) NLT3	$1,370.00	30.5%	$952.15	$246.60	N/A	N/A	N/A	N/A	$246.60	D1	NA
SRDF-A-NF05	SRDF-A FENB 1TB (61-100TB) NLT3	$1,230.00	30.5%	$854.85	$221.40	N/A	N/A	N/A	N/A	$221.40	D1	NA
SRDF-A-NF06	SRDF-A FENB 1TB (101-150TB) NLT3	$1,080.00	30.5%	$750.60	$194.40	N/A	N/A	N/A	N/A	$194.40	D1	NA
SRDF-A-NF07	SRDF-A FENB 1TB (151-250TB) NLT3	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	NA
SRDF-A-NF08	SRDF-A FENB 1TB (251-400TB) NLT3	$790.00	30.5%	$549.05	$142.20	N/A	N/A	N/A	N/A	$142.20	D1	NA
SRDF-A-NF09	SRDF-A FENB 1TB (401-600TB) NLT3	$680.00	30.5%	$472.60	$122.40	N/A	N/A	N/A	N/A	$122.40	D1	NA
SRDF-A-NF10	SRDF-A FENB 1TB (601-1000TB) NLT3	$580.00	30.5%	$403.10	$104.40	N/A	N/A	N/A	N/A	$104.40	D1	NA
SRDF-A-NF11	SRDF-A FENB 1TB(1001TB OR GREATER) NLT3	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	NA
SRDF-A-NL01	SRDF-A LITE 1TB (0-14TB) NLT3	$330.00	30.5%	$229.35	$59.40	N/A	N/A	N/A	N/A	$59.40	D1	NA
SRDF-A-NL02	SRDF-A LITE 1TB (15-25TB) NLT3	$310.00	30.5%	$215.45	$55.80	N/A	N/A	N/A	N/A	$55.80	D1	NA
SRDF-A-NL03	SRDF-A LITE 1TB (26-40TB) NLT3	$280.00	30.5%	$194.60	$50.40	N/A	N/A	N/A	N/A	$50.40	D1	NA
SRDF-A-NL04	SRDF-A LITE 1TB (41-60TB) NLT3	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	NA
SRDF-A-NL05	SRDF-A LITE 1TB (61-100TB) NLT3	$220.00	30.5%	$152.90	$39.60	N/A	N/A	N/A	N/A	$39.60	D1	NA
SRDF-A-NL06	SRDF-A LITE 1TB (101-150TB) NLT3	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	NA
SRDF-A-NL07	SRDF-A LITE 1TB (151-250TB) NLT3	$170.00	30.5%	$118.15	$30.60	N/A	N/A	N/A	N/A	$30.60	D1	NA
SRDF-A-NL08	SRDF-A LITE 1TB (251-400TB) NLT3	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	NA
SRDF-A-NL09	SRDF-A LITE 1TB (401-600TB) NLT3	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	NA
SRDF-A-NL10	SRDF-A LITE 1TB (601-1000TB) NLT3	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	NA
SRDF-A-NL11	SRDF-A LITE 1TB(1001TB OR GREATER) NLT3	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	NA
SRDF-A-RBASF	SRDF-A FENB REPL BASE LICENSE	$12,740.00	30.5%	$8,854.30	$2,293.20	N/A	N/A	N/A	N/A	$2,293.20	D1	NA
SRDF-A-RBASL	SRDF-A LITE REPL BASE LICENSE	$2,250.00	30.5%	$1,563.75	$405.00	N/A	N/A	N/A	N/A	$405.00	D1	NA
SRDF-A-RF01	SRDF-A FENB REPL 1TB(0-14TB)	$8,270.00	30.5%	$5,747.65	$1,488.60	N/A	N/A	N/A	N/A	$1,488.60	D1	NA
SRDF-A-RF02	SRDF-A FENB REPL 1TB(15-25TB)	$6,870.00	30.5%	$4,774.65	$1,236.60	N/A	N/A	N/A	N/A	$1,236.60	D1	NA
SRDF-A-RF03	SRDF-A FENB REPL 1TB(26-40TB)	$5,830.00	30.5%	$4,051.85	$1,049.40	N/A	N/A	N/A	N/A	$1,049.40	D1	NA
SRDF-A-RF04	SRDF-A FENB REPL 1TB(41-60TB)	$5,180.00	30.5%	$3,600.10	$932.40	N/A	N/A	N/A	N/A	$932.40	D1	NA
SRDF-A-RF05	SRDF-A FENB REPL 1TB(61-100TB)	$4,600.00	30.5%	$3,197.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D1	NA
SRDF-A-RF06	SRDF-A FENB REPL 1TB(101-150TB)	$4,090.00	30.5%	$2,842.55	$736.20	N/A	N/A	N/A	N/A	$736.20	D1	NA
SRDF-A-RF07	SRDF-A FENB REPL 1TB(151-250TB)	$3,630.00	30.5%	$2,522.85	$653.40	N/A	N/A	N/A	N/A	$653.40	D1	NA
SRDF-A-RF08	SRDF-A FENB REPL 1TB(251-400TB)	$3,220.00	30.5%	$2,237.90	$579.60	N/A	N/A	N/A	N/A	$579.60	D1	NA
SRDF-A-RF09	SRDF-A FENB REPL 1TB(401-600TB)	$2,860.00	30.5%	$1,987.70	$514.80	N/A	N/A	N/A	N/A	$514.80	D1	NA
SRDF-A-RF10	SRDF-A FENB REPL 1TB(601-1000TB)	$2,550.00	30.5%	$1,772.25	$459.00	N/A	N/A	N/A	N/A	$459.00	D1	NA
SRDF-A-RF11	SRDF-A FENB REPL 1TB(1001TB OR GREATER)	$2,250.00	30.5%	$1,563.75	$405.00	N/A	N/A	N/A	N/A	$405.00	D1	NA
SRDF-A-RL01	SRDF-A LITE REPL 1TB(0-14TB)	$1,470.00	30.5%	$1,021.65	$264.60	N/A	N/A	N/A	N/A	$264.60	D1	NA
SRDF-A-RL02	SRDF-A LITE REPL 1TB(15-25TB)	$1,220.00	30.5%	$847.90	$219.60	N/A	N/A	N/A	N/A	$219.60	D1	NA
SRDF-A-RL03	SRDF-A LITE REPL 1TB(26-40TB)	$1,040.00	30.5%	$722.80	$187.20	N/A	N/A	N/A	N/A	$187.20	D1	NA
SRDF-A-RL04	SRDF-A LITE REPL 1TB(41-60TB)	$920.00	30.5%	$639.40	$165.60	N/A	N/A	N/A	N/A	$165.60	D1	NA
SRDF-A-RL05	SRDF-A LITE REPL 1TB(61-100TB)	$820.00	30.5%	$569.90	$147.60	N/A	N/A	N/A	N/A	$147.60	D1	NA
SRDF-A-RL06	SRDF-A LITE REPL 1TB(101-150TB)	$730.00	30.5%	$507.35	$131.40	N/A	N/A	N/A	N/A	$131.40	D1	NA
SRDF-A-RL07	SRDF-A LITE REPL 1TB(151-250TB)	$650.00	30.5%	$451.75	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	NA
SRDF-A-RL08	SRDF-A LITE REPL 1TB(251-400TB)	$570.00	30.5%	$396.15	$102.60	N/A	N/A	N/A	N/A	$102.60	D1	NA
SRDF-A-RL09	SRDF-A LITE REPL 1TB(401-600TB)	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	NA
SRDF-A-RL10	SRDF-A LITE REPL 1TB(601-1000TB)	$450.00	30.5%	$312.75	$81.00	N/A	N/A	N/A	N/A	$81.00	D1	NA
SRDF-A-RL11	SRDF-A LITE REPL 1TB(1001TB OR GREATER)	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D1	NA
SRDF-A-RUPL	SRDF-A LITE REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
SRDF-A-UPGL	SRDF-A LITE BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
SRDF-S-BASEF	SRDF-S FENB BASE LICENSE	$17,640.00	30.5%	$12,259.80	$3,175.20	N/A	N/A	N/A	N/A	$3,175.20	D1	NA
SRDF-S-BASEL	SRDF-S LITE BASE LICENSE	$3,120.00	30.5%	$2,168.40	$561.60	N/A	N/A	N/A	N/A	$561.60	D1	NA
SRDF-S-CF01	SRDF-S FENB 1TB (0-14TB)	$3,720.00	30.5%	$2,585.40	$669.60	N/A	N/A	N/A	N/A	$669.60	D1	NA
SRDF-S-CF02	SRDF-S FENB 1TB (15-25TB)	$3,500.00	30.5%	$2,432.50	$630.00	N/A	N/A	N/A	N/A	$630.00	D1	NA
SRDF-S-CF03	SRDF-S FENB 1TB (26-40TB)	$3,080.00	30.5%	$2,140.60	$554.40	N/A	N/A	N/A	N/A	$554.40	D1	NA
SRDF-S-CF04	SRDF-S FENB 1TB (41-60TB)	$2,750.00	30.5%	$1,911.25	$495.00	N/A	N/A	N/A	N/A	$495.00	D1	NA
SRDF-S-CF05	SRDF-S FENB 1TB (61-100TB)	$2,450.00	30.5%	$1,702.75	$441.00	N/A	N/A	N/A	N/A	$441.00	D1	NA
SRDF-S-CF06	SRDF-S FENB 1TB (101-150TB)	$2,170.00	30.5%	$1,508.15	$390.60	N/A	N/A	N/A	N/A	$390.60	D1	NA
SRDF-S-CF07	SRDF-S FENB 1TB (151-250TB)	$1,870.00	30.5%	$1,299.65	$336.60	N/A	N/A	N/A	N/A	$336.60	D1	NA
SRDF-S-CF08	SRDF-S FENB 1TB (251-400TB)	$1,590.00	30.5%	$1,105.05	$286.20	N/A	N/A	N/A	N/A	$286.20	D1	NA
SRDF-S-CF09	SRDF-S FENB 1TB (401-600TB)	$1,370.00	30.5%	$952.15	$246.60	N/A	N/A	N/A	N/A	$246.60	D1	NA
SRDF-S-CF10	SRDF-S FENB 1TB (601-1000TB)	$1,180.00	30.5%	$820.10	$212.40	N/A	N/A	N/A	N/A	$212.40	D1	NA
SRDF-S-CF11	SRDF-S FENB 1TB(1001TB OR GREATER)	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	NA
SRDF-S-CL01	SRDF-S LITE 1TB (0-14TB)	$660.00	30.5%	$458.70	$118.80	N/A	N/A	N/A	N/A	$118.80	D1	NA
SRDF-S-CL02	SRDF-S LITE 1TB (15-25TB)	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	NA
SRDF-S-CL03	SRDF-S LITE 1TB (26-40TB)	$550.00	30.5%	$382.25	$99.00	N/A	N/A	N/A	N/A	$99.00	D1	NA
SRDF-S-CL04	SRDF-S LITE 1TB (41-60TB)	$490.00	30.5%	$340.55	$88.20	N/A	N/A	N/A	N/A	$88.20	D1	NA
SRDF-S-CL05	SRDF-S LITE 1TB (61-100TB)	$440.00	30.5%	$305.80	$79.20	N/A	N/A	N/A	N/A	$79.20	D1	NA
SRDF-S-CL06	SRDF-S LITE 1TB (101-150TB)	$390.00	30.5%	$271.05	$70.20	N/A	N/A	N/A	N/A	$70.20	D1	NA
SRDF-S-CL07	SRDF-S LITE 1TB (151-250TB)	$330.00	30.5%	$229.35	$59.40	N/A	N/A	N/A	N/A	$59.40	D1	NA
SRDF-S-CL08	SRDF-S LITE 1TB (251-400TB)	$290.00	30.5%	$201.55	$52.20	N/A	N/A	N/A	N/A	$52.20	D1	NA
SRDF-S-CL09	SRDF-S LITE 1TB (401-600TB)	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	NA
SRDF-S-CL10	SRDF-S LITE 1TB (601-1000TB)	$210.00	30.5%	$145.95	$37.80	N/A	N/A	N/A	N/A	$37.80	D1	NA
SRDF-S-CL11	SRDF-S LITE 1TB(1001TB OR GREATER)	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	NA
SRDF-S-NF01	SRDF-S FENB 1TB (0-14TB) NLT3	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	NA
SRDF-S-NF02	SRDF-S FENB 1TB (15-25TB) NLT3	$1,750.00	30.5%	$1,216.25	$315.00	N/A	N/A	N/A	N/A	$315.00	D1	NA
SRDF-S-NF03	SRDF-S FENB 1TB (26-40TB) NLT3	$1,530.00	30.5%	$1,063.35	$275.40	N/A	N/A	N/A	N/A	$275.40	D1	NA
SRDF-S-NF04	SRDF-S FENB 1TB (41-60TB) NLT3	$1,370.00	30.5%	$952.15	$246.60	N/A	N/A	N/A	N/A	$246.60	D1	NA
SRDF-S-NF05	SRDF-S FENB 1TB (61-100TB) NLT3	$1,230.00	30.5%	$854.85	$221.40	N/A	N/A	N/A	N/A	$221.40	D1	NA
SRDF-S-NF06	SRDF-S FENB 1TB (101-150TB) NLT3	$1,080.00	30.5%	$750.60	$194.40	N/A	N/A	N/A	N/A	$194.40	D1	NA
SRDF-S-NF07	SRDF-S FENB 1TB (151-250TB) NLT3	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	NA
SRDF-S-NF08	SRDF-S FENB 1TB (251-400TB) NLT3	$790.00	30.5%	$549.05	$142.20	N/A	N/A	N/A	N/A	$142.20	D1	NA
SRDF-S-NF09	SRDF-S FENB 1TB (401-600TB) NLT3	$680.00	30.5%	$472.60	$122.40	N/A	N/A	N/A	N/A	$122.40	D1	NA
SRDF-S-NF10	SRDF-S FENB 1TB (601-1000TB) NLT3	$580.00	30.5%	$403.10	$104.40	N/A	N/A	N/A	N/A	$104.40	D1	NA
SRDF-S-NF11	SRDF-S FENB 1TB(1001TB OR GREATER) NLT3	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	NA
SRDF-S-NL01	SRDF-S LITE 1TB (0-14TB) NLT3	$330.00	30.5%	$229.35	$59.40	N/A	N/A	N/A	N/A	$59.40	D1	NA
SRDF-S-NL02	SRDF-S LITE 1TB (15-25TB) NLT3	$310.00	30.5%	$215.45	$55.80	N/A	N/A	N/A	N/A	$55.80	D1	NA
SRDF-S-NL03	SRDF-S LITE 1TB (26-40TB) NLT3	$280.00	30.5%	$194.60	$50.40	N/A	N/A	N/A	N/A	$50.40	D1	NA
SRDF-S-NL04	SRDF-S LITE 1TB (41-60TB) NLT3	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	NA
SRDF-S-NL05	SRDF-S LITE 1TB (61-100TB) NLT3	$220.00	30.5%	$152.90	$39.60	N/A	N/A	N/A	N/A	$39.60	D1	NA
SRDF-S-NL06	SRDF-S LITE 1TB (101-150TB) NLT3	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	NA
SRDF-S-NL07	SRDF-S LITE 1TB (151-250TB) NLT3	$170.00	30.5%	$118.15	$30.60	N/A	N/A	N/A	N/A	$30.60	D1	NA
SRDF-S-NL08	SRDF-S LITE 1TB (251-400TB) NLT3	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	NA
SRDF-S-NL09	SRDF-S LITE 1TB (401-600TB) NLT3	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	NA
SRDF-S-NL10	SRDF-S LITE 1TB (601-1000TB) NLT3	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDF-S-NL11	SRDF-S LITE 1TB(1001TB OR GREATER) NLT3	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	NA
SRDF-S-RBASF	SRDF-S FENB REPL BASE LICENSE	$12,740.00	30.5%	$8,854.30	$2,293.20	N/A	N/A	N/A	N/A	$2,293.20	D1	NA
SRDF-S-RBASL	SRDF-S LITE REPL BASE LICENSE	$2,250.00	30.5%	$1,563.75	$405.00	N/A	N/A	N/A	N/A	$405.00	D1	NA
SRDF-S-RF01	SRDF-S FENB REPL 1TB (0-14TB)	$8,270.00	30.5%	$5,747.65	$1,488.60	N/A	N/A	N/A	N/A	$1,488.60	D1	NA
SRDF-S-RF02	SRDF-S FENB REPL 1TB (15-25TB)	$6,870.00	30.5%	$4,774.65	$1,236.60	N/A	N/A	N/A	N/A	$1,236.60	D1	NA
SRDF-S-RF03	SRDF-S FENB REPL 1TB (26-40TB)	$5,830.00	30.5%	$4,051.85	$1,049.40	N/A	N/A	N/A	N/A	$1,049.40	D1	NA
SRDF-S-RF04	SRDF-S FENB REPL 1TB (41-60TB)	$5,180.00	30.5%	$3,600.10	$932.40	N/A	N/A	N/A	N/A	$932.40	D1	NA
SRDF-S-RF05	SRDF-S FENB REPL 1TB (61-100TB)	$4,600.00	30.5%	$3,197.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D1	NA
SRDF-S-RF06	SRDF-S FENB REPL 1TB (101-150TB)	$4,090.00	30.5%	$2,842.55	$736.20	N/A	N/A	N/A	N/A	$736.20	D1	NA
SRDF-S-RF07	SRDF-S FENB REPL 1TB (151-250TB)	$3,630.00	30.5%	$2,522.85	$653.40	N/A	N/A	N/A	N/A	$653.40	D1	NA
SRDF-S-RF08	SRDF-S FENB REPL 1TB (251-400TB)	$3,220.00	30.5%	$2,237.90	$579.60	N/A	N/A	N/A	N/A	$579.60	D1	NA
SRDF-S-RF09	SRDF-S FENB REPL 1TB (401-600TB)	$2,860.00	30.5%	$1,987.70	$514.80	N/A	N/A	N/A	N/A	$514.80	D1	NA
SRDF-S-RF10	SRDF-S FENB REPL 1TB (601-1000TB)	$2,550.00	30.5%	$1,772.25	$459.00	N/A	N/A	N/A	N/A	$459.00	D1	NA
SRDF-S-RF11	SRDF-S FENB REPL 1TB (1001TB OR GREATER)	$2,250.00	30.5%	$1,563.75	$405.00	N/A	N/A	N/A	N/A	$405.00	D1	NA
SRDF-S-RL01	SRDF-S LITE REPL 1TB (0-14TB)	$1,470.00	30.5%	$1,021.65	$264.60	N/A	N/A	N/A	N/A	$264.60	D1	NA
SRDF-S-RL02	SRDF-S LITE REPL 1TB (15-25TB)	$1,220.00	30.5%	$847.90	$219.60	N/A	N/A	N/A	N/A	$219.60	D1	NA
SRDF-S-RL03	SRDF-S LITE REPL 1TB (26-40TB)	$1,040.00	30.5%	$722.80	$187.20	N/A	N/A	N/A	N/A	$187.20	D1	NA
SRDF-S-RL04	SRDF-S LITE REPL 1TB (41-60TB)	$920.00	30.5%	$639.40	$165.60	N/A	N/A	N/A	N/A	$165.60	D1	NA
SRDF-S-RL05	SRDF-S LITE REPL 1TB (61-100TB)	$820.00	30.5%	$569.90	$147.60	N/A	N/A	N/A	N/A	$147.60	D1	NA
SRDF-S-RL06	SRDF-S LITE REPL 1TB (101-150TB)	$730.00	30.5%	$507.35	$131.40	N/A	N/A	N/A	N/A	$131.40	D1	NA
SRDF-S-RL07	SRDF-S LITE REPL 1TB (151-250TB)	$650.00	30.5%	$451.75	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	NA
SRDF-S-RL08	SRDF-S LITE REPL 1TB (251-400TB)	$570.00	30.5%	$396.15	$102.60	N/A	N/A	N/A	N/A	$102.60	D1	NA
SRDF-S-RL09	SRDF-S LITE REPL 1TB (401-600TB)	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	NA
SRDF-S-RL10	SRDF-S LITE REPL 1TB (601-1000TB)	$450.00	30.5%	$312.75	$81.00	N/A	N/A	N/A	N/A	$81.00	D1	NA
SRDF-S-RL11	SRDF-S LITE REPL 1TB (1001TB OR GREATER)	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D1	NA
SRDF-S-RUPL	SRDF-S LITE REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
SRDF-S-UPGL	SRDF-S LITE BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
SYMMGMT-BASF	SYMM MGMT FENB (SMC & SYMM MGR) BASE	$9,010.00	30.5%	$6,261.95	$1,621.80	N/A	N/A	N/A	N/A	$1,621.80	D1	NA
SYMMGMT-BASL	SYMM MGMT LITE (SMC & SYMM MGR) BASE	$1,600.00	30.5%	$1,112.00	$288.00	N/A	N/A	N/A	N/A	$288.00	D1	NA
SYMMGMT-CF01	SYMM MGMT FENB 1TB (0-14TB)	$1,580.00	30.5%	$1,098.10	$284.40	N/A	N/A	N/A	N/A	$284.40	D1	NA
SYMMGMT-CF02	SYMM MGMT FENB 1TB (15-25TB)	$1,490.00	30.5%	$1,035.55	$268.20	N/A	N/A	N/A	N/A	$268.20	D1	NA
SYMMGMT-CF03	SYMM MGMT FENB 1TB (26-40TB)	$1,310.00	30.5%	$910.45	$235.80	N/A	N/A	N/A	N/A	$235.80	D1	NA
SYMMGMT-CF04	SYMM MGMT FENB 1TB (41-60TB)	$1,220.00	30.5%	$847.90	$219.60	N/A	N/A	N/A	N/A	$219.60	D1	NA
SYMMGMT-CF05	SYMM MGMT FENB 1TB (61-100TB)	$1,170.00	30.5%	$813.15	$210.60	N/A	N/A	N/A	N/A	$210.60	D1	NA
SYMMGMT-CF06	SYMM MGMT FENB 1TB (101-150TB)	$1,050.00	30.5%	$729.75	$189.00	N/A	N/A	N/A	N/A	$189.00	D1	NA
SYMMGMT-CF07	SYMM MGMT FENB 1TB (151-250TB)	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	NA
SYMMGMT-CF08	SYMM MGMT FENB 1TB (251-400TB)	$800.00	30.5%	$556.00	$144.00	N/A	N/A	N/A	N/A	$144.00	D1	NA
SYMMGMT-CF09	SYMM MGMT FENB 1TB (401-600TB)	$700.00	30.5%	$486.50	$126.00	N/A	N/A	N/A	N/A	$126.00	D1	NA
SYMMGMT-CF10	SYMM MGMT FENB 1TB (601-1000TB)	$610.00	30.5%	$423.95	$109.80	N/A	N/A	N/A	N/A	$109.80	D1	NA
SYMMGMT-CF11	SYMM MGMT FENB 1TB(1001TB OR GREATER)	$520.00	30.5%	$361.40	$93.60	N/A	N/A	N/A	N/A	$93.60	D1	NA
SYMMGMT-CL01	SYMM MGMT LITE 1TB (0-14TB)	$290.00	30.5%	$201.55	$52.20	N/A	N/A	N/A	N/A	$52.20	D1	NA
SYMMGMT-CL02	SYMM MGMT LITE 1TB (15-25TB)	$270.00	30.5%	$187.65	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	NA
SYMMGMT-CL03	SYMM MGMT LITE 1TB (26-40TB)	$240.00	30.5%	$166.80	$43.20	N/A	N/A	N/A	N/A	$43.20	D1	NA
SYMMGMT-CL04	SYMM MGMT LITE 1TB (41-60TB)	$220.00	30.5%	$152.90	$39.60	N/A	N/A	N/A	N/A	$39.60	D1	NA
SYMMGMT-CL05	SYMM MGMT LITE 1TB (61-100TB)	$210.00	30.5%	$145.95	$37.80	N/A	N/A	N/A	N/A	$37.80	D1	NA
SYMMGMT-CL06	SYMM MGMT LITE 1TB (101-150TB)	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	NA
SYMMGMT-CL07	SYMM MGMT LITE 1TB (151-250TB)	$170.00	30.5%	$118.15	$30.60	N/A	N/A	N/A	N/A	$30.60	D1	NA
SYMMGMT-CL08	SYMM MGMT LITE 1TB (251-400TB)	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	NA
SYMMGMT-CL09	SYMM MGMT LITE 1TB (401-600TB)	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	NA
SYMMGMT-CL10	SYMM MGMT LITE 1TB (601-1000TB)	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	NA
SYMMGMT-CL11	SYMM MGMT LITE 1TB(1001TB OR GREATER)	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$18.00	D1	NA
SYMMGMT-NF01	SYMM MGMT FENB 1TB (0-14TB) NLT3	$790.00	30.5%	$549.05	$142.20	N/A	N/A	N/A	N/A	$142.20	D1	NA
SYMMGMT-NF02	SYMM MGMT FENB 1TB (15-25TB) NLT3	$740.00	30.5%	$514.30	$133.20	N/A	N/A	N/A	N/A	$133.20	D1	NA
SYMMGMT-NF03	SYMM MGMT FENB 1TB (26-40TB) NLT3	$650.00	30.5%	$451.75	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	NA
SYMMGMT-NF04	SYMM MGMT FENB 1TB (41-60TB) NLT3	$610.00	30.5%	$423.95	$109.80	N/A	N/A	N/A	N/A	$109.80	D1	NA
SYMMGMT-NF05	SYMM MGMT FENB 1TB (61-100TB) NLT3	$580.00	30.5%	$403.10	$104.40	N/A	N/A	N/A	N/A	$104.40	D1	NA
SYMMGMT-NF06	SYMM MGMT FENB 1TB (101-150TB) NLT3	$520.00	30.5%	$361.40	$93.60	N/A	N/A	N/A	N/A	$93.60	D1	NA
SYMMGMT-NF07	SYMM MGMT FENB 1TB (151-250TB) NLT3	$460.00	30.5%	$319.70	$82.80	N/A	N/A	N/A	N/A	$82.80	D1	NA
SYMMGMT-NF08	SYMM MGMT FENB 1TB (251-400TB) NLT3	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D1	NA
SYMMGMT-NF09	SYMM MGMT FENB 1TB (401-600TB) NLT3	$350.00	30.5%	$243.25	$63.00	N/A	N/A	N/A	N/A	$63.00	D1	NA
SYMMGMT-NF10	SYMM MGMT FENB 1TB (601-1000TB) NLT3	$300.00	30.5%	$208.50	$54.00	N/A	N/A	N/A	N/A	$54.00	D1	NA
SYMMGMT-NF11	SYMM MGMT FENB 1TB(1001TB OR GR) NLT3	$260.00	30.5%	$180.70	$46.80	N/A	N/A	N/A	N/A	$46.80	D1	NA
SYMMGMT-NL01	SYMM MGMT LITE 1TB (0-14TB) NLT3	$140.00	30.5%	$97.30	$25.20	N/A	N/A	N/A	N/A	$25.20	D1	NA
SYMMGMT-NL02	SYMM MGMT LITE 1TB (15-25TB) NLT3	$140.00	30.5%	$97.30	$25.20	N/A	N/A	N/A	N/A	$25.20	D1	NA
SYMMGMT-NL03	SYMM MGMT LITE 1TB (26-40TB) NLT3	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	NA
SYMMGMT-NL04	SYMM MGMT LITE 1TB (41-60TB) NLT3	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	NA
SYMMGMT-NL05	SYMM MGMT LITE 1TB (61-100TB) NLT3	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	NA
SYMMGMT-NL06	SYMM MGMT LITE 1TB (101-150TB) NLT3	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$18.00	D1	NA
SYMMGMT-NL07	SYMM MGMT LITE 1TB (151-250TB) NLT3	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	NA
SYMMGMT-NL08	SYMM MGMT LITE 1TB (251-400TB) NLT3	$80.00	30.5%	$55.60	$14.40	N/A	N/A	N/A	N/A	$14.40	D1	NA
SYMMGMT-NL09	SYMM MGMT LITE 1TB (401-600TB) NLT3	$70.00	30.5%	$48.65	$12.60	N/A	N/A	N/A	N/A	$12.60	D1	NA
SYMMGMT-NL10	SYMM MGMT LITE 1TB (601-1000TB) NLT3	$60.00	30.5%	$41.70	$10.80	N/A	N/A	N/A	N/A	$10.80	D1	NA
SYMMGMT-NL11	SYMM MGMT LITE 1TB(1001TB OR GR) NLT3	$50.00	30.5%	$34.75	$9.00	N/A	N/A	N/A	N/A	$9.00	D1	NA
SYMMGMT-UPGL	SYMM MGMT LITE (SMC & SYMM MGR) UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
SYMMIP	REMOTE MAINTENANCE S/W	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
TF-CLNP-BASF	TF-CLONEP FENB BASE LICENSE	$18,158.00	30.5%	$12,619.81	$3,268.44	N/A	N/A	N/A	N/A	$3,268.44	D1	NA
TF-CLNP-BASL	TF-CLONEP LITE BASE LICENSE	$3,210.00	30.5%	$2,230.95	$577.80	N/A	N/A	N/A	N/A	$577.80	D1	NA
TF-CLNP-CF01	TF-CLONEP FENB 1TB (0-14TB)	$2,150.00	30.5%	$1,494.25	$387.00	N/A	N/A	N/A	N/A	$387.00	D1	NA
TF-CLNP-CF02	TF-CLONEP FENB 1TB (15-25TB)	$2,025.00	30.5%	$1,407.38	$364.50	N/A	N/A	N/A	N/A	$364.50	D1	NA
TF-CLNP-CF03	TF-CLONEP FENB 1TB (26-40TB)	$1,780.00	30.5%	$1,237.10	$320.40	N/A	N/A	N/A	N/A	$320.40	D1	NA
TF-CLNP-CF04	TF-CLONEP FENB 1TB (41-60TB)	$1,655.00	30.5%	$1,150.23	$297.90	N/A	N/A	N/A	N/A	$297.90	D1	NA
TF-CLNP-CF05	TF-CLONEP FENB 1TB (61-100TB)	$1,590.00	30.5%	$1,105.05	$286.20	N/A	N/A	N/A	N/A	$286.20	D1	NA
TF-CLNP-CF06	TF-CLONEP FENB 1TB (101-150TB)	$1,430.00	30.5%	$993.85	$257.40	N/A	N/A	N/A	N/A	$257.40	D1	NA
TF-CLNP-CF07	TF-CLONEP FENB 1TB (151-250TB)	$1,270.00	30.5%	$882.65	$228.60	N/A	N/A	N/A	N/A	$228.60	D1	NA
TF-CLNP-CF08	TF-CLONEP FENB 1TB (251-400TB)	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	NA
TF-CLNP-CF09	TF-CLONEP FENB 1TB (401-600TB)	$955.00	30.5%	$663.73	$171.90	N/A	N/A	N/A	N/A	$171.90	D1	NA
TF-CLNP-CF10	TF-CLONEP FENB 1TB (601-1000TB)	$835.00	30.5%	$580.33	$150.30	N/A	N/A	N/A	N/A	$150.30	D1	NA
TF-CLNP-CF11	TF-CLONEP FENB 1TB (1001TB OR GREATER)	$730.00	30.5%	$507.35	$131.40	N/A	N/A	N/A	N/A	$131.40	D1	NA
TF-CLNP-CL01	TF-CLONEP LITE 1TB (0-14TB)	$390.00	30.5%	$271.05	$70.20	N/A	N/A	N/A	N/A	$70.20	D1	NA
TF-CLNP-CL02	TF-CLONEP LITE 1TB (15-25TB)	$360.00	30.5%	$250.20	$64.80	N/A	N/A	N/A	N/A	$64.80	D1	NA
TF-CLNP-CL03	TF-CLONEP LITE 1TB (26-40TB)	$320.00	30.5%	$222.40	$57.60	N/A	N/A	N/A	N/A	$57.60	D1	NA
TF-CLNP-CL04	TF-CLONEP LITE 1TB (41-60TB)	$300.00	30.5%	$208.50	$54.00	N/A	N/A	N/A	N/A	$54.00	D1	NA
TF-CLNP-CL05	TF-CLONEP LITE 1TB (61-100TB)	$290.00	30.5%	$201.55	$52.20	N/A	N/A	N/A	N/A	$52.20	D1	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TF-CLNP-CL06	TF-CLONEP LITE 1TB (101-150TB)	$260.00	30.5%	$180.70	$46.80	N/A	N/A	N/A	N/A	$46.80	D1	NA
TF-CLNP-CL07	TF-CLONEP LITE 1TB (151-250TB)	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$41.40	D1	NA
TF-CLNP-CL08	TF-CLONEP LITE 1TB (251-400TB)	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	NA
TF-CLNP-CL09	TF-CLONEP LITE 1TB (401-600TB)	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	NA
TF-CLNP-CL10	TF-CLONEP LITE 1TB (601-1000TB)	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	NA
TF-CLNP-CL11	TF-CLONEP LITE 1TB (1001TB OR GREATER)	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	NA
TF-CLNP-NF01	TF-CLONEP FENB 1TB (0-14TB) NLT3	$1,070.00	30.5%	$743.65	$192.60	N/A	N/A	N/A	N/A	$192.60	D1	NA
TF-CLNP-NF02	TF-CLONEP FENB 1TB (15-25TB) NLT3	$1,005.00	30.5%	$698.48	$180.90	N/A	N/A	N/A	N/A	$180.90	D1	NA
TF-CLNP-NF03	TF-CLONEP FENB 1TB (26-40TB) NLT3	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	NA
TF-CLNP-NF04	TF-CLONEP FENB 1TB (41-60TB) NLT3	$825.00	30.5%	$573.38	$148.50	N/A	N/A	N/A	N/A	$148.50	D1	NA
TF-CLNP-NF05	TF-CLONEP FENB 1TB (61-100TB) NLT3	$785.00	30.5%	$545.58	$141.30	N/A	N/A	N/A	N/A	$141.30	D1	NA
TF-CLNP-NF06	TF-CLONEP FENB 1TB (101-150TB) NLT3	$720.00	30.5%	$500.40	$129.60	N/A	N/A	N/A	N/A	$129.60	D1	NA
TF-CLNP-NF07	TF-CLONEP FENB 1TB (151-250TB) NLT3	$625.00	30.5%	$434.38	$112.50	N/A	N/A	N/A	N/A	$112.50	D1	NA
TF-CLNP-NF08	TF-CLONEP FENB 1TB (251-400TB) NLT3	$550.00	30.5%	$382.25	$99.00	N/A	N/A	N/A	N/A	$99.00	D1	NA
TF-CLNP-NF09	TF-CLONEP FENB 1TB (401-600TB) NLT3	$475.00	30.5%	$330.13	$85.50	N/A	N/A	N/A	N/A	$85.50	D1	NA
TF-CLNP-NF10	TF-CLONEP FENB 1TB (601-1000TB) NLT3	$415.00	30.5%	$288.43	$74.70	N/A	N/A	N/A	N/A	$74.70	D1	NA
TF-CLNP-NF11	TF-CLONEP FENB 1TB (>=1001TB) NLT3	$360.00	30.5%	$250.20	$64.80	N/A	N/A	N/A	N/A	$64.80	D1	NA
TF-CLNP-NL01	TF-CLONEP LITE 1TB (0-14TB) NLT3	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	NA
TF-CLNP-NL02	TF-CLONEP LITE 1TB (15-25TB) NLT3	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	NA
TF-CLNP-NL03	TF-CLONEP LITE 1TB (26-40TB) NLT3	$160.00	30.5%	$111.20	$28.80	N/A	N/A	N/A	N/A	$28.80	D1	NA
TF-CLNP-NL04	TF-CLONEP LITE 1TB (41-60TB) NLT3	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	NA
TF-CLNP-NL05	TF-CLONEP LITE 1TB (61-100TB) NLT3	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	NA
TF-CLNP-NL06	TF-CLONEP LITE 1TB (101-150TB) NLT3	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	NA
TF-CLNP-NL07	TF-CLONEP LITE 1TB (151-250TB) NLT3	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	NA
TF-CLNP-NL08	TF-CLONEP LITE 1TB (251-400TB) NLT3	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$18.00	D1	NA
TF-CLNP-NL09	TF-CLONEP LITE 1TB (401-600TB) NLT3	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	NA
TF-CLNP-NL10	TF-CLONEP LITE 1TB (601-1000TB) NLT3	$80.00	30.5%	$55.60	$14.40	N/A	N/A	N/A	N/A	$14.40	D1	NA
TF-CLNP-NL11	TF-CLONEP LITE 1TB (>= 1001TB) NLT3	$70.00	30.5%	$48.65	$12.60	N/A	N/A	N/A	N/A	$12.60	D1	NA
TF-CLNP-RBASF	TF-CLONEP FENB LITE REG'D BASE LICENSE	$11,800.00	30.5%	$8,201.00	$2,124.00	N/A	N/A	N/A	N/A	$2,124.00	D1	NA
TF-CLNP-RBASL	TF-CLONEP LITE REGISTERED BASE LICENSE	$2,090.00	30.5%	$1,452.55	$376.20	N/A	N/A	N/A	N/A	$376.20	D1	NA
TF-CLNP-RF01	TF-CLONEP FENB REGISTERED 1TB (0-14TB)	$6,135.00	30.5%	$4,263.83	$1,104.30	N/A	N/A	N/A	N/A	$1,104.30	D1	NA
TF-CLNP-RF02	TF-CLONEP FENB REGISTERED 1TB (15-25TB)	$5,340.00	30.5%	$3,711.30	$961.20	N/A	N/A	N/A	N/A	$961.20	D1	NA
TF-CLNP-RF03	TF-CLONEP FENB REGISTERED 1TB (26-40TB)	$4,640.00	30.5%	$3,224.80	$835.20	N/A	N/A	N/A	N/A	$835.20	D1	NA
TF-CLNP-RF04	TF-CLONEP FENB REGISTERED 1TB (41-60TB)	$4,130.00	30.5%	$2,870.35	$743.40	N/A	N/A	N/A	N/A	$743.40	D1	NA
TF-CLNP-RF05	TF-CLONEP FENB REGISTERED 1TB (61-100TB)	$3,720.00	30.5%	$2,585.40	$669.60	N/A	N/A	N/A	N/A	$669.60	D1	NA
TF-CLNP-RF06	TF-CLONEP FENB REG'D 1TB (101-150TB)	$3,455.00	30.5%	$2,401.23	$621.90	N/A	N/A	N/A	N/A	$621.90	D1	NA
TF-CLNP-RF07	TF-CLONEP FENB REG'D 1TB (151-250TB)	$3,220.00	30.5%	$2,237.90	$579.60	N/A	N/A	N/A	N/A	$579.60	D1	NA
TF-CLNP-RF08	TF-CLONEP FENB REG'D 1TB (251-400TB)	$2,985.00	30.5%	$2,074.58	$537.30	N/A	N/A	N/A	N/A	$537.30	D1	NA
TF-CLNP-RF09	TF-CLONEP FENB REG'D 1TB (401-600TB)	$2,775.00	30.5%	$1,928.63	$499.50	N/A	N/A	N/A	N/A	$499.50	D1	NA
TF-CLNP-RF10	TF-CLONEP FENB REG'D 1TB (601-1000TB)	$2,585.00	30.5%	$1,796.58	$465.30	N/A	N/A	N/A	N/A	$465.30	D1	NA
TF-CLNP-RF11	TF-CLONEP FENB REG'D 1TB (>=1001TB)	$2,405.00	30.5%	$1,671.48	$432.90	N/A	N/A	N/A	N/A	$432.90	D1	NA
TF-CLNP-RL01	TF-CLONEP LITE REGISTERED 1TB (0-14TB)	$1,090.00	30.5%	$757.55	$196.20	N/A	N/A	N/A	N/A	$196.20	D1	NA
TF-CLNP-RL02	TF-CLONEP LITE REGISTERED 1TB (15-25TB)	$950.00	30.5%	$660.25	$171.00	N/A	N/A	N/A	N/A	$171.00	D1	NA
TF-CLNP-RL03	TF-CLONEP LITE REGISTERED 1TB (26-40TB)	$830.00	30.5%	$576.85	$149.40	N/A	N/A	N/A	N/A	$149.40	D1	NA
TF-CLNP-RL04	TF-CLONEP LITE REGISTERED 1TB (41-60TB)	$730.00	30.5%	$507.35	$131.40	N/A	N/A	N/A	N/A	$131.40	D1	NA
TF-CLNP-RL05	TF-CLONEP LITE REGISTERED 1TB (61-100TB)	$660.00	30.5%	$458.70	$118.80	N/A	N/A	N/A	N/A	$118.80	D1	NA
TF-CLNP-RL06	TF-CLONEP LITE REG'D 1TB (101-150TB)	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	NA
TF-CLNP-RL07	TF-CLONEP LITE REG'D 1TB (151-250TB)	$570.00	30.5%	$396.15	$102.60	N/A	N/A	N/A	N/A	$102.60	D1	NA
TF-CLNP-RL08	TF-CLONEP LITE REG'D 1TB (251-400TB)	$530.00	30.5%	$368.35	$95.40	N/A	N/A	N/A	N/A	$95.40	D1	NA
TF-CLNP-RL09	TF-CLONEP LITE REG'D 1TB (401-600TB)	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D1	NA
TF-CLNP-RL10	TF-CLONEP LITE REG'D 1TB (601-1000TB)	$460.00	30.5%	$319.70	$82.80	N/A	N/A	N/A	N/A	$82.80	D1	NA
TF-CLNP-RL11	TF-CLONEP LITE REG'D 1TB (>=1001TB)	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	NA
TF-CLNP-RUPL	TF-CLONEP LITE REGISTERED BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
TF-CLNP-UPGL	TF-CLONEP LITE BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
TF-CLONE-BASF	TF-CLONE FENB BASE LICENSE	$17,290.00	30.5%	$12,016.55	$3,112.20	N/A	N/A	N/A	N/A	$3,112.20	D1	NA
TF-CLONE-BASL	TF-CLONE LITE BASE LICENSE	$3,060.00	30.5%	$2,126.70	$550.80	N/A	N/A	N/A	N/A	$550.80	D1	NA
TF-CLONE-CF01	TF-CLONE FENB 1TB (0-14TB)	$2,050.00	30.5%	$1,424.75	$369.00	N/A	N/A	N/A	N/A	$369.00	D1	NA
TF-CLONE-CF02	TF-CLONE FENB 1TB (15-25TB)	$1,920.00	30.5%	$1,334.40	$345.60	N/A	N/A	N/A	N/A	$345.60	D1	NA
TF-CLONE-CF03	TF-CLONE FENB 1TB (26-40TB)	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	NA
TF-CLONE-CF04	TF-CLONE FENB 1TB (41-60TB)	$1,580.00	30.5%	$1,098.10	$284.40	N/A	N/A	N/A	N/A	$284.40	D1	NA
TF-CLONE-CF05	TF-CLONE FENB 1TB (61-100TB)	$1,520.00	30.5%	$1,056.40	$273.60	N/A	N/A	N/A	N/A	$273.60	D1	NA
TF-CLONE-CF06	TF-CLONE FENB 1TB (101-150TB)	$1,360.00	30.5%	$945.20	$244.80	N/A	N/A	N/A	N/A	$244.80	D1	NA
TF-CLONE-CF07	TF-CLONE FENB 1TB (151-250TB)	$1,210.00	30.5%	$840.95	$217.80	N/A	N/A	N/A	N/A	$217.80	D1	NA
TF-CLONE-CF08	TF-CLONE FENB 1TB (251-400TB)	$1,050.00	30.5%	$729.75	$189.00	N/A	N/A	N/A	N/A	$189.00	D1	NA
TF-CLONE-CF09	TF-CLONE FENB 1TB (401-600TB)	$910.00	30.5%	$632.45	$163.80	N/A	N/A	N/A	N/A	$163.80	D1	NA
TF-CLONE-CF10	TF-CLONE FENB 1TB (601-1000TB)	$790.00	30.5%	$549.05	$142.20	N/A	N/A	N/A	N/A	$142.20	D1	NA
TF-CLONE-CF11	TF-CLONE FENB 1TB(1001TB OR GREATER)	$690.00	30.5%	$479.55	$124.20	N/A	N/A	N/A	N/A	$124.20	D1	NA
TF-CLONE-CL01	TF-CLONE LITE 1TB (0-14TB)	$370.00	30.5%	$257.15	$66.60	N/A	N/A	N/A	N/A	$66.60	D1	NA
TF-CLONE-CL02	TF-CLONE LITE 1TB (15-25TB)	$350.00	30.5%	$243.25	$63.00	N/A	N/A	N/A	N/A	$63.00	D1	NA
TF-CLONE-CL03	TF-CLONE LITE 1TB (26-40TB)	$300.00	30.5%	$208.50	$54.00	N/A	N/A	N/A	N/A	$54.00	D1	NA
TF-CLONE-CL04	TF-CLONE LITE 1TB (41-60TB)	$280.00	30.5%	$194.60	$50.40	N/A	N/A	N/A	N/A	$50.40	D1	NA
TF-CLONE-CL05	TF-CLONE LITE 1TB (61-100TB)	$270.00	30.5%	$187.65	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	NA
TF-CLONE-CL06	TF-CLONE LITE 1TB (101-150TB)	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	NA
TF-CLONE-CL07	TF-CLONE LITE 1TB (151-250TB)	$220.00	30.5%	$152.90	$39.60	N/A	N/A	N/A	N/A	$39.60	D1	NA
TF-CLONE-CL08	TF-CLONE LITE 1TB (251-400TB)	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	NA
TF-CLONE-CL09	TF-CLONE LITE 1TB (401-600TB)	$170.00	30.5%	$118.15	$30.60	N/A	N/A	N/A	N/A	$30.60	D1	NA
TF-CLONE-CL10	TF-CLONE LITE 1TB (601-1000TB)	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	NA
TF-CLONE-CL11	TF-CLONE LITE 1TB(1001TB OR GREATER)	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	NA
TF-CLONE-NF01	TF-CLONE FENB 1TB (0-14TB) NLT3	$1,020.00	30.5%	$708.90	$183.60	N/A	N/A	N/A	N/A	$183.60	D1	NA
TF-CLONE-NF02	TF-CLONE FENB 1TB (15-25TB) NLT3	$960.00	30.5%	$667.20	$172.80	N/A	N/A	N/A	N/A	$172.80	D1	NA
TF-CLONE-NF03	TF-CLONE FENB 1TB (26-40TB) NLT3	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	NA
TF-CLONE-NF04	TF-CLONE FENB 1TB (41-60TB) NLT3	$790.00	30.5%	$549.05	$142.20	N/A	N/A	N/A	N/A	$142.20	D1	NA
TF-CLONE-NF05	TF-CLONE FENB 1TB (61-100TB) NLT3	$750.00	30.5%	$521.25	$135.00	N/A	N/A	N/A	N/A	$135.00	D1	NA
TF-CLONE-NF06	TF-CLONE FENB 1TB (101-150TB) NLT3	$680.00	30.5%	$472.60	$122.40	N/A	N/A	N/A	N/A	$122.40	D1	NA
TF-CLONE-NF07	TF-CLONE FENB 1TB (151-250TB) NLT3	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	NA
TF-CLONE-NF08	TF-CLONE FENB 1TB (251-400TB) NLT3	$520.00	30.5%	$361.40	$93.60	N/A	N/A	N/A	N/A	$93.60	D1	NA
TF-CLONE-NF09	TF-CLONE FENB 1TB (401-600TB) NLT3	$450.00	30.5%	$312.75	$81.00	N/A	N/A	N/A	N/A	$81.00	D1	NA
TF-CLONE-NF10	TF-CLONE FENB 1TB (601-1000TB) NLT3	$390.00	30.5%	$271.05	$70.20	N/A	N/A	N/A	N/A	$70.20	D1	NA
TF-CLONE-NF11	TF-CLONE FENB 1TB(>=1001TB) NLT3	$340.00	30.5%	$236.30	$61.20	N/A	N/A	N/A	N/A	$61.20	D1	NA
TF-CLONE-NL01	TF-CLONE LITE 1TB (0-14TB) NLT3	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	NA
TF-CLONE-NL02	TF-CLONE LITE 1TB (15-25TB) NLT3	$170.00	30.5%	$118.15	$30.60	N/A	N/A	N/A	N/A	$30.60	D1	NA
TF-CLONE-NL03	TF-CLONE LITE 1TB (26-40TB) NLT3	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	NA
TF-CLONE-NL04	TF-CLONE LITE 1TB (41-60TB) NLT3	$140.00	30.5%	$97.30	$25.20	N/A	N/A	N/A	N/A	$25.20	D1	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TF-CLONE-NL05	TF-CLONE LITE 1TB (61-100TB) NLT3	$140.00	30.5%	$97.30	$25.20	N/A	N/A	N/A	N/A	$25.20	D1	NA
TF-CLONE-NL06	TF-CLONE LITE 1TB (101-150TB) NLT3	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	NA
TF-CLONE-NL07	TF-CLONE LITE 1TB (151-250TB) NLT3	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	NA
TF-CLONE-NL08	TF-CLONE LITE 1TB (251-400TB) NLT3	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$18.00	D1	NA
TF-CLONE-NL09	TF-CLONE LITE 1TB (401-600TB) NLT3	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	NA
TF-CLONE-NL10	TF-CLONE LITE 1TB (601-1000TB) NLT3	$80.00	30.5%	$55.60	$14.40	N/A	N/A	N/A	N/A	$14.40	D1	NA
TF-CLONE-NL11	TF-CLONE LITE 1TB(>=1001TB) NLT3	$70.00	30.5%	$48.65	$12.60	N/A	N/A	N/A	N/A	$12.60	D1	NA
TF-CLONERBASF	TF-CLONE FENB REPL BASE LICENSE	$11,240.00	30.5%	$7,811.80	$2,023.20	N/A	N/A	N/A	N/A	$2,023.20	D1	NA
TF-CLONERBASL	TF-CLONE LITE REPL BASE LICENSE	$1,990.00	30.5%	$1,383.05	$358.20	N/A	N/A	N/A	N/A	$358.20	D1	NA
TF-CLONE-RF01	TF-CLONE FENB REPL 1TB(0-14TB)	$5,840.00	30.5%	$4,058.80	$1,051.20	N/A	N/A	N/A	N/A	$1,051.20	D1	NA
TF-CLONE-RF02	TF-CLONE FENB REPL 1TB(15-25TB)	$5,090.00	30.5%	$3,537.55	$916.20	N/A	N/A	N/A	N/A	$916.20	D1	NA
TF-CLONE-RF03	TF-CLONE FENB REPL 1TB(26-40TB)	$4,420.00	30.5%	$3,071.90	$795.60	N/A	N/A	N/A	N/A	$795.60	D1	NA
TF-CLONE-RF04	TF-CLONE FENB REPL 1TB(41-60TB)	$3,930.00	30.5%	$2,731.35	$707.40	N/A	N/A	N/A	N/A	$707.40	D1	NA
TF-CLONE-RF05	TF-CLONE FENB REPL 1TB(61-100TB)	$3,540.00	30.5%	$2,460.30	$637.20	N/A	N/A	N/A	N/A	$637.20	D1	NA
TF-CLONE-RF06	TF-CLONE FENB REPL 1TB(101-150TB)	$3,290.00	30.5%	$2,286.55	$592.20	N/A	N/A	N/A	N/A	$592.20	D1	NA
TF-CLONE-RF07	TF-CLONE FENB REPL 1TB(151-250TB)	$3,060.00	30.5%	$2,126.70	$550.80	N/A	N/A	N/A	N/A	$550.80	D1	NA
TF-CLONE-RF08	TF-CLONE FENB REPL 1TB(251-400TB)	$2,840.00	30.5%	$1,973.80	$511.20	N/A	N/A	N/A	N/A	$511.20	D1	NA
TF-CLONE-RF09	TF-CLONE FENB REPL 1TB(401-600TB)	$2,650.00	30.5%	$1,841.75	$477.00	N/A	N/A	N/A	N/A	$477.00	D1	NA
TF-CLONE-RF10	TF-CLONE FENB REPL 1TB(601-1000TB)	$2,460.00	30.5%	$1,709.70	$442.80	N/A	N/A	N/A	N/A	$442.80	D1	NA
TF-CLONE-RF11	TF-CLONE FENB REPL 1TB(>=1001TB)	$2,290.00	30.5%	$1,591.55	$412.20	N/A	N/A	N/A	N/A	$412.20	D1	NA
TF-CLONE-RL01	TF-CLONE LITE REPL 1TB(0-14TB)	$1,040.00	30.5%	$722.80	$187.20	N/A	N/A	N/A	N/A	$187.20	D1	NA
TF-CLONE-RL02	TF-CLONE LITE REPL 1TB(15-25TB)	$900.00	30.5%	$625.50	$162.00	N/A	N/A	N/A	N/A	$162.00	D1	NA
TF-CLONE-RL03	TF-CLONE LITE REPL 1TB(26-40TB)	$790.00	30.5%	$549.05	$142.20	N/A	N/A	N/A	N/A	$142.20	D1	NA
TF-CLONE-RL04	TF-CLONE LITE REPL 1TB(41-60TB)	$700.00	30.5%	$486.50	$126.00	N/A	N/A	N/A	N/A	$126.00	D1	NA
TF-CLONE-RL05	TF-CLONE LITE REPL 1TB(61-100TB)	$630.00	30.5%	$437.85	$113.40	N/A	N/A	N/A	N/A	$113.40	D1	NA
TF-CLONE-RL06	TF-CLONE LITE REPL 1TB(101-150TB)	$590.00	30.5%	$410.05	$106.20	N/A	N/A	N/A	N/A	$106.20	D1	NA
TF-CLONE-RL07	TF-CLONE LITE REPL 1TB(151-250TB)	$550.00	30.5%	$382.25	$99.00	N/A	N/A	N/A	N/A	$99.00	D1	NA
TF-CLONE-RL08	TF-CLONE LITE REPL 1TB(251-400TB)	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	NA
TF-CLONE-RL09	TF-CLONE LITE REPL 1TB(401-600TB)	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	NA
TF-CLONE-RL10	TF-CLONE LITE REPL 1TB(601-1000TB)	$440.00	30.5%	$305.80	$79.20	N/A	N/A	N/A	N/A	$79.20	D1	NA
TF-CLONE-RL11	TF-CLONE LITE REPL 1TB(>=1001TB)	$410.00	30.5%	$284.95	$73.80	N/A	N/A	N/A	N/A	$73.80	D1	NA
TF-CLONE-RUPL	TF-CLONE LITE REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
TF-CLONE-UPGL	TF-CLONE LITE BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
TF-SNAP-BASEF	TF-SNAP FENB BASE LICENSE	$17,290.00	30.5%	$12,016.55	$3,112.20	N/A	N/A	N/A	N/A	$3,112.20	D1	NA
TF-SNAP-BASEL	TF-SNAP LITE BASE LICENSE	$3,060.00	30.5%	$2,126.70	$550.80	N/A	N/A	N/A	N/A	$550.80	D1	NA
TF-SNAP-CF01	TF-SNAP FENB 1TB (0-14TB)	$2,050.00	30.5%	$1,424.75	$369.00	N/A	N/A	N/A	N/A	$369.00	D1	NA
TF-SNAP-CF02	TF-SNAP FENB 1TB (15-25TB)	$1,920.00	30.5%	$1,334.40	$345.60	N/A	N/A	N/A	N/A	$345.60	D1	NA
TF-SNAP-CF03	TF-SNAP FENB 1TB (26-40TB)	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	NA
TF-SNAP-CF04	TF-SNAP FENB 1TB (41-60TB)	$1,580.00	30.5%	$1,098.10	$284.40	N/A	N/A	N/A	N/A	$284.40	D1	NA
TF-SNAP-CF05	TF-SNAP FENB 1TB (61-100TB)	$1,520.00	30.5%	$1,056.40	$273.60	N/A	N/A	N/A	N/A	$273.60	D1	NA
TF-SNAP-CF06	TF-SNAP FENB 1TB (101-150TB)	$1,360.00	30.5%	$945.20	$244.80	N/A	N/A	N/A	N/A	$244.80	D1	NA
TF-SNAP-CF07	TF-SNAP FENB 1TB (151-250TB)	$1,210.00	30.5%	$840.95	$217.80	N/A	N/A	N/A	N/A	$217.80	D1	NA
TF-SNAP-CF08	TF-SNAP FENB 1TB (251-400TB)	$1,050.00	30.5%	$729.75	$189.00	N/A	N/A	N/A	N/A	$189.00	D1	NA
TF-SNAP-CF09	TF-SNAP FENB 1TB (401-600TB)	$910.00	30.5%	$632.45	$163.80	N/A	N/A	N/A	N/A	$163.80	D1	NA
TF-SNAP-CF10	TF-SNAP FENB 1TB (601-1000TB)	$790.00	30.5%	$549.05	$142.20	N/A	N/A	N/A	N/A	$142.20	D1	NA
TF-SNAP-CF11	TF-SNAP FENB1TB(1001TB OR GREATER)	$690.00	30.5%	$479.55	$124.20	N/A	N/A	N/A	N/A	$124.20	D1	NA
TF-SNAP-CL01	TF-SNAP LITE 1TB (0-14TB)	$370.00	30.5%	$257.15	$66.60	N/A	N/A	N/A	N/A	$66.60	D1	NA
TF-SNAP-CL02	TF-SNAP LITE 1TB (15-25TB)	$350.00	30.5%	$243.25	$63.00	N/A	N/A	N/A	N/A	$63.00	D1	NA
TF-SNAP-CL03	TF-SNAP LITE 1TB (26-40TB)	$300.00	30.5%	$208.50	$54.00	N/A	N/A	N/A	N/A	$54.00	D1	NA
TF-SNAP-CL04	TF-SNAP LITE 1TB (41-60TB)	$280.00	30.5%	$194.60	$50.40	N/A	N/A	N/A	N/A	$50.40	D1	NA
TF-SNAP-CL05	TF-SNAP LITE 1TB (61-100TB)	$270.00	30.5%	$187.65	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	NA
TF-SNAP-CL06	TF-SNAP LITE 1TB (101-150TB)	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	NA
TF-SNAP-CL07	TF-SNAP LITE 1TB (151-250TB)	$220.00	30.5%	$152.90	$39.60	N/A	N/A	N/A	N/A	$39.60	D1	NA
TF-SNAP-CL08	TF-SNAP LITE 1TB (251-400TB)	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	NA
TF-SNAP-CL09	TF-SNAP LITE 1TB (401-600TB)	$170.00	30.5%	$118.15	$30.60	N/A	N/A	N/A	N/A	$30.60	D1	NA
TF-SNAP-CL10	TF-SNAP LITE 1TB (601-1000TB)	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	NA
TF-SNAP-CL11	TF-SNAP LITE1TB(1001TB OR GREATER)	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	NA
TF-SNAP-NF01	TF-SNAP FENB 1TB (0-14TB) NLT3	$1,020.00	30.5%	$708.90	$183.60	N/A	N/A	N/A	N/A	$183.60	D1	NA
TF-SNAP-NF02	TF-SNAP FENB 1TB (15-25TB) NLT3	$960.00	30.5%	$667.20	$172.80	N/A	N/A	N/A	N/A	$172.80	D1	NA
TF-SNAP-NF03	TF-SNAP FENB 1TB (26-40TB) NLT3	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	NA
TF-SNAP-NF04	TF-SNAP FENB 1TB (41-60TB) NLT3	$790.00	30.5%	$549.05	$142.20	N/A	N/A	N/A	N/A	$142.20	D1	NA
TF-SNAP-NF05	TF-SNAP FENB 1TB (61-100TB) NLT3	$750.00	30.5%	$521.25	$135.00	N/A	N/A	N/A	N/A	$135.00	D1	NA
TF-SNAP-NF06	TF-SNAP FENB 1TB (101-150TB) NLT3	$680.00	30.5%	$472.60	$122.40	N/A	N/A	N/A	N/A	$122.40	D1	NA
TF-SNAP-NF07	TF-SNAP FENB 1TB (151-250TB) NLT3	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	NA
TF-SNAP-NF08	TF-SNAP FENB 1TB (251-400TB) NLT3	$520.00	30.5%	$361.40	$93.60	N/A	N/A	N/A	N/A	$93.60	D1	NA
TF-SNAP-NF09	TF-SNAP FENB 1TB (401-600TB) NLT3	$450.00	30.5%	$312.75	$81.00	N/A	N/A	N/A	N/A	$81.00	D1	NA
TF-SNAP-NF10	TF-SNAP FENB 1TB (601-1000TB) NLT3	$390.00	30.5%	$271.05	$70.20	N/A	N/A	N/A	N/A	$70.20	D1	NA
TF-SNAP-NF11	TF-SNAP FENB1TB(1001TB OR GREATER) NLT3	$340.00	30.5%	$236.30	$61.20	N/A	N/A	N/A	N/A	$61.20	D1	NA
TF-SNAP-NL01	TF-SNAP LITE 1TB (0-14TB) NLT3	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	NA
TF-SNAP-NL02	TF-SNAP LITE 1TB (15-25TB) NLT3	$170.00	30.5%	$118.15	$30.60	N/A	N/A	N/A	N/A	$30.60	D1	NA
TF-SNAP-NL03	TF-SNAP LITE 1TB (26-40TB) NLT3	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	NA
TF-SNAP-NL04	TF-SNAP LITE 1TB (41-60TB) NLT3	$140.00	30.5%	$97.30	$25.20	N/A	N/A	N/A	N/A	$25.20	D1	NA
TF-SNAP-NL05	TF-SNAP LITE 1TB (61-100TB) NLT3	$140.00	30.5%	$97.30	$25.20	N/A	N/A	N/A	N/A	$25.20	D1	NA
TF-SNAP-NL06	TF-SNAP LITE 1TB (101-150TB) NLT3	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	NA
TF-SNAP-NL07	TF-SNAP LITE 1TB (151-250TB) NLT3	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	NA
TF-SNAP-NL08	TF-SNAP LITE 1TB (251-400TB) NLT3	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$18.00	D1	NA
TF-SNAP-NL09	TF-SNAP LITE 1TB (401-600TB) NLT3	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	NA
TF-SNAP-NL10	TF-SNAP LITE 1TB (601-1000TB) NLT3	$80.00	30.5%	$55.60	$14.40	N/A	N/A	N/A	N/A	$14.40	D1	NA
TF-SNAP-NL11	TF-SNAP LITE1TB(1001TB OR GREATER) NLT3	$70.00	30.5%	$48.65	$12.60	N/A	N/A	N/A	N/A	$12.60	D1	NA
TF-SNAP-RBASF	TF-SNAP FENB REPL BASE LICENSE	$11,240.00	30.5%	$7,811.80	$2,023.20	N/A	N/A	N/A	N/A	$2,023.20	D1	NA
TF-SNAP-RBASL	TF-SNAP LITE REPL BASE LICENSE	$1,990.00	30.5%	$1,383.05	$358.20	N/A	N/A	N/A	N/A	$358.20	D1	NA
TF-SNAP-RF01	TF-SNAP FENB REPL 1TB (0-14TB)	$5,840.00	30.5%	$4,058.80	$1,051.20	N/A	N/A	N/A	N/A	$1,051.20	D1	NA
TF-SNAP-RF02	TF-SNAP FENB REPL 1TB (15-25TB)	$5,090.00	30.5%	$3,537.55	$916.20	N/A	N/A	N/A	N/A	$916.20	D1	NA
TF-SNAP-RF03	TF-SNAP FENB REPL 1TB (26-40TB)	$4,420.00	30.5%	$3,071.90	$795.60	N/A	N/A	N/A	N/A	$795.60	D1	NA
TF-SNAP-RF04	TF-SNAP FENB REPL 1TB (41-60TB)	$3,930.00	30.5%	$2,731.35	$707.40	N/A	N/A	N/A	N/A	$707.40	D1	NA
TF-SNAP-RF05	TF-SNAP FENB REPL 1TB (61-100TB)	$3,540.00	30.5%	$2,460.30	$637.20	N/A	N/A	N/A	N/A	$637.20	D1	NA
TF-SNAP-RF06	TF-SNAP FENB REPL 1TB (101-150TB)	$3,290.00	30.5%	$2,286.55	$592.20	N/A	N/A	N/A	N/A	$592.20	D1	NA
TF-SNAP-RF07	TF-SNAP FENB REPL 1TB (151-250TB)	$3,060.00	30.5%	$2,126.70	$550.80	N/A	N/A	N/A	N/A	$550.80	D1	NA
TF-SNAP-RF08	TF-SNAP FENB REPL 1TB (251-400TB)	$2,840.00	30.5%	$1,973.80	$511.20	N/A	N/A	N/A	N/A	$511.20	D1	NA
TF-SNAP-RF09	TF-SNAP FENB REPL 1TB (401-600TB)	$2,650.00	30.5%	$1,841.75	$477.00	N/A	N/A	N/A	N/A	$477.00	D1	NA
TF-SNAP-RF10	TF-SNAP FENB REPL 1TB (601-1000TB)	$2,460.00	30.5%	$1,709.70	$442.80	N/A	N/A	N/A	N/A	$442.80	D1	NA
TF-SNAP-RF11	TF-SNAP FENB REPL 1TB(1001TB OR GREATER)	$2,290.00	30.5%	$1,591.55	$412.20	N/A	N/A	N/A	N/A	$412.20	D1	NA
TF-SNAP-RL01	TF-SNAP LITE REPL 1TB (0-14TB)	$1,040.00	30.5%	$722.80	$187.20	N/A	N/A	N/A	N/A	$187.20	D1	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TF-SNAP-RL02	TF-SNAP LITE REPL 1TB (15-25TB)	$900.00	30.5%	$625.50	$162.00	N/A	N/A	N/A	N/A	$162.00	D1	NA
TF-SNAP-RL03	TF-SNAP LITE REPL 1TB (26-40TB)	$790.00	30.5%	$549.05	$142.20	N/A	N/A	N/A	N/A	$142.20	D1	NA
TF-SNAP-RL04	TF-SNAP LITE REPL 1TB (41-60TB)	$700.00	30.5%	$486.50	$126.00	N/A	N/A	N/A	N/A	$126.00	D1	NA
TF-SNAP-RL05	TF-SNAP LITE REPL 1TB (61-100TB)	$630.00	30.5%	$437.85	$113.40	N/A	N/A	N/A	N/A	$113.40	D1	NA
TF-SNAP-RL06	TF-SNAP LITE REPL 1TB (101-150TB)	$590.00	30.5%	$410.05	$106.20	N/A	N/A	N/A	N/A	$106.20	D1	NA
TF-SNAP-RL07	TF-SNAP LITE REPL 1TB (151-250TB)	$550.00	30.5%	$382.25	$99.00	N/A	N/A	N/A	N/A	$99.00	D1	NA
TF-SNAP-RL08	TF-SNAP LITE REPL 1TB (251-400TB)	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	NA
TF-SNAP-RL09	TF-SNAP LITE REPL 1TB (401-600TB)	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	NA
TF-SNAP-RL10	TF-SNAP LITE REPL 1TB (601-1000TB)	$440.00	30.5%	$305.80	$79.20	N/A	N/A	N/A	N/A	$79.20	D1	NA
TF-SNAP-RL11	TF-SNAP LITE REPL 1TB(1001TB OR GREATER)	$410.00	30.5%	$284.95	$73.80	N/A	N/A	N/A	N/A	$73.80	D1	NA
TF-SNAP-RUPL	TF-SNAP LITE REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
TF-SNAP-UPGL	TF-SNAP LITE BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NA
TRK-BASIC DESC	INS/CONADV/SNAP	$0.00	15.6%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	IS	NA
U-BST-560	UPGRADE;LICENSE;BOOST;DD560	$12,500.00	30.5%	$8,687.50	$2,250.00	$2,000.00	N/A	$0.00	$0.00	$2,250.00	DM	NA
U-BST-560G	UPGRADE;LICENSE;BOOST;DD560G	$12,500.00	30.5%	$8,687.50	$2,250.00	$2,000.00	N/A	$0.00	$0.00	$2,250.00	DM	NA
U-ES20	UPGRADE; ES20 - TOP LEVEL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
U-OST-120	UPGRADE;LICENSE;OPENSTORAGE(OST);DD120	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	NA
U-OST-140	UPGRADE;LICENSE;OPENSTORAGE(OST);DD140	$350.00	22.5%	$271.25	$63.00	$56.00	N/A	$0.00	$0.00	$63.00	DE	NA
U-OST-510	UPGRADE;LICENSE;OPENSTORAGE(OST);DD510	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	NA
U-OST-530	UPGRADE;LICENSE;OPENSTORAGE(OST);DD530	$4,500.00	30.5%	$3,127.50	$810.00	$720.00	N/A	$0.00	$0.00	$810.00	DM	NA
U-OST-565	UPGRADE;LICENSE;OPENSTORAGE(OST);DD565	$0.00	30.5%	$0.00	$2,250.00	$2,000.00	N/A	$0.00	$0.00	$2,250.00	DM	NA
U-OST-580	UPGRADE;LICENSE;OPENSTORAGE(OST);DD580	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	NA
U-OST-580G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD580G	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	NA
U-OST-610	UPGRADE;LICENSE;OPENSTORAGE(OST);DD610	$1,500.00	30.5%	$1,042.50	$270.00	$240.00	N/A	$0.00	$0.00	$270.00	DM	NA
U-OST-630	UPGRADE;LICENSE;OPENSTORAGE(OST);DD630	$4,500.00	30.5%	$3,127.50	$810.00	$720.00	N/A	$0.00	$0.00	$810.00	DM	NA
U-OST-660	UPGRADE;LICENSE;OPENSTORAGE(OST);DD660	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	NA
U-OST-690	UPGRADE;LICENSE;OPENSTORAGE(OST);DD690	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	NA
U-OST-690G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD690G	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	NA
U-OST-880	UPGRADE;LICENSE;OPENSTORAGE(OST);DD880	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	NA
U-OST-880G	UPGRADE;LICENSE;OPENSTORAGE(OST);DD880G	$45,000.00	30.5%	$31,275.00	$8,100.00	$7,200.00	N/A	$0.00	$0.00	$8,100.00	DH	NA
U-OSTC2-880	UPG;LIC;OPENSTORAGE(OST); DD880;CTRL 2	$22,500.00	30.5%	$15,637.50	$4,050.00	$3,600.00	N/A	$0.00	$0.00	$4,050.00	DH	NA
U-REP-410	UPGRADE; LICENSE; REPLICATOR; DD410	$2,540.00	30.5%	$1,765.30	$457.20	$406.40	N/A	$0.00	$0.00	$457.20	DM	NA
U-REP-430	UPGRADE; LICENSE; REPLICATOR; DD430	$6,000.00	30.5%	$4,170.00	$1,080.00	$960.00	N/A	$0.00	$0.00	$1,080.00	DM	NA
U-REP-460	UPGRADE; LICENSE; REPLICATOR; DD460	$10,000.00	30.5%	$6,950.00	$1,800.00	$1,600.00	N/A	$0.00	$0.00	$1,800.00	DM	NA
U-REP-460G	UPGRADE; LICENSE; REPLICATOR; DD460G	$10,000.00	30.5%	$6,950.00	$1,800.00	$1,600.00	N/A	$0.00	$0.00	$1,800.00	DM	NA
U-REP-560	UPGRADE; LICENSE; REPLICATOR; DD560	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	NA
U-REP-560G	UPGRADE; LICENSE; REPLICATOR; DD560G	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	NA
U-VTL-410	UPG;LIC;VTL;410.INCL:1XPCIX CARD;1P;2G	$4,000.00	30.5%	$2,780.00	$720.00	$640.00	N/A	$0.00	$0.00	$720.00	DM	NA
U-VTL-430	UPG;LIC;VTL;430.INCL:1XPCIX CARD;1P;2G	$7,000.00	30.5%	$4,865.00	$1,260.00	$1,120.00	N/A	$0.00	$0.00	$1,260.00	DM	NA
U-VTL-460	UPG;LIC;VTL;460.INCL:1XPCIX CARD;1P;2G	$10,000.00	30.5%	$6,950.00	$1,800.00	$1,600.00	N/A	$0.00	$0.00	$1,800.00	DM	NA
U-VTL-460G	UPG;LIC;VTL;460G.INCL:1XPCIX CARD;1P;2G	$10,000.00	30.5%	$6,950.00	$1,800.00	$1,600.00	N/A	$0.00	$0.00	$1,800.00	DM	NA
U-VTL-560	UPG;LIC;VTL;560.INCL:1XPCIX CARD;1P;2G	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	NA
U-VTL-560G	UPG;LIC;VTL;560G.INCL:1XPCIX CARD;1P;2G	$15,000.00	30.5%	$10,425.00	$2,700.00	$2,400.00	N/A	$0.00	$0.00	$2,700.00	DM	NA
V15SLOTSFFKIT1	VNX 15 slot SFF drive kit 1	$21.00	30.5%	$14.60	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	NA
V32D12AN5F28	VNXe32:2xSP DPE:25x2.5DS:8x200GB FAST VP	$29,450.00	17.5%	$24,296.25	$2,945.00	$2,061.50	$1,472.50	$2,651.00	$1,767.00	$2,945.00	UE	NA
V4-2S6F-100-FP	VNX 100GB SSD 25X2.5 DPE/DAE-FP	$2,435.00	30.5%	$1,692.33	$584.00	$409.00	N/A	$219.00	N/A	$584.00	UM	NA
V4-2S6F-200-FP	VNX 200GB SSD 25X2.5 DPE/DAE-FP	$4,635.00	30.5%	$3,221.33	$1,112.00	$779.00	N/A	$417.00	N/A	$1,112.00	UM	NA
V4-2S6FX-100-FP	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE-FP	$1,855.00	30.5%	$1,289.23	$445.00	$312.00	N/A	$167.00	N/A	$445.00	UM	NA
V4-2S6FX-200-FP	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE-FP	$3,530.00	30.5%	$2,453.35	$847.00	$593.00	N/A	$318.00	N/A	$847.00	UM	NA
V4-2S6FX-400-FP	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE-FP	$6,705.00	30.5%	$4,659.98	$1,609.00	$1,126.00	N/A	$603.00	N/A	$1,609.00	UM	NA
V4-DS6F-100-FP	VNX 100GB SSD 60X3.5 DAE-FP	$2,435.00	30.5%	$1,692.33	$584.00	$409.00	N/A	$219.00	N/A	$584.00	UM	NA
V4-DS6F-200-FP	VNX 200GB SSD 60X3.5 DAE-FP	$4,635.00	30.5%	$3,221.33	$1,112.00	$779.00	N/A	$417.00	N/A	$1,112.00	UM	NA
V4-DS6FX-100-FP	VNX 100GB FAST VP SSD 60X3.5 DAE-FP	$1,855.00	30.5%	$1,289.23	$445.00	$312.00	N/A	$334.00	N/A	$445.00	UM	NA
V4-DS6FX-200-FP	VNX 200GB FAST VP SSD 60X3.5 DAE-FP	$3,530.00	30.5%	$2,453.35	$847.00	$593.00	N/A	$635.00	N/A	$847.00	UM	NA
V4-DS6FX-400-FP	VNX 400GB FAST VP SSD 60X3.5 DAE-FP	$6,705.00	30.5%	$4,659.98	$1,609.00	$1,126.00	N/A	$1,207.00	N/A	$1,609.00	UM	NA
V4-VS6F-100-FP	VNX 100GB SSD 15X3.5 DAE-FP	$2,435.00	30.5%	$1,692.33	$584.00	$409.00	N/A	$219.00	N/A	$584.00	UM	NA
V4-VS6F-200-FP	VNX 200GB SSD 15X3.5 DAE-FP	$4,635.00	30.5%	$3,221.33	$1,112.00	$779.00	N/A	$417.00	N/A	$1,112.00	UM	NA
V4-VS6FX-100-FP	VNX 100GB FAST VP SSD 15X3.5 DAE-FP	$1,855.00	30.5%	$1,289.23	$445.00	$312.00	N/A	$334.00	N/A	$445.00	UM	NA
V4-VS6FX-200-FP	VNX 200GB FAST VP SSD 15X3.5 DAE-FP	$3,530.00	30.5%	$2,453.35	$847.00	$593.00	N/A	$635.00	N/A	$847.00	UM	NA
V4-VS6FX-400-FP	VNX 400GB FAST VP SSD 15X3.5 DAE-FP	$6,705.00	30.5%	$4,659.98	$1,609.00	$1,126.00	N/A	$1,207.00	N/A	$1,609.00	UM	NA
V6-2S10-900	VNXe 3200 900GB 10K SAS 25X2.5	$970.00	17.5%	$800.25	$116.40	$81.48	$58.20	$87.00	$70.00	$116.40	UE	NA
V6-2S10-900U	VNXe 3200 900GB 10K SAS 25X2.5 U/G	$1,310.00	17.5%	$1,080.75	$116.46	$81.22	$56.33	$88.00	$75.00	$116.46	UE	NA
V6-2S6FX-200-25	Flash Power Pack VNXe 200GB 25X2.5	$44,305.00	17.5%	$36,551.63	$7,995.00	$5,597.00	$2,798.10	$5,996.00	$3,358.00	$7,995.00	UE	NA
V6-2S6FX-200-50	Flash Power Pack VNXe 200GB 50X2.5	$82,285.00	17.5%	$67,885.13	$15,990.00	$11,193.00	$5,196.90	$11,993.00	$6,236.00	$15,990.00	UE	NA
V6-2S6FX-200U-25	Flash Power Pack VNXe 200GB 25X2.5	$44,305.00	17.5%	$36,551.63	$7,995.00	$5,597.00	$2,798.10	$5,996.00	$3,358.00	$7,995.00	UE	NA
V6-2S6FX-200U-50	Flash Power Pack VNXe 200GB 50X2.5	$82,285.00	17.5%	$67,885.13	$15,990.00	$11,193.00	$5,196.90	$11,993.00	$6,236.00	$15,990.00	UE	NA
V6-PS6FX-200-25	Flash Power Pack VNXe 200GB 25X3.5	$44,305.00	17.5%	$36,551.63	$7,995.00	$5,597.00	$2,798.10	$5,996.00	$3,358.00	$7,995.00	UE	NA
V6-PS6FX-200-50	Flash Power Pack VNXe 200GB 50X3.5	$82,285.00	17.5%	$67,885.13	$15,990.00	$11,193.00	$5,196.90	$11,993.00	$6,236.00	$15,990.00	UE	NA
V6-PS6FX-200U-25	Flash Power Pack VNXe 200GB 25X3.5	$44,305.00	17.5%	$36,551.63	$7,995.00	$5,597.00	$2,798.10	$5,996.00	$3,358.00	$7,995.00	UE	NA
V6-PS6FX-200U-50	Flash Power Pack VNXe 200GB 50X3.5	$82,285.00	17.5%	$67,885.13	$15,990.00	$11,193.00	$5,196.90	$11,993.00	$6,236.00	$15,990.00	UE	NA
VJ-DS07-030	3TB NL SAS DRV 512 BPS; 3.5X60 DRV DAE	$1,175.00	17.5%	$969.38	$141.00	$98.70	N/A	$106.00	$0.00	$141.00	UE	NA
VJ-VS07-030	3TB NLSAS DRV 512 BPS;3.5 IN X15 DPE/DAE	$1,175.00	17.5%	$969.38	$141.00	$98.70	N/A	$106.00	$0.00	$141.00	UE	NA
VNX5100DP15	VNX5100 DPE; 15X3.5 DRIVES - EMC RACK	$4,880.00	17.5%	$4,026.00	$488.00	$341.60	N/A	$439.00	$0.00	$488.00	UE	NA
VNX5100DP15D	VNX5100 DPE; 15X3.5 DRIVES - DC	$4,880.00	17.5%	$4,026.00	$488.00	$341.60	N/A	$439.00	$0.00	$488.00	UE	NA
VNX5100DP15F	VNX5100 DPE; 15X3.5 DRIVES - FIELD INST	$4,880.00	17.5%	$4,026.00	$488.00	$341.60	N/A	$439.00	$0.00	$488.00	UE	NA
VNX5100DP25	VNX5100 DPE; 25X2.5 DRIVES - EMC RACK	$5,863.00	17.5%	$4,836.98	$586.30	$410.41	N/A	$528.00	$0.00	$586.30	UE	NA
VNX5100DP25D	VNX5100 DPE; 25X2.5 DRIVES - DC	$5,863.00	17.5%	$4,836.98	$586.30	$410.41	N/A	$528.00	$0.00	$586.30	UE	NA
VNX5100DP25F	VNX5100 DPE; 25X2.5 DRIVES - FIELD INST	$5,863.00	17.5%	$4,836.98	$586.30	$410.41	N/A	$528.00	$0.00	$586.30	UE	NA
VNX5300DP15	VNX5300 DPE; 15X3.5 DRIVE SLOTS-EMC RACK	$9,385.00	17.5%	$7,742.63	$938.50	$656.95	N/A	$845.00	$0.00	$938.50	UE	NA
VNX5300DP15D	VNX5300 DPE; 15X3.5 DRIVE SLOTS-DC	$9,385.00	17.5%	$7,742.63	$938.50	$656.95	N/A	$845.00	$0.00	$938.50	UE	NA
VNX5300DP15F	VNX5300 DPE; 15X3.5 DRIVE SLOTS-FLD	$9,385.00	17.5%	$7,742.63	$938.50	$656.95	N/A	$845.00	$0.00	$938.50	UE	NA
VNX5300DP15M	VNX5300 DPE; 15X3.5 DRIVE SLOTS-MINIRACK	$9,385.00	17.5%	$7,742.63	$938.50	$656.95	N/A	$845.00	$0.00	$938.50	UE	NA
VNX5300DP25	VNX5300 DPE; 25X2.5 DRIVE SLOTS-EMC RACK	$10,370.00	17.5%	$8,555.25	$1,037.00	$725.90	N/A	$933.00	$0.00	$1,037.00	UE	NA
VNX5300DP25D	VNX5300 DPE; 25X2.5 DRIVES - DC	$10,370.00	17.5%	$8,555.25	$1,037.00	$725.90	N/A	$933.00	$0.00	$1,037.00	UE	NA
VNX5300DP25F	VNX5300 DPE; 25X2.5 DRIVE SLOTS-FLD	$10,370.00	17.5%	$8,555.25	$1,037.00	$725.90	N/A	$933.00	$0.00	$1,037.00	UE	NA
VNXBPWSPV	Trigger for Adding BLK Enabler to Vault	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	NA
VNXE-LS-SN	VNXe LICENSE SOLUTION PSNT AS LAC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	UE	NA
VNXE-LS-UPG	VNXe LICENSE SOLUTION UPGRADE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	UE	NA
VNXOE32	VNX BLK & FILE OE INYO	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	NA
X-120-BLOWR	SPARE; BLOWER; DD120	$285.00	22.5%	$220.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PE	NA
X-1406-RAIL	SPARE; SLIDE RAIL KIT; DD140;DD610;DD630	$180.00	30.5%	$125.10	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
X200-SATA-S73	X200-5.5TB 400GB SSD/6G/4X1GE	$42,606.00	15.6%	$35,959.46	$4,686.66	$3,834.54	N/A	$0.00	N/A	$4,686.66	IS	NA
X200-SATA-S74	X200-10TB 800GB SSD/12G/4X1GE	$57,205.00	15.6%	$48,281.02	$6,292.55	$5,148.45	N/A	$0.00	N/A	$6,292.55	IS	NA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
X-400-160GB	SPARE; DISK DRIVE; 160GB W/CARRIER	$363.00	30.5%	$252.29	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
X-400-400GB	SPARE; DISK DRIVE; 400GB W/CARRIER	$850.00	30.5%	$590.75	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
X-400FAN-CT	SPARE; FAN; CENTER; DD400 AND DD500	$136.00	30.5%	$94.52	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
X-400FAN-RE	SPARE; FAN; REAR; DD400 AND DD500	$136.00	30.5%	$94.52	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
X-400-PS	SPARE; POWER MODULE; DD400 AND DD500	$725.00	30.5%	$503.88	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PM	NA
X400-SATA-S38	X400-136T+800GB SSD/48G/4x1GE	$163,379.00	15.6%	$137,891.88	$17,971.69	$14,704.11	N/A	$0.00	N/A	$17,971.69	IS	NA
X400-SATA-S39	X400-136T+800GB SSD/48G/2x10GE SFP+2x1GE	$165,546.00	15.6%	$139,720.82	$18,210.06	$14,899.14	N/A	$0.00	N/A	$18,210.06	IS	NA
X400-SATA-S40	X400-140T+400GB SSD/24G/4x1GE	$151,959.00	15.6%	$128,253.40	$16,715.49	$13,676.31	N/A	$0.00	N/A	$16,715.49	IS	NA
X400-SATA-S41	X400-140T+400GB SSD/24G/2x10GE SFP+2x1GE	$154,126.00	15.6%	$130,082.34	$16,953.86	$13,871.34	N/A	$0.00	N/A	$16,953.86	IS	NA
X400-SATA-S42	X400-140T+400GB SSD/48G/4x1GE	$153,494.00	15.6%	$129,548.94	$16,884.34	$13,814.46	N/A	$0.00	N/A	$16,884.34	IS	NA
X400-SATA-S43	X400-140T+400GB SSD/48G/2x10GE SFP+2x1GE	$155,662.00	15.6%	$131,378.73	$17,122.82	$14,009.58	N/A	$0.00	N/A	$17,122.82	IS	NA
X400-SATA-S52	X400-62TB 2TB SSD/48G/2X10GE SFP 2X1GE	$155,658.00	15.6%	$131,375.35	$17,122.38	$14,009.22	N/A	$0.00	N/A	$17,122.38	IS	NA
X-880-RAIL	SPARE; SLIDE RAIL KIT; DD880;DD880G	$350.00	30.5%	$243.25	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
XC-880-SHLF	SPARE; SHELF; 24+ IN; 0U	$500.00	30.5%	$347.50	$0.00	$0.00	N/A	$0.00	$0.00	N/A	PH	NA
YMAX-ENB	SPECIAL PKG SW TITLES FOR YMAX UPGRADE	$256,850.00	30.5%	$178,510.75	$46,233.00	N/A	N/A	N/A	N/A	$46,233.00	D1	NA
YMAX-LTD	SPECIAL PKG SW TITLES FOR DMX-LITE DEAL	$110,080.00	30.5%	$76,505.60	$19,814.40	N/A	N/A	N/A	N/A	$19,814.40	D1	NA
456-104-875	AppSync: VG10 / VG50 = IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	NAS
456-104-901	Replication Manager: VG10 / VG50 = IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	NAS
457-101-190	VG10 Application Protection Suite=IA	$24,265.00	40.5%	$14,437.68	$4,367.70	N/A	N/A	N/A	N/A	$4,367.70	EN-S	NAS
457-101-191	VG50 Application Protection Suite=IA	$33,970.00	40.5%	$20,212.15	$6,114.60	N/A	N/A	N/A	N/A	$6,114.60	EN-S	NAS
74-3916-01	TPASY,NS500SBE-146G10-6=	$0.00	30.5%	$0.00	$1,894.00	N/A	N/A	N/A	N/A	$2,651.64	B	NAS
74-3917-01	TPASY,NS500SBE146G10-15=	$0.00	30.5%	$0.00	$3,280.00	N/A	N/A	N/A	N/A	$4,592.04	B	NAS
74-3918-01	TPASY,NS500SBE-73G15-6=	$0.00	30.5%	$0.00	$1,870.00	N/A	N/A	N/A	N/A	$2,618.04	B	NAS
74-3919-01	TPASY,NS500SBE-73G15-15=	$0.00	30.5%	$0.00	$3,220.00	N/A	N/A	N/A	N/A	$4,508.04	B	NAS
74-3920-01	TPASY,NS-DOCS-MOD-ACCK=	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
74-3921-01	TPASY,NS700DAE-146G10-6=	$0.00	30.5%	$0.00	$1,544.00	N/A	N/A	N/A	N/A	$2,161.56	B	NAS
74-3922-01	TPASY,NS700DAE146G10-15=	$0.00	30.5%	$0.00	$2,930.00	N/A	N/A	N/A	N/A	$4,101.96	B	NAS
74-3923-01	TPASY,NS700DAE-73G15-6=	$0.00	30.5%	$0.00	$1,520.00	N/A	N/A	N/A	N/A	$2,127.96	B	NAS
74-3924-01	TPASY,NS700DAE-73G15-15=	$0.00	30.5%	$0.00	$2,870.00	N/A	N/A	N/A	N/A	$4,017.96	B	NAS
74-3925-01	TPASYOEMNS501-FD	$0.00	30.5%	$0.00	$400.00	N/A	N/A	N/A	N/A	$560.04	B	NAS
74-3926-01	TPASYOEMNS502-FD	$0.00	30.5%	$0.00	$2,340.00	N/A	N/A	N/A	N/A	$3,276.00	B	NAS
74-3927-01	TPASYOEMNS702C-4-A-FD	$0.00	30.5%	$0.00	$4,680.00	N/A	N/A	N/A	N/A	$6,552.00	B	NAS
74-3928-01	TPASYOEMNS-CSFD	$0.00	30.5%	$0.00	$470.00	N/A	N/A	N/A	N/A	$657.96	B	NAS
74-3929-01	TPASYOEMNS-ISCSI-DCD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
74-3930-01	TPASYOEMNS-DCD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
74-3933-01	TPASYOEMNS500-AUXFD	$0.00	30.5%	$0.00	$970.00	N/A	N/A	N/A	N/A	$1,358.04	B	NAS
74-3934-01	TPASYOEMNS700-AUXFD	$0.00	30.5%	$0.00	$2,330.00	N/A	N/A	N/A	N/A	$3,261.96	B	NAS
74-3935-01	TPASYOEMNS-2GDAE-70FD	$0.00	30.5%	$0.00	$620.00	N/A	N/A	N/A	N/A	$867.96	B	NAS
74-3936-01	TPASYOEMNS-2GDAE	$0.00	30.5%	$0.00	$620.00	N/A	N/A	N/A	N/A	$867.96	B	NAS
74-3938-01	TPASYOEMNS2G15-73-HS	$0.00	30.5%	$0.00	$180.00	$126.00	N/A	N/A	N/A	$252.00	B	NAS
74-3939-01	TPASYOEMNS-2G15-73	$0.00	30.5%	$0.00	$180.00	$126.00	N/A	N/A	N/A	$252.00	B	NAS
74-3940-01	TPASYOEMNS2G10-146-HS	$0.00	30.5%	$0.00	$184.80	$129.36	N/A	N/A	N/A	$258.72	B	NAS
74-3941-01	TPASYOEMNS-2G10-146	$0.00	30.5%	$0.00	$184.80	$129.36	N/A	N/A	N/A	$258.72	B	NAS
74-3942-01	TPASYOEMNS2G10-300-HS	$0.00	30.5%	$0.00	$324.00	$226.80	N/A	N/A	N/A	$453.60	B	NAS
74-3943-01	TPASYOEMNS-2G10-300	$0.00	30.5%	$0.00	$324.00	$226.80	N/A	N/A	N/A	$453.60	B	NAS
74-3944-01	TPASYOEMNS-AT05-250	$0.00	30.5%	$0.00	$139.20	$97.44	N/A	N/A	N/A	$194.88	B	NAS
74-3945-01	TPASYOEMNS-AT05-320	$0.00	30.5%	$0.00	$123.60	$86.52	N/A	N/A	N/A	$173.04	B	NAS
74-3948-01	TPASYOEMNS501-502-UPG	$0.00	30.5%	$0.00	$2,520.00	N/A	N/A	N/A	N/A	$3,528.00	B	NAS
74-3950-01	TPASYOEMNS501C-CIFS-L	$6,000.00	30.5%	$4,170.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	D2	NAS
74-3951-01	TPASYOEMNS5-IS-CI-L	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
74-3952-01	TPASYOEMNS702C-CIFS-L	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
74-3953-01	TPASYOEMNS7-IS-CI-L	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
74-3954-01	TPASYOEMNS501C-2-CIUL	$6,500.00	30.5%	$4,517.50	$1,170.00	N/A	N/A	N/A	N/A	$1,638.00	D2	NAS
74-3955-01	TPASYOEMNS501C-2-ENUL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
74-3956-01	TPASYOEMNS500-CAVA-L	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$504.00	D2	NAS
74-3957-01	TPASYOEMNS700-CAVA-L	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$756.00	D2	NAS
74-3958-01	TPASYOEMNS500-REP-L	$12,500.00	30.5%	$8,687.50	$2,250.00	N/A	N/A	N/A	N/A	$3,150.00	D2	NAS
74-3959-01	TPASYOEMNS700-REP-L	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
74-3960-01	TPASYOEMNAS-MGR-L	$11,600.00	30.5%	$8,062.00	$2,088.00	N/A	N/A	N/A	N/A	$2,923.20	D2	NAS
74-3961-01	TPASYOEMNAS-MGR-PKG	$9,300.00	30.5%	$6,463.50	$1,674.00	N/A	N/A	N/A	N/A	$2,343.60	D2	NAS
74-3962-01	TPASYOEMNS500-CIFS-UL	$12,500.00	30.5%	$8,687.50	$2,250.00	N/A	N/A	N/A	N/A	$3,150.00	D2	NAS
74-3963-01	TPASYOEMNS700-CIFS-UL	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
74-4110-01	TPASY,NS700DAE300G10-15=	$0.00	30.5%	$0.00	$4,670.00	N/A	N/A	N/A	N/A	$6,537.96	B	NAS
74-4142-01	TPASYOEMNS502C-CIFS-L	$12,500.00	30.5%	$8,687.50	$2,250.00	N/A	N/A	N/A	N/A	$2,250.00	D2	NAS
74-4143-01	TPASYOEMNS-146G10-9	$0.00	30.5%	$0.00	$1,663.20	$1,164.24	N/A	N/A	N/A	$2,328.48	B	NAS
74-4144-01	TPASYOEMNS-73G15-9	$0.00	30.5%	$0.00	$1,620.00	$1,134.00	N/A	N/A	N/A	$2,268.00	B	NAS
74-4145-01	TPASY,NS-DAE-146G10-15=	$0.00	30.5%	$0.00	$2,930.00	N/A	N/A	N/A	N/A	$4,101.96	B	NAS
74-4146-01	TPASY,NS-DAE-73G15-15=	$0.00	30.5%	$0.00	$2,870.00	N/A	N/A	N/A	N/A	$4,017.96	B	NAS
74-4149-01	TPASY,NS-DAE-300G10-15=	$0.00	30.5%	$0.00	$4,670.00	N/A	N/A	N/A	N/A	$6,537.96	B	NAS
74-4155-01	TPASYNS500SBE300G10-15	$0.00	30.5%	$0.00	$5,020.00	N/A	N/A	N/A	N/A	$7,028.04	B	NAS
74-4240-01	TPASYOEMNS701C-4-A-FD=	$0.00	30.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$2,520.00	B	NAS
74-4241-01	TPASYOEMNS701C-CIFS-L=	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D2	NAS
74-4242-01	TPASYOEMNS701-702-UPG=	$0.00	30.5%	$0.00	$3,745.00	N/A	N/A	N/A	N/A	$5,243.04	B	NAS
74-4243-01	TPASYOEMNS701C-2-CIUL=	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
AL400-NAS	CX400 ACCESSLOGIX FOR NAS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
AL600-NAS	CX600 ACCESSLOGIX FOR NAS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
AUX-M1GI-A	CELERRA 2PORT GB ISCSI SLIC PAIR AUX FAC	$0.00	30.5%	$0.00	$500.00	$350.00	N/A	$450.00	N/A	$500.00	B	NAS
AUX-M1GI-U	CEL 2PORTS GBISCSI SLIC PAIR FOR AUX UPG	$7,000.00	30.5%	$4,865.00	$700.00	$490.00	N/A	$630.00	N/A	$700.00	B	NAS
AUX-M4GF-BE-A	CELERRA 4FC 4G BE SLIC PAIR FOR AUX FACT	$0.00	30.5%	$0.00	$1,000.00	$700.00	N/A	$900.00	N/A	$1,000.00	B	NAS
AUX-M4GF-BE-U	CELERRA 4FC 4GB BE SLIC PAIR FOR AUX UPG	$20,000.00	30.5%	$13,900.00	$2,000.00	$1,400.00	N/A	$1,800.00	N/A	$2,000.00	B	NAS
AUX-M4GF-FB-A	2 CELERRA 4FC 4GB FE/BE SLICS FOR AUXFAC	$5,000.00	30.5%	$3,475.00	$500.00	$350.00	N/A	$450.00	N/A	$500.00	B	NAS
AUX-M4GF-FB-U	CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX	$7,000.00	30.5%	$4,865.00	$700.00	$490.00	N/A	$630.00	N/A	$700.00	B	NAS
AUX-M4GF-FE-A	CELERRA 4FC 4G FE SLIC PAIR FOR AUX FACT	$0.00	30.5%	$0.00	$500.00	$350.00	N/A	$450.00	N/A	$500.00	B	NAS
AUX-M4GF-FE-U	CELERRA 4FC 4GB FE SLIC PAIR FOR AUX UPG	$7,000.00	30.5%	$4,865.00	$700.00	$490.00	N/A	$630.00	N/A	$700.00	B	NAS
AUX-M4GF-XS-U	CEL 4GB FC 4PORT SLICPAIR NO SFP AUX UPG	$12,500.00	30.5%	$8,687.50	$1,250.00	$875.00	N/A	$1,125.00	N/A	$1,250.00	B	NAS
AUX-M8GF-FB-A	2 CELERRA 4FC 8GB FE/BE SLICS FOR AUX FA	$6,250.00	30.5%	$4,343.75	$625.00	$437.50	N/A	$563.00	N/A	$625.00	B	NAS
AUX-M8GF-FB-U	CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX	$8,750.00	30.5%	$6,081.25	$875.00	$612.50	N/A	$788.00	N/A	$875.00	B	NAS
AUX-M8GF-FE-A	CELERRA 4FC 8G FE SLIC PAIR FOR AUX FACT	$0.00	30.5%	$0.00	$625.00	$437.50	N/A	$563.00	N/A	$625.00	B	NAS
AUX-M8GF-FE-U	CELERRA 4FC 8GB FE SLIC PAIR FOR AUX UPG	$8,750.00	30.5%	$6,081.25	$875.00	$612.50	N/A	$788.00	N/A	$875.00	B	NAS
AUX-MXGFCEOPA	FCOE ONE PAIR OPTICAL 2 PORT FCOE IO MOD	$0.00	30.5%	$0.00	$600.00	$420.00	N/A	$540.00	N/A	$600.00	B	NAS
AUX-MXGFCEOPU	FCOE 1 PAIR ADDON 2PORT OPT IO MODULE	$8,100.00	30.5%	$5,629.50	$810.00	$567.00	N/A	$729.00	N/A	N/A	B	NAS
AUX-MXGFCETWA	FCOE ONE PAIR 2 PORT IO MODULE TWIN AX	$0.00	30.5%	$0.00	$420.00	$294.00	N/A	$378.00	N/A	$420.00	B	NAS
AUX-MXGFCETWU	FCOE 1 PAIR ADD-ON 2 PORT IO - ACT TWINA	$5,670.00	30.5%	$3,940.65	$567.00	$396.90	N/A	$510.00	N/A	N/A	B	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AUX-MXGI-A	CEL 2 PORT 10GB ISCSI SLIC PAIR AUX FACT	$0.00	30.5%	$0.00	$1,500.00	$1,050.00	N/A	$1,350.00	N/A	$1,500.00	B	NAS
AUX-MXGI-U	CEL 2PORT 10GB ISCSI SLIC PAIR AUXUPG	$21,000.00	30.5%	$14,595.00	$2,100.00	$1,470.00	N/A	$1,890.00	N/A	$2,100.00	B	NAS
BKP-4TBLNX-NS7	NS700700S BUNDLE 4TB LNX	$0.00	30.5%	$0.00	$2,139.00	N/A	N/A	N/A	N/A	$2,139.00	D3	NAS
CN514-REP2-LU	CNS 514 DM REPLICATOR V2 UPGRADE LICENSE	$0.00	30.5%	$0.00	$3,114.00	N/A	N/A	N/A	N/A	$3,114.00	D2	NAS
CNRFMA5HASW	RAINFINITY FMA HA APPLIANCE	$20,000.00	30.5%	$13,900.00	$2,880.00	$2,400.00	N/A	N/A	N/A	$4,032.00	D2	NAS
CNRFMA5SW	RAINFINITY FMA	$42,500.00	30.5%	$29,537.50	$6,120.00	$5,100.00	N/A	N/A	N/A	$8,568.00	D2	NAS
CNRFMA6HASW	RAINFINITY FMA HA APPLIANCE	$20,000.00	30.5%	$13,900.00	$2,880.00	$2,400.00	N/A	N/A	N/A	$2,880.00	D2	NAS
CNRFMA6SW	RAINFINITY FMA APPLIANCE	$42,500.00	30.5%	$29,537.50	$6,120.00	$5,100.00	N/A	N/A	N/A	$6,120.00	D2	NAS
CNRFMA7HASW	FMA HA APPLIANCE	$20,000.00	30.5%	$13,900.00	$2,880.00	$2,400.00	N/A	N/A	N/A	$2,880.00	D2	NAS
CNRFMA7SW	FMA APPLIANCE	$42,500.00	30.5%	$29,537.50	$6,120.00	$5,100.00	N/A	N/A	N/A	$6,120.00	D2	NAS
CNS-1200PS	1200W PS FOR CNS-14	$0.00	51.5%	$0.00	$120.00	N/A	N/A	N/A	N/A	$120.00	A	NAS
CNS-14	CAB W-14 DM (514 AND UP)	$0.00	51.5%	$0.00	$3,500.00	N/A	N/A	N/A	N/A	$4,899.96	A	NAS
CNS-CAVA-LIC	CAVA WIN LICENSE	$0.00	30.5%	$0.00	$1,044.00	N/A	N/A	N/A	N/A	$1,461.60	D1	NAS
CNS-CAVA-L-U	CAVA WIN UPGRADE LIC	$0.00	30.5%	$0.00	$1,044.00	N/A	N/A	N/A	N/A	$1,461.60	D1	NAS
CNS-CIFS-C-UL	CIFS PROTO LIC CLARIION	$0.00	30.5%	$0.00	$2,718.00	N/A	N/A	N/A	N/A	$3,805.20	D1	NAS
CNS-CIFS-DCD	CNS CIFS DOC & CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
CNS-CIFS-L-CL	CIFS PROTOCOL - CLARIION	$0.00	30.5%	$0.00	$2,718.00	N/A	N/A	N/A	N/A	$3,805.20	D1	NAS
CNS-CIFS-LIC	CIFS PROTOCOL LIC	$0.00	30.5%	$0.00	$2,718.00	N/A	N/A	N/A	N/A	$3,805.20	D1	NAS
CNS-CIFS-S-UL	CIFS PROTO LIC SYM	$0.00	30.5%	$0.00	$2,718.00	N/A	N/A	N/A	N/A	$3,805.20	D1	NAS
CNS-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	30.5%	$0.00	$2,718.00	N/A	N/A	N/A	N/A	$3,805.20	D1	NAS
CNS-CM-LIC	MONITOR FOR CELERRA	$0.00	30.5%	$0.00	$777.60	N/A	N/A	N/A	N/A	$1,088.64	D1	NAS
CNS-CM-L-U	MONITOR UPGRADE LIC	$0.00	30.5%	$0.00	$777.60	N/A	N/A	N/A	N/A	$1,088.64	D1	NAS
CNS-CNM-LIC	NATIVE MGR FOR CELERRA	$0.00	30.5%	$0.00	$1,814.40	N/A	N/A	N/A	N/A	$2,540.16	D1	NAS
CNS-CNM-L-U	UPGRADE LIC NATIVE MGR	$0.00	30.5%	$0.00	$1,814.40	N/A	N/A	N/A	N/A	$2,540.16	D1	NAS
CNS-ENT-C-UL	M-PROTOCOL CLAR UPGRADE	$0.00	30.5%	$0.00	$5,436.00	N/A	N/A	N/A	N/A	$7,610.40	D1	NAS
CNS-ENT-DCD	CNS ENT DOC & CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
CNS-ENT-L-CL	M-PROTOCOL LIC - CLARIION	$0.00	30.5%	$0.00	$5,436.00	N/A	N/A	N/A	N/A	$7,610.40	D1	NAS
CNS-ENT-LIC	M-PROTOCOL DM LIC	$0.00	30.5%	$0.00	$5,436.00	N/A	N/A	N/A	N/A	$7,610.40	D1	NAS
CNS-ENT-S-UL	M-PROTOCOL SYM UPGRADE	$0.00	30.5%	$0.00	$5,436.00	N/A	N/A	N/A	N/A	$7,610.40	D1	NAS
CNS-EXC2K-L	SNAPSURE FOR EXCHANGE	$0.00	30.5%	$0.00	$4,860.00	N/A	N/A	N/A	N/A	$6,804.00	D1	NAS
CNS-EXC2K-UL	CNS EXCHANGE 2000 UPG	$0.00	30.5%	$0.00	$4,860.00	N/A	N/A	N/A	N/A	$6,804.00	D1	NAS
CNS-IS-CI-L	CNS ISCSI WITH CIFS LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
CNS-ISCSI-DCD	ISCSI APPLICATION DOC KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
CNS-ISCSI-L	CNS ISCSI LIC	$0.00	30.5%	$0.00	$4,212.00	N/A	N/A	N/A	N/A	$5,896.80	D1	NAS
CNS-ISCSI-UL	CNS ISCSI UPGRADE LIC	$0.00	30.5%	$0.00	$4,212.00	N/A	N/A	N/A	N/A	$5,896.80	D1	NAS
CNS-IS-EN-L	CNS ISCSI W/ ENT LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
CNS-ISNAP-DP	CNS SNAP MGR DEPARTMENTAL	$0.00	30.5%	$0.00	$450.00	N/A	N/A	N/A	N/A	$630.00	D1	NAS
CNSISNAPDP-EN	CNS SNAP DEP TO ENT	$0.00	30.5%	$0.00	$198.00	N/A	N/A	N/A	N/A	$277.20	D1	NAS
CNS-ISNAP-DPU	CNS ISCSI SNAP FOR DEPT	$0.00	30.5%	$0.00	$491.40	N/A	N/A	N/A	N/A	$687.96	D1	NAS
CNS-ISNAP-EN	CNS SNAP MGR ENT	$0.00	30.5%	$0.00	$648.00	N/A	N/A	N/A	N/A	$907.20	D1	NAS
CNS-ISNAP-ENU	CNS ISCSI SNAP FOR ENT	$0.00	30.5%	$0.00	$702.00	N/A	N/A	N/A	N/A	$982.80	D1	NAS
CNS-ISNAP-WG	CNS SNAP MGR WKGRP	$0.00	30.5%	$0.00	$198.00	N/A	N/A	N/A	N/A	$277.20	D1	NAS
CNSISNAPWG-DP	CNS SNAP WKGP TO DEP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
CNSISNAPWG-EN	CNS SNAP WKGP TO ENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
CNS-ISNAP-WGU	CNS ISCSI SNAP WORKGRP	$0.00	30.5%	$0.00	$210.60	N/A	N/A	N/A	N/A	$294.84	D1	NAS
CNS-IS-NF-L	CNS ISCSI W/ NFS LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
CNS-REP-LIC	CELERRA REPLICATOR LIC	$0.00	30.5%	$0.00	$3,114.00	N/A	N/A	N/A	N/A	$4,359.60	D1	NAS
CNS-REP-L-U	CNS REPLICATOR UPG LIC	$0.00	30.5%	$0.00	$3,114.00	N/A	N/A	N/A	N/A	$4,359.60	D1	NAS
CNS-SNAP-LIC	CELERRA SNAPSURE LICENSE	$0.00	30.5%	$0.00	$648.00	N/A	N/A	N/A	N/A	$907.20	D1	NAS
CNS-SNAP-L-U	CNS SNAPSURE UPG LIC	$0.00	30.5%	$0.00	$648.00	N/A	N/A	N/A	N/A	$907.20	D1	NAS
CNS-UNIX-C-UL	NFS PROTOCOL LIC CLARIION	$0.00	30.5%	$0.00	$3,888.00	N/A	N/A	N/A	N/A	$5,443.20	D1	NAS
CNS-UNIX-DCD	CNS UNIX DOC & CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
CNS-UNIX-L-CL	NFS PROTOCOL LIC CLARIION	$0.00	30.5%	$0.00	$3,888.00	N/A	N/A	N/A	N/A	$5,443.20	D1	NAS
CNS-UNIX-LIC	NFS PROTOCOL DM LIC	$0.00	30.5%	$0.00	$3,888.00	N/A	N/A	N/A	N/A	$5,443.20	D1	NAS
CNS-UNIX-S-UL	NFS PROTOCOL LIC - SYM	$0.00	30.5%	$0.00	$3,888.00	N/A	N/A	N/A	N/A	$5,443.20	D1	NAS
CNS-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	30.5%	$0.00	$1,548.00	N/A	N/A	N/A	N/A	$2,167.20	D1	NAS
CS17-F-E	CS - FIBRE, ENET	$0.00	51.5%	$0.00	$2,000.00	N/A	N/A	N/A	N/A	$2,799.96	A	NAS
CS17-F-E-U	CNTRL STATION FIBRE ENET	$0.00	51.5%	$0.00	$1,999.92	N/A	N/A	N/A	N/A	$2,799.84	A	NAS
CS17-S-E	CS SCSI ENET	$0.00	51.5%	$0.00	$2,000.00	N/A	N/A	N/A	N/A	$2,799.96	A	NAS
CS17-S-E-U	CS SCSI ENET	$0.00	51.5%	$0.00	$1,999.92	N/A	N/A	N/A	N/A	$2,799.84	A	NAS
CS-F-E	CS-FIBRE, ENET	$0.00	51.5%	$0.00	$2,000.00	N/A	N/A	N/A	N/A	$2,799.96	A	NAS
CS-F-E-U	CNTRL STATION-FIBRE, ENET	$0.00	51.5%	$0.00	$2,000.00	N/A	N/A	N/A	N/A	$2,799.96	A	NAS
CS-S-E	CS-SCSI, ENET	$0.00	51.5%	$0.00	$1,610.00	N/A	N/A	N/A	N/A	$2,253.96	A	NAS
CS-S-E-U	CS-SCSI, ENET UPG	$0.00	51.5%	$0.00	$1,940.00	N/A	N/A	N/A	N/A	$2,715.96	A	NAS
CTA8-APL	CLOUD TIERING APPLIANCE	$70,000.00	30.5%	$48,650.00	$7,000.00	$4,900.00	N/A	$2,800.00	N/A	$7,000.00	B	NAS
CTA8-HA-APL	CLOUD TIERING APL HIGH AVAIL	$34,000.00	30.5%	$23,630.00	$3,400.00	$2,380.00	N/A	$1,360.00	N/A	$3,400.00	B	NAS
CTA-APL	CLOUD TIERING APPLIANCE	$0.00	30.5%	$0.00	$4,250.00	$2,975.00	N/A	$1,700.00	N/A	$4,250.00	B	NAS
CTA-APL-HA	CLOUD TIERING APPLIANCE HIGH AVAILABILIT	$0.00	30.5%	$0.00	$2,000.00	$1,400.00	N/A	$800.00	N/A	$2,000.00	B	NAS
CTA-APL-HA-SW	CLOUD TIERING APPLIANCE HA SOFTWARE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
CTA-APL-SW	CLOUD TIERING APPLIANCE SOFTWARE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
CTA-P2V	CLOUD TIERING APP TO VE UPGRADE	$14,700.00	30.5%	$10,216.50	$2,116.80	$1,764.00	N/A	N/A	N/A	$2,116.80	D2	NAS
CTA-VE	CLOUD TIERING APPLIANCE VIRTUAL EDITION	$24,500.00	30.5%	$17,027.50	$3,528.00	$2,940.00	N/A	N/A	N/A	$3,528.00	D2	NAS
CTA-VE-HA	CLOUD TIERING APPLIANCE VIRTUAL ED - HA	$11,700.00	30.5%	$8,131.50	$1,684.80	$1,404.00	N/A	N/A	N/A	$1,684.80	D2	NAS
D4-2F-2E4	514:3 FC,8 Cop GbE	$0.00	51.5%	$0.00	$2,800.00	N/A	N/A	N/A	N/A	$3,920.04	A	NAS
D4-2F-2E4-U	514:3 FC,8 Cop GbE-UPG	$0.00	51.5%	$0.00	$2,799.89	N/A	N/A	N/A	N/A	$3,919.80	A	NAS
D4-2F-2G	514:3 FC,2 Opt GbE	$0.00	51.5%	$0.00	$3,000.00	N/A	N/A	N/A	N/A	$4,200.00	A	NAS
D4-2F-2T	514T: 3FC; 2OP GBE	$0.00	51.5%	$0.00	$3,000.00	N/A	N/A	N/A	N/A	$4,200.00	A	NAS
D4-2F-2T-U	514T: 3FC; 2OP GBE-UPG	$0.00	51.5%	$0.00	$2,999.88	N/A	N/A	N/A	N/A	$4,199.88	A	NAS
D4-2F-E4-2G	514:3 FC,4 Cop+2 Opt GbE	$0.00	51.5%	$0.00	$3,300.00	N/A	N/A	N/A	N/A	$4,620.00	A	NAS
D4-2F-E4-2T	514T: 3FC; 4CU+2OP GBE	$0.00	51.5%	$0.00	$3,300.00	N/A	N/A	N/A	N/A	$4,620.00	A	NAS
D4-2F-E4-2T-U	514T: 3FC; 4CU+2OP GBE-UP	$0.00	51.5%	$0.00	$3,299.87	N/A	N/A	N/A	N/A	$4,619.76	A	NAS
D4-F-2E4-2G	514:2 FC 8COP+2OPT GBE	$0.00	51.5%	$0.00	$3,400.00	N/A	N/A	N/A	N/A	$4,760.04	A	NAS
D4-F-2E4-2T	514T: 2FC; 8CU+2OP GBE	$0.00	51.5%	$0.00	$3,400.00	N/A	N/A	N/A	N/A	$4,760.04	A	NAS
D4-F-2E4-2T-U	514T: 2FC; 8CU+2OP GBE-UP	$0.00	51.5%	$0.00	$3,399.86	N/A	N/A	N/A	N/A	$4,759.80	A	NAS
D4-FS-2E4-U	514:2FC+2SC,8 Cop GbE-UPG	$0.00	51.5%	$0.00	$2,769.12	N/A	N/A	N/A	N/A	$3,876.72	A	NAS
D4-FS-2T-U	514T: 2FC+2S: 2OP GBE-UPG	$0.00	51.5%	$0.00	$2,899.88	N/A	N/A	N/A	N/A	$4,059.84	A	NAS
D4-FS-E4-T-U	514T:2FC+2S;4CU+1OP GBE-U	$0.00	51.5%	$0.00	$2,999.88	N/A	N/A	N/A	N/A	$4,199.88	A	NAS
D7SWAPD4-1CU	SWAP 507 DM W 1 514 CU	$0.00	51.5%	$0.00	$3,640.00	N/A	N/A	N/A	N/A	$5,096.04	A	NAS
D7SWAPD4-1OP	SWAP 507 DM W 1 514 OPT	$0.00	51.5%	$0.00	$3,900.00	N/A	N/A	N/A	N/A	$5,460.00	A	NAS
D7SWAPD4-OPCU	SWAP 507 W 514 OP&CU GBE	$0.00	51.5%	$0.00	$4,000.00	N/A	N/A	N/A	N/A	$5,600.04	A	NAS
D7SWAPD4-SW	SW LIC 507 TO 514 SWAP	$0.00	30.5%	$0.00	$10,650.00	N/A	N/A	N/A	N/A	$14,910.00	D1	NAS
DLM-1000H-DAE	15 1TB SATA II DRIVES W/ ENCLOSURE	$0.00	30.5%	$0.00	$3,072.50	N/A	N/A	$2,765.00	N/A	$3,072.50	PH	NAS
DLM-1000H-FD	FIELD INSTALLED DLM-1000H-DAE	$0.00	30.5%	$0.00	$3,072.50	N/A	N/A	$2,765.00	N/A	$3,072.50	PH	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DLM-1000S-FD	STORAGE SHELF FOR DLM FIELD INSTALLED	$0.00	30.5%	$0.00	$3,072.50	N/A	N/A	$2,765.00	N/A	$3,072.50	PH	NAS
DLM-1000W-DAE	FULLY LOADED 4GB STILETTO DAE	$0.00	30.5%	$0.00	$2,893.70	N/A	N/A	$2,604.00	N/A	$2,893.70	PH	NAS
DLM-1000W-FD	FIELD INSTALLED DLM-1000W-DAE	$0.00	30.5%	$0.00	$2,893.70	N/A	N/A	$2,604.00	N/A	$2,893.70	PH	NAS
DLM120-2DM-A	DLM120 DUAL XBLADE STORAGE CONTROLLER	$0.00	30.5%	$0.00	$1,342.50	N/A	N/A	$1,208.00	N/A	$1,342.50	PH	NAS
DLM120-4PDAE	DLM120 VAULT DAE	$0.00	30.5%	$0.00	$590.00	N/A	N/A	$531.00	N/A	$590.00	PH	NAS
DLM120-AUX	DLM120 AUX XPE - 1 FC SLIC PER SP	$0.00	30.5%	$0.00	$1,075.00	N/A	N/A	$968.00	N/A	$1,075.00	PH	NAS
DLM120-CS	DLM120 CONTROL STATION	$0.00	30.5%	$0.00	$470.00	N/A	N/A	$423.00	N/A	$470.00	PH	NAS
DLM120-CS2	DLM120 BACKUP CONTROL STATION	$0.00	30.5%	$0.00	$470.00	N/A	N/A	$423.00	N/A	$470.00	PH	NAS
DLM120-REP2-L	DLM120 REPLICATOR V2 LICENSE	$0.00	30.5%	$0.00	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	DH	NAS
DLM120-SC-L	DLM120 UNIX NFS LICENSE	$0.00	30.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$900.00	DH	NAS
DLM120-VAULT	DLM VAULT; 300GB; 15K; 4GB DRIVE; QTY: 5	$0.00	30.5%	$0.00	$1,470.00	N/A	N/A	$1,103.00	N/A	$1,470.00	PH	NAS
DLM2000-BASE	DLM2000 RACK BASE	$5,000.00	30.5%	$3,475.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	NAS
DLM-2000H-DAE	15 2TB SATA II DRIVES RAID 6 W/ ENCL	$0.00	30.5%	$0.00	$4,612.50	N/A	N/A	$4,151.00	N/A	$4,612.50	PH	NAS
DLM-2000H-FD	FIELD INSTALLED DLM-2000H-DAE	$0.00	30.5%	$0.00	$4,612.50	N/A	N/A	$4,151.00	N/A	$4,612.50	PH	NAS
DLM2-10GES	DLM 10 GIG E SWITCH	$0.00	30.5%	$0.00	$3,966.70	N/A	N/A	$3,570.00	N/A	$3,966.70	PH	NAS
DLM2-ACP	DLM ACCESS CONTROL POINT	$0.00	30.5%	$0.00	$819.80	N/A	N/A	$738.00	N/A	$819.80	PH	NAS
DLM2-ACPFD	DLM GEN II - ACP-FIELD DEPLOY	$8,198.00	30.5%	$5,697.61	$819.80	N/A	N/A	$738.00	N/A	$819.80	PH	NAS
DLM2-GES	DLM - 1GIG E SWITCH W/ STACKING MODULE	$0.00	30.5%	$0.00	$762.50	N/A	N/A	$686.00	N/A	$762.50	PH	NAS
DLM2K-10PACK	DLM2000 2TB VIPER DRIVE 10 PACK	$13,212.00	30.5%	$9,182.34	$1,585.44	N/A	N/A	$1,189.00	N/A	$1,585.44	PM	NAS
DLM2K-10PACKU	DLM2000 2TB VIPER DRIVE 10 PACK UPGRADE	$17,837.00	30.5%	$12,396.72	$1,321.72	N/A	N/A	$1,190.00	N/A	$1,321.72	PM	NAS
DLM2K-ACP	DLM2000 - ACCESS CONTROL POINT	$8,198.00	30.5%	$5,697.61	$819.80	N/A	N/A	$738.00	N/A	$819.80	PM	NAS
DLM2K-CS	DLM2000 CONTROL STATION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PM	NAS
DLM2K-CS2	DLM2000 2ND CONTROL STATION	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$470.00	PM	NAS
DLM2K-DAE	DLM2000 2TB VIPER DAE	$3,709.00	30.5%	$2,577.76	$370.90	N/A	N/A	$334.00	N/A	$370.90	PM	NAS
DLM2K-DAE-FD	DLM2000 2TB VIPER DAE FIELD DEPLOY	$3,709.00	30.5%	$2,577.76	$370.90	N/A	N/A	$334.00	N/A	$370.90	PM	NAS
DLM2K-DME-10G	DLM2000 10G DUAL STORAGE CONTROLLER ENCL	$14,927.00	30.5%	$10,374.27	$1,492.70	N/A	N/A	$1,343.00	N/A	$1,492.70	PM	NAS
DLM2K-DPE	DLM2000 DPE W/ VAULT AND 2ND SPS	$27,759.00	30.5%	$19,292.51	$2,775.90	N/A	N/A	$2,498.00	N/A	$2,775.90	PM	NAS
DLM2K-RACKB	DLM2000 40U TITAN RACK SKINS/DOORS/BLUE	$8,465.00	30.5%	$5,883.18	$0.00	N/A	N/A	$0.00	N/A	N/A	PM	NAS
DLM2K-REPL	DLM2000 VNX REPLICATOR LICENSE	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	DM	NAS
DLM2K-VNX-L	DLM2000 VNX5300 USAGE LICENSE	$7,838.00	30.5%	$5,447.41	$1,410.84	N/A	N/A	N/A	N/A	$1,410.84	DM	NAS
DLM2K-VTE2FMM	DLM2000 DUAL FICON MULTI-MODE VTE	$120,000.00	30.5%	$83,400.00	$12,000.00	N/A	N/A	$10,800.00	N/A	$12,000.00	PM	NAS
DLM2KVTE2FMMU	DLM2000 DUAL FICON MM VTE UPGRADE	$162,000.00	30.5%	$112,590.00	$12,004.20	N/A	N/A	$10,805.00	N/A	$12,004.20	PM	NAS
DLM2K-VTE2FSM	DLM2000 DUAL FICON SINGLE-MODE VTE	$120,000.00	30.5%	$83,400.00	$12,000.00	N/A	N/A	$10,800.00	N/A	$12,000.00	PM	NAS
DLM2KVTE2FSMU	DLM2000 DUAL FICON SM VTE UPGRADE	$162,000.00	30.5%	$112,590.00	$12,004.20	N/A	N/A	$10,805.00	N/A	$12,004.20	PM	NAS
DLM2K-VTEOS	DLM2000 VTE OPERATING SYSTEM LICENSE	$48,750.00	30.5%	$33,881.25	$8,775.00	N/A	N/A	N/A	N/A	$8,775.00	DM	NAS
DLM2-VTEESC	DLM- VTE W/ 2 ESCON CHAN INTERFACE	$0.00	30.5%	$0.00	$16,064.00	N/A	N/A	$14,458.00	N/A	$16,064.00	PH	NAS
DLM2-VTEESCFD	VTE - 3 ESCON INTERFACE - FIELD UPGRADE	$0.00	30.5%	$0.00	$21,686.50	N/A	N/A	$19,518.00	N/A	$21,686.50	PH	NAS
DLM2-VTEFMM	DLM - VTE W/ 2 FICON MULTI-MODE	$0.00	30.5%	$0.00	$12,717.00	N/A	N/A	$11,445.00	N/A	$12,717.00	PH	NAS
DLM2-VTEFMMFD	VTE 2 FICON ADAPTER; FIELD UPGRADE	$0.00	30.5%	$0.00	$17,168.00	N/A	N/A	$15,451.00	N/A	$17,168.00	PH	NAS
DLM2-VTEFSM	DLM-VTE W/ 2 FICON SINGLE MODE	$0.00	30.5%	$0.00	$12,717.00	N/A	N/A	$11,445.00	N/A	$12,717.00	PH	NAS
DLM2-VTEFSMFD	VTE 2 FICON ADAPTERS(SM) - FIELD UPGRADE	$0.00	30.5%	$0.00	$17,168.00	N/A	N/A	$15,451.00	N/A	$17,168.00	PH	NAS
DLM2-VTEOS	DLM - VTE OPERATING SYSTEM LICENSE	$0.00	30.5%	$0.00	$12,648.96	N/A	N/A	N/A	N/A	$12,648.96	DH	NAS
DLM3-RACKB	DLM GEN3 40U TITAN RACK SKINS & DOOR	$12,000.00	30.5%	$8,340.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLM4080-CBL-U	CABLES TO UPGRADE DLM4080 TO USE DLM 2.X	$135.00	30.5%	$93.83	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLM4G15-300HS	DLM 300GB 15K DRIVE - HOT SPARE FOR VAUL	$0.00	30.5%	$0.00	$294.00	N/A	N/A	$221.00	N/A	$294.00	PH	NAS
DLM960-4PDAE	DLM960 VAULT DISK ARRAY ENCLOSURE	$0.00	30.5%	$0.00	$590.00	N/A	N/A	$531.00	N/A	$590.00	PH	NAS
DLM960-8C3-U	DLM960 STORAGE CONTROLLER- FIELD INSTALL	$0.00	30.5%	$0.00	$4,248.00	N/A	N/A	$3,823.00	N/A	$4,248.00	PH	NAS
DLM960-AUXF	DLM960 AUX XPE - UP TO 8 CONTRL & 960 DR	$0.00	30.5%	$0.00	$9,735.00	N/A	N/A	$8,762.00	N/A	$9,735.00	PH	NAS
DLM960-CS	DLM960 CONTROL STATION	$0.00	30.5%	$0.00	$635.00	N/A	N/A	$572.00	N/A	$635.00	PH	NAS
DLM960-CS2	DLM960 BACKUP CONTROL STATION	$0.00	30.5%	$0.00	$635.00	N/A	N/A	$572.00	N/A	$635.00	PH	NAS
DLM960-DM-8C3	DLM960 STORAGE CONTROLLER	$0.00	30.5%	$0.00	$3,268.00	N/A	N/A	$2,941.00	N/A	$3,268.00	PH	NAS
DLM960-DME0	DLM960 EMPTY BASE STORAG CNTRLR ENCLOSUR	$0.00	30.5%	$0.00	$1,590.00	N/A	N/A	$1,431.00	N/A	$1,590.00	PH	NAS
DLM960-DME1	DLM960 EMPTY STORAGE CONTROLLER ENCLOSUR	$0.00	30.5%	$0.00	$1,590.00	N/A	N/A	$1,431.00	N/A	$1,590.00	PH	NAS
DLM960-DME1-U	DLM960 EMPTY STORAGE CNTRL ENCLOSUR UPGD	$0.00	30.5%	$0.00	$1,531.65	N/A	N/A	$1,379.00	N/A	$1,531.65	PH	NAS
DLM960-REPV2	DLM960 REPLICATOR V2 LICENSE	$0.00	30.5%	$0.00	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	DH	NAS
DLM960-REPV2U	DLM960 REPLICATOR V2 LICENSE - UPGRADE	$0.00	30.5%	$0.00	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	DH	NAS
DLM960-SC-L	DLM960 STORAGE CONTROLLER OS LICENSE	$0.00	30.5%	$0.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	DH	NAS
DLM960-SC-LU	DLM960 STORAGE CONTROLLR OS LICENS-UPGRD	$0.00	30.5%	$0.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	DH	NAS
DLM960-VAULT	DLM FC VLT PCK - 300GB 15K DRIVES QTY 5	$0.00	30.5%	$0.00	$1,470.00	N/A	N/A	$1,103.00	N/A	$1,470.00	PH	NAS
DLM-CBL-ESCFD	ESCON MT-RJ TO ST CABLE	$300.00	30.5%	$208.50	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLM-CX4-CBL	DLM CX4 CABLE	$2,500.00	30.5%	$1,737.50	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLM-CX4-CBLKT	CX4 CABLE KIT FOR VTES	$619.00	30.5%	$430.21	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLM-DD-CBLKT1	DLM DATA DOMAIN CABLE KIT #1	$1,650.00	30.5%	$1,146.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLM-MGR-L	DLM MANAGER ADVANCED LICENSE	$11,600.00	30.5%	$8,062.00	$2,088.00	N/A	N/A	N/A	N/A	$2,088.00	DH	NAS
DLMP40U-60-AS	POWER KIT FOR AUSTRALIAN POWER	$2,200.00	30.5%	$1,529.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLMP40U-60-IE	EUROPEAN POWER KIT -RACK-40U-60 PWR COR	$1,150.00	30.5%	$799.25	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLMP40U-60-RS	Russellstoll 3750DP Power kit	$2,200.00	30.5%	$1,529.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLMP40U-60-US	POWER KIT FOR US POWER	$1,150.00	30.5%	$799.25	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLMRK1-NAS	40U TITAN RACK DOOR W LOGO; 1-PHASE 4PDP	$8,465.00	30.5%	$5,883.18	$846.50	N/A	N/A	$762.00	N/A	$846.50	PH	NAS
DLMRK2-VTEC	40U TITAN RACK DOOR W LOGO 1PHASE ACCES	$0.00	30.5%	$0.00	$846.50	N/A	N/A	$762.00	N/A	$846.50	PH	NAS
DLMRK3-EXP	40U TITAN RACK CAB 2ND NS960 DOORS SKINS	$8,465.00	30.5%	$5,883.18	$846.50	N/A	N/A	$762.00	N/A	$846.50	PH	NAS
DLMRK3-EXP-U	40U RACK FOR DLM 2ND NAS960 - UPGRADE	$11,430.00	30.5%	$7,943.85	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLMRK-40U-DR	40U TITAN RACK DOOR W DL LOGO SIDESKINS	$4,200.00	30.5%	$2,919.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLMRK4-STR	40U TITAN RACK DOORS SKINS CAB DLM STRG	$8,465.00	30.5%	$5,883.18	$846.50	N/A	N/A	$762.00	N/A	$846.50	PH	NAS
DLMRK5-DD	40U TITAN RACK WITH REAR & FRONT DOOR-DD	$8,465.00	30.5%	$5,883.18	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLMRK-NOTIP	40U RACK STABILIZING KIT	$365.00	30.5%	$253.68	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLMRK-SECURE	40U RACK STABILIZING KIT	$190.00	30.5%	$132.05	$0.00	N/A	N/A	$0.00	N/A	$0.00	PH	NAS
DLM-XFP-CU	DLM COPPER XFP	$1,014.00	30.5%	$704.73	$101.40	N/A	N/A	$91.00	N/A	$101.40	PH	NAS
DLM-XFP-OPT	DLM OPTICAL XFP	$1,014.00	30.5%	$704.73	$101.40	N/A	N/A	$91.00	N/A	$101.40	PH	NAS
EOC-AIX-DEP	TRANSFER AGENT AIX DEPT	$0.00	22.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	E	NAS
EOC-AIX-ENT	TRANSFER AGENT AIX ENT	$0.00	22.5%	$0.00	$1,782.00	N/A	N/A	N/A	N/A	$2,494.80	E	NAS
EOC-AIX-GLBL	TRANSFER AGENT AIX GLB	$0.00	22.5%	$0.00	$2,340.00	N/A	N/A	N/A	N/A	$3,276.00	E	NAS
EOC-AIX-WGP	TRANSFER AGENT AIX WKGP	$0.00	22.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	E	NAS
EOC-HPUX-DEP	EMC ONCOURSE TA HPUX DEP	$0.00	22.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	E	NAS
EOC-HPUX-ENT	EMC ONCOURSE TA HPUX ENT	$0.00	22.5%	$0.00	$1,782.00	N/A	N/A	N/A	N/A	$2,494.80	E	NAS
EOC-HPUX-GLBL	EMC ONCOURSE TA HPUX GLB	$0.00	22.5%	$0.00	$2,340.00	N/A	N/A	N/A	N/A	$3,276.00	E	NAS
EOC-HPUX-WGP	EMC ONCOURSE TA HPUX WGR	$0.00	22.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	E	NAS
EOC-LNX-DEP	EMC ONCOURSE TA LNX DEP	$0.00	22.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	E	NAS
EOC-LNX-ENT	EMC ONCOURSE TA LNX ENT	$0.00	22.5%	$0.00	$891.00	N/A	N/A	N/A	N/A	$1,247.40	E	NAS
EOC-LNX-TMGR	EMC ONCOURSE LNX TRAN MGR	$0.00	22.5%	$0.00	$5,400.00	N/A	N/A	N/A	N/A	$7,560.00	E	NAS
EOC-LNX-WGP	EMC ONCOURSE TA LNX WGR	$0.00	22.5%	$0.00	$270.00	N/A	N/A	N/A	N/A	$378.00	E	NAS
EOC-SLNX-DEP	TRANSFER AGENT SUSE DPT	$0.00	22.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	E	NAS
EOC-SLNX-ENT	TRANSFER AGENT SUSE ENT	$0.00	22.5%	$0.00	$891.00	N/A	N/A	N/A	N/A	$1,247.40	E	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
EOC-SLNX-WGP	TRANSFER AGNT SUSE WKGP	$0.00	22.5%	$0.00	$270.00	N/A	N/A	N/A	N/A	$378.00	E	NAS
EOC-SUNUX-DEP	EMC ONCOURSE TA SUN DEP	$0.00	22.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	E	NAS
EOC-SUNUX-ENT	EMC ONCOURSE TA SUN ENT	$0.00	22.5%	$0.00	$1,782.00	N/A	N/A	N/A	N/A	$2,494.80	E	NAS
EOC-SUNUX-GBL	EMC ONCOURSE TA SUN GLB	$0.00	22.5%	$0.00	$2,340.00	N/A	N/A	N/A	N/A	$3,276.00	E	NAS
EOC-SUNUX-WGP	EMC ONCOURSE TA SUN WGR	$0.00	22.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	E	NAS
EOC-WIN-DEP	EMC ONCOURSE TA WIN DEP	$0.00	22.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	E	NAS
EOC-WIN-ENT	EMC ONCOURSE TA WIN ENT	$0.00	22.5%	$0.00	$891.00	N/A	N/A	N/A	N/A	$1,247.40	E	NAS
EOC-WIN-TMGR	EMC ONCOURSE WIN TRAN MGR	$0.00	22.5%	$0.00	$5,400.00	N/A	N/A	N/A	N/A	$7,560.00	E	NAS
EOC-WIN-WGP	EMC ONCOURSE TA WIN WGP	$0.00	22.5%	$0.00	$270.00	N/A	N/A	N/A	N/A	$378.00	E	NAS
ESA-NS120	EMC Storage Analytics for NS-120 = IC	$8,000.00	30.5%	$5,560.00	$1,440.00	N/A	N/A	N/A	N/A	$1,440.00	D2	NAS
ESA-NS480	EMC Storage Analytics for NS-480 = IC	$24,800.00	30.5%	$17,236.00	$4,464.00	N/A	N/A	N/A	N/A	$4,464.00	D2	NAS
ESA-NS960	EMC Storage Analytics for NS-960 = IC	$36,300.00	30.5%	$25,228.50	$6,534.00	N/A	N/A	N/A	N/A	$6,534.00	D2	NAS
ESA-VG2	EMC Storage Analytics for VG2 = IC	$7,000.00	30.5%	$4,865.00	$1,260.00	N/A	N/A	N/A	N/A	$1,260.00	D2	NAS
ESA-VG8	EMC Storage Analytics for VG8 = IC	$35,000.00	30.5%	$24,325.00	$6,300.00	N/A	N/A	N/A	N/A	$6,300.00	D2	NAS
FLNSAF04-100	100GB DRIVE FOR NS FASTCACHE NEW INSTALL	$0.00	30.5%	$0.00	$736.20	$515.34	N/A	$552.00	N/A	$736.20	B	NAS
FLNSAF04100HS	3.5IN 100GB FLASH HOTSPARE FOR NS SERIES	$0.00	30.5%	$0.00	$736.20	$515.34	N/A	$552.00	N/A	$736.20	B	NAS
FLNSAF04-100U	100GB FLASH DRIVE FOR NS FAST CACHE U/G	$7,865.00	30.5%	$5,466.18	$699.20	$487.63	N/A	$523.00	N/A	$699.20	B	NAS
FLNSAF04-200	200GB DRIVE FOR NS FASTCACHE NEW INSTALL	$0.00	30.5%	$0.00	$1,328.40	$929.88	N/A	$996.00	N/A	$1,328.40	B	NAS
FLNSAF04200HS	200GB FLASH DRIVE FAST CACHE HOT SPARE	$0.00	30.5%	$0.00	$1,328.40	$929.88	N/A	$996.00	N/A	$1,328.40	B	NAS
FLNSAF04-200U	200GB FLASH DRIVE FOR NS FAST CACHE U/G	$14,205.00	30.5%	$9,872.48	$1,262.82	$880.71	N/A	$945.00	N/A	$1,262.82	B	NAS
FLNSFC04-073	73GB FLASH DRIVE FOR NS FAST CACHE NEW I	$0.00	30.5%	$0.00	$975.60	$682.92	N/A	$732.00	N/A	$975.60	B	NAS
FLNSFC04-073U	73GB FLASH DRIVE FOR NS FAST CACHE UPGRA	$0.00	30.5%	$0.00	$975.68	$680.45	N/A	$730.00	N/A	$975.68	B	NAS
FLNSFC04-200	200GB FLASH DRIVE FOR NS FAST CACHE NEW	$0.00	30.5%	$0.00	$2,158.20	$1,510.74	N/A	$1,619.00	N/A	$2,158.20	B	NAS
FLNSFC04-200U	200GB FLASH DRIVE FOR NS FAST CACHE UPGR	$0.00	30.5%	$0.00	$2,158.49	$1,505.36	N/A	$1,615.00	N/A	$2,158.49	B	NAS
FMA5-APL	RAINFINITY FMA	$42,500.00	30.5%	$29,537.50	$6,120.00	$5,100.00	N/A	N/A	N/A	$8,568.00	D2	NAS
FMA5-HA-APL	RAINFINITY FMA HA APPLIANCE	$20,000.00	30.5%	$13,900.00	$2,880.00	$2,400.00	N/A	N/A	N/A	$4,032.00	D2	NAS
FMA6-APL	RAINFINITY FMA APPLIANCE	$42,500.00	30.5%	$29,537.50	$6,120.00	$5,100.00	N/A	N/A	N/A	$6,120.00	D2	NAS
FMA6-HA-APL	RAINFINITY FMA HA APPLIANCE	$20,000.00	30.5%	$13,900.00	$2,880.00	$2,400.00	N/A	N/A	N/A	$2,880.00	D2	NAS
FMA7-APL	FMA APPLIANCE	$0.00	30.5%	$0.00	$6,120.00	$5,100.00	N/A	N/A	N/A	$6,120.00	D2	NAS
FMA7-HA-APL	FMA HA APPLIANCE	$0.00	30.5%	$0.00	$2,880.00	$2,400.00	N/A	N/A	N/A	$2,880.00	D2	NAS
FMA-APL	FMA APPLIANCE	$42,500.00	30.5%	$29,537.50	$6,120.00	$5,100.00	N/A	N/A	N/A	$6,120.00	D2	NAS
FMA-CTA-CONV	CONVERT FROM FMA/VE TO CTA/VE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FMA-DCD-F	FULL FMA LICENSE DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FMA-DCD-T	TRIAL FMA LICENSE DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D2	NAS
FMA-HA	FMA HA APPLIANCE	$20,000.00	30.5%	$13,900.00	$2,880.00	$2,400.00	N/A	N/A	N/A	$2,880.00	D2	NAS
FMAVE	FMA VIRTUAL EDITION	$0.00	30.5%	$0.00	$3,528.00	$2,940.00	N/A	N/A	N/A	$3,528.00	D2	NAS
FMA-VE	FMA VIRTUAL EDITION	$24,500.00	30.5%	$17,027.50	$3,528.00	$2,940.00	N/A	N/A	N/A	$3,528.00	D2	NAS
FMAVE-120	FMA/VE FOR CELERRA NS-120	$26,500.00	30.5%	$18,417.50	$3,816.00	$3,180.00	N/A	N/A	N/A	$3,816.00	D2	NAS
FMAVE-480	FMA/VE FOR CELERRA NS-480	$31,500.00	30.5%	$21,892.50	$4,536.00	$3,780.00	N/A	N/A	N/A	$4,536.00	D2	NAS
FMAVE-960	FMA/VE FOR CELERRA NS-960	$36,500.00	30.5%	$25,367.50	$5,256.00	$4,380.00	N/A	N/A	N/A	$5,256.00	D2	NAS
FMAVEBDL-120	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	$15,160.00	30.5%	$10,536.20	$1,819.20	$1,273.44	N/A	$1,364.00	N/A	$1,819.20	B	NAS
FMAVEBDL-480	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	$15,160.00	30.5%	$10,536.20	$1,819.20	$1,273.44	N/A	$1,364.00	N/A	$1,819.20	B	NAS
FMAVEBDL-960	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	$15,160.00	30.5%	$10,536.20	$1,819.20	$1,273.44	N/A	$1,364.00	N/A	$1,819.20	B	NAS
FMAVEBDL-G2	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	$15,160.00	30.5%	$10,536.20	$1,819.20	$1,273.44	N/A	$1,364.00	N/A	$1,819.20	B	NAS
FMAVEBDL-G8	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	$15,160.00	30.5%	$10,536.20	$1,819.20	$1,273.44	N/A	$1,364.00	N/A	$1,819.20	B	NAS
FMAVE-G2	FMA VIRTUAL EDITION FOR THE G2 PLATFORM	$31,500.00	30.5%	$21,892.50	$4,536.00	$3,780.00	N/A	N/A	N/A	$4,536.00	D2	NAS
FMAVE-G8	FMA/VE FOR CELERRA NS-G8	$36,500.00	30.5%	$25,367.50	$5,256.00	$4,380.00	N/A	N/A	N/A	$5,256.00	D2	NAS
FMA-VE-HA	FMA VIRTUAL EDITION HA	$0.00	30.5%	$0.00	$1,684.80	$1,404.00	N/A	N/A	N/A	$1,684.80	D2	NAS
FMA-VE-MIG	FMA APPLIANCE TO VE UPGRADE	$0.00	30.5%	$0.00	$2,116.80	$1,764.00	N/A	N/A	N/A	$2,116.80	D2	NAS
FMAVE-NX4	FMA/VE FOR CELERRA NX4	$21,500.00	30.5%	$14,942.50	$3,096.00	$2,580.00	N/A	N/A	N/A	$3,096.00	D2	NAS
FVA6-1232C-C	FVA6 12-COP 32G CIFS	$152,145.00	30.5%	$105,740.78	$21,908.88	$18,257.40	N/A	N/A	N/A	$30,672.48	D2	NAS
FVA6-1232CCCL	FVA6 12-COP 32G CIFS CL	$263,250.00	30.5%	$182,958.75	$37,908.00	$31,590.00	N/A	N/A	N/A	$53,071.20	D2	NAS
FVA6-1232C-M	FVA6 12-COP 32G MULTI PROTOCOL	$193,320.00	30.5%	$134,357.40	$27,838.08	$23,198.40	N/A	N/A	N/A	$38,973.36	D2	NAS
FVA6-1232CMCL	FVA6 12-COP 32G MULIT CL	$304,290.00	30.5%	$211,481.55	$43,817.76	$36,514.80	N/A	N/A	N/A	$61,344.84	D2	NAS
FVA6-1232C-N	FVA6 12-COP 32G NFS	$152,145.00	30.5%	$105,740.78	$21,908.88	$18,257.40	N/A	N/A	N/A	$30,672.48	D2	NAS
FVA6-1232CNCL	FVA6 12-COP 32G NFS CLUSTER	$263,250.00	30.5%	$182,958.75	$37,908.00	$31,590.00	N/A	N/A	N/A	$53,071.20	D2	NAS
FVA6-HWUP4GFV	HW ONLY UPGRADE FOR EXISTING GFV CUSTOME	$29,500.00	30.5%	$20,502.50	$4,248.00	$3,540.00	N/A	N/A	N/A	$5,947.20	D2	NAS
FVA7-1216C-C	FVA7 12-COP 16G CIFS	$0.00	30.5%	$0.00	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
FVA71216CCCL1	FVA 12-COP 16G CIFS CL NODE 1 OF 2	$0.00	30.5%	$0.00	$14,040.00	$11,700.00	N/A	N/A	N/A	$19,656.00	D2	NAS
FVA71216CCCL2	FVA 12-COP 16G CIFS CL NODE 2 OF 2	$0.00	30.5%	$0.00	$14,040.00	$11,700.00	N/A	N/A	N/A	$19,656.00	D2	NAS
FVA7-1216C-HU	FVA7 12-COP 16G HW ONLY UPG	$0.00	30.5%	$0.00	$4,248.00	$3,540.00	N/A	N/A	N/A	$5,947.20	D2	NAS
FVA7-1216C-M	FVA7 12-COP 16G MULTI PROTOCOL	$0.00	30.5%	$0.00	$20,620.80	$17,184.00	N/A	N/A	N/A	$28,869.12	D2	NAS
FVA71216CMCL1	FVA 12-COP 16G MULTI CL NODE 1 OF 2	$0.00	30.5%	$0.00	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
FVA71216CMCL2	FVA 12-COP 16G MULTI CL NODE 2 OF 2	$0.00	30.5%	$0.00	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
FVA7-1216C-N	FVA7 12-COP 16G NFS	$0.00	30.5%	$0.00	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
FVA71216CNCL1	FVA 12-COP 16G NFS CLUSTER NODE 1 OF 2	$0.00	30.5%	$0.00	$14,040.00	$11,700.00	N/A	N/A	N/A	$19,656.00	D2	NAS
FVA71216CNCL2	FVA 12-COP 16G NFS CLUSTER NODE 2 OF 2	$0.00	30.5%	$0.00	$14,040.00	$11,700.00	N/A	N/A	N/A	$19,656.00	D2	NAS
FVA-DCD-FCM	FVA FULL CIFS SA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FVA-DCD-FCMCL	FVA FULL CIFS CL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FVA-DCD-FEM	FVA FULL MULTI SA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FVA-DCD-FEMCL	FVA FULL MULTI CL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D2	NAS
FVA-DCD-FNM	FVA FULL NFS SA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FVA-DCD-FNMCL	FVA FULL NFS CL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FVA-DCD-TCM	FVA TRY CIFS SA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FVA-DCD-TCMCL	FVA TRY CIFS CL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FVA-DCD-TEM	FVA TRY MULTI SA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FVA-DCD-TEMCL	FVA TRY MULTI CL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FVA-DCD-TNM	FVA TRY NFS SA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FVA-DCD-TNMCL	FVA TRY NFS CL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
FVA-SWU-C-M	LICENSE UPGRADE FROM CIFS TO MULTI-PROTO	$0.00	30.5%	$0.00	$4,392.00	$3,660.00	N/A	N/A	N/A	$6,148.80	D2	NAS
FVA-SWU-N-M	LICENSE UPGRADE FROM NFS TO MULTI-PROTOC	$0.00	30.5%	$0.00	$4,392.00	$3,660.00	N/A	N/A	N/A	$6,148.80	D2	NAS
FVASWU-SC-CL	FVA SW UPG-SINGLE TO CL-CIFS	$0.00	30.5%	$0.00	$2,923.20	$2,436.00	N/A	N/A	N/A	$4,092.48	D2	NAS
FVASWU-SM-CL	FVA SW UPG-SINGLE TO CL-MULTI	$0.00	30.5%	$0.00	$2,923.20	$2,436.00	N/A	N/A	N/A	$4,092.48	D2	NAS
FVASWU-SN-CL	FVA SW UPG-SINGLE TO CL-NFS	$0.00	30.5%	$0.00	$2,923.20	$2,436.00	N/A	N/A	N/A	$4,092.48	D2	NAS
GFV-12G-MEM-U	MEMORY UPGRADE 4GB TO 12G	$21,300.00	30.5%	$14,803.50	$2,130.00	$1,491.00	N/A	$1,917.00	N/A	$2,982.00	B	NAS
GFV412C12-HU	12-PORT COPPER 12GB HW FOR SA TO CL UPGR	$82,700.00	30.5%	$57,476.50	$8,270.00	$5,789.00	N/A	$7,443.00	N/A	$11,577.96	B	NAS
GFV421212C-C	4212-12G COPPER CIFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV421212CCCL	12G 12-COP CIFS CL- SPECIAL ORDER ONLY	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV421212C-E	4212-12G COPPER ENT	$143,200.00	30.5%	$99,524.00	$20,620.80	$17,184.00	N/A	N/A	N/A	$28,869.12	D2	NAS
GFV421212CECL	4212-12G COPPER ENT CLUSTER	$225,400.00	30.5%	$156,653.00	$32,457.60	$27,048.00	N/A	N/A	N/A	$45,440.64	D2	NAS
GFV421212C-N	4212-12G COPPER NFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV421212CNCL	4212-12G COPPER NFS CLUSTER	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV42412C-C	424-12G COPPER CIFS	$102,400.00	30.5%	$71,168.00	$14,745.60	$12,288.00	N/A	N/A	N/A	$20,643.84	D2	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
GFV42412C-CCL	424-12G COPPER CIFS CL	$184,600.00	30.5%	$128,297.00	$26,582.40	$22,152.00	N/A	N/A	N/A	$37,215.36	D2	NAS
GFV42412C-E	424-12G COPPER ENT	$132,900.00	30.5%	$92,365.50	$19,137.60	$15,948.00	N/A	N/A	N/A	$26,792.64	D2	NAS
GFV42412C-ECL	424-12G COPPER ENT CL	$215,000.00	30.5%	$149,425.00	$30,960.00	$25,800.00	N/A	N/A	N/A	$43,344.00	D2	NAS
GFV42412C-N	424-12G COPPER NFS	$102,400.00	30.5%	$71,168.00	$14,745.60	$12,288.00	N/A	N/A	N/A	$20,643.84	D2	NAS
GFV42412C-NCL	424-12G COPPER NFS CL	$184,600.00	30.5%	$128,297.00	$26,582.40	$22,152.00	N/A	N/A	N/A	$37,215.36	D2	NAS
GFV42412F-C	424-12G FIBER CIFS	$102,400.00	30.5%	$71,168.00	$14,745.60	$12,288.00	N/A	N/A	N/A	$20,643.84	D2	NAS
GFV42412F-CCL	424-12G FIBER CIFS CL	$184,600.00	30.5%	$128,297.00	$26,582.40	$22,152.00	N/A	N/A	N/A	$37,215.36	D2	NAS
GFV42412F-E	424-12G FIBER ENT	$132,900.00	30.5%	$92,365.50	$19,137.60	$15,948.00	N/A	N/A	N/A	$26,792.64	D2	NAS
GFV42412F-ECL	424-12G FIBER ENT CL	$215,000.00	30.5%	$149,425.00	$30,960.00	$25,800.00	N/A	N/A	N/A	$43,344.00	D2	NAS
GFV42412F-N	424-12G FIBER NFS	$102,400.00	30.5%	$71,168.00	$14,745.60	$12,288.00	N/A	N/A	N/A	$20,643.84	D2	NAS
GFV42412F-NCL	424-12G FIBER NFS CL	$184,600.00	30.5%	$128,297.00	$26,582.40	$22,152.00	N/A	N/A	N/A	$37,215.36	D2	NAS
GFV4244C-C	424-4G COPPER CIFS	$81,100.00	30.5%	$56,364.50	$11,678.40	$9,732.00	N/A	N/A	N/A	$16,349.76	D2	NAS
GFV4244C-CCL	4G 4-COP CIFS CL- SPECIAL ORDER ONLY	$142,000.00	30.5%	$98,690.00	$20,448.00	$17,040.00	N/A	N/A	N/A	$28,627.20	D2	NAS
GFV4244C-E	424-4G COPPER ENT	$111,500.00	30.5%	$77,492.50	$16,056.00	$13,380.00	N/A	N/A	N/A	$22,478.40	D2	NAS
GFV4244C-ECL	424-4G COPPER CIFS CL	$172,400.00	30.5%	$119,818.00	$24,825.60	$20,688.00	N/A	N/A	N/A	$34,755.84	D2	NAS
GFV4244C-N	424-4G COPPER NFS	$81,100.00	30.5%	$56,364.50	$11,678.40	$9,732.00	N/A	N/A	N/A	$16,349.76	D2	NAS
GFV4244C-NCL	424-4G COPPER NFS CL	$142,000.00	30.5%	$98,690.00	$20,448.00	$17,040.00	N/A	N/A	N/A	$28,627.20	D2	NAS
GFV4244F-C	424-4G FIBER CIFS	$81,100.00	30.5%	$56,364.50	$11,678.40	$9,732.00	N/A	N/A	N/A	$16,349.76	D2	NAS
GFV4244F-CCL	424-4G FIBER CIFS CL	$142,000.00	30.5%	$98,690.00	$20,448.00	$17,040.00	N/A	N/A	N/A	$28,627.20	D2	NAS
GFV4244F-E	424-4G FIBER ENT	$111,500.00	30.5%	$77,492.50	$16,056.00	$13,380.00	N/A	N/A	N/A	$22,478.40	D2	NAS
GFV4244F-ECL	424-4G FIBER ENT CL	$172,400.00	30.5%	$119,818.00	$24,825.60	$20,688.00	N/A	N/A	N/A	$34,755.84	D2	NAS
GFV4244F-N	424-4G FIBER NFS	$81,100.00	30.5%	$56,364.50	$11,678.40	$9,732.00	N/A	N/A	N/A	$16,349.76	D2	NAS
GFV4244F-NCL	424-4G FIBER NFS CL	$142,000.00	30.5%	$98,690.00	$20,448.00	$17,040.00	N/A	N/A	N/A	$28,627.20	D2	NAS
GFV424C12-HU	HW UPG - GFV424C - 12GB	$44,700.00	30.5%	$31,066.50	$4,470.00	$3,129.00	N/A	$4,023.00	N/A	$6,258.00	B	NAS
GFV424C4-HU	HW UPG - GFV424C - 4GB	$23,400.00	30.5%	$16,263.00	$2,340.00	$1,638.00	N/A	$2,106.00	N/A	$3,276.00	B	NAS
GFV424C-S	GFV424 COPPER SPARE	$40,600.00	30.5%	$28,217.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
GFV424F12-HU	HW UPG - GFV424F - 12GB	$44,700.00	30.5%	$31,066.50	$4,470.00	$3,129.00	N/A	$4,023.00	N/A	$6,258.00	B	NAS
GFV424F4-HU	HW UPG - GFV424F-4GB	$23,400.00	30.5%	$16,263.00	$2,340.00	$1,638.00	N/A	$2,106.00	N/A	$3,276.00	B	NAS
GFV424F-S	GFV424 FIBER SPARE	$40,600.00	30.5%	$28,217.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
GFV42612F-C	426-12G FIBER CIFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV42612F-CCL	426-12G FIBER CIFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV42612F-E	426-12G FIBER ENT	$143,200.00	30.5%	$99,524.00	$20,620.80	$17,184.00	N/A	N/A	N/A	$28,869.12	D2	NAS
GFV42612F-ECL	426-12G FIBER ENT CL	$225,400.00	30.5%	$156,653.00	$32,457.60	$27,048.00	N/A	N/A	N/A	$45,440.64	D2	NAS
GFV42612F-N	426-12G FIBER NFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV42612F-NCL	426-12G FIBER NFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV4264F-C	426-4G FIBER CIFS	$91,400.00	30.5%	$63,523.00	$13,161.60	$10,968.00	N/A	N/A	N/A	$18,426.24	D2	NAS
GFV4264F-CCL	426-4G FIBER CIFS CL	$152,300.00	30.5%	$105,848.50	$21,931.20	$18,276.00	N/A	N/A	N/A	$30,703.68	D2	NAS
GFV4264F-E	426-4G FIBER ENT	$121,900.00	30.5%	$84,720.50	$17,553.60	$14,628.00	N/A	N/A	N/A	$24,575.04	D2	NAS
GFV4264F-ECL	426-4G FIBER ENT CL	$182,800.00	30.5%	$127,046.00	$26,323.20	$21,936.00	N/A	N/A	N/A	$36,852.48	D2	NAS
GFV4264F-N	426-4G FIBER NFS	$91,400.00	30.5%	$63,523.00	$13,161.60	$10,968.00	N/A	N/A	N/A	$18,426.24	D2	NAS
GFV4264F-NCL	426-4G FIBER NFS CL	$152,300.00	30.5%	$105,848.50	$21,931.20	$18,276.00	N/A	N/A	N/A	$30,703.68	D2	NAS
GFV426F12-HU	HW UPG - GFV426F - 12GB	$46,700.00	30.5%	$32,456.50	$4,670.00	$3,269.00	N/A	$4,203.00	N/A	$6,537.96	B	NAS
GFV426F4-HU	HW UPG - GFV426F - 4GB	$25,400.00	30.5%	$17,653.00	$2,540.00	$1,778.00	N/A	$2,286.00	N/A	$3,555.96	B	NAS
GFV426F-S	GFV426 FIBER SPARE	$50,700.00	30.5%	$35,236.50	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
GFV42812C-C	428-12G COPPER CIFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV42812C-CCL	428-12G COPPER CIFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV42812C-E	428-12G COPPER ENT	$143,200.00	30.5%	$99,524.00	$20,620.80	$17,184.00	N/A	N/A	N/A	$28,869.12	D2	NAS
GFV42812C-ECL	428-12G COPPER ENT CL	$225,400.00	30.5%	$156,653.00	$32,457.60	$27,048.00	N/A	N/A	N/A	$45,440.64	D2	NAS
GFV42812-CF-C	428-12G COP/FBR CIFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV42812CFCCL	428-12G COP/FBR CIFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV42812-CF-E	428-12G COP/FBR ENT	$143,200.00	30.5%	$99,524.00	$20,620.80	$17,184.00	N/A	N/A	N/A	$28,869.12	D2	NAS
GFV42812CFECL	428-12G COP/FBR ENTCL	$225,500.00	30.5%	$156,722.50	$32,472.00	$27,060.00	N/A	N/A	N/A	$45,460.80	D2	NAS
GFV42812-CF-N	428-12G COP/FBR NFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV42812CFNCL	428-12G COP/FBR NFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV42812C-N	428-12G COPPER NFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV42812C-NCL	428-12G COPPER NFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV4284C-C	428-4G COPPER CIFS	$91,400.00	30.5%	$63,523.00	$13,161.60	$10,968.00	N/A	N/A	N/A	$18,426.24	D2	NAS
GFV4284C-CCL	428-4G COP CIFS CL	$152,300.00	30.5%	$105,848.50	$21,931.20	$18,276.00	N/A	N/A	N/A	$30,703.68	D2	NAS
GFV4284C-E	428-4G COPPER ENT	$121,900.00	30.5%	$84,720.50	$17,553.60	$14,628.00	N/A	N/A	N/A	$24,575.04	D2	NAS
GFV4284C-ECL	428-4G COP ENT CL	$182,800.00	30.5%	$127,046.00	$26,323.20	$21,936.00	N/A	N/A	N/A	$36,852.48	D2	NAS
GFV4284-CF-C	428-4G COP/FBR CIFS	$91,400.00	30.5%	$63,523.00	$13,161.60	$10,968.00	N/A	N/A	N/A	$18,426.24	D2	NAS
GFV4284CF-CCL	428-4G COP/FBR CIFS CL	$152,300.00	30.5%	$105,848.50	$21,931.20	$18,276.00	N/A	N/A	N/A	$30,703.68	D2	NAS
GFV4284-CF-E	428-4G COP/FBR ENT	$121,900.00	30.5%	$84,720.50	$17,553.60	$14,628.00	N/A	N/A	N/A	$24,575.04	D2	NAS
GFV4284CF-ECL	428-4G COP/FBR ENT CL	$182,800.00	30.5%	$127,046.00	$26,323.20	$21,936.00	N/A	N/A	N/A	$36,852.48	D2	NAS
GFV4284-CF-N	428-4G COP/FBR NFS	$91,400.00	30.5%	$63,523.00	$13,161.60	$10,968.00	N/A	N/A	N/A	$18,426.24	D2	NAS
GFV4284CF-NCL	428-4G COP/FBR NFS CL	$152,300.00	30.5%	$105,848.50	$21,931.20	$18,276.00	N/A	N/A	N/A	$30,703.68	D2	NAS
GFV4284C-N	428-4G COPPER NFS	$91,400.00	30.5%	$63,523.00	$13,161.60	$10,968.00	N/A	N/A	N/A	$18,426.24	D2	NAS
GFV4284C-NCL	428-4G COP NFS CL	$152,300.00	30.5%	$105,848.50	$21,931.20	$18,276.00	N/A	N/A	N/A	$30,703.68	D2	NAS
GFV428C12-HU	HW UPG - GFV428C - 12GB	$46,700.00	30.5%	$32,456.50	$4,670.00	$3,269.00	N/A	$4,203.00	N/A	$6,537.96	B	NAS
GFV428C4-HU	HW UPG - GFV428C - 4GB	$25,400.00	30.5%	$17,653.00	$2,540.00	$1,778.00	N/A	$2,286.00	N/A	$3,555.96	B	NAS
GFV428CF12-HU	HW UPG - GFV424CF - 12GB	$46,700.00	30.5%	$32,456.50	$4,670.00	$3,269.00	N/A	$4,203.00	N/A	$6,537.96	B	NAS
GFV428CF4-HU	HW UPG - GFV428CF - 4GB	$25,400.00	30.5%	$17,653.00	$2,540.00	$1,778.00	N/A	$2,286.00	N/A	$3,555.96	B	NAS
GFV428CF-S	GFV428 COPPER/FIBER SPARE	$50,800.00	30.5%	$35,306.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
GFV428C-S	GFV428 COPPER SPARE	$50,700.00	30.5%	$35,236.50	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
GFV4-441212HU	GFV4 UPGRADE KIT FROM 4GB/4-PORT TO 12GB	$37,500.00	30.5%	$26,062.50	$3,750.00	$2,625.00	N/A	$3,375.00	N/A	$5,250.00	B	NAS
GFV4-C-S	4-PORT COPPER CARD FOR GFV4	$1,000.00	30.5%	$695.00	$100.00	$70.00	N/A	$90.00	N/A	$140.04	B	NAS
GFV4FM-BASE	GFV4 FILE MANAGEMENT BASE	$12,500.00	30.5%	$8,687.50	$1,800.00	$1,500.00	N/A	N/A	N/A	$2,520.00	D2	NAS
GFV4FM-EXPN	GFV4 FILE MANAGEMENT EXPANSION	$42,500.00	30.5%	$29,537.50	$6,120.00	$5,100.00	N/A	N/A	N/A	$8,568.00	D2	NAS
GFV4-F-S	2-PORT FIBER CARD FOR GFV4	$2,500.00	30.5%	$1,737.50	$250.00	$175.00	N/A	$225.00	N/A	$350.04	B	NAS
GFV5-1216C-C	GFV5 12-COP 16G CIFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV5-1216CCCL	GFV5 12-COP 16G CIFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV5-1216C-E	GFV5 12-COP 16G ENT	$143,200.00	30.5%	$99,524.00	$20,620.80	$17,184.00	N/A	N/A	N/A	$28,869.12	D2	NAS
GFV5-1216CECL	GFV5 12-COP 16G ENT CL	$225,400.00	30.5%	$156,653.00	$32,457.60	$27,048.00	N/A	N/A	N/A	$45,440.64	D2	NAS
GFV5-1216C-HU	GFV5 12X16 SA-CL UPGRADE	$92,500.00	30.5%	$64,287.50	$9,250.00	$6,475.00	N/A	$8,325.00	N/A	$12,950.04	B	NAS
GFV5-1216C-N	GFV5 12-COP 16G NFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV5-1216CNCL	GFV5 12-COP 16G NFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV5-441216HU	GFV5 UPGRADE 4X4 TO 12X16	$42,500.00	30.5%	$29,537.50	$4,250.00	$2,975.00	N/A	$3,825.00	N/A	$5,949.96	B	NAS
GFV5-44C-C	GFV5 4-COP 4G CIFS	$81,100.00	30.5%	$56,364.50	$11,678.40	$9,732.00	N/A	N/A	N/A	$16,349.76	D2	NAS
GFV5-44C-CCL	GFV5 4-COP 4G CIFS CL	$142,000.00	30.5%	$98,690.00	$20,448.00	$17,040.00	N/A	N/A	N/A	$28,627.20	D2	NAS
GFV5-44C-HU	GFV5 4X4 SA-CL UPGRADE	$72,500.00	30.5%	$50,387.50	$7,250.00	$5,075.00	N/A	$6,525.00	N/A	$10,149.96	B	NAS
GFV5-616F-C	GFV5 6-FIB 16G CIFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV5-616F-CCL	GFV5 6-FIB 16G CIFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV5-616F-E	GFV5 6-FIB 16G ENT	$143,200.00	30.5%	$99,524.00	$20,620.80	$17,184.00	N/A	N/A	N/A	$28,869.12	D2	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
GFV5-616F-ECL	GFV5 6-FIB 16G ENT CL	$225,400.00	30.5%	$156,653.00	$32,457.60	$27,048.00	N/A	N/A	N/A	$45,440.64	D2	NAS
GFV5-616F-HU	GFV5 6X16 SA-CL UPGRADE	$92,500.00	30.5%	$64,287.50	$9,250.00	$6,475.00	N/A	$8,325.00	N/A	$12,950.04	B	NAS
GFV5-616F-N	GFV5 6-FIB 16G NFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV5-616F-NCL	GFV5 6-FIB 16G NFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV5-816CF-C	GFV5 8-MIX 16G CIFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV5-816CFCCL	GFV5 8-MIX 16G CIFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV5-816CF-E	GFV5 8-MIX 16G ENT	$143,200.00	30.5%	$99,524.00	$20,620.80	$17,184.00	N/A	N/A	N/A	$28,869.12	D2	NAS
GFV5-816CFECL	GFV5 8-MIX 16G ENT CL	$225,400.00	30.5%	$156,653.00	$32,457.60	$27,048.00	N/A	N/A	N/A	$45,440.64	D2	NAS
GFV5-816CF-HU	GFV5 8X16 SA-CL UPGRADE	$92,500.00	30.5%	$64,287.50	$9,250.00	$6,475.00	N/A	$8,325.00	N/A	$12,950.04	B	NAS
GFV5-816CF-N	GFV5 8-MIX 16G NFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV5-816CFNCL	GFV5 8-MIX 16G NFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV5-C-S	4-PORT COPPER CARD - GFV5	$1,000.00	30.5%	$695.00	$100.00	$70.00	N/A	$90.00	N/A	$140.04	B	NAS
GFV5-FM-BASE	GFV5 FMA BASE	$42,500.00	30.5%	$29,537.50	$6,120.00	$5,100.00	N/A	N/A	N/A	$8,568.00	D2	NAS
GFV5-FM-EXPN	GFV5 FMA EXPN	$42,500.00	30.5%	$29,537.50	$6,120.00	$5,100.00	N/A	N/A	N/A	$8,568.00	D2	NAS
GFV5-F-S	2-PORT FIBER CARD - GFV5	$2,500.00	30.5%	$1,737.50	$250.00	$175.00	N/A	$225.00	N/A	$350.04	B	NAS
GFV6-1216C-C	GFV6 12-COP 16G CIFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV6-1216CCCL	GFV6 12-COP 16G CIFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV6-1216C-E	GFV6 12-COP 16G ENTERPRISE	$143,200.00	30.5%	$99,524.00	$20,620.80	$17,184.00	N/A	N/A	N/A	$28,869.12	D2	NAS
GFV6-1216CECL	GFV6 12-COP 16G ENT CL	$225,400.00	30.5%	$156,653.00	$32,457.60	$27,048.00	N/A	N/A	N/A	$45,440.64	D2	NAS
GFV6-1216C-HU	GFV6 12X16 SA-CL UPGRADE	$92,500.00	30.5%	$64,287.50	$13,320.00	$11,100.00	N/A	N/A	N/A	$18,648.00	D2	NAS
GFV6-1216C-N	GFV6 12-COP 16G NFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV6-1216CNCL	GFV6 12-COP 16G NFS CL	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV6-1232C-C	GFV6 12-COPPER 32G CIFS	$152,145.00	30.5%	$105,740.78	$21,908.88	$18,257.40	N/A	N/A	N/A	$30,672.48	D2	NAS
GFV6-1232CCCL	GFV6 12-COPPER 32G CIFS CLUSTER	$263,250.00	30.5%	$182,958.75	$37,908.00	$31,590.00	N/A	N/A	N/A	$53,071.20	D2	NAS
GFV6-1232C-E	GFV6 12-COPPER 32G ENTERPRISE	$193,320.00	30.5%	$134,357.40	$27,838.08	$23,198.40	N/A	N/A	N/A	$38,973.36	D2	NAS
GFV6-1232CECL	GFV6 12-COP 32G ENT CL	$304,290.00	30.5%	$211,481.55	$43,817.76	$36,514.80	N/A	N/A	N/A	$61,344.84	D2	NAS
GFV6-1232C-N	GFV6 12-COPPER 32G NFS	$152,145.00	30.5%	$105,740.78	$21,908.88	$18,257.40	N/A	N/A	N/A	$30,672.48	D2	NAS
GFV6-1232CNCL	GFV6 12-COPPER 32G NFS CLUSTER	$263,250.00	30.5%	$182,958.75	$37,908.00	$31,590.00	N/A	N/A	N/A	$53,071.20	D2	NAS
GFV6-441216HU	GFV6 HW UPGRADE FROM 4X4 TO 12X16	$42,500.00	30.5%	$29,537.50	$6,120.00	$5,100.00	N/A	N/A	N/A	$8,568.00	D2	NAS
GFV6-44C-C	GFV6 4-COP 4G CIFS	$81,100.00	30.5%	$56,364.50	$11,678.40	$9,732.00	N/A	N/A	N/A	$16,349.76	D2	NAS
GFV6-44C-CCL	GFV6 4-COP 4G CIFS CL	$142,000.00	30.5%	$98,690.00	$20,448.00	$17,040.00	N/A	N/A	N/A	$28,627.20	D2	NAS
GFV6-44C-HU	GFV6 4X4 SA-CL UPGRADE	$72,500.00	30.5%	$50,387.50	$10,440.00	$8,700.00	N/A	N/A	N/A	$14,616.00	D2	NAS
GFV6-616F-C	GFV6 6-OPTICAL 16G CIFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV6-616F-CCL	GFV6 6-OPTICAL 16G CIFS CLUSTER	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV6-616F-E	GFV6 6-OPTICAL 16G ENTERPRISE	$143,200.00	30.5%	$99,524.00	$20,620.80	$17,184.00	N/A	N/A	N/A	$28,869.12	D2	NAS
GFV6-616F-ECL	GFV6 6-OPTICAL 16G ENTERPRISE CLUSTER	$225,400.00	30.5%	$156,653.00	$32,457.60	$27,048.00	N/A	N/A	N/A	$45,440.64	D2	NAS
GFV6-616F-HU	GFV6 6X16 SA-CL UPGRADE	$92,500.00	30.5%	$64,287.50	$13,320.00	$11,100.00	N/A	N/A	N/A	$18,648.00	D2	NAS
GFV6-616F-N	GFV6 6-OPTICAL 16G NFS	$112,700.00	30.5%	$78,326.50	$16,228.80	$13,524.00	N/A	N/A	N/A	$22,720.32	D2	NAS
GFV6-616F-NCL	GFV6 6-OPTICAL 16G NFS CLUSTER	$195,000.00	30.5%	$135,525.00	$28,080.00	$23,400.00	N/A	N/A	N/A	$39,312.00	D2	NAS
GFV6-C-S	4-PORT COPPER CARD - GFV6	$1,000.00	30.5%	$695.00	$144.00	$120.00	N/A	N/A	N/A	$201.60	D2	NAS
GFV6-F-S	2-PORT FIBER CARD FOR GFV6	$2,500.00	30.5%	$1,737.50	$360.00	$300.00	N/A	N/A	N/A	$504.00	D2	NAS
GFV-DCD-FC	FULL CIFS N/MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-FCCL	FULL CIFS N/MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-FCM	FULL CIFS MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-FCMCL	FULL CIFS MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-FE	FULL ENT N/MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-FECL	FULL ENT N/MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-FEM	FULL ENT MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-FEMCL	FULL ENT MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-FN	FULL NFS N/MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-FNCL	FULL NFS N/MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-FNM	FULL NFS MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-FNMCL	FULL NFS MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TC	TRY CIFS N/MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TCCL	TRY CIFS N/MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TCM	TRY CIFS MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TCMCL	TRY CIFS MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TE	TRY ENT N/MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TECL	TRY ENT N/MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TEM	TRY ENT MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TEMCL	TRY ENT MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TN	TRY NFS N/MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TNCL	TRY NFS N/MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TNM	TRY NFS MIR N/CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-DCD-TNMCL	TRY NFS MIR CLU DCD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-SERVER	EMC RAINFINITY GFV SERVER	$0.00	30.5%	$0.00	$2,050.00	$1,435.00	N/A	$0.00	N/A	$2,870.04	B	NAS
GFV-SERVER-CL	EMC RAINFINITY GFV SVR CL	$0.00	30.5%	$0.00	$4,100.00	$2,870.00	N/A	$0.00	N/A	$5,739.96	B	NAS
GFV-SWU-C-E	GFV SW UPG - CIFS TO ENT	$30,500.00	30.5%	$21,197.50	$4,392.00	$3,660.00	N/A	N/A	N/A	$6,148.80	D2	NAS
GFV-SWU-FVA	GFV TO FVA SOFTWARE UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GFV-SWU-N-E	GFV SW UPG - NFS TO ENT	$30,500.00	30.5%	$21,197.50	$4,392.00	$3,660.00	N/A	N/A	N/A	$6,148.80	D2	NAS
GFVSWU-SC-CL	GFV UPG-SINGLE TO CL-CIFS	$20,300.00	30.5%	$14,108.50	$2,923.20	$2,436.00	N/A	N/A	N/A	$4,092.48	D2	NAS
GFVSWU-SE-CL	GFV UPG-SINGLE TO CL-ENT	$20,300.00	30.5%	$14,108.50	$2,923.20	$2,436.00	N/A	N/A	N/A	$4,092.48	D2	NAS
GFVSWU-SN-CL	GFV UPG-SINGLE TO CL-NFS	$20,300.00	30.5%	$14,108.50	$2,923.20	$2,436.00	N/A	N/A	N/A	$4,092.48	D2	NAS
GNA6-12C-N1	GNA6 12-COP NODE 1 OF 2	$50,000.00	30.5%	$34,750.00	$7,200.00	$6,000.00	N/A	N/A	N/A	$7,200.00	D2	NAS
GNA6-12C-N2	GNA6 12-COP NODE 2 OF 2	$50,000.00	30.5%	$34,750.00	$7,200.00	$6,000.00	N/A	N/A	N/A	$7,200.00	D2	NAS
GNA6-4C-N1	GNA6 4-COP NODE 1 OF 2	$32,500.00	30.5%	$22,587.50	$4,680.00	$3,900.00	N/A	N/A	N/A	$4,680.00	D2	NAS
GNA6-4C-N2	GNA6 4-COP NODE 2 OF 2	$32,500.00	30.5%	$22,587.50	$4,680.00	$3,900.00	N/A	N/A	N/A	$4,680.00	D2	NAS
GNA7-4C-N1	GNA7 4-COP NODE 1 OF 2	$32,500.00	30.5%	$22,587.50	$4,680.00	$3,900.00	N/A	N/A	N/A	$4,680.00	D2	NAS
GNA7-4C-N2	GNA7 4-COP NODE 2 OF 2	$32,500.00	30.5%	$22,587.50	$4,680.00	$3,900.00	N/A	N/A	N/A	$4,680.00	D2	NAS
GNA-DCD-F	GNA FULL LIC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
GNA-DCD-T	GNA TRY LIC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D2	NAS
LPS-VG10	VG10 Local Protection Suite=IC	$5,945.00	40.5%	$3,537.28	$1,070.10	N/A	N/A	N/A	N/A	$1,070.10	EN-S	NAS
LPS-VG50	VG50 Local Protection Suite=IC	$10,515.00	40.5%	$6,256.43	$1,892.70	N/A	N/A	N/A	N/A	$1,892.70	EN-S	NAS
MODEM-ARG	MODEM FOR ARGENTINA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
MODEM-AUS	AUSTRALIA MODEM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
MODEM-DEN	MODEM FOR DENMARK	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
MODEM-EUR	INTER EUROPE MODEM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
MODEM-ITA	MODEM FOR ITALY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
MODEM-JPN	MODEM FOR JAPAN	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
MODEM-KOR	MODEM FOR KOREA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
MODEM-SWI	MODEM FOR SWITZERLAND	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
MODEM-TAI	MODEM FOR TAIWAN	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
MODEM-UK	UNITED KINGDOM MODEM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MPFS-CPU-LIC	SERIALIZED MPFS RTU LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
MPFS-CPU-T1	MPFS: LESS THAN 100 CPUS	$1,500.00	30.5%	$1,042.50	$270.00	N/A	N/A	N/A	N/A	$270.00	D1	NAS
MPFS-CPU-T2	MPFS: 100 TO 149 CPUS	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	NAS
MPFS-CPU-T3	MPFS: MORE THAN 149 CPUS	$750.00	30.5%	$521.25	$135.00	N/A	N/A	N/A	N/A	$135.00	D1	NAS
MPFSI-CPU-LIC	SERIALIZED MPFSI RTU LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
MPFSI-CPU-T1	MPFSI: LESS THAN 100 CPUS	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D1	NAS
MPFSI-CPU-T10	MPFSI: 4000 TO 5999 CPUS	$85.00	30.5%	$59.08	$15.30	N/A	N/A	N/A	N/A	$15.30	D1	NAS
MPFSI-CPU-T11	MPFSI: 6000 TO 9999 CPUS	$76.00	30.5%	$52.82	$13.68	N/A	N/A	N/A	N/A	$13.68	D1	NAS
MPFSI-CPU-T12	MPFSI: 10000 OR MORE CPUS	$68.00	30.5%	$47.26	$12.24	N/A	N/A	N/A	N/A	$12.24	D1	NAS
MPFSI-CPU-T2	MPFSI: 100 TO 149 CPUS	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	NAS
MPFSI-CPU-T3	MPFSI: 150 TO 249 CPUS	$188.00	30.5%	$130.66	$33.84	N/A	N/A	N/A	N/A	$33.84	D1	NAS
MPFSI-CPU-T4	MPFSI: 250 TO 399 CPUS	$160.00	30.5%	$111.20	$28.80	N/A	N/A	N/A	N/A	$28.80	D1	NAS
MPFSI-CPU-T5	MPFSI: 400 TO 599 CPUS	$144.00	30.5%	$100.08	$25.92	N/A	N/A	N/A	N/A	$25.92	D1	NAS
MPFSI-CPU-T6	MPFSI: 600 TO 999 CPUS	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	NAS
MPFSI-CPU-T7	MPFSI: 1000 TO 1499 CPUS	$117.00	30.5%	$81.32	$21.06	N/A	N/A	N/A	N/A	$21.06	D1	NAS
MPFSI-CPU-T8	MPFSI: 1500 TO 2499 CPUS	$105.00	30.5%	$72.98	$18.90	N/A	N/A	N/A	N/A	$18.90	D1	NAS
MPFSI-CPU-T9	MPFSI: 2500 TO 3999 CPUS	$95.00	30.5%	$66.03	$17.10	N/A	N/A	N/A	N/A	$17.10	D1	NAS
MPFSI-LNX-DCD	MPFSI LINUX DOC AND CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
MPFS-LNX-DCD	MPFS FOR LINUX SOFTWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
MPFS-LNXDEP	MPFS LINUX DEPARTMENTAL LIC	$0.00	30.5%	$0.00	$1,296.00	N/A	N/A	N/A	N/A	$1,296.00	D1	NAS
MPFS-LNXENT	MPFS LINUX ENTERPRISE LIC	$0.00	30.5%	$0.00	$2,138.40	N/A	N/A	N/A	N/A	$2,138.40	D1	NAS
MPFS-LNXWG	MPFS LINUX WORKGROUP LIC	$0.00	30.5%	$0.00	$648.00	N/A	N/A	N/A	N/A	$648.00	D1	NAS
MPFS-NT-DCD	MPFS NT DOC, CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
MPFS-NTDEP	MPFS NT DEPARTMENTAL	$0.00	30.5%	$0.00	$1,296.00	N/A	N/A	N/A	N/A	$1,296.00	D1	NAS
MPFS-NTENT	MPFS NT ENTERPRISE	$0.00	30.5%	$0.00	$2,138.40	N/A	N/A	N/A	N/A	$2,138.40	D1	NAS
MPFS-NTWG	MPFS NT WORK GROUP	$0.00	30.5%	$0.00	$648.00	N/A	N/A	N/A	N/A	$648.00	D1	NAS
MPFS-UNX-DCD	MPFS UNIX DOC, CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
MPFS-UNXDEP	MPFS UNIX DEPARTMENTAL	$0.00	30.5%	$0.00	$2,592.00	N/A	N/A	N/A	N/A	$2,592.00	D1	NAS
MPFS-UNXENT	MPFS UNIX ENTERPRISE	$0.00	30.5%	$0.00	$4,289.40	N/A	N/A	N/A	N/A	$4,289.40	D1	NAS
MPFS-UNXGLO	MPFS UNIX GLOBAL	$0.00	30.5%	$0.00	$5,533.20	N/A	N/A	N/A	N/A	$5,533.20	D1	NAS
MPFS-UNXWG	MPFS UNIX WORK GROUP	$0.00	30.5%	$0.00	$1,296.00	N/A	N/A	N/A	N/A	$1,296.00	D1	NAS
MPFS-WIN-DCD	MPFS FOR WINDOWS SOFTWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NA-2SS10-146	2.5 146GB 10K SAS DISK DRIVE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-2SS10-146H	2.5 146GB 10K SAS DISK DRIVE HOT SPARE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-2SS10-146U	2.5 146GB 10K SAS DISK DRIVE UPGRADE	$620.00	17.5%	$511.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-2SS10-300	2.5 300G 10K SAS DISK DRIVE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-2SS10-300H	2.5 300G 10K SAS DISK DRIVE HOT SPARE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-2SS10-300U	2.5 300G 10K SAS DISK DRIVE UPGRADE	$950.00	17.5%	$783.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-3PDAE	NX4 SAS/SATA DAE-FACTORY INSTALL	$0.00	17.5%	$0.00	$1,535.00	$1,466.00	$1,017.00	$1,347.00	N/A	$1,535.00	J	NAS
NA-3PDAE-FD	NX4 SAS/SATA EXPANSION DAE-FIELD INSTALL	$2,850.00	17.5%	$2,351.25	$1,535.00	$1,466.00	$1,017.00	$1,347.00	N/A	$1,535.00	J	NAS
NAS-MGR-L	MANAGER ADVANCED EDITION	$11,600.00	30.5%	$8,062.00	$2,088.00	N/A	N/A	N/A	N/A	$2,088.00	D2	NAS
NAS-MGR-L-U	MANAGER ADVANCED EDITION	$11,600.00	30.5%	$8,062.00	$2,088.00	N/A	N/A	N/A	N/A	$2,088.00	D2	NAS
NAS-MGR-PKG	NAS MGR ADD NAVI DISC PKG	$9,300.00	30.5%	$6,463.50	$1,674.00	N/A	N/A	N/A	N/A	$1,674.00	D2	NAS
NA-SS07-010	DISK 1000GB 7.2K 512BPS SATA 3GB 32MB	$671.00	17.5%	$553.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS07-010HS	1000GB 7200RPM SATA II DRIVE HS	$671.00	17.5%	$553.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS07-010U	1000GB 7200RPM SATA II DRIVE UPG	$904.00	17.5%	$745.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS07-020	2TB 7200RPM SATA II DISK DRIVE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS07-020HS	2TB 7200RPM SATA II DISK DRIVE HOT SPARE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS07-020U	2TB 7200RPM SATA II DISK DRIVE UPGRADE	$1,671.00	17.5%	$1,378.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS10-400	DISK 400GB 10K 520BPS 5/12V 3GB SAS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS10-400HS	DISK 400GB 10K 520BPS 5/12V 3GB SAS HS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS10-400U	DISK 400GB 10K 520BPS 5/12V 3GB SAS UPG	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS10-600	600GB 10K RPM SAS DRIVE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS10-600HS	600GB 10K RPM SAS DRIVE HOT SPARE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS10-600U	600GB 10K RPM SAS DRIVE UPGRADE	$1,720.00	17.5%	$1,419.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS15-146	DISK ASSMBLY 146GB 15K SA	$485.00	17.5%	$400.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS15-146HS	DISK ASSMBLY 146GB 15K SA HS	$485.00	17.5%	$400.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS15-146U	DISK ASSMBLY 146GB 15K SA UPG	$662.00	17.5%	$546.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS15-300	DISK 300GB 15K SAS SGT	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS15-300HS	DISK 300GB 15K SAS SGT HS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS15-300U	DISK 300GB 15K SAS SGT UPG	$1,067.00	17.5%	$880.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS15-450	450GB 15K 3GB SAS DISK DRIVE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS15-450HS	450GB 15K 3GB SAS DISK DRIVE HOT SPARE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS15-450U	450GB 15K 3.5IN SAS UPGRADE DISK DRIVE	$1,413.00	17.5%	$1,165.73	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	J	NAS
NA-SS15-600	600GB 15K 3G SAS NX DISK DRIVE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS15-600HS	600GB 15K 3G SAS NX DISK DRIVE HOT SPARE	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NA-SS15-600U	600GB 15K 3G SAS NX DISK DRIVE UPGRADE	$1,769.00	17.5%	$1,459.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NAV-NS480-UL	Navi Mgr Upg FROM 240 TO 480 DRIVES	$36,360.00	30.5%	$25,270.20	$6,544.80	N/A	N/A	N/A	N/A	$6,544.80	D2	NAS
NS120-1-2-U	NS-120 1 TO 2 BLADE POST INSTALL UPGRADE	$14,105.00	30.5%	$9,802.98	$1,410.50	$987.35	N/A	$1,269.00	N/A	$1,410.50	B	NAS
NS120-4PDAE	4GB DAE ONE MODEL FOR NS-120. FACTORY	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$590.00	B	NAS
NS120-4PDAE-F	4GB DAE ONE MODEL FOR NS-120 FIELD	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$590.00	B	NAS
NS120-AUX	NS-120 CAPTIVE ARRAY NO FC NO ISCSI	$0.00	30.5%	$0.00	$942.80	$659.96	N/A	$849.00	N/A	$942.80	B	NAS
NS120-AUX-CR	NS120 ARRAY NO FC. NO ISCSI PORTS. FIELD	$0.00	30.5%	$0.00	$942.80	$659.96	N/A	$849.00	N/A	$942.80	B	NAS
NS120-AUXF	NS-120 CAPTIVE ARRAY NO ISCSI 8 FC PORTS	$0.00	30.5%	$0.00	$796.30	$557.41	N/A	$717.00	N/A	$796.30	B	NAS
NS120-AUXF8	NS-120 ARRAY NO ISCSI. 8 8GB FC PORTS	$0.00	30.5%	$0.00	$921.30	$644.91	N/A	$829.00	N/A	$921.30	B	NAS
NS120-AUXF8CR	NS-120 ARRAY NO ISCSI 8 8GB FC PORTS FLD	$0.00	30.5%	$0.00	$921.30	$644.91	N/A	$829.00	N/A	$921.30	B	NAS
NS120-AUXF-CR	NS120 ARRAY NO ISCSI. 8 FC PORTS. FIELD	$0.00	30.5%	$0.00	$796.30	$557.41	N/A	$717.00	N/A	$796.30	B	NAS
NS120-AUXI	NS-120 CAPTIVE ARRAY NO FC 8 ISCSI PORTS	$14,375.00	30.5%	$9,990.63	$1,437.50	$1,006.25	N/A	$1,294.00	N/A	$1,437.50	B	NAS
NS120-AUXI-CR	NS120 ARRAY NO FC. 8 ISCSI PORTS. FIELD	$14,375.00	30.5%	$9,990.63	$1,437.50	$1,006.25	N/A	$1,294.00	N/A	$1,437.50	B	NAS
NS120C-1-2-U	NS-120 10GBE 1 BLADE TO 2 BLADE UPGRADE	$21,905.00	30.5%	$15,223.98	$2,190.50	$1,533.35	N/A	$1,971.00	N/A	$2,190.50	B	NAS
NS120-CEE2-L	NS CEE-ANTI-VIRUS	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS120-CEE-L	NS-120 CELERRA EVENT ENABLER LICENSE	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS120-CIFS-L	CELERRA NS-120 CIFS LICENSE	$0.00	30.5%	$0.00	$750.00	N/A	N/A	N/A	N/A	$750.00	D2	NAS
NS120-CIFS-UL	NS-120 CIFS LICENSE ADD TO EXISTING SYS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
NS120-CS	NS-120 CONTROL STATION (FACTORY INSTALL)	$0.00	30.5%	$0.00	$327.20	$229.04	N/A	$294.00	N/A	$327.20	B	NAS
NS120-CS-FD	NS-120 CONTROL STATION (FIELD INSTALLED)	$0.00	30.5%	$0.00	$390.60	$273.42	N/A	$352.00	N/A	$390.60	B	NAS
NS120DAE-CR	4GB DAE MODEL FOR NS-120 FIELD VAULT DAE	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$590.00	B	NAS
NS120-DCD	CELERRA NS-120 DOCUMENT AND CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS120-FASTVE	FAST FMA/VE FOR NS-120	$26,500.00	30.5%	$18,417.50	$4,770.00	N/A	N/A	N/A	N/A	$4,770.00	D2	NAS
NS120-FC-IS	ADD ISCSI IO TO NS-120 FC FOR MV/A ETC	$7,000.00	30.5%	$4,865.00	$700.00	$490.00	N/A	$630.00	N/A	$700.00	B	NAS
NS120-FCOPT-L	CELERRA NS-120 BE ENABLEMENT LICENSE	$2,200.00	30.5%	$1,529.00	$396.00	N/A	N/A	N/A	N/A	$396.00	D2	NAS
NS120-FCOPTUL	NS-120 BE PORT OPTION ENABLED LICENSE U/	$2,200.00	30.5%	$1,529.00	$396.00	N/A	N/A	N/A	N/A	$396.00	D2	NAS
NS120-FLR-L	NS-120 FLR LICENSE	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NS120-GANG	NS-120 REPLACEMENT GANG RAIL	$780.00	30.5%	$542.10	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS120-IS-AL	NS120 ACCOMPANYING ISCSI LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS120-IS-CI-L	NS-120 ADD ISCSI LICENSE TO CIFS LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS120-ISCSI-L	CELERRA NS-120 ISCSI LICENSE	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS120-IS-DCD	NS-120 ISCSI DOC AND CD SOFTWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS120-IS-NF-L	NS-120 ADD ISCSI LICENSE TO UNIX NFS LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS120-IS-UL	NS-120 ISCSI LICENSE ADD TO EXIST-SYSTEM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
NS120-NAS-FC	NS-120 NAS VARIANT TO FC VARIANT	$7,000.00	30.5%	$4,865.00	$700.00	$490.00	N/A	$630.00	N/A	$700.00	B	NAS
NS120-NAS-MIS	NS-120 NAS VARIANT TO MPFS ISCSI VARIANT	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$1,260.00	N/A	$1,400.00	B	NAS
NS120-NBOPT-L	NS-120 NATIVE BLOCK ENBL UP TO 120 DRVS	$2,200.00	30.5%	$1,529.00	$396.00	N/A	N/A	N/A	N/A	$396.00	D2	NAS
NS120-NBOPTUL	NS-120 NATIVE BLOCK ENBL TO 120 DRVS UPG	$2,200.00	30.5%	$1,529.00	$396.00	N/A	N/A	N/A	N/A	$396.00	D2	NAS
NS120-NFS-UL	NS-120 NFS LICENSE ADD TO EXISTING SYS	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS120-REPV2-L	NS-120 CELERRA REPLICATOR V2 LICENSE	$7,500.00	30.5%	$5,212.50	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	D2	NAS
NS120-REPV2LU	NS-120 CELERRA REPLICATOR V2 ADD-ON LIC	$7,500.00	30.5%	$5,212.50	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	D2	NAS
NS120-SPS	NS-120 OPTIONAL SECOND SPS. FACT-INSTALL	$1,230.00	30.5%	$854.85	$123.00	$86.10	N/A	$111.00	N/A	$123.00	B	NAS
NS120-SPS-U	NS-120 ADDITIONAL SPS FOR FIELD UPGRADE	$1,230.00	30.5%	$854.85	$123.00	$86.10	N/A	$111.00	N/A	$123.00	B	NAS
NS120-UNIX-L	CELERRA NS-120 UNIX NFS LICENSE	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS121-A	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FACT	$0.00	30.5%	$0.00	$257.50	$180.25	N/A	$232.00	N/A	$257.50	B	NAS
NS121-A-FD	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FLD	$0.00	30.5%	$0.00	$257.50	$180.25	N/A	$232.00	N/A	$257.50	B	NAS
NS121-C	NS120 INT-1DM-4GB-2OP 10GE 2CU 1GE FACT	$0.00	30.5%	$0.00	$857.50	$600.25	N/A	$772.00	N/A	$857.50	B	NAS
NS121-C-FD	NS-120 INT-1DM-4GB-2 OP 10GE 2CU 1GE FLD	$0.00	30.5%	$0.00	$857.50	$600.25	N/A	$772.00	N/A	$857.50	B	NAS
NS122-A	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FACT	$0.00	30.5%	$0.00	$1,099.60	$769.72	N/A	$990.00	N/A	$1,099.60	B	NAS
NS122-A-FD	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FLD	$0.00	30.5%	$0.00	$1,099.60	$769.72	N/A	$990.00	N/A	$1,099.60	B	NAS
NS122-C	NS120 INT-2DM-4GB-2OP 10GE 2CU 1GE FACT	$0.00	30.5%	$0.00	$2,299.60	$1,609.72	N/A	$2,070.00	N/A	$2,299.60	B	NAS
NS122-C-FD	NS-120 INT-2DM-4GB-2 OP 10GE 2CU 1GE FLD	$0.00	30.5%	$0.00	$2,299.60	$1,609.72	N/A	$2,070.00	N/A	$2,299.60	B	NAS
NS12-480-AUXU	NS-1202 TO NS-480 CAPTIVE ARRAY UPG	$9,930.00	30.5%	$6,901.35	$993.00	$695.10	N/A	$894.00	N/A	$993.00	B	NAS
NS1-AUXCBBCR	CBL/DOC KIT NS21 AUX ARRAY CUST RCK NEW	$520.00	30.5%	$361.40	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS1-AUXCBBS	CABLE KIT 1NS BLADE TO AUX ARRAY-NEW DOC	$225.00	30.5%	$156.38	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS1-AUXFCBBCR	CABLE/DOC KIT NS21 TO AUXF CUST RACK	$520.00	30.5%	$361.40	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS1-AUXFCBBS	CABLE KIT: 1 BLADE TO AUXF ARRAY-NEW DOC	$225.00	30.5%	$156.38	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS20-40-CEE-L	NS20 TO 40 LICENSE U/G FOR CEE AND CAVA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS20-40-FLR-L	UPGRADE NS20 FLR LICENSE TO NS40 FLR	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS20-40-IS-LU	U/G NS20 ISCSI LIC TO NS40 ISCSI LIC	$0.00	30.5%	$0.00	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	D2	NAS
NS20-40-RV2-L	U/G NS20 REPV2 LIC TO NS40 REPV2 LIC	$0.00	30.5%	$0.00	$2,025.00	N/A	N/A	N/A	N/A	$2,025.00	D2	NAS
NS20-CAVA2-L	NS20 2 FOR 1 CAVA LICENSE	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS20-CAVA-L	NS20 CAVA LICENSE	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS20-C-DCD	DOC AND CD: NS20 WITH CLARIION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS20-CEE2-L	NS EVENT ENABLER-2	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS20-CEE-L	NS EVENT ENABLER	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS20-CI-UL	NS20 ADD CIFS POST INSTALL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS20-CS	NS20 CONTROL STATION	$4,700.00	30.5%	$3,266.50	$470.00	$329.00	N/A	$423.00	N/A	$470.00	B	NAS
NS20-CSB	NS20 CONTROL STATION - FACTORY INSTALLED	$4,700.00	30.5%	$3,266.50	$470.00	$329.00	N/A	$423.00	N/A	$470.00	B	NAS
NS20-CSB-FD	NS20 CONTROL STATION - FIELD INSTALLED	$4,700.00	30.5%	$3,266.50	$470.00	$329.00	N/A	$423.00	N/A	$470.00	B	NAS
NS20-CS-FD	NS20 CONTROL STATION (FLD INST)	$4,700.00	30.5%	$3,266.50	$470.00	$329.00	N/A	$423.00	N/A	$470.00	B	NAS
NS20DAE0105	NS20 DAE OS W 5X1000GB DISKS-FAC INST	$0.00	30.5%	$0.00	$1,314.50	$920.15	N/A	$1,183.00	N/A	$1,314.50	B	NAS
NS20DAE010F5	NS20 DAE OS W 5X1000GB DISKS-FIELD INST	$0.00	30.5%	$0.00	$1,314.50	$920.15	N/A	$1,183.00	N/A	$1,314.50	B	NAS
NS20DAE1465	NS20 DAE OS W 5X146GB DISKS-FAC INST	$0.00	30.5%	$0.00	$1,255.00	$878.50	N/A	$1,130.00	N/A	$1,255.00	B	NAS
NS20DAE146F5	NS20 DAE OS W 5X146GB DISKS-CUST RACK	$0.00	30.5%	$0.00	$1,255.00	$878.50	N/A	$1,130.00	N/A	$1,255.00	B	NAS
NS20DAE146X5	NS20 DAE OS W 5X146GB 10K FC DISKS-FACT	$0.00	30.5%	$0.00	$1,100.00	$770.00	N/A	$990.00	N/A	$1,100.00	B	NAS
NS20DAE146XF5	NS20 DAE OS W 5X146GB 10K FC DISKS-FIELD	$0.00	30.5%	$0.00	$1,100.00	$770.00	N/A	$990.00	N/A	$1,100.00	B	NAS
NS20DAE3005	NS20 DAE OS W 5X300GB DISKS-FAC INST	$0.00	30.5%	$0.00	$1,181.00	$826.70	N/A	$1,063.00	N/A	$1,181.00	B	NAS
NS20DAE300F5	NS20 DAE OS W 5X300GB DISKS-CUST RACK	$0.00	30.5%	$0.00	$1,181.00	$826.70	N/A	$1,063.00	N/A	$1,181.00	B	NAS
NS20DAE300X5	NS20 DAE OS W 5X300GB 15K FC DISKS-FACT	$0.00	30.5%	$0.00	$1,380.50	$966.35	N/A	$1,242.00	N/A	$1,380.50	B	NAS
NS20DAE300XF5	NS20 DAE OS W 5X300GB 15K FC DISKS-FIELD	$0.00	30.5%	$0.00	$1,380.50	$966.35	N/A	$1,242.00	N/A	$1,380.50	B	NAS
NS20DAE4005	NS20 DAE OS W 5X400GB DISKS-FAC INST	$0.00	30.5%	$0.00	$1,515.00	$1,060.50	N/A	$1,364.00	N/A	$1,515.00	B	NAS
NS20DAE400F5	NS20 DAE OS W 5X400GB DISKS-FIELD INST	$0.00	30.5%	$0.00	$1,515.00	$1,060.50	N/A	$1,364.00	N/A	$1,515.00	B	NAS
NS20DAE4505	NS20 DAEOS W5X450GB 15K DISKS-FACTINSTAL	$0.00	30.5%	$0.00	$1,662.00	$1,163.40	N/A	$1,496.00	N/A	$1,662.00	B	NAS
NS20DAE450F5	NS20 DAEOS 5X450GB 15K DISKS-FLD INSTALL	$0.00	30.5%	$0.00	$1,662.00	$1,163.40	N/A	$1,496.00	N/A	$1,662.00	B	NAS
NS20DAE5005	NS20 DAE OS W 5X500GB DISKS-FAC INST	$13,550.00	30.5%	$9,417.25	$1,355.00	$948.50	N/A	$1,220.00	N/A	$1,355.00	B	NAS
NS20DAE500F5	NS20 DAE OS W 5X500GB DISKS-CUST RACK	$13,550.00	30.5%	$9,417.25	$1,355.00	$948.50	N/A	$1,220.00	N/A	$1,355.00	B	NAS
NS20DAE7505	NS20 DAE OS W 5X750GB ATA DISKS-FAC INST	$0.00	30.5%	$0.00	$1,537.50	$1,076.25	N/A	$1,384.00	N/A	$1,537.50	B	NAS
NS20DAE750F5	NS20 DAE OS W 5X750GB ATA DISKS-CUSTRACK	$0.00	30.5%	$0.00	$1,537.50	$1,076.25	N/A	$1,384.00	N/A	$1,537.50	B	NAS
NS20-FCOPT-L	NS20 FC PORT OPTION ENABLED LICENSE	$0.00	30.5%	$0.00	$396.00	N/A	N/A	N/A	N/A	$396.00	D2	NAS
NS20-FCOPT-UL	NS20 FC PORT OPTION ENABLED LICENSE - U/	$0.00	30.5%	$0.00	$396.00	N/A	N/A	N/A	N/A	$396.00	D2	NAS
NS20-FLR-L	NS20 FLR LICENSE	$0.00	30.5%	$0.00	$1,440.00	N/A	N/A	N/A	N/A	$1,440.00	D2	NAS
NS20-FLR-L-U	NS20 FLR UPGRADE LICENSE	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS20-FLR-U	NS20 FLR UPGRADE	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS20-IS-CI-L	NS20 ADD ISCSI LICENSE TO CIFS LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS20-IS-CI-UL	NS20 UPG ADD CIFS LIC TO ISCSI LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS20-ISCSI-L	NS20 ISCSI LICENSE	$0.00	30.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS20-ISCSI-UL	NS20 ISCSI LICENSE ADD-ON	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS20-IS-DCD	NS20 ISCSI APP DCD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS20-IS-NF-L	NS20 ISCSI LICENSE TO UNIX NFS LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS20-IS-NF-UL	NS20 ISCSI LICENSE TO UNIX NFS LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS20-NF-UL	NS20 ADD NFS POST INSTALL	$0.00	30.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS20-REP-L	NS20 REPLICATOR LICENSE	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS20-REPV2-L	NS20 REPLICATOR V2 LICENSE	$0.00	30.5%	$0.00	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	D2	NAS
NS20-REPV2-LU	NS20 REPLICATOR V2 UPG LIC	$0.00	30.5%	$0.00	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	D2	NAS
NS20-SPS	NS20 OPTIONAL SECOND SPS FACTORY INSTALL	$900.00	30.5%	$625.50	$0.00	N/A	N/A	$0.00	N/A	$0.00	B	NAS
NS20-SPS-FD	NS20 OPTIONAL SECOND SPS - FIELD INSTALL	$900.00	30.5%	$625.50	$0.00	N/A	N/A	$0.00	N/A	$0.00	B	NAS
NS21-22-U	NS21 TO NS22 HW FIELD UPGRADE	$14,105.00	30.5%	$9,802.98	$1,410.50	$987.35	N/A	$1,269.00	N/A	$1,410.50	B	NAS
NS21-2-CIRYLT	NS21 TO NS22 CIFS FIELD UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS21-2-NFUL	NS21 TO NS22 NFS FIELD UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS21-41-CI-LU	U/G NS21 CIFS LICENSE TO NS41	$0.00	30.5%	$0.00	$585.00	N/A	N/A	N/A	N/A	$585.00	D2	NAS
NS21-41-UN-LU	UPGRADE NS21 NFS LICENSE TO NS41 NFS	$0.00	30.5%	$0.00	$1,260.00	N/A	N/A	N/A	N/A	$1,260.00	D2	NAS
NS21C-A	NS20 INT-1DM-4GB-4 CU GIGE PORTS	$2,575.00	30.5%	$1,789.63	$257.50	$180.25	N/A	$232.00	N/A	$257.50	B	NAS
NS21C-A-FD	NS20 INT-1DM-4GB-4 CU GIGE PORTS FLD	$2,575.00	30.5%	$1,789.63	$257.50	$180.25	N/A	$232.00	N/A	$257.50	B	NAS
NS21-CI-RYLT	NS20 CIFS ROYALTY FOR 1 BLADE	$0.00	30.5%	$0.00	$750.00	N/A	N/A	N/A	N/A	$750.00	D2	NAS
NS21C-UNIX-L	CELERRA NS21C UNIX NFS LICENSE	$0.00	30.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS22-42-CI-LU	UPGRADE NS22 CIFS LICENSE TO NS42 CIFS	$0.00	30.5%	$0.00	$1,170.00	N/A	N/A	N/A	N/A	$1,170.00	D2	NAS
NS22-42-UN-LU	UPGRADE NS22 NFS LICENSE TO NS42 NFS	$0.00	30.5%	$0.00	$2,196.00	N/A	N/A	N/A	N/A	$2,196.00	D2	NAS
NS22C-A	NS20 INT-2DM-4GB-4 CU GIGE PORTS	$13,425.00	30.5%	$9,330.38	$1,342.50	$939.75	N/A	$1,208.00	N/A	$1,342.50	B	NAS
NS22C-A-FD	NS20 INT-2DM-4GB-4 CU GIGE PORTS FLD	$13,425.00	30.5%	$9,330.38	$1,342.50	$939.75	N/A	$1,208.00	N/A	$1,342.50	B	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NS22-CI-RYLT	NS20 CIFS ROYALTY FOR 2 BLADES	$0.00	30.5%	$0.00	$750.00	N/A	N/A	N/A	N/A	$750.00	D2	NAS
NS22C-UNIX-L	CELERRA NS22C UNIX NFS LICENSE	$0.00	30.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS2-40-AUXF-U	CONVERT NS20 TO NS40F	$42,300.00	30.5%	$29,398.50	$4,230.00	$2,961.00	N/A	$3,807.00	N/A	$4,230.00	B	NAS
NS2-AREPALL-L	NS20FC REPLICATION BUNDLE WITH MV/A	$0.00	22.5%	$0.00	$4,365.00	N/A	N/A	N/A	N/A	$4,365.00	E	NAS
NS2-AUX	NS20 CAPTIVE ARRAY-EMC RACK-NO AVAIL FC	$8,950.00	30.5%	$6,220.25	$895.00	$626.50	N/A	$806.00	N/A	$895.00	B	NAS
NS2-AUXBCR	NS20 CAPTIVE ARRAY XPE-CUST RACK-NEW GAN	$8,950.00	30.5%	$6,220.25	$895.00	$626.50	N/A	$806.00	N/A	$895.00	B	NAS
NS2-AUXCBBCR	CABLE/DOC KIT NS22 TO AUX-CUST RACK-NEW	$640.00	30.5%	$444.80	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS2-AUXCBBS	CBL KIT 2 NS BLADES TO AUX ARRAY-NEW DOC	$455.00	30.5%	$316.23	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS2-AUXCR	NS20 XPE-CUST RACK-NO AVAIL FC PORTS	$8,950.00	30.5%	$6,220.25	$895.00	$626.50	N/A	$806.00	N/A	$895.00	B	NAS
NS2-AUXF	NS20 CAPTIVE ARRAY XPE-EMC RACK-8 AVAIL	$8,950.00	30.5%	$6,220.25	$895.00	$626.50	N/A	$806.00	N/A	$895.00	B	NAS
NS2-AUXFBCR	NS20 XPE-CUST RACK-8 FC-NEW GNG RAIL	$8,950.00	30.5%	$6,220.25	$895.00	$626.50	N/A	$806.00	N/A	$895.00	B	NAS
NS2-AUXFCBBCR	CABLE/DOC KIT NS22 TO AUXF CUST RACK	$570.00	30.5%	$396.15	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS2-AUXFCBBS	CABLE KIT: 2 NS BLADES TO AUXF ARRAY-NEW	$455.00	30.5%	$316.23	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS2-AUXFCR	NS20 XPE-CUST RACK-8 AVAIL FC PORTS	$8,950.00	30.5%	$6,220.25	$895.00	$627.00	N/A	$806.00	N/A	$895.00	B	NAS
NS2-AUXF-UPG	NS20 POST INSTALL UPG ADD 8 FC HOSTPORTS	$3,700.00	30.5%	$2,571.50	$370.00	$259.00	N/A	$333.00	N/A	$370.00	B	NAS
NS-2G10-146	146GB 10K 520BPS 2GB 12V	$1,020.00	30.5%	$708.90	$122.40	$85.68	N/A	$92.00	N/A	$122.40	B	NAS
NS2G10-146-HS	NS600 10K 146GB HOT SPARE	$1,020.00	30.5%	$708.90	$122.40	$85.68	N/A	$92.00	N/A	$122.40	B	NAS
NS-2G10-146U	146GB 10K 520BPS 2GB 12V	$1,375.00	30.5%	$955.63	$122.24	$85.25	N/A	$91.00	N/A	$122.24	B	NAS
NS-2G10-300	300GB FC 10K 2GB	$0.00	30.5%	$0.00	$175.80	$123.06	N/A	$132.00	N/A	$175.80	B	NAS
NS2G10-300-HS	NS 10K 300GB HOT SPARE	$0.00	30.5%	$0.00	$175.80	$123.06	N/A	$132.00	N/A	$175.80	B	NAS
NS-2G10-300U	300GB FC 10K 2GB UPG	$1,980.00	30.5%	$1,376.10	$176.02	$122.76	N/A	$132.00	N/A	$176.02	B	NAS
NS-2G10-73	CHV 73GB 10K 520BPS 12V 2	$0.00	30.5%	$0.00	$90.60	$63.42	N/A	$68.00	N/A	$90.60	B	NAS
NS2G10-73-HS	NS600 10K73GB HOT SPARE	$0.00	30.5%	$0.00	$90.60	$63.42	N/A	$68.00	N/A	$90.60	B	NAS
NS-2G10-73U	CHV 73GB 10K 520BPS 12V 2	$1,020.00	30.5%	$708.90	$90.68	$63.24	N/A	$68.00	N/A	$90.68	B	NAS
NS-2G15-146	146GB 15K 520BPS 2GB 12V	$1,330.00	30.5%	$924.35	$159.60	$111.72	N/A	$120.00	N/A	$159.60	B	NAS
NS2G15-146-HS	NS HOT SPARE 146GB 15K FC	$0.00	30.5%	$0.00	$159.60	$111.72	N/A	$120.00	N/A	$159.60	B	NAS
NS-2G15-146U	146GB FC 15K 2GB 520BPS	$0.00	30.5%	$0.00	$160.02	$111.60	N/A	$120.00	N/A	$160.02	B	NAS
NS-2G15-36	X15-2 36GB 15K 520BPS 12V	$685.00	30.5%	$476.08	$82.20	$57.54	N/A	$62.00	N/A	$82.20	B	NAS
NS2G15-36-HS	NS600 15K 36GB HOT SPARE	$685.00	30.5%	$476.08	$82.20	$57.54	N/A	$62.00	N/A	$82.20	B	NAS
NS-2G15-36U	36GB 15K 520BPS 12V	$925.00	30.5%	$642.88	$82.23	$57.35	N/A	$62.00	N/A	$82.23	B	NAS
NS-2G15-73	73GB 15K 12V 520BPS 2GB	$1,030.00	30.5%	$715.85	$123.60	$86.52	N/A	$93.00	N/A	$123.60	B	NAS
NS2G15-73-HS	73GB 15K 12V 520BPS 2GB	$0.00	30.5%	$0.00	$123.60	$86.52	N/A	$93.00	N/A	$123.60	B	NAS
NS-2G15-73U	73GB 15K 12V 520BPS 2GB U	$0.00	30.5%	$0.00	$123.57	$86.18	N/A	$92.00	N/A	$123.57	B	NAS
NS-2G72-500	500GB 7200RPM 2GB FC DISK	$0.00	30.5%	$0.00	$204.00	$142.80	N/A	$153.00	N/A	$204.00	B	NAS
NS-2G72-500HS	500GB 7200RPM 2GB FC HS	$0.00	30.5%	$0.00	$204.00	$142.80	N/A	$153.00	N/A	$204.00	B	NAS
NS-2G72-500U	500GB 7200RPM 2GB FC UPG	$0.00	30.5%	$0.00	$204.03	$142.29	N/A	$153.00	N/A	$204.03	B	NAS
NS-2GDAE	2GB DAE EXP FOR NS	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-2GDAE-70	CX700 DAE EXP W FLARE OS	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-2GDAE-70FD	CX700 DAE WFLAREOS FIELD	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-2GDAE-FD	NS-DAE 2GB EXP-FLD INSTL	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-2GDAE-OS	2GB DAE EXP WFLAREOS	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-2GDAE-OSFD	2GB DAE EXP WFLAREOS FIEL	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-2PDAE	CX DAE FC 2GB EXPANSION	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-2PDAE-70	STILETTO DAE EXP W FLARE	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-2PDAE-70FD	NS700-AUX 2G FC DAE W/FLA	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-2PDAE-74	STILETTO DAE EXP W FLARE	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-2PDAE-FD	CX DAE FC 2GB EXPANSION	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS2-SREPALL-L	NS20FC REPLICATION BUNDLE WITH MV/S	$0.00	22.5%	$0.00	$4,545.00	N/A	N/A	N/A	N/A	$4,545.00	E	NAS
NS350-AUX	NS350 AUX EMC RACK	$0.00	30.5%	$0.00	$1,265.00	$885.50	N/A	$1,139.00	N/A	$1,770.96	B	NAS
NS350-AUXCR	NS350 AUX NO RACK	$0.00	30.5%	$0.00	$1,265.00	$885.50	N/A	$1,139.00	N/A	$1,770.96	B	NAS
NS350-AUXFD	NS350 AUX NO RACK	$0.00	30.5%	$0.00	$1,265.00	$885.50	N/A	$1,139.00	N/A	$1,770.96	B	NAS
NS350-CAVA2-L	NS350 2 FOR 1 CAVA LICENSE	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$504.00	D2	NAS
NS350-CAVA-L	NS350CAVA LICENSE	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$504.00	D2	NAS
NS350-CEE2-L	NS EVENT ENABLER-2	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$504.00	D2	NAS
NS350-CEE-L	NS EVENT ENABLER	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$504.00	D2	NAS
NS350-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	30.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$1,260.00	D2	NAS
NS350-CS	NS350 CTRL STN EMC RACK	$0.00	30.5%	$0.00	$590.00	$413.00	N/A	$531.00	N/A	$825.96	B	NAS
NS350-CSFD	NS350 CTRL STN NO RACK	$0.00	30.5%	$0.00	$590.00	$413.00	N/A	$531.00	N/A	$825.96	B	NAS
NS350-ISCSI-L	NS350 ISCSI LIC	$0.00	30.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$1,260.00	D2	NAS
NS350-ISCSI-UL	NS350 ISCSI LICENSE ADD ON	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS350-REP2-LU	NS350 REPLICATOR V2 UPGRADE LICENSE	$0.00	30.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$1,260.00	D2	NAS
NS350-REP-L	NS350 REPLICATOR LICENSE	$0.00	30.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$1,260.00	D2	NAS
NS350-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	30.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$1,260.00	D2	NAS
NS351-352-UPG	NS350 UPGRADE FROM 1-2 DM	$13,050.00	30.5%	$9,069.75	$1,305.00	$913.50	N/A	$1,175.00	N/A	$1,827.00	B	NAS
NS351-501G-U	1DM NS350 TO NS500G UP	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	NAS
NS351C-2-CIUL	NS351 TO NS352 CIFS LIC ADD ON	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS351C-2-ENUL	NS351 TO NS352 ENTERPRISE LICENSE ADD ON	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS351C-4-A	1DM NS350EMC RACK	$2,575.00	30.5%	$1,789.63	$257.50	$180.25	N/A	$232.00	N/A	$360.48	B	NAS
NS351C-4-A-FD	1DM NS350NO RACK	$2,575.00	30.5%	$1,789.63	$257.50	$180.25	N/A	$232.00	N/A	$360.48	B	NAS
NS351C-ENT-L	NS351 ENTERPRISE LICENSE	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NS351-C-RYLT	NS351 CIFS ROYALTY	$0.00	30.5%	$0.00	$750.00	N/A	N/A	N/A	N/A	$750.00	D2	NAS
NS351C-UNIX-L	NS351 UNIX LICENSE	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS352-502G-U	2DM NS350 TO NS500G UPG	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	NAS
NS352C-4-A	2DM NS350 EMC RACK	$13,425.00	30.5%	$9,330.38	$1,342.50	$939.75	N/A	$1,208.00	N/A	$1,879.56	B	NAS
NS352C-4-A-FD	2DM NS350NO RACK	$13,425.00	30.5%	$9,330.38	$1,342.50	$939.75	N/A	$1,208.00	N/A	$1,879.56	B	NAS
NS352C-ENT-L	NS352 ENTERPRISE LICENSE	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NS352-C-RYLT	NS352 CIFS ROYALTY	$0.00	30.5%	$0.00	$750.00	N/A	N/A	N/A	N/A	$750.00	D2	NAS
NS352C-UNIX-L	NS352 UNIX LICENSE	$5,000.00	30.5%	$3,475.00	$900.00	N/A	N/A	N/A	N/A	$900.00	D2	NAS
NS35-IS-CI-L	NS350 ISCSI WITH CIFS LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS35-IS-CI-UL	NS350 UPG CIFS WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS35-ISCSI-DCD	NS350 ISCSI APP DCD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS35-IS-EN-L	NS350 ISCSI WITH ENT LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS35-IS-EN-UL	NS350 UPG ENT WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS35-IS-NF-L	NS350 ISCSI WITH UNIX LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS35-IS-NF-UL	NS350 UPG NFS WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS-3GDAE	NS20 CAPTIVE ARRAY AX DAE	$5,900.00	17.5%	$4,867.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NS-3GDAE-FD	NS20 CAPTIVE ARRAY AX DAE (FLD INST)	$5,900.00	17.5%	$4,867.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NS-3GDAE-U	NS20 CAPTIVE ARRAY AX DAE (UPGRADE)	$5,900.00	17.5%	$4,867.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NS40-AUX	NS40 ARRAY RACK REQ	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS40-AUXC	NS40 COMBO ARRAY RACK REQ FOR MPFS	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS40-AUXC-FD	NS40 COMBO ARRAY FIELD INSTALL FOR MPFS	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS40-AUXDC-FD	NS40 ARRAY FLD INSTALL DC	$11,420.00	30.5%	$7,936.90	$1,142.00	N/A	N/A	$1,028.00	N/A	$1,142.00	B	NAS
NS40-AUXF	NS40F ARRAY 8 FC	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NS40-AUXFB-CR	NS40 CAPTIVE ARRAY W SAN FC. CUST RACK.	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS40-AUXF-CR	NS40F ARRAY 8 FC CUSTOMER RACK	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS40-AUX-FD	NS40 ARRAY FIELD INSTALL	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS40-CAVA2-L	NS40 2 FOR 1 CAVA LICENSE	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS40-CAVA-L	NS40 CAVA LICENSE	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS40-C-DCD	DOC & CD: NS40+CLAR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS40-CEE2-L	NS EVENT ENABLER-2	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS40-CEE-L	NS EVENT ENABLER	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS40-CI-EN-L	UPG CIFS TO CIFS AND UNIX	$0.00	30.5%	$0.00	$2,160.00	N/A	N/A	N/A	N/A	$2,160.00	D2	NAS
NS40-CS	NS40 CONTROL STATION	$4,700.00	30.5%	$3,266.50	$470.00	$329.00	N/A	$423.00	N/A	$470.00	B	NAS
NS40-CSB	NS40 CONTROL STATION - FACTORY INSTALLED	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$470.00	B	NAS
NS40-CSB-FD	NS40 CONTROL STATION - FIELD INSTALLED	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$470.00	B	NAS
NS40-CS-DC-FD	NS40 CTRL STATION FLD DC	$5,370.00	30.5%	$3,732.15	$537.00	N/A	N/A	$483.00	N/A	$537.00	B	NAS
NS40-CS-FD	NS CONTROL STATION FLD	$4,700.00	30.5%	$3,266.50	$470.00	$329.00	N/A	$423.00	N/A	$470.00	B	NAS
NS40-FCOPT-L	NS40 FC PORT OPTION ENABLED LICENSE	$0.00	30.5%	$0.00	$1,476.00	N/A	N/A	N/A	N/A	$1,476.00	D2	NAS
NS40-FCOPT-UL	NS40 FC PORT OPTION ENABLED U/G LICENSE	$0.00	30.5%	$0.00	$1,476.00	N/A	N/A	N/A	N/A	$1,476.00	D2	NAS
NS40F-CS	NS40F CTRL STATION	$4,700.00	30.5%	$3,266.50	$470.00	$329.00	N/A	$423.00	N/A	$470.00	B	NAS
NS40F-CSB	NS40F CONTROL STATION	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$470.00	B	NAS
NS40F-CSB-FD	NS40F CONTROL STATION - FIELD INSTALLED	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$470.00	B	NAS
NS40F-CS-FD	NS40F CTRL STATION FLD	$4,700.00	30.5%	$3,266.50	$470.00	$329.00	N/A	$423.00	N/A	$470.00	B	NAS
NS40-FLR24	BACK REV FLARE OE V03.24.040.5.011 NS40	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS40-FLR-L	NS40 FLR BASE LICENSE (2 BLADES)	$0.00	30.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NS40G-FLR-L	NS40G FLR BASE LICENSE (2 BLADES)	$0.00	30.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NS40-IS-CI-L	NS40 ISCSI WITH CIFS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS40-IS-CI-UL	NS40 UPG CIFS WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS40-ISCSI-L	CELERRA NS40 ISCSI LIC	$0.00	30.5%	$0.00	$2,250.00	N/A	N/A	N/A	N/A	$2,250.00	D2	NAS
NS40-ISCSI-UL	NS40 ISCSI LICENSE ADD ON	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS40-IS-DCD	NS40 ISCSI APP DCD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS40-IS-EN-L	NS40 ISCSI WITH ENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS40-IS-EN-UL	NS40 UPG ENT WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS40-IS-NF-L	NS40 ISCSI WITH NFS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS40-IS-NF-UL	NS40 UPG NFS WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS40-NF-EN-L	UPG UNIX TO CIFS AND UNIX	$0.00	30.5%	$0.00	$585.00	N/A	N/A	N/A	N/A	$585.00	D2	NAS
NS40-NS40FC-U	NS40 AUX TO AUXF UPG	$13,500.00	30.5%	$9,382.50	$1,350.00	N/A	N/A	$1,215.00	N/A	$1,350.00	B	NAS
NS40-REP-L	NS40 REPLICATOR LIC	$12,500.00	30.5%	$8,687.50	$2,250.00	N/A	N/A	N/A	N/A	$2,250.00	D2	NAS
NS40-REP-L-U	NS40 REPLICATOR UPG LIC	$12,500.00	30.5%	$8,687.50	$2,250.00	N/A	N/A	N/A	N/A	$2,250.00	D2	NAS
NS40-REPV2-L	NS40 REPLICATOR V2 LICENSE	$0.00	30.5%	$0.00	$3,375.00	N/A	N/A	N/A	N/A	$3,375.00	D2	NAS
NS40-REPV2-LU	NS40 REPLICATOR V2 UPG LIC	$0.00	30.5%	$0.00	$3,375.00	N/A	N/A	N/A	N/A	$3,375.00	D2	NAS
NS40-S-DCD	DOC & CD: NS40+SYMM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS41-2-CI-U-L	NS41-2 CIFS UPG LIC	$0.00	30.5%	$0.00	$585.00	N/A	N/A	N/A	N/A	$585.00	D2	NAS
NS41-2-EN-U	NS41-2 ENT UPG LIC	$0.00	30.5%	$0.00	$1,404.00	N/A	N/A	N/A	N/A	$1,404.00	D2	NAS
NS41-2-NF-U	NS41-2 NFS UPG LIC	$0.00	30.5%	$0.00	$936.00	N/A	N/A	N/A	N/A	$936.00	D2	NAS
NS41-42-A-U	NS40 1-2 DM 4 IO UPG	$20,960.00	30.5%	$14,567.20	$2,096.00	N/A	N/A	$1,886.00	N/A	$2,096.00	B	NAS
NS41-42-B-U	NS40 1-2 DM 2/2 IO UPG	$20,960.00	30.5%	$14,567.20	$2,096.00	N/A	N/A	$1,886.00	N/A	$2,096.00	B	NAS
NS41-AUXFCBB	CABLE & DOC KIT: NS41 TO AUXF ARRAY - NE	$300.00	30.5%	$208.50	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS41AUXFCBBCR	CABLE & DOC KIT: NS41 TO AUX ARRAY - NEW	$570.00	30.5%	$396.15	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS41C-A	NS40 INT-1DM-4GB-4-IO	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS41C-A-FD	NS40 FLD-1DM-4GB-4-IO	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS41C-B	NS40 INT-1DM-4GB-2/2-IO	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS41C-B-FD	NS40 FLD-1DM-4GB-2/2-IO	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS41C-CIFS-L	CELERRA NS41C CIFS LIC	$0.00	30.5%	$0.00	$585.00	N/A	N/A	N/A	N/A	$585.00	D2	NAS
NS41C-DC-A-FD	NS40 FLD-1DM-4GB-4-IO DC	$11,400.00	30.5%	$7,923.00	$1,140.00	N/A	N/A	$1,026.00	N/A	$1,140.00	B	NAS
NS41C-DC-B-FD	NS40 FLD-1DM-4GB-2/2IO DC	$11,400.00	30.5%	$7,923.00	$1,140.00	N/A	N/A	$1,026.00	N/A	$1,140.00	B	NAS
NS41C-ENT-L	CELERRA NS41C ENT LIC	$14,450.00	30.5%	$10,042.75	$2,601.00	N/A	N/A	N/A	N/A	$2,601.00	D2	NAS
NS41C-UNIX-L	CELERRA NS41C UNIX LIC	$0.00	30.5%	$0.00	$2,160.00	N/A	N/A	N/A	N/A	$2,160.00	D2	NAS
NS41F-42F-A-U	NS40 WITH FC PORTS 1-2 DM 4 IO UPG	$20,960.00	30.5%	$14,567.20	$2,096.00	N/A	N/A	$1,886.00	N/A	N/A	B	NAS
NS41F-42F-B-U	NS40 WITH FC PORTS 1-2 DM 2/2 IO UPG	$20,960.00	30.5%	$14,567.20	$2,096.00	N/A	N/A	$1,886.00	N/A	N/A	B	NAS
NS41F-A	NS40 1DM-4GB-4-IO-8-FC	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS41F-A-FD	NS40 FLD-1DM-4GB-4-IO -8-FC	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS41F-B	NS40 1DM-4GB-2/2IO-8-FC	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS41F-B-FD	NS40 FLD-1DM-4GB-2/2IO-8-FC	$10,000.00	30.5%	$6,950.00	$1,000.00	N/A	N/A	$900.00	N/A	$1,000.00	B	NAS
NS41G-42G-A-U	NS40G 1-2 DM 4 IO UPG	$20,960.00	30.5%	$14,567.20	$2,096.00	N/A	N/A	$1,886.00	N/A	$2,096.00	B	NAS
NS41G-42G-B-U	NS40G 1-2 DM 2/2 IO UPG	$20,960.00	30.5%	$14,567.20	$2,096.00	N/A	N/A	$1,886.00	N/A	$2,096.00	B	NAS
NS41G-A	NS40G 1DM-4GB-4-IO	$25,350.00	30.5%	$17,618.25	$2,535.00	N/A	N/A	$2,282.00	N/A	$2,535.00	B	NAS
NS41G-A-FD	NS40G FLD-1DM-4GB-4-IO	$25,350.00	30.5%	$17,618.25	$2,535.00	N/A	N/A	$2,282.00	N/A	$2,535.00	B	NAS
NS41G-B	NS40G 1DM-4GB-2/2-IO	$25,350.00	30.5%	$17,618.25	$2,535.00	N/A	N/A	$2,282.00	N/A	$2,535.00	B	NAS
NS41G-B-FD	NS40G FLD-1DM-4GB-2/2IO	$25,350.00	30.5%	$17,618.25	$2,535.00	N/A	N/A	$2,282.00	N/A	$2,535.00	B	NAS
NS41G-CIFS-L	CELERRA NS41G CIFS LIC	$0.00	30.5%	$0.00	$585.00	N/A	N/A	N/A	N/A	$585.00	D2	NAS
NS41G-DC-A-FD	NS40G FLD-1DM-4GB-4-IO DC	$28,900.00	30.5%	$20,085.50	$2,890.00	N/A	N/A	$2,601.00	N/A	$2,890.00	B	NAS
NS41G-DC-B-FD	NS40G FLD1DM-4GB-2/2IO DC	$28,900.00	30.5%	$20,085.50	$2,890.00	N/A	N/A	$2,601.00	N/A	$2,890.00	B	NAS
NS41G-ENT-L	CELERRA NS41G ENT LIC	$14,450.00	30.5%	$10,042.75	$2,601.00	N/A	N/A	N/A	N/A	$2,601.00	D2	NAS
NS41G-UNIX-L	CELERRA NS41G UNIX LIC	$0.00	30.5%	$0.00	$2,160.00	N/A	N/A	N/A	N/A	$2,160.00	D2	NAS
NS42-AUXFCBB	CABLE & DOC KIT: NS42 TO AUXF ARRAY - NE	$410.00	30.5%	$284.95	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS42AUXFCBBCR	CABLE & DOC KIT: NS42 TO AUX ARRAY-CUST	$680.00	30.5%	$472.60	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS42C-A	NS40 INT-2DM-4GB-4-IO	$29,400.00	30.5%	$20,433.00	$2,940.00	N/A	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NS42C-A-FD	NS40 FLD-2DM-4GB-4-IO	$29,400.00	30.5%	$20,433.00	$2,940.00	N/A	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NS42C-B	NS40 INT-2DM-4GB-2/2-IO	$29,400.00	30.5%	$20,433.00	$2,940.00	N/A	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NS42C-B-FD	NS40 FLD-2DM-4GB-2/2-IO	$29,400.00	30.5%	$20,433.00	$2,940.00	N/A	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NS42C-CIFS-L	CELERRA NS42C CIFS LIC	$0.00	30.5%	$0.00	$1,170.00	N/A	N/A	N/A	N/A	$1,170.00	D2	NAS
NS42C-DC-A-FD	NS40 FLD-2DM-4GB-4-IO DC	$33,515.00	30.5%	$23,292.93	$3,351.50	N/A	N/A	$3,016.00	N/A	$3,351.50	B	NAS
NS42C-DC-B-FD	NS40 FLD-2DM-4GB-2/2IO DC	$33,515.00	30.5%	$23,292.93	$3,351.50	N/A	N/A	$3,016.00	N/A	$3,351.50	B	NAS
NS42C-ENT-L	CELERRA NS42C ENT LIC	$22,250.00	30.5%	$15,463.75	$4,005.00	N/A	N/A	N/A	N/A	$4,005.00	D2	NAS
NS42C-UNIX-L	CELERRA NS42C UNIX LIC	$0.00	30.5%	$0.00	$3,096.00	N/A	N/A	N/A	N/A	$3,096.00	D2	NAS
NS42F-A	NS40 2DM-4GB-4-IO -8-FC	$29,400.00	30.5%	$20,433.00	$2,940.00	N/A	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NS42F-A-FD	NS40 FLD-2DM-4GB-4-IO -8-FC	$29,400.00	30.5%	$20,433.00	$2,940.00	N/A	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NS42F-B	NS40 2DM-4GB-2/2IO-8-FC	$29,400.00	30.5%	$20,433.00	$2,940.00	N/A	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NS42F-B-FD	NS40 FLD-2DM-4GB-2/2IO-8-FC	$29,400.00	30.5%	$20,433.00	$2,940.00	N/A	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NS42G-A	NS40G 2DM-4GB-4-IO	$38,200.00	30.5%	$26,549.00	$3,820.00	N/A	N/A	$3,438.00	N/A	$3,820.00	B	NAS
NS42G-A-FD	NS40G FLD-2DM-4GB-4-IO	$38,200.00	30.5%	$26,549.00	$3,820.00	N/A	N/A	$3,438.00	N/A	$3,820.00	B	NAS
NS42G-B	NS40G 2DM-4GB-2/2-IO	$38,200.00	30.5%	$26,549.00	$3,820.00	N/A	N/A	$3,438.00	N/A	$3,820.00	B	NAS
NS42G-B-FD	NS40G FLD-2DM-4GB-2/2IO	$38,200.00	30.5%	$26,549.00	$3,820.00	N/A	N/A	$3,438.00	N/A	$3,820.00	B	NAS
NS42G-CIFS-L	CELERRA NS42G CIFS LIC	$0.00	30.5%	$0.00	$1,170.00	N/A	N/A	N/A	N/A	$1,170.00	D2	NAS
NS42G-DC-A-FD	NS40G FLD-2DM-4GB-4-IO DC	$43,550.00	30.5%	$30,267.25	$4,355.00	N/A	N/A	$3,920.00	N/A	$4,355.00	B	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NS42G-DC-B-FD	NS40G FLD2DM-4GB-2/2IO DC	$43,550.00	30.5%	$30,267.25	$4,355.00	N/A	N/A	$3,920.00	N/A	$4,355.00	B	NAS
NS42G-ENT-L	CELERRA NS42G ENT LIC	$22,250.00	30.5%	$15,463.75	$4,005.00	N/A	N/A	N/A	N/A	$4,005.00	D2	NAS
NS42G-UNIX-L	CELERRA NS42G UNIX LIC	$0.00	30.5%	$0.00	$3,096.00	N/A	N/A	N/A	N/A	$3,096.00	D2	NAS
NS42U-DAEPAIR	TWO NS-4PDAE FOR USE WITH NS42U RACK	$11,800.00	30.5%	$8,201.00	$1,180.00	$826.00	N/A	$1,062.00	N/A	$1,180.00	B	NAS
NS42URK24DAEX	NS-960 42U DENSE RACK - 24 DAE CAPABLE	$20,000.00	30.5%	$13,900.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	B	NAS
NS4-4PDAE	4G DAE FACTORY OR FIELD INSTALL	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$590.00	B	NAS
NS480-4PDAE	4GB DAE ONE MODEL FOR NS-480 FACTORY	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$590.00	B	NAS
NS480-4PDAE-F	4GB DAE ONE MODEL FOR NS-480 FIELD	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$590.00	B	NAS
NS480A-2-4-U	NS-480A 2 BLADE TO 4 BLADE UPGRADE	$38,220.00	30.5%	$26,562.90	$3,822.00	$2,675.40	N/A	$3,440.00	N/A	$3,822.00	B	NAS
NS480-AUX	NS-480 CAPTIVE ARRAY NO FC/ISCSI. FACTOR	$0.00	30.5%	$0.00	$1,993.00	$1,395.10	N/A	$1,794.00	N/A	$1,993.00	B	NAS
NS480-AUX-CR	NS-480 CAPTIVE ARRAY NO FC NO ISCSI FLD	$19,930.00	30.5%	$13,851.35	$1,993.00	$1,395.10	N/A	$1,794.00	N/A	$1,993.00	B	NAS
NS480-AUXF	NS-480 8 FC PORTS NO ISCSI. FACTORY	$23,430.00	30.5%	$16,283.85	$2,343.00	$1,640.10	N/A	$2,109.00	N/A	$2,343.00	B	NAS
NS480-AUXF-CR	NS480 ARRAY 8 FC PORTS NO ISCSI. FIELD	$23,430.00	30.5%	$16,283.85	$2,343.00	$1,640.10	N/A	$2,109.00	N/A	$2,343.00	B	NAS
NS480-AUXI	NS-480 NO FC 12 ISCSI PORT. FACTORY	$26,950.00	30.5%	$18,730.25	$2,695.00	$1,886.50	N/A	$2,426.00	N/A	$2,695.00	B	NAS
NS480-AUXI-CR	NS480 ARRAY NO FC 12 ISCSI PORTS FL	$26,950.00	30.5%	$18,730.25	$2,695.00	$1,886.50	N/A	$2,426.00	N/A	$2,695.00	B	NAS
NS480-AUX-U	NS-480 CAPTIVE ARRAY NO FC NO ISCSI UPG	$9,930.00	30.5%	$6,901.35	$993.00	$695.10	N/A	$894.00	N/A	$993.00	B	NAS
NS480B-2-4-U	NS-480B 2 BLADE TO 4 BLADE UPGRADE	$38,220.00	30.5%	$26,562.90	$3,822.00	$2,675.40	N/A	$3,440.00	N/A	$3,822.00	B	NAS
NS480C-2-4-U	NS480 2BLADE TO 4BLADE UPG FOR 10G BLADE	$53,820.00	30.5%	$37,404.90	$5,382.00	$3,767.40	N/A	$4,844.00	N/A	$5,382.00	B	NAS
NS480-CBL-40U	CELERRA CBL KIT FOR U/G TO NS482 W2 SPS	$480.00	30.5%	$333.60	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS480-CBL-U	NS-480 CABLE KIT FOR UPGRADE	$430.00	30.5%	$298.85	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS480-CEE2-L	NS CEE-ANTI-VIRUS	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS480-CEE-L	NS-480 CELERRA EVENT ENABLER LICENSE	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NS480-CIFS-L	CELERRA NS-480 CIFS LICENSE	$6,500.00	30.5%	$4,517.50	$1,170.00	N/A	N/A	N/A	N/A	$1,170.00	D2	NAS
NS480-CIFS-UL	NS-480 CIFS LICENSE ADD TO EXISTING SYS	$6,500.00	30.5%	$4,517.50	$1,170.00	N/A	N/A	N/A	N/A	$1,170.00	D2	NAS
NS480-CIU	CELERRA CIFS LIC UPG TO NS-480	$3,900.00	30.5%	$2,710.50	$702.00	N/A	N/A	N/A	N/A	$702.00	D2	NAS
NS480-CS	NS-480 CONTROL STATION	$0.00	30.5%	$0.00	$359.60	$251.72	N/A	$324.00	N/A	$359.60	B	NAS
NS480-CS-FD	NS-480 CONTROL STATION (FIELD INSTALLED)	$0.00	30.5%	$0.00	$423.00	$296.10	N/A	$381.00	N/A	$423.00	B	NAS
NS480DAE-CR	4GB DAE MODEL FOR NS-480 FIELD VAULT DAE	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$590.00	B	NAS
NS480-DCD	CELERRA NS-480 DOCUMENT AND CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS480-FASTVE	FAST FMA/VE FOR NS480	$31,500.00	30.5%	$21,892.50	$5,670.00	N/A	N/A	N/A	N/A	$5,670.00	D2	NAS
NS480-FC-IS	ADD ISCSI IO TO NS-480 FC FOR MV/A ETC	$7,000.00	30.5%	$4,865.00	$700.00	$490.00	N/A	$630.00	N/A	$700.00	B	NAS
NS480-FCOPT-L	CELERRA NS-480 BE ENABLEMENT LICENSE	$11,700.00	30.5%	$8,131.50	$2,106.00	N/A	N/A	N/A	N/A	$2,106.00	D2	NAS
NS480-FCOPTUL	NS480 BE PORT OPTION ENABLED LIC U/G	$11,700.00	30.5%	$8,131.50	$2,106.00	N/A	N/A	N/A	N/A	$2,106.00	D2	NAS
NS480-FLR-L	NS480 FLR BASE LICENSE (2 BLADES)	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NS480-IS-AL	NS480 ACCOMPANYING ISCSI LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS480-ISCSI-L	CELERRA NS-480 ISCSI LICENSE	$12,500.00	30.5%	$8,687.50	$2,250.00	N/A	N/A	N/A	N/A	$2,250.00	D2	NAS
NS480-IS-DCD	NS-480 ISCIS DOC AND CD SOFTWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS480-ISU	CELERRA ISCSI LIC UPG TO NS-480	$7,500.00	30.5%	$5,212.50	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	D2	NAS
NS480-IS-UL	NS-480 ISCSI LICENSE ADD TO EXIST-SYSTEM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
NS480-NAS-FC	NS-480 NAS VARIANT TO FC VARIANT	$7,000.00	30.5%	$4,865.00	$700.00	$490.00	N/A	$630.00	N/A	$700.00	B	NAS
NS480-NAS-MIS	NS-480 NAS VARIANT TO MPFS ISCSI VARIANT	$21,000.00	30.5%	$14,595.00	$2,100.00	$1,470.00	N/A	$1,890.00	N/A	$2,100.00	B	NAS
NS480-NBOPT-L	NS-480 NATIVE BLOCK ENBL UP TO 480 DRVS	$11,700.00	30.5%	$8,131.50	$2,106.00	N/A	N/A	N/A	N/A	$2,106.00	D2	NAS
NS480-NBOPTUL	NS-480 NATIVE BLOCK ENBL TO 480 DRVS UPG	$11,700.00	30.5%	$8,131.50	$2,106.00	N/A	N/A	N/A	N/A	$2,106.00	D2	NAS
NS480-NBOPU	NS480 BLOCK ENBL UPG	$7,020.00	30.5%	$4,878.90	$1,263.60	N/A	N/A	N/A	N/A	$1,263.60	D2	NAS
NS480-NFS-UL	NS-480 NFS LICENSE ADD TO EXIST-SYSTEM	$17,200.00	30.5%	$11,954.00	$3,096.00	N/A	N/A	N/A	N/A	$3,096.00	D2	NAS
NS480-NFU	CELERRA NFS LIC UPG TO NS-480	$10,320.00	30.5%	$7,172.40	$1,857.60	N/A	N/A	N/A	N/A	$1,857.60	D2	NAS
NS480-REP2U	CELERRA REPV2 UPG LIC FOR NS-480	$11,250.00	30.5%	$7,818.75	$2,025.00	N/A	N/A	N/A	N/A	$2,025.00	D2	NAS
NS480-REPV2-L	NS-480 CELERRA REPLICATOR V2 LICENSE	$18,750.00	30.5%	$13,031.25	$3,375.00	N/A	N/A	N/A	N/A	$3,375.00	D2	NAS
NS480-REPV2LU	NS-480 CELERRA REPLICATOR V2 ADD-ON LIC	$18,750.00	30.5%	$13,031.25	$3,375.00	N/A	N/A	N/A	N/A	$3,375.00	D2	NAS
NS480-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-48	$24,000.00	30.5%	$16,680.00	$4,320.00	N/A	N/A	N/A	N/A	$4,320.00	D2	NAS
NS480-UNIX-L	CELERRA NS-480 UNIX NFS LICENSE	$17,200.00	30.5%	$11,954.00	$3,096.00	N/A	N/A	N/A	N/A	$3,096.00	D2	NAS
NS4824-A	NS480 2OF4DM-4GB-4CU GIGE PORTS FACT	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS4824-A-FD	NS480 2OF4DM-4GB-4 CU GIGE PORTS FLD	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS4824-B	NS480 2OF4DM-4GB-4 OPT/CU GIGE PORTSFACT	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS4824-B-FD	NS480 2OF4DM-4GB-4 OPT/CU GIGE PORT FLD	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS4824-C	NS480 2OF4DM-4GB-2OPT 10GE 2 CU 1GE FACT	$0.00	30.5%	$0.00	$3,846.00	$2,692.20	N/A	$3,461.00	N/A	$3,846.00	B	NAS
NS4824-C-FD	NS480 2OF4DM-4GB-2OPT 10GE 2CU 1GE FLD	$0.00	30.5%	$0.00	$3,846.00	$2,692.20	N/A	$3,461.00	N/A	$3,846.00	B	NAS
NS482-A	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FACT	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS482-A-FD	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FLD	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS482-B	NS480 2DM-4GB-4 OPT/CU GIGE PORTS FACT	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS482-B-FD	NS480 INT-2DM-4GB-4 OPT/CU GIGE (FIELD)	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS482-C	NS480 INT-2DM-4GB-2OPT 10GE 2CU 1GE FACT	$0.00	30.5%	$0.00	$3,846.00	$2,692.20	N/A	$3,461.00	N/A	$3,846.00	B	NAS
NS482-C-FD	NS-480 INT-2DM-4GB-2OPT 10GE 2CU 1GE FLD	$0.00	30.5%	$0.00	$3,846.00	$2,692.20	N/A	$3,461.00	N/A	$3,846.00	B	NAS
NS484-A	NS480 INT-4DM-4GB-4 CU GIGE PORTS FACT	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS484-A-FD	NS-480 INT-4DM-4GB-4 CU GIGE PORTS FLD	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS484-B	NS480 4DM-4GB-4 OPT/CU GIGE PORTS FACT	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS484-B-FD	NS480 INT-4DM-4GB-4 OPT/CU GIGE (FIELD)	$0.00	30.5%	$0.00	$2,646.00	$1,852.20	N/A	$2,381.00	N/A	$2,646.00	B	NAS
NS484-C	NS480 INT-4DM-4GB-2OPT 10GE 2CU 1GE FACT	$0.00	30.5%	$0.00	$3,846.00	$2,692.20	N/A	$3,461.00	N/A	$3,846.00	B	NAS
NS484-C-FD	NS480 INT-4DM-4GB-2OPT 10GE 2 CU 1GE FLD	$0.00	30.5%	$0.00	$3,846.00	$2,692.20	N/A	$3,461.00	N/A	$3,846.00	B	NAS
NS-4G10-300	300GB 10K 520BPS 5/12V 4GB FC 16MB -R	$1,345.00	30.5%	$934.78	$161.40	$112.98	N/A	$121.00	N/A	$161.40	B	NAS
NS-4G10-300HS	300GB 10K 520BPS 5/12V 4GB FC 16MB -R HS	$0.00	30.5%	$0.00	$175.80	$123.06	N/A	$132.00	N/A	$175.80	B	NAS
NS-4G10-300U	300GB 10K 520BPS 5/12V 4GB FC 16MB-R UPG	$0.00	30.5%	$0.00	$176.02	$122.76	N/A	$132.00	N/A	$176.02	B	NAS
NS-4G10-400	DISK 400GB 10K 520BPS 12V 4GB FC 16MB	$1,850.00	30.5%	$1,285.75	$222.00	$155.40	N/A	$167.00	N/A	$222.00	B	NAS
NS-4G10-400HS	ASSY 400GB10K 520BPS 12V 4GB FC 16MB HS	$0.00	30.5%	$0.00	$222.00	$155.40	N/A	$167.00	N/A	$222.00	B	NAS
NS-4G10-400U	DISK 400GB10K 520BPS 12V 4GB FC 16MB UPG	$0.00	30.5%	$0.00	$222.25	$155.00	N/A	$166.00	N/A	$222.25	B	NAS
NS-4G10-450	450GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	$0.00	30.5%	$0.00	$211.80	$148.26	N/A	$159.00	N/A	$211.80	B	NAS
NS-4G10-450HS	450GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	$0.00	30.5%	$0.00	$211.80	$148.26	N/A	$159.00	N/A	$211.80	B	NAS
NS-4G10-450U	450GB 10K RPM 4GB FC DRIVE	$0.00	30.5%	$0.00	$212.03	$147.87	N/A	$159.00	N/A	$212.03	B	NAS
NS-4G10-600	600GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	$0.00	30.5%	$0.00	$259.20	$181.44	N/A	$194.00	N/A	$259.20	B	NAS
NS-4G10-600HS	600GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	$0.00	30.5%	$0.00	$259.20	$181.44	N/A	$194.00	N/A	$259.20	B	NAS
NS-4G10-600U	600GB 10K RPM 4GB FC DRIVE	$0.00	30.5%	$0.00	$259.14	$180.73	N/A	$194.00	N/A	$259.14	B	NAS
NS4G10S-600TU	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	$2,915.00	30.5%	$2,025.93	$259.14	$180.73	N/A	$194.00	N/A	$259.14	B	NAS
NS-4G10S-600U	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	$2,915.00	30.5%	$2,025.93	$259.14	$180.73	N/A	$194.00	N/A	$259.14	B	NAS
NS-4G15-146	146GB 15K 520BPS 4GB	$0.00	30.5%	$0.00	$159.60	$111.72	N/A	$120.00	N/A	$159.60	B	NAS
NS-4G15-146HS	146GB 15K 520BPS 4GB HS	$0.00	30.5%	$0.00	$159.60	$111.72	N/A	$120.00	N/A	$159.60	B	NAS
NS-4G15-146U	146GB 15K 4GB FC DISK UPG	$1,800.00	30.5%	$1,251.00	$160.02	$111.60	N/A	$120.00	N/A	$160.02	B	NAS
NS-4G15-300	300GB 15K 4GB FC 520BPS	$0.00	30.5%	$0.00	$201.60	$141.12	N/A	$151.00	N/A	$201.60	B	NAS
NS-4G15-300HS	300GB 15K 4GB FC 520BPS HS	$0.00	30.5%	$0.00	$201.60	$141.12	N/A	$151.00	N/A	$201.60	B	NAS
NS-4G15-300TU	300GB 15K 4GB FC 520BPS UPG	$2,154.00	30.5%	$1,497.03	$191.49	$133.55	N/A	$143.00	N/A	$191.49	B	NAS
NS-4G15-300U	300GB 15K 4GB FC 520BPS UPG	$2,154.00	30.5%	$1,497.03	$191.49	$133.55	N/A	$143.00	N/A	$191.49	B	NAS
NS-4G15-450	450GB 15K 520BPS 12V 4GB FC	$0.00	30.5%	$0.00	$267.00	$186.90	N/A	$200.00	N/A	$267.00	B	NAS
NS-4G15-450HS	450GB 15K 520BPS 12V 4GB FC HS	$0.00	30.5%	$0.00	$267.00	$186.90	N/A	$200.00	N/A	$267.00	B	NAS
NS-4G15-450TU	450GB 15K 4GB FC 520BPS UPG	$2,852.00	30.5%	$1,982.14	$253.54	$176.82	N/A	$190.00	N/A	$253.54	B	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NS-4G15-450U	450GB 15K 520BPS 12V 4GB FC UPG	$2,852.00	30.5%	$1,982.14	$253.54	$176.82	N/A	$190.00	N/A	$253.54	B	NAS
NS-4G15-600	600GB 15K 4G FC NAS DISK DRIVE	$0.00	30.5%	$0.00	$330.60	$231.42	N/A	$248.00	N/A	$330.60	B	NAS
NS-4G15-600HS	600GB 15K 4G FC NAS DISK DRIVE HOT SPARE	$0.00	30.5%	$0.00	$330.60	$231.42	N/A	$248.00	N/A	$330.60	B	NAS
NS-4G15-600TU	600GB 15K 4GB FC 520BPS UPG	$3,530.00	30.5%	$2,453.35	$313.82	$218.86	N/A	$235.00	N/A	$313.82	B	NAS
NS-4G15-600U	600GB 15K 4G FC NAS DISK DRIVE UPGRADE	$3,530.00	30.5%	$2,453.35	$313.82	$218.86	N/A	$235.00	N/A	$313.82	B	NAS
NS-4G15-73	73GB 15K 520BPS 4GB	$1,030.00	30.5%	$715.85	$123.60	$86.52	N/A	$93.00	N/A	$123.60	B	NAS
NS-4G15-73HS	73GB 15K 520BPS 4GB HS	$0.00	30.5%	$0.00	$123.60	$86.52	N/A	$93.00	N/A	$123.60	B	NAS
NS-4G15-73U	73GB 15K 4GB FC DISK UPG	$0.00	30.5%	$0.00	$123.57	$86.18	N/A	$92.00	N/A	$123.57	B	NAS
NS4-LP010-15	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	$0.00	30.5%	$0.00	$2,601.50	$1,821.05	N/A	$2,341.00	N/A	$2,601.50	B	NAS
NS4-LP010-15U	DAE WITH 15 1 TB SATA 5400 RPM DRIVE UPG	$0.00	30.5%	$0.00	$3,317.50	$2,322.25	N/A	$2,986.00	N/A	$3,317.50	B	NAS
NS-4PDAE	NS INT EXP DAE	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$590.00	B	NAS
NS-4PDAE-40	NS40 INT VAULT DAE	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-4PDAE-40FD	NS40 FLD VAULT DAE	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-4PDAE-80	NS80 DAE OS FAC INSTALL	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-4PDAE-80FD	NS80 DAE OS FLD INSTALL	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-4PDAE-CR	4G DAE FIELD INSTALL	$0.00	30.5%	$0.00	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS-4PDAE-FD	NS FLD EXP DAE	$5,900.00	30.5%	$4,100.50	$590.00	$413.00	N/A	$531.00	N/A	$590.00	B	NAS
NS500-40-CS-U	NS500 TO NS40 CONTROL STATION UPGRADE	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$657.96	B	NAS
NS500-AUX	NS500 STORAGE BACK-END	$9,700.00	30.5%	$6,741.50	$970.00	$679.00	N/A	$873.00	N/A	$1,358.04	B	NAS
NS500-AUXFD	NS500 BACK-END - NO RACK	$9,700.00	30.5%	$6,741.50	$970.00	$679.00	N/A	$873.00	N/A	$1,358.04	B	NAS
NS500-CAVA2-L	NS500 2 FOR 1 CAVA LICENSE	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$504.00	D2	NAS
NS500-CAVA-L	NS500 CAVA LICENSE	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$504.00	D2	NAS
NS500-CEE2-L	NS EVENT ENABLER-2	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$504.00	D2	NAS
NS500-CEE-L	NS EVENT ENABLER	$0.00	30.5%	$0.00	$360.00	N/A	N/A	N/A	N/A	$504.00	D2	NAS
NS500-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	30.5%	$0.00	$2,250.00	N/A	N/A	N/A	N/A	$3,150.00	D2	NAS
NS500-REP2-LU	NS500 REPLICATOR V2 UPGRADE LICENSE	$0.00	30.5%	$0.00	$2,250.00	N/A	N/A	N/A	N/A	$3,150.00	D2	NAS
NS500-REP-L	NS500 REPLICATOR LICENSE	$0.00	30.5%	$0.00	$2,250.00	N/A	N/A	N/A	N/A	$3,150.00	D2	NAS
NS500-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	30.5%	$0.00	$1,404.00	N/A	N/A	N/A	N/A	$1,965.60	D2	NAS
NS501	1 DM NS500 EMC RACK	$4,000.00	30.5%	$2,780.00	$400.00	$280.00	N/A	$360.00	N/A	$560.04	B	NAS
NS501-501G-U	1DM NS500 INT TO GTWY UPG	$50,000.00	30.5%	$34,750.00	$5,000.00	N/A	N/A	$4,500.00	N/A	$6,999.96	B	NAS
NS501-502-UPG	NS500 UPGRADE FROM 1-2 DM	$25,200.00	30.5%	$17,514.00	$2,520.00	N/A	N/A	$2,268.00	N/A	$3,528.00	B	NAS
NS501-701G-U	1DM NS500 TO 700/CX500 UP	$74,200.00	30.5%	$51,569.00	$7,420.00	N/A	N/A	$6,678.00	N/A	$10,388.04	B	NAS
NS501C-2-CIUL	NS501-2 CIFS UPG LIC	$0.00	30.5%	$0.00	$1,170.00	N/A	N/A	N/A	N/A	$1,638.00	D2	NAS
NS501C-2-ENUL	NS501-2 ENT UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS501C-CIFS-L	NS501 CIFS LICENSE	$0.00	30.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	D2	NAS
NS501C-ENT-L	NS500 ENTERPRISE LICENSE	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$6,300.00	D2	NAS
NS501C-UNIX-L	NS500 NFS LICENSE	$0.00	30.5%	$0.00	$3,096.00	N/A	N/A	N/A	N/A	$4,334.40	D2	NAS
NS501-FD	1 DM NS500 FIELD INSTALL	$4,000.00	30.5%	$2,780.00	$400.00	$280.00	N/A	$360.00	N/A	$560.04	B	NAS
NS501G	1 DM NS500 GTWY EMC RACK	$14,500.00	30.5%	$10,077.50	$1,450.00	$1,015.00	N/A	$1,305.00	N/A	$2,030.04	B	NAS
NS501G-2-CIUL	NS501-2 CIFS UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS501G-2-ENUL	NS501-2 ENT UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS501G-41G-U	1DM NS500G TO NS40G UPG	$25,350.00	30.5%	$17,618.25	$2,535.00	N/A	N/A	$2,282.00	N/A	N/A	B	NAS
NS501G-502G-U	NS500 GTWY 1-2 DM UPGR	$18,850.00	30.5%	$13,100.75	$1,885.00	N/A	N/A	$1,697.00	N/A	$2,639.04	B	NAS
NS501G-701G-U	1DM NS500G TO NS700G UPG	$32,300.00	30.5%	$22,448.50	$3,230.00	N/A	N/A	$2,907.00	N/A	$4,521.96	B	NAS
NS501G-CIFS-L	NS501G CIFS LICENSE	$0.00	30.5%	$0.00	$2,250.00	N/A	N/A	N/A	N/A	$3,150.00	D2	NAS
NS501G-ENT-L	NS500 ENTERPRISE LICENSE	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$6,300.00	D2	NAS
NS501G-FD	1 DM NS500 GTWY FLD INST	$14,500.00	30.5%	$10,077.50	$1,450.00	$1,015.00	N/A	$1,305.00	N/A	$2,030.04	B	NAS
NS501G-UNIX-L	NS500 NFS LICENSE	$0.00	30.5%	$0.00	$3,096.00	N/A	N/A	N/A	N/A	$4,334.40	D2	NAS
NS502	2 DM NS500 EMC RACK	$23,400.00	30.5%	$16,263.00	$2,340.00	$1,638.00	N/A	$2,106.00	N/A	$3,276.00	B	NAS
NS502-502G-U	2DM NS500 INT TO GTWY UPG	$50,000.00	30.5%	$34,750.00	$5,000.00	N/A	N/A	$4,500.00	N/A	$6,999.96	B	NAS
NS502-702G-U	2DM NS500 TO 700/CX500 UP	$74,200.00	30.5%	$51,569.00	$7,420.00	N/A	N/A	$6,678.00	N/A	$10,388.04	B	NAS
NS502C-CIFS-L	NS500 CIFS LICENSE	$0.00	30.5%	$0.00	$2,250.00	N/A	N/A	N/A	N/A	$3,150.00	D2	NAS
NS502C-ENT-L	NS502C ENTERPRISE LICENSE	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$6,300.00	D2	NAS
NS502C-UNIX-L	NS502C NFS LICENSE	$0.00	30.5%	$0.00	$3,096.00	N/A	N/A	N/A	N/A	$4,334.40	D2	NAS
NS502-FD	2 DM NS500 FIELD INSTALL	$23,400.00	30.5%	$16,263.00	$2,340.00	$1,638.00	N/A	$2,106.00	N/A	$3,276.00	B	NAS
NS502G	2 DM NS500 GTWY EMC RACK	$29,000.00	30.5%	$20,155.00	$2,900.00	$2,030.00	N/A	$2,610.00	N/A	$4,059.96	B	NAS
NS502G-42G-U	2DM NS500G TO NS40G UPG	$38,200.00	30.5%	$26,549.00	$3,820.00	N/A	N/A	$3,438.00	N/A	$3,820.00	B	NAS
NS502G-702G-U	2DM NS500G TO NS700G UPG	$58,500.00	30.5%	$40,657.50	$5,850.00	N/A	N/A	$5,265.00	N/A	$8,190.00	B	NAS
NS502G-CIFS-L	NS500 CIFS LICENSE	$0.00	30.5%	$0.00	$2,250.00	N/A	N/A	N/A	N/A	$3,150.00	D2	NAS
NS502G-ENT-L	NS502G ENTERPRISE LICENSE	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$6,300.00	D2	NAS
NS502G-FD	2 DM NS500 GTWY FLD INST	$29,000.00	30.5%	$20,155.00	$2,900.00	$2,030.00	N/A	$2,610.00	N/A	$4,059.96	B	NAS
NS502G-UNIX-L	NS502G NFS LICENSE	$0.00	30.5%	$0.00	$3,096.00	N/A	N/A	N/A	N/A	$4,334.40	D2	NAS
NS5-C-DCD	DOC & CD: NS500+CLAR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-EXC2K-L	SNAPSURE FOR EXCHANGE	$0.00	30.5%	$0.00	$3,510.00	N/A	N/A	N/A	N/A	$4,914.00	D2	NAS
NS5-EXC2K-UL	NS500 EXCHANGE 2000 UPG	$0.00	30.5%	$0.00	$3,510.00	N/A	N/A	N/A	N/A	$4,914.00	D2	NAS
NS5-IS-CI-L	NS500 ISCSI WITH CIFS LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-IS-CI-UL	NS500 UPG CIFS WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-ISCSI-L	NS500 ISCSI	$0.00	30.5%	$0.00	$2,250.00	N/A	N/A	N/A	N/A	$3,150.00	D2	NAS
NS5-ISCSI-UL	NS500 ISCSI UPGRADE LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-IS-EN-L	NS500 ISCSI WITH ENT LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-IS-EN-UL	NS500 UPG ENT WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-ISNAP-DP	NS500 SNAP MGR DEP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5ISNAPDP-EN	NS500 SNAP MGR DEP TO ENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-ISNAP-DPU	NS500 ISCSI SNAP FOR DEPT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-ISNAP-EN	NS500 SNAP MGR ENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-ISNAP-ENU	NS500 ISCSI SNAP FOR ENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-ISNAP-WG	NS500 ISNAP WKGRP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5ISNAPWG-DP	NS500 ISNAP WKGRP TO DEP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5ISNAPWG-EN	NS500 ISNAP WKGRP TO ENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-ISNAP-WGU	NS500 ISCSI SNAP WORK GRP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-IS-NF-L	NS500 ISCSI WITH NFS LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-IS-NF-UL	NS500 UPG NFS WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS5-S-DCD	DOC & CD: NS500+SYMM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS600-AUX	NS600 STORAGE BACK-END	$11,600.00	30.5%	$8,062.00	$1,160.00	$812.00	N/A	$1,044.00	N/A	$1,623.96	B	NAS
NS600-AUXFD	NS600 BACK-END - NO RACK	$11,600.00	30.5%	$8,062.00	$1,160.00	$812.00	N/A	$1,044.00	N/A	$1,623.96	B	NAS
NS600-CIFS-L	CELERRA NS600 CIFS LIC	$0.00	30.5%	$0.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
NS600-CIFS-UL	NS600 CIFS TO ENT UPGRADE	$0.00	30.5%	$0.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
NS600-CM-L	MONITOR FOR CELERRA NS600 SERIES	$0.00	30.5%	$0.00	$698.40	N/A	N/A	N/A	N/A	$977.76	D2	NAS
NS600-CM-L-U	NS600 UPG MONITOR	$0.00	30.5%	$0.00	$698.40	N/A	N/A	N/A	N/A	$977.76	D2	NAS
NS600-CNM-L	CELERRA NATIVE MANAGER FOR NS600 SERIES	$0.00	30.5%	$0.00	$1,674.00	N/A	N/A	N/A	N/A	$2,343.60	D2	NAS
NS600-CNM-L-U	NS600 UPG NATIVE MGR	$0.00	30.5%	$0.00	$1,674.00	N/A	N/A	N/A	N/A	$2,343.60	D2	NAS
NS600-DCD	CELERRA NS600 DOCS & CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS600-ENT-L	CELERRA NS600 ENT LIC	$0.00	30.5%	$0.00	$6,696.00	N/A	N/A	N/A	N/A	$9,374.40	D2	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NS600G-CSFD	NS600G CTRL ST - NO RACK	$4,700.00	30.5%	$3,266.50	$470.00	$329.00	N/A	$423.00	N/A	$657.96	B	NAS
NS600-REP-L	CELERRA NS600 REPLICATOR LIC	$0.00	30.5%	$0.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
NS600-REP-L-U	NS600 REPLICATOR UPG LIC	$0.00	30.5%	$0.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
NS600-UNIX-L	CELERRA NS600 NFS LIC	$0.00	30.5%	$0.00	$4,752.00	N/A	N/A	N/A	N/A	$6,652.80	D2	NAS
NS600-UNIX-UL	NS600 UNIX TO ENT UPGRADE	$0.00	30.5%	$0.00	$1,980.00	N/A	N/A	N/A	N/A	$2,772.00	D2	NAS
NS601-601G-U	NS601 UPG TO GATEWAY	$39,500.00	30.5%	$27,452.50	$3,950.00	N/A	N/A	$3,555.00	N/A	$5,529.96	B	NAS
NS601-602-UPG	NS600 UPGRADE FROM 1-2 DM	$20,200.00	30.5%	$14,039.00	$2,020.00	N/A	N/A	$1,818.00	N/A	$2,828.04	B	NAS
NS601-FD	1 DM NS,field instal	$7,800.00	30.5%	$5,421.00	$780.00	$546.00	N/A	$702.00	N/A	$1,092.00	B	NAS
NS601G-602G-U	NS600G UPGRADE FROM 1-2 D	$20,200.00	30.5%	$14,039.00	$2,020.00	N/A	N/A	$1,818.00	N/A	$2,828.04	B	NAS
NS601G-701G-U	1DM UPG NS600 TO NS70	$22,200.00	30.5%	$15,429.00	$2,220.00	N/A	N/A	$1,998.00	N/A	$2,220.00	B	NAS
NS601G-FD	1 DM NS Gtwy,field instal	$16,400.00	30.5%	$11,398.00	$1,640.00	$1,148.00	N/A	$1,476.00	N/A	$2,295.96	B	NAS
NS602	2 DM NS,EMC rack	$23,300.00	30.5%	$16,193.50	$2,330.00	$1,631.00	N/A	$2,097.00	N/A	$3,261.96	B	NAS
NS602-602G-U	NS602 UPG TO GATEWAY	$43,600.00	30.5%	$30,302.00	$4,360.00	N/A	N/A	$3,924.00	N/A	$6,104.04	B	NAS
NS602-702-UPG	NS600-NS700 UPG - 2 DM	$62,800.00	30.5%	$43,646.00	$6,280.00	N/A	N/A	$5,652.00	N/A	$6,280.00	B	NAS
NS602-FD	2 DM NS,field instal	$23,300.00	30.5%	$16,193.50	$2,330.00	$1,631.00	N/A	$2,097.00	N/A	$3,261.96	B	NAS
NS602G-702G-U	2DM UPG NS600 TO NS700	$44,300.00	30.5%	$30,788.50	$4,430.00	N/A	N/A	$3,987.00	N/A	$4,430.00	B	NAS
NS602G-FD	2 DM NS Gtwy,field instal	$31,200.00	30.5%	$21,684.00	$3,120.00	$2,184.00	N/A	$2,808.00	N/A	$4,368.00	B	NAS
NS700-AUX	NS700 ARRAY RACK REQ	$23,300.00	30.5%	$16,193.50	$2,330.00	$1,631.00	N/A	$2,097.00	N/A	$3,261.96	B	NAS
NS700-AUXFD	NS700 ARRAY FIELD INSTALL	$23,300.00	30.5%	$16,193.50	$2,330.00	$1,631.00	N/A	$2,097.00	N/A	$3,261.96	B	NAS
NS700-CAVA2-L	NS700 2 FOR 1 CAVA LICENSE	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$756.00	D2	NAS
NS700-CEE2-L	NS EVENT ENABLER-2	$0.00	30.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	D2	NAS
NS700-FLR19	BACK REV FLARE 02.19.701.5.034 FOR NS700	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS700-REP2-LU	NS700 REPLICATOR V2 UPGRADE LICENSE	$0.00	30.5%	$0.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
NS701-2-A-UPG	NS700 1-2 DM NEW UPGR	$0.00	30.5%	$0.00	$3,745.00	N/A	N/A	$3,371.00	N/A	$5,243.04	B	NAS
NS701-701G-U	NS701 INT TO GTWY CONVERT	$0.00	30.5%	$0.00	$6,020.00	N/A	N/A	$5,418.00	N/A	$8,427.96	B	NAS
NS701-702-UPG	NS700 UPGRADE FROM 1-2 DM	$37,200.00	30.5%	$25,854.00	$3,720.00	N/A	N/A	$3,348.00	N/A	$5,208.00	B	NAS
NS701C-2-CIUL	NS701-2 CIFS UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS701C-2-ENUL	NS701-2 ENT UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS701C-4-A	NS700 INT-1DM-4GB-6/2 IO	$18,000.00	30.5%	$12,510.00	$1,800.00	$1,260.00	N/A	$1,620.00	N/A	$2,520.00	B	NAS
NS701C-4-A-FD	NS700 FLD-1DM-4GB-6/2 IO	$18,000.00	30.5%	$12,510.00	$1,800.00	$1,260.00	N/A	$1,620.00	N/A	$2,520.00	B	NAS
NS701-CA-U	NS700 1DM-UPG TO 6/2 IO	$18,000.00	30.5%	$12,510.00	$1,800.00	N/A	N/A	$1,620.00	N/A	$2,520.00	B	NAS
NS701C-CIFS-L	CELERRA NS701C CIFS LIC	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
NS701C-ENT-L	CELERRA NS701C ENT LIC	$37,200.00	30.5%	$25,854.00	$6,696.00	N/A	N/A	N/A	N/A	$9,374.40	D2	NAS
NS701C-UNIX-L	CELERRA NS701C UNIX LIC	$26,400.00	30.5%	$18,348.00	$4,752.00	N/A	N/A	N/A	N/A	$6,652.80	D2	NAS
NS701G-2-CIUL	NS701-2 CIFS UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS701G-2-ENUL	NS701-2 ENT UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS701G-2G-A-U	NS700 GTWY 1-2 DM NEW UPG	$34,100.00	30.5%	$23,699.50	$3,410.00	N/A	N/A	$3,069.00	N/A	$4,773.96	B	NAS
NS701G-4-A	NS700 GTWY-1DM-4GB-6/2 IO	$26,200.00	30.5%	$18,209.00	$2,620.00	$1,834.00	N/A	$2,358.00	N/A	$3,668.04	B	NAS
NS701G-4-A-FD	NS700G FLD-1DM-4GB-6/2 IO	$26,200.00	30.5%	$18,209.00	$2,620.00	$1,834.00	N/A	$2,358.00	N/A	$3,668.04	B	NAS
NS701G-702G-U	NS700G UPG FROM 1-2 DMS	$37,200.00	30.5%	$25,854.00	$3,720.00	N/A	N/A	$3,348.00	N/A	$5,208.00	B	NAS
NS701G-CIFS-L	CELERRA NS701G CIFS LIC	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
NS701G-ENT-L	CELERRA NS701G ENT LIC	$37,200.00	30.5%	$25,854.00	$6,696.00	N/A	N/A	N/A	N/A	$9,374.40	D2	NAS
NS701G-GA-U	NS700G 1DM-UPG TO 6/2 IO	$26,200.00	30.5%	$18,209.00	$2,620.00	N/A	N/A	$2,358.00	N/A	$3,668.04	B	NAS
NS701G-UNIX-L	CELERRA NS701G UNIX LIC	$26,400.00	30.5%	$18,348.00	$4,752.00	N/A	N/A	N/A	N/A	$6,652.80	D2	NAS
NS702-702G-U	NS702 INT TO GTWY CONVERT	$64,300.00	30.5%	$44,688.50	$6,430.00	N/A	N/A	$5,787.00	N/A	$9,002.04	B	NAS
NS702C-4-A	NS700 INT-2DM-4GB-6/2 IO	$46,800.00	30.5%	$32,526.00	$4,680.00	$3,276.00	N/A	$4,212.00	N/A	$6,552.00	B	NAS
NS702C-4-A-FD	NS700 FLD-2DM-4GB-6/2 IO	$46,800.00	30.5%	$32,526.00	$4,680.00	$3,276.00	N/A	$4,212.00	N/A	$6,552.00	B	NAS
NS702-CA-U	NS700 2DM-UPG TO 6/2 IO	$46,800.00	30.5%	$32,526.00	$4,680.00	N/A	N/A	$4,212.00	N/A	$6,552.00	B	NAS
NS702C-CIFS-L	CELERRA NS702C CIFS LIC	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
NS702C-ENT-L	CELERRA NS702C ENT LIC	$37,200.00	30.5%	$25,854.00	$6,696.00	N/A	N/A	N/A	N/A	$9,374.40	D2	NAS
NS702C-UNIX-L	CELERRA NS702C UNIX LIC	$26,400.00	30.5%	$18,348.00	$4,752.00	N/A	N/A	N/A	N/A	$6,652.80	D2	NAS
NS702-FLR24	BACK REV FLARE OE V02.24.701.5.006	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS702G-4-A	NS700 GTWY-2DM-4GB-6/2 IO	$52,400.00	30.5%	$36,418.00	$5,240.00	$3,668.00	N/A	$4,716.00	N/A	$7,335.96	B	NAS
NS702G-4-A-FD	NS700G FLD-2DM-4GB-6/2 IO	$52,400.00	30.5%	$36,418.00	$5,240.00	$3,668.00	N/A	$4,716.00	N/A	$7,335.96	B	NAS
NS702G-CIFS-L	CELERRA NS702G CIFS LIC	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$4,687.20	D2	NAS
NS702G-ENT-L	CELERRA NS702G ENT LIC	$37,200.00	30.5%	$25,854.00	$6,696.00	N/A	N/A	N/A	N/A	$9,374.40	D2	NAS
NS702G-GA-U	NS700G 2DM-UPG TO 6/2 IO	$52,400.00	30.5%	$36,418.00	$5,240.00	N/A	N/A	$4,716.00	N/A	$7,335.96	B	NAS
NS702G-UNIX-L	CELERRA NS702G UNIX LIC	$26,400.00	30.5%	$18,348.00	$4,752.00	N/A	N/A	N/A	N/A	$6,652.80	D2	NAS
NS704-704G-U	NS704 INT TO GTWY UPG	$70,000.00	30.5%	$48,650.00	$7,000.00	N/A	N/A	$6,300.00	N/A	$9,800.04	B	NAS
NS704-AUX	NS704 STORAGE BE DPE	$65,000.00	30.5%	$45,175.00	$6,500.00	$4,550.00	N/A	$5,850.00	N/A	$9,099.96	B	NAS
NS704C-4-A	NS704 INT-2DM-4GB-6/2-IO	$52,400.00	30.5%	$36,418.00	$5,240.00	$3,668.00	N/A	$4,716.00	N/A	$7,335.96	B	NAS
NS704C-4-A1	NS704 INT-2DM-4GB-6/2-IO	$52,400.00	30.5%	$36,418.00	$5,240.00	$3,668.00	N/A	$4,716.00	N/A	$7,335.96	B	NAS
NS704C-CIFS-L	CIFS LIC:4DM NS700 INT	$56,100.00	30.5%	$38,989.50	$10,098.00	N/A	N/A	N/A	N/A	$14,137.20	D2	NAS
NS704C-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	30.5%	$0.00	$10,098.00	N/A	N/A	N/A	N/A	$14,137.20	D2	NAS
NS704C-ENT-L	ENT LIC:4DM NS700 INT	$112,000.00	30.5%	$77,840.00	$20,160.00	N/A	N/A	N/A	N/A	$28,224.00	D2	NAS
NS704-CIFS-UL	PNS704 CIFS UPGRADE LIC	$0.00	30.5%	$0.00	$6,696.00	N/A	N/A	N/A	N/A	$9,374.40	D2	NAS
NS704C-UNIX-L	NFS LIC:4DM NS700 INT	$79,500.00	30.5%	$55,252.50	$14,310.00	N/A	N/A	N/A	N/A	$20,034.00	D2	NAS
NS704C-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	30.5%	$0.00	$5,886.00	N/A	N/A	N/A	N/A	$8,240.40	D2	NAS
NS704-ENT-UL	NS702 TO 704 ENT UPG LIC	$0.00	30.5%	$0.00	$13,392.00	N/A	N/A	N/A	N/A	$18,748.80	D2	NAS
NS704-FLR19	BACK REV FLARE 02.19.700.5.034 FOR NS704	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS704-FLR24	BACK REV FLARE OE V02.24.700.5.006	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS704G-4-A	NS704 GTWY-2DM-4GB-6/2 IO	$52,400.00	30.5%	$36,418.00	$5,240.00	$3,668.00	N/A	$4,716.00	N/A	$7,335.96	B	NAS
NS704G-4-A1	NS704 GTWY-2DM-4GB-6/2 IO	$52,400.00	30.5%	$36,418.00	$5,240.00	$3,668.00	N/A	$4,716.00	N/A	$7,335.96	B	NAS
NS704G-4-A1FD	NS704G FLD-2DM-4GB-6/2 IO	$52,400.00	30.5%	$36,418.00	$5,240.00	$3,668.00	N/A	$4,716.00	N/A	$7,335.96	B	NAS
NS704G-4-A-FD	NS704G FLD-2DM-4GB-6/2 IO	$52,400.00	30.5%	$36,418.00	$5,240.00	$3,668.00	N/A	$4,716.00	N/A	$7,335.96	B	NAS
NS704G-4-A-U	NS704G UPG-2DM-4GB-6/2 IO	$52,400.00	30.5%	$36,418.00	$5,240.00	N/A	N/A	$4,716.00	N/A	$7,335.96	B	NAS
NS704G-CIFS-L	NS704 CIFS LIC	$56,100.00	30.5%	$38,989.50	$10,098.00	N/A	N/A	N/A	N/A	$14,137.20	D2	NAS
NS704G-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$0.00	30.5%	$0.00	$10,098.00	N/A	N/A	N/A	N/A	$14,137.20	D2	NAS
NS704G-ENT-L	NS704 ENT LIC	$112,000.00	30.5%	$77,840.00	$20,160.00	N/A	N/A	N/A	N/A	$28,224.00	D2	NAS
NS704G-UNIX-L	NS704 NFS LICENSE	$79,500.00	30.5%	$55,252.50	$14,310.00	N/A	N/A	N/A	N/A	$20,034.00	D2	NAS
NS704G-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$0.00	30.5%	$0.00	$5,886.00	N/A	N/A	N/A	N/A	$8,240.40	D2	NAS
NS704-UNIX-UL	UNIX UPG NS700 TO 704	$0.00	30.5%	$0.00	$9,504.00	N/A	N/A	N/A	N/A	$13,305.60	D2	NAS
NS7-C-DCD	DOC & CD: NS700+CLAR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS7-EXC2K-L	SNAPSURE FOR EXCHANGE	$29,250.00	30.5%	$20,328.75	$5,265.00	N/A	N/A	N/A	N/A	$7,371.00	D2	NAS
NS7-EXC2K-UL	NS700 EXCHANGE 2000 UPG	$29,250.00	30.5%	$20,328.75	$5,265.00	N/A	N/A	N/A	N/A	$7,371.00	D2	NAS
NS7-IS-CI-L	NS700 ISCSI WITH CIFS LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS7-IS-CI-UL	NS700 UPG CIFS WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS7-ISCSI-L	NS700 ISCSI	$18,700.00	30.5%	$12,996.50	$3,366.00	N/A	N/A	N/A	N/A	$4,712.40	D2	NAS
NS7-ISCSI-UL	NS700 ISCSI UPGRADE LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS7-IS-EN-L	NS700 ISCSI WITH ENT LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS7-IS-EN-UL	NS700 UPG ENT WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS7-ISNAP-DP	NS700 SNAP MGR DEPARTMENT	$2,700.00	30.5%	$1,876.50	$486.00	N/A	N/A	N/A	N/A	$680.40	D2	NAS
NS7ISNAPDP-EN	NS7 SNAP DEP TO ENT UPG	$1,200.00	30.5%	$834.00	$216.00	N/A	N/A	N/A	N/A	$302.40	D2	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NS7-ISNAP-DPU	NS700 ISCSI SNAP FOR DEPT	$2,730.00	30.5%	$1,897.35	$491.40	N/A	N/A	N/A	N/A	$687.96	D2	NAS
NS7-ISNAP-EN	NS700 SNAP MGR ENTERPRISE	$3,900.00	30.5%	$2,710.50	$702.00	N/A	N/A	N/A	N/A	$982.80	D2	NAS
NS7-ISNAP-ENU	NS700 ISCSI SNAP FOR ENT	$3,900.00	30.5%	$2,710.50	$702.00	N/A	N/A	N/A	N/A	$982.80	D2	NAS
NS7-ISNAP-WG	NS7 SNAP MGR WKGRP	$1,200.00	30.5%	$834.00	$216.00	N/A	N/A	N/A	N/A	$302.40	D2	NAS
NS7ISNAPWG-DP	NS7 SNAP WKGRP TO DEP	$2,700.00	30.5%	$1,876.50	$486.00	N/A	N/A	N/A	N/A	$680.40	D2	NAS
NS7ISNAPWG-EN	NS7 SNAP WKGRP TO ENT	$3,900.00	30.5%	$2,710.50	$702.00	N/A	N/A	N/A	N/A	$982.80	D2	NAS
NS7-ISNAP-WGU	NS700 ISCSI SNAP WK GRP	$1,170.00	30.5%	$813.15	$210.60	N/A	N/A	N/A	N/A	$294.84	D2	NAS
NS7-IS-NF-L	NS700 ISCSI WITH NFS LICE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS7-IS-NF-UL	NS700 UPG NFS WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS7-S-DCD	DOC & CD: NS700+SYMM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS80-AUX	NS80 ARRAY RACK REQ	$90,700.00	30.5%	$63,036.50	$9,070.00	N/A	N/A	$8,163.00	N/A	$9,070.00	B	NAS
NS80-AUX-FC	NS80 ARRAY 2 FC	$90,700.00	30.5%	$63,036.50	$9,070.00	N/A	N/A	$8,163.00	N/A	$9,070.00	B	NAS
NS80-AUX-FD	NS80 ARRAY FLD INSTALL	$90,700.00	30.5%	$63,036.50	$9,070.00	N/A	N/A	$8,163.00	N/A	$9,070.00	B	NAS
NS80-CAVA2-L	NS80 2 FOR 1 CAVA LICENSE	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
NS80-CAVA-L	NS80 CAVA LICENSE	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
NS80C-CIFS-L	CELERRA NS80C CIFS LIC	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	NAS
NS80-C-DCD	DOC & CD: NS80+CLAR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	B	NAS
NS80-C-DCD-55	DOC & CD: NS80+CLARIION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	B	NAS
NS80CDM0-4A	NS80 XB60: 4GB6CU+2OP INT FACT	$15,000.00	30.5%	$10,425.00	$1,500.00	N/A	N/A	$1,350.00	N/A	$1,500.00	B	NAS
NS80CDM0-4AFD	NS80 XB60: 4GB6CU+2OP INT FLD INST	$15,000.00	30.5%	$10,425.00	$1,500.00	N/A	N/A	$1,350.00	N/A	$1,500.00	B	NAS
NS80CDM0-4A-U	NS80 XB60: 4GB6CU+2OP INT UPG	$19,500.00	30.5%	$13,552.50	$1,950.00	N/A	N/A	$1,755.00	N/A	$1,950.00	B	NAS
NS80CDM1-4C	NS80 XB65: 4GB4GB MIM;6CU+2OP GIGE+1X10	$30,000.00	30.5%	$20,850.00	$3,000.00	N/A	N/A	$2,700.00	N/A	$3,000.00	B	NAS
NS80CDM1-4CFD	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE FLD	$30,000.00	30.5%	$20,850.00	$3,000.00	N/A	N/A	$2,700.00	N/A	$3,000.00	B	NAS
NS80CDM1-4C-S	NS80 XBLADE60 TO XBLADE 65 UPGRADE	$39,000.00	30.5%	$27,105.00	$3,900.00	N/A	N/A	$3,510.00	N/A	$3,900.00	B	NAS
NS80CDM1-4C-U	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE UG	$39,000.00	30.5%	$27,105.00	$3,900.00	N/A	N/A	$3,510.00	N/A	$3,900.00	B	NAS
NS80CDME60	NS80 INT ENCL WITH 2 XB60 FACTORY	$35,000.00	30.5%	$24,325.00	$3,500.00	N/A	N/A	$3,150.00	N/A	$3,500.00	B	NAS
NS80CDME60-FD	NS80 INT ENCL WITH 2 XB60 FLD INST	$35,000.00	30.5%	$24,325.00	$3,500.00	N/A	N/A	$3,150.00	N/A	$3,500.00	B	NAS
NS80CDME65	NS80 INT ENCL WITH 2 XB65 FACTORY	$75,000.00	30.5%	$52,125.00	$7,500.00	N/A	N/A	$6,750.00	N/A	$7,500.00	B	NAS
NS80CDME65-FD	NS80 INT ENCL WITH 2 XB65 FLD INST	$75,000.00	30.5%	$52,125.00	$7,500.00	N/A	N/A	$6,750.00	N/A	$7,500.00	B	NAS
NS80-CEE2-L	NS EVENT ENABLER-2	$0.00	30.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
NS80-CEE-L	NS EVENT ENABLER	$0.00	30.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
NS80-CIFS-U-L	Upg CIFS to CIFS and NFS	$0.00	30.5%	$0.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	D2	NAS
NS80-CS	NS80 CONTROL STATION FACTORY PRIMARY	$6,350.00	30.5%	$4,413.25	$635.00	N/A	N/A	$572.00	N/A	$635.00	B	NAS
NS80-CS2	NS80 CONTROL STATION FACTORY 2ND	$6,350.00	30.5%	$4,413.25	$635.00	N/A	N/A	$572.00	N/A	$635.00	B	NAS
NS80-CS2-FD	NS80 CONTROL STATION FLD 2ND	$6,350.00	30.5%	$4,413.25	$635.00	N/A	N/A	$572.00	N/A	$635.00	B	NAS
NS80-CS-FD	NS80 CONTROL STATION FLD PRIMARY	$6,350.00	30.5%	$4,413.25	$635.00	N/A	N/A	$572.00	N/A	$635.00	B	NAS
NS80C-UNIX-L	CELERRA NS80C UNIX LIC	$0.00	30.5%	$0.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	D2	NAS
NS80-DCD	DOC & CD: NS80	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	B	NAS
NS80-DCD-55	DOC & CD: NS80	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	B	NAS
NS80-DME0	NS80 ENCLOSURE FACTORY	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS80-DME0-FD	NS80 ENCLOSURE FLD INSTALL	$5,900.00	30.5%	$4,100.50	$590.00	N/A	N/A	$531.00	N/A	$590.00	B	NAS
NS80-FCOPT-L	NS80 FC PORT OPTION ENABLED LICENSE	$0.00	30.5%	$0.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	D2	NAS
NS80-FLR24	BACK REV FLARE OE V03 24 080 5 011	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS80-FLR-L	NS80 FLR BASE LICENSE (2 BLADES)	$0.00	30.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NS80G-CIFS-L	CELERRA NS80G CIFS LIC	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	NAS
NS80GDM0-4A	NS80 XB60: 4GB6CU+2OP GW FACT	$25,000.00	30.5%	$17,375.00	$2,500.00	N/A	N/A	$2,250.00	N/A	$2,500.00	B	NAS
NS80GDM0-4AFD	NS80 XB60: 4GB6CU+2OP GW FLD INST	$25,000.00	30.5%	$17,375.00	$2,500.00	N/A	N/A	$2,250.00	N/A	$2,500.00	B	NAS
NS80GDM0-4A-U	NS80 XB60: 4GB6CU+2OP GW UPG	$32,500.00	30.5%	$22,587.50	$3,250.00	N/A	N/A	$2,925.00	N/A	$3,250.00	B	NAS
NS80GDM1-4C	NS80 XB65: 4GB4GB MIM;6CU+2OP GIGE+1X10	$45,000.00	30.5%	$31,275.00	$4,500.00	N/A	N/A	$4,050.00	N/A	$4,500.00	B	NAS
NS80GDM1-4CFD	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE FLD	$45,000.00	30.5%	$31,275.00	$4,500.00	N/A	N/A	$4,050.00	N/A	$4,500.00	B	NAS
NS80GDM1-4C-S	NS80G XBLADE60 TO XBLADE 65 UPGRADE	$58,500.00	30.5%	$40,657.50	$5,850.00	N/A	N/A	$5,265.00	N/A	$5,850.00	B	NAS
NS80GDM1-4C-U	NS80 4GB4GB 6CU+2OP GIGE 1X10 GIGE UG	$58,500.00	30.5%	$40,657.50	$5,850.00	N/A	N/A	$5,265.00	N/A	$5,850.00	B	NAS
NS80GDME60	NS80 GW ENCL WITH 2 XB60 FACTORY	$49,000.00	30.5%	$34,055.00	$4,900.00	N/A	N/A	$4,410.00	N/A	$4,900.00	B	NAS
NS80GDME60-FD	NS80 GW ENCL WITH 2 XB60 FLD INST	$49,000.00	30.5%	$34,055.00	$4,900.00	N/A	N/A	$4,410.00	N/A	$4,900.00	B	NAS
NS80GDME65	NS80 GW ENCL WITH 2 XB65 FACTORY	$75,000.00	30.5%	$52,125.00	$7,500.00	N/A	N/A	$6,750.00	N/A	$7,500.00	B	NAS
NS80GDME65-FD	NS80 GW ENCL WITH 2 XB65 FLD INST	$75,000.00	30.5%	$52,125.00	$7,500.00	N/A	N/A	$6,750.00	N/A	$7,500.00	B	NAS
NS80G-ENT-L	CELERRA NS80G ENT LIC	$37,200.00	30.5%	$25,854.00	$6,696.00	N/A	N/A	N/A	N/A	$6,696.00	D2	NAS
NS80G-FLR-L	NS80G FLR BASE LICENSE (2 BLADES)	$0.00	30.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NS80G-UNIX-L	CELERRA NS80G UNIX LIC	$0.00	30.5%	$0.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	D2	NAS
NS80-IS-CI-L	NS80 ISCSI WITH CIFS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS80-IS-CI-UL	NS80 UPG CIFS WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS80-ISCSI-L	CELERRA NS80 ISCSI LIC	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	NAS
NS80-ISCSI-UL	NS80 ISCSI UPGRADE LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS80-IS-EN-L	NS80 ISCSI WITH ENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS80-IS-NF-L	NS80 ISCSI WITH NFS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS80-IS-NF-UL	NS80 UPG NFS WITH ISCSI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS80-NFS-U-L	NS80 NFS UPGRADE TO ADD CIFS LIC	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	NAS
NS80-REP-L	NS80 REPLICATOR LIC	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D2	NAS
NS80-REPV2-L	NS80 REPLICATOR V2 LICENSE	$0.00	30.5%	$0.00	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D2	NAS
NS80-REPV2-LU	NS80 REPLICATOR V2 UPG LIC	$0.00	30.5%	$0.00	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D2	NAS
NS80-S-DCD	DOC & CD: NS80+SYM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	B	NAS
NS80-S-DCD-55	DOC & CD: NS80+SYMM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	B	NAS
NS-8GFC-SFP	SINGLE 8G FC SFP	$3,125.00	30.5%	$2,171.88	$312.50	$218.75	N/A	$281.00	N/A	$312.50	B	NAS
NS960-AUX	NS-960 ARRAY 8FC	$0.00	30.5%	$0.00	$6,650.00	$4,655.00	N/A	$5,985.00	N/A	$6,650.00	B	NAS
NS960-AUX8	NS-960 ARRAY 8 8GBFC	$0.00	30.5%	$0.00	$7,212.50	$5,048.75	N/A	$6,491.00	N/A	$7,212.50	B	NAS
NS960-AUXF	NS-960 ARRAY 16FC	$82,750.00	30.5%	$57,511.25	$8,275.00	$5,792.50	N/A	$7,448.00	N/A	$8,275.00	B	NAS
NS960-AUXI	NS-960 ARRAY 8FC 8 ISCSI	$77,095.00	30.5%	$53,581.03	$7,709.50	$5,396.65	N/A	$6,939.00	N/A	$7,709.50	B	NAS
NS960-CEE2-L	NS CEE-ANTI-VIRUS	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
NS960-CEE-L	NS-960 AV LICENSE	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
NS960-CIFS-L	CELERRA NS-960 CIFS LIC	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	NAS
NS960-CIFS-UL	CELERRA NS-960 CIFS UPG LIC	$25,000.00	30.5%	$17,375.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	NAS
NS960-CIU	CELERRA CIFS LIC UPG TO NS-960	$15,000.00	30.5%	$10,425.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	D2	NAS
NS960-CLIPS	NS-960 CLIPS FOR DATA MOVER UPGRADES	$360.00	30.5%	$250.20	$0.00	N/A	N/A	$0.00	N/A	$0.00	B	NAS
NS960-CSB	NS-960 CONTROL STATION FACTORY PRIMARY	$0.00	30.5%	$0.00	$400.00	$280.00	N/A	$360.00	N/A	$400.00	B	NAS
NS960-CSB2	NS-960 CONTROL STATION FACTORY 2ND	$5,715.00	30.5%	$3,971.93	$571.50	$400.05	N/A	$514.00	N/A	$571.50	B	NAS
NS960-DCD	CELERRA NS-960 DOCS & CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS960DM-8A	NS-960 A BLADE; 8GB MEM 8 GBE 4 FC	$23,990.00	30.5%	$16,673.05	$2,399.00	$1,679.30	N/A	$2,159.00	N/A	$2,399.00	B	NAS
NS960DM-8A1	NS-960 A1 BLADE; 8GB MEM 16 GBE 4 FC	$27,100.00	30.5%	$18,834.50	$2,710.00	$1,897.00	N/A	$2,439.00	N/A	$2,710.00	B	NAS
NS960DM-8A2	NS-960 A2 BLD 8GB MEM 4GBE ONE 10GBE OPT	$34,865.00	30.5%	$24,231.18	$3,486.50	$2,440.55	N/A	$3,138.00	N/A	$3,486.50	B	NAS
NS960DM-8B	NS960 B BLD 8GB MEM 4GBE CU 4 GBE OP 4FC	$24,770.00	30.5%	$17,215.15	$2,477.00	$1,733.90	N/A	$2,229.00	N/A	$2,477.00	B	NAS
NS960DM-8B1	NS-960B1 8GB MEM 8 GBE CU 8 GBE OP 4 FC	$28,670.00	30.5%	$19,925.65	$2,867.00	$2,006.90	N/A	$2,580.00	N/A	$2,867.00	B	NAS
NS960DM-8C	NS-960 C BLADE; 8GB MEM 2 10GBE OP 4 FC	$28,780.00	30.5%	$20,002.10	$2,878.00	$2,014.60	N/A	$2,590.00	N/A	$2,878.00	B	NAS
NS960DM-8C1	NS-960 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC	$36,690.00	30.5%	$25,499.55	$3,669.00	$2,568.30	N/A	$3,302.00	N/A	$3,669.00	B	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NS960DM-8C3	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	$32,680.00	30.5%	$22,712.60	$3,268.00	$2,287.60	N/A	$2,941.00	N/A	$3,268.00	B	NAS
NS960DM-8C5	NS960 C5 8GB MEM 2 10GBE OP 8 GBE CU 4FC	$36,700.00	30.5%	$25,506.50	$3,670.00	$2,569.00	N/A	$3,303.00	N/A	$3,670.00	B	NAS
NS960DM-8D	NS-960 D BLADE; 8GB MEM 8 GBE 4 8GBFC	$24,865.00	30.5%	$17,281.18	$2,486.50	$1,740.55	N/A	$2,238.00	N/A	$2,486.50	B	NAS
NS960DM-8D1	NS-960 D1 BLADE; 8GB MEM 16 GBE 4 8GBFC	$27,975.00	30.5%	$19,442.63	$2,797.50	$1,958.25	N/A	$2,518.00	N/A	$2,797.50	B	NAS
NS960DM-8E	NS960 8GB MEM 4 GBE CU 4 GBE OP 4 8GBFC	$25,645.00	30.5%	$17,823.28	$2,564.50	$1,795.15	N/A	$2,308.00	N/A	$2,564.50	B	NAS
NS960DM-8E1	NS960 8GB MEM 8 GBE CU 8 GBE OP 4 8GBFC	$29,545.00	30.5%	$20,533.78	$2,954.50	$2,068.15	N/A	$2,659.00	N/A	$2,954.50	B	NAS
NS960DM-8F	NS-960 F BLADE; 8GB MEM 2 10GBE OP 4 FC	$29,655.00	30.5%	$20,610.23	$2,965.50	$2,075.85	N/A	$2,669.00	N/A	$2,965.50	B	NAS
NS960DM-8F1	NS-960 F1 BLADE; 8GB MEM 4 10GBE OP 4 FC	$37,565.00	30.5%	$26,107.68	$3,756.50	$2,629.55	N/A	$3,381.00	N/A	$3,756.50	B	NAS
NS960DM-8F3	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	$33,555.00	30.5%	$23,320.73	$3,355.50	$2,348.85	N/A	$3,020.00	N/A	$3,355.50	B	NAS
NS960DM-8F5	NS960 F5 8GB MEM 2 10GBE OP 8 GBE CU 4FC	$37,575.00	30.5%	$26,114.63	$3,757.50	$2,630.25	N/A	$3,382.00	N/A	$3,757.50	B	NAS
NS960-DME0	NS-960 INITIAL ENCLOSURE ONE REQUIRED	$0.00	30.5%	$0.00	$946.00	$662.20	N/A	$851.00	N/A	$946.00	B	NAS
NS960-DME1	NS-960 ENCLOSURE	$13,515.00	30.5%	$9,392.93	$1,351.50	$946.05	N/A	$1,216.00	N/A	$1,351.50	B	NAS
NS960-DM-F4	NS-960 BASE BLADE; 8GB MEM; 4 PORT 4G FC	$0.00	30.5%	$0.00	$1,399.00	$979.30	N/A	$1,259.00	N/A	$1,399.00	B	NAS
NS960-DM-F4U	NS960 8GB MEM 4 PORTS 4GFC UPG	$18,187.00	30.5%	$12,639.97	$1,818.70	$1,273.09	N/A	$1,637.00	N/A	$1,818.70	B	NAS
NS960-DM-F8	NS-960 BASE BLADE; 8GB MEM; 4 PORT 8G FC	$0.00	30.5%	$0.00	$1,486.50	$1,040.55	N/A	$1,338.00	N/A	$1,486.50	B	NAS
NS960-DM-F8U	NS960 8GB MEM 4 PORTS 8GFC UPG	$19,325.00	30.5%	$13,430.88	$1,932.50	$1,352.75	N/A	$1,739.00	N/A	$1,932.50	B	NAS
NS960-EXPSW	SW CHARGE FOR 960 DRIVES ON NS960	$30,000.00	30.5%	$20,850.00	$5,400.00	N/A	N/A	N/A	N/A	$5,400.00	D2	NAS
NS960-FASTVE	FAST FMA/VE FOR NS-960	$36,500.00	30.5%	$25,367.50	$6,570.00	N/A	N/A	N/A	N/A	$6,570.00	D2	NAS
NS960-FCOPT-U	CELERRA NS-960 FC ENABLEMENT LIC UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS960-FLR-L	NS960 FLR BASE LICENSE (2 BLADES)	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NS960I-DME0	NS-960 ISCSI INITIAL ENCL ONE REQUIRED	$0.00	30.5%	$0.00	$1,590.00	$1,113.00	N/A	$1,431.00	N/A	$1,590.00	B	NAS
NS960-ISCSI-L	CELERRA NS-960 ISCSI LIC	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	NAS
NS960-ISU	CELERRA ISCSI LIC UPG TO NS-960	$15,000.00	30.5%	$10,425.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	D2	NAS
NS960-NFS-UL	CELERRA NS-960 NFS UPG LIC	$26,400.00	30.5%	$18,348.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	D2	NAS
NS960-NFU	CELERRA NFS LIC UPG TO NS-960	$15,840.00	30.5%	$11,008.80	$2,851.20	N/A	N/A	N/A	N/A	$2,851.20	D2	NAS
NS960-REP2U	CELERRA REPV2 UPG LIC FOR NS-960	$18,660.00	30.5%	$12,968.70	$3,358.80	N/A	N/A	N/A	N/A	$3,358.80	D2	NAS
NS960-REPV2-L	NS-960 CELERRA REPLICATOR V2 LICENSE	$31,100.00	30.5%	$21,614.50	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D2	NAS
NS960-REPV2LU	NS-960 CELERRA REPLICATOR V2 ADD-ON LIC	$31,100.00	30.5%	$21,614.50	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D2	NAS
NS960-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-96	$43,200.00	30.5%	$30,024.00	$7,776.00	N/A	N/A	N/A	N/A	$7,776.00	D2	NAS
NS960-UNIX-L	CELERRA NS-960 UNIX LIC	$0.00	30.5%	$0.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	D2	NAS
NS96-CSB2-U	NS-960 CONTROL STATION UPGRADE	$8,255.00	30.5%	$5,737.23	$825.50	$577.85	N/A	$743.00	N/A	$825.50	B	NAS
NS96-DM-8A1-U	NS-960 A1 BLADE; 8GB MEM 4 GBE 16 FC	$35,230.00	30.5%	$24,484.85	$3,523.00	$2,466.10	N/A	$3,171.00	N/A	$3,523.00	B	NAS
NS96-DM-8A2-U	NS960 A2 8GB MEM 4 GBE ONE 10GBE OPT UPG	$45,325.00	30.5%	$31,500.88	$4,532.50	$3,172.75	N/A	$4,079.00	N/A	$4,532.50	B	NAS
NS96-DM-8A-U	NS-960 A BLADE; 8GB MEM 4GBE 8FC UPGRADE	$31,190.00	30.5%	$21,677.05	$3,119.00	$2,183.30	N/A	$2,807.00	N/A	$3,119.00	B	NAS
NS96-DM-8B1-U	NS960 8GBMEM 8GBE CU 8 GBE OP 4 FC UPG	$37,270.00	30.5%	$25,902.65	$3,727.00	$2,608.90	N/A	$3,354.00	N/A	$3,727.00	B	NAS
NS96-DM-8B-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 FC UPG	$32,200.00	30.5%	$22,379.00	$3,220.00	$2,254.00	N/A	$2,898.00	N/A	$3,220.00	B	NAS
NS96-DM-8C1-U	NS-960 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC	$47,700.00	30.5%	$33,151.50	$4,770.00	$3,339.00	N/A	$4,293.00	N/A	$4,770.00	B	NAS
NS96-DM-8C3-U	NS960 8GB MEM 2 10GBEOP 4GBECU 4GBE OP4	$42,480.00	30.5%	$29,523.60	$4,248.00	$2,973.60	N/A	$3,823.00	N/A	$4,248.00	B	NAS
NS96-DM-8C5-U	NS960 8GB MEM 2 10GBE OP 8 GBE CU 4 FC U	$47,710.00	30.5%	$33,158.45	$4,771.00	$3,339.70	N/A	$4,294.00	N/A	$4,771.00	B	NAS
NS96-DM-8C-U	NS960 8GB MEM 2 10GBE OP 4FC U/G	$37,410.00	30.5%	$25,999.95	$3,741.00	$2,618.70	N/A	$3,367.00	N/A	$3,741.00	B	NAS
NS96-DM-8D1-U	NS-960 D1 BLADE; 8GBMEM 16GBE 4 8GBFC UP	$36,368.00	30.5%	$25,275.76	$3,636.80	$2,545.76	N/A	$3,273.00	N/A	$3,636.80	B	NAS
NS96-DM-8D-U	NS-960 D BLADE 8GB MEM 8 GBE 4 8GBFC UPG	$32,325.00	30.5%	$22,465.88	$3,232.50	$2,262.75	N/A	$2,909.00	N/A	$3,232.50	B	NAS
NS96-DM-8E1-U	NS960 8GB MEM 8 GBECU 8 GBEOP 4 8GBFC U	$38,409.00	30.5%	$26,694.26	$3,840.90	$2,688.63	N/A	$3,457.00	N/A	$3,840.90	B	NAS
NS96-DM-8E-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 8GBFC UP	$33,339.00	30.5%	$23,170.61	$3,333.90	$2,333.73	N/A	$3,001.00	N/A	$3,333.90	B	NAS
NS96-DM-8F1-U	NS960 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	$48,835.00	30.5%	$33,940.33	$4,883.50	$3,418.45	N/A	$4,395.00	N/A	$4,883.50	B	NAS
NS96-DM-8F3-U	NS960 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	$43,622.00	30.5%	$30,317.29	$4,362.20	$3,053.54	N/A	$3,926.00	N/A	$4,362.20	B	NAS
NS96-DM-8F5-U	NS960 8GB MEM 2 10GBEOP 8 GBECU 4FC UPG	$48,848.00	30.5%	$33,949.36	$4,884.80	$3,419.36	N/A	$4,396.00	N/A	$4,884.80	B	NAS
NS96-DM-8F-U	NS-960 F BLADE 8GBMEM 2 10GBE OP 4FC UPG	$38,552.00	30.5%	$26,793.64	$3,855.20	$2,698.64	N/A	$3,470.00	N/A	$3,855.20	B	NAS
NS96-DME1-U	NS-960 ENCLOSURE UPG	$20,670.00	30.5%	$14,365.65	$2,067.00	$1,446.90	N/A	$1,860.00	N/A	$2,067.00	B	NAS
NS96-FCNV480L	NS960 BE ENBL Navi UP TO 480 DRIVES	$96,500.00	30.5%	$67,067.50	$17,370.00	N/A	N/A	N/A	N/A	$17,370.00	D2	NAS
NS96-FCNV480U	NS960 BE ENABLE Navi UPG UP TO 480 DR	$96,500.00	30.5%	$67,067.50	$17,370.00	N/A	N/A	N/A	N/A	$17,370.00	D2	NAS
NS96-FCNV960A	NS960 BE ENABLE Navi UPG 480 TO 960 DR	$33,500.00	30.5%	$23,282.50	$6,030.00	N/A	N/A	N/A	N/A	$6,030.00	D2	NAS
NS96-FCNV960L	NS960 BE ENABLE Navi UP TO 960 DRIVES	$130,000.00	30.5%	$90,350.00	$23,400.00	N/A	N/A	N/A	N/A	$23,400.00	D2	NAS
NS96-FCNV960U	NS960 BE ENABLE Navi UPG UP TO 960 DR	$130,000.00	30.5%	$90,350.00	$23,400.00	N/A	N/A	N/A	N/A	$23,400.00	D2	NAS
NS96-ISCSI-UL	CELERRA NS-960 ISCSI UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
NS96-NBNV480L	NS960 BLOCK ENBL W NAVI UP TO 480 DRVS	$91,675.00	30.5%	$63,714.13	$16,501.50	N/A	N/A	N/A	N/A	$16,501.50	D2	NAS
NS96-NBNV480U	NS960 BLOCK ENBL W NAV TO 480 DRVS UPG	$91,675.00	30.5%	$63,714.13	$16,501.50	N/A	N/A	N/A	N/A	$16,501.50	D2	NAS
NS96-NBNV960A	NS960 NATIV BLOCK ENBL 480TO960 UPG	$31,825.00	30.5%	$22,118.38	$5,728.50	N/A	N/A	N/A	N/A	$5,728.50	D2	NAS
NS96-NBNV960L	NS960 BLOCK ENBL W NAVI UP TO 960 DRVS	$123,500.00	30.5%	$85,832.50	$22,230.00	N/A	N/A	N/A	N/A	$22,230.00	D2	NAS
NS96-NBNV960U	NS960 BLOCK ENBL W NAV TO 960 DRVS UPG	$123,500.00	30.5%	$85,832.50	$22,230.00	N/A	N/A	N/A	N/A	$22,230.00	D2	NAS
NS-AF04-100	100GB 3.5 520BPS FLASH DRIVE 4GB FC	$0.00	30.5%	$0.00	$736.20	$515.34	N/A	$552.00	N/A	$736.20	B	NAS
NS-AF04-100HS	100GB 3.5IN 4GB FLASH DRIVE HOT SPARE	$0.00	30.5%	$0.00	$736.20	$515.34	N/A	$552.00	N/A	$736.20	B	NAS
NS-AF04-100U	100GB 3.5IN 520BPS FLASH 4GB FC U/G	$7,865.00	30.5%	$5,466.18	$699.20	$487.63	N/A	$523.00	N/A	$699.20	B	NAS
NS-AF04-200	200GB 3.5 520BPS FLASH DRIVE 4GB FC	$0.00	30.5%	$0.00	$1,328.40	$929.88	N/A	$996.00	N/A	$1,328.40	B	NAS
NS-AF04-200HS	200GB 520BPS DRIVE 4GB FC HOT SPARE	$0.00	30.5%	$0.00	$1,328.40	$929.88	N/A	$996.00	N/A	$1,328.40	B	NAS
NS-AF04-200U	200GB 3.5IN 520BPS FLASH 4GB FC U/G	$14,205.00	30.5%	$9,872.48	$1,262.82	$880.71	N/A	$945.00	N/A	$1,262.82	B	NAS
NS-AT05-250	250GB PATA 5400RPM	$950.00	30.5%	$660.25	$114.00	$79.80	N/A	$86.00	N/A	$114.00	B	NAS
NS-AT05-250U	250GB PATA 5400RPM	$1,280.00	30.5%	$889.60	$113.79	$79.36	N/A	$85.00	N/A	$113.79	B	NAS
NS-AT05-320	320GB 5400RPM PATA	$950.00	30.5%	$660.25	$114.00	$79.80	N/A	$86.00	N/A	$114.00	B	NAS
NS-AT05-320U	320GB 5400RPM PATA UPG	$1,280.00	30.5%	$889.60	$113.79	$79.36	N/A	$85.00	N/A	$113.79	B	NAS
NS-AT07-010	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	$1,440.00	30.5%	$1,000.80	$172.80	$120.96	N/A	$130.00	N/A	$172.80	B	NAS
NS-AT07-010HS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	$1,440.00	30.5%	$1,000.80	$172.80	$120.96	N/A	$130.00	N/A	$172.80	B	NAS
NS-AT07-010U	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	$1,790.00	30.5%	$1,244.05	$159.13	$110.98	N/A	$119.00	N/A	$159.13	B	NAS
NS-AT07-250	250GB 7200RPM ATA DRIVE	$950.00	30.5%	$660.25	$114.00	$79.80	N/A	$86.00	N/A	$114.00	B	NAS
NS-AT07-250U	250GB 7200RPM ATA DRIVE	$1,280.00	30.5%	$889.60	$113.79	$79.36	N/A	$85.00	N/A	$113.79	B	NAS
NS-AT07-500	500GB 7200RPM SATA DISK	$1,330.00	30.5%	$924.35	$159.60	$111.72	N/A	$120.00	N/A	$159.60	B	NAS
NS-AT07-500U	500GB SATA UPGRADE	$1,795.00	30.5%	$1,247.53	$159.58	$111.29	N/A	$119.00	N/A	$159.58	B	NAS
NS-AT07-750	750GB 7200RPM SATA II 512BPS KLONDIKE	$1,895.00	30.5%	$1,317.03	$227.40	$159.18	N/A	$171.00	N/A	$227.40	B	NAS
NS-AT07-750HS	750GB 7200RPM SATA II 512BPS KLONDIKE HS	$1,895.00	30.5%	$1,317.03	$227.40	$159.18	N/A	$171.00	N/A	$227.40	B	NAS
NS-AT07-750U	750GB 7200RPM SATA II 512BPS KLONDIKE UP	$2,558.00	30.5%	$1,777.81	$227.41	$158.60	N/A	$170.00	N/A	$227.41	B	NAS
NSB2G10-146	NEBS 146GB 10K 2GB FC	$1,020.00	30.5%	$708.90	$122.40	$85.68	N/A	$92.00	N/A	$122.40	B	NAS
NSB2G10-146HS	NEBS 146GB 10K 2GB FC HS	$1,020.00	30.5%	$708.90	$122.40	$85.68	N/A	$92.00	N/A	$122.40	B	NAS
NSB2G10-146U	NEBS 146GB 10K 2GB FC UPG	$0.00	30.5%	$0.00	$122.24	$85.25	N/A	$91.00	N/A	$122.24	B	NAS
NSB2G10-300	NEBS 300GB 10K 2GB FC	$0.00	30.5%	$0.00	$175.80	$123.06	N/A	$132.00	N/A	$175.80	B	NAS
NSB2G10-300HS	NEBS 300GB 10K 2GB FC HS	$0.00	30.5%	$0.00	$175.80	$123.06	N/A	$132.00	N/A	$175.80	B	NAS
NSB2G10-300U	NEBS 300GB 10K 2GB FC UPG	$1,980.00	30.5%	$1,376.10	$176.02	$122.76	N/A	$132.00	N/A	$176.02	B	NAS
NSB4G15-146	NEBS 146GB 15K 4GB FC	$1,330.00	30.5%	$924.35	$159.60	$111.72	N/A	$120.00	N/A	$159.60	B	NAS
NSB4G15-146HS	NEBS 146GB 15K 4GB FC HS	$1,330.00	30.5%	$924.35	$159.60	$111.72	N/A	$120.00	N/A	$159.60	B	NAS
NSB4G15-146U	NEBS 146GB 15K 4GB FC UPG	$1,800.00	30.5%	$1,251.00	$160.02	$111.60	N/A	$120.00	N/A	$160.02	B	NAS
NSB4G15-73	NEBS 73GB 15K 4GB FC	$0.00	30.5%	$0.00	$123.60	$86.52	N/A	$93.00	N/A	$123.60	B	NAS
NSB4G15-73HS	NEBS 73GB 15K 4GB FC HS	$0.00	30.5%	$0.00	$123.60	$86.52	N/A	$93.00	N/A	$123.60	B	NAS
NSB4G15-73U	NEBS 73GB 15K 4GB FC UPG	$0.00	30.5%	$0.00	$123.57	$86.18	N/A	$92.00	N/A	$123.57	B	NAS
NS-CAVA-L-U	CELERRA NS600 AV UPG LIC	$0.00	30.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	D2	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NS-CBL-DME3	CELERRA CABLES FOR 3 ENCL NEW OR UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	B	NAS
NS-CBL-DME4	CELERRA CABLES FOR 4 ENCL NEW OR UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	B	NAS
NSCBL-STP-5FT	5FT 6IN STP CAT5E LAN CABLE FOR DME QTY2	$15.00	30.5%	$10.43	$0.00	N/A	N/A	N/A	N/A	N/A	B	NAS
NSCBL-UTP-25F	25FT CAT5 UTPLAN CBL RF45-RJ45 FOR DME X	$35.00	30.5%	$24.33	$0.00	N/A	N/A	N/A	N/A	N/A	B	NAS
NS-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D2	NAS
NS-CS	1 CS NS500/NS700 EMC Rack	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$470.00	B	NAS
NS-CS1U-RAILS	ADJUSTABLE RAIL KIT FOR 1U CONTSTATION	$420.00	30.5%	$291.90	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS-CS-2	2nd CS NS704 EMC Rack	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$470.00	B	NAS
NS-CS-2-FD	2nd CS NS704 Fld Inst	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$470.00	B	NAS
NS-CS-2-U	2nd CS add-on for NS704	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$470.00	B	NAS
NS-CSB	GATEWAY CONTROL STATION SERIES B	$6,350.00	30.5%	$4,413.25	$635.00	$444.50	N/A	$572.00	N/A	$635.00	B	NAS
NS-CSB2	GATEWAY C-STATION SERIES B - SECONDARY	$6,350.00	30.5%	$4,413.25	$635.00	$444.50	N/A	$572.00	N/A	$635.00	B	NAS
NS-CSB2-U	SECOND CONT-STATION ADD-ON FOR CELERRA	$8,255.00	30.5%	$5,737.23	$825.50	$577.85	N/A	$743.00	N/A	$825.50	B	NAS
NS-CSFD	1 CS NS500/NS700 Fld Inst	$4,700.00	30.5%	$3,266.50	$470.00	N/A	N/A	$423.00	N/A	$470.00	B	NAS
NS-CS-RAILKIT	RAIL KIT FOR CONTROL STN	$2,700.00	30.5%	$1,876.50	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NSD480-AUX	NS-480 DENSE ARRAY NO FC/ISCSI FACT	$0.00	30.5%	$0.00	$1,993.00	$1,395.10	N/A	$1,794.00	N/A	$1,993.00	B	NAS
NSD480-CS	NS-480 DENSE CONTROL STATION	$0.00	30.5%	$0.00	$470.00	$329.00	N/A	$423.00	N/A	$470.00	B	NAS
NSD4824-A	NS480 DENSE 2OF4DM-4GB-4 CU GIGE FACT	$0.00	30.5%	$0.00	$2,940.00	$2,058.00	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NSD4824-B	NS480DENSE 2OF4DM-4GB-4 OPT/CU GIGE	$0.00	30.5%	$0.00	$2,940.00	$2,058.00	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NSD4824-C	NS480DENSE 2OF4DM-4GB-2OPT10GE2CU1GE	$0.00	30.5%	$0.00	$4,140.00	$2,898.00	N/A	$3,726.00	N/A	$4,140.00	B	NAS
NSD482-A	NS480DENSE 2DM-4GB-4 CU GIGE PORTS	$0.00	30.5%	$0.00	$2,940.00	$2,058.00	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NSD482-B	NS480DENSE 2DM-4GB-4 OPT/CU GIGE FACT	$0.00	30.5%	$0.00	$2,940.00	$2,058.00	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NSD482-C	NS480DENSE 2DM-4GB-2OPT 10GE 2CU1GE	$0.00	30.5%	$0.00	$4,140.00	$2,898.00	N/A	$3,726.00	N/A	$4,140.00	B	NAS
NSD484-A	NS480DENSE 4DM-4GB-4 CU GIGE PORTS	$0.00	30.5%	$0.00	$2,940.00	$2,058.00	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NSD484-B	NS480DENSE 4DM-4GB-4 OPT/CU GIGE FACT	$0.00	30.5%	$0.00	$2,940.00	$2,058.00	N/A	$2,646.00	N/A	$2,940.00	B	NAS
NSD484-C	NS480DENSE 4DM-4GB-2OPT 10GE 2CU1GE	$0.00	30.5%	$0.00	$4,140.00	$2,898.00	N/A	$3,726.00	N/A	$4,140.00	B	NAS
NSD4PDAE-40FD	NS40-FLD-VAULT-DAE DC	$7,900.00	30.5%	$5,490.50	$790.00	N/A	N/A	$711.00	N/A	$790.00	B	NAS
NSD4PDAE-FD	NS40-FLD-EXP-DAE DC	$7,900.00	30.5%	$5,490.50	$790.00	N/A	N/A	$711.00	N/A	$790.00	B	NAS
NSD960-AUX	NS-960 DENSE AUX CHASSIS	$0.00	30.5%	$0.00	$7,000.00	$4,900.00	N/A	$6,300.00	N/A	$7,000.00	B	NAS
NSD960-AUX8	NS-960 DENSE AUX CHASSIS	$0.00	30.5%	$0.00	$8,485.00	$5,939.50	N/A	$7,637.00	N/A	$8,485.00	B	NAS
NSD960-CSB	DENSE NS-960 PRIMARY CONTROL STATION	$0.00	30.5%	$0.00	$635.00	$444.50	N/A	$572.00	N/A	$635.00	B	NAS
NSD960-CSB2	DENSE NS-960 CONTROL STATION 2	$6,350.00	30.5%	$4,413.25	$635.00	$444.50	N/A	$572.00	N/A	$635.00	B	NAS
NSD960-DME0	NS960 DENSE INT INITIAL D-MOVER ENCL-0	$0.00	30.5%	$0.00	$1,590.00	$1,113.00	N/A	$1,431.00	N/A	$1,590.00	B	NAS
NSD960-DME1	NS960 DENSE INT DATAMOVER ENCLOSURE 1	$15,900.00	30.5%	$11,050.50	$1,590.00	$1,113.00	N/A	$1,431.00	N/A	$1,590.00	B	NAS
NSDAE10146OS	NS600 DAE W-OS 5-10K146GB	$13,900.00	30.5%	$9,660.50	$1,390.00	$973.00	N/A	$1,251.00	N/A	$1,390.00	B	NAS
NSDAE10146OSF	NS600 DAE W-OS 5-10K146GB	$13,900.00	30.5%	$9,660.50	$1,390.00	$973.00	N/A	$1,251.00	N/A	$1,390.00	B	NAS
NSDAE1073OS	NS600 DAE W-OS 5-10K73GB	$10,550.00	30.5%	$7,332.25	$1,055.00	$738.50	N/A	$950.00	N/A	$1,055.00	B	NAS
NSDAE1073OSFD	NS600 DAE W-OS 5-10K73GB	$10,550.00	30.5%	$7,332.25	$1,055.00	$738.50	N/A	$950.00	N/A	$1,055.00	B	NAS
NSDAE1536OS	NS600 DAE W-OS 5-15K36GB	$9,750.00	30.5%	$6,776.25	$975.00	$682.50	N/A	$878.00	N/A	$975.00	B	NAS
NSDAE1536OSFD	NS600 DAE W-OS 5-15K36GB	$9,750.00	30.5%	$6,776.25	$975.00	$682.50	N/A	$878.00	N/A	$975.00	B	NAS
NSDAE1573OS	NS600 DAE W-OS 5-15K73GB	$13,700.00	30.5%	$9,521.50	$1,370.00	$959.00	N/A	$1,233.00	N/A	$1,370.00	B	NAS
NSDAE1573OSFD	NS600 DAE W-OS 5-15K73GB	$13,700.00	30.5%	$9,521.50	$1,370.00	$959.00	N/A	$1,233.00	N/A	$1,370.00	B	NAS
NS-DART-54	BACK REV DART V5.4.27.2	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS-DART-5537	BACK REV DART V5 5 37	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS-DART-5644	BACK REV DART V 5 6 44	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
NS-DART-5647	Manufacturing flag DART 5.6.47 install	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
NS-DCD	CELERRA CD&DOCUMENTATION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
NS-DCD-5531	NS MEDIA AND DOC KIT FOR DART 5;5;31	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	B	NAS
NS-DCD-56	NS MEDIA AND DOC KIT FOR DART V 5 6 44	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS-FAST-APL	CELERRA FAST FMA APPLIANCE	$42,500.00	30.5%	$29,537.50	$6,120.00	$5,100.00	N/A	N/A	N/A	$6,120.00	D2	NAS
NS-FAST-HAAPL	CELERRA FAST FMA HA APPLIANCE	$20,000.00	30.5%	$13,900.00	$2,880.00	$2,400.00	N/A	N/A	N/A	$2,880.00	D2	NAS
NS-FAST-VE	CELERRA FAST FMA/VE	$24,500.00	30.5%	$17,027.50	$3,528.00	$2,940.00	N/A	N/A	N/A	$3,528.00	D2	NAS
NS-FC04-073	73GB 4GB FIBRE CHANNEL EFD	$0.00	30.5%	$0.00	$975.60	$682.92	N/A	$732.00	N/A	$975.60	B	NAS
NS-FC04-073HS	73GB 4GB FIBRE CHANNEL EFD HS	$0.00	30.5%	$0.00	$975.60	$682.92	N/A	$732.00	N/A	$975.60	B	NAS
NS-FC04-073U	73GB 4GB FIBRE CHANNEL EFD UPGRADE	$0.00	30.5%	$0.00	$975.68	$680.45	N/A	$730.00	N/A	$975.68	B	NAS
NS-FC04-200	200GB 4GB FIBRE CHANNEL EFD	$0.00	30.5%	$0.00	$2,158.20	$1,510.74	N/A	$1,619.00	N/A	$2,158.20	B	NAS
NS-FC04-200HS	200GB 4GB FIBRE CHANNEL EFD HS	$0.00	30.5%	$0.00	$2,158.20	$1,510.74	N/A	$1,619.00	N/A	$2,158.20	B	NAS
NS-FC04-200U	200GB 4GB FIBRE CHANNEL EFD UPG	$0.00	30.5%	$0.00	$2,158.49	$1,505.36	N/A	$1,615.00	N/A	$2,158.49	B	NAS
NS-FC04-400	400GB 4GB FIBRE CHANNEL EFD	$0.00	30.5%	$0.00	$3,699.60	$2,589.72	N/A	$2,775.00	N/A	$3,699.60	B	NAS
NS-FC04-400HS	400GB 4GB FIBRE CHANNEL EFD HS	$0.00	30.5%	$0.00	$3,699.60	$2,589.72	N/A	$2,775.00	N/A	$3,699.60	B	NAS
NS-FC04-400U	400GB 4GB FIBRE CHANNEL EFD UPG	$0.00	30.5%	$0.00	$3,700.46	$2,580.75	N/A	$2,768.00	N/A	$3,700.46	B	NAS
NS-FLR28	BACK REV FLARE OE V04.28.000.5.504	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
NS-FLR29	Mfg flag NS FL 4.29.003 install	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
NS-FLR-LIC	NS FLR LICENSE	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NS-FLR-L-U	NS FLR UPGRADE LICENSE	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NS-FLR-U	NS FLR ADDITIONAL BLADE	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NSG2-1-2-A-U	NS-G2 1 TO 2 BLADE UPG 4 PORT 1GBE CU	$16,705.00	30.5%	$11,609.98	$1,670.50	$1,169.35	N/A	$1,503.00	N/A	$1,670.50	B	NAS
NSG2-1-2-B-U	NSG2 1TO2 BLADE UPG 2X 1GBECU 2X 1GBEOP	$16,705.00	30.5%	$11,609.98	$1,670.50	$1,169.35	N/A	$1,503.00	N/A	$1,670.50	B	NAS
NSG2-1-2-C-U	NS-G2 1TO2 BLADE UG 2X1GBE CU 2X10GBE OP	$24,505.00	30.5%	$17,030.98	$2,450.50	$1,715.35	N/A	$2,205.00	N/A	$2,450.50	B	NAS
NSG2-1A	NS-G2 1DM 4GB 4 IO	$0.00	30.5%	$0.00	$2,394.00	$1,675.80	N/A	$2,155.00	N/A	$2,394.00	B	NAS
NSG2-1A-FD	NS-G2 1DM 4GB 4 IO FLD	$0.00	30.5%	$0.00	$2,394.00	$1,675.80	N/A	$2,155.00	N/A	$2,394.00	B	NAS
NSG2-1B	NS-G2 1DM 4GB 4 IO FLD	$0.00	30.5%	$0.00	$2,394.00	$1,675.80	N/A	$2,155.00	N/A	$2,394.00	B	NAS
NSG2-1B-FD	NS-G2 1DM 4GB 2/2 1GIO FLD	$0.00	30.5%	$0.00	$2,394.00	$1,675.80	N/A	$2,155.00	N/A	$2,394.00	B	NAS
NSG2-1C	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO	$0.00	30.5%	$0.00	$2,994.00	$2,095.80	N/A	$2,695.00	N/A	$2,994.00	B	NAS
NSG2-1C-FD	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO FLD	$0.00	30.5%	$0.00	$2,994.00	$2,095.80	N/A	$2,695.00	N/A	$2,994.00	B	NAS
NSG2-2A	NS-G2 2DM 4GB 4X1G CU IO	$0.00	30.5%	$0.00	$3,679.00	$2,575.30	N/A	$3,311.00	N/A	$3,679.00	B	NAS
NSG2-2A-FD	NS-G2 2DM 4GB 4X1G CU IO FLD	$0.00	30.5%	$0.00	$3,679.00	$2,575.30	N/A	$3,311.00	N/A	$3,679.00	B	NAS
NSG2-2B	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO	$0.00	30.5%	$0.00	$3,679.00	$2,575.30	N/A	$3,311.00	N/A	$3,679.00	B	NAS
NSG2-2B-FD	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO FLD	$0.00	30.5%	$0.00	$3,679.00	$2,575.30	N/A	$3,311.00	N/A	$3,679.00	B	NAS
NSG2-2C	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO	$0.00	30.5%	$0.00	$4,879.00	$3,415.30	N/A	$4,391.00	N/A	$4,879.00	B	NAS
NSG2-2C-FD	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO FLD	$0.00	30.5%	$0.00	$4,879.00	$3,415.30	N/A	$4,391.00	N/A	$4,879.00	B	NAS
NSG2-C-DCD	DOC & CD: NS-G2 + CLARIION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NSG2-CEE2-L	NS CEE-ANTI-VIRUS	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NSG2-CEE-L	NS EVENT ENABLER LICENSE	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
NSG2-CIFS-L	CELERRA NS-G2 CIFS LICENSE	$0.00	30.5%	$0.00	$585.00	N/A	N/A	N/A	N/A	$585.00	D2	NAS
NSG2-CIFS-UL	NS-G2 CIFS LICENSE ADD TO EXISTING SYS	$3,250.00	30.5%	$2,258.75	$585.00	N/A	N/A	N/A	N/A	$585.00	D2	NAS
NSG2-CS	NS-G2 CONTROL STATION	$0.00	30.5%	$0.00	$470.00	$329.00	N/A	$423.00	N/A	$470.00	B	NAS
NSG2-CS-FD	NS-G2 CONTROL STATION (FIELD INSTALL)	$0.00	30.5%	$0.00	$470.00	$329.00	N/A	$423.00	N/A	$470.00	B	NAS
NSG2-FASTVE	FAST FMA/VE FOR NS-G2	$31,500.00	30.5%	$21,892.50	$5,670.00	N/A	N/A	N/A	N/A	$5,670.00	D2	NAS
NSG2-FLR-L	NS-G2 FLR BASE LICENSE (2 BLADES)	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NSG2-IS-AL	ISCSI LICENSE WITH EXISTING NFS OR CIFS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NSG2-ISCSI-L	CELERRA NS-G2 ISCSI LICENSE	$0.00	30.5%	$0.00	$2,250.00	N/A	N/A	N/A	N/A	$2,250.00	D2	NAS
NSG2-IS-UL	NS-G2 ISCSI LICENSE ADD TO EXISTING SYS	$12,500.00	30.5%	$8,687.50	$2,250.00	N/A	N/A	N/A	N/A	$2,250.00	D2	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NSG2-NFS-L	CELERRA NS-G2 UNIX NFS LICENSE	$0.00	30.5%	$0.00	$3,096.00	N/A	N/A	N/A	N/A	$3,096.00	D2	NAS
NSG2-NFS-UL	NS-G2 NFS LICENSE ADD TO EXISTING SYSTEM	$17,200.00	30.5%	$11,954.00	$3,096.00	N/A	N/A	N/A	N/A	$3,096.00	D2	NAS
NSG2-REPV2-L	NS-G2 REPLICATOR V2 LICENSE	$0.00	30.5%	$0.00	$3,375.00	N/A	N/A	N/A	N/A	$3,375.00	D2	NAS
NSG2-REPV2-LU	CELERRA REPLICATOR V2 RTU	$18,750.00	30.5%	$13,031.25	$3,375.00	N/A	N/A	N/A	N/A	$3,375.00	D2	NAS
NSG2-S-DCD	DOC & CD: NS-G2 + SYMMETRIX	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NSG2-VG2-UPG	NSG2 TO VG2 CONVERSION	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$1,260.00	N/A	$1,400.00	B	NAS
NSG-41-2-CI-U	NS41G-2G CIFS UPG LIC	$3,250.00	30.5%	$2,258.75	$585.00	N/A	N/A	N/A	N/A	$585.00	D2	NAS
NSG41-2-DC-AU	NS40G DC 1-2 DM 4 IO UPG	$23,880.00	30.5%	$16,596.60	$2,388.00	N/A	N/A	$2,149.00	N/A	$2,388.00	B	NAS
NSG41-2-DC-BU	NS40G DC 1-2 DM 2/2 IO UPG	$23,880.00	30.5%	$16,596.60	$2,388.00	N/A	N/A	$2,149.00	N/A	$2,388.00	B	NAS
NSG-41-2-NF-U	NS41G-2G NFS UPG LIC	$5,200.00	30.5%	$3,614.00	$936.00	N/A	N/A	N/A	N/A	$936.00	D2	NAS
NSG8-C-DCD	CELERRA NS-G8 WITH CLARIION DOCS CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NSG8-CEE2-L	NS CEE-ANTI-VIRUS	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
NSG8-CEE-L	NS-G8 AV LICENSE	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
NSG8-CIFS-L	CELERRA NS-G8 CIFS LIC	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	NAS
NSG8-CIFS-UL	CELERRA NS-G8 CIFS UPG LIC	$25,000.00	30.5%	$17,375.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	NAS
NSG8-CIU	CELERRA CIFS LIC UPG TO NS-G8	$15,000.00	30.5%	$10,425.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	D2	NAS
NSG8-CSB	NS-G8 CONTROL STATION FACTORY PRIMARY	$0.00	30.5%	$0.00	$635.00	$444.50	N/A	$572.00	N/A	$635.00	B	NAS
NSG8-CSB2	NS-G8 CONTROL STATION FACTORY 2ND	$0.00	30.5%	$0.00	$635.00	$444.50	N/A	$572.00	N/A	$635.00	B	NAS
NSG8-CSB2-U	NS-G8 CONTROL STATION UPGRADE	$8,255.00	30.5%	$5,737.23	$825.50	$577.85	N/A	$743.00	N/A	$825.50	B	NAS
NSG8-DM-8A	NS-G8 A BLADE; 8GB MEM 8 GBE 4 FC	$0.00	30.5%	$0.00	$2,638.90	$1,847.23	N/A	$2,375.00	N/A	$2,638.90	B	NAS
NSG8-DM-8A1	NS-G8 A1 BLADE; 8GB MEM 16 GBE 4 FC	$0.00	30.5%	$0.00	$2,981.00	$2,086.70	N/A	$2,683.00	N/A	$2,981.00	B	NAS
NSG8-DM-8A1-U	NS-G8 A1 BLADE; 8GB MEM 16 GBE 4 FC	$38,750.00	30.5%	$26,931.25	$3,875.00	$2,712.50	N/A	$3,488.00	N/A	$3,875.00	B	NAS
NSG8-DM-8A2	NS-G8 A2 BLD 8GB MEM 4 GBE ONE 10GBE OPT	$0.00	30.5%	$0.00	$3,726.40	$2,608.48	N/A	$3,354.00	N/A	$3,726.40	B	NAS
NSG8-DM-8A2-U	NS-G8 A2 8GB MEM 4 GBE ONE 10GBE OPT UG	$48,443.00	30.5%	$33,667.89	$4,844.30	$3,391.01	N/A	$4,360.00	N/A	$4,844.30	B	NAS
NSG8-DM-8A-U	NS-G8 A BLADE; 8GB MEM 8 GBE 4 FC UPG	$34,310.00	30.5%	$23,845.45	$3,431.00	$2,401.70	N/A	$3,088.00	N/A	$3,431.00	B	NAS
NSG8-DM-8B	NS-G8 B BLADE 8GBMEM 4GBE CU 4GBE OP 4FC	$0.00	30.5%	$0.00	$2,724.70	$1,907.29	N/A	$2,452.00	N/A	$2,724.70	B	NAS
NSG8-DM-8B1	NSG8 B1 BLD 8GB MEM 8GBE CU 8 GBE OP 4FC	$0.00	30.5%	$0.00	$3,153.70	$2,207.59	N/A	$2,838.00	N/A	$3,153.70	B	NAS
NSG8-DM-8B1-U	NSG8 8GB MEM 8 GBE CU 8 GBE OP 4 FC UPG	$41,000.00	30.5%	$28,495.00	$4,100.00	$2,870.00	N/A	$3,690.00	N/A	$4,100.00	B	NAS
NSG8-DM-8B-U	G8 BLADE 8GBMEM 4 GBECU 4 GBEOP 4 FC UG	$35,420.00	30.5%	$24,616.90	$3,542.00	$2,479.40	N/A	$3,188.00	N/A	$3,542.00	B	NAS
NSG8-DM-8C	NS-G8 C BLADE; 8GB MEM 2 10GBE OP 4 FC	$0.00	30.5%	$0.00	$3,165.80	$2,216.06	N/A	$2,849.00	N/A	$3,165.80	B	NAS
NSG8-DM-8C1	NS-G8 C1 BLADE; 8GB MEM 4 10GBE OP 4 FC	$0.00	30.5%	$0.00	$4,035.90	$2,825.13	N/A	$3,632.00	N/A	$4,035.90	B	NAS
NSG8-DM-8C1-U	NS-G8 C1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	$52,470.00	30.5%	$36,466.65	$5,247.00	$3,672.90	N/A	$4,722.00	N/A	$5,247.00	B	NAS
NSG8-DM-8C3	NSG8 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	$0.00	30.5%	$0.00	$3,594.80	$2,516.36	N/A	$3,235.00	N/A	$3,594.80	B	NAS
NSG8-DM-8C3-U	NSG8 8GB 2 10GBEOP 4 GBECU 4 GBEOP 4FC U	$46,730.00	30.5%	$32,477.35	$4,673.00	$3,271.10	N/A	$4,206.00	N/A	$4,673.00	B	NAS
NSG8-DM-8C5	NSG8 8GBMEM 2 10GBEOP 8GBECU 4 FC	$0.00	30.5%	$0.00	$4,037.00	$2,825.90	N/A	$3,633.00	N/A	$4,037.00	B	NAS
NSG8-DM-8C5-U	NSG8 C5 8GB MEM 2 10GBE OP 8 GBE CU 4 FC	$52,480.00	30.5%	$36,473.60	$5,248.00	$3,673.60	N/A	$4,723.00	N/A	$5,248.00	B	NAS
NSG8-DM-8C-U	NS-G8 C BLADE; 8GB MEM 2 10GBE OP 4FC UG	$41,155.00	30.5%	$28,602.73	$4,115.50	$2,880.85	N/A	$3,704.00	N/A	$4,115.50	B	NAS
NSG8-DM-8D	NS-G8 D BLADE; 8GB MEM 8 GBE 4 8GBFC	$0.00	30.5%	$0.00	$2,726.40	$1,908.48	N/A	$2,454.00	N/A	$2,726.40	B	NAS
NSG8-DM-8D1	NS-G8 D1 BLADE; 8GB MEM 16 GBE 4 8GBFC	$0.00	30.5%	$0.00	$3,068.50	$2,147.95	N/A	$2,762.00	N/A	$3,068.50	B	NAS
NSG8-DM-8D1-U	NS-G8 D1 BLADE; 8GB MEM 16GBE 4 8GBFC UG	$39,891.00	30.5%	$27,724.25	$3,989.10	$2,792.37	N/A	$3,590.00	N/A	$3,989.10	B	NAS
NSG8-DM-8D-U	NS-G8 D BLADE; 8GB MEM 8 GBE 4 8GBFC UPG	$35,443.00	30.5%	$24,632.89	$3,544.30	$2,481.01	N/A	$3,190.00	N/A	$3,544.30	B	NAS
NSG8-DM-8E	NSG8 E 8GB MEM 4 GBE CU 4 GBE OP 4 8GBF	$0.00	30.5%	$0.00	$2,812.20	$1,968.54	N/A	$2,531.00	N/A	$2,812.20	B	NAS
NSG8-DM-8E1	NS-G8 8GB MEM 8GBE CU 8GBE OP 4 8GBFC	$0.00	30.5%	$0.00	$3,241.20	$2,268.84	N/A	$2,917.00	N/A	$3,241.20	B	NAS
NSG8-DM-8E1-U	NSG8 8GB 8 GBECU 8 GBEOP 4 8GBFC UG	$42,136.00	30.5%	$29,284.52	$4,213.60	$2,949.52	N/A	$3,792.00	N/A	$4,213.60	B	NAS
NSG8-DM-8E-U	NSG8 8GB 4 GBECU 4 GBEOP 4 8GBFC UG	$36,559.00	30.5%	$25,408.51	$3,655.90	$2,559.13	N/A	$3,290.00	N/A	$3,655.90	B	NAS
NSG8-DM-8F	NS-G8 F BLADE; 8GB MEM 2 10GBE OP 4 FC	$0.00	30.5%	$0.00	$3,253.30	$2,277.31	N/A	$2,928.00	N/A	$3,253.30	B	NAS
NSG8-DM-8F1	NS-G8 F1 BLADE; 8GB MEM 4 10GBE OP 4 FC	$0.00	30.5%	$0.00	$4,123.40	$2,886.38	N/A	$3,711.00	N/A	$4,123.40	B	NAS
NSG8-DM-8F1-U	NS-G8 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	$53,604.00	30.5%	$37,254.78	$5,360.40	$3,752.28	N/A	$4,824.00	N/A	$5,360.40	B	NAS
NSG8-DM-8F3	NSG8 8GBMEM 2 10GBEOP 4GBECU 4GBEOP 4FC	$0.00	30.5%	$0.00	$3,682.30	$2,577.61	N/A	$3,314.00	N/A	$3,682.30	B	NAS
NSG8-DM-8F3-U	NSG8 F3 8GB 2 10GBEOP 4GBECU 4GBE OP 4F	$47,870.00	30.5%	$33,269.65	$4,787.00	$3,350.90	N/A	$4,308.00	N/A	$4,787.00	B	NAS
NSG8-DM-8F5	NS-G8 F5 8GBMEM 2 10GBE OP 8 GBECU 4FC	$0.00	30.5%	$0.00	$4,124.50	$2,887.15	N/A	$3,712.00	N/A	$4,124.50	B	NAS
NSG8-DM-8F5-U	G8 BLADE 8GBMEM 2 10GBEOP 8 GBECU 4FC UG	$53,619.00	30.5%	$37,265.21	$5,361.90	$3,753.33	N/A	$4,826.00	N/A	$5,361.90	B	NAS
NSG8-DM-8F-U	NS-G8 F BLADE 8GB MEM 2 10GBE OP 4 FC UG	$42,293.00	30.5%	$29,393.64	$4,229.30	$2,960.51	N/A	$3,806.00	N/A	$4,229.30	B	NAS
NSG8-DME0	NS-G8 INITIAL ENCLOSURE ONE REQUIRED	$0.00	30.5%	$0.00	$1,590.00	$1,113.00	N/A	$1,431.00	N/A	$1,590.00	B	NAS
NSG8-DME1	NS-G8 ENCLOSURE	$0.00	30.5%	$0.00	$1,590.00	$1,113.00	N/A	$1,431.00	N/A	$1,590.00	B	NAS
NSG8-DME1-U	NS-G8 ENCLOSURE UPG	$20,670.00	30.5%	$14,365.65	$2,067.00	$1,446.90	N/A	$1,860.00	N/A	$2,067.00	B	NAS
NSG8-DM-F4	NS-G8 BASE BLADE; 8GB MEM; 4 PORTS 4G FC	$0.00	30.5%	$0.00	$1,451.00	$1,015.70	N/A	$1,306.00	N/A	$1,451.00	B	NAS
NSG8-DM-F4U	G8 BLADE 8GBMEM 4 4G FC UPG	$18,863.00	30.5%	$13,109.79	$1,886.30	$1,320.41	N/A	$1,698.00	N/A	$1,886.30	B	NAS
NSG8-DM-F8	NS-G8 BASE BLADE; 8GB MEM; 4 PORTS 8G FC	$0.00	30.5%	$0.00	$1,539.00	$1,077.30	N/A	$1,385.00	N/A	$1,539.00	B	NAS
NSG8-DM-F8U	NSG8 BASE BLADE 8GB MEM 4 PORTS 8GFC UG	$20,007.00	30.5%	$13,904.87	$2,000.70	$1,400.49	N/A	$1,801.00	N/A	$2,000.70	B	NAS
NSG8-FASTVE	FAST FMA/VE FOR NS-G8	$36,500.00	30.5%	$25,367.50	$6,570.00	N/A	N/A	N/A	N/A	$6,570.00	D2	NAS
NSG8-FLR-L	NSG8 FLR BASE LICENSE (2 BLADES)	$0.00	30.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NSG8-ISCSI-AL	CELERRA NS-G8 ADD ISCSI LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NSG8-ISCSI-L	CELERRA NS-G8 ISCSI LIC	$0.00	30.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	D2	NAS
NSG8-ISCSI-UL	CELERRA NS-G8 ISCSI UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
NSG8-ISU	CELERRA ISCSI LIC UPG TO NS-G8	$15,000.00	30.5%	$10,425.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	D2	NAS
NSG8-NFS-UL	CELERRA NS-G8 NFS UPG LIC	$26,400.00	30.5%	$18,348.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	D2	NAS
NSG8-NFU	CELERRA NFS LIC UPG TO NS-G8	$15,840.00	30.5%	$11,008.80	$2,851.20	N/A	N/A	N/A	N/A	$2,851.20	D2	NAS
NSG8-REP2U	CELERRA REPV2 UPG LIC FOR NS-G8	$18,660.00	30.5%	$12,968.70	$3,358.80	N/A	N/A	N/A	N/A	$3,358.80	D2	NAS
NSG8-REPV2-L	NS-G8 CELERRA REPLICATOR V2 LICENSE	$0.00	30.5%	$0.00	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D2	NAS
NSG8-REPV2-LU	NS-G8 CELERRA REPLICATOR V2 ADD-ON LIC	$31,100.00	30.5%	$21,614.50	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D2	NAS
NSG8-S-DCD	CELERRA NS-G8 WITH SYMM DOCS CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NSG8-UNIX-L	CELERRA NS-G8 UNIX LIC	$0.00	30.5%	$0.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	D2	NAS
NSG8-VG8-UPG	NSG8 TO VG8 CONVERSION	$75,000.00	30.5%	$52,125.00	$7,500.00	$5,250.00	N/A	$6,750.00	N/A	$7,500.00	B	NAS
NS-INT-CAB	FACTORY RACK INSTALL SERVICE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	B	NAS
NS-ISCSI-DCD	CELERRA ISCSI APP DCD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS-M1GCU-A	4 GBE CU PORTS FACTORY	$5,000.00	30.5%	$3,475.00	$500.00	$350.00	N/A	$450.00	N/A	$500.00	B	NAS
NS-M1GCUOP-A	2 GBE CU PORTS AND 2 GBE OPT PORTS FACT	$6,250.00	30.5%	$4,343.75	$625.00	$437.50	N/A	$563.00	N/A	$625.00	B	NAS
NS-M1GCUOP-U	2 GBE CU PORTS AND 2 GBE OPT PORTS UPG	$8,750.00	30.5%	$6,081.25	$875.00	$612.50	N/A	$788.00	N/A	$875.00	B	NAS
NS-M1GCU-U	4 GBE CU PORTS UPG	$7,000.00	30.5%	$4,865.00	$700.00	$490.00	N/A	$630.00	N/A	$700.00	B	NAS
NS-M4GF-A	4 FC 4GB PORTS FACTORY	$2,500.00	30.5%	$1,737.50	$250.00	$175.00	N/A	$225.00	N/A	$250.00	B	NAS
NS-M4GF-U	4 FC 4GB PORTS UPG	$3,500.00	30.5%	$2,432.50	$350.00	$245.00	N/A	$315.00	N/A	$350.00	B	NAS
NS-M8GF3-A	4 FC 8GB PORTS W 3 SFP FACTORY	$3,125.00	30.5%	$2,171.88	$312.50	$218.75	N/A	$281.00	N/A	$312.50	B	NAS
NS-M8GF3-U	4 FC 8GB PORTS W 3 SFP UPG	$4,375.00	30.5%	$3,040.63	$437.50	$306.25	N/A	$394.00	N/A	$437.50	B	NAS
NS-M8GF-A	4FC 8GB PORTS FACTORY	$3,125.00	30.5%	$2,171.88	$312.50	$218.75	N/A	$281.00	N/A	$312.50	B	NAS
NS-M8GF-U	4FC 8GB PORTS UPG	$4,375.00	30.5%	$3,040.63	$437.50	$306.25	N/A	$394.00	N/A	$437.50	B	NAS
NS-MIA	HSSDC TO FIBRE CONVERTER FOR TAPE CONNEC	$1,400.00	30.5%	$973.00	$0.00	N/A	N/A	$0.00	$0.00	$0.00	B	NAS
NS-MXG2O-A	10GBE OPT DUAL PORT FACT	$7,500.00	30.5%	$5,212.50	$750.00	$525.00	N/A	$675.00	N/A	$750.00	B	NAS
NS-MXG2OPBA	VNX GTWY 2-PORT 10GBE OPT DM MODULE	$7,826.00	30.5%	$5,439.07	$782.60	$547.82	N/A	$704.00	N/A	$782.60	B	NAS
NS-MXG2OPBU	VNX GTWY 2-PORT 10GBE OPT DM MODULE-UPG	$10,988.00	30.5%	$7,636.66	$1,098.80	$769.16	N/A	$989.00	N/A	$1,098.80	B	NAS
NS-MXG2O-U	10GBE OPT DUAL PORT UPG	$10,500.00	30.5%	$7,297.50	$1,050.00	$735.00	N/A	$945.00	N/A	$1,050.00	B	NAS
NS-MXG2TWBA	VNX GTWY 2-PORT 10GBE TWINAX DM MODULE	$5,217.00	30.5%	$3,625.82	$521.70	$365.19	N/A	$470.00	N/A	$521.70	B	NAS
NS-MXG2TWBU	VNX GTWY 2-PT 10GBE TWINAX DM MODULE-UPG	$7,325.00	30.5%	$5,090.88	$732.50	$512.75	N/A	$659.00	N/A	$732.50	B	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NS-MXGO-A	10GBE OPT PORT FACTORY	$0.00	30.5%	$0.00	$677.50	$474.25	N/A	$610.00	N/A	$677.50	B	NAS
NS-MXGO-U	10GBE OPT PORT UPG	$9,500.00	30.5%	$6,602.50	$950.00	$665.00	N/A	$855.00	N/A	$950.00	B	NAS
NS-MXGTA	VNX GTWY 2-PORT 10GBASE-T DM MODULE	$7,826.00	30.5%	$5,439.07	$782.60	$547.82	N/A	$704.00	N/A	$782.60	B	NAS
NS-MXGTU	VNX GTWY 2-PORT 10GBASE-T DM MODULE-UPG	$10,988.00	30.5%	$7,636.66	$1,098.80	$769.16	N/A	$989.00	N/A	$1,098.80	B	NAS
NS-OM3-100M	OM3 50/125 MICRON OPTICAL CBL LC-LC 100M	$570.00	30.5%	$396.15	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS-OM3-10M	OM3 50/125 MICRON OPT CABLE LC-LC 10M	$290.00	30.5%	$201.55	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS-OM3-1M	OM3 50/125 MICRON OPTICAL CABLE LC-LC 1M	$230.00	30.5%	$159.85	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS-OM3-30M	OM3 50/125 MICRON OPT CABLE LC-LC 30M	$310.00	30.5%	$215.45	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS-OM3-3M	OM3 50/125 MICRON OPTICAL CABLE LC-LC 3M	$250.00	30.5%	$173.75	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS-OM3-50M	OM3 50/125 MICRON OPT CABLE LC-LC 50M	$390.00	30.5%	$271.05	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS-OM3-5M	OM3 50/125 MICRON OPTICAL CABLE LC-LC 5M	$260.00	30.5%	$180.70	$0.00	N/A	N/A	N/A	N/A	$0.00	B	NAS
NS-PANEL-4U	4U SMART FILLER PANEL USED WITH ONE BLD	$320.00	30.5%	$222.40	$0.00	N/A	N/A	$0.00	N/A	$0.00	B	NAS
NS-PXG2O2GC-U	CEL 2PORT 10GBE OPT 2PORT GBE CU UPG	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$1,260.00	N/A	$1,400.00	B	NAS
NS-REP-L	NS REPLICATOR LICENSE	$18,600.00	30.5%	$12,927.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D2	NAS
NS-REP-PKG	NS REP PLUG-IN PKG	$14,000.00	30.5%	$9,730.00	$2,520.00	N/A	N/A	N/A	N/A	$2,520.00	D2	NAS
NS-REPV1V2-U	REPLICATOR V1 TO V2 UPGRADE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
NS-SA05-020	2TB 5400RPM SATA II DISK W/4GB FC	$0.00	30.5%	$0.00	$280.20	$196.14	N/A	$210.00	N/A	$280.20	B	NAS
NS-SA05-020HS	2TB 5400RPM DISK W/4GB FC HOT SPARE	$0.00	30.5%	$0.00	$291.60	$204.12	N/A	$219.00	N/A	$291.60	B	NAS
NS-SA05-020U	2TB 5400RPM SATAII DISK W/4GB FC UPGRADE	$0.00	30.5%	$0.00	$292.04	$203.67	N/A	$218.00	N/A	$292.04	B	NAS
NS-SA07-010	DISK 1000GB 7.2K 512BPS SATA 3GB 32MB -R	$0.00	30.5%	$0.00	$198.60	$139.02	N/A	$149.00	N/A	$198.60	B	NAS
NS-SA07-010HS	1000GB 7.2K 512BPS SATA 3GB 32MB -R HS	$0.00	30.5%	$0.00	$198.60	$139.02	N/A	$149.00	N/A	$198.60	B	NAS
NS-SA07-010TU	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	$2,020.00	30.5%	$1,403.90	$179.58	$125.24	N/A	$134.00	N/A	$179.58	B	NAS
NS-SA07-010U	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	$2,020.00	30.5%	$1,403.90	$179.58	$125.24	N/A	$134.00	N/A	$179.58	B	NAS
NS-SA07-020	2TB 7200RPM SATA II DISK W/4GB FC	$0.00	30.5%	$0.00	$316.80	$221.76	N/A	$238.00	N/A	$316.80	B	NAS
NS-SA07-020HS	2TB 7200RPM DISK W/4GB FC HOT SPARE	$0.00	30.5%	$0.00	$316.80	$221.76	N/A	$238.00	N/A	$316.80	B	NAS
NS-SA07-020TU	2000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	$3,223.00	30.5%	$2,239.99	$286.52	$199.83	N/A	$214.00	N/A	$286.52	B	NAS
NS-SA07-020U	2TB 7200RPM SATAII DISK W/4GB FC UPGRADE	$3,223.00	30.5%	$2,239.99	$286.52	$199.83	N/A	$214.00	N/A	$286.52	B	NAS
NS-SA07-030TU	3000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	$4,638.00	30.5%	$3,223.41	$412.32	$287.56	N/A	$308.00	N/A	$412.32	B	NAS
NS-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	$4,638.00	30.5%	$3,223.41	$412.32	$287.56	N/A	$308.00	N/A	$412.32	B	NAS
NS-SA07-500	500GB SATA II DISK FOR 4G DAE	$1,530.00	30.5%	$1,063.35	$183.60	$128.52	N/A	$138.00	N/A	$183.60	B	NAS
NS-SA07-500HS	500GB SATA FOR 4G DAE HS	$1,530.00	30.5%	$1,063.35	$183.60	$128.52	N/A	$138.00	N/A	$183.60	B	NAS
NS-SA07-500U	500GB SATA UPG FOR 4G DAE	$2,065.00	30.5%	$1,435.18	$183.58	$128.03	N/A	$137.00	N/A	$183.58	B	NAS
NS-SA07-750	750GB 7200RPM SATA II 512BPS NSTAR	$1,895.00	30.5%	$1,317.03	$227.40	$159.18	N/A	$171.00	N/A	$227.40	B	NAS
NS-SA07-750HS	750GB 7200RPM SATA II 512BPS NSTAR HS	$0.00	30.5%	$0.00	$227.40	$159.18	N/A	$171.00	N/A	$227.40	B	NAS
NS-SA07-750U	750GB 7200RPM SATA II 512BPS NSTAR UPG	$2,558.00	30.5%	$1,777.81	$227.41	$158.60	N/A	$170.00	N/A	$227.41	B	NAS
NS-SIM-EXT-L	CELERRA SIM ISV LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
NS-SIM-EXT-UL	Celerra SIM ISV UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
NS-SIM-INT-L	CELERRA SIMULATOR LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
NS-SIM-INT-UL	CELERRA SIM UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
NS-SS10-600HS	600GB 10K SAS DRIVE - HOT SPARE	$1,350.00	17.5%	$1,113.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NS-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$11,000.00	30.5%	$7,645.00	$1,980.00	N/A	N/A	N/A	N/A	$1,980.00	D2	NAS
NS-WIN-CAVA-L	CELERRA NS700 AV LIC	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
NS-WIN-CEE2-L	NS EVENT ENABLER-2	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
NS-WIN-CEE-L	NS EVENT ENABLER	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
NSX-CAVA2-L	NSX 2 FOR 1 CAVA LICENSE	$0.00	30.5%	$0.00	$1,044.00	N/A	N/A	N/A	N/A	$1,044.00	D1	NAS
NSX-CAVA-LIC	CAVA WIN LIC:NSX	$0.00	30.5%	$0.00	$1,044.00	N/A	N/A	N/A	N/A	$1,044.00	D1	NAS
NSX-CAVA-L-U	CAVA WIN LIC:NSX-UPG	$0.00	30.5%	$0.00	$1,044.00	N/A	N/A	N/A	N/A	$1,044.00	D1	NAS
NSX-C-DCD	DOC & CD: NSX+CLAR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NSX-C-DCD-55	DOC & CD: NSX+CLARIION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	B	NAS
NSX-CEE2-L	NSX EVENT ENABLER-2	$5,800.00	30.5%	$4,031.00	$1,044.00	N/A	N/A	N/A	N/A	$1,044.00	D1	NAS
NSX-CEE-LIC	NSX EVENT ENABLER	$5,800.00	30.5%	$4,031.00	$1,044.00	N/A	N/A	N/A	N/A	$1,044.00	D1	NAS
NSX-CIFS-L	CIFS LIC:1DM NSX	$18,700.00	30.5%	$12,996.50	$3,366.00	N/A	N/A	N/A	N/A	$3,366.00	D1	NAS
NSX-CIFS-L-U	CIFS LIC:1DM NSX	$18,700.00	30.5%	$12,996.50	$3,366.00	N/A	N/A	N/A	N/A	$3,366.00	D1	NAS
NSX-CIFS-UL	UPG CIFS TO CIFS AND UNIX	$18,700.00	30.5%	$12,996.50	$3,366.00	N/A	N/A	N/A	N/A	$3,366.00	D1	NAS
NSXDM00-4A	NSX XBLADE60: 4GB,6CU+2OP	$31,500.00	51.5%	$15,277.50	$3,150.00	N/A	N/A	N/A	N/A	$3,150.00	A	NAS
NSXDM00-4A-U	NSX XB60: 4GB,6CU+2OP-UPG	$40,950.00	51.5%	$19,860.75	$3,149.87	N/A	N/A	N/A	N/A	$3,149.87	A	NAS
NSXDM01-4C	NSX XBLADE65 4GBMEM 6CU+2OP GIGE 1X10GIG	$50,400.00	51.5%	$24,444.00	$5,040.00	N/A	N/A	N/A	N/A	$5,040.00	A	NAS
NSXDM01-4C-S	NSX XBLADE60 TO XBLADE 65 UPGRADE	$65,520.00	51.5%	$31,777.20	$5,039.80	N/A	N/A	N/A	N/A	$5,039.80	A	NAS
NSXDM01-4C-U	XBLADE 4GBMEM 6CU+2OP GIGE 1X10GIGE UPG	$65,600.00	51.5%	$31,816.00	$5,045.95	N/A	N/A	N/A	N/A	$5,045.95	A	NAS
NSXDME00	NSX EXP CHASSIS: NO BLADE	$10,800.00	51.5%	$5,238.00	$1,080.00	N/A	N/A	N/A	N/A	$1,080.00	A	NAS
NSXDME00-U	NSX EXP CHAS: NO BL-UPG	$14,100.00	51.5%	$6,838.50	$1,084.57	N/A	N/A	N/A	N/A	$1,084.57	A	NAS
NSX-ENT-L	ENT LIC:1DM NSX	$0.00	30.5%	$0.00	$6,084.00	N/A	N/A	N/A	N/A	$6,084.00	D1	NAS
NSX-ENT-L-U	ENT LIC:1DM NSX	$33,800.00	30.5%	$23,491.00	$6,084.00	N/A	N/A	N/A	N/A	$6,084.00	D1	NAS
NSX-FLR-L	NSX FLR BASE LICENSE (2 BLADES)	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
NSX-FLR-LIC	NSX FLR LICENSE	$0.00	30.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D1	NAS
NSX-FLR-L-U	NSX FLR UPGRADE LICENSE	$0.00	30.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D1	NAS
NSX-IS-CI-L	NSX ISCSI WITH CIFS LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NSX-IS-CI-L-U	NSX ISCSI FOR CIFS LIC UP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NSX-IS-CI-UL	NSX CIFS ISCSI - UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NSX-ISCSI-DCD	NSX ISCSI APP DCD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NSX-ISCSI-L	ISCSI LIC:1DM NSX	$27,000.00	30.5%	$18,765.00	$4,860.00	N/A	N/A	N/A	N/A	$4,860.00	D1	NAS
NSX-ISCSI-L-U	ISCSI LIC:1DM NSX	$27,000.00	30.5%	$18,765.00	$4,860.00	N/A	N/A	N/A	N/A	$4,860.00	D1	NAS
NSX-IS-EN-L	NSX ISCSI WITH ENT LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	NAS
NSX-IS-EN-L-U	NSX ISCSI FOR ENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NSX-IS-EN-UL	NSX ADD ENT TO ISCSI - UP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NSX-IS-NF-L	NSX ISCSI WITH NFS LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NSX-IS-NF-L-U	NSX ISCSI FOR NFS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NSX-IS-NF-UL	NSX ADD NFS TO ISCSI - UP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NSXRACKU	NSX BASE CAB: 2CS+UPS	$95,000.00	51.5%	$46,075.00	$9,500.00	N/A	N/A	N/A	N/A	$9,500.00	A	NAS
NSX-REP-LIC	1DM REPLICATOR LIC: NSX	$0.00	30.5%	$0.00	$3,348.00	N/A	N/A	N/A	N/A	$3,348.00	D1	NAS
NSX-REP-L-U	1DM REPLICATR LIC:NSX-UPG	$0.00	30.5%	$0.00	$3,114.00	N/A	N/A	N/A	N/A	$3,114.00	D1	NAS
NSX-REPV2-L	NSX REPLICATOR V2 LICENSE	$31,100.00	30.5%	$21,614.50	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D1	NAS
NSX-REPV2-LU	NSX REPLICATOR V2 UPG LIC	$31,100.00	30.5%	$21,614.50	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D1	NAS
NSX-S-DCD	DOC & CD: NSX+SYMM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	NAS
NSX-S-DCD-55	DOC & CD: NSX+SYMM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	B	NAS
NSX-SNAP-LIC	1DM SNAPSURE LIC:NSX	$0.00	30.5%	$0.00	$648.00	N/A	N/A	N/A	N/A	$648.00	D1	NAS
NSX-SNAP-L-U	1DM SNAPSURE LIC:NSX-UPG	$3,600.00	30.5%	$2,502.00	$648.00	N/A	N/A	N/A	N/A	$648.00	D1	NAS
NSX-UNIX-L	NFS LIC:1DM NSX	$25,200.00	30.5%	$17,514.00	$4,536.00	N/A	N/A	N/A	N/A	$4,536.00	D1	NAS
NSX-UNIX-L-U	NFS LIC:1DM NSX	$25,200.00	30.5%	$17,514.00	$4,536.00	N/A	N/A	N/A	N/A	$4,536.00	D1	NAS
NSX-UNIX-UL	UPG UNIX TO CIFS AND UNIX	$25,200.00	30.5%	$17,514.00	$4,536.00	N/A	N/A	N/A	N/A	$4,536.00	D1	NAS
NW200F14610FD	NETW CX200 NORACK 10 146G	$31,000.00	30.5%	$21,545.00	$4,000.00	$3,200.00	$2,560.00	$3,200.00	$1,600.00	$4,000.00	B	NAS
NW200F7305FD	NETW CX200 NORACK 5 73G	$20,460.00	30.5%	$14,219.70	$2,640.00	$2,112.00	$1,690.00	$2,112.00	$1,056.00	$2,640.00	B	NAS
NW200F7310FD	NETW CX200 NORACK 10 73G	$26,820.00	30.5%	$18,639.90	$3,460.00	$2,768.00	$2,214.00	$2,768.00	$1,384.00	$3,460.00	B	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NW-2G10-146	146GB 10K 520BPS 2GB 12V	$1,540.00	30.5%	$1,070.30	$184.80	$129.36	N/A	$139.00	N/A	$184.80	B	NAS
NW-2G10-146-U	146GB 10K 520BPS 2GB UPGD	$2,080.00	30.5%	$1,445.60	$184.91	$128.96	N/A	$138.00	N/A	$184.91	B	NAS
NW-2G10-300	300GB FIBRE DRIVE	$2,700.00	30.5%	$1,876.50	$324.00	$226.80	N/A	$243.00	N/A	$324.00	B	NAS
NW-2G10-300U	300 GB FOBRE DRIVE UPG	$3,645.00	30.5%	$2,533.28	$324.04	$225.99	N/A	$242.00	N/A	$324.04	B	NAS
NW-2G10-73	73GB 10K 520BPS 2GB 12V	$870.00	30.5%	$604.65	$104.40	$73.08	N/A	$78.00	N/A	$104.40	B	NAS
NW-2G10-73-U	73GB 10K 520BPS 2GB 12V U	$1,175.00	30.5%	$816.63	$104.46	$72.85	N/A	$78.00	N/A	$104.46	B	NAS
NW-2G15-36	36GB 15K 520BPS 2GB 12V	$710.00	30.5%	$493.45	$85.20	$59.64	N/A	$64.00	N/A	$85.20	B	NAS
NW-2G15-36-U	36GB 15K 520BPS 2GB 12V U	$960.00	30.5%	$667.20	$85.34	$59.52	N/A	$64.00	N/A	$85.34	B	NAS
NW-2G15-73	NETWIN 15K 73G FIBR DRIVE	$1,500.00	30.5%	$1,042.50	$180.00	$126.00	N/A	$135.00	N/A	$179.99	B	NAS
NW-2G15-73U	NETWIN 15K 73GB FBRDR UPG	$2,025.00	30.5%	$1,407.38	$180.02	$125.55	N/A	$135.00	N/A	$180.02	B	NAS
NW-2GDAE-FD	DAE NO RACK FOR NETWIN	$6,200.00	30.5%	$4,309.00	$620.00	$434.00	N/A	$558.00	N/A	$620.00	B	NAS
NW30014610FD	NW CX300 W 10 146GB DRIVE	$29,500.00	30.5%	$20,502.50	$2,950.00	$2,065.00	N/A	$2,655.00	N/A	$2,950.00	B	NAS
NW30073-10FD	NW CX300 BUNDL 10 73G FLD	$23,600.00	30.5%	$16,402.00	$2,360.00	$1,652.00	N/A	$2,124.00	N/A	$2,360.00	B	NAS
NW-AT05-250	NETWIN ATA 250GB DRIVE	$1,160.00	30.5%	$806.20	$180.00	$144.00	$115.00	$120.00	$60.00	$179.99	B	NAS
NW-AT05-250U	NETWIN 250GB ATA DR UPGD	$1,510.00	30.5%	$1,049.45	$180.00	$144.00	$116.00	$120.00	$60.00	$180.00	B	NAS
NW-AT05-320	NETWIN ATA 320GB DRIVE	$1,030.00	30.5%	$715.85	$123.60	$86.52	N/A	$93.00	N/A	$123.60	B	NAS
NW-AT05-320U	NETWIN 320GB 5400 ATA DR	$1,390.00	30.5%	$966.05	$123.57	$86.18	N/A	$92.00	N/A	$123.57	B	NAS
NW-AT07-250	NETWIN 250GB ATA DR 7200	$1,030.00	30.5%	$715.85	$123.60	$86.52	N/A	$93.00	N/A	$123.60	B	NAS
NW-AT07-250U	NETWIN 250GB ATA DR 7200	$1,390.00	30.5%	$966.05	$123.57	$86.18	N/A	$92.00	N/A	$123.57	B	NAS
NW-CX200-FD	CX200 DPE NO RACK	$15,500.00	30.5%	$10,772.50	$2,000.00	$1,600.00	$1,280.00	$1,600.00	$800.00	$2,000.00	B	NAS
NW-CX300-FD	NETWIN CX300 FIELD INSTAL	$14,450.00	30.5%	$10,042.75	$1,445.00	$1,011.50	N/A	$1,301.00	N/A	$1,444.94	B	NAS
NW-CX500-FD	NETWIN CX500 FIELD INSTAL	$38,000.00	30.5%	$26,410.00	$3,800.00	$2,660.00	N/A	$3,420.00	N/A	$3,799.85	B	NAS
NWMGRB200-DAE	NAVI MGR BASE FOR NW DAE	$6,280.00	30.5%	$4,364.60	$1,215.00	$1,134.00	N/A	N/A	N/A	$1,215.00	D2	NAS
NWMGRB200-DPE	NAVI MGR BASE FOR NETWIN	$1,260.00	30.5%	$875.70	$245.00	$228.00	N/A	N/A	N/A	$245.00	D2	NAS
NW-UTIL-WIN	WINDOWS UTILS FOR NETWIN	$40.00	30.5%	$27.80	$7.20	N/A	N/A	N/A	N/A	$7.20	D2	NAS
NX4-1-2-CIRYL	NX4 ONE TO TWO BLADE CIFS FIELD UPGRADE	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	J	NAS
NX4-1-2-NF-UL	NX4 ONE TO TWO BLADE NFS FIELD UPGRADE	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	J	NAS
NX4-1-2-U	NX4 1 TO 2 BLADE POST INSTALL UPGRADE	$9,750.00	17.5%	$8,043.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NX4-1BLADE-SW	NX4 SINGLE BLADE SW BUNDLE	$880.00	17.5%	$726.00	$158.40	$140.80	N/A	N/A	N/A	$158.40	J	NAS
NX4-1C-2C-U	NX4 BLADE UG - 2 10GBEOP 2 CU 1GBE PORTS	$15,600.00	17.5%	$12,870.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NX4-1C-A	NX4 NAS ENCLOSURE W/ ONE BLADE - FACTORY	$0.00	17.5%	$0.00	$400.00	$342.00	$239.00	$308.00	N/A	$400.00	J	NAS
NX4-1C-A-FD	NX4 ENCLOSURE W/ 1 BLADE - FIELD INSTALL	$0.00	17.5%	$0.00	$400.00	$342.00	$239.00	$308.00	N/A	$400.00	J	NAS
NX4-1C-C	NX4-1DM-4GB-2 OP 10GE 2 CU 1GE (FACTORY)	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NX4-1C-C-FD	NX4-1DM-4GB-2 OP 10GE 2CU 1GE FLD INSTAL	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NX4-1-CI-RYLT	CELERRA NX4 SINGLE BLADE CIFS LICENSE	$0.00	17.5%	$0.00	$750.00	N/A	N/A	N/A	N/A	$750.00	J	NAS
NX4-1-UNIX-L	CELERRA NX4 SINGLE BLADE UNIX NFS LICENS	$0.00	17.5%	$0.00	$351.00	$312.00	N/A	N/A	N/A	$351.00	J	NAS
NX4-2BLADE-SW	NX4 DUAL BLADE SW BUNDLE	$1,125.00	17.5%	$928.13	$202.50	$180.00	N/A	N/A	N/A	$202.50	J	NAS
NX4-2C-A	NX4 NAS ENCL W/ 2 BLADES - FACT INSTALL	$0.00	17.5%	$0.00	$1,150.00	$690.00	$483.00	$621.00	N/A	$1,150.00	J	NAS
NX4-2C-A-FD	NX4 NAS ENCL W/ TWO BLADES FLD INSTALL	$0.00	17.5%	$0.00	$1,150.00	$690.00	$483.00	$621.00	N/A	$1,150.00	J	NAS
NX4-2C-C	NX4 INT-2DM-4GB-2 OP 10GE 2CU 1GE FACT	$0.00	17.5%	$0.00	$1,150.00	$805.00	N/A	$1,035.00	N/A	$1,150.00	J	NAS
NX4-2C-C-FD	NX4 INT-2DM-4GB-2 OP 10GE 2 CU 1GE FLD	$0.00	17.5%	$0.00	$1,150.00	$805.00	N/A	$1,035.00	N/A	$1,150.00	J	NAS
NX4-2-CI-RYLT	CELERRA NX4 DUAL BLADE CIFS LICENSE	$0.00	17.5%	$0.00	$750.00	N/A	N/A	N/A	N/A	$750.00	J	NAS
NX4-2-UNIX-L	CELERRA NX4 DUAL BLADE UNIX NFS LICENSE	$0.00	17.5%	$0.00	$351.00	$312.00	N/A	N/A	N/A	$351.00	J	NAS
NX4-5CAN	SPARE NX4-5 SP CANNISTER (WITHOUT IO)	$2,800.00	17.5%	$2,310.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NX4-AUXF	NX4 CAPTIVE ARRAY - FACTORY INSTALLED	$0.00	17.5%	$0.00	$1,805.00	$1,399.00	$980.00	$1,256.00	N/A	$1,805.00	J	NAS
NX4-AUXFCR	NX4 CAPTIVE ARRAY - FIELD INSTALLED	$0.00	17.5%	$0.00	$1,805.00	$1,399.00	$980.00	$1,256.00	N/A	$1,805.00	J	NAS
NX4-BDL-CAP	NX4 CAPACITY DUAL SP 12X1TB SATA	$20,038.00	17.5%	$16,531.35	$3,345.00	$2,343.00	N/A	$3,006.00	N/A	$3,345.00	J	NAS
NX4-BDL-ENT	NX4 ENTRY SINGLE SP 6X1TB SATA	$13,501.00	17.5%	$11,138.33	$2,595.00	$1,818.00	N/A	$2,331.00	N/A	$2,595.00	J	NAS
NX4-BDL-PERF	NX4 PERF DUAL SP 12X300GB 15K	$20,533.00	17.5%	$16,939.73	$3,345.00	$2,343.00	N/A	$3,006.00	N/A	$3,345.00	J	NAS
NX4-BDL-PRFCP	NX4 PERF&CAP DUAL SP 12X600GB 15K	$28,345.00	17.5%	$23,384.63	$3,345.00	$2,343.00	N/A	$3,006.00	N/A	$3,345.00	J	NAS
NX4-C-DCD	CELERRA NX4 SW/DOC MEDIA KIT	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	J	NAS
NX4-CEE2-L	NS CEE-ANTI-VIRUS	$1,650.00	17.5%	$1,361.25	$297.00	$264.00	N/A	N/A	N/A	$297.00	J	NAS
NX4-CEE-L	NX4 CEL EVENT ENBLR FOR ADDON SERVER	$1,650.00	17.5%	$1,361.25	$297.00	$264.00	N/A	N/A	N/A	$297.00	J	NAS
NX4-CI-UL	NX4 ADD CIFS POST INSTALL	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	J	NAS
NX4-CS	NX4 CONTROL STATION - FACTORY INSTALLED	$0.00	17.5%	$0.00	$390.00	$234.00	$164.00	$211.00	N/A	$390.00	J	NAS
NX4-CS-FD	NX4 CONTROL STATION - FIELD INSTALLED	$2,269.80	17.5%	$1,872.59	$390.00	$234.00	$164.00	$211.00	N/A	$390.00	J	NAS
NX4-EXPAN	NX4 EXPANSION ENABLER SAS/SATA DRIVES	$2,500.00	17.5%	$2,062.50	$450.00	$400.00	N/A	N/A	N/A	$450.00	J	NAS
NX4-FASTVE	FAST FMA/VE FOR NX4	$21,500.00	17.5%	$17,737.50	$3,870.00	$3,440.00	N/A	N/A	N/A	$3,870.00	J	NAS
NX4-FCOPT-L	NX4 FC PORT OPTION ENABLEMENT LICENSE	$1,500.00	17.5%	$1,237.50	$270.00	$240.00	N/A	N/A	N/A	$270.00	J	NAS
NX4-FCOPT-UL	FIBRE CHANNEL LICENCE FOR NX4 UPGRADE	$1,500.00	17.5%	$1,237.50	$270.00	$240.00	N/A	N/A	N/A	$270.00	J	NAS
NX4-FLR-L	NX4 FLR LICENSE	$5,000.00	17.5%	$4,125.00	$900.00	$800.00	N/A	N/A	N/A	$900.00	J	NAS
NX4-FLR-L-U	NX4 FLR LICENSE POST INSTALL	$3,250.00	17.5%	$2,681.25	$585.00	$520.00	N/A	N/A	N/A	$585.00	J	NAS
NX4-IS-CI-UL	ADD ISCSI LIC TO CIFS LIC POST INSTALL	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	J	NAS
NX4-ISCSI-L	CELERRA NX4 ISCSI LICENSE	$0.00	17.5%	$0.00	$585.00	$520.00	N/A	N/A	N/A	$585.00	J	NAS
NX4-IS-DCD	CELERRA NX4 ISCSI SW/DOC MEDIA KIT	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	J	NAS
NX4-IS-NF-UL	NX4 ISCSI TO NFS LICENSE POST INSTALL	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	J	NAS
NX4-NF-UL	NX4 ADD NFS POST INSTALL	$3,250.00	17.5%	$2,681.25	$585.00	$520.00	N/A	N/A	N/A	$585.00	J	NAS
NX4-REPV2-L	NX4 REPLICATOR V2 LICENSE	$0.00	17.5%	$0.00	$877.50	$780.00	N/A	N/A	N/A	$877.50	J	NAS
NX4-REPV2-LU	NX4 REPLICATOR V2 UPGRADE LICENSE	$4,875.00	17.5%	$4,021.88	$877.50	$780.00	N/A	N/A	N/A	$877.50	J	NAS
NX4-SPS	NX4 OPTIONAL 2ND SPS-FACTORY INSTALLED	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
NX4-SPS-FD	NX4 OPTIONAL 2ND SPS-FIELD INSTALLED	$900.00	17.5%	$742.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
PPAK-VG10	VG10 Total Protection Pack=IC	$36,460.00	40.5%	$21,693.70	$6,562.80	N/A	N/A	N/A	N/A	$6,562.80	EN-S	NAS
PPAK-VG50	VG50 Total Protection Pack=IC	$56,295.00	40.5%	$33,495.53	$10,133.10	N/A	N/A	N/A	N/A	$10,133.10	EN-S	NAS
PS-CUS-RAIN	CTA Custom Service Offering (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	NAS
PS-CUS-RFFVA	RAINFINITY FVA DESIGN & IMPLEMENT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	NAS
RAIN-SMT	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	$0.00	30.5%	$0.00	$2,050.00	$1,435.00	N/A	$615.00	N/A	$2,050.00	B	NAS
RAIN-SMT-CL	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	$0.00	30.5%	$0.00	$4,100.00	$2,870.00	N/A	$1,230.00	N/A	$4,100.00	B	NAS
ROAM-1TB	ROAM MIGRATION LIC - 1TB	$6,800.00	22.5%	$5,270.00	$1,224.00	N/A	N/A	N/A	N/A	$1,224.00	E	NAS
ROAM-30DAYEXT	ROAM 30 DAY TIME EXTENSION	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	E	NAS
ROAM-3TB	ROAM MIGRATION LIC 3TB	$18,400.00	22.5%	$14,260.00	$3,312.00	N/A	N/A	N/A	N/A	$3,312.00	E	NAS
ROAM-5TB	ROAM MIGRATION LIC 5TB	$27,290.00	22.5%	$21,149.75	$4,912.20	N/A	N/A	N/A	N/A	$4,912.20	E	NAS
ROAM-ASM	ROAM ASSESSMENT LICENSE	$9,100.00	22.5%	$7,052.50	$1,638.00	N/A	N/A	N/A	N/A	$1,638.00	E	NAS
ROAM-DCD	ROAM DOCUMENTATION & CD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
RPS-VG10	VG10 Remote Protection Suite=IC	$15,370.00	40.5%	$9,145.15	$2,766.60	N/A	N/A	N/A	N/A	$2,766.60	EN-S	NAS
RPS-VG50	VG50 Remote Protection Suite=IC	$25,880.00	40.5%	$15,398.60	$4,658.40	N/A	N/A	N/A	N/A	$4,658.40	EN-S	NAS
SCS-VG10	VG10 Events and Retention Suite=IC	$5,660.00	40.5%	$3,367.70	$1,018.80	N/A	N/A	N/A	N/A	$1,018.80	EN-S	NAS
SCS-VG50	VG50 Events and Retention Suite=IC	$11,325.00	40.5%	$6,738.38	$2,038.50	N/A	N/A	N/A	N/A	$2,038.50	EN-S	NAS
UNIF4-120	UNISPHERE FOR FILE ON NS120	$1,500.00	30.5%	$1,042.50	$270.00	N/A	N/A	N/A	N/A	$270.00	D2	NAS
UNIF4-120U	UNISPHERE UNIFIED Upg NS120	$7,000.00	30.5%	$4,865.00	$1,260.00	N/A	N/A	N/A	N/A	$1,260.00	D2	NAS
UNIF4-480	UNISPHERE FOR FILE ON NS480	$7,500.00	30.5%	$5,212.50	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	D2	NAS
UNIF4-480AU	UNISPHERE UNIFED UPG NS480 (480 DRIVE)	$67,500.00	30.5%	$46,912.50	$12,150.00	N/A	N/A	N/A	N/A	$12,150.00	D2	NAS
UNIF4-480U	UNISPHERE UNIFED UPG NS480 (240 DRIVE)	$31,500.00	30.5%	$21,892.50	$5,670.00	N/A	N/A	N/A	N/A	$5,670.00	D2	NAS
UNIF4-960	UNISPHERE FOR FILE ON NS960	$20,000.00	30.5%	$13,900.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	D2	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
UNIF4-960U	UNISPHERE UNIFIED Upg NS960	$80,000.00	30.5%	$55,600.00	$14,400.00	N/A	N/A	N/A	N/A	$14,400.00	D2	NAS
UNIF4-NX4U	UNISPHERE UNIFIED UPG NX4	$1,500.00	17.5%	$1,237.50	$270.00	$240.00	N/A	N/A	N/A	$270.00	J	NAS
UNIF-G2	UNISPHERE FOR FILE ON G2	$1,000.00	30.5%	$695.00	$180.00	N/A	N/A	N/A	N/A	$180.00	D2	NAS
UNIF-G8	UNISPHERE FOR FILE ON G8	$4,000.00	30.5%	$2,780.00	$720.00	N/A	N/A	N/A	N/A	$720.00	D2	NAS
UNIF-VG2	UNISHPERE FOR FILE ON V-G2	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
UNIF-VG8	UNISPHERE FOR FILE ON V-G8	$20,000.00	30.5%	$13,900.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	D2	NAS
UNISF-VG10	VG10 Unisphere File Suite=IC	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	NAS
UNISF-VG50	VG50 Unisphere File Suite=IC	$16,175.00	40.5%	$9,624.13	$2,911.50	N/A	N/A	N/A	N/A	$2,911.50	EN-S	NAS
UNIU4-120	UNISPHERE FOR UNIFIED ON NS120	$7,735.00	30.5%	$5,375.83	$1,392.30	N/A	N/A	N/A	N/A	$1,392.30	D2	NAS
UNIU4-480	UNISPHERE UNIFIED NS480 (240 DRIVES)	$39,000.00	30.5%	$27,105.00	$7,020.00	N/A	N/A	N/A	N/A	$7,020.00	D2	NAS
UNIU4-480A	UNISPHERE UNIFIED NS480 (480 DRIVES)	$75,000.00	30.5%	$52,125.00	$13,500.00	N/A	N/A	N/A	N/A	$13,500.00	D2	NAS
UNIU4-480AU	UNISPHERE UNIFIED 240+ DRIVE FIELD Upg	$36,000.00	30.5%	$25,020.00	$6,480.00	N/A	N/A	N/A	N/A	$6,480.00	D2	NAS
UNIU4-960	UNISPHERE FOR UNIFIED ON NS960	$100,000.00	30.5%	$69,500.00	$18,000.00	N/A	N/A	N/A	N/A	$18,000.00	D2	NAS
UNIU4-NX4	UNISPHERE FOR UNIFIED ON NX4	$0.00	17.5%	$0.00	$270.00	$240.00	N/A	N/A	N/A	$270.00	J	NAS
VG10-10-DCD	VNX File Docs and Software for VG10=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	NAS
VG10-20-DCD	VNX File Docs and Software for VG10=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	NAS
VG10-40-DCD	VNX File Docs and Software for VG10=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	NAS
VG10-DM	VNX NAS GATEWAY 1 VG10 DATA MOVER	$13,100.00	40.5%	$7,794.50	$1,965.00	N/A	N/A	$0.00	N/A	$1,965.00	EN-H	NAS
VG10-DME	VNX NAS GATEWAY ENCL 1 VG10 DATA MOVER	$17,030.00	40.5%	$10,132.85	$2,554.50	N/A	N/A	$0.00	N/A	$2,554.50	EN-H	NAS
VG10-DM-U	VNX NAS GATEWAY 1 VG10 DATA MOVER-UPG	$17,030.00	40.5%	$10,132.85	$1,965.00	N/A	N/A	$0.00	N/A	$1,965.00	EN-H	NAS
VG2-ADV-L	VG2 ADV FILE LICENSE (NFS; MPFS & PNFS)	$20,000.00	30.5%	$13,900.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	D2	NAS
VG2-BASE-L	VG2 BASE FILE LICENSE (INCL CIFS & FTP)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
VG2-C-DCD	VG2 DOCUMENT CD KIT FOR CLARIION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
VG2-CEE2-L	VG2 AV 2-FOR-1 LICENSE	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
VG2-CEE-L	VG2 AV LICENSE	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D2	NAS
VG2-DM	VG2 GATEWAY SINGLE DATA MOVER	$10,000.00	30.5%	$6,950.00	$1,000.00	$700.00	N/A	$900.00	N/A	$1,000.00	B	NAS
VG2-DME0	VG2 GATEWAY ENCLOSURE WITH 1 DATA MOVER	$14,000.00	30.5%	$9,730.00	$1,400.00	$980.00	N/A	$1,260.00	N/A	$1,400.00	B	NAS
VG2-DM-U	VG2 GATEWAY SINGLE DATA MOVER ADD-ON	$13,000.00	30.5%	$9,035.00	$1,300.00	$910.00	N/A	$1,170.00	N/A	$1,300.00	B	NAS
VG2-FLR-L	VG2 FLR BASE LICENSE (2 BLADES)	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
VG2-REPV2-L	VG2 REPLICATOR V2 LICENSE	$18,750.00	30.5%	$13,031.25	$3,375.00	N/A	N/A	N/A	N/A	$3,375.00	D2	NAS
VG2-REPV2-LU	VG2 REPLICATOR V2 UPG LICENSE	$18,750.00	30.5%	$13,031.25	$3,375.00	N/A	N/A	N/A	N/A	$3,375.00	D2	NAS
VG2-S-DCD	VG2 DOCUMENT CD KIT FOR SYMMETRIX	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
VG50-10-DCD	VNX File Docs and Software for VG50=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	NAS
VG50-20-DCD	VNX File Docs and Software for VG50=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	NAS
VG50-40-DCD	VNX File Docs and Software for VG50=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	NAS
VG50-DM	VNX NAS GATEWAY 1 VG50 DATA MOVER	$55,000.00	40.5%	$32,725.00	$8,250.00	N/A	N/A	$0.00	N/A	$8,250.00	EN-H	NAS
VG50-DME0	VNX NAS GATEWAY ENCL 2 VG50 DATA MOVER	$98,250.00	40.5%	$58,458.75	$14,737.50	N/A	N/A	$0.00	N/A	$14,737.50	EN-H	NAS
VG50-DMEX	VNX NAS GATEWAY EMPTY ENCLOSURE	$45,000.00	40.5%	$26,775.00	$6,750.00	N/A	N/A	$0.00	N/A	$6,750.00	EN-H	NAS
VG50-DMEX-U	VNX NAS GATEWAY EMPTY ENCLOSURE-UPG	$58,500.00	40.5%	$34,807.50	$6,750.00	N/A	N/A	$0.00	N/A	$6,750.00	EN-H	NAS
VG50-DM-U	VNX NAS GATEWAY VG50 DATA MOVER-UPG	$71,500.00	40.5%	$42,542.50	$8,250.00	N/A	N/A	$0.00	N/A	$8,250.00	EN-H	NAS
VG8-ADV-L	VG8 ADV FILE LICENSE (NFS; MPFS & PNFS)	$30,000.00	30.5%	$20,850.00	$5,400.00	N/A	N/A	N/A	N/A	$5,400.00	D2	NAS
VG8-BASE-L	VG8 BASE FILE LICENSE (INCL CIFS & FTP)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D2	NAS
VG8-C-DCD	VG8 DOCUMENT CD KIT FOR CLARIION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
VG8-CEE2-L	VG8 AV 2-FOR-1 LICENSE	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
VG8-CEE-L	VG8 AV LICENSE	$3,000.00	30.5%	$2,085.00	$540.00	N/A	N/A	N/A	N/A	$540.00	D2	NAS
VG8-DM	VG8 GATEWAY SINGLE DATA MOVER	$55,000.00	30.5%	$38,225.00	$5,500.00	$3,850.00	N/A	$4,950.00	N/A	$5,500.00	B	NAS
VG8-DME0	VG8 G-WAY DM ENCLOSURE WITH 2 DATAMOVERS	$75,000.00	30.5%	$52,125.00	$7,500.00	$5,250.00	N/A	$6,750.00	N/A	$7,500.00	B	NAS
VG8-DMEX	VG8 GATEWAY EMPTY DATA MOVER ENCLOSURE	$35,000.00	30.5%	$24,325.00	$3,500.00	$2,450.00	N/A	$3,150.00	N/A	$3,500.00	B	NAS
VG8-DMEX-U	VG8 G-WAY EMPTY DATAMOVER ENCLOSURE U/G	$45,500.00	30.5%	$31,622.50	$4,550.00	$3,185.00	N/A	$4,095.00	N/A	$4,550.00	B	NAS
VG8-DM-U	VG8 GATEWAY SINGLE DATA MOVER ADD-ON	$71,500.00	30.5%	$49,692.50	$7,150.00	$5,005.00	N/A	$6,435.00	N/A	$7,150.00	B	NAS
VG8-FLR-L	VG8 FLR BASE LICENSE (2 BLADES)	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	NAS
VG8-REPV2-L	VG8 REPLICATOR V2 LICENSE	$31,100.00	30.5%	$21,614.50	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D2	NAS
VG8-REPV2-LU	VG8 REPLICATOR V2 UPG LICENSE	$31,100.00	30.5%	$21,614.50	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D2	NAS
VG8-S-DCD	VG8 DOCUMENT CD KIT FOR SYMMETRIX	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	NAS
VG-CS	Gateway Control Station 8GB MEM	$8,695.00	40.5%	$5,173.53	$1,304.25	N/A	N/A	$0.00	N/A	$1,304.25	EN-H	NAS
VG-CS2	2nd Gateway Control Station 8 GB MEM	$8,695.00	40.5%	$5,173.53	$1,304.25	N/A	N/A	$0.00	N/A	$1,304.25	EN-H	NAS
VG-CS2-U	2nd Gateway Control Station 8 GB MEM-UPG	$11,305.00	40.5%	$6,726.48	$1,304.42	N/A	N/A	$0.00	N/A	$1,304.42	EN-H	NAS
VG-FCOE-OP	2 port FCoE optical IO module	$10,250.00	40.5%	$6,098.75	$1,537.50	N/A	N/A	$0.00	N/A	$1,537.50	EN-H	NAS
VG-FCOE-TW	2 port FCoE Twinax IO module	$10,250.00	40.5%	$6,098.75	$1,537.50	N/A	N/A	$0.00	N/A	$1,537.50	EN-H	NAS
VG-M1GCU-A	4 port 1GbE CU Factory	$1,815.00	40.5%	$1,079.93	$272.25	N/A	N/A	$0.00	N/A	$272.25	EN-H	NAS
VG-M1GCU-U	4 port 1GbE CU Upgrade	$2,360.00	40.5%	$1,404.20	$272.31	N/A	N/A	$0.00	N/A	$272.31	EN-H	NAS
VG-M8GF-A	4 port 8G FC W/4 SFPs Factory	$4,095.00	40.5%	$2,436.53	$614.25	N/A	N/A	$0.00	N/A	$614.25	EN-H	NAS
VG-MXG2OP-A	2 port 10GbE Opt Factory	$10,250.00	40.5%	$6,098.75	$1,537.50	N/A	N/A	$0.00	N/A	$1,537.50	EN-H	NAS
VG-MXG2OP-U	2 port 10GbE Opt Upgrade	$13,325.00	40.5%	$7,928.38	$1,537.50	N/A	N/A	$0.00	N/A	$1,537.50	EN-H	NAS
VG-MXG2TW-A	2 port 10GbE Twin Ax Factory	$1,815.00	40.5%	$1,079.93	$272.25	N/A	N/A	$0.00	N/A	$272.25	EN-H	NAS
VG-MXG2TW-U	2 port 10GbE Twin Ax Upgrade	$2,360.00	40.5%	$1,404.20	$272.31	N/A	N/A	$0.00	N/A	$272.31	EN-H	NAS
VG-MXGT-A	2 port 10GBaseT Factory	$10,250.00	40.5%	$6,098.75	$1,537.50	N/A	N/A	$0.00	N/A	$1,537.50	EN-H	NAS
VG-MXGT-U	2 port 10GBaseT Upgrade	$13,325.00	40.5%	$7,928.38	$1,537.50	N/A	N/A	$0.00	N/A	$1,537.50	EN-H	NAS
V-NS4014610K	VAULTPACK NS40 146GB10K 2GB DRIVES QTY 5	$0.00	30.5%	$0.00	$612.00	$428.40	N/A	$459.00	N/A	$612.00	B	NAS
V-NS4014610KN	VAULT NS40 146GB 10K 2GB NEBS DRIVES QT	$0.00	30.5%	$0.00	$612.00	$428.40	N/A	$459.00	N/A	$612.00	B	NAS
V-NS4014615K	VAULTPACK NS40 146GB15K 4GB DRIVES QTY 5	$6,665.00	30.5%	$4,632.18	$799.80	$559.86	N/A	$600.00	N/A	$799.80	B	NAS
V-NS4014615KN	VAULT NS40 146GB 15K 4GB NEBS DRIVES QT	$6,665.00	30.5%	$4,632.18	$799.80	$559.86	N/A	$600.00	N/A	$799.80	B	NAS
V-NS4030010K	Vault Pack NS40 300GB10K 4Gb Qty 5	$0.00	30.5%	$0.00	$807.00	$564.90	N/A	$605.00	N/A	$807.00	B	NAS
V-NS4030010KN	VAULT NS40 300GB 10K 2GB NEBS DRIVES QT	$0.00	30.5%	$0.00	$879.00	$615.30	N/A	$659.00	N/A	$879.00	B	NAS
V-NS4030015K	VAULTPACK NS40 300GB15K 4GB DRIVES QTY 5	$0.00	30.5%	$0.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,008.00	B	NAS
V-NS4030015KN	VAULT NS40 300GB 15K 4GB NEBS DRIVES QT	$0.00	30.5%	$0.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,008.00	B	NAS
V-NS4040010K	VAULTPACK NS40 400GB10K 4GB DRIVES QTY 5	$0.00	30.5%	$0.00	$1,108.80	$776.16	N/A	$832.00	N/A	$1,108.80	B	NAS
V-NS4040010KN	VAULT NS40 400GB 10K 4GB NEBS DRIVES QT	$9,240.00	30.5%	$6,421.80	$1,108.80	$776.16	N/A	$832.00	N/A	$1,108.80	B	NAS
V-NS4045015K	VAULTPACK NS40 450GB15K 4GB DRIVES QTY 5	$0.00	30.5%	$0.00	$1,335.00	$934.50	N/A	$1,001.00	N/A	$1,335.00	B	NAS
V-NS407315K	VAULT PACK NS40 73GB 15K 4GB DRIVES QTY5	$0.00	30.5%	$0.00	$618.00	$432.60	N/A	$464.00	N/A	$618.00	B	NAS
V-NS407315KN	VAULT NS40 73GB15K 4GB NEBS DRIVES QTY 5	$0.00	30.5%	$0.00	$618.00	$432.60	N/A	$464.00	N/A	$618.00	B	NAS
V-NS4-14615K	CX4 VAULT 146GB 15K 4GB DRIVES	$0.00	30.5%	$0.00	$799.80	$559.86	N/A	$600.00	N/A	$799.80	B	NAS
V-NS4-1K72K	VAULT CX4 SERIES 1TB 7200 DRIVES QTY 5	$0.00	30.5%	$0.00	$993.00	$695.10	N/A	$745.00	N/A	$993.00	B	NAS
V-NS4-2K72K	VAULT CX4 SERIES 2TB 7200 DRIVES QTY 5	$0.00	30.5%	$0.00	$1,584.00	$1,108.80	N/A	$1,188.00	N/A	$1,584.00	B	NAS
V-NS4-30010K	VAULT WITH 300GB 10K 4GB FC DRIVES QTY	$0.00	30.5%	$0.00	$807.00	$564.90	N/A	$605.00	N/A	$807.00	B	NAS
V-NS4-30015K	CX4 VAULT 300GB 15K 4GB DRIVES	$0.00	30.5%	$0.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,008.00	B	NAS
V-NS4-40010K	CX4 VAULT 400GB 10K 4GB DRIVES	$9,240.00	30.5%	$6,421.80	$1,108.80	$776.16	N/A	$832.00	N/A	$1,108.80	B	NAS
V-NS4-45010K	VAULT WITH 450GB 10K 4GB FC DRIVES QTY	$0.00	30.5%	$0.00	$1,059.00	$741.30	N/A	$794.00	N/A	$1,059.00	B	NAS
V-NS4-45015K	CX4 VAULT 450GB 15K 4GB DRIVES	$0.00	30.5%	$0.00	$1,335.00	$934.50	N/A	$1,001.00	N/A	$1,335.00	B	NAS
V-NS4-60010K	VAULT WITH 600GB 10K 4GB FC DRIVES QTY	$0.00	30.5%	$0.00	$1,296.00	$907.20	N/A	$972.00	N/A	$1,296.00	B	NAS
V-NS4-60015K	VAULT PACK 600GB 15K 4GB FC DRIVES 5PACK	$0.00	30.5%	$0.00	$1,653.00	$1,157.10	N/A	$1,240.00	N/A	$1,653.00	B	NAS
V-NS8014610K	VAULT PACK NS80 146GB 10K 2GB DRIVES QTY	$0.00	30.5%	$0.00	$612.00	$428.40	N/A	$459.00	N/A	$612.00	B	NAS
V-NS8014610KN	VAULT PACK NS80 146GB 10K 2GB NEBS DRIVE	$0.00	30.5%	$0.00	$612.00	$428.40	N/A	$459.00	N/A	$612.00	B	NAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V-NS8014615K	VAULT PACK NS80 146GB 15K 4GB DRIVES QTY	$6,665.00	30.5%	$4,632.18	$799.80	$559.86	N/A	$600.00	N/A	$799.80	B	NAS
V-NS8014615KN	VAULT PACK NS80 146GB 15K 4GB NEBS DRIVE	$6,665.00	30.5%	$4,632.18	$799.80	$559.86	N/A	$600.00	N/A	$799.80	B	NAS
V-NS8030010K	Vault Pack NS80 300GB 10K 4Gb Drives, Qt	$0.00	30.5%	$0.00	$805.80	$564.06	N/A	$604.00	N/A	$805.80	B	NAS
V-NS8030010KN	VAULT PACK NS80 300GB 10K 2GB NEBS DRIVE	$0.00	30.5%	$0.00	$879.00	$615.30	N/A	$659.00	N/A	$879.00	B	NAS
V-NS8030015K	VAULT PACK NS80 300GB 15K 4GB DRIVES QTY	$0.00	30.5%	$0.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,008.00	B	NAS
V-NS8030015KN	VAULT PACK NS80 300GB 15K 4GB NEBS DRIVE	$0.00	30.5%	$0.00	$1,008.00	$705.60	N/A	$756.00	N/A	$1,008.00	B	NAS
V-NS8040010K	VAULT PACK NS80 400GB 10K 4GB DRIVES QTY	$0.00	30.5%	$0.00	$1,108.80	$776.16	N/A	$832.00	N/A	$1,108.80	B	NAS
V-NS8045015K	VAULT PACK NS80 450GB 15K 4GB DRIVES QTY	$0.00	30.5%	$0.00	$1,335.00	$934.50	N/A	$1,001.00	N/A	$1,335.00	B	NAS
V-NS807315K	VAULT PACK NS80 73GB 15K 4GB DRIVES QTY	$0.00	30.5%	$0.00	$618.00	$432.60	N/A	$464.00	N/A	$618.00	B	NAS
V-NS807315KN	VAULT PACK NS80 73GB 15K 4GB NEBS DRIVES	$0.00	30.5%	$0.00	$618.00	$432.60	N/A	$464.00	N/A	$618.00	B	NAS
VNX4-1000ATA4	NX4 VAULT PACK 4X1000GB SATA DISKS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
VNX4-1000ATA5	NX4 VAULT PACK 5X1000GB SATA DISKS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-14615K4	NX4 VAULT PACK 4X146GB 15K SAS DISKS	$1,710.00	17.5%	$1,410.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-14615K5	NX4 VAULT PACK 5X146GB 15K SAS DISKS	$2,140.00	17.5%	$1,765.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
VNX4-2000ATA4	NX4 VAULT PACK 4X 2TB 7200RPM SATA DISKS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
VNX4-2000ATA5	NX4 VAULT PACK 5X 2TB 7200RPM SATA DISKS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
VNX4-214610K4	NX4 DAE OS W4 2.5 146GB 10K SAS DRIVES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
VNX4-214610K5	NX4 DAE OS W5 2.5 146GB 10K SAS DRIVES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
VNX4-230010K4	NX4 DAE OS W4 2.5 300GB 10K SAS DRIVES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
VNX4-230010K5	NX4 DAE OS W5 2.5 300GB 10K SAS DRIVES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-30015K4	NX4 VAULT PACK 4X300GB 15K SAS DISKS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-30015K5	NX4 VAULT PACK 5X300GB 15K SAS DISKS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-40010K4	NX4 VAULT PACK 4X400GB 10K SAS DISKS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-40010K5	NX4 VAULT PACK 5X400GB 10K SAS DISKS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-45015K4	NX4 VAULT 450GB 15K 3GB SAS DRIVES QTY 4	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-45015K5	NX4 VAULT 450GB 15K 3GB SAS DRIVES QTY 5	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-60010K4	NX4 4 600GB 10K CONTROL DRIVES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-60010K5	NX4 5 600GB 10K CONTROL DRIVES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-60015K4	NX4 DAE OS W 4 600GB 15K SAS DRIVES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
V-NX4-60015K5	NX4 DAE OS W 5 600GB 15K SAS DRIVES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	NAS
456-000-066	SRDF/AUTOSTART	$0.00	30.5%	$0.00	$9,032.10	$8,246.70	$7,068.60	N/A	N/A	$9,032.10	D3	OPEN EDITION
456-000-067	SRDF/AUTOSTART FOR EXCHANGE 2000	$0.00	30.5%	$0.00	$580.75	$530.25	$454.50	N/A	N/A	$580.75	D3	OPEN EDITION
456-000-069	SRDF/AUTOSTART FOR EXCHANGE 5.5	$0.00	30.5%	$0.00	$580.75	$530.25	$454.50	N/A	N/A	$580.75	D3	OPEN EDITION
456-000-070	SRDF/AUTOSTART FOR ORACLE ON SOLARIS	$0.00	30.5%	$0.00	$2,150.50	$1,963.50	$1,683.00	N/A	N/A	$2,150.50	D3	OPEN EDITION
456-000-073	SRDF/AUTOSTART FOR SRDF DATA SOURCE	$0.00	30.5%	$0.00	$3,343.97	$3,053.19	$2,617.02	N/A	N/A	$3,343.97	D3	OPEN EDITION
456-000-240	RETROSPECT MULTI SERVER (CU)	$0.00	30.5%	$0.00	$176.87	$161.49	$138.42	N/A	N/A	$176.87	D3	OPEN EDITION
456-000-241	RETROSPECT SMALL BUS SVR-PREMIUM (CU)	$0.00	30.5%	$0.00	$110.17	$100.59	$86.22	N/A	N/A	$110.17	D3	OPEN EDITION
456-000-242	RETROSPECT SINGLE SERVER (CU)	$0.00	30.5%	$0.00	$103.27	$94.29	$80.82	N/A	N/A	$103.27	D3	OPEN EDITION
456-000-243	RETROSPECT DISK-TO-DISK (CU)	$0.00	30.5%	$0.00	$59.57	$54.39	$46.62	N/A	N/A	$59.57	D3	OPEN EDITION
456-000-244	RETROSPECT PROFESSIONAL (CU)	$0.00	30.5%	$0.00	$41.40	$37.80	$32.40	N/A	N/A	$41.40	D3	OPEN EDITION
456-000-245	RETROSPECT ADD-ON VALUE PACKAGE (CU)	$0.00	30.5%	$0.00	$367.77	$335.79	$287.82	N/A	N/A	$367.77	D3	OPEN EDITION
456-000-246	RETROSPECT OPEN FILE BACKUP (CU)	$0.00	30.5%	$0.00	$119.37	$108.99	$93.42	N/A	N/A	$119.37	D3	OPEN EDITION
456-000-247	RETROSPECT DISASTER RECOVERY (CU)	$0.00	30.5%	$0.00	$91.77	$83.79	$71.82	N/A	N/A	$91.77	D3	OPEN EDITION
456-000-248	RETROSPECT ADVANCED TAPE SUPPORT (CU)	$0.00	30.5%	$0.00	$119.37	$108.99	$93.42	N/A	N/A	$119.37	D3	OPEN EDITION
456-000-249	RETROSPECT SQL SERVER AGENT (CU)	$0.00	30.5%	$0.00	$119.37	$108.99	$93.42	N/A	N/A	$119.37	D3	OPEN EDITION
456-000-250	RETROSPECT EXCHANGE SERVER AGENT (CU)	$0.00	30.5%	$0.00	$119.37	$108.99	$93.42	N/A	N/A	$119.37	D3	OPEN EDITION
456-000-251	RETROSPECT SMALL BUSINESS SVR - PREMIUM	$0.00	30.5%	$0.00	$209.07	$190.89	$163.62	N/A	N/A	$209.07	D3	OPEN EDITION
456-000-252	RETROSPECT SMALL BUSINESS SVR - STANDARD	$0.00	30.5%	$0.00	$140.07	$127.89	$109.62	N/A	N/A	$140.07	D3	OPEN EDITION
456-000-253	RETROSPECT DISK-TO-DISK SERVERS	$0.00	30.5%	$0.00	$96.37	$87.99	$75.42	N/A	N/A	$96.37	D3	OPEN EDITION
456-000-254	RETROSPECT PROFESSIONAL SERVERS	$0.00	30.5%	$0.00	$57.27	$52.29	$44.82	N/A	N/A	$57.27	D3	OPEN EDITION
456-000-255	RETROSPECT ADD-ON VALUE PACKAGE	$0.00	30.5%	$0.00	$705.87	$644.49	$552.42	N/A	N/A	$705.87	D3	OPEN EDITION
456-000-278	BACKUP ADVISOR (UP TO 50 CLIENTS)	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	D3	OPEN EDITION
456-000-279	BACKUP ADVISOR (UP TO 100 CLIENTS)	$0.00	30.5%	$0.00	$4,600.00	$4,200.00	N/A	N/A	N/A	$4,600.00	D3	OPEN EDITION
456-000-280	BACKUP ADVISOR (UP TO 250 CLIENTS)	$0.00	30.5%	$0.00	$11,500.00	$10,500.00	N/A	N/A	N/A	$11,500.00	D3	OPEN EDITION
456-000-281	BACKUP ADVISOR (UP TO 500 CLIENTS)	$0.00	30.5%	$0.00	$18,400.00	$16,800.00	N/A	N/A	N/A	$18,400.00	D3	OPEN EDITION
456-000-282	BACKUP ADVISOR (UP TO 800 CLIENTS)	$0.00	30.5%	$0.00	$25,300.00	$23,100.00	N/A	N/A	N/A	$25,300.00	D3	OPEN EDITION
456-000-283	BACKUP ADVISOR (MORE THAN 800 CLIENTS)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-000-408	DSKXTNDR FOR UX/LX CAP 750TB	$0.00	30.5%	$0.00	$101,568.00	$92,736.00	$79,488.00	N/A	N/A	$142,195.20	D3	OPEN EDITION
456-000-419	DSKXTNDR UX/LX DATA MGR EMC CELERRA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-000-466	DISKXTENDER 2000 DATA MANAGER SERVER	$0.00	30.5%	$0.00	$390.77	$356.79	$305.82	N/A	N/A	$390.77	D3	OPEN EDITION
456-000-467	DSKXTNDR 2K MDSTR OPTICAL LEVEL A	$0.00	30.5%	$0.00	$275.77	$251.79	$215.82	N/A	N/A	$275.77	D3	OPEN EDITION
456-000-468	DSKXTNDR 2K MDSTR OPTICAL LEVEL B	$0.00	30.5%	$0.00	$620.77	$566.79	$485.82	N/A	N/A	$620.77	D3	OPEN EDITION
456-000-469	DSKXTNDR 2K MDSTR OPTICAL LEVEL C	$0.00	30.5%	$0.00	$942.77	$860.79	$737.82	N/A	N/A	$942.77	D3	OPEN EDITION
456-000-470	DSKXTNDR 2K MDSTR OPTICAL LEVEL D	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	OPEN EDITION
456-000-471	DSKXTNDR 2K MDSTR OPTICAL LEVEL E	$0.00	30.5%	$0.00	$1,586.77	$1,448.79	$1,241.82	N/A	N/A	$1,586.77	D3	OPEN EDITION
456-000-472	DSKXTNDR 2K MDSTR OPTICAL LEVEL F	$0.00	30.5%	$0.00	$2,253.77	$2,057.79	$1,763.82	N/A	N/A	$2,253.77	D3	OPEN EDITION
456-000-473	DSKXTNDR 2K MDSTR OPTICAL LEVEL G	$0.00	30.5%	$0.00	$2,506.77	$2,288.79	$1,961.82	N/A	N/A	$2,506.77	D3	OPEN EDITION
456-000-474	DSKXTNDR 2K MDSTR OPTICAL LEVEL H	$0.00	30.5%	$0.00	$2,897.77	$2,645.79	$2,267.82	N/A	N/A	$2,897.77	D3	OPEN EDITION
456-000-475	DSKXTNDR 2K MDSTR OPTICAL LEVEL I	$0.00	30.5%	$0.00	$4,208.77	$3,842.79	$3,293.82	N/A	N/A	$4,208.77	D3	OPEN EDITION
456-000-476	DSKXTNDR 2K MDSTR OPTICAL LEVEL J	$0.00	30.5%	$0.00	$6,301.77	$5,753.79	$4,931.82	N/A	N/A	$6,301.77	D3	OPEN EDITION
456-000-477	DSKXTNDR 2K MDSTR OPTICAL LEVEL K	$0.00	30.5%	$0.00	$7,865.77	$7,181.79	$6,155.82	N/A	N/A	$7,865.77	D3	OPEN EDITION
456-000-478	DSKXTNDR 2K MDSTR OPTICAL LEVEL L	$0.00	30.5%	$0.00	$8,923.77	$8,147.79	$6,983.82	N/A	N/A	$8,923.77	D3	OPEN EDITION
456-000-479	DSKXTNDR 2K MDSTR OPTICAL LEVEL M	$0.00	30.5%	$0.00	$10,487.77	$9,575.79	$8,207.82	N/A	N/A	$10,487.77	D3	OPEN EDITION
456-000-480	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL A	$0.00	30.5%	$0.00	$413.77	$377.79	$323.82	N/A	N/A	$413.77	D3	OPEN EDITION
456-000-481	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL B	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	OPEN EDITION
456-000-482	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL C	$0.00	30.5%	$0.00	$2,368.77	$2,162.79	$1,853.82	N/A	N/A	$2,368.77	D3	OPEN EDITION
456-000-483	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL D	$0.00	30.5%	$0.00	$3,150.77	$2,876.79	$2,465.82	N/A	N/A	$3,150.77	D3	OPEN EDITION
456-000-484	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL E	$0.00	30.5%	$0.00	$3,932.77	$3,590.79	$3,077.82	N/A	N/A	$3,932.77	D3	OPEN EDITION
456-000-485	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL F	$0.00	30.5%	$0.00	$4,737.77	$4,325.79	$3,707.82	N/A	N/A	$4,737.77	D3	OPEN EDITION
456-000-486	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL G	$0.00	30.5%	$0.00	$5,519.77	$5,039.79	$4,319.82	N/A	N/A	$5,519.77	D3	OPEN EDITION
456-000-487	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL H	$0.00	30.5%	$0.00	$6,577.77	$6,005.79	$5,147.82	N/A	N/A	$6,577.77	D3	OPEN EDITION
456-000-488	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL I	$0.00	30.5%	$0.00	$7,612.77	$6,950.79	$5,957.82	N/A	N/A	$7,612.77	D3	OPEN EDITION
456-000-489	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL J	$0.00	30.5%	$0.00	$8,670.77	$7,916.79	$6,785.82	N/A	N/A	$8,670.77	D3	OPEN EDITION
456-000-490	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL K	$0.00	30.5%	$0.00	$9,728.77	$8,882.79	$7,613.82	N/A	N/A	$9,728.77	D3	OPEN EDITION
456-000-491	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL L	$0.00	30.5%	$0.00	$10,763.77	$9,827.79	$8,423.82	N/A	N/A	$10,763.77	D3	OPEN EDITION
456-000-492	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL M	$0.00	30.5%	$0.00	$11,798.77	$10,772.79	$9,233.82	N/A	N/A	$11,798.77	D3	OPEN EDITION
456-000-493	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL N	$0.00	30.5%	$0.00	$12,833.77	$11,717.79	$10,043.82	N/A	N/A	$12,833.77	D3	OPEN EDITION
456-000-494	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL O	$0.00	30.5%	$0.00	$13,891.77	$12,683.79	$10,871.82	N/A	N/A	$13,891.77	D3	OPEN EDITION
456-000-495	DSKXTNDR 2K MDSTR DVD-RAM LEVEL A	$0.00	30.5%	$0.00	$137.77	$125.79	$107.82	N/A	N/A	$137.77	D3	OPEN EDITION
456-000-496	DSKXTNDR 2K MDSTR DVD-RAM LEVEL B	$0.00	30.5%	$0.00	$666.77	$608.79	$521.82	N/A	N/A	$666.77	D3	OPEN EDITION
456-000-497	DSKXTNDR 2K MDSTR DVD-RAM LEVEL C	$0.00	30.5%	$0.00	$942.77	$860.79	$737.82	N/A	N/A	$942.77	D3	OPEN EDITION
456-000-498	DSKXTNDR 2K MDSTR DVD-RAM LEVEL D	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	OPEN EDITION
456-000-499	DSKXTNDR 2K MDSTR DVD-RAM LEVEL E	$0.00	30.5%	$0.00	$1,862.77	$1,700.79	$1,457.82	N/A	N/A	$1,862.77	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-000-500	DSKXTNDR 2K MDSTR DVD-RAM LEVEL F	$0.00	30.5%	$0.00	$2,115.77	$1,931.79	$1,655.82	N/A	N/A	$2,115.77	D3	OPEN EDITION
456-000-501	DSKXTNDR 2K MDSTR DVD-RAM LEVEL G	$0.00	30.5%	$0.00	$2,368.77	$2,162.79	$1,853.82	N/A	N/A	$2,368.77	D3	OPEN EDITION
456-000-502	DSKXTNDR 2K MDSTR DVD-RAM LEVEL H	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	OPEN EDITION
456-000-503	DSKXTNDR 2K MDSTR DVD-RAM LEVEL I	$0.00	30.5%	$0.00	$3,150.77	$2,876.79	$2,465.82	N/A	N/A	$3,150.77	D3	OPEN EDITION
456-000-504	DSKXTNDR 2K MDSTR DVD-RAM LEVEL J	$0.00	30.5%	$0.00	$3,932.77	$3,590.79	$3,077.82	N/A	N/A	$3,932.77	D3	OPEN EDITION
456-000-505	DSKXTNDR 2K MDSTR DVD-RAM LEVEL K	$0.00	30.5%	$0.00	$5,243.77	$4,787.79	$4,103.82	N/A	N/A	$5,243.77	D3	OPEN EDITION
456-000-506	DSKXTNDR 2K MDSTR DVD-RAM LEVEL L	$0.00	30.5%	$0.00	$6,577.77	$6,005.79	$5,147.82	N/A	N/A	$6,577.77	D3	OPEN EDITION
456-000-507	DSKXTNDR 2K MDSTR DVD-RAM LEVEL M	$0.00	30.5%	$0.00	$7,865.77	$7,181.79	$6,155.82	N/A	N/A	$7,865.77	D3	OPEN EDITION
456-000-508	DSKXTNDR 2K MDSTR DVD-RAM LEVEL N	$0.00	30.5%	$0.00	$9,176.77	$8,378.79	$7,181.82	N/A	N/A	$9,176.77	D3	OPEN EDITION
456-000-510	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL B	$0.00	30.5%	$0.00	$758.77	$692.79	$593.82	N/A	N/A	$758.77	D3	OPEN EDITION
456-000-511	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL C	$0.00	30.5%	$0.00	$1,057.77	$965.79	$827.82	N/A	N/A	$1,057.77	D3	OPEN EDITION
456-000-512	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL D	$0.00	30.5%	$0.00	$1,448.77	$1,322.79	$1,133.82	N/A	N/A	$1,448.77	D3	OPEN EDITION
456-000-513	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL E	$0.00	30.5%	$0.00	$2,115.77	$1,931.79	$1,655.82	N/A	N/A	$2,115.77	D3	OPEN EDITION
456-000-514	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL F	$0.00	30.5%	$0.00	$2,368.77	$2,162.79	$1,853.82	N/A	N/A	$2,368.77	D3	OPEN EDITION
456-000-515	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL G	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	OPEN EDITION
456-000-516	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL H	$0.00	30.5%	$0.00	$2,897.77	$2,645.79	$2,267.82	N/A	N/A	$2,897.77	D3	OPEN EDITION
456-000-517	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL I	$0.00	30.5%	$0.00	$3,702.77	$3,380.79	$2,897.82	N/A	N/A	$3,702.77	D3	OPEN EDITION
456-000-519	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL K	$0.00	30.5%	$0.00	$5,795.77	$5,291.79	$4,535.82	N/A	N/A	$5,795.77	D3	OPEN EDITION
456-000-520	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL L	$0.00	30.5%	$0.00	$7,359.77	$6,719.79	$5,759.82	N/A	N/A	$7,359.77	D3	OPEN EDITION
456-001-755	INA REPLISTOR FOR WINDOWS	$0.00	30.5%	$0.00	$632.50	$577.50	$495.00	N/A	N/A	$885.48	D3	OPEN EDITION
456-001-756	INA REPLISTOR FOR WINDOWS ADVANCED SVR	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	$900.00	N/A	N/A	$1,610.04	D3	OPEN EDITION
456-001-757	INA REPLISTOR FOR WINDOWS STORAGE SERVER	$0.00	30.5%	$0.00	$379.50	$346.50	$297.00	N/A	N/A	$531.36	D3	OPEN EDITION
456-001-758	INA REPLISTOR FOR WINDOWS DATA CENTER	$0.00	30.5%	$0.00	$6,578.00	$6,006.00	$5,148.00	N/A	N/A	$9,209.16	D3	OPEN EDITION
456-001-795	APPXTNDR SOFTWARE DEVELOPER KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-001-909	DISKXTENDER 2000 MEDIASTOR SERVER SINGLE	$0.00	30.5%	$0.00	$666.77	$608.79	$521.82	N/A	N/A	$666.77	D3	OPEN EDITION
456-001-911	AX CONNECTOR FOR SHARESCAN	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-001-912	QUICKSCAN PRO EXPORTER FOR AX	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-001-944	ARCHIVEXTENDER API TOOLKIT FOR WINDOWS	$0.00	30.5%	$0.00	$574.77	$524.79	$449.82	N/A	N/A	$574.77	D3	OPEN EDITION
456-002-296	DSKXTNDR APPLIANCE ED NAS LEVEL A	$0.00	30.5%	$0.00	$230.00	$210.00	$180.00	N/A	N/A	$230.00	D3	OPEN EDITION
456-002-297	DSKXTNDR APPLIANCE ED NAS LEVEL B	$0.00	30.5%	$0.00	$575.00	$525.00	$450.00	N/A	N/A	$575.00	D3	OPEN EDITION
456-002-298	DSKXTNDR APPLIANCE ED NAS LEVEL C	$0.00	30.5%	$0.00	$920.00	$840.00	$720.00	N/A	N/A	$920.00	D3	OPEN EDITION
456-002-304	DSKXTNDR APPLIANCE ED DATA MGR FOR SNAP	$0.00	30.5%	$0.00	$344.77	$314.79	$269.82	N/A	N/A	$344.77	D3	OPEN EDITION
456-002-326	DSKXTNDR APPLIANCE ED DATA MGR	$0.00	30.5%	$0.00	$344.77	$314.79	$269.82	N/A	N/A	$344.77	D3	OPEN EDITION
456-002-328	DISKXTENDER APPLIANCE EDITION FOR MAXTOR	$0.00	30.5%	$0.00	$344.77	$314.79	$269.82	N/A	N/A	$344.77	D3	OPEN EDITION
456-002-370	DSKXTNDR 2K DATA MGR SVR SINGLE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-471	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL J	$0.00	30.5%	$0.00	$4,484.77	$4,094.79	$3,509.82	N/A	N/A	$4,484.77	D3	OPEN EDITION
456-002-472	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL A	$0.00	30.5%	$0.00	$165.37	$150.99	$129.42	N/A	N/A	$165.37	D3	OPEN EDITION
456-002-474	TIVOLI DISKXTENDER 2000 DATA MANAGER	$0.00	30.5%	$0.00	$344.77	$314.79	$269.82	N/A	N/A	$344.77	D3	OPEN EDITION
456-002-475	TIVOLI DSKXTNDR 2K DATA MGR CLUSTER	$0.00	30.5%	$0.00	$1,149.77	$1,049.79	$899.82	N/A	N/A	$1,149.77	D3	OPEN EDITION
456-002-476	TIVOLI DISKXTENDER 2000 TSM 1TB CP	$0.00	30.5%	$0.00	$2,529.77	$2,309.79	$1,979.82	N/A	N/A	$2,529.77	D3	OPEN EDITION
456-002-477	TIVOLI DISKXTENDER 2000 TSM 5TB CP	$0.00	30.5%	$0.00	$5,979.77	$5,459.79	$4,679.82	N/A	N/A	$5,979.77	D3	OPEN EDITION
456-002-478	TIVOLI DISKXTENDER 2000 TSM 10TB CP	$0.00	30.5%	$0.00	$7,589.77	$6,929.79	$5,939.82	N/A	N/A	$7,589.77	D3	OPEN EDITION
456-002-479	TIVOLI DISKXTENDER 2000 TSM 20TB CP	$0.00	30.5%	$0.00	$9,199.77	$8,399.79	$7,199.82	N/A	N/A	$9,199.77	D3	OPEN EDITION
456-002-482	XTRATA VOLUME 5M PER MO	$0.00	30.5%	$0.00	$16,800.00	$14,400.00	N/A	N/A	N/A	$16,800.00	D3	OPEN EDITION
456-002-553	ASCENT CAPTURE ENHANCED RELSE SCRIPT	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN EDITION
456-002-567	APPXTNDR CERNER OIF USER ACCESS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-604	XTRATA VOLUME 5K PER MONTH	$0.00	30.5%	$0.00	$208.95	$179.10	N/A	N/A	N/A	$208.95	D3	OPEN EDITION
456-002-605	XTRATA VOLUME 20K PER MONTH	$0.00	30.5%	$0.00	$630.00	$540.00	N/A	N/A	N/A	$630.00	D3	OPEN EDITION
456-002-606	XTRATA VOLUME 25K PER MONTH	$0.00	30.5%	$0.00	$693.00	$594.00	N/A	N/A	N/A	$693.00	D3	OPEN EDITION
456-002-607	XTRATA VOLUME 50K PER MONTH	$0.00	30.5%	$0.00	$882.00	$756.00	N/A	N/A	N/A	$882.00	D3	OPEN EDITION
456-002-608	XTRATA VOLUME 75K PER MONTH	$0.00	30.5%	$0.00	$1,155.00	$990.00	N/A	N/A	N/A	$1,155.00	D3	OPEN EDITION
456-002-609	XTRATA VOLUME 125K PER MONTH	$0.00	30.5%	$0.00	$1,680.00	$1,440.00	N/A	N/A	N/A	$1,680.00	D3	OPEN EDITION
456-002-610	XTRATA VOLUME 200K PER MONTH	$0.00	30.5%	$0.00	$2,205.00	$1,890.00	N/A	N/A	N/A	$2,205.00	D3	OPEN EDITION
456-002-611	XTRATA VOLUME 350K PER MONTH	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN EDITION
456-002-612	XTRATA VOLUME 500K PER MONTH	$0.00	30.5%	$0.00	$3,990.00	$3,420.00	N/A	N/A	N/A	$3,990.00	D3	OPEN EDITION
456-002-613	XTRATA VOLUME 1M PER MONTH	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	N/A	N/A	N/A	$6,300.00	D3	OPEN EDITION
456-002-614	XTRATA VOLUME 2M PER MONTH	$0.00	30.5%	$0.00	$9,240.00	$7,920.00	N/A	N/A	N/A	$9,240.00	D3	OPEN EDITION
456-002-615	XTRATA VOLUME 3M PER MONTH	$0.00	30.5%	$0.00	$11,970.00	$10,260.00	N/A	N/A	N/A	$11,970.00	D3	OPEN EDITION
456-002-616	XTRATA VOLUME 5K PER YR	$0.00	30.5%	$0.00	$208.95	$179.10	N/A	N/A	N/A	$208.95	D3	OPEN EDITION
456-002-617	XTRATA VOLUME 2M PER YR	$0.00	30.5%	$0.00	$3,570.00	$3,060.00	N/A	N/A	N/A	$3,570.00	D3	OPEN EDITION
456-002-618	XTRATA VOLUME 5M PER YR	$0.00	30.5%	$0.00	$5,460.00	$4,680.00	N/A	N/A	N/A	$5,460.00	D3	OPEN EDITION
456-002-619	XTRATA VOLUME 10M PER YR	$0.00	30.5%	$0.00	$7,770.00	$6,660.00	N/A	N/A	N/A	$7,770.00	D3	OPEN EDITION
456-002-620	XTRATA VOLUME 15M PER YR	$0.00	30.5%	$0.00	$10,269.00	$8,802.00	N/A	N/A	N/A	$10,269.00	D3	OPEN EDITION
456-002-621	XTRATA VOLUME 20M PER YR	$0.00	30.5%	$0.00	$11,130.00	$9,540.00	N/A	N/A	N/A	$11,130.00	D3	OPEN EDITION
456-002-622	XTRATA VOLUME 40M PER YR	$0.00	30.5%	$0.00	$16,548.00	$14,184.00	N/A	N/A	N/A	$16,548.00	D3	OPEN EDITION
456-002-623	XTRATA VOLUME 300K PAGE COUNT	$0.00	30.5%	$0.00	$693.00	$594.00	N/A	N/A	N/A	$693.00	D3	OPEN EDITION
456-002-624	XTRATA VOLUME 1M PAGE COUNT	$0.00	30.5%	$0.00	$1,155.00	$990.00	N/A	N/A	N/A	$1,155.00	D3	OPEN EDITION
456-002-625	KODAK PDF IMAGE & TEXT 5K PER MONTH	$0.00	30.5%	$0.00	$104.58	$89.64	N/A	N/A	N/A	$104.58	D3	OPEN EDITION
456-002-626	KODAK PDF IMAGE & TEXT 20K PER MONTH	$0.00	30.5%	$0.00	$286.02	$245.16	N/A	N/A	N/A	$286.02	D3	OPEN EDITION
456-002-627	KODAK PDF IMAGE & TEXT 25K PER MONTH	$0.00	30.5%	$0.00	$346.50	$297.00	N/A	N/A	N/A	$346.50	D3	OPEN EDITION
456-002-629	KODAK PDF IMAGE & TEXT 75K PER MONTH	$0.00	30.5%	$0.00	$577.50	$495.00	N/A	N/A	N/A	$577.50	D3	OPEN EDITION
456-002-630	KODAK PDF IMAGE & TEXT 125K PER MONTH	$0.00	30.5%	$0.00	$762.30	$653.40	N/A	N/A	N/A	$762.30	D3	OPEN EDITION
456-002-631	KODAK PDF IMAGE & TEXT 200K PER MONTH	$0.00	30.5%	$0.00	$1,039.50	$891.00	N/A	N/A	N/A	$1,039.50	D3	OPEN EDITION
456-002-632	KODAK PDF IMAGE & TEXT 350K PER MONTH	$0.00	30.5%	$0.00	$1,254.75	$1,075.50	N/A	N/A	N/A	$1,254.75	D3	OPEN EDITION
456-002-633	KODAK PDF IMAGE & TEXT 500K PER MONTH	$0.00	30.5%	$0.00	$1,470.00	$1,260.00	N/A	N/A	N/A	$1,470.00	D3	OPEN EDITION
456-002-634	KODAK PDF IMAGE & TEXT 1M PER MONTH	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN EDITION
456-002-635	KODAK PDF IMAGE & TEXT 2M PER MONTH	$0.00	30.5%	$0.00	$3,360.00	$2,880.00	N/A	N/A	N/A	$3,360.00	D3	OPEN EDITION
456-002-636	KODAK PDF IMAGE & TEXT 3M PER MONTH	$0.00	30.5%	$0.00	$4,620.00	$3,960.00	N/A	N/A	N/A	$4,620.00	D3	OPEN EDITION
456-002-637	KODAK PDF IMAGE & TEXT 2M PER YR	$0.00	30.5%	$0.00	$1,178.10	$1,009.80	N/A	N/A	N/A	$1,178.10	D3	OPEN EDITION
456-002-638	KODAK PDF IMAGE & TEXT 5M PER YR	$0.00	30.5%	$0.00	$1,801.80	$1,544.40	N/A	N/A	N/A	$1,801.80	D3	OPEN EDITION
456-002-639	KODAK PDF IMAGE & TEXT 10M PER YR	$0.00	30.5%	$0.00	$2,564.10	$2,197.80	N/A	N/A	N/A	$2,564.10	D3	OPEN EDITION
456-002-640	KODAK PDF IMAGE & TEXT 15M PER YR	$0.00	30.5%	$0.00	$3,388.77	$2,904.66	N/A	N/A	N/A	$3,388.77	D3	OPEN EDITION
456-002-641	KODAK PDF IMAGE & TEXT 20M PER YR	$0.00	30.5%	$0.00	$3,672.90	$3,148.20	N/A	N/A	N/A	$3,672.90	D3	OPEN EDITION
456-002-642	KODAK PDF IMAGE & TEXT 40M PER YR	$0.00	30.5%	$0.00	$5,460.84	$4,680.72	N/A	N/A	N/A	$5,460.84	D3	OPEN EDITION
456-002-643	KODAK PDF IMAGE & TEXT 300K PAGE COUNT	$0.00	30.5%	$0.00	$346.50	$297.00	N/A	N/A	N/A	$346.50	D3	OPEN EDITION
456-002-644	KODAK PDF IMAGE & TEXT 1M PAGE COUNT	$0.00	30.5%	$0.00	$577.50	$495.00	N/A	N/A	N/A	$577.50	D3	OPEN EDITION
456-002-645	RECOSTAR PROFESSIONAL 25 CPS	$0.00	30.5%	$0.00	$1,417.50	$1,215.00	N/A	N/A	N/A	$1,417.50	D3	OPEN EDITION
456-002-646	RECOSTAR PROFESSIONAL 100 CPS	$0.00	30.5%	$0.00	$4,252.50	$3,645.00	N/A	N/A	N/A	$4,252.50	D3	OPEN EDITION
456-002-647	RECOSTAR PROFESSIONAL 250 CPS	$0.00	30.5%	$0.00	$8,505.00	$7,290.00	N/A	N/A	N/A	$8,505.00	D3	OPEN EDITION
456-002-650	ENHANCED BAR CODE	$0.00	30.5%	$0.00	$523.95	$449.10	N/A	N/A	N/A	$523.95	D3	OPEN EDITION
456-002-652	KOFAX SOFTWARE UPGRADE V5 TO V6	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-653	KOFAX SOFTWARE UPGRADE V4 TO V6	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-656	RS DOCUMENTUM V6	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-002-657	RS DOCUMENTUM V6 JAPANESE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-658	RS FILENET PANAGON IS V6	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-659	RS FILENET PANAGON CS V6	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-660	RS FILENET CM V6	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-661	RS HUMMINGBIRD DM V6	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-662	RS HUMMINGBIRD DOCSFUSION V5	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-663	RS IBM CM MULTI 8.X V6	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-664	RS IBM IMGPLUS/400 WAF V4	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-665	RS IBM CM ISERIES 5.1 V5	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-666	RS IBM CM MULTI 6.1 7.1 V4	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-667	RS IBM VISUALINFO 4.1 4.3 V4	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-668	RS IBM CM EXPRESS 8.2 V6	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-669	RS KOFAX XML	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-671	AC V7 GERMAN STD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-672	AC V7 SPANISH STD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-673	AC V7 FRENCH STD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-674	AC V7 ITALIAN STD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-675	AC V7 PORTUGUESE STD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-676	AC V7 JAPANESE STD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-790	DISKXTENDER 2000 DATA MANAGER SERVER	$0.00	30.5%	$0.00	$390.77	$356.79	$305.82	N/A	N/A	$390.77	D3	OPEN EDITION
456-002-791	DSKXTNDR 2K MDSTR OPTICAL LEVEL A	$0.00	30.5%	$0.00	$275.77	$251.79	$215.82	N/A	N/A	$275.77	D3	OPEN EDITION
456-002-792	DSKXTNDR 2K MDSTR OPTICAL LEVEL B	$0.00	30.5%	$0.00	$620.77	$566.79	$485.82	N/A	N/A	$620.77	D3	OPEN EDITION
456-002-793	DSKXTNDR 2K MDSTR OPTICAL LEVEL C	$0.00	30.5%	$0.00	$942.77	$860.79	$737.82	N/A	N/A	$942.77	D3	OPEN EDITION
456-002-794	DSKXTNDR 2K MDSTR OPTICAL LEVEL D	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	OPEN EDITION
456-002-795	DSKXTNDR 2K MDSTR OPTICAL LEVEL E	$0.00	30.5%	$0.00	$1,586.77	$1,448.79	$1,241.82	N/A	N/A	$1,586.77	D3	OPEN EDITION
456-002-796	DSKXTNDR 2K MDSTR OPTICAL LEVEL F	$0.00	30.5%	$0.00	$2,253.77	$2,057.79	$1,763.82	N/A	N/A	$2,253.77	D3	OPEN EDITION
456-002-797	DSKXTNDR 2K MDSTR OPTICAL LEVEL G	$0.00	30.5%	$0.00	$2,506.77	$2,288.79	$1,961.82	N/A	N/A	$2,506.77	D3	OPEN EDITION
456-002-798	DSKXTNDR 2K MDSTR OPTICAL LEVEL H	$0.00	30.5%	$0.00	$2,897.77	$2,645.79	$2,267.82	N/A	N/A	$2,897.77	D3	OPEN EDITION
456-002-799	DSKXTNDR 2K MDSTR OPTICAL LEVEL I	$0.00	30.5%	$0.00	$4,208.77	$3,842.79	$3,293.82	N/A	N/A	$4,208.77	D3	OPEN EDITION
456-002-800	DSKXTNDR 2K MDSTR OPTICAL LEVEL J	$0.00	30.5%	$0.00	$6,301.77	$5,753.79	$4,931.82	N/A	N/A	$6,301.77	D3	OPEN EDITION
456-002-801	DSKXTNDR 2K MDSTR OPTICAL LEVEL K	$0.00	30.5%	$0.00	$7,865.77	$7,181.79	$6,155.82	N/A	N/A	$7,865.77	D3	OPEN EDITION
456-002-802	DSKXTNDR 2K MDSTR OPTICAL LEVEL L	$0.00	30.5%	$0.00	$8,923.77	$8,147.79	$6,983.82	N/A	N/A	$8,923.77	D3	OPEN EDITION
456-002-803	DSKXTNDR 2K MDSTR OPTICAL LEVEL M	$0.00	30.5%	$0.00	$10,487.77	$9,575.79	$8,207.82	N/A	N/A	$10,487.77	D3	OPEN EDITION
456-002-804	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL A	$0.00	30.5%	$0.00	$413.77	$377.79	$323.82	N/A	N/A	$413.77	D3	OPEN EDITION
456-002-805	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL B	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	OPEN EDITION
456-002-806	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL C	$0.00	30.5%	$0.00	$2,368.77	$2,162.79	$1,853.82	N/A	N/A	$2,368.77	D3	OPEN EDITION
456-002-807	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL D	$0.00	30.5%	$0.00	$3,150.77	$2,876.79	$2,465.82	N/A	N/A	$3,150.77	D3	OPEN EDITION
456-002-808	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL E	$0.00	30.5%	$0.00	$3,932.77	$3,590.79	$3,077.82	N/A	N/A	$3,932.77	D3	OPEN EDITION
456-002-809	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL F	$0.00	30.5%	$0.00	$4,737.77	$4,325.79	$3,707.82	N/A	N/A	$4,737.77	D3	OPEN EDITION
456-002-810	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL G	$0.00	30.5%	$0.00	$5,519.77	$5,039.79	$4,319.82	N/A	N/A	$5,519.77	D3	OPEN EDITION
456-002-811	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL H	$0.00	30.5%	$0.00	$6,577.77	$6,005.79	$5,147.82	N/A	N/A	$6,577.77	D3	OPEN EDITION
456-002-812	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL I	$0.00	30.5%	$0.00	$7,612.77	$6,950.79	$5,957.82	N/A	N/A	$7,612.77	D3	OPEN EDITION
456-002-813	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL J	$0.00	30.5%	$0.00	$8,670.77	$7,916.79	$6,785.82	N/A	N/A	$8,670.77	D3	OPEN EDITION
456-002-814	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL K	$0.00	30.5%	$0.00	$9,728.77	$8,882.79	$7,613.82	N/A	N/A	$9,728.77	D3	OPEN EDITION
456-002-815	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL L	$0.00	30.5%	$0.00	$10,763.77	$9,827.79	$8,423.82	N/A	N/A	$10,763.77	D3	OPEN EDITION
456-002-816	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL M	$0.00	30.5%	$0.00	$11,798.77	$10,772.79	$9,233.82	N/A	N/A	$11,798.77	D3	OPEN EDITION
456-002-817	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL N	$0.00	30.5%	$0.00	$12,833.77	$11,717.79	$10,043.82	N/A	N/A	$12,833.77	D3	OPEN EDITION
456-002-818	DISKXTENDER 2000 MEDIASTOR TAPE LEVEL O	$0.00	30.5%	$0.00	$13,891.77	$12,683.79	$10,871.82	N/A	N/A	$13,891.77	D3	OPEN EDITION
456-002-819	DSKXTNDR 2K MDSTR DVD-RAM LEVEL A	$0.00	30.5%	$0.00	$137.77	$125.79	$107.82	N/A	N/A	$137.77	D3	OPEN EDITION
456-002-820	DSKXTNDR 2K MDSTR DVD-RAM LEVEL B	$0.00	30.5%	$0.00	$666.77	$608.79	$521.82	N/A	N/A	$666.77	D3	OPEN EDITION
456-002-821	DSKXTNDR 2K MDSTR DVD-RAM LEVEL C	$0.00	30.5%	$0.00	$942.77	$860.79	$737.82	N/A	N/A	$942.77	D3	OPEN EDITION
456-002-822	DSKXTNDR 2K MDSTR DVD-RAM LEVEL D	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	OPEN EDITION
456-002-823	DSKXTNDR 2K MDSTR DVD-RAM LEVEL E	$0.00	30.5%	$0.00	$1,862.77	$1,700.79	$1,457.82	N/A	N/A	$1,862.77	D3	OPEN EDITION
456-002-824	DSKXTNDR 2K MDSTR DVD-RAM LEVEL F	$0.00	30.5%	$0.00	$2,115.77	$1,931.79	$1,655.82	N/A	N/A	$2,115.77	D3	OPEN EDITION
456-002-825	DSKXTNDR 2K MDSTR DVD-RAM LEVEL G	$0.00	30.5%	$0.00	$2,368.77	$2,162.79	$1,853.82	N/A	N/A	$2,368.77	D3	OPEN EDITION
456-002-826	DSKXTNDR 2K MDSTR DVD-RAM LEVEL H	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	OPEN EDITION
456-002-827	DSKXTNDR 2K MDSTR DVD-RAM LEVEL I	$0.00	30.5%	$0.00	$3,150.77	$2,876.79	$2,465.82	N/A	N/A	$3,150.77	D3	OPEN EDITION
456-002-828	DSKXTNDR 2K MDSTR DVD-RAM LEVEL J	$0.00	30.5%	$0.00	$3,932.77	$3,590.79	$3,077.82	N/A	N/A	$3,932.77	D3	OPEN EDITION
456-002-829	DSKXTNDR 2K MDSTR DVD-RAM LEVEL K	$0.00	30.5%	$0.00	$5,243.77	$4,787.79	$4,103.82	N/A	N/A	$5,243.77	D3	OPEN EDITION
456-002-830	DSKXTNDR 2K MDSTR DVD-RAM LEVEL L	$0.00	30.5%	$0.00	$6,577.77	$6,005.79	$5,147.82	N/A	N/A	$6,577.77	D3	OPEN EDITION
456-002-831	DSKXTNDR 2K MDSTR DVD-RAM LEVEL M	$0.00	30.5%	$0.00	$7,865.77	$7,181.79	$6,155.82	N/A	N/A	$7,865.77	D3	OPEN EDITION
456-002-832	DSKXTNDR 2K MDSTR DVD-RAM LEVEL N	$0.00	30.5%	$0.00	$9,176.77	$8,378.79	$7,181.82	N/A	N/A	$9,176.77	D3	OPEN EDITION
456-002-833	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL B	$0.00	30.5%	$0.00	$758.77	$692.79	$593.82	N/A	N/A	$758.77	D3	OPEN EDITION
456-002-834	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL C	$0.00	30.5%	$0.00	$1,057.77	$965.79	$827.82	N/A	N/A	$1,057.77	D3	OPEN EDITION
456-002-835	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL D	$0.00	30.5%	$0.00	$1,448.77	$1,322.79	$1,133.82	N/A	N/A	$1,448.77	D3	OPEN EDITION
456-002-836	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL E	$0.00	30.5%	$0.00	$2,115.77	$1,931.79	$1,655.82	N/A	N/A	$2,115.77	D3	OPEN EDITION
456-002-837	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL F	$0.00	30.5%	$0.00	$2,368.77	$2,162.79	$1,853.82	N/A	N/A	$2,368.77	D3	OPEN EDITION
456-002-838	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL G	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	OPEN EDITION
456-002-839	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL H	$0.00	30.5%	$0.00	$2,897.77	$2,645.79	$2,267.82	N/A	N/A	$2,897.77	D3	OPEN EDITION
456-002-840	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL I	$0.00	30.5%	$0.00	$3,702.77	$3,380.79	$2,897.82	N/A	N/A	$3,702.77	D3	OPEN EDITION
456-002-841	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL K	$0.00	30.5%	$0.00	$5,795.77	$5,291.79	$4,535.82	N/A	N/A	$5,795.77	D3	OPEN EDITION
456-002-842	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL L	$0.00	30.5%	$0.00	$7,359.77	$6,719.79	$5,759.82	N/A	N/A	$7,359.77	D3	OPEN EDITION
456-002-843	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL M	$0.00	30.5%	$0.00	$8,670.77	$7,916.79	$6,785.82	N/A	N/A	$8,670.77	D3	OPEN EDITION
456-002-844	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL N	$0.00	30.5%	$0.00	$9,958.77	$9,092.79	$7,793.82	N/A	N/A	$9,958.77	D3	OPEN EDITION
456-002-845	DSKXTNDR 2K MDSTR CD-ROM LEVEL A	$0.00	30.5%	$0.00	$53.59	$48.93	$41.94	N/A	N/A	$53.59	D3	OPEN EDITION
456-002-846	DSKXTNDR 2K MDSTR CD-ROM LEVEL B	$0.00	30.5%	$0.00	$165.37	$150.99	$129.42	N/A	N/A	$165.37	D3	OPEN EDITION
456-002-847	DSKXTNDR 2K MDSTR CD-ROM LEVEL C	$0.00	30.5%	$0.00	$390.77	$356.79	$305.82	N/A	N/A	$390.77	D3	OPEN EDITION
456-002-848	DSKXTNDR 2K MDSTR CD-ROM LEVEL D	$0.00	30.5%	$0.00	$528.77	$482.79	$413.82	N/A	N/A	$528.77	D3	OPEN EDITION
456-002-849	DSKXTNDR 2K MDSTR CD-ROM LEVEL E	$0.00	30.5%	$0.00	$758.77	$692.79	$593.82	N/A	N/A	$758.77	D3	OPEN EDITION
456-002-850	DSKXTNDR 2K MDSTR CD-ROM LEVEL F	$0.00	30.5%	$0.00	$850.77	$776.79	$665.82	N/A	N/A	$850.77	D3	OPEN EDITION
456-002-851	DSKXTNDR 2K MDSTR CD-ROM LEVEL G	$0.00	30.5%	$0.00	$988.77	$902.79	$773.82	N/A	N/A	$988.77	D3	OPEN EDITION
456-002-852	DSKXTNDR 2K MDSTR CD-ROM LEVEL H	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	OPEN EDITION
456-002-853	DISKXTENDER 2000 MEDIASTOR CD-ROM TOWER	$0.00	30.5%	$0.00	$132.25	$120.75	$103.50	N/A	N/A	$132.25	D3	OPEN EDITION
456-002-854	DISKXTENDER 2000 DATA MANAGER CLUSTER	$0.00	30.5%	$0.00	$666.77	$608.79	$521.82	N/A	N/A	$666.77	D3	OPEN EDITION
456-002-855	DSKXTNDR 2K RAID/NAS MIGRATION 100GB CP	$0.00	30.5%	$0.00	$275.77	$251.79	$215.82	N/A	N/A	$275.77	D3	OPEN EDITION
456-002-856	DSKXTNDR 2K RAID/NAS MIGRATION 500GB CP	$0.00	30.5%	$0.00	$804.77	$734.79	$629.82	N/A	N/A	$804.77	D3	OPEN EDITION
456-002-857	DSKXTNDR 2K RAID/NAS MIGRATION 1TB CP	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	OPEN EDITION
456-002-858	DSKXTNDR 2K RAID/NAS MIGRATION 2TB CP	$0.00	30.5%	$0.00	$2,437.77	$2,225.79	$1,907.82	N/A	N/A	$2,437.77	D3	OPEN EDITION
456-002-859	DSKXTNDR 2K RAID/NAS MIGRATION 5TB CP	$0.00	30.5%	$0.00	$5,243.77	$4,787.79	$4,103.82	N/A	N/A	$5,243.77	D3	OPEN EDITION
456-002-860	DSKXTNDR 2K RAID/NAS MIGRATION 10TB CP	$0.00	30.5%	$0.00	$8,670.77	$7,916.79	$6,785.82	N/A	N/A	$8,670.77	D3	OPEN EDITION
456-002-861	DSKXTNDR 2K RAID/NAS MIGRATION 20TB CP	$0.00	30.5%	$0.00	$10,487.77	$9,575.79	$8,207.82	N/A	N/A	$10,487.77	D3	OPEN EDITION
456-002-862	DISKXTENDER 2000 ACSLS SERVER CONNECTION	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	OPEN EDITION
456-002-863	DISKXTENDER 2000 ACSLS 500GB CP	$0.00	30.5%	$0.00	$2,115.77	$1,931.79	$1,655.82	N/A	N/A	$2,115.77	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-002-864	DISKXTENDER 2000 ACSLS 1TB CP	$0.00	30.5%	$0.00	$2,897.77	$2,645.79	$2,267.82	N/A	N/A	$2,897.77	D3	OPEN EDITION
456-002-865	DISKXTENDER 2000 ACSLS 5TB CP	$0.00	30.5%	$0.00	$6,830.77	$6,236.79	$5,345.82	N/A	N/A	$6,830.77	D3	OPEN EDITION
456-002-866	DISKXTENDER 2000 ACSLS 10TB CP	$0.00	30.5%	$0.00	$8,670.77	$7,916.79	$6,785.82	N/A	N/A	$8,670.77	D3	OPEN EDITION
456-002-867	DISKXTENDER 2000 ACSLS 20TB CP	$0.00	30.5%	$0.00	$10,487.77	$9,575.79	$8,207.82	N/A	N/A	$10,487.77	D3	OPEN EDITION
456-002-868	DISKXTENDER 2000 TSM SERVER CONNECTION	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	OPEN EDITION
456-002-869	DISKXTENDER 2000 TSM 500GB CP	$0.00	30.5%	$0.00	$2,115.77	$1,931.79	$1,655.82	N/A	N/A	$2,115.77	D3	OPEN EDITION
456-002-870	DISKXTENDER 2000 TSM 1TB CP	$0.00	30.5%	$0.00	$2,897.77	$2,645.79	$2,267.82	N/A	N/A	$2,897.77	D3	OPEN EDITION
456-002-871	DISKXTENDER 2000 TSM 5TB CP	$0.00	30.5%	$0.00	$6,830.77	$6,236.79	$5,345.82	N/A	N/A	$6,830.77	D3	OPEN EDITION
456-002-872	DISKXTENDER 2000 TSM 10TB CP	$0.00	30.5%	$0.00	$8,670.77	$7,916.79	$6,785.82	N/A	N/A	$8,670.77	D3	OPEN EDITION
456-002-873	DISKXTENDER 2000 TSM 20TB CP	$0.00	30.5%	$0.00	$10,487.77	$9,575.79	$8,207.82	N/A	N/A	$10,487.77	D3	OPEN EDITION
456-002-874	DISKXTENDER 2000 FOR EMC CENTERA 2TB CP	$0.00	30.5%	$0.00	$2,437.77	$2,225.79	$1,907.82	N/A	N/A	$2,437.77	D3	OPEN EDITION
456-002-877	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	$0.00	30.5%	$0.00	$4,737.77	$4,325.79	$3,707.82	N/A	N/A	$4,737.77	D3	OPEN EDITION
456-002-878	DISKXTENDER 2000 FOR EMC CENTERA 8TB CP	$0.00	30.5%	$0.00	$7,865.77	$7,181.79	$6,155.82	N/A	N/A	$7,865.77	D3	OPEN EDITION
456-002-879	DISKXTENDER 2000 FOR EMC CENTERA 12TB CP	$0.00	30.5%	$0.00	$9,176.77	$8,378.79	$7,181.82	N/A	N/A	$9,176.77	D3	OPEN EDITION
456-002-880	DISKXTENDER 2000 FOR EMC CENTERA 16TB CP	$0.00	30.5%	$0.00	$9,728.77	$8,882.79	$7,613.82	N/A	N/A	$9,728.77	D3	OPEN EDITION
456-002-881	DX 2K ENBL RET POL-EMC CENTERA MEDIA SVC	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	OPEN EDITION
456-002-882	DISKXTENDER 2000 ACSLS 32TB CP	$0.00	30.5%	$0.00	$14,282.77	$13,040.79	$11,177.82	N/A	N/A	$14,282.77	D3	OPEN EDITION
456-002-883	DISKXTENDER 2000 ACSLS 64TB CP	$0.00	30.5%	$0.00	$26,703.00	$24,381.00	$20,898.00	N/A	N/A	$26,703.00	D3	OPEN EDITION
456-002-884	DISKXTENDER 2000 ACSLS 100TB CP	$0.00	30.5%	$0.00	$38,295.00	$34,965.00	$29,970.00	N/A	N/A	$38,295.00	D3	OPEN EDITION
456-002-885	DISKXTENDER 2000 ACSLS 200TB CP	$0.00	30.5%	$0.00	$47,610.00	$43,470.00	$37,260.00	N/A	N/A	$47,610.00	D3	OPEN EDITION
456-002-886	DISKXTENDER 2000 ACSLS 300TB CP	$0.00	30.5%	$0.00	$53,820.00	$49,140.00	$42,120.00	N/A	N/A	$53,820.00	D3	OPEN EDITION
456-002-887	DISKXTENDER 2000 ACSLS 400TB CP	$0.00	30.5%	$0.00	$60,030.00	$54,810.00	$46,980.00	N/A	N/A	$60,030.00	D3	OPEN EDITION
456-002-888	DISKXTENDER 2000 ACSLS 500TB CP	$0.00	30.5%	$0.00	$66,240.00	$60,480.00	$51,840.00	N/A	N/A	$66,240.00	D3	OPEN EDITION
456-002-889	DISKXTENDER 2000 ACSLS 750TB CP	$0.00	30.5%	$0.00	$82,800.00	$75,600.00	$64,800.00	N/A	N/A	$82,800.00	D3	OPEN EDITION
456-002-914	RECORDS MGR-AX ADMINISTRATIVE CLIENT CON	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-915	APPXTNDR SVR CC CON STANDALONE ST	$0.00	30.5%	$0.00	$629.79	$539.82	N/A	N/A	N/A	$629.79	D3	OPEN EDITION
456-002-916	APPLICATIONXTENDER SVR CC CON (2-5) ST	$0.00	30.5%	$0.00	$556.50	$477.00	N/A	N/A	N/A	$556.50	D3	OPEN EDITION
456-002-923	RECORDS MGR-AX SVR CC CONS (1-249) ST	$0.00	30.5%	$0.00	$39.27	$33.66	N/A	N/A	N/A	$39.27	D3	OPEN EDITION
456-002-924	RECORDS MGR-AX SVR CC CONS (250-499) ST	$0.00	30.5%	$0.00	$35.28	$30.24	N/A	N/A	N/A	$35.28	D3	OPEN EDITION
456-002-925	RECORDS MGR-AX SVR CC CONS (500-999) ST	$0.00	30.5%	$0.00	$31.71	$27.18	N/A	N/A	N/A	$31.71	D3	OPEN EDITION
456-002-926	RECORDS MGR-AX SVR CC CONS (1000-2499)ST	$0.00	30.5%	$0.00	$27.72	$23.76	N/A	N/A	N/A	$27.72	D3	OPEN EDITION
456-002-927	RECORDS MGR-AX SVR CC CONS (2500-4999)ST	$0.00	30.5%	$0.00	$15.75	$13.50	N/A	N/A	N/A	$15.75	D3	OPEN EDITION
456-002-928	RECORDS MGR-AX SVR CC CONS (5000P) ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-002-990	WEBXTENDER SVR CONCURRENT CONN ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-003-028	WORKFLOWXTNDR SVR CC CONNS (500-749) ST	$0.00	30.5%	$0.00	$78.75	$67.50	N/A	N/A	N/A	$78.75	D3	OPEN EDITION
456-003-029	WORKFLOWXTNDR SVR CC CONNS (750-999) ST	$0.00	30.5%	$0.00	$68.25	$58.50	N/A	N/A	N/A	$68.25	D3	OPEN EDITION
456-003-058	RECORDS MANAGER FOR AX	$0.00	30.5%	$0.00	$1,575.00	$1,350.00	N/A	N/A	N/A	$1,575.00	D3	OPEN EDITION
456-003-069	AX SVR CC CON-WFX APSTARTER PKG 5-USERST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-003-070	AX SVR CC CON-WFX APSTRTER PKG 10-USRST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-003-075	APPX WF SVR CC-WKFLW AP ST PKG5-USER ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-003-076	APPX WF SVR CC-WKFLW AP ST PKG10-USER ST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-003-077	DISKXTENDER 2000 MEDIASTOR SERVER SINGLE	$0.00	30.5%	$0.00	$666.77	$608.79	$521.82	N/A	N/A	$666.77	D3	OPEN EDITION
456-003-097	APPXTENDER WEBXTENDER PUBL ACC (1-49) ST	$0.00	30.5%	$0.00	$168.00	$144.00	N/A	N/A	N/A	$168.00	D3	OPEN EDITION
456-003-392	DSKXTNDR 2K DATA MGR SVR SINGLE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-003-393	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL J	$0.00	30.5%	$0.00	$4,484.77	$4,094.79	$3,509.82	N/A	N/A	$4,484.77	D3	OPEN EDITION
456-003-394	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL A	$0.00	30.5%	$0.00	$165.37	$150.99	$129.42	N/A	N/A	$165.37	D3	OPEN EDITION
456-003-559	DISKXTENDER 2000 DATA MANAGER SERVER	$0.00	30.5%	$0.00	$436.77	$398.79	$341.82	N/A	N/A	$436.77	D3	OPEN EDITION
456-003-646	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	$0.00	30.5%	$0.00	$5,243.77	$4,787.79	$4,103.82	N/A	N/A	$5,243.77	D3	OPEN EDITION
456-004-481	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL M	$0.00	30.5%	$0.00	$8,670.77	$7,916.79	$6,785.82	N/A	N/A	$8,670.77	D3	OPEN EDITION
456-004-482	DISKXTENDER 2000 MEDIASTOR DVD-R LEVEL N	$0.00	30.5%	$0.00	$9,958.77	$9,092.79	$7,793.82	N/A	N/A	$9,958.77	D3	OPEN EDITION
456-004-483	DSKXTNDR 2K MDSTR CD-ROM LEVEL A	$0.00	30.5%	$0.00	$53.59	$48.93	$41.94	N/A	N/A	$53.59	D3	OPEN EDITION
456-004-484	DSKXTNDR 2K MDSTR CD-ROM LEVEL B	$0.00	30.5%	$0.00	$165.37	$150.99	$129.42	N/A	N/A	$165.37	D3	OPEN EDITION
456-004-485	DSKXTNDR 2K MDSTR CD-ROM LEVEL C	$0.00	30.5%	$0.00	$390.77	$356.79	$305.82	N/A	N/A	$390.77	D3	OPEN EDITION
456-004-486	DSKXTNDR 2K MDSTR CD-ROM LEVEL D	$0.00	30.5%	$0.00	$528.77	$482.79	$413.82	N/A	N/A	$528.77	D3	OPEN EDITION
456-004-487	DSKXTNDR 2K MDSTR CD-ROM LEVEL E	$0.00	30.5%	$0.00	$758.77	$692.79	$593.82	N/A	N/A	$758.77	D3	OPEN EDITION
456-004-488	DSKXTNDR 2K MDSTR CD-ROM LEVEL F	$0.00	30.5%	$0.00	$850.77	$776.79	$665.82	N/A	N/A	$850.77	D3	OPEN EDITION
456-004-489	DSKXTNDR 2K MDSTR CD-ROM LEVEL G	$0.00	30.5%	$0.00	$988.77	$902.79	$773.82	N/A	N/A	$988.77	D3	OPEN EDITION
456-004-490	DSKXTNDR 2K MDSTR CD-ROM LEVEL H	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	OPEN EDITION
456-004-491	DISKXTENDER 2000 MEDIASTOR CD-ROM TOWER	$0.00	30.5%	$0.00	$132.25	$120.75	$103.50	N/A	N/A	$132.25	D3	OPEN EDITION
456-004-492	DISKXTENDER 2000 DATA MANAGER CLUSTER	$0.00	30.5%	$0.00	$666.77	$608.79	$521.82	N/A	N/A	$666.77	D3	OPEN EDITION
456-004-493	DSKXTNDR 2K RAID/NAS MIGRATION 100GB CP	$0.00	30.5%	$0.00	$275.77	$251.79	$215.82	N/A	N/A	$275.77	D3	OPEN EDITION
456-004-494	DSKXTNDR 2K RAID/NAS MIGRATION 500GB CP	$0.00	30.5%	$0.00	$804.77	$734.79	$629.82	N/A	N/A	$804.77	D3	OPEN EDITION
456-004-495	DSKXTNDR 2K RAID/NAS MIGRATION 1TB CP	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	OPEN EDITION
456-004-496	DSKXTNDR 2K RAID/NAS MIGRATION 2TB CP	$0.00	30.5%	$0.00	$2,437.77	$2,225.79	$1,907.82	N/A	N/A	$2,437.77	D3	OPEN EDITION
456-004-497	DSKXTNDR 2K RAID/NAS MIGRATION 5TB CP	$0.00	30.5%	$0.00	$5,243.77	$4,787.79	$4,103.82	N/A	N/A	$5,243.77	D3	OPEN EDITION
456-004-498	DSKXTNDR 2K RAID/NAS MIGRATION 10TB CP	$0.00	30.5%	$0.00	$8,670.77	$7,916.79	$6,785.82	N/A	N/A	$8,670.77	D3	OPEN EDITION
456-004-499	DSKXTNDR 2K RAID/NAS MIGRATION 20TB CP	$0.00	30.5%	$0.00	$10,487.77	$9,575.79	$8,207.82	N/A	N/A	$10,487.77	D3	OPEN EDITION
456-004-500	DISKXTENDER 2000 ACSLS SERVER CONNECTION	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	OPEN EDITION
456-004-501	DISKXTENDER 2000 ACSLS 500GB CP	$0.00	30.5%	$0.00	$2,115.77	$1,931.79	$1,655.82	N/A	N/A	$2,115.77	D3	OPEN EDITION
456-004-502	DISKXTENDER 2000 ACSLS 1TB CP	$0.00	30.5%	$0.00	$2,897.77	$2,645.79	$2,267.82	N/A	N/A	$2,897.77	D3	OPEN EDITION
456-004-503	DISKXTENDER 2000 ACSLS 5TB CP	$0.00	30.5%	$0.00	$6,830.77	$6,236.79	$5,345.82	N/A	N/A	$6,830.77	D3	OPEN EDITION
456-004-504	DISKXTENDER 2000 ACSLS 10TB CP	$0.00	30.5%	$0.00	$8,670.77	$7,916.79	$6,785.82	N/A	N/A	$8,670.77	D3	OPEN EDITION
456-004-505	DISKXTENDER 2000 ACSLS 20TB CP	$0.00	30.5%	$0.00	$10,487.77	$9,575.79	$8,207.82	N/A	N/A	$10,487.77	D3	OPEN EDITION
456-004-506	DISKXTENDER 2000 TSM SERVER CONNECTION	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	OPEN EDITION
456-004-507	DISKXTENDER 2000 TSM 500GB CP	$0.00	30.5%	$0.00	$2,115.77	$1,931.79	$1,655.82	N/A	N/A	$2,115.77	D3	OPEN EDITION
456-004-508	DISKXTENDER 2000 TSM 1TB CP	$0.00	30.5%	$0.00	$2,897.77	$2,645.79	$2,267.82	N/A	N/A	$2,897.77	D3	OPEN EDITION
456-004-509	DISKXTENDER 2000 TSM 5TB CP	$0.00	30.5%	$0.00	$6,830.77	$6,236.79	$5,345.82	N/A	N/A	$6,830.77	D3	OPEN EDITION
456-004-510	DISKXTENDER 2000 TSM 10TB CP	$0.00	30.5%	$0.00	$8,670.77	$7,916.79	$6,785.82	N/A	N/A	$8,670.77	D3	OPEN EDITION
456-004-511	DISKXTENDER 2000 TSM 20TB CP	$0.00	30.5%	$0.00	$10,487.77	$9,575.79	$8,207.82	N/A	N/A	$10,487.77	D3	OPEN EDITION
456-004-513	DISKXTENDER 2000 FOR EMC CENTERA 2TB CP	$0.00	30.5%	$0.00	$2,437.77	$2,225.79	$1,907.82	N/A	N/A	$2,437.77	D3	OPEN EDITION
456-004-522	DISKXTENDER 2000 FOR EMC CENTERA 4TB CP	$0.00	30.5%	$0.00	$4,737.77	$4,325.79	$3,707.82	N/A	N/A	$4,737.77	D3	OPEN EDITION
456-004-523	DISKXTENDER 2000 FOR EMC CENTERA 8TB CP	$0.00	30.5%	$0.00	$7,865.77	$7,181.79	$6,155.82	N/A	N/A	$7,865.77	D3	OPEN EDITION
456-004-524	DISKXTENDER 2000 FOR EMC CENTERA 12TB CP	$0.00	30.5%	$0.00	$9,176.77	$8,378.79	$7,181.82	N/A	N/A	$9,176.77	D3	OPEN EDITION
456-004-525	DISKXTENDER 2000 FOR EMC CENTERA 16TB CP	$0.00	30.5%	$0.00	$9,728.77	$8,882.79	$7,613.82	N/A	N/A	$9,728.77	D3	OPEN EDITION
456-004-526	DX2K EN RETENTION POL-EMC CTRA MDA SVC	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	OPEN EDITION
456-004-554	DISKXTENDER 2000 ACSLS 32TB CP	$0.00	30.5%	$0.00	$14,282.77	$13,040.79	$11,177.82	N/A	N/A	$14,282.77	D3	OPEN EDITION
456-004-555	DISKXTENDER 2000 ACSLS 64TB CP	$0.00	30.5%	$0.00	$26,703.00	$24,381.00	$20,898.00	N/A	N/A	$26,703.00	D3	OPEN EDITION
456-004-556	DISKXTENDER 2000 ACSLS 100TB CP	$0.00	30.5%	$0.00	$38,295.00	$34,965.00	$29,970.00	N/A	N/A	$38,295.00	D3	OPEN EDITION
456-004-557	DISKXTENDER 2000 ACSLS 200TB CP	$0.00	30.5%	$0.00	$47,610.00	$43,470.00	$37,260.00	N/A	N/A	$47,610.00	D3	OPEN EDITION
456-004-558	DISKXTENDER 2000 ACSLS 300TB CP	$0.00	30.5%	$0.00	$53,820.00	$49,140.00	$42,120.00	N/A	N/A	$53,820.00	D3	OPEN EDITION
456-004-559	DISKXTENDER 2000 ACSLS 400TB CP	$0.00	30.5%	$0.00	$60,030.00	$54,810.00	$46,980.00	N/A	N/A	$60,030.00	D3	OPEN EDITION
456-004-560	DISKXTENDER 2000 ACSLS 500TB CP	$0.00	30.5%	$0.00	$66,240.00	$60,480.00	$51,840.00	N/A	N/A	$66,240.00	D3	OPEN EDITION
456-004-561	DISKXTENDER 2000 ACSLS 750TB CP	$0.00	30.5%	$0.00	$82,800.00	$75,600.00	$64,800.00	N/A	N/A	$82,800.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-004-566	DSKXTNDR 2K DATA MGR FOR EMC CELERRA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-004-588	DSKXTNDR WIN FILE SYSTEM MGR SVR SGL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-004-591	DISKXTENDER FILE SYSTEM MGR V3.1 UNIX	$0.00	30.5%	$0.00	$2,466.75	$2,252.25	$1,930.50	N/A	N/A	$3,453.48	D3	OPEN EDITION
456-004-592	DSKXTNDR UX STORAGE MGR V3.1 SVR	$0.00	30.5%	$0.00	$3,928.40	$3,586.80	$3,074.40	N/A	N/A	$5,499.72	D3	OPEN EDITION
456-004-760	INA NETWORKER MODULE FOR IANYWHERE CLIEN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-004-765	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-004-766	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-004-767	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-004-768	INA NETWORKER MOD FOR IANYWHERE WIN CLIE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-010-502	DISKXTENDER FOR NAS WINDOWS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-010-503	DISKXTENDER FOR NAS UNIX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-010-540	DSKXTNDR FILE SYSTEM MGR FOR NAS WIN	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-010-549	RETROSPECT SMALL BUSINESS SVR-STD (CU)	$0.00	30.5%	$0.00	$87.17	$79.59	$68.22	N/A	N/A	$87.17	D3	OPEN EDITION
456-010-550	RETROSPECT ADD-ON VALUE PKAGE-SBS (CU)	$0.00	30.5%	$0.00	$87.17	$79.59	$68.22	N/A	N/A	$87.17	D3	OPEN EDITION
456-010-551	RETROSPECT OPEN FILE BACKUP 3 SVRS (CU)	$0.00	30.5%	$0.00	$163.07	$148.89	$127.62	N/A	N/A	$163.07	D3	OPEN EDITION
456-010-552	RETROSPECT USER INITIATED RESTORE (CU)	$0.00	30.5%	$0.00	$87.17	$79.59	$68.22	N/A	N/A	$87.17	D3	OPEN EDITION
456-010-553	RETROSPECT SERVER CLIENT 1-PACK (CU)	$0.00	30.5%	$0.00	$18.17	$16.59	$14.22	N/A	N/A	$18.17	D3	OPEN EDITION
456-010-554	RETROSPECT ADD-ON VALUE PACKAGE FOR SBS	$0.00	30.5%	$0.00	$163.07	$148.89	$127.62	N/A	N/A	$163.07	D3	OPEN EDITION
456-100-636	INA REPLISTOR AX4 VIRT WKGRP 2 ESX SVRS	$0.00	30.5%	$0.00	$920.00	$840.00	$720.00	N/A	N/A	$1,287.96	D3	OPEN EDITION
456-100-900	INA INFRA SERVICE LEVEL MANAGEMENT CONCU	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
456-100-998	INA INFRA RELEASE MANAGEMENT CONCURRENT	$0.00	30.5%	$0.00	$34.27	N/A	$26.82	N/A	N/A	$34.27	D3	OPEN EDITION
456-101-230	PowerPath VE 45 days Evaluation	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
456-101-235	NW SVR NETWORK ED UNIX (E)	$0.00	30.5%	$0.00	$1,904.40	$1,738.80	N/A	N/A	N/A	$1,904.40	DH	OPEN EDITION
456-101-254	STANDALONE DPA LICENSE FOR DISK LIBRARY	$0.00	30.5%	$0.00	$63.00	$54.00	N/A	N/A	N/A	$63.00	D3	OPEN EDITION
456-101-598	DPA SINGLE-USE ASSMNT LIC-ALL OPT-30 DYS	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
456-101-599	DPA MULTI-USE ASSMNT LIC-ALL OPT-12 MOS	$0.00	30.5%	$0.00	$6,900.00	$6,300.00	N/A	N/A	N/A	$6,900.00	D3	OPEN EDITION
456-101-600	COUNTS OF PP HYPER-V-V HOSTS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
456-101-671	ApplicationXtender Web Parts	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN EDITION
456-101-680	EMC Ionix DCI Cross Domain Map Views -25	$0.00	30.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$3,219.96	D3	OPEN EDITION
456-101-681	EMC Ionix DCI Cross Domain Map Views -50	$0.00	30.5%	$0.00	$4,025.00	N/A	$3,150.00	N/A	N/A	$5,634.96	D3	OPEN EDITION
456-101-682	EMC Ionix DCI Managed Assets: 1 - 2500	$0.00	30.5%	$0.00	$17.25	N/A	$13.50	N/A	N/A	$24.12	D3	OPEN EDITION
456-101-687	EMC Ionix Data Ctr Insight Managed Asse	$0.00	30.5%	$0.00	$4.37	N/A	$3.42	N/A	N/A	$6.12	D3	OPEN EDITION
456-101-690	EMC Ionix BMC Atrium Integration Module	$0.00	30.5%	$0.00	$9,200.00	N/A	$7,200.00	N/A	N/A	$12,879.96	D3	OPEN EDITION
456-101-693	EMC Ionix Svc Mgr Integration Module fo	$0.00	30.5%	$0.00	$9,200.00	N/A	$7,200.00	N/A	N/A	$12,879.96	D3	OPEN EDITION
456-101-694	EMC Ionix Svc Mgr Integration Module fo	$0.00	30.5%	$0.00	$9,200.00	N/A	$7,200.00	N/A	N/A	$12,879.96	D3	OPEN EDITION
456-101-695	EMC Ionix Svc Mgr Integration Mod for Co	$0.00	30.5%	$0.00	$9,200.00	N/A	$7,200.00	N/A	N/A	$12,879.96	D3	OPEN EDITION
456-101-699	EMC Ionix Data Center Insight Base Licer	$0.00	30.5%	$0.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$8,049.96	D3	OPEN EDITION
456-101-708	NW PUBLIC CLOUD BACKUP OPTION	$1,495.00	30.5%	$1,039.03	$343.85	$313.95	N/A	N/A	N/A	$343.85	DH	OPEN EDITION
456-101-779	NW MOD DATABASES AND APPS WIN/LIN	$1,595.00	30.5%	$1,108.53	$366.85	$334.95	N/A	N/A	N/A	$366.85	DH	OPEN EDITION
456-101-780	NW MOD DATABASES AND APPS UNIX	$7,750.00	30.5%	$5,386.25	$1,782.50	$1,627.50	N/A	N/A	N/A	$1,782.50	DH	OPEN EDITION
456-102-240	IONIX DCI ADAPTER: NETWORK DISCOVERY ADA	$0.00	30.5%	$0.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,898.00	D3	OPEN EDITION
456-102-513	NW DATA DOMAIN DEV TYPE ENABLER	$4,250.00	30.5%	$2,953.75	$977.50	$892.50	N/A	N/A	N/A	$977.50	DH	OPEN EDITION
456-102-514	NW DATA DOMAIN DEV TYPE: 1TB CAP	$2,540.00	30.5%	$1,765.30	$584.20	$533.40	N/A	N/A	N/A	$584.20	DH	OPEN EDITION
456-102-515	NW DATA DOMAIN DEV TYPE: 5TB CAP	$7,075.00	30.5%	$4,917.13	$1,627.25	$1,485.75	N/A	N/A	N/A	$1,627.25	DH	OPEN EDITION
456-102-516	NW DATA DOMAIN DEV TYPE: 10TB CAP	$12,740.00	30.5%	$8,854.30	$2,930.20	$2,675.40	N/A	N/A	N/A	$2,930.20	DH	OPEN EDITION
456-102-517	NW DATA DOMAIN DEV TYPE: 25TB CAP	$27,370.00	30.5%	$19,022.15	$6,295.10	$5,747.70	N/A	N/A	N/A	$6,295.10	DH	OPEN EDITION
456-102-518	NW DATA DOMAIN DEV TYPE: 50TB CAP	$45,830.00	30.5%	$31,851.85	$10,540.90	$9,624.30	N/A	N/A	N/A	$10,540.90	DH	OPEN EDITION
456-103-178	NW SOURCE CAP DATA ZONE ENABLER	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN EDITION
456-103-179	NW SOURCE CAP 1TB LICENSE TIER 1	$9,500.00	30.5%	$6,602.50	$2,185.00	$1,995.00	N/A	N/A	N/A	$2,185.00	DH	OPEN EDITION
456-103-180	NW SOURCE CAP 10TB LICENSE TIER 1	$95,000.00	30.5%	$66,025.00	$21,850.00	$19,950.00	N/A	N/A	N/A	$21,850.00	DH	OPEN EDITION
456-103-181	NW SOURCE CAP 10TB LICENSE TIER 2	$87,500.00	30.5%	$60,812.50	$20,125.00	$18,375.00	N/A	N/A	N/A	$20,125.00	DH	OPEN EDITION
456-103-182	NW SOURCE CAP 10TB LICENSE TIER 3	$82,500.00	30.5%	$57,337.50	$18,975.00	$17,325.00	N/A	N/A	N/A	$18,975.00	DH	OPEN EDITION
456-103-183	NW SOURCE CAP 10TB LICENSE TIER 4	$75,000.00	30.5%	$52,125.00	$17,250.00	$15,750.00	N/A	N/A	N/A	$17,250.00	DH	OPEN EDITION
456-103-184	NW SOURCE CAP 10TB LICENSE TIER 5	$65,000.00	30.5%	$45,175.00	$14,950.00	$13,650.00	N/A	N/A	N/A	$14,950.00	DH	OPEN EDITION
456-103-185	NW SOURCE CAP 10TB LICENSE TIER 6	$60,000.00	30.5%	$41,700.00	$13,800.00	$12,600.00	N/A	N/A	N/A	$13,800.00	DH	OPEN EDITION
456-103-435	NW SOURCE CAP 1TB LICENSE TIER 2	$8,750.00	30.5%	$6,081.25	$2,012.50	$1,837.50	N/A	N/A	N/A	$2,012.50	DH	OPEN EDITION
456-103-436	NW SOURCE CAP 1TB LICENSE TIER 3	$8,250.00	30.5%	$5,733.75	$1,897.50	$1,732.50	N/A	N/A	N/A	$1,897.50	DH	OPEN EDITION
456-103-437	NW SOURCE CAP 1TB LICENSE TIER 4	$7,500.00	30.5%	$5,212.50	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN EDITION
456-103-438	NW SOURCE CAP 1TB LICENSE TIER 5	$6,500.00	30.5%	$4,517.50	$1,495.00	$1,365.00	N/A	N/A	N/A	$1,495.00	DH	OPEN EDITION
456-103-439	NW SOURCE CAP 1TB LICENSE TIER 6	$6,000.00	30.5%	$4,170.00	$1,380.00	$1,260.00	N/A	N/A	N/A	$1,380.00	DH	OPEN EDITION
456-103-643	VNX/CLARIION HOST ENCRYPTION FOR WINDOWS	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
456-103-644	POWERPATH PPE-LNX	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
456-103-645	POWERPATH PPE-SOL	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
456-103-646	POWERPATH PPE-WIN	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
456-103-657	POWERPATH PME-HC-BDL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
456-103-880	UIM-O Advanced Analytics	$0.00	30.5%	$0.00	$302.45	N/A	$236.70	N/A	N/A	$302.45	D3	OPEN EDITION
456-103-883	PowerPath VE Host Licenses	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
456-104-495	RP/CL LOC REP CAP (0-14 TB)= CA	$5,280.00	30.5%	$3,669.60	$950.40	N/A	N/A	N/A	N/A	$950.40	D3	OPEN EDITION
456-104-496	RP/CL LOC REP CAP (15-25 TB) =CA	$4,224.00	30.5%	$2,935.68	$760.32	N/A	N/A	N/A	N/A	$760.32	D3	OPEN EDITION
456-104-497	RP/CL LOC REP CAP (26-40 TB) = CA	$4,004.00	30.5%	$2,782.78	$720.72	N/A	N/A	N/A	N/A	$720.72	D3	OPEN EDITION
456-104-498	RP/CL LOC REP CAP (41-60 TB) =CA	$3,441.00	30.5%	$2,391.50	$619.38	N/A	N/A	N/A	N/A	$619.38	D3	OPEN EDITION
456-104-499	RP/CL LOC REP CAP (61-100 TB) =CA	$2,846.00	30.5%	$1,977.97	$512.28	N/A	N/A	N/A	N/A	$512.28	D3	OPEN EDITION
456-104-500	RP/CL LOC REP CAP (101-150 TB) =CA	$2,583.00	30.5%	$1,795.19	$464.94	N/A	N/A	N/A	N/A	$464.94	D3	OPEN EDITION
456-104-501	RP/CL LOC REP CAP (151-250 TB) =CA	$2,429.00	30.5%	$1,688.16	$437.22	N/A	N/A	N/A	N/A	$437.22	D3	OPEN EDITION
456-104-502	RP/CL LOC REP CAP (251-400 TB) =CA	$2,300.00	30.5%	$1,598.50	$414.00	N/A	N/A	N/A	N/A	$414.00	D3	OPEN EDITION
456-104-503	RP/CL LOC REP CAP (401-600 TB) =CA	$2,023.00	30.5%	$1,405.99	$364.14	N/A	N/A	N/A	N/A	$364.14	D3	OPEN EDITION
456-104-504	RP/CL LOC REP CAP (601TB-1000 TB)=CA	$1,696.00	30.5%	$1,178.72	$305.28	N/A	N/A	N/A	N/A	$305.28	D3	OPEN EDITION
456-104-505	RP/CL LOC REP CAP (1001 TB+)=CA	$1,289.00	30.5%	$895.86	$232.02	N/A	N/A	N/A	N/A	$232.02	D3	OPEN EDITION
456-104-506	RP/CL REM REP CAP (0-14 TB) =CA	$5,280.00	30.5%	$3,669.60	$950.40	N/A	N/A	N/A	N/A	$950.40	D3	OPEN EDITION
456-104-507	RP/CL REM REP CAP (15-25 TB) =CA	$4,224.00	30.5%	$2,935.68	$760.32	N/A	N/A	N/A	N/A	$760.32	D3	OPEN EDITION
456-104-508	RP/CL REM REP CAP (26-40 TB) =CA	$4,004.00	30.5%	$2,782.78	$720.72	N/A	N/A	N/A	N/A	$720.72	D3	OPEN EDITION
456-104-509	RP/CL REM REP CAP (41-60 TB) =CA	$3,441.00	30.5%	$2,391.50	$619.38	N/A	N/A	N/A	N/A	$619.38	D3	OPEN EDITION
456-104-510	RP/CL REM REP CAP (61-100 TB) =CA	$2,846.00	30.5%	$1,977.97	$512.28	N/A	N/A	N/A	N/A	$512.28	D3	OPEN EDITION
456-104-511	RP/CL REM REP CAP (101-150 TB) =CA	$2,583.00	30.5%	$1,795.19	$464.94	N/A	N/A	N/A	N/A	$464.94	D3	OPEN EDITION
456-104-512	RP/CL REM REP CAP (151-250 TB) =CA	$2,429.00	30.5%	$1,688.16	$437.22	N/A	N/A	N/A	N/A	$437.22	D3	OPEN EDITION
456-104-513	RP/CL REM REP CAP (251-400 TB) =CA	$2,300.00	30.5%	$1,598.50	$414.00	N/A	N/A	N/A	N/A	$414.00	D3	OPEN EDITION
456-104-514	RP/CL REM REP CAP (401-600 TB) =CA	$2,023.00	30.5%	$1,405.99	$364.14	N/A	N/A	N/A	N/A	$364.14	D3	OPEN EDITION
456-104-515	RP/CL REM REP CAP (601-1000 TB)=CA	$1,696.00	30.5%	$1,178.72	$305.28	N/A	N/A	N/A	N/A	$305.28	D3	OPEN EDITION
456-104-516	RP/CL REM REP CAP (1001 TB+)=CA	$1,289.00	30.5%	$895.86	$232.02	N/A	N/A	N/A	N/A	$232.02	D3	OPEN EDITION
456-104-900	Replication Manager: VNX8000 = IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	OPEN EDITION
456-105-141	Replication Manager for VNX5200 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	OPEN EDITION
456-105-142	Replication Manager for VNX5400 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	OPEN EDITION
456-105-143	Replication Manager for VNX5600 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-105-144	Replication Manager for VNX5800 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	OPEN EDITION
456-105-145	Replication Manager for VNX7600 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	OPEN EDITION
456-105-156	1TB LOCAL RECOVERPOINT/EX FOR VMEE=CA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	OPEN EDITION
456-105-287	SRMSUITE AX TIER 1 =IC	$4,830.00	30.5%	$3,356.85	$1,110.90	N/A	N/A	N/A	N/A	$1,110.90	D3	OPEN EDITION
456-105-288	SRMSUITE CX/NS TIER 2 =IC	$13,480.00	30.5%	$9,368.60	$3,100.40	N/A	N/A	N/A	N/A	$3,100.40	D3	OPEN EDITION
456-105-289	SRMSUITE CX TIER 3 =IC	$33,030.00	30.5%	$22,955.85	$7,596.90	N/A	N/A	N/A	N/A	$7,596.90	D3	OPEN EDITION
456-105-290	SRMSUITE CX/NS TIER 4 =IC	$61,460.00	30.5%	$42,714.70	$14,135.80	N/A	N/A	N/A	N/A	$14,135.80	D3	OPEN EDITION
456-105-291	SRMSUITE CX/NS TIER 5 =IC	$105,990.00	30.5%	$73,663.05	$24,377.70	N/A	N/A	N/A	N/A	$24,377.70	D3	OPEN EDITION
456-106-092	PowerPath for Linux on System Z=IA	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	N/A	N/A	N/A	$2,300.00	D3	OPEN EDITION
457-000-251	DISKXTENDER 2000 DATA MGR (STORAGE MGMT)	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
457-000-254	DISKXTENDER APPLIANCE ED	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
457-000-255	DISKXTENDER APPLIANCE ED FOR SNAP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
457-000-257	DISKXTENDER 2000 MEDIASTOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
457-000-269	WEBXTENDER	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
457-000-272	ARCHXTNDR PLACE HOLDER-ORDERS FROM ICBC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
457-000-304	APPLICATIONXTENDER DEVELOPER PROGRAM	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN EDITION
457-000-305	APPXTNDR DEVELOPER PROGRAM UPDATE FEE	$0.00	30.5%	$0.00	$210.00	$180.00	N/A	N/A	N/A	$210.00	D3	OPEN EDITION
457-000-317	APPXTENDER/WX SVR CC 500-999 ST	$0.00	30.5%	$0.00	$147.00	$126.00	N/A	N/A	N/A	$147.00	D3	OPEN EDITION
457-000-318	APPXTENDER/WX SVR CC 1000-1999 ST	$0.00	30.5%	$0.00	$126.00	$108.00	N/A	N/A	N/A	$126.00	D3	OPEN EDITION
457-000-319	APPXTENDER/WX SVR CC 2000-2999 ST	$0.00	30.5%	$0.00	$109.20	$93.60	N/A	N/A	N/A	$109.20	D3	OPEN EDITION
457-000-320	APPXTENDER/WX SVR CC 3000-3999 ST	$0.00	30.5%	$0.00	$101.43	$86.94	N/A	N/A	N/A	$101.43	D3	OPEN EDITION
457-000-321	APPXTENDER/WX SVR CC 4000-4999 ST	$0.00	30.5%	$0.00	$96.60	$82.80	N/A	N/A	N/A	$96.60	D3	OPEN EDITION
457-000-327	AX/WX STANDALONE ST	$0.00	30.5%	$0.00	$629.79	$539.82	N/A	N/A	N/A	$629.79	D3	OPEN EDITION
457-000-330	DISKXTENDER 2000 DATA MGR (CONTENT)	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
457-000-334	DISKXTENDER 2000 MEDIASTOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
457-000-343	APPXTENDER RPTS MGMT SOFTWARE (2-5) ST	$0.00	30.5%	$0.00	$735.00	$630.00	N/A	N/A	N/A	$735.00	D3	OPEN EDITION
457-000-365	APPLICATIONXTENDER	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
457-000-407	DISKXTENDER 2000 FOR CENTERA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
457-100-182	POWERPATH VE STD X86 T1 (2-7 CPUs)	$1,785.00	30.5%	$1,240.58	$410.55	N/A	N/A	N/A	N/A	$410.55	D3	OPEN EDITION
457-100-183	POWERPATH VE STD X86 T2 (8+ CPUs)	$1,645.00	30.5%	$1,143.28	$378.35	N/A	N/A	N/A	N/A	$378.35	D3	OPEN EDITION
457-100-184	POWERPATH VE STD. VOL (100-199 CPU)	$1,500.00	30.5%	$1,042.50	$345.00	N/A	N/A	N/A	N/A	$345.00	D3	OPEN EDITION
457-100-185	POWERPATH VE STD. VOLUME 2 (200+ CPUs)	$1,350.00	30.5%	$938.25	$310.50	N/A	N/A	N/A	N/A	$310.50	D3	OPEN EDITION
457-100-186	POWERPATH VE ADD-ON X86 T1 (2-7 CPUs)	$1,200.00	30.5%	$834.00	$276.00	N/A	N/A	N/A	N/A	$276.00	D3	OPEN EDITION
457-100-187	POWERPATH VE ADD-ON X86 T2 (8+ CPUs)	$1,100.00	30.5%	$764.50	$253.00	N/A	N/A	N/A	N/A	$253.00	D3	OPEN EDITION
457-100-188	PPOWERPATH VEADDON VOL (100 - 199 CPU)	$1,000.00	30.5%	$695.00	$230.00	N/A	N/A	N/A	N/A	$230.00	D3	OPEN EDITION
457-100-189	POWERPATH VE ADDON VOL 2 (200+ CPUs)	$900.00	30.5%	$625.50	$207.00	N/A	N/A	N/A	N/A	$207.00	D3	OPEN EDITION
457-100-199	EMC CMDB Population Solution For Ionix S	$0.00	30.5%	$0.00	$41,400.00	N/A	$32,400.00	N/A	N/A	$57,960.00	D3	OPEN EDITION
457-100-439	NW DATA DOMAIN DEV TYPE ENABLER 7TB CAP	$9,590.00	30.5%	$6,665.05	$2,205.70	$2,013.90	N/A	N/A	N/A	$2,205.70	DH	OPEN EDITION
457-100-448	IONIX DATA CENTER INSIGHT MANAGED ASSET	$0.00	30.5%	$0.00	$17.25	N/A	$13.50	N/A	N/A	$24.12	D3	OPEN EDITION
457-100-449	IONIX DATA CENTER INSIGHT MANAGED ASSET	$0.00	30.5%	$0.00	$9.43	N/A	$7.38	N/A	N/A	$13.20	D3	OPEN EDITION
457-100-450	IONIX DATA CENTER INSIGHT MANAGED ASSET	$0.00	30.5%	$0.00	$5.98	N/A	$4.68	N/A	N/A	$8.40	D3	OPEN EDITION
457-100-451	IONIX DATA CENTER INSIGHT MANAGED ASSET	$0.00	30.5%	$0.00	$3.45	N/A	$2.70	N/A	N/A	$4.80	D3	OPEN EDITION
457-100-696	PP IND LIC X86 (1-7 CPUs)	$595.00	30.5%	$413.53	$136.85	N/A	N/A	N/A	N/A	$136.85	D3	OPEN EDITION
457-100-697	PP IND LIC X86 (8+ CPUs)	$550.00	30.5%	$382.25	$126.50	N/A	N/A	N/A	N/A	$126.50	D3	OPEN EDITION
457-100-698	PP VOL X86 (100-199 CPUS)	$500.00	30.5%	$347.50	$115.00	N/A	N/A	N/A	N/A	$115.00	D3	OPEN EDITION
457-100-699	PP VOL X86 (200+ CPUS)	$450.00	30.5%	$312.75	$103.50	N/A	N/A	N/A	N/A	$103.50	D3	OPEN EDITION
457-100-700	PP IND LIC NX86 (1-7 CPUs)	$1,400.00	30.5%	$973.00	$322.00	N/A	N/A	N/A	N/A	$322.00	D3	OPEN EDITION
457-100-701	PP IND LIC NX86 (8+ CPUs)	$1,335.00	30.5%	$927.83	$307.05	N/A	N/A	N/A	N/A	$307.05	D3	OPEN EDITION
457-100-702	PP VOL NX86 (100-199 CPUS)	$1,200.00	30.5%	$834.00	$276.00	N/A	N/A	N/A	N/A	$276.00	D3	OPEN EDITION
457-100-703	PP VOL NX86 (200+ CPUS)	$1,100.00	30.5%	$764.50	$253.00	N/A	N/A	N/A	N/A	$253.00	D3	OPEN EDITION
457-100-737	PROSPHERE MGMT 3RD PARTY BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
457-100-738	PROSPHERE MGMT SYMM DMX BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	OPEN EDITION
457-101-046	POWERPATH/VE STD. VOLUME (500+)	$1,200.00	30.5%	$834.00	$276.00	N/A	N/A	N/A	N/A	$276.00	D3	OPEN EDITION
457-101-047	POWERPATH/VE STD. VOLUME (1,000+)	$1,050.00	30.5%	$729.75	$241.50	N/A	N/A	N/A	N/A	$241.50	D3	OPEN EDITION
457-101-048	POWERPATH/VE STD. VOLUME (3,000+)	$900.00	30.5%	$625.50	$207.00	N/A	N/A	N/A	N/A	$207.00	D3	OPEN EDITION
457-101-141	RP/CL LOC BASE = CA	$26,400.00	30.5%	$18,348.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	D3	OPEN EDITION
457-101-142	RP/CL LOC REP CAP UG =CA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
457-101-143	RP/CL REM BASE =CA	$26,400.00	30.5%	$18,348.00	$4,752.00	N/A	N/A	N/A	N/A	$4,752.00	D3	OPEN EDITION
457-101-164	RP/CL REM REP CAP UG =CA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
457-101-340	RP/EX LOC REG CAP UG VMAX 10 =CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	OPEN EDITION
457-101-341	RP/EX REM REG CAP UG VMAX10 =CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	OPEN EDITION
74-3964-01	TPASY,NS-EOC-LNX-TMGR=	$0.00	22.5%	$0.00	$5,400.00	N/A	N/A	N/A	N/A	$5,400.00	E	OPEN EDITION
74-3965-01	TPASYOEMNS-EOC-AIX-WGP	$0.00	22.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$540.00	E	OPEN EDITION
74-3966-01	TPASY,NS-EOC-HPUX-WGP=	$0.00	22.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$540.00	E	OPEN EDITION
74-3967-01	TPASYOEMNS-EOC-LNX-WGP	$0.00	22.5%	$0.00	$270.00	N/A	N/A	N/A	N/A	$270.00	E	OPEN EDITION
74-3968-01	TPASY,NS-EOC-SLNX-WGP=	$0.00	22.5%	$0.00	$270.00	N/A	N/A	N/A	N/A	$270.00	E	OPEN EDITION
74-3969-01	TPASY,NS-EOC-SUNUX-WGP=	$0.00	22.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$540.00	E	OPEN EDITION
74-3970-01	TPASYOEMNS-EOC-WIN-WGP	$0.00	22.5%	$0.00	$270.00	N/A	N/A	N/A	N/A	$270.00	E	OPEN EDITION
74-3971-01	TPASY,NS-RMSE-NSWIN02=	$0.00	30.5%	$0.00	$1,242.00	N/A	N/A	N/A	N/A	$1,242.00	D3	OPEN EDITION
74-3972-01	TPASY,NS-RMSE-NSWIN03=	$0.00	30.5%	$0.00	$1,759.50	N/A	N/A	N/A	N/A	$1,759.50	D3	OPEN EDITION
74-3973-01	TPASY,NS-RMSE-NSWIN05=	$0.00	30.5%	$0.00	$2,760.00	N/A	N/A	N/A	N/A	$2,760.00	D3	OPEN EDITION
74-3974-01	TPASY,NS-RMSE-NSWIN08=	$0.00	30.5%	$0.00	$4,140.00	N/A	N/A	N/A	N/A	$4,140.00	D3	OPEN EDITION
74-3975-01	TPASY,NS-RMSE-NSWIN12=	$0.00	30.5%	$0.00	$5,750.00	N/A	N/A	N/A	N/A	$5,750.00	D3	OPEN EDITION
74-3976-01	TPASY,OEM,NS-RMSE-NSKIT=	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ADV-CAPM-T01	ADV ICM UP TO 14TB	$0.00	30.5%	$0.00	$464.60	N/A	N/A	N/A	N/A	$650.40	D3	OPEN EDITION
ADV-CAPM-T02	ADV ICM AT LEAST 15TB	$0.00	30.5%	$0.00	$407.10	N/A	N/A	N/A	N/A	$570.00	D3	OPEN EDITION
ADV-CAPM-T03	ADV ICM AT LEAST 25TB	$0.00	30.5%	$0.00	$342.70	N/A	N/A	N/A	N/A	$479.76	D3	OPEN EDITION
ADV-CAPM-T04	ADV ICM AT LEAST 40TB	$0.00	30.5%	$0.00	$292.10	N/A	N/A	N/A	N/A	$408.96	D3	OPEN EDITION
ADV-CAPM-T05	ADV ICM AT LEAST 60TB	$0.00	30.5%	$0.00	$255.30	N/A	N/A	N/A	N/A	$357.48	D3	OPEN EDITION
ADV-CAPM-T06	ADV ICM AT LEAST 100TB	$0.00	30.5%	$0.00	$216.20	N/A	N/A	N/A	N/A	$302.64	D3	OPEN EDITION
ADV-CAPM-T07	ADV ICM AT LEAST 150TB	$0.00	30.5%	$0.00	$190.90	N/A	N/A	N/A	N/A	$267.24	D3	OPEN EDITION
ADV-CAPM-T08	ADV ICM AT LEAST 250TB	$0.00	30.5%	$0.00	$158.70	N/A	N/A	N/A	N/A	$222.24	D3	OPEN EDITION
ADV-CAPM-T09	ADV ICM AT LEAST 400TB	$0.00	30.5%	$0.00	$138.00	N/A	N/A	N/A	N/A	$193.20	D3	OPEN EDITION
ADV-CAPM-T10	ADV ICM AT LEAST 600TB	$0.00	30.5%	$0.00	$119.60	N/A	N/A	N/A	N/A	$167.40	D3	OPEN EDITION
ADV-CAPM-T11	ADV ICM AT LEAST 1000TB	$0.00	30.5%	$0.00	$101.20	N/A	N/A	N/A	N/A	$141.72	D3	OPEN EDITION
ADV-CAPM-T12	ADV ICM AT LEAST 1500TB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$125.64	D3	OPEN EDITION
ADV-CAPM-T13	ADV ICM AT LEAST 2500TB	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$103.08	D3	OPEN EDITION
ADV-CAPM-T14	ADV ICM AT LEAST 4000TB	$0.00	30.5%	$0.00	$62.10	N/A	N/A	N/A	N/A	$87.00	D3	OPEN EDITION
ADV-KEY	ADV ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T01	ADVP (FOR SCA PROMO ONLY) ICM UP TO 14TB	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T02	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 1	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T03	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 2	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T04	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 4	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ADVP-CAPM-T05	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 6	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T06	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 1	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T07	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 1	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T08	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 2	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T09	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 4	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T10	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 6	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T11	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 1	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T12	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 1	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T13	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 2	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-CAPM-T14	ADVP (FOR SCA PROMO ONLY) ICM AT LEAST 4	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-KEY	ADVP (FOR SCA PROMO ONLY) ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T01	ADVP (FOR SCA PROMO ONLY) UP PP TO 14TB	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T02	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T03	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T04	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T05	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T06	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T07	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T08	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T09	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T10	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T11	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T12	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T13	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADVP-UPG-T14	ADVP (FOR SCA PROMO ONLY) UP PP AT LEAST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ADV-UPG-T01	ADV UP PP TO 14TB	$0.00	30.5%	$0.00	$469.20	N/A	N/A	N/A	N/A	$656.88	D3	OPEN EDITION
ADV-UPG-T02	ADV UP PP AT LEAST 15TB	$0.00	30.5%	$0.00	$411.70	N/A	N/A	N/A	N/A	$576.36	D3	OPEN EDITION
ADV-UPG-T03	ADV UP PP AT LEAST 25TB	$0.00	30.5%	$0.00	$347.30	N/A	N/A	N/A	N/A	$486.24	D3	OPEN EDITION
ADV-UPG-T04	ADV UP PP AT LEAST 40TB	$0.00	30.5%	$0.00	$296.70	N/A	N/A	N/A	N/A	$415.44	D3	OPEN EDITION
ADV-UPG-T05	ADV UP PP AT LEAST 60TB	$0.00	30.5%	$0.00	$259.90	N/A	N/A	N/A	N/A	$363.84	D3	OPEN EDITION
ADV-UPG-T06	ADV UP PP AT LEAST 100TB	$0.00	30.5%	$0.00	$218.50	N/A	N/A	N/A	N/A	$305.88	D3	OPEN EDITION
ADV-UPG-T07	ADV UP PP AT LEAST 150TB	$0.00	30.5%	$0.00	$190.90	N/A	N/A	N/A	N/A	$267.24	D3	OPEN EDITION
ADV-UPG-T08	ADV UP PP AT LEAST 250TB	$0.00	30.5%	$0.00	$161.00	N/A	N/A	N/A	N/A	$225.36	D3	OPEN EDITION
ADV-UPG-T09	ADV UP PP AT LEAST 400TB	$0.00	30.5%	$0.00	$138.00	N/A	N/A	N/A	N/A	$193.20	D3	OPEN EDITION
ADV-UPG-T10	ADV UP PP AT LEAST 600TB	$0.00	30.5%	$0.00	$119.60	N/A	N/A	N/A	N/A	$167.40	D3	OPEN EDITION
ADV-UPG-T11	ADV UP PP AT LEAST 1000TB	$0.00	30.5%	$0.00	$101.20	N/A	N/A	N/A	N/A	$141.72	D3	OPEN EDITION
ADV-UPG-T12	ADV UP PP AT LEAST 1500TB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$125.64	D3	OPEN EDITION
ADV-UPG-T13	ADV UP PP AT LEAST 2500TB	$0.00	30.5%	$0.00	$75.90	N/A	N/A	N/A	N/A	$106.32	D3	OPEN EDITION
ADV-UPG-T14	ADV UP PP AT LEAST 4000TB	$0.00	30.5%	$0.00	$64.40	N/A	N/A	N/A	N/A	$90.12	D3	OPEN EDITION
APPLICATIONX	APPLICATIONXTENDER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T01	ARC 1YRICM UP TO 14TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T02	ARC 1YRICM UP TO 15TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T03	ARC 1YRICM UP TO 25TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T04	ARC 1YRICM UP TO 40TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T05	ARC 1YRICM UP TO 60TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T06	ARC 1YRICM UP TO 100TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T07	ARC 1YRICM UP TO 150TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T08	ARC 1YRICM UP TO 250TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T09	ARC 1YRICM UP TO 400TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T10	ARC 1YRICM UP TO 600TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T11	ARC 1YRICM UP TO 1000TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T12	ARC 1YRICM UP TO 1500TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T13	ARC 1YRICM UP TO 2500TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-CAPM-T14	ARC 1YRICM UP TO 4000TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARCHX-PLACE	ARCHIVEXTENDER PLACE HOLDER - ORDERS FRO	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-KEY	ARC ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARC-UPG-T01	ARC UP PP TO 14TB	$0.00	30.5%	$0.00	$184.00	N/A	N/A	N/A	N/A	$184.00	D3	OPEN EDITION
ARC-UPG-T02	ARC UP PP AT LEAST 15TB	$0.00	30.5%	$0.00	$161.00	N/A	N/A	N/A	N/A	$161.00	D3	OPEN EDITION
ARC-UPG-T03	ARC UP PP AT LEAST 25TB	$0.00	30.5%	$0.00	$135.70	N/A	N/A	N/A	N/A	$135.70	D3	OPEN EDITION
ARC-UPG-T04	ARC UP PP AT LEAST 40TB	$0.00	30.5%	$0.00	$115.00	N/A	N/A	N/A	N/A	$115.00	D3	OPEN EDITION
ARC-UPG-T05	ARC UP PP AT LEAST 60TB	$0.00	30.5%	$0.00	$101.20	N/A	N/A	N/A	N/A	$101.20	D3	OPEN EDITION
ARC-UPG-T06	ARC UP PP AT LEAST 100TB	$0.00	30.5%	$0.00	$85.10	N/A	N/A	N/A	N/A	$85.10	D3	OPEN EDITION
ARC-UPG-T07	ARC UP PP AT LEAST 150TB	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$73.60	D3	OPEN EDITION
ARC-UPG-T08	ARC UP PP AT LEAST 250TB	$0.00	30.5%	$0.00	$64.40	N/A	N/A	N/A	N/A	$64.40	D3	OPEN EDITION
ARC-UPG-T09	ARC UP PP AT LEAST 400TB	$0.00	30.5%	$0.00	$52.90	N/A	N/A	N/A	N/A	$52.90	D3	OPEN EDITION
ARC-UPG-T10	ARC UP PP AT LEAST 600TB	$0.00	30.5%	$0.00	$48.30	N/A	N/A	N/A	N/A	$48.30	D3	OPEN EDITION
ARC-UPG-T11	ARC UP PP AT LEAST 1000TB	$0.00	30.5%	$0.00	$39.10	N/A	N/A	N/A	N/A	$39.10	D3	OPEN EDITION
ARC-UPG-T12	ARC UP PP AT LEAST 1500TB	$0.00	30.5%	$0.00	$34.50	N/A	N/A	N/A	N/A	$34.50	D3	OPEN EDITION
ARC-UPG-T13	ARC UP PP AT LEAST 2500TB	$0.00	30.5%	$0.00	$29.90	N/A	N/A	N/A	N/A	$29.90	D3	OPEN EDITION
ARC-UPG-T14	ARC UP PP AT LEAST 4000TB	$0.00	30.5%	$0.00	$25.30	N/A	N/A	N/A	N/A	$25.30	D3	OPEN EDITION
ARCXJMJAP	ArchiveXtender Jukeman NT/2000 Unix Jap	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ARM6-CAPM-T01	EMC CONTROLCENTER 6.0 ARM PPA TIER 1	$0.00	30.5%	$0.00	$878.60	N/A	N/A	N/A	N/A	$1,230.00	D3	OPEN EDITION
ARM6-CAPM-T02	EMC CONTROLCENTER 6.0 ARM PPA TIER 2	$0.00	30.5%	$0.00	$765.90	N/A	N/A	N/A	N/A	$1,072.32	D3	OPEN EDITION
ARM6-CAPM-T03	EMC CONTROLCENTER 6.0 ARM PPA TIER 3	$0.00	30.5%	$0.00	$646.30	N/A	N/A	N/A	N/A	$904.80	D3	OPEN EDITION
ARM6-CAPM-T04	EMC CONTROLCENTER 6.0 ARM PPA TIER 4	$0.00	30.5%	$0.00	$554.30	N/A	N/A	N/A	N/A	$776.04	D3	OPEN EDITION
ARM6-CAPM-T05	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	$0.00	30.5%	$0.00	$485.30	N/A	N/A	N/A	N/A	$679.44	D3	OPEN EDITION
ARM6-CAPM-T06	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	$0.00	30.5%	$0.00	$407.10	N/A	N/A	N/A	N/A	$570.00	D3	OPEN EDITION
ARM6-CAPM-T07	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	$0.00	30.5%	$0.00	$356.50	N/A	N/A	N/A	N/A	$499.08	D3	OPEN EDITION
ARM6-CAPM-T08	EMC CONTROLCENTER 6.0 ARM PPA TIER 8	$0.00	30.5%	$0.00	$299.00	N/A	N/A	N/A	N/A	$418.56	D3	OPEN EDITION
ARM6-CAPM-T09	EMC CONTROLCENTER 6.0 ARM PPA TIER 9	$0.00	30.5%	$0.00	$255.30	N/A	N/A	N/A	N/A	$357.48	D3	OPEN EDITION
ARM6-CAPM-T10	EMC CONTROLCENTER 6.0 ARM PPA TIER 10	$0.00	30.5%	$0.00	$225.40	N/A	N/A	N/A	N/A	$315.60	D3	OPEN EDITION
ARM6-CAPM-T11	EMC CONTROLCENTER 6.0 ARM PPA TIER 11	$0.00	30.5%	$0.00	$190.90	N/A	N/A	N/A	N/A	$267.24	D3	OPEN EDITION
ARM6-CAPM-T12	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	$0.00	30.5%	$0.00	$165.60	N/A	N/A	N/A	N/A	$231.84	D3	OPEN EDITION
ARM6-CAPM-T13	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	$0.00	30.5%	$0.00	$138.00	N/A	N/A	N/A	N/A	$193.20	D3	OPEN EDITION
ARM6-CAPM-T14	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	$0.00	30.5%	$0.00	$119.60	N/A	N/A	N/A	N/A	$167.40	D3	OPEN EDITION
ARM6-UPG-T01	EMC CONTROLCENTER 6.0 ARM PPA TIER 1	$0.00	30.5%	$0.00	$503.70	N/A	N/A	N/A	N/A	$705.24	D3	OPEN EDITION
ARM6-UPG-T02	EMC CONTROLCENTER 6.0 ARM PPA TIER 2	$0.00	30.5%	$0.00	$441.60	N/A	N/A	N/A	N/A	$618.24	D3	OPEN EDITION
ARM6-UPG-T03	EMC CONTROLCENTER 6.0 ARM PPA TIER 3	$0.00	30.5%	$0.00	$372.60	N/A	N/A	N/A	N/A	$521.64	D3	OPEN EDITION
ARM6-UPG-T04	EMC CONTROLCENTER 6.0 ARM PPA TIER 4	$0.00	30.5%	$0.00	$317.40	N/A	N/A	N/A	N/A	$444.36	D3	OPEN EDITION
ARM6-UPG-T05	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	$0.00	30.5%	$0.00	$278.30	N/A	N/A	N/A	N/A	$389.64	D3	OPEN EDITION
ARM6-UPG-T06	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	$0.00	30.5%	$0.00	$234.60	N/A	N/A	N/A	N/A	$328.44	D3	OPEN EDITION
ARM6-UPG-T07	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	$0.00	30.5%	$0.00	$204.70	N/A	N/A	N/A	N/A	$286.56	D3	OPEN EDITION
ARM6-UPG-T08	EMC CONTROLCENTER 6.0 ARM PPA TIER 8	$0.00	30.5%	$0.00	$172.50	N/A	N/A	N/A	N/A	$241.56	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ARM6-UPG-T09	EMC CONTROLCENTER 6.0 ARM PPA TIER 9	$0.00	30.5%	$0.00	$147.20	N/A	N/A	N/A	N/A	$206.04	D3	OPEN EDITION
ARM6-UPG-T10	EMC CONTROLCENTER 6.0 ARM PPA TIER 10	$0.00	30.5%	$0.00	$128.80	N/A	N/A	N/A	N/A	$180.36	D3	OPEN EDITION
ARM6-UPG-T11	EMC CONTROLCENTER 6.0 ARM PPA TIER 11	$0.00	30.5%	$0.00	$110.40	N/A	N/A	N/A	N/A	$154.56	D3	OPEN EDITION
ARM6-UPG-T12	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	$0.00	30.5%	$0.00	$94.30	N/A	N/A	N/A	N/A	$132.00	D3	OPEN EDITION
ARM6-UPG-T13	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	$0.00	30.5%	$0.00	$80.50	N/A	N/A	N/A	N/A	$112.68	D3	OPEN EDITION
ARM6-UPG-T14	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	$0.00	30.5%	$0.00	$66.70	N/A	N/A	N/A	N/A	$93.36	D3	OPEN EDITION
ARM-CAPM-T01	ARM ICM UP TO 14TB	$0.00	30.5%	$0.00	$878.60	N/A	N/A	N/A	N/A	$1,230.00	D3	OPEN EDITION
ARM-CAPM-T02	ARM ICM AT LEAST 15TB	$0.00	30.5%	$0.00	$765.90	N/A	N/A	N/A	N/A	$1,072.32	D3	OPEN EDITION
ARM-CAPM-T03	ARM ICM AT LEAST 25TB	$0.00	30.5%	$0.00	$646.30	N/A	N/A	N/A	N/A	$904.80	D3	OPEN EDITION
ARM-CAPM-T04	ARM ICM AT LEAST 40TB	$0.00	30.5%	$0.00	$554.30	N/A	N/A	N/A	N/A	$776.04	D3	OPEN EDITION
ARM-CAPM-T05	ARM ICM AT LEAST 60TB	$0.00	30.5%	$0.00	$485.30	N/A	N/A	N/A	N/A	$679.44	D3	OPEN EDITION
ARM-CAPM-T06	ARM ICM AT LEAST 100TB	$0.00	30.5%	$0.00	$407.10	N/A	N/A	N/A	N/A	$570.00	D3	OPEN EDITION
ARM-CAPM-T07	ARM ICM AT LEAST 150TB	$0.00	30.5%	$0.00	$356.50	N/A	N/A	N/A	N/A	$499.08	D3	OPEN EDITION
ARM-CAPM-T08	ARM ICM AT LEAST 250TB	$0.00	30.5%	$0.00	$299.00	N/A	N/A	N/A	N/A	$418.56	D3	OPEN EDITION
ARM-CAPM-T09	ARM ICM AT LEAST 400TB	$0.00	30.5%	$0.00	$255.30	N/A	N/A	N/A	N/A	$357.48	D3	OPEN EDITION
ARM-CAPM-T10	ARM ICM AT LEAST 600TB	$0.00	30.5%	$0.00	$225.40	N/A	N/A	N/A	N/A	$315.60	D3	OPEN EDITION
ARM-CAPM-T11	ARM ICM AT LEAST 1000TB	$0.00	30.5%	$0.00	$190.90	N/A	N/A	N/A	N/A	$267.24	D3	OPEN EDITION
ARM-CAPM-T12	ARM ICM AT LEAST 1500TB	$0.00	30.5%	$0.00	$165.60	N/A	N/A	N/A	N/A	$231.84	D3	OPEN EDITION
ARM-CAPM-T13	ARM ICM AT LEAST 2500TB	$0.00	30.5%	$0.00	$138.00	N/A	N/A	N/A	N/A	$193.20	D3	OPEN EDITION
ARM-CAPM-T14	ARM ICM AT LEAST 4000TB	$0.00	30.5%	$0.00	$119.60	N/A	N/A	N/A	N/A	$167.40	D3	OPEN EDITION
ARMHP-T1-5U	ARM HP T1-T5UPG	$0.00	30.5%	$0.00	$331.20	N/A	N/A	N/A	N/A	$463.68	D3	OPEN EDITION
ARMHP-T6-30U	ARM HP T6-T30UPG	$0.00	30.5%	$0.00	$1,821.60	N/A	N/A	N/A	N/A	$2,550.24	D3	OPEN EDITION
ARM-KEY	ARM ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
ARMOTH-T1-5U	OTH ARM T1-5 UPG	$0.00	30.5%	$0.00	$331.20	N/A	N/A	N/A	N/A	$463.68	D3	OPEN EDITION
ARMOTH-T6-30U	OTH ARM T6-30 UPG	$0.00	30.5%	$0.00	$1,821.60	N/A	N/A	N/A	N/A	$2,550.24	D3	OPEN EDITION
ARM-UPG-T01	ARM UP PP TO 14TB	$0.00	30.5%	$0.00	$503.70	N/A	N/A	N/A	N/A	$705.24	D3	OPEN EDITION
ARM-UPG-T02	ARM UP PP AT LEAST 15TB	$0.00	30.5%	$0.00	$441.60	N/A	N/A	N/A	N/A	$618.24	D3	OPEN EDITION
ARM-UPG-T03	ARM UP PP AT LEAST 25TB	$0.00	30.5%	$0.00	$372.60	N/A	N/A	N/A	N/A	$521.64	D3	OPEN EDITION
ARM-UPG-T04	ARM UP PP AT LEAST 40TB	$0.00	30.5%	$0.00	$317.40	N/A	N/A	N/A	N/A	$444.36	D3	OPEN EDITION
ARM-UPG-T05	ARM UP PP AT LEAST 60TB	$0.00	30.5%	$0.00	$278.30	N/A	N/A	N/A	N/A	$389.64	D3	OPEN EDITION
ARM-UPG-T06	ARM UP PP AT LEAST 100TB	$0.00	30.5%	$0.00	$234.60	N/A	N/A	N/A	N/A	$328.44	D3	OPEN EDITION
ARM-UPG-T07	ARM UP PP AT LEAST 150TB	$0.00	30.5%	$0.00	$204.70	N/A	N/A	N/A	N/A	$286.56	D3	OPEN EDITION
ARM-UPG-T08	ARM UP PP AT LEAST 250TB	$0.00	30.5%	$0.00	$172.50	N/A	N/A	N/A	N/A	$241.56	D3	OPEN EDITION
ARM-UPG-T09	ARM UP PP AT LEAST 400TB	$0.00	30.5%	$0.00	$147.20	N/A	N/A	N/A	N/A	$206.04	D3	OPEN EDITION
ARM-UPG-T10	ARM UP PP AT LEAST 600TB	$0.00	30.5%	$0.00	$128.80	N/A	N/A	N/A	N/A	$180.36	D3	OPEN EDITION
ARM-UPG-T11	ARM UP PP AT LEAST 1000TB	$0.00	30.5%	$0.00	$110.40	N/A	N/A	N/A	N/A	$154.56	D3	OPEN EDITION
ARM-UPG-T12	ARM UP PP AT LEAST 1500TB	$0.00	30.5%	$0.00	$94.30	N/A	N/A	N/A	N/A	$132.00	D3	OPEN EDITION
ARM-UPG-T13	ARM UP PP AT LEAST 2500TB	$0.00	30.5%	$0.00	$80.50	N/A	N/A	N/A	N/A	$112.68	D3	OPEN EDITION
ARM-UPG-T14	ARM UP PP AT LEAST 4000TB	$0.00	30.5%	$0.00	$66.70	N/A	N/A	N/A	N/A	$93.36	D3	OPEN EDITION
ASKONCEADK	ECI SERVICES - ADK ST	$0.00	30.5%	$0.00	$1,050.00	$900.00	$750.00	N/A	N/A	$1,050.00	D3	OPEN EDITION
AX-DEV-PROG	APPLICATIONXTENDER DEVELOPER PROGRAM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
AX-DEV-PRUPD	APPLICATIONXTENDER DEVELOPER PROGRAM UPD	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
AX-ERMX-2-5	APPXTENDER REPORTS MGMT SOFTWARE (2-5) S	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
AXWX-1K-1999	APPXTENDER/WX SVR CC (1000-1999) ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
AXWX-2K-2999	APPXTENDER/WX SVR CC (2000-2999) ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
AXWX-3K-3999	APPXTENDER/WX SVR CC (3000-3999) ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
AXWX-4K-4999	APPXTENDER/WX SVR CC (4000-4999) ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
AXWX-500-999	APPXTENDER/WX SVR CC (500-999) ST	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
BKP-DBO-INC	NW TIER 5 - 1TB INCREMENT	$0.00	30.5%	$0.00	$115.00	N/A	N/A	N/A	N/A	$115.00	D3	OPEN EDITION
BKP-RS-KIT	RETROSPECT MEDIA KIT	$0.00	30.5%	$0.00	$3.45	N/A	N/A	N/A	N/A	$3.45	D3	OPEN EDITION
BKP-RS-OPEN-3	RETROSPECT OPEN FILE 3 SV	$0.00	30.5%	$0.00	$236.67	N/A	N/A	N/A	N/A	$236.67	D3	OPEN EDITION
BKP-RS-UIR	RETROSPECT USER INIT REST	$0.00	30.5%	$0.00	$163.07	N/A	N/A	N/A	N/A	$163.07	D3	OPEN EDITION
CAM-KEY	CAM ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	OPEN EDITION
CC-ADV-BASE	SAN ADV BASE LICENSE	$0.00	30.5%	$0.00	$1,239.70	N/A	N/A	N/A	N/A	$1,735.56	D3	OPEN EDITION
CC-ADV-C01	SAN ADV 1TB (0-14TB)	$0.00	30.5%	$0.00	$190.90	N/A	N/A	N/A	N/A	$267.24	D3	OPEN EDITION
CC-ADV-C02	SAN ADV 1TB (15-25TB)	$0.00	30.5%	$0.00	$179.40	N/A	N/A	N/A	N/A	$251.16	D3	OPEN EDITION
CC-ADV-C03	SAN ADV 1TB (26-40TB)	$0.00	30.5%	$0.00	$158.70	N/A	N/A	N/A	N/A	$222.24	D3	OPEN EDITION
CC-ADV-C04	SAN ADV 1TB (41-60TB)	$0.00	30.5%	$0.00	$147.20	N/A	N/A	N/A	N/A	$206.04	D3	OPEN EDITION
CC-ADV-C05	SAN ADV 1TB (61-100TB)	$0.00	30.5%	$0.00	$142.60	N/A	N/A	N/A	N/A	$199.68	D3	OPEN EDITION
CC-ADV-C06	SAN ADV 1TB (101-150TB)	$0.00	30.5%	$0.00	$126.50	N/A	N/A	N/A	N/A	$177.12	D3	OPEN EDITION
CC-ADV-C07	SAN ADV 1TB (151-250TB)	$0.00	30.5%	$0.00	$112.70	N/A	N/A	N/A	N/A	$157.80	D3	OPEN EDITION
CC-ADV-C08	SAN ADV 1TB (251-400TB)	$0.00	30.5%	$0.00	$98.90	N/A	N/A	N/A	N/A	$138.48	D3	OPEN EDITION
CC-ADV-C09	SAN ADV 1TB (401-600TB)	$0.00	30.5%	$0.00	$85.10	N/A	N/A	N/A	N/A	$119.16	D3	OPEN EDITION
CC-ADV-C10	SAN ADV 1TB (601-1000TB)	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$103.08	D3	OPEN EDITION
CC-ADV-C11	SAN ADV 1TB (1001TB or greater)	$0.00	30.5%	$0.00	$64.40	N/A	N/A	N/A	N/A	$90.12	D3	OPEN EDITION
CC-ADV-N01	SAN ADV 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$96.60	N/A	N/A	N/A	N/A	$135.24	D3	OPEN EDITION
CC-ADV-N02	SAN ADV 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$125.64	D3	OPEN EDITION
CC-ADV-N03	SAN ADV 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$78.20	N/A	N/A	N/A	N/A	$109.44	D3	OPEN EDITION
CC-ADV-N04	SAN ADV 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$103.08	D3	OPEN EDITION
CC-ADV-N05	SAN ADV 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$71.30	N/A	N/A	N/A	N/A	$99.84	D3	OPEN EDITION
CC-ADV-N06	SAN ADV 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$64.40	N/A	N/A	N/A	N/A	$90.12	D3	OPEN EDITION
CC-ADV-N07	SAN ADV 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$57.50	N/A	N/A	N/A	N/A	$80.52	D3	OPEN EDITION
CC-ADV-N08	SAN ADV 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$48.30	N/A	N/A	N/A	N/A	$67.68	D3	OPEN EDITION
CC-ADV-N09	SAN ADV 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$43.70	N/A	N/A	N/A	N/A	$61.20	D3	OPEN EDITION
CC-ADV-N10	SAN ADV 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$36.80	N/A	N/A	N/A	N/A	$51.48	D3	OPEN EDITION
CC-ADV-N11	SAN ADV 1TB (1001TB or greater) NLT3	$0.00	30.5%	$0.00	$32.20	N/A	N/A	N/A	N/A	$45.12	D3	OPEN EDITION
CC-ADVP-BASE	SAN ADVP (FOR SCA PROMO ONLY) BASE LICEN	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-C01	SAN ADVP (FOR SCA PROMO ONLY) 1TB (0-14T	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-C02	SAN ADVP (FOR SCA PROMO ONLY) 1TB (15-25	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-C03	SAN ADVP (FOR SCA PROMO ONLY) 1TB (26-40	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-C04	SAN ADVP (FOR SCA PROMO ONLY) 1TB (41-60	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-C05	SAN ADVP (FOR SCA PROMO ONLY) 1TB (61-10	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-C06	SAN ADVP (FOR SCA PROMO ONLY) 1TB (101-1	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-C07	SAN ADVP (FOR SCA PROMO ONLY) 1TB (151-2	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-C08	SAN ADVP (FOR SCA PROMO ONLY) 1TB (251-4	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-C09	SAN ADVP (FOR SCA PROMO ONLY) 1TB (401-6	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-C10	SAN ADVP (FOR SCA PROMO ONLY) 1TB (601-1	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-C11	SAN ADVP (FOR SCA PROMO ONLY) 1TB (1001-	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-N01	SAN ADVP (FOR SCA PROMO ONLY) 1TB (0-14T	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-N02	SAN ADVP (FOR SCA PROMO ONLY) 1TB (15-25	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-N03	SAN ADVP (FOR SCA PROMO ONLY) 1TB (26-40	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-N04	SAN ADVP (FOR SCA PROMO ONLY) 1TB (41-60	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-N05	SAN ADVP (FOR SCA PROMO ONLY) 1TB (61-10	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CC-ADVP-N06	SAN ADVP (FOR SCA PROMO ONLY) 1TB (101-1	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-N07	SAN ADVP (FOR SCA PROMO ONLY) 1TB (151-2	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-N08	SAN ADVP (FOR SCA PROMO ONLY) 1TB (251-4	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-N09	SAN ADVP (FOR SCA PROMO ONLY) 1TB (401-6	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-N10	SAN ADVP (SCA PROMO ONLY) 1TB (601-1000T	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-N11	SAN ADVP (SCA PROMO ONLY) 1TB (1001-1500	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADVP-UPG	SAN ADVP (FOR SCA PROMO ONLY) BASE UPGRA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ADV-UPG	SAN ADV BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ARM6-BASE	EMC CC 6.1 Automated Resource Mgr Base	$0.00	30.5%	$0.00	$604.90	N/A	N/A	N/A	N/A	$846.84	D3	OPEN EDITION
CC-ARM6-R	EMC CONTROLCENTER 6.0 AUTOMATED RESRCE M	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-ARM-BASE	CC ARM BASE LICENSE	$0.00	30.5%	$0.00	$604.90	N/A	N/A	N/A	N/A	$846.84	D3	OPEN EDITION
CC-ARM-C01	CC ARM 1TB (0-14TB)	$0.00	30.5%	$0.00	$572.70	N/A	N/A	N/A	N/A	$801.84	D3	OPEN EDITION
CC-ARM-C02	CC ARM 1TB (15-25TB)	$0.00	30.5%	$0.00	$533.60	N/A	N/A	N/A	N/A	$747.00	D3	OPEN EDITION
CC-ARM-C03	CC ARM 1TB (26-40TB)	$0.00	30.5%	$0.00	$469.20	N/A	N/A	N/A	N/A	$656.88	D3	OPEN EDITION
CC-ARM-C04	CC ARM 1TB (41-60TB)	$0.00	30.5%	$0.00	$437.00	N/A	N/A	N/A	N/A	$611.76	D3	OPEN EDITION
CC-ARM-C05	CC ARM 1TB (61-100TB)	$0.00	30.5%	$0.00	$418.60	N/A	N/A	N/A	N/A	$586.08	D3	OPEN EDITION
CC-ARM-C06	CC ARM 1TB (101-150TB)	$0.00	30.5%	$0.00	$377.20	N/A	N/A	N/A	N/A	$528.12	D3	OPEN EDITION
CC-ARM-C07	CC ARM 1TB (151-250TB)	$0.00	30.5%	$0.00	$335.80	N/A	N/A	N/A	N/A	$470.16	D3	OPEN EDITION
CC-ARM-C08	CC ARM 1TB (251-400TB)	$0.00	30.5%	$0.00	$292.10	N/A	N/A	N/A	N/A	$408.96	D3	OPEN EDITION
CC-ARM-C09	CC ARM 1TB (401-600TB)	$0.00	30.5%	$0.00	$255.30	N/A	N/A	N/A	N/A	$357.48	D3	OPEN EDITION
CC-ARM-C10	CC ARM 1TB (601-1000TB)	$0.00	30.5%	$0.00	$220.80	N/A	N/A	N/A	N/A	$309.12	D3	OPEN EDITION
CC-ARM-C11	CC ARM 1TB(1001TB or greater)	$0.00	30.5%	$0.00	$193.20	N/A	N/A	N/A	N/A	$270.48	D3	OPEN EDITION
CC-ARM-N01	CC ARM 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$287.50	N/A	N/A	N/A	N/A	$402.48	D3	OPEN EDITION
CC-ARM-N02	CC ARM 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$266.80	N/A	N/A	N/A	N/A	$373.56	D3	OPEN EDITION
CC-ARM-N03	CC ARM 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$234.60	N/A	N/A	N/A	N/A	$328.44	D3	OPEN EDITION
CC-ARM-N04	CC ARM 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$218.50	N/A	N/A	N/A	N/A	$305.88	D3	OPEN EDITION
CC-ARM-N05	CC ARM 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$209.30	N/A	N/A	N/A	N/A	$293.04	D3	OPEN EDITION
CC-ARM-N06	CC ARM 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$188.60	N/A	N/A	N/A	N/A	$264.00	D3	OPEN EDITION
CC-ARM-N07	CC ARM 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$167.90	N/A	N/A	N/A	N/A	$235.08	D3	OPEN EDITION
CC-ARM-N08	CC ARM 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$144.90	N/A	N/A	N/A	N/A	$202.92	D3	OPEN EDITION
CC-ARM-N09	CC ARM 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$126.50	N/A	N/A	N/A	N/A	$177.12	D3	OPEN EDITION
CC-ARM-N10	CC ARM 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$110.40	N/A	N/A	N/A	N/A	$154.56	D3	OPEN EDITION
CC-ARM-N11	CC ARM 1TB(1001TB or greater) NLT3	$0.00	30.5%	$0.00	$96.60	N/A	N/A	N/A	N/A	$135.24	D3	OPEN EDITION
CC-ARM-PRV	PREVIOUS VERSION ARM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-CENT-NODE	EMC CC 6.1 MGMT PKG LICENSE FOR CENTERA	$0.00	30.5%	$0.00	$923.45	N/A	N/A	N/A	N/A	$923.45	D3	OPEN EDITION
CC-CNRKEY6-B	CC 6.0 STORAGE AGENT CENTERA RTU CARD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-FLR6-BASE	EMC ControlCenter 6.1 File Level Reporte	$0.00	30.5%	$0.00	$1,000.50	N/A	N/A	N/A	N/A	$1,400.76	D3	OPEN EDITION
CC-FLR6-R	EMC CONTROLCENTER 6.0 FILE LEVEL REPORTE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-FLR6-UPG	EMC ControlCenter 6.1 File Level Reporte	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-FLR-BASE	FLR BASE LICENSE	$0.00	30.5%	$0.00	$1,428.30	N/A	N/A	N/A	N/A	$1,999.68	D3	OPEN EDITION
CC-FLR-C01	FLR 1TB (0-14TB)	$0.00	30.5%	$0.00	$188.60	N/A	N/A	N/A	N/A	$264.00	D3	OPEN EDITION
CC-FLR-C02	FLR 1TB (15-25TB)	$0.00	30.5%	$0.00	$177.10	N/A	N/A	N/A	N/A	$247.92	D3	OPEN EDITION
CC-FLR-C03	FLR 1TB (26-40TB)	$0.00	30.5%	$0.00	$154.10	N/A	N/A	N/A	N/A	$215.76	D3	OPEN EDITION
CC-FLR-C04	FLR 1TB (41-60TB)	$0.00	30.5%	$0.00	$144.90	N/A	N/A	N/A	N/A	$202.92	D3	OPEN EDITION
CC-FLR-C05	FLR 1TB (61-100TB)	$0.00	30.5%	$0.00	$138.00	N/A	N/A	N/A	N/A	$193.20	D3	OPEN EDITION
CC-FLR-C06	FLR 1TB (101-150TB)	$0.00	30.5%	$0.00	$124.20	N/A	N/A	N/A	N/A	$173.88	D3	OPEN EDITION
CC-FLR-C07	FLR 1TB (151-250TB)	$0.00	30.5%	$0.00	$110.40	N/A	N/A	N/A	N/A	$154.56	D3	OPEN EDITION
CC-FLR-C08	FLR 1TB (251-400TB)	$0.00	30.5%	$0.00	$96.60	N/A	N/A	N/A	N/A	$135.24	D3	OPEN EDITION
CC-FLR-C09	FLR 1TB (401-600TB)	$0.00	30.5%	$0.00	$82.80	N/A	N/A	N/A	N/A	$115.92	D3	OPEN EDITION
CC-FLR-C10	FLR 1TB (601-1000TB)	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$103.08	D3	OPEN EDITION
CC-FLR-C11	FLR 1TB (1001TB or greater)	$0.00	30.5%	$0.00	$64.40	N/A	N/A	N/A	N/A	$90.12	D3	OPEN EDITION
CC-FLR-KIT	CC FILE LEVEL REPORTER KI	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-FLR-N01	FLR 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$94.30	N/A	N/A	N/A	N/A	$132.00	D3	OPEN EDITION
CC-FLR-N02	FLR 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$125.64	D3	OPEN EDITION
CC-FLR-N03	FLR 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$78.20	N/A	N/A	N/A	N/A	$109.44	D3	OPEN EDITION
CC-FLR-N04	FLR 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$103.08	D3	OPEN EDITION
CC-FLR-N05	FLR 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$69.00	N/A	N/A	N/A	N/A	$96.60	D3	OPEN EDITION
CC-FLR-N06	FLR 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$62.10	N/A	N/A	N/A	N/A	$87.00	D3	OPEN EDITION
CC-FLR-N07	FLR 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$55.20	N/A	N/A	N/A	N/A	$77.28	D3	OPEN EDITION
CC-FLR-N08	FLR 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$48.30	N/A	N/A	N/A	N/A	$67.68	D3	OPEN EDITION
CC-FLR-N09	FLR 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$41.40	N/A	N/A	N/A	N/A	$57.96	D3	OPEN EDITION
CC-FLR-N10	FLR 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$36.80	N/A	N/A	N/A	N/A	$36.80	D3	OPEN EDITION
CC-FLR-N11	FLR 1TB (1001TB or greater) NLT3	$0.00	30.5%	$0.00	$32.20	N/A	N/A	N/A	N/A	$45.12	D3	OPEN EDITION
CCFLR-T01-04U	FILE LVL RPT T1-T5UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-FLR-UPG	FLR BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-MR6-BASE	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	$0.00	30.5%	$0.00	$1,136.20	N/A	N/A	N/A	N/A	$1,136.20	D3	OPEN EDITION
CC-MR6-R	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-MR6-UPG	EMC CONTROLCENTER 6.0 SRM MONITORING/RPT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-NASKEY6-B	CC 6.0 STORAGE AGENT FOR NAS RTU CARD	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-NS-20	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	$0.00	30.5%	$0.00	$1,248.90	N/A	N/A	N/A	N/A	$1,248.90	D3	OPEN EDITION
CC-NS350	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	$0.00	30.5%	$0.00	$1,782.50	N/A	N/A	N/A	N/A	$1,782.50	D3	OPEN EDITION
CC-NS-40	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	$0.00	30.5%	$0.00	$3,118.80	N/A	N/A	N/A	N/A	$3,118.80	D3	OPEN EDITION
CC-NS-80	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	$0.00	30.5%	$0.00	$4,646.00	N/A	N/A	N/A	N/A	$4,646.00	D3	OPEN EDITION
CC-NS-OTHER	EMC CC 6.1 MGMT PKG LICENSE FOR CELERRA	$0.00	30.5%	$0.00	$6,635.50	N/A	N/A	N/A	N/A	$6,635.50	D3	OPEN EDITION
CC-PFM6-R	EMC CONTROLCENTER 6.0 PERFORMANCE MGR RE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-PFM-CL-T01	PERF MGR CL 0-.250	$0.00	30.5%	$0.00	$390.60	N/A	N/A	N/A	N/A	$390.60	D2	OPEN EDITION
CC-PFM-CL-T02	PERF MGR CL .251-.500	$0.00	30.5%	$0.00	$495.00	N/A	N/A	N/A	N/A	$495.00	D2	OPEN EDITION
CC-PFM-CL-T03	PERF MGR CL .501-.750	$0.00	30.5%	$0.00	$599.40	N/A	N/A	N/A	N/A	$599.40	D2	OPEN EDITION
CC-PFM-CL-T04	PERF MGR CL .751-1.00	$0.00	30.5%	$0.00	$703.80	N/A	N/A	N/A	N/A	$703.80	D2	OPEN EDITION
CC-PFM-CL-T05	PERF MGR CL 1.01-2.00	$0.00	30.5%	$0.00	$1,180.80	N/A	N/A	N/A	N/A	$1,180.80	D2	OPEN EDITION
CC-PFM-CL-T06	PERF MGR CL 2.01-4.00	$0.00	30.5%	$0.00	$1,657.80	N/A	N/A	N/A	N/A	$1,657.80	D2	OPEN EDITION
CC-PFM-CL-T07	PERF MGR CL 4.01-6.00	$0.00	30.5%	$0.00	$2,134.80	N/A	N/A	N/A	N/A	$2,134.80	D2	OPEN EDITION
CC-PFM-CL-T08	PERF MGR CL 6.01-8.00	$0.00	30.5%	$0.00	$2,611.80	N/A	N/A	N/A	N/A	$2,611.80	D2	OPEN EDITION
CC-PFM-CL-T09	PERF MGR CL 8.01-10.00	$0.00	30.5%	$0.00	$3,088.80	N/A	N/A	N/A	N/A	$3,088.80	D2	OPEN EDITION
CC-PFM-CL-T10	PERF MGR CL 10.01-12.00	$0.00	30.5%	$0.00	$3,565.80	N/A	N/A	N/A	N/A	$3,565.80	D2	OPEN EDITION
CC-PFM-CL-T11	PERF MGR CL 12.01-14.00	$0.00	30.5%	$0.00	$4,042.80	N/A	N/A	N/A	N/A	$4,042.80	D2	OPEN EDITION
CC-PFM-CL-T12	PERF MGR CL 14.01-17.00	$0.00	30.5%	$0.00	$4,519.80	N/A	N/A	N/A	N/A	$4,519.80	D2	OPEN EDITION
CC-PFM-CL-T13	PERF MGR CL 17.01-20.00	$0.00	30.5%	$0.00	$4,996.80	N/A	N/A	N/A	N/A	$4,996.80	D2	OPEN EDITION
CC-PFM-CL-T14	PERF MGR CL 20.01-23.00	$0.00	30.5%	$0.00	$5,473.80	N/A	N/A	N/A	N/A	$5,473.80	D2	OPEN EDITION
CC-PFM-CL-T15	PERF MGR CL 23.01-26.00	$0.00	30.5%	$0.00	$5,950.80	N/A	N/A	N/A	N/A	$5,950.80	D2	OPEN EDITION
CC-PFM-CL-T16	PERF MGR CL 26.01-29.00	$0.00	30.5%	$0.00	$6,427.80	N/A	N/A	N/A	N/A	$6,427.80	D2	OPEN EDITION
CC-PFM-CL-T17	PERF MGR CL 29.01-32.00	$0.00	30.5%	$0.00	$6,904.80	N/A	N/A	N/A	N/A	$6,904.80	D2	OPEN EDITION
CC-PFM-CL-T18	PERF MGR CL 32.01-35.00	$0.00	30.5%	$0.00	$7,381.80	N/A	N/A	N/A	N/A	$7,381.80	D2	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CC-PFM-CL-T19	PERF MGR CL 35.01-38.00	$0.00	30.5%	$0.00	$7,858.80	N/A	N/A	N/A	N/A	$7,858.80	D2	OPEN EDITION
CC-PFM-CL-T20	PERF MGR CL 38.01-41.00	$0.00	30.5%	$0.00	$8,335.80	N/A	N/A	N/A	N/A	$8,335.80	D2	OPEN EDITION
CC-PFM-CL-T21	PERF MGR CL 41.01-44.00	$0.00	30.5%	$0.00	$8,812.80	N/A	N/A	N/A	N/A	$8,812.80	D2	OPEN EDITION
CC-PFM-CL-T22	PERF MGR CL 44.01-47.00	$0.00	30.5%	$0.00	$9,289.80	N/A	N/A	N/A	N/A	$9,289.80	D2	OPEN EDITION
CC-PFM-CL-T23	PERF MGR CL 47.01-50.00	$0.00	30.5%	$0.00	$9,766.80	N/A	N/A	N/A	N/A	$9,766.80	D2	OPEN EDITION
CC-PFM-CL-T24	PERF MGR CL 50.01-53.00	$0.00	30.5%	$0.00	$10,243.80	N/A	N/A	N/A	N/A	$10,243.80	D2	OPEN EDITION
CC-PFM-CL-T25	PERF MGR CL 53.01-56.00	$0.00	30.5%	$0.00	$10,720.80	N/A	N/A	N/A	N/A	$10,720.80	D2	OPEN EDITION
CC-PFM-CL-T26	PERF MGR CL 56.01-59.00	$0.00	30.5%	$0.00	$11,197.80	N/A	N/A	N/A	N/A	$11,197.80	D2	OPEN EDITION
CC-PFM-CL-T27	PERF MGR CL 59.01-62.00	$0.00	30.5%	$0.00	$11,674.80	N/A	N/A	N/A	N/A	$11,674.80	D2	OPEN EDITION
CC-PFM-CL-T28	PERF MGR CL 62.01-65.00	$0.00	30.5%	$0.00	$12,151.80	N/A	N/A	N/A	N/A	$12,151.80	D2	OPEN EDITION
CC-PFM-CL-T29	PERF MGR CL 65.01-68.00	$0.00	30.5%	$0.00	$12,628.80	N/A	N/A	N/A	N/A	$12,628.80	D2	OPEN EDITION
CC-PFM-CL-T30	PERF MGR CL 68.01-71.00	$0.00	30.5%	$0.00	$13,105.80	N/A	N/A	N/A	N/A	$13,105.80	D2	OPEN EDITION
CC-PFM-CL-T31	PERF MGR CL 71.00 - +	$0.00	30.5%	$0.00	$13,582.80	N/A	N/A	N/A	N/A	$13,582.80	D2	OPEN EDITION
CC-PFM-PRV	PREVIOUS VERSION PERFMGR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	OPEN EDITION
CC-PFM-SY-T01	PERF MGR-SYM0-.250	$0.00	30.5%	$0.00	$684.00	N/A	N/A	N/A	N/A	$684.00	D1	OPEN EDITION
CC-PFM-SY-T02	PERF MGR-SYM.251-.500	$0.00	30.5%	$0.00	$829.80	N/A	N/A	N/A	N/A	$829.80	D1	OPEN EDITION
CC-PFM-SY-T03	PERF MGR-SYM.501-.750	$0.00	30.5%	$0.00	$975.60	N/A	N/A	N/A	N/A	$975.60	D1	OPEN EDITION
CC-PFM-SY-T04	PERF MGR-SYM.751-1.00	$0.00	30.5%	$0.00	$1,121.40	N/A	N/A	N/A	N/A	$1,121.40	D1	OPEN EDITION
CC-PFM-SY-T05	PERF MGR-SYM1.01-2.00	$0.00	30.5%	$0.00	$1,670.40	N/A	N/A	N/A	N/A	$1,670.40	D1	OPEN EDITION
CC-PFM-SY-T06	PERF MGR-SYM2.01-4.00	$0.00	30.5%	$0.00	$2,219.40	N/A	N/A	N/A	N/A	$2,219.40	D1	OPEN EDITION
CC-PFM-SY-T07	PERF MGR-SYM4.01-6.00	$0.00	30.5%	$0.00	$2,768.40	N/A	N/A	N/A	N/A	$2,768.40	D1	OPEN EDITION
CC-PFM-SY-T08	PERF MGR-SYM6.01-8.00	$0.00	30.5%	$0.00	$3,317.40	N/A	N/A	N/A	N/A	$3,317.40	D1	OPEN EDITION
CC-PFM-SY-T09	PERF MGR-SYM8.01-10.00	$0.00	30.5%	$0.00	$3,866.40	N/A	N/A	N/A	N/A	$3,866.40	D1	OPEN EDITION
CC-PFM-SY-T10	PERF MGR-SYM10.01-12.00	$0.00	30.5%	$0.00	$4,415.40	N/A	N/A	N/A	N/A	$4,415.40	D1	OPEN EDITION
CC-PFM-SY-T11	PERF MGR-SYM12.01-14.00	$0.00	30.5%	$0.00	$4,964.40	N/A	N/A	N/A	N/A	$4,964.40	D1	OPEN EDITION
CC-PFM-SY-T12	PERF MGR-SYM14.01-17.00	$0.00	30.5%	$0.00	$5,513.40	N/A	N/A	N/A	N/A	$5,513.40	D1	OPEN EDITION
CC-PFM-SY-T13	PERF MGR-SYM17.01-20.00	$0.00	30.5%	$0.00	$6,062.40	N/A	N/A	N/A	N/A	$6,062.40	D1	OPEN EDITION
CC-PFM-SY-T14	PERF MGR-SYM20.01-23.00	$0.00	30.5%	$0.00	$6,611.40	N/A	N/A	N/A	N/A	$6,611.40	D1	OPEN EDITION
CC-PFM-SY-T15	PERF MGR-SYM23.01-26.00	$0.00	30.5%	$0.00	$7,160.40	N/A	N/A	N/A	N/A	$7,160.40	D1	OPEN EDITION
CC-PFM-SY-T16	PERF MGR-SYM26.01-29.00	$0.00	30.5%	$0.00	$7,709.40	N/A	N/A	N/A	N/A	$7,709.40	D1	OPEN EDITION
CC-PFM-SY-T17	PERF MGR-SYM29.01-32.00	$0.00	30.5%	$0.00	$8,258.40	N/A	N/A	N/A	N/A	$8,258.40	D1	OPEN EDITION
CC-PFM-SY-T18	PERF MGR-SYM32.01-35.00	$0.00	30.5%	$0.00	$8,807.40	N/A	N/A	N/A	N/A	$8,807.40	D1	OPEN EDITION
CC-PFM-SY-T19	PERF MGR-SYM35.01-38.00	$0.00	30.5%	$0.00	$9,356.40	N/A	N/A	N/A	N/A	$9,356.40	D1	OPEN EDITION
CC-PFM-SY-T20	PERF MGR-SYM38.01-41.00	$0.00	30.5%	$0.00	$9,905.40	N/A	N/A	N/A	N/A	$9,905.40	D1	OPEN EDITION
CC-PFM-SY-T21	PERF MGR-SYM41.01-44.00	$0.00	30.5%	$0.00	$10,454.40	N/A	N/A	N/A	N/A	$10,454.40	D1	OPEN EDITION
CC-PFM-SY-T22	PERF MGR-SYM44.01-47.00	$0.00	30.5%	$0.00	$11,003.40	N/A	N/A	N/A	N/A	$11,003.40	D1	OPEN EDITION
CC-PFM-SY-T23	PERF MGR-SYM47.01-50.00	$0.00	30.5%	$0.00	$11,552.40	N/A	N/A	N/A	N/A	$11,552.40	D1	OPEN EDITION
CC-PFM-SY-T24	PERF MGR-SYM50.01-53.00	$0.00	30.5%	$0.00	$12,101.40	N/A	N/A	N/A	N/A	$12,101.40	D1	OPEN EDITION
CC-PFM-SY-T25	PERF MGR-SYM53.01-56.00	$0.00	30.5%	$0.00	$12,650.40	N/A	N/A	N/A	N/A	$12,650.40	D1	OPEN EDITION
CC-PFM-SY-T26	PERF MGR-SYM56.01-59.00	$0.00	30.5%	$0.00	$13,199.40	N/A	N/A	N/A	N/A	$13,199.40	D1	OPEN EDITION
CC-PFM-SY-T27	PERF MGR-SYM59.01-62.00	$0.00	30.5%	$0.00	$13,748.40	N/A	N/A	N/A	N/A	$13,748.40	D1	OPEN EDITION
CC-PFM-SY-T28	PERF MGR-SYM62.01-65.00	$0.00	30.5%	$0.00	$14,297.40	N/A	N/A	N/A	N/A	$14,297.40	D1	OPEN EDITION
CC-PFM-SY-T29	PERF MGR-SYM65.01-68.00	$0.00	30.5%	$0.00	$14,846.40	N/A	N/A	N/A	N/A	$14,846.40	D1	OPEN EDITION
CC-PFM-SY-T30	PERF MGR-SYM68.01-71.00	$0.00	30.5%	$0.00	$15,395.40	N/A	N/A	N/A	N/A	$15,395.40	D1	OPEN EDITION
CC-PFM-SY-T31	PERF MGR-SYM71.01-74.00	$0.00	30.5%	$0.00	$15,944.40	N/A	N/A	N/A	N/A	$15,944.40	D1	OPEN EDITION
CC-PFM-SY-T32	PERF MGR-SYM74.01-77.00	$0.00	30.5%	$0.00	$16,506.00	N/A	N/A	N/A	N/A	$16,506.00	D1	OPEN EDITION
CC-PFM-SY-T33	PERF MGR-SYM77.01-80.00	$0.00	30.5%	$0.00	$17,055.00	N/A	N/A	N/A	N/A	$17,055.00	D1	OPEN EDITION
CC-PFM-SY-T34	PERF MGR-SYM80.01-83.00	$0.00	30.5%	$0.00	$17,604.00	N/A	N/A	N/A	N/A	$17,604.00	D1	OPEN EDITION
CC-PFM-SY-T35	PERF MGR-SYM83.01-86.00	$0.00	30.5%	$0.00	$18,153.00	N/A	N/A	N/A	N/A	$18,153.00	D1	OPEN EDITION
CC-PFM-UPG	PFM BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-PP6-BASE	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	$0.00	30.5%	$0.00	$1,718.10	N/A	N/A	N/A	N/A	$1,718.10	D3	OPEN EDITION
CC-PP6-R	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-PP6-UPG	EMC CONTROLCENTER 6.0 SRM PLANNING/PROV	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-SAMGR-PRV	PREVIOUS VERSION SANMGR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-SM6-R	EMC CONTROLCENTER 6.0 SAN MGR REFRESH	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-STS6-R	EMC CONTROLCENTER 6.0 STORAGE SCOPE REFR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-STS-C01	STS 1TB (0-14TB)	$0.00	30.5%	$0.00	$262.20	N/A	N/A	N/A	N/A	$262.20	D3	OPEN EDITION
CC-STS-C11	STS 1TB (1001TB or greater)	$0.00	30.5%	$0.00	$131.10	N/A	N/A	N/A	N/A	$131.10	D3	OPEN EDITION
CC-STSFLR-KIT	STS+FLR KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-STS-N01	STS 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$131.10	N/A	N/A	N/A	N/A	$131.10	D3	OPEN EDITION
CC-STS-N11	STS 1TB (1001TB or greater) NLT3	$0.00	30.5%	$0.00	$64.40	N/A	N/A	N/A	N/A	$64.40	D3	OPEN EDITION
CC-STS-PRV	PREVIOUS VERSION STS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CC-SVPROV-BAS	CC 6.1 VIRTUAL PROV FOR SYMM VPROV BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-C01	CC SYMM VIRT PROV STD 1TB (0-14 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-C02	CC SYMM VIRT PROV STD 1TB (15-25 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-C03	CC SYMM VIRT PROV STD 1TB (26-40 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-C04	CC SYMM VIRT PROV STD 1TB (41-60 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-C05	CC SYMM VIRT PROV STD 1TB (61-100 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-C06	CC SYMM VIRT PROV STD 1TB (101-150 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-C07	CC SYMM VIRT PROV STD 1TB (151-250 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-C08	CC SYMM VIRT PROV STD 1TB (251-400 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-C09	CC SYMM VIRT PROV STD 1TB(401-600 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-C10	CC SYMM VIRT PROV STD 1TB(601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-C11	CC SYMM VIRT PROV STD 1TB(GT 1001TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-N01	CC SYMM VIRT PROV LCD 1TB (0-14 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-N02	CC SYMM VIRT PROV LCD 1TB (15-25 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-N03	CC SYMM VIRT PROV LCD 1TB (26-40 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-N04	CC SYMM VIRT PROV LCD 1TB (41-60 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-N05	CC SYMM VIRT PROV LCD 1TB (61-100 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-N06	CC SYMM VIRT PROV LCD 1TB (101-150 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-N07	CC SYMM VIRT PROV LCD 1TB (151-250 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-N08	CC SYMM VIRT PROV LCD 1TB (251-400 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-N09	CC SYMM VIRT PROV LCD 1TB(401-600 TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-N10	CC SYMM VIRT PROV LCD 1TB(601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-N11	CC SYMM VIRT PROV LCD 1TB(GT 1001TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-SVPROV-UPG	CC 6.1 VIRT PROV FOR SYMM VPROV UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
CC-UPG-KIT6	EMC CC 6.1 UPGRADE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
CHE-AIX	CLARIION HOST ENCRYPTION FOR AIX	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
CHE-LNX	CLARIION HOST ENCRYPTION FOR LINUX	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
CHE-SOL	CLARIION HOST ENCRYPTION FOR SOLARIS	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
CHE-WIN	CLARIION HOST ENCRYPTION FOR WINDOWS	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
CLS-RPHW-G5	RPA GEN5 NON-TAA FOR RP CLASSIC	$0.00	22.5%	$0.00	$1,788.00	$1,251.60	N/A	$536.00	N/A	$1,788.00	E	OPEN EDITION
CLS-RPHW-G5T	RPA GEN5-TAA FOR RP CLASSIC	$17,880.00	22.5%	$13,857.00	$1,788.00	$1,251.60	N/A	$536.00	N/A	$1,788.00	E	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CM-SERVER	CASE MANAGEMENT SERVER	$0.00	30.5%	$0.00	$28,350.00	$24,300.00	$20,250.00	N/A	N/A	$28,350.00	D3	OPEN EDITION
CM-WORKER	CASE MANAGEMENT WORKER	$0.00	30.5%	$0.00	$147.00	$126.00	$105.00	N/A	N/A	$147.00	D3	OPEN EDITION
CON-DIST-SVC	CONTENT DISTRIBUTION SERVICES	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	$3,750.00	N/A	N/A	$7,350.00	D3	OPEN EDITION
CONENB-T1	CON ENBL CPTY 0-.250	$0.00	30.5%	$0.00	$673.20	N/A	N/A	N/A	N/A	$673.20	D1	OPEN EDITION
CONENB-T10	CON ENBL CPTY 10.01-12.00	$0.00	30.5%	$0.00	$4,480.20	N/A	N/A	N/A	N/A	$4,480.20	D1	OPEN EDITION
CONENB-T11	CON ENBL CPTY 12.01-14.00	$0.00	30.5%	$0.00	$5,023.80	N/A	N/A	N/A	N/A	$5,023.80	D1	OPEN EDITION
CONENB-T12	CON ENBL CPTY 14.01-17.00	$0.00	30.5%	$0.00	$5,567.40	N/A	N/A	N/A	N/A	$5,567.40	D1	OPEN EDITION
CONENB-T13	CON ENBL CPTY 17.01-20.00	$0.00	30.5%	$0.00	$6,111.00	N/A	N/A	N/A	N/A	$6,111.00	D1	OPEN EDITION
CONENB-T14	CON ENBL CPTY 20.01-23.00	$0.00	30.5%	$0.00	$6,654.60	N/A	N/A	N/A	N/A	$6,654.60	D1	OPEN EDITION
CONENB-T15	CON ENBL CPTY 23.01-26.00	$0.00	30.5%	$0.00	$7,198.20	N/A	N/A	N/A	N/A	$7,198.20	D1	OPEN EDITION
CONENB-T16	CON ENBL CPTY 26.01-29.00	$0.00	30.5%	$0.00	$7,741.80	N/A	N/A	N/A	N/A	$7,741.80	D1	OPEN EDITION
CONENB-T17	CON ENBL CPTY 29.01-32.00	$0.00	30.5%	$0.00	$8,285.40	N/A	N/A	N/A	N/A	$8,285.40	D1	OPEN EDITION
CONENB-T18	CON ENBL CPTY 32.01-35.00	$0.00	30.5%	$0.00	$8,829.00	N/A	N/A	N/A	N/A	$8,829.00	D1	OPEN EDITION
CONENB-T19	CON ENBL CPTY 35.01-38.00	$0.00	30.5%	$0.00	$9,372.60	N/A	N/A	N/A	N/A	$9,372.60	D1	OPEN EDITION
CONENB-T2	CON ENBL CPTY .251-.500	$0.00	30.5%	$0.00	$855.00	N/A	N/A	N/A	N/A	$855.00	D1	OPEN EDITION
CONENB-T20	CON ENBL CPTY 38.01-41.00	$0.00	30.5%	$0.00	$9,916.20	N/A	N/A	N/A	N/A	$9,916.20	D1	OPEN EDITION
CONENB-T21	CON ENBL CPTY 41.01-44.00	$0.00	30.5%	$0.00	$10,459.80	N/A	N/A	N/A	N/A	$10,459.80	D1	OPEN EDITION
CONENB-T22	CON ENBL CPTY 44.01-47.00	$0.00	30.5%	$0.00	$11,003.40	N/A	N/A	N/A	N/A	$11,003.40	D1	OPEN EDITION
CONENB-T23	CON ENBL CPTY 47.01-50.00	$0.00	30.5%	$0.00	$11,547.00	N/A	N/A	N/A	N/A	$11,547.00	D1	OPEN EDITION
CONENB-T24	CON ENBL CPTY 50.01-53.00	$0.00	30.5%	$0.00	$12,090.60	N/A	N/A	N/A	N/A	$12,090.60	D1	OPEN EDITION
CONENB-T25	CON ENBL CPTY 53.01-56.00	$0.00	30.5%	$0.00	$12,634.20	N/A	N/A	N/A	N/A	$12,634.20	D1	OPEN EDITION
CONENB-T26	CON ENBL CPTY 56.01-59.00	$0.00	30.5%	$0.00	$13,177.80	N/A	N/A	N/A	N/A	$13,177.80	D1	OPEN EDITION
CONENB-T27	CON ENBL CPTY 59.01-62.00	$0.00	30.5%	$0.00	$13,721.40	N/A	N/A	N/A	N/A	$13,721.40	D1	OPEN EDITION
CONENB-T28	CON ENBL CPTY 62.01-65.00	$0.00	30.5%	$0.00	$14,265.00	N/A	N/A	N/A	N/A	$14,265.00	D1	OPEN EDITION
CONENB-T29	CON ENBL CPTY 65.01-68.00	$0.00	30.5%	$0.00	$14,808.60	N/A	N/A	N/A	N/A	$14,808.60	D1	OPEN EDITION
CONENB-T3	CON ENBL CPTY .501-.750	$0.00	30.5%	$0.00	$1,036.80	N/A	N/A	N/A	N/A	$1,036.80	D1	OPEN EDITION
CONENB-T30	CON ENBL CPTY 68.01-71.00	$0.00	30.5%	$0.00	$15,352.20	N/A	N/A	N/A	N/A	$15,352.20	D1	OPEN EDITION
CONENB-T4	CON ENBL CPTY .751-1.00	$0.00	30.5%	$0.00	$1,218.60	N/A	N/A	N/A	N/A	$1,218.60	D1	OPEN EDITION
CONENB-T5	CON ENBL CPTY 1.01-2.00	$0.00	30.5%	$0.00	$1,762.20	N/A	N/A	N/A	N/A	$1,762.20	D1	OPEN EDITION
CONENB-T6	CON ENBL CPTY 2.01-4.00	$0.00	30.5%	$0.00	$2,305.80	N/A	N/A	N/A	N/A	$2,305.80	D1	OPEN EDITION
CONENB-T7	CON ENBL CPTY 4.01-6.00	$0.00	30.5%	$0.00	$2,849.40	N/A	N/A	N/A	N/A	$2,849.40	D1	OPEN EDITION
CONENB-T8	CON ENBL CPTY 6.01-8.00	$0.00	30.5%	$0.00	$3,393.00	N/A	N/A	N/A	N/A	$3,393.00	D1	OPEN EDITION
CONENB-T9	CON ENBL CPTY 8.01-10.00	$0.00	30.5%	$0.00	$3,936.60	N/A	N/A	N/A	N/A	$3,936.60	D1	OPEN EDITION
DBX-SS-KIT	DBX SUBSETTER SW KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
DCO-001-00	IONIX IT OPS VOLUME LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DCO-002-00	IONIX IT OPS SERVICE ASSURANCE MANAGER K	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DCO-003-00	IONIX IT OPS NETWORKING KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DCO-004-00	IONIX IT OPS SERVER MANAGER KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DCO-005-00	IONIX IT OPS ACM KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DCO-006-00	IONIX IT OPS MPLS MANAGER KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DCO-007-00	IONIX IT OPS VOIP MANAGER KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DCO-008-00	IONIX IT OPS NET MGMT OVERLAP IP RTU DAT	$0.00	30.5%	$0.00	$4,140.00	N/A	$3,240.00	N/A	N/A	$4,140.00	D3	OPEN EDITION
DCO-009-00	IONIX IT OPS NOTIFICATION MGR RTU DATA C	$0.00	30.5%	$0.00	$15,525.00	N/A	$12,150.00	N/A	N/A	$15,525.00	D3	OPEN EDITION
DCO-010-00	IONIX IT OPS IP AVAIL MGR TIER 2/4 15K D	$0.00	30.5%	$0.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
DCO-011-00	IONIX IT OPS BUSINESS IMPACT MGR RTU DAT	$0.00	30.5%	$0.00	$7,245.00	N/A	$5,670.00	N/A	N/A	$7,245.00	D3	OPEN EDITION
DCO-013-00	IONIX ITOPS OPTICAL TRANSPORT MGR KIT	$0.00	30.5%	$0.00	$40,250.00	N/A	$31,500.00	N/A	N/A	$40,250.00	D3	OPEN EDITION
DCO-014-00	IONIX IT OPS DISCOVERY MGR RTU DATA CENT	$0.00	30.5%	$0.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	D3	OPEN EDITION
DCO-015-00	IONIX IT OPS DYNAMIC MODEL	$0.00	30.5%	$0.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
DCO-ACM-11	IONIX IT OPS ACM MANAGED DEVICE	$0.00	30.5%	$0.00	$20.70	N/A	$16.20	N/A	N/A	$20.70	D3	OPEN EDITION
DCO-ACM-21	IONIX IT OPS ACM MANAGED DEVICE	$0.00	30.5%	$0.00	$16.10	N/A	$12.60	N/A	N/A	$16.10	D3	OPEN EDITION
DCO-ACM-31	IONIX IT OPS ACM MANAGED DEVICE	$0.00	30.5%	$0.00	$12.65	N/A	$9.90	N/A	N/A	$12.65	D3	OPEN EDITION
DCO-ACM-41	IONIX IT OPS ACM MANAGED DEVICE	$0.00	30.5%	$0.00	$9.66	N/A	$7.56	N/A	N/A	$9.66	D3	OPEN EDITION
DCO-ADP-01	IONIX IT OPS CONNECTOR: PERFORMANCE MANA	$0.00	30.5%	$0.00	$4,025.00	N/A	$3,150.00	N/A	N/A	$4,025.00	D3	OPEN EDITION
DCO-ADP-02	IONIX IT OPS CONNECTOR: TROUBLE TICKETIN	$0.00	30.5%	$0.00	$4,025.00	N/A	$3,150.00	N/A	N/A	$4,025.00	D3	OPEN EDITION
DCO-ADP-03	IONIX IT OPS CONNECTOR: FAULT MANAGEMENT	$0.00	30.5%	$0.00	$4,025.00	N/A	$3,150.00	N/A	N/A	$4,025.00	D3	OPEN EDITION
DCO-ADP-04	IONIX IT OPS CONNECTOR: MESSAGING & AUTO	$0.00	30.5%	$0.00	$4,025.00	N/A	$3,150.00	N/A	N/A	$4,025.00	D3	OPEN EDITION
DCO-ADP-05	IONIX IT OPS CONNECTOR: ISC	$0.00	30.5%	$0.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	D3	OPEN EDITION
DCO-ADP-06	IONIX IT OPS CONNECTOR: ASAM	$0.00	30.5%	$0.00	$17,250.00	N/A	$13,500.00	N/A	N/A	$17,250.00	D3	OPEN EDITION
DCO-ADP-7	IONIX IT OPS CONNECTOR: OTM CIENA TMF814	$0.00	30.5%	$0.00	$20,700.00	N/A	$16,200.00	N/A	N/A	$20,700.00	D3	OPEN EDITION
DCO-ADP-8	IONIX IT OPS CONNECTOR: OTM CISCO TMF814	$0.00	30.5%	$0.00	$20,700.00	N/A	$16,200.00	N/A	N/A	$20,700.00	D3	OPEN EDITION
DCO-CON-11	IONIX IT OPS DASHBOARD/CONSOLE CONCURREN	$0.00	30.5%	$0.00	$1,242.00	N/A	$972.00	N/A	N/A	$1,242.00	D3	OPEN EDITION
DCO-CON-21	IONIX IT OPS DASHBOARD/CONSOLE CONCURREN	$0.00	30.5%	$0.00	$931.50	N/A	$729.00	N/A	N/A	$931.50	D3	OPEN EDITION
DCO-CON-31	IONIX IT OPS DASHBOARD/CONSOLE CONCURREN	$0.00	30.5%	$0.00	$720.36	N/A	$563.76	N/A	N/A	$720.36	D3	OPEN EDITION
DCO-CON-41	IONIX IT OPS DASHBOARD/CONSOLE CONCURREN	$0.00	30.5%	$0.00	$583.74	N/A	$456.84	N/A	N/A	$583.74	D3	OPEN EDITION
DCO-IP1-11	IONIX IT OPS NETWORK MGMT MANAGED TIER 1	$0.00	30.5%	$0.00	$57.50	N/A	$45.00	N/A	N/A	$57.50	D3	OPEN EDITION
DCO-IP1-21	IONIX IT OPS NETWORK MGMT MANAGED TIER 1	$0.00	30.5%	$0.00	$43.70	N/A	$34.20	N/A	N/A	$43.70	D3	OPEN EDITION
DCO-IP1-31	IONIX IT OPS NETWORK MGMT MANAGED TIER 1	$0.00	30.5%	$0.00	$33.35	N/A	$26.10	N/A	N/A	$33.35	D3	OPEN EDITION
DCO-IP1-41	IONIX IT OPS NETWORK MGMT MANAGED TIER 1	$0.00	30.5%	$0.00	$26.45	N/A	$20.70	N/A	N/A	$26.45	D3	OPEN EDITION
DCO-IP3-11	IONIX IT OPS NETWORK MGMT MANAGED TIER 3	$0.00	30.5%	$0.00	$14.95	N/A	$11.70	N/A	N/A	$14.95	D3	OPEN EDITION
DCO-IP3-21	IONIX IT OPS NETWORK MGMT MANAGED TIER 3	$0.00	30.5%	$0.00	$12.65	N/A	$9.90	N/A	N/A	$12.65	D3	OPEN EDITION
DCO-IP3-31	IONIX IT OPS NETWORK MGMT MANAGED TIER 3	$0.00	30.5%	$0.00	$8.74	N/A	$6.84	N/A	N/A	$8.74	D3	OPEN EDITION
DCO-IP3-41	IONIX IT OPS NETWORK MGMT MANAGED TIER 3	$0.00	30.5%	$0.00	$6.90	N/A	$5.40	N/A	N/A	$6.90	D3	OPEN EDITION
DCO-IPR-11	IONIX IT OPS IT PERF REPORTER MANAGED DE	$0.00	30.5%	$0.00	$13.80	N/A	$10.80	N/A	N/A	$13.80	D3	OPEN EDITION
DCO-IPR-21	IONIX IT OPS IT PERF REPORTER MANAGED DE	$0.00	30.5%	$0.00	$10.35	N/A	$8.10	N/A	N/A	$10.35	D3	OPEN EDITION
DCO-IPR-31	IONIX IT OPS IT PERF REPORTER MANAGED DE	$0.00	30.5%	$0.00	$8.05	N/A	$6.30	N/A	N/A	$8.05	D3	OPEN EDITION
DCO-IPR-41	IONIX IT OPS IT PERF REPORTER MANAGED DE	$0.00	30.5%	$0.00	$6.44	N/A	$5.04	N/A	N/A	$6.44	D3	OPEN EDITION
DCO-MMG-11	IONIX IT OPS MULTICAST MGR MANAGED DEVIC	$0.00	30.5%	$0.00	$32.20	N/A	$25.20	N/A	N/A	$32.20	D3	OPEN EDITION
DCO-MMG-21	IONIX IT OPS MULTICAST MGR MANAGED DEVIC	$0.00	30.5%	$0.00	$24.15	N/A	$18.90	N/A	N/A	$24.15	D3	OPEN EDITION
DCO-MMG-31	IONIX IT OPS MULTICAST MGR MANAGED DEVIC	$0.00	30.5%	$0.00	$18.63	N/A	$14.58	N/A	N/A	$18.63	D3	OPEN EDITION
DCO-MMG-41	IONIX IT OPS MULTICAST MGR MANAGED DEVIC	$0.00	30.5%	$0.00	$15.18	N/A	$11.88	N/A	N/A	$15.18	D3	OPEN EDITION
DCO-MPD-11	IONIX IT OPS MPLS MNGR MANAGED CE DEVICE	$0.00	30.5%	$0.00	$51.75	N/A	$40.50	N/A	N/A	$51.75	D3	OPEN EDITION
DCO-MPD-21	IONIX IT OPS MPLS MNGR MANAGED CE DEVICE	$0.00	30.5%	$0.00	$41.40	N/A	$32.40	N/A	N/A	$41.40	D3	OPEN EDITION
DCO-MPD-31	IONIX IT OPS MPLS MNGR MANAGED CE DEVICE	$0.00	30.5%	$0.00	$31.05	N/A	$24.30	N/A	N/A	$31.05	D3	OPEN EDITION
DCO-MPD-41	IONIX IT OPS MPLS MNGR MANAGED CE DEVICE	$0.00	30.5%	$0.00	$24.15	N/A	$18.90	N/A	N/A	$24.15	D3	OPEN EDITION
DCO-MPI-11	IONIX IT OPS MPLS MNGR MANAGED INTERFACE	$0.00	30.5%	$0.00	$17.25	N/A	$13.50	N/A	N/A	$17.25	D3	OPEN EDITION
DCO-MPI-21	IONIX IT OPS MPLS MNGR MANAGED INTERFACE	$0.00	30.5%	$0.00	$13.80	N/A	$10.80	N/A	N/A	$13.80	D3	OPEN EDITION
DCO-MPI-31	IONIX IT OPS MPLS MNGR MANAGED INTERFACE	$0.00	30.5%	$0.00	$10.35	N/A	$8.10	N/A	N/A	$10.35	D3	OPEN EDITION
DCO-MPI-41	IONIX IT OPS MPLS MNGR MANAGED INTERFACE	$0.00	30.5%	$0.00	$8.05	N/A	$6.30	N/A	N/A	$8.05	D3	OPEN EDITION
DCO-NPM-11	IONIX IT OPS NETWORK PROTOCOL MGR MANAGE	$0.00	30.5%	$0.00	$25.99	N/A	$20.34	N/A	N/A	$25.99	D3	OPEN EDITION
DCO-NPM-21	IONIX IT OPS NETWORK PROTOCOL MGR MANAGE	$0.00	30.5%	$0.00	$19.55	N/A	$15.30	N/A	N/A	$19.55	D3	OPEN EDITION
DCO-NPM-31	IONIX IT OPS NETWORK PROTOCOL MGR MANAGE	$0.00	30.5%	$0.00	$14.95	N/A	$11.70	N/A	N/A	$14.95	D3	OPEN EDITION
DCO-NPM-41	IONIX IT OPS NETWORK PROTOCOL MGR MANAGE	$0.00	30.5%	$0.00	$11.50	N/A	$9.00	N/A	N/A	$11.50	D3	OPEN EDITION
DCO-OTM-11	IONIX IT OPS OTM MANAGED DEVICE L11	$2,300.00	30.5%	$1,598.50	$529.00	N/A	$414.00	N/A	N/A	$529.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DCO-OTM-21	IONIX IT OPS OTM MANAGED DEVICE L21	$1,725.00	30.5%	$1,198.88	$396.75	N/A	$310.50	N/A	N/A	$396.75	D3	OPEN EDITION
DCO-OTM-31	IONIX IT OPS OTM MANAGED DEVICE L31	$1,334.00	30.5%	$927.13	$306.82	N/A	$240.12	N/A	N/A	$306.82	D3	OPEN EDITION
DCO-OTM-41	IONIX IT OPS OTM MANAGED DEVICE L41	$1,081.00	30.5%	$751.30	$248.63	N/A	$194.58	N/A	N/A	$248.63	D3	OPEN EDITION
DCO-OTM-LIC	IONIX IT OPS OPTICAL TRANSPORT MGR LICEN	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DCO-SAM-11	IONIX IT OPS SERV ASSURANCE MGR CONCURRE	$0.00	30.5%	$0.00	$3,220.00	N/A	$2,520.00	N/A	N/A	$3,220.00	D3	OPEN EDITION
DCO-SAM-21	IONIX IT OPS SERV ASSURANCE MGR CONCURRE	$0.00	30.5%	$0.00	$2,415.00	N/A	$1,890.00	N/A	N/A	$2,415.00	D3	OPEN EDITION
DCO-SAM-31	IONIX IT OPS SERV ASSURANCE MGR CONCURRE	$0.00	30.5%	$0.00	$1,867.60	N/A	$1,461.60	N/A	N/A	$1,867.60	D3	OPEN EDITION
DCO-SAM-41	IONIX IT OPS SERV ASSURANCE MGR CONCURRE	$0.00	30.5%	$0.00	$1,481.20	N/A	$1,159.20	N/A	N/A	$1,481.20	D3	OPEN EDITION
DCO-SEP-11	IONIX IT OPS SERVER MNGR MANAGED SERVER	$0.00	30.5%	$0.00	$115.00	N/A	$90.00	N/A	N/A	$115.00	D3	OPEN EDITION
DCO-SEP-21	IONIX IT OPS SERVER MNGR MANAGED SERVER	$0.00	30.5%	$0.00	$86.25	N/A	$67.50	N/A	N/A	$86.25	D3	OPEN EDITION
DCO-SEP-31	IONIX IT OPS SERVER MNGR MANAGED SERVER	$0.00	30.5%	$0.00	$66.70	N/A	$52.20	N/A	N/A	$66.70	D3	OPEN EDITION
DCO-SEP-41	IONIX IT OPS SERVER MNGR MANAGED SERVER	$0.00	30.5%	$0.00	$52.90	N/A	$41.40	N/A	N/A	$52.90	D3	OPEN EDITION
DCO-VOI-11	IONIX IT OPS VOIP MNGR MANAGED DEVICE	$0.00	30.5%	$0.00	$11.27	N/A	$8.82	N/A	N/A	$11.27	D3	OPEN EDITION
DCO-VOI-21	IONIX IT OPS VOIP MNGR MANAGED DEVICE	$0.00	30.5%	$0.00	$8.51	N/A	$6.66	N/A	N/A	$8.51	D3	OPEN EDITION
DCO-VOI-31	IONIX IT OPS VOIP MNGR MANAGED DEVICE	$0.00	30.5%	$0.00	$6.67	N/A	$5.22	N/A	N/A	$6.67	D3	OPEN EDITION
DCO-VOI-41	IONIX IT OPS VOIP MNGR MANAGED DEVICE	$0.00	30.5%	$0.00	$5.29	N/A	$4.14	N/A	N/A	$5.29	D3	OPEN EDITION
DX2-DM-ECLM	DISKXTENDER 2000 DATA MGR FOR EMC CELERR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DX2K-DM-CM	DISKXTENDER 2000 DATA MGR (CONTENT)	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DX2K-DM-ECLC	DISKXTENDER 2000 DATA MGR FOR EMC CELERR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DX2K-DM-SM	DISKXTENDER 2000 DATA MGR (STORAGE MGMT)	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DX2K-MDST-CM	DISKXTENDER 2000 MEDIASTOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DX2K-MEDIAST	DISKXTENDER 2000 MEDIASTOR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DX-AE-SNP-SM	DISKXTENDER APPLIANCE ED FOR SNAP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DX-APED-SM	DISKXTENDER APPLIANCE ED	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DX-DBE-ORCLE	DISKXTENDER DATABASE ED FOR ORACLE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
DX-FSM30-L	DX FILE SYS MGR 3.0 LINUX	$0.00	30.5%	$0.00	$1,581.25	N/A	N/A	N/A	N/A	$2,213.76	D3	OPEN EDITION
DX-FSM31-U	DX FILE SYS MGR V3.1 UNIX	$0.00	30.5%	$0.00	$2,466.75	N/A	N/A	N/A	N/A	$3,453.48	D3	OPEN EDITION
DX-FSM-L	DX FILE SYS MGR LINUX	$0.00	30.5%	$0.00	$1,581.25	N/A	N/A	N/A	N/A	$2,213.76	D3	OPEN EDITION
DX-FSM-U	DX FILE SYS MGR UNIX	$0.00	30.5%	$0.00	$2,466.75	N/A	N/A	N/A	N/A	$3,453.48	D3	OPEN EDITION
DXUL-DM-EC	DX U/L DM FOR EMC CELERRA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
EBA-QUOTE	EMC BACKUP ADVISOR (>800)	$0.00	30.5%	$0.00	$31.05	N/A	N/A	N/A	N/A	$31.05	D3	OPEN EDITION
EBA-UP-1.5K-2K	EBA UPGRADE(1.5K-2K)	$0.00	30.5%	$0.00	$15,525.00	N/A	N/A	N/A	N/A	$15,525.00	D3	OPEN EDITION
EBA-UP-100-250	EBA UPGRADE(100-250)	$0.00	30.5%	$0.00	$6,900.00	N/A	N/A	N/A	N/A	$6,900.00	D3	OPEN EDITION
EBA-UP-1K-1.5K	EBA UPGRADE(1K-1.5K)	$0.00	30.5%	$0.00	$15,525.00	N/A	N/A	N/A	N/A	$15,525.00	D3	OPEN EDITION
EBA-UP-250-500	EBA UPGRADE(250-500)	$0.00	30.5%	$0.00	$6,900.00	N/A	N/A	N/A	N/A	$6,900.00	D3	OPEN EDITION
EBA-UP-500-800	EBA UPGRADE(500-800)	$0.00	30.5%	$0.00	$6,900.00	N/A	N/A	N/A	N/A	$6,900.00	D3	OPEN EDITION
EBA-UP-800-1K	EBA UPGRADE(800-1K)	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$6,210.00	D3	OPEN EDITION
ECONN-4-SAP	CONTENT SVCS FOR SAP ST	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	OPEN EDITION
ERM-EXCH-DP	ERM EXCHANGE 2K CLIENT	$0.00	30.5%	$0.00	$331.20	N/A	N/A	N/A	N/A	$331.20	D3	OPEN EDITION
ERM-EXCH-EN	ERM EXCHANGE 2K CLIENT	$0.00	30.5%	$0.00	$662.40	N/A	N/A	N/A	N/A	$662.40	D3	OPEN EDITION
ERM-EXCH-WG	ERM EXCHANGE 2K CLIENT	$0.00	30.5%	$0.00	$165.60	N/A	N/A	N/A	N/A	$165.60	D3	OPEN EDITION
ERM-ORAUNX-DP	ORACLE UNIX FS CLIENT	$0.00	30.5%	$0.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D3	OPEN EDITION
ERM-ORAUNX-EN	ORACLE UNIX FS CLIENT	$0.00	30.5%	$0.00	$1,324.80	N/A	N/A	N/A	N/A	$1,324.80	D3	OPEN EDITION
ERM-ORAUNX-GB	ORACLE UNIX FS CLIENT	$0.00	30.5%	$0.00	$1,656.00	N/A	N/A	N/A	N/A	$1,656.00	D3	OPEN EDITION
ERM-ORAUNX-WG	ORACLE UNIX FS CLIENT	$0.00	30.5%	$0.00	$496.80	N/A	N/A	N/A	N/A	$496.80	D3	OPEN EDITION
ERM-ORAW2K-DP	ORACLE-NTFS: W2K CLIENT	$0.00	30.5%	$0.00	$331.20	N/A	N/A	N/A	N/A	$331.20	D3	OPEN EDITION
ERM-ORAW2K-EN	ORACLE-NTFS: W2K CLIENT	$0.00	30.5%	$0.00	$662.40	N/A	N/A	N/A	N/A	$662.40	D3	OPEN EDITION
ERM-ORAW2K-WG	ORACLE-NTFS: W2K CLIENT	$0.00	30.5%	$0.00	$165.60	N/A	N/A	N/A	N/A	$165.60	D3	OPEN EDITION
ERM-SQLS-DP	ERM SQL 2K CLIENT	$0.00	30.5%	$0.00	$331.20	N/A	N/A	N/A	N/A	$331.20	D3	OPEN EDITION
ERM-SQLS-EN	ERM SQL 2K CLIENT	$0.00	30.5%	$0.00	$662.40	N/A	N/A	N/A	N/A	$662.40	D3	OPEN EDITION
ERM-SQLS-WG	ERM SQL 2K CLIENT	$0.00	30.5%	$0.00	$165.60	N/A	N/A	N/A	N/A	$165.60	D3	OPEN EDITION
ERM-SRVSUN-DP	ERM SERVER ON SOLARIS	$0.00	30.5%	$0.00	$4,140.00	N/A	N/A	N/A	N/A	$4,140.00	D3	OPEN EDITION
ERM-SRVSUN-EN	ERM SERVER ON SOLARIS	$0.00	30.5%	$0.00	$5,796.00	N/A	N/A	N/A	N/A	$5,796.00	D3	OPEN EDITION
ERM-SRVSUN-GB	ERM SERVER ON SOLARIS	$0.00	30.5%	$0.00	$8,280.00	N/A	N/A	N/A	N/A	$8,280.00	D3	OPEN EDITION
ERM-SRVSUN-WG	ERM SERVER ON SOLARIS	$0.00	30.5%	$0.00	$1,656.00	N/A	N/A	N/A	N/A	$1,656.00	D3	OPEN EDITION
ERM-SRVW2K-DP	ERM SERVER ON W2K	$0.00	30.5%	$0.00	$4,140.00	N/A	N/A	N/A	N/A	$4,140.00	D3	OPEN EDITION
ERM-SRVW2K-EN	ERM SERVER ON W2K	$0.00	30.5%	$0.00	$5,796.00	N/A	N/A	N/A	N/A	$5,796.00	D3	OPEN EDITION
ERM-SRVW2K-WG	ERM SERVER ON W2K	$0.00	30.5%	$0.00	$1,656.00	N/A	N/A	N/A	N/A	$1,656.00	D3	OPEN EDITION
ERM-UDBUNX-DP	ERM UDB UNIX FS CLIENT	$0.00	30.5%	$0.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D3	OPEN EDITION
ERM-UDBUNX-EN	ERM UDB UNIX FS CLIENT	$0.00	30.5%	$0.00	$1,324.80	N/A	N/A	N/A	N/A	$1,324.80	D3	OPEN EDITION
ERM-UDBUNX-GB	ERM UDB UNIX FS CLIENT	$0.00	30.5%	$0.00	$1,656.00	N/A	N/A	N/A	N/A	$1,656.00	D3	OPEN EDITION
ERM-UDBUNX-WG	ERM UDB UNIX FS CLIENT	$0.00	30.5%	$0.00	$496.80	N/A	N/A	N/A	N/A	$496.80	D3	OPEN EDITION
ESRS-GW-200	EMC SECURE REMOTE SUPPORT GATEWAY CLIENT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	OPEN EDITION
FLR6-CAPM-T01	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$411.70	N/A	N/A	N/A	N/A	$576.36	D3	OPEN EDITION
FLR6-CAPM-T02	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$358.80	N/A	N/A	N/A	N/A	$502.32	D3	OPEN EDITION
FLR6-CAPM-T03	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$303.60	N/A	N/A	N/A	N/A	$425.04	D3	OPEN EDITION
FLR6-CAPM-T04	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$259.90	N/A	N/A	N/A	N/A	$363.84	D3	OPEN EDITION
FLR6-CAPM-T05	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$225.40	N/A	N/A	N/A	N/A	$315.60	D3	OPEN EDITION
FLR6-CAPM-T06	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$190.90	N/A	N/A	N/A	N/A	$267.24	D3	OPEN EDITION
FLR6-CAPM-T07	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$167.90	N/A	N/A	N/A	N/A	$235.08	D3	OPEN EDITION
FLR6-CAPM-T08	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$140.30	N/A	N/A	N/A	N/A	$196.44	D3	OPEN EDITION
FLR6-CAPM-T09	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$121.90	N/A	N/A	N/A	N/A	$170.64	D3	OPEN EDITION
FLR6-CAPM-T10	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$105.80	N/A	N/A	N/A	N/A	$148.08	D3	OPEN EDITION
FLR6-CAPM-T11	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$125.64	D3	OPEN EDITION
FLR6-CAPM-T12	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$78.20	N/A	N/A	N/A	N/A	$109.44	D3	OPEN EDITION
FLR6-CAPM-T13	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$66.70	N/A	N/A	N/A	N/A	$93.36	D3	OPEN EDITION
FLR6-CAPM-T14	EMC CONTRLCTR 6.0 FILE LEVEL REPORTER PP	$0.00	30.5%	$0.00	$57.50	N/A	N/A	N/A	N/A	$80.52	D3	OPEN EDITION
FLR6-UPG-T01	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$328.90	N/A	N/A	N/A	N/A	$460.44	D3	OPEN EDITION
FLR6-UPG-T02	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$287.50	N/A	N/A	N/A	N/A	$402.48	D3	OPEN EDITION
FLR6-UPG-T03	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$241.50	N/A	N/A	N/A	N/A	$338.16	D3	OPEN EDITION
FLR6-UPG-T04	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$204.70	N/A	N/A	N/A	N/A	$286.56	D3	OPEN EDITION
FLR6-UPG-T05	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$181.70	N/A	N/A	N/A	N/A	$254.40	D3	OPEN EDITION
FLR6-UPG-T06	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$154.10	N/A	N/A	N/A	N/A	$215.76	D3	OPEN EDITION
FLR6-UPG-T07	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$133.40	N/A	N/A	N/A	N/A	$186.72	D3	OPEN EDITION
FLR6-UPG-T08	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$112.70	N/A	N/A	N/A	N/A	$157.80	D3	OPEN EDITION
FLR6-UPG-T09	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$96.60	N/A	N/A	N/A	N/A	$135.24	D3	OPEN EDITION
FLR6-UPG-T10	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$82.80	N/A	N/A	N/A	N/A	$115.92	D3	OPEN EDITION
FLR6-UPG-T11	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$71.30	N/A	N/A	N/A	N/A	$99.84	D3	OPEN EDITION
FLR6-UPG-T12	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$62.10	N/A	N/A	N/A	N/A	$87.00	D3	OPEN EDITION
FLR6-UPG-T13	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$50.60	N/A	N/A	N/A	N/A	$70.80	D3	OPEN EDITION
FLR6-UPG-T14	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	$0.00	30.5%	$0.00	$46.00	N/A	N/A	N/A	N/A	$64.44	D3	OPEN EDITION
FLR-KEY	STS FLR ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
IA-CAPT-PREM	CAPTIVA IA CAPTURE - PREMIUM	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
INX-DCI-BOX	EMC IONIX DATA CENTER INSIGHT KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
INX-SCAP-BASE	SCA PROMO ARRAY BASE LICENSE	$0.00	30.5%	$0.00	$669.07	N/A	$523.62	N/A	N/A	$669.07	D3	OPEN EDITION
INX-SCAP-C01	SCA PROMO ARRAY 1TB (0-14TB)	$0.00	30.5%	$0.00	$46.92	N/A	$36.72	N/A	N/A	$46.92	D3	OPEN EDITION
INX-SCAP-C02	SCA PROMO ARRAY 1TB (15-25TB)	$0.00	30.5%	$0.00	$51.52	N/A	$40.32	N/A	N/A	$51.52	D3	OPEN EDITION
INX-SCAP-C03	SCA PROMO ARRAY 1TB (26-40TB)	$0.00	30.5%	$0.00	$56.81	N/A	$44.46	N/A	N/A	$56.81	D3	OPEN EDITION
INX-SCAP-C04	SCA PROMO ARRAY 1TB (41-60TB)	$0.00	30.5%	$0.00	$62.56	N/A	$48.96	N/A	N/A	$62.56	D3	OPEN EDITION
INX-SCAP-C05	SCA PROMO ARRAY 1TB (61-100TB)	$0.00	30.5%	$0.00	$68.77	N/A	$53.82	N/A	N/A	$68.77	D3	OPEN EDITION
INX-SCAP-C06	SCA PROMO ARRAY 1TB (101-150TB)	$0.00	30.5%	$0.00	$75.67	N/A	$59.22	N/A	N/A	$75.67	D3	OPEN EDITION
INX-SCAP-C07	SCA PROMO ARRAY 1TB (151-250TB)	$0.00	30.5%	$0.00	$83.26	N/A	$65.16	N/A	N/A	$83.26	D3	OPEN EDITION
INX-SCAP-C08	SCA PROMO ARRAY 1TB (251-400TB)	$0.00	30.5%	$0.00	$91.54	N/A	$71.64	N/A	N/A	$91.54	D3	OPEN EDITION
INX-SCAP-C09	SCA PROMO ARRAY 1TB (401-600TB)	$0.00	30.5%	$0.00	$100.51	N/A	$78.66	N/A	N/A	$100.51	D3	OPEN EDITION
INX-SCAP-C10	SCA PROMO ARRAY 1TB (601-1000TB)	$0.00	30.5%	$0.00	$110.86	N/A	$86.76	N/A	N/A	$110.86	D3	OPEN EDITION
INX-SCAP-C11	SCA PROMO ARRAY 1TB (1001-1500TB)	$0.00	30.5%	$0.00	$121.67	N/A	$95.22	N/A	N/A	$121.67	D3	OPEN EDITION
INX-SCAP-N01	SCA PROMO ARRAY 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$23.46	N/A	$18.36	N/A	N/A	$23.46	D3	OPEN EDITION
INX-SCAP-N02	SCA PROMO ARRAY 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$25.99	N/A	$20.34	N/A	N/A	$25.99	D3	OPEN EDITION
INX-SCAP-N03	SCA PROMO ARRAY 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$28.29	N/A	$22.14	N/A	N/A	$28.29	D3	OPEN EDITION
INX-SCAP-N04	SCA PROMO ARRAY 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$31.28	N/A	$24.48	N/A	N/A	$31.28	D3	OPEN EDITION
INX-SCAP-N05	SCA PROMO ARRAY 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$34.27	N/A	$26.82	N/A	N/A	$34.27	D3	OPEN EDITION
INX-SCAP-N06	SCA PROMO ARRAY 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$37.95	N/A	$29.70	N/A	N/A	$37.95	D3	OPEN EDITION
INX-SCAP-N07	SCA PROMO ARRAY 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$41.63	N/A	$32.58	N/A	N/A	$41.63	D3	OPEN EDITION
INX-SCAP-N08	SCA PROMO ARRAY 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$45.77	N/A	$35.82	N/A	N/A	$45.77	D3	OPEN EDITION
INX-SCAP-N09	SCA PROMO ARRAY 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$50.37	N/A	$39.42	N/A	N/A	$50.37	D3	OPEN EDITION
INX-SCAP-N10	SCA PROMO ARRAY 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$55.20	N/A	$43.20	N/A	N/A	$55.20	D3	OPEN EDITION
INX-SCAP-N11	SCA PROMO ARRAY 1TB (1001-1500TB) NLT3	$0.00	30.5%	$0.00	$60.95	N/A	$47.70	N/A	N/A	$60.95	D3	OPEN EDITION
INX-SCAP-UPG	SCA PROMO ARRAY BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ISM-STOR-01	ISM ACC FOR STORAGE MGMT 0-14TB	$0.00	30.5%	$0.00	$759.00	N/A	$594.00	N/A	N/A	$759.00	D3	OPEN EDITION
ISM-STOR-02	ISM ACC FOR STORAGE MGMT 15-25TB	$0.00	30.5%	$0.00	$690.00	N/A	$540.00	N/A	N/A	$690.00	D3	OPEN EDITION
ISM-STOR-03	ISM ACC FOR STORAGE MGMT 26-40TB	$0.00	30.5%	$0.00	$632.50	N/A	$495.00	N/A	N/A	$632.50	D3	OPEN EDITION
ISM-STOR-04	ISM ACC FOR STORAGE MGMT 41-60TB	$0.00	30.5%	$0.00	$575.00	N/A	$450.00	N/A	N/A	$575.00	D3	OPEN EDITION
ISM-STOR-05	ISM ACC FOR STORAGE MGMT 61-100TB	$0.00	30.5%	$0.00	$391.00	N/A	$306.00	N/A	N/A	$391.00	D3	OPEN EDITION
ISM-STOR-06	ISM ACC FOR STORAGE MGMT 101-150TB	$0.00	30.5%	$0.00	$345.00	N/A	$270.00	N/A	N/A	$345.00	D3	OPEN EDITION
ISM-STOR-07	ISM ACC FOR STORAGE MGMT 151-250TB	$0.00	30.5%	$0.00	$310.50	N/A	$243.00	N/A	N/A	$310.50	D3	OPEN EDITION
ISM-STOR-08	ISM ACC FOR STORAGE MGMT 251-400TB	$0.00	30.5%	$0.00	$253.00	N/A	$198.00	N/A	N/A	$253.00	D3	OPEN EDITION
ISM-STOR-09	ISM ACC FOR STORAGE MGMT 401-600TB	$0.00	30.5%	$0.00	$126.50	N/A	$99.00	N/A	N/A	$126.50	D3	OPEN EDITION
ISM-STOR-10	ISM ACC FOR STORAGE MGMT 601-1000TB	$0.00	30.5%	$0.00	$115.00	N/A	$90.00	N/A	N/A	$115.00	D3	OPEN EDITION
ISM-STOR-11	ISM ACC FOR STORAGE MGMT OVER 1000TB	$0.00	30.5%	$0.00	$86.25	N/A	$67.50	N/A	N/A	$86.25	D3	OPEN EDITION
ITA-001-00	IONIX ITA ADVANCED FOUNDATION	$15,000.00	30.5%	$10,425.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$3,450.00	D3	OPEN EDITION
ITA-002-00	IONIX ITA GENERIC ADAPTERS PACKAGE	$15,000.00	30.5%	$10,425.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$3,450.00	D3	OPEN EDITION
ITA-003-00	IONIX ITA IDE	$15,000.00	30.5%	$10,425.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$3,450.00	D3	OPEN EDITION
ITA-004-00	IONIX ITA MULTI-USER COLLABORATION ENVIR	$25,000.00	30.5%	$17,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	D3	OPEN EDITION
ITA-005-00	IONIX ITA MONITORING SERVER AND DASHBOAR	$25,000.00	30.5%	$17,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	D3	OPEN EDITION
ITA-006-00	IONIX ITA PROCESSING SERVER	$30,000.00	30.5%	$20,850.00	$6,900.00	N/A	$5,400.00	N/A	N/A	$6,900.00	D3	OPEN EDITION
ITA-ADP-01	IONIX ITA ADVANCED ADAPTER: BMC REMEDY A	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-02	IONIX ITA ADVANCED ADAPTER: BMC ATRIUM C	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-03	IONIX ITA ADVANCED ADAPTER: BMC EVENT MA	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-04	IONIX ITA ADVANCED ADAPTER: CA UNICENTER	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-05	IONIX ITA ADVANCED ADAPTER: CA SPECTRUM	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-06	IONIX ITA ADVANCED ADAPTER: HP SERVICE M	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-07	IONIX ITA ADVANCED ADAPTER: HP SERVICE C	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-08	IONIX ITA ADVACNED ADAPTER: HP OVO-UNIX	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-09	IONIX ITA ADVANCED ADAPTER: HP OPENVIEW	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-10	IONIX ITA ADVANCED ADAPTER: IBM NETCOOL	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-11	IONIX ITA ADVANCED ADAPTER: IBM TIVOLI E	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-12	IONIX ITA ADVANCED ADAPTER: SCOM 2007	$25,000.00	22.5%	$19,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	E	OPEN EDITION
ITA-ADP-13	IONIX ITA ADVANCED ADAPTER: MS CENTER CO	$0.00	30.5%	$0.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	D3	OPEN EDITION
ITA-BHPHPSC-F	ITA ADAPTER 2.1 - HPSC F/O LIC-B	$0.00	22.5%	$0.00	$1,150.00	N/A	$900.00	N/A	N/A	$1,150.00	E	OPEN EDITION
ITA-CON-01	EMC ITO BASIC CONNECTOR: BMC REMEDY AR	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-02	EMC ITO BASIC CONNECTOR: BMC ATRIUM CM	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-03	EMC ITO BASIC CONNECTOR: BMC EVENT MAN	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-04	IONIX ITA BASIC CONNECTOR: CA UNICENTER	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-05	IONIX ITA BASIC CONNECTOR: CA SPECTRUM	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-06	IONIX ITA BASIC CONNECTOR: HP SERVICE MA	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-07	IONIX ITA BASIC CONNECTOR: HP SERVICE CE	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-08	IONIX ITA BASIC CONNECTOR: HP OVO-UNIX	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-09	IONIX ITA BASIC CONNECTOR: HP OPENVIEW N	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-10	IONIX ITA BASIC CONNECTOR: IBM NETCOOL O	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-11	IONIX ITA BASIC CONNECTOR: IBM TIVOLI EC	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-12	IONIX ITA BASIC CONNECTOR: SCOM 2007	$0.00	22.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	E	OPEN EDITION
ITA-CON-13	IONIX ITA ADVANCED ADAPTER: MS CENTER CO	$0.00	30.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
ITA-IDE-F	ITA V5.8 - INTEGRATED DEV. ENV. (IDE) F/	$0.00	30.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
ITA-IDE-P	ITA V5.8 - INTEGRATED DEV. ENV. (IDE) PR	$0.00	30.5%	$0.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
ITA-IDE-T	ITA V5.8 - INTEGRATED DEV. ENV. (IDE) TE	$0.00	30.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
ITA-LIC-00	IONIX ITA ADVANCED FOUNDATION LICENSE CA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
ITO-001-00	IONIX ITO SERVER (FOR STANDALONE USE)	$0.00	30.5%	$0.00	$552.00	N/A	$432.00	N/A	N/A	$552.00	D3	OPEN EDITION
ITO-ACC-01	IONIX ITO DSP FOR VMWARE ACCELERATOR	$0.00	30.5%	$0.00	$552.00	N/A	$432.00	N/A	N/A	$552.00	D3	OPEN EDITION
ITO-ACC-02	IONIX ITO DSP FOR CITRIX XEN ACCELERATOR	$0.00	30.5%	$0.00	$552.00	N/A	$432.00	N/A	N/A	$552.00	D3	OPEN EDITION
ITO-ACC-03	IONIX ITO DSP FOR MICROSOFT HYPERV ACCEL	$0.00	30.5%	$0.00	$552.00	N/A	$432.00	N/A	N/A	$552.00	D3	OPEN EDITION
ITO-ACC-04	IONIX ITO ADR ACCELERATOR	$0.00	30.5%	$0.00	$552.00	N/A	$432.00	N/A	N/A	$552.00	D3	OPEN EDITION
ITO-ACC-05	IONIX ITO AWM ACCELERATOR	$0.00	30.5%	$0.00	$552.00	N/A	$432.00	N/A	N/A	$552.00	D3	OPEN EDITION
ITO-ACC-06	IONIX ITO CSM ACCELERATOR	$0.00	30.5%	$0.00	$1,012.00	N/A	$792.00	N/A	N/A	$1,012.00	D3	OPEN EDITION
ITO-LIC-00	IONIX ITO LICENSE CARD	$0.00	30.5%	$0.00	$322.00	N/A	$252.00	N/A	N/A	$322.00	D3	OPEN EDITION
ITPC-PL-G1	EMC ITPC Base Platform User Seats 1-15	$0.00	30.5%	$0.00	$24,150.00	N/A	N/A	N/A	N/A	$24,150.00	D3	OPEN EDITION
ITPC-PL-UG2	EMC ITPC Platform User Seats 16-64	$0.00	30.5%	$0.00	$193.20	N/A	N/A	N/A	N/A	$193.20	D3	OPEN EDITION
ITPC-PL-UG3	EMC ITPC Platform User Seats 65-515	$0.00	30.5%	$0.00	$144.90	N/A	N/A	N/A	N/A	$144.90	D3	OPEN EDITION
ITPC-PL-UG4	EMC ITPC Platform User Seats 516 and up	$0.00	30.5%	$0.00	$112.70	N/A	N/A	N/A	N/A	$112.70	D3	OPEN EDITION
ITPC-RMM-G1	ITPC REQUEST MANAGEMENT MODULE SEATS 1-1	$0.00	30.5%	$0.00	$1,610.00	N/A	N/A	N/A	N/A	$1,610.00	D3	OPEN EDITION
ITPC-RMM-G2	ITPC REQUEST MANAGEMENT MODULE SEATS 16-	$0.00	30.5%	$0.00	$3,220.00	N/A	N/A	N/A	N/A	$3,220.00	D3	OPEN EDITION
ITPC-RMM-G3	ITPC REQUEST MANAGEMENT MODULE SEATS 50-	$0.00	30.5%	$0.00	$5,635.00	N/A	N/A	N/A	N/A	$5,635.00	D3	OPEN EDITION
ITPC-RMM-G4	ITPC REQUEST MANAGEMENT MODULE SEATS 501	$0.00	30.5%	$0.00	$8,050.00	N/A	N/A	N/A	N/A	$8,050.00	D3	OPEN EDITION
LIC-ARMAGNT	ARM AGENT	$0.00	30.5%	$0.00	$46.00	N/A	N/A	N/A	N/A	$46.00	D3	OPEN EDITION
LIC-ARMBASE1	APP REL MGR 1 (1-20)	$0.00	30.5%	$0.00	$38,431.00	N/A	N/A	N/A	N/A	$38,431.00	D3	OPEN EDITION
LIC-ARMBASE2	APP REL MGR 2 (21-150)	$0.00	30.5%	$0.00	$76,863.00	N/A	N/A	N/A	N/A	$76,863.00	D3	OPEN EDITION
LIC-ARMBASE3	APP REL MGR 3 (151-600)	$0.00	30.5%	$0.00	$146,039.00	N/A	N/A	N/A	N/A	$146,039.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
LIC-ARMBASE4	APP REL MGR 4 (600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
LIC-ARMCOMP	TARGET APP MODEL	$0.00	30.5%	$0.00	$7,686.00	N/A	N/A	N/A	N/A	$7,686.00	D3	OPEN EDITION
LIC-OPSCFG	CONFIGURATION MODULE	$0.00	30.5%	$0.00	$123.00	N/A	N/A	N/A	N/A	$123.00	D3	OPEN EDITION
LIC-OPSCMP	COMPLIANCE MODULE	$0.00	30.5%	$0.00	$92.00	N/A	N/A	N/A	N/A	$92.00	D3	OPEN EDITION
LIC-OPSDSC	DISCOVERY MODULE	$0.00	30.5%	$0.00	$46.00	N/A	N/A	N/A	N/A	$46.00	D3	OPEN EDITION
LIC-OPSMGR	OPERATIONS MANAGER SUITE	$0.00	30.5%	$0.00	$215.00	N/A	N/A	N/A	N/A	$215.00	D3	OPEN EDITION
LIC-ORCAPAD	ORCH MGR APP ADAPT	$0.00	30.5%	$0.00	$7,313.00	N/A	N/A	N/A	N/A	$7,313.00	D3	OPEN EDITION
LIC-ORCBASE	ORCH MGR BP	$0.00	30.5%	$0.00	$24,375.00	N/A	N/A	N/A	N/A	$24,375.00	D3	OPEN EDITION
LIC-ORCBSAD	ORCH MGR ADD BASE ADAPT	$0.00	30.5%	$0.00	$2,438.00	N/A	N/A	N/A	N/A	$2,438.00	D3	OPEN EDITION
LIC-ORCWFS	SECONDARY WF SERV	$0.00	30.5%	$0.00	$1,950.00	N/A	N/A	N/A	N/A	$1,950.00	D3	OPEN EDITION
LIC-RPTMGR	REPORTING ANALYTICS MGR	$0.00	30.5%	$0.00	$3,075.00	N/A	N/A	N/A	N/A	$3,075.00	D3	OPEN EDITION
LIC-VRMMGR	VIRTUALIZATION MANAGER	$0.00	30.5%	$0.00	$92.00	N/A	N/A	N/A	N/A	$92.00	D3	OPEN EDITION
LPS-V53-UPG	RECPNT & LPS RTU FOR VNX5300	$968.00	17.5%	$798.60	$174.24	$154.88	N/A	N/A	N/A	$174.24	UE	OPEN EDITION
LPS-V55-UPG	RECPNT AND LPS RTU FOR VNX5500	$5,831.00	30.5%	$4,052.55	$1,049.58	$932.96	N/A	N/A	N/A	$1,049.58	UM-S	OPEN EDITION
LPS-V57-UPG	RECPNT & LPS RTU FOR VNX5700	$10,661.00	30.5%	$7,409.40	$1,918.98	$1,705.76	N/A	N/A	N/A	$1,918.98	UM-S	OPEN EDITION
LPS-V75-UPG	RECPNT & LPS RTU FOR VNX7500	$14,051.00	30.5%	$9,765.45	$2,529.18	$2,248.16	N/A	N/A	N/A	$2,529.18	UM-S	OPEN EDITION
MPKG-CAPM-T01	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	30.5%	$0.00	$1,534.10	N/A	N/A	N/A	N/A	$1,534.10	D3	OPEN EDITION
MPKG-CAPM-T02	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	30.5%	$0.00	$1,320.20	N/A	N/A	N/A	N/A	$1,320.20	D3	OPEN EDITION
MPKG-CAPM-T03	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	30.5%	$0.00	$1,087.90	N/A	N/A	N/A	N/A	$1,087.90	D3	OPEN EDITION
MPKG-CAPM-T04	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	30.5%	$0.00	$913.10	N/A	N/A	N/A	N/A	$913.10	D3	OPEN EDITION
MPKG-CAPM-T05	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	30.5%	$0.00	$788.90	N/A	N/A	N/A	N/A	$788.90	D3	OPEN EDITION
MPKG-CAPM-T06	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	30.5%	$0.00	$664.70	N/A	N/A	N/A	N/A	$664.70	D3	OPEN EDITION
MPKG-CAPM-T07	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	30.5%	$0.00	$577.30	N/A	N/A	N/A	N/A	$577.30	D3	OPEN EDITION
MPKG-CAPM-T08	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	$0.00	30.5%	$0.00	$485.30	N/A	N/A	N/A	N/A	$485.30	D3	OPEN EDITION
MPKG-CAPM-T09	6.1 SRM MANAGEMENT PACKAGE PPA TIER 09	$0.00	30.5%	$0.00	$416.30	N/A	N/A	N/A	N/A	$416.30	D3	OPEN EDITION
MPKG-CAPM-T10	6.1 SRM MANAGEMENT PACKAGE PPA TIER 10	$0.00	30.5%	$0.00	$363.40	N/A	N/A	N/A	N/A	$363.40	D3	OPEN EDITION
MPKG-CAPM-T11	6.1 SRM MANAGEMENT PACKAGE PPA TIER 11	$0.00	30.5%	$0.00	$305.90	N/A	N/A	N/A	N/A	$305.90	D3	OPEN EDITION
MPKG-CAPM-T12	6.1 SRM MANAGEMENT PACKAGE PPA TIER 12	$0.00	30.5%	$0.00	$269.10	N/A	N/A	N/A	N/A	$269.10	D3	OPEN EDITION
MPKG-CAPM-T13	6.1 SRM MANAGEMENT PACKAGE PPA TIER 13	$0.00	30.5%	$0.00	$225.40	N/A	N/A	N/A	N/A	$225.40	D3	OPEN EDITION
MPKG-CAPM-T14	6.1 SRM MANAGEMENT PACKAGE PPA TIER 14	$0.00	30.5%	$0.00	$193.20	N/A	N/A	N/A	N/A	$193.20	D3	OPEN EDITION
MPKG-KEY	EMC CONTROLCENTER 6.1 SRM MANAGEMENT PAC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
MR-CAPM-T01	SMR ICM UP TO 14TB	$0.00	30.5%	$0.00	$1,297.20	N/A	N/A	N/A	N/A	$1,297.20	D3	OPEN EDITION
MR-CAPM-T02	SMR ICM AT LEAST 15TB	$0.00	30.5%	$0.00	$1,122.40	N/A	N/A	N/A	N/A	$1,122.40	D3	OPEN EDITION
MR-CAPM-T03	SMR ICM AT LEAST 25TB	$0.00	30.5%	$0.00	$926.90	N/A	N/A	N/A	N/A	$926.90	D3	OPEN EDITION
MR-CAPM-T04	SMR ICM AT LEAST 40TB	$0.00	30.5%	$0.00	$779.70	N/A	N/A	N/A	N/A	$779.70	D3	OPEN EDITION
MR-CAPM-T05	SMR ICM AT LEAST 60TB	$0.00	30.5%	$0.00	$673.90	N/A	N/A	N/A	N/A	$673.90	D3	OPEN EDITION
MR-CAPM-T06	SMR ICM AT LEAST 100TB	$0.00	30.5%	$0.00	$568.10	N/A	N/A	N/A	N/A	$568.10	D3	OPEN EDITION
MR-CAPM-T07	SMR ICM AT LEAST 150TB	$0.00	30.5%	$0.00	$496.80	N/A	N/A	N/A	N/A	$496.80	D3	OPEN EDITION
MR-CAPM-T08	SMR ICM AT LEAST 250TB	$0.00	30.5%	$0.00	$418.60	N/A	N/A	N/A	N/A	$418.60	D3	OPEN EDITION
MR-CAPM-T09	SMR ICM AT LEAST 400TB	$0.00	30.5%	$0.00	$358.80	N/A	N/A	N/A	N/A	$358.80	D3	OPEN EDITION
MR-CAPM-T10	SMR ICM AT LEAST 600TB	$0.00	30.5%	$0.00	$312.80	N/A	N/A	N/A	N/A	$312.80	D3	OPEN EDITION
MR-CAPM-T11	SMR ICM AT LEAST 1000TB	$0.00	30.5%	$0.00	$264.50	N/A	N/A	N/A	N/A	$264.50	D3	OPEN EDITION
MR-CAPM-T12	SMR ICM AT LEAST 1500TB	$0.00	30.5%	$0.00	$232.30	N/A	N/A	N/A	N/A	$232.30	D3	OPEN EDITION
MR-CAPM-T13	SMR ICM AT LEAST 2500TB	$0.00	30.5%	$0.00	$195.50	N/A	N/A	N/A	N/A	$195.50	D3	OPEN EDITION
MR-CAPM-T14	SMR ICM AT LEAST 4000TB	$0.00	30.5%	$0.00	$167.90	N/A	N/A	N/A	N/A	$167.90	D3	OPEN EDITION
MR-KEY	SMR ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
NCM-001-00	ITOI NCM FOUNDATION LICENSE	$0.00	30.5%	$0.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
NCM-002-00	ITOI NCM TIER2 DEV PACK (UP TO 10K DEV)	$0.00	30.5%	$0.00	$6,900.00	N/A	$5,400.00	N/A	N/A	$6,900.00	D3	OPEN EDITION
NCM-011-11	ITOI NCM TIER1 DEV NETWORK MANAGEMENT	$0.00	30.5%	$0.00	$46.00	N/A	$36.00	N/A	N/A	$46.00	D3	OPEN EDITION
NCM-011-21	ITOI NCM TIER1 DEVICE NETWORK MANAGEMENT	$0.00	30.5%	$0.00	$34.50	N/A	$27.00	N/A	N/A	$34.50	D3	OPEN EDITION
NCM-011-31	ITOI NCM TIER1 DEVICE NETWORK MANAGEMENT	$0.00	30.5%	$0.00	$26.68	N/A	$20.88	N/A	N/A	$26.68	D3	OPEN EDITION
NCM-011-41	ITOI NCM TIER1 DEVICE NETWORK MANAGEMENT	$0.00	30.5%	$0.00	$21.16	N/A	$16.56	N/A	N/A	$21.16	D3	OPEN EDITION
NCM-012-11	ITOI NCM NETWORK ADVISOR MANAGED DEVICE	$0.00	30.5%	$0.00	$5.06	N/A	$3.96	N/A	N/A	$5.06	D3	OPEN EDITION
NCM-012-21	ITOI NCM NETWORK ADVISOR MANAGED DEVICE	$0.00	30.5%	$0.00	$4.60	N/A	$3.60	N/A	N/A	$4.60	D3	OPEN EDITION
NCM-012-31	ITOI NCM NETWORK ADVISOR MANAGED DEVICE	$0.00	30.5%	$0.00	$3.45	N/A	$2.70	N/A	N/A	$3.45	D3	OPEN EDITION
NCM-012-41	ITOI NCM NETWORK ADVISOR MANAGED DEVICE	$0.00	30.5%	$0.00	$2.30	N/A	$1.80	N/A	N/A	$2.30	D3	OPEN EDITION
NCM-013-11	ITOI NCM TIER3 DEVICE NETWORK MANAGEMENT	$0.00	30.5%	$0.00	$12.42	N/A	$9.72	N/A	N/A	$12.42	D3	OPEN EDITION
NCM-013-21	ITOI NCM TIER3 DEVICE NETWORK MANAGEMENT	$0.00	30.5%	$0.00	$10.81	N/A	$8.46	N/A	N/A	$10.81	D3	OPEN EDITION
NCM-013-31	ITOI NCM TIER3 DEVICE NETWORK MANAGEMENT	$0.00	30.5%	$0.00	$7.82	N/A	$6.12	N/A	N/A	$7.82	D3	OPEN EDITION
NCM-013-41	ITOI NCM TIER3 DEVICE NETWORK MANAGEMENT	$0.00	30.5%	$0.00	$6.44	N/A	$5.04	N/A	N/A	$6.44	D3	OPEN EDITION
NCM-KIT-001	EMC NETWORK CONFIGURATION MANAGER	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
NL-AD-HPOV	SMARTS HPOV INTEGRATION ADAPTER FOR ADM	$31,500.00	30.5%	$21,892.50	$7,245.00	N/A	$5,670.00	N/A	N/A	$7,245.00	D3	OPEN EDITION
NW200-RS-STG	NETWIN200 REPLISTOR STORAGE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
OPT-BW BASE	DBX OPT FOR SAP BW BASE	$0.00	30.5%	$0.00	$28,750.00	N/A	N/A	N/A	N/A	$28,750.00	D3	OPEN EDITION
OPT-BW-ADD ON	DBX OPT FOR SAP BW ADD ON	$0.00	30.5%	$0.00	$28,750.00	N/A	N/A	N/A	N/A	$28,750.00	D3	OPEN EDITION
PFM6-CAPM-T01	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$623.30	N/A	N/A	N/A	N/A	$623.30	D3	OPEN EDITION
PFM6-CAPM-T02	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$529.00	N/A	N/A	N/A	N/A	$529.00	D3	OPEN EDITION
PFM6-CAPM-T03	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$425.50	N/A	N/A	N/A	N/A	$425.50	D3	OPEN EDITION
PFM6-CAPM-T04	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$347.30	N/A	N/A	N/A	N/A	$347.30	D3	OPEN EDITION
PFM6-CAPM-T05	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$294.40	N/A	N/A	N/A	N/A	$294.40	D3	OPEN EDITION
PFM6-CAPM-T06	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$248.40	N/A	N/A	N/A	N/A	$248.40	D3	OPEN EDITION
PFM6-CAPM-T07	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$216.20	N/A	N/A	N/A	N/A	$216.20	D3	OPEN EDITION
PFM6-CAPM-T08	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$181.70	N/A	N/A	N/A	N/A	$181.70	D3	OPEN EDITION
PFM6-CAPM-T09	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$156.40	N/A	N/A	N/A	N/A	$156.40	D3	OPEN EDITION
PFM6-CAPM-T10	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$138.00	N/A	N/A	N/A	N/A	$138.00	D3	OPEN EDITION
PFM6-CAPM-T11	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$115.00	N/A	N/A	N/A	N/A	$115.00	D3	OPEN EDITION
PFM6-CAPM-T12	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$98.90	N/A	N/A	N/A	N/A	$98.90	D3	OPEN EDITION
PFM6-CAPM-T13	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$82.80	N/A	N/A	N/A	N/A	$82.80	D3	OPEN EDITION
PFM6-CAPM-T14	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$73.60	D3	OPEN EDITION
PFM6-UPG-T01	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$400.20	N/A	N/A	N/A	N/A	$400.20	D3	OPEN EDITION
PFM6-UPG-T02	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$340.40	N/A	N/A	N/A	N/A	$340.40	D3	OPEN EDITION
PFM6-UPG-T03	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$271.40	N/A	N/A	N/A	N/A	$271.40	D3	OPEN EDITION
PFM6-UPG-T04	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$223.10	N/A	N/A	N/A	N/A	$223.10	D3	OPEN EDITION
PFM6-UPG-T05	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$188.60	N/A	N/A	N/A	N/A	$188.60	D3	OPEN EDITION
PFM6-UPG-T06	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$158.70	N/A	N/A	N/A	N/A	$158.70	D3	OPEN EDITION
PFM6-UPG-T07	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$138.00	N/A	N/A	N/A	N/A	$138.00	D3	OPEN EDITION
PFM6-UPG-T08	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$117.30	N/A	N/A	N/A	N/A	$117.30	D3	OPEN EDITION
PFM6-UPG-T09	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$98.90	N/A	N/A	N/A	N/A	$98.90	D3	OPEN EDITION
PFM6-UPG-T10	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$87.40	N/A	N/A	N/A	N/A	$87.40	D3	OPEN EDITION
PFM6-UPG-T11	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$73.60	D3	OPEN EDITION
PFM6-UPG-T12	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$64.40	N/A	N/A	N/A	N/A	$64.40	D3	OPEN EDITION
PFM6-UPG-T13	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$52.90	N/A	N/A	N/A	N/A	$52.90	D3	OPEN EDITION
PFM6-UPG-T14	EMC CONTROLCENTER 6.0 PERFORMCE MGR MR U	$0.00	30.5%	$0.00	$46.00	N/A	N/A	N/A	N/A	$46.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PFM-CAPM-T01	PFM ICM UP TO 14TB	$0.00	30.5%	$0.00	$623.30	N/A	N/A	N/A	N/A	$623.30	D3	OPEN EDITION
PFM-CAPM-T02	PFM ICM AT LEAST 15TB	$0.00	30.5%	$0.00	$529.00	N/A	N/A	N/A	N/A	$529.00	D3	OPEN EDITION
PFM-CAPM-T03	PFM ICM AT LEAST 25TB	$0.00	30.5%	$0.00	$425.50	N/A	N/A	N/A	N/A	$425.50	D3	OPEN EDITION
PFM-CAPM-T04	PFM ICM AT LEAST 40TB	$0.00	30.5%	$0.00	$347.30	N/A	N/A	N/A	N/A	$347.30	D3	OPEN EDITION
PFM-CAPM-T05	PFM ICM AT LEAST 60TB	$0.00	30.5%	$0.00	$294.40	N/A	N/A	N/A	N/A	$294.40	D3	OPEN EDITION
PFM-CAPM-T06	PFM ICM AT LEAST 100TB	$0.00	30.5%	$0.00	$248.40	N/A	N/A	N/A	N/A	$248.40	D3	OPEN EDITION
PFM-CAPM-T07	PFM ICM AT LEAST 150TB	$0.00	30.5%	$0.00	$216.20	N/A	N/A	N/A	N/A	$216.20	D3	OPEN EDITION
PFM-CAPM-T08	PFM ICM AT LEAST 250TB	$0.00	30.5%	$0.00	$181.70	N/A	N/A	N/A	N/A	$181.70	D3	OPEN EDITION
PFM-CAPM-T09	PFM ICM AT LEAST 400TB	$0.00	30.5%	$0.00	$156.40	N/A	N/A	N/A	N/A	$156.40	D3	OPEN EDITION
PFM-CAPM-T10	PFM ICM AT LEAST 600TB	$0.00	30.5%	$0.00	$138.00	N/A	N/A	N/A	N/A	$138.00	D3	OPEN EDITION
PFM-CAPM-T11	PFM ICM AT LEAST 1000TB	$0.00	30.5%	$0.00	$115.00	N/A	N/A	N/A	N/A	$115.00	D3	OPEN EDITION
PFM-CAPM-T12	PFM ICM AT LEAST 1500TB	$0.00	30.5%	$0.00	$98.90	N/A	N/A	N/A	N/A	$98.90	D3	OPEN EDITION
PFM-CAPM-T13	PFM ICM AT LEAST 2500TB	$0.00	30.5%	$0.00	$82.80	N/A	N/A	N/A	N/A	$82.80	D3	OPEN EDITION
PFM-CAPM-T14	PFM ICM AT LEAST 4000TB	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$73.60	D3	OPEN EDITION
PFM-CL-T1-4U	PFM CL T1-4 UPG	$0.00	30.5%	$0.00	$104.40	N/A	N/A	N/A	N/A	$104.40	D2	OPEN EDITION
PFM-CL-T5-31U	PFM CL T5-31 UPG	$0.00	30.5%	$0.00	$477.00	N/A	N/A	N/A	N/A	$477.00	D2	OPEN EDITION
PFM-HD-T1-4U	PERF MGR HD T1-T4UPG	$0.00	30.5%	$0.00	$133.40	N/A	N/A	N/A	N/A	$133.40	D3	OPEN EDITION
PFM-HD-T5-31U	PERF MGR HD T5-T31UPG	$0.00	30.5%	$0.00	$609.50	N/A	N/A	N/A	N/A	$609.50	D3	OPEN EDITION
PFM-KEY	PFM ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PFM-SY-T1-4U	PERF MGR-SYM1-4 UPG	$0.00	30.5%	$0.00	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	OPEN EDITION
PFM-SY-T5-35U	PERF MGR-SYM5-T35UPG	$0.00	30.5%	$0.00	$549.00	N/A	N/A	N/A	N/A	$549.00	D1	OPEN EDITION
PFM-UPG-T01	PFM UP MR TO 14TB	$0.00	30.5%	$0.00	$400.20	N/A	N/A	N/A	N/A	$400.20	D3	OPEN EDITION
PFM-UPG-T02	PFM UP MR AT LEAST 15TB	$0.00	30.5%	$0.00	$340.40	N/A	N/A	N/A	N/A	$340.40	D3	OPEN EDITION
PFM-UPG-T03	PFM UP MR AT LEAST 25TB	$0.00	30.5%	$0.00	$271.40	N/A	N/A	N/A	N/A	$271.40	D3	OPEN EDITION
PFM-UPG-T04	PFM UP MR AT LEAST 40TB	$0.00	30.5%	$0.00	$223.10	N/A	N/A	N/A	N/A	$223.10	D3	OPEN EDITION
PFM-UPG-T05	PFM UP MR AT LEAST 60TB	$0.00	30.5%	$0.00	$188.60	N/A	N/A	N/A	N/A	$188.60	D3	OPEN EDITION
PFM-UPG-T06	PFM UP MR AT LEAST 100TB	$0.00	30.5%	$0.00	$158.70	N/A	N/A	N/A	N/A	$158.70	D3	OPEN EDITION
PFM-UPG-T07	PFM UP MR AT LEAST 150TB	$0.00	30.5%	$0.00	$138.00	N/A	N/A	N/A	N/A	$138.00	D3	OPEN EDITION
PFM-UPG-T08	PFM UP MR AT LEAST 250TB	$0.00	30.5%	$0.00	$117.30	N/A	N/A	N/A	N/A	$117.30	D3	OPEN EDITION
PFM-UPG-T09	PFM UP MR AT LEAST 400TB	$0.00	30.5%	$0.00	$98.90	N/A	N/A	N/A	N/A	$98.90	D3	OPEN EDITION
PFM-UPG-T10	PFM UP MR AT LEAST 600TB	$0.00	30.5%	$0.00	$87.40	N/A	N/A	N/A	N/A	$87.40	D3	OPEN EDITION
PFM-UPG-T11	PFM UP MR AT LEAST 1000TB	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$73.60	D3	OPEN EDITION
PFM-UPG-T12	PFM UP MR AT LEAST 1500TB	$0.00	30.5%	$0.00	$64.40	N/A	N/A	N/A	N/A	$64.40	D3	OPEN EDITION
PFM-UPG-T13	PFM UP MR AT LEAST 2500TB	$0.00	30.5%	$0.00	$52.90	N/A	N/A	N/A	N/A	$52.90	D3	OPEN EDITION
PFM-UPG-T14	PFM UP MR AT LEAST 4000TB	$0.00	30.5%	$0.00	$46.00	N/A	N/A	N/A	N/A	$46.00	D3	OPEN EDITION
PKG-HP-T1-4U	CC5.1 PKG HP T1-4 UPG	$0.00	30.5%	$0.00	$239.20	N/A	N/A	N/A	N/A	$239.20	D3	OPEN EDITION
PKG-HP-T5-30U	CC5.1 PKG HP T5-30 UPG	$0.00	30.5%	$0.00	$1,534.10	N/A	N/A	N/A	N/A	$1,534.10	D3	OPEN EDITION
POWERPATH-VE	PowerPath/VE License Solution	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP6-CAPM-T01	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$1,568.60	N/A	N/A	N/A	N/A	$1,568.60	D3	OPEN EDITION
PP6-CAPM-T02	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$1,368.50	N/A	N/A	N/A	N/A	$1,368.50	D3	OPEN EDITION
PP6-CAPM-T03	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$1,154.60	N/A	N/A	N/A	N/A	$1,154.60	D3	OPEN EDITION
PP6-CAPM-T04	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$986.70	N/A	N/A	N/A	N/A	$986.70	D3	OPEN EDITION
PP6-CAPM-T05	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$862.50	N/A	N/A	N/A	N/A	$862.50	D3	OPEN EDITION
PP6-CAPM-T06	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$726.80	N/A	N/A	N/A	N/A	$726.80	D3	OPEN EDITION
PP6-CAPM-T07	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$637.10	N/A	N/A	N/A	N/A	$637.10	D3	OPEN EDITION
PP6-CAPM-T08	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$535.90	N/A	N/A	N/A	N/A	$535.90	D3	OPEN EDITION
PP6-CAPM-T09	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$457.70	N/A	N/A	N/A	N/A	$457.70	D3	OPEN EDITION
PP6-CAPM-T10	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$400.20	N/A	N/A	N/A	N/A	$400.20	D3	OPEN EDITION
PP6-CAPM-T11	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$338.10	N/A	N/A	N/A	N/A	$338.10	D3	OPEN EDITION
PP6-CAPM-T12	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$294.40	N/A	N/A	N/A	N/A	$294.40	D3	OPEN EDITION
PP6-CAPM-T13	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$248.40	N/A	N/A	N/A	N/A	$248.40	D3	OPEN EDITION
PP6-CAPM-T14	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	$0.00	30.5%	$0.00	$213.90	N/A	N/A	N/A	N/A	$213.90	D3	OPEN EDITION
PP-AIX-COUNTR	COUNTS # OF POWERPATH AIX HOSTS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-AIX-DP	PPATH AIX DEP	$0.00	30.5%	$0.00	$1,364.59	N/A	N/A	N/A	N/A	$1,364.59	D3	OPEN EDITION
PP-AIX-EN	PPATH AIX ENT	$0.00	30.5%	$0.00	$2,815.20	N/A	N/A	N/A	N/A	$2,815.20	D3	OPEN EDITION
PP-AIX-GB	PPATH AIX GLB	$0.00	30.5%	$0.00	$7,741.80	N/A	N/A	N/A	N/A	$7,741.80	D3	OPEN EDITION
PP-AIX-KIT	POWERPATH FOR AIX	$50.00	30.5%	$34.75	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
PP-AIX-SYMC	POWERPATH SYMC LICENSE KEY CARD FOR AIX	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-AIX-WG	PPATH AIX WGR	$0.00	30.5%	$0.00	$563.04	N/A	N/A	N/A	N/A	$563.04	D3	OPEN EDITION
PP-CPU-KEY	PP ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-CPU-T01	PP ICM AT LEAST 100 CPUS	$0.00	30.5%	$0.00	$293.25	N/A	N/A	N/A	N/A	$293.25	D3	OPEN EDITION
PP-CPU-T02	PP ICM AT LEAST 150 CPUS	$0.00	30.5%	$0.00	$265.88	N/A	N/A	N/A	N/A	$265.88	D3	OPEN EDITION
PP-CPU-T03	PP ICM AT LEAST 250 CPUS	$0.00	30.5%	$0.00	$232.76	N/A	N/A	N/A	N/A	$232.76	D3	OPEN EDITION
PP-CPU-T04	PP ICM AT LEAST 400 CPUS	$0.00	30.5%	$0.00	$207.23	N/A	N/A	N/A	N/A	$207.23	D3	OPEN EDITION
PP-CPU-T05	PP ICM AT LEAST 600 CPUS	$0.00	30.5%	$0.00	$187.68	N/A	N/A	N/A	N/A	$187.68	D3	OPEN EDITION
PP-CPU-T06	PP ICM AT LEAST 1000 CPUS	$0.00	30.5%	$0.00	$164.22	N/A	N/A	N/A	N/A	$164.22	D3	OPEN EDITION
PP-CPU-T07	PP ICM AT LEAST 1500 CPUS	$0.00	30.5%	$0.00	$148.58	N/A	N/A	N/A	N/A	$148.58	D3	OPEN EDITION
PP-CPU-T08	PP ICM AT LEAST 2500 CPUS	$0.00	30.5%	$0.00	$131.10	N/A	N/A	N/A	N/A	$131.10	D3	OPEN EDITION
PP-CPU-T09	PP ICM AT LEAST 4000 CPUS	$0.00	30.5%	$0.00	$117.30	N/A	N/A	N/A	N/A	$117.30	D3	OPEN EDITION
PP-CPUWL-T01	PPA WL AT LEAST 100 CPUS	$0.00	30.5%	$0.00	$191.59	N/A	N/A	N/A	N/A	$191.59	D3	OPEN EDITION
PP-CPUWL-T02	PPA WL AT LEAST 150 CPUS	$0.00	30.5%	$0.00	$174.11	N/A	N/A	N/A	N/A	$174.11	D3	OPEN EDITION
PP-CPUWL-T03	PPA WL AT LEAST 250 CPUS	$0.00	30.5%	$0.00	$152.49	N/A	N/A	N/A	N/A	$152.49	D3	OPEN EDITION
PP-CPUWL-T04	PPA WL AT LEAST 400 CPUS	$0.00	30.5%	$0.00	$135.01	N/A	N/A	N/A	N/A	$135.01	D3	OPEN EDITION
PP-CPUWL-T05	PPA WL AT LEAST 600 CPUS	$0.00	30.5%	$0.00	$123.28	N/A	N/A	N/A	N/A	$123.28	D3	OPEN EDITION
PP-CPUWL-T06	PPA WL AT LEAST 1000 CPUS	$0.00	30.5%	$0.00	$107.64	N/A	N/A	N/A	N/A	$107.64	D3	OPEN EDITION
PP-CPUWL-T07	PPA WL AT LEAST 1500 CPUS	$0.00	30.5%	$0.00	$97.75	N/A	N/A	N/A	N/A	$97.75	D3	OPEN EDITION
PP-CPUWL-T08	PPA WL AT LEAST 2500 CPUS	$0.00	30.5%	$0.00	$86.02	N/A	N/A	N/A	N/A	$86.02	D3	OPEN EDITION
PP-CPUWL-T09	PPA WL AT LEAST 4000 CPUS	$0.00	30.5%	$0.00	$76.36	N/A	N/A	N/A	N/A	$76.36	D3	OPEN EDITION
PP-DP-EN-U	PP ENT DEP-ENT	$0.00	30.5%	$0.00	$901.37	N/A	N/A	N/A	N/A	$901.37	D3	OPEN EDITION
PPE-AIX	POWERPATH ENCRYPTION FOR AIX	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
PPE-LNX	POWERPATH ENCRYPTION FOR LINUX	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
PPENCRYPT-LNX	POWERPATH ENCRYPTION WITH RSA FOR LINUX	$0.00	30.5%	$0.00	$2,365.55	N/A	N/A	N/A	N/A	$2,365.55	D3	OPEN EDITION
PPE-SOL	POWERPATH ENCRYPTION FOR SOLARIS	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
PPE-WIN	POWERPATH ENCRYPTION FOR WINDOWS	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
PP-HP-COUNTR	COUNTS # OF POWERPATH HP-UX HOSTS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-HP-DP	PPATH HP DEP	$0.00	30.5%	$0.00	$1,364.59	N/A	N/A	N/A	N/A	$1,364.59	D3	OPEN EDITION
PP-HP-EN	PPATH HP ENT	$0.00	30.5%	$0.00	$2,815.20	N/A	N/A	N/A	N/A	$2,815.20	D3	OPEN EDITION
PP-HP-GB	PPATH HP GLB	$0.00	30.5%	$0.00	$7,741.80	N/A	N/A	N/A	N/A	$7,741.80	D3	OPEN EDITION
PP-HP-WG	PPATH HP WGR	$0.00	30.5%	$0.00	$563.04	N/A	N/A	N/A	N/A	$563.04	D3	OPEN EDITION
PP-HPX-SYMC	POWERPATH SYMC LICENSE KEY CARD FOR HP-U	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-ISCSI-LX	POWERPATH ISCSI - LINUX	$0.00	30.5%	$0.00	$264.50	N/A	N/A	N/A	N/A	$264.50	D3	OPEN EDITION
PP-ISCSI-WN	POWERPATH ISCSI - WINDOWS	$0.00	30.5%	$0.00	$264.50	N/A	N/A	N/A	N/A	$264.50	D3	OPEN EDITION
PP-LNX-SYMC	POWERPATH SYMC LICENSE KEY CARD FOR LINU	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PP-LX-COUNTR	COUNTS # OF POWERPATH LINUX HOSTS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-LX-DP	PPATH LINUX DEP	$0.00	30.5%	$0.00	$492.66	N/A	N/A	N/A	N/A	$492.66	D3	OPEN EDITION
PP-LX-EN	PPATH LINUX ENT	$0.00	30.5%	$0.00	$1,394.03	N/A	N/A	N/A	N/A	$1,394.03	D3	OPEN EDITION
PP-LX-WG	PPATH LINUX WGR	$0.00	30.5%	$0.00	$281.52	N/A	N/A	N/A	N/A	$281.52	D3	OPEN EDITION
PPME-HC-AIX	POWERPATH MIGRATION ENABLER HOST COPY FO	$0.00	30.5%	$0.00	$1,173.00	N/A	N/A	N/A	N/A	$1,173.00	D3	OPEN EDITION
PPME-HC-BDL	PPME HOST COPY BUNDLE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PPME-HC-SUN	POWERPATH MIGRATION ENABLER HOST COPY SU	$0.00	30.5%	$0.00	$1,173.00	N/A	N/A	N/A	N/A	$1,173.00	D3	OPEN EDITION
PPME-HC-WIN	POWERPATH MIGRATION ENABLER HOST COPY WI	$0.00	30.5%	$0.00	$586.50	N/A	N/A	N/A	N/A	$586.50	D3	OPEN EDITION
PPME-INV-BDL	PPME INVISTA BUNDLE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PPME-OR-BASE	PPME-OR BASE LICENSE	$0.00	30.5%	$0.00	$2,864.19	N/A	N/A	N/A	N/A	$2,864.19	D3	OPEN EDITION
PPME-OR-BDL	PPME OPEN REPLICATOR BUNDLE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PPME-OR-C01	PPME-OR 1TB (0-14TB)	$0.00	30.5%	$0.00	$604.21	N/A	N/A	N/A	N/A	$604.21	D3	OPEN EDITION
PPME-OR-C02	PPME-OR 1TB (15-25TB)	$0.00	30.5%	$0.00	$566.95	N/A	N/A	N/A	N/A	$566.95	D3	OPEN EDITION
PPME-OR-C03	PPME-OR 1TB (26-40TB)	$0.00	30.5%	$0.00	$498.64	N/A	N/A	N/A	N/A	$498.64	D3	OPEN EDITION
PPME-OR-C04	PPME-OR 1TB (41-60TB)	$0.00	30.5%	$0.00	$464.37	N/A	N/A	N/A	N/A	$464.37	D3	OPEN EDITION
PPME-OR-C05	PPME-OR 1TB (61-100TB)	$0.00	30.5%	$0.00	$445.74	N/A	N/A	N/A	N/A	$445.74	D3	OPEN EDITION
PPME-OR-C06	PPME-OR 1TB (101-150TB)	$0.00	30.5%	$0.00	$401.81	N/A	N/A	N/A	N/A	$401.81	D3	OPEN EDITION
PPME-OR-C07	PPME-OR 1TB (151-250TB)	$0.00	30.5%	$0.00	$357.88	N/A	N/A	N/A	N/A	$357.88	D3	OPEN EDITION
PPME-OR-C08	PPME-OR 1TB (251-400TB)	$0.00	30.5%	$0.00	$310.96	N/A	N/A	N/A	N/A	$310.96	D3	OPEN EDITION
PPME-OR-C09	PPME-OR 1TB (401-600TB)	$0.00	30.5%	$0.00	$270.71	N/A	N/A	N/A	N/A	$270.71	D3	OPEN EDITION
PPME-OR-C10	PPME-OR 1TB (601-1000TB)	$0.00	30.5%	$0.00	$236.67	N/A	N/A	N/A	N/A	$236.67	D3	OPEN EDITION
PPME-OR-C11	PPME-OR 1TB (1001TB or greater)	$0.00	30.5%	$0.00	$205.39	N/A	N/A	N/A	N/A	$205.39	D3	OPEN EDITION
PPME-OR-N01	PPME-OR 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$301.99	N/A	N/A	N/A	N/A	$301.99	D3	OPEN EDITION
PPME-OR-N02	PPME-OR 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$283.59	N/A	N/A	N/A	N/A	$283.59	D3	OPEN EDITION
PPME-OR-N03	PPME-OR 1TB (16-40TB) NLT3	$0.00	30.5%	$0.00	$249.32	N/A	N/A	N/A	N/A	$249.32	D3	OPEN EDITION
PPME-OR-N04	PPME-OR 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$232.76	N/A	N/A	N/A	N/A	$232.76	D3	OPEN EDITION
PPME-OR-N05	PPME-OR 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$222.87	N/A	N/A	N/A	N/A	$222.87	D3	OPEN EDITION
PPME-OR-N06	PPME-OR 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$201.48	N/A	N/A	N/A	N/A	$201.48	D3	OPEN EDITION
PPME-OR-N07	PPME-OR 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$178.94	N/A	N/A	N/A	N/A	$178.94	D3	OPEN EDITION
PPME-OR-N08	PPME-OR 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$155.48	N/A	N/A	N/A	N/A	$155.48	D3	OPEN EDITION
PPME-OR-N09	PPME-OR 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$135.01	N/A	N/A	N/A	N/A	$135.01	D3	OPEN EDITION
PPME-OR-N10	PPME-OR 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$118.22	N/A	N/A	N/A	N/A	$118.22	D3	OPEN EDITION
PPME-OR-N11	PPME-OR 1TB (1001TB or greater) NLT3	$0.00	30.5%	$0.00	$102.58	N/A	N/A	N/A	N/A	$102.58	D3	OPEN EDITION
PPME-OR-UPG	PPME-OR BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PPME-TFC-BDL	PPME TF/CLONE BUNDLE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-NON-X86-T1	PP IND LIC NON-X86 1-7 CPUS	$0.00	30.5%	$0.00	$322.00	N/A	N/A	N/A	N/A	$322.00	D3	OPEN EDITION
PP-NONX86-T1F	PP IND LIC NON-X86 1-7 CPUS FENB	$0.00	30.5%	$0.00	$273.70	N/A	N/A	N/A	N/A	$273.70	D3	OPEN EDITION
PP-NONX86-T1L	PP IND LIC NON-X86 1-7 CPUS LITE	$0.00	30.5%	$0.00	$48.30	N/A	N/A	N/A	N/A	$48.30	D3	OPEN EDITION
PP-NON-X86-T2	PP IND LIC NON-X86 8+ CPUS	$0.00	30.5%	$0.00	$307.05	N/A	N/A	N/A	N/A	$307.05	D3	OPEN EDITION
PP-NON-X86-V1	PP VOL NON-X86 100-199 CPUS	$0.00	30.5%	$0.00	$276.00	N/A	N/A	N/A	N/A	$276.00	D3	OPEN EDITION
PP-NON-X86-V2	PP VOL NON-X86 200+ CPUS	$0.00	30.5%	$0.00	$253.00	N/A	N/A	N/A	N/A	$253.00	D3	OPEN EDITION
PP-NW-DP	PPATH NETWARE DEP	$0.00	30.5%	$0.00	$579.60	N/A	N/A	N/A	N/A	$811.44	D3	OPEN EDITION
PP-NW-EN	PPATH NETWARE ENT	$0.00	30.5%	$0.00	$1,639.90	N/A	N/A	N/A	N/A	$2,295.84	D3	OPEN EDITION
PP-NW-WG	PPATH NETWARE WGR	$0.00	30.5%	$0.00	$331.20	N/A	N/A	N/A	N/A	$463.68	D3	OPEN EDITION
PP-RSAE-AIX	POWERPATH ENCRYPTION WITH RSA FOR AIX	$0.00	22.5%	$0.00	$1,851.30	N/A	N/A	N/A	N/A	$1,851.30	E	OPEN EDITION
PP-RSAE-SUN	POWERPATH ENCRYPTION BY RSA FOR SUN	$0.00	22.5%	$0.00	$1,851.30	N/A	N/A	N/A	N/A	$1,851.30	E	OPEN EDITION
PP-RSAE-WIN	POWERPATH ENCRYPTION WITH RSA FOR WINDOW	$0.00	22.5%	$0.00	$1,851.30	N/A	N/A	N/A	N/A	$1,851.30	E	OPEN EDITION
PP-SE-SPC	PPATH FABRIC FAILOVER SYM - Q407 SPECIAL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-SE-SYM	PPATH SE SYM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
PP-SOL-COUNTR	COUNTS # OF POWERPATH SOLARIS HOSTS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-SOL-SYMC	POWERPATH SYMC LICENSE KEY CARD FOR SOLA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-SUN-DP	PPATH SUN DEP	$0.00	30.5%	$0.00	$1,364.59	N/A	N/A	N/A	N/A	$1,364.59	D3	OPEN EDITION
PP-SUN-EN	PPATH SUN ENT	$0.00	30.5%	$0.00	$2,815.20	N/A	N/A	N/A	N/A	$2,815.20	D3	OPEN EDITION
PP-SUN-GB	PPATH SUN GLB	$0.00	30.5%	$0.00	$7,741.80	N/A	N/A	N/A	N/A	$7,741.80	D3	OPEN EDITION
PP-SUN-KIT	POWERPATH FOR SOLARIS KIT	$50.00	30.5%	$34.75	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
PP-SUN-WG	PPATH SUN WGR	$0.00	30.5%	$0.00	$563.04	N/A	N/A	N/A	N/A	$563.04	D3	OPEN EDITION
PPUX-DP-EN-U	PP ENT UNIX DEP-ENT	$0.00	30.5%	$0.00	$1,706.60	N/A	N/A	N/A	N/A	$1,706.60	D3	OPEN EDITION
PPUX-EN-GB-U	PP ENT UNIX ENT-GLB	$0.00	30.5%	$0.00	$5,796.00	N/A	N/A	N/A	N/A	$5,796.00	D3	OPEN EDITION
PPUX-WG-DP-U	PP ENT UNIX WGR-DEP	$0.00	30.5%	$0.00	$943.00	N/A	N/A	N/A	N/A	$943.00	D3	OPEN EDITION
PPVE-VM-KIT	POWERPATH MEDIA KIT FOR VMWARE	$50.00	30.5%	$34.75	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-WG-DP-U	PP ENT WGR-DEP	$0.00	30.5%	$0.00	$211.14	N/A	N/A	N/A	N/A	$211.14	D3	OPEN EDITION
PP-WIN-SYMC	POWERPATH SYMC LICENSE KEY CARD FOR WIND	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-WN-COUNTR	COUNTS # OF POWERPATH WINDOWS HOSTS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
PP-WN-DP	PPATH WINDOWS DEP	$0.00	30.5%	$0.00	$492.66	N/A	N/A	N/A	N/A	$492.66	D3	OPEN EDITION
PP-WN-EN	PPATH WINDOWS ENT	$0.00	30.5%	$0.00	$1,394.03	N/A	N/A	N/A	N/A	$1,394.03	D3	OPEN EDITION
PP-WN-WG	PPATH WINDOWS WGR	$0.00	30.5%	$0.00	$281.52	N/A	N/A	N/A	N/A	$281.52	D3	OPEN EDITION
PP-X86-T1	PP IND LIC X86 1-7 CPUS	$0.00	30.5%	$0.00	$136.85	N/A	N/A	N/A	N/A	$136.85	D3	OPEN EDITION
PP-X86-T1F	PP IND LIC X86 1-7 CPUS FENB	$0.00	30.5%	$0.00	$116.38	N/A	N/A	N/A	N/A	$116.38	D3	OPEN EDITION
PP-X86-T1L	PP IND LIC X86 1-7 CPUS LITE	$0.00	30.5%	$0.00	$20.47	N/A	N/A	N/A	N/A	$20.47	D3	OPEN EDITION
PP-X86-T2	PP IND LIC X86 8+ CPUS	$0.00	30.5%	$0.00	$126.50	N/A	N/A	N/A	N/A	$126.50	D3	OPEN EDITION
PP-X86-V1	PP VOL X86 100-199 CPUS	$0.00	30.5%	$0.00	$115.00	N/A	N/A	N/A	N/A	$115.00	D3	OPEN EDITION
PP-X86-V2	PP VOL X86 200+ CPUS	$0.00	30.5%	$0.00	$103.50	N/A	N/A	N/A	N/A	$103.50	D3	OPEN EDITION
PP-ZLNX-KIT	POWERPATH MEDIA KIT FOR zLINUX=IA	$50.00	30.5%	$34.75	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
RECOVRPNT-KIT	RECOVERPOINT MEDIA KIT=UA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
REP-WN-DP	REPLISTOR DEPARTMENT	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN EDITION
REP-WN-EN	REPLISTOR ENTERPRISE	$0.00	30.5%	$0.00	$6,578.00	N/A	N/A	N/A	N/A	$6,578.00	D3	OPEN EDITION
REP-WN-WG	REPLISTOR WORKGROUP	$0.00	30.5%	$0.00	$632.50	N/A	N/A	N/A	N/A	$632.50	D3	OPEN EDITION
RML-DP-EN	RM LOCAL DP TO EN UPG	$0.00	30.5%	$0.00	$1,821.60	N/A	N/A	N/A	N/A	$1,821.60	D3	OPEN EDITION
RML-EN-GB	RM LOCAL EN TO GB UPG	$0.00	30.5%	$0.00	$1,324.80	N/A	N/A	N/A	N/A	$1,324.80	D3	OPEN EDITION
RML-EXCHANGE	RM LOCAL EXCHANGE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
RML-LINUX	RMLOCAL LINUX CL KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
RM-LOCAL-DP	RM LOCAL DP LIC	$0.00	30.5%	$0.00	$1,490.40	N/A	N/A	N/A	N/A	$1,490.40	D3	OPEN EDITION
RM-LOCAL-EN	RM LOCAL EN LIC	$0.00	30.5%	$0.00	$3,312.00	N/A	N/A	N/A	N/A	$3,312.00	D3	OPEN EDITION
RM-LOCAL-GB	RM LOCAL GB LIC	$0.00	30.5%	$0.00	$4,636.80	N/A	N/A	N/A	N/A	$4,636.80	D3	OPEN EDITION
RM-LOCAL-WG	RM LOCAL WG LIC	$0.00	30.5%	$0.00	$729.10	N/A	N/A	N/A	N/A	$729.10	D3	OPEN EDITION
RML-ORACLE	RM LOCAL ORACLE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
RML-SQL	RM LOCAL SQL KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
RML-SVR-SUN	RM LOCAL SUN SVR KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
RML-SVR-WIN	RM LOCAL WIN SVR KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
RML-UDB	RM LOCAL UDB KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
RML-WG-DP	RM LOCAL WG TO DP UPG	$0.00	30.5%	$0.00	$761.30	N/A	N/A	N/A	N/A	$761.30	D3	OPEN EDITION
RM-MK-ELM	REPLICATION MANAGER MEDIA KIT2 ELM=IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	OPEN EDITION
RP-BA	VMAX 10K RECOVERPOINT SPLITTER	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RPBA-CDP-1TB	RPEX CDP 1TB PER CLUSTER	$2,902.00	40.5%	$1,726.69	$522.36	N/A	N/A	N/A	N/A	$522.36	EN-S	OPEN EDITION
RPBA-CDP-BASE	RPEX CDP BASE LICENSE PER CLUSTER	$18,939.00	40.5%	$11,268.71	$3,409.02	N/A	N/A	N/A	N/A	$3,409.02	EN-S	OPEN EDITION
RPBA-CDP-R01U	RPEX TO RPCL TIER 1 CDP UPGD 1TB	$3,818.00	40.5%	$2,271.71	$687.24	N/A	N/A	N/A	N/A	$687.24	EN-S	OPEN EDITION
RPBA-CDP-R02U	RPEX TO RPCL TIER 2 CDP UPGD 1TB	$2,858.00	40.5%	$1,700.51	$514.44	N/A	N/A	N/A	N/A	$514.44	EN-S	OPEN EDITION
RPBA-CDP-R03U	RPEX TO RPCL TIER 3 CDP UPGD 1TB	$1,962.00	40.5%	$1,167.39	$353.16	N/A	N/A	N/A	N/A	$353.16	EN-S	OPEN EDITION
RPBA-CDP-R04U	RPEX TO RPCL TIER 4 CDP UPGD 1TB	$1,314.00	40.5%	$781.83	$236.52	N/A	N/A	N/A	N/A	$236.52	EN-S	OPEN EDITION
RPBA-CDP-R05U	RPEX TO RPCL TIER 5 CDP UPGD 1TB	$702.00	40.5%	$417.69	$126.36	N/A	N/A	N/A	N/A	N/A	EN-S	OPEN EDITION
RPBA-CDP-R06U	RPEX TO RPCL TIER 6 CDP UPGD 1TB	$482.00	40.5%	$286.79	$86.76	N/A	N/A	N/A	N/A	N/A	EN-S	OPEN EDITION
RPBA-CDP-R07U	RPEX TO RPCL TIER 7 CDP UPGD 1TB	$298.00	40.5%	$177.31	$53.64	N/A	N/A	N/A	N/A	N/A	EN-S	OPEN EDITION
RPBA-CDP-R08U	RPEX TO RPCL TIER 8 CDP UPGD 1TB	$138.00	40.5%	$82.11	$24.84	N/A	N/A	N/A	N/A	N/A	EN-S	OPEN EDITION
RPBA-CDP-UPGD	RPEX CDP BASE TO RPCL CDP BASE UPGD	$21,061.00	40.5%	$12,531.30	$3,790.98	N/A	N/A	N/A	N/A	$3,790.98	EN-S	OPEN EDITION
RPBA-CLR-BASE	RPEX CLR BASE LICENSE PER CLUSTER	$5,208.00	40.5%	$3,098.76	$937.44	N/A	N/A	N/A	N/A	$937.44	EN-S	OPEN EDITION
RPBA-CLR-UPGD	RPEX CLR BASE TO RPCL CLR BASE UPGD	$5,792.00	40.5%	$3,446.24	$1,042.56	N/A	N/A	N/A	N/A	$1,042.56	EN-S	OPEN EDITION
RPBA-CRR-1TB	RPEX CRR 1TB PER CLUSTER	$3,040.00	40.5%	$1,808.80	$547.20	N/A	N/A	N/A	N/A	$547.20	EN-S	OPEN EDITION
RPBA-CRR-BASE	RPEX CRR BASE LICENSE PER CLUSTER	$12,500.00	40.5%	$7,437.50	$2,250.00	N/A	N/A	N/A	N/A	$2,250.00	EN-S	OPEN EDITION
RPBA-CRR-R01U	RPEX TO RPCL TIER 1 CRR UPGD 1TB	$4,000.00	40.5%	$2,380.00	$720.00	N/A	N/A	N/A	N/A	$720.00	EN-S	OPEN EDITION
RPBA-CRR-R02U	RPEX TO RPCL TIER 2 CRR UPGD 1TB	$2,592.00	40.5%	$1,542.24	$466.56	N/A	N/A	N/A	N/A	$466.56	EN-S	OPEN EDITION
RPBA-CRR-R03U	RPEX TO RPCL TIER 3 CRR UPGD 1TB	$1,312.00	40.5%	$780.64	$236.16	N/A	N/A	N/A	N/A	$236.16	EN-S	OPEN EDITION
RPBA-CRR-R04U	RPEX TO RPCL TIER 4 CRR UPGD 1TB	$700.00	40.5%	$416.50	$126.00	N/A	N/A	N/A	N/A	N/A	EN-S	OPEN EDITION
RPBA-CRR-R05U	RPEX TO RPCL TIER 5 CRR UPGD 1TB	$54.00	40.5%	$32.13	$9.72	N/A	N/A	N/A	N/A	N/A	EN-S	OPEN EDITION
RPBA-CRR-R06U	RPEX TO RPCL TIER 6 CRR UPGD 1TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	OPEN EDITION
RPBA-CRR-R07U	RPEX TO RPCL TIER 7 CRR UPGD 1TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	OPEN EDITION
RPBA-CRR-R08U	RPEX TO RPCL TIER 8 CRR UPGD 1TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	OPEN EDITION
RPBA-CRR-UPGD	RPEX CRR BASE TO RPCL CRR BASE UPGD	$13,900.00	40.5%	$8,270.50	$2,502.00	N/A	N/A	N/A	N/A	N/A	EN-S	OPEN EDITION
RP-CDP-BASEF	RP CDP BASE PROMO LIC	$0.00	30.5%	$0.00	$11,500.00	N/A	N/A	N/A	N/A	$11,500.00	D3	OPEN EDITION
RP-CDP-BASEP	RP CDP BASE PROMO LIC	$0.00	30.5%	$0.00	$9,000.00	N/A	N/A	N/A	N/A	$9,000.00	D3	OPEN EDITION
RP-CDP-R01P	RP-CDP 1TB (0-14 TB) PROMO	$0.00	30.5%	$0.00	$1,890.00	N/A	N/A	N/A	N/A	$1,890.00	D3	OPEN EDITION
RP-CDP-R02P	RP-CDP 1TB (15-25 TB) PROMO	$0.00	30.5%	$0.00	$1,620.00	N/A	N/A	N/A	N/A	$1,620.00	D3	OPEN EDITION
RP-CDP-R03P	RP-CDP 1TB (26-40 TB) PROMO	$0.00	30.5%	$0.00	$1,368.00	N/A	N/A	N/A	N/A	$1,368.00	D3	OPEN EDITION
RP-CDP-R04P	RP-CDP 1TB (41-60 TB) PROMO	$0.00	30.5%	$0.00	$1,116.00	N/A	N/A	N/A	N/A	$1,116.00	D3	OPEN EDITION
RP-CDP-R05P	RP-CDP 1TB (61-100 TB) PROMO	$0.00	30.5%	$0.00	$954.00	N/A	N/A	N/A	N/A	$954.00	D3	OPEN EDITION
RP-CDP-R06P	RP-CDP 1TB (101-150 TB) PROMO	$0.00	30.5%	$0.00	$846.00	N/A	N/A	N/A	N/A	$846.00	D3	OPEN EDITION
RPEX-1TBN	RECOVERPOINT EX 1TB NON-SATA	$1,600.00	40.5%	$952.00	$288.00	N/A	N/A	N/A	N/A	$288.00	EN-S	OPEN EDITION
RP-HW-1U	RP 1U APPLIANCE	$0.00	22.5%	$0.00	$1,100.00	$770.00	N/A	$330.00	N/A	$1,539.96	E	OPEN EDITION
RP-HW-1U-GEN4	RP 1U APPLIANCE GEN4	$0.00	22.5%	$0.00	$1,283.50	$898.45	N/A	$385.00	N/A	$1,283.50	E	OPEN EDITION
RP-HW-G5	GEN5 RPA FOR RP	$0.00	22.5%	$0.00	$1,283.50	$898.45	N/A	$385.00	N/A	$1,283.50	E	OPEN EDITION
RP-LNX-GPL	RECOVERPOINT LINUX GPLV3 DISTRIBUTION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
RP-RR-BASEF	RP RR BASE PROMO LIC	$0.00	30.5%	$0.00	$7,590.00	N/A	N/A	N/A	N/A	$7,590.00	D3	OPEN EDITION
RP-RR-CP-BASE	CDP AND CRR BASE LICENSE	$46,400.00	30.5%	$32,248.00	$10,672.00	N/A	N/A	N/A	N/A	$10,672.00	D3	OPEN EDITION
RP-RRCP-BASEF	RP RR CDP BASE PROMO LIC	$0.00	30.5%	$0.00	$13,340.00	N/A	N/A	N/A	N/A	$13,340.00	D3	OPEN EDITION
RP-RRCP-BASEP	RP RR CDP BASE PROMO	$0.00	30.5%	$0.00	$10,440.00	N/A	N/A	N/A	N/A	$10,440.00	D3	OPEN EDITION
RP-RR-NS120	RECOVERPOINT FOR NS-120 LIC BUNDLE	$20,000.00	30.5%	$13,900.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	D2	OPEN EDITION
RP-RR-NS20	RP/NS BUNDLE FOR CELERRA	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D2	OPEN EDITION
RP-RR-NS40	RP/NS 40 BUNDLE FOR CELERRA	$45,000.00	30.5%	$31,275.00	$8,100.00	N/A	N/A	N/A	N/A	$8,100.00	D2	OPEN EDITION
RP-RR-NS480	RECOVERPOINT FOR NS-480 LIC BUNDLE	$40,000.00	30.5%	$27,800.00	$7,200.00	N/A	N/A	N/A	N/A	$7,200.00	D2	OPEN EDITION
RP-RR-NS80	RP/NS 80 BUNDLE FOR CELERRA	$70,000.00	30.5%	$48,650.00	$12,600.00	N/A	N/A	N/A	N/A	$12,600.00	D2	OPEN EDITION
RP-RR-NS960	CELERRA NS-960 RECOVERPOINT BUNDLE	$72,000.00	30.5%	$50,040.00	$12,960.00	N/A	N/A	N/A	N/A	$12,960.00	D2	OPEN EDITION
RP-RR-NSG2	RP/NS-G2 BUNDLE FOR CELERRA	$40,000.00	30.5%	$27,800.00	$7,200.00	N/A	N/A	N/A	N/A	$7,200.00	D2	OPEN EDITION
RPS-V53-UPG	RECPNT & RPS RTU FOR VNX5300	$3,750.00	17.5%	$3,093.75	$675.00	$600.00	N/A	N/A	N/A	$675.00	UE	OPEN EDITION
RPS-V55-UPG	RECPNT & RPS RTU FOR VNX5500	$13,784.00	30.5%	$9,579.88	$2,481.12	$2,205.44	N/A	N/A	N/A	$2,481.12	UM-S	OPEN EDITION
RPS-V57-UPG	RECPNTS & RPS RTU FOR VNX5700	$28,190.00	30.5%	$19,592.05	$5,074.20	$4,510.40	N/A	N/A	N/A	$5,074.20	UM-S	OPEN EDITION
RPS-V75-UPG	RECPNTS & RPS RTU FOR VNX7500	$67,173.00	30.5%	$46,685.24	$12,091.14	$10,747.68	N/A	N/A	N/A	$12,091.14	UM-S	OPEN EDITION
RS-MEDIA-KIT	REPLISTOR MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
RS-WIN-ADSV	REPLISTOR FOR WINDOWS ADVANCED SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
RS-WIN-ADVSV	REPLISTOR ADVANCED SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
RS-WIN-DC	REPLISTOR FOR WINDOWS DATA CENTER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
RS-WIN-SERV	REPLISTOR FOR WINDOWS SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
RS-WIN-STGSV	REPLISTOR FOR WINDOWS STORAGE SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
RS-WIN-SV	REPLISTOR FOR WINDOWS SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SANARC-ADVUPG	$0 UPG SAN-ARC TO SAN-ADV	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
SANM-CAPM-T01	SANM ICM UP TO 14TB	$0.00	30.5%	$0.00	$775.10	N/A	N/A	N/A	N/A	$775.10	D3	OPEN EDITION
SANM-CAPM-T02	SANM ICM AT LEAST 15TB	$0.00	30.5%	$0.00	$678.50	N/A	N/A	N/A	N/A	$678.50	D3	OPEN EDITION
SANM-CAPM-T03	SANM ICM AT LEAST 25TB	$0.00	30.5%	$0.00	$572.70	N/A	N/A	N/A	N/A	$572.70	D3	OPEN EDITION
SANM-CAPM-T04	SANM ICM AT LEAST 40TB	$0.00	30.5%	$0.00	$487.60	N/A	N/A	N/A	N/A	$487.60	D3	OPEN EDITION
SANM-CAPM-T05	SANM ICM AT LEAST 60TB	$0.00	30.5%	$0.00	$427.80	N/A	N/A	N/A	N/A	$427.80	D3	OPEN EDITION
SANM-CAPM-T06	SANM ICM AT LEAST 100TB	$0.00	30.5%	$0.00	$361.10	N/A	N/A	N/A	N/A	$361.10	D3	OPEN EDITION
SANM-CAPM-T07	SANM ICM AT LEAST 150TB	$0.00	30.5%	$0.00	$315.10	N/A	N/A	N/A	N/A	$315.10	D3	OPEN EDITION
SANM-CAPM-T08	SANM ICM AT LEAST 250TB	$0.00	30.5%	$0.00	$266.80	N/A	N/A	N/A	N/A	$266.80	D3	OPEN EDITION
SANM-CAPM-T09	SANM ICM AT LEAST 400TB	$0.00	30.5%	$0.00	$227.70	N/A	N/A	N/A	N/A	$227.70	D3	OPEN EDITION
SANM-CAPM-T10	SANM ICM AT LEAST 600TB	$0.00	30.5%	$0.00	$197.80	N/A	N/A	N/A	N/A	$197.80	D3	OPEN EDITION
SANM-CAPM-T11	SANM ICM AT LEAST 1000TB	$0.00	30.5%	$0.00	$167.90	N/A	N/A	N/A	N/A	$167.90	D3	OPEN EDITION
SANM-CAPM-T12	SANM ICM AT LEAST 1500TB	$0.00	30.5%	$0.00	$147.20	N/A	N/A	N/A	N/A	$147.20	D3	OPEN EDITION
SANM-CAPM-T13	SANM ICM AT LEAST 2500TB	$0.00	30.5%	$0.00	$124.20	N/A	N/A	N/A	N/A	$124.20	D3	OPEN EDITION
SANM-CAPM-T14	SANM ICM AT LEAST 4000TB	$0.00	30.5%	$0.00	$105.80	N/A	N/A	N/A	N/A	$105.80	D3	OPEN EDITION
SANM-KEY	SANM ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
SAS-ADV-AE	SA SUITE ADVANCED EDITION=MA	$325.00	30.5%	$225.88	$74.75	N/A	$58.50	N/A	N/A	$74.75	D3	OPEN EDITION
SAS-ADV-AEA	SA SUITE ADVANCED EDITION ADD=MA	$325.00	30.5%	$225.88	$74.75	N/A	$58.50	N/A	N/A	$74.75	D3	OPEN EDITION
SAS-ADV-AEU	SA SUITE UPGRADE TO ADVANCED=MA	$100.00	30.5%	$69.50	$23.00	N/A	$18.00	N/A	N/A	$23.00	D3	OPEN EDITION
SAS-ADV-SDN	SDN for SA Suite Advanced Edition=MA	$140.00	30.5%	$97.30	$32.20	N/A	$25.20	N/A	N/A	$32.20	D3	OPEN EDITION
SASN-AE	SA SUITE N ADVANCED ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASN-SE	SA SUITE N STANDARD ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASN-SER	SA SUITE NR STANDARD ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASN-SEV	SA SUITE NV STANDARD ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASS-AE	SA SUITE S ADVANCED ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASS-AER	SA SUITE SR ADVANCED ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASS-AEV	SA SUITE SV ADVANCED ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASS-AEV50	SA SUITE SV50 ADVANCED ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SAS-SP-E2E	SolutionPack for Transaction=MA	$50,000.00	30.5%	$34,750.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
SAS-SP-MSSQL	SolutionPack for Microsoft SQL Server=MA	$120.00	30.5%	$83.40	$27.60	N/A	$21.60	N/A	N/A	$27.60	D3	OPEN EDITION
SAS-SP-OMYSQL	SolutionPack for ORA MySQL Database=MA	$120.00	30.5%	$83.40	$27.60	N/A	$21.60	N/A	N/A	$27.60	D3	OPEN EDITION
SASS-SDR	SDN SR for SA Suite=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASS-SDV	SDN SV for SA Suite=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASS-SDV50	SDN SV50 for SA Suite=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SASS-SE	SA SUITE S STANDARD ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASS-SER	SA SUITE SR STANDARD ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASS-SEV	SA SUITE SV STANDARD ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASS-SEV50	SA SUITE SV50 STANDARD ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SAS-STD-SDN	SDN for SA Suite Standard Edition=MA	$140.00	30.5%	$97.30	$32.20	N/A	$25.20	N/A	N/A	$32.20	D3	OPEN EDITION
SAS-STND-SE	SA SUITE STANDARD EDITION=MA	$225.00	30.5%	$156.38	$51.75	N/A	$40.50	N/A	N/A	$51.75	D3	OPEN EDITION
SAS-STND-SEA	SA SUITE STANDARD EDITION ADD=MA	$225.00	30.5%	$156.38	$51.75	N/A	$40.50	N/A	N/A	$51.75	D3	OPEN EDITION
SASW-AE	SA SUITE W ADVANCED ED; SERVER BASE=IA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASW-LER	SA SUITE WR LITE ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASW-LEV	SA SUITE WV LITE ED=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASW-SDNR	SDN WR for SA Suite=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASW-SDNV	SDN WV for SA Suite=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SASW-SE	SA SUITE W STANDARD ED; SERVER BASE=IA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SCAP-APPL	SCA SERVER	$0.00	22.5%	$0.00	$1,500.00	$1,050.00	N/A	$450.00	$15,000.00	$1,500.00	E	OPEN EDITION
SCAP-CAPM-T01	SCA PROMO CAPACITY UP TO 14TB	$0.00	30.5%	$0.00	$291.64	N/A	$228.24	N/A	N/A	$291.64	D3	OPEN EDITION
SCAP-CAPM-T02	SCA PROMO CAPACITY AT LEAST 15TB	$0.00	30.5%	$0.00	$243.11	N/A	$190.26	N/A	N/A	$243.11	D3	OPEN EDITION
SCAP-CAPM-T03	SCA PROMO CAPACITY AT LEAST 25TB	$0.00	30.5%	$0.00	$186.99	N/A	$146.34	N/A	N/A	$186.99	D3	OPEN EDITION
SCAP-CAPM-T04	SCA PROMO CAPACITY AT LEAST 40TB	$0.00	30.5%	$0.00	$155.94	N/A	$122.04	N/A	N/A	$155.94	D3	OPEN EDITION
SCAP-CAPM-T05	SCA PROMO CAPACITY AT LEAST 60TB	$0.00	30.5%	$0.00	$129.72	N/A	$101.52	N/A	N/A	$129.72	D3	OPEN EDITION
SCAP-CAPM-T06	SCA PROMO CAPACITY AT LEAST 100TB	$0.00	30.5%	$0.00	$108.33	N/A	$84.78	N/A	N/A	$108.33	D3	OPEN EDITION
SCAP-CAPM-T07	SCA PROMO CAPACITY AT LEAST 150TB	$0.00	30.5%	$0.00	$90.16	N/A	$70.56	N/A	N/A	$90.16	D3	OPEN EDITION
SCAP-CAPM-T08	SCA PROMO CAPACITY AT LEAST 250TB	$0.00	30.5%	$0.00	$75.21	N/A	$58.86	N/A	N/A	$75.21	D3	OPEN EDITION
SCAP-CAPM-T09	SCA PROMO CAPACITY AT LEAST 400TB	$0.00	30.5%	$0.00	$65.32	N/A	$51.12	N/A	N/A	$65.32	D3	OPEN EDITION
SCAP-CAPM-T10	SCA PROMO CAPACITY AT LEAST 600TB	$0.00	30.5%	$0.00	$56.81	N/A	$44.46	N/A	N/A	$56.81	D3	OPEN EDITION
SCAP-CAPM-T11	SCA PROMO CAPACITY AT LEAST 1000TB	$0.00	30.5%	$0.00	$51.52	N/A	$40.32	N/A	N/A	$51.52	D3	OPEN EDITION
SCAP-CAPM-T12	SCA PROMO CAPACITY AT LEAST 1500TB	$0.00	30.5%	$0.00	$46.92	N/A	$36.72	N/A	N/A	$46.92	D3	OPEN EDITION
SCAP-CAPM-T13	SCA PROMO CAPACITY AT LEAST 2500TB	$0.00	30.5%	$0.00	$42.32	N/A	$33.12	N/A	N/A	$42.32	D3	OPEN EDITION
SCAP-CAPM-T14	SCA PROMO CAPACITY AT LEAST 4000TB	$0.00	30.5%	$0.00	$38.18	N/A	$29.88	N/A	N/A	$38.18	D3	OPEN EDITION
SCAP-KEY	SCA PROMO CAPACITY LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SCAP-SVA	SCA SOFTWARE (VIRTUAL) APPLIANCE	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SCAP-UPG-T01	SCA PROMO UPG CAPACITY TO 14TB	$0.00	30.5%	$0.00	$161.46	N/A	$126.36	N/A	N/A	$161.46	D3	OPEN EDITION
SCAP-UPG-T02	SCA PROMO UPG CAPACITY AT LEAST 15TB	$0.00	30.5%	$0.00	$141.45	N/A	$110.70	N/A	N/A	$141.45	D3	OPEN EDITION
SCAP-UPG-T03	SCA PROMO UPG CAPACITY AT LEAST 25TB	$0.00	30.5%	$0.00	$119.14	N/A	$93.24	N/A	N/A	$119.14	D3	OPEN EDITION
SCAP-UPG-T04	SCA PROMO UPG CAPACITY AT LEAST 40TB	$0.00	30.5%	$0.00	$101.43	N/A	$79.38	N/A	N/A	$101.43	D3	OPEN EDITION
SCAP-UPG-T05	SCA PROMO UPG CAPACITY AT LEAST 60TB	$0.00	30.5%	$0.00	$88.78	N/A	$69.48	N/A	N/A	$88.78	D3	OPEN EDITION
SCAP-UPG-T06	SCA PROMO UPG CAPACITY AT LEAST 100TB	$0.00	30.5%	$0.00	$75.21	N/A	$58.86	N/A	N/A	$75.21	D3	OPEN EDITION
SCAP-UPG-T07	SCA PROMO UPG CAPACITY AT LEAST 150TB	$0.00	30.5%	$0.00	$66.01	N/A	$51.66	N/A	N/A	$66.01	D3	OPEN EDITION
SCAP-UPG-T08	SCA PROMO UPG CAPACITY AT LEAST 250TB	$0.00	30.5%	$0.00	$54.97	N/A	$43.02	N/A	N/A	$54.97	D3	OPEN EDITION
SCAP-UPG-T09	SCA PROMO UPG CAPACITY AT LEAST 400TB	$0.00	30.5%	$0.00	$47.61	N/A	$37.26	N/A	N/A	$47.61	D3	OPEN EDITION
SCAP-UPG-T10	SCA PROMO UPG CAPACITY AT LEAST 600TB	$0.00	30.5%	$0.00	$41.63	N/A	$32.58	N/A	N/A	$41.63	D3	OPEN EDITION
SCAP-UPG-T11	SCA PROMO UPG CAPACITY AT LEAST 1000TB	$0.00	30.5%	$0.00	$34.96	N/A	$27.36	N/A	N/A	$34.96	D3	OPEN EDITION
SCAP-UPG-T12	SCA PROMO UPG CAPACITY AT LEAST 1500TB	$0.00	30.5%	$0.00	$30.82	N/A	$24.12	N/A	N/A	$30.82	D3	OPEN EDITION
SCAP-UPG-T13	SCA PROMO UPG CAPACITY AT LEAST 2500TB	$0.00	30.5%	$0.00	$25.76	N/A	$20.16	N/A	N/A	$25.76	D3	OPEN EDITION
SCAP-UPG-T14	SCA PROMO UPG CAPACITY AT LEAST 4000TB	$0.00	30.5%	$0.00	$21.85	N/A	$17.10	N/A	N/A	$21.85	D3	OPEN EDITION
SCM-LX-SA	IONIX SCM LINUX SERVER ADVISOR ADD ON	$0.00	30.5%	$0.00	$12.65	N/A	$9.90	N/A	N/A	$12.65	D3	OPEN EDITION
SCM-SO-SA	IONIX SCM UNIX(SO AIX HP) SERVER ADVISOR	$0.00	30.5%	$0.00	$12.65	N/A	$9.90	N/A	N/A	$12.65	D3	OPEN EDITION
SCM-WD-SA	IONIX SCM WINDOWS SERVER ADVISOR ADD ON	$0.00	30.5%	$0.00	$4.60	N/A	$3.60	N/A	N/A	$4.60	D3	OPEN EDITION
SM6-CAPM-T12	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	$0.00	30.5%	$0.00	$147.20	N/A	N/A	N/A	N/A	$147.20	D3	OPEN EDITION
SM6-CAPM-T13	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	$0.00	30.5%	$0.00	$124.20	N/A	N/A	N/A	N/A	$124.20	D3	OPEN EDITION
SM6-CAPM-T14	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	$0.00	30.5%	$0.00	$105.80	N/A	N/A	N/A	N/A	$105.80	D3	OPEN EDITION
SM6-UPG-T01	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$673.90	N/A	N/A	N/A	N/A	$673.90	D3	OPEN EDITION
SM6-UPG-T02	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$588.80	N/A	N/A	N/A	N/A	$588.80	D3	OPEN EDITION
SM6-UPG-T03	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$496.80	N/A	N/A	N/A	N/A	$496.80	D3	OPEN EDITION
SM6-UPG-T04	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$423.20	N/A	N/A	N/A	N/A	$423.20	D3	OPEN EDITION
SM6-UPG-T05	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$370.30	N/A	N/A	N/A	N/A	$370.30	D3	OPEN EDITION
SM6-UPG-T06	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$312.80	N/A	N/A	N/A	N/A	$312.80	D3	OPEN EDITION
SM6-UPG-T07	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$273.70	N/A	N/A	N/A	N/A	$273.70	D3	OPEN EDITION
SM6-UPG-T08	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$230.00	N/A	N/A	N/A	N/A	$230.00	D3	OPEN EDITION
SM6-UPG-T09	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$195.50	N/A	N/A	N/A	N/A	$195.50	D3	OPEN EDITION
SM6-UPG-T10	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$172.50	N/A	N/A	N/A	N/A	$172.50	D3	OPEN EDITION
SM6-UPG-T11	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$144.90	N/A	N/A	N/A	N/A	$144.90	D3	OPEN EDITION
SM6-UPG-T12	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$126.50	N/A	N/A	N/A	N/A	$126.50	D3	OPEN EDITION
SM6-UPG-T13	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$105.80	N/A	N/A	N/A	N/A	$105.80	D3	OPEN EDITION
SM6-UPG-T14	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	$0.00	30.5%	$0.00	$92.00	N/A	N/A	N/A	N/A	$92.00	D3	OPEN EDITION
SMA-ACM-F	ACM FAILOVER & TEST RTU LIC	$18,000.00	30.5%	$12,510.00	$4,140.00	N/A	$3,240.00	N/A	N/A	$4,140.00	D3	OPEN EDITION
SMA-ACM-MS	ACM MANAGED SYSTEM	$90.00	30.5%	$62.55	$20.70	N/A	$16.20	N/A	N/A	$20.70	D3	OPEN EDITION
SMA-ACM-P	ACM Prod RTU Lic	$36,000.00	30.5%	$25,020.00	$8,280.00	N/A	$6,480.00	N/A	N/A	$8,280.00	D3	OPEN EDITION
SMA-ACM-UPG	ACM VOLUME LIC UPG CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-AD-ALS-F	AL5620 SAM ADAPTER-FAILOVER & TEST	$37,500.00	30.5%	$26,062.50	$8,625.00	N/A	$6,750.00	N/A	N/A	$8,625.00	D3	OPEN EDITION
SMA-AD-ALS-P	AL5620 SAM ADP-P/PER SERV	$75,000.00	30.5%	$52,125.00	$17,250.00	N/A	$13,500.00	N/A	N/A	$17,250.00	D3	OPEN EDITION
SMA-AD-BMC-F	BMC PATROL ADAPTER-FAILOVER & TEST	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-BMC-P	BMC Patrol ADP - P	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-AD-BOX	ITOI ADAPTERS BOX	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-AD-CEH-F	CONCORD EHEALTH ADAPTR - FAILOVER & TEST	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-CEH-P	Concord eHealth ADP - P	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-AD-CSE-F	CONCORD SYSEDGE ADAPTR - FAILOVER & TEST	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-CSE-P	CONCORD SYSEDGE ADP - P	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-AD-EML-F	EMAIL ADAPTER - FAILOVER & TEST	$2,250.00	30.5%	$1,563.75	$517.50	N/A	$405.00	N/A	N/A	$517.50	D3	OPEN EDITION
SMA-AD-EML-P	E-Mail ADP - P	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-ISC-F	ISC ADAPTER - FAILOVER & TEST	$11,250.00	30.5%	$7,818.75	$2,587.50	N/A	$2,025.00	N/A	N/A	$2,587.50	D3	OPEN EDITION
SMA-AD-ISC-P	ISC Adp - Production Lic	$22,500.00	30.5%	$15,637.50	$5,175.00	N/A	$4,050.00	N/A	N/A	$5,175.00	D3	OPEN EDITION
SMA-AD-IVS-F	INFOVISTA SRVR ADAPTER - FAILOVER & TEST	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-IVS-P	InfoVista Server ADP - P	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-AD-LGF-F	LOG FILE NOTIFICTN ADPTR - FAILOVER&TEST	$2,250.00	30.5%	$1,563.75	$517.50	N/A	$405.00	N/A	N/A	$517.50	D3	OPEN EDITION
SMA-AD-LGF-P	Log File ADP - P	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-LIC	ITOI ADAPTERS LIC CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-AD-MOM-F	MOM TO SAM ADAPTER - FAILOVER & TEST	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,449.00	D3	OPEN EDITION
SMA-AD-MOM-P	MOM TO SAM ADAPTER - P	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,898.00	D3	OPEN EDITION
SMA-AD-NIQ-F	NETIQ ADAPTER - FAILOVER & TEST	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-NIQ-P	NetIQ ADP - P	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-AD-NOTF-F	OUTBOUND SNMP ADAPTER - FAILOVER & TEST	$2,250.00	30.5%	$1,563.75	$517.50	N/A	$405.00	N/A	N/A	$517.50	D3	OPEN EDITION
SMA-AD-NOTF-P	OUTBOUND SNMP ADP - P	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-NV-F	IBM TIVOLI NETVW ADPTR - FAILOVER & TEST	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SMA-AD-NV-P	IBM Netview ADP - P	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-AD-OPS-F	ADP MICROSFT SYS CTR OPS MGR 2007 - F&T	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-AD-OPS-P	ADP MICROSFT SYS CTR OPS MGR 2007 - PRO	$18,000.00	30.5%	$12,510.00	$4,140.00	N/A	$3,240.00	N/A	N/A	$4,140.00	D3	OPEN EDITION
SMA-AD-OVN-F	HP OPNVW NOTIFICTN ADPTR-FAILOVER & TST	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-OVN-P	HPOV Notification ADP - P	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-AD-OVO-F	SAM ADAPTER HP OVO/U - FAILOVER & TEST	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-OVO-P	HPOV Ops Unix ADP - P	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-AD-REM-F	BMC REMEDY ARS ADAPTER - FAILOVER & TEST	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-REM-P	Remedy ADP - P	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-AD-SCR-F	SCRIPT ADAPTER - FAILOVER & TEST	$2,250.00	30.5%	$1,563.75	$517.50	N/A	$405.00	N/A	N/A	$517.50	D3	OPEN EDITION
SMA-AD-SCR-P	Script ADP - P	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-SQU-F	SQL UNIX ADPTR-P/SRVR - FAILOVER & TEST	$2,250.00	30.5%	$1,563.75	$517.50	N/A	$405.00	N/A	N/A	$517.50	D3	OPEN EDITION
SMA-AD-SQU-P	SQL Unix ADP(p/server)-P	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-SQW-F	SQL WIN ADAPTER - FAILOVER & TEST	$2,250.00	30.5%	$1,563.75	$517.50	N/A	$405.00	N/A	N/A	$517.50	D3	OPEN EDITION
SMA-AD-SQW-P	SQL Windows ADP - P	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-SSC-F	SAM ADPTR FOR SITESCOPE - FAIL OVER LIC	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AD-SSC-P	SAM ADAPTER FOR SITESCOPE - PROD LIC	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-AD-SYS-F	SYSLOG ADAPTER - FAILOVER & TEST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-AD-SYS-P	Syslog ADP - P	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-AD-TRP-F	SNMP TRAP ADAPTER - FAILOVER & TEST	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-AD-TRP-P	SNMP Trap ADP - P	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-ADVSOL	EMC SMARTS ADVANCED SOLUTIONS	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-AD-XML-F	XML ADAPTER - FAILOVER & TEST	$2,250.00	30.5%	$1,563.75	$517.50	N/A	$405.00	N/A	N/A	$517.50	D3	OPEN EDITION
SMA-AD-XML-P	XML ADP - P	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-AM-F	IP AVAILABILITY MGR - FAILOVER & TEST	$0.00	30.5%	$0.00	$2,587.50	N/A	$2,025.00	N/A	N/A	$2,587.50	D3	OPEN EDITION
SMA-AM-HED	AM Mgd High End Device	$13.00	30.5%	$9.04	$2.99	N/A	$2.34	N/A	N/A	$2.99	D3	OPEN EDITION
SMA-AM-LIC	IP AVAIL MGR LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-AM-NAS-N	IP AM - NAS EXTENSION (1)	$90.00	30.5%	$62.55	$20.70	N/A	$16.20	N/A	N/A	$20.70	D3	OPEN EDITION
SMA-AM-P	AM Production License	$22,500.00	30.5%	$15,637.50	$5,175.00	N/A	$4,050.00	N/A	N/A	$5,175.00	D3	OPEN EDITION
SMA-AM-T	AM Test Lab License	$0.00	30.5%	$0.00	$2,587.50	N/A	$2,025.00	N/A	N/A	$2,587.50	D3	OPEN EDITION
SMA-API-C	ITOI C API LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-API-JAVA	ITOI JAVA API LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-API-PERL	ITOI PERL API LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-ATT-NGP	ATT NGP - AM DEVICES	$1.00	30.5%	$0.70	$0.23	N/A	$0.18	N/A	N/A	$0.23	D3	OPEN EDITION
SMA-BIM-F	BIM MGR - FAILOVER & TEST	$15,750.00	30.5%	$10,946.25	$3,622.50	N/A	$2,835.00	N/A	N/A	$3,622.50	D3	OPEN EDITION
SMA-BIM-LIC	BUS IMPACT MGR LIC CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-BIM-P	ITOI BUSINESS IMPACT MANAGER	$31,500.00	30.5%	$21,892.50	$7,245.00	N/A	$5,670.00	N/A	N/A	$7,245.00	D3	OPEN EDITION
SMA-CX-APPL	EMC IT COMPLIANCE ANALYZER - APP ED - AP	$0.00	22.5%	$0.00	$750.00	$525.00	N/A	$225.00	$7,500.00	$1,050.00	E	OPEN EDITION
SMA-CX-BASE	EMC IT COMPLIANCE ANALYZER - APP ED - BA	$0.00	30.5%	$0.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,898.00	D3	OPEN EDITION
SMA-CX-MS1	EMC IT COMP ANALYZER MGD SERVERS (1-1000	$0.00	30.5%	$0.00	$41.40	N/A	$32.40	N/A	N/A	$57.96	D3	OPEN EDITION
SMA-CX-MS2	EMC IT COMP ANALYZER MGD SERVERS (1001-2	$0.00	30.5%	$0.00	$36.34	N/A	$28.44	N/A	N/A	$50.88	D3	OPEN EDITION
SMA-CX-MS3	EMC IT COMP ANALYZER MGD SERVERS (2001-5	$0.00	30.5%	$0.00	$31.05	N/A	$24.30	N/A	N/A	$43.44	D3	OPEN EDITION
SMA-CX-MS4	EMC IT COMP ANALYZER MGD SERVERS (5001-1	$0.00	30.5%	$0.00	$25.99	N/A	$20.34	N/A	N/A	$36.36	D3	OPEN EDITION
SMA-CX-MS5	EMC IT COMP ANALYZER MGD SERVERS (10001-	$0.00	30.5%	$0.00	$20.70	N/A	$16.20	N/A	N/A	$29.04	D3	OPEN EDITION
SMA-CX-MS6	EMC IT COMP ANALYZER MGD SERVERS (20000+	$0.00	30.5%	$0.00	$15.64	N/A	$12.24	N/A	N/A	$21.84	D3	OPEN EDITION
SMA-DCI-CCTS	EMC Ionix ControlCenter Topology Source	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-DMT-UD	DM Traveling License	$0.00	30.5%	$0.00	$20,700.00	N/A	$16,200.00	N/A	N/A	$20,700.00	D3	OPEN EDITION
SMA-DSB-1	ITOI BUSNS DASHBRD - 1 CONCURRENT USER	$900.00	30.5%	$625.50	$207.00	N/A	$162.00	N/A	N/A	$207.00	D3	OPEN EDITION
SMA-DSB-10	ITOI BUSNS DASHBRD - 2500 CONCURRNT USR	$152,280.00	30.5%	$105,834.60	$35,024.40	N/A	$27,410.40	N/A	N/A	$35,024.40	D3	OPEN EDITION
SMA-DSB-2	ITOI BUSNS DASHBRD - 5 CONCURRENT USERS	$2,835.00	30.5%	$1,970.33	$652.05	N/A	$510.30	N/A	N/A	$652.05	D3	OPEN EDITION
SMA-DSB-3	ITOI BUSNS DASHBRD - 10 CONCURRNT USERS	$4,050.00	30.5%	$2,814.75	$931.50	N/A	$729.00	N/A	N/A	$931.50	D3	OPEN EDITION
SMA-DSB-4	ITOI BUSNS DASHBRD - 25 CONCURRENT USER	$8,100.00	30.5%	$5,629.50	$1,863.00	N/A	$1,458.00	N/A	N/A	$1,863.00	D3	OPEN EDITION
SMA-DSB-5	ITOI BUSNS DASHBRD - 50 CONCURRNT USERS	$13,770.00	30.5%	$9,570.15	$3,167.10	N/A	$2,478.60	N/A	N/A	$3,167.10	D3	OPEN EDITION
SMA-DSB-6	ITOI BUSNS DASHBRD - 100 CONCURRNT USRS	$20,250.00	30.5%	$14,073.75	$4,657.50	N/A	$3,645.00	N/A	N/A	$4,657.50	D3	OPEN EDITION
SMA-DSB-7	ITOI BUSNS DASHBRD - 250 CONCURRNT USRS	$40,500.00	30.5%	$28,147.50	$9,315.00	N/A	$7,290.00	N/A	N/A	$9,315.00	D3	OPEN EDITION
SMA-DSB-8	ITOI BUSNS DASHBRD - 500 CONCURRNT USRS	$60,750.00	30.5%	$42,221.25	$13,972.50	N/A	$10,935.00	N/A	N/A	$13,972.50	D3	OPEN EDITION
SMA-DSB-9	ITOI BUSNS DASHBRD - 1000 CONCURRNT USR	$81,000.00	30.5%	$56,295.00	$18,630.00	N/A	$14,580.00	N/A	N/A	$18,630.00	D3	OPEN EDITION
SMA-DSB-F	ITOI BUSINESS DASHBRD - FAILOVER & TEST	$6,750.00	30.5%	$4,691.25	$1,552.50	N/A	$1,215.00	N/A	N/A	$1,552.50	D3	OPEN EDITION
SMA-DSB-LIC	EMC BUSINESS DASHBOARD LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-DSB-P	ITOI BUSINESS DASHBOARD PRODUCTION LIC	$13,500.00	30.5%	$9,382.50	$3,105.00	N/A	$2,430.00	N/A	N/A	$3,105.00	D3	OPEN EDITION
SMA-ESM-A1	ITOI SRVR MGR-APP PROCESS SRVR 1-9	$106.00	30.5%	$73.67	$24.38	N/A	$19.08	N/A	N/A	$24.38	D3	OPEN EDITION
SMA-ESM-A2	ITOI SRVR MGR-APP PROCESS SRVR 10-49	$96.00	30.5%	$66.72	$22.08	N/A	$17.28	N/A	N/A	$22.08	D3	OPEN EDITION
SMA-ESM-A3	ITOI SRVR MGR-APP PROCESS SRVR 50-99	$85.00	30.5%	$59.08	$19.55	N/A	$15.30	N/A	N/A	$19.55	D3	OPEN EDITION
SMA-ESM-A4	ITOI SRVR MGR-APP PROCESS SRVR 100-249	$74.00	30.5%	$51.43	$17.02	N/A	$13.32	N/A	N/A	$17.02	D3	OPEN EDITION
SMA-ESM-A5	ITOI SRVR MGR-APP PROCESS SRVR 250-599	$64.00	30.5%	$44.48	$14.72	N/A	$11.52	N/A	N/A	$14.72	D3	OPEN EDITION
SMA-ESM-A6	ITOI SRVR MGR-APP PROCESS SRVR 600-999	$58.00	30.5%	$40.31	$13.34	N/A	$10.44	N/A	N/A	$13.34	D3	OPEN EDITION
SMA-ESM-A7	ITOI SRVR MGR-APP PROCESS SRVR 1000-199	$53.00	30.5%	$36.84	$12.19	N/A	$9.54	N/A	N/A	$12.19	D3	OPEN EDITION
SMA-ESM-A8	ITOI SRVR MGR-APP PROCESS SRVR 2000+	$45.00	30.5%	$31.28	$10.35	N/A	$8.10	N/A	N/A	$10.35	D3	OPEN EDITION
SMA-ESM-APM	ITOI SRVR MGR-APP PROCESS MGMT MODULE	$13,500.00	30.5%	$9,382.50	$3,105.00	N/A	$2,430.00	N/A	N/A	$3,105.00	D3	OPEN EDITION
SMA-ESM-APM-1	ITOI SRVR MGR-APP PROCESS MGMT PER HOST	$113.00	30.5%	$78.54	$25.99	N/A	$20.34	N/A	N/A	$25.99	D3	OPEN EDITION
SMA-ESM-CMM	ITOI SRVR MGR-CLUSTER MGT MOD- SITE LIC	$13,500.00	30.5%	$9,382.50	$3,105.00	N/A	$2,430.00	N/A	N/A	$3,105.00	D3	OPEN EDITION
SMA-ESM-CMM-1	ITOI SERVER MGR - PER SERVER IN CLUSTER	$113.00	30.5%	$78.54	$25.99	N/A	$20.34	N/A	N/A	$25.99	D3	OPEN EDITION
SMA-ESM-F	ITOI SERVER MGR - FAILOVER & TEST	$6,750.00	30.5%	$4,691.25	$1,552.50	N/A	$1,215.00	N/A	N/A	$1,552.50	D3	OPEN EDITION
SMA-ESM-F5	F5 LOAD BALANCER MGMT MODULE	$13,500.00	30.5%	$9,382.50	$3,105.00	N/A	$2,430.00	N/A	N/A	$3,105.00	D3	OPEN EDITION
SMA-ESM-F51	F5 LOAD BALANCER PER SERVER LICENSE	$133.00	30.5%	$92.44	$30.59	N/A	$23.94	N/A	N/A	$30.59	D3	OPEN EDITION
SMA-ESM-H1	ITOI SERVER MGR - HYPER-V SERVER 1-9	$1,912.00	30.5%	$1,328.84	$439.76	N/A	$344.16	N/A	N/A	$439.76	D3	OPEN EDITION
SMA-ESM-H2	ITOI SERVER MGR - HYPER-V SERVER 10-49	$1,721.00	30.5%	$1,196.10	$395.83	N/A	$309.78	N/A	N/A	$395.83	D3	OPEN EDITION
SMA-ESM-H3	ITOI SERVER MGR - HYPER-V SERVER 50-99	$1,530.00	30.5%	$1,063.35	$351.90	N/A	$275.40	N/A	N/A	$351.90	D3	OPEN EDITION
SMA-ESM-H4	ITOI SERVER MGR - HYPER-V SERVER 100-249	$1,338.00	30.5%	$929.91	$307.74	N/A	$240.84	N/A	N/A	$307.74	D3	OPEN EDITION
SMA-ESM-H5	ITOI SERVER MGR - HYPER-V SERVER 250-599	$1,147.00	30.5%	$797.17	$263.81	N/A	$206.46	N/A	N/A	$263.81	D3	OPEN EDITION
SMA-ESM-H6	ITOI SERVER MGR - HYPER-V SERVER 600-999	$1,052.00	30.5%	$731.14	$241.96	N/A	$189.36	N/A	N/A	$241.96	D3	OPEN EDITION
SMA-ESM-H7	ITOI SERVER MGR - HYPER-V SRVR 1000-1999	$956.00	30.5%	$664.42	$219.88	N/A	$172.08	N/A	N/A	$219.88	D3	OPEN EDITION
SMA-ESM-H8	ITOI SERVER MGR - HYPER-V SERVER 2000+	$812.00	30.5%	$564.34	$186.76	N/A	$146.16	N/A	N/A	$186.76	D3	OPEN EDITION
SMA-ESM-HPV	MICROSOFT HYPER-V MGMT MODULE	$13,500.00	30.5%	$9,382.50	$3,105.00	N/A	$2,430.00	N/A	N/A	$3,105.00	D3	OPEN EDITION
SMA-ESM-HYP1	MICROSOFT HYPER-V PER SERVER LICENSE	$0.00	30.5%	$0.00	$575.00	N/A	$450.00	N/A	N/A	$575.00	D3	OPEN EDITION
SMA-ESM-N1	ESX-NSX Servers 1 to 9=IA	$1,912.00	30.5%	$1,328.84	$439.76	N/A	$344.16	N/A	N/A	$439.76	D3	OPEN EDITION
SMA-ESM-N2	ESX-NSX Servers 10 to 49=IA	$1,721.00	30.5%	$1,196.10	$395.83	N/A	$309.78	N/A	N/A	$395.83	D3	OPEN EDITION
SMA-ESM-N3	ESX-NSX Servers 50 to 99=IA	$1,530.00	30.5%	$1,063.35	$351.90	N/A	$275.40	N/A	N/A	$351.90	D3	OPEN EDITION
SMA-ESM-N4	ESX-NSX Servers 100 to 249=IA	$1,338.00	30.5%	$929.91	$307.74	N/A	$240.84	N/A	N/A	$307.74	D3	OPEN EDITION
SMA-ESM-N5	ESX-NSX Servers 250 to 599=IA	$1,147.00	30.5%	$797.17	$263.81	N/A	$206.46	N/A	N/A	$263.81	D3	OPEN EDITION
SMA-ESM-N6	ESX-NSX Servers 600 to 999=IA	$1,052.00	30.5%	$731.14	$241.96	N/A	$189.36	N/A	N/A	$241.96	D3	OPEN EDITION
SMA-ESM-N7	ESX-NSX Servers 1000 to 1999=IA	$956.00	30.5%	$664.42	$219.88	N/A	$172.08	N/A	N/A	$219.88	D3	OPEN EDITION
SMA-ESM-N8	ESX-NSX Servers 2000+=IA	$812.00	30.5%	$564.34	$186.76	N/A	$146.16	N/A	N/A	$186.76	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SMA-ESM-P	EMC SERVER MANAGER - PROD LICENSE	$13,500.00	30.5%	$9,382.50	$3,105.00	N/A	$2,430.00	N/A	N/A	$3,105.00	D3	OPEN EDITION
SMA-ESM-PPP	PER PROCESSOR PRICING FOR ESM FOR THE US	$0.00	30.5%	$0.00	$143.75	N/A	$112.50	N/A	N/A	$143.75	D3	OPEN EDITION
SMA-ESM-SDN	SDN for Smarts=MA	$17,200.00	30.5%	$11,954.00	$3,956.00	N/A	$3,096.00	N/A	N/A	$3,956.00	D3	OPEN EDITION
SMA-ESM-V1	ITOI SERVER MGR - VMWARE ESX SRVR 1-9	$1,912.00	30.5%	$1,328.84	$439.76	N/A	$344.16	N/A	N/A	$439.76	D3	OPEN EDITION
SMA-ESM-V2	ITOI SERVER MGR - VMWARE ESX SRVR 10-49	$1,721.00	30.5%	$1,196.10	$395.83	N/A	$309.78	N/A	N/A	$395.83	D3	OPEN EDITION
SMA-ESM-V3	ITOI SERVER MGR - VMWARE ESX SRVR 50-99	$1,530.00	30.5%	$1,063.35	$351.90	N/A	$275.40	N/A	N/A	$351.90	D3	OPEN EDITION
SMA-ESM-V4	ITOI SERVER MGR - VMWARE ESX SVR 100-249	$1,338.00	30.5%	$929.91	$307.74	N/A	$240.84	N/A	N/A	$307.74	D3	OPEN EDITION
SMA-ESM-V5	ITOI SERVER MGR - VMWARE ESX SVR 250-599	$1,147.00	30.5%	$797.17	$263.81	N/A	$206.46	N/A	N/A	$263.81	D3	OPEN EDITION
SMA-ESM-V6	ITOI SERVER MGR - VMWARE ESX SVR 600-999	$1,052.00	30.5%	$731.14	$241.96	N/A	$189.36	N/A	N/A	$241.96	D3	OPEN EDITION
SMA-ESM-V7	ITOI SERVER MGR - VMW ESX SVR 1000-1999	$956.00	30.5%	$664.42	$219.88	N/A	$172.08	N/A	N/A	$219.88	D3	OPEN EDITION
SMA-ESM-V8	ITOI SERVER MGR - VMWARE ESX SRVR 2000+	$812.00	30.5%	$564.34	$186.76	N/A	$146.16	N/A	N/A	$186.76	D3	OPEN EDITION
SMA-ESM-VMM	ITOI SERVER MGR - VM MODULE (SITE LIC)	$13,500.00	30.5%	$9,382.50	$3,105.00	N/A	$2,430.00	N/A	N/A	$3,105.00	D3	OPEN EDITION
SMA-ESM-VMM-1	EMC SERVER MANAGER - MANAGED VM HOSTS	$2,250.00	30.5%	$1,563.75	$517.50	N/A	$405.00	N/A	N/A	$517.50	D3	OPEN EDITION
SMA-EX-100	Express Pack 100	$45,000.00	30.5%	$31,275.00	$10,350.00	N/A	$8,100.00	N/A	N/A	$10,350.00	D3	OPEN EDITION
SMA-EX-250	Express Pack 250	$99,000.00	30.5%	$68,805.00	$22,770.00	N/A	$17,820.00	N/A	N/A	$22,770.00	D3	OPEN EDITION
SMA-EX-250F	EXPRESS PACK 250 - FAILOVER & TEST	$29,250.00	30.5%	$20,328.75	$6,727.50	N/A	$5,265.00	N/A	N/A	$6,727.50	D3	OPEN EDITION
SMA-EX-50	Express Pack 50	$27,000.00	30.5%	$18,765.00	$6,210.00	N/A	$4,860.00	N/A	N/A	$6,210.00	D3	OPEN EDITION
SMA-EX-A100	ASM Express Pack 100	$59,500.00	30.5%	$41,352.50	$13,685.00	N/A	$10,710.00	N/A	N/A	$13,685.00	D3	OPEN EDITION
SMA-EX-A250	ASM Express Pack 250	$108,375.00	30.5%	$75,320.63	$24,926.25	N/A	$19,507.50	N/A	N/A	$24,926.25	D3	OPEN EDITION
SMA-EX-A50	ASM Express Pack 50	$42,500.00	30.5%	$29,537.50	$9,775.00	N/A	$7,650.00	N/A	N/A	$9,775.00	D3	OPEN EDITION
SMA-EX-AC100	ACM EXPRESS 100 PROD LIC	$65,250.00	30.5%	$45,348.75	$15,007.50	N/A	$11,745.00	N/A	N/A	$15,007.50	D3	OPEN EDITION
SMA-EX-AC100F	ACM EXPRESS PACK 100 - FAILOVER & TEST	$32,625.00	30.5%	$22,674.38	$7,503.75	N/A	$5,872.50	N/A	N/A	$7,503.75	D3	OPEN EDITION
SMA-EX-AC250	ACM EXPRESS 250 PROD LIC	$141,750.00	30.5%	$98,516.25	$32,602.50	N/A	$25,515.00	N/A	N/A	$32,602.50	D3	OPEN EDITION
SMA-EX-AC250F	ACM EXPRESS PACK 250 - FAILOVER & TEST	$47,250.00	30.5%	$32,838.75	$10,867.50	N/A	$8,505.00	N/A	N/A	$10,867.50	D3	OPEN EDITION
SMA-EX-AC50	ACM EXPRESS 50 PROD LIC	$40,950.00	30.5%	$28,460.25	$9,418.50	N/A	$7,371.00	N/A	N/A	$9,418.50	D3	OPEN EDITION
SMA-EX-AC50F	ACM EXPRESS PACK 50 - FAILOVER & TEST	$20,475.00	30.5%	$14,230.13	$4,709.25	N/A	$3,685.50	N/A	N/A	$4,709.25	D3	OPEN EDITION
SMA-EX-ACUP1	ACM EXP PACK UPG 1	$24,300.00	30.5%	$16,888.50	$5,589.00	N/A	$4,374.00	N/A	N/A	$5,589.00	D3	OPEN EDITION
SMA-EX-ACUP1F	ACM EXPRESS PACK 50 UPG-FAILOVER & TEST	$12,150.00	30.5%	$8,444.25	$2,794.50	N/A	$2,187.00	N/A	N/A	$2,794.50	D3	OPEN EDITION
SMA-EX-ACUP2	ACM EXP PACK UPG 2	$100,800.00	30.5%	$70,056.00	$23,184.00	N/A	$18,144.00	N/A	N/A	$23,184.00	D3	OPEN EDITION
SMA-EX-ACUP2F	ACM EXPRESS PACK 200 UPG-FAILOVER & TEST	$26,775.00	30.5%	$18,608.63	$6,158.25	N/A	$4,819.50	N/A	N/A	$6,158.25	D3	OPEN EDITION
SMA-EX-ACUP3	ACM EXP PACK UPG 3	$76,500.00	30.5%	$53,167.50	$17,595.00	N/A	$13,770.00	N/A	N/A	$17,595.00	D3	OPEN EDITION
SMA-EX-ACUP3F	ACM EXPRESS PACK 100 UPG-FAILOVER & TEST	$14,625.00	30.5%	$10,164.38	$3,363.75	N/A	$2,632.50	N/A	N/A	$3,363.75	D3	OPEN EDITION
SMA-EX-AC-UPG	ACM EXP UPG LIC CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-EX-BUPG	BI EXP UPGRADE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-EX-CM250	SMARTS EXPRESS PACK COMMERCIAL 250	$15,000.00	30.5%	$10,425.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$3,450.00	D3	OPEN EDITION
SMA-EX-CM250U	SMARTS EXPRESS PACK COMMERCIAL 250 UPGRA	$45,000.00	30.5%	$31,275.00	$10,350.00	N/A	$8,100.00	N/A	N/A	$10,350.00	D3	OPEN EDITION
SMA-EX-CX100	EMC IT COMP ANALYZER EXPRESS PACK 100 MG	$0.00	30.5%	$0.00	$5,589.00	N/A	$4,374.00	N/A	N/A	$7,824.60	D3	OPEN EDITION
SMA-EX-CX250	EMC IT COMP ANALYZER EXPRESS PACK 250 MG	$0.00	30.5%	$0.00	$11,178.00	N/A	$8,748.00	N/A	N/A	$15,649.20	D3	OPEN EDITION
SMA-EX-CX400	EMC IT COMP ANALYZER EXPRESS PACK 400 MG	$0.00	30.5%	$0.00	$16,767.00	N/A	$13,122.00	N/A	N/A	$23,473.80	D3	OPEN EDITION
SMA-EX-CXA100	EMC IT COMP ANALYZER EXP PACK 100 MGD SE	$0.00	22.5%	$0.00	$750.00	$525.00	N/A	$225.00	$7,500.00	$1,050.00	E	OPEN EDITION
SMA-EX-CXA250	EMC IT COMP ANALYZER EXP PACK 250 MGD SE	$0.00	22.5%	$0.00	$750.00	$525.00	N/A	$225.00	$7,500.00	$1,050.00	E	OPEN EDITION
SMA-EX-CXA400	EMC IT COMP ANALYZER EXP PACK 400 MGD SE	$0.00	22.5%	$0.00	$750.00	$525.00	N/A	$225.00	$7,500.00	$1,050.00	E	OPEN EDITION
SMA-EX-CXUP1	EMC IT COMP ANALYZER EXPRESS PACK UPG 10	$0.00	30.5%	$0.00	$5,589.00	N/A	$4,374.00	N/A	N/A	$7,824.60	D3	OPEN EDITION
SMA-EX-CXUP2	EMC IT COMP ANALYZER EXPRESS PACK UPG 10	$0.00	30.5%	$0.00	$11,178.00	N/A	$8,748.00	N/A	N/A	$15,649.20	D3	OPEN EDITION
SMA-EX-CXUP3	EMC IT COMP ANALYZER EXPRESS PACK UPG 25	$0.00	30.5%	$0.00	$5,589.00	N/A	$4,374.00	N/A	N/A	$7,824.60	D3	OPEN EDITION
SMA-EX-EME-F	EMER MRKTS EXPRS PKG EXT-FAILOVER & TEST	$42,300.00	30.5%	$29,398.50	$9,729.00	N/A	$7,614.00	N/A	N/A	$9,729.00	D3	OPEN EDITION
SMA-EX-EME-P	EMER MRKTS EXPRS PKG EXT-PRODUCTION	$84,600.00	30.5%	$58,797.00	$19,458.00	N/A	$15,228.00	N/A	N/A	$19,458.00	D3	OPEN EDITION
SMA-EX-EM-F	EMERGING MRKTS EXP PKG - FAILOVER & TEST	$58,500.00	30.5%	$40,657.50	$13,455.00	N/A	$10,530.00	N/A	N/A	$13,455.00	D3	OPEN EDITION
SMA-EX-EM-P	EMERGING MRKTS EXP PKG - PRODUCTION	$140,400.00	30.5%	$97,578.00	$32,292.00	N/A	$25,272.00	N/A	N/A	$32,292.00	D3	OPEN EDITION
SMA-EX-M100	MPLS EXPRESS PACK 100	$112,500.00	30.5%	$78,187.50	$25,875.00	N/A	$20,250.00	N/A	N/A	$25,875.00	D3	OPEN EDITION
SMA-EX-M100F	MPLS EXPRESS PACK 100 - FAILOVER & TEST	$49,500.00	30.5%	$34,402.50	$11,385.00	N/A	$8,910.00	N/A	N/A	$11,385.00	D3	OPEN EDITION
SMA-EX-M250	MPLS EXPRESS PACK 250	$186,750.00	30.5%	$129,791.25	$42,952.50	N/A	$33,615.00	N/A	N/A	$42,952.50	D3	OPEN EDITION
SMA-EX-M250F	MPLS EXPRESS PACK 250 - FAILOVER & TEST	$55,800.00	30.5%	$38,781.00	$12,834.00	N/A	$10,044.00	N/A	N/A	$12,834.00	D3	OPEN EDITION
SMA-EX-M50	MPLS EXPRESS PACK 50	$87,750.00	30.5%	$60,986.25	$20,182.50	N/A	$15,795.00	N/A	N/A	$20,182.50	D3	OPEN EDITION
SMA-EX-M50F	MPLS EXPRESS PACK 50 - FAILOVER & TEST	$40,500.00	30.5%	$28,147.50	$9,315.00	N/A	$7,290.00	N/A	N/A	$9,315.00	D3	OPEN EDITION
SMA-EX-MUP1	MPLS EXP PACK UPG 1	$24,750.00	30.5%	$17,201.25	$5,692.50	N/A	$4,455.00	N/A	N/A	$5,692.50	D3	OPEN EDITION
SMA-EX-MUP1F	MPLS EXP PACK 50 UPG - FAILOVER & TEST	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-EX-MUP2	MPLS EXP PACK UPG 2	$99,000.00	30.5%	$68,805.00	$22,770.00	N/A	$17,820.00	N/A	N/A	$22,770.00	D3	OPEN EDITION
SMA-EX-MUP2F	MPLS EXP PACK 200 UPG - FAILOVER & TEST	$15,300.00	30.5%	$10,633.50	$3,519.00	N/A	$2,754.00	N/A	N/A	$3,519.00	D3	OPEN EDITION
SMA-EX-MUP3	MPLS EXP PACK UPG 3	$74,250.00	30.5%	$51,603.75	$17,077.50	N/A	$13,365.00	N/A	N/A	$17,077.50	D3	OPEN EDITION
SMA-EX-MUP3F	MPLS EXP PACK 100 UPG - FAILOVER & TEST	$6,300.00	30.5%	$4,378.50	$1,449.00	N/A	$1,134.00	N/A	N/A	$1,449.00	D3	OPEN EDITION
SMA-EX-MUPG	MPLS EXP UPGRADE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-EX-NA100	NAS EXPRESS PACK 100 PRODUCTION LICENSE	$37,260.00	30.5%	$25,895.70	$8,569.80	N/A	$6,706.80	N/A	N/A	$8,569.80	D3	OPEN EDITION
SMA-EX-NA100F	NAS EXPRESS PACK 100 - FAILOVER & TEST	$18,630.00	30.5%	$12,947.85	$4,284.90	N/A	$3,353.40	N/A	N/A	$4,284.90	D3	OPEN EDITION
SMA-EX-NA250	NAS EXPRESS PACK 250 PRODUCTION LICNESE	$80,460.00	30.5%	$55,919.70	$18,505.80	N/A	$14,482.80	N/A	N/A	$18,505.80	D3	OPEN EDITION
SMA-EX-NA250F	NAS EXPRESS PACK 250 - FAILOVER & TEST	$29,250.00	30.5%	$20,328.75	$6,727.50	N/A	$5,265.00	N/A	N/A	$6,727.50	D3	OPEN EDITION
SMA-EX-NA50	NAS EXPRESS PACK 50 PRODUCTION LICENSE	$22,860.00	30.5%	$15,887.70	$5,257.80	N/A	$4,114.80	N/A	N/A	$5,257.80	D3	OPEN EDITION
SMA-EX-NA50F	NAS EXPRESS PACK 50 - FAILOVER & TEST	$11,430.00	30.5%	$7,943.85	$2,628.90	N/A	$2,057.40	N/A	N/A	$2,628.90	D3	OPEN EDITION
SMA-EX-NAUP1	NAS EXPRESS PACK 50 UPGRADE - PRODUCTION	$14,400.00	30.5%	$10,008.00	$3,312.00	N/A	$2,592.00	N/A	N/A	$3,312.00	D3	OPEN EDITION
SMA-EX-NAUP1F	NAS EXP PACK 50 UPG - FAILOVER & TEST	$7,200.00	30.5%	$5,004.00	$1,656.00	N/A	$1,296.00	N/A	N/A	$1,656.00	D3	OPEN EDITION
SMA-EX-NAUP2	NAS EXPRESS PACK 50 UPGRADE - PRODUCTION	$57,600.00	30.5%	$40,032.00	$13,248.00	N/A	$10,368.00	N/A	N/A	$13,248.00	D3	OPEN EDITION
SMA-EX-NAUP2F	NAS EXP PACK 50 UPG - FAILOVER & TEST	$17,820.00	30.5%	$12,384.90	$4,098.60	N/A	$3,207.60	N/A	N/A	$4,098.60	D3	OPEN EDITION
SMA-EX-NAUP3	UPG-NAS EXP PKG 100 TO NAS EXP 250 PROD	$43,200.00	30.5%	$30,024.00	$9,936.00	N/A	$7,776.00	N/A	N/A	$9,936.00	D3	OPEN EDITION
SMA-EX-NAUP3F	NAS EXP PACK 100 UPG - FAILOVER & TEST	$10,620.00	30.5%	$7,380.90	$2,442.60	N/A	$1,911.60	N/A	N/A	$2,442.60	D3	OPEN EDITION
SMA-EX-NAUPG	NAS EXPRESS PACKAGE UPGRADE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-EX-OP100F	MS SCOM 2007 EXP PACK 100- FAILOVER&TEST	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
SMA-EX-OP100P	MS SCOM 2007 EXP PACK 100 - PRODUCTION	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
SMA-EXP-100F	ITOI EXPRESS PACK 100 - FAILOVER & TEST	$22,500.00	30.5%	$15,637.50	$5,175.00	N/A	$4,050.00	N/A	N/A	$5,175.00	D3	OPEN EDITION
SMA-EXP-50F	ITOI EXPRESS PACK 50 - FAILOVER & TEST	$13,500.00	30.5%	$9,382.50	$3,105.00	N/A	$2,430.00	N/A	N/A	$3,105.00	D3	OPEN EDITION
SMA-EX-SIAADV	EMC SIA CHANGE & PROBLEM MANAGEMENT PKG	$0.00	30.5%	$0.00	$13,455.00	N/A	$10,530.00	N/A	N/A	$18,837.00	D3	OPEN EDITION
SMA-EX-UP1	Express Pack Upg 1	$18,000.00	30.5%	$12,510.00	$4,140.00	N/A	$3,240.00	N/A	N/A	$4,140.00	D3	OPEN EDITION
SMA-EX-UP1F	ITOI EXP PCK 50 UPG-100 -FAILOVER&TEST	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-EX-UP2	Express Pack Upg 2	$72,000.00	30.5%	$50,040.00	$16,560.00	N/A	$12,960.00	N/A	N/A	$16,560.00	D3	OPEN EDITION
SMA-EX-UP2F	ITOI EXP PCK 50 UPG-250 -FAILOVERs&TEST	$15,750.00	30.5%	$10,946.25	$3,622.50	N/A	$2,835.00	N/A	N/A	$3,622.50	D3	OPEN EDITION
SMA-EX-UP3	Express Pack Upg 3	$54,000.00	30.5%	$37,530.00	$12,420.00	N/A	$9,720.00	N/A	N/A	$12,420.00	D3	OPEN EDITION
SMA-EX-UP3F	ITOI EXP PCK 100 UPG-250 -FAILOVER&TEST	$6,750.00	30.5%	$4,691.25	$1,552.50	N/A	$1,215.00	N/A	N/A	$1,552.50	D3	OPEN EDITION
SMA-EX-UPG	EXPRESS PACK UPGRADE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-EXVC-100	ITOI NCM EXPRESS PACKAGE 100 PRODUCTION	$30,000.00	30.5%	$20,850.00	$6,900.00	N/A	$5,400.00	N/A	N/A	$6,900.00	D3	OPEN EDITION
SMA-EXVC-100F	ITOI NCM EXP PACK 100 - FAILOVER & TEST	$9,500.00	30.5%	$6,602.50	$2,185.00	N/A	$1,710.00	N/A	N/A	$2,185.00	D3	OPEN EDITION
SMA-EXVC-250	ITOI NCM EXPRESS PACKAGE 250 PRODUCTION	$75,000.00	30.5%	$52,125.00	$17,250.00	N/A	$13,500.00	N/A	N/A	$17,250.00	D3	OPEN EDITION
SMA-EXVC-250F	ITOI NCM EXP PACK 250 - FAILOVER & TEST	$12,500.00	30.5%	$8,687.50	$2,875.00	N/A	$2,250.00	N/A	N/A	$2,875.00	D3	OPEN EDITION
SMA-EXVC-50	ITOI NCM EXPRESS PACKAGE 50 PRODUCTION	$15,000.00	30.5%	$10,425.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$3,450.00	D3	OPEN EDITION
SMA-EXVC-50F	ITOI NCM EXP PACK 50 - FAILOVER & TEST	$5,500.00	30.5%	$3,822.50	$1,265.00	N/A	$990.00	N/A	N/A	$1,265.00	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SMA-EXVC-UP1	ITOI NCM EXP PACK 50 UPG- PRODUCTION	$15,000.00	30.5%	$10,425.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$3,450.00	D3	OPEN EDITION
SMA-EXVC-UP1F	ITOI NCM EXP PACK 50 UPG- FAILOVER&TEST	$4,000.00	30.5%	$2,780.00	$920.00	N/A	$720.00	N/A	N/A	$920.00	D3	OPEN EDITION
SMA-EXVC-UP2	ITOI NCM EXP PACK 50 UPG-250 - PRODCTN	$60,000.00	30.5%	$41,700.00	$13,800.00	N/A	$10,800.00	N/A	N/A	$13,800.00	D3	OPEN EDITION
SMA-EXVC-UP2F	ITOI NCM EXP PAK 50 UPG-250-FAILOVR&TST	$7,000.00	30.5%	$4,865.00	$1,610.00	N/A	$1,260.00	N/A	N/A	$1,610.00	D3	OPEN EDITION
SMA-EXVC-UP3	ITOI NCM EXP PACK 100 UPG-250 - PRODCTN	$45,000.00	30.5%	$31,275.00	$10,350.00	N/A	$8,100.00	N/A	N/A	$10,350.00	D3	OPEN EDITION
SMA-EXVC-UP3F	ITOI NCM EXPPAK 100 UPG-250-FAILOVR&TST	$3,000.00	30.5%	$2,085.00	$690.00	N/A	$540.00	N/A	N/A	$690.00	D3	OPEN EDITION
SMA-EXVS-100	ITOI NCM&ITOI EXP PACK 100 - PRODCTN	$85,000.00	30.5%	$59,075.00	$19,550.00	N/A	$15,300.00	N/A	N/A	$19,550.00	D3	OPEN EDITION
SMA-EXVS-100F	ITOI NCM&ITOI EXP PAK 100-FAILOVER&TST	$32,500.00	30.5%	$22,587.50	$7,475.00	N/A	$5,850.00	N/A	N/A	$7,475.00	D3	OPEN EDITION
SMA-EXVS-250	ITOI NCM&ITOI EXP PACK 250 - PRODCTN	$195,000.00	30.5%	$135,525.00	$44,850.00	N/A	$35,100.00	N/A	N/A	$44,850.00	D3	OPEN EDITION
SMA-EXVS-250F	ITOI NCM&ITOI EXP PAK 250-FAILOVER&TST	$45,000.00	30.5%	$31,275.00	$10,350.00	N/A	$8,100.00	N/A	N/A	$10,350.00	D3	OPEN EDITION
SMA-EXVS-50	ITOI NCM&ITOI EXP PACK 50 - PRODCTN	$50,000.00	30.5%	$34,750.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
SMA-EXVS-50F	ITOI NCM&ITOI EXP PACK 50-FAILOVER&TST	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
SMA-EXVS-UP1	ITOI NCM&ITOI EXP PAK 50 UPG-PRODCTN	$35,000.00	30.5%	$24,325.00	$8,050.00	N/A	$6,300.00	N/A	N/A	$8,050.00	D3	OPEN EDITION
SMA-EXVS-UP1F	ITOI NCM&ITOI EXPPAK 50UPG-FAILOVR&TST	$12,500.00	30.5%	$8,687.50	$2,875.00	N/A	$2,250.00	N/A	N/A	$2,875.00	D3	OPEN EDITION
SMA-EXVS-UP2	ITOI NCM&ITOI EXP PAK200 UPG-PRODCTN	$140,000.00	30.5%	$97,300.00	$32,200.00	N/A	$25,200.00	N/A	N/A	$32,200.00	D3	OPEN EDITION
SMA-EXVS-UP2F	ITOI NCM&ITOI EXPAK 200UPG-FAILOVR&TST	$25,000.00	30.5%	$17,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	D3	OPEN EDITION
SMA-EXVS-UP3	ITOI NCM&ITOI EXP PAK100 UPG-PRODCTN	$105,000.00	30.5%	$72,975.00	$24,150.00	N/A	$18,900.00	N/A	N/A	$24,150.00	D3	OPEN EDITION
SMA-EXVS-UP3F	ITOI NCM&ITOI EXPAK 100UPG-FAILOVR&TST	$12,500.00	30.5%	$8,687.50	$2,875.00	N/A	$2,250.00	N/A	N/A	$2,875.00	D3	OPEN EDITION
SMA-GC-100P	GLOBAL CONSOLE 100	$72,000.00	30.5%	$50,040.00	$16,560.00	N/A	$12,960.00	N/A	N/A	$16,560.00	D3	OPEN EDITION
SMA-GC-10P	GLOBAL CONSOLE 10	$22,500.00	30.5%	$15,637.50	$5,175.00	N/A	$4,050.00	N/A	N/A	$5,175.00	D3	OPEN EDITION
SMA-GC-1P	GLOBAL CONSOLE 1	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-GC-25P	GLOBAL CONSOLE 25	$36,000.00	30.5%	$25,020.00	$8,280.00	N/A	$6,480.00	N/A	N/A	$8,280.00	D3	OPEN EDITION
SMA-GC-3P	GLOBAL CONSOLE 3	$10,800.00	30.5%	$7,506.00	$2,484.00	N/A	$1,944.00	N/A	N/A	$2,484.00	D3	OPEN EDITION
SMA-GC-50P	GLOBAL CONSOLE 50	$54,000.00	30.5%	$37,530.00	$12,420.00	N/A	$9,720.00	N/A	N/A	$12,420.00	D3	OPEN EDITION
SMA-IP-BOX	IP MANAGEMENT SUITE KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-ITPR-02	IONIX ITOPS PERF RPRTR NE 51-100 DEVS	$0.00	30.5%	$0.00	$1,380.00	N/A	$1,080.00	N/A	N/A	$1,932.00	D3	OPEN EDITION
SMA-ITPR-03	IONIX ITOPS PERF RPRTR NE 101-250 DEVS	$0.00	30.5%	$0.00	$2,760.00	N/A	$2,160.00	N/A	N/A	$3,864.00	D3	OPEN EDITION
SMA-ITPR-04	IONIX ITOPS PERF RPRTR NE 251-500 DEVS	$0.00	30.5%	$0.00	$4,140.00	N/A	$3,240.00	N/A	N/A	$5,796.00	D3	OPEN EDITION
SMA-ITPR-05	IONIX ITOPS PERF RPRTR NE 501-1000 DEVS	$0.00	30.5%	$0.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$8,049.96	D3	OPEN EDITION
SMA-ITPR-06	IONIX ITOPS PERF RPRTR NE 1001-1500 DEVS	$0.00	30.5%	$0.00	$9,200.00	N/A	$7,200.00	N/A	N/A	$12,879.96	D3	OPEN EDITION
SMA-ITPR-07	IONIX ITOPS PERF RPRTR NE 1501-2500 DEVS	$0.00	30.5%	$0.00	$13,800.00	N/A	$10,800.00	N/A	N/A	$19,320.00	D3	OPEN EDITION
SMA-ITPR-08	IONIX ITOPS PERF RPRTR NE 2501-3500 DEVS	$0.00	30.5%	$0.00	$18,400.00	N/A	$14,400.00	N/A	N/A	$25,760.04	D3	OPEN EDITION
SMA-ITPR-09	IONIX ITOPS PERF RPRTR NE 3501-5000 DEVS	$0.00	30.5%	$0.00	$25,300.00	N/A	$19,800.00	N/A	N/A	$35,420.04	D3	OPEN EDITION
SMA-ITPR-10	IONIX ITOPS PERF RPRTR NE 5001-7500 DEVS	$0.00	30.5%	$0.00	$36,800.00	N/A	$28,800.00	N/A	N/A	$51,519.96	D3	OPEN EDITION
SMA-ITPR-11	IONIX ITOPS PERF RPRTR NE 7501-10K DEVS	$0.00	30.5%	$0.00	$51,750.00	N/A	$40,500.00	N/A	N/A	$72,450.00	D3	OPEN EDITION
SMA-ITPR-12	IONIX ITOPS PERF RPRTR NE 10K PLUS DEVS	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-ITPR-ADV	EMC IONIX ITOPS PERFORMANCE REPORTER (AD	$0.00	30.5%	$0.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$4,830.00	D3	OPEN EDITION
SMA-ITPR-BOX	EMC IONIX ITOPS PERFORMANCE REPORTER KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-ITPR-BSC	EMC IONIX ITOPS PERFORMANCE REPORTER (BA	$0.00	30.5%	$0.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$4,830.00	D3	OPEN EDITION
SMA-ITPR-UPG	IONIX ITOPS PERF REPORTER NE LIC CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-MD1-001	IP AM Mgd Tier 1 Lic	$225.00	30.5%	$156.38	$51.75	N/A	$40.50	N/A	N/A	$51.75	D3	OPEN EDITION
SMA-MD1-002	IP AM Mgd Tier 1: 501-1000 Lic 4% Disc	$216.00	30.5%	$150.12	$49.68	N/A	$38.88	N/A	N/A	$49.68	D3	OPEN EDITION
SMA-MD1-003	IP AM MANAGED TIER 1 DEVICES: 1001-1500	$198.00	30.5%	$137.61	$45.54	N/A	$35.64	N/A	N/A	$45.54	D3	OPEN EDITION
SMA-MD1-004	IP AM MANAGED TIER 1 DEVICES: 1501-2500	$180.00	30.5%	$125.10	$41.40	N/A	$32.40	N/A	N/A	$41.40	D3	OPEN EDITION
SMA-MD1-005	IP AM MANAGED TIER 1 DEVICES: 2501-5000	$149.00	30.5%	$103.56	$34.27	N/A	$26.82	N/A	N/A	$34.27	D3	OPEN EDITION
SMA-MD1-006	IP AM MANAGED TIER 1 DEVICES: 5001-10000	$122.00	30.5%	$84.79	$28.06	N/A	$21.96	N/A	N/A	$28.06	D3	OPEN EDITION
SMA-MD1-007	IP AM Mgd Tier 1: 10,001+ Lic 60% Disc	$90.00	30.5%	$62.55	$20.70	N/A	$16.20	N/A	N/A	$20.70	D3	OPEN EDITION
SMA-MD2-001	IP AM Mgd Tier 2 Lic	$18.00	30.5%	$12.51	$4.14	N/A	$3.24	N/A	N/A	$4.14	D3	OPEN EDITION
SMA-MD2-002	IP AM Mgd Tier 2: 501-1000 Lic 5% Disc	$17.00	30.5%	$11.82	$3.91	N/A	$3.06	N/A	N/A	$3.91	D3	OPEN EDITION
SMA-MD2-003	IP AM MANAGED TIER 2 DEVICES: 1001-1500	$16.00	30.5%	$11.12	$3.68	N/A	$2.88	N/A	N/A	$3.68	D3	OPEN EDITION
SMA-MD2-004	IP AM MANAGED TIER 2 DEVICES: 1501-2500	$15.00	30.5%	$10.43	$3.45	N/A	$2.70	N/A	N/A	$3.45	D3	OPEN EDITION
SMA-MD2-005	IP AM MANAGED TIER 2 DEVICES: 2501-5000	$14.00	30.5%	$9.73	$3.22	N/A	$2.52	N/A	N/A	$3.22	D3	OPEN EDITION
SMA-MD2-006	IP AM MANAGED TIER 2 DEVICES: 5001-10000	$12.00	30.5%	$8.34	$2.76	N/A	$2.16	N/A	N/A	$2.76	D3	OPEN EDITION
SMA-MD2-007	IP AM Mgd Tier 2: 10,001+ Lic 45% Disc	$10.00	30.5%	$6.95	$2.30	N/A	$1.80	N/A	N/A	$2.30	D3	OPEN EDITION
SMA-MD3-001	IP AM Mgd Tier 3 Lic	$54.00	30.5%	$37.53	$12.42	N/A	$9.72	N/A	N/A	$12.42	D3	OPEN EDITION
SMA-MD3-002	IP AM Mgd Tier 3: 501-1000 Lic 8.3% Disc	$50.00	30.5%	$34.75	$11.50	N/A	$9.00	N/A	N/A	$11.50	D3	OPEN EDITION
SMA-MD3-003	IP AM MANAGED TIER 3 DEVICES: 1001-1500	$45.00	30.5%	$31.28	$10.35	N/A	$8.10	N/A	N/A	$10.35	D3	OPEN EDITION
SMA-MD3-004	IP AM MANAGED TIER 3 DEVICES: 1501-2500	$41.00	30.5%	$28.50	$9.43	N/A	$7.38	N/A	N/A	$9.43	D3	OPEN EDITION
SMA-MD3-005	IP AM MANAGED TIER 3 DEVICES: 2501-5000	$36.00	30.5%	$25.02	$8.28	N/A	$6.48	N/A	N/A	$8.28	D3	OPEN EDITION
SMA-MD3-006	IP AM MANAGED TIER 3 DEVICES: 5001-10000	$32.00	30.5%	$22.24	$7.36	N/A	$5.76	N/A	N/A	$7.36	D3	OPEN EDITION
SMA-MD3-007	IP AM Mgd Tier 3: 10,001+ Lic 58.3% Disc	$23.00	30.5%	$15.99	$5.29	N/A	$4.14	N/A	N/A	$5.29	D3	OPEN EDITION
SMA-MD4-001	IP AM Mgd Tier 4 NAS Lic	$32.00	30.5%	$22.24	$7.36	N/A	$5.76	N/A	N/A	$7.36	D3	OPEN EDITION
SMA-MD4-002	IP AM MANGD TIER 4 NAS DEVICES:101-250	$27.00	30.5%	$18.77	$6.21	N/A	$4.86	N/A	N/A	$6.21	D3	OPEN EDITION
SMA-MD4-003	IP AM MANGD TIER 4 NAS DEVICES:251+UP	$23.00	30.5%	$15.99	$5.29	N/A	$4.14	N/A	N/A	$5.29	D3	OPEN EDITION
SMA-MMD-BOX	MULTICAST MGMT SUITE KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-MMD-F	MULTICAST MGR RTU:DC-NOC - FAILOVER&TEST	$12,500.00	30.5%	$8,687.50	$2,875.00	N/A	$2,250.00	N/A	N/A	$2,875.00	D3	OPEN EDITION
SMA-MMD-MD1	MULTICAST MGD DEV LIC	$125.00	30.5%	$86.88	$28.75	N/A	$22.50	N/A	N/A	$28.75	D3	OPEN EDITION
SMA-MMD-MD2	MULTICAST MGD DEV: 501-1,000 LIC 4% DISC	$120.00	30.5%	$83.40	$27.60	N/A	$21.60	N/A	N/A	$27.60	D3	OPEN EDITION
SMA-MMD-MD3	MULTICAST MGR DEVICES: 1001-1500	$110.00	30.5%	$76.45	$25.30	N/A	$19.80	N/A	N/A	$25.30	D3	OPEN EDITION
SMA-MMD-MD4	MULTICAST MGR DEVICES: 1501-2500	$100.00	30.5%	$69.50	$23.00	N/A	$18.00	N/A	N/A	$23.00	D3	OPEN EDITION
SMA-MMD-MD5	MULTICAST MGR DEVICES: 2501-5000	$85.00	30.5%	$59.08	$19.55	N/A	$15.30	N/A	N/A	$19.55	D3	OPEN EDITION
SMA-MMD-MD6	MULTICAST MGR DEVICES: 5001-10000	$70.00	30.5%	$48.65	$16.10	N/A	$12.60	N/A	N/A	$16.10	D3	OPEN EDITION
SMA-MMD-MD7	MULTICAST MGD DEV: 10,000+ LIC 60% DISC	$50.00	30.5%	$34.75	$11.50	N/A	$9.00	N/A	N/A	$11.50	D3	OPEN EDITION
SMA-MMD-MVPN	MULTICAST MGR: MULTICST VPN FEATURE LIC	$35,000.00	30.5%	$24,325.00	$8,050.00	N/A	$6,300.00	N/A	N/A	$8,050.00	D3	OPEN EDITION
SMA-MMD-P	MULTICAST PRODUCTION LIC	$25,000.00	30.5%	$17,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	D3	OPEN EDITION
SMA-MMD-UPG	MULTICAST VOLUME LIC CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-MPLS-BOX	EMC ITOI MPLS MANAGER KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-MPLS-CE1	MPLSMGD LAY3 CE DEV LIC	$150.00	30.5%	$104.25	$34.50	N/A	$27.00	N/A	N/A	$34.50	D3	OPEN EDITION
SMA-MPLS-CE2	MPLS MGD LAY3 CE DEVICES: 2501-5000	$144.00	30.5%	$100.08	$33.12	N/A	$25.92	N/A	N/A	$33.12	D3	OPEN EDITION
SMA-MPLS-CE3	MPLS MGD LAY3 CE DEVICES: 5001-10000	$132.00	30.5%	$91.74	$30.36	N/A	$23.76	N/A	N/A	$30.36	D3	OPEN EDITION
SMA-MPLS-CE4	MPLS MGD LAY3 CE DEVICES: 10001-25000	$126.00	30.5%	$87.57	$28.98	N/A	$22.68	N/A	N/A	$28.98	D3	OPEN EDITION
SMA-MPLS-CE5	MPLS MGD LAY3 CE DEVICES: 25001-50000	$120.00	30.5%	$83.40	$27.60	N/A	$21.60	N/A	N/A	$27.60	D3	OPEN EDITION
SMA-MPLS-CE6	MPLS MGD LAY3 CE DEVICES: 50001+UP	$105.00	30.5%	$72.98	$24.15	N/A	$18.90	N/A	N/A	$24.15	D3	OPEN EDITION
SMA-MPLS-FI1	MPLSMGD LAY2 FWD INTF LIC	$75.00	30.5%	$52.13	$17.25	N/A	$13.50	N/A	N/A	$17.25	D3	OPEN EDITION
SMA-MPLS-FI2	MPLS MGD LAY2 FRWRDR INTFC: 201-1000	$72.00	30.5%	$50.04	$16.56	N/A	$12.96	N/A	N/A	$16.56	D3	OPEN EDITION
SMA-MPLS-FI3	MPLS MGD LAY2 FRWRDR INTFC: 1001-4000	$66.00	30.5%	$45.87	$15.18	N/A	$11.88	N/A	N/A	$15.18	D3	OPEN EDITION
SMA-MPLS-FI4	MPLS MGD LAY2 FRWRDR INTFC: 4001-20000	$63.00	30.5%	$43.79	$14.49	N/A	$11.34	N/A	N/A	$14.49	D3	OPEN EDITION
SMA-MPLS-FI5	MPLS MGD LAY2 FRWRDR INTFC: 20001-100K	$60.00	30.5%	$41.70	$13.80	N/A	$10.80	N/A	N/A	$13.80	D3	OPEN EDITION
SMA-MPLS-FI6	MPLS MGD LAY2 FRWRDR INTFC: 100K+UP	$53.00	30.5%	$36.84	$12.19	N/A	$9.54	N/A	N/A	$12.19	D3	OPEN EDITION
SMA-MPLS-P	MPLS PRODUCTION LICENSE	$100,000.00	30.5%	$69,500.00	$23,000.00	N/A	$18,000.00	N/A	N/A	$23,000.00	D3	OPEN EDITION
SMA-MPLS-T	MPLS TEST LAB LICENSE	$0.00	30.5%	$0.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
SMA-MPLS-UPG	MPLS UPGRADE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-MPLS-VR1	MPLSMGD LAY3 VRF INTF LIC	$50.00	30.5%	$34.75	$11.50	N/A	$9.00	N/A	N/A	$11.50	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SMA-MPLS-VR2	MPLS MGD LAY3 VRF INTFC: 2501-5000	$48.00	30.5%	$33.36	$11.04	N/A	$8.64	N/A	N/A	$11.04	D3	OPEN EDITION
SMA-MPLS-VR3	MPLS MGD LAY3 VRF INTFC: 5001-10000	$44.00	30.5%	$30.58	$10.12	N/A	$7.92	N/A	N/A	$10.12	D3	OPEN EDITION
SMA-MPLS-VR4	MPLS MGD LAY3 VRF INTFC: 10001-25000	$42.00	30.5%	$29.19	$9.66	N/A	$7.56	N/A	N/A	$9.66	D3	OPEN EDITION
SMA-MPLS-VR5	MPLS MGD LAY3 VRF INTFC: 25001-50000	$40.00	30.5%	$27.80	$9.20	N/A	$7.20	N/A	N/A	$9.20	D3	OPEN EDITION
SMA-MPLS-VR6	MPLS MGD LAY3 VRF INTFC: 50001+UP	$35.00	30.5%	$24.33	$8.05	N/A	$6.30	N/A	N/A	$8.05	D3	OPEN EDITION
SMA-MULTI-UPG	MULTICAST UPGRADE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-NIPV61-01	IPV6 AM MNGD TIER 1 DEVICES: 1-500	$261.00	30.5%	$181.40	$60.03	N/A	$46.98	N/A	N/A	$60.03	D3	OPEN EDITION
SMA-NIPV61-02	IPV6 AM MNGD TIER 1 DEVICES: 501-1000	$248.00	30.5%	$172.36	$57.04	N/A	$44.64	N/A	N/A	$57.04	D3	OPEN EDITION
SMA-NIPV61-03	IPV6 AM MNGD TIER 1 DEVICES: 1001-1500	$230.00	30.5%	$159.85	$52.90	N/A	$41.40	N/A	N/A	$52.90	D3	OPEN EDITION
SMA-NIPV61-04	IPV6 AM MNGD TIER 1 DEVICES: 1501-2500	$207.00	30.5%	$143.87	$47.61	N/A	$37.26	N/A	N/A	$47.61	D3	OPEN EDITION
SMA-NIPV61-05	IPV6 AM MNGD TIER 1 DEVICES: 2501+UP	$171.00	30.5%	$118.85	$39.33	N/A	$30.78	N/A	N/A	$39.33	D3	OPEN EDITION
SMA-NIPV61-U1	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 1-500	$36.00	30.5%	$25.02	$8.28	N/A	$6.48	N/A	N/A	$8.28	D3	OPEN EDITION
SMA-NIPV61-U2	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 501-1000	$32.00	30.5%	$22.24	$7.36	N/A	$5.76	N/A	N/A	$7.36	D3	OPEN EDITION
SMA-NIPV61-U3	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1001-1500	$32.00	30.5%	$22.24	$7.36	N/A	$5.76	N/A	N/A	$7.36	D3	OPEN EDITION
SMA-NIPV61-U4	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1501-2500	$27.00	30.5%	$18.77	$6.21	N/A	$4.86	N/A	N/A	$6.21	D3	OPEN EDITION
SMA-NIPV61-U5	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 2501+UP	$9.00	30.5%	$6.26	$2.07	N/A	$1.62	N/A	N/A	$2.07	D3	OPEN EDITION
SMA-NIPV62-01	NATIVE IPV6 AM MGD TIER 2 DEV: 1-500	$21.00	30.5%	$14.60	$4.83	N/A	$3.78	N/A	N/A	$4.83	D3	OPEN EDITION
SMA-NIPV62-02	NATIVE IPV6 AM MGD TIER 2 DEV: 501-1000	$20.00	30.5%	$13.90	$4.60	N/A	$3.60	N/A	N/A	$4.60	D3	OPEN EDITION
SMA-NIPV62-03	NATIVE IPV6 AM MGD TIER 2 DEV: 1001-1500	$19.00	30.5%	$13.21	$4.37	N/A	$3.42	N/A	N/A	$4.37	D3	OPEN EDITION
SMA-NIPV62-04	NATIVE IPV6 AM MGD TIER 2 DEV: 1501-2500	$18.00	30.5%	$12.51	$4.14	N/A	$3.24	N/A	N/A	$4.14	D3	OPEN EDITION
SMA-NIPV62-05	NATIVE IPV6 AM MGD TIER 2 DEV: 2501+UP	$16.00	30.5%	$11.12	$3.68	N/A	$2.88	N/A	N/A	$3.68	D3	OPEN EDITION
SMA-NIPV62-U1	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1-500	$3.00	30.5%	$2.09	$0.69	N/A	$0.54	N/A	N/A	$0.69	D3	OPEN EDITION
SMA-NIPV62-U2	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:501-1000	$3.00	30.5%	$2.09	$0.69	N/A	$0.54	N/A	N/A	$0.69	D3	OPEN EDITION
SMA-NIPV62-U3	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1001-1500	$3.00	30.5%	$2.09	$0.69	N/A	$0.54	N/A	N/A	$0.69	D3	OPEN EDITION
SMA-NIPV62-U4	IPV6 AM MGD TR2 V4-V6 UPG-DEV: 1501-2500	$3.00	30.5%	$2.09	$0.69	N/A	$0.54	N/A	N/A	$0.69	D3	OPEN EDITION
SMA-NIPV62-U5	IPV6 AM MGD TR2 V4-V6 UPG-DEV: 2501+UP	$3.00	30.5%	$2.09	$0.69	N/A	$0.54	N/A	N/A	$0.69	D3	OPEN EDITION
SMA-NIPV63-01	NATIVE IPV6 AM MGD TIER 3 DEV: 1-500	$63.00	30.5%	$43.79	$14.49	N/A	$11.34	N/A	N/A	$14.49	D3	OPEN EDITION
SMA-NIPV63-02	NATIVE IPV6 AM MGD TIER 3 DEV: 501-1000	$58.00	30.5%	$40.31	$13.34	N/A	$10.44	N/A	N/A	$13.34	D3	OPEN EDITION
SMA-NIPV63-03	NATIVE IPV6 AM MGD TIER 3 DEV: 1001-1500	$52.00	30.5%	$36.14	$11.96	N/A	$9.36	N/A	N/A	$11.96	D3	OPEN EDITION
SMA-NIPV63-04	NATIVE IPV6 AM MGD TIER 3 DEV: 1501-2500	$47.00	30.5%	$32.67	$10.81	N/A	$8.46	N/A	N/A	$10.81	D3	OPEN EDITION
SMA-NIPV63-05	NATIVE IPV6 AM MGD TIER 3 DEV: 2501+UP	$41.00	30.5%	$28.50	$9.43	N/A	$7.38	N/A	N/A	$9.43	D3	OPEN EDITION
SMA-NIPV63-U1	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1-500	$9.00	30.5%	$6.26	$2.07	N/A	$1.62	N/A	N/A	$2.07	D3	OPEN EDITION
SMA-NIPV63-U2	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:501-1000	$8.00	30.5%	$5.56	$1.84	N/A	$1.44	N/A	N/A	$1.84	D3	OPEN EDITION
SMA-NIPV63-U3	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1001-1500	$7.00	30.5%	$4.87	$1.61	N/A	$1.26	N/A	N/A	$1.61	D3	OPEN EDITION
SMA-NIPV63-U4	IPV6 AM MGD TR3 V4-V6 UPG-DEV: 1501-2500	$6.00	30.5%	$4.17	$1.38	N/A	$1.08	N/A	N/A	$1.38	D3	OPEN EDITION
SMA-NIPV63-U5	IPV6 AM MGD TR3 V4-V6 UPG-DEV: 2501+UP	$5.00	30.5%	$3.48	$1.15	N/A	$0.90	N/A	N/A	$1.15	D3	OPEN EDITION
SMA-NIPV6-BOX	EMC ITOI NATIVE IPV6 AM KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-NIPV6-F	IPV6 AM MGR RTU LIC - FAILOVER & TEST	$13,050.00	30.5%	$9,069.75	$3,001.50	N/A	$2,349.00	N/A	N/A	$3,001.50	D3	OPEN EDITION
SMA-NIPV6-LIC	EMC ITOI NATIVE IPV6 AM LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-NIPV6-P	IPV6 AVAILABILITY MGR - PRODUCTION	$26,100.00	30.5%	$18,139.50	$6,003.00	N/A	$4,698.00	N/A	N/A	$6,003.00	D3	OPEN EDITION
SMA-NIPV6-UF	IPV6 AM - V4 TO V6 UPG - FAILOVER & TEST	$1,800.00	30.5%	$1,251.00	$414.00	N/A	$324.00	N/A	N/A	$414.00	D3	OPEN EDITION
SMA-NIPV6-UP	EMC IPV6 AM PRODUCTION - V4 TO V6 UPG	$3,600.00	30.5%	$2,502.00	$828.00	N/A	$648.00	N/A	N/A	$828.00	D3	OPEN EDITION
SMA-NIPV6-UPG	IPV6 AM - VOLUME LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-NOTIF-BOX	EMC NOTIFICATION MANAGER KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-NOTIF-F	EMC NOTIFICATION MANAGER	$33,750.00	30.5%	$23,456.25	$7,762.50	N/A	$6,075.00	N/A	N/A	$7,762.50	D3	OPEN EDITION
SMA-NOTIF-P	EMC NOTIFICATION MANAGER	$67,500.00	30.5%	$46,912.50	$15,525.00	N/A	$12,150.00	N/A	N/A	$15,525.00	D3	OPEN EDITION
SMA-NPM-BOX	EMC ITOI NPM KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-NPM-F	NPM FAIL OVER LICENSE	$11,250.00	30.5%	$7,818.75	$2,587.50	N/A	$2,025.00	N/A	N/A	$2,587.50	D3	OPEN EDITION
SMA-NPM-MD1	NPM MGD DEVICES LIC	$113.00	30.5%	$78.54	$25.99	N/A	$20.34	N/A	N/A	$25.99	D3	OPEN EDITION
SMA-NPM-MD2	NPM MGD DEVICES: 501-1,000 LIC 4% DISC	$108.00	30.5%	$75.06	$24.84	N/A	$19.44	N/A	N/A	$24.84	D3	OPEN EDITION
SMA-NPM-MD3	NPM MGD DEVICES: 1,001-1,500	$99.00	30.5%	$68.81	$22.77	N/A	$17.82	N/A	N/A	$22.77	D3	OPEN EDITION
SMA-NPM-MD4	NPM MGD DEVICES: 1,501-2,500	$90.00	30.5%	$62.55	$20.70	N/A	$16.20	N/A	N/A	$20.70	D3	OPEN EDITION
SMA-NPM-MD5	NPM MGD DEVICES: 2,501-5,000	$77.00	30.5%	$53.52	$17.71	N/A	$13.86	N/A	N/A	$17.71	D3	OPEN EDITION
SMA-NPM-MD6	NPM MGD DEVICES: 5,001-10,000	$63.00	30.5%	$43.79	$14.49	N/A	$11.34	N/A	N/A	$14.49	D3	OPEN EDITION
SMA-NPM-MD7	NPM MGD DEVICES: 10,001+ LIC 60% DISC	$45.00	30.5%	$31.28	$10.35	N/A	$8.10	N/A	N/A	$10.35	D3	OPEN EDITION
SMA-NPM-P	NPM PRODUCTION LICENSE	$22,500.00	30.5%	$15,637.50	$5,175.00	N/A	$4,050.00	N/A	N/A	$5,175.00	D3	OPEN EDITION
SMA-NPM-UPG	NPM UPGRADE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-OLIP-F	OLIP Fail Over License	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-OLIP-LIC	OVERLAPPING IP LIC CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-OLIP-P	OLIP Production License	$18,000.00	30.5%	$12,510.00	$4,140.00	N/A	$3,240.00	N/A	N/A	$4,140.00	D3	OPEN EDITION
SMA-PI-001	IP AM Mgd P&I Lic	$1,080.00	30.5%	$750.60	$248.40	N/A	$194.40	N/A	N/A	$248.40	D3	OPEN EDITION
SMA-PI-002	IP AM MNGD PORTS & INTRFCS: 5001-10000	$990.00	30.5%	$688.05	$227.70	N/A	$178.20	N/A	N/A	$227.70	D3	OPEN EDITION
SMA-PI-003	IP AM MNGD PORTS & INTRFCS: 10001-25000	$900.00	30.5%	$625.50	$207.00	N/A	$162.00	N/A	N/A	$207.00	D3	OPEN EDITION
SMA-PI-004	IP AM MNGD PORTS & INTRFCS: 25001-50000	$810.00	30.5%	$562.95	$186.30	N/A	$145.80	N/A	N/A	$186.30	D3	OPEN EDITION
SMA-PI-005	IP AM MNGD PORTS & INTRFCS: 50001-100K	$720.00	30.5%	$500.40	$165.60	N/A	$129.60	N/A	N/A	$165.60	D3	OPEN EDITION
SMA-PI-006	IP AM MNGD PORTS & INTRFCS: 100001-250K	$540.00	30.5%	$375.30	$124.20	N/A	$97.20	N/A	N/A	$124.20	D3	OPEN EDITION
SMA-PI-007	IP AM MNGD PORTS & INTRFCS: 250001-500K	$450.00	30.5%	$312.75	$103.50	N/A	$81.00	N/A	N/A	$103.50	D3	OPEN EDITION
SMA-PI-008	IP AM MNGD PORTS & INTRFCS: 500001-1M	$360.00	30.5%	$250.20	$82.80	N/A	$64.80	N/A	N/A	$82.80	D3	OPEN EDITION
SMA-PI-009	IP AM MNGD PORTS & INTRFCS: 1000001-1.5M	$270.00	30.5%	$187.65	$62.10	N/A	$48.60	N/A	N/A	$62.10	D3	OPEN EDITION
SMA-PI-010	IP AM MNGD PORTS & INTRFCS: 1500001-2M	$180.00	30.5%	$125.10	$41.40	N/A	$32.40	N/A	N/A	$41.40	D3	OPEN EDITION
SMA-PI-011	IP AM Mgd P&I: 2MM + Lic 91.7% Disc	$90.00	30.5%	$62.55	$20.70	N/A	$16.20	N/A	N/A	$20.70	D3	OPEN EDITION
SMA-PM-F	PM Fail Over License	$4,500.00	30.5%	$3,127.50	$1,035.00	N/A	$810.00	N/A	N/A	$1,035.00	D3	OPEN EDITION
SMA-PM-LIC	IP PERF MGR LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-PM-P	PM Production License	$9,000.00	30.5%	$6,255.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN EDITION
SMA-RCA	RCA Upgrade License	$0.00	30.5%	$0.00	$4,140.00	N/A	$3,240.00	N/A	N/A	$4,140.00	D3	OPEN EDITION
SMA-RM-10U	IONIX REPORT MANAGER - 10 NAMED USERS	$0.00	30.5%	$0.00	$3,312.00	N/A	$2,592.00	N/A	N/A	$4,636.80	D3	OPEN EDITION
SMA-RM-1U	IONIX REPORT MANAGER - 1 NAMED USER	$0.00	30.5%	$0.00	$483.00	N/A	$378.00	N/A	N/A	$676.20	D3	OPEN EDITION
SMA-RM-25U	IONIX REPORT MANAGER - 25 NAMED USERS	$0.00	30.5%	$0.00	$6,900.00	N/A	$5,400.00	N/A	N/A	$9,660.00	D3	OPEN EDITION
SMA-RM-5U	IONIX REPORT MANAGER - 5 NAMED USERS	$0.00	30.5%	$0.00	$2,070.00	N/A	$1,620.00	N/A	N/A	$2,898.00	D3	OPEN EDITION
SMA-RM-CRP	IONIX CRYSTAL REPORTS DESIGNER -OPTIONAL	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-RM-LIC	IONIX REPORT MANAGER LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-RM-P	REPORT MGR - RTU/DC/NOC - PRODUCTION	$0.00	30.5%	$0.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$4,830.00	D3	OPEN EDITION
SMA-RM-UPG	RM UPGRADE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-SAM-BOX	ITOI SERVICE ASSURANCE MGR KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-SAM-F	SERVICE ASSURANCE MGR - FAILOVER & TEST	$18,000.00	30.5%	$12,510.00	$4,140.00	N/A	$3,240.00	N/A	N/A	$4,140.00	D3	OPEN EDITION
SMA-SAM-LIC	ITOI SERVICE ASSURANCE MRG LIC CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-SAM-P	SERVICE ASSURANCE MGR - PRODUCTION	$36,000.00	30.5%	$25,020.00	$8,280.00	N/A	$6,480.00	N/A	N/A	$8,280.00	D3	OPEN EDITION
SMA-SCM-ADLIC	EMC SCM ACTIVE DIRECTORY LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	N/A	D3	OPEN EDITION
SMA-SDM-C	ITOPS DYNAMIC MODEL COMPILER LICENSE	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
SMA-SDM-F	SMARTS DYNAMIC MODEL	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-SDM-L	ITOI ITOPS DYNAMIC MODEL LOADER LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-SIA-C10TB	EMC SIA EXPRESS PACKAGE 10 TB SIA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-SIA-NP001	SIA PPA: up to 14TB NLT3	$1,452.00	30.5%	$1,009.14	$333.96	N/A	$261.36	N/A	N/A	$333.96	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SMA-SIA-NP002	SIA PPA: Least 15TB NLT3	$1,236.00	30.5%	$859.02	$284.28	N/A	$222.48	N/A	N/A	$284.28	D3	OPEN EDITION
SMA-SIA-NP003	SIA PPA: Least 25TB NLT3	$989.00	30.5%	$687.36	$227.47	N/A	$178.02	N/A	N/A	$227.47	D3	OPEN EDITION
SMA-SIA-NP004	SIA PPA: Least 40TB NLT3	$807.00	30.5%	$560.87	$185.61	N/A	$145.26	N/A	N/A	$185.61	D3	OPEN EDITION
SMA-SIA-NP005	SIA PPA: Least 60TB NLT3	$686.00	30.5%	$476.77	$157.78	N/A	$123.48	N/A	N/A	$157.78	D3	OPEN EDITION
SMA-SIA-NP006	SIA PPA: Least 100TB NLT3	$578.00	30.5%	$401.71	$132.94	N/A	$104.04	N/A	N/A	$132.94	D3	OPEN EDITION
SMA-SIA-NP007	SIA PPA: Least 150TB NLT3	$503.00	30.5%	$349.59	$115.69	N/A	$90.54	N/A	N/A	$115.69	D3	OPEN EDITION
SMA-SIA-NP008	SIA PPA: Least 250TB NLT3	$426.00	30.5%	$296.07	$97.98	N/A	$76.68	N/A	N/A	$97.98	D3	OPEN EDITION
SMA-SIA-NP009	SIA PPA: Least 400TB NLT3	$389.00	30.5%	$270.36	$89.47	N/A	$70.02	N/A	N/A	$89.47	D3	OPEN EDITION
SMA-SIA-NP010	SIA PPA: Least 600TB NLT3	$338.00	30.5%	$234.91	$77.74	N/A	$60.84	N/A	N/A	$77.74	D3	OPEN EDITION
SMA-SIA-NP011	SIA PPA: Least 1000TB NLT3	$284.00	30.5%	$197.38	$65.32	N/A	$51.12	N/A	N/A	$65.32	D3	OPEN EDITION
SMA-SIA-NP012	SIA PPA: Least 1500TB NLT3	$248.00	30.5%	$172.36	$57.04	N/A	$44.64	N/A	N/A	$57.04	D3	OPEN EDITION
SMA-SIA-NP013	SIA PPA: Least 2500TB NLT3	$209.00	30.5%	$145.26	$48.07	N/A	$37.62	N/A	N/A	$48.07	D3	OPEN EDITION
SMA-SIA-NP014	SIA PPA: Least 4000TB NLT3	$180.00	30.5%	$125.10	$41.40	N/A	$32.40	N/A	N/A	$41.40	D3	OPEN EDITION
SMA-SIA-P001	SIA PPA: UP TO 14TB	$2,903.00	30.5%	$2,017.59	$667.69	N/A	$522.54	N/A	N/A	$667.69	D3	OPEN EDITION
SMA-SIA-P002	SIA PPA: LEAST 15TB	$2,471.00	30.5%	$1,717.35	$568.33	N/A	$444.78	N/A	N/A	$568.33	D3	OPEN EDITION
SMA-SIA-P003	SIA PPA: LEAST 25TB	$1,978.00	30.5%	$1,374.71	$454.94	N/A	$356.04	N/A	N/A	$454.94	D3	OPEN EDITION
SMA-SIA-P004	SIA PPA: LEAST 40TB	$1,614.00	30.5%	$1,121.73	$371.22	N/A	$290.52	N/A	N/A	$371.22	D3	OPEN EDITION
SMA-SIA-P005	SIA PPA: LEAST 60TB	$1,371.00	30.5%	$952.85	$315.33	N/A	$246.78	N/A	N/A	$315.33	D3	OPEN EDITION
SMA-SIA-P006	SIA PPA: LEAST 100TB	$1,155.00	30.5%	$802.73	$265.65	N/A	$207.90	N/A	N/A	$265.65	D3	OPEN EDITION
SMA-SIA-P007	SIA PPA: LEAST 150TB	$1,006.00	30.5%	$699.17	$231.38	N/A	$181.08	N/A	N/A	$231.38	D3	OPEN EDITION
SMA-SIA-P008	SIA PPA: LEAST 250TB	$851.00	30.5%	$591.45	$195.73	N/A	$153.18	N/A	N/A	$195.73	D3	OPEN EDITION
SMA-SIA-P009	SIA PPA: LEAST 400TB	$778.00	30.5%	$540.71	$178.94	N/A	$140.04	N/A	N/A	$178.94	D3	OPEN EDITION
SMA-SIA-P010	SIA PPA: LEAST 600TB	$677.00	30.5%	$470.52	$155.71	N/A	$121.86	N/A	N/A	$155.71	D3	OPEN EDITION
SMA-SIA-P011	SIA PPA: LEAST 1000TB	$569.00	30.5%	$395.46	$130.87	N/A	$102.42	N/A	N/A	$130.87	D3	OPEN EDITION
SMA-SIA-P012	SIA PPA: LEAST 1500TB	$497.00	30.5%	$345.42	$114.31	N/A	$89.46	N/A	N/A	$114.31	D3	OPEN EDITION
SMA-SIA-P013	SMA PPA: LEAST 2500TB	$418.00	30.5%	$290.51	$96.14	N/A	$75.24	N/A	N/A	$96.14	D3	OPEN EDITION
SMA-SIA-P014	SMA PPA: LEAST 4000TB	$360.00	30.5%	$250.20	$82.80	N/A	$64.80	N/A	N/A	$82.80	D3	OPEN EDITION
SMA-SPM-F	IP SPM - FAILOVER & TEST	$5,000.00	30.5%	$3,475.00	$1,150.00	N/A	$900.00	N/A	N/A	$1,150.00	D3	OPEN EDITION
SMA-SPM-LIC	SERVER PERF MGR LIC CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-SPM-P	SPM PRODUCTION LICENSE	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
SMAS-SDR	SDN SR for Smarts=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMAS-SDV	SDN SV for Smarts=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMAS-SDV50	SDN SV50 for Smarts=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-UIM-LIC	EMC IONIX UNIFIED INFRASTRUCTURE MGR LIC	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-UIM-PCB	IONIX UNIFIED INFRASTRUCTURE MGR PER BLA	$0.00	30.5%	$0.00	$1,495.00	N/A	$1,170.00	N/A	N/A	$1,495.00	D3	OPEN EDITION
SMA-VCB-LIC	ITOI NCM INTEGRATION TOOL KIT LIC CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-VC-BOX	VC SOFTWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-VCB-SDK	ITOI NCM INTEGRATION TOOL KIT	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
SMA-VCIM-BOX	EMC VOYENCE CONTROL INTEGRATION MODULES	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-VC-LIC	NCM LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-VCM-ADB2	ITOI NCM BMC ATRIUM INTEGRATION MODULE	$0.00	30.5%	$0.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
SMA-VCM-BRT	ITOI NCM BMC REMEDY INTEGRATION MODULE	$0.00	30.5%	$0.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
SMA-VCM-BSIM	ITOI NCM BMC SIM INTEGRATION MODULE	$0.00	30.5%	$0.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
SMA-VCM-CRME	ITOI NCM CISCOWORKS RME INT MODULE	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-VCMD1-01	NCM TIER 1 MNGD DEVICES: 1-500	$250.00	30.5%	$173.75	$57.50	N/A	$45.00	N/A	N/A	$57.50	D3	OPEN EDITION
SMA-VCMD1-02	NCM TIER 1 MNGD DEVICES: 501-1000	$240.00	30.5%	$166.80	$55.20	N/A	$43.20	N/A	N/A	$55.20	D3	OPEN EDITION
SMA-VCMD1-03	NCM TIER 1 MNGD DEVICES: 1001-1500	$220.00	30.5%	$152.90	$50.60	N/A	$39.60	N/A	N/A	$50.60	D3	OPEN EDITION
SMA-VCMD1-04	NCM TIER 1 MNGD DEVICES: 1501-2500	$200.00	30.5%	$139.00	$46.00	N/A	$36.00	N/A	N/A	$46.00	D3	OPEN EDITION
SMA-VCMD1-05	NCM TIER 1 MNGD DEVICES: 2501-5000	$165.00	30.5%	$114.68	$37.95	N/A	$29.70	N/A	N/A	$37.95	D3	OPEN EDITION
SMA-VCMD1-06	NCM TIER 1 MNGD DEVICES: 5001-10000	$135.00	30.5%	$93.83	$31.05	N/A	$24.30	N/A	N/A	$31.05	D3	OPEN EDITION
SMA-VCMD1-07	NCM TIER 1 MNGD DEVICES: 10000+ UP	$100.00	30.5%	$69.50	$23.00	N/A	$18.00	N/A	N/A	$23.00	D3	OPEN EDITION
SMA-VCMD2-01	NCM TIER 2 MNGD DEVICES: 1-500	$20.00	30.5%	$13.90	$4.60	N/A	$3.60	N/A	N/A	$4.60	D3	OPEN EDITION
SMA-VCMD2-02	NCM TIER 2 MNGD DEVICES: 501-1000	$19.00	30.5%	$13.21	$4.37	N/A	$3.42	N/A	N/A	$4.37	D3	OPEN EDITION
SMA-VCMD2-03	NCM TIER 2 MNGD DEVICES: 1001-1500	$18.00	30.5%	$12.51	$4.14	N/A	$3.24	N/A	N/A	$4.14	D3	OPEN EDITION
SMA-VCMD2-04	NCM TIER 2 MNGD DEVICES: 1501-2500	$17.00	30.5%	$11.82	$3.91	N/A	$3.06	N/A	N/A	$3.91	D3	OPEN EDITION
SMA-VCMD2-05	NCM TIER 2 MNGD DEVICES: 2501-5000	$15.00	30.5%	$10.43	$3.45	N/A	$2.70	N/A	N/A	$3.45	D3	OPEN EDITION
SMA-VCMD2-06	NCM TIER 2 MNGD DEVICES: 5001-10000	$13.00	30.5%	$9.04	$2.99	N/A	$2.34	N/A	N/A	$2.99	D3	OPEN EDITION
SMA-VCMD2-07	NCM TIER 2 MNGD DEVICES: 10000+ UP	$11.00	30.5%	$7.65	$2.53	N/A	$1.98	N/A	N/A	$2.53	D3	OPEN EDITION
SMA-VCMD3-01	NCM TIER 3 MNGD DEVICES: 1-500	$60.00	30.5%	$41.70	$13.80	N/A	$10.80	N/A	N/A	$13.80	D3	OPEN EDITION
SMA-VCMD3-02	NCM TIER 3 MNGD DEVICES: 501-1000	$55.00	30.5%	$38.23	$12.65	N/A	$9.90	N/A	N/A	$12.65	D3	OPEN EDITION
SMA-VCMD3-03	NCM TIER 3 MNGD DEVICES: 1001-1500	$50.00	30.5%	$34.75	$11.50	N/A	$9.00	N/A	N/A	$11.50	D3	OPEN EDITION
SMA-VCMD3-04	NCM TIER 3 MNGD DEVICES: 1501-2500	$45.00	30.5%	$31.28	$10.35	N/A	$8.10	N/A	N/A	$10.35	D3	OPEN EDITION
SMA-VCMD3-05	NCM TIER 3 MNGD DEVICES: 2501-5000	$40.00	30.5%	$27.80	$9.20	N/A	$7.20	N/A	N/A	$9.20	D3	OPEN EDITION
SMA-VCMD3-06	NCM TIER 3 MNGD DEVICES: 5001-10000	$35.00	30.5%	$24.33	$8.05	N/A	$6.30	N/A	N/A	$8.05	D3	OPEN EDITION
SMA-VCMD3-07	NCM TIER 3 MNGD DEVICES: 10000+ UP	$25.00	30.5%	$17.38	$5.75	N/A	$4.50	N/A	N/A	$5.75	D3	OPEN EDITION
SMA-VCMD-F	ITOI NCM FAIL OVER LICENSE	$12,500.00	30.5%	$8,687.50	$2,875.00	N/A	$2,250.00	N/A	N/A	$2,875.00	D3	OPEN EDITION
SMA-VCMD-P	ITOI NCM PRODUCTION LICENSE	$25,000.00	30.5%	$17,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	D3	OPEN EDITION
SMA-VCMD-T	ITOI NCM TEST LAB LICENSE	$12,500.00	30.5%	$8,687.50	$2,875.00	N/A	$2,250.00	N/A	N/A	$2,875.00	D3	OPEN EDITION
SMA-VCM-HPNM	ITOI NCM HP OPENVIEW NNM INT MODULE	$0.00	30.5%	$0.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
SMA-VCM-LIC	ITOI NCM INT MODULES LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-VCM-MNC	ITOI NCM IBM TIVOLI NETCOOL INT MODULE	$0.00	30.5%	$0.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
SMA-VCM-SIC	ITOI NCM IT OPS INTEGRATION MODULE	$0.00	30.5%	$0.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
SMA-VCO-BOX	EMC VOYENCE CONTROL OPTIONAL COMPONENTS	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-VCO-LIC	ITOI NCM PCI ADVISOR LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-VCO-NA01	NCM NETWORK ADVISOR - LESS THAN 1K DEVS	$0.00	30.5%	$0.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
SMA-VCO-NA02	NCM NETWORK ADVISOR - 1K TO 10K DEVS	$0.00	30.5%	$0.00	$9,200.00	N/A	$7,200.00	N/A	N/A	$9,200.00	D3	OPEN EDITION
SMA-VCO-NA03	NCM NETWORK ADVISOR - 10K TO 100K DEVS	$0.00	30.5%	$0.00	$17,250.00	N/A	$13,500.00	N/A	N/A	$17,250.00	D3	OPEN EDITION
SMA-VCO-NA04	NCM NETWORK ADVISOR - 100K+UP DEVICES	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-VCO-NALIC	ITOI NCM NETWORK ADVISOR LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-VCO-PCI	ITOI NCM PCI ADVISOR	$0.00	22.5%	$0.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	E	OPEN EDITION
SMA-VC-ROY	EMC VOYENCE NEW CUSTOMER	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMA-VOIP-MS	EMC SMARTS VOIP AM MANAGED SERVERS	$0.00	30.5%	$0.00	$230.00	N/A	$180.00	N/A	N/A	$230.00	D3	OPEN EDITION
SMA-WAP-01	WIFI ACCESS POINTS LICENSE 1-1000	$38.00	30.5%	$26.41	$8.74	N/A	$6.84	N/A	N/A	$8.74	D3	OPEN EDITION
SMA-WAP-02	WIFI ACCESS POINTS LICENSE 1001-5000	$33.00	30.5%	$22.94	$7.59	N/A	$5.94	N/A	N/A	$7.59	D3	OPEN EDITION
SMA-WAP-03	WIFI ACCESS POINTS LICENSE 5001-10;000	$25.00	30.5%	$17.38	$5.75	N/A	$4.50	N/A	N/A	$5.75	D3	OPEN EDITION
SMA-WCTL-01	WIFI CONTROLLER LICENSE COUNT	$200.00	30.5%	$139.00	$46.00	N/A	$36.00	N/A	N/A	$46.00	D3	OPEN EDITION
SMA-WIFI-F	WIRELESS MANAGER - FAILOVER LICENSE	$7,500.00	30.5%	$5,212.50	$1,725.00	N/A	$1,350.00	N/A	N/A	$1,725.00	D3	OPEN EDITION
SMA-WIFI-P	WIRELESS MANAGER - PRODUCTION LICENSE	$15,000.00	30.5%	$10,425.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$3,450.00	D3	OPEN EDITION
SMAW-SDNR	SDN WR for Smarts=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMAW-SDNV	SDN WV for Smarts=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
SMC-SW-KIT	SYMMETRIX MANAGEMENT CONSOLE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
SMG-UPG-T01	SMG UP PP TO 14TB	$0.00	30.5%	$0.00	$673.90	N/A	N/A	N/A	N/A	$673.90	D3	OPEN EDITION
SMG-UPG-T02	SMG UP PP AT LEAST 15TB	$0.00	30.5%	$0.00	$588.80	N/A	N/A	N/A	N/A	$588.80	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SMG-UPG-T03	SMG UP PP AT LEAST 25TB	$0.00	30.5%	$0.00	$496.80	N/A	N/A	N/A	N/A	$496.80	D3	OPEN EDITION
SMG-UPG-T04	SMG UP PP AT LEAST 40TB	$0.00	30.5%	$0.00	$423.20	N/A	N/A	N/A	N/A	$423.20	D3	OPEN EDITION
SMG-UPG-T05	SMG UP PP AT LEAST 60TB	$0.00	30.5%	$0.00	$370.30	N/A	N/A	N/A	N/A	$370.30	D3	OPEN EDITION
SMG-UPG-T06	SMG UP PP AT LEAST 100TB	$0.00	30.5%	$0.00	$312.80	N/A	N/A	N/A	N/A	$312.80	D3	OPEN EDITION
SMG-UPG-T07	SMG UP PP AT LEAST 150TB	$0.00	30.5%	$0.00	$273.70	N/A	N/A	N/A	N/A	$273.70	D3	OPEN EDITION
SMG-UPG-T08	SMG UP PP AT LEAST 250TB	$0.00	30.5%	$0.00	$230.00	N/A	N/A	N/A	N/A	$230.00	D3	OPEN EDITION
SMG-UPG-T09	SMG UP PP AT LEAST 400TB	$0.00	30.5%	$0.00	$195.50	N/A	N/A	N/A	N/A	$195.50	D3	OPEN EDITION
SMG-UPG-T10	SMG UP PP AT LEAST 600TB	$0.00	30.5%	$0.00	$172.50	N/A	N/A	N/A	N/A	$172.50	D3	OPEN EDITION
SMG-UPG-T11	SMG UP PP AT LEAST 1000TB	$0.00	30.5%	$0.00	$144.90	N/A	N/A	N/A	N/A	$144.90	D3	OPEN EDITION
SMG-UPG-T12	SMG UP PP AT LEAST 1500TB	$0.00	30.5%	$0.00	$126.50	N/A	N/A	N/A	N/A	$126.50	D3	OPEN EDITION
SMG-UPG-T13	SMG UP PP AT LEAST 2500TB	$0.00	30.5%	$0.00	$105.80	N/A	N/A	N/A	N/A	$105.80	D3	OPEN EDITION
SMG-UPG-T14	SMG UP PP AT LEAST 4000TB	$0.00	30.5%	$0.00	$92.00	N/A	N/A	N/A	N/A	$92.00	D3	OPEN EDITION
SM-HD-T1-4U	SAN MGR HDS T1-T5UPG	$0.00	30.5%	$0.00	$149.50	N/A	N/A	N/A	N/A	$149.50	D3	OPEN EDITION
SM-HD-T5-30U	SAN MGR HDS T6-T30UPG	$0.00	30.5%	$0.00	$745.20	N/A	N/A	N/A	N/A	$745.20	D3	OPEN EDITION
SM-HP-T1-4U	CC5.x SM HP T1-4 UPG	$0.00	30.5%	$0.00	$209.30	N/A	N/A	N/A	N/A	$209.30	D3	OPEN EDITION
SM-HP-T5-30U	CC5.x SM HP T5-30 UPG	$0.00	30.5%	$0.00	$984.40	N/A	N/A	N/A	N/A	$984.40	D3	OPEN EDITION
SPP-CAPM-T01	SPP ICM UP TO 14TB	$0.00	30.5%	$0.00	$1,568.60	N/A	N/A	N/A	N/A	$1,568.60	D3	OPEN EDITION
SPP-CAPM-T02	SPP ICM AT LEAST 15TB	$0.00	30.5%	$0.00	$1,368.50	N/A	N/A	N/A	N/A	$1,368.50	D3	OPEN EDITION
SPP-CAPM-T03	SPP ICM AT LEAST 25TB	$0.00	30.5%	$0.00	$1,154.60	N/A	N/A	N/A	N/A	$1,154.60	D3	OPEN EDITION
SPP-CAPM-T04	SPP ICM AT LEAST 40TB	$0.00	30.5%	$0.00	$986.70	N/A	N/A	N/A	N/A	$986.70	D3	OPEN EDITION
SPP-CAPM-T05	SPP ICM AT LEAST 60TB	$0.00	30.5%	$0.00	$862.50	N/A	N/A	N/A	N/A	$862.50	D3	OPEN EDITION
SPP-CAPM-T06	SPP ICM AT LEAST 100TB	$0.00	30.5%	$0.00	$726.80	N/A	N/A	N/A	N/A	$726.80	D3	OPEN EDITION
SPP-CAPM-T07	SPP ICM AT LEAST 150TB	$0.00	30.5%	$0.00	$637.10	N/A	N/A	N/A	N/A	$637.10	D3	OPEN EDITION
SPP-CAPM-T08	SPP ICM AT LEAST 250TB	$0.00	30.5%	$0.00	$535.90	N/A	N/A	N/A	N/A	$535.90	D3	OPEN EDITION
SPP-CAPM-T09	SPP ICM AT LEAST 400TB	$0.00	30.5%	$0.00	$457.70	N/A	N/A	N/A	N/A	$457.70	D3	OPEN EDITION
SPP-CAPM-T10	SPP ICM AT LEAST 600TB	$0.00	30.5%	$0.00	$400.20	N/A	N/A	N/A	N/A	$400.20	D3	OPEN EDITION
SPP-CAPM-T11	SPP ICM AT LEAST 1000TB	$0.00	30.5%	$0.00	$338.10	N/A	N/A	N/A	N/A	$338.10	D3	OPEN EDITION
SPP-CAPM-T12	SPP ICM AT LEAST 1500TB	$0.00	30.5%	$0.00	$294.40	N/A	N/A	N/A	N/A	$294.40	D3	OPEN EDITION
SPP-CAPM-T13	SPP ICM AT LEAST 2500TB	$0.00	30.5%	$0.00	$248.40	N/A	N/A	N/A	N/A	$248.40	D3	OPEN EDITION
SPP-CAPM-T14	SPP ICM AT LEAST 4000TB	$0.00	30.5%	$0.00	$213.90	N/A	N/A	N/A	N/A	$213.90	D3	OPEN EDITION
SPP-KEY	SPP ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
SRM-ENABLER	SRM ENABLER MODEL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	OPEN EDITION
SRMENB-T1	SRM CPTY 0-.250	$0.00	30.5%	$0.00	$673.20	N/A	N/A	N/A	N/A	$673.20	D1	OPEN EDITION
SRMENB-T10	SRM CPTY 10.01-12.00	$0.00	30.5%	$0.00	$4,480.20	N/A	N/A	N/A	N/A	$4,480.20	D1	OPEN EDITION
SRMENB-T11	SRM CPTY 12.01-14.00	$0.00	30.5%	$0.00	$5,023.80	N/A	N/A	N/A	N/A	$5,023.80	D1	OPEN EDITION
SRMENB-T12	ESP CPTY 14.01-17.00	$0.00	30.5%	$0.00	$5,567.40	N/A	N/A	N/A	N/A	$5,567.40	D1	OPEN EDITION
SRMENB-T13	SRM CPTY 17.01-20.00	$0.00	30.5%	$0.00	$6,111.00	N/A	N/A	N/A	N/A	$6,111.00	D1	OPEN EDITION
SRMENB-T14	SRM CPTY 20.01-23.00	$0.00	30.5%	$0.00	$6,654.60	N/A	N/A	N/A	N/A	$6,654.60	D1	OPEN EDITION
SRMENB-T15	SRM CPTY 23.01-26.00	$0.00	30.5%	$0.00	$7,198.20	N/A	N/A	N/A	N/A	$7,198.20	D1	OPEN EDITION
SRMENB-T16	SRM CPTY 26.01-29.00	$0.00	30.5%	$0.00	$7,741.80	N/A	N/A	N/A	N/A	$7,741.80	D1	OPEN EDITION
SRMENB-T17	SRM CPTY 29.01-32.00	$0.00	30.5%	$0.00	$8,285.40	N/A	N/A	N/A	N/A	$8,285.40	D1	OPEN EDITION
SRMENB-T18	SRM CPTY 32.01-35.00	$0.00	30.5%	$0.00	$8,829.00	N/A	N/A	N/A	N/A	$8,829.00	D1	OPEN EDITION
SRMENB-T19	SRM CPTY 35.01-38.00	$0.00	30.5%	$0.00	$9,372.60	N/A	N/A	N/A	N/A	$9,372.60	D1	OPEN EDITION
SRMENB-T2	SRM CPTY .251-.500	$0.00	30.5%	$0.00	$855.00	N/A	N/A	N/A	N/A	$855.00	D1	OPEN EDITION
SRMENB-T20	SRM CPTY 38.01-41.00	$0.00	30.5%	$0.00	$9,916.20	N/A	N/A	N/A	N/A	$9,916.20	D1	OPEN EDITION
SRMENB-T21	SRM CPTY 41.01-44.00	$0.00	30.5%	$0.00	$10,459.80	N/A	N/A	N/A	N/A	$10,459.80	D1	OPEN EDITION
SRMENB-T22	SRM CPTY 44.01-47.00	$0.00	30.5%	$0.00	$11,003.40	N/A	N/A	N/A	N/A	$11,003.40	D1	OPEN EDITION
SRMENB-T23	SRM CPTY 47.01-50.00	$0.00	30.5%	$0.00	$11,547.00	N/A	N/A	N/A	N/A	$11,547.00	D1	OPEN EDITION
SRMENB-T24	SRM CPTY 50.01-53.00	$0.00	30.5%	$0.00	$12,090.60	N/A	N/A	N/A	N/A	$12,090.60	D1	OPEN EDITION
SRMENB-T25	SRM CPTY 53.01-56.00	$0.00	30.5%	$0.00	$12,634.20	N/A	N/A	N/A	N/A	$12,634.20	D1	OPEN EDITION
SRMENB-T26	SRM CPTY 56.01-59.00	$0.00	30.5%	$0.00	$13,177.80	N/A	N/A	N/A	N/A	$13,177.80	D1	OPEN EDITION
SRMENB-T27	SRM CPTY 59.01-62.00	$0.00	30.5%	$0.00	$13,721.40	N/A	N/A	N/A	N/A	$13,721.40	D1	OPEN EDITION
SRMENB-T28	SRM CPTY 62.01-65.00	$0.00	30.5%	$0.00	$14,265.00	N/A	N/A	N/A	N/A	$14,265.00	D1	OPEN EDITION
SRMENB-T29	SRM CPTY 65.01-68.00	$0.00	30.5%	$0.00	$14,808.60	N/A	N/A	N/A	N/A	$14,808.60	D1	OPEN EDITION
SRMENB-T3	SRM CPTY .501-.750	$0.00	30.5%	$0.00	$1,036.80	N/A	N/A	N/A	N/A	$1,036.80	D1	OPEN EDITION
SRMENB-T30	SRM CPTY 68.01-71.00	$0.00	30.5%	$0.00	$15,352.20	N/A	N/A	N/A	N/A	$15,352.20	D1	OPEN EDITION
SRMENB-T4	SRM CPTY .751-1.00	$0.00	30.5%	$0.00	$1,218.60	N/A	N/A	N/A	N/A	$1,218.60	D1	OPEN EDITION
SRMENB-T5	SRM CPTY 1.01-2.00	$0.00	30.5%	$0.00	$1,762.20	N/A	N/A	N/A	N/A	$1,762.20	D1	OPEN EDITION
SRMENB-T6	SRM CPTY 2.01-4.00	$0.00	30.5%	$0.00	$2,305.80	N/A	N/A	N/A	N/A	$2,305.80	D1	OPEN EDITION
SRMENB-T7	SRM CPTY 4.01-6.00	$0.00	30.5%	$0.00	$2,849.40	N/A	N/A	N/A	N/A	$2,849.40	D1	OPEN EDITION
SRMENB-T8	SRM CPTY 6.01-8.00	$0.00	30.5%	$0.00	$3,393.00	N/A	N/A	N/A	N/A	$3,393.00	D1	OPEN EDITION
SRMENB-T9	SRM CPTY 8.01-10.00	$0.00	30.5%	$0.00	$3,936.60	N/A	N/A	N/A	N/A	$3,936.60	D1	OPEN EDITION
STS6-CAPM-T01	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$588.80	N/A	N/A	N/A	N/A	$588.80	D3	OPEN EDITION
STS6-CAPM-T02	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$512.90	N/A	N/A	N/A	N/A	$512.90	D3	OPEN EDITION
STS6-CAPM-T03	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$432.40	N/A	N/A	N/A	N/A	$432.40	D3	OPEN EDITION
STS6-CAPM-T04	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$370.30	N/A	N/A	N/A	N/A	$370.30	D3	OPEN EDITION
STS6-CAPM-T05	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$324.30	N/A	N/A	N/A	N/A	$324.30	D3	OPEN EDITION
STS6-CAPM-T06	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$271.40	N/A	N/A	N/A	N/A	$271.40	D3	OPEN EDITION
STS6-CAPM-T07	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$239.20	N/A	N/A	N/A	N/A	$239.20	D3	OPEN EDITION
STS6-CAPM-T08	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$200.10	N/A	N/A	N/A	N/A	$200.10	D3	OPEN EDITION
STS6-CAPM-T09	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$170.20	N/A	N/A	N/A	N/A	$170.20	D3	OPEN EDITION
STS6-CAPM-T10	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$149.50	N/A	N/A	N/A	N/A	$149.50	D3	OPEN EDITION
STS6-CAPM-T11	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$126.50	N/A	N/A	N/A	N/A	$126.50	D3	OPEN EDITION
STS6-CAPM-T12	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$110.40	N/A	N/A	N/A	N/A	$110.40	D3	OPEN EDITION
STS6-CAPM-T13	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$94.30	N/A	N/A	N/A	N/A	$94.30	D3	OPEN EDITION
STS6-CAPM-T14	EMC CONTROLCENTER 6.0 STORAGESCOPE PPA T	$0.00	30.5%	$0.00	$80.50	N/A	N/A	N/A	N/A	$80.50	D3	OPEN EDITION
STS6-UPG-T01	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$469.20	N/A	N/A	N/A	N/A	$469.20	D3	OPEN EDITION
STS6-UPG-T02	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$416.30	N/A	N/A	N/A	N/A	$416.30	D3	OPEN EDITION
STS6-UPG-T03	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$345.00	N/A	N/A	N/A	N/A	$345.00	D3	OPEN EDITION
STS6-UPG-T04	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$303.60	N/A	N/A	N/A	N/A	$303.60	D3	OPEN EDITION
STS6-UPG-T05	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$259.90	N/A	N/A	N/A	N/A	$259.90	D3	OPEN EDITION
STS6-UPG-T06	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$218.50	N/A	N/A	N/A	N/A	$218.50	D3	OPEN EDITION
STS6-UPG-T07	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$188.60	N/A	N/A	N/A	N/A	$188.60	D3	OPEN EDITION
STS6-UPG-T08	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$163.30	N/A	N/A	N/A	N/A	$163.30	D3	OPEN EDITION
STS6-UPG-T09	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$138.00	N/A	N/A	N/A	N/A	$138.00	D3	OPEN EDITION
STS6-UPG-T10	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$121.90	N/A	N/A	N/A	N/A	$121.90	D3	OPEN EDITION
STS6-UPG-T11	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$101.20	N/A	N/A	N/A	N/A	$101.20	D3	OPEN EDITION
STS6-UPG-T12	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	OPEN EDITION
STS6-UPG-T13	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$73.60	D3	OPEN EDITION
STS6-UPG-T14	EMC CONTROLCENTER 6.0 STORAGESCOPE MR UP	$0.00	30.5%	$0.00	$64.40	N/A	N/A	N/A	N/A	$64.40	D3	OPEN EDITION
STS-CAPM-T01	STS ICM UP TO 14TB	$0.00	30.5%	$0.00	$588.80	N/A	N/A	N/A	N/A	$588.80	D3	OPEN EDITION
STS-CAPM-T02	STS ICM AT LEAST 15TB	$0.00	30.5%	$0.00	$512.90	N/A	N/A	N/A	N/A	$512.90	D3	OPEN EDITION
STS-CAPM-T03	STS ICM AT LEAST 25TB	$0.00	30.5%	$0.00	$432.40	N/A	N/A	N/A	N/A	$432.40	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
STS-CAPM-T04	STS ICM AT LEAST 40TB	$0.00	30.5%	$0.00	$370.30	N/A	N/A	N/A	N/A	$370.30	D3	OPEN EDITION
STS-CAPM-T05	STS ICM AT LEAST 60TB	$0.00	30.5%	$0.00	$324.30	N/A	N/A	N/A	N/A	$324.30	D3	OPEN EDITION
STS-CAPM-T06	STS ICM AT LEAST 100TB	$0.00	30.5%	$0.00	$271.40	N/A	N/A	N/A	N/A	$271.40	D3	OPEN EDITION
STS-CAPM-T07	STS ICM AT LEAST 150TB	$0.00	30.5%	$0.00	$239.20	N/A	N/A	N/A	N/A	$239.20	D3	OPEN EDITION
STS-CAPM-T08	STS ICM AT LEAST 250TB	$0.00	30.5%	$0.00	$200.10	N/A	N/A	N/A	N/A	$200.10	D3	OPEN EDITION
STS-CAPM-T09	STS ICM AT LEAST 400TB	$0.00	30.5%	$0.00	$170.20	N/A	N/A	N/A	N/A	$170.20	D3	OPEN EDITION
STS-CAPM-T10	STS ICM AT LEAST 600TB	$0.00	30.5%	$0.00	$149.50	N/A	N/A	N/A	N/A	$149.50	D3	OPEN EDITION
STS-CAPM-T11	STS ICM AT LEAST 1000TB	$0.00	30.5%	$0.00	$126.50	N/A	N/A	N/A	N/A	$126.50	D3	OPEN EDITION
STS-CAPM-T12	STS ICM AT LEAST 1500TB	$0.00	30.5%	$0.00	$110.40	N/A	N/A	N/A	N/A	$110.40	D3	OPEN EDITION
STS-CAPM-T13	STS ICM AT LEAST 2500TB	$0.00	30.5%	$0.00	$94.30	N/A	N/A	N/A	N/A	$94.30	D3	OPEN EDITION
STS-CAPM-T14	STS ICM AT LEAST 4000TB	$0.00	30.5%	$0.00	$80.50	N/A	N/A	N/A	N/A	$80.50	D3	OPEN EDITION
STSFLR-KEY	STS+FLR ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
STS-KEY	STS ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
STS-UPG-T01	STS UP MR TO 14TB	$0.00	30.5%	$0.00	$469.20	N/A	N/A	N/A	N/A	$469.20	D3	OPEN EDITION
STS-UPG-T02	STS UP MR AT LEAST 15TB	$0.00	30.5%	$0.00	$416.30	N/A	N/A	N/A	N/A	$416.30	D3	OPEN EDITION
STS-UPG-T03	STS UP MR AT LEAST 25TB	$0.00	30.5%	$0.00	$345.00	N/A	N/A	N/A	N/A	$345.00	D3	OPEN EDITION
STS-UPG-T04	STS UP MR AT LEAST 40TB	$0.00	30.5%	$0.00	$303.60	N/A	N/A	N/A	N/A	$303.60	D3	OPEN EDITION
STS-UPG-T05	STS UP MR AT LEAST 60TB	$0.00	30.5%	$0.00	$259.90	N/A	N/A	N/A	N/A	$259.90	D3	OPEN EDITION
STS-UPG-T06	STS UP MR AT LEAST 100TB	$0.00	30.5%	$0.00	$218.50	N/A	N/A	N/A	N/A	$218.50	D3	OPEN EDITION
STS-UPG-T07	STS UP MR AT LEAST 150TB	$0.00	30.5%	$0.00	$188.60	N/A	N/A	N/A	N/A	$188.60	D3	OPEN EDITION
STS-UPG-T08	STS UP MR AT LEAST 250TB	$0.00	30.5%	$0.00	$163.30	N/A	N/A	N/A	N/A	$163.30	D3	OPEN EDITION
STS-UPG-T09	STS UP MR AT LEAST 400TB	$0.00	30.5%	$0.00	$138.00	N/A	N/A	N/A	N/A	$138.00	D3	OPEN EDITION
STS-UPG-T10	STS UP MR AT LEAST 600TB	$0.00	30.5%	$0.00	$121.90	N/A	N/A	N/A	N/A	$121.90	D3	OPEN EDITION
STS-UPG-T11	STS UP MR AT LEAST 1000TB	$0.00	30.5%	$0.00	$101.20	N/A	N/A	N/A	N/A	$101.20	D3	OPEN EDITION
STS-UPG-T12	STS UP MR AT LEAST 1500TB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	OPEN EDITION
STS-UPG-T13	STS UP MR AT LEAST 2500TB	$0.00	30.5%	$0.00	$73.60	N/A	N/A	N/A	N/A	$73.60	D3	OPEN EDITION
STS-UPG-T14	STS UP MR AT LEAST 4000TB	$0.00	30.5%	$0.00	$64.40	N/A	N/A	N/A	N/A	$64.40	D3	OPEN EDITION
SYM-TIER-RN-O	SYMMETRIX TIER RUN TIME KIT OS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	OPEN EDITION
SYM-TIER-RN-Z	SYMMETRIX TIER RUNTIME KIT FOR MAINFRAME	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	OPEN EDITION
VBK-MGM1-720A	VBLOCK 700a INFRA MANAGEMENT 10K=MA	$250,000.00	30.5%	$173,750.00	$57,500.00	N/A	$45,000.00	N/A	N/A	$57,500.00	D3	OPEN EDITION
VBK-MGM2-720A	VBLOCK 700a INFRA MANAGEMENT 20K=MA	$400,000.00	30.5%	$278,000.00	$92,000.00	N/A	$72,000.00	N/A	N/A	$92,000.00	D3	OPEN EDITION
VBK-MGM4-720A	VBLOCK 700a INFRA MANAGEMENT 40K=MA	$600,000.00	30.5%	$417,000.00	$138,000.00	N/A	$108,000.00	N/A	N/A	$138,000.00	D3	OPEN EDITION
VBK-MGMT-320A	VBLOCK 300a INFRA MANAGEMENT=MA	$180,000.00	30.5%	$125,100.00	$41,400.00	N/A	$32,400.00	N/A	N/A	$41,400.00	D3	OPEN EDITION
VBK-MTR1-700	VBLOCK 700 MONITORING VMAX 10K=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
VBK-MTR2-700	VBLOCK 700 MONITORING VMAX 20K=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
VBK-MTR-300	VBLOCK 300 MONITORING=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
VBK-MTR4-700	VBLOCK 700 MONITORING VMAX 40K=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
VBK-PRV1-700	VBLOCK 700 PROVISIONING VMAX 10K=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
VBK-PRV2-700	VBLOCK 700 PROVISIONING VMAX 20K=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
VBK-PRV-300	VBLOCK 300 PROVISIONING=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
VBK-PRV4-700	VBLOCK 700 PROVISIONING VMAX 40K=MA	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
VBK-UIM-200	VBLOCK 200 UIM=MA	$50,000.00	30.5%	$34,750.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
VBK-UIM-320	VBLOCK 300/320 UIM = MA	$125,000.00	30.5%	$86,875.00	$28,750.00	N/A	$22,500.00	N/A	N/A	$28,750.00	D3	OPEN EDITION
VBK-UIM-720	VBLOCK 700/720 UIM = MA	$250,000.00	30.5%	$173,750.00	$57,500.00	N/A	$45,000.00	N/A	N/A	$57,500.00	D3	OPEN EDITION
VBK-UIM-KITO	VBK/VSX UIM PHYSICAL KIT2	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	N/A	D3	OPEN EDITION
VBK-UIM-KITP	VBK/VSX UIM PHYSICAL KIT1	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	N/A	D3	OPEN EDITION
VBK-UIM-LIC	VBLOCK UIM LICENSE CARD	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
VME-RPHW-G5	RPA GEN5-Non TAA FOR VMAX10K	$0.00	22.5%	$0.00	$1,283.50	$898.45	N/A	$385.00	N/A	$1,283.50	E	OPEN EDITION
VME-RPHW-G5T	RPA GEN5-TAA FOR VMAX10K	$17,880.00	22.5%	$13,857.00	$1,788.00	$1,251.60	N/A	$536.00	N/A	$1,788.00	E	OPEN EDITION
VMX-RPHW-G5	RPA GEN5-Non TAA FOR VMAX20K & VMAX40K	$0.00	22.5%	$0.00	$1,283.50	$898.45	N/A	$385.00	N/A	$1,283.50	E	OPEN EDITION
VMX-RPHW-G5T	RPA GEN5-TAA FOR VMAX 20K & VMAX 40K	$17,880.00	22.5%	$13,857.00	$1,788.00	$1,251.60	N/A	$536.00	N/A	$1,788.00	E	OPEN EDITION
VPLX-RPHW-G5T	RPA GEN5-TAA FOR VPLEX	$17,880.00	22.5%	$13,857.00	$1,788.00	$1,251.60	N/A	$536.00	N/A	$1,788.00	E	OPEN EDITION
VPX-RPHW-G5	RPA GEN5 FOR VPLEX	$12,835.00	22.5%	$9,947.13	$1,283.50	$898.45	N/A	$385.00	N/A	$1,283.50	E	OPEN EDITION
VPX-RPHW-G5T	RPA GEN5 TAA FOR RP VPLEX	$17,880.00	22.5%	$13,857.00	$1,788.00	$1,251.60	N/A	$536.00	N/A	$1,788.00	E	OPEN EDITION
VSX-UIM-LG	VSPEX UIM LARGE = MA	$100,000.00	30.5%	$69,500.00	$23,000.00	N/A	$18,000.00	N/A	N/A	$23,000.00	D3	OPEN EDITION
VSX-UIM-MD	VSPEX UIM MEDIUM = MA	$50,000.00	30.5%	$34,750.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
VSX-UIM-SM	VSPEX UIM SMALL = MA	$25,000.00	30.5%	$17,375.00	$5,750.00	N/A	$4,500.00	N/A	N/A	$5,750.00	D3	OPEN EDITION
W4N5620SAM	SOLUTIONPACK FOR ALCATEL 5620SAM	$30,000.00	30.5%	$20,850.00	$6,900.00	N/A	$5,400.00	N/A	N/A	$6,900.00	D3	OPEN EDITION
W4NAVAYA	SOLUTIONPACK FOR AVAYA VOIP	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NBROADSOFT	SOLUTIONPACK FOR BROADSOFT VOIP	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NC-JMS	COLLECTOR FOR JMS	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NC-JMX	COLLECTOR FOR JMX	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NC-SNMP	COLLECTOR FOR SNMP/ICMP	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NC-SQL	COLLECTOR FOR SQL	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NC-SSH	COLLECTOR FOR SSH/TELNET	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NC-TEXT	COLLECTOR FOR CSV/TEXT	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NCUCM	SOLUTIONPACK FOR CISCO VOIP	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NC-WMI	COLLECTOR FOR WMI/POWERSHELL	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NC-XML	COLLECTOR FOR XML/SOAP	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NE2E	SOLUTIONPACK FOR TRANSACTIONS	$50,000.00	30.5%	$34,750.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
W4NFAIL-LAB	W4N FAILOVER/LAB LICENSE	$15,000.00	30.5%	$10,425.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$3,450.00	D3	OPEN EDITION
W4NFLOWS	SOLUTIONPACK FOR TRAFFIC FLOWS	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NGEOMAPS	GEOMAPS MODULE	$30,000.00	30.5%	$20,850.00	$6,900.00	N/A	$5,400.00	N/A	N/A	$6,900.00	D3	OPEN EDITION
W4NHPOVO	SOLUTIONPACK FOR HP OPENVIEW	$30,000.00	30.5%	$20,850.00	$6,900.00	N/A	$5,400.00	N/A	N/A	$6,900.00	D3	OPEN EDITION
W4NHUAWEI	SOLUTIONPACK FOR HUAWEI IMANAGER	$30,000.00	30.5%	$20,850.00	$6,900.00	N/A	$5,400.00	N/A	N/A	$6,900.00	D3	OPEN EDITION
W4NIPH-50	IPHONE INTEGRATION (50NAMEDUSERS)	$7,500.00	30.5%	$5,212.50	$1,725.00	N/A	$1,350.00	N/A	N/A	$1,725.00	D3	OPEN EDITION
W4NITOI	SOLUTIONPACK FOR EMC ITOI IP/ACM/ESM	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NITOI-BAS	ITOI BASIC REPORTING	$21,000.00	30.5%	$14,595.00	$4,830.00	N/A	$3,780.00	N/A	N/A	$4,830.00	D3	OPEN EDITION
W4NITOI-BAS-1	ITOI BASIC RPTG MGD DEVICES 1 TO 1499	$12.00	30.5%	$8.34	$2.76	N/A	$2.16	N/A	N/A	$2.76	D3	OPEN EDITION
W4NITOI-BAS-2	ITOI BASIC RPTG MGD DEVICES 1500 TO 3499	$10.00	30.5%	$6.95	$2.30	N/A	$1.80	N/A	N/A	$2.30	D3	OPEN EDITION
W4NITOI-BAS-3	ITOI BASIC RPTG MGD DEVICES 3500 TO 9999	$8.00	30.5%	$5.56	$1.84	N/A	$1.44	N/A	N/A	$1.84	D3	OPEN EDITION
W4NITOI-BAS-4	ITOI BASIC RPTG MGD DEVICES 10;000 PLUS	$6.00	30.5%	$4.17	$1.38	N/A	$1.08	N/A	N/A	$1.38	D3	OPEN EDITION
W4N-KIT	EMC Watch4Net Physical Media	$0.00	30.5%	$0.00	$0.00	N/A	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
W4NMD-ACC-1	MGD DEVICES: ACCESS; 1 TO 1;499	$20.00	30.5%	$13.90	$4.60	N/A	$3.60	N/A	N/A	$4.60	D3	OPEN EDITION
W4NMD-ACC-2	MGD DEVICES: ACCESS; 1500 TO 3499	$15.00	30.5%	$10.43	$3.45	N/A	$2.70	N/A	N/A	$3.45	D3	OPEN EDITION
W4NMD-ACC-3	MGD DEVICES: ACCESS; 3500 TO 9999	$12.00	30.5%	$8.34	$2.76	N/A	$2.16	N/A	N/A	$2.76	D3	OPEN EDITION
W4NMD-ACC-4	MGD DEVICES: ACCESS; 10;000PLUS	$8.00	30.5%	$5.56	$1.84	N/A	$1.44	N/A	N/A	$1.84	D3	OPEN EDITION
W4NMD-FLOW-1	MGD FLOW-ENABLED ROUTERS: 1 TO 10	$800.00	30.5%	$556.00	$184.00	N/A	$144.00	N/A	N/A	$184.00	D3	OPEN EDITION
W4NMD-FLOW-2	MGD FLOW-ENABLED ROUTERS: 11 TO 50	$600.00	30.5%	$417.00	$138.00	N/A	$108.00	N/A	N/A	$138.00	D3	OPEN EDITION
W4NMD-FLOW-3	MGD FLOW-ENABLED ROUTERS: 51 TO 200	$460.00	30.5%	$319.70	$105.80	N/A	$82.80	N/A	N/A	$105.80	D3	OPEN EDITION
W4NMD-FLOW-4	MGD FLOW-ENABLED ROUTERS: 201 TO 500	$350.00	30.5%	$243.25	$80.50	N/A	$63.00	N/A	N/A	$80.50	D3	OPEN EDITION
W4NMD-FLOW-5	MGD FLOW-ENABLED ROUTERS: 500PLUS	$270.00	30.5%	$187.65	$62.10	N/A	$48.60	N/A	N/A	$62.10	D3	OPEN EDITION
W4NMD-HE-1	MGD DEVICES: NETWORK HE; 1 TO 1499	$750.00	30.5%	$521.25	$172.50	N/A	$135.00	N/A	N/A	$172.50	D3	OPEN EDITION

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
W4NMD-HE-2	MGD DEVICES: NETWORK HE; 1500 TO 3499	$570.00	30.5%	$396.15	$131.10	N/A	$102.60	N/A	N/A	$131.10	D3	OPEN EDITION
W4NMD-HE-3	MGD DEVICES: NETWORK HE; 3500 TO 9999	$430.00	30.5%	$298.85	$98.90	N/A	$77.40	N/A	N/A	$98.90	D3	OPEN EDITION
W4NMD-HE-4	MGD DEVICES: NETWORK HE; 10000PLUS	$330.00	30.5%	$229.35	$75.90	N/A	$59.40	N/A	N/A	$75.90	D3	OPEN EDITION
W4NMD-NET-1	MGD DEVICES: NETWORK; 1 TO 1499	$150.00	30.5%	$104.25	$34.50	N/A	$27.00	N/A	N/A	$34.50	D3	OPEN EDITION
W4NMD-NET-2	MGD DEVICES: NETWORK; 1500 TO 3499	$115.00	30.5%	$79.93	$26.45	N/A	$20.70	N/A	N/A	$26.45	D3	OPEN EDITION
W4NMD-NET-3	MGD DEVICES: NETWORK; 3500 TO 9999	$85.00	30.5%	$59.08	$19.55	N/A	$15.30	N/A	N/A	$19.55	D3	OPEN EDITION
W4NMD-NET-4	MGD DEVICES: NETWORK; 10;000PLUS	$65.00	30.5%	$45.18	$14.95	N/A	$11.70	N/A	N/A	$14.95	D3	OPEN EDITION
W4NMD-SVR-1	MGD DEVICES: SERVERS; 1 TO 1499	$70.00	30.5%	$48.65	$16.10	N/A	$12.60	N/A	N/A	$16.10	D3	OPEN EDITION
W4NMD-SVR-2	MGD DEVICES: SERVERS 1500 TO 3499	$55.00	30.5%	$38.23	$12.65	N/A	$9.90	N/A	N/A	$12.65	D3	OPEN EDITION
W4NMD-SVR-3	MGD DEVICES: SERVERS; 3500 TO 9999	$40.00	30.5%	$27.80	$9.20	N/A	$7.20	N/A	N/A	$9.20	D3	OPEN EDITION
W4NMD-SVR-4	MGD DEVICES: SERVERS; 10;000PLUS	$30.00	30.5%	$20.85	$6.90	N/A	$5.40	N/A	N/A	$6.90	D3	OPEN EDITION
W4NMD-TB-1	MGD TERABYTES: 1 TO 25TB	$3,560.00	30.5%	$2,474.20	$818.80	N/A	$640.80	N/A	N/A	$818.80	D3	OPEN EDITION
W4NMD-TB-2	MGD TERABYTES: 26 TO 100TB	$2,983.00	30.5%	$2,073.19	$686.09	N/A	$536.94	N/A	N/A	$686.09	D3	OPEN EDITION
W4NMD-TB-3	MGD TERABYTES: 101 TO 400TB	$1,956.00	30.5%	$1,359.42	$449.88	N/A	$352.08	N/A	N/A	$449.88	D3	OPEN EDITION
W4NMD-TB-4	MGD TERABYTES: 401 TO 1;000TB	$1,385.00	30.5%	$962.58	$318.55	N/A	$249.30	N/A	N/A	$318.55	D3	OPEN EDITION
W4NMD-TB-5	MGD TERABYTES: 1;000TBPLUS	$1,385.00	30.5%	$962.58	$318.55	N/A	$249.30	N/A	N/A	$318.55	D3	OPEN EDITION
W4NMD-VOIP-1	MGD IP PHONES: 1 TO 10000	$6.00	30.5%	$4.17	$1.38	N/A	$1.08	N/A	N/A	$1.38	D3	OPEN EDITION
W4NMD-VOIP-2	MGD IP PHONES: 10001 TO 20000	$5.00	30.5%	$3.48	$1.15	N/A	$0.90	N/A	N/A	$1.15	D3	OPEN EDITION
W4NMD-VOIP-3	MGD IP PHONES: 20001 TO 40000	$4.00	30.5%	$2.78	$0.92	N/A	$0.72	N/A	N/A	$0.92	D3	OPEN EDITION
W4NMD-VOIP-4	MGD IP PHONES: 40000PLUS	$3.00	30.5%	$2.09	$0.69	N/A	$0.54	N/A	N/A	$0.69	D3	OPEN EDITION
W4NNETACT	SOLUTIONPACK FOR NOKIA NETACT	$30,000.00	30.5%	$20,850.00	$6,900.00	N/A	$5,400.00	N/A	N/A	$6,900.00	D3	OPEN EDITION
W4NR-ACME	REPORTPACK FOR ACME PACKET SBC	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-BCOAT	REPORTPACK FOR BLUECOAT SG SERIES	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-BGP	REPORTPACK FOR BGP	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-BIGIP	REPORTPACK FOR F5 BIGIP	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-CABLE	REPORTPACK FOR CABLE DOCSIS	$30,000.00	30.5%	$20,850.00	$6,900.00	N/A	$5,400.00	N/A	N/A	$6,900.00	D3	OPEN EDITION
W4NR-CHKPT	REPORTPACK FOR CHECKPOINT FIREWALL	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-CISFW	REPORTPACK FOR CISCO FIREWALL	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-CLAR	REPORTPACK FOR EMC CLARIION	$50,000.00	30.5%	$34,750.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
W4NR-CWIFI	REPORTPACK FOR CISCO WIFI	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-DB2	REPORTPACK FOR IBM DB2	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-DSLAM	REPORTPACK FOR DSLAM	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NR-FC	REPORTPACK FIBRE-CHANNEL FABRICS	$50,000.00	30.5%	$34,750.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
W4NR-HPEVA	REPORTPACK FOR HP EVA	$50,000.00	30.5%	$34,750.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
W4NR-IBMDS	REPORTPACK FOR IBM DS SERIES	$50,000.00	30.5%	$34,750.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
W4NR-IBMSV	REPORTPACK FOR IBM SVC	$50,000.00	30.5%	$34,750.00	$11,500.00	N/A	$9,000.00	N/A	N/A	$11,500.00	D3	OPEN EDITION
W4NR-IPSLA	REPORTPACK FOR CISCO IP-SLA	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NR-JUNFW	REPORTPACK FOR JUNIPER FIREWALL	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-JUNQOS	REPORTPACK FOR JUNIPER QOS	$15,000.00	30.5%	$10,425.00	$3,450.00	N/A	$2,700.00	N/A	N/A	$3,450.00	D3	OPEN EDITION
W4NR-MPLS	REPORTPACK FOR MPLS	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NR-MSSQL	REPORTPACK FOR MICROSOFT SQLSERVER	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-MYSQL	REPORTPACK FOR MYSQL	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-NETAP	REPORTPACK FOR NETAPP FILERS	$75,000.00	30.5%	$52,125.00	$17,250.00	N/A	$13,500.00	N/A	N/A	$17,250.00	D3	OPEN EDITION
W4NR-NGGSN	REPORTPACK FOR NSN GGSN	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-NSCA	REPORTPACK FOR CITRIX NETSCALER	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NR-ORA	REPORTPACK FOR ORACLE	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-QOS	REPORTPACK FOR CISCO CLASS-BASED QOS	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-RIM	REPORTPACK RIM BLACKBERRY SERVER	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NR-RPM	REPORTPACK FOR JUNIPER RPM	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NR-SYMM	REPORTPACK FOR EMC SYMMETRIX	$75,000.00	30.5%	$52,125.00	$17,250.00	N/A	$13,500.00	N/A	N/A	$17,250.00	D3	OPEN EDITION
W4NR-UPS	REPORTPACK FOR UPS	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NSCOM	SOLUTIONPACK FOR MICROSOFT SCOM	$20,000.00	30.5%	$13,900.00	$4,600.00	N/A	$3,600.00	N/A	N/A	$4,600.00	D3	OPEN EDITION
W4NSERVER	W4N PRODUCTION SERVER LICENSE	$30,000.00	30.5%	$20,850.00	$6,900.00	N/A	$5,400.00	N/A	N/A	$6,900.00	D3	OPEN EDITION
W4NSTORAGE	SOLUTIONPACK FOR STORAGE	$75,000.00	30.5%	$52,125.00	$17,250.00	N/A	$13,500.00	N/A	N/A	$17,250.00	D3	OPEN EDITION
W4NTR-OS	TRAINING ON CUSTOMER SITE (5 DAY)	$20,000.00	30.5%	$13,900.00	$0.00	N/A	$0.00	N/A	N/A	N/A	D3	OPEN EDITION
W4NTR-P5	TRAINING AT MONTREAL FACILITY (5 DAY)	$4,500.00	30.5%	$3,127.50	$0.00	N/A	$0.00	N/A	N/A	N/A	D3	OPEN EDITION
W4NUCS	SOLUTIONPACK FOR CISCO UCS MANAGER	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
W4NVBLOCK-1	Solution Pack for Vblock Series 300	$98,000.00	30.5%	$68,110.00	$22,540.00	N/A	$17,640.00	N/A	N/A	$22,540.00	D3	OPEN EDITION
W4NVBLOCK-2	Solution Pack for Vblock Series 700	$380,000.00	30.5%	$264,100.00	$87,400.00	N/A	$68,400.00	N/A	N/A	$87,400.00	D3	OPEN EDITION
W4NVMWARE	SOLUTIONPACK FOR VMWARE VSPHERE	$10,000.00	30.5%	$6,950.00	$2,300.00	N/A	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN EDITION
WEBX-SOFTWR	WEBXTENDER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN EDITION
WLA-KEY	WLA ICM LIC KEY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION
WP-PORTLETS	WEB PUBLISHER PORTLETS ST	$0.00	30.5%	$0.00	$15.75	$13.50	$11.25	N/A	N/A	$15.75	D3	OPEN EDITION
XELOR32E	ROLEX ENGINE	$0.00	22.5%	$0.00	$7,200.00	N/A	N/A	N/A	N/A	$7,200.00	E	OPEN EDITION
XELORDTS	ROLEX DATA TAP SOLARIS	$0.00	22.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$900.00	E	OPEN EDITION
XELORDTW	ROLEX DATA TAP WINDOWS	$0.00	22.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$900.00	E	OPEN EDITION
DBX-OPT-KIT	DBX OPT SW KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN EDITION SW
456-000-054	RETROSPECT ADVANCED TAPE SUPPORT	$0.00	30.5%	$0.00	$309.81	$282.87	$242.46	N/A	N/A	$309.81	D3	OPEN STORAGE
456-000-055	RETROSPECT DISASTER RECOVERY	$0.00	30.5%	$0.00	$206.31	$188.37	$161.46	N/A	N/A	$206.31	D3	OPEN STORAGE
456-000-056	RETROSPECT EXCHANGE SERVER AGENT	$0.00	30.5%	$0.00	$309.81	$282.87	$242.46	N/A	N/A	$309.81	D3	OPEN STORAGE
456-000-057	RETROSPECT MACINTOSH CLIENT 50-PACK	$0.00	30.5%	$0.00	$455.86	$416.22	$356.76	N/A	N/A	$455.86	D3	OPEN STORAGE
456-000-058	RETROSPECT FOR WINDOWS MULTI SERVER	$0.00	30.5%	$0.00	$502.32	$458.64	$393.12	N/A	N/A	$502.32	D3	OPEN STORAGE
456-000-059	RETROSPECT OPEN FILE OPTION	$0.00	30.5%	$0.00	$448.73	$409.71	$351.18	N/A	N/A	$448.73	D3	OPEN STORAGE
456-000-060	RETROSPECT SERVER CLIENT 1-PACK	$0.00	30.5%	$0.00	$85.10	$77.70	$66.60	N/A	N/A	$85.10	D3	OPEN STORAGE
456-000-061	RETROSPECT FOR MACINTOSH SERVER	$0.00	30.5%	$0.00	$277.61	$253.47	$217.26	N/A	N/A	$277.61	D3	OPEN STORAGE
456-000-062	RETROSPECT FOR WINDOWS SINGLE SERVER	$0.00	30.5%	$0.00	$241.96	$220.92	$189.36	N/A	N/A	$241.96	D3	OPEN STORAGE
456-000-063	RETROSPECT SQL SERVER AGENT	$0.00	30.5%	$0.00	$309.81	$282.87	$242.46	N/A	N/A	$309.81	D3	OPEN STORAGE
456-000-065	RETROSPECT PROFESSIONAL - QTY 100	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-000-268	CENTERA BKUP & RCVRY MOD 8 NODES OR LESS	$0.00	30.5%	$0.00	$1,966.50	$1,795.50	N/A	N/A	N/A	$2,753.16	DH	OPEN STORAGE
456-000-269	CENTERA BKUP & RCVRY MOD 9 TO 16 NODES	$0.00	30.5%	$0.00	$3,933.00	$3,591.00	N/A	N/A	N/A	$5,506.20	DH	OPEN STORAGE
456-000-270	CENTERA BKUP & RCVRY MOD 17 TO 24 NODES	$0.00	30.5%	$0.00	$5,899.50	$5,386.50	N/A	N/A	N/A	$8,259.36	DH	OPEN STORAGE
456-000-271	CENTERA BKUP & RCVRY MOD 25 TO 32 NODES	$0.00	30.5%	$0.00	$7,866.00	$7,182.00	N/A	N/A	N/A	$11,012.40	DH	OPEN STORAGE
456-000-362	DISKXTENDER UNIX STORAGE MANAGER SERVER	$0.00	30.5%	$0.00	$3,541.77	$3,233.79	$2,771.82	N/A	N/A	$4,958.52	D3	OPEN STORAGE
456-000-366	DX DISASTER RECOVERY FOR STG MGR PER SVR	$0.00	30.5%	$0.00	$1,310.77	$1,196.79	$1,025.82	N/A	N/A	$1,835.04	D3	OPEN STORAGE
456-000-367	DSKXTNDR DATABASE ED FOR ORACLE SVR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-000-368	DISKXTENDER LINUX STORAGE MGR SERVER	$0.00	30.5%	$0.00	$1,425.77	$1,301.79	$1,115.82	N/A	N/A	$1,996.08	D3	OPEN STORAGE
456-000-390	DISKXTENDER FILE SYSTEM MGR UNIX	$0.00	30.5%	$0.00	$2,230.77	$2,036.79	$1,745.82	N/A	N/A	$3,123.12	D3	OPEN STORAGE
456-000-391	DISKXTENDER FOR UNIX/LINUX CAPACITY 1TB	$0.00	30.5%	$0.00	$2,046.77	$1,868.79	$1,601.82	N/A	N/A	$2,865.48	D3	OPEN STORAGE
456-000-397	DISKXTENDER FOR UNIX/LINUX CAPACITY 20TB	$0.00	30.5%	$0.00	$15,456.00	$14,112.00	$12,096.00	N/A	N/A	$21,638.40	D3	OPEN STORAGE
456-000-400	DISKXTENDER FOR UNIX/LINUX CAPACITY 32TB	$0.00	30.5%	$0.00	$18,078.00	$16,506.00	$14,148.00	N/A	N/A	$25,309.20	D3	OPEN STORAGE
456-000-403	DSKXTNDR FOR UX/LX CAP 100TB	$0.00	30.5%	$0.00	$26,403.77	$24,107.79	$20,663.82	N/A	N/A	$36,965.28	D3	OPEN STORAGE
456-000-404	DSKXTNDR FOR UX/LX CAP 200TB	$0.00	30.5%	$0.00	$31,693.77	$28,937.79	$24,803.82	N/A	N/A	$44,371.32	D3	OPEN STORAGE
456-000-405	DSKXTNDR FOR UX/LX CAP 300TB	$0.00	30.5%	$0.00	$36,615.77	$33,431.79	$28,655.82	N/A	N/A	$51,262.08	D3	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-000-406	DSKXTNDR FOR UX/LX CAP 400TB	$0.00	30.5%	$0.00	$40,847.77	$37,295.79	$31,967.82	N/A	N/A	$57,186.84	D3	OPEN STORAGE
456-000-407	DSKXTNDR FOR UX/LX CAP 500TB	$0.00	30.5%	$0.00	$44,366.77	$40,508.79	$34,721.82	N/A	N/A	$62,113.44	D3	OPEN STORAGE
456-000-409	DISXTENDER-U/L CAP 1000TB (1 PETABYTE)	$0.00	30.5%	$0.00	$70,425.77	$64,301.79	$55,115.82	N/A	N/A	$98,596.08	D3	OPEN STORAGE
456-000-411	DISXTENDER FOR U/L CAP 2KTB (2 PETABYTE)	$0.00	30.5%	$0.00	$132,042.77	$120,560.79	$103,337.82	N/A	N/A	$184,859.88	D3	OPEN STORAGE
456-000-413	DISXTENDER-U/L CAP 3000TB (3 PETABYTE)	$0.00	30.5%	$0.00	$167,255.77	$152,711.79	$130,895.82	N/A	N/A	$234,158.04	D3	OPEN STORAGE
456-000-415	DISXTENDER-U/L CAP 4000TB (4 PETABYTE)	$0.00	30.5%	$0.00	$193,659.77	$176,819.79	$151,559.82	N/A	N/A	$271,123.68	D3	OPEN STORAGE
456-000-417	DISXTENDER-U/L CAP 5000TB (5 PETABYTE)	$0.00	30.5%	$0.00	$211,277.77	$192,905.79	$165,347.82	N/A	N/A	$295,788.84	D3	OPEN STORAGE
456-000-418	DISKXTENDER FILE SYSTEM MANAGER LINUX	$0.00	30.5%	$0.00	$1,425.77	$1,301.79	$1,115.82	N/A	N/A	$1,996.08	D3	OPEN STORAGE
456-000-420	DISKXTENDER FOR UNIX/LINUX CAPACITY 2TB	$0.00	30.5%	$0.00	$3,518.77	$3,212.79	$2,753.82	N/A	N/A	$4,926.24	D3	OPEN STORAGE
456-000-421	DISKXTENDER FOR UNIX/LINUX CAPACITY 5TB	$0.00	30.5%	$0.00	$7,037.77	$6,425.79	$5,507.82	N/A	N/A	$9,852.84	D3	OPEN STORAGE
456-000-422	DISKXTENDER FOR UNIX/LINUX CAPACITY 10TB	$0.00	30.5%	$0.00	$11,614.77	$10,604.79	$9,089.82	N/A	N/A	$16,260.72	D3	OPEN STORAGE
456-000-423	DISKXTENDER FOR UNIX/LINUX CAPACITY 15TB	$0.00	30.5%	$0.00	$13,984.00	$12,768.00	$10,944.00	N/A	N/A	$19,577.64	D3	OPEN STORAGE
456-000-424	DISKXTENDER FOR UNIX/LINUX CAPACITY 64TB	$0.00	30.5%	$0.00	$22,701.00	$20,727.00	$17,766.00	N/A	N/A	$31,781.40	D3	OPEN STORAGE
456-000-425	DSKXTNDR FOR UX/LX CAP 600TB	$0.00	30.5%	$0.00	$49,288.77	$45,002.79	$38,573.82	N/A	N/A	$69,004.32	D3	OPEN STORAGE
456-000-426	DSKXTNDR FOR UX/LX CAP 700TB	$0.00	30.5%	$0.00	$58,097.77	$53,045.79	$45,467.82	N/A	N/A	$81,336.84	D3	OPEN STORAGE
456-000-427	DSKXTNDR FOR UX/LX CAP 800TB	$0.00	30.5%	$0.00	$61,616.77	$56,258.79	$48,221.82	N/A	N/A	$86,263.44	D3	OPEN STORAGE
456-000-428	DSKXTNDR FOR UX/LX CAP 900TB	$0.00	30.5%	$0.00	$65,135.77	$59,471.79	$50,975.82	N/A	N/A	$91,190.04	D3	OPEN STORAGE
456-000-429	DSKXTNDR FOR U/L CAP 6000TB (6 PETABYTE)	$0.00	30.5%	$0.00	$228,872.77	$208,970.79	$179,117.82	N/A	N/A	$320,421.84	D3	OPEN STORAGE
456-000-430	DSKXTNDR FOR U/L CAP 7000TB (7 PETABYTE)	$0.00	30.5%	$0.00	$246,467.77	$225,035.79	$192,887.82	N/A	N/A	$345,054.84	D3	OPEN STORAGE
456-000-431	DSKXTNDR FOR U/L CAP 8000TB (8 PETABYTE)	$0.00	30.5%	$0.00	$264,085.77	$241,121.79	$206,675.82	N/A	N/A	$369,720.12	D3	OPEN STORAGE
456-000-432	DSKXTNDR FOR U/L CAP 9000TB (9 PETABYTE)	$0.00	30.5%	$0.00	$281,680.77	$257,186.79	$220,445.82	N/A	N/A	$394,353.12	D3	OPEN STORAGE
456-000-433	DSKXTNDR FOR U/L CAP 10000TB(10PETABYTE)	$0.00	30.5%	$0.00	$308,107.77	$281,315.79	$241,127.82	N/A	N/A	$431,350.92	D3	OPEN STORAGE
456-001-583	ALPHASTOR MEDIA MGR	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-001-584	ALPHASTOR MEDIA MGR 1000 VOLUME	$0.00	30.5%	$0.00	$132.25	$120.75	N/A	N/A	N/A	$132.25	DH	OPEN STORAGE
456-001-587	ALPHASTOR MEDIA MGR DZ CON UNIX	$0.00	30.5%	$0.00	$1,840.00	$1,680.00	N/A	N/A	N/A	$1,840.00	DH	OPEN STORAGE
456-001-588	ALPHASTOR MEDIA MGR DZ CON QTY 5 UNIX	$0.00	30.5%	$0.00	$6,900.00	$6,300.00	N/A	N/A	N/A	$6,900.00	DH	OPEN STORAGE
456-001-589	ALPHASTOR MEDIA MGR DZ CON QTY 10 UNIX	$0.00	30.5%	$0.00	$9,200.00	$8,400.00	N/A	N/A	N/A	$9,200.00	DH	OPEN STORAGE
456-001-590	ALPHASTOR MEDIA MGR DZ CON	$0.00	30.5%	$0.00	$920.00	$840.00	N/A	N/A	N/A	$920.00	DH	OPEN STORAGE
456-001-591	ALPHASTOR MEDIA MGR DZ CON QTY 5	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-001-592	ALPHASTOR MEDIA MGR DZ CON QTY 10	$0.00	30.5%	$0.00	$4,600.00	$4,200.00	N/A	N/A	N/A	$4,600.00	DH	OPEN STORAGE
456-001-593	ALPHASTOR ROBOT MGR	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
456-001-594	ALPHASTOR ROBOT MGR DZ CON UNIX	$0.00	30.5%	$0.00	$1,840.00	$1,680.00	N/A	N/A	N/A	$1,840.00	DH	OPEN STORAGE
456-001-595	ALPHASTOR ROBOT MGR DZ CON QTY 5 UNIX	$0.00	30.5%	$0.00	$6,900.00	$6,300.00	N/A	N/A	N/A	$6,900.00	DH	OPEN STORAGE
456-001-596	ALPHASTOR ROBOT MGR DZ CON QTY 10 UNIX	$0.00	30.5%	$0.00	$9,200.00	$8,400.00	N/A	N/A	N/A	$9,200.00	DH	OPEN STORAGE
456-001-597	ALPHASTOR ROBOT MGR DZ CON NT/WIN2K/LIN	$0.00	30.5%	$0.00	$920.00	$840.00	N/A	N/A	N/A	$920.00	DH	OPEN STORAGE
456-001-598	ALPHASTOR ROBOT MGR DZ CON QTY 5	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-001-599	ALPHASTOR ROBOT MGR DZ CON QTY 10	$0.00	30.5%	$0.00	$4,600.00	$4,200.00	N/A	N/A	N/A	$4,600.00	DH	OPEN STORAGE
456-001-600	ALPHASTOR ROBOT MGR DRIVE CON	$0.00	30.5%	$0.00	$230.00	$210.00	N/A	N/A	N/A	$230.00	DH	OPEN STORAGE
456-001-604	ALPHASTOR ROBOT MGR DDS	$0.00	30.5%	$0.00	$460.00	$420.00	N/A	N/A	N/A	$460.00	DH	OPEN STORAGE
456-001-608	ALPHASTOR ROBOT MGR DEVICE RESOURCE MGR	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-001-609	ALPHASTOR ADV MOD/STGTK SN6000 (16 PORT)	$0.00	30.5%	$0.00	$4,600.00	$4,200.00	N/A	N/A	N/A	$4,600.00	DH	OPEN STORAGE
456-001-610	ALPHASTOR ADV MOD/STGTK SN6000 (32 PORT)	$0.00	30.5%	$0.00	$6,900.00	$6,300.00	N/A	N/A	N/A	$6,900.00	DH	OPEN STORAGE
456-001-611	ALPHASTOR ADV MOD/STGTK SN6000 (64 PORT)	$0.00	30.5%	$0.00	$9,200.00	$8,400.00	N/A	N/A	N/A	$9,200.00	DH	OPEN STORAGE
456-001-624	NW AUTOCH SW MOD 1-20 SLOTS	$5,500.00	30.5%	$3,822.50	$1,265.00	$1,155.00	N/A	N/A	N/A	$1,265.00	DH	OPEN STORAGE
456-001-633	NW AUTOCH SW MOD 1-40 SLOTS	$7,700.00	30.5%	$5,351.50	$1,771.00	$1,617.00	N/A	N/A	N/A	$1,771.00	DH	OPEN STORAGE
456-001-665	NW NETWORK ED STG NODE QTY 5 UNIX	$0.00	30.5%	$0.00	$9,522.00	$8,694.00	N/A	N/A	N/A	$9,522.00	DH	OPEN STORAGE
456-001-737	NetWorker VSS Client For Windows	$0.00	30.5%	$0.00	$159.85	$145.95	N/A	N/A	N/A	$159.85	DH	OPEN STORAGE
456-001-738	NetWorker VSS Client For Windows QTY 5	$0.00	30.5%	$0.00	$799.25	$729.75	N/A	N/A	N/A	$799.25	DH	OPEN STORAGE
456-001-739	NetWorker VSS Client For Windows QTY 25	$0.00	30.5%	$0.00	$3,996.25	$3,648.75	N/A	N/A	N/A	$3,996.25	DH	OPEN STORAGE
456-001-881	ARCHXTNDR WIN MO/WORM/UDO LEVEL A	$0.00	30.5%	$0.00	$252.77	$230.79	$197.82	N/A	N/A	$252.77	D3	OPEN STORAGE
456-001-882	ARCHXTNDR WIN MO/WORM/UDO LEVEL B	$0.00	30.5%	$0.00	$620.77	$566.79	$485.82	N/A	N/A	$620.77	D3	OPEN STORAGE
456-001-883	ARCHXTNDR WIN MO/WORM/UDO LEVEL C	$0.00	30.5%	$0.00	$827.77	$755.79	$647.82	N/A	N/A	$827.77	D3	OPEN STORAGE
456-001-884	ARCHXTNDR WIN MO/WORM/UDO LEVEL D	$0.00	30.5%	$0.00	$1,172.77	$1,070.79	$917.82	N/A	N/A	$1,172.77	D3	OPEN STORAGE
456-001-885	ARCHXTNDR WIN MO/WORM/UDO LEVEL E	$0.00	30.5%	$0.00	$1,333.77	$1,217.79	$1,043.82	N/A	N/A	$1,333.77	D3	OPEN STORAGE
456-001-886	ARCHXTNDR WIN MO/WORM/UDO LEVEL F	$0.00	30.5%	$0.00	$1,425.77	$1,301.79	$1,115.82	N/A	N/A	$1,425.77	D3	OPEN STORAGE
456-001-887	ARCHXTNDR WIN MO/WORM/UDO LEVEL G	$0.00	30.5%	$0.00	$2,000.77	$1,826.79	$1,565.82	N/A	N/A	$2,000.77	D3	OPEN STORAGE
456-001-888	ARCHXTNDR WIN MO/WORM/UDO LEVEL H	$0.00	30.5%	$0.00	$2,230.77	$2,036.79	$1,745.82	N/A	N/A	$2,230.77	D3	OPEN STORAGE
456-001-889	ARCHXTNDR WIN MO/WORM/UDO LEVEL I	$0.00	30.5%	$0.00	$2,253.77	$2,057.79	$1,763.82	N/A	N/A	$2,253.77	D3	OPEN STORAGE
456-001-890	ARCHXTNDR WIN MO/WORM/UDO LEVEL J	$0.00	30.5%	$0.00	$2,598.77	$2,372.79	$2,033.82	N/A	N/A	$2,598.77	D3	OPEN STORAGE
456-001-891	ARCHXTNDR WIN MO/WORM/UDO LEVEL K	$0.00	30.5%	$0.00	$2,897.77	$2,645.79	$2,267.82	N/A	N/A	$2,897.77	D3	OPEN STORAGE
456-001-892	ARCHXTNDR WIN MO/WORM/UDO LEVEL L	$0.00	30.5%	$0.00	$3,794.77	$3,464.79	$2,969.82	N/A	N/A	$3,794.77	D3	OPEN STORAGE
456-001-893	ARCHXTNDR WIN MO/WORM/UDO LEVEL M	$0.00	30.5%	$0.00	$5,680.77	$5,186.79	$4,445.82	N/A	N/A	$5,680.77	D3	OPEN STORAGE
456-001-894	ARCHXTNDR WIN MO/WORM/UDO LEVEL N	$0.00	30.5%	$0.00	$6,301.77	$5,753.79	$4,931.82	N/A	N/A	$6,301.77	D3	OPEN STORAGE
456-001-895	ARCHXTNDR WIN MO/WORM/UDO LEVEL O	$0.00	30.5%	$0.00	$7,083.77	$6,467.79	$5,543.82	N/A	N/A	$7,083.77	D3	OPEN STORAGE
456-001-896	ARCHXTNDR WIN MO/WORM/UDO LEVEL P	$0.00	30.5%	$0.00	$8,026.77	$7,328.79	$6,281.82	N/A	N/A	$8,026.77	D3	OPEN STORAGE
456-001-897	ARCHXTNDR WIN MO/WORM/UDO LEVEL Q	$0.00	30.5%	$0.00	$8,923.77	$8,147.79	$6,983.82	N/A	N/A	$8,923.77	D3	OPEN STORAGE
456-001-898	ARCHXTNDR WIN MO/WORM/UDO LEVEL R	$0.00	30.5%	$0.00	$9,452.77	$8,630.79	$7,397.82	N/A	N/A	$9,452.77	D3	OPEN STORAGE
456-001-989	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL A	$0.00	30.5%	$0.00	$66.47	$60.69	$52.02	N/A	N/A	$66.47	D3	OPEN STORAGE
456-001-990	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B	$0.00	30.5%	$0.00	$735.77	$671.79	$575.82	N/A	N/A	$735.77	D3	OPEN STORAGE
456-001-991	ARCHXTNDR WIN PRODATA LEVEL A	$0.00	30.5%	$0.00	$252.77	$230.79	$197.82	N/A	N/A	$252.77	D3	OPEN STORAGE
456-001-992	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C	$0.00	30.5%	$0.00	$1,080.77	$986.79	$845.82	N/A	N/A	$1,080.77	D3	OPEN STORAGE
456-001-993	ARCHXTNDR WIN PRODATA LEVEL D	$0.00	30.5%	$0.00	$1,517.77	$1,385.79	$1,187.82	N/A	N/A	$1,517.77	D3	OPEN STORAGE
456-001-994	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL D	$0.00	30.5%	$0.00	$1,379.77	$1,259.79	$1,079.82	N/A	N/A	$1,379.77	D3	OPEN STORAGE
456-001-995	ARCHXTNDR WIN PRODATA LEVEL G	$0.00	30.5%	$0.00	$3,219.77	$2,939.79	$2,519.82	N/A	N/A	$3,219.77	D3	OPEN STORAGE
456-001-996	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL E	$0.00	30.5%	$0.00	$1,517.77	$1,385.79	$1,187.82	N/A	N/A	$1,517.77	D3	OPEN STORAGE
456-001-997	ARCHXTNDR WIN PRODATA LEVEL J	$0.00	30.5%	$0.00	$5,450.77	$4,976.79	$4,265.82	N/A	N/A	$5,450.77	D3	OPEN STORAGE
456-001-998	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL F	$0.00	30.5%	$0.00	$1,609.77	$1,469.79	$1,259.82	N/A	N/A	$1,609.77	D3	OPEN STORAGE
456-001-999	ARCHXTNDR WIN PRODATA LEVEL M	$0.00	30.5%	$0.00	$7,865.77	$7,181.79	$6,155.82	N/A	N/A	$7,865.77	D3	OPEN STORAGE
456-002-000	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL G	$0.00	30.5%	$0.00	$1,793.77	$1,637.79	$1,403.82	N/A	N/A	$1,793.77	D3	OPEN STORAGE
456-002-001	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL H	$0.00	30.5%	$0.00	$1,839.77	$1,679.79	$1,439.82	N/A	N/A	$1,839.77	D3	OPEN STORAGE
456-002-002	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL I	$0.00	30.5%	$0.00	$1,954.77	$1,784.79	$1,529.82	N/A	N/A	$1,954.77	D3	OPEN STORAGE
456-002-003	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL J	$0.00	30.5%	$0.00	$2,092.77	$1,910.79	$1,637.82	N/A	N/A	$2,092.77	D3	OPEN STORAGE
456-002-004	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL K	$0.00	30.5%	$0.00	$2,184.77	$1,994.79	$1,709.82	N/A	N/A	$2,184.77	D3	OPEN STORAGE
456-002-005	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL L	$0.00	30.5%	$0.00	$2,322.77	$2,120.79	$1,817.82	N/A	N/A	$2,322.77	D3	OPEN STORAGE
456-002-006	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL M	$0.00	30.5%	$0.00	$2,414.77	$2,204.79	$1,889.82	N/A	N/A	$2,414.77	D3	OPEN STORAGE
456-002-007	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL N	$0.00	30.5%	$0.00	$2,598.77	$2,372.79	$2,033.82	N/A	N/A	$2,598.77	D3	OPEN STORAGE
456-002-008	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL O	$0.00	30.5%	$0.00	$2,690.77	$2,456.79	$2,105.82	N/A	N/A	$2,690.77	D3	OPEN STORAGE
456-002-009	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL P	$0.00	30.5%	$0.00	$2,966.77	$2,708.79	$2,321.82	N/A	N/A	$2,966.77	D3	OPEN STORAGE
456-002-010	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL Q	$0.00	30.5%	$0.00	$3,242.77	$2,960.79	$2,537.82	N/A	N/A	$3,242.77	D3	OPEN STORAGE
456-002-011	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL R	$0.00	30.5%	$0.00	$3,541.77	$3,233.79	$2,771.82	N/A	N/A	$3,541.77	D3	OPEN STORAGE
456-002-012	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL S	$0.00	30.5%	$0.00	$4,760.77	$4,346.79	$3,725.82	N/A	N/A	$4,760.77	D3	OPEN STORAGE
456-002-013	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL A	$0.00	30.5%	$0.00	$114.77	$104.79	$89.82	N/A	N/A	$114.77	D3	OPEN STORAGE
456-002-014	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL B	$0.00	30.5%	$0.00	$1,632.77	$1,490.79	$1,277.82	N/A	N/A	$1,632.77	D3	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-002-015	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL C	$0.00	30.5%	$0.00	$2,023.77	$1,847.79	$1,583.82	N/A	N/A	$2,023.77	D3	OPEN STORAGE
456-002-016	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL D	$0.00	30.5%	$0.00	$2,483.77	$2,267.79	$1,943.82	N/A	N/A	$2,483.77	D3	OPEN STORAGE
456-002-017	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL E	$0.00	30.5%	$0.00	$2,874.77	$2,624.79	$2,249.82	N/A	N/A	$2,874.77	D3	OPEN STORAGE
456-002-018	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL F	$0.00	30.5%	$0.00	$3,242.77	$2,960.79	$2,537.82	N/A	N/A	$3,242.77	D3	OPEN STORAGE
456-002-019	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL G	$0.00	30.5%	$0.00	$3,472.77	$3,170.79	$2,717.82	N/A	N/A	$3,472.77	D3	OPEN STORAGE
456-002-020	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL H	$0.00	30.5%	$0.00	$4,162.77	$3,800.79	$3,257.82	N/A	N/A	$4,162.77	D3	OPEN STORAGE
456-002-021	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL I	$0.00	30.5%	$0.00	$4,990.77	$4,556.79	$3,905.82	N/A	N/A	$4,990.77	D3	OPEN STORAGE
456-002-022	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL J	$0.00	30.5%	$0.00	$6,002.77	$5,480.79	$4,697.82	N/A	N/A	$6,002.77	D3	OPEN STORAGE
456-002-023	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL K	$0.00	30.5%	$0.00	$7,083.77	$6,467.79	$5,543.82	N/A	N/A	$7,083.77	D3	OPEN STORAGE
456-002-024	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL L	$0.00	30.5%	$0.00	$7,865.77	$7,181.79	$6,155.82	N/A	N/A	$7,865.77	D3	OPEN STORAGE
456-002-025	ARCHXTNDR WIN DVD-RAM LEVEL A	$0.00	30.5%	$0.00	$114.77	$104.79	$89.82	N/A	N/A	$114.77	D3	OPEN STORAGE
456-002-026	ARCHXTNDR WIN DVD-RAM LEVEL B	$0.00	30.5%	$0.00	$597.77	$545.79	$467.82	N/A	N/A	$597.77	D3	OPEN STORAGE
456-002-027	ARCHXTNDR WIN DVD-RAM LEVEL C	$0.00	30.5%	$0.00	$827.77	$755.79	$647.82	N/A	N/A	$827.77	D3	OPEN STORAGE
456-002-028	ARCHXTNDR WIN DVD-RAM LEVEL D	$0.00	30.5%	$0.00	$1,172.77	$1,070.79	$917.82	N/A	N/A	$1,172.77	D3	OPEN STORAGE
456-002-029	ARCHXTNDR WIN DVD-RAM LEVEL E	$0.00	30.5%	$0.00	$1,655.77	$1,511.79	$1,295.82	N/A	N/A	$1,655.77	D3	OPEN STORAGE
456-002-030	ARCHXTNDR WIN DVD-RAM LEVEL F	$0.00	30.5%	$0.00	$1,908.77	$1,742.79	$1,493.82	N/A	N/A	$1,908.77	D3	OPEN STORAGE
456-002-031	ARCHXTNDR WIN DVD-RAM LEVEL G	$0.00	30.5%	$0.00	$2,138.77	$1,952.79	$1,673.82	N/A	N/A	$2,138.77	D3	OPEN STORAGE
456-002-032	ARCHXTNDR WIN DVD-RAM LEVEL H	$0.00	30.5%	$0.00	$2,368.77	$2,162.79	$1,853.82	N/A	N/A	$2,368.77	D3	OPEN STORAGE
456-002-033	ARCHXTNDR WIN DVD-RAM LEVEL I	$0.00	30.5%	$0.00	$2,621.77	$2,393.79	$2,051.82	N/A	N/A	$2,621.77	D3	OPEN STORAGE
456-002-034	ARCHXTNDR WIN DVD-RAM LEVEL J	$0.00	30.5%	$0.00	$2,644.77	$2,414.79	$2,069.82	N/A	N/A	$2,644.77	D3	OPEN STORAGE
456-002-035	ARCHXTNDR WIN DVD-RAM LEVEL K	$0.00	30.5%	$0.00	$2,828.77	$2,582.79	$2,213.82	N/A	N/A	$2,828.77	D3	OPEN STORAGE
456-002-036	ARCHXTNDR WIN DVD-RAM LEVEL L	$0.00	30.5%	$0.00	$3,127.77	$2,855.79	$2,447.82	N/A	N/A	$3,127.77	D3	OPEN STORAGE
456-002-037	ARCHXTNDR WIN DVD-RAM LEVEL M	$0.00	30.5%	$0.00	$3,541.77	$3,233.79	$2,771.82	N/A	N/A	$3,541.77	D3	OPEN STORAGE
456-002-038	ARCHXTNDR WIN DVD-RAM LEVEL N	$0.00	30.5%	$0.00	$4,714.77	$4,304.79	$3,689.82	N/A	N/A	$4,714.77	D3	OPEN STORAGE
456-002-039	ARCHXTNDR WIN DVD-RAM LEVEL O	$0.00	30.5%	$0.00	$5,197.77	$4,745.79	$4,067.82	N/A	N/A	$5,197.77	D3	OPEN STORAGE
456-002-040	ARCHXTNDR WIN DVD-RAM LEVEL P	$0.00	30.5%	$0.00	$5,910.77	$5,396.79	$4,625.82	N/A	N/A	$5,910.77	D3	OPEN STORAGE
456-002-041	ARCHXTNDR WIN DVD-RAM LEVEL Q	$0.00	30.5%	$0.00	$6,807.77	$6,215.79	$5,327.82	N/A	N/A	$6,807.77	D3	OPEN STORAGE
456-002-042	ARCHXTNDR WIN DVD-RAM LEVEL R	$0.00	30.5%	$0.00	$7,359.77	$6,719.79	$5,759.82	N/A	N/A	$7,359.77	D3	OPEN STORAGE
456-002-043	ARCHX WIN ROM LV A MIN CHGR 0- 7 SLTS	$0.00	30.5%	$0.00	$91.77	$83.79	$71.82	N/A	N/A	$91.77	D3	OPEN STORAGE
456-002-044	ARCHX WIN ROM LV A 0- 16 CD/DVD ROM	$0.00	30.5%	$0.00	$252.77	$230.79	$197.82	N/A	N/A	$252.77	D3	OPEN STORAGE
456-002-045	ARCHX WIN ROM LEVEL A UP TO 16 CHANGER	$0.00	30.5%	$0.00	$505.77	$461.79	$395.82	N/A	N/A	$505.77	D3	OPEN STORAGE
456-002-046	ARCHX WIN ROM LV A 0- 32 CD/DVD ROM	$0.00	30.5%	$0.00	$390.77	$356.79	$305.82	N/A	N/A	$390.77	D3	OPEN STORAGE
456-002-047	ARCHX WIN ROM LEVEL A UP TO 32 CHANGER	$0.00	30.5%	$0.00	$735.77	$671.79	$575.82	N/A	N/A	$735.77	D3	OPEN STORAGE
456-002-048	ARCHX WIN ROM LV A 0- 64 CD/DVD ROM	$0.00	30.5%	$0.00	$528.77	$482.79	$413.82	N/A	N/A	$528.77	D3	OPEN STORAGE
456-002-049	ARCHX WIN ROM LEVEL A UP TO 64 CHANGER	$0.00	30.5%	$0.00	$1,034.77	$944.79	$809.82	N/A	N/A	$1,034.77	D3	OPEN STORAGE
456-002-050	ARCHX WIN ROM LEVEL A UP TO 8 CD/DVD ROM	$0.00	30.5%	$0.00	$133.17	$121.59	$104.22	N/A	N/A	$133.17	D3	OPEN STORAGE
456-002-051	ARCHX WIN ROM LEVEL A UP TO 8 CHANGER	$0.00	30.5%	$0.00	$252.77	$230.79	$197.82	N/A	N/A	$252.77	D3	OPEN STORAGE
456-002-052	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL B	$0.00	30.5%	$0.00	$436.77	$398.79	$341.82	N/A	N/A	$436.77	D3	OPEN STORAGE
456-002-053	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL C	$0.00	30.5%	$0.00	$482.77	$440.79	$377.82	N/A	N/A	$482.77	D3	OPEN STORAGE
456-002-054	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL D	$0.00	30.5%	$0.00	$712.77	$650.79	$557.82	N/A	N/A	$712.77	D3	OPEN STORAGE
456-002-055	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL E	$0.00	30.5%	$0.00	$850.77	$776.79	$665.82	N/A	N/A	$850.77	D3	OPEN STORAGE
456-002-056	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL F	$0.00	30.5%	$0.00	$896.77	$818.79	$701.82	N/A	N/A	$896.77	D3	OPEN STORAGE
456-002-057	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL G	$0.00	30.5%	$0.00	$965.77	$881.79	$755.82	N/A	N/A	$965.77	D3	OPEN STORAGE
456-002-058	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL H	$0.00	30.5%	$0.00	$1,149.77	$1,049.79	$899.82	N/A	N/A	$1,149.77	D3	OPEN STORAGE
456-002-059	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL I	$0.00	30.5%	$0.00	$1,195.77	$1,091.79	$935.82	N/A	N/A	$1,195.77	D3	OPEN STORAGE
456-002-060	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL J	$0.00	30.5%	$0.00	$1,310.77	$1,196.79	$1,025.82	N/A	N/A	$1,310.77	D3	OPEN STORAGE
456-002-061	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL K	$0.00	30.5%	$0.00	$1,425.77	$1,301.79	$1,115.82	N/A	N/A	$1,425.77	D3	OPEN STORAGE
456-002-062	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL L	$0.00	30.5%	$0.00	$1,517.77	$1,385.79	$1,187.82	N/A	N/A	$1,517.77	D3	OPEN STORAGE
456-002-063	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL M	$0.00	30.5%	$0.00	$1,655.77	$1,511.79	$1,295.82	N/A	N/A	$1,655.77	D3	OPEN STORAGE
456-002-064	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL N	$0.00	30.5%	$0.00	$1,747.77	$1,595.79	$1,367.82	N/A	N/A	$1,747.77	D3	OPEN STORAGE
456-002-065	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL O	$0.00	30.5%	$0.00	$1,908.77	$1,742.79	$1,493.82	N/A	N/A	$1,908.77	D3	OPEN STORAGE
456-002-066	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL P	$0.00	30.5%	$0.00	$2,023.77	$1,847.79	$1,583.82	N/A	N/A	$2,023.77	D3	OPEN STORAGE
456-002-067	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL Q	$0.00	30.5%	$0.00	$2,322.77	$2,120.79	$1,817.82	N/A	N/A	$2,322.77	D3	OPEN STORAGE
456-002-068	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL R	$0.00	30.5%	$0.00	$2,598.77	$2,372.79	$2,033.82	N/A	N/A	$2,598.77	D3	OPEN STORAGE
456-002-069	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL S	$0.00	30.5%	$0.00	$2,874.77	$2,624.79	$2,249.82	N/A	N/A	$2,874.77	D3	OPEN STORAGE
456-002-070	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL T	$0.00	30.5%	$0.00	$4,116.77	$3,758.79	$3,221.82	N/A	N/A	$4,116.77	D3	OPEN STORAGE
456-004-536	NW OPENVMS CLNT ALPHA TIER 1 QTY 1	$750.00	30.5%	$521.25	$172.50	$157.50	N/A	N/A	N/A	$172.50	DH	OPEN STORAGE
456-004-537	NW OPENVMS CLNT ALPHA TIER 1 QTY 5	$3,750.00	30.5%	$2,606.25	$862.50	$787.50	N/A	N/A	N/A	$862.50	DH	OPEN STORAGE
456-004-539	NW OPENVMS CLNT ALPHA TIER 2 QTY 1	$2,500.00	30.5%	$1,737.50	$575.00	$525.00	N/A	N/A	N/A	$575.00	DH	OPEN STORAGE
456-004-542	NW OPENVMS CLNT ALPHA TIER 3 QTY 1	$5,000.00	30.5%	$3,475.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-004-563	NW ORACLE ON OPENVMS ALPHA CL TIER 1	$2,000.00	30.5%	$1,390.00	$460.00	$420.00	N/A	N/A	N/A	$460.00	DH	OPEN STORAGE
456-004-564	NW ORACLE ON OPENVMS ALPHA CL TIER 2	$5,000.00	30.5%	$3,475.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-004-565	NW ORACLE ON OPENVMS ALPHA CL TIER 3	$9,000.00	30.5%	$6,255.00	$2,070.00	$1,890.00	N/A	N/A	N/A	$2,070.00	DH	OPEN STORAGE
456-004-567	DISKXTENDER FOR WINDOWS 100GB CP	$899.00	30.5%	$624.81	$206.77	$188.79	$161.82	N/A	N/A	$206.77	D3	OPEN STORAGE
456-004-568	DISKXTENDER FOR WINDOWS 500GB CP	$2,600.00	30.5%	$1,807.00	$598.00	$546.00	$468.00	N/A	N/A	$598.00	D3	OPEN STORAGE
456-004-569	DISKXTENDER FOR WINDOWS 1TB CP	$4,499.00	30.5%	$3,126.81	$1,034.77	$944.79	$809.82	N/A	N/A	$1,034.77	D3	OPEN STORAGE
456-004-570	DISKXTENDER FOR WINDOWS 2TB CP	$8,099.00	30.5%	$5,628.81	$1,862.77	$1,700.79	$1,457.82	N/A	N/A	$1,862.77	D3	OPEN STORAGE
456-004-571	DISKXTENDER FOR WINDOWS 5TB CP	$17,999.00	30.5%	$12,509.31	$4,139.77	$3,779.79	$3,239.82	N/A	N/A	$4,139.77	D3	OPEN STORAGE
456-004-572	DISKXTENDER FOR WINDOWS 10TB CP	$32,399.00	30.5%	$22,517.31	$7,451.77	$6,803.79	$5,831.82	N/A	N/A	$7,451.77	D3	OPEN STORAGE
456-004-573	DISKXTENDER FOR WINDOWS 15TB CP	$40,799.00	30.5%	$28,355.31	$9,383.77	$8,567.79	$7,343.82	N/A	N/A	$9,383.77	D3	OPEN STORAGE
456-004-574	DISKXTENDER FOR WINDOWS 20TB CP	$46,000.00	30.5%	$31,970.00	$10,580.00	$9,660.00	$8,280.00	N/A	N/A	$10,580.00	D3	OPEN STORAGE
456-004-575	DISKXTENDER FOR WINDOWS 32TB CP	$55,000.00	30.5%	$38,225.00	$12,650.00	$11,550.00	$9,900.00	N/A	N/A	$12,650.00	D3	OPEN STORAGE
456-004-576	DISKXTENDER FOR WINDOWS 64TB CP	$70,000.00	30.5%	$48,650.00	$16,100.00	$14,700.00	$12,600.00	N/A	N/A	$16,100.00	D3	OPEN STORAGE
456-004-577	DISKXTENDER FOR WINDOWS 100TB CP	$80,000.00	30.5%	$55,600.00	$18,400.00	$16,800.00	$14,400.00	N/A	N/A	$18,400.00	D3	OPEN STORAGE
456-004-578	DISKXTENDER FOR WINDOWS 200TB CP	$102,099.00	30.5%	$70,958.81	$23,482.77	$21,440.79	$18,377.82	N/A	N/A	$23,482.77	D3	OPEN STORAGE
456-004-579	DISKXTENDER FOR WINDOWS 300TB CP	$117,999.00	30.5%	$82,009.31	$27,139.77	$24,779.79	$21,239.82	N/A	N/A	$27,139.77	D3	OPEN STORAGE
456-004-580	DISKXTENDER FOR WINDOWS 400TB CP	$121,599.00	30.5%	$84,511.31	$27,967.77	$25,535.79	$21,887.82	N/A	N/A	$27,967.77	D3	OPEN STORAGE
456-004-581	DISKXTENDER FOR WINDOWS 500TB CP	$142,899.00	30.5%	$99,314.81	$32,866.77	$30,008.79	$25,721.82	N/A	N/A	$32,866.77	D3	OPEN STORAGE
456-004-582	DISKXTENDER FOR WINDOWS 600TB CP	$158,799.00	30.5%	$110,365.31	$36,523.77	$33,347.79	$28,583.82	N/A	N/A	$36,523.77	D3	OPEN STORAGE
456-004-583	DISKXTENDER FOR WINDOWS 700TB CP	$187,099.00	30.5%	$130,033.81	$43,032.77	$39,290.79	$33,677.82	N/A	N/A	$43,032.77	D3	OPEN STORAGE
456-004-584	DISKXTENDER FOR WINDOWS 800TB CP	$198,499.00	30.5%	$137,956.81	$45,654.77	$41,684.79	$35,729.82	N/A	N/A	$45,654.77	D3	OPEN STORAGE
456-004-585	DISKXTENDER FOR WINDOWS 900TB CP	$209,799.00	30.5%	$145,810.31	$48,253.77	$44,057.79	$37,763.82	N/A	N/A	$48,253.77	D3	OPEN STORAGE
456-004-586	DISKXTENDER FOR WINDOWS 1PB CP	$226,799.00	30.5%	$157,625.31	$52,163.77	$47,627.79	$40,823.82	N/A	N/A	$52,163.77	D3	OPEN STORAGE
456-004-587	DSKXTNDR WIN FILE SYSTEM MGR SVR	$5,699.00	30.5%	$3,960.81	$1,310.77	$1,196.79	$1,025.82	N/A	N/A	$1,310.77	D3	OPEN STORAGE
456-004-589	DSKXTNDR WIN FILE SYSTEM MGR CLUSTER	$2,899.00	30.5%	$2,014.81	$666.77	$608.79	$521.82	N/A	N/A	$666.77	D3	OPEN STORAGE
456-004-602	NW AUTOCH SOFTWARE 1-32 SLOTS	$6,900.00	30.5%	$4,795.50	$1,587.00	$1,449.00	N/A	N/A	N/A	$1,587.00	DH	OPEN STORAGE
456-004-603	NW AUTOCH SOFTWARE 1-9 SLOTS	$2,400.00	30.5%	$1,668.00	$552.00	$504.00	N/A	N/A	N/A	$552.00	DH	OPEN STORAGE
456-004-606	NW AUTOCH SOFTWARE 1-16 SLOTS	$4,830.00	30.5%	$3,356.85	$1,110.90	$1,014.30	N/A	N/A	N/A	$1,110.90	DH	OPEN STORAGE
456-004-607	NW AUTOCH SOFTWARE 1-64 SLOTS	$11,000.00	30.5%	$7,645.00	$2,530.00	$2,310.00	N/A	N/A	N/A	$2,530.00	DH	OPEN STORAGE
456-004-617	NW SNMP MOD	$2,000.00	30.5%	$1,390.00	$460.00	$420.00	N/A	N/A	N/A	$460.00	DH	OPEN STORAGE
456-004-622	NW ARCHIVE MOD UNIX	$5,000.00	30.5%	$3,475.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-004-635	NW AUTOCH SOFTWARE MOD 1-128 SLOTS	$14,500.00	30.5%	$10,077.50	$3,335.00	$3,045.00	N/A	N/A	N/A	$3,335.00	DH	OPEN STORAGE
456-004-636	NW AUTOCH SOFTWARE MOD 1-256 SLOTS	$20,480.00	30.5%	$14,233.60	$4,710.40	$4,300.80	N/A	N/A	N/A	$4,710.40	DH	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-004-638	NW AUTOCH SOFTWARE MOD UNLMTD SLOTS	$39,000.00	30.5%	$27,105.00	$8,970.00	$8,190.00	N/A	N/A	N/A	$8,970.00	DH	OPEN STORAGE
456-004-659	NW NETWORK ED STG NODE UNIX	$0.00	30.5%	$0.00	$1,904.40	$1,738.80	N/A	N/A	N/A	$1,904.40	DH	OPEN STORAGE
456-004-660	NW NETWORK ED STG NODE WIN	$0.00	30.5%	$0.00	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-004-676	NW SVR NETWORK ED UNIX	$0.00	30.5%	$0.00	$1,904.40	$1,738.80	N/A	N/A	N/A	$1,904.40	DH	OPEN STORAGE
456-004-677	NW SVR WORKGROUP ED UNIX	$0.00	30.5%	$0.00	$952.20	$869.40	N/A	N/A	N/A	$952.20	DH	OPEN STORAGE
456-004-678	NW DYNAMIC DRIVE SHARING OPTION	$2,000.00	30.5%	$1,390.00	$460.00	$420.00	N/A	N/A	N/A	$460.00	DH	OPEN STORAGE
456-004-681	NW CLUSTER CLNT CON WIN	$0.00	30.5%	$0.00	$230.00	$210.00	N/A	N/A	N/A	$230.00	DH	OPEN STORAGE
456-004-682	NW CLUSTER CLNT CON WIN QTY 5	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-004-685	NW CLUSTER CLNT CON UNIX	$0.00	30.5%	$0.00	$575.00	$525.00	N/A	N/A	N/A	$575.00	DH	OPEN STORAGE
456-004-686	NW CLUSTER CLNT CON QTY 5 UNIX	$0.00	30.5%	$0.00	$2,875.00	$2,625.00	N/A	N/A	N/A	$2,875.00	DH	OPEN STORAGE
456-004-689	NW NDMP CLNT CON - TIER 1	$2,995.00	30.5%	$2,081.53	$688.85	$628.95	$539.10	N/A	N/A	$688.85	DH	OPEN STORAGE
456-004-690	NW NDMP CLNT CON - TIER 2	$4,995.00	30.5%	$3,471.53	$1,148.85	$1,048.95	$899.10	N/A	N/A	$1,148.85	DH	OPEN STORAGE
456-004-691	NW NDMP CLNT CON - TIER 3	$11,995.00	30.5%	$8,336.53	$2,758.85	$2,518.95	$2,159.10	N/A	N/A	$2,758.85	DH	OPEN STORAGE
456-004-692	NW NDMP CLNT CON - TIER 4	$17,995.00	30.5%	$12,506.53	$4,138.85	$3,778.95	$3,239.10	N/A	N/A	$4,138.85	DH	OPEN STORAGE
456-004-714	NETWORKER MOD FOR INFORMIX CLIENT Linux	$0.00	30.5%	$0.00	$317.40	$289.80	N/A	N/A	N/A	$317.40	DH	OPEN STORAGE
456-004-716	NETWORKER MOD FOR INFORMIX CLIENT UNIX	$0.00	30.5%	$0.00	$1,782.50	$1,627.50	N/A	N/A	N/A	$1,782.50	DH	OPEN STORAGE
456-004-717	NETWORKER MOD FOR SYBASE CLIENT UNIX	$0.00	30.5%	$0.00	$1,782.50	$1,627.50	N/A	N/A	N/A	$1,782.50	DH	OPEN STORAGE
456-004-718	NW MOD FOR ORACLE CLT ORACLE8 & LATER UX	$0.00	30.5%	$0.00	$1,782.50	$1,627.50	N/A	N/A	N/A	$1,782.50	DH	OPEN STORAGE
456-004-720	NETWORKER MOD FOR ORACLE ON LINUX	$0.00	30.5%	$0.00	$317.40	$289.80	N/A	N/A	N/A	$317.40	DH	OPEN STORAGE
456-004-725	NW MOD SAP UNIX CLNT	$15,500.00	30.5%	$10,772.50	$3,565.00	$3,255.00	N/A	N/A	N/A	$3,565.00	DH	OPEN STORAGE
456-004-726	NW MOD SAP LIN CLNT	$4,000.00	30.5%	$2,780.00	$920.00	$840.00	N/A	N/A	N/A	$920.00	DH	OPEN STORAGE
456-004-754	NETWORKER MODULE FOR DB2 CLIENT LINUX	$0.00	30.5%	$0.00	$317.40	$289.80	N/A	N/A	N/A	$317.40	DH	OPEN STORAGE
456-004-755	NW MOD FOR DB2 UNIVERSAL DB CLIENT UX	$0.00	30.5%	$0.00	$1,782.50	$1,627.50	N/A	N/A	N/A	$1,782.50	DH	OPEN STORAGE
456-004-756	NW MOD FOR LOTUS NOTES CLIENT UX	$0.00	30.5%	$0.00	$1,782.50	$1,627.50	N/A	N/A	N/A	$1,782.50	DH	OPEN STORAGE
456-004-758	NW MOD FOR LOTUS NOTES CLIENT LX	$0.00	30.5%	$0.00	$317.40	$289.80	N/A	N/A	N/A	$317.40	DH	OPEN STORAGE
456-004-762	NW AUTOCH SOFTWARE MOD 1-400 SLOTS	$26,500.00	30.5%	$18,417.50	$6,095.00	$5,565.00	N/A	N/A	N/A	$6,095.00	DH	OPEN STORAGE
456-004-763	NW AUTOCH SOFTWARE MOD 1-512 SLOTS	$30,000.00	30.5%	$20,850.00	$6,900.00	$6,300.00	N/A	N/A	N/A	$6,900.00	DH	OPEN STORAGE
456-004-764	NW AUTOCH SOFTWARE MOD 1-700 SLOTS	$34,500.00	30.5%	$23,977.50	$7,935.00	$7,245.00	N/A	N/A	N/A	$7,935.00	DH	OPEN STORAGE
456-004-770	NETWORKER MODULE FOR SYBASE CLIENT LINUX	$0.00	30.5%	$0.00	$317.40	$289.80	N/A	N/A	N/A	$317.40	DH	OPEN STORAGE
456-004-821	NDMP TAPESERVER FOR WINDOWS	$0.00	30.5%	$0.00	$460.00	$420.00	N/A	N/A	N/A	$460.00	DH	OPEN STORAGE
456-004-822	NETWORKER RESTORE NODE FOR EDM	$22,500.00	30.5%	$15,637.50	$5,175.00	$4,725.00	N/A	N/A	N/A	$5,175.00	DH	OPEN STORAGE
456-004-824	NW NETWORK ED DED STG NODE WIN V7	$0.00	30.5%	$0.00	$287.50	$262.50	N/A	N/A	N/A	$287.50	DH	OPEN STORAGE
456-004-825	NW PWR ED DED STG NODE WIN V7	$0.00	30.5%	$0.00	$575.00	$525.00	N/A	N/A	N/A	$575.00	DH	OPEN STORAGE
456-004-826	NW NETWORK ED DED STG NODE UNIX V7	$0.00	30.5%	$0.00	$690.00	$630.00	N/A	N/A	N/A	$690.00	DH	OPEN STORAGE
456-004-827	NW PWR ED DED STG NODE UNIX V7	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-004-828	NW NETWORK ED DED STG NODE LIN V7	$0.00	30.5%	$0.00	$287.50	$262.50	N/A	N/A	N/A	$287.50	DH	OPEN STORAGE
456-004-829	NW PWR ED DED STG NODE LIN V7	$0.00	30.5%	$0.00	$575.00	$525.00	N/A	N/A	N/A	$575.00	DH	OPEN STORAGE
456-004-960	NW ARCHIVE MOD NETWARE	$0.00	30.5%	$0.00	$230.00	$210.00	N/A	N/A	N/A	$230.00	DH	OPEN STORAGE
456-004-976	OPEN FILE MGR 5 CLIENT WORKSTATION WIN	$0.00	30.5%	$0.00	$64.40	$58.80	N/A	N/A	N/A	$90.12	DH	OPEN STORAGE
456-004-977	OPEN FILE MGR 25 CLIENT WORKSTATION WIN	$0.00	30.5%	$0.00	$322.00	$294.00	N/A	N/A	N/A	$450.84	DH	OPEN STORAGE
456-004-984	NW SVR NETWORK ED WIN	$0.00	30.5%	$0.00	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-004-987	NW SVR WORKGROUP ED WIN	$0.00	30.5%	$0.00	$264.50	$241.50	N/A	N/A	N/A	$264.50	DH	OPEN STORAGE
456-005-006	NW ARCHIVE MOD WIN	$1,000.00	30.5%	$695.00	$230.00	$210.00	N/A	N/A	N/A	$230.00	DH	OPEN STORAGE
456-005-031	NW MOD SAP WIN CLNT	$4,000.00	30.5%	$2,780.00	$920.00	$840.00	N/A	N/A	N/A	$920.00	DH	OPEN STORAGE
456-005-032	OPEN FILE MGR 5 CLIENT SVR WIN NETWARE	$0.00	30.5%	$0.00	$1,086.75	$992.25	N/A	N/A	N/A	$1,521.48	DH	OPEN STORAGE
456-005-033	OPEN FILE MGR 25 CLIENT SVR WIN NETWARE	$0.00	30.5%	$0.00	$5,433.75	$4,961.25	N/A	N/A	N/A	$7,607.28	DH	OPEN STORAGE
456-005-041	OPEN FILE MGR CLIENT SVR WIN NETWARE	$0.00	30.5%	$0.00	$217.35	$198.45	N/A	N/A	N/A	$304.32	DH	OPEN STORAGE
456-005-083	NW CLNTPAK UNIX	$0.00	30.5%	$0.00	$460.00	$420.00	N/A	N/A	N/A	$460.00	DH	OPEN STORAGE
456-005-085	NW CLNTPAK PC DESKTOPS	$0.00	30.5%	$0.00	$460.00	$420.00	N/A	N/A	N/A	$460.00	DH	OPEN STORAGE
456-005-087	NW CLNTPAK WIN	$0.00	30.5%	$0.00	$460.00	$420.00	N/A	N/A	N/A	$460.00	DH	OPEN STORAGE
456-005-101	NW CLNTPAK LIN	$0.00	30.5%	$0.00	$460.00	$420.00	N/A	N/A	N/A	$460.00	DH	OPEN STORAGE
456-005-102	NW CLNTPAK MAC OS-X	$0.00	30.5%	$0.00	$460.00	$420.00	N/A	N/A	N/A	$460.00	DH	OPEN STORAGE
456-005-123	NW PWR ED STG NODE UNIX	$0.00	30.5%	$0.00	$5,175.00	$4,725.00	N/A	N/A	N/A	$5,175.00	DH	OPEN STORAGE
456-005-124	NW PWR ED STG NODE WIN	$0.00	30.5%	$0.00	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-005-126	NW SVR PWR ED UNIX	$0.00	30.5%	$0.00	$5,175.00	$4,725.00	N/A	N/A	N/A	$5,175.00	DH	OPEN STORAGE
456-005-139	NW SVR PWR ED WIN	$0.00	30.5%	$0.00	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-005-143	AUTOSTART FOR LINUX	$0.00	30.5%	$0.00	$570.40	$520.80	$446.40	N/A	N/A	$570.40	D3	OPEN STORAGE
456-005-147	AUTOSTART FOR UNIX WG	$5,940.00	30.5%	$4,128.30	$1,366.20	$1,247.40	$1,069.20	N/A	N/A	$1,366.20	D3	OPEN STORAGE
456-005-148	AUTOSTART FOR UNIX DP	$11,880.00	30.5%	$8,256.60	$2,732.40	$2,494.80	$2,138.40	N/A	N/A	$2,732.40	D3	OPEN STORAGE
456-005-149	AUTOSTART FOR UNIX EN	$41,580.00	30.5%	$28,898.10	$9,563.40	$8,731.80	$7,484.40	N/A	N/A	$9,563.40	D3	OPEN STORAGE
456-005-151	AUTOSTART FOR WINDOWS WG	$2,970.00	30.5%	$2,064.15	$683.10	$623.70	$534.60	N/A	N/A	$683.10	D3	OPEN STORAGE
456-005-189	AUTOSTART DS SRDF WG	$7,470.00	30.5%	$5,191.65	$1,718.10	$1,568.70	$1,344.60	N/A	N/A	$1,718.10	D3	OPEN STORAGE
456-005-190	AUTOSTART DS SRDF DP	$10,440.00	30.5%	$7,255.80	$2,401.20	$2,192.40	$1,879.20	N/A	N/A	$2,401.20	D3	OPEN STORAGE
456-005-191	AUTOSTART DS SRDF EN	$15,390.00	30.5%	$10,696.05	$3,539.70	$3,231.90	$2,770.20	N/A	N/A	$3,539.70	D3	OPEN STORAGE
456-005-198	AUTOSTART FOR WINDOWS DP	$0.00	30.5%	$0.00	$1,366.20	$1,247.40	$1,069.20	N/A	N/A	$1,366.20	D3	OPEN STORAGE
456-005-199	AUTOSTART FOR WINDOWS EN	$11,880.00	30.5%	$8,256.60	$2,732.40	$2,494.80	$2,138.40	N/A	N/A	$2,732.40	D3	OPEN STORAGE
456-005-205	AUTOSTART DS SRDF INTEL	$0.00	30.5%	$0.00	$869.40	$793.80	$680.40	N/A	N/A	$869.40	D3	OPEN STORAGE
456-005-209	AUTOSTART MOD FOR MS SQL SERVER	$0.00	30.5%	$0.00	$621.00	$567.00	$486.00	N/A	N/A	$621.00	D3	OPEN STORAGE
456-005-210	AUTOSTART DS MV WG	$7,470.00	30.5%	$5,191.65	$1,718.10	$1,568.70	$1,344.60	N/A	N/A	$1,718.10	D3	OPEN STORAGE
456-005-211	AUTOSTART DS MV DP	$10,440.00	30.5%	$7,255.80	$2,401.20	$2,192.40	$1,879.20	N/A	N/A	$2,401.20	D3	OPEN STORAGE
456-005-212	AUTOSTART DS MV EN	$15,390.00	30.5%	$10,696.05	$3,539.70	$3,231.90	$2,770.20	N/A	N/A	$3,539.70	D3	OPEN STORAGE
456-005-213	AUTOSTART DS MV INTEL	$0.00	30.5%	$0.00	$869.40	$793.80	$680.40	N/A	N/A	$869.40	D3	OPEN STORAGE
456-005-242	AUTOSTART MOD FOR EXCH2K3	$0.00	30.5%	$0.00	$621.00	$567.00	$486.00	N/A	N/A	$621.00	D3	OPEN STORAGE
456-005-404	NW PWRSNAP MOD 500GB CAP	$2,495.00	30.5%	$1,734.03	$573.85	$523.95	N/A	N/A	N/A	$573.85	DH	OPEN STORAGE
456-005-405	NW PWRSNAP MOD 1TB CAP	$4,495.00	30.5%	$3,124.03	$1,033.85	$943.95	N/A	N/A	N/A	$1,033.85	DH	OPEN STORAGE
456-005-406	NW PWRNAP MOD 2TB CAP	$7,995.00	30.5%	$5,556.53	$1,838.85	$1,678.95	N/A	N/A	N/A	$1,838.85	DH	OPEN STORAGE
456-005-407	NW PWRSNAP MOD 5TB CAP	$17,495.00	30.5%	$12,159.03	$4,023.85	$3,673.95	N/A	N/A	N/A	$4,023.85	DH	OPEN STORAGE
456-005-408	NW PWRNAP MOD 10TB CAP	$29,995.00	30.5%	$20,846.53	$6,898.85	$6,298.95	N/A	N/A	N/A	$6,898.85	DH	OPEN STORAGE
456-005-409	NW PWRSNAP MOD 25TB CAP	$63,495.00	30.5%	$44,129.03	$14,603.85	$13,333.95	N/A	N/A	N/A	$14,603.85	DH	OPEN STORAGE
456-005-410	NW PWRSNAP MOD 50TB CAP	$102,495.00	30.5%	$71,234.03	$23,573.85	$21,523.95	N/A	N/A	N/A	$23,573.85	DH	OPEN STORAGE
456-005-411	NW PWRSNAP MOD 100TB CAP	$174,495.00	30.5%	$121,274.03	$40,133.85	$36,643.95	N/A	N/A	N/A	$40,133.85	DH	OPEN STORAGE
456-005-413	AUTOSTART MOD FOR ORA WG	$2,720.00	30.5%	$1,890.40	$625.60	$571.20	$489.60	N/A	N/A	$625.60	D3	OPEN STORAGE
456-005-414	AUTOSTART MOD FOR ORA DP	$5,200.00	30.5%	$3,614.00	$1,196.00	$1,092.00	$936.00	N/A	N/A	$1,196.00	D3	OPEN STORAGE
456-005-415	AUTOSTART MOD FOR ORA EN	$9,900.00	30.5%	$6,880.50	$2,277.00	$2,079.00	$1,782.00	N/A	N/A	$2,277.00	D3	OPEN STORAGE
456-005-416	AUTOSTART MOD FOR ORA WN	$0.00	30.5%	$0.00	$614.10	$560.70	$480.60	N/A	N/A	$614.10	D3	OPEN STORAGE
456-005-471	NW SVR WORKGROUP ED LIN	$0.00	30.5%	$0.00	$264.50	$241.50	N/A	N/A	N/A	$264.50	DH	OPEN STORAGE
456-005-472	NW SVR NETWORK ED LIN	$0.00	30.5%	$0.00	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-005-473	NW SVR PWR ED LIN	$0.00	30.5%	$0.00	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-005-474	NW NETWORK ED STG NODE LIN	$0.00	30.5%	$0.00	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-005-475	NW PWR ED STG NODE FOR LIN	$0.00	30.5%	$0.00	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-005-476	NW ARCHIVE MOD LIN	$1,000.00	30.5%	$695.00	$230.00	$210.00	N/A	N/A	N/A	$230.00	DH	OPEN STORAGE
456-005-477	NW CLUSTER CLNT CON LIN	$0.00	30.5%	$0.00	$230.00	$210.00	N/A	N/A	N/A	$230.00	DH	OPEN STORAGE
456-005-478	NW CLUSTER CLNT CON LIN QTY5	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-010-504	NW CLNT OPENVMS ON INTEGRITY SGL PRO	$900.00	30.5%	$625.50	$207.00	$189.00	N/A	N/A	N/A	$207.00	DH	OPEN STORAGE
456-010-506	NW ORACLE ON OPENVMS INTEGRITY SVR	$2,250.00	30.5%	$1,563.75	$517.50	$472.50	N/A	N/A	N/A	$517.50	DH	OPEN STORAGE
456-010-507	NW SVR WORKGROUP ED SOLARIS X64/X86	$0.00	30.5%	$0.00	$264.50	$241.50	N/A	N/A	N/A	$264.50	DH	OPEN STORAGE
456-010-509	NW SVR NETWORK ED SOLARIS X64/X86	$0.00	30.5%	$0.00	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-010-510	NW SVR PWR ED SOLARIS X64/X86	$0.00	30.5%	$0.00	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-010-511	NW NETWORK ED STG NODE SOLARIS X64/X86	$0.00	30.5%	$0.00	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-010-512	NW PWR ED STG NODE SOLARIS X64/X86	$0.00	30.5%	$0.00	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-010-513	NW ED DED STG NODE SOLARIS X64/X86	$0.00	30.5%	$0.00	$287.50	$262.50	N/A	N/A	N/A	$287.50	DH	OPEN STORAGE
456-010-514	NW PWR ED DED STG ND SOLARIS X64/X86	$0.00	30.5%	$0.00	$575.00	$525.00	N/A	N/A	N/A	$575.00	DH	OPEN STORAGE
456-010-547	RETROSPECT USER INITIATED RESTORE	$0.00	30.5%	$0.00	$206.31	$188.37	$161.46	N/A	N/A	$206.31	D3	OPEN STORAGE
456-010-548	RETROSPECT OPEN FILE BACKUP - 3 SERVERS	$0.00	30.5%	$0.00	$309.81	$282.87	$242.46	N/A	N/A	$309.81	D3	OPEN STORAGE
456-100-012	INA REPLISTOR WORKGROUP	$0.00	30.5%	$0.00	$506.00	$462.00	$396.00	N/A	N/A	$708.36	D3	OPEN STORAGE
456-100-013	INA REPLISTOR DEPARTMENT/ENTERPRISE	$0.00	30.5%	$0.00	$920.00	$840.00	$720.00	N/A	N/A	$1,287.96	D3	OPEN STORAGE
456-100-014	INA REPLISTOR WORKGROUP VIRTUAL	$0.00	30.5%	$0.00	$1,380.00	$1,260.00	$1,080.00	N/A	N/A	$1,932.00	D3	OPEN STORAGE
456-100-015	INA REPLISTOR DEPARTMENT/ENTERPRISE VIRT	$0.00	30.5%	$0.00	$2,760.00	$2,520.00	$2,160.00	N/A	N/A	$3,864.00	D3	OPEN STORAGE
456-100-016	INA REPLISTOR WG TO DP/EN	$0.00	30.5%	$0.00	$414.00	$378.00	$324.00	N/A	N/A	$579.60	D3	OPEN STORAGE
456-100-017	INA REPLISTOR WG TO WG_VIRTUAL	$0.00	30.5%	$0.00	$874.00	$798.00	$684.00	N/A	N/A	$1,223.64	D3	OPEN STORAGE
456-100-018	INA REPLISTOR WG TO DP/EN_VIRTUAL	$0.00	30.5%	$0.00	$2,254.00	$2,058.00	$1,764.00	N/A	N/A	$3,155.64	D3	OPEN STORAGE
456-100-019	INA REPLISTOR DP/EN TO DP/EN_VIRTUAL	$0.00	30.5%	$0.00	$1,840.00	$1,680.00	$1,440.00	N/A	N/A	$2,576.04	D3	OPEN STORAGE
456-100-020	INA REPLISTOR WG_VIRTUAL 2 DP/EN_VIRTUAL	$0.00	30.5%	$0.00	$1,380.00	$1,260.00	$1,080.00	N/A	N/A	$1,932.00	D3	OPEN STORAGE
456-100-042	NW VIRTUAL TAPE LIBRARY 10TB CAP ADDON	$7,495.00	30.5%	$5,209.03	$1,723.85	$1,573.95	N/A	N/A	N/A	$1,723.85	DH	OPEN STORAGE
456-100-043	NW VIRTUAL TAPE LIBRARY 25TB CAP ADDON	$16,100.00	30.5%	$11,189.50	$3,703.00	$3,381.00	N/A	N/A	N/A	$3,703.00	DH	OPEN STORAGE
456-100-116	DX SEARCH MODULE FOR ONE DXW SERVER	$0.00	30.5%	$0.00	$2,760.00	$2,520.00	$2,160.00	N/A	N/A	$3,864.00	D3	OPEN STORAGE
456-100-117	DX SEARCH MOD 2-5 DXW SVR (PRCD PER SVR)	$0.00	30.5%	$0.00	$1,840.00	$1,680.00	$1,440.00	N/A	N/A	$2,576.04	D3	OPEN STORAGE
456-100-118	DX SEARCH MOD 6-10 DXW SVR(PRCD PER SVR)	$0.00	30.5%	$0.00	$1,725.00	$1,575.00	$1,350.00	N/A	N/A	$2,415.00	D3	OPEN STORAGE
456-100-136	CBRM LICENSE FOR NW - 4 CENTERA NODES	$0.00	30.5%	$0.00	$1,092.50	$997.50	N/A	N/A	N/A	$1,529.52	DH	OPEN STORAGE
456-100-137	CBRM LICENSE-SYMANTEC NBU-4 CTRA NODES	$0.00	30.5%	$0.00	$1,092.50	$997.50	N/A	N/A	N/A	$1,529.52	DH	OPEN STORAGE
456-100-138	CBRM LICENSE-IBM TSM - 4 CENTERA NODES	$0.00	30.5%	$0.00	$1,092.50	$997.50	N/A	N/A	N/A	$1,529.52	DH	OPEN STORAGE
456-100-139	DX FOR NAS - WINDOWS	$0.00	30.5%	$0.00	$1,310.77	$1,196.79	$1,025.82	N/A	N/A	$1,835.04	D3	OPEN STORAGE
456-100-140	DX FOR NAS - WINDOWS - CELERRA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-141	DX FOR NAS - WINDOWS - NETAPP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-142	DX FOR NAS - WINDOWS - CENTERA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-143	DX FOR NAS - WINDOWS - DISK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-144	DX FOR NAS - WINDOWS - TAPE/OPTICAL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-145	DX FOR NAS - LINUX	$0.00	30.5%	$0.00	$1,425.77	$1,301.79	$1,115.82	N/A	N/A	$1,996.08	D3	OPEN STORAGE
456-100-146	DX FOR NAS - LINUX - CELERRA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-147	DX FOR NAS - LINUX - NETAPP	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-148	DX FOR NAS - LINUX - CENTERA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-149	DX FOR NAS - LINUX - DISK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-150	DX FOR NAS - LINUX - TAPE/OPTICAL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-151	DX FOR NAS - UNIX	$0.00	30.5%	$0.00	$3,541.77	$3,233.79	$2,771.82	N/A	N/A	$4,958.52	D3	OPEN STORAGE
456-100-152	DX FOR NAS - UNIX - CELERRA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-153	DX FOR NAS - UNIX - CENTERA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-154	DX FOR NAS - UNIX - DISK	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-155	DX FOR NAS - UNIX - TAPE/OPTICAL	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-156	HOMEBASE SERVER	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	$2,700.00	N/A	N/A	$4,830.00	D3	OPEN STORAGE
456-100-157	HOMEBASE AGENT FOR AIX	$0.00	30.5%	$0.00	$321.77	$293.79	$251.82	N/A	N/A	$450.48	D3	OPEN STORAGE
456-100-158	HomeBase Agent for HP/UX	$0.00	30.5%	$0.00	$321.77	$293.79	$251.82	N/A	N/A	$450.48	D3	OPEN STORAGE
456-100-159	HOMEBASE AGENT FOR SOLARIS	$0.00	30.5%	$0.00	$321.77	$293.79	$251.82	N/A	N/A	$450.48	D3	OPEN STORAGE
456-100-160	HOMEBASE AGENT FOR WINDOWS	$0.00	30.5%	$0.00	$321.77	$293.79	$251.82	N/A	N/A	$450.48	D3	OPEN STORAGE
456-100-161	HOMEBASE AGENT FOR LINUX	$0.00	30.5%	$0.00	$321.77	$293.79	$251.82	N/A	N/A	$450.48	D3	OPEN STORAGE
456-100-162	HOMEBASE DISCOVERY AGENT FOR AIX	$0.00	30.5%	$0.00	$206.77	$188.79	$161.82	N/A	N/A	$289.44	D3	OPEN STORAGE
456-100-163	HomeBase Discovery Agent for HP/UX	$0.00	30.5%	$0.00	$206.77	$188.79	$161.82	N/A	N/A	$289.44	D3	OPEN STORAGE
456-100-164	HOMEBASE DISCOVERY AGENT FOR SOLARIS	$0.00	30.5%	$0.00	$206.77	$188.79	$161.82	N/A	N/A	$289.44	D3	OPEN STORAGE
456-100-165	HOMEBASE DISCOVERY AGENT FOR WINDOWS	$0.00	30.5%	$0.00	$206.77	$188.79	$161.82	N/A	N/A	$289.44	D3	OPEN STORAGE
456-100-166	HOMEBASE DISCOVERY AGENT FOR LINUX	$0.00	30.5%	$0.00	$206.77	$188.79	$161.82	N/A	N/A	$289.44	D3	OPEN STORAGE
456-100-167	HOMEBASE PC WINDOWS	$0.00	30.5%	$0.00	$15.87	$14.49	$12.42	N/A	N/A	$22.20	D3	OPEN STORAGE
456-100-168	HOMEBASE PROXY SERVER	$0.00	30.5%	$0.00	$644.00	$588.00	$504.00	N/A	N/A	$901.56	D3	OPEN STORAGE
456-100-309	AVAMAR 1 TB INCR CAPACITY LICENSE	$12,000.00	30.5%	$8,340.00	$2,760.00	$2,520.00	N/A	N/A	N/A	$2,760.00	DH	OPEN STORAGE
456-100-318	AVAMAR OPEN FILE SOLN WINNT, WIN2K CLNTS	$100.00	30.5%	$69.50	$23.00	$21.00	N/A	N/A	N/A	$23.00	DH	OPEN STORAGE
456-100-484	NW AGENT DATA DEDUP	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-100-485	HOMEBASE SE	$0.00	30.5%	$0.00	$919.77	$839.79	$719.82	N/A	N/A	$1,287.72	D3	OPEN STORAGE
456-100-493	DX FOR NAS - WINDOWS - DEDUPE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-494	DX FOR NAS - LINUX - DEDUPE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-495	DX FOR NAS - UNIX - DEDUPE	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-578	CBRM LICENSE-IBM TSM - 2 CENTERA NODES	$0.00	30.5%	$0.00	$546.25	$498.75	N/A	N/A	N/A	$764.76	DH	OPEN STORAGE
456-100-581	DX WIN CAP UPGR FROM 0.1 TB TO 0.5 TB	$1,700.00	30.5%	$1,181.50	$391.00	$357.00	$306.00	N/A	N/A	$391.00	D3	OPEN STORAGE
456-100-582	DX WIN CAP UPGR FROM 0.5 TB TO 1 TB	$1,900.00	30.5%	$1,320.50	$437.00	$399.00	$342.00	N/A	N/A	$437.00	D3	OPEN STORAGE
456-100-583	DX WIN CAP UPGR FROM 1 TB TO 2 TB	$3,600.00	30.5%	$2,502.00	$828.00	$756.00	$648.00	N/A	N/A	$828.00	D3	OPEN STORAGE
456-100-584	DX WIN CAP UPGR FROM 2 TB TO 5 TB	$9,900.00	30.5%	$6,880.50	$2,277.00	$2,079.00	$1,782.00	N/A	N/A	$2,277.00	D3	OPEN STORAGE
456-100-585	DX WIN CAP UPGR FROM 5 TB TO 10 TB	$14,400.00	30.5%	$10,008.00	$3,312.00	$3,024.00	$2,592.00	N/A	N/A	$3,312.00	D3	OPEN STORAGE
456-100-586	DX WIN CAP UPGR FROM 10 TB TO 15 TB	$8,400.00	30.5%	$5,838.00	$1,932.00	$1,764.00	$1,512.00	N/A	N/A	$1,932.00	D3	OPEN STORAGE
456-100-587	DX WIN CAP UPGR FROM 15 TB TO 20 TB	$5,200.00	30.5%	$3,614.00	$1,196.00	$1,092.00	$936.00	N/A	N/A	$1,196.00	D3	OPEN STORAGE
456-100-588	DX WIN CAP UPGR FROM 20 TB TO 32 TB	$9,000.00	30.5%	$6,255.00	$2,070.00	$1,890.00	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN STORAGE
456-100-589	DX WIN CAP UPGR FROM 32 TB TO 64 TB	$15,000.00	30.5%	$10,425.00	$3,450.00	$3,150.00	$2,700.00	N/A	N/A	$3,450.00	D3	OPEN STORAGE
456-100-590	DX WIN CAP UPGR FROM 64 TB TO 100 TB	$10,000.00	30.5%	$6,950.00	$2,300.00	$2,100.00	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN STORAGE
456-100-591	NW MOD FOR DB2 UNV DB CLIENT WIN	$0.00	30.5%	$0.00	$366.85	$334.95	N/A	N/A	N/A	$366.85	DH	OPEN STORAGE
456-100-592	NW MOD FOR INFORMIX CLIENT WIN	$0.00	30.5%	$0.00	$366.85	$334.95	N/A	N/A	N/A	$366.85	DH	OPEN STORAGE
456-100-593	NW MOD FOR LOTUS NOTES CLIENT WIN	$0.00	30.5%	$0.00	$366.85	$334.95	N/A	N/A	N/A	$366.85	DH	OPEN STORAGE
456-100-594	NW MOD FOR MS EXCG SVR CLIENT WIN	$0.00	30.5%	$0.00	$366.85	$334.95	N/A	N/A	N/A	$366.85	DH	OPEN STORAGE
456-100-595	NW MOD MS SQL SVR CLNT WIN	$0.00	30.5%	$0.00	$366.85	$334.95	N/A	N/A	N/A	$366.85	DH	OPEN STORAGE
456-100-596	NW MOD FOR ORACLE CLIENT WIN	$0.00	30.5%	$0.00	$366.85	$334.95	N/A	N/A	N/A	$366.85	DH	OPEN STORAGE
456-100-597	NETWORKER MOD FOR SYBASE CLIENT WINDOWS	$0.00	30.5%	$0.00	$366.85	$334.95	N/A	N/A	N/A	$366.85	DH	OPEN STORAGE
456-100-598	DX FOR UX/LX CAP UPGR FROM 1 TB TO 2 TB	$0.00	30.5%	$0.00	$1,472.00	$1,344.00	$1,152.00	N/A	N/A	$2,060.76	D3	OPEN STORAGE
456-100-599	DX FOR UX/LX CAP UPGR FROM 2 TB TO 5 TB	$0.00	30.5%	$0.00	$3,519.00	$3,213.00	$2,754.00	N/A	N/A	$4,926.60	D3	OPEN STORAGE
456-100-600	DX FOR UX/LX CAP UPGR FROM 5 TB TO 10 TB	$0.00	30.5%	$0.00	$4,577.00	$4,179.00	$3,582.00	N/A	N/A	$6,407.76	D3	OPEN STORAGE
456-100-601	DX FOR UX/LX CAP UPGR FROM 10TB TO 15TB	$0.00	30.5%	$0.00	$2,369.00	$2,163.00	$1,854.00	N/A	N/A	$3,316.56	D3	OPEN STORAGE
456-100-602	DX FOR UX/LX CAP UPGR FROM 15TB TO 20TB	$0.00	30.5%	$0.00	$1,472.00	$1,344.00	$1,152.00	N/A	N/A	$2,060.76	D3	OPEN STORAGE
456-100-603	DX FOR UX/LX CAP UPGR FROM 20TB TO 32TB	$0.00	30.5%	$0.00	$2,622.00	$2,394.00	$2,052.00	N/A	N/A	$3,670.80	D3	OPEN STORAGE
456-100-604	DX FOR UX/LX CAP UPGR FROM 32TB TO 64TB	$0.00	30.5%	$0.00	$4,623.00	$4,221.00	$3,618.00	N/A	N/A	$6,472.20	D3	OPEN STORAGE
456-100-605	DX FOR UX/LX CAP UPGR FROM 64TB TO 100TB	$0.00	30.5%	$0.00	$3,703.00	$3,381.00	$2,898.00	N/A	N/A	$5,184.24	D3	OPEN STORAGE
456-100-606	NW AUTOCH SILO FEATURE PRE NW 7.4	$95.00	30.5%	$66.03	$21.85	$19.95	N/A	N/A	N/A	$21.85	DH	OPEN STORAGE
456-100-607	DATA PROTECTION ADVISOR 0-50 CLNTS UPG	$0.00	30.5%	$0.00	$2,001.00	$1,827.00	N/A	N/A	N/A	$2,001.00	D3	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-100-608	Data Protection Advisor UP TO 50 CLIENTS	$0.00	30.5%	$0.00	$2,001.00	$1,827.00	N/A	N/A	N/A	$2,001.00	D3	OPEN STORAGE
456-100-609	DATA PROTECTION ADVISOR 0- 100 CLIENTS	$0.00	30.5%	$0.00	$3,997.40	$3,649.80	N/A	N/A	N/A	$3,997.40	D3	OPEN STORAGE
456-100-610	DATA PROTECTION ADVISOR 0- 250 CLIENTS	$0.00	30.5%	$0.00	$9,993.50	$9,124.50	N/A	N/A	N/A	$9,993.50	D3	OPEN STORAGE
456-100-611	DATA PROTECTION ADVISOR 0- 500 CLIENTS	$0.00	30.5%	$0.00	$18,823.20	$17,186.40	N/A	N/A	N/A	$18,823.20	D3	OPEN STORAGE
456-100-612	DATA PROTECTION ADVISOR 0- 800 CLIENTS	$0.00	30.5%	$0.00	$27,600.00	$25,200.00	N/A	N/A	N/A	$27,600.00	D3	OPEN STORAGE
456-100-613	DATA PROTECTION ADVISOR 800+ CLNTS(EACH)	$0.00	30.5%	$0.00	$34.50	$31.50	N/A	N/A	N/A	$34.50	D3	OPEN STORAGE
456-100-629	NW SVR UPG NETWORK TO PWR ED WIN	$0.00	30.5%	$0.00	$1,196.00	$1,092.00	N/A	N/A	N/A	$1,196.00	DH	OPEN STORAGE
456-100-630	NW SVR UPG NETWORK TO PWR ED UNIX	$0.00	30.5%	$0.00	$3,270.60	$2,986.20	N/A	N/A	N/A	$3,270.60	DH	OPEN STORAGE
456-100-631	NW SVR UPG NETWORK TO PWR ED LIN	$0.00	30.5%	$0.00	$1,196.00	$1,092.00	N/A	N/A	N/A	$1,196.00	DH	OPEN STORAGE
456-100-632	NW MOD MEDITECH LIC	$4,950.00	30.5%	$3,440.25	$1,138.50	$1,039.50	N/A	N/A	N/A	$1,138.50	DH	OPEN STORAGE
456-100-633	NW MOD MICROSOFT APPS	$1,595.00	30.5%	$1,108.53	$366.85	$334.95	N/A	N/A	N/A	$366.85	DH	OPEN STORAGE
456-100-634	HOMEBASE SE NC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-635	NW CONVERT AUTOCH TO EDL NW 7.4	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-100-647	HomeBase SE Base Package	$0.00	30.5%	$0.00	$805.00	$735.00	$630.00	N/A	N/A	$1,127.04	D3	OPEN STORAGE
456-100-648	HOMEBASE BMR ADDITIONAL AIX AGENT	$0.00	30.5%	$0.00	$46.00	$42.00	$36.00	N/A	N/A	$64.44	D3	OPEN STORAGE
456-100-649	HOMEBASE BMR ADDITIONAL HP/UX AGENT	$0.00	30.5%	$0.00	$46.00	$42.00	$36.00	N/A	N/A	$64.44	D3	OPEN STORAGE
456-100-650	HOMEBASE BMR ADDITIONAL SOLARIS AGENT	$0.00	30.5%	$0.00	$46.00	$42.00	$36.00	N/A	N/A	$64.44	D3	OPEN STORAGE
456-100-651	HOMEBASE BMR ADDITIONAL WINDOWS AGENT	$0.00	30.5%	$0.00	$46.00	$42.00	$36.00	N/A	N/A	$64.44	D3	OPEN STORAGE
456-100-652	HOMEBASE BMR ADDITIONAL SERVER	$0.00	30.5%	$0.00	$345.00	$315.00	$270.00	N/A	N/A	$483.00	D3	OPEN STORAGE
456-100-653	HOMEBASE BMR ADDITIONAL LINUX AGENT	$0.00	30.5%	$0.00	$46.00	$42.00	$36.00	N/A	N/A	$64.44	D3	OPEN STORAGE
456-100-654	AUTOSTART MOD FOR SQL2005 and 2008	$0.00	30.5%	$0.00	$621.00	$567.00	$486.00	N/A	N/A	$621.00	D3	OPEN STORAGE
456-100-662	HOMEBASE SE FS	$0.00	30.5%	$0.00	$343.85	$313.95	$269.10	N/A	N/A	$481.44	D3	OPEN STORAGE
456-100-663	DPA: single disk array	$0.00	30.5%	$0.00	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	D3	OPEN STORAGE
456-100-664	DPA: NetApp Single Fileserver	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-100-665	DPA: SINGLE DB SERVER	$0.00	30.5%	$0.00	$460.00	$420.00	N/A	N/A	N/A	$460.00	D3	OPEN STORAGE
456-100-670	HOMEBASE SERVER FOR ESR	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	$900.00	N/A	N/A	$1,610.04	D3	OPEN STORAGE
456-100-671	HOMEBASE PROXY SERVER FOR ESR	$0.00	30.5%	$0.00	$228.85	$208.95	$179.10	N/A	N/A	$320.40	D3	OPEN STORAGE
456-100-672	HB CLIENT: 1 CLIENT (IBM-SUNGARD ONLY)	$0.00	30.5%	$0.00	$34.50	$31.50	$27.00	N/A	N/A	$48.36	D3	OPEN STORAGE
456-100-673	HOMEBASE SERVER RECOVERY CLIENT QTY 5	$0.00	30.5%	$0.00	$391.00	$357.00	$306.00	N/A	N/A	$547.44	D3	OPEN STORAGE
456-100-674	HOMEBASE SERVER RECOVERY CLIENT QTY 25	$0.00	30.5%	$0.00	$1,955.00	$1,785.00	$1,530.00	N/A	N/A	$2,736.96	D3	OPEN STORAGE
456-100-675	HOMEBASE SERVER RECOVERY CLIENT QTY 100	$0.00	30.5%	$0.00	$7,820.00	$7,140.00	$6,120.00	N/A	N/A	$10,947.96	D3	OPEN STORAGE
456-100-676	NETWORKER VIRTUAL EDITION CLIENT	$1,995.00	30.5%	$1,386.53	$458.85	$418.95	N/A	N/A	N/A	$458.85	DH	OPEN STORAGE
456-100-690	NW CLNT	$500.00	30.5%	$347.50	$115.00	$105.00	N/A	N/A	N/A	$115.00	DH	OPEN STORAGE
456-100-691	NW CLNT QTY 5	$2,500.00	30.5%	$1,737.50	$575.00	$525.00	N/A	N/A	N/A	$575.00	DH	OPEN STORAGE
456-100-692	NW CLNT QTY 25	$11,500.00	30.5%	$7,992.50	$2,645.00	$2,415.00	N/A	N/A	N/A	$2,645.00	DH	OPEN STORAGE
456-100-693	NW CLNT QTY 100	$42,500.00	30.5%	$29,537.50	$9,775.00	$8,925.00	N/A	N/A	N/A	$9,775.00	DH	OPEN STORAGE
456-100-697	NW DISKBACKUP OPT TIER 1: 1TB	$1,495.00	30.5%	$1,039.03	$343.85	$313.95	N/A	N/A	N/A	$343.85	DH	OPEN STORAGE
456-100-698	NW DISKBACKUP OPT TIER 2: 5TB	$4,160.00	30.5%	$2,891.20	$956.80	$873.60	N/A	N/A	N/A	$956.80	DH	OPEN STORAGE
456-100-699	NW DISKBACKUP OPT TIER 3: 10TB	$7,495.00	30.5%	$5,209.03	$1,723.85	$1,573.95	N/A	N/A	N/A	$1,723.85	DH	OPEN STORAGE
456-100-700	NW DISKBACKUP OPT TIER 4: 25TB	$16,100.00	30.5%	$11,189.50	$3,703.00	$3,381.00	N/A	N/A	N/A	$3,703.00	DH	OPEN STORAGE
456-100-701	NW DISKBACKUP OPT TIER 5: 50TB	$26,960.00	30.5%	$18,737.20	$6,200.80	$5,661.60	N/A	N/A	N/A	$6,200.80	DH	OPEN STORAGE
456-100-703	NW VIRTUAL TAPE LIBRARY 1TB CAP ADDON	$1,495.00	30.5%	$1,039.03	$343.85	$313.95	N/A	N/A	N/A	$343.85	DH	OPEN STORAGE
456-100-704	NW VIRTUAL TAPE LIBRARY 5TB CAP ADDON	$4,160.00	30.5%	$2,891.20	$956.80	$873.60	N/A	N/A	N/A	$956.80	DH	OPEN STORAGE
456-100-705	NW VIRTUAL TAPE LIBRARY 50TB CAP ADDON	$29,960.00	30.5%	$20,822.20	$6,890.80	$6,291.60	N/A	N/A	N/A	$6,890.80	DH	OPEN STORAGE
456-100-708	AUTOSTART MOD FOR ORA LINUX	$0.00	30.5%	$0.00	$614.10	$560.70	$480.60	N/A	N/A	$614.10	D3	OPEN STORAGE
456-100-709	AUTOSTART MOD FOR EXCH2K7	$0.00	30.5%	$0.00	$621.00	$567.00	$486.00	N/A	N/A	$621.00	D3	OPEN STORAGE
456-101-213	DATA PROTECTION ADVISOR: SGL VMWARE SVR	$0.00	30.5%	$0.00	$131.10	$119.70	N/A	N/A	N/A	$131.10	DH	OPEN STORAGE
456-101-236	NW SVR NETWORK ED WIN (E)	$0.00	30.5%	$0.00	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-101-237	NW SVR NETWORK ED LIN (E)	$0.00	30.5%	$0.00	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-101-238	NW SVR WORKGROUP ED UNIX (E)	$0.00	30.5%	$0.00	$952.20	$869.40	N/A	N/A	N/A	$952.20	DH	OPEN STORAGE
456-101-239	NW SVR WORKGROUP ED WIN (E)	$0.00	30.5%	$0.00	$264.50	$241.50	N/A	N/A	N/A	$264.50	DH	OPEN STORAGE
456-101-240	NW SVR WORKGROUP ED LIN (E)	$0.00	30.5%	$0.00	$264.50	$241.50	N/A	N/A	N/A	$264.50	DH	OPEN STORAGE
456-101-241	NW SVR PWR ED UNIX (E)	$0.00	30.5%	$0.00	$5,175.00	$4,725.00	N/A	N/A	N/A	$5,175.00	DH	OPEN STORAGE
456-101-242	NW SVR PWR ED WIN (E)	$0.00	30.5%	$0.00	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-101-243	NW SVR PWR ED LIN (E)	$0.00	30.5%	$0.00	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-101-253	DATA PROTECTION ADVISOR: 20 BACKUP CLNTS	$0.00	30.5%	$0.00	$690.00	$630.00	N/A	N/A	N/A	$690.00	DH	OPEN STORAGE
456-101-264	DATA PROTECTION ADVISOR-AVAMAR 1TB CAP	$0.00	30.5%	$0.00	$458.85	$418.95	N/A	N/A	N/A	$458.85	DH	OPEN STORAGE
456-101-268	HOMEBASE FOR ESR: AIX/SOLARIS-20 CLIENTS	$0.00	30.5%	$0.00	$690.00	$630.00	$540.00	N/A	N/A	$966.00	D3	OPEN STORAGE
456-101-269	HOMEBASE FOR ESR:WINDOWS -20 CLIENTS	$0.00	30.5%	$0.00	$690.00	$630.00	$540.00	N/A	N/A	$966.00	D3	OPEN STORAGE
456-101-270	HOMEBASE FOR ESR:REDHAT-LINUX-20 CLIENTS	$0.00	30.5%	$0.00	$690.00	$630.00	$540.00	N/A	N/A	$966.00	D3	OPEN STORAGE
456-101-271	PROMO: DPA 1TB AVAMAR CAP	$0.00	30.5%	$0.00	$228.85	$208.95	N/A	N/A	N/A	$228.85	D3	OPEN STORAGE
456-101-595	NW CLNT DATA DEDUP QTY 25	$575.00	30.5%	$399.63	$132.25	$120.75	N/A	N/A	N/A	$132.25	DH	OPEN STORAGE
456-101-596	NW CLNT DATA DEDUP QTY 100	$2,225.00	30.5%	$1,546.38	$511.75	$467.25	N/A	N/A	N/A	$511.75	DH	OPEN STORAGE
456-101-597	NW VIRTUAL ED CLNT DATA DEDUP	$225.00	30.5%	$156.38	$51.75	$47.25	N/A	N/A	N/A	$51.75	DH	OPEN STORAGE
456-101-620	RM for SnapView on Windows License	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D3	OPEN STORAGE
456-101-621	RM for SnapView on Linux License	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D3	OPEN STORAGE
456-101-622	RM for SnapView on Unix License	$0.00	30.5%	$0.00	$1,380.00	N/A	N/A	N/A	N/A	$1,380.00	D3	OPEN STORAGE
456-101-623	RM for TimeFinder on Windows License	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN STORAGE
456-101-624	RM for TimeFinder on Linux License	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN STORAGE
456-101-625	RM for TimeFinder on Unix License	$0.00	30.5%	$0.00	$1,840.00	N/A	N/A	N/A	N/A	$1,840.00	D3	OPEN STORAGE
456-101-628	RM Server License	$1,699.00	30.5%	$1,180.81	$390.77	N/A	N/A	N/A	N/A	$390.77	D3	OPEN STORAGE
456-101-629	RM for SANCopy on Windows License	$0.00	30.5%	$0.00	$690.00	N/A	N/A	N/A	N/A	$690.00	D3	OPEN STORAGE
456-101-630	RM for SANCopy on Linux License	$0.00	30.5%	$0.00	$690.00	N/A	N/A	N/A	N/A	$690.00	D3	OPEN STORAGE
456-101-631	RM for SANCopy on Unix License	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D3	OPEN STORAGE
456-101-632	RM for iSCSI Celerra on Windows 2 Licens	$0.00	30.5%	$0.00	$1,242.00	N/A	N/A	N/A	N/A	$1,242.00	D3	OPEN STORAGE
456-101-663	RM for RecoverPoint Windows	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D3	OPEN STORAGE
456-101-664	RM VMWARE DATASTORE REPLICAT. PROXY HOST	$10,625.00	30.5%	$7,384.38	$2,443.75	N/A	N/A	N/A	N/A	$2,443.75	D3	OPEN STORAGE
456-101-666	RM Agent License	$3,739.00	30.5%	$2,598.61	$859.97	N/A	N/A	N/A	N/A	$859.97	D3	OPEN STORAGE
456-101-667	RM Agent License 15 + hosts	$0.00	30.5%	$0.00	$664.47	N/A	N/A	N/A	N/A	$664.47	D3	OPEN STORAGE
456-101-700	AVAMAR DATA TRANSPORT SINGLE VM LICENSE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-101-709	NW PRIVATE CLOUD BACKUP OPTION: 1TB	$1,495.00	30.5%	$1,039.03	$343.85	$313.95	N/A	N/A	N/A	$343.85	DH	OPEN STORAGE
456-101-710	NW PRIVATE CLOUD BACKUP OPTION: 5TB	$4,160.00	30.5%	$2,891.20	$956.80	$873.60	N/A	N/A	N/A	$956.80	DH	OPEN STORAGE
456-101-711	NW PRIVATE CLOUD BACKUP OPTION: 10TB	$7,495.00	30.5%	$5,209.03	$1,723.85	$1,573.95	N/A	N/A	N/A	$1,723.85	DH	OPEN STORAGE
456-101-712	NW PRIVATE CLOUD BACKUP OPTION: 25TB	$16,100.00	30.5%	$11,189.50	$3,703.00	$3,381.00	N/A	N/A	N/A	$3,703.00	DH	OPEN STORAGE
456-101-713	NW PRIVATE CLOUD BACKUP OPTION: 50TB	$26,960.00	30.5%	$18,737.20	$6,200.80	$5,661.60	N/A	N/A	N/A	$6,200.80	DH	OPEN STORAGE
456-101-761	NW SVR NETWORK ED WIN/LIN	$2,300.00	30.5%	$1,598.50	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-101-762	NW SVR NETWORK ED UNIX	$8,280.00	30.5%	$5,754.60	$1,904.40	$1,738.80	N/A	N/A	N/A	$1,904.40	DH	OPEN STORAGE
456-101-763	NW SVR WORKGROUP ED WIN/LIN	$1,150.00	30.5%	$799.25	$264.50	$241.50	N/A	N/A	N/A	$264.50	DH	OPEN STORAGE
456-101-764	NW SVR WORKGROUP ED UNIX	$4,140.00	30.5%	$2,877.30	$952.20	$869.40	N/A	N/A	N/A	$952.20	DH	OPEN STORAGE
456-101-765	NW SVR PWR ED WIN/LIN	$7,500.00	30.5%	$5,212.50	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-101-766	NW SVR PWR ED UNIX	$22,500.00	30.5%	$15,637.50	$5,175.00	$4,725.00	N/A	N/A	N/A	$5,175.00	DH	OPEN STORAGE
456-101-767	NW NETWORK ED STG NODE WIN/LIN	$2,300.00	30.5%	$1,598.50	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-101-768	NW NETWORK ED STG NODE UNIX	$8,280.00	30.5%	$5,754.60	$1,904.40	$1,738.80	N/A	N/A	N/A	$1,904.40	DH	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-101-769	NW PWR ED STG NODE WIN/LIN	$7,500.00	30.5%	$5,212.50	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-101-770	NW PWR ED STG NODE UNIX	$22,500.00	30.5%	$15,637.50	$5,175.00	$4,725.00	N/A	N/A	N/A	$5,175.00	DH	OPEN STORAGE
456-101-771	NW NETWORK ED DED STG NODE WIN/LIN	$1,250.00	30.5%	$868.75	$287.50	$262.50	N/A	N/A	N/A	$287.50	DH	OPEN STORAGE
456-101-772	NW NETWORK ED DED STG NODE UNIX	$3,000.00	30.5%	$2,085.00	$690.00	$630.00	N/A	N/A	N/A	$690.00	DH	OPEN STORAGE
456-101-773	NW PWR ED DED STG NODE WIN/LIN	$2,500.00	30.5%	$1,737.50	$575.00	$525.00	N/A	N/A	N/A	$575.00	DH	OPEN STORAGE
456-101-774	NW PWR ED DED STG NODE UNIX	$5,000.00	30.5%	$3,475.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-101-775	NW ARCHIVE MOD WIN/LIN	$1,000.00	30.5%	$695.00	$230.00	$210.00	N/A	N/A	N/A	$230.00	DH	OPEN STORAGE
456-101-776	NW ARCHIVE MOD UNIX	$5,000.00	30.5%	$3,475.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-101-781	DPA: 1TB HP EVA ARRAY CAP	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-101-782	DPA: RA 1TB RECOVERPOINT CAPACITY	$0.00	30.5%	$0.00	$184.00	$168.00	N/A	N/A	N/A	$184.00	D3	OPEN STORAGE
456-101-783	DPA: 1TB RECOVERPOINT SE CAPACITY	$0.00	30.5%	$0.00	$112.70	$102.90	N/A	N/A	N/A	$112.70	D3	OPEN STORAGE
456-101-784	DPA: RA FOR CLARIION CX-120	$0.00	30.5%	$0.00	$420.90	$384.30	N/A	N/A	N/A	$420.90	D3	OPEN STORAGE
456-101-785	DPA: RA FOR CLARIION CX-240	$0.00	30.5%	$0.00	$970.60	$886.20	N/A	N/A	N/A	$970.60	D3	OPEN STORAGE
456-101-786	DR Basic Metering for RecoverPoint.	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-101-787	DPA: RA FOR CLARIION CX-960	$0.00	30.5%	$0.00	$3,880.10	$3,542.70	N/A	N/A	N/A	$3,880.10	D3	OPEN STORAGE
456-101-788	DPA: REPLICATION ANALYSIS BASE SERVER	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-101-789	DPA: RA 1TB(0-14TB) RAW HI PERF	$0.00	30.5%	$0.00	$158.70	$144.90	N/A	N/A	N/A	$158.70	D3	OPEN STORAGE
456-101-790	DPA: RA 1TB (15-25TB) RAW HI PERF	$0.00	30.5%	$0.00	$149.50	$136.50	N/A	N/A	N/A	$149.50	D3	OPEN STORAGE
456-101-791	DPA: RA 1TB (26-40TB) HI PERF	$0.00	30.5%	$0.00	$132.25	$120.75	N/A	N/A	N/A	$132.25	D3	OPEN STORAGE
456-101-792	DPA: RA 1TB (41-60TB) HI PERF	$0.00	30.5%	$0.00	$119.60	$109.20	N/A	N/A	N/A	$119.60	D3	OPEN STORAGE
456-101-793	DPA: RA 1TB(61-100TB) HI PERF	$0.00	30.5%	$0.00	$109.25	$99.75	N/A	N/A	N/A	$109.25	D3	OPEN STORAGE
456-101-794	DPA: RA 1TB(101-150TB) HI PERF	$0.00	30.5%	$0.00	$97.75	$89.25	N/A	N/A	N/A	$97.75	D3	OPEN STORAGE
456-101-795	DPA: RA 1TB(151-250TB) HI PERF	$0.00	30.5%	$0.00	$85.10	$77.70	N/A	N/A	N/A	$85.10	D3	OPEN STORAGE
456-101-796	DPA: RA 1TB(251-400TB) HI PERF	$0.00	30.5%	$0.00	$73.60	$67.20	N/A	N/A	N/A	$73.60	D3	OPEN STORAGE
456-101-797	DPA: RA 1TB (401-600TB) HI PERF	$0.00	30.5%	$0.00	$63.25	$57.75	N/A	N/A	N/A	$63.25	D3	OPEN STORAGE
456-101-798	DPA: RA 1TB (601-1000TB) HI PERF	$0.00	30.5%	$0.00	$54.05	$49.35	N/A	N/A	N/A	$54.05	D3	OPEN STORAGE
456-101-799	DPA: RA 1TB (1001TB OR MORE) HI PERF	$0.00	30.5%	$0.00	$47.15	$43.05	N/A	N/A	N/A	$47.15	D3	OPEN STORAGE
456-101-867	DPA: RA 1TB (0-14TB) HIGH DENSITY	$0.00	30.5%	$0.00	$79.58	$72.66	N/A	N/A	N/A	$79.58	D3	OPEN STORAGE
456-101-868	DPA: RA 1TB (15-25TB) HIGH DENSITY	$0.00	30.5%	$0.00	$74.75	$68.25	N/A	N/A	N/A	$74.75	D3	OPEN STORAGE
456-101-869	DPA: RA 1TB (26-40TB) HIGH DENSITY	$0.00	30.5%	$0.00	$65.55	$59.85	N/A	N/A	N/A	$65.55	D3	OPEN STORAGE
456-101-870	DPA: RA 1TB (41-60TB) HIGH DENSITY	$0.00	30.5%	$0.00	$59.80	$54.60	N/A	N/A	N/A	$59.80	D3	OPEN STORAGE
456-101-871	DPA: RA 1TB (61-100TB) HIGH DENSITY	$0.00	30.5%	$0.00	$55.20	$50.40	N/A	N/A	N/A	$55.20	D3	OPEN STORAGE
456-101-872	DPA: RA 1TB (101-150TB) HIGH DENSITY	$0.00	30.5%	$0.00	$49.45	$45.15	N/A	N/A	N/A	$49.45	D3	OPEN STORAGE
456-101-873	DPA: RA 1TB (151-250TB) HIGH DENSITY	$0.00	30.5%	$0.00	$42.55	$38.85	N/A	N/A	N/A	$42.55	D3	OPEN STORAGE
456-101-874	DPA: RA 1TB (251-400TB) HIGH DENSITY	$0.00	30.5%	$0.00	$36.80	$33.60	N/A	N/A	N/A	$36.80	D3	OPEN STORAGE
456-101-875	DPA: RA 1TB (401-600TB) HIGH DENSITY	$0.00	30.5%	$0.00	$32.20	$29.40	N/A	N/A	N/A	$32.20	D3	OPEN STORAGE
456-101-876	DPA VNX/File: VNX 5100, VNX 5300	$0.00	30.5%	$0.00	$575.00	$525.00	N/A	N/A	N/A	$575.00	D3	OPEN STORAGE
456-101-877	DPA: VNX File: VNX 5500, VNX 5700	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-101-878	DPA VNX/File: VNX 7500	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	D3	OPEN STORAGE
456-101-970	DPA: RA 1TB (601-1000TB) HIGH DENSITY	$0.00	30.5%	$0.00	$27.60	$25.20	N/A	N/A	N/A	$27.60	D3	OPEN STORAGE
456-101-971	DPA: RA 1TB (1001TB OR MORE)	$0.00	30.5%	$0.00	$24.15	$22.05	N/A	N/A	N/A	$24.15	D3	OPEN STORAGE
456-101-972	DPA: RA 1TB (0-14TB) REPLICATED CAP	$0.00	30.5%	$0.00	$427.80	$390.60	N/A	N/A	N/A	$427.80	D3	OPEN STORAGE
456-101-973	DPA: RA 1TB (15-25TB) REPLICATED CAP	$0.00	30.5%	$0.00	$366.85	$334.95	N/A	N/A	N/A	$366.85	D3	OPEN STORAGE
456-101-974	DPA: RA 1TB (26-40TB) REPLICATED CAP	$0.00	30.5%	$0.00	$317.40	$289.80	N/A	N/A	N/A	$317.40	D3	OPEN STORAGE
456-101-975	DPA:Replic. Analysis 1TB (41-60TB) Rep	$0.00	30.5%	$0.00	$288.65	$263.55	N/A	N/A	N/A	$288.65	D3	OPEN STORAGE
456-101-976	DPA:Replic. Analysis 1TB (61-100TB) Rep	$0.00	30.5%	$0.00	$266.80	$243.60	N/A	N/A	N/A	$266.80	D3	OPEN STORAGE
456-101-977	DPA: Replic. Analysis 1TB (101-150TB) Re	$0.00	30.5%	$0.00	$239.20	$218.40	N/A	N/A	N/A	$239.20	D3	OPEN STORAGE
456-101-978	DPA: RA 1TB (151-250TB) REPLICATED CAP	$0.00	30.5%	$0.00	$212.75	$194.25	N/A	N/A	N/A	$212.75	D3	OPEN STORAGE
456-101-979	DPA: RA 1TB (251-400TB) REPLICATED CAP	$0.00	30.5%	$0.00	$186.30	$170.10	N/A	N/A	N/A	$186.30	D3	OPEN STORAGE
456-101-980	DPA: REPLIC. ANALYSIS 1TB (401 TO 600TB)	$0.00	30.5%	$0.00	$163.30	$149.10	N/A	N/A	N/A	$163.30	D3	OPEN STORAGE
456-101-981	DPA: RA 1TB (601-1000TB)REPLICATED CAP	$0.00	30.5%	$0.00	$143.75	$131.25	N/A	N/A	N/A	$143.75	D3	OPEN STORAGE
456-101-982	DPA: RA 1TB (1001TB PLUS)REPLICATED CAP	$0.00	30.5%	$0.00	$126.50	$115.50	N/A	N/A	N/A	$126.50	D3	OPEN STORAGE
456-102-028	NW MOD MICROSOFT VSS HW PROVIDER	$1,595.00	30.5%	$1,108.53	$366.85	$334.95	N/A	N/A	N/A	$366.85	DH	OPEN STORAGE
456-102-031	KAZCN CONCEPT MANAGER (PER TB)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-102-032	KAZCN EMC CENTERA (PER TB)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-102-033	LEGAL HOLD MANAGER FOR S1 EDISCOVERY	$0.00	30.5%	$0.00	$10,500.00	$9,000.00	N/A	N/A	N/A	$10,500.00	D3	OPEN STORAGE
456-102-034	KAZCN Laptop/Desktop (Per TB)	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-102-035	KAZCN EMC DCTM (PER TB)	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-102-036	CONCEPT MANAGER ROE 500GB S1 EDISCOVERY	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-102-037	EMC CENTERA ROE 500GB FOR S1 EDISCOVERY	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-102-038	KAZCN EMC CELERRA FLR (PER TB)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-102-039	KAZCN NETAPP SNAPLOCK (PER TB)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-102-040	KAZCN IBM LOTUS DOMINO (PER TB)	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-102-041	KAZCN EMC SOURCEONE EM (PER TB)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-102-042	KAZCN NETAPP SNAPSHOTS (PER TB)	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-102-043	LT/DT ROE500GB FOR S1 EDISCOVERY	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-102-044	EMC DCTM ROE 500GB FOR S1 EDISCOVERY	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	N/A	N/A	N/A	$4,200.00	D3	OPEN STORAGE
456-102-045	KAZCN MICROSOFT EXCH (PER TB)	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-102-046	CELERRA FLR ROE 500GB FOR S1 EDISCOVERY	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-102-047	LOTUS DOMINO ROE 500GB S1 EDISCOVERY	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-102-048	S1 EM ROE 500GB FOR S1 EDISCOVERY	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-102-049	KAZCN MICROSOFT SP (PER TB)	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-102-092	INFOCTR ECS ROE LICENSE S1 EDISCOVERY	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-102-093	INFOCTR FILE INT ROE LICENSE FOR S1	$0.00	30.5%	$0.00	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	OPEN STORAGE
456-102-094	INFOCTR ECS NODE LICENSE S1 EDISCOVERY	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-102-095	INFOCTR FILE INT NODE LICENSE FOR S1	$0.00	30.5%	$0.00	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	OPEN STORAGE
456-102-096	MICROSOFT EXCH ROE500GB S1 EDISCOVERY	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-102-097	MICROSOFT SP ROE 500GB S1 EDISCOVERY	$0.00	30.5%	$0.00	$4,200.00	$3,600.00	N/A	N/A	N/A	$4,200.00	D3	OPEN STORAGE
456-102-098	KAZCN SYMANTEC EV (PER TB)	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-102-099	SYMANTEC EV ROE 500GB S1 EDISCOVERY	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-102-217	ECS SW (PER TB) FOR SOURCEONE EDISCOVERY	$0.00	30.5%	$0.00	$6,300.00	$5,400.00	N/A	N/A	N/A	$6,300.00	D3	OPEN STORAGE
456-102-218	FILE INT TO ECS UPGRADE FOR S1 KAZEON	$0.00	30.5%	$0.00	$29,820.00	$25,560.00	N/A	N/A	N/A	$29,820.00	D3	OPEN STORAGE
456-102-219	AUTOSTART MOD FOR EXCH2010	$0.00	30.5%	$0.00	$621.00	$567.00	$486.00	N/A	N/A	$621.00	D3	OPEN STORAGE
456-102-247	S1 EMAIL MGMNT-NOTES/DOMINO 1-5000 USER	$29.00	30.5%	$20.16	$6.67	$6.09	N/A	N/A	N/A	$6.67	DH	OPEN STORAGE
456-102-248	S1 EMAIL MGMNT-NOTES/DOMINO 5001+ USER	$25.00	30.5%	$17.38	$5.75	$5.25	N/A	N/A	N/A	$5.75	DH	OPEN STORAGE
456-102-249	S1 EMAIL MGMNT - MS EXCHANGE 1-5000 USER	$29.00	30.5%	$20.16	$6.67	$6.09	N/A	N/A	N/A	$6.67	DH	OPEN STORAGE
456-102-250	S1 EMAIL MGMNT - MS EXCHANGE 5001+ USER	$25.00	30.5%	$17.38	$5.75	$5.25	N/A	N/A	N/A	$5.75	DH	OPEN STORAGE
456-102-251	RM Server - RP/SE Adv Prot	$0.00	30.5%	$0.00	$283.36	N/A	N/A	N/A	N/A	$283.36	D3	OPEN STORAGE
456-102-252	RM Agent - RP/SE Adv Prot	$0.00	30.5%	$0.00	$623.53	N/A	N/A	N/A	N/A	$623.53	D3	OPEN STORAGE
456-102-253	RM for VMware Datastore - RP/SE Adv Prot	$0.00	30.5%	$0.00	$1,771.69	N/A	N/A	N/A	N/A	$1,771.69	D3	OPEN STORAGE
456-102-254	DPA - RECOVERPOINT/SE BUNDLE - 1TB CAP	$0.00	30.5%	$0.00	$81.65	$74.55	N/A	N/A	N/A	$81.65	D3	OPEN STORAGE
456-102-321	SOURCEONE FOR MS SHAREPOINT-TIER1 STDAL	$40.00	30.5%	$27.80	$9.20	$8.40	N/A	N/A	N/A	$9.20	DH	OPEN STORAGE
456-102-322	SOURCEONE FOR MS SHAREPOINT-TIER2 STDAL	$35.00	30.5%	$24.33	$8.05	$7.35	N/A	N/A	N/A	$8.05	DH	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-102-323	SOURCEONE FOR MS SHAREPOINT-TIER1 ADD-ON	$31.00	30.5%	$21.55	$7.13	$6.51	N/A	N/A	N/A	$7.13	DH	OPEN STORAGE
456-102-324	SOURCEONE FOR MS SHAREPOINT-TIER2 ADD-ON	$26.00	30.5%	$18.07	$5.98	$5.46	N/A	N/A	N/A	$5.98	DH	OPEN STORAGE
456-102-536	SOURCEONE-FILE SYSTEMS, TIER 1, ADD-ON	$26.00	30.5%	$18.07	$5.98	$5.46	N/A	N/A	N/A	$5.98	DH	OPEN STORAGE
456-102-537	SOURCEONE-FILE SYSTEMS, TIER 2, ADD-ON	$23.00	30.5%	$15.99	$5.29	$4.83	N/A	N/A	N/A	$5.29	DH	OPEN STORAGE
456-103-630	DPA RA Upg:CX4-120 to CX4-960	$0.00	30.5%	$0.00	$3,459.20	N/A	N/A	N/A	N/A	$3,459.20	D3	OPEN STORAGE
456-103-632	DPA RA UPG:CX4-240 TO CX4-960	$0.00	30.5%	$0.00	$2,909.50	N/A	N/A	N/A	N/A	$2,909.50	D3	OPEN STORAGE
456-103-633	DPA RA UPG:CX4-480 TO CX4-960	$0.00	30.5%	$0.00	$1,938.90	N/A	N/A	N/A	N/A	$1,938.90	D3	OPEN STORAGE
456-103-718	AVAMAR 1TB REPLICATION CAPACITY LICENSE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-103-719	AVAMAR 1TB DATA DOMAIN CAPACITY LICENSE	$9,000.00	30.5%	$6,255.00	$2,070.00	$1,890.00	N/A	N/A	N/A	$2,070.00	DH	OPEN STORAGE
456-103-732	DPA FOR NETWORKER 1TB CAPACITY	$0.00	30.5%	$0.00	$136.85	$124.95	N/A	N/A	N/A	$136.85	DH	OPEN STORAGE
456-103-794	EMC S1 FOR MS SPT STOR MGMT, PREM	$10.00	30.5%	$6.95	$2.30	$2.10	N/A	N/A	N/A	$2.30	DH	OPEN STORAGE
456-103-874	S1 IPM, BASE, TIER 1 (1-10TB)	$2,500.00	30.5%	$1,737.50	$575.00	$525.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
456-103-875	S1 IPM, STOR, TIER 1 (1-10TB)	$2,500.00	30.5%	$1,737.50	$575.00	$525.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
456-103-876	S1 IPM, BASE, TIER 2 (11-50TB)	$7,500.00	30.5%	$5,212.50	$1,725.00	$1,575.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
456-103-877	S1 IPM, STOR, TIER 2 (11-50TB)	$2,000.00	30.5%	$1,390.00	$460.00	$420.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
456-103-878	S1 IPM, BASE, TIER 3 (51TB or more)	$15,000.00	30.5%	$10,425.00	$3,450.00	$3,150.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
456-103-879	S1 IPM, STOR, TIER 3 (51TB or more)	$1,800.00	30.5%	$1,251.00	$414.00	$378.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
456-103-913	AVAMAR EXTENDED RETENTION	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-103-950	Backup and Recovery Manager Avamar	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-103-951	Backup and Recovery Manager - NetWorker	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-103-970	CONCEPT MGR 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
456-103-971	EMC CENTERA 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
456-103-972	LEGAL HOLD MGR - BRS S1 EDISC	$0.00	30.5%	$0.00	$11,500.00	$10,500.00	N/A	N/A	N/A	$11,500.00	DH	OPEN STORAGE
456-103-973	LAPTOP/DESKTOP 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-103-974	EMC DCTM 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-103-975	CONCEPT MGR ROE 500GB BRS S1 EDISC	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-103-976	EMC CENTERA ROE 500GB - BRS S1 EDISC	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-103-977	EMC CELERRA FLR 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
456-103-978	NETAPP SNAPLOCK 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
456-103-979	IBM LOTUS DOMINO 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-103-980	EMC S1 EM 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-103-981	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
456-103-982	LT/DT ROE500GB - BRS S1 EDISC	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-103-983	EMC DCTM ROE 500GB - BRS S1 EDISC	$0.00	30.5%	$0.00	$4,600.00	$4,200.00	N/A	N/A	N/A	$4,600.00	DH	OPEN STORAGE
456-103-984	MS EXCH 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-103-985	CELERRA FLR ROE 500GB - BRS S1 EDISC	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-103-986	LOTUS DOMINO ROE 500GB BRS S1 EDISC	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-103-987	S1 EM ROE 500GB - BRS S1 EDISC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-103-988	MS SP 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-103-989	INFOCTR ECS ROE LICENSE BRS S1 EDISC	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-103-990	INFOCTR ECS NODE LICENSE BRS S1 EDISC	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-103-991	MS EXCH ROE500GB BRS S1 EDISC	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-103-992	MS SP ROE 500GB BRS S1 EDISC	$0.00	30.5%	$0.00	$4,600.00	$4,200.00	N/A	N/A	N/A	$4,600.00	DH	OPEN STORAGE
456-103-993	SYMANTEC EV 1TB - BRS S1 EDISC	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-103-994	SYMANTEC EV ROE 500GB BRS S1 EDISC	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-103-995	ECS SW (PER TB) - BRS S1 EDISC	$0.00	30.5%	$0.00	$6,900.00	$6,300.00	N/A	N/A	N/A	$6,900.00	DH	OPEN STORAGE
456-103-996	ECS ROE 500GB - BRS S1 EDISC	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-103-997	ECS SW (NODES) - BRS S1 EDISC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-103-998	INFOCTR ECS SWARE - BRS S1 EDISC	$0.00	30.5%	$0.00	$5,750.00	$5,250.00	N/A	N/A	N/A	$5,750.00	DH	OPEN STORAGE
456-104-123	Data Prot Suite Backup 51-150TB=CA	$8,250.00	30.5%	$5,733.75	$1,897.50	$1,732.50	$1,485.00	N/A	N/A	$1,897.50	DM	OPEN STORAGE
456-104-124	Data Prot Suite Backup 151-250TB=CA	$7,750.00	30.5%	$5,386.25	$1,782.50	$1,627.50	$1,395.00	N/A	N/A	$1,782.50	DM	OPEN STORAGE
456-104-147	Data Prot Suite Backup 251-400TB=CA	$7,150.00	30.5%	$4,969.25	$1,644.50	$1,501.50	$1,287.00	N/A	N/A	$1,644.50	DM	OPEN STORAGE
456-104-148	Data Prot Suite Backup 401-600TB=CA	$6,500.00	30.5%	$4,517.50	$1,495.00	$1,365.00	$1,170.00	N/A	N/A	$1,495.00	DM	OPEN STORAGE
456-104-149	Data Prot Suite Backup 601-1000TB=CA	$5,800.00	30.5%	$4,031.00	$1,334.00	$1,218.00	$1,044.00	N/A	N/A	$1,334.00	DM	OPEN STORAGE
456-104-150	Data Prot Suite Backup 1001TB+=CA	$5,150.00	30.5%	$3,579.25	$1,184.50	$1,081.50	$927.00	N/A	N/A	$1,184.50	DM	OPEN STORAGE
456-104-151	EMC BACKUP SUITE (2001-3000TB)	$0.00	30.5%	$0.00	$1,035.00	$945.00	$810.00	N/A	N/A	$1,035.00	DM	OPEN STORAGE
456-104-152	EMC BACKUP SUITE (3001-4000TB)	$0.00	30.5%	$0.00	$920.00	$840.00	$720.00	N/A	N/A	$920.00	DM	OPEN STORAGE
456-104-153	EMC BACKUP SUITE (4001TB OR MORE)	$0.00	30.5%	$0.00	$805.00	$735.00	$630.00	N/A	N/A	$805.00	DM	OPEN STORAGE
456-104-247	EMC BACKUP SUITE AVAMAR ENABLER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	OPEN STORAGE
456-104-248	EMC BACKUP SUITE DPA ENABLER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	OPEN STORAGE
456-104-274	EMC BACKUP SUITE NETWORKER ENABLER	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	OPEN STORAGE
456-104-275	SW (PER TB) FOR FI ENTERPRISE	$0.00	30.5%	$0.00	$4,620.00	$3,960.00	N/A	N/A	N/A	$4,620.00	D3	OPEN STORAGE
456-104-276	INFOCTR NODE LICENSE FOR FI ENTERPRISE	$0.00	30.5%	$0.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-104-277	FI TO FIE UPGRADE	$0.00	30.5%	$0.00	$19,320.00	$16,560.00	N/A	N/A	N/A	$19,320.00	D3	OPEN STORAGE
456-104-278	FIE TO ECS UPGRADE	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-104-324	NW SVR NETWORK ED WIN/LIN - G	$2,300.00	30.5%	$1,598.50	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-104-325	NW SVR NETWORK ED UNIX - G	$8,280.00	30.5%	$5,754.60	$1,904.40	$1,738.80	N/A	N/A	N/A	$1,904.40	DH	OPEN STORAGE
456-104-326	NW SVR WORKGROUP ED WIN/LIN - G	$1,150.00	30.5%	$799.25	$264.50	$241.50	N/A	N/A	N/A	$264.50	DH	OPEN STORAGE
456-104-327	NW SVR WORKGROUP ED UNIX - G	$4,140.00	30.5%	$2,877.30	$952.20	$869.40	N/A	N/A	N/A	$952.20	DH	OPEN STORAGE
456-104-328	NW SVR POWER ED WIN/LIN - G	$7,500.00	30.5%	$5,212.50	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-104-329	NW SVR POWER ED UNIX - G	$22,500.00	30.5%	$15,637.50	$5,175.00	$4,725.00	N/A	N/A	N/A	$5,175.00	DH	OPEN STORAGE
456-104-406	KAZCN CONCEPT MANAGER (PER TB)=CA	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-104-411	CONCEPT MGR ROE 500GB S1 EDISCOVERY=CA	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-104-437	FI TO FIE UPGRADE=IA	$92,000.00	30.5%	$63,940.00	$19,320.00	$16,560.00	N/A	N/A	N/A	$19,320.00	D3	OPEN STORAGE
456-104-439	CONCEPT MGR 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
456-104-440	EMC CENTERA 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
456-104-441	LEGAL HOLD MGR - BRS S1 EDISC=IA	$0.00	30.5%	$0.00	$11,500.00	$10,500.00	N/A	N/A	N/A	$11,500.00	DH	OPEN STORAGE
456-104-442	LAPTOP/DESKTOP 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-104-443	EMC DCTM 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-104-444	CONCEPT MGR ROE 500GB BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-104-445	EMC CENTERA ROE 500GB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-104-446	EMC CELERRA FLR 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
456-104-447	NETAPP SNAPLOCK 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
456-104-448	IBM LOTUS DOMINO 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-104-449	EMC S1 EM 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-104-450	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
456-104-451	LT/DT ROE500GB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-104-452	EMC DCTM ROE 500GB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$4,600.00	$4,200.00	N/A	N/A	N/A	$4,600.00	DH	OPEN STORAGE
456-104-453	MS EXCH 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-104-454	CELERRA FLR ROE 500GB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-104-455	LOTUS DOMINO ROE 500GB BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-104-456	S1 EM ROE 500GB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-104-457	MS SP 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-104-458	INFOCTR ECS ROE LICENSE BRS S1 EDISC=IA	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-104-459	INFOCTR ECS NODE LICENSE BRS S1 EDISC=IA	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-104-460	MS EXCH ROE500GB BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-104-461	MS SP ROE 500GB BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$4,600.00	$4,200.00	N/A	N/A	N/A	$4,600.00	DH	OPEN STORAGE
456-104-462	SYMANTEC EV 1TB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-104-463	SYMANTEC EV ROE 500GB BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-104-464	ECS SW (PER TB) - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$6,900.00	$6,300.00	N/A	N/A	N/A	$6,900.00	DH	OPEN STORAGE
456-104-465	ECS ROE 500GB - BRS S1 EDISC=CA	$0.00	30.5%	$0.00	$3,450.00	$3,150.00	N/A	N/A	N/A	$3,450.00	DH	OPEN STORAGE
456-104-466	ECS SW (NODES) - BRS S1 EDISC=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-104-467	INFOCTR ECS SWARE - BRS S1 EDISC=IA	$0.00	30.5%	$0.00	$5,750.00	$5,250.00	N/A	N/A	N/A	$5,750.00	DH	OPEN STORAGE
456-104-750	Avamar S2400 1/2 Capacity License	$24,000.00	22.5%	$18,600.00	$5,520.00	$5,040.00	N/A	$0.00	$0.00	$5,520.00	DE	OPEN STORAGE
456-104-751	DISKXTENDER_FOR_WINDOWS_100GB=CA	$899.00	30.5%	$624.81	$206.77	$188.79	$161.82	N/A	N/A	$206.77	D3	OPEN STORAGE
456-104-752	DISKXTENDER_FOR_WINDOWS_500GB=CA	$2,600.00	30.5%	$1,807.00	$598.00	$546.00	$468.00	N/A	N/A	$598.00	D3	OPEN STORAGE
456-104-753	DISKXTENDER_FOR_WINDOWS_1TB=CA	$4,499.00	30.5%	$3,126.81	$1,034.77	$944.79	$809.82	N/A	N/A	$1,034.77	D3	OPEN STORAGE
456-104-754	DISKXTENDER_FOR_WINDOWS_2TB=CA	$8,099.00	30.5%	$5,628.81	$1,862.77	$1,700.79	$1,457.82	N/A	N/A	$1,862.77	D3	OPEN STORAGE
456-104-755	DISKXTENDER_FOR_WINDOWS_5TB=CA	$17,999.00	30.5%	$12,509.31	$4,139.77	$3,779.79	$3,239.82	N/A	N/A	$4,139.77	D3	OPEN STORAGE
456-104-756	DISKXTENDER_FOR_WINDOWS_10TB=CA	$32,399.00	30.5%	$22,517.31	$7,451.77	$6,803.79	$5,831.82	N/A	N/A	$7,451.77	D3	OPEN STORAGE
456-104-757	FOR_WINDOWS_15TB=CA	$40,799.00	30.5%	$28,355.31	$9,383.77	$8,567.79	$7,343.82	N/A	N/A	$9,383.77	D3	OPEN STORAGE
456-104-758	DISKXTENDER_FOR_WINDOWS_20TB=CA	$46,000.00	30.5%	$31,970.00	$10,580.00	$9,660.00	$8,280.00	N/A	N/A	$10,580.00	D3	OPEN STORAGE
456-104-759	DISKXTENDER_FOR_WINDOWS_32TB=CA	$55,000.00	30.5%	$38,225.00	$12,650.00	$11,550.00	$9,900.00	N/A	N/A	$12,650.00	D3	OPEN STORAGE
456-104-760	DISKXTENDER_FOR_WINDOWS_64TB=CA	$70,000.00	30.5%	$48,650.00	$16,100.00	$14,700.00	$12,600.00	N/A	N/A	$16,100.00	D3	OPEN STORAGE
456-104-761	DISKXTENDER_FOR_WINDOWS_100TB=CA	$80,000.00	30.5%	$55,600.00	$18,400.00	$16,800.00	$14,400.00	N/A	N/A	$18,400.00	D3	OPEN STORAGE
456-104-762	DISKXTENDER_FOR_WINDOWS_200TB=CA	$102,099.00	30.5%	$70,958.81	$23,482.77	$21,440.79	$18,377.82	N/A	N/A	$23,482.77	D3	OPEN STORAGE
456-104-763	DISKXTENDER_FOR_WINDOWS_300TB=CA	$117,999.00	30.5%	$82,009.31	$27,139.77	$24,779.79	$21,239.82	N/A	N/A	$27,139.77	D3	OPEN STORAGE
456-104-764	DISKXTENDER_FOR_WINDOWS_400TB=CA	$121,599.00	30.5%	$84,511.31	$27,967.77	$25,535.79	$21,887.82	N/A	N/A	$27,967.77	D3	OPEN STORAGE
456-104-765	DISKXTENDER_FOR_WINDOWS_500TB=CA	$142,899.00	30.5%	$99,314.81	$32,866.77	$30,008.79	$25,721.82	N/A	N/A	$32,866.77	D3	OPEN STORAGE
456-104-766	DISKXTENDER_FOR_WINDOWS_600TB=CA	$158,799.00	30.5%	$110,365.31	$36,523.77	$33,347.79	$28,583.82	N/A	N/A	$36,523.77	D3	OPEN STORAGE
456-104-767	DISKXTENDER_FOR_WINDOWS_700TB=CA	$187,099.00	30.5%	$130,033.81	$43,032.77	$39,290.79	$33,677.82	N/A	N/A	$43,032.77	D3	OPEN STORAGE
456-104-768	DISKXTENDER_FOR_WINDOWS_800TB=CA	$198,499.00	30.5%	$137,956.81	$45,654.77	$41,684.79	$35,729.82	N/A	N/A	$45,654.77	D3	OPEN STORAGE
456-104-769	DISKXTENDER_FOR_WINDOWS_900TB=CA	$209,799.00	30.5%	$145,810.31	$48,253.77	$44,057.79	$37,763.82	N/A	N/A	$48,253.77	D3	OPEN STORAGE
456-104-770	DISKXTENDER_FOR_WINDOWS_1PB=CA	$226,799.00	30.5%	$157,625.31	$52,163.77	$47,627.79	$40,823.82	N/A	N/A	$52,163.77	D3	OPEN STORAGE
456-104-771	DX_WIN_UPGR_0.1TB_TO_0.5TB=CA	$1,700.00	30.5%	$1,181.50	$391.00	$357.00	$306.00	N/A	N/A	$391.00	D3	OPEN STORAGE
456-104-772	DX_WIN_UPGR_0.5TB_TO_1TB=CA	$1,900.00	30.5%	$1,320.50	$437.00	$399.00	$342.00	N/A	N/A	$437.00	D3	OPEN STORAGE
456-104-773	DX_WIN_UPGR_1TB_TO_2TB=CA	$3,600.00	30.5%	$2,502.00	$828.00	$756.00	$648.00	N/A	N/A	$828.00	D3	OPEN STORAGE
456-104-774	DX_WIN_UPGR_2TB_TO_ 5TB=CA	$9,900.00	30.5%	$6,880.50	$2,277.00	$2,079.00	$1,782.00	N/A	N/A	$2,277.00	D3	OPEN STORAGE
456-104-775	DX_WIN_UPGR_5TB_TO_10TB=CA	$14,400.00	30.5%	$10,008.00	$3,312.00	$3,024.00	$2,592.00	N/A	N/A	$3,312.00	D3	OPEN STORAGE
456-104-776	DX_WIN_UPGR_10TB_TO_15TB=CA	$8,400.00	30.5%	$5,838.00	$1,932.00	$1,764.00	$1,512.00	N/A	N/A	$1,932.00	D3	OPEN STORAGE
456-104-777	DX_WIN_UPGR_15TB_TO_20TB=CA	$5,200.00	30.5%	$3,614.00	$1,196.00	$1,092.00	$936.00	N/A	N/A	$1,196.00	D3	OPEN STORAGE
456-104-778	DX_WIN_UPGR_20TB_TO_32TB=CA	$9,000.00	30.5%	$6,255.00	$2,070.00	$1,890.00	$1,620.00	N/A	N/A	$2,070.00	D3	OPEN STORAGE
456-104-779	DX_WIN_UPGR_32TB_TO_64TB=CA	$15,000.00	30.5%	$10,425.00	$3,450.00	$3,150.00	$2,700.00	N/A	N/A	$3,450.00	D3	OPEN STORAGE
456-104-780	DX_WIN_UPGR_64TB_TO_100TB=CA	$10,000.00	30.5%	$6,950.00	$2,300.00	$2,100.00	$1,800.00	N/A	N/A	$2,300.00	D3	OPEN STORAGE
456-104-781	DX_WIN_FSM_SERVER=IA	$5,699.00	30.5%	$3,960.81	$1,310.77	$1,196.79	$1,025.82	N/A	N/A	$1,310.77	D3	OPEN STORAGE
456-104-782	DX_WIN_FSM_CLUSTER=IA	$2,899.00	30.5%	$2,014.81	$666.77	$608.79	$521.82	N/A	N/A	$666.77	D3	OPEN STORAGE
456-104-783	DX_WINDOWS_SDK_TOOLKIT=IA	$5,000.00	30.5%	$3,475.00	$1,150.00	$1,050.00	$900.00	N/A	N/A	$1,150.00	D3	OPEN STORAGE
456-104-857	DPA: 20 backup clients=IA	$3,000.00	30.5%	$2,085.00	$690.00	$630.00	N/A	N/A	N/A	$690.00	D3	OPEN STORAGE
456-104-858	DPA: 1TB Avamar capacity=CB	$1,995.00	30.5%	$1,386.53	$458.85	$418.95	N/A	N/A	N/A	$458.85	D3	OPEN STORAGE
456-104-859	DPA: single VMware server=IA	$570.00	30.5%	$396.15	$131.10	$119.70	N/A	N/A	N/A	$131.10	D3	OPEN STORAGE
456-104-860	DPA: NetWorker Source Capacity 1TB=CB	$595.00	30.5%	$413.53	$136.85	$124.95	N/A	N/A	N/A	$136.85	D3	OPEN STORAGE
456-104-863	DPA RA: VNX5200 (BLOCK)=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-864	DPA RA: VNX5400 (BLOCK)=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-865	DPA RA: VNX5600 (BLOCK)=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-866	DPA RA: VNX5800 (BLOCK)=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-867	DPA RA: VNX7600 (BLOCK)=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-868	DPA RA: VNX8000 (BLOCK)=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-987	HIP PMRA DCTM Interface ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-988	HIP PMRA Content Server ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-989	HIP PMRA Documentum Administrator ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-990	HIP PMRA Webtop ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-991	HIP PMRA CSS ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-992	HIP PMRA CSS Centera ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-993	HIP PMRA RPS ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-995	HIP PMRA TCS ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-996	HIP PMRA Thumbnail Server ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-997	HIP PMRA Custom Client ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-998	HIP PMRA HL7 Interface ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-104-999	HIP PMRA XDS Interface ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-105-000	HIP PMRA EMR Integration ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-105-038	NW VMWARE PROTECTION TIER 1 QTY 1=ZA	$1,400.00	30.5%	$973.00	$322.00	$294.00	N/A	N/A	N/A	$322.00	DH	OPEN STORAGE
456-105-039	NW VMWARE PROTECTION TIER 2 QTY 1=ZA	$1,300.00	30.5%	$903.50	$299.00	$273.00	N/A	N/A	N/A	$299.00	DH	OPEN STORAGE
456-105-040	NW VMWARE PROTECTION TIER 3 QTY 1=ZA	$1,200.00	30.5%	$834.00	$276.00	$252.00	N/A	N/A	N/A	$276.00	DH	OPEN STORAGE
456-105-041	NW VMWARE PROTECTION TIER 4 QTY 1=ZA	$1,100.00	30.5%	$764.50	$253.00	$231.00	N/A	N/A	N/A	$253.00	DH	OPEN STORAGE
456-105-042	NW VMWARE PROTECTION TIER 5 QTY 1=ZA	$1,000.00	30.5%	$695.00	$230.00	$210.00	N/A	N/A	N/A	$230.00	DH	OPEN STORAGE
456-105-043	NW VMWARE PROTECTION TIER 1 QTY 5=ZA	$7,000.00	30.5%	$4,865.00	$1,610.00	$1,470.00	N/A	N/A	N/A	$1,610.00	DH	OPEN STORAGE
456-105-044	NW VMWARE PROTECTION TIER 2 QTY 5=ZA	$6,500.00	30.5%	$4,517.50	$1,495.00	$1,365.00	N/A	N/A	N/A	$1,495.00	DH	OPEN STORAGE
456-105-045	NW VMWARE PROTECTION TIER 3 QTY 5=ZA	$6,000.00	30.5%	$4,170.00	$1,380.00	$1,260.00	N/A	N/A	N/A	$1,380.00	DH	OPEN STORAGE
456-105-046	NW VMWARE PROTECTION TIER 4 QTY 5=ZA	$5,500.00	30.5%	$3,822.50	$1,265.00	$1,155.00	N/A	N/A	N/A	$1,265.00	DH	OPEN STORAGE
456-105-047	NW VMWARE PROTECTION TIER 5 QTY 5=ZA	$5,000.00	30.5%	$3,475.00	$1,150.00	$1,050.00	N/A	N/A	N/A	$1,150.00	DH	OPEN STORAGE
456-105-048	NW SNAPSHOT MANAGEMENT 1TB CAP=CA	$4,495.00	30.5%	$3,124.03	$1,033.85	$943.95	N/A	N/A	N/A	$1,033.85	DH	OPEN STORAGE
456-105-049	NW SNAPSHOT MANAGEMENT 2TB CAP=CA	$7,995.00	30.5%	$5,556.53	$1,838.85	$1,678.95	N/A	N/A	N/A	$1,838.85	DH	OPEN STORAGE
456-105-050	NW SNAPSHOT MANAGEMENT 5TB CAP=CA	$17,495.00	30.5%	$12,159.03	$4,023.85	$3,673.95	N/A	N/A	N/A	$4,023.85	DH	OPEN STORAGE
456-105-051	NW SNAPSHOT MANAGEMENT 10TB CAP=CA	$29,995.00	30.5%	$20,846.53	$6,898.85	$6,298.95	N/A	N/A	N/A	$6,898.85	DH	OPEN STORAGE
456-105-052	NW SNAPSHOT MANAGEMENT 25TB CAP=CA	$63,495.00	30.5%	$44,129.03	$14,603.85	$13,333.95	N/A	N/A	N/A	$14,603.85	DH	OPEN STORAGE
456-105-053	NW SNAPSHOT MANAGEMENT 50TB CAP=CA	$102,495.00	30.5%	$71,234.03	$23,573.85	$21,523.95	N/A	N/A	N/A	$23,573.85	DH	OPEN STORAGE
456-105-054	NW SNAPSHOT MANAGEMENT 100TB CAP=CA	$174,495.00	30.5%	$121,274.03	$40,133.85	$36,643.95	N/A	N/A	N/A	$40,133.85	DH	OPEN STORAGE
456-105-055	NW SERVER FAST START ED 10 CLIENTS=IA	$9,475.00	30.5%	$6,585.13	$2,179.25	$1,989.75	N/A	N/A	N/A	$2,179.25	DH	OPEN STORAGE
456-105-056	NW SERVER FAST START ED 20 CLIENTS=IA	$17,900.00	30.5%	$12,440.50	$4,117.00	$3,759.00	N/A	N/A	N/A	$4,117.00	DH	OPEN STORAGE
456-105-057	NW SERVER WORKGROUP ED WIN/LIN=IA	$1,150.00	30.5%	$799.25	$264.50	$241.50	N/A	N/A	N/A	$264.50	DH	OPEN STORAGE
456-105-058	NW SERVER WORKGROUP ED UNIX=IA	$4,140.00	30.5%	$2,877.30	$952.20	$869.40	N/A	N/A	N/A	$952.20	DH	OPEN STORAGE
456-105-059	NW SERVER NETWORK ED WIN/LIN=IA	$2,300.00	30.5%	$1,598.50	$529.00	$483.00	N/A	N/A	N/A	$529.00	DH	OPEN STORAGE
456-105-060	NW SERVER NETWORK ED UNIX=IA	$8,280.00	30.5%	$5,754.60	$1,904.40	$1,738.80	N/A	N/A	N/A	$1,904.40	DH	OPEN STORAGE
456-105-061	NW SERVER POWER ED WIN/LIN=IA	$7,500.00	30.5%	$5,212.50	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
456-105-062	NW SERVER POWER ED UNIX=IA	$22,500.00	30.5%	$15,637.50	$5,175.00	$4,725.00	N/A	N/A	N/A	$5,175.00	DH	OPEN STORAGE
456-105-080	Data Prot Suite Backup 11-50TB=CA	$10,200.00	30.5%	$7,089.00	$2,346.00	$2,142.00	$1,836.00	N/A	N/A	$2,346.00	DM	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-105-081	AVAMAR VIRTUAL EDITION .5TB LICENSE=CA	$6,800.00	30.5%	$4,726.00	$1,564.00	$1,428.00	N/A	N/A	N/A	$1,564.00	DH	OPEN STORAGE
456-105-082	AVAMAR VIRTUAL EDITION 1TB LICENSE=CA	$13,600.00	30.5%	$9,452.00	$3,128.00	$2,856.00	N/A	N/A	N/A	$3,128.00	DH	OPEN STORAGE
456-105-083	AVAMAR VIRTUAL EDITION 2TB LICENSE=CA	$27,200.00	30.5%	$18,904.00	$6,256.00	$5,712.00	N/A	N/A	N/A	$6,256.00	DH	OPEN STORAGE
456-105-084	AVAMAR VIRTUAL EDITION 4TB LICENSE=CA	$54,400.00	30.5%	$37,808.00	$12,512.00	$11,424.00	N/A	N/A	N/A	$12,512.00	DH	OPEN STORAGE
456-105-085	AVAMAR VIRTUAL NDMP ACCELERATOR=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-086	S1 CPTY FILES 11 TO 50 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-087	S1 CPTY FILES 51 TO 150 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-088	S1 CPTY FILES 151 TO 250 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-089	S1 CPTY FILES 251 TO 400 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-090	S1 CPTY FILES 401 TO 600 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-091	S1 CPTY FILES 601 TO 1000 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-092	S1 CPTY FILES 1001+ TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-093	S1 CPTY SP 11 TO 50 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-094	S1 CPTY SP 51 TO 150 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-095	S1 CPTY SP 151 TO 250 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-096	S1 CPTY SP 251 TO 400 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-097	S1 CPTY SP 401 TO 600 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-098	S1 CPTY SP 601 TO 1000 TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-099	S1 CPTY SP 1001+ TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-100	S1 CPTYBDL EM_EXCH=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-101	S1 CPTYBDL EM_LTDM=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-102	S1 CPTYBDL MS SP STORMGT PREM=UA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-103	S1_DISKXTENDER_FOR_WINDOWS_1TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-104	S1_DISKXTENDER_FOR_WINDOWS_2TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-105	S1_DISKXTENDER_FOR_WINDOWS_5TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-106	S1_DISKXTENDER_FOR_WINDOWS_10TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-107	S1_DISKXTENDER_FOR_WINDOWS_15TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-108	S1_DISKXTENDER_FOR_WINDOWS_20TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-109	S1_DISKXTENDER_FOR_WINDOWS_32TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-110	S1_DISKXTENDER_FOR_WINDOWS_64TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-111	S1_DISKXTENDER_FOR_WINDOWS_100TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-112	S1_DISKXTENDER_FOR_WINDOWS_200TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-113	S1_DISKXTENDER_FOR_WINDOWS_300TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-114	S1_DISKXTENDER_FOR_WINDOWS_400TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-115	S1_DISKXTENDER_FOR_WINDOWS_500TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-116	S1_DISKXTENDER_FOR_WINDOWS_600TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-117	S1_DISKXTENDER_FOR_WINDOWS_700TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-118	S1_DISKXTENDER_FOR_WINDOWS_800TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-119	S1_DISKXTENDER_FOR_WINDOWS_900TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-120	S1_DISKXTENDER_FOR_WINDOWS_1PB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-129	S1_DX_WIN_FSM_SERVER=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-130	S1_DSKXTNDR WIN FILE SYS MGR CLUSTER=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-131	S1_DX_WIN_FSM_CLUSTER=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-132	S1_DX_WINDOWS_SDK_TOOLKIT=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-146	Ad-hoc Scanning Module=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-105-147	Ad-hoc Content Upload Module=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-105-148	Release of Information-EPS Module=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-105-149	End-user Viewer Module=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-105-181	S1 CPTYBDL EM=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-943	S1 CPTY FILES 1 TO 10TB = CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-944	S1 CPTY SP 1 TO 10TB = CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
456-105-958	Data Prot Suite Backup 1-10TB=CA	$12,100.00	30.5%	$8,409.50	$2,783.00	$2,541.00	$2,178.00	N/A	N/A	$2,783.00	DM	OPEN STORAGE
456-105-982	KZN FILE INT-FILE INT ENT UPGRADE=IA	$92,000.00	30.5%	$63,940.00	$19,320.00	$16,560.00	N/A	N/A	N/A	$19,320.00	D3	OPEN STORAGE
456-105-983	KZN EMC CENTERA (PER TB)=CA	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-105-984	KZN LEGAL HOLD MGR=IA	$50,000.00	30.5%	$34,750.00	$10,500.00	$9,000.00	N/A	N/A	N/A	$10,500.00	D3	OPEN STORAGE
456-105-985	KZN LAPTOP/DESKTOP (PER TB)=CA	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-105-986	KZN EMC DCTM (PER TB)=CA	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-105-987	KZN EMC CENTERA ROE 500GB =CA	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-105-988	KZN EMC CELERRA FLR (PER TB)=CA	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-105-989	KZN NETAPP SNAPLOCK (PER TB)=CA	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-105-990	KZN IBM LOTUS DOMINO (PER TB)=CA	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-105-991	KZN EMC SOURCEONE EM (PER TB)=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-105-992	KZN NETAPP SNAPSHOTS (PER TB)=CA	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-105-993	KZN LAPTOP/DESKTOP ROE 500GB=CA	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-105-994	KZN EMC DCTM ROE 500 GB=CA	$20,000.00	30.5%	$13,900.00	$4,200.00	$3,600.00	N/A	N/A	N/A	$4,200.00	D3	OPEN STORAGE
456-105-995	KZN MICROSOFT EXCH (PER TB)=CA	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-105-996	KZN EMC CELERRA FLR ROE 500GB=CA	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-105-997	KZN LOTUS DOMINO ROE 500 GB=CA	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-105-998	KZN S1 EM ROE 500 GB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-105-999	KZN MICROSOFT SP (PER TB)=CA	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-106-000	KZN EDSC FED ROE LICENSE=IA	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-106-001	KZN FILE INT FED ROE LICENSE=IA	$2,500.00	30.5%	$1,737.50	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	OPEN STORAGE
456-106-002	KZN EDSC FED NODE LICENSE=IA	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-106-003	KZN FILE INT FED NODE LICENSE=IA	$2,500.00	30.5%	$1,737.50	$525.00	$450.00	N/A	N/A	N/A	$525.00	D3	OPEN STORAGE
456-106-004	KZN MICROSOFT EXCH ROE 500GB=CA	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-106-005	KZN MICROSOFT SP ROE 500GB=CA	$20,000.00	30.5%	$13,900.00	$4,200.00	$3,600.00	N/A	N/A	N/A	$4,200.00	D3	OPEN STORAGE
456-106-006	KZN SYMANTEC EV (PER TB)=CA	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
456-106-007	KZN SYMANTEC EV ROE 500GB=CA	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-106-008	KZN EDSC SW (PER TB)=CA	$30,000.00	30.5%	$20,850.00	$6,300.00	$5,400.00	N/A	N/A	N/A	$6,300.00	D3	OPEN STORAGE
456-106-009	KZN FILE INT-EDSC UPGRADE=IA	$142,000.00	30.5%	$98,690.00	$29,820.00	$25,560.00	N/A	N/A	N/A	$29,820.00	D3	OPEN STORAGE
456-106-010	KZN FILE INT ENT SW (PER TB)=CA	$22,000.00	30.5%	$15,290.00	$4,620.00	$3,960.00	N/A	N/A	N/A	$4,620.00	D3	OPEN STORAGE
456-106-011	KZN FILE INT ENT FED NODE LICENSE=IA	$5,000.00	30.5%	$3,475.00	$1,050.00	$900.00	N/A	N/A	N/A	$1,050.00	D3	OPEN STORAGE
456-106-012	KZN FILE INT ENT-EDSC UPGRADE=IA	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
456-106-013	DPA: PRIMARY STORAGE REPLICATION=IC	$33,000.00	30.5%	$22,935.00	$7,590.00	$6,930.00	N/A	N/A	N/A	$7,590.00	D3	OPEN STORAGE
456-106-138	DD Boost for Apps 1-10TB=CA	$4,840.00	30.5%	$3,363.80	$1,113.20	$1,016.40	$871.20	N/A	N/A	$1,113.20	DM	OPEN STORAGE
456-106-139	DD Boost for Apps 11-50TB=CA	$4,070.00	30.5%	$2,828.65	$936.10	$854.70	$732.60	N/A	N/A	$936.10	DM	OPEN STORAGE
456-106-140	DD Boost for Apps 51-150TB=CA	$3,291.00	30.5%	$2,287.25	$756.93	$691.11	$592.38	N/A	N/A	$756.93	DM	OPEN STORAGE
456-106-141	DD Boost for Apps 151-250TB=CA	$3,098.00	30.5%	$2,153.11	$712.54	$650.58	$557.64	N/A	N/A	$712.54	DM	OPEN STORAGE
456-106-142	DD Boost for Apps 251-400TB=CA	$2,856.00	30.5%	$1,984.92	$656.88	$599.76	$514.08	N/A	N/A	$656.88	DM	OPEN STORAGE
456-106-143	DD Boost for Apps 401-600TB=CA	$2,614.00	30.5%	$1,816.73	$601.22	$548.94	$470.52	N/A	N/A	$601.22	DM	OPEN STORAGE
456-106-144	DD Boost for Apps 601-1000TB=CA	$2,323.00	30.5%	$1,614.49	$534.29	$487.83	$418.14	N/A	N/A	$534.29	DM	OPEN STORAGE
456-106-145	DD Boost for Apps 1001TB+=CA	$2,081.00	30.5%	$1,446.30	$478.63	$437.01	$374.58	N/A	N/A	$478.63	DM	OPEN STORAGE
456-106-146	DD Boost App to DPS BU UPG 1-10TB=CA	$7,260.00	30.5%	$5,045.70	$1,669.80	$1,524.60	$1,306.80	N/A	N/A	$1,669.80	DM	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-106-147	DD Boost App to DPS BU UPG 11-50TB=CA	$6,130.00	30.5%	$4,260.35	$1,409.90	$1,287.30	$1,103.40	N/A	N/A	$1,409.90	DM	OPEN STORAGE
456-106-148	DD Boost App to DPS BU UPG 51-150TB=CA	$4,959.00	30.5%	$3,446.51	$1,140.57	$1,041.39	$892.62	N/A	N/A	$1,140.57	DM	OPEN STORAGE
456-106-149	DD Boost App to DPS BU UPG 151-250TB=CA	$4,652.00	30.5%	$3,233.14	$1,069.96	$976.92	$837.36	N/A	N/A	$1,069.96	DM	OPEN STORAGE
456-106-150	DD Boost App to DPS BU UPG 251-400TB=CA	$4,294.00	30.5%	$2,984.33	$987.62	$901.74	$772.92	N/A	N/A	$987.62	DM	OPEN STORAGE
456-106-151	DD Boost App to DPS BU UPG 401-600TB=CA	$3,886.00	30.5%	$2,700.77	$893.78	$816.06	$699.48	N/A	N/A	$893.78	DM	OPEN STORAGE
456-106-152	DD Boost App to DPS BU UPG 601-1000TB=CA	$3,477.00	30.5%	$2,416.52	$799.71	$730.17	$625.86	N/A	N/A	$799.71	DM	OPEN STORAGE
456-106-153	DD Boost App to DPS BU UPG 1001TB+=CA	$3,069.00	30.5%	$2,132.96	$705.87	$644.49	$552.42	N/A	N/A	$705.87	DM	OPEN STORAGE
456-106-406	DPS for BU DDBoost for Apps ENABLER=CA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	OPEN STORAGE
456-106-407	DPA ENABLER FOR DDBEA=CA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	OPEN STORAGE
456-106-650	EMC Documentum Platform MIMG ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-651	EMC Content Trans Svcs MIMG ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-652	EMC Content Storage Services MIMG ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-653	EMC Trusted Content Services MIMG ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-654	EMC Retention Policy Service MIMG ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-655	EMC Documentum HIP MIMG ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-656	EMC Documentum Platform MREC ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-657	EMC Content Trans Svcs MREC ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-658	EMC Content Storage Services MREC ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-659	EMC Trusted Content Services MREC ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-660	EMC Retention Policy Service MREC ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-661	EMC Documentum HIP MREC ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-662	EMC Connector for EPIC=MC	$54,000.00	30.5%	$37,530.00	$11,340.00	$9,720.00	N/A	N/A	N/A	$11,340.00	D3	OPEN STORAGE
456-106-663	EMC InfoArchive CA ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-664	EMC Documentum HIP CA ASL=MC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-676	PROTECTPOINT 0-10TB=CC	$7,260.00	30.5%	$5,045.70	$1,669.80	$1,524.60	$1,306.80	N/A	N/A	$1,669.80	DM	OPEN STORAGE
456-106-677	PROTECTPOINT 11-50TB=CC	$6,130.00	30.5%	$4,260.35	$1,409.90	$1,287.30	$1,103.40	N/A	N/A	$1,409.90	DM	OPEN STORAGE
456-106-678	PROTECTPOINT 51-150TB=CC	$4,959.00	30.5%	$3,446.51	$1,140.57	$1,041.39	$892.62	N/A	N/A	$1,140.57	DM	OPEN STORAGE
456-106-679	PROTECTPOINT 151-250TB=CC	$4,652.00	30.5%	$3,233.14	$1,069.96	$976.92	$837.36	N/A	N/A	$1,069.96	DM	OPEN STORAGE
456-106-680	PROTECTPOINT 251-400TB=CC	$4,294.00	30.5%	$2,984.33	$987.62	$901.74	$772.92	N/A	N/A	$987.62	DM	OPEN STORAGE
456-106-681	PROTECTPOINT 401-600TB=CC	$3,886.00	30.5%	$2,700.77	$893.78	$816.06	$699.48	N/A	N/A	$893.78	DM	OPEN STORAGE
456-106-682	PROTECTPOINT 601-1000TB=CC	$3,477.00	30.5%	$2,416.52	$799.71	$730.17	$625.86	N/A	N/A	$799.71	DM	OPEN STORAGE
456-106-683	PROTECTPOINT 1001+TB=CC	$3,096.00	30.5%	$2,151.72	$712.08	$650.16	$557.28	N/A	N/A	$712.08	DM	OPEN STORAGE
456-106-701	DPA ENABLER DDBEA-B=IC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	OPEN STORAGE
456-106-702	DPA ENABLER PRIM STOR PROTECTPOINT-B=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-802	DPA-Enterprise Applications-B=CB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-803	DPA: Symmetrix/RecoverPoint-B=CB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-804	DR Basic Metering for RecoverPoint-B=CB	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
456-106-956	Avamar Plugin for vCloud Director=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
457-000-119	NW OPENVMS STG NODE ALPHA TIER 1 QTY 1	$3,250.00	30.5%	$2,258.75	$747.50	$682.50	N/A	N/A	N/A	$747.50	DH	OPEN STORAGE
457-000-122	NW OPENVMS STG NODE ALPHA TIER 2 QTY 1	$7,500.00	30.5%	$5,212.50	$1,725.00	$1,575.00	N/A	N/A	N/A	$1,725.00	DH	OPEN STORAGE
457-000-125	NW OPENVMS STG NODE ALPHA TIER 3 QTY 1	$14,000.00	30.5%	$9,730.00	$3,220.00	$2,940.00	N/A	N/A	N/A	$3,220.00	DH	OPEN STORAGE
457-000-128	NW OPENVMS CLNT VAX TIER 1	$0.00	30.5%	$0.00	$230.00	$210.00	N/A	N/A	N/A	$321.96	DH	OPEN STORAGE
457-000-131	NW OPENVMS CLNT VAX TIER 2	$0.00	30.5%	$0.00	$552.00	$504.00	N/A	N/A	N/A	$772.80	DH	OPEN STORAGE
457-000-134	NW OPENVMS CLNT VAX TIER 3	$0.00	30.5%	$0.00	$1,012.00	$924.00	N/A	N/A	N/A	$1,416.84	DH	OPEN STORAGE
457-000-147	NETWORKER SNAPIMAGE MODULE FOR UNIX	$0.00	30.5%	$0.00	$1,322.50	$1,207.50	N/A	N/A	N/A	$1,322.50	DH	OPEN STORAGE
457-000-173	NW SNAPIMAGE CLNT PKG	$3,500.00	30.5%	$2,432.50	$805.00	$735.00	N/A	N/A	N/A	$805.00	DH	OPEN STORAGE
457-000-206	NW PWRSNAP MOD EMC SYMMETRIX 5TB LIC	$17,495.00	30.5%	$12,159.03	$4,023.85	$3,673.95	N/A	N/A	N/A	$4,023.85	DH	OPEN STORAGE
457-000-208	NW PWRSNAP MOD EMC SYMMETRIX DMX 5TB LIC	$17,495.00	30.5%	$12,159.03	$4,023.85	$3,673.95	N/A	N/A	N/A	$4,023.85	DH	OPEN STORAGE
457-000-209	NW PWRSNAP MOD EMC CLARiiON 2TB LIC	$7,995.00	30.5%	$5,556.53	$1,838.85	$1,678.95	N/A	N/A	N/A	$1,838.85	DH	OPEN STORAGE
457-000-256	DISKXTENDER FOR WINDOWS FILE SYS MGR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
457-000-276	ARCHIVEXTENDER FOR WINDOWS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
457-000-481	DISKXTENDER FOR NAS AND UNIX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
457-000-499	DISKXTENDER FOR NAS AND WINDOWS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
457-000-502	NW OPENVMS STG NODE INTEGRITY SGL PRO	$3,569.00	30.5%	$2,480.46	$820.87	$749.49	N/A	N/A	N/A	$820.87	DH	OPEN STORAGE
457-000-505	DISKXTENDER WINDOWS FOR CENTERA WITH EX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
457-100-004	NW AUTOCH UPGRD FROM 1-9 TO 1-16	$2,650.00	30.5%	$1,841.75	$609.50	$556.50	N/A	N/A	N/A	$609.50	DH	OPEN STORAGE
457-100-005	NW AUTOCH UPGRD FROM 1-16 TO 1-20	$750.00	30.5%	$521.25	$172.50	$157.50	N/A	N/A	N/A	$172.50	DH	OPEN STORAGE
457-100-006	NW AUTOCH UPGRD FROM 1-20 TO 1-32	$1,550.00	30.5%	$1,077.25	$356.50	$325.50	N/A	N/A	N/A	$356.50	DH	OPEN STORAGE
457-100-007	NW AUTOCH UPGRD FROM 1-32 TO 1-40	$850.00	30.5%	$590.75	$195.50	$178.50	N/A	N/A	N/A	$195.50	DH	OPEN STORAGE
457-100-008	NW AUTOCH UPGRD FROM 1-40 TO 1-64	$3,650.00	30.5%	$2,536.75	$839.50	$766.50	N/A	N/A	N/A	$839.50	DH	OPEN STORAGE
457-100-009	NW AUTOCH UPGRD FROM 1-64 TO 1-128	$3,850.00	30.5%	$2,675.75	$885.50	$808.50	N/A	N/A	N/A	$885.50	DH	OPEN STORAGE
457-100-010	NW AUTOCH UPGRD FROM 1-128 TO 1-256	$6,600.00	30.5%	$4,587.00	$1,518.00	$1,386.00	N/A	N/A	N/A	$1,518.00	DH	OPEN STORAGE
457-100-011	NW AUTOCH UPGRD FROM 1-256 TO 1-512	$10,450.00	30.5%	$7,262.75	$2,403.50	$2,194.50	N/A	N/A	N/A	$2,403.50	DH	OPEN STORAGE
457-100-012	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD	$9,900.00	30.5%	$6,880.50	$2,277.00	$2,079.00	N/A	N/A	N/A	$2,277.00	DH	OPEN STORAGE
457-100-013	NW AUTOCH BUNDLE VTL 10TB	$10,000.00	30.5%	$6,950.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
457-100-014	NW EMBEDDED STG NODE EDL	$2,550.00	30.5%	$1,772.25	$586.50	$535.50	N/A	N/A	N/A	$586.50	DH	OPEN STORAGE
457-100-020	DISKXTENDER FOR NAS - LINUX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
457-100-035	DX FOR NAS AND WINDOWS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
457-100-036	DX FOR NAS AND LINUX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
457-100-037	DX FOR NAS AND UNIX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
457-100-038	NW EMC DISK LIBRARY 10TB CAP	$10,000.00	30.5%	$6,950.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
457-100-053	NW PWRSNAP MOD EMC RECOVERPOINT CDP 2TB	$7,995.00	30.5%	$5,556.53	$1,838.85	$1,678.95	N/A	N/A	N/A	$1,838.85	DH	OPEN STORAGE
457-100-075	NW AUTOCH UPGRD FROM 1-256 TO 1-400	$6,020.00	30.5%	$4,183.90	$1,384.60	$1,264.20	N/A	N/A	N/A	$1,384.60	DH	OPEN STORAGE
457-100-076	NW AUTOCH UPGRD FROM 1-400 TO 1-512	$3,500.00	30.5%	$2,432.50	$805.00	$735.00	N/A	N/A	N/A	$805.00	DH	OPEN STORAGE
457-100-077	NW AUTOCH UPGRD FROM 1-512 TO 1-700	$4,500.00	30.5%	$3,127.50	$1,035.00	$945.00	N/A	N/A	N/A	$1,035.00	DH	OPEN STORAGE
457-100-078	NW AUTOCH UPGRD FROM 1-700 to 1-UNLMTD	$4,500.00	30.5%	$3,127.50	$1,035.00	$945.00	N/A	N/A	N/A	$1,035.00	DH	OPEN STORAGE
457-100-084	NWR 20 CT 10TB B2D VTL5 APP MD AC32 HBSE	$18,995.00	30.5%	$13,201.53	$4,368.85	$3,988.95	N/A	N/A	N/A	$4,368.85	DH	OPEN STORAGE
457-100-130	EMC SOURCEONE DISCOVERY MANAGER	$30.00	30.5%	$20.85	$6.90	$6.30	N/A	N/A	N/A	$6.90	DH	OPEN STORAGE
457-100-133	EMC SOURCEONE DISCOVERY MANAGER - FRENCH	$30.00	30.5%	$20.85	$6.90	$6.30	N/A	N/A	N/A	$6.90	DH	OPEN STORAGE
457-100-135	EMC SOURCEONE DISCOVERY MANAGER - GERMAN	$30.00	30.5%	$20.85	$6.90	$6.30	N/A	N/A	N/A	$6.90	DH	OPEN STORAGE
457-100-136	EMC SOURCEONE DISCOVERY MGR - ITALIAN	$30.00	30.5%	$20.85	$6.90	$6.30	N/A	N/A	N/A	$6.90	DH	OPEN STORAGE
457-100-139	EMC SOURCEONE DISCOVERY MGR - SPANISH	$30.00	30.5%	$20.85	$6.90	$6.30	N/A	N/A	N/A	$6.90	DH	OPEN STORAGE
457-100-140	EMC SOURCEONE EMAIL SUPERVISOR	$30.00	30.5%	$20.85	$6.90	$6.30	N/A	N/A	N/A	$6.90	DH	OPEN STORAGE
457-100-147	NW BUNDLE EMC DL3D MODELS 10TB CAP	$10,000.00	30.5%	$6,950.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
457-100-222	NW PWRSNAP MOD EMC SYMMETRIX VMAX 5TB	$17,495.00	30.5%	$12,159.03	$4,023.85	$3,673.95	N/A	N/A	N/A	$4,023.85	DH	OPEN STORAGE
457-100-227	NW LICENSING BUNDLE DATA DOMAIN 10TB CAP	$10,000.00	30.5%	$6,950.00	$2,300.00	$2,100.00	N/A	N/A	N/A	$2,300.00	DH	OPEN STORAGE
457-100-234	ECS ROE 500GB FOR S1 EDISCOVERY	$0.00	30.5%	$0.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
457-100-235	FILE INT ROE 15M FILES FOR S1 fka: FRM	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
457-100-236	ECS SW (NODES) FOR SOURCEONE EDISCOVERY	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
457-100-237	FILE INT SW 100M FILES FOR S1 fka: FRM	$0.00	30.5%	$0.00	$8,400.00	$7,200.00	N/A	N/A	N/A	$8,400.00	D3	OPEN STORAGE
457-100-238	INFOCTR ECS SOFTWARE FOR S1 EDISCOVERY	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	N/A	N/A	N/A	$5,250.00	D3	OPEN STORAGE
457-100-239	INFOCTR FILE INT SOFTWARE FOR SOURCEONE	$0.00	30.5%	$0.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
457-101-001	Connecter for EPIC=MC	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-101-016	SW (NODES) FOR FI ENTERPRISE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
457-101-017	INFOCTR SOFTWARE FOR FI ENTERPRISE	$0.00	30.5%	$0.00	$5,250.00	$4,500.00	N/A	N/A	N/A	$5,250.00	D3	OPEN STORAGE
457-101-103	SW (NODES) FOR FI ENTERPRISE=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
457-101-181	DX_FOR_WIN_FILE_SYS_MGR_S=IA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
457-101-182	DX_FOR_WIN_FILE_SYS_MGR_C=IA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
457-101-192	S1_BUNDLE EXCH_SP_FILES TIER1=UA	$60.00	30.5%	$41.70	$13.80	$12.60	N/A	N/A	N/A	$13.80	DH	OPEN STORAGE
457-101-193	S1_BUNDLE LTDM_SP_FILES TIER1=UA	$60.00	30.5%	$41.70	$13.80	$12.60	N/A	N/A	N/A	$13.80	DH	OPEN STORAGE
457-101-194	S1_BUNDLE EXCH_SP_FILES TIER2=UA	$36.00	30.5%	$25.02	$8.28	$7.56	N/A	N/A	N/A	$8.28	DH	OPEN STORAGE
457-101-195	S1_BUNDLE LTDM_SP_FILES TIER2=UA	$36.00	30.5%	$25.02	$8.28	$7.56	N/A	N/A	N/A	$8.28	DH	OPEN STORAGE
457-101-196	S1 SIDECAR EX_SP_FILES_DM_SUP TIER1=UA	$110.00	30.5%	$76.45	$25.30	$23.10	N/A	N/A	N/A	$25.30	DH	OPEN STORAGE
457-101-197	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER1=UA	$110.00	30.5%	$76.45	$25.30	$23.10	N/A	N/A	N/A	$25.30	DH	OPEN STORAGE
457-101-198	S1 SIDECAR EX_SP_FILES_DM_SUP TIER2=UA	$66.00	30.5%	$45.87	$15.18	$13.86	N/A	N/A	N/A	$15.18	DH	OPEN STORAGE
457-101-199	S1 SIDECAR LTDM_SP_FILES_DM_SUP TIER2=UA	$66.00	30.5%	$45.87	$15.18	$13.86	N/A	N/A	N/A	$15.18	DH	OPEN STORAGE
457-101-279	Data Prot Suite Archive 11-50TB=CA	$5,100.00	30.5%	$3,544.50	$1,173.00	$1,071.00	N/A	N/A	N/A	$1,173.00	DH	OPEN STORAGE
457-101-280	DATA PROT SUITE ARCHIVE 51-150TB=CA	$4,125.00	30.5%	$2,866.88	$948.75	$866.25	N/A	N/A	N/A	$948.75	DH	OPEN STORAGE
457-101-281	Data Prot Suite Archive 151-250TB=CA	$3,875.00	30.5%	$2,693.13	$891.25	$813.75	N/A	N/A	N/A	$891.25	DH	OPEN STORAGE
457-101-282	Data Prot Suite Archive 251-400TB=CA	$3,575.00	30.5%	$2,484.63	$822.25	$750.75	N/A	N/A	N/A	$822.25	DH	OPEN STORAGE
457-101-283	Data Prot Suite Archive 401-600TB=CA	$3,250.00	30.5%	$2,258.75	$747.50	$682.50	N/A	N/A	N/A	$747.50	DH	OPEN STORAGE
457-101-284	Data Prot Suite Archive 601-1000TB=CA	$2,900.00	30.5%	$2,015.50	$667.00	$609.00	N/A	N/A	N/A	$667.00	DH	OPEN STORAGE
457-101-285	Data Prot Suite Archive 1001TB+=CA	$2,575.00	30.5%	$1,789.63	$592.25	$540.75	N/A	N/A	N/A	$592.25	DH	OPEN STORAGE
457-101-286	S1_DX_FOR_WIN_FILE_SYS_MGR_S=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
457-101-287	S1_DX_FOR_WIN_FILE_SYS_MGR_C=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
457-101-547	DATA PROT SUITE ARCHIVE 1-10TB=CA	$6,050.00	30.5%	$4,204.75	$1,391.50	$1,270.50	N/A	N/A	N/A	$1,391.50	DH	OPEN STORAGE
457-101-563	KZN EDSC ROE 500GB=CA	$15,000.00	30.5%	$10,425.00	$3,150.00	$2,700.00	N/A	N/A	N/A	$3,150.00	D3	OPEN STORAGE
457-101-564	KZN FILE INT ROE 15M FILES=IA	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
457-101-565	KZN EDSC SW (NODES)=IA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
457-101-566	KZN FILE INT SW 100M FILES=IA	$40,000.00	30.5%	$27,800.00	$8,400.00	$7,200.00	N/A	N/A	N/A	$8,400.00	D3	OPEN STORAGE
457-101-567	KZN EDSC FED SW=IA	$25,000.00	30.5%	$17,375.00	$5,250.00	$4,500.00	N/A	N/A	N/A	$5,250.00	D3	OPEN STORAGE
457-101-568	KZN FILE INT FED SW=IA	$10,000.00	30.5%	$6,950.00	$2,100.00	$1,800.00	N/A	N/A	N/A	$2,100.00	D3	OPEN STORAGE
457-101-569	KZN FILE INT ENT FED SW=IA	$25,000.00	30.5%	$17,375.00	$5,250.00	$4,500.00	N/A	N/A	N/A	$5,250.00	D3	OPEN STORAGE
ADS-OPT-DD	DATA DOMAIN BACKUP TARGET	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
ALPHASTOR	AlphaStor Product Family Media Kit	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
ARCHX-WINDOW	ARCHIVEXTENDER FOR WINDOWS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
AUTOSTART-KIT	EMC AVAILABILITY MEDIA KIT	$0.00	30.5%	$0.00	$3.45	$3.15	$2.70	N/A	N/A	$3.45	D3	OPEN STORAGE
AVM1NACC32FG2	AVAMAR GEN2 32GB ACCEL NODE (FLD INST)	$0.00	30.5%	$0.00	$1,400.00	$980.00	N/A	$840.00	$0.00	$1,959.96	PM	OPEN STORAGE
AVM1NACCLGFG3	AVAMAR GEN3 LG RAM ACCEL NODE (FLD INST)	$0.00	30.5%	$0.00	$1,400.00	$980.00	N/A	$840.00	$0.00	$1,400.00	PM	OPEN STORAGE
AVM1NODEFG1	1 NODE FIELD INSTALLED AVAMAR GEN1 (2U)	$0.00	30.5%	$0.00	$1,300.00	$910.00	N/A	$780.00	$0.00	$1,820.04	PM	OPEN STORAGE
AVM1NODEMG1	1 NODE MFG INSTALLED AVAMAR GEN1 (2U)	$0.00	30.5%	$0.00	$1,300.00	$910.00	N/A	$780.00	$0.00	$1,820.04	PM	OPEN STORAGE
AVM1NSTG1FG2	AVAMAR GEN2 1TB STG NODE (FLD INST)	$0.00	30.5%	$0.00	$1,300.00	$910.00	N/A	$780.00	$0.00	$1,820.04	PM	OPEN STORAGE
AVM1NSTG1MG2	AVAMAR GEN2 1TB STRG NODE (MFG INST)	$0.00	30.5%	$0.00	$1,300.00	$910.00	N/A	$780.00	$0.00	$1,820.04	PM	OPEN STORAGE
AVM1NSTG1MG3	AVAMAR GEN3 1TB STRG NODE (MFG INST)	$0.00	30.5%	$0.00	$1,300.00	$910.00	N/A	$780.00	$0.00	$1,300.00	PM	OPEN STORAGE
AVM1NSTG2FG2	AVAMAR GEN2 2TB STRG NODE (FIELD INST)	$0.00	30.5%	$0.00	$2,100.00	$1,470.00	N/A	$1,260.00	$0.00	$2,940.00	PM	OPEN STORAGE
AVM1NSTG2MG2	AVAMAR GEN2 2TB STRG NODE (MFG INST)	$0.00	30.5%	$0.00	$2,100.00	$1,470.00	N/A	$1,260.00	$0.00	$2,940.00	PM	OPEN STORAGE
AVM1NSTG2MG3	AVAMAR GEN3 2TB STRG NODE (MFG INST)	$0.00	30.5%	$0.00	$2,100.00	$1,470.00	N/A	$1,260.00	$0.00	$2,100.00	PM	OPEN STORAGE
AVM1NSTG3MG3	AVAMAR GEN3 3.3TB STRG NODE (MFG INST)	$0.00	30.5%	$0.00	$2,600.00	$1,820.00	N/A	$1,560.00	$0.00	$2,600.00	PM	OPEN STORAGE
AVM1NUTILFG2	AVAMAR GEN2 UTILITY/ACCEL NODE (FLD INST	$0.00	30.5%	$0.00	$1,100.00	$770.00	N/A	$660.00	$0.00	$1,539.96	PM	OPEN STORAGE
AVM1NUTILFG3	AVAMAR GEN3 UTILITY/ACCEL NODE (FLD INST	$0.00	30.5%	$0.00	$1,100.00	$770.00	N/A	$660.00	$0.00	$1,100.00	PM	OPEN STORAGE
AVM1NUTILMG2	AVAMAR GEN2 UTILITY NODE (MFG INSTALLED)	$0.00	30.5%	$0.00	$1,100.00	$770.00	N/A	$660.00	$0.00	$1,539.96	PM	OPEN STORAGE
AVM1NUTILMG3	AVAMAR GEN3 UTILITY NODE (MFG INSTALLED)	$0.00	30.5%	$0.00	$1,100.00	$770.00	N/A	$660.00	$0.00	$1,100.00	PM	OPEN STORAGE
AVMSWITCHG1	CUBE SWITCH AVAMAR GEN1 (2U)	$0.00	30.5%	$0.00	$410.00	$287.00	N/A	$246.00	$0.00	$573.96	PM	OPEN STORAGE
AVMSWITCHG3	CUBE SWITCH AVAMAR GEN3 (2U)	$0.00	30.5%	$0.00	$410.00	$287.00	N/A	$246.00	$0.00	$410.00	PM	OPEN STORAGE
BRSS1-ECS	BRS S1 EDISC - ECS SERVER	$0.00	30.5%	$0.00	$1,600.00	$1,120.00	N/A	$960.00	$0.00	$1,600.00	PM	OPEN STORAGE
BRSS1-ECSI	BRS S1 EDISC ECS SERVER (INTL)	$0.00	30.5%	$0.00	$1,600.00	$1,120.00	N/A	$960.00	$0.00	$1,600.00	PM	OPEN STORAGE
BRSS1-IC-ECS	BRS S1 EDISCO INFOCTR ECS SRVR	$0.00	30.5%	$0.00	$1,600.00	$1,120.00	N/A	$960.00	$0.00	$1,600.00	PM	OPEN STORAGE
BRSS1-IC-ECSI	BRS S1 EDISC INFOCTR ECS SRVR (INTL)	$0.00	30.5%	$0.00	$1,600.00	$1,120.00	N/A	$960.00	$0.00	$1,600.00	PM	OPEN STORAGE
BUAD-MT800CI	EMC Data Protection Advisor (MORE THAN 8	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
BUAD-UPGR50	DATA PROTECTION ADVISOR 50 CLIENT UPGRAD	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
BUAD-UT100CI	EMC BACKUP ADVISOR (UP TO 100 CLIENTS)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
BUAD-UT250CI	EMC BACKUP ADVISOR (UP TO 250 CLIENTS)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
BUAD-UT500CI	EMC BACKUP ADVISOR (UP TO 500 CLIENTS)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
BUAD-UT50CI	EMC BACKUP ADVISOR (UP TO 50 CLIENTS)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
BUAD-UT800CI	EMC BACKUP ADVISOR (UP TO 800 CLIENTS)	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
CE-AVAMAROS	AVAMAR ONSITE TRAINING	$24,000.00	0.0%	$24,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-AVAXIADMIN	EMC Avamar Administration ValuePak	$3,300.00	0.0%	$3,300.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-AVAXIADV	EMCIE-Avamar Inst-Led Partner ONLY	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-LGSUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	$12,500.00	0.0%	$12,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-LGSUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	$22,000.00	0.0%	$22,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-LGSUBCUSEL	ELEARNING SUB EXPIRE 1YR FROM INV DATE	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-LGSUBPNR01	Partner Subscription Expire 1yr from Inv	$8,500.00	0.0%	$8,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-LGTU30	30 Training Units Valid 1 year (BR	$9,395.00	0.0%	$9,395.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-LGTVILTDXT	DISKXTENDER WINDOWS ADMIN-VILT	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-VALPAKBR	NetWorker ValuePak	$5,500.00	0.0%	$5,500.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-VALPAKDX	DISKXTENDER VALUEPAK	$3,300.00	0.0%	$3,300.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-VIDVPKBR	NetWorker Video ValuePak	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-VIDVPKDX	DISKXTENDER VIDEO VALUEPAK	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CE-VIDVPKMSG	EMAILXTENDER & EMAILXAMINER VIDEO VPK	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	I	OPEN STORAGE
CS-SRRCAP-01	SUPPORT READINESS REVIEW (CAPTIVA)	$12,000.00	2.0%	$11,760.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
CS-SRRDOC-01	SUPPORT READINESS REVIEW (DOCUMENTUM)	$12,000.00	2.0%	$11,760.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
DX2K-CNTRA-M	DISKXTENDER WINDOWS FOR CENTERA WITH EX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
DXFSMNASLINUX	DISKXTENDER FOR NAS LINUX MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
DXFSM-NAS-UX	DISKXTENDER FOR NAS AND UNIX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
DXFSM-NAS-WN	DISKXTENDER FOR NAS AND WINDOWS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
DXFSMSOLARIS	DISKXTENDER FSM FOR SOLARIS MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
DXNASLINUX	DX FOR NAS AND LINUX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
DX-NAS-LINUX	DISKXTENDER FOR NAS LINUX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
DXNASUNIX	DX FOR NAS AND UNIX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
DXNASWINDOWS	DX FOR NAS AND WINDOWS	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
DX-UX-LINUX	DISKXTENDER UNIX/LINUX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
DXWINDOWS	DISKXTENDER WIN PRODUCT LINE MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	OPEN STORAGE
DX-WIN-FSM-S	DISKXTENDER FOR WINDOWS FILE SYS MGR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D3	OPEN STORAGE
FTAVAILABLE	EMC AVAILABILITY PRODUCT FMLY MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	OPEN STORAGE
HCS-CA-PKG	EMC Clinical Archiving ASL=MC	$920,000.00	30.5%	$639,400.00	$193,200.00	$165,600.00	N/A	N/A	N/A	$193,200.00	D3	OPEN STORAGE
HCS-MIM-PKG	EMC DCTM Medical Image Manager ASL=MC	$160,000.00	30.5%	$111,200.00	$33,600.00	$28,800.00	N/A	N/A	N/A	$33,600.00	D3	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
HCS-MRM-PKG	EMC DCTM Medical Records Manager ASL=MC	$355,000.00	30.5%	$246,725.00	$74,550.00	$63,900.00	N/A	N/A	N/A	$74,550.00	D3	OPEN STORAGE
HIP-PMRA-PKG	HIP Patient Medical Records Arch ASL=MC	$0.00	30.5%	$0.00	$11,403.00	$9,774.00	N/A	N/A	N/A	$11,403.00	D3	OPEN STORAGE
INFOPROTECT	Information Protection Product Family Me	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
ITEMPT-EX-500	ITEMPOINT EXCHANGE QTY 500 MAILBOXES	$0.00	30.5%	$0.00	$365.70	N/A	N/A	N/A	N/A	$365.70	D3	OPEN STORAGE
KAZ-ECS	KAZ ECS SERVER NODE (INTL)	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
KAZ-FI	KAZ FI SERVER NODE (INTL)	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
KAZ-FIE	KAZ FIE SERVER NODE (INTL)	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
KAZ-IC-ECS	KAZ ECS INFOCNTR SERVER NODE (INTL)	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
KAZ-IC-FI	KAZ FI INFOCNTR SERVER NODE (INTL)	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
KAZ-IC-FIE	KAZ FIE INFOCNTR SERVER NODE (INTL)	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
L-BLCK-4500	BLOCK SERVICES PROTECTOPINT DD4500=IA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	DM	OPEN STORAGE
L-BLCK-7200	BLOCK SERVICES PROTECTPOINT DD7200=IA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	DM	OPEN STORAGE
L-BLCK-990	BLOCK SERVICES PROTECTPOINT DD990=IA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-11T25T-1	MOZY ENT FOR DPS 11 - 25 TB 1-YEAR	$7,700.00	30.5%	$5,351.50	$0.00	$0.00	$7,700.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-11T25T-2	MOZY ENT FOR DPS 11 - 25 TB 2-YEAR	$14,700.00	30.5%	$10,216.50	$0.00	$0.00	$14,700.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-11T25T-3	MOZY ENT FOR DPS 11 - 25 TB 3-YEAR	$21,000.00	30.5%	$14,595.00	$0.00	$0.00	$21,000.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-1T10T-1	MOZY ENT FOR DPS 1 - 10 TB 1-YEAR	$9,500.00	30.5%	$6,602.50	$0.00	$0.00	$9,500.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-1T10T-2	MOZY ENT FOR DPS 1 - 10 TB 2-YEAR	$18,100.00	30.5%	$12,579.50	$0.00	$0.00	$18,100.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-1T10T-3	MOZY ENT FOR DPS 1 - 10 TB 3-YEAR	$25,900.00	30.5%	$18,000.50	$0.00	$0.00	$25,900.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-1T-U	MOZY ENT FOR DPS 1TB UPGRADE	$1,000.00	30.5%	$695.00	$0.00	$0.00	$1,000.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-25T50T-1	Mozy Ent for DPS 26 - 50 TB 1-year	$7,200.00	30.5%	$5,004.00	$0.00	$0.00	$7,200.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-25T50T-2	Mozy Ent for DPS 26 - 50 TB 2-year	$13,800.00	30.5%	$9,591.00	$0.00	$0.00	$13,800.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-25T50T-3	Mozy Ent for DPS 26 - 50 TB 3-year	$19,700.00	30.5%	$13,691.50	$0.00	$0.00	$19,700.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-OV50T-1	Mozy Ent for DPS 51+ TB 1-year	$6,600.00	30.5%	$4,587.00	$0.00	$0.00	$6,600.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-OV50T-2	Mozy Ent for DPS 51+ TB 2-year	$12,700.00	30.5%	$8,826.50	$0.00	$0.00	$12,700.00	N/A	N/A	N/A	DM	OPEN STORAGE
ME-S-OV50T-3	Mozy Ent for DPS 51+ TB 3-year	$18,100.00	30.5%	$12,579.50	$0.00	$0.00	$18,100.00	N/A	N/A	N/A	DM	OPEN STORAGE
MESSAGING	MESSAGING PRODUCT FAMILY MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
MESSAGING-DSE	DSE REMOTE 10HR-EMAIL MGMT & ARCHIVING	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
MESSAGING-OSE	DSE - ONSITE - EMAIL MGMT & ARCHIVING	$275,000.00	2.0%	$269,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
MSG-KIT	MESSAGING MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
NW-RESTORENODE	NW RESTORE NODE FOR EDM - MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	D3	OPEN STORAGE
PS-BAS-AVE	IMPLEMENTATION FOR AVE BASIC	$5,510.00	2.0%	$5,399.80	N/A	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
PS-BAS-AVEA	MPLEMENTATION FOR AVE ADD-ON	$2,530.00	2.0%	$2,479.40	N/A	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
PS-BAS-AVSN	AVAMAR BASIC QUICKSTART	$15,860.00	2.0%	$15,542.80	N/A	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
PS-BAS-DXW	EMC IMPLEMENTATION FOR DISKXTENDER FOR W	$10,990.00	2.0%	$10,770.20	N/A	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
PS-BAS-NW	EMC NETWORKER BASIC QUICKSTART	$9,800.00	2.0%	$9,604.00	N/A	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
PS-CUS-BURASW	EMC BURA SOFTWARE CUSTOM SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
PS-ESRES-NWL1	US ONLY-EMC NETWORKER IP RESIDENCY	$25,600.00	2.0%	$25,088.00	N/A	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
PS-EXP-NWS	EMC NETWORKER EXPANDED QUICKSTART	$15,700.00	2.0%	$15,386.00	N/A	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
PTSM-2001	SERVICE PARTNER TECHNICAL SUPPORT (BURA)	$10,000.00	2.0%	$9,800.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	OPEN STORAGE
RM-AGENT	REPLICATION MANAGER AGENT	$0.00	30.5%	$0.00	$859.97	N/A	N/A	N/A	N/A	$859.97	D3	OPEN STORAGE
RM-AGENT15	REPLICATION MANAGER AGENT FOR 15+ HOSTS	$0.00	30.5%	$0.00	$664.47	N/A	N/A	N/A	N/A	$664.47	D3	OPEN STORAGE
RM-BUNDLE3	BUNDLE OF 3 RM AGENTS - 1 RM SERVER - 1	$0.00	30.5%	$0.00	$2,213.75	N/A	N/A	N/A	N/A	$2,213.75	D3	OPEN STORAGE
RM-BUNDLE5	BUNDLE OF 5 RM AGENTS - 1 RM SERVER - 1	$0.00	30.5%	$0.00	$3,441.95	N/A	N/A	N/A	N/A	$3,441.95	D3	OPEN STORAGE
RM-CDP-W16-31	RM FOR RP-CDP WINDOWS 16-30 HOSTS	$0.00	30.5%	$0.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D3	OPEN STORAGE
RM-CDP-W31PL	RM FOR RP-CDP WINDOWS 31 HOSTS & UP	$0.00	30.5%	$0.00	$736.00	N/A	N/A	N/A	N/A	$736.00	D3	OPEN STORAGE
RM-NS20	RM FOR CELERRA ISCSI NS20 NO VSS SUPPORT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
RM-NSWIN02	RM FOR ISCSI CELERRA / WINDOWS 2	$0.00	30.5%	$0.00	$1,242.00	N/A	N/A	N/A	N/A	$1,242.00	D3	OPEN STORAGE
RM-NSWIN03	RM FOR ISCSI CELERRA / WINDOWS 3	$0.00	30.5%	$0.00	$1,759.50	N/A	N/A	N/A	N/A	$1,759.50	D3	OPEN STORAGE
RM-NSWIN05	RM FOR ISCSI CELERRA / WINDOWS 5	$0.00	30.5%	$0.00	$2,760.00	N/A	N/A	N/A	N/A	$2,760.00	D3	OPEN STORAGE
RM-NSWIN08	RM FOR ISCSI CELERRA / WINDOWS 8	$0.00	30.5%	$0.00	$4,140.00	N/A	N/A	N/A	N/A	$4,140.00	D3	OPEN STORAGE
RM-NSWIN12	RM FOR ISCSI CELERRA / WINDOWS 12	$0.00	30.5%	$0.00	$5,750.00	N/A	N/A	N/A	N/A	$5,750.00	D3	OPEN STORAGE
RM-PROXY-VM	RM FOR VMWARE VMFS REPLICATION VIA THE P	$0.00	30.5%	$0.00	$2,443.75	N/A	N/A	N/A	N/A	$2,443.75	D3	OPEN STORAGE
RM-RP	RM FOR RECOVERPOINT	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D3	OPEN STORAGE
RM-RPCDP-WIN	RM FOR RP-CDP WINDOWS HOSTS	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D3	OPEN STORAGE
RM-SC-L16-30	RM FOR SANCOPY / LINUX 16-30 HOSTS	$0.00	30.5%	$0.00	$621.00	N/A	N/A	N/A	N/A	$621.00	D3	OPEN STORAGE
RM-SC-L31PLUS	RM FOR SANCOPY / LINUX 31 HOSTS & UP	$0.00	30.5%	$0.00	$552.00	N/A	N/A	N/A	N/A	$552.00	D3	OPEN STORAGE
RM-SC-LINUX	RM FOR SANCOPY / LINUX HST	$0.00	30.5%	$0.00	$690.00	N/A	N/A	N/A	N/A	$690.00	D3	OPEN STORAGE
RM-SC-U16-30	RM FOR SANCOPY/UNIX 16-30 HOSTS	$0.00	30.5%	$0.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D3	OPEN STORAGE
RM-SC-U31PLUS	RM FOR SANCOPY / UNIX 31 HOSTS & UP	$0.00	30.5%	$0.00	$736.00	N/A	N/A	N/A	N/A	$736.00	D3	OPEN STORAGE
RM-SC-UNIX	RM FOR SANCOPY / UNIX HST	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D3	OPEN STORAGE
RM-SC-W16-30	RM FOR SANCOPY / WINDOWS 16-30 HOSTS	$0.00	30.5%	$0.00	$621.00	N/A	N/A	N/A	N/A	$621.00	D3	OPEN STORAGE
RM-SC-W31PLUS	RM FOR SANCOPY / WINDOWS 31 HOSTS & UP	$0.00	30.5%	$0.00	$552.00	N/A	N/A	N/A	N/A	$552.00	D3	OPEN STORAGE
RM-SC-WIN	RM FOR SANCOPY / WINDOWS HST	$0.00	30.5%	$0.00	$690.00	N/A	N/A	N/A	N/A	$690.00	D3	OPEN STORAGE
RMSE-EXCHANGE	FOR EXCHANGE 5.5 2K 2K3	$0.00	30.5%	$0.00	$690.00	N/A	N/A	N/A	N/A	$966.00	D3	OPEN STORAGE
RMSE-NSKIT	RMSE-CELERRA MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
RMSE-NSWIN02	RMSE-CELERRA 2 RTUS	$0.00	30.5%	$0.00	$1,242.00	N/A	N/A	N/A	N/A	$1,738.80	D3	OPEN STORAGE
RMSE-NSWIN03	RMSE-CELERRA RTUS (03)	$0.00	30.5%	$0.00	$1,759.50	N/A	N/A	N/A	N/A	$2,463.36	D3	OPEN STORAGE
RMSE-NSWIN05	RMSE-CELERRA RTUS (05)	$0.00	30.5%	$0.00	$2,760.00	N/A	N/A	N/A	N/A	$3,864.00	D3	OPEN STORAGE
RMSE-NSWIN08	RMSE-CELERRA RTUS (08)	$0.00	30.5%	$0.00	$4,140.00	N/A	N/A	N/A	N/A	$5,796.00	D3	OPEN STORAGE
RMSE-NSWIN12	RMSE-CELERRA RTUS (12)	$0.00	30.5%	$0.00	$5,750.00	N/A	N/A	N/A	N/A	$8,049.96	D3	OPEN STORAGE
RM-SERVER	RM SERVER HST	$0.00	30.5%	$0.00	$390.77	N/A	N/A	N/A	N/A	$390.77	D3	OPEN STORAGE
RM-SERVER-DR	RM SERVER HST - DR	$0.00	30.5%	$0.00	$115.00	N/A	N/A	N/A	N/A	$115.00	D3	OPEN STORAGE
RMSE-SQL	FOR SQL 2000	$0.00	30.5%	$0.00	$690.00	N/A	N/A	N/A	N/A	$966.00	D3	OPEN STORAGE
RM-SV-L16-30	RM FOR SNAPVIEW / LINUX 16-30 HOSTS	$0.00	30.5%	$0.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D3	OPEN STORAGE
RM-SV-L31PLUS	RM FOR SNAPVIEW / LINUX 31 HOSTS & UP	$0.00	30.5%	$0.00	$736.00	N/A	N/A	N/A	N/A	$736.00	D3	OPEN STORAGE
RM-SV-LINUX	RM FOR SNAPVIEW / LINUX HST	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D3	OPEN STORAGE
RM-SV-U16-30	RM FOR SNAPVIEW / UNIX 16-30 HOSTS	$0.00	30.5%	$0.00	$1,242.00	N/A	N/A	N/A	N/A	$1,242.00	D3	OPEN STORAGE
RM-SV-U31PLUS	RM FOR SNAPVIEW / UNIX 31 HOSTS & UP	$0.00	30.5%	$0.00	$1,104.00	N/A	N/A	N/A	N/A	$1,104.00	D3	OPEN STORAGE
RM-SV-UNIX	RM FOR SNAPVIEW / UNIX HST	$0.00	30.5%	$0.00	$1,380.00	N/A	N/A	N/A	N/A	$1,380.00	D3	OPEN STORAGE
RM-SV-UP-ALL	RM UPGRADE SV ALL OS HST	$0.00	30.5%	$0.00	$690.00	$630.00	$540.00	N/A	N/A	$690.00	D3	OPEN STORAGE
RM-SV-W16-30	RM FOR SNAPVIEW / WINDOWS 16-30 HOSTS	$0.00	30.5%	$0.00	$828.00	N/A	N/A	N/A	N/A	$828.00	D3	OPEN STORAGE
RM-SV-W31PLUS	RM FOR SNAPVIEW / WINDOWS 31 HOSTS & UP	$0.00	30.5%	$0.00	$736.00	N/A	N/A	N/A	N/A	$736.00	D3	OPEN STORAGE
RM-SV-WIN	RM FOR SNAPVIEW / WINDOWS HST	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D3	OPEN STORAGE
RM-TF-L16-30	RM FOR TIMEFINDER / LINUX 16-30 HOSTS	$0.00	30.5%	$0.00	$1,035.00	N/A	N/A	N/A	N/A	$1,035.00	D3	OPEN STORAGE
RM-TF-L31PLUS	RM FOR TIMEFINDER / LINUX 31 HOSTS & UP	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D3	OPEN STORAGE
RM-TF-LINUX	RM FOR TIMEFINDER / LINUX HST	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN STORAGE
RM-TF-U16-30	RM FOR TIMEFINDER / UNIX 16-30 HOSTS	$0.00	30.5%	$0.00	$1,656.00	N/A	N/A	N/A	N/A	$1,656.00	D3	OPEN STORAGE
RM-TF-U31PLUS	RM FOR TIMEFINDER / UNIX 31 HOSTS & UP	$0.00	30.5%	$0.00	$1,472.00	N/A	N/A	N/A	N/A	$1,472.00	D3	OPEN STORAGE
RM-TF-UNIX	RM FOR TIMEFINDER / UNIX HST	$0.00	30.5%	$0.00	$1,840.00	N/A	N/A	N/A	N/A	$1,840.00	D3	OPEN STORAGE
RM-TF-UP-ALL	RM UPGRADE TF ALL OS HST	$0.00	30.5%	$0.00	$920.00	$840.00	$720.00	N/A	N/A	$920.00	D3	OPEN STORAGE
RM-TF-W16-30	RM FOR TIMEFINDER / WINDOWS 16-30 HOSTS	$0.00	30.5%	$0.00	$1,035.00	N/A	N/A	N/A	N/A	$1,035.00	D3	OPEN STORAGE
RM-TF-W31PLUS	RM FOR TIMEFINDER / WINDOWS 31 HOSTS & U	$0.00	30.5%	$0.00	$920.00	N/A	N/A	N/A	N/A	$920.00	D3	OPEN STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RM-TF-WIN	RM FOR TIMEFINDER / WINDOWS HST	$0.00	30.5%	$0.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	OPEN STORAGE
RM-WG	RM WORKGROUP LICENSE	$0.00	30.5%	$0.00	$729.10	$665.70	$570.60	N/A	N/A	$729.10	D3	OPEN STORAGE
S1-CTA-VE	S1 CPCTY BDL CTA-VE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
S1-CTA-VE-HA	S1 CPCTY BDL CTA-VE-HA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	DH	OPEN STORAGE
S1-DISC-MGR	S1 DISCOVERY MANAGER MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
S1-ECS	ECS SERVER FOR SOURCEONE EDISCOVERY	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
S1-EM-EXCHNG	S1 EM EXCHANGE MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
S1-EM-NOTES	S1 FOR EM NOTES MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
S1-FI	FILE INTELLIGENCE SERVER FOR S1	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
S1-FIE	S1-FI-ENT SERVER	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
S1-FILE-SYS	S1 FOR FILE SYSTEMS MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
S1-IC-ECS	INFOCTR ECS SERVER FOR SOURCEONE EDISCOV	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
S1-IC-FI	INFOCTR FILE INT ENT SERVER S1 KAZEON	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
S1-IC-FIE	S1-IC-FI-ENT SERVER	$16,000.00	22.5%	$12,400.00	$1,600.00	$1,120.00	N/A	$960.00	N/A	$1,600.00	E	OPEN STORAGE
S1-INF-FIE-SW	S1 INFO CENTER FIE SW LIC SOL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	OPEN STORAGE
S1-INF-FI-SW	S1 EDISCOV INFO CENTER FI SW LIC SOL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	OPEN STORAGE
S1-IPM	S1 INPLACE MGTN MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
S1-KIT	MEDIA KIT FOR SOURCEONE EDISCOVERY	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
S1-KIT-2P-KZ	SOURCEONE EDISCOVERY - 2POST RAIL KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
S1-KIT-RO	MEDIA KIT-REMOTE OFFICE FOR SOURCEONE EDISCOVERY	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
S1-KZ-FIE-SW	S1 KAZEON FIE SW LIC SOL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	OPEN STORAGE
S1-KZ-FI-ROE	S1 EDISCOV FI ROE LIC SOL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	OPEN STORAGE
S1-KZ-FI-SW	S1 EDISCOV FI SW LIC SOL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	D3	OPEN STORAGE
S1-LS	S1 LIC SOL	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
S1-MS-SPT	S1 FOR MS SHAREPOINT MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
S1-SPT-PREM	S1 FOR MS SPT STRG MGMT PREMIUM KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
S1-SUPERVSR	S1 SUPERVISOR MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	DH	OPEN STORAGE
U-BLCK-4500	UPG BLOCK SERVICE PROTECTPOINT DD4500=IA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	DM	OPEN STORAGE
U-BLCK-7200	UPG BLOCK SERVICE PROTECTPOINT DD7200=IA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	DM	OPEN STORAGE
U-BLCK-990	UPG BLOCK SERVICE PROTECTPOINT DD990=IA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	DM	OPEN STORAGE
VSRM-60DAY-10	10TB AUTO EXPIRE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
VSRM-60DAY-25	25TB AUTO EXPIRE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
VSRM-60DAY-6	6TB AUTO EXPIRE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	OPEN STORAGE
VSRM-BAS-ED	VISUALSRM BASE EDITION	$0.00	30.5%	$0.00	$667.00	N/A	N/A	N/A	N/A	$933.84	D3	OPEN STORAGE
VSRM-BAS-ED-U	VISUALSRM BASE EDITION TO ENHANCED EDITI	$0.00	30.5%	$0.00	$1,401.85	N/A	N/A	N/A	N/A	$1,962.60	D3	OPEN STORAGE
VSRM-CAP25TBU	VSRM 25TB CAPACITY UPG	$0.00	30.5%	$0.00	$14,950.00	N/A	N/A	N/A	N/A	$20,930.04	D3	OPEN STORAGE
VSRM-CAP-5TBU	VSRM 5TB CAPACITY UPG	$0.00	30.5%	$0.00	$2,990.00	N/A	N/A	N/A	N/A	$4,185.96	D3	OPEN STORAGE
VSRM-EN-ED	VISUALSRM ENHANCED EDITION	$0.00	30.5%	$0.00	$1,838.85	N/A	N/A	N/A	N/A	$2,574.36	D3	OPEN STORAGE
MSN4500FLD	FC4500-FLD WITH MSN LOGO, 4P TELCO RAILS	$22,480.00	30.5%	$15,623.60	$2,248.00	$1,573.60	N/A	$2,023.00	N/A	$3,147.12	B	PARTNER
MSNDAEFLD	DAE-FLD WITH MSN LOGO AND 4P CUSTOM RAIL	$5,430.00	30.5%	$3,773.85	$543.00	$380.10	N/A	$489.00	N/A	$542.98	B	PARTNER
ETS-CONF	EMC WORLD CONFERENCE	$2,095.00	2.0%	$2,053.10	N/A	N/A	N/A	N/A	N/A	N/A	F	PENDING
AVATD-TRN	ADDITIONAL TRAINING-DOM	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	PROF SERVICES
AVATI-TRN	ADDITIONAL TRAINING-INTL	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	I	PROF SERVICES
PS-CUS-NW	NETWORKER CUSTOM SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-CUS-S1MIG	CUSTOM EX TO S1 MIGRATION PS ESG (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-CUS-VAC	VMWARE SERVICE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-CUS-W4NET	W4NET SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-DMBDE	Architect & Impl Test Block Pkg	$13,900.00	2.0%	$13,622.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-DMFDE	Architect & Impl Test File Pkg	$9,400.00	2.0%	$9,212.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMAPE	APP PROTECT IMPLEMENT PKG - VNXE	$3,000.00	2.0%	$2,940.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMFSB	FAST Implementation Block Only	$6,150.00	2.0%	$6,027.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMFSU	FAST IMPLEMENT	$6,150.00	2.0%	$6,027.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMFSVE	DESIGN AND IMP FOR VNXE FAST SUITE	$1,810.00	2.0%	$1,773.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMLPB	VNX - SNAPVIEW SNAPSURE IMPLEMENT	$2,730.00	2.0%	$2,675.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMLPE	VNXE - SNAPSURE IMPLEMENT	$1,280.00	2.0%	$1,254.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMLPU	VNX - SNAPVIEW SNAPSURE IMPLEMENT	$5,580.00	2.0%	$5,468.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMMGTU	IMPLEMENT USM SUITE	$3,220.00	2.0%	$3,155.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMMGVE	IMP FOR UNIFIED VNXE MGMT SUITE	$5,310.00	2.0%	$5,203.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMRPB	VNX BLOCK - MIRRORVIEW IMPLEMENT	$3,210.00	2.0%	$3,145.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMRPE	VNXE - REPLICATOR IMPLEMENT	$3,210.00	2.0%	$3,145.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMRPU	VNX - MIRRORVIEW REPLICATOR IMP	$11,550.00	2.0%	$11,319.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMSCE	SECURITY & COMP IMPLEMENT PKG-VNXE	$3,290.00	2.0%	$3,224.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMSCU	SECURITY & COMP IMPLEMENT PKG -VNX	$5,510.00	2.0%	$5,399.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-IMSCVE	IMP 4 VNXE SECURITY & COMPLIANCE SUITE	$2,250.00	2.0%	$2,205.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-LEBD	VNX - BASIC INSTALL-IMPLEMENT BLOCK	$5,260.00	2.0%	$5,154.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-LEED	VNXE - BASIC INSTALL-IMPLEMENT	$4,350.00	2.0%	$4,263.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-MRBDE	VNX BLOCK INSTALL & IMPLEMENT	$8,620.00	2.0%	$8,447.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-MRUD	VNX - BASIC INSTALL-IMPLEMENT	$8,080.00	2.0%	$7,918.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-MRUDE	INSTALL IMPLEMENT VNX ENHANCED	$11,290.00	2.0%	$11,064.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-ORSS	EMC Oracle Replatforming Services Suite	$129,150.00	2.0%	$126,567.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-PKG-VXEUD	IMPLEMENTATION FOR UNIFIED VNXE	$3,110.00	2.0%	$3,047.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF SERVICES
PS-BAS-AVNDMP	AVAMAR BASIC NDMP QUICKSTART	$3,740.00	2.0%	$3,665.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-BAS-AVOPAS	AVAMAR OPERATIONS BEST PRACTICES	$12,090.00	2.0%	$11,848.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-BAS-DPOPAS	BEST PRACTICES EXSTING DPA INSTALL	$10,120.00	2.0%	$9,917.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-BAS-NWDD	NETWORKER DATA DOMAIN DEVICE SERV	$2,780.00	2.0%	$2,724.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CMA-KZNFRM	KAZEON EDISCOVERY SINGLE-NODE HEADSTART	$18,300.00	2.0%	$17,934.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CMA-KZNSC1	SOURCEONE SR CONSULTANT 8 HOUR BLOCK	$1,800.00	2.0%	$1,764.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-COP-AVADIG	Avamar Design and Imp Guidance	$1,060.00	2.0%	$1,038.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-COP-DDDIG	Data Domain Design & Imp Guidance	$980.00	2.0%	$960.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-COP-RPDIG	RecoverPoint Design & Imp Guidance	$1,040.00	2.0%	$1,019.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-COP-SYMDIG	Symm Design and Implement Guidance	$2,260.00	2.0%	$2,214.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-COP-VNXDIG	VNX Block Design & Imp Guidance	$1,090.00	2.0%	$1,068.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CREDITS	EMC PS CREDITS	$1,000.00	2.0%	$980.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ACD	RSA Custom ACD (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ADVSVC	PS ADVANCED SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ANLYT	ANALYTICS LAB+DATA LOAD CUSTOMIZED (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-APPTAS	APPLICATION TECH ACCELERATION SVCS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ARC	RSA CUSTOM ARCHER (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ASD	ASD GENERIC MODEL CODE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ASDRES	SRM SUITE RESIDENTS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ASDTAS	ASD TECHNOLOGY ACCELERATED SERVICE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ATMOS	CUSTOM SERVICES FOR ATMOS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-AVAM	AVAMAR-PS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-CUS-AVDR1	DISK RETENTION FOR AVAMAR - 1 YEAR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-AVDR2	DISK RETENTION FOR AVAMAR - 2 YEAR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-AVDR3	DISK RETENTION FOR AVAMAR - 3 YEAR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-AVDR4	DISK RETENTION FOR AVAMAR - 4 YEAR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-AVDR5	DISK RETENTION FOR AVAMAR - 5 YEAR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-AVK	RSA Prof Svcs Aveksa (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-AXEXPN	APPXTENDER CUSTOM EXPENSE SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-AXM	RSA Prof Svcs AccessManager (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-BLKLGT	Custom Legato Bulk PS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-BRS	CUSTOM SERVICE BRS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-BRSOTS	BRS Model Code for OTS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-BRSRES	CUSTOM RESIDENCY SERVICE, BRS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-BRSTAS	BRS TECHNOLOGY ACCELERATION SERVICE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-BURRES	BURA RESIDENCY (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-BUSTEC	CUSTOM SERVICES - BUS TECH (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-CMARES	CMA RESIDENCY SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-CNTERA	CUSTOM CENTERA SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-CON	RSA CUSTOM CONSULTING (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DBRES	Custom Model Code for DBC RES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DBXIMP	DBXTENDER IMPLEMENT SVC (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DC	CUSTOM SERVICE - DATA COMPUTING (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DCDRES	DCD OPERATIONS RESIDENCY (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DCITAS	DCI TECH ACCELERATION SVCS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DCS	RSA Prof Svcs DCS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DD	SERVICE FOR DATA DOMAIN (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DDDR1	DISK RETENTION DATA DOMAIN - 1 YEAR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DDDR2	DISK RETENTION DATA DOMAIN - 2 YEAR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DDDR3	DISK RETENTION DATA DOMAIN - 3 YEAR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DDDR4	DISK RETENTION DATA DOMAIN - 4 YEAR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DDDR5	DISK RETENTION DATA DOMAIN - 5 YEAR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DECDE2	SINGLE DISK DE: 2 YRSVC (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DECDE3	SINGLE DISK DE: 3 YRSVC (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DEDRY2	SINGLE DISK DE OR DR: 2 YR SVC (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DEDRY3	SINGLE DISK DE OR DR: 3 YR SVC (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DEDRY4	DISK RETENTION - 4 YEAR ENGAGEMENT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DEDRY5	DISK RETENTION - 5 YEAR ENGAGEMENT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DL	IMPLEMENTATION FOR DISK LIBRARY (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DLM	DISK LIBRARY FOR MAINFRAME (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DLP	RSA Prof Svcs DLP (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DPA	DATA PROTECTION ADVISOR CUSTOM SVCS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DPARA	DPA REPLICATION ANALYSIS CUSTOM (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DRQTR	DISKS RETAINED: REVENUE IMMEDIATELY (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DSG	RSA Prof Svcs DSG (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DSKCDE	REPLACED DISK ERASURE APPLIANCE/SINGLE D (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-DSKRET	DSK RETNT/DRVE ERASE APPL (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-EAA	RSA Prof Svcs AA Ecomm (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ECS	EMC CONSULTING SERVICE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ECSVMW	CONSULTING SERVICES W/VMWARE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ELAB	ELAB QUALIFCTN AND CERTIFICTN (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-EMC	GENERIC CUSTOM SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ENE	Energy and Engineering Labor (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ENESOL	Energy and Engineering Solutions (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ENESUP	Energy and Engineering Support (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ENV	RSA Prof Svcs enVision (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ESD	CUSTOM SERVICE, ESD (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ESDRES	CUSTOM RESIDENCY SERVICE, ESD (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-EXPBT	REBILLABLE EXPENSE - BUS TECH (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-EXPDC	DATA COMPUTING EXPENSE BILL BACK (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-EXPEMC	BILLABLE EXPENSE EMC (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-EXPGP	GREENPLUM REBILLABLE EXPENSE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-EXPIIG	IIG EXPENSE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-EXPISL	ISILON REBILLABLE EXPENSE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-EXPLS	IIG LIFE SCIENCES LABOR EXPENSES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-EXPSMA	BILLABLE EXPENSE SMARTS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-FLRES	Custom Residency Service Flash (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-GP	CUSTOM GREENPLUM TS SERVICE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-HAA	RSA Prof Svcs AA (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGCAP	IIG CAPTURE LABOR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGCOL	IIG COLLABORATION LABOR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGDCS	IIG CUSTOMER COMMUNICATIONS LABOR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGECM	IIG CONTENT MANAGEMENT LABOR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGOND	IIG ONDEMAND LABOR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGONDREN	Renewal for OnDemand Hosting Serv (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGPVG	IIG PERVASIVE GOVERNANCE LABOR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGSOL	IIG SOLUTIONS IP (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGSOLAPX	APx Solution BRT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGSUP	IIG SOLUTIONS SUPPORT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGSUPAPX	APx Solution Support BRT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IIGXCP	IIG PROCESS MANAGEMENT LABOR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-INFSEC	SERVICES FOR INFO SEC (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-INVECS	EMC CONSULTING INVESTMENT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-INVEMC	EMC PS INVESTMENT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-IRD	RSA Custom Incident Response & Discovery (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ISILON	ISILON SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ISMIG	ISILON CUSTOM MIGRATION (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ISRES	ISILON RESIDENCY CUSTOM OFFERING (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-KZN	SOURCEONE KAZEON CUSTOM INSTALLATION SER (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-LP	EMC LAUNCHPAD REPORTING AND INTG (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-LS	IIG LIFE SCIENCES LABOR (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-LSSOL	IIG LIFE SCIENCES LABOR SOLUTIONS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-LSSUP	IIG LIFE SCIENCES LABOR SOLUTION SUPPORT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-MLTI	Multivendor Resident Storage & BRS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-MOZY	EMC Implementation for Mozy Custom (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-CUS-NETCON	A NETWORK CONSULTING SERVICE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-OAA	RSA CUSTOM AA ONPREM (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ORCL	Oracle Services (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-ORCLBR	ORACLE RMAN INTEGRATION SERVICE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-OTS	OUTTASKING INFRASTRUCTURE MGMT SVC (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-PIVLBS	PIVOTAL LABS CUSTOM PS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RCVRPT	RECOVERPOINT CUSTOM SRVC (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESAT	Atmos Custom Residency (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESCAP	CAPTIVA RESIDENCY SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESCOL	IIG COLLABORATION RESIDENCY (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESDCS	DOCSCI RESIDENCY SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESECM	IIG CONTENT MANAGEMENT RESIDENCY (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESKZN	KAZEON RESIDENCY SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESOND	IIG ONDEMAND RESIDENCY (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESONDREN	Renewal for Application Mgmt Serv (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESPVG	IIG PERVASIVE GOVERNANCE RESIDENCY (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESS1	SourceOne Custom Residency (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESVAC	RESIDENCY FOR VMWARE SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESVCE	RES for VCE Vblock (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RESXCP	IIG PROCESS MANAGEMENT RESIDENCY (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RMS	REMOTE MANAGED SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-RPCE	IMPLEMENT FOR RECOVERPOINT/CE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-S1HC	SOURCEONE CUSTOMER HEALTHCHECK (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-S1UPG	SOURCEONE CUSTOM UPGRADE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SA	RSA CUSTOM SECURITY ANALYTICS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SID	RSA CUSTOM SECURID (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SIPS	SI PREFERRED SOLUTION PGM (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SMARTS	CUSTOM SMARTS SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SMSMSS	MANAGED STORAGE SERVICE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SMSUPP	RMSG CUSTOM SUPPORT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SMTRES	SMARTS RESIDENCY (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SMVO	ENGAGEMENT FOR VOYENCE PRODUCTS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SOL	IIG SOLUTION IP AND FRAMEWORKS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SOLSUP	IIG SOLUTION SUPPORT HOURS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SRC1	SOURCEONE CUSTOM PROFESSIONAL SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SRM	STORAGE RESOURCE MNGT CUSTOM IMPL (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-SVT	RSA Prof Svcs Silver Tail (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-TRARES	30DAY TRANSITION RESIDENT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-USD	CUSTOM SERVICE, USD (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-USDRES	CUSTOM RESIDENCY SERVICE, USD (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-VCE	SERVICES FOR VCE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-VCEECS	CONSULTING SERVICES FOR VCE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-VMEM	EMC_VMWARE ENTERPRISE MANAGEMENT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-VPHAS	VPLEX High Availability Readiness (Custom Quoted	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-VPLEX	EMC DESIGN AND IMPL FOR V-PLEX (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-XHIVE	X-HIVE CUSTOM PROFESSIONAL SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-CUS-XTREM	EMC DESIGN & IMP FOR XTREMIO CUSTOM (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-EXP-AVNDMP	AVAMAR EXPANDED NDMPQUICKSTART	$5,750.00	2.0%	$5,635.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-IIG-KZNSA1	KAZEON 1-NODE SVC ASSIST PACKGE 1 YR EXP	$28,500.00	2.0%	$27,930.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PSINST-GP	ZERO DOLLAR IMPLEMENTATION MODEL	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PSINST-VMAXGW	Zero Dollar VMAX 10K File Instal	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PSINST-VMNA	VMAX Installation Add-On	$580.00	2.0%	$568.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PSINST-VPVE	VPLEX VE Environment Validation	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PSINT-DIR	ZERO DOLLAR INSTALLATION DIRECTORS	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PSINT-SWCH	ZERO DOLLAR INSTALLATION FOR SWITCH	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PSUPGD-ESRS	ZERO DOLLAR ESRSUPGRADE	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PSUPGR-GP	ZERO DOLLAR UPGRADE MODEL	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1A-BRRES	Backup RES IS 2-5yrs Exp	$39,380.00	2.0%	$38,592.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1A-OPRES	Op Storage RES IS 2-5yrs Exp	$39,380.00	2.0%	$38,592.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1A-TRRES	Transitional RES IS 2-5yrs Exp	$39,380.00	2.0%	$38,592.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-BRRES	Backup RES Sr IS 4-7yrs Exp	$45,100.00	2.0%	$44,198.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	$46,320.00	2.0%	$45,393.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-DCRES	Data Warehse RES Sr IS 4-7yrs Exp	$42,900.00	2.0%	$42,042.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-DLMLV	DLm RES Sr IS 4-7yrs Exp	$45,100.00	2.0%	$44,198.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-ISOPR	ISILON OPS RES SR IS 4-7yrs EXP	$45,100.00	2.0%	$44,198.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-ISTRR	ISILON TRANSITIONAL RES SR IS 4-7yr	$45,100.00	2.0%	$44,198.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-OPRES	Op Storage RES Sr IS 4-7yrs Exp	$45,100.00	2.0%	$44,198.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-BRRES3	Backup RES 90 Day 4-7yrs Exp	$128,540.00	2.0%	$125,969.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-SDRES	Software Defined Storage Resident 30 day	$45,100.00	2.0%	$44,198.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-SDRES3	Software Defined Storage Resident 90 day	$135,300.00	2.0%	$132,594.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-SMRES	Ionix RES Sr IS 4-7yrs Exp	$44,400.00	2.0%	$43,512.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-TRRES	Transitional RES Sr IS 4-7yrs Exp	$45,100.00	2.0%	$44,198.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1B-VMRES	VMware RES Sr IS 4-7yrs Exp	$45,100.00	2.0%	$44,198.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-CERES3	90 Day Senior Resident for VMAX CE	$147,350.00	2.0%	$144,403.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	$132,020.00	2.0%	$129,379.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	$139,370.00	2.0%	$136,582.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-DLRES3	DLm RES 90 Day 4-7yrs Exp	$128,540.00	2.0%	$125,969.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-ISIOP3	Isilon Op RES 90 Day 7+yrs Exp	$128,540.00	2.0%	$125,969.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-ISITR3	Isilon Tran RES 90 Day 7+yrs Exp	$128,540.00	2.0%	$125,969.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1J-BRRES	Backup RES Assoc IS <2yr Exp	$34,430.00	2.0%	$33,741.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1J-OPRES	Op Storage RES Assoc IS <2yr Exp	$34,430.00	2.0%	$33,741.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1J-TRRES	Transitional RES Assoc IS <2yr Exp	$34,430.00	2.0%	$33,741.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-OPRES3	Op Storage RES 90 Day 4-7yrs Exp	$128,540.00	2.0%	$125,969.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-S1RES3	3M SR 12-15YR RESIDENT SOURCEONE	$147,350.00	2.0%	$144,403.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1S-BRRES	Backup RES Sr SA 7+yrs Exp	$51,700.00	2.0%	$50,666.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1S-CERES	1 Month Sr Resident for VMAX CE	$51,700.00	2.0%	$50,666.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1S-DCRES	Data Warehse RES Sr SA 7+yrs Exp	$48,900.00	2.0%	$47,922.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	$51,700.00	2.0%	$50,666.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1S-ISTRR	Isilon Tran RES Sr SA 7+yrs Exp	$51,700.00	2.0%	$50,666.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-SMRES3	Ionix RES 90 Day 7+yrs Exp	$143,640.00	2.0%	$140,767.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1S-OPRES	Op Storage RES Sr SA 7+yrs Exp	$51,700.00	2.0%	$50,666.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1S-S1RES	1M SR 12-15YR RESIDENT SOURCEONE	$51,700.00	2.0%	$50,666.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-ZN1S-SMRES	Ionix RES Sr SA 7+yrs Exp	$50,400.00	2.0%	$49,392.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1S-TRRES	Transitional RES Sr SA 7+yrs Exp	$51,700.00	2.0%	$50,666.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1S-VMRES	VMware RES Sr SA 7+yrs Exp	$51,700.00	2.0%	$50,666.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-TRRES3	Trans RES 90 Day 4-7yrs Exp	$128,540.00	2.0%	$125,969.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN1-VMRES3	VMware RES 90 Day 7+yrs Exp	$147,350.00	2.0%	$144,403.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2A-BRRES	Backup RES IS 2-5yrs Exp	$27,500.00	2.0%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2A-OPRES	Op Storage RES IS 2-5yrs Exp	$27,500.00	2.0%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2A-TRRES	Transitional RES IS 2-5yrs Exp	$27,500.00	2.0%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-BRLV1	BURA OPS RESIDENCY LVL1	$30,800.00	2.0%	$30,184.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	$30,800.00	2.0%	$30,184.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	$34,000.00	2.0%	$33,320.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-DCRES	Data Warehse RES, Sr IS, 4-7yrs Exp	$32,000.00	2.0%	$31,360.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-DLMLV	DLm RES Sr IS 4-7yrs Exp	$30,800.00	2.0%	$30,184.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-ISOPR	ISILON OPS RES SR IS 4-7yrs EXP	$30,800.00	2.0%	$30,184.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-ISTRR	ISILON TRANSITIONAL RES SR IS 4-7yr	$30,800.00	2.0%	$30,184.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-OPRES	Op Storage RES, Sr IS, 4-7yrs Exp	$30,800.00	2.0%	$30,184.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-BRRES3	Backup RES 90 Day 4-7yrs Exp	$87,780.00	2.0%	$86,024.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-SDRES	Software Defined Storage Resident 30 day	$30,800.00	2.0%	$30,184.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-SDRES3	Software Defined Storage Resident 90 day	$92,400.00	2.0%	$90,552.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-SMRES	Ionix RES Sr IS 4-7yrs Exp	$33,500.00	2.0%	$32,830.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-TRRES	Transitional RES Sr IS 4-7yrs Exp	$30,800.00	2.0%	$30,184.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2B-VMRES	VMware RES Sr IS 4-7yrs Exp	$30,800.00	2.0%	$30,184.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-CERES3	90 Day Senior Resident for VMAX CE	$116,310.00	2.0%	$113,983.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	$96,900.00	2.0%	$94,962.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	$111,150.00	2.0%	$108,927.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-DLRES3	DLm RES 90 Day 4-7yrs Exp	$87,780.00	2.0%	$86,024.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-ISIOP3	Isilon Op RES 90 Day 7+yrs Exp	$87,780.00	2.0%	$86,024.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-ISITR3	Isilon Tran RES 90 Day 7+yrs Exp	$87,780.00	2.0%	$86,024.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2J-BRRES	Backup RES Assoc IS <2yr Exp	$21,670.00	2.0%	$21,236.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2J-OPRES	Op Storage RES Assoc IS <2yr Exp	$21,670.00	2.0%	$21,236.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2J-TRRES	Transitional RES Assoc IS <2yr Exp	$21,670.00	2.0%	$21,236.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-OPRES3	Op Storage RES 90 Day 4-7yrs Exp	$87,780.00	2.0%	$86,024.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-S1RES3	3M SR 12-15YR RESIDENT SOURCEONE	$116,310.00	2.0%	$113,983.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-BRLV1	BURA OPS RESIDENCY LVL1	$40,810.00	2.0%	$39,993.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-BRRES	Backup RES, Sr SA, 7+yrs Exp	$40,810.00	2.0%	$39,993.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-CERES	1 Month Sr Resident for VMAX CE	$40,810.00	2.0%	$39,993.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-DCLV1	DCD OPERATIONS RESIDENCY - FIXED MO	$39,000.00	2.0%	$38,220.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-DCRES	Data Warehse RES, Sr SA, 7+yrs Exp	$39,000.00	2.0%	$38,220.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	$40,810.00	2.0%	$39,993.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-ISTRR	Isilon Tran RES Sr SA 7+yrs Exp	$40,810.00	2.0%	$39,993.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-SMRES3	Ionix RES 90 Day 7+yrs Exp	$115,430.00	2.0%	$113,121.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-OPLV1	OPS RESIDENCY LVL1	$40,810.00	2.0%	$39,993.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-OPRES	Op Storage RES, Sr SA, 7+yrs Exp	$40,810.00	2.0%	$39,993.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-S1RES	1M SR 12-15YR RESIDENT SOURCEONE	$40,810.00	2.0%	$39,993.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-SMRES	Ionix RES Sr SA 7+yrs Exp	$40,500.00	2.0%	$39,690.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-TRRES	Transitional RES Sr SA 7+yrs Exp	$40,810.00	2.0%	$39,993.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2S-VMRES	VMware RES Sr SA 7+yrs Exp	$40,810.00	2.0%	$39,993.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-TRRES3	Trans RES 90 Day 4-7yrs Exp	$87,780.00	2.0%	$86,024.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN2-VMRES3	VMware RES 90 Day 7+yrs Exp	$116,310.00	2.0%	$113,983.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3A-BRRES	Backup RES IS 2-5yrs Exp	$22,660.00	2.0%	$22,206.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3A-OPRES	Op Storage RES IS 2-5yrs Exp	$22,660.00	2.0%	$22,206.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3A-TRRES	Transitional RES IS 2-5yrs Exp	$22,660.00	2.0%	$22,206.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-BRLV1	BURA OPS RESIDENCY LVL1	$26,800.00	2.0%	$26,264.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	$26,800.00	2.0%	$26,264.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	$27,570.00	2.0%	$27,018.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-DCRES	Data Warehse RES, Sr IS, 4-7yrs Exp	$26,300.00	2.0%	$25,774.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-DLMLV	DLm RES Sr IS 4-7yrs Exp	$26,800.00	2.0%	$26,264.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-ISOPR	ISILON OPS RES SR IS 4-7yrs EXP	$26,800.00	2.0%	$26,264.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-ISTRR	ISILON TRANSITIONAL RES SR IS 4-7yr	$26,800.00	2.0%	$26,264.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-OPRES	Op Storage RES, Sr IS, 4-7yrs Exp	$26,800.00	2.0%	$26,264.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-BRRES3	Backup RES 90 Day 4-7yrs Exp	$76,380.00	2.0%	$74,852.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-SDRES	Software Defined Storage Resident 30 day	$26,800.00	2.0%	$26,264.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-SDRES3	Software Defined Storage Resident 90 day	$80,400.00	2.0%	$78,792.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-SMRES	Ionix RES Sr IS 4-7yrs Exp	$27,800.00	2.0%	$27,244.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-TRRES	Transitional RES Sr IS 4-7yrs Exp	$26,800.00	2.0%	$26,264.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3B-VMRES	VMware RES Sr IS 4-7yrs Exp	$26,800.00	2.0%	$26,264.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-CERES3	90 Day Senior Resident for VMAX CE	$89,040.00	2.0%	$87,259.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	$78,580.00	2.0%	$77,008.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	$86,360.00	2.0%	$84,632.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-DLRES3	DLm RES 90 Day 4-7yrs Exp	$76,380.00	2.0%	$74,852.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-ISIOP3	Isilon Op RES 90 Day 7+yrs Exp	$76,380.00	2.0%	$74,852.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-ISITR3	Isilon Tran RES 90 Day 7+yrs Exp	$76,380.00	2.0%	$74,852.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3J-BRRES	Backup RES Assoc IS <2yr Exp	$19,030.00	2.0%	$18,649.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3J-OPRES	Op Storage RES Assoc IS <2yr Exp	$19,030.00	2.0%	$18,649.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3J-TRRES	Transitional RES Assoc IS <2yr Exp	$19,030.00	2.0%	$18,649.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-OPRES3	Op Storage RES 90 Day 4-7yrs Exp	$76,380.00	2.0%	$74,852.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-S1RES3	3M SR 12-15YR RESIDENT SOURCEONE	$89,040.00	2.0%	$87,259.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-BRLV1	BURA OPS RESIDENCY LVL1	$31,240.00	2.0%	$30,615.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-BRRES	Backup RES, Sr SA, 7+yrs Exp	$31,240.00	2.0%	$30,615.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-CERES	1 Month Sr Resident for VMAX CE	$31,240.00	2.0%	$30,615.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-DCLV1	DCD OPERATIONS RESIDENCY - FIXED MO	$30,300.00	2.0%	$29,694.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-DCRES	Data Warehse RES, Sr SA, 7+yrs Exp	$30,300.00	2.0%	$29,694.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	$31,240.00	2.0%	$30,615.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-ISTRR	Isilon Tran RES Sr SA 7+yrs Exp	$31,240.00	2.0%	$30,615.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-SMRES3	Ionix RES 90 Day 7+yrs Exp	$90,630.00	2.0%	$88,817.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-OPLV1	OPS RESIDENCY LVL1	$31,240.00	2.0%	$30,615.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-OPRES	Op Storage RES, Sr SA, 7+yrs Exp	$31,240.00	2.0%	$30,615.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-S1RES	1M SR 12-15YR RESIDENT SOURCEONE	$31,240.00	2.0%	$30,615.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-SMRES	Ionix RES Sr SA 7+yrs Exp	$31,800.00	2.0%	$31,164.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-TRRES	Transitional RES Sr SA 7+yrs Exp	$31,240.00	2.0%	$30,615.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3S-VMRES	VMware RES Sr SA 7+yrs Exp	$31,240.00	2.0%	$30,615.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-TRRES3	Trans RES 90 Day 4-7yrs Exp	$76,380.00	2.0%	$74,852.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN3-VMRES3	VMware RES 90 Day 7+yrs Exp	$89,040.00	2.0%	$87,259.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-ZN4A-BRRES	Backup RES IS 2-5yrs Exp	$16,170.00	2.0%	$15,846.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4A-OPRES	Op Storage RES IS 2-5yrs Exp	$16,170.00	2.0%	$15,846.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4A-TRRES	Transitional RES IS 2-5yrs Exp	$16,170.00	2.0%	$15,846.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-BRLV1	BURA OPS RESIDENCY LVL1	$19,300.00	2.0%	$18,914.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	$19,300.00	2.0%	$18,914.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	$19,770.00	2.0%	$19,374.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-DCRES	Data Warehse RES, Sr IS, 4-7yrs Exp	$19,400.00	2.0%	$19,012.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-DLMLV	DLm RES Sr IS 4-7yrs Exp	$19,300.00	2.0%	$18,914.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-ISOPR	ISILON OPS RES SR IS 4-7yrs EXP	$19,300.00	2.0%	$18,914.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-ISTRR	ISILON TRANSITIONAL RES SR IS 4-7yr	$19,300.00	2.0%	$18,914.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-OPRES	Op Storage RES, Sr IS, 4-7yrs Exp	$19,300.00	2.0%	$18,914.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-BRRES3	Backup RES 90 Day 4-7yrs Exp	$55,010.00	2.0%	$53,909.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-SDRES	Software Defined Storage Resident 30 day	$19,300.00	2.0%	$18,914.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-SDRES3	Software Defined Storage Resident 90 day	$57,900.00	2.0%	$56,742.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-SMRES	Ionix RES Sr IS 4-7yrs Exp	$20,900.00	2.0%	$20,482.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-TRRES	Transitional RES Sr IS 4-7yrs Exp	$19,300.00	2.0%	$18,914.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4B-VMRES	VMware RES Sr IS 4-7yrs Exp	$19,300.00	2.0%	$18,914.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-CERES3	90 Day Senior Resident for VMAX CE	$65,530.00	2.0%	$64,219.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	$56,350.00	2.0%	$55,223.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	$64,980.00	2.0%	$63,680.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-DLRES3	DLm RES 90 Day 4-7yrs Exp	$55,010.00	2.0%	$53,909.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-ISIOP3	Isilon Op RES 90 Day 7+yrs Exp	$55,010.00	2.0%	$53,909.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-ISITR3	Isilon Tran RES 90 Day 7+yrs Exp	$55,010.00	2.0%	$53,909.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4J-BRRES	Backup RES Assoc IS <2yr Exp	$14,630.00	2.0%	$14,337.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4J-OPRES	Op Storage RES Assoc IS <2yr Exp	$14,630.00	2.0%	$14,337.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4J-TRRES	Transitional RES Assoc IS <2yr Exp	$14,630.00	2.0%	$14,337.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-OPRES3	Op Storage RES 90 Day 4-7yrs Exp	$55,010.00	2.0%	$53,909.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-S1RES3	3M SR 12-15YR RESIDENT SOURCEONE	$65,530.00	2.0%	$64,219.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-BRLV1	BURA OPS RESIDENCY LVL1	$22,990.00	2.0%	$22,530.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-BRRES	Backup RES, Sr SA, 7+yrs Exp	$22,990.00	2.0%	$22,530.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-CERES	1 Month Sr Resident for VMAX CE	$22,990.00	2.0%	$22,530.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-DCLV1	DCD OPERATIONS RESIDENCY - FIXED MO	$22,800.00	2.0%	$22,344.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-DCRES	Data Warehse RES, Sr SA, 7+yrs Exp	$22,800.00	2.0%	$22,344.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	$22,990.00	2.0%	$22,530.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-ISTRR	Isilon Tran RES Sr SA 7+yrs Exp	$22,990.00	2.0%	$22,530.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-SMRES3	Ionix RES 90 Day 7+yrs Exp	$69,260.00	2.0%	$67,874.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-OPLV1	OPS RESIDENCY LVL1	$22,990.00	2.0%	$22,530.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-OPRES	Op Storage RES, Sr SA, 7+yrs Exp	$22,990.00	2.0%	$22,530.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-S1RES	1M SR 12-15YR RESIDENT SOURCEONE	$22,990.00	2.0%	$22,530.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-SMRES	Ionix RES Sr SA 7+yrs Exp	$24,300.00	2.0%	$23,814.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-TRRES	Transitional RES Sr SA 7+yrs Exp	$22,990.00	2.0%	$22,530.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4S-VMRES	VMware RES Sr SA 7+yrs Exp	$22,990.00	2.0%	$22,530.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-TRRES3	Trans RES 90 Day 4-7yrs Exp	$55,010.00	2.0%	$53,909.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN4-VMRES3	VMware RES 90 Day 7+yrs Exp	$65,530.00	2.0%	$64,219.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5A-BRRES	Backup RES IS 2-5yrs Exp	$12,320.00	2.0%	$12,073.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5A-OPRES	Op Storage RES IS 2-5yrs Exp	$12,320.00	2.0%	$12,073.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5A-TRRES	Transitional RES IS 2-5yrs Exp	$12,320.00	2.0%	$12,073.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-BRLV1	BURA OPS RESIDENCY LVL1	$14,900.00	2.0%	$14,602.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	$14,900.00	2.0%	$14,602.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-DBPTR	Dbase Tier RES Sr IS 4-7yrs Exp	$15,370.00	2.0%	$15,062.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-DCRES	Data Warehse RES, Sr IS, 4-7yrs Exp	$15,500.00	2.0%	$15,190.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-DLMLV	DLm RES Sr IS 4-7yrs Exp	$14,900.00	2.0%	$14,602.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-ISOPR	ISILON OPS RES SR IS 4-7yrs EXP	$14,900.00	2.0%	$14,602.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-ISTRR	ISILON TRANSITIONAL RES SR IS 4-7yr	$14,900.00	2.0%	$14,602.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-OPRES	Op Storage RES, Sr IS, 4-7yrs Exp	$14,900.00	2.0%	$14,602.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-BRRES3	Backup RES 90 Day 4-7yrs Exp	$42,470.00	2.0%	$41,620.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-SDRES	Software Defined Storage Resident 30 day	$14,900.00	2.0%	$14,602.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-SDRES3	Software Defined Storage Resident 90 day	$44,700.00	2.0%	$43,806.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-SMRES	Ionix RES Sr IS 4-7yrs Exp	$17,000.00	2.0%	$16,660.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-TRRES	Transitional RES Sr IS 4-7yrs Exp	$14,900.00	2.0%	$14,602.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5B-VMRES	VMware RES Sr IS 4-7yrs Exp	$14,900.00	2.0%	$14,602.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-CERES3	90 Day Senior Resident for VMAX CE	$49,220.00	2.0%	$48,235.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-DBRES3	Dbase Tier RES 90 Day 4-7yrs Exp	$43,810.00	2.0%	$42,933.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-DCRES3	DataWarehse RES 90 Day 7+yrs Exp	$50,160.00	2.0%	$49,156.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-DLRES3	DLm RES 90 Day 4-7yrs Exp	$42,470.00	2.0%	$41,620.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-ISIOP3	Isilon Op RES 90 Day 7+yrs Exp	$42,470.00	2.0%	$41,620.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-ISITR3	Isilon Tran RES 90 Day 7+yrs Exp	$42,470.00	2.0%	$41,620.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5J-BRRES	Backup RES Assoc IS <2yr Exp	$10,230.00	2.0%	$10,025.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5J-OPRES	Op Storage RES Assoc IS <2yr Exp	$10,230.00	2.0%	$10,025.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5J-TRRES	Transitional RES Assoc IS <2yr Exp	$10,230.00	2.0%	$10,025.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-OPRES3	Op Storage RES 90 Day 4-7yrs Exp	$42,470.00	2.0%	$41,620.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-S1RES3	3M SR 12-15YR RESIDENT SOURCEONE	$49,220.00	2.0%	$48,235.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-BRLV1	BURA OPS RESIDENCY LVL1	$17,270.00	2.0%	$16,924.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-BRRES	Backup RES, Sr SA, 7+yrs Exp	$17,270.00	2.0%	$16,924.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-CERES	1 Month Sr Resident for VMAX CE	$17,270.00	2.0%	$16,924.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-DCLV1	DCD OPERATIONS RESIDENCY - FIXED MO	$17,600.00	2.0%	$17,248.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-DCRES	Data Warehse RES, Sr SA, 7+yrs Exp	$17,600.00	2.0%	$17,248.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-ISOPR	Isilon Op RES Sr SA 7+yrs Exp	$17,270.00	2.0%	$16,924.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-ISTRR	Isilon Tran RES Sr SA 7+yrs Exp	$17,270.00	2.0%	$16,924.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-SMRES3	Ionix RES 90 Day 7+yrs Exp	$54,440.00	2.0%	$53,351.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-OPLV1	OPS RESIDENCY LVL1	$17,270.00	2.0%	$16,924.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-OPRES	Op Storage RES, Sr SA, 7+yrs Exp	$17,270.00	2.0%	$16,924.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-S1RES	1M SR 12-15YR RESIDENT SOURCEONE	$17,270.00	2.0%	$16,924.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-SMRES	Ionix RES Sr SA 7+yrs Exp	$19,100.00	2.0%	$18,718.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-TRRES	Transitional RES Sr SA 7+yrs Exp	$17,270.00	2.0%	$16,924.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5S-VMRES	VMware RES Sr SA 7+yrs Exp	$17,270.00	2.0%	$16,924.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-TRRES3	Trans RES 90 Day 4-7yrs Exp	$42,470.00	2.0%	$41,620.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-ZN5-VMRES3	VMware RES 90 Day 7+yrs Exp	$49,220.00	2.0%	$48,235.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
RSA-ARC-RES	RSA Archer Residency	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SERVICES
PS-BAS-2HAIE	VMAX Implementation for 2 Host	$2,980.00	2.0%	$2,920.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-2HAX4	2 HOST IMPLEMENTATION OF AX4	$2,530.00	2.0%	$2,479.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-3PRACK	VMAX 10K Re-Rack Installation	$4,620.00	2.0%	$4,527.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-4HAIE	VMAX Implementation for 4 Host	$6,270.00	2.0%	$6,144.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-BAS-4HSME	SME CLARiiON SAN 4HOST QS	$7,630.00	2.0%	$7,477.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ACDPI	INSTALL ACDP PLATFORM	$5,670.00	2.0%	$5,556.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AD10N	Installation of upto 10 Isilon nodes	$2,880.00	2.0%	$2,822.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AD1N	INSTALLATION OF 1 ISILON NODE	$430.00	2.0%	$421.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AD4HFC	ADD OF 4 FIBRE CHANNEL HOSTS	$3,660.00	2.0%	$3,586.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADBKLG	ADD BLOCK HOST LARGE	$5,350.00	2.0%	$5,243.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADBKREP	Block Replication Deployment VNXe32000	$2,000.00	2.0%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADBKSM	ADD BLOCK HOST SMALL	$3,020.00	2.0%	$2,959.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADCEE	UNIFIED QS: EVENT ENABLER MODULE	$2,850.00	2.0%	$2,793.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADDAE	RACK & STACK OF UPTO 2 DAE	$370.00	2.0%	$362.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADENT	CIFS/NFS/ISCSI IMPLEMENT - 12 FS	$2,900.00	2.0%	$2,842.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADFSLG	ADD FILESYSTEM LARGE	$3,780.00	2.0%	$3,704.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADFSSM	ADD FILESYSTEM SMALL	$2,250.00	2.0%	$2,205.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADINIQ	CONFIGURE INSIGHTIQ	$1,290.00	2.0%	$1,264.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADMGMO	IMPLEMENT UIM/O & SRM Suite ADD-ON	$1,080.00	2.0%	$1,058.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADMGMT	IMPLEMENT UIM/P/O SRM Suite ADD-ON	$3,690.00	2.0%	$3,616.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADMN	DATA STORE MULTI-NODE BASE IMP	$8,920.00	2.0%	$8,741.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADMNA	DATA STORE MULTI-NODE ADD-ON IMP	$4,740.00	2.0%	$4,645.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADMONR	MONITORING AND REPORTING IMPLEMENT	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADMVW	MIRRORVIEW QUICKSTART MODULE	$4,050.00	2.0%	$3,969.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADREP	UNIFIED QS: REPLICATOR MODULE	$6,180.00	2.0%	$6,056.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSELG	ADD OF 25 SHARE/EXPORTS	$1,290.00	2.0%	$1,264.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSESM	ADD OF 10 SHARE/EXPORTS	$1,050.00	2.0%	$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSMLK	Configure upto 10 SmartLock Folders	$1,290.00	2.0%	$1,264.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSN	DATA STORE SINGLE-NODE BASE IMP	$5,990.00	2.0%	$5,870.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSNA	DATA STORE SINGLE-NODE ADD-ON IMP	$3,500.00	2.0%	$3,430.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSNAP	UNIFIED QS: SNAPSURE MODULE	$2,360.00	2.0%	$2,312.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSPOL	CONFIGURE UPTO 5 SMARTPOOLS	$1,050.00	2.0%	$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSPV	SNAPVIEW QUICKSTART MODULE	$2,240.00	2.0%	$2,195.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSQLG	ADD OF 25 SMARTQUOTAS	$1,290.00	2.0%	$1,264.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSQSM	ADD OF 10 SMARTQUOTAS	$1,050.00	2.0%	$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSSLG	ADD OF 25 SNAPSHOTIQ	$1,290.00	2.0%	$1,264.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSSSM	ADD OF 10 SNAPSHOTIQ	$1,050.00	2.0%	$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADSYIQ	Configure upto 5 SyncIQ Policies	$1,570.00	2.0%	$1,538.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADVGEO	VPLEX GEO ADDER	$2,290.00	2.0%	$2,244.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADVMTR	VPLEX QUICKSTART: METRO MODULE	$1,560.00	2.0%	$1,528.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADVPRO	VIRTUAL PROVISIONING FOR BLOCK MODU	$2,810.00	2.0%	$2,753.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADVRCK	VPLEX RACKABLE INSTALLATION	$2,160.00	2.0%	$2,116.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADVSI	Virtual Storage Integrator (VSI) Imp	$1,770.00	2.0%	$1,734.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADVSRV	VPLEX QUICKSTART: ADD SERVER MODULE	$1,140.00	2.0%	$1,117.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ADVSTG	VPLEX QUICKSTART: ADD ARRAY MODULE	$1,140.00	2.0%	$1,117.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ANCEE	VMAX File Event Enabler	$2,850.00	2.0%	$2,793.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ANFSLG	VMAX File Add up to 25 CIFS/NFS FS	$4,020.00	2.0%	$3,939.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ANFSSM	VMAX File Add up to 5 CIFX/NFS FS	$2,740.00	2.0%	$2,685.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ANREP	VMAX File Replicator PS	$6,180.00	2.0%	$6,056.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-APIMOZ	MOZY API WORKSHOP	$2,900.00	2.0%	$2,842.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ARC-BLUEP	RSA Archer Implementation Blueprint	$14,500.00	2.0%	$14,210.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ARC-OEMST	RSA Archer OEM SmartStart	$6,500.00	2.0%	$6,370.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ARC-OPTA	RSA Archer Optimization Assessment	$45,500.00	2.0%	$44,590.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ARC-PRCH	RSA ARCHER PROCESS HARMONIZATION	$41,000.00	2.0%	$40,180.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ARC-SMART	Installation RSA Archer SmartStart	$10,000.00	2.0%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ARC-SMARTS	Installation RSA Archer Smart Start SaaS	$5,000.00	2.0%	$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ARSQS	ADVANCED REPORTING QUICKSTART	$26,910.00	2.0%	$26,371.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ASDSE1	ASD Designated Support Engineer tier 1	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ASDSE2	ASD Designated Support Engineer tier 2	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ASTAM	ASD Technical Account Manager	$100,000.00	2.0%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AT240A	2 NODE ATMOS INSTALLATION 120/240	$730.00	2.0%	$715.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AT240B	EMC Site Deployment for Atmos: Base	$4,910.00	2.0%	$4,811.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AT360A	2 NODE ATMOS INSTALLATION 360/480	$1,930.00	2.0%	$1,891.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ATDE	EMC DATA ERASURE FOR ATMOS	$4,000.00	2.0%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ATPLM	Atmos Policy Migration	$7,190.00	2.0%	$7,046.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ATSD	Atmos Solution Design	$5,340.00	2.0%	$5,233.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ATSR	Atmos Solutions Review	$6,190.00	2.0%	$6,066.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVADPK	AV Mod for App DB Suite Client 10PK	$10,970.00	2.0%	$10,750.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVADT	IMPLEMENT FOR AVAMAR DATA TRANSPORT	$12,900.00	2.0%	$12,642.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVBRPA	Avamar BE Single Node Repl Add-on	$810.00	2.0%	$793.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVBSNR	Avamar BE Single Node Remote Imp	$3,220.00	2.0%	$3,155.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVDD	AVAMAR IMPLEMENTATION FOR DD BOOST	$9,880.00	2.0%	$9,682.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVDE	EMC DATA ERASURE FOR AVAMAR	$4,000.00	2.0%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVDSMI	AVAMAR DS INSTALL FOR MULTI NODE	$2,890.00	2.0%	$2,832.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVDSNI	AVAMAR DS INSTALL FOR SINGLE NODE	$1,300.00	2.0%	$1,274.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVFC	XtremSF XtremCache Performance POC	$5,590.00	2.0%	$5,478.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVHC	HEALTH CHECK FOR AVAMAR QS	$11,370.00	2.0%	$11,142.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVHCS	EMC HEALTH CHECK FOR AVAMAR SUBS	$28,425.00	2.0%	$27,856.50	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVK-MIGR	RSA IMG Migration Svc 100 Apps 10k Users	$25,000.00	2.0%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVK-PSR	RSA IMG Periodic Solution Review	$25,000.00	2.0%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVMIGM	EMC MIGRATION FOR MULTI AVAMAR QS	$8,360.00	2.0%	$8,192.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVMIGS	EMC MIGRATION FOR SINGLE AVAMAR QS	$4,740.00	2.0%	$4,645.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVMSPK	AV Mod for MS App Suite Client 10PK	$11,250.00	2.0%	$11,025.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVVADP	AV VADP Integration QS	$9,640.00	2.0%	$9,447.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVVBLK	Avamar Integration with Vsphere	$10,810.00	2.0%	$10,593.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVVDPM	Avamar Migration for VMware VDP	$12,450.00	2.0%	$12,201.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVVMPK	AV VMware Proxy Server 5Pk Add-on Q	$4,980.00	2.0%	$4,880.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVXIMP	AVAMAR NODE REBALANCE QUICKSTART	$4,420.00	2.0%	$4,331.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVXINS	AVAMAR EXP NODE INSTALL QUICKSTART	$720.00	2.0%	$705.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVXR	IMP FOR AVAMAR EXT RETENTION	$11,130.00	2.0%	$10,907.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AVXRI	INSTALL FOR AVAMAR EXT RETENTION	$1,590.00	2.0%	$1,558.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-AX4MSS	EMC INSTALLATION FOR AX4-5	$1,350.00	2.0%	$1,323.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-B2UCV	BLOCK TO UNIFIED CONVERSION	$2,870.00	2.0%	$2,812.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-BBRM	Implementation for Backup Recov Mgr	$2,210.00	2.0%	$2,165.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-BRDSE1	BRS Designated Support Engineer tier 1	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-BRDSE2	BRS Designated Support Engineer tier 2	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-BRTAM	BRS Technical Account Manager	$100,000.00	2.0%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-BAS-CA	Fixed price PSS Customer Advocate	$50,000.00	2.0%	$49,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CAP-DO	CAPTIVA DIGITAL OFFICE	$21,700.00	2.0%	$21,266.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CCCLAR	IMPL FOR CONTROLCENTER FOR CLARIION	$13,540.00	2.0%	$13,269.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CCQS	CONFIGURATION COMPLIANCE INTEGRATIO	$19,280.00	2.0%	$18,894.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CENDEL	CENTERA PARTIAL FILE DELETION	$6,470.00	2.0%	$6,340.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CENI	Installation for Centera Base	$3,020.00	2.0%	$2,959.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CENNDE	Data Erasure for Centera Nodes	$4,000.00	2.0%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CENXI	Installation for Centera Expansior	$1,450.00	2.0%	$1,421.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CICM	CENTERA INTRA-CLUSTER MIGRATION	$5,730.00	2.0%	$5,615.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CICMR	Centera Reconciliation: Add-on	$3,940.00	2.0%	$3,861.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CIS	IMPL FOR CENTERA	$10,500.00	2.0%	$10,290.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CLRWTS	CLUSTER WITNESS MONITORING	$2,140.00	2.0%	$2,097.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CNSX	CNS CONV/UPGRADE ENABLER	$27,150.00	2.0%	$26,607.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CON-START	Assessment for Incident Handling START	$50,000.00	2.0%	$49,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CSEASD	ASD CSE - block of time	$1,020.00	2.0%	$999.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CSEESD	ESD CSE - block of time	$1,020.00	2.0%	$999.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CSEFL	ETPD CSE - 4 HR BLOCK	$1,020.00	2.0%	$999.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CSEUSD	USD CSE - block of time	$1,020.00	2.0%	$999.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CUA	IMPL FOR CUA SINGLE OR EA PAIR	$5,900.00	2.0%	$5,782.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CVA	IMPLEMENT CENTERA VIRTUAL ARCHIVE	$3,460.00	2.0%	$3,390.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CX4X2H	2 HOST MULTIPLIER FOR CX4 SERVICES	$1,380.00	2.0%	$1,352.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CXDE	DATA ERASURE FOR CLARIION	$4,900.00	2.0%	$4,802.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-CXHC3Q	CX HEALTH CHECK (QTRLY)	$11,090.00	2.0%	$10,868.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DATALD	ANALYTICS DATA LOADING MAX 3 TB	$48,240.00	2.0%	$47,275.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DBPT	DB PERFORMANCE TIERING SERVICE	$26,780.00	2.0%	$26,244.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DCAIMP	GP DCA INSTALLATION	$13,210.00	2.0%	$12,945.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DCAIRA	DCA Adder Rack for New or Upgrade	$5,910.00	2.0%	$5,791.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DCTAM	Greenplum Technical Account Manager	$100,000.00	2.0%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DD00	IMPL FOR DD 0 SHELF QS	$2,500.00	2.0%	$2,450.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DD06	DD DDR WITH 1 TO 6 SHELVES	$5,000.00	2.0%	$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DD12	IMPL FOR DATA DOMAIN 12 SHELF	$7,500.00	2.0%	$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DD24	IMPL FOR DD 24 SHELF QS	$10,000.00	2.0%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDBD	DD BOOST IMPL FOR DATABASE APPL QS	$2,980.00	2.0%	$2,920.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDBM	DD BOOST IMPL FOR MICROSOFT APPL QS	$2,490.00	2.0%	$2,440.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDBT	IMPL DD BOOST NBU ADD-ON QS	$7,710.00	2.0%	$7,555.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDCC	DD CONFIG AND CODE UPGRADE	$1,450.00	2.0%	$1,421.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDCU	DD SYSTEM CONTROLLER UPGRADE	$2,500.00	2.0%	$2,450.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDDE	EMC DATA ERASURE FOR DATA DOMAIN	$4,000.00	2.0%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDDX	DiskXtender to DD Migration QS	$16,300.00	2.0%	$15,974.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDER	DD Extend Retention Converstion QS	$9,560.00	2.0%	$9,368.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDESI	INSTALLATION OF DD EXPANSION SHELF	$1,000.00	2.0%	$980.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDHC	HealthCheck for DD QS	$10,120.00	2.0%	$9,917.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDHCS	HealthCheck for DD Subscription	$33,440.00	2.0%	$32,771.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDIBMI	IMPL DD BOOST WITH IBM ISERIES QS	$2,170.00	2.0%	$2,126.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDMC	DD Mgmt Center Configuration QS	$4,620.00	2.0%	$4,527.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDOR	Impl for DD Boost and Oracle RMAN	$7,710.00	2.0%	$7,555.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDPH	IMPL PRERACKED CONTROLLER & SHELVES	$6,250.00	2.0%	$6,125.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDPPI	Implement ProtectPoint QS	$8,400.00	2.0%	$8,232.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDPPOA	Integrate ProtectPoint Oracle Addon QS	$5,340.00	2.0%	$5,233.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDPPOI	Integrate ProtectPoint with Oracle QS	$13,490.00	2.0%	$13,220.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDPS	INSTALL PRERACKED SHELVES EXPANSION	$2,820.00	2.0%	$2,763.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDRMAN	Int Enablement Wkshp for DD & RMAN	$12,370.00	2.0%	$12,122.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDSMT	DD Secure Multi-Tenancy Design QS	$3,940.00	2.0%	$3,861.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDSR	DD STAGING AND RELOCATION QS	$10,650.00	2.0%	$10,437.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DDVTL	IMPLEMENTATION FOR DD VTL	$2,000.00	2.0%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DESVI	Design for Virtual Infrastructure	$26,700.00	2.0%	$26,166.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLESI	INSTALLATION FOR DL EXPANSION SHELF	$2,490.00	2.0%	$2,440.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLI	INSTALLATION FOR DL5000 QUICKSTART	$2,600.00	2.0%	$2,548.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLM	IMPLEMENTATION FOR DLM SA BLOCK	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLM00	IMPLE DD FOR DLM NO SHELF SYS QS	$5,710.00	2.0%	$5,595.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLM06	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	$9,480.00	2.0%	$9,290.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLM12	IMPL DD FOR DLM 6 TO 12 SHELF SYS Q	$9,960.00	2.0%	$9,760.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLM24	IMPL DD FOR DLM 13TO24 SHELF SYS QS	$11,410.00	2.0%	$11,181.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLMD	IMPL FOR DLM DESIGN QS	$21,120.00	2.0%	$20,697.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLMHC	HealthCheck for DLm QS	$14,900.00	2.0%	$14,602.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLMR	IMPL DLM REPLICATION QS	$16,630.00	2.0%	$16,297.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLP-BINST	RSA Installation - DLP (Basic)	$15,000.00	2.0%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLP-DATAD	RSA Data Discovery Implementation Svcs	$38,000.00	2.0%	$37,240.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLP-PWM	Impl for DLP Policy Workflow Manager	$27,000.00	2.0%	$26,460.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLP-RRM	Impl. For DLP Risk Remediation Manager	$27,500.00	2.0%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DLP-SADATAD	Impl Svcs for RSA Data Disc for SA	$35,000.00	2.0%	$34,300.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DMBDA	Migration Architect Block Add	$3,660.00	2.0%	$3,586.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DMBDB	Migration Architect Block Base	$10,120.00	2.0%	$9,917.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DMBEE	Data Migration Block Event	$11,490.00	2.0%	$11,260.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DMEQS	Migration Impl Test	$3,780.00	2.0%	$3,704.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DMFDA	Migration Architect File Add	$2,530.00	2.0%	$2,479.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DMFDB	Data Migration Architect File Base	$5,620.00	2.0%	$5,507.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DMFEE	Migration File: Event	$8,320.00	2.0%	$8,153.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPA	DPA BASIC QUICKSTART	$6,270.00	2.0%	$6,144.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPACI	CUSTOMIZATION FOR DPA QS	$8,150.00	2.0%	$7,987.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPADPS	DPA Implementation for DPS Base	$4,580.00	2.0%	$4,488.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPADPSA	DPA Implementation for DPS Add-on	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPAHC	EMC HEALTH CHECK FOR DPA	$7,870.00	2.0%	$7,712.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPAHCS	EMC HEALTH CHECK FOR DPA SUB	$23,330.00	2.0%	$22,863.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPAR	IMPLEMENT FOR DPA REMOTE	$1,490.00	2.0%	$1,460.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPAUM	DPA UPGRADE AND MIGRATION SERVICE	$17,150.00	2.0%	$16,807.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPECV	UNIFIED DPE CONVERSION	$3,860.00	2.0%	$3,782.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPMBLK	DATABASE PM BLOCK 4 HOURS	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPM-DATACTR	DPM Single Data Center Deployment	$17,500.00	2.0%	$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DPRA	DPA REPLICATION ANALYSIS QUICKSTART	$7,190.00	2.0%	$7,046.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSABLK	DATABASE SA BLOCK 4 HOURS	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSE1BR	Designated Support Engineer - Remote	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSE1DC	DSE REMOTE TIER 1 10 HR DATA COMPUT	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-BAS-DSE1DD	DSE REMOTE TIER 1 10 HR DATA DOMAIN	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSE1HW	DSE REMOTE TIER 1 10 HR TIERED STOR	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSE1S1	Designated Support Engineer - Remote	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSE1SW	DSE REMOTE TIER 1 10 HR OPEN SW	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSE2DC	DSE REMOTE TIER 2 5 HR DATA COMPUT	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSE2HW	DSE REMOTE TIER 2 5 HR TIERED STOR	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSEBRB	Designated Support Engineer - Remote	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSEDCB	DSE REMOTE TIER 1 DATA COMPUT 6 MTH	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSEDDB	Designated Support Engineer - Remote	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSEHWB	DSE REMOTE TIER 1 TIERED STOR 6 MTH	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSESWB	DSE REMOTE TIER 1 OPEN SW 6 MTH	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSKRT1	DISK RETENTION; 1 YEAR	$500.00	2.0%	$490.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSKRT2	DISK RETENTION; 2 YEAR	$1,000.00	2.0%	$980.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSKRT3	DISK RETENTION; 3 YEAR	$1,500.00	2.0%	$1,470.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSKRT4	DISK RETENTION; 4 YEAR	$2,000.00	2.0%	$1,960.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-DSKRT5	DISK RETENTION; 5 YEAR	$2,500.00	2.0%	$2,450.00	$0.00	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-EAA-SUB12	12 Days of AA for Ecomm changes	$25,000.00	2.0%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ECSIMP	ECS Appliance Implementation	$5,400.00	2.0%	$5,292.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ECSINS	ECS Appliance Install	$17,340.00	2.0%	$16,993.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ECSSD	ECS Appliance Architecture and Design	$5,400.00	2.0%	$5,292.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ENV-ESWMG	RSA Migration - ENV ES with Data	$12,500.00	2.0%	$12,250.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ENV-HEALTH	RSA Healthcheck	$13,000.00	2.0%	$12,740.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ENV-IMPESB	Implementation enVision ES Basic	$11,000.00	2.0%	$10,780.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ENV-IMPLSB	Implementation enVision LS Basic	$27,500.00	2.0%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ENV-LSWMG	RSA Migration - ENV LS with Data	$25,000.00	2.0%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-EPCWSF	Ent Priv Cloud Foundation Workshop	$30,580.00	2.0%	$29,968.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-EPCWST	Ent Priv Cloud Transform Workshop	$42,620.00	2.0%	$41,767.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-EQS	Data Migration Impl Guidance	$3,780.00	2.0%	$3,704.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ERM	Replication Manager QuickStart	$7,630.00	2.0%	$7,477.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ESA	IMPLEMENT STORAGE ANALYTICS	$2,070.00	2.0%	$2,028.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ESDSE1	ESD Designated Support Engineer tier 1	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ESDSE2	ESD Designated Support Engineer tier 2	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ESMQS	EMC SERVER MANAGER IMPLEMENTATION	$21,250.00	2.0%	$20,825.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ESTAM	ESD Technical Account Manager	$100,000.00	2.0%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-EX2S1	EMC EX TO SOURCEONE MIGRATION	$37,870.00	2.0%	$37,112.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-EX360	INSTALL FOR 360 RACK	$5,020.00	2.0%	$4,919.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-EXCOS	EXPAND ONE RACK TO FULL RACK	$3,310.00	2.0%	$3,243.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-EXIS2U	ISILON 2U NODE EXPANSION BASE	$2,010.00	2.0%	$1,969.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-EXIS4U	ISILON 4U NODE EXPANSION BASE	$2,590.00	2.0%	$2,538.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-F2UCV	FILE TO UNIFIED CONVERSION	$1,300.00	2.0%	$1,274.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-FCIA	FC Infra Assessment	$16,750.00	2.0%	$16,415.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-FCOE4L	FCOE 4 LINK UPLINK ADDER	$1,570.00	2.0%	$1,538.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-FCREP	EVALUATE NETWORK FOR FC REPLICATION	$10,690.00	2.0%	$10,476.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-FLDSE1	FLASH Designated Support Engineer tier 1	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-FLDSE2	FLASH Designated Support Engineer tier 2	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-FLTAM	FLASH Technical Account Manager	$100,000.00	2.0%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-FMAQS	CTA QuickStart Implementation	$8,560.00	2.0%	$8,388.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-FMAVE	CTA-VE QuickStart Implementation	$4,580.00	2.0%	$4,488.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-GPDE	EMC DATA ERASURE FOR GREENPLUM	$4,000.00	2.0%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-GPEX	GP DCA IN-RACK EXPANSION	$7,310.00	2.0%	$7,163.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-GPEXA	GP DCA IN-RACK EXPANSION ADD-ON	$2,530.00	2.0%	$2,479.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-GPEXAR	GP DCA ADDTL RACK EXPANSION	$10,120.00	2.0%	$9,917.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-GPEXSR	GP DCA SECOND RACK EXPANSION	$6,750.00	2.0%	$6,615.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-GPIHC	GP INFRAS HEALTH CHECK	$11,240.00	2.0%	$11,015.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-GPMBLK	GREENPLUM PM BLOCK 4 HOURS	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-GPUPG	Greenplum Database Upgrade Service	$7,030.00	2.0%	$6,889.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-GSABLK	GREENPLUM SA BLOCK 4 HOURS	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HAA-RAMBAS	RSA Fraud & RiskAccMngt - HAA Basic (1 Y	$75,000.00	2.0%	$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HAA-RAMGLD	RSA Fraud & RiskAccMngt - HAA Gold (1 Yr	$150,000.00	2.0%	$147,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HAA-RAMSLV	RSA Fraud & RiskAccMngt - HAA Slvr (1 Yr	$100,000.00	2.0%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HAA-SUB12	12 Days of AA Hosted Changes	$25,000.00	2.0%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HANA	EMC Implementation Brief for SAP HA	$570.00	2.0%	$558.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HCBET	HEALTH CHECK FOR BLOCK/U - EVENT	$9,460.00	2.0%	$9,270.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HCBST	HEALTH CHECK FOR BLOCK - SUBS	$23,650.00	2.0%	$23,177.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HCCCE	CONTROLCENTER HEALTH-CHECK SINGLE	$11,250.00	2.0%	$11,025.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HCCCS	CONTROLCENTER HEALTH CHECK SUBSCRIP	$26,150.00	2.0%	$25,627.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HCKVI	Health Check for Virtual Infra	$21,080.00	2.0%	$20,658.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HCUET	HEALTH CHECK FOR FILE - EVENT	$10,890.00	2.0%	$10,672.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HCUST	HEALTH CHECK FOR FILE/U - SUBS	$27,230.00	2.0%	$26,685.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-HCVP	Health Check for VPLEX	$13,660.00	2.0%	$13,386.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IDEBLK	EMC IDE/4-HR BLOCK	$1,020.00	2.0%	$999.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IDEBRS	IDE FOR BRS 4 HOUR BLOCK	$1,020.00	2.0%	$999.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IDEISI	ISILON IDE BLOCK 4 HOURS	$1,020.00	2.0%	$999.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IDSBLK	EMC IDS 4Hr Block	$1,690.00	2.0%	$1,656.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IDSFL	ETPD IDS - 4 HR BLOCK	$1,690.00	2.0%	$1,656.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IDSISI	ISILON IDS BLOCK 4 HOURS	$1,690.00	2.0%	$1,656.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IDSUSD	USD IDS - block of time	$1,690.00	2.0%	$1,656.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IM4HBK	4 HOST BLOCK IMPLEMENTATION	$4,300.00	2.0%	$4,214.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IMAPSY	EMC UNIFIED IMPLEMENT APPSYNC QS	$7,950.00	2.0%	$7,791.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IMBS	ISILON BASE IMPLEMENTATION	$6,310.00	2.0%	$6,183.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IMBSP	ISILON BASE PLUS IMPLEMENTATION	$8,600.00	2.0%	$8,428.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IMFAST	DESIGN AND IMPLEMENT FAST VP/CACHE	$7,870.00	2.0%	$7,712.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IMFILE	IMPLEMENT FILE VNX	$5,350.00	2.0%	$5,243.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IMLEND	2 HOST OR 3 FILE IMPLEMENTATION	$1,870.00	2.0%	$1,832.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IMPLVE	ATMOS VIRTUAL EDITION IMPLEMENT	$10,600.00	2.0%	$10,388.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IMPRM	ISILON PREMIUM IMPLEMENTATION	$10,890.00	2.0%	$10,672.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IMPVI	Implementation for Virtual Infra	$14,340.00	2.0%	$14,053.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IMVFC	Implement 2 XtremSF with XtremCache	$1,500.00	2.0%	$1,470.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-INCLUP	INSTALLATION VPLEX CLUSTER UPG QS	$2,440.00	2.0%	$2,391.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-INDIR	GENERIC DIRECTOR INSTALL	$2,460.00	2.0%	$2,410.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-INGW	SETUP CELERRA GATEWAY	$7,810.00	2.0%	$7,653.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-INIS2U	Isilon 2U Installation Base	$3,290.00	2.0%	$3,224.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-INIS4U	Isilon 4U Installation Base	$3,870.00	2.0%	$3,792.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-BAS-INSHW	EMC VPLEX QUICKSTART: HW INSTALL	$580.00	2.0%	$568.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-INSW	GENERIC SWITCH OR BLADE INSTAL	$1,880.00	2.0%	$1,842.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-INTNBU	DD INTEGRATION WITH NBU	$12,370.00	2.0%	$12,122.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-INTNWK	DD INTEGRATION WITH NETWORKER	$12,370.00	2.0%	$12,122.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-INVNX	VNX INSTALLATION	$2,160.00	2.0%	$2,116.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IOUPG	MOJITO DATA MOVER UPGRADE	$6,750.00	2.0%	$6,615.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-IPAM	SMARTS IP/AM FIXED SCOPE	$25,740.00	2.0%	$25,225.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISASD	IMPLEMENTATION SPECIALIST- 4 HOURS	$1,690.00	2.0%	$1,656.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISBRS	BRS IS BLOCK	$1,690.00	2.0%	$1,656.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISDE	ERASURE SERVICE FOR ISILON	$4,000.00	2.0%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISDSE1	ISD Designated Support Engineer tier 1	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISDSE2	ISD Designated Support Engineer tier 2	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISESD	ESD IS - block of time	$1,690.00	2.0%	$1,656.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISICA	Isilon Config Assurance Single Ever	$21,930.00	2.0%	$21,491.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISIN2U	INSTALL FOR ISILON NODE 2U	$800.00	2.0%	$784.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISNI4U	ISILON NODE INSTALL 4U	$1,500.00	2.0%	$1,470.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISTAM	ISD Technical Account Manager	$100,000.00	2.0%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISTECH	TECH REFRESH UPTO 10NODES DATA ONLY	$7,960.00	2.0%	$7,800.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISTMF	ISILON TAM - FULL TIME 36 HRS/WEEK	$300,000.00	2.0%	$294,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISTMH	ISILON TAM - 1/2 TIME 18 HRS/WEEK	$160,000.00	2.0%	$156,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ISTMT	ISILON TAM - 1/3 TIME 12 HRS/WEEK	$110,000.00	2.0%	$107,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-LAB100	DATA ANALYTICS LAB 100	$41,110.00	2.0%	$40,287.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-LABPMR	DATA ANALYTICS LAB PRIMER	$34,480.00	2.0%	$33,790.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-LBCNFG	ADX LOAD BALANCER CONFIGURATION	$9,440.00	2.0%	$9,251.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-LPQS	EMC LAUNCHPAD REPORTING AND INTG QS	$46,280.00	2.0%	$45,354.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MEMUP	UNIFIED MEMORY UPGRADE	$3,570.00	2.0%	$3,498.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-METROPT	MetroPoint Comprehensive Deployment	$3,020.00	2.0%	$2,959.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MGMT	IMPLEMENT UIM/P/O SRM Suite	$27,790.00	2.0%	$27,234.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MGMTO	IMPLEMENT UIM/O & SRM Suite	$19,040.00	2.0%	$18,659.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MIAISI	ISILON DATA MIGRATION ADDON	$17,230.00	2.0%	$16,885.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MIBISI	ISILON DATA MIGRATION BASE	$25,340.00	2.0%	$24,833.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MIGEIS	GE Medical Data Migration to Isilor	$16,470.00	2.0%	$16,140.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MIGVI	Migration for Virtual Infra	$40,470.00	2.0%	$39,660.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MSAT240B	Atmos Single Rack Imp Managed Serv	$12,834.00	2.0%	$12,577.32	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MZAD	Mozy Fed ID Service	$11,240.00	2.0%	$11,015.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MZAS	Activation and Setup for Mozy	$6,750.00	2.0%	$6,615.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MZBST	Mozy Basic Setup and Test	$1,010.00	2.0%	$989.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MZIM1	EMC Mozy Administrator Training 4 Hour	$2,250.00	2.0%	$2,205.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MZIM2	Mozy Administrator Training 8 HR	$3,380.00	2.0%	$3,312.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MZIM3	Mozy L1 Support	$4,100.00	2.0%	$4,018.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MZSOL	EMC Mozy Solutions Assurance	$7,190.00	2.0%	$7,046.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-MZWS	EMC Mozy OEM Partner Workshop	$5,830.00	2.0%	$5,713.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NMDAMS	EMC IMP FOR NMDA FOR MYSQL	$11,090.00	2.0%	$10,868.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NMMEX	IMP NETWORKER MIRCOSOFT MODULE EXCH	$13,980.00	2.0%	$13,700.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NMMSP	IMP NETWORKER MIRCOSOFT MODULE SHPT	$17,790.00	2.0%	$17,434.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NMMSQL	IMP NETWORKER MIRCOSOFT MODULE SQL	$12,690.00	2.0%	$12,436.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NQM	NAVISPHERE QUALITY MANAGER	$3,460.00	2.0%	$3,390.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NS6	NS INTEGRATED IMP QSES	$8,800.00	2.0%	$8,624.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NSUPG	CELERRA NS CONV/UPG QS	$8,610.00	2.0%	$8,437.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NWHC	HEALTH CHECK FOR NETWORKER QS	$12,090.00	2.0%	$11,848.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NWHCS	EMC HEALTH CHECK FOR NETWORKER SUB	$30,225.00	2.0%	$29,620.50	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NWMG	Backup Migration Planning QS	$24,170.00	2.0%	$23,686.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NWOSMIG	NW Server Cross Platform OS Migration	$10,400.00	2.0%	$10,192.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NWSMBR	Remote Implementation for SMB base svc	$3,160.00	2.0%	$3,096.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NWSMBRADD	Remote implementation for SMB Add-on	$1,770.00	2.0%	$1,734.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NWSMBRVBA	NW Remote Impl. for SMB, VBA add-on	$1,770.00	2.0%	$1,734.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-NWUPP	NetWorker Upgrade Planning QS	$11,530.00	2.0%	$11,299.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-OAA-ENT	RSA Consulting - AA OnPrem Enterprise	$55,000.00	2.0%	$53,900.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-OAA-PSRBRZ	AAOP (PSR) BRONZE: 15 consultant days	$42,000.00	2.0%	$41,160.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-OAA-PSRGLD	AAOP (PSR) GOLD: 43 consultant days	$120,000.00	2.0%	$117,600.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-OAA-PSRSLV	AAOP (PSR) SILVER: 26 consultant days	$75,000.00	2.0%	$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-OAA-RAMBAS	RSA Fraud & RiskAccMngt - OAA Basic (1 Y	$75,000.00	2.0%	$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-OAA-RAMGLD	RSA Fraud & RiskAccMngt - OAA Gold (1 Yr	$150,000.00	2.0%	$147,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-OAA-RAMSLV	RSA Fraud & RiskAccMngt - OAA Slvr (1 Yr	$100,000.00	2.0%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-OMQS	ADVANCED REPORTING OPERATIONS MGMN	$25,030.00	2.0%	$24,529.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-OPSC	OPENSCALE IMPLEMENTATION	$5,510.00	2.0%	$5,399.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ORASP	Oracle Migration Assessment Services	$64,760.00	2.0%	$63,464.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ORCLBR	Oracle RMAN Integration (10DB)	$27,920.00	2.0%	$27,361.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ORLIC	Assessment for Oracle Licensing	$18,750.00	2.0%	$18,375.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-ORVPRO	Prototype for Oracle Virtualization	$35,330.00	2.0%	$34,623.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-OTSVNX	Out-Tasking for VNX (100TB Usable)	$97,500.00	2.0%	$95,550.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PMASD	ASD Project Manager - block of time	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PMBLK	COMMERCIAL PMGMT 4HRS QS	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PMBRS	BRS PROJECT MGMNT 4 HOURS QS	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PMDLM	PM BLOCK FOR DLM	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PMESD	ESD Project Manager - block of time	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PMFL	ETPD PM - 4 HR BLOCK	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PMISI	ISILON PM BLOCK 4 HOURS	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PMUSD	USD Project Manager - block of time	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PP1	POWERPATH 1HOST QS	$770.00	2.0%	$754.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PP4	POWERPATH 4HOST QS	$2,490.00	2.0%	$2,440.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PPVE1	POWERPATH VE 1-HOST QUICKSTART	$1,010.00	2.0%	$989.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-PPVE4	POWERPATH VE 4-HOST QUICKSTART	$2,740.00	2.0%	$2,685.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RCVRPT	RECOVERPOINT FIXED	$18,720.00	2.0%	$18,345.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RPHCE	Health Check for RecoverPoint	$9,670.00	2.0%	$9,476.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RPORDR	Oracle DR with RecoverPoint	$10,500.00	2.0%	$10,290.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RPUNI	EMC RECOVERPOINT IMP FOR UNIFIED QS	$5,950.00	2.0%	$5,831.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RPVMAX	EMC RECOVERPOINT IMP FOR VMAX QS	$10,930.00	2.0%	$10,711.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RPVMGL	RP FOR VMS IMPLEMENTATION ASSISTANCE	$1,450.00	2.0%	$1,421.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RPVMXE	EMC RECOVERPOINT IMP FOR VMAX 10K QS	$6,430.00	2.0%	$6,301.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RPVPLX	EMC RECOVERPOINT IMP FOR VPLEX QS	$10,930.00	2.0%	$10,711.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSAM1A	TAM TIER1 12HR (12 MTH)	$100,000.00	2.0%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSAM1B	TAM TIER1 12HR (6 MTH)	$60,000.00	2.0%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-BAS-RSAM2A	TAM TIER2 6HR (12 MTH)	$60,000.00	2.0%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSAM2B	Technical Account Manager	$30,000.00	2.0%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSAM3A	TAM TIER3 4HR (12 MTH)	$40,000.00	2.0%	$39,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSAM3B	TAM TIER3 4HR (6 MTH)	$20,000.00	2.0%	$19,600.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSBASE	EMC RaaS Subscription Base	$53,930.00	2.0%	$52,851.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSH1A	EMC RaaS: 1 Host Adder	$240.00	2.0%	$235.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSH5A	EMC RaaS: 5 Host Adder	$1,200.00	2.0%	$1,176.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSIM	RAAS BASE IMPLEMENTATION	$12,320.00	2.0%	$12,073.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSLEED	VNXE DEPLOYMENT SUPPORT	$1,200.00	2.0%	$1,176.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSOB1A	EMC RaaS: 1 Object Adder	$1,560.00	2.0%	$1,528.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSOB5A	EMC RaaS: 5 Object Adder	$7,800.00	2.0%	$7,644.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSU1A	EMC RaaS: 1 User Adder	$1,200.00	2.0%	$1,176.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSU5A	EMC RaaS: 5 User Adder	$6,000.00	2.0%	$5,880.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-RSVXED	REMOTE DEPLOY SUPPORT FOR VNXE UNIFIED	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1	EMC S1 EM IMPLEMENTATION: BASE T1	$17,230.00	2.0%	$16,885.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1A	EMC S1 EM IMPLEMENTATION: Add-on T1	$2,820.00	2.0%	$2,763.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1A2	EMC S1 EM IMPLEMENTATION: Add-on T2	$5,630.00	2.0%	$5,517.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1DM	EMC S1 DM IMPLEMENTATION: BASE T1	$12,770.00	2.0%	$12,514.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1DMA	EMC S1 DM IMPLEMENTATION: Add-on T1	$2,530.00	2.0%	$2,479.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1DMA2	EMC S1 DM IMPLEMENTATION: Add-on T2	$2,530.00	2.0%	$2,479.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1DMT2	EMC S1 DM IMPLEMENTATION: BASE T2	$21,210.00	2.0%	$20,785.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1DR	EMC S1 DR IMPLEMENTATION: BASE T1	$16,750.00	2.0%	$16,415.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1DRA	EMC S1 DR IMPLEMENTATION: Add-on T1	$2,530.00	2.0%	$2,479.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1DRA2	EMC S1 DR IMPLEMENTATION: Add-on T2	$7,760.00	2.0%	$7,604.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1DRT2	EMC S1 DR IMPLEMENTATION: BASE T2	$25,100.00	2.0%	$24,598.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1FI	S1 FILE DEPLOYMENT: ADD ON	$21,730.00	2.0%	$21,295.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1HC	SourceOne HealthCheck 5 Servers	$14,300.00	2.0%	$14,014.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1HCT2	SOURCEONE HEALTHCHECK, 10 SERVERS	$27,590.00	2.0%	$27,038.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1SH	S1 SHAREPOINT DEPLOYMENT:ADD ON	$23,700.00	2.0%	$23,226.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1SPVR	SOURCEONE SUPERVISOR DEPLOYMENT	$12,770.00	2.0%	$12,514.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1T2	EMC S1 EM IMPLEMENTATION: BASE T2	$30,000.00	2.0%	$29,400.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1UPGR	SOURCEONE UPGRADE 6.X TO 7.X	$17,270.00	2.0%	$16,924.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-S1UPT2	SOURCEONE EM 7.X UPGRADE TIER 2	$29,040.00	2.0%	$28,459.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SAASD	ASD Solutions Architect - block of time	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-AUDIT	RSA SA UDS Audit	$7,000.00	2.0%	$6,860.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SABLK	COMMERCIAL SA 4HOURS QS	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SABRS	BRS SOL ARCHITECT 4 HOURS QS	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-DISC	BASIC SA Incident Discovery Service	$55,000.00	2.0%	$53,900.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-EIMPL	RSA ECAT Implementation Service	$12,500.00	2.0%	$12,250.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SAESD	ESD Solutions Architect - block of time	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-ESUB10	RSA ECAT 40 Day Subscription Service	$125,000.00	2.0%	$122,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-ESUB3	RSA ECAT 12 Day Subscription Service	$36,000.00	2.0%	$35,280.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-ESUB5	RSA ECAT 20 Day Subscription Service	$65,000.00	2.0%	$63,700.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SAFL	ETPD SA - 4 HR BLOCK	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-IMPLL	Large Implementation Services for SA	$42,500.00	2.0%	$41,650.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-IMPLM	Medium Implementation Services for SA	$25,000.00	2.0%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-IMPLS	SECURITY ANALYTICS SMALL INSTALL SVCS	$12,500.00	2.0%	$12,250.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-IRRAP	BASIC Service for SA Incident Response	$60,000.00	2.0%	$58,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SAISI	ISILON SA BLOCK 4 HOURS	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-JUMPAI	RSA Jumpstart for Analytic Intelligence	$27,500.00	2.0%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SAM	Service Account Manager	$50,000.00	2.0%	$49,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-OPTM	RSA SA Optimization	$25,000.00	2.0%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SAPESI	Implementation for ESI with SAP-LVM	$29,790.00	2.0%	$29,194.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-RET1	Retainer for Incident Response	$27,500.00	2.0%	$26,950.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-RET1DISC	RSA IR Retainer with Discovery Combo	$75,000.00	2.0%	$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-SSL	Remote Impl Svcs for SA Netronome Insta	$1,000.00	2.0%	$980.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-SUB10	SECURITY ANALYTICS SUBSCRIPTION 40 DAYS	$120,000.00	2.0%	$117,600.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-SUB3	Security Analytics Subscription 12 Days	$35,000.00	2.0%	$34,300.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-SUB5	SECURITY ANALYTICS SUBSCRIPTION 20 DAYS	$65,000.00	2.0%	$63,700.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-TAP	Remote Impl Svcs for SA VSS TAP instal	$750.00	2.0%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SA-UDS30	RSA SA UDS 30 Messages	$13,000.00	2.0%	$12,740.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SAUSD	USD Solutions Architect - block of time	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SDSWKS	SOFTWARE DEFINED STORGE WORKSHOP	$10,770.00	2.0%	$10,554.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SIA	IMPL - STORAGE INSIGHT AVAILIBILITY	$25,000.00	2.0%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SID-ASMNT	RSA Assessment -SID Arch. Dsgn. & Plan	$17,500.00	2.0%	$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SID-GCURR	RSA GETCURRENT - SID/AUTH MGR Migration	$17,500.00	2.0%	$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SID-HEALTH	RSA Auth Mgr Health Check Service	$17,500.00	2.0%	$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SID-IMPLSVC	RSA SecurID Implementation Assistance	$16,000.00	2.0%	$15,680.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SID-MIGR	RSA Assessment - SID Migr. Strat. & Plar	$17,500.00	2.0%	$17,150.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SID-MRDY	AM Migration Readiness Assessmen	$10,000.00	2.0%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SID-SDI1500	RSA Auth Mgr Impl Svcs up to 1500 Users	$15,000.00	2.0%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SID-SDI2500	RSA Auth Mgr Impl Svcs up to 2500 Users	$25,000.00	2.0%	$24,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SID-SDIRBA	RSA Authentication Manager RBA Impl.	$15,000.00	2.0%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SIOIMP	EMC Standard Implementation for ScaleIO	$5,620.00	2.0%	$5,507.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SMMOM	SMARTS MOM ADAPTOR INT	$12,130.00	2.0%	$11,887.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SPCNV	CONVERSION FOR CX4 IN-FAMILY SP	$3,460.00	2.0%	$3,390.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SPCV	UNIFIED SP CONVERSION	$3,710.00	2.0%	$3,635.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SPV	SNAPVIEW INSTALL QS	$3,220.00	2.0%	$3,155.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SRM	EMC QUICK START FOR VMWARE SRM	$30,240.00	2.0%	$29,635.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SRMAIMP	Imp for ViPR SRM Oper Readiness Add-on	$10,370.00	2.0%	$10,162.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SRMEIMP	Expanded Implementation for ViPR SRM	$85,050.00	2.0%	$83,349.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SRMGL	SRM Suite GURU Live	$2,700.00	2.0%	$2,646.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SRMIIMP	Introductory Implementation for ViPR SRM	$15,500.00	2.0%	$15,190.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SRMSIMP	Standard Implementation for ViPR SRM	$43,050.00	2.0%	$42,189.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SRMUPG	SINGLE DEPLOYMENT UPGRADE FOR VIPR SRM	$21,050.00	2.0%	$20,629.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SVT-SDI1APP	Silver Tail Impl Service for One Appl	$15,000.00	2.0%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SVT-SMS10	Silver Tail Soln Mgmt Svcs 10 hrs/wk	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SVT-SMS20	Silver Tail Soln Mgmt Svcs 20 hrs/wk	$82,000.00	2.0%	$80,360.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SYMAAD	VMAX Additional Array Deployment	$9,760.00	2.0%	$9,564.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SYMADP	VMAX Array Deployment	$21,770.00	2.0%	$21,334.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SYMDE	DATA ERASURE FOR SYMM	$6,500.00	2.0%	$6,370.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SYMESA	EMC Storage Analytics for VMAX	$3,260.00	2.0%	$3,194.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SYMGW	VMAX NAS GW Installation	$9,200.00	2.0%	$9,016.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-BAS-SYMHDP	VMAX Host Deployment	$5,570.00	2.0%	$5,458.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SYMMIE	VMAX Data Migration Event	$12,970.00	2.0%	$12,710.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-SYMNAS	VMAX File Implementation	$8,600.00	2.0%	$8,428.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-TAM10F	TAM RMT 10 HR 12 MO PIVOTAL	$110,000.00	2.0%	$107,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-TAM10H	TAM RMT 10 HR 6 MO PIVOTAL	$55,000.00	2.0%	$53,900.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-TASVDI	Virtual Desktop Infra Assessment	$14,340.00	2.0%	$14,053.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-TASVI	Technical Assess for Virtual Infra	$18,270.00	2.0%	$17,904.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-TCOVI	TCO for Virtual Infrastructure	$13,410.00	2.0%	$13,141.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-TPR	TUNE AND PRUNE SERVICE	$20,320.00	2.0%	$19,913.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UIMM	UIM VBLOCK MIGRATION	$4,700.00	2.0%	$4,606.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UIMOM	FIXED UIM/O IMPLMENTATION	$6,950.00	2.0%	$6,811.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UIMQS	UIM BASIC IMPLMENTATION	$8,200.00	2.0%	$8,036.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPBASE	REQD UNIFIED STOR UPGRADE BASE	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPCONF	CONFIG UPDATE	$2,740.00	2.0%	$2,685.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPCS	EMC UNIFIED CONTROL STATION UPGRADE	$1,740.00	2.0%	$1,705.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPCT10	HW UPGRADES FOR UP TO 10 NODES	$3,860.00	2.0%	$3,782.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPCT20	HW UPGRADES FOR UP TO 20 NODES	$5,720.00	2.0%	$5,605.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPCT3	HW UPGRADES FOR UP TO 3 NODES	$2,710.00	2.0%	$2,655.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPDAE	STANDARD DAE/DISK UPGRADE MODULE	$360.00	2.0%	$352.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPDAEB	STANDARD DAE/DISK UPGRADE QUICKSTAR	$1,870.00	2.0%	$1,832.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPDM	EMC UNIFIED DATA MOVER UPGRADE	$2,310.00	2.0%	$2,263.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPGDIR	GENERIC DIRECTOR UPGRADE	$16,070.00	2.0%	$15,748.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPGSW	GENERIC SWITCH OR BLADE UPGRADE	$10,970.00	2.0%	$10,750.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-UPISSW	REQD Isilon Software Expansion Base	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-USDSE1	USD Designated Support Engineer tier 1	$90,000.00	2.0%	$88,200.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-USDSE2	USD Designated Support Engineer tier 2	$45,000.00	2.0%	$44,100.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-USTAM	USD Technical Account Manager	$100,000.00	2.0%	$98,000.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VBVMAX	VBLOCK VMAX IMPLEMENTATION	$89,236.00	2.0%	$87,451.28	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VBVNX	VBLOCK VNX IMPLEMENTATION	$81,890.00	2.0%	$80,252.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VCAC	Infra Automation Service for EPC	$44,270.00	2.0%	$43,384.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VCOPS	Service Operations Insight for EPC	$78,090.00	2.0%	$76,528.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VIPRQS	ViPR Plan, Design & Implement QS	$16,310.00	2.0%	$15,983.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VIPRSP	VIPR STARTER PACK	$3,500.00	2.0%	$3,430.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VIPRSPO	Onsite Implement for ViPR Starter Pack	$14,340.00	2.0%	$14,053.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMN3PR	VMAX Racking Essentials	$2,900.00	2.0%	$2,842.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMN3PRA	VMAX RACKING ESSENTIALS ADD-ON	$1,740.00	2.0%	$1,705.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMNFST	VMAX Implementation for FAST QS	$8,430.00	2.0%	$8,261.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMNSLA	VMAX Service Level Add-On	$1,540.00	2.0%	$1,509.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMNSLB	VMAX Service Level Base	$6,860.00	2.0%	$6,722.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMNSRP	VMAX Storage Resource Pool Design / Impl	$5,690.00	2.0%	$5,576.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMNTMFA	Assessment for VMAX TimeFinder Scripts	$5,910.00	2.0%	$5,791.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMSPRE	VSPHERE STORAGE RECOMMENDATIONS	$18,830.00	2.0%	$18,453.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMVIEW	STORAGE ASSESSMENT FOR VMWARE VIEW	$13,490.00	2.0%	$13,220.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMXESA	Implement Storage Analytics	$2,070.00	2.0%	$2,028.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMXFST	VMAX Implementation for FAST QS	$10,280.00	2.0%	$10,074.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMXHAN	SAP HANA Impl Planning for VMAX	$2,810.00	2.0%	$2,753.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMXHPOA	VMAX Host Port Optimization Add-On	$4,220.00	2.0%	$4,135.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMXHPOB	VMAX Host Port Optimization Base	$15,180.00	2.0%	$14,876.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMXUPGD	VMAX Upgrade Design	$3,380.00	2.0%	$3,312.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VMXVI	EMC VI Enablement for VMAX	$2,270.00	2.0%	$2,224.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VNXDE	VNX DATA ERASURE	$4,900.00	2.0%	$4,802.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VNXHAN	Implementation for SAP Hana TDI for VNX	$2,250.00	2.0%	$2,205.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VNXVI	MIGR VNX VIRTUAL INFRA UPTO 15HOSTS	$12,930.00	2.0%	$12,671.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPENC1	VPLEX ENCAPSULATION ONE EVENT	$5,750.00	2.0%	$5,635.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPENC5	VPLEX ENCAPSULATION FIVE EVENTS	$19,560.00	2.0%	$19,168.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPHCS	Health Check for VPLEX Subscription	$35,070.00	2.0%	$34,368.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPINTR	ViPR Implementation Intro Offer	$9,680.00	2.0%	$9,486.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPLEX	EMC DESIGN AND IMPL FOR V-PLEX QS	$4,690.00	2.0%	$4,596.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPLXESA	EMC Storage Analytics for VPLEX	$2,070.00	2.0%	$2,028.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPMADD	VPLEX Migration 20 Host Adder	$9,450.00	2.0%	$9,261.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPMBASE	VPLEX Migration Service Base	$16,960.00	2.0%	$16,620.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPORAC	VPLEX Oracle RAC Design & Implement	$35,030.00	2.0%	$34,329.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPORAS	ASSESSMENT FOR ORACLE RAC MIGRATION	$20,240.00	2.0%	$19,835.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPROV	QUICKSTART-VIRTUAL PROVISIONING	$3,300.00	2.0%	$3,234.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPVEGL	VPLEX VE Remote Impl. Guru Live	$1,450.00	2.0%	$1,421.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPXINS	INSTALLATION FOR V-PLEX QUICKSTART	$1,300.00	2.0%	$1,274.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VPXIPL	IMPL FOR V-PLEX QUICKSTART	$3,970.00	2.0%	$3,890.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VSPBD	VMAX CE Essentials Implementation	$10,320.00	2.0%	$10,113.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VSPID	VMAX CE Incremental Installation	$3,660.00	2.0%	$3,586.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VSPSLA	VMAX CE SERVICE LEVEL ADDER	$2,910.00	2.0%	$2,851.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VSPSLB	VMAX CE SERVICE LEVEL BASE	$5,750.00	2.0%	$5,635.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-VSPSLU	VMAX CE Service Level Upgrade	$3,660.00	2.0%	$3,586.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-W4NET	W4NET IMPL SERVICE - SINGLE SITE	$16,030.00	2.0%	$15,709.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-W4NWSK	CSTM REPORTING WORKSHOP FIXED SCOPE	$12,370.00	2.0%	$12,122.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTAD1B	INSTALL 1 ADDL BRICK IN CUST CAB	$370.00	2.0%	$362.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTCEV	Consulting Existing VDI with XtremIO	$73,140.00	2.0%	$71,677.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTCNV	Consulting New VDI with XtremIO	$98,470.00	2.0%	$96,500.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTDE	XTREMIO UP TO 4 BRICK DATA ERASURE	$4,900.00	2.0%	$4,802.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTEPIC	Epic Solution for deployed XtremIO	$15,740.00	2.0%	$15,425.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTHBEX	10TB Starter Brk 5TB Expansion Disk Inst	$1,580.00	2.0%	$1,548.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTIMAR	REMOTE IMPL ADDITIONAL 5 HOSTS	$1,190.00	2.0%	$1,166.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTIMBR	REMOTE IMPL ARRAY WITH 5 HOSTS	$2,800.00	2.0%	$2,744.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTIMBS	IMPL ARRAY WITH 5 HOSTS	$4,220.00	2.0%	$4,135.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTIMPM	IMPL ADDITIONAL 5 HOSTS	$1,730.00	2.0%	$1,695.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTINBS	INST 1 BRICK CUST CAB OR 1 EMC CAB	$4,320.00	2.0%	$4,233.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTMIA	XTREMIO EVENT ADDER MIGR 5 HOSTS	$11,930.00	2.0%	$11,691.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTMIB	XTREMIO BASE MIGR 5 HOSTS 1 EVENT	$20,200.00	2.0%	$19,796.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTOLRP	XtremIO Snapshots for Oracle - 1 DB inst	$13,770.00	2.0%	$13,494.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTSWMB	XTREMIO 3.0 UPGRADE MIGRATION	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTUP1B	1 BRICK CLUSTER EXPANSION	$8,650.00	2.0%	$8,477.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-BAS-XTUPSW	XTREMIO 3.0 UPGRADE ONLY	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-AVAENA	AVAMAR ENABLE BNDLE PRICED IN CART	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-AVHC	COOP HEALTH CHECK FOR AVAMAR	$2,350.00	2.0%	$2,303.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-COP-AVHCS	COOP HEALTH CHECK FOR AVAMAR SUB	$9,250.00	2.0%	$9,065.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-DBPT	COOPERATIVE DB PERFORMANCE TIERING	$2,750.00	2.0%	$2,695.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-DPAHC	COOP HEALTH CHECK FOR DPA	$2,080.00	2.0%	$2,038.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-DPAHCS	COOP HEALTH CHECK FOR DPA SUB	$8,980.00	2.0%	$8,800.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-HCBET	COOP HEALTH CHK BLOCK- EVENT	$1,890.00	2.0%	$1,852.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-HCBST	COOP HEALTH CHK BLOCK - QUARTERLY	$6,490.00	2.0%	$6,360.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-HCSYS	COOP Health Check for VMAX (Sub)	$16,830.00	2.0%	$16,493.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-HCUET	COOP HEALTH CHK UNIFIED/FILE-EVENT	$1,970.00	2.0%	$1,930.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-HCUST	COOP HEALTH CHK UNIF/FILE QUARTERLY	$6,790.00	2.0%	$6,654.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-ISIDIG	Isilon Design Implement Guidance	$1,530.00	2.0%	$1,499.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-MIABLK	COOPERATIVE BLOCK MIGRATION ADDER	$4,370.00	2.0%	$4,282.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-MIBBLK	COOPERATIVE BLOCK MIGRATION BASE	$5,840.00	2.0%	$5,723.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-MIGBLK	COOP BLOCK MIGRATION DESIGN REVIEW	$1,270.00	2.0%	$1,244.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-MIGFIL	Coop Data Migration for File Guid	$1,530.00	2.0%	$1,499.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-NWDIG	Coop Design & Implementation for NW	$980.00	2.0%	$960.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-NWHC	COOP HEALTH CHECK FOR NETWORKER	$2,540.00	2.0%	$2,489.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-NWHCS	COOP HEALTH CHECK FOR NETWORKER SUB	$9,950.00	2.0%	$9,751.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-SPA	COOP Health Check for VMAX (Event)	$4,320.00	2.0%	$4,233.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-UNIDIG	VNX Unified Design & Imp Guidance	$1,510.00	2.0%	$1,479.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-VIHC	COOPERATIVE HEALTH CHECK FOR VI	$2,490.00	2.0%	$2,440.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-VIPRDIG	Partner Guidance service for ViPR	$1,200.00	2.0%	$1,176.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-VITA	COOPERATIVE TECH ASSESS FOR VI	$3,240.00	2.0%	$3,175.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-VMNDIG	Design and Implement Guidance for VMAX	$2,260.00	2.0%	$2,214.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-VPDIG	GUIDANCE SERVICE FOR VPLEX PARTNERS	$1,070.00	2.0%	$1,048.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-COP-VSRMDIG	Partner Guidance Service for ViPR SRM	$1,330.00	2.0%	$1,303.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-ANARES	30DAY ANALYSIS RESIDENT	$26,000.00	2.0%	$25,480.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-CAP-DA	CAPTIVA DISPATCHER ADD-ON	$29,900.00	2.0%	$29,302.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-CAP-IC	CAPTIVA INTELLIGENT CAPTURE	$35,400.00	2.0%	$34,692.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-CI4	IMPL FOR CENTERA 4-NODE	$5,500.00	2.0%	$5,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-CI4R	IMPL FOR CENTERA 4-NODE W/REP	$9,400.00	2.0%	$9,212.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-CIA	IMPL FOR CENTERA W/REPL	$22,530.00	2.0%	$22,079.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-DMPLN	DM ASSMT AND PLNG QSES	$14,355.00	2.0%	$14,067.90	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-DPABU	DPA BACKUP EXTENDED IMPLEMENTATION	$15,420.00	2.0%	$15,111.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-DPRA	ADV IMPLMENTATION FOR DPA	$16,100.00	2.0%	$15,778.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-DSC	Ctx Switch 4Host Imp QSES	$11,840.00	2.0%	$11,603.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-FTSENC	FTS ENCAPSULATION	$15,020.00	2.0%	$14,719.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-FTSEPR	VMAX FTS External Provisioning	$11,650.00	2.0%	$11,417.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-FTSFVP	FTS FAST VP INTEGRATION	$16,430.00	2.0%	$16,101.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-HCSYS	Health Check for VMAX (Sub)	$31,300.00	2.0%	$30,674.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-MSIPW	MS INFRASTRUCTURE PROTECTION WRKSHP	$35,410.00	2.0%	$34,701.80	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-RDFIQE	VMAX Implementation for SRDF QS	$12,730.00	2.0%	$12,475.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-SCPY	SAN COPY IMPLEMENT QSES	$10,500.00	2.0%	$10,290.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-SNADD	ADDITION OF 4 HOSTSAN SET UP	$5,990.00	2.0%	$5,870.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-SPA	Health Check for VMAX (Event)	$12,520.00	2.0%	$12,269.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-EXP-TMFIQE	VMAX Implementation for TimeFinder QS	$9,440.00	2.0%	$9,251.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-IIG-CAPSA1	CAPTIVA IA 1-SRVR SVC ASSIST PK 1 YR EXP	$23,490.00	2.0%	$23,020.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-IIG-FRMSA1	KAZEON 1-NODE FRM SVC ASSIST PKG 1YR EXP	$23,940.00	2.0%	$23,461.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-IIG-XCPSA1	XCP APP ASSESSMENT SVC ASSIST PK 1YR EXP	$54,480.00	2.0%	$53,390.40	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-IIG-XPRSA1	XPRESSSION SERVICE ASSIST PKG - 1 YR EXP	$85,990.00	2.0%	$84,270.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PSINST-DMX	ZERO DOLLAR SYMM INSTALL	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PSINST-VMAX	ZERO DOLLAR VMAX INSTALL	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PSINST-VMN	VMAX Installation	$4,440.00	2.0%	$4,351.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-PKG-DDAV	AV AND DD INTEGRATED SOLUTION	$570.00	2.0%	$558.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-PKG-DDSAP	IMP FOR DD WITH SAP HANA STUDIO SOL	$1,290.00	2.0%	$1,264.20	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PSUPGD-DMX	ZERO DOLLAR SYMM UPGRADE	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PSUPGD-VMAX	ZERO DOLLAR VMAX UPGRADE	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PSUPGD-VMN	Zero Dollar VMAX Upgrade	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
PS-XSP-EX02	XS EX PLN ADD	$2,620.00	2.0%	$2,567.60	N/A	N/A	N/A	N/A	N/A	N/A	F	PROF. SVCS.
456-106-127	RecoverPoint for VM REM 1(1-99 VM)=IB	$1,650.00	30.5%	$1,146.75	$379.50	N/A	N/A	N/A	N/A	$379.50	D3	RECOVERPOINT
456-106-128	RecoverPoint - VM REM 1(100-249 VM)=IB	$1,565.00	30.5%	$1,087.68	$359.95	N/A	N/A	N/A	N/A	$359.95	D3	RECOVERPOINT
456-106-129	RecoverPoint - VM REM 1(250-499 VM)=IB	$1,490.00	30.5%	$1,035.55	$342.70	N/A	N/A	N/A	N/A	$342.70	D3	RECOVERPOINT
456-106-130	RecoverPoint - VM REM 1(500-999 VM)=IB	$1,415.00	30.5%	$983.43	$325.45	N/A	N/A	N/A	N/A	$325.45	D3	RECOVERPOINT
456-106-131	RecoverPoint -VM REM 1(1000-1999 VM)=IB	$1,345.00	30.5%	$934.78	$309.35	N/A	N/A	N/A	N/A	$309.35	D3	RECOVERPOINT
456-106-132	RecoverPoint for VM REM 1(2000+ VM)=IB	$1,275.00	30.5%	$886.13	$293.25	N/A	N/A	N/A	N/A	$293.25	D3	RECOVERPOINT
456-106-133	RecoverPoint for VM REM 2 (1-99 VM) =IB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	RECOVERPOINT
456-106-134	RecoverPoint - VM REM 2(100-249 VM) =IB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	RECOVERPOINT
456-106-439	RP VIRTUAL APPLIANCE FOR V5200/V5300=IB	$860.00	30.5%	$597.70	$197.80	N/A	N/A	N/A	N/A	$197.80	D3	RECOVERPOINT
456-106-440	RP VIRTUAL APPLIANCE v54-v80 & VNX-F=IB	$8,570.00	30.5%	$5,956.15	$1,971.10	N/A	N/A	N/A	N/A	$1,971.10	D3	RECOVERPOINT
456-106-491	RecoverPoint - VM REM 2(250-499) VM) =IB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	RECOVERPOINT
456-106-492	RecoverPoint - VM REM 2 (500-999) VM=IB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	RECOVERPOINT
456-106-493	RecoverPoint - VM REM 2(1000-1999) VM=IB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	RECOVERPOINT
456-106-494	RecoverPoint - VM REM 2 (2000+) VM) =IB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	RECOVERPOINT
456-106-495	RecoverPoint for VM LOC (1-99 VM) =IB	$1,650.00	30.5%	$1,146.75	$379.50	N/A	N/A	N/A	N/A	$379.50	D3	RECOVERPOINT
456-106-496	RecoverPoint - VM LOC(100-249 VM) =IB	$1,565.00	30.5%	$1,087.68	$359.95	N/A	N/A	N/A	N/A	$359.95	D3	RECOVERPOINT
456-106-497	RecoverPoint - VM LOC (250-499) VM) =IB	$1,490.00	30.5%	$1,035.55	$342.70	N/A	N/A	N/A	N/A	$342.70	D3	RECOVERPOINT
456-106-498	RecoverPoint - VM LOC (500-999) VM) =IB	$1,415.00	30.5%	$983.43	$325.45	N/A	N/A	N/A	N/A	$325.45	D3	RECOVERPOINT
456-106-499	RecoverPoint - VM LOC (1000-1999) VM=IB	$1,345.00	30.5%	$934.78	$309.35	N/A	N/A	N/A	N/A	$309.35	D3	RECOVERPOINT
456-106-500	RecoverPoint - VM LOC (2000+) VM) =IB	$1,275.00	30.5%	$886.13	$293.25	N/A	N/A	N/A	N/A	$293.25	D3	RECOVERPOINT
REPLI-MON-T6	REPLICARE MONITORING T6	$0.00	30.5%	$0.00	$3,852.00	N/A	N/A	N/A	N/A	$3,852.00	D1	REPLICARE
REPLIM-T5-T30U	REPLICAREMONITOR T5-30 UP	$0.00	30.5%	$0.00	$687.60	N/A	N/A	N/A	N/A	$687.60	D1	REPLICARE
PS-CUS-CPY	CUST COPYCROSS ENG (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-CSRESD	CSS PERSONALIZED SUPPORT SERVICES (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-DBT	PS CUSTOM DBTUNER (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-DBU	DBTUNER PERF TUNE US (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-DMBC	CUSTOM DATA MIGRATE BC (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-DMNS	CUSTOM DATA MIGRATE NS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-ECC	PS CUSTOM EMC CC 5.1 (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-ECCOPE	EMC CONTROL CENTER 5.0 (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-ESA	Storage Mgt Strat Analys (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-GEOM	CUSTOM GEOSPAN MCSFT (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-LCLREP	CUSTOM LOCAL REP SERVICE (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-OSS	CUSTOM OPEN STORAGE SW SVC (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
PS-CUS-RESID	RESIDENCIES EFFORTS (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PS-CUS-RMTREP	CUSTOM REMOTE REPLICATION (Custom Quoted)	$0.00	2.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	F	RPQ
AAENTDF0003000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 100 - 3,00(	$7.50	0.0%	$7.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTDF0004000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 3,005 - 4,00(	$6.75	0.0%	$6.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTDF0005000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 4,005 - 5,00(	$6.75	0.0%	$6.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTDF0007500	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 5,005 - 7,50(	$6.30	0.0%	$6.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTDF0010000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 7,005 - 10,00(	$5.40	0.0%	$5.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTDF0015000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 10,005 - 15,00(	$5.40	0.0%	$5.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTDF0020000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 15,005 - 20,00(	$5.25	0.0%	$5.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTDF0025000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 20,005 - 25,00(	$5.25	0.0%	$5.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTDF0050000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 25,005 - 50,00(	$4.50	0.0%	$4.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTDF0075000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 50,005 - 75,00(	$4.50	0.0%	$4.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTDF0100000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 75,005 - 100,00(	$3.75	0.0%	$3.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTDF0100000P	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities over 100,00(	$1.15	0.0%	$1.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0003000	Adaptive Authentication Enterprise On Prem for quantities between 100 - 3,00(	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0003000E1	RSA AA ENT ONPREM MAINT-Enh-1	$1.04	0.0%	$1.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0004000	Adaptive Authentication Enterprise On Prem for quantities between 3,005 - 4,00(	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0004000E1	RSA AA ENT ONPREM MAINT-Enh-1	$0.94	0.0%	$0.94	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0005000	Adaptive Authentication Enterprise On Prem for quantities between 4,005 - 5,00(	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0005000E1	RSA AA ENT ONPREM MAINT-Enh-1	$0.94	0.0%	$0.94	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0007500	Adaptive Authentication Enterprise On Prem for quantities between 5,005 - 7,50(	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0007500E1	RSA AA ENT ONPREM MAINT-Enh-1	$0.88	0.0%	$0.88	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0010000	Adaptive Authentication Enterprise On Prem for quantities between 7,005 - 10,00(	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0010000E1	RSA AA ENT ONPREM MAINT-Enh-1	$0.75	0.0%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0015000	Adaptive Authentication Enterprise On Prem for quantities between 10,005 - 15,00(	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0015000E1	RSA AA ENT ONPREM MAINT-Enh-1	$0.75	0.0%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0020000	Adaptive Authentication Enterprise On Prem for quantities between 15,005 - 20,00(	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0020000E1	RSA AA ENT ONPREM MAINT-Enh-1	$0.73	0.0%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0025000	Adaptive Authentication Enterprise On Prem for quantities between 20,005 - 25,00(	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0025000E1	RSA AA ENT ONPREM MAINT-Enh-1	$0.73	0.0%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0050000	Adaptive Authentication Enterprise On Prem for quantities between 25,005 - 50,00(	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0050000E1	RSA AA ENT ONPREM MAINT-Enh-1	$0.63	0.0%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0075000	Adaptive Authentication Enterprise On Prem for quantities between 50,005 - 75,00(	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0075000E1	RSA AA ENT ONPREM MAINT-Enh-1	$0.63	0.0%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0100000	Adaptive Authentication Enterprise On Prem for quantities between 75,005 - 100,00(	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0100000E1	RSA AA ENT ONPREM MAINT-Enh-1	$0.52	0.0%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AAENTOP0100000P	Adaptive Authentication Enterprise On Prem for quantities over 100,00(	$23.00	14.5%	$19.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AAENTOP0100000PE1	RSA AA ENT ONPREM MAINT-Enh-1	$0.48	0.0%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM10000	Access Cert Mgr 5,001 to 10,000 Users	$21.88	14.5%	$18.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ACM100000	Access Cert Mgr 50,001 to 100,000 Users	$12.50	14.5%	$10.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ACM100000B1	ACM 50,001 to 100,000 User Basic Mnt 1MO	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM100000E1	ACM 50,001 to 100,000 Users Enh Mnt 1MO	$0.26	0.0%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM10000B1	ACM 5,001 to 10,000 Users Basic Mnt 1MO	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM10000E1	ACM 5,001 to 10,000 Users Enh Mnt 1MO	$0.46	0.0%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM25000	Access Cert Mgr 10,001 to 25,000 Users	$17.50	14.5%	$14.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ACM250000	Access Cert Mgr 100,001 to 250,000 Users	$10.50	14.5%	$8.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ACM250000B1	ACM 100,001 to 250000 User Basic Mnt 1MO	$0.18	0.0%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM250000E1	ACM 100,001 to 250,000 Users Enh Mnt 1MO	$0.22	0.0%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM250001	Access Cert Mgr 250,001+ Users	$9.64	14.5%	$8.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ACM250001B1	ACM 250,001+ Users Basic Mnt 1MO	$0.16	0.0%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM250001E1	ACM 250,001+ Users Enh Mnt 1MO	$0.20	0.0%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM25000B1	ACM 10,001 to 25,000 Users Basic Mnt 1MO	$0.29	0.0%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM25000E1	ACM 10,001 to 25,000 Users Enh Mnt 1MO	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM5000	Access Cert Mgr Up to 5,000 Users	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ACM50000	Access Cert Mgr 25,001 to 50,000 Users	$14.88	14.5%	$12.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ACM50000B1	ACM 25,001 to 50,000 Users Basic Mnt 1MO	$0.25	0.0%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM50000E1	ACM 25,001 to 50,000 Users Enh Mnt 1MO	$0.31	0.0%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM5000B1	ACM Up to 5,000 Users Basic Mnt 1MO	$0.50	0.0%	$0.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACM5000E1	ACM Up to 5,000 Users Enh Mnt 1MO	$0.63	0.0%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ACME	Access Cert Mgr Enterprise (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ACMEB1	ACM Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ACMEE1	ACM Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD1000	Adapt Dir per User 500-1000 users	$30.60	14.5%	$26.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD10000	Adapt Dir per User 5001-10000 users	$27.00	14.5%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD100000	Adapt Dir per User 50,001-100,000	$10.17	14.5%	$8.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD1000000	Adapt Dir per User 750,001-1,000,000	$3.60	14.5%	$3.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD1000000E1	RSA Adapt Dir Maint-Enh-1	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AD100000E1	RSA Adapt Dir Maint-Enh-1	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AD25000	Adapt Dir per User 10,001-25,000	$18.00	14.5%	$15.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD250000	Adapt Dir per User 100,001-250,000	$7.47	14.5%	$6.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD25000000	Adapt Dir per User 5,000,001-25,000,000	$0.63	14.5%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD25000000E1	RSA Adapt Dir Maint-Enh-1	$0.01	0.0%	$0.01	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AD250000E1	RSA Adapt Dir Maint-Enh-1	$0.16	0.0%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AD25000E1	RSA Adapt Dir Maint-Enh-1	$0.38	0.0%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AD5000	Adapt Dir per User 1001-5000 users	$28.80	14.5%	$24.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD50000	Adapt Dir per User 25,001-50,000	$13.41	14.5%	$11.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD500000	Adapt Dir per User 250,001-500,000	$5.13	14.5%	$4.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD5000000	Adapt Dir per User 1,000,001-5,000,000	$2.25	14.5%	$1.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD5000000E1	RSA Adapt Dir Maint-Enh-1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AD500000E1	RSA Adapt Dir Maint-Enh-1	$0.11	0.0%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AD50000E1	RSA Adapt Dir Maint-Enh-1	$0.28	0.0%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AD750000	Adapt Dir per User 500,001-750,000	$4.37	14.5%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AD750000E1	RSA Adapt Dir Maint-Enh-1	$0.09	0.0%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ADAD1000	Adapt Dir AD per User 500-1,000	$14.40	14.5%	$12.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADAD10000	Adapt Dir AD per User 5,001-10,000	$7.20	14.5%	$6.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADAD100000	Adapt Dir AD per User 50,001-100,000	$3.04	14.5%	$2.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADAD1000000	Adapt Dir AD per User 750,001-1,000,000	$1.08	14.5%	$0.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADAD1000000E1	RSA Adapt Dir AD Maint-Enh-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ADAD100000E1	RSA Adapt Dir AD Maint-Enh-1	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ADAD10000E1	RSA Adapt Dir AD Maint-Enh-1	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ADAD1000E1	RSA Adapt Dir AD Maint-Enh-1	$0.30	0.0%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ADAD25000	Adapt Dir AD per User 10,001-25,000	$5.40	14.5%	$4.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADAD250000	Adapt Dir AD per User 100,001-250,000	$2.25	14.5%	$1.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADAD250000E1	RSA Adapt Dir AD Maint-Enh-1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ADAD25000E1	RSA Adapt Dir AD Maint-Enh-1	$0.11	0.0%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ADAD5000	Adapt Dir AD per User 1,001-5,000	$10.80	14.5%	$9.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADAD50000	Adapt Dir AD per User 25,001-50,000	$4.03	14.5%	$3.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADAD500000	Adapt Dir AD per User 250,001-500,000	$1.55	14.5%	$1.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADAD500000E1	RSA Adapt Dir AD Maint-Enh-1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ADAD50000E1	RSA Adapt Dir AD Maint-Enh-1	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ADAD5000E1	RSA Adapt Dir AD Maint-Enh-1	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ADAD750000	Adapt Dir AD per User 500,001-750,000	$1.08	14.5%	$0.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADAD750000E1	RSA Adapt Dir AD Maint-Enh-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ADADEntLic	Adapt Dir AD Enterprise License (Custom Quoted) (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADADENTLICE1	RSA Adapt Dir AD Maint-Enh-1 (Custom Quoted) (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADD-ON TOKEN FEE	RSA SecurID Select one time fee for qty's between 1 - 99	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ADEntLic	Adapt Dir Enterprise License (Custom Quoted) (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ADENTLICE1	RSA Adapt Dir Maint-Enh-1 (Custom Quoted) (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AFX10000	Access Fulfill Expr 5,001 to 10,000 User	$15.00	14.5%	$12.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AFX100000	Access Fulfill Expr 50001 to 100000 User	$8.57	14.5%	$7.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AFX100000B1	AFX 50,001 to 100,000 User Basic Mnt 1MO	$0.14	0.0%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX100000E1	AFX 50,001 to 100,000 Users Enh Mnt 1MO	$0.18	0.0%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX10000B1	AFX 5,001 to 10,000 Users Basic Mnt 1MO	$0.25	0.0%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX10000E1	AFX 5,001 to 10,000 Users Enh Mnt 1MO	$0.31	0.0%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX25000	Access Fulfill Expr 10,001 to 25000 User	$12.00	14.5%	$10.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AFX250000	Access Fulfill Expr 100001 - 250000 User	$7.20	14.5%	$6.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AFX250000B1	AFX 100,001 to 250000 User Basic Mnt 1MO	$0.12	0.0%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX250000E1	AFX 100,001 to 250,000 Users Enh Mnt 1MO	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX250001	Access Fulfill Expr 250,001+ Users	$6.61	14.5%	$5.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AFX250001B1	AFX 250,001+ Users Basic Mnt 1MO	$0.11	0.0%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX250001E1	AFX 250,001+ Users Enh Mnt 1MO	$0.14	0.0%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX25000B1	AFX 10,001 to 25,000 Users Basic Mnt 1MO	$0.20	0.0%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX25000E1	AFX 10,001 to 25,000 Users Enh Mnt 1MO	$0.25	0.0%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX5000	Access Fulfill Expr Up to 5,000 Users	$20.57	14.5%	$17.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AFX50000	Access Fulfill Expr 25,001 to 50000 User	$10.20	14.5%	$8.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AFX50000B1	AFX 25,001 to 50,000 Users Basic Mnt 1MO	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX50000E1	AFX 25,001 to 50,000 Users Enh Mnt 1MO	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX5000B1	AFX Up to 5,000 Users Basic Mnt 1MO	$0.34	0.0%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFX5000E1	AFX Up to 5,000 Users Enh Mnt 1MO	$0.43	0.0%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AFXE	Acess Fulfill Expr Enterprise (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AFXEB1	AFX Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AFXEE1	AFX Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AI-EXT-INST-COM	Additonal ARC Instance 1Prod 2NP Term (Custom Quoted) (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AI-EXT-INST-COM-E	Add'l ARC Inst 1Prod 2NP Term E MNT 1MO (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AI-EXT-INST-COM-M	Add'l ARC Inst 1Prod 2NP Term MNT 1MO (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AI-EXT-INST-COM-P	Additonal ARC Instance 1Prod 2NP Perp (Custom Quoted) (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AI-EXT-INST-COM-PE	Add'l ARC Inst 1Prod 2NP Perp E MNT 1MO (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AI-EXT-INST-COM-PM	Add'l ARC Inst 1Prod 2NP Perp MNT 1MO (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AI-NP-INST-COM	Additonal ARC Instance 1NP Term (Custom Quoted) (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AI-NP-INST-COM-E	Add'l ARC Inst 1NP Term E MNT 1MO (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AI-NP-INST-COM-M	Add'l ARC Inst 1NP Term MNT 1MO (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AI-NP-INST-COM-P	Additonal ARC Instance 1NP Perp (Custom Quoted) (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AI-NP-INST-COM-P-E	Add'l ARC Inst 1NP Perp E MNT 1MO (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AI-NP-INST-COM-P-M	Add'l ARC Inst 1NP Perp MNT 1MO (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AM API SUPPORT 1YR	Advanced API Support 12 months	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AM API SUPPORT 2YR	Advanced API Support 24 months	$20,000.00	0.0%	$20,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AM API SUPPORT 3YR	Advanced API Support 36 months	$30,000.00	0.0%	$30,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AMABDL000010	RSA SecurID Appliance token bundle for 10 users	$3,896.00	14.5%	$3,331.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMABDL000025	RSA SecurID Appliance token bundle for 25 users	$5,247.50	14.5%	$4,486.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMABDL000050	RSA SecurID Appliance token bundle for 50 users	$7,050.00	14.5%	$6,027.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMABDL000100	RSA SecurID Appliance token bundle for 100 users	$10,505.00	14.5%	$8,981.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMABDL000300	RSA SecurID Appliance token bundle for 300 users	$23,725.00	14.5%	$20,284.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMABDL000500	RSA SecurID Appliance token bundle for 500 users	$34,545.00	14.5%	$29,535.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMABDL001000	RSA SecurID Appliance token bundle for 1,000 users	$60,095.00	14.5%	$51,381.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMVBDL000010	RSA SecurID token bundle for 10 users	$901.00	14.5%	$770.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMVBDL000025	RSA SecurID token bundle for 25 users	$2,252.50	14.5%	$1,925.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMVBDL000050	RSA SecurID token bundle for 50 users	$4,055.00	14.5%	$3,467.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMVBDL000100	RSA SecurID token bundle for 100 users	$7,510.00	14.5%	$6,421.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMVBDL000300	RSA SecurID token bundle for 300 users	$20,730.00	14.5%	$17,724.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMVBDL000500	RSA SecurID token bundle for 500 users	$31,550.00	14.5%	$26,975.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMVBDL001000	RSA SecurID token bundle for 1,000 users	$57,100.00	14.5%	$48,820.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AMX0000025E1	RSA Auth Mgr Express Maint Enh - 1	$1.61	0.0%	$1.61	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AMX0000100E1	RSA Auth Mgr Express Maint Enh - 1	$1.49	0.0%	$1.49	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AMX0000150E1	RSA Auth Mgr Express Maint Enh - 1	$1.37	0.0%	$1.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AMX0000250E1	RSA Auth Mgr Express Maint Enh - 1	$1.28	0.0%	$1.28	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AMX0000500E1	RSA Auth Mgr Express Maint Enh - 1	$1.12	0.0%	$1.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AMX0000750E1	RSA Auth Mgr Express Maint Enh - 1	$1.02	0.0%	$1.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AMX0001500E1	RSA Auth Mgr Express Maint Enh - 1	$0.89	0.0%	$0.89	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AMX0002500E1	RSA Auth Mgr Express Maint Enh - 1	$0.77	0.0%	$0.77	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000010BBE1	Securid Appl Bndl Maint - Base/Enh-1	$23.75	0.0%	$23.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000025B	RSA SecurID Appliance Base Software License per User for qty's between 10 - 25	$92.00	14.5%	$78.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000025BBE1	Securid Appl Bndl Maint - Base/Enh-1	$59.25	0.0%	$59.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000025BE1	Securid Appliance Maint - Base/Enh-1	$2.37	0.0%	$2.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000025E	RSA SecurID Appliance Enterprise Software License per User for qty's between 10 - 25	$124.00	14.5%	$106.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000025EE1	RSA Appliance Maint - Ent/Enh-1	$3.20	0.0%	$3.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000025U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 10 - 25	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000025UE1	RSA Appliance Maint - Ent/Enh-1	$0.83	0.0%	$0.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000050BBE1	Securid Appl Bndl Maint - Base/Enh-1	$74.42	0.0%	$74.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000100B	RSA SecurID Appliance Base Software License per User for qty's between 30 - 100	$85.00	14.5%	$72.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000100BBE1	Securid Appl Bndl Maint - Base/Enh-1	$148.75	0.0%	$148.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000100BE1	Securid Appliance Maint - Base/Enh-1	$1.49	0.0%	$1.49	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000100E	RSA SecurID Appliance Enterprise Software License per User for qty's between 30 - 100	$115.00	14.5%	$98.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000100EE1	RSA Appliance Maint - Ent/Enh-1	$2.01	0.0%	$2.01	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000100U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 30 - 100	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000100UE1	RSA Appliance Maint - Ent/Enh-1	$0.52	0.0%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000150B	RSA SecurID Appliance Base Software License per User for qty's between 105 - 150	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000150BBE1	Securid Appl Bndl Maint - Base/Enh-1	$194.42	0.0%	$194.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
APP0000150BE1	Securid Appliance Maint - Base/Enh-1	$1.30	0.0%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000150E	RSA SecurID Appliance Enterprise Software License per User for qty's between 105 - 15(	$100.00	14.5%	$85.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000150EE1	RSA Appliance Maint - Ent/Enh-1	$1.75	0.0%	$1.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000150U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 105 - 15(	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000150UE1	RSA Appliance Maint - Ent/Enh-1	$0.45	0.0%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000250B	RSA SecurID Appliance Base Software License per User for qty's between 155 - 25(	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000250BBE1	Securid Appl Bndl Maint - Base/Enh-1	$288.75	0.0%	$288.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000250BE1	Securid Appliance Maint - Base/Enh-1	$1.16	0.0%	$1.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000250E	RSA SecurID Appliance Enterprise Software License per User for qty's between 155 - 25(	$89.00	14.5%	$76.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000250EE1	RSA Appliance Maint - Ent/Enh-1	$1.56	0.0%	$1.56	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000250U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 155 - 25(	$23.00	14.5%	$19.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000250UE1	RSA Appliance Maint - Ent/Enh-1	$0.40	0.0%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000500B	RSA SecurID Appliance Base Software License per User for qty's between 255 - 50(	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000500BE1	Securid Appliance Maint - Base/Enh-1	$0.91	0.0%	$0.91	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000500E	RSA SecurID Appliance Enterprise Software License per User for qty's between 255 - 50(	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000500EE1	RSA Appliance Maint - Ent/Enh-1	$1.23	0.0%	$1.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000500U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 255 - 50(	$18.00	14.5%	$15.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000500UE1	RSA Appliance Maint - Ent/Enh-1	$0.32	0.0%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000750B	RSA SecurID Appliance Base Software License per User for qty's between 505 - 75(	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000750BE1	Securid Appliance Maint - Base/Enh-1	$0.81	0.0%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000750E	RSA SecurID Appliance Enterprise Software License per User for qty's between 505 - 75(	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000750EE1	RSA Appliance Maint - Ent/Enh-1	$1.08	0.0%	$1.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0000750U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 505 - 75(	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0000750UE1	RSA Appliance Maint - Ent/Enh-1	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0001500B	RSA SecurID Appliance Base Software License per User for qty's between 755 - 1,50(	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0001500BE1	Securid Appliance Maint - Base/Enh-1	$0.67	0.0%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0001500E	RSA SecurID Appliance Enterprise Software License per User for qty's between 755 - 1,50(	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0001500EE1	RSA Appliance Maint - Ent/Enh-1	$0.90	0.0%	$0.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0001500U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 755 - 1,50(	$13.50	14.5%	$11.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0001500UE1	RSA Appliance Maint - Ent/Enh-1	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0002500B	RSA SecurID Appliance Base Software License per User for qty's between 1,505 - 2,50(	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0002500BE1	Securid Appliance Maint - Base/Enh-1	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0002500E	RSA SecurID Appliance Enterprise Software License per User for qty's between 1,505 - 2,50(	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0002500EE1	RSA Appliance Maint - Ent/Enh-1	$0.73	0.0%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0002500U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 1,505 - 2,50(	$11.00	14.5%	$9.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0002500UE1	RSA Appliance Maint - Ent/Enh-1	$0.19	0.0%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0005000B	RSA SecurID Appliance Base Software License per User for qty's between 2,505 - 5,00(	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0005000BE1	Securid Appliance Maint - Base/Enh-1	$0.46	0.0%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0005000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 2,505 - 5,00(	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0005000EE1	RSA Appliance Maint - Ent/Enh-1	$0.61	0.0%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0005000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 2,505 - 5,00(	$9.00	14.5%	$7.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0005000UE1	RSA Appliance Maint - Ent/Enh-1	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0010000B	RSA SecurID Appliance Base Software License per User for qty's between 5,005 - 10,00(	$21.00	14.5%	$17.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0010000BE1	Securid Appliance Maint - Base/Enh-1	$0.37	0.0%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0010000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 5,005 - 10,00(	$28.50	14.5%	$24.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0010000EE1	RSA Appliance Maint - Ent/Enh-1	$0.50	0.0%	$0.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0010000EEP1	RSA Appliance Maint - EntPl/Enh-1	$0.88	0.0%	$0.88	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0010000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 5,000 - 10,00(	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0010000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 5,005 - 10,00(	$7.50	14.5%	$6.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0010000UE1	RSA Appliance Maint - Ent/Enh-1	$0.13	0.0%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0050000B	RSA SecurID Appliance Base Software License per User for qty's between 10,005 - 50,00(	$15.00	14.5%	$12.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0050000BE1	Securid Appliance Maint - Base/Enh-1	$0.26	0.0%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0050000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 10,005 - 50,00(	$20.50	14.5%	$17.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0050000EE1	RSA Appliance Maint - Ent/Enh-1	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0050000EEP1	RSA Appliance Maint - EntPl/Enh-1	$0.70	0.0%	$0.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0050000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 10,005 - 50,00(	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0050000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 10,005 - 50,00	$5.50	14.5%	$4.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0050000UE1	RSA Appliance Maint - Ent/Enh-1	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0100000B	RSA SecurID Appliance Base Software License per User for qty's between 50,005 - 100,00(	$9.00	14.5%	$7.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0100000BE1	Securid Appliance Maint - Base/Enh-1	$0.16	0.0%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0100000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 50,005 - 100,00(	$12.00	14.5%	$10.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0100000EE1	RSA Appliance Maint - Ent/Enh-1	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0100000EEP1	RSA Appliance Maint - EntPl/Enh-1	$0.56	0.0%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP0100000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 50,005 - 100,00(	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0100000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 50,005 - 100,0	$3.00	14.5%	$2.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP0100000UE1	RSA Appliance Maint - Ent/Enh-1	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP1000000B	RSA SecurID Appliance Base Software License per User for qty's between 100,005 -1,000,00(	$7.00	14.5%	$5.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP1000000BE1	Securid Appliance Maint - Base/Enh-1	$0.12	0.0%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP1000000E	RSA SecurID Appliance Enterprise Software License per User for qty's between 100,005 - 1,000,00(	$9.50	14.5%	$8.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP1000000EE1	RSA Appliance Maint - Ent/Enh-1	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP1000000EEP1	RSA Appliance Maint - EntPl/Enh-1	$0.53	0.0%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
APP1000000EP	RSA SecurID Appliance Enterprise Plus per User for qty's between 100,005 - 1,000,00(	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP1000000U	RSA SecurID Appliance Base to Ent Upgrade Software License per User for qty's between 100,005 - 1,00	$2.50	14.5%	$2.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
APP1000000UE1	RSA Appliance Maint - Ent/Enh-1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM10000	Access Request Mgr 5,001 to 10,000 Users	$18.75	14.5%	$16.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ARM100000	Access Request Mgr 50,001 to 100000 User	$10.71	14.5%	$9.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ARM100000B1	ARM 50,001 to 100,000 User Basic Mnt 1MO	$0.18	0.0%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM100000E1	ARM 50,001 to 100,000 Users Enh Mnt 1MO	$0.22	0.0%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM10000B1	ARM 5,001 to 10,000 Users Basic Mnt 1MO	$0.31	0.0%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM10000E1	ARM 5,001 to 10,000 Users Enh Mnt 1MO	$0.39	0.0%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM25000	Access Request Mgr 10,001 to 25,000 User	$15.00	14.5%	$12.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ARM250000	Access Request Mgr 100001 to 250000 User	$9.00	14.5%	$7.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ARM250000B1	ARM 100,001 to 250000 User Basic Mnt 1MO	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM250000E1	ARM 100,001 to 250,000 Users Enh Mnt 1MO	$0.19	0.0%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM250001	Access Request Mgr 250,001+ Users	$8.26	14.5%	$7.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ARM250001B1	ARM 250,001+ Users Basic Mnt 1MO	$0.14	0.0%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM250001E1	ARM 250,001+ Users Enh Mnt 1MO	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM25000B1	ARM 10,001 to 25,000 Users Basic Mnt 1MO	$0.25	0.0%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM25000E1	ARM 10,001 to 25,000 Users Enh Mnt 1MO	$0.31	0.0%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM5000	Access Request Mgr Up to 5,000 Users	$25.71	14.5%	$21.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ARM50000	Access Request Mgr 25,001 to 50,000 User	$12.75	14.5%	$10.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ARM50000B1	ARM 25,001 to 50,000 Users Basic Mnt 1MO	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM50000E1	ARM 25,001 to 50,000 Users Enh Mnt 1MO	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ARM5000B1	ARM Up to 5,000 Users Basic Mnt 1MO	$0.43	0.0%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARM5000E1	ARM Up to 5,000 Users Enh Mnt 1MO	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ARME	Access Request Mgr Enterprise (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ARMEB1	ARM Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ARMEE1	ARM Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-100K-P	Audit 40001-100000 Perp Lic w/ 1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-100K-P-MNT	Audit 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-100K-P-MNT-E	Audit 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-100K-P-MNT-UP	Audit 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-100K-T	Audit 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-100K-T-MNT	Audit 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-100K-T-MNT-E	Audit 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-1500-P	Audit 0-1500 Perp Lic w/ 1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-1500-P-MNT	Audit 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-1500-P-MNT-E	Audit 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-1500-P-MNT-UP	Audit 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-1500-T	Audit 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-1500-T-MNT	Audit 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-1500-T-MNT-E	Audit 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-40K-P	Audit 5001-40000 Perp Lic w/ 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-40K-P-MNT	Audit 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-40K-P-MNT-E	Audit 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-40K-P-MNT-UP	Audit 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-40K-T	Audit 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-40K-T-MNT	Audit 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-40K-T-MNT-E	Audit 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-5K-P	Audit 1501-5000 Perp Lic w/ 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-5K-P-MNT	Audit 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-5K-P-MNT-E	Audit 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-5K-P-MNT-UP	Audit 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-5K-T	Audit 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-5K-T-MNT	Audit 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-5K-T-MNT-E	Audit 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-G100K-P	Audit G100000 Perp Lic w/ 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-G100K-P-MNT	Audit G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-G100K-P-MNT-E	Audit G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-G100K-P-MNT-UP	Audit G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-G100K-T	Audit G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-G100K-T-MNT	Audit G100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-G100K-T-MNT-E	Audit G100000 Term Enh Maint [Per Month Pricing]	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-USER-P	Audit User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-USER-P-MNT	Audit User Perp Basic Maint [Per Month Pricing]	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-USER-P-MNT-E	Audit User Perp Enh Maint [Per Month Pricing]	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-USER-P-MNT-UP	Audit User Perp Maint Upg [Per Month Pricing]	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-USER-T	Audit User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUD-USER-T-MNT	Audit User Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUD-USER-T-MNT-E	Audit User Term Enh Maint [Per Month Pricing]	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000025B	RSA Authentication Manager Base Edition per User for qty's between 10 - 25	$92.00	14.5%	$78.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000025B8	RSA Authentication Manager Base Edition per User for qty's between 10 - 25	$92.00	14.5%	$78.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000025BE1	RSA Auth Mgr Maint - Base/Enh-1	$2.37	0.0%	$2.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000025BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$2.37	0.0%	$2.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000025E	RSA Authentication Manager Enterprise Edition per User for qty's between 10 - 25	$124.00	14.5%	$106.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000025E8	RSA Authentication Manager Enterprise Edition per User for qty's between 10 - 25	$124.00	14.5%	$106.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000025EE1	RSA Auth Mgr Maint - Ent/Enh-1	$3.20	0.0%	$3.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000025EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$3.20	0.0%	$3.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000025ERBA1	RSA Auth Mgr RBA Mnt-Enh-1	$0.39	0.0%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000025U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 10 - 25	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000025U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 10 - 25	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000025UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.83	0.0%	$0.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000025UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.83	0.0%	$0.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000100B	RSA Authentication Manager Base Edition per User for qty's between 30 - 100	$85.00	14.5%	$72.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000100B8	RSA Authentication Manager Base Edition per User for qty's between 30 - 100	$85.00	14.5%	$72.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000100BE1	RSA Auth Mgr Maint - Base/Enh-1	$1.49	0.0%	$1.49	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000100BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$1.49	0.0%	$1.49	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000100E	RSA Authentication Manager Enterprise Edition per User for qty's between 30 - 100	$115.00	14.5%	$98.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000100E8	RSA Authentication Manager Enterprise Edition per User for qty's between 30 - 100	$115.00	14.5%	$98.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000100EE1	RSA Auth Mgr Maint - Ent/Enh-1	$2.01	0.0%	$2.01	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000100EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$2.01	0.0%	$2.01	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000100ERBA1	RSA Auth Mgr RBA Mnt-Enh-1	$0.35	0.0%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000100U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 30 - 100	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000100U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 30 - 100	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000100UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.52	0.0%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000100UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.52	0.0%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000150B	RSA Authentication Manager Base Edition per User for qty's between 105 - 150	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000150B8	RSA Authentication Manager Base Edition per User for qty's between 105 - 150	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000150BE1	RSA Auth Mgr Maint - Base/Enh-1	$1.30	0.0%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000150BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$1.30	0.0%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000150E	RSA Authentication Manager Enterprise Edition per User for qty's between 105 - 150	$100.00	14.5%	$85.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000150E8	RSA Authentication Manager Enterprise Edition per User for qty's between 105 - 150	$100.00	14.5%	$85.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000150EE1	RSA Auth Mgr Maint - Ent/Enh-1	$1.75	0.0%	$1.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000150EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$1.75	0.0%	$1.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000150ERBA1	RSA Auth Mgr RBA Mnt-Enh-1	$0.33	0.0%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000150U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 105 - 150	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000150U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 105 - 150	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000150UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.45	0.0%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000150UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.45	0.0%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000250B	RSA Authentication Manager Base Edition per User for qty's between 155 - 250	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000250B8	RSA Authentication Manager Base Edition per User for qty's between 155 - 250	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000250BE1	RSA Auth Mgr Maint - Base/Enh-1	$1.16	0.0%	$1.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000250BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$1.16	0.0%	$1.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000250E	RSA Authentication Manager Enterprise Edition per User for qty's between 155 - 250	$89.00	14.5%	$76.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000250E8	RSA Authentication Manager Enterprise Edition per User for qty's between 155 - 250	$89.00	14.5%	$76.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000250EE1	RSA Auth Mgr Maint - Ent/Enh-1	$1.56	0.0%	$1.56	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AUT0000250EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$1.56	0.0%	$1.56	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000250ERBA1	RSA Auth Mgr RBA Mnt-Enh-1	$0.32	0.0%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000250U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 155 - 250	$23.00	14.5%	$19.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000250U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 155 - 250	$23.00	14.5%	$19.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000250UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.40	0.0%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000250UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.40	0.0%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000500B	RSA Authentication Manager Base Edition per User for qty's between 255 - 500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000500B8	RSA Authentication Manager Base Edition per User for qty's between 255 - 500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000500BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.91	0.0%	$0.91	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000500BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.91	0.0%	$0.91	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000500E	RSA Authentication Manager Enterprise Edition per User for qty's between 255 - 500	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000500E8	RSA Authentication Manager Enterprise Edition per User for qty's between 255 - 500	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000500EE1	RSA Auth Mgr Maint - Ent/Enh-1	$1.23	0.0%	$1.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000500EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$1.23	0.0%	$1.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000500ERBA1	RSA Auth Mgr RBA Mnt-Enh-1	$0.30	0.0%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000500U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 255 - 500	$18.00	14.5%	$15.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000500U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 255 - 500	$18.00	14.5%	$15.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000500UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.32	0.0%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000500UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.32	0.0%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000750B	RSA Authentication Manager Base Edition per User for qty's between 505 - 750	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000750B8	RSA Authentication Manager Base Edition per User for qty's between 505 - 750	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000750BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.81	0.0%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000750BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.81	0.0%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000750E	RSA Authentication Manager Enterprise Edition per User for qty's between 505 - 750	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000750E8	RSA Authentication Manager Enterprise Edition per User for qty's between 505 - 750	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000750EE1	RSA Auth Mgr Maint - Ent/Enh-1	$1.08	0.0%	$1.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000750EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$1.08	0.0%	$1.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000750ERBA1	RSA Auth Mgr RBA Mnt-Enh-1	$0.29	0.0%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000750U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 505 - 750	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000750U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 505 - 750	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0000750UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0000750UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0001500B	RSA Authentication Manager Base Edition per User for qty's between 755 - 1,500	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0001500B8	RSA Authentication Manager Base Edition per User for qty's between 755 - 1,500	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0001500BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.67	0.0%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0001500BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.67	0.0%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0001500E	RSA Authentication Manager Enterprise Edition per User for qty's between 755 - 1,500	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0001500E8	RSA Authentication Manager Enterprise Edition per User for qty's between 755 - 1,500	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0001500EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.90	0.0%	$0.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0001500EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.90	0.0%	$0.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0001500ERBA1	RSA Auth Mgr RBA Mnt-Enh-1	$0.28	0.0%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0001500U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 755 - 1,500	$13.50	14.5%	$11.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0001500U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 755 - 1,500	$13.50	14.5%	$11.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0001500UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0001500UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0002500B	RSA Authentication Manager Base Edition per User for qty's between 1,505 - 2,500	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0002500B8	RSA Authentication Manager Base Edition per User for qty's between 1,505 - 2,500	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0002500BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0002500BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0002500E	RSA Authentication Manager Enterprise Edition per User for qty's between 1,505 - 2,500	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0002500E8	RSA Authentication Manager Enterprise Edition per User for qty's between 1,505 - 2,500	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0002500EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.73	0.0%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0002500EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.73	0.0%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0002500ERBA1	RSA Auth Mgr RBA Mnt-Enh-1	$0.26	0.0%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0002500U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 1,505 - 2,500	$11.00	14.5%	$9.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0002500U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 1,505 - 2,500	$11.00	14.5%	$9.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0002500UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.19	0.0%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0002500UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.19	0.0%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0005000B	RSA Authentication Manager Base Edition per User for qty's between 2,505 - 5,000	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0005000B8	RSA Authentication Manager Base Edition per User for qty's between 2,505 - 5,000	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0005000BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.46	0.0%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0005000BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.46	0.0%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0005000E	RSA Authentication Manager Enterprise Edition per User for qty's between 2,505 - 5,000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0005000E8	RSA Authentication Manager Enterprise Edition per User for qty's between 2,505 - 5,000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0005000EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.61	0.0%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0005000EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.61	0.0%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0005000ERBA1	RSA Auth Mgr RBA Mnt-Enh-1	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0005000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 2,505 - 5,000	$9.00	14.5%	$7.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0005000U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 2,505 - 5,000	$9.00	14.5%	$7.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0005000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0005000UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0010000B	RSA Authentication Manager Base Edition per User for qty's between 5,005 - 10,000	$21.00	14.5%	$17.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0010000B8	RSA Authentication Manager Base Edition per User for qty's between 5,005 - 10,000	$21.00	14.5%	$17.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0010000BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.37	0.0%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0010000BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.37	0.0%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0010000E	RSA Authentication Manager Enterprise Edition per User for qty's between 5,005 - 10,000	$28.50	14.5%	$24.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0010000E8	RSA Authentication Manager Enterprise Edition per User for qty's between 5,005 - 10,000	$28.50	14.5%	$24.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0010000EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.50	0.0%	$0.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0010000EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.50	0.0%	$0.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0010000EEP1	RSA Auth Mgr Maint - ENTPlus/Enh-1	$0.88	0.0%	$0.88	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0010000EEP1-8	RSA Auth Mgr EntPl Mnt-Enh-1	$0.88	0.0%	$0.88	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0010000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 5,000 - 10,000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0010000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 5,000 - 10,000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0010000ERBA1	RSA Auth Mgr RBA Mnt-Enh-1	$0.19	0.0%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0010000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 5,005 - 10,000	$7.50	14.5%	$6.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0010000U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 5,005 - 10,000	$7.50	14.5%	$6.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0010000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.13	0.0%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0010000UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.13	0.0%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0050000B	RSA Authentication Manager Base Edition per User for qty's between 10,005 - 50,000	$15.00	14.5%	$12.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0050000B8	RSA Authentication Manager Base Edition per User for qty's between 10,005 - 50,000	$15.00	14.5%	$12.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0050000BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.26	0.0%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0050000BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.26	0.0%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0050000E	RSA Authentication Manager Enterprise Edition per User for qty's between 10,005 - 50,000	$20.50	14.5%	$17.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AUT0050000E8	RSA Authentication Manager Enterprise Edition per User for qty's between 10,005 - 50,00	$20.50	14.5%	$17.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0050000EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0050000EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0050000EEP1	RSA Auth Mgr Maint - ENTPlus/Enh-1	$0.70	0.0%	$0.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0050000EEP1-8	RSA Auth Mgr EntPl Mnt-Enh-1	$0.70	0.0%	$0.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0050000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 10,005 - 50,00	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0050000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 10,005 - 50,00	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0050000ERBA1	RSA Auth Mgr RBA Mnt-Enh-1	$0.18	0.0%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0050000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 10,005 - 50,00	$5.50	14.5%	$4.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0050000U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 10,005 - 50,00	$5.50	14.5%	$4.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0050000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0050000UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0100000B	RSA Authentication Manager Base Edition per User for qty's between 50,005 - 100,00	$9.00	14.5%	$7.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0100000B8	RSA Authentication Manager Base Edition per User for qty's between 50,005 - 100,00	$9.00	14.5%	$7.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0100000BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.16	0.0%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0100000BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.16	0.0%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0100000E	RSA Authentication Manager Enterprise Edition per User for qty's between 50,005 - 100,00	$12.00	14.5%	$10.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0100000E8	RSA Authentication Manager Enterprise Edition per User for qty's between 50,005 - 100,00	$12.00	14.5%	$10.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0100000EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0100000EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0100000EEP1	RSA Auth Mgr Maint - ENTPlus/Enh-1	$0.56	0.0%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0100000EEP1-8	RSA Auth Mgr EntPl Mnt-Enh-1	$0.56	0.0%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0100000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 50,005 - 100,00	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0100000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 50,005 - 100,00	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0100000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 50,005 - 100,000	$3.00	14.5%	$2.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0100000U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 50,005 - 100,000	$3.00	14.5%	$2.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT0100000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT0100000UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT1000000B	RSA Authentication Manager Base Edition per User for qty's between 100,005 - 1,000,000	$7.00	14.5%	$5.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT1000000B8	RSA Authentication Manager Base Edition per User for qty's between 100,005 - 1,000,000	$7.00	14.5%	$5.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT1000000BE1	RSA Auth Mgr Maint - Base/Enh-1	$0.12	0.0%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT1000000BE1-8	RSA Auth Mgr Base Mnt-Enh-1	$0.12	0.0%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT1000000E	RSA Authentication Manager Enterprise Edition per User for qty's between 100,005 - 1,000,00	$9.50	14.5%	$8.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT1000000E8	RSA Authentication Manager Enterprise Edition per User for qty's between 100,005 - 1,000,00	$9.50	14.5%	$8.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT1000000EE1	RSA Auth Mgr Maint - Ent/Enh-1	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT1000000EE1-8	RSA Auth Mgr Ent Mnt-Enh-1	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT1000000EEP1	RSA Auth Mgr Maint - ENTPlus/Enh-1	$0.53	0.0%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT1000000EEP1-8	RSA Auth Mgr EntPl Mnt-Enh-1	$0.53	0.0%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT1000000EP	RSA Authentication Manager Enterprise Plus per User for qty's between 100,005 - 1,000,00	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT1000000EP8	RSA Authentication Manager Enterprise Plus per User for qty's between 100,005 - 1,000,00	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT1000000U	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 100,005 - 1,000,00	$2.50	14.5%	$2.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT1000000U8	RSA Authentication Manager Base to Ent Upgrade per User for qty's between 100,005 - 1,000,00	$2.50	14.5%	$2.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUT1000000UE1	RSA Auth Mgr Maint - EntUpg/Enh-1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUT1000000UE1-8	RSA Auth Mgr EntUP Mnt-Enh-1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AUTPRO10	10 User License, 10 SID700 3yr	$1,411.20	14.5%	$1,206.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTPRO10-8	10 User License, 10 SID700 and 10 s/w tokens 3yr	$1,411.20	14.5%	$1,206.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTPRO25	25 User License, 25 SID700 3yr	$2,385.50	14.5%	$2,039.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTPRO25-8	25 User License, 25 SID700 and 25 s/w tokens 3yr	$2,385.50	14.5%	$2,039.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA0000025	RSA Auth Mgr RBAODA Option per User for qty's between 10 - 25	$22.00	14.5%	$18.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA000005	5 On Demand Authentication 8.x	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA0000100	RSA Auth Mgr RBAODA Option per User for qty's between 30 - 100	$20.00	14.5%	$17.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA0000150	RSA Auth Mgr RBAODA Option per User for qty's between 105 - 150	$19.00	14.5%	$16.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA0000250	RSA Auth Mgr RBAODA Option per User for qty's between 155 - 250	$18.00	14.5%	$15.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA0000500	RSA Auth Mgr RBAODA Option per User for qty's between 255 - 500	$17.00	14.5%	$14.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA0000750	RSA Auth Mgr RBAODA Option per User for qty's between 505 - 750	$16.50	14.5%	$14.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA0001500	RSA Auth Mgr RBAODA Option per User for qty's between 755 - 1,500	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA0002500	RSA Auth Mgr RBAODA Option per User for qty's between 1,505 - 2,500	$15.00	14.5%	$12.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA0005000	RSA Auth Mgr RBAODA Option per User for qty's between 2,505 - 5,000	$13.00	14.5%	$11.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA0010000	RSA Auth Mgr RBAODA Option per User for qty's between 5,505 - 10,000	$11.00	14.5%	$9.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AUTRBA0050000	RSA Auth Mgr RBAODA Option per User for qty's between 10,005 - 50,000	$10.00	14.5%	$8.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM00001000	RSA Access Manager Core Bundle per User for qty's between 1 - 1,000	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM00001000E1	RSA Auth Mgr Express Maint Enh - 1	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AXM00005000	RSA Access Manager Core Bundle per User for qty's between 1,001 - 5,00	$21.00	14.5%	$17.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM00005000E1	RSA Auth Mgr Express Maint Enh - 1	$0.44	0.0%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AXM00010000	RSA Access Manager Core Bundle per User for qty's between 5,001 - 10,00	$16.50	14.5%	$14.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM00010000E1	RSA Auth Mgr Express Maint Enh - 1	$0.34	0.0%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AXM00025000	RSA Access Manager Core Bundle per User for qty's between 10,001 - 25,000	$13.00	14.5%	$11.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM00025000E1	RSA Auth Mgr Express Maint Enh - 1	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AXM00050000	RSA Access Manager Core Bundle per User for qty's between 25,001 - 50,000	$10.00	14.5%	$8.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM00050000E1	RSA Auth Mgr Express Maint Enh - 1	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AXM00100000	RSA Access Manager Core Bundle per User for qty's between 50,001 - 100,00	$7.00	14.5%	$5.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM00100000E1	RSA Auth Mgr Express Maint Enh - 1	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AXM00250000	RSA Access Manager Core Bundle per User for qty's between 100,001 - 250,000	$5.00	14.5%	$4.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM00250000E1	RSA Auth Mgr Express Maint Enh - 1	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AXM00500000	RSA Access Manager Core Bundle per User for qty's between 250,001 - 500,000	$3.50	14.5%	$2.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM00500000E1	RSA Auth Mgr Express Maint Enh - 1	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AXM00750000	RSA Access Manager Core Bundle per User for qty's between 500,001 - 750,000	$2.50	14.5%	$2.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM00750000E1	RSA Auth Mgr Express Maint Enh - 1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AXM01000000	RSA Access Manager Core Bundle per User for qty's between 750,001 - 1,000,000	$2.00	14.5%	$1.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM01000000E1	RSA Auth Mgr Express Maint Enh - 1	$0.04	0.0%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AXM05000000	RSA Access Manager Core Bundle per User for qty's between 1,000,001 - 5,000,000	$1.50	14.5%	$1.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM05000000E1	RSA Auth Mgr Express Maint Enh - 1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
AXM25000000	RSA Access Manager Core Bundle per User for qty's between 5,000,001 - 25,000,000	$1.00	14.5%	$0.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
AXM25000000E1	RSA Auth Mgr Express Maint Enh - 1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-100K-P	BCM 40001-100000 Perp Lic w/ 1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-100K-P-MNT	BCM 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-100K-P-MNT-E	BCM 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-100K-P-MNT-UP	BCM 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-100K-T	BCM 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-100K-T-MNT	BCM 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-100K-T-MNT-E	BCM 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-1500-P	BCM 0-1500 Perp Lic w/ 1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-1500-P-MNT	BCM 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
BCM-1500-P-MNT-E	BCM 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-1500-P-MNT-UP	BCM 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-1500-T	BCM 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-1500-T-MNT	BCM 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-1500-T-MNT-E	BCM 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-40K-P	BCM 5001-40000 Perp Lic w/ 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-40K-P-MNT	BCM 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-40K-P-MNT-E	BCM 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-40K-P-MNT-UP	BCM 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-40K-T	BCM 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-40K-T-MNT	BCM 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-40K-T-MNT-E	BCM 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-5K-P	BCM 1501-5000 Perp Lic w/ 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-5K-P-MNT	BCM 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-5K-P-MNT-E	BCM 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-5K-P-MNT-UP	BCM 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-5K-T	BCM 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-5K-T-MNT	BCM 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-5K-T-MNT-E	BCM 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-G100K-P	BCM G100000 Perp Lic w/ 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-G100K-P-MNT	BCM G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-G100K-P-MNT-E	BCM G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-G100K-P-MNT-UP	BCM G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-G100K-T	BCM G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-G100K-T-MNT	BCM G100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-G100K-T-MNT-E	BCM G100000 Term Enh Maint [Per Month Pricing]	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-USER-P	BCM User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-USER-P-MNT	BCM User Perp Basic Maint [Per Month Pricing	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-USER-P-MNT-E	BCM User Perp Enh Maint [Per Month Pricing]	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-USER-P-MNT-UP	BCM User Perp Maint Upg [Per Month Pricing]	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-USER-T	BCM User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCM-USER-T-MNT	BCM User Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCM-USER-T-MNT-E	BCM User Term Enh Maint [Per Month Pricing]	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BCO0000250	RSA SecurID 3 Year Business Continuity Option per user qty's between 5 - 25(	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCO0000750	RSA SecurID 3 Year Business Continuity Option per user qty's between 255 -75(	$51.35	14.5%	$43.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCO0001500	RSA SecurID 3 Year Business Continuity Option per user qty's between 755 - 1,50(	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCO0002500	RSA SecurID 3 Year Business Continuity Option per user qty's between 1,505 - 2,50(	$35.60	14.5%	$30.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCO0005000	RSA SecurID 3 Year Business Continuity Option per user qty's between 2,505 - 5,00(	$30.75	14.5%	$26.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCO0007500	RSA SecurID 3 Year Business Continuity Option per user qty's between 5,005 - 7,50(	$25.50	14.5%	$21.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCO0010000	RSA SecurID 3 Year Business Continuity Option per user qty's between 7,505 - 10,00(	$23.65	14.5%	$20.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCO0015000	RSA SecurID 3 Year Business Continuity Option per user qty's between 10,005 - 15,00(	$19.60	14.5%	$16.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCO0025000	RSA SecurID 3 Year Business Continuity Option per user qty's between 15,005 - 25,00(	$18.50	14.5%	$15.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BCO1000000	RSA SecurID 3 Year Business Continuity Option per user qty's between 25,005 - 1,000,00(	$14.50	14.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-100000B1	1Mon.Bas per Host for qty 75,001-100,000	$0.04	14.5%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-100000E1	1Mon.Enh per Host for qty 75,001-100,000	$0.05	14.5%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-100001B1	1 Mon.Bas per Host for qty 100,000+	$0.04	14.5%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-100001E1	1 Mon.Enh per Host for qty 100,000+	$0.05	14.5%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-10000B1	1 Mon.Bas per Host for qty 5,001-10,000	$0.07	14.5%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-10000E1	1 Mon.Enh per Host for qty 5,001-10,000	$0.09	14.5%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-1000B1	1 Mon.Bas per Host for qty 501-1,000	$0.08	14.5%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-1000E1	1 Mon.Enh per Host for qty 501-1,000	$0.10	14.5%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-15000B1	1 Mon.Bas per Host for qty 10,001-15,000	$0.07	14.5%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-15000E1	1 Mon.Enh per Host for qty 10,001-15,000	$0.08	14.5%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-20000B1	1 Mon.Bas per Host for qty 15,001-20,000	$0.06	14.5%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-20000E1	1 Mon.Enh per Host for qty 15,001-20,000	$0.08	14.5%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-2500B1	1 Mon.Bas per Host for qty 1,001-2,500	$0.08	14.5%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-2500E1	1 Mon.Enh per Host for qty 1,001-2,500	$0.10	14.5%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-250B1	1 Mon.Bas per Host for qty 50-250	$0.09	14.5%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-250E1	1 Mon.Enh per Host for qty 50-250	$0.11	14.5%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-30000B1	1 Mon.Bas per Host for qty 20,001-30,000	$0.06	14.5%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-30000E1	1 Mon.Enh per Host for qty 20,001-30,000	$0.07	14.5%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-40000B1	1 Mon.Bas per Host for qty 30,001-40,000	$0.05	14.5%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-40000E1	1 Mon.Enh per Host for qty 30,001-40,000	$0.07	14.5%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-50000B1	1 Mon.Bas per Host for qty 40,001-50,000	$0.05	14.5%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-50000E1	1 Mon.Enh per Host for qty 40,001-50,000	$0.06	14.5%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-5000B1	1 Mon.Bas per Host for qty 2,501-5,000	$0.08	14.5%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-5000E1	1 Mon.Enh per Host for qty 2,501-5,000	$0.09	14.5%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-500B1	1 Mon.Bas per Host for qty 251-500	$0.09	14.5%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-500E1	1 Mon.Enh per Host for qty 251-500	$0.11	14.5%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-75000B1	1 Mon.Bas per Host for qty 50,001-75,000	$0.05	14.5%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BIT9-75000E1	1 Mon.Enh per Host for qty 50,001-75,000	$0.06	14.5%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BLP-1M-PB	Basic support per month (18% of BLP-P) [Per Month Pricing]	$5,400.00	14.5%	$4,617.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BLP-1M-PE	Enhanced support per month (25% of BLP-P) [Per Month Pricing]	$7,500.00	14.5%	$6,412.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BLP-1M-PE-UP	OEM Perp Maint Upg [Per Month Pricing]	$450.00	0.0%	$450.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BLP-P	Solution Platform - perpetual license	$30,000.00	14.5%	$25,650.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRAZ-LANG-PP	Brazilian Localization Plat Perp	$30,800.00	14.5%	$26,334.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRAZ-LANG-PPE-MNT	Braz Localization Plat Perp E Maint 1MC	$641.67	0.0%	$641.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRAZ-LANG-PP-MNT	Brazilian Localization Plat Perp Maint 1MC	$462.00	0.0%	$462.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRAZ-LANG-PP-NC	Brazilian Localization Plat Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRAZ-LANG-PT	Brazilian Localization Plat Term 1MC	$733.33	14.5%	$627.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRAZ-LANG-PTB-MNT	Braz Localization Plat Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRAZ-LANG-PTE-MNT	Braz Localization Plat Term E Maint 1MC	$51.33	0.0%	$51.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRAZ-LANG-PT-NC	Brazilian Localization Plat Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRAZ-LANG-SP	Brazilian Localization Sol Perp	$123,200.00	14.5%	$105,336.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRAZ-LANG-SPE-MNT	Braz Localization Sol Perp E Maint 1MC	$2,566.67	0.0%	$2,566.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRAZ-LANG-SP-MNT	Brazilian Localization Sol Perp Maint 1MC	$1,848.00	0.0%	$1,848.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRAZ-LANG-SP-NC	Brazilian Localization Sol Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRAZ-LANG-ST	Brazilian Localization Sol Term 1MC	$2,933.33	14.5%	$2,508.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRAZ-LANG-STB-MNT	Braz Localization Sol Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRAZ-LANG-STE-MNT	Braz Localization Sol Term E Maint 1MC	$205.33	0.0%	$205.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRAZ-LANG-ST-NC	Brazilian Localization Sol Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM10000	Business Role Mgr 5,001 to 10,000 Users	$13.75	14.5%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRM100000	Business Role Mgr 50,001 to 100,000 User	$7.86	14.5%	$6.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
BRM100000B1	BRM 50,001 to 100,000 User Basic Mnt 1MO	$0.13	0.0%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM100000E1	BRM 50,001 to 100,000 Users Enh Mnt 1MO	$0.16	0.0%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM10000B1	BRM 5,001 to 10,000 Users Basic Mnt 1M0	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM10000E1	BRM 5,001 to 10,000 Users Enh Mnt 1MO	$0.29	0.0%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM25000	Business Role Mgr 10,001 to 25,000 Users	$11.00	14.5%	$9.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRM250000	Business Role Mgr 100,001 to 250000 User	$6.60	14.5%	$5.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRM250000B1	BRM 100,001 to 250000 User Basic Mnt 1MO	$0.11	0.0%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM250000E1	BRM 100,001 to 250,000 Users Enh Mnt 1MO	$0.14	0.0%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM250001	Business Role Mgr 250,001+ Users	$6.06	14.5%	$5.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRM250001B1	BRM 250,001+ Users Basic Mnt 1MO	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM250001E1	BRM 250,001+ Users Enh Mnt 1MO	$0.13	0.0%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM25000B1	BRM 10,001 to 25,000 Users Basic Mnt 1M0	$0.18	0.0%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM25000E1	BRM 10,001 to 25,000 Users Enh Mnt 1MO	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM5000	Business Role Mgr Up to 5,000 Users	$18.86	14.5%	$16.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRM50000	Business Role Mgr 25,001 to 50,000 Users	$9.35	14.5%	$7.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRM50000B1	BRM 25,001 to 50,000 Users Basic Mnt 1MO	$0.16	0.0%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM50000E1	BRM 25,001 to 50,000 Users Enh Mnt 1MO	$0.19	0.0%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM5000B1	BRM Up to 5,000 Users Basic Mnt 1MO	$0.31	0.0%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRM5000E1	BRM Up to 5,000 Users Enh Mnt 1MO	$0.39	0.0%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
BRME	Business Role Mgr Enterprise (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRMEB1	BRM Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
BRMEE1	BRM Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
CHIN-LANG-PP	Chinese Localization Plat Perp	$30,800.00	14.5%	$26,334.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
CHIN-LANG-PPE-MNT	Chin Localization Plat Perp E Maint 1MC	$641.67	0.0%	$641.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CHIN-LANG-PP-MNT	Chinese Localization Plat Perp Maint 1MC	$462.00	0.0%	$462.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CHIN-LANG-PP-NC	Chinese Localization Plat Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CHIN-LANG-PT	Chinese Localization Plat Term 1MO	$733.33	14.5%	$627.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
CHIN-LANG-PTB-MNT	Chin Localization Plat Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CHIN-LANG-PTE-MNT	Chin Localization Plat Term E Maint 1MC	$51.33	0.0%	$51.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CHIN-LANG-PT-NC	Chinese Localization Plat Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CHIN-LANG-SP	Chinese Localization Sol Perp	$123,200.00	14.5%	$105,336.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
CHIN-LANG-SPE-MNT	Chin Localization Sol Perp E Maint 1MC	$2,566.67	0.0%	$2,566.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CHIN-LANG-SP-MNT	Chinese Localization Sol Perp Maint 1MC	$1,848.00	0.0%	$1,848.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CHIN-LANG-SP-NC	Chinese Localization Sol Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CHIN-LANG-ST	Chinese Localization Sol Term 1MO	$2,933.33	14.5%	$2,508.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
CHIN-LANG-STB-MNT	Chin Localization Sol Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CHIN-LANG-STE-MNT	Chin Localization Sol Term E Maint 1MC	$205.33	0.0%	$205.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CHIN-LANG-ST-NC	Chinese Localization Sol Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CLEARTRUST TRIAL	Access Manager Trial	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-100K-P	Compliance 40001-100000 Perp Lic w/ 1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-100K-P-MNT	Compliance 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-100K-P-MNT-E	Compliance 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-100K-P-MNT-UP	Compliance 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-100K-T	Compliance 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-100K-T-MNT	Compliance 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-100K-T-MNT-E	Compliance 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-1500-P	Compliance 0-1500 Perp Lic w/ 1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-1500-P-MNT	Compliance 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-1500-P-MNT-E	Compliance 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-1500-P-MNT-UP	Compliance 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-1500-T	Compliance 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-1500-T-MNT	Compliance 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-1500-T-MNT-E	Compliance 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-40K-P	Compliance 5001-40000 Perp Lic w/ 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-40K-P-MNT	Compliance 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-40K-P-MNT-E	Compliance 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-40K-P-MNT-UP	Compliance 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-40K-T	Compliance 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-40K-T-MNT	Compliance 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-40K-T-MNT-E	Compliance 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-5K-P	Compliance 1501-5000 Perp Lic w/ 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-5K-P-MNT	Compliance 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-5K-P-MNT-E	Compliance 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-5K-P-MNT-UP	Compliance 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-5K-T	Compliance 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-5K-T-MNT	Compliance 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-5K-T-MNT-E	Compliance 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-G100K-P	Compliance G100000 Perp Lic w/ 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-G100K-P-MNT	Compliance G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-G100K-P-MNT-E	Compliance G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-G100K-P-MNT-UP	Compliance G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-G100K-T	Compliance G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-G100K-T-MNT	Compliance G100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-G100K-T-MNT-E	Compliance G100000 Term Enh Maint [Per Month Pricing]	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-USER-P	Compliance User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-USER-P-MNT	Compliance User Perp Basic Maint [Per Month Pricing]	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-USER-P-MNT-E	Compliance User Perp Enh Maint [Per Month Pricing]	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-USER-P-MNT-UP	Compliance User Perp Maint Upg [Per Month Pricing]	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-USER-T	Compliance User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
COM-USER-T-MNT	Compliance User Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
COM-USER-T-MNT-E	Compliance User Term Enh Maint [Per Month Pricing]	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
CS-BAS-NW-MNTP	1 Year Services Subscription for Remote Installation, Upgrade and Tuning Services. (All Services Remote	$3,000.00	14.5%	$2,565.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAG10000	Data Access Gov 5,001 to 10,000 Users	$16.38	14.5%	$14.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAG100000	Data Access Gov 50,001 to 100,000 Users	$9.36	14.5%	$8.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAG100000B1	DAG 50,001 to 100,000 User Basic Mnt 1MO	$0.16	0.0%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG100000E1	DAG 50,001 to 100,000 Users Enh Mnt 1MO	$0.20	0.0%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG10000B1	DAG 5,001 to 10,000 Users Basic Mnt 1MO	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG10000E1	DAG 5,001 to 10,000 Users Enh Mnt 1MO	$0.34	0.0%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG25000	Data Access Gov 10,001 to 25,000 Users	$13.10	14.5%	$11.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAG250000	Data Access Gov 100,001 to 250,000 Users	$7.86	14.5%	$6.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAG250000B1	DAG 100,001 to 250000 User Basic Mnt 1MO	$0.13	0.0%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG250000E1	DAG 100,001 to 250,000 Users Enh Mnt 1MO	$0.16	0.0%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG250001	Data Access Gov 250,001+ Users	$7.22	14.5%	$6.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DAG250001B1	DAG 250,001+ Users Basic Mnt 1MO	$0.12	0.0%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG250001E1	DAG 250,001+ Users Enh Mnt 1MO	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG25000B1	DAG 10,001 to 25,000 Users Basic Mnt 1MO	$0.22	0.0%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG25000E1	DAG 10,001 to 25,000 Users Enh Mnt 1MO	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG5000	Data Access Gov Up to 5,000 Users	$22.46	14.5%	$19.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAG50000	Data Access Gov 25,001 to 50,000 Users	$11.14	14.5%	$9.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAG50000B1	DAG 25,001 to 50,000 Users Basic Mnt 1MO	$0.19	0.0%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG50000E1	DAG 25,001 to 50,000 Users Enh Mnt 1MO	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG5000B1	DAG Up to 5,000 Users Basic Mnt 1MO	$0.37	0.0%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAG5000E1	DAG Up to 5,000 Users Enh Mnt 1MO	$0.47	0.0%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM10000	DAG Activity Monitor 5,001 to 10K Users	$7.44	14.5%	$6.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGAM100000	DAG Activity Monitor 50001 to 100K Users	$4.25	14.5%	$3.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGAM100000B1	DAG AM 50,001 to 100K User Basic Mnt 1MO	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM100000E1	DAG AM 50,001 to 100K Users Enh Mnt 1MO	$0.09	0.0%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM10000B1	DAG AM 5,001 to 10K Users Basic Mnt 1MO	$0.12	0.0%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM10000E1	DAG AM 5,001 to 10K Users Enh Mnt 1MO	$0.16	0.0%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM25000	DAG Activity Monitor 10,001 to 25K Users	$5.95	14.5%	$5.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGAM250000	DAG Activity Monitor 100001 - 250K Users	$3.57	14.5%	$3.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGAM250000B1	DAG AM 100,001 to 250K User BasicMnt 1MO	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM250000E1	DAG AM 100,001 to 250K Users Enh Mnt 1MO	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM250001	DAG Activity Monitor 250,001+ Users	$3.28	14.5%	$2.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGAM250001B1	DAG AM 250,001+ Users Basic Mnt 1MO	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM250001E1	DAG AM 250,001+ Users Enh Mnt 1MO	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM25000B1	DAG AM 10,001 to 25K Users Basic Mnt 1MO	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM25000E1	DAG AM 10,001 to 25K Users Enh Mnt 1MO	$0.12	0.0%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM5000	DAG Activity Monitor Up to 5K Users	$10.20	14.5%	$8.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGAM50000	DAG Activity Monitor 25,001 to 50K Users	$5.06	14.5%	$4.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGAM50000B1	DAG AM 25,001 to 50K Users Basic Mnt 1MO	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM50000E1	DAG AM 25,001 to 50K Users Enh Mnt 1MO	$0.11	0.0%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM5000B1	DAG AM Up to 5K Users Basic Mnt 1MO	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAM5000E1	DAG AM Up to 5K Users Enh Mnt 1MO	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGAME	DAG Activity Monitor Enterprise (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGAMEB1	DAG AM Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGAMEE1	DAG AM Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGE	Data Access Gov Enterprise (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGEB1	DAG Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGEE1	DAG Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGW10000	DAG WO Aggregator 5,001 to 10,000 Users	$8.10	14.5%	$6.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGW100000	DAG WO Aggregator 50,001 to 100,000 User	$4.63	14.5%	$3.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGW100000B1	DAGW 50,001 to 100000 User Basic Mnt 1MO	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW100000E1	DAGW 50,001 to 100,000 Users Enh Mnt 1MO	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW10000B1	DAGW 5,001 to 10,000 Users Basic Mnt 1MO	$0.14	0.0%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW10000E1	DAGW 5,001 to 10,000 Users Enh Mnt 1MO	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW25000	DAG WO Aggregator 10,001 to 25,000 Users	$6.48	14.5%	$5.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGW250000	DAG WO Aggregator 100,001 to 250000 User	$3.89	14.5%	$3.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGW250000B1	DAGW 100001 to 250000 User Basic Mnt 1MO	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW250000E1	DAGW 100,001 to 250,000 Users EnhMnt 1MO	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW250001	DAG WO Aggregator 250,001+ Users	$3.57	14.5%	$3.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGW250001B1	DAGW 250,001+ Users Basic Mnt 1MO	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW250001E1	DAGW 250,001+ Users Enh Mnt 1MO	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW25000B1	DAGW 10,001 to 25,000 User Basic Mnt 1MO	$0.11	0.0%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW25000E1	DAGW 10,001 to 25,000 Users Enh Mnt 1MO	$0.14	0.0%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW5000	DAG WO Aggregator Up to 5,000 Users	$11.11	14.5%	$9.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGW50000	DAG WO Aggregator 25,001 to 50,000 Users	$5.51	14.5%	$4.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGW50000B1	DAGW 25,001 to 50,000 User Basic Mnt 1MO	$0.09	0.0%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW50000E1	DAGW 25,001 to 50,000 Users Enh Mnt 1MO	$0.11	0.0%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW5000B1	DAGW Up to 5,000 Users Basic Mnt 1MO	$0.19	0.0%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGW5000E1	DAGW Up to 5,000 Users Enh Mnt 1MO	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DAGWE	DAG WO Aggregator Enterprise (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGWEB1	DAGW Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DAGWEE1	DAGW Enterprise Enh Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DCDBB1	RSA DC Database Host Maint-Bas-1	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCDBE1	RSA DC Database Host Maint-Enh-1	$104.17	0.0%	$104.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCDBEB1	RSA DC Database Host Maint-Bas-1	$4,500.00	0.0%	$4,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCDBEE1	RSA DC Database Host Maint-Enh-1	$6,250.00	0.0%	$6,250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCTAPE12B1	RSA DC Tape Maint-Bas-1	$450.00	0.0%	$450.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCTAPE12E1	RSA DC Tape Maint-Enh-1	$625.00	0.0%	$625.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCTAPE13B1	RSA DC Tape Maint-Bas-1	$750.00	0.0%	$750.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCTAPE13E1	RSA DC Tape Maint-Enh-1	$1,041.67	0.0%	$1,041.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCTAPE2B1	RSA DC Tape Maint-Bas-1	$150.00	0.0%	$150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCTAPE2E1	RSA DC Tape Maint-Enh-1	$208.33	0.0%	$208.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCTAPE4B1	RSA DC Tape Maint-Bas-1	$300.00	0.0%	$300.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCTAPE4E1	RSA DC Tape Maint-Enh-1	$416.67	0.0%	$416.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCTAPEEB1	RSA DC Tape Maint-Bas-1	$4,500.00	0.0%	$4,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DCTAPEEE1	RSA DC Tape Maint-Enh-1	$6,250.00	0.0%	$6,250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DLP-HDD-600GB	Replacement 600GB Hard Disk Drive	$700.00	14.5%	$598.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DPMDDB1	RSA DPM Data Domain Maint-Bas-1	$750.00	0.0%	$750.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DPMDDE1	RSA DPM Data Domain Maint-Enh-1	$1,041.67	0.0%	$1,041.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP 3DSECURE	Designated Support Engineer for 3DSecure	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP ARCHER	Designated Support Engineer for Archer	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP BSAFE	Designated Support Engineer for BSAFE	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP CT	Designated Support Engineer for Access Manager	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP DLP	Designated Support Engineer for DLP	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP ENVISION	Designated Support Engineer for enVision	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP FIM	Designated Support Engineer for FIM	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP FRAUD ACT	Designated Support Engineer for Fraud Action	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP HOSTED AA	Designated Support Engineer for Hosted Adap Auth	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP ONPREM AA	Designated Support Engineer for OnPrem Adap Auth	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP RKM	Designated Support Engineer for Key Manager	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPP SECURID	Designated Support Engineer for SecurID	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPPORT AVK	Designated Support Engineer IMG	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPPORT NW	Designated Support Engineer NetWitness	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
DSE SUPPORT SA	Designated Supp Eng Security Analytics	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DSE SUPPORT STS	Designated Support Engineer Web Threat Detection	$90,000.00	0.0%	$90,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ECAT-BIT9-1000	Bit9 GSR per Host for qty 501-1,000	$5.00	14.5%	$4.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-10000	Bit9 GSR per Host for qty 5,001-10,000	$4.25	14.5%	$3.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-100000	Bit9 GSR per Host for qty 75,001-100,000	$2.50	14.5%	$2.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-100001	Bit9 GSR per Host for qty 100,000+	$2.25	14.5%	$1.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-15000	Bit9 GSR per Host for qty 10,001-15,000	$4.00	14.5%	$3.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-20000	Bit9 GSR per Host for qty 15,001-20,000	$3.75	14.5%	$3.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-250	Bit9 GSR per Host for qty 50-250	$5.50	14.5%	$4.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-2500	Bit9 GSR per Host for qty 1,001-2,500	$4.75	14.5%	$4.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-30000	Bit9 GSR per Host for qty 20,001-30,000	$3.50	14.5%	$2.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-40000	Bit9 GSR per Host for qty 30,001-40,000	$3.25	14.5%	$2.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-500	Bit9 GSR per Host for qty 251-500	$5.25	14.5%	$4.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-5000	Bit9 GSR per Host for qty 2,501-5,000	$4.50	14.5%	$3.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-50000	Bit9 GSR per Host for qty 40,001-50,000	$3.00	14.5%	$2.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-BIT9-75000	Bit9 GSR per Host for qty 50,001-75,000	$2.75	14.5%	$2.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SRVR-SW-B1	1Mon.Basic- ECAT Server Software	$333.33	14.5%	$285.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SRVR-SW-E1	1Mon.Enhan- ECAT Server Software	$416.67	14.5%	$356.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-1000	Agent Lic per Host for qty 501-1,000	$48.25	14.5%	$41.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-10000	Agent Lic per Host for qty 5,001-10,000	$38.75	14.5%	$33.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-100000	Agent Lic per Host for qty 75,001-100,000	$23.25	14.5%	$19.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-100001	Agent Lic per Host for qty 100,000+	$21.50	14.5%	$18.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-15000	Agent Lic per Host for qty 10,001-15,000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-20000	Agent Lic per Host for qty 15,001-20,000	$33.50	14.5%	$28.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-250	Agent Lic per Host for qty 50-250	$55.25	14.5%	$47.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-2500	Agent Lic per Host for qty 1,001-2,500	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-30000	Agent Lic per Host for qty 20,001-30,000	$31.25	14.5%	$26.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-40000	Agent Lic per Host for qty 30,001-40,000	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-500	Agent Lic per Host for qty 251-500	$51.75	14.5%	$44.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-5000	Agent Lic per Host for qty 2,501-5,000	$41.75	14.5%	$35.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-50000	Agent Lic per Host for qty 40,001-50,000	$27.00	14.5%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ECAT-SW-LIC-75000	Agent Lic per Host for qty 50,001-75,000	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ED AA CREDIT	RSA Adaptive Auth Training Credits (1 Credit = $100 Training Dollars	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AAECOM410	Adaptive Authentication eCommerce Back Office Tools	$400.00	0.0%	$400.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AAOP BOFF 210	RSA AA On Prem Back Office Tools Onsite	$7,000.00	0.0%	$7,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AAOP OP 210	RSA AA On Prem for Operators Onsite	$14,000.00	0.0%	$14,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AAOPADM110	RSA Adaptive Authentication Administration On Prem (3 day class	$2,700.00	0.0%	$2,700.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AAOPADM210	RSA Adaptive Authentication Administration (3 day class up to 10 students	$21,000.00	0.0%	$21,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AAOPCUSTOM	RSA AA Custom Class (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AAOPEQUIP SET	RSA Adaptive Authentication Mobile Training Equipment Renta	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AAOPXTRA210	RSA Adaptive Authentication Add'l Student (per student/per day for onsite	$700.00	0.0%	$700.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACCMGRTRAIN CRD	RSA Access Manager Training Credits (1 Credit = $100 Training Dollars	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACD CDW 110	RSA Cyber Defense Workshop	$3,300.00	0.0%	$3,300.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACD CDW 210	RSA Cyber Defense Workshop	$27,000.00	0.0%	$27,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACD IDEA 110	RSA Intelligence-Driven Event Analysi	$2,200.00	0.0%	$2,200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACD IDEA 210	RSA Intelligence-Driven Event Analysi	$18,000.00	0.0%	$18,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACD IHR 110	RSA Incident Handling and Response	$3,300.00	0.0%	$3,300.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACD IHR 210	RSA Incident Handling and Response	$27,000.00	0.0%	$27,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACD MA 110	Malware Analysis open enrollmen	$4,400.00	0.0%	$4,400.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACD MA 210	Malware Analysis dedicatec	$36,000.00	0.0%	$36,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACD TI 110	Threat Intelligence open enrollmen	$2,200.00	0.0%	$2,200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACD TI 210	Threat Intelligence dedicatec	$18,000.00	0.0%	$18,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACD TRAINCREDIT	ACD Training Credits	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACM 110	Three Day Course for IMG	$2,700.00	0.0%	$2,700.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACM 210	RSA Access Cert Mgr Found Onsite	$21,000.00	0.0%	$21,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACMP 110	Four Day Course for IMG	$3,600.00	0.0%	$3,600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACMP 210	RSA Access Cert Mgr Plus Onsite	$28,000.00	0.0%	$28,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACMTRAIN CREDIT	RSA IAM Training Credits	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ACMXTRA210	RSA Access Manager Add'l Student (per student/per day for onsite)	$700.00	0.0%	$700.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AM 628MIG 410	Authentication Manager Migration 6 to 8	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ED AM 728MIG 410	Authentication Manager Migration 7 to 8	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ED AM ADM 110	Auth Manager 8.0 Admin open enrollment	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AM ADM 210	Auth Manager 8.0 Admin dedicated	$14,000.00	0.0%	$14,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AM ADMIN VILT	RSA Auth Manager Admin Video ILT	$1,100.00	0.0%	$1,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AM CUSTOM	Auth Manager Custom Training (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AM INS 110	Auth Manager 8.0 Install open enrollmen	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AM INS 210	Auth Manager 8.0 Install dedicatec	$14,000.00	0.0%	$14,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AM INST VILT	RSA Auth Manager Install Video ILT	$1,100.00	0.0%	$1,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AM TRAIN CREDIT	Authentication Manager Training Credits	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARC EUELN 110	Archer End User Training Services eLearning	$40,000.00	0.0%	$40,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARC EUILT 110	Archer End User Training Services ILT	$50,000.00	0.0%	$50,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARC EUTTT 110	Archer Custom End User Training Services TTT	$30,000.00	0.0%	$30,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCADM VILT	RSA Archer Administration Video ILT	$1,100.00	0.0%	$1,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCADMIN110	RSA Archer Administration (4 day class)	$3,600.00	0.0%	$3,600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCADMIN210	RSA Archer Administration (4 day class up to 10 students)	$28,000.00	0.0%	$28,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCADVADM110	RSA Archer Advanced Administration (4 day class)	$3,600.00	0.0%	$3,600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCADVADM210	RSA Archer Advanced Administration (4 day class up to 10 students)	$28,000.00	0.0%	$28,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCERM110	Getting Started with Enteprise Risk Management (2 day class	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCERM210	Getting Started with Enteprise Risk Management (2 day class	$14,000.00	0.0%	$14,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCHERCUSTOM	Archer Custom Training (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCHEREQUIP SET	RSA Archer Mobile Training Equipment Renta	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCPCM110	Getting Started with Policy & Compliance Management (2 day class	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCPCM210	Getting Started with Policy & Compliance Management (2 day class up to 10 students	$14,000.00	0.0%	$14,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCTRAIN CREDIT	RSA Archer Training Credits (1 Credit = $100 Training Dollars	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ARCXTRA210	RSA Archer Add'l Student (per student/per day for onsite)	$700.00	0.0%	$700.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AV AFX 110	RSA Access Fulfillment Express	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AV ARM 110	RSA Access Request Manager	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AV BRM 110	RSA Business Role Manager	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED AV DAG 110	RSA Data Access Governance	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED CISSP110	CISSP Certification Bootcamp (5 day class)	$3,000.00	0.0%	$3,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED CLCUSTOM	Access Mgr Custom Training (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED CLDEQUIP SET	RSA Cloud Security Mobile Training Equipment Renta	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED CLDSCXTRA210	Cloud Security Fundamentals Add'l Student (per student/per day for onsite	$700.00	0.0%	$700.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED CLDSECFN110	Cloud Security Fundamentals (4 day class)	$3,600.00	0.0%	$3,600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ED CLDSECFN210	Cloud Security Fundamentals (4 day class up to 10 students)	$28,000.00	0.0%	$28,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED CLDSECFNVILT	Cloud Security Fundamentals Video ILT	$1,100.00	0.0%	$1,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED CLRAIN110	RSA Access Manager Administration & Installation and Configuration (4 day class	$3,600.00	0.0%	$3,600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED CLRAIN210	RSA Access Manager Administration & Installation and Configuration (4 day class up to 10 students	$28,000.00	0.0%	$28,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED CPKINSVILT	RSA Digital Certificate Solution Video ILT	$1,100.00	0.0%	$1,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED CTEQUIP SETUP	RSA Access Manager Mobile Training Equipment Renta	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED DLPADM VILT	RSA Data Loss Prevention Administration Video ILT	$1,100.00	0.0%	$1,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED DLPADM110	RSA Data Loss Prevention Administration (4 day class	$3,600.00	0.0%	$3,600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED DLPADM210	RSA Data Loss Prevention Administration (4 day class up to 10 students	$28,000.00	0.0%	$28,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED DLPCUSTOM	RSA Data Loss Prvntn Customized Class (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED DLPEQUIP SETUP	RSA Data Loss Prevention Mobile Training Equipment Renta	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED DLPPLCY210	RSA Data Loss Prevention Policy and Classification (3 day class up to 10 students	$21,000.00	0.0%	$21,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED DLPTRAIN CREDIT	RSA Data Loss Prevention Training Credits (1 Credit = $100 Training Dollars	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED DLPXTRA210	RSA Data Loss Prevention Add'l Student (per student/per day for onsite	$700.00	0.0%	$700.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED DPM TRAIN CRED	DPM Training Credits	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ECAT ADM 210	eCAT Administration dedicated	$14,000.00	0.0%	$14,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ENVADESI110	RSA enVision Administration (5 day class)	$4,500.00	0.0%	$4,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ENVADESI210	RSA enVision Administration (5 day class up to 10 students	$35,000.00	0.0%	$35,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ENVADVADM110	RSA enVision Advanced Administration (5 day class	$4,500.00	0.0%	$4,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ENVADVADM210	RSA enVision Advanced Administration (5 day class up to 10 students	$35,000.00	0.0%	$35,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ENVCUSTOM	RSA ENVISION CUSTOM TRAINING (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ENVEQUIP SET	RSA enVision Mobil Training Equipment Renta	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ENVSNADMINVILT	RSA enVision Administration Video ILT	$1,100.00	0.0%	$1,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ENVTRAIN CREDIT	RSA enVision Training Credits (1 Credit = $100 Training Dollars	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED ENVXTRA210	RSA enVision Add'l Student (per student/per day for onsite)	$700.00	0.0%	$700.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED EQUIP SETUP	RSA SecurID Mobile Training Equipment Renta	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED IMG ADM 110	RSA Identity Mgmt and Gov Admin	$3,600.00	0.0%	$3,600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED IMG ADM 210	RSA Identity Mgmt and Gov Admin	$28,000.00	0.0%	$28,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED KCUSTOM	DCMS Custom Training (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED PKIFNDVILT	RSA Cryptographic and Digital Certificate Concepts Video ILT	$1,100.00	0.0%	$1,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SA ADMIN 110	RSA Sec Analytics Admin Public	$2,700.00	0.0%	$2,700.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SA ADMIN 210	RSA Sec Analytics Admin Onsite	$21,000.00	0.0%	$21,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SA AN 110	RSA Sec Analytics for Analysts Public	$4,500.00	0.0%	$4,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SA AN 210	RSA Sec Analytics for Analysts Onsite	$35,000.00	0.0%	$35,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SA CUSTOM	Rsa Security Analytics Custom (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SA LOGS 110	RSA Security Analytics for Logs Public	$3,600.00	0.0%	$3,600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SA LOGS 210	RSA Security Analytics for Logs Onsite	$28,000.00	0.0%	$28,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SA LOGS 310	RSA Security Analytics for Logs Guide (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SA LOGS LAB	RSA Security Analytics for Logs Lab (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SA TRAIN CREDIT	Security Analytics Training Credits	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SECOPS 110	RSA Security Ops Mgmt Sol Basics Public	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SECOPS 210	RSA Security Ops Mgmt Sol Basics Onsite	$14,000.00	0.0%	$14,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SID ADMIN VILT	RSA SecurID Administration Video ILT	$1,100.00	0.0%	$1,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SID INST VILT	RSA SecurID Installation Video ILT	$1,100.00	0.0%	$1,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SIDADM110	SecurID 7.0 Admin open enrollment	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SIDADM210	SecurID 7.0 Admin Dedicated	$14,000.00	0.0%	$14,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SIDCUSTOM	SecurID Custom Training (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SIDHELPDESK110	RSA SecurID Help Desk Basics (1 day class)	$900.00	0.0%	$900.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SIDHELPDESK210	RSA SecurID Help Desk Basics Onsite (1 day class up to 10 students	$7,000.00	0.0%	$7,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SIDINS110	SecurID 7.0 Install open enrollment	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SIDINS210	SecurID 7.0 Install & Config dedicated	$14,000.00	0.0%	$14,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SIDTRAIN CREDIT	RSA SecruID Training Credits (1 Credit = $100 Training Dollars	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SIDXTRA210	RSA SecurID Add'l Student (per student/per day for onsite)	$700.00	0.0%	$700.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SL TRAIN CREDIT	Security Awareness Role-Based Train Cred	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPM_01	App Security Fund for Managers 1-9 Lic (Annual)	$275.00	0.0%	$275.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPM_02	App Security Fund for Managers 10-24 Lic (Annual)	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPM_03	App Security Fund for Managers 25-99 Lic (Annual)	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPM_04	App Security Fund for Managers 100-249 Lic (Annual)	$150.00	0.0%	$150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPM_05	App Security Fund for Managers 250-499 Lic (Annual)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPM_06	App Security Fund for Managers 500-749 Lic (Annual)	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPM_07	App Security Fund for Managers 750+ Lic (Annual) (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPPSCF_01	App Sec Fund 1-9 Lic (Annual)	$275.00	0.0%	$275.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPPSCF_02	App Sec Fund 10-24 Lic (Annual)	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPPSCF_03	App Sec Fund 25-99 Lic (Annual)	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPPSCF_04	App Sec Fund 100-249 Lic (Annual)	$150.00	0.0%	$150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPPSCF_05	App Sec Fund 250-499 Lic (Annual)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPPSCF_06	App Sec Fund 500-749 Lic (Annual)	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLAPPSCF_07	App Sec Fund 750+ Lic (Annual)	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLCC_01	Secure Client/Server Development in C/C++ 1-9 Lic (Annual	$275.00	0.0%	$275.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLCC_02	Secure Client/Server Development in C/C++ 10-24 Lic (Annual	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLCC_03	Secure Client/Server Development in C/C++ 25-99 Lic (Annual	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLCC_04	Secure Client/Server Development in C/C++ 100-249 Lic (Annual)	$150.00	0.0%	$150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLCC_05	Secure Client/Server Development in C/C++ 250-499 Lic (Annual)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLCC_06	Secure Client/Server Development in C/C++ 500-749 Lic (Annual)	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLCC_07	Secure Client/Server Development in C/C++ 750+ Lic (Annual) (Custom Quoted) (Custom Quoted	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLCUSTOM	Security Awareness Role-Based Custom (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLENT1CRS	One Enterprise Security Concepts Course (Perpetual)	$65,000.00	0.0%	$65,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLENT2CRS	Two Enterprise Security Concepts Courses (Perpetual)	$117,000.00	0.0%	$117,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLENT3CRS	Three Enterprise Security Concepts Courses (Perpetual	$156,000.00	0.0%	$156,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLHOST_01	Hosting Fee 0-999 Lic (Annual)	$10.00	0.0%	$10.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLHOST_02	Hosting Fee 1000+ Lic (Annual)	$7.00	0.0%	$7.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLJAVA_01	Secure Web Development in Java 1-9 Lic (Annual)	$275.00	0.0%	$275.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLJAVA_02	Secure Web Development in Java 10-24 Lic (Annual)	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLJAVA_03	Secure Web Development in Java 25-99 Lic (Annual)	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLJAVA_04	Secure Web Development in Java 100-249 Lic (Annual)	$150.00	0.0%	$150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLJAVA_05	Secure Web Development in Java 250-499 Lic (Annual)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLJAVA_06	Secure Web Development in Java 500-749 Lic (Annual)	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLJAVA_07	Secure Web Development in Java 750+ Lic (Annual) (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLMAINT	Annual Maint (25% of Orig Lic) (Annual) (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLNET_01	Secure Web Development in .NET 1-9 Lic (Annual)	$275.00	0.0%	$275.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLNET_02	Secure Web Development in .NET 10-24 Lic (Annual)	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLNET_03	Secure Web Development in .NET 25-99 Lic (Annual)	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLNET_04	Secure Web Development in .NET 100-249 Lic (Annual)	$150.00	0.0%	$150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ED SLNET_05	Secure Web Development in .NET 250-499 Lic (Annual)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLNET_06	Secure Web Development in .NET 500-749 Lic (Annual)	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLNET_07	Secure Web Development in .NET 750+ Lic (Annual) (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLPHP_01	Secure Web Development in PHP 1-9 Lic (Annual)	$275.00	0.0%	$275.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLPHP_02	Secure Web Development in PHP 10-24 Lic (Annual)	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLPHP_03	Secure Web Development in PHP 25-99 Lic (Annual)	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLPHP_04	Secure Web Development in PHP 100-249 Lic (Annual)	$150.00	0.0%	$150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLPHP_05	Secure Web Development in PHP 250-499 Lic (Annual)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLPHP_06	Secure Web Development in PHP 500-749 Lic (Annual)	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLPHP_07	Secure Web Development in PHP 750+ Lic (Annual)	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSAR_01	Security Architecture & Design 1-9 Lic (Annual)	$275.00	0.0%	$275.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSAR_02	Security Architecture & Design 10-24 Lic (Annual)	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSAR_03	Security Architecture & Designs 25-99 Lic (Annual)	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSAR_04	Security Architecture & Design 100-249 Lic (Annual)	$150.00	0.0%	$150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSAR_05	Security Architecture & Design 250-499 Lic (Annual)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSAR_06	Security Architecture & Design 500-749 Lic (Annual)	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSAR_07	Security Architecture & Design 750+ Lic (Annual) (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSYSAD_01	Sec101 Sys Admin 1-9 Lic (Annual)	$275.00	0.0%	$275.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSYSAD_02	Sec101 Sys Admin 10-24 Lic (Annual)	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSYSAD_03	Sec101 Sys Admin 25-99 Lic (Annual)	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSYSAD_04	Sec101 Sys Admin 100-249 Lic (Annual)	$150.00	0.0%	$150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSYSAD_05	Sec101 Sys Admin 250-499 Lic (Annual)	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSYSAD_06	Sec101 Sys Admin 500-749 Lic (Annual)	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SLSYSAD_07	Sec101 Sys Admin 750+ Lic (Annual)	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED STS BAS 210	RSA WTD Forensics & Mitigator Basics	$15,000.00	0.0%	$15,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED STS TRAIN CRED	RSA WTD Training Credits	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SW CUSTOM	RSA Security Awareness Assessment Custom (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED SW TRAIN CREDIT	RSA Security Awareness Assessment Train Cred	$100.00	0.0%	$100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED VRM 110	RSA Vulnerability and Risk Mgmt Public	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED VRM 210	RSA Vulnerability and Risk Mgmt Onsite	$14,000.00	0.0%	$14,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED VRM 310	RSA Vulnerability and Risk Mgmt Guide (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ED VRM LAB	RSA Vulnerability and Risk Mgmt Lab (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1-HW-DLP-CONT	RSA DLP Cont App Mnt-Enh-1	$166.67	0.0%	$166.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1-HWDLP-CONT-S2	1M Enh DLP Network Controller Appl Ser 2	$291.67	0.0%	$291.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1-HW-DLP-ICAP	RSA DLP ICAP Svr App Mnt-Enh-1	$166.67	0.0%	$166.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1-HWDLP-ICAP-S2	1M Enh DLP Network ICAP Srv Appl. Ser 2	$291.67	0.0%	$291.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1-HW-DLP-INT	RSA DLP Interceptor App Mnt-Enh-1	$166.67	0.0%	$166.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1-HWDLP-INT-S2	1M Enh DLP Network Interceptor App Ser 2	$291.67	0.0%	$291.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1-HW-DLP-SENS	RSA DLP Sensor App Mnt-Enh-1	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1-HWDLP-SENS-S2	1M Enh DLP Network Sensor Appl. Series 2	$333.33	0.0%	$333.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-1000	RSA DLP DCEDB SW-Mnt-Enh-1	$1.17	0.0%	$1.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-10000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.89	0.0%	$0.89	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-100000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.47	0.0%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-100001	RSA DLP DCEDB SW-Mnt-Enh-1	$0.43	0.0%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-15000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.81	0.0%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-20000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.74	0.0%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-2500	RSA DLP DCEDB SW-Mnt-Enh-1	$1.07	0.0%	$1.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-30000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.68	0.0%	$0.68	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-40000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.62	0.0%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-500	RSA DLP DCEDB SW-Mnt-Enh-1	$1.29	0.0%	$1.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-5000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.97	0.0%	$0.97	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-50000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.56	0.0%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DCEDB-75000	RSA DLP DCEDB SW-Mnt-Enh-1	$0.52	0.0%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-1000	RSA DLP DC SW Maint-Enh-1	$0.94	0.0%	$0.94	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-10000	RSA DLP DC SW Maint-Enh-1	$0.68	0.0%	$0.68	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-100000	RSA DLP DC SW Maint-Enh-1	$0.33	0.0%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-100001	RSA DLP DC SW Maint-Enh-1	$0.29	0.0%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-15000	RSA DLP DC SW Maint-Enh-1	$0.62	0.0%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-20000	RSA DLP DC SW Maint-Enh-1	$0.55	0.0%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-2500	RSA DLP DC SW Maint-Enh-1	$0.84	0.0%	$0.84	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-30000	RSA DLP DC SW Maint-Enh-1	$0.50	0.0%	$0.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-40000	RSA DLP DC SW Maint-Enh-1	$0.45	0.0%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-500	RSA DLP DC SW Maint-Enh-1	$1.04	0.0%	$1.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-5000	RSA DLP DC SW Maint-Enh-1	$0.76	0.0%	$0.76	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-50000	RSA DLP DC SW Maint-Enh-1	$0.40	0.0%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPDC-75000	RSA DLP DC SW Maint-Enh-1	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-1000	RSA DLP ED SW-Mnt-Enh-1	$0.63	0.0%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-10000	RSA DLP ED SW-Mnt-Enh-1	$0.50	0.0%	$0.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-100000	RSA DLP ED SW-Mnt-Enh-1	$0.30	0.0%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-100001	RSA DLP ED SW-Mnt-Enh-1	$0.28	0.0%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-15000	RSA DLP ED SW-Mnt-Enh-1	$0.47	0.0%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-20000	RSA DLP ED SW-Mnt-Enh-1	$0.43	0.0%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-2500	RSA DLP ED SW-Mnt-Enh-1	$0.58	0.0%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-30000	RSA DLP ED SW-Mnt-Enh-1	$0.40	0.0%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-40000	RSA DLP ED SW-Mnt-Enh-1	$0.38	0.0%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-500	RSA DLP ED SW-Mnt-Enh-1	$0.67	0.0%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-5000	RSA DLP ED SW-Mnt-Enh-1	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-50000	RSA DLP ED SW-Mnt-Enh-1	$0.35	0.0%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPED-75000	RSA DLP ED SW-Mnt-Enh-1	$0.33	0.0%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-1000	RSA DLP EDEE SW-Mnt-Enh-1	$0.63	0.0%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-10000	RSA DLP EDEE SW-Mnt-Enh-1	$0.50	0.0%	$0.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-100000	RSA DLP EDEE SW-Mnt-Enh-1	$0.30	0.0%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-100001	RSA DLP EDEE SW-Mnt-Enh-1	$0.28	0.0%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-15000	RSA DLP EDEE SW-Mnt-Enh-1	$0.47	0.0%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-20000	RSA DLP EDEE SW-Mnt-Enh-1	$0.43	0.0%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-2500	RSA DLP EDEE SW-Mnt-Enh-1	$0.58	0.0%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-30000	RSA DLP EDEE SW-Mnt-Enh-1	$0.40	0.0%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-40000	RSA DLP EDEE SW-Mnt-Enh-1	$0.38	0.0%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-500	RSA DLP EDEE SW-Mnt-Enh-1	$0.67	0.0%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-5000	RSA DLP EDEE SW-Mnt-Enh-1	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-50000	RSA DLP EDEE SW-Mnt-Enh-1	$0.35	0.0%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPEE-75000	RSA DLP EDEE SW-Mnt-Enh-1	$0.33	0.0%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPST-100000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.11	0.0%	$1.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
EM1SW-DLPST-100001	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.02	0.0%	$1.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPSTE-1000	RSA DLP DLPSTE SW-Mnt-Enh-1	$2.51	0.0%	$2.51	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPSTE-10000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.96	0.0%	$1.96	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPSTE-15000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.81	0.0%	$1.81	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPSTE-20000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.66	0.0%	$1.66	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPSTE-2500	RSA DLP DLPSTE SW-Mnt-Enh-1	$2.31	0.0%	$2.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPSTE-30000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.53	0.0%	$1.53	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPSTE-40000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.41	0.0%	$1.41	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPSTE-500	RSA DLP DLPSTE SW-Mnt-Enh-1	$2.73	0.0%	$2.73	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPSTE-5000	RSA DLP DLPSTE SW-Mnt-Enh-1	$2.13	0.0%	$2.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPSTE-50000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.30	0.0%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-DLPSTE-75000	RSA DLP DLPSTE SW-Mnt-Enh-1	$1.20	0.0%	$1.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-1000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.94	0.0%	$0.94	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-10000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.75	0.0%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-100000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.45	0.0%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-100001	RSA DLP EDEEB SW-Mnt-Enh-1	$0.42	0.0%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-15000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.70	0.0%	$0.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-20000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.65	0.0%	$0.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-2500	RSA DLP EDEEB SW-Mnt-Enh-1	$0.87	0.0%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-30000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.61	0.0%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-40000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.56	0.0%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-500	RSA DLP EDEEB SW-Mnt-Enh-1	$1.01	0.0%	$1.01	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-5000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.81	0.0%	$0.81	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-50000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.52	0.0%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-EDEEB-75000	RSA DLP EDEEB SW-Mnt-Enh-1	$0.49	0.0%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-1000	RSA DLP NMEFB SW-Mnt-Enh-1	$1.08	0.0%	$1.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-10000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.87	0.0%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-100000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.52	0.0%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-100001	RSA DLP NMEFB SW-Mnt-Enh-1	$0.49	0.0%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-15000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.60	0.0%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-20000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.75	0.0%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-2500	RSA DLP NMEFB SW-Mnt-Enh-1	$1.00	0.0%	$1.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-30000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.70	0.0%	$0.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-40000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.65	0.0%	$0.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-500	RSA DLP NMEFB SW-Mnt-Enh-1	$1.16	0.0%	$1.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-5000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.93	0.0%	$0.93	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-50000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.60	0.0%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NMEFB-75000	RSA DLP NMEFB SW-Mnt-Enh-1	$0.56	0.0%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-1000	RSA DLP NWENF Mnt-Enh-1	$0.77	0.0%	$0.77	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-10000	RSA DLP NWENF Mnt-Enh-1	$0.62	0.0%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-100000	RSA DLP NWENF Mnt-Enh-1	$0.37	0.0%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-100001	RSA DLP NWENF Mnt-Enh-1	$0.35	0.0%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-15000	RSA DLP NWENF Mnt-Enh-1	$0.58	0.0%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-20000	RSA DLP NWENF Mnt-Enh-1	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-2500	RSA DLP NWENF Mnt-Enh-1	$0.72	0.0%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-30000	RSA DLP NWENF Mnt-Enh-1	$0.50	0.0%	$0.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-40000	RSA DLP NWENF Mnt-Enh-1	$0.46	0.0%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-500	RSA DLP NWENF Mnt-Enh-1	$0.83	0.0%	$0.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-5000	RSA DLP NWENF Mnt-Enh-1	$0.67	0.0%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-50000	RSA DLP NWENF Mnt-Enh-1	$0.43	0.0%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWENF-75000	RSA DLP NWENF Mnt-Enh-1	$0.40	0.0%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-1000	RSA DLP NWMON Mnt-Enh-1	$0.77	0.0%	$0.77	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-10000	RSA DLP NWMON Mnt-Enh-1	$0.62	0.0%	$0.62	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-100000	RSA DLP NWMON Mnt-Enh-1	$0.37	0.0%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-100001	RSA DLP NWMON Mnt-Enh-1	$0.35	0.0%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-15000	RSA DLP NWMON Mnt-Enh-1	$0.58	0.0%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-20000	RSA DLP NWMON Mnt-Enh-1	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-2500	RSA DLP NWMON Mnt-Enh-1	$0.72	0.0%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-30000	RSA DLP NWMON Mnt-Enh-1	$0.50	0.0%	$0.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-40000	RSA DLP NWMON Mnt-Enh-1	$0.46	0.0%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-500	RSA DLP NWMON Mnt-Enh-1	$0.83	0.0%	$0.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-5000	RSA DLP NWMON Mnt-Enh-1	$0.67	0.0%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-50000	RSA DLP NWMON Mnt-Enh-1	$0.43	0.0%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1SW-NWMON-75000	RSA DLP NWMON Mnt-Enh-1	$0.40	0.0%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-1000	RSA DLP NWENFUG-Mnt-Enh-1	$0.39	0.0%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-10000	RSA DLP NWENFUG-Mnt-Enh-1	$0.31	0.0%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-100000	RSA DLP NWENFUG-Mnt-Enh-1	$0.19	0.0%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-100001	RSA DLP NWENFUG-Mnt-Enh-1	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-15000	RSA DLP NWENFUG-Mnt-Enh-1	$0.29	0.0%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-20000	RSA DLP NWENFUG-Mnt-Enh-1	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-2500	RSA DLP NWENFUG-Mnt-Enh-1	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-30000	RSA DLP NWENFUG-Mnt-Enh-1	$0.25	0.0%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-40000	RSA DLP NWENFUG-Mnt-Enh-1	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-500	RSA DLP NWENFUG-Mnt-Enh-1	$0.41	0.0%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-5000	RSA DLP NWENFUG-Mnt-Enh-1	$0.33	0.0%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-50000	RSA DLP NWENFUG-Mnt-Enh-1	$0.22	0.0%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM1UG-NWENF-75000	RSA DLP NWENFUG-Mnt-Enh-1	$0.20	0.0%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM-HW-DLPEOS-CONT	DLP Controller Appl EOS 2014 EnhMnt 1Mo	$166.67	0.0%	$166.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM-HW-DLPEOS-ICAP	DLP ICAP Appl EOS 2014 EnhMnt 1Mo	$166.67	0.0%	$166.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM-HW-DLPEOS-INT	DLP Inteceptor Appl EOS 2014 EnhMnt 1Mo	$166.67	0.0%	$166.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
EM-HW-DLPEOS-SENS	DLP Sensor Appl EOS 2014 EnhMnt 1Mo	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENG-LANG-PP	English Localization Plat Perp	$30,800.00	14.5%	$26,334.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENG-LANG-PPE-MNT	Eng Localization Plat Perp E Maint 1MC	$641.67	0.0%	$641.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENG-LANG-PP-MNT	English Localization Plat Perp Maint 1MC	$462.00	0.0%	$462.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENG-LANG-PP-NC	English Localization Plat Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENG-LANG-PT	English Localization Plat Term 1MC	$733.33	14.5%	$627.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENG-LANG-PTB-MNT	Eng Localization Plat Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENG-LANG-PTE-MNT	Eng Localization Plat Term E Maint 1MC	$51.33	0.0%	$51.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENG-LANG-PT-NC	English Localization Plat Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENG-LANG-SP	English Localization Sol Perp	$123,200.00	14.5%	$105,336.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENG-LANG-SPE-MNT	Eng Localization Sol Perp E Maint 1MO	$2,566.67	0.0%	$2,566.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENG-LANG-SP-MNT	English Localization Sol Perp Maint 1MC	$1,848.00	0.0%	$1,848.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENG-LANG-SP-NC	English Localization Sol Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ENG-LANG-ST	English Localization Sol Term 1MO	$2,933.33	14.5%	$2,508.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENG-LANG-STB-MNT	Eng Localization Sol Term B Maint 1MO	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENG-LANG-STE-MNT	Eng Localization Sol Term E Maint 1MO	$205.33	0.0%	$205.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENG-LANG-ST-NC	English Localization Sol Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-100K-P	Enterprise 40001-100000 Perp Lic w/ 1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-100K-P-MNT	Enterprise 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-100K-P-MNT-E	Enterprise 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-100K-P-MNT-UP	Enterprise 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-100K-T	Enterprise 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-100K-T-MNT	Enterprise 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-100K-T-MNT-E	Enterprise 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-1500-P	Enterprise 0-1500 Perp Lic w/ 1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-1500-P-MNT	Enterprise 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-1500-P-MNT-E	Enterprise 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-1500-P-MNT-UP	Enterprise 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-1500-T	Enterprise 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-1500-T-MNT	Enterprise 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-1500-T-MNT-E	Enterprise 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-40K-P	Enterprise 5001-40000 Perp Lic w/ 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-40K-P-MNT	Enterprise 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-40K-P-MNT-E	Enterprise 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-40K-P-MNT-UP	Enterprise 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-40K-T	Enterprise 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-40K-T-MNT	Enterprise 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-40K-T-MNT-E	Enterprise 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-5K-P	Enterprise 1501-5000 Perp Lic w/ 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-5K-P-MNT	Enterprise 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-5K-P-MNT-E	Enterprise 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-5K-P-MNT-UP	Enterprise 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-5K-T	Enterprise 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-5K-T-MNT	Enterprise 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-5K-T-MNT-E	Enterprise 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-G100K-P	Enterprise G100000 Perp Lic w/ 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-G100K-P-MNT	Enterprise G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-G100K-P-MNT-E	Enterprise G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-G100K-P-MNT-UP	Enterprise G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-G100K-T	Enterprise G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-G100K-T-MNT	Enterprise G100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-G100K-T-MNT-E	Enterprise G100000 Term Enh Maint [Per Month Pricing]	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-USER-P	Enterprise User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-USER-P-MNT	Enterprise User Perp Basic Maint [Per Month Pricing	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-USER-P-MNT-E	Enterprise User Perp Enh Maint [Per Month Pricing]	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-USER-P-MNT-UP	Enterprise User Perp Maint Upg [Per Month Pricing]	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-USER-T	Enterprise User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ENT-USER-T-MNT	Enterprise User Term Basic Maint [Per Month Pricing	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENT-USER-T-MNT-E	Enterprise User Term Enh Maint [Per Month Pricing]	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENV API SUPPORT 1YR	Advanced API Support 12 months	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENV API SUPPORT 2YR	Advanced API Support 24 months	$20,000.00	0.0%	$20,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ENV API SUPPORT 3YR	Advanced API Support 36 months	$30,000.00	0.0%	$30,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FA APSC SET UP	A-PHISH FULL SVC SETUP FEE	$8,000.00	14.5%	$6,840.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FA ATSC SET UP	A-TROJAN FULL SVC SETUP FEE	$8,000.00	14.5%	$6,840.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-100K-P	Fed Asmt Auth40001-100K PerpLic1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-100K-P-MNT	Fed Asmt Auth 40001-100K Perp BasicMaint	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-100K-P-MNT-E	Fed Asmt Auth 40001-100K Perp Enh Maint	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-100K-P-MNT-UP	Fed Asmt Auth 40001-100K Perp Maint Upg	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-100K-T	Fed Asmt Auth 40001-100000Term	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-100K-T-MNT	Fed Asmt Auth 40001-100K Term BasicMaint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-100K-T-MNT-E	Fed Asmt Auth 40001-100K Term Enh Maint	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-1500-P	Fed Asmt Auth 0-1500PerpLic w/1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-1500-P-MNT	Fed Asmt Auth 0-1500 Perp Basic Maint	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-1500-P-MNT-E	Fed Asmt Auth 0-1500 Perp Enh Maint	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-1500-P-MNT-UP	Fed Asmt Auth 0-1500 Perp Maint Upg	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-1500-T	Fed Asmt Auth 0-1500 Term	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-1500-T-MNT	Fed Asmt Auth 0-1500 Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-1500-T-MNT-E	Fed Asmt Auth 0-1500 Term Enh Maint	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-40K-P	Fed Asmt Auth 5001-40K PerpLic 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-40K-P-MNT	Fed Asmt Auth 5001-40K Perp Basic Maint	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-40K-P-MNT-E	Fed Asmt Auth 5001-40K Perp Enh Maint	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-40K-P-MNT-UP	Fed Asmt Auth 5001-40000 Perp Maint Upg	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-40K-T	Fed Asmt Auth 5001-40000 Term	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-40K-T-MNT	Fed Asmt Auth 5001-40000 Term BasicMaint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-40K-T-MNT-E	Fed Asmt Auth 5001-40K Term Enh Maint	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-5K-P	Fed Asmt Auth 1501-5K PerpLic 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-5K-P-MNT	Fed Asmt Auth 1501-5K Perp Basic Maint	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-5K-P-MNT-E	Fed Asmt Auth 1501-5K Perp Enh Maint	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-5K-P-MNT-UP	Fed Asmt Auth 1501-5000 Perp Maint Upg	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-5K-T	Fed Asmt Auth 1501-5000 Term	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-5K-T-MNT	Fed Asmt Auth 1501-5000 Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-5K-T-MNT-E	Fed Asmt Auth 1501-5K Term Enh Maint	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-G100K-P	Fed Asmt Auth G100K Perp Lic 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-G100K-P-MNT	Fed Asmt Auth G100K Perp Basic Maint	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-G100K-P-MNT-E	Fed Asmt Auth G100000 Perp Enh Maint	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-G100K-P-MNT-UP	Fed Asmt Auth G100000 Perp Maint Upg	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-G100K-T	Fed Asmt Auth G100000 Term	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-G100K-T-MNT	Fed Asmt Auth G100000 Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-G100K-T-MNT-E	Fed Asmt Auth G100000 Term Enh Maint	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAAPS006C1	A-PHISH FULL SVC 6 ATTACKS for 1 YEAR	$15,240.00	14.5%	$13,030.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAAPS006CE	A-PHISH FULL SVC 6 ATTACKS - EXTRA INCIDENTS	$15,240.00	14.5%	$13,030.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAAPS012C1	A-PHISH FULL SVC 12 ATTACKS for 1 YEAR	$19,920.00	14.5%	$17,031.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAAPS012CE	A-PHISH FULL SVC 12 ATTACKS - EXTRA INCIDENTS	$19,920.00	14.5%	$17,031.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAAPS025C1	A-PHISH FULL SVC 25 ATTACKS for 1 YEAR	$27,600.00	14.5%	$23,598.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAAPS025CE	A-PHISH FULL SVC 25 ATTACKS - EXTRA INCIDENTS	$27,600.00	14.5%	$23,598.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAAPS050C1	A-PHISH FULL SVC 50 ATTACKS for 1 YEAR	$45,600.00	14.5%	$38,988.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
FAAPS050CE	A-PHISH FULL SVC 50 ATTACKS - EXTRA INCIDENTS	$45,600.00	14.5%	$38,988.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAAPS100C1	A-PHISH FULL SVC 100 ATTACKS for 1 YEAR	$73,200.00	14.5%	$62,586.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAAPS100CE	A-PHISH FULL SVC 100 ATTACKS - EXTRA INCIDENTS	$73,200.00	14.5%	$62,586.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARAS06DSC1	RSA FA Anti-Rogue App unlimited detection and up to 6 shutdowns for 1 year	$31,920.00	14.5%	$27,291.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARAS06DSCE	RSA FA Anti-Rogue App unlimited detection and up to 6 shutdowns - EXTRA INCIDENTS	$31,920.00	14.5%	$27,291.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARAS100DSC1	RSA FA Anti-Rogue App unlimited detection and up to 100 shutdowns for 1 year	$74,400.00	14.5%	$63,612.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARAS100DSCE	RSA FA Anti-Rogue App unlimited detection and up to 100 shutdowns - EXTRA INCIDENTS	$74,400.00	14.5%	$63,612.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARAS15DSC1	RSA FA Anti-Rogue App unlimited detection and up to 12 shutdowns for 1 year	$42,000.00	14.5%	$35,910.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARAS15DSCE	RSA FA Anti-Rogue App unlimited detection and up to 12 shutdowns - EXTRA INCIDENTS	$42,000.00	14.5%	$35,910.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARAS30DSC1	RSA FA Anti-Rogue App unlimited detection and up to 25 shutdowns for 1 year	$50,400.00	14.5%	$43,092.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARAS30DSCE	RSA FA Anti-Rogue App unlimited detection and up to 25 shutdowns - EXTRA INCIDENTS	$50,400.00	14.5%	$43,092.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARAS50DSC1	RSA FA Anti-Rogue App unlimited detection and up to 50 shutdowns for 1 year	$60,000.00	14.5%	$51,300.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARAS50DSCE	RSA FA Anti-Rogue App unlimited detection and up to 50 shutdowns - EXTRA INCIDENTS	$60,000.00	14.5%	$51,300.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARASDOC1	RSA FA Anti-Rogue App detection only for 1 year	$39,000.00	14.5%	$33,345.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAARASSSC1	RSA FA Anti-Rogue App single shutdown	$900.00	14.5%	$769.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAATS006C1	A-TROJAN 6 ATTACKS for 1 YEAR	$9,084.50	14.5%	$7,767.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAATS006CE	A-TROJAN 6 ATTACKS - EXTRA INCIDENTS	$9,084.50	14.5%	$7,767.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAATS012C1	A-TROJAN 12 ATTACKS for 1 YEAR	$11,953.31	14.5%	$10,220.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAATS012CE	A-TROJAN 12 ATTACKS - EXTRA INCIDENTS	$11,953.31	14.5%	$10,220.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAATS025C1	A-TROJAN 25 ATTACKS for 1 YEAR	$16,601.75	14.5%	$14,194.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAATS025CE	A-TROJAN 25 ATTACKS - EXTRA INCIDENTS	$16,601.75	14.5%	$14,194.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAATS050C1	A-TROJAN 50 ATTACKS for 1 YEAR	$27,216.00	14.5%	$23,269.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAATS050CE	A-TROJAN 50 ATTACKS - EXTRA INCIDENTS	$27,216.00	14.5%	$23,269.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAATS100C1	A-TROJAN 100 ATTACKS for 1 YEAR	$43,200.00	14.5%	$36,936.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAATS100CE	A-TROJAN 100 ATTACKS - EXTRA INCIDENTS	$43,200.00	14.5%	$36,936.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-USER-P	Fed Asmt Auth User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-USER-P-MNT	Fed Asmt Auth User Perp Basic Maint	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-USER-P-MNT-E	Fed Asmt Auth User Perp Enh Maint	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-USER-P-MNT-UP	Fed Asmt Auth User Perp Maint Upg	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-USER-T	Fed Asmt Auth User Term w/ 1ODA	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAA-USER-T-MNT	Fed Asmt Auth User Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAA-USER-T-MNT-E	Fed Asmt Auth User Term Enh Maint	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FAFS-000006	FA FULL SVC 6 ATTACKS MO FEE	$1,270.00	14.5%	$1,085.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAFS-000025	FA FULL SVC 25 ATTACKS MO FEE	$2,300.00	14.5%	$1,966.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAFS-000050	FA FULL SVC 50 ATTACKS MO FEE	$3,800.00	14.5%	$3,249.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAFS-000100	FA FULL SVC 100 ATTACKS MO FEE	$6,100.00	14.5%	$5,215.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAFS-000300	FA FULL SVC 300 ATTACKS MO FEE	$14,000.00	14.5%	$11,970.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAFS-000600	FA FULL SVC 600 ATTACKS MO FEE	$20,500.00	14.5%	$17,527.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FAFS-001000	FA FULL SVC 1000 ATTACKS MO FEE	$26,000.00	14.5%	$22,230.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-100K-P	Fed Cont Monitor 40001-100K Perp Lic1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-100K-P-MNT	Fed Cont Monitor40001-100K Perp BasicMnt	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-100K-P-MNT-E	Fed Cont Monitor 40001-100K Perp Enh Mnt	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-100K-P-MNT-UP	Fed Cont Monitor40001-100K Perp MaintUpg	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-100K-T	Fed Cont Monitor 40001-100000Term	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-100K-T-MNT	Fed Cont Monitor40001-100KTermBasicMaint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-100K-T-MNT-E	Fed Cont Monitor40001-100KTerm Enh Maint	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-1500-P	Fed Cont Monitor 0-1500 Perp Lic w/1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-1500-P-MNT	Fed Cont Monitor 0-1500 Perp Basic Maint	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-1500-P-MNT-E	Fed Cont Monitor 0-1500 Perp Enh Maint	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-1500-P-MNT-UP	Fed Cont Monitor 0-1500 Perp Maint Upg	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-1500-T	Fed Cont Monitor 0-1500 Term	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-1500-T-MNT	Fed Cont Monitor 0-1500 Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-1500-T-MNT-E	Fed Cont Monitor 0-1500 Term Enh Maint	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-40K-P	Fed Cont Monitor 5001-40K Perp Lic 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-40K-P-MNT	Fed Cont Monitor 5001-40K Perp Basic Mnt	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-40K-P-MNT-E	Fed Cont Monitor 5001-40K Perp Enh Maint	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-40K-P-MNT-UP	Fed Cont Monitor5001-40000Perp Maint Upg	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-40K-T	Fed Cont Monitor 5001-40000 Term	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-40K-T-MNT	Fed Cont Monitor5001-40K Term BasicMaint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-40K-T-MNT-E	Fed Cont Monitor 5001-40K Term Enh Maint	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-5K-P	Fed Cont Monitor 1501-5K Perp Lic 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-5K-P-MNT	Fed Cont Monitor 1501-5K Perp Basic Mnt	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-5K-P-MNT-E	Fed Cont Monitor 1501-5K Perp Enh Maint	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-5K-P-MNT-UP	Fed Cont Monitor 1501-5000Perp Maint Upg	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-5K-T	Fed Cont Monitor 1501-5000 Term	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-5K-T-MNT	Fed Cont Monitor1501-5000Term BasicMaint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-5K-T-MNT-E	Fed Cont Monitor 1501-5K Term Enh Maint	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-G100K-P	Fed Cont Monitor G100K Perp Lic 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-G100K-P-MNT	Fed Cont Monitor G100K Perp Basic Maint	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-G100K-P-MNT-E	Fed Cont Monitor G100000 Perp Enh Maint	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-G100K-P-MNT-UP	Fed Cont Monitor G100000 Perp Maint Upg	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-G100K-T	Fed Cont Monitor G100000 Term	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-G100K-T-MNT	Fed Cont Monitor G100000Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-G100K-T-MNT-E	Fed Cont Monitor G100000 Term Enh Maint	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-USER-P	Fed Cont Monitor User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-USER-P-MNT	Fed Cont Monitor User Perp Basic Maint	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-USER-P-MNT-E	Fed Cont Monitor User Perp Enh Maint	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-USER-P-MNT-UP	Fed Cont Monitor User Perp Maint Upg	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-USER-T	Fed Cont Monitor User Term w/ 1ODA	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FCM-USER-T-MNT	Fed Cont Monitor User Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FCM-USER-T-MNT-E	Fed Cont Monitor User Term Enh Maint	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-100K-P	Fed Enterprise 40001-100K Perp Lic1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FENT-100K-P-MNT	Fed Enterprise 40001-100K Perp Basic Mnt	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-100K-P-MNT-E	Fed Enterprise 40001-100K Perp Enh Mnt	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-100K-P-MNT-UP	Fed Enterprise 40001-100K Perp Maint Upg	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-100K-T	Fed Enterprise 40001-100000Term	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FENT-100K-T-MNT	Fed Enterprise40001-100KTerm Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-100K-T-MNT-E	Fed Enterprise 40001-100K Term Enh Maint	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-1500-P	Fed Enterprise 0-1500 Perp Lic w/1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FENT-1500-P-MNT	Fed Enterprise 0-1500 Perp Basic Maint	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-1500-P-MNT-E	Fed Enterprise 0-1500 Perp Enh Maint	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-1500-P-MNT-UP	Fed Enterprise 0-1500 Perp Maint Upg	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-1500-T	Fed Enterprise 0-1500 Term	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
FENT-1500-T-MNT	Fed Enterprise 0-1500 Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-1500-T-MNT-E	Fed Enterprise 0-1500 Term Enh Maint	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-40K-P	Fed Enterprise 5001-40K Perp Lic 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FENT-40K-P-MNT	Fed Enterprise 5001-40K Perp Basic Mnt	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-40K-P-MNT-E	Fed Enterprise 5001-40K Perp Enh Maint	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-40K-P-MNT-UP	Fed Enterprise 5001-40000 Perp Maint Upg	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-40K-T	Fed Enterprise 5001-40000 Term	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FENT-40K-T-MNT	Fed Enterprise5001-40000Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-40K-T-MNT-E	Fed Enterprise 5001-40K Term Enh Maint	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-5K-P	Fed Enterprise 1501-5K Perp Lic 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FENT-5K-P-MNT	Fed Enterprise 1501-5K Perp Basic Mnt	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-5K-P-MNT-E	Fed Enterprise 1501-5K Perp Enh Maint	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-5K-P-MNT-UP	Fed Enterprise 1501-5000 Perp Maint Upg	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-5K-T	Fed Enterprise 1501-5000 Term	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FENT-5K-T-MNT	Fed Enterprise 1501-5000Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-5K-T-MNT-E	Fed Enterprise 1501-5K Term Enh Maint	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-G100K-P	Fed Enterprise G100K Perp Lic 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FENT-G100K-P-MNT	Fed Enterprise G100K Perp Basic Maint	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-G100K-P-MNT-E	Fed Enterprise G100000 Perp Enh Maint	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-G100K-P-MNT-U	Fed Enterprise G100000 Perp Maint Upg	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-G100K-T	Fed Enterprise G100000 Term	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FENT-G100K-T-MNT	Fed Enterprise G100000 Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-G100K-T-MNT-E	Fed Enterprise G100000 Term Enh Maint	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-USER-P	Fed Enterprise User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FENT-USER-P-MNT	Fed Enterprise User Perp Basic Maint	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-USER-P-MNT-E	Fed Enterprise User Perp Enh Maint	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-USER-P-MNT-UP	Fed Enterprise User Perp Maint Upg	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-USER-T	Fed Enterprise User Term w/ 1ODA	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FENT-USER-T-MNT	Fed Enterprise User Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FENT-USER-T-MNT-E	Fed Enterprise User Term Enh Maint	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM001	Federated Identity Manager for 1 standalone connection	$25,000.00	14.5%	$21,375.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM001E1	RSA Fed Identity Mgr Enh Maint -1	$520.83	0.0%	$520.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM001E1R	RSA Fed Identity Mgr Enh Maint -1	$442.71	0.0%	$442.71	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM001R	Federated Identity Manager for 1 connection for existing/new ClearTrust and/or Auth Mgr customers	$21,250.00	14.5%	$18,168.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM003	Federated Identity Manager for 3 standalone connections	$50,000.00	14.5%	$42,750.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM003E1	RSA Fed Identity Mgr Enh Maint -1	$1,041.67	0.0%	$1,041.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM003E1R	RSA Fed Identity Mgr Enh Maint -1	$885.42	0.0%	$885.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM003R	Federated Identity Manager for 3 connections for existing/new ClearTrust and/or Auth Mgr customers	$42,500.00	14.5%	$36,337.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM010	Federated Identity Manager for 10 standalone connections	$100,000.00	14.5%	$85,500.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM010E1	RSA Fed Identity Mgr Enh Maint -1	$2,083.33	0.0%	$2,083.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM010E1R	RSA Fed Identity Mgr Enh Maint -1	$1,770.83	0.0%	$1,770.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM010R	Federated Identity Manager for 10 connections for existing/new ClearTrust and/or Auth Mgr customers	$85,000.00	14.5%	$72,675.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM025	Federated Identity Manager for 25 standalone connections	$148,750.00	14.5%	$127,181.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM025E1	RSA Fed Identity Mgr Enh Maint -1	$3,098.96	0.0%	$3,098.96	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM025E1R	RSA Fed Identity Mgr Enh Maint -1	$2,634.08	0.0%	$2,634.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM025R	Federated Identity Manager for 25 connections for existing/new ClearTrust and/or Auth Mgr customers	$126,436.00	14.5%	$108,102.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM050	Federated Identity Manager for 50 standalone connections	$240,000.00	14.5%	$205,200.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM050E1	RSA Fed Identity Mgr Enh Maint -1	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM050E1R	RSA Fed Identity Mgr Enh Maint -1	$4,250.00	0.0%	$4,250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM050R	Federated Identity Manager for 50 connections for existing/new ClearTrust and/or Auth Mgr customers	$204,000.00	14.5%	$174,420.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM075	Federated Identity Manager for 75 standalone connections	$318,750.00	14.5%	$272,531.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM075E1	RSA Fed Identity Mgr Enh Maint -1	$6,640.63	0.0%	$6,640.63	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM075E1R	RSA Fed Identity Mgr Enh Maint -1	$5,644.54	0.0%	$5,644.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM075R	Federated Identity Manager for 75 connections for existing/new ClearTrust and/or Auth Mgr customers	$270,938.00	14.5%	$231,651.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM100	Federated Identity Manager for 100 standalone connections	$385,000.00	14.5%	$329,175.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM100E1	RSA Fed Identity Mgr Enh Maint -1	$8,020.83	0.0%	$8,020.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM100E1R	RSA Fed Identity Mgr Enh Maint -1	$6,817.71	0.0%	$6,817.71	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM100R	Federated Identity Manager for 100 connections for existing/new ClearTrust and/or Auth Mgr customers	$327,250.00	14.5%	$279,798.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM150	Federated Identity Manager for 150 standalone connections	$480,000.00	14.5%	$410,400.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIM150E1	RSA Fed Identity Mgr Enh Maint -1	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM150E1R	RSA Fed Identity Mgr Enh Maint -1	$8,500.00	0.0%	$8,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIM150R	Federated Identity Manager for 150 connections for existing/new ClearTrust and/or Auth Mgr customers	$408,000.00	14.5%	$348,840.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIMUNL	Federated Identity Manager for unlimited standalone connections	$550,000.00	14.5%	$470,250.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FIMUNLE1	RSA Fed Identity Mgr Enh Maint -1	$11,458.33	0.0%	$11,458.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIMUNLE1R	RSA Fed Identity Mgr Enh Maint -1	$9,739.58	0.0%	$9,739.58	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FIMUNLR	Federated Identity Manager for unlimited connections for existing/new ClearTrust and/or Auth Mgr custom	$467,500.00	14.5%	$399,712.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FREN-LANG-PP	French Localization Plat Perp	$30,800.00	14.5%	$26,334.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FREN-LANG-PPE-MNT	Fren Localization Plat Perp E Maint 1MO	$641.67	0.0%	$641.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FREN-LANG-PP-MNT	French Localization Plat Perp Maint 1MO	$462.00	0.0%	$462.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FREN-LANG-PP-NC	French Localization Plat Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FREN-LANG-PT	French Localization Plat Term 1MO	$733.33	14.5%	$627.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FREN-LANG-PTB-MNT	Fren Localization Plat Term B Maint 1MO	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FREN-LANG-PTE-MNT	Fren Localization Plat Term E Maint 1MO	$51.33	0.0%	$51.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FREN-LANG-PT-NC	French Localization Plat Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FREN-LANG-SP	French Localization Sol Perp	$123,200.00	14.5%	$105,336.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FREN-LANG-SPE-MNT	Fren Localization Sol Perp E Maint 1MO	$2,566.67	0.0%	$2,566.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FREN-LANG-SP-MNT	French Localization Sol Perp Maint 1MO	$1,848.00	0.0%	$1,848.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FREN-LANG-SP-NC	French Localization Sol Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FREN-LANG-ST	French Localization Sol Term 1MO	$2,933.33	14.5%	$2,508.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FREN-LANG-STB-MNT	Fren Localization Sol Term B Maint 1MO	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FREN-LANG-STE-MNT	Fren Localization Sol Term E Maint 1MO	$205.33	0.0%	$205.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FREN-LANG-ST-NC	French Localization Sol Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST1P-AML-100K	AML 40001-100000 PERP LIC	$140,000.00	14.5%	$119,700.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-AML-1500	AML 0-1500 PERP LIC	$24,500.00	14.5%	$20,947.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-AML-40K	AML 5001-40000 PERP LIC	$96,000.00	14.5%	$82,080.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-AML-5K	AML 1501-5000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-AML-G100K	AML G10000K PERP LIC	$192,500.00	14.5%	$164,587.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-EHS-100K	EHS 40001-100000 PERP LIC	$140,000.00	14.5%	$119,700.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-EHS-1500	EHS 0-1500 PERP LIC	$24,500.00	14.5%	$20,947.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-EHS-40K	EHS 5001-40000 PERP LIC	$96,000.00	14.5%	$82,080.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-EHS-5K	EHS 1501-5000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-EHS-G100K	EHS G10000K PERP LIC	$192,500.00	14.5%	$164,587.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-FCPA-100K	FCPA 40001-100000 PERP LIC	$140,000.00	14.5%	$119,700.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
FST1P-FCPA-1500	FCPA 0-1500 PERP LIC	$24,500.00	14.5%	$20,947.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-FCPA-40K	FCPA 5001-40000 PERP LIC	$96,000.00	14.5%	$82,080.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-FCPA-5K	FCPA 1501-5000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-FCPA-G100K	FCPA G10000K PERP LIC	$192,500.00	14.5%	$164,587.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-ISMS-100K	ISMS 40001-100000 PERP LIC	$140,000.00	14.5%	$119,700.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-ISMS-1500	ISMS 0-1500 PERP LIC	$24,500.00	14.5%	$20,947.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-ISMS-40K	ISMS 5001-40000 PERP LIC	$96,000.00	14.5%	$82,080.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-ISMS-5K	ISMS 1501-5000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-ISMS-G100K	ISMS G10000K PERP LIC	$192,500.00	14.5%	$164,587.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-LH-100K	LH 40001-100000 PERP LIC	$140,000.00	14.5%	$119,700.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-LH-1500	LH 0-1500 PERP LIC	$24,500.00	14.5%	$20,947.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-LH-40K	LH 5001-40000 PERP LIC	$96,000.00	14.5%	$82,080.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-LH-5K	LH 1501-5000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-LH-G100K	LH G10000K PERP LIC	$192,500.00	14.5%	$164,587.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-MNT-100K	BASIC MAINT PERP 40001K-100K	$2,100.00	0.0%	$2,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST1P-MNT-1500	BASIC MAINT PERP 0-1500K	$367.50	0.0%	$367.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST1P-MNT-40K	BASIC MAINT PERP 5001K-40K	$1,440.00	0.0%	$1,440.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST1P-MNT-5K	BASIC MAINT PERP 1501K-5K	$1,050.00	0.0%	$1,050.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST1P-MNT-E-100K	ENH MAINT PERP 40001K-100K	$2,916.67	0.0%	$2,916.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST1P-MNT-E-1500	ENH MAINT PERP 0-1500K	$510.42	0.0%	$510.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST1P-MNT-E-40K	ENH MAINT PERP 5001K-40K	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST1P-MNT-E-5K	ENH MAINT PERP 1501K-5K	$1,458.33	0.0%	$1,458.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST1P-MNT-E-G100K	ENH MAINT PERP G100K	$4,010.42	0.0%	$4,010.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST1P-MNT-G100K	BASIC MAINT PERP G100K	$2,887.50	0.0%	$2,887.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST1P-MRM-100K	MRM 40001-100000 PERP LIC	$140,000.00	14.5%	$119,700.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-MRM-1500	MRM 0-1500 PERP LIC	$24,500.00	14.5%	$20,947.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-MRM-40K	MRM 5001-40000 PERP LIC	$96,000.00	14.5%	$82,080.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-MRM-5K	MRM 1501-5000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-MRM-G100K	MRM G10000K PERP LIC	$192,500.00	14.5%	$164,587.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-PCI-100K	PCI 40001-100000 PERP LIC	$140,000.00	14.5%	$119,700.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-PCI-1500	PCI 0-1500 PERP LIC	$24,500.00	14.5%	$20,947.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-PCI-40K	PCI 5001-40000 PERP LIC	$96,000.00	14.5%	$82,080.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-PCI-5K	PCI 1501-5000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-PCI-G100K	PCI G10000K PERP LIC	$192,500.00	14.5%	$164,587.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-PPM-100K	PPM 40001-100000 PERP LIC	$140,000.00	14.5%	$119,700.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-PPM-1500	PPM 0-1500 PERP LIC	$24,500.00	14.5%	$20,947.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-PPM-40K	PPM 5001-40000 PERP LIC	$96,000.00	14.5%	$82,080.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-PPM-5K	PPM 1501-5000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-PPM-G100K	PPM G10000K PERP LIC	$192,500.00	14.5%	$164,587.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-RCM-100K	RCM 40001-100000 PERP LIC	$140,000.00	14.5%	$119,700.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-RCM-1500	RCM 0-1500 PERP LIC	$24,500.00	14.5%	$20,947.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-RCM-40K	RCM 5001-40000 PERP LIC	$96,000.00	14.5%	$82,080.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-RCM-5K	RCM 1501-5000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-RCM-G100K	RCM G10000K PERP LIC	$192,500.00	14.5%	$164,587.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-STHE-100K	STHE 40001-100000 PERP LIC	$140,000.00	14.5%	$119,700.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-STHE-1500	STHE 0-1500 PERP LIC	$24,500.00	14.5%	$20,947.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-STHE-40K	STHE 5001-40000 PERP LIC	$96,000.00	14.5%	$82,080.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-STHE-5K	STHE 1501-5000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1P-STHE-G100K	STHE G10000K PERP LIC	$192,500.00	14.5%	$164,587.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-AML-1500	AML 0-1500 TERM PER MONTH LIC	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-AML-5K	AML 1501-5000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-EHS-1500	EHS 0-1500 TERM PER MONTH LIC	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-EHS-5K	EHS 1501-5000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-FCPA-1500	FCPA 0-1500 TERM PER MONTH LIC	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-FCPA-5K	FCPA 1501-5000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-ISMS-1500	ISMS 0-1500 TERM PER MONTH LIC	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-ISMS-5K	ISMS 1501-5000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-LH-1500	LH 0-1500 TERM PER MONTH LIC	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-LH-5K	LH 1501-5000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-MRM-1500	MRM 0-1500 TERM PER MONTH LIC	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-MRM-5K	MRM 1501-5000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-PCI-1500	PCI 0-1500 TERM PER MONTH LIC	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-PCI-5K	PCI 1501-5000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-PPM-1500	PPM 0-1500 TERM PER MONTH LIC	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-PPM-5K	PPM 1501-5000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-RCM-5K	RCM 1501-5000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST1T-STHE-5K	STHE 1501-5000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-AVEKSA-AAG	AVEKSA-AAG PERP LIC	$12,250.00	14.5%	$10,473.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-CFR-100K	CFR 40001-100000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-CFR-1500	CFR 0-1500 PERP LIC	$12,250.00	14.5%	$10,473.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-CFR-40K	CFR 5001-40000 PERP LIC	$48,000.00	14.5%	$41,040.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-CFR-5K	CFR 1501-5000 PERP LIC	$35,000.00	14.5%	$29,925.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-CFR-G100K	CFR G10000K PERP LIC	$96,250.00	14.5%	$82,293.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-CONMIN-100K	CON MIN 40001-100000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-CONMIN-1500	CON MIN 0-1500 PERP LIC	$12,250.00	14.5%	$10,473.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-CONMIN-40K	CON MIN 5001-40000 PERP LIC	$48,000.00	14.5%	$41,040.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-CONMIN-5K	CON MIN 1501-5000 PERP LIC	$35,000.00	14.5%	$29,925.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-CONMIN-G100K	CON MIN G10000K PERP LIC	$96,250.00	14.5%	$82,293.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-KCM-100K	KCM 40001-100000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-KCM-1500	KCM 0-1500 PERP LIC	$12,250.00	14.5%	$10,473.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-KCM-40K	KCM 5001-40000 PERP LIC	$48,000.00	14.5%	$41,040.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-KCM-5K	KCM 1501-5000 PERP LIC	$35,000.00	14.5%	$29,925.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-KCM-G100K	KCM G10000K PERP LIC	$96,250.00	14.5%	$82,293.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-MCEX-100K	MCEX 40001-100000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-MCEX-1500	MCEX 0-1500 PERP LIC	$12,250.00	14.5%	$10,473.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-MCEX-40K	MCEX 5001-40000 PERP LIC	$48,000.00	14.5%	$41,040.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-MCEX-5K	MCEX 1501-5000 PERP LIC	$35,000.00	14.5%	$29,925.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-MCEX-G100K	MCEX G10000K PERP LIC	$96,250.00	14.5%	$82,293.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-MNT-100K	BASIC MAINT PERP 40001K-100K	$1,050.00	0.0%	$1,050.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2P-MNT-1500	BASIC MAINT PERP 0-1500K	$183.75	0.0%	$183.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2P-MNT-40K	BASIC MAINT PERP 5001K-40K	$720.00	0.0%	$720.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2P-MNT-5K	BASIC MAINT PERP 1501K-5K	$525.00	0.0%	$525.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2P-MNT-E-100K	ENH MAINT PERP 40001K-100K	$1,458.33	0.0%	$1,458.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
FST2P-MNT-E-1500	ENH MAINT PERP 0-1500K	$255.21	0.0%	$255.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2P-MNT-E-40K	ENH MAINT PERP 5001K-40K	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2P-MNT-E-5K	ENH MAINT PERP 1501K-5K	$729.17	0.0%	$729.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2P-MNT-E-G100K	ENH MAINT PERP G100K	$2,005.21	0.0%	$2,005.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2P-MNT-G100K	BASIC MAINT PERP G100K	$1,443.75	0.0%	$1,443.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2P-SECID-40K	Advanced Reporting Auth Mgr Perp Lic	$48,000.00	14.5%	$41,040.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-UCF-100K	UCF 40001-100000 PERP LIC	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-UCF-1500	UCF 0-1500 PERP LIC	$12,250.00	14.5%	$10,473.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-UCF-40K	UCF 5001-40000 PERP LIC	$48,000.00	14.5%	$41,040.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-UCF-5K	UCF 1501-5000 PERP LIC	$35,000.00	14.5%	$29,925.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2P-UCF-G100K	UCF G10000K PERP LIC	$96,250.00	14.5%	$82,293.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-AVEKSA-AAG	AVEKSA-AAG TERM PER MONTH LIC	$291.67	14.5%	$249.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-CFR-100K	CFR 40001-100000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-CFR-1500	CFR 0-1500 TERM PER MONTH LIC	$291.67	14.5%	$249.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-CFR-40K	CFR 5001-40000 TERM PER MONTH LIC	$1,145.83	14.5%	$979.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-CFR-5K	CFR 1501-5000 TERM PER MONTH LIC	$833.33	14.5%	$712.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-CFR-G100K	CFR G10000K TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-CONMIN-100K	CON MIN 40001-100000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-CONMIN-1500	CON MIN 0-1500 TERM PER MONTH LIC	$291.67	14.5%	$249.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-CONMIN-40K	CON MIN 5001-40000 TERM PER MONTH LIC	$1,145.83	14.5%	$979.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-CONMIN-5K	CON MIN 1501-5000 TERM PER MONTH LIC	$833.33	14.5%	$712.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-CONMIN-G100K	CON MIN G10000K TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-KCM-100K	KCM 40001-100000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-KCM-1500	KCM 0-1500 TERM PER MONTH LIC	$291.67	14.5%	$249.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-KCM-40K	KCM 5001-40000 TERM PER MONTH LIC	$1,145.83	14.5%	$979.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-KCM-5K	KCM 1501-5000 TERM PER MONTH LIC	$833.33	14.5%	$712.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-KCM-G100K	KCM G10000K TERM PER MONTHLIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-MCEX-100K	MCEX 40001-100000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-MCEX-1500	MCEX 0-1500 TERM PER MONTH LIC	$291.67	14.5%	$249.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-MCEX-40K	MCEX 5001-40000 TERM PER MONTH LIC	$1,145.83	14.5%	$979.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-MCEX-5K	MCEX 1501-5000 TERM PER MONTH LIC	$833.33	14.5%	$712.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-MCEX-G100K	MCEX G10000K TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-MNT-100K	BASIC MAINT TERM PER MONTH 40001K-100K	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2T-MNT-1500	BASIC MAINT TERM PER MONTH 0-1500K	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2T-MNT-40K	BASIC MAINT TERM PER MONTH 5001K-40K	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2T-MNT-5K	BASIC MAINT TERM PER MONTH 1501K-5K	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2T-MNT-E-100K	ENH MAINT TERM PER MONTH 40001K-100K	$116.67	0.0%	$116.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2T-MNT-E-1500	ENH MAINT TERM PER MONTH 0-1500K	$20.42	0.0%	$20.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2T-MNT-E-40K	ENH MAINT TERM PER MONTH 5001K-40K	$80.21	0.0%	$80.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2T-MNT-E-5K	ENH MAINT TERM PER MONTH 1501K-5K	$58.33	0.0%	$58.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2T-MNT-E-G100K	ENH MAINT TERM PER MONTH G100K	$160.42	0.0%	$160.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2T-MNT-G100K	BASIC MAINT TERM PER MONTH G100K	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FST2T-UCF-100K	UCF 40001-100000 TERM PER MONTH LIC	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-UCF-1500	UCF 0-1500 TERM PER MONTH LIC	$291.67	14.5%	$249.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-UCF-40K	UCF 5001-40000 TERM PER MONTH LIC	$1,145.83	14.5%	$979.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-UCF-5K	UCF 1501-5000 TERM PER MONTH LIC	$833.33	14.5%	$712.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FST2T-UCF-G100K	UCF G10000K TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-AML-100K	AML 40001-100000 TERM PER MONTH LIC	$3,333.33	14.5%	$2,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-AML-40K	AML 5001-40000 TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-AML-G100K	AML G10000K TERM PER MONTH LIC	$4,583.33	14.5%	$3,918.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-EHS-100K	EHS 40001-100000 TERM PER MONTH LIC	$3,333.33	14.5%	$2,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-EHS-40K	EHS 5001-40000 TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-EHS-G100K	EHS G10000K TERM PER MONTH LIC	$4,583.33	14.5%	$3,918.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-FCPA-100K	FCPA 40001-100000 TERM PER MONTH LIC	$3,333.33	14.5%	$2,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-FCPA-40K	FCPA 5001-40000 TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-FCPA-G100K	FCPA G10000K TERM PER MONTH LIC	$4,583.33	14.5%	$3,918.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-ISMS-100K	ISMS 40001-100000 TERM PER MONTH LIC	$3,333.33	14.5%	$2,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-ISMS-40K	ISMS 5001-40000 TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-ISMS-G100K	ISMS G10000K TERM PER MONTH LIC	$4,583.33	14.5%	$3,918.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-LH-100K	LH 40001-100000 TERM PER MONTH LIC	$3,333.33	14.5%	$2,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-LH-40K	LH 5001-40000 TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-LH-G100K	LH G10000K TERM PER MONTH LIC	$4,583.33	14.5%	$3,918.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-MNT-100K	BASIC MAINT TERM PER MONTH 40001K-100K	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FSTIT-MNT-1500	BASIC MAINT TERM PER MONTH 0-1500K	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FSTIT-MNT-40K	BASIC MAINT TERM PER MONTH 5001K-40K	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FSTIT-MNT-5K	BASIC MAINT TERM PER MONTH 1501K-5K	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FSTIT-MNT-E-100K	ENH MAINT TERM PER MONTH 40001K-100K	$233.33	0.0%	$233.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FSTIT-MNT-E-1500	ENH MAINT TERM PER MONTH 0-1500K	$40.83	0.0%	$40.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FSTIT-MNT-E-40K	ENH MAINT TERM PER MONTH 5001K-40K	$160.42	0.0%	$160.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FSTIT-MNT-E-5K	ENH MAINT TERM PER MONTH 1501K-5K	$116.67	0.0%	$116.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FSTIT-MNT-E-G100K	ENH MAINT TERM PER MONTH G100K	$320.83	0.0%	$320.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FSTIT-MNT-G100K	BASIC MAINT TERM PER MONTH G100K	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
FSTIT-MRM-100K	MRM 40001-100000 TERM PER MONTH LIC	$3,333.33	14.5%	$2,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-MRM-40K	MRM 5001-40000 TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-MRM-G100K	MRM G10000K TERM PER MONTH LIC	$4,583.33	14.5%	$3,918.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-PCI-100K	PCI 40001-100000 TERM PER MONTH LIC	$3,333.33	14.5%	$2,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-PCI-40K	PCI 5001-40000 TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-PCI-G100K	PCI G10000K TERM PER MONTH LIC	$4,583.33	14.5%	$3,918.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-PPM-100K	PPM 40001-100000 TERM PER MONTH LIC	$3,333.33	14.5%	$2,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-PPM-40K	PPM 5001-40000 TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-PPM-G100K	PPM G10000K TERM PER MONTH LIC	$4,583.33	14.5%	$3,918.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-RCM-100K	RCM 40001-100000 TERM PER MONTH LIC	$3,333.33	14.5%	$2,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-RCM-40K	RCM 5001-40000 TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-RCM-G100K	RCM G10000K TERM PER MONTH LIC	$4,583.33	14.5%	$3,918.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-STHE-100K	STHE 40001-100000 TERM PER MONTH LIC	$3,333.33	14.5%	$2,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-STHE-40K	STHE 5001-40000 TERM PER MONTH LIC	$2,291.67	14.5%	$1,959.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
FSTIT-STHE-G100K	STHE G10000K TERM PER MONTH LIC	$4,583.33	14.5%	$3,918.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
GER-LANG-PP	German Localization Plat Perp	$30,800.00	14.5%	$26,334.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
GER-LANG-PPE-MNT	Ger Localization Plat Perp E Maint 1MC	$641.67	0.0%	$641.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
GER-LANG-PP-MNT	German Localization Plat Perp Maint 1MC	$462.00	0.0%	$462.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
GER-LANG-PP-NC	German Localization Plat Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
GER-LANG-PT	German Localization Plat Term 1MC	$733.33	14.5%	$627.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
GER-LANG-PTB-MNT	Ger Localization Plat Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
GER-LANG-PTE-MNT	Ger Localization Plat Term E Maint 1MC	$51.33	0.0%	$51.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
GER-LANG-PT-NC	German Localization Plat Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
GER-LANG-SP	German Localization Sol Perp	$123,200.00	14.5%	$105,336.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
GER-LANG-SPE-MNT	Ger Localization Sol Perp E Maint 1MO	$2,566.67	0.0%	$2,566.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
GER-LANG-SP-MNT	German Localization Sol Perp Maint 1MO	$1,848.00	0.0%	$1,848.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
GER-LANG-SP-NC	German Localization Sol Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
GER-LANG-ST	German Localization Sol Term 1MC	$2,933.33	14.5%	$2,508.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
GER-LANG-STB-MNT	Ger Localization Sol Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
GER-LANG-STE-MNT	Ger Localization Sol Term E Maint 1MC	$205.33	0.0%	$205.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
GER-LANG-ST-NC	German Localization Sol Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID10000	Inactive Identities 5,001 to 10,000 Use	$6.25	14.5%	$5.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
IID100000	Inactive Identities 50001 to 100000 Use	$3.57	14.5%	$3.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
IID100000B1	IID 50,001 to 100,000 User Basic Mnt 1M0	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID100000E1	IID 50,001 to 100,000 Users Enh Mnt 1MO	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID10000B1	IID 5,001 to 10,000 Users Basic Mnt 1MO	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID10000E1	IID 5,001 to 10,000 Users Enh Mnt 1MO	$0.13	0.0%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID25000	Inactive Identities 10,001 to 25000 Use	$5.00	14.5%	$4.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
IID250000	Inactive Identities 100001 - 250000 Use	$3.00	14.5%	$2.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
IID250000B1	IID 100,001 to 250000 User Basic Mnt 1MO	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID250000E1	IID 100,001 to 250,000 Users Enh Mnt 1MO	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID250001	Inactive Identities 250,001+ Users	$2.75	14.5%	$2.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
IID250001B1	IID 250,001+ Users Basic Mnt 1MO	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID250001E1	IID 250,001+ Users Enh Mnt 1MO	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID25000B1	IID 10,001 to 25,000 Users Basic Mnt 1MO	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID25000E1	IID 10,001 to 25,000 Users Enh Mnt 1MO	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID5000	Inactive Identities Up to 5,000 Users	$8.57	14.5%	$7.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
IID50000	Inactive Identities 25,001 to 50000 Use	$4.25	14.5%	$3.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
IID50000B1	IID 25,001 to 50,000 Users Basic Mnt 1M0	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID50000E1	IID 25,001 to 50,000 Users Enh Mnt 1MO	$0.09	0.0%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID5000B1	IID Up to 5,000 Users Basic Mnt 1MO	$0.14	0.0%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IID5000E1	IID Up to 5,000 Users Enh Mnt 1MO	$0.18	0.0%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
IIDE	Inactive Identities Enterprise (Custom Quoted	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
IIDEB1	IID Enterprise Basic Mnt 1MO (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
IIDEE1	RSA Residency IMG (Custom Quoted) (Custom Quoted)	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-100K-P	Incident 40001-100000 Perp Lic w/ 1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-100K-P-MNT	Incident 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-100K-P-MNT-E	Incident 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-100K-P-MNT-UP	Incident 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-100K-T	Incident 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-100K-T-MNT	Incident 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-100K-T-MNT-E	Incident 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-1500-P	Incident 0-1500 Perp Lic w/ 1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-1500-P-MNT	Incident 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-1500-P-MNT-E	Incident 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-1500-P-MNT-UP	Incident 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-1500-T	Incident 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-1500-T-MNT	Incident 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-1500-T-MNT-E	Incident 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-40K-P	Incident 5001-40000 Perp Lic w/ 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-40K-P-MNT	Incident 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-40K-P-MNT-E	Incident 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-40K-P-MNT-UP	Incident 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-40K-T	Incident 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-40K-T-MNT	Incident 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-40K-T-MNT-E	Incident 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-5K-P	Incident 1501-5000 Perp Lic w/ 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-5K-P-MNT	Incident 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-5K-P-MNT-E	Incident 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-5K-P-MNT-UP	Incident 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-5K-T	Incident 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-5K-T-MNT	Incident 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-5K-T-MNT-E	Incident 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-G100K-P	Incident G100000 Perp Lic w/ 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-G100K-P-MNT	Incident G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-G100K-P-MNT-E	Incident G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-G100K-P-MNT-UP	Incident G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-G100K-T	Incident G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-G100K-T-MNT	Incident G100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-G100K-T-MNT-E	Incident G100000 Term Enh Maint [Per Month Pricing]	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-USER-P	Incident User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-USER-P-MNT	Incident User Perp Basic Maint [Per Month Pricing	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-USER-P-MNT-E	Incident User Perp Enh Maint [Per Month Pricing]	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-USER-P-MNT-UP	Incident User Perp Maint Upg [Per Month Pricing	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-USER-T	Incident User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
INC-USER-T-MNT	Incident User Term Basic Maint [Per Month Pricing	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
INC-USER-T-MNT-E	Incident User Term Enh Maint [Per Month Pricing	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-PP	Italian Localization Plat Perp	$30,800.00	14.5%	$26,334.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ITAL-LANG-PPE-MNT	Ital Localization Plat Perp E Maint 1MC	$641.67	0.0%	$641.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-PP-MNT	Italian Localization Plat Perp Maint 1MC	$462.00	0.0%	$462.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-PP-NC	Italian Localization Plat Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-PT	Italian Localization Plat Term 1MC	$733.33	14.5%	$627.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ITAL-LANG-PTB-MNT	Ital Localization Plat Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-PTE-MNT	Ital Localization Plat Term E Maint 1MC	$51.33	0.0%	$51.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-PT-NC	Italian Localization Plat Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-SP	Italian Localization Sol Perp	$123,200.00	14.5%	$105,336.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ITAL-LANG-SPE-MNT	Ital Localization Sol Perp E Maint 1MC	$2,566.67	0.0%	$2,566.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-SP-MNT	Italian Localization Sol Perp Maint 1MC	$1,848.00	0.0%	$1,848.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-SP-NC	Italian Localization Sol Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-ST	Italian Localization Sol Term 1MC	$2,933.33	14.5%	$2,508.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ITAL-LANG-STB-MNT	Ital Localization Sol Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-STE-MNT	Ital Localization Sol Term E Maint 1MC	$205.33	0.0%	$205.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ITAL-LANG-ST-NC	Italian Localization Sol Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-PP	Japanese Localization Plat Perp	$30,800.00	14.5%	$26,334.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
JAP-LANG-PPE-MNT	Jap Localization Plat Perp E Maint 1MC	$641.67	0.0%	$641.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-PP-MNT	Japanese Localization Plat Perp Maint 1MC	$462.00	0.0%	$462.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-PP-NC	Japanese Localization Plat Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-PT	Japanese Localization Plat Term 1MC	$733.33	14.5%	$627.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
JAP-LANG-PTB-MNT	Jap Localization Plat Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-PTE-MNT	Jap Localization Plat Term E Maint 1MC	$51.33	0.0%	$51.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-PT-NC	Japanese Localization Plat Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-SP	Japanese Localization Sol Perp	$123,200.00	14.5%	$105,336.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
JAP-LANG-SPE-MNT	Jap Localization Sol Perp E Maint 1MC	$2,566.67	0.0%	$2,566.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-SP-MNT	Japanese Localization Sol Perp Maint 1MC	$1,848.00	0.0%	$1,848.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-SP-NC	Japanese Localization Sol Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-ST	Japanese Localization Sol Term 1MC	$2,933.33	14.5%	$2,508.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
JAP-LANG-STB-MNT	Jap Localization Sol Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-STE-MNT	Jap Localization Sol Term E Maint 1MC	$205.33	0.0%	$205.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
JAP-LANG-ST-NC	Japanese Localization Sol Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
K API SUPPORT 1YR	Advanced API Support 12 months	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
K API SUPPORT 2YR	Advanced API Support 24 months	$20,000.00	0.0%	$20,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
K API SUPPORT 3YR	Advanced API Support 36 months	$30,000.00	0.0%	$30,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
KEON CA TRIAL	Certificate Authority Trial Kit - 25 Users	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
KEON RA TRIAL	Registration Authority Trial Kit - 25 Users	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
KEY SHEET ARTWORK	RSA SecurID Select Key Sheet Artwork	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
KRM	RSA Key Recovery Manager	$20,000.00	14.5%	$17,100.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
KRMB1	RSA Key Recovery Mgr Basic Mnt-1	$300.00	0.0%	$300.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
KRME1	RSA Key Recovery Mgr Enh Mnt -1	$416.67	0.0%	$416.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-HW-DLP-CONT	RSA DLP Cont App Mnt-Bas-1	$120.00	0.0%	$120.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-HW-DLP-CONT-S2	1M Bas DLP Network Controller Appl Ser 2	$210.00	0.0%	$210.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-HW-DLP-ICAP	RSA DLP ICAP Svr App Mnt-Bas-1	$120.00	0.0%	$120.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-HW-DLP-ICAP-S2	1M Bas DLP Network ICAP Srv Appl. Ser 2	$210.00	0.0%	$210.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-HW-DLP-INT	RSA DLP Interceptor App Mnt-Bas-1	$120.00	0.0%	$120.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-HW-DLP-INT-S2	1M Bas DLP Network Interceptor App Ser 2	$210.00	0.0%	$210.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-HW-DLP-SENS	RSA DLP Sensor App Mnt-Bas-1	$180.00	0.0%	$180.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-HW-DLP-SENS-S2	1M Bas DLP Network Sensor Appl. Series 2	$240.00	0.0%	$240.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-1000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.84	0.0%	$0.84	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-10000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.64	0.0%	$0.64	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-100000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.34	0.0%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-100001	RSA DLP DCEDB SW-Mnt-Bas-1	$0.31	0.0%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-15000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.58	0.0%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-20000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.53	0.0%	$0.53	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-2500	RSA DLP DCEDB SW-Mnt-Bas-1	$0.77	0.0%	$0.77	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-30000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.49	0.0%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-40000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.45	0.0%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-500	RSA DLP DCEDB SW-Mnt-Bas-1	$0.93	0.0%	$0.93	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-5000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.70	0.0%	$0.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-50000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.41	0.0%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DCEDB-75000	RSA DLP DCEDB SW-Mnt-Bas-1	$0.37	0.0%	$0.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-1000	RSA DLP DC SW Maint-Bas-1	$0.68	0.0%	$0.68	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-10000	RSA DLP DC SW Maint-Bas-1	$0.49	0.0%	$0.49	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-100000	RSA DLP DC SW Maint-Bas-1	$0.24	0.0%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-100001	RSA DLP DC SW Maint-Bas-1	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-15000	RSA DLP DC SW Maint-Bas-1	$0.44	0.0%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-20000	RSA DLP DC SW Maint-Bas-1	$0.40	0.0%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-2500	RSA DLP DC SW Maint-Bas-1	$0.61	0.0%	$0.61	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-30000	RSA DLP DC SW Maint-Bas-1	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-40000	RSA DLP DC SW Maint-Bas-1	$0.32	0.0%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-500	RSA DLP DC SW Maint-Bas-1	$0.75	0.0%	$0.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-5000	RSA DLP DC SW Maint-Bas-1	$0.55	0.0%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-50000	RSA DLP DC SW Maint-Bas-1	$0.29	0.0%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPDC-75000	RSA DLP DC SW Maint-Bas-1	$0.26	0.0%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-1000	RSA DLP ED SW-Mnt-Bas-1	$0.45	0.0%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-10000	RSA DLP ED SW-Mnt-Bas-1	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-100000	RSA DLP ED SW-Mnt-Bas-1	$0.22	0.0%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-100001	RSA DLP ED SW-Mnt-Bas-1	$0.20	0.0%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-15000	RSA DLP ED SW-Mnt-Bas-1	$0.34	0.0%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-20000	RSA DLP ED SW-Mnt-Bas-1	$0.31	0.0%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-2500	RSA DLP ED SW-Mnt-Bas-1	$0.42	0.0%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-30000	RSA DLP ED SW-Mnt-Bas-1	$0.29	0.0%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-40000	RSA DLP ED SW-Mnt-Bas-1	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-500	RSA DLP ED SW-Mnt-Bas-1	$0.48	0.0%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-5000	RSA DLP ED SW-Mnt-Bas-1	$0.39	0.0%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-50000	RSA DLP ED SW-Mnt-Bas-1	$0.25	0.0%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPED-75000	RSA DLP ED SW-Mnt-Bas-1	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-1000	RSA DLP EDEE SW-Mnt-Bas-1	$0.45	0.0%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-10000	RSA DLP EDEE SW-Mnt-Bas-1	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-100000	RSA DLP EDEE SW-Mnt-Bas-1	$0.22	0.0%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-100001	RSA DLP EDEE SW-Mnt-Bas-1	$0.20	0.0%	$0.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-15000	RSA DLP EDEE SW-Mnt-Bas-1	$0.34	0.0%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-20000	RSA DLP EDEE SW-Mnt-Bas-1	$0.31	0.0%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-2500	RSA DLP EDEE SW-Mnt-Bas-1	$0.42	0.0%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-30000	RSA DLP EDEE SW-Mnt-Bas-1	$0.29	0.0%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-40000	RSA DLP EDEE SW-Mnt-Bas-1	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-500	RSA DLP EDEE SW-Mnt-Bas-1	$0.48	0.0%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-5000	RSA DLP EDEE SW-Mnt-Bas-1	$0.39	0.0%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-50000	RSA DLP EDEE SW-Mnt-Bas-1	$0.25	0.0%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPEE-75000	RSA DLP EDEE SW-Mnt-Bas-1	$0.23	0.0%	$0.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE-1000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.81	0.0%	$1.81	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE-10000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.41	0.0%	$1.41	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE100000	RSA DLP DLPSTE SW-Mnt-Bas-1	$0.80	0.0%	$0.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE100001	RSA DLP DLPSTE SW-Mnt-Bas-1	$0.74	0.0%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE-15000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.30	0.0%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE-20000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.20	0.0%	$1.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE-2500	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.66	0.0%	$1.66	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE-30000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.10	0.0%	$1.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE-40000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.02	0.0%	$1.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
M1-SW-DLPSTE-500	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.96	0.0%	$1.96	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE-5000	RSA DLP DLPSTE SW-Mnt-Bas-1	$1.53	0.0%	$1.53	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE-50000	RSA DLP DLPSTE SW-Mnt-Bas-1	$0.94	0.0%	$0.94	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-DLPSTE-75000	RSA DLP DLPSTE SW-Mnt-Bas-1	$0.86	0.0%	$0.86	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-1000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.68	0.0%	$0.68	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-10000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-100000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.33	0.0%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-100001	RSA DLP EDEEB SW-Mnt-Bas-1	$0.30	0.0%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-15000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.50	0.0%	$0.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-20000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.47	0.0%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-2500	RSA DLP EDEEB SW-Mnt-Bas-1	$0.63	0.0%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-30000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.44	0.0%	$0.44	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-40000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.41	0.0%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-500	RSA DLP EDEEB SW-Mnt-Bas-1	$0.73	0.0%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-5000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.58	0.0%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-50000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.38	0.0%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-EDEEB-75000	RSA DLP EDEEB SW-Mnt-Bas-1	$0.35	0.0%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-1000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.78	0.0%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-10000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.63	0.0%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-100000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.38	0.0%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-100001	RSA DLP NMEFB SW-Mnt-Bas-1	$0.35	0.0%	$0.35	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-15000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.43	0.0%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-20000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-2500	RSA DLP NMEFB SW-Mnt-Bas-1	$0.72	0.0%	$0.72	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-30000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.50	0.0%	$0.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-40000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.47	0.0%	$0.47	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-500	RSA DLP NMEFB SW-Mnt-Bas-1	$0.84	0.0%	$0.84	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-5000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.67	0.0%	$0.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-50000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.43	0.0%	$0.43	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NMEFB-75000	RSA DLP NMEFB SW-Mnt-Bas-1	$0.40	0.0%	$0.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-1000	RSA DLP NWENF Mnt-BAS-1	$0.56	0.0%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-10000	RSA DLP NWENF Mnt-BAS-1	$0.45	0.0%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-100000	RSA DLP NWENF Mnt-BAS-1	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-100001	RSA DLP NWENF Mnt-BAS-1	$0.25	0.0%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-15000	RSA DLP NWENF Mnt-BAS-1	$0.42	0.0%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-20000	RSA DLP NWENF Mnt-BAS-1	$0.39	0.0%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-2500	RSA DLP NWENF Mnt-BAS-1	$0.52	0.0%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-30000	RSA DLP NWENF Mnt-BAS-1	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-40000	RSA DLP NWENF Mnt-BAS-1	$0.33	0.0%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-500	RSA DLP NWENF Mnt-BAS-1	$0.60	0.0%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-5000	RSA DLP NWENF Mnt-BAS-1	$0.48	0.0%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-50000	RSA DLP NWENF Mnt-BAS-1	$0.31	0.0%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWENF-75000	RSA DLP NWENF Mnt-BAS-1	$0.29	0.0%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-1000	RSA DLP NWMON Mnt-Bas-1	$0.56	0.0%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-10000	RSA DLP NWMON Mnt-Bas-1	$0.45	0.0%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-100000	RSA DLP NWMON Mnt-Bas-1	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-100001	RSA DLP NWMON Mnt-Bas-1	$0.25	0.0%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-15000	RSA DLP NWMON Mnt-Bas-1	$0.42	0.0%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-20000	RSA DLP NWMON Mnt-Bas-1	$0.39	0.0%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-2500	RSA DLP NWMON Mnt-Bas-1	$0.52	0.0%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-30000	RSA DLP NWMON Mnt-Bas-1	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-40000	RSA DLP NWMON Mnt-Bas-1	$0.33	0.0%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-500	RSA DLP NWMON Mnt-Bas-1	$0.60	0.0%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-5000	RSA DLP NWMON Mnt-Bas-1	$0.48	0.0%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-50000	RSA DLP NWMON Mnt-Bas-1	$0.31	0.0%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-SW-NWMON-75000	RSA DLP NWMON Mnt-Bas-1	$0.29	0.0%	$0.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-1000	RSA DLP NWENFUG-Mnt-Bas-1	$0.28	0.0%	$0.28	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-10000	RSA DLP NWENFUG-Mnt-Bas-1	$0.22	0.0%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-100000	RSA DLP NWENFUG-Mnt-Bas-1	$0.13	0.0%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-100001	RSA DLP NWENFUG-Mnt-Bas-1	$0.12	0.0%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-15000	RSA DLP NWENFUG-Mnt-Bas-1	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-20000	RSA DLP NWENFUG-Mnt-Bas-1	$0.19	0.0%	$0.19	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-2500	RSA DLP NWENFUG-Mnt-Bas-1	$0.26	0.0%	$0.26	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-30000	RSA DLP NWENFUG-Mnt-Bas-1	$0.18	0.0%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-40000	RSA DLP NWENFUG-Mnt-Bas-1	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-500	RSA DLP NWENFUG-Mnt-Bas-1	$0.30	0.0%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-5000	RSA DLP NWENFUG-Mnt-Bas-1	$0.24	0.0%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-50000	RSA DLP NWENFUG-Mnt-Bas-1	$0.16	0.0%	$0.16	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M1-UG-NWENF-75000	RSA DLP NWENFUG-Mnt-Bas-1	$0.14	0.0%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M-DAS2000-1M	1 Month DAS-2000 Premium Maintenance	$83.33	14.5%	$71.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
M-HW-DLPEOS-CONT	DLP Controller Appl EOS 2014 BscMnt 1Mo	$120.00	0.0%	$120.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M-HW-DLPEOS-ICAP	DLP ICAP Appl EOS 2014 BscMnt 1Mo	$120.00	0.0%	$120.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M-HW-DLPEOS-INT	DLP Inteceptor Appl EOS 2014 BscMnt 1Mo	$120.00	0.0%	$120.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M-HW-DLPEOS-SENS	DLP Sensor Appl EOS 2014 BscMnt 1Mo	$180.00	0.0%	$180.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
M-NAS3500-1M	1 Month NAS-3500 Premium Maintenance	$500.00	14.5%	$427.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
M-NAS53-1-1M	1 Month NAS53-1 Premium Maintenance	$541.67	14.5%	$463.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
M-NAS53-2-1M	1 Month NAS53-2 Premium Maintenance	$741.67	14.5%	$634.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
M-NAS7000-1M	1 Month NAS-7000 Premium Maintenance	$700.00	14.5%	$598.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
MOBILE PERP	GRC Mobile for Perpetual License	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
MOBILE TERM	GRC Mobile for Term License	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW 10G Card	10GB NIC add on for Series 3 (Fiber only)	$2,000.00	14.5%	$1,710.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW 10G CardB1	NW 10G Card Basic Maint. 1 Mo.	$33.33	14.5%	$28.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW 10G CardE1	NW 10G Card Enhanced Maint. 1 Mo.	$41.67	14.5%	$35.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW Live-B-1MO	Netwitness Live Basic - Decoder access to NetWitness Live server for automated threat intelligence. Inclu	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW Live-E-1MO	Netwitness Live Enhanced - Additional Enhanced Feeds. Including Trend Intelligence, Anonymous Proxies	$4,167.00	14.5%	$3,562.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW Live-P-1MO	Live Premium (ENHANCED prereq) - $per mo	$1,833.00	0.0%	$1,833.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NW LIVE-SPECTE-1MO	Spectrum Enhanced Intelligence Subscription. Includes cloud sandbox subscription. PRICED PER MONT	$3,333.00	0.0%	$3,333.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWA100-4IB1	NWA100-4i Basic Maint 1 Mo.	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA100-4IE1	NWA100-4i Enhanced Maint 1 Mo.	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA100-8BB1	NWA100-8b Basic Maint 1 Mo.	$500.00	14.5%	$427.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA100-8BE1	NWA100-8b Enhanced Maint 1 Mo.	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA100-8BUPB1	S2 Bro Upgrd BscMnt 1Mo	$500.00	14.5%	$427.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA100-8BUPE1	S2 Bro Upgrd EnhMnt 1Mo	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NWA100-8DB1	NWA100-8d Basic Maint 1 Mo.	$416.67	14.5%	$356.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA100-8DE1	NWA100-8d Enhanced Maint 1 Mo.	$520.83	14.5%	$445.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-32H-CB1	HybridNWA1200-32h Copper Basic Maint 1 Mo.	$1,150.00	14.5%	$983.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-32H-CE1	HybridNWA1200-32h Copper Enhanced Maint 1 Mo.	$1,437.50	14.5%	$1,229.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-N-16D-CB1	NWA1200-N-16D-C Basic Maint 1 Mo.	$900.00	14.5%	$769.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-N-16D-CE1	NWA1200-N-16D-C Enhanced Maint 1 Mo.	$1,125.00	14.5%	$961.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-N-16D-FB1	NWA1200-N-16D-F Basic Maint 1 Mo.	$900.00	14.5%	$769.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-N-16D-FE1	NWA1200-N-16D-F Enhanced Maint 1 Mo.	$1,125.00	14.5%	$961.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-N-32C-B1	NWA1200-N-32c Basic Maint 1 Mo.	$900.00	14.5%	$769.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-N-32C-E1	NWA1200-N-32c Enhanced Maint 1 Mo.	$1,125.00	14.5%	$961.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-N-32CX-B1	NWA1200-N-32CX Basic Maint 1 Mo.	$958.33	14.5%	$819.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-N-32CX-E1	NWA1200-N-32CX Enhanced Maint 1 Mo.	$1,197.92	14.5%	$1,024.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-NX-16DUPB1	S3 Dec 1200 Upgrd w/Cpcty BscMnt 1Mo	$900.00	14.5%	$769.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA1200-NX-16DUPE1	S3 Dec 1200 Upgrd w/Cpcty EnhMnt 1Mo	$1,125.00	14.5%	$961.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-32-E-UPB1	S3 1U Spectrum Appliance Upg - BscMnt1M	$833.33	14.5%	$712.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-32-E-UPE1	S3 1U Spectrum Appliance Upg - EnhMnt1M	$1,041.67	14.5%	$890.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-32h	Series 3 Hybrid Appliance 2U. 250Mbs Network capture/metadata aggregator, 2U, 32GB RAM, 8TB, Linu	$35,000.00	14.5%	$29,925.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-32HB1	NWA200-N-32H Basic Maint 1 Mo.	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-32HE1	NWA200-N-32H Enhanced Maint 1 Mo.	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-32M-EB1	NWA200-N-32M-E Basic Maint 1 Mo.	$833.33	14.5%	$712.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-32M-EE1	NWA200-N-32M-E Enhanced Maint 1 Mo.	$1,041.67	14.5%	$890.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-8BB1	NWA200-N-8B Basic Maint 1 Mo.	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-8BE1	NWA200-N-8B Enhanced Maint 1 Mo.	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-8i	Series 3 Informer appliance 2 U/ Reporting engine, 2U, 8TB, 8GB RAM, Redundant, Hardened Windows	$40,000.00	14.5%	$34,200.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-8IB1	NWA200-N-8I Basic Maint 1 Mo.	$666.67	14.5%	$570.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-N-8IE1	NWA200-N-8I Enhanced Maint 1 Mo.	$833.33	14.5%	$712.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-NX-32HUPB1	S3 200 Hybrid Upgrd w/Cpcty BscMnt 1Mo	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-NX-32HUPE1	S3 200 Hybrid Upgrd w/Cpcty EnhMnt 1Mo	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-NX-8BUPB1	S3 Bro Upgrd BscMnt 1Mo	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA200-NX-8BUPE1	S3 Bro Upgrd EnhMnt 1Mo	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-128CXB1	NWA2400-N-128CX Basic Maint 1 Mo.	$1,583.33	14.5%	$1,353.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-128CXE1	NWA2400-N-128CX Enhanced Maint 1 Mo.	$1,979.17	14.5%	$1,692.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-32DB1	NWA2400-N-32D Basic Maint 1 Mo.	$1,250.00	14.5%	$1,068.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-32DE1	NWA2400-N-32D Enhanced Maint 1 Mo.	$1,562.50	14.5%	$1,335.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-32D-FB1	NWA2400-N-32D-F Basic Maint 1 Mo.	$1,250.00	14.5%	$1,068.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-32D-FE1	NWA2400-N-32D-F Enhanced Maint 1 Mo.	$1,562.50	14.5%	$1,335.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-64CXB1	NWA2400-N-64CX Basic Maint 1 Mo.	$1,416.67	14.5%	$1,211.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-64CXE1	NWA2400-N-64CX Enhanced Maint 1 Mo.	$1,770.83	14.5%	$1,514.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-64M-EB1	NWA2400-N-64M-E Basic Maint 1 Mo.	$1,250.00	14.5%	$1,068.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-64M-EE1	NWA2400-N-64M-E Enhanced Maint 1 Mo.	$1,562.50	14.5%	$1,335.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-64MEUPB1	S3 2U Spectrum Appliance Upg - BscMnt1M	$1,250.00	14.5%	$1,068.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-N-64MEUPE1	S3 2U Spectrum Appliance Upg - EnhMnt1M	$1,562.50	14.5%	$1,335.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-NX-32DUPB1	S3 Dec 2400 Upgrd w/Cpcty BscMnt 1Mo	$1,250.00	14.5%	$1,068.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWA2400-NX-32DUPE1	S3 Dec 2400 Upgrd w/Cpcty EnhMnt 1Mo	$1,562.50	14.5%	$1,335.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWASE1200B1	NWASE1200 Basic Maint. 1 Mo.	$333.33	14.5%	$285.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWASE1200E1	NWASE1200 Enhanced Maint. 1 Mo.	$416.67	14.5%	$356.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWASE1200UPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$333.33	14.5%	$285.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWASE1200UPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$416.67	14.5%	$356.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWASE2400B1	NWASE2400 Basic Maint. 1 Mo.	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWASE2400E1	NWASE2400 Enhanced Maint. 1 Mo.	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWASE2400UPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWASE2400UPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWAX-NX-128CXUPB1	S3 Con 128CX Upgrd BscMnt 1Mo	$1,583.33	14.5%	$1,353.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWAX-NX-128CXUPE1	S3 Con 128CX Upgrd EnhMnt 1Mo	$1,979.17	14.5%	$1,692.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWAX-NX-32CXUPB1	S3 Con 32CX Upgrd BscMnt 1Mo	$958.33	14.5%	$819.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWAX-NX-32CXUPE1	S3 Con 32CX Upgrd EnhMnt 1Mo	$1,197.92	14.5%	$1,024.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWAX-NX-64CXUPB1	S3 Con 64CX Upgrd BscMnt 1Mo	$1,416.67	14.5%	$1,211.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWAX-NX-64CXUPE1	S3 Con 64CX Upgrd EnhMnt 1Mo	$1,770.83	14.5%	$1,514.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-EMU-S3	NetWitness Emulex/Dell Dual Port 4GB FC PCI-Express for Series 3	$2,500.00	14.5%	$2,137.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-EMU-S3B1	NW-EMU-S3 Basic Maint 1 Mo.	$41.67	14.5%	$35.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-EMU-S3E1	NW-EMU-S3 Enhanced Maint 1 Mo.	$52.08	14.5%	$44.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-HDD-1TB-R510	NetWitness 1TB HDD FRU, 310, 410, R510 - 2 PK	$1,000.00	14.5%	$855.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-HDD-1TB-SM	NetWitness, 1TB HDD FRU Supermicro	$500.00	14.5%	$427.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-HDD-2TB-R510	NetWitness 2TB HDD FRU, 310, 410, R510 - 2 PK	$1,500.00	14.5%	$1,282.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-HDD-2TB-SM	NetWitness, 2TB HDD FRU Supermicro	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINFORMB1	NWInform Basic Maint 1 Mo.	$500.00	14.5%	$427.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINFORME1	NWInform Enhanced Maint 1 Mo.	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWInvEnt	Investigator Enterprise. Local pcap import, live local capture, max collection size 10GB-unlimited collectior	$6,000.00	14.5%	$5,130.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWInvEnt10	Investigator Enterprise - 10 Pack.Local pcap import, live local capture, max collection size 10GB-unlimited	$48,000.00	14.5%	$41,040.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWInvEnt10B1	NWInvEnt 10 pack Basic Maint 1 Mo.	$800.00	14.5%	$684.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWInvEnt10E1	NWInvEnt 10 pack Enhanced Maint 1 Mo.	$1,000.00	14.5%	$855.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWInvEnt5	Investigator Enterprise 5-Pack. Local pcap import, live local capture, max collection size 10GB-unlimited c	$27,000.00	14.5%	$23,085.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWInvEnt5B1	NWInvEnt 5 pack Basic Maint 1 Mo.	$450.00	14.5%	$384.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWInvEnt5E1	NWInvEnt 5 pack Enhanced Maint 1 Mo.	$562.50	14.5%	$480.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWInvEntB1	NWInvEnt Basic Maint 1 Mo.	$100.00	14.5%	$85.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWInvEntE1	NWInvEnt Enhanced Maint 1 Mo.	$125.00	14.5%	$106.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFE-10B1	NWInvFE-10 Basic Maint 1 Mo.	$1,200.00	14.5%	$1,026.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFE-10E1	NWInvFE-10 Enhanced Maint 1 Mo.	$1,500.00	14.5%	$1,282.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFE-5B1	NWInvFE-5 Basic Maint 1 Mo.	$675.00	14.5%	$577.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFE-5E1	NWInvFE-5 Enhanced Maint 1 Mo.	$843.75	14.5%	$721.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFEADV-10B1	NWInvFEAdv-10 Basic Maint 1 Mo.	$2,666.67	14.5%	$2,280.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFEADV-10E1	NWInvFEAdv-10 Enhanced Maint 1 Mo.	$3,333.33	14.5%	$2,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFEADV-5B1	NWInvFEAdv-5 Basic Maint 1 Mo.	$1,500.00	14.5%	$1,282.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFEADV-5E1	NWInvFEAdv-10 Enhanced Maint 1 Mo.	$1,875.00	14.5%	$1,603.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFEADVB1	NWInvFEAdv Basic Maint 1 Mo.	$333.33	14.5%	$285.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFEADVE1	NWInvFEAdv Enhanced Maint 1 Mo.	$416.67	14.5%	$356.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFE-B1	NWInvFE Basic Maint 1 Mo.	$150.00	14.5%	$128.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWINVFE-E1	NWInvFE Enhanced Maint 1 Mo.	$187.50	14.5%	$160.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWInvtEntUPB1	Inv Upgrd BscMnt 1Mo	$100.00	14.5%	$85.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWInvtEntUPE1	Inv Upgrd EnhMnt 1Mo	$125.00	14.5%	$106.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWLIVE-GFI-LSB-1MO	GFI Local Sandbox Software Subscription. Recommended software providing on-premises sandbox analy	$2,083.00	0.0%	$2,083.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWP50-16DB1	NWP50-16D Basic Maint 1 Mo.	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWP50-16DE1	NWP50-16D Enhanced Maint 1 Mo.	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NWP55-8DB1	NWP55-8D Basic Maint 1 Mo.	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWP55-8DE1	NWP55-8D Enhanced Maint 1 Mo.	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWP55-8DUPB1	Eagle Dec Upgrd w/Cpcty BscMnt 1Mo	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWP55-8DUPE1	Eagle Dec Upgrd w/Cpcty EnhMnt 1Mo	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-PWR-R510	NetWitness, Power Supply FRU, R510	$270.00	14.5%	$230.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-PWR-R510B1	NW-PWR-R510 Basic Maint 1 Mo.	$4.50	14.5%	$3.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-PWR-R510E1	NW-PWR-R510 Enhanced Maint 1 Mo.	$5.63	14.5%	$4.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-PWR-R610	NetWitness, Power Supply FRU, R610	$185.00	14.5%	$158.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-PWR-R610B1	NW-PWR-R610 Basic Maint 1 Mo.	$3.08	14.5%	$2.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-PWR-R610E1	NW-PWR-R610 Enhanced Maint 1 Mo	$3.85	14.5%	$3.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NW-SSD-160GB-R510	NetWitness 160GB SDD FRU, F310, R410, R510 - 2 PK	$1,200.00	14.5%	$1,026.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV 1.2 C.C-F-A	11x2 Copper to Copper Inline Tap. 0/100/1000 v1x2 Aggregation Tap	$2,115.00	0.0%	$2,115.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV 1.2 C.C-F-AE1	NWV 1.2 C.C-F-A Enhanced Maint 1 Mo.	$44.06	14.5%	$37.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV 1.2 C.C-F-AF-2	1x2 Copper to Copper Inline Tap with Filtering. 10/100/1000 v1x2 Distributed Filter Tap	$3,250.00	0.0%	$3,250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV 1.2 L.C-J-A	1x2 Singlemode Fiber to Copper Inline Tap. Gigabit v1x2 LX-Cu Aggregation Tap	$2,650.00	0.0%	$2,650.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV 1.2 L.C-J-AB1	NWV 1.2 L.C.-J-A Basic Maint 1 Mo.	$44.17	14.5%	$37.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV 1.2 L.C-J-AE1	NWV 1.2 L.C.-J-A Enhanced Maint 1 Mo.	$55.21	14.5%	$47.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV 1.2 S.C-J-A	1x2 Multimode fiber to Copper Tap. Gigabit v1x2 SX-Cu Aggregation Tap	$2,350.00	0.0%	$2,350.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV 1.2 S.C-J-AB1	NWV 1.2 S.C.-J-A Basic Maint 1 Mo.	$39.17	14.5%	$33.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV 1.2 S.C-J-AE1	NWV 1.2 S.C.-J-A Enhanced Maint 1 Mo.	$48.96	14.5%	$41.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV 1.4 C.C-F-B1	NWV 1.4 C.C-F-span Basic Maint 1 Mo..	$35.83	14.5%	$30.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV 1.4 C.C-F-E1	NWV 1.4 C.C-F-span Enhanced Maint 1 Mo..	$44.79	14.5%	$38.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV 1.4 C.C-F-span	1x4 Copper to Copper, SPAN. 10/100/1000 v1x4 Span Port Replicator	$2,150.00	0.0%	$2,150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV 1.4 L.C-JF-SPN	1 x 4 Singlemode Fiber to Copper, SPAN. 10/100/1000 v1x4 LX-Cu Port Replicator	$2,350.00	0.0%	$2,350.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV 1.4 S.C-JF-SPN	1x4 Multimode Fiber to Copper, SPAN. 10/100/1000 v1x4 SX-Cu Span Port Replicator	$1,950.00	0.0%	$1,950.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV 12.4 C.C-F-V3	12x4 Copper, Inline Tap. v12x4 10/100/1000 Distributed Tap (4SFP)	$6,400.00	0.0%	$6,400.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV1.2 C.C-F-AB1	NWV 1.2 C.C-F-A Basic Maint 1 Mo.	$35.25	14.5%	$30.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV1.2 C.C-FAF2B1	NWV 1.2 C.C-FA-F-2 Basic Maint 1 Mo.	$54.17	14.5%	$46.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV1.2 C.C-FAF2E1	NWV 1.2 C.C-FA-F-2 Enhanced Maint 1 Mo.	$67.71	14.5%	$57.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV1.2 L.C-JF-AF-2	1x2 Singlemode Fiber to Copper Inline Tap with filtering. Gigabit v1x2 LX-Cu Distributed Filter Tap (Type 2	$4,350.00	0.0%	$4,350.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV1.2 S.C-JF-AF-2	1x2 Multimode Fiber to Copper Tap with Filtering. Gigabit v1x2 SX-Cu Distributed Filter Tap (Type 2	$3,850.00	0.0%	$3,850.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV1.2L.C-JFAF2B1	NWV1.2L.C-JFAF2 Basic Maint 1 Mo.	$72.50	14.5%	$61.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV1.2L.C-JFAF2E1	NWV1.2L.C-JFAF2 Enhanced Maint 1 Mo.	$90.63	14.5%	$77.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV1.2S.C-JFAF2B1	NWV1.2S.C-JFAF2 Basic Maint 1 Mo.	$64.17	14.5%	$54.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV1.2S.C-JFAF2E1	NWV1.2S.C-JFAF2 Enhanced Maint 1 Mo.	$80.21	14.5%	$68.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV1.4 L.CJFSPNB1	NWV1.4L.C.JF-Span Basic Maint 1 Mo.	$39.17	14.5%	$33.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV1.4 L.CJFSPNE1	NWV1.4L.C.JF-Span Enhanced Maint 1 Mo.	$48.96	14.5%	$41.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV1.4 S.CJFSPNB1	NWV1.4S.C.JF-Span Basic Maint 1 Mo.	$32.50	14.5%	$27.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV1.4 S.CJFSPNE1	NWV1.4S.C.JF-Span Enhanced Maint 1 Mo.	$40.63	14.5%	$34.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV12.4 C.C-FV3B1	NWV12.4CCFV-3 Basic Maint 1 Mo.	$106.67	14.5%	$91.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV12.4 C.C-FV3E1	NWV12.4CCFV-3 Enhanced Maint 1 Mo.	$133.33	14.5%	$114.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV12.4 C.C-F-V3SP	12x4 Multimode/Singlemode Fiber SPAN. Gigabit v12x4 SX/LX Distributed Span Tool (4SFP	$6,400.00	0.0%	$6,400.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV12.4[SL].C-J-V3	12x4 Multimode/Singlemode Fiber Inline Tap. SPAN. Gigabit v12X4 SX/LX Distributed Tap (4SFP	$6,400.00	0.0%	$6,400.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV12.4[SL].CJV3SP	12x4 Multimode/Singlemode Fiber SPAN. Gigabit v12x4 SX/LX Distributed Span Tool (4SFP	$6,400.00	0.0%	$6,400.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV12.4[SL]CJV3B1	NWV12.4[SL]CJV-3 Basic Maint 1 Mo.	$106.67	14.5%	$91.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV12.4[SL]CJV3E1	NWV12.4[SL]CJV-3 Enhanced Maint 1 Mo.	$133.33	14.5%	$114.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV12.4C.CFV3SPB1	NWV12.4CCFV3 span Basic Maint 1 Mo.	$106.67	14.5%	$91.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV12.4C.CFV3SPE1	NWV12.4CCFV3 span Enhanced Maint 1 Mo.	$133.33	14.5%	$114.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV12.4SLCJV3SPB1	NWV12.4SLCJV3-span Basic Maint 1 Mo.	$106.67	14.5%	$91.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV12.4SLCJV3SPE1	NWV12.4SLCJV3-span Enhanced Maint 1 Mo.	$133.33	14.5%	$114.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV2.1C.C-F-AB1	NWV2.1C.C-F-A Basic Maint 1 Mo.	$47.50	0.0%	$47.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV24 L.PNFM270B1	NWV 24 L.P-N-FM2-70 Basic Maint 1 Mo..	$468.33	14.5%	$400.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV24 L.PNFM270E1	NWV 24 L.P-N-FM2-70 Enhanced Maint 1 Mo..	$585.42	14.5%	$500.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV24LPNFM2-SPNB1	NWV 24 LPNFM2-span Basic Maint 1 Mo.	$468.33	14.5%	$400.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV24LPNFM2-SPNE1	NWV 24 LPNFM2-span Enhanced Maint 1 Mo.	$585.42	14.5%	$500.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWVk_SFPp_Port_1	v24 SFP+ Port Activation (need to state which ports in the order) - If 20 are ordered at one time, then a 26	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWVK_SFPP_PORT1B1	NWVK_SFPP_PORT1 Basic Maint 1 Mo.	$41.67	14.5%	$35.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWVK_SFPP_PORT1E1	NWVK_SFPP_PORT1 Enhanced Maint 1 Mo.	$52.08	14.5%	$44.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV-SFP-10	Single Form Pluggable - Copper 1000base-T	$135.00	0.0%	$135.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV-SFP-10B1	NWV-SFP-10 Basic Maint 1 Mo.	$2.25	14.5%	$1.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV-SFP-10E1	NWV-SFP-10 Enhanced Maint 1 Mo.	$2.81	14.5%	$2.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV-SFP-16	Single Form Pluggable Plus - LR/LX 10G/1G	$950.00	0.0%	$950.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV-SFP-16B1	NWV-SFP-16 Basic Maint 1 Mo.	$15.83	14.5%	$13.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV-SFP-16E1	NWV-SFP-16 Enhanced Maint 1 Mo.	$19.79	14.5%	$16.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV-SFP-17	Single Form Pluggable Plus - SR/SX 10G/1G	$775.00	0.0%	$775.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV-SFP-17B1	NWV-SFP-17 Basic Maint 1 Mo.	$12.92	14.5%	$11.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV-SFP-17E1	NWV-SFP-17 Enhanced Maint 1 Mo.	$16.15	14.5%	$13.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV-SFP-23	Single Form Pluggable Plus - ER 10G	$2,250.00	0.0%	$2,250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
NWV-SFP-23B1	NWV-SFP-23 Basic Maint 1 Mo.	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
NWV-SFP-23E1	NWV-SFP-12 Enhanced Maint 1 Mo.	$46.88	14.5%	$40.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-100K-P	ODA 40001-100000 Perp Lic	$40,020.00	14.5%	$34,217.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-100K-P-MNT	ODA 40001-100000 Perp Basic Maint [Per Month Pricing]	$600.30	0.0%	$600.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-100K-P-MNT-E	ODA 40001-100000 Perp Enh Maint [Per Month Pricing]	$833.75	0.0%	$833.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-100K-P-MNT-UP	ODA 40001-100000 Perp Maint Upg [Per Month Pricing]	$233.45	0.0%	$233.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-100K-T	ODA 40001-100000 Term Lic [Per Month Pricing]	$960.00	14.5%	$820.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-100K-T-MNT	ODA 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-100K-T-MNT-E	ODA 40001-100000 Term Enh Maint [Per Month Pricing]	$66.70	0.0%	$66.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-1500-P	ODA 0-1500 Perp Lic	$7,020.00	14.5%	$6,002.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-1500-P-MNT	ODA 0-1500 Perp Basic Maint [Per Month Pricing]	$105.30	0.0%	$105.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-1500-P-MNT-E	ODA 0-1500 Perp Enh Maint [Per Month Pricing]	$146.25	0.0%	$146.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-1500-P-MNT-UP	ODA 0-1500 Perp Maint Upg [Per Month Pricing]	$40.95	0.0%	$40.95	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-1500-T	ODA 0-1500 Term Lic [Per Month Pricing]	$170.00	14.5%	$145.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-1500-T-MNT	ODA 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-1500-T-MNT-E	ODA 0-1500 Term Enh Maint [Per Month Pricing]	$11.70	0.0%	$11.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-40K-P	ODA 5001-40000 Perp Lic	$27,540.00	14.5%	$23,546.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-40K-P-MNT	ODA 5001-40000 Perp Basic Maint [Per Month Pricing]	$413.10	0.0%	$413.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-40K-P-MNT-E	ODA 5001-40000 Perp Enh Maint [Per Month Pricing]	$573.75	0.0%	$573.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-40K-P-MNT-UP	ODA 5001-40000 Perp Maint Upg [Per Month Pricing]	$160.65	0.0%	$160.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-40K-T	ODA 5001-40000 Term Lic [Per Month Pricing]	$660.00	14.5%	$564.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-40K-T-MNT	ODA 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-40K-T-MNT-E	ODA 5001-40000 Term Enh Maint [Per Month Pricing]	$45.90	0.0%	$45.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-5K-P	ODA 1501-5000 Perp Lic	$20,040.00	14.5%	$17,134.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-5K-P-MNT	ODA 1501-5000 Perp Basic Maint [Per Month Pricing]	$300.60	0.0%	$300.60	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ODA-5K-P-MNT-E	ODA 1501-5000 Perp Enh Maint [Per Month Pricing]	$417.50	0.0%	$417.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-5K-P-MNT-UP	ODA 1501-5000 Perp Maint Upg [Per Month Pricing]	$116.90	0.0%	$116.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-5K-T	ODA 1501-5000 Term Lic [Per Month Pricing]	$475.00	14.5%	$406.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-5K-T-MNT	ODA 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-5K-T-MNT-E	ODA 1501-5000 Term Enh Maint [Per Month Pricing]	$33.40	0.0%	$33.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-G100K-P	ODA G100000 Perp Lic	$55,020.00	14.5%	$47,042.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-G100K-P-MNT	ODA G100000 Perp Basic Maint [Per Month Pricing]	$825.30	0.0%	$825.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-G100K-P-MNT-E	ODA G100000 Perp Enh Maint [Per Month Pricing]	$1,146.25	0.0%	$1,146.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-G100K-P-MNT-UP	ODA G100000 Perp Maint Upg [Per Month Pricing]	$320.95	0.0%	$320.95	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-G100K-T	ODA G100000 Term Lic [Per Month Pricing]	$1,310.00	14.5%	$1,120.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-G100K-T-MNT	ODA G100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-G100K-T-MNT-E	ODA G100000 Term Enh Maint [Per Month Pricing]	$91.70	0.0%	$91.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-USER-P	ODA User Perp Lic	$360.00	14.5%	$307.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-USER-P-MNT	ODA User Perp Basic Maint [Per Month Pricing]	$5.40	0.0%	$5.40	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-USER-P-MNT-E	ODA User Perp Enh Maint [Per Month Pricing]	$7.50	0.0%	$7.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-USER-P-MNT-UP	ODA User Perp Maint Upg [Per Month Pricing]	$2.10	0.0%	$2.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-USER-T	ODA User Term Lic [Per Month Pricing]	$8.60	14.5%	$7.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
ODA-USER-T-MNT	ODA User Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
ODA-USER-T-MNT-E	ODA User Term Enh Maint [Per Month Pricing]	$0.60	0.0%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OND0000005	5 On Demand Authentication 7.1	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
OND0000250	RSA SecurID Authenticator On-demand per user for qty's between 10 - 250	$24.75	14.5%	$21.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
OND0000750	RSA SecurID Authenticator On-demand per user for qty's between 255 -750	$22.75	14.5%	$19.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
OND0001500	RSA SecurID Authenticator On-demand per user for qty's between 755 - 1,500	$21.63	14.5%	$18.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
OND0002500	RSA SecurID Authenticator On-demand per user for qty's between 1,505 - 2,500	$20.38	14.5%	$17.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
OND0005000	RSA SecurID Authenticator On-demand per user for qty's between 2,505 - 5,000	$18.38	14.5%	$15.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
OND0007500	RSA SecurID Authenticator On-demand per user for qty's between 5,005 - 7,500	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
OND0010000	RSA SecurID Authenticator On-demand per user for qty's between 7,505 - 10,000	$14.38	14.5%	$12.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
OND0015000	RSA SecurID Authenticator On-demand per user for qty's between 10,005 - 15,000	$13.63	14.5%	$11.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
OND0025000	RSA SecurID Authenticator On-demand per user for qty's between 15,005 - 25,000	$12.00	14.5%	$10.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
OND1000000	RSA SecurID Authenticator On-demand per user for qty's between 25,005 - 1,000,000	$11.25	14.5%	$9.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
OSE OnsiteSupp STS	Onsite Support Engineer Web Threat Detection	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP 3DSECURE	Onsite Support Engineer for 3DSecure	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP ARCHER	Archer Onsite Support Engineer	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP BSAFE	Onsite Support Engineer for BSAFE	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP CT	Onsite Support Engineer for Access Manager	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP DLP	Onsite Support Engineer for DLP	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP ENVISION	Onsite Support Engineer for enVision	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP FIM	Onsite Support Engineer for FIM	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP FRAUD ACT	Onsite Support Engineer for Fraud Action	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP HOSTED AA	Onsite Support Engineer for Hosted Adap Auth	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP ONPREM AA	Onsite Support Engineer for OnPrem Adap Auth	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP RKM	Onsite Support Engineer for RKM	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPP SECURID	Onsite Support Engineer for SecurID	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPPORT AVK	OnSite Engineer IMG	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE SUPPORT NW	Onsite support engineer for NetWitness	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
OSE Support SA	Onsite Supp Engineer Security Analytics	$275,000.00	0.0%	$275,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PCIKIT02	RSA SecurID Appliance Bundle For 25 Users, and enVision 2500 EPS Appliance	$28,101.00	14.5%	$24,026.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-100K-P	Policy 40001-100000 Perp Lic w/ 1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-100K-P-MNT	Policy 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-100K-P-MNT-E	Policy 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-100K-P-MNT-UP	Policy 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-100K-T	Policy 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-100K-T-MNT	Policy 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-100K-T-MNT-E	Policy 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-1500-P	Policy 0-1500 Perp Lic w/ 1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-1500-P-MNT	Policy 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-1500-P-MNT-E	Policy 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-1500-P-MNT-UP	Policy 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-1500-T	Policy 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-1500-T-MNT	Policy 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-1500-T-MNT-E	Policy 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-40K-P	Policy 5001-40000 Perp Lic w/ 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-40K-P-MNT	Policy 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-40K-P-MNT-E	Policy 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-40K-P-MNT-UP	Policy 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-40K-T	Policy 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-40K-T-MNT	Policy 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-40K-T-MNT-E	Policy 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-5K-P	Policy 1501-5000 Perp Lic w/ 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-5K-P-MNT	Policy 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-5K-P-MNT-E	Policy 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-5K-P-MNT-UP	Policy 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-5K-T	Policy 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-5K-T-MNT	Policy 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-5K-T-MNT-E	Policy 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-G100K-P	Policy G100000 Perp Lic w/ 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-G100K-P-MNT	Policy G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-G100K-P-MNT-E	Policy G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-G100K-P-MNT-UP	Policy G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-G100K-T	Policy G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-G100K-T-MNT	Policy G100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-G100K-T-MNT-E	Policy G100000 Term Enh Maint [Per Month Pricing]	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-USER-P	Policy User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-USER-P-MNT	Policy User Perp Basic Maint [Per Month Pricing	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-USER-P-MNT-E	Policy User Perp Enh Maint [Per Month Pricing]	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-USER-P-MNT-UP	Policy User Perp Maint Upg [Per Month Pricing]	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-USER-T	Policy User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
POL-USER-T-MNT	Policy User Term Basic Maint [Per Month Pricing	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
POL-USER-T-MNT-E	Policy User Term Enh Maint [Per Month Pricing]	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREM SUP ONPREM AA	OAA Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREM SUPP 3DSECURE	3DSecure Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREM SUPP ENVISION	enVision Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREM SUPP HOST AA	Hosted AA Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PREM SUPPORT AVK	Technical Acct Mgr IMG	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREM SUPPORT NW	Netwitness premium Tech Acct Mgr support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREM SUPPORT SA	Security Analytics Tech Acct Manager	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREM SUPPORT STS	Web Threat Detection Tech Acct Manager	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREMCARE SUPP AVK	Premium Care for IMG	$300,000.00	0.0%	$300,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREMIUM SUPP ARC	Archer Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREMIUM SUPP BSAFE	BSAFE Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREMIUM SUPP DLP	DLP Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREMIUM SUPP FIM	FIM Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREMIUM SUPP FRAUD	Fraud Action Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREMIUM SUPP RKM	RKM Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREMIUM SUPPORT CT	Access Manager Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREMIUM SUPPORT K	DCMS Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PREMIUM SUPPORT S	SecurID Premium Tech Acct Mgr Support	$60,000.00	0.0%	$60,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PROCARE SUPP AVK	Procative Care for IMG	$200,000.00	0.0%	$200,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS_BAS_ARC_SMART	RSA Archer SmartStart Professional Installation Service	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS_BAS_DLP_PWM	Professional Services bundle start up	$27,500.00	0.0%	$27,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS_BAS_DLP_RRM	Professional Services bundle start up	$27,500.00	0.0%	$27,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS_BAS_ENV_IM	Professional Services bundle start up	$27,500.00	0.0%	$27,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS_BAS_IPV_CCISVCS	CCI Consulting Service	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
PS-APP-DPM-MSSQL	DPM EKM CRYTO PROVIDER FOR MS SQL - (Custom)	$15,000.00	0.0%	$15,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-ABA	RSA Bulk Admin Tool - SID v6.1 & prior	$7,500.00	0.0%	$7,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-AMBA	Bulk Administration Tool for Authentication Manager v7.x	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-AMBA90T	RSA Bulk Adm Tool-SID v7.x Perm L- 90 Day Tria	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-AMISP	Authentication Manager Integration Services Platform (AMISP) v6.x & v7.	$28,000.00	0.0%	$28,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-HDP100	HELP DESK PORTAL - UP TO 100 ADMINS	$275.00	0.0%	$275.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-HDP200	HELP DESK PORTAL - UP TO 200 ADMINS	$225.00	0.0%	$225.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-HDP50	HELP DESK PORTAL - UP TO 50 ADMINS	$12,500.00	0.0%	$12,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-HDPENT	HELP DESK PORTAL - UNLIMITED ADMINS	$45,000.00	0.0%	$45,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-JVAPI	RSA Java Admin API - remote SID v6.1 & F	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-SSP15K	SELF SERVICE PORTAL - UP TO 15K USERS	$2.25	0.0%	$2.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-SSP50K	SELF SERVICE PORTAL - UP TO 50K USERS	$1.75	0.0%	$1.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-SSP5K	SELF SERVICE PORTAL - UP TO 5K USERS	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-APP-SID-SSPENT	SELF SERVICE PORTAL - UNLIMITED USERS	$75,000.00	0.0%	$75,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-BAS-ENV-AUDIT	RSA Audit - ENV UDS	$7,000.00	0.0%	$7,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-BAS-ENV-UDS30	RSA UDS Integration - ENV (30)	$4,600.00	0.0%	$4,600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-CUS-RES	DPM Application Data Protection upgrade - from 8 Apps to Enterprise (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-1060-1M	1 Month ES-1060 Enhanced Maintenance	$850.00	0.0%	$850.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-1060V-1M	1 Month ES-1060V Enhanced Maintenance	$650.00	0.0%	$650.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-1260-1M	1 Month ES-1060 Enhanced Maintenance	$1,033.33	0.0%	$1,033.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-1260V-1M	1 Month ES-1260V Enhanced Maintenance	$841.67	0.0%	$841.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-2560-1M	1 Month ES-2560 Enhanced Maintenance	$1,483.33	0.0%	$1,483.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-2560V-1M	1 Month ES-2560 Enhanced Maintenance	$1,283.33	0.0%	$1,283.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-3060-1M	1 MONTH ES-3060 ENHANCED MAINTENANCE	$1,958.33	0.0%	$1,958.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-3060V-1M	1 Month ES-3060V Enhanced Maintenance	$1,750.00	0.0%	$1,750.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-5060-1M	1 Month ES-5060 Enhanced Maintenance	$2,019.67	0.0%	$2,019.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-5060V-1M	1 Month ES-5060V Enhanced Maintenance	$1,891.67	0.0%	$1,891.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-560-1M	1 Month ES-560 Enhanced Maintenance	$583.33	0.0%	$583.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-560V-1M	1 Month ES-560V Enhanced Maintenance	$383.33	0.0%	$383.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-7560-1M	1 Month ES-7560 Enhanced Maintenance	$2,808.33	0.0%	$2,808.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-7560V-1M	1 Month ES-7560V Enhanced Maintenance	$2,608.33	0.0%	$2,608.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-A60-1M	1 Month LS-A60 Enhanced Maintenance	$1,483.33	0.0%	$1,483.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-D60-1M	1 Month LS-D60 Enhanced Maintenance	$1,483.33	0.0%	$1,483.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-L605-1M	1 Month LS-L605 Enhanced Maintenance	$1,483.33	0.0%	$1,483.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-L610-1M	1 Month LS-L610 Enhanced Maintenance	$2,266.67	0.0%	$2,266.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-R600.1V-1M	1 Month LS-R600.1V Enhanced Maint	$116.67	0.0%	$116.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-R600.5V-1M	1 Month LS-R600.5V Enhanced Maint	$275.00	0.0%	$275.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-R601-1M	1 Month LS-R601 Enhanced Maintenance	$675.00	0.0%	$675.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-R601V-1M	1 Month LS-R601 Enhanced Maintenance	$475.00	0.0%	$475.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-R602-1M	1 Month LS-R602 Enhanced Maintenance	$1,216.67	0.0%	$1,216.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PSP-R602V-1M	1 Month LS-R602 Enhanced Maintenance	$1,016.67	0.0%	$1,016.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-ARC	RSA Residency Hosted AA (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-AVK	RSA IMG Residency (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-AXM	RSA Residency AA OnPrem (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-CON	RSA Residency Security Analytics (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-DCS	RSA Residency SecurID (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-DLP	RSA Residency Silver Tail (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-DSG	RSA Travel & Expense (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-EAA	RSA Residency Security Analytics (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-ENV	RSA Residency SecurID (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-HAA	RSA Residency Silver Tail (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-OAA	RSA Travel & Expense (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-SA	RSA Residency Security Analytics	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-SID	RSA Residency SecurID	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-RES-SVT	RSA Residency Silver Tai	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-START-ES	enVision stand-alone Surestart instal	$9,500.00	0.0%	$9,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
PS-TRAVEXP-RSA	RSA Travel & Expense	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RBAABDL000010	AM Appliance RBAODA bundle for 10 users	$3,860.22	14.5%	$3,300.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RBAABDL000025	AM Appliance RBAODA bundle for 25 users	$5,159.95	14.5%	$4,411.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RBAABDL000050	AM Appliance RBAODA bundle for 50 users	$6,727.10	14.5%	$5,751.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RBAABDL000100	AM Appliance RBAODA bundle for 100 users	$9,914.11	14.5%	$8,476.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RBAVBDL000010	AM RBAODA bundle for 10 users	$866.48	14.5%	$740.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RBAVBDL000025	AM RBAODA bundle for 25 users	$2,166.21	14.5%	$1,852.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RBAVBDL000050	AM RBAODA bundle for 50 users	$3,733.36	14.5%	$3,192.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RBAVBDL000100	AM RBAODA bundle for 100 users	$6,920.37	14.5%	$5,916.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM1000	RSA Certificate Manager per User for qty's between 501 - 1,00	$26.05	14.5%	$22.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM10000	RSA Certificate Manager per User for qty's between 5,001 - 10,00	$14.16	14.5%	$12.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM100000	RSA Certificate Manager per User for qty's between 50,001 - 100,00	$8.74	14.5%	$7.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM1000000	RSA Certificate Manager per User for qty's between 900,001 - 1,000,00	$4.50	14.5%	$3.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM1000000B1	RSA Cert Mgr Basic Maint - 1	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM1000000E1	RSA Cert Mgr Enhanced Maint - 1	$0.09	0.0%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM100000B1	RSA Cert Mgr Basic Maint - 1	$0.13	0.0%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM100000E1	RSA Cert Mgr Enhanced Maint - 1	$0.18	0.0%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RCM10000B1	RSA Cert Mgr Basic Maint - 1	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM10000E1	RSA Cert Mgr Enhanced Maint - 1	$0.30	0.0%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM1000B1	RSA Cert Mgr Basic Maint - 1	$0.39	0.0%	$0.39	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM1000E1	RSA Cert Mgr Enhanced Maint - 1	$0.54	0.0%	$0.54	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM1MIL	RSA Certificate Manager per User for qty's greater than 1,000,00(	$4.39	14.5%	$3.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM1MILB1	RSA Cert Mgr Basic Maint - 1	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM1MILE1	RSA Cert Mgr Enhanced Maint - 1	$0.09	0.0%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM200000	RSA Certificate Manager per User for qty's between 100,001 - 200,00(	$7.00	14.5%	$5.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM200000B1	RSA Cert Mgr Basic Maint - 1	$0.11	0.0%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM200000E1	RSA Cert Mgr Enhanced Maint - 1	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM25000	RSA Certificate Manager per User for qty's between 10,001 - 25,00(	$11.56	14.5%	$9.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM25000B1	RSA Cert Mgr Basic Maint - 1	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM25000E1	RSA Cert Mgr Enhanced Maint - 1	$0.24	0.0%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM300000	RSA Certificate Manager per User for qty's between 200,001 - 300,00(	$6.22	14.5%	$5.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM300000B1	RSA Cert Mgr Basic Maint - 1	$0.09	0.0%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM300000E1	RSA Cert Mgr Enhanced Maint - 1	$0.13	0.0%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM400000	RSA Certificate Manager per User for qty's between 300,001 - 400,00(	$5.74	14.5%	$4.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM400000B1	RSA Cert Mgr Basic Maint - 1	$0.09	0.0%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM400000E1	RSA Cert Mgr Enhanced Maint - 1	$0.12	0.0%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM500	RSA Certificate Manager per User for qty's between 1 - 50(	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM5000	RSA Certificate Manager per User for qty's between 1,001 - 5,00(	$16.28	14.5%	$13.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM50000	RSA Certificate Manager per User for qty's between 25,001 - 50,00(	$10.06	14.5%	$8.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM500000	RSA Certificate Manager per User for qty's between 400,001 - 500,00(	$5.40	14.5%	$4.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM500000B1	RSA Cert Mgr Basic Maint - 1	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM500000E1	RSA Cert Mgr Enhanced Maint - 1	$0.11	0.0%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM50000B1	RSA Cert Mgr Basic Maint - 1	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM50000E1	RSA Cert Mgr Enhanced Maint - 1	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM5000B1	RSA Cert Mgr Basic Maint - 1	$0.24	0.0%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM5000E1	RSA Cert Mgr Enhanced Maint - 1	$0.34	0.0%	$0.34	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM500B1	RSA Cert Mgr Basic Maint - 1	$0.45	0.0%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM500E1	RSA Cert Mgr Enhanced Maint - 1	$0.63	0.0%	$0.63	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM600000	RSA Certificate Manager per User for qty's between 500,001 - 600,00(	$5.15	14.5%	$4.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM600000B1	RSA Cert Mgr Basic Maint - 1	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM600000E1	RSA Cert Mgr Enhanced Maint - 1	$0.11	0.0%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM700000	RSA Certificate Manager per User for qty's between 600,001 - 700,00(	$4.94	14.5%	$4.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM700000B1	RSA Cert Mgr Basic Maint - 1	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM700000E1	RSA Cert Mgr Enhanced Maint - 1	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM800000	RSA Certificate Manager per User for qty's between 700,001 - 800,00(	$4.77	14.5%	$4.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM800000B1	RSA Cert Mgr Basic Maint - 1	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM800000E1	RSA Cert Mgr Enhanced Maint - 1	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM900000	RSA Certificate Manager per User for qty's between 800,001 - 900,00(	$4.62	14.5%	$3.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RCM900000B1	RSA Cert Mgr Basic Maint - 1	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RCM900000E1	RSA Cert Mgr Enhanced Maint - 1	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMADP1	DPM Application Data Protection - Single Application License	$150,000.00	14.5%	$128,250.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMADP1B1	RSA Appl Data Prot Maint-Bas-1	$2,250.00	0.0%	$2,250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMADP1E1	RSA Appl Data Prot Maint-Enh-1	$3,125.00	0.0%	$3,125.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMADP5	DPM Application Data Protection - 2 to 5 Applications License	$575,000.00	14.5%	$491,625.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMADP5B1	RSA Appl Data Prot Maint-Bas-1	$8,625.00	0.0%	$8,625.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMADP5E1	RSA Appl Data Prot Maint-Enh-1	$11,979.00	0.0%	$11,979.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMADP8	DPM Application Data Protection - 6 to 8 Applications License	$775,000.00	14.5%	$662,625.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMADP8B1	RSA Appl Data Prot Maint-Bas-1	$11,625.00	0.0%	$11,625.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMADP8E1	RSA Appl Data Prot Maint-Enh-1	$16,146.00	0.0%	$16,146.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMADPE	DPM Application Data Protection - Enterprise License	$1,250,000.00	14.5%	$1,068,750.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMADPEB1	RSA Appl Data Prot Maint-Bas-1	$18,750.00	0.0%	$18,750.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMADPEE1	RSA Appl Data Prot Maint-Enh-1	$26,042.00	0.0%	$26,042.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMAPP1	DPM Application Encryption - Single Application License	$100,000.00	14.5%	$85,500.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMAPP1B1	RSA Appl Encrypt Maint-Bas-1	$1,500.00	0.0%	$1,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMAPP1E1	RSA Appl Encrypt Maint-Enh-1	$2,083.33	0.0%	$2,083.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMAPP5	DPM Application Encryption - 2 to 5 Applications License	$450,000.00	14.5%	$384,750.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMAPP5B1	RSA Appl Encrypt Maint-Bas-1	$6,750.00	0.0%	$6,750.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMAPP5E1	RSA Appl Encrypt Maint-Enh-1	$9,375.00	0.0%	$9,375.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMAPP8	DPM Application Encryption - 6 to 8 Applications License	$675,000.00	14.5%	$577,125.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMAPP8B1	RSA Appl Encrypt Maint-Bas-1	$10,125.00	0.0%	$10,125.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMAPP8E1	RSA Appl Encrypt Maint-Enh-1	$14,062.50	0.0%	$14,062.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMAPPAOS-UPG	DPM Application Encryption upgrade - from 1 App to up to 5 (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMAPPE	DPM Application Encryption - Enterprise Wide License	$1,000,000.00	14.5%	$855,000.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMAPPEB1	RSA Appl Encrypt Maint-Bas-1	$15,000.00	0.0%	$15,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMAPPEE1	RSA Appl Encrypt Maint-Enh-1	$20,833.33	0.0%	$20,833.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKM-DC-DB	DPM License for Database host - per host	$5,000.00	14.5%	$4,275.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKM-DC-DB-ENT	DPM License for Database Host -Enterprise	$300,000.00	14.5%	$256,500.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKM-DC-SWITCH4	DPM License for switch - up to 4 encryption devices	$15,000.00	14.5%	$12,825.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKM-DC-SWITCH5	DPM License for switch - 5 + encryption devices	$13,000.00	14.5%	$11,115.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKM-DC-TAPE12	DPM License for Native Tape - up to 12 tape drives	$30,000.00	14.5%	$25,650.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKM-DC-TAPE13	DPM License for Native Tape - 13+ drives	$50,000.00	14.5%	$42,750.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKM-DC-TAPE2	DPM License for Native Tape - up to 2 tape drives	$10,000.00	14.5%	$8,550.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKM-DC-TAPE4	DPM License for Native Tape - up to 4 tape drives	$20,000.00	14.5%	$17,100.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKM-DC-TAPE-ENT	DPM License for Native Tape - Enterprise	$300,000.00	14.5%	$256,500.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMSYMM10	Licenses for 6 to 10 Symmetrix arrays	$10,000.00	14.5%	$8,550.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMSYMM10B1	RSA DPM Symm Maint-Bas-1	$150.00	0.0%	$150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMSYMM10E1	RSA DPM Symm Maint-Enh-1	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMSYMM2	Licenses for 1 to 2 Symmetrix arrays	$20,000.00	14.5%	$17,100.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMSYMM2B1	RSA DPM Symm Maint-Bas-1	$300.00	0.0%	$300.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMSYMM2E1	RSA DPM Symm Maint-Enh-1	$420.00	0.0%	$420.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMSYMM5	Licenses for 3 to 5 Symmetrix arrays	$15,000.00	14.5%	$12,825.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMSYMM5B1	RSA DPM Symm Maint-Bas-1	$225.00	0.0%	$225.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMSYMM5E1	RSA DPM Symm Maint-Enh-1	$320.00	0.0%	$320.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMSYMME	Enterprise License for Symmetrix array	$500,000.00	14.5%	$427,500.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMSYMMEB1	RSA DPM Symm Maint-Enh-1	$7,500.00	0.0%	$7,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMSYMMEE1	RSA DPM Symm Maint-Enh-1	$10,400.00	0.0%	$10,400.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMTOK1	DPM Tokenization - Application License	$100,000.00	14.5%	$85,500.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMTOK1B1	RSA Tokenization Maint-Bas-1	$1,500.00	0.0%	$1,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMTOK1E1	RSA Tokenization Maint-Enh-1	$2,083.00	0.0%	$2,083.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMTOK5	DPM Tokenization - 2 to 5 Applications License	$450,000.00	14.5%	$384,750.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RKMTOK5B1	RSA Tokenization Maint-Bas-1	$6,750.00	0.0%	$6,750.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMTOK5E1	RSA Tokenization Maint-Enh-1	$9,375.00	0.0%	$9,375.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMTOK8	DPM Tokenization - 6 to 8 Applications License	$675,000.00	14.5%	$577,125.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMTOK8B1	RSA Tokenization Maint-Bas-1	$10,125.00	0.0%	$10,125.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMTOK8E1	RSA Tokenization Maint-Enh-1	$14,063.00	0.0%	$14,063.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMTOKE	DPM Tokenization - Enterprise License	$1,000,000.00	14.5%	$855,000.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RKMTOKEB1	RSA Tokenization Maint-Bas-1	$15,000.00	0.0%	$15,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RKMTOKEE1	RSA Tokenization Maint-Enh-1	$20,833.00	0.0%	$20,833.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RRM	RSA Registration Manager per User	$1.00	14.5%	$0.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RRMB1	RSA Registration Mgr Basic Mnt-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RRME1	RSA Registration Mgr Enh Mnt-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA SECURID SELECT	RSA SecurID Select per User for qty's between 1000 - 50000	$2.00	0.0%	$2.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0010017	RSA SecurID Appliance 130 Conversion Kit	$2,995.00	14.5%	$2,560.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010018	RSA SecurID Appliance 250 Conversion Kit	$9,495.00	14.5%	$8,118.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010201	DPM Server Appliance	$24,000.00	14.5%	$20,520.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010215	DPM Virtual Appliance	$14,000.00	14.5%	$11,970.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010272	Licenses for Data Domain Boxes	$50,000.00	14.5%	$42,750.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010320	DPM Server Software Only	$10,000.00	14.5%	$8,550.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010429	DLP Network Sensor Appl. Series 2	$16,000.00	14.5%	$13,680.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010430	DLP Network Interceptor Appl. Series 2	$14,000.00	14.5%	$11,970.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010431	DLP Network ICAP Server Appl. Series 2	$14,000.00	14.5%	$11,970.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010432	DLP Network Controller Appl. Series 2	$14,000.00	14.5%	$11,970.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010500	RSA SecurID Appliance 130 Hardware (includes Advanced Hardware Replacement for Years 1-3	$2,995.00	14.5%	$2,560.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010510	RSA SecurID Appliance 250 Hardware (includes Advanced Hardware Replacement for Years 1-3	$9,495.00	14.5%	$8,118.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010727	CCI Standard for 1 year	$48,000.00	14.5%	$41,040.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010728	CCI Platinum Tier 1 for 1 year	$180,000.00	14.5%	$153,900.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010729	CCI Platinum Tier 2 for 1 year	$150,000.00	14.5%	$128,250.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA0010810-2	RSA Authentication Manager 8.x 2 User Trial with Virtual Appliance, 2 SID700, 2 s/w tokens	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA0010810-25	25 User License, 2 s/w tokens	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA0010810-25-DL	Auth Manger 8.x DownloadableTria	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0010810-NFR	RSA Authentication Manager 50 User License, 25 SoftTokens, 25 SID700 3 yr, 5 SID800 3yr	$995.00	0.0%	$995.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0012000-NFR	Archer 9 Module Partner NFR Bundle	$5,164.00	0.0%	$5,164.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0015000	ECAT Server Software (per instance)	$20,000.00	14.5%	$17,100.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0015020-NFR	NFR ECAT Server	$825.00	0.0%	$825.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0018000-NFR	NFR Access Certification Manager	$595.00	0.0%	$595.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0018010-NFR	NFR Business Role Manager	$595.00	0.0%	$595.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0018011-NFR	NFR Access Request Manager	$595.00	0.0%	$595.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0018012-NFR	NFR Data Access Governance	$595.00	0.0%	$595.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0018013-NFR	Data Access Governance W/O Aggregator NFR	$595.00	0.0%	$595.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0018014-NFR	NFR Inactive Identities	$595.00	0.0%	$595.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0018015-NFR	NFR Access Fulfillment Express	$595.00	0.0%	$595.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0018016-NFR	NFR Business Insight	$595.00	0.0%	$595.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0018020	IMG R620 Appliance (ACM)	$25,000.00	14.5%	$21,375.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0018023-NFR	NFR Premium Adaptor for AFX	$595.00	0.0%	$595.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0018024	IMG R720 Appliance (ACM)	$50,000.00	14.5%	$42,750.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0018035	IMG R620 Appliance (ACM & AFX)	$25,000.00	14.5%	$21,375.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0018036	IMG R720 Appliance (ACM & AFX)	$50,000.00	14.5%	$42,750.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0018037	IMG Software Bundle	$5,000.00	14.5%	$4,275.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA0020200EOSB1	DPM Dell Appl EOS 2014 BscMnt 1Mo	$360.00	0.0%	$360.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA0020200EOSE1	DPM Dell Appl EOS 2014 EnhMnt 1Mo	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA0020201B1	RSA DPM Appliance Maint-Bas-1	$360.00	0.0%	$360.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA0020201E1	RSA DPM Appliance Maint-Enh-1	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA0020215B1	RSA DPM Virt Appl Maint-Bas-1	$210.00	0.0%	$210.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA0020215E1	RSA DPM Virt Appl Maint-Enh-1	$291.67	0.0%	$291.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA0020320B1	RSA DPM Server SW Maint-Bas-1	$150.00	0.0%	$150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA0020320E1	RSA DPM Server SW Maint-Enh-1	$208.33	0.0%	$208.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0020405	DLP Network Sensor Appliance Maintenance	$1,800.00	14.5%	$1,539.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0020407	DLP Network ICAP Server Appliance Maintenance	$1,440.00	14.5%	$1,231.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0020408	DLP Network Controller Appliance Maintenance	$1,440.00	14.5%	$1,231.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0020411	DLP Network Monitor SW Maintenance	$2,281.00	14.5%	$1,950.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0020416	DLP Datacenter/Endpt Disc SW Maintenance	$3,468.00	14.5%	$2,965.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-0020504	RSA SecurID Appliance 130 Advanced Hardware Replacement Year 4	$868.00	0.0%	$868.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0020505	RSA SecurID Appliance 130 Advanced Hardware Replacement Year 5	$928.00	0.0%	$928.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0020514	RSA SecurID Appliance 250 Advanced Hardware Replacement Year 4	$2,753.00	0.0%	$2,753.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0020515	RSA SecurID Appliance 250 Advanced Hardware Replacement Year 5	$2,943.00	0.0%	$2,943.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0028019	IMG R320 Appliance Basic Mnt 1MO	$166.67	0.0%	$166.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0028020	IMG R620 Basic Mnt 1MO	$416.67	0.0%	$416.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0028024	IMG R720 Basic Mnt 1MO	$833.33	0.0%	$833.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0028025	IMG R320 Appliance Enhanced Mnt 1MO	$208.33	0.0%	$208.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0028026	IMG R620 Enhanced Mnt 1MO	$520.83	0.0%	$520.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0028027	IMG R720 Enhanced Mnt 1MO	$1,041.67	0.0%	$1,041.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0028032	IMG Software Bundle Basic Mnt 1MO	$83.33	0.0%	$83.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-0028033	IMG Software Bundle Enh Mnt 1MO	$104.17	0.0%	$104.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-80010500BHINT	RSA SecurID AM8 Intel Appliance 130HW BR (includes Advanced Hardware Replacement for Years 1-3	$2,995.00	14.5%	$2,560.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-80010500IN-NFR	RSA SecurID AM8 Intel 130 HW NFR Kit (includes Advanced Hardware Replacement for Years 1-3	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-80010500INT	RSA SecurID AM8 Intel Appliance 130 Hardware (includes Advanced Hardware Replacement for Years 1-	$2,995.00	14.5%	$2,560.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-80010510BHINT	RSA SecurID AM8 Intel Appliance 250HW BR (includes Advanced Hardware Replacement for Years 1-3	$9,495.00	14.5%	$8,118.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-80010510IN-NFR	RSA SecurID AM8 Intel 250 HW NFR Kit (includes Advanced Hardware Replacement for Years 1-3	$6,000.00	0.0%	$6,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-80010510INT	RSA SecurID AM8 Intel Appliance 250 Hardware (includes Advanced Hardware Replacement for Years 1-	$9,495.00	14.5%	$8,118.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-80020504	RSA SecurID AM8 Appliance 130 Advanced Hardware Replacement Year 4	$868.00	0.0%	$868.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-80020504INT	RSA SecurID AM8 Intel Appliance 130 Advanced Hardware Replacement Year 4	$868.00	0.0%	$868.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-80020505	RSA SecurID AM8 Appliance 130 Advanced Hardware Replacement Year 5	$928.00	0.0%	$928.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-80020505INT	RSA SecurID AM8 Intel Appliance 130 Advanced Hardware Replacement Year 5	$928.00	0.0%	$928.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-80020514	RSA SecurID AM8 Appliance 250 Advanced Hardware Replacement Year 4	$2,753.00	0.0%	$2,753.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-80020514INT	RSA SecurID AM8 Intel Appliance 250 Advanced Hardware Replacement Year 4	$2,753.00	0.0%	$2,753.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-80020515	RSA SecurID AM8 Appliance 250 Advanced Hardware Replacement Year 5	$2,943.00	0.0%	$2,943.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-80020515INT	RSA SecurID AM8 Intel Appliance 250 Advanced Hardware Replacement Year 5	$2,943.00	0.0%	$2,943.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-AFOR-10-A3-A	SEL AFORE 10TB QTY 1 3 year	$23,625.00	14.5%	$20,199.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A3-AH	SEL AFOR-10-A3-A for Active DR site	$11,813.00	14.5%	$10,100.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A3-B	SEL AFORE 10TB QTY 2-5 3 year	$15,375.00	14.5%	$13,145.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A3-BH	SEL AFOR-10-A3-B for Active DR site	$7,688.00	14.5%	$6,573.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A3-C	SEL AFORE 10TB QTY 6+ 3 year	$11,813.00	14.5%	$10,100.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A3-CH	SEL AFOR-10-A3-C for Active DR site	$5,906.00	14.5%	$5,049.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RSA-AFOR-10-A-A	SEL AFORE 10TB QTY 1 Annual	$9,844.00	14.5%	$8,416.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A-AH	SEL AFOR-10-A-A for Active DR site	$4,922.00	14.5%	$4,208.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A-ASP	SEL AFORE 10TB Annual SP 100TB or less	$6,000.00	14.5%	$5,130.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-AASPH	SEL AFOR-10-A-ASP for Active DR site	$3,000.00	14.5%	$2,565.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A-B	SEL AFORE 10TB QTY 2-5 Annual	$6,406.00	14.5%	$5,477.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A-BH	SEL AFOR-10-A-B for Active DR site	$3,203.00	14.5%	$2,738.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A-BSP	SEL AFORE 10TB Annual SP 100TB or more	$4,688.00	14.5%	$4,008.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-ABSPH	SEL AFOR-10-A-BSP for Active DR site	$2,344.00	14.5%	$2,004.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A-C	SEL AFORE 10TB QTY 6+ Annual	$4,922.00	14.5%	$4,208.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-A-CH	SEL AFOR-10-A-C for Active DR site	$2,461.00	14.5%	$2,104.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-M-A	SEL AFORE 10TB QTY 1 Maintenance	$3,388.00	0.0%	$3,388.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-AFOR-10-M-AH	SEL AFOR-10-M-A for Active DR site	$1,694.00	0.0%	$1,694.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-AFOR-10-M-B	SEL AFORE 10TB QTY 2-5 Maintenance	$2,202.00	0.0%	$2,202.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-AFOR-10-M-BH	SEL AFOR-10-M maint for Active DR site	$1,101.00	0.0%	$1,101.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-AFOR-10-M-C	SEL AFORE 10TB QTY 6+ Maintenance	$1,694.00	0.0%	$1,694.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-AFOR-10-M-CH	SEL AFOR-10-M maint for Active DR site	$847.00	0.0%	$847.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-AFOR-10-P-A	SEL AFORE 10TB QTY 1 Perpetual	$25,000.00	14.5%	$21,375.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-P-AH	SEL AFOR-10-P-A for Active DR site	$12,500.00	14.5%	$10,687.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-P-B	SEL AFORE 10TB QTY 2-5 Perpetual	$16,250.00	14.5%	$13,893.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-P-BH	SEL AFOR-10-P-B for Active DR site	$8,125.00	14.5%	$6,946.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-P-C	SEL AFORE 10TB QTY 6+ Perpetual	$12,500.00	14.5%	$10,687.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-10-P-CH	SEL AFOR-10-P for Active DR site	$6,250.00	14.5%	$5,343.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-1-A-AVSP	SEL AFORE 1TB Ann VSPP Total Cap <100TB	$563.00	14.5%	$481.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-1-A-BVSP	SEL AFORE 1TB Ann VSPP Total Cap 100TB+	$375.00	14.5%	$320.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-2-A	SEL AFORE 2TB Annual	$5,859.00	14.5%	$5,009.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-2-A3	SEL AFORE 2TB 3 year	$14,063.00	14.5%	$12,023.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-2-A3-H	SEL AFOR-2-A3 for Active DR site	$7,031.00	14.5%	$6,011.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-2-A-ASP	SEL AFORE 2TB Annual SP 100TB or less	$4,875.00	14.5%	$4,168.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-2-A-ASPH	SEL AFOR-2-A-ASP for Active DR site	$2,438.00	14.5%	$2,084.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-2-A-BSP	SEL AFORE 2TB Annual SP 100TB or more	$3,563.00	14.5%	$3,046.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-2-A-BSPH	SEL AFOR-2-A-BSP forActive DR site	$1,781.00	14.5%	$1,522.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-2-A-H	SEL AFOR-2-A for Active DR site	$2,930.00	14.5%	$2,505.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-2-M	SEL AFORE 2TB Maintenance	$2,012.00	0.0%	$2,012.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-AFOR-2-MH	SEL AFOR-2-M for Active DR site	$1,006.00	0.0%	$1,006.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-AFOR-2-P	SEL AFORE 2TB Perpetual	$14,844.00	14.5%	$12,691.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-2-PH	SEL AFOR-2-P for Active DR site	$7,422.00	14.5%	$6,345.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-CLSP-EAAS	SEL AFORE Cloudlink SP EaaS 1TB per Mth	$234.38	14.5%	$200.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-CL-STD	SEL AFORE CloudLink Secure VSA Standard	$37,500.00	14.5%	$32,062.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-CUST	SEL AFORE SW Custom Config	$1,562.50	14.5%	$1,335.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-CUST-B12	SEL AFORE SW Custom Config-Maint	$211.76	0.0%	$211.76	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSA-AFORE-1-M-ASP	SEL AFORE 1TB Annual SP <100TB	$938.00	14.5%	$801.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFORE-1-M-BSP	SEL AFORE 1TB Annual SP 100TB+	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-D-A3-A	SEL AFORE SecureFILE Dsk QTY 1 3 year	$375.00	14.5%	$320.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-D-A3-B	SEL AFORE SecureFILE Dsk QTY 500 3 year	$300.00	14.5%	$256.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-D-A3-C	SEL AFORE SecureFILE Dsk QTY 1000 3 year	$225.00	14.5%	$192.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-D-A-A	SEL AFORE SecureFILE Dsk QTY 1 Annual	$156.25	14.5%	$133.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-D-A-B	SEL AFORE SecureFILE Dsk QTY 500 Annual	$125.00	14.5%	$106.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-D-A-C	SEL AFORE SecureFILE Dsk QTY 1000 Annual	$93.75	14.5%	$80.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-S-A3-A	SEL AFORE SecureFILE Srv QTY 1 3 year	$3,750.00	14.5%	$3,206.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-S-A3-B	SEL AFORE SecureFILE Srv QTY 50 3 year	$3,000.00	14.5%	$2,565.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-S-A3-C	SEL AFORE SecureFILE Srv QTY 100 3 year	$2,250.00	14.5%	$1,923.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-S-A-A	SEL AFORE SecureFILE Srv QTY 1 Annual	$1,562.50	14.5%	$1,335.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-S-A-B	SEL AFORE SecureFILE Srv QTY 50 Annual	$1,250.00	14.5%	$1,068.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-SF-S-A-C	SEL AFORE SecureFILE Srv QTY 100 Annual	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSA-AFOR-STD-B12	SEL AFORE CloudLink SecureVSA-Maint	$5,082.35	0.0%	$5,082.35	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-100K-P	Risk 40001-100000 Perp Lic w/ 1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-100K-P-MNT	Risk 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-100K-P-MNT-E	Risk 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-100K-P-MNT-UP	Risk 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-100K-T	Risk 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-100K-T-MNT	Risk 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-100K-T-MNT-E	Risk 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-1500-P	Risk 0-1500 Perp Lic w/ 1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-1500-P-MNT	Risk 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-1500-P-MNT-E	Risk 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-1500-P-MNT-UP	Risk 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-1500-T	Risk 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-1500-T-MNT	Risk 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-1500-T-MNT-E	Risk 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-40K-P	Risk 5001-40000 Perp Lic w/ 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-40K-P-MNT	Risk 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-40K-P-MNT-E	Risk 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-40K-P-MNT-UP	Risk 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-40K-T	Risk 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-40K-T-MNT	Risk 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-40K-T-MNT-E	Risk 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-5K-P	Risk 1501-5000 Perp Lic w/ 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-5K-P-MNT	Risk 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-5K-P-MNT-E	Risk 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-5K-P-MNT-UP	Risk 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-5K-T	Risk 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-5K-T-MNT	Risk 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-5K-T-MNT-E	Risk 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-G100K-P	Risk G100000 Perp Lic w/ 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-G100K-P-MNT	Risk G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-G100K-P-MNT-E	Risk G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-G100K-P-MNT-UP	Risk G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-G100K-T	Risk G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-G100K-T-MNT	Risk G100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-G100K-T-MNT-E	Risk G100000 Term Enh Maint [Per Month Pricing]	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-USER-P	Risk User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-USER-P-MNT	Risk User Perp Basic Maint [Per Month Pricing]	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-USER-P-MNT-E	Risk User Perp Enh Maint [Per Month Pricing]	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RSK-USER-P-MNT-UP	Risk User Perp Maint Upg [Per Month Pricing]	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-USER-T	Risk User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RSK-USER-T-MNT	Risk User Term Basic Maint [Per Month Pricing	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RSK-USER-T-MNT-E	Risk User Term Enh Maint [Per Month Pricing]	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-PP	Russian Localization Plat Perp	$30,800.00	14.5%	$26,334.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RUS-LANG-PPE-MNT	Rus Localization Plat Perp E Maint 1MC	$641.67	0.0%	$641.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-PP-MNT	Russian Localization Plat Perp Maint 1MC	$462.00	0.0%	$462.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-PP-NC	Russian Localization Plat Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-PT	Russian Localization Plat Term 1MC	$733.33	14.5%	$627.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RUS-LANG-PTB-MNT	Rus Localization Plat Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-PTE-MNT	Rus Localization Plat Term E Maint 1MC	$51.33	0.0%	$51.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-PT-NC	Russian Localization Plat Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-SP	Russian Localization Sol Perp	$123,200.00	14.5%	$105,336.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RUS-LANG-SPE-MNT	Rus Localization Sol Perp E Maint 1MC	$2,566.67	0.0%	$2,566.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-SP-MNT	Russian Localization Sol Perp Maint 1MC	$1,848.00	0.0%	$1,848.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-SP-NC	Russian Localization Sol Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-ST	Russian Localization Sol Term 1MC	$2,933.33	14.5%	$2,508.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RUS-LANG-STB-MNT	Rus Localization Sol Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-STE-MNT	Rus Localization Sol Term E Maint 1MC	$205.33	0.0%	$205.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RUS-LANG-ST-NC	Russian Localization Sol Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0000500	RSA Validation Client per User for qty's between 201 - 500	$10.00	14.5%	$8.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0000500B1	RSA Validation Client Mnt - Basic-1	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0000500E1	RSA Validation Client Mnt - Enh-1	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0001000	RSA Validation Client per User for qty's between 501 - 100	$8.00	14.5%	$6.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0001000B1	RSA Validation Client Mnt - Basic-1	$0.12	0.0%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0001000E1	RSA Validation Client Mnt - Enh-1	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0005000	RSA Validation Client per User for qty's between 1001 - 500	$6.00	14.5%	$5.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0005000B1	RSA Validation Client Mnt - Basic-1	$0.09	0.0%	$0.09	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0005000E1	RSA Validation Client Mnt - Enh-1	$0.13	0.0%	$0.13	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0010000	RSA Validation Client per User for qty's between 5001 - 1000	$5.00	14.5%	$4.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0010000B1	RSA Validation Client Mnt - Basic-1	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0010000E1	RSA Validation Client Mnt - Enh-1	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0025000	RSA Validation Client per User for qty's between 10001 - 2500	$4.00	14.5%	$3.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0025000B1	RSA Validation Client Mnt - Basic-1	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0025000E1	RSA Validation Client Mnt - Enh-1	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0050000	RSA Validation Client per User for qty's between 25001 - 5000	$3.25	14.5%	$2.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0050000B1	RSA Validation Client Mnt - Basic-1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0050000E1	RSA Validation Client Mnt - Enh-1	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0100000	RSA Validation Client per User for qty's between 50001 - 10000	$2.50	14.5%	$2.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0100000B1	RSA Validation Client Mnt - Basic-1	$0.04	0.0%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0100000E1	RSA Validation Client Mnt - Enh-1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0200000	RSA Validation Client per User for qty's between 100001 - 20000	$2.00	14.5%	$1.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0200000B1	RSA Validation Client Mnt - Basic-1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0200000E1	RSA Validation Client Mnt - Enh-1	$0.04	0.0%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0300000	RSA Validation Client per User for qty's between 200001 - 30000	$1.70	14.5%	$1.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0300000B1	RSA Validation Client Mnt - Basic-1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0300000E1	RSA Validation Client Mnt - Enh-1	$0.04	0.0%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0400000	RSA Validation Client per User for qty's between 300001 - 40000	$1.50	14.5%	$1.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0400000B1	RSA Validation Client Mnt - Basic-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0400000E1	RSA Validation Client Mnt - Enh-1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0500000	RSA Validation Client per User for qty's between 400001 - 50000	$1.40	14.5%	$1.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0500000B1	RSA Validation Client Mnt - Basic-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0500000E1	RSA Validation Client Mnt - Enh-1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0600000	RSA Validation Client per User for qty's between 500001 - 60000	$1.25	14.5%	$1.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0600000B1	RSA Validation Client Mnt - Basic-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0600000E1	RSA Validation Client Mnt - Enh-1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0700000	RSA Validation Client per User for qty's between 600001 - 70000	$1.10	14.5%	$0.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0700000B1	RSA Validation Client Mnt - Basic-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0700000E1	RSA Validation Client Mnt - Enh-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0800000	RSA Validation Client per User for qty's between 700001 - 80000	$1.00	14.5%	$0.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0800000B1	RSA Validation Client Mnt - Basic-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0800000E1	RSA Validation Client Mnt - Enh-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0900000	RSA Validation Client per User for qty's between 800001 - 90000	$0.90	14.5%	$0.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC0900000B1	RSA Validation Client Mnt - Basic-1	$0.01	0.0%	$0.01	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC0900000E1	RSA Validation Client Mnt - Enh-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC1000000	RSA Validation Client per User for qty's between 900001 - 1000000	$0.85	14.5%	$0.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC1000000B1	RSA Validation Client Mnt - Basic-1	$0.01	0.0%	$0.01	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC1000000E1	RSA Validation Client Mnt - Enh-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC1000001	RSA Validation Client per User for qty's greater than 1,000,00	$0.80	14.5%	$0.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVC1000001B1	RSA Validation Client Mnt - Basic-1	$0.01	0.0%	$0.01	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVC1000001E1	RSA Validation Client Mnt - Enh-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM1000	RSA Validation Manager per User for qty's between 501 - 100	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM10000	RSA Validation Manager per User for qty's between 5001 - 10000	$10.00	14.5%	$8.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM100000	RSA Validation Manager per User for qty's between 50001 - 100000	$5.00	14.5%	$4.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM1000000	RSA Validation Manager per User for qty's between 900001 - 1000000	$1.70	14.5%	$1.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM1000000B1	RSA Valid Mgr Maint - Basic-1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM1000000E1	RSA Valid Mgr Maint - Enh-1	$0.04	0.0%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM100000B1	RSA Valid Mgr Maint - Basic-1	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM100000E1	RSA Valid Mgr Maint - Enh-1	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM10000B1	RSA Valid Mgr Maint - Basic-1	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM10000E1	RSA Valid Mgr Maint - Enh-1	$0.21	0.0%	$0.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM1000B1	RSA Valid Mgr Maint - Basic-1	$0.24	0.0%	$0.24	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM1000E1	RSA Valid Mgr Maint - Enh-1	$0.33	0.0%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM1MIL	RSA Validation Manager per User for qty's greater than 1,000,00	$1.60	14.5%	$1.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM1MILB1	RSA Valid Mgr Maint - Basic-1	$0.02	0.0%	$0.02	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM1MILE1	RSA Valid Mgr Maint - Enh-1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM200000	RSA Validation Manager per User for qty's between 100001 - 20000	$4.00	14.5%	$3.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM200000B1	RSA Valid Mgr Maint - Basic-1	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM200000E1	RSA Valid Mgr Maint - Enh-1	$0.08	0.0%	$0.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM25000	RSA Validation Manager per User for qty's between 10001 - 2500	$8.00	14.5%	$6.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM25000B1	RSA Valid Mgr Maint - Basic-1	$0.12	0.0%	$0.12	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM25000E1	RSA Valid Mgr Maint - Enh-1	$0.17	0.0%	$0.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM300000	RSA Validation Manager per User for qty's between 200001 - 30000	$3.40	14.5%	$2.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RVM300000B1	RSA Valid Mgr Maint - Basic-1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM300000E1	RSA Valid Mgr Maint - Enh-1	$0.07	0.0%	$0.07	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM400000	RSA Validation Manager per User for qty's between 300001 - 400000	$3.00	14.5%	$2.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM400000B1	RSA Valid Mgr Maint - Basic-1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM400000E1	RSA Valid Mgr Maint - Enh-1	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM500	RSA Validation Manager per User for qty's between 201 - 500	$20.00	14.5%	$17.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM5000	RSA Validation Manager per User for qty's between 1001 - 5000	$12.00	14.5%	$10.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM50000	RSA Validation Manager per User for qty's between 25001 - 50000	$6.50	14.5%	$5.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM500000	RSA Validation Manager per User for qty's between 400001 - 500000	$2.75	14.5%	$2.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM500000B1	RSA Valid Mgr Maint - Basic-1	$0.04	0.0%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM500000E1	RSA Valid Mgr Maint - Enh-1	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM50000B1	RSA Valid Mgr Maint - Basic-1	$0.10	0.0%	$0.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM50000E1	RSA Valid Mgr Maint - Enh-1	$0.14	0.0%	$0.14	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM5000B1	RSA Valid Mgr Maint - Basic-1	$0.18	0.0%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM5000E1	RSA Valid Mgr Maint - Enh-1	$0.25	0.0%	$0.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM500B1	RSA Valid Mgr Maint - Basic-1	$0.30	0.0%	$0.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM500E1	RSA Valid Mgr Maint - Enh-1	$0.42	0.0%	$0.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM600000	RSA Validation Manager per User for qty's between 500001 - 600000	$2.50	14.5%	$2.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM600000B1	RSA Valid Mgr Maint - Basic-1	$0.04	0.0%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM600000E1	RSA Valid Mgr Maint - Enh-1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM700000	RSA Validation Manager per User for qty's between 600001 - 700000	$2.25	14.5%	$1.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM700000B1	RSA Valid Mgr Maint - Basic-1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM700000E1	RSA Valid Mgr Maint - Enh-1	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM800000	RSA Validation Manager per User for qty's between 700001 - 800000	$2.00	14.5%	$1.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM800000B1	RSA Valid Mgr Maint - Basic-1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM800000E1	RSA Valid Mgr Maint - Enh-1	$0.04	0.0%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM900000	RSA Validation Manager per User for qty's between 800001 - 900000	$1.80	14.5%	$1.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
RVM900000B1	RSA Valid Mgr Maint - Basic-1	$0.03	0.0%	$0.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
RVM900000E1	RSA Valid Mgr Maint - Enh-1	$0.04	0.0%	$0.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
S API SUPPORT 1YR	Advanced API Support 12 Months	$10,000.00	0.0%	$10,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
S API SUPPORT 2YR	Advanced API Support 24 Months	$20,000.00	0.0%	$20,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
S API SUPPORT 3YR	Advanced API Support 36 Months	$30,000.00	0.0%	$30,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-15TB-CAP-L-SW	15TB Cpcty4logs S/W	$22,500.00	14.5%	$19,237.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-15TB-CAP-L-SWB1	15TB Cpcty4logs S/W BscMnt1Mo	$375.00	14.5%	$320.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-15TB-CAP-L-SWE1	15TB Decoder Cpcty4logs S/W EnhMnt1Mo	$468.75	14.5%	$400.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-15TB-CAP-P-SW	15TB Cpcty4lPkts S/W	$22,500.00	14.5%	$19,237.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-15TB-CAP-P-SWB1	15TB Cpcty4Pkts S/W BscMnt1Mo	$375.00	14.5%	$320.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-15TB-CAP-P-SWE1	15TB Decoder Cpcty4Pkts S/W EnhMnt1Mo	$468.75	14.5%	$400.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-25TB-CAP-L-SW	25TB Cpcty4logs S/W	$30,000.00	14.5%	$25,650.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-25TB-CAP-L-SWB1	25TB Cpcty4logs S/W BscMnt1Mo	$500.00	14.5%	$427.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-25TB-CAP-L-SWE1	25TB Decoder Cpcty4logs S/W EnhMnt1Mo	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-25TB-CAP-P-SW	25TB Cpcty4Pkts S/W	$30,000.00	14.5%	$25,650.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-25TB-CAP-P-SWB1	25TB Cpcty4Pkts S/W BscMnt1Mo	$500.00	14.5%	$427.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-25TB-CAP-P-SWE1	25TB Decoder Cpcty4Pkts S/W EnhMnt1Mo	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-30TB-WN-SW	30TB Warehouse Cpcty Add-on S/W	$30,000.00	14.5%	$25,650.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-30TB-WN-SWB1	30TB Warehouse Cpcty Add-onS/W BscMnt1Mo	$500.00	14.5%	$427.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-30TB-WN-SWE1	30TB Warehouse Cpcty S/WAdd-on EnhMnt1Mo	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-30TB-WN-SWU	30TB Warehouse Cpcty Add-on S/W enV Upg	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-5TB-CAP-L-SW	5TB Cpcty4logs S/W	$9,000.00	14.5%	$7,695.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-5TB-CAP-L-SWB1	5TB Cpcty4logs S/W BscMnt1Mo	$150.00	14.5%	$128.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-5TB-CAP-L-SWE1	5TB Decoder Cpcty4logs S/W EnhMnt1Mo	$187.50	14.5%	$160.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-5TB-CAP-P-SW	5TB Cpcty4lPkts S/W	$9,000.00	14.5%	$7,695.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-5TB-CAP-P-SWB1	5TB Cpcty4Pkts S/W BscMnt1Mo	$150.00	14.5%	$128.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-5TB-CAP-P-SWE1	5TB Decoder Cpcty4lPkts S/W EnhMnt1Mo	$187.50	14.5%	$160.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-L	Security Analytics All-in-One for Logs	$75,000.00	14.5%	$64,125.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-LB1	SecAnlytcs All-in-One4Logs BscMnt1Mo	$1,250.00	14.5%	$1,068.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-LE1	SecAnlytcs All-in-One4Logs EnhMnt1Mo	$1,562.50	14.5%	$1,335.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-LNFR	SecAnlytcs All-in-One4Logs NFR	$23,000.00	0.0%	$23,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-AIO-L-SW	All-in-One Logs S/W 2 Users, 2TB	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-L-SWB1	All-in-One for Logs S/W BscMnt1Mo	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-L-SWE1	All-in-One for Logs S/W EnhMnt1Mo	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIOL-SWNFR	All-in-One for Logs S/W 2 Users, 2TB NFR	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-AIO-LTR	SecAnlytcs All-in-One4Logs TR	$23,000.00	14.5%	$19,665.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-P	Security Analytics All-in-One for Pkts	$75,000.00	14.5%	$64,125.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-PB1	SecAnlytcs All-in-One4Pkts BscMnt1Mo	$1,250.00	14.5%	$1,068.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-PE1	SecAnlytcs All-in-One4Pkts EnhMnt1Mo	$1,562.50	14.5%	$1,335.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-PNFR	SecAnlytcs All-in-One4Pkts NFR	$23,000.00	0.0%	$23,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-AIO-P-SW	All-in-One Packets S/W 2 Users, 2TB	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-P-SWB1	All-in-One for Pkts S/W BscMnt1Mo	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIO-P-SWE1	All-in-One for Pkts S/W EnhMnt1Mo	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-AIOP-SWNFR	All-in-One for Pkts S/W 2 Users, 2TB NFR	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-AIO-PTR	SecAnlytcs All-in-One4Pkts TR	$23,000.00	14.5%	$19,665.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ANALYSTENT5	Analyst Enterprise, 5 users or less	$27,000.00	14.5%	$23,085.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ANALYSTENT5B1	Analyst Enterprise, 5 users or less Basic Maintenance 1 month	$450.00	14.5%	$384.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ANALYSTENT5E1	Analyst Enterprise, 5 users or less Enhanced Maintenance 1 month	$562.50	14.5%	$480.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ANALYSTENT5NFR	Analyst Enterprise, 5 users or less (Not for Resale	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ARCH-SW	Archiver Software Offering	$35,000.00	14.5%	$29,925.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ARCH-SW-B	Archiver Software Offering BscMnt1Mo	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ARCH-SW-E	Archiver Software Offering Enh Main	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ARCH-SW-NFR	SecAnalytics Archiver S/W - NFR	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-ARCH-SW-U	SecAnalytics Archiver S/W env upg	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-COMP10000	SaaS Compliance 5,001 to 10,000 Users	$6.50	14.5%	$5.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-COMP100001	SaaS Compliance 100,001 to 250,000 Users	$2.00	14.5%	$1.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-COMP25000	SaaS Compliance 10,001 to 25,000 Users	$5.50	14.5%	$4.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-COMP5000	SaaS Compliance up to 5,000 Users	$7.00	14.5%	$5.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-COMP50000	SaaS Compliance 25,001 to 50,000 Users	$4.00	14.5%	$3.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-COMP50001	SaaS Compliance 50,001 to 100,000 Users	$3.00	14.5%	$2.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-PROV-REQ10000	SaaS Prov & Request 5,001 to 10,000 User	$4.64	14.5%	$3.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-PROVREQ100001	SaaS Prov & Request 100001 - 250000 User	$1.43	14.5%	$1.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-PROV-REQ25000	SaaS Prov & Request 10,001 to 25000 User	$3.93	14.5%	$3.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-PROV-REQ5000	SaaS Prov & Request up to 5,000 Users	$5.00	14.5%	$4.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-PROV-REQ50000	SaaS Prov & Request 25001 to 50000 User	$2.86	14.5%	$2.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-PROV-REQ50001	SaaS Prov & Request 50001 to 100000 User	$2.14	14.5%	$1.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SAAS-SSO10000	SaaS SSO only 5,001 to 10,000 Users	$4.58	14.5%	$3.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-SSO100001	SaaS SSO 100,001 to 250,000 Users	$1.25	14.5%	$1.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-SSO25000	SaaS SSO only 10,001 to 25,000 Users	$3.33	14.5%	$2.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-SSO5000	SaaS SSO only up to 5,000 Users	$5.00	14.5%	$4.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-SSO50000	SaaS SSO only 25,000 to 50,000 Users	$2.50	14.5%	$2.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAAS-SSO50001	SaaS SSO 50,001 to 100,000 Users	$1.67	14.5%	$1.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-BRO-SW	SecAnlytics Broker S/W	$33,750.00	14.5%	$28,856.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-BRO-SWB1	SecAnlytics Broker S/W BscMnt1Mo	$562.50	14.5%	$480.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-BRO-SWE1	SecAnlytics Broker S/W EnhMnt1Mo	$703.13	14.5%	$601.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-BRO-SWU	SecAnlytics Broker S/W enV Upg	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-DACHD-L	46TB HD DAC Decoder 4Log	$112,437.00	14.5%	$96,133.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-DACHD-L-B	46TB HD DAC Decoder 4Log BscMnt1Mo	$1,873.95	14.5%	$1,602.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-DACHD-L-E	46TB HD DAC Decoder 4Log Enh Mtn	$2,342.44	14.5%	$2,002.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-DACHD-P	46TB HD DAC Decoder 4Pkt	$112,437.00	14.5%	$96,133.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-DACHD-P-B	46TB HD DAC Decoder 4Pkt BscMnt1Mo	$1,873.95	14.5%	$1,602.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-DACHD-P-E	46TB HD DAC Decoder 4Pkt Enh Mtn	$2,342.44	14.5%	$2,002.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-DACHP	HP DAC Concentrator	$67,230.00	14.5%	$57,481.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-DACHP-B	HP DAC Concentrator BscMnt1Mo	$1,120.50	14.5%	$958.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-DACHP-E	HP DAC Concentrator Enh Mtn	$1,400.63	14.5%	$1,197.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-DP-8GB-SANHBA	EMULEX 2 PORT 8GB SAN HBA	$4,500.00	0.0%	$4,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-DP-8GB-SANHBAB1	EMULEX 2 PORT 8GB SAN HBA BscMnt1Mo	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-DP-8GB-SANHBAE1	EMULEX 2 PORT 8GB SAN HBA EnhMnt1Mo	$93.75	14.5%	$80.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0000025	RSA SAE 10-25users	$36.80	14.5%	$31.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0000025E1	Enhanced Mnce for RSA SAE-1m 10-25	$0.64	0.0%	$0.64	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE0000100	RSA SAE 30-100users	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0000100E1	Enhanced Mnce for RSA SAE-1m 30-100	$0.60	0.0%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE0000150	RSA SAE 105-150users	$29.60	14.5%	$25.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0000150E1	Enhanced Mnce for RSA SAE-1m 105-150	$0.52	0.0%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE0000250	RSA SAE 155-250users	$26.40	14.5%	$22.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0000250E1	Enhanced Mnce for RSA SAE-1m 155-250	$0.46	0.0%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE0000500	RSA SAE 255-500users	$20.80	14.5%	$17.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0000500E1	Enhanced Mnce for RSA SAE-1m 255-500	$0.36	0.0%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE0000750	RSA SAE 505-750users	$18.40	14.5%	$15.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0000750E1	Enhanced Mnce for RSA SAE-1m 505-750	$0.32	0.0%	$0.32	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE0001500	RSA SAE 755-1500users	$15.20	14.5%	$13.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0001500E1	Enhanced Mnce for RSA SAE-1m 755-1500	$0.27	0.0%	$0.27	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE0002500	RSA SAE 1505-2500users	$12.40	14.5%	$10.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0002500E1	Enhanced Mnce for RSA SAE-1m 1505-2500	$0.22	0.0%	$0.22	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE0005000	RSA SAE 2505-5Kusers	$10.40	14.5%	$8.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0005000E1	Enhanced Mnce for RSA SAE-1m 2505-5K	$0.18	0.0%	$0.18	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE0010000	RSA SAE 5005-10Kusers	$8.40	14.5%	$7.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0010000E1	Enhanced Mnce for RSA SAE-1m 5005-10K	$0.15	0.0%	$0.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE0050000	RSA SAE 10005-50Kusers	$6.00	14.5%	$5.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0050000E1	Enhanced Mnce for RSA SAE-1m 10005-50K	$0.11	0.0%	$0.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE0100000	RSA SAE 50005-100Kusers	$3.60	14.5%	$3.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE0100000E1	Enhanced Mnce for RSA SAE-1m 50005-100K	$0.06	0.0%	$0.06	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SAE1000000	RSA SAE 100005-1Musers	$2.80	14.5%	$2.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAE1000000E1	Enhanced Mnce for RSA SAE-1m 100005-1M	$0.05	0.0%	$0.05	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-ES-ALLINONEL-SW	Upg ES to All in One for Logs plus 5 TB S/W	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SAESASPS	RSA SAE SAS	$17,500.00	0.0%	$17,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-ESA-SW	Event Stream Analysis Software Offering	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ESA-SW-B1	Event Stream Analysis Sftwre BscMnt1Mo	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ESA-SW-E1	Event Stream Analysis Sftwre Enh Main	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ESA-SW-NFR	SecAnalytics ESA S/W - NFR	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-ESA-SW-U	SecAnalytics ESA S/W env upg	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDIA	Piv DIA Node Expansion Module	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDIA-B1	Piv DIA Node Exp. Module Bsc Mnt 1Mo	$1,166.67	14.5%	$997.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDIA-E1	Piv DIA Node Exp. Module Enh Mnt 1Mo	$1,458.33	14.5%	$1,246.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDIA-U	Piv DIA Node Expansion Module Upgrade	$70,000.00	14.5%	$59,850.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDIA-U-B1	Piv DIA Node Exp. Module Bsc Mnt Upg	$1,166.67	14.5%	$997.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDIA-U-E1	Piv DIA Node Exp. Module Enh Mnt Upg 1Mo	$1,458.33	14.5%	$1,246.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDN	Piv Data Node Expansion Module	$225,000.00	14.5%	$192,375.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDN-B1	Piv Data Node Exp. Module Bsc Mnt 1Mo	$3,750.00	14.5%	$3,206.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDN-E1	Piv Data Node Exp. Module Enh Mnt 1Mo	$4,687.50	14.5%	$4,007.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDN-NFR	Piv Data Node Exp Mod Not for Resale	$50,000.00	0.0%	$50,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-EXPDN-NFR-U	Piv Data Node Exp Mod Not for Resale Upg	$50,000.00	0.0%	$50,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-EXPDN-U	Piv Data Node Expansion Module Upgrade	$225,000.00	14.5%	$192,375.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDN-U-B1	Piv Data Node Exp. Module Bsc Mnt Upg	$3,750.00	14.5%	$3,206.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPDN-U-E1	Piv Data Node Exp Module Enh Mnt Upg 1Mo	$4,687.50	14.5%	$4,007.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPMS	Piv Master Node Expansion Module	$175,000.00	14.5%	$149,625.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPMS-B1	Piv Master Node Exp. Module Bsc Mnt 1Mo	$2,916.67	14.5%	$2,493.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPMS-E1	Piv Master Node Exp. Module Enh Mnt 1Mo	$3,645.83	14.5%	$3,117.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPMS-U	Piv Master Node Expansion Module Upgrade	$175,000.00	14.5%	$149,625.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPMS-U-B1	Piv Master Node Exp. Module Bsc Main Upg	$2,916.67	14.5%	$2,493.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPMS-U-E1	Piv Mastr Node Exp Module EnhMnt Upg 1Mo	$3,645.83	14.5%	$3,117.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK2	Piv SAW expansion rack (2nd)	$180,000.00	14.5%	$153,900.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK2-B1	Piv SAW expansion rack 2 Bsc Mnt 1Mo	$3,000.00	14.5%	$2,565.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK2-E1	Piv SAW expansion rack 2 Enh Mnt 1Mo	$3,750.00	14.5%	$3,206.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK2-U	Piv SAW expansion rack (2nd) Upgrade	$180,000.00	14.5%	$153,900.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK2-U-B1	Piv SAW expansion rack 2 Bsc Mnt Upg	$3,000.00	14.5%	$2,565.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK2-U-E1	Piv SAW expansion rack 2 Enh Mnt Upg 1Mo	$3,750.00	14.5%	$3,206.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK3	Piv SAW addtl. expansion rack (3rd+)	$100,000.00	14.5%	$85,500.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK3-B1	Piv SAW addtl. Exp. rack 3+ Bsc Mnt 1Mo	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK3-E1	Piv SAW addtl. Exp. rack 3+ Enh Mnt 1Mo	$2,083.33	14.5%	$1,781.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK3-U	Piv SAW addtl. expansion rack (3rd+) Upg	$100,000.00	14.5%	$85,500.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK3-U-B1	Piv SAW addtl. Exp. rack 3+ Bsc Mnt Upg	$1,666.67	14.5%	$1,425.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-EXPRK3-U-E1	Piv SAW addl Exp rack 3+ Enh Mnt Upg 1Mo	$2,083.33	14.5%	$1,781.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD142-LL	3U, Ultra Density Direct attached appliance capacity, 142TB Usable, 1x3TB Hot-Spare (for Logs	$238,200.00	14.5%	$203,661.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD142-LLB1	142TB UltraDen DirAttchCpcty 4 Log Decdr w/ lic Basic Maintenance 1 month	$3,970.00	14.5%	$3,394.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD142-LLE1	142TB UltraDen DirAttchCpcty 4 Log Decdr w/ lic Enhanced Maintenance 1 month	$4,962.50	14.5%	$4,242.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD142-LLTR	142TB UltraDen DAC 4 Log Decdr w/ lic TR	$147,816.00	14.5%	$126,382.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD142-LP	3U, Ultra Density Direct attached appliance capacity, 142TB Usable, 1x3TB Hot-Spare (for Packets	$238,200.00	14.5%	$203,661.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD142-LPB1	142TB UltraDen DirAttchCpcty 4 Packet Decdr w/ lic Basic Maintenance 1 month	$3,970.00	14.5%	$3,394.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SA-HDD142-LPE1	142TB UltraDen DirAttchCpcty 4 Pkt Decdr w/ lic Enhanced Maintenance 1 month	$4,962.50	14.5%	$4,242.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD142-LPTR	142TB UltraDen DirAttchCpcty 4 Pkt Decdr w/ lic TR	$147,816.00	14.5%	$126,382.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD-146GB-R620	146GB drive for R620 (2 Pack)	$1,200.00	0.0%	$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-HDD146GB-R620B1	146GB drive for R620 Basic Maintenance 1 month (2 Pack)	$20.00	14.5%	$17.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD146GB-R620E1	146GB drive for R620 Enhanced Maintenance 1 month (2 pack)	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD-1TB-R620	1TB drive for R620 (2 Pack)	$1,800.00	0.0%	$1,800.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-HDD-1TB-R620B1	1TB drive for R620 Basic Maintenance 1 month (2 Pack)	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD-1TB-R620E1	1TB drive for R620 Enhanced Maintenance 1 month (2 pack)	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-AIOL	22TB HiDenDAC4Log All in One	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-AIOLB1	22TB HiDenDAC4Log All in One BscMnt1Mo	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-AIOLE1	22TB HiDenDAC4Log All in One EnhMnt1Mo	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-AIOLNFR	22TB HiDenDAC4Log All in One NFR	$15,361.00	0.0%	$15,361.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-HDD22-AIOL-TR	22TB HiDenDAC4Log All in One TR	$15,361.00	14.5%	$13,133.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-AIOP	22TB HiDenDAC4Pkt All in One	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-AIOPB1	22TB HiDenDAC4Pkt All in One BscMnt1Mo	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-AIOPE1	22TB HiDenDAC4Pkt All in One EnhMnt1Mo	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-AIOPNFR	22TB HiDenDAC4Pkt All in One NFR	$15,361.00	0.0%	$15,361.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-HDD22-AIOP-TR	22TB HiDenDAC4Pkt All in One TR	$15,361.00	14.5%	$13,133.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LL	3U, High Density direct attached appliance capacity, 22TB usable, 1HS for DAS. Includes capacity license	$36,900.00	14.5%	$31,549.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LLB1	22TB HiDen DirAttchCpcty 4 Log Decdr w/lic Basic Maintenance 1 month	$615.00	14.5%	$525.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LLE1	22TB HiDen DirAttchCpcty 4 Log Decdr w/lic Enhanced Maintenance 1 month	$768.75	14.5%	$657.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LLH	22TB High Density Direct Attach Capacity for Log Hybrid w/ lic	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LLHB1	22TB HiDen DirAttchCpcty 4 LogHybrid w/ lic Basic Maintenance 1 month	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LLHE1	22TB HiDen DirAttchCpcty 4 LogHybrid w/ lic Enhanced Maintenance 1 month	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LLHNFR	22TB High Density Direct Attach Capacity for Log Hybrid w/ lic (Not for Resale	$15,361.00	0.0%	$15,361.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-HDD22-LLHTR	22TB HiDen DAC 4 LogHybrid w/lic TR	$15,361.00	14.5%	$13,133.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LLNFR	3U, High Density direct attached appliance capacity, 22TB usable, 1HS for DAS. Includes capacity license	$15,361.00	0.0%	$15,361.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-HDD22-LLTR	22TB HiDen DAC 4 Log Decdr w/lic TR	$15,361.00	14.5%	$13,133.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LP	3U, High Density direct attached appliance capacity, 22TB usable, 1HS for DAS. Includes capacity license	$36,900.00	14.5%	$31,549.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LPB1	22TB HiDen DirAttchCpcty 4 Packet Decdr w/lic Basic Maintenance 1 month	$615.00	14.5%	$525.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LPE1	22TB HiDen DirAttchCpcty 4 Pkt Decdr w/lic Enhanced Maintenance 1 month	$768.75	14.5%	$657.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LPH	22TB High Density Direct Attach Capacity for Packet Hybrid w/ lic	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LPHB1	22TB HiDen DirAttchCpcty 4 PacketHybrid w/ lic Basic Maintenance 1 month	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LPHE1	22TB HiDen DirAttchCpcty 4 PktHybrid w/ lic Enhanced Maintenance 1 month	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LPHNFR	22TB High Density Direct Attach Capacity for Packet Hybrid w/ lic (Not for Resale	$15,361.00	0.0%	$15,361.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-HDD22-LPHTR	22TB HiDen DirAttchCpcty 4 PktHybrid w/ lic TR	$15,361.00	14.5%	$13,133.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD22-LPNFR	3U, High Density direct attached appliance capacity, 22TB usable, 1HS for DAS. Includes capacity license	$15,361.00	0.0%	$15,361.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-HDD22-LPTR	22TB HiDen DirAttchCpcty 4 Pkt Decdr w/lic TR	$15,361.00	14.5%	$13,133.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-AIOL	32TB HiDenDAC4Log All in One	$72,000.00	14.5%	$61,560.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-AIOLB1	32TB HiDenDAC4Log All in One BscMnt1Mo	$1,200.00	14.5%	$1,026.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-AIOLE1	32TB HiDenDAC4Log All in One EnhMnt1Mo	$1,500.00	14.5%	$1,282.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-AIOL-TR	32TB HiDenDAC4Log All in One TR	$18,354.00	14.5%	$15,692.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-AIOP	32TB HiDenDAC4Pkt All in One	$72,000.00	14.5%	$61,560.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-AIOPB1	32TB HiDenDAC4Pkt All in One BscMnt1Mo	$1,200.00	14.5%	$1,026.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-AIOPE1	32TB HiDenDAC4Pkt All in One EnhMnt1Mo	$1,500.00	14.5%	$1,282.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-AIOP-TR	32TB HiDenDAC4Pkt All in One TR	$18,354.00	14.5%	$15,692.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-ARCH	32TB Archiver DAC	$35,599.00	14.5%	$30,437.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-ARCH-B1	32TB Archiver DAC BscMnt1Mo	$593.32	14.5%	$507.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-ARCH-E1	32TB Archiver DAC Enh Maint	$741.65	14.5%	$634.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LL	3U, High Density Direct attached appliance capacity, 32TB Usable, 1x3TB Hot-Spare (for Logs	$58,700.00	14.5%	$50,188.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LLB1	32TB VHiDen DirAttchCpcty 4 Log Decdr w/lic Basic Maintenance 1 month	$978.33	14.5%	$836.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LLE1	32TB VHiDen DirAttchCpcty 4 Log Decdr w/lic Enhanced Maintenance 1 month	$1,222.92	14.5%	$1,045.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LLH	32TB High Density Direct Attach Capacity for Log Hybrid w/ lic	$72,000.00	14.5%	$61,560.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LLHB1	32TB HiDen DirAttchCpcty 4 LogHybrid w/ lic Basic Maintenance 1 month	$1,200.00	14.5%	$1,026.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LLHE1	32TB HiDen DirAttchCpcty 4 LogHybrid w/ lic Enhanced Maintenance 1 month	$1,500.00	14.5%	$1,282.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LLHTR	32TB VHiDen DAC 4 LogHybrid w/lic TR	$18,354.00	14.5%	$15,692.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LLTR	32TB VHiDen DAC 4 Log Decdr w/lic TR	$18,354.00	14.5%	$15,692.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LP	3U, High Density Direct attached appliance capacity, 32TB Usable, 1x3TB Hot-Spare (for Packets	$58,700.00	14.5%	$50,188.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LPB1	32TB VHiDen DirAttchCpcty 4 Packet Decdr w/lic Basic Maintenance 1 month	$978.33	14.5%	$836.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LPE1	32TB VHiDen DirAttchCpcty 4 Pkt Decdr w/lic Enhanced Maintenance 1 month	$1,222.92	14.5%	$1,045.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LPH	32TB High Density Direct Attach Capacity for Packet Hybrid w/ lic	$72,000.00	14.5%	$61,560.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LPHB1	32TB HiDen DirAttchCpcty 4 PacketHybrid w/ lic Basic Maintenance 1 month	$1,200.00	14.5%	$1,026.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LPHE1	32TB HiDen DirAttchCpcty 4 PktHybrid w/ lic Enhanced Maintenance 1 month	$1,500.00	14.5%	$1,282.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LPHTR	32TB HiDen DirAttchCpcty 4 PktHybrid w/ lic TR	$18,354.00	14.5%	$15,692.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD32-LPTR	32TB VHiDen DirAttchCpcty 4 Pkt Decdr w/lic TR	$18,354.00	14.5%	$15,692.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD46-ARCH	46TB Archiver DAC	$43,436.00	14.5%	$37,137.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD46-ARCH-B	46TB Archiver DAC BscMnt1Mo	$723.93	14.5%	$618.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDD46-ARCH-E	46TB Archiver DAC Enh Maint	$904.92	14.5%	$773.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1050-LL	2-40U Rack, HiDen 1050TB Lic for Logs	$3,570,000.00	14.5%	$3,052,350.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1050-LLB1	2-40U Rack, HiDen 1050TB Logs BscMnt 1Mo	$59,500.00	14.5%	$50,872.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1050-LLE1	2-40U Rack, HiDen 1050TB Logs EnhMnt 1Mo	$74,375.00	14.5%	$63,590.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1256-LL	3 - 40U Rack, High Density 1256TB Useable licensed appliance capacity, Up to 8 FC connections, Expan	$4,326,874.00	14.5%	$3,699,477.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1256-LLB1	1256TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$72,114.57	14.5%	$61,657.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1256-LLE1	1256TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$90,143.21	14.5%	$77,072.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1256-LLTR	1256TB High Den SAN 4 Log Decdr TR	$2,522,940.00	14.5%	$2,157,113.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1256-LP	3 - 40U Rack, High Density 1256TB Useable licensed appliance capacity, Up to 8 FC connections, Expan	$4,326,874.00	14.5%	$3,699,477.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1256-LPB1	1256TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$72,114.57	14.5%	$61,657.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1256-LPE1	1256TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$90,143.21	14.5%	$77,072.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1256-LPTR	1256TB High Den SAN 4 Pkt Decdr w/SA Lic TR	$2,522,940.00	14.5%	$2,157,113.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1500-LL	6 - 40U Rack, High Density 1500TB Useable licensed appliance capacity, Up to 8 FC connections, Expan	$4,917,700.00	14.5%	$4,204,633.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1500-LLB1	1500TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$81,961.67	14.5%	$70,077.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1500-LLE1	1500TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$102,452.08	14.5%	$87,596.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1500-LLTR	1500TB High Den SAN 4 Log Decdr TR	$2,753,047.00	14.5%	$2,353,855.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1500-LP	6 - 40U Rack, High Density 1500TB Useable licensed appliance capacity, Up to 8 FC connections, Expan	$4,917,700.00	14.5%	$4,204,633.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1500-LPB1	1500TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$81,961.67	14.5%	$70,077.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1500-LPE1	1500TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$102,452.08	14.5%	$87,596.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS1500-LPTR	1500TB High Den SAN 4 Pkt Decdr w/SA Lic TR	$2,753,047.00	14.5%	$2,353,855.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS209-LL	1 - 40U Rack, 31U, High Density 209TB useable licensed appliance capacity, Up to 8 FC connections, exp	$739,500.00	14.5%	$632,272.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS209-LLB1	209TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$12,325.00	14.5%	$10,537.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS209-LLE1	209TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$15,406.25	14.5%	$13,172.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS209-LLTR	209TB High Den SAN 4 Log Decdr TR	$450,108.00	14.5%	$384,842.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS209-LP	1 - 40U Rack, 31U, High Density 209TB useable licensed appliance capacity, Up to 8 FC connections, exp	$739,500.00	14.5%	$632,272.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS209-LPB1	209TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$12,325.00	14.5%	$10,537.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SA-HDS209-LPE1	209TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$15,406.25	14.5%	$13,172.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS209-LPTR	209TB High Den SAN 4 Pkt Decdr w/SA Lic TR	$450,108.00	14.5%	$384,842.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS23-LL	3U, High Density addition SAN licensed capacity, 23TB Usable for RSA SAN only. (for Log Decoder	$49,400.00	14.5%	$42,237.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS23-LLB1	23TB HiDen SANCpcty AddOn 4 Log Decdr w/lic Basic Maintenance 1 month	$823.33	14.5%	$703.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS23-LLE1	23TB HiDen SANCpcty AddOn 4 Log Decdr w/lic Enhanced Maintenance 1 month	$1,029.17	14.5%	$879.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS23-LLTR	23TB HiDenSANCpctyAddOn4 LogDec w/lic TR	$29,676.00	14.5%	$25,372.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS23-LP	3U, High Density addition SAN licensed capacity, 23TB Usable for RSA SAN only. (for Packet Decoder	$49,400.00	14.5%	$42,237.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS23-LPB1	23TB HiDen SANCpcty AddOn 4 Packet Decdr w/lic Basic Maintenance 1 month	$823.33	14.5%	$703.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS23-LPE1	23TB HiDen SANCpcty AddOn 4 Pkt Decdr w/lic Enhanced Maintenance 1 month	$1,029.17	14.5%	$879.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS23-LPTR	23TB HiDen SANCpcty AddOn 4 Pkt Decdr w/lic TR	$29,676.00	14.5%	$25,372.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS395-LL	2 - 40U Rack, High Density 395TB Useable licensed appliance capacity, Up to 8 FC connections, Expands	$1,344,400.00	14.5%	$1,149,462.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS395-LLB1	395TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$22,406.67	14.5%	$19,157.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS395-LLE1	395TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$28,008.33	14.5%	$23,947.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS395-LLTR	395TB High Den SAN 4 Log Decdr TR	$786,242.00	14.5%	$672,236.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS395-LP	2 - 40U Rack, High Density 395TB Useable licensed appliance capacity, Up to 8 FC connections, Expands	$1,344,400.00	14.5%	$1,149,462.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS395-LPB1	395TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$22,406.67	14.5%	$19,157.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS395-LPE1	395TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$28,008.33	14.5%	$23,947.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS395-LPTR	395TB High Den SAN 4 Pkt Decdr w/SA Lic TR	$786,242.00	14.5%	$672,236.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS46-LL	1 - 40U Rack, 10U, High Density 46TB Useable licensed appliance capacity, Up to 8 FC connections, exp	$210,400.00	14.5%	$179,892.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS46-LLB1	46TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$3,506.67	14.5%	$2,998.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS46-LLE1	46TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$4,383.33	14.5%	$3,747.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS46-LLTR	46TB High Den SAN 4 Log Decdr TR	$155,513.00	14.5%	$132,963.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS46-LP	1 - 40U Rack, 10U, High Density 46TB Useable licensed appliance capacity, Up to 8 FC connections, exp	$210,400.00	14.5%	$179,892.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS46-LPB1	46TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$3,506.67	14.5%	$2,998.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS46-LPE1	46TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$4,383.33	14.5%	$3,747.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS46-LPTR	46TB High Den SAN 4 Pkt Decdr w/SA Lic TR	$155,513.00	14.5%	$132,963.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS75-LL	1 - 40U Rack, 10U, High Density 75TB Useable Licensed appliance capacity, Up to 8 FC connections, exp	$343,043.00	14.5%	$293,301.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS75-LLB1	75TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$5,717.38	14.5%	$4,888.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS75-LLE1	75TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$7,146.73	14.5%	$6,110.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS75-LLTR	75TB High Den SAN 4 Log Decdr TR	$232,427.00	14.5%	$198,725.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS75-LP	1 - 40U Rack, 10U, High Density 75TB Useable Licensed appliance capacity, Up to 8 FC connections, exp	$343,043.00	14.5%	$293,301.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS75-LPB1	75TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$5,717.38	14.5%	$4,888.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS75-LPE1	75TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$7,146.73	14.5%	$6,110.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS75-LPTR	75TB High Den SAN 4 Pkt Decdr w/SA Lic TR	$232,427.00	14.5%	$198,725.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS814-LL	3 - 40U Rack, High Density 814TB Useable licensed appliance capacity, Up to 8 FC connections, Expands	$2,804,200.00	14.5%	$2,397,591.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS814-LLB1	814TB High Den SAN 4 Log Decdr w/SA Lic Basic Maintenance 1 month	$46,736.67	14.5%	$39,959.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS814-LLE1	814TB High Den SAN 4 Log Decdr w/SA Lic Enhanced Maintenance 1 month	$58,420.83	14.5%	$49,949.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS814-LLTR	814TB High Den SAN 4 Log Decdr TR	$1,615,494.00	14.5%	$1,381,247.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS814-LP	3 - 40U Rack, High Density 814TB Useable licensed appliance capacity, Up to 8 FC connections, Expands	$2,804,200.00	14.5%	$2,397,591.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS814-LPB1	814TB High Den SAN 4 Packet Decdr w/SA Lic Basic Maintenance 1 month	$46,736.67	14.5%	$39,959.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS814-LPE1	814TB High Den SAN 4 Pkt Decdr w/SA Lic Enhanced Maintenance 1 month	$58,420.83	14.5%	$49,949.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HDS814-LPTR	814TB High Den SAN 4 Pkt Decdr w/SA Lic TR	$1,615,494.00	14.5%	$1,381,247.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HP13H1.1S	3U, High Performance addition SAN licensed capacity, 1.1T SSD & 13T HDD Useable for RSA SAN only	$82,000.00	14.5%	$70,110.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HP13H1.1SB1	High Perf SAN Capacity Basic Maintenance 1 month	$1,366.67	14.5%	$1,168.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HP13H1.1SE1	High Perf SAN Capacity Enhanced Maintenance 1 month	$1,708.33	14.5%	$1,460.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HP13H1.1S-L	3U, High Performance addition SAN licensed capacity, 1.1T SSD & 13T HDD Useable for RSA SAN only f	$82,000.00	14.5%	$70,110.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HP13H1.1S-LB1	High Perf SAN Capacity for Logs Basic Maintenance 1 month	$1,366.67	14.5%	$1,168.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HP13H1.1S-LE1	High Perf SAN Capacity for Logs Enhanced Maintenance 1 month	$1,708.33	14.5%	$1,460.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HP13H1.1S-LTR	High Perf SAN Capacity for Logs TR	$78,771.43	14.5%	$67,349.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HP13H1.1STR	High Perf SAN Capacity TR	$78,771.43	14.5%	$67,349.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPD12H1	3U, High Performance Direct Attached Appliance Capacity, 1.1T, SSD & 11T HDD Useable for DAS, 1-2T	$56,000.00	14.5%	$47,880.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPD12H1B1	High Perf DirAttch Capacity Basic Maintenance 1 month	$933.33	14.5%	$798.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPD12H1E1	High Perf DirAttch Capacity Enhanced Maintenance 1 month	$1,166.67	14.5%	$997.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPD12H1-L	3U, High Performance Direct Attached Appliance Capacity for Logs. Decoder, 22TB Usabl, 1HS for DAS.	$56,000.00	14.5%	$47,880.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPD12H1-LB1	High Perf DirAttch Capacity for Logs Basic Maintenance 1 month	$933.33	14.5%	$798.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPD12H1-LE1	High Perf DirAttch Capacity for Logs Enhanced Maintenance 1 month	$1,166.67	14.5%	$997.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPD12H1-LTR	High Perf DirAttch Capacity for Logs TR	$56,000.00	14.5%	$47,880.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPD12H1NFR	3U, High Performance Direct Attached Appliance Capacity, 1.1T, SSD & 11T HDD Useable for DAS, 1-2T	$56,000.00	0.0%	$56,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-HPD12H1TR	High Perf DirAttch Capacity TR	$56,000.00	14.5%	$47,880.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS100H8.5	1 - 40U Rack, High Density 100TB HDD licensed capacity and 8.5TB SSD High Perf, Up to 8 FC connecti	$874,300.00	14.5%	$747,526.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS100H8.5B1	XL High Perf SAN Basic Maintenance 1 month	$14,571.67	14.5%	$12,458.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS100H8.5E1	XL High Perf SAN Enhanced Maintenance 1 month	$18,214.58	14.5%	$15,573.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS100H8.5TR	XL High Perf SAN TR	$795,922.00	14.5%	$680,513.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS200H17	2 - 40U Rack, High Density 200TB HDD licensed capacity and 17TB SSD High Perf, Up to 8 FC connectio	$1,634,600.00	14.5%	$1,397,583.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS200H17B1	XXL High Perf SAN Basic Maintenance 1 month	$27,243.33	14.5%	$23,293.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS200H17E1	XXL High Perf SAN Enhanced Maintenance 1 month	$34,054.17	14.5%	$29,116.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS200H17TR	XXL High Perf SAN TR	$1,462,848.00	14.5%	$1,250,735.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS25H2.1	1 - 40U Rack, High Density 25TB HDD licensed capacity and 2.1TB SSD High Perf, Up to 8 FC connectio	$270,500.00	14.5%	$231,277.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS25H2.1B1	SM High Perf SAN Basic Maintenance 1 month	$4,508.33	14.5%	$3,854.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS25H2.1E1	SM High Perf SAN Enhanced Maintenance 1 month	$5,635.42	14.5%	$4,818.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS25H2.1-L	1 - 40U Rack, High Density 25TB HDD licensed capacity and 2.1TB SSD High Perf, Up to 8 FC connectio	$270,500.00	14.5%	$231,277.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS25H2.1-LB1	SM High Perf SAN for Logs Basic Maintenance 1 month	$4,508.33	14.5%	$3,854.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS25H2.1-LE1	SM High Perf SAN for Logs Enhanced Maintenance 1 month	$5,635.42	14.5%	$4,818.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS25H2.1TR	SM High Perf SAN TR	$256,645.00	14.5%	$219,431.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS37H3.2	1 - 40U Rack, High Density 37TB HDD licensed capacity and 3.2TB SSD High Perf, Up to 8 FC connectio	$363,900.00	14.5%	$311,134.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS37H3.2B1	MED High Perf SAN Basic Maintenance 1 month	$6,065.00	14.5%	$5,185.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS37H3.2E1	MED High Perf SAN Enhanced Maintenance 1 month	$7,581.25	14.5%	$6,481.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS37H3.2TR	MED High Perf SAN TR	$338,031.00	14.5%	$289,016.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS50H4.2	1 - 40U Rack, High Density 50TB HDD licensed capacity and 4.2TB SSD High Perf, Up to 8 FC connectio	$457,100.00	14.5%	$390,820.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS50H4.2B1	LGE High Perf SAN Basic Maintenance 1 month	$7,618.33	14.5%	$6,513.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS50H4.2E1	LGE High Perf SAN Enhanced Maintenance 1 month	$9,522.92	14.5%	$8,142.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HPS50H4.2TR	LGE High Perf SAN TR	$419,417.00	14.5%	$358,601.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-L	Series 4 Hybrid For Logs Appliance 1U - 10,000 EPS capture/metadata aggregator, 1U, 96GB RAM, 8.5T	$55,000.00	14.5%	$47,025.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-LB1	Security Analytics Hybrid Deployment for Logs Basic Maintenance 1 montl	$916.67	14.5%	$783.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-LE1	SecAnlytcs Hybrd Dplymnt Logs Enhanced Maintenance 1 month	$1,145.83	14.5%	$979.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-LNFR	Series 4 Hybrid For Logs Appliance 1U - 10,000 EPS capture/metadata aggregator, 1U, 96GB RAM, 8.5T	$23,000.00	0.0%	$23,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-HYBRID-L-SW	SecAnlytics Hybrid4Logs w/5TB S/W	$41,250.00	14.5%	$35,268.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-L-SWB1	SecAnlytics Hybrid4Logs S/W BscMnt1Mo	$687.50	14.5%	$587.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-L-SWE1	SecAnlytics Hybrid4Logs S/W EnhMnt1Mo	$859.38	14.5%	$734.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-L-SWU	SecAnlytics Hybrid4Logs S/W enV Upg	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-LTR	SecAnlytcs Hybrd Dplymnt Logs TR	$23,000.00	14.5%	$19,665.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-P	Series 4 Hybrid For Packets Appliance 1U - 622Mbs Network capture/metadata aggregator, 1U, 96GB RA	$55,000.00	14.5%	$47,025.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-PB1	Security Analytics Hybrid Deployment for Packets Basic Maintenance 1 montl	$916.67	14.5%	$783.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SA-HYBRID-PE1	SecAnlytcs Hybrd Dplymnt Pkts Enhanced Maintenance 1 month	$1,145.83	14.5%	$979.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-PNFR	Series 4 Hybrid For Packets Appliance 1U - 622Mbs Network capture/metadata aggregator, 1U, 96GB RA	$23,000.00	0.0%	$23,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-HYBRID-P-SW	SecAnlytics Hybrid4Pkts w/5TB S/W	$41,250.00	14.5%	$35,268.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-P-SWB1	SecAnlytics Hybrid4Pkts S/W BscMnt1Mo	$687.50	14.5%	$587.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-P-SWE1	SecAnlytics Hybrid4Pkts S/W EnhMnt1Mo	$859.38	14.5%	$734.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-HYBRID-PTR	SecAnlytcs Hybrd Dplymnt Pkts TR	$23,000.00	14.5%	$19,665.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-IPDBExt-SW	Virtual IPDB Extractor S/W	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-LC05-15-DECL-SW	Upg LC05 to 15TB SA Decdr Cpcty4logs S/W	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-LC10-25-DECL-SW	Upg LC10 to 25TB SA Decdr Cpcty4logs S/W	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-L-CON-SW	SecAnlytics Log Cncntrtr S/W	$33,750.00	14.5%	$28,856.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-L-CON-SWB1	SecAnlytics Log Cncntrtr S/W BscMnt1Mo	$562.50	14.5%	$480.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-L-CON-SWE1	SecAnlytics Log Cncntrtr S/W EnhMnt1Mo	$703.13	14.5%	$601.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-L-CON-SWU	SecAnlytics Log Cncntrtr S/W enV Upg	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-L-Dec-SW	SecAnlytics Log Decoder S/W	$33,750.00	14.5%	$28,856.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-L-DEC-SWB1	SecAnlytics Log Decoder S/W BscMnt1Mo	$562.50	14.5%	$480.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-L-DEC-SWE1	SecAnlytics Log Decoder S/W EnhMnt1Mo	$703.13	14.5%	$601.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-L-DEC-SWU	SecAnlytics Log Decoder S/W enV Upg	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-MAL-SW	SecAnalytics Malware S/W	$41,250.00	14.5%	$35,268.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-MAL-SWB1	SecAnalytics Malware S/W BscMnt1M	$687.50	14.5%	$587.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-MAL-SWE1	SecAnalytics Malware S/W EnhMnt1M	$859.38	14.5%	$734.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-MAL-TG-ENT-1MO	TG Ent 5K smpl/day Mthly fee Brokerage	$11,666.67	0.0%	$11,666.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-MAL-TG-STD-1MO	TG Std 1K smpl/day Mthly fee Brokerage	$8,250.00	0.0%	$8,250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-P-CON-SW	SecAnlytics Pkt Cncntrtr S/W	$33,750.00	14.5%	$28,856.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-P-CON-SWB1	SecAnlytics Pkt Cncntrtr S/W BscMnt1Mo	$562.50	14.5%	$480.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-P-CON-SWE1	SecAnlytics Pkt Cncntrtr S/W EnhMnt1Mo	$703.13	14.5%	$601.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-P-DEC-SW	SecAnlytics Pkt Decoder S/W	$33,750.00	14.5%	$28,856.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-P-DEC-SWB1	SecAnlytics Pkt Decoder S/W BscMnt1Mo	$562.50	14.5%	$480.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-P-DEC-SWE1	SecAnlytics Pkt Decoder S/W EnhMnt1Mo	$703.13	14.5%	$601.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-PWR-R620	R620 Power Supply	$270.00	0.0%	$270.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-PWR-R620B1	R620 Power Supply Basic Maintenance 1 month	$4.50	14.5%	$3.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-PWR-R620E1	R620 Power Supply Enhanced Maintenance 1 month	$5.63	14.5%	$4.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-RC01-5-DECL-SW	Upg RC01 to 5TB SA Decdr Cpcty4logs S/W	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-RC02-5-DECL-SW	Upg RC02 to 5TB SA Decdr Cpcty4logs S/W	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-ARCH	S4SHeadUnit Archiver	$50,000.00	14.5%	$42,750.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-ARCHB1	S4SHeadUnit Archiver BscMnt1M	$833.33	0.0%	$833.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCHE1	S4SHeadUnit Archiver EnhMnt1M	$1,041.67	0.0%	$1,041.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-LG	S4SHeadUnit Archiver w/96TB	$125,000.00	0.0%	$125,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-LGB1	S4SHeadUnit Archiver w/96TB BscMnt1M	$2,083.33	0.0%	$2,083.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-LGE1	S4SHeadUnit Archiver w/96TB EnhMnt1M	$2,604.17	0.0%	$2,604.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-LG-TR	S4SHeadUnit Archiver w/96TB TR	$76,062.00	0.0%	$76,062.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-MD	S4SHeadUnit Archiver w/64TB	$100,000.00	0.0%	$100,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-MDB1	S4SHeadUnit Archiver w/64TB BscMnt1M	$1,666.67	0.0%	$1,666.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-MDE1	S4SHeadUnit Archiver w/64TB EnhMnt1M	$2,083.33	0.0%	$2,083.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-MD-TR	S4SHeadUnit Archiver w/64TB TR	$57,708.00	0.0%	$57,708.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCHMIG	SAW to Archiver License Migration	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-NFR	S4SHeadUnit Archiver - NFR	$21,000.00	0.0%	$21,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-SM	S4SHeadUnit Archiver w/32TB	$75,000.00	0.0%	$75,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-SMB1	S4SHeadUnit Archiver w/32TB BscMnt1M	$1,250.00	0.0%	$1,250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-SME1	S4SHeadUnit Archiver w/32TB EnhMnt1M	$1,562.50	0.0%	$1,562.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-SM-NFR	S4SHeadUnit Archiver w/32TB - NFR	$39,354.00	0.0%	$39,354.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-SM-TR	S4SHeadUnit Archiver w/32TB TR	$39,354.00	14.5%	$33,647.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-ARCH-TR	S4SHeadUnit Archiver TR	$21,000.00	14.5%	$17,955.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-ARCH-XL	S4SHeadUnit Archiver w/142TB	$138,000.00	0.0%	$138,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-XLB1	S4SHeadUnit Archiver w/142TB BscMnt1M	$2,300.00	0.0%	$2,300.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-XLE1	S4SHeadUnit Archiver w/142TB EnhMnt1M	$2,875.00	0.0%	$2,875.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ARCH-XL-TR	S4SHeadUnit Archiver w/142TB TR	$91,000.00	0.0%	$91,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-AS	Series4S HeadUnit-Analytics Server with 10 Users	$55,000.00	14.5%	$47,025.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-ASB1	Series 4S Head Unit-Anlytics Svr 10 User Basic Maintenance 1 month	$916.67	14.5%	$783.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-ASE1	Series4S HeadUnit-Anlytics Svr 10 User Enhanced Maintenance 1 month	$1,145.83	14.5%	$979.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-ASNFR	Series4S HeadUnit-Analytics Server with 10 Users (Not for Resale	$20,000.00	0.0%	$20,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ASTR	Series4S HeadUnit-Anlytics Svr 10 User TR	$20,000.00	14.5%	$17,100.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-BRO	Series 4 Modular Broker. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS support, Re	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-BROB1	Series 4S Head Unit Broker Basic Maintenance 1 month	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-BROE1	Series4S HeadUnit Broker Enhanced Maintenance 1 month	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-BRONFR	Series 4 Modular Broker. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS support, Re	$20,000.00	0.0%	$20,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-BROTR	Series4S HeadUnit Broker TR	$20,000.00	14.5%	$17,100.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-ESA	S4SHeadUnit EvntStrmAnalysis	$60,000.00	14.5%	$51,300.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-ESAB1	S4SHeadUnit EvntStrmAnalysis BscMnt1M	$1,000.00	0.0%	$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ESAE1	S4SHeadUnit EvntStrmAnalysis EnhMnt1M	$1,250.00	0.0%	$1,250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ESAMIG	SAW to ESA License Migration	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ESA-NFR	S4SHeadUnit EvntStrmAnysis - NFR	$23,000.00	0.0%	$23,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-ESA-TR	S4SHeadUnit EvntStrmAnalysis TR	$23,000.00	14.5%	$19,665.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-L-CON	Series 4 Modular Concentrator - logs. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-L-CONB1	Series 4S Head Unit Log Concentrator Basic Maintenance 1 month	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-L-CONE1	Series4S HeadUnit Log Concentrator Enhanced Maintenance 1 month	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-L-CONNFR	Series 4 Modular Concentrator - logs. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS	$20,000.00	0.0%	$20,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-L-CONTR	Series4S HeadUnit Log Concentrator TR	$20,000.00	14.5%	$17,100.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-L-DEC	Series 4 Modular Decoder - Logs. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS su	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-L-DECB1	Series 4S Head Unit Log Decoder Basic Maintenance 1 month	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-L-DECE1	Series4S HeadUnit Log Decoder Enhanced Maintenance 1 month	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-L-DECNFR	Series 4 Modular Decoder - Logs. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS su	$20,000.00	0.0%	$20,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-L-DECTR	Series4S HeadUnit Log Decoder TR	$20,000.00	14.5%	$17,100.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-MAL	S4S HeadUnit Malware	$55,000.00	14.5%	$47,025.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-MALB1	S4S HeadUnit Malware BscMnt1M	$916.67	14.5%	$783.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-MALE1	S4S HeadUnit Malware EnMnt1M	$1,145.83	14.5%	$979.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-P-CON	Series 4 Modular Concentrator. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS supp	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-P-CONB1	Series 4S Head Unit Packet Concentrator Basic Maintenance 1 month	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-P-CONE1	Series4S HeadUnit Pkt Concentrator Enhanced Maintenance 1 month	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-P-CONNFR	Series 4 Modular Concentrator. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS supp	$20,000.00	0.0%	$20,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-P-CONTR	Series4S HeadUnit Pkt Concentrator TR	$20,000.00	14.5%	$17,100.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-P-DEC	Series 4 Modular Decoder. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS support, F	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-P-DECB1	Series 4S Head Unit Packet Decoder Basic Maintenance 1 month	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-P-DECE1	Series4S HeadUnit Pkt Decoder Enhanced Maintenance 1 month	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SA-S4H-P-DECNFR	Series 4 Modular Decoder. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS support, I	$20,000.00	0.0%	$20,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-P-DECTR	Series4S HeadUnit Pkt Decoder TR	$20,000.00	14.5%	$17,100.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-RAILKIT	S4 Replacement Railki	$250.00	0.0%	$250.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-S4H-RAILKITB1	S4 Replacement Railkit Basic Maintenance 1 month	$4.17	14.5%	$3.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-S4H-RAILKITE1	S4 Replacement Railkit Enhanced Maintenance 1 month	$5.21	14.5%	$4.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-SAW-CACH200	2 Pack SSD cache 4 SA systems	$5,000.00	0.0%	$5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-SAW-CACH200B1	2 Pack SSD cache 4 SA systems Basic Maintenance 1 month	$83.33	14.5%	$71.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-SAW-CACH200E1	2 Pack SSD cache 4 SA systems Enhanced Maintenance 1 month	$104.17	14.5%	$89.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-SAW-FAN	Spare Fan Module for SAW Switch	$500.00	0.0%	$500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-SAW-PWR	Spare Power Supply for SAW Switch	$850.00	0.0%	$850.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-SAW-SWITCH	Warehouse Switch	$15,000.00	0.0%	$15,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-SAW-SWITCHB1	Warehouse Switch Basic Maintenance 1 month	$250.00	14.5%	$213.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-SAW-SWITCHE1	Warehouse Switch Enhanced Maintenance 1 month	$312.50	14.5%	$267.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-SERVER-SW	Analytics Server w/10 Users - S/W Onl	$41,250.00	14.5%	$35,268.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-SERVER-SWB1	Analytics Server - S/W Only - BscMnt1Mc	$687.50	14.5%	$587.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-SERVER-SWE1	Analytics Server - S/W Only - EnhMnt1Mo	$859.38	14.5%	$734.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-SERVER-SWU	Analytics Svr 10 Users - S/W - enV Upg	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ULTRA-RACK	SA-HDD142 Rack	$3,500.00	0.0%	$3,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-ULTRA-RACKB1	SA-HDD142 Rack BscMnt 1M	$58.33	14.5%	$49.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-ULTRA-RACKE1	SA-HDD142 Rack EnMnt 1M	$72.92	14.5%	$62.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VLC-SW	Virtual Log Collector S/W	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2-BASE-ARC-B	Primry SAN w/ 250TB Arch BscMnt1Mo	$7,676.42	14.5%	$6,563.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2-BASE-ARC-E	Primry SAN w/ 250TB Arch Enh Maint	$9,595.52	14.5%	$8,204.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2BASE-ARCH	Primry SAN w/ 250TB Arch	$460,585.00	14.5%	$393,800.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-LG-L	7600 SAN w/4x4TB HD exp1.5K 4Log	$702,085.00	14.5%	$600,282.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-LG-L-B	7600 SAN w/4x4TBHDexp1.5K 4Log BscMnt1Mo	$11,701.42	14.5%	$10,004.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-LG-L-E	7600 SAN w/4x4TB HD exp1.5K 4Log Enh Mtn	$14,626.77	14.5%	$12,505.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-LG-P	7600 SAN w/4x4TB HD exp1.5K 4Pkt	$702,085.00	14.5%	$600,282.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-LG-P-B	7600 SAN w/4x4TBHDexp1.5K 4Pkt BscMnt1Mo	$11,701.42	14.5%	$10,004.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-LG-P-E	7600 SAN w/4x4TB HD exp1.5K 4Pkt Enh Mtn	$14,626.77	14.5%	$12,505.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-MD-L	5800 SAN w/4x4TB HD exp1K 4Log	$634,654.00	14.5%	$542,629.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-MD-L-B	5800 SAN w/4x4TB HD exp1K 4Log BscMnt1Mo	$10,577.57	14.5%	$9,043.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-MD-L-E	5800 SAN w/4x4TB HD exp1K 4Log Enh Mtn	$13,221.96	14.5%	$11,304.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-MD-P	5800 SAN w/4x4TB HD exp1K 4Pkt	$634,654.00	14.5%	$542,629.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-MD-P-B	5800 SAN w/4x4TB HD exp1K 4Pkt BscMnt1Mo	$10,577.57	14.5%	$9,043.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-MD-P-E	5800 SAN w/4x4TB HD exp1K 4Pkt Enh Mtn	$13,221.96	14.5%	$11,304.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-Shlf-L	46TB HD SAN Expansion Dec 4Log	$135,470.00	14.5%	$115,826.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-Shlf-L-B	46TB HD SAN Expansion Dec 4Log BscMnt1Mo	$2,257.83	14.5%	$1,930.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-Shlf-L-E	46TB HD SAN Expansion Dec 4Log Enh Mtn	$2,822.29	14.5%	$2,413.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-Shlf-P	46TB HD SAN Expansion Dec 4Pkt	$135,470.00	14.5%	$115,826.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-Shlf-P-B	46TB HD SAN Expansion Dec 4Pkt BscMnt1Mo	$2,257.83	14.5%	$1,930.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-Shlf-P-E	46TB HD SAN Expansion Dec 4Pkt Enh Mtn	$2,822.29	14.5%	$2,413.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-SM-L	5600 SAN w/4x4TB HD exp750 4Log	$573,490.00	14.5%	$490,333.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-SM-L-B	5600 SAN w/4x4TBHD exp750 4Log BscMnt1Mo	$9,558.17	14.5%	$8,172.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-SM-L-E	5600 SAN w/4x4TB HD exp750 4Log Enh Mtn	$11,947.71	14.5%	$10,215.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-SM-P	5600 SAN w/4x4TB HD exp750 4Pkt	$573,490.00	14.5%	$490,333.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-SM-P-B	5600 SAN w/4x4TBHD exp750 4Pkt BscMnt1Mo	$9,558.17	14.5%	$8,172.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HD-SM-P-E	5600 SAN w/4x4TB HD exp750 4Pkt Enh Mtn	$11,947.71	14.5%	$10,215.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-LG	7600 SAN w/4x4 HP exp1.5K	$456,669.00	14.5%	$390,452.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-LG-B	7600 SAN w/4x4 HP exp1.5K BscMnt1Mo	$7,611.15	14.5%	$6,507.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-LG-E	7600 SAN w/4x4 HP exp1.5K Enh Mtn	$9,513.94	14.5%	$8,134.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-MD	5800 SAN HP w/ exp1K	$399,647.00	14.5%	$341,698.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-MD-B	5800 SAN HP w/ exp1K BscMnt1Mo	$6,660.78	14.5%	$5,694.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-MD-E	5800 SAN HP w/ exp1K Enh Mtn	$8,325.98	14.5%	$7,118.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-Shelf-B	HP SAN Expansion Con BscMnt1Mo	$1,449.38	14.5%	$1,239.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-Shelf-E	HP SAN Expansion Con Enh Mtn	$1,811.73	14.5%	$1,549.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-Shlf	HP SAN Expansion Con	$86,963.00	14.5%	$74,353.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-SM	5600 SAN HP w/ exp750	$354,907.00	14.5%	$303,445.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-SM-B	5600 SAN HP w/ exp750 BscMnt1Mo	$5,915.12	14.5%	$5,057.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2HP-SM-E	5600 SAN HP w/ exp750 Enh Mtn	$7,393.90	14.5%	$6,321.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2-Rack	SAN-Additional Rack	$4,132.00	14.5%	$3,532.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2-Shlf-ARC-B	Primary SAN Additional Shelf BscMnt1Mc	$1,107.83	14.5%	$947.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2-Shlf-ARC-E	Primary SAN Additional Shelf Enh Main	$1,384.79	14.5%	$1,184.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-VNX2Shlf-ARCH	Primary SAN Additional Shel	$66,470.00	14.5%	$56,831.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WHCN-SW	SA Warehouse Connect S/W	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-WHCN-SW-NFR	SecAnalytics Warehouse Connect S/W - NFR	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-WHCN-SW-U	SA Warehouse Connect S/W env upg	$995.00	14.5%	$850.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WHSB	Piv SAW Starter Kit	$425,000.00	14.5%	$363,375.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WHSB-B1	Piv SAW Starter Kit Bsc Mnt 1Mo	$7,083.33	14.5%	$6,056.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WHSB-E1	Piv SAW Starter Kit Enh Mnt	$8,854.17	14.5%	$7,570.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WHSB-NFR	Piv SAW Starter Kit Not for Resale	$165,000.00	0.0%	$165,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-WN-HDD	Warehouse HiDen DAC w/ License	$40,000.00	14.5%	$34,200.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WN-HDDB1	Warehouse HiDen DAC w/SA License Basic Maintenance 1 month	$666.67	14.5%	$570.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WN-HDDE1	Warehouse HiDen DAC w/SA License Enhanced Maintenance 1 month	$833.33	14.5%	$712.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WN-HDDNFR	Warehouse HiDen DAC w/ License (Not for Resale)	$15,361.00	0.0%	$15,361.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-WN-HDDTR	Warehouse HiDen DAC w/ lic TR	$15,361.00	14.5%	$13,133.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WN-SA	Warehouse Node w/SA Lic	$85,000.00	14.5%	$72,675.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WN-SAB1	Warehouse Node w/SA Lic Basic Maintenance 1 month	$1,416.67	14.5%	$1,211.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WN-SAE1	Warehouse Node w/SA Lic Enhanced Maintenance 1 month	$1,770.83	14.5%	$1,514.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WN-SANFR	Warehouse Node w/SA Lic (Not for Resale)	$23,000.00	0.0%	$23,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SA-WN-SA-SW	Warehouse Node w/10TB S/W	$63,750.00	14.5%	$54,506.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WN-SA-SWB1	Warehouse Node w/10TB S/W BscMnt1Mo	$1,062.50	14.5%	$908.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WN-SA-SWE1	Warehouse Node w/SA Lic EnhMnt1Mo	$1,328.13	14.5%	$1,135.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WN-SA-SWU	Warehouse Node w/10TB Lic - S/W enV Upg	$10,000.00	14.5%	$8,550.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SA-WN-SATR	Warehouse Node w/SA Lic TR	$23,000.00	14.5%	$19,665.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-10	RSA SecurID Authenticator SD200 (24 months) 10 Pack	$500.00	14.5%	$427.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-100	RSA SecurID Authenticator SD200 (24 months) 100 Pack	$5,000.00	14.5%	$4,275.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-25	RSA SecurID Authenticator SD200 (24 months) 25 Pack	$1,250.00	14.5%	$1,068.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-250	RSA SecurID Authenticator SD200 (24 months) 250 Pack	$12,500.00	14.5%	$10,687.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-5	RSA SecurID Authenticator SD200 (24 months) 5 Pack	$250.00	14.5%	$213.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-50	RSA SecurID Authenticator SD200 (24 months) 50 Pack	$2,500.00	14.5%	$2,137.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-A	SD200-6-60-24 per user qtys 255-750	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-B	SD200-6-60-24 per user qtys 755-1500	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD200-6-60-24-C	SD200-6-60-24 per user qtys 1505-2500	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-D	SD200-6-60-24 per user qtys 2505-5000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-E	SD200-6-60-24 per user qtys 5005-7500	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-F	SD200-6-60-24 per user qtys 7505-10000	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-G	SD200-6-60-24 per user qtys 10005-15000	$27.00	14.5%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-H	SD200-6-60-24 per user qtys 15005-25000	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-24-I	SD200-6-60-24 per user qtys 25005-1,000,000	$23.00	14.5%	$19.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-10	RSA SecurID Authenticator SD200 (36 months) 10 Pack	$620.00	14.5%	$530.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-100	RSA SecurID Authenticator SD200 (36 months) 100 Pack	$6,200.00	14.5%	$5,301.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-25	RSA SecurID Authenticator SD200 (36 months) 25 Pack	$1,550.00	14.5%	$1,325.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-250	RSA SecurID Authenticator SD200 (36 months) 250 Pack	$15,500.00	14.5%	$13,252.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-5	RSA SecurID Authenticator SD200 (36 months) 5 Pack	$310.00	14.5%	$265.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-50	RSA SecurID Authenticator SD200 (36 months) 50 Pack	$3,100.00	14.5%	$2,650.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-A	SD200-6-60-36 per user qtys 255-750	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-B	SD200-6-60-36 per user qtys 755-1500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-C	SD200-6-60-36 per user qtys 1505-2500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-D	SD200-6-60-36 per user qtys 2505-5000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-E	SD200-6-60-36 per user qtys 5005-7500	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-F	SD200-6-60-36 per user qtys 7505-10000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-G	SD200-6-60-36 per user qtys 10005-15000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-H	SD200-6-60-36 per user qtys 15005-25000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-36-I	SD200-6-60-36 per user qtys 25005-1,000,000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-10	RSA SecurID Authenticator SD200 (48 months) 10 Pack	$740.00	14.5%	$632.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-100	RSA SecurID Authenticator SD200 (48 months) 100 Pack	$7,400.00	14.5%	$6,327.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-25	RSA SecurID Authenticator SD200 (48 months) 25 Pack	$1,850.00	14.5%	$1,581.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-250	RSA SecurID Authenticator SD200 (48 months) 250 Pack	$18,500.00	14.5%	$15,817.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-5	RSA SecurID Authenticator SD200 (48 months) 5 Pack	$370.00	14.5%	$316.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-50	RSA SecurID Authenticator SD200 (48 months) 50 Pack	$3,700.00	14.5%	$3,163.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-A	SD200-6-60-48 per user qtys 255-750	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-B	SD200-6-60-48 per user qtys 755-1500	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-C	SD200-6-60-48 per user qtys 1505-2500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-D	SD200-6-60-48 per user qtys 2505-5000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-E	SD200-6-60-48 per user qtys 5005-7500	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-F	SD200-6-60-48 per user qtys 7505-10000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-G	SD200-6-60-48 per user qtys 10005-15000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-H	SD200-6-60-48 per user qtys 15005-25000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-6-60-48-I	SD200-6-60-48 per user qtys 25005-1,000,000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-10M-A	SD200 10M RemRen qtys 5-250	$20.83	14.5%	$17.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-10M-B	SD200 10M RemRen qtys 255-750	$18.96	14.5%	$16.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-10M-C	SD200 10M RemRen qtys 755-1500	$18.13	14.5%	$15.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-10M-D	SD200 10M RemRen qtys 1505-2500	$16.88	14.5%	$14.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-10M-E	SD200 10M RemRen qtys 2505-5000	$15.21	14.5%	$13.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-10M-F	SD200 10M RemRen qtys 5005-7500	$13.33	14.5%	$11.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-10M-G	SD200 10M RemRen qtys 7505-10000	$12.08	14.5%	$10.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-10M-H	SD200 10M RemRen qtys 10005-15000	$11.25	14.5%	$9.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-10M-I	SD200 10M RemRen qtys 15005-25000	$10.42	14.5%	$8.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-10M-J	SD200 10M RemRen qtys 25005-1000000	$9.58	14.5%	$8.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-11M-A	SD200 11M RemRen qtys 5-250	$22.92	14.5%	$19.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-11M-B	SD200 11M RemRen qtys 255-750	$20.85	14.5%	$17.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-11M-C	SD200 11M RemRen qtys 755-1500	$19.94	14.5%	$17.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-11M-D	SD200 11M RemRen qtys 1505-2500	$18.56	14.5%	$15.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-11M-E	SD200 11M RemRen qtys 2505-5000	$16.73	14.5%	$14.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-11M-F	SD200 11M RemRen qtys 5005-7500	$14.67	14.5%	$12.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-11M-G	SD200 11M RemRen qtys 7505-10000	$13.29	14.5%	$11.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-11M-H	SD200 11M RemRen qtys 10005-15000	$12.38	14.5%	$10.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-11M-I	SD200 11M RemRen qtys 15005-25000	$11.46	14.5%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-11M-J	SD200 11M RemRen qtys 25005-1000000	$10.54	14.5%	$9.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-12M-A	SD200 12M RemRen qtys 5-250	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-12M-B	SD200 12M RemRen qtys 255-750	$22.75	14.5%	$19.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-12M-C	SD200 12M RemRen qtys 755-1500	$21.75	14.5%	$18.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-12M-D	SD200 12M RemRen qtys 1505-2500	$20.25	14.5%	$17.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-12M-E	SD200 12M RemRen qtys 2505-5000	$18.25	14.5%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-12M-F	SD200 12M RemRen qtys 5005-7500	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-12M-G	SD200 12M RemRen qtys 7505-10000	$14.50	14.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-12M-H	SD200 12M RemRen qtys 10005-15000	$13.50	14.5%	$11.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-12M-I	SD200 12M RemRen qtys 15005-25000	$12.50	14.5%	$10.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-12M-J	SD200 12M RemRen qtys 25005-1000000	$11.50	14.5%	$9.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-13M-A	SD200 13M RemRen qtys 5-250	$27.08	14.5%	$23.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-13M-B	SD200 13M RemRen qtys 255-750	$24.65	14.5%	$21.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-13M-C	SD200 13M RemRen qtys 755-1500	$23.56	14.5%	$20.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-13M-D	SD200 13M RemRen qtys 1505-2500	$21.94	14.5%	$18.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-13M-E	SD200 13M RemRen qtys 2505-5000	$19.77	14.5%	$16.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-13M-F	SD200 13M RemRen qtys 5005-7500	$17.33	14.5%	$14.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-13M-G	SD200 13M RemRen qtys 7505-10000	$15.71	14.5%	$13.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-13M-H	SD200 13M RemRen qtys 10005-15000	$14.63	14.5%	$12.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-13M-I	SD200 13M RemRen qtys 15005-25000	$13.54	14.5%	$11.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-13M-J	SD200 13M RemRen qtys 25005-1000000	$12.46	14.5%	$10.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-14M-A	SD200 14M RemRen qtys 5-250	$29.17	14.5%	$24.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-14M-B	SD200 14M RemRen qtys 255-750	$26.54	14.5%	$22.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-14M-C	SD200 14M RemRen qtys 755-1500	$25.38	14.5%	$21.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-14M-D	SD200 14M RemRen qtys 1505-2500	$23.63	14.5%	$20.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-14M-E	SD200 14M RemRen qtys 2505-5000	$21.29	14.5%	$18.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-14M-F	SD200 14M RemRen qtys 5005-7500	$18.67	14.5%	$15.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-14M-G	SD200 14M RemRen qtys 7505-10000	$16.92	14.5%	$14.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-14M-H	SD200 14M RemRen qtys 10005-15000	$15.75	14.5%	$13.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-14M-I	SD200 14M RemRen qtys 15005-25000	$14.58	14.5%	$12.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-14M-J	SD200 14M RemRen qtys 25005-1000000	$13.42	14.5%	$11.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-15M-A	SD200 15M RemRen qtys 5-250	$31.25	14.5%	$26.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-15M-B	SD200 15M RemRen qtys 255-750	$28.44	14.5%	$24.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-15M-C	SD200 15M RemRen qtys 755-1500	$27.19	14.5%	$23.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-15M-D	SD200 15M RemRen qtys 1505-2500	$25.31	14.5%	$21.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-15M-E	SD200 15M RemRen qtys 2505-5000	$22.81	14.5%	$19.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-15M-F	SD200 15M RemRen qtys 5005-7500	$20.00	14.5%	$17.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD200-RMREN-15M-G	SD200 15M RemRen qtys 7505-10000	$18.13	14.5%	$15.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-15M-H	SD200 15M RemRen qtys 10005-15000	$16.88	14.5%	$14.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-15M-I	SD200 15M RemRen qtys 15005-25000	$15.63	14.5%	$13.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-15M-J	SD200 15M RemRen qtys 25005-1000000	$14.38	14.5%	$12.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-16M-A	SD200 16M RemRen qtys 5-250	$33.33	14.5%	$28.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-16M-B	SD200 16M RemRen qtys 255-750	$30.33	14.5%	$25.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-16M-C	SD200 16M RemRen qtys 755-1500	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-16M-D	SD200 16M RemRen qtys 1505-2500	$27.00	14.5%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-16M-E	SD200 16M RemRen qtys 2505-5000	$24.33	14.5%	$20.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-16M-F	SD200 16M RemRen qtys 5005-7500	$21.33	14.5%	$18.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-16M-G	SD200 16M RemRen qtys 7505-10000	$19.33	14.5%	$16.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-16M-H	SD200 16M RemRen qtys 10005-15000	$18.00	14.5%	$15.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-16M-I	SD200 16M RemRen qtys 15005-25000	$16.67	14.5%	$14.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-16M-J	SD200 16M RemRen qtys 25005-1000000	$15.33	14.5%	$13.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-17M-A	SD200 17M RemRen qtys 5-250	$35.42	14.5%	$30.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-17M-B	SD200 17M RemRen qtys 255-750	$32.23	14.5%	$27.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-17M-C	SD200 17M RemRen qtys 755-1500	$30.81	14.5%	$26.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-17M-D	SD200 17M RemRen qtys 1505-2500	$28.69	14.5%	$24.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-17M-E	SD200 17M RemRen qtys 2505-5000	$25.85	14.5%	$22.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-17M-F	SD200 17M RemRen qtys 5005-7500	$22.67	14.5%	$19.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-17M-G	SD200 17M RemRen qtys 7505-10000	$20.54	14.5%	$17.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-17M-H	SD200 17M RemRen qtys 10005-15000	$19.13	14.5%	$16.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-17M-I	SD200 17M RemRen qtys 15005-25000	$17.71	14.5%	$15.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-17M-J	SD200 17M RemRen qtys 25005-1000000	$16.29	14.5%	$13.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-18M-A	SD200 18M RemRen qtys 5-250	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-18M-B	SD200 18M RemRen qtys 255-750	$34.13	14.5%	$29.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-18M-C	SD200 18M RemRen qtys 755-1500	$32.63	14.5%	$27.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-18M-D	SD200 18M RemRen qtys 1505-2500	$30.38	14.5%	$25.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-18M-E	SD200 18M RemRen qtys 2505-5000	$27.38	14.5%	$23.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-18M-F	SD200 18M RemRen qtys 5005-7500	$24.00	14.5%	$20.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-18M-G	SD200 18M RemRen qtys 7505-10000	$21.75	14.5%	$18.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-18M-H	SD200 18M RemRen qtys 10005-15000	$20.25	14.5%	$17.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-18M-I	SD200 18M RemRen qtys 15005-25000	$18.75	14.5%	$16.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-18M-J	SD200 18M RemRen qtys 25005-1000000	$17.25	14.5%	$14.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-19M-A	SD200 19M RemRen qtys 5-250	$39.58	14.5%	$33.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-19M-B	SD200 19M RemRen qtys 255-750	$36.02	14.5%	$30.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-19M-C	SD200 19M RemRen qtys 755-1500	$34.44	14.5%	$29.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-19M-D	SD200 19M RemRen qtys 1505-2500	$32.06	14.5%	$27.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-19M-E	SD200 19M RemRen qtys 2505-5000	$28.90	14.5%	$24.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-19M-F	SD200 19M RemRen qtys 5005-7500	$25.33	14.5%	$21.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-19M-G	SD200 19M RemRen qtys 7505-10000	$22.96	14.5%	$19.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-19M-H	SD200 19M RemRen qtys 10005-15000	$21.38	14.5%	$18.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-19M-I	SD200 19M RemRen qtys 15005-25000	$19.79	14.5%	$16.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-19M-J	SD200 19M RemRen qtys 25005-1000000	$18.21	14.5%	$15.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-1M-A	SD200 1M RemRen qtys 5-250	$2.08	14.5%	$1.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-1M-B	SD200 1M RemRen qtys 255-750	$1.90	14.5%	$1.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-1M-C	SD200 1M RemRen qtys 755-1500	$1.81	14.5%	$1.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-1M-D	SD200 1M RemRen qtys 1505-2500	$1.69	14.5%	$1.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-1M-E	SD200 1M RemRen qtys 2505-5000	$1.52	14.5%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-1M-F	SD200 1M RemRen qtys 5005-7500	$1.33	14.5%	$1.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-1M-G	SD200 1M RemRen qtys 7505-10000	$1.21	14.5%	$1.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-1M-H	SD200 1M RemRen qtys 10005-15000	$1.13	14.5%	$0.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-1M-I	SD200 1M RemRen qtys 15005-25000	$1.04	14.5%	$0.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-1M-J	SD200 1M RemRen qtys 25005-1000000	$0.96	14.5%	$0.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-20M-A	SD200 20M RemRen qtys 5-250	$41.67	14.5%	$35.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-20M-B	SD200 20M RemRen qtys 255-750	$37.92	14.5%	$32.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-20M-C	SD200 20M RemRen qtys 755-1500	$36.25	14.5%	$30.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-20M-D	SD200 20M RemRen qtys 1505-2500	$33.75	14.5%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-20M-E	SD200 20M RemRen qtys 2505-5000	$30.42	14.5%	$26.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-20M-F	SD200 20M RemRen qtys 5005-7500	$26.67	14.5%	$22.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-20M-G	SD200 20M RemRen qtys 7505-10000	$24.17	14.5%	$20.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-20M-H	SD200 20M RemRen qtys 10005-15000	$22.50	14.5%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-20M-I	SD200 20M RemRen qtys 15005-25000	$20.83	14.5%	$17.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-20M-J	SD200 20M RemRen qtys 25005-1000000	$19.17	14.5%	$16.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-21M-A	SD200 21M RemRen qtys 5-250	$43.75	14.5%	$37.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-21M-B	SD200 21M RemRen qtys 255-750	$39.81	14.5%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-21M-C	SD200 21M RemRen qtys 755-1500	$38.06	14.5%	$32.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-21M-D	SD200 21M RemRen qtys 1505-2500	$35.44	14.5%	$30.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-21M-E	SD200 21M RemRen qtys 2505-5000	$31.94	14.5%	$27.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-21M-F	SD200 21M RemRen qtys 5005-7500	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-21M-G	SD200 21M RemRen qtys 7505-10000	$25.38	14.5%	$21.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-21M-H	SD200 21M RemRen qtys 10005-15000	$23.63	14.5%	$20.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-21M-I	SD200 21M RemRen qtys 15005-25000	$21.88	14.5%	$18.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-21M-J	SD200 21M RemRen qtys 25005-1000000	$20.13	14.5%	$17.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-22M-A	SD200 22M RemRen qtys 5-250	$45.83	14.5%	$39.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-22M-B	SD200 22M RemRen qtys 255-750	$41.71	14.5%	$35.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-22M-C	SD200 22M RemRen qtys 755-1500	$39.88	14.5%	$34.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-22M-D	SD200 22M RemRen qtys 1505-2500	$37.13	14.5%	$31.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-22M-E	SD200 22M RemRen qtys 2505-5000	$33.46	14.5%	$28.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-22M-F	SD200 22M RemRen qtys 5005-7500	$29.33	14.5%	$25.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-22M-G	SD200 22M RemRen qtys 7505-10000	$26.58	14.5%	$22.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-22M-H	SD200 22M RemRen qtys 10005-15000	$24.75	14.5%	$21.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-22M-I	SD200 22M RemRen qtys 15005-25000	$22.92	14.5%	$19.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-22M-J	SD200 22M RemRen qtys 25005-1000000	$21.08	14.5%	$18.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-23M-A	SD200 23M RemRen qtys 5-250	$47.92	14.5%	$40.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-23M-B	SD200 23M RemRen qtys 255-750	$43.60	14.5%	$37.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-23M-C	SD200 23M RemRen qtys 755-1500	$41.69	14.5%	$35.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-23M-D	SD200 23M RemRen qtys 1505-2500	$38.81	14.5%	$33.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-23M-E	SD200 23M RemRen qtys 2505-5000	$34.98	14.5%	$29.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-23M-F	SD200 23M RemRen qtys 5005-7500	$30.67	14.5%	$26.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-23M-G	SD200 23M RemRen qtys 7505-10000	$27.79	14.5%	$23.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-23M-H	SD200 23M RemRen qtys 10005-15000	$25.88	14.5%	$22.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-23M-I	SD200 23M RemRen qtys 15005-25000	$23.96	14.5%	$20.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD200-RMREN-23M-J	SD200 23M RemRen qtys 25005-1000000	$22.04	14.5%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-24M-A	SD200 24M RemRen qtys 5-250	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-24M-B	SD200 24M RemRen qtys 255-750	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-24M-C	SD200 24M RemRen qtys 755-1500	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-24M-D	SD200 24M RemRen qtys 1505-2500	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-24M-E	SD200 24M RemRen qtys 2505-5000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-24M-F	SD200 24M RemRen qtys 5005-7500	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-24M-G	SD200 24M RemRen qtys 7505-10000	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-24M-H	SD200 24M RemRen qtys 10005-15000	$27.00	14.5%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-24M-I	SD200 24M RemRen qtys 15005-25000	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-24M-J	SD200 24M RemRen qtys 25005-1000000	$23.00	14.5%	$19.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-25M-A	SD200 25M RemRen qtys 5-250	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-25M-B	SD200 25M RemRen qtys 255-750	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-25M-C	SD200 25M RemRen qtys 755-1500	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-25M-D	SD200 25M RemRen qtys 1505-2500	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-25M-E	SD200 25M RemRen qtys 2505-5000	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-25M-F	SD200 25M RemRen qtys 5005-7500	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-25M-G	SD200 25M RemRen qtys 7505-10000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-25M-H	SD200 25M RemRen qtys 10005-15000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-25M-I	SD200 25M RemRen qtys 15005-25000	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-25M-J	SD200 25M RemRen qtys 25005-1000000	$24.00	14.5%	$20.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-26M-A	SD200 26M RemRen qtys 5-250	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-26M-B	SD200 26M RemRen qtys 255-750	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-26M-C	SD200 26M RemRen qtys 755-1500	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-26M-D	SD200 26M RemRen qtys 1505-2500	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-26M-E	SD200 26M RemRen qtys 2505-5000	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-26M-F	SD200 26M RemRen qtys 5005-7500	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-26M-G	SD200 26M RemRen qtys 7505-10000	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-26M-H	SD200 26M RemRen qtys 10005-15000	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-26M-I	SD200 26M RemRen qtys 15005-25000	$27.00	14.5%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-26M-J	SD200 26M RemRen qtys 25005-1000000	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-27M-A	SD200 27M RemRen qtys 5-250	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-27M-B	SD200 27M RemRen qtys 255-750	$48.50	14.5%	$41.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-27M-C	SD200 27M RemRen qtys 755-1500	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-27M-D	SD200 27M RemRen qtys 1505-2500	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-27M-E	SD200 27M RemRen qtys 2505-5000	$39.50	14.5%	$33.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-27M-F	SD200 27M RemRen qtys 5005-7500	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-27M-G	SD200 27M RemRen qtys 7505-10000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-27M-H	SD200 27M RemRen qtys 10005-15000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-27M-I	SD200 27M RemRen qtys 15005-25000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-27M-J	SD200 27M RemRen qtys 25005-1000000	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-28M-A	SD200 28M RemRen qtys 5-250	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-28M-B	SD200 28M RemRen qtys 255-750	$49.50	14.5%	$42.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-28M-C	SD200 28M RemRen qtys 755-1500	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-28M-D	SD200 28M RemRen qtys 1505-2500	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-28M-E	SD200 28M RemRen qtys 2505-5000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-28M-F	SD200 28M RemRen qtys 5005-7500	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-28M-G	SD200 28M RemRen qtys 7505-10000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-28M-H	SD200 28M RemRen qtys 10005-15000	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-28M-I	SD200 28M RemRen qtys 15005-25000	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-28M-J	SD200 28M RemRen qtys 25005-1000000	$27.00	14.5%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-29M-A	SD200 29M RemRen qtys 5-250	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-29M-B	SD200 29M RemRen qtys 255-750	$50.50	14.5%	$43.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-29M-C	SD200 29M RemRen qtys 755-1500	$48.50	14.5%	$41.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-29M-D	SD200 29M RemRen qtys 1505-2500	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-29M-E	SD200 29M RemRen qtys 2505-5000	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-29M-F	SD200 29M RemRen qtys 5005-7500	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-29M-G	SD200 29M RemRen qtys 7505-10000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-29M-H	SD200 29M RemRen qtys 10005-15000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-29M-I	SD200 29M RemRen qtys 15005-25000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-29M-J	SD200 29M RemRen qtys 25005-1000000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-2M-A	SD200 2M RemRen qtys 5-250	$4.17	14.5%	$3.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-2M-B	SD200 2M RemRen qtys 255-750	$3.79	14.5%	$3.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-2M-C	SD200 2M RemRen qtys 755-1500	$3.63	14.5%	$3.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-2M-D	SD200 2M RemRen qtys 1505-2500	$3.38	14.5%	$2.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-2M-E	SD200 2M RemRen qtys 2505-5000	$3.04	14.5%	$2.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-2M-F	SD200 2M RemRen qtys 5005-7500	$2.67	14.5%	$2.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-2M-G	SD200 2M RemRen qtys 7505-10000	$2.42	14.5%	$2.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-2M-H	SD200 2M RemRen qtys 10005-15000	$2.25	14.5%	$1.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-2M-I	SD200 2M RemRen qtys 15005-25000	$2.08	14.5%	$1.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-2M-J	SD200 2M RemRen qtys 25005-1000000	$1.92	14.5%	$1.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-30M-A	SD200 30M RemRen qtys 5-250	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-30M-B	SD200 30M RemRen qtys 255-750	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-30M-C	SD200 30M RemRen qtys 755-1500	$49.50	14.5%	$42.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-30M-D	SD200 30M RemRen qtys 1505-2500	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-30M-E	SD200 30M RemRen qtys 2505-5000	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-30M-F	SD200 30M RemRen qtys 5005-7500	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-30M-G	SD200 30M RemRen qtys 7505-10000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-30M-H	SD200 30M RemRen qtys 10005-15000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-30M-I	SD200 30M RemRen qtys 15005-25000	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-30M-J	SD200 30M RemRen qtys 25005-1000000	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-31M-A	SD200 31M RemRen qtys 5-250	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-31M-B	SD200 31M RemRen qtys 255-750	$52.50	14.5%	$44.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-31M-C	SD200 31M RemRen qtys 755-1500	$50.50	14.5%	$43.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-31M-D	SD200 31M RemRen qtys 1505-2500	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-31M-E	SD200 31M RemRen qtys 2505-5000	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-31M-F	SD200 31M RemRen qtys 5005-7500	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-31M-G	SD200 31M RemRen qtys 7505-10000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-31M-H	SD200 31M RemRen qtys 10005-15000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-31M-I	SD200 31M RemRen qtys 15005-25000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-31M-J	SD200 31M RemRen qtys 25005-1000000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-32M-A	SD200 32M RemRen qtys 5-250	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-32M-B	SD200 32M RemRen qtys 255-750	$53.50	14.5%	$45.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD200-RMREN-32M-C	SD200 32M RemRen qtys 755-1500	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-32M-D	SD200 32M RemRen qtys 1505-2500	$48.50	14.5%	$41.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-32M-E	SD200 32M RemRen qtys 2505-5000	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-32M-F	SD200 32M RemRen qtys 5005-7500	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-32M-G	SD200 32M RemRen qtys 7505-10000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-32M-H	SD200 32M RemRen qtys 10005-15000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-32M-I	SD200 32M RemRen qtys 15005-25000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-32M-J	SD200 32M RemRen qtys 25005-1000000	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-33M-A	SD200 33M RemRen qtys 5-250	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-33M-B	SD200 33M RemRen qtys 255-750	$54.50	14.5%	$46.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-33M-C	SD200 33M RemRen qtys 755-1500	$52.50	14.5%	$44.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-33M-D	SD200 33M RemRen qtys 1505-2500	$49.50	14.5%	$42.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-33M-E	SD200 33M RemRen qtys 2505-5000	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-33M-F	SD200 33M RemRen qtys 5005-7500	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-33M-G	SD200 33M RemRen qtys 7505-10000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-33M-H	SD200 33M RemRen qtys 10005-15000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-33M-I	SD200 33M RemRen qtys 15005-25000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-33M-J	SD200 33M RemRen qtys 25005-1000000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-34M-A	SD200 34M RemRen qtys 5-250	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-34M-B	SD200 34M RemRen qtys 255-750	$55.50	14.5%	$47.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-34M-C	SD200 34M RemRen qtys 755-1500	$53.50	14.5%	$45.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-34M-D	SD200 34M RemRen qtys 1505-2500	$50.50	14.5%	$43.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-34M-E	SD200 34M RemRen qtys 2505-5000	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-34M-F	SD200 34M RemRen qtys 5005-7500	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-34M-G	SD200 34M RemRen qtys 7505-10000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-34M-H	SD200 34M RemRen qtys 10005-15000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-34M-I	SD200 34M RemRen qtys 15005-25000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-34M-J	SD200 34M RemRen qtys 25005-1000000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-35M-A	SD200 35M RemRen qtys 5-250	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-35M-B	SD200 35M RemRen qtys 255-750	$56.50	14.5%	$48.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-35M-C	SD200 35M RemRen qtys 755-1500	$54.50	14.5%	$46.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-35M-D	SD200 35M RemRen qtys 1505-2500	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-35M-E	SD200 35M RemRen qtys 2505-5000	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-35M-F	SD200 35M RemRen qtys 5005-7500	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-35M-G	SD200 35M RemRen qtys 7505-10000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-35M-H	SD200 35M RemRen qtys 10005-15000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-35M-I	SD200 35M RemRen qtys 15005-25000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-35M-J	SD200 35M RemRen qtys 25005-1000000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-36M-A	SD200 36M RemRen qtys 5-250	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-36M-B	SD200 36M RemRen qtys 255-750	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-36M-C	SD200 36M RemRen qtys 755-1500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-36M-D	SD200 36M RemRen qtys 1505-2500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-36M-E	SD200 36M RemRen qtys 2505-5000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-36M-F	SD200 36M RemRen qtys 5005-7500	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-36M-G	SD200 36M RemRen qtys 7505-10000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-36M-H	SD200 36M RemRen qtys 10005-15000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-36M-I	SD200 36M RemRen qtys 15005-25000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-36M-J	SD200 36M RemRen qtys 25005-1000000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-37M-A	SD200 37M RemRen qtys 5-250	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-37M-B	SD200 37M RemRen qtys 255-750	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-37M-C	SD200 37M RemRen qtys 755-1500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-37M-D	SD200 37M RemRen qtys 1505-2500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-37M-E	SD200 37M RemRen qtys 2505-5000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-37M-F	SD200 37M RemRen qtys 5005-7500	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-37M-G	SD200 37M RemRen qtys 7505-10000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-37M-H	SD200 37M RemRen qtys 10005-15000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-37M-I	SD200 37M RemRen qtys 15005-25000	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-37M-J	SD200 37M RemRen qtys 25005-1000000	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-38M-A	SD200 38M RemRen qtys 5-250	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-38M-B	SD200 38M RemRen qtys 255-750	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-38M-C	SD200 38M RemRen qtys 755-1500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-38M-D	SD200 38M RemRen qtys 1505-2500	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-38M-E	SD200 38M RemRen qtys 2505-5000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-38M-F	SD200 38M RemRen qtys 5005-7500	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-38M-G	SD200 38M RemRen qtys 7505-10000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-38M-H	SD200 38M RemRen qtys 10005-15000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-38M-I	SD200 38M RemRen qtys 15005-25000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-38M-J	SD200 38M RemRen qtys 25005-1000000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-39M-A	SD200 39M RemRen qtys 5-250	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-39M-B	SD200 39M RemRen qtys 255-750	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-39M-C	SD200 39M RemRen qtys 755-1500	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-39M-D	SD200 39M RemRen qtys 1505-2500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-39M-E	SD200 39M RemRen qtys 2505-5000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-39M-F	SD200 39M RemRen qtys 5005-7500	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-39M-G	SD200 39M RemRen qtys 7505-10000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-39M-H	SD200 39M RemRen qtys 10005-15000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-39M-I	SD200 39M RemRen qtys 15005-25000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-39M-J	SD200 39M RemRen qtys 25005-1000000	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-3M-A	SD200 3M RemRen qtys 5-250	$6.25	14.5%	$5.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-3M-B	SD200 3M RemRen qtys 255-750	$5.69	14.5%	$4.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-3M-C	SD200 3M RemRen qtys 755-1500	$5.44	14.5%	$4.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-3M-D	SD200 3M RemRen qtys 1505-2500	$5.06	14.5%	$4.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-3M-E	SD200 3M RemRen qtys 2505-5000	$4.56	14.5%	$3.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-3M-F	SD200 3M RemRen qtys 5005-7500	$4.00	14.5%	$3.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-3M-G	SD200 3M RemRen qtys 7505-10000	$3.63	14.5%	$3.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-3M-H	SD200 3M RemRen qtys 10005-15000	$3.38	14.5%	$2.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-3M-I	SD200 3M RemRen qtys 15005-25000	$3.13	14.5%	$2.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-3M-J	SD200 3M RemRen qtys 25005-1000000	$2.88	14.5%	$2.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-40M-A	SD200 40M RemRen qtys 5-250	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-40M-B	SD200 40M RemRen qtys 255-750	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-40M-C	SD200 40M RemRen qtys 755-1500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-40M-D	SD200 40M RemRen qtys 1505-2500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-40M-E	SD200 40M RemRen qtys 2505-5000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD200-RMREN-40M-F	SD200 40M RemRen qtys 5005-7500	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-40M-G	SD200 40M RemRen qtys 7505-10000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-40M-H	SD200 40M RemRen qtys 10005-15000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-40M-I	SD200 40M RemRen qtys 15005-25000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-40M-J	SD200 40M RemRen qtys 25005-1000000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-41M-A	SD200 41M RemRen qtys 5-250	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-41M-B	SD200 41M RemRen qtys 255-750	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-41M-C	SD200 41M RemRen qtys 755-1500	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-41M-D	SD200 41M RemRen qtys 1505-2500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-41M-E	SD200 41M RemRen qtys 2505-5000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-41M-F	SD200 41M RemRen qtys 5005-7500	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-41M-G	SD200 41M RemRen qtys 7505-10000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-41M-H	SD200 41M RemRen qtys 10005-15000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-41M-I	SD200 41M RemRen qtys 15005-25000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-41M-J	SD200 41M RemRen qtys 25005-1000000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-42M-A	SD200 42M RemRen qtys 5-250	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-42M-B	SD200 42M RemRen qtys 255-750	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-42M-C	SD200 42M RemRen qtys 755-1500	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-42M-D	SD200 42M RemRen qtys 1505-2500	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-42M-E	SD200 42M RemRen qtys 2505-5000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-42M-F	SD200 42M RemRen qtys 5005-7500	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-42M-G	SD200 42M RemRen qtys 7505-10000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-42M-H	SD200 42M RemRen qtys 10005-15000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-42M-I	SD200 42M RemRen qtys 15005-25000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-42M-J	SD200 42M RemRen qtys 25005-1000000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-43M-A	SD200 43M RemRen qtys 5-250	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-43M-B	SD200 43M RemRen qtys 255-750	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-43M-C	SD200 43M RemRen qtys 755-1500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-43M-D	SD200 43M RemRen qtys 1505-2500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-43M-E	SD200 43M RemRen qtys 2505-5000	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-43M-F	SD200 43M RemRen qtys 5005-7500	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-43M-G	SD200 43M RemRen qtys 7505-10000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-43M-H	SD200 43M RemRen qtys 10005-15000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-43M-I	SD200 43M RemRen qtys 15005-25000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-43M-J	SD200 43M RemRen qtys 25005-1000000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-44M-A	SD200 44M RemRen qtys 5-250	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-44M-B	SD200 44M RemRen qtys 255-750	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-44M-C	SD200 44M RemRen qtys 755-1500	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-44M-D	SD200 44M RemRen qtys 1505-2500	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-44M-E	SD200 44M RemRen qtys 2505-5000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-44M-F	SD200 44M RemRen qtys 5005-7500	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-44M-G	SD200 44M RemRen qtys 7505-10000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-44M-H	SD200 44M RemRen qtys 10005-15000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-44M-I	SD200 44M RemRen qtys 15005-25000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-44M-J	SD200 44M RemRen qtys 25005-1000000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-45M-A	SD200 45M RemRen qtys 5-250	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-45M-B	SD200 45M RemRen qtys 255-750	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-45M-C	SD200 45M RemRen qtys 755-1500	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-45M-D	SD200 45M RemRen qtys 1505-2500	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-45M-E	SD200 45M RemRen qtys 2505-5000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-45M-F	SD200 45M RemRen qtys 5005-7500	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-45M-G	SD200 45M RemRen qtys 7505-10000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-45M-H	SD200 45M RemRen qtys 10005-15000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-45M-I	SD200 45M RemRen qtys 15005-25000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-45M-J	SD200 45M RemRen qtys 25005-1000000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-46M-A	SD200 46M RemRen qtys 5-250	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-46M-B	SD200 46M RemRen qtys 255-750	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-46M-C	SD200 46M RemRen qtys 755-1500	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-46M-D	SD200 46M RemRen qtys 1505-2500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-46M-E	SD200 46M RemRen qtys 2505-5000	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-46M-F	SD200 46M RemRen qtys 5005-7500	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-46M-G	SD200 46M RemRen qtys 7505-10000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-46M-H	SD200 46M RemRen qtys 10005-15000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-46M-I	SD200 46M RemRen qtys 15005-25000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-46M-J	SD200 46M RemRen qtys 25005-1000000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-47M-A	SD200 47M RemRen qtys 5-250	$73.00	14.5%	$62.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-47M-B	SD200 47M RemRen qtys 255-750	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-47M-C	SD200 47M RemRen qtys 755-1500	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-47M-D	SD200 47M RemRen qtys 1505-2500	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-47M-E	SD200 47M RemRen qtys 2505-5000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-47M-F	SD200 47M RemRen qtys 5005-7500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-47M-G	SD200 47M RemRen qtys 7505-10000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-47M-H	SD200 47M RemRen qtys 10005-15000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-47M-I	SD200 47M RemRen qtys 15005-25000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-47M-J	SD200 47M RemRen qtys 25005-1000000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-4M-A	SD200 4M RemRen qtys 5-250	$8.33	14.5%	$7.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-4M-B	SD200 4M RemRen qtys 255-750	$7.58	14.5%	$6.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-4M-C	SD200 4M RemRen qtys 755-1500	$7.25	14.5%	$6.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-4M-D	SD200 4M RemRen qtys 1505-2500	$6.75	14.5%	$5.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-4M-E	SD200 4M RemRen qtys 2505-5000	$6.08	14.5%	$5.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-4M-F	SD200 4M RemRen qtys 5005-7500	$5.33	14.5%	$4.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-4M-G	SD200 4M RemRen qtys 7505-10000	$4.83	14.5%	$4.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-4M-H	SD200 4M RemRen qtys 10005-15000	$4.50	14.5%	$3.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-4M-I	SD200 4M RemRen qtys 15005-25000	$4.17	14.5%	$3.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-4M-J	SD200 4M RemRen qtys 25005-1000000	$3.83	14.5%	$3.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-5M-A	SD200 5M RemRen qtys 5-250	$10.42	14.5%	$8.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-5M-B	SD200 5M RemRen qtys 255-750	$9.48	14.5%	$8.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-5M-C	SD200 5M RemRen qtys 755-1500	$9.06	14.5%	$7.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-5M-D	SD200 5M RemRen qtys 1505-2500	$8.44	14.5%	$7.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-5M-E	SD200 5M RemRen qtys 2505-5000	$7.60	14.5%	$6.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-5M-F	SD200 5M RemRen qtys 5005-7500	$6.67	14.5%	$5.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-5M-G	SD200 5M RemRen qtys 7505-10000	$6.04	14.5%	$5.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-5M-H	SD200 5M RemRen qtys 10005-15000	$5.63	14.5%	$4.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD200-RMREN-5M-I	SD200 5M RemRen qtys 15005-25000	$5.21	14.5%	$4.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-5M-J	SD200 5M RemRen qtys 25005-1000000	$4.79	14.5%	$4.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-6M-A	SD200 6M RemRen qtys 5-250	$12.50	14.5%	$10.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-6M-B	SD200 6M RemRen qtys 255-750	$11.38	14.5%	$9.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-6M-C	SD200 6M RemRen qtys 755-1500	$10.88	14.5%	$9.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-6M-D	SD200 6M RemRen qtys 1505-2500	$10.13	14.5%	$8.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-6M-E	SD200 6M RemRen qtys 2505-5000	$9.13	14.5%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-6M-F	SD200 6M RemRen qtys 5005-7500	$8.00	14.5%	$6.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-6M-G	SD200 6M RemRen qtys 7505-10000	$7.25	14.5%	$6.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-6M-H	SD200 6M RemRen qtys 10005-15000	$6.75	14.5%	$5.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-6M-I	SD200 6M RemRen qtys 15005-25000	$6.25	14.5%	$5.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-6M-J	SD200 6M RemRen qtys 25005-1000000	$5.75	14.5%	$4.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-7M-A	SD200 7M RemRen qtys 5-250	$14.58	14.5%	$12.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-7M-B	SD200 7M RemRen qtys 255-750	$13.27	14.5%	$11.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-7M-C	SD200 7M RemRen qtys 755-1500	$12.69	14.5%	$10.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-7M-D	SD200 7M RemRen qtys 1505-2500	$11.81	14.5%	$10.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-7M-E	SD200 7M RemRen qtys 2505-5000	$10.65	14.5%	$9.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-7M-F	SD200 7M RemRen qtys 5005-7500	$9.33	14.5%	$7.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-7M-G	SD200 7M RemRen qtys 7505-10000	$8.46	14.5%	$7.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-7M-H	SD200 7M RemRen qtys 10005-15000	$7.88	14.5%	$6.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-7M-I	SD200 7M RemRen qtys 15005-25000	$7.29	14.5%	$6.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-7M-J	SD200 7M RemRen qtys 25005-1000000	$6.71	14.5%	$5.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-8M-A	SD200 8M RemRen qtys 5-250	$16.67	14.5%	$14.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-8M-B	SD200 8M RemRen qtys 255-750	$15.17	14.5%	$12.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-8M-C	SD200 8M RemRen qtys 755-1500	$14.50	14.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-8M-D	SD200 8M RemRen qtys 1505-2500	$13.50	14.5%	$11.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-8M-E	SD200 8M RemRen qtys 2505-5000	$12.17	14.5%	$10.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-8M-F	SD200 8M RemRen qtys 5005-7500	$10.67	14.5%	$9.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-8M-G	SD200 8M RemRen qtys 7505-10000	$9.67	14.5%	$8.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-8M-H	SD200 8M RemRen qtys 10005-15000	$9.00	14.5%	$7.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-8M-I	SD200 8M RemRen qtys 15005-25000	$8.33	14.5%	$7.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-8M-J	SD200 8M RemRen qtys 25005-1000000	$7.67	14.5%	$6.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-9M-A	SD200 9M RemRen qtys 5-250	$18.75	14.5%	$16.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-9M-B	SD200 9M RemRen qtys 255-750	$17.06	14.5%	$14.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-9M-C	SD200 9M RemRen qtys 755-1500	$16.31	14.5%	$13.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-9M-D	SD200 9M RemRen qtys 1505-2500	$15.19	14.5%	$12.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-9M-E	SD200 9M RemRen qtys 2505-5000	$13.69	14.5%	$11.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-9M-F	SD200 9M RemRen qtys 5005-7500	$12.00	14.5%	$10.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-9M-G	SD200 9M RemRen qtys 7505-10000	$10.88	14.5%	$9.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-9M-H	SD200 9M RemRen qtys 10005-15000	$10.13	14.5%	$8.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-9M-I	SD200 9M RemRen qtys 15005-25000	$9.38	14.5%	$8.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD200-RMREN-9M-J	SD200 9M RemRen qtys 25005-1000000	$8.63	14.5%	$7.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-10	RSA SecurID Authenticator SD520 (24 months) 10 Pack	$640.00	14.5%	$547.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-100	RSA SecurID Authenticator SD520 (24 months) 100 Pack	$6,400.00	14.5%	$5,472.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-25	RSA SecurID Authenticator SD520 (24 months) 25 Pack	$1,600.00	14.5%	$1,368.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-250	RSA SecurID Authenticator SD520 (24 months) 250 Pack	$16,000.00	14.5%	$13,680.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-5	RSA SecurID Authenticator SD520 (24 months) 5 Pack	$320.00	14.5%	$273.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-50	RSA SecurID Authenticator SD520 (24 months) 50 Pack	$3,200.00	14.5%	$2,736.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-A	SD520-6-60-24 per user qtys 255-750	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-B	SD520-6-60-24 per user qtys 755-1500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-C	SD520-6-60-24 per user qtys 1505-2500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-D	SD520-6-60-24 per user qtys 2505-5000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-E	SD520-6-60-24 per user qtys 5005-7500	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-F	SD520-6-60-24 per user qtys 7505-10000	$35.50	14.5%	$30.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-G	SD520-6-60-24 per user qtys 10005-15000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-H	SD520-6-60-24 per user qtys 15005-25000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-24-I	SD520-6-60-24 per user qtys 25005-1,000,000	$28.50	14.5%	$24.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-10	RSA SecurID Authenticator SD520 (36 months) 10 Pack	$770.00	14.5%	$658.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-100	RSA SecurID Authenticator SD520 (36 months) 100 Pack	$7,700.00	14.5%	$6,583.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-25	RSA SecurID Authenticator SD520 (36 months) 25 Pack	$1,925.00	14.5%	$1,645.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-250	RSA SecurID Authenticator SD520 (36 months) 250 Pack	$19,250.00	14.5%	$16,458.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-5	RSA SecurID Authenticator SD520 (36 months) 5 Pack	$385.00	14.5%	$329.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-50	RSA SecurID Authenticator SD520 (36 months) 50 Pack	$3,850.00	14.5%	$3,291.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-A	SD520-6-60-36 per user qtys 255-750	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-B	SD520-6-60-36 per user qtys 755-1500	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-C	SD520-6-60-36 per user qtys 1505-2500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-D	SD520-6-60-36 per user qtys 2505-5000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-E	SD520-6-60-36 per user qtys 5005-7500	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-F	SD520-6-60-36 per user qtys 7505-10000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-G	SD520-6-60-36 per user qtys 10005-15000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-H	SD520-6-60-36 per user qtys 15005-25000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-36-I	SD520-6-60-36 per user qtys 25005-1,000,000	$34.50	14.5%	$29.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-10	RSA SecurID Authenticator SD520 (48 months) 10 Pack	$900.00	14.5%	$769.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-100	RSA SecurID Authenticator SD520 (48 months) 100 Pack	$9,000.00	14.5%	$7,695.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-25	RSA SecurID Authenticator SD520 (48 months) 25 Pack	$2,250.00	14.5%	$1,923.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-250	RSA SecurID Authenticator SD520 (48 months) 250 Pack	$22,500.00	14.5%	$19,237.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-5	RSA SecurID Authenticator SD520 (48 months) 5 Pack	$450.00	14.5%	$384.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-50	RSA SecurID Authenticator SD520 (48 months) 50 Pack	$4,500.00	14.5%	$3,847.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-A	SD520-6-60-48 per user qtys 255-750	$81.50	14.5%	$69.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-B	SD520-6-60-48 per user qtys 755-1500	$77.50	14.5%	$66.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-C	SD520-6-60-48 per user qtys 1505-2500	$71.50	14.5%	$61.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-D	SD520-6-60-48 per user qtys 2505-5000	$63.50	14.5%	$54.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-E	SD520-6-60-48 per user qtys 5005-7500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-F	SD520-6-60-48 per user qtys 7505-10000	$50.50	14.5%	$43.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-G	SD520-6-60-48 per user qtys 10005-15000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-H	SD520-6-60-48 per user qtys 15005-25000	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-6-60-48-I	SD520-6-60-48 per user qtys 25005-1,000,000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-10M-A	SD520 10M RemRen qtys 5-250	$26.67	14.5%	$22.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-10M-B	SD520 10M RemRen qtys 255-750	$24.17	14.5%	$20.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-10M-C	SD520 10M RemRen qtys 755-1500	$22.92	14.5%	$19.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-10M-D	SD520 10M RemRen qtys 1505-2500	$21.25	14.5%	$18.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-10M-E	SD520 10M RemRen qtys 2505-5000	$18.75	14.5%	$16.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-10M-F	SD520 10M RemRen qtys 5005-7500	$16.25	14.5%	$13.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD520-RMREN-10M-G	SD520 10M RemRen qtys 7505-10000	$14.79	14.5%	$12.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-10M-H	SD520 10M RemRen qtys 10005-15000	$14.17	14.5%	$12.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-10M-I	SD520 10M RemRen qtys 15005-25000	$12.50	14.5%	$10.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-10M-J	SD520 10M RemRen qtys 25005-1000000	$11.88	14.5%	$10.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-11M-A	SD520 11M RemRen qtys 5-250	$29.33	14.5%	$25.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-11M-B	SD520 11M RemRen qtys 255-750	$26.58	14.5%	$22.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-11M-C	SD520 11M RemRen qtys 755-1500	$25.21	14.5%	$21.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-11M-D	SD520 11M RemRen qtys 1505-2500	$23.38	14.5%	$19.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-11M-E	SD520 11M RemRen qtys 2505-5000	$20.63	14.5%	$17.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-11M-F	SD520 11M RemRen qtys 5005-7500	$17.88	14.5%	$15.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-11M-G	SD520 11M RemRen qtys 7505-10000	$16.27	14.5%	$13.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-11M-H	SD520 11M RemRen qtys 10005-15000	$15.58	14.5%	$13.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-11M-I	SD520 11M RemRen qtys 15005-25000	$13.75	14.5%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-11M-J	SD520 11M RemRen qtys 25005-1000000	$13.06	14.5%	$11.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-12M-A	SD520 12M RemRen qtys 5-250	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-12M-B	SD520 12M RemRen qtys 255-750	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-12M-C	SD520 12M RemRen qtys 755-1500	$27.50	14.5%	$23.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-12M-D	SD520 12M RemRen qtys 1505-2500	$25.50	14.5%	$21.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-12M-E	SD520 12M RemRen qtys 2505-5000	$22.50	14.5%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-12M-F	SD520 12M RemRen qtys 5005-7500	$19.50	14.5%	$16.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-12M-G	SD520 12M RemRen qtys 7505-10000	$17.75	14.5%	$15.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-12M-H	SD520 12M RemRen qtys 10005-15000	$17.00	14.5%	$14.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-12M-I	SD520 12M RemRen qtys 15005-25000	$15.00	14.5%	$12.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-12M-J	SD520 12M RemRen qtys 25005-1000000	$14.25	14.5%	$12.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-13M-A	SD520 13M RemRen qtys 5-250	$34.67	14.5%	$29.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-13M-B	SD520 13M RemRen qtys 255-750	$31.42	14.5%	$26.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-13M-C	SD520 13M RemRen qtys 755-1500	$29.79	14.5%	$25.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-13M-D	SD520 13M RemRen qtys 1505-2500	$27.63	14.5%	$23.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-13M-E	SD520 13M RemRen qtys 2505-5000	$24.38	14.5%	$20.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-13M-F	SD520 13M RemRen qtys 5005-7500	$21.13	14.5%	$18.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-13M-G	SD520 13M RemRen qtys 7505-10000	$19.23	14.5%	$16.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-13M-H	SD520 13M RemRen qtys 10005-15000	$18.42	14.5%	$15.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-13M-I	SD520 13M RemRen qtys 15005-25000	$16.25	14.5%	$13.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-13M-J	SD520 13M RemRen qtys 25005-1000000	$15.44	14.5%	$13.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-14M-A	SD520 14M RemRen qtys 5-250	$37.33	14.5%	$31.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-14M-B	SD520 14M RemRen qtys 255-750	$33.83	14.5%	$28.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-14M-C	SD520 14M RemRen qtys 755-1500	$32.08	14.5%	$27.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-14M-D	SD520 14M RemRen qtys 1505-2500	$29.75	14.5%	$25.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-14M-E	SD520 14M RemRen qtys 2505-5000	$26.25	14.5%	$22.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-14M-F	SD520 14M RemRen qtys 5005-7500	$22.75	14.5%	$19.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-14M-G	SD520 14M RemRen qtys 7505-10000	$20.71	14.5%	$17.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-14M-H	SD520 14M RemRen qtys 10005-15000	$19.83	14.5%	$16.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-14M-I	SD520 14M RemRen qtys 15005-25000	$17.50	14.5%	$14.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-14M-J	SD520 14M RemRen qtys 25005-1000000	$16.63	14.5%	$14.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-15M-A	SD520 15M RemRen qtys 5-250	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-15M-B	SD520 15M RemRen qtys 255-750	$36.25	14.5%	$30.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-15M-C	SD520 15M RemRen qtys 755-1500	$34.38	14.5%	$29.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-15M-D	SD520 15M RemRen qtys 1505-2500	$31.88	14.5%	$27.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-15M-E	SD520 15M RemRen qtys 2505-5000	$28.13	14.5%	$24.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-15M-F	SD520 15M RemRen qtys 5005-7500	$24.38	14.5%	$20.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-15M-G	SD520 15M RemRen qtys 7505-10000	$22.19	14.5%	$18.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-15M-H	SD520 15M RemRen qtys 10005-15000	$21.25	14.5%	$18.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-15M-I	SD520 15M RemRen qtys 15005-25000	$18.75	14.5%	$16.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-15M-J	SD520 15M RemRen qtys 25005-1000000	$17.81	14.5%	$15.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-16M-A	SD520 16M RemRen qtys 5-250	$42.67	14.5%	$36.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-16M-B	SD520 16M RemRen qtys 255-750	$38.67	14.5%	$33.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-16M-C	SD520 16M RemRen qtys 755-1500	$36.67	14.5%	$31.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-16M-D	SD520 16M RemRen qtys 1505-2500	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-16M-E	SD520 16M RemRen qtys 2505-5000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-16M-F	SD520 16M RemRen qtys 5005-7500	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-16M-G	SD520 16M RemRen qtys 7505-10000	$23.67	14.5%	$20.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-16M-H	SD520 16M RemRen qtys 10005-15000	$22.67	14.5%	$19.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-16M-I	SD520 16M RemRen qtys 15005-25000	$20.00	14.5%	$17.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-16M-J	SD520 16M RemRen qtys 25005-1000000	$19.00	14.5%	$16.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-17M-A	SD520 17M RemRen qtys 5-250	$45.33	14.5%	$38.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-17M-B	SD520 17M RemRen qtys 255-750	$41.08	14.5%	$35.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-17M-C	SD520 17M RemRen qtys 755-1500	$38.96	14.5%	$33.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-17M-D	SD520 17M RemRen qtys 1505-2500	$36.13	14.5%	$30.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-17M-E	SD520 17M RemRen qtys 2505-5000	$31.88	14.5%	$27.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-17M-F	SD520 17M RemRen qtys 5005-7500	$27.63	14.5%	$23.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-17M-G	SD520 17M RemRen qtys 7505-10000	$25.15	14.5%	$21.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-17M-H	SD520 17M RemRen qtys 10005-15000	$24.08	14.5%	$20.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-17M-I	SD520 17M RemRen qtys 15005-25000	$21.25	14.5%	$18.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-17M-J	SD520 17M RemRen qtys 25005-1000000	$20.19	14.5%	$17.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-18M-A	SD520 18M RemRen qtys 5-250	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-18M-B	SD520 18M RemRen qtys 255-750	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-18M-C	SD520 18M RemRen qtys 755-1500	$41.25	14.5%	$35.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-18M-D	SD520 18M RemRen qtys 1505-2500	$38.25	14.5%	$32.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-18M-E	SD520 18M RemRen qtys 2505-5000	$33.75	14.5%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-18M-F	SD520 18M RemRen qtys 5005-7500	$29.25	14.5%	$25.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-18M-G	SD520 18M RemRen qtys 7505-10000	$26.63	14.5%	$22.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-18M-H	SD520 18M RemRen qtys 10005-15000	$25.50	14.5%	$21.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-18M-I	SD520 18M RemRen qtys 15005-25000	$22.50	14.5%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-18M-J	SD520 18M RemRen qtys 25005-1000000	$21.38	14.5%	$18.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-19M-A	SD520 19M RemRen qtys 5-250	$50.67	14.5%	$43.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-19M-B	SD520 19M RemRen qtys 255-750	$45.92	14.5%	$39.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-19M-C	SD520 19M RemRen qtys 755-1500	$43.54	14.5%	$37.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-19M-D	SD520 19M RemRen qtys 1505-2500	$40.38	14.5%	$34.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-19M-E	SD520 19M RemRen qtys 2505-5000	$35.63	14.5%	$30.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-19M-F	SD520 19M RemRen qtys 5005-7500	$30.88	14.5%	$26.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-19M-G	SD520 19M RemRen qtys 7505-10000	$28.10	14.5%	$24.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-19M-H	SD520 19M RemRen qtys 10005-15000	$26.92	14.5%	$23.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-19M-I	SD520 19M RemRen qtys 15005-25000	$23.75	14.5%	$20.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD520-RMREN-19M-J	SD520 19M RemRen qtys 25005-1000000	$22.56	14.5%	$19.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-1M-A	SD520 1M RemRen qtys 5-250	$2.67	14.5%	$2.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-1M-B	SD520 1M RemRen qtys 255-750	$1.90	14.5%	$1.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-1M-C	SD520 1M RemRen qtys 755-1500	$1.81	14.5%	$1.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-1M-D	SD520 1M RemRen qtys 1505-2500	$1.69	14.5%	$1.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-1M-E	SD520 1M RemRen qtys 2505-5000	$1.52	14.5%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-1M-F	SD520 1M RemRen qtys 5005-7500	$1.33	14.5%	$1.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-1M-G	SD520 1M RemRen qtys 7505-10000	$1.21	14.5%	$1.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-1M-H	SD520 1M RemRen qtys 10005-15000	$1.13	14.5%	$0.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-1M-I	SD520 1M RemRen qtys 15005-25000	$1.04	14.5%	$0.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-1M-J	SD520 1M RemRen qtys 25005-1000000	$0.96	14.5%	$0.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-20M-A	SD520 20M RemRen qtys 5-250	$53.33	14.5%	$45.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-20M-B	SD520 20M RemRen qtys 255-750	$48.33	14.5%	$41.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-20M-C	SD520 20M RemRen qtys 755-1500	$45.83	14.5%	$39.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-20M-D	SD520 20M RemRen qtys 1505-2500	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-20M-E	SD520 20M RemRen qtys 2505-5000	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-20M-F	SD520 20M RemRen qtys 5005-7500	$32.50	14.5%	$27.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-20M-G	SD520 20M RemRen qtys 7505-10000	$29.58	14.5%	$25.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-20M-H	SD520 20M RemRen qtys 10005-15000	$28.33	14.5%	$24.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-20M-I	SD520 20M RemRen qtys 15005-25000	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-20M-J	SD520 20M RemRen qtys 25005-1000000	$23.75	14.5%	$20.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-21M-A	SD520 21M RemRen qtys 5-250	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-21M-B	SD520 21M RemRen qtys 255-750	$50.75	14.5%	$43.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-21M-C	SD520 21M RemRen qtys 755-1500	$48.13	14.5%	$41.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-21M-D	SD520 21M RemRen qtys 1505-2500	$44.63	14.5%	$38.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-21M-E	SD520 21M RemRen qtys 2505-5000	$39.38	14.5%	$33.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-21M-F	SD520 21M RemRen qtys 5005-7500	$34.13	14.5%	$29.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-21M-G	SD520 21M RemRen qtys 7505-10000	$31.06	14.5%	$26.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-21M-H	SD520 21M RemRen qtys 10005-15000	$29.75	14.5%	$25.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-21M-I	SD520 21M RemRen qtys 15005-25000	$26.25	14.5%	$22.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-21M-J	SD520 21M RemRen qtys 25005-1000000	$24.94	14.5%	$21.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-22M-A	SD520 22M RemRen qtys 5-250	$58.67	14.5%	$50.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-22M-B	SD520 22M RemRen qtys 255-750	$53.17	14.5%	$45.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-22M-C	SD520 22M RemRen qtys 755-1500	$50.42	14.5%	$43.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-22M-D	SD520 22M RemRen qtys 1505-2500	$46.75	14.5%	$39.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-22M-E	SD520 22M RemRen qtys 2505-5000	$41.25	14.5%	$35.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-22M-F	SD520 22M RemRen qtys 5005-7500	$35.75	14.5%	$30.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-22M-G	SD520 22M RemRen qtys 7505-10000	$32.54	14.5%	$27.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-22M-H	SD520 22M RemRen qtys 10005-15000	$31.17	14.5%	$26.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-22M-I	SD520 22M RemRen qtys 15005-25000	$27.50	14.5%	$23.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-22M-J	SD520 22M RemRen qtys 25005-1000000	$26.13	14.5%	$22.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-23M-A	SD520 23M RemRen qtys 5-250	$61.33	14.5%	$52.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-23M-B	SD520 23M RemRen qtys 255-750	$55.58	14.5%	$47.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-23M-C	SD520 23M RemRen qtys 755-1500	$52.71	14.5%	$45.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-23M-D	SD520 23M RemRen qtys 1505-2500	$48.88	14.5%	$41.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-23M-E	SD520 23M RemRen qtys 2505-5000	$43.13	14.5%	$36.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-23M-F	SD520 23M RemRen qtys 5005-7500	$37.38	14.5%	$31.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-23M-G	SD520 23M RemRen qtys 7505-10000	$34.02	14.5%	$29.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-23M-H	SD520 23M RemRen qtys 10005-15000	$32.58	14.5%	$27.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-23M-I	SD520 23M RemRen qtys 15005-25000	$28.75	14.5%	$24.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-23M-J	SD520 23M RemRen qtys 25005-1000000	$27.31	14.5%	$23.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-24M-A	SD520 24M RemRen qtys 5-250	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-24M-B	SD520 24M RemRen qtys 255-750	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-24M-C	SD520 24M RemRen qtys 755-1500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-24M-D	SD520 24M RemRen qtys 1505-2500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-24M-E	SD520 24M RemRen qtys 2505-5000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-24M-F	SD520 24M RemRen qtys 5005-7500	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-24M-G	SD520 24M RemRen qtys 7505-10000	$35.50	14.5%	$30.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-24M-H	SD520 24M RemRen qtys 10005-15000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-24M-I	SD520 24M RemRen qtys 15005-25000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-24M-J	SD520 24M RemRen qtys 25005-1000000	$28.50	14.5%	$24.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-25M-A	SD520 25M RemRen qtys 5-250	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-25M-B	SD520 25M RemRen qtys 255-750	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-25M-C	SD520 25M RemRen qtys 755-1500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-25M-D	SD520 25M RemRen qtys 1505-2500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-25M-E	SD520 25M RemRen qtys 2505-5000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-25M-F	SD520 25M RemRen qtys 5005-7500	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-25M-G	SD520 25M RemRen qtys 7505-10000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-25M-H	SD520 25M RemRen qtys 10005-15000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-25M-I	SD520 25M RemRen qtys 15005-25000	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-25M-J	SD520 25M RemRen qtys 25005-1000000	$29.50	14.5%	$25.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-26M-A	SD520 26M RemRen qtys 5-250	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-26M-B	SD520 26M RemRen qtys 255-750	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-26M-C	SD520 26M RemRen qtys 755-1500	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-26M-D	SD520 26M RemRen qtys 1505-2500	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-26M-E	SD520 26M RemRen qtys 2505-5000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-26M-F	SD520 26M RemRen qtys 5005-7500	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-26M-G	SD520 26M RemRen qtys 7505-10000	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-26M-H	SD520 26M RemRen qtys 10005-15000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-26M-I	SD520 26M RemRen qtys 15005-25000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-26M-J	SD520 26M RemRen qtys 25005-1000000	$30.50	14.5%	$26.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-27M-A	SD520 27M RemRen qtys 5-250	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-27M-B	SD520 27M RemRen qtys 255-750	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-27M-C	SD520 27M RemRen qtys 755-1500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-27M-D	SD520 27M RemRen qtys 1505-2500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-27M-E	SD520 27M RemRen qtys 2505-5000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-27M-F	SD520 27M RemRen qtys 5005-7500	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-27M-G	SD520 27M RemRen qtys 7505-10000	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-27M-H	SD520 27M RemRen qtys 10005-15000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-27M-I	SD520 27M RemRen qtys 15005-25000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-27M-J	SD520 27M RemRen qtys 25005-1000000	$31.50	14.5%	$26.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-28M-A	SD520 28M RemRen qtys 5-250	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-28M-B	SD520 28M RemRen qtys 255-750	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD520-RMREN-28M-C	SD520 28M RemRen qtys 755-1500	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-28M-D	SD520 28M RemRen qtys 1505-2500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-28M-E	SD520 28M RemRen qtys 2505-5000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-28M-F	SD520 28M RemRen qtys 5005-7500	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-28M-G	SD520 28M RemRen qtys 7505-10000	$39.50	14.5%	$33.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-28M-H	SD520 28M RemRen qtys 10005-15000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-28M-I	SD520 28M RemRen qtys 15005-25000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-28M-J	SD520 28M RemRen qtys 25005-1000000	$32.50	14.5%	$27.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-29M-A	SD520 29M RemRen qtys 5-250	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-29M-B	SD520 29M RemRen qtys 255-750	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-29M-C	SD520 29M RemRen qtys 755-1500	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-29M-D	SD520 29M RemRen qtys 1505-2500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-29M-E	SD520 29M RemRen qtys 2505-5000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-29M-F	SD520 29M RemRen qtys 5005-7500	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-29M-G	SD520 29M RemRen qtys 7505-10000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-29M-H	SD520 29M RemRen qtys 10005-15000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-29M-I	SD520 29M RemRen qtys 15005-25000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-29M-J	SD520 29M RemRen qtys 25005-1000000	$33.50	14.5%	$28.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-2M-A	SD520 2M RemRen qtys 5-250	$5.33	14.5%	$4.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-2M-B	SD520 2M RemRen qtys 255-750	$4.83	14.5%	$4.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-2M-C	SD520 2M RemRen qtys 755-1500	$4.58	14.5%	$3.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-2M-D	SD520 2M RemRen qtys 1505-2500	$4.25	14.5%	$3.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-2M-E	SD520 2M RemRen qtys 2505-5000	$3.75	14.5%	$3.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-2M-F	SD520 2M RemRen qtys 5005-7500	$3.25	14.5%	$2.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-2M-G	SD520 2M RemRen qtys 7505-10000	$2.96	14.5%	$2.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-2M-H	SD520 2M RemRen qtys 10005-15000	$2.83	14.5%	$2.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-2M-I	SD520 2M RemRen qtys 15005-25000	$2.50	14.5%	$2.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-2M-J	SD520 2M RemRen qtys 25005-1000000	$2.38	14.5%	$2.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-30M-A	SD520 30M RemRen qtys 5-250	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-30M-B	SD520 30M RemRen qtys 255-750	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-30M-C	SD520 30M RemRen qtys 755-1500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-30M-D	SD520 30M RemRen qtys 1505-2500	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-30M-E	SD520 30M RemRen qtys 2505-5000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-30M-F	SD520 30M RemRen qtys 5005-7500	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-30M-G	SD520 30M RemRen qtys 7505-10000	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-30M-H	SD520 30M RemRen qtys 10005-15000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-30M-I	SD520 30M RemRen qtys 15005-25000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-30M-J	SD520 30M RemRen qtys 25005-1000000	$34.50	14.5%	$29.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-31M-A	SD520 31M RemRen qtys 5-250	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-31M-B	SD520 31M RemRen qtys 255-750	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-31M-C	SD520 31M RemRen qtys 755-1500	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-31M-D	SD520 31M RemRen qtys 1505-2500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-31M-E	SD520 31M RemRen qtys 2505-5000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-31M-F	SD520 31M RemRen qtys 5005-7500	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-31M-G	SD520 31M RemRen qtys 7505-10000	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-31M-H	SD520 31M RemRen qtys 10005-15000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-31M-I	SD520 31M RemRen qtys 15005-25000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-31M-J	SD520 31M RemRen qtys 25005-1000000	$35.50	14.5%	$30.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-32M-A	SD520 32M RemRen qtys 5-250	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-32M-B	SD520 32M RemRen qtys 255-750	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-32M-C	SD520 32M RemRen qtys 755-1500	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-32M-D	SD520 32M RemRen qtys 1505-2500	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-32M-E	SD520 32M RemRen qtys 2505-5000	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-32M-F	SD520 32M RemRen qtys 5005-7500	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-32M-G	SD520 32M RemRen qtys 7505-10000	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-32M-H	SD520 32M RemRen qtys 10005-15000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-32M-I	SD520 32M RemRen qtys 15005-25000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-32M-J	SD520 32M RemRen qtys 25005-1000000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-33M-A	SD520 33M RemRen qtys 5-250	$73.00	14.5%	$62.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-33M-B	SD520 33M RemRen qtys 255-750	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-33M-C	SD520 33M RemRen qtys 755-1500	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-33M-D	SD520 33M RemRen qtys 1505-2500	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-33M-E	SD520 33M RemRen qtys 2505-5000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-33M-F	SD520 33M RemRen qtys 5005-7500	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-33M-G	SD520 33M RemRen qtys 7505-10000	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-33M-H	SD520 33M RemRen qtys 10005-15000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-33M-I	SD520 33M RemRen qtys 15005-25000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-33M-J	SD520 33M RemRen qtys 25005-1000000	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-34M-A	SD520 34M RemRen qtys 5-250	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-34M-B	SD520 34M RemRen qtys 255-750	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-34M-C	SD520 34M RemRen qtys 755-1500	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-34M-D	SD520 34M RemRen qtys 1505-2500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-34M-E	SD520 34M RemRen qtys 2505-5000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-34M-F	SD520 34M RemRen qtys 5005-7500	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-34M-G	SD520 34M RemRen qtys 7505-10000	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-34M-H	SD520 34M RemRen qtys 10005-15000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-34M-I	SD520 34M RemRen qtys 15005-25000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-34M-J	SD520 34M RemRen qtys 25005-1000000	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-35M-A	SD520 35M RemRen qtys 5-250	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-35M-B	SD520 35M RemRen qtys 255-750	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-35M-C	SD520 35M RemRen qtys 755-1500	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-35M-D	SD520 35M RemRen qtys 1505-2500	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-35M-E	SD520 35M RemRen qtys 2505-5000	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-35M-F	SD520 35M RemRen qtys 5005-7500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-35M-G	SD520 35M RemRen qtys 7505-10000	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-35M-H	SD520 35M RemRen qtys 10005-15000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-35M-I	SD520 35M RemRen qtys 15005-25000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-35M-J	SD520 35M RemRen qtys 25005-1000000	$39.50	14.5%	$33.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-36M-A	SD520 36M RemRen qtys 5-250	$77.00	14.5%	$65.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-36M-B	SD520 36M RemRen qtys 255-750	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-36M-C	SD520 36M RemRen qtys 755-1500	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-36M-D	SD520 36M RemRen qtys 1505-2500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-36M-E	SD520 36M RemRen qtys 2505-5000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD520-RMREN-36M-F	SD520 36M RemRen qtys 5005-7500	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-36M-G	SD520 36M RemRen qtys 7505-10000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-36M-H	SD520 36M RemRen qtys 10005-15000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-36M-I	SD520 36M RemRen qtys 15005-25000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-36M-J	SD520 36M RemRen qtys 25005-1000000	$34.50	14.5%	$29.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-37M-A	SD520 37M RemRen qtys 5-250	$78.00	14.5%	$66.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-37M-B	SD520 37M RemRen qtys 255-750	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-37M-C	SD520 37M RemRen qtys 755-1500	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-37M-D	SD520 37M RemRen qtys 1505-2500	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-37M-E	SD520 37M RemRen qtys 2505-5000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-37M-F	SD520 37M RemRen qtys 5005-7500	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-37M-G	SD520 37M RemRen qtys 7505-10000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-37M-H	SD520 37M RemRen qtys 10005-15000	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-37M-I	SD520 37M RemRen qtys 15005-25000	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-37M-J	SD520 37M RemRen qtys 25005-1000000	$35.50	14.5%	$30.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-38M-A	SD520 38M RemRen qtys 5-250	$79.00	14.5%	$67.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-38M-B	SD520 38M RemRen qtys 255-750	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-38M-C	SD520 38M RemRen qtys 755-1500	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-38M-D	SD520 38M RemRen qtys 1505-2500	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-38M-E	SD520 38M RemRen qtys 2505-5000	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-38M-F	SD520 38M RemRen qtys 5005-7500	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-38M-G	SD520 38M RemRen qtys 7505-10000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-38M-H	SD520 38M RemRen qtys 10005-15000	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-38M-I	SD520 38M RemRen qtys 15005-25000	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-38M-J	SD520 38M RemRen qtys 25005-1000000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-39M-A	SD520 39M RemRen qtys 5-250	$80.00	14.5%	$68.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-39M-B	SD520 39M RemRen qtys 255-750	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-39M-C	SD520 39M RemRen qtys 755-1500	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-39M-D	SD520 39M RemRen qtys 1505-2500	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-39M-E	SD520 39M RemRen qtys 2505-5000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-39M-F	SD520 39M RemRen qtys 5005-7500	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-39M-G	SD520 39M RemRen qtys 7505-10000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-39M-H	SD520 39M RemRen qtys 10005-15000	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-39M-I	SD520 39M RemRen qtys 15005-25000	$39.50	14.5%	$33.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-39M-J	SD520 39M RemRen qtys 25005-1000000	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-3M-A	SD520 3M RemRen qtys 5-250	$8.00	14.5%	$6.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-3M-B	SD520 3M RemRen qtys 255-750	$7.25	14.5%	$6.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-3M-C	SD520 3M RemRen qtys 755-1500	$6.88	14.5%	$5.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-3M-D	SD520 3M RemRen qtys 1505-2500	$6.38	14.5%	$5.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-3M-E	SD520 3M RemRen qtys 2505-5000	$5.63	14.5%	$4.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-3M-F	SD520 3M RemRen qtys 5005-7500	$4.88	14.5%	$4.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-3M-G	SD520 3M RemRen qtys 7505-10000	$4.44	14.5%	$3.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-3M-H	SD520 3M RemRen qtys 10005-15000	$4.25	14.5%	$3.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-3M-I	SD520 3M RemRen qtys 15005-25000	$3.75	14.5%	$3.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-3M-J	SD520 3M RemRen qtys 25005-1000000	$3.56	14.5%	$3.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-40M-A	SD520 40M RemRen qtys 5-250	$81.00	14.5%	$69.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-40M-B	SD520 40M RemRen qtys 255-750	$73.00	14.5%	$62.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-40M-C	SD520 40M RemRen qtys 755-1500	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-40M-D	SD520 40M RemRen qtys 1505-2500	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-40M-E	SD520 40M RemRen qtys 2505-5000	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-40M-F	SD520 40M RemRen qtys 5005-7500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-40M-G	SD520 40M RemRen qtys 7505-10000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-40M-H	SD520 40M RemRen qtys 10005-15000	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-40M-I	SD520 40M RemRen qtys 15005-25000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-40M-J	SD520 40M RemRen qtys 25005-1000000	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-41M-A	SD520 41M RemRen qtys 5-250	$82.00	14.5%	$70.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-41M-B	SD520 41M RemRen qtys 255-750	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-41M-C	SD520 41M RemRen qtys 755-1500	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-41M-D	SD520 41M RemRen qtys 1505-2500	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-41M-E	SD520 41M RemRen qtys 2505-5000	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-41M-F	SD520 41M RemRen qtys 5005-7500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-41M-G	SD520 41M RemRen qtys 7505-10000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-41M-H	SD520 41M RemRen qtys 10005-15000	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-41M-I	SD520 41M RemRen qtys 15005-25000	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-41M-J	SD520 41M RemRen qtys 25005-1000000	$39.50	14.5%	$33.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-42M-A	SD520 42M RemRen qtys 5-250	$83.00	14.5%	$70.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-42M-B	SD520 42M RemRen qtys 255-750	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-42M-C	SD520 42M RemRen qtys 755-1500	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-42M-D	SD520 42M RemRen qtys 1505-2500	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-42M-E	SD520 42M RemRen qtys 2505-5000	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-42M-F	SD520 42M RemRen qtys 5005-7500	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-42M-G	SD520 42M RemRen qtys 7505-10000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-42M-H	SD520 42M RemRen qtys 10005-15000	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-42M-I	SD520 42M RemRen qtys 15005-25000	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-42M-J	SD520 42M RemRen qtys 25005-1000000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-43M-A	SD520 43M RemRen qtys 5-250	$84.00	14.5%	$71.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-43M-B	SD520 43M RemRen qtys 255-750	$76.00	14.5%	$64.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-43M-C	SD520 43M RemRen qtys 755-1500	$73.00	14.5%	$62.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-43M-D	SD520 43M RemRen qtys 1505-2500	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-43M-E	SD520 43M RemRen qtys 2505-5000	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-43M-F	SD520 43M RemRen qtys 5005-7500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-43M-G	SD520 43M RemRen qtys 7505-10000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-43M-H	SD520 43M RemRen qtys 10005-15000	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-43M-I	SD520 43M RemRen qtys 15005-25000	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-43M-J	SD520 43M RemRen qtys 25005-1000000	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-44M-A	SD520 44M RemRen qtys 5-250	$85.00	14.5%	$72.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-44M-B	SD520 44M RemRen qtys 255-750	$77.00	14.5%	$65.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-44M-C	SD520 44M RemRen qtys 755-1500	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-44M-D	SD520 44M RemRen qtys 1505-2500	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-44M-E	SD520 44M RemRen qtys 2505-5000	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-44M-F	SD520 44M RemRen qtys 5005-7500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-44M-G	SD520 44M RemRen qtys 7505-10000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-44M-H	SD520 44M RemRen qtys 10005-15000	$48.50	14.5%	$41.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD520-RMREN-44M-I	SD520 44M RemRen qtys 15005-25000	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-44M-J	SD520 44M RemRen qtys 25005-1000000	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-45M-A	SD520 45M RemRen qtys 5-250	$86.00	14.5%	$73.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-45M-B	SD520 45M RemRen qtys 255-750	$78.00	14.5%	$66.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-45M-C	SD520 45M RemRen qtys 755-1500	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-45M-D	SD520 45M RemRen qtys 1505-2500	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-45M-E	SD520 45M RemRen qtys 2505-5000	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-45M-F	SD520 45M RemRen qtys 5005-7500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-45M-G	SD520 45M RemRen qtys 7505-10000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-45M-H	SD520 45M RemRen qtys 10005-15000	$49.50	14.5%	$42.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-45M-I	SD520 45M RemRen qtys 15005-25000	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-45M-J	SD520 45M RemRen qtys 25005-1000000	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-46M-A	SD520 46M RemRen qtys 5-250	$87.00	14.5%	$74.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-46M-B	SD520 46M RemRen qtys 255-750	$79.00	14.5%	$67.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-46M-C	SD520 46M RemRen qtys 755-1500	$76.00	14.5%	$64.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-46M-D	SD520 46M RemRen qtys 1505-2500	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-46M-E	SD520 46M RemRen qtys 2505-5000	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-46M-F	SD520 46M RemRen qtys 5005-7500	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-46M-G	SD520 46M RemRen qtys 7505-10000	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-46M-H	SD520 46M RemRen qtys 10005-15000	$50.50	14.5%	$43.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-46M-I	SD520 46M RemRen qtys 15005-25000	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-46M-J	SD520 46M RemRen qtys 25005-1000000	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-47M-A	SD520 47M RemRen qtys 5-250	$88.00	14.5%	$75.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-47M-B	SD520 47M RemRen qtys 255-750	$80.00	14.5%	$68.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-47M-C	SD520 47M RemRen qtys 755-1500	$77.00	14.5%	$65.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-47M-D	SD520 47M RemRen qtys 1505-2500	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-47M-E	SD520 47M RemRen qtys 2505-5000	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-47M-F	SD520 47M RemRen qtys 5005-7500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-47M-G	SD520 47M RemRen qtys 7505-10000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-47M-H	SD520 47M RemRen qtys 10005-15000	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-47M-I	SD520 47M RemRen qtys 15005-25000	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-47M-J	SD520 47M RemRen qtys 25005-1000000	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-4M-A	SD520 4M RemRen qtys 5-250	$10.67	14.5%	$9.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-4M-B	SD520 4M RemRen qtys 255-750	$9.67	14.5%	$8.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-4M-C	SD520 4M RemRen qtys 755-1500	$9.17	14.5%	$7.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-4M-D	SD520 4M RemRen qtys 1505-2500	$8.50	14.5%	$7.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-4M-E	SD520 4M RemRen qtys 2505-5000	$7.50	14.5%	$6.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-4M-F	SD520 4M RemRen qtys 5005-7500	$6.50	14.5%	$5.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-4M-G	SD520 4M RemRen qtys 7505-10000	$5.92	14.5%	$5.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-4M-H	SD520 4M RemRen qtys 10005-15000	$5.67	14.5%	$4.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-4M-I	SD520 4M RemRen qtys 15005-25000	$5.00	14.5%	$4.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-4M-J	SD520 4M RemRen qtys 25005-1000000	$4.75	14.5%	$4.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-5M-A	SD520 5M RemRen qtys 5-250	$13.33	14.5%	$11.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-5M-B	SD520 5M RemRen qtys 255-750	$12.08	14.5%	$10.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-5M-C	SD520 5M RemRen qtys 755-1500	$11.46	14.5%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-5M-D	SD520 5M RemRen qtys 1505-2500	$10.63	14.5%	$9.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-5M-E	SD520 5M RemRen qtys 2505-5000	$9.38	14.5%	$8.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-5M-F	SD520 5M RemRen qtys 5005-7500	$8.13	14.5%	$6.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-5M-G	SD520 5M RemRen qtys 7505-10000	$7.40	14.5%	$6.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-5M-H	SD520 5M RemRen qtys 10005-15000	$7.08	14.5%	$6.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-5M-I	SD520 5M RemRen qtys 15005-25000	$6.25	14.5%	$5.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-5M-J	SD520 5M RemRen qtys 25005-1000000	$5.94	14.5%	$5.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-6M-A	SD520 6M RemRen qtys 5-250	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-6M-B	SD520 6M RemRen qtys 255-750	$14.50	14.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-6M-C	SD520 6M RemRen qtys 755-1500	$13.75	14.5%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-6M-D	SD520 6M RemRen qtys 1505-2500	$12.75	14.5%	$10.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-6M-E	SD520 6M RemRen qtys 2505-5000	$11.25	14.5%	$9.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-6M-F	SD520 6M RemRen qtys 5005-7500	$9.75	14.5%	$8.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-6M-G	SD520 6M RemRen qtys 7505-10000	$8.88	14.5%	$7.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-6M-H	SD520 6M RemRen qtys 10005-15000	$8.50	14.5%	$7.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-6M-I	SD520 6M RemRen qtys 15005-25000	$7.50	14.5%	$6.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-6M-J	SD520 6M RemRen qtys 25005-1000000	$7.13	14.5%	$6.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-7M-A	SD520 7M RemRen qtys 5-250	$18.67	14.5%	$15.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-7M-B	SD520 7M RemRen qtys 255-750	$16.92	14.5%	$14.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-7M-C	SD520 7M RemRen qtys 755-1500	$16.04	14.5%	$13.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-7M-D	SD520 7M RemRen qtys 1505-2500	$14.88	14.5%	$12.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-7M-E	SD520 7M RemRen qtys 2505-5000	$13.13	14.5%	$11.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-7M-F	SD520 7M RemRen qtys 5005-7500	$11.38	14.5%	$9.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-7M-G	SD520 7M RemRen qtys 7505-10000	$10.35	14.5%	$8.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-7M-H	SD520 7M RemRen qtys 10005-15000	$9.92	14.5%	$8.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-7M-I	SD520 7M RemRen qtys 15005-25000	$8.75	14.5%	$7.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-7M-J	SD520 7M RemRen qtys 25005-1000000	$8.31	14.5%	$7.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-8M-A	SD520 8M RemRen qtys 5-250	$21.33	14.5%	$18.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-8M-B	SD520 8M RemRen qtys 255-750	$19.33	14.5%	$16.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-8M-C	SD520 8M RemRen qtys 755-1500	$18.33	14.5%	$15.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-8M-D	SD520 8M RemRen qtys 1505-2500	$17.00	14.5%	$14.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-8M-E	SD520 8M RemRen qtys 2505-5000	$15.00	14.5%	$12.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-8M-F	SD520 8M RemRen qtys 5005-7500	$13.00	14.5%	$11.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-8M-G	SD520 8M RemRen qtys 7505-10000	$11.83	14.5%	$10.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-8M-H	SD520 8M RemRen qtys 10005-15000	$11.33	14.5%	$9.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-8M-I	SD520 8M RemRen qtys 15005-25000	$10.00	14.5%	$8.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-8M-J	SD520 8M RemRen qtys 25005-1000000	$9.50	14.5%	$8.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-9M-A	SD520 9M RemRen qtys 5-250	$24.00	14.5%	$20.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-9M-B	SD520 9M RemRen qtys 255-750	$21.75	14.5%	$18.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-9M-C	SD520 9M RemRen qtys 755-1500	$20.63	14.5%	$17.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-9M-D	SD520 9M RemRen qtys 1505-2500	$19.13	14.5%	$16.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-9M-E	SD520 9M RemRen qtys 2505-5000	$16.88	14.5%	$14.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-9M-F	SD520 9M RemRen qtys 5005-7500	$14.63	14.5%	$12.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-9M-G	SD520 9M RemRen qtys 7505-10000	$13.31	14.5%	$11.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-9M-H	SD520 9M RemRen qtys 10005-15000	$12.75	14.5%	$10.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-9M-I	SD520 9M RemRen qtys 15005-25000	$11.25	14.5%	$9.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SD520-RMREN-9M-J	SD520 9M RemRen qtys 25005-1000000	$10.69	14.5%	$9.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-100K-P	SECOPMgmt 40001-100K Perp Lic1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SECOP-100K-P-MNT	SECOPMgmt 40001-100K Perp Basic Mnt	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-100K-P-MNT-E	SECOPMgmt 40001-100K Perp Enh Mnt	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-100K-P-MNTUP	SECOPMgmt 40001-100K Perp Maint Upg	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-100K-T	SECOPMgmt 40001-100000Term	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-100K-T-MNT	SECOPMgmt40001-100KTerm Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-100K-T-MNT-E	SECOPMgmt 40001-100K Term Enh Maint	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-1500-P	SECOPMgmt 0-1500 Perp Lic w/1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-1500-P-MNT	SECOPMgmt 0-1500 Perp Basic Maint	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-1500-P-MNT-E	SECOPMgmt 0-1500 Perp Enh Maint	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-1500-P-MNTUP	SECOPMgmt 0-1500 Perp Maint Upg	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-1500-T	SECOPMgmt 0-1500 Term	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-1500-T-MNT	SECOPMgmt 0-1500 Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-1500-T-MNT-E	SECOPMgmt 0-1500 Term Enh Maint	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-40K-P	SECOPMgmt 5001-40K Perp Lic 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-40K-P-MNT	SECOPMgmt 5001-40K Perp Basic Mnt	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-40K-P-MNT-E	SECOPMgmt 5001-40K Perp Enh Maint	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-40K-P-MNTUP	SECOPMgmt 5001-40000 Perp Maint Upg	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-40K-T	SECOPMgmt 5001-40000 Term	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-40K-T-MNT	SECOPMgmt5001-40000Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-40K-T-MNT-E	SECOPMgmt 5001-40K Term Enh Maint	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-5K-P	SECOPMgmt 1501-5K Perp Lic 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-5K-P-MNT	SECOPMgmt 1501-5K Perp Basic Mnt	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-5K-P-MNT-E	SECOPMgmt 1501-5K Perp Enh Maint	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-5K-P-MNTUP	SECOPMgmt 1501-5000 Perp Maint Upg	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-5K-T	SECOPMgmt 1501-5000 Term	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-5K-T-MNT	SECOPMgmt 1501-5000Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-5K-T-MNT-E	SECOPMgmt 1501-5K Term Enh Maint	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-G100KP	SECOPMgmt G100K Perp Lic 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-G100KP-MNT	SECOPMgmt G100K Perp Basic Maint	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-G100KP-MNT-E	SECOPMgmt G100000 Perp Enh Maint	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-G100KP-MNTUP	SECOPMgmt G100000 Perp Maint Upg	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-G100KT	SECOPMgmt G100000 Term	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-G100KT-MNT	SECOPMgmt G100000 Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-G100KT-MNT-E	SECOPMgmt G100000 Term Enh Maint	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-USER-P	SECOPMgmt User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-USER-P-MNT	SECOPMgmt User Perp Basic Maint	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-USER-P-MNT-E	SECOPMgmt User Perp Enh Maint	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-USER-P-MNTUP	SECOPMgmt User Perp Maint Upg	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-USER-T	SECOPMgmt User Term w/ 1ODA	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SECOP-USER-T-MNT	SECOPMgmt User Term Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SECOP-USER-T-MNT-E	SECOPMgmt User Term Enh Maint	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SI-8000-CB1	SI-8000-C Basic Maint 1 Mo.	$716.67	14.5%	$612.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SI-8000-CE1	SI-8000-C Enhanced Maint 1 Mo.	$895.83	14.5%	$765.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SI-8000-FB1	SI-8000-F Basic Maint 1 Mo.	$766.67	14.5%	$655.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SI-8000-FE1	SI-8000-F Enhanced Maint 1 Mo.	$958.33	14.5%	$819.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID1UAPPLEOS2014	1U Appliance Support Ending 2014 1Mo	$77.33	0.0%	$77.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SID2UAPPLEOS2014	2U Appliance Support Ending 2014 1Mo	$245.25	0.0%	$245.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SID700-6-60-24-10	RSA SecurID Authenticator SID700 (24 months) 10 Pack	$500.00	14.5%	$427.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-100	RSA SecurID Authenticator SID700 (24 months) 100 Pack	$5,000.00	14.5%	$4,275.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-25	RSA SecurID Authenticator SID700 (24 months) 25 Pack	$1,250.00	14.5%	$1,068.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-250	RSA SecurID Authenticator SID700 (24 months) 250 Pack	$12,500.00	14.5%	$10,687.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-5	RSA SecurID Authenticator SID700 (24 months) 5 Pack	$250.00	14.5%	$213.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-50	RSA SecurID Authenticator SID700 (24 months) 50 Pack	$2,500.00	14.5%	$2,137.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-A	SID700-6-60-24 per user qtys 255-750	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-B	SID700-6-60-24 per user qtys 755-1500	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-C	SID700-6-60-24 per user qtys 1505-2500	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-D	SID700-6-60-24 per user qtys 2505-5000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-E	SID700-6-60-24 per user qtys 5005-7500	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-F	SID700-6-60-24 per user qtys 7505-10000	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-G	SID700-6-60-24 per user qtys 10005-15000	$27.50	14.5%	$23.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-H	SID700-6-60-24 per user qtys 15005-25000	$24.50	14.5%	$20.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-24-I	SID700-6-60-24 per user qtys 25005-1,000,000	$23.00	14.5%	$19.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-10	RSA SecurID Authenticator SID700 (36 months) 10 Pack	$620.00	14.5%	$530.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-100	RSA SecurID Authenticator SID700 (36 months) 100 Pack	$6,200.00	14.5%	$5,301.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-25	RSA SecurID Authenticator SID700 (36 months) 25 Pack	$1,550.00	14.5%	$1,325.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-250	RSA SecurID Authenticator SID700 (36 months) 250 Pack	$15,500.00	14.5%	$13,252.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-5	RSA SecurID Authenticator SID700 (36 months) 5 Pack	$310.00	14.5%	$265.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-50	RSA SecurID Authenticator SID700 (36 months) 50 Pack	$3,100.00	14.5%	$2,650.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-A	SID700-6-60-36 per user qtys 255-750	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-B	SID700-6-60-36 per user qtys 755-1500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-C	SID700-6-60-36 per user qtys 1505-2500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-D	SID700-6-60-36 per user qtys 2505-5000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-E	SID700-6-60-36 per user qtys 5005-7500	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-F	SID700-6-60-36 per user qtys 7505-10000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-G	SID700-6-60-36 per user qtys 10005-15000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-H	SID700-6-60-36 per user qtys 15005-25000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-36-I	SID700-6-60-36 per user qtys 25005-1,000,000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-10	RSA SecurID Authenticator SID700 (48 months) 10 Pack	$740.00	14.5%	$632.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-100	RSA SecurID Authenticator SID700 (48 months) 100 Pack	$7,400.00	14.5%	$6,327.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-25	RSA SecurID Authenticator SID700 (48 months) 25 Pack	$1,850.00	14.5%	$1,581.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-250	RSA SecurID Authenticator SID700 (48 months) 250 Pack	$18,500.00	14.5%	$15,817.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-5	RSA SecurID Authenticator SID700 (48 months) 5 Pack	$370.00	14.5%	$316.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-50	RSA SecurID Authenticator SID700 (48 months) 50 Pack	$3,700.00	14.5%	$3,163.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-A	SID700-6-60-48 per user qtys 255-750	$67.50	14.5%	$57.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-B	SID700-6-60-48 per user qtys 755-1500	$64.50	14.5%	$55.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-C	SID700-6-60-48 per user qtys 1505-2500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-D	SID700-6-60-48 per user qtys 2505-5000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-E	SID700-6-60-48 per user qtys 5005-7500	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-F	SID700-6-60-48 per user qtys 7505-10000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-G	SID700-6-60-48 per user qtys 10005-15000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-H	SID700-6-60-48 per user qtys 15005-25000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-48-I	SID700-6-60-48 per user qtys 25005-1,000,000	$33.50	14.5%	$28.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-10	RSA SecurID Authenticator SID700 (60 months) 10 Pack	$860.00	14.5%	$735.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID700-6-60-60-100	RSA SecurID Authenticator SID700 (60 months) 100 Pack	$8,600.00	14.5%	$7,353.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-25	RSA SecurID Authenticator SID700 (60 months) 25 Pack	$2,150.00	14.5%	$1,838.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-250	RSA SecurID Authenticator SID700 (60 months) 250 Pack	$21,500.00	14.5%	$18,382.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-5	RSA SecurID Authenticator SID700 (60 months) 5 Pack	$430.00	14.5%	$367.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-50	RSA SecurID Authenticator SID700 (60 months) 50 Pack	$4,300.00	14.5%	$3,676.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-A	SID700-6-60-60 per user qtys 255-750	$78.00	14.5%	$66.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-B	SID700-6-60-60 per user qtys 755-1500	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-C	SID700-6-60-60 per user qtys 1505-2500	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-D	SID700-6-60-60 per user qtys 2505-5000	$60.50	14.5%	$51.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-E	SID700-6-60-60 per user qtys 5005-7500	$53.50	14.5%	$45.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-E1	Enterprise Plus Token per User for qty's greater than 15,00(	$15.00	14.5%	$12.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-EP	Enterprise Plus Token per User for qty's between 1 - 15,00(	$20.00	14.5%	$17.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-F	SID700-6-60-60 per user qtys 7505-10000	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-G	SID700-6-60-60 per user qtys 10005-15000	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-H	SID700-6-60-60 per user qtys 15005-25000	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-6-60-60-I	SID700-6-60-60 per user qtys 25005-1,000,000	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-10M-A	SID700 10M RemRen qtys 5-250	$20.83	14.5%	$17.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-10M-B	SID700 10M RemRen qtys 255-750	$18.96	14.5%	$16.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-10M-C	SID700 10M RemRen qtys 755-1500	$18.13	14.5%	$15.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-10M-D	SID700 10M RemRen qtys 1505-2500	$16.88	14.5%	$14.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-10M-E	SID700 10M RemRen qtys 2505-5000	$15.21	14.5%	$13.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-10M-F	SID700 10M RemRen qtys 5005-7500	$13.33	14.5%	$11.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-10M-G	SID700 10M RemRen qtys 7505-10000	$12.08	14.5%	$10.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-10M-H	SID700 10M RemRen qtys 10005-15000	$11.46	14.5%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-10M-I	SID700 10M RemRen qtys 15005-25000	$10.21	14.5%	$8.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-10M-J	SID700 10M RemRen qtys 25005-1000000	$9.58	14.5%	$8.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-11M-A	SID700 11M RemRen qtys 5-250	$22.92	14.5%	$19.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-11M-B	SID700 11M RemRen qtys 255-750	$20.85	14.5%	$17.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-11M-C	SID700 11M RemRen qtys 755-1500	$19.94	14.5%	$17.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-11M-D	SID700 11M RemRen qtys 1505-2500	$18.56	14.5%	$15.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-11M-E	SID700 11M RemRen qtys 2505-5000	$16.73	14.5%	$14.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-11M-F	SID700 11M RemRen qtys 5005-7500	$14.67	14.5%	$12.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-11M-G	SID700 11M RemRen qtys 7505-10000	$13.29	14.5%	$11.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-11M-H	SID700 11M RemRen qtys 10005-15000	$12.60	14.5%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-11M-I	SID700 11M RemRen qtys 15005-25000	$11.23	14.5%	$9.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-11M-J	SID700 11M RemRen qtys 25005-1000000	$10.54	14.5%	$9.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-12M-A	SID700 12M RemRen qtys 5-250	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-12M-B	SID700 12M RemRen qtys 255-750	$22.75	14.5%	$19.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-12M-C	SID700 12M RemRen qtys 755-1500	$21.75	14.5%	$18.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-12M-D	SID700 12M RemRen qtys 1505-2500	$20.25	14.5%	$17.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-12M-E	SID700 12M RemRen qtys 2505-5000	$18.25	14.5%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-12M-F	SID700 12M RemRen qtys 5005-7500	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-12M-G	SID700 12M RemRen qtys 7505-10000	$14.50	14.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-12M-H	SID700 12M RemRen qtys 10005-15000	$13.75	14.5%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-12M-I	SID700 12M RemRen qtys 15005-25000	$12.25	14.5%	$10.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-12M-J	SID700 12M RemRen qtys 25005-1000000	$11.50	14.5%	$9.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-13M-A	SID700 13M RemRen qtys 5-250	$27.08	14.5%	$23.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-13M-B	SID700 13M RemRen qtys 255-750	$24.65	14.5%	$21.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-13M-C	SID700 13M RemRen qtys 755-1500	$23.56	14.5%	$20.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-13M-D	SID700 13M RemRen qtys 1505-2500	$21.94	14.5%	$18.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-13M-E	SID700 13M RemRen qtys 2505-5000	$19.77	14.5%	$16.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-13M-F	SID700 13M RemRen qtys 5005-7500	$17.33	14.5%	$14.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-13M-G	SID700 13M RemRen qtys 7505-10000	$15.71	14.5%	$13.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-13M-H	SID700 13M RemRen qtys 10005-15000	$14.90	14.5%	$12.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-13M-I	SID700 13M RemRen qtys 15005-25000	$13.27	14.5%	$11.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-13M-J	SID700 13M RemRen qtys 25005-1000000	$12.46	14.5%	$10.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-14M-A	SID700 14M RemRen qtys 5-250	$29.17	14.5%	$24.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-14M-B	SID700 14M RemRen qtys 255-750	$26.54	14.5%	$22.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-14M-C	SID700 14M RemRen qtys 755-1500	$25.38	14.5%	$21.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-14M-D	SID700 14M RemRen qtys 1505-2500	$23.63	14.5%	$20.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-14M-E	SID700 14M RemRen qtys 2505-5000	$21.29	14.5%	$18.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-14M-F	SID700 14M RemRen qtys 5005-7500	$18.67	14.5%	$15.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-14M-G	SID700 14M RemRen qtys 7505-10000	$16.92	14.5%	$14.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-14M-H	SID700 14M RemRen qtys 10005-15000	$16.04	14.5%	$13.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-14M-I	SID700 14M RemRen qtys 15005-25000	$14.29	14.5%	$12.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-14M-J	SID700 14M RemRen qtys 25005-1000000	$13.42	14.5%	$11.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-15M-A	SID700 15M RemRen qtys 5-250	$31.25	14.5%	$26.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-15M-B	SID700 15M RemRen qtys 255-750	$28.44	14.5%	$24.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-15M-C	SID700 15M RemRen qtys 755-1500	$27.19	14.5%	$23.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-15M-D	SID700 15M RemRen qtys 1505-2500	$25.31	14.5%	$21.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-15M-E	SID700 15M RemRen qtys 2505-5000	$22.81	14.5%	$19.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-15M-F	SID700 15M RemRen qtys 5005-7500	$20.00	14.5%	$17.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-15M-G	SID700 15M RemRen qtys 7505-10000	$18.13	14.5%	$15.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-15M-H	SID700 15M RemRen qtys 10005-15000	$17.19	14.5%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-15M-I	SID700 15M RemRen qtys 15005-25000	$15.31	14.5%	$13.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-15M-J	SID700 15M RemRen qtys 25005-1000000	$14.38	14.5%	$12.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-16M-A	SID700 16M RemRen qtys 5-250	$33.33	14.5%	$28.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-16M-B	SID700 16M RemRen qtys 255-750	$30.33	14.5%	$25.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-16M-C	SID700 16M RemRen qtys 755-1500	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-16M-D	SID700 16M RemRen qtys 1505-2500	$27.00	14.5%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-16M-E	SID700 16M RemRen qtys 2505-5000	$24.33	14.5%	$20.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-16M-F	SID700 16M RemRen qtys 5005-7500	$21.33	14.5%	$18.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-16M-G	SID700 16M RemRen qtys 7505-10000	$19.33	14.5%	$16.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-16M-H	SID700 16M RemRen qtys 10005-15000	$18.33	14.5%	$15.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-16M-I	SID700 16M RemRen qtys 15005-25000	$16.33	14.5%	$13.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-16M-J	SID700 16M RemRen qtys 25005-1000000	$15.33	14.5%	$13.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-17M-A	SID700 17M RemRen qtys 5-250	$35.42	14.5%	$30.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-17M-B	SID700 17M RemRen qtys 255-750	$32.23	14.5%	$27.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-17M-C	SID700 17M RemRen qtys 755-1500	$30.81	14.5%	$26.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-17M-D	SID700 17M RemRen qtys 1505-2500	$28.69	14.5%	$24.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-17M-E	SID700 17M RemRen qtys 2505-5000	$25.85	14.5%	$22.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-17M-F	SID700 17M RemRen qtys 5005-7500	$22.67	14.5%	$19.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-17M-G	SID700 17M RemRen qtys 7505-10000	$20.54	14.5%	$17.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID700-RMREN-17M-H	SID700 17M RemRen qtys 10005-15000	$19.48	14.5%	$16.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-17M-I	SID700 17M RemRen qtys 15005-25000	$17.35	14.5%	$14.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-17M-J	SID700 17M RemRen qtys 25005-1000000	$16.29	14.5%	$13.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-18M-A	SID700 18M RemRen qtys 5-250	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-18M-B	SID700 18M RemRen qtys 255-750	$34.13	14.5%	$29.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-18M-C	SID700 18M RemRen qtys 755-1500	$32.63	14.5%	$27.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-18M-D	SID700 18M RemRen qtys 1505-2500	$30.38	14.5%	$25.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-18M-E	SID700 18M RemRen qtys 2505-5000	$27.38	14.5%	$23.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-18M-F	SID700 18M RemRen qtys 5005-7500	$24.00	14.5%	$20.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-18M-G	SID700 18M RemRen qtys 7505-10000	$21.75	14.5%	$18.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-18M-H	SID700 18M RemRen qtys 10005-15000	$20.63	14.5%	$17.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-18M-I	SID700 18M RemRen qtys 15005-25000	$18.38	14.5%	$15.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-18M-J	SID700 18M RemRen qtys 25005-1000000	$17.25	14.5%	$14.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-19M-A	SID700 19M RemRen qtys 5-250	$39.58	14.5%	$33.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-19M-B	SID700 19M RemRen qtys 255-750	$36.02	14.5%	$30.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-19M-C	SID700 19M RemRen qtys 755-1500	$34.44	14.5%	$29.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-19M-D	SID700 19M RemRen qtys 1505-2500	$32.06	14.5%	$27.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-19M-E	SID700 19M RemRen qtys 2505-5000	$28.90	14.5%	$24.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-19M-F	SID700 19M RemRen qtys 5005-7500	$25.33	14.5%	$21.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-19M-G	SID700 19M RemRen qtys 7505-10000	$22.96	14.5%	$19.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-19M-H	SID700 19M RemRen qtys 10005-15000	$21.77	14.5%	$18.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-19M-I	SID700 19M RemRen qtys 15005-25000	$19.40	14.5%	$16.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-19M-J	SID700 19M RemRen qtys 25005-1000000	$18.21	14.5%	$15.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-1M-A	SID700 1M RemRen qtys 5-250	$2.08	14.5%	$1.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-1M-B	SID700 1M RemRen qtys 255-750	$1.90	14.5%	$1.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-1M-C	SID700 1M RemRen qtys 755-1500	$1.81	14.5%	$1.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-1M-D	SID700 1M RemRen qtys 1505-2500	$1.69	14.5%	$1.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-1M-E	SID700 1M RemRen qtys 2505-5000	$1.52	14.5%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-1M-F	SID700 1M RemRen qtys 5005-7500	$1.33	14.5%	$1.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-1M-G	SID700 1M RemRen qtys 7505-10000	$1.21	14.5%	$1.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-1M-H	SID700 1M RemRen qtys 10005-15000	$1.15	14.5%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-1M-I	SID700 1M RemRen qtys 15005-25000	$1.02	14.5%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-1M-J	SID700 1M RemRen qtys 25005-1000000	$0.96	14.5%	$0.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-20M-A	SID700 20M RemRen qtys 5-250	$41.67	14.5%	$35.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-20M-B	SID700 20M RemRen qtys 255-750	$37.92	14.5%	$32.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-20M-C	SID700 20M RemRen qtys 755-1500	$36.25	14.5%	$30.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-20M-D	SID700 20M RemRen qtys 1505-2500	$33.75	14.5%	$28.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-20M-E	SID700 20M RemRen qtys 2505-5000	$30.42	14.5%	$26.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-20M-F	SID700 20M RemRen qtys 5005-7500	$26.67	14.5%	$22.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-20M-G	SID700 20M RemRen qtys 7505-10000	$24.17	14.5%	$20.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-20M-H	SID700 20M RemRen qtys 10005-15000	$22.92	14.5%	$19.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-20M-I	SID700 20M RemRen qtys 15005-25000	$20.42	14.5%	$17.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-20M-J	SID700 20M RemRen qtys 25005-1000000	$19.17	14.5%	$16.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-21M-A	SID700 21M RemRen qtys 5-250	$43.75	14.5%	$37.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-21M-B	SID700 21M RemRen qtys 255-750	$39.81	14.5%	$34.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-21M-C	SID700 21M RemRen qtys 755-1500	$38.06	14.5%	$32.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-21M-D	SID700 21M RemRen qtys 1505-2500	$35.44	14.5%	$30.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-21M-E	SID700 21M RemRen qtys 2505-5000	$31.94	14.5%	$27.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-21M-F	SID700 21M RemRen qtys 5005-7500	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-21M-G	SID700 21M RemRen qtys 7505-10000	$25.38	14.5%	$21.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-21M-H	SID700 21M RemRen qtys 10005-15000	$24.06	14.5%	$20.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-21M-I	SID700 21M RemRen qtys 15005-25000	$21.44	14.5%	$18.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-21M-J	SID700 21M RemRen qtys 25005-1000000	$20.13	14.5%	$17.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-22M-A	SID700 22M RemRen qtys 5-250	$45.83	14.5%	$39.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-22M-B	SID700 22M RemRen qtys 255-750	$41.71	14.5%	$35.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-22M-C	SID700 22M RemRen qtys 755-1500	$39.88	14.5%	$34.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-22M-D	SID700 22M RemRen qtys 1505-2500	$37.13	14.5%	$31.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-22M-E	SID700 22M RemRen qtys 2505-5000	$33.46	14.5%	$28.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-22M-F	SID700 22M RemRen qtys 5005-7500	$29.33	14.5%	$25.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-22M-G	SID700 22M RemRen qtys 7505-10000	$26.58	14.5%	$22.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-22M-H	SID700 22M RemRen qtys 10005-15000	$25.21	14.5%	$21.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-22M-I	SID700 22M RemRen qtys 15005-25000	$22.46	14.5%	$19.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-22M-J	SID700 22M RemRen qtys 25005-1000000	$21.08	14.5%	$18.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-23M-A	SID700 23M RemRen qtys 5-250	$47.92	14.5%	$40.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-23M-B	SID700 23M RemRen qtys 255-750	$43.60	14.5%	$37.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-23M-C	SID700 23M RemRen qtys 755-1500	$41.69	14.5%	$35.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-23M-D	SID700 23M RemRen qtys 1505-2500	$38.81	14.5%	$33.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-23M-E	SID700 23M RemRen qtys 2505-5000	$34.98	14.5%	$29.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-23M-F	SID700 23M RemRen qtys 5005-7500	$30.67	14.5%	$26.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-23M-G	SID700 23M RemRen qtys 7505-10000	$27.79	14.5%	$23.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-23M-H	SID700 23M RemRen qtys 10005-15000	$26.35	14.5%	$22.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-23M-I	SID700 23M RemRen qtys 15005-25000	$23.48	14.5%	$20.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-23M-J	SID700 23M RemRen qtys 25005-1000000	$22.04	14.5%	$18.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-24M-A	SID700 24M RemRen qtys 5-250	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-24M-B	SID700 24M RemRen qtys 255-750	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-24M-C	SID700 24M RemRen qtys 755-1500	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-24M-D	SID700 24M RemRen qtys 1505-2500	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-24M-E	SID700 24M RemRen qtys 2505-5000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-24M-F	SID700 24M RemRen qtys 5005-7500	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-24M-G	SID700 24M RemRen qtys 7505-10000	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-24M-H	SID700 24M RemRen qtys 10005-15000	$27.50	14.5%	$23.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-24M-I	SID700 24M RemRen qtys 15005-25000	$24.50	14.5%	$20.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-24M-J	SID700 24M RemRen qtys 25005-1000000	$23.00	14.5%	$19.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-25M-A	SID700 25M RemRen qtys 5-250	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-25M-B	SID700 25M RemRen qtys 255-750	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-25M-C	SID700 25M RemRen qtys 755-1500	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-25M-D	SID700 25M RemRen qtys 1505-2500	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-25M-E	SID700 25M RemRen qtys 2505-5000	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-25M-F	SID700 25M RemRen qtys 5005-7500	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-25M-G	SID700 25M RemRen qtys 7505-10000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-25M-H	SID700 25M RemRen qtys 10005-15000	$28.50	14.5%	$24.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-25M-I	SID700 25M RemRen qtys 15005-25000	$25.50	14.5%	$21.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-25M-J	SID700 25M RemRen qtys 25005-1000000	$24.00	14.5%	$20.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID700-RMREN-26M-A	SID700 26M RemRen qtys 5-250	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-26M-B	SID700 26M RemRen qtys 255-750	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-26M-C	SID700 26M RemRen qtys 755-1500	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-26M-D	SID700 26M RemRen qtys 1505-2500	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-26M-E	SID700 26M RemRen qtys 2505-5000	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-26M-F	SID700 26M RemRen qtys 5005-7500	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-26M-G	SID700 26M RemRen qtys 7505-10000	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-26M-H	SID700 26M RemRen qtys 10005-15000	$29.50	14.5%	$25.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-26M-I	SID700 26M RemRen qtys 15005-25000	$26.50	14.5%	$22.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-26M-J	SID700 26M RemRen qtys 25005-1000000	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-27M-A	SID700 27M RemRen qtys 5-250	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-27M-B	SID700 27M RemRen qtys 255-750	$48.50	14.5%	$41.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-27M-C	SID700 27M RemRen qtys 755-1500	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-27M-D	SID700 27M RemRen qtys 1505-2500	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-27M-E	SID700 27M RemRen qtys 2505-5000	$39.50	14.5%	$33.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-27M-F	SID700 27M RemRen qtys 5005-7500	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-27M-G	SID700 27M RemRen qtys 7505-10000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-27M-H	SID700 27M RemRen qtys 10005-15000	$30.50	14.5%	$26.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-27M-I	SID700 27M RemRen qtys 15005-25000	$27.50	14.5%	$23.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-27M-J	SID700 27M RemRen qtys 25005-1000000	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-28M-A	SID700 28M RemRen qtys 5-250	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-28M-B	SID700 28M RemRen qtys 255-750	$49.50	14.5%	$42.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-28M-C	SID700 28M RemRen qtys 755-1500	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-28M-D	SID700 28M RemRen qtys 1505-2500	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-28M-E	SID700 28M RemRen qtys 2505-5000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-28M-F	SID700 28M RemRen qtys 5005-7500	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-28M-G	SID700 28M RemRen qtys 7505-10000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-28M-H	SID700 28M RemRen qtys 10005-15000	$31.50	14.5%	$26.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-28M-I	SID700 28M RemRen qtys 15005-25000	$28.50	14.5%	$24.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-28M-J	SID700 28M RemRen qtys 25005-1000000	$27.00	14.5%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-29M-A	SID700 29M RemRen qtys 5-250	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-29M-B	SID700 29M RemRen qtys 255-750	$50.50	14.5%	$43.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-29M-C	SID700 29M RemRen qtys 755-1500	$48.50	14.5%	$41.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-29M-D	SID700 29M RemRen qtys 1505-2500	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-29M-E	SID700 29M RemRen qtys 2505-5000	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-29M-F	SID700 29M RemRen qtys 5005-7500	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-29M-G	SID700 29M RemRen qtys 7505-10000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-29M-H	SID700 29M RemRen qtys 10005-15000	$32.50	14.5%	$27.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-29M-I	SID700 29M RemRen qtys 15005-25000	$29.50	14.5%	$25.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-29M-J	SID700 29M RemRen qtys 25005-1000000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-2M-A	SID700 2M RemRen qtys 5-250	$4.17	14.5%	$3.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-2M-B	SID700 2M RemRen qtys 255-750	$3.79	14.5%	$3.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-2M-C	SID700 2M RemRen qtys 755-1500	$3.63	14.5%	$3.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-2M-D	SID700 2M RemRen qtys 1505-2500	$3.38	14.5%	$2.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-2M-E	SID700 2M RemRen qtys 2505-5000	$3.04	14.5%	$2.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-2M-F	SID700 2M RemRen qtys 5005-7500	$2.67	14.5%	$2.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-2M-G	SID700 2M RemRen qtys 7505-10000	$2.42	14.5%	$2.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-2M-H	SID700 2M RemRen qtys 10005-15000	$2.29	14.5%	$1.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-2M-I	SID700 2M RemRen qtys 15005-25000	$2.04	14.5%	$1.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-2M-J	SID700 2M RemRen qtys 25005-1000000	$1.92	14.5%	$1.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-30M-A	SID700 30M RemRen qtys 5-250	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-30M-B	SID700 30M RemRen qtys 255-750	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-30M-C	SID700 30M RemRen qtys 755-1500	$49.50	14.5%	$42.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-30M-D	SID700 30M RemRen qtys 1505-2500	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-30M-E	SID700 30M RemRen qtys 2505-5000	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-30M-F	SID700 30M RemRen qtys 5005-7500	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-30M-G	SID700 30M RemRen qtys 7505-10000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-30M-H	SID700 30M RemRen qtys 10005-15000	$33.50	14.5%	$28.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-30M-I	SID700 30M RemRen qtys 15005-25000	$30.50	14.5%	$26.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-30M-J	SID700 30M RemRen qtys 25005-1000000	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-31M-A	SID700 31M RemRen qtys 5-250	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-31M-B	SID700 31M RemRen qtys 255-750	$52.50	14.5%	$44.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-31M-C	SID700 31M RemRen qtys 755-1500	$50.50	14.5%	$43.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-31M-D	SID700 31M RemRen qtys 1505-2500	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-31M-E	SID700 31M RemRen qtys 2505-5000	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-31M-F	SID700 31M RemRen qtys 5005-7500	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-31M-G	SID700 31M RemRen qtys 7505-10000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-31M-H	SID700 31M RemRen qtys 10005-15000	$34.50	14.5%	$29.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-31M-I	SID700 31M RemRen qtys 15005-25000	$31.50	14.5%	$26.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-31M-J	SID700 31M RemRen qtys 25005-1000000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-32M-A	SID700 32M RemRen qtys 5-250	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-32M-B	SID700 32M RemRen qtys 255-750	$53.50	14.5%	$45.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-32M-C	SID700 32M RemRen qtys 755-1500	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-32M-D	SID700 32M RemRen qtys 1505-2500	$48.50	14.5%	$41.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-32M-E	SID700 32M RemRen qtys 2505-5000	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-32M-F	SID700 32M RemRen qtys 5005-7500	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-32M-G	SID700 32M RemRen qtys 7505-10000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-32M-H	SID700 32M RemRen qtys 10005-15000	$35.50	14.5%	$30.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-32M-I	SID700 32M RemRen qtys 15005-25000	$32.50	14.5%	$27.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-32M-J	SID700 32M RemRen qtys 25005-1000000	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-33M-A	SID700 33M RemRen qtys 5-250	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-33M-B	SID700 33M RemRen qtys 255-750	$54.50	14.5%	$46.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-33M-C	SID700 33M RemRen qtys 755-1500	$52.50	14.5%	$44.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-33M-D	SID700 33M RemRen qtys 1505-2500	$49.50	14.5%	$42.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-33M-E	SID700 33M RemRen qtys 2505-5000	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-33M-F	SID700 33M RemRen qtys 5005-7500	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-33M-G	SID700 33M RemRen qtys 7505-10000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-33M-H	SID700 33M RemRen qtys 10005-15000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-33M-I	SID700 33M RemRen qtys 15005-25000	$33.50	14.5%	$28.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-33M-J	SID700 33M RemRen qtys 25005-1000000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-34M-A	SID700 34M RemRen qtys 5-250	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-34M-B	SID700 34M RemRen qtys 255-750	$55.50	14.5%	$47.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-34M-C	SID700 34M RemRen qtys 755-1500	$53.50	14.5%	$45.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID700-RMREN-34M-D	SID700 34M RemRen qtys 1505-2500	$50.50	14.5%	$43.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-34M-E	SID700 34M RemRen qtys 2505-5000	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-34M-F	SID700 34M RemRen qtys 5005-7500	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-34M-G	SID700 34M RemRen qtys 7505-10000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-34M-H	SID700 34M RemRen qtys 10005-15000	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-34M-I	SID700 34M RemRen qtys 15005-25000	$34.50	14.5%	$29.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-34M-J	SID700 34M RemRen qtys 25005-1000000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-35M-A	SID700 35M RemRen qtys 5-250	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-35M-B	SID700 35M RemRen qtys 255-750	$56.50	14.5%	$48.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-35M-C	SID700 35M RemRen qtys 755-1500	$54.50	14.5%	$46.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-35M-D	SID700 35M RemRen qtys 1505-2500	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-35M-E	SID700 35M RemRen qtys 2505-5000	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-35M-F	SID700 35M RemRen qtys 5005-7500	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-35M-G	SID700 35M RemRen qtys 7505-10000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-35M-H	SID700 35M RemRen qtys 10005-15000	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-35M-I	SID700 35M RemRen qtys 15005-25000	$35.50	14.5%	$30.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-35M-J	SID700 35M RemRen qtys 25005-1000000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-36M-A	SID700 36M RemRen qtys 5-250	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-36M-B	SID700 36M RemRen qtys 255-750	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-36M-C	SID700 36M RemRen qtys 755-1500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-36M-D	SID700 36M RemRen qtys 1505-2500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-36M-E	SID700 36M RemRen qtys 2505-5000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-36M-F	SID700 36M RemRen qtys 5005-7500	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-36M-G	SID700 36M RemRen qtys 7505-10000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-36M-H	SID700 36M RemRen qtys 10005-15000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-36M-I	SID700 36M RemRen qtys 15005-25000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-36M-J	SID700 36M RemRen qtys 25005-1000000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-37M-A	SID700 37M RemRen qtys 5-250	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-37M-B	SID700 37M RemRen qtys 255-750	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-37M-C	SID700 37M RemRen qtys 755-1500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-37M-D	SID700 37M RemRen qtys 1505-2500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-37M-E	SID700 37M RemRen qtys 2505-5000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-37M-F	SID700 37M RemRen qtys 5005-7500	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-37M-G	SID700 37M RemRen qtys 7505-10000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-37M-H	SID700 37M RemRen qtys 10005-15000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-37M-I	SID700 37M RemRen qtys 15005-25000	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-37M-J	SID700 37M RemRen qtys 25005-1000000	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-38M-A	SID700 38M RemRen qtys 5-250	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-38M-B	SID700 38M RemRen qtys 255-750	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-38M-C	SID700 38M RemRen qtys 755-1500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-38M-D	SID700 38M RemRen qtys 1505-2500	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-38M-E	SID700 38M RemRen qtys 2505-5000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-38M-F	SID700 38M RemRen qtys 5005-7500	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-38M-G	SID700 38M RemRen qtys 7505-10000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-38M-H	SID700 38M RemRen qtys 10005-15000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-38M-I	SID700 38M RemRen qtys 15005-25000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-38M-J	SID700 38M RemRen qtys 25005-1000000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-39M-A	SID700 39M RemRen qtys 5-250	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-39M-B	SID700 39M RemRen qtys 255-750	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-39M-C	SID700 39M RemRen qtys 755-1500	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-39M-D	SID700 39M RemRen qtys 1505-2500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-39M-E	SID700 39M RemRen qtys 2505-5000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-39M-F	SID700 39M RemRen qtys 5005-7500	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-39M-G	SID700 39M RemRen qtys 7505-10000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-39M-H	SID700 39M RemRen qtys 10005-15000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-39M-I	SID700 39M RemRen qtys 15005-25000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-39M-J	SID700 39M RemRen qtys 25005-1000000	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-3M-A	SID700 3M RemRen qtys 5-250	$6.25	14.5%	$5.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-3M-B	SID700 3M RemRen qtys 255-750	$5.69	14.5%	$4.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-3M-C	SID700 3M RemRen qtys 755-1500	$5.44	14.5%	$4.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-3M-D	SID700 3M RemRen qtys 1505-2500	$5.06	14.5%	$4.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-3M-E	SID700 3M RemRen qtys 2505-5000	$4.56	14.5%	$3.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-3M-F	SID700 3M RemRen qtys 5005-7500	$4.00	14.5%	$3.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-3M-G	SID700 3M RemRen qtys 7505-10000	$3.63	14.5%	$3.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-3M-H	SID700 3M RemRen qtys 10005-15000	$3.44	14.5%	$2.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-3M-I	SID700 3M RemRen qtys 15005-25000	$3.06	14.5%	$2.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-3M-J	SID700 3M RemRen qtys 25005-1000000	$2.88	14.5%	$2.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-40M-A	SID700 40M RemRen qtys 5-250	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-40M-B	SID700 40M RemRen qtys 255-750	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-40M-C	SID700 40M RemRen qtys 755-1500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-40M-D	SID700 40M RemRen qtys 1505-2500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-40M-E	SID700 40M RemRen qtys 2505-5000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-40M-F	SID700 40M RemRen qtys 5005-7500	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-40M-G	SID700 40M RemRen qtys 7505-10000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-40M-H	SID700 40M RemRen qtys 10005-15000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-40M-I	SID700 40M RemRen qtys 15005-25000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-40M-J	SID700 40M RemRen qtys 25005-1000000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-41M-A	SID700 41M RemRen qtys 5-250	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-41M-B	SID700 41M RemRen qtys 255-750	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-41M-C	SID700 41M RemRen qtys 755-1500	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-41M-D	SID700 41M RemRen qtys 1505-2500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-41M-E	SID700 41M RemRen qtys 2505-5000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-41M-F	SID700 41M RemRen qtys 5005-7500	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-41M-G	SID700 41M RemRen qtys 7505-10000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-41M-H	SID700 41M RemRen qtys 10005-15000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-41M-I	SID700 41M RemRen qtys 15005-25000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-41M-J	SID700 41M RemRen qtys 25005-1000000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-42M-A	SID700 42M RemRen qtys 5-250	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-42M-B	SID700 42M RemRen qtys 255-750	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-42M-C	SID700 42M RemRen qtys 755-1500	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-42M-D	SID700 42M RemRen qtys 1505-2500	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-42M-E	SID700 42M RemRen qtys 2505-5000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-42M-F	SID700 42M RemRen qtys 5005-7500	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID700-RMREN-42M-G	SID700 42M RemRen qtys 7505-10000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-42M-H	SID700 42M RemRen qtys 10005-15000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-42M-I	SID700 42M RemRen qtys 15005-25000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-42M-J	SID700 42M RemRen qtys 25005-1000000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-43M-A	SID700 43M RemRen qtys 5-250	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-43M-B	SID700 43M RemRen qtys 255-750	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-43M-C	SID700 43M RemRen qtys 755-1500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-43M-D	SID700 43M RemRen qtys 1505-2500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-43M-E	SID700 43M RemRen qtys 2505-5000	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-43M-F	SID700 43M RemRen qtys 5005-7500	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-43M-G	SID700 43M RemRen qtys 7505-10000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-43M-H	SID700 43M RemRen qtys 10005-15000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-43M-I	SID700 43M RemRen qtys 15005-25000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-43M-J	SID700 43M RemRen qtys 25005-1000000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-44M-A	SID700 44M RemRen qtys 5-250	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-44M-B	SID700 44M RemRen qtys 255-750	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-44M-C	SID700 44M RemRen qtys 755-1500	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-44M-D	SID700 44M RemRen qtys 1505-2500	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-44M-E	SID700 44M RemRen qtys 2505-5000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-44M-F	SID700 44M RemRen qtys 5005-7500	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-44M-G	SID700 44M RemRen qtys 7505-10000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-44M-H	SID700 44M RemRen qtys 10005-15000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-44M-I	SID700 44M RemRen qtys 15005-25000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-44M-J	SID700 44M RemRen qtys 25005-1000000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-45M-A	SID700 45M RemRen qtys 5-250	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-45M-B	SID700 45M RemRen qtys 255-750	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-45M-C	SID700 45M RemRen qtys 755-1500	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-45M-D	SID700 45M RemRen qtys 1505-2500	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-45M-E	SID700 45M RemRen qtys 2505-5000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-45M-F	SID700 45M RemRen qtys 5005-7500	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-45M-G	SID700 45M RemRen qtys 7505-10000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-45M-H	SID700 45M RemRen qtys 10005-15000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-45M-I	SID700 45M RemRen qtys 15005-25000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-45M-J	SID700 45M RemRen qtys 25005-1000000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-46M-A	SID700 46M RemRen qtys 5-250	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-46M-B	SID700 46M RemRen qtys 255-750	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-46M-C	SID700 46M RemRen qtys 755-1500	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-46M-D	SID700 46M RemRen qtys 1505-2500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-46M-E	SID700 46M RemRen qtys 2505-5000	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-46M-F	SID700 46M RemRen qtys 5005-7500	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-46M-G	SID700 46M RemRen qtys 7505-10000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-46M-H	SID700 46M RemRen qtys 10005-15000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-46M-I	SID700 46M RemRen qtys 15005-25000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-46M-J	SID700 46M RemRen qtys 25005-1000000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-47M-A	SID700 47M RemRen qtys 5-250	$73.00	14.5%	$62.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-47M-B	SID700 47M RemRen qtys 255-750	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-47M-C	SID700 47M RemRen qtys 755-1500	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-47M-D	SID700 47M RemRen qtys 1505-2500	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-47M-E	SID700 47M RemRen qtys 2505-5000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-47M-F	SID700 47M RemRen qtys 5005-7500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-47M-G	SID700 47M RemRen qtys 7505-10000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-47M-H	SID700 47M RemRen qtys 10005-15000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-47M-I	SID700 47M RemRen qtys 15005-25000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-47M-J	SID700 47M RemRen qtys 25005-1000000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-48M-A	SID700 48M RemRen qtys 5-250	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-48M-B	SID700 48M RemRen qtys 255-750	$67.50	14.5%	$57.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-48M-C	SID700 48M RemRen qtys 755-1500	$64.50	14.5%	$55.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-48M-D	SID700 48M RemRen qtys 1505-2500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-48M-E	SID700 48M RemRen qtys 2505-5000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-48M-F	SID700 48M RemRen qtys 5005-7500	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-48M-G	SID700 48M RemRen qtys 7505-10000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-48M-H	SID700 48M RemRen qtys 10005-15000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-48M-I	SID700 48M RemRen qtys 15005-25000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-48M-J	SID700 48M RemRen qtys 25005-1000000	$33.50	14.5%	$28.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-49M-A	SID700 49M RemRen qtys 5-250	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-49M-B	SID700 49M RemRen qtys 255-750	$68.50	14.5%	$58.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-49M-C	SID700 49M RemRen qtys 755-1500	$65.50	14.5%	$56.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-49M-D	SID700 49M RemRen qtys 1505-2500	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-49M-E	SID700 49M RemRen qtys 2505-5000	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-49M-F	SID700 49M RemRen qtys 5005-7500	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-49M-G	SID700 49M RemRen qtys 7505-10000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-49M-H	SID700 49M RemRen qtys 10005-15000	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-49M-I	SID700 49M RemRen qtys 15005-25000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-49M-J	SID700 49M RemRen qtys 25005-1000000	$34.50	14.5%	$29.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-4M-A	SID700 4M RemRen qtys 5-250	$8.33	14.5%	$7.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-4M-B	SID700 4M RemRen qtys 255-750	$7.58	14.5%	$6.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-4M-C	SID700 4M RemRen qtys 755-1500	$7.25	14.5%	$6.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-4M-D	SID700 4M RemRen qtys 1505-2500	$6.75	14.5%	$5.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-4M-E	SID700 4M RemRen qtys 2505-5000	$6.08	14.5%	$5.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-4M-F	SID700 4M RemRen qtys 5005-7500	$5.33	14.5%	$4.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-4M-G	SID700 4M RemRen qtys 7505-10000	$4.83	14.5%	$4.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-4M-H	SID700 4M RemRen qtys 10005-15000	$4.58	14.5%	$3.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-4M-I	SID700 4M RemRen qtys 15005-25000	$4.08	14.5%	$3.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-4M-J	SID700 4M RemRen qtys 25005-1000000	$3.83	14.5%	$3.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-50M-A	SID700 50M RemRen qtys 5-250	$76.00	14.5%	$64.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-50M-B	SID700 50M RemRen qtys 255-750	$69.50	14.5%	$59.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-50M-C	SID700 50M RemRen qtys 755-1500	$66.50	14.5%	$56.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-50M-D	SID700 50M RemRen qtys 1505-2500	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-50M-E	SID700 50M RemRen qtys 2505-5000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-50M-F	SID700 50M RemRen qtys 5005-7500	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-50M-G	SID700 50M RemRen qtys 7505-10000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-50M-H	SID700 50M RemRen qtys 10005-15000	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-50M-I	SID700 50M RemRen qtys 15005-25000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID700-RMREN-50M-J	SID700 50M RemRen qtys 25005-1000000	$35.50	14.5%	$30.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-51M-A	SID700 51M RemRen qtys 5-250	$77.00	14.5%	$65.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-51M-B	SID700 51M RemRen qtys 255-750	$70.50	14.5%	$60.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-51M-C	SID700 51M RemRen qtys 755-1500	$67.50	14.5%	$57.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-51M-D	SID700 51M RemRen qtys 1505-2500	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-51M-E	SID700 51M RemRen qtys 2505-5000	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-51M-F	SID700 51M RemRen qtys 5005-7500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-51M-G	SID700 51M RemRen qtys 7505-10000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-51M-H	SID700 51M RemRen qtys 10005-15000	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-51M-I	SID700 51M RemRen qtys 15005-25000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-51M-J	SID700 51M RemRen qtys 25005-1000000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-52M-A	SID700 52M RemRen qtys 5-250	$78.00	14.5%	$66.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-52M-B	SID700 52M RemRen qtys 255-750	$71.50	14.5%	$61.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-52M-C	SID700 52M RemRen qtys 755-1500	$68.50	14.5%	$58.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-52M-D	SID700 52M RemRen qtys 1505-2500	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-52M-E	SID700 52M RemRen qtys 2505-5000	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-52M-F	SID700 52M RemRen qtys 5005-7500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-52M-G	SID700 52M RemRen qtys 7505-10000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-52M-H	SID700 52M RemRen qtys 10005-15000	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-52M-I	SID700 52M RemRen qtys 15005-25000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-52M-J	SID700 52M RemRen qtys 25005-1000000	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-53M-A	SID700 53M RemRen qtys 5-250	$79.00	14.5%	$67.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-53M-B	SID700 53M RemRen qtys 255-750	$72.50	14.5%	$61.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-53M-C	SID700 53M RemRen qtys 755-1500	$69.50	14.5%	$59.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-53M-D	SID700 53M RemRen qtys 1505-2500	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-53M-E	SID700 53M RemRen qtys 2505-5000	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-53M-F	SID700 53M RemRen qtys 5005-7500	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-53M-G	SID700 53M RemRen qtys 7505-10000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-53M-H	SID700 53M RemRen qtys 10005-15000	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-53M-I	SID700 53M RemRen qtys 15005-25000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-53M-J	SID700 53M RemRen qtys 25005-1000000	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-54M-A	SID700 54M RemRen qtys 5-250	$80.00	14.5%	$68.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-54M-B	SID700 54M RemRen qtys 255-750	$73.50	14.5%	$62.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-54M-C	SID700 54M RemRen qtys 755-1500	$70.50	14.5%	$60.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-54M-D	SID700 54M RemRen qtys 1505-2500	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-54M-E	SID700 54M RemRen qtys 2505-5000	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-54M-F	SID700 54M RemRen qtys 5005-7500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-54M-G	SID700 54M RemRen qtys 7505-10000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-54M-H	SID700 54M RemRen qtys 10005-15000	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-54M-I	SID700 54M RemRen qtys 15005-25000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-54M-J	SID700 54M RemRen qtys 25005-1000000	$39.50	14.5%	$33.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-55M-A	SID700 55M RemRen qtys 5-250	$81.00	14.5%	$69.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-55M-B	SID700 55M RemRen qtys 255-750	$74.50	14.5%	$63.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-55M-C	SID700 55M RemRen qtys 755-1500	$71.50	14.5%	$61.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-55M-D	SID700 55M RemRen qtys 1505-2500	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-55M-E	SID700 55M RemRen qtys 2505-5000	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-55M-F	SID700 55M RemRen qtys 5005-7500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-55M-G	SID700 55M RemRen qtys 7505-10000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-55M-H	SID700 55M RemRen qtys 10005-15000	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-55M-I	SID700 55M RemRen qtys 15005-25000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-55M-J	SID700 55M RemRen qtys 25005-1000000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-56M-A	SID700 56M RemRen qtys 5-250	$82.00	14.5%	$70.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-56M-B	SID700 56M RemRen qtys 255-750	$75.50	14.5%	$64.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-56M-C	SID700 56M RemRen qtys 755-1500	$72.50	14.5%	$61.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-56M-D	SID700 56M RemRen qtys 1505-2500	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-56M-E	SID700 56M RemRen qtys 2505-5000	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-56M-F	SID700 56M RemRen qtys 5005-7500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-56M-G	SID700 56M RemRen qtys 7505-10000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-56M-H	SID700 56M RemRen qtys 10005-15000	$48.50	14.5%	$41.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-56M-I	SID700 56M RemRen qtys 15005-25000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-56M-J	SID700 56M RemRen qtys 25005-1000000	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-57M-A	SID700 57M RemRen qtys 5-250	$83.00	14.5%	$70.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-57M-B	SID700 57M RemRen qtys 255-750	$76.50	14.5%	$65.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-57M-C	SID700 57M RemRen qtys 755-1500	$73.50	14.5%	$62.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-57M-D	SID700 57M RemRen qtys 1505-2500	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-57M-E	SID700 57M RemRen qtys 2505-5000	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-57M-F	SID700 57M RemRen qtys 5005-7500	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-57M-G	SID700 57M RemRen qtys 7505-10000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-57M-H	SID700 57M RemRen qtys 10005-15000	$49.50	14.5%	$42.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-57M-I	SID700 57M RemRen qtys 15005-25000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-57M-J	SID700 57M RemRen qtys 25005-1000000	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-58M-A	SID700 58M RemRen qtys 5-250	$84.00	14.5%	$71.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-58M-B	SID700 58M RemRen qtys 255-750	$77.50	14.5%	$66.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-58M-C	SID700 58M RemRen qtys 755-1500	$74.50	14.5%	$63.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-58M-D	SID700 58M RemRen qtys 1505-2500	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-58M-E	SID700 58M RemRen qtys 2505-5000	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-58M-F	SID700 58M RemRen qtys 5005-7500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-58M-G	SID700 58M RemRen qtys 7505-10000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-58M-H	SID700 58M RemRen qtys 10005-15000	$50.50	14.5%	$43.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-58M-I	SID700 58M RemRen qtys 15005-25000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-58M-J	SID700 58M RemRen qtys 25005-1000000	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-59M-A	SID700 59M RemRen qtys 5-250	$85.00	14.5%	$72.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-59M-B	SID700 59M RemRen qtys 255-750	$78.50	14.5%	$67.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-59M-C	SID700 59M RemRen qtys 755-1500	$75.50	14.5%	$64.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-59M-D	SID700 59M RemRen qtys 1505-2500	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-59M-E	SID700 59M RemRen qtys 2505-5000	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-59M-F	SID700 59M RemRen qtys 5005-7500	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-59M-G	SID700 59M RemRen qtys 7505-10000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-59M-H	SID700 59M RemRen qtys 10005-15000	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-59M-I	SID700 59M RemRen qtys 15005-25000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-59M-J	SID700 59M RemRen qtys 25005-1000000	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-5M-A	SID700 5M RemRen qtys 5-250	$10.42	14.5%	$8.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-5M-B	SID700 5M RemRen qtys 255-750	$9.48	14.5%	$8.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID700-RMREN-5M-C	SID700 5M RemRen qtys 755-1500	$9.06	14.5%	$7.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-5M-D	SID700 5M RemRen qtys 1505-2500	$8.44	14.5%	$7.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-5M-E	SID700 5M RemRen qtys 2505-5000	$7.60	14.5%	$6.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-5M-F	SID700 5M RemRen qtys 5005-7500	$6.67	14.5%	$5.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-5M-G	SID700 5M RemRen qtys 7505-10000	$6.04	14.5%	$5.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-5M-H	SID700 5M RemRen qtys 10005-15000	$5.73	14.5%	$4.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-5M-I	SID700 5M RemRen qtys 15005-25000	$5.10	14.5%	$4.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-5M-J	SID700 5M RemRen qtys 25005-1000000	$4.79	14.5%	$4.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-60M-A	SID700 60M RemRen qtys 5-250	$86.00	14.5%	$73.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-60M-B	SID700 60M RemRen qtys 255-750	$78.00	14.5%	$66.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-60M-C	SID700 60M RemRen qtys 755-1500	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-60M-D	SID700 60M RemRen qtys 1505-2500	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-60M-E	SID700 60M RemRen qtys 2505-5000	$60.50	14.5%	$51.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-60M-F	SID700 60M RemRen qtys 5005-7500	$53.50	14.5%	$45.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-60M-G	SID700 60M RemRen qtys 7505-10000	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-60M-H	SID700 60M RemRen qtys 10005-15000	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-60M-I	SID700 60M RemRen qtys 15005-25000	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-60M-J	SID700 60M RemRen qtys 25005-1000000	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-61M-A	SID700 61M RemRen qtys 5-250	$87.00	14.5%	$74.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-61M-B	SID700 61M RemRen qtys 255-750	$79.00	14.5%	$67.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-61M-C	SID700 61M RemRen qtys 755-1500	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-61M-D	SID700 61M RemRen qtys 1505-2500	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-61M-E	SID700 61M RemRen qtys 2505-5000	$61.50	14.5%	$52.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-61M-F	SID700 61M RemRen qtys 5005-7500	$54.50	14.5%	$46.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-61M-G	SID700 61M RemRen qtys 7505-10000	$48.50	14.5%	$41.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-61M-H	SID700 61M RemRen qtys 10005-15000	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-61M-I	SID700 61M RemRen qtys 15005-25000	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-61M-J	SID700 61M RemRen qtys 25005-1000000	$39.50	14.5%	$33.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-62M-A	SID700 62M RemRen qtys 5-250	$88.00	14.5%	$75.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-62M-B	SID700 62M RemRen qtys 255-750	$80.00	14.5%	$68.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-62M-C	SID700 62M RemRen qtys 755-1500	$76.00	14.5%	$64.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-62M-D	SID700 62M RemRen qtys 1505-2500	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-62M-E	SID700 62M RemRen qtys 2505-5000	$62.50	14.5%	$53.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-62M-F	SID700 62M RemRen qtys 5005-7500	$55.50	14.5%	$47.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-62M-G	SID700 62M RemRen qtys 7505-10000	$49.50	14.5%	$42.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-62M-H	SID700 62M RemRen qtys 10005-15000	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-62M-I	SID700 62M RemRen qtys 15005-25000	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-62M-J	SID700 62M RemRen qtys 25005-1000000	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-63M-A	SID700 63M RemRen qtys 5-250	$89.00	14.5%	$76.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-63M-B	SID700 63M RemRen qtys 255-750	$81.00	14.5%	$69.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-63M-C	SID700 63M RemRen qtys 755-1500	$77.00	14.5%	$65.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-63M-D	SID700 63M RemRen qtys 1505-2500	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-63M-E	SID700 63M RemRen qtys 2505-5000	$63.50	14.5%	$54.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-63M-F	SID700 63M RemRen qtys 5005-7500	$56.50	14.5%	$48.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-63M-G	SID700 63M RemRen qtys 7505-10000	$50.50	14.5%	$43.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-63M-H	SID700 63M RemRen qtys 10005-15000	$48.50	14.5%	$41.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-63M-I	SID700 63M RemRen qtys 15005-25000	$44.50	14.5%	$38.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-63M-J	SID700 63M RemRen qtys 25005-1000000	$41.50	14.5%	$35.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-64M-A	SID700 64M RemRen qtys 5-250	$90.00	14.5%	$76.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-64M-B	SID700 64M RemRen qtys 255-750	$82.00	14.5%	$70.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-64M-C	SID700 64M RemRen qtys 755-1500	$78.00	14.5%	$66.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-64M-D	SID700 64M RemRen qtys 1505-2500	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-64M-E	SID700 64M RemRen qtys 2505-5000	$64.50	14.5%	$55.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-64M-F	SID700 64M RemRen qtys 5005-7500	$56.50	14.5%	$48.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-64M-G	SID700 64M RemRen qtys 7505-10000	$51.50	14.5%	$44.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-64M-H	SID700 64M RemRen qtys 10005-15000	$49.50	14.5%	$42.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-64M-I	SID700 64M RemRen qtys 15005-25000	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-64M-J	SID700 64M RemRen qtys 25005-1000000	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-65M-A	SID700 65M RemRen qtys 5-250	$91.00	14.5%	$77.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-65M-B	SID700 65M RemRen qtys 255-750	$83.00	14.5%	$70.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-65M-C	SID700 65M RemRen qtys 755-1500	$79.00	14.5%	$67.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-65M-D	SID700 65M RemRen qtys 1505-2500	$73.00	14.5%	$62.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-65M-E	SID700 65M RemRen qtys 2505-5000	$65.50	14.5%	$56.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-65M-F	SID700 65M RemRen qtys 5005-7500	$57.50	14.5%	$49.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-65M-G	SID700 65M RemRen qtys 7505-10000	$52.50	14.5%	$44.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-65M-H	SID700 65M RemRen qtys 10005-15000	$50.50	14.5%	$43.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-65M-I	SID700 65M RemRen qtys 15005-25000	$46.50	14.5%	$39.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-65M-J	SID700 65M RemRen qtys 25005-1000000	$43.50	14.5%	$37.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-6M-A	SID700 6M RemRen qtys 5-250	$12.50	14.5%	$10.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-6M-B	SID700 6M RemRen qtys 255-750	$11.38	14.5%	$9.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-6M-C	SID700 6M RemRen qtys 755-1500	$10.88	14.5%	$9.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-6M-D	SID700 6M RemRen qtys 1505-2500	$10.13	14.5%	$8.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-6M-E	SID700 6M RemRen qtys 2505-5000	$9.13	14.5%	$7.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-6M-F	SID700 6M RemRen qtys 5005-7500	$8.00	14.5%	$6.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-6M-G	SID700 6M RemRen qtys 7505-10000	$7.25	14.5%	$6.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-6M-H	SID700 6M RemRen qtys 10005-15000	$6.88	14.5%	$5.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-6M-I	SID700 6M RemRen qtys 15005-25000	$6.13	14.5%	$5.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-6M-J	SID700 6M RemRen qtys 25005-1000000	$5.75	14.5%	$4.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-7M-A	SID700 7M RemRen qtys 5-250	$14.58	14.5%	$12.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-7M-B	SID700 7M RemRen qtys 255-750	$13.27	14.5%	$11.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-7M-C	SID700 7M RemRen qtys 755-1500	$12.69	14.5%	$10.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-7M-D	SID700 7M RemRen qtys 1505-2500	$11.81	14.5%	$10.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-7M-E	SID700 7M RemRen qtys 2505-5000	$10.65	14.5%	$9.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-7M-F	SID700 7M RemRen qtys 5005-7500	$9.33	14.5%	$7.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-7M-G	SID700 7M RemRen qtys 7505-10000	$8.46	14.5%	$7.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-7M-H	SID700 7M RemRen qtys 10005-15000	$8.02	14.5%	$6.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-7M-I	SID700 7M RemRen qtys 15005-25000	$7.15	14.5%	$6.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-7M-J	SID700 7M RemRen qtys 25005-1000000	$6.71	14.5%	$5.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-8M-A	SID700 8M RemRen qtys 5-250	$16.67	14.5%	$14.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-8M-B	SID700 8M RemRen qtys 255-750	$15.17	14.5%	$12.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-8M-C	SID700 8M RemRen qtys 755-1500	$14.50	14.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-8M-D	SID700 8M RemRen qtys 1505-2500	$13.50	14.5%	$11.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-8M-E	SID700 8M RemRen qtys 2505-5000	$12.17	14.5%	$10.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID700-RMREN-8M-F	SID700 8M RemRen qtys 5005-7500	$10.67	14.5%	$9.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-8M-G	SID700 8M RemRen qtys 7505-10000	$9.67	14.5%	$8.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-8M-H	SID700 8M RemRen qtys 10005-15000	$9.17	14.5%	$7.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-8M-I	SID700 8M RemRen qtys 15005-25000	$8.17	14.5%	$6.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-8M-J	SID700 8M RemRen qtys 25005-1000000	$7.67	14.5%	$6.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-9M-A	SID700 9M RemRen qtys 5-250	$18.75	14.5%	$16.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-9M-B	SID700 9M RemRen qtys 255-750	$17.06	14.5%	$14.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-9M-C	SID700 9M RemRen qtys 755-1500	$16.31	14.5%	$13.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-9M-D	SID700 9M RemRen qtys 1505-2500	$15.19	14.5%	$12.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-9M-E	SID700 9M RemRen qtys 2505-5000	$13.69	14.5%	$11.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-9M-F	SID700 9M RemRen qtys 5005-7500	$12.00	14.5%	$10.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-9M-G	SID700 9M RemRen qtys 7505-10000	$10.88	14.5%	$9.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-9M-H	SID700 9M RemRen qtys 10005-15000	$10.31	14.5%	$8.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-9M-I	SID700 9M RemRen qtys 15005-25000	$9.19	14.5%	$7.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID700-RMREN-9M-J	SID700 9M RemRen qtys 25005-1000000	$8.63	14.5%	$7.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-10	RSA SecurID Authenticator SID800 (24 months) 10 Pack	$600.00	14.5%	$513.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-100	RSA SecurID Authenticator SID800 (24 months) 100 Pack	$6,000.00	14.5%	$5,130.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-25	RSA SecurID Authenticator SID800 (24 months) 25 Pack	$1,500.00	14.5%	$1,282.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-250	RSA SecurID Authenticator SID800 (24 months) 250 Pack	$15,000.00	14.5%	$12,825.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-5	RSA SecurID Authenticator SID800 (24 months) 5 Pack	$300.00	14.5%	$256.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-50	RSA SecurID Authenticator SID800 (24 months) 50 Pack	$3,000.00	14.5%	$2,565.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-A	SID800-6-60-24 per user qtys 255-750	$54.50	14.5%	$46.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-B	SID800-6-60-24 per user qtys 755-1500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-C	SID800-6-60-24 per user qtys 1505-2500	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-D	SID800-6-60-24 per user qtys 2505-5000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-E	SID800-6-60-24 per user qtys 5005-7500	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-F	SID800-6-60-24 per user qtys 7505-10000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-G	SID800-6-60-24 per user qtys 10005-15000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-H	SID800-6-60-24 per user qtys 15005-25000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-24-I	SID800-6-60-24 per user qtys 25005-1,000,000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-10	RSA SecurID Authenticator SID800 (36 months) 10 Pack	$745.00	14.5%	$636.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-100	RSA SecurID Authenticator SID800 (36 months) 100 Pack	$7,450.00	14.5%	$6,369.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-25	RSA SecurID Authenticator SID800 (36 months) 25 Pack	$1,862.50	14.5%	$1,592.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-250	RSA SecurID Authenticator SID800 (36 months) 250 Pack	$18,625.00	14.5%	$15,924.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-5	RSA SecurID Authenticator SID800 (36 months) 5 Pack	$372.50	14.5%	$318.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-50	RSA SecurID Authenticator SID800 (36 months) 50 Pack	$3,725.00	14.5%	$3,184.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-A	SID800-6-60-36 per user qtys 255-750	$67.50	14.5%	$57.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-B	SID800-6-60-36 per user qtys 755-1500	$64.50	14.5%	$55.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-C	SID800-6-60-36 per user qtys 1505-2500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-D	SID800-6-60-36 per user qtys 2505-5000	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-E	SID800-6-60-36 per user qtys 5005-7500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-F	SID800-6-60-36 per user qtys 7505-10000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-G	SID800-6-60-36 per user qtys 10005-15000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-H	SID800-6-60-36 per user qtys 15005-25000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-36-I	SID800-6-60-36 per user qtys 25005-1,000,000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-10	RSA SecurID Authenticator SID800 (48 months) 10 Pack	$890.00	14.5%	$760.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-100	RSA SecurID Authenticator SID800 (48 months) 100 Pack	$8,900.00	14.5%	$7,609.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-25	RSA SecurID Authenticator SID800 (48 months) 25 Pack	$2,225.00	14.5%	$1,902.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-250	RSA SecurID Authenticator SID800 (48 months) 250 Pack	$22,250.00	14.5%	$19,023.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-5	RSA SecurID Authenticator SID800 (48 months) 5 Pack	$445.00	14.5%	$380.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-50	RSA SecurID Authenticator SID800 (48 months) 50 Pack	$4,450.00	14.5%	$3,804.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-A	SID800-6-60-48 per user qtys 255-750	$81.00	14.5%	$69.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-B	SID800-6-60-48 per user qtys 755-1500	$77.00	14.5%	$65.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-C	SID800-6-60-48 per user qtys 1505-2500	$73.00	14.5%	$62.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-D	SID800-6-60-48 per user qtys 2505-5000	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-E	SID800-6-60-48 per user qtys 5005-7500	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-F	SID800-6-60-48 per user qtys 7505-10000	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-G	SID800-6-60-48 per user qtys 10005-15000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-H	SID800-6-60-48 per user qtys 15005-25000	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-48-I	SID800-6-60-48 per user qtys 25005-1,000,000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-10	RSA SecurID Authenticator SID800 (60 months) 10 Pack	$1,030.00	14.5%	$880.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-100	RSA SecurID Authenticator SID800 (60 months) 100 Pack	$10,300.00	14.5%	$8,806.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-25	RSA SecurID Authenticator SID800 (60 months) 25 Pack	$2,575.00	14.5%	$2,201.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-250	RSA SecurID Authenticator SID800 (60 months) 250 Pack	$25,750.00	14.5%	$22,016.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-5	RSA SecurID Authenticator SID800 (60 months) 5 Pack	$515.00	14.5%	$440.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-50	RSA SecurID Authenticator SID800 (60 months) 50 Pack	$5,150.00	14.5%	$4,403.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-A	SID800-6-60-60 per user qtys 255-750	$93.00	14.5%	$79.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-B	SID800-6-60-60 per user qtys 755-1500	$88.50	14.5%	$75.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-C	SID800-6-60-60 per user qtys 1505-2500	$84.00	14.5%	$71.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-D	SID800-6-60-60 per user qtys 2505-5000	$79.00	14.5%	$67.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-E	SID800-6-60-60 per user qtys 5005-7500	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-F	SID800-6-60-60 per user qtys 7505-10000	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-G	SID800-6-60-60 per user qtys 10005-15000	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-H	SID800-6-60-60 per user qtys 15005-25000	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-6-60-60-I	SID800-6-60-60 per user qtys 25005-1,000,000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-10M-A	SID800 10M RemRen qtys 5-250	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-10M-B	SID800 10M RemRen qtys 255-750	$22.71	14.5%	$19.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-10M-C	SID800 10M RemRen qtys 755-1500	$21.67	14.5%	$18.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-10M-D	SID800 10M RemRen qtys 1505-2500	$20.42	14.5%	$17.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-10M-E	SID800 10M RemRen qtys 2505-5000	$19.58	14.5%	$16.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-10M-F	SID800 10M RemRen qtys 5005-7500	$18.33	14.5%	$15.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-10M-G	SID800 10M RemRen qtys 7505-10000	$17.08	14.5%	$14.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-10M-H	SID800 10M RemRen qtys 10005-15000	$15.83	14.5%	$13.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-10M-I	SID800 10M RemRen qtys 15005-25000	$14.58	14.5%	$12.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-10M-J	SID800 10M RemRen qtys 25005-1000000	$13.33	14.5%	$11.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-11M-A	SID800 11M RemRen qtys 5-250	$27.50	14.5%	$23.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-11M-B	SID800 11M RemRen qtys 255-750	$24.98	14.5%	$21.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-11M-C	SID800 11M RemRen qtys 755-1500	$23.83	14.5%	$20.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-11M-D	SID800 11M RemRen qtys 1505-2500	$22.46	14.5%	$19.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-11M-E	SID800 11M RemRen qtys 2505-5000	$21.54	14.5%	$18.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-11M-F	SID800 11M RemRen qtys 5005-7500	$20.17	14.5%	$17.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-11M-G	SID800 11M RemRen qtys 7505-10000	$18.79	14.5%	$16.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-11M-H	SID800 11M RemRen qtys 10005-15000	$17.42	14.5%	$14.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID800-RMREN-11M-I	SID800 11M RemRen qtys 15005-25000	$16.04	14.5%	$13.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-11M-J	SID800 11M RemRen qtys 25005-1000000	$14.67	14.5%	$12.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-12M-A	SID800 12M RemRen qtys 5-250	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-12M-B	SID800 12M RemRen qtys 255-750	$27.25	14.5%	$23.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-12M-C	SID800 12M RemRen qtys 755-1500	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-12M-D	SID800 12M RemRen qtys 1505-2500	$24.50	14.5%	$20.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-12M-E	SID800 12M RemRen qtys 2505-5000	$23.50	14.5%	$20.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-12M-F	SID800 12M RemRen qtys 5005-7500	$22.00	14.5%	$18.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-12M-G	SID800 12M RemRen qtys 7505-10000	$20.50	14.5%	$17.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-12M-H	SID800 12M RemRen qtys 10005-15000	$19.00	14.5%	$16.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-12M-I	SID800 12M RemRen qtys 15005-25000	$17.50	14.5%	$14.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-12M-J	SID800 12M RemRen qtys 25005-1000000	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-13M-A	SID800 13M RemRen qtys 5-250	$32.50	14.5%	$27.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-13M-B	SID800 13M RemRen qtys 255-750	$29.52	14.5%	$25.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-13M-C	SID800 13M RemRen qtys 755-1500	$28.17	14.5%	$24.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-13M-D	SID800 13M RemRen qtys 1505-2500	$26.54	14.5%	$22.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-13M-E	SID800 13M RemRen qtys 2505-5000	$25.46	14.5%	$21.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-13M-F	SID800 13M RemRen qtys 5005-7500	$23.83	14.5%	$20.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-13M-G	SID800 13M RemRen qtys 7505-10000	$22.21	14.5%	$18.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-13M-H	SID800 13M RemRen qtys 10005-15000	$20.58	14.5%	$17.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-13M-I	SID800 13M RemRen qtys 15005-25000	$18.96	14.5%	$16.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-13M-J	SID800 13M RemRen qtys 25005-1000000	$17.33	14.5%	$14.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-14M-A	SID800 14M RemRen qtys 5-250	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-14M-B	SID800 14M RemRen qtys 255-750	$31.79	14.5%	$27.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-14M-C	SID800 14M RemRen qtys 755-1500	$30.33	14.5%	$25.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-14M-D	SID800 14M RemRen qtys 1505-2500	$28.58	14.5%	$24.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-14M-E	SID800 14M RemRen qtys 2505-5000	$27.42	14.5%	$23.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-14M-F	SID800 14M RemRen qtys 5005-7500	$25.67	14.5%	$21.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-14M-G	SID800 14M RemRen qtys 7505-10000	$23.92	14.5%	$20.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-14M-H	SID800 14M RemRen qtys 10005-15000	$22.17	14.5%	$18.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-14M-I	SID800 14M RemRen qtys 15005-25000	$20.42	14.5%	$17.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-14M-J	SID800 14M RemRen qtys 25005-1000000	$18.67	14.5%	$15.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-15M-A	SID800 15M RemRen qtys 5-250	$37.50	14.5%	$32.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-15M-B	SID800 15M RemRen qtys 255-750	$34.06	14.5%	$29.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-15M-C	SID800 15M RemRen qtys 755-1500	$32.50	14.5%	$27.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-15M-D	SID800 15M RemRen qtys 1505-2500	$30.63	14.5%	$26.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-15M-E	SID800 15M RemRen qtys 2505-5000	$29.38	14.5%	$25.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-15M-F	SID800 15M RemRen qtys 5005-7500	$27.50	14.5%	$23.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-15M-G	SID800 15M RemRen qtys 7505-10000	$25.63	14.5%	$21.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-15M-H	SID800 15M RemRen qtys 10005-15000	$23.75	14.5%	$20.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-15M-I	SID800 15M RemRen qtys 15005-25000	$21.88	14.5%	$18.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-15M-J	SID800 15M RemRen qtys 25005-1000000	$20.00	14.5%	$17.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-16M-A	SID800 16M RemRen qtys 5-250	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-16M-B	SID800 16M RemRen qtys 255-750	$36.33	14.5%	$31.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-16M-C	SID800 16M RemRen qtys 755-1500	$34.67	14.5%	$29.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-16M-D	SID800 16M RemRen qtys 1505-2500	$32.67	14.5%	$27.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-16M-E	SID800 16M RemRen qtys 2505-5000	$31.33	14.5%	$26.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-16M-F	SID800 16M RemRen qtys 5005-7500	$29.33	14.5%	$25.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-16M-G	SID800 16M RemRen qtys 7505-10000	$27.33	14.5%	$23.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-16M-H	SID800 16M RemRen qtys 10005-15000	$25.33	14.5%	$21.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-16M-I	SID800 16M RemRen qtys 15005-25000	$23.33	14.5%	$19.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-16M-J	SID800 16M RemRen qtys 25005-1000000	$21.33	14.5%	$18.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-17M-A	SID800 17M RemRen qtys 5-250	$42.50	14.5%	$36.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-17M-B	SID800 17M RemRen qtys 255-750	$38.60	14.5%	$33.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-17M-C	SID800 17M RemRen qtys 755-1500	$36.83	14.5%	$31.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-17M-D	SID800 17M RemRen qtys 1505-2500	$34.71	14.5%	$29.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-17M-E	SID800 17M RemRen qtys 2505-5000	$33.29	14.5%	$28.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-17M-F	SID800 17M RemRen qtys 5005-7500	$31.17	14.5%	$26.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-17M-G	SID800 17M RemRen qtys 7505-10000	$29.04	14.5%	$24.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-17M-H	SID800 17M RemRen qtys 10005-15000	$26.92	14.5%	$23.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-17M-I	SID800 17M RemRen qtys 15005-25000	$24.79	14.5%	$21.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-17M-J	SID800 17M RemRen qtys 25005-1000000	$22.67	14.5%	$19.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-18M-A	SID800 18M RemRen qtys 5-250	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-18M-B	SID800 18M RemRen qtys 255-750	$40.88	14.5%	$34.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-18M-C	SID800 18M RemRen qtys 755-1500	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-18M-D	SID800 18M RemRen qtys 1505-2500	$36.75	14.5%	$31.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-18M-E	SID800 18M RemRen qtys 2505-5000	$35.25	14.5%	$30.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-18M-F	SID800 18M RemRen qtys 5005-7500	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-18M-G	SID800 18M RemRen qtys 7505-10000	$30.75	14.5%	$26.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-18M-H	SID800 18M RemRen qtys 10005-15000	$28.50	14.5%	$24.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-18M-I	SID800 18M RemRen qtys 15005-25000	$26.25	14.5%	$22.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-18M-J	SID800 18M RemRen qtys 25005-1000000	$24.00	14.5%	$20.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-19M-A	SID800 19M RemRen qtys 5-250	$47.50	14.5%	$40.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-19M-B	SID800 19M RemRen qtys 255-750	$43.15	14.5%	$36.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-19M-C	SID800 19M RemRen qtys 755-1500	$41.17	14.5%	$35.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-19M-D	SID800 19M RemRen qtys 1505-2500	$38.79	14.5%	$33.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-19M-E	SID800 19M RemRen qtys 2505-5000	$37.21	14.5%	$31.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-19M-F	SID800 19M RemRen qtys 5005-7500	$34.83	14.5%	$29.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-19M-G	SID800 19M RemRen qtys 7505-10000	$32.46	14.5%	$27.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-19M-H	SID800 19M RemRen qtys 10005-15000	$30.08	14.5%	$25.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-19M-I	SID800 19M RemRen qtys 15005-25000	$27.71	14.5%	$23.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-19M-J	SID800 19M RemRen qtys 25005-1000000	$25.33	14.5%	$21.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-1M-A	SID800 1M RemRen qtys 5-250	$2.50	14.5%	$2.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-1M-B	SID800 1M RemRen qtys 255-750	$2.27	14.5%	$1.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-1M-C	SID800 1M RemRen qtys 755-1500	$2.17	14.5%	$1.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-1M-D	SID800 1M RemRen qtys 1505-2500	$2.04	14.5%	$1.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-1M-E	SID800 1M RemRen qtys 2505-5000	$1.96	14.5%	$1.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-1M-F	SID800 1M RemRen qtys 5005-7500	$1.83	14.5%	$1.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-1M-G	SID800 1M RemRen qtys 7505-10000	$1.71	14.5%	$1.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-1M-H	SID800 1M RemRen qtys 10005-15000	$1.58	14.5%	$1.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-1M-I	SID800 1M RemRen qtys 15005-25000	$1.46	14.5%	$1.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-1M-J	SID800 1M RemRen qtys 25005-1000000	$1.33	14.5%	$1.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-20M-A	SID800 20M RemRen qtys 5-250	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID800-RMREN-20M-B	SID800 20M RemRen qtys 255-750	$45.42	14.5%	$38.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-20M-C	SID800 20M RemRen qtys 755-1500	$43.33	14.5%	$37.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-20M-D	SID800 20M RemRen qtys 1505-2500	$40.83	14.5%	$34.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-20M-E	SID800 20M RemRen qtys 2505-5000	$39.17	14.5%	$33.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-20M-F	SID800 20M RemRen qtys 5005-7500	$36.67	14.5%	$31.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-20M-G	SID800 20M RemRen qtys 7505-10000	$34.17	14.5%	$29.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-20M-H	SID800 20M RemRen qtys 10005-15000	$31.67	14.5%	$27.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-20M-I	SID800 20M RemRen qtys 15005-25000	$29.17	14.5%	$24.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-20M-J	SID800 20M RemRen qtys 25005-1000000	$26.67	14.5%	$22.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-21M-A	SID800 21M RemRen qtys 5-250	$52.50	14.5%	$44.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-21M-B	SID800 21M RemRen qtys 255-750	$47.69	14.5%	$40.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-21M-C	SID800 21M RemRen qtys 755-1500	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-21M-D	SID800 21M RemRen qtys 1505-2500	$42.88	14.5%	$36.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-21M-E	SID800 21M RemRen qtys 2505-5000	$41.13	14.5%	$35.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-21M-F	SID800 21M RemRen qtys 5005-7500	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-21M-G	SID800 21M RemRen qtys 7505-10000	$35.88	14.5%	$30.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-21M-H	SID800 21M RemRen qtys 10005-15000	$33.25	14.5%	$28.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-21M-I	SID800 21M RemRen qtys 15005-25000	$30.63	14.5%	$26.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-21M-J	SID800 21M RemRen qtys 25005-1000000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-22M-A	SID800 Remed Renew No Ship 22Mo qty 5 - 250	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-22M-B	SID800 Remed Renew No Ship 22Mo qty 255 - 750	$49.96	14.5%	$42.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-22M-C	SID800 Remed Renew No Ship 22Mo qty 755 - 1500	$47.67	14.5%	$40.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-22M-D	SID800 Remed Renew No Ship 22Mo qty 1505 - 2500	$44.92	14.5%	$38.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-22M-E	SID800 Remed Renew No Ship 22Mo qty 2505 - 5000	$43.08	14.5%	$36.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-22M-F	SID800 Remed Renew No Ship 22Mo qty 5005 - 7500	$40.33	14.5%	$34.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-22M-G	SID800 Remed Renew No Ship 22Mo qty 7505 - 10000	$37.58	14.5%	$32.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-22M-H	SID800 Remed Renew No Ship 22Mo qty 10005 - 15000	$34.83	14.5%	$29.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-22M-I	SID800 Remed Renew No Ship 22Mo qty 15005 - 25000	$32.08	14.5%	$27.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-22M-J	SID800 Remed Renew No Ship 22Mo qty 25005 - 1000000	$29.33	14.5%	$25.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-23M-A	SID800 Remed Renew No Ship 23Mo qty 5 - 250	$57.50	14.5%	$49.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-23M-B	SID800 Remed Renew No Ship 23Mo qty 255 - 750	$52.23	14.5%	$44.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-23M-C	SID800 Remed Renew No Ship 23Mo qty 755 - 1500	$49.83	14.5%	$42.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-23M-D	SID800 Remed Renew No Ship 23Mo qty 1505 - 2500	$46.96	14.5%	$40.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-23M-E	SID800 Remed Renew No Ship 23Mo qty 2505 - 5000	$45.04	14.5%	$38.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-23M-F	SID800 Remed Renew No Ship 23Mo qty 5005 - 7500	$42.17	14.5%	$36.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-23M-G	SID800 Remed Renew No Ship 23Mo qty 7505 - 10000	$39.29	14.5%	$33.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-23M-H	SID800 Remed Renew No Ship 23Mo qty 10005 - 15000	$36.42	14.5%	$31.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-23M-I	SID800 Remed Renew No Ship 23Mo qty 15005 - 25000	$33.54	14.5%	$28.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-23M-J	SID800 Remed Renew No Ship 23Mo qty 25005 - 1000000	$30.67	14.5%	$26.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-24M-A	SID800 Remed Renew No Ship 24Mo qty 5 - 250	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-24M-B	SID800 Remed Renew No Ship 24Mo qty 255 - 750	$54.50	14.5%	$46.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-24M-C	SID800 Remed Renew No Ship 24Mo qty 755 - 1500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-24M-D	SID800 Remed Renew No Ship 24Mo qty 1505 - 2500	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-24M-E	SID800 Remed Renew No Ship 24Mo qty 2505 - 5000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-24M-F	SID800 Remed Renew No Ship 24Mo qty 5005 - 7500	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-24M-G	SID800 Remed Renew No Ship 24Mo qty 7505 - 10000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-24M-H	SID800 Remed Renew No Ship 24Mo qty 10005 - 15000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-24M-I	SID800 Remed Renew No Ship 24Mo qty 15005 - 25000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-24M-J	SID800 Remed Renew No Ship 24Mo qty 25005 - 1000000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-25M-A	SID800 Remed Renew No Ship 25Mo qty 5 - 250	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-25M-B	SID800 Remed Renew No Ship 25Mo qty 255 - 750	$55.50	14.5%	$47.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-25M-C	SID800 Remed Renew No Ship 25Mo qty 755 - 1500	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-25M-D	SID800 Remed Renew No Ship 25Mo qty 1505 - 2500	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-25M-E	SID800 Remed Renew No Ship 25Mo qty 2505 - 5000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-25M-F	SID800 Remed Renew No Ship 25Mo qty 5005 - 7500	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-25M-G	SID800 Remed Renew No Ship 25Mo qty 7505 - 10000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-25M-H	SID800 Remed Renew No Ship 25Mo qty 10005 - 15000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-25M-I	SID800 Remed Renew No Ship 25Mo qty 15005 - 25000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-25M-J	SID800 Remed Renew No Ship 25Mo qty 25005 - 1000000	$33.00	14.5%	$28.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-26M-A	SID800 Remed Renew No Ship 26Mo qty 5 - 250	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-26M-B	SID800 Remed Renew No Ship 26Mo qty 255 - 750	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-26M-C	SID800 Remed Renew No Ship 26Mo qty 755 - 1500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-26M-D	SID800 Remed Renew No Ship 26Mo qty 1505 - 2500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-26M-E	SID800 Remed Renew No Ship 26Mo qty 2505 - 5000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-26M-F	SID800 Remed Renew No Ship 26Mo qty 5005 - 7500	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-26M-G	SID800 Remed Renew No Ship 26Mo qty 7505 - 10000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-26M-H	SID800 Remed Renew No Ship 26Mo qty 10005 - 15000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-26M-I	SID800 Remed Renew No Ship 26Mo qty 15005 - 25000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-26M-J	SID800 Remed Renew No Ship 26Mo qty 25005 - 1000000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-27M-A	SID800 Remed Renew No Ship 27Mo qty 5 - 250	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-27M-B	SID800 Remed Renew No Ship 27Mo qty 255 - 750	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-27M-C	SID800 Remed Renew No Ship 27Mo qty 755 - 1500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-27M-D	SID800 Remed Renew No Ship 27Mo qty 1505 - 2500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-27M-E	SID800 Remed Renew No Ship 27Mo qty 2505 - 5000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-27M-F	SID800 Remed Renew No Ship 27Mo qty 5005 - 7500	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-27M-G	SID800 Remed Renew No Ship 27Mo qty 7505 - 10000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-27M-H	SID800 Remed Renew No Ship 27Mo qty 10005 - 15000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-27M-I	SID800 Remed Renew No Ship 27Mo qty 15005 - 25000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-27M-J	SID800 Remed Renew No Ship 27Mo qty 25005 - 1000000	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-28M-A	SID800 Remed Renew No Ship 28Mo qty 5 - 250	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-28M-B	SID800 Remed Renew No Ship 28Mo qty 255 - 750	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-28M-C	SID800 Remed Renew No Ship 28Mo qty 755 - 1500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-28M-D	SID800 Remed Renew No Ship 28Mo qty 1505 - 2500	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-28M-E	SID800 Remed Renew No Ship 28Mo qty 2505 - 5000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-28M-F	SID800 Remed Renew No Ship 28Mo qty 5005 - 7500	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-28M-G	SID800 Remed Renew No Ship 28Mo qty 7505 - 10000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-28M-H	SID800 Remed Renew No Ship 28Mo qty 10005 - 15000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-28M-I	SID800 Remed Renew No Ship 28Mo qty 15005 - 25000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-28M-J	SID800 Remed Renew No Ship 28Mo qty 25005 - 1000000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-29M-A	SID800 Remed Renew No Ship 29Mo qty 5 - 250	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-29M-B	SID800 Remed Renew No Ship 29Mo qty 255 - 750	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-29M-C	SID800 Remed Renew No Ship 29Mo qty 755 - 1500	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-29M-D	SID800 Remed Renew No Ship 29Mo qty 1505 - 2500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID800-RMREN-29M-E	SID800 Remed Renew No Ship 29Mo qty 2505 - 5000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-29M-F	SID800 Remed Renew No Ship 29Mo qty 5005 - 7500	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-29M-G	SID800 Remed Renew No Ship 29Mo qty 7505 - 10000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-29M-H	SID800 Remed Renew No Ship 29Mo qty 10005 - 15000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-29M-I	SID800 Remed Renew No Ship 29Mo qty 15005 - 25000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-29M-J	SID800 Remed Renew No Ship 29Mo qty 25005 - 1000000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-2M-A	SID800 2M RemRen qtys 5-250	$5.00	14.5%	$4.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-2M-B	SID800 2M RemRen qtys 255-750	$4.54	14.5%	$3.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-2M-C	SID800 2M RemRen qtys 755-1500	$4.33	14.5%	$3.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-2M-D	SID800 2M RemRen qtys 1505-2500	$4.08	14.5%	$3.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-2M-E	SID800 2M RemRen qtys 2505-5000	$3.92	14.5%	$3.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-2M-F	SID800 2M RemRen qtys 5005-7500	$3.67	14.5%	$3.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-2M-G	SID800 2M RemRen qtys 7505-10000	$3.42	14.5%	$2.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-2M-H	SID800 2M RemRen qtys 10005-15000	$3.17	14.5%	$2.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-2M-I	SID800 2M RemRen qtys 15005-25000	$2.92	14.5%	$2.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-2M-J	SID800 2M RemRen qtys 25005-1000000	$2.67	14.5%	$2.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-30M-A	SID800 Remed Renew No Ship 30Mo qty 5 - 250	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-30M-B	SID800 Remed Renew No Ship 30Mo qty 255 - 750	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-30M-C	SID800 Remed Renew No Ship 30Mo qty 755 - 1500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-30M-D	SID800 Remed Renew No Ship 30Mo qty 1505 - 2500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-30M-E	SID800 Remed Renew No Ship 30Mo qty 2505 - 5000	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-30M-F	SID800 Remed Renew No Ship 30Mo qty 5005 - 7500	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-30M-G	SID800 Remed Renew No Ship 30Mo qty 7505 - 10000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-30M-H	SID800 Remed Renew No Ship 30Mo qty 10005 - 15000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-30M-I	SID800 Remed Renew No Ship 30Mo qty 15005 - 25000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-30M-J	SID800 Remed Renew No Ship 30Mo qty 25005 - 1000000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-31M-A	SID800 Remed Renew No Ship 31Mo qty 5 - 250	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-31M-B	SID800 Remed Renew No Ship 31Mo qty 255 - 750	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-31M-C	SID800 Remed Renew No Ship 31Mo qty 755 - 1500	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-31M-D	SID800 Remed Renew No Ship 31Mo qty 1505 - 2500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-31M-E	SID800 Remed Renew No Ship 31Mo qty 2505 - 5000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-31M-F	SID800 Remed Renew No Ship 31Mo qty 5005 - 7500	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-31M-G	SID800 Remed Renew No Ship 31Mo qty 7505 - 10000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-31M-H	SID800 Remed Renew No Ship 31Mo qty 10005 - 15000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-31M-I	SID800 Remed Renew No Ship 31Mo qty 15005 - 25000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-31M-J	SID800 Remed Renew No Ship 31Mo qty 25005 - 1000000	$39.00	14.5%	$33.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-32M-A	SID800 Remed Renew No Ship 32Mo qty 5 - 250	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-32M-B	SID800 Remed Renew No Ship 32Mo qty 255 - 750	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-32M-C	SID800 Remed Renew No Ship 32Mo qty 755 - 1500	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-32M-D	SID800 Remed Renew No Ship 32Mo qty 1505 - 2500	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-32M-E	SID800 Remed Renew No Ship 32Mo qty 2505 - 5000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-32M-F	SID800 Remed Renew No Ship 32Mo qty 5005 - 7500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-32M-G	SID800 Remed Renew No Ship 32Mo qty 7505 - 10000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-32M-H	SID800 Remed Renew No Ship 32Mo qty 10005 - 15000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-32M-I	SID800 Remed Renew No Ship 32Mo qty 15005 - 25000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-32M-J	SID800 Remed Renew No Ship 32Mo qty 25005 - 1000000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-33M-A	SID800 Remed Renew No Ship 33Mo qty 5 - 250	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-33M-B	SID800 Remed Renew No Ship 33Mo qty 255 - 750	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-33M-C	SID800 Remed Renew No Ship 33Mo qty 755 - 1500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-33M-D	SID800 Remed Renew No Ship 33Mo qty 1505 - 2500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-33M-E	SID800 Remed Renew No Ship 33Mo qty 2505 - 5000	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-33M-F	SID800 Remed Renew No Ship 33Mo qty 5005 - 7500	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-33M-G	SID800 Remed Renew No Ship 33Mo qty 7505 - 10000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-33M-H	SID800 Remed Renew No Ship 33Mo qty 10005 - 15000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-33M-I	SID800 Remed Renew No Ship 33Mo qty 15005 - 25000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-33M-J	SID800 Remed Renew No Ship 33Mo qty 25005 - 1000000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-34M-A	SID800 Remed Renew No Ship 34Mo qty 5 - 250	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-34M-B	SID800 Remed Renew No Ship 34Mo qty 255 - 750	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-34M-C	SID800 Remed Renew No Ship 34Mo qty 755 - 1500	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-34M-D	SID800 Remed Renew No Ship 34Mo qty 1505 - 2500	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-34M-E	SID800 Remed Renew No Ship 34Mo qty 2505 - 5000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-34M-F	SID800 Remed Renew No Ship 34Mo qty 5005 - 7500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-34M-G	SID800 Remed Renew No Ship 34Mo qty 7505 - 10000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-34M-H	SID800 Remed Renew No Ship 34Mo qty 10005 - 15000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-34M-I	SID800 Remed Renew No Ship 34Mo qty 15005 - 25000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-34M-J	SID800 Remed Renew No Ship 34Mo qty 25005 - 1000000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-35M-A	SID800 Remed Renew No Ship 35Mo qty 5 - 250	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-35M-B	SID800 Remed Renew No Ship 35Mo qty 255 - 750	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-35M-C	SID800 Remed Renew No Ship 35Mo qty 755 - 1500	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-35M-D	SID800 Remed Renew No Ship 35Mo qty 1505 - 2500	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-35M-E	SID800 Remed Renew No Ship 35Mo qty 2505 - 5000	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-35M-F	SID800 Remed Renew No Ship 35Mo qty 5005 - 7500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-35M-G	SID800 Remed Renew No Ship 35Mo qty 7505 - 10000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-35M-H	SID800 Remed Renew No Ship 35Mo qty 10005 - 15000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-35M-I	SID800 Remed Renew No Ship 35Mo qty 15005 - 25000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-35M-J	SID800 Remed Renew No Ship 35Mo qty 25005 - 1000000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-36M-A	SID800 Remed Renew No Ship 36Mo qty 5 - 250	$74.50	14.5%	$63.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-36M-B	SID800 Remed Renew No Ship 36Mo qty 255 - 750	$67.50	14.5%	$57.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-36M-C	SID800 Remed Renew No Ship 36Mo qty 755 - 1500	$64.50	14.5%	$55.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-36M-D	SID800 Remed Renew No Ship 36Mo qty 1505 - 2500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-36M-E	SID800 Remed Renew No Ship 36Mo qty 2505 - 5000	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-36M-F	SID800 Remed Renew No Ship 36Mo qty 5005 - 7500	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-36M-G	SID800 Remed Renew No Ship 36Mo qty 7505 - 10000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-36M-H	SID800 Remed Renew No Ship 36Mo qty 10005 - 15000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-36M-I	SID800 Remed Renew No Ship 36Mo qty 15005 - 25000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-36M-J	SID800 Remed Renew No Ship 36Mo qty 25005 - 1000000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-37M-A	SID800 Remed Renew No Ship 37Mo qty 5 - 250	$75.50	14.5%	$64.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-37M-B	SID800 Remed Renew No Ship 37Mo qty 255 - 750	$68.50	14.5%	$58.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-37M-C	SID800 Remed Renew No Ship 37Mo qty 755 - 1500	$65.50	14.5%	$56.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-37M-D	SID800 Remed Renew No Ship 37Mo qty 1505 - 2500	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-37M-E	SID800 Remed Renew No Ship 37Mo qty 2505 - 5000	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-37M-F	SID800 Remed Renew No Ship 37Mo qty 5005 - 7500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-37M-G	SID800 Remed Renew No Ship 37Mo qty 7505 - 10000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID800-RMREN-37M-H	SID800 Remed Renew No Ship 37Mo qty 10005 - 15000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-37M-I	SID800 Remed Renew No Ship 37Mo qty 15005 - 25000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-37M-J	SID800 Remed Renew No Ship 37Mo qty 25005 - 1000000	$41.00	14.5%	$35.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-38M-A	SID800 Remed Renew No Ship 38Mo qty 5 - 250	$76.50	14.5%	$65.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-38M-B	SID800 Remed Renew No Ship 38Mo qty 255 - 750	$69.50	14.5%	$59.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-38M-C	SID800 Remed Renew No Ship 38Mo qty 755 - 1500	$66.50	14.5%	$56.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-38M-D	SID800 Remed Renew No Ship 38Mo qty 1505 - 2500	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-38M-E	SID800 Remed Renew No Ship 38Mo qty 2505 - 5000	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-38M-F	SID800 Remed Renew No Ship 38Mo qty 5005 - 7500	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-38M-G	SID800 Remed Renew No Ship 38Mo qty 7505 - 10000	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-38M-H	SID800 Remed Renew No Ship 38Mo qty 10005 - 15000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-38M-I	SID800 Remed Renew No Ship 38Mo qty 15005 - 25000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-38M-J	SID800 Remed Renew No Ship 38Mo qty 25005 - 1000000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-39M-A	SID800 Remed Renew No Ship 39Mo qty 5 - 250	$77.50	14.5%	$66.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-39M-B	SID800 Remed Renew No Ship 39Mo qty 255 - 750	$70.50	14.5%	$60.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-39M-C	SID800 Remed Renew No Ship 39Mo qty 755 - 1500	$67.50	14.5%	$57.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-39M-D	SID800 Remed Renew No Ship 39Mo qty 1505 - 2500	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-39M-E	SID800 Remed Renew No Ship 39Mo qty 2505 - 5000	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-39M-F	SID800 Remed Renew No Ship 39Mo qty 5005 - 7500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-39M-G	SID800 Remed Renew No Ship 39Mo qty 7505 - 10000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-39M-H	SID800 Remed Renew No Ship 39Mo qty 10005 - 15000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-39M-I	SID800 Remed Renew No Ship 39Mo qty 15005 - 25000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-39M-J	SID800 Remed Renew No Ship 39Mo qty 25005 - 1000000	$43.00	14.5%	$36.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-3M-A	SID800 3M RemRen qtys 5-250	$7.50	14.5%	$6.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-3M-B	SID800 3M RemRen qtys 255-750	$6.81	14.5%	$5.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-3M-C	SID800 3M RemRen qtys 755-1500	$6.50	14.5%	$5.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-3M-D	SID800 3M RemRen qtys 1505-2500	$6.13	14.5%	$5.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-3M-E	SID800 3M RemRen qtys 2505-5000	$5.88	14.5%	$5.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-3M-F	SID800 3M RemRen qtys 5005-7500	$5.50	14.5%	$4.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-3M-G	SID800 3M RemRen qtys 7505-10000	$5.13	14.5%	$4.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-3M-H	SID800 3M RemRen qtys 10005-15000	$4.75	14.5%	$4.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-3M-I	SID800 3M RemRen qtys 15005-25000	$4.38	14.5%	$3.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-3M-J	SID800 3M RemRen qtys 25005-1000000	$4.00	14.5%	$3.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-40M-A	SID800 Remed Renew No Ship 40Mo qty 5 - 250	$78.50	14.5%	$67.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-40M-B	SID800 Remed Renew No Ship 40Mo qty 255 - 750	$71.50	14.5%	$61.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-40M-C	SID800 Remed Renew No Ship 40Mo qty 755 - 1500	$68.50	14.5%	$58.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-40M-D	SID800 Remed Renew No Ship 40Mo qty 1505 - 2500	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-40M-E	SID800 Remed Renew No Ship 40Mo qty 2505 - 5000	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-40M-F	SID800 Remed Renew No Ship 40Mo qty 5005 - 7500	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-40M-G	SID800 Remed Renew No Ship 40Mo qty 7505 - 10000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-40M-H	SID800 Remed Renew No Ship 40Mo qty 10005 - 15000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-40M-I	SID800 Remed Renew No Ship 40Mo qty 15005 - 25000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-40M-J	SID800 Remed Renew No Ship 40Mo qty 25005 - 1000000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-41M-A	SID800 Remed Renew No Ship 41Mo qty 5 - 250	$79.50	14.5%	$67.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-41M-B	SID800 Remed Renew No Ship 41Mo qty 255 - 750	$72.50	14.5%	$61.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-41M-C	SID800 Remed Renew No Ship 41Mo qty 755 - 1500	$69.50	14.5%	$59.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-41M-D	SID800 Remed Renew No Ship 41Mo qty 1505 - 2500	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-41M-E	SID800 Remed Renew No Ship 41Mo qty 2505 - 5000	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-41M-F	SID800 Remed Renew No Ship 41Mo qty 5005 - 7500	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-41M-G	SID800 Remed Renew No Ship 41Mo qty 7505 - 10000	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-41M-H	SID800 Remed Renew No Ship 41Mo qty 10005 - 15000	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-41M-I	SID800 Remed Renew No Ship 41Mo qty 15005 - 25000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-41M-J	SID800 Remed Renew No Ship 41Mo qty 25005 - 1000000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-42M-A	SID800 Remed Renew No Ship 42Mo qty 5 - 250	$80.50	14.5%	$68.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-42M-B	SID800 Remed Renew No Ship 42Mo qty 255 - 750	$73.50	14.5%	$62.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-42M-C	SID800 Remed Renew No Ship 42Mo qty 755 - 1500	$70.50	14.5%	$60.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-42M-D	SID800 Remed Renew No Ship 42Mo qty 1505 - 2500	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-42M-E	SID800 Remed Renew No Ship 42Mo qty 2505 - 5000	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-42M-F	SID800 Remed Renew No Ship 42Mo qty 5005 - 7500	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-42M-G	SID800 Remed Renew No Ship 42Mo qty 7505 - 10000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-42M-H	SID800 Remed Renew No Ship 42Mo qty 10005 - 15000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-42M-I	SID800 Remed Renew No Ship 42Mo qty 15005 - 25000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-42M-J	SID800 Remed Renew No Ship 42Mo qty 25005 - 1000000	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-43M-A	SID800 Remed Renew No Ship 43Mo qty 5 - 250	$81.50	14.5%	$69.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-43M-B	SID800 Remed Renew No Ship 43Mo qty 255 - 750	$74.50	14.5%	$63.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-43M-C	SID800 Remed Renew No Ship 43Mo qty 755 - 1500	$71.50	14.5%	$61.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-43M-D	SID800 Remed Renew No Ship 43Mo qty 1505 - 2500	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-43M-E	SID800 Remed Renew No Ship 43Mo qty 2505 - 5000	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-43M-F	SID800 Remed Renew No Ship 43Mo qty 5005 - 7500	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-43M-G	SID800 Remed Renew No Ship 43Mo qty 7505 - 10000	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-43M-H	SID800 Remed Renew No Ship 43Mo qty 10005 - 15000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-43M-I	SID800 Remed Renew No Ship 43Mo qty 15005 - 25000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-43M-J	SID800 Remed Renew No Ship 43Mo qty 25005 - 1000000	$47.00	14.5%	$40.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-44M-A	SID800 Remed Renew No Ship 44Mo qty 5 - 250	$82.50	14.5%	$70.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-44M-B	SID800 Remed Renew No Ship 44Mo qty 255 - 750	$75.50	14.5%	$64.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-44M-C	SID800 Remed Renew No Ship 44Mo qty 755 - 1500	$72.50	14.5%	$61.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-44M-D	SID800 Remed Renew No Ship 44Mo qty 1505 - 2500	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-44M-E	SID800 Remed Renew No Ship 44Mo qty 2505 - 5000	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-44M-F	SID800 Remed Renew No Ship 44Mo qty 5005 - 7500	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-44M-G	SID800 Remed Renew No Ship 44Mo qty 7505 - 10000	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-44M-H	SID800 Remed Renew No Ship 44Mo qty 10005 - 15000	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-44M-I	SID800 Remed Renew No Ship 44Mo qty 15005 - 25000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-44M-J	SID800 Remed Renew No Ship 44Mo qty 25005 - 1000000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-45M-A	SID800 Remed Renew No Ship 45Mo qty 5 - 250	$83.50	14.5%	$71.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-45M-B	SID800 Remed Renew No Ship 45Mo qty 255 - 750	$76.50	14.5%	$65.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-45M-C	SID800 Remed Renew No Ship 45Mo qty 755 - 1500	$73.50	14.5%	$62.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-45M-D	SID800 Remed Renew No Ship 45Mo qty 1505 - 2500	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-45M-E	SID800 Remed Renew No Ship 45Mo qty 2505 - 5000	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-45M-F	SID800 Remed Renew No Ship 45Mo qty 5005 - 7500	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-45M-G	SID800 Remed Renew No Ship 45Mo qty 7505 - 10000	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-45M-H	SID800 Remed Renew No Ship 45Mo qty 10005 - 15000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-45M-I	SID800 Remed Renew No Ship 45Mo qty 15005 - 25000	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-45M-J	SID800 Remed Renew No Ship 45Mo qty 25005 - 1000000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID800-RMREN-46M-A	SID800 Remed Renew No Ship 46Mo qty 5 - 250	$84.50	14.5%	$72.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-46M-B	SID800 Remed Renew No Ship 46Mo qty 255 - 750	$77.50	14.5%	$66.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-46M-C	SID800 Remed Renew No Ship 46Mo qty 755 - 1500	$74.50	14.5%	$63.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-46M-D	SID800 Remed Renew No Ship 46Mo qty 1505 - 2500	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-46M-E	SID800 Remed Renew No Ship 46Mo qty 2505 - 5000	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-46M-F	SID800 Remed Renew No Ship 46Mo qty 5005 - 7500	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-46M-G	SID800 Remed Renew No Ship 46Mo qty 7505 - 10000	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-46M-H	SID800 Remed Renew No Ship 46Mo qty 10005 - 15000	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-46M-I	SID800 Remed Renew No Ship 46Mo qty 15005 - 25000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-46M-J	SID800 Remed Renew No Ship 46Mo qty 25005 - 1000000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-47M-A	SID800 Remed Renew No Ship 47Mo qty 5 - 250	$85.50	14.5%	$73.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-47M-B	SID800 Remed Renew No Ship 47Mo qty 255 - 750	$78.50	14.5%	$67.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-47M-C	SID800 Remed Renew No Ship 47Mo qty 755 - 1500	$75.50	14.5%	$64.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-47M-D	SID800 Remed Renew No Ship 47Mo qty 1505 - 2500	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-47M-E	SID800 Remed Renew No Ship 47Mo qty 2505 - 5000	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-47M-F	SID800 Remed Renew No Ship 47Mo qty 5005 - 7500	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-47M-G	SID800 Remed Renew No Ship 47Mo qty 7505 - 10000	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-47M-H	SID800 Remed Renew No Ship 47Mo qty 10005 - 15000	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-47M-I	SID800 Remed Renew No Ship 47Mo qty 15005 - 25000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-47M-J	SID800 Remed Renew No Ship 47Mo qty 25005 - 1000000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-48M-A	SID800 Remed Renew No Ship 48Mo qty 5 - 250	$89.00	14.5%	$76.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-48M-B	SID800 Remed Renew No Ship 48Mo qty 255 - 750	$81.00	14.5%	$69.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-48M-C	SID800 Remed Renew No Ship 48Mo qty 755 - 1500	$77.00	14.5%	$65.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-48M-D	SID800 Remed Renew No Ship 48Mo qty 1505 - 2500	$73.00	14.5%	$62.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-48M-E	SID800 Remed Renew No Ship 48Mo qty 2505 - 5000	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-48M-F	SID800 Remed Renew No Ship 48Mo qty 5005 - 7500	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-48M-G	SID800 Remed Renew No Ship 48Mo qty 7505 - 10000	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-48M-H	SID800 Remed Renew No Ship 48Mo qty 10005 - 15000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-48M-I	SID800 Remed Renew No Ship 48Mo qty 15005 - 25000	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-48M-J	SID800 Remed Renew No Ship 48Mo qty 25005 - 1000000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-49M-A	SID800 Remed Renew No Ship 49Mo qty 5 - 250	$90.00	14.5%	$76.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-49M-B	SID800 Remed Renew No Ship 49Mo qty 255 - 750	$82.00	14.5%	$70.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-49M-C	SID800 Remed Renew No Ship 49Mo qty 755 - 1500	$78.00	14.5%	$66.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-49M-D	SID800 Remed Renew No Ship 49Mo qty 1505 - 2500	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-49M-E	SID800 Remed Renew No Ship 49Mo qty 2505 - 5000	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-49M-F	SID800 Remed Renew No Ship 49Mo qty 5005 - 7500	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-49M-G	SID800 Remed Renew No Ship 49Mo qty 7505 - 10000	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-49M-H	SID800 Remed Renew No Ship 49Mo qty 10005 - 15000	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-49M-I	SID800 Remed Renew No Ship 49Mo qty 15005 - 25000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-49M-J	SID800 Remed Renew No Ship 49Mo qty 25005 - 1000000	$49.00	14.5%	$41.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-4M-A	SID800 4M RemRen qtys 5-250	$10.00	14.5%	$8.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-4M-B	SID800 4M RemRen qtys 255-750	$9.08	14.5%	$7.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-4M-C	SID800 4M RemRen qtys 755-1500	$8.67	14.5%	$7.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-4M-D	SID800 4M RemRen qtys 1505-2500	$8.17	14.5%	$6.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-4M-E	SID800 4M RemRen qtys 2505-5000	$7.83	14.5%	$6.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-4M-F	SID800 4M RemRen qtys 5005-7500	$7.33	14.5%	$6.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-4M-G	SID800 4M RemRen qtys 7505-10000	$6.83	14.5%	$5.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-4M-H	SID800 4M RemRen qtys 10005-15000	$6.33	14.5%	$5.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-4M-I	SID800 4M RemRen qtys 15005-25000	$5.83	14.5%	$4.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-4M-J	SID800 4M RemRen qtys 25005-1000000	$5.33	14.5%	$4.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-50M-A	SID800 Remed Renew No Ship 50Mo qty 5 - 250	$91.00	14.5%	$77.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-50M-B	SID800 Remed Renew No Ship 50Mo qty 255 - 750	$83.00	14.5%	$70.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-50M-C	SID800 Remed Renew No Ship 50Mo qty 755 - 1500	$79.00	14.5%	$67.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-50M-D	SID800 Remed Renew No Ship 50Mo qty 1505 - 2500	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-50M-E	SID800 Remed Renew No Ship 50Mo qty 2505 - 5000	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-50M-F	SID800 Remed Renew No Ship 50Mo qty 5005 - 7500	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-50M-G	SID800 Remed Renew No Ship 50Mo qty 7505 - 10000	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-50M-H	SID800 Remed Renew No Ship 50Mo qty 10005 - 15000	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-50M-I	SID800 Remed Renew No Ship 50Mo qty 15005 - 25000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-50M-J	SID800 Remed Renew No Ship 50Mo qty 25005 - 1000000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-51M-A	SID800 Remed Renew No Ship 51Mo qty 5 - 250	$92.00	14.5%	$78.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-51M-B	SID800 Remed Renew No Ship 51Mo qty 255 - 750	$84.00	14.5%	$71.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-51M-C	SID800 Remed Renew No Ship 51Mo qty 755 - 1500	$80.00	14.5%	$68.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-51M-D	SID800 Remed Renew No Ship 51Mo qty 1505 - 2500	$76.00	14.5%	$64.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-51M-E	SID800 Remed Renew No Ship 51Mo qty 2505 - 5000	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-51M-F	SID800 Remed Renew No Ship 51Mo qty 5005 - 7500	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-51M-G	SID800 Remed Renew No Ship 51Mo qty 7505 - 10000	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-51M-H	SID800 Remed Renew No Ship 51Mo qty 10005 - 15000	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-51M-I	SID800 Remed Renew No Ship 51Mo qty 15005 - 25000	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-51M-J	SID800 Remed Renew No Ship 51Mo qty 25005 - 1000000	$51.00	14.5%	$43.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-52M-A	SID800 Remed Renew No Ship 52Mo qty 5 - 250	$93.00	14.5%	$79.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-52M-B	SID800 Remed Renew No Ship 52Mo qty 255 - 750	$85.00	14.5%	$72.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-52M-C	SID800 Remed Renew No Ship 52Mo qty 755 - 1500	$81.00	14.5%	$69.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-52M-D	SID800 Remed Renew No Ship 52Mo qty 1505 - 2500	$77.00	14.5%	$65.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-52M-E	SID800 Remed Renew No Ship 52Mo qty 2505 - 5000	$73.00	14.5%	$62.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-52M-F	SID800 Remed Renew No Ship 52Mo qty 5005 - 7500	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-52M-G	SID800 Remed Renew No Ship 52Mo qty 7505 - 10000	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-52M-H	SID800 Remed Renew No Ship 52Mo qty 10005 - 15000	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-52M-I	SID800 Remed Renew No Ship 52Mo qty 15005 - 25000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-52M-J	SID800 Remed Renew No Ship 52Mo qty 25005 - 1000000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-53M-A	SID800 Remed Renew No Ship 53Mo qty 5 - 250	$94.00	14.5%	$80.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-53M-B	SID800 Remed Renew No Ship 53Mo qty 255 - 750	$86.00	14.5%	$73.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-53M-C	SID800 Remed Renew No Ship 53Mo qty 755 - 1500	$82.00	14.5%	$70.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-53M-D	SID800 Remed Renew No Ship 53Mo qty 1505 - 2500	$78.00	14.5%	$66.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-53M-E	SID800 Remed Renew No Ship 53Mo qty 2505 - 5000	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-53M-F	SID800 Remed Renew No Ship 53Mo qty 5005 - 7500	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-53M-G	SID800 Remed Renew No Ship 53Mo qty 7505 - 10000	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-53M-H	SID800 Remed Renew No Ship 53Mo qty 10005 - 15000	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-53M-I	SID800 Remed Renew No Ship 53Mo qty 15005 - 25000	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-53M-J	SID800 Remed Renew No Ship 53Mo qty 25005 - 1000000	$53.00	14.5%	$45.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-54M-A	SID800 Remed Renew No Ship 54Mo qty 5 - 250	$95.00	14.5%	$81.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-54M-B	SID800 Remed Renew No Ship 54Mo qty 255 - 750	$87.00	14.5%	$74.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-54M-C	SID800 Remed Renew No Ship 54Mo qty 755 - 1500	$83.00	14.5%	$70.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID800-RMREN-54M-D	SID800 Remed Renew No Ship 54Mo qty 1505 - 2500	$79.00	14.5%	$67.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-54M-E	SID800 Remed Renew No Ship 54Mo qty 2505 - 5000	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-54M-F	SID800 Remed Renew No Ship 54Mo qty 5005 - 7500	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-54M-G	SID800 Remed Renew No Ship 54Mo qty 7505 - 10000	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-54M-H	SID800 Remed Renew No Ship 54Mo qty 10005 - 15000	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-54M-I	SID800 Remed Renew No Ship 54Mo qty 15005 - 25000	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-54M-J	SID800 Remed Renew No Ship 54Mo qty 25005 - 1000000	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-55M-A	SID800 Remed Renew No Ship 55Mo qty 5 - 250	$96.00	14.5%	$82.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-55M-B	SID800 Remed Renew No Ship 55Mo qty 255 - 750	$88.00	14.5%	$75.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-55M-C	SID800 Remed Renew No Ship 55Mo qty 755 - 1500	$84.00	14.5%	$71.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-55M-D	SID800 Remed Renew No Ship 55Mo qty 1505 - 2500	$80.00	14.5%	$68.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-55M-E	SID800 Remed Renew No Ship 55Mo qty 2505 - 5000	$76.00	14.5%	$64.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-55M-F	SID800 Remed Renew No Ship 55Mo qty 5005 - 7500	$73.00	14.5%	$62.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-55M-G	SID800 Remed Renew No Ship 55Mo qty 7505 - 10000	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-55M-H	SID800 Remed Renew No Ship 55Mo qty 10005 - 15000	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-55M-I	SID800 Remed Renew No Ship 55Mo qty 15005 - 25000	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-55M-J	SID800 Remed Renew No Ship 55Mo qty 25005 - 1000000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-56M-A	SID800 Remed Renew No Ship 56Mo qty 5 - 250	$97.00	14.5%	$82.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-56M-B	SID800 Remed Renew No Ship 56Mo qty 255 - 750	$89.00	14.5%	$76.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-56M-C	SID800 Remed Renew No Ship 56Mo qty 755 - 1500	$85.00	14.5%	$72.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-56M-D	SID800 Remed Renew No Ship 56Mo qty 1505 - 2500	$81.00	14.5%	$69.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-56M-E	SID800 Remed Renew No Ship 56Mo qty 2505 - 5000	$77.00	14.5%	$65.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-56M-F	SID800 Remed Renew No Ship 56Mo qty 5005 - 7500	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-56M-G	SID800 Remed Renew No Ship 56Mo qty 7505 - 10000	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-56M-H	SID800 Remed Renew No Ship 56Mo qty 10005 - 15000	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-56M-I	SID800 Remed Renew No Ship 56Mo qty 15005 - 25000	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-56M-J	SID800 Remed Renew No Ship 56Mo qty 25005 - 1000000	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-57M-A	SID800 Remed Renew No Ship 57Mo qty 5 - 250	$98.00	14.5%	$83.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-57M-B	SID800 Remed Renew No Ship 57Mo qty 255 - 750	$90.00	14.5%	$76.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-57M-C	SID800 Remed Renew No Ship 57Mo qty 755 - 1500	$86.00	14.5%	$73.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-57M-D	SID800 Remed Renew No Ship 57Mo qty 1505 - 2500	$82.00	14.5%	$70.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-57M-E	SID800 Remed Renew No Ship 57Mo qty 2505 - 5000	$78.00	14.5%	$66.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-57M-F	SID800 Remed Renew No Ship 57Mo qty 5005 - 7500	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-57M-G	SID800 Remed Renew No Ship 57Mo qty 7505 - 10000	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-57M-H	SID800 Remed Renew No Ship 57Mo qty 10005 - 15000	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-57M-I	SID800 Remed Renew No Ship 57Mo qty 15005 - 25000	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-57M-J	SID800 Remed Renew No Ship 57Mo qty 25005 - 1000000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-58M-A	SID800 Remed Renew No Ship 58Mo qty 5 - 250	$99.00	14.5%	$84.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-58M-B	SID800 Remed Renew No Ship 58Mo qty 255 - 750	$91.00	14.5%	$77.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-58M-C	SID800 Remed Renew No Ship 58Mo qty 755 - 1500	$87.00	14.5%	$74.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-58M-D	SID800 Remed Renew No Ship 58Mo qty 1505 - 2500	$83.00	14.5%	$70.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-58M-E	SID800 Remed Renew No Ship 58Mo qty 2505 - 5000	$79.00	14.5%	$67.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-58M-F	SID800 Remed Renew No Ship 58Mo qty 5005 - 7500	$76.00	14.5%	$64.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-58M-G	SID800 Remed Renew No Ship 58Mo qty 7505 - 10000	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-58M-H	SID800 Remed Renew No Ship 58Mo qty 10005 - 15000	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-58M-I	SID800 Remed Renew No Ship 58Mo qty 15005 - 25000	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-58M-J	SID800 Remed Renew No Ship 58Mo qty 25005 - 1000000	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-59M-A	SID800 Remed Renew No Ship 59Mo qty 5 - 250	$100.00	14.5%	$85.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-59M-B	SID800 Remed Renew No Ship 59Mo qty 255 - 750	$92.00	14.5%	$78.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-59M-C	SID800 Remed Renew No Ship 59Mo qty 755 - 1500	$88.00	14.5%	$75.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-59M-D	SID800 Remed Renew No Ship 59Mo qty 1505 - 2500	$84.00	14.5%	$71.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-59M-E	SID800 Remed Renew No Ship 59Mo qty 2505 - 5000	$80.00	14.5%	$68.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-59M-F	SID800 Remed Renew No Ship 59Mo qty 5005 - 7500	$77.00	14.5%	$65.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-59M-G	SID800 Remed Renew No Ship 59Mo qty 7505 - 10000	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-59M-H	SID800 Remed Renew No Ship 59Mo qty 10005 - 15000	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-59M-I	SID800 Remed Renew No Ship 59Mo qty 15005 - 25000	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-59M-J	SID800 Remed Renew No Ship 59Mo qty 25005 - 1000000	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-5M-A	SID800 5M RemRen qtys 5-250	$12.50	14.5%	$10.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-5M-B	SID800 5M RemRen qtys 255-750	$11.35	14.5%	$9.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-5M-C	SID800 5M RemRen qtys 755-1500	$10.83	14.5%	$9.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-5M-D	SID800 5M RemRen qtys 1505-2500	$10.21	14.5%	$8.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-5M-E	SID800 5M RemRen qtys 2505-5000	$9.79	14.5%	$8.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-5M-F	SID800 5M RemRen qtys 5005-7500	$9.17	14.5%	$7.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-5M-G	SID800 5M RemRen qtys 7505-10000	$8.54	14.5%	$7.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-5M-H	SID800 5M RemRen qtys 10005-15000	$7.92	14.5%	$6.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-5M-I	SID800 5M RemRen qtys 15005-25000	$7.29	14.5%	$6.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-5M-J	SID800 5M RemRen qtys 25005-1000000	$6.67	14.5%	$5.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-60M-A	SID800 Remed Renew No Ship 60Mo qty 5 - 250	$103.00	14.5%	$88.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-60M-B	SID800 Remed Renew No Ship 60Mo qty 255 - 750	$93.00	14.5%	$79.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-60M-C	SID800 Remed Renew No Ship 60Mo qty 755 - 1500	$88.50	14.5%	$75.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-60M-D	SID800 Remed Renew No Ship 60Mo qty 1505 - 2500	$84.00	14.5%	$71.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-60M-E	SID800 Remed Renew No Ship 60Mo qty 2505 - 5000	$79.00	14.5%	$67.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-60M-F	SID800 Remed Renew No Ship 60Mo qty 5005 - 7500	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-60M-G	SID800 Remed Renew No Ship 60Mo qty 7505 - 10000	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-60M-H	SID800 Remed Renew No Ship 60Mo qty 10005 - 15000	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-60M-I	SID800 Remed Renew No Ship 60Mo qty 15005 - 25000	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-60M-J	SID800 Remed Renew No Ship 60Mo qty 25005 - 1000000	$55.00	14.5%	$47.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-61M-A	SID800 Remed Renew No Ship 61Mo qty 5 - 250	$104.00	14.5%	$88.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-61M-B	SID800 Remed Renew No Ship 61Mo qty 255 - 750	$94.00	14.5%	$80.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-61M-C	SID800 Remed Renew No Ship 61Mo qty 755 - 1500	$89.50	14.5%	$76.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-61M-D	SID800 Remed Renew No Ship 61Mo qty 1505 - 2500	$85.00	14.5%	$72.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-61M-E	SID800 Remed Renew No Ship 61Mo qty 2505 - 5000	$80.00	14.5%	$68.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-61M-F	SID800 Remed Renew No Ship 61Mo qty 5005 - 7500	$76.00	14.5%	$64.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-61M-G	SID800 Remed Renew No Ship 61Mo qty 7505 - 10000	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-61M-H	SID800 Remed Renew No Ship 61Mo qty 10005 - 15000	$66.00	14.5%	$56.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-61M-I	SID800 Remed Renew No Ship 61Mo qty 15005 - 25000	$61.00	14.5%	$52.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-61M-J	SID800 Remed Renew No Ship 61Mo qty 25005 - 1000000	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-62M-A	SID800 Remed Renew No Ship 62Mo qty 5 - 250	$105.00	14.5%	$89.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-62M-B	SID800 Remed Renew No Ship 62Mo qty 255 - 750	$95.00	14.5%	$81.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-62M-C	SID800 Remed Renew No Ship 62Mo qty 755 - 1500	$90.50	14.5%	$77.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-62M-D	SID800 Remed Renew No Ship 62Mo qty 1505 - 2500	$86.00	14.5%	$73.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-62M-E	SID800 Remed Renew No Ship 62Mo qty 2505 - 5000	$81.00	14.5%	$69.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-62M-F	SID800 Remed Renew No Ship 62Mo qty 5005 - 7500	$77.00	14.5%	$65.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID800-RMREN-62M-G	SID800 Remed Renew No Ship 62Mo qty 7505 - 10000	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-62M-H	SID800 Remed Renew No Ship 62Mo qty 10005 - 15000	$67.00	14.5%	$57.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-62M-I	SID800 Remed Renew No Ship 62Mo qty 15005 - 25000	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-62M-J	SID800 Remed Renew No Ship 62Mo qty 25005 - 1000000	$57.00	14.5%	$48.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-63M-A	SID800 Remed Renew No Ship 63Mo qty 5 - 250	$106.00	14.5%	$90.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-63M-B	SID800 Remed Renew No Ship 63Mo qty 255 - 750	$96.00	14.5%	$82.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-63M-C	SID800 Remed Renew No Ship 63Mo qty 755 - 1500	$91.50	14.5%	$78.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-63M-D	SID800 Remed Renew No Ship 63Mo qty 1505 - 2500	$87.00	14.5%	$74.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-63M-E	SID800 Remed Renew No Ship 63Mo qty 2505 - 5000	$82.00	14.5%	$70.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-63M-F	SID800 Remed Renew No Ship 63Mo qty 5005 - 7500	$78.00	14.5%	$66.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-63M-G	SID800 Remed Renew No Ship 63Mo qty 7505 - 10000	$73.00	14.5%	$62.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-63M-H	SID800 Remed Renew No Ship 63Mo qty 10005 - 15000	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-63M-I	SID800 Remed Renew No Ship 63Mo qty 15005 - 25000	$63.00	14.5%	$53.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-63M-J	SID800 Remed Renew No Ship 63Mo qty 25005 - 1000000	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-64M-A	SID800 Remed Renew No Ship 64Mo qty 5 - 250	$107.00	14.5%	$91.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-64M-B	SID800 Remed Renew No Ship 64Mo qty 255 - 750	$97.00	14.5%	$82.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-64M-C	SID800 Remed Renew No Ship 64Mo qty 755 - 1500	$92.50	14.5%	$79.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-64M-D	SID800 Remed Renew No Ship 64Mo qty 1505 - 2500	$88.00	14.5%	$75.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-64M-E	SID800 Remed Renew No Ship 64Mo qty 2505 - 5000	$83.00	14.5%	$70.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-64M-F	SID800 Remed Renew No Ship 64Mo qty 5005 - 7500	$79.00	14.5%	$67.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-64M-G	SID800 Remed Renew No Ship 64Mo qty 7505 - 10000	$74.00	14.5%	$63.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-64M-H	SID800 Remed Renew No Ship 64Mo qty 10005 - 15000	$69.00	14.5%	$59.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-64M-I	SID800 Remed Renew No Ship 64Mo qty 15005 - 25000	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-64M-J	SID800 Remed Renew No Ship 64Mo qty 25005 - 1000000	$59.00	14.5%	$50.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-65M-A	SID800 Remed Renew No Ship 65Mo qty 5 - 250	$108.00	14.5%	$92.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-65M-B	SID800 Remed Renew No Ship 65Mo qty 255 - 750	$98.00	14.5%	$83.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-65M-C	SID800 Remed Renew No Ship 65Mo qty 755 - 1500	$93.50	14.5%	$79.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-65M-D	SID800 Remed Renew No Ship 65Mo qty 1505 - 2500	$89.00	14.5%	$76.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-65M-E	SID800 Remed Renew No Ship 65Mo qty 2505 - 5000	$84.00	14.5%	$71.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-65M-F	SID800 Remed Renew No Ship 65Mo qty 5005 - 7500	$80.00	14.5%	$68.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-65M-G	SID800 Remed Renew No Ship 65Mo qty 7505 - 10000	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-65M-H	SID800 Remed Renew No Ship 65Mo qty 10005 - 15000	$70.00	14.5%	$59.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-65M-I	SID800 Remed Renew No Ship 65Mo qty 15005 - 25000	$65.00	14.5%	$55.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-65M-J	SID800 Remed Renew No Ship 65Mo qty 25005 - 1000000	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-6M-A	SID800 6M RemRen qtys 5-250	$15.00	14.5%	$12.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-6M-B	SID800 6M RemRen qtys 255-750	$13.63	14.5%	$11.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-6M-C	SID800 6M RemRen qtys 755-1500	$13.00	14.5%	$11.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-6M-D	SID800 6M RemRen qtys 1505-2500	$12.25	14.5%	$10.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-6M-E	SID800 6M RemRen qtys 2505-5000	$11.75	14.5%	$10.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-6M-F	SID800 6M RemRen qtys 5005-7500	$11.00	14.5%	$9.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-6M-G	SID800 6M RemRen qtys 7505-10000	$10.25	14.5%	$8.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-6M-H	SID800 6M RemRen qtys 10005-15000	$9.50	14.5%	$8.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-6M-I	SID800 6M RemRen qtys 15005-25000	$8.75	14.5%	$7.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-6M-J	SID800 6M RemRen qtys 25005-1000000	$8.00	14.5%	$6.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-7M-A	SID800 7M RemRen qtys 5-250	$17.50	14.5%	$14.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-7M-B	SID800 7M RemRen qtys 255-750	$15.90	14.5%	$13.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-7M-C	SID800 7M RemRen qtys 755-1500	$15.17	14.5%	$12.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-7M-D	SID800 7M RemRen qtys 1505-2500	$14.29	14.5%	$12.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-7M-E	SID800 7M RemRen qtys 2505-5000	$13.71	14.5%	$11.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-7M-F	SID800 7M RemRen qtys 5005-7500	$12.83	14.5%	$10.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-7M-G	SID800 7M RemRen qtys 7505-10000	$11.96	14.5%	$10.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-7M-H	SID800 7M RemRen qtys 10005-15000	$11.08	14.5%	$9.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-7M-I	SID800 7M RemRen qtys 15005-25000	$10.21	14.5%	$8.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-7M-J	SID800 7M RemRen qtys 25005-1000000	$9.33	14.5%	$7.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-8M-A	SID800 8M RemRen qtys 5-250	$20.00	14.5%	$17.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-8M-B	SID800 8M RemRen qtys 255-750	$18.17	14.5%	$15.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-8M-C	SID800 8M RemRen qtys 755-1500	$17.33	14.5%	$14.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-8M-D	SID800 8M RemRen qtys 1505-2500	$16.33	14.5%	$13.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-8M-E	SID800 8M RemRen qtys 2505-5000	$15.67	14.5%	$13.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-8M-F	SID800 8M RemRen qtys 5005-7500	$14.67	14.5%	$12.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-8M-G	SID800 8M RemRen qtys 7505-10000	$13.67	14.5%	$11.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-8M-H	SID800 8M RemRen qtys 10005-15000	$12.67	14.5%	$10.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-8M-I	SID800 8M RemRen qtys 15005-25000	$11.67	14.5%	$9.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-8M-J	SID800 8M RemRen qtys 25005-1000000	$10.67	14.5%	$9.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-9M-A	SID800 9M RemRen qtys 5-250	$22.50	14.5%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-9M-B	SID800 9M RemRen qtys 255-750	$20.44	14.5%	$17.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-9M-C	SID800 9M RemRen qtys 755-1500	$19.50	14.5%	$16.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-9M-D	SID800 9M RemRen qtys 1505-2500	$18.38	14.5%	$15.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-9M-E	SID800 9M RemRen qtys 2505-5000	$17.63	14.5%	$15.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-9M-F	SID800 9M RemRen qtys 5005-7500	$16.50	14.5%	$14.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-9M-G	SID800 9M RemRen qtys 7505-10000	$15.38	14.5%	$13.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-9M-H	SID800 9M RemRen qtys 10005-15000	$14.25	14.5%	$12.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-9M-I	SID800 9M RemRen qtys 15005-25000	$13.13	14.5%	$11.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800-RMREN-9M-J	SID800 9M RemRen qtys 25005-1000000	$12.00	14.5%	$10.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID800TRIAL2	2 User SID800 Promo Pack	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-120-A	RSA SecurID Software Token Seeds (120 month) per User for qty's between 10 - 250	$82.50	14.5%	$70.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-120-B	RSA SecurID Software Token Seeds (120 month) per User for qty's between 255 - 750	$75.00	14.5%	$64.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-120-C	RSA SecurID Software Token Seeds (120 month) per User for qty's between 755 - 1,500	$71.00	14.5%	$60.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-120-D	RSA SecurID Software Token Seeds (120 month) per User for qty's between 1,505 - 2,500	$65.50	14.5%	$56.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-120-E	RSA SecurID Software Token Seeds (120 month) per User for qty's between 2,505 - 5,000	$58.25	14.5%	$49.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-120-F	RSA SecurID Software Token Seeds (120 month) per User for qty's between 5,005 - 7,500	$51.25	14.5%	$43.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-120-G	RSA SecurID Software Token Seeds (120 month) per User for qty's between 7,505 - 10,000	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-120-H	RSA SecurID Software Token Seeds (120 month) per User for qty's between 10,005 - 15,000	$43.80	14.5%	$37.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-120-I	RSA SecurID Software Token Seeds (120 month) per User for qty's between 15,005 - 25,000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-120-J	RSA SecurID Software Token Seeds (120 month) per User for qty's between 25,005 - 1,000,000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-12-A	RSA SecurID Software Token Seeds (12 month) per User for qty's between 10 - 250	$25.50	14.5%	$21.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-12-B	RSA SecurID Software Token Seeds (12 month) per User for qty's between 255 - 750	$23.25	14.5%	$19.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-12-C	RSA SecurID Software Token Seeds (12 month) per User for qty's between 755 - 1,500	$22.00	14.5%	$18.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-12-D	RSA SecurID Software Token Seeds (12 month) per User for qty's between 1,505 - 2,500	$20.25	14.5%	$17.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-12-E	RSA SecurID Software Token Seeds (12 month) per User for qty's between 2,505 - 5,000	$17.50	14.5%	$14.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-12-F	RSA SecurID Software Token Seeds (12 month) per User for qty's between 5,005 - 7,500	$14.75	14.5%	$12.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-12-G	RSA SecurID Software Token Seeds (12 month) per User for qty's between 7,505 - 10,000	$13.25	14.5%	$11.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-12-H	RSA SecurID Software Token Seeds (12 month) per User for qty's between 10,005 - 15,000	$12.00	14.5%	$10.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID820-8-60-12-I	RSA SecurID Software Token Seeds (12 month) per User for qty's between 15,005 - 25,000	$10.50	14.5%	$8.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-12-J	RSA SecurID Software Token Seeds (12 month) per User for qty's between 25,005 - 1,000,000	$8.75	14.5%	$7.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-24-A	RSA SecurID Software Token Seeds (24 month) per User for qty's between 10 - 250	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-24-B	RSA SecurID Software Token Seeds (24 month) per User for qty's between 255 - 750	$31.00	14.5%	$26.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-24-C	RSA SecurID Software Token Seeds (24 month) per User for qty's between 755 - 1,500	$29.50	14.5%	$25.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-24-D	RSA SecurID Software Token Seeds (24 month) per User for qty's between 1,505 - 2,500	$27.00	14.5%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-24-E	RSA SecurID Software Token Seeds (24 month) per User for qty's between 2,505 - 5,000	$23.50	14.5%	$20.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-24-F	RSA SecurID Software Token Seeds (24 month) per User for qty's between 5,005 - 7,500	$19.50	14.5%	$16.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-24-G	RSA SecurID Software Token Seeds (24 month) per User for qty's between 7,505 - 10,000	$17.50	14.5%	$14.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-24-H	RSA SecurID Software Token Seeds (24 month) per User for qty's between 10,005 - 15,000	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-24-I	RSA SecurID Software Token Seeds (24 month) per User for qty's between 15,005 - 25,000	$14.00	14.5%	$11.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-24-J	RSA SecurID Software Token Seeds (24 month) per User for qty's between 25,005 - 1,000,000	$11.50	14.5%	$9.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-36-A	RSA SecurID Software Token Seeds (36 month) per User for qty's between 10 - 250	$49.50	14.5%	$42.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-36-B	RSA SecurID Software Token Seeds (36 month) per User for qty's between 255 - 750	$45.50	14.5%	$38.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-36-C	RSA SecurID Software Token Seeds (36 month) per User for qty's between 755 - 1,500	$43.25	14.5%	$36.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-36-D	RSA SecurID Software Token Seeds (36 month) per User for qty's between 1,505 - 2,500	$40.75	14.5%	$34.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-36-E	RSA SecurID Software Token Seeds (36 month) per User for qty's between 2,505 - 5,000	$36.75	14.5%	$31.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-36-F	RSA SecurID Software Token Seeds (36 month) per User for qty's between 5,005 - 7,500	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-36-G	RSA SecurID Software Token Seeds (36 month) per User for qty's between 7,505 - 10,000	$28.75	14.5%	$24.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-36-H	RSA SecurID Software Token Seeds (36 month) per User for qty's between 10,005 - 15,000	$27.25	14.5%	$23.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-36-I	RSA SecurID Software Token Seeds (36 month) per User for qty's between 15,005 - 25,000	$24.00	14.5%	$20.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-36-J	RSA SecurID Software Token Seeds (36 month) per User for qty's between 25,005 - 1,000,000	$22.50	14.5%	$19.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-48-A	RSA SecurID Software Token Seeds (48 month) per User for qty's between 10 - 250	$59.25	14.5%	$50.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-48-B	RSA SecurID Software Token Seeds (48 month) per User for qty's between 255 - 750	$54.50	14.5%	$46.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-48-C	RSA SecurID Software Token Seeds (48 month) per User for qty's between 755 - 1,500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-48-D	RSA SecurID Software Token Seeds (48 month) per User for qty's between 1,505 - 2,500	$48.75	14.5%	$41.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-48-E	RSA SecurID Software Token Seeds (48 month) per User for qty's between 2,505 - 5,000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-48-F	RSA SecurID Software Token Seeds (48 month) per User for qty's between 5,005 - 7,500	$38.50	14.5%	$32.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-48-G	RSA SecurID Software Token Seeds (48 month) per User for qty's between 7,505 - 10,000	$34.50	14.5%	$29.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-48-H	RSA SecurID Software Token Seeds (48 month) per User for qty's between 10,005 - 15,000	$32.50	14.5%	$27.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-48-I	RSA SecurID Software Token Seeds (48 month) per User for qty's between 15,005 - 25,000	$28.75	14.5%	$24.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-48-J	RSA SecurID Software Token Seeds (48 month) per User for qty's between 25,005 - 1,000,000	$26.50	14.5%	$22.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-60-A	RSA SecurID Software Token Seeds (60 month) per User for qty's between 10 - 250	$68.75	14.5%	$58.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-60-B	RSA SecurID Software Token Seeds (60 month) per User for qty's between 255 - 750	$62.50	14.5%	$53.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-60-C	RSA SecurID Software Token Seeds (60 month) per User for qty's between 755 - 1,500	$59.25	14.5%	$50.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-60-D	RSA SecurID Software Token Seeds (60 month) per User for qty's between 1,505 - 2,500	$54.50	14.5%	$46.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-60-E	RSA SecurID Software Token Seeds (60 month) per User for qty's between 2,505 - 5,000	$48.50	14.5%	$41.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-60-F	RSA SecurID Software Token Seeds (60 month) per User for qty's between 5,005 - 7,500	$42.75	14.5%	$36.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-60-G	RSA SecurID Software Token Seeds (60 month) per User for qty's between 7,505 - 10,000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-60-H	RSA SecurID Software Token Seeds (60 month) per User for qty's between 10,005 - 15,000	$36.50	14.5%	$31.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-60-I	RSA SecurID Software Token Seeds (60 month) per User for qty's between 15,005 - 25,000	$33.25	14.5%	$28.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-60-J	RSA SecurID Software Token Seeds (60 month) per User for qty's between 25,005 - 1,000,000	$30.75	14.5%	$26.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-6-A	RSA SecurID Software Token Seeds (6 month) per User for qty's between 10 - 250	$19.25	14.5%	$16.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-6-B	RSA SecurID Software Token Seeds (6 month) per User for qty's between 255 - 750	$17.50	14.5%	$14.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-6-C	RSA SecurID Software Token Seeds (6 month) per User for qty's between 755 - 1,500	$16.50	14.5%	$14.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-6-D	RSA SecurID Software Token Seeds (6 month) per User for qty's between 1,505 - 2,500	$15.25	14.5%	$13.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-6-E	RSA SecurID Software Token Seeds (6 month) per User for qty's between 2,505 - 5,000	$13.25	14.5%	$11.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-6-F	RSA SecurID Software Token Seeds (6 month) per User for qty's between 5,005 - 7,500	$11.00	14.5%	$9.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-6-G	RSA SecurID Software Token Seeds (6 month) per User for qty's between 7,505 - 10,000	$10.00	14.5%	$8.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-6-H	RSA SecurID Software Token Seeds (6 month) per User for qty's between 10,005 - 15,000	$9.00	14.5%	$7.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-6-I	RSA SecurID Software Token Seeds (6 month) per User for qty's between 15,005 - 25,000	$8.00	14.5%	$6.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-8-60-6-J	RSA SecurID Software Token Seeds (6 month) per User for qty's between 25,005 - 1,000,000	$6.50	14.5%	$5.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-10M-A	SID820 Soft RemRen 10Mo qty 5 - 250	$16.67	14.5%	$14.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-10M-B	SID820 Soft RemRen 10Mo qty 255 - 750	$15.17	14.5%	$12.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-10M-C	SID820 Soft RemRen 10Mo qty 755 - 1500	$14.50	14.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-10M-D	SID820 Soft RemRen 10Mo qty 1505 - 2500	$13.50	14.5%	$11.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-10M-E	SID820 Soft RemRen 10Mo qty 2505 - 5000	$12.17	14.5%	$10.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-10M-F	SID820 Soft RemRen 10Mo qty 5005 - 7500	$10.67	14.5%	$9.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-10M-G	SID820 Soft RemRen 10Mo qty 7505 - 10000	$9.67	14.5%	$8.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-10M-H	SID820 Soft RemRen 10Mo qty 10005 - 15000	$9.17	14.5%	$7.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-10M-I	SID820 Soft RemRen 10Mo qty 15005 - 25000	$8.17	14.5%	$6.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-10M-J	SID820 Soft RemRen 10Mo qty 25005 - 1000000	$7.67	14.5%	$6.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-11M-A	SID820 Soft RemRen 11Mo qty 5 - 250	$18.33	14.5%	$15.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-11M-B	SID820 Soft RemRen 11Mo qty 255 - 750	$16.68	14.5%	$14.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-11M-C	SID820 Soft RemRen 11Mo qty 755 - 1500	$15.95	14.5%	$13.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-11M-D	SID820 Soft RemRen 11Mo qty 1505 - 2500	$14.85	14.5%	$12.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-11M-E	SID820 Soft RemRen 11Mo qty 2505 - 5000	$13.38	14.5%	$11.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-11M-F	SID820 Soft RemRen 11Mo qty 5005 - 7500	$11.73	14.5%	$10.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-11M-G	SID820 Soft RemRen 11Mo qty 7505 - 10000	$10.63	14.5%	$9.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-11M-H	SID820 Soft RemRen 11Mo qty 10005 - 15000	$10.08	14.5%	$8.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-11M-I	SID820 Soft RemRen 11Mo qty 15005 - 25000	$8.98	14.5%	$7.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-11M-J	SID820 Soft RemRen 11Mo qty 25005 - 1000000	$8.43	14.5%	$7.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-12M-A	SID820 Soft RemRen 12Mo qty 5 - 250	$20.00	14.5%	$17.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-12M-B	SID820 Soft RemRen 12Mo qty 255 - 750	$18.20	14.5%	$15.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-12M-C	SID820 Soft RemRen 12Mo qty 755 - 1500	$17.40	14.5%	$14.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-12M-D	SID820 Soft RemRen 12Mo qty 1505 - 2500	$16.20	14.5%	$13.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-12M-E	SID820 Soft RemRen 12Mo qty 2505 - 5000	$14.60	14.5%	$12.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-12M-F	SID820 Soft RemRen 12Mo qty 5005 - 7500	$12.80	14.5%	$10.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-12M-G	SID820 Soft RemRen 12Mo qty 7505 - 10000	$11.60	14.5%	$9.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-12M-H	SID820 Soft RemRen 12Mo qty 10005 - 15000	$11.00	14.5%	$9.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-12M-I	SID820 Soft RemRen 12Mo qty 15005 - 25000	$9.80	14.5%	$8.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-12M-J	SID820 Soft RemRen 12Mo qty 25005 - 1000000	$9.20	14.5%	$7.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-13M-A	SID820 Soft RemRen 13Mo qty 5 - 250	$21.67	14.5%	$18.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-13M-B	SID820 Soft RemRen 13Mo qty 255 - 750	$19.72	14.5%	$16.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-13M-C	SID820 Soft RemRen 13Mo qty 755 - 1500	$18.85	14.5%	$16.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-13M-D	SID820 Soft RemRen 13Mo qty 1505 - 2500	$17.55	14.5%	$15.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-13M-E	SID820 Soft RemRen 13Mo qty 2505 - 5000	$15.82	14.5%	$13.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-13M-F	SID820 Soft RemRen 13Mo qty 5005 - 7500	$13.87	14.5%	$11.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-13M-G	SID820 Soft RemRen 13Mo qty 7505 - 10000	$12.57	14.5%	$10.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-13M-H	SID820 Soft RemRen 13Mo qty 10005 - 15000	$11.92	14.5%	$10.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-13M-I	SID820 Soft RemRen 13Mo qty 15005 - 25000	$10.62	14.5%	$9.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-13M-J	SID820 Soft RemRen 13Mo qty 25005 - 1000000	$9.97	14.5%	$8.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-14M-A	SID820 Soft RemRen 14Mo qty 5 - 250	$23.33	14.5%	$19.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID820-RMREN-14M-B	SID820 Soft RemRen 14Mo qty 255 - 750	$21.23	14.5%	$18.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-14M-C	SID820 Soft RemRen 14Mo qty 755 - 1500	$20.30	14.5%	$17.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-14M-D	SID820 Soft RemRen 14Mo qty 1505 - 2500	$18.90	14.5%	$16.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-14M-E	SID820 Soft RemRen 14Mo qty 2505 - 5000	$17.03	14.5%	$14.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-14M-F	SID820 Soft RemRen 14Mo qty 5005 - 7500	$14.93	14.5%	$12.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-14M-G	SID820 Soft RemRen 14Mo qty 7505 - 10000	$13.53	14.5%	$11.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-14M-H	SID820 Soft RemRen 14Mo qty 10005 - 15000	$12.83	14.5%	$10.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-14M-I	SID820 Soft RemRen 14Mo qty 15005 - 25000	$11.43	14.5%	$9.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-14M-J	SID820 Soft RemRen 14Mo qty 25005 - 1000000	$10.73	14.5%	$9.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-15M-A	SID820 Soft RemRen 15Mo qty 5 - 250	$25.00	14.5%	$21.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-15M-B	SID820 Soft RemRen 15Mo qty 255 - 750	$22.75	14.5%	$19.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-15M-C	SID820 Soft RemRen 15Mo qty 755 - 1500	$21.75	14.5%	$18.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-15M-D	SID820 Soft RemRen 15Mo qty 1505 - 2500	$20.25	14.5%	$17.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-15M-E	SID820 Soft RemRen 15Mo qty 2505 - 5000	$18.25	14.5%	$15.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-15M-F	SID820 Soft RemRen 15Mo qty 5005 - 7500	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-15M-G	SID820 Soft RemRen 15Mo qty 7505 - 10000	$14.50	14.5%	$12.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-15M-H	SID820 Soft RemRen 15Mo qty 10005 - 15000	$13.75	14.5%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-15M-I	SID820 Soft RemRen 15Mo qty 15005 - 25000	$12.25	14.5%	$10.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-15M-J	SID820 Soft RemRen 15Mo qty 25005 - 1000000	$11.50	14.5%	$9.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-16M-A	SID820 Soft RemRen 16Mo qty 5 - 250	$26.67	14.5%	$22.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-16M-B	SID820 Soft RemRen 16Mo qty 255 - 750	$24.27	14.5%	$20.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-16M-C	SID820 Soft RemRen 16Mo qty 755 - 1500	$23.20	14.5%	$19.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-16M-D	SID820 Soft RemRen 16Mo qty 1505 - 2500	$21.60	14.5%	$18.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-16M-E	SID820 Soft RemRen 16Mo qty 2505 - 5000	$19.47	14.5%	$16.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-16M-F	SID820 Soft RemRen 16Mo qty 5005 - 7500	$17.07	14.5%	$14.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-16M-G	SID820 Soft RemRen 16Mo qty 7505 - 10000	$15.47	14.5%	$13.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-16M-H	SID820 Soft RemRen 16Mo qty 10005 - 15000	$14.67	14.5%	$12.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-16M-I	SID820 Soft RemRen 16Mo qty 15005 - 25000	$13.07	14.5%	$11.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-16M-J	SID820 Soft RemRen 16Mo qty 25005 - 1000000	$12.27	14.5%	$10.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-17M-A	SID820 Soft RemRen 17Mo qty 5 - 250	$28.33	14.5%	$24.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-17M-B	SID820 Soft RemRen 17Mo qty 255 - 750	$25.78	14.5%	$22.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-17M-C	SID820 Soft RemRen 17Mo qty 755 - 1500	$24.65	14.5%	$21.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-17M-D	SID820 Soft RemRen 17Mo qty 1505 - 2500	$22.95	14.5%	$19.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-17M-E	SID820 Soft RemRen 17Mo qty 2505 - 5000	$20.68	14.5%	$17.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-17M-F	SID820 Soft RemRen 17Mo qty 5005 - 7500	$18.13	14.5%	$15.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-17M-G	SID820 Soft RemRen 17Mo qty 7505 - 10000	$16.43	14.5%	$14.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-17M-H	SID820 Soft RemRen 17Mo qty 10005 - 15000	$15.58	14.5%	$13.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-17M-I	SID820 Soft RemRen 17Mo qty 15005 - 25000	$13.88	14.5%	$11.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-17M-J	SID820 Soft RemRen 17Mo qty 25005 - 1000000	$13.03	14.5%	$11.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-18M-A	SID820 Soft RemRen 18Mo qty 5 - 250	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-18M-B	SID820 Soft RemRen 18Mo qty 255 - 750	$27.30	14.5%	$23.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-18M-C	SID820 Soft RemRen 18Mo qty 755 - 1500	$26.10	14.5%	$22.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-18M-D	SID820 Soft RemRen 18Mo qty 1505 - 2500	$24.30	14.5%	$20.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-18M-E	SID820 Soft RemRen 18Mo qty 2505 - 5000	$21.90	14.5%	$18.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-18M-F	SID820 Soft RemRen 18Mo qty 5005 - 7500	$19.20	14.5%	$16.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-18M-G	SID820 Soft RemRen 18Mo qty 7505 - 10000	$17.40	14.5%	$14.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-18M-H	SID820 Soft RemRen 18Mo qty 10005 - 15000	$16.50	14.5%	$14.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-18M-I	SID820 Soft RemRen 18Mo qty 15005 - 25000	$14.70	14.5%	$12.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-18M-J	SID820 Soft RemRen 18Mo qty 25005 - 1000000	$13.80	14.5%	$11.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-19M-A	SID820 Soft RemRen 19Mo qty 5 - 250	$31.67	14.5%	$27.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-19M-B	SID820 Soft RemRen 19Mo qty 255 - 750	$28.82	14.5%	$24.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-19M-C	SID820 Soft RemRen 19Mo qty 755 - 1500	$27.55	14.5%	$23.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-19M-D	SID820 Soft RemRen 19Mo qty 1505 - 2500	$25.65	14.5%	$21.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-19M-E	SID820 Soft RemRen 19Mo qty 2505 - 5000	$23.12	14.5%	$19.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-19M-F	SID820 Soft RemRen 19Mo qty 5005 - 7500	$20.27	14.5%	$17.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-19M-G	SID820 Soft RemRen 19Mo qty 7505 - 10000	$18.37	14.5%	$15.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-19M-H	SID820 Soft RemRen 19Mo qty 10005 - 15000	$17.42	14.5%	$14.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-19M-I	SID820 Soft RemRen 19Mo qty 15005 - 25000	$15.52	14.5%	$13.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-19M-J	SID820 Soft RemRen 19Mo qty 25005 - 1000000	$14.57	14.5%	$12.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-1M-A	SID820 Soft RemRen 1Mo qty 5 - 250	$1.67	14.5%	$1.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-1M-B	SID820 Soft RemRen 1Mo qty 255 - 750	$1.52	14.5%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-1M-C	SID820 Soft RemRen 1Mo qty 755 - 1500	$1.45	14.5%	$1.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-1M-D	SID820 Soft RemRen 1Mo qty 1505 - 2500	$1.35	14.5%	$1.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-1M-E	SID820 Soft RemRen 1Mo qty 2505 - 5000	$1.22	14.5%	$1.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-1M-F	SID820 Soft RemRen 1Mo qty 5005 - 7500	$1.07	14.5%	$0.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-1M-G	SID820 Soft RemRen 1Mo qty 7505 - 10000	$0.97	14.5%	$0.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-1M-H	SID820 Soft RemRen 1Mo qty 10005 - 15000	$0.92	14.5%	$0.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-1M-I	SID820 Soft RemRen 1Mo qty 15005 - 25000	$0.82	14.5%	$0.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-1M-J	SID820 Soft RemRen 1Mo qty 25005 - 1000000	$0.77	14.5%	$0.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-20M-A	SID820 Soft RemRen 20Mo qty 5 - 250	$33.33	14.5%	$28.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-20M-B	SID820 Soft RemRen 20Mo qty 255 - 750	$30.33	14.5%	$25.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-20M-C	SID820 Soft RemRen 20Mo qty 755 - 1500	$29.00	14.5%	$24.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-20M-D	SID820 Soft RemRen 20Mo qty 1505 - 2500	$27.00	14.5%	$23.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-20M-E	SID820 Soft RemRen 20Mo qty 2505 - 5000	$24.33	14.5%	$20.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-20M-F	SID820 Soft RemRen 20Mo qty 5005 - 7500	$21.33	14.5%	$18.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-20M-G	SID820 Soft RemRen 20Mo qty 7505 - 10000	$19.33	14.5%	$16.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-20M-H	SID820 Soft RemRen 20Mo qty 10005 - 15000	$18.33	14.5%	$15.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-20M-I	SID820 Soft RemRen 20Mo qty 15005 - 25000	$16.33	14.5%	$13.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-20M-J	SID820 Soft RemRen 20Mo qty 25005 - 1000000	$15.33	14.5%	$13.11	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-21M-A	SID820 Soft RemRen 21Mo qty 5 - 250	$35.00	14.5%	$29.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-21M-B	SID820 Soft RemRen 21Mo qty 255 - 750	$31.85	14.5%	$27.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-21M-C	SID820 Soft RemRen 21Mo qty 755 - 1500	$30.45	14.5%	$26.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-21M-D	SID820 Soft RemRen 21Mo qty 1505 - 2500	$28.35	14.5%	$24.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-21M-E	SID820 Soft RemRen 21Mo qty 2505 - 5000	$25.55	14.5%	$21.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-21M-F	SID820 Soft RemRen 21Mo qty 5005 - 7500	$22.40	14.5%	$19.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-21M-G	SID820 Soft RemRen 21Mo qty 7505 - 10000	$20.30	14.5%	$17.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-21M-H	SID820 Soft RemRen 21Mo qty 10005 - 15000	$19.25	14.5%	$16.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-21M-I	SID820 Soft RemRen 21Mo qty 15005 - 25000	$17.15	14.5%	$14.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-21M-J	SID820 Soft RemRen 21Mo qty 25005 - 1000000	$16.10	14.5%	$13.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-22M-A	SID820 Soft RemRen 22Mo qty 5 - 250	$36.67	14.5%	$31.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-22M-B	SID820 Soft RemRen 22Mo qty 255 - 750	$33.37	14.5%	$28.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-22M-C	SID820 Soft RemRen 22Mo qty 755 - 1500	$31.90	14.5%	$27.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-22M-D	SID820 Soft RemRen 22Mo qty 1505 - 2500	$29.70	14.5%	$25.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID820-RMREN-22M-E	SID820 Soft RemRen 22Mo qty 2505 - 5000	$26.77	14.5%	$22.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-22M-F	SID820 Soft RemRen 22Mo qty 5005 - 7500	$23.47	14.5%	$20.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-22M-G	SID820 Soft RemRen 22Mo qty 7505 - 10000	$21.27	14.5%	$18.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-22M-H	SID820 Soft RemRen 22Mo qty 10005 - 15000	$20.17	14.5%	$17.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-22M-I	SID820 Soft RemRen 22Mo qty 15005 - 25000	$17.97	14.5%	$15.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-22M-J	SID820 Soft RemRen 22Mo qty 25005 - 1000000	$16.87	14.5%	$14.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-23M-A	SID820 Soft RemRen 23Mo qty 5 - 250	$38.33	14.5%	$32.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-23M-B	SID820 Soft RemRen 23Mo qty 255 - 750	$34.88	14.5%	$29.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-23M-C	SID820 Soft RemRen 23Mo qty 755 - 1500	$33.35	14.5%	$28.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-23M-D	SID820 Soft RemRen 23Mo qty 1505 - 2500	$31.05	14.5%	$26.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-23M-E	SID820 Soft RemRen 23Mo qty 2505 - 5000	$27.98	14.5%	$23.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-23M-F	SID820 Soft RemRen 23Mo qty 5005 - 7500	$24.53	14.5%	$20.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-23M-G	SID820 Soft RemRen 23Mo qty 7505 - 10000	$22.23	14.5%	$19.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-23M-H	SID820 Soft RemRen 23Mo qty 10005 - 15000	$21.08	14.5%	$18.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-23M-I	SID820 Soft RemRen 23Mo qty 15005 - 25000	$18.78	14.5%	$16.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-23M-J	SID820 Soft RemRen 23Mo qty 25005 - 1000000	$17.63	14.5%	$15.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-24M-A	SID820 Soft RemRen 24Mo qty 5 - 250	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-24M-B	SID820 Soft RemRen 24Mo qty 255 - 750	$36.40	14.5%	$31.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-24M-C	SID820 Soft RemRen 24Mo qty 755 - 1500	$34.80	14.5%	$29.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-24M-D	SID820 Soft RemRen 24Mo qty 1505 - 2500	$32.40	14.5%	$27.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-24M-E	SID820 Soft RemRen 24Mo qty 2505 - 5000	$29.20	14.5%	$24.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-24M-F	SID820 Soft RemRen 24Mo qty 5005 - 7500	$25.60	14.5%	$21.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-24M-G	SID820 Soft RemRen 24Mo qty 7505 - 10000	$23.20	14.5%	$19.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-24M-H	SID820 Soft RemRen 24Mo qty 10005 - 15000	$22.00	14.5%	$18.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-24M-I	SID820 Soft RemRen 24Mo qty 15005 - 25000	$19.60	14.5%	$16.76	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-24M-J	SID820 Soft RemRen 24Mo qty 25005 - 1000000	$18.40	14.5%	$15.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-25M-A	SID820 Soft RemRen 25Mo qty 5 - 250	$40.80	14.5%	$34.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-25M-B	SID820 Soft RemRen 25Mo qty 255 - 750	$37.20	14.5%	$31.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-25M-C	SID820 Soft RemRen 25Mo qty 755 - 1500	$35.60	14.5%	$30.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-25M-D	SID820 Soft RemRen 25Mo qty 1505 - 2500	$33.20	14.5%	$28.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-25M-E	SID820 Soft RemRen 25Mo qty 2505 - 5000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-25M-F	SID820 Soft RemRen 25Mo qty 5005 - 7500	$26.40	14.5%	$22.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-25M-G	SID820 Soft RemRen 25Mo qty 7505 - 10000	$24.00	14.5%	$20.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-25M-H	SID820 Soft RemRen 25Mo qty 10005 - 15000	$22.80	14.5%	$19.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-25M-I	SID820 Soft RemRen 25Mo qty 15005 - 25000	$20.40	14.5%	$17.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-25M-J	SID820 Soft RemRen 25Mo qty 25005 - 1000000	$19.20	14.5%	$16.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-26M-A	SID820 Soft RemRen 26Mo qty 5 - 250	$41.60	14.5%	$35.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-26M-B	SID820 Soft RemRen 26Mo qty 255 - 750	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-26M-C	SID820 Soft RemRen 26Mo qty 755 - 1500	$36.40	14.5%	$31.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-26M-D	SID820 Soft RemRen 26Mo qty 1505 - 2500	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-26M-E	SID820 Soft RemRen 26Mo qty 2505 - 5000	$30.80	14.5%	$26.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-26M-F	SID820 Soft RemRen 26Mo qty 5005 - 7500	$27.20	14.5%	$23.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-26M-G	SID820 Soft RemRen 26Mo qty 7505 - 10000	$24.80	14.5%	$21.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-26M-H	SID820 Soft RemRen 26Mo qty 10005 - 15000	$23.60	14.5%	$20.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-26M-I	SID820 Soft RemRen 26Mo qty 15005 - 25000	$21.20	14.5%	$18.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-26M-J	SID820 Soft RemRen 26Mo qty 25005 - 1000000	$20.00	14.5%	$17.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-27M-A	SID820 Soft RemRen 27Mo qty 5 - 250	$42.40	14.5%	$36.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-27M-B	SID820 Soft RemRen 27Mo qty 255 - 750	$38.80	14.5%	$33.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-27M-C	SID820 Soft RemRen 27Mo qty 755 - 1500	$37.20	14.5%	$31.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-27M-D	SID820 Soft RemRen 27Mo qty 1505 - 2500	$34.80	14.5%	$29.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-27M-E	SID820 Soft RemRen 27Mo qty 2505 - 5000	$31.60	14.5%	$27.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-27M-F	SID820 Soft RemRen 27Mo qty 5005 - 7500	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-27M-G	SID820 Soft RemRen 27Mo qty 7505 - 10000	$25.60	14.5%	$21.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-27M-H	SID820 Soft RemRen 27Mo qty 10005 - 15000	$24.40	14.5%	$20.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-27M-I	SID820 Soft RemRen 27Mo qty 15005 - 25000	$22.00	14.5%	$18.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-27M-J	SID820 Soft RemRen 27Mo qty 25005 - 1000000	$20.80	14.5%	$17.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-28M-A	SID820 Soft RemRen 28Mo qty 5 - 250	$43.20	14.5%	$36.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-28M-B	SID820 Soft RemRen 28Mo qty 255 - 750	$39.60	14.5%	$33.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-28M-C	SID820 Soft RemRen 28Mo qty 755 - 1500	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-28M-D	SID820 Soft RemRen 28Mo qty 1505 - 2500	$35.60	14.5%	$30.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-28M-E	SID820 Soft RemRen 28Mo qty 2505 - 5000	$32.40	14.5%	$27.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-28M-F	SID820 Soft RemRen 28Mo qty 5005 - 7500	$28.80	14.5%	$24.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-28M-G	SID820 Soft RemRen 28Mo qty 7505 - 10000	$26.40	14.5%	$22.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-28M-H	SID820 Soft RemRen 28Mo qty 10005 - 15000	$25.20	14.5%	$21.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-28M-I	SID820 Soft RemRen 28Mo qty 15005 - 25000	$22.80	14.5%	$19.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-28M-J	SID820 Soft RemRen 28Mo qty 25005 - 1000000	$21.60	14.5%	$18.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-29M-A	SID820 Soft RemRen 29Mo qty 5 - 250	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-29M-B	SID820 Soft RemRen 29Mo qty 255 - 750	$40.40	14.5%	$34.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-29M-C	SID820 Soft RemRen 29Mo qty 755 - 1500	$38.80	14.5%	$33.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-29M-D	SID820 Soft RemRen 29Mo qty 1505 - 2500	$36.40	14.5%	$31.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-29M-E	SID820 Soft RemRen 29Mo qty 2505 - 5000	$33.20	14.5%	$28.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-29M-F	SID820 Soft RemRen 29Mo qty 5005 - 7500	$29.60	14.5%	$25.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-29M-G	SID820 Soft RemRen 29Mo qty 7505 - 10000	$27.20	14.5%	$23.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-29M-H	SID820 Soft RemRen 29Mo qty 10005 - 15000	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-29M-I	SID820 Soft RemRen 29Mo qty 15005 - 25000	$23.60	14.5%	$20.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-29M-J	SID820 Soft RemRen 29Mo qty 25005 - 1000000	$22.40	14.5%	$19.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-2M-A	SID820 Soft RemRen 2Mo qty 5 - 250	$3.33	14.5%	$2.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-2M-B	SID820 Soft RemRen 2Mo qty 255 - 750	$3.03	14.5%	$2.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-2M-C	SID820 Soft RemRen 2Mo qty 755 - 1500	$2.90	14.5%	$2.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-2M-D	SID820 Soft RemRen 2Mo qty 1505 - 2500	$2.70	14.5%	$2.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-2M-E	SID820 Soft RemRen 2Mo qty 2505 - 5000	$2.43	14.5%	$2.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-2M-F	SID820 Soft RemRen 2Mo qty 5005 - 7500	$2.13	14.5%	$1.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-2M-G	SID820 Soft RemRen 2Mo qty 7505 - 10000	$1.93	14.5%	$1.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-2M-H	SID820 Soft RemRen 2Mo qty 10005 - 15000	$1.83	14.5%	$1.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-2M-I	SID820 Soft RemRen 2Mo qty 15005 - 25000	$1.63	14.5%	$1.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-2M-J	SID820 Soft RemRen 2Mo qty 25005 - 1000000	$1.53	14.5%	$1.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-30M-A	SID820 Soft RemRen 30Mo qty 5 - 250	$44.80	14.5%	$38.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-30M-B	SID820 Soft RemRen 30Mo qty 255 - 750	$41.20	14.5%	$35.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-30M-C	SID820 Soft RemRen 30Mo qty 755 - 1500	$39.60	14.5%	$33.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-30M-D	SID820 Soft RemRen 30Mo qty 1505 - 2500	$37.20	14.5%	$31.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-30M-E	SID820 Soft RemRen 30Mo qty 2505 - 5000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-30M-F	SID820 Soft RemRen 30Mo qty 5005 - 7500	$30.40	14.5%	$25.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-30M-G	SID820 Soft RemRen 30Mo qty 7505 - 10000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID820-RMREN-30M-H	SID820 Soft RemRen 30Mo qty 10005 - 15000	$26.80	14.5%	$22.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-30M-I	SID820 Soft RemRen 30Mo qty 15005 - 25000	$24.40	14.5%	$20.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-30M-J	SID820 Soft RemRen 30Mo qty 25005 - 1000000	$23.20	14.5%	$19.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-31M-A	SID820 Soft RemRen 31Mo qty 5 - 250	$45.60	14.5%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-31M-B	SID820 Soft RemRen 31Mo qty 255 - 750	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-31M-C	SID820 Soft RemRen 31Mo qty 755 - 1500	$40.40	14.5%	$34.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-31M-D	SID820 Soft RemRen 31Mo qty 1505 - 2500	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-31M-E	SID820 Soft RemRen 31Mo qty 2505 - 5000	$34.80	14.5%	$29.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-31M-F	SID820 Soft RemRen 31Mo qty 5005 - 7500	$31.20	14.5%	$26.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-31M-G	SID820 Soft RemRen 31Mo qty 7505 - 10000	$28.80	14.5%	$24.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-31M-H	SID820 Soft RemRen 31Mo qty 10005 - 15000	$27.60	14.5%	$23.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-31M-I	SID820 Soft RemRen 31Mo qty 15005 - 25000	$25.20	14.5%	$21.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-31M-J	SID820 Soft RemRen 31Mo qty 25005 - 1000000	$24.00	14.5%	$20.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-32M-A	SID820 Soft RemRen 32Mo qty 5 - 250	$46.40	14.5%	$39.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-32M-B	SID820 Soft RemRen 32Mo qty 255 - 750	$42.80	14.5%	$36.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-32M-C	SID820 Soft RemRen 32Mo qty 755 - 1500	$41.20	14.5%	$35.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-32M-D	SID820 Soft RemRen 32Mo qty 1505 - 2500	$38.80	14.5%	$33.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-32M-E	SID820 Soft RemRen 32Mo qty 2505 - 5000	$35.60	14.5%	$30.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-32M-F	SID820 Soft RemRen 32Mo qty 5005 - 7500	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-32M-G	SID820 Soft RemRen 32Mo qty 7505 - 10000	$29.60	14.5%	$25.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-32M-H	SID820 Soft RemRen 32Mo qty 10005 - 15000	$28.40	14.5%	$24.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-32M-I	SID820 Soft RemRen 32Mo qty 15005 - 25000	$26.00	14.5%	$22.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-32M-J	SID820 Soft RemRen 32Mo qty 25005 - 1000000	$24.80	14.5%	$21.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-33M-A	SID820 Soft RemRen 33Mo qty 5 - 250	$47.20	14.5%	$40.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-33M-B	SID820 Soft RemRen 33Mo qty 255 - 750	$43.60	14.5%	$37.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-33M-C	SID820 Soft RemRen 33Mo qty 755 - 1500	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-33M-D	SID820 Soft RemRen 33Mo qty 1505 - 2500	$39.60	14.5%	$33.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-33M-E	SID820 Soft RemRen 33Mo qty 2505 - 5000	$36.40	14.5%	$31.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-33M-F	SID820 Soft RemRen 33Mo qty 5005 - 7500	$32.80	14.5%	$28.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-33M-G	SID820 Soft RemRen 33Mo qty 7505 - 10000	$30.40	14.5%	$25.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-33M-H	SID820 Soft RemRen 33Mo qty 10005 - 15000	$29.20	14.5%	$24.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-33M-I	SID820 Soft RemRen 33Mo qty 15005 - 25000	$26.80	14.5%	$22.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-33M-J	SID820 Soft RemRen 33Mo qty 25005 - 1000000	$25.60	14.5%	$21.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-34M-A	SID820 Soft RemRen 34Mo qty 5 - 250	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-34M-B	SID820 Soft RemRen 34Mo qty 255 - 750	$44.40	14.5%	$37.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-34M-C	SID820 Soft RemRen 34Mo qty 755 - 1500	$42.80	14.5%	$36.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-34M-D	SID820 Soft RemRen 34Mo qty 1505 - 2500	$40.40	14.5%	$34.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-34M-E	SID820 Soft RemRen 34Mo qty 2505 - 5000	$37.20	14.5%	$31.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-34M-F	SID820 Soft RemRen 34Mo qty 5005 - 7500	$33.60	14.5%	$28.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-34M-G	SID820 Soft RemRen 34Mo qty 7505 - 10000	$31.20	14.5%	$26.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-34M-H	SID820 Soft RemRen 34Mo qty 10005 - 15000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-34M-I	SID820 Soft RemRen 34Mo qty 15005 - 25000	$27.60	14.5%	$23.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-34M-J	SID820 Soft RemRen 34Mo qty 25005 - 1000000	$26.40	14.5%	$22.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-35M-A	SID820 Soft RemRen 35Mo qty 5 - 250	$48.80	14.5%	$41.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-35M-B	SID820 Soft RemRen 35Mo qty 255 - 750	$45.20	14.5%	$38.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-35M-C	SID820 Soft RemRen 35Mo qty 755 - 1500	$43.60	14.5%	$37.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-35M-D	SID820 Soft RemRen 35Mo qty 1505 - 2500	$41.20	14.5%	$35.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-35M-E	SID820 Soft RemRen 35Mo qty 2505 - 5000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-35M-F	SID820 Soft RemRen 35Mo qty 5005 - 7500	$34.40	14.5%	$29.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-35M-G	SID820 Soft RemRen 35Mo qty 7505 - 10000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-35M-H	SID820 Soft RemRen 35Mo qty 10005 - 15000	$30.80	14.5%	$26.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-35M-I	SID820 Soft RemRen 35Mo qty 15005 - 25000	$28.40	14.5%	$24.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-35M-J	SID820 Soft RemRen 35Mo qty 25005 - 1000000	$27.20	14.5%	$23.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-36M-A	SID820 Soft RemRen 36Mo qty 5 - 250	$49.60	14.5%	$42.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-36M-B	SID820 Soft RemRen 36Mo qty 255 - 750	$45.60	14.5%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-36M-C	SID820 Soft RemRen 36Mo qty 755 - 1500	$43.20	14.5%	$36.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-36M-D	SID820 Soft RemRen 36Mo qty 1505 - 2500	$40.80	14.5%	$34.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-36M-E	SID820 Soft RemRen 36Mo qty 2505 - 5000	$36.80	14.5%	$31.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-36M-F	SID820 Soft RemRen 36Mo qty 5005 - 7500	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-36M-G	SID820 Soft RemRen 36Mo qty 7505 - 10000	$28.80	14.5%	$24.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-36M-H	SID820 Soft RemRen 36Mo qty 10005 - 15000	$27.20	14.5%	$23.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-36M-I	SID820 Soft RemRen 36Mo qty 15005 - 25000	$24.00	14.5%	$20.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-36M-J	SID820 Soft RemRen 36Mo qty 25005 - 1000000	$22.40	14.5%	$19.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-37M-A	SID820 Soft RemRen 37Mo qty 5 - 250	$50.40	14.5%	$43.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-37M-B	SID820 Soft RemRen 37Mo qty 255 - 750	$46.40	14.5%	$39.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-37M-C	SID820 Soft RemRen 37Mo qty 755 - 1500	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-37M-D	SID820 Soft RemRen 37Mo qty 1505 - 2500	$41.60	14.5%	$35.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-37M-E	SID820 Soft RemRen 37Mo qty 2505 - 5000	$37.60	14.5%	$32.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-37M-F	SID820 Soft RemRen 37Mo qty 5005 - 7500	$32.80	14.5%	$28.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-37M-G	SID820 Soft RemRen 37Mo qty 7505 - 10000	$29.60	14.5%	$25.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-37M-H	SID820 Soft RemRen 37Mo qty 10005 - 15000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-37M-I	SID820 Soft RemRen 37Mo qty 15005 - 25000	$24.80	14.5%	$21.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-37M-J	SID820 Soft RemRen 37Mo qty 25005 - 1000000	$23.20	14.5%	$19.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-38M-A	SID820 Soft RemRen 38Mo qty 5 - 250	$51.20	14.5%	$43.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-38M-B	SID820 Soft RemRen 38Mo qty 255 - 750	$47.20	14.5%	$40.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-38M-C	SID820 Soft RemRen 38Mo qty 755 - 1500	$44.80	14.5%	$38.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-38M-D	SID820 Soft RemRen 38Mo qty 1505 - 2500	$42.40	14.5%	$36.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-38M-E	SID820 Soft RemRen 38Mo qty 2505 - 5000	$38.40	14.5%	$32.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-38M-F	SID820 Soft RemRen 38Mo qty 5005 - 7500	$33.60	14.5%	$28.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-38M-G	SID820 Soft RemRen 38Mo qty 7505 - 10000	$30.40	14.5%	$25.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-38M-H	SID820 Soft RemRen 38Mo qty 10005 - 15000	$28.80	14.5%	$24.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-38M-I	SID820 Soft RemRen 38Mo qty 15005 - 25000	$25.60	14.5%	$21.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-38M-J	SID820 Soft RemRen 38Mo qty 25005 - 1000000	$24.00	14.5%	$20.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-39M-A	SID820 Soft RemRen 39Mo qty 5 - 250	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-39M-B	SID820 Soft RemRen 39Mo qty 255 - 750	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-39M-C	SID820 Soft RemRen 39Mo qty 755 - 1500	$45.60	14.5%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-39M-D	SID820 Soft RemRen 39Mo qty 1505 - 2500	$43.20	14.5%	$36.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-39M-E	SID820 Soft RemRen 39Mo qty 2505 - 5000	$39.20	14.5%	$33.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-39M-F	SID820 Soft RemRen 39Mo qty 5005 - 7500	$34.40	14.5%	$29.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-39M-G	SID820 Soft RemRen 39Mo qty 7505 - 10000	$31.20	14.5%	$26.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-39M-H	SID820 Soft RemRen 39Mo qty 10005 - 15000	$29.60	14.5%	$25.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-39M-I	SID820 Soft RemRen 39Mo qty 15005 - 25000	$26.40	14.5%	$22.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-39M-J	SID820 Soft RemRen 39Mo qty 25005 - 1000000	$24.80	14.5%	$21.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID820-RMREN-3M-A	SID820 Soft RemRen 3Mo qty 5 - 250	$5.00	14.5%	$4.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-3M-B	SID820 Soft RemRen 3Mo qty 255 - 750	$4.55	14.5%	$3.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-3M-C	SID820 Soft RemRen 3Mo qty 755 - 1500	$4.35	14.5%	$3.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-3M-D	SID820 Soft RemRen 3Mo qty 1505 - 2500	$4.05	14.5%	$3.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-3M-E	SID820 Soft RemRen 3Mo qty 2505 - 5000	$3.65	14.5%	$3.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-3M-F	SID820 Soft RemRen 3Mo qty 5005 - 7500	$3.20	14.5%	$2.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-3M-G	SID820 Soft RemRen 3Mo qty 7505 - 10000	$2.90	14.5%	$2.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-3M-H	SID820 Soft RemRen 3Mo qty 10005 - 15000	$2.75	14.5%	$2.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-3M-I	SID820 Soft RemRen 3Mo qty 15005 - 25000	$2.45	14.5%	$2.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-3M-J	SID820 Soft RemRen 3Mo qty 25005 - 1000000	$2.30	14.5%	$1.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-40M-A	SID820 Soft RemRen 40Mo qty 5 - 250	$52.80	14.5%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-40M-B	SID820 Soft RemRen 40Mo qty 255 - 750	$48.80	14.5%	$41.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-40M-C	SID820 Soft RemRen 40Mo qty 755 - 1500	$46.40	14.5%	$39.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-40M-D	SID820 Soft RemRen 40Mo qty 1505 - 2500	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-40M-E	SID820 Soft RemRen 40Mo qty 2505 - 5000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-40M-F	SID820 Soft RemRen 40Mo qty 5005 - 7500	$35.20	14.5%	$30.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-40M-G	SID820 Soft RemRen 40Mo qty 7505 - 10000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-40M-H	SID820 Soft RemRen 40Mo qty 10005 - 15000	$30.40	14.5%	$25.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-40M-I	SID820 Soft RemRen 40Mo qty 15005 - 25000	$27.20	14.5%	$23.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-40M-J	SID820 Soft RemRen 40Mo qty 25005 - 1000000	$25.60	14.5%	$21.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-41M-A	SID820 Soft RemRen 41Mo qty 5 - 250	$53.60	14.5%	$45.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-41M-B	SID820 Soft RemRen 41Mo qty 255 - 750	$49.60	14.5%	$42.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-41M-C	SID820 Soft RemRen 41Mo qty 755 - 1500	$47.20	14.5%	$40.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-41M-D	SID820 Soft RemRen 41Mo qty 1505 - 2500	$44.80	14.5%	$38.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-41M-E	SID820 Soft RemRen 41Mo qty 2505 - 5000	$40.80	14.5%	$34.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-41M-F	SID820 Soft RemRen 41Mo qty 5005 - 7500	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-41M-G	SID820 Soft RemRen 41Mo qty 7505 - 10000	$32.80	14.5%	$28.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-41M-H	SID820 Soft RemRen 41Mo qty 10005 - 15000	$31.20	14.5%	$26.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-41M-I	SID820 Soft RemRen 41Mo qty 15005 - 25000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-41M-J	SID820 Soft RemRen 41Mo qty 25005 - 1000000	$26.40	14.5%	$22.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-42M-A	SID820 Soft RemRen 42Mo qty 5 - 250	$54.40	14.5%	$46.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-42M-B	SID820 Soft RemRen 42Mo qty 255 - 750	$50.40	14.5%	$43.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-42M-C	SID820 Soft RemRen 42Mo qty 755 - 1500	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-42M-D	SID820 Soft RemRen 42Mo qty 1505 - 2500	$45.60	14.5%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-42M-E	SID820 Soft RemRen 42Mo qty 2505 - 5000	$41.60	14.5%	$35.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-42M-F	SID820 Soft RemRen 42Mo qty 5005 - 7500	$36.80	14.5%	$31.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-42M-G	SID820 Soft RemRen 42Mo qty 7505 - 10000	$33.60	14.5%	$28.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-42M-H	SID820 Soft RemRen 42Mo qty 10005 - 15000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-42M-I	SID820 Soft RemRen 42Mo qty 15005 - 25000	$28.80	14.5%	$24.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-42M-J	SID820 Soft RemRen 42Mo qty 25005 - 1000000	$27.20	14.5%	$23.26	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-43M-A	SID820 Soft RemRen 43Mo qty 5 - 250	$55.20	14.5%	$47.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-43M-B	SID820 Soft RemRen 43Mo qty 255 - 750	$51.20	14.5%	$43.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-43M-C	SID820 Soft RemRen 43Mo qty 755 - 1500	$48.80	14.5%	$41.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-43M-D	SID820 Soft RemRen 43Mo qty 1505 - 2500	$46.40	14.5%	$39.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-43M-E	SID820 Soft RemRen 43Mo qty 2505 - 5000	$42.40	14.5%	$36.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-43M-F	SID820 Soft RemRen 43Mo qty 5005 - 7500	$37.60	14.5%	$32.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-43M-G	SID820 Soft RemRen 43Mo qty 7505 - 10000	$34.40	14.5%	$29.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-43M-H	SID820 Soft RemRen 43Mo qty 10005 - 15000	$32.80	14.5%	$28.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-43M-I	SID820 Soft RemRen 43Mo qty 15005 - 25000	$29.60	14.5%	$25.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-43M-J	SID820 Soft RemRen 43Mo qty 25005 - 1000000	$28.00	14.5%	$23.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-44M-A	SID820 Soft RemRen 44Mo qty 5 - 250	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-44M-B	SID820 Soft RemRen 44Mo qty 255 - 750	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-44M-C	SID820 Soft RemRen 44Mo qty 755 - 1500	$49.60	14.5%	$42.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-44M-D	SID820 Soft RemRen 44Mo qty 1505 - 2500	$47.20	14.5%	$40.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-44M-E	SID820 Soft RemRen 44Mo qty 2505 - 5000	$43.20	14.5%	$36.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-44M-F	SID820 Soft RemRen 44Mo qty 5005 - 7500	$38.40	14.5%	$32.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-44M-G	SID820 Soft RemRen 44Mo qty 7505 - 10000	$35.20	14.5%	$30.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-44M-H	SID820 Soft RemRen 44Mo qty 10005 - 15000	$33.60	14.5%	$28.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-44M-I	SID820 Soft RemRen 44Mo qty 15005 - 25000	$30.40	14.5%	$25.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-44M-J	SID820 Soft RemRen 44Mo qty 25005 - 1000000	$28.80	14.5%	$24.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-45M-A	SID820 Soft RemRen 45Mo qty 5 - 250	$56.80	14.5%	$48.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-45M-B	SID820 Soft RemRen 45Mo qty 255 - 750	$52.80	14.5%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-45M-C	SID820 Soft RemRen 45Mo qty 755 - 1500	$50.40	14.5%	$43.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-45M-D	SID820 Soft RemRen 45Mo qty 1505 - 2500	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-45M-E	SID820 Soft RemRen 45Mo qty 2505 - 5000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-45M-F	SID820 Soft RemRen 45Mo qty 5005 - 7500	$39.20	14.5%	$33.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-45M-G	SID820 Soft RemRen 45Mo qty 7505 - 10000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-45M-H	SID820 Soft RemRen 45Mo qty 10005 - 15000	$34.40	14.5%	$29.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-45M-I	SID820 Soft RemRen 45Mo qty 15005 - 25000	$31.20	14.5%	$26.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-45M-J	SID820 Soft RemRen 45Mo qty 25005 - 1000000	$29.60	14.5%	$25.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-46M-A	SID820 Soft RemRen 46Mo qty 5 - 250	$57.60	14.5%	$49.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-46M-B	SID820 Soft RemRen 46Mo qty 255 - 750	$53.60	14.5%	$45.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-46M-C	SID820 Soft RemRen 46Mo qty 755 - 1500	$51.20	14.5%	$43.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-46M-D	SID820 Soft RemRen 46Mo qty 1505 - 2500	$48.80	14.5%	$41.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-46M-E	SID820 Soft RemRen 46Mo qty 2505 - 5000	$44.80	14.5%	$38.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-46M-F	SID820 Soft RemRen 46Mo qty 5005 - 7500	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-46M-G	SID820 Soft RemRen 46Mo qty 7505 - 10000	$36.80	14.5%	$31.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-46M-H	SID820 Soft RemRen 46Mo qty 10005 - 15000	$35.20	14.5%	$30.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-46M-I	SID820 Soft RemRen 46Mo qty 15005 - 25000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-46M-J	SID820 Soft RemRen 46Mo qty 25005 - 1000000	$30.40	14.5%	$25.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-47M-A	SID820 Soft RemRen 47Mo qty 5 - 250	$58.40	14.5%	$49.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-47M-B	SID820 Soft RemRen 47Mo qty 255 - 750	$54.40	14.5%	$46.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-47M-C	SID820 Soft RemRen 47Mo qty 755 - 1500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-47M-D	SID820 Soft RemRen 47Mo qty 1505 - 2500	$49.60	14.5%	$42.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-47M-E	SID820 Soft RemRen 47Mo qty 2505 - 5000	$45.60	14.5%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-47M-F	SID820 Soft RemRen 47Mo qty 5005 - 7500	$40.80	14.5%	$34.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-47M-G	SID820 Soft RemRen 47Mo qty 7505 - 10000	$37.60	14.5%	$32.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-47M-H	SID820 Soft RemRen 47Mo qty 10005 - 15000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-47M-I	SID820 Soft RemRen 47Mo qty 15005 - 25000	$32.80	14.5%	$28.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-47M-J	SID820 Soft RemRen 47Mo qty 25005 - 1000000	$31.20	14.5%	$26.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-48M-A	SID820 Soft RemRen 48Mo qty 5 - 250	$59.20	14.5%	$50.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-48M-B	SID820 Soft RemRen 48Mo qty 255 - 750	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-48M-C	SID820 Soft RemRen 48Mo qty 755 - 1500	$51.60	14.5%	$44.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID820-RMREN-48M-D	SID820 Soft RemRen 48Mo qty 1505 - 2500	$48.80	14.5%	$41.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-48M-E	SID820 Soft RemRen 48Mo qty 2505 - 5000	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-48M-F	SID820 Soft RemRen 48Mo qty 5005 - 7500	$38.40	14.5%	$32.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-48M-G	SID820 Soft RemRen 48Mo qty 7505 - 10000	$34.40	14.5%	$29.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-48M-H	SID820 Soft RemRen 48Mo qty 10005 - 15000	$32.40	14.5%	$27.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-48M-I	SID820 Soft RemRen 48Mo qty 15005 - 25000	$28.80	14.5%	$24.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-48M-J	SID820 Soft RemRen 48Mo qty 25005 - 1000000	$26.80	14.5%	$22.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-49M-A	SID820 Soft RemRen 49Mo qty 5 - 250	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-49M-B	SID820 Soft RemRen 49Mo qty 255 - 750	$54.80	14.5%	$46.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-49M-C	SID820 Soft RemRen 49Mo qty 755 - 1500	$52.40	14.5%	$44.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-49M-D	SID820 Soft RemRen 49Mo qty 1505 - 2500	$49.60	14.5%	$42.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-49M-E	SID820 Soft RemRen 49Mo qty 2505 - 5000	$44.80	14.5%	$38.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-49M-F	SID820 Soft RemRen 49Mo qty 5005 - 7500	$39.20	14.5%	$33.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-49M-G	SID820 Soft RemRen 49Mo qty 7505 - 10000	$35.20	14.5%	$30.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-49M-H	SID820 Soft RemRen 49Mo qty 10005 - 15000	$33.20	14.5%	$28.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-49M-I	SID820 Soft RemRen 49Mo qty 15005 - 25000	$29.60	14.5%	$25.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-49M-J	SID820 Soft RemRen 49Mo qty 25005 - 1000000	$27.60	14.5%	$23.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-4M-A	SID820 Soft RemRen 4Mo qty 5 - 250	$6.67	14.5%	$5.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-4M-B	SID820 Soft RemRen 4Mo qty 255 - 750	$6.07	14.5%	$5.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-4M-C	SID820 Soft RemRen 4Mo qty 755 - 1500	$5.80	14.5%	$4.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-4M-D	SID820 Soft RemRen 4Mo qty 1505 - 2500	$5.40	14.5%	$4.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-4M-E	SID820 Soft RemRen 4Mo qty 2505 - 5000	$4.87	14.5%	$4.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-4M-F	SID820 Soft RemRen 4Mo qty 5005 - 7500	$4.27	14.5%	$3.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-4M-G	SID820 Soft RemRen 4Mo qty 7505 - 10000	$3.87	14.5%	$3.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-4M-H	SID820 Soft RemRen 4Mo qty 10005 - 15000	$3.67	14.5%	$3.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-4M-I	SID820 Soft RemRen 4Mo qty 15005 - 25000	$3.27	14.5%	$2.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-4M-J	SID820 Soft RemRen 4Mo qty 25005 - 1000000	$3.07	14.5%	$2.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-50M-A	SID820 Soft RemRen 50Mo qty 5 - 250	$60.80	14.5%	$51.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-50M-B	SID820 Soft RemRen 50Mo qty 255 - 750	$55.60	14.5%	$47.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-50M-C	SID820 Soft RemRen 50Mo qty 755 - 1500	$53.20	14.5%	$45.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-50M-D	SID820 Soft RemRen 50Mo qty 1505 - 2500	$50.40	14.5%	$43.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-50M-E	SID820 Soft RemRen 50Mo qty 2505 - 5000	$45.60	14.5%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-50M-F	SID820 Soft RemRen 50Mo qty 5005 - 7500	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-50M-G	SID820 Soft RemRen 50Mo qty 7505 - 10000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-50M-H	SID820 Soft RemRen 50Mo qty 10005 - 15000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-50M-I	SID820 Soft RemRen 50Mo qty 15005 - 25000	$30.40	14.5%	$25.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-50M-J	SID820 Soft RemRen 50Mo qty 25005 - 1000000	$28.40	14.5%	$24.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-51M-A	SID820 Soft RemRen 51Mo qty 5 - 250	$61.60	14.5%	$52.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-51M-B	SID820 Soft RemRen 51Mo qty 255 - 750	$56.40	14.5%	$48.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-51M-C	SID820 Soft RemRen 51Mo qty 755 - 1500	$54.00	14.5%	$46.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-51M-D	SID820 Soft RemRen 51Mo qty 1505 - 2500	$51.20	14.5%	$43.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-51M-E	SID820 Soft RemRen 51Mo qty 2505 - 5000	$46.40	14.5%	$39.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-51M-F	SID820 Soft RemRen 51Mo qty 5005 - 7500	$40.80	14.5%	$34.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-51M-G	SID820 Soft RemRen 51Mo qty 7505 - 10000	$36.80	14.5%	$31.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-51M-H	SID820 Soft RemRen 51Mo qty 10005 - 15000	$34.80	14.5%	$29.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-51M-I	SID820 Soft RemRen 51Mo qty 15005 - 25000	$31.20	14.5%	$26.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-51M-J	SID820 Soft RemRen 51Mo qty 25005 - 1000000	$29.20	14.5%	$24.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-52M-A	SID820 Soft RemRen 52Mo qty 5 - 250	$62.40	14.5%	$53.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-52M-B	SID820 Soft RemRen 52Mo qty 255 - 750	$57.20	14.5%	$48.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-52M-C	SID820 Soft RemRen 52Mo qty 755 - 1500	$54.80	14.5%	$46.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-52M-D	SID820 Soft RemRen 52Mo qty 1505 - 2500	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-52M-E	SID820 Soft RemRen 52Mo qty 2505 - 5000	$47.20	14.5%	$40.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-52M-F	SID820 Soft RemRen 52Mo qty 5005 - 7500	$41.60	14.5%	$35.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-52M-G	SID820 Soft RemRen 52Mo qty 7505 - 10000	$37.60	14.5%	$32.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-52M-H	SID820 Soft RemRen 52Mo qty 10005 - 15000	$35.60	14.5%	$30.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-52M-I	SID820 Soft RemRen 52Mo qty 15005 - 25000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-52M-J	SID820 Soft RemRen 52Mo qty 25005 - 1000000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-53M-A	SID820 Soft RemRen 53Mo qty 5 - 250	$63.20	14.5%	$54.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-53M-B	SID820 Soft RemRen 53Mo qty 255 - 750	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-53M-C	SID820 Soft RemRen 53Mo qty 755 - 1500	$55.60	14.5%	$47.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-53M-D	SID820 Soft RemRen 53Mo qty 1505 - 2500	$52.80	14.5%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-53M-E	SID820 Soft RemRen 53Mo qty 2505 - 5000	$48.00	14.5%	$41.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-53M-F	SID820 Soft RemRen 53Mo qty 5005 - 7500	$42.40	14.5%	$36.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-53M-G	SID820 Soft RemRen 53Mo qty 7505 - 10000	$36.80	14.5%	$31.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-53M-H	SID820 Soft RemRen 53Mo qty 10005 - 15000	$36.40	14.5%	$31.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-53M-I	SID820 Soft RemRen 53Mo qty 15005 - 25000	$32.80	14.5%	$28.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-53M-J	SID820 Soft RemRen 53Mo qty 25005 - 1000000	$30.80	14.5%	$26.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-54M-A	SID820 Soft RemRen 54Mo qty 5 - 250	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-54M-B	SID820 Soft RemRen 54Mo qty 255 - 750	$58.80	14.5%	$50.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-54M-C	SID820 Soft RemRen 54Mo qty 755 - 1500	$56.40	14.5%	$48.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-54M-D	SID820 Soft RemRen 54Mo qty 1505 - 2500	$53.60	14.5%	$45.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-54M-E	SID820 Soft RemRen 54Mo qty 2505 - 5000	$48.80	14.5%	$41.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-54M-F	SID820 Soft RemRen 54Mo qty 5005 - 7500	$43.20	14.5%	$36.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-54M-G	SID820 Soft RemRen 54Mo qty 7505 - 10000	$37.60	14.5%	$32.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-54M-H	SID820 Soft RemRen 54Mo qty 10005 - 15000	$37.20	14.5%	$31.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-54M-I	SID820 Soft RemRen 54Mo qty 15005 - 25000	$33.60	14.5%	$28.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-54M-J	SID820 Soft RemRen 54Mo qty 25005 - 1000000	$31.60	14.5%	$27.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-55M-A	SID820 Soft RemRen 55Mo qty 5 - 250	$64.80	14.5%	$55.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-55M-B	SID820 Soft RemRen 55Mo qty 255 - 750	$59.60	14.5%	$50.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-55M-C	SID820 Soft RemRen 55Mo qty 755 - 1500	$57.20	14.5%	$48.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-55M-D	SID820 Soft RemRen 55Mo qty 1505 - 2500	$54.40	14.5%	$46.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-55M-E	SID820 Soft RemRen 55Mo qty 2505 - 5000	$49.60	14.5%	$42.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-55M-F	SID820 Soft RemRen 55Mo qty 5005 - 7500	$44.00	14.5%	$37.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-55M-G	SID820 Soft RemRen 55Mo qty 7505 - 10000	$38.40	14.5%	$32.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-55M-H	SID820 Soft RemRen 55Mo qty 10005 - 15000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-55M-I	SID820 Soft RemRen 55Mo qty 15005 - 25000	$34.40	14.5%	$29.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-55M-J	SID820 Soft RemRen 55Mo qty 25005 - 1000000	$32.40	14.5%	$27.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-56M-A	SID820 Soft RemRen 56Mo qty 5 - 250	$65.60	14.5%	$56.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-56M-B	SID820 Soft RemRen 56Mo qty 255 - 750	$60.40	14.5%	$51.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-56M-C	SID820 Soft RemRen 56Mo qty 755 - 1500	$58.00	14.5%	$49.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-56M-D	SID820 Soft RemRen 56Mo qty 1505 - 2500	$55.20	14.5%	$47.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-56M-E	SID820 Soft RemRen 56Mo qty 2505 - 5000	$50.40	14.5%	$43.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-56M-F	SID820 Soft RemRen 56Mo qty 5005 - 7500	$44.80	14.5%	$38.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID820-RMREN-56M-G	SID820 Soft RemRen 56Mo qty 7505 - 10000	$39.20	14.5%	$33.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-56M-H	SID820 Soft RemRen 56Mo qty 10005 - 15000	$38.80	14.5%	$33.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-56M-I	SID820 Soft RemRen 56Mo qty 15005 - 25000	$35.20	14.5%	$30.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-56M-J	SID820 Soft RemRen 56Mo qty 25005 - 1000000	$33.20	14.5%	$28.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-57M-A	SID820 Soft RemRen 57Mo qty 5 - 250	$66.40	14.5%	$56.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-57M-B	SID820 Soft RemRen 57Mo qty 255 - 750	$61.20	14.5%	$52.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-57M-C	SID820 Soft RemRen 57Mo qty 755 - 1500	$58.80	14.5%	$50.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-57M-D	SID820 Soft RemRen 57Mo qty 1505 - 2500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-57M-E	SID820 Soft RemRen 57Mo qty 2505 - 5000	$51.20	14.5%	$43.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-57M-F	SID820 Soft RemRen 57Mo qty 5005 - 7500	$45.60	14.5%	$38.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-57M-G	SID820 Soft RemRen 57Mo qty 7505 - 10000	$40.00	14.5%	$34.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-57M-H	SID820 Soft RemRen 57Mo qty 10005 - 15000	$39.60	14.5%	$33.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-57M-I	SID820 Soft RemRen 57Mo qty 15005 - 25000	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-57M-J	SID820 Soft RemRen 57Mo qty 25005 - 1000000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-58M-A	SID820 Soft RemRen 58Mo qty 5 - 250	$67.20	14.5%	$57.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-58M-B	SID820 Soft RemRen 58Mo qty 255 - 750	$62.00	14.5%	$53.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-58M-C	SID820 Soft RemRen 58Mo qty 755 - 1500	$59.60	14.5%	$50.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-58M-D	SID820 Soft RemRen 58Mo qty 1505 - 2500	$56.80	14.5%	$48.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-58M-E	SID820 Soft RemRen 58Mo qty 2505 - 5000	$52.00	14.5%	$44.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-58M-F	SID820 Soft RemRen 58Mo qty 5005 - 7500	$46.40	14.5%	$39.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-58M-G	SID820 Soft RemRen 58Mo qty 7505 - 10000	$40.80	14.5%	$34.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-58M-H	SID820 Soft RemRen 58Mo qty 10005 - 15000	$40.40	14.5%	$34.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-58M-I	SID820 Soft RemRen 58Mo qty 15005 - 25000	$36.80	14.5%	$31.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-58M-J	SID820 Soft RemRen 58Mo qty 25005 - 1000000	$34.80	14.5%	$29.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-59M-A	SID820 Soft RemRen 59Mo qty 5 - 250	$68.00	14.5%	$58.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-59M-B	SID820 Soft RemRen 59Mo qty 255 - 750	$62.80	14.5%	$53.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-59M-C	SID820 Soft RemRen 59Mo qty 755 - 1500	$60.40	14.5%	$51.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-59M-D	SID820 Soft RemRen 59Mo qty 1505 - 2500	$57.60	14.5%	$49.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-59M-E	SID820 Soft RemRen 59Mo qty 2505 - 5000	$52.80	14.5%	$45.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-59M-F	SID820 Soft RemRen 59Mo qty 5005 - 7500	$47.20	14.5%	$40.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-59M-G	SID820 Soft RemRen 59Mo qty 7505 - 10000	$41.60	14.5%	$35.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-59M-H	SID820 Soft RemRen 59Mo qty 10005 - 15000	$41.20	14.5%	$35.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-59M-I	SID820 Soft RemRen 59Mo qty 15005 - 25000	$37.60	14.5%	$32.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-59M-J	SID820 Soft RemRen 59Mo qty 25005 - 1000000	$35.60	14.5%	$30.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-5M-A	SID820 Soft RemRen 5Mo qty 5 - 250	$8.33	14.5%	$7.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-5M-B	SID820 Soft RemRen 5Mo qty 255 - 750	$7.58	14.5%	$6.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-5M-C	SID820 Soft RemRen 5Mo qty 755 - 1500	$7.25	14.5%	$6.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-5M-D	SID820 Soft RemRen 5Mo qty 1505 - 2500	$6.75	14.5%	$5.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-5M-E	SID820 Soft RemRen 5Mo qty 2505 - 5000	$6.08	14.5%	$5.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-5M-F	SID820 Soft RemRen 5Mo qty 5005 - 7500	$5.33	14.5%	$4.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-5M-G	SID820 Soft RemRen 5Mo qty 7505 - 10000	$4.83	14.5%	$4.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-5M-H	SID820 Soft RemRen 5Mo qty 10005 - 15000	$4.58	14.5%	$3.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-5M-I	SID820 Soft RemRen 5Mo qty 15005 - 25000	$4.08	14.5%	$3.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-5M-J	SID820 Soft RemRen 5Mo qty 25005 - 1000000	$3.83	14.5%	$3.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-60M-A	SID820 Soft RemRen 60Mo qty 5 - 250	$68.80	14.5%	$58.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-60M-B	SID820 Soft RemRen 60Mo qty 255 - 750	$62.40	14.5%	$53.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-60M-C	SID820 Soft RemRen 60Mo qty 755 - 1500	$59.20	14.5%	$50.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-60M-D	SID820 Soft RemRen 60Mo qty 1505 - 2500	$54.40	14.5%	$46.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-60M-E	SID820 Soft RemRen 60Mo qty 2505 - 5000	$48.40	14.5%	$41.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-60M-F	SID820 Soft RemRen 60Mo qty 5005 - 7500	$42.80	14.5%	$36.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-60M-G	SID820 Soft RemRen 60Mo qty 7505 - 10000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-60M-H	SID820 Soft RemRen 60Mo qty 10005 - 15000	$36.40	14.5%	$31.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-60M-I	SID820 Soft RemRen 60Mo qty 15005 - 25000	$33.20	14.5%	$28.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-60M-J	SID820 Soft RemRen 60Mo qty 25005 - 1000000	$30.80	14.5%	$26.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-61M-A	SID820 Soft RemRen 61Mo qty 5 - 250	$69.60	14.5%	$59.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-61M-B	SID820 Soft RemRen 61Mo qty 255 - 750	$63.20	14.5%	$54.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-61M-C	SID820 Soft RemRen 61Mo qty 755 - 1500	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-61M-D	SID820 Soft RemRen 61Mo qty 1505 - 2500	$55.20	14.5%	$47.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-61M-E	SID820 Soft RemRen 61Mo qty 2505 - 5000	$49.20	14.5%	$42.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-61M-F	SID820 Soft RemRen 61Mo qty 5005 - 7500	$43.60	14.5%	$37.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-61M-G	SID820 Soft RemRen 61Mo qty 7505 - 10000	$38.80	14.5%	$33.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-61M-H	SID820 Soft RemRen 61Mo qty 10005 - 15000	$37.20	14.5%	$31.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-61M-I	SID820 Soft RemRen 61Mo qty 15005 - 25000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-61M-J	SID820 Soft RemRen 61Mo qty 25005 - 1000000	$31.60	14.5%	$27.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-62M-A	SID820 Soft RemRen 62Mo qty 5 - 250	$70.40	14.5%	$60.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-62M-B	SID820 Soft RemRen 62Mo qty 255 - 750	$64.00	14.5%	$54.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-62M-C	SID820 Soft RemRen 62Mo qty 755 - 1500	$60.80	14.5%	$51.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-62M-D	SID820 Soft RemRen 62Mo qty 1505 - 2500	$56.00	14.5%	$47.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-62M-E	SID820 Soft RemRen 62Mo qty 2505 - 5000	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-62M-F	SID820 Soft RemRen 62Mo qty 5005 - 7500	$44.40	14.5%	$37.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-62M-G	SID820 Soft RemRen 62Mo qty 7505 - 10000	$39.60	14.5%	$33.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-62M-H	SID820 Soft RemRen 62Mo qty 10005 - 15000	$38.00	14.5%	$32.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-62M-I	SID820 Soft RemRen 62Mo qty 15005 - 25000	$34.80	14.5%	$29.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-62M-J	SID820 Soft RemRen 62Mo qty 25005 - 1000000	$32.40	14.5%	$27.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-63M-A	SID820 Soft RemRen 63Mo qty 5 - 250	$71.20	14.5%	$60.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-63M-B	SID820 Soft RemRen 63Mo qty 255 - 750	$64.80	14.5%	$55.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-63M-C	SID820 Soft RemRen 63Mo qty 755 - 1500	$61.60	14.5%	$52.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-63M-D	SID820 Soft RemRen 63Mo qty 1505 - 2500	$56.80	14.5%	$48.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-63M-E	SID820 Soft RemRen 63Mo qty 2505 - 5000	$50.80	14.5%	$43.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-63M-F	SID820 Soft RemRen 63Mo qty 5005 - 7500	$45.20	14.5%	$38.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-63M-G	SID820 Soft RemRen 63Mo qty 7505 - 10000	$40.40	14.5%	$34.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-63M-H	SID820 Soft RemRen 63Mo qty 10005 - 15000	$38.80	14.5%	$33.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-63M-I	SID820 Soft RemRen 63Mo qty 15005 - 25000	$35.60	14.5%	$30.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-63M-J	SID820 Soft RemRen 63Mo qty 25005 - 1000000	$33.20	14.5%	$28.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-64M-A	SID820 Soft RemRen 64Mo qty 5 - 250	$72.00	14.5%	$61.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-64M-B	SID820 Soft RemRen 64Mo qty 255 - 750	$65.60	14.5%	$56.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-64M-C	SID820 Soft RemRen 64Mo qty 755 - 1500	$62.40	14.5%	$53.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-64M-D	SID820 Soft RemRen 64Mo qty 1505 - 2500	$57.60	14.5%	$49.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-64M-E	SID820 Soft RemRen 64Mo qty 2505 - 5000	$51.60	14.5%	$44.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-64M-F	SID820 Soft RemRen 64Mo qty 5005 - 7500	$45.20	14.5%	$38.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-64M-G	SID820 Soft RemRen 64Mo qty 7505 - 10000	$41.20	14.5%	$35.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-64M-H	SID820 Soft RemRen 64Mo qty 10005 - 15000	$39.60	14.5%	$33.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-64M-I	SID820 Soft RemRen 64Mo qty 15005 - 25000	$36.40	14.5%	$31.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SID820-RMREN-64M-J	SID820 Soft RemRen 64Mo qty 25005 - 1000000	$34.00	14.5%	$29.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-65M-A	SID820 Soft RemRen 65Mo qty 5 - 250	$72.80	14.5%	$62.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-65M-B	SID820 Soft RemRen 65Mo qty 255 - 750	$66.40	14.5%	$56.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-65M-C	SID820 Soft RemRen 65Mo qty 755 - 1500	$63.20	14.5%	$54.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-65M-D	SID820 Soft RemRen 65Mo qty 1505 - 2500	$58.40	14.5%	$49.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-65M-E	SID820 Soft RemRen 65Mo qty 2505 - 5000	$52.40	14.5%	$44.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-65M-F	SID820 Soft RemRen 65Mo qty 5005 - 7500	$46.00	14.5%	$39.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-65M-G	SID820 Soft RemRen 65Mo qty 7505 - 10000	$42.00	14.5%	$35.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-65M-H	SID820 Soft RemRen 65Mo qty 10005 - 15000	$40.40	14.5%	$34.54	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-65M-I	SID820 Soft RemRen 65Mo qty 15005 - 25000	$37.20	14.5%	$31.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-65M-J	SID820 Soft RemRen 65Mo qty 25005 - 1000000	$34.80	14.5%	$29.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-6M-A	SID820 Soft RemRen 6Mo qty 5 - 250	$10.00	14.5%	$8.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-6M-B	SID820 Soft RemRen 6Mo qty 255 - 750	$9.10	14.5%	$7.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-6M-C	SID820 Soft RemRen 6Mo qty 755 - 1500	$8.70	14.5%	$7.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-6M-D	SID820 Soft RemRen 6Mo qty 1505 - 2500	$8.10	14.5%	$6.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-6M-E	SID820 Soft RemRen 6Mo qty 2505 - 5000	$7.30	14.5%	$6.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-6M-F	SID820 Soft RemRen 6Mo qty 5005 - 7500	$6.40	14.5%	$5.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-6M-G	SID820 Soft RemRen 6Mo qty 7505 - 10000	$5.80	14.5%	$4.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-6M-H	SID820 Soft RemRen 6Mo qty 10005 - 15000	$5.50	14.5%	$4.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-6M-I	SID820 Soft RemRen 6Mo qty 15005 - 25000	$4.90	14.5%	$4.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-6M-J	SID820 Soft RemRen 6Mo qty 25005 - 1000000	$4.60	14.5%	$3.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-7M-A	SID820 Soft RemRen 7Mo qty 5 - 250	$11.67	14.5%	$9.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-7M-B	SID820 Soft RemRen 7Mo qty 255 - 750	$10.62	14.5%	$9.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-7M-C	SID820 Soft RemRen 7Mo qty 755 - 1500	$10.15	14.5%	$8.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-7M-D	SID820 Soft RemRen 7Mo qty 1505 - 2500	$9.45	14.5%	$8.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-7M-E	SID820 Soft RemRen 7Mo qty 2505 - 5000	$8.52	14.5%	$7.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-7M-F	SID820 Soft RemRen 7Mo qty 5005 - 7500	$7.47	14.5%	$6.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-7M-G	SID820 Soft RemRen 7Mo qty 7505 - 10000	$6.77	14.5%	$5.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-7M-H	SID820 Soft RemRen 7Mo qty 10005 - 15000	$6.42	14.5%	$5.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-7M-I	SID820 Soft RemRen 7Mo qty 15005 - 25000	$5.72	14.5%	$4.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-7M-J	SID820 Soft RemRen 7Mo qty 25005 - 1000000	$5.37	14.5%	$4.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-8M-A	SID820 Soft RemRen 8Mo qty 5 - 250	$13.33	14.5%	$11.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-8M-B	SID820 Soft RemRen 8Mo qty 255 - 750	$12.13	14.5%	$10.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-8M-C	SID820 Soft RemRen 8Mo qty 755 - 1500	$11.60	14.5%	$9.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-8M-D	SID820 Soft RemRen 8Mo qty 1505 - 2500	$10.80	14.5%	$9.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-8M-E	SID820 Soft RemRen 8Mo qty 2505 - 5000	$9.73	14.5%	$8.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-8M-F	SID820 Soft RemRen 8Mo qty 5005 - 7500	$8.53	14.5%	$7.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-8M-G	SID820 Soft RemRen 8Mo qty 7505 - 10000	$7.73	14.5%	$6.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-8M-H	SID820 Soft RemRen 8Mo qty 10005 - 15000	$7.33	14.5%	$6.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-8M-I	SID820 Soft RemRen 8Mo qty 15005 - 25000	$6.53	14.5%	$5.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-8M-J	SID820 Soft RemRen 8Mo qty 25005 - 1000000	$6.13	14.5%	$5.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-9M-A	SID820 Soft RemRen 9Mo qty 5 - 250	$15.00	14.5%	$12.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-9M-B	SID820 Soft RemRen 9Mo qty 255 - 750	$13.65	14.5%	$11.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-9M-C	SID820 Soft RemRen 9Mo qty 755 - 1500	$13.05	14.5%	$11.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-9M-D	SID820 Soft RemRen 9Mo qty 1505 - 2500	$12.15	14.5%	$10.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-9M-E	SID820 Soft RemRen 9Mo qty 2505 - 5000	$10.95	14.5%	$9.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-9M-F	SID820 Soft RemRen 9Mo qty 5005 - 7500	$9.60	14.5%	$8.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-9M-G	SID820 Soft RemRen 9Mo qty 7505 - 10000	$8.70	14.5%	$7.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-9M-H	SID820 Soft RemRen 9Mo qty 10005 - 15000	$8.25	14.5%	$7.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-9M-I	SID820 Soft RemRen 9Mo qty 15005 - 25000	$7.35	14.5%	$6.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SID820-RMREN-9M-J	SID820 Soft RemRen 9Mo qty 25005 - 1000000	$6.90	14.5%	$5.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SIDAPP NFR KIT 130	SecurID Appliance Demo Kit	$2,000.00	0.0%	$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SIDAPP-HDW-MAINT	RSA SecurID Appliance Hardware Advanced Hardware Replacement - Renewa	$459.00	0.0%	$459.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SIDAPP-HDW-MAINT-2	RSA SecurID Appliance Hardware Advanced Hardware Replacement - Renewal (2 Yr	$918.00	0.0%	$918.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SIDAPP-HDW-MAINT-3	RSA SecurID Appliance Hardware Advanced Hardware Replacement - Renewal (3 Yr	$1,377.00	0.0%	$1,377.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SIDAPP-HDW-MAINT-4	RSA SecurID Appliance Hardware Advanced Hardware Replacement - Year 4	$592.11	0.0%	$592.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SIDAPP-HDW-MAINT-5	RSA SecurID Appliance Hardware Advanced Hardware Replacement - Year 5	$601.29	0.0%	$601.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SIDAPP-HW-MAINT-M1	RSA SecurID Appliance Hardware Version 2.0 Advanced Hardware Replacement - 1 Month	$50.11	0.0%	$50.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-10GE-C	10GB NIC Copper Add-on INTEL 520 based, dual port 10G NIC, Copper	$2,800.00	14.5%	$2,394.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-10GE-CB1	SMC-10GE-C Basic Maint 1 Mo.	$46.67	14.5%	$39.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-10GE-CE1	SMC-10GE-C Enhanced Maint 1 Mo.	$58.33	14.5%	$49.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-10GE-F	10 GB NIC fiber Add-on. INTEL 520 based, dual port 10G NIC, Fiber	$2,800.00	14.5%	$2,394.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-10GE-FB1	SMC-10GE-F Basic Maint 1 Mo.	$46.67	14.5%	$39.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-10GE-FE1	SMC-10GE-F Enhanced Maint 1 Mo.	$58.33	14.5%	$49.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-1GE-F	1GB NIC Fiber Add-on INTEL 520 based, dual port 1G NIC, Fiber	$2,500.00	14.5%	$2,137.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-1GE-FB1	SMC-1GE-F Basic Maint 1 Mo.	$41.67	14.5%	$35.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-1GE-FE1	SMC-1GE-F Enhanced Maint 1 Mo.	$52.08	14.5%	$44.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-40URACK	40U SMC Rack	$3,000.00	14.5%	$2,565.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-40URACKB1	SMC-40U Rack Basic Maint 1 Mo.	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-40URACKE1	SMC-40U Rack Enhanced Maint 1 Mo.	$62.50	14.5%	$53.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-BRO-SYSUPB1	Sftwre Bro Upgrd BscMnt 1Mo	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-BRO-SYSUPE1	Sftwre Bro Upgrd EnhMnt 1Mo	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C100H8.5F	1 - 40U Rack, High Density 100TB HDD licensed capacity and 8.5TB SSD High Perf, Up to 8 FC connecti	$874,300.00	14.5%	$747,526.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C100H8.5FB1	SMC-C100H8.5F Basic Maint 1 Mo.	$14,571.66	14.5%	$12,458.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C100H8.5FE1	SMC-C100H8.5F Enhanced Maint 1 Mo.	$18,214.58	14.5%	$15,573.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C12H1F-D	3U, High Performance Direct Attached Appliance Capacity, 1.1T, SSD & 11T HDD Useable for DAS, 1-2T	$56,000.00	14.5%	$47,880.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C12H1F-DB1	SMC-C12H1F-D Basic Maint 1 Mo.	$933.33	14.5%	$798.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C12H1F-DE1	SMC-C12H1F-D Enhanced Maint 1 Mo.	$1,166.66	14.5%	$997.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C12H1F-D-SYS	3U, High Performance Direct Attached Appliance Capacity for Logs. Decoder, 22TB Usabl, 1HS for DAS.	$56,000.00	14.5%	$47,880.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C12H1F-D-SYSB1	SMC-C12H1F-D-SYS Basic Maint 1 Mo.	$933.33	14.5%	$798.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C12H1F-D-SYSE1	SMC-C12H1F-D-SYS Enhanced Maint 1 Mo.	$1,166.67	14.5%	$997.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C13H1.1F-S	3U, High Performance addition SAN licensed capacity, 1.1T SSD & 13T HDD Useable for RSA SAN only	$82,000.00	14.5%	$70,110.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C13H1.1F-SB1	SMC-C13H1.1F-S Basic Maint 1 Mo.	$1,366.67	14.5%	$1,168.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C13H1.1F-SE1	SMC-C13H1.1F-S Enhanced Maint 1 Mo.	$1,708.33	14.5%	$1,460.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C1500H	6 - 40U Rack, High Density 1500TB Useable licensed appliance capacity, Up to 8 FC connections, Expan	$4,917,700.00	14.5%	$4,204,633.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C1500HB1	SMC-C1500H Basic Maint 1 Mo.	$81,961.67	14.5%	$70,077.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C1500HE1	SMC-C1500H Enhanced Maint 1 Mo.	$102,452.08	14.5%	$87,596.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C1500HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$81,961.67	14.5%	$70,077.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C1500HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$102,452.08	14.5%	$87,596.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C200H17F	2 - 40U Rack, High Density 200TB HDD licensed capacity and 17TB SSD High Perf, Up to 8 FC connectio	$1,634,600.00	14.5%	$1,397,583.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C200H17FB1	SMC-C200H17F Basic Maint 1 Mo.	$27,243.33	14.5%	$23,293.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C200H17FE1	SMC-C200H17F Enhanced Maint 1 Mo.	$34,054.16	14.5%	$29,116.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C209H	1 - 40U Rack, 31U, High Density 209TB useable licensed appliance capacity, Up to 8 FC connections, exp	$739,500.00	14.5%	$632,272.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SMC-C209HB1	SMC-C209H Basic Maint 1 Mo.	$12,325.00	14.5%	$10,537.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C209HE1	SMC-C209H Enhanced Maint 1 Mo.	$15,406.25	14.5%	$13,172.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C209HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$12,325.00	14.5%	$10,537.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C209HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$15,406.25	14.5%	$13,172.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C22H-D	3U, High Density direct attached appliance capacity, 22TB usable, 1HS for DAS. Includes capacity license	$36,900.00	14.5%	$31,549.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C22H-DB1	SMC-C22H-D Basic Maint 1 Mo.	$615.00	14.5%	$525.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C22H-DE1	SMC-C22H-D Enhanced Maint 1 Mo.	$768.75	14.5%	$657.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C22H-D-SYS	3U, High Density appliance capacity for Log Decoder , 22TB Usable, 1HS for DAS. Includes capacity licen	$36,900.00	14.5%	$31,549.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C22H-D-SYSB1	SMC-C22H-D-SYS Basic Maint 1 Mo.	$615.00	14.5%	$525.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C22H-D-SYSE1	SMC-C22H-D-SYS Enhanced Maint 1 Mo.	$768.75	14.5%	$657.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C22H-D-SYSUPB1	HiDen DirAttchCpcty 4 Logs UPGBscMnt 1Mo	$615.00	14.5%	$525.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C22H-D-SYSUPE1	HiDen DirAttchCpcty 4 Logs UPGEnhMnt 1Mo	$768.75	14.5%	$657.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C22H-DUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$615.00	14.5%	$525.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C22H-DUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$768.75	14.5%	$657.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C23H-DUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$823.33	14.5%	$703.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C23H-DUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$1,029.17	14.5%	$879.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C23H-S	3U, High Density addition SAN licensed capacity, 23TB Usable for RSA SAN only	$49,400.00	14.5%	$42,237.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C23H-SB1	SMC-C23H-S Basic Maint 1 Mo.	$823.33	14.5%	$703.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C23H-SE1	SMC-C23H-S Enhanced Maint 1 Mo.	$1,029.17	14.5%	$879.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C25H2.1F	1 - 40U Rack, High Density 25TB HDD licensed capacity and 2.1TB SSD High Perf, Up to 8 FC connectio	$270,500.00	14.5%	$231,277.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C25H2.1FB1	SMC-C25H 2.1F Basic Maint 1 Mo.	$4,508.33	14.5%	$3,854.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C25H2.1FE1	SMC-C25H2.1F Enhanced Maint 1 Mo.	$5,635.42	14.5%	$4,818.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C25H2.1F-SYS	1 - 40U Rack, High Density 25TB HDD licensed capacity and 2.1TB SSD High Perf, Up to 8 FC connectio	$270,500.00	14.5%	$231,277.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C25H2.1F-SYSB1	SMC-C25H2.1F-SYS Basic Maint 1 Mo.	$4,508.33	14.5%	$3,854.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C25H2.1F-SYSE1	SMC-C25H2.1F-SYS Enhanced Maint 1 Mo.	$5,635.42	14.5%	$4,818.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C32H-D	DENSE DIR ATCH CAPACITY & 32TB LIC	$58,700.00	14.5%	$50,188.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C32H-DB1	DENSE 32TB DAC BASIC MNT	$978.00	14.5%	$836.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C32H-DE1	DENSE 32TB DAC ENHANCED MNT	$1,222.00	14.5%	$1,044.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C32H-D-SYS	DENSE DIR ATCH CAPACITY & 32TB LIC NWFL	$58,700.00	14.5%	$50,188.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C32H-D-SYSB1	DENSE 32TB DAC NWFL BASIC MNT	$978.00	14.5%	$836.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C32H-DSYSDUPB1	HiDen DirAttchCpcty 4 Logs UPGBscMnt 1Mo	$978.00	14.5%	$836.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C32H-DSYSDUPE1	HiDen DirAttchCpcty 4 Logs UPGEnhMnt 1Mo	$1,222.00	14.5%	$1,044.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C32H-D-SYSE1	DENSE 32TB DAC NWFL GOLD MNT	$1,222.00	14.5%	$1,044.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C32H-DUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$978.00	14.5%	$836.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C32H-DUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$1,222.00	14.5%	$1,044.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C37H3.2F	1 - 40U Rack, High Density 37TB HDD licensed capacity and 3.2TB SSD High Perf, Up to 8 FC connectio	$363,900.00	14.5%	$311,134.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C37H3.2FB1	SMC-C37H 3.2F Basic Maint 1 Mo.	$6,065.00	14.5%	$5,185.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C37H3.2FE1	SMC-C37H3.2F Enhanced Maint 1 Mo.	$7,581.25	14.5%	$6,481.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C395H	2 - 40U Rack, High Density 395TB Useable licensed appliance capacity, Up to 8 FC connections, Expands	$1,344,400.00	14.5%	$1,149,462.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C395HB1	SMC-C395H Basic Maint 1 Mo.	$22,406.67	14.5%	$19,157.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C395HE1	SMC-C395H Enhanced Maint 1 Mo.	$28,008.33	14.5%	$23,947.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C395HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$22,406.67	14.5%	$19,157.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C395HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$28,008.33	14.5%	$23,947.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C46H	1 - 40U Rack, 10U, High Density 46TB Useable licensed appliance capacity, Up to 8 FC connections, exp	$210,400.00	14.5%	$179,892.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C46HB1	SMC-C46H Basic Maint 1 Mo.	$3,506.67	14.5%	$2,998.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C46HE1	SMC-C46H Enhanced Maint 1 Mo.	$4,383.33	14.5%	$3,747.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C46H-SYS	1 - 40U Rack 10U, High Density 46TB Useable licensed capacity, Up to 8 FC connections, Expands up to	$210,400.00	14.5%	$179,892.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C46H-SYSB1	SMC-C46H-SYS Basic Maint 1 Mo.	$3,506.67	14.5%	$2,998.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C46H-SYSE1	SMC-C46H-SYS Enhanced Maint 1 Mo.	$4,383.33	14.5%	$3,747.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C46H-SYSUPB1	HiDen DirAttchCpcty 4 Logs UPGBscMnt 1Mo	$3,506.67	14.5%	$2,998.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C46H-SYSUPE1	HiDen DirAttchCpcty 4 Logs UPGEnhMnt 1Mo	$4,383.33	14.5%	$3,747.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C46HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$3,506.67	14.5%	$2,998.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C46HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$4,383.33	14.5%	$3,747.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C50H4.2F	1 - 40U Rack, High Density 50TB HDD licensed capacity and 4.2TB SSD High Perf, Up to 8 FC connectio	$457,100.00	14.5%	$390,820.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C50H4.2FB1	SMC-C50H4.2F Basic Maint 1 Mo.	$7,618.33	14.5%	$6,513.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C50H4.2FE1	SMC-C50H4.2F Enhanced Maint 1 Mo.	$9,522.92	14.5%	$8,142.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C814H	3 - 40U Rack, High Density 814TB Useable licensed appliance capacity, Up to 8 FC connections, Expands	$2,804,200.00	14.5%	$2,397,591.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C814HB1	SMC-C814H Basic Maint 1 Mo.	$46,736.67	14.5%	$39,959.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C814HE1	SMC-C814H Enhanced Maint 1 Mo.	$58,420.83	14.5%	$49,949.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C814HUPB1	HiDen DirAttchCpcty 4 Pkts UPGBscMnt 1Mo	$46,736.67	14.5%	$39,959.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-C814HUPE1	HiDen DirAttchCpcty 4 Pkts UPGEnhMnt 1Mo	$58,420.83	14.5%	$49,949.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-HDD-1TB-R620	Spare 1TB SAS 7.2K HDD 2.5" R620 2Pack	$2,380.00	0.0%	$2,380.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-S4H-BRO	Series 4 Modular Broker. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS support, Re	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-BROB1	SMC-S4H-BRO Basic Maint 1 Mo.	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-BROE1	SMC-S4H-BRO Enhanced Maint 1 Mo.	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-BRO-SYS	Series 4 Modular Broker - logs. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS supp	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-BRO-SYSB1	SMC-S4H-BRO-SYS Basic Maint 1 Mo.	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-BRO-SYSE1	SMC-S4H-BRO-SYS Enhanced Maint 1 Mo.	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-BROSYSUPB1	S4 LBro Upgrd BscMnt 1Mo	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-BROSYSUPE1	S4 LBro Upgrd EnhMnt 1Mo	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-BROUPB1	S4 Bro Upgrd BscMnt 1Mo	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-BROUPE1	S4 Bro Upgrd EnhMnt 1Mo	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-CON	Series 4 Modular Concentrator. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS supp	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-CONB1	SMC-S4H-CON Basic Maint 1 Mo.	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-CONE1	SMC-S4H-CON Enhanced Maint 1 Mo.	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-CON-SYS	Series 4 Modular Concentrator - logs. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-CON-SYSB1	SMC-S4H-CON-SYS Basic Maint 1 Mo.	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-CON-SYSE1	SMC-S4H-CON-SYS Enhanced Maint 1 Mo.	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-CONSYSUPB1	S4 LCon Upgrd BscMnt 1Mo	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-CONSYSUPE1	S4 LCon Upgrd EnhMnt 1Mo	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-CONUPB1	S4 Con Upgrd BscMnt 1Mo	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-CONUPE1	S4 Con Upgrd EnhMnt 1Mo	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-DEC	Series 4 Modular Decoder. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS support, F	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-DECB1	SMC-S4H-DEC Basic Maint 1 Mo.	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-DECE1	SMC-S4H-DEC Enhanced Maint 1 Mo.	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-DEC-SYS	Series 4 Modular Decoder - Logs. 1U full depth, dual hex core 2.66GHZ, 96GB RAM, External FC/SAS su	$45,000.00	14.5%	$38,475.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-DEC-SYSB1	SMC-S4H-DEC-SYS Basic Maint 1 Mo.	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-DEC-SYSE1	SMC-S4H-DEC-SYS Enhanced Maint 1 Mo.	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-DECSYSUPB1	S4 LogDec Upgrd BscMnt 1Mo	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-DECSYSUPE1	S4 LogDec Upgrd EnhMnt 1Mo	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-DECUPB1	S4 Dec Upgrd BscMnt 1Mo	$750.00	14.5%	$641.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-DECUPE1	S4 Dec Upgrd EnhMnt 1Mo	$937.50	14.5%	$801.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-HYBL	Series 4 Hybrid For Logs Appliance 1U - 10,000 EPS capture/metadata aggregator, 1U, 96GB RAM, 8.5T	$55,000.00	14.5%	$47,025.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SMC-S4H-HYBLB1	SMC-S4H-HYBL Basic Maintenance 1 month	$916.67	14.5%	$783.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-HYBLE1	SMC-S4H-HYBL Enhanced Maint 1 month	$1,145.83	14.5%	$979.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-HYBP	Series 4 Hybrid For Packets Appliance 1U - 622Mbs Network capture/metadata aggregator, 1U, 96GB RA	$55,000.00	14.5%	$47,025.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-HYBPB1	SMC-S4H-HYBP Basic Maintenance 1 month	$916.67	14.5%	$783.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-S4H-HYBPE1	SMC-S4H-HYBP Enhanced Maint 1 month	$1,145.83	14.5%	$979.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10	SSL Interceptor 10, 1U, 3 network module slots (chassis only)	$72,900.00	0.0%	$72,900.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-10-121C	SSL Interceptor 10, 1U, 12 x 1Gb copper ports	$79,600.00	0.0%	$79,600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-10-121CB1	SMC-SSL-10-121C Basic Maint 1 Mo.	$1,326.67	14.5%	$1,134.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-121CE1	SMC-SSL-10-121C Enhanced Maint 1 Mo.	$1,658.33	14.5%	$1,417.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-121F	SSL Interceptor 10, 1U, 12 x 1Gb fiber (SX) ports	$85,000.00	0.0%	$85,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-10-121FB1	SMC-SSL-10-121F Basic Maint 1 Mo.	$1,416.67	14.5%	$1,211.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-121FE1	SMC-SSL-10-121F Enhanced Maint 1 Mo.	$1,770.83	14.5%	$1,514.06	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-410F	SSL Interceptor 10, 1U, 4 x 10Gb fiber (SR) ports, 1 additional network module slot for expansior	$86,400.00	0.0%	$86,400.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-10-410FB1	SMC-SSL-10-410F Basic Maint 1 Mo.	$1,440.00	14.5%	$1,231.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-410FE1	SMC-SSL-10-410F Enhanced Maint 1 Mo.	$1,800.00	14.5%	$1,539.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-41C	SSL Interceptor 10, 1U, 4 x 1Gb copper ports, 2 additional network module slots for expansior	$75,100.00	0.0%	$75,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-10-41CB1	SMC-SSL-10-41C Basic Maint 1 Mo.	$1,251.67	14.5%	$1,070.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-41CE1	SMC-SSL-10-41C Enhanced Maint 1 Mo.	$1,564.58	14.5%	$1,337.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-41F	SSL Interceptor 10, 1U, 4 x 1Gb fiber (SX) ports, 2 additional network module slots for expansior	$76,900.00	0.0%	$76,900.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-10-41FB1	SMC-SSL-10-41F Basic Maint 1 Mo.	$1,281.67	14.5%	$1,095.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-41FE1	SMC-SSL-10-41F Enhanced Maint 1 Mo.	$1,602.08	14.5%	$1,369.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-610F	SSL Interceptor 10, 1U, 6 x 10Gb fiber (SR) ports	$91,800.00	0.0%	$91,800.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-10-610FB1	SMC-SSL-10-610F Basic Maint 1 Mo.	$1,530.00	14.5%	$1,308.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-610FE1	SMC-SSL-10-610F Enhanced Maint 1 Mo.	$1,912.50	14.5%	$1,635.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-81C	SSL Interceptor 10, 1U, 8 x 1Gb copper ports, 1 additional network module slot for expansior	$77,200.00	0.0%	$77,200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-10-81CB1	SMC-SSL-10-81C Basic Maint 1 Mo.	$1,286.67	14.5%	$1,100.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-81CE1	SMC-SSL-10-81C Enhanced Maint 1 Mo.	$1,608.33	14.5%	$1,375.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-81F	SSL Interceptor 10, 1U, 8 x 1Gb fiber (SX) ports, 1 additional network module slot for expansior	$81,000.00	0.0%	$81,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-10-81FB1	SMC-SSL-10-81F Basic Maint 1 Mo.	$1,350.00	14.5%	$1,154.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10-81FE1	SMC-SSL-10-81F Enhanced Maint 1 Mo.	$1,687.50	14.5%	$1,442.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10B1	SMC-SSL-10 Basic Maint 1 Mo.	$1,215.00	14.5%	$1,038.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-10E1	SMC-SSL-10 Enhanced Maint 1 Mo.	$1,518.75	14.5%	$1,298.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-12	SSL Interceptor 12, 2U, 7 network module slots (chassis only)	$93,100.00	0.0%	$93,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-12-1010F	SSL Interceptor 12, 2U, 10 x 10Gb (SR), 2 additional network module slots for expansior	$124,000.00	0.0%	$124,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-12-1010FB1	SMC-SSL-12-1010F Basic Maint 1 Mo.	$2,066.67	14.5%	$1,767.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-12-1010FE1	SMC-SSL-12-1010F Enhanced Maint 1 Mo.	$2,583.33	14.5%	$2,208.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-12-810F	SSL Interceptor 12, 2U, 8 x 10Gb (SR), 3 additional network module slots for expansior	$118,000.00	0.0%	$118,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-12-810FB1	SMC-SSL-12-810F Basic Maint 1 Mo.	$1,966.67	14.5%	$1,681.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-12-810FE1	SMC-SSL-12-810F Enhanced Maint 1 Mo.	$2,458.33	14.5%	$2,101.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-12B1	SMC-SSL-12 Basic Maint 1 Mo.	$1,551.67	14.5%	$1,326.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-12E1	SMC-SSL-12 Enhanced Maint 1 Mo.	$1,939.58	14.5%	$1,658.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-9-C	SSL Interceptor 9, 1U, 8 copper ports	$58,000.00	0.0%	$58,000.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-9-CB1	SMC-SSL-9-C Basic Maint 1 Mo.	$966.67	14.5%	$826.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-9-CE1	SMC-SSL-9-C Enhanced Maint 1 Mo.	$1,208.33	14.5%	$1,033.13	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-9-F	SSL Interceptor 9, 1U, 8 fiber (SX) ports	$62,100.00	0.0%	$62,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-9-FB1	SMC-SSL-9-F Basic Maint 1 Mo.	$1,035.00	14.5%	$884.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-9-FE1	SMC-SSL-9-F Enhanced Maint 1 Mo.	$1,293.75	14.5%	$1,106.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-NM210LR	Network module, 2 port 10G-LR with bypass	$8,100.00	0.0%	$8,100.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-NM210LRB1	SMC-SSL-NM210LR Basic Maint 1 Mo.	$135.00	14.5%	$115.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-NM210LRE1	SMC-SSL-NM210LR Enhanced Maint 1 Mo.	$168.75	14.5%	$144.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-NM210SR	Network module, 2 port 10G-SR with bypass	$6,210.00	0.0%	$6,210.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-NM210SRB1	SMC-SSL-NM210SR Basic Maint 1 Mo.	$103.50	14.5%	$88.49	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-NM210SRE1	SMC-SSL-NM210SR Enhanced Maint 1 Mo.	$129.38	14.5%	$110.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-NM41C	Network module, 4 port 10/100/1000 copper Ethernet with bypass	$2,160.00	0.0%	$2,160.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-NM41CB1	SMC-SSL-NM41C Basic Maint 1 Mo.	$36.00	14.5%	$30.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-NM41CE1	SMC-SSL-NM41C Enhanced Maint 1 Mo.	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-NM41SX	Network module, 4 port 1G-SX with bypass	$4,050.00	0.0%	$4,050.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-SSL-NM41SXB1	SMC-SSL-NM41SX Basic Maint 1 Mo.	$67.50	14.5%	$57.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SSL-NM41SXE1	SMC-SSL-NM41SX Enhanced Maint 1 Mo.	$84.38	14.5%	$72.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-BRO	Software only Broker Must include per TB capacity license. Software performance is dependent on hardwa	$37,500.00	14.5%	$32,062.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-BROB1	SMC-SW-BRO Basic Maint 1 Mo.	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-BROE1	SMC-SW-BRO Enhanced Maint 1 Mo.	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-BRO-SYS	Software only Broker - LOGS. Must include per TB capacity license. Software performance is dependent c	$37,500.00	14.5%	$32,062.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-BRO-SYSB1	SMC-SW-BRO-SYS Basic Maint 1 Mo.	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-BRO-SYSE1	SMC-SW-BRO-SYS Enhanced Maint 1 Mo.	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-BROUPB1	Sftwre Bro Upgrd BscMnt 1Mo	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-BROUPE1	Sftwre Bro Upgrd EnhMnt 1Mo	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CAP	Capacity per TB License. Per TB license for addressable capacity	$3,000.00	14.5%	$2,565.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CAPB1	CAPACITY PER TB LICENSE Maint Basic 1 Mo	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CAPE1	CAPACITY PER TB LICENSE Maint Enhanced 1	$62.50	14.5%	$53.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CAP-SYS	Capacity per TB License - LOGS. Per TB license for addressable capacity for LOGS	$3,000.00	14.5%	$2,565.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CAP-SYSB1	CAP PER TB LICENSE Logs Maint Basic 1 Mo	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CAP-SYSE1	CAP PER TB LICENSE Logs Maint Enhanced 1	$62.50	14.5%	$53.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CON	Software only Concentrator. Must include per TB capacity license. Software performance is dependent on	$37,500.00	14.5%	$32,062.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CONB1	SMC-SW-CON Basic Maint 1 Mo.	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CONE1	SMC-SW-CON Enhanced Maint 1 Mo.	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CON-SYS	Software only Concentrator - LOGS. Must include per TB capacity license. Software performance is deper	$37,500.00	14.5%	$32,062.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CON-SYSB1	SMC-SW-CON-SYS Basic Maint 1 Mo.	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CON-SYSE1	SMC-SW-CON-SYS Enhanced Maint 1 Mo.	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CON-SYSUPB1	Softwre LCon Upgrd BscMnt 1Mo	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CON-SYSUPE1	Softwre LCon Upgrd EnhMnt 1Mo	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CONUPB1	Sftwre Con Upgrd BscMnt 1Mo	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-CONUPE1	Sftwre Con Upgrd EnhMnt 1Mo	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-DEC	Software only Broker. Must include per TB capacity license. Software performance is dependent on hardw	$37,500.00	14.5%	$32,062.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-DECB1	SMC-SW-DEC Basic Maint 1 Mo.	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-DECE1	SMC-SW-DEC Enhanced Maint 1 Mo.	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-DEC-SYS	Software only Decoder - LOGS. Must include per TB capacity license. Software performance is dependent	$37,500.00	14.5%	$32,062.50	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-DEC-SYSB1	SMC-SW-DEC-SYS Basic Maint 1 Mo.	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-DEC-SYSE1	SMC-SW-DEC-SYS Enhanced Maint 1 Mo.	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-DEC-SYSUPB1	Sftwre LDec Upgrd BscMnt 1Mo	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-DEC-SYSUPE1	Sftwre LDec Upgrd EnhMnt 1Mo	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-DECUPB1	Sftwre Dec Upgrd BscMnt 1Mo	$625.00	14.5%	$534.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-DECUPE1	Sftwre Dec Upgrd EnhMnt 1Mo	$781.25	14.5%	$667.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SMC-SW-INFORM	Informer Software License for Windows	$35,000.00	14.5%	$29,925.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-INFORMB1	SMC-SW-INFORM Basic Maint 1 Mo.	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-INFORME1	SMC-SW-INFORM Enhanced Maint 1 Mo.	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-INFORM-SYS	Informer Software License for Windows for LOGS.	$35,000.00	14.5%	$29,925.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-INF-SYSB1	SMC-SW-INF-SYS Basic Maint 1 Mo.	$583.33	14.5%	$498.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-SW-INF-SYSE1	SMC-SW-INF-SYS Enhanced Maint 1 Mo.	$729.17	14.5%	$623.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SMC-V31-DAE-N-15	Spare 3U-DAE Drive Encl for DAC 15	$3,165.00	0.0%	$3,165.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-VJ-DS07-030	Spare 3TB SAS 7.2K HDD 3.5" DAC 60 DAE	$1,665.00	0.0%	$1,665.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-VJ-VS07-020	Spare 2TB SAS 7.2K HDD 3.5"DAC 15 DAE	$1,150.00	0.0%	$1,150.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-VJ-VS07-030	Spare 3TB SAS 7.2K HDD 3.5" DAC 15 DAE	$1,665.00	0.0%	$1,665.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-VJ-VS6F-200	Spare 200GB SAS 2.5" SSD 3.5" DAC 15 DAE	$5,930.00	0.0%	$5,930.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SMC-VNX6GSDAE60F	Spare 4U-DAE Drive Encl for DAC 60	$12,600.00	0.0%	$12,600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SOFT TOKEN TRIAL	3 Month Trial for Software Token - 10 User	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SPAN-LANG-PP	Spanish Localization Plat Perp	$30,800.00	14.5%	$26,334.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SPAN-LANG-PPE-MNT	Span Localization Plat Perp E Maint 1MC	$641.67	0.0%	$641.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SPAN-LANG-PP-MNT	Spanish Localization Plat Perp Maint 1MC	$462.00	0.0%	$462.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SPAN-LANG-PP-NC	Spanish Localization Plat Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SPAN-LANG-PT	Spanish Localization Plat Term1MC	$733.33	14.5%	$627.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SPAN-LANG-PTB-MNT	Span Localization Plat Term B Maint 1MC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SPAN-LANG-PTE-MNT	Span Localization Plat Term E Maint 1MC	$51.33	0.0%	$51.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SPAN-LANG-PT-NC	Spanish Localization Plat Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SPAN-LANG-SP	Spanish Localization Sol Perp	$123,200.00	14.5%	$105,336.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SPAN-LANG-SP-MNT	Spanish Localization Sol Perp Maint 1MO	$1,848.00	0.0%	$1,848.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SPAN-LANG-SP-NC	Spanish Localization Sol Perp NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SPAN-LANG-ST	Spanish Localization Sol Term 1MC	$2,933.33	14.5%	$2,508.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SPAN-LANG-STB-MNT	Span Localization Sol Term B Maint 1MO	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SPAN-LANG-STE-MNT	Span Localization Sol Term E Maint 1MO	$205.33	0.0%	$205.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SPAN-LANG-ST-NC	Spanish Localization Sol Term NC	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSL IA-10000-121C	SSL Inspector 4x1GigE Copper FTO/FTC, SFP Copper	$58,999.00	0.0%	$58,999.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSL IA-10000-41C	SSL Inspector Network Interfaces 4, 8 or 12 x10/100/1000 Mbps Copper,64 GB SSD Drive, TLS 1.0, TLS	$55,598.00	0.0%	$55,598.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSLIA-10000-121CB1	SSL IA-10000-121C Basic Maint 1 Mo. 1 Mo.	$983.32	14.5%	$840.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SSLIA-10000-121CE1	SSL IA-10000-121C Enhanced Maint 1 Mo. 1 Mo.	$1,229.15	14.5%	$1,050.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SSLIA-10000-41CB1	SSLIA-10000-41C Basic Maint 1 Mo. 1 Mo.	$926.63	14.5%	$792.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SSLIA-10000-41CE1	SSLIA-10000-41C Enhanced Maint 1 Mo. 1 Mo.	$1,158.29	14.5%	$990.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SSP-1060-1M	1 Month ES-1060 Basic Maintenance	$533.33	0.0%	$533.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-1060-STDBY-1M	Basic Maintenance for RSA enVision ES-1060 Standby Appliance for 1 Month	$400.00	0.0%	$400.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-1060V-1M	1 Month ES-1060V Basic Maintenance	$408.33	0.0%	$408.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-1060V-DEMO-1M	1 Month ES-DEMO-V Basic Maintenance	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-1260-1M	1 MONTH ES-1260 BASIC MAINTENANCE	$666.67	0.0%	$666.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-1260-STDBY-1M	Basic Maintenance for RSA enVision ES-1260 Standby Appliance for 1 Month	$200.00	0.0%	$200.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-1260-TEST-1M	Basic Maintenance for RSA enVision ES-1260 Test Appliance for 1 Month	$366.67	0.0%	$366.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-1260V-1M	1 Month ES-1260V Basic Maintenance	$541.67	0.0%	$541.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-2560-1M	1 Month ES-2560 Basic Maintenance	$933.33	0.0%	$933.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-2560-STDBY-1M	Basic Maintenance for RSA enVision ES-2560 Standby Appliance for 1 Month	$466.67	0.0%	$466.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-2560-TEST-1M	Basic Maintenance for RSA enVision ES-2560 Test Appliance for 1 Month	$283.33	0.0%	$283.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-2560V-1M	1 Month ES-2560 Basic Maintenance	$808.33	0.0%	$808.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-3060-1M	1 MONTH ES-3060 BASIC MAINTENANCE	$1,233.33	0.0%	$1,233.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-3060-STDBY-1M	Basic Maintenance for RSA enVision ES-3060 Standby Appliance for 1 Month	$366.67	0.0%	$366.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-3060-TEST-1M	Basic Maintenance for RSA enVision ES-3060 Test Appliance for 1 Month	$533.33	0.0%	$533.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-3060V-1M	1 Month ES-3060V Basic Maintenance	$1,108.33	0.0%	$1,108.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-5060-1M	1 Month ES-5060 Basic Maintenance	$1,316.67	0.0%	$1,316.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-5060-STDBY-1M	Basic Maintenance for RSA enVision ES-5060 Standby Appliance for 1 Month	$658.33	0.0%	$658.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-5060-TEST-1M	Basic Maintenance for RSA enVision ES-5060 Test Appliance for 1 Month	$391.67	0.0%	$391.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-5060V-1M	1 Month ES-5060V Basic Maintenance	$1,191.67	0.0%	$1,191.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-560-1M	1 Month ES-560 Basic Maintenance	$366.67	0.0%	$366.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-560-STDBY-1M	Basic Maintenance for RSA enVision ES-560 Standby Appliance for 1 Month	$225.00	0.0%	$225.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-560V-1M	1 Month ES-560V Basic Maintenance	$241.67	0.0%	$241.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-7560-1M	1 Month ES-7560 Basic Maintenance	$1,766.67	0.0%	$1,766.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-7560-STDBY-1M	Basic Maintenance for RSA enVision ES-7560 Standby Appliance for 1 Month	$883.33	0.0%	$883.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-7560-TEST-1M	Basic Maintenance for RSA enVision ES-7560 Test Appliance for 1 Month	$533.33	0.0%	$533.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-7560V-1M	1 Month ES-7560V Basic Maintenance	$1,641.67	0.0%	$1,641.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-A60-1M	1 Month LS-A60 Basic Maintenance	$933.33	0.0%	$933.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-A60-STDBY-1M	Basic Maintenance for RSA enVision LS-A60 Standby Appliance for 1 Month	$466.67	0.0%	$466.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-A60-TEST-1M	Basic Maintenance for RSA enVision LS-A60 Test Appliance for 1 Month	$283.33	0.0%	$283.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-D60-1M	1 Month LS-D60 Basic Maintenance	$933.33	0.0%	$933.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-D60-STDBY-1M	Basic Maintenance for RSA enVision LS-D60 Standby Appliance for 1 Month	$466.67	0.0%	$466.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-D60-TEST-1M	Basic Maintenance for RSA enVision LS-D60 Test Appliance for 1 Month	$283.33	0.0%	$283.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-L605-1M	1 Month LS-L605 Basic Maintenance	$933.33	0.0%	$933.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-L605-STDBY-1M	Basic Maintenance for RSA enVision LS-L605 Standby Appliance for 1 Month	$466.67	0.0%	$466.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-L605-TEST-1M	Basic Maintenance for RSA enVision LS-L605 Test Appliance for 1 Month	$283.33	0.0%	$283.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-L610-1M	1 Month LS-L610 Basic Maintenance	$1,433.33	0.0%	$1,433.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-L610-STDBY-1M	Basic Maintenance for RSA enVision LS-L610 Standby Appliance for 1 Month	$716.67	0.0%	$716.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-L610-TEST-1M	Basic Maintenance for RSA enVision LS-L610 Test Appliance for 1 Month	$425.00	0.0%	$425.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-R600.1V-1M	1 Month LS-R600.1V Basic Maint	$75.00	0.0%	$75.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-R600.5V-1M	1 Month LS-R600.5V Basic Maint	$175.00	0.0%	$175.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-R601-1M	1 Month LS-R601 Basic Maintenance	$425.00	0.0%	$425.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-R601-STDBY-1M	Basic Maintenance for RSA enVision LS-R601 Standby Appliance for 1 Month	$208.33	0.0%	$208.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-R601-TEST-1M	Basic Maintenance for RSA enVision LS-R601 Test Appliance for 1 Month	$125.00	0.0%	$125.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-R601V-1M	1 Month LS-R601 Basic Maintenance	$300.00	0.0%	$300.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-R602-1M	1 Month LS-R602 Basic Maintenance	$766.67	0.0%	$766.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-R602-STDBY-1M	Basic Maintenance for RSA enVision LS-R602 Standby Appliance for 1 Month	$383.33	0.0%	$383.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-R602-TEST-1M	Basic Maintenance for RSA enVision LS-R602 Test Appliance for 1 Month	$225.00	0.0%	$225.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SSP-R602V-1M	1 Month LS-R602 Basic Maintenance	$641.67	0.0%	$641.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP10000000RE1	WTD FM 1mo MT 7.5m-10m Reg Use (per1000)	$4.41	0.0%	$4.41	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP10000000VE1	WTD FM 1mo MT 7.5m-10m Visitors(per1000)	$1.10	0.0%	$1.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP1000000RE1	WTD FM 1mo MT 800k-1m Reg Use (per1000)	$19.52	0.0%	$19.52	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP1000000VE1	WTD FM 1mo MT 800k-1m Visitors(per1000)	$4.88	0.0%	$4.88	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP100000RE1	WTD FM 1mo MT 50k-100k Reg Use (per1000)	$35.86	0.0%	$35.86	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP100000VE1	WTD FM 1mo MT 50k-100k Visitors(per1000)	$8.96	0.0%	$8.96	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP15000000RE1	WTD FM 1mo MT 10m-15m Reg Use (per1000)	$3.48	0.0%	$3.48	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP15000000VE1	WTD FM 1mo MT 10m-15m Visitors(per1000)	$0.87	0.0%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP1500000RE1	WTD FM 1mo MT 1m-1.5m Reg Use (per1000)	$15.97	0.0%	$15.97	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP1500000VE1	WTD FM 1mo MT 1m-1.5m Visitors(per1000)	$3.99	0.0%	$3.99	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
STFMOPP20000000RE1	WTD FM 1mo MT 15m-20m Reg Use (per1000)	$2.32	0.0%	$2.32	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP20000000VE1	WTD FM 1mo MT 15m-20m Visitors(per1000)	$0.58	0.0%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP2000000RE1	WTD FM 1mo MT 1.5m-2m Reg Use (per1000)	$12.42	0.0%	$12.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP2000000VE1	WTD FM 1mo MT 1.5m-2m Visitors(per1000)	$3.11	0.0%	$3.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP200000RE1	WTD FM 1mo MT 100k-200k Reg Use (per1000)	$28.69	0.0%	$28.69	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP200000VE1	WTD FM 1mo MT 100k-200k Visitors(per1000)	$7.17	0.0%	$7.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP20000RE1	WTD FM 1mo MT 10-20k Reg Use (per1000)	$56.03	0.0%	$56.03	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP20000VE1	WTD FM 1mo MT 10-20k Visitors(per1000)	$14.01	0.0%	$14.01	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP25000000RE1	WTD FM 1mo MT 20m-25m Reg Use (per1000)	$1.86	0.0%	$1.86	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP25000000VE1	WTD FM 1mo MT 20m-25m Visitors(per1000)	$0.46	0.0%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP3000000RE1	WTD FM 1mo MT 2m-3m Reg Use (per1000)	$8.87	0.0%	$8.87	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP3000000VE1	WTD FM 1mo MT 2m-3m Visitors(per1000)	$2.22	0.0%	$2.22	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP4000000RE1	WTD FM 1mo MT 3m-4m Reg Use (per1000)	$7.81	0.0%	$7.81	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP4000000VE1	WTD FM 1mo MT 3m-4m Visitors(per1000)	$1.95	0.0%	$1.95	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP400000RE1	WTD FM 1mo MT 200k-400k Reg Use (per1000)	$28.39	0.0%	$28.39	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP400000VE1	WTD FM 1mo MT 200k-400k Visitors(per1000)	$7.10	0.0%	$7.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP5000000RE1	WTD FM 1mo MT 4m-5m Reg Use (per1000)	$7.10	0.0%	$7.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP5000000VE1	WTD FM 1mo MT 4m-5m Visitors(per1000)	$1.77	0.0%	$1.77	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP50000RE1	WTD FM 1mo MT 20k-50k Reg Use (per1000)	$44.82	0.0%	$44.82	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP50000VE1	WTD FM 1mo MT 20k-50k Visitors(per1000)	$11.21	0.0%	$11.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP600000RE1	WTD FM 1mo MT 400k-600k Reg Use (per1000)	$24.84	0.0%	$24.84	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP600000VE1	WTD FM 1mo MT 400k-600k Visitors(per1000)	$6.21	0.0%	$6.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP7500000RE1	WTD FM 1mo MT 5m-7.5m Reg Use (per1000)	$5.32	0.0%	$5.32	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP7500000VE1	WTD FM 1mo MT 5m-7.5m Visitors(per1000)	$1.33	0.0%	$1.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP800000RE1	WTD FM 1mo MT 600k-800k Reg Use (per1000)	$21.29	0.0%	$21.29	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STFMOPP800000VE1	WTD FM 1mo MT 600k-800k Visitors(per1000)	$5.32	0.0%	$5.32	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STMTERM	WTD Enhanced Maintenance for Term Licenses	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STPAOPP10000000RE1	WTD PA 1mo MT 7.5m-10m Reg Use (per1000)	$1.10	0.0%	$1.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP1000000RE1	WTD PA 1mo MT 800k-1m Reg Use (per1000)	$4.88	0.0%	$4.88	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP100000RE1	WTD PA 1mo MT 50k-100k Reg Use (per1000)	$8.96	0.0%	$8.96	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP15000000RE1	WTD PA 1mo MT 10m-15m Reg Use (per1000)	$0.87	0.0%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP1500000RE1	WTD PA 1mo MT 1m-1.5m Reg Use (per1000)	$3.99	0.0%	$3.99	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP20000000RE1	WTD PA 1mo MT 15m-20m Reg Use (per1000)	$0.58	0.0%	$0.58	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP2000000RE1	WTD PA 1mo MT 1.5m-2m Reg Use (per1000)	$3.11	0.0%	$3.11	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP200000RE1	WTD PA 1mo MT 100k-200k Reg Use (per1000)	$7.17	0.0%	$7.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP20000RE1	WTD PA 1mo MT 10-20k Reg Use (per1000)	$14.01	0.0%	$14.01	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP25000000RE1	WTD PA 1mo MT 20m-25m Reg Use (per1000)	$0.46	0.0%	$0.46	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP3000000RE1	WTD PA 1mo MT 2m-3m Reg Use (per1000)	$2.22	0.0%	$2.22	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP4000000RE1	WTD PA 1mo MT 3m-4m Reg Use (per1000)	$1.95	0.0%	$1.95	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP400000RE1	WTD PA 1mo MT 200k-400k Reg Use (per1000)	$7.10	0.0%	$7.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP5000000RE1	WTD PA 1mo MT 4m-5m Reg Use (per1000)	$1.77	0.0%	$1.77	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP50000RE1	WTD PA 1mo MT 20k-50k Reg Use (per1000)	$11.21	0.0%	$11.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP600000RE1	WTD PA 1mo MT 400k-600k Reg Use (per1000)	$6.21	0.0%	$6.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP7500000RE1	WTD PA 1mo MT 5m-7.5m Reg Use (per1000)	$1.33	0.0%	$1.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPAOPP800000RE1	WTD PA 1mo MT 600k-800k Reg Use (per1000)	$5.32	0.0%	$5.32	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPLFM	WTD FM Base License Fee (Perpetual)	$125,000.00	14.5%	$106,875.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STPLFME1	WTD FM Maintenance Fee [per month]	$2,604.17	0.0%	$2,604.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STPLPA	WTD PA Base License Fee (Perpetual)	$31,250.00	14.5%	$26,718.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STPLPAE1	WTD PA Maintenance Fee [per month]	$651.04	0.0%	$651.04	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STSFMOPP10000000R	WTD FM OP 7.5m-10m Reg Users (per 1000)	$211.52	14.5%	$180.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP10000000V	WTD FM OP 7.5m-10m Visitors (per 1000)	$52.88	14.5%	$45.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP1000000R	WTD FM OP 800k-1m Reg Users (per 1000)	$936.83	14.5%	$800.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP1000000V	WTD FM OP 800k-1m Visitors (per 1000)	$234.21	14.5%	$200.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP100000R	WTD FM OP 50k-100k Reg Users (per 1000)	$1,721.25	14.5%	$1,471.67	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP100000V	WTD FM OP 50k-100k Visitors (per 1000)	$430.31	14.5%	$367.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP10000R	WTD FM OP 5-10k Reg Users (per 1000)	$3,227.34	14.5%	$2,759.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP10000RE1	WTD FM 1mo MT 5-10k Reg Use (per1000)	$67.24	0.0%	$67.24	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STSFMOPP10000V	WTD FM OP 5-10k Visitors (per 1000)	$806.84	14.5%	$689.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP10000VE1	WTD FM 1mo MT 5-10k Visitors(per1000)	$16.81	0.0%	$16.81	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STSFMOPP15000000R	WTD FM OP 10m-15m Reg Users (per 1000)	$166.99	14.5%	$142.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP15000000V	WTD FM OP 10m-15m Visitors (per 1000)	$41.75	14.5%	$35.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP1500000R	WTD FM OP 1m-1.5m Reg Users (per 1000)	$766.49	14.5%	$655.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP1500000V	WTD FM OP 1m-1.5m Visitors (per 1000)	$191.62	14.5%	$163.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP20000000R	WTD FM OP 15m-20m Reg Users (per 1000)	$111.33	14.5%	$95.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP20000000V	WTD FM OP 15m-20m Visitors (per 1000)	$27.83	14.5%	$23.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP2000000R	WTD FM OP 1.5m-2m Reg Users (per 1000)	$596.16	14.5%	$509.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP2000000V	WTD FM OP 1.5m-2m Visitors (per 1000)	$149.04	14.5%	$127.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP200000R	WTD FM OP 100k-200k Reg Users (per 1000)	$1,377.00	14.5%	$1,177.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP200000V	WTD FM OP 100k-200k Visitors (per 1000)	$344.25	14.5%	$294.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP20000R	WTD FM OP 10-20k Reg Users (per 1000)	$2,689.45	14.5%	$2,299.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP20000V	WTD FM OP 10-20k Visitors (per 1000)	$672.36	14.5%	$574.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP25000000R	WTD FM OP 20m-25m Reg Users (per 1000)	$89.06	14.5%	$76.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP25000000V	WTD FM OP 20m-25m Visitors (per 1000)	$22.27	14.5%	$19.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP3000000R	WTD FM OP 2m-3m Reg Users (per 1000)	$425.83	14.5%	$364.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP3000000V	WTD FM OP 2m-3m Visitors (per 1000)	$106.46	14.5%	$91.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP4000000R	WTD FM OP 3m-4m Reg Users (per 1000)	$374.73	14.5%	$320.39	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP4000000V	WTD FM OP 3m-4m Visitors (per 1000)	$93.68	14.5%	$80.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP400000R	WTD FM OP 200k-400k Reg Users (per 1000)	$1,362.66	14.5%	$1,165.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP400000V	WTD FM OP 200k-400k Visitors (per 1000)	$340.66	14.5%	$291.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP5000000R	WTD FM OP 4m-5m Reg Users (per 1000)	$340.66	14.5%	$291.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP5000000V	WTD FM OP 4m-5m Visitors (per 1000)	$85.17	14.5%	$72.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP50000R	WTD FM OP 20k-50k Reg Users (per 1000)	$2,151.56	14.5%	$1,839.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP50000V	WTD FM OP 20k-50k Visitors (per 1000)	$537.89	14.5%	$459.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP5000R	WTD FM OP 1-5000 Reg Users (per 1000)	$3,872.81	14.5%	$3,311.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP5000RE1	WTD FM 1mo MT 1-5000 Reg Use (per1000)	$80.68	0.0%	$80.68	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STSFMOPP5000V	WTD FM OP 1-5000 Visitors (per 1000)	$968.20	14.5%	$827.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP5000VE1	WTD FM 1mo MT 1-5000 Visitors(per1000)	$20.17	0.0%	$20.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STSFMOPP600000R	WTD FM OP 400k-600k Reg Users (per 1000)	$1,192.32	14.5%	$1,019.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP600000V	WTD FM OP 400k-600k Visitors (per 1000)	$298.08	14.5%	$254.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP7500000R	WTD FM OP 5m-7.5m Reg Users (per 1000)	$255.50	14.5%	$218.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP7500000V	WTD FM OP 5m-7.5m Visitors (per 1000)	$63.87	14.5%	$54.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP800000R	WTD FM OP 600k-800k Reg Users (per 1000)	$1,021.99	14.5%	$873.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPP800000V	WTD FM OP 600k-800k Visitors (per 1000)	$255.50	14.5%	$218.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
STSFMOPT10000000R	WTD FM OP 7.5m-10m RU [per mo/1000]	$7.71	14.5%	$6.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT10000000V	WTD FM OP TM 7.5m-10m Visitors[mo/1000]	$1.93	14.5%	$1.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT1000000R	WTD FM OP 800k-1m RU [per mo/1000]	$34.16	14.5%	$29.20	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT1000000V	WTD FM OP TM 800k-1m Visitors[mo/1000]	$8.54	14.5%	$7.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT100000R	WTD FM OP 50k-100k RU [per mo/1000]	$62.75	14.5%	$53.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT100000V	WTD FM OP TM 50k-100k Visitors[mo/1000]	$15.69	14.5%	$13.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT10000R	WTD FM OP Term 5-10k RU [per mo/1000]	$117.66	14.5%	$100.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT10000V	WTD FM OP TM 5-10k Visitors[mo/1000]	$29.42	14.5%	$25.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT15000000R	WTD FM OP 10m-15m RU [per mo/1000]	$6.09	14.5%	$5.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT15000000V	WTD FM OP TM 10m-15m Visitors[mo/1000]	$1.52	14.5%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT1500000R	WTD FM OP 1m-1.5m RU [per mo/1000]	$27.95	14.5%	$23.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT1500000V	WTD FM OP TM 1m-1.5m Visitors[mo/1000]	$6.99	14.5%	$5.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT20000000R	WTD FM OP 15m-20m RU [per mo/1000]	$4.06	14.5%	$3.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT20000000V	WTD FM OP TM 15m-20m Visitors[mo/1000]	$1.01	14.5%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT2000000R	WTD FM OP 1.5m-2m RU [per mo/1000]	$21.74	14.5%	$18.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT2000000V	WTD FM OP TM 1.5m-2m Visitors[mo/1000]	$5.43	14.5%	$4.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT200000R	WTD FM OP 100k-200k RU [per mo/1000]	$50.20	14.5%	$42.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT200000V	WTD FM OP TM 100k-200k Visitors[mo/1000]	$12.55	14.5%	$10.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT20000R	WTD FM OP Term 10-20k RU [per mo/1000]	$98.05	14.5%	$83.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT20000V	WTD FM OP TM 10-20k Visitors[mo/1000]	$24.51	14.5%	$20.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT25000000R	WTD FM OP 20m-25m RU [per mo/1000]	$3.25	14.5%	$2.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT25000000V	WTD FM OP TM 20m-25m Visitors[mo/1000]	$0.81	14.5%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT3000000R	WTD FM OP 2m-3m RU [per mo/1000]	$15.53	14.5%	$13.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT3000000V	WTD FM OP TM 2m-3m Visitors[mo/1000]	$3.88	14.5%	$3.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT4000000R	WTD FM OP 3m-4m RU [per mo/1000]	$13.66	14.5%	$11.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT4000000V	WTD FM OP TM 3m-4m Visitors[mo/1000]	$3.42	14.5%	$2.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT400000R	WTD FM OP 200k-400k RU [per mo/1000]	$49.68	14.5%	$42.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT400000V	WTD FM OP TM 200k-400k Visitors[mo/1000]	$12.42	14.5%	$10.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT5000000R	WTD FM OP 4m-5m RU [per mo/1000]	$12.42	14.5%	$10.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT5000000V	WTD FM OP TM 4m-5m Visitors[mo/1000]	$3.11	14.5%	$2.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT50000R	WTD FM OP 20k-50k RU [per mo/1000]	$78.44	14.5%	$67.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT50000V	WTD FM OP TM 20k-50k Visitors[mo/1000]	$19.61	14.5%	$16.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT5000R	WTD FM OP Term 1-5000 RU [per mo/1000]	$141.20	14.5%	$120.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT5000V	WTD FM OP TM 1-5000 Visitors[mo/1000]	$35.30	14.5%	$30.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT600000R	WTD FM OP 400k-600k RU [per mo/1000]	$43.47	14.5%	$37.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT600000V	WTD FM OP TM 400k-600k Visitors[mo/1000]	$10.87	14.5%	$9.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT7500000R	WTD FM OP 5m-7.5m RU [per mo/1000]	$9.32	14.5%	$7.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT7500000V	WTD FM OP TM 5m-7.5m Visitors[mo/1000]	$2.33	14.5%	$1.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT800000R	WTD FM OP 600k-800k RU [per mo/1000]	$37.26	14.5%	$31.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSFMOPT800000V	WTD FM OP TM 600k-800k Visitors[mo/1000]	$9.32	14.5%	$7.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP10000000R	WTD PA OP 7.5m-10m Reg Users (per 1000)	$52.88	14.5%	$45.21	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP1000000R	WTD PA OP 800k-1m Reg Users (per 1000)	$234.21	14.5%	$200.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP100000R	WTD PA OP 50k-100k Reg Users (per 1000)	$430.31	14.5%	$367.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP10000R	WTD PA OP 5-10k Reg Users (per 1000)	$806.84	14.5%	$689.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP10000RE1	WTD PA 1mo MT 5-10k Reg Use (per1000)	$16.81	0.0%	$16.81	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STSPAOPP15000000R	WTD PA OP 10m-15m Reg Users (per 1000)	$41.75	14.5%	$35.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP1500000R	WTD PA OP 1m-1.5m Reg Users (per 1000)	$191.62	14.5%	$163.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP20000000R	WTD PA OP 15m-20m Reg Users (per 1000)	$27.83	14.5%	$23.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP2000000R	WTD PA OP 1.5m-2m Reg Users (per 1000)	$149.04	14.5%	$127.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP200000R	WTD PA OP 100k-200k Reg Users (per 1000)	$344.25	14.5%	$294.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP20000R	WTD PA OP 10-20k Reg Users (per 1000)	$672.36	14.5%	$574.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP25000000R	WTD PA OP 20m-25m Reg Users (per 1000)	$22.27	14.5%	$19.04	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP3000000R	WTD PA OP 2m-3m Reg Users (per 1000)	$106.46	14.5%	$91.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP4000000R	WTD PA OP 3m-4m Reg Users (per 1000)	$93.68	14.5%	$80.10	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP400000R	WTD PA OP 200k-400k Reg Users (per 1000)	$340.66	14.5%	$291.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP5000000R	WTD PA OP 4m-5m Reg Users (per 1000)	$85.17	14.5%	$72.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP50000R	WTD PA OP 20k-50k Reg Users (per 1000)	$537.89	14.5%	$459.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP5000R	WTD PA OP 1-5000 Reg Users (per 1000)	$968.20	14.5%	$827.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP5000RE1	WTD PA 1mo MT 1-5000 Reg Use (per1000)	$20.17	0.0%	$20.17	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
STSPAOPP600000R	WTD PA OP 400k-600k Reg Users (per 1000)	$298.08	14.5%	$254.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP7500000R	WTD PA OP 5m-7.5m Reg Users (per 1000)	$63.87	14.5%	$54.61	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPP800000R	WTD PA OP 600k-800k Reg Users (per 1000)	$255.50	14.5%	$218.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT10000000R	WTD PA OP Term 7.5m-10m RU [mo/1000]	$1.93	14.5%	$1.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT1000000R	WTD PA OP Term 800k-1m RU [mo/1000]	$8.54	14.5%	$7.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT100000R	WTD PA OP Term 50k-100k RU [mo/1000]	$15.69	14.5%	$13.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT10000R	WTD PA OP Term 5-10k RU [mo/1000]	$29.42	14.5%	$25.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT15000000R	WTD PA OP Term 10m-15m RU [mo/1000]	$1.52	14.5%	$1.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT1500000R	WTD PA OP Term 1m-1.5m RU [mo/1000]	$6.99	14.5%	$5.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT20000000R	WTD PA OP Term 15m-20m RU [mo/1000]	$1.01	14.5%	$0.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT2000000R	WTD PA OP Term 1.5m-2m RU [mo/1000]	$5.43	14.5%	$4.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT200000R	WTD PA OP Term 100k-200k RU [mo/1000]	$12.55	14.5%	$10.73	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT20000R	WTD PA OP Term 10-20k RU [mo/1000]	$24.51	14.5%	$20.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT25000000R	WTD PA OP Term 20m-25m RU [mo/1000]	$0.81	14.5%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT3000000R	WTD PA OP Term 2m-3m RU [mo/1000]	$3.88	14.5%	$3.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT4000000R	WTD PA OP Term 3m-4m RU [mo/1000]	$3.42	14.5%	$2.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT400000R	WTD PA OP Term 200k-400k RU [mo/1000]	$12.42	14.5%	$10.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT5000000R	WTD PA OP Term 4m-5m RU [mo/1000]	$3.11	14.5%	$2.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT50000R	WTD PA OP Term 20k-50k RU [mo/1000]	$19.61	14.5%	$16.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT5000R	WTD PA OP Term 1-5000 RU [mo/1000]	$35.30	14.5%	$30.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT600000R	WTD PA OP Term 400k-600k RU [mo/1000]	$10.87	14.5%	$9.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT7500000R	WTD PA OP Term 5m-7.5m RU [mo/1000]	$2.33	14.5%	$1.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STSPAOPT800000R	WTD PA OP Term 600k-800k RU [mo/1000]	$9.32	14.5%	$7.96	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STTLFM	WTD FM Base License Fee Term [per month]	$4,557.29	14.5%	$3,896.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
STTLPA	WTD PA Base License Fee Term [per month]	$1,139.32	14.5%	$974.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW4B1	RSA DC Switch Broc Maint-Bas-1	$225.00	0.0%	$225.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SW4E1	RSA DC Switch Broc Maint-Enh-1	$312.50	0.0%	$312.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SW5B1	RSA DC Switch Broc Maint-Bas-1	$195.00	0.0%	$195.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SW5E1	RSA DC Switch Broc Maint-Enh-1	$270.83	0.0%	$270.83	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SW-DCEDB-1000	DLP Datacntr+Endpt Discover, per User for qty's between 501-1,000	$56.25	14.5%	$48.09	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DCEDB-10000	DLP Datacntr+Endpt Discover, per User for qty's between 5,001-10,000	$42.70	14.5%	$36.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DCEDB-100000	DLP Datacntr+Endpt Discover, per User for qty's between 75,001-100,000	$22.66	14.5%	$19.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DCEDB-100001	DLP Datacntr+Endpt Discover, per User for qty's greater than 100,000	$20.72	14.5%	$17.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DCEDB-15000	DLP Datacntr+Endpt Discover, per User for qty's between 10,001-15,000	$38.97	14.5%	$33.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SW-DCEDB-20000	DLP Datacntr+Endpt Discover, per User for qty's between 15,001-20,000	$35.58	14.5%	$30.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DCEDB-2500	DLP Datacntr+Endpt Discover, per User for qty's between 1,001-2,500	$51.30	14.5%	$43.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DCEDB-30000	DLP Datacntr+Endpt Discover, per User for qty's between 20,001-30,000	$32.49	14.5%	$27.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DCEDB-40000	DLP Datacntr+Endpt Discover, per User for qty's between 30,001-40,000	$29.68	14.5%	$25.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DCEDB-500	DLP Datacntr+Endpt Discover, per User for qty's between 1-500	$61.68	14.5%	$52.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DCEDB-5000	DLP Datacntr+Endpt Discover, per User for qty's between 2,501-5,000	$46.80	14.5%	$40.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DCEDB-50000	DLP Datacntr+Endpt Discover, per User for qty's between 40,001-50,000	$27.12	14.5%	$23.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DCEDB-75000	DLP Datacntr+Endpt Discover, per User for qty's between 50,001-75,000	$24.78	14.5%	$21.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-1000	DLP Datacenter, per User for qty's between 501-1,000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-10000	DLP Datacenter, per User for qty's between 5,001-10,000	$32.81	14.5%	$28.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-100000	DLP Datacenter, per User for qty's between 75,001-100,000	$15.69	14.5%	$13.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-100001	DLP Datacenter, per User for qty's greater than 100,000	$14.12	14.5%	$12.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-15000	DLP Datacenter, per User for qty's between 10,001-15,000	$29.52	14.5%	$25.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-20000	DLP Datacenter, per User for qty's between 15,001-20,000	$26.57	14.5%	$22.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-2500	DLP Datacenter, per User for qty's between 1,001-2,500	$40.50	14.5%	$34.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-30000	DLP Datacenter, per User for qty's between 20,001-30,000	$23.91	14.5%	$20.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-40000	DLP Datacenter, per User for qty's between 30,001-40,000	$21.52	14.5%	$18.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-500	DLP Datacenter, per User for qty's between 1-500	$50.00	14.5%	$42.75	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-5000	DLP Datacenter, per User for qty's between 2,501-5,000	$36.45	14.5%	$31.16	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-50000	DLP Datacenter, per User for qty's between 40,001-50,000	$19.37	14.5%	$16.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPDC-75000	DLP Datacenter, per User for qty's between 50,001-75,000	$17.43	14.5%	$14.91	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-1000	DLP Endpoint Discover, per User for qty's between 501-1,000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-10000	DLP Endpoint Discover, per User for qty's between 5,001-10,000	$24.13	14.5%	$20.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-100000	DLP Endpoint Discover, per User for qty's between 75,001-100,000	$14.52	14.5%	$12.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-100001	DLP Endpoint Discover, per User for qty's greater than 100,000	$13.50	14.5%	$11.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-15000	DLP Endpoint Discover, per User for qty's between 10,001-15,000	$22.44	14.5%	$19.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-20000	DLP Endpoint Discover, per User for qty's between 15,001-20,000	$20.87	14.5%	$17.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-2500	DLP Endpoint Discover, per User for qty's between 1,001-2,500	$27.90	14.5%	$23.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-30000	DLP Endpoint Discover, per User for qty's between 20,001-30,000	$19.41	14.5%	$16.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-40000	DLP Endpoint Discover, per User for qty's between 30,001-40,000	$18.05	14.5%	$15.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-500	DLP Endpoint Discover, per User for qty's between 1-500	$32.26	14.5%	$27.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-5000	DLP Endpoint Discover, per User for qty's between 2,501-5,000	$25.95	14.5%	$22.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-50000	DLP Endpoint Discover, per User for qty's between 40,001-50,000	$16.79	14.5%	$14.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPED-75000	DLP Endpoint Discover, per User for qty's between 50,001-75,000	$15.61	14.5%	$13.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-1000	DLP Endpoint Enforce, per User for qty's between 501-1,000	$30.00	14.5%	$25.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-10000	DLP Endpoint Enforce, per User for qty's between 5,001-10,000	$24.13	14.5%	$20.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-100000	DLP Endpoint Enforce, per User for qty's between 75,001-100,000	$14.52	14.5%	$12.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-100001	DLP Endpoint Enforce, per User for qty's greater than 100,000	$13.50	14.5%	$11.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-15000	DLP Endpoint Enforce, per User for qty's between 10,001-15,000	$22.44	14.5%	$19.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-20000	DLP Endpoint Enforce, per User for qty's between 15,001-20,000	$20.87	14.5%	$17.84	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-2500	DLP Endpoint Enforce, per User for qty's between 1,001-2,500	$27.90	14.5%	$23.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-30000	DLP Endpoint Enforce, per User for qty's between 20,001-30,000	$19.41	14.5%	$16.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-40000	DLP Endpoint Enforce, per User for qty's between 30,001-40,000	$18.05	14.5%	$15.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-500	DLP Endpoint Enforce, per User for qty's between 1-500	$32.26	14.5%	$27.58	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-5000	DLP Endpoint Enforce, per User for qty's between 2,501-5,000	$25.95	14.5%	$22.18	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-50000	DLP Endpoint Enforce, per User for qty's between 40,001-50,000	$16.79	14.5%	$14.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPEE-75000	DLP Endpoint Enforce, per User for qty's between 50,001-75,000	$15.61	14.5%	$13.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-1000	DLP Suite, per User for qty's between 501-1,000	$120.53	14.5%	$103.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-10000	DLP Suite, per User for qty's between 5,001-10,000	$94.07	14.5%	$80.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-100000	DLP Suite, per User for qty's between 75,001-100,000	$53.16	14.5%	$45.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-100001	DLP Suite, per User for qty's greater than 100,000	$49.04	14.5%	$41.93	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-15000	DLP Suite, per User for qty's between 10,001-15,000	$86.65	14.5%	$74.08	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-20000	DLP Suite, per User for qty's between 15,001-20,000	$79.83	14.5%	$68.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-2500	DLP Suite, per User for qty's between 1,001-2,500	$110.95	14.5%	$94.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-30000	DLP Suite, per User for qty's between 20,001-30,000	$73.56	14.5%	$62.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-40000	DLP Suite, per User for qty's between 30,001-40,000	$67.80	14.5%	$57.97	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-500	DLP Suite, per User for qty's between 1-500	$130.94	14.5%	$111.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-5000	DLP Suite, per User for qty's between 2,501-5,000	$102.15	14.5%	$87.34	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-50000	DLP Suite, per User for qty's between 40,001-50,000	$62.51	14.5%	$53.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-DLPSTE-50-NFR	NFR DLP Suite, per User for qty 50	$995.00	0.0%	$995.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
SW-DLPSTE-75000	DLP Suite, per User for qty's between 50,001-75,000	$57.64	14.5%	$49.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-100000B1	1Mon.Bas per Host for qty 75,001-100,000	$0.39	14.5%	$0.33	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-100000E1	1Mon.Enh per Host for qty 75,001-100,000	$0.48	14.5%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-100001B1	1 Mon.Bas per Host for qty 100,000+	$0.36	14.5%	$0.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-100001E1	1 Mon.Enh per Host for qty 100,000+	$0.45	14.5%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-10000B1	1 Mon.Bas per Host for qty 5,001-10,000	$0.65	14.5%	$0.55	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-10000E1	1 Mon.Enh per Host for qty 5,001-10,000	$0.81	14.5%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-1000B1	1 Mon.Bas per Host for qty 501-1,000	$0.80	14.5%	$0.69	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-1000E1	1 Mon.Enh per Host for qty 501-1,000	$1.01	14.5%	$0.86	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-15000B1	1 Mon.Bas per Host for qty 10,001-15,000	$0.60	14.5%	$0.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-15000E1	1 Mon.Enh per Host for qty 10,001-15,000	$0.75	14.5%	$0.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-20000B1	1 Mon.Bas per Host for qty 15,001-20,000	$0.56	14.5%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-20000E1	1 Mon.Enh per Host for qty 15,001-20,000	$0.70	14.5%	$0.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-2500B1	1 Mon.Bas per Host for qty 1,001-2,500	$0.75	14.5%	$0.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-2500E1	1 Mon.Enh per Host for qty 1,001-2,500	$0.94	14.5%	$0.80	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-250B1	1 Mon.Bas per Host for qty 50-250	$0.92	14.5%	$0.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-250E1	1 Mon.Enh per Host for qty 50-250	$1.15	14.5%	$0.98	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-30000B1	1 Mon.Bas per Host for qty 20,001-30,000	$0.52	14.5%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-30000E1	1 Mon.Enh per Host for qty 20,001-30,000	$0.65	14.5%	$0.56	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-40000B1	1 Mon.Bas per Host for qty 30,001-40,000	$0.48	14.5%	$0.41	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-40000E1	1 Mon.Enh per Host for qty 30,001-40,000	$0.60	14.5%	$0.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-50000B1	1 Mon.Bas per Host for qty 40,001-50,000	$0.45	14.5%	$0.38	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-50000E1	1 Mon.Enh per Host for qty 40,001-50,000	$0.56	14.5%	$0.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-5000B1	1 Mon.Bas per Host for qty 2,501-5,000	$0.70	14.5%	$0.59	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-5000E1	1 Mon.Enh per Host for qty 2,501-5,000	$0.87	14.5%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-500B1	1 Mon.Bas per Host for qty 251-500	$0.86	14.5%	$0.74	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-500E1	1 Mon.Enh per Host for qty 251-500	$1.08	14.5%	$0.92	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-75000B1	1 Mon.Bas per Host for qty 50,001-75,000	$0.42	14.5%	$0.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-ECAT-75000E1	1 Mon.Enh per Host for qty 50,001-75,000	$0.52	14.5%	$0.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-1000	DLP Endpt Discover+Enforce, per User for qty's between 501-1,000	$45.00	14.5%	$38.48	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-10000	DLP Endpt Discover+Enforce, per User for qty's between 5,001-10,000	$36.20	14.5%	$30.95	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-100000	DLP Endpt Discover+Enforce, per User for qty's between 75,001-100,000	$21.78	14.5%	$18.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-100001	DLP Endpt Discover+Enforce, per User for qty's greater than 100,000	$20.25	14.5%	$17.32	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SW-EDEEB-15000	DLP Endpt Discover+Enforce, per User for qty's between 10,001-15,000	$33.66	14.5%	$28.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-20000	DLP Endpt Discover+Enforce, per User for qty's between 15,001-20,000	$31.31	14.5%	$26.77	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-2500	DLP Endpt Discover+Enforce, per User for qty's between 1,001-2,500	$41.85	14.5%	$35.78	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-30000	DLP Endpt Discover+Enforce, per User for qty's between 20,001-30,000	$29.11	14.5%	$24.89	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-40000	DLP Endpt Discover+Enforce, per User for qty's between 30,001-40,000	$27.08	14.5%	$23.15	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-500	DLP Endpt Discover+Enforce, per User for qty's between 1-500	$48.39	14.5%	$41.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-5000	DLP Endpt Discover+Enforce, per User for qty's between 2,501-5,000	$38.92	14.5%	$33.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-50000	DLP Endpt Discover+Enforce, per User for qty's between 40,001-50,000	$25.18	14.5%	$21.53	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-EDEEB-75000	DLP Endpt Discover+Enforce, per User for qty's between 50,001-75,000	$23.42	14.5%	$20.02	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-1000	DLP Network Monitor+Enforce, per User for qty's between 501-1,000	$51.80	14.5%	$44.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-10000	DLP Network Monitor+Enforce, per User for qty's between 5,001-10,000	$41.67	14.5%	$35.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-100000	DLP Network Monitor+Enforce, per User for qty's between 75,001-100,000	$25.07	14.5%	$21.43	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-100001	DLP Network Monitor+Enforce, per User for qty's greater than 100,000	$23.32	14.5%	$19.94	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-15000	DLP Network Monitor+Enforce, per User for qty's between 10,001-15,000	$38.76	14.5%	$33.14	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-20000	DLP Network Monitor+Enforce, per User for qty's between 15,001-20,000	$36.04	14.5%	$30.81	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-2500	DLP Network Monitor+Enforce, per User for qty's between 1,001-2,500	$48.17	14.5%	$41.19	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-30000	DLP Network Monitor+Enforce, per User for qty's between 20,001-30,000	$33.51	14.5%	$28.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-40000	DLP Network Monitor+Enforce, per User for qty's between 30,001-40,000	$31.17	14.5%	$26.65	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-500	DLP Network Monitor+Enforce, per User for qty's between 1-500	$55.70	14.5%	$47.62	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-5000	DLP Network Monitor+Enforce, per User for qty's between 2,501-5,000	$44.80	14.5%	$38.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-50000	DLP Network Monitor+Enforce, per User for qty's between 40,001-50,000	$28.99	14.5%	$24.79	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NMEFB-75000	DLP Network Monitor+Enforce, per User for qty's between 50,001-75,000	$26.96	14.5%	$23.05	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-1000	DLP Network Enforce, per User for qty's between 501-1,000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-10000	DLP Network Enforce, per User for qty's between 5,001-10,000	$29.76	14.5%	$25.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-100000	DLP Network Enforce, per User for qty's between 75,001-100,000	$17.91	14.5%	$15.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-100001	DLP Network Enforce, per User for qty's greater than 100,000	$16.65	14.5%	$14.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-15000	DLP Network Enforce, per User for qty's between 10,001-15,000	$27.68	14.5%	$23.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-20000	DLP Network Enforce, per User for qty's between 15,001-20,000	$25.74	14.5%	$22.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-2500	DLP Network Enforce, per User for qty's between 1,001-2,500	$34.41	14.5%	$29.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-30000	DLP Network Enforce, per User for qty's between 20,001-30,000	$23.94	14.5%	$20.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-40000	DLP Network Enforce, per User for qty's between 30,001-40,000	$22.26	14.5%	$19.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-500	DLP Network Enforce, per User for qty's between 1-500	$39.78	14.5%	$34.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-5000	DLP Network Enforce, per User for qty's between 2,501-5,000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-50000	DLP Network Enforce, per User for qty's between 40,001-50,000	$20.70	14.5%	$17.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWENF-75000	DLP Network Enforce, per User for qty's between 50,001-75,000	$19.26	14.5%	$16.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-1000	DLP Network Monitor, per User for qty's between 501-1,000	$37.00	14.5%	$31.64	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-10000	DLP Network Monitor, per User for qty's between 5,001-10,000	$29.76	14.5%	$25.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-100000	DLP Network Monitor, per User for qty's between 75,001-100,000	$17.91	14.5%	$15.31	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-100001	DLP Network Monitor, per User for qty's greater than 100,000	$16.65	14.5%	$14.24	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-15000	DLP Network Monitor, per User for qty's between 10,001-15,000	$27.68	14.5%	$23.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-20000	DLP Network Monitor, per User for qty's between 15,001-20,000	$25.74	14.5%	$22.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-2500	DLP Network Monitor, per User for qty's between 1,001-2,500	$34.41	14.5%	$29.42	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-30000	DLP Network Monitor, per User for qty's between 20,001-30,000	$23.94	14.5%	$20.47	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-40000	DLP Network Monitor, per User for qty's between 30,001-40,000	$22.26	14.5%	$19.03	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-500	DLP Network Monitor, per User for qty's between 1-500	$39.78	14.5%	$34.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-5000	DLP Network Monitor, per User for qty's between 2,501-5,000	$32.00	14.5%	$27.36	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-50000	DLP Network Monitor, per User for qty's between 40,001-50,000	$20.70	14.5%	$17.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
SW-NWMON-75000	DLP Network Monitor, per User for qty's between 50,001-75,000	$19.26	14.5%	$16.46	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-100K-P	Threat 40001-100000 Perp Lic w/ 1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-100K-P-MNT	Threat 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-100K-P-MNT-E	Threat 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-100K-P-MNT-UP	Threat 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-100K-T	Threat 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-100K-T-MNT	Threat 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-100K-T-MNT-E	Threat 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-1500-P	Threat 0-1500 Perp Lic w/ 1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-1500-P-MNT	Threat 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-1500-P-MNT-E	Threat 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-1500-P-MNT-UP	Threat 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-1500-T	Threat 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-1500-T-MNT	Threat 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-1500-T-MNT-E	Threat 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-40K-P	Threat 5001-40000 Perp Lic w/ 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-40K-P-MNT	Threat 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-40K-P-MNT-E	Threat 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-40K-P-MNT-UP	Threat 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-40K-T	Threat 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-40K-T-MNT	Threat 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-40K-T-MNT-E	Threat 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-5K-P	Threat 1501-5000 Perp Lic w/ 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-5K-P-MNT	Threat 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-5K-P-MNT-E	Threat 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-5K-P-MNT-UP	Threat 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-5K-T	Threat 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-5K-T-MNT	Threat 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-5K-T-MNT-E	Threat 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-G100K-P	Threat G100000 Perp Lic w/ 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-G100K-P-MNT	Threat G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-G100K-P-MNT-E	Threat G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-G100K-P-MNT-UP	Threat G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-G100K-T	Threat G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-G100K-T-MNT	Threat G100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-G100K-T-MNT-E	Threat G100000 Term Enh Maint [Per Month Pricing]	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-USER-P	Threat User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-USER-P-MNT	Threat User Perp Basic Maint [Per Month Pricing]	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-USER-P-MNT-E	Threat User Perp Enh Maint [Per Month Pricing]	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-USER-P-MNT-UP	Threat User Perp Maint Upg [Per Month Pricing]	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-USER-T	Threat User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
THR-USER-T-MNT	Threat User Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
THR-USER-T-MNT-E	Threat User Term Enh Maint [Per Month Pricing]	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
UG-NWENF-1000	DLP Network Enforce Upg, per User for qty's between 501-1,000	$18.50	14.5%	$15.82	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
UG-NWENF-10000	DLP Network Enforce Upg, per User for qty's between 5,001-10,000	$14.88	14.5%	$12.72	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
UG-NWENF-100000	DLP Network Enforce Upg, per User for qty's between 75,001-100,000	$8.95	14.5%	$7.66	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
UG-NWENF-100001	DLP Network Enforce Upg, per User for qty's greater than 100,000	$8.33	14.5%	$7.12	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
UG-NWENF-15000	DLP Network Enforce Upg, per User for qty's between 10,001-15,000	$13.84	14.5%	$11.83	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
UG-NWENF-20000	DLP Network Enforce Upg, per User for qty's between 15,001-20,000	$12.87	14.5%	$11.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
UG-NWENF-2500	DLP Network Enforce Upg, per User for qty's between 1,001-2,500	$17.21	14.5%	$14.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
UG-NWENF-30000	DLP Network Enforce Upg, per User for qty's between 20,001-30,000	$11.97	14.5%	$10.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
UG-NWENF-40000	DLP Network Enforce Upg, per User for qty's between 30,001-40,000	$11.13	14.5%	$9.52	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
UG-NWENF-500	DLP Network Enforce Upg, per User for qty's between 1-500	$19.89	14.5%	$17.01	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
UG-NWENF-5000	DLP Network Enforce Upg, per User for qty's between 2,501-5,000	$16.00	14.5%	$13.68	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
UG-NWENF-50000	DLP Network Enforce Upg, per User for qty's between 40,001-50,000	$10.35	14.5%	$8.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
UG-NWENF-75000	DLP Network Enforce Upg, per User for qty's between 50,001-75,000	$9.63	14.5%	$8.23	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
U-RKMADP1-5	DPM Application Encryption upgrade - from 1 App to up to 8 (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMADP1-8	DPM Application Encryption upgrade - from 5 Apps to up to 8 (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMADP5-8	DPM Application Encryption upgrade - from 8 Apps to Enterprise (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMADP5-E	Upgrade Licenses from 10 to E Symmetrix arrays (Custom Quoted) (Custom Quoted	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMADP8-E	Upgrade Licenses from 2 to 10 Symmetrix arrays (Custom Quoted) (Custom Quoted	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMAPP1-5	Upgrade Licenses from 2 to E Symmetrix arrays (Custom Quoted) (Custom Quoted	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMAPP1-8	Upgrade Licenses from 5 to 10 Symmetrix arrays (Custom Quoted) (Custom Quoted	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMAPP5-8	Upgrade Licenses from 5 to E Symmetrix arrays (Custom Quoted) (Custom Quoted	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMAPP5-E	DPM Tokenization upgrade - from 1 App to up to 5 (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
URKMAPP8-E	DPM Tokenization upgrade - from 1 App to up to 8 (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMSYMM10-E	DPM Tokenization upgrade - from 5 Apps to up to 8 (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMSYMM2-10	DPM Tokenization upgrade - from 5 Apps to Enterprise (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMSYMM2-5	DPM Tokenization upgrade - from 8 Apps to Enterprise (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMSYMM2-E	RSA Prof Svcs Archer (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMSYMM5-10	RSA Prof Svcs Access Manager (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMSYMM5-E	RSA Prof Svcs Consulting (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMTOK1-5	RSA Prof Svcs DCS (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMTOK1-8	RSA Prof Svcs DLP (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMTOK5-8	RSA Prof Svcs DSG (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMTOK5-E	RSA Prof Svcs AA eCommerce (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
U-RKMTOK8-E	RSA Prof Svcs enVision (Custom Quoted) (Custom Quoted)	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-100K-P	Vendor 40001-100000 Perp Lic w/ 1ODA	$280,140.00	14.5%	$239,519.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-100K-P-MNT	Vendor 40001-100000 Perp Basic Maint [Per Month Pricing]	$4,202.10	0.0%	$4,202.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-100K-P-MNT-E	Vendor 40001-100000 Perp Enh Maint [Per Month Pricing]	$5,836.25	0.0%	$5,836.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-100K-P-MNT-UP	Vendor 40001-100000 Perp Maint Upg [Per Month Pricing]	$1,634.15	0.0%	$1,634.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-100K-T	Vendor 40001-100000 Term Lic w/ 1ODA [Per Month Pricing]	$6,670.00	14.5%	$5,702.85	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-100K-T-MNT	Vendor 40001-100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-100K-T-MNT-E	Vendor 40001-100000 Term Enh Maint [Per Month Pricing]	$466.90	0.0%	$466.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-1500-P	Vendor 0-1500 Perp Lic w/ 1ODA	$49,140.00	14.5%	$42,014.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-1500-P-MNT	Vendor 0-1500 Perp Basic Maint [Per Month Pricing]	$737.10	0.0%	$737.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-1500-P-MNT-E	Vendor 0-1500 Perp Enh Maint [Per Month Pricing]	$1,023.75	0.0%	$1,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-1500-P-MNT-UP	Vendor 0-1500 Perp Maint Upg [Per Month Pricing]	$286.65	0.0%	$286.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-1500-T	Vendor 0-1500 Term Lic w/ 1ODA [Per Month Pricing]	$1,170.00	14.5%	$1,000.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-1500-T-MNT	Vendor 0-1500 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-1500-T-MNT-E	Vendor 0-1500 Term Enh Maint [Per Month Pricing]	$81.90	0.0%	$81.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-40K-P	Vendor 5001-40000 Perp Lic w/ 1ODA	$192,780.00	14.5%	$164,826.90	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-40K-P-MNT	Vendor 5001-40000 Perp Basic Maint [Per Month Pricing]	$2,891.70	0.0%	$2,891.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-40K-P-MNT-E	Vendor 5001-40000 Perp Enh Maint [Per Month Pricing]	$4,016.25	0.0%	$4,016.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-40K-P-MNT-UP	Vendor 5001-40000 Perp Maint Upg [Per Month Pricing]	$1,124.55	0.0%	$1,124.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-40K-T	Vendor 5001-40000 Term Lic w/ 1ODA [Per Month Pricing]	$4,590.00	14.5%	$3,924.45	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-40K-T-MNT	Vendor 5001-40000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-40K-T-MNT-E	Vendor 5001-40000 Term Enh Maint [Per Month Pricing]	$321.30	0.0%	$321.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-5K-P	Vendor 1501-5000 Perp Lic w/ 1ODA	$140,280.00	14.5%	$119,939.40	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-5K-P-MNT	Vendor 1501-5000 Perp Basic Maint [Per Month Pricing]	$2,104.00	0.0%	$2,104.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-5K-P-MNT-E	Vendor 1501-5000 Perp Enh Maint [Per Month Pricing]	$2,992.50	0.0%	$2,992.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-5K-P-MNT-UP	Vendor 1501-5000 Perp Maint Upg [Per Month Pricing]	$818.30	0.0%	$818.30	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-5K-T	Vendor 1501-5000 Term Lic w/ 1ODA [Per Month Pricing]	$3,340.00	14.5%	$2,855.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-5K-T-MNT	Vendor 1501-5000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-5K-T-MNT-E	Vendor 1501-5000 Term Enh Maint [Per Month Pricing]	$233.80	0.0%	$233.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-G100K-P	Vendor G100000 Perp Lic w/ 1ODA	$385,140.00	14.5%	$329,294.70	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-G100K-P-MNT	Vendor G100000 Perp Basic Maint [Per Month Pricing]	$5,777.10	0.0%	$5,777.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-G100K-P-MNT-E	Vendor G100000 Perp Enh Maint [Per Month Pricing]	$8,023.75	0.0%	$8,023.75	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-G100K-P-MNT-UP	Vendor G100000 Perp Maint Upg [Per Month Pricing]	$2,246.65	0.0%	$2,246.65	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-G100K-T	Vendor G100000 Term Lic w/ 1ODA [Per Month Pricing]	$9,170.00	14.5%	$7,840.35	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-G100K-T-MNT	Vendor G100000 Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-G100K-T-MNT-E	Vendor G100000 Term Enh Maint [Per Month Pricing]	$641.90	0.0%	$641.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-USER-P	Vendor User Perp Lic w/ 1ODA	$2,520.00	14.5%	$2,154.60	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-USER-P-MNT	Vendor User Perp Basic Maint [Per Month Pricing]	$37.80	0.0%	$37.80	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-USER-P-MNT-E	Vendor User Perp Enh Maint [Per Month Pricing]	$52.50	0.0%	$52.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-USER-P-MNT-UP	Vendor User Perp Maint Upg [Per Month Pricing]	$14.70	0.0%	$14.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-USER-T	Vendor User Term Lic w/ 1ODA [Per Month Pricing]	$60.00	14.5%	$51.30	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VEN-USER-T-MNT	Vendor User Term Basic Maint [Per Month Pricing]	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VEN-USER-T-MNT-E	Vendor User Term Enh Maint [Per Month Pricing]	$4.20	0.0%	$4.20	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VJ-VS07-020	2TB NL SAS DRIVE 7.2RPM, 3.5 IN, 512	$735.00	17.5%	$606.38	$88.20	$61.74	N/A	$66.00	$0.00	$88.20	UE	RSA
VRM-IP-100K-P	VRM 75001-100000 Perp	$785.39	14.5%	$671.51	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-100K-P-M-E	VRM 75001-100000 Perp Enh Maint PerMonth	$16.36	0.0%	$16.36	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-100K-P-MNT	VRM 75001-100000 Perp Bas Maint PerMonth	$11.78	0.0%	$11.78	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-100K-P-M-UP	VRM 75001-100000 Perp Maint Upg PerMonth	$4.58	0.0%	$4.58	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-100K-T	VRM 75001-100000 Term Per Month	$18.70	14.5%	$15.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-100K-T-M-E	VRM 75001-100000 Term Per Month EnhMaint	$1.31	0.0%	$1.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-100K-T-MNT	VRM 75001-100000 Term Per Month BasMaint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-10K-P	VRM 5001-10000 Perp	$1,750.00	14.5%	$1,496.25	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-10K-P-MNT	VRM 5001-10000 Perp Basic Maint PerMonth	$26.25	0.0%	$26.25	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-10K-P-MNT-E	VRM 5001-10000 Perp Enh Maint Per Month	$36.46	0.0%	$36.46	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-10K-P-MNTUP	VRM 5001-10000 Perp Maint Upg Per Month	$10.21	0.0%	$10.21	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-10K-T	VRM 5001-10000 Term Per Month	$41.67	14.5%	$35.63	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-10K-T-MNT	VRM 5001-10000 Term Per Month Bas Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-10K-T-MNT-E	VRM 5001-10000 Term Per Month Enh Maint	$2.92	0.0%	$2.92	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-20K-P	VRM 10001-20000 Perp	$1,531.25	14.5%	$1,309.22	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-20K-P-MNT	VRM 10001-20000 Perp Bas Maint PerMonth	$22.97	0.0%	$22.97	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-20K-P-MNT-E	VRM 10001-20000 Perp Enh Maint Per Month	$31.90	0.0%	$31.90	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-20K-P-MNTUP	VRM 10001-20000 Perp Maint Upg Per Month	$8.93	0.0%	$8.93	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-20K-T	VRM 10001-20000 Term Per Month	$36.46	14.5%	$31.17	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VRM-IP-20K-T-MNT	VRM 10001-20000 Term Per Month Bas Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-20K-T-MNT-E	VRM 10001-20000 Term Per Month Enh Maint	$2.55	0.0%	$2.55	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-2K-P	VRM 2000 Perp	$40,000.00	14.5%	$34,200.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-2K-P-MNT	VRM 2000 Perp Basic Maint Per Month	$600.00	0.0%	$600.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-2K-P-MNT-E	VRM 2000 Perp Enh Maint Per Month	$833.33	0.0%	$833.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-2K-P-MNTUP	VRM 2000 Perp Maint Upg Per Month	$233.33	0.0%	$233.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-2K-T	VRM 2000 Term Per Month	$952.38	14.5%	$814.29	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-2K-T-MNT	VRM 2000 Term Per Month Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-2K-T-MNT-E	VRM 2000 Term Per Month Enh Maint	$66.67	0.0%	$66.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-30K-P	VRM 20001-30000 Perp	$1,339.84	14.5%	$1,145.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-30K-P-MNT	VRM 20001-30000 Perp Bas Maint PerMonth	$20.10	0.0%	$20.10	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-30K-P-MNT-E	VRM 20001-30000 Perp Enh Maint Per Month	$27.91	0.0%	$27.91	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-30K-P-MNTUP	VRM 20001-30000 Perp Maint Upg Per Month	$7.82	0.0%	$7.82	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-30K-T	VRM 20001-30000 Term Per Month	$31.90	14.5%	$27.28	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-30K-T-MNT	VRM 20001-30000 Term Per Month Bas Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-30K-T-MNT-E	VRM 20001-30000 Term Per Month Enh Maint	$2.23	0.0%	$2.23	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-40K-P	VRM 30001-40000 Perp	$1,172.36	14.5%	$1,002.37	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-40K-P-MNT	VRM 30001-40000 Perp Bas Maint PerMonth	$17.59	0.0%	$17.59	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-40K-P-MNT-E	VRM 30001-40000 Perp Enh Maint Per Month	$24.42	0.0%	$24.42	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-40K-P-MNTUP	VRM 30001-40000 Perp Maint Upg Per Month	$6.84	0.0%	$6.84	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-40K-T	VRM 30001-40000 Term Per Month	$27.91	14.5%	$23.87	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-40K-T-MNT	VRM 30001-40000 Term Per Month Bas Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-40K-T-MNT-E	VRM 30001-40000 Term Per Month Enh Maint	$1.95	0.0%	$1.95	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-50K-P	VRM 40001-50000 Perp	$1,025.82	14.5%	$877.07	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-50K-P-MNT	VRM 40001-50000 Perp Bas Maint PerMonth	$15.39	0.0%	$15.39	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-50K-P-MNT-E	VRM 40001-50000 Perp Enh Maint Per Month	$21.37	0.0%	$21.37	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-50K-P-MNTUP	VRM 40001-50000 Perp Maint Upg Per Month	$5.98	0.0%	$5.98	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-50K-T	VRM 40001-50000 Term Per Month	$24.42	14.5%	$20.88	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-50K-T-MNT	VRM 40001-50000 Term Per Month Bas Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-50K-T-MNT-E	VRM 40001-50000 Term Per Month Enh Maint	$1.71	0.0%	$1.71	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-5K-P	VRM 2001-5000 Perp	$2,000.00	14.5%	$1,710.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-5K-P-MNT	VRM 2001-5000 Perp Basic Maint Per Month	$30.00	0.0%	$30.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-5K-P-MNT-E	VRM 2001-5000 Perp Enh Maint Per Month	$41.67	0.0%	$41.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-5K-P-MNTUP	VRM 2001-5000 Perp Maint Upg Per Month	$11.67	0.0%	$11.67	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-5K-T	VRM 2001-5000 Term Per Month	$47.62	14.5%	$40.71	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-5K-T-MNT	VRM 2001-5000 Term Per Month Basic Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-5K-T-MNT-E	VRM 2001-5000 Term Per Month Enh Maint	$3.33	0.0%	$3.33	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-75K-P	VRM 50001-75000 Perp	$897.59	14.5%	$767.44	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-75K-P-MNT	VRM 50001-75000 Perp Bas Maint PerMonth	$13.46	0.0%	$13.46	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-75K-P-MNT-E	VRM 50001-75000 Perp Enh Maint Per Month	$18.70	0.0%	$18.70	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-75K-P-MNTUP	VRM 50001-75000 Perp Maint Upg Per Month	$5.24	0.0%	$5.24	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-75K-T	VRM 50001-75000 Term Per Month	$21.37	14.5%	$18.27	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-75K-T-MNT	VRM 50001-75000 Term Per Month Bas Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-75K-T-MNT-E	VRM 50001-75000 Term Per Month Enh Maint	$1.50	0.0%	$1.50	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-G100K-P	VRM 100,000+ Perp	$687.22	14.5%	$587.57	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-G100K-P-M-E	VRM 100,000+ Perp Enh Maint Per Month	$14.32	0.0%	$14.32	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-G100K-P-MNT	VRM 100,000+ Perp Basic Maint Per Month	$10.31	0.0%	$10.31	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-G100K-P-M-U	VRM 100,000+ Perp Maint Upg Per Month	$4.01	0.0%	$4.01	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-G100K-T	VRM 100,000+ Term Per Month	$16.36	14.5%	$13.99	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
VRM-IP-G100K-T-M-E	VRM 100,000+ Term Per Month Enh Maint	$1.15	0.0%	$1.15	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VRM-IP-G100K-T-MNT	VRM 100,000+ Term Per Month Bas Maint	$0.00	0.0%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VSS-VF01078	v24 w/ Filtering, Load-balancing, vStack+, 20x SFP+ sockets, & 4 ports activatec	$26,500.00	0.0%	$26,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VSS-VF01078E1	VSS-VF01078 Enhanced Maint 1 Mo.	$552.08	0.0%	$552.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VSS-VK00127	1x10G/1G Additional Port Activation for v24/Finder/Protector/vBroker 20(	$2,500.00	0.0%	$2,500.00	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VSS-VK00127E1	VSS-VK00127 Enhanced Maint 1 Mo.	$52.08	0.0%	$52.08	N/A	N/A	N/A	N/A	N/A	N/A	RS-G	RSA
VSS-VP01270	Optics kit for v24/Finder, 4-port Span, MM 50µm fiber, SR/SX, LC	$0.00	14.5%	$0.00	N/A	N/A	N/A	N/A	N/A	N/A	R1	RSA
DECHO-AD	Mozy Fed ID Quickstart	$10,000.00	22.5%	$7,750.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-API	MOZY API WORKSHOP	$2,900.00	22.5%	$2,247.50	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-AS	MOZY ACTIVATION & SET-UP	$10,000.00	22.5%	$7,750.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-BST	MOZY BASIC SETUP AND TEST	$1,100.00	22.5%	$852.50	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-DS	MOZY DATA SHUTTLE	$500.00	22.5%	$387.50	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-GB1-U	MOZYPRO 10GB UPGRADE - 1 MONTH	$6.00	22.5%	$4.65	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-IM1	MOZY ADMINISTRATOR TRAINING 4 HRS	$1,000.00	22.5%	$775.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-IM2	MOZY ADMINISTRATOR TRAINING 1 DAY	$2,000.00	22.5%	$1,550.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-IM3	MOZY L1 SUPPORT TRAINING	$3,700.00	22.5%	$2,867.50	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P100-1	MOZY PC BUNDLE 100GB 1YR CONTRACT	$795.00	22.5%	$616.13	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P100-2	MOZY PC BUNDLE 100GB 2YR CONTRACT	$1,518.00	22.5%	$1,176.45	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P100-3	MOZY PC BUNDLE 100GB 3YR CONTRACT	$2,168.00	22.5%	$1,680.20	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P10-1	MOZY PC BUNDLE 10GB 1YR CONTRACT	$132.00	22.5%	$102.30	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P10-2	MOZY PC BUNDLE 10GB 2YR CONTRACT	$251.00	22.5%	$194.53	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P10-3	MOZY PC BUNDLE 10GB 3YR CONTRACT	$359.00	22.5%	$278.23	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P25-1	MOZY PC BUNDLE 25GB 1YR CONTRACT	$242.00	22.5%	$187.55	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P25-2	MOZY PC BUNDLE 25GB 2YR CONTRACT	$462.00	22.5%	$358.05	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P25-3	MOZY PC BUNDLE 25GB 3YR CONTRACT	$661.00	22.5%	$512.28	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P50-1	MOZY PC BUNDLE 50GB 1YR CONTRACT	$426.00	22.5%	$330.15	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P50-2	MOZY PC BUNDLE 50GB 2YR CONTRACT	$814.00	22.5%	$630.85	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P50-3	MOZY PC BUNDLE 50GB 3YR CONTRACT	$1,163.00	22.5%	$901.33	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P5-1	MOZY PC BUNDLE 5GB 1YR CONTRACT	$95.00	22.5%	$73.63	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P5-2	MOZY PC BUNDLE 5GB 2YR CONTRACT	$181.00	22.5%	$140.28	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-P5-3	MOZY PC BUNDLE 5GB 3YR CONTRACT	$259.00	22.5%	$200.73	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-PC1-U	MOZYPRO PC UPGRADE - 1 MONTH	$5.00	22.5%	$3.88	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S100-1	MOZY SVR BUNDLE 100GB 1YR CONTRACT	$839.00	22.5%	$650.23	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S100-2	MOZY SVR BUNDLE 100GB 2YR CONTRACT	$1,601.00	22.5%	$1,240.78	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S100-3	MOZY SVR BUNDLE 100GB 3YR CONTRACT	$2,288.00	22.5%	$1,773.20	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S1TB-1	MOZY SVR BUNDLE 1TB 1YR CONTRACT	$7,472.00	22.5%	$5,790.80	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S1TB-2	MOZY SVR BUNDLE 1TB 2YR CONTRACT	$14,264.00	22.5%	$11,054.60	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S1TB-3	MOZY SVR BUNDLE 1TB 3YR CONTRACT	$20,378.00	22.5%	$15,792.95	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S250-1	MOZY SVR BUNDLE 250GB 1YR CONTRACT	$1,944.00	22.5%	$1,506.60	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S250-2	MOZY SVR BUNDLE 250GB 2YR CONTRACT	$3,712.00	22.5%	$2,876.80	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S250-3	MOZY SVR BUNDLE 250GB 3YR CONTRACT	$5,303.00	22.5%	$4,109.83	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S25-1	MOZY SVR BUNDLE 25GB 1YR CONTRACT	$286.00	22.5%	$221.65	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S25-2	MOZY SVR BUNDLE 25GB 2YR CONTRACT	$546.00	22.5%	$423.15	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S25-3	MOZY SVR BUNDLE 25GB 3YR CONTRACT	$780.00	22.5%	$604.50	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DECHO-S500-1	MOZY SVR BUNDLE 500GB 1YR CONTRACT	$3,787.00	22.5%	$2,934.93	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S500-2	MOZY SVR BUNDLE 500GB 2YR CONTRACT	$7,229.00	22.5%	$5,602.48	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S500-3	MOZY SVR BUNDLE 500GB 3YR CONTRACT	$10,328.00	22.5%	$8,004.20	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S50-1	MOZY SVR BUNDLE 50GB 1YR CONTRACT	$470.00	22.5%	$364.25	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S50-2	MOZY SVR BUNDLE 50GB 2YR CONTRACT	$898.00	22.5%	$695.95	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-S50-3	MOZY SVR BUNDLE 50GB 3YR CONTRACT	$1,283.00	22.5%	$994.33	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-SOL	MOZY SOLUTIONS ASSURANCE	$6,500.00	22.5%	$5,037.50	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-SV1-U	MOZYPRO SERVER UPGRADE - 1 MONTH	$9.00	22.5%	$6.98	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
DECHO-WS	MOZY OEM PARTNER WORKSHOPS	$5,500.00	22.5%	$4,262.50	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-100GB-1	MOZYPRO 100GB BUNDLE - 1 YEAR	$586.00	22.5%	$454.15	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-100GB-2	MOZYPRO 100GB BUNDLE - 2 YEAR	$1,120.00	22.5%	$868.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-100GB-3	MOZYPRO 100GB BUNDLE - 3 YEAR	$1,600.00	22.5%	$1,240.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-100GB-U	MOZYPRO 100GB BUNDLE - UPGRADE	$53.00	22.5%	$41.08	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-1TB-1	MOZYPRO 1TB BUNDLE - 1 YEAR	$4,400.00	22.5%	$3,410.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-1TB-2	MOZYPRO 1TB BUNDLE - 2 YEAR	$8,400.00	22.5%	$6,510.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-1TB-3	MOZYPRO 1TB BUNDLE - 3 YEAR	$12,000.00	22.5%	$9,300.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-1TB-U	MOZYPRO 1TB BUNDLE - UPGRADE	$400.00	22.5%	$310.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-20GB-1	MOZYPRO 20GB BUNDLE - 1 YEAR	$147.00	22.5%	$113.93	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-20GB-2	MOZYPRO 20GB BUNDLE - 2 YEAR	$280.00	22.5%	$217.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-20GB-3	MOZYPRO 20GB BUNDLE - 3 YEAR	$400.00	22.5%	$310.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-20GB-U	MOZYPRO 20GB BUNDLE - UPGRADE	$13.00	22.5%	$10.08	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-250GB-1	MOZYPRO 250GB BUNDLE - 1 YEAR	$1,173.00	22.5%	$909.08	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-250GB-2	MOZYPRO 250GB BUNDLE - 2 YEAR	$2,240.00	22.5%	$1,736.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-250GB-3	MOZYPRO 250GB BUNDLE - 3 YEAR	$3,200.00	22.5%	$2,480.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-250GB-U	MOZYPRO 250GB BUNDLE - UPGRADE	$106.00	22.5%	$82.15	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-2TB-1	MOZYPRO 2TB BUNDLE - 1 YEAR	$8,507.00	22.5%	$6,592.93	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-2TB-2	MOZYPRO 2TB BUNDLE - 2 YEAR	$16,240.00	22.5%	$12,586.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-2TB-3	MOZYPRO 2TB BUNDLE - 3 YEAR	$23,200.00	22.5%	$17,980.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-2TB-U	MOZYPRO 2TB BUNDLE - UPGRADE	$746.00	22.5%	$578.15	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-4TB-1	MOZYPRO 4TB BUNDLE - 1 YEAR	$16,427.00	22.5%	$12,730.93	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-4TB-2	MOZYPRO 4TB BUNDLE - 2 YEAR	$31,360.00	22.5%	$24,304.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-4TB-3	MOZYPRO 4TB BUNDLE - 3 YEAR	$44,800.00	22.5%	$34,720.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-4TB-U	MOZYPRO 4TB BUNDLE - UPGRADE	$1,493.00	22.5%	$1,157.08	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-500GB-1	MOZYPRO 500GB BUNDLE - 1 YEAR	$2,273.00	22.5%	$1,761.58	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-500GB-2	MOZYPRO 500GB BUNDLE - 2 YEAR	$4,340.00	22.5%	$3,363.50	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-500GB-3	MOZYPRO 500GB BUNDLE - 3 YEAR	$6,200.00	22.5%	$4,805.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-500GB-U	MOZYPRO 500GB BUNDLE - UPGRADE	$207.00	22.5%	$160.43	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-50GB-1	MOZYPRO 50GB BUNDLE - 1 YEAR	$293.00	22.5%	$227.08	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-50GB-2	MOZYPRO 50GB BUNDLE - 2 YEAR	$560.00	22.5%	$434.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-50GB-3	MOZYPRO 50GB BUNDLE - 3 YEAR	$800.00	22.5%	$620.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-50GB-U	MOZYPRO 50GB BUNDLE - UPGRADE	$27.00	22.5%	$20.93	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-ENT-1	MOZYENTERPRISE - 1 YEAR	$95.00	22.5%	$73.63	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-ENT-2	MOZYENTERPRISE - 2 YEAR	$181.00	22.5%	$140.28	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-ENT-3	MOZYENTERPRISE - 3 YEAR	$259.00	22.5%	$200.73	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-ENT-U	MOZYENTERPRISE - UPGRADE	$10.00	22.5%	$7.75	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
MOZY-PROMO	50 MOZYENTERPRISE LICENSE - 1 YR PROMO	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	K	SAAS
456-105-133	EMC XtremCache software=IA	$4,840.00	17.5%	$3,993.00	$871.20	$774.40	$677.60	N/A	N/A	$871.20	J	SERVER FLASH
456-105-135	XtremCache Software - QTY 5=IA	$22,250.00	17.5%	$18,356.25	$4,005.00	$3,560.00	$3,115.00	N/A	N/A	$4,005.00	J	SERVER FLASH
456-105-155	X-Pack - XtremCache software=IA	$3,624.00	17.5%	$2,989.80	$652.32	$579.84	$507.36	N/A	N/A	$652.32	J	SERVER FLASH
456-105-948	EMC SCALEIO SOFTWARE CAPACITY=CB	$0.00	17.5%	$0.00	$218.50	$199.50	$171.00	N/A	N/A	$218.50	J	SERVER FLASH
456-105-949	EMC SCALEIO ENTERPRISE FEATURES=CB	$0.00	17.5%	$0.00	$69.00	$63.00	$54.00	N/A	N/A	$69.00	J	SERVER FLASH
456-106-154	EMC SCALEIO SOFTWARE CAPACITY=CB	$0.00	17.5%	$0.00	$218.50	$199.50	$171.00	N/A	N/A	$218.50	J	SERVER FLASH
456-106-155	EMC SCALEIO ENTERPRISE FEATURES=CB	$0.00	17.5%	$0.00	$69.00	$63.00	$54.00	N/A	N/A	$69.00	J	SERVER FLASH
456-106-929	EMC SIO SW Basic Starter Pack 12TB=CB	$364.00	17.5%	$300.30	$83.72	$76.44	$65.52	N/A	N/A	$83.72	J	SERVER FLASH
456-106-930	EMC SIO Ent Starter Pack 12 TB=CB	$775.00	17.5%	$639.38	$178.25	$162.75	$139.50	N/A	N/A	$178.25	J	SERVER FLASH
456-106-931	EMC SIO SW Basic Tier 1=CB	$400.00	17.5%	$330.00	$92.00	$84.00	$72.00	N/A	N/A	$92.00	J	SERVER FLASH
456-106-932	EMC SIO SW Basic Tier 2=CB	$360.00	17.5%	$297.00	$82.80	$75.60	$64.80	N/A	N/A	$82.80	J	SERVER FLASH
456-106-933	EMC SIO SW Basic Tier 3=CB	$330.00	17.5%	$272.25	$75.90	$69.30	$59.40	N/A	N/A	$75.90	J	SERVER FLASH
456-106-934	EMC SIO SW Basic Tier 4=CB	$300.00	17.5%	$247.50	$69.00	$63.00	$54.00	N/A	N/A	$69.00	J	SERVER FLASH
456-106-935	EMC SIO SW Basic Tier 5=CB	$270.00	17.5%	$222.75	$62.10	$56.70	$48.60	N/A	N/A	$62.10	J	SERVER FLASH
456-106-936	EMC SIO SW Basic Tier 6=CB	$250.00	17.5%	$206.25	$57.50	$52.50	$45.00	N/A	N/A	$57.50	J	SERVER FLASH
456-106-937	EMC SIO SW Basic Tier 7=CB	$230.00	17.5%	$189.75	$52.90	$48.30	$41.40	N/A	N/A	$52.90	J	SERVER FLASH
456-106-938	EMC SIO Ent Tier 1=CB	$850.00	17.5%	$701.25	$195.50	$178.50	$153.00	N/A	N/A	$195.50	J	SERVER FLASH
456-106-939	EMC SIO Ent Tier 2=CB	$770.00	17.5%	$635.25	$177.10	$161.70	$138.60	N/A	N/A	$177.10	J	SERVER FLASH
456-106-940	EMC SIO Ent Tier 3=CB	$690.00	17.5%	$569.25	$158.70	$144.90	$124.20	N/A	N/A	$158.70	J	SERVER FLASH
456-106-941	EMC SIO Ent Tier 4=CB	$620.00	17.5%	$511.50	$142.60	$130.20	$111.60	N/A	N/A	$142.60	J	SERVER FLASH
456-106-942	EMC SIO Ent Tier 5=CB	$560.00	17.5%	$462.00	$128.80	$117.60	$100.80	N/A	N/A	$128.80	J	SERVER FLASH
456-106-943	EMC SIO Ent Tier 6=CB	$490.00	17.5%	$404.25	$112.70	$102.90	$88.20	N/A	N/A	$112.70	J	SERVER FLASH
456-106-944	EMC SIO Ent Tier 7=CB	$440.00	17.5%	$363.00	$101.20	$92.40	$79.20	N/A	N/A	$101.20	J	SERVER FLASH
PCIE-FF-L	VFCACHE FOR VIRTUAL ENV - FF PROMOTION	$0.00	17.5%	$0.00	$1,850.00	$1,295.00	N/A	$1,665.00	N/A	$1,850.00	J	SERVER FLASH
PCIE-FF-M	VFCACHE FOR PHYSICAL ENV - FF PROMOTION	$0.00	17.5%	$0.00	$1,850.00	$1,295.00	N/A	$1,665.00	N/A	$1,850.00	J	SERVER FLASH
PCIEHHM-1400M	EMC XtremSF Hardware 1400GB	$17,730.00	17.5%	$14,627.25	$1,773.00	$1,241.10	$886.50	$2,660.00	$1,064.00	$1,773.00	J	SERVER FLASH
PCIEHHM-2200V	2.2TB MLC PCIE Card	$28,420.00	17.5%	$23,446.50	$2,842.00	$1,989.40	$1,421.00	$4,263.00	$1,705.00	$2,842.00	J	SERVER FLASH
PCIEHHM-350M	350GB MLC PCIE CARD	$6,450.00	17.5%	$5,321.25	$645.00	$451.50	$322.50	$968.00	$387.00	$645.00	J	SERVER FLASH
PCIEHHM-550V	550GB MLC PCIE Card	$0.00	17.5%	$0.00	$836.00	$585.20	$418.00	$1,254.00	$502.00	$836.00	J	SERVER FLASH
PCIEHHM-700M	EMC XtremSF Hardware 700GB	$9,860.00	17.5%	$8,134.50	$986.00	$690.20	$493.00	$1,479.00	$592.00	$986.00	J	SERVER FLASH
PCIEHHS-3XXL	EMC VFCACHE FOR VMWARE ENVIRONMENTS	$0.00	17.5%	$0.00	$1,850.00	$1,295.00	$925.00	$2,775.00	$1,110.00	$1,850.00	J	SERVER FLASH
PCIEHHS-3XXL2	300GB SLC PCIE Card	$9,000.00	17.5%	$7,425.00	$900.00	$630.00	$450.00	$1,350.00	$540.00	$900.00	J	SERVER FLASH
PCIEHHS-3XXL5	VFCACHE FOR VIRTUAL ENV - QTY 5	$0.00	17.5%	$0.00	$8,500.00	$5,950.00	$4,250.00	$12,750.00	$5,100.00	$8,500.00	J	SERVER FLASH
PCIEHHS-3XXM	EMC VFCACHE FOR PHYSICAL ENVIRONMENTS	$0.00	17.5%	$0.00	$1,850.00	$1,295.00	$925.00	$2,775.00	$1,110.00	$1,850.00	J	SERVER FLASH
PCIEHHS-3XXM2	300GB SLC PCIE Card	$9,000.00	17.5%	$7,425.00	$900.00	$630.00	$450.00	$1,350.00	$540.00	$900.00	J	SERVER FLASH
PCIEHHS-3XXM5	VFCACHE FOR PHYSICAL ENVIRONMENT - QTY 5	$0.00	17.5%	$0.00	$8,500.00	$5,950.00	$4,250.00	$12,750.00	$5,100.00	$8,500.00	J	SERVER FLASH
PCIEHHS-7XXM	700GB SLC PCIE Card	$19,400.00	17.5%	$16,005.00	$1,940.00	$1,358.00	$970.00	$2,910.00	$1,164.00	$1,940.00	J	SERVER FLASH
VFC-MEZZ-SW	XtremSW Cache for UCS Mezzanine card	$0.00	17.5%	$0.00	$1,113.00	$1,016.00	$871.00	N/A	N/A	$1,113.00	J	SERVER FLASH
VFC-SOFTWARE	EMC XtremSW Cache software	$0.00	17.5%	$0.00	$871.20	$774.40	$677.60	N/A	N/A	$871.20	J	SERVER FLASH
VFC-VOL-3XXM5	300GB SLC PCIe Card - QTY 5	$0.00	17.5%	$0.00	$4,140.00	$2,898.00	$2,070.00	$6,210.00	$2,484.00	$4,140.00	J	SERVER FLASH
VFC-VOL-550V5	550GB MLC PCIe Card - QTY 5	$0.00	17.5%	$0.00	$3,841.00	$2,688.70	$1,920.50	$5,762.00	$2,305.00	$3,841.00	J	SERVER FLASH
VFC-VOL-SW	XtremSW Cache Software - QTY 5	$0.00	17.5%	$0.00	$4,005.00	$3,560.00	$3,115.00	N/A	N/A	$4,005.00	J	SERVER FLASH
VFS-SOFTWARE	EMC XtremSF Drivers	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	J	SERVER FLASH
XPACK-HW-1400	XTREM PERF PACK 1400GB	$17,030.00	17.5%	$14,049.75	$1,703.00	$1,192.10	$851.50	$2,555.00	$1,022.00	$1,703.00	J	SERVER FLASH
XPACK-HW-2200	XTREM PERF PACK 2200GB	$26,715.00	17.5%	$22,039.88	$2,671.50	$1,870.05	$1,335.75	$4,007.00	$1,603.00	$2,671.50	J	SERVER FLASH
XPACK-HW-350	XTREM PERF PACK 350GB	$5,665.00	17.5%	$4,673.63	$566.50	$396.55	$283.25	$850.00	$340.00	$566.50	J	SERVER FLASH
XPACK-HW-700	XTREM PERF PACK 700GB	$9,170.00	17.5%	$7,565.25	$917.00	$641.90	$458.50	$1,376.00	$550.00	$917.00	J	SERVER FLASH

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
XSF-SOFTWARE	EMC XTREMSF DRIVERS=IA	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	J	SERVER FLASH
XSF-VOL-3XXM5	300GB SLC PCIE CARD - QTY 5	$41,400.00	17.5%	$34,155.00	$4,140.00	$2,898.00	$2,070.00	$6,210.00	$2,484.00	$4,140.00	J	SERVER FLASH
XSF-VOL-550V5	550GB MLC PCIE CARD - QTY 5	$0.00	17.5%	$0.00	$3,841.00	$2,688.70	$1,920.50	$5,762.00	$2,305.00	$3,841.00	J	SERVER FLASH
XTRSWC-PHY1	XtremCache Phy Delivery=IA	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	J	SERVER FLASH
XTRSWC-PHY5	XTREMSW CACHE PHY DELIVERY QTY 5=IA	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	J	SERVER FLASH
456-104-784	ViPR Controller 50-100TB=CA	$270.00	21.5%	$211.95	$62.10	N/A	N/A	N/A	N/A	$62.10	V	SW DEFINED STORAGE
456-104-785	ViPR Controller 101-250TB=CA	$220.00	21.5%	$172.70	$50.60	N/A	N/A	N/A	N/A	$50.60	V	SW DEFINED STORAGE
456-104-786	ViPR Controller 251-500TB=CA	$200.00	21.5%	$157.00	$46.00	N/A	N/A	N/A	N/A	$46.00	V	SW DEFINED STORAGE
456-104-787	ViPR Controller 501-1000TB=CA	$180.00	21.5%	$141.30	$41.40	N/A	N/A	N/A	N/A	$41.40	V	SW DEFINED STORAGE
456-104-788	ViPR CONTROLLER 1001-5000TB=CA	$170.00	21.5%	$133.45	$39.10	N/A	N/A	N/A	N/A	$39.10	V	SW DEFINED STORAGE
456-104-789	ViPR CONTROLLER 5001TB+=CA	$150.00	21.5%	$117.75	$34.50	N/A	N/A	N/A	N/A	$34.50	V	SW DEFINED STORAGE
456-104-790	ViPR Object 50-100TB=CA	$370.00	21.5%	$290.45	$85.10	N/A	N/A	N/A	N/A	$85.10	V	SW DEFINED STORAGE
456-104-791	ViPR Object 101-250TB=CA	$310.00	21.5%	$243.35	$71.30	N/A	N/A	N/A	N/A	$71.30	V	SW DEFINED STORAGE
456-104-792	ViPR Object 251-500TB=CA	$280.00	21.5%	$219.80	$64.40	N/A	N/A	N/A	N/A	$64.40	V	SW DEFINED STORAGE
456-104-793	ViPR OBJECT 501-1000TB=CA	$250.00	21.5%	$196.25	$57.50	N/A	N/A	N/A	N/A	$57.50	V	SW DEFINED STORAGE
456-104-794	ViPR OBJECT 1001-5000TB=CA	$240.00	21.5%	$188.40	$55.20	N/A	N/A	N/A	N/A	$55.20	V	SW DEFINED STORAGE
456-104-795	ViPR OBJECT 5001TB+=CA	$220.00	21.5%	$172.70	$50.60	N/A	N/A	N/A	N/A	$50.60	V	SW DEFINED STORAGE
456-104-796	ViPR HDFS 50-100TB=CA	$370.00	21.5%	$290.45	$85.10	N/A	N/A	N/A	N/A	$85.10	V	SW DEFINED STORAGE
456-104-797	ViPR HDFS 101-250TB=CA	$310.00	21.5%	$243.35	$71.30	N/A	N/A	N/A	N/A	$71.30	V	SW DEFINED STORAGE
456-104-798	ViPR HDFS 251-500TB=CA	$280.00	21.5%	$219.80	$64.40	N/A	N/A	N/A	N/A	$64.40	V	SW DEFINED STORAGE
456-104-799	ViPR HDFS 501-1000TB=CA	$250.00	21.5%	$196.25	$57.50	N/A	N/A	N/A	N/A	$57.50	V	SW DEFINED STORAGE
456-104-876	ViPR HDFS 1001-5000TB=CA	$240.00	21.5%	$188.40	$55.20	N/A	N/A	N/A	N/A	$55.20	V	SW DEFINED STORAGE
456-104-877	ViPR HDFS 5001TB+=CA	$220.00	21.5%	$172.70	$50.60	N/A	N/A	N/A	N/A	$50.60	V	SW DEFINED STORAGE
456-105-621	ViPR Controller Pack 50-100TB=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-105-625	ViPR Controller Pack 251-500TB=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-105-626	ViPR Object Pack 251-500TB=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-105-959	ViPR Obj+HDFS 50-100TB=CA	$425.00	21.5%	$333.63	$97.75	N/A	N/A	N/A	N/A	$97.75	V	SW DEFINED STORAGE
456-105-960	ViPR Obj+HDFS 101-250TB=CA	$360.00	21.5%	$282.60	$82.80	N/A	N/A	N/A	N/A	$82.80	V	SW DEFINED STORAGE
456-105-961	ViPR Obj+HDFS 251-500TB=CA	$325.00	21.5%	$255.13	$74.75	N/A	N/A	N/A	N/A	$74.75	V	SW DEFINED STORAGE
456-105-962	ViPR Obj+HDFS 501-1000TB=CA	$290.00	21.5%	$227.65	$66.70	N/A	N/A	N/A	N/A	$66.70	V	SW DEFINED STORAGE
456-105-963	ViPR Obj+HDFS 1001-5000TB=CA	$278.00	21.5%	$218.23	$63.94	N/A	N/A	N/A	N/A	$63.94	V	SW DEFINED STORAGE
456-105-964	ViPR Obj+HDFS 5000+TB=CA	$255.00	21.5%	$200.18	$58.65	N/A	N/A	N/A	N/A	$58.65	V	SW DEFINED STORAGE
456-106-502	VIPR Controller Com=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-503	VIPR Com SP=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-504	VIPR Object Com Tier 1=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-505	VIPR Object Com Tier 2=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-506	VIPR Object Com Tier 3=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-507	VIPR Object Com Tier 4=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-508	VIPR Object Com Tier 5=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-509	VIPR Object Com Tier 6=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-510	VIPR HDFS Com Tier 1=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-511	VIPR HDFS Com Tier 2=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-512	VIPR HDFS Com Tier 3=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-513	VIPR HDFS Com Tier 4=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-514	VIPR HDFS Com Tier 5=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-515	VIPR HDFS Com Tier 6=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-516	VIPR Object+HDFS Com Tier 1=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-517	VIPR Object+HDFS Com Tier 2=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-518	VIPR Object+HDFS Com Tier 3=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-519	VIPR Object+HDFS Com Tier 4=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-520	VIPR Object+HDFS Com Tier 5=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-521	VIPR Object+HDFS Com Tier 6=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-522	VIPR Block Com Tier 1=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-523	VIPR Block Com Tier 2=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-524	VIPR Block Com Tier 3=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-525	VIPR Block Com Tier 4=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-526	VIPR Block Com Tier 5=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-527	VIPR Block Com Tier 6=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-528	VIPR CAS Com Tier 1=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-529	VIPR CAS Com Tier 2=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-530	VIPR CAS Com Tier 3=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-531	VIPR CAS Com Tier 4=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-532	VIPR CAS Com Tier 5=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-533	VIPR CAS Com Tier 6=CB	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-534	VIPR Controller ECS=CB	$0.00	21.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-535	VIPR ECS SP=CB	$0.00	21.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-544	VIPR CAS 50-100TB=CA	$370.00	21.5%	$290.45	$85.10	N/A	N/A	N/A	N/A	$85.10	V	SW DEFINED STORAGE
456-106-545	VIPR CAS 101-250TB=CA	$310.00	21.5%	$243.35	$71.30	N/A	N/A	N/A	N/A	$71.30	V	SW DEFINED STORAGE
456-106-546	VIPR CAS 251-500TB=CA	$280.00	21.5%	$219.80	$64.40	N/A	N/A	N/A	N/A	$64.40	V	SW DEFINED STORAGE
456-106-547	VIPR CAS 501-1000TB=CA	$250.00	21.5%	$196.25	$57.50	N/A	N/A	N/A	N/A	$57.50	V	SW DEFINED STORAGE
456-106-548	VIPR CAS 1001-5000TB=CA	$240.00	21.5%	$188.40	$55.20	N/A	N/A	N/A	N/A	$55.20	V	SW DEFINED STORAGE
456-106-549	VIPR CAS 5000+TB=CA	$220.00	21.5%	$172.70	$50.60	N/A	N/A	N/A	N/A	$50.60	V	SW DEFINED STORAGE
456-106-550	VIPR CAS Pack 50-100TB=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-551	VIPR CAS Pack 101-250TB=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-552	VIPR CAS Pack 251-500TB=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-553	VIPR CAS Pack 501-1000TB=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-554	VIPR CAS Pack 1001-5000TB=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-555	VIPR CAS Pack 5001+TB=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-559	VIPR Block ECS=CB	$565.00	21.5%	$443.53	$101.70	$90.40	N/A	N/A	N/A	$101.70	V	SW DEFINED STORAGE
456-106-560	VIPR ECS Unstrct Data Srv Pack T1=CB	$210.00	21.5%	$164.85	$37.80	$33.60	N/A	N/A	N/A	$37.80	V	SW DEFINED STORAGE
456-106-561	VIPR ECS Unstrct Data Srv Pack T2=CB	$175.00	21.5%	$137.38	$31.50	$28.00	N/A	N/A	N/A	$31.50	V	SW DEFINED STORAGE
456-106-562	VIPR ECS Unstrct Data Srv Pack T3=CB	$160.00	21.5%	$125.60	$28.80	$25.60	N/A	N/A	N/A	$28.80	V	SW DEFINED STORAGE
456-106-563	VIPR ECS Unstrct Data Srv Pack T4=CB	$140.00	21.5%	$109.90	$25.20	$22.40	N/A	N/A	N/A	$25.20	V	SW DEFINED STORAGE
456-106-564	VIPR ECS Unstrct Data Srv Pack T5=CB	$135.00	21.5%	$105.98	$24.30	$21.60	N/A	N/A	N/A	$24.30	V	SW DEFINED STORAGE
456-106-565	VIPR ECS Unstrct Data Srv Pack T6=CB	$125.00	21.5%	$98.13	$22.50	$20.00	N/A	N/A	N/A	$22.50	V	SW DEFINED STORAGE
456-106-649	VIPR Controller Starter 50 TB Lic Pck=CA	$1.00	21.5%	$0.79	$2,166.00	$0.00	N/A	N/A	N/A	$2,166.00	V	SW DEFINED STORAGE
456-106-779	VIPR SRM ECS Tier 0=CB	$323.00	21.5%	$253.56	$58.14	$51.68	N/A	N/A	N/A	$58.14	V	SW DEFINED STORAGE
456-106-780	VIPR SRM ECS Tier 1=CB	$247.00	21.5%	$193.90	$44.46	$39.52	N/A	N/A	N/A	$44.46	V	SW DEFINED STORAGE
456-106-781	VIPR SRM ECS Tier 2=CB	$194.00	21.5%	$152.29	$34.92	$31.04	N/A	N/A	N/A	$34.92	V	SW DEFINED STORAGE
456-106-782	VIPR SRM ECS Tier 3=CB	$164.00	21.5%	$128.74	$29.52	$26.24	N/A	N/A	N/A	$29.52	V	SW DEFINED STORAGE
456-106-783	VIPR SRM ECS Tier 4=CB	$139.00	21.5%	$109.12	$25.02	$22.24	N/A	N/A	N/A	$25.02	V	SW DEFINED STORAGE
456-106-784	VIPR SRM ECS Tier 5=CB	$118.00	21.5%	$92.63	$21.24	$18.88	N/A	N/A	N/A	$21.24	V	SW DEFINED STORAGE
456-106-785	VIPR SRM ECS Tier 6=CB	$104.00	21.5%	$81.64	$18.72	$16.64	N/A	N/A	N/A	$18.72	V	SW DEFINED STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-106-786	VIPR SRM Comm Tier 0=CB	$323.00	21.5%	$253.56	$58.14	N/A	N/A	N/A	N/A	$58.14	V	SW DEFINED STORAGE
456-106-787	VIPR SRM Comm Tier 1=CB	$247.00	21.5%	$193.90	$44.46	N/A	N/A	N/A	N/A	$44.46	V	SW DEFINED STORAGE
456-106-788	VIPR SRM Comm Tier 2=CB	$194.00	21.5%	$152.29	$34.92	N/A	N/A	N/A	N/A	$34.92	V	SW DEFINED STORAGE
456-106-789	VIPR SRM Comm Tier 3=CB	$164.00	21.5%	$128.74	$29.52	N/A	N/A	N/A	N/A	$29.52	V	SW DEFINED STORAGE
456-106-790	VIPR SRM Comm Tier 4=CB	$139.00	21.5%	$109.12	$25.02	N/A	N/A	N/A	N/A	$25.02	V	SW DEFINED STORAGE
456-106-791	VIPR SRM Comm Tier 5=CB	$118.00	21.5%	$92.63	$21.24	N/A	N/A	N/A	N/A	$21.24	V	SW DEFINED STORAGE
456-106-792	VIPR SRM Comm Tier 6=CB	$104.00	21.5%	$81.64	$18.72	N/A	N/A	N/A	N/A	$18.72	V	SW DEFINED STORAGE
456-106-793	VIPR SRM SIO Tier 0=CB	$323.00	21.5%	$253.56	$58.14	N/A	N/A	N/A	N/A	$58.14	V	SW DEFINED STORAGE
456-106-794	VIPR SRM SIO Tier 1=CB	$247.00	21.5%	$193.90	$44.46	N/A	N/A	N/A	N/A	$44.46	V	SW DEFINED STORAGE
456-106-795	VIPR SRM SIO Tier 2=CB	$194.00	21.5%	$152.29	$34.92	N/A	N/A	N/A	N/A	$34.92	V	SW DEFINED STORAGE
456-106-796	VIPR SRM SIO Tier 3=CB	$164.00	21.5%	$128.74	$29.52	N/A	N/A	N/A	N/A	$29.52	V	SW DEFINED STORAGE
456-106-797	VIPR SRM SIO Tier 4=CB	$139.00	21.5%	$109.12	$25.02	N/A	N/A	N/A	N/A	$25.02	V	SW DEFINED STORAGE
456-106-798	VIPR SRM SIO Tier 5=CB	$118.00	21.5%	$92.63	$21.24	N/A	N/A	N/A	N/A	$21.24	V	SW DEFINED STORAGE
456-106-799	VIPR SRM SIO Tier 6=CB	$104.00	21.5%	$81.64	$18.72	N/A	N/A	N/A	N/A	$18.72	V	SW DEFINED STORAGE
456-106-927	VIPR Object Service Pack 100TB=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
456-106-928	VIPR Controller Object Pack 100TB=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
457-101-417	ViPR Data Services Pack 50-100TB=CA	$510.00	21.5%	$400.35	$117.30	N/A	N/A	N/A	N/A	$117.30	V	SW DEFINED STORAGE
457-101-418	ViPR Data Services Pack 101-250TB=CA	$430.00	21.5%	$337.55	$98.90	N/A	N/A	N/A	N/A	$98.90	V	SW DEFINED STORAGE
457-101-419	ViPR Data Services Pack 251-500TB=CA	$370.00	21.5%	$290.45	$85.10	N/A	N/A	N/A	N/A	$85.10	V	SW DEFINED STORAGE
457-101-420	ViPR Data Services Pack 501-1000TB=CA	$340.00	21.5%	$266.90	$78.20	N/A	N/A	N/A	N/A	$78.20	V	SW DEFINED STORAGE
457-101-421	ViPR Data Services Pack 1001-5000TB=CA	$320.00	21.5%	$251.20	$73.60	N/A	N/A	N/A	N/A	$73.60	V	SW DEFINED STORAGE
457-101-422	ViPR Data Services Pack 5001TB+=CA	$290.00	21.5%	$227.65	$66.70	N/A	N/A	N/A	N/A	$66.70	V	SW DEFINED STORAGE
457-101-548	ViPR Data Service HDFS Pack 50-100TB=CA	$510.00	21.5%	$400.35	$117.30	N/A	N/A	N/A	N/A	$117.30	V	SW DEFINED STORAGE
457-101-549	ViPR Data Srv HDFS Pack 101-250TB=CA	$430.00	21.5%	$337.55	$98.90	N/A	N/A	N/A	N/A	$98.90	V	SW DEFINED STORAGE
457-101-550	ViPR Data Srv HDFS Pack 251-500TB=CA	$370.00	21.5%	$290.45	$85.10	N/A	N/A	N/A	N/A	$85.10	V	SW DEFINED STORAGE
457-101-551	ViPR Data Srv HDFS Pack 501-1000TB=CA	$340.00	21.5%	$266.90	$78.20	N/A	N/A	N/A	N/A	$78.20	V	SW DEFINED STORAGE
457-101-552	ViPR Data Srv HDFS Pack 1001-5000TB=CA	$320.00	21.5%	$251.20	$73.60	N/A	N/A	N/A	N/A	$73.60	V	SW DEFINED STORAGE
457-101-553	ViPR Data Srv HDFS Pack 5001+TB=CA	$290.00	21.5%	$227.65	$66.70	N/A	N/A	N/A	N/A	$66.70	V	SW DEFINED STORAGE
457-101-554	ViPR Analytics Pack 50-100TB=CA	$560.00	21.5%	$439.60	$128.80	N/A	N/A	N/A	N/A	$128.80	V	SW DEFINED STORAGE
457-101-555	ViPR Analytics Pack 101-250TB=CA	$465.00	21.5%	$365.03	$106.95	N/A	N/A	N/A	N/A	$106.95	V	SW DEFINED STORAGE
457-101-556	ViPR Analytics Pack 251-500TB=CA	$420.00	21.5%	$329.70	$96.60	N/A	N/A	N/A	N/A	$96.60	V	SW DEFINED STORAGE
457-101-557	ViPR Analytics Pack 501-1000TB=CA	$375.00	21.5%	$294.38	$86.25	N/A	N/A	N/A	N/A	$86.25	V	SW DEFINED STORAGE
457-101-558	ViPR Analytics Pack 1001-5000TB=CA	$360.00	21.5%	$282.60	$82.80	N/A	N/A	N/A	N/A	$82.80	V	SW DEFINED STORAGE
457-101-559	ViPR Analytics Pack 5001+TB=CA	$325.00	21.5%	$255.13	$74.75	N/A	N/A	N/A	N/A	$74.75	V	SW DEFINED STORAGE
457-101-705	VIPR Object Com Pack Tier 1=CB	$210.00	21.5%	$164.85	$37.80	N/A	N/A	N/A	N/A	$37.80	V	SW DEFINED STORAGE
457-101-706	VIPR Object Com Pack Tier 2=CB	$175.00	21.5%	$137.38	$31.50	N/A	N/A	N/A	N/A	$31.50	V	SW DEFINED STORAGE
457-101-707	VIPR Object Pack Tier 3=CB	$160.00	21.5%	$125.60	$28.80	N/A	N/A	N/A	N/A	$28.80	V	SW DEFINED STORAGE
457-101-708	VIPR Object Com Pack Tier 4=CB	$140.00	21.5%	$109.90	$25.20	N/A	N/A	N/A	N/A	$25.20	V	SW DEFINED STORAGE
457-101-709	VIPR Object Com Pack Tier 5=CB	$135.00	21.5%	$105.98	$24.30	N/A	N/A	N/A	N/A	$24.30	V	SW DEFINED STORAGE
457-101-710	VIPR Object Com Pack Tier 6=CB	$125.00	21.5%	$98.13	$22.50	N/A	N/A	N/A	N/A	$22.50	V	SW DEFINED STORAGE
457-101-711	VIPR HDFS Pack Tier 1=CB	$210.00	21.5%	$164.85	$37.80	N/A	N/A	N/A	N/A	$37.80	V	SW DEFINED STORAGE
457-101-712	VIPR HDFS Com Pack Tier 2=CB	$175.00	21.5%	$137.38	$31.50	N/A	N/A	N/A	N/A	$31.50	V	SW DEFINED STORAGE
457-101-713	VIPR HDFS Com Pack Tier 3=CB	$160.00	21.5%	$125.60	$28.80	N/A	N/A	N/A	N/A	$28.80	V	SW DEFINED STORAGE
457-101-714	VIPR HDFS Com Pack Tier 4=CB	$140.00	21.5%	$109.90	$25.20	N/A	N/A	N/A	N/A	$25.20	V	SW DEFINED STORAGE
457-101-715	VIPR HDFS Com Pack Tier 5=CB	$135.00	21.5%	$105.98	$24.30	N/A	N/A	N/A	N/A	$24.30	V	SW DEFINED STORAGE
457-101-716	VIPR HDFS Com Pack Tier 6=CB	$125.00	21.5%	$98.13	$22.50	N/A	N/A	N/A	N/A	$22.50	V	SW DEFINED STORAGE
457-101-717	VIPR Object+HDFS Com Pack Tier 1=CB	$210.00	21.5%	$164.85	$37.80	N/A	N/A	N/A	N/A	$37.80	V	SW DEFINED STORAGE
457-101-718	VIPR Object+HDFS Com Pack Tier 2=CB	$175.00	21.5%	$137.38	$31.50	N/A	N/A	N/A	N/A	$31.50	V	SW DEFINED STORAGE
457-101-719	VIPR Object+HDFS Com Pack Tier 3=CB	$160.00	21.5%	$125.60	$28.80	N/A	N/A	N/A	N/A	$28.80	V	SW DEFINED STORAGE
457-101-720	VIPR Object+HDFS Com Pack Tier 4=CB	$140.00	21.5%	$109.90	$25.20	N/A	N/A	N/A	N/A	$25.20	V	SW DEFINED STORAGE
457-101-721	VIPR Object+HDFS Com Pack Tier 5=CB	$135.00	21.5%	$105.98	$24.30	N/A	N/A	N/A	N/A	$24.30	V	SW DEFINED STORAGE
457-101-722	VIPR Object+HDFS Com Pack Tier 6=CB	$125.00	21.5%	$98.13	$22.50	N/A	N/A	N/A	N/A	$22.50	V	SW DEFINED STORAGE
457-101-723	VIPR Block Com Pack Tier 1=CB	$565.00	21.5%	$443.53	$101.70	N/A	N/A	N/A	N/A	$101.70	V	SW DEFINED STORAGE
457-101-724	VIPR Block Com Pack Tier 2=CB	$565.00	21.5%	$443.53	$101.70	N/A	N/A	N/A	N/A	$101.70	V	SW DEFINED STORAGE
457-101-725	VIPR Block Com Pack Tier 3=CB	$565.00	21.5%	$443.53	$101.70	N/A	N/A	N/A	N/A	$101.70	V	SW DEFINED STORAGE
457-101-726	VIPR Block Com Pack Tier 4=CB	$565.00	21.5%	$443.53	$101.70	N/A	N/A	N/A	N/A	$101.70	V	SW DEFINED STORAGE
457-101-727	VIPR Block Com Pack Tier 5=CB	$565.00	21.5%	$443.53	$101.70	N/A	N/A	N/A	N/A	$101.70	V	SW DEFINED STORAGE
457-101-728	VIPR Block Com Pack Tier 6=CB	$565.00	21.5%	$443.53	$101.70	N/A	N/A	N/A	N/A	$101.70	V	SW DEFINED STORAGE
457-101-729	VIPR CAS Com Pack Tier 1=CB	$210.00	21.5%	$164.85	$37.80	N/A	N/A	N/A	N/A	$37.80	V	SW DEFINED STORAGE
457-101-730	VIPR CAS Com Pack Tier 2=CB	$175.00	21.5%	$137.38	$31.50	N/A	N/A	N/A	N/A	$31.50	V	SW DEFINED STORAGE
457-101-731	VIPR CAS Com Pack Tier 3=CB	$160.00	21.5%	$125.60	$28.80	N/A	N/A	N/A	N/A	$28.80	V	SW DEFINED STORAGE
457-101-732	VIPR CAS Com Pack Tier 4=CB	$140.00	21.5%	$109.90	$25.20	N/A	N/A	N/A	N/A	$25.20	V	SW DEFINED STORAGE
457-101-733	VIPR CAS Com Pack Tier 5=CB	$135.00	21.5%	$105.98	$24.30	N/A	N/A	N/A	N/A	$24.30	V	SW DEFINED STORAGE
457-101-734	VIPR CAS Com Pack Tier 6=CB	$125.00	21.5%	$98.13	$22.50	N/A	N/A	N/A	N/A	$22.50	V	SW DEFINED STORAGE
457-101-735	VIPR Unstrct Data Srv Pack ECS Tier 1=CB	$210.00	21.5%	$164.85	$37.80	$33.60	N/A	N/A	N/A	$37.80	V	SW DEFINED STORAGE
457-101-736	VIPR Unstrct Data Srv Pack ECS Tier 2=CB	$175.00	21.5%	$137.38	$31.50	$28.00	N/A	N/A	N/A	$31.50	V	SW DEFINED STORAGE
457-101-737	VIPR Unstrct Data Srv Pack ECS Tier 3=CB	$160.00	21.5%	$125.60	$28.80	$25.60	N/A	N/A	N/A	$28.80	V	SW DEFINED STORAGE
457-101-738	VIPR Unstrct Data Srv Pack ECS Tier 4=CB	$140.00	21.5%	$109.90	$25.20	$22.40	N/A	N/A	N/A	$25.20	V	SW DEFINED STORAGE
457-101-739	VIPR Unstrct Data Srv Pack ECS Tier 5=CB	$135.00	21.5%	$105.98	$24.30	$21.60	N/A	N/A	N/A	$24.30	V	SW DEFINED STORAGE
457-101-740	VIPR Unstrct Data Srv Pack ECS Tier 6=CB	$125.00	21.5%	$98.13	$22.50	$20.00	N/A	N/A	N/A	$22.50	V	SW DEFINED STORAGE
457-101-745	VIPR Data Srv CAS Pack 50-100TB=CA	$510.00	21.5%	$400.35	$117.30	N/A	N/A	N/A	N/A	$117.30	V	SW DEFINED STORAGE
457-101-746	VIPR Data Srv CAS Pack 101-250TB=CA	$430.00	21.5%	$337.55	$98.90	N/A	N/A	N/A	N/A	$98.90	V	SW DEFINED STORAGE
457-101-747	VIPR Data Srv CAS Pack 251-500TB=CA	$370.00	21.5%	$290.45	$85.10	N/A	N/A	N/A	N/A	$85.10	V	SW DEFINED STORAGE
457-101-748	VIPR Data Srv CAS Pack 501-1000TB=CA	$340.00	21.5%	$266.90	$78.20	N/A	N/A	N/A	N/A	$78.20	V	SW DEFINED STORAGE
457-101-749	VIPR Data Srv CAS Pack 1001-5000TB=CA	$320.00	21.5%	$251.20	$73.60	N/A	N/A	N/A	N/A	$73.60	V	SW DEFINED STORAGE
457-101-750	VIPR Data Srv CAS Pack 5001+TB=CA	$290.00	21.5%	$227.65	$66.70	N/A	N/A	N/A	N/A	$66.70	V	SW DEFINED STORAGE
457-101-754	Block ECS=CB	$0.00	21.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
457-101-755	Mixed ECS1=CB	$0.00	21.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
457-101-756	Mixed ECS2=CB	$0.00	21.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
ECS-SW-KIT	EMC ECS SW MEDIA KIT=CB	$0.00	21.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	V	SW DEFINED STORAGE
ES4-10G-SFP	10GBE OPTICAL SFP	$670.00	21.5%	$525.95	$73.70	$60.30	$0.00	$0.00	$0.00	$73.70	V	SW DEFINED STORAGE
ES4-15-T6	DAE 15 6TB SATA 7.2K HAPW MFG ECS G4	$20,050.00	21.5%	$15,739.25	$2,205.50	$1,804.50	$0.00	$0.00	$0.00	$2,205.50	V	SW DEFINED STORAGE
ES4-30-T1	DAE 30 1TBSATA 7.2K HAPW MFG QTY1 ECS G4	$16,940.00	21.5%	$13,297.90	$1,863.40	$1,524.60	$0.00	$0.00	$0.00	$1,863.40	V	SW DEFINED STORAGE
ES4-30-T1-U	DAE 30 1TB U SATA 7.2K HAPW MFG ECS G4	$20,320.00	21.5%	$15,951.20	$2,235.20	$1,828.80	$0.00	$0.00	$0.00	$2,235.20	V	SW DEFINED STORAGE
ES4-30-T6	DAE 30 6TB SATA 7.2K HAPW MFG ECS G4	$29,980.00	21.5%	$23,534.30	$3,297.80	$2,698.20	$0.00	$0.00	$0.00	$3,297.80	V	SW DEFINED STORAGE
ES4-3PD-RINT	CBLE CABPWR 3 PHS INT RSLSTL QTY2 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-3PD-RS	CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-3PD-US	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-3PW-INTFL	CBL CBPR 3 PHSE WYE INL FLYNG LDS ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-3PW-INTG	CBL CBPR 3 PHSE WYE INTL GARO ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-3PW-US	CBL CBPR 3 PHSE WYE US FLYNG LDS ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-3PW-USL22	CBL CBPR 3 PHASE WYE US L22 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-45-T6	DAE 45 6TB SATA 7.2K HAPW MFG ECS G4	$39,900.00	21.5%	$31,321.50	$4,389.00	$3,591.00	$0.00	$0.00	$0.00	$4,389.00	V	SW DEFINED STORAGE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ES4-60-T6	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4	$49,810.00	21.5%	$39,100.85	$5,479.10	$4,482.90	$0.00	$0.00	$0.00	$5,479.10	V	SW DEFINED STORAGE
ES4-60-T6T	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4 TAA	$43,710.00	21.5%	$34,312.35	$4,808.10	$3,933.90	$0.00	$0.00	$0.00	$4,808.10	V	SW DEFINED STORAGE
ES4-60-T6-U	DAE 60 6TB SATA 7.2K HAPW CST ECS G4	$59,770.00	21.5%	$46,919.45	$6,574.70	$5,379.30	$0.00	$0.00	$0.00	$6,574.70	V	SW DEFINED STORAGE
ES4-ANTI-MOV	BRACKET ANTI MOVE QTY1 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-DOOR-BRND	DOOR BRANDED QTY1 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-P40U-ASTL	CBLE CABPWR AUST QTY2 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-P40U-RS	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-P40U-US	CBLE CABPWR L6-30A US QTY2 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-PSNT	ECS Product Serial Number Tag	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G4	$58,290.00	21.5%	$45,757.65	$6,411.90	$5,246.10	$0.00	$0.00	$0.00	$6,411.90	V	SW DEFINED STORAGE
ES4-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G4	$58,290.00	21.5%	$45,757.65	$6,411.90	$5,246.10	$0.00	$0.00	$0.00	$6,411.90	V	SW DEFINED STORAGE
ES4-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G4	$58,290.00	21.5%	$45,757.65	$6,411.90	$5,246.10	$0.00	$0.00	$0.00	$6,411.90	V	SW DEFINED STORAGE
ES4-SVR-B4	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-SVR-B4-U	SVR 2U CHS 4BL 10GBE HAPW CST ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
ES4-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	$0.00	21.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	V	SW DEFINED STORAGE
VIPR-SITE-SP	EMC VIPR SP=CA	$0.00	21.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	V	SW DEFINED STORAGE
40UC-SECURE1	CLRN 40UC ANTI-TIP KIT	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
ACCONKIT-D	AC CONNECTOR KIT DOM 3BAY	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
AC-LINE-EXT	AC LINE KIT EXT DOM 1BAY	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
ACLINKIT-D	AC LINE KIT DOM HALF BAY	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
ACLINKIT-I	AC LINE KIT INT HALF BAY	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
AX100SC-AX100	AX100SC TO AX100	$11,000.00	17.5%	$9,075.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	SYM HARDWARE
AX100SCI-AX100I	AX100SCI UPGRDE TO AX100I	$11,000.00	17.5%	$9,075.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	J	SYM HARDWARE
FC100M-50M	FIBRE CHNL 100 MTR 50/125	$950.00	51.5%	$460.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC100M-50MLC	FCHNL 100M 50/125 LC-LC	$1,320.00	51.5%	$640.20	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC100M-50MSLC	FCHNL 100M 50/125 SC-LC	$1,280.00	51.5%	$620.80	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC100M-62M	SC/SC 62.5 FC CABLE 100M	$1,150.00	51.5%	$557.75	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC100M-62MLC	LC/LC 62.5 FC CABLE 100M	$1,300.00	51.5%	$630.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC100M-62MSLC	SC/LC 62.5 FC CABLE 100M	$1,630.00	51.5%	$790.55	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC100M-9M	FCHNL 100M 9/125 SC-SC	$1,090.00	51.5%	$528.65	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC100M-9MLC	FCHNL 100M 9/125 LC-LC	$1,090.00	51.5%	$528.65	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC100M-9MSLC	FCHNL 100M 9/125 SC-LC	$1,090.00	51.5%	$528.65	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC10M-50M	FIBRE CHNL 10 MTR 50/125	$300.00	51.5%	$145.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC10M-50MLC	FCHNL 10M 50/125 LC-LC	$420.00	51.5%	$203.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC10M-50MSLC	FCHNL 10M 50/125 SC-LC	$400.00	51.5%	$194.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC10M-62M	SC/SC 62.5 FC CABLE 10M	$320.00	51.5%	$155.20	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC10M-62MLC	LC/LC 62.5 FC CABLE 10M	$364.00	51.5%	$176.54	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC10M-62MSLC	SC/LC 62.5 FC CABLE 10M	$475.00	51.5%	$230.38	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC10M-9M	FCHNL 10M 9/125 SC-SC	$450.00	51.5%	$218.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC10M-9MLC	FCHNL 10M 9/125 LC-LC	$450.00	51.5%	$218.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC10M-9MSLC	FCHNL 10M 9/125 SC-LC	$450.00	51.5%	$218.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC1M-50MLC	FCHNL 1M 50/125 LC-LC	$330.00	51.5%	$160.05	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC1M-50MSLC	FCHNL 1M 50/125 SC-LC	$340.00	51.5%	$164.90	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC1M-62M	SC/SC 62.5 FC CABLE - 1M	$210.00	51.5%	$101.85	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC1M-62MLC	LC/LC 62.5 FC CABLE 1M	$282.00	51.5%	$136.77	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC1M-9MSLC	FCHNL 1M 9/125 SC-LC	$420.00	51.5%	$203.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC30M-50M	FIBRE CHNL 30 MTR 50/125	$430.00	51.5%	$208.55	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC30M-50MLC	FCHNL 30M 50/125 LC-LC	$610.00	51.5%	$295.85	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC30M-50MSLC	FCHNL 30M 50/125 SC-LC	$580.00	51.5%	$281.30	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC30M-62M	SC/SC 62.5 FC CABLE 30M	$520.00	51.5%	$252.20	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC30M-62MLC	LC/LC 62.5 FC CABLE 30M	$545.00	51.5%	$264.33	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC30M-62MSLC	SC/LC 62.5 FC CABLE 30M	$710.00	51.5%	$344.35	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC30M-9M	FCHNL 30M 9/125 SC-SC	$590.00	51.5%	$286.15	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC30M-9MLC	FCHNL 30M 9/125 LC-LC	$580.00	51.5%	$281.30	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC30M-9MSLC	FCHNL 30M 9/125 SC-LC	$590.00	51.5%	$286.15	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC3M-50MLC	FCHNL 3M 50/125 LC-LC	$330.00	51.5%	$160.05	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC3M-50MSLC	FCHNL 3M 50/125 SC-LC	$350.00	51.5%	$169.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC3M-62M	SC/SC 62.5 FC CABLE 3M	$275.00	51.5%	$133.38	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC3M-62MLC	LC/LC 62.5 FC CABLE 3M	$300.00	51.5%	$145.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC3M-62MSLC	SC/LC 62.5 3M W/SC CPLR	$455.00	51.5%	$220.68	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC3M-9MSLC	FCHNL 3M 9/125 SC-LC	$340.00	51.5%	$164.90	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC3M-LCESCADP	LC/ESCON W/ST CPLR 3M	$400.00	51.5%	$194.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC3M-MTESCADP	MTRJ/ESCON W/ST CPLR 3M	$500.00	51.5%	$242.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC3M-MTLCADP	MTRJ/LC W/LC CPLR 3M	$600.00	51.5%	$291.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC50M-50M	FIBRE CHNL 50 MTR CABLE	$560.00	51.5%	$271.60	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC50M-50MLC	FCHNL 50M 50/125 LC-LC	$830.00	51.5%	$402.55	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC50M-50MSLC	FCHNL 50M 50/125 SC-LC	$790.00	51.5%	$383.15	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC50M-62M	SC/SC 62.5 FC CABLE 50M	$705.00	51.5%	$341.93	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC50M-62MLC	LC/LC 62.5 FC CABLE 50M	$791.00	51.5%	$383.64	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC50M-62MSLC	SC/LC 62.5 FC CABLE 50M	$1,030.00	51.5%	$499.55	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC50M-9M	FCHNL 50M 9/125 SC-SC	$750.00	51.5%	$363.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC50M-9MLC	FCHNL 50M 9/125 LC-LC	$750.00	51.5%	$363.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC50M-9MSLC	FCHNL 50M 9/125 SC-LC	$750.00	51.5%	$363.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC5M-50M	FIBRE CHNL 5 METER 50/125	$260.00	51.5%	$126.10	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC5M-50MLC	FCHNL 5M 50/125 LC-LC	$380.00	51.5%	$184.30	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC5M-50MSLC	FCHNL 5M 50/125 SC-LC	$350.00	51.5%	$169.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC5M-62M	SC/SC 62.5 FC CABLE 5M	$275.00	51.5%	$133.38	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC5M-62MLC	LC/LC 62.5 FC CABLE 5M	$318.00	51.5%	$154.23	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC5M-62MSLC	SC/LC 62.5 FC CABLE 5M	$420.00	51.5%	$203.70	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
FC5M-9M	FCHNL 5M 9/125 SC-SC	$410.00	51.5%	$198.85	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC5M-9MLC	FCHNL 5M 9/125 LC-LC	$410.00	51.5%	$198.85	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FC5M-9MSLC	FCHNL 5M 9/125 SC-LC	$420.00	51.5%	$203.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FIBER-107M	FBR JUMPER CBL FOR ESCON	$1,200.00	51.5%	$582.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FIBER-122M	FIBER OPTIC CBL 122METERS	$1,300.00	51.5%	$630.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FIBER-46M	FBR JUMPER CBL FOR ESCON	$700.00	51.5%	$339.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FIBER-61M	FIBER OPTIC CBL 61 METERS	$900.00	51.5%	$436.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FIBER-77M	FBR JUMPER CBL FOR ESCON	$1,000.00	51.5%	$485.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
FIBER-92M	FBR JUMPER CBL FOR ESCON	$1,100.00	51.5%	$533.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
NS-DART-55	BACK REV DART V5 5	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	SYM HARDWARE
SYMMOD-115V	MODEM 115V	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-230V	MODEM 230V	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SYMMOD-ARTINA	MODEM ARGENTINA	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-AST	MODEM AUSTRIA	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-AUL	SYMII.5 MODEM AUSTRALIA	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-BEL	SYMII.5 MODEM BELGIUM	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-CZ	MODEM CZECH	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-DEN	SYMII.5 MODEM DENMARK	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-DMX3	MODEM FOR SYMMETRIX DMX3 SYSTEMS	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
SYMMOD-DMX4	MODEM FOR SYMMETRIX DMX4 SYSTEMS	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
SYMMOD-EUR	MODEM EURO	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-FIN	MODEM FINLAND	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-FRA	SYMII.5 MODEM FRANCE	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-GER	SYMII.5 MODEM GERMANY	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
SYMMOD-HK	SYMII.5 MODEM HONG KONG	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-IR1	SYMII.5 MODEM ICELAND	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-IRL	MODEM IRELAND	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-ISR	MODEM ISRAEL	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-ITA	SYMII.5 MODEM ITALY	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-JAP	SYMII.5 MODEM JAPAN	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-KOR	SYMII.5 MODEM KOREA	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-MOR	MODEM MOROCCO	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-NET	SYMI.5 MODEM NETHERLANDS	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
SYMMOD-NOR	SYMII.5 MODEM NORWAY	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-NZEA	MODEM NEW ZEALAND	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-SA	SYMII.5 MODEM S.AFRICA	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-SPA	MODEM SPAIN	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-SWE	SYMII.5 MODEM SWEDEN	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-SWI	SYMII.5 MODEM SWITZERLAND	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-SWZ	SYMII.5 MODEM SWITZ INTER	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-TAI	SYMII.5 MODEM TAIWAN	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-UK	SYMMETRIXII.5 MODEM UK	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYMMOD-US	MODEM UNITED STATES	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYM-SECURE1	HALF BAY SEISMIC KIT	$2,600.00	51.5%	$1,261.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYM-SECURE2	1 BAY SEISMIC KIT	$12,200.00	51.5%	$5,917.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
SYM-SECURE3	3 BAY SEISMIC KIT	$12,200.00	51.5%	$5,917.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYM HARDWARE
TB24-SILENCER	SYSTEM BAY SILENCER KIT	$2,500.00	51.5%	$1,212.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYM HARDWARE
456-000-521	SYMM MGMT SUITE SATA 0-14TB	$1,000.00	30.5%	$695.00	$180.00	N/A	N/A	N/A	N/A	$180.00	D1	SYM SOFTWARE
456-000-522	SYMM MGMT SUITE SATA 15-25TB	$945.00	30.5%	$656.78	$170.10	N/A	N/A	N/A	N/A	$170.10	D1	SYM SOFTWARE
456-000-523	SYMM MGMT SUITE SATA 26-40TB	$830.00	30.5%	$576.85	$149.40	N/A	N/A	N/A	N/A	$149.40	D1	SYM SOFTWARE
456-000-524	SYMM MGMT SUITE SATA 41-60TB	$775.00	30.5%	$538.63	$139.50	N/A	N/A	N/A	N/A	$139.50	D1	SYM SOFTWARE
456-000-525	SYMM MGMT SUITE SATA 61-100TB	$740.00	30.5%	$514.30	$133.20	N/A	N/A	N/A	N/A	$133.20	D1	SYM SOFTWARE
456-000-526	SYMM MGMT SUITE SATA 101-150TB	$665.00	30.5%	$462.18	$119.70	N/A	N/A	N/A	N/A	$119.70	D1	SYM SOFTWARE
456-000-527	SYMM MGMT SUITE SATA 151-250TB	$590.00	30.5%	$410.05	$106.20	N/A	N/A	N/A	N/A	$106.20	D1	SYM SOFTWARE
456-000-528	SYMM MGMT SUITE SATA 251-400TB	$515.00	30.5%	$357.93	$92.70	N/A	N/A	N/A	N/A	$92.70	D1	SYM SOFTWARE
456-000-529	SYMM MGMT SUITE SATA 401-600TB	$450.00	30.5%	$312.75	$81.00	N/A	N/A	N/A	N/A	$81.00	D1	SYM SOFTWARE
456-000-530	SYMM MGMT SUITE SATA 601-1000TB	$385.00	30.5%	$267.58	$69.30	N/A	N/A	N/A	N/A	$69.30	D1	SYM SOFTWARE
456-000-531	SYMM MGMT SUITE SATA 1000TB +	$335.00	30.5%	$232.83	$60.30	N/A	N/A	N/A	N/A	$60.30	D1	SYM SOFTWARE
456-000-532	SYMM MGMT SUITE NON-SATA 0-14TB	$2,010.00	30.5%	$1,396.95	$361.80	N/A	N/A	N/A	N/A	$361.80	D1	SYM SOFTWARE
456-000-533	SYMM MGMT SUITE NON-SATA 15-25TB	$1,890.00	30.5%	$1,313.55	$340.20	N/A	N/A	N/A	N/A	$340.20	D1	SYM SOFTWARE
456-000-534	SYMM MGMT SUITE NON-SATA 26-40TB	$1,665.00	30.5%	$1,157.18	$299.70	N/A	N/A	N/A	N/A	$299.70	D1	SYM SOFTWARE
456-000-535	SYMM MGMT SUITE NON-SATA 41-60TB	$1,550.00	30.5%	$1,077.25	$279.00	N/A	N/A	N/A	N/A	$279.00	D1	SYM SOFTWARE
456-000-536	SYMM MGMT SUITE NON-SATA 61-100TB	$1,485.00	30.5%	$1,032.08	$267.30	N/A	N/A	N/A	N/A	$267.30	D1	SYM SOFTWARE
456-000-537	SYMM MGMT SUITE NON-SATA 101-150TB	$1,335.00	30.5%	$927.83	$240.30	N/A	N/A	N/A	N/A	$240.30	D1	SYM SOFTWARE
456-000-538	SYMM MGMT SUITE NON-SATA 151-250TB	$1,185.00	30.5%	$823.58	$213.30	N/A	N/A	N/A	N/A	$213.30	D1	SYM SOFTWARE
456-000-539	SYMM MGMT SUITE NON-SATA 251-400TB	$1,020.00	30.5%	$708.90	$183.60	N/A	N/A	N/A	N/A	$183.60	D1	SYM SOFTWARE
456-000-540	SYMM MGMT SUITE NON-SATA 401-600TB	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	SYM SOFTWARE
456-000-541	SYMM MGMT SUITE NON-SATA 601-1000TB	$775.00	30.5%	$538.63	$139.50	N/A	N/A	N/A	N/A	$139.50	D1	SYM SOFTWARE
456-000-542	SYMM MGMT SUITE NON-SATA 1000TB +	$665.00	30.5%	$462.18	$119.70	N/A	N/A	N/A	N/A	$119.70	D1	SYM SOFTWARE
456-005-500	VMAX 10K ADV SW SUITE NON-SATA 1TB	$2,070.00	40.5%	$1,231.65	$372.60	N/A	N/A	N/A	N/A	$372.60	EN-S	SYM SOFTWARE
456-005-501	VMAX 10K ADV SW SUITE SATA 1TB	$1,035.00	40.5%	$615.83	$186.30	N/A	N/A	N/A	N/A	$186.30	EN-S	SYM SOFTWARE
456-005-502	VMAX 10K ENGINUITY NON-SATA 1TB	$1,230.00	40.5%	$731.85	$86.10	N/A	N/A	N/A	N/A	$86.10	EN-S	SYM SOFTWARE
456-005-503	VMAX 10K ENGINUITY SATA 1TB	$555.00	40.5%	$330.23	$38.85	N/A	N/A	N/A	N/A	$38.85	EN-S	SYM SOFTWARE
456-005-541	ADV FAST SUITE FTS 0-14TB	$1,028.00	30.5%	$714.46	$185.04	N/A	N/A	N/A	N/A	$185.04	D1	SYM SOFTWARE
456-005-542	ADV FAST SUITE FTS 15-25TB	$756.00	30.5%	$525.42	$136.08	N/A	N/A	N/A	N/A	$136.08	D1	SYM SOFTWARE
456-005-543	ADV FAST SUITE FTS 26-40TB	$612.00	30.5%	$425.34	$110.16	N/A	N/A	N/A	N/A	$110.16	D1	SYM SOFTWARE
456-005-544	ADV FAST SUITE FTS 41-60TB	$452.00	30.5%	$314.14	$81.36	N/A	N/A	N/A	N/A	$81.36	D1	SYM SOFTWARE
456-005-545	ADV FAST SUITE FTS 61-100TB	$348.00	30.5%	$241.86	$62.64	N/A	N/A	N/A	N/A	$62.64	D1	SYM SOFTWARE
456-005-546	ADV FAST SUITE FTS 101-150TB	$848.00	30.5%	$589.36	$152.64	N/A	N/A	N/A	N/A	$152.64	D1	SYM SOFTWARE
456-005-547	ADV FAST SUITE FTS 151-250TB	$788.00	30.5%	$547.66	$141.84	N/A	N/A	N/A	N/A	$141.84	D1	SYM SOFTWARE
456-005-548	ADV FAST SUITE FTS 251-400TB	$680.00	30.5%	$472.60	$122.40	N/A	N/A	N/A	N/A	$122.40	D1	SYM SOFTWARE
456-005-549	ADV FAST SUITE FTS 401-600TB	$528.00	30.5%	$366.96	$95.04	N/A	N/A	N/A	N/A	$95.04	D1	SYM SOFTWARE
456-005-550	ADV FAST SUITE FTS 601-1000TB	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D1	SYM SOFTWARE
456-005-551	ADV FAST SUITE FTS 1001TB+	$964.00	30.5%	$669.98	$173.52	N/A	N/A	N/A	N/A	$173.52	D1	SYM SOFTWARE
456-005-552	SRDF-A FTS 0 - 14TB	$2,190.00	30.5%	$1,522.05	$394.20	N/A	N/A	N/A	N/A	$394.20	D1	SYM SOFTWARE
456-005-553	SRDF-A FTS 15-25TB	$2,060.00	30.5%	$1,431.70	$370.80	N/A	N/A	N/A	N/A	$370.80	D1	SYM SOFTWARE
456-005-554	SRDF-A FTS 26-40TB	$1,810.00	30.5%	$1,257.95	$325.80	N/A	N/A	N/A	N/A	$325.80	D1	SYM SOFTWARE
456-005-555	SRDF-A FTS 41-60TB	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE
456-005-556	SRDF-A FTS 61-100TB	$1,450.00	30.5%	$1,007.75	$261.00	N/A	N/A	N/A	N/A	$261.00	D1	SYM SOFTWARE
456-005-557	SRDF-A FTS 101-150TB	$1,280.00	30.5%	$889.60	$230.40	N/A	N/A	N/A	N/A	$230.40	D1	SYM SOFTWARE
456-005-558	SRDF-A FTS 151-250TB	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
456-005-559	SRDF-A FTS 251-400TB	$940.00	30.5%	$653.30	$169.20	N/A	N/A	N/A	N/A	$169.20	D1	SYM SOFTWARE
456-005-560	SRDF-A FTS 401-600TB	$810.00	30.5%	$562.95	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
456-005-561	SRDF-A FTS 601-1000TB	$690.00	30.5%	$479.55	$124.20	N/A	N/A	N/A	N/A	$124.20	D1	SYM SOFTWARE
456-005-562	SRDF-A FTS 1000TB+	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	SYM SOFTWARE
456-005-563	SRDF-S FTS 0 - 14TB	$2,190.00	30.5%	$1,522.05	$394.20	N/A	N/A	N/A	N/A	$394.20	D1	SYM SOFTWARE
456-005-564	SRDF-S FTS 15-25TB	$2,060.00	30.5%	$1,431.70	$370.80	N/A	N/A	N/A	N/A	$370.80	D1	SYM SOFTWARE
456-005-565	SRDF-S FTS 26-40TB	$1,810.00	30.5%	$1,257.95	$325.80	N/A	N/A	N/A	N/A	$325.80	D1	SYM SOFTWARE
456-005-566	SRDF-S FTS 41-60TB	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE
456-005-567	SRDF-S FTS 61-100TB	$1,450.00	30.5%	$1,007.75	$261.00	N/A	N/A	N/A	N/A	$261.00	D1	SYM SOFTWARE
456-005-568	SRDF-S FTS 101-150TB	$1,280.00	30.5%	$889.60	$230.40	N/A	N/A	N/A	N/A	$230.40	D1	SYM SOFTWARE
456-005-569	SRDF-S FTS 151-250TB	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
456-005-570	SRDF-S FTS 251-400TB	$940.00	30.5%	$653.30	$169.20	N/A	N/A	N/A	N/A	$169.20	D1	SYM SOFTWARE
456-005-571	SRDF-S FTS 401-600TB	$810.00	30.5%	$562.95	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
456-005-572	SRDF-S FTS 601-1000TB	$690.00	30.5%	$479.55	$124.20	N/A	N/A	N/A	N/A	$124.20	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-005-573	SRDF-S FTS 1001TB+	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	SYM SOFTWARE
456-005-574	SRDF-STAR FTS 0 - 14TB	$1,725.00	30.5%	$1,198.88	$310.50	N/A	N/A	N/A	N/A	$310.50	D1	SYM SOFTWARE
456-005-575	SRDF-STAR FTS 15-25TB	$1,630.00	30.5%	$1,132.85	$293.40	N/A	N/A	N/A	N/A	$293.40	D1	SYM SOFTWARE
456-005-576	SRDF-STAR FTS 26-40TB	$1,435.00	30.5%	$997.33	$258.30	N/A	N/A	N/A	N/A	$258.30	D1	SYM SOFTWARE
456-005-577	SRDF-STAR FTS 41-60TB	$1,280.00	30.5%	$889.60	$230.40	N/A	N/A	N/A	N/A	$230.40	D1	SYM SOFTWARE
456-005-578	SRDF-STAR FTS 61-100TB	$1,145.00	30.5%	$795.78	$206.10	N/A	N/A	N/A	N/A	$206.10	D1	SYM SOFTWARE
456-005-579	SRDF-STAR FTS 101-150TB	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
456-005-580	SRDF-STAR FTS 151-250TB	$870.00	30.5%	$604.65	$156.60	N/A	N/A	N/A	N/A	$156.60	D1	SYM SOFTWARE
456-005-581	SRDF-STAR FTS 251-400TB	$740.00	30.5%	$514.30	$133.20	N/A	N/A	N/A	N/A	$133.20	D1	SYM SOFTWARE
456-005-582	SRDF-STAR FTS 401-600TB	$635.00	30.5%	$441.33	$114.30	N/A	N/A	N/A	N/A	$114.30	D1	SYM SOFTWARE
456-005-583	SRDF-STAR FTS 601-1000TB	$545.00	30.5%	$378.78	$98.10	N/A	N/A	N/A	N/A	$98.10	D1	SYM SOFTWARE
456-005-584	SRDF-STAR FTS 1001TB+	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
456-005-585	TF-CLONE FTS 0-14TB	$1,270.00	30.5%	$882.65	$228.60	N/A	N/A	N/A	N/A	$228.60	D1	SYM SOFTWARE
456-005-586	TF-CLONE FTS 15-25TB	$1,185.00	30.5%	$823.58	$213.30	N/A	N/A	N/A	N/A	$213.30	D1	SYM SOFTWARE
456-005-587	TF-CLONE FTS 26-40TB	$1,050.00	30.5%	$729.75	$189.00	N/A	N/A	N/A	N/A	$189.00	D1	SYM SOFTWARE
456-005-588	TF-CLONE FTS 41-60TB	$975.00	30.5%	$677.63	$175.50	N/A	N/A	N/A	N/A	$175.50	D1	SYM SOFTWARE
456-005-589	TF-CLONE FTS 61-100TB	$935.00	30.5%	$649.83	$168.30	N/A	N/A	N/A	N/A	$168.30	D1	SYM SOFTWARE
456-005-590	TF-CLONE FTS 101-150TB	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
456-005-591	TF-CLONE FTS 151-250TB	$745.00	30.5%	$517.78	$134.10	N/A	N/A	N/A	N/A	$134.10	D1	SYM SOFTWARE
456-005-592	TF-CLONE FTS 251-400TB	$650.00	30.5%	$451.75	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	SYM SOFTWARE
456-005-593	TF-CLONE FTS 401-600TB	$565.00	30.5%	$392.68	$101.70	N/A	N/A	N/A	N/A	$101.70	D1	SYM SOFTWARE
456-005-594	TF-CLONE FTS 601-1000TB	$495.00	30.5%	$344.03	$89.10	N/A	N/A	N/A	N/A	$89.10	D1	SYM SOFTWARE
456-005-595	TF-CLONE FTS 1001TB+	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	SYM SOFTWARE
456-005-596	TF-SNAP FTS 0 - 14TB	$1,270.00	30.5%	$882.65	$228.60	N/A	N/A	N/A	N/A	$228.60	D1	SYM SOFTWARE
456-005-597	TF-SNAP FTS 15-25TB	$1,185.00	30.5%	$823.58	$213.30	N/A	N/A	N/A	N/A	$213.30	D1	SYM SOFTWARE
456-005-598	TF-SNAP FTS 26-40TB	$1,050.00	30.5%	$729.75	$189.00	N/A	N/A	N/A	N/A	$189.00	D1	SYM SOFTWARE
456-005-599	TF-SNAP FTS 41-60TB	$975.00	30.5%	$677.63	$175.50	N/A	N/A	N/A	N/A	$175.50	D1	SYM SOFTWARE
456-005-600	TF-SNAP FTS 61-100TB	$935.00	30.5%	$649.83	$168.30	N/A	N/A	N/A	N/A	$168.30	D1	SYM SOFTWARE
456-005-601	TF-SNAP FTS 101-150TB	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
456-005-602	TF-SNAP FTS 151-250TB	$745.00	30.5%	$517.78	$134.10	N/A	N/A	N/A	N/A	$134.10	D1	SYM SOFTWARE
456-005-603	TF-SNAP FTS 251-400TB	$650.00	30.5%	$451.75	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	SYM SOFTWARE
456-005-604	TF-SNAP FTS 401-600TB	$565.00	30.5%	$392.68	$101.70	N/A	N/A	N/A	N/A	$101.70	D1	SYM SOFTWARE
456-005-605	TF-SNAP FTS 601-1000TB	$495.00	30.5%	$344.03	$89.10	N/A	N/A	N/A	N/A	$89.10	D1	SYM SOFTWARE
456-005-606	TF-SNAP FTS 1001TB+	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	SYM SOFTWARE
456-005-607	SYMM MGMT NON-SATA 0-14TB	$2,010.00	30.5%	$1,396.95	$361.80	N/A	N/A	N/A	N/A	$361.80	D1	SYM SOFTWARE
456-005-608	SYMM MGMT NON-SATA 15-25TB	$1,890.00	30.5%	$1,313.55	$340.20	N/A	N/A	N/A	N/A	$340.20	D1	SYM SOFTWARE
456-005-609	SYMM MGMT NON-SATA 26-40TB	$1,665.00	30.5%	$1,157.18	$299.70	N/A	N/A	N/A	N/A	$299.70	D1	SYM SOFTWARE
456-005-610	SYMM MGMT NON-SATA 41-60TB	$1,550.00	30.5%	$1,077.25	$279.00	N/A	N/A	N/A	N/A	$279.00	D1	SYM SOFTWARE
456-005-611	SYMM MGMT NON-SATA 61-100TB	$1,485.00	30.5%	$1,032.08	$267.30	N/A	N/A	N/A	N/A	$267.30	D1	SYM SOFTWARE
456-005-612	SYMM MGMT NON-SATA 101-150TB	$1,335.00	30.5%	$927.83	$240.30	N/A	N/A	N/A	N/A	$240.30	D1	SYM SOFTWARE
456-005-613	SYMM MGMT NON-SATA 151-250TB	$1,185.00	30.5%	$823.58	$213.30	N/A	N/A	N/A	N/A	$213.30	D1	SYM SOFTWARE
456-005-614	SYMM MGMT NON-SATA 251-400TB	$1,020.00	30.5%	$708.90	$183.60	N/A	N/A	N/A	N/A	$183.60	D1	SYM SOFTWARE
456-005-615	SYMM MGMT NON-SATA 401-600TB	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	SYM SOFTWARE
456-005-616	SYMM MGMT NON-SATA 601-1000TB	$775.00	30.5%	$538.63	$139.50	N/A	N/A	N/A	N/A	$139.50	D1	SYM SOFTWARE
456-005-617	SYMM MGMT NON-SATA 1001TB+	$665.00	30.5%	$462.18	$119.70	N/A	N/A	N/A	N/A	$119.70	D1	SYM SOFTWARE
456-005-618	SYMM MGMT SATA 0-14TB	$1,000.00	30.5%	$695.00	$180.00	N/A	N/A	N/A	N/A	$180.00	D1	SYM SOFTWARE
456-005-619	SYMM MGMT SATA 15-25TB	$945.00	30.5%	$656.78	$170.10	N/A	N/A	N/A	N/A	$170.10	D1	SYM SOFTWARE
456-005-620	SYMM MGMT SATA 26-40TB	$830.00	30.5%	$576.85	$149.40	N/A	N/A	N/A	N/A	$149.40	D1	SYM SOFTWARE
456-005-621	SYMM MGMT SATA 41-60TB	$775.00	30.5%	$538.63	$139.50	N/A	N/A	N/A	N/A	$139.50	D1	SYM SOFTWARE
456-005-622	SYMM MGMT SATA 61-100TB	$740.00	30.5%	$514.30	$133.20	N/A	N/A	N/A	N/A	$133.20	D1	SYM SOFTWARE
456-005-623	SYMM MGMT SATA 101-150TB	$665.00	30.5%	$462.18	$119.70	N/A	N/A	N/A	N/A	$119.70	D1	SYM SOFTWARE
456-005-624	SYMM MGMT SATA 151-250TB	$590.00	30.5%	$410.05	$106.20	N/A	N/A	N/A	N/A	$106.20	D1	SYM SOFTWARE
456-005-625	SYMM MGMT SATA 251-400TB	$515.00	30.5%	$357.93	$92.70	N/A	N/A	N/A	N/A	$92.70	D1	SYM SOFTWARE
456-005-626	SYMM MGMT SATA 401-600TB	$450.00	30.5%	$312.75	$81.00	N/A	N/A	N/A	N/A	$81.00	D1	SYM SOFTWARE
456-005-627	SYMM MGMT SATA 601-1000TB	$385.00	30.5%	$267.58	$69.30	N/A	N/A	N/A	N/A	$69.30	D1	SYM SOFTWARE
456-005-628	SYMM MGMT SATA 1001TB+	$335.00	30.5%	$232.83	$60.30	N/A	N/A	N/A	N/A	$60.30	D1	SYM SOFTWARE
456-005-731	OR-DM NON-SATA 0-14TB	$3,942.00	30.5%	$2,739.69	$709.56	N/A	N/A	N/A	N/A	$709.56	D1	SYM SOFTWARE
456-005-732	OR-DM NON-SATA 15-25TB	$3,708.00	30.5%	$2,577.06	$667.44	N/A	N/A	N/A	N/A	$667.44	D1	SYM SOFTWARE
456-005-733	OR-DM NON-SATA 26-40TB	$3,267.00	30.5%	$2,270.57	$588.06	N/A	N/A	N/A	N/A	$588.06	D1	SYM SOFTWARE
456-005-734	OR-DM NON-SATA 41-60TB	$2,916.00	30.5%	$2,026.62	$524.88	N/A	N/A	N/A	N/A	$524.88	D1	SYM SOFTWARE
456-005-735	OR-DM NON-SATA 61-100TB	$2,601.00	30.5%	$1,807.70	$468.18	N/A	N/A	N/A	N/A	$468.18	D1	SYM SOFTWARE
456-005-736	OR-DM NON-SATA 101-150TB	$2,304.00	30.5%	$1,601.28	$414.72	N/A	N/A	N/A	N/A	$414.72	D1	SYM SOFTWARE
456-005-737	OR-DM NON-SATA 151-250TB	$1,980.00	30.5%	$1,376.10	$356.40	N/A	N/A	N/A	N/A	$356.40	D1	SYM SOFTWARE
456-005-738	OR-DM NON-SATA 251-400TB	$1,692.00	30.5%	$1,175.94	$304.56	N/A	N/A	N/A	N/A	$304.56	D1	SYM SOFTWARE
456-005-739	OR-DM NON-SATA 401-600TB	$1,458.00	30.5%	$1,013.31	$262.44	N/A	N/A	N/A	N/A	$262.44	D1	SYM SOFTWARE
456-005-740	OR-DM NON-SATA 601-1000TB	$1,251.00	30.5%	$869.45	$225.18	N/A	N/A	N/A	N/A	$225.18	D1	SYM SOFTWARE
456-005-741	OR-DM NON-SATA 1001TB+	$1,071.00	30.5%	$744.35	$192.78	N/A	N/A	N/A	N/A	$192.78	D1	SYM SOFTWARE
456-005-742	OR-DM SATA 0-14TB	$1,971.00	30.5%	$1,369.85	$354.78	N/A	N/A	N/A	N/A	$354.78	D1	SYM SOFTWARE
456-005-743	OR-DM SATA 15-25TB	$1,854.00	30.5%	$1,288.53	$333.72	N/A	N/A	N/A	N/A	$333.72	D1	SYM SOFTWARE
456-005-744	OR-DM SATA 26-40TB	$1,629.00	30.5%	$1,132.16	$293.22	N/A	N/A	N/A	N/A	$293.22	D1	SYM SOFTWARE
456-005-745	OR-DM SATA 41-60TB	$1,458.00	30.5%	$1,013.31	$262.44	N/A	N/A	N/A	N/A	$262.44	D1	SYM SOFTWARE
456-005-746	OR-DM SATA 61-100TB	$1,305.00	30.5%	$906.98	$234.90	N/A	N/A	N/A	N/A	$234.90	D1	SYM SOFTWARE
456-005-747	OR-DM SATA 101-150TB	$1,152.00	30.5%	$800.64	$207.36	N/A	N/A	N/A	N/A	$207.36	D1	SYM SOFTWARE
456-005-748	OR-DM SATA 151-250TB	$990.00	30.5%	$688.05	$178.20	N/A	N/A	N/A	N/A	$178.20	D1	SYM SOFTWARE
456-005-749	OR-DM SATA 251-400TB	$846.00	30.5%	$587.97	$152.28	N/A	N/A	N/A	N/A	$152.28	D1	SYM SOFTWARE
456-005-750	OR-DM SATA 401-600TB	$729.00	30.5%	$506.66	$131.22	N/A	N/A	N/A	N/A	$131.22	D1	SYM SOFTWARE
456-005-751	OR-DM SATA 601-1000TB	$621.00	30.5%	$431.60	$111.78	N/A	N/A	N/A	N/A	$111.78	D1	SYM SOFTWARE
456-005-752	OR-DM SATA 1001TB+	$540.00	30.5%	$375.30	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
456-005-753	VMAX 10K OR-DM NON-SATA 1TB	$2,580.00	40.5%	$1,535.10	$464.40	N/A	N/A	N/A	N/A	$464.40	EN-S	SYM SOFTWARE
456-005-754	VMAX 10K OR-DM SATA 1TB	$1,290.00	40.5%	$767.55	$232.20	N/A	N/A	N/A	N/A	$232.20	EN-S	SYM SOFTWARE
456-005-906	VMAX 10K SRDF-A FTS EXT 1TB	$825.00	40.5%	$490.88	$148.50	N/A	N/A	N/A	N/A	$148.50	EN-S	SYM SOFTWARE
456-005-907	VMAX 10K SRDF-A FTS EXT 1TB AP	$825.00	40.5%	$490.88	$148.50	N/A	N/A	N/A	N/A	$148.50	EN-S	SYM SOFTWARE
456-005-909	VMAX 10K SRDF-S FTS EXT 1TB	$825.00	40.5%	$490.88	$148.50	N/A	N/A	N/A	N/A	$148.50	EN-S	SYM SOFTWARE
456-005-910	VMAX 10K SRDF-S FTS EXT 1TB AP	$825.00	40.5%	$490.88	$148.50	N/A	N/A	N/A	N/A	$148.50	EN-S	SYM SOFTWARE
456-005-912	VMAX 10K SRDF-STAR FTS EXT 1TB	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYM SOFTWARE
456-005-913	VMAX 10K SRDF-STAR FTS EXT 1TB AP	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYM SOFTWARE
456-005-914	VMAX 10K ADV SRDF SUITE REG 1TB	$1,600.00	40.5%	$952.00	$288.00	N/A	N/A	N/A	N/A	$288.00	EN-S	SYM SOFTWARE
456-005-915	VMAX 10K ADV SRDF SUITE SATA 1TB	$660.00	40.5%	$392.70	$118.80	N/A	N/A	N/A	N/A	$118.80	EN-S	SYM SOFTWARE
456-005-916	VMAX 10K ADV SRDF SUITE NON-SATA 1TB	$1,320.00	40.5%	$785.40	$237.60	N/A	N/A	N/A	N/A	$237.60	EN-S	SYM SOFTWARE
456-005-917	VMAX 10K ADV SRDF SUITE FTS EXT 1 TB	$660.00	40.5%	$392.70	$118.80	N/A	N/A	N/A	N/A	$118.80	EN-S	SYM SOFTWARE
456-011-711	FAST REGISTERED 0-14TB	$2,474.00	30.5%	$1,719.43	$445.32	N/A	N/A	N/A	N/A	$445.32	D1	SYM SOFTWARE
456-011-712	FAST REGISTERED 1001+	$923.00	30.5%	$641.49	$166.14	N/A	N/A	N/A	N/A	$166.14	D1	SYM SOFTWARE
456-011-713	FAST REGISTERED 101-150TB	$1,358.00	30.5%	$943.81	$244.44	N/A	N/A	N/A	N/A	$244.44	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-011-714	FAST REGISTERED 151-250TB	$1,253.00	30.5%	$870.84	$225.54	N/A	N/A	N/A	N/A	$225.54	D1	SYM SOFTWARE
456-011-715	FAST REGISTERED 15-25TB	$2,186.00	30.5%	$1,519.27	$393.48	N/A	N/A	N/A	N/A	$393.48	D1	SYM SOFTWARE
456-011-716	FAST REGISTERED 251-400TB	$1,148.00	30.5%	$797.86	$206.64	N/A	N/A	N/A	N/A	$206.64	D1	SYM SOFTWARE
456-011-717	FAST REGISTERED 26-40TB	$1,908.00	30.5%	$1,326.06	$343.44	N/A	N/A	N/A	N/A	$343.44	D1	SYM SOFTWARE
456-011-718	FAST REGISTERED 401-600TB	$1,093.00	30.5%	$759.64	$196.74	N/A	N/A	N/A	N/A	$196.74	D1	SYM SOFTWARE
456-011-719	FAST REGISTERED 41-60TB	$1,656.00	30.5%	$1,150.92	$298.08	N/A	N/A	N/A	N/A	$298.08	D1	SYM SOFTWARE
456-011-720	FAST REGISTERED 601-1000TB	$1,014.00	30.5%	$704.73	$182.52	N/A	N/A	N/A	N/A	$182.52	D1	SYM SOFTWARE
456-011-721	FAST REGISTERED 61-100TB	$1,455.00	30.5%	$1,011.23	$261.90	N/A	N/A	N/A	N/A	$261.90	D1	SYM SOFTWARE
456-011-733	FAST VP REGISTERED 0-14TB	$2,474.00	30.5%	$1,719.43	$445.32	N/A	N/A	N/A	N/A	$445.32	D1	SYM SOFTWARE
456-011-734	FAST VP REGISTERED 1001+	$923.00	30.5%	$641.49	$166.14	N/A	N/A	N/A	N/A	$166.14	D1	SYM SOFTWARE
456-011-735	FAST VP REGISTERED 101-150TB	$1,358.00	30.5%	$943.81	$244.44	N/A	N/A	N/A	N/A	$244.44	D1	SYM SOFTWARE
456-011-736	FAST VP REGISTERED 151-250TB	$1,253.00	30.5%	$870.84	$225.54	N/A	N/A	N/A	N/A	$225.54	D1	SYM SOFTWARE
456-011-737	FAST VP REGISTERED 15-25TB	$2,186.00	30.5%	$1,519.27	$393.48	N/A	N/A	N/A	N/A	$393.48	D1	SYM SOFTWARE
456-011-738	FAST VP REGISTERED 251-400TB	$1,148.00	30.5%	$797.86	$206.64	N/A	N/A	N/A	N/A	$206.64	D1	SYM SOFTWARE
456-011-739	FAST VP REGISTERED 26-40TB	$1,908.00	30.5%	$1,326.06	$343.44	N/A	N/A	N/A	N/A	$343.44	D1	SYM SOFTWARE
456-011-740	FAST VP REGISTERED 401-600TB	$1,093.00	30.5%	$759.64	$196.74	N/A	N/A	N/A	N/A	$196.74	D1	SYM SOFTWARE
456-011-741	FAST VP REGISTERED 41-60TB	$1,656.00	30.5%	$1,150.92	$298.08	N/A	N/A	N/A	N/A	$298.08	D1	SYM SOFTWARE
456-011-742	FAST VP REGISTERED 601-1000TB	$1,014.00	30.5%	$704.73	$182.52	N/A	N/A	N/A	N/A	$182.52	D1	SYM SOFTWARE
456-011-743	FAST VP REGISTERED 61-100TB	$1,455.00	30.5%	$1,011.23	$261.90	N/A	N/A	N/A	N/A	$261.90	D1	SYM SOFTWARE
456-101-739	SPA 1TB NON-SATA 0-14TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-740	SPA 1TB NON-SATA 15-25TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-741	SPA 1TB NON-SATA 26-40TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-742	SPA 1TB NON-SATA 41-60TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-743	SPA 1TB NON-SATA 61-100TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-744	SPA 1TB NON-SATA 101-150TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-745	SPA 1TB NON-SATA 151-250TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-746	SPA 1TB NON-SATA 251-400TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-747	SPA 1TB NON-SATA 401-600TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-748	SPA 1TB NON-SATA 601-1000TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-749	SPA 1TB NON-SATA 1001TB+	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-750	SPA 1TB SATA 0-14TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-751	SPA 1TB SATA 15-25TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-752	SPA 1TB SATA 26-40TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-753	SPA 1TB SATA 41-60TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-754	SPA 1TB SATA 61-100TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-755	SPA 1TB SATA 101-150TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-756	SPA 1TB SATA 151-250TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-757	SPA 1TB SATA 251-400TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-758	SPA 1TB SATA 401-600TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-759	SPA 1TB SATA 601-1000TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-101-760	SPA 1TB SATA 1001TB+	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-542	ENGINUITY NON-SATA 0-14TB (TCF0100)	$2,020.00	30.5%	$1,403.90	$141.40	N/A	N/A	N/A	N/A	$141.40	D1	SYM SOFTWARE
456-102-543	ENGINUITY NON-SATA 15-25TB (TCF0200)	$1,940.00	30.5%	$1,348.30	$135.80	N/A	N/A	N/A	N/A	$135.80	D1	SYM SOFTWARE
456-102-544	ENGINUITY NON-SATA 26-40TB (TCF0300)	$1,860.00	30.5%	$1,292.70	$130.20	N/A	N/A	N/A	N/A	$130.20	D1	SYM SOFTWARE
456-102-545	ENGINUITY NON-SATA 41-60TB (TCF0400)	$1,790.00	30.5%	$1,244.05	$125.30	N/A	N/A	N/A	N/A	$125.30	D1	SYM SOFTWARE
456-102-546	ENGINUITY NON-SATA 61-100TB (TCF0500)	$1,710.00	30.5%	$1,188.45	$119.70	N/A	N/A	N/A	N/A	$119.70	D1	SYM SOFTWARE
456-102-547	ENGINUITY NON-SATA 101-150TB (TCF0600)	$1,650.00	30.5%	$1,146.75	$115.50	N/A	N/A	N/A	N/A	$115.50	D1	SYM SOFTWARE
456-102-548	ENGINUITY NON-SATA 151-250TB (TCF0700)	$1,580.00	30.5%	$1,098.10	$110.60	N/A	N/A	N/A	N/A	$110.60	D1	SYM SOFTWARE
456-102-549	ENGINUITY NON-SATA 251-400TB (TCF0800)	$1,520.00	30.5%	$1,056.40	$106.40	N/A	N/A	N/A	N/A	$106.40	D1	SYM SOFTWARE
456-102-550	ENGINUITY NON-SATA 401-600TB (TCF0900)	$1,460.00	30.5%	$1,014.70	$102.20	N/A	N/A	N/A	N/A	$102.20	D1	SYM SOFTWARE
456-102-551	ENGINUITY NON-SATA 601-1000TB (TCF1000)	$1,400.00	30.5%	$973.00	$98.00	N/A	N/A	N/A	N/A	$98.00	D1	SYM SOFTWARE
456-102-552	ENGINUITY NON-SATA 1001+ (TCF1100)	$1,340.00	30.5%	$931.30	$93.80	N/A	N/A	N/A	N/A	$93.80	D1	SYM SOFTWARE
456-102-553	ENGINUITY SATA 0-14TB (TCS0100)	$910.00	30.5%	$632.45	$63.70	N/A	N/A	N/A	N/A	$63.70	D1	SYM SOFTWARE
456-102-554	ENGINUITY SATA 15-25TB (TCS0200)	$870.00	30.5%	$604.65	$60.90	N/A	N/A	N/A	N/A	$60.90	D1	SYM SOFTWARE
456-102-555	ENGINUITY SATA 26-40TB (TCS0300)	$840.00	30.5%	$583.80	$58.80	N/A	N/A	N/A	N/A	$58.80	D1	SYM SOFTWARE
456-102-556	ENGINUITY SATA 41-60TB (TCS0400)	$800.00	30.5%	$556.00	$56.00	N/A	N/A	N/A	N/A	$56.00	D1	SYM SOFTWARE
456-102-557	ENGINUITY SATA 61-100TB (TCS0500)	$770.00	30.5%	$535.15	$53.90	N/A	N/A	N/A	N/A	$53.90	D1	SYM SOFTWARE
456-102-558	ENGINUITY SATA 101-150TB (TCS0600)	$740.00	30.5%	$514.30	$51.80	N/A	N/A	N/A	N/A	$51.80	D1	SYM SOFTWARE
456-102-559	ENGINUITY SATA 151-250TB (TCS0700)	$710.00	30.5%	$493.45	$49.70	N/A	N/A	N/A	N/A	$49.70	D1	SYM SOFTWARE
456-102-560	ENGINUITY SATA 251-400TB (TCS0800)	$680.00	30.5%	$472.60	$47.60	N/A	N/A	N/A	N/A	$47.60	D1	SYM SOFTWARE
456-102-561	ENGINUITY SATA 401-600TB (TCS0900)	$660.00	30.5%	$458.70	$46.20	N/A	N/A	N/A	N/A	$46.20	D1	SYM SOFTWARE
456-102-562	ENGINUITY SATA 601-1000TB (TCS1000)	$630.00	30.5%	$437.85	$44.10	N/A	N/A	N/A	N/A	$44.10	D1	SYM SOFTWARE
456-102-563	ENGINUITY SATA 1001+ (TCS1100)	$600.00	30.5%	$417.00	$42.00	N/A	N/A	N/A	N/A	$42.00	D1	SYM SOFTWARE
456-102-565	OPTIMIZER NON-SATA 0-14TB (TCF0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-566	OPTIMIZER NON-SATA 15-25TB (TCF0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-567	OPTIMIZER NON-SATA 26-40TB (TCF0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-568	OPTIMIZER NON-SATA 41-60TB (TCF0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-569	OPTIMIZER NON-SATA 61-100TB (TCF0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-570	OPTIMIZER NON-SATA 101-150TB (TCF0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-571	OPTIMIZER NON-SATA 151-250TB (TCF0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-572	OPTIMIZER NON-SATA 251-400TB (TCF0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-573	OPTIMIZER NON-SATA 401-600TB (TCF0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-574	OPTIMIZER NON-SATA 601-1000TB (TCF1000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-575	OPTIMIZER NON-SATA 1001+ (TCF1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-576	OPTIMIZER SATA 0-14TB (TCS0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-577	OPTIMIZER SATA 15-25TB (TCS0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-578	OPTIMIZER SATA 26-40TB (TCS0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-579	OPTIMIZER SATA 41-60TB (TCS0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-580	OPTIMIZER SATA 61-100TB (TCS0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-581	OPTIMIZER SATA 101-150TB (TCS0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-582	OPTIMIZER SATA 151-250TB (TCS0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-583	OPTIMIZER SATA 251-400TB (TCS0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-584	OPTIMIZER SATA 401-600TB (TCS0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-585	OPTIMIZER SATA 601-1000TB (TCS1000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-586	OPTIMIZER SATA 1001+ (TCS1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-588	ATSM NON-SATA 0-14TB (TCF0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-589	ATSM NON-SATA 15-25TB (TCF0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-590	ATSM NON-SATA 26-40TB (TCF0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-591	ATSM NON-SATA 41-60TB (TCF0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-592	ATSM NON-SATA 61-100TB (TCF0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-593	ATSM NON-SATA 101-150TB (TCF0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-594	ATSM NON-SATA 151-250TB (TCF0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-595	ATSM NON-SATA 251-400TB (TCF0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-102-596	ATSM NON-SATA 401-600TB (TCF0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-597	ATSM NON-SATA 601-1000TB (TCF1000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-598	ATSM NON-SATA 1001+ (TCF1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-599	ATSM SATA 0-14TB (TCS0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-600	ATSM SATA 15-25TB (TCS0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-601	ATSM SATA 26-40TB (TCS0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-602	ATSM SATA 41-60TB (TCS0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-603	ATSM SATA 61-100TB (TCS0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-604	ATSM SATA 101-150TB (TCS0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-605	ATSM SATA 151-250TB (TCS0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-606	ATSM SATA 251-400TB (TCS0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-607	ATSM SATA 401-600TB (TCS0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-608	ATSM SATA 601-1000TB (TCS1000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-609	ATSM SATA 1001+ (TCS1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-611	TSM NON-SATA 0-14TB (TCF0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-612	TSM NON-SATA 15-25TB (TCF0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-613	TSM NON-SATA 26-40TB (TCF0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-614	TSM NON-SATA 41-60TB (TCF0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-615	TSM NON-SATA 61-100TB (TCF0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-616	TSM NON-SATA 101-150TB (TCF0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-617	TSM NON-SATA 151-250TB (TCF0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-618	TSM NON-SATA 251-400TB (TCF0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-619	TSM NON-SATA 401-600TB (TCF0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-620	TSM NON-SATA 601-1000TB (TCF1000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-621	TSM NON-SATA 1001+ (TCF1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-622	TSM SATA 0-14TB (TCS0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-623	TSM SATA 15-25TB (TCS0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-624	TSM SATA 26-40TB (TCS0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-625	TSM SATA 41-60TB (TCS0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-626	TSM SATA 61-100TB (TCS0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-627	TSM SATA 101-150TB (TCS0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-628	TSM SATA 151-250TB (TCS0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-629	TSM SATA 251-400TB (TCS0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-630	TSM SATA 401-600TB (TCS0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-631	TSM SATA 601-1000TB (TCS1000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-632	TSM SATA 1001+ (TCS1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-634	FAST SUITE NON-SATA 0-14TB (TCF0100)	$1,544.00	30.5%	$1,073.08	$277.92	N/A	N/A	N/A	N/A	$277.92	D1	SYM SOFTWARE
456-102-635	FAST SUITE NON-SATA 15-25TB (TCF0200)	$1,449.00	30.5%	$1,007.06	$260.82	N/A	N/A	N/A	N/A	$260.82	D1	SYM SOFTWARE
456-102-636	FAST SUITE NON-SATA 26-40TB (TCF0300)	$1,274.00	30.5%	$885.43	$229.32	N/A	N/A	N/A	N/A	$229.32	D1	SYM SOFTWARE
456-102-637	FAST SUITE NON-SATA 41-60TB (TCF0400)	$1,186.00	30.5%	$824.27	$213.48	N/A	N/A	N/A	N/A	$213.48	D1	SYM SOFTWARE
456-102-638	FAST SUITE NON-SATA 61-100TB (TCF0500)	$1,134.00	30.5%	$788.13	$204.12	N/A	N/A	N/A	N/A	$204.12	D1	SYM SOFTWARE
456-102-639	FAST SUITE NON-SATA 101-150TB (TCF0600)	$1,021.00	30.5%	$709.60	$183.78	N/A	N/A	N/A	N/A	$183.78	D1	SYM SOFTWARE
456-102-640	FAST SUITE NON-SATA 151-250TB (TCF0700)	$917.00	30.5%	$637.32	$165.06	N/A	N/A	N/A	N/A	$165.06	D1	SYM SOFTWARE
456-102-641	FAST SUITE NON-SATA 251-400TB (TCF0800)	$794.00	30.5%	$551.83	$142.92	N/A	N/A	N/A	N/A	$142.92	D1	SYM SOFTWARE
456-102-642	FAST SUITE NON-SATA 401-600TB (TCF0900)	$680.00	30.5%	$472.60	$122.40	N/A	N/A	N/A	N/A	$122.40	D1	SYM SOFTWARE
456-102-643	FAST SUITE NON-SATA 601-1000TB (TCF1000)	$602.00	30.5%	$418.39	$108.36	N/A	N/A	N/A	N/A	$108.36	D1	SYM SOFTWARE
456-102-644	FAST SUITE NON-SATA 1001+ (TCF1100)	$523.00	30.5%	$363.49	$94.14	N/A	N/A	N/A	N/A	$94.14	D1	SYM SOFTWARE
456-102-645	FAST SUITE SATA 0-14TB (TCS0100)	$772.00	30.5%	$536.54	$138.96	N/A	N/A	N/A	N/A	$138.96	D1	SYM SOFTWARE
456-102-646	FAST SUITE SATA 15-25TB (TCS0200)	$724.00	30.5%	$503.18	$130.32	N/A	N/A	N/A	N/A	$130.32	D1	SYM SOFTWARE
456-102-647	FAST SUITE SATA 26-40TB (TCS0300)	$637.00	30.5%	$442.72	$114.66	N/A	N/A	N/A	N/A	$114.66	D1	SYM SOFTWARE
456-102-648	FAST SUITE SATA 41-60TB (TCS0400)	$593.00	30.5%	$412.14	$106.74	N/A	N/A	N/A	N/A	$106.74	D1	SYM SOFTWARE
456-102-649	FAST SUITE SATA 61-100TB (TCS0500)	$567.00	30.5%	$394.07	$102.06	N/A	N/A	N/A	N/A	$102.06	D1	SYM SOFTWARE
456-102-650	FAST SUITE SATA 101-150TB (TCS0600)	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	SYM SOFTWARE
456-102-651	FAST SUITE SATA 151-250TB (TCS0700)	$458.00	30.5%	$318.31	$82.44	N/A	N/A	N/A	N/A	$82.44	D1	SYM SOFTWARE
456-102-652	FAST SUITE SATA 251-400TB (TCS0800)	$397.00	30.5%	$275.92	$71.46	N/A	N/A	N/A	N/A	$71.46	D1	SYM SOFTWARE
456-102-653	FAST SUITE SATA 401-600TB (TCS0900)	$341.00	30.5%	$237.00	$61.38	N/A	N/A	N/A	N/A	$61.38	D1	SYM SOFTWARE
456-102-654	FAST SUITE SATA 601-1000TB (TCS1000)	$301.00	30.5%	$209.20	$54.18	N/A	N/A	N/A	N/A	$54.18	D1	SYM SOFTWARE
456-102-655	FAST SUITE SATA 1001+ (TCS1100)	$262.00	30.5%	$182.09	$47.16	N/A	N/A	N/A	N/A	$47.16	D1	SYM SOFTWARE
456-102-657	FAST ADD ON NON-SATA 0-14TB (TCF0100)	$1,544.00	30.5%	$1,073.08	$277.92	N/A	N/A	N/A	N/A	$277.92	D1	SYM SOFTWARE
456-102-658	FAST ADD ON NON-SATA 15-25TB (TCF0200)	$1,449.00	30.5%	$1,007.06	$260.82	N/A	N/A	N/A	N/A	$260.82	D1	SYM SOFTWARE
456-102-659	FAST ADD ON NON-SATA 26-40TB (TCF0300)	$1,274.00	30.5%	$885.43	$229.32	N/A	N/A	N/A	N/A	$229.32	D1	SYM SOFTWARE
456-102-660	FAST ADD ON NON-SATA 41-60TB (TCF0400)	$1,186.00	30.5%	$824.27	$213.48	N/A	N/A	N/A	N/A	$213.48	D1	SYM SOFTWARE
456-102-661	FAST ADD ON NON-SATA 61-100TB (TCF0500)	$1,134.00	30.5%	$788.13	$204.12	N/A	N/A	N/A	N/A	$204.12	D1	SYM SOFTWARE
456-102-662	FAST ADD ON NON-SATA 101-150TB (TCF0600)	$1,021.00	30.5%	$709.60	$183.78	N/A	N/A	N/A	N/A	$183.78	D1	SYM SOFTWARE
456-102-663	FAST ADD ON NON-SATA 151-250TB (TCF0700)	$917.00	30.5%	$637.32	$165.06	N/A	N/A	N/A	N/A	$165.06	D1	SYM SOFTWARE
456-102-664	FAST ADD ON NON-SATA 251-400TB (TCF0800)	$794.00	30.5%	$551.83	$142.92	N/A	N/A	N/A	N/A	$142.92	D1	SYM SOFTWARE
456-102-665	FAST ADD ON NON-SATA 401-600TB (TCF0900)	$680.00	30.5%	$472.60	$122.40	N/A	N/A	N/A	N/A	$122.40	D1	SYM SOFTWARE
456-102-666	FAST ADD ON NON-SATA 601-1000TB	$602.00	30.5%	$418.39	$108.36	N/A	N/A	N/A	N/A	$108.36	D1	SYM SOFTWARE
456-102-667	FAST ADD ON NON-SATA 1001+ (TCF1100)	$523.00	30.5%	$363.49	$94.14	N/A	N/A	N/A	N/A	$94.14	D1	SYM SOFTWARE
456-102-668	FAST ADD ON SATA 0-14TB (TCS0100)	$772.00	30.5%	$536.54	$138.96	N/A	N/A	N/A	N/A	$138.96	D1	SYM SOFTWARE
456-102-669	FAST ADD ON SATA 15-25TB (TCS0200)	$724.00	30.5%	$503.18	$130.32	N/A	N/A	N/A	N/A	$130.32	D1	SYM SOFTWARE
456-102-670	FAST ADD ON SATA 26-40TB (TCS0300)	$637.00	30.5%	$442.72	$114.66	N/A	N/A	N/A	N/A	$114.66	D1	SYM SOFTWARE
456-102-671	FAST ADD ON SATA 41-60TB (TCS0400)	$593.00	30.5%	$412.14	$106.74	N/A	N/A	N/A	N/A	$106.74	D1	SYM SOFTWARE
456-102-672	FAST ADD ON SATA 61-100TB (TCS0500)	$567.00	30.5%	$394.07	$102.06	N/A	N/A	N/A	N/A	$102.06	D1	SYM SOFTWARE
456-102-673	FAST ADD ON SATA 101-150TB (TCS0600)	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	SYM SOFTWARE
456-102-674	FAST ADD ON SATA 151-250TB (TCS0700)	$458.00	30.5%	$318.31	$82.44	N/A	N/A	N/A	N/A	$82.44	D1	SYM SOFTWARE
456-102-675	FAST ADD ON SATA 251-400TB (TCS0800)	$397.00	30.5%	$275.92	$71.46	N/A	N/A	N/A	N/A	$71.46	D1	SYM SOFTWARE
456-102-676	FAST ADD ON SATA 401-600TB (TCS0900)	$341.00	30.5%	$237.00	$61.38	N/A	N/A	N/A	N/A	$61.38	D1	SYM SOFTWARE
456-102-677	FAST ADD ON SATA 601-1000TB (TCS1000)	$301.00	30.5%	$209.20	$54.18	N/A	N/A	N/A	N/A	$54.18	D1	SYM SOFTWARE
456-102-678	FAST ADD ON SATA 1001+ (TCS1100)	$262.00	30.5%	$182.09	$47.16	N/A	N/A	N/A	N/A	$47.16	D1	SYM SOFTWARE
456-102-680	ADV FAST SUITE NON-SATA 0-14TB	$2,054.00	30.5%	$1,427.53	$369.72	N/A	N/A	N/A	N/A	$369.72	D1	SYM SOFTWARE
456-102-681	ADV FAST SUITE NON-SATA 15-25TB	$1,926.00	30.5%	$1,338.57	$346.68	N/A	N/A	N/A	N/A	$346.68	D1	SYM SOFTWARE
456-102-682	ADV FAST SUITE NON-SATA 26-40TB	$1,696.00	30.5%	$1,178.72	$305.28	N/A	N/A	N/A	N/A	$305.28	D1	SYM SOFTWARE
456-102-683	ADV FAST SUITE NON-SATA 41-60TB	$1,578.00	30.5%	$1,096.71	$284.04	N/A	N/A	N/A	N/A	$284.04	D1	SYM SOFTWARE
456-102-684	ADV FAST SUITE NON-SATA 61-100TB	$1,509.00	30.5%	$1,048.76	$271.62	N/A	N/A	N/A	N/A	$271.62	D1	SYM SOFTWARE
456-102-685	ADV FAST SUITE NON-SATA 101-150TB	$1,358.00	30.5%	$943.81	$244.44	N/A	N/A	N/A	N/A	$244.44	D1	SYM SOFTWARE
456-102-686	ADV FAST SUITE NON-SATA 151-250TB	$1,220.00	30.5%	$847.90	$219.60	N/A	N/A	N/A	N/A	$219.60	D1	SYM SOFTWARE
456-102-687	ADV FAST SUITE NON-SATA 251-400TB	$1,056.00	30.5%	$733.92	$190.08	N/A	N/A	N/A	N/A	$190.08	D1	SYM SOFTWARE
456-102-688	ADV FAST SUITE NON-SATA 401-600TB	$906.00	30.5%	$629.67	$163.08	N/A	N/A	N/A	N/A	$163.08	D1	SYM SOFTWARE
456-102-689	ADV FAST SUITE NON-SATA 601-1000TB	$800.00	30.5%	$556.00	$144.00	N/A	N/A	N/A	N/A	$144.00	D1	SYM SOFTWARE
456-102-690	ADV FAST SUITE NON-SATA 1001TB+	$695.00	30.5%	$483.03	$125.10	N/A	N/A	N/A	N/A	$125.10	D1	SYM SOFTWARE
456-102-691	ADV FAST SUITE SATA 0-14TB (TCS0100)	$1,026.00	30.5%	$713.07	$184.68	N/A	N/A	N/A	N/A	$184.68	D1	SYM SOFTWARE
456-102-692	ADV FAST SUITE SATA 15-25TB (TCS0200)	$964.00	30.5%	$669.98	$173.52	N/A	N/A	N/A	N/A	$173.52	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-102-693	ADV FAST SUITE SATA 26-40TB (TCS0300)	$846.00	30.5%	$587.97	$152.28	N/A	N/A	N/A	N/A	$152.28	D1	SYM SOFTWARE
456-102-694	ADV FAST SUITE SATA 41-60TB (TCS0400)	$787.00	30.5%	$546.97	$141.66	N/A	N/A	N/A	N/A	$141.66	D1	SYM SOFTWARE
456-102-695	ADV FAST SUITE SATA 61-100TB (TCS0500)	$754.00	30.5%	$524.03	$135.72	N/A	N/A	N/A	N/A	$135.72	D1	SYM SOFTWARE
456-102-696	ADV FAST SUITE SATA 101-150TB (TCS0600)	$679.00	30.5%	$471.91	$122.22	N/A	N/A	N/A	N/A	$122.22	D1	SYM SOFTWARE
456-102-697	ADV FAST SUITE SATA 151-250TB (TCS0700)	$610.00	30.5%	$423.95	$109.80	N/A	N/A	N/A	N/A	$109.80	D1	SYM SOFTWARE
456-102-698	ADV FAST SUITE SATA 251-400TB (TCS0800)	$528.00	30.5%	$366.96	$95.04	N/A	N/A	N/A	N/A	$95.04	D1	SYM SOFTWARE
456-102-699	ADV FAST SUITE SATA 401-600TB (TCS0900)	$453.00	30.5%	$314.84	$81.54	N/A	N/A	N/A	N/A	$81.54	D1	SYM SOFTWARE
456-102-700	ADV FAST SUITE SATA 601-1000TB (TCS1000)	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D1	SYM SOFTWARE
456-102-701	ADV FAST SUITE SATA 1001TB+ (TCS1100)	$348.00	30.5%	$241.86	$62.64	N/A	N/A	N/A	N/A	$62.64	D1	SYM SOFTWARE
456-102-703	FAST VP ADD ON NON-SATA 0-14TB (TCF0100)	$509.00	30.5%	$353.76	$91.62	N/A	N/A	N/A	N/A	$91.62	D1	SYM SOFTWARE
456-102-704	FAST VP ADD ON NON-SATA 15-25TB	$479.00	30.5%	$332.91	$86.22	N/A	N/A	N/A	N/A	$86.22	D1	SYM SOFTWARE
456-102-705	FAST VP ADD ON NON-SATA 26-40TB	$420.00	30.5%	$291.90	$75.60	N/A	N/A	N/A	N/A	$75.60	D1	SYM SOFTWARE
456-102-706	FAST VP ADD ON NON-SATA 41-60TB	$390.00	30.5%	$271.05	$70.20	N/A	N/A	N/A	N/A	$70.20	D1	SYM SOFTWARE
456-102-707	FAST VP ADD ON NON-SATA 61-100TB	$374.00	30.5%	$259.93	$67.32	N/A	N/A	N/A	N/A	$67.32	D1	SYM SOFTWARE
456-102-708	FAST VP ADD ON NON-SATA 101-150TB	$338.00	30.5%	$234.91	$60.84	N/A	N/A	N/A	N/A	$60.84	D1	SYM SOFTWARE
456-102-709	FAST VP ADD ON NON-SATA 151-250TB	$302.00	30.5%	$209.89	$54.36	N/A	N/A	N/A	N/A	$54.36	D1	SYM SOFTWARE
456-102-710	FAST VP ADD ON NON-SATA 251-400TB	$262.00	30.5%	$182.09	$47.16	N/A	N/A	N/A	N/A	$47.16	D1	SYM SOFTWARE
456-102-711	FAST VP ADD ON NON-SATA 401-600TB	$223.00	30.5%	$154.99	$40.14	N/A	N/A	N/A	N/A	$40.14	D1	SYM SOFTWARE
456-102-712	FAST VP ADD ON NON-SATA 601-1000TB	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
456-102-713	FAST VP ADD ON NON-SATA 1001+ (TCF1100)	$174.00	30.5%	$120.93	$31.32	N/A	N/A	N/A	N/A	$31.32	D1	SYM SOFTWARE
456-102-714	FAST VP ADD ON SATA 0-14TB (TCS0100)	$256.00	30.5%	$177.92	$46.08	N/A	N/A	N/A	N/A	$46.08	D1	SYM SOFTWARE
456-102-715	FAST VP ADD ON SATA 15-25TB (TCS0200)	$239.00	30.5%	$166.11	$43.02	N/A	N/A	N/A	N/A	$43.02	D1	SYM SOFTWARE
456-102-716	FAST VP ADD ON SATA 26-40TB (TCS0300)	$210.00	30.5%	$145.95	$37.80	N/A	N/A	N/A	N/A	$37.80	D1	SYM SOFTWARE
456-102-717	FAST VP ADD ON SATA 41-60TB (TCS0400)	$197.00	30.5%	$136.92	$35.46	N/A	N/A	N/A	N/A	$35.46	D1	SYM SOFTWARE
456-102-718	FAST VP ADD ON SATA 61-100TB (TCS0500)	$187.00	30.5%	$129.97	$33.66	N/A	N/A	N/A	N/A	$33.66	D1	SYM SOFTWARE
456-102-719	FAST VP ADD ON SATA 101-150TB (TCS0600)	$167.00	30.5%	$116.07	$30.06	N/A	N/A	N/A	N/A	$30.06	D1	SYM SOFTWARE
456-102-720	FAST VP ADD ON SATA 151-250TB (TCS0700)	$151.00	30.5%	$104.95	$27.18	N/A	N/A	N/A	N/A	$27.18	D1	SYM SOFTWARE
456-102-721	FAST VP ADD ON SATA 251-400TB (TCS0800)	$131.00	30.5%	$91.05	$23.58	N/A	N/A	N/A	N/A	$23.58	D1	SYM SOFTWARE
456-102-722	FAST VP ADD ON SATA 401-600TB (TCS0900)	$111.00	30.5%	$77.15	$19.98	N/A	N/A	N/A	N/A	$19.98	D1	SYM SOFTWARE
456-102-723	FAST VP ADD ON SATA 601-1000TB (TCS1000)	$98.00	30.5%	$68.11	$17.64	N/A	N/A	N/A	N/A	$17.64	D1	SYM SOFTWARE
456-102-724	FAST VP ADD ON SATA 1001+ (TCS1100)	$86.00	30.5%	$59.77	$15.48	N/A	N/A	N/A	N/A	$15.48	D1	SYM SOFTWARE
456-102-726	ADV FAST ADD ON NON-SATA 0-14TB	$2,054.00	30.5%	$1,427.53	$369.72	N/A	N/A	N/A	N/A	$369.72	D1	SYM SOFTWARE
456-102-727	ADV FAST ADD ON NON-SATA 15-25TB	$1,926.00	30.5%	$1,338.57	$346.68	N/A	N/A	N/A	N/A	$346.68	D1	SYM SOFTWARE
456-102-728	ADV FAST ADD ON NON-SATA 26-40TB	$1,696.00	30.5%	$1,178.72	$305.28	N/A	N/A	N/A	N/A	$305.28	D1	SYM SOFTWARE
456-102-729	ADV FAST ADD ON NON-SATA 41-60TB	$1,578.00	30.5%	$1,096.71	$284.04	N/A	N/A	N/A	N/A	$284.04	D1	SYM SOFTWARE
456-102-730	ADV FAST ADD ON NON-SATA 61-100TB	$1,509.00	30.5%	$1,048.76	$271.62	N/A	N/A	N/A	N/A	$271.62	D1	SYM SOFTWARE
456-102-731	ADV FAST ADD ON NON-SATA 101-150TB	$1,358.00	30.5%	$943.81	$244.44	N/A	N/A	N/A	N/A	$244.44	D1	SYM SOFTWARE
456-102-732	ADV FAST ADD ON NON-SATA 151-250TB	$1,220.00	30.5%	$847.90	$219.60	N/A	N/A	N/A	N/A	$219.60	D1	SYM SOFTWARE
456-102-733	ADV FAST ADD ON NON-SATA 251-400TB	$1,056.00	30.5%	$733.92	$190.08	N/A	N/A	N/A	N/A	$190.08	D1	SYM SOFTWARE
456-102-734	ADV FAST ADD ON NON-SATA 401-600TB	$906.00	30.5%	$629.67	$163.08	N/A	N/A	N/A	N/A	$163.08	D1	SYM SOFTWARE
456-102-735	ADV FAST ADD ON NON-SATA 601-1000TB	$800.00	30.5%	$556.00	$144.00	N/A	N/A	N/A	N/A	$144.00	D1	SYM SOFTWARE
456-102-736	ADV FAST ADD ON NON-SATA 1001+ (TCF1100)	$695.00	30.5%	$483.03	$125.10	N/A	N/A	N/A	N/A	$125.10	D1	SYM SOFTWARE
456-102-737	ADV FAST ADD ON SATA 0-14TB (TCS0100)	$1,026.00	30.5%	$713.07	$184.68	N/A	N/A	N/A	N/A	$184.68	D1	SYM SOFTWARE
456-102-738	ADV FAST ADD ON SATA 15-25TB (TCS0200)	$964.00	30.5%	$669.98	$173.52	N/A	N/A	N/A	N/A	$173.52	D1	SYM SOFTWARE
456-102-739	ADV FAST ADD ON SATA 26-40TB (TCS0300)	$846.00	30.5%	$587.97	$152.28	N/A	N/A	N/A	N/A	$152.28	D1	SYM SOFTWARE
456-102-740	ADV FAST ADD ON SATA 41-60TB (TCS0400)	$787.00	30.5%	$546.97	$141.66	N/A	N/A	N/A	N/A	$141.66	D1	SYM SOFTWARE
456-102-741	ADV FAST ADD ON SATA 61-100TB (TCS0500)	$754.00	30.5%	$524.03	$135.72	N/A	N/A	N/A	N/A	$135.72	D1	SYM SOFTWARE
456-102-742	ADV FAST ADD ON SATA 101-150TB (TCS0600)	$679.00	30.5%	$471.91	$122.22	N/A	N/A	N/A	N/A	$122.22	D1	SYM SOFTWARE
456-102-743	ADV FAST ADD ON SATA 151-250TB (TCS0700)	$610.00	30.5%	$423.95	$109.80	N/A	N/A	N/A	N/A	$109.80	D1	SYM SOFTWARE
456-102-744	ADV FAST ADD ON SATA 251-400TB (TCS0800)	$528.00	30.5%	$366.96	$95.04	N/A	N/A	N/A	N/A	$95.04	D1	SYM SOFTWARE
456-102-745	ADV FAST ADD ON SATA 401-600TB (TCS0900)	$453.00	30.5%	$314.84	$81.54	N/A	N/A	N/A	N/A	$81.54	D1	SYM SOFTWARE
456-102-746	ADV FAST ADD ON SATA 601-1000TB	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D1	SYM SOFTWARE
456-102-747	ADV FAST ADD ON SATA 1001+ (TCS1100)	$348.00	30.5%	$241.86	$62.64	N/A	N/A	N/A	N/A	$62.64	D1	SYM SOFTWARE
456-102-749	DCP NON-SATA 0-14TB (TCF0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-750	DCP NON-SATA 15-25TB (TCF0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-751	DCP NON-SATA 26-40TB (TCF0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-752	DCP NON-SATA 41-60TB (TCF0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-753	DCP NON-SATA 61-100TB (TCF0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-754	DCP NON-SATA 101-150TB (TCF0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-755	DCP NON-SATA 151-250TB (TCF0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-756	DCP NON-SATA 251-400TB (TCF0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-757	DCP NON-SATA 401-600TB (TCF0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-758	DCP NON-SATA 601-1000TB (TCF1000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-759	DCP NON-SATA 1001TB + (TCF1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-760	DCP SATA 0-14TB (TCS0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-761	DCP SATA 15-25TB (TCS0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-762	DCP SATA 26-40TB (TCS0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-763	DCP SATA 41-60TB (TCS0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-764	DCP SATA 61-100TB (TCS0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-765	DCP SATA 101-150TB (TCS0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-766	DCP SATA 151-250TB (TCS0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-767	DCP SATA 251-400TB (TCS0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-768	DCP SATA 401-600TB (TCS0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-769	DCP SATA 601-1000TB (TCS1000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-770	DCP SATA 1001TB + (TCS1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-772	SPC NON-SATA 0-14TB (TCF0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
456-102-773	SPC NON-SATA 15-25TB (TCF0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-774	SPC NON-SATA 26-40TB (TCF0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-775	SPC NON-SATA 41-60TB (TCF0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-776	SPC NON-SATA 61-100TB (TCF0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-777	SPC NON-SATA 101-150TB (TCF0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-778	SPC NON-SATA 151-250TB (TCF0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-779	SPC NON-SATA 251-400TB (TCF0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-780	SPC NON-SATA 401-600TB (TCF0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-781	SPC NON-SATA 601-1000TB (TCF1000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-782	SPC NON-SATA 1001TB + (TCF1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-783	SPC SATA 0-14TB (TCS0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-784	SPC SATA 15-25TB (TCS0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-785	SPC SATA 26-40TB (TCS0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-786	SPC SATA 41-60TB (TCS0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-787	SPC SATA 61-100TB (TCS0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-788	SPC SATA 101-150TB (TCS0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-789	SPC SATA 151-250TB (TCS0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-102-790	SPC SATA 251-400TB (TCS0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-791	SPC SATA 401-600TB (TCS0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-792	SPC SATA 601-1000TB (TCS1000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-793	SPC SATA 1001TB + (TCS1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-795	RMT SYNC-SRDFS CMPPEER REG 0-14 TB	$4,395.00	30.5%	$3,054.53	$791.10	N/A	N/A	N/A	N/A	$791.10	D1	SYM SOFTWARE
456-102-796	RMT SYNC-SRDFS CMPPEER REG 15-25 TB	$3,647.00	30.5%	$2,534.67	$656.46	N/A	N/A	N/A	N/A	$656.46	D1	SYM SOFTWARE
456-102-797	RMT SYNC-SRDFS CMPPEER REG 26-40 TB	$3,660.00	30.5%	$2,543.70	$658.80	N/A	N/A	N/A	N/A	$658.80	D1	SYM SOFTWARE
456-102-798	RMT SYNC-SRDFS CMPPEER REG 41-60 TB	$2,990.00	30.5%	$2,078.05	$538.20	N/A	N/A	N/A	N/A	$538.20	D1	SYM SOFTWARE
456-102-799	RMT SYNC-SRDFS CMPPEER REG 61-100 TB	$2,595.00	30.5%	$1,803.53	$467.10	N/A	N/A	N/A	N/A	$467.10	D1	SYM SOFTWARE
456-102-800	RMT SYNC-SRDFS CMPPEER REG 101-150 TB	$2,205.00	30.5%	$1,532.48	$396.90	N/A	N/A	N/A	N/A	$396.90	D1	SYM SOFTWARE
456-102-801	RMT SYNC-SRDFS CMPPEER REG 151-250 TB	$2,090.00	30.5%	$1,452.55	$376.20	N/A	N/A	N/A	N/A	$376.20	D1	SYM SOFTWARE
456-102-802	RMT SYNC-SRDFS CMPPEER REG 251-400 TB	$1,915.00	30.5%	$1,330.93	$344.70	N/A	N/A	N/A	N/A	$344.70	D1	SYM SOFTWARE
456-102-803	RMT SYNC-SRDFS CMPPEER REG 401-600 TB	$1,715.00	30.5%	$1,191.93	$308.70	N/A	N/A	N/A	N/A	$308.70	D1	SYM SOFTWARE
456-102-804	RMT SYNC-SRDFS CMPPEER REG 601-1000TB	$1,505.00	30.5%	$1,045.98	$270.90	N/A	N/A	N/A	N/A	$270.90	D1	SYM SOFTWARE
456-102-805	RMT SYNC-SRDFS CMPPEER REG 1001+ TB	$975.00	30.5%	$677.63	$175.50	N/A	N/A	N/A	N/A	$175.50	D1	SYM SOFTWARE
456-102-806	RMT SYNC-SRDFS CMPPEER NON-SATA 0-14 TB	$4,380.00	30.5%	$3,044.10	$788.40	N/A	N/A	N/A	N/A	$788.40	D1	SYM SOFTWARE
456-102-807	RMT SYNC-SRDFS CMPPEER NON-SATA 15-25 TB	$4,120.00	30.5%	$2,863.40	$741.60	N/A	N/A	N/A	N/A	$741.60	D1	SYM SOFTWARE
456-102-808	RMT SYNC-SRDFS CMPPEER NON-SATA 26-40 TB	$3,630.00	30.5%	$2,522.85	$653.40	N/A	N/A	N/A	N/A	$653.40	D1	SYM SOFTWARE
456-102-809	RMT SYNC-SRDFS CMPPEER NON-SATA 41-60 TB	$3,240.00	30.5%	$2,251.80	$583.20	N/A	N/A	N/A	N/A	$583.20	D1	SYM SOFTWARE
456-102-810	RMT SYNC-SRDFS CMPPEER NON-SATA 61-100TB	$2,890.00	30.5%	$2,008.55	$520.20	N/A	N/A	N/A	N/A	$520.20	D1	SYM SOFTWARE
456-102-811	RMT SYNC-SRDFS CMPPEER NON-SATA 101-150T	$2,560.00	30.5%	$1,779.20	$460.80	N/A	N/A	N/A	N/A	$460.80	D1	SYM SOFTWARE
456-102-812	RMT SYNC-SRDFS CMPPEER NON-SATA 151-250T	$2,200.00	30.5%	$1,529.00	$396.00	N/A	N/A	N/A	N/A	$396.00	D1	SYM SOFTWARE
456-102-813	RMT SYNC-SRDFS CMPPEER NON-SATA 251-400T	$1,880.00	30.5%	$1,306.60	$338.40	N/A	N/A	N/A	N/A	$338.40	D1	SYM SOFTWARE
456-102-814	RMT SYNC-SRDFS CMPPEER NON-SATA 401-600T	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE
456-102-815	RMT SYNC-SRDFS CMPPEER NON-SATA 601-1000	$1,390.00	30.5%	$966.05	$250.20	N/A	N/A	N/A	N/A	$250.20	D1	SYM SOFTWARE
456-102-816	RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ TB	$1,190.00	30.5%	$827.05	$214.20	N/A	N/A	N/A	N/A	$214.20	D1	SYM SOFTWARE
456-102-817	RMT SYNC-SRDFS CMPPEER SATA 0-14 TB	$2,190.00	30.5%	$1,522.05	$394.20	N/A	N/A	N/A	N/A	$394.20	D1	SYM SOFTWARE
456-102-818	RMT SYNC-SRDFS CMPPEER SATA 15-25 TB	$2,060.00	30.5%	$1,431.70	$370.80	N/A	N/A	N/A	N/A	$370.80	D1	SYM SOFTWARE
456-102-819	RMT SYNC-SRDFS CMPPEER SATA 26-40 TB	$1,810.00	30.5%	$1,257.95	$325.80	N/A	N/A	N/A	N/A	$325.80	D1	SYM SOFTWARE
456-102-820	RMT SYNC-SRDFS CMPPEER SATA 41-60 TB	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE
456-102-821	RMT SYNC-SRDFS CMPPEER SATA 61-100 TB	$1,450.00	30.5%	$1,007.75	$261.00	N/A	N/A	N/A	N/A	$261.00	D1	SYM SOFTWARE
456-102-822	RMT SYNC-SRDFS CMPPEER SATA 101-150 TB	$1,280.00	30.5%	$889.60	$230.40	N/A	N/A	N/A	N/A	$230.40	D1	SYM SOFTWARE
456-102-823	RMT SYNC-SRDFS CMPPEER SATA 151-250 TB	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
456-102-824	RMT SYNC-SRDFS CMPPEER SATA 251-400 TB	$940.00	30.5%	$653.30	$169.20	N/A	N/A	N/A	N/A	$169.20	D1	SYM SOFTWARE
456-102-825	RMT SYNC-SRDFS CMPPEER SATA 401-600 TB	$810.00	30.5%	$562.95	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
456-102-826	RMT SYNC-SRDFS CMPPEER SATA 601-1000 TB	$690.00	30.5%	$479.55	$124.20	N/A	N/A	N/A	N/A	$124.20	D1	SYM SOFTWARE
456-102-827	RMT SYNC-SRDFS CMPPEER SATA 1001+ TB	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	SYM SOFTWARE
456-102-828	RMT SYNC-SATA-OPTOUT-TR-SRDFS CMPPEER	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-830	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 0-14TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-831	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 15-25T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-832	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 26-40T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-833	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 41-60T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-834	RMT SYNC-ADD-SRDFSCMPPEER NONSATA61-100T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-835	RMT SYNC-ADD-SRDFSCMPPEER NOSATA101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-836	RMT SYNC-ADD-SRDFSCMPPEER NOSATA151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-837	RMT SYNC-ADD-SRDFSCMPPEER NOSATA251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-838	RMT SYNC-ADD-SRDFSCMPPEER NOSATA401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-839	RMT SYNC-ADD-SRDFSCMPPEER NOSATA601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-840	RMT SYNC-ADD-SRDFSCMPPEER NONSATA1001+TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-841	RMT SYNC-ADD-SRDFS CMPPEER SATA 0-14 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-842	RMT SYNC-ADD-SRDFS CMPPEER SATA 15-25 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-843	RMT SYNC-ADD-SRDFS CMPPEER SATA 26-40 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-844	RMT SYNC-ADD-SRDFS CMPPEER SATA 41-60 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-845	RMT SYNC-ADD-SRDFS CMPPEER SATA 61-100TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-846	RMT SYNC-ADD-SRDFS CMPPEER SATA 101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-847	RMT SYNC-ADD-SRDFS CMPPEER SATA 151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-848	RMT SYNC-ADD-SRDFS CMPPEER SATA 251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-849	RMT SYNC-ADD-SRDFS CMPPEER SATA 401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-850	RMT SYNC-ADD-SRDFS CMPPEER SATA 601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-851	RMT SYNC-ADD-SRDFS CMPPEER SATA1001+ TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-852	RMT SYNC-ADD-OPT OUT-SRDFSCMPPEERSATA-TR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-854	RMT ASYNC-SRDFA CMPEXT REG 0-14 TB	$4,395.00	30.5%	$3,054.53	$791.10	N/A	N/A	N/A	N/A	$791.10	D1	SYM SOFTWARE
456-102-855	RMT ASYNC-SRDFA CMPEXT REG 15-25 TB	$3,647.00	30.5%	$2,534.67	$656.46	N/A	N/A	N/A	N/A	$656.46	D1	SYM SOFTWARE
456-102-856	RMT ASYNC-SRDFA CMPEXT REG 26-40 TB	$3,660.00	30.5%	$2,543.70	$658.80	N/A	N/A	N/A	N/A	$658.80	D1	SYM SOFTWARE
456-102-857	RMT ASYNC-SRDFA CMPEXT REG 41-60 TB	$2,990.00	30.5%	$2,078.05	$538.20	N/A	N/A	N/A	N/A	$538.20	D1	SYM SOFTWARE
456-102-858	RMT ASYNC-SRDFA CMPEXT REG 61-100 TB	$2,595.00	30.5%	$1,803.53	$467.10	N/A	N/A	N/A	N/A	$467.10	D1	SYM SOFTWARE
456-102-859	RMT ASYNC-SRDFA CMPEXT REG 101-150 TB	$2,205.00	30.5%	$1,532.48	$396.90	N/A	N/A	N/A	N/A	$396.90	D1	SYM SOFTWARE
456-102-860	RMT ASYNC-SRDFA CMPEXT REG 151-250 TB	$2,090.00	30.5%	$1,452.55	$376.20	N/A	N/A	N/A	N/A	$376.20	D1	SYM SOFTWARE
456-102-861	RMT ASYNC-SRDFA CMPEXT REG 251-400 TB	$1,915.00	30.5%	$1,330.93	$344.70	N/A	N/A	N/A	N/A	$344.70	D1	SYM SOFTWARE
456-102-862	RMT ASYNC-SRDFA CMPEXT REG 401-600 TB	$1,715.00	30.5%	$1,191.93	$308.70	N/A	N/A	N/A	N/A	$308.70	D1	SYM SOFTWARE
456-102-863	RMT ASYNC-SRDFA CMPEXT REG 601-1000TB	$1,505.00	30.5%	$1,045.98	$270.90	N/A	N/A	N/A	N/A	$270.90	D1	SYM SOFTWARE
456-102-864	RMT ASYNC-SRDFA CMPEXT REG 1001+ TB	$975.00	30.5%	$677.63	$175.50	N/A	N/A	N/A	N/A	$175.50	D1	SYM SOFTWARE
456-102-865	RMT ASYNC-SRDFA CMPEXT NON-SATA 0-14 TB	$4,380.00	30.5%	$3,044.10	$788.40	N/A	N/A	N/A	N/A	$788.40	D1	SYM SOFTWARE
456-102-866	RMT ASYNC-SRDFA CMPEXT NON-SATA 15-25 TB	$4,120.00	30.5%	$2,863.40	$741.60	N/A	N/A	N/A	N/A	$741.60	D1	SYM SOFTWARE
456-102-867	RMT ASYNC-SRDFA CMPEXT NON-SATA 26-40 TB	$3,630.00	30.5%	$2,522.85	$653.40	N/A	N/A	N/A	N/A	$653.40	D1	SYM SOFTWARE
456-102-868	RMT ASYNC-SRDFA CMPEXT NON-SATA 41-60 TB	$3,240.00	30.5%	$2,251.80	$583.20	N/A	N/A	N/A	N/A	$583.20	D1	SYM SOFTWARE
456-102-869	RMT ASYNC-SRDFA CMPEXT NON-SATA 61-100TB	$2,890.00	30.5%	$2,008.55	$520.20	N/A	N/A	N/A	N/A	$520.20	D1	SYM SOFTWARE
456-102-870	RMT ASYNC-SRDFA CMPEXT NON-SATA 101-150T	$2,560.00	30.5%	$1,779.20	$460.80	N/A	N/A	N/A	N/A	$460.80	D1	SYM SOFTWARE
456-102-871	RMT ASYNC-SRDFA CMPEXT NON-SATA 151-250T	$2,200.00	30.5%	$1,529.00	$396.00	N/A	N/A	N/A	N/A	$396.00	D1	SYM SOFTWARE
456-102-872	RMT ASYNC-SRDFA CMPEXT NON-SATA 251-400T	$1,880.00	30.5%	$1,306.60	$338.40	N/A	N/A	N/A	N/A	$338.40	D1	SYM SOFTWARE
456-102-873	RMT ASYNC-SRDFA CMPEXT NON-SATA 401-600T	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE
456-102-874	RMT ASYNC-SRDFA CMPEXT NON-SATA 601-1000	$1,390.00	30.5%	$966.05	$250.20	N/A	N/A	N/A	N/A	$250.20	D1	SYM SOFTWARE
456-102-875	RMT ASYNC-SRDFA CMPEXT NON-SATA 1001+ TB	$1,190.00	30.5%	$827.05	$214.20	N/A	N/A	N/A	N/A	$214.20	D1	SYM SOFTWARE
456-102-876	RMT ASYNC-SRDFA CMPEXT SATA 0-14 TB	$2,190.00	30.5%	$1,522.05	$394.20	N/A	N/A	N/A	N/A	$394.20	D1	SYM SOFTWARE
456-102-877	RMT ASYNC-SRDFA CMPEXT SATA 15-25 TB	$2,060.00	30.5%	$1,431.70	$370.80	N/A	N/A	N/A	N/A	$370.80	D1	SYM SOFTWARE
456-102-878	RMT ASYNC-SRDFA CMPEXT SATA 26-40 TB	$1,810.00	30.5%	$1,257.95	$325.80	N/A	N/A	N/A	N/A	$325.80	D1	SYM SOFTWARE
456-102-879	RMT ASYNC-SRDFA CMPEXT SATA 41-60 TB	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE
456-102-880	RMT ASYNC-SRDFA CMPEXT SATA 61-100 TB	$1,450.00	30.5%	$1,007.75	$261.00	N/A	N/A	N/A	N/A	$261.00	D1	SYM SOFTWARE
456-102-881	RMT ASYNC-SRDFA CMPEXT SATA 101-150 TB	$1,280.00	30.5%	$889.60	$230.40	N/A	N/A	N/A	N/A	$230.40	D1	SYM SOFTWARE
456-102-882	RMT ASYNC-SRDFA CMPEXT SATA 151-250 TB	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
456-102-883	RMT ASYNC-SRDFA CMPEXT SATA 251-400 TB	$940.00	30.5%	$653.30	$169.20	N/A	N/A	N/A	N/A	$169.20	D1	SYM SOFTWARE
456-102-884	RMT ASYNC-SRDFA CMPEXT SATA 401-600 TB	$810.00	30.5%	$562.95	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
456-102-885	RMT ASYNC-SRDFA CMPEXT SATA 601-1000 TB	$690.00	30.5%	$479.55	$124.20	N/A	N/A	N/A	N/A	$124.20	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-102-886	RMT ASYNC-SRDFA CMPEXT SATA 1001+ TB	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	SYM SOFTWARE
456-102-887	RMT ASYNC-SATA-OPTOUT-TR-SRDFA CMPEXT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-889	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 0-14TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-890	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 15-25T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-891	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 26-40T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-892	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 41-60T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-893	RMT ASYNC-ADD-SRDFACMPEXT NONSATA61-100T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-894	RMT ASYNC-ADD-SRDFACMPEXT NOSATA101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-895	RMT ASYNC-ADD-SRDFACMPEXT NOSATA151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-896	RMT ASYNC-ADD-SRDFACMPEXT NOSATA251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-897	RMT ASYNC-ADD-SRDFACMPEXT NOSATA401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-898	RMT ASYNC-ADD-SRDFACMPEXT NOSATA601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-899	RMT ASYNC-ADD-SRDFACMPEXT NONSATA1001+TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-900	RMT ASYNC-ADD-SRDFA CMPEXT SATA 0-14 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-901	RMT ASYNC-ADD-SRDFA CMPEXT SATA 15-25 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-902	RMT ASYNC-ADD-SRDFA CMPEXT SATA 26-40 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-903	RMT ASYNC-ADD-SRDFA CMPEXT SATA 41-60 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-904	RMT ASYNC-ADD-SRDFA CMPEXT SATA 61-100TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-905	RMT ASYNC-ADD-SRDFA CMPEXT SATA 101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-906	RMT ASYNC-ADD-SRDFA CMPEXT SATA 151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-907	RMT ASYNC-ADD-SRDFA CMPEXT SATA 251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-908	RMT ASYNC-ADD-SRDFA CMPEXT SATA 401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-909	RMT ASYNC-ADD-SRDFA CMPEXT SATA 601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-910	RMT ASYNC-ADD-SRDFA CMPEXT SATA1001+ TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-911	RMT ASYNC-ADD-SATAOPT OUT-TR-SRDFACMPEXT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-913	SRDF-STAR REGISTERED 0-14TB (TR00100)	$1,425.00	30.5%	$990.38	$256.50	N/A	N/A	N/A	N/A	$256.50	D1	SYM SOFTWARE
456-102-914	SRDF-STAR REGISTERED 15-25TB (TR00200)	$1,155.00	30.5%	$802.73	$207.90	N/A	N/A	N/A	N/A	$207.90	D1	SYM SOFTWARE
456-102-915	SRDF-STAR REGISTERED 26-40TB (TR00300)	$1,203.00	30.5%	$836.09	$216.54	N/A	N/A	N/A	N/A	$216.54	D1	SYM SOFTWARE
456-102-916	SRDF-STAR REGISTERED 41-60TB (TR00400)	$1,073.00	30.5%	$745.74	$193.14	N/A	N/A	N/A	N/A	$193.14	D1	SYM SOFTWARE
456-102-917	SRDF-STAR REGISTERED 61-100TB (TR00500)	$917.00	30.5%	$637.32	$165.06	N/A	N/A	N/A	N/A	$165.06	D1	SYM SOFTWARE
456-102-918	SRDF-STAR REGISTERED 101-150TB (TR00600)	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
456-102-919	SRDF-STAR REGISTERED 151-250TB (TR00700)	$749.00	30.5%	$520.56	$134.82	N/A	N/A	N/A	N/A	$134.82	D1	SYM SOFTWARE
456-102-920	SRDF-STAR REGISTERED 251-400TB (TR00800)	$668.00	30.5%	$464.26	$120.24	N/A	N/A	N/A	N/A	$120.24	D1	SYM SOFTWARE
456-102-921	SRDF-STAR REGISTERED 401-600TB (TR00900)	$555.00	30.5%	$385.73	$99.90	N/A	N/A	N/A	N/A	$99.90	D1	SYM SOFTWARE
456-102-922	SRDF-STAR REGISTER 601-1000TB (TR01000)	$449.00	30.5%	$312.06	$80.82	N/A	N/A	N/A	N/A	$80.82	D1	SYM SOFTWARE
456-102-923	SRDF-STAR REGISTERED 1001+ (TR01100)	$285.00	30.5%	$198.08	$51.30	N/A	N/A	N/A	N/A	$51.30	D1	SYM SOFTWARE
456-102-924	SRDF-STAR NON-SATA 0-14TB (TCF0100)	$3,460.00	30.5%	$2,404.70	$622.80	N/A	N/A	N/A	N/A	$622.80	D1	SYM SOFTWARE
456-102-925	SRDF-STAR NON-SATA 15-25TB (TCF0200)	$3,250.00	30.5%	$2,258.75	$585.00	N/A	N/A	N/A	N/A	$585.00	D1	SYM SOFTWARE
456-102-926	SRDF-STAR NON-SATA 26-40TB (TCF0300)	$2,865.00	30.5%	$1,991.18	$515.70	N/A	N/A	N/A	N/A	$515.70	D1	SYM SOFTWARE
456-102-927	SRDF-STAR NON-SATA 41-60TB (TCF0400)	$2,560.00	30.5%	$1,779.20	$460.80	N/A	N/A	N/A	N/A	$460.80	D1	SYM SOFTWARE
456-102-928	SRDF-STAR NON-SATA 61-100TB (TCF0500)	$2,275.00	30.5%	$1,581.13	$409.50	N/A	N/A	N/A	N/A	$409.50	D1	SYM SOFTWARE
456-102-929	SRDF-STAR NON-SATA 101-150TB (TCF0600)	$2,020.00	30.5%	$1,403.90	$363.60	N/A	N/A	N/A	N/A	$363.60	D1	SYM SOFTWARE
456-102-930	SRDF-STAR NON-SATA 151-250TB (TCF0700)	$1,740.00	30.5%	$1,209.30	$313.20	N/A	N/A	N/A	N/A	$313.20	D1	SYM SOFTWARE
456-102-931	SRDF-STAR NON-SATA 251-400TB (TCF0800)	$1,490.00	30.5%	$1,035.55	$268.20	N/A	N/A	N/A	N/A	$268.20	D1	SYM SOFTWARE
456-102-932	SRDF-STAR NON-SATA 401-600TB (TCF0900)	$1,280.00	30.5%	$889.60	$230.40	N/A	N/A	N/A	N/A	$230.40	D1	SYM SOFTWARE
456-102-933	SRDF-STAR NON-SATA 601-1000TB (TCF1000)	$1,095.00	30.5%	$761.03	$197.10	N/A	N/A	N/A	N/A	$197.10	D1	SYM SOFTWARE
456-102-934	SRDF-STAR NON-SATA 1001+ (TCF1100)	$935.00	30.5%	$649.83	$168.30	N/A	N/A	N/A	N/A	$168.30	D1	SYM SOFTWARE
456-102-935	SRDF-STAR SATA 0-14TB (TCS0100)	$1,725.00	30.5%	$1,198.88	$310.50	N/A	N/A	N/A	N/A	$310.50	D1	SYM SOFTWARE
456-102-936	SRDF-STAR SATA 15-25TB (TCS0200)	$1,630.00	30.5%	$1,132.85	$293.40	N/A	N/A	N/A	N/A	$293.40	D1	SYM SOFTWARE
456-102-937	SRDF-STAR SATA 26-40TB (TCS0300)	$1,435.00	30.5%	$997.33	$258.30	N/A	N/A	N/A	N/A	$258.30	D1	SYM SOFTWARE
456-102-938	SRDF-STAR SATA 41-60TB (TCS0400)	$1,280.00	30.5%	$889.60	$230.40	N/A	N/A	N/A	N/A	$230.40	D1	SYM SOFTWARE
456-102-939	SRDF-STAR SATA 61-100TB (TCS0500)	$1,145.00	30.5%	$795.78	$206.10	N/A	N/A	N/A	N/A	$206.10	D1	SYM SOFTWARE
456-102-940	SRDF-STAR SATA 101-150TB (TCS0600)	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
456-102-941	SRDF-STAR SATA 151-250TB (TCS0700)	$870.00	30.5%	$604.65	$156.60	N/A	N/A	N/A	N/A	$156.60	D1	SYM SOFTWARE
456-102-942	SRDF-STAR SATA 251-400TB (TCS0800)	$740.00	30.5%	$514.30	$133.20	N/A	N/A	N/A	N/A	$133.20	D1	SYM SOFTWARE
456-102-943	SRDF-STAR SATA 401-600TB (TCS0900)	$635.00	30.5%	$441.33	$114.30	N/A	N/A	N/A	N/A	$114.30	D1	SYM SOFTWARE
456-102-944	SRDF-STAR SATA 601-1000TB (TCS1000)	$545.00	30.5%	$378.78	$98.10	N/A	N/A	N/A	N/A	$98.10	D1	SYM SOFTWARE
456-102-945	SRDF-STAR SATA 1001+ (TCS1100)	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
456-102-946	SRDF-STAR ADD SATA OPT OUT TR (TN00000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-948	LOCL REP-TFCLONE CNFLASH REG 0-14 TB	$4,425.00	30.5%	$3,075.38	$796.50	N/A	N/A	N/A	N/A	$796.50	D1	SYM SOFTWARE
456-102-949	LOCL REP-TFCLONE CNFLASH REG 15-25 TB	$3,850.00	30.5%	$2,675.75	$693.00	N/A	N/A	N/A	N/A	$693.00	D1	SYM SOFTWARE
456-102-950	LOCL REP-TFCLONE CNFLASH REG 26-40 TB	$3,350.00	30.5%	$2,328.25	$603.00	N/A	N/A	N/A	N/A	$603.00	D1	SYM SOFTWARE
456-102-951	LOCL REP-TFCLONE CNFLASH REG 41-60 TB	$2,730.00	30.5%	$1,897.35	$491.40	N/A	N/A	N/A	N/A	$491.40	D1	SYM SOFTWARE
456-102-952	LOCL REP-TFCLONE CNFLASH REG 61-100 TB	$2,290.00	30.5%	$1,591.55	$412.20	N/A	N/A	N/A	N/A	$412.20	D1	SYM SOFTWARE
456-102-953	LOCL REP-TFCLONE CNFLASH REG 101-150 TB	$2,135.00	30.5%	$1,483.83	$384.30	N/A	N/A	N/A	N/A	$384.30	D1	SYM SOFTWARE
456-102-954	LOCL REP-TFCLONE CNFLASH REG 151-250 TB	$1,985.00	30.5%	$1,379.58	$357.30	N/A	N/A	N/A	N/A	$357.30	D1	SYM SOFTWARE
456-102-955	LOCL REP-TFCLONE CNFLASH REG 251-400 TB	$1,840.00	30.5%	$1,278.80	$331.20	N/A	N/A	N/A	N/A	$331.20	D1	SYM SOFTWARE
456-102-956	TF-LOCL REP-TFCLONE CNFLASH REG 401-600	$1,675.00	30.5%	$1,164.13	$301.50	N/A	N/A	N/A	N/A	$301.50	D1	SYM SOFTWARE
456-102-957	LOCL REP-TFCLONE CNFLASH REG 601-1000TB	$1,560.00	30.5%	$1,084.20	$280.80	N/A	N/A	N/A	N/A	$280.80	D1	SYM SOFTWARE
456-102-958	LOCL REP-TFCLONE CNFLASH REG 1001+ TB	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
456-102-959	LOCL REP-TFCLN CNFLASH NON-SATA 0-14 TB	$2,540.00	30.5%	$1,765.30	$457.20	N/A	N/A	N/A	N/A	$457.20	D1	SYM SOFTWARE
456-102-960	LOCL REP-TFCLN CNFLASH NON-SATA 15-25 TB	$2,385.00	30.5%	$1,657.58	$429.30	N/A	N/A	N/A	N/A	$429.30	D1	SYM SOFTWARE
456-102-961	LOCL REP-TFCLN CNFLASH NON-SATA 26-40 TB	$2,100.00	30.5%	$1,459.50	$378.00	N/A	N/A	N/A	N/A	$378.00	D1	SYM SOFTWARE
456-102-962	LOCL REP-TFCLN CNFLASH NON-SATA 41-60 TB	$1,955.00	30.5%	$1,358.73	$351.90	N/A	N/A	N/A	N/A	$351.90	D1	SYM SOFTWARE
456-102-963	LOCL REP-TFCLN CNFLASH NON-SATA 61-100TB	$1,880.00	30.5%	$1,306.60	$338.40	N/A	N/A	N/A	N/A	$338.40	D1	SYM SOFTWARE
456-102-964	LOCL REP-TFCLN CNFLASH NON-SATA 101-150T	$1,690.00	30.5%	$1,174.55	$304.20	N/A	N/A	N/A	N/A	$304.20	D1	SYM SOFTWARE
456-102-965	LOCL REP-TFCLN CNFLASH NON-SATA 151-250T	$1,500.00	30.5%	$1,042.50	$270.00	N/A	N/A	N/A	N/A	$270.00	D1	SYM SOFTWARE
456-102-966	LOCL REP-TFCLN CNFLASH NON-SATA 251-400T	$1,300.00	30.5%	$903.50	$234.00	N/A	N/A	N/A	N/A	$234.00	D1	SYM SOFTWARE
456-102-967	LOCL REP-TFCLN CNFLASH NON-SATA 401-600T	$1,135.00	30.5%	$788.83	$204.30	N/A	N/A	N/A	N/A	$204.30	D1	SYM SOFTWARE
456-102-968	LOCL REP-TFCLN CNFLASH NON-SATA 601-1000	$985.00	30.5%	$684.58	$177.30	N/A	N/A	N/A	N/A	$177.30	D1	SYM SOFTWARE
456-102-969	LOCL REP-TFCLN CNFLASH NON-SATA 1001+ TB	$860.00	30.5%	$597.70	$154.80	N/A	N/A	N/A	N/A	$154.80	D1	SYM SOFTWARE
456-102-970	LOCL REP-TFCLONE CNFLASH SATA 0-14 TB	$1,270.00	30.5%	$882.65	$228.60	N/A	N/A	N/A	N/A	$228.60	D1	SYM SOFTWARE
456-102-971	LOCL REP-TFCLONE CNFLASH SATA 15-25 TB	$1,185.00	30.5%	$823.58	$213.30	N/A	N/A	N/A	N/A	$213.30	D1	SYM SOFTWARE
456-102-972	LOCL REP-TFCLONE CNFLASH SATA 26-40 TB	$1,050.00	30.5%	$729.75	$189.00	N/A	N/A	N/A	N/A	$189.00	D1	SYM SOFTWARE
456-102-973	LOCL REP-TFCLONE CNFLASH SATA 41-60 TB	$975.00	30.5%	$677.63	$175.50	N/A	N/A	N/A	N/A	$175.50	D1	SYM SOFTWARE
456-102-974	LOCL REP-TFCLONE CNFLASH SATA 61-100 TB	$935.00	30.5%	$649.83	$168.30	N/A	N/A	N/A	N/A	$168.30	D1	SYM SOFTWARE
456-102-975	LOCL REP-TFCLONE CNFLASH SATA 101-150 TB	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
456-102-976	LOCL REP-TFCLONE CNFLASH SATA 151-250 TB	$745.00	30.5%	$517.78	$134.10	N/A	N/A	N/A	N/A	$134.10	D1	SYM SOFTWARE
456-102-977	LOCL REP-TFCLONE CNFLASH SATA 251-400 TB	$650.00	30.5%	$451.75	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	SYM SOFTWARE
456-102-978	LOCL REP-TFCLONE CNFLASH SATA 401-600 TB	$565.00	30.5%	$392.68	$101.70	N/A	N/A	N/A	N/A	$101.70	D1	SYM SOFTWARE
456-102-979	LOCL REP-TFCLN CNFLASH SATA 601-1000 TB	$495.00	30.5%	$344.03	$89.10	N/A	N/A	N/A	N/A	$89.10	D1	SYM SOFTWARE
456-102-980	LOCL REP-TFCLONE CNFLASH SATA 1001+ TB	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	SYM SOFTWARE
456-102-981	LOCL REP-SATA-OPTOUT-TR-TFCLONE CNFLASH	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-102-983	LOCL REP-ADD-TFCLNCNFLASH NONSATA 0-14TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-984	LOCL REP-ADD-TFCLNCNFLASH NONSATA 15-25T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-985	LOCL REP-ADD-TFCLNCNFLASH NONSATA 26-40T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-986	LOCL REP-ADD-TFCLNCNFLASH NONSATA 41-60T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-987	LOCL REP-ADD-TFCLNCNFLASH NONSATA61-100T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-988	LOCL REP-ADD-TFCLNCNFLASH NOSATA101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-989	LOCL REP-ADD-TFCLNCNFLASH NOSATA151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-990	LOCL REP-ADD-TFCLNCNFLASH NOSATA251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-991	LOCL REP-ADD-TFCLNCNFLASH NOSATA401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-992	LOCL REP-ADD-TFCLNCNFLASH NOSATA601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-993	LOCL REP-ADD-TFCLNCNFLASH NONSATA1001+TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-994	LOCL REP-ADD-TFCLN CNFLASH SATA 0-14 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-995	LOCL REP-ADD-TFCLN CNFLASH SATA 15-25 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-996	LOCL REP-ADD-TFCLN CNFLASH SATA 26-40 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-997	LOCL REP-ADD-TFCLN CNFLASH SATA 41-60 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-998	LOCL REP-ADD-TFCLN CNFLASH SATA 61-100TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-102-999	LOCL REP-ADD-TFCLN CNFLASH SATA 101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-001	LOCL REP-ADD-TFCLN CNFLASH SATA 151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-002	LOCL REP-ADD-TFCLN CNFLASH SATA 251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-003	LOCL REP-ADD-TFCLN CNFLASH SATA 401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-004	LOCL REP-ADD-TFCLN CNFLASH SATA 601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-005	LOCL REP-ADD-TFCLN CNFLASH SATA1001+ TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-006	LOCL REP-ADD-SATA-OPTOUT-TR-TFCLNCNFLASH	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-008	TF-SNAP REGISTERED 0-14TB (TR00100)	$4,425.00	30.5%	$3,075.38	$796.50	N/A	N/A	N/A	N/A	$796.50	D1	SYM SOFTWARE
456-103-009	TF-SNAP REGISTERED 15-25TB (TR00200)	$3,850.00	30.5%	$2,675.75	$693.00	N/A	N/A	N/A	N/A	$693.00	D1	SYM SOFTWARE
456-103-010	TF-SNAP REGISTERED 26-40TB (TR00300)	$3,350.00	30.5%	$2,328.25	$603.00	N/A	N/A	N/A	N/A	$603.00	D1	SYM SOFTWARE
456-103-011	TF-SNAP REGISTERED 41-60TB (TR00400)	$2,730.00	30.5%	$1,897.35	$491.40	N/A	N/A	N/A	N/A	$491.40	D1	SYM SOFTWARE
456-103-012	TF-SNAP REGISTERED 61-100TB (TR00500)	$2,290.00	30.5%	$1,591.55	$412.20	N/A	N/A	N/A	N/A	$412.20	D1	SYM SOFTWARE
456-103-013	TF-SNAP REGISTERED 101-150TB (TR00600)	$2,135.00	30.5%	$1,483.83	$384.30	N/A	N/A	N/A	N/A	$384.30	D1	SYM SOFTWARE
456-103-014	TF-SNAP REGISTERED 151-250TB (TR00700)	$1,985.00	30.5%	$1,379.58	$357.30	N/A	N/A	N/A	N/A	$357.30	D1	SYM SOFTWARE
456-103-015	TF-SNAP REGISTERED 251-400TB (TR00800)	$1,840.00	30.5%	$1,278.80	$331.20	N/A	N/A	N/A	N/A	$331.20	D1	SYM SOFTWARE
456-103-016	TF-SNAP REGISTERED 401-600TB (TR00900)	$1,675.00	30.5%	$1,164.13	$301.50	N/A	N/A	N/A	N/A	$301.50	D1	SYM SOFTWARE
456-103-017	TF-SNAP REGISTERED 601-1000TB (TR01000)	$1,560.00	30.5%	$1,084.20	$280.80	N/A	N/A	N/A	N/A	$280.80	D1	SYM SOFTWARE
456-103-018	TF-SNAP REGISTERED 1001+ (TR01100)	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
456-103-019	TF-SNAP NON-SATA 0-14TB (TCF0100)	$2,420.00	30.5%	$1,681.90	$435.60	N/A	N/A	N/A	N/A	$435.60	D1	SYM SOFTWARE
456-103-020	TF-SNAP NON-SATA 15-25TB (TCF0200)	$2,270.00	30.5%	$1,577.65	$408.60	N/A	N/A	N/A	N/A	$408.60	D1	SYM SOFTWARE
456-103-021	TF-SNAP NON-SATA 26-40TB (TCF0300)	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D1	SYM SOFTWARE
456-103-022	TF-SNAP NON-SATA 41-60TB (TCF0400)	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
456-103-023	TF-SNAP NON-SATA 61-100TB (TCF0500)	$1,790.00	30.5%	$1,244.05	$322.20	N/A	N/A	N/A	N/A	$322.20	D1	SYM SOFTWARE
456-103-024	TF-SNAP NON-SATA 101-150TB (TCF0600)	$1,610.00	30.5%	$1,118.95	$289.80	N/A	N/A	N/A	N/A	$289.80	D1	SYM SOFTWARE
456-103-025	TF-SNAP NON-SATA 151-250TB (TCF0700)	$1,430.00	30.5%	$993.85	$257.40	N/A	N/A	N/A	N/A	$257.40	D1	SYM SOFTWARE
456-103-026	TF-SNAP NON-SATA 251-400TB (TCF0800)	$1,240.00	30.5%	$861.80	$223.20	N/A	N/A	N/A	N/A	$223.20	D1	SYM SOFTWARE
456-103-027	TF-SNAP NON-SATA 401-600TB (TCF0900)	$1,080.00	30.5%	$750.60	$194.40	N/A	N/A	N/A	N/A	$194.40	D1	SYM SOFTWARE
456-103-028	TF-SNAP NON-SATA 601-1000TB (TCF1000)	$940.00	30.5%	$653.30	$169.20	N/A	N/A	N/A	N/A	$169.20	D1	SYM SOFTWARE
456-103-029	TF-SNAP NON-SATA 1001+ (TCF1100)	$820.00	30.5%	$569.90	$147.60	N/A	N/A	N/A	N/A	$147.60	D1	SYM SOFTWARE
456-103-030	TF-SNAP SATA 0-14TB (TCS0100)	$1,210.00	30.5%	$840.95	$217.80	N/A	N/A	N/A	N/A	$217.80	D1	SYM SOFTWARE
456-103-031	TF-SNAP SATA 15-25TB (TCS0200)	$1,130.00	30.5%	$785.35	$203.40	N/A	N/A	N/A	N/A	$203.40	D1	SYM SOFTWARE
456-103-032	TF-SNAP SATA 26-40TB (TCS0300)	$1,000.00	30.5%	$695.00	$180.00	N/A	N/A	N/A	N/A	$180.00	D1	SYM SOFTWARE
456-103-033	TF-SNAP SATA 41-60TB (TCS0400)	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	SYM SOFTWARE
456-103-034	TF-SNAP SATA 61-100TB (TCS0500)	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	SYM SOFTWARE
456-103-035	TF-SNAP SATA 101-150TB (TCS0600)	$810.00	30.5%	$562.95	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
456-103-036	TF-SNAP SATA 151-250TB (TCS0700)	$710.00	30.5%	$493.45	$127.80	N/A	N/A	N/A	N/A	$127.80	D1	SYM SOFTWARE
456-103-037	TF-SNAP SATA 251-400TB (TCS0800)	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	SYM SOFTWARE
456-103-038	TF-SNAP SATA 401-600TB (TCS0900)	$540.00	30.5%	$375.30	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
456-103-039	TF-SNAP SATA 601-1000TB (TCS1000)	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
456-103-040	TF-SNAP SATA 1001+ (TCS1100)	$410.00	30.5%	$284.95	$73.80	N/A	N/A	N/A	N/A	$73.80	D1	SYM SOFTWARE
456-103-041	TF-SNAP SATA OPT OUT TIER (TN00000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-043	TF-SNAP ADD NON-SATA 0-14TB (TCF0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-044	TF-SNAP ADD NON-SATA 15-25TB (TCF0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-045	TF-SNAP ADD NON-SATA 26-40TB (TCF0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-046	TF-SNAP ADD NON-SATA 41-60TB (TCF0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-047	TF-SNAP ADD NON-SATA 61-100TB (TCF0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-048	TF-SNAP ADD NON-SATA 101-150TB (TCF0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-049	TF-SNAP ADD NON-SATA 151-250TB (TCF0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-050	TF-SNAP ADD NON-SATA 251-400TB (TCF0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-051	TF-SNAP ADD NON-SATA 401-600TB (TCF0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-052	TF-SNAP ADD NO-SATA 601-1000TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-053	TF-SNAP ADD NON-SATA 1001+ (TCF1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-054	TF-SNAP ADD SATA 0-14TB (TCS0100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-055	TF-SNAP ADD SATA 15-25TB (TCS0200)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-056	TF-SNAP ADD SATA 26-40TB (TCS0300)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-057	TF-SNAP ADD SATA 41-60TB (TCS0400)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-058	TF-SNAP ADD SATA 61-100TB (TCS0500)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-059	TF-SNAP ADD SATA 101-150TB (TCS0600)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-060	TF-SNAP ADD SATA 151-250TB (TCS0700)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-061	TF-SNAP ADD SATA 251-400TB (TCS0800)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-062	TF-SNAP ADD SATA 401-600TB (TCS0900)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-063	TF-SNAP ADD SATA 601-1000TB (TCS1000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-064	TF-SNAP ADD SATA 1001+ (TCS1100)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-065	TF-SNAP ADD SATA OPT OUT TIER (TN00000)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-103-685	VMAX 10K CC / PROSPHERE PKG 1TB SATA	$1,690.00	40.5%	$1,005.55	$304.20	N/A	N/A	N/A	N/A	$304.20	EN-S	SYM SOFTWARE
456-103-686	VMAX 10K CC / PROSPHERE PKG 1TB NON-SATA	$1,690.00	40.5%	$1,005.55	$304.20	N/A	N/A	N/A	N/A	$304.20	EN-S	SYM SOFTWARE
456-103-756	VMAX 10K FAST VP NON-SATA 1TB	$1,056.00	40.5%	$628.32	$190.08	N/A	N/A	N/A	N/A	$190.08	EN-S	SYM SOFTWARE
456-103-757	VMAX 10K FAST VP SATA 1TB	$528.00	40.5%	$314.16	$95.04	N/A	N/A	N/A	N/A	$95.04	EN-S	SYM SOFTWARE
456-103-764	VMAX10K FAST and SYMM MGMT PROMO TIER	$290,455.00	40.5%	$172,820.73	$52,281.90	N/A	N/A	N/A	N/A	$52,281.90	EN-S	SYM SOFTWARE
456-103-765	VMAX10K FAST and SYMM MGMT PROMO TIER AP	$290,455.00	40.5%	$172,820.73	$52,281.90	N/A	N/A	N/A	N/A	$52,281.90	EN-S	SYM SOFTWARE
456-103-772	VMAX 10K BASE SW SUITE NON-SATA 1TB	$1,484.00	40.5%	$882.98	$267.12	N/A	N/A	N/A	N/A	$267.12	EN-S	SYM SOFTWARE
456-103-773	VMAX 10K BASE SW SUITE SATA 1TB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYM SOFTWARE
456-103-776	VMAX 10K TF SNAP NON-SATA 1TB	$1,000.00	40.5%	$595.00	$180.00	N/A	N/A	N/A	N/A	$180.00	EN-S	SYM SOFTWARE
456-103-777	VMAX 10K TF SNAP SATA FULL 1TB	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYM SOFTWARE
456-103-833	VMAX 10K SRDF-A NON-SATA 1TB	$1,650.00	40.5%	$981.75	$297.00	N/A	N/A	N/A	N/A	$297.00	EN-S	SYM SOFTWARE
456-103-834	VMAX 10K SRDF-A REGISTERED 1TB	$1,905.00	40.5%	$1,133.48	$342.90	N/A	N/A	N/A	N/A	$342.90	EN-S	SYM SOFTWARE
456-103-835	VMAX 10K SRDF-A SATA 1TB	$825.00	40.5%	$490.88	$148.50	N/A	N/A	N/A	N/A	$148.50	EN-S	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-103-836	VMAX 10K SRDF-S NON-SATA 1TB	$1,650.00	40.5%	$981.75	$297.00	N/A	N/A	N/A	N/A	$297.00	EN-S	SYM SOFTWARE
456-103-837	VMAX 10K SRDF-S REGISTERED 1TB	$1,905.00	40.5%	$1,133.48	$342.90	N/A	N/A	N/A	N/A	$342.90	EN-S	SYM SOFTWARE
456-103-838	VMAX 10K SRDF-S SATA 1TB	$825.00	40.5%	$490.88	$148.50	N/A	N/A	N/A	N/A	$148.50	EN-S	SYM SOFTWARE
456-103-963	VMAX 10K SPA 2.2 NON-SATA 1TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYM SOFTWARE
456-103-964	VMAX 10K SPA 2.2 SATA FULL 1TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
456-104-036	VMAX 10K ENGINUITY NON-SATA 1TB	$1,230.00	40.5%	$731.85	$86.10	N/A	N/A	N/A	N/A	$86.10	EN-S	SYM SOFTWARE
456-104-037	VMAX 10K ENGINUITY SATA 1TB	$555.00	40.5%	$330.23	$38.85	N/A	N/A	N/A	N/A	$38.85	EN-S	SYM SOFTWARE
456-104-038	ENGINUITY SATA 0-14TB	$910.00	30.5%	$632.45	$63.70	N/A	N/A	N/A	N/A	$63.70	D1	SYM SOFTWARE
456-104-039	ENGINUITY SATA 15-25TB	$870.00	30.5%	$604.65	$60.90	N/A	N/A	N/A	N/A	$60.90	D1	SYM SOFTWARE
456-104-040	ENGINUITY SATA 26-40TB	$840.00	30.5%	$583.80	$58.80	N/A	N/A	N/A	N/A	$58.80	D1	SYM SOFTWARE
456-104-041	ENGINUITY SATA 41-60TB	$800.00	30.5%	$556.00	$56.00	N/A	N/A	N/A	N/A	$56.00	D1	SYM SOFTWARE
456-104-042	ENGINUITY SATA 61-100TB	$770.00	30.5%	$535.15	$53.90	N/A	N/A	N/A	N/A	$53.90	D1	SYM SOFTWARE
456-104-043	ENGINUITY SATA 101-150TB	$740.00	30.5%	$514.30	$51.80	N/A	N/A	N/A	N/A	$51.80	D1	SYM SOFTWARE
456-104-044	ENGINUITY SATA 151-250TB	$710.00	30.5%	$493.45	$49.70	N/A	N/A	N/A	N/A	$49.70	D1	SYM SOFTWARE
456-104-045	ENGINUITY SATA 251-400TB	$680.00	30.5%	$472.60	$47.60	N/A	N/A	N/A	N/A	$47.60	D1	SYM SOFTWARE
456-104-046	ENGINUITY SATA 401-600TB	$660.00	30.5%	$458.70	$46.20	N/A	N/A	N/A	N/A	$46.20	D1	SYM SOFTWARE
456-104-047	ENGINUITY SATA 601-1000TB	$630.00	30.5%	$437.85	$44.10	N/A	N/A	N/A	N/A	$44.10	D1	SYM SOFTWARE
456-104-048	ENGINUITY SATA 1000TB +	$600.00	30.5%	$417.00	$42.00	N/A	N/A	N/A	N/A	$42.00	D1	SYM SOFTWARE
456-104-049	ENGINUITY NON-SATA 0-14TB	$2,020.00	30.5%	$1,403.90	$141.40	N/A	N/A	N/A	N/A	$141.40	D1	SYM SOFTWARE
456-104-050	ENGINUITY NON-SATA 15-25TB	$1,940.00	30.5%	$1,348.30	$135.80	N/A	N/A	N/A	N/A	$135.80	D1	SYM SOFTWARE
456-104-051	ENGINUITY NON-SATA 26-40TB	$1,860.00	30.5%	$1,292.70	$130.20	N/A	N/A	N/A	N/A	$130.20	D1	SYM SOFTWARE
456-104-052	ENGINUITY NON-SATA 41-60TB	$1,790.00	30.5%	$1,244.05	$125.30	N/A	N/A	N/A	N/A	$125.30	D1	SYM SOFTWARE
456-104-053	ENGINUITY NON-SATA 61-100TB	$1,710.00	30.5%	$1,188.45	$119.70	N/A	N/A	N/A	N/A	$119.70	D1	SYM SOFTWARE
456-104-054	ENGINUITY NON-SATA 101-150TB	$1,650.00	30.5%	$1,146.75	$115.50	N/A	N/A	N/A	N/A	$115.50	D1	SYM SOFTWARE
456-104-055	ENGINUITY NON-SATA 151-250TB	$1,580.00	30.5%	$1,098.10	$110.60	N/A	N/A	N/A	N/A	$110.60	D1	SYM SOFTWARE
456-104-056	ENGINUITY NON-SATA 251-400TB	$1,520.00	30.5%	$1,056.40	$106.40	N/A	N/A	N/A	N/A	$106.40	D1	SYM SOFTWARE
456-104-057	ENGINUITY NON-SATA 401-600TB	$1,460.00	30.5%	$1,014.70	$102.20	N/A	N/A	N/A	N/A	$102.20	D1	SYM SOFTWARE
456-104-058	ENGINUITY NON-SATA 601-1000TB	$1,400.00	30.5%	$973.00	$98.00	N/A	N/A	N/A	N/A	$98.00	D1	SYM SOFTWARE
456-104-059	ENGINUITY NON-SATA 1000TB +	$1,340.00	30.5%	$931.30	$93.80	N/A	N/A	N/A	N/A	$93.80	D1	SYM SOFTWARE
456-104-118	VMAX 10K SRDF-STAR NON-SATA 1TB	$660.00	40.5%	$392.70	$118.80	N/A	N/A	N/A	N/A	$118.80	EN-S	SYM SOFTWARE
456-104-119	VMAX 10K SRDF-STAR SATA 1TB	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYM SOFTWARE
456-104-121	VMAX 10K SRDF-STAR REG 1TB	$840.00	40.5%	$499.80	$151.20	N/A	N/A	N/A	N/A	$151.20	EN-S	SYM SOFTWARE
456-104-180	ATSM NON-SATA FOR REG FAST 0-14TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-181	ATSM NON-SATA FOR REG FAST 15-25TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-182	ATSM NON-SATA FOR REG FAST 26-40TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-183	ATSM NON-SATA FOR REG FAST 41-60TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-184	ATSM NON-SATA FOR REG FAST 61-100TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-185	ATSM NON-SATA FOR REG FAST 101-150TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-186	ATSM NON-SATA FOR REG FAST 151-250TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-187	ATSM NON-SATA FOR REG FAST 251-400TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-188	ATSM NON-SATA FOR REG FAST 401-600TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-189	ATSM NON-SATA FOR REG FAST 601-1000TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-190	ATSM NON-SATA FOR REG FAST 1001+	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-191	ATSM SATA FOR REG FAST 0-14TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-192	ATSM SATA FOR REG FAST 15-25TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-193	ATSM SATA FOR REG FAST 26-40TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-194	ATSM SATA FOR REG FAST 41-60TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-195	ATSM SATA FOR REG FAST 61-100TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-196	ATSM SATA FOR REG FAST 101-150TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-197	ATSM SATA FOR REG FAST 151-250TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-198	ATSM SATA FOR REG FAST 251-400TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-199	ATSM SATA FOR REG FAST 401-600TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-200	ATSM SATA FOR REG FAST 601-1000TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-201	ATSM SATA FOR REG FAST 1001+	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
456-104-349	VMAX 10K BAS SRDF SUITE REG 1TB	$1,905.00	40.5%	$1,133.48	$342.90	N/A	N/A	N/A	N/A	$342.90	EN-S	SYM SOFTWARE
456-104-350	VMAX 10K BAS SRDF SUITE SATA 1TB	$825.00	40.5%	$490.88	$148.50	N/A	N/A	N/A	N/A	$148.50	EN-S	SYM SOFTWARE
456-104-351	VMAX 10K BAS SRDF SUITE NON-SATA 1TB	$1,650.00	40.5%	$981.75	$297.00	N/A	N/A	N/A	N/A	$297.00	EN-S	SYM SOFTWARE
456-104-352	VMAX 10K BAS SRDF SUITE FTS EXT 1 TB	$825.00	40.5%	$490.88	$148.50	N/A	N/A	N/A	N/A	$148.50	EN-S	SYM SOFTWARE
456-104-372	VMAX 10K ENGINUITY SUITE SATA 1TB	$555.00	40.5%	$330.23	$38.85	N/A	N/A	N/A	N/A	$38.85	EN-S	SYM SOFTWARE
456-104-373	VMAX 10K ENGINUITY SUITE NON-SATA 1TB	$1,230.00	40.5%	$731.85	$86.10	N/A	N/A	N/A	N/A	$86.10	EN-S	SYM SOFTWARE
456-104-376	VMAX 10K ADV SW SUITE II SATA 1TB	$1,035.00	40.5%	$615.83	$186.30	N/A	N/A	N/A	N/A	$186.30	EN-S	SYM SOFTWARE
456-104-377	VMAX 10K ADV SW SUITE II NON-SATA 1TB	$2,070.00	40.5%	$1,231.65	$372.60	N/A	N/A	N/A	N/A	$372.60	EN-S	SYM SOFTWARE
456-104-378	VMAX 10K BASE SW SUITE II SATA 1TB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYM SOFTWARE
456-104-379	VMAX 10K BASE SW SUITE II NON-SATA 1TB	$1,485.00	40.5%	$883.58	$267.30	N/A	N/A	N/A	N/A	$267.30	EN-S	SYM SOFTWARE
456-104-380	VMAX 10K SYMM MGT SUITE II SATA 1TB	$415.00	40.5%	$246.93	$74.70	N/A	N/A	N/A	N/A	$74.70	EN-S	SYM SOFTWARE
456-104-381	VMAX 10K SYMM MGT SUITE II NON-SATA 1TB	$830.00	40.5%	$493.85	$149.40	N/A	N/A	N/A	N/A	$149.40	EN-S	SYM SOFTWARE
456-104-386	VMAX 10K OR-DM REGISTERED 1TB	$1,715.00	40.5%	$1,020.43	$308.70	N/A	N/A	N/A	N/A	$308.70	EN-S	SYM SOFTWARE
456-104-517	RP/EX LOC REG CAP VMAX (0-14TB)	$3,800.00	30.5%	$2,641.00	$684.00	N/A	N/A	N/A	N/A	$684.00	D1	SYM SOFTWARE
456-104-518	RP/EX LOC REG CAP VMAX (15-25TB) =CA	$3,370.00	30.5%	$2,342.15	$606.60	N/A	N/A	N/A	N/A	$606.60	D1	SYM SOFTWARE
456-104-519	RP/EX LOC REG CAP VMAX (26-40TB) =CA	$3,200.00	30.5%	$2,224.00	$576.00	N/A	N/A	N/A	N/A	$576.00	D1	SYM SOFTWARE
456-104-520	RP/EX LOC REG CAP VMAX (41-60TB) =CA	$2,800.00	30.5%	$1,946.00	$504.00	N/A	N/A	N/A	N/A	$504.00	D1	SYM SOFTWARE
456-104-521	RP/EX LOC REG CAP VMAX (61-100TB) =CA	$2,575.00	30.5%	$1,789.63	$463.50	N/A	N/A	N/A	N/A	$463.50	D1	SYM SOFTWARE
456-104-522	RP/EX LOC REG CAP VMAX (101-150TB) =CA	$2,125.00	30.5%	$1,476.88	$382.50	N/A	N/A	N/A	N/A	$382.50	D1	SYM SOFTWARE
456-104-523	RP/EX LOC REG CAP VMAX (151-250TB) =CA	$1,970.00	30.5%	$1,369.15	$354.60	N/A	N/A	N/A	N/A	$354.60	D1	SYM SOFTWARE
456-104-524	RP/EX LOC REG CAP VMAX (251-400TB) =CA	$1,835.00	30.5%	$1,275.33	$330.30	N/A	N/A	N/A	N/A	$330.30	D1	SYM SOFTWARE
456-104-525	RP/EX LOC REG CAP VMAX (401-600TB) =CA	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	SYM SOFTWARE
456-104-526	RP/EX LOC REG CAP VMAX (601-1000 TB)=CA	$1,430.00	30.5%	$993.85	$257.40	N/A	N/A	N/A	N/A	$257.40	D1	SYM SOFTWARE
456-104-527	RP/EX LOC REG CAP VMAX (1001 TB+)=CA	$1,050.00	30.5%	$729.75	$189.00	N/A	N/A	N/A	N/A	$189.00	D1	SYM SOFTWARE
456-104-528	RP/EX REM REG CAP VMAX (0-14TB) =CA	$3,800.00	30.5%	$2,641.00	$684.00	N/A	N/A	N/A	N/A	$684.00	D1	SYM SOFTWARE
456-104-529	RP/EX REM REG CAP VMAX (15-25TB) =CA	$3,370.00	30.5%	$2,342.15	$606.60	N/A	N/A	N/A	N/A	$606.60	D1	SYM SOFTWARE
456-104-530	RP/EX REM REG CAP VMAX (26-40TB) =CA	$3,200.00	30.5%	$2,224.00	$576.00	N/A	N/A	N/A	N/A	$576.00	D1	SYM SOFTWARE
456-104-531	RP/EX REM REG CAP VMAX (41-60TB) =CA	$2,800.00	30.5%	$1,946.00	$504.00	N/A	N/A	N/A	N/A	$504.00	D1	SYM SOFTWARE
456-104-532	RP/EX REM REG CAP VMAX (61-100TB) =CA	$2,575.00	30.5%	$1,789.63	$463.50	N/A	N/A	N/A	N/A	$463.50	D1	SYM SOFTWARE
456-104-533	RP/EX REM REG CAP VMAX (101-150TB) =CA	$2,125.00	30.5%	$1,476.88	$382.50	N/A	N/A	N/A	N/A	$382.50	D1	SYM SOFTWARE
456-104-534	RP/EX REM REG CAP VMAX (151-250TB) =CA	$1,970.00	30.5%	$1,369.15	$354.60	N/A	N/A	N/A	N/A	$354.60	D1	SYM SOFTWARE
456-104-535	RP/EX REM REG CAP VMAX (251-400TB) =CA	$1,835.00	30.5%	$1,275.33	$330.30	N/A	N/A	N/A	N/A	$330.30	D1	SYM SOFTWARE
456-104-536	RP/EX REM REG CAP VMAX (401-600TB) =CA	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	SYM SOFTWARE
456-104-537	RP/EX REM REG CAP VMAX (601-1000 TB)=CA	$1,430.00	30.5%	$993.85	$257.40	N/A	N/A	N/A	N/A	$257.40	D1	SYM SOFTWARE
456-104-538	RP/EX REM REG CAP VMAX (1001 TB+)=CA	$1,050.00	30.5%	$729.75	$189.00	N/A	N/A	N/A	N/A	$189.00	D1	SYM SOFTWARE
456-105-298	SRMSUITE VMAX 0-14TB S =CB	$2,240.00	30.5%	$1,556.80	$403.20	N/A	N/A	N/A	N/A	$403.20	D1	SYM SOFTWARE
456-105-299	SRMSUITE VMAX 15-25TB S =CB	$2,100.00	30.5%	$1,459.50	$378.00	N/A	N/A	N/A	N/A	$378.00	D1	SYM SOFTWARE
456-105-300	SRMSUITE VMAX 26-40TB S =CB	$1,880.00	30.5%	$1,306.60	$338.40	N/A	N/A	N/A	N/A	$338.40	D1	SYM SOFTWARE
456-105-301	SRMSUITE VMAX 41-60TB S =CB	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-105-302	SRMSUITE VMAX 61-100TB S =CB	$1,380.00	30.5%	$959.10	$248.40	N/A	N/A	N/A	N/A	$248.40	D1	SYM SOFTWARE
456-105-303	SRMSUITE VMAX 101-150TB S =CB	$1,230.00	30.5%	$854.85	$221.40	N/A	N/A	N/A	N/A	$221.40	D1	SYM SOFTWARE
456-105-304	SRMSUITE VMAX 151-250TB S =CB	$1,040.00	30.5%	$722.80	$187.20	N/A	N/A	N/A	N/A	$187.20	D1	SYM SOFTWARE
456-105-305	SRMSUITE VMAX 251-400TB S =CB	$880.00	30.5%	$611.60	$158.40	N/A	N/A	N/A	N/A	$158.40	D1	SYM SOFTWARE
456-105-306	SRMSUITE VMAX 401-600TB S =CB	$720.00	30.5%	$500.40	$129.60	N/A	N/A	N/A	N/A	$129.60	D1	SYM SOFTWARE
456-105-307	SRMSUITE VMAX 601-1PB S =CB	$590.00	30.5%	$410.05	$106.20	N/A	N/A	N/A	N/A	$106.20	D1	SYM SOFTWARE
456-105-308	SRMSUITE VMAX 1001TB+ S =CB	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	SYM SOFTWARE
456-105-309	SRMSUITE VMAX 0-14TB =CB	$4,470.00	30.5%	$3,106.65	$804.60	N/A	N/A	N/A	N/A	$804.60	D1	SYM SOFTWARE
456-105-310	SRMSUITE VMAX 15-25TB =CB	$4,190.00	30.5%	$2,912.05	$754.20	N/A	N/A	N/A	N/A	$754.20	D1	SYM SOFTWARE
456-105-311	SRMSUITE VMAX 26-40TB =CB	$3,750.00	30.5%	$2,606.25	$675.00	N/A	N/A	N/A	N/A	$675.00	D1	SYM SOFTWARE
456-105-312	SRMSUITE VMAX 41-60TB =CB	$3,230.00	30.5%	$2,244.85	$581.40	N/A	N/A	N/A	N/A	$581.40	D1	SYM SOFTWARE
456-105-313	SRMSUITE VMAX 61-100TB =CB	$2,760.00	30.5%	$1,918.20	$496.80	N/A	N/A	N/A	N/A	$496.80	D1	SYM SOFTWARE
456-105-314	SRMSUITE VMAX 101-150TB =CB	$2,460.00	30.5%	$1,709.70	$442.80	N/A	N/A	N/A	N/A	$442.80	D1	SYM SOFTWARE
456-105-315	SRMSUITE VMAX 151-250TB =CB	$2,070.00	30.5%	$1,438.65	$372.60	N/A	N/A	N/A	N/A	$372.60	D1	SYM SOFTWARE
456-105-316	SRMSUITE VMAX 251-400TB =CB	$1,750.00	30.5%	$1,216.25	$315.00	N/A	N/A	N/A	N/A	$315.00	D1	SYM SOFTWARE
456-105-317	SRMSUITE VMAX 401-600TB =CB	$1,420.00	30.5%	$986.90	$255.60	N/A	N/A	N/A	N/A	$255.60	D1	SYM SOFTWARE
456-105-318	SRMSUITE VMAX 601-1PB =CB	$1,180.00	30.5%	$820.10	$212.40	N/A	N/A	N/A	N/A	$212.40	D1	SYM SOFTWARE
456-105-319	SRMSUITE VMAX 1001TB+ =CB	$1,030.00	30.5%	$715.85	$185.40	N/A	N/A	N/A	N/A	$185.40	D1	SYM SOFTWARE
456-105-320	SRMSUITE 10K 1TB =CB	$1,690.00	40.5%	$1,005.55	$304.20	N/A	N/A	N/A	N/A	$304.20	EN-S	SYM SOFTWARE
456-105-365	SRMSUITE DMX 1TB =CB	$1,710.00	30.5%	$1,188.45	$307.80	N/A	N/A	N/A	N/A	$307.80	D1	SYM SOFTWARE
456-105-373	SRMSUITE 3PTY TB =CB	$700.00	30.5%	$486.50	$161.00	N/A	N/A	N/A	N/A	$161.00	D3	SYM SOFTWARE
456-105-374	SRMSUITE HDS TB =CB	$700.00	30.5%	$486.50	$161.00	N/A	N/A	N/A	N/A	$161.00	D3	SYM SOFTWARE
456-105-375	SRMSUITE IBM DS TB =CB	$700.00	30.5%	$486.50	$161.00	N/A	N/A	N/A	N/A	$161.00	D3	SYM SOFTWARE
456-105-376	SRMSUITE XIV TB =CB	$700.00	30.5%	$486.50	$161.00	N/A	N/A	N/A	N/A	$161.00	D3	SYM SOFTWARE
456-105-377	SRMSUITE 3Par TB =CB	$700.00	30.5%	$486.50	$161.00	N/A	N/A	N/A	N/A	$161.00	D3	SYM SOFTWARE
456-105-378	SRMSUITE HP EVA TB =CB	$700.00	30.5%	$486.50	$161.00	N/A	N/A	N/A	N/A	$161.00	D3	SYM SOFTWARE
456-105-379	SRMSUITE NTAP TB =CB	$700.00	30.5%	$486.50	$161.00	N/A	N/A	N/A	N/A	$161.00	D3	SYM SOFTWARE
456-105-380	SRMSUITE Compellent TB =CB	$700.00	30.5%	$486.50	$161.00	N/A	N/A	N/A	N/A	$161.00	D3	SYM SOFTWARE
456-105-381	SRMSUITE 3PTY2 TB =CB	$700.00	30.5%	$486.50	$161.00	N/A	N/A	N/A	N/A	$161.00	D3	SYM SOFTWARE
456-105-382	SRMSUITE CENTERA (NODE PAIR) =ID	$2,970.00	30.5%	$2,064.15	$534.60	$475.20	N/A	N/A	N/A	$534.60	D2	SYM SOFTWARE
456-105-388	SRMSUITE UPG AX TIER 1 =IC	$0.00	30.5%	$0.00	$289.80	N/A	N/A	N/A	N/A	$289.80	D3	SYM SOFTWARE
456-105-389	SRMSUITE UPG CX/NS TIER 2 =IC	$0.00	30.5%	$0.00	$805.00	N/A	N/A	N/A	N/A	$805.00	D3	SYM SOFTWARE
456-105-390	SRMSUITE UPG CX TIER 3 =IC	$0.00	30.5%	$0.00	$1,971.10	N/A	N/A	N/A	N/A	$1,971.10	D3	SYM SOFTWARE
456-105-391	SRMSUITE UPG CX/NS TIER 4 =IC	$0.00	30.5%	$0.00	$3,666.20	N/A	N/A	N/A	N/A	$3,666.20	D3	SYM SOFTWARE
456-105-392	SRMSUITE UPG CX/NS TIER 5 =IC	$0.00	30.5%	$0.00	$6,338.80	N/A	N/A	N/A	N/A	$6,338.80	D3	SYM SOFTWARE
456-105-399	SRMSUITE UPG VMAX 0-14TB S =CB	$0.00	30.5%	$0.00	$106.20	N/A	N/A	N/A	N/A	$106.20	D1	SYM SOFTWARE
456-105-400	SRMSUITE UPG VMAX 15-25TB S =CB	$0.00	30.5%	$0.00	$99.00	N/A	N/A	N/A	N/A	$99.00	D1	SYM SOFTWARE
456-105-401	SRMSUITE UPG VMAX 26-40TB S =CB	$0.00	30.5%	$0.00	$88.20	N/A	N/A	N/A	N/A	$88.20	D1	SYM SOFTWARE
456-105-402	SRMSUITE UPG VMAX 41-60TB S =CB	$0.00	30.5%	$0.00	$75.60	N/A	N/A	N/A	N/A	$75.60	D1	SYM SOFTWARE
456-105-403	SRMSUITE UPG VMAX 61-100TB S =CB	$0.00	30.5%	$0.00	$64.80	N/A	N/A	N/A	N/A	$64.80	D1	SYM SOFTWARE
456-105-404	SRMSUITE UPG VMAX 101-150TB S =CB	$0.00	30.5%	$0.00	$57.60	N/A	N/A	N/A	N/A	$57.60	D1	SYM SOFTWARE
456-105-405	SRMSUITE UPG VMAX 151-250TB S =CB	$0.00	30.5%	$0.00	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	SYM SOFTWARE
456-105-406	SRMSUITE UPG VMAX 251-400TB S =CB	$0.00	30.5%	$0.00	$41.40	N/A	N/A	N/A	N/A	$41.40	D1	SYM SOFTWARE
456-105-407	SRMSUITE UPG VMAX 401-600TB S =CB	$0.00	30.5%	$0.00	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	SYM SOFTWARE
456-105-408	SRMSUITE UPG VMAX 601-1PB S =CB	$0.00	30.5%	$0.00	$28.80	N/A	N/A	N/A	N/A	$28.80	D1	SYM SOFTWARE
456-105-409	SRMSUITE UPG VMAX 1001TB+ S =CB	$0.00	30.5%	$0.00	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	SYM SOFTWARE
456-105-410	SRMSUITE UPG VMAX 0-14TB =CB	$0.00	30.5%	$0.00	$208.80	N/A	N/A	N/A	N/A	$208.80	D1	SYM SOFTWARE
456-105-411	SRMSUITE UPG VMAX 15-25TB =CB	$0.00	30.5%	$0.00	$196.20	N/A	N/A	N/A	N/A	$196.20	D1	SYM SOFTWARE
456-105-412	SRMSUITE UPG VMAX 26-40TB =CB	$0.00	30.5%	$0.00	$176.40	N/A	N/A	N/A	N/A	$176.40	D1	SYM SOFTWARE
456-105-413	SRMSUITE UPG VMAX 41-60TB =CB	$0.00	30.5%	$0.00	$151.20	N/A	N/A	N/A	N/A	$151.20	D1	SYM SOFTWARE
456-105-414	SRMSUITE UPG VMAX 61-100TB =CB	$0.00	30.5%	$0.00	$129.60	N/A	N/A	N/A	N/A	$129.60	D1	SYM SOFTWARE
456-105-415	SRMSUITE UPG VMAX 101-150TB =CB	$0.00	30.5%	$0.00	$115.20	N/A	N/A	N/A	N/A	$115.20	D1	SYM SOFTWARE
456-105-416	SRMSUITE UPG VMAX 151-250TB =CB	$0.00	30.5%	$0.00	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
456-105-417	SRMSUITE UPG VMAX 251-400TB =CB	$0.00	30.5%	$0.00	$82.80	N/A	N/A	N/A	N/A	$82.80	D1	SYM SOFTWARE
456-105-418	SRMSUITE UPG VMAX 401-600TB =CB	$0.00	30.5%	$0.00	$66.60	N/A	N/A	N/A	N/A	$66.60	D1	SYM SOFTWARE
456-105-419	SRMSUITE UPG VMAX 601-1PB =CB	$0.00	30.5%	$0.00	$55.80	N/A	N/A	N/A	N/A	$55.80	D1	SYM SOFTWARE
456-105-420	SRMSUITE UPG VMAX 1001TB+ =CB	$0.00	30.5%	$0.00	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	SYM SOFTWARE
456-105-421	SRMSUITE UPG 10K 1TB =CB	$0.00	40.5%	$0.00	$93.60	N/A	N/A	N/A	N/A	$93.60	EN-S	SYM SOFTWARE
456-105-466	SRMSUITE UPG DMX 1TB =CB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-474	SRMSUITE UPG 3PTY TB =CB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-475	SRMSUITE UPG HDS TB =CB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-476	SRMSUITE UPG IBM DS TB =CB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-477	SRMSUITE UPG XIV TB =CB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-478	SRMSUITE UPG 3Par TB =CB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-479	SRMSUITE UPG HP EVA TB =CB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-480	SRMSUITE UPG NTAP TB =CB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-481	SRMSUITE UPG Compellent TB =CB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-482	SRMSUITE UPG 3PTY2 TB =CB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-483	SRMSUITE UPG CENTERA (NODE PAIR) =ID	$0.00	30.5%	$0.00	$138.60	$123.20	N/A	N/A	N/A	$138.60	D2	SYM SOFTWARE
456-105-733	SRMSUITE DATA DOM TIER 3 =IC	$20,000.00	30.5%	$13,900.00	$3,600.00	$3,200.00	N/A	$0.00	$0.00	$3,600.00	DH	SYM SOFTWARE
456-105-734	SRMSUITE DATA DOM TIER 4 =IC	$40,000.00	30.5%	$27,800.00	$7,200.00	$6,400.00	N/A	$0.00	$0.00	$7,200.00	DH	SYM SOFTWARE
456-105-741	SRMSUITE STD HP XP/P9500 TB =CB	$390.00	30.5%	$271.05	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-742	SRMSUITE HP XP/P9500 TB =CB	$390.00	30.5%	$271.05	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-743	SRMSUITE UPG HP XP/P9500 TB =CB	$0.00	30.5%	$0.00	$89.70	N/A	N/A	N/A	N/A	$89.70	D3	SYM SOFTWARE
456-105-946	SRMSUITE LIC ENABLE VMAX =IA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYM SOFTWARE
456-105-947	SRMSUITE VG GATEWAY =ID	$5,000.00	30.5%	$3,475.00	$1,150.00	N/A	N/A	N/A	N/A	$1,150.00	D3	SYM SOFTWARE
456-106-120	PROTECTPOINT FOR VMAX 0-10TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
456-106-121	PROTECTPOINT FOR VMAX 11-50TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
456-106-122	PROTECTPOINT FOR VMAX 51-150TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
456-106-123	PROTECTPOINT FOR VMAX 151-250TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
456-106-124	PROTECTPOINT FOR VMAX 251-400TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
456-106-125	PROTECTPOINT FOR VMAX 401-600TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
456-106-126	PROTECTPOINT FOR VMAX 601-1000TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
456-106-204	APPSYNC VMAX 0-14TB SATA =CB	$1,150.00	30.5%	$799.25	$207.00	N/A	N/A	N/A	N/A	$207.00	D1	SYM SOFTWARE
456-106-205	APPSYNC VMAX 15-25TB SATA =CB	$1,070.00	30.5%	$743.65	$192.60	N/A	N/A	N/A	N/A	$192.60	D1	SYM SOFTWARE
456-106-206	APPSYNC VMAX 26-40TB SATA =CB	$950.00	30.5%	$660.25	$171.00	N/A	N/A	N/A	N/A	$171.00	D1	SYM SOFTWARE
456-106-207	APPSYNC VMAX 41-60TB SATA =CB	$880.00	30.5%	$611.60	$158.40	N/A	N/A	N/A	N/A	$158.40	D1	SYM SOFTWARE
456-106-208	APPSYNC VMAX 61-100TB SATA =CB	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
456-106-209	APPSYNC VMAX 101-150TB SATA =CB	$770.00	30.5%	$535.15	$138.60	N/A	N/A	N/A	N/A	$138.60	D1	SYM SOFTWARE
456-106-210	APPSYNC VMAX 151-250TB SATA =CB	$680.00	30.5%	$472.60	$122.40	N/A	N/A	N/A	N/A	$122.40	D1	SYM SOFTWARE
456-106-211	APPSYNC VMAX 251-400TB SATA =CB	$590.00	30.5%	$410.05	$106.20	N/A	N/A	N/A	N/A	$106.20	D1	SYM SOFTWARE
456-106-212	APPSYNC VMAX 401-600TB SATA =CB	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	SYM SOFTWARE
456-106-213	APPSYNC VMAX 601-1PB SATA =CB	$450.00	30.5%	$312.75	$81.00	N/A	N/A	N/A	N/A	$81.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-106-214	APPSYNC VMAX 1001TB+ SATA =CB	$390.00	30.5%	$271.05	$70.20	N/A	N/A	N/A	N/A	$70.20	D1	SYM SOFTWARE
456-106-215	APPSYNC VMAX 0-14TB NOSATA =CB	$2,290.00	30.5%	$1,591.55	$412.20	N/A	N/A	N/A	N/A	$412.20	D1	SYM SOFTWARE
456-106-216	APPSYNC VMAX 15-25TB NOSATA =CB	$2,150.00	30.5%	$1,494.25	$387.00	N/A	N/A	N/A	N/A	$387.00	D1	SYM SOFTWARE
456-106-217	APPSYNC VMAX 26-40TB NOSATA =CB	$1,890.00	30.5%	$1,313.55	$340.20	N/A	N/A	N/A	N/A	$340.20	D1	SYM SOFTWARE
456-106-218	APPSYNC VMAX 41-60TB NOSATA =CB	$1,760.00	30.5%	$1,223.20	$316.80	N/A	N/A	N/A	N/A	$316.80	D1	SYM SOFTWARE
456-106-219	APPSYNC VMAX 61-100TB NOSATA =CB	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	SYM SOFTWARE
456-106-220	APPSYNC VMAX 101-150TB NOSATA =CB	$1,530.00	30.5%	$1,063.35	$275.40	N/A	N/A	N/A	N/A	$275.40	D1	SYM SOFTWARE
456-106-221	APPSYNC VMAX 151-250TB NOSATA =CB	$1,350.00	30.5%	$938.25	$243.00	N/A	N/A	N/A	N/A	$243.00	D1	SYM SOFTWARE
456-106-222	APPSYNC VMAX 251-400TB NOSATA =CB	$1,170.00	30.5%	$813.15	$210.60	N/A	N/A	N/A	N/A	$210.60	D1	SYM SOFTWARE
456-106-223	APPSYNC VMAX 401-600TB NOSATA =CB	$1,030.00	30.5%	$715.85	$185.40	N/A	N/A	N/A	N/A	$185.40	D1	SYM SOFTWARE
456-106-224	APPSYNC VMAX 601-1PB NOSATA =CB	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	SYM SOFTWARE
456-106-225	APPSYNC VMAX 1001TB+ NOSATA =CB	$780.00	30.5%	$542.10	$140.40	N/A	N/A	N/A	N/A	$140.40	D1	SYM SOFTWARE
456-106-271	APPSYNC VMAX CAP UPG 0-14TB S=CB	$1,150.00	30.5%	$799.25	$207.00	N/A	N/A	N/A	N/A	$207.00	D1	SYM SOFTWARE
456-106-272	APPSYNC VMAX CAP UPG 15-25TB S=CB	$1,070.00	30.5%	$743.65	$192.60	N/A	N/A	N/A	N/A	$192.60	D1	SYM SOFTWARE
456-106-273	APPSYNC VMAX CAP UPG 26-40TB S=CB	$950.00	30.5%	$660.25	$171.00	N/A	N/A	N/A	N/A	$171.00	D1	SYM SOFTWARE
456-106-274	APPSYNC VMAX CAP UPG 41-60TB S=CB	$880.00	30.5%	$611.60	$158.40	N/A	N/A	N/A	N/A	$158.40	D1	SYM SOFTWARE
456-106-275	APPSYNC VMAX CAP UPG 61-100TB S=CB	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
456-106-276	APPSYNC VMAX CAP UPG 101-150TB S=CB	$770.00	30.5%	$535.15	$138.60	N/A	N/A	N/A	N/A	$138.60	D1	SYM SOFTWARE
456-106-277	APPSYNC VMAX CAP UPG 151-250TB S=CB	$680.00	30.5%	$472.60	$122.40	N/A	N/A	N/A	N/A	$122.40	D1	SYM SOFTWARE
456-106-278	APPSYNC VMAX CAP UPG 251-400TB S=CB	$590.00	30.5%	$410.05	$106.20	N/A	N/A	N/A	N/A	$106.20	D1	SYM SOFTWARE
456-106-279	APPSYNC VMAX CAP UPG 401-600TB S=CB	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	SYM SOFTWARE
456-106-280	APPSYNC VMAX CAP UPG 601-1PB S=CB	$450.00	30.5%	$312.75	$81.00	N/A	N/A	N/A	N/A	$81.00	D1	SYM SOFTWARE
456-106-281	APPSYNC VMAX CAP UPG 1001TB+ S=CB	$390.00	30.5%	$271.05	$70.20	N/A	N/A	N/A	N/A	$70.20	D1	SYM SOFTWARE
456-106-282	APPSYNC VMAX CAP UPG 0-14TB NS=CB	$2,290.00	30.5%	$1,591.55	$412.20	N/A	N/A	N/A	N/A	$412.20	D1	SYM SOFTWARE
456-106-283	APPSYNC VMAX CAP UPG 15-25TB NS=CB	$2,150.00	30.5%	$1,494.25	$387.00	N/A	N/A	N/A	N/A	$387.00	D1	SYM SOFTWARE
456-106-284	APPSYNC VMAX CAP UPG 26-40TB NS=CB	$1,890.00	30.5%	$1,313.55	$340.20	N/A	N/A	N/A	N/A	$340.20	D1	SYM SOFTWARE
456-106-285	APPSYNC VMAX CAP UPG 41-60TB NS=CB	$1,760.00	30.5%	$1,223.20	$316.80	N/A	N/A	N/A	N/A	$316.80	D1	SYM SOFTWARE
456-106-286	APPSYNC VMAX CAP UPG 61-100TB NS=CB	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	SYM SOFTWARE
456-106-287	APPSYNC VMAX CAP UPG 101-150TB NS =CB	$1,530.00	30.5%	$1,063.35	$275.40	N/A	N/A	N/A	N/A	$275.40	D1	SYM SOFTWARE
456-106-288	APPSYNC VMAX CAP UPG 151-250TB NS=CB	$1,350.00	30.5%	$938.25	$243.00	N/A	N/A	N/A	N/A	$243.00	D1	SYM SOFTWARE
456-106-289	APPSYNC VMAX CAP UPG 251-400TB NS=CB	$1,170.00	30.5%	$813.15	$210.60	N/A	N/A	N/A	N/A	$210.60	D1	SYM SOFTWARE
456-106-290	APPSYNC VMAX CAP UPG 401-600TB NS=CB	$1,030.00	30.5%	$715.85	$185.40	N/A	N/A	N/A	N/A	$185.40	D1	SYM SOFTWARE
456-106-291	APPSYNC VMAX CAP UPG 601-1PB NS=CB	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	SYM SOFTWARE
456-106-292	APPSYNC VMAX CAP UPG 1001TB+ NS=CB	$780.00	30.5%	$542.10	$140.40	N/A	N/A	N/A	N/A	$140.40	D1	SYM SOFTWARE
456-106-338	APPSYNC VMAX 0-14TB REG CAP =CA	$3,990.00	30.5%	$2,773.05	$718.20	N/A	N/A	N/A	N/A	$718.20	D1	SYM SOFTWARE
456-106-339	APPSYNC VMAX 15-25TB REG CAP =CA	$3,470.00	30.5%	$2,411.65	$624.60	N/A	N/A	N/A	N/A	$624.60	D1	SYM SOFTWARE
456-106-340	APPSYNC VMAX 26-40TB REG CAP =CA	$3,020.00	30.5%	$2,098.90	$543.60	N/A	N/A	N/A	N/A	$543.60	D1	SYM SOFTWARE
456-106-341	APPSYNC VMAX 41-60TB REG CAP =CA	$2,460.00	30.5%	$1,709.70	$442.80	N/A	N/A	N/A	N/A	$442.80	D1	SYM SOFTWARE
456-106-342	APPSYNC VMAX 61-100TB REG CAP =CA	$2,070.00	30.5%	$1,438.65	$372.60	N/A	N/A	N/A	N/A	$372.60	D1	SYM SOFTWARE
456-106-343	APPSYNC VMAX 101-150TB REG CAP =CA	$1,930.00	30.5%	$1,341.35	$347.40	N/A	N/A	N/A	N/A	$347.40	D1	SYM SOFTWARE
456-106-344	APPSYNC VMAX 151-250TB REG CAP =CA	$1,790.00	30.5%	$1,244.05	$322.20	N/A	N/A	N/A	N/A	$322.20	D1	SYM SOFTWARE
456-106-345	APPSYNC VMAX 251-400TB REG CAP =CA	$1,660.00	30.5%	$1,153.70	$298.80	N/A	N/A	N/A	N/A	$298.80	D1	SYM SOFTWARE
456-106-346	APPSYNC VMAX 401-600TB REG CAP =CA	$1,510.00	30.5%	$1,049.45	$271.80	N/A	N/A	N/A	N/A	$271.80	D1	SYM SOFTWARE
456-106-347	APPSYNC VMAX 601-1PB REG CAP =CA	$1,410.00	30.5%	$979.95	$253.80	N/A	N/A	N/A	N/A	$253.80	D1	SYM SOFTWARE
456-106-348	APPSYNC VMAX 1001TB+ REG CAP =CA	$990.00	30.5%	$688.05	$178.20	N/A	N/A	N/A	N/A	$178.20	D1	SYM SOFTWARE
456-106-372	APPSYNC VMAX CAP UPG 0-14TB R=CA	$3,990.00	30.5%	$2,773.05	$718.20	N/A	N/A	N/A	N/A	$718.20	D1	SYM SOFTWARE
456-106-373	APPSYNC VMAX CAP UPG 15-25TB R=CA	$3,470.00	30.5%	$2,411.65	$624.60	N/A	N/A	N/A	N/A	$624.60	D1	SYM SOFTWARE
456-106-374	APPSYNC VMAX CAP UPG 26-40TB R=CA	$3,020.00	30.5%	$2,098.90	$543.60	N/A	N/A	N/A	N/A	$543.60	D1	SYM SOFTWARE
456-106-375	APPSYNC VMAX CAP UPG 41-60TB R=CA	$2,460.00	30.5%	$1,709.70	$442.80	N/A	N/A	N/A	N/A	$442.80	D1	SYM SOFTWARE
456-106-376	APPSYNC VMAX CAP UPG 61-100TB R=CA	$2,070.00	30.5%	$1,438.65	$372.60	N/A	N/A	N/A	N/A	$372.60	D1	SYM SOFTWARE
456-106-377	APPSYNC VMAX CAP UPG 101-150TB R=CA	$1,930.00	30.5%	$1,341.35	$347.40	N/A	N/A	N/A	N/A	$347.40	D1	SYM SOFTWARE
456-106-378	APPSYNC VMAX CAP UPG 151-250TB R=CA	$1,790.00	30.5%	$1,244.05	$322.20	N/A	N/A	N/A	N/A	$322.20	D1	SYM SOFTWARE
456-106-379	APPSYNC VMAX CAP UPG 251-400TB R=CA	$1,660.00	30.5%	$1,153.70	$298.80	N/A	N/A	N/A	N/A	$298.80	D1	SYM SOFTWARE
456-106-380	APPSYNC VMAX CAP UPG 401-600TB R=CA	$1,510.00	30.5%	$1,049.45	$271.80	N/A	N/A	N/A	N/A	$271.80	D1	SYM SOFTWARE
456-106-381	APPSYNC VMAX CAP UPG 601-1PB R=CA	$1,410.00	30.5%	$979.95	$253.80	N/A	N/A	N/A	N/A	$253.80	D1	SYM SOFTWARE
456-106-382	APPSYNC VMAX CAP UPG 1001TB+ R=CA	$990.00	30.5%	$688.05	$178.20	N/A	N/A	N/A	N/A	$178.20	D1	SYM SOFTWARE
456-106-675	PROTECTPOINT FOR VMAX 1001+TB=CA	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
457-000-160	SYMM MGMT SUITE BASE NEW LICENSE	$11,405.00	30.5%	$7,926.48	$2,052.90	N/A	N/A	N/A	N/A	$2,052.90	D1	SYM SOFTWARE
457-000-161	SYMM MGMT SUITE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-000-530	VMAX 10K ADV SW SUITE BASE NEW LIC	$57,545.00	40.5%	$34,239.28	$10,358.10	N/A	N/A	N/A	N/A	$10,358.10	EN-S	SYM SOFTWARE
457-000-531	VMAX 10K ADV SW SUITE UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-000-535	VMAX 10K ENGINUITY BASE NEW LICENSE	$8,080.00	40.5%	$4,807.60	$565.60	N/A	N/A	N/A	N/A	$565.60	EN-S	SYM SOFTWARE
457-000-536	VMAX 10K ENGINUITY CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-000-601	SYMM MGMT BASE NEW LICENSE	$11,405.00	30.5%	$7,926.48	$2,052.90	N/A	N/A	N/A	N/A	$2,052.90	D1	SYM SOFTWARE
457-000-602	SYMM MGMT CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-000-605	SYMM MGR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-000-664	OR-DM BASE NEW LICENSE	$18,684.00	30.5%	$12,985.38	$3,363.12	N/A	N/A	N/A	N/A	$3,363.12	D1	SYM SOFTWARE
457-000-665	OR-DM CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-000-668	VMAX 10K OR-DM BASE NEW LICENSE	$23,060.00	40.5%	$13,720.70	$4,150.80	N/A	N/A	N/A	N/A	$4,150.80	EN-S	SYM SOFTWARE
457-000-669	VMAX 10K OR-DM CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-000-803	FAST REG BASE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-000-804	FAST REG BASE NEW LICENSE	$16,928.00	30.5%	$11,764.96	$3,047.04	N/A	N/A	N/A	N/A	$3,047.04	D1	SYM SOFTWARE
457-000-809	FAST VP REG BASE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-000-810	FAST VP REG BASE NEW LICENSE	$16,928.00	30.5%	$11,764.96	$3,047.04	N/A	N/A	N/A	N/A	$3,047.04	D1	SYM SOFTWARE
457-001-228	VMAX 10K ADV SRDF SUITE REG CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-001-229	VMAX 10K ADV SRDF SUITE REG BASE NEW	$9,000.00	40.5%	$5,355.00	$1,620.00	N/A	N/A	N/A	N/A	$1,620.00	EN-S	SYM SOFTWARE
457-001-230	VMAX 10K ADV SRDF SUITE CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-001-231	VMAX 10K ADV SRDF SUITE BASE NEW	$9,000.00	40.5%	$5,355.00	$1,620.00	N/A	N/A	N/A	N/A	$1,620.00	EN-S	SYM SOFTWARE
457-100-208	SPA BASE NEW LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-209	SPA BASE UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-221	SPA ADD-ON BASE NEW LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-223	SPA ADV DIAG - SERVICE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-224	SPA ADV DIAG - INTERNAL LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-225	SPA - EVALUATION LICENSE 90 DAY ONLY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-461	ENGINUITY BASE NEW LICENSE	$8,080.00	30.5%	$5,615.60	$565.60	N/A	N/A	N/A	N/A	$565.60	D1	SYM SOFTWARE
457-100-462	ENGINUITY CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-465	OPTIMIZER BASE NEW LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-466	OPTIMIZER CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-469	ATSM BASE NEW LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-470	ATSM CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-473	TSM BASE NEW LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-474	TSM CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-477	FAST SUITE BASE NEW LICENSE	$13,829.00	30.5%	$9,611.16	$2,489.22	N/A	N/A	N/A	N/A	$2,489.22	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-100-478	FAST SUITE BASE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-481	FAST ADD ON BASE NEW LICENSE	$13,829.00	30.5%	$9,611.16	$2,489.22	N/A	N/A	N/A	N/A	$2,489.22	D1	SYM SOFTWARE
457-100-482	FAST ADD ON BASE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-485	ADV FAST SUITE BASE NEW LICENSE	$18,394.00	30.5%	$12,783.83	$3,310.92	N/A	N/A	N/A	N/A	$3,310.92	D1	SYM SOFTWARE
457-100-486	ADV FAST SUITE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-489	FAST VP ADD ON BASE NEW LICENSE	$4,562.00	30.5%	$3,170.59	$821.16	N/A	N/A	N/A	N/A	$821.16	D1	SYM SOFTWARE
457-100-490	FAST VP ADD ON BASE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-493	ADV FAST ADD ON BASE NEW LICENSE	$18,394.00	30.5%	$12,783.83	$3,310.92	N/A	N/A	N/A	N/A	$3,310.92	D1	SYM SOFTWARE
457-100-494	ADV FAST ADD ON BASE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-497	DCP BASE NEW LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-498	DCP CAP UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-501	SPC BASE NEW LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-502	SPC CAP UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-505	RMT SYNC PROT-SRDFS CMPPEER-BASE	$20,760.00	30.5%	$14,428.20	$3,736.80	N/A	N/A	N/A	N/A	$3,736.80	D1	SYM SOFTWARE
457-100-508	RMT SYNC PROT-SRDFS CMPPEER-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-509	RMT SYNC PROT-SRDFS CMPPEER-BASE REG	$22,120.00	30.5%	$15,373.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	D1	SYM SOFTWARE
457-100-510	RMT SYNC PROT-SRDFS CMPPEER-UPG REG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-511	RMT SYNC-OPT OUT-SRDFS CMPPEER-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-512	RMT SYNC-OPT OUT-SRDFS CMPPEER-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-513	RMT SYNC-ADD ON-SRDFS CMPPEER-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-516	RMT SYNC-ADD ON-SRDFS CMPPEER-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-517	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-518	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-519	RMT ASYNC PROT-SRDFA CMPEXT-BASE	$20,760.00	30.5%	$14,428.20	$3,736.80	N/A	N/A	N/A	N/A	$3,736.80	D1	SYM SOFTWARE
457-100-522	RMT ASYNC PROT-SRDFA CMPEXT-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-523	RMT ASYNC PROT-SRDFA CMPEXT-BASE REG	$22,120.00	30.5%	$15,373.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	D1	SYM SOFTWARE
457-100-524	RMT ASYNC PROT-SRDFA CMPEXT-UPG REG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-525	RMT ASYNC-OPT OUT-SRDFA CMPEXT-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-526	RMT ASYNC-OPT OUT-SRDFA CMPEXT-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-527	RMT ASYNC-ADD ON-SRDFA CMPEXT-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-530	RMT ASYNC-ADD ON-SRDFA CMPEXT-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-531	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-532	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-533	SRDF-STAR BASE NEW LICENSE	$16,370.00	30.5%	$11,377.15	$2,946.60	N/A	N/A	N/A	N/A	$2,946.60	D1	SYM SOFTWARE
457-100-536	SRDF-STAR BASE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-537	SRDF-STAR BASE REGISTERED NEW LICENSE	$9,820.00	30.5%	$6,824.90	$1,767.60	N/A	N/A	N/A	N/A	$1,767.60	D1	SYM SOFTWARE
457-100-538	SRDF-STAR BASE REGISTER CAP UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-539	SRDF-STAR ADD OPT OUT BASE NEW LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-540	SRDF-STAR ADD OPT OUT BASE CAP UPG LIC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-541	LOCL REP PROT-TFCLONE CNFLASH-BASE	$21,368.00	30.5%	$14,850.76	$3,846.24	N/A	N/A	N/A	N/A	$3,846.24	D1	SYM SOFTWARE
457-100-544	LOCL REP PROT-TFCLONE CNFLASH-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-545	LOCL REP PROT-TFCLONE CNFLASH-BASE REG	$13,890.00	30.5%	$9,653.55	$2,500.20	N/A	N/A	N/A	N/A	$2,500.20	D1	SYM SOFTWARE
457-100-546	LOCL REP PROT-TFCLONE CNFLASH-UPG REG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-547	LOCL REP-OPT OUT-TFCLONE CNFLASH-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-548	LOCL REP-OPT OUT-TFCLONE CNFLASH-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-549	LOCL REP-ADD ON-TFCLONE CNFLASH-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-552	LOCL REP-ADD ON-TFCLONE CNFLASH-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-553	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-554	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-555	TF-SNAP BASE NEW LICENSE	$20,350.00	30.5%	$14,143.25	$3,663.00	N/A	N/A	N/A	N/A	$3,663.00	D1	SYM SOFTWARE
457-100-558	TF-SNAP BASE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-559	TF-SNAP BASE REGISTERED NEW LICENSE	$13,230.00	30.5%	$9,194.85	$2,381.40	N/A	N/A	N/A	N/A	$2,381.40	D1	SYM SOFTWARE
457-100-560	TF-SNAP BASE REGISTERED CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-561	TF-SNAP OPT OUT BASE NEW LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-562	TF-SNAP OPT OUT BASE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-563	TF-SNAP ADD ON BASE NEW LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-566	TF-SNAP ADD BASE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-567	TF-SNAP ADD OPT OUT BASE NEW LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-568	TF-SNAP ADD OPT OUT BASE CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-760	VMAX 10K FAST VP BASE NEW LIC	$18,394.00	40.5%	$10,944.43	$3,310.92	N/A	N/A	N/A	N/A	$3,310.92	EN-S	SYM SOFTWARE
457-100-761	VMAX 10K FAST VP CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-100-773	VMAX 10K BASE SW SUITE BASE NEW LIC	$44,150.00	40.5%	$26,269.25	$7,947.00	N/A	N/A	N/A	N/A	$7,947.00	EN-S	SYM SOFTWARE
457-100-774	VMAX 10K BASE SW SUITE CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-100-776	VMAX 10K TF SNAP BASE NEW	$22,940.00	40.5%	$13,649.30	$4,129.20	N/A	N/A	N/A	N/A	$4,129.20	EN-S	SYM SOFTWARE
457-100-777	VMAX 10K TF SNAP CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-100-823	VMAX 10K SRDF-A BASE NEW LICENSE	$10,000.00	40.5%	$5,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	EN-S	SYM SOFTWARE
457-100-824	VMAX 10K SRDF-A BASE REGISTERED NEW LIC	$22,120.00	40.5%	$13,161.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	EN-S	SYM SOFTWARE
457-100-825	VMAX 10K SRDF-A CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-100-826	VMAX 10K SRDF-A CAP UPG REGISTERED LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-100-830	VMAX 10K SRDF-S BASE NEW LICENSE	$10,000.00	40.5%	$5,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	EN-S	SYM SOFTWARE
457-100-831	VMAX 10K SRDF-S BASE REGISTERED NEW LIC	$22,120.00	40.5%	$13,161.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	EN-S	SYM SOFTWARE
457-100-832	VMAX 10K SRDF-S CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-100-833	VMAX 10K SRDF-S CAP UPG REGISTERED LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-100-879	VMAX 10K SPA 2.2 BASE NEW	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYM SOFTWARE
457-100-880	VMAX 10K SPA 2.2 CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-100-968	ENGINUITY BASE NEW LICENSE	$8,080.00	30.5%	$5,615.60	$565.60	N/A	N/A	N/A	N/A	$565.60	D1	SYM SOFTWARE
457-100-969	ENGINUITY CAP UPG LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-100-976	VMAX 10K ENGINUITY BASE NEW LICENSE	$8,080.00	40.5%	$4,807.60	$565.60	N/A	N/A	N/A	N/A	$565.60	EN-S	SYM SOFTWARE
457-100-977	VMAX 10K ENGINUITY CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-100-994	VMAX 10K SRDF-STAR BASE NEW LICENSE	$5,000.00	40.5%	$2,975.00	$900.00	N/A	N/A	N/A	N/A	$900.00	EN-S	SYM SOFTWARE
457-100-995	VMAX 10K SRDF-STAR CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-100-996	VMAX 10K SRDF-STAR REG BASE NEW LICENSE	$9,000.00	40.5%	$5,355.00	$1,620.00	N/A	N/A	N/A	N/A	$1,620.00	EN-S	SYM SOFTWARE
457-100-997	VMAX 10K SRDF-STAR REG CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-101-004	ATSM BASE NEW LICENSE FOR REG FAST	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-101-005	ATSM CAP UPG FOR REG FAST LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-101-028	VMAX 10K BAS SRDF SUITE REG CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-101-029	VMAX 10K BAS SRDF SUITE REG BASE NEW	$22,120.00	40.5%	$13,161.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	EN-S	SYM SOFTWARE
457-101-030	VMAX 10K BAS SRDF SUITE CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-101-031	VMAX 10K BAS SRDF SUITE BASE NEW	$10,000.00	40.5%	$5,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	EN-S	SYM SOFTWARE
457-101-051	VMAX 10K ENGINUITY SUITE BASE NEW LIC	$8,080.00	40.5%	$4,807.60	$565.60	N/A	N/A	N/A	N/A	$565.60	EN-S	SYM SOFTWARE
457-101-052	VMAX 10K ENGINUITY SUITE CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-101-059	VMAX 10K ADV SW SUITE II BASE NEW LIC	$57,545.00	40.5%	$34,239.28	$10,358.10	N/A	N/A	N/A	N/A	$10,358.10	EN-S	SYM SOFTWARE
457-101-060	VMAX 10K ADV SW SUITE II UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-101-063	VMAX 10K BASE SW SUITE II BASE NEW LIC	$44,150.00	40.5%	$26,269.25	$7,947.00	N/A	N/A	N/A	N/A	$7,947.00	EN-S	SYM SOFTWARE
457-101-064	VMAX 10K BASE SW SUITE II CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-101-067	VMAX 10K SYMM MGT SUITE II NEW	$11,405.00	40.5%	$6,785.98	$2,052.90	N/A	N/A	N/A	N/A	$2,052.90	EN-S	SYM SOFTWARE
457-101-068	VMAX 10K SYMM MGT SUITE II UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-101-079	VMAX 10K OR-DM BASE REGISTERED NEW LIC	$19,910.00	40.5%	$11,846.45	$3,583.80	N/A	N/A	N/A	N/A	$3,583.80	EN-S	SYM SOFTWARE
457-101-081	VMAX 10K OR-DM CAP UPG REGISTERED LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-101-144	RP/EX LOC BASE FOR VMAX =CA	$24,300.00	30.5%	$16,888.50	$4,374.00	N/A	N/A	N/A	N/A	$4,374.00	D1	SYM SOFTWARE
457-101-145	RP/EX LOC REG CAP UG FOR VMAX =CA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-101-146	RP/EX REM BASE FOR VMAX =CA	$24,300.00	30.5%	$16,888.50	$4,374.00	N/A	N/A	N/A	N/A	$4,374.00	D1	SYM SOFTWARE
457-101-147	RP/EX REM REG CAP UG FOR VMAX =CA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-101-375	SRMSUITE VMAX BASE =IC	$17,890.00	30.5%	$12,433.55	$3,220.20	N/A	N/A	N/A	N/A	$3,220.20	D1	SYM SOFTWARE
457-101-376	SRMSUITE VMAX CAP UPG =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-101-377	SRMSUITE 10K BASE =IC	$24,700.00	40.5%	$14,696.50	$4,446.00	N/A	N/A	N/A	N/A	$4,446.00	EN-S	SYM SOFTWARE
457-101-378	SRMSUITE 10K CAP UPG =IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-101-379	SRMSUITE 20K BASE =IC	$21,060.00	40.5%	$12,530.70	$3,790.80	N/A	N/A	N/A	N/A	$3,790.80	EN-S	SYM SOFTWARE
457-101-380	SRMSUITE 20K CAP UPG =IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-101-381	SRMSUITE 40K BASE =IC	$21,060.00	40.5%	$12,530.70	$3,790.80	N/A	N/A	N/A	N/A	$3,790.80	EN-S	SYM SOFTWARE
457-101-382	SRMSUITE 40K CAP UPG =IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
457-101-383	SRMSUITE DMX BASE =IC	$20,980.00	30.5%	$14,581.10	$3,776.40	N/A	N/A	N/A	N/A	$3,776.40	D1	SYM SOFTWARE
457-101-384	SRMSUITE DMX CAP UPG =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
457-101-385	SRMSUITE 3PTY BASE =IC	$7,920.00	30.5%	$5,504.40	$1,821.60	N/A	N/A	N/A	N/A	$1,821.60	D3	SYM SOFTWARE
457-101-386	SRMSUITE 3PTY CAP UPG =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
457-101-387	SRMSUITE HDS BASE =IC	$7,920.00	30.5%	$5,504.40	$1,821.60	N/A	N/A	N/A	N/A	$1,821.60	D3	SYM SOFTWARE
457-101-388	SRMSUITE HDS CAP UPG =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
457-101-389	SRMSUITE IBM DS BASE =IC	$7,920.00	30.5%	$5,504.40	$1,821.60	N/A	N/A	N/A	N/A	$1,821.60	D3	SYM SOFTWARE
457-101-390	SRMSUITE IBM DS CAP UPG =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
457-101-391	SRMSUITE XIV BASE =IC	$7,920.00	30.5%	$5,504.40	$1,821.60	N/A	N/A	N/A	N/A	$1,821.60	D3	SYM SOFTWARE
457-101-392	SRMSUITE XIV CAP UPG =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
457-101-393	SRMSUITE 3Par BASE =IC	$7,920.00	30.5%	$5,504.40	$1,821.60	N/A	N/A	N/A	N/A	$1,821.60	D3	SYM SOFTWARE
457-101-394	SRMSUITE 3Par CAP UPG =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
457-101-395	SRMSUITE HP EVA BASE =IC	$7,920.00	30.5%	$5,504.40	$1,821.60	N/A	N/A	N/A	N/A	$1,821.60	D3	SYM SOFTWARE
457-101-396	SRMSUITE HP EVA CAP UPG =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
457-101-397	SRMSUITE NTAP BASE =IC	$7,920.00	30.5%	$5,504.40	$1,821.60	N/A	N/A	N/A	N/A	$1,821.60	D3	SYM SOFTWARE
457-101-398	SRMSUITE NTAP CAP UPG =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
457-101-399	SRMSUITE Compellent BASE =IC	$7,920.00	30.5%	$5,504.40	$1,821.60	N/A	N/A	N/A	N/A	$1,821.60	D3	SYM SOFTWARE
457-101-400	SRMSUITE Compellent CAP UPG =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
457-101-401	SRMSUITE 3PTY2 BASE =IC	$7,920.00	30.5%	$5,504.40	$1,821.60	N/A	N/A	N/A	N/A	$1,821.60	D3	SYM SOFTWARE
457-101-402	SRMSUITE 3PTY2 CAP UPG =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
457-101-403	SRMSUITE UPG VMAX BASE =IC	$0.00	30.5%	$0.00	$835.20	N/A	N/A	N/A	N/A	$835.20	D1	SYM SOFTWARE
457-101-404	SRMSUITE UPG 10K BASE =IC	$0.00	40.5%	$0.00	$1,153.80	N/A	N/A	N/A	N/A	$1,153.80	EN-S	SYM SOFTWARE
457-101-407	SRMSUITE UPG DMX BASE =IC	$0.00	30.5%	$0.00	$981.00	N/A	N/A	N/A	N/A	$981.00	D1	SYM SOFTWARE
457-101-408	SRMSUITE UPG 3PTY BASE =IC	$0.00	30.5%	$0.00	$1,108.60	N/A	N/A	N/A	N/A	$1,108.60	D3	SYM SOFTWARE
457-101-409	SRMSUITE UPG HDS BASE =IC	$0.00	30.5%	$0.00	$1,108.60	N/A	N/A	N/A	N/A	$1,108.60	D3	SYM SOFTWARE
457-101-410	SRMSUITE UPG IBM DS BASE =IC	$0.00	30.5%	$0.00	$1,108.60	N/A	N/A	N/A	N/A	$1,108.60	D3	SYM SOFTWARE
457-101-411	SRMSUITE UPG XIV BASE =IC	$0.00	30.5%	$0.00	$1,108.60	N/A	N/A	N/A	N/A	$1,108.60	D3	SYM SOFTWARE
457-101-412	SRMSUITE UPG 3Par BASE =IC	$0.00	30.5%	$0.00	$1,108.60	N/A	N/A	N/A	N/A	$1,108.60	D3	SYM SOFTWARE
457-101-413	SRMSUITE UPG HP EVA BASE =IC	$0.00	30.5%	$0.00	$1,108.60	N/A	N/A	N/A	N/A	$1,108.60	D3	SYM SOFTWARE
457-101-414	SRMSUITE UPG NTAP BASE =IC	$0.00	30.5%	$0.00	$1,108.60	N/A	N/A	N/A	N/A	$1,108.60	D3	SYM SOFTWARE
457-101-415	SRMSUITE UPG Compellent BASE =IC	$0.00	30.5%	$0.00	$1,108.60	N/A	N/A	N/A	N/A	$1,108.60	D3	SYM SOFTWARE
457-101-525	SRMSUITE HP XP/P9500 BASE =IC	$4,820.00	30.5%	$3,349.90	$1,108.60	N/A	N/A	N/A	N/A	$1,108.60	D3	SYM SOFTWARE
457-101-526	SRMSUITE HP XP/P9500 CAP UPG =IC	$4,820.00	30.5%	$3,349.90	$1,108.60	N/A	N/A	N/A	N/A	$1,108.60	D3	SYM SOFTWARE
457-101-527	SRMSUITE UPG HP XP/P9500 BASE =IC	$0.00	30.5%	$0.00	$1,108.60	N/A	N/A	N/A	N/A	$1,108.60	D3	SYM SOFTWARE
457-101-601	PROTECTPOINT BASE NEW 100K=IC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
457-101-602	PROTECTPOINT BASE NEW 200K=IC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
457-101-603	PROTECTPOINT BASE NEW 400K=IC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
457-101-604	PROTECTPOINT CAP UPG 100K=IC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
457-101-605	PROTECTPOINT CAP UPG 200K=IC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
457-101-606	PROTECTPOINT CAP UPG 400K=IC	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	DM	SYM SOFTWARE
457-101-643	APPSYNC VMAX BASE =IC	$19,240.00	30.5%	$13,371.80	$3,463.20	N/A	N/A	N/A	N/A	$3,463.20	D1	SYM SOFTWARE
457-101-647	APPSYNC VMAX CAP UPG BASE=IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ARMSYM-T1-5U	ARM SYM T1-T5UPG	$0.00	30.5%	$0.00	$259.20	N/A	N/A	N/A	N/A	$362.88	D1	SYM SOFTWARE
ARMSYM-T6-30U	ARM-SYM T6-T35UPG	$0.00	30.5%	$0.00	$1,425.60	N/A	N/A	N/A	N/A	$1,995.84	D1	SYM SOFTWARE
ARMSYM-T6-35U	CC SYM ARM T6-35 UPG	$0.00	30.5%	$0.00	$1,425.60	N/A	N/A	N/A	N/A	$1,995.84	D1	SYM SOFTWARE
AS400-STM	AS400 SRDF TF MANAGER	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
AS-MSU-T0-3U	AUTOSWAP UPG MSU 0-3	$0.00	30.5%	$0.00	$1,638.00	N/A	N/A	N/A	N/A	$1,638.00	D1	SYM SOFTWARE
AS-MSU-T4-14U	AUTOSWAP UPG MSU 4-14	$0.00	30.5%	$0.00	$1,638.00	N/A	N/A	N/A	N/A	$1,638.00	D1	SYM SOFTWARE
AUTOS-MSUBASE	AUTOSWAP FOR MF BASE-3MSU	$86,800.00	30.5%	$60,326.00	$15,624.00	N/A	N/A	N/A	N/A	$15,624.00	D1	SYM SOFTWARE
AUTOS-MSU-M00	AUTOSWAP FOR MF 4-45 MSU	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	SYM SOFTWARE
AUTOS-MSU-M01	AUTOSWAP FOR MF 46-175MSU	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	SYM SOFTWARE
AUTOS-MSU-M02	AUTOSWAP MF 176-315 MSU	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	SYM SOFTWARE
AUTOS-MSU-M03	AUTOSWAP MF 316-575 MSU	$70.00	30.5%	$48.65	$12.60	N/A	N/A	N/A	N/A	$12.60	D1	SYM SOFTWARE
AUTOS-MSU-M04	AUTOSWAP MF 576-875 MSU	$50.00	30.5%	$34.75	$9.00	N/A	N/A	N/A	N/A	$9.00	D1	SYM SOFTWARE
AUTOS-MSU-M05	AUTOSWAP MF 876-1315 MSU	$35.00	30.5%	$24.33	$6.30	N/A	N/A	N/A	N/A	$6.30	D1	SYM SOFTWARE
AUTOS-MSU-M06	AUTOSWAP MF 1316-1975 MSU	$18.00	30.5%	$12.51	$3.24	N/A	N/A	N/A	N/A	$3.24	D1	SYM SOFTWARE
AUTOS-MSU-M07	AUTOSWAP MF 1976 & UP MSU	$4.00	30.5%	$2.78	$0.72	N/A	N/A	N/A	N/A	$0.72	D1	SYM SOFTWARE
AUTOS-MSU-UPG	AUTOSWAP FOR MF UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
AUTOSWAPMSU00	AUTOSWAP BASE-3 MSU	$124,560.00	30.5%	$86,569.20	$22,420.80	N/A	N/A	N/A	N/A	$22,420.80	D1	SYM SOFTWARE
AUTOSWAPMSU01	AUTOSWAP 4-25 MSU	$131,110.00	30.5%	$91,121.45	$23,599.80	N/A	N/A	N/A	N/A	$23,599.80	D1	SYM SOFTWARE
AUTOSWAPMSU02	AUTOSWAP 26-50 MSU	$137,660.00	30.5%	$95,673.70	$24,778.80	N/A	N/A	N/A	N/A	$24,778.80	D1	SYM SOFTWARE
AUTOSWAPMSU03	AUTOSWAP 51-75 MSU	$144,220.00	30.5%	$100,232.90	$25,959.60	N/A	N/A	N/A	N/A	$25,959.60	D1	SYM SOFTWARE
AUTOSWAPMSU04	AUTOSWAP 76-100 MSU	$150,770.00	30.5%	$104,785.15	$27,138.60	N/A	N/A	N/A	N/A	$27,138.60	D1	SYM SOFTWARE
AUTOSWAPMSU05	AUTOSWAP 101-150 MSU	$157,320.00	30.5%	$109,337.40	$28,317.60	N/A	N/A	N/A	N/A	$28,317.60	D1	SYM SOFTWARE
AUTOSWAPMSU06	AUTOSWAP 151-200 MSU	$163,870.00	30.5%	$113,889.65	$29,496.60	N/A	N/A	N/A	N/A	$29,496.60	D1	SYM SOFTWARE
AUTOSWAPMSU07	AUTOSWAP 201-250 MSU	$170,420.00	30.5%	$118,441.90	$30,675.60	N/A	N/A	N/A	N/A	$30,675.60	D1	SYM SOFTWARE
AUTOSWAPMSU08	AUTOSWAP 251-300 MSU	$176,980.00	30.5%	$123,001.10	$31,856.40	N/A	N/A	N/A	N/A	$31,856.40	D1	SYM SOFTWARE
AUTOSWAPMSU09	AUTOSWAP 301-350 MSU	$183,530.00	30.5%	$127,553.35	$33,035.40	N/A	N/A	N/A	N/A	$33,035.40	D1	SYM SOFTWARE
AUTOSWAPMSU10	AUTOSWAP 351-400 MSU	$190,080.00	30.5%	$132,105.60	$34,214.40	N/A	N/A	N/A	N/A	$34,214.40	D1	SYM SOFTWARE
AUTOSWAPMSU11	AUTOSWAP 401-450 MSU	$196,630.00	30.5%	$136,657.85	$35,393.40	N/A	N/A	N/A	N/A	$35,393.40	D1	SYM SOFTWARE
AUTOSWAPMSU12	AUTOSWAP 451-500 MSU	$203,180.00	30.5%	$141,210.10	$36,572.40	N/A	N/A	N/A	N/A	$36,572.40	D1	SYM SOFTWARE
AUTOSWAPMSU13	AUTOSWAP 501-550 MSU	$209,740.00	30.5%	$145,769.30	$37,753.20	N/A	N/A	N/A	N/A	$37,753.20	D1	SYM SOFTWARE
AUTOSWAPMSU14	AUTOSWAP 551-600 MSU	$216,290.00	30.5%	$150,321.55	$38,932.20	N/A	N/A	N/A	N/A	$38,932.20	D1	SYM SOFTWARE
AUTOS-ZVMBASE	AUTOSWAP FOR ZVM BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
BA-CC-1TBC	VMAX 10K IONIX CTRLCTR PKG NON-SATA 1TB	$0.00	40.5%	$0.00	$252.00	N/A	N/A	N/A	N/A	$252.00	EN-S	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
BA-CC-1TBN	VMAX 10K IONIX CTRLCTR PKG SATA 1TB	$0.00	40.5%	$0.00	$126.00	N/A	N/A	N/A	N/A	$126.00	EN-S	SYM SOFTWARE
BA-CC-BASE	VMAX 10K IONIX CTRLCTR PKG BASE LIC	$0.00	40.5%	$0.00	$2,475.00	N/A	N/A	N/A	N/A	$2,475.00	EN-S	SYM SOFTWARE
BC-SCA-1TBC	VMAX 10K SCA NON-SATA 1TB	$340.00	40.5%	$202.30	$61.20	N/A	N/A	N/A	N/A	$61.20	EN-S	SYM SOFTWARE
BC-SCA-1TBN	VMAX 10K SCA SATA 1TB	$170.00	40.5%	$101.15	$30.60	N/A	N/A	N/A	N/A	$30.60	EN-S	SYM SOFTWARE
BC-SCA-BASE	VMAX 10K SCA BASE LIC	$4,848.00	40.5%	$2,884.56	$872.64	N/A	N/A	N/A	N/A	$872.64	EN-S	SYM SOFTWARE
BC-SCA-UPG	VMAX 10K SCA UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
CC-AM-SYM-T1	AUTO RES MGR 0-.250	$0.00	30.5%	$0.00	$752.40	N/A	N/A	N/A	N/A	$1,053.36	D1	SYM SOFTWARE
CC-AM-SYM-T10	AUTO RES MGR 10.01-12.00	$0.00	30.5%	$0.00	$8,917.20	N/A	N/A	N/A	N/A	$12,484.08	D1	SYM SOFTWARE
CC-AM-SYM-T11	AUTO RES MGR 12.01-14.00	$0.00	30.5%	$0.00	$10,342.80	N/A	N/A	N/A	N/A	$14,479.92	D1	SYM SOFTWARE
CC-AM-SYM-T12	AUTO RES MGR 14.01-17.00	$0.00	30.5%	$0.00	$11,768.40	N/A	N/A	N/A	N/A	$16,475.76	D1	SYM SOFTWARE
CC-AM-SYM-T13	AUTO RES MGR 17.01-20.00	$0.00	30.5%	$0.00	$13,194.00	N/A	N/A	N/A	N/A	$18,471.60	D1	SYM SOFTWARE
CC-AM-SYM-T14	AUTO RES MGR 20.01-23.00	$0.00	30.5%	$0.00	$14,619.60	N/A	N/A	N/A	N/A	$20,467.44	D1	SYM SOFTWARE
CC-AM-SYM-T15	AUTO RES MGR 23.01-26.00	$0.00	30.5%	$0.00	$16,045.20	N/A	N/A	N/A	N/A	$22,463.28	D1	SYM SOFTWARE
CC-AM-SYM-T16	AUTO RES MGR 26.01-29.00	$0.00	30.5%	$0.00	$17,470.80	N/A	N/A	N/A	N/A	$24,459.12	D1	SYM SOFTWARE
CC-AM-SYM-T17	AUTO RES MGR 29.01-32.00	$0.00	30.5%	$0.00	$18,896.40	N/A	N/A	N/A	N/A	$26,454.96	D1	SYM SOFTWARE
CC-AM-SYM-T18	AUTO RES MGR 32.01-35.00	$0.00	30.5%	$0.00	$20,322.00	N/A	N/A	N/A	N/A	$28,450.80	D1	SYM SOFTWARE
CC-AM-SYM-T19	AUTO RES MGR 35.01-38.00	$0.00	30.5%	$0.00	$21,747.60	N/A	N/A	N/A	N/A	$30,446.64	D1	SYM SOFTWARE
CC-AM-SYM-T2	AUTO RES MGR .251-.500	$0.00	30.5%	$0.00	$1,011.60	N/A	N/A	N/A	N/A	$1,416.24	D1	SYM SOFTWARE
CC-AM-SYM-T20	AUTO RES MGR 38.01-41.00	$0.00	30.5%	$0.00	$23,173.20	N/A	N/A	N/A	N/A	$32,442.48	D1	SYM SOFTWARE
CC-AM-SYM-T21	AUTO RES MGR 41.01-44.00	$0.00	30.5%	$0.00	$24,598.80	N/A	N/A	N/A	N/A	$34,438.32	D1	SYM SOFTWARE
CC-AM-SYM-T22	AUTO RES MGR 44.01-47.00	$0.00	30.5%	$0.00	$26,024.40	N/A	N/A	N/A	N/A	$36,434.16	D1	SYM SOFTWARE
CC-AM-SYM-T23	AUTO RES MGR 47.01-50.00	$0.00	30.5%	$0.00	$27,450.00	N/A	N/A	N/A	N/A	$38,430.00	D1	SYM SOFTWARE
CC-AM-SYM-T24	AUTO RES MGR 50.01-53.00	$0.00	30.5%	$0.00	$28,875.60	N/A	N/A	N/A	N/A	$40,425.84	D1	SYM SOFTWARE
CC-AM-SYM-T25	AUTO RES MGR 53.01-56.00	$0.00	30.5%	$0.00	$30,301.20	N/A	N/A	N/A	N/A	$42,421.68	D1	SYM SOFTWARE
CC-AM-SYM-T26	AUTO RES MGR 56.01-59.00	$0.00	30.5%	$0.00	$31,726.80	N/A	N/A	N/A	N/A	$44,417.52	D1	SYM SOFTWARE
CC-AM-SYM-T27	AUTO RES MGR 59.01-62.00	$0.00	30.5%	$0.00	$33,152.40	N/A	N/A	N/A	N/A	$46,413.36	D1	SYM SOFTWARE
CC-AM-SYM-T28	AUTO RES MGR 62.01-65.00	$0.00	30.5%	$0.00	$34,578.00	N/A	N/A	N/A	N/A	$48,409.20	D1	SYM SOFTWARE
CC-AM-SYM-T29	AUTO RES MGR 65.01-68.00	$0.00	30.5%	$0.00	$36,003.60	N/A	N/A	N/A	N/A	$50,405.04	D1	SYM SOFTWARE
CC-AM-SYM-T3	AUTO RES MGR .501-.750	$0.00	30.5%	$0.00	$1,270.80	N/A	N/A	N/A	N/A	$1,779.12	D1	SYM SOFTWARE
CC-AM-SYM-T30	AUTO RES MGR 68.01-71.00	$0.00	30.5%	$0.00	$37,429.20	N/A	N/A	N/A	N/A	$52,400.88	D1	SYM SOFTWARE
CC-AM-SYM-T31	AUTO RES MGR 71.01-74.00	$0.00	30.5%	$0.00	$38,854.80	N/A	N/A	N/A	N/A	$54,396.72	D1	SYM SOFTWARE
CC-AM-SYM-T32	AUTO RES MGR 74.01-77.00	$0.00	30.5%	$0.00	$40,280.40	N/A	N/A	N/A	N/A	$56,392.56	D1	SYM SOFTWARE
CC-AM-SYM-T33	AUTO RES MGR 77.01-80.00	$0.00	30.5%	$0.00	$41,706.00	N/A	N/A	N/A	N/A	$58,388.40	D1	SYM SOFTWARE
CC-AM-SYM-T34	AUTO RES MGR 80.01-83.00	$0.00	30.5%	$0.00	$43,131.60	N/A	N/A	N/A	N/A	$60,384.24	D1	SYM SOFTWARE
CC-AM-SYM-T35	AUTO RES MGR 83.01-86.00	$0.00	30.5%	$0.00	$44,557.20	N/A	N/A	N/A	N/A	$62,380.08	D1	SYM SOFTWARE
CC-AM-SYM-T4	AUTO RES MGR .751-1.00	$0.00	30.5%	$0.00	$1,530.00	N/A	N/A	N/A	N/A	$2,142.00	D1	SYM SOFTWARE
CC-AM-SYM-T5	AUTO RES MGR 1.01-2.00	$0.00	30.5%	$0.00	$1,789.20	N/A	N/A	N/A	N/A	$2,504.88	D1	SYM SOFTWARE
CC-AM-SYM-T6	AUTO RES MGR 2.01-4.00	$0.00	30.5%	$0.00	$3,214.80	N/A	N/A	N/A	N/A	$4,500.72	D1	SYM SOFTWARE
CC-AM-SYM-T7	AUTO RES MGR 4.01-6.00	$0.00	30.5%	$0.00	$4,640.40	N/A	N/A	N/A	N/A	$6,496.56	D1	SYM SOFTWARE
CC-AM-SYM-T8	AUTO RES MGR 6.01-8.00	$0.00	30.5%	$0.00	$6,066.00	N/A	N/A	N/A	N/A	$8,492.40	D1	SYM SOFTWARE
CC-AM-SYM-T9	AUTO RES MGR 8.01-10.00	$0.00	30.5%	$0.00	$7,491.60	N/A	N/A	N/A	N/A	$10,488.24	D1	SYM SOFTWARE
CC-ARC-T1	SAN ARC 1YR 0-.250	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T10	SAN ARC 1YR 10.01-12.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T11	SAN ARC 1YR 12.01-14.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T12	SAN ARC 1YR 14.01-16.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T13	SAN ARC 1YR 16.01-19.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T14	SAN ARC 1YR 19.01-22.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T15	SAN ARC 1YR 22.01-25.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T16	SAN ARC 1YR 25.01-28.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T17	SAN ARC 1YR 28.01-31.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T18	SAN ARC 1YR 31.01-34.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T19	SAN ARC 1YR 34.01-37.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T1-T4	CC-SAN ARC 1YR T1-T4UP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T2	SAN ARC 1YR .251-.500	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T20	SAN ARC 1YR 37.01-40.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T21	SAN ARC 1YR 40.01-43.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T22	SAN ARC 1YR 43.01-46.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T23	SAN ARC 1YR 46.01-49.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T24	SAN ARC 1YR 49.01-52.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T25	SAN ARC 1YR 52.01-55.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T26	SAN ARC 1YR 55.01-58.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T27	SAN ARC 1YR 58.01-61.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T28	SAN ARC 1YR 61.01-64.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T29	SAN ARC 1YR 64.01-67.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T3	SAN ARC 1YR .501-.750	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T30	SAN ARC 1YR 67.01-70.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T4	SAN ARC 1YR .751-1.0	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T5	SAN ARC 1YR 1.01-2.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T5-T30	CC-SAN ARC 1YR T5-T30UP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T6	SAN ARC 1YR 2.01-4.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T7	SAN ARC 1YR 4.01-6.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T8	SAN ARC 1YR 6.01-8.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-ARC-T9	SAN ARC 1YR 8.01-10.00	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CCBAS-T1-4UP	ECC BASE T1-T4 UPGRADE	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
CCBAS-T5-12UP	ECC BASE T5-T12 UPGRADE	$0.00	30.5%	$0.00	$518.40	N/A	N/A	N/A	N/A	$518.40	D1	SYM SOFTWARE
CC-DTU-UDEPHU	DBTUNER DB2UDB WG-DEP UP	$14,710.00	22.5%	$11,400.25	$2,647.80	N/A	N/A	N/A	N/A	$2,647.80	E	SYM SOFTWARE
CC-DTU-UENTHU	DBTUNER DB2UDB DEP-ENT UP	$9,780.00	22.5%	$7,579.50	$1,760.40	N/A	N/A	N/A	N/A	$1,760.40	E	SYM SOFTWARE
CC-DTU-UGLOHU	DBTUNER DB2UDB ENT-GLO UP	$9,780.00	22.5%	$7,579.50	$1,760.40	N/A	N/A	N/A	N/A	$1,760.40	E	SYM SOFTWARE
CC-LS	CC/ PROSPHERE CAP UPG LIC SOLUTION	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYM SOFTWARE
CC-LS-CAP	CC / PROSPHERE CAP LIC SOLUTION	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYM SOFTWARE
CC-OIC-KIT	CC5.X OPN INTG CMPNTS KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OIC-KITPRV	PREVIOUS VERSION OIC KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OICMF-KIT	CC5.X OIC MAINFRAME KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIM-BASE	SYMM OPT BASE LICENSE	$12,530.00	30.5%	$8,708.35	$2,255.40	N/A	N/A	N/A	N/A	$2,255.40	D1	SYM SOFTWARE
CC-OPTIM-C01	SYMM OPT 1TB (0-14TB)	$1,400.00	30.5%	$973.00	$252.00	N/A	N/A	N/A	N/A	$252.00	D1	SYM SOFTWARE
CC-OPTIM-C02	SYMM OPT 1TB (15-25TB)	$1,310.00	30.5%	$910.45	$235.80	N/A	N/A	N/A	N/A	$235.80	D1	SYM SOFTWARE
CC-OPTIM-C03	SYMM OPT 1TB (26-40TB)	$1,150.00	30.5%	$799.25	$207.00	N/A	N/A	N/A	N/A	$207.00	D1	SYM SOFTWARE
CC-OPTIM-C04	SYMM OPT 1TB (41-60TB)	$1,070.00	30.5%	$743.65	$192.60	N/A	N/A	N/A	N/A	$192.60	D1	SYM SOFTWARE
CC-OPTIM-C05	SYMM OPT 1TB (61-100TB)	$1,030.00	30.5%	$715.85	$185.40	N/A	N/A	N/A	N/A	$185.40	D1	SYM SOFTWARE
CC-OPTIM-C06	SYMM OPT 1TB (101-150TB)	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	SYM SOFTWARE
CC-OPTIM-C07	SYMM OPT 1TB (151-250TB)	$830.00	30.5%	$576.85	$149.40	N/A	N/A	N/A	N/A	$149.40	D1	SYM SOFTWARE
CC-OPTIM-C08	SYMM OPT 1TB (251-400TB)	$720.00	30.5%	$500.40	$129.60	N/A	N/A	N/A	N/A	$129.60	D1	SYM SOFTWARE
CC-OPTIM-C09	SYMM OPT 1TB (401-600TB)	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CC-OPTIM-C10	SYMM OPT 1TB (601-1000TB)	$550.00	30.5%	$382.25	$99.00	N/A	N/A	N/A	N/A	$99.00	D1	SYM SOFTWARE
CC-OPTIM-C11	SYMM OPT 1TB(1001TB or greater)	$480.00	30.5%	$333.60	$86.40	N/A	N/A	N/A	N/A	$86.40	D1	SYM SOFTWARE
CC-OPTIM-N01	SYMM OPT 1TB (0-14TB) NLT3	$700.00	30.5%	$486.50	$126.00	N/A	N/A	N/A	N/A	$126.00	D1	SYM SOFTWARE
CC-OPTIM-N02	SYMM OPT 1TB (15-25TB) NLT3	$650.00	30.5%	$451.75	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	SYM SOFTWARE
CC-OPTIM-N03	SYMM OPT 1TB (26-40TB) NLT3	$570.00	30.5%	$396.15	$102.60	N/A	N/A	N/A	N/A	$102.60	D1	SYM SOFTWARE
CC-OPTIM-N04	SYMM OPT 1TB (41-60TB) NLT3	$540.00	30.5%	$375.30	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
CC-OPTIM-N05	SYMM OPT 1TB (61-100TB) NLT3	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	SYM SOFTWARE
CC-OPTIM-N06	SYMM OPT 1TB (101-150TB) NLT3	$460.00	30.5%	$319.70	$82.80	N/A	N/A	N/A	N/A	$82.80	D1	SYM SOFTWARE
CC-OPTIM-N07	SYMM OPT 1TB (151-250TB) NLT3	$410.00	30.5%	$284.95	$73.80	N/A	N/A	N/A	N/A	$73.80	D1	SYM SOFTWARE
CC-OPTIM-N08	SYMM OPT 1TB (251-400TB) NLT3	$360.00	30.5%	$250.20	$64.80	N/A	N/A	N/A	N/A	$64.80	D1	SYM SOFTWARE
CC-OPTIM-N09	SYMM OPT 1TB (401-600TB) NLT3	$310.00	30.5%	$215.45	$55.80	N/A	N/A	N/A	N/A	$55.80	D1	SYM SOFTWARE
CC-OPTIM-N10	SYMM OPT 1TB (601-1000TB) NLT3	$270.00	30.5%	$187.65	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	SYM SOFTWARE
CC-OPTIM-N11	SYMM OPT 1TB(1001TB or greater) NLT3	$240.00	30.5%	$166.80	$43.20	N/A	N/A	N/A	N/A	$43.20	D1	SYM SOFTWARE
CC-OPTIM-T1	SYM OPTIM 0-.250	$0.00	30.5%	$0.00	$2,487.60	N/A	N/A	N/A	N/A	$2,487.60	D1	SYM SOFTWARE
CC-OPTIM-T10	SYM OPTIM 10.01-12.	$0.00	30.5%	$0.00	$7,093.80	N/A	N/A	N/A	N/A	$7,093.80	D1	SYM SOFTWARE
CC-OPTIM-T11	SYM OPTIM 12.01-14.	$0.00	30.5%	$0.00	$7,788.60	N/A	N/A	N/A	N/A	$7,788.60	D1	SYM SOFTWARE
CC-OPTIM-T12	SYM OPTIM 14.01-17.	$0.00	30.5%	$0.00	$8,483.40	N/A	N/A	N/A	N/A	$8,483.40	D1	SYM SOFTWARE
CC-OPTIM-T13	SYM OPTIM 17.01-20.00	$0.00	30.5%	$0.00	$9,178.20	N/A	N/A	N/A	N/A	$9,178.20	D1	SYM SOFTWARE
CC-OPTIM-T14	SYM OPTIM 20.01-23.00	$0.00	30.5%	$0.00	$9,873.00	N/A	N/A	N/A	N/A	$9,873.00	D1	SYM SOFTWARE
CC-OPTIM-T15	SYM OPTIM 23.01-26.00	$0.00	30.5%	$0.00	$10,567.80	N/A	N/A	N/A	N/A	$10,567.80	D1	SYM SOFTWARE
CC-OPTIM-T16	SYM OPTIM 26.01-29.00	$0.00	30.5%	$0.00	$11,262.60	N/A	N/A	N/A	N/A	$11,262.60	D1	SYM SOFTWARE
CC-OPTIM-T17	SYM OPTIM 29.01-32.00	$0.00	30.5%	$0.00	$11,957.40	N/A	N/A	N/A	N/A	$11,957.40	D1	SYM SOFTWARE
CC-OPTIM-T18	SYM OPTIM 32.01-35.00	$0.00	30.5%	$0.00	$12,652.20	N/A	N/A	N/A	N/A	$12,652.20	D1	SYM SOFTWARE
CC-OPTIM-T19	SYM OPTIM 35.01-38.00	$0.00	30.5%	$0.00	$13,347.00	N/A	N/A	N/A	N/A	$13,347.00	D1	SYM SOFTWARE
CC-OPTIM-T2	SYM OPTIM .251-.500	$0.00	30.5%	$0.00	$2,633.40	N/A	N/A	N/A	N/A	$2,633.40	D1	SYM SOFTWARE
CC-OPTIM-T20	SYM OPTIM 38.01-41.00	$0.00	30.5%	$0.00	$14,041.80	N/A	N/A	N/A	N/A	$14,041.80	D1	SYM SOFTWARE
CC-OPTIM-T21	SYM OPTIM 41.01-44.00	$0.00	30.5%	$0.00	$14,736.60	N/A	N/A	N/A	N/A	$14,736.60	D1	SYM SOFTWARE
CC-OPTIM-T22	SYM OPTIM 44.01-47.00	$0.00	30.5%	$0.00	$15,431.40	N/A	N/A	N/A	N/A	$15,431.40	D1	SYM SOFTWARE
CC-OPTIM-T23	SYM OPTIM 47.01-50.00	$0.00	30.5%	$0.00	$16,126.20	N/A	N/A	N/A	N/A	$16,126.20	D1	SYM SOFTWARE
CC-OPTIM-T24	SYM OPTIM 50.01-53.00	$0.00	30.5%	$0.00	$16,821.00	N/A	N/A	N/A	N/A	$16,821.00	D1	SYM SOFTWARE
CC-OPTIM-T25	SYM OPTIM 53.01-56.00	$0.00	30.5%	$0.00	$17,515.80	N/A	N/A	N/A	N/A	$17,515.80	D1	SYM SOFTWARE
CC-OPTIM-T26	SYM OPTIM 56.01-59.00	$0.00	30.5%	$0.00	$18,210.60	N/A	N/A	N/A	N/A	$18,210.60	D1	SYM SOFTWARE
CC-OPTIM-T27	SYM OPTIM 59.01-62.00	$0.00	30.5%	$0.00	$18,905.40	N/A	N/A	N/A	N/A	$18,905.40	D1	SYM SOFTWARE
CC-OPTIM-T28	SYM OPTIM 62.01-65.00	$0.00	30.5%	$0.00	$19,600.20	N/A	N/A	N/A	N/A	$19,600.20	D1	SYM SOFTWARE
CC-OPTIM-T29	SYM OPTIM 65.01-68.00	$0.00	30.5%	$0.00	$20,295.00	N/A	N/A	N/A	N/A	$20,295.00	D1	SYM SOFTWARE
CC-OPTIM-T3	SYM OPTIM .501-.750	$0.00	30.5%	$0.00	$2,779.20	N/A	N/A	N/A	N/A	$2,779.20	D1	SYM SOFTWARE
CC-OPTIM-T30	SYM OPTIM 68.01-71.00	$0.00	30.5%	$0.00	$20,989.80	N/A	N/A	N/A	N/A	$20,989.80	D1	SYM SOFTWARE
CC-OPTIM-T31	SYM OPTIM 71.01-74.00	$0.00	30.5%	$0.00	$21,684.60	N/A	N/A	N/A	N/A	$21,684.60	D1	SYM SOFTWARE
CC-OPTIM-T32	SYM OPTIM 74.01-77.00	$0.00	30.5%	$0.00	$22,379.40	N/A	N/A	N/A	N/A	$22,379.40	D1	SYM SOFTWARE
CC-OPTIM-T33	SYM OPTIM 77.01-80.00	$0.00	30.5%	$0.00	$23,074.20	N/A	N/A	N/A	N/A	$23,074.20	D1	SYM SOFTWARE
CC-OPTIM-T34	SYM OPTIM 80.01-83.00	$0.00	30.5%	$0.00	$23,769.00	N/A	N/A	N/A	N/A	$23,769.00	D1	SYM SOFTWARE
CC-OPTIM-T35	SYM OPTIM 83.01-86.00	$0.00	30.5%	$0.00	$24,463.80	N/A	N/A	N/A	N/A	$24,463.80	D1	SYM SOFTWARE
CC-OPTIM-T4	SYM OPTIM .751-1.00	$0.00	30.5%	$0.00	$2,925.00	N/A	N/A	N/A	N/A	$2,925.00	D1	SYM SOFTWARE
CC-OPTIM-T5	SYM OPTIM 1.01-2.00	$0.00	30.5%	$0.00	$3,619.80	N/A	N/A	N/A	N/A	$3,619.80	D1	SYM SOFTWARE
CC-OPTIM-T6	SYM OPTIM 2.01-4.00	$0.00	30.5%	$0.00	$4,314.60	N/A	N/A	N/A	N/A	$4,314.60	D1	SYM SOFTWARE
CC-OPTIM-T7	SYM OPTIM 4.01-6.00	$0.00	30.5%	$0.00	$5,009.40	N/A	N/A	N/A	N/A	$5,009.40	D1	SYM SOFTWARE
CC-OPTIM-T8	SYM OPTIM 6.01-8.00	$0.00	30.5%	$0.00	$5,704.20	N/A	N/A	N/A	N/A	$5,704.20	D1	SYM SOFTWARE
CC-OPTIM-T9	SYM OPTIM 8.01-10.0	$0.00	30.5%	$0.00	$6,399.00	N/A	N/A	N/A	N/A	$6,399.00	D1	SYM SOFTWARE
CC-OPTIM-UPG	SYMM OPT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
CC-OPTIMZ-BAS	VMAX OPTIMIZER BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-C01	VMAX OPTIMIZER 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-C02	VMAX OPTIMIZER 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-C03	VMAX OPTIMIZER 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-C04	VMAX OPTIMIZER 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-C05	VMAX OPTIMIZER 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-C06	VMAX OPTIMIZER 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-C07	VMAX OPTIMIZER 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-C08	VMAX OPTIMIZER 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-C09	VMAX OPTIMIZER 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-C10	VMAX OPTIMIZER 1TB(601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-C11	VMAX OPTIMIZER 1TB(1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-N01	VMAX OPTIMIZER 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-N02	VMAX OPTIMIZER 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-N03	VMAX OPTIMIZER 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-N04	VMAX OPTIMIZER 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-N05	VMAX OPTIMIZER 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-N06	VMAX OPTIMIZER 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-N07	VMAX OPTIMIZER 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-N08	VMAX OPTIMIZER 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-N09	VMAX OPTIMIZER 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-N10	VMAX OPTIMIZER 1TB(601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-N11	VMAX OPTIMIZER 1TB(1001TB or >) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTIMZ-UPG	VMAX OPTIMIZER BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
CC-OPTM6-BASE	EMC ControlCenter 6.1 Symmetrix Optimize	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPTM6-R	EMC CONTROLCENTER 6.0 SYMM OPTIMIZER REF	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
CC-OPTM6-UPG	EMC ControlCenter 6.1 Symmetrix Optimize	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPT-PRV	PREVIOUS VERSION OPTIM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-OPT-T01UPG	SYM OPT 4X-5X T01 LIC UPG	$0.00	30.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D1	SYM SOFTWARE
CC-OPT-T02UPG	SYM OPT 4X-5X T02 LIC UPG	$0.00	30.5%	$0.00	$1,905.00	N/A	N/A	N/A	N/A	$1,905.00	D1	SYM SOFTWARE
CC-OPT-T03UPG	SYM OPT 4X-5X T03 LIC UPG	$0.00	30.5%	$0.00	$2,010.00	N/A	N/A	N/A	N/A	$2,010.00	D1	SYM SOFTWARE
CC-OPT-T04UPG	SYM OPT 4X-5X T04 LIC UPG	$0.00	30.5%	$0.00	$2,115.00	N/A	N/A	N/A	N/A	$2,115.00	D1	SYM SOFTWARE
CC-OPT-T05UPG	SYM OPT 4X-5X T05 LIC UPG	$0.00	30.5%	$0.00	$2,618.00	N/A	N/A	N/A	N/A	$2,618.00	D1	SYM SOFTWARE
CC-OPT-T06UPG	SYM OPT 4X-5X T06 LIC UPG	$0.00	30.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$3,120.00	D1	SYM SOFTWARE
CC-OPT-T07UPG	SYM OPT 4X-5X T07 LIC UPG	$0.00	30.5%	$0.00	$3,623.00	N/A	N/A	N/A	N/A	$3,623.00	D1	SYM SOFTWARE
CC-OPT-T08UPG	SYM OPT 4X-5X T08 LIC UPG	$0.00	30.5%	$0.00	$4,125.00	N/A	N/A	N/A	N/A	$4,125.00	D1	SYM SOFTWARE
CC-OPT-T09UPG	SYM OPT 4X-5X T09 LIC UPG	$0.00	30.5%	$0.00	$4,628.00	N/A	N/A	N/A	N/A	$4,628.00	D1	SYM SOFTWARE
CC-OPT-T10UPG	SYM OPT 4X-5X T10 LIC UPG	$0.00	30.5%	$0.00	$5,130.00	N/A	N/A	N/A	N/A	$5,130.00	D1	SYM SOFTWARE
CC-OPT-T11UPG	SYM OPT 4X-5X T11 LIC UPG	$0.00	30.5%	$0.00	$5,633.00	N/A	N/A	N/A	N/A	$5,633.00	D1	SYM SOFTWARE
CC-OPT-T12UPG	SYM OPT 4X-5X T12 LIC UPG	$0.00	30.5%	$0.00	$6,135.00	N/A	N/A	N/A	N/A	$6,135.00	D1	SYM SOFTWARE
CC-OPT-T13UPG	SYM OPT 4X-5X T13 LIC UPG	$0.00	30.5%	$0.00	$6,638.00	N/A	N/A	N/A	N/A	$6,638.00	D1	SYM SOFTWARE
CCOPT-T1-4UP	ECC OPTIMIZER T1-T4 UPG	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
CC-OPT-T14UPG	SYM OPT 4X-5X T14 LIC UPG	$0.00	30.5%	$0.00	$7,140.00	N/A	N/A	N/A	N/A	$7,140.00	D1	SYM SOFTWARE
CC-OPT-T15UPG	SYM OPT 4X-5X T15 LIC UPG	$0.00	30.5%	$0.00	$7,643.00	N/A	N/A	N/A	N/A	$7,643.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CC-OPT-T16UPG	SYM OPT 4X-5X T16 LIC UPG	$0.00	30.5%	$0.00	$8,145.00	N/A	N/A	N/A	N/A	$8,145.00	D1	SYM SOFTWARE
CC-OPT-T17UPG	SYM OPT 4X-5X T17 LIC UPG	$0.00	30.5%	$0.00	$8,648.00	N/A	N/A	N/A	N/A	$8,648.00	D1	SYM SOFTWARE
CC-OPT-T18UPG	SYM OPT 4X-5X T18 LIC UPG	$0.00	30.5%	$0.00	$9,150.00	N/A	N/A	N/A	N/A	$9,150.00	D1	SYM SOFTWARE
CC-OPT-T19UPG	SYM OPT 4X-5X T19 LIC UPG	$0.00	30.5%	$0.00	$9,653.00	N/A	N/A	N/A	N/A	$9,653.00	D1	SYM SOFTWARE
CC-OPT-T20UPG	SYM OPT 4X-5X T20 LIC UPG	$0.00	30.5%	$0.00	$10,155.00	N/A	N/A	N/A	N/A	$10,155.00	D1	SYM SOFTWARE
CC-OPT-T21UPG	SYM OPT 4X-5X T21 LIC UPG	$0.00	30.5%	$0.00	$10,658.00	N/A	N/A	N/A	N/A	$10,658.00	D1	SYM SOFTWARE
CC-OPT-T22UPG	SYM OPT 4X-5X T22 LIC UPG	$0.00	30.5%	$0.00	$11,160.00	N/A	N/A	N/A	N/A	$11,160.00	D1	SYM SOFTWARE
CC-OPT-T23UPG	SYM OPT 4X-5X T23 LIC UPG	$0.00	30.5%	$0.00	$11,663.00	N/A	N/A	N/A	N/A	$11,663.00	D1	SYM SOFTWARE
CC-OPT-T24UPG	SYM OPT 4X-5X T24 LIC UPG	$0.00	30.5%	$0.00	$12,165.00	N/A	N/A	N/A	N/A	$12,165.00	D1	SYM SOFTWARE
CC-OPT-T25UPG	SYM OPT 4X-5X T25 LIC UPG	$0.00	30.5%	$0.00	$12,668.00	N/A	N/A	N/A	N/A	$12,668.00	D1	SYM SOFTWARE
CC-OPT-T26UPG	SYM OPT 4X-5X T26 LIC UPG	$0.00	30.5%	$0.00	$13,170.00	N/A	N/A	N/A	N/A	$13,170.00	D1	SYM SOFTWARE
CC-OPT-T27UPG	SYM OPT 4X-5X T27 LIC UPG	$0.00	30.5%	$0.00	$13,673.00	N/A	N/A	N/A	N/A	$13,673.00	D1	SYM SOFTWARE
CC-OPT-T28UPG	SYM OPT 4X-5X T28 LIC UPG	$0.00	30.5%	$0.00	$14,175.00	N/A	N/A	N/A	N/A	$14,175.00	D1	SYM SOFTWARE
CC-OPT-T29UPG	SYM OPT 4X-5X T29 LIC UPG	$0.00	30.5%	$0.00	$14,678.00	N/A	N/A	N/A	N/A	$14,678.00	D1	SYM SOFTWARE
CC-OPT-T30UPG	SYM OPT 4X-5X T30 LIC UPG	$0.00	30.5%	$0.00	$15,180.00	N/A	N/A	N/A	N/A	$15,180.00	D1	SYM SOFTWARE
CCOPT-T5-12UP	ECC OPTIMIZER T5-T12 UPG	$0.00	30.5%	$0.00	$855.00	N/A	N/A	N/A	N/A	$855.00	D1	SYM SOFTWARE
CCPKG-T1-4UP	ECC PACKAGE T1-T4 UPGRADE	$0.00	30.5%	$0.00	$700.20	N/A	N/A	N/A	N/A	$700.20	D1	SYM SOFTWARE
CCPKG-T5-12UP	ECC PACKAGE T5-T12 UPGRAD	$0.00	30.5%	$0.00	$1,891.80	N/A	N/A	N/A	N/A	$1,891.80	D1	SYM SOFTWARE
CC-SARC-SYT1	SMGR SARC 1YR 0-.250	$0.00	30.5%	$0.00	$2,385.00	N/A	N/A	N/A	N/A	$2,385.00	D1	SYM SOFTWARE
CC-SARC-SYT10	SMGR SARC 1YR 10.01-12.00	$0.00	30.5%	$0.00	$8,908.20	N/A	N/A	N/A	N/A	$8,908.20	D1	SYM SOFTWARE
CC-SARC-SYT11	SMGR SARC 1YR 12.01-14.00	$0.00	30.5%	$0.00	$9,891.00	N/A	N/A	N/A	N/A	$9,891.00	D1	SYM SOFTWARE
CC-SARC-SYT12	SMGR SARC 1YR 14.01-16.00	$0.00	30.5%	$0.00	$10,873.80	N/A	N/A	N/A	N/A	$10,873.80	D1	SYM SOFTWARE
CC-SARC-SYT13	SMGR SARC 1YR 16.01-19.00	$0.00	30.5%	$0.00	$11,856.60	N/A	N/A	N/A	N/A	$11,856.60	D1	SYM SOFTWARE
CC-SARC-SYT14	SMGR SARC 1YR 19.01-22.00	$0.00	30.5%	$0.00	$12,839.40	N/A	N/A	N/A	N/A	$12,839.40	D1	SYM SOFTWARE
CC-SARC-SYT15	SMGR SARC 1YR 22.01-25.00	$0.00	30.5%	$0.00	$13,822.20	N/A	N/A	N/A	N/A	$13,822.20	D1	SYM SOFTWARE
CC-SARC-SYT16	SMGR SARC 1YR 25.01-28.00	$0.00	30.5%	$0.00	$14,805.00	N/A	N/A	N/A	N/A	$14,805.00	D1	SYM SOFTWARE
CC-SARC-SYT17	SMGR SARC 1YR 28.01-31.00	$0.00	30.5%	$0.00	$15,787.80	N/A	N/A	N/A	N/A	$15,787.80	D1	SYM SOFTWARE
CC-SARC-SYT18	SMGR SARC 1YR 31.01-34.00	$0.00	30.5%	$0.00	$16,770.60	N/A	N/A	N/A	N/A	$16,770.60	D1	SYM SOFTWARE
CC-SARC-SYT19	SMGR SARC 1YR 34.01-37.00	$0.00	30.5%	$0.00	$17,753.40	N/A	N/A	N/A	N/A	$17,753.40	D1	SYM SOFTWARE
CC-SARC-SYT2	SMGR SARC 1YR .251-.500	$0.00	30.5%	$0.00	$2,593.80	N/A	N/A	N/A	N/A	$2,593.80	D1	SYM SOFTWARE
CC-SARC-SYT20	SMGR SARC 1YR 37.01-40.00	$0.00	30.5%	$0.00	$18,736.20	N/A	N/A	N/A	N/A	$18,736.20	D1	SYM SOFTWARE
CC-SARC-SYT21	SMGR SARC 1YR 40.01-43.00	$0.00	30.5%	$0.00	$19,719.00	N/A	N/A	N/A	N/A	$19,719.00	D1	SYM SOFTWARE
CC-SARC-SYT22	SMGR SARC 1YR 43.01-46.00	$0.00	30.5%	$0.00	$20,701.80	N/A	N/A	N/A	N/A	$20,701.80	D1	SYM SOFTWARE
CC-SARC-SYT23	SMGR SARC 1YR 46.01-49.00	$0.00	30.5%	$0.00	$21,684.60	N/A	N/A	N/A	N/A	$21,684.60	D1	SYM SOFTWARE
CC-SARC-SYT24	SMGR SARC 1YR 49.01-52.00	$0.00	30.5%	$0.00	$22,667.40	N/A	N/A	N/A	N/A	$22,667.40	D1	SYM SOFTWARE
CC-SARC-SYT25	SMGR SARC 1YR 52.01-55.00	$0.00	30.5%	$0.00	$23,650.20	N/A	N/A	N/A	N/A	$23,650.20	D1	SYM SOFTWARE
CC-SARC-SYT26	SMGR SARC 1YR 55.01-58.00	$0.00	30.5%	$0.00	$24,633.00	N/A	N/A	N/A	N/A	$24,633.00	D1	SYM SOFTWARE
CC-SARC-SYT27	SMGR SARC 1YR 58.01-61.00	$0.00	30.5%	$0.00	$25,615.80	N/A	N/A	N/A	N/A	$25,615.80	D1	SYM SOFTWARE
CC-SARC-SYT28	SMGR SARC 1YR 61.01-64.00	$0.00	30.5%	$0.00	$26,598.60	N/A	N/A	N/A	N/A	$26,598.60	D1	SYM SOFTWARE
CC-SARC-SYT29	SMGR SARC 1YR 64.01-67.00	$0.00	30.5%	$0.00	$27,581.40	N/A	N/A	N/A	N/A	$27,581.40	D1	SYM SOFTWARE
CC-SARC-SYT3	SMGR SARC 1YR .501-.750	$0.00	30.5%	$0.00	$2,802.60	N/A	N/A	N/A	N/A	$2,802.60	D1	SYM SOFTWARE
CC-SARC-SYT30	SMGR SARC 1YR 67.01-70.00	$0.00	30.5%	$0.00	$28,564.20	N/A	N/A	N/A	N/A	$28,564.20	D1	SYM SOFTWARE
CC-SARC-SYT4	SMGR SARC 1YR .751-1.0	$0.00	30.5%	$0.00	$3,011.40	N/A	N/A	N/A	N/A	$3,011.40	D1	SYM SOFTWARE
CC-SARC-SYT5	SMGR SARC 1YR 1.01-2.00	$0.00	30.5%	$0.00	$3,994.20	N/A	N/A	N/A	N/A	$3,994.20	D1	SYM SOFTWARE
CC-SARC-SYT6	SMGR SARC 1YR 2.01-4.00	$0.00	30.5%	$0.00	$4,977.00	N/A	N/A	N/A	N/A	$4,977.00	D1	SYM SOFTWARE
CC-SARC-SYT7	SMGR SARC 1YR 4.01-6.00	$0.00	30.5%	$0.00	$5,959.80	N/A	N/A	N/A	N/A	$5,959.80	D1	SYM SOFTWARE
CC-SARC-SYT8	SMGR SARC 1YR 6.01-8.00	$0.00	30.5%	$0.00	$6,942.60	N/A	N/A	N/A	N/A	$6,942.60	D1	SYM SOFTWARE
CC-SARC-SYT9	SMGR SARC 1YR 8.01-10.00	$0.00	30.5%	$0.00	$7,925.40	N/A	N/A	N/A	N/A	$7,925.40	D1	SYM SOFTWARE
CCSDR-T1-4UP	ECC SDR T1-T4 UPGRADE	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
CCSDR-T5-12UP	ECC SDR T5-T12 UPGRADE	$0.00	30.5%	$0.00	$700.20	N/A	N/A	N/A	N/A	$700.20	D1	SYM SOFTWARE
CC-SMPKLT-T01	CC SYM PKG LITE T1	$0.00	30.5%	$0.00	$3,524.40	N/A	N/A	N/A	N/A	$3,524.40	D1	SYM SOFTWARE
CC-SMPKLT-T02	CC SYM PKG LITE T2	$0.00	30.5%	$0.00	$4,107.60	N/A	N/A	N/A	N/A	$4,107.60	D1	SYM SOFTWARE
CC-SMPKLT-T03	CC SYM PKG LITE T3	$0.00	30.5%	$0.00	$4,690.80	N/A	N/A	N/A	N/A	$4,690.80	D1	SYM SOFTWARE
CC-SMPKLT-T04	CC SYM PKG LITE T4	$0.00	30.5%	$0.00	$5,274.00	N/A	N/A	N/A	N/A	$5,274.00	D1	SYM SOFTWARE
CC-SMPKLT-T05	CC SYM PKG LITE T5	$0.00	30.5%	$0.00	$7,452.00	N/A	N/A	N/A	N/A	$7,452.00	D1	SYM SOFTWARE
CC-SMPKLT-T06	CC SYM PKG LITE T6	$0.00	30.5%	$0.00	$9,630.00	N/A	N/A	N/A	N/A	$9,630.00	D1	SYM SOFTWARE
CC-SMPKLT-T07	CC SYM PKG LITE T7	$0.00	30.5%	$0.00	$11,808.00	N/A	N/A	N/A	N/A	$11,808.00	D1	SYM SOFTWARE
CC-SMPKLT-T08	CC SYM PKG LITE T8	$0.00	30.5%	$0.00	$13,986.00	N/A	N/A	N/A	N/A	$13,986.00	D1	SYM SOFTWARE
CC-SMPKLT-T09	CC SYM PKG LITE T9	$0.00	30.5%	$0.00	$16,164.00	N/A	N/A	N/A	N/A	$16,164.00	D1	SYM SOFTWARE
CC-SMPKLT-T10	CC SYM PKG LITE T10	$0.00	30.5%	$0.00	$18,342.00	N/A	N/A	N/A	N/A	$18,342.00	D1	SYM SOFTWARE
CC-SMPKLT-T11	CC SYM PKG LITE T11	$0.00	30.5%	$0.00	$20,520.00	N/A	N/A	N/A	N/A	$20,520.00	D1	SYM SOFTWARE
CC-SMPKLT-T12	CC SYM PKG LITE T12	$0.00	30.5%	$0.00	$22,698.00	N/A	N/A	N/A	N/A	$22,698.00	D1	SYM SOFTWARE
CC-SMPKLT-T13	CC SYM PKG LITE T13	$0.00	30.5%	$0.00	$24,876.00	N/A	N/A	N/A	N/A	$24,876.00	D1	SYM SOFTWARE
CC-SMPKLT-T14	CC SYM PKG LITE T14	$0.00	30.5%	$0.00	$27,054.00	N/A	N/A	N/A	N/A	$27,054.00	D1	SYM SOFTWARE
CC-SMPKLT-T15	CC SYM PKG LITE T15	$0.00	30.5%	$0.00	$29,232.00	N/A	N/A	N/A	N/A	$29,232.00	D1	SYM SOFTWARE
CC-SMPKLT-T16	CC SYM PKG LITE T16	$0.00	30.5%	$0.00	$31,410.00	N/A	N/A	N/A	N/A	$31,410.00	D1	SYM SOFTWARE
CC-SMPKLT-T17	CC SYM PKG LITE T17	$0.00	30.5%	$0.00	$33,588.00	N/A	N/A	N/A	N/A	$33,588.00	D1	SYM SOFTWARE
CC-SMPKLT-T18	CC SYM PKG LITE T18	$0.00	30.5%	$0.00	$35,766.00	N/A	N/A	N/A	N/A	$35,766.00	D1	SYM SOFTWARE
CC-SMPKLT-T19	CC SYM PKG LITE T19	$0.00	30.5%	$0.00	$37,944.00	N/A	N/A	N/A	N/A	$37,944.00	D1	SYM SOFTWARE
CC-SMPKLT-T20	CC SYM PKG LITE T20	$0.00	30.5%	$0.00	$40,122.00	N/A	N/A	N/A	N/A	$40,122.00	D1	SYM SOFTWARE
CC-SMPKLT-T21	CC SYM PKG LITE T21	$0.00	30.5%	$0.00	$42,300.00	N/A	N/A	N/A	N/A	$42,300.00	D1	SYM SOFTWARE
CC-SMPKLT-T22	CC SYM PKG LITE T22	$0.00	30.5%	$0.00	$44,478.00	N/A	N/A	N/A	N/A	$44,478.00	D1	SYM SOFTWARE
CC-SMPKLT-T23	CC SYM PKG LITE T23	$0.00	30.5%	$0.00	$46,656.00	N/A	N/A	N/A	N/A	$46,656.00	D1	SYM SOFTWARE
CC-SMPKLT-T24	CC SYM PKG LITE T24	$0.00	30.5%	$0.00	$48,834.00	N/A	N/A	N/A	N/A	$48,834.00	D1	SYM SOFTWARE
CC-SMPKLT-T25	CC SYM PKG LITE T25	$0.00	30.5%	$0.00	$51,012.00	N/A	N/A	N/A	N/A	$51,012.00	D1	SYM SOFTWARE
CC-SMPKLT-T26	CC SYM PKG LITE T26	$0.00	30.5%	$0.00	$53,190.00	N/A	N/A	N/A	N/A	$53,190.00	D1	SYM SOFTWARE
CC-SMPKLT-T27	CC SYM PKG LITE T27	$0.00	30.5%	$0.00	$55,368.00	N/A	N/A	N/A	N/A	$55,368.00	D1	SYM SOFTWARE
CC-SMPKLT-T28	CC SYM PKG LITE T28	$0.00	30.5%	$0.00	$57,546.00	N/A	N/A	N/A	N/A	$57,546.00	D1	SYM SOFTWARE
CC-SMPKLT-T29	CC SYM PKG LITE T29	$0.00	30.5%	$0.00	$59,724.00	N/A	N/A	N/A	N/A	$59,724.00	D1	SYM SOFTWARE
CC-SMPKLT-T30	CC SYM PKG LITE T30	$0.00	30.5%	$0.00	$61,902.00	N/A	N/A	N/A	N/A	$61,902.00	D1	SYM SOFTWARE
CC-SMS-T10UPG	ESN to SANMGR T10 LIC UPG	$0.00	30.5%	$0.00	$8,970.00	N/A	N/A	N/A	N/A	$8,970.00	D1	SYM SOFTWARE
CC-SMS-T11UPG	ESN to SANMGR T11 LIC UPG	$0.00	30.5%	$0.00	$9,960.00	N/A	N/A	N/A	N/A	$9,960.00	D1	SYM SOFTWARE
CC-SMS-T12UPG	ESN to SANMGR T12 LIC UPG	$0.00	30.5%	$0.00	$10,950.00	N/A	N/A	N/A	N/A	$10,950.00	D1	SYM SOFTWARE
CC-SMS-T13UPG	ESN to SANMGR T13 LIC UPG	$0.00	30.5%	$0.00	$11,940.00	N/A	N/A	N/A	N/A	$11,940.00	D1	SYM SOFTWARE
CC-SMS-T14UPG	ESN to SANMGR T14 LIC UPG	$0.00	30.5%	$0.00	$12,930.00	N/A	N/A	N/A	N/A	$12,930.00	D1	SYM SOFTWARE
CC-SMS-T15UPG	ESN to SANMGR T15 LIC UPG	$0.00	30.5%	$0.00	$13,920.00	N/A	N/A	N/A	N/A	$13,920.00	D1	SYM SOFTWARE
CC-SMS-T16UPG	ESN to SANMGR T16 LIC UPG	$0.00	30.5%	$0.00	$14,910.00	N/A	N/A	N/A	N/A	$14,910.00	D1	SYM SOFTWARE
CC-SMS-T17UPG	ESN to SANMGR T17 LIC UPG	$0.00	30.5%	$0.00	$15,900.00	N/A	N/A	N/A	N/A	$15,900.00	D1	SYM SOFTWARE
CC-SMS-T18UPG	ESN to SANMGR T18 LIC UPG	$0.00	30.5%	$0.00	$16,890.00	N/A	N/A	N/A	N/A	$16,890.00	D1	SYM SOFTWARE
CC-SMS-T19UPG	ESN to SANMGR T19 LIC UPG	$0.00	30.5%	$0.00	$17,880.00	N/A	N/A	N/A	N/A	$17,880.00	D1	SYM SOFTWARE
CC-SMS-T1UPG	ESN to SANMGR T01 LIC UPG	$0.00	30.5%	$0.00	$2,400.00	N/A	N/A	N/A	N/A	$2,400.00	D1	SYM SOFTWARE
CC-SMS-T20UPG	ESN to SANMGR T20 LIC UPG	$0.00	30.5%	$0.00	$18,870.00	N/A	N/A	N/A	N/A	$18,870.00	D1	SYM SOFTWARE
CC-SMS-T21UPG	ESN to SANMGR T21 LIC UPG	$0.00	30.5%	$0.00	$19,860.00	N/A	N/A	N/A	N/A	$19,860.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CC-SMS-T22UPG	ESN to SANMGR T22 LIC UPG	$0.00	30.5%	$0.00	$20,850.00	N/A	N/A	N/A	N/A	$20,850.00	D1	SYM SOFTWARE
CC-SMS-T23UPG	ESN to SANMGR T23 LIC UPG	$0.00	30.5%	$0.00	$21,840.00	N/A	N/A	N/A	N/A	$21,840.00	D1	SYM SOFTWARE
CC-SMS-T24UPG	ESN to SANMGR T24 LIC UPG	$0.00	30.5%	$0.00	$22,830.00	N/A	N/A	N/A	N/A	$22,830.00	D1	SYM SOFTWARE
CC-SMS-T25UPG	ESN to SANMGR T25 LIC UPG	$0.00	30.5%	$0.00	$23,820.00	N/A	N/A	N/A	N/A	$23,820.00	D1	SYM SOFTWARE
CC-SMS-T26UPG	ESN to SANMGR T26 LIC UPG	$0.00	30.5%	$0.00	$24,810.00	N/A	N/A	N/A	N/A	$24,810.00	D1	SYM SOFTWARE
CC-SMS-T27UPG	ESN to SANMGR T27 LIC UPG	$0.00	30.5%	$0.00	$25,800.00	N/A	N/A	N/A	N/A	$25,800.00	D1	SYM SOFTWARE
CC-SMS-T28UPG	ESN to SANMGR T28 LIC UPG	$0.00	30.5%	$0.00	$26,790.00	N/A	N/A	N/A	N/A	$26,790.00	D1	SYM SOFTWARE
CC-SMS-T29UPG	ESN to SANMGR T29 LIC UPG	$0.00	30.5%	$0.00	$27,780.00	N/A	N/A	N/A	N/A	$27,780.00	D1	SYM SOFTWARE
CC-SMS-T2UPG	ESN to SANMGR T02 LIC UPG	$0.00	30.5%	$0.00	$2,610.00	N/A	N/A	N/A	N/A	$2,610.00	D1	SYM SOFTWARE
CC-SMS-T30UPG	ESN to SANMGR T30 LIC UPG	$0.00	30.5%	$0.00	$27,880.00	N/A	N/A	N/A	N/A	$27,880.00	D1	SYM SOFTWARE
CC-SMS-T3UPG	ESN to SANMGR T03 LIC UPG	$0.00	30.5%	$0.00	$2,820.00	N/A	N/A	N/A	N/A	$2,820.00	D1	SYM SOFTWARE
CC-SMS-T4UPG	ESN to SANMGR T04 LIC UPG	$0.00	30.5%	$0.00	$3,030.00	N/A	N/A	N/A	N/A	$3,030.00	D1	SYM SOFTWARE
CC-SMS-T5UPG	ESN to SANMGR T05 LIC UPG	$0.00	30.5%	$0.00	$4,020.00	N/A	N/A	N/A	N/A	$4,020.00	D1	SYM SOFTWARE
CC-SMS-T6UPG	ESN to SANMGR T06 LIC UPG	$0.00	30.5%	$0.00	$5,010.00	N/A	N/A	N/A	N/A	$5,010.00	D1	SYM SOFTWARE
CC-SMS-T7UPG	ESN to SANMGR T07 LIC UPG	$0.00	30.5%	$0.00	$6,000.00	N/A	N/A	N/A	N/A	$6,000.00	D1	SYM SOFTWARE
CC-SMS-T8UPG	ESN to SANMGR T08 LIC UPG	$0.00	30.5%	$0.00	$6,990.00	N/A	N/A	N/A	N/A	$6,990.00	D1	SYM SOFTWARE
CC-SMS-T9UPG	ESN to SANMGR T09 LIC UPG	$0.00	30.5%	$0.00	$7,980.00	N/A	N/A	N/A	N/A	$7,980.00	D1	SYM SOFTWARE
CC-SM-SYM-T1	SYM SANMGR 0-.250	$0.00	30.5%	$0.00	$1,866.60	N/A	N/A	N/A	N/A	$1,866.60	D1	SYM SOFTWARE
CC-SM-SYM-T10	SYM SANMGR 10.01-12.	$0.00	30.5%	$0.00	$6,980.40	N/A	N/A	N/A	N/A	$6,980.40	D1	SYM SOFTWARE
CC-SM-SYM-T11	SYM SANMGR 12.01-14.	$0.00	30.5%	$0.00	$7,750.80	N/A	N/A	N/A	N/A	$7,750.80	D1	SYM SOFTWARE
CC-SM-SYM-T12	SYM SANMGR 14.01-17.	$0.00	30.5%	$0.00	$8,521.20	N/A	N/A	N/A	N/A	$8,521.20	D1	SYM SOFTWARE
CC-SM-SYM-T13	SYM SANMGR 17.01-20.00	$0.00	30.5%	$0.00	$9,291.60	N/A	N/A	N/A	N/A	$9,291.60	D1	SYM SOFTWARE
CC-SM-SYM-T14	SYM SANMGR 20.01-23.00	$0.00	30.5%	$0.00	$10,062.00	N/A	N/A	N/A	N/A	$10,062.00	D1	SYM SOFTWARE
CC-SM-SYM-T15	SYM SANMGR 23.01-26.00	$0.00	30.5%	$0.00	$10,832.40	N/A	N/A	N/A	N/A	$10,832.40	D1	SYM SOFTWARE
CC-SM-SYM-T16	SYM SANMGR 26.01-29.00	$0.00	30.5%	$0.00	$11,602.80	N/A	N/A	N/A	N/A	$11,602.80	D1	SYM SOFTWARE
CC-SM-SYM-T17	SYM SANMGR 29.01-32.00	$0.00	30.5%	$0.00	$12,373.20	N/A	N/A	N/A	N/A	$12,373.20	D1	SYM SOFTWARE
CC-SM-SYM-T18	SYM SANMGR 32.01-35.00	$0.00	30.5%	$0.00	$13,143.60	N/A	N/A	N/A	N/A	$13,143.60	D1	SYM SOFTWARE
CC-SM-SYM-T19	SYM SANMGR 35.01-38.00	$0.00	30.5%	$0.00	$13,914.00	N/A	N/A	N/A	N/A	$13,914.00	D1	SYM SOFTWARE
CC-SM-SYM-T2	SYM SANMGR .251-.500	$0.00	30.5%	$0.00	$2,030.40	N/A	N/A	N/A	N/A	$2,030.40	D1	SYM SOFTWARE
CC-SM-SYM-T20	SYM SANMGR 38.01-41.00	$0.00	30.5%	$0.00	$14,684.40	N/A	N/A	N/A	N/A	$14,684.40	D1	SYM SOFTWARE
CC-SM-SYM-T21	SYM SANMGR 41.01-44.00	$0.00	30.5%	$0.00	$15,454.80	N/A	N/A	N/A	N/A	$15,454.80	D1	SYM SOFTWARE
CC-SM-SYM-T22	SYM SANMGR 44.01-47.00	$0.00	30.5%	$0.00	$16,225.20	N/A	N/A	N/A	N/A	$16,225.20	D1	SYM SOFTWARE
CC-SM-SYM-T23	SYM SANMGR 47.01-50.00	$0.00	30.5%	$0.00	$16,995.60	N/A	N/A	N/A	N/A	$16,995.60	D1	SYM SOFTWARE
CC-SM-SYM-T24	SYM SANMGR 50.01-53.00	$0.00	30.5%	$0.00	$17,766.00	N/A	N/A	N/A	N/A	$17,766.00	D1	SYM SOFTWARE
CC-SM-SYM-T25	SYM SANMGR 53.01-56.00	$0.00	30.5%	$0.00	$18,536.40	N/A	N/A	N/A	N/A	$18,536.40	D1	SYM SOFTWARE
CC-SM-SYM-T26	SYM SANMGR 56.01-59.00	$0.00	30.5%	$0.00	$19,306.80	N/A	N/A	N/A	N/A	$19,306.80	D1	SYM SOFTWARE
CC-SM-SYM-T27	SYM SANMGR 59.01-62.00	$0.00	30.5%	$0.00	$20,077.20	N/A	N/A	N/A	N/A	$20,077.20	D1	SYM SOFTWARE
CC-SM-SYM-T28	SYM SANMGR 62.01-65.00	$0.00	30.5%	$0.00	$20,847.60	N/A	N/A	N/A	N/A	$20,847.60	D1	SYM SOFTWARE
CC-SM-SYM-T29	SYM SANMGR 65.01-68.00	$0.00	30.5%	$0.00	$21,618.00	N/A	N/A	N/A	N/A	$21,618.00	D1	SYM SOFTWARE
CC-SM-SYM-T3	SYM SANMGR .501-.750	$0.00	30.5%	$0.00	$2,194.20	N/A	N/A	N/A	N/A	$2,194.20	D1	SYM SOFTWARE
CC-SM-SYM-T30	SYM SANMGR 68.01-71.00	$0.00	30.5%	$0.00	$22,388.40	N/A	N/A	N/A	N/A	$22,388.40	D1	SYM SOFTWARE
CC-SM-SYM-T31	SYM SANMGR 71.01-74.00	$0.00	30.5%	$0.00	$23,158.80	N/A	N/A	N/A	N/A	$23,158.80	D1	SYM SOFTWARE
CC-SM-SYM-T32	SYM SANMGR 74.01-77.00	$0.00	30.5%	$0.00	$23,929.20	N/A	N/A	N/A	N/A	$23,929.20	D1	SYM SOFTWARE
CC-SM-SYM-T33	SYM SANMGR 77.01-80.00	$0.00	30.5%	$0.00	$24,699.60	N/A	N/A	N/A	N/A	$24,699.60	D1	SYM SOFTWARE
CC-SM-SYM-T34	SYM SANMGR 80.01-83.00	$0.00	30.5%	$0.00	$25,470.00	N/A	N/A	N/A	N/A	$25,470.00	D1	SYM SOFTWARE
CC-SM-SYM-T35	SYM SANMGR 83.01-86.00	$0.00	30.5%	$0.00	$26,240.40	N/A	N/A	N/A	N/A	$26,240.40	D1	SYM SOFTWARE
CC-SM-SYM-T4	SYM SANMGR .751-1.00	$0.00	30.5%	$0.00	$2,358.00	N/A	N/A	N/A	N/A	$2,358.00	D1	SYM SOFTWARE
CC-SM-SYM-T5	SYM SANMGR 1.01-2.00	$0.00	30.5%	$0.00	$3,128.40	N/A	N/A	N/A	N/A	$3,128.40	D1	SYM SOFTWARE
CC-SM-SYM-T6	SYM SANMGR 2.01-4.00	$0.00	30.5%	$0.00	$3,898.80	N/A	N/A	N/A	N/A	$3,898.80	D1	SYM SOFTWARE
CC-SM-SYM-T7	SYM SANMGR 4.01-6.00	$0.00	30.5%	$0.00	$4,669.20	N/A	N/A	N/A	N/A	$4,669.20	D1	SYM SOFTWARE
CC-SM-SYM-T8	SYM SANMGR 6.01-8.00	$0.00	30.5%	$0.00	$5,439.60	N/A	N/A	N/A	N/A	$5,439.60	D1	SYM SOFTWARE
CC-SM-SYM-T9	SYM SANMGR 8.01-10.0	$0.00	30.5%	$0.00	$6,210.00	N/A	N/A	N/A	N/A	$6,210.00	D1	SYM SOFTWARE
CCSTM-T1-4UP	ECC STM T1-T4 UPGRADE	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
CCSTM-T5-12UP	ECC STM T5-T12 UPGRADE	$0.00	30.5%	$0.00	$700.20	N/A	N/A	N/A	N/A	$700.20	D1	SYM SOFTWARE
CC-SYMGR6-BAS	EMC SYMMETRIX MANAGEMENT BASE LICENSE	$10,610.00	30.5%	$7,373.95	$1,909.80	N/A	N/A	N/A	N/A	$1,909.80	D1	SYM SOFTWARE
CC-SYMGR6-R	EMC SYMMETRIX MANAGEMENT REFRESH	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-SYMGR6-UPG	EMC SYMMETRIX MANAGEMENT UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-SYMGR-BASE	SYMM MGR BASE LICENSE	$10,610.00	30.5%	$7,373.95	$1,909.80	N/A	N/A	N/A	N/A	$1,909.80	D1	SYM SOFTWARE
CC-SYMGR-C01	SYMM MGR 1TB (0-14TB)	$1,870.00	30.5%	$1,299.65	$336.60	N/A	N/A	N/A	N/A	$336.60	D1	SYM SOFTWARE
CC-SYMGR-C02	SYMM MGR 1TB (15-25TB)	$1,760.00	30.5%	$1,223.20	$316.80	N/A	N/A	N/A	N/A	$316.80	D1	SYM SOFTWARE
CC-SYMGR-C03	SYMM MGR 1TB (26-40TB)	$1,550.00	30.5%	$1,077.25	$279.00	N/A	N/A	N/A	N/A	$279.00	D1	SYM SOFTWARE
CC-SYMGR-C04	SYMM MGR 1TB (41-60TB)	$1,440.00	30.5%	$1,000.80	$259.20	N/A	N/A	N/A	N/A	$259.20	D1	SYM SOFTWARE
CC-SYMGR-C05	SYMM MGR 1TB (61-100TB)	$1,380.00	30.5%	$959.10	$248.40	N/A	N/A	N/A	N/A	$248.40	D1	SYM SOFTWARE
CC-SYMGR-C06	SYMM MGR 1TB (101-150TB)	$1,240.00	30.5%	$861.80	$223.20	N/A	N/A	N/A	N/A	$223.20	D1	SYM SOFTWARE
CC-SYMGR-C07	SYMM MGR 1TB (151-250TB)	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
CC-SYMGR-C08	SYMM MGR 1TB (251-400TB)	$950.00	30.5%	$660.25	$171.00	N/A	N/A	N/A	N/A	$171.00	D1	SYM SOFTWARE
CC-SYMGR-C09	SYMM MGR 1TB (401-600TB)	$830.00	30.5%	$576.85	$149.40	N/A	N/A	N/A	N/A	$149.40	D1	SYM SOFTWARE
CC-SYMGR-C10	SYMM MGR 1TB (601-1000TB)	$720.00	30.5%	$500.40	$129.60	N/A	N/A	N/A	N/A	$129.60	D1	SYM SOFTWARE
CC-SYMGR-C11	SYMM MGR 1TB(1001TB or greater)	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	SYM SOFTWARE
CC-SYMGR-N01	SYMM MGR 1TB (0-14TB) NLT3	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	SYM SOFTWARE
CC-SYMGR-N02	SYMM MGR 1TB (15-25TB) NLT3	$880.00	30.5%	$611.60	$158.40	N/A	N/A	N/A	N/A	$158.40	D1	SYM SOFTWARE
CC-SYMGR-N03	SYMM MGR 1TB (26-40TB) NLT3	$770.00	30.5%	$535.15	$138.60	N/A	N/A	N/A	N/A	$138.60	D1	SYM SOFTWARE
CC-SYMGR-N04	SYMM MGR 1TB (41-60TB) NLT3	$720.00	30.5%	$500.40	$129.60	N/A	N/A	N/A	N/A	$129.60	D1	SYM SOFTWARE
CC-SYMGR-N05	SYMM MGR 1TB (61-100TB) NLT3	$690.00	30.5%	$479.55	$124.20	N/A	N/A	N/A	N/A	$124.20	D1	SYM SOFTWARE
CC-SYMGR-N06	SYMM MGR 1TB (101-150TB) NLT3	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	SYM SOFTWARE
CC-SYMGR-N07	SYMM MGR 1TB (151-250TB) NLT3	$550.00	30.5%	$382.25	$99.00	N/A	N/A	N/A	N/A	$99.00	D1	SYM SOFTWARE
CC-SYMGR-N08	SYMM MGR 1TB (251-400TB) NLT3	$480.00	30.5%	$333.60	$86.40	N/A	N/A	N/A	N/A	$86.40	D1	SYM SOFTWARE
CC-SYMGR-N09	SYMM MGR 1TB (401-600TB) NLT3	$420.00	30.5%	$291.90	$75.60	N/A	N/A	N/A	N/A	$75.60	D1	SYM SOFTWARE
CC-SYMGR-N10	SYMM MGR 1TB (601-1000TB) NLT3	$360.00	30.5%	$250.20	$64.80	N/A	N/A	N/A	N/A	$64.80	D1	SYM SOFTWARE
CC-SYMGR-N11	SYMM MGR 1TB(1001TB or greater) NLT3	$310.00	30.5%	$215.45	$55.80	N/A	N/A	N/A	N/A	$55.80	D1	SYM SOFTWARE
CC-SYMGR-PRV	PREVIOUS VERSION SYMMGR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-SYMGR-T1	CC5x SYMMETRIX MGR T1	$0.00	30.5%	$0.00	$1,717.20	N/A	N/A	N/A	N/A	$1,717.20	D1	SYM SOFTWARE
CC-SYMGR-T10	CC5x SYMMETRIX MGR T10	$0.00	30.5%	$0.00	$8,332.20	N/A	N/A	N/A	N/A	$8,332.20	D1	SYM SOFTWARE
CC-SYMGR-T10U	SYM MGR 4X-5X T10 LIC UPG	$0.00	30.5%	$0.00	$17,228.00	N/A	N/A	N/A	N/A	$17,228.00	D1	SYM SOFTWARE
CC-SYMGR-T11	CC5x SYMMETRIX MGR T11	$0.00	30.5%	$0.00	$9,302.40	N/A	N/A	N/A	N/A	$9,302.40	D1	SYM SOFTWARE
CC-SYMGR-T11U	SYM MGR 4X-5X T11 LIC UPG	$0.00	30.5%	$0.00	$19,234.00	N/A	N/A	N/A	N/A	$19,234.00	D1	SYM SOFTWARE
CC-SYMGR-T12	CC5x SYMMETRIX MGR T12	$0.00	30.5%	$0.00	$10,272.60	N/A	N/A	N/A	N/A	$10,272.60	D1	SYM SOFTWARE
CC-SYMGR-T12U	SYM MGR 4X-5X T12 LIC UPG	$0.00	30.5%	$0.00	$21,240.00	N/A	N/A	N/A	N/A	$21,240.00	D1	SYM SOFTWARE
CC-SYMGR-T13	CC5x SYMMETRIX MGR T13	$0.00	30.5%	$0.00	$11,242.80	N/A	N/A	N/A	N/A	$11,242.80	D1	SYM SOFTWARE
CC-SYMGR-T13U	SYM MGR 4X-5X T13 LIC UPG	$0.00	30.5%	$0.00	$23,246.00	N/A	N/A	N/A	N/A	$23,246.00	D1	SYM SOFTWARE
CC-SYMGR-T14	CC5x SYMMETRIX MGR T14	$0.00	30.5%	$0.00	$12,213.00	N/A	N/A	N/A	N/A	$12,213.00	D1	SYM SOFTWARE
CC-SYMGR-T14U	SYM MGR 4X-5X T14 LIC UPG	$0.00	30.5%	$0.00	$25,253.00	N/A	N/A	N/A	N/A	$25,253.00	D1	SYM SOFTWARE
CC-SYMGR-T15	CC5x SYMMETRIX MGR T15	$0.00	30.5%	$0.00	$13,183.20	N/A	N/A	N/A	N/A	$13,183.20	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CC-SYMGR-T15U	SYM MGR 4X-5X T15 LIC UPG	$0.00	30.5%	$0.00	$27,259.00	N/A	N/A	N/A	N/A	$27,259.00	D1	SYM SOFTWARE
CC-SYMGR-T16	CC5x SYMMETRIX MGR T16	$0.00	30.5%	$0.00	$14,153.40	N/A	N/A	N/A	N/A	$14,153.40	D1	SYM SOFTWARE
CC-SYMGR-T16U	SYM MGR 4X-5X T16 LIC UPG	$0.00	30.5%	$0.00	$29,265.00	N/A	N/A	N/A	N/A	$29,265.00	D1	SYM SOFTWARE
CC-SYMGR-T17	CC5x SYMMETRIX MGR T17	$0.00	30.5%	$0.00	$15,123.60	N/A	N/A	N/A	N/A	$15,123.60	D1	SYM SOFTWARE
CC-SYMGR-T17U	SYM MGR 4X-5X T17 LIC UPG	$0.00	30.5%	$0.00	$31,271.00	N/A	N/A	N/A	N/A	$31,271.00	D1	SYM SOFTWARE
CC-SYMGR-T18	CC5x SYMMETRIX MGR T18	$0.00	30.5%	$0.00	$16,093.80	N/A	N/A	N/A	N/A	$16,093.80	D1	SYM SOFTWARE
CC-SYMGR-T18U	SYM MGR 4X-5X T18 LIC UPG	$0.00	30.5%	$0.00	$33,278.00	N/A	N/A	N/A	N/A	$33,278.00	D1	SYM SOFTWARE
CC-SYMGR-T19	CC5x SYMMETRIX MGR T19	$0.00	30.5%	$0.00	$17,064.00	N/A	N/A	N/A	N/A	$17,064.00	D1	SYM SOFTWARE
CC-SYMGR-T19U	SYM MGR 4X-5X T19 LIC UPG	$0.00	30.5%	$0.00	$35,284.00	N/A	N/A	N/A	N/A	$35,284.00	D1	SYM SOFTWARE
CC-SYMGR-T1U	SYM MGR 4X-5X T01 LIC UPG	$0.00	30.5%	$0.00	$3,548.00	N/A	N/A	N/A	N/A	$3,548.00	D1	SYM SOFTWARE
CC-SYMGR-T2	CC5x SYMMETRIX MGR T2	$0.00	30.5%	$0.00	$1,981.80	N/A	N/A	N/A	N/A	$1,981.80	D1	SYM SOFTWARE
CC-SYMGR-T20	CC5x SYMMETRIX MGR T20	$0.00	30.5%	$0.00	$18,034.20	N/A	N/A	N/A	N/A	$18,034.20	D1	SYM SOFTWARE
CC-SYMGR-T20U	SYM MGR 4X-5X T20 LIC UPG	$0.00	30.5%	$0.00	$37,290.00	N/A	N/A	N/A	N/A	$37,290.00	D1	SYM SOFTWARE
CC-SYMGR-T21	CC5x SYMMETRIX MGR T21	$0.00	30.5%	$0.00	$19,004.40	N/A	N/A	N/A	N/A	$19,004.40	D1	SYM SOFTWARE
CC-SYMGR-T21U	SYM MGR 4X-5X T21 LIC UPG	$0.00	30.5%	$0.00	$39,296.00	N/A	N/A	N/A	N/A	$39,296.00	D1	SYM SOFTWARE
CC-SYMGR-T22	CC5x SYMMETRIX MGR T22	$0.00	30.5%	$0.00	$19,974.60	N/A	N/A	N/A	N/A	$19,974.60	D1	SYM SOFTWARE
CC-SYMGR-T22U	SYM MGR 4X-5X T22 LIC UPG	$0.00	30.5%	$0.00	$41,303.00	N/A	N/A	N/A	N/A	$41,303.00	D1	SYM SOFTWARE
CC-SYMGR-T23	CC5x SYMMETRIX MGR T23	$0.00	30.5%	$0.00	$20,944.80	N/A	N/A	N/A	N/A	$20,944.80	D1	SYM SOFTWARE
CC-SYMGR-T23U	SYM MGR 4X-5X T23 LIC UPG	$0.00	30.5%	$0.00	$43,309.00	N/A	N/A	N/A	N/A	$43,309.00	D1	SYM SOFTWARE
CC-SYMGR-T24	CC5x SYMMETRIX MGR T24	$0.00	30.5%	$0.00	$21,915.00	N/A	N/A	N/A	N/A	$21,915.00	D1	SYM SOFTWARE
CC-SYMGR-T24U	SYM MGR 4X-5X T24 LIC UPG	$0.00	30.5%	$0.00	$45,315.00	N/A	N/A	N/A	N/A	$45,315.00	D1	SYM SOFTWARE
CC-SYMGR-T25	CC5x SYMMETRIX MGR T25	$0.00	30.5%	$0.00	$22,885.20	N/A	N/A	N/A	N/A	$22,885.20	D1	SYM SOFTWARE
CC-SYMGR-T25U	SYM MGR 4X-5X T25 LIC UPG	$0.00	30.5%	$0.00	$47,321.00	N/A	N/A	N/A	N/A	$47,321.00	D1	SYM SOFTWARE
CC-SYMGR-T26	CC5x SYMMETRIX MGR T26	$0.00	30.5%	$0.00	$23,855.40	N/A	N/A	N/A	N/A	$23,855.40	D1	SYM SOFTWARE
CC-SYMGR-T26U	SYM MGR 4X-5X T26 LIC UPG	$0.00	30.5%	$0.00	$49,328.00	N/A	N/A	N/A	N/A	$49,328.00	D1	SYM SOFTWARE
CC-SYMGR-T27	CC5x SYMMETRIX MGR T27	$0.00	30.5%	$0.00	$24,825.60	N/A	N/A	N/A	N/A	$24,825.60	D1	SYM SOFTWARE
CC-SYMGR-T27U	SYM MGR 4X-5X T27 LIC UPG	$0.00	30.5%	$0.00	$51,334.00	N/A	N/A	N/A	N/A	$51,334.00	D1	SYM SOFTWARE
CC-SYMGR-T28	CC5x SYMMETRIX MGR T28	$0.00	30.5%	$0.00	$25,795.80	N/A	N/A	N/A	N/A	$25,795.80	D1	SYM SOFTWARE
CC-SYMGR-T28U	SYM MGR 4X-5X T28 LIC UPG	$0.00	30.5%	$0.00	$53,340.00	N/A	N/A	N/A	N/A	$53,340.00	D1	SYM SOFTWARE
CC-SYMGR-T29	CC5x SYMMETRIX MGR T29	$0.00	30.5%	$0.00	$26,766.00	N/A	N/A	N/A	N/A	$26,766.00	D1	SYM SOFTWARE
CC-SYMGR-T29U	SYM MGR 4X-5X T29 LIC UPG	$0.00	30.5%	$0.00	$55,346.00	N/A	N/A	N/A	N/A	$55,346.00	D1	SYM SOFTWARE
CC-SYMGR-T2U	SYM MGR 4X-5X T02 LIC UPG	$0.00	30.5%	$0.00	$4,095.00	N/A	N/A	N/A	N/A	$4,095.00	D1	SYM SOFTWARE
CC-SYMGR-T3	CC5x SYMMETRIX MGR T3	$0.00	30.5%	$0.00	$2,246.40	N/A	N/A	N/A	N/A	$2,246.40	D1	SYM SOFTWARE
CC-SYMGR-T30	CC5x SYMMETRIX MGR T30	$0.00	30.5%	$0.00	$27,736.20	N/A	N/A	N/A	N/A	$27,736.20	D1	SYM SOFTWARE
CC-SYMGR-T30U	SYM MGR 4X-5X T30 LIC UPG	$0.00	30.5%	$0.00	$57,353.00	N/A	N/A	N/A	N/A	$57,353.00	D1	SYM SOFTWARE
CC-SYMGR-T31	CC SYMMETRIX MGR 71.01-74	$0.00	30.5%	$0.00	$28,706.40	N/A	N/A	N/A	N/A	$28,706.40	D1	SYM SOFTWARE
CC-SYMGR-T32	CC SYMMETRIX MGR 74.01-77	$0.00	30.5%	$0.00	$29,676.60	N/A	N/A	N/A	N/A	$29,676.60	D1	SYM SOFTWARE
CC-SYMGR-T33	CC SYMMETRIX MGR 77.01-80	$0.00	30.5%	$0.00	$30,646.80	N/A	N/A	N/A	N/A	$30,646.80	D1	SYM SOFTWARE
CC-SYMGR-T34	CC SYMMETRIX MGR 80.01-83	$0.00	30.5%	$0.00	$31,617.00	N/A	N/A	N/A	N/A	$31,617.00	D1	SYM SOFTWARE
CC-SYMGR-T35	CC SYMMETRIX MGR 83.01-86	$0.00	30.5%	$0.00	$32,587.20	N/A	N/A	N/A	N/A	$32,587.20	D1	SYM SOFTWARE
CC-SYMGR-T3U	SYM MGR 4X-5X T03 LIC UPG	$0.00	30.5%	$0.00	$4,643.00	N/A	N/A	N/A	N/A	$4,643.00	D1	SYM SOFTWARE
CC-SYMGR-T4	CC5x SYMMETRIX MGR T4	$0.00	30.5%	$0.00	$2,511.00	N/A	N/A	N/A	N/A	$2,511.00	D1	SYM SOFTWARE
CC-SYMGR-T4U	SYM MGR 4X-5X T04 LIC UPG	$0.00	30.5%	$0.00	$5,190.00	N/A	N/A	N/A	N/A	$5,190.00	D1	SYM SOFTWARE
CC-SYMGR-T5	CC5x SYMMETRIX MGR T5	$0.00	30.5%	$0.00	$3,481.20	N/A	N/A	N/A	N/A	$3,481.20	D1	SYM SOFTWARE
CC-SYMGR-T5U	SYM MGR 4X-5X T05 LIC UPG	$0.00	30.5%	$0.00	$7,196.00	N/A	N/A	N/A	N/A	$7,196.00	D1	SYM SOFTWARE
CC-SYMGR-T6	CC5x SYMMETRIX MGR T6	$0.00	30.5%	$0.00	$4,451.40	N/A	N/A	N/A	N/A	$4,451.40	D1	SYM SOFTWARE
CC-SYMGR-T6U	SYM MGR 4X-5X T06 LIC UPG	$0.00	30.5%	$0.00	$9,203.00	N/A	N/A	N/A	N/A	$9,203.00	D1	SYM SOFTWARE
CC-SYMGR-T7	CC5x SYMMETRIX MGR T7	$0.00	30.5%	$0.00	$5,421.60	N/A	N/A	N/A	N/A	$5,421.60	D1	SYM SOFTWARE
CC-SYMGR-T7U	SYM MGR 4X-5X T07 LIC UPG	$0.00	30.5%	$0.00	$11,209.00	N/A	N/A	N/A	N/A	$11,209.00	D1	SYM SOFTWARE
CC-SYMGR-T8	CC5x SYMMETRIX MGR T8	$0.00	30.5%	$0.00	$6,391.80	N/A	N/A	N/A	N/A	$6,391.80	D1	SYM SOFTWARE
CC-SYMGR-T8U	SYM MGR 4X-5X T08 LIC UPG	$0.00	30.5%	$0.00	$13,215.00	N/A	N/A	N/A	N/A	$13,215.00	D1	SYM SOFTWARE
CC-SYMGR-T9	CC5x SYMMETRIX MGR T9	$0.00	30.5%	$0.00	$7,362.00	N/A	N/A	N/A	N/A	$7,362.00	D1	SYM SOFTWARE
CC-SYMGR-T9U	SYM MGR 4X-5X T09 LIC UPG	$0.00	30.5%	$0.00	$15,221.00	N/A	N/A	N/A	N/A	$15,221.00	D1	SYM SOFTWARE
CC-SYMGR-UPG	SYMM MGR BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-SYMPK6-BAS	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	$0.00	30.5%	$0.00	$2,770.20	N/A	N/A	N/A	N/A	$2,770.20	D1	SYM SOFTWARE
CC-SYMPK6-R	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-SYMPK6-UPG	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-SYMPK-BASE	SYMM PKG BASE LICENSE	$15,390.00	30.5%	$10,696.05	$2,770.20	N/A	N/A	N/A	N/A	$2,770.20	D1	SYM SOFTWARE
CC-SYMPK-C01	SYMM PKG 1TB (0-14TB)	$3,770.00	30.5%	$2,620.15	$678.60	N/A	N/A	N/A	N/A	$678.60	D1	SYM SOFTWARE
CC-SYMPK-C02	SYMM PKG 1TB (15-25TB)	$3,540.00	30.5%	$2,460.30	$637.20	N/A	N/A	N/A	N/A	$637.20	D1	SYM SOFTWARE
CC-SYMPK-C03	SYMM PKG 1TB (26-40TB)	$3,110.00	30.5%	$2,161.45	$559.80	N/A	N/A	N/A	N/A	$559.80	D1	SYM SOFTWARE
CC-SYMPK-C04	SYMM PKG 1TB (41-60TB)	$2,890.00	30.5%	$2,008.55	$520.20	N/A	N/A	N/A	N/A	$520.20	D1	SYM SOFTWARE
CC-SYMPK-C05	SYMM PKG 1TB (61-100TB)	$2,770.00	30.5%	$1,925.15	$498.60	N/A	N/A	N/A	N/A	$498.60	D1	SYM SOFTWARE
CC-SYMPK-C06	SYMM PKG 1TB (101-150TB)	$2,490.00	30.5%	$1,730.55	$448.20	N/A	N/A	N/A	N/A	$448.20	D1	SYM SOFTWARE
CC-SYMPK-C07	SYMM PKG 1TB (151-250TB)	$2,210.00	30.5%	$1,535.95	$397.80	N/A	N/A	N/A	N/A	$397.80	D1	SYM SOFTWARE
CC-SYMPK-C08	SYMM PKG 1TB (251-400TB)	$1,930.00	30.5%	$1,341.35	$347.40	N/A	N/A	N/A	N/A	$347.40	D1	SYM SOFTWARE
CC-SYMPK-C09	SYMM PKG 1TB (401-600TB)	$1,670.00	30.5%	$1,160.65	$300.60	N/A	N/A	N/A	N/A	$300.60	D1	SYM SOFTWARE
CC-SYMPK-C10	SYMM PKG 1TB (601-1000TB)	$1,460.00	30.5%	$1,014.70	$262.80	N/A	N/A	N/A	N/A	$262.80	D1	SYM SOFTWARE
CC-SYMPK-C11	SYMM PKG 1TB(1001TB or greater)	$1,270.00	30.5%	$882.65	$228.60	N/A	N/A	N/A	N/A	$228.60	D1	SYM SOFTWARE
CC-SYMPKE-BAS	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	$0.00	30.5%	$0.00	$5,948.10	N/A	N/A	N/A	N/A	$5,948.10	D1	SYM SOFTWARE
CC-SYMPKE-UPG	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CC-SYMPKGEC01	NEW SYMM PKG 1TB (0-14TB)	$0.00	30.5%	$0.00	$1,269.00	N/A	N/A	N/A	N/A	$1,269.00	D1	SYM SOFTWARE
CC-SYMPKGEC02	NEW SYMM PKG 1TB (15-25TB)	$0.00	30.5%	$0.00	$1,190.70	N/A	N/A	N/A	N/A	$1,190.70	D1	SYM SOFTWARE
CC-SYMPKGEC03	NEW SYMM PKG 1TB (26-40TB)	$0.00	30.5%	$0.00	$1,046.70	N/A	N/A	N/A	N/A	$1,046.70	D1	SYM SOFTWARE
CC-SYMPKGEC04	NEW SYMM PKG 1TB (41-60TB)	$0.00	30.5%	$0.00	$975.60	N/A	N/A	N/A	N/A	$975.60	D1	SYM SOFTWARE
CC-SYMPKGEC05	NEW SYMM PKG 1TB (61-100TB)	$0.00	30.5%	$0.00	$934.20	N/A	N/A	N/A	N/A	$934.20	D1	SYM SOFTWARE
CC-SYMPKGEC06	NEW SYMM PKG 1TB (101-150TB)	$0.00	30.5%	$0.00	$839.70	N/A	N/A	N/A	N/A	$839.70	D1	SYM SOFTWARE
CC-SYMPKGEC07	NEW SYMM PKG 1TB (151-250TB)	$0.00	30.5%	$0.00	$745.20	N/A	N/A	N/A	N/A	$745.20	D1	SYM SOFTWARE
CC-SYMPKGEC08	NEW SYMM PKG 1TB (251-400TB)	$0.00	30.5%	$0.00	$650.70	N/A	N/A	N/A	N/A	$650.70	D1	SYM SOFTWARE
CC-SYMPKGEC09	NEW SYMM PKG 1TB (401-600TB)	$0.00	30.5%	$0.00	$564.30	N/A	N/A	N/A	N/A	$564.30	D1	SYM SOFTWARE
CC-SYMPKGEC10	NEW SYMM PKG 1TB (601-1000TB)	$0.00	30.5%	$0.00	$495.00	N/A	N/A	N/A	N/A	$495.00	D1	SYM SOFTWARE
CC-SYMPKGEC11	NEW SYMM PKG 1TB(1001-1500TB)	$0.00	30.5%	$0.00	$430.20	N/A	N/A	N/A	N/A	$430.20	D1	SYM SOFTWARE
CC-SYMPKGEN01	NEW SYMM PKG 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$634.50	N/A	N/A	N/A	N/A	$634.50	D1	SYM SOFTWARE
CC-SYMPKGEN02	NEW SYMM PKG 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$595.80	N/A	N/A	N/A	N/A	$595.80	D1	SYM SOFTWARE
CC-SYMPKGEN03	NEW SYMM PKG 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$523.80	N/A	N/A	N/A	N/A	$523.80	D1	SYM SOFTWARE
CC-SYMPKGEN04	NEW SYMM PKG 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$487.80	N/A	N/A	N/A	N/A	$487.80	D1	SYM SOFTWARE
CC-SYMPKGEN05	NEW SYMM PKG 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$467.10	N/A	N/A	N/A	N/A	$467.10	D1	SYM SOFTWARE
CC-SYMPKGEN06	NEW SYMM PKG 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$420.30	N/A	N/A	N/A	N/A	$420.30	D1	SYM SOFTWARE
CC-SYMPKGEN07	NEW SYMM PKG 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$372.60	N/A	N/A	N/A	N/A	$372.60	D1	SYM SOFTWARE
CC-SYMPKGEN08	NEW SYMM PKG 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$325.80	N/A	N/A	N/A	N/A	$325.80	D1	SYM SOFTWARE
CC-SYMPKGEN09	NEW SYMM PKG 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$281.70	N/A	N/A	N/A	N/A	$281.70	D1	SYM SOFTWARE
CC-SYMPKGEN10	NEW SYMM PKG 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$247.50	N/A	N/A	N/A	N/A	$247.50	D1	SYM SOFTWARE
CC-SYMPKGEN11	NEW SYMM PKG 1TB(1001-1500TB) NLT3	$0.00	30.5%	$0.00	$215.10	N/A	N/A	N/A	N/A	$215.10	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CC-SYMPK-N01	SYMM PKG 1TB (0-14TB) NLT3	$1,880.00	30.5%	$1,306.60	$338.40	N/A	N/A	N/A	N/A	$338.40	D1	SYM SOFTWARE
CC-SYMPK-N02	SYMM PKG 1TB (15-25TB) NLT3	$1,770.00	30.5%	$1,230.15	$318.60	N/A	N/A	N/A	N/A	$318.60	D1	SYM SOFTWARE
CC-SYMPK-N03	SYMM PKG 1TB (26-40TB) NLT3	$1,550.00	30.5%	$1,077.25	$279.00	N/A	N/A	N/A	N/A	$279.00	D1	SYM SOFTWARE
CC-SYMPK-N04	SYMM PKG 1TB (41-60TB) NLT3	$1,450.00	30.5%	$1,007.75	$261.00	N/A	N/A	N/A	N/A	$261.00	D1	SYM SOFTWARE
CC-SYMPK-N05	SYMM PKG 1TB (61-100TB) NLT3	$1,390.00	30.5%	$966.05	$250.20	N/A	N/A	N/A	N/A	$250.20	D1	SYM SOFTWARE
CC-SYMPK-N06	SYMM PKG 1TB (101-150TB) NLT3	$1,250.00	30.5%	$868.75	$225.00	N/A	N/A	N/A	N/A	$225.00	D1	SYM SOFTWARE
CC-SYMPK-N07	SYMM PKG 1TB (151-250TB) NLT3	$1,110.00	30.5%	$771.45	$199.80	N/A	N/A	N/A	N/A	$199.80	D1	SYM SOFTWARE
CC-SYMPK-N08	SYMM PKG 1TB (251-400TB) NLT3	$970.00	30.5%	$674.15	$174.60	N/A	N/A	N/A	N/A	$174.60	D1	SYM SOFTWARE
CC-SYMPK-N09	SYMM PKG 1TB (401-600TB) NLT3	$840.00	30.5%	$583.80	$151.20	N/A	N/A	N/A	N/A	$151.20	D1	SYM SOFTWARE
CC-SYMPK-N10	SYMM PKG 1TB (601-1000TB) NLT3	$730.00	30.5%	$507.35	$131.40	N/A	N/A	N/A	N/A	$131.40	D1	SYM SOFTWARE
CC-SYMPK-N11	SYMM PKG 1TB(1001TB or greater) NLT3	$640.00	30.5%	$444.80	$115.20	N/A	N/A	N/A	N/A	$115.20	D1	SYM SOFTWARE
CC-SYMPK-T1	SYM PKG 0-.250	$0.00	30.5%	$0.00	$2,147.40	N/A	N/A	N/A	N/A	$2,147.40	D1	SYM SOFTWARE
CC-SYMPK-T10	SYM PKG 10.01-12.	$0.00	30.5%	$0.00	$15,966.00	N/A	N/A	N/A	N/A	$15,966.00	D1	SYM SOFTWARE
CC-SYMPK-T11	SYM PKG 12.01-14.	$0.00	30.5%	$0.00	$18,025.20	N/A	N/A	N/A	N/A	$18,025.20	D1	SYM SOFTWARE
CC-SYMPK-T12	SYM PKG 14.01-17.	$0.00	30.5%	$0.00	$20,084.40	N/A	N/A	N/A	N/A	$20,084.40	D1	SYM SOFTWARE
CC-SYMPK-T13	SYM PKG 17.01-20.00	$0.00	30.5%	$0.00	$22,143.60	N/A	N/A	N/A	N/A	$22,143.60	D1	SYM SOFTWARE
CC-SYMPK-T14	SYM PKG 20.01-23.00	$0.00	30.5%	$0.00	$24,202.80	N/A	N/A	N/A	N/A	$24,202.80	D1	SYM SOFTWARE
CC-SYMPK-T15	SYM PKG 23.01-26.00	$0.00	30.5%	$0.00	$26,262.00	N/A	N/A	N/A	N/A	$26,262.00	D1	SYM SOFTWARE
CC-SYMPK-T16	SYM PKG 26.01-29.00	$0.00	30.5%	$0.00	$28,321.20	N/A	N/A	N/A	N/A	$28,321.20	D1	SYM SOFTWARE
CC-SYMPK-T17	SYM PKG 29.01-32.00	$0.00	30.5%	$0.00	$30,380.40	N/A	N/A	N/A	N/A	$30,380.40	D1	SYM SOFTWARE
CC-SYMPK-T18	SYM PKG 32.01-35.00	$0.00	30.5%	$0.00	$32,439.60	N/A	N/A	N/A	N/A	$32,439.60	D1	SYM SOFTWARE
CC-SYMPK-T19	SYM PKG 35.01-38.00	$0.00	30.5%	$0.00	$34,498.80	N/A	N/A	N/A	N/A	$34,498.80	D1	SYM SOFTWARE
CC-SYMPK-T2	SYM PKG .251-.500	$0.00	30.5%	$0.00	$2,635.20	N/A	N/A	N/A	N/A	$2,635.20	D1	SYM SOFTWARE
CC-SYMPK-T20	SYM PKG 38.01-41.00	$0.00	30.5%	$0.00	$36,558.00	N/A	N/A	N/A	N/A	$36,558.00	D1	SYM SOFTWARE
CC-SYMPK-T21	SYM PKG 41.01-44.00	$0.00	30.5%	$0.00	$38,617.20	N/A	N/A	N/A	N/A	$38,617.20	D1	SYM SOFTWARE
CC-SYMPK-T22	SYM PKG 44.01-47.00	$0.00	30.5%	$0.00	$40,676.40	N/A	N/A	N/A	N/A	$40,676.40	D1	SYM SOFTWARE
CC-SYMPK-T23	SYM PKG 47.01-50.00	$0.00	30.5%	$0.00	$42,735.60	N/A	N/A	N/A	N/A	$42,735.60	D1	SYM SOFTWARE
CC-SYMPK-T24	SYM PKG 50.01-53.00	$0.00	30.5%	$0.00	$44,794.80	N/A	N/A	N/A	N/A	$44,794.80	D1	SYM SOFTWARE
CC-SYMPK-T25	SYM PKG 53.01-56.00	$0.00	30.5%	$0.00	$46,854.00	N/A	N/A	N/A	N/A	$46,854.00	D1	SYM SOFTWARE
CC-SYMPK-T26	SYM PKG 56.01-59.00	$0.00	30.5%	$0.00	$48,913.20	N/A	N/A	N/A	N/A	$48,913.20	D1	SYM SOFTWARE
CC-SYMPK-T27	SYM PKG 59.01-62.00	$0.00	30.5%	$0.00	$50,972.40	N/A	N/A	N/A	N/A	$50,972.40	D1	SYM SOFTWARE
CC-SYMPK-T28	SYM PKG 62.01-65.00	$0.00	30.5%	$0.00	$53,031.60	N/A	N/A	N/A	N/A	$53,031.60	D1	SYM SOFTWARE
CC-SYMPK-T29	SYM PKG 65.01-68.00	$0.00	30.5%	$0.00	$55,090.80	N/A	N/A	N/A	N/A	$55,090.80	D1	SYM SOFTWARE
CC-SYMPK-T3	SYM PKG .501-.750	$0.00	30.5%	$0.00	$3,123.00	N/A	N/A	N/A	N/A	$3,123.00	D1	SYM SOFTWARE
CC-SYMPK-T30	SYM PKG 68.01-71.00	$0.00	30.5%	$0.00	$57,150.00	N/A	N/A	N/A	N/A	$57,150.00	D1	SYM SOFTWARE
CC-SYMPK-T31	SYM PKG 71.01-74.00	$0.00	30.5%	$0.00	$59,209.20	N/A	N/A	N/A	N/A	$59,209.20	D1	SYM SOFTWARE
CC-SYMPK-T32	SYM PKG 74.01-77.00	$0.00	30.5%	$0.00	$61,268.40	N/A	N/A	N/A	N/A	$61,268.40	D1	SYM SOFTWARE
CC-SYMPK-T33	SYM PKG 77.01-80.00	$0.00	30.5%	$0.00	$63,327.60	N/A	N/A	N/A	N/A	$63,327.60	D1	SYM SOFTWARE
CC-SYMPK-T34	SYM PKG 80.01-83.00	$0.00	30.5%	$0.00	$65,386.80	N/A	N/A	N/A	N/A	$65,386.80	D1	SYM SOFTWARE
CC-SYMPK-T35	SYM PKG 83.01-86.00	$0.00	30.5%	$0.00	$67,446.00	N/A	N/A	N/A	N/A	$67,446.00	D1	SYM SOFTWARE
CC-SYMPK-T4	SYM PKG .751-1.00	$0.00	30.5%	$0.00	$3,610.80	N/A	N/A	N/A	N/A	$3,610.80	D1	SYM SOFTWARE
CC-SYMPK-T5	SYM PKG 1.01-2.00	$0.00	30.5%	$0.00	$5,670.00	N/A	N/A	N/A	N/A	$5,670.00	D1	SYM SOFTWARE
CC-SYMPK-T6	SYM PKG 2.01-4.00	$0.00	30.5%	$0.00	$7,729.20	N/A	N/A	N/A	N/A	$7,729.20	D1	SYM SOFTWARE
CC-SYMPK-T7	SYM PKG 4.01-6.00	$0.00	30.5%	$0.00	$9,788.40	N/A	N/A	N/A	N/A	$9,788.40	D1	SYM SOFTWARE
CC-SYMPK-T8	SYM PKG 6.01-8.00	$0.00	30.5%	$0.00	$11,847.60	N/A	N/A	N/A	N/A	$11,847.60	D1	SYM SOFTWARE
CC-SYMPK-T9	SYM PKG 8.01-10.0	$0.00	30.5%	$0.00	$13,906.80	N/A	N/A	N/A	N/A	$13,906.80	D1	SYM SOFTWARE
CC-WLA-SY-T1	CC5.x WLA-SYM T1	$0.00	30.5%	$0.00	$684.00	N/A	N/A	N/A	N/A	$684.00	D1	SYM SOFTWARE
CC-WLA-SY-T10	CC5.x WLA-SYM T10	$0.00	30.5%	$0.00	$4,415.40	N/A	N/A	N/A	N/A	$4,415.40	D1	SYM SOFTWARE
CC-WLA-SY-T11	CC5.x WLA-SYM T11	$0.00	30.5%	$0.00	$4,964.40	N/A	N/A	N/A	N/A	$4,964.40	D1	SYM SOFTWARE
CC-WLA-SY-T12	CC5.x WLA-SYM T12	$0.00	30.5%	$0.00	$5,513.40	N/A	N/A	N/A	N/A	$5,513.40	D1	SYM SOFTWARE
CC-WLA-SY-T13	CC5.x WLA-SYM T13	$0.00	30.5%	$0.00	$6,062.40	N/A	N/A	N/A	N/A	$6,062.40	D1	SYM SOFTWARE
CC-WLA-SY-T14	CC5.x WLA-SYM T14	$0.00	30.5%	$0.00	$6,611.40	N/A	N/A	N/A	N/A	$6,611.40	D1	SYM SOFTWARE
CC-WLA-SY-T15	CC5.x WLA-SYM T15	$0.00	30.5%	$0.00	$7,160.40	N/A	N/A	N/A	N/A	$7,160.40	D1	SYM SOFTWARE
CC-WLA-SY-T16	CC5.x WLA-SYM T16	$0.00	30.5%	$0.00	$7,709.40	N/A	N/A	N/A	N/A	$7,709.40	D1	SYM SOFTWARE
CC-WLA-SY-T17	CC5.x WLA-SYM T17	$0.00	30.5%	$0.00	$8,258.40	N/A	N/A	N/A	N/A	$8,258.40	D1	SYM SOFTWARE
CC-WLA-SY-T18	CC5.x WLA-SYM T18	$0.00	30.5%	$0.00	$8,807.40	N/A	N/A	N/A	N/A	$8,807.40	D1	SYM SOFTWARE
CC-WLA-SY-T19	CC5.x WLA-SYM T19	$0.00	30.5%	$0.00	$9,356.40	N/A	N/A	N/A	N/A	$9,356.40	D1	SYM SOFTWARE
CC-WLA-SY-T2	CC5.x WLA-SYM T2	$0.00	30.5%	$0.00	$829.80	N/A	N/A	N/A	N/A	$829.80	D1	SYM SOFTWARE
CC-WLA-SY-T20	CC5.x WLA-SYM T20	$0.00	30.5%	$0.00	$9,905.40	N/A	N/A	N/A	N/A	$9,905.40	D1	SYM SOFTWARE
CC-WLA-SY-T21	CC5.x WLA-SYM T21	$0.00	30.5%	$0.00	$10,454.40	N/A	N/A	N/A	N/A	$10,454.40	D1	SYM SOFTWARE
CC-WLA-SY-T22	CC5.x WLA-SYM T22	$0.00	30.5%	$0.00	$11,003.40	N/A	N/A	N/A	N/A	$11,003.40	D1	SYM SOFTWARE
CC-WLA-SY-T23	CC5.x WLA-SYM T23	$0.00	30.5%	$0.00	$11,552.40	N/A	N/A	N/A	N/A	$11,552.40	D1	SYM SOFTWARE
CC-WLA-SY-T24	CC5.x WLA-SYM T24	$0.00	30.5%	$0.00	$12,101.40	N/A	N/A	N/A	N/A	$12,101.40	D1	SYM SOFTWARE
CC-WLA-SY-T25	CC5.x WLA-SYM T25	$0.00	30.5%	$0.00	$12,650.40	N/A	N/A	N/A	N/A	$12,650.40	D1	SYM SOFTWARE
CC-WLA-SY-T26	CC5.x WLA-SYM T26	$0.00	30.5%	$0.00	$13,199.40	N/A	N/A	N/A	N/A	$13,199.40	D1	SYM SOFTWARE
CC-WLA-SY-T27	CC5.x WLA-SYM T27	$0.00	30.5%	$0.00	$13,748.40	N/A	N/A	N/A	N/A	$13,748.40	D1	SYM SOFTWARE
CC-WLA-SY-T28	CC5.x WLA-SYM T28	$0.00	30.5%	$0.00	$14,297.40	N/A	N/A	N/A	N/A	$14,297.40	D1	SYM SOFTWARE
CC-WLA-SY-T29	CC5.x WLA-SYM T29	$0.00	30.5%	$0.00	$14,846.40	N/A	N/A	N/A	N/A	$14,846.40	D1	SYM SOFTWARE
CC-WLA-SY-T3	CC5.x WLA-SYM T3	$0.00	30.5%	$0.00	$975.60	N/A	N/A	N/A	N/A	$975.60	D1	SYM SOFTWARE
CC-WLA-SY-T30	CC5.x WLA-SYM T30	$0.00	30.5%	$0.00	$15,395.40	N/A	N/A	N/A	N/A	$15,395.40	D1	SYM SOFTWARE
CC-WLA-SY-T31	CC5.X WLA-SYM T31	$0.00	30.5%	$0.00	$15,944.40	N/A	N/A	N/A	N/A	$15,944.40	D1	SYM SOFTWARE
CC-WLA-SY-T32	CC5.X WLA-SYM T32	$0.00	30.5%	$0.00	$16,493.40	N/A	N/A	N/A	N/A	$16,493.40	D1	SYM SOFTWARE
CC-WLA-SY-T33	CC5.X WLA-SYM T33	$0.00	30.5%	$0.00	$17,042.40	N/A	N/A	N/A	N/A	$17,042.40	D1	SYM SOFTWARE
CC-WLA-SY-T34	CC5.X WLA-SYM T34	$0.00	30.5%	$0.00	$17,591.40	N/A	N/A	N/A	N/A	$17,591.40	D1	SYM SOFTWARE
CC-WLA-SY-T35	CC5.X WLA-SYM T35	$0.00	30.5%	$0.00	$18,140.40	N/A	N/A	N/A	N/A	$18,140.40	D1	SYM SOFTWARE
CC-WLA-SY-T4	CC5.x WLA-SYM T4	$0.00	30.5%	$0.00	$1,121.40	N/A	N/A	N/A	N/A	$1,121.40	D1	SYM SOFTWARE
CC-WLA-SY-T5	CC5.x WLA-SYM T5	$0.00	30.5%	$0.00	$1,670.40	N/A	N/A	N/A	N/A	$1,670.40	D1	SYM SOFTWARE
CC-WLA-SY-T6	CC5.x WLA-SYM T6	$0.00	30.5%	$0.00	$2,219.40	N/A	N/A	N/A	N/A	$2,219.40	D1	SYM SOFTWARE
CC-WLA-SY-T7	CC5.x WLA-SYM T7	$0.00	30.5%	$0.00	$2,768.40	N/A	N/A	N/A	N/A	$2,768.40	D1	SYM SOFTWARE
CC-WLA-SY-T8	CC5.x WLA-SYM T8	$0.00	30.5%	$0.00	$3,317.40	N/A	N/A	N/A	N/A	$3,317.40	D1	SYM SOFTWARE
CC-WLA-SY-T9	CC5.x WLA-SYM T9	$0.00	30.5%	$0.00	$3,866.40	N/A	N/A	N/A	N/A	$3,866.40	D1	SYM SOFTWARE
CC-WLA-T10U	SYM WLA 4X-5X T10 LIC UPG	$0.00	30.5%	$0.00	$6,390.00	N/A	N/A	N/A	N/A	$6,390.00	D1	SYM SOFTWARE
CC-WLA-T11U	SYM WLA 4X-5X T11 LIC UPG	$0.00	30.5%	$0.00	$7,185.00	N/A	N/A	N/A	N/A	$7,185.00	D1	SYM SOFTWARE
CC-WLA-T12U	SYM WLA 4X-5X T12 LIC UPG	$0.00	30.5%	$0.00	$7,980.00	N/A	N/A	N/A	N/A	$7,980.00	D1	SYM SOFTWARE
CC-WLA-T13U	SYM WLA 4X-5X T13 LIC UPG	$0.00	30.5%	$0.00	$8,775.00	N/A	N/A	N/A	N/A	$8,775.00	D1	SYM SOFTWARE
CC-WLA-T14U	SYM WLA 4X-5X T14 LIC UPG	$0.00	30.5%	$0.00	$9,570.00	N/A	N/A	N/A	N/A	$9,570.00	D1	SYM SOFTWARE
CCWLA-T1-4UP	ECC WLA T1-T4 UPGRADE	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
CC-WLA-T15U	SYM WLA 4X-5X T15 LIC UPG	$0.00	30.5%	$0.00	$10,365.00	N/A	N/A	N/A	N/A	$10,365.00	D1	SYM SOFTWARE
CC-WLA-T16U	SYM WLA 4X-5X T16 LIC UPG	$0.00	30.5%	$0.00	$11,160.00	N/A	N/A	N/A	N/A	$11,160.00	D1	SYM SOFTWARE
CC-WLA-T17U	SYM WLA 4X-5X T17 LIC UPG	$0.00	30.5%	$0.00	$11,955.00	N/A	N/A	N/A	N/A	$11,955.00	D1	SYM SOFTWARE
CC-WLA-T18U	SYM WLA 4X-5X T18 LIC UPG	$0.00	30.5%	$0.00	$12,750.00	N/A	N/A	N/A	N/A	$12,750.00	D1	SYM SOFTWARE
CC-WLA-T19U	SYM WLA 4X-5X T19 LIC UPG	$0.00	30.5%	$0.00	$13,545.00	N/A	N/A	N/A	N/A	$13,545.00	D1	SYM SOFTWARE
CC-WLA-T1U	SYM WLA 4X-5X T01 LIC UPG	$0.00	30.5%	$0.00	$990.00	N/A	N/A	N/A	N/A	$990.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CC-WLA-T20U	SYM WLA 4X-5X T20 LIC UPG	$0.00	30.5%	$0.00	$14,340.00	N/A	N/A	N/A	N/A	$14,340.00	D1	SYM SOFTWARE
CC-WLA-T21U	SYM WLA 4X-5X T21 LIC UPG	$0.00	30.5%	$0.00	$15,135.00	N/A	N/A	N/A	N/A	$15,135.00	D1	SYM SOFTWARE
CC-WLA-T22U	SYM WLA 4X-5X T22 LIC UPG	$0.00	30.5%	$0.00	$15,930.00	N/A	N/A	N/A	N/A	$15,930.00	D1	SYM SOFTWARE
CC-WLA-T23U	SYM WLA 4X-5X T23 LIC UPG	$0.00	30.5%	$0.00	$16,725.00	N/A	N/A	N/A	N/A	$16,725.00	D1	SYM SOFTWARE
CC-WLA-T24U	SYM WLA 4X-5X T24 LIC UPG	$0.00	30.5%	$0.00	$17,520.00	N/A	N/A	N/A	N/A	$17,520.00	D1	SYM SOFTWARE
CC-WLA-T25U	SYM WLA 4X-5X T25 LIC UPG	$0.00	30.5%	$0.00	$18,315.00	N/A	N/A	N/A	N/A	$18,315.00	D1	SYM SOFTWARE
CC-WLA-T26U	SYM WLA 4X-5X T26 LIC UPG	$0.00	30.5%	$0.00	$19,110.00	N/A	N/A	N/A	N/A	$19,110.00	D1	SYM SOFTWARE
CC-WLA-T27U	SYM WLA 4X-5X T27 LIC UPG	$0.00	30.5%	$0.00	$19,905.00	N/A	N/A	N/A	N/A	$19,905.00	D1	SYM SOFTWARE
CC-WLA-T28U	SYM WLA 4X-5X T28 LIC UPG	$0.00	30.5%	$0.00	$20,700.00	N/A	N/A	N/A	N/A	$20,700.00	D1	SYM SOFTWARE
CC-WLA-T29U	SYM WLA 4X-5X T29 LIC UPG	$0.00	30.5%	$0.00	$21,495.00	N/A	N/A	N/A	N/A	$21,495.00	D1	SYM SOFTWARE
CC-WLA-T2U	SYM WLA 4X-5X T02 LIC UPG	$0.00	30.5%	$0.00	$1,200.00	N/A	N/A	N/A	N/A	$1,200.00	D1	SYM SOFTWARE
CC-WLA-T30U	SYM WLA 4X-5X T30 LIC UPG	$0.00	30.5%	$0.00	$22,290.00	N/A	N/A	N/A	N/A	$22,290.00	D1	SYM SOFTWARE
CC-WLA-T3U	SYM WLA 4X-5X T03 LIC UPG	$0.00	30.5%	$0.00	$1,410.00	N/A	N/A	N/A	N/A	$1,410.00	D1	SYM SOFTWARE
CC-WLA-T4U	SYM WLA 4X-5X T04 LIC UPG	$0.00	30.5%	$0.00	$1,620.00	N/A	N/A	N/A	N/A	$1,620.00	D1	SYM SOFTWARE
CCWLA-T5-12UP	ECC WLA T5-T12 UPGRADE	$0.00	30.5%	$0.00	$700.20	N/A	N/A	N/A	N/A	$700.20	D1	SYM SOFTWARE
CC-WLA-T5U	SYM WLA 4X-5X T05 LIC UPG	$0.00	30.5%	$0.00	$2,415.00	N/A	N/A	N/A	N/A	$2,415.00	D1	SYM SOFTWARE
CC-WLA-T6U	SYM WLA 4X-5X T06 LIC UPG	$0.00	30.5%	$0.00	$3,210.00	N/A	N/A	N/A	N/A	$3,210.00	D1	SYM SOFTWARE
CC-WLA-T7U	SYM WLA 4X-5X T07 LIC UPG	$0.00	30.5%	$0.00	$4,005.00	N/A	N/A	N/A	N/A	$4,005.00	D1	SYM SOFTWARE
CC-WLA-T8U	SYM WLA 4X-5X T08 LIC UPG	$0.00	30.5%	$0.00	$4,800.00	N/A	N/A	N/A	N/A	$4,800.00	D1	SYM SOFTWARE
CC-WLA-T9U	SYM WLA 4X-5X T09 LIC UPG	$0.00	30.5%	$0.00	$5,595.00	N/A	N/A	N/A	N/A	$5,595.00	D1	SYM SOFTWARE
CEXT-T1-4UP	CMPEXT T1-T4 UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CEXT-T5-35UP	CMPEXT T5-T35 UPGRADE	$0.00	30.5%	$0.00	$1,944.00	N/A	N/A	N/A	N/A	$1,944.00	D1	SYM SOFTWARE
CMPEXT-BASE	CMPEXT BASE LICENSE	$15,180.00	30.5%	$10,550.10	$2,732.40	N/A	N/A	N/A	N/A	$2,732.40	D1	SYM SOFTWARE
CMPEXT-C01	CMPEXT 1TB (0-14TB)	$3,400.00	30.5%	$2,363.00	$612.00	N/A	N/A	N/A	N/A	$612.00	D1	SYM SOFTWARE
CMPEXT-C02	CMPEXT 1TB (15-25TB)	$3,200.00	30.5%	$2,224.00	$576.00	N/A	N/A	N/A	N/A	$576.00	D1	SYM SOFTWARE
CMPEXT-C03	CMPEXT 1TB (26-40TB)	$2,810.00	30.5%	$1,952.95	$505.80	N/A	N/A	N/A	N/A	$505.80	D1	SYM SOFTWARE
CMPEXT-C04	CMPEXT 1TB (41-60TB)	$2,620.00	30.5%	$1,820.90	$471.60	N/A	N/A	N/A	N/A	$471.60	D1	SYM SOFTWARE
CMPEXT-C05	CMPEXT 1TB (61-100TB)	$2,510.00	30.5%	$1,744.45	$451.80	N/A	N/A	N/A	N/A	$451.80	D1	SYM SOFTWARE
CMPEXT-C06	CMPEXT 1TB (101-150TB)	$2,260.00	30.5%	$1,570.70	$406.80	N/A	N/A	N/A	N/A	$406.80	D1	SYM SOFTWARE
CMPEXT-C07	CMPEXT 1TB (151-250TB)	$2,020.00	30.5%	$1,403.90	$363.60	N/A	N/A	N/A	N/A	$363.60	D1	SYM SOFTWARE
CMPEXT-C08	CMPEXT 1TB (251-400TB)	$1,750.00	30.5%	$1,216.25	$315.00	N/A	N/A	N/A	N/A	$315.00	D1	SYM SOFTWARE
CMPEXT-C09	CMPEXT 1TB (401-600TB)	$1,530.00	30.5%	$1,063.35	$275.40	N/A	N/A	N/A	N/A	$275.40	D1	SYM SOFTWARE
CMPEXT-C10	CMPEXT 1TB (601-1000TB)	$1,330.00	30.5%	$924.35	$239.40	N/A	N/A	N/A	N/A	$239.40	D1	SYM SOFTWARE
CMPEXT-C11	CMPEXT1TB(1001TB or greater)	$1,160.00	30.5%	$806.20	$208.80	N/A	N/A	N/A	N/A	$208.80	D1	SYM SOFTWARE
CMPEXT-N01	CMPEXT 1TB (0-14TB) NLT3	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	SYM SOFTWARE
CMPEXT-N02	CMPEXT 1TB (15-25TB) NLT3	$1,600.00	30.5%	$1,112.00	$288.00	N/A	N/A	N/A	N/A	$288.00	D1	SYM SOFTWARE
CMPEXT-N03	CMPEXT 1TB (26-40TB) NLT3	$1,410.00	30.5%	$979.95	$253.80	N/A	N/A	N/A	N/A	$253.80	D1	SYM SOFTWARE
CMPEXT-N04	CMPEXT 1TB (41-60TB) NLT3	$1,310.00	30.5%	$910.45	$235.80	N/A	N/A	N/A	N/A	$235.80	D1	SYM SOFTWARE
CMPEXT-N05	CMPEXT 1TB (61-100TB) NLT3	$1,260.00	30.5%	$875.70	$226.80	N/A	N/A	N/A	N/A	$226.80	D1	SYM SOFTWARE
CMPEXT-N06	CMPEXT 1TB (101-150TB) NLT3	$1,130.00	30.5%	$785.35	$203.40	N/A	N/A	N/A	N/A	$203.40	D1	SYM SOFTWARE
CMPEXT-N07	CMPEXT 1TB (151-250TB) NLT3	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
CMPEXT-N08	CMPEXT 1TB (251-400TB) NLT3	$880.00	30.5%	$611.60	$158.40	N/A	N/A	N/A	N/A	$158.40	D1	SYM SOFTWARE
CMPEXT-N09	CMPEXT 1TB (401-600TB) NLT3	$760.00	30.5%	$528.20	$136.80	N/A	N/A	N/A	N/A	$136.80	D1	SYM SOFTWARE
CMPEXT-N10	CMPEXT 1TB (601-1000TB) NLT3	$670.00	30.5%	$465.65	$120.60	N/A	N/A	N/A	N/A	$120.60	D1	SYM SOFTWARE
CMPEXT-N11	CMPEXT1TB(1001TB or greater) NLT3	$580.00	30.5%	$403.10	$104.40	N/A	N/A	N/A	N/A	$104.40	D1	SYM SOFTWARE
CMPEXTRMZ-BAS	CMPEXTRMZ BASE LICENSE	$2,580.00	30.5%	$1,793.10	$464.40	N/A	N/A	N/A	N/A	$464.40	D1	SYM SOFTWARE
CMPEXTRMZ-C01	COMPEXTRMZ 1 TB (0-14 TB)	$550.00	30.5%	$382.25	$99.00	N/A	N/A	N/A	N/A	$99.00	D1	SYM SOFTWARE
CMPEXTRMZ-C02	COMPEXTRMZ 1 TB (15-25 TB)	$525.00	30.5%	$364.88	$94.50	N/A	N/A	N/A	N/A	$94.50	D1	SYM SOFTWARE
CMPEXTRMZ-C03	COMPEXTRMZ 1 TB (26-40 TB)	$495.00	30.5%	$344.03	$89.10	N/A	N/A	N/A	N/A	$89.10	D1	SYM SOFTWARE
CMPEXTRMZ-C04	COMPEXTRMZ 1 TB (41-60 TB)	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
CMPEXTRMZ-C05	COMPEXTRMZ 1 TB (61-100 TB)	$450.00	30.5%	$312.75	$81.00	N/A	N/A	N/A	N/A	$81.00	D1	SYM SOFTWARE
CMPEXTRMZ-C06	COMPEXTRMZ 1 TB (101-150 TB)	$425.00	30.5%	$295.38	$76.50	N/A	N/A	N/A	N/A	$76.50	D1	SYM SOFTWARE
CMPEXTRMZ-C07	COMPEXTRMZ 1 TB (151-250 TB)	$405.00	30.5%	$281.48	$72.90	N/A	N/A	N/A	N/A	$72.90	D1	SYM SOFTWARE
CMPEXTRMZ-C08	COMPEXTRMZ 1 TB (251-400 TB)	$385.00	30.5%	$267.58	$69.30	N/A	N/A	N/A	N/A	$69.30	D1	SYM SOFTWARE
CMPEXTRMZ-C09	COMPEXTRMZ 1 TB (401-600 TB)	$365.00	30.5%	$253.68	$65.70	N/A	N/A	N/A	N/A	$65.70	D1	SYM SOFTWARE
CMPEXTRMZ-C10	COMPEXTRMZ 1 TB (601-1000 TB)	$345.00	30.5%	$239.78	$62.10	N/A	N/A	N/A	N/A	$62.10	D1	SYM SOFTWARE
CMPEXTRMZ-C11	COMPEXTRMZ 1 TB (1001 TB OR GREATER)	$330.00	30.5%	$229.35	$59.40	N/A	N/A	N/A	N/A	$59.40	D1	SYM SOFTWARE
CMPEXTRMZ-N01	CMPEXTRMZ 1 TB (0-14TB) NLT3	$275.00	30.5%	$191.13	$49.50	N/A	N/A	N/A	N/A	$49.50	D1	SYM SOFTWARE
CMPEXTRMZ-N02	CMPEXTRMZ 1 TB (15-25TB) NLT3	$260.00	30.5%	$180.70	$46.80	N/A	N/A	N/A	N/A	$46.80	D1	SYM SOFTWARE
CMPEXTRMZ-N03	CMPEXTRMZ 1 TB (26-40TB) NLT3	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	SYM SOFTWARE
CMPEXTRMZ-N04	CMPEXTRMZ 1 TB (41-60TB) NLT3	$235.00	30.5%	$163.33	$42.30	N/A	N/A	N/A	N/A	$42.30	D1	SYM SOFTWARE
CMPEXTRMZ-N05	CMPEXTRMZ 1 TB (61-100TB) NLT3	$225.00	30.5%	$156.38	$40.50	N/A	N/A	N/A	N/A	$40.50	D1	SYM SOFTWARE
CMPEXTRMZ-N06	CMPEXTRMZ 1 TB (101-150TB) NLT3	$215.00	30.5%	$149.43	$38.70	N/A	N/A	N/A	N/A	$38.70	D1	SYM SOFTWARE
CMPEXTRMZ-N07	CMPEXTRMZ 1 TB (151-250TB) NLT3	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
CMPEXTRMZ-N08	CMPEXTRMZ 1 TB (251-400TB) NLT3	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	SYM SOFTWARE
CMPEXTRMZ-N09	CMPEXTRMZ 1 TB (401-600TB) NLT3	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	SYM SOFTWARE
CMPEXTRMZ-N10	CMPEXTRMZ 1 TB (601-1000TB) NLT3	$175.00	30.5%	$121.63	$31.50	N/A	N/A	N/A	N/A	$31.50	D1	SYM SOFTWARE
CMPEXTRMZ-N11	CMPEXTRMZ 1 TB (1001 TB OR GREATER) NLT3	$165.00	30.5%	$114.68	$29.70	N/A	N/A	N/A	N/A	$29.70	D1	SYM SOFTWARE
CMPEXTRMZ-UPG	CMPEXTRMZ BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
CMPEXT-T01	COMP EXT CPTY 0-.250	$0.00	30.5%	$0.00	$3,691.80	N/A	N/A	N/A	N/A	$3,691.80	D1	SYM SOFTWARE
CMPEXT-T02	COMP EXT CPTY .251-.500	$0.00	30.5%	$0.00	$3,691.80	N/A	N/A	N/A	N/A	$3,691.80	D1	SYM SOFTWARE
CMPEXT-T03	COMP EXT CPTY .501-.750	$0.00	30.5%	$0.00	$3,691.80	N/A	N/A	N/A	N/A	$3,691.80	D1	SYM SOFTWARE
CMPEXT-T04	COMP EXT CPTY .751-1.00	$0.00	30.5%	$0.00	$3,691.80	N/A	N/A	N/A	N/A	$3,691.80	D1	SYM SOFTWARE
CMPEXT-T05	COMP EXT CPTY 1.01-2.00	$0.00	30.5%	$0.00	$5,635.80	N/A	N/A	N/A	N/A	$5,635.80	D1	SYM SOFTWARE
CMPEXT-T06	COMP EXT CPTY 2.01-4.00	$0.00	30.5%	$0.00	$7,579.80	N/A	N/A	N/A	N/A	$7,579.80	D1	SYM SOFTWARE
CMPEXT-T07	COMP EXT CPTY 4.01-6.00	$0.00	30.5%	$0.00	$9,523.80	N/A	N/A	N/A	N/A	$9,523.80	D1	SYM SOFTWARE
CMPEXT-T08	COMP EXT CPTY 6.01-8.00	$0.00	30.5%	$0.00	$11,467.80	N/A	N/A	N/A	N/A	$11,467.80	D1	SYM SOFTWARE
CMPEXT-T09	COMP EXT CPTY 8.01-10.00	$0.00	30.5%	$0.00	$13,411.80	N/A	N/A	N/A	N/A	$13,411.80	D1	SYM SOFTWARE
CMPEXT-T10	COMP EXT CPTY 10.01-12.00	$0.00	30.5%	$0.00	$15,355.80	N/A	N/A	N/A	N/A	$15,355.80	D1	SYM SOFTWARE
CMPEXT-T11	COMP EXT CPTY 12.01-14.00	$0.00	30.5%	$0.00	$17,299.80	N/A	N/A	N/A	N/A	$17,299.80	D1	SYM SOFTWARE
CMPEXT-T12	COMP EXT CPTY 14.01-17.00	$0.00	30.5%	$0.00	$19,243.80	N/A	N/A	N/A	N/A	$19,243.80	D1	SYM SOFTWARE
CMPEXT-T13	COMP EXT CPTY 17.01-20.00	$0.00	30.5%	$0.00	$21,187.80	N/A	N/A	N/A	N/A	$21,187.80	D1	SYM SOFTWARE
CMPEXT-T14	COMP EXT CPTY 20.01-23.00	$0.00	30.5%	$0.00	$23,131.80	N/A	N/A	N/A	N/A	$23,131.80	D1	SYM SOFTWARE
CMPEXT-T15	COMP EXT CPTY 23.01-26.00	$0.00	30.5%	$0.00	$25,075.80	N/A	N/A	N/A	N/A	$25,075.80	D1	SYM SOFTWARE
CMPEXT-T16	COMP EXT CPTY 26.01-29.00	$0.00	30.5%	$0.00	$27,019.80	N/A	N/A	N/A	N/A	$27,019.80	D1	SYM SOFTWARE
CMPEXT-T17	COMP EXT CPTY 29.01-32.00	$0.00	30.5%	$0.00	$28,963.80	N/A	N/A	N/A	N/A	$28,963.80	D1	SYM SOFTWARE
CMPEXT-T18	COMP EXT CPTY 32.01-35.00	$0.00	30.5%	$0.00	$30,907.80	N/A	N/A	N/A	N/A	$30,907.80	D1	SYM SOFTWARE
CMPEXT-T19	COMP EXT CPTY 35.01-38.00	$0.00	30.5%	$0.00	$32,851.80	N/A	N/A	N/A	N/A	$32,851.80	D1	SYM SOFTWARE
CMPEXT-T20	COMP EXT CPTY 38.01-41.00	$0.00	30.5%	$0.00	$34,795.80	N/A	N/A	N/A	N/A	$34,795.80	D1	SYM SOFTWARE
CMPEXT-T21	COMP EXT CPTY 41.01-44.00	$0.00	30.5%	$0.00	$36,739.80	N/A	N/A	N/A	N/A	$36,739.80	D1	SYM SOFTWARE
CMPEXT-T22	COMP EXT CPTY 44.01-47.00	$0.00	30.5%	$0.00	$38,683.80	N/A	N/A	N/A	N/A	$38,683.80	D1	SYM SOFTWARE
CMPEXT-T23	COMP EXT CPTY 47.01-50.00	$0.00	30.5%	$0.00	$40,627.80	N/A	N/A	N/A	N/A	$40,627.80	D1	SYM SOFTWARE
CMPEXT-T24	COMP EXT CPTY 50.01-53.00	$0.00	30.5%	$0.00	$42,571.80	N/A	N/A	N/A	N/A	$42,571.80	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CMPEXT-T25	COMP EXT CPTY 53.01-56.00	$0.00	30.5%	$0.00	$44,515.80	N/A	N/A	N/A	N/A	$44,515.80	D1	SYM SOFTWARE
CMPEXT-T26	COMP EXT CPTY 56.01-59.00	$0.00	30.5%	$0.00	$46,459.80	N/A	N/A	N/A	N/A	$46,459.80	D1	SYM SOFTWARE
CMPEXT-T27	COMP EXT CPTY 59.01-62.00	$0.00	30.5%	$0.00	$48,403.80	N/A	N/A	N/A	N/A	$48,403.80	D1	SYM SOFTWARE
CMPEXT-T28	COMP EXT CPTY 62.01-65.00	$0.00	30.5%	$0.00	$50,347.80	N/A	N/A	N/A	N/A	$50,347.80	D1	SYM SOFTWARE
CMPEXT-T29	COMP EXT CPTY 62.01-68.00	$0.00	30.5%	$0.00	$52,291.80	N/A	N/A	N/A	N/A	$52,291.80	D1	SYM SOFTWARE
CMPEXT-T30	COMP EXT CPTY 68.01-71.00	$0.00	30.5%	$0.00	$54,235.80	N/A	N/A	N/A	N/A	$54,235.80	D1	SYM SOFTWARE
CMPEXT-T31	COMP EXT CPTY 71.01-74.00	$0.00	30.5%	$0.00	$56,179.80	N/A	N/A	N/A	N/A	$56,179.80	D1	SYM SOFTWARE
CMPEXT-T32	COMP EXT CPTY74.01-77.00	$0.00	30.5%	$0.00	$58,123.80	N/A	N/A	N/A	N/A	$58,123.80	D1	SYM SOFTWARE
CMPEXT-T33	COMP EXT CPTY 77.01-80.00	$0.00	30.5%	$0.00	$60,067.80	N/A	N/A	N/A	N/A	$60,067.80	D1	SYM SOFTWARE
CMPEXT-T34	COMP EXT CPTY 80.01-83.00	$0.00	30.5%	$0.00	$62,011.80	N/A	N/A	N/A	N/A	$62,011.80	D1	SYM SOFTWARE
CMPEXT-T35	COMP EXT CPTY 83.01-86.00	$0.00	30.5%	$0.00	$63,955.80	N/A	N/A	N/A	N/A	$63,955.80	D1	SYM SOFTWARE
CMPEXT-UPG	CMPEXT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
CMPFLASHBASE	CMPFLASH BASE LICENSE	$7,000.00	30.5%	$4,865.00	$1,260.00	N/A	N/A	N/A	N/A	$1,260.00	D1	SYM SOFTWARE
CMPFLASH-C01	CMPFLASH 1TB (0-14TB)	$4,200.00	30.5%	$2,919.00	$756.00	N/A	N/A	N/A	N/A	$756.00	D1	SYM SOFTWARE
CMPFLASH-C02	CMPFLASH 1TB (15-25TB)	$4,030.00	30.5%	$2,800.85	$725.40	N/A	N/A	N/A	N/A	$725.40	D1	SYM SOFTWARE
CMPFLASH-C03	CMPFLASH 1TB (26-40TB)	$3,870.00	30.5%	$2,689.65	$696.60	N/A	N/A	N/A	N/A	$696.60	D1	SYM SOFTWARE
CMPFLASH-C04	CMPFLASH 1TB (41-60TB)	$3,720.00	30.5%	$2,585.40	$669.60	N/A	N/A	N/A	N/A	$669.60	D1	SYM SOFTWARE
CMPFLASH-C05	CMPFLASH 1TB (61-100TB)	$3,570.00	30.5%	$2,481.15	$642.60	N/A	N/A	N/A	N/A	$642.60	D1	SYM SOFTWARE
CMPFLASH-C06	CMPFLASH 1TB (101-150TB)	$3,430.00	30.5%	$2,383.85	$617.40	N/A	N/A	N/A	N/A	$617.40	D1	SYM SOFTWARE
CMPFLASH-C07	CMPFLASH 1TB (151-250TB)	$3,290.00	30.5%	$2,286.55	$592.20	N/A	N/A	N/A	N/A	$592.20	D1	SYM SOFTWARE
CMPFLASH-C08	CMPFLASH 1TB (251-400TB)	$3,160.00	30.5%	$2,196.20	$568.80	N/A	N/A	N/A	N/A	$568.80	D1	SYM SOFTWARE
CMPFLASH-C09	CMPFLASH 1TB (401-600TB)	$3,030.00	30.5%	$2,105.85	$545.40	N/A	N/A	N/A	N/A	$545.40	D1	SYM SOFTWARE
CMPFLASH-C10	CMPFLASH 1TB (601-1000TB)	$2,910.00	30.5%	$2,022.45	$523.80	N/A	N/A	N/A	N/A	$523.80	D1	SYM SOFTWARE
CMPFLASH-C11	CMPFLASH1TB(1001TB or greater)	$2,790.00	30.5%	$1,939.05	$502.20	N/A	N/A	N/A	N/A	$502.20	D1	SYM SOFTWARE
CMPFLASH-N01	CMPFLASH 1TB (0-14TB) NLT3	$2,100.00	30.5%	$1,459.50	$378.00	N/A	N/A	N/A	N/A	$378.00	D1	SYM SOFTWARE
CMPFLASH-N02	CMPFLASH 1TB (15-25TB) NLT3	$2,020.00	30.5%	$1,403.90	$363.60	N/A	N/A	N/A	N/A	$363.60	D1	SYM SOFTWARE
CMPFLASH-N03	CMPFLASH 1TB (26-40TB) NLT3	$1,940.00	30.5%	$1,348.30	$349.20	N/A	N/A	N/A	N/A	$349.20	D1	SYM SOFTWARE
CMPFLASH-N04	CMPFLASH 1TB (41-60TB) NLT3	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
CMPFLASH-N05	CMPFLASH 1TB (61-100TB) NLT3	$1,790.00	30.5%	$1,244.05	$322.20	N/A	N/A	N/A	N/A	$322.20	D1	SYM SOFTWARE
CMPFLASH-N06	CMPFLASH 1TB (101-150TB) NLT3	$1,720.00	30.5%	$1,195.40	$309.60	N/A	N/A	N/A	N/A	$309.60	D1	SYM SOFTWARE
CMPFLASH-N07	CMPFLASH 1TB (151-250TB) NLT3	$1,650.00	30.5%	$1,146.75	$297.00	N/A	N/A	N/A	N/A	$297.00	D1	SYM SOFTWARE
CMPFLASH-N08	CMPFLASH 1TB (251-400TB) NLT3	$1,580.00	30.5%	$1,098.10	$284.40	N/A	N/A	N/A	N/A	$284.40	D1	SYM SOFTWARE
CMPFLASH-N09	CMPFLASH 1TB (401-600TB) NLT3	$1,520.00	30.5%	$1,056.40	$273.60	N/A	N/A	N/A	N/A	$273.60	D1	SYM SOFTWARE
CMPFLASH-N10	CMPFLASH 1TB (601-1000TB) NLT3	$1,460.00	30.5%	$1,014.70	$262.80	N/A	N/A	N/A	N/A	$262.80	D1	SYM SOFTWARE
CMPFLASH-N11	CMPFLASH1TB(1001TB or greater) NLT3	$1,400.00	30.5%	$973.00	$252.00	N/A	N/A	N/A	N/A	$252.00	D1	SYM SOFTWARE
CMPFLASH-UPG	CMPFLASH BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
CMPNFLASHBASE	CMP NATIVE FLASH BASE LICENSE	$7,000.00	30.5%	$4,865.00	$1,260.00	N/A	N/A	N/A	N/A	$1,260.00	D1	SYM SOFTWARE
CMPNFLASH-C01	CMPNFLASH 1TB (0-14TB)	$4,200.00	30.5%	$2,919.00	$756.00	N/A	N/A	N/A	N/A	$756.00	D1	SYM SOFTWARE
CMPNFLASH-C02	CMPNFLASH 1TB (15-25TB)	$4,030.00	30.5%	$2,800.85	$725.40	N/A	N/A	N/A	N/A	$725.40	D1	SYM SOFTWARE
CMPNFLASH-C03	CMPNFLASH 1TB (26-40TB)	$3,870.00	30.5%	$2,689.65	$696.60	N/A	N/A	N/A	N/A	$696.60	D1	SYM SOFTWARE
CMPNFLASH-C04	CMPNFLASH 1TB (41-60TB)	$3,720.00	30.5%	$2,585.40	$669.60	N/A	N/A	N/A	N/A	$669.60	D1	SYM SOFTWARE
CMPNFLASH-C05	CMPNFLASH 1TB (61-100TB)	$3,570.00	30.5%	$2,481.15	$642.60	N/A	N/A	N/A	N/A	$642.60	D1	SYM SOFTWARE
CMPNFLASH-C06	CMPNFLASH 1TB (101-150TB)	$3,430.00	30.5%	$2,383.85	$617.40	N/A	N/A	N/A	N/A	$617.40	D1	SYM SOFTWARE
CMPNFLASH-C07	CMPNFLASH 1TB (151-250TB)	$3,290.00	30.5%	$2,286.55	$592.20	N/A	N/A	N/A	N/A	$592.20	D1	SYM SOFTWARE
CMPNFLASH-C08	CMPNFLASH 1TB (251-400TB)	$3,160.00	30.5%	$2,196.20	$568.80	N/A	N/A	N/A	N/A	$568.80	D1	SYM SOFTWARE
CMPNFLASH-C09	CMPNFLASH 1TB (401-600TB)	$3,030.00	30.5%	$2,105.85	$545.40	N/A	N/A	N/A	N/A	$545.40	D1	SYM SOFTWARE
CMPNFLASH-C10	CMPNFLASH 1TB (601-1000TB)	$2,910.00	30.5%	$2,022.45	$523.80	N/A	N/A	N/A	N/A	$523.80	D1	SYM SOFTWARE
CMPNFLASH-C11	CMPNFLASH1TB(1001TB or greater)	$2,790.00	30.5%	$1,939.05	$502.20	N/A	N/A	N/A	N/A	$502.20	D1	SYM SOFTWARE
CMPNFLASH-N01	CMPNFLASH 1TB (0-14TB) NLT3	$2,100.00	30.5%	$1,459.50	$378.00	N/A	N/A	N/A	N/A	$378.00	D1	SYM SOFTWARE
CMPNFLASH-N02	CMPNFLASH 1TB (15-25TB) NLT3	$2,020.00	30.5%	$1,403.90	$363.60	N/A	N/A	N/A	N/A	$363.60	D1	SYM SOFTWARE
CMPNFLASH-N03	CMPNFLASH 1TB (26-40TB) NLT3	$1,940.00	30.5%	$1,348.30	$349.20	N/A	N/A	N/A	N/A	$349.20	D1	SYM SOFTWARE
CMPNFLASH-N04	CMPNFLASH 1TB (41-60TB) NLT3	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
CMPNFLASH-N05	CMPNFLASH 1TB (61-100TB) NLT3	$1,790.00	30.5%	$1,244.05	$322.20	N/A	N/A	N/A	N/A	$322.20	D1	SYM SOFTWARE
CMPNFLASH-N06	CMPNFLASH 1TB (101-150TB) NLT3	$1,720.00	30.5%	$1,195.40	$309.60	N/A	N/A	N/A	N/A	$309.60	D1	SYM SOFTWARE
CMPNFLASH-N07	CMPNFLASH 1TB (151-250TB) NLT3	$1,650.00	30.5%	$1,146.75	$297.00	N/A	N/A	N/A	N/A	$297.00	D1	SYM SOFTWARE
CMPNFLASH-N08	CMPNFLASH 1TB (251-400TB) NLT3	$1,580.00	30.5%	$1,098.10	$284.40	N/A	N/A	N/A	N/A	$284.40	D1	SYM SOFTWARE
CMPNFLASH-N09	CMPNFLASH 1TB (401-600TB) NLT3	$1,520.00	30.5%	$1,056.40	$273.60	N/A	N/A	N/A	N/A	$273.60	D1	SYM SOFTWARE
CMPNFLASH-N10	CMPNFLASH 1TB (601-1000TB) NLT3	$1,460.00	30.5%	$1,014.70	$262.80	N/A	N/A	N/A	N/A	$262.80	D1	SYM SOFTWARE
CMPNFLASH-N11	CMPNFLASH1TB(1001TB or greater) NLT3	$1,400.00	30.5%	$973.00	$252.00	N/A	N/A	N/A	N/A	$252.00	D1	SYM SOFTWARE
CMPNFLASH-UPG	CMPNFLASH BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
CMPPEER-BASE	CMPPEER BASE LICENSE	$23,060.00	30.5%	$16,026.70	$4,150.80	N/A	N/A	N/A	N/A	$4,150.80	D1	SYM SOFTWARE
CMPPEER-C01	CMPPEER 1TB (0-14TB)	$4,870.00	30.5%	$3,384.65	$876.60	N/A	N/A	N/A	N/A	$876.60	D1	SYM SOFTWARE
CMPPEER-C02	CMPPEER 1TB (15-25TB)	$4,570.00	30.5%	$3,176.15	$822.60	N/A	N/A	N/A	N/A	$822.60	D1	SYM SOFTWARE
CMPPEER-C03	CMPPEER 1TB (26-40TB)	$4,030.00	30.5%	$2,800.85	$725.40	N/A	N/A	N/A	N/A	$725.40	D1	SYM SOFTWARE
CMPPEER-C04	CMPPEER 1TB (41-60TB)	$3,750.00	30.5%	$2,606.25	$675.00	N/A	N/A	N/A	N/A	$675.00	D1	SYM SOFTWARE
CMPPEER-C05	CMPPEER 1TB (61-100TB)	$3,590.00	30.5%	$2,495.05	$646.20	N/A	N/A	N/A	N/A	$646.20	D1	SYM SOFTWARE
CMPPEER-C06	CMPPEER 1TB (101-150TB)	$3,230.00	30.5%	$2,244.85	$581.40	N/A	N/A	N/A	N/A	$581.40	D1	SYM SOFTWARE
CMPPEER-C07	CMPPEER 1TB (151-250TB)	$2,880.00	30.5%	$2,001.60	$518.40	N/A	N/A	N/A	N/A	$518.40	D1	SYM SOFTWARE
CMPPEER-C08	CMPPEER 1TB (251-400TB)	$2,510.00	30.5%	$1,744.45	$451.80	N/A	N/A	N/A	N/A	$451.80	D1	SYM SOFTWARE
CMPPEER-C09	CMPPEER 1TB (401-600TB)	$2,180.00	30.5%	$1,515.10	$392.40	N/A	N/A	N/A	N/A	$392.40	D1	SYM SOFTWARE
CMPPEER-C10	CMPPEER 1TB (601-1000TB)	$1,900.00	30.5%	$1,320.50	$342.00	N/A	N/A	N/A	N/A	$342.00	D1	SYM SOFTWARE
CMPPEER-C11	CMPPEER1TB(1001TB or greater)	$1,650.00	30.5%	$1,146.75	$297.00	N/A	N/A	N/A	N/A	$297.00	D1	SYM SOFTWARE
CMPPEER-N01	CMPPEER 1TB (0-14TB) NLT3	$2,430.00	30.5%	$1,688.85	$437.40	N/A	N/A	N/A	N/A	$437.40	D1	SYM SOFTWARE
CMPPEER-N02	CMPPEER 1TB (15-25TB) NLT3	$2,290.00	30.5%	$1,591.55	$412.20	N/A	N/A	N/A	N/A	$412.20	D1	SYM SOFTWARE
CMPPEER-N03	CMPPEER 1TB (26-40TB) NLT3	$2,010.00	30.5%	$1,396.95	$361.80	N/A	N/A	N/A	N/A	$361.80	D1	SYM SOFTWARE
CMPPEER-N04	CMPPEER 1TB (41-60TB) NLT3	$1,870.00	30.5%	$1,299.65	$336.60	N/A	N/A	N/A	N/A	$336.60	D1	SYM SOFTWARE
CMPPEER-N05	CMPPEER 1TB (61-100TB) NLT3	$1,800.00	30.5%	$1,251.00	$324.00	N/A	N/A	N/A	N/A	$324.00	D1	SYM SOFTWARE
CMPPEER-N06	CMPPEER 1TB (101-150TB) NLT3	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE
CMPPEER-N07	CMPPEER 1TB (151-250TB) NLT3	$1,440.00	30.5%	$1,000.80	$259.20	N/A	N/A	N/A	N/A	$259.20	D1	SYM SOFTWARE
CMPPEER-N08	CMPPEER 1TB (251-400TB) NLT3	$1,250.00	30.5%	$868.75	$225.00	N/A	N/A	N/A	N/A	$225.00	D1	SYM SOFTWARE
CMPPEER-N09	CMPPEER 1TB (401-600TB) NLT3	$1,090.00	30.5%	$757.55	$196.20	N/A	N/A	N/A	N/A	$196.20	D1	SYM SOFTWARE
CMPPEER-N10	CMPPEER 1TB (601-1000TB) NLT3	$950.00	30.5%	$660.25	$171.00	N/A	N/A	N/A	N/A	$171.00	D1	SYM SOFTWARE
CMPPEER-N11	CMPPEER1TB(1001TB or greater) NLT3	$830.00	30.5%	$576.85	$149.40	N/A	N/A	N/A	N/A	$149.40	D1	SYM SOFTWARE
CMPPEER-T01	COMPPEER CPTY 0-.250	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
CMPPEER-T02	COMPPEER CPTY .251-.500	$0.00	30.5%	$0.00	$3,421.80	N/A	N/A	N/A	N/A	$3,421.80	D1	SYM SOFTWARE
CMPPEER-T03	COMPPEER CPTY .501-.750	$0.00	30.5%	$0.00	$4,770.00	N/A	N/A	N/A	N/A	$4,770.00	D1	SYM SOFTWARE
CMPPEER-T04	COMPPEER CPTY .751-1.00	$0.00	30.5%	$0.00	$6,118.20	N/A	N/A	N/A	N/A	$6,118.20	D1	SYM SOFTWARE
CMPPEER-T05	COMPPEER CPTY 1.01-2.00	$0.00	30.5%	$0.00	$8,897.40	N/A	N/A	N/A	N/A	$8,897.40	D1	SYM SOFTWARE
CMPPEER-T06	COMPPEER CPTY 2.01-4.00	$0.00	30.5%	$0.00	$11,676.60	N/A	N/A	N/A	N/A	$11,676.60	D1	SYM SOFTWARE
CMPPEER-T07	COMPPEER CPTY 4.01-6.00	$0.00	30.5%	$0.00	$14,455.80	N/A	N/A	N/A	N/A	$14,455.80	D1	SYM SOFTWARE
CMPPEER-T08	COMPPEERCPTY 6.01-8.00	$0.00	30.5%	$0.00	$17,235.00	N/A	N/A	N/A	N/A	$17,235.00	D1	SYM SOFTWARE
CMPPEER-T09	COMPPEER CPTY 8.01-10.00	$0.00	30.5%	$0.00	$20,014.20	N/A	N/A	N/A	N/A	$20,014.20	D1	SYM SOFTWARE
CMPPEER-T10	COMPPEER CPTY 10.01-12.00	$0.00	30.5%	$0.00	$22,793.40	N/A	N/A	N/A	N/A	$22,793.40	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CMPPEER-T11	COMPPEER CPTY 12.01-14.00	$0.00	30.5%	$0.00	$25,572.60	N/A	N/A	N/A	N/A	$25,572.60	D1	SYM SOFTWARE
CMPPEER-T12	COMPPEER CPTY 14.01-17.00	$0.00	30.5%	$0.00	$28,351.80	N/A	N/A	N/A	N/A	$28,351.80	D1	SYM SOFTWARE
CMPPEER-T13	COMPPEER CPTY 17.01-20.00	$0.00	30.5%	$0.00	$31,131.00	N/A	N/A	N/A	N/A	$31,131.00	D1	SYM SOFTWARE
CMPPEER-T14	COMPPEER CPTY 20.01-23.00	$0.00	30.5%	$0.00	$33,910.20	N/A	N/A	N/A	N/A	$33,910.20	D1	SYM SOFTWARE
CMPPEER-T15	COMPPEER CPTY 23.01-26.00	$0.00	30.5%	$0.00	$36,689.40	N/A	N/A	N/A	N/A	$36,689.40	D1	SYM SOFTWARE
CMPPEER-T16	COMPPEER CPTY 26.01-29.00	$0.00	30.5%	$0.00	$39,468.60	N/A	N/A	N/A	N/A	$39,468.60	D1	SYM SOFTWARE
CMPPEER-T17	COMPPEER CPTY 29.01-32.00	$0.00	30.5%	$0.00	$42,247.80	N/A	N/A	N/A	N/A	$42,247.80	D1	SYM SOFTWARE
CMPPEER-T18	COMPPEER CPTY 32.01-35.00	$0.00	30.5%	$0.00	$45,027.00	N/A	N/A	N/A	N/A	$45,027.00	D1	SYM SOFTWARE
CMPPEER-T19	COMPPEER CPTY 35.01-38.00	$0.00	30.5%	$0.00	$47,806.20	N/A	N/A	N/A	N/A	$47,806.20	D1	SYM SOFTWARE
CMPPEER-T20	COMPPEER CPTY 38.01-41.00	$0.00	30.5%	$0.00	$50,585.40	N/A	N/A	N/A	N/A	$50,585.40	D1	SYM SOFTWARE
CMPPEER-T21	COMPPEER CPTY 41.01-44.00	$0.00	30.5%	$0.00	$53,364.60	N/A	N/A	N/A	N/A	$53,364.60	D1	SYM SOFTWARE
CMPPEER-T22	COMPPEER CPTY44.01-47.00	$0.00	30.5%	$0.00	$56,143.80	N/A	N/A	N/A	N/A	$56,143.80	D1	SYM SOFTWARE
CMPPEER-T23	COMPPEER CPTY 47.01-50.00	$0.00	30.5%	$0.00	$58,923.00	N/A	N/A	N/A	N/A	$58,923.00	D1	SYM SOFTWARE
CMPPEER-T24	COMPPEER CPTY 50.01-53.00	$0.00	30.5%	$0.00	$61,702.20	N/A	N/A	N/A	N/A	$61,702.20	D1	SYM SOFTWARE
CMPPEER-T25	COMPPEER CPTY 53.01-56.00	$0.00	30.5%	$0.00	$64,481.40	N/A	N/A	N/A	N/A	$64,481.40	D1	SYM SOFTWARE
CMPPEER-T26	COMPPEER CPTY 56.01-59.00	$0.00	30.5%	$0.00	$67,260.60	N/A	N/A	N/A	N/A	$67,260.60	D1	SYM SOFTWARE
CMPPEER-T27	COMPPEER CPTY 59.01-62.00	$0.00	30.5%	$0.00	$70,039.80	N/A	N/A	N/A	N/A	$70,039.80	D1	SYM SOFTWARE
CMPPEER-T28	COMPPEER CPTY 62.01-65.00	$0.00	30.5%	$0.00	$72,819.00	N/A	N/A	N/A	N/A	$72,819.00	D1	SYM SOFTWARE
CMPPEER-T29	COMPPEER CPTY 65.01-68.00	$0.00	30.5%	$0.00	$75,598.20	N/A	N/A	N/A	N/A	$75,598.20	D1	SYM SOFTWARE
CMPPEER-T30	COMPPEER CPTY 68.01-71.00	$0.00	30.5%	$0.00	$78,377.40	N/A	N/A	N/A	N/A	$78,377.40	D1	SYM SOFTWARE
CMPPEER-T31	COMPPEER CPTY 71.01-74.00	$0.00	30.5%	$0.00	$81,156.60	N/A	N/A	N/A	N/A	$81,156.60	D1	SYM SOFTWARE
CMPPEER-T32	COMPPEER CPTY74.01-77.00	$0.00	30.5%	$0.00	$83,935.80	N/A	N/A	N/A	N/A	$83,935.80	D1	SYM SOFTWARE
CMPPEER-T33	COMPPEER CPTY 77.01-80.00	$0.00	30.5%	$0.00	$86,715.00	N/A	N/A	N/A	N/A	$86,715.00	D1	SYM SOFTWARE
CMPPEER-T34	COMPPEER CPTY 80.01-83.00	$0.00	30.5%	$0.00	$89,494.20	N/A	N/A	N/A	N/A	$89,494.20	D1	SYM SOFTWARE
CMPPEER-T35	COMPPEER CPTY 83.01-86.00	$0.00	30.5%	$0.00	$92,273.40	N/A	N/A	N/A	N/A	$92,273.40	D1	SYM SOFTWARE
CMPPEER-UPG	CMPPEER BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
CMPZHPF-BAS	CMP HIGH PERFORMANCE FICON BASE LICENSE	$10,000.00	30.5%	$6,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	D1	SYM SOFTWARE
CNFMGR-T1-4U	ECC CNFMGR T1-T4 UPGRADE	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
CNFMGR-T5-12U	ECC CNFMGR T5-T12 UPGRADE	$0.00	30.5%	$0.00	$700.20	N/A	N/A	N/A	N/A	$700.20	D1	SYM SOFTWARE
COM-PAV/MAT1	COMPAV CPCTY 0-.250	$4,820.00	30.5%	$3,349.90	$867.60	N/A	N/A	N/A	N/A	$867.60	D1	SYM SOFTWARE
COM-PAV/MAT10	COMPAV CPCTY 10.01-12.00	$56,450.00	30.5%	$39,232.75	$10,161.00	N/A	N/A	N/A	N/A	$10,161.00	D1	SYM SOFTWARE
COM-PAV/MAT11	COMPAV CPCTY 12.01-14.00	$63,580.00	30.5%	$44,188.10	$11,444.40	N/A	N/A	N/A	N/A	$11,444.40	D1	SYM SOFTWARE
COM-PAV/MAT12	COMPAV CPCTY 14.01-17.00	$70,710.00	30.5%	$49,143.45	$12,727.80	N/A	N/A	N/A	N/A	$12,727.80	D1	SYM SOFTWARE
COM-PAV/MAT13	COMPAV CPCTY 17.01-20.00	$77,840.00	30.5%	$54,098.80	$14,011.20	N/A	N/A	N/A	N/A	$14,011.20	D1	SYM SOFTWARE
COM-PAV/MAT14	COMPAV CPCTY 20.01-23.00	$84,970.00	30.5%	$59,054.15	$15,294.60	N/A	N/A	N/A	N/A	$15,294.60	D1	SYM SOFTWARE
COM-PAV/MAT15	COMPAV CPCTY 23.01-26.00	$92,100.00	30.5%	$64,009.50	$16,578.00	N/A	N/A	N/A	N/A	$16,578.00	D1	SYM SOFTWARE
COM-PAV/MAT16	COMPAV CPCTY 26.01-29.00	$99,230.00	30.5%	$68,964.85	$17,861.40	N/A	N/A	N/A	N/A	$17,861.40	D1	SYM SOFTWARE
COM-PAV/MAT17	COMPAV CPCTY 29.01-32.00	$106,360.00	30.5%	$73,920.20	$19,144.80	N/A	N/A	N/A	N/A	$19,144.80	D1	SYM SOFTWARE
COM-PAV/MAT18	COMPAV CPCTY 32.01-35.00	$113,490.00	30.5%	$78,875.55	$20,428.20	N/A	N/A	N/A	N/A	$20,428.20	D1	SYM SOFTWARE
COM-PAV/MAT19	COMPAV CPCTY 35.01-38.00	$120,620.00	30.5%	$83,830.90	$21,711.60	N/A	N/A	N/A	N/A	$21,711.60	D1	SYM SOFTWARE
COM-PAV/MAT2	COMPAV .251-.500	$7,770.00	30.5%	$5,400.15	$1,398.60	N/A	N/A	N/A	N/A	$1,398.60	D1	SYM SOFTWARE
COM-PAV/MAT20	COMPAV CPCTY 38.01-41.00	$127,750.00	30.5%	$88,786.25	$22,995.00	N/A	N/A	N/A	N/A	$22,995.00	D1	SYM SOFTWARE
COM-PAV/MAT21	COMPAV CPCTY 41.01-44.00	$134,880.00	30.5%	$93,741.60	$24,278.40	N/A	N/A	N/A	N/A	$24,278.40	D1	SYM SOFTWARE
COM-PAV/MAT22	COMPAV CPCTY 44.01-47.00	$142,010.00	30.5%	$98,696.95	$25,561.80	N/A	N/A	N/A	N/A	$25,561.80	D1	SYM SOFTWARE
COM-PAV/MAT23	COMPAV CPCTY 47.01-50.00	$149,140.00	30.5%	$103,652.30	$26,845.20	N/A	N/A	N/A	N/A	$26,845.20	D1	SYM SOFTWARE
COM-PAV/MAT24	COMPAV CPCTY 50.01-53.00	$156,270.00	30.5%	$108,607.65	$28,128.60	N/A	N/A	N/A	N/A	$28,128.60	D1	SYM SOFTWARE
COM-PAV/MAT25	COMPAV CPCTY 53.01-56.00	$163,400.00	30.5%	$113,563.00	$29,412.00	N/A	N/A	N/A	N/A	$29,412.00	D1	SYM SOFTWARE
COM-PAV/MAT26	COMPAV CPCTY 56.01-59.00	$170,530.00	30.5%	$118,518.35	$30,695.40	N/A	N/A	N/A	N/A	$30,695.40	D1	SYM SOFTWARE
COM-PAV/MAT27	COMPAV CPCTY 59.01-62.00	$177,660.00	30.5%	$123,473.70	$31,978.80	N/A	N/A	N/A	N/A	$31,978.80	D1	SYM SOFTWARE
COM-PAV/MAT28	COMPAV CPCTY 62.01-65.00	$184,790.00	30.5%	$128,429.05	$33,262.20	N/A	N/A	N/A	N/A	$33,262.20	D1	SYM SOFTWARE
COM-PAV/MAT29	COMPAV CPCTY 65.01-68.00	$191,920.00	30.5%	$133,384.40	$34,545.60	N/A	N/A	N/A	N/A	$34,545.60	D1	SYM SOFTWARE
COM-PAV/MAT3	COMPAV CPCTY .501-.750	$10,720.00	30.5%	$7,450.40	$1,929.60	N/A	N/A	N/A	N/A	$1,929.60	D1	SYM SOFTWARE
COM-PAV/MAT30	COMPAV CPCTY 68.01-71.00	$199,050.00	30.5%	$138,339.75	$35,829.00	N/A	N/A	N/A	N/A	$35,829.00	D1	SYM SOFTWARE
COM-PAV/MAT4	COMPAV CPCTY .751-1.00	$13,670.00	30.5%	$9,500.65	$2,460.60	N/A	N/A	N/A	N/A	$2,460.60	D1	SYM SOFTWARE
COM-PAV/MAT5	COMPAV CPCTY 1.01-2.00	$20,800.00	30.5%	$14,456.00	$3,744.00	N/A	N/A	N/A	N/A	$3,744.00	D1	SYM SOFTWARE
COM-PAV/MAT6	COMPAV CPCTY 2.01-4.00	$27,930.00	30.5%	$19,411.35	$5,027.40	N/A	N/A	N/A	N/A	$5,027.40	D1	SYM SOFTWARE
COM-PAV/MAT7	COMPAV CPCTY 4.01-6.00	$35,060.00	30.5%	$24,366.70	$6,310.80	N/A	N/A	N/A	N/A	$6,310.80	D1	SYM SOFTWARE
COM-PAV/MAT8	COMPAV CPCTY 6.01-8.00	$42,190.00	30.5%	$29,322.05	$7,594.20	N/A	N/A	N/A	N/A	$7,594.20	D1	SYM SOFTWARE
COM-PAV/MAT9	COMPAV CPCTY 8.01-10.00	$49,320.00	30.5%	$34,277.40	$8,877.60	N/A	N/A	N/A	N/A	$8,877.60	D1	SYM SOFTWARE
COM-PAV/MBASE	COM-PAV/M BASE LICENSE	$9,510.00	30.5%	$6,609.45	$1,711.80	N/A	N/A	N/A	N/A	$1,711.80	D1	SYM SOFTWARE
COM-PAV/M-C01	COM-PAV/M 1TB (0-14TB)	$2,250.00	30.5%	$1,563.75	$405.00	N/A	N/A	N/A	N/A	$405.00	D1	SYM SOFTWARE
COM-PAV/M-C02	COM-PAV/M 1TB (15-25TB)	$2,110.00	30.5%	$1,466.45	$379.80	N/A	N/A	N/A	N/A	$379.80	D1	SYM SOFTWARE
COM-PAV/M-C03	COM-PAV/M 1TB (26-40TB)	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
COM-PAV/M-C04	COM-PAV/M 1TB (41-60TB)	$1,730.00	30.5%	$1,202.35	$311.40	N/A	N/A	N/A	N/A	$311.40	D1	SYM SOFTWARE
COM-PAV/M-C05	COM-PAV/M 1TB (61-100TB)	$1,660.00	30.5%	$1,153.70	$298.80	N/A	N/A	N/A	N/A	$298.80	D1	SYM SOFTWARE
COM-PAV/M-C06	COM-PAV/M 1TB (101-150TB)	$1,490.00	30.5%	$1,035.55	$268.20	N/A	N/A	N/A	N/A	$268.20	D1	SYM SOFTWARE
COM-PAV/M-C07	COM-PAV/M 1TB (151-250TB)	$1,330.00	30.5%	$924.35	$239.40	N/A	N/A	N/A	N/A	$239.40	D1	SYM SOFTWARE
COM-PAV/M-C08	COM-PAV/M 1TB (251-400TB)	$1,160.00	30.5%	$806.20	$208.80	N/A	N/A	N/A	N/A	$208.80	D1	SYM SOFTWARE
COM-PAV/M-C09	COM-PAV/M 1TB (401-600TB)	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
COM-PAV/M-C10	COM-PAV/M 1TB(601-1000TB)	$880.00	30.5%	$611.60	$158.40	N/A	N/A	N/A	N/A	$158.40	D1	SYM SOFTWARE
COM-PAV/M-C11	COMPAV/M 1TB(1001TB or greater)	$760.00	30.5%	$528.20	$136.80	N/A	N/A	N/A	N/A	$136.80	D1	SYM SOFTWARE
COM-PAV/M-N01	COM-PAV/M 1TB (0-14TB) NLT3	$1,120.00	30.5%	$778.40	$201.60	N/A	N/A	N/A	N/A	$201.60	D1	SYM SOFTWARE
COM-PAV/M-N02	COM-PAV/M 1TB (15-25TB) NLT3	$1,060.00	30.5%	$736.70	$190.80	N/A	N/A	N/A	N/A	$190.80	D1	SYM SOFTWARE
COM-PAV/M-N03	COM-PAV/M 1TB (26-40TB) NLT3	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	SYM SOFTWARE
COM-PAV/M-N04	COM-PAV/M 1TB (41-60TB) NLT3	$860.00	30.5%	$597.70	$154.80	N/A	N/A	N/A	N/A	$154.80	D1	SYM SOFTWARE
COM-PAV/M-N05	COM-PAV/M 1TB (61-100TB) NLT3	$830.00	30.5%	$576.85	$149.40	N/A	N/A	N/A	N/A	$149.40	D1	SYM SOFTWARE
COM-PAV/M-N06	COM-PAV/M 1TB (101-150TB) NLT3	$750.00	30.5%	$521.25	$135.00	N/A	N/A	N/A	N/A	$135.00	D1	SYM SOFTWARE
COM-PAV/M-N07	COM-PAV/M 1TB (151-250TB) NLT3	$670.00	30.5%	$465.65	$120.60	N/A	N/A	N/A	N/A	$120.60	D1	SYM SOFTWARE
COM-PAV/M-N08	COM-PAV/M 1TB (251-400TB) NLT3	$580.00	30.5%	$403.10	$104.40	N/A	N/A	N/A	N/A	$104.40	D1	SYM SOFTWARE
COM-PAV/M-N09	COM-PAV/M 1TB (401-600TB) NLT3	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D1	SYM SOFTWARE
COM-PAV/M-N10	COM-PAV/M 1TB(601-1000TB) NLT3	$440.00	30.5%	$305.80	$79.20	N/A	N/A	N/A	N/A	$79.20	D1	SYM SOFTWARE
COM-PAV/M-N11	COMPAV/M 1TB(1001TB or greater) NLT3	$380.00	30.5%	$264.10	$68.40	N/A	N/A	N/A	N/A	$68.40	D1	SYM SOFTWARE
COM-PAV/M-UPG	COM-PAV/M BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
COM-PAVM-R01	COM-PAV/M REG 1TB (0-14TB)	$2,250.00	30.5%	$1,563.75	$405.00	N/A	N/A	N/A	N/A	$405.00	D1	SYM SOFTWARE
COM-PAVM-R02	COM-PAV/M REG 1TB (15-25TB)	$2,110.00	30.5%	$1,466.45	$379.80	N/A	N/A	N/A	N/A	$379.80	D1	SYM SOFTWARE
COM-PAVM-R03	COM-PAV/M REG 1TB (26-40TB)	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
COM-PAVM-R04	COM-PAV/M REG 1TB (41-60TB)	$1,730.00	30.5%	$1,202.35	$311.40	N/A	N/A	N/A	N/A	$311.40	D1	SYM SOFTWARE
COM-PAVM-R05	COM-PAV/M REG 1TB (61-100TB)	$1,660.00	30.5%	$1,153.70	$298.80	N/A	N/A	N/A	N/A	$298.80	D1	SYM SOFTWARE
COM-PAVM-R06	COM-PAV/M REG 1TB (101-150TB)	$1,490.00	30.5%	$1,035.55	$268.20	N/A	N/A	N/A	N/A	$268.20	D1	SYM SOFTWARE
COM-PAVM-R07	COM-PAV/M REG 1TB (151-250TB)	$1,330.00	30.5%	$924.35	$239.40	N/A	N/A	N/A	N/A	$239.40	D1	SYM SOFTWARE
COM-PAVM-R08	COM-PAV/M REG 1TB (251-400TB)	$1,160.00	30.5%	$806.20	$208.80	N/A	N/A	N/A	N/A	$208.80	D1	SYM SOFTWARE
COM-PAVM-R09	COM-PAV/M REG 1TB (401-600TB)	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
COM-PAVM-R10	COM-PAV/M REG 1TB (601-1000TB)	$880.00	30.5%	$611.60	$158.40	N/A	N/A	N/A	N/A	$158.40	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
COM-PAVM-R11	COMPAV/M REG 1TB (1001 TB+)	$760.00	30.5%	$528.20	$136.80	N/A	N/A	N/A	N/A	$136.80	D1	SYM SOFTWARE
COM-PAVM-RBAS	COM-PAV/M REG BASE LICENSE	$9,510.00	30.5%	$6,609.45	$1,711.80	N/A	N/A	N/A	N/A	$1,711.80	D1	SYM SOFTWARE
COM-PAVM-RUP	COM-PAV/M REG BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CPAV-T1-T4UP	COM PAV T1-T4 UPG	$0.00	30.5%	$0.00	$531.00	N/A	N/A	N/A	N/A	$531.00	D1	SYM SOFTWARE
CPAV-T5-30UP	COMPAV T5-T30 UPG	$0.00	30.5%	$0.00	$1,283.40	N/A	N/A	N/A	N/A	$1,283.40	D1	SYM SOFTWARE
CPCY-T0-T3-U	COPYCROSS UPG T0 THRU T3	$0.00	22.5%	$0.00	$2,754.00	N/A	N/A	N/A	N/A	$2,754.00	E	SYM SOFTWARE
CPCY-T4-T14-U	COPYCROSS UPG T4-T14	$0.00	22.5%	$0.00	$2,907.00	N/A	N/A	N/A	N/A	$2,907.00	E	SYM SOFTWARE
CPEER-T1-4UP	COMPPEER T1-T4 UPGRADE	$0.00	30.5%	$0.00	$1,348.20	N/A	N/A	N/A	N/A	$1,348.20	D1	SYM SOFTWARE
CPEER-T5-35UP	COMPPEER T5-T35 UPGRADE	$0.00	30.5%	$0.00	$2,779.20	N/A	N/A	N/A	N/A	$2,779.20	D1	SYM SOFTWARE
CPYC-MSUBASE	COPYCROSS BASE-3 MSU	$6,800.00	22.5%	$5,270.00	$1,224.00	N/A	N/A	N/A	N/A	$1,224.00	E	SYM SOFTWARE
CPYC-MSU-M00	COPYCROSS 4-45 MSU	$715.00	22.5%	$554.13	$128.70	N/A	N/A	N/A	N/A	$128.70	E	SYM SOFTWARE
CPYC-MSU-M01	COPYCROSS 46-175 MSU	$440.00	22.5%	$341.00	$79.20	N/A	N/A	N/A	N/A	$79.20	E	SYM SOFTWARE
CPYC-MSU-M02	COPYCROSS 176-315 MSU	$340.00	22.5%	$263.50	$61.20	N/A	N/A	N/A	N/A	$61.20	E	SYM SOFTWARE
CPYC-MSU-M03	COPYCROSS 316-575 MSU	$205.00	22.5%	$158.88	$36.90	N/A	N/A	N/A	N/A	$36.90	E	SYM SOFTWARE
CPYC-MSU-M04	COPYCROSS 576-875 MSU	$70.00	22.5%	$54.25	$12.60	N/A	N/A	N/A	N/A	$12.60	E	SYM SOFTWARE
CPYC-MSU-M05	COPYCROSS 876-1315 MSU	$55.00	22.5%	$42.63	$9.90	N/A	N/A	N/A	N/A	$9.90	E	SYM SOFTWARE
CPYC-MSU-M06	COPYCROSS 1316-1975 MSU	$30.00	22.5%	$23.25	$5.40	N/A	N/A	N/A	N/A	$5.40	E	SYM SOFTWARE
CPYC-MSU-M07	COPYCROSS 1976 & UP MSU	$15.00	22.5%	$11.63	$2.70	N/A	N/A	N/A	N/A	$2.70	E	SYM SOFTWARE
CPYC-MSU-T0	COPYCROSS BASE-3 MSU	$0.00	22.5%	$0.00	$1,224.00	N/A	N/A	N/A	N/A	$1,713.60	E	SYM SOFTWARE
CPYC-MSU-T1	COPYCROSS 4-25 MSU	$0.00	22.5%	$0.00	$3,978.00	N/A	N/A	N/A	N/A	$5,569.20	E	SYM SOFTWARE
CPYC-MSU-T10	COPYCROSS 351-400 MSU	$0.00	22.5%	$0.00	$29,835.00	N/A	N/A	N/A	N/A	$41,769.00	E	SYM SOFTWARE
CPYC-MSU-T11	COPYCROSS 401-450 MSU	$0.00	22.5%	$0.00	$32,742.00	N/A	N/A	N/A	N/A	$45,838.80	E	SYM SOFTWARE
CPYC-MSU-T12	COPYCROSS 451-500 MSU	$0.00	22.5%	$0.00	$35,649.00	N/A	N/A	N/A	N/A	$49,908.60	E	SYM SOFTWARE
CPYC-MSU-T13	COPYCROSS 501-550 MSU	$0.00	22.5%	$0.00	$38,556.00	N/A	N/A	N/A	N/A	$38,556.00	E	SYM SOFTWARE
CPYC-MSU-T14	COPYCROSS 551-600 MSU	$0.00	22.5%	$0.00	$41,463.00	N/A	N/A	N/A	N/A	$58,048.20	E	SYM SOFTWARE
CPYC-MSU-T2	COPYCROSS 26-50 MSU	$0.00	22.5%	$0.00	$6,732.00	N/A	N/A	N/A	N/A	$9,424.80	E	SYM SOFTWARE
CPYC-MSU-T3	COPYCROSS 51-75 MSU	$0.00	22.5%	$0.00	$9,486.00	N/A	N/A	N/A	N/A	$13,280.40	E	SYM SOFTWARE
CPYC-MSU-T4	COPYCROSS 76-100 MSU	$0.00	22.5%	$0.00	$12,393.00	N/A	N/A	N/A	N/A	$17,350.20	E	SYM SOFTWARE
CPYC-MSU-T5	COPYCROSS 101-150 MSU	$0.00	22.5%	$0.00	$15,300.00	N/A	N/A	N/A	N/A	$21,420.00	E	SYM SOFTWARE
CPYC-MSU-T6	COPYCROSS 151-200 MSU	$0.00	22.5%	$0.00	$18,207.00	N/A	N/A	N/A	N/A	$25,489.80	E	SYM SOFTWARE
CPYC-MSU-T7	COPYCROSS 201-250 MSU	$0.00	22.5%	$0.00	$21,114.00	N/A	N/A	N/A	N/A	$29,559.60	E	SYM SOFTWARE
CPYC-MSU-T8	COPYCROSS 251-300 MSU	$0.00	22.5%	$0.00	$24,021.00	N/A	N/A	N/A	N/A	$24,021.00	E	SYM SOFTWARE
CPYC-MSU-T9	COPYCROSS 301-350 MSU	$0.00	22.5%	$0.00	$26,928.00	N/A	N/A	N/A	N/A	$37,699.20	E	SYM SOFTWARE
CPYC-MSU-UPG	COPYCROSS UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	E	SYM SOFTWARE
CSL-MSU-BASE	CATALOG S BASE-3 MSU	$2,050.00	30.5%	$1,424.75	$369.00	N/A	N/A	N/A	N/A	$369.00	D1	SYM SOFTWARE
CSL-MSU-M00	CATALOG S 4-45 MSU	$410.00	30.5%	$284.95	$73.80	N/A	N/A	N/A	N/A	$73.80	D1	SYM SOFTWARE
CSL-MSU-M01	CATALOG S 46-175 MSU	$290.00	30.5%	$201.55	$52.20	N/A	N/A	N/A	N/A	$52.20	D1	SYM SOFTWARE
CSL-MSU-M02	CATALOG S 176-315 MSU	$270.00	30.5%	$187.65	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	SYM SOFTWARE
CSL-MSU-M03	CATALOG S 316-575 MSU	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	SYM SOFTWARE
CSL-MSU-M04	CATALOG S 576-875 MSU	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$41.40	D1	SYM SOFTWARE
CSL-MSU-M05	CATALOG S 876-1315 MSU	$210.00	30.5%	$145.95	$37.80	N/A	N/A	N/A	N/A	$37.80	D1	SYM SOFTWARE
CSL-MSU-M06	CATALOG S 1316-1975 MSU	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	SYM SOFTWARE
CSL-MSU-M07	CATALOG S 1976 & UP MSU	$160.00	30.5%	$111.20	$28.80	N/A	N/A	N/A	N/A	$28.80	D1	SYM SOFTWARE
CSL-MSU-T00	CATALOG S BASE-3 MSU	$0.00	22.5%	$0.00	$7,938.00	N/A	N/A	N/A	N/A	$7,938.00	E	SYM SOFTWARE
CSL-MSU-T01	CATALOG S 004-025 MSU	$0.00	22.5%	$0.00	$12,438.00	N/A	N/A	N/A	N/A	$12,438.00	E	SYM SOFTWARE
CSL-MSU-T02	CATALOG S 026-050 MSU	$0.00	22.5%	$0.00	$16,938.00	N/A	N/A	N/A	N/A	$16,938.00	E	SYM SOFTWARE
CSL-MSU-T03	CATALOG S 051-075 MSU	$0.00	22.5%	$0.00	$21,438.00	N/A	N/A	N/A	N/A	$21,438.00	E	SYM SOFTWARE
CSL-MSU-T04	CATALOG S 076-100 MSU	$0.00	22.5%	$0.00	$25,938.00	N/A	N/A	N/A	N/A	$25,938.00	E	SYM SOFTWARE
CSL-MSU-T05	CATALOG S 101-150 MSU	$0.00	22.5%	$0.00	$29,538.00	N/A	N/A	N/A	N/A	$29,538.00	E	SYM SOFTWARE
CSL-MSU-T06	CATALOG S 150-200 MSU	$0.00	22.5%	$0.00	$33,138.00	N/A	N/A	N/A	N/A	$33,138.00	E	SYM SOFTWARE
CSL-MSU-T07	CATALOG S 201-250 MSU	$0.00	22.5%	$0.00	$36,738.00	N/A	N/A	N/A	N/A	$36,738.00	E	SYM SOFTWARE
CSL-MSU-T08	CATALOG S 251-300 MSU	$0.00	22.5%	$0.00	$40,338.00	N/A	N/A	N/A	N/A	$40,338.00	E	SYM SOFTWARE
CSL-MSU-T09	CATALOG S 301-350 MSU	$0.00	22.5%	$0.00	$43,938.00	N/A	N/A	N/A	N/A	$43,938.00	E	SYM SOFTWARE
CSL-MSU-T10	CATALOG S 351-400 MSU	$0.00	22.5%	$0.00	$50,625.00	N/A	N/A	N/A	N/A	$50,625.00	E	SYM SOFTWARE
CSL-MSU-T11	CATALOG S 401-450 MSU	$0.00	22.5%	$0.00	$54,225.00	N/A	N/A	N/A	N/A	$54,225.00	E	SYM SOFTWARE
CSL-MSU-T12	CATALOG S 451-500 MSU	$0.00	22.5%	$0.00	$57,825.00	N/A	N/A	N/A	N/A	$57,825.00	E	SYM SOFTWARE
CSL-MSU-T13	CATALOG S 501-550 MSU	$0.00	22.5%	$0.00	$61,425.00	N/A	N/A	N/A	N/A	$61,425.00	E	SYM SOFTWARE
CSL-MSU-T14	CATALOG S 551-600 MSU	$0.00	22.5%	$0.00	$65,025.00	N/A	N/A	N/A	N/A	$65,025.00	E	SYM SOFTWARE
CSL-MSU-UPG	CATALOG S UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
CSL-MVS-MIP1	CAT SOL MVS, 1-200 MIPS	$14,400.00	30.5%	$10,008.00	$2,592.00	N/A	N/A	N/A	N/A	$2,592.00	D1	SYM SOFTWARE
CSL-MVS-MIP10	CAT COL MVS, 1801-2000 MIPS	$273,600.00	30.5%	$190,152.00	$49,248.00	N/A	N/A	N/A	N/A	$49,248.00	D1	SYM SOFTWARE
CSL-MVS-MIP11	CAT SOL MVS 2001+ MIPS	$302,400.00	30.5%	$210,168.00	$54,432.00	N/A	N/A	N/A	N/A	$54,432.00	D1	SYM SOFTWARE
CSL-MVS-MIP2	CAT SOL MVS, 201-400 MIPS	$43,200.00	30.5%	$30,024.00	$7,776.00	N/A	N/A	N/A	N/A	$7,776.00	D1	SYM SOFTWARE
CSL-MVS-MIP3	CAT SOL MVS, 401-600 MIPS	$72,000.00	30.5%	$50,040.00	$12,960.00	N/A	N/A	N/A	N/A	$12,960.00	D1	SYM SOFTWARE
CSL-MVS-MIP4	CAT SOL MVS, 601-800 MIPS	$100,800.00	30.5%	$70,056.00	$18,144.00	N/A	N/A	N/A	N/A	$18,144.00	D1	SYM SOFTWARE
CSL-MVS-MIP5	CSL-MVS-MIP5	$129,600.00	30.5%	$90,072.00	$23,328.00	N/A	N/A	N/A	N/A	$23,328.00	D1	SYM SOFTWARE
CSL-MVS-MIP6	CAT SOL MVS, 1000+ MIPS	$158,400.00	30.5%	$110,088.00	$28,512.00	N/A	N/A	N/A	N/A	$28,512.00	D1	SYM SOFTWARE
CSL-MVS-MIP7	CAT SOL MVS, 1201-1400 MIPS	$187,200.00	30.5%	$130,104.00	$33,696.00	N/A	N/A	N/A	N/A	$33,696.00	D1	SYM SOFTWARE
CSL-MVS-MIP8	CAT SOL MVS, 1401-1600 MIPS	$216,000.00	30.5%	$150,120.00	$38,880.00	N/A	N/A	N/A	N/A	$38,880.00	D1	SYM SOFTWARE
CSL-MVS-MIP9	CAT SOL MVS, 1601-1800 MIPS	$244,800.00	30.5%	$170,136.00	$44,064.00	N/A	N/A	N/A	N/A	$44,064.00	D1	SYM SOFTWARE
CSL-MVS-UPG	CAT SOL MVS, UPGRADE	$28,800.00	30.5%	$20,016.00	$5,184.00	N/A	N/A	N/A	N/A	$5,184.00	D1	SYM SOFTWARE
CSL-T00-T03-U	CATALOG S UPG T00 - T03	$0.00	22.5%	$0.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	E	SYM SOFTWARE
CSL-T04-T14-U	CATALOG S UPG T04-T14	$0.00	22.5%	$0.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	E	SYM SOFTWARE
CTLM-T1-T4UP	CTL MSP T1-T4UP	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
CTLM-T5-12UP	CTL MSP T5-T12UP	$0.00	30.5%	$0.00	$700.20	N/A	N/A	N/A	N/A	$700.20	D1	SYM SOFTWARE
CTLV-T1-T4UP	CTL VOS T1-T4UP	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
CTLV-T5-12UP	CTL VOS T5-T12UP	$0.00	30.5%	$0.00	$700.20	N/A	N/A	N/A	N/A	$700.20	D1	SYM SOFTWARE
D-ATSM-BAS	ADV TIERED STORAGE MGMT BUNDLE FOR DMX	$13,785.00	30.5%	$9,580.58	$2,481.30	N/A	N/A	N/A	N/A	$2,481.30	D1	SYM SOFTWARE
D-ATSM-C01	DMX ADV TIER MGMT SW 1TB (0-14TB)	$1,540.00	30.5%	$1,070.30	$277.20	N/A	N/A	N/A	N/A	$277.20	D1	SYM SOFTWARE
D-ATSM-C02	DMX ADV TIER MGMT SW 1TB (15-25TB)	$1,440.00	30.5%	$1,000.80	$259.20	N/A	N/A	N/A	N/A	$259.20	D1	SYM SOFTWARE
D-ATSM-C03	DMX ADV TIER MGMT SW 1TB (26-40TB)	$1,265.00	30.5%	$879.18	$227.70	N/A	N/A	N/A	N/A	$227.70	D1	SYM SOFTWARE
D-ATSM-C04	DMX ADV TIER MGMT SW 1TB (41-60TB)	$1,175.00	30.5%	$816.63	$211.50	N/A	N/A	N/A	N/A	$211.50	D1	SYM SOFTWARE
D-ATSM-C05	DMX ADV TIER MGMT SW 1TB (61-100TB)	$1,135.00	30.5%	$788.83	$204.30	N/A	N/A	N/A	N/A	$204.30	D1	SYM SOFTWARE
D-ATSM-C06	DMX ADV TIER MGMT SW 1TB (101-150TB)	$1,025.00	30.5%	$712.38	$184.50	N/A	N/A	N/A	N/A	$184.50	D1	SYM SOFTWARE
D-ATSM-C07	DMX ADV TIER MGMT SW 1TB (151-250TB)	$915.00	30.5%	$635.93	$164.70	N/A	N/A	N/A	N/A	$164.70	D1	SYM SOFTWARE
D-ATSM-C08	DMX ADV TIER MGMT SW 1TB (251-400TB)	$790.00	30.5%	$549.05	$142.20	N/A	N/A	N/A	N/A	$142.20	D1	SYM SOFTWARE
D-ATSM-C09	DMX ADV TIER MGMT SW 1TB (401-600TB)	$680.00	30.5%	$472.60	$122.40	N/A	N/A	N/A	N/A	$122.40	D1	SYM SOFTWARE
D-ATSM-C10	DMX ADV TIER MGMT SW 1TB (601-1000TB)	$605.00	30.5%	$420.48	$108.90	N/A	N/A	N/A	N/A	$108.90	D1	SYM SOFTWARE
D-ATSM-C11	DMX ADV TIER MGMT SW 1TB (1001TB OR GR)	$530.00	30.5%	$368.35	$95.40	N/A	N/A	N/A	N/A	$95.40	D1	SYM SOFTWARE
D-ATSM-N01	DMX ADV TIER MGMT SW 1TB (0-14TB) NLT3	$770.00	30.5%	$535.15	$138.60	N/A	N/A	N/A	N/A	$138.60	D1	SYM SOFTWARE
D-ATSM-N02	DMX ADV TIER MGMT SW 1TB (15-25TB) NLT3	$715.00	30.5%	$496.93	$128.70	N/A	N/A	N/A	N/A	$128.70	D1	SYM SOFTWARE
D-ATSM-N03	DMX ADV TIER MGMT SW 1TB (26-40TB) NLT3	$625.00	30.5%	$434.38	$112.50	N/A	N/A	N/A	N/A	$112.50	D1	SYM SOFTWARE
D-ATSM-N04	DMX ADV TIER MGMT SW 1TB (41-60TB) NLT3	$595.00	30.5%	$413.53	$107.10	N/A	N/A	N/A	N/A	$107.10	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
D-ATSM-N05	DMX ADV TIER MGMT SW 1TB (61-100TB) NLT3	$560.00	30.5%	$389.20	$100.80	N/A	N/A	N/A	N/A	$100.80	D1	SYM SOFTWARE
D-ATSM-N06	DMX ADV TIER MGMT SW 1TB (101-150TB) NLT	$505.00	30.5%	$350.98	$90.90	N/A	N/A	N/A	N/A	$90.90	D1	SYM SOFTWARE
D-ATSM-N07	DMX ADV TIER MGMT SW 1TB (151-250TB) NLT	$450.00	30.5%	$312.75	$81.00	N/A	N/A	N/A	N/A	$81.00	D1	SYM SOFTWARE
D-ATSM-N08	DMX ADV TIER MGMT SW 1TB (251-400TB) NLT	$395.00	30.5%	$274.53	$71.10	N/A	N/A	N/A	N/A	$71.10	D1	SYM SOFTWARE
D-ATSM-N09	DMX ADV TIER MGMT SW 1TB (401-600TB) NLT	$340.00	30.5%	$236.30	$61.20	N/A	N/A	N/A	N/A	$61.20	D1	SYM SOFTWARE
D-ATSM-N10	DMX ADV TIER MGMT SW 1TB (601-1000TB) NL	$300.00	30.5%	$208.50	$54.00	N/A	N/A	N/A	N/A	$54.00	D1	SYM SOFTWARE
D-ATSM-N11	DMX ADV TIER MGMT SW 1TB (1001TB OR GR)N	$265.00	30.5%	$184.18	$47.70	N/A	N/A	N/A	N/A	$47.70	D1	SYM SOFTWARE
D-ATSM-UPG	DMX ADV TIER MGMT PKG UPGRADE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
DCP-PC-BASE	DCP-PC BUNDLE BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-C01	DCP AND PC BUNDLE 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-C02	DCP AND PC BUNDLE 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-C03	DCP AND PC BUNDLE 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-C04	DCP AND PC BUNDLE 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-C05	DCP AND PC BUNDLE 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-C06	DCP AND PC BUNDLE 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-C07	DCP AND PC BUNDLE 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-C08	DCP AND PC BUNDLE 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-C09	DCP AND PC BUNDLE1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-C10	DCP AND PC BUNDLE 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-C11	DCP & PC BUNDLE 1TB(1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-N01	DCP AND PC BUNDLE 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-N02	DCP AND PC BUNDLE 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-N03	DCP AND PC BUNDLE 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-N04	DCP AND PC BUNDLE 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-N05	DCP AND PC BUNDLE 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-N06	DCP AND PC BUNDLE 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-N07	DCP AND PC BUNDLE1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-N08	DCP AND PC BUNDLE 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-N09	DCP AND PC BUNDLE 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-N10	DCP AND PC BUNDLE 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-N11	DCP & PC BNDL 1TB(1001TB or greater)NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DCP-PC-RN-O	RT KIT OS HOST ATT DMX W/ DCP AND PC BUN	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
DCP-PC-RN-Z	RT KIT FOR Z/OS HOSTS ATT DMX W/ DCP AND	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
DCP-PC-UPG	DCP AND PC BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
D-MF-BAS	DMX MAINFRAME PKG BASE	$30,650.00	30.5%	$21,301.75	$5,517.00	N/A	N/A	N/A	N/A	$5,517.00	D1	SYM SOFTWARE
D-MF-C01	DMX MAINFRAME PKG SOFTWARE 1TB (15-25TB)	$2,565.00	30.5%	$1,782.68	$461.70	N/A	N/A	N/A	N/A	$461.70	D1	SYM SOFTWARE
D-MF-C02	DMX MAINFRAME PKG SOFTWARE 1TB (15-25TB)	$2,415.00	30.5%	$1,678.43	$434.70	N/A	N/A	N/A	N/A	$434.70	D1	SYM SOFTWARE
D-MF-C03	DMX MAINFRAME PKG SOFTWARE 1TB (26-40TB)	$2,125.00	30.5%	$1,476.88	$382.50	N/A	N/A	N/A	N/A	$382.50	D1	SYM SOFTWARE
D-MF-C04	DMX MAINFRAME PKG SOFTWARE 1TB (41-60TB)	$1,970.00	30.5%	$1,369.15	$354.60	N/A	N/A	N/A	N/A	$354.60	D1	SYM SOFTWARE
D-MF-C05	DMX MNFRM PKG SWR 1TB (61-100TB)	$1,895.00	30.5%	$1,317.03	$341.10	N/A	N/A	N/A	N/A	$341.10	D1	SYM SOFTWARE
D-MF-C06	DMX MNFRM PKG SWR 1TB (101-150TB)	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	SYM SOFTWARE
D-MF-C07	DMX MNFRM PKG SWR 1TB (151-250TB)	$1,515.00	30.5%	$1,052.93	$272.70	N/A	N/A	N/A	N/A	$272.70	D1	SYM SOFTWARE
D-MF-C08	DMX MNFRM PKG SWR 1TB (401-600TB)	$1,320.00	30.5%	$917.40	$237.60	N/A	N/A	N/A	N/A	$237.60	D1	SYM SOFTWARE
D-MF-C09	DMX MNFRM PKG SWR 1TB (401-600TB)	$1,145.00	30.5%	$795.78	$206.10	N/A	N/A	N/A	N/A	$206.10	D1	SYM SOFTWARE
D-MF-C10	DMX MNFRM PKG SWR 1TB (601-1000TB)	$995.00	30.5%	$691.53	$179.10	N/A	N/A	N/A	N/A	$179.10	D1	SYM SOFTWARE
D-MF-C11	DMX MNFRM PKG SWR 1TB (1001TB OR GRTR)	$865.00	30.5%	$601.18	$155.70	N/A	N/A	N/A	N/A	$155.70	D1	SYM SOFTWARE
D-MF-N01	DMX MNFRAME PKG SOFTWRE 1TB (0-14TB)NLT3	$1,285.00	30.5%	$893.08	$231.30	N/A	N/A	N/A	N/A	$231.30	D1	SYM SOFTWARE
D-MF-N02	DMX MNFRM PKG SWR 1TB (15-25TB) NLT3	$1,205.00	30.5%	$837.48	$216.90	N/A	N/A	N/A	N/A	$216.90	D1	SYM SOFTWARE
D-MF-N03	DMX MNFRM PKG SWR 1TB (26-40TB) NLT3	$1,065.00	30.5%	$740.18	$191.70	N/A	N/A	N/A	N/A	$191.70	D1	SYM SOFTWARE
D-MF-N04	DMX MNFRM PKG SWR 1TB (41-60TB) NLT3	$985.00	30.5%	$684.58	$177.30	N/A	N/A	N/A	N/A	$177.30	D1	SYM SOFTWARE
D-MF-N05	DMX MNFRM PKG SWR 1TB (61-100TB) NLT3	$945.00	30.5%	$656.78	$170.10	N/A	N/A	N/A	N/A	$238.20	D1	SYM SOFTWARE
D-MF-N06	DMX MNFRM PKG SWR 1TB (101-150TB) NLT3	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$214.20	D1	SYM SOFTWARE
D-MF-N07	DMX MNFRM PKG SWR 1TB (151-250TB) NLT3	$755.00	30.5%	$524.73	$135.90	N/A	N/A	N/A	N/A	$190.32	D1	SYM SOFTWARE
D-MF-N08	DMX MNFRM PKG SWR 1TB (251-400TB) NLT3	$660.00	30.5%	$458.70	$118.80	N/A	N/A	N/A	N/A	$166.32	D1	SYM SOFTWARE
D-MF-N09	DMX MNFRM PKG SWR 1TB (401-600TB) NLT3	$575.00	30.5%	$399.63	$103.50	N/A	N/A	N/A	N/A	$144.96	D1	SYM SOFTWARE
D-MF-N10	DMX MNFRM PKG SWR 1TB (601-1000TB) NLT3	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$126.00	D1	SYM SOFTWARE
D-MF-N11	DMX MNFRM PKG SWR 1TB (1001TB OR GRTR)	$435.00	30.5%	$302.33	$78.30	N/A	N/A	N/A	N/A	$109.68	D1	SYM SOFTWARE
D-MF-R01	DMX MNFRM PKG SWR REG 1TB (0-14TB)	$2,565.00	30.5%	$1,782.68	$461.70	N/A	N/A	N/A	N/A	$461.70	D1	SYM SOFTWARE
D-MF-R02	DMX MNFRM PKG SWR REG 1TB (15-25TB)	$2,415.00	30.5%	$1,678.43	$434.70	N/A	N/A	N/A	N/A	$434.70	D1	SYM SOFTWARE
D-MF-R03	DMX MNFRM PKG SWR REG 1TB (26-40TB)	$2,125.00	30.5%	$1,476.88	$382.50	N/A	N/A	N/A	N/A	$382.50	D1	SYM SOFTWARE
D-MF-R04	DMX MNFRM PKG SWR REG 1TB (41-60TB)	$1,970.00	30.5%	$1,369.15	$354.60	N/A	N/A	N/A	N/A	$354.60	D1	SYM SOFTWARE
D-MF-R05	DMX MNFRM PKG SWR REG 1TB (61-100TB)	$1,895.00	30.5%	$1,317.03	$341.10	N/A	N/A	N/A	N/A	$341.10	D1	SYM SOFTWARE
D-MF-R06	DMX MNFRM PKG SWR REG 1TB (101-150TB)	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	SYM SOFTWARE
D-MF-R07	DMX MNFRM PKG SWR REG 1TB (151-250TB)	$1,515.00	30.5%	$1,052.93	$272.70	N/A	N/A	N/A	N/A	$272.70	D1	SYM SOFTWARE
D-MF-R08	DMX MNFRM PKG SWR REG 1TB (251-400TB)	$1,320.00	30.5%	$917.40	$237.60	N/A	N/A	N/A	N/A	$237.60	D1	SYM SOFTWARE
D-MF-R09	DMX MNFRM PKG SWR REG 1TB (401-600TB)	$1,145.00	30.5%	$795.78	$206.10	N/A	N/A	N/A	N/A	$206.10	D1	SYM SOFTWARE
D-MF-R10	DMX MNFRM PKG SWR REG 1TB (601-1000TB)	$995.00	30.5%	$691.53	$179.10	N/A	N/A	N/A	N/A	$179.10	D1	SYM SOFTWARE
D-MF-R11	DMX MNFRM PKG SWR REG 1TB (1001 TB+)	$865.00	30.5%	$601.18	$155.70	N/A	N/A	N/A	N/A	$155.70	D1	SYM SOFTWARE
D-MF-RBAS	DMX MNFRM PKG SWR BASE LICENSE	$30,650.00	30.5%	$21,301.75	$5,517.00	N/A	N/A	N/A	N/A	$5,517.00	D1	SYM SOFTWARE
D-MF-RUP	DMX MNFRM PKG SWR BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
D-MF-UPG	DMX MAINFRAME PKG UPGRADE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
DM-T1-4UP	SRDF-DM-T1-T4UPGRADE	$0.00	30.5%	$0.00	$280.80	N/A	N/A	N/A	N/A	$280.80	D1	SYM SOFTWARE
DM-T5-30UP	SRDF-DM-T5-30UPGRADE	$0.00	30.5%	$0.00	$684.00	N/A	N/A	N/A	N/A	$684.00	D1	SYM SOFTWARE
DM-T5-35UP	SRDF-DM T5-T35 UPGRADE	$0.00	30.5%	$0.00	$684.00	N/A	N/A	N/A	N/A	$684.00	D1	SYM SOFTWARE
DRU-BASE	DRU BASE LICENSE	$7,700.00	30.5%	$5,351.50	$1,386.00	N/A	N/A	N/A	N/A	$1,386.00	D1	SYM SOFTWARE
DRU-C01	DRU 1TB (0-14TB)	$1,900.00	30.5%	$1,320.50	$342.00	N/A	N/A	N/A	N/A	$342.00	D1	SYM SOFTWARE
DRU-C02	DRU 1TB (15-25TB)	$1,790.00	30.5%	$1,244.05	$322.20	N/A	N/A	N/A	N/A	$322.20	D1	SYM SOFTWARE
DRU-C03	DRU 1TB (26-40TB)	$1,580.00	30.5%	$1,098.10	$284.40	N/A	N/A	N/A	N/A	$284.40	D1	SYM SOFTWARE
DRU-C04	DRU 1TB (41-60TB)	$1,470.00	30.5%	$1,021.65	$264.60	N/A	N/A	N/A	N/A	$264.60	D1	SYM SOFTWARE
DRU-C05	DRU 1TB (61-100TB)	$1,410.00	30.5%	$979.95	$253.80	N/A	N/A	N/A	N/A	$253.80	D1	SYM SOFTWARE
DRU-C06	DRU 1TB (101-150TB)	$1,270.00	30.5%	$882.65	$228.60	N/A	N/A	N/A	N/A	$228.60	D1	SYM SOFTWARE
DRU-C07	DRU 1TB (151-250TB)	$1,130.00	30.5%	$785.35	$203.40	N/A	N/A	N/A	N/A	$203.40	D1	SYM SOFTWARE
DRU-C08	DRU 1TB (251-400TB)	$980.00	30.5%	$681.10	$176.40	N/A	N/A	N/A	N/A	$176.40	D1	SYM SOFTWARE
DRU-C09	DRU 1TB (401-600TB)	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
DRU-C10	DRU 1TB (601-1000TB)	$740.00	30.5%	$514.30	$133.20	N/A	N/A	N/A	N/A	$133.20	D1	SYM SOFTWARE
DRU-C11	DRU1TB(1001-1500TB)	$640.00	30.5%	$444.80	$115.20	N/A	N/A	N/A	N/A	$115.20	D1	SYM SOFTWARE
DRU-T01	DATA RELO 0-.250	$0.00	30.5%	$0.00	$414.00	N/A	N/A	N/A	N/A	$414.00	D1	SYM SOFTWARE
DRU-T02	DATA RELO .251-.500	$0.00	30.5%	$0.00	$694.80	N/A	N/A	N/A	N/A	$694.80	D1	SYM SOFTWARE
DRU-T03	DATA RELO .501-.750	$0.00	30.5%	$0.00	$975.60	N/A	N/A	N/A	N/A	$975.60	D1	SYM SOFTWARE
DRU-T04	DATA RELO .751-1.00	$0.00	30.5%	$0.00	$1,256.40	N/A	N/A	N/A	N/A	$1,256.40	D1	SYM SOFTWARE
DRU-T05	DATA RELO 1.01-2.00	$0.00	30.5%	$0.00	$1,940.40	N/A	N/A	N/A	N/A	$1,940.40	D1	SYM SOFTWARE
DRU-T06	DATA RELO 2.01-4.00	$0.00	30.5%	$0.00	$2,624.40	N/A	N/A	N/A	N/A	$2,624.40	D1	SYM SOFTWARE
DRU-T07	DATA RELO 4.01-6.00	$0.00	30.5%	$0.00	$3,308.40	N/A	N/A	N/A	N/A	$3,308.40	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DRU-T08	DATA RELO 6.01-8.00	$0.00	30.5%	$0.00	$3,992.40	N/A	N/A	N/A	N/A	$3,992.40	D1	SYM SOFTWARE
DRU-T09	DATA RELO 8.01-10.00	$0.00	30.5%	$0.00	$4,676.40	N/A	N/A	N/A	N/A	$4,676.40	D1	SYM SOFTWARE
DRU-T10	DATA RELO 10.01-12.00	$0.00	30.5%	$0.00	$5,360.40	N/A	N/A	N/A	N/A	$5,360.40	D1	SYM SOFTWARE
DRU-T11	DATA RELO 12.01-14.00	$0.00	30.5%	$0.00	$6,044.40	N/A	N/A	N/A	N/A	$6,044.40	D1	SYM SOFTWARE
DRU-T12	DATA RELO 14.01-17.00	$0.00	30.5%	$0.00	$6,728.40	N/A	N/A	N/A	N/A	$6,728.40	D1	SYM SOFTWARE
DRU-T13	DATA RELO 17.01-20.00	$0.00	30.5%	$0.00	$7,412.40	N/A	N/A	N/A	N/A	$7,412.40	D1	SYM SOFTWARE
DRU-T14	DATA RELO 20.01-23.00	$0.00	30.5%	$0.00	$8,096.40	N/A	N/A	N/A	N/A	$8,096.40	D1	SYM SOFTWARE
DRU-T1-4U	DATA RELO T1-T4UPG	$0.00	30.5%	$0.00	$280.80	N/A	N/A	N/A	N/A	$280.80	D1	SYM SOFTWARE
DRU-T15	DATA RELO 23.01-26.00	$0.00	30.5%	$0.00	$8,780.40	N/A	N/A	N/A	N/A	$8,780.40	D1	SYM SOFTWARE
DRU-T16	DATA RELO 26.01-29.00	$0.00	30.5%	$0.00	$9,464.40	N/A	N/A	N/A	N/A	$9,464.40	D1	SYM SOFTWARE
DRU-T17	DATA RELO 29.01-32.00	$0.00	30.5%	$0.00	$10,148.40	N/A	N/A	N/A	N/A	$10,148.40	D1	SYM SOFTWARE
DRU-T18	DATA RELO 32.01-35.00	$0.00	30.5%	$0.00	$10,832.40	N/A	N/A	N/A	N/A	$10,832.40	D1	SYM SOFTWARE
DRU-T19	DATA RELO 35.01-38.00	$0.00	30.5%	$0.00	$11,516.40	N/A	N/A	N/A	N/A	$11,516.40	D1	SYM SOFTWARE
DRU-T20	DATA RELO 38.01-41.00	$0.00	30.5%	$0.00	$12,200.40	N/A	N/A	N/A	N/A	$12,200.40	D1	SYM SOFTWARE
DRU-T21	DATA RELO 41.01-44.00	$0.00	30.5%	$0.00	$12,884.40	N/A	N/A	N/A	N/A	$12,884.40	D1	SYM SOFTWARE
DRU-T22	DATA RELO 44.01-47.00	$0.00	30.5%	$0.00	$13,568.40	N/A	N/A	N/A	N/A	$13,568.40	D1	SYM SOFTWARE
DRU-T23	DATA RELO 47.01-50.00	$0.00	30.5%	$0.00	$14,252.40	N/A	N/A	N/A	N/A	$14,252.40	D1	SYM SOFTWARE
DRU-T24	DATA RELO 50.01-53.00	$0.00	30.5%	$0.00	$14,936.40	N/A	N/A	N/A	N/A	$14,936.40	D1	SYM SOFTWARE
DRU-T25	DATA RELO 53.01-56.00	$0.00	30.5%	$0.00	$15,620.40	N/A	N/A	N/A	N/A	$15,620.40	D1	SYM SOFTWARE
DRU-T26	DATA RELO 56.01-59.00	$0.00	30.5%	$0.00	$16,304.40	N/A	N/A	N/A	N/A	$16,304.40	D1	SYM SOFTWARE
DRU-T27	DATA RELO 59.01-62.00	$0.00	30.5%	$0.00	$16,988.40	N/A	N/A	N/A	N/A	$16,988.40	D1	SYM SOFTWARE
DRU-T28	DATA RELO 62.01-65.00	$0.00	30.5%	$0.00	$17,672.40	N/A	N/A	N/A	N/A	$17,672.40	D1	SYM SOFTWARE
DRU-T29	DATA RELO 65.01-68.00	$0.00	30.5%	$0.00	$18,356.40	N/A	N/A	N/A	N/A	$18,356.40	D1	SYM SOFTWARE
DRU-T30	DATA RELO 68.01-71.00	$0.00	30.5%	$0.00	$19,040.40	N/A	N/A	N/A	N/A	$19,040.40	D1	SYM SOFTWARE
DRU-T31	DATA RELO 71.01-74.00	$0.00	30.5%	$0.00	$19,724.40	N/A	N/A	N/A	N/A	$19,724.40	D1	SYM SOFTWARE
DRU-T32	DATA RELO 74.01-77.00	$0.00	30.5%	$0.00	$20,408.40	N/A	N/A	N/A	N/A	$20,408.40	D1	SYM SOFTWARE
DRU-T33	DATA RELO 77.01-80.00	$0.00	30.5%	$0.00	$21,092.40	N/A	N/A	N/A	N/A	$21,092.40	D1	SYM SOFTWARE
DRU-T34	DATA RELO 80.01-83.00	$0.00	30.5%	$0.00	$21,776.40	N/A	N/A	N/A	N/A	$21,776.40	D1	SYM SOFTWARE
DRU-T35	DATA RELO 83.01-86.00	$0.00	30.5%	$0.00	$22,460.40	N/A	N/A	N/A	N/A	$22,460.40	D1	SYM SOFTWARE
DRU-T5-35U	DATA RELO T5-T35UPG	$0.00	30.5%	$0.00	$684.00	N/A	N/A	N/A	N/A	$684.00	D1	SYM SOFTWARE
DRU-UPG	DRU BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
D-TIERADD-BAS	DMX FAST ADD BASE LICENSE	$3,858.00	30.5%	$2,681.31	$694.44	N/A	N/A	N/A	N/A	$694.44	D1	SYM SOFTWARE
D-TIERADD-C01	DMX FAST ADD SOFTWARE 1TB (0-14TB)	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	SYM SOFTWARE
D-TIERADD-C02	DMX FAST ADD SOFTWARE 1TB (15-25TB)	$403.00	30.5%	$280.09	$72.54	N/A	N/A	N/A	N/A	$72.54	D1	SYM SOFTWARE
D-TIERADD-C03	DMX FAST ADD SOFTWARE 1TB (26-40TB)	$354.00	30.5%	$246.03	$63.72	N/A	N/A	N/A	N/A	$63.72	D1	SYM SOFTWARE
D-TIERADD-C04	DMX FAST ADD SOFTWARE 1TB (41-60TB)	$331.00	30.5%	$230.05	$59.58	N/A	N/A	N/A	N/A	$59.58	D1	SYM SOFTWARE
D-TIERADD-C05	DMX FAST ADD SOFTWARE 1TB (61-100TB)	$315.00	30.5%	$218.93	$56.70	N/A	N/A	N/A	N/A	$56.70	D1	SYM SOFTWARE
D-TIERADD-C06	DMX FAST ADD SOFTWARE 1TB (101-150TB)	$286.00	30.5%	$198.77	$51.48	N/A	N/A	N/A	N/A	$51.48	D1	SYM SOFTWARE
D-TIERADD-C07	DMX FAST ADD SOFTWARE 1TB (151-250TB)	$256.00	30.5%	$177.92	$46.08	N/A	N/A	N/A	N/A	$46.08	D1	SYM SOFTWARE
D-TIERADD-C08	DMX FAST ADD SOFTWARE 1TB (251-400TB)	$223.00	30.5%	$154.99	$40.14	N/A	N/A	N/A	N/A	$40.14	D1	SYM SOFTWARE
D-TIERADD-C09	DMX FAST ADD SOFTWARE 1TB (401-600TB)	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	SYM SOFTWARE
D-TIERADD-C10	DMX FAST ADD SOFTWARE 1TB (601-1000TB)	$167.00	30.5%	$116.07	$30.06	N/A	N/A	N/A	N/A	$30.06	D1	SYM SOFTWARE
D-TIERADD-C11	DMX FAST ADD 1TB (1001TB or greater)	$148.00	30.5%	$102.86	$26.64	N/A	N/A	N/A	N/A	$26.64	D1	SYM SOFTWARE
D-TIERADD-N01	DMX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	$217.00	30.5%	$150.82	$39.06	N/A	N/A	N/A	N/A	$39.06	D1	SYM SOFTWARE
D-TIERADD-N02	DMX FAST ADD SOFTWARE 1TB (15-25TB) NLT3	$203.00	30.5%	$141.09	$36.54	N/A	N/A	N/A	N/A	$36.54	D1	SYM SOFTWARE
D-TIERADD-N03	DMX FAST ADD SOFTWARE 1TB (26-40TB) NLT3	$177.00	30.5%	$123.02	$31.86	N/A	N/A	N/A	N/A	$31.86	D1	SYM SOFTWARE
D-TIERADD-N04	DMX FAST ADD SOFTWARE 1TB (41-60TB) NLT3	$164.00	30.5%	$113.98	$29.52	N/A	N/A	N/A	N/A	$29.52	D1	SYM SOFTWARE
D-TIERADD-N05	DMX FAST ADD 1TB (61-100TB) NLT3	$158.00	30.5%	$109.81	$28.44	N/A	N/A	N/A	N/A	$28.44	D1	SYM SOFTWARE
D-TIERADD-N06	DMX FAST ADD 1TB (101-150TB) NLT3	$144.00	30.5%	$100.08	$25.92	N/A	N/A	N/A	N/A	$25.92	D1	SYM SOFTWARE
D-TIERADD-N07	DMX FAST ADD 1TB (151-250TB) NLT3	$128.00	30.5%	$88.96	$23.04	N/A	N/A	N/A	N/A	$23.04	D1	SYM SOFTWARE
D-TIERADD-N08	DMX FAST ADD 1TB (251-400TB) NLT3	$111.00	30.5%	$77.15	$19.98	N/A	N/A	N/A	N/A	$19.98	D1	SYM SOFTWARE
D-TIERADD-N09	DMX FAST ADD 1TB (401-600TB) NLT3	$95.00	30.5%	$66.03	$17.10	N/A	N/A	N/A	N/A	$17.10	D1	SYM SOFTWARE
D-TIERADD-N10	DMX FAST ADD 1TB (601-1000TB) NLT3	$86.00	30.5%	$59.77	$15.48	N/A	N/A	N/A	N/A	$15.48	D1	SYM SOFTWARE
D-TIERADD-N11	DMX FAST ADD 1TB (1001TB or >) NLT3	$72.00	30.5%	$50.04	$12.96	N/A	N/A	N/A	N/A	$12.96	D1	SYM SOFTWARE
D-TIERADD-UPG	DMX FAST ADD UPGRADE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
D-TIERPKG-BAS	DMX FAST PKG BASE LICENSE	$10,850.00	30.5%	$7,540.75	$1,953.00	N/A	N/A	N/A	N/A	$1,953.00	D1	SYM SOFTWARE
D-TIERPKG-C01	DMX FAST PKG SOFTWARE 1TB (0-14TB)	$1,214.00	30.5%	$843.73	$218.52	N/A	N/A	N/A	N/A	$218.52	D1	SYM SOFTWARE
D-TIERPKG-C02	DMX FAST PKG SOFTWARE 1TB (15-25TB)	$1,135.00	30.5%	$788.83	$204.30	N/A	N/A	N/A	N/A	$204.30	D1	SYM SOFTWARE
D-TIERPKG-C03	DMX FAST PKG SOFTWARE 1TB (26-40TB)	$997.00	30.5%	$692.92	$179.46	N/A	N/A	N/A	N/A	$179.46	D1	SYM SOFTWARE
D-TIERPKG-C04	DMX FAST PKG SOFTWARE 1TB (41-60TB)	$925.00	30.5%	$642.88	$166.50	N/A	N/A	N/A	N/A	$166.50	D1	SYM SOFTWARE
D-TIERPKG-C05	DMX FAST PKG SOFTWARE 1TB (61-100TB)	$892.00	30.5%	$619.94	$160.56	N/A	N/A	N/A	N/A	$160.56	D1	SYM SOFTWARE
D-TIERPKG-C06	DMX FAST PKG SOFTWARE 1TB (101-150TB)	$807.00	30.5%	$560.87	$145.26	N/A	N/A	N/A	N/A	$145.26	D1	SYM SOFTWARE
D-TIERPKG-C07	DMX FAST PKG SOFTWARE 1TB (151-250TB)	$718.00	30.5%	$499.01	$129.24	N/A	N/A	N/A	N/A	$129.24	D1	SYM SOFTWARE
D-TIERPKG-C08	DMX FAST PKG SOFTWARE 1TB (251-400TB)	$623.00	30.5%	$432.99	$112.14	N/A	N/A	N/A	N/A	$112.14	D1	SYM SOFTWARE
D-TIERPKG-C09	DMX FAST PKG SOFTWARE 1TB (401-600TB)	$538.00	30.5%	$373.91	$96.84	N/A	N/A	N/A	N/A	$96.84	D1	SYM SOFTWARE
D-TIERPKG-C10	DMX FAST PKG SOFTWARE 1TB (601-1000TB)	$476.00	30.5%	$330.82	$85.68	N/A	N/A	N/A	N/A	$85.68	D1	SYM SOFTWARE
D-TIERPKG-C11	DMX FAST PKG 1TB (1001TB or greater)	$417.00	30.5%	$289.82	$75.06	N/A	N/A	N/A	N/A	$75.06	D1	SYM SOFTWARE
D-TIERPKG-N01	DMX FAST PKG SOFTWARE 1TB (0-14TB) NLT3	$607.00	30.5%	$421.87	$109.26	N/A	N/A	N/A	N/A	$109.26	D1	SYM SOFTWARE
D-TIERPKG-N02	DMX FAST PKG SOFTWARE 1TB (15-25TB) NLT3	$567.00	30.5%	$394.07	$102.06	N/A	N/A	N/A	N/A	$102.06	D1	SYM SOFTWARE
D-TIERPKG-N03	DMX FAST PKG SOFTWARE 1TB (26-40TB) NLT3	$498.00	30.5%	$346.11	$89.64	N/A	N/A	N/A	N/A	$89.64	D1	SYM SOFTWARE
D-TIERPKG-N04	DMX FAST PKG SOFTWARE 1TB (41-60TB) NLT3	$462.00	30.5%	$321.09	$83.16	N/A	N/A	N/A	N/A	$83.16	D1	SYM SOFTWARE
D-TIERPKG-N05	DMX FAST PKG 1TB (61-100TB) NLT3	$446.00	30.5%	$309.97	$80.28	N/A	N/A	N/A	N/A	$80.28	D1	SYM SOFTWARE
D-TIERPKG-N06	DMX FAST PKG 1TB (101-150TB) NLT3	$403.00	30.5%	$280.09	$72.54	N/A	N/A	N/A	N/A	$72.54	D1	SYM SOFTWARE
D-TIERPKG-N07	DMX FAST PKG 1TB (151-250TB) NLT3	$361.00	30.5%	$250.90	$64.98	N/A	N/A	N/A	N/A	$64.98	D1	SYM SOFTWARE
D-TIERPKG-N08	DMX FAST PKG 1TB (251-400TB) NLT3	$312.00	30.5%	$216.84	$56.16	N/A	N/A	N/A	N/A	$56.16	D1	SYM SOFTWARE
D-TIERPKG-N09	DMX FAST PKG 1TB (401-600TB) NLT3	$269.00	30.5%	$186.96	$48.42	N/A	N/A	N/A	N/A	$48.42	D1	SYM SOFTWARE
D-TIERPKG-N10	DMX FAST PKG 1TB (601-1000TB) NLT3	$239.00	30.5%	$166.11	$43.02	N/A	N/A	N/A	N/A	$43.02	D1	SYM SOFTWARE
D-TIERPKG-N11	DMX FAST PKG 1TB (1001TB or >) NLT3	$210.00	30.5%	$145.95	$37.80	N/A	N/A	N/A	N/A	$37.80	D1	SYM SOFTWARE
D-TIERPKG-UPG	DMX FAST PKG UPGRADE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
DYNCP-BASE	DYNAMIC CACHE PARTITIONING BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-C01	DYNAMIC CACHE PARTITIONING 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-C02	DYNAMIC CACHE PARTITIONING 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-C03	DYNAMIC CACHE PARTITIONING 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-C04	DYNAMIC CACHE PARTITIONING 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-C05	DCP 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-C06	DCP 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-C07	DCP 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-C08	DCP 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-C09	DCP 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-C10	DCP 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-C11	DCP 1TB (1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-N01	DCP 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-N02	DCP 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DYNCP-N03	DCP 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-N04	DCP 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-N05	DCP 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-N06	DCP 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-N07	DCP 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-N08	DCP 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-N09	DCP 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-N10	DCP 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-N11	DCP 1TB (1001TB or greater) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
DYNCP-RN-MSP	DCP RUN TIME FOR MSP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
DYNCP-RN-OPN	RT KIT FOR OPEN SYSTEMS HOSTS ATTACHED T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
DYNCP-RN-ZOS	RT KIT FOR Z/OS HOSTS ATTACHED TO DMX TH	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
DYNCP-UPG	DYNAMIC CACHE PARTITIONING BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
ECRC-T01	ECRC CAPACITY 0-.250	$0.00	30.5%	$0.00	$3,691.80	N/A	N/A	N/A	N/A	$3,691.80	D1	SYM SOFTWARE
ECRC-T02	ECRC CAPACITY .251-.500	$0.00	30.5%	$0.00	$3,691.80	N/A	N/A	N/A	N/A	$3,691.80	D1	SYM SOFTWARE
ECRC-T03	ECRC CAPACITY .501-.750	$0.00	30.5%	$0.00	$3,691.80	N/A	N/A	N/A	N/A	$3,691.80	D1	SYM SOFTWARE
ECRC-T04	ECRC CAPACITY .751-1.00	$0.00	30.5%	$0.00	$3,691.80	N/A	N/A	N/A	N/A	$3,691.80	D1	SYM SOFTWARE
ECRC-T05	ECRC CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$5,635.80	N/A	N/A	N/A	N/A	$5,635.80	D1	SYM SOFTWARE
ECRC-T06	ECRC CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$7,579.80	N/A	N/A	N/A	N/A	$7,579.80	D1	SYM SOFTWARE
ECRC-T07	ECRC CAPACITY 4.01-6.00	$0.00	30.5%	$0.00	$9,523.80	N/A	N/A	N/A	N/A	$9,523.80	D1	SYM SOFTWARE
ECRC-T08	ECRC CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$11,467.80	N/A	N/A	N/A	N/A	$11,467.80	D1	SYM SOFTWARE
ECRC-T09	ECRC CAPACITY 8.01-10.00	$0.00	30.5%	$0.00	$13,411.80	N/A	N/A	N/A	N/A	$13,411.80	D1	SYM SOFTWARE
ECRC-T10	ECRC CAPACITY 10.01-12.00	$0.00	30.5%	$0.00	$15,355.80	N/A	N/A	N/A	N/A	$15,355.80	D1	SYM SOFTWARE
ECRC-T11	ECRC CAPACITY 12.01-14.00	$0.00	30.5%	$0.00	$17,299.80	N/A	N/A	N/A	N/A	$17,299.80	D1	SYM SOFTWARE
ECRC-T12	ECRC CAPACITY 14.01-17.00	$0.00	30.5%	$0.00	$19,243.80	N/A	N/A	N/A	N/A	$19,243.80	D1	SYM SOFTWARE
ECRC-T13	ECRC CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$21,187.80	N/A	N/A	N/A	N/A	$21,187.80	D1	SYM SOFTWARE
ECRC-T14	ECRC CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$23,131.80	N/A	N/A	N/A	N/A	$23,131.80	D1	SYM SOFTWARE
ECRC-T1-4UP	ECRC T1-T4 UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ECRC-T15	ECRC CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$25,075.80	N/A	N/A	N/A	N/A	$25,075.80	D1	SYM SOFTWARE
ECRC-T16	ECRC CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$27,019.80	N/A	N/A	N/A	N/A	$27,019.80	D1	SYM SOFTWARE
ECRC-T17	ECRC CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$28,963.80	N/A	N/A	N/A	N/A	$28,963.80	D1	SYM SOFTWARE
ECRC-T18	ECRC CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$30,907.80	N/A	N/A	N/A	N/A	$30,907.80	D1	SYM SOFTWARE
ECRC-T19	ECRC CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$32,851.80	N/A	N/A	N/A	N/A	$32,851.80	D1	SYM SOFTWARE
ECRC-T20	ECRC CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$34,795.80	N/A	N/A	N/A	N/A	$34,795.80	D1	SYM SOFTWARE
ECRC-T21	ECRC CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$36,739.80	N/A	N/A	N/A	N/A	$36,739.80	D1	SYM SOFTWARE
ECRC-T22	ECRC CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$38,683.80	N/A	N/A	N/A	N/A	$38,683.80	D1	SYM SOFTWARE
ECRC-T23	ECRC CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$40,627.80	N/A	N/A	N/A	N/A	$40,627.80	D1	SYM SOFTWARE
ECRC-T24	ECRC CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$42,571.80	N/A	N/A	N/A	N/A	$42,571.80	D1	SYM SOFTWARE
ECRC-T25	ECRC CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$44,515.80	N/A	N/A	N/A	N/A	$44,515.80	D1	SYM SOFTWARE
ECRC-T26	ECRC CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$46,459.80	N/A	N/A	N/A	N/A	$46,459.80	D1	SYM SOFTWARE
ECRC-T27	ECRC CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$48,403.80	N/A	N/A	N/A	N/A	$48,403.80	D1	SYM SOFTWARE
ECRC-T28	ECRC CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$50,347.80	N/A	N/A	N/A	N/A	$50,347.80	D1	SYM SOFTWARE
ECRC-T29	ECRC CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$52,291.80	N/A	N/A	N/A	N/A	$52,291.80	D1	SYM SOFTWARE
ECRC-T30	ECRC CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$54,235.80	N/A	N/A	N/A	N/A	$54,235.80	D1	SYM SOFTWARE
ECRC-T31	ECRC CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$56,179.80	N/A	N/A	N/A	N/A	$56,179.80	D1	SYM SOFTWARE
ECRC-T32	ECRC CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$58,123.80	N/A	N/A	N/A	N/A	$58,123.80	D1	SYM SOFTWARE
ECRC-T33	ECRC CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$60,067.80	N/A	N/A	N/A	N/A	$60,067.80	D1	SYM SOFTWARE
ECRC-T34	ECRC CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$62,011.80	N/A	N/A	N/A	N/A	$62,011.80	D1	SYM SOFTWARE
ECRC-T35	ECRC CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$63,955.80	N/A	N/A	N/A	N/A	$63,955.80	D1	SYM SOFTWARE
ECRC-T5-30UP	ECRC T5-T30 UPGRADE	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
ECRC-T5-35UP	ECRC T5-T35 UPGRADE	$0.00	30.5%	$0.00	$1,944.00	N/A	N/A	N/A	N/A	$1,944.00	D1	SYM SOFTWARE
E-DCHK-NTDEP	EMC DBLCHECK NT DEPT	$4,750.00	30.5%	$3,301.25	$855.00	N/A	N/A	N/A	N/A	$855.00	D1	SYM SOFTWARE
E-DCHK-NTENT	EMC DBLCHECK NT ENTER	$6,910.00	30.5%	$4,802.45	$1,243.80	N/A	N/A	N/A	N/A	$1,243.80	D1	SYM SOFTWARE
E-DCHK-NTWG	EMC DBLCHECK NT WKGRP	$1,940.00	30.5%	$1,348.30	$349.20	N/A	N/A	N/A	N/A	$349.20	D1	SYM SOFTWARE
E-DCHK-UDEP	EMC DBLCHECK UNIX DEPT	$5,070.00	30.5%	$3,523.65	$912.60	N/A	N/A	N/A	N/A	$912.60	D1	SYM SOFTWARE
E-DCHK-UENT	EMC DBLCHECK UNIX ENTER	$7,110.00	30.5%	$4,941.45	$1,279.80	N/A	N/A	N/A	N/A	$1,279.80	D1	SYM SOFTWARE
E-DCHK-UGLOB	EMC DBLCHECK UNIX GLOBL	$9,070.00	30.5%	$6,303.65	$1,632.60	N/A	N/A	N/A	N/A	$1,632.60	D1	SYM SOFTWARE
E-DCHK-UWG	EMC DBLCHECK UNIX WKGRP	$2,040.00	30.5%	$1,417.80	$367.20	N/A	N/A	N/A	N/A	$367.20	D1	SYM SOFTWARE
ENGTY-SB-BAS	VMAX ENGINUITY BASE LICENSE	$8,080.00	30.5%	$5,615.60	$565.60	N/A	N/A	N/A	N/A	$565.60	D1	SYM SOFTWARE
ENGTY-SB-C01	VMAX ENGINUITY 1TB (0-14TB)	$2,020.00	30.5%	$1,403.90	$141.40	N/A	N/A	N/A	N/A	$141.40	D1	SYM SOFTWARE
ENGTY-SB-C02	VMAX ENGINUITY 1TB (15-25TB)	$1,940.00	30.5%	$1,348.30	$135.80	N/A	N/A	N/A	N/A	$135.80	D1	SYM SOFTWARE
ENGTY-SB-C03	VMAX ENGINUITY 1TB (26-40TB)	$1,860.00	30.5%	$1,292.70	$130.20	N/A	N/A	N/A	N/A	$130.20	D1	SYM SOFTWARE
ENGTY-SB-C04	VMAX ENGINUITY 1TB (41-60TB)	$1,790.00	30.5%	$1,244.05	$125.30	N/A	N/A	N/A	N/A	$125.30	D1	SYM SOFTWARE
ENGTY-SB-C05	VMAX ENGINUITY 1TB (61-100TB)	$1,710.00	30.5%	$1,188.45	$119.70	N/A	N/A	N/A	N/A	$119.70	D1	SYM SOFTWARE
ENGTY-SB-C06	VMAX ENGINUITY 1TB (101-150TB)	$1,650.00	30.5%	$1,146.75	$115.50	N/A	N/A	N/A	N/A	$115.50	D1	SYM SOFTWARE
ENGTY-SB-C07	VMAX ENGINUITY 1TB (151-250TB)	$1,580.00	30.5%	$1,098.10	$110.60	N/A	N/A	N/A	N/A	$110.60	D1	SYM SOFTWARE
ENGTY-SB-C08	VMAX ENGINUITY 1TB (251-400TB)	$1,520.00	30.5%	$1,056.40	$106.40	N/A	N/A	N/A	N/A	$106.40	D1	SYM SOFTWARE
ENGTY-SB-C09	VMAX ENGINUITY 1TB (401-600TB)	$1,460.00	30.5%	$1,014.70	$102.20	N/A	N/A	N/A	N/A	$102.20	D1	SYM SOFTWARE
ENGTY-SB-C10	VMAX ENGINUITY 1TB (601-1000TB)	$1,400.00	30.5%	$973.00	$98.00	N/A	N/A	N/A	N/A	$98.00	D1	SYM SOFTWARE
ENGTY-SB-C11	VMAX ENGINUITY 1TB (1001TB or greater)	$1,340.00	30.5%	$931.30	$93.80	N/A	N/A	N/A	N/A	$93.80	D1	SYM SOFTWARE
ENGTY-SB-N01	VMAX ENGINUITY 1TB (0-14TB) NLT3	$910.00	30.5%	$632.45	$63.70	N/A	N/A	N/A	N/A	$63.70	D1	SYM SOFTWARE
ENGTY-SB-N02	VMAX ENGINUITY 1TB (15-25TB) NLT3	$870.00	30.5%	$604.65	$60.90	N/A	N/A	N/A	N/A	$60.90	D1	SYM SOFTWARE
ENGTY-SB-N03	VMAX ENGINUITY 1TB (26-40TB) NLT3	$840.00	30.5%	$583.80	$58.80	N/A	N/A	N/A	N/A	$58.80	D1	SYM SOFTWARE
ENGTY-SB-N04	VMAX ENGINUITY 1TB (41-60TB) NLT3	$800.00	30.5%	$556.00	$56.00	N/A	N/A	N/A	N/A	$56.00	D1	SYM SOFTWARE
ENGTY-SB-N05	VMAX ENGINUITY 1TB (61-100TB) NLT3	$770.00	30.5%	$535.15	$53.90	N/A	N/A	N/A	N/A	$53.90	D1	SYM SOFTWARE
ENGTY-SB-N06	VMAX ENGINUITY 1TB (101-150TB) NLT3	$740.00	30.5%	$514.30	$51.80	N/A	N/A	N/A	N/A	$51.80	D1	SYM SOFTWARE
ENGTY-SB-N07	VMAX ENGINUITY 1TB (151-250TB) NLT3	$710.00	30.5%	$493.45	$49.70	N/A	N/A	N/A	N/A	$49.70	D1	SYM SOFTWARE
ENGTY-SB-N08	VMAX ENGINUITY 1TB (251-400TB) NLT3	$680.00	30.5%	$472.60	$47.60	N/A	N/A	N/A	N/A	$47.60	D1	SYM SOFTWARE
ENGTY-SB-N09	VMAX ENGINUITY 1TB (401-600TB) NLT3	$660.00	30.5%	$458.70	$46.20	N/A	N/A	N/A	N/A	$46.20	D1	SYM SOFTWARE
ENGTY-SB-N10	VMAX ENGINUITY 1TB (601-1000TB) NLT3	$630.00	30.5%	$437.85	$44.10	N/A	N/A	N/A	N/A	$44.10	D1	SYM SOFTWARE
ENGTY-SB-N11	VMAX ENGINTY 1TB (1001TB or >)NLT3	$600.00	30.5%	$417.00	$42.00	N/A	N/A	N/A	N/A	$42.00	D1	SYM SOFTWARE
ENGTY-SB-UPG	VMAX ENGINUITY BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
ESA-10K-BASE	ESA FOR 10K BASE NEW LICENSE=CB	$7,200.00	40.5%	$4,284.00	$1,296.00	N/A	N/A	N/A	N/A	$1,296.00	EN-S	SYM SOFTWARE
ESA-10K-C-UPG	ESA FOR 10K CAPACITY UPGRADE LICENSE=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYM SOFTWARE
ESA-10K-N-S	ESA FOR 10K NON-SATA - PER TB=CB	$340.00	40.5%	$202.30	$61.20	N/A	N/A	N/A	N/A	$61.20	EN-S	SYM SOFTWARE
ESA-10K-SATA	ESA FOR 10K SATA - PER TB=CB	$170.00	40.5%	$101.15	$30.60	N/A	N/A	N/A	N/A	$30.60	EN-S	SYM SOFTWARE
ESA-VMX-BASE	ESA FOR VMAX BASE NEW LICENSE=CB	$7,200.00	30.5%	$5,004.00	$1,296.00	N/A	N/A	N/A	N/A	$1,296.00	D1	SYM SOFTWARE
ESA-VMX-C-UPG	ESA FOR VMAX CAPACITY UPGRADE LICENSE=CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESA-VMX-NON1	ESA FOR VMAX NON-SATA 0-14TB=CB	$730.00	30.5%	$507.35	$131.40	N/A	N/A	N/A	N/A	$131.40	D1	SYM SOFTWARE
ESA-VMX-NON10	ESA FOR VMAX NON-SATA 601-1000TB=CB	$220.00	30.5%	$152.90	$39.60	N/A	N/A	N/A	N/A	$39.60	D1	SYM SOFTWARE
ESA-VMX-NON11	ESA FOR VMAX NON-SATA 1001TB-PLUS=CB	$185.00	30.5%	$128.58	$33.30	N/A	N/A	N/A	N/A	$33.30	D1	SYM SOFTWARE
ESA-VMX-NON2	ESA FOR VMAX NON-SATA 15-25TB=CB	$685.00	30.5%	$476.08	$123.30	N/A	N/A	N/A	N/A	$123.30	D1	SYM SOFTWARE
ESA-VMX-NON3	ESA FOR VMAX NON-SATA 26-40TB=CB	$610.00	30.5%	$423.95	$109.80	N/A	N/A	N/A	N/A	$109.80	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ESA-VMX-NON4	ESA FOR VMAX NON-SATA 41-60TB=CB	$535.00	30.5%	$371.83	$96.30	N/A	N/A	N/A	N/A	$96.30	D1	SYM SOFTWARE
ESA-VMX-NON5	ESA FOR VMAX NON-SATA 61-100TB=CB	$465.00	30.5%	$323.18	$83.70	N/A	N/A	N/A	N/A	$83.70	D1	SYM SOFTWARE
ESA-VMX-NON6	ESA FOR VMAX NON-SATA 101-150TB=CB	$405.00	30.5%	$281.48	$72.90	N/A	N/A	N/A	N/A	$72.90	D1	SYM SOFTWARE
ESA-VMX-NON7	ESA FOR VMAX NON-SATA 151-250TB=CB	$345.00	30.5%	$239.78	$62.10	N/A	N/A	N/A	N/A	$62.10	D1	SYM SOFTWARE
ESA-VMX-NON8	ESA FOR VMAX NON-SATA 251-400TB=CB	$295.00	30.5%	$205.03	$53.10	N/A	N/A	N/A	N/A	$53.10	D1	SYM SOFTWARE
ESA-VMX-NON9	ESA FOR VMAX NON-SATA 401-600TB=CB	$255.00	30.5%	$177.23	$45.90	N/A	N/A	N/A	N/A	$45.90	D1	SYM SOFTWARE
ESA-VMX-SAT1	ESA FOR VMAX SATA 0-14TB=CB	$365.00	30.5%	$253.68	$65.70	N/A	N/A	N/A	N/A	$65.70	D1	SYM SOFTWARE
ESA-VMX-SAT10	ESA FOR VMAX SATA 601-1000TB=CB	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	SYM SOFTWARE
ESA-VMX-SAT11	ESA FOR VMAX SATA 1001TB-PLUS=CB	$95.00	30.5%	$66.03	$17.10	N/A	N/A	N/A	N/A	$17.10	D1	SYM SOFTWARE
ESA-VMX-SAT2	ESA FOR VMAX SATA 15-25TB=CB	$340.00	30.5%	$236.30	$61.20	N/A	N/A	N/A	N/A	$61.20	D1	SYM SOFTWARE
ESA-VMX-SAT3	ESA FOR VMAX SATA 26-40TB=CB	$305.00	30.5%	$211.98	$54.90	N/A	N/A	N/A	N/A	$54.90	D1	SYM SOFTWARE
ESA-VMX-SAT4	ESA FOR VMAX SATA 41-60TB=CB	$265.00	30.5%	$184.18	$47.70	N/A	N/A	N/A	N/A	$47.70	D1	SYM SOFTWARE
ESA-VMX-SAT5	ESA FOR VMAX SATA 61-100TB=CB	$235.00	30.5%	$163.33	$42.30	N/A	N/A	N/A	N/A	$42.30	D1	SYM SOFTWARE
ESA-VMX-SAT6	ESA FOR VMAX SATA 101-150TB=CB	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
ESA-VMX-SAT7	ESA FOR VMAX SATA 151-250TB=CB	$175.00	30.5%	$121.63	$31.50	N/A	N/A	N/A	N/A	$31.50	D1	SYM SOFTWARE
ESA-VMX-SAT8	ESA FOR VMAX SATA 251-400TB=CB	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	SYM SOFTWARE
ESA-VMX-SAT9	ESA FOR VMAX SATA 401-600TB=CB	$125.00	30.5%	$86.88	$22.50	N/A	N/A	N/A	N/A	$22.50	D1	SYM SOFTWARE
ESN-MGR-T1	ESN CAPACITY 0-.250	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,903.04	D1	SYM SOFTWARE
ESN-MGR-T10	ESN CAPACITY 10.00 -12.00	$0.00	30.5%	$0.00	$7,749.00	N/A	N/A	N/A	N/A	$10,848.60	D1	SYM SOFTWARE
ESN-MGR-T11	ESN CAPACITY 12.01-14.00	$0.00	30.5%	$0.00	$8,604.00	N/A	N/A	N/A	N/A	$12,045.60	D1	SYM SOFTWARE
ESN-MGR-T12	ESN CPTY 14.00-17.00	$0.00	30.5%	$0.00	$9,459.00	N/A	N/A	N/A	N/A	$13,242.60	D1	SYM SOFTWARE
ESN-MGR-T13	ESN MGR 17.01-20.00	$0.00	30.5%	$0.00	$10,314.00	N/A	N/A	N/A	N/A	$14,439.60	D1	SYM SOFTWARE
ESN-MGR-T14	ESN MGR 20.01-23.00	$0.00	30.5%	$0.00	$11,169.00	N/A	N/A	N/A	N/A	$15,636.60	D1	SYM SOFTWARE
ESN-MGR-T15	ESN MGR 23.01-26.00	$0.00	30.5%	$0.00	$12,024.00	N/A	N/A	N/A	N/A	$16,833.60	D1	SYM SOFTWARE
ESN-MGR-T16	ESN MGR 26.01-29.00	$0.00	30.5%	$0.00	$12,879.00	N/A	N/A	N/A	N/A	$18,030.60	D1	SYM SOFTWARE
ESN-MGR-T17	ESN MGR 29.01-32.00	$0.00	30.5%	$0.00	$13,734.00	N/A	N/A	N/A	N/A	$19,227.60	D1	SYM SOFTWARE
ESN-MGR-T18	ESN MGR 32.01-35.00	$0.00	30.5%	$0.00	$14,589.00	N/A	N/A	N/A	N/A	$20,424.60	D1	SYM SOFTWARE
ESN-MGR-T19	ESN MGR 35.01-38.00	$0.00	30.5%	$0.00	$15,444.00	N/A	N/A	N/A	N/A	$21,621.60	D1	SYM SOFTWARE
ESN-MGR-T2	ESN CAPACITY .251-.500	$0.00	30.5%	$0.00	$2,255.40	N/A	N/A	N/A	N/A	$3,157.56	D1	SYM SOFTWARE
ESN-MGR-T20	ESN MGR 38.01-41.00	$0.00	30.5%	$0.00	$16,299.00	N/A	N/A	N/A	N/A	$22,818.60	D1	SYM SOFTWARE
ESN-MGR-T21	ESN MGR 41.01-44.00	$0.00	30.5%	$0.00	$17,154.00	N/A	N/A	N/A	N/A	$24,015.60	D1	SYM SOFTWARE
ESN-MGR-T22	ESN MGR 44.01-47.00	$0.00	30.5%	$0.00	$18,009.00	N/A	N/A	N/A	N/A	$25,212.60	D1	SYM SOFTWARE
ESN-MGR-T23	ESN MGR 47.01-50.00	$0.00	30.5%	$0.00	$18,864.00	N/A	N/A	N/A	N/A	$26,409.60	D1	SYM SOFTWARE
ESN-MGR-T24	ESN MGR 50.01-53.00	$0.00	30.5%	$0.00	$19,719.00	N/A	N/A	N/A	N/A	$27,606.60	D1	SYM SOFTWARE
ESN-MGR-T25	ESN MGR 53.01-56.00	$0.00	30.5%	$0.00	$20,574.00	N/A	N/A	N/A	N/A	$28,803.60	D1	SYM SOFTWARE
ESN-MGR-T26	ESN MGR 56.01-59.00	$0.00	30.5%	$0.00	$21,429.00	N/A	N/A	N/A	N/A	$30,000.60	D1	SYM SOFTWARE
ESN-MGR-T27	ESN MGR 59.01-62.00	$0.00	30.5%	$0.00	$22,284.00	N/A	N/A	N/A	N/A	$31,197.60	D1	SYM SOFTWARE
ESN-MGR-T28	ESN MGR 62.01-65.00	$0.00	30.5%	$0.00	$23,139.00	N/A	N/A	N/A	N/A	$32,394.60	D1	SYM SOFTWARE
ESN-MGR-T29	ESN MGR 65.01-68.00	$0.00	30.5%	$0.00	$23,994.00	N/A	N/A	N/A	N/A	$33,591.60	D1	SYM SOFTWARE
ESN-MGR-T3	ESN CAPACITY .501-.750	$0.00	30.5%	$0.00	$2,437.20	N/A	N/A	N/A	N/A	$3,412.08	D1	SYM SOFTWARE
ESN-MGR-T30	ESN MGR 68.01-71.00	$0.00	30.5%	$0.00	$24,849.00	N/A	N/A	N/A	N/A	$34,788.60	D1	SYM SOFTWARE
ESN-MGR-T4	ESN CAPACITY .751-1.00	$0.00	30.5%	$0.00	$2,619.00	N/A	N/A	N/A	N/A	$3,666.60	D1	SYM SOFTWARE
ESN-MGR-T5	ESN CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$3,474.00	N/A	N/A	N/A	N/A	$4,863.60	D1	SYM SOFTWARE
ESN-MGR-T6	ESN CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$4,329.00	N/A	N/A	N/A	N/A	$6,060.60	D1	SYM SOFTWARE
ESN-MGR-T7	ESN CAPACITY 4.01-6.00	$0.00	30.5%	$0.00	$5,184.00	N/A	N/A	N/A	N/A	$7,257.60	D1	SYM SOFTWARE
ESN-MGR-T8	ESN CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$6,039.00	N/A	N/A	N/A	N/A	$8,454.60	D1	SYM SOFTWARE
ESN-MGR-T9	ESN CAPACITY 8.01-10.00	$0.00	30.5%	$0.00	$6,894.00	N/A	N/A	N/A	N/A	$9,651.60	D1	SYM SOFTWARE
ESN-T1-4UP	ESN MGR T1-T4 UPGRADE	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$254.52	D1	SYM SOFTWARE
ESN-T5-30UP	ESNM UPGRADE T5-T30	$0.00	30.5%	$0.00	$855.00	N/A	N/A	N/A	N/A	$855.00	D1	SYM SOFTWARE
ESP-BASE	ESP BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-C01	ESP 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-C02	ESP 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-C03	ESP 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-C04	ESP 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-C05	ESP 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-C06	ESP 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-C07	ESP 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-C08	ESP 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-C09	ESP 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-C10	ESP 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-C11	ESP 1TB (1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-N01	ESP 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-N02	ESP 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-N03	ESP 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-N04	ESP 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-N05	ESP 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-N06	ESP 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-N07	ESP 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-N08	ESP 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-N09	ESP 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-N10	ESP 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-N11	ESP 1TB (1001TB or greater) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
ESP-T1	ESP CAPACITY 0-.250	$0.00	30.5%	$0.00	$2,426.40	N/A	N/A	N/A	N/A	$2,426.40	D1	SYM SOFTWARE
ESP-T10	ESP CAPACITY 10.01-12.00	$0.00	30.5%	$0.00	$12,751.20	N/A	N/A	N/A	N/A	$12,751.20	D1	SYM SOFTWARE
ESP-T11	ESP CAPACITY 12.01-14.00	$0.00	30.5%	$0.00	$14,130.00	N/A	N/A	N/A	N/A	$14,130.00	D1	SYM SOFTWARE
ESP-T12	ESP CPTY 14.01-17.00	$0.00	30.5%	$0.00	$15,508.80	N/A	N/A	N/A	N/A	$15,508.80	D1	SYM SOFTWARE
ESP-T13	ESP CAPACITY 17.01-20.00	$0.00	30.5%	$0.00	$16,887.60	N/A	N/A	N/A	N/A	$16,887.60	D1	SYM SOFTWARE
ESP-T14	ESP CAPACITY 20.01-23.00	$0.00	30.5%	$0.00	$18,266.40	N/A	N/A	N/A	N/A	$18,266.40	D1	SYM SOFTWARE
ESP-T1-4UP	ESP T1-T4 UPGRADE	$0.00	30.5%	$0.00	$684.00	N/A	N/A	N/A	N/A	$684.00	D1	SYM SOFTWARE
ESP-T15	ESP CAPACITY 23.01-26.00	$0.00	30.5%	$0.00	$19,645.20	N/A	N/A	N/A	N/A	$19,645.20	D1	SYM SOFTWARE
ESP-T16	ESP CAPACITY 26.01-29.00	$0.00	30.5%	$0.00	$21,024.00	N/A	N/A	N/A	N/A	$21,024.00	D1	SYM SOFTWARE
ESP-T17	ESP CAPACITY 29.01-32.00	$0.00	30.5%	$0.00	$22,402.80	N/A	N/A	N/A	N/A	$22,402.80	D1	SYM SOFTWARE
ESP-T18	ESP CAPACITY 32.01-35.00	$0.00	30.5%	$0.00	$23,781.60	N/A	N/A	N/A	N/A	$23,781.60	D1	SYM SOFTWARE
ESP-T19	ESP CAPACITY 35.01-38.00	$0.00	30.5%	$0.00	$25,160.40	N/A	N/A	N/A	N/A	$25,160.40	D1	SYM SOFTWARE
ESP-T2	ESP CAPACITY .251-.500	$0.00	30.5%	$0.00	$3,110.40	N/A	N/A	N/A	N/A	$3,110.40	D1	SYM SOFTWARE
ESP-T20	ESP CAPACITY 38.01-41.00	$0.00	30.5%	$0.00	$26,539.20	N/A	N/A	N/A	N/A	$26,539.20	D1	SYM SOFTWARE
ESP-T21	ESP CAPACITY 41.01-44.00	$0.00	30.5%	$0.00	$27,918.00	N/A	N/A	N/A	N/A	$27,918.00	D1	SYM SOFTWARE
ESP-T22	ESP CAPACITY 44.01-47.00	$0.00	30.5%	$0.00	$29,296.80	N/A	N/A	N/A	N/A	$29,296.80	D1	SYM SOFTWARE
ESP-T23	ESP CAPACITY 47.01-50.00	$0.00	30.5%	$0.00	$30,675.60	N/A	N/A	N/A	N/A	$30,675.60	D1	SYM SOFTWARE
ESP-T24	ESP CAPACITY 50.01-53.00	$0.00	30.5%	$0.00	$32,054.40	N/A	N/A	N/A	N/A	$32,054.40	D1	SYM SOFTWARE
ESP-T25	ESP CAPACITY 53.01-56.00	$0.00	30.5%	$0.00	$33,433.20	N/A	N/A	N/A	N/A	$33,433.20	D1	SYM SOFTWARE
ESP-T26	ESP CAPACITY 56.01-59.00	$0.00	30.5%	$0.00	$34,812.00	N/A	N/A	N/A	N/A	$34,812.00	D1	SYM SOFTWARE
ESP-T27	ESP CAPACITY 59.01-62.00	$0.00	30.5%	$0.00	$36,190.80	N/A	N/A	N/A	N/A	$36,190.80	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ESP-T28	ESP CAPACITY 62.01-65.00	$0.00	30.5%	$0.00	$37,569.60	N/A	N/A	N/A	N/A	$37,569.60	D1	SYM SOFTWARE
ESP-T29	ESP CAPACITY 65.01-68.00	$0.00	30.5%	$0.00	$38,948.40	N/A	N/A	N/A	N/A	$38,948.40	D1	SYM SOFTWARE
ESP-T3	ESP CAPACITY .501-.750	$0.00	30.5%	$0.00	$3,794.40	N/A	N/A	N/A	N/A	$3,794.40	D1	SYM SOFTWARE
ESP-T30	ESP CAPACITY 68.01-71.00	$0.00	30.5%	$0.00	$40,327.20	N/A	N/A	N/A	N/A	$40,327.20	D1	SYM SOFTWARE
ESP-T31	ESP CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$41,706.00	N/A	N/A	N/A	N/A	$41,706.00	D1	SYM SOFTWARE
ESP-T32	ESP CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$43,084.80	N/A	N/A	N/A	N/A	$43,084.80	D1	SYM SOFTWARE
ESP-T33	ESP CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$44,463.60	N/A	N/A	N/A	N/A	$44,463.60	D1	SYM SOFTWARE
ESP-T34	ESP CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$45,842.40	N/A	N/A	N/A	N/A	$45,842.40	D1	SYM SOFTWARE
ESP-T35	ESP CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$47,221.20	N/A	N/A	N/A	N/A	$47,221.20	D1	SYM SOFTWARE
ESP-T4	ESP CAPACITY .751-1.00	$0.00	30.5%	$0.00	$4,478.40	N/A	N/A	N/A	N/A	$4,478.40	D1	SYM SOFTWARE
ESP-T5	ESP CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$5,857.20	N/A	N/A	N/A	N/A	$5,857.20	D1	SYM SOFTWARE
ESP-T5-30UP	ESP T5-T30 UPGRADE	$0.00	30.5%	$0.00	$1,378.80	N/A	N/A	N/A	N/A	$1,378.80	D1	SYM SOFTWARE
ESP-T5-35UP	ESP T5-T35 UPGRADE	$0.00	30.5%	$0.00	$1,378.80	N/A	N/A	N/A	N/A	$1,378.80	D1	SYM SOFTWARE
ESP-T6	ESP CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$7,236.00	N/A	N/A	N/A	N/A	$7,236.00	D1	SYM SOFTWARE
ESP-T7	ESP CAPACITY 4.01-6.00	$0.00	30.5%	$0.00	$8,614.80	N/A	N/A	N/A	N/A	$8,614.80	D1	SYM SOFTWARE
ESP-T8	ESP CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$9,993.60	N/A	N/A	N/A	N/A	$9,993.60	D1	SYM SOFTWARE
ESP-T9	ESP CAPACITY 8.01-10.00	$0.00	30.5%	$0.00	$11,372.40	N/A	N/A	N/A	N/A	$11,372.40	D1	SYM SOFTWARE
ESP-UPG	ESP BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
EZSM-ADD-BASE	EZSM BASE LIC & PROD ADD	$4,820.00	30.5%	$3,349.90	$867.60	N/A	N/A	N/A	N/A	$867.60	D1	SYM SOFTWARE
EZSM-ADD-C01	EZSM 1TB (0-14TB) ADD	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
EZSM-ADD-C02	EZSM 1TB (15-25TB) ADD	$800.00	30.5%	$556.00	$144.00	N/A	N/A	N/A	N/A	$144.00	D1	SYM SOFTWARE
EZSM-ADD-C03	EZSM 1TB (26-40TB) ADD	$700.00	30.5%	$486.50	$126.00	N/A	N/A	N/A	N/A	$126.00	D1	SYM SOFTWARE
EZSM-ADD-C04	EZSM 1TB (41-60TB) ADD	$650.00	30.5%	$451.75	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	SYM SOFTWARE
EZSM-ADD-C05	EZSM 1TB (61-100TB) ADD	$630.00	30.5%	$437.85	$113.40	N/A	N/A	N/A	N/A	$113.40	D1	SYM SOFTWARE
EZSM-ADD-C06	EZSM 1TB (101-150TB) ADD	$560.00	30.5%	$389.20	$100.80	N/A	N/A	N/A	N/A	$100.80	D1	SYM SOFTWARE
EZSM-ADD-C07	EZSM 1TB (151-250TB) ADD	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D1	SYM SOFTWARE
EZSM-ADD-C08	EZSM 1TB (251-400TB) ADD	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	SYM SOFTWARE
EZSM-ADD-C09	EZSM 1TB (401-600TB) ADD	$380.00	30.5%	$264.10	$68.40	N/A	N/A	N/A	N/A	$68.40	D1	SYM SOFTWARE
EZSM-ADD-C10	EZSM 1TB (601-1000TB) ADD	$330.00	30.5%	$229.35	$59.40	N/A	N/A	N/A	N/A	$59.40	D1	SYM SOFTWARE
EZSM-ADD-C11	EZSM 1TB (1001TB or greater) AD	$280.00	30.5%	$194.60	$50.40	N/A	N/A	N/A	N/A	$50.40	D1	SYM SOFTWARE
EZSM-ADD-N01	EZSM ADD 1TB (0-14TB) NLT3	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	SYM SOFTWARE
EZSM-ADD-N02	EZSM ADD 1TB (15-25TB) NLT3	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D1	SYM SOFTWARE
EZSM-ADD-N03	EZSM ADD 1TB (26-40TB) NLT3	$350.00	30.5%	$243.25	$63.00	N/A	N/A	N/A	N/A	$63.00	D1	SYM SOFTWARE
EZSM-ADD-N04	EZSM ADD 1TB (41-60TB) NLT3	$330.00	30.5%	$229.35	$59.40	N/A	N/A	N/A	N/A	$59.40	D1	SYM SOFTWARE
EZSM-ADD-N05	EZSM ADD 1TB (61-100TB) NLT3	$310.00	30.5%	$215.45	$55.80	N/A	N/A	N/A	N/A	$55.80	D1	SYM SOFTWARE
EZSM-ADD-N06	EZSM ADD 1TB (101-150TB) NLT3	$280.00	30.5%	$194.60	$50.40	N/A	N/A	N/A	N/A	$50.40	D1	SYM SOFTWARE
EZSM-ADD-N07	EZSM ADD 1TB (151-250TB) NLT3	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	SYM SOFTWARE
EZSM-ADD-N08	EZSM ADD 1TB (251-400TB) NLT3	$220.00	30.5%	$152.90	$39.60	N/A	N/A	N/A	N/A	$39.60	D1	SYM SOFTWARE
EZSM-ADD-N09	EZSM ADD 1TB (401-600TB) NLT3	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	SYM SOFTWARE
EZSM-ADD-N10	EZSM ADD 1TB (601-1000TB) NLT3	$160.00	30.5%	$111.20	$28.80	N/A	N/A	N/A	N/A	$28.80	D1	SYM SOFTWARE
EZSM-ADD-N11	EZSM ADD 1TB (1001TB or greater) NLT3	$140.00	30.5%	$97.30	$25.20	N/A	N/A	N/A	N/A	$25.20	D1	SYM SOFTWARE
EZSM-ADD-R01	EZSM REG 1TB (0-14TB) ADD	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
EZSM-ADD-R02	EZSM REG 1TB (15-25TB) ADD	$800.00	30.5%	$556.00	$144.00	N/A	N/A	N/A	N/A	$144.00	D1	SYM SOFTWARE
EZSM-ADD-R03	EZSM REG 1TB (26-40TB) ADD	$700.00	30.5%	$486.50	$126.00	N/A	N/A	N/A	N/A	$126.00	D1	SYM SOFTWARE
EZSM-ADD-R04	EZSM REG 1TB (41-60TB) ADD	$650.00	30.5%	$451.75	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	SYM SOFTWARE
EZSM-ADD-R05	EZSM REG 1TB (61-100TB) ADD	$630.00	30.5%	$437.85	$113.40	N/A	N/A	N/A	N/A	$113.40	D1	SYM SOFTWARE
EZSM-ADD-R06	EZSM REG 1TB (101-150TB) ADD	$560.00	30.5%	$389.20	$100.80	N/A	N/A	N/A	N/A	$100.80	D1	SYM SOFTWARE
EZSM-ADD-R07	EZSM REG 1TB (151-250TB) ADD	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D1	SYM SOFTWARE
EZSM-ADD-R08	EZSM REG 1TB (251-400TB) ADD	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	SYM SOFTWARE
EZSM-ADD-R09	EZSM REG 1TB (401-600TB) ADD	$380.00	30.5%	$264.10	$68.40	N/A	N/A	N/A	N/A	$68.40	D1	SYM SOFTWARE
EZSM-ADD-R10	EZSM REG 1TB (601-1000TB) ADD	$330.00	30.5%	$229.35	$59.40	N/A	N/A	N/A	N/A	$59.40	D1	SYM SOFTWARE
EZSM-ADD-R11	EZSM REG 1TB (1001 TB+) ADD	$280.00	30.5%	$194.60	$50.40	N/A	N/A	N/A	N/A	$50.40	D1	SYM SOFTWARE
EZSM-ADD-RBAS	EZSM REG BASE LICENSE	$4,820.00	30.5%	$3,349.90	$867.60	N/A	N/A	N/A	N/A	$867.60	D1	SYM SOFTWARE
EZSM-ADD-RUP	EZSM REG BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
EZSM-ADD-UPG	EZSM ADD UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
EZSM-BASE	EZSM BASE LIC & PROD	$9,640.00	30.5%	$6,699.80	$1,735.20	N/A	N/A	N/A	N/A	$1,735.20	D1	SYM SOFTWARE
EZSM-C01	EZSM 1TB (0-14TB)	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	SYM SOFTWARE
EZSM-C02	EZSM 1TB (15-25TB)	$1,600.00	30.5%	$1,112.00	$288.00	N/A	N/A	N/A	N/A	$288.00	D1	SYM SOFTWARE
EZSM-C03	EZSM 1TB (26-40TB)	$1,410.00	30.5%	$979.95	$253.80	N/A	N/A	N/A	N/A	$253.80	D1	SYM SOFTWARE
EZSM-C04	EZSM 1TB (41-60TB)	$1,300.00	30.5%	$903.50	$234.00	N/A	N/A	N/A	N/A	$234.00	D1	SYM SOFTWARE
EZSM-C05	EZSM 1TB (61-100TB)	$1,250.00	30.5%	$868.75	$225.00	N/A	N/A	N/A	N/A	$225.00	D1	SYM SOFTWARE
EZSM-C06	EZSM 1TB (101-150TB)	$1,130.00	30.5%	$785.35	$203.40	N/A	N/A	N/A	N/A	$203.40	D1	SYM SOFTWARE
EZSM-C07	EZSM 1TB (151-250TB)	$1,000.00	30.5%	$695.00	$180.00	N/A	N/A	N/A	N/A	$180.00	D1	SYM SOFTWARE
EZSM-C08	EZSM 1TB (251-400TB)	$870.00	30.5%	$604.65	$156.60	N/A	N/A	N/A	N/A	$156.60	D1	SYM SOFTWARE
EZSM-C09	EZSM 1TB (401-600TB)	$760.00	30.5%	$528.20	$136.80	N/A	N/A	N/A	N/A	$136.80	D1	SYM SOFTWARE
EZSM-C10	EZSM 1TB (601-1000TB)	$660.00	30.5%	$458.70	$118.80	N/A	N/A	N/A	N/A	$118.80	D1	SYM SOFTWARE
EZSM-C11	EZSM 1TB (1001TB or greater)	$570.00	30.5%	$396.15	$102.60	N/A	N/A	N/A	N/A	$102.60	D1	SYM SOFTWARE
EZSM-N01	EZSM 1TB (0-14TB) NLT3	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
EZSM-N02	EZSM 1TB (15-25TB) NLT3	$800.00	30.5%	$556.00	$144.00	N/A	N/A	N/A	N/A	$144.00	D1	SYM SOFTWARE
EZSM-N03	EZSM 1TB (26-40TB) NLT3	$700.00	30.5%	$486.50	$126.00	N/A	N/A	N/A	N/A	$126.00	D1	SYM SOFTWARE
EZSM-N04	EZSM 1TB (41-60TB) NLT3	$650.00	30.5%	$451.75	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	SYM SOFTWARE
EZSM-N05	EZSM 1TB (61-100TB) NLT3	$630.00	30.5%	$437.85	$113.40	N/A	N/A	N/A	N/A	$113.40	D1	SYM SOFTWARE
EZSM-N06	EZSM 1TB (101-150TB) NLT3	$560.00	30.5%	$389.20	$100.80	N/A	N/A	N/A	N/A	$100.80	D1	SYM SOFTWARE
EZSM-N07	EZSM 1TB (151-250TB) NLT3	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D1	SYM SOFTWARE
EZSM-N08	EZSM 1TB (251-400TB) NLT3	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	SYM SOFTWARE
EZSM-N09	EZSM 1TB (401-600TB) NLT3	$380.00	30.5%	$264.10	$68.40	N/A	N/A	N/A	N/A	$68.40	D1	SYM SOFTWARE
EZSM-N10	EZSM 1TB (601-1000TB) NLT3	$330.00	30.5%	$229.35	$59.40	N/A	N/A	N/A	N/A	$59.40	D1	SYM SOFTWARE
EZSM-N11	EZSM 1TB (1001TB or greater) NLT3	$280.00	30.5%	$194.60	$50.40	N/A	N/A	N/A	N/A	$50.40	D1	SYM SOFTWARE
EZSM-R01	EZSM REG 1TB (0-14TB)	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	SYM SOFTWARE
EZSM-R02	EZSM REG 1TB (15-25TB)	$1,600.00	30.5%	$1,112.00	$288.00	N/A	N/A	N/A	N/A	$288.00	D1	SYM SOFTWARE
EZSM-R03	EZSM REG 1TB (26-40TB)	$1,410.00	30.5%	$979.95	$253.80	N/A	N/A	N/A	N/A	$253.80	D1	SYM SOFTWARE
EZSM-R04	EZSM REG 1TB (41-60TB)	$1,300.00	30.5%	$903.50	$234.00	N/A	N/A	N/A	N/A	$234.00	D1	SYM SOFTWARE
EZSM-R05	EZSM REG 1TB (61-100TB)	$1,250.00	30.5%	$868.75	$225.00	N/A	N/A	N/A	N/A	$225.00	D1	SYM SOFTWARE
EZSM-R06	EZSM REG 1TB (101-150TB)	$1,130.00	30.5%	$785.35	$203.40	N/A	N/A	N/A	N/A	$203.40	D1	SYM SOFTWARE
EZSM-R07	EZSM REG 1TB (151-250TB)	$1,000.00	30.5%	$695.00	$180.00	N/A	N/A	N/A	N/A	$180.00	D1	SYM SOFTWARE
EZSM-R08	EZSM REG 1TB (251-400TB)	$870.00	30.5%	$604.65	$156.60	N/A	N/A	N/A	N/A	$156.60	D1	SYM SOFTWARE
EZSM-R09	EZSM REG 1TB (401-600TB)	$760.00	30.5%	$528.20	$136.80	N/A	N/A	N/A	N/A	$136.80	D1	SYM SOFTWARE
EZSM-R10	EZSM REG 1TB (601-1000TB)	$660.00	30.5%	$458.70	$118.80	N/A	N/A	N/A	N/A	$118.80	D1	SYM SOFTWARE
EZSM-R11	EZSM REG 1TB (1001 TB+)	$570.00	30.5%	$396.15	$102.60	N/A	N/A	N/A	N/A	$102.60	D1	SYM SOFTWARE
EZSM-RBAS	EZSM REG BASE LICENSE	$9,640.00	30.5%	$6,699.80	$1,735.20	N/A	N/A	N/A	N/A	$1,735.20	D1	SYM SOFTWARE
EZSM-RUP	EZSM REG BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
EZSM-UPGRADE	EZSM UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
GDDR-CAOPSMVS	EMC GDDR W/ CAOPSMVS LIC	$210,000.00	30.5%	$145,950.00	$37,800.00	N/A	N/A	N/A	N/A	$37,800.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
GDDR-SITELIC	EMC GDDR SITE LICENSE	$175,000.00	30.5%	$121,625.00	$31,500.00	N/A	N/A	N/A	N/A	$31,500.00	D1	SYM SOFTWARE
GEO-MSCS-DEP	GEOSPAN-MSCS-DEP	$3,600.00	30.5%	$2,502.00	$648.00	N/A	N/A	N/A	N/A	$648.00	D1	SYM SOFTWARE
GEO-MSCS-ENT	GEOSPAN-MSCS-ENT	$7,200.00	30.5%	$5,004.00	$1,296.00	N/A	N/A	N/A	N/A	$1,296.00	D1	SYM SOFTWARE
GEO-MSCS-WG	GEOSPAN-MSCS-WG	$1,800.00	30.5%	$1,251.00	$324.00	N/A	N/A	N/A	N/A	$324.00	D1	SYM SOFTWARE
GEO-VCS-DEP	GEOSPAN FOR VCS DEP	$4,320.00	30.5%	$3,002.40	$777.60	N/A	N/A	N/A	N/A	$777.60	D1	SYM SOFTWARE
GEO-VCS-ENT	GEOSPAN FOR VCS ENT	$8,060.00	30.5%	$5,601.70	$1,450.80	N/A	N/A	N/A	N/A	$1,450.80	D1	SYM SOFTWARE
GEO-VCS-GLB	GEOSPAN FOR VCS GLB	$13,540.00	30.5%	$9,410.30	$2,437.20	N/A	N/A	N/A	N/A	$2,437.20	D1	SYM SOFTWARE
GEO-VCS-WG	GEOSPAN FOR VCS-WG	$2,880.00	30.5%	$2,001.60	$518.40	N/A	N/A	N/A	N/A	$518.40	D1	SYM SOFTWARE
IBMI-STM	SRDF TIMEFINDER MANAGER FOR IBM I =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
IFSAGENT-MSP	IFS FOR MSP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
INFOMOV-LXDEP	INFOMOVER LINUX DEPARTMENT	$0.00	30.5%	$0.00	$3,002.40	N/A	N/A	N/A	N/A	$3,002.40	D1	SYM SOFTWARE
INFOMOV-LXENT	INFOMOVER LINUX ENTERPRISE	$0.00	30.5%	$0.00	$4,354.20	N/A	N/A	N/A	N/A	$4,354.20	D1	SYM SOFTWARE
INFOMOV-LXWG	INFOMOVER LINUX WORKGROUP	$0.00	30.5%	$0.00	$1,188.00	N/A	N/A	N/A	N/A	$1,188.00	D1	SYM SOFTWARE
INFOMOV-NTDEP	INFOMOVER WINDOWS DEPARTMENT	$0.00	30.5%	$0.00	$3,002.40	N/A	N/A	N/A	N/A	$3,002.40	D1	SYM SOFTWARE
INFOMOV-NTENT	INFOMOVER WINDOWS ENTERPRISE	$0.00	30.5%	$0.00	$4,354.20	N/A	N/A	N/A	N/A	$4,354.20	D1	SYM SOFTWARE
INFOMOV-NTWG	INFOMOVER WINDOWS WORKGROUP	$0.00	30.5%	$0.00	$1,188.00	N/A	N/A	N/A	N/A	$1,188.00	D1	SYM SOFTWARE
INFOMOV-UDEP	INFOMOVER UNIX DEPARTMENT	$0.00	30.5%	$0.00	$4,536.00	N/A	N/A	N/A	N/A	$4,536.00	D1	SYM SOFTWARE
INFOMOV-UENT	INFOMOVER UNIX ENTERPRISE	$0.00	30.5%	$0.00	$6,350.40	N/A	N/A	N/A	N/A	$6,350.40	D1	SYM SOFTWARE
INFOMOV-UGLO	INFOMOVER UNIX GLOBAL	$0.00	30.5%	$0.00	$8,164.80	N/A	N/A	N/A	N/A	$8,164.80	D1	SYM SOFTWARE
INFOMOV-UWG	INFOMOVER UNIX WORKGROUP	$0.00	30.5%	$0.00	$1,814.40	N/A	N/A	N/A	N/A	$1,814.40	D1	SYM SOFTWARE
IPSEC-RN-ENT	SYMMETRIX IPSEC RUNTIME KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
MFE-SW-KIT	MAINFRAME ENABLERS RT KIT FOR ZOS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
MPLF-BASE	MPLF BASE LICENSE	$48,000.00	30.5%	$33,360.00	$8,640.00	N/A	N/A	N/A	N/A	$8,640.00	D1	SYM SOFTWARE
MPLF-C01	MPLF 1TB (0-14TB)	$11,520.00	30.5%	$8,006.40	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
MPLF-C02	MPLF 1TB (15-25TB)	$10,830.00	30.5%	$7,526.85	$1,949.40	N/A	N/A	N/A	N/A	$1,949.40	D1	SYM SOFTWARE
MPLF-C03	MPLF 1TB (26-40TB)	$9,530.00	30.5%	$6,623.35	$1,715.40	N/A	N/A	N/A	N/A	$1,715.40	D1	SYM SOFTWARE
MPLF-C04	MPLF 1TB (41-60TB)	$8,860.00	30.5%	$6,157.70	$1,594.80	N/A	N/A	N/A	N/A	$1,594.80	D1	SYM SOFTWARE
MPLF-C05	MPLF 1TB (61-100TB)	$8,510.00	30.5%	$5,914.45	$1,531.80	N/A	N/A	N/A	N/A	$1,531.80	D1	SYM SOFTWARE
MPLF-C06	MPLF 1TB (101-150TB)	$7,660.00	30.5%	$5,323.70	$1,378.80	N/A	N/A	N/A	N/A	$1,378.80	D1	SYM SOFTWARE
MPLF-C07	MPLF 1TB (151-250TB)	$6,820.00	30.5%	$4,739.90	$1,227.60	N/A	N/A	N/A	N/A	$1,227.60	D1	SYM SOFTWARE
MPLF-C08	MPLF 1TB (251-400TB)	$5,930.00	30.5%	$4,121.35	$1,067.40	N/A	N/A	N/A	N/A	$1,067.40	D1	SYM SOFTWARE
MPLF-C09	MPLF 1TB (401-600TB)	$5,160.00	30.5%	$3,586.20	$928.80	N/A	N/A	N/A	N/A	$928.80	D1	SYM SOFTWARE
MPLF-C10	MPLF 1TB (601-1000TB)	$4,490.00	30.5%	$3,120.55	$808.20	N/A	N/A	N/A	N/A	$808.20	D1	SYM SOFTWARE
MPLF-C11	MPLF1TB (1001-1500TB)	$3,910.00	30.5%	$2,717.45	$703.80	N/A	N/A	N/A	N/A	$703.80	D1	SYM SOFTWARE
MPLF-T1	MPLF CAPACITY 0-.250	$0.00	30.5%	$0.00	$3,110.40	N/A	N/A	N/A	N/A	$3,110.40	D1	SYM SOFTWARE
MPLF-T10	MPLF CAPACITY 10.01-12.00	$0.00	30.5%	$0.00	$32,659.20	N/A	N/A	N/A	N/A	$32,659.20	D1	SYM SOFTWARE
MPLF-T11	MPLF CAPACITY 12.01-14.00	$0.00	30.5%	$0.00	$36,806.40	N/A	N/A	N/A	N/A	$36,806.40	D1	SYM SOFTWARE
MPLF-T12	MPLF CPTY 14.01-AND ABOVE	$0.00	30.5%	$0.00	$40,953.60	N/A	N/A	N/A	N/A	$40,953.60	D1	SYM SOFTWARE
MPLF-T2	MPLF CAPACITY .251-.500	$0.00	30.5%	$0.00	$4,665.60	N/A	N/A	N/A	N/A	$4,665.60	D1	SYM SOFTWARE
MPLF-T3	MPLF CAPACITY .501-.750	$0.00	30.5%	$0.00	$6,220.80	N/A	N/A	N/A	N/A	$6,220.80	D1	SYM SOFTWARE
MPLF-T4	MPLF CAPACITY .751-1.00	$0.00	30.5%	$0.00	$7,776.00	N/A	N/A	N/A	N/A	$7,776.00	D1	SYM SOFTWARE
MPLF-T5	MPLF CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$11,923.20	N/A	N/A	N/A	N/A	$11,923.20	D1	SYM SOFTWARE
MPLF-T6	MPLF CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$16,070.40	N/A	N/A	N/A	N/A	$16,070.40	D1	SYM SOFTWARE
MPLF-T7	MPLF CAPACITY 4.01-6.00	$0.00	30.5%	$0.00	$20,217.60	N/A	N/A	N/A	N/A	$20,217.60	D1	SYM SOFTWARE
MPLF-T8	MPLF CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$24,364.80	N/A	N/A	N/A	N/A	$24,364.80	D1	SYM SOFTWARE
MPLF-T9	MPLF CAPACITY 8.01-10.00	$0.00	30.5%	$0.00	$28,512.00	N/A	N/A	N/A	N/A	$28,512.00	D1	SYM SOFTWARE
MPLF-UPG	MPLF BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
MSC-RUN-ZOS	LIC FEAT CODE MSC ON ZOS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
OM-LM-DEP-UNX	OPEN MIGRATOR DEP UNIX	$6,050.00	30.5%	$4,204.75	$1,089.00	N/A	N/A	N/A	N/A	$1,089.00	D1	SYM SOFTWARE
OM-LM-ENT-UNX	OPEN MIGRATOR ENT UNIX	$12,450.00	30.5%	$8,652.75	$2,241.00	N/A	N/A	N/A	N/A	$2,241.00	D1	SYM SOFTWARE
OM-LM-WRK-UNX	OPEN MIGRATOR WRK UNIX	$2,500.00	30.5%	$1,737.50	$450.00	N/A	N/A	N/A	N/A	$450.00	D1	SYM SOFTWARE
OPTIMZ-RN-OPN	OPTIMIZER RUN TIME KIT FOR OPEN SYSTEMS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OPT-T1-4U	SYM OPT T1-4UPG	$0.00	30.5%	$0.00	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
OPT-T5-30U	SYM OPT T5-35UPG	$0.00	30.5%	$0.00	$694.80	N/A	N/A	N/A	N/A	$694.80	D1	SYM SOFTWARE
OPT-T5-35U	CC OPT T5-35 UPG	$0.00	30.5%	$0.00	$694.80	N/A	N/A	N/A	N/A	$694.80	D1	SYM SOFTWARE
OPTUPT1-4	ECC OPT UPGRADE T1-T4	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
OPTUPT5-12	ECC OPT UPGRADE T5-T12	$4,820.00	30.5%	$3,349.90	$867.60	N/A	N/A	N/A	N/A	$867.60	D1	SYM SOFTWARE
OR-DM-BASE	OR-DM BASE LICENSE	$18,684.00	30.5%	$12,985.38	$3,363.12	N/A	N/A	N/A	N/A	$3,363.12	D1	SYM SOFTWARE
OR-DM-C01	OR-DM 1TB (0-14TB)	$3,942.00	30.5%	$2,739.69	$709.56	N/A	N/A	N/A	N/A	$709.56	D1	SYM SOFTWARE
OR-DM-C02	OR-DM 1TB (15-25TB)	$3,708.00	30.5%	$2,577.06	$667.44	N/A	N/A	N/A	N/A	$667.44	D1	SYM SOFTWARE
OR-DM-C03	OR-DM 1TB (26-40TB)	$3,267.00	30.5%	$2,270.57	$588.06	N/A	N/A	N/A	N/A	$588.06	D1	SYM SOFTWARE
OR-DM-C04	OR-DM 1TB (41-60TB)	$2,916.00	30.5%	$2,026.62	$524.88	N/A	N/A	N/A	N/A	$524.88	D1	SYM SOFTWARE
OR-DM-C05	OR-DM 1TB (61-100TB)	$2,601.00	30.5%	$1,807.70	$468.18	N/A	N/A	N/A	N/A	$468.18	D1	SYM SOFTWARE
OR-DM-C06	OR-DM 1TB (101-150TB)	$2,304.00	30.5%	$1,601.28	$414.72	N/A	N/A	N/A	N/A	$414.72	D1	SYM SOFTWARE
OR-DM-C07	OR-DM 1TB (151-250TB)	$1,980.00	30.5%	$1,376.10	$356.40	N/A	N/A	N/A	N/A	$356.40	D1	SYM SOFTWARE
OR-DM-C08	OR-DM 1TB (251-400TB)	$1,692.00	30.5%	$1,175.94	$304.56	N/A	N/A	N/A	N/A	$304.56	D1	SYM SOFTWARE
OR-DM-C09	OR-DM 1TB (401-600TB)	$1,458.00	30.5%	$1,013.31	$262.44	N/A	N/A	N/A	N/A	$262.44	D1	SYM SOFTWARE
OR-DM-C10	OR-DM 1TB (601-1000TB)	$1,251.00	30.5%	$869.45	$225.18	N/A	N/A	N/A	N/A	$225.18	D1	SYM SOFTWARE
OR-DM-C11	OR-DM1TB(1001TB or greater)	$1,071.00	30.5%	$744.35	$192.78	N/A	N/A	N/A	N/A	$192.78	D1	SYM SOFTWARE
OR-DM-N01	OR-DM 1TB (0-14TB) NLT3	$1,971.00	30.5%	$1,369.85	$354.78	N/A	N/A	N/A	N/A	$354.78	D1	SYM SOFTWARE
OR-DM-N02	OR-DM 1TB (15-25TB) NLT3	$1,854.00	30.5%	$1,288.53	$333.72	N/A	N/A	N/A	N/A	$333.72	D1	SYM SOFTWARE
OR-DM-N03	OR-DM 1TB (26-40TB) NLT3	$1,629.00	30.5%	$1,132.16	$293.22	N/A	N/A	N/A	N/A	$293.22	D1	SYM SOFTWARE
OR-DM-N04	OR-DM 1TB (41-60TB) NLT3	$1,458.00	30.5%	$1,013.31	$262.44	N/A	N/A	N/A	N/A	$262.44	D1	SYM SOFTWARE
OR-DM-N05	OR-DM 1TB (61-100TB) NLT3	$1,305.00	30.5%	$906.98	$234.90	N/A	N/A	N/A	N/A	$234.90	D1	SYM SOFTWARE
OR-DM-N06	OR-DM 1TB (101-150TB) NLT3	$1,152.00	30.5%	$800.64	$207.36	N/A	N/A	N/A	N/A	$207.36	D1	SYM SOFTWARE
OR-DM-N07	OR-DM 1TB (151-250TB) NLT3	$990.00	30.5%	$688.05	$178.20	N/A	N/A	N/A	N/A	$178.20	D1	SYM SOFTWARE
OR-DM-N08	OR-DM 1TB (251-400TB) NLT3	$846.00	30.5%	$587.97	$152.28	N/A	N/A	N/A	N/A	$152.28	D1	SYM SOFTWARE
OR-DM-N09	OR-DM 1TB (401-600TB) NLT3	$729.00	30.5%	$506.66	$131.22	N/A	N/A	N/A	N/A	$131.22	D1	SYM SOFTWARE
OR-DM-N10	OR-DM 1TB (601-1000TB) NLT3	$621.00	30.5%	$431.60	$111.78	N/A	N/A	N/A	N/A	$111.78	D1	SYM SOFTWARE
OR-DM-N11	OR-DM1TB(1001TB or greater) NLT3	$540.00	30.5%	$375.30	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
OR-DM-T01	OR-DM CPCTY 0-.250	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
OR-DM-T02	OR-DM CPCTY .251-.500	$0.00	30.5%	$0.00	$3,421.80	N/A	N/A	N/A	N/A	$3,421.80	D1	SYM SOFTWARE
OR-DM-T03	OR-DM CPCTY .501-.750	$0.00	30.5%	$0.00	$4,770.00	N/A	N/A	N/A	N/A	$4,770.00	D1	SYM SOFTWARE
OR-DM-T04	OR-DM CPCTY .751-1.00	$0.00	30.5%	$0.00	$6,118.20	N/A	N/A	N/A	N/A	$6,118.20	D1	SYM SOFTWARE
OR-DM-T05	OR-DM CPCTY 1.01-2.00	$0.00	30.5%	$0.00	$8,897.40	N/A	N/A	N/A	N/A	$8,897.40	D1	SYM SOFTWARE
OR-DM-T06	OR-DM CPCTY 2.01-4.00	$0.00	30.5%	$0.00	$11,676.60	N/A	N/A	N/A	N/A	$11,676.60	D1	SYM SOFTWARE
OR-DM-T07	OR-DM CPCTY 4.01-6.00	$0.00	30.5%	$0.00	$14,455.80	N/A	N/A	N/A	N/A	$14,455.80	D1	SYM SOFTWARE
OR-DM-T08	OR-DM CPCTY 6.01-8.00	$0.00	30.5%	$0.00	$17,235.00	N/A	N/A	N/A	N/A	$17,235.00	D1	SYM SOFTWARE
OR-DM-T09	OR-DM CPCTY 8.01-10.00	$0.00	30.5%	$0.00	$20,014.20	N/A	N/A	N/A	N/A	$20,014.20	D1	SYM SOFTWARE
OR-DM-T10	OR-DM CPTY 10.01-12.00	$0.00	30.5%	$0.00	$22,793.40	N/A	N/A	N/A	N/A	$22,793.40	D1	SYM SOFTWARE
OR-DM-T11	OR-DM CPTY 12.01-14.00	$0.00	30.5%	$0.00	$25,572.60	N/A	N/A	N/A	N/A	$25,572.60	D1	SYM SOFTWARE
OR-DM-T12	OR-DM CPTY 14.01-17.00	$0.00	30.5%	$0.00	$28,351.80	N/A	N/A	N/A	N/A	$28,351.80	D1	SYM SOFTWARE
OR-DM-T13	OR-DM CPTY 17.01-20.00	$0.00	30.5%	$0.00	$31,131.00	N/A	N/A	N/A	N/A	$31,131.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
OR-DM-T14	OR-DM CPTY 20.01-23.00	$0.00	30.5%	$0.00	$33,910.20	N/A	N/A	N/A	N/A	$33,910.20	D1	SYM SOFTWARE
OR-DM-T1-4U	OR-DM T1-T4 UPGRADE	$0.00	30.5%	$0.00	$1,348.20	N/A	N/A	N/A	N/A	$1,348.20	D1	SYM SOFTWARE
OR-DM-T15	OR-DM CPTY 23.01-26.00	$0.00	30.5%	$0.00	$36,689.40	N/A	N/A	N/A	N/A	$36,689.40	D1	SYM SOFTWARE
OR-DM-T16	OR-DM CPTY 26.01-29.00	$0.00	30.5%	$0.00	$39,468.60	N/A	N/A	N/A	N/A	$39,468.60	D1	SYM SOFTWARE
OR-DM-T17	OR-DM CPTY 29.01-32.00	$0.00	30.5%	$0.00	$42,247.80	N/A	N/A	N/A	N/A	$42,247.80	D1	SYM SOFTWARE
OR-DM-T18	OR-DM CPTY 32.01-35.00	$0.00	30.5%	$0.00	$45,027.00	N/A	N/A	N/A	N/A	$45,027.00	D1	SYM SOFTWARE
OR-DM-T19	OR-DM CPTY 35.01-38.00	$0.00	30.5%	$0.00	$47,806.20	N/A	N/A	N/A	N/A	$47,806.20	D1	SYM SOFTWARE
OR-DM-T20	OR-DM CPTY 38.01-41.00	$0.00	30.5%	$0.00	$50,585.40	N/A	N/A	N/A	N/A	$50,585.40	D1	SYM SOFTWARE
OR-DM-T21	OR-DM CPTY 41.01-44.00	$0.00	30.5%	$0.00	$53,364.60	N/A	N/A	N/A	N/A	$53,364.60	D1	SYM SOFTWARE
OR-DM-T22	OR-DM CPTY 44.01-47.00	$0.00	30.5%	$0.00	$56,143.80	N/A	N/A	N/A	N/A	$56,143.80	D1	SYM SOFTWARE
OR-DM-T23	OR-DM CPTY 47.01-50.00	$0.00	30.5%	$0.00	$58,923.00	N/A	N/A	N/A	N/A	$58,923.00	D1	SYM SOFTWARE
OR-DM-T24	OR-DM CPTY 50.01-53.00	$0.00	30.5%	$0.00	$61,702.20	N/A	N/A	N/A	N/A	$61,702.20	D1	SYM SOFTWARE
OR-DM-T25	OR-DM CPTY 53.01-56.00	$0.00	30.5%	$0.00	$64,481.40	N/A	N/A	N/A	N/A	$64,481.40	D1	SYM SOFTWARE
OR-DM-T26	OR-DM CPTY 56.01-59.00	$0.00	30.5%	$0.00	$67,260.60	N/A	N/A	N/A	N/A	$67,260.60	D1	SYM SOFTWARE
OR-DM-T27	OR-DM CPTY 59.01-62.00	$0.00	30.5%	$0.00	$70,039.80	N/A	N/A	N/A	N/A	$70,039.80	D1	SYM SOFTWARE
OR-DM-T28	OR-DM CPTY 62.01-65.00	$0.00	30.5%	$0.00	$72,819.00	N/A	N/A	N/A	N/A	$72,819.00	D1	SYM SOFTWARE
OR-DM-T29	OR-DM CPTY 65.01-68.00	$0.00	30.5%	$0.00	$75,598.20	N/A	N/A	N/A	N/A	$75,598.20	D1	SYM SOFTWARE
OR-DM-T30	OR-DM CPTY 68.01-71.00	$0.00	30.5%	$0.00	$78,377.40	N/A	N/A	N/A	N/A	$78,377.40	D1	SYM SOFTWARE
OR-DM-T31	OR-DM CPTY 71.01-74.00	$0.00	30.5%	$0.00	$81,156.60	N/A	N/A	N/A	N/A	$81,156.60	D1	SYM SOFTWARE
OR-DM-T32	OR-DM CPTY 74.01-77.00	$0.00	30.5%	$0.00	$83,935.80	N/A	N/A	N/A	N/A	$83,935.80	D1	SYM SOFTWARE
OR-DM-T33	OR-DM CPTY 77.01-80.00	$0.00	30.5%	$0.00	$86,715.00	N/A	N/A	N/A	N/A	$86,715.00	D1	SYM SOFTWARE
OR-DM-T34	OR-DM CPTY 80.01-83.00	$0.00	30.5%	$0.00	$89,494.20	N/A	N/A	N/A	N/A	$89,494.20	D1	SYM SOFTWARE
OR-DM-T35	OR-DM CPTY 83.01-86.00	$0.00	30.5%	$0.00	$92,273.40	N/A	N/A	N/A	N/A	$92,273.40	D1	SYM SOFTWARE
OR-DM-T5-35U	OR-DM T5-T35 UPGRADE	$0.00	30.5%	$0.00	$2,779.20	N/A	N/A	N/A	N/A	$2,779.20	D1	SYM SOFTWARE
OR-DM-UPG	OR-DM BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
OR-LM-BASE	OR-LM BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-C01	OR-LM 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-C02	OR-LM 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-C03	OR-LM 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-C04	OR-LM 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-C05	OR-LM 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-C06	OR-LM 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-C07	OR-LM 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-C08	OR-LM 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-C09	OR-LM 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-C10	OR-LM 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-C11	OR-LM1TB(1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-N01	OR-LM 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-N02	OR-LM 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-N03	OR-LM 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-N04	OR-LM 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-N05	OR-LM 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-N06	OR-LM 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-N07	OR-LM 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-N08	OR-LM 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-N09	OR-LM 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-N10	OR-LM 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-N11	OR-LM1TB(1001TB or greater) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
OR-LM-T01	OR-LM CPCTY 0-.250	$0.00	30.5%	$0.00	$1,036.80	N/A	N/A	N/A	N/A	$1,036.80	D1	SYM SOFTWARE
OR-LM-T02	OR-LM CPCTY .251-.500	$0.00	30.5%	$0.00	$1,710.90	N/A	N/A	N/A	N/A	$1,710.90	D1	SYM SOFTWARE
OR-LM-T03	OR-LM CPCTY .501-.750	$0.00	30.5%	$0.00	$2,385.00	N/A	N/A	N/A	N/A	$2,385.00	D1	SYM SOFTWARE
OR-LM-T04	OR-LM CPCTY .751-1.00	$0.00	30.5%	$0.00	$3,059.10	N/A	N/A	N/A	N/A	$3,059.10	D1	SYM SOFTWARE
OR-LM-T05	OR-LM CPCTY 1.01-2.00	$0.00	30.5%	$0.00	$4,448.70	N/A	N/A	N/A	N/A	$4,448.70	D1	SYM SOFTWARE
OR-LM-T06	OR-LM CPCTY 2.01-4.00	$0.00	30.5%	$0.00	$5,838.30	N/A	N/A	N/A	N/A	$5,838.30	D1	SYM SOFTWARE
OR-LM-T07	OR-LM CPCTY 4.01-6.00	$0.00	30.5%	$0.00	$7,227.90	N/A	N/A	N/A	N/A	$7,227.90	D1	SYM SOFTWARE
OR-LM-T08	OR-LM CPCTY 6.01-8.00	$0.00	30.5%	$0.00	$8,617.50	N/A	N/A	N/A	N/A	$8,617.50	D1	SYM SOFTWARE
OR-LM-T09	OR-LM CPCTY 8.01-10.00	$0.00	30.5%	$0.00	$10,007.10	N/A	N/A	N/A	N/A	$10,007.10	D1	SYM SOFTWARE
OR-LM-T10	OR-LM CPTY 10.01-12.00	$0.00	30.5%	$0.00	$11,396.70	N/A	N/A	N/A	N/A	$11,396.70	D1	SYM SOFTWARE
OR-LM-T11	OR-LM CPTY 12.01-14.00	$0.00	30.5%	$0.00	$12,786.30	N/A	N/A	N/A	N/A	$12,786.30	D1	SYM SOFTWARE
OR-LM-T12	OR-LM CPTY 14.01-17.00	$0.00	30.5%	$0.00	$14,175.90	N/A	N/A	N/A	N/A	$14,175.90	D1	SYM SOFTWARE
OR-LM-T13	OR-LM CPTY 17.01-20.00	$0.00	30.5%	$0.00	$15,565.50	N/A	N/A	N/A	N/A	$15,565.50	D1	SYM SOFTWARE
OR-LM-T14	OR-LM CPTY 20.01-23.00	$0.00	30.5%	$0.00	$16,955.10	N/A	N/A	N/A	N/A	$16,955.10	D1	SYM SOFTWARE
OR-LM-T1-4U	OR-LM T1-T4 UPGRADE	$0.00	30.5%	$0.00	$674.10	N/A	N/A	N/A	N/A	$674.10	D1	SYM SOFTWARE
OR-LM-T15	OR-LM CPTY 23.01-26.00	$0.00	30.5%	$0.00	$18,344.70	N/A	N/A	N/A	N/A	$18,344.70	D1	SYM SOFTWARE
OR-LM-T16	OR-LM CPTY 26.01-29.00	$0.00	30.5%	$0.00	$19,734.30	N/A	N/A	N/A	N/A	$19,734.30	D1	SYM SOFTWARE
OR-LM-T17	OR-LM CPTY 29.01-32.00	$0.00	30.5%	$0.00	$21,123.90	N/A	N/A	N/A	N/A	$21,123.90	D1	SYM SOFTWARE
OR-LM-T18	OR-LM CPTY 32.01-35.00	$0.00	30.5%	$0.00	$22,513.50	N/A	N/A	N/A	N/A	$22,513.50	D1	SYM SOFTWARE
OR-LM-T19	OR-LM CPTY 35.01-38.00	$0.00	30.5%	$0.00	$23,903.10	N/A	N/A	N/A	N/A	$23,903.10	D1	SYM SOFTWARE
OR-LM-T20	OR-LM CPTY 38.01-41.00	$0.00	30.5%	$0.00	$25,292.70	N/A	N/A	N/A	N/A	$25,292.70	D1	SYM SOFTWARE
OR-LM-T21	OR-LM CPTY 41.01-44.00	$0.00	30.5%	$0.00	$26,682.30	N/A	N/A	N/A	N/A	$26,682.30	D1	SYM SOFTWARE
OR-LM-T22	OR-LM CPTY 44.01-47.00	$0.00	30.5%	$0.00	$28,071.90	N/A	N/A	N/A	N/A	$28,071.90	D1	SYM SOFTWARE
OR-LM-T23	OR-LM CPTY 47.01-50.00	$0.00	30.5%	$0.00	$29,461.50	N/A	N/A	N/A	N/A	$29,461.50	D1	SYM SOFTWARE
OR-LM-T24	OR-LM CPTY 50.01-53.00	$0.00	30.5%	$0.00	$30,851.10	N/A	N/A	N/A	N/A	$30,851.10	D1	SYM SOFTWARE
OR-LM-T25	OR-LM CPTY 53.01-56.00	$0.00	30.5%	$0.00	$32,240.70	N/A	N/A	N/A	N/A	$32,240.70	D1	SYM SOFTWARE
OR-LM-T26	OR-LM CPTY 56.01-59.00	$0.00	30.5%	$0.00	$33,630.30	N/A	N/A	N/A	N/A	$33,630.30	D1	SYM SOFTWARE
OR-LM-T27	OR-LM CPTY 59.01-62.00	$0.00	30.5%	$0.00	$35,019.90	N/A	N/A	N/A	N/A	$35,019.90	D1	SYM SOFTWARE
OR-LM-T28	OR-LM CPTY 62.01-65.00	$0.00	30.5%	$0.00	$36,409.50	N/A	N/A	N/A	N/A	$36,409.50	D1	SYM SOFTWARE
OR-LM-T29	OR-LM CPTY 65.01-68.00	$0.00	30.5%	$0.00	$37,799.10	N/A	N/A	N/A	N/A	$37,799.10	D1	SYM SOFTWARE
OR-LM-T30	OR-LM CPTY 68.01-71.00	$0.00	30.5%	$0.00	$39,188.70	N/A	N/A	N/A	N/A	$39,188.70	D1	SYM SOFTWARE
OR-LM-T31	OR-LM CPTY 71.01-74.00	$0.00	30.5%	$0.00	$40,578.30	N/A	N/A	N/A	N/A	$40,578.30	D1	SYM SOFTWARE
OR-LM-T32	OR-LM CPTY 74.01-77.00	$0.00	30.5%	$0.00	$41,967.90	N/A	N/A	N/A	N/A	$41,967.90	D1	SYM SOFTWARE
OR-LM-T33	OR-LM CPTY 77.01-80.00	$0.00	30.5%	$0.00	$43,357.50	N/A	N/A	N/A	N/A	$43,357.50	D1	SYM SOFTWARE
OR-LM-T34	OR-LM CPTY 80.01-83.00	$0.00	30.5%	$0.00	$44,747.10	N/A	N/A	N/A	N/A	$44,747.10	D1	SYM SOFTWARE
OR-LM-T35	OR-LM CPTY 83.01-86.00	$0.00	30.5%	$0.00	$46,136.70	N/A	N/A	N/A	N/A	$46,136.70	D1	SYM SOFTWARE
OR-LM-T5-35U	OR-LM T5-T35 UPGRADE	$0.00	30.5%	$0.00	$1,389.60	N/A	N/A	N/A	N/A	$1,389.60	D1	SYM SOFTWARE
OR-LM-UPG	OR-LM BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
PDEV-RUN-ZOS	LFC MF SNAP TARGET VOLS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
PERE-MSU-BASE	PERF ESS BASE-3 MSU	$15,900.00	30.5%	$11,050.50	$2,862.00	N/A	N/A	N/A	N/A	$2,862.00	D1	SYM SOFTWARE
PERE-MSU-M00	PERF ESS 4-45 MSU	$1,110.00	30.5%	$771.45	$199.80	N/A	N/A	N/A	N/A	$199.80	D1	SYM SOFTWARE
PERE-MSU-M01	PERF ESS 46-175 MSU	$800.00	30.5%	$556.00	$144.00	N/A	N/A	N/A	N/A	$144.00	D1	SYM SOFTWARE
PERE-MSU-M02	PERF ESS 176-315 MSU	$640.00	30.5%	$444.80	$115.20	N/A	N/A	N/A	N/A	$115.20	D1	SYM SOFTWARE
PERE-MSU-M03	PERF ESS 316-575 MSU	$480.00	30.5%	$333.60	$86.40	N/A	N/A	N/A	N/A	$86.40	D1	SYM SOFTWARE
PERE-MSU-M04	PERF ESS 576-875 MSU	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PERE-MSU-M05	PERF ESS 876-1315 MSU	$380.00	30.5%	$264.10	$68.40	N/A	N/A	N/A	N/A	$68.40	D1	SYM SOFTWARE
PERE-MSU-M06	PERF ESS 1316-1975 MSU	$240.00	30.5%	$166.80	$43.20	N/A	N/A	N/A	N/A	$43.20	D1	SYM SOFTWARE
PERE-MSU-M07	PERF ESS 1976 & UP MSU	$160.00	30.5%	$111.20	$28.80	N/A	N/A	N/A	N/A	$28.80	D1	SYM SOFTWARE
PERE-MSU-T00	PERF ESS BASE-3 MSU	$0.00	22.5%	$0.00	$12,798.00	N/A	N/A	N/A	N/A	$12,798.00	E	SYM SOFTWARE
PERE-MSU-T01	PERF ESS 4-25 MSU	$0.00	22.5%	$0.00	$19,098.00	N/A	N/A	N/A	N/A	$19,098.00	E	SYM SOFTWARE
PERE-MSU-T02	PERF ESS 26-50 MSU	$0.00	22.5%	$0.00	$25,398.00	N/A	N/A	N/A	N/A	$25,398.00	E	SYM SOFTWARE
PERE-MSU-T03	PERF ESS 51-75 MSU	$0.00	22.5%	$0.00	$31,698.00	N/A	N/A	N/A	N/A	$31,698.00	E	SYM SOFTWARE
PERE-MSU-T04	PERF ESS 76-100 MSU	$0.00	22.5%	$0.00	$37,998.00	N/A	N/A	N/A	N/A	$37,998.00	E	SYM SOFTWARE
PERE-MSU-T05	PERF ESS 101-150 MSU	$0.00	22.5%	$0.00	$43,398.00	N/A	N/A	N/A	N/A	$43,398.00	E	SYM SOFTWARE
PERE-MSU-T06	PERF ESS 151-200 MSU	$0.00	22.5%	$0.00	$48,798.00	N/A	N/A	N/A	N/A	$48,798.00	E	SYM SOFTWARE
PERE-MSU-T07	PERF ESS 201-250 MSU	$0.00	22.5%	$0.00	$54,198.00	N/A	N/A	N/A	N/A	$54,198.00	E	SYM SOFTWARE
PERE-MSU-T08	PERF ESS 251-300 MSU	$0.00	22.5%	$0.00	$59,598.00	N/A	N/A	N/A	N/A	$59,598.00	E	SYM SOFTWARE
PERE-MSU-T09	PERF ESS 301-350 MSU	$0.00	22.5%	$0.00	$64,998.00	N/A	N/A	N/A	N/A	$64,998.00	E	SYM SOFTWARE
PERE-MSU-T10	PERF ESS 351-400 MSU	$0.00	22.5%	$0.00	$70,398.00	N/A	N/A	N/A	N/A	$70,398.00	E	SYM SOFTWARE
PERE-MSU-T11	PERF ESS 401-450 MSU	$0.00	22.5%	$0.00	$75,798.00	N/A	N/A	N/A	N/A	$75,798.00	E	SYM SOFTWARE
PERE-MSU-T12	PERF ESS 451-500 MSU	$0.00	22.5%	$0.00	$81,198.00	N/A	N/A	N/A	N/A	$81,198.00	E	SYM SOFTWARE
PERE-MSU-T13	PERF ESS 501-550 MSU	$0.00	22.5%	$0.00	$86,598.00	N/A	N/A	N/A	N/A	$86,598.00	E	SYM SOFTWARE
PERE-MSU-T14	PERF ESS 551-600 MSU	$0.00	22.5%	$0.00	$91,998.00	N/A	N/A	N/A	N/A	$91,998.00	E	SYM SOFTWARE
PERE-MSU-UPG	PERF ESS UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
PERE-T0-T03-U	PERF ESS UPG T00 - T03	$0.00	22.5%	$0.00	$6,300.00	N/A	N/A	N/A	N/A	$6,300.00	E	SYM SOFTWARE
PERE-T4-T14-U	PERF ESS UPG T04-T14	$0.00	22.5%	$0.00	$5,400.00	N/A	N/A	N/A	N/A	$5,400.00	E	SYM SOFTWARE
PKG-SY-T1-4U	SYM PKG T1-4UPG	$0.00	30.5%	$0.00	$487.80	N/A	N/A	N/A	N/A	$487.80	D1	SYM SOFTWARE
PKG-SY-T5-30U	SYM PKG T5-35UPG	$0.00	30.5%	$0.00	$2,059.20	N/A	N/A	N/A	N/A	$2,059.20	D1	SYM SOFTWARE
PKG-SY-T5-35U	CC PKG SY T5-35UPG	$0.00	30.5%	$0.00	$2,059.20	N/A	N/A	N/A	N/A	$2,059.20	D1	SYM SOFTWARE
PKG-T1-4U	CC5.1 PKG T1-4 UPG	$0.00	30.5%	$0.00	$700.20	N/A	N/A	N/A	N/A	$700.20	D1	SYM SOFTWARE
PKG-T5-30U	CC5.1 PKG T5-30 UPG	$0.00	30.5%	$0.00	$1,891.80	N/A	N/A	N/A	N/A	$1,891.80	D1	SYM SOFTWARE
PKGUPT1-4	ECC PKG UPGRADE T1-T4	$3,890.00	30.5%	$2,703.55	$700.20	N/A	N/A	N/A	N/A	$700.20	D1	SYM SOFTWARE
PKGUPT5-12	ECC PKG UPGRADE T5-T12	$10,510.00	30.5%	$7,304.45	$1,891.80	N/A	N/A	N/A	N/A	$1,891.80	D1	SYM SOFTWARE
PKL-SY-T1-4U	CC SY PKG LT T1-4U	$0.00	30.5%	$0.00	$583.20	N/A	N/A	N/A	N/A	$583.20	D1	SYM SOFTWARE
PKL-SY-T5-30U	CC SY PKG LT T5-30U	$0.00	30.5%	$0.00	$2,178.00	N/A	N/A	N/A	N/A	$2,178.00	D1	SYM SOFTWARE
PP-AIX-BR405	BACK-REV FOR PP 4.2 AIX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	SYM SOFTWARE
PP-AIX-BR501	POWERPATH 4.3 AIX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	SYM SOFTWARE
PPEP-DP-EN	PP ENT PLUS DEP-ENT	$4,610.00	30.5%	$3,203.95	$829.80	N/A	N/A	N/A	N/A	$829.80	D1	SYM SOFTWARE
PPEP-LX-DP	PPATH EN PLUS LINUX DEP	$2,520.00	30.5%	$1,751.40	$453.60	N/A	N/A	N/A	N/A	$453.60	D1	SYM SOFTWARE
PPEP-LX-EN	PPATH EN PLUS LINUX ENT	$7,130.00	30.5%	$4,955.35	$1,283.40	N/A	N/A	N/A	N/A	$1,283.40	D1	SYM SOFTWARE
PPEP-LX-WG	PPATH EN PLUS LINUX WGR	$1,440.00	30.5%	$1,000.80	$259.20	N/A	N/A	N/A	N/A	$259.20	D1	SYM SOFTWARE
PPEP-NW-DP	PPATH EN PLUS NETWARE DEP	$2,520.00	30.5%	$1,751.40	$453.60	N/A	N/A	N/A	N/A	$635.04	D1	SYM SOFTWARE
PPEP-NW-EN	PPATH EN PLUS NETWARE ENT	$7,130.00	30.5%	$4,955.35	$1,283.40	N/A	N/A	N/A	N/A	$1,796.76	D1	SYM SOFTWARE
PPEP-NW-WG	PPATH EN PLUS NETWARE WGR	$1,440.00	30.5%	$1,000.80	$259.20	N/A	N/A	N/A	N/A	$362.88	D1	SYM SOFTWARE
PPEP-UX-DP	PPATH EN PLUS UNIX DEP	$6,980.00	30.5%	$4,851.10	$1,256.40	N/A	N/A	N/A	N/A	$1,256.40	D1	SYM SOFTWARE
PPEPUX-DP-EN	PP ENT PLUS UNIX DEP-ENT	$7,420.00	30.5%	$5,156.90	$1,335.60	N/A	N/A	N/A	N/A	$1,335.60	D1	SYM SOFTWARE
PPEP-UX-EN	PPATH EN PLUS UNIX ENT	$14,400.00	30.5%	$10,008.00	$2,592.00	N/A	N/A	N/A	N/A	$2,592.00	D1	SYM SOFTWARE
PPEPUX-EN-GB	PP ENT PLUS UNIX ENT-GLB	$25,200.00	30.5%	$17,514.00	$4,536.00	N/A	N/A	N/A	N/A	$4,536.00	D1	SYM SOFTWARE
PPEP-UX-GB	PPATH EN PLUS UNIX GLB	$39,600.00	30.5%	$27,522.00	$7,128.00	N/A	N/A	N/A	N/A	$7,128.00	D1	SYM SOFTWARE
PPEP-UX-WG	PPATH EN PLUS UNIX WGR	$2,880.00	30.5%	$2,001.60	$518.40	N/A	N/A	N/A	N/A	$518.40	D1	SYM SOFTWARE
PPEPUX-WG-DP	PP ENT PLUS UNIX WGR-DEP	$4,100.00	30.5%	$2,849.50	$738.00	N/A	N/A	N/A	N/A	$738.00	D1	SYM SOFTWARE
PPEP-WG-DP	PP ENT PLUS WGR-DEP	$1,080.00	30.5%	$750.60	$194.40	N/A	N/A	N/A	N/A	$194.40	D1	SYM SOFTWARE
PPEP-WN-DP	PPATH EN PLUS WINDOWS DEP	$2,520.00	30.5%	$1,751.40	$453.60	N/A	N/A	N/A	N/A	$453.60	D1	SYM SOFTWARE
PPEP-WN-EN	PPATH EN PLUS WINDOWS ENT	$7,130.00	30.5%	$4,955.35	$1,283.40	N/A	N/A	N/A	N/A	$1,283.40	D1	SYM SOFTWARE
PPEP-WN-WG	PPATH EN PLUS WINDOWS WGR	$1,440.00	30.5%	$1,000.80	$259.20	N/A	N/A	N/A	N/A	$259.20	D1	SYM SOFTWARE
PP-HP-KIT	POWERPATH FOR HP-UX KIT	$50.00	30.5%	$34.75	$0.00	N/A	N/A	N/A	N/A	N/A	D3	SYM SOFTWARE
PP-LX-BR212	PP LINUX BACK REV	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	SYM SOFTWARE
PP-LX-BR410	POWERPATH 4.3 LINUX	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	SYM SOFTWARE
PP-LX-KIT	POWERPATH LINUX KIT	$50.00	30.5%	$34.75	$0.00	N/A	N/A	N/A	N/A	N/A	D3	SYM SOFTWARE
PPME-HC-LNX	POWERPATH MIGRATION ENABLER HOST COPY FO	$0.00	30.5%	$0.00	$1,380.00	N/A	N/A	N/A	N/A	$1,380.00	D3	SYM SOFTWARE
PP-NW-KIT	POWERPATH NETWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
PP-SUN-BR307	POWERPATH 4.0.2 SUN BR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	SYM SOFTWARE
PP-SUN-BR407	POWERPATH SOLARIS 4.3	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	SYM SOFTWARE
PP-UX-KIT	POWERPATH UNIX KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
PPVM-UX-KIT	POWERPATHVM UNIX KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
PP-WN43-KIT	POWERPATH FOR WINDOWS 4.3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
PP-WN-BR205	PP WINDOWS BACK REV	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	D2	SYM SOFTWARE
PP-WN-BR308	POWERPATH WIN 3.0.5 BR	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	SYM SOFTWARE
PP-WN-BR411	POWERPATH WINDOWS 4.3.1	$0.00	30.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	D2	SYM SOFTWARE
PP-WN-KIT	POWERPATH WINDOWS KIT	$50.00	30.5%	$34.75	$0.00	N/A	N/A	N/A	N/A	N/A	D3	SYM SOFTWARE
PP-WNMPIO-KIT	PP MPIO	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
PROSPH-KIT-00	EMC PROSPHERE INSTALLATION KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D3	SYM SOFTWARE
RESPK-WIN-T01	RESPAK CPCTY 0-.250	$0.00	30.5%	$0.00	$694.80	N/A	N/A	N/A	N/A	$972.72	D1	SYM SOFTWARE
RESPK-WIN-T02	RESPAK CPCTY .251-.500	$0.00	30.5%	$0.00	$829.80	N/A	N/A	N/A	N/A	$1,161.72	D1	SYM SOFTWARE
RESPK-WIN-T03	RESPAK CPCTY .501 - .750	$0.00	30.5%	$0.00	$964.80	N/A	N/A	N/A	N/A	$1,350.72	D1	SYM SOFTWARE
RESPK-WIN-T04	RESPAK CPCTY .751 - 1.00	$0.00	30.5%	$0.00	$1,099.80	N/A	N/A	N/A	N/A	$1,539.72	D1	SYM SOFTWARE
RESPK-WIN-T05	RESPAK CPCTY 1.01 - 2.00	$0.00	30.5%	$0.00	$1,648.80	N/A	N/A	N/A	N/A	$2,308.32	D1	SYM SOFTWARE
RESPK-WIN-T06	RESPAK CPCTY 2.01 - 4.00	$0.00	30.5%	$0.00	$2,197.80	N/A	N/A	N/A	N/A	$3,076.92	D1	SYM SOFTWARE
RESPK-WIN-T07	RESPAK CPCTY 4.01 - 6.00	$0.00	30.5%	$0.00	$2,746.80	N/A	N/A	N/A	N/A	$3,845.52	D1	SYM SOFTWARE
RESPK-WIN-T08	RESPAK CPCTY 6.01 - 8.00	$0.00	30.5%	$0.00	$3,295.80	N/A	N/A	N/A	N/A	$4,614.12	D1	SYM SOFTWARE
RESPK-WIN-T09	RESPAK CPCTY 8.01 - 10.00	$0.00	30.5%	$0.00	$3,844.80	N/A	N/A	N/A	N/A	$5,382.72	D1	SYM SOFTWARE
RESPK-WIN-T10	RESPAK CPCTY 10.01-12.00	$0.00	30.5%	$0.00	$4,393.80	N/A	N/A	N/A	N/A	$6,151.32	D1	SYM SOFTWARE
RESPK-WIN-T11	RESPAK CPCTY 12.01-14.00	$0.00	30.5%	$0.00	$4,942.80	N/A	N/A	N/A	N/A	$6,919.92	D1	SYM SOFTWARE
RESPK-WIN-T12	RESPAK CPCTY 14.01-17.00	$0.00	30.5%	$0.00	$5,491.80	N/A	N/A	N/A	N/A	$7,688.52	D1	SYM SOFTWARE
RESPK-WIN-T13	RESPAK CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$6,040.80	N/A	N/A	N/A	N/A	$8,457.12	D1	SYM SOFTWARE
RESPK-WIN-T14	RESPAK CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$6,589.80	N/A	N/A	N/A	N/A	$9,225.72	D1	SYM SOFTWARE
RESPK-WIN-T15	RESPAK CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$7,138.80	N/A	N/A	N/A	N/A	$9,994.32	D1	SYM SOFTWARE
RESPK-WIN-T16	RESPAK CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$7,687.80	N/A	N/A	N/A	N/A	$10,762.92	D1	SYM SOFTWARE
RESPK-WIN-T17	RESPAK CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$8,236.80	N/A	N/A	N/A	N/A	$11,531.52	D1	SYM SOFTWARE
RESPK-WIN-T18	RESPAK CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$8,785.80	N/A	N/A	N/A	N/A	$12,300.12	D1	SYM SOFTWARE
RESPK-WIN-T19	RESPAK CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$9,334.80	N/A	N/A	N/A	N/A	$13,068.72	D1	SYM SOFTWARE
RESPK-WIN-T20	RESPAK CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$9,883.80	N/A	N/A	N/A	N/A	$13,837.32	D1	SYM SOFTWARE
RESPK-WIN-T21	RESPAK CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$10,432.80	N/A	N/A	N/A	N/A	$14,605.92	D1	SYM SOFTWARE
RESPK-WIN-T22	RESPAK CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$10,981.80	N/A	N/A	N/A	N/A	$15,374.52	D1	SYM SOFTWARE
RESPK-WIN-T23	RESPAK CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$11,530.80	N/A	N/A	N/A	N/A	$16,143.12	D1	SYM SOFTWARE
RESPK-WIN-T24	RESPAK CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$12,079.80	N/A	N/A	N/A	N/A	$16,911.72	D1	SYM SOFTWARE
RESPK-WIN-T25	RESPAK CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$12,628.80	N/A	N/A	N/A	N/A	$17,680.32	D1	SYM SOFTWARE
RESPK-WIN-T26	RESPAK CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$13,177.80	N/A	N/A	N/A	N/A	$18,448.92	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RESPK-WIN-T27	RESPAK CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$13,726.80	N/A	N/A	N/A	N/A	$19,217.52	D1	SYM SOFTWARE
RESPK-WIN-T28	RESPAK CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$14,275.80	N/A	N/A	N/A	N/A	$19,986.12	D1	SYM SOFTWARE
RESPK-WIN-T29	RESPAK CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$14,824.80	N/A	N/A	N/A	N/A	$20,754.72	D1	SYM SOFTWARE
RESPK-WIN-T30	RESPAK CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$15,373.80	N/A	N/A	N/A	N/A	$21,523.32	D1	SYM SOFTWARE
RESPK-WIN-T31	RPW CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$15,922.80	N/A	N/A	N/A	N/A	$22,291.92	D1	SYM SOFTWARE
RESPK-WIN-T32	RPW CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$16,471.80	N/A	N/A	N/A	N/A	$23,060.52	D1	SYM SOFTWARE
RESPK-WIN-T33	RPW CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$17,020.80	N/A	N/A	N/A	N/A	$23,829.12	D1	SYM SOFTWARE
RESPK-WIN-T34	RPW CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$17,569.80	N/A	N/A	N/A	N/A	$24,597.72	D1	SYM SOFTWARE
RESPK-WIN-T35	RPW CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$18,118.80	N/A	N/A	N/A	N/A	$25,366.32	D1	SYM SOFTWARE
RPE-MSP	RESOURCEPAK EXT FOR MSP	$10,500.00	30.5%	$7,297.50	$1,890.00	N/A	N/A	N/A	N/A	$1,890.00	D1	SYM SOFTWARE
RPEXM-SPLITER	RP SPLITTER FOR VMAX	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
RPEXT-MSUBASE	RESPKEXT BASE-3 MSU	$2,020.00	30.5%	$1,403.90	$363.60	N/A	N/A	N/A	N/A	$363.60	D1	SYM SOFTWARE
RPEXT-MSU-M00	RESPKEXT 4-45 MSU	$260.00	30.5%	$180.70	$46.80	N/A	N/A	N/A	N/A	$46.80	D1	SYM SOFTWARE
RPEXT-MSU-M01	RESPKEXT 46-175 MSU	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	SYM SOFTWARE
RPEXT-MSU-M02	RESPKEXT 176-315 MSU	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	SYM SOFTWARE
RPEXT-MSU-M03	RESPKEXT 316-575 MSU	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	SYM SOFTWARE
RPEXT-MSU-M04	RESPKEXT 576-875 MSU	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	SYM SOFTWARE
RPEXT-MSU-M05	RESPKEXT 876-1315 MSU	$60.00	30.5%	$41.70	$10.80	N/A	N/A	N/A	N/A	$10.80	D1	SYM SOFTWARE
RPEXT-MSU-M06	RESPKEXT 1316-1975 MSU	$40.00	30.5%	$27.80	$7.20	N/A	N/A	N/A	N/A	$7.20	D1	SYM SOFTWARE
RPEXT-MSU-M07	RESPKEXT 1976 & UP MSU	$20.00	30.5%	$13.90	$3.60	N/A	N/A	N/A	N/A	$3.60	D1	SYM SOFTWARE
RPEXT-MSU-T0	RESPKEXT BASE-3 MSU	$0.00	30.5%	$0.00	$518.40	N/A	N/A	N/A	N/A	$518.40	D1	SYM SOFTWARE
RPEXT-MSU-T1	RESPKEXT 4-25 MSU	$0.00	30.5%	$0.00	$1,839.60	N/A	N/A	N/A	N/A	$1,839.60	D1	SYM SOFTWARE
RPEXT-MSU-T10	RESPKEXT 351-400 MSU	$0.00	30.5%	$0.00	$15,003.00	N/A	N/A	N/A	N/A	$15,003.00	D1	SYM SOFTWARE
RPEXT-MSU-T11	RESPKEXT 401-450 MSU	$0.00	30.5%	$0.00	$16,506.00	N/A	N/A	N/A	N/A	$16,506.00	D1	SYM SOFTWARE
RPEXT-MSU-T12	RESPKEXT 451-500 MSU	$0.00	30.5%	$0.00	$18,009.00	N/A	N/A	N/A	N/A	$18,009.00	D1	SYM SOFTWARE
RPEXT-MSU-T13	RESPKEXT 501-550 MSU	$0.00	30.5%	$0.00	$19,512.00	N/A	N/A	N/A	N/A	$19,512.00	D1	SYM SOFTWARE
RPEXT-MSU-T14	RESPKEXT 551-600 MSU	$0.00	30.5%	$0.00	$21,015.00	N/A	N/A	N/A	N/A	$21,015.00	D1	SYM SOFTWARE
RPEXT-MSU-T2	RESPKEXT 26-50 MSU	$0.00	30.5%	$0.00	$3,160.80	N/A	N/A	N/A	N/A	$3,160.80	D1	SYM SOFTWARE
RPEXT-MSU-T3	RESPKEXT 51-75 MSU	$0.00	30.5%	$0.00	$4,482.00	N/A	N/A	N/A	N/A	$4,482.00	D1	SYM SOFTWARE
RPEXT-MSU-T4	RESPKEXT 76-100 MSU	$0.00	30.5%	$0.00	$5,985.00	N/A	N/A	N/A	N/A	$5,985.00	D1	SYM SOFTWARE
RPEXT-MSU-T5	RESPKEXT 101-150 MSU	$0.00	30.5%	$0.00	$7,488.00	N/A	N/A	N/A	N/A	$7,488.00	D1	SYM SOFTWARE
RPEXT-MSU-T6	RESPKEXT 151-200 MSU	$0.00	30.5%	$0.00	$8,991.00	N/A	N/A	N/A	N/A	$8,991.00	D1	SYM SOFTWARE
RPEXT-MSU-T7	RESPKEXT 201-250 MSU	$0.00	30.5%	$0.00	$10,494.00	N/A	N/A	N/A	N/A	$10,494.00	D1	SYM SOFTWARE
RPEXT-MSU-T8	RESPKEXT 251-300 MSU	$0.00	30.5%	$0.00	$11,997.00	N/A	N/A	N/A	N/A	$11,997.00	D1	SYM SOFTWARE
RPEXT-MSU-T9	RESPKEXT 301-350 MSU	$0.00	30.5%	$0.00	$13,500.00	N/A	N/A	N/A	N/A	$13,500.00	D1	SYM SOFTWARE
RPEXT-MSU-UPG	RESPKEXT UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
RPEXT-T0-T3U	RESPK EXT UPG T0-T3U	$0.00	30.5%	$0.00	$1,321.20	N/A	N/A	N/A	N/A	$1,321.20	D1	SYM SOFTWARE
RPEXT-T4-T14U	RESPK EXT UPG T4-T14	$0.00	30.5%	$0.00	$1,503.00	N/A	N/A	N/A	N/A	$1,503.00	D1	SYM SOFTWARE
RPKTPF-MSUBSE	RPTPF BASE-3 MSU	$2,520.00	30.5%	$1,751.40	$453.60	N/A	N/A	N/A	N/A	$453.60	D1	SYM SOFTWARE
RPKTPF-MSUM00	RPTPF 4-45 MSU	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	SYM SOFTWARE
RPKTPF-MSUM01	RPTPF 46-175 MSU	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	SYM SOFTWARE
RPKTPF-MSUM02	RPTPF 176-315 MSU	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	SYM SOFTWARE
RPKTPF-MSUM03	RPTPF 316-575 MSU	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	SYM SOFTWARE
RPKTPF-MSUM04	RPTPF 576-875 MSU	$80.00	30.5%	$55.60	$14.40	N/A	N/A	N/A	N/A	$14.40	D1	SYM SOFTWARE
RPKTPF-MSUM05	RPTPF 876-1315 MSU	$50.00	30.5%	$34.75	$9.00	N/A	N/A	N/A	N/A	$9.00	D1	SYM SOFTWARE
RPKTPF-MSUM06	RPTPF 1316-1975 MSU	$25.00	30.5%	$17.38	$4.50	N/A	N/A	N/A	N/A	$4.50	D1	SYM SOFTWARE
RPKTPF-MSUM07	RRTPF 1976 & UP MSU	$14.00	30.5%	$9.73	$2.52	N/A	N/A	N/A	N/A	$2.52	D1	SYM SOFTWARE
RPKTPF-MSUUPG	RPTPF UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
RPK-WIN-T1	RESPAK CPCTY 0-.250	$0.00	30.5%	$0.00	$867.60	N/A	N/A	N/A	N/A	$1,214.64	D1	SYM SOFTWARE
RPK-WIN-T10	RESPAK CPCTY 10.01-12.00	$0.00	30.5%	$0.00	$5,490.00	N/A	N/A	N/A	N/A	$7,686.00	D1	SYM SOFTWARE
RPK-WIN-T11	RESPAK CPCTY 12.01-14.00	$0.00	30.5%	$0.00	$6,175.80	N/A	N/A	N/A	N/A	$8,646.12	D1	SYM SOFTWARE
RPK-WIN-T12	RESPAK CPCTY 14.01-17.00	$0.00	30.5%	$0.00	$6,861.60	N/A	N/A	N/A	N/A	$9,606.24	D1	SYM SOFTWARE
RPK-WIN-T13	RESPAK CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$7,547.40	N/A	N/A	N/A	N/A	$10,566.36	D1	SYM SOFTWARE
RPK-WIN-T14	RESPAK CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$8,233.20	N/A	N/A	N/A	N/A	$11,526.48	D1	SYM SOFTWARE
RPK-WIN-T15	RESPAK CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$8,919.00	N/A	N/A	N/A	N/A	$12,486.60	D1	SYM SOFTWARE
RPK-WIN-T16	RESPAK CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$9,604.80	N/A	N/A	N/A	N/A	$13,446.72	D1	SYM SOFTWARE
RPK-WIN-T17	RESPAK CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$10,290.60	N/A	N/A	N/A	N/A	$14,406.84	D1	SYM SOFTWARE
RPK-WIN-T18	RESPAK CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$10,976.40	N/A	N/A	N/A	N/A	$15,366.96	D1	SYM SOFTWARE
RPK-WIN-T19	RESPAK CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$11,662.20	N/A	N/A	N/A	N/A	$16,327.08	D1	SYM SOFTWARE
RPK-WIN-T2	RESPAK CPCTY .251-.500	$0.00	30.5%	$0.00	$1,036.80	N/A	N/A	N/A	N/A	$1,451.52	D1	SYM SOFTWARE
RPK-WIN-T20	RESPAK CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$12,348.00	N/A	N/A	N/A	N/A	$17,287.20	D1	SYM SOFTWARE
RPK-WIN-T21	RESPAK CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$13,033.80	N/A	N/A	N/A	N/A	$18,247.32	D1	SYM SOFTWARE
RPK-WIN-T22	RESPAK CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$13,719.60	N/A	N/A	N/A	N/A	$19,207.44	D1	SYM SOFTWARE
RPK-WIN-T23	RESPAK CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$14,405.40	N/A	N/A	N/A	N/A	$20,167.56	D1	SYM SOFTWARE
RPK-WIN-T24	RESPAK CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$15,091.20	N/A	N/A	N/A	N/A	$21,127.68	D1	SYM SOFTWARE
RPK-WIN-T25	RESPAK CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$15,777.00	N/A	N/A	N/A	N/A	$22,087.80	D1	SYM SOFTWARE
RPK-WIN-T26	RESPAK CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$16,462.80	N/A	N/A	N/A	N/A	$23,047.92	D1	SYM SOFTWARE
RPK-WIN-T27	RESPAK CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$17,148.60	N/A	N/A	N/A	N/A	$24,008.04	D1	SYM SOFTWARE
RPK-WIN-T28	RESPAK CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$17,834.40	N/A	N/A	N/A	N/A	$24,968.16	D1	SYM SOFTWARE
RPK-WIN-T29	RESPAK CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$18,520.20	N/A	N/A	N/A	N/A	$25,928.28	D1	SYM SOFTWARE
RPK-WIN-T3	RESPAK CPCTY .501 - .750	$0.00	30.5%	$0.00	$1,206.00	N/A	N/A	N/A	N/A	$1,688.40	D1	SYM SOFTWARE
RPK-WIN-T30	RESPAK CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$19,206.00	N/A	N/A	N/A	N/A	$26,888.40	D1	SYM SOFTWARE
RPK-WIN-T4	RESPAK CPCTY .751 - 1.00	$0.00	30.5%	$0.00	$1,375.20	N/A	N/A	N/A	N/A	$1,925.28	D1	SYM SOFTWARE
RPK-WIN-T5	RESPAK CPCTY 1.01 - 2.00	$0.00	30.5%	$0.00	$2,061.00	N/A	N/A	N/A	N/A	$2,885.40	D1	SYM SOFTWARE
RPK-WIN-T6	RESPAK CPCTY 2.01 - 4.00	$0.00	30.5%	$0.00	$2,746.80	N/A	N/A	N/A	N/A	$3,845.52	D1	SYM SOFTWARE
RPK-WIN-T7	RESPAK CPCTY 4.01 - 6.00	$0.00	30.5%	$0.00	$3,432.60	N/A	N/A	N/A	N/A	$4,805.64	D1	SYM SOFTWARE
RPK-WIN-T8	RESPAK CPCTY 6.01 - 8.00	$0.00	30.5%	$0.00	$4,118.40	N/A	N/A	N/A	N/A	$5,765.76	D1	SYM SOFTWARE
RPK-WIN-T9	RESPAK CPCTY 8.01 - 10.00	$0.00	30.5%	$0.00	$4,804.20	N/A	N/A	N/A	N/A	$6,725.88	D1	SYM SOFTWARE
RPTPF-MSU-T0	RESPK TPF BASE-3 MSU	$0.00	30.5%	$0.00	$648.00	N/A	N/A	N/A	N/A	$648.00	D1	SYM SOFTWARE
RPTPF-MSU-T1	RESPK TPF 4-25 MSU	$0.00	30.5%	$0.00	$2,203.20	N/A	N/A	N/A	N/A	$2,203.20	D1	SYM SOFTWARE
RPTPF-MSU-T10	RESPK TPF 351-400 MSU	$0.00	30.5%	$0.00	$17,838.00	N/A	N/A	N/A	N/A	$17,838.00	D1	SYM SOFTWARE
RPTPF-MSU-T11	RESPK TPF 401-450 MSU	$0.00	30.5%	$0.00	$19,627.20	N/A	N/A	N/A	N/A	$19,627.20	D1	SYM SOFTWARE
RPTPF-MSU-T12	RESPK TPF 451-500 MSU	$0.00	30.5%	$0.00	$21,416.40	N/A	N/A	N/A	N/A	$21,416.40	D1	SYM SOFTWARE
RPTPF-MSU-T13	RESPK TPF 501-550 MSU	$0.00	30.5%	$0.00	$23,205.60	N/A	N/A	N/A	N/A	$23,205.60	D1	SYM SOFTWARE
RPTPF-MSU-T14	RESPK TPF 551-600 MSU	$0.00	30.5%	$0.00	$24,994.80	N/A	N/A	N/A	N/A	$24,994.80	D1	SYM SOFTWARE
RPTPF-MSU-T2	RESPK TPF 26-50 MSU	$0.00	30.5%	$0.00	$3,758.40	N/A	N/A	N/A	N/A	$3,758.40	D1	SYM SOFTWARE
RPTPF-MSU-T3	RESPK TPF 51-75 MSU	$0.00	30.5%	$0.00	$5,313.60	N/A	N/A	N/A	N/A	$5,313.60	D1	SYM SOFTWARE
RPTPF-MSU-T4	RESPK TPF 76-100 MSU	$0.00	30.5%	$0.00	$7,102.80	N/A	N/A	N/A	N/A	$7,102.80	D1	SYM SOFTWARE
RPTPF-MSU-T5	RESPK TPF 101-150 MSU	$0.00	30.5%	$0.00	$8,892.00	N/A	N/A	N/A	N/A	$8,892.00	D1	SYM SOFTWARE
RPTPF-MSU-T6	RESPK TPF 151-200 MSU	$0.00	30.5%	$0.00	$10,681.20	N/A	N/A	N/A	N/A	$10,681.20	D1	SYM SOFTWARE
RPTPF-MSU-T7	RESPK TPF 201-250 MSU	$0.00	30.5%	$0.00	$12,470.40	N/A	N/A	N/A	N/A	$12,470.40	D1	SYM SOFTWARE
RPTPF-MSU-T8	RESPK TPF 251-300 MSU	$0.00	30.5%	$0.00	$14,259.60	N/A	N/A	N/A	N/A	$14,259.60	D1	SYM SOFTWARE
RPTPF-MSU-T9	RESPK TPF 301-350 MSU	$0.00	30.5%	$0.00	$16,048.80	N/A	N/A	N/A	N/A	$16,048.80	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RPTPF-T0-T3U	RESPK TPF UPG T0 THRU T3	$0.00	30.5%	$0.00	$1,555.20	N/A	N/A	N/A	N/A	$1,555.20	D1	SYM SOFTWARE
RPTPF-T4-T14U	RESPK UPG T4-T14	$0.00	30.5%	$0.00	$1,789.20	N/A	N/A	N/A	N/A	$1,789.20	D1	SYM SOFTWARE
RPW-T1-4UPG	RESPAK T1-T4 UPGRADE	$0.00	30.5%	$0.00	$135.00	N/A	N/A	N/A	N/A	$189.00	D1	SYM SOFTWARE
RPW-T5-30UPG	RESPAK T5-T30 UPGRADE	$0.00	30.5%	$0.00	$549.00	N/A	N/A	N/A	N/A	$768.60	D1	SYM SOFTWARE
RSPEX-MSU-T00	RESPKEXT BASE-3 MSU	$0.00	30.5%	$0.00	$518.40	N/A	N/A	N/A	N/A	$518.40	D1	SYM SOFTWARE
RSPEX-MSU-T01	RESPKEXT 4-25 MSU	$0.00	30.5%	$0.00	$1,839.60	N/A	N/A	N/A	N/A	$1,839.60	D1	SYM SOFTWARE
RSPEX-MSU-T02	RESPKEXT 26-50 MSU	$0.00	30.5%	$0.00	$3,160.80	N/A	N/A	N/A	N/A	$3,160.80	D1	SYM SOFTWARE
RSPEX-MSU-T03	RESPKEXT 51-75 MSU	$0.00	30.5%	$0.00	$4,482.00	N/A	N/A	N/A	N/A	$4,482.00	D1	SYM SOFTWARE
RSPEX-MSU-T04	RESPKEXT 76-100 MSU	$0.00	30.5%	$0.00	$5,985.00	N/A	N/A	N/A	N/A	$5,985.00	D1	SYM SOFTWARE
RSPEX-MSU-T05	RESPKEXT 101-150 MSU	$0.00	30.5%	$0.00	$7,488.00	N/A	N/A	N/A	N/A	$7,488.00	D1	SYM SOFTWARE
RSPEX-MSU-T06	RESPKEXT 151-200 MSU	$0.00	30.5%	$0.00	$8,991.00	N/A	N/A	N/A	N/A	$8,991.00	D1	SYM SOFTWARE
RSPEX-MSU-T07	RESPKEXT 201-250 MSU	$0.00	30.5%	$0.00	$10,494.00	N/A	N/A	N/A	N/A	$10,494.00	D1	SYM SOFTWARE
RSPEX-MSU-T08	RESPKEXT 251-300 MSU	$0.00	30.5%	$0.00	$11,997.00	N/A	N/A	N/A	N/A	$11,997.00	D1	SYM SOFTWARE
RSPEX-MSU-T09	RESPKEXT 301-350 MSU	$0.00	30.5%	$0.00	$13,500.00	N/A	N/A	N/A	N/A	$13,500.00	D1	SYM SOFTWARE
RSPEX-MSU-T10	RESPKEXT 351-400 MSU	$0.00	30.5%	$0.00	$15,003.00	N/A	N/A	N/A	N/A	$15,003.00	D1	SYM SOFTWARE
RSPEX-MSU-T11	RESPKEXT 401-450 MSU	$0.00	30.5%	$0.00	$16,506.00	N/A	N/A	N/A	N/A	$16,506.00	D1	SYM SOFTWARE
RSPEX-MSU-T12	RESPKEXT 451-500 MSU	$0.00	30.5%	$0.00	$18,009.00	N/A	N/A	N/A	N/A	$18,009.00	D1	SYM SOFTWARE
RSPEX-MSU-T13	RESPKEXT 501-550 MSU	$0.00	30.5%	$0.00	$19,512.00	N/A	N/A	N/A	N/A	$19,512.00	D1	SYM SOFTWARE
RSPEX-MSU-T14	RESPKEXT 551-600 MSU	$0.00	30.5%	$0.00	$21,015.00	N/A	N/A	N/A	N/A	$21,015.00	D1	SYM SOFTWARE
RSPW-T01-04U	RESPAK T1-T4 UPGRADE	$4,120.00	30.5%	$2,863.40	$741.60	N/A	N/A	N/A	N/A	$1,038.24	D1	SYM SOFTWARE
RSPW-T05-30U	RESPAK T5-T30 UPGRADE	$0.00	30.5%	$0.00	$549.00	N/A	N/A	N/A	N/A	$768.60	D1	SYM SOFTWARE
RSPW-T05-35U	RESPAK T5-T35 UPGRADE	$2,140.00	30.5%	$1,487.30	$385.20	N/A	N/A	N/A	N/A	$539.28	D1	SYM SOFTWARE
SAAM-4HOSTADD	SAAM 4 HOST ADD-ON	$18,000.00	30.5%	$12,510.00	$3,240.00	N/A	N/A	N/A	N/A	$3,240.00	D1	SYM SOFTWARE
SAAM-T11-T30U	SAAM T11-T30 PER TIER UP	$0.00	30.5%	$0.00	$2,086.20	N/A	N/A	N/A	N/A	$2,086.20	D1	SYM SOFTWARE
SAAM-T11-T35U	SAAM T11-T35 PER TIER UP	$0.00	30.5%	$0.00	$2,086.20	N/A	N/A	N/A	N/A	$2,086.20	D1	SYM SOFTWARE
SDMM-DP	SDMM DP LICENSE	$7,560.00	30.5%	$5,254.20	$1,360.80	N/A	N/A	N/A	N/A	$1,360.80	D1	SYM SOFTWARE
SDMM-DP-EN	DP TO EN UPG	$10,440.00	30.5%	$7,255.80	$1,879.20	N/A	N/A	N/A	N/A	$1,879.20	D1	SYM SOFTWARE
SDMM-EN	SDMM EN LICENSE	$18,000.00	30.5%	$12,510.00	$3,240.00	N/A	N/A	N/A	N/A	$3,240.00	D1	SYM SOFTWARE
SDMM-EN-GB	SDMM EN TO GB UPG	$7,220.00	30.5%	$5,017.90	$1,299.60	N/A	N/A	N/A	N/A	$1,299.60	D1	SYM SOFTWARE
SDMM-GB	SDMM GB LICENSE	$25,200.00	30.5%	$17,514.00	$4,536.00	N/A	N/A	N/A	N/A	$4,536.00	D1	SYM SOFTWARE
SDMM-KIT	SDMM SVR CLIENT KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SDMM-T1	SDMM T1 CAP 0-.250	$0.00	30.5%	$0.00	$684.00	N/A	N/A	N/A	N/A	$684.00	D1	SYM SOFTWARE
SDMM-T10	SDMM T10 CAP 10.01-12.00	$0.00	30.5%	$0.00	$4,415.40	N/A	N/A	N/A	N/A	$4,415.40	D1	SYM SOFTWARE
SDMM-T11	SDMM T11 CAP 12.01-14.00	$0.00	30.5%	$0.00	$4,964.40	N/A	N/A	N/A	N/A	$4,964.40	D1	SYM SOFTWARE
SDMM-T12	SDMM T12 CAP 14.01-17.00	$0.00	30.5%	$0.00	$5,513.40	N/A	N/A	N/A	N/A	$5,513.40	D1	SYM SOFTWARE
SDMM-T13	SDMM T13 CAP 17.01-20.00	$0.00	30.5%	$0.00	$6,062.40	N/A	N/A	N/A	N/A	$6,062.40	D1	SYM SOFTWARE
SDMM-T14	SDMM T14 CAP 20.01-23.00	$0.00	30.5%	$0.00	$6,611.40	N/A	N/A	N/A	N/A	$6,611.40	D1	SYM SOFTWARE
SDMM-T1-4UP	SDMM T1-T4 UPGRADE	$0.00	30.5%	$0.00	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
SDMM-T15	SDMM T15 CAP 23.01-26.00	$0.00	30.5%	$0.00	$7,160.40	N/A	N/A	N/A	N/A	$7,160.40	D1	SYM SOFTWARE
SDMM-T16	SDMM T16 CAP 26.01-29.00	$0.00	30.5%	$0.00	$7,709.40	N/A	N/A	N/A	N/A	$7,709.40	D1	SYM SOFTWARE
SDMM-T17	SDMM T17 CAP 29.01-32.00	$0.00	30.5%	$0.00	$8,258.40	N/A	N/A	N/A	N/A	$8,258.40	D1	SYM SOFTWARE
SDMM-T18	SDMM T18 CAP 32.01-35.00	$0.00	30.5%	$0.00	$8,807.40	N/A	N/A	N/A	N/A	$8,807.40	D1	SYM SOFTWARE
SDMM-T19	SDMM T19 CAP 35.01-38.00	$0.00	30.5%	$0.00	$9,356.40	N/A	N/A	N/A	N/A	$9,356.40	D1	SYM SOFTWARE
SDMM-T2	SDMM T2 CAP .251-.500	$0.00	30.5%	$0.00	$829.80	N/A	N/A	N/A	N/A	$829.80	D1	SYM SOFTWARE
SDMM-T20	SDMM T20 CAP 38.01-41.00	$0.00	30.5%	$0.00	$9,905.40	N/A	N/A	N/A	N/A	$9,905.40	D1	SYM SOFTWARE
SDMM-T21	SDMM T21 CAP 41.01-44.00	$0.00	30.5%	$0.00	$10,454.40	N/A	N/A	N/A	N/A	$10,454.40	D1	SYM SOFTWARE
SDMM-T22	SDMM T22 CAP 44.01-47.00	$0.00	30.5%	$0.00	$11,003.40	N/A	N/A	N/A	N/A	$11,003.40	D1	SYM SOFTWARE
SDMM-T23	SDMM T23 CAP 47.01-50.00	$0.00	30.5%	$0.00	$11,552.40	N/A	N/A	N/A	N/A	$11,552.40	D1	SYM SOFTWARE
SDMM-T24	SDMM T24 CAP 50.01-53.00	$0.00	30.5%	$0.00	$12,101.40	N/A	N/A	N/A	N/A	$12,101.40	D1	SYM SOFTWARE
SDMM-T25	SDMM T25 CAP 53.01-56.00	$0.00	30.5%	$0.00	$12,650.40	N/A	N/A	N/A	N/A	$12,650.40	D1	SYM SOFTWARE
SDMM-T26	SDMM T26 CAP 56.01-59.00	$0.00	30.5%	$0.00	$13,199.40	N/A	N/A	N/A	N/A	$13,199.40	D1	SYM SOFTWARE
SDMM-T27	SDMM T27 CAP 59.01-62.00	$0.00	30.5%	$0.00	$13,748.40	N/A	N/A	N/A	N/A	$13,748.40	D1	SYM SOFTWARE
SDMM-T28	SDMM T28 CAP 62.01-65.00	$0.00	30.5%	$0.00	$14,297.40	N/A	N/A	N/A	N/A	$14,297.40	D1	SYM SOFTWARE
SDMM-T29	SDMM T29 CAP 65.01-68.00	$0.00	30.5%	$0.00	$14,846.40	N/A	N/A	N/A	N/A	$14,846.40	D1	SYM SOFTWARE
SDMM-T3	SDMM T3 CAP .501-.750	$0.00	30.5%	$0.00	$975.60	N/A	N/A	N/A	N/A	$975.60	D1	SYM SOFTWARE
SDMM-T30	SDMM T30 CAP 68.01-71.00	$0.00	30.5%	$0.00	$15,395.40	N/A	N/A	N/A	N/A	$15,395.40	D1	SYM SOFTWARE
SDMM-T4	SDMM T4 CAP .751-1.00	$0.00	30.5%	$0.00	$1,121.40	N/A	N/A	N/A	N/A	$1,121.40	D1	SYM SOFTWARE
SDMM-T5	SDMM T5 CAP 1.01-2.00	$0.00	30.5%	$0.00	$1,670.40	N/A	N/A	N/A	N/A	$1,670.40	D1	SYM SOFTWARE
SDMM-T5-T30UP	SDMM T5-T30 UPGRADE	$0.00	30.5%	$0.00	$549.00	N/A	N/A	N/A	N/A	$549.00	D1	SYM SOFTWARE
SDMM-T6	SDMM T6 CAP 2.01-4.00	$0.00	30.5%	$0.00	$2,219.40	N/A	N/A	N/A	N/A	$2,219.40	D1	SYM SOFTWARE
SDMM-T7	SDMM T7 CAP 4.01-6.00	$0.00	30.5%	$0.00	$2,768.40	N/A	N/A	N/A	N/A	$2,768.40	D1	SYM SOFTWARE
SDMM-T8	SDMM T8 CAP 6.01-8.00	$0.00	30.5%	$0.00	$3,317.40	N/A	N/A	N/A	N/A	$3,317.40	D1	SYM SOFTWARE
SDMM-T9	SDMM T9 CAP 8.01-10.00	$0.00	30.5%	$0.00	$3,866.40	N/A	N/A	N/A	N/A	$3,866.40	D1	SYM SOFTWARE
SDMM-WG	SDMM WG LICENSE	$3,740.00	30.5%	$2,599.30	$673.20	N/A	N/A	N/A	N/A	$673.20	D1	SYM SOFTWARE
SDMM-WG-DP	SDMM WG TO DP UPG	$3,820.00	30.5%	$2,654.90	$687.60	N/A	N/A	N/A	N/A	$687.60	D1	SYM SOFTWARE
SE-BMC-BACKUP	BACKUP ENABLER: BMC	$12,600.00	30.5%	$8,757.00	$2,268.00	N/A	N/A	N/A	N/A	$2,268.00	D1	SYM SOFTWARE
SE-CA-BACKUP	BACKUP ENABLER: CA	$12,600.00	30.5%	$8,757.00	$2,268.00	N/A	N/A	N/A	N/A	$2,268.00	D1	SYM SOFTWARE
SE-CMG-BACKUP	BACKUP ENABLER: COMVAULT	$12,600.00	30.5%	$8,757.00	$2,268.00	N/A	N/A	N/A	N/A	$2,268.00	D1	SYM SOFTWARE
SE-HP-BACKUP	BACKUP ENABLER: HP	$12,600.00	30.5%	$8,757.00	$2,268.00	N/A	N/A	N/A	N/A	$2,268.00	D1	SYM SOFTWARE
SE-LGT-BACKUP	LEGATO NETWORKER	$12,600.00	30.5%	$8,757.00	$2,268.00	N/A	N/A	N/A	N/A	$2,268.00	D1	SYM SOFTWARE
SE-QRT-BACKUP	BACKUP ENABLER: QUADRATEC	$12,600.00	30.5%	$8,757.00	$2,268.00	N/A	N/A	N/A	N/A	$2,268.00	D1	SYM SOFTWARE
SE-SMI-STDS	SMI SUPPORT W/O CHARGE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SE-SW-KIT	SOLUTIONS ENABLER RT KIT FOR OPEN SYS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SE-TSM-BACKUP	BACKUP ENABLER: TIVOLI	$12,600.00	30.5%	$8,757.00	$2,268.00	N/A	N/A	N/A	N/A	$2,268.00	D1	SYM SOFTWARE
SE-VRT-BACKUP	BACKUP ENABLER: VERITAS	$12,600.00	30.5%	$8,757.00	$2,268.00	N/A	N/A	N/A	N/A	$2,268.00	D1	SYM SOFTWARE
SGRUPT1-4	ECC SGR UPGRADE T1-T4	$1,870.00	30.5%	$1,299.65	$336.60	N/A	N/A	N/A	N/A	$336.60	D1	SYM SOFTWARE
SGRUPT5-12	ECC SGR UPGRADE T5-T12	$6,770.00	30.5%	$4,705.15	$1,218.60	N/A	N/A	N/A	N/A	$1,218.60	D1	SYM SOFTWARE
SM-ARC-T1-T4	SAN MGR SARC1YR T1-T4 UP	$0.00	30.5%	$0.00	$208.80	N/A	N/A	N/A	N/A	$208.80	D1	SYM SOFTWARE
SM-ARC-T5-T30	SAN MGR SARC1YR T5-T30 UP	$0.00	30.5%	$0.00	$982.80	N/A	N/A	N/A	N/A	$982.80	D1	SYM SOFTWARE
SMC-ADD-BASE	SMC ADD BASE LICENSE	$6,885.00	30.5%	$4,785.08	$1,239.30	N/A	N/A	N/A	N/A	$1,239.30	D1	SYM SOFTWARE
SMC-ADD-C01	SMC-ADD 1TB (0-14TB)	$1,215.00	30.5%	$844.43	$218.70	N/A	N/A	N/A	N/A	$218.70	D1	SYM SOFTWARE
SMC-ADD-C02	SMC-ADD 1TB (15-25TB)	$1,140.00	30.5%	$792.30	$205.20	N/A	N/A	N/A	N/A	$205.20	D1	SYM SOFTWARE
SMC-ADD-C03	SMC-ADD 1TB (26-40TB)	$1,005.00	30.5%	$698.48	$180.90	N/A	N/A	N/A	N/A	$180.90	D1	SYM SOFTWARE
SMC-ADD-C04	SMC-ADD 1TB (41-60TB)	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	SYM SOFTWARE
SMC-ADD-C05	SMC-ADD 1TB (61-100TB)	$895.00	30.5%	$622.03	$161.10	N/A	N/A	N/A	N/A	$161.10	D1	SYM SOFTWARE
SMC-ADD-C06	SMC-ADD 1TB (101-150TB)	$805.00	30.5%	$559.48	$144.90	N/A	N/A	N/A	N/A	$144.90	D1	SYM SOFTWARE
SMC-ADD-C07	SMC-ADD 1TB (151-250TB)	$715.00	30.5%	$496.93	$128.70	N/A	N/A	N/A	N/A	$128.70	D1	SYM SOFTWARE
SMC-ADD-C08	SMC-ADD 1TB (251-400TB)	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	SYM SOFTWARE
SMC-ADD-C09	SMC-ADD 1TB (401-600TB)	$540.00	30.5%	$375.30	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
SMC-ADD-C10	SMC-ADD 1TB(601-1000TB)	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
SMC-ADD-C11	SMC-ADD1TB(1001-1500TB)	$405.00	30.5%	$281.48	$72.90	N/A	N/A	N/A	N/A	$72.90	D1	SYM SOFTWARE
SMC-ADD-N01	SMC-ADD 1TB (0-14TB) NLT3	$608.00	30.5%	$422.56	$109.44	N/A	N/A	N/A	N/A	$109.44	D1	SYM SOFTWARE
SMC-ADD-N02	SMC-ADD 1TB (15-25TB) NLT3	$570.00	30.5%	$396.15	$102.60	N/A	N/A	N/A	N/A	$102.60	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SMC-ADD-N03	SMC-ADD 1TB (26-40TB) NLT3	$505.00	30.5%	$350.98	$90.90	N/A	N/A	N/A	N/A	$90.90	D1	SYM SOFTWARE
SMC-ADD-N04	SMC-ADD 1TB (41-60TB) NLT3	$465.00	30.5%	$323.18	$83.70	N/A	N/A	N/A	N/A	$83.70	D1	SYM SOFTWARE
SMC-ADD-N05	SMC-ADD 1TB (61-100TB) NLT3	$448.00	30.5%	$311.36	$80.64	N/A	N/A	N/A	N/A	$80.64	D1	SYM SOFTWARE
SMC-ADD-N06	SMC-ADD 1TB (101-150TB) NLT3	$405.00	30.5%	$281.48	$72.90	N/A	N/A	N/A	N/A	$72.90	D1	SYM SOFTWARE
SMC-ADD-N07	SMC-ADD 1TB (151-250TB) NLT3	$358.00	30.5%	$248.81	$64.44	N/A	N/A	N/A	N/A	$64.44	D1	SYM SOFTWARE
SMC-ADD-N08	SMC-ADD 1TB (251-400TB) NLT3	$310.00	30.5%	$215.45	$55.80	N/A	N/A	N/A	N/A	$55.80	D1	SYM SOFTWARE
SMC-ADD-N09	SMC-ADD 1TB (401-600TB) NLT3	$270.00	30.5%	$187.65	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	SYM SOFTWARE
SMC-ADD-N10	SMC-ADD 1TB(601-1000TB) NLT3	$235.00	30.5%	$163.33	$42.30	N/A	N/A	N/A	N/A	$42.30	D1	SYM SOFTWARE
SMC-ADD-N11	SMC-ADD1TB(1001-1500TB) NLT3	$205.00	30.5%	$142.48	$36.90	N/A	N/A	N/A	N/A	$36.90	D1	SYM SOFTWARE
SMC-ADD-UPG	SMCADD BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SMC-BASE	SMC BASE LICENSE	$13,770.00	30.5%	$9,570.15	$2,478.60	N/A	N/A	N/A	N/A	$2,478.60	D1	SYM SOFTWARE
SMC-BASE-ADD	SMC-ADD BASE LICENSE	$6,885.00	30.5%	$4,785.08	$1,239.30	N/A	N/A	N/A	N/A	$1,239.30	D1	SYM SOFTWARE
SMC-C01	SMC 1TB (0-14TB)	$2,430.00	30.5%	$1,688.85	$437.40	N/A	N/A	N/A	N/A	$437.40	D1	SYM SOFTWARE
SMC-C01-ADD	SMC-ADD 1TB (0-14TB)	$1,215.00	30.5%	$844.43	$218.70	N/A	N/A	N/A	N/A	$218.70	D1	SYM SOFTWARE
SMC-C02	SMC 1TB (15-25TB)	$2,280.00	30.5%	$1,584.60	$410.40	N/A	N/A	N/A	N/A	$410.40	D1	SYM SOFTWARE
SMC-C02-ADD	SMC-ADD 1TB (15-25TB)	$1,140.00	30.5%	$792.30	$205.20	N/A	N/A	N/A	N/A	$205.20	D1	SYM SOFTWARE
SMC-C03	SMC 1TB (26-40TB)	$2,010.00	30.5%	$1,396.95	$361.80	N/A	N/A	N/A	N/A	$361.80	D1	SYM SOFTWARE
SMC-C03-ADD	SMC-ADD 1TB (26-40TB)	$1,005.00	30.5%	$698.48	$180.90	N/A	N/A	N/A	N/A	$180.90	D1	SYM SOFTWARE
SMC-C04	SMC 1TB (41-60TB)	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
SMC-C04-ADD	SMC-ADD 1TB (41-60TB)	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	SYM SOFTWARE
SMC-C05	SMC 1TB (61-100TB)	$1,790.00	30.5%	$1,244.05	$322.20	N/A	N/A	N/A	N/A	$322.20	D1	SYM SOFTWARE
SMC-C05-ADD	SMC-ADD 1TB (61-100TB)	$895.00	30.5%	$622.03	$161.10	N/A	N/A	N/A	N/A	$161.10	D1	SYM SOFTWARE
SMC-C06	SMC 1TB (101-150TB)	$1,610.00	30.5%	$1,118.95	$289.80	N/A	N/A	N/A	N/A	$289.80	D1	SYM SOFTWARE
SMC-C06-ADD	SMC-ADD 1TB (101-150TB)	$805.00	30.5%	$559.48	$144.90	N/A	N/A	N/A	N/A	$144.90	D1	SYM SOFTWARE
SMC-C07	SMC 1TB (151-250TB)	$1,430.00	30.5%	$993.85	$257.40	N/A	N/A	N/A	N/A	$257.40	D1	SYM SOFTWARE
SMC-C07-ADD	SMC-ADD 1TB (151-250TB)	$715.00	30.5%	$496.93	$128.70	N/A	N/A	N/A	N/A	$128.70	D1	SYM SOFTWARE
SMC-C08	SMC 1TB (251-400TB)	$1,240.00	30.5%	$861.80	$223.20	N/A	N/A	N/A	N/A	$223.20	D1	SYM SOFTWARE
SMC-C08-ADD	SMC-ADD 1TB (251-400TB)	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	SYM SOFTWARE
SMC-C09	SMC 1TB (401-600TB)	$1,080.00	30.5%	$750.60	$194.40	N/A	N/A	N/A	N/A	$194.40	D1	SYM SOFTWARE
SMC-C09-ADD	SMC-ADD 1TB (401-600TB)	$540.00	30.5%	$375.30	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
SMC-C10	SMC 1TB (601-1000TB)	$940.00	30.5%	$653.30	$169.20	N/A	N/A	N/A	N/A	$169.20	D1	SYM SOFTWARE
SMC-C10-ADD	SMC-ADD 1TB(601-1000TB)	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
SMC-C11	SMC 1TB(1001-1500TB)	$810.00	30.5%	$562.95	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
SMC-C11-ADD	SMC-ADD1TB(1001-1500TB)	$405.00	30.5%	$281.48	$72.90	N/A	N/A	N/A	N/A	$72.90	D1	SYM SOFTWARE
SMC-N01	SMC 1TB (0-14TB) NLT3	$1,215.00	30.5%	$844.43	$218.70	N/A	N/A	N/A	N/A	$218.70	D1	SYM SOFTWARE
SMC-N02	SMC 1TB (15-25TB) NLT3	$1,140.00	30.5%	$792.30	$205.20	N/A	N/A	N/A	N/A	$205.20	D1	SYM SOFTWARE
SMC-N03	SMC 1TB (26-40TB) NLT3	$1,005.00	30.5%	$698.48	$180.90	N/A	N/A	N/A	N/A	$180.90	D1	SYM SOFTWARE
SMC-N04	SMC 1TB (41-60TB) NLT3	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	SYM SOFTWARE
SMC-N05	SMC 1TB (61-100TB) NLT3	$895.00	30.5%	$622.03	$161.10	N/A	N/A	N/A	N/A	$161.10	D1	SYM SOFTWARE
SMC-N06	SMC 1TB (101-150TB) NLT3	$805.00	30.5%	$559.48	$144.90	N/A	N/A	N/A	N/A	$144.90	D1	SYM SOFTWARE
SMC-N07	SMC 1TB (151-250TB) NLT3	$715.00	30.5%	$496.93	$128.70	N/A	N/A	N/A	N/A	$128.70	D1	SYM SOFTWARE
SMC-N08	SMC 1TB (251-400TB) NLT3	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	SYM SOFTWARE
SMC-N09	SMC 1TB (401-600TB) NLT3	$540.00	30.5%	$375.30	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
SMC-N10	SMC 1TB (601-1000TB) NLT3	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
SMC-N11	SMC 1TB(1001-1500TB) NLT3	$405.00	30.5%	$281.48	$72.90	N/A	N/A	N/A	N/A	$72.90	D1	SYM SOFTWARE
SMC-UPG	SMC BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SMC-UPG-ADD	SMCADD BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SM-SYM-T1-4U	SM SYM T1-T4UPG	$0.00	30.5%	$0.00	$163.80	N/A	N/A	N/A	N/A	$163.80	D1	SYM SOFTWARE
SM-SYM-T5-30U	CC5.x SM SYM T5-30 UPG	$0.00	30.5%	$0.00	$770.40	N/A	N/A	N/A	N/A	$770.40	D1	SYM SOFTWARE
SM-SYM-T5-35U	SM SYM T5-T35UPG	$0.00	30.5%	$0.00	$770.40	N/A	N/A	N/A	N/A	$770.40	D1	SYM SOFTWARE
SNAPADD-T1	SNAP ADD CPTY 0-.250	$0.00	30.5%	$0.00	$1,710.00	N/A	N/A	N/A	N/A	$1,710.00	D1	SYM SOFTWARE
SNAPADD-T10	SNAP ADD CPTY 10.01-12.00	$0.00	30.5%	$0.00	$6,937.20	N/A	N/A	N/A	N/A	$6,937.20	D1	SYM SOFTWARE
SNAPADD-T11	SNAP ADD CPTY 12.01-14.00	$0.00	30.5%	$0.00	$7,626.60	N/A	N/A	N/A	N/A	$7,626.60	D1	SYM SOFTWARE
SNAPADD-T12	SNAP ADD CPTY 14.01-17.00	$0.00	30.5%	$0.00	$8,316.00	N/A	N/A	N/A	N/A	$8,316.00	D1	SYM SOFTWARE
SNAPADD-T13	SNAP ADD CPTY 17.01-20.00	$0.00	30.5%	$0.00	$9,005.40	N/A	N/A	N/A	N/A	$9,005.40	D1	SYM SOFTWARE
SNAPADD-T14	SNAP ADD CPTY 20.01-23.00	$0.00	30.5%	$0.00	$9,694.80	N/A	N/A	N/A	N/A	$9,694.80	D1	SYM SOFTWARE
SNAPADDT1-4UPG	SNAP ADD T1-T4 UPGRADE	$2,020.00	30.5%	$1,403.90	$363.60	N/A	N/A	N/A	N/A	$363.60	D1	SYM SOFTWARE
SNAPADD-T15	SNAP ADD CPTY 23.01-26.00	$0.00	30.5%	$0.00	$10,384.20	N/A	N/A	N/A	N/A	$10,384.20	D1	SYM SOFTWARE
SNAPADD-T16	SNAP ADD CPTY 26.01-29.00	$0.00	30.5%	$0.00	$11,073.60	N/A	N/A	N/A	N/A	$11,073.60	D1	SYM SOFTWARE
SNAPADD-T17	SNAP ADD CPTY 29.01-32.00	$0.00	30.5%	$0.00	$11,763.00	N/A	N/A	N/A	N/A	$11,763.00	D1	SYM SOFTWARE
SNAPADD-T18	SNAP ADD CPTY 32.01-35.00	$0.00	30.5%	$0.00	$12,452.40	N/A	N/A	N/A	N/A	$12,452.40	D1	SYM SOFTWARE
SNAPADD-T19	SNAP ADD CPTY 35.01-38.00	$0.00	30.5%	$0.00	$13,141.80	N/A	N/A	N/A	N/A	$13,141.80	D1	SYM SOFTWARE
SNAPADD-T2	SNAP ADD CPTY .251-.500	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
SNAPADD-T20	SNAP ADD CPTY 38.01-41.00	$0.00	30.5%	$0.00	$13,831.20	N/A	N/A	N/A	N/A	$13,831.20	D1	SYM SOFTWARE
SNAPADD-T21	SNAP ADD CPTY 41.01-44.00	$0.00	30.5%	$0.00	$14,520.60	N/A	N/A	N/A	N/A	$14,520.60	D1	SYM SOFTWARE
SNAPADD-T22	SNAP ADD CPTY 44.01-47.00	$0.00	30.5%	$0.00	$15,210.00	N/A	N/A	N/A	N/A	$15,210.00	D1	SYM SOFTWARE
SNAPADD-T23	SNAP ADD CPTY 47.01-50.00	$0.00	30.5%	$0.00	$15,899.40	N/A	N/A	N/A	N/A	$15,899.40	D1	SYM SOFTWARE
SNAPADD-T24	SNAP ADD CPTY 50.01-53.00	$0.00	30.5%	$0.00	$16,588.80	N/A	N/A	N/A	N/A	$16,588.80	D1	SYM SOFTWARE
SNAPADD-T25	SNAP ADD CPTY 53.01-56.00	$0.00	30.5%	$0.00	$17,278.20	N/A	N/A	N/A	N/A	$17,278.20	D1	SYM SOFTWARE
SNAPADD-T26	SNAP ADD CPTY 56.01-59.00	$0.00	30.5%	$0.00	$17,967.60	N/A	N/A	N/A	N/A	$17,967.60	D1	SYM SOFTWARE
SNAPADD-T27	SNAP ADD CPTY 59.01-62.00	$0.00	30.5%	$0.00	$18,657.00	N/A	N/A	N/A	N/A	$18,657.00	D1	SYM SOFTWARE
SNAPADD-T28	SNAP ADD CPTY 62.01-65.00	$0.00	30.5%	$0.00	$19,346.40	N/A	N/A	N/A	N/A	$19,346.40	D1	SYM SOFTWARE
SNAPADD-T29	SNAP ADD CPTY 65.01-68.00	$0.00	30.5%	$0.00	$20,035.80	N/A	N/A	N/A	N/A	$20,035.80	D1	SYM SOFTWARE
SNAPADD-T3	SNAP ADD CPTY .501-.750	$0.00	30.5%	$0.00	$2,437.20	N/A	N/A	N/A	N/A	$2,437.20	D1	SYM SOFTWARE
SNAPADD-T30	SNAP ADD CPTY 68.01-71.00	$0.00	30.5%	$0.00	$20,725.20	N/A	N/A	N/A	N/A	$20,725.20	D1	SYM SOFTWARE
SNAPADD-T31	SNAP ADD CPTY 71.01-74.00	$0.00	30.5%	$0.00	$21,414.60	N/A	N/A	N/A	N/A	$21,414.60	D1	SYM SOFTWARE
SNAPADD-T32	SNAP ADD CPTY 74.01-77.00	$0.00	30.5%	$0.00	$22,104.00	N/A	N/A	N/A	N/A	$22,104.00	D1	SYM SOFTWARE
SNAPADD-T33	SNAP ADD CPTY 77.01-80.00	$0.00	30.5%	$0.00	$22,793.40	N/A	N/A	N/A	N/A	$22,793.40	D1	SYM SOFTWARE
SNAPADD-T34	SNAP ADD CPTY 80.01-83.00	$0.00	30.5%	$0.00	$23,482.80	N/A	N/A	N/A	N/A	$23,482.80	D1	SYM SOFTWARE
SNAPADD-T35	SNAP ADD CPTY 83.01-86.00	$0.00	30.5%	$0.00	$24,172.20	N/A	N/A	N/A	N/A	$24,172.20	D1	SYM SOFTWARE
SNAPADD-T4	SNAP ADD CPTY .751-1.00	$0.00	30.5%	$0.00	$2,800.80	N/A	N/A	N/A	N/A	$2,800.80	D1	SYM SOFTWARE
SNAPADD-T5	SNAP ADD CPTY 1.01-2.00	$0.00	30.5%	$0.00	$3,490.20	N/A	N/A	N/A	N/A	$3,490.20	D1	SYM SOFTWARE
SNAPADDT5-35U	SNAP ADD T5-T35 UPGRADE	$3,830.00	30.5%	$2,661.85	$689.40	N/A	N/A	N/A	N/A	$689.40	D1	SYM SOFTWARE
SNAPADD-T6	SNAP ADD CPTY 2.01-4.00	$0.00	30.5%	$0.00	$4,179.60	N/A	N/A	N/A	N/A	$4,179.60	D1	SYM SOFTWARE
SNAPADD-T7	SNAP ADD CPTY 4.01-6.00	$0.00	30.5%	$0.00	$4,869.00	N/A	N/A	N/A	N/A	$4,869.00	D1	SYM SOFTWARE
SNAPADD-T8	SNAP ADD CPTY 6.01-8.00	$0.00	30.5%	$0.00	$5,558.40	N/A	N/A	N/A	N/A	$5,558.40	D1	SYM SOFTWARE
SNAPADD-T9	SNAP ADD CPTY 8.01-10.00	$0.00	30.5%	$0.00	$6,247.80	N/A	N/A	N/A	N/A	$6,247.80	D1	SYM SOFTWARE
SNAPCD-RN-ZOS	MF SNAP CODE FOR ZOS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SNAP-DOC-MF	MEDIAMANUALS MF VSNAP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SNAP-RUN-OPN	EMC SNAP OPEN RUNTIME KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SNAP-RUN-ZOS	MF LIC FEAT FOR VSNAP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SNAP-T1	SNAP CAPACITY 0-.250	$0.00	30.5%	$0.00	$3,421.80	N/A	N/A	N/A	N/A	$3,421.80	D1	SYM SOFTWARE
SNAP-T10	SNAP CAPACITY 10.01-12.00	$0.00	30.5%	$0.00	$13,870.80	N/A	N/A	N/A	N/A	$13,870.80	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SNAP-T11	SNAP CAPACITY 12.01-14.00	$0.00	30.5%	$0.00	$15,249.60	N/A	N/A	N/A	N/A	$15,249.60	D1	SYM SOFTWARE
SNAP-T12	SNAP CAPACITY 14.01-17.00	$0.00	30.5%	$0.00	$16,628.40	N/A	N/A	N/A	N/A	$16,628.40	D1	SYM SOFTWARE
SNAP-T13	SNAP CAPACITY 17.01-20.00	$0.00	30.5%	$0.00	$18,007.20	N/A	N/A	N/A	N/A	$18,007.20	D1	SYM SOFTWARE
SNAP-T14	SNAP CAPACITY 20.01-23.00	$0.00	30.5%	$0.00	$19,386.00	N/A	N/A	N/A	N/A	$19,386.00	D1	SYM SOFTWARE
SNAP-T15	SNAP CAPACITY 23.01-26.00	$0.00	30.5%	$0.00	$20,764.80	N/A	N/A	N/A	N/A	$20,764.80	D1	SYM SOFTWARE
SNAP-T16	SNAP CAPACITY 26.01-29.00	$0.00	30.5%	$0.00	$22,143.60	N/A	N/A	N/A	N/A	$22,143.60	D1	SYM SOFTWARE
SNAP-T17	SNAP CAPACITY 29.01-32.00	$0.00	30.5%	$0.00	$23,522.40	N/A	N/A	N/A	N/A	$23,522.40	D1	SYM SOFTWARE
SNAP-T18	SNAP CAPACITY 32.01-35.00	$0.00	30.5%	$0.00	$24,901.20	N/A	N/A	N/A	N/A	$24,901.20	D1	SYM SOFTWARE
SNAP-T19	SNAP CAPACITY 35.01-38.00	$0.00	30.5%	$0.00	$26,280.00	N/A	N/A	N/A	N/A	$26,280.00	D1	SYM SOFTWARE
SNAPT1-T4UPG	SNAP T1-T4 UPGRADE	$0.00	30.5%	$0.00	$725.40	N/A	N/A	N/A	N/A	$725.40	D1	SYM SOFTWARE
SNAP-T2	SNAP CAPACITY .251-.500	$0.00	30.5%	$0.00	$4,147.20	N/A	N/A	N/A	N/A	$4,147.20	D1	SYM SOFTWARE
SNAP-T20	SNAP CAPACITY 38.01-41.00	$0.00	30.5%	$0.00	$27,658.80	N/A	N/A	N/A	N/A	$27,658.80	D1	SYM SOFTWARE
SNAP-T21	SNAP CAPACITY 41.01-44.00	$0.00	30.5%	$0.00	$29,037.60	N/A	N/A	N/A	N/A	$29,037.60	D1	SYM SOFTWARE
SNAP-T22	SNAP CAPACITY 44.01-47.00	$0.00	30.5%	$0.00	$30,416.40	N/A	N/A	N/A	N/A	$30,416.40	D1	SYM SOFTWARE
SNAP-T23	SNAP CAPACITY 47.01-50.00	$0.00	30.5%	$0.00	$31,795.20	N/A	N/A	N/A	N/A	$31,795.20	D1	SYM SOFTWARE
SNAP-T24	SNAP CAPACITY 50.01-53.00	$0.00	30.5%	$0.00	$33,174.00	N/A	N/A	N/A	N/A	$33,174.00	D1	SYM SOFTWARE
SNAP-T25	SNAP CAPACITY 53.01-56.00	$0.00	30.5%	$0.00	$34,552.80	N/A	N/A	N/A	N/A	$34,552.80	D1	SYM SOFTWARE
SNAP-T26	SNAP CAPACITY 56.01-59.00	$0.00	30.5%	$0.00	$35,931.60	N/A	N/A	N/A	N/A	$35,931.60	D1	SYM SOFTWARE
SNAP-T27	SNAP CAPACITY 59.01-62.00	$0.00	30.5%	$0.00	$37,310.40	N/A	N/A	N/A	N/A	$37,310.40	D1	SYM SOFTWARE
SNAP-T28	SNAP CAPACITY 62.01-65.00	$0.00	30.5%	$0.00	$38,689.20	N/A	N/A	N/A	N/A	$38,689.20	D1	SYM SOFTWARE
SNAP-T29	SNAP CAPACITY 65.01-68.00	$0.00	30.5%	$0.00	$40,068.00	N/A	N/A	N/A	N/A	$40,068.00	D1	SYM SOFTWARE
SNAP-T3	SNAP CAPACITY .501-.750	$0.00	30.5%	$0.00	$4,872.60	N/A	N/A	N/A	N/A	$4,872.60	D1	SYM SOFTWARE
SNAP-T30	SNAP CAPACITY 68.01-71.00	$0.00	30.5%	$0.00	$41,446.80	N/A	N/A	N/A	N/A	$41,446.80	D1	SYM SOFTWARE
SNAP-T31	SNAP CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$42,825.60	N/A	N/A	N/A	N/A	$42,825.60	D1	SYM SOFTWARE
SNAP-T32	SNAP CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$44,204.40	N/A	N/A	N/A	N/A	$44,204.40	D1	SYM SOFTWARE
SNAP-T33	SNAP CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$45,583.20	N/A	N/A	N/A	N/A	$45,583.20	D1	SYM SOFTWARE
SNAP-T34	SNAP CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$46,962.00	N/A	N/A	N/A	N/A	$46,962.00	D1	SYM SOFTWARE
SNAP-T35	SNAP CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$48,340.80	N/A	N/A	N/A	N/A	$48,340.80	D1	SYM SOFTWARE
SNAP-T4	SNAP CAPACITY .751-1.00	$0.00	30.5%	$0.00	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D1	SYM SOFTWARE
SNAP-T5	SNAP CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$6,976.80	N/A	N/A	N/A	N/A	$6,976.80	D1	SYM SOFTWARE
SNAP-T5-35U	SNAP T5-T35 UPGRADE	$0.00	30.5%	$0.00	$1,378.80	N/A	N/A	N/A	N/A	$1,378.80	D1	SYM SOFTWARE
SNAP-T6	SNAP CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$8,355.60	N/A	N/A	N/A	N/A	$8,355.60	D1	SYM SOFTWARE
SNAP-T7	SNAP CAPACITY 4.01-6.00	$0.00	30.5%	$0.00	$9,734.40	N/A	N/A	N/A	N/A	$9,734.40	D1	SYM SOFTWARE
SNAP-T8	SNAP CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$11,113.20	N/A	N/A	N/A	N/A	$11,113.20	D1	SYM SOFTWARE
SNAP-T9	SNAP CAPACITY 8.01-10.00	$0.00	30.5%	$0.00	$12,492.00	N/A	N/A	N/A	N/A	$12,492.00	D1	SYM SOFTWARE
SPA-LICSOL	SPA LICENSE SOLUTION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SPA-PHYS-KIT	SPA SOFTWARE - OPTIONAL PHYS MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SPA-RDF-BASE	RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-C01	SPA SOFTWARE 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-C02	SPA SOFTWARE 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-C03	SPA SOFTWARE 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-C04	SPA SOFTWARE 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-C05	SPA SOFTWARE 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-C06	SPA SOFTWARE 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-C07	SPA SOFTWARE 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-C08	SPA SOFTWARE 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-C09	SPA SOFTWARE1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-C10	SPA SOFTWARE 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-C11	SPA SOFTWARE 1TB (1001-1500TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-N07	SPA SOFTWARE 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-N08	SPA SOFTWARE 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-N09	SPA SOFTWARE1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-N10	SPA SOFTWARE 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-N11	SPA SOFTWARE 1TB (1001-1500TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-RDF-UPG	SPA BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-BAS	RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-C01	SPA SOFTWARE 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-C02	SPA SOFTWARE 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-C03	SPA SOFTWARE 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-C04	SPA SOFTWARE 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-C05	SPA SOFTWARE 1TB (61-100	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-C06	SPA SOFTWARE 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-C07	SPA SOFTWARE 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-C08	SPA SOFTWARE 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-C09	SPA SOFTWARE 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-C10	SPA SOFTWARE 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-C11	SPA SOFTWARE 1TB (1001-1	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-N07	SPA SOFTWARE 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-N08	SPA SOFTWARE 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-N09	SPA SOFTWARE1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-N10	SPA SOFTWARE 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-N11	SPA SOFTWARE 1TB (1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SRDFA-UPG	SPA BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-BASE	RT KIT OS HOSTS DMX W/ SPA SOFTWARE AND	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-C01	SPA SOFTWARE 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-C02	SPA SOFTWARE 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-C03	SPA SOFTWARE 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-C04	SPA SOFTWARE 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-C05	SPA SOFTWARE 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-C06	SPA SOFTWARE 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-C07	SPA SOFTWARE 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SPA-SW-C08	SPA SOFTWARE 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-C09	SPA SOFTWARE1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-C10	SPA SOFTWARE 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-C11	SPA SOFTWARE 1TB (1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-N07	SPA SOFTWARE1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-N08	SPA SOFTWARE 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-N09	SPA SOFTWARE 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-N10	SPA SOFTWARE 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-N11	SPA SOFTWARE 1TB (1001TB OR GR) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SPA-SW-UPG	SPA BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADDBASE	RMT ASYNC-ADD ON-SRDFA CMPEXT-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-C01	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 0-14TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-C02	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 15-25T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-C03	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 26-40T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-C04	RMT ASYNC-ADD-SRDFACMPEXT NONSATA 41-60T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-C05	RMT ASYNC-ADD-SRDFACMPEXT NONSATA61-100T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-C06	RMT ASYNC-ADD-SRDFACMPEXT NOSATA101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-C07	RMT ASYNC-ADD-SRDFACMPEXT NOSATA151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-C08	RMT ASYNC-ADD-SRDFACMPEXT NOSATA251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-C09	RMT ASYNC-ADD-SRDFACMPEXT NOSATA401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-C10	RMT ASYNC-ADD-SRDFACMPEXT NOSATA601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-C11	RMT ASYNC-ADD-SRDFACMPEXT NONSATA1001+TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-N01	RMT ASYNC-ADD-SRDFA CMPEXT SATA 0-14 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-N02	RMT ASYNC-ADD-SRDFA CMPEXT SATA 15-25 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-N03	RMT ASYNC-ADD-SRDFA CMPEXT SATA 26-40 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-N04	RMT ASYNC-ADD-SRDFA CMPEXT SATA 41-60 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-N05	RMT ASYNC-ADD-SRDFA CMPEXT SATA 61-100TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-N06	RMT ASYNC-ADD-SRDFA CMPEXT SATA 101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-N07	RMT ASYNC-ADD-SRDFA CMPEXT SATA 151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-N08	RMT ASYNC-ADD-SRDFA CMPEXT SATA 251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-N09	RMT ASYNC-ADD-SRDFA CMPEXT SATA 401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-N10	RMT ASYNC-ADD-SRDFA CMPEXT SATA 601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-N11	RMT ASYNC-ADD-SRDFA CMPEXT SATA1001+ TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADDOBAS	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-OPT	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-OUP	RMT ASYNC-ADD-SATAOPT OUT-TR-SRDFACMPEXT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFA-ADD-T01	SRDFA ADD CTY 0-.250	$0.00	30.5%	$0.00	$1,036.80	N/A	N/A	N/A	N/A	$1,036.80	D1	SYM SOFTWARE
SRDFA-ADD-T02	SRDFA ADD CTY .251-.500	$0.00	30.5%	$0.00	$1,710.00	N/A	N/A	N/A	N/A	$1,710.00	D1	SYM SOFTWARE
SRDFA-ADD-T03	SRDFA ADD CTY .501-.750	$0.00	30.5%	$0.00	$2,383.20	N/A	N/A	N/A	N/A	$2,383.20	D1	SYM SOFTWARE
SRDFA-ADD-T04	SRDFA ADD CTY .751-1.00	$0.00	30.5%	$0.00	$3,056.40	N/A	N/A	N/A	N/A	$3,056.40	D1	SYM SOFTWARE
SRDFA-ADD-T05	SRDFA ADD CTY 1.01-2.00	$0.00	30.5%	$0.00	$4,446.00	N/A	N/A	N/A	N/A	$4,446.00	D1	SYM SOFTWARE
SRDFA-ADD-T06	SRDFA ADD CTY 2.01-4.00	$0.00	30.5%	$0.00	$5,835.60	N/A	N/A	N/A	N/A	$5,835.60	D1	SYM SOFTWARE
SRDFA-ADD-T07	SRDFA ADD CTY 4.01-6.00	$0.00	30.5%	$0.00	$7,225.20	N/A	N/A	N/A	N/A	$7,225.20	D1	SYM SOFTWARE
SRDFA-ADD-T08	SRDFA ADD CTY 6.01-8.00	$0.00	30.5%	$0.00	$8,614.80	N/A	N/A	N/A	N/A	$8,614.80	D1	SYM SOFTWARE
SRDFA-ADD-T09	SRDFA ADD CTY 8.01-10.00	$0.00	30.5%	$0.00	$10,004.40	N/A	N/A	N/A	N/A	$10,004.40	D1	SYM SOFTWARE
SRDFA-ADD-T10	SRDFA ADD CTY 10.01-12.00	$0.00	30.5%	$0.00	$11,394.00	N/A	N/A	N/A	N/A	$11,394.00	D1	SYM SOFTWARE
SRDFA-ADD-T11	SRDFA ADD CTY 12.01-14.00	$0.00	30.5%	$0.00	$12,783.60	N/A	N/A	N/A	N/A	$12,783.60	D1	SYM SOFTWARE
SRDFA-ADD-T12	SRDFA ADD CTY 14.01-17.00	$0.00	30.5%	$0.00	$14,173.20	N/A	N/A	N/A	N/A	$14,173.20	D1	SYM SOFTWARE
SRDFA-ADD-T13	SRDFA ADD CTY 17.01-20.00	$0.00	30.5%	$0.00	$15,562.80	N/A	N/A	N/A	N/A	$15,562.80	D1	SYM SOFTWARE
SRDFA-ADD-T14	SRDFA ADD CTY 20.01-23.00	$0.00	30.5%	$0.00	$16,952.40	N/A	N/A	N/A	N/A	$16,952.40	D1	SYM SOFTWARE
SRDFAADDT1-4U	SRDFA ADD CTY T1-T4 UPG	$3,740.00	30.5%	$2,599.30	$673.20	N/A	N/A	N/A	N/A	$673.20	D1	SYM SOFTWARE
SRDFA-ADD-T15	SRDFA ADD CTY 23.01-26.00	$0.00	30.5%	$0.00	$18,342.00	N/A	N/A	N/A	N/A	$18,342.00	D1	SYM SOFTWARE
SRDFA-ADD-T16	SRDFA ADD CTY 26.01-29.00	$0.00	30.5%	$0.00	$19,731.60	N/A	N/A	N/A	N/A	$19,731.60	D1	SYM SOFTWARE
SRDFA-ADD-T17	SRDFA ADD CTY 29.01-32.00	$0.00	30.5%	$0.00	$21,121.20	N/A	N/A	N/A	N/A	$21,121.20	D1	SYM SOFTWARE
SRDFA-ADD-T18	SRDFA ADD CTY 32.01-35.00	$0.00	30.5%	$0.00	$22,510.80	N/A	N/A	N/A	N/A	$22,510.80	D1	SYM SOFTWARE
SRDFA-ADD-T19	SRDFA ADD CTY 35.01-38.00	$0.00	30.5%	$0.00	$23,900.40	N/A	N/A	N/A	N/A	$23,900.40	D1	SYM SOFTWARE
SRDFA-ADD-T20	SRDFA ADD CTY 38.01-41.00	$0.00	30.5%	$0.00	$25,290.00	N/A	N/A	N/A	N/A	$25,290.00	D1	SYM SOFTWARE
SRDFA-ADD-T21	SRDFA ADD CTY 41.01-44.00	$0.00	30.5%	$0.00	$26,679.60	N/A	N/A	N/A	N/A	$26,679.60	D1	SYM SOFTWARE
SRDFA-ADD-T22	SRDFA ADD CTY 44.01-47.00	$0.00	30.5%	$0.00	$28,069.20	N/A	N/A	N/A	N/A	$28,069.20	D1	SYM SOFTWARE
SRDFA-ADD-T23	SRDFA ADD CTY 47.01-50.00	$0.00	30.5%	$0.00	$29,458.80	N/A	N/A	N/A	N/A	$29,458.80	D1	SYM SOFTWARE
SRDFA-ADD-T24	SRDFA ADD CTY 50.01-53.00	$0.00	30.5%	$0.00	$30,848.40	N/A	N/A	N/A	N/A	$30,848.40	D1	SYM SOFTWARE
SRDFA-ADD-T25	SRDFA ADD CTY 53.01-56.00	$0.00	30.5%	$0.00	$32,238.00	N/A	N/A	N/A	N/A	$32,238.00	D1	SYM SOFTWARE
SRDFA-ADD-T26	SRDFA ADD CTY 56.01-59.00	$0.00	30.5%	$0.00	$33,627.60	N/A	N/A	N/A	N/A	$33,627.60	D1	SYM SOFTWARE
SRDFA-ADD-T27	SRDFA ADD CTY 59.01-62.00	$0.00	30.5%	$0.00	$35,017.20	N/A	N/A	N/A	N/A	$35,017.20	D1	SYM SOFTWARE
SRDFA-ADD-T28	SRDFA ADD CTY 62.01-65.00	$0.00	30.5%	$0.00	$36,406.80	N/A	N/A	N/A	N/A	$36,406.80	D1	SYM SOFTWARE
SRDFA-ADD-T29	SRDFA ADD CTY 65.01-68.00	$0.00	30.5%	$0.00	$37,796.40	N/A	N/A	N/A	N/A	$37,796.40	D1	SYM SOFTWARE
SRDFA-ADD-T30	SRDFA ADD CTY 68.01-71.00	$0.00	30.5%	$0.00	$39,186.00	N/A	N/A	N/A	N/A	$39,186.00	D1	SYM SOFTWARE
SRDFA-ADD-T31	SRDFA ADD CTY 71.01-74.00	$0.00	30.5%	$0.00	$40,575.60	N/A	N/A	N/A	N/A	$40,575.60	D1	SYM SOFTWARE
SRDFA-ADD-T32	SRDFA ADD CTY 74.01-77.00	$0.00	30.5%	$0.00	$41,965.20	N/A	N/A	N/A	N/A	$41,965.20	D1	SYM SOFTWARE
SRDFA-ADD-T33	SRDFA ADD CTY 77.01-80.00	$0.00	30.5%	$0.00	$43,354.80	N/A	N/A	N/A	N/A	$43,354.80	D1	SYM SOFTWARE
SRDFA-ADD-T34	SRDFA ADD CTY 80.01-83.00	$0.00	30.5%	$0.00	$44,744.40	N/A	N/A	N/A	N/A	$44,744.40	D1	SYM SOFTWARE
SRDFA-ADD-T35	SRDFA ADD CTY 83.01-86.00	$0.00	30.5%	$0.00	$46,134.00	N/A	N/A	N/A	N/A	$46,134.00	D1	SYM SOFTWARE
SRDFA-ADD-UPG	RMT ASYNC-ADD ON-SRDFA CMPEXT-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAADT5-35U	SRDFA ADD CTY T5-35 UPG	$9,650.00	30.5%	$6,706.75	$1,737.00	N/A	N/A	N/A	N/A	$1,737.00	D1	SYM SOFTWARE
SRDF-AAM-KIT	SAAM MEDIA KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AAM-T01	SAAM CAP0-.25 LT21HOST	$0.00	30.5%	$0.00	$16,977.60	N/A	N/A	N/A	N/A	$16,977.60	D1	SYM SOFTWARE
SRDF-AAM-T02	SAAM CAP.251-.5 LT21HOST	$0.00	30.5%	$0.00	$16,977.60	N/A	N/A	N/A	N/A	$16,977.60	D1	SYM SOFTWARE
SRDF-AAM-T03	SAAM CAP.501-.75 LT21HOST	$0.00	30.5%	$0.00	$16,977.60	N/A	N/A	N/A	N/A	$16,977.60	D1	SYM SOFTWARE
SRDF-AAM-T04	SAAM CAP.751-1 LT21HOST	$0.00	30.5%	$0.00	$16,977.60	N/A	N/A	N/A	N/A	$16,977.60	D1	SYM SOFTWARE
SRDF-AAM-T05	SAAM CAP1.01-2 LT21HOST	$0.00	30.5%	$0.00	$16,977.60	N/A	N/A	N/A	N/A	$16,977.60	D1	SYM SOFTWARE
SRDF-AAM-T06	SAAM CAP2.01-4 LT21HOST	$0.00	30.5%	$0.00	$16,977.60	N/A	N/A	N/A	N/A	$16,977.60	D1	SYM SOFTWARE
SRDF-AAM-T07	SAAM CAP4.01-6 LT21HOST	$0.00	30.5%	$0.00	$16,977.60	N/A	N/A	N/A	N/A	$16,977.60	D1	SYM SOFTWARE
SRDF-AAM-T08	SAAM CAP6.01-8 LT21HOST	$0.00	30.5%	$0.00	$16,977.60	N/A	N/A	N/A	N/A	$16,977.60	D1	SYM SOFTWARE
SRDF-AAM-T09	SAAM CAP8.01-10 LT21HOST	$0.00	30.5%	$0.00	$16,977.60	N/A	N/A	N/A	N/A	$16,977.60	D1	SYM SOFTWARE
SRDF-AAM-T10	SAAM CAP10.01-12 LT21HOST	$0.00	30.5%	$0.00	$16,977.60	N/A	N/A	N/A	N/A	$16,977.60	D1	SYM SOFTWARE
SRDF-AAM-T11	SAAM CAP12.01-14 LT23HOST	$0.00	30.5%	$0.00	$19,063.80	N/A	N/A	N/A	N/A	$19,063.80	D1	SYM SOFTWARE
SRDF-AAM-T12	SAAM CAP14.01-17 LT25HOST	$0.00	30.5%	$0.00	$21,150.00	N/A	N/A	N/A	N/A	$21,150.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDF-AAM-T13	SAAM CAP17.01-20 LT27HOST	$0.00	30.5%	$0.00	$23,236.20	N/A	N/A	N/A	N/A	$23,236.20	D1	SYM SOFTWARE
SRDF-AAM-T14	SAAM CAP20.01-23 LT29HOST	$0.00	30.5%	$0.00	$25,322.40	N/A	N/A	N/A	N/A	$25,322.40	D1	SYM SOFTWARE
SRDF-AAM-T15	SAAM CAP23.01-26 LT31HOST	$0.00	30.5%	$0.00	$27,408.60	N/A	N/A	N/A	N/A	$27,408.60	D1	SYM SOFTWARE
SRDF-AAM-T16	SAAM CAP26.01-29 LT33HOST	$0.00	30.5%	$0.00	$29,494.80	N/A	N/A	N/A	N/A	$29,494.80	D1	SYM SOFTWARE
SRDF-AAM-T17	SAAM CAP29.01-32 LT35HOST	$0.00	30.5%	$0.00	$31,581.00	N/A	N/A	N/A	N/A	$31,581.00	D1	SYM SOFTWARE
SRDF-AAM-T18	SAAM CAP32.01-35 LT37HOST	$0.00	30.5%	$0.00	$33,667.20	N/A	N/A	N/A	N/A	$33,667.20	D1	SYM SOFTWARE
SRDF-AAM-T19	SAAM CAP35.01-38 LT39HOST	$0.00	30.5%	$0.00	$35,753.40	N/A	N/A	N/A	N/A	$35,753.40	D1	SYM SOFTWARE
SRDF-AAM-T20	SAAM CAP38.01-41 LT41HOST	$0.00	30.5%	$0.00	$37,839.60	N/A	N/A	N/A	N/A	$37,839.60	D1	SYM SOFTWARE
SRDF-AAM-T21	SAAM CAP41.01-44 LT43HOST	$0.00	30.5%	$0.00	$39,925.80	N/A	N/A	N/A	N/A	$39,925.80	D1	SYM SOFTWARE
SRDF-AAM-T22	SAAM CAP44.01-47 LT45HOST	$0.00	30.5%	$0.00	$42,012.00	N/A	N/A	N/A	N/A	$42,012.00	D1	SYM SOFTWARE
SRDF-AAM-T23	SAAM CAP47.01-50 LT47HOST	$0.00	30.5%	$0.00	$44,098.20	N/A	N/A	N/A	N/A	$44,098.20	D1	SYM SOFTWARE
SRDF-AAM-T24	SAAM CAP50.01-53 LT49HOST	$0.00	30.5%	$0.00	$46,184.40	N/A	N/A	N/A	N/A	$46,184.40	D1	SYM SOFTWARE
SRDF-AAM-T25	SAAM CAP53.01-56 LT51HOST	$0.00	30.5%	$0.00	$48,270.60	N/A	N/A	N/A	N/A	$48,270.60	D1	SYM SOFTWARE
SRDF-AAM-T26	SAAM CAP56.01-59 LT53HOST	$0.00	30.5%	$0.00	$50,356.80	N/A	N/A	N/A	N/A	$50,356.80	D1	SYM SOFTWARE
SRDF-AAM-T27	SAAM CAP59.01-62 LT55HOST	$0.00	30.5%	$0.00	$52,443.00	N/A	N/A	N/A	N/A	$52,443.00	D1	SYM SOFTWARE
SRDF-AAM-T28	SAAM CAP62.01-65 LT57HOST	$0.00	30.5%	$0.00	$54,529.20	N/A	N/A	N/A	N/A	$54,529.20	D1	SYM SOFTWARE
SRDF-AAM-T29	SAAM CAP65.01-68 LT59HOST	$0.00	30.5%	$0.00	$56,615.40	N/A	N/A	N/A	N/A	$56,615.40	D1	SYM SOFTWARE
SRDF-AAM-T30	SAAM CAP68.01-71 LT61HOST	$0.00	30.5%	$0.00	$58,701.60	N/A	N/A	N/A	N/A	$58,701.60	D1	SYM SOFTWARE
SRDF-AAM-T31	SAAM CAP71.01-74 LT63HOST	$0.00	30.5%	$0.00	$60,787.80	N/A	N/A	N/A	N/A	$60,787.80	D1	SYM SOFTWARE
SRDF-AAM-T32	SAAM CAP74.01-77 LT65HOST	$0.00	30.5%	$0.00	$62,874.00	N/A	N/A	N/A	N/A	$62,874.00	D1	SYM SOFTWARE
SRDF-AAM-T33	SAAM CAP77.01-80 LT67HOST	$0.00	30.5%	$0.00	$64,960.20	N/A	N/A	N/A	N/A	$64,960.20	D1	SYM SOFTWARE
SRDF-AAM-T34	SAAM CAP80.01-83 LT69HOST	$0.00	30.5%	$0.00	$67,046.40	N/A	N/A	N/A	N/A	$67,046.40	D1	SYM SOFTWARE
SRDF-AAM-T35	SAAM CAP83.01-86 LT71HOST	$0.00	30.5%	$0.00	$69,132.60	N/A	N/A	N/A	N/A	$69,132.60	D1	SYM SOFTWARE
SRDF-A-BASE	RMT ASYNC PROT-SRDFA CMPEXT-BASE	$20,760.00	30.5%	$14,428.20	$3,736.80	N/A	N/A	N/A	N/A	$3,736.80	D1	SYM SOFTWARE
SRDF-A-C01	RMT ASYNC-SRDFA CMPEXT NON-SATA 0-14 TB	$4,380.00	30.5%	$3,044.10	$788.40	N/A	N/A	N/A	N/A	$788.40	D1	SYM SOFTWARE
SRDF-A-C02	RMT ASYNC-SRDFA CMPEXT NON-SATA 15-25 TB	$4,120.00	30.5%	$2,863.40	$741.60	N/A	N/A	N/A	N/A	$741.60	D1	SYM SOFTWARE
SRDF-A-C03	RMT ASYNC-SRDFA CMPEXT NON-SATA 26-40 TB	$3,630.00	30.5%	$2,522.85	$653.40	N/A	N/A	N/A	N/A	$653.40	D1	SYM SOFTWARE
SRDF-A-C04	RMT ASYNC-SRDFA CMPEXT NON-SATA 41-60 TB	$3,240.00	30.5%	$2,251.80	$583.20	N/A	N/A	N/A	N/A	$583.20	D1	SYM SOFTWARE
SRDF-A-C05	RMT ASYNC-SRDFA CMPEXT NON-SATA 61-100TB	$2,890.00	30.5%	$2,008.55	$520.20	N/A	N/A	N/A	N/A	$520.20	D1	SYM SOFTWARE
SRDF-A-C06	RMT ASYNC-SRDFA CMPEXT NON-SATA 101-150T	$2,560.00	30.5%	$1,779.20	$460.80	N/A	N/A	N/A	N/A	$460.80	D1	SYM SOFTWARE
SRDF-A-C07	RMT ASYNC-SRDFA CMPEXT NON-SATA 151-250T	$2,200.00	30.5%	$1,529.00	$396.00	N/A	N/A	N/A	N/A	$396.00	D1	SYM SOFTWARE
SRDF-A-C08	RMT ASYNC-SRDFA CMPEXT NON-SATA 251-400T	$1,880.00	30.5%	$1,306.60	$338.40	N/A	N/A	N/A	N/A	$338.40	D1	SYM SOFTWARE
SRDF-A-C09	RMT ASYNC-SRDFA CMPEXT NON-SATA 401-600T	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE
SRDF-A-C10	RMT ASYNC-SRDFA CMPEXT NON-SATA 601-1000	$1,390.00	30.5%	$966.05	$250.20	N/A	N/A	N/A	N/A	$250.20	D1	SYM SOFTWARE
SRDF-A-C11	RMT ASYNC-SRDFA CMPEXT NON-SATA 1001+ TB	$1,190.00	30.5%	$827.05	$214.20	N/A	N/A	N/A	N/A	$214.20	D1	SYM SOFTWARE
SRDFADD-T01	SRDF ADD CTY 0-.250	$0.00	30.5%	$0.00	$1,036.80	N/A	N/A	N/A	N/A	$1,036.80	D1	SYM SOFTWARE
SRDFADD-T02	SRDF ADD CTY .251-.500	$0.00	30.5%	$0.00	$1,710.00	N/A	N/A	N/A	N/A	$1,710.00	D1	SYM SOFTWARE
SRDFADD-T03	SRDF ADD CTY .501-.750	$0.00	30.5%	$0.00	$2,383.20	N/A	N/A	N/A	N/A	$2,383.20	D1	SYM SOFTWARE
SRDFADD-T04	SRDF ADD CTY .751-1.00	$0.00	30.5%	$0.00	$3,056.40	N/A	N/A	N/A	N/A	$3,056.40	D1	SYM SOFTWARE
SRDFADD-T05	SRDF ADD CTY 1.01-2.00	$0.00	30.5%	$0.00	$4,446.00	N/A	N/A	N/A	N/A	$4,446.00	D1	SYM SOFTWARE
SRDFADD-T06	SRDF ADD CTY 2.01-4.00	$0.00	30.5%	$0.00	$5,835.60	N/A	N/A	N/A	N/A	$5,835.60	D1	SYM SOFTWARE
SRDFADD-T07	SRDF ADD CTY 4.01-6.00	$0.00	30.5%	$0.00	$7,225.20	N/A	N/A	N/A	N/A	$7,225.20	D1	SYM SOFTWARE
SRDFADD-T08	SRDF ADD CTY 6.01-8.00	$0.00	30.5%	$0.00	$8,614.80	N/A	N/A	N/A	N/A	$8,614.80	D1	SYM SOFTWARE
SRDFADD-T09	SRDF ADD CTY 8.01-10.00	$0.00	30.5%	$0.00	$10,004.40	N/A	N/A	N/A	N/A	$10,004.40	D1	SYM SOFTWARE
SRDFADD-T10	SRDF ADD CTY 10.01-12.00	$0.00	30.5%	$0.00	$11,394.00	N/A	N/A	N/A	N/A	$11,394.00	D1	SYM SOFTWARE
SRDFADD-T11	SRDF ADD CTY 12.01-14.00	$0.00	30.5%	$0.00	$12,783.60	N/A	N/A	N/A	N/A	$12,783.60	D1	SYM SOFTWARE
SRDFADD-T12	SRDF ADD CTY 14.01-17.00	$0.00	30.5%	$0.00	$14,173.20	N/A	N/A	N/A	N/A	$14,173.20	D1	SYM SOFTWARE
SRDFADD-T13	SRDF ADD CTY 17.01-20.00	$0.00	30.5%	$0.00	$15,562.80	N/A	N/A	N/A	N/A	$15,562.80	D1	SYM SOFTWARE
SRDFADD-T14	SRDF ADD CTY 20.01-23.00	$0.00	30.5%	$0.00	$16,952.40	N/A	N/A	N/A	N/A	$16,952.40	D1	SYM SOFTWARE
SRDFADDT1-4U	SRDF ADD CTY T1-T4 UPG	$3,740.00	30.5%	$2,599.30	$673.20	N/A	N/A	N/A	N/A	$673.20	D1	SYM SOFTWARE
SRDFADD-T15	SRDF ADD CTY 23.01-26.00	$0.00	30.5%	$0.00	$18,342.00	N/A	N/A	N/A	N/A	$18,342.00	D1	SYM SOFTWARE
SRDFADD-T16	SRDF ADD CTY 26.01-29.00	$0.00	30.5%	$0.00	$19,731.60	N/A	N/A	N/A	N/A	$19,731.60	D1	SYM SOFTWARE
SRDFADD-T17	SRDF ADD CTY 29.01-32.00	$0.00	30.5%	$0.00	$21,121.20	N/A	N/A	N/A	N/A	$21,121.20	D1	SYM SOFTWARE
SRDFADD-T18	SRDF ADD CTY 32.01-35.00	$0.00	30.5%	$0.00	$22,510.80	N/A	N/A	N/A	N/A	$22,510.80	D1	SYM SOFTWARE
SRDFADD-T19	SRDF ADD CTY 35.01-38.00	$0.00	30.5%	$0.00	$23,900.40	N/A	N/A	N/A	N/A	$23,900.40	D1	SYM SOFTWARE
SRDFADD-T20	SRDF ADD CTY 38.01-41.00	$0.00	30.5%	$0.00	$25,290.00	N/A	N/A	N/A	N/A	$25,290.00	D1	SYM SOFTWARE
SRDFADD-T21	SRDF ADD CTY 41.01-44.00	$0.00	30.5%	$0.00	$26,679.60	N/A	N/A	N/A	N/A	$26,679.60	D1	SYM SOFTWARE
SRDFADD-T22	SRDF ADD CTY 44.01-47.00	$0.00	30.5%	$0.00	$28,069.20	N/A	N/A	N/A	N/A	$28,069.20	D1	SYM SOFTWARE
SRDFADD-T23	SRDF ADD CTY 47.01-50.00	$0.00	30.5%	$0.00	$29,458.80	N/A	N/A	N/A	N/A	$29,458.80	D1	SYM SOFTWARE
SRDFADD-T24	SRDF ADD CTY 50.01-53.00	$0.00	30.5%	$0.00	$30,848.40	N/A	N/A	N/A	N/A	$30,848.40	D1	SYM SOFTWARE
SRDFADD-T25	SRDF ADD CTY 53.01-56.00	$0.00	30.5%	$0.00	$32,238.00	N/A	N/A	N/A	N/A	$32,238.00	D1	SYM SOFTWARE
SRDFADD-T26	SRDF ADD CTY 56.01-59.00	$0.00	30.5%	$0.00	$33,627.60	N/A	N/A	N/A	N/A	$33,627.60	D1	SYM SOFTWARE
SRDFADD-T27	SRDF ADD CTY 59.01-62.00	$0.00	30.5%	$0.00	$35,017.20	N/A	N/A	N/A	N/A	$35,017.20	D1	SYM SOFTWARE
SRDFADD-T28	SRDF ADD CTY 62.01-65.00	$0.00	30.5%	$0.00	$36,406.80	N/A	N/A	N/A	N/A	$36,406.80	D1	SYM SOFTWARE
SRDFADD-T29	SRDF ADD CTY 65.01-68.00	$0.00	30.5%	$0.00	$37,796.40	N/A	N/A	N/A	N/A	$37,796.40	D1	SYM SOFTWARE
SRDFADD-T30	SRDF ADD CTY 68.01-71.00	$0.00	30.5%	$0.00	$39,186.00	N/A	N/A	N/A	N/A	$39,186.00	D1	SYM SOFTWARE
SRDFADD-T31	SRDF ADD CTY 71.01-74.00	$0.00	30.5%	$0.00	$40,575.60	N/A	N/A	N/A	N/A	$40,575.60	D1	SYM SOFTWARE
SRDFADD-T32	SRDF ADD CTY 74.01-77.00	$0.00	30.5%	$0.00	$41,965.20	N/A	N/A	N/A	N/A	$41,965.20	D1	SYM SOFTWARE
SRDFADD-T33	SRDF ADD CTY 77.01-80.00	$0.00	30.5%	$0.00	$43,354.80	N/A	N/A	N/A	N/A	$43,354.80	D1	SYM SOFTWARE
SRDFADD-T34	SRDF ADD CTY 80.01-83.00	$0.00	30.5%	$0.00	$44,744.40	N/A	N/A	N/A	N/A	$44,744.40	D1	SYM SOFTWARE
SRDFADD-T35	SRDF ADD CTY 83.01-86.00	$0.00	30.5%	$0.00	$46,134.00	N/A	N/A	N/A	N/A	$46,134.00	D1	SYM SOFTWARE
SRDFADDT5-30U	SRDF ADD CTY T5-30 UPG	$7,720.00	30.5%	$5,365.40	$1,389.60	N/A	N/A	N/A	N/A	$1,389.60	D1	SYM SOFTWARE
SRDFADDT5-35U	SRDF ADD CTY T5-35 UPG	$7,720.00	30.5%	$5,365.40	$1,389.60	N/A	N/A	N/A	N/A	$1,389.60	D1	SYM SOFTWARE
SRDF-A-N01	RMT ASYNC-SRDFA CMPEXT SATA 0-14 TB	$2,190.00	30.5%	$1,522.05	$394.20	N/A	N/A	N/A	N/A	$394.20	D1	SYM SOFTWARE
SRDF-A-N02	RMT ASYNC-SRDFA CMPEXT SATA 15-25 TB	$2,060.00	30.5%	$1,431.70	$370.80	N/A	N/A	N/A	N/A	$370.80	D1	SYM SOFTWARE
SRDF-A-N03	RMT ASYNC-SRDFA CMPEXT SATA 26-40 TB	$1,810.00	30.5%	$1,257.95	$325.80	N/A	N/A	N/A	N/A	$325.80	D1	SYM SOFTWARE
SRDF-A-N04	RMT ASYNC-SRDFA CMPEXT SATA 41-60 TB	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE
SRDF-A-N05	RMT ASYNC-SRDFA CMPEXT SATA 61-100 TB	$1,450.00	30.5%	$1,007.75	$261.00	N/A	N/A	N/A	N/A	$261.00	D1	SYM SOFTWARE
SRDF-A-N06	RMT ASYNC-SRDFA CMPEXT SATA 101-150 TB	$1,280.00	30.5%	$889.60	$230.40	N/A	N/A	N/A	N/A	$230.40	D1	SYM SOFTWARE
SRDF-A-N07	RMT ASYNC-SRDFA CMPEXT SATA 151-250 TB	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
SRDF-A-N08	RMT ASYNC-SRDFA CMPEXT SATA 251-400 TB	$940.00	30.5%	$653.30	$169.20	N/A	N/A	N/A	N/A	$169.20	D1	SYM SOFTWARE
SRDF-A-N09	RMT ASYNC-SRDFA CMPEXT SATA 401-600 TB	$810.00	30.5%	$562.95	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
SRDF-A-N10	RMT ASYNC-SRDFA CMPEXT SATA 601-1000 TB	$690.00	30.5%	$479.55	$124.20	N/A	N/A	N/A	N/A	$124.20	D1	SYM SOFTWARE
SRDF-A-N11	RMT ASYNC-SRDFA CMPEXT SATA 1001+ TB	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	SYM SOFTWARE
SRDF-A-OBAS	RMT ASYNC-OPT OUT-SRDFA CMPEXT-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-A-OPT	RMT ASYNC-OPT OUT-SRDFA CMPEXT-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-A-OUP	RMT ASYNC-SATA-OPTOUT-TR-SRDFA CMPEXT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-A-R01	RMT ASYNC-SRDFA CMPEXT REG 0-14 TB	$4,395.00	30.5%	$3,054.53	$791.10	N/A	N/A	N/A	N/A	$791.10	D1	SYM SOFTWARE
SRDF-A-R02	RMT ASYNC-SRDFA CMPEXT REG 15-25 TB	$3,647.00	30.5%	$2,534.67	$656.46	N/A	N/A	N/A	N/A	$656.46	D1	SYM SOFTWARE
SRDF-A-R03	RMT ASYNC-SRDFA CMPEXT REG 26-40 TB	$3,660.00	30.5%	$2,543.70	$658.80	N/A	N/A	N/A	N/A	$658.80	D1	SYM SOFTWARE
SRDF-A-R04	RMT ASYNC-SRDFA CMPEXT REG 41-60 TB	$2,990.00	30.5%	$2,078.05	$538.20	N/A	N/A	N/A	N/A	$538.20	D1	SYM SOFTWARE
SRDF-A-R05	RMT ASYNC-SRDFA CMPEXT REG 61-100 TB	$2,595.00	30.5%	$1,803.53	$467.10	N/A	N/A	N/A	N/A	$467.10	D1	SYM SOFTWARE
SRDF-A-R06	RMT ASYNC-SRDFA CMPEXT REG 101-150 TB	$2,205.00	30.5%	$1,532.48	$396.90	N/A	N/A	N/A	N/A	$396.90	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDF-A-R07	RMT ASYNC-SRDFA CMPEXT REG 151-250 TB	$2,090.00	30.5%	$1,452.55	$376.20	N/A	N/A	N/A	N/A	$376.20	D1	SYM SOFTWARE
SRDF-A-R08	RMT ASYNC-SRDFA CMPEXT REG 251-400 TB	$1,915.00	30.5%	$1,330.93	$344.70	N/A	N/A	N/A	N/A	$344.70	D1	SYM SOFTWARE
SRDF-A-R09	RMT ASYNC-SRDFA CMPEXT REG 401-600 TB	$1,715.00	30.5%	$1,191.93	$308.70	N/A	N/A	N/A	N/A	$308.70	D1	SYM SOFTWARE
SRDF-A-R10	RMT ASYNC-SRDFA CMPEXT REG 601-1000TB	$1,505.00	30.5%	$1,045.98	$270.90	N/A	N/A	N/A	N/A	$270.90	D1	SYM SOFTWARE
SRDF-A-R11	RMT ASYNC-SRDFA CMPEXT REG 1001+ TB	$975.00	30.5%	$677.63	$175.50	N/A	N/A	N/A	N/A	$175.50	D1	SYM SOFTWARE
SRDF-A-RBAS	RMT ASYNC PROT-SRDFA CMPEXT-BASE REG	$22,120.00	30.5%	$15,373.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	D1	SYM SOFTWARE
SRDFAR-BASE	SRDFAR BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-C01	SRDFAR 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-C02	SRDFAR 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-C03	SRDFAR 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-C04	SRDFAR 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-C05	SRDFAR 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-C06	SRDFAR 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-C07	SRDFAR 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-C08	SRDFAR 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-C09	SRDFAR 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-C10	SRDFAR 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-C11	SRDFAR1TB(1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-N01	SRDFAR 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-N02	SRDFAR 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-N03	SRDFAR 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-N04	SRDFAR 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-N05	SRDFAR 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-N06	SRDFAR 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-N07	SRDFAR 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-N08	SRDFAR 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-N09	SRDFAR 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-N10	SRDFAR 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-N11	SRDFAR1TB(1001TB or greater) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-A-RN-OPN	RT FOR SRDFA ON OPEN SYS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SRDFA-RN-ZOS	SRDF/A RUNTIME FOR ZOS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SRDFAR-OBAS	SRDFAR OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-OPT	SRDFAR OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-OUP	SRDFAR OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-R01	SRDFAR REPL 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-R02	SRDFAR REPL 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-R03	SRDFAR REPL 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-R04	SRDFAR REPL 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-R05	SRDFAR REPL 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-R06	SRDFAR REPL 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-R07	SRDFAR REPL 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-R08	SRDFAR REPL 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-R09	SRDFAR REPL 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-R10	SRDFAR REPL 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-R11	SRDFAR REPL 1TB(1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-RBAS	SRDFAR REPL BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-RN-OPN	RT FOR SRDFAR ON OPEN SYS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SRDFAR-RN-ZOS	LIC FEAT CODE MF SRDFAR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-AR-RUP	SRDFAR REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-T01	AUTO REPLI 0-.250	$0.00	30.5%	$0.00	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
SRDFAR-T02	AUTO REPLI .251-.500	$0.00	30.5%	$0.00	$552.60	N/A	N/A	N/A	N/A	$552.60	D1	SYM SOFTWARE
SRDFAR-T03	AUTO REPLI .501-.750	$0.00	30.5%	$0.00	$770.40	N/A	N/A	N/A	N/A	$770.40	D1	SYM SOFTWARE
SRDFAR-T04	AUTO REPLI .751-1.00	$0.00	30.5%	$0.00	$988.20	N/A	N/A	N/A	N/A	$988.20	D1	SYM SOFTWARE
SRDFAR-T05	AUTO REPLI 1.01-2.00	$0.00	30.5%	$0.00	$1,436.40	N/A	N/A	N/A	N/A	$1,436.40	D1	SYM SOFTWARE
SRDFAR-T06	AUTO REPLI 2.01-4.00	$0.00	30.5%	$0.00	$1,884.60	N/A	N/A	N/A	N/A	$1,884.60	D1	SYM SOFTWARE
SRDFAR-T07	AUTO REPLI 4.01-6.00	$0.00	30.5%	$0.00	$2,332.80	N/A	N/A	N/A	N/A	$2,332.80	D1	SYM SOFTWARE
SRDFAR-T08	AUTO REPLI 6.01-8.00	$0.00	30.5%	$0.00	$2,781.00	N/A	N/A	N/A	N/A	$2,781.00	D1	SYM SOFTWARE
SRDFAR-T09	AUTO REPLI 8.01-10.0	$0.00	30.5%	$0.00	$3,229.20	N/A	N/A	N/A	N/A	$3,229.20	D1	SYM SOFTWARE
SRDFAR-T10	AUTO REPLI 10.01-12.	$0.00	30.5%	$0.00	$3,677.40	N/A	N/A	N/A	N/A	$3,677.40	D1	SYM SOFTWARE
SRDFAR-T11	AUTO REPLI 12.01-14.	$0.00	30.5%	$0.00	$4,125.60	N/A	N/A	N/A	N/A	$4,125.60	D1	SYM SOFTWARE
SRDFAR-T12	AUTO REPLI 14.01-17.	$0.00	30.5%	$0.00	$4,573.80	N/A	N/A	N/A	N/A	$4,573.80	D1	SYM SOFTWARE
SRDFAR-T13	AUTO REPLI 17.01-20.00	$0.00	30.5%	$0.00	$5,022.00	N/A	N/A	N/A	N/A	$5,022.00	D1	SYM SOFTWARE
SRDFAR-T14	AUTO REPLI 20.01-23.00	$0.00	30.5%	$0.00	$5,470.20	N/A	N/A	N/A	N/A	$5,470.20	D1	SYM SOFTWARE
SRDFAR-T1-4U	AUTO REP T1-T4UPG	$0.00	30.5%	$0.00	$217.80	N/A	N/A	N/A	N/A	$217.80	D1	SYM SOFTWARE
SRDFAR-T15	AUTO REPLI 23.01-26.00	$0.00	30.5%	$0.00	$5,918.40	N/A	N/A	N/A	N/A	$5,918.40	D1	SYM SOFTWARE
SRDFAR-T16	AUTO REPLI 26.01-29.00	$0.00	30.5%	$0.00	$6,366.60	N/A	N/A	N/A	N/A	$6,366.60	D1	SYM SOFTWARE
SRDFAR-T17	AUTO REPLI 29.01-32.00	$0.00	30.5%	$0.00	$6,814.80	N/A	N/A	N/A	N/A	$6,814.80	D1	SYM SOFTWARE
SRDFAR-T18	AUTO REPLI 32.01-35.00	$0.00	30.5%	$0.00	$7,263.00	N/A	N/A	N/A	N/A	$7,263.00	D1	SYM SOFTWARE
SRDFAR-T19	AUTO REPLI 35.01-38.00	$0.00	30.5%	$0.00	$7,711.20	N/A	N/A	N/A	N/A	$7,711.20	D1	SYM SOFTWARE
SRDFAR-T20	AUTO REPLI 38.01-41.00	$0.00	30.5%	$0.00	$8,159.40	N/A	N/A	N/A	N/A	$8,159.40	D1	SYM SOFTWARE
SRDFAR-T21	AUTO REPLI 41.01-44.00	$0.00	30.5%	$0.00	$8,607.60	N/A	N/A	N/A	N/A	$8,607.60	D1	SYM SOFTWARE
SRDFAR-T22	AUTO REPLI 44.01-47.00	$0.00	30.5%	$0.00	$9,055.80	N/A	N/A	N/A	N/A	$9,055.80	D1	SYM SOFTWARE
SRDFAR-T23	AUTO REPLI 47.01-50.00	$0.00	30.5%	$0.00	$9,504.00	N/A	N/A	N/A	N/A	$9,504.00	D1	SYM SOFTWARE
SRDFAR-T24	AUTO REPLI 50.01-53.00	$0.00	30.5%	$0.00	$9,952.20	N/A	N/A	N/A	N/A	$9,952.20	D1	SYM SOFTWARE
SRDFAR-T25	AUTO REPLI 53.01-56.00	$0.00	30.5%	$0.00	$10,400.40	N/A	N/A	N/A	N/A	$10,400.40	D1	SYM SOFTWARE
SRDFAR-T26	AUTO REPLI 56.01-59.00	$0.00	30.5%	$0.00	$10,848.60	N/A	N/A	N/A	N/A	$10,848.60	D1	SYM SOFTWARE
SRDFAR-T27	AUTO REPLI 59.01-62.00	$0.00	30.5%	$0.00	$11,296.80	N/A	N/A	N/A	N/A	$11,296.80	D1	SYM SOFTWARE
SRDFAR-T28	AUTO REPLI 62.01-65.00	$0.00	30.5%	$0.00	$11,745.00	N/A	N/A	N/A	N/A	$11,745.00	D1	SYM SOFTWARE
SRDFAR-T29	AUTO REPLI 65.01-68.00	$0.00	30.5%	$0.00	$12,193.20	N/A	N/A	N/A	N/A	$12,193.20	D1	SYM SOFTWARE
SRDFAR-T30	AUTO REPLI 68.01-71.00	$0.00	30.5%	$0.00	$12,641.40	N/A	N/A	N/A	N/A	$12,641.40	D1	SYM SOFTWARE
SRDFAR-T31	AUTO REPLI 71.01-74.00	$0.00	30.5%	$0.00	$13,089.60	N/A	N/A	N/A	N/A	$13,089.60	D1	SYM SOFTWARE
SRDF-AR-T31	SRDF-AR CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$13,089.60	N/A	N/A	N/A	N/A	$13,089.60	D1	SYM SOFTWARE
SRDFAR-T32	AUTO REPLI 74.01-77.00	$0.00	30.5%	$0.00	$13,537.80	N/A	N/A	N/A	N/A	$13,537.80	D1	SYM SOFTWARE
SRDF-AR-T32	SRDF-AR CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$13,537.80	N/A	N/A	N/A	N/A	$13,537.80	D1	SYM SOFTWARE
SRDFAR-T33	AUTO REPLI 77.01-80.00	$0.00	30.5%	$0.00	$13,986.00	N/A	N/A	N/A	N/A	$13,986.00	D1	SYM SOFTWARE
SRDF-AR-T33	SRDF-AR CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$13,986.00	N/A	N/A	N/A	N/A	$13,986.00	D1	SYM SOFTWARE
SRDFAR-T34	AUTO REPLI 80.01-83.00	$0.00	30.5%	$0.00	$14,434.20	N/A	N/A	N/A	N/A	$14,434.20	D1	SYM SOFTWARE
SRDF-AR-T34	SRDF-AR CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$14,434.20	N/A	N/A	N/A	N/A	$14,434.20	D1	SYM SOFTWARE
SRDFAR-T35	AUTO REPLI 83.01-86.00	$0.00	30.5%	$0.00	$14,882.40	N/A	N/A	N/A	N/A	$14,882.40	D1	SYM SOFTWARE
SRDF-AR-T35	SRDF-AR CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$14,882.40	N/A	N/A	N/A	N/A	$14,882.40	D1	SYM SOFTWARE
SRDFAR-T5-35U	AUTO REP T5-T35UPG	$0.00	30.5%	$0.00	$448.20	N/A	N/A	N/A	N/A	$448.20	D1	SYM SOFTWARE
SRDF-A-RUP	RMT ASYNC PROT-SRDFA CMPEXT-UPG REG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFAR-UPG	SRDFAR BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDF-A-T01	SRDF-A CTY 0-.250	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
SRDF-A-T02	SRDF-A CTY .251-.500	$0.00	30.5%	$0.00	$3,421.80	N/A	N/A	N/A	N/A	$3,421.80	D1	SYM SOFTWARE
SRDF-A-T03	SRDF-A CTY .501-.750	$0.00	30.5%	$0.00	$4,770.00	N/A	N/A	N/A	N/A	$4,770.00	D1	SYM SOFTWARE
SRDF-A-T04	SRDF-A CTY .751-1.00	$0.00	30.5%	$0.00	$6,118.20	N/A	N/A	N/A	N/A	$6,118.20	D1	SYM SOFTWARE
SRDF-A-T05	SRDF-A CTY 1.01-2.00	$0.00	30.5%	$0.00	$8,897.40	N/A	N/A	N/A	N/A	$8,897.40	D1	SYM SOFTWARE
SRDF-A-T06	SRDF-A CTY 2.01-4.00	$0.00	30.5%	$0.00	$11,676.60	N/A	N/A	N/A	N/A	$11,676.60	D1	SYM SOFTWARE
SRDF-A-T07	SRDF-A CTY 4.01-6.00	$0.00	30.5%	$0.00	$14,455.80	N/A	N/A	N/A	N/A	$14,455.80	D1	SYM SOFTWARE
SRDF-A-T08	SRDF-A CTY 6.01-8.00	$0.00	30.5%	$0.00	$17,235.00	N/A	N/A	N/A	N/A	$17,235.00	D1	SYM SOFTWARE
SRDF-A-T09	SRDF-A CTY 8.01-10.00	$0.00	30.5%	$0.00	$20,014.20	N/A	N/A	N/A	N/A	$20,014.20	D1	SYM SOFTWARE
SRDF-A-T10	SRDF-A CTY 10.01-12.00	$0.00	30.5%	$0.00	$22,793.40	N/A	N/A	N/A	N/A	$22,793.40	D1	SYM SOFTWARE
SRDF-A-T11	SRDF-A CTY 12.01-14.00	$0.00	30.5%	$0.00	$25,572.60	N/A	N/A	N/A	N/A	$25,572.60	D1	SYM SOFTWARE
SRDF-A-T12	SRDF-A CTY 14.01-17.00	$0.00	30.5%	$0.00	$28,351.80	N/A	N/A	N/A	N/A	$28,351.80	D1	SYM SOFTWARE
SRDF-A-T13	SRDF-A CTY 17.01-20.00	$0.00	30.5%	$0.00	$31,131.00	N/A	N/A	N/A	N/A	$31,131.00	D1	SYM SOFTWARE
SRDF-A-T14	SRDF-A CTY 20.01-23.00	$0.00	30.5%	$0.00	$33,910.20	N/A	N/A	N/A	N/A	$33,910.20	D1	SYM SOFTWARE
SRDF-A-T15	SRDF-A CTY 23.01-26.00	$0.00	30.5%	$0.00	$36,689.40	N/A	N/A	N/A	N/A	$36,689.40	D1	SYM SOFTWARE
SRDF-A-T16	SRDF-A CTY26.01-29.00	$0.00	30.5%	$0.00	$39,468.60	N/A	N/A	N/A	N/A	$39,468.60	D1	SYM SOFTWARE
SRDF-A-T17	SRDF-A CTY 29.01-32.00	$0.00	30.5%	$0.00	$42,247.80	N/A	N/A	N/A	N/A	$42,247.80	D1	SYM SOFTWARE
SRDF-A-T18	SRDF-A CTY 32.01-35.00	$0.00	30.5%	$0.00	$45,027.00	N/A	N/A	N/A	N/A	$45,027.00	D1	SYM SOFTWARE
SRDF-A-T19	SRDF-A CTY 35.01-38.00	$0.00	30.5%	$0.00	$47,806.20	N/A	N/A	N/A	N/A	$47,806.20	D1	SYM SOFTWARE
SRDF-AT1-T4UP	SRDF-A T1-T4 UPGRADE	$0.00	30.5%	$0.00	$1,348.20	N/A	N/A	N/A	N/A	$1,348.20	D1	SYM SOFTWARE
SRDF-A-T20	SRDF-A CTY 38.01-41.00	$0.00	30.5%	$0.00	$50,585.40	N/A	N/A	N/A	N/A	$50,585.40	D1	SYM SOFTWARE
SRDF-A-T21	SRDF-A CTY 41.01-44.00	$0.00	30.5%	$0.00	$53,364.60	N/A	N/A	N/A	N/A	$53,364.60	D1	SYM SOFTWARE
SRDF-A-T22	SRDF-A CTY 44.01-47.00	$0.00	30.5%	$0.00	$56,143.80	N/A	N/A	N/A	N/A	$56,143.80	D1	SYM SOFTWARE
SRDF-A-T23	SRDF-A CTY47.01-50.00	$0.00	30.5%	$0.00	$58,923.00	N/A	N/A	N/A	N/A	$58,923.00	D1	SYM SOFTWARE
SRDF-A-T24	SRDF-A CTY 50.01-53.00	$0.00	30.5%	$0.00	$61,702.20	N/A	N/A	N/A	N/A	$61,702.20	D1	SYM SOFTWARE
SRDF-A-T25	SRDF-A CTY 53.01-56.00	$0.00	30.5%	$0.00	$64,481.40	N/A	N/A	N/A	N/A	$64,481.40	D1	SYM SOFTWARE
SRDF-A-T26	SRDF-A CTY56.01-59.00	$0.00	30.5%	$0.00	$67,260.60	N/A	N/A	N/A	N/A	$67,260.60	D1	SYM SOFTWARE
SRDF-A-T27	SRDF-A CTY 59.01-62.00	$0.00	30.5%	$0.00	$70,039.80	N/A	N/A	N/A	N/A	$70,039.80	D1	SYM SOFTWARE
SRDF-A-T28	SRDF-A CTY 62.01-65.00	$0.00	30.5%	$0.00	$72,819.00	N/A	N/A	N/A	N/A	$72,819.00	D1	SYM SOFTWARE
SRDF-A-T29	SRDF-A CTY 65.01-68.00	$0.00	30.5%	$0.00	$75,598.20	N/A	N/A	N/A	N/A	$75,598.20	D1	SYM SOFTWARE
SRDF-A-T30	SRDF-A CTY 68.01-71.00	$0.00	30.5%	$0.00	$78,377.40	N/A	N/A	N/A	N/A	$78,377.40	D1	SYM SOFTWARE
SRDF-A-T31	SRDF-A CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$81,156.60	N/A	N/A	N/A	N/A	$81,156.60	D1	SYM SOFTWARE
SRDF-A-T32	SRDF-A CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$83,935.80	N/A	N/A	N/A	N/A	$83,935.80	D1	SYM SOFTWARE
SRDF-A-T33	SRDF-A CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$86,715.00	N/A	N/A	N/A	N/A	$86,715.00	D1	SYM SOFTWARE
SRDF-A-T34	SRDF-A CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$89,494.20	N/A	N/A	N/A	N/A	$89,494.20	D1	SYM SOFTWARE
SRDF-A-T35	SRDF-A CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$92,273.40	N/A	N/A	N/A	N/A	$92,273.40	D1	SYM SOFTWARE
SRDF-A-T5-35U	SRDF-A T5-T35 UPGRADE	$0.00	30.5%	$0.00	$2,779.20	N/A	N/A	N/A	N/A	$2,779.20	D1	SYM SOFTWARE
SRDF-A-UPG	RMT ASYNC PROT-SRDFA CMPEXT-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CEM-BASE	SRDF-CEM BASE LICENSE	$1,130.00	30.5%	$785.35	$203.40	N/A	N/A	N/A	N/A	$203.40	D1	SYM SOFTWARE
SRDF-CEM-C01	SRDF-CEM 1TB (0-14TB)	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	SYM SOFTWARE
SRDF-CEM-C02	SRDF-CEM 1TB (15-25TB)	$220.00	30.5%	$152.90	$39.60	N/A	N/A	N/A	N/A	$39.60	D1	SYM SOFTWARE
SRDF-CEM-C03	SRDF-CEM 1TB (26-40TB)	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
SRDF-CEM-C04	SRDF-CEM 1TB (41-60TB)	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	SYM SOFTWARE
SRDF-CEM-C05	SRDF-CEM 1TB (61-100TB)	$160.00	30.5%	$111.20	$28.80	N/A	N/A	N/A	N/A	$28.80	D1	SYM SOFTWARE
SRDF-CEM-C06	SRDF-CEM 1TB (101-150TB)	$140.00	30.5%	$97.30	$25.20	N/A	N/A	N/A	N/A	$25.20	D1	SYM SOFTWARE
SRDF-CEM-C07	SRDF-CEM 1TB (151-250TB)	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	SYM SOFTWARE
SRDF-CEM-C08	SRDF-CEM 1TB (251-400TB)	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	SYM SOFTWARE
SRDF-CEM-C09	SRDF-CEM 1TB (401-600TB)	$80.00	30.5%	$55.60	$14.40	N/A	N/A	N/A	N/A	$14.40	D1	SYM SOFTWARE
SRDF-CEM-C10	SRDF-CEM 1TB (601-1000TB)	$80.00	30.5%	$55.60	$14.40	N/A	N/A	N/A	N/A	$14.40	D1	SYM SOFTWARE
SRDF-CEM-C11	SRDF-CEM1TB(1001TB or greater)	$70.00	30.5%	$48.65	$12.60	N/A	N/A	N/A	N/A	$12.60	D1	SYM SOFTWARE
SRDF-CEM-N01	SRDF-CEM 1TB (0-14TB) NLT3	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	SYM SOFTWARE
SRDF-CEM-N02	SRDF-CEM 1TB (15-25TB) NLT3	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	SYM SOFTWARE
SRDF-CEM-N03	SRDF-CEM 1TB (26-40TB) NLT3	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$18.00	D1	SYM SOFTWARE
SRDF-CEM-N04	SRDF-CEM 1TB (41-60TB) NLT3	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	SYM SOFTWARE
SRDF-CEM-N05	SRDF-CEM 1TB (61-100TB) NLT3	$80.00	30.5%	$55.60	$14.40	N/A	N/A	N/A	N/A	$14.40	D1	SYM SOFTWARE
SRDF-CEM-N06	SRDF-CEM 1TB (101-150TB) NLT3	$70.00	30.5%	$48.65	$12.60	N/A	N/A	N/A	N/A	$12.60	D1	SYM SOFTWARE
SRDF-CEM-N07	SRDF-CEM 1TB (151-250TB) NLT3	$60.00	30.5%	$41.70	$10.80	N/A	N/A	N/A	N/A	$10.80	D1	SYM SOFTWARE
SRDF-CEM-N08	SRDF-CEM 1TB (251-400TB) NLT3	$50.00	30.5%	$34.75	$9.00	N/A	N/A	N/A	N/A	$9.00	D1	SYM SOFTWARE
SRDF-CEM-N09	SRDF-CEM 1TB (401-600TB) NLT3	$40.00	30.5%	$27.80	$7.20	N/A	N/A	N/A	N/A	$7.20	D1	SYM SOFTWARE
SRDF-CEM-N10	SRDF-CEM 1TB (601-1000TB) NLT3	$39.00	30.5%	$27.11	$7.02	N/A	N/A	N/A	N/A	$7.02	D1	SYM SOFTWARE
SRDF-CEM-N11	SRDF-CEM1TB(1001TB or greater) NLT3	$35.00	30.5%	$24.33	$6.30	N/A	N/A	N/A	N/A	$6.30	D1	SYM SOFTWARE
SRDF-CEM-OBAS	SRDF-CEM OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CEM-OPT	SRDF-CEM OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CEM-OUP	SRDF-CEM OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CEM-R01	SRDF-CEM REPL 1TB (0-14TB)	$281.00	30.5%	$195.30	$50.58	N/A	N/A	N/A	N/A	$50.58	D1	SYM SOFTWARE
SRDF-CEM-R02	SRDF-CEM REPL 1TB (15-25TB)	$215.00	30.5%	$149.43	$38.70	N/A	N/A	N/A	N/A	$38.70	D1	SYM SOFTWARE
SRDF-CEM-R03	SRDF-CEM REPL 1TB (26-40TB)	$228.00	30.5%	$158.46	$41.04	N/A	N/A	N/A	N/A	$41.04	D1	SYM SOFTWARE
SRDF-CEM-R04	SRDF-CEM REPL 1TB (41-60TB)	$208.00	30.5%	$144.56	$37.44	N/A	N/A	N/A	N/A	$37.44	D1	SYM SOFTWARE
SRDF-CEM-R05	SRDF-CEM REPL 1TB (61-100TB)	$182.00	30.5%	$126.49	$32.76	N/A	N/A	N/A	N/A	$32.76	D1	SYM SOFTWARE
SRDF-CEM-R06	SRDF-CEM REPL 1TB (101-150TB)	$163.00	30.5%	$113.29	$29.34	N/A	N/A	N/A	N/A	$29.34	D1	SYM SOFTWARE
SRDF-CEM-R07	SRDF-CEM REPL 1TB (151-250TB)	$147.00	30.5%	$102.17	$26.46	N/A	N/A	N/A	N/A	$26.46	D1	SYM SOFTWARE
SRDF-CEM-R08	SRDF-CEM REPL 1TB (251-400TB)	$128.00	30.5%	$88.96	$23.04	N/A	N/A	N/A	N/A	$23.04	D1	SYM SOFTWARE
SRDF-CEM-R09	SRDF-CEM REPL 1TB (401-600TB)	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	SYM SOFTWARE
SRDF-CEM-R10	SRDF-CEM REPL 1TB (601-1000TB)	$88.00	30.5%	$61.16	$15.84	N/A	N/A	N/A	N/A	$15.84	D1	SYM SOFTWARE
SRDF-CEM-R11	SRDF-CEM REPL 1TB(1001TB or greater)	$55.00	30.5%	$38.23	$9.90	N/A	N/A	N/A	N/A	$9.90	D1	SYM SOFTWARE
SRDF-CEM-RBAS	SRDF-CEM REPL BASE LICENSE	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
SRDF-CEM-RUP	SRDF-CEM REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CEM-T01	SRDFCEM CPCTY 0-.250	$0.00	30.5%	$0.00	$104.40	N/A	N/A	N/A	N/A	$104.40	D1	SYM SOFTWARE
SRDF-CEM-T02	SRDFCEM CPCTY .251-.500	$0.00	30.5%	$0.00	$171.00	N/A	N/A	N/A	N/A	$171.00	D1	SYM SOFTWARE
SRDF-CEM-T03	SRDFCEM CPCTY .501-.750	$0.00	30.5%	$0.00	$237.60	N/A	N/A	N/A	N/A	$237.60	D1	SYM SOFTWARE
SRDF-CEM-T04	SRDFCEM CPCTY .751-1.00	$0.00	30.5%	$0.00	$304.20	N/A	N/A	N/A	N/A	$304.20	D1	SYM SOFTWARE
SRDF-CEM-T05	SRDFCEM CPCTY 1.01-2.00	$0.00	30.5%	$0.00	$442.80	N/A	N/A	N/A	N/A	$442.80	D1	SYM SOFTWARE
SRDF-CEM-T06	SRDFCEM CPCTY 2.01-4.00	$0.00	30.5%	$0.00	$581.40	N/A	N/A	N/A	N/A	$581.40	D1	SYM SOFTWARE
SRDF-CEM-T07	SRDFCEM CPCTY 4.01-6.00	$0.00	30.5%	$0.00	$720.00	N/A	N/A	N/A	N/A	$720.00	D1	SYM SOFTWARE
SRDF-CEM-T08	SRDFCEM CPCTY 6.01-8.00	$0.00	30.5%	$0.00	$858.60	N/A	N/A	N/A	N/A	$858.60	D1	SYM SOFTWARE
SRDF-CEM-T09	SRDFCEM CPCTY 8.01-10.00	$0.00	30.5%	$0.00	$997.20	N/A	N/A	N/A	N/A	$997.20	D1	SYM SOFTWARE
SRDF-CEM-T10	SRDFCEM CPCTY 10.01-12.00	$0.00	30.5%	$0.00	$1,135.80	N/A	N/A	N/A	N/A	$1,135.80	D1	SYM SOFTWARE
SRDF-CEM-T11	SRDFCEM CPCTY 12.01-14.00	$0.00	30.5%	$0.00	$1,274.40	N/A	N/A	N/A	N/A	$1,274.40	D1	SYM SOFTWARE
SRDF-CEM-T12	SRDFCEM CPCTY 14.01-17.00	$0.00	30.5%	$0.00	$1,413.00	N/A	N/A	N/A	N/A	$1,413.00	D1	SYM SOFTWARE
SRDF-CEM-T13	SRDFCEM CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$1,551.60	N/A	N/A	N/A	N/A	$1,551.60	D1	SYM SOFTWARE
SRDF-CEM-T14	SRDFCEM CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$1,690.20	N/A	N/A	N/A	N/A	$1,690.20	D1	SYM SOFTWARE
SRDF-CEM-T15	SRDFCEM CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$1,828.80	N/A	N/A	N/A	N/A	$1,828.80	D1	SYM SOFTWARE
SRDF-CEM-T16	SRDFCEM CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$1,967.40	N/A	N/A	N/A	N/A	$1,967.40	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDF-CEM-T17	SRDFCEM CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$2,106.00	N/A	N/A	N/A	N/A	$2,106.00	D1	SYM SOFTWARE
SRDF-CEM-T18	SRDFCEM CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$2,244.60	N/A	N/A	N/A	N/A	$2,244.60	D1	SYM SOFTWARE
SRDF-CEM-T19	SRDFCEM CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$2,383.20	N/A	N/A	N/A	N/A	$2,383.20	D1	SYM SOFTWARE
SRDF-CEM-T20	SRDFCEM CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$2,521.80	N/A	N/A	N/A	N/A	$2,521.80	D1	SYM SOFTWARE
SRDF-CEM-T21	SRDFCEM CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$2,660.40	N/A	N/A	N/A	N/A	$2,660.40	D1	SYM SOFTWARE
SRDF-CEM-T22	SRDFCEM CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$2,799.00	N/A	N/A	N/A	N/A	$2,799.00	D1	SYM SOFTWARE
SRDF-CEM-T23	SRDFCEM CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$2,937.60	N/A	N/A	N/A	N/A	$2,937.60	D1	SYM SOFTWARE
SRDF-CEM-T24	SRDFCEM CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$3,076.20	N/A	N/A	N/A	N/A	$3,076.20	D1	SYM SOFTWARE
SRDF-CEM-T25	SRDFCEM CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$3,214.80	N/A	N/A	N/A	N/A	$3,214.80	D1	SYM SOFTWARE
SRDF-CEM-T26	SRDFCEM CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$3,353.40	N/A	N/A	N/A	N/A	$3,353.40	D1	SYM SOFTWARE
SRDF-CEM-T27	SRDFCEM CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$3,492.00	N/A	N/A	N/A	N/A	$3,492.00	D1	SYM SOFTWARE
SRDF-CEM-T28	SRDFCEM CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$3,630.60	N/A	N/A	N/A	N/A	$3,630.60	D1	SYM SOFTWARE
SRDF-CEM-T29	SRDFCEM CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$3,769.20	N/A	N/A	N/A	N/A	$3,769.20	D1	SYM SOFTWARE
SRDF-CEM-T30	SRDFCEM CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$3,907.80	N/A	N/A	N/A	N/A	$3,907.80	D1	SYM SOFTWARE
SRDF-CEM-T31	SRDFCEM CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$4,046.40	N/A	N/A	N/A	N/A	$4,046.40	D1	SYM SOFTWARE
SRDF-CEM-T32	SRDFCEM CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$4,185.00	N/A	N/A	N/A	N/A	$4,185.00	D1	SYM SOFTWARE
SRDF-CEM-T33	SRDFCEM CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$4,323.60	N/A	N/A	N/A	N/A	$4,323.60	D1	SYM SOFTWARE
SRDF-CEM-T34	SRDFCEM CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$4,462.20	N/A	N/A	N/A	N/A	$4,462.20	D1	SYM SOFTWARE
SRDF-CEM-T35	SRDFCEM CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$4,600.80	N/A	N/A	N/A	N/A	$4,600.80	D1	SYM SOFTWARE
SRDF-CEM-UPG	SRDF-CEM BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CEV-BASE	SRDF-CEV BASE LICENSE	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$408.24	D1	SYM SOFTWARE
SRDF-CEV-C01	SRDF-CEV 1TB (0-14TB)	$350.00	30.5%	$243.25	$63.00	N/A	N/A	N/A	N/A	$88.20	D1	SYM SOFTWARE
SRDF-CEV-C02	SRDF-CEV 1TB (15-25TB)	$320.00	30.5%	$222.40	$57.60	N/A	N/A	N/A	N/A	$80.64	D1	SYM SOFTWARE
SRDF-CEV-C03	SRDF-CEV 1TB (26-40TB)	$290.00	30.5%	$201.55	$52.20	N/A	N/A	N/A	N/A	$73.08	D1	SYM SOFTWARE
SRDF-CEV-C04	SRDF-CEV 1TB (41-60TB)	$260.00	30.5%	$180.70	$46.80	N/A	N/A	N/A	N/A	$65.52	D1	SYM SOFTWARE
SRDF-CEV-C05	SRDF-CEV 1TB (61-100TB)	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$57.96	D1	SYM SOFTWARE
SRDF-CEV-C06	SRDF-CEV 1TB (101-150TB)	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$50.40	D1	SYM SOFTWARE
SRDF-CEV-C07	SRDF-CEV 1TB (151-250TB)	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$45.36	D1	SYM SOFTWARE
SRDF-CEV-C08	SRDF-CEV 1TB (251-400TB)	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$37.80	D1	SYM SOFTWARE
SRDF-CEV-C09	SRDF-CEV 1TB (401-600TB)	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$30.24	D1	SYM SOFTWARE
SRDF-CEV-C10	SRDF-CEV 1TB (601-1000TB)	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$27.72	D1	SYM SOFTWARE
SRDF-CEV-C11	SRDF-CEV1TB(1001-1500TB)	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$25.20	D1	SYM SOFTWARE
SRDF-CEV-N01	SRDF-CEV 1TB (0-14TB) NLT3	$175.00	30.5%	$121.63	$31.50	N/A	N/A	N/A	N/A	$44.16	D1	SYM SOFTWARE
SRDF-CEV-N02	SRDF-CEV 1TB (15-25TB) NLT3	$160.00	30.5%	$111.20	$28.80	N/A	N/A	N/A	N/A	$40.32	D1	SYM SOFTWARE
SRDF-CEV-N03	SRDF-CEV 1TB (26-40TB) NLT3	$145.00	30.5%	$100.78	$26.10	N/A	N/A	N/A	N/A	$36.60	D1	SYM SOFTWARE
SRDF-CEV-N04	SRDF-CEV 1TB (41-60TB) NLT3	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$32.76	D1	SYM SOFTWARE
SRDF-CEV-N05	SRDF-CEV 1TB (61-100TB) NLT3	$115.00	30.5%	$79.93	$20.70	N/A	N/A	N/A	N/A	$29.04	D1	SYM SOFTWARE
SRDF-CEV-N06	SRDF-CEV 1TB (101-150TB) NLT3	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$25.20	D1	SYM SOFTWARE
SRDF-CEV-N07	SRDF-CEV 1TB (151-250TB) NLT3	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$22.68	D1	SYM SOFTWARE
SRDF-CEV-N08	SRDF-CEV 1TB (251-400TB) NLT3	$75.00	30.5%	$52.13	$13.50	N/A	N/A	N/A	N/A	$18.96	D1	SYM SOFTWARE
SRDF-CEV-N09	SRDF-CEV 1TB (401-600TB) NLT3	$60.00	30.5%	$41.70	$10.80	N/A	N/A	N/A	N/A	$15.12	D1	SYM SOFTWARE
SRDF-CEV-N10	SRDF-CEV 1TB (601-1000TB) NLT3	$55.00	30.5%	$38.23	$9.90	N/A	N/A	N/A	N/A	$13.92	D1	SYM SOFTWARE
SRDF-CEV-N11	SRDF-CEV1TB(1001-1500TB) NLT3	$50.00	30.5%	$34.75	$9.00	N/A	N/A	N/A	N/A	$12.60	D1	SYM SOFTWARE
SRDF-CEV-R01	SRDF-CEV REPL 1TB (0-14TB)	$880.00	30.5%	$611.60	$158.40	N/A	N/A	N/A	N/A	$221.76	D1	SYM SOFTWARE
SRDF-CEV-R02	SRDF-CEV REPL 1TB (15-25TB)	$690.00	30.5%	$479.55	$124.20	N/A	N/A	N/A	N/A	$173.88	D1	SYM SOFTWARE
SRDF-CEV-R03	SRDF-CEV REPL 1TB (26-40TB)	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$156.24	D1	SYM SOFTWARE
SRDF-CEV-R04	SRDF-CEV REPL 1TB (41-60TB)	$560.00	30.5%	$389.20	$100.80	N/A	N/A	N/A	N/A	$141.12	D1	SYM SOFTWARE
SRDF-CEV-R05	SRDF-CEV REPL 1TB (61-100TB)	$480.00	30.5%	$333.60	$86.40	N/A	N/A	N/A	N/A	$120.96	D1	SYM SOFTWARE
SRDF-CEV-R06	SRDF-CEV REPL 1TB (101-150TB)	$410.00	30.5%	$284.95	$73.80	N/A	N/A	N/A	N/A	$103.32	D1	SYM SOFTWARE
SRDF-CEV-R07	SRDF-CEV REPL 1TB (151-250TB)	$370.00	30.5%	$257.15	$66.60	N/A	N/A	N/A	N/A	$93.24	D1	SYM SOFTWARE
SRDF-CEV-R08	SRDF-CEV REPL 1TB (251-400TB)	$300.00	30.5%	$208.50	$54.00	N/A	N/A	N/A	N/A	$75.60	D1	SYM SOFTWARE
SRDF-CEV-R09	SRDF-CEV REPL 1TB (401-600TB)	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$63.00	D1	SYM SOFTWARE
SRDF-CEV-R10	SRDF-CEV REPL 1TB (601-1000TB)	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$57.96	D1	SYM SOFTWARE
SRDF-CEV-R11	SRDF-CEV REPL 1TB(1001-1500TB)	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$47.88	D1	SYM SOFTWARE
SRDF-CEV-RBAS	SRDF-CEV REPL BASE LICENSE	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$408.24	D1	SYM SOFTWARE
SRDF-CEV-RUP	SRDF-CEV REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CEV-T01	SRDFCEV CPCTY 0-.250	$0.00	30.5%	$0.00	$104.40	N/A	N/A	N/A	N/A	$146.16	D1	SYM SOFTWARE
SRDF-CEV-T02	SRDFCEV CPCTY .251-.500	$0.00	30.5%	$0.00	$171.00	N/A	N/A	N/A	N/A	$239.40	D1	SYM SOFTWARE
SRDF-CEV-T03	SRDFCEV CPCTY .501-.750	$0.00	30.5%	$0.00	$237.60	N/A	N/A	N/A	N/A	$332.64	D1	SYM SOFTWARE
SRDF-CEV-T04	SRDFCEV CPCTY .751-1.00	$0.00	30.5%	$0.00	$304.20	N/A	N/A	N/A	N/A	$425.88	D1	SYM SOFTWARE
SRDF-CEV-T05	SRDFCEV CPCTY 1.01-2.00	$0.00	30.5%	$0.00	$442.80	N/A	N/A	N/A	N/A	$619.92	D1	SYM SOFTWARE
SRDF-CEV-T06	SRDFCEV CPCTY 2.01-4.00	$0.00	30.5%	$0.00	$581.40	N/A	N/A	N/A	N/A	$813.96	D1	SYM SOFTWARE
SRDF-CEV-T07	SRDFCEV CPCTY 4.01-6.00	$0.00	30.5%	$0.00	$720.00	N/A	N/A	N/A	N/A	$1,008.00	D1	SYM SOFTWARE
SRDF-CEV-T08	SRDFCEV CPCTY 6.01-8.00	$0.00	30.5%	$0.00	$858.60	N/A	N/A	N/A	N/A	$1,202.04	D1	SYM SOFTWARE
SRDF-CEV-T09	SRDFCEV CPCTY 8.01-10.00	$0.00	30.5%	$0.00	$997.20	N/A	N/A	N/A	N/A	$1,396.08	D1	SYM SOFTWARE
SRDF-CEV-T10	SRDFCEV CPCTY 10.01-12.00	$0.00	30.5%	$0.00	$1,135.80	N/A	N/A	N/A	N/A	$1,590.12	D1	SYM SOFTWARE
SRDF-CEV-T11	SRDFCEV CPCTY 12.01-14.00	$0.00	30.5%	$0.00	$1,274.40	N/A	N/A	N/A	N/A	$1,784.16	D1	SYM SOFTWARE
SRDF-CEV-T12	SRDFCEV CPCTY 14.01-17.00	$0.00	30.5%	$0.00	$1,413.00	N/A	N/A	N/A	N/A	$1,978.20	D1	SYM SOFTWARE
SRDF-CEV-T13	SRDFCEV CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$1,551.60	N/A	N/A	N/A	N/A	$2,172.24	D1	SYM SOFTWARE
SRDF-CEV-T14	SRDFCEV CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$1,690.20	N/A	N/A	N/A	N/A	$2,366.28	D1	SYM SOFTWARE
SRDF-CEV-T15	SRDFCEV CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$1,828.80	N/A	N/A	N/A	N/A	$2,560.32	D1	SYM SOFTWARE
SRDF-CEV-T16	SRDFCEV CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$1,967.40	N/A	N/A	N/A	N/A	$2,754.36	D1	SYM SOFTWARE
SRDF-CEV-T17	SRDFCEV CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$2,106.00	N/A	N/A	N/A	N/A	$2,948.40	D1	SYM SOFTWARE
SRDF-CEV-T18	SRDFCEV CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$2,244.60	N/A	N/A	N/A	N/A	$3,142.44	D1	SYM SOFTWARE
SRDF-CEV-T19	SRDFCEV CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$2,383.20	N/A	N/A	N/A	N/A	$3,336.48	D1	SYM SOFTWARE
SRDF-CEV-T20	SRDFCEV CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$2,521.80	N/A	N/A	N/A	N/A	$3,530.52	D1	SYM SOFTWARE
SRDF-CEV-T21	SRDFCEV CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$2,660.40	N/A	N/A	N/A	N/A	$3,724.56	D1	SYM SOFTWARE
SRDF-CEV-T22	SRDFCEV CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$2,799.00	N/A	N/A	N/A	N/A	$3,918.60	D1	SYM SOFTWARE
SRDF-CEV-T23	SRDFCEV CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$2,937.60	N/A	N/A	N/A	N/A	$4,112.64	D1	SYM SOFTWARE
SRDF-CEV-T24	SRDFCEV CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$3,076.20	N/A	N/A	N/A	N/A	$4,306.68	D1	SYM SOFTWARE
SRDF-CEV-T25	SRDFCEV CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$3,214.80	N/A	N/A	N/A	N/A	$4,500.72	D1	SYM SOFTWARE
SRDF-CEV-T26	SRDFCEV CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$3,353.40	N/A	N/A	N/A	N/A	$4,694.76	D1	SYM SOFTWARE
SRDF-CEV-T27	SRDFCEV CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$3,492.00	N/A	N/A	N/A	N/A	$4,888.80	D1	SYM SOFTWARE
SRDF-CEV-T28	SRDFCEV CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$3,630.60	N/A	N/A	N/A	N/A	$5,082.84	D1	SYM SOFTWARE
SRDF-CEV-T29	SRDFCEV CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$3,769.20	N/A	N/A	N/A	N/A	$5,276.88	D1	SYM SOFTWARE
SRDF-CEV-T30	SRDFCEV CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$3,907.80	N/A	N/A	N/A	N/A	$5,470.92	D1	SYM SOFTWARE
SRDF-CEV-T31	SRDFCEV CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$4,046.40	N/A	N/A	N/A	N/A	$5,664.96	D1	SYM SOFTWARE
SRDF-CEV-T32	SRDFCEV CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$4,185.00	N/A	N/A	N/A	N/A	$5,859.00	D1	SYM SOFTWARE
SRDF-CEV-T33	SRDFCEV CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$4,323.60	N/A	N/A	N/A	N/A	$6,053.04	D1	SYM SOFTWARE
SRDF-CEV-T34	SRDFCEV CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$4,462.20	N/A	N/A	N/A	N/A	$6,247.08	D1	SYM SOFTWARE
SRDF-CEV-T35	SRDFCEV CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$4,600.80	N/A	N/A	N/A	N/A	$6,441.12	D1	SYM SOFTWARE
SRDF-CEV-UPG	SRDF-CEV BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-BASE	SRDF-CG BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDF-CG-C01	SRDF-CG 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-C02	SRDF-CG 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-C03	SRDF-CG 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-C04	SRDF-CG 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-C05	SRDF-CG 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-C06	SRDF-CG 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-C07	SRDF-CG 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-C08	SRDF-CG 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-C09	SRDF-CG 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-C10	SRDF-CG 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-C11	SRDF-CG1TB(1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-N01	SRDF-CG 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-N02	SRDF-CG 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-N03	SRDF-CG 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-N04	SRDF-CG 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-N05	SRDF-CG 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-N06	SRDF-CG 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-N07	SRDF-CG 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-N08	SRDF-CG 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-N09	SRDF-CG 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-N10	SRDF-CG 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-N11	SRDF-CG1TB(1001TB or greater) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-OBAS	SRDF-CG OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-OPT	SRDF-CG OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-OUP	SRDF-CG OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-R01	SRDF-CG REPL 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-R02	SRDF-CG REPL 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-R03	SRDF-CG REPL 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-R04	SRDF-CG REPL 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-R05	SRDF-CG REPL 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-R06	SRDF-CG REPL 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-R07	SRDF-CG REPL 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-R08	SRDF-CG REPL 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-R09	SRDF-CG REPL 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-R10	SRDF-CG REPL 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-R11	SRDF-CG REPL 1TB(1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CG-RBAS	SRDF-CG REPL BASE LICENS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFCG-RN-OPN	RT FOR SRDFCG ON OPEN SYS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SRDFCG-RN-ZOS	CONGROUP RUNTIME FOR ZOS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SRDF-CG-RUP	SRDF-CG REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFCG-T01	SRDFCG CAPACITY 0-.250	$0.00	30.5%	$0.00	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
SRDFCG-T02	SRDFCG CAPACITY .251-.500	$0.00	30.5%	$0.00	$552.60	N/A	N/A	N/A	N/A	$552.60	D1	SYM SOFTWARE
SRDFCG-T03	SRDFCG CAPACITY .501-.750	$0.00	30.5%	$0.00	$770.40	N/A	N/A	N/A	N/A	$770.40	D1	SYM SOFTWARE
SRDFCG-T04	SRDFCG CAPACITY .751-1.00	$0.00	30.5%	$0.00	$988.20	N/A	N/A	N/A	N/A	$988.20	D1	SYM SOFTWARE
SRDFCG-T05	SRDFCG CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$1,436.40	N/A	N/A	N/A	N/A	$1,436.40	D1	SYM SOFTWARE
SRDFCG-T06	SRDFCG CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$1,884.60	N/A	N/A	N/A	N/A	$1,884.60	D1	SYM SOFTWARE
SRDFCG-T07	SRDFCG CAPACTY 4.01-6.00	$0.00	30.5%	$0.00	$2,332.80	N/A	N/A	N/A	N/A	$2,332.80	D1	SYM SOFTWARE
SRDFCG-T08	SRDFCG CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$2,781.00	N/A	N/A	N/A	N/A	$2,781.00	D1	SYM SOFTWARE
SRDFCG-T09	SRDFCG CAPACITY 8.01-10.0	$0.00	30.5%	$0.00	$3,229.20	N/A	N/A	N/A	N/A	$3,229.20	D1	SYM SOFTWARE
SRDFCG-T10	SRDFCG CAPACITY 10.01-12.	$0.00	30.5%	$0.00	$3,677.40	N/A	N/A	N/A	N/A	$3,677.40	D1	SYM SOFTWARE
SRDFCG-T11	SRDFCG CAPACITY 12.01-14.	$0.00	30.5%	$0.00	$4,125.60	N/A	N/A	N/A	N/A	$4,125.60	D1	SYM SOFTWARE
SRDFCG-T12	SRDFCG CAPACITY 14.01-17.	$0.00	30.5%	$0.00	$4,573.80	N/A	N/A	N/A	N/A	$4,573.80	D1	SYM SOFTWARE
SRDFCG-T13	SRDFCG CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$5,022.00	N/A	N/A	N/A	N/A	$5,022.00	D1	SYM SOFTWARE
SRDFCG-T14	SRDFCG CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$5,470.20	N/A	N/A	N/A	N/A	$5,470.20	D1	SYM SOFTWARE
SRDFCG-T1-4U	SRDFCG T1-T4 UPGRADE	$0.00	30.5%	$0.00	$217.80	N/A	N/A	N/A	N/A	$217.80	D1	SYM SOFTWARE
SRDFCG-T15	SRDFCG CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$5,918.40	N/A	N/A	N/A	N/A	$5,918.40	D1	SYM SOFTWARE
SRDFCG-T16	SRDFCG CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$6,366.60	N/A	N/A	N/A	N/A	$6,366.60	D1	SYM SOFTWARE
SRDFCG-T17	SRDFCG CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$6,814.80	N/A	N/A	N/A	N/A	$6,814.80	D1	SYM SOFTWARE
SRDFCG-T18	SRDFCG CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$7,263.00	N/A	N/A	N/A	N/A	$7,263.00	D1	SYM SOFTWARE
SRDFCG-T19	SRDFCG CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$7,711.20	N/A	N/A	N/A	N/A	$7,711.20	D1	SYM SOFTWARE
SRDFCG-T20	SRDFCG CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$8,159.40	N/A	N/A	N/A	N/A	$8,159.40	D1	SYM SOFTWARE
SRDFCG-T21	SRDFCG CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$8,607.60	N/A	N/A	N/A	N/A	$8,607.60	D1	SYM SOFTWARE
SRDFCG-T22	SRDFCG CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$9,055.80	N/A	N/A	N/A	N/A	$9,055.80	D1	SYM SOFTWARE
SRDFCG-T23	SRDFCG CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$9,504.00	N/A	N/A	N/A	N/A	$9,504.00	D1	SYM SOFTWARE
SRDFCG-T24	SRDFCG CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$9,952.20	N/A	N/A	N/A	N/A	$9,952.20	D1	SYM SOFTWARE
SRDFCG-T25	SRDFCG CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$10,400.40	N/A	N/A	N/A	N/A	$10,400.40	D1	SYM SOFTWARE
SRDFCG-T26	SRDFCG CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$10,848.60	N/A	N/A	N/A	N/A	$10,848.60	D1	SYM SOFTWARE
SRDFCG-T27	SRDFCG CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$11,296.80	N/A	N/A	N/A	N/A	$11,296.80	D1	SYM SOFTWARE
SRDFCG-T28	SRDFCG CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$11,745.00	N/A	N/A	N/A	N/A	$11,745.00	D1	SYM SOFTWARE
SRDFCG-T29	SRDFCG CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$12,193.20	N/A	N/A	N/A	N/A	$12,193.20	D1	SYM SOFTWARE
SRDFCG-T30	SRDFCG CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$12,641.40	N/A	N/A	N/A	N/A	$12,641.40	D1	SYM SOFTWARE
SRDFCG-T31	SRDFCG CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$13,089.60	N/A	N/A	N/A	N/A	$13,089.60	D1	SYM SOFTWARE
SRDFCG-T32	SRDFCG CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$13,537.80	N/A	N/A	N/A	N/A	$13,537.80	D1	SYM SOFTWARE
SRDFCG-T33	SRDFCG CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$13,986.00	N/A	N/A	N/A	N/A	$13,986.00	D1	SYM SOFTWARE
SRDFCG-T34	SRDFCG CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$14,434.20	N/A	N/A	N/A	N/A	$14,434.20	D1	SYM SOFTWARE
SRDFCG-T35	SRDFCG CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$14,882.40	N/A	N/A	N/A	N/A	$14,882.40	D1	SYM SOFTWARE
SRDFCG-T5-35U	SRDFCG T5-T35 UPGRADE	$0.00	30.5%	$0.00	$448.20	N/A	N/A	N/A	N/A	$448.20	D1	SYM SOFTWARE
SRDF-CG-UPG	SRDF-CG BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFCM-T1-4U	SRDFCEM T1-T4 UPGRADE	$0.00	30.5%	$0.00	$66.60	N/A	N/A	N/A	N/A	$66.60	D1	SYM SOFTWARE
SRDFCM-T5-35U	SRDFCEM T5-T35 UPGR	$0.00	30.5%	$0.00	$138.60	N/A	N/A	N/A	N/A	$138.60	D1	SYM SOFTWARE
SRDF-CR-BASE	CASCADED SRDF BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-C01	CASCADED SRDF 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-C02	CASCADED SRDF 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-C03	CASCADED SRDF 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-C04	CASCADED SRDF 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-C05	CASCADED SRDF 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-C06	CASCADED SRDF 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-C07	CASCADED SRDF 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-C08	CASCADED SRDF 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-C09	CASCADED SRDF 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-C10	CASCADED SRDF 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-C11	CASCADED SRDF 1TB(1001-1500TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-N01	CASCADED SRDF 1TB(0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDF-CR-N02	CASCADED SRDF 1TB(15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-N03	CASCADED SRDF 1TB(26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-N04	CASCADED SRDF 1TB(41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-N05	CASCADED SRDF 1TB(61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-N06	CASCADED SRDF 1TB(101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-N07	CASCADED SRDF 1TB(151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-N08	CASCADED SRDF 1TB(251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-N09	CASCADED SRDF 1TB(401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-N10	CASCADED SRDF 1TB(601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-N11	CASCADED SRDF 1TB(1001-1500TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-OPN	RT FOR CASCADED SRDF OPEN SYSTEMS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-R01	CASCADED SRDF REPL 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-R02	CASCADED SRDF REPL 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-R03	CASCADED SRDF REPL 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-R04	CASCADED SRDF REPL 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-R05	CASCADED SRDF REPL 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-R06	CASCADED SRDF REPL 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-R07	CASCADED SRDF REPL 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-R08	CASCADED SRDF REPL 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-R09	CASCADED SRDF REPL 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-R10	CASCADED SRDF REPL 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-R11	CASCADED SRDF REPL 1TB(1001-1500TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-RBAS	CASCADED SRDF REPL BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-RUP	CASCADED SRDF REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-UPG	CASCADED SRDF BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-CR-ZOS	RT FOR CASCADED SRDF MAINFRAME	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFCV-T1-4U	SRDFCEV T5-T35 UPGRADE	$0.00	30.5%	$0.00	$66.60	N/A	N/A	N/A	N/A	$66.60	D1	SYM SOFTWARE
SRDFCV-T5-35U	SRDFCEV T5-T35 UPGR	$0.00	30.5%	$0.00	$138.60	N/A	N/A	N/A	N/A	$138.60	D1	SYM SOFTWARE
SRDF-DM-BASE	SRDF-DM BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-C01	SRDF-DM 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-C02	SRDF-DM 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-C03	SRDF-DM 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-C04	SRDF-DM 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-C05	SRDF-DM 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-C06	SRDF-DM 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-C07	SRDF-DM 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-C08	SRDF-DM 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-C09	SRDF-DM 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-C10	SRDF-DM 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-C11	SRDF-DM1TB(1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-N01	SRDF-DM 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-N02	SRDF-DM 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-N03	SRDF-DM 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-N04	SRDF-DM 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-N05	SRDF-DM 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-N06	SRDF-DM 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-N07	SRDF-DM 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-N08	SRDF-DM 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-N09	SRDF-DM 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-N10	SRDF-DM 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-N11	SRDF-DM1TB(1001TB or greater) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-OBAS	SRDF-DM OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-OPT	SRDF-DM OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-OUP	SRDF-DM OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-R01	SRDF-DM REPL 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-R02	SRDF-DM REPL 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-R03	SRDF-DM REPL 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-R04	SRDF-DM REPL 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-R05	SRDF-DM REPL 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-R06	SRDF-DM REPL 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-R07	SRDF-DM REPL 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-R08	SRDF-DM REPL 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-R09	SRDF-DM REPL 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-R10	SRDF-DM REPL 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-R11	SRDF-DM REPL 1TB (1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-RBAS	SRDF-DM REPL BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFDM-RN-OPN	RT FOR SRDFDM ON OPEN SYS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SRDFDM-RN-ZOS	SRDF/DM RUNTIME FOR ZOS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SRDF-DM-RUP	SRDF-DM REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-DM-T1	DM CPCTY 0-.250	$0.00	30.5%	$0.00	$414.00	N/A	N/A	N/A	N/A	$414.00	D1	SYM SOFTWARE
SRDF-DM-T10	DM CPCTY 10.01-12.00	$0.00	30.5%	$0.00	$5,360.40	N/A	N/A	N/A	N/A	$5,360.40	D1	SYM SOFTWARE
SRDF-DM-T11	DM CPCTY 12.01-14.00	$0.00	30.5%	$0.00	$6,044.40	N/A	N/A	N/A	N/A	$6,044.40	D1	SYM SOFTWARE
SRDF-DM-T12	DM CPCTY 14.01-17.00	$0.00	30.5%	$0.00	$6,728.40	N/A	N/A	N/A	N/A	$6,728.40	D1	SYM SOFTWARE
SRDF-DM-T13	DM CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$7,412.40	N/A	N/A	N/A	N/A	$7,412.40	D1	SYM SOFTWARE
SRDF-DM-T14	DM CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$8,096.40	N/A	N/A	N/A	N/A	$8,096.40	D1	SYM SOFTWARE
SRDF-DM-T15	DM CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$8,780.40	N/A	N/A	N/A	N/A	$8,780.40	D1	SYM SOFTWARE
SRDF-DM-T16	DM CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$9,464.40	N/A	N/A	N/A	N/A	$9,464.40	D1	SYM SOFTWARE
SRDF-DM-T17	DM CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$10,148.40	N/A	N/A	N/A	N/A	$10,148.40	D1	SYM SOFTWARE
SRDF-DM-T18	DM CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$10,832.40	N/A	N/A	N/A	N/A	$10,832.40	D1	SYM SOFTWARE
SRDF-DM-T19	DM CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$11,516.40	N/A	N/A	N/A	N/A	$11,516.40	D1	SYM SOFTWARE
SRDF-DM-T2	DM CPCTY .251-.500	$0.00	30.5%	$0.00	$694.80	N/A	N/A	N/A	N/A	$694.80	D1	SYM SOFTWARE
SRDF-DM-T20	DM CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$12,200.40	N/A	N/A	N/A	N/A	$12,200.40	D1	SYM SOFTWARE
SRDF-DM-T21	DM CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$12,884.40	N/A	N/A	N/A	N/A	$12,884.40	D1	SYM SOFTWARE
SRDF-DM-T22	DM CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$13,568.40	N/A	N/A	N/A	N/A	$13,568.40	D1	SYM SOFTWARE
SRDF-DM-T23	DM CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$14,252.40	N/A	N/A	N/A	N/A	$14,252.40	D1	SYM SOFTWARE
SRDF-DM-T24	DM CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$14,936.40	N/A	N/A	N/A	N/A	$14,936.40	D1	SYM SOFTWARE
SRDF-DM-T25	DM CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$15,620.40	N/A	N/A	N/A	N/A	$15,620.40	D1	SYM SOFTWARE
SRDF-DM-T26	DM CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$16,304.40	N/A	N/A	N/A	N/A	$16,304.40	D1	SYM SOFTWARE
SRDF-DM-T27	DM CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$16,988.40	N/A	N/A	N/A	N/A	$16,988.40	D1	SYM SOFTWARE
SRDF-DM-T28	DM CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$17,672.40	N/A	N/A	N/A	N/A	$17,672.40	D1	SYM SOFTWARE
SRDF-DM-T29	DM CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$18,356.40	N/A	N/A	N/A	N/A	$18,356.40	D1	SYM SOFTWARE
SRDF-DM-T3	DM CPCTY .501-.750	$0.00	30.5%	$0.00	$975.60	N/A	N/A	N/A	N/A	$975.60	D1	SYM SOFTWARE
SRDF-DM-T30	DM CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$19,040.40	N/A	N/A	N/A	N/A	$19,040.40	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDF-DM-T31	SRDF-DM CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$19,724.40	N/A	N/A	N/A	N/A	$19,724.40	D1	SYM SOFTWARE
SRDF-DM-T32	SRDF-DM CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$20,408.40	N/A	N/A	N/A	N/A	$20,408.40	D1	SYM SOFTWARE
SRDF-DM-T33	SRDF-DM CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$21,092.40	N/A	N/A	N/A	N/A	$21,092.40	D1	SYM SOFTWARE
SRDF-DM-T34	SRDF-DM CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$21,776.40	N/A	N/A	N/A	N/A	$21,776.40	D1	SYM SOFTWARE
SRDF-DM-T35	SRDF-DM CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$22,460.40	N/A	N/A	N/A	N/A	$22,460.40	D1	SYM SOFTWARE
SRDF-DM-T4	DM CPCTY .751-1.00	$0.00	30.5%	$0.00	$1,256.40	N/A	N/A	N/A	N/A	$1,256.40	D1	SYM SOFTWARE
SRDF-DM-T5	DM CPCTY 1.01-2.00	$0.00	30.5%	$0.00	$1,940.40	N/A	N/A	N/A	N/A	$1,940.40	D1	SYM SOFTWARE
SRDF-DM-T6	DM CPCTY 2.01-4.00	$0.00	30.5%	$0.00	$2,624.40	N/A	N/A	N/A	N/A	$2,624.40	D1	SYM SOFTWARE
SRDF-DM-T7	DM CPCTY 4.01-6.00	$0.00	30.5%	$0.00	$3,308.40	N/A	N/A	N/A	N/A	$3,308.40	D1	SYM SOFTWARE
SRDF-DM-T8	DM CPCTY 6.01-8.00	$0.00	30.5%	$0.00	$3,992.40	N/A	N/A	N/A	N/A	$3,992.40	D1	SYM SOFTWARE
SRDF-DM-T9	DM CPCTY 8.01-10.00	$0.00	30.5%	$0.00	$4,676.40	N/A	N/A	N/A	N/A	$4,676.40	D1	SYM SOFTWARE
SRDF-DM-UPG	SRDF-DM BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-EDP-OBAS	SRDF-EDP OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-EDP-OPT	SRDF-EDP OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-EDP-OUP	SRDF-EDP OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-HP-MC	SRDF HP METRO CLUST 3X	$3,630.00	30.5%	$2,522.85	$653.40	N/A	N/A	N/A	N/A	$653.40	D1	SYM SOFTWARE
SRDF-RUN-AS4	SRDF AS4 RUNTIME NO CHRG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-RUN-MFCG	SRDF MFCG RUNTIME NO CHRG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-RUN-MSP	SRDF MSP RUNTIM NO CHRG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-RUN-OPEN	SRDF OPEN RUNTIME NO CHRG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-RUN-S390	SRDF S390 RUNTIME NO CHRG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-RUN-TPF	SRDF TPF RUNTIME NO CHRG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-RUN-VOS	SRDF VOS RUNTIME NO CHRG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFSADD-BASE	RMT SYNC-ADD ON-SRDFS CMPPEER-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-C01	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 0-14TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-C02	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 15-25T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-C03	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 26-40T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-C04	RMT SYNC-ADD-SRDFSCMPPEER NONSATA 41-60T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-C05	RMT SYNC-ADD-SRDFSCMPPEER NONSATA61-100T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-C06	RMT SYNC-ADD-SRDFSCMPPEER NOSATA101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-C07	RMT SYNC-ADD-SRDFSCMPPEER NOSATA151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-C08	RMT SYNC-ADD-SRDFSCMPPEER NOSATA251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-C09	RMT SYNC-ADD-SRDFSCMPPEER NOSATA401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-C10	RMT SYNC-ADD-SRDFSCMPPEER NOSATA601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-C11	RMT SYNC-ADD-SRDFSCMPPEER NONSATA1001+TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-N01	RMT SYNC-ADD-SRDFS CMPPEER SATA 0-14 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-N02	RMT SYNC-ADD-SRDFS CMPPEER SATA 15-25 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-N03	RMT SYNC-ADD-SRDFS CMPPEER SATA 26-40 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-N04	RMT SYNC-ADD-SRDFS CMPPEER SATA 41-60 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-N05	RMT SYNC-ADD-SRDFS CMPPEER SATA 61-100TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-N06	RMT SYNC-ADD-SRDFS CMPPEER SATA 101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-N07	RMT SYNC-ADD-SRDFS CMPPEER SATA 151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-N08	RMT SYNC-ADD-SRDFS CMPPEER SATA 251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-N09	RMT SYNC-ADD-SRDFS CMPPEER SATA 401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-N10	RMT SYNC-ADD-SRDFS CMPPEER SATA 601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-N11	RMT SYNC-ADD-SRDFS CMPPEER SATA1001+ TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFSADD-OBAS	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-OPT	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFSADD-OUP	RMT SYNC-ADD-OPT OUT-SRDFSCMPPEERSATA-TR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADD-T01	SRDFS ADD 0-.250 TB	$0.00	30.5%	$0.00	$1,036.80	N/A	N/A	N/A	N/A	$1,036.80	D1	SYM SOFTWARE
SRDFS-ADD-T02	SRDFS ADD .251-.500 TB	$0.00	30.5%	$0.00	$1,710.00	N/A	N/A	N/A	N/A	$1,710.00	D1	SYM SOFTWARE
SRDFS-ADD-T03	SRDFS ADD .501-.750 TB	$0.00	30.5%	$0.00	$2,383.20	N/A	N/A	N/A	N/A	$2,383.20	D1	SYM SOFTWARE
SRDFS-ADD-T04	SRDFS ADD .751-1.00 TB	$0.00	30.5%	$0.00	$3,056.40	N/A	N/A	N/A	N/A	$3,056.40	D1	SYM SOFTWARE
SRDFS-ADD-T05	SRDFS ADD 1.01-2.00 TB	$0.00	30.5%	$0.00	$4,446.00	N/A	N/A	N/A	N/A	$4,446.00	D1	SYM SOFTWARE
SRDFS-ADD-T06	SRDFS ADD 2.01-4.00 TB	$0.00	30.5%	$0.00	$5,835.60	N/A	N/A	N/A	N/A	$5,835.60	D1	SYM SOFTWARE
SRDFS-ADD-T07	SRDFS ADD 4.01-6.00 TB	$0.00	30.5%	$0.00	$7,225.20	N/A	N/A	N/A	N/A	$7,225.20	D1	SYM SOFTWARE
SRDFS-ADD-T08	SRDFS ADD 6.01-8.00 TB	$0.00	30.5%	$0.00	$8,614.80	N/A	N/A	N/A	N/A	$8,614.80	D1	SYM SOFTWARE
SRDFS-ADD-T09	SRDFS ADD 8.01-10.00 TB	$0.00	30.5%	$0.00	$10,004.40	N/A	N/A	N/A	N/A	$10,004.40	D1	SYM SOFTWARE
SRDFS-ADD-T10	SRDFS ADD 10.01-12.00 TB	$0.00	30.5%	$0.00	$11,394.00	N/A	N/A	N/A	N/A	$11,394.00	D1	SYM SOFTWARE
SRDFS-ADD-T11	SRDFS ADD 12.01-14.00 TB	$0.00	30.5%	$0.00	$12,783.60	N/A	N/A	N/A	N/A	$12,783.60	D1	SYM SOFTWARE
SRDFS-ADD-T12	SRDFS ADD 14.01-17.00 TB	$0.00	30.5%	$0.00	$14,173.20	N/A	N/A	N/A	N/A	$14,173.20	D1	SYM SOFTWARE
SRDFS-ADD-T13	SRDFS ADD 17.01-20.00 TB	$0.00	30.5%	$0.00	$15,562.80	N/A	N/A	N/A	N/A	$15,562.80	D1	SYM SOFTWARE
SRDFS-ADD-T14	SRDFS ADD 20.01-23.00 TB	$0.00	30.5%	$0.00	$16,952.40	N/A	N/A	N/A	N/A	$16,952.40	D1	SYM SOFTWARE
SRDFS-ADD-T15	SRDFS ADD 23.01-26.00 TB	$0.00	30.5%	$0.00	$18,342.00	N/A	N/A	N/A	N/A	$18,342.00	D1	SYM SOFTWARE
SRDFS-ADD-T16	SRDFS ADD 26.01-29.00 TB	$0.00	30.5%	$0.00	$19,731.60	N/A	N/A	N/A	N/A	$19,731.60	D1	SYM SOFTWARE
SRDFS-ADD-T17	SRDFS ADD 29.01-32.00 TB	$0.00	30.5%	$0.00	$21,121.20	N/A	N/A	N/A	N/A	$21,121.20	D1	SYM SOFTWARE
SRDFS-ADD-T18	SRDFS ADD 32.01-35.00 TB	$0.00	30.5%	$0.00	$22,510.80	N/A	N/A	N/A	N/A	$22,510.80	D1	SYM SOFTWARE
SRDFS-ADD-T19	SRDFS ADD 35.01-38.00 TB	$0.00	30.5%	$0.00	$23,900.40	N/A	N/A	N/A	N/A	$23,900.40	D1	SYM SOFTWARE
SRDFS-ADD-T20	SRDFS ADD 38.01-41.00 TB	$0.00	30.5%	$0.00	$25,290.00	N/A	N/A	N/A	N/A	$25,290.00	D1	SYM SOFTWARE
SRDFS-ADD-T21	SRDFS ADD 41.01-44.00 TB	$0.00	30.5%	$0.00	$26,679.60	N/A	N/A	N/A	N/A	$26,679.60	D1	SYM SOFTWARE
SRDFS-ADD-T22	SRDFS ADD 44.01-47.00 TB	$0.00	30.5%	$0.00	$28,069.20	N/A	N/A	N/A	N/A	$28,069.20	D1	SYM SOFTWARE
SRDFS-ADD-T23	SRDFS ADD 47.01-50.00 TB	$0.00	30.5%	$0.00	$29,458.80	N/A	N/A	N/A	N/A	$29,458.80	D1	SYM SOFTWARE
SRDFS-ADD-T24	SRDFS ADD 50.01-53.00 TB	$0.00	30.5%	$0.00	$30,848.40	N/A	N/A	N/A	N/A	$30,848.40	D1	SYM SOFTWARE
SRDFS-ADD-T25	SRDFS ADD 53.01-56.00 TB	$0.00	30.5%	$0.00	$32,238.00	N/A	N/A	N/A	N/A	$32,238.00	D1	SYM SOFTWARE
SRDFS-ADD-T26	SRDFS ADD 56.01-59.00 TB	$0.00	30.5%	$0.00	$33,627.60	N/A	N/A	N/A	N/A	$33,627.60	D1	SYM SOFTWARE
SRDFS-ADD-T27	SRDFS ADD 59.01-62.00 TB	$0.00	30.5%	$0.00	$35,017.20	N/A	N/A	N/A	N/A	$35,017.20	D1	SYM SOFTWARE
SRDFS-ADD-T28	SRDFS ADD 62.01-65.00 TB	$0.00	30.5%	$0.00	$36,406.80	N/A	N/A	N/A	N/A	$36,406.80	D1	SYM SOFTWARE
SRDFS-ADD-T29	SRDFS ADD 65.01-68.00 TB	$0.00	30.5%	$0.00	$37,796.40	N/A	N/A	N/A	N/A	$37,796.40	D1	SYM SOFTWARE
SRDFS-ADD-T30	SRDFS ADD 68.01-71.00 TB	$0.00	30.5%	$0.00	$39,186.00	N/A	N/A	N/A	N/A	$39,186.00	D1	SYM SOFTWARE
SRDFS-ADD-T31	SRDFS ADD 71.01-74.00 TB	$0.00	30.5%	$0.00	$40,575.60	N/A	N/A	N/A	N/A	$40,575.60	D1	SYM SOFTWARE
SRDFS-ADD-T32	SRDFS ADD 74.01-77.00 TB	$0.00	30.5%	$0.00	$41,965.20	N/A	N/A	N/A	N/A	$41,965.20	D1	SYM SOFTWARE
SRDFS-ADD-T33	SRDFS ADD 77.01-80.00 TB	$0.00	30.5%	$0.00	$43,354.80	N/A	N/A	N/A	N/A	$43,354.80	D1	SYM SOFTWARE
SRDFS-ADD-T34	SRDFS ADD 80.01-83.00 TB	$0.00	30.5%	$0.00	$44,744.40	N/A	N/A	N/A	N/A	$44,744.40	D1	SYM SOFTWARE
SRDFS-ADD-T35	SRDFS ADD 83.01-86.00 TB	$0.00	30.5%	$0.00	$46,134.00	N/A	N/A	N/A	N/A	$46,134.00	D1	SYM SOFTWARE
SRDFSADD-UPG	RMT SYNC-ADD ON-SRDFS CMPPEER-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-ADT1-4U	SRDFS ADD T1-T4 UPG	$3,740.00	30.5%	$2,599.30	$673.20	N/A	N/A	N/A	N/A	$673.20	D1	SYM SOFTWARE
SRDFS-ADT5-35	SRDFS ADD T5-35 UPG	$7,720.00	30.5%	$5,365.40	$1,389.60	N/A	N/A	N/A	N/A	$1,389.60	D1	SYM SOFTWARE
SRDF-S-BASE	RMT SYNC PROT-SRDFS CMPPEER-BASE	$20,760.00	30.5%	$14,428.20	$3,736.80	N/A	N/A	N/A	N/A	$3,736.80	D1	SYM SOFTWARE
SRDF-S-C01	RMT SYNC-SRDFS CMPPEER NON-SATA 0-14 TB	$4,380.00	30.5%	$3,044.10	$788.40	N/A	N/A	N/A	N/A	$788.40	D1	SYM SOFTWARE
SRDF-S-C02	RMT SYNC-SRDFS CMPPEER NON-SATA 15-25 TB	$4,120.00	30.5%	$2,863.40	$741.60	N/A	N/A	N/A	N/A	$741.60	D1	SYM SOFTWARE
SRDF-S-C03	RMT SYNC-SRDFS CMPPEER NON-SATA 26-40 TB	$3,630.00	30.5%	$2,522.85	$653.40	N/A	N/A	N/A	N/A	$653.40	D1	SYM SOFTWARE
SRDF-S-C04	RMT SYNC-SRDFS CMPPEER NON-SATA 41-60 TB	$3,240.00	30.5%	$2,251.80	$583.20	N/A	N/A	N/A	N/A	$583.20	D1	SYM SOFTWARE
SRDF-S-C05	RMT SYNC-SRDFS CMPPEER NON-SATA 61-100TB	$2,890.00	30.5%	$2,008.55	$520.20	N/A	N/A	N/A	N/A	$520.20	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDF-S-C06	RMT SYNC-SRDFS CMPPEER NON-SATA 101-150T	$2,560.00	30.5%	$1,779.20	$460.80	N/A	N/A	N/A	N/A	$460.80	D1	SYM SOFTWARE
SRDF-S-C07	RMT SYNC-SRDFS CMPPEER NON-SATA 151-250T	$2,200.00	30.5%	$1,529.00	$396.00	N/A	N/A	N/A	N/A	$396.00	D1	SYM SOFTWARE
SRDF-S-C08	RMT SYNC-SRDFS CMPPEER NON-SATA 251-400T	$1,880.00	30.5%	$1,306.60	$338.40	N/A	N/A	N/A	N/A	$338.40	D1	SYM SOFTWARE
SRDF-S-C09	RMT SYNC-SRDFS CMPPEER NON-SATA 401-600T	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE
SRDF-S-C10	RMT SYNC-SRDFS CMPPEER NON-SATA 601-1000	$1,390.00	30.5%	$966.05	$250.20	N/A	N/A	N/A	N/A	$250.20	D1	SYM SOFTWARE
SRDF-S-C11	RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ TB	$1,190.00	30.5%	$827.05	$214.20	N/A	N/A	N/A	N/A	$214.20	D1	SYM SOFTWARE
SRDF-S-N01	RMT SYNC-SRDFS CMPPEER SATA 0-14 TB	$2,190.00	30.5%	$1,522.05	$394.20	N/A	N/A	N/A	N/A	$394.20	D1	SYM SOFTWARE
SRDF-S-N02	RMT SYNC-SRDFS CMPPEER SATA 15-25 TB	$2,060.00	30.5%	$1,431.70	$370.80	N/A	N/A	N/A	N/A	$370.80	D1	SYM SOFTWARE
SRDF-S-N03	RMT SYNC-SRDFS CMPPEER SATA 26-40 TB	$1,810.00	30.5%	$1,257.95	$325.80	N/A	N/A	N/A	N/A	$325.80	D1	SYM SOFTWARE
SRDF-S-N04	RMT SYNC-SRDFS CMPPEER SATA 41-60 TB	$1,620.00	30.5%	$1,125.90	$291.60	N/A	N/A	N/A	N/A	$291.60	D1	SYM SOFTWARE
SRDF-S-N05	RMT SYNC-SRDFS CMPPEER SATA 61-100 TB	$1,450.00	30.5%	$1,007.75	$261.00	N/A	N/A	N/A	N/A	$261.00	D1	SYM SOFTWARE
SRDF-S-N06	RMT SYNC-SRDFS CMPPEER SATA 101-150 TB	$1,280.00	30.5%	$889.60	$230.40	N/A	N/A	N/A	N/A	$230.40	D1	SYM SOFTWARE
SRDF-S-N07	RMT SYNC-SRDFS CMPPEER SATA 151-250 TB	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
SRDF-S-N08	RMT SYNC-SRDFS CMPPEER SATA 251-400 TB	$940.00	30.5%	$653.30	$169.20	N/A	N/A	N/A	N/A	$169.20	D1	SYM SOFTWARE
SRDF-S-N09	RMT SYNC-SRDFS CMPPEER SATA 401-600 TB	$810.00	30.5%	$562.95	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
SRDF-S-N10	RMT SYNC-SRDFS CMPPEER SATA 601-1000 TB	$690.00	30.5%	$479.55	$124.20	N/A	N/A	N/A	N/A	$124.20	D1	SYM SOFTWARE
SRDF-S-N11	RMT SYNC-SRDFS CMPPEER SATA 1001+ TB	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	SYM SOFTWARE
SRDF-S-OBAS	RMT SYNC-OPT OUT-SRDFS CMPPEER-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-S-OPT	RMT SYNC-OPT OUT-SRDFS CMPPEER-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-S-OUP	RMT SYNC-SATA-OPTOUT-TR-SRDFS CMPPEER	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-S-R01	RMT SYNC-SRDFS CMPPEER REG 0-14 TB	$4,395.00	30.5%	$3,054.53	$791.10	N/A	N/A	N/A	N/A	$791.10	D1	SYM SOFTWARE
SRDF-S-R02	RMT SYNC-SRDFS CMPPEER REG 15-25 TB	$3,647.00	30.5%	$2,534.67	$656.46	N/A	N/A	N/A	N/A	$656.46	D1	SYM SOFTWARE
SRDF-S-R03	RMT SYNC-SRDFS CMPPEER REG 26-40 TB	$3,660.00	30.5%	$2,543.70	$658.80	N/A	N/A	N/A	N/A	$658.80	D1	SYM SOFTWARE
SRDF-S-R04	RMT SYNC-SRDFS CMPPEER REG 41-60 TB	$2,990.00	30.5%	$2,078.05	$538.20	N/A	N/A	N/A	N/A	$538.20	D1	SYM SOFTWARE
SRDF-S-R05	RMT SYNC-SRDFS CMPPEER REG 61-100 TB	$2,595.00	30.5%	$1,803.53	$467.10	N/A	N/A	N/A	N/A	$467.10	D1	SYM SOFTWARE
SRDF-S-R06	RMT SYNC-SRDFS CMPPEER REG 101-150 TB	$2,205.00	30.5%	$1,532.48	$396.90	N/A	N/A	N/A	N/A	$396.90	D1	SYM SOFTWARE
SRDF-S-R07	RMT SYNC-SRDFS CMPPEER REG 151-250 TB	$2,090.00	30.5%	$1,452.55	$376.20	N/A	N/A	N/A	N/A	$376.20	D1	SYM SOFTWARE
SRDF-S-R08	RMT SYNC-SRDFS CMPPEER REG 251-400 TB	$1,915.00	30.5%	$1,330.93	$344.70	N/A	N/A	N/A	N/A	$344.70	D1	SYM SOFTWARE
SRDF-S-R09	RMT SYNC-SRDFS CMPPEER REG 401-600 TB	$1,715.00	30.5%	$1,191.93	$308.70	N/A	N/A	N/A	N/A	$308.70	D1	SYM SOFTWARE
SRDF-S-R10	RMT SYNC-SRDFS CMPPEER REG 601-1000TB	$1,505.00	30.5%	$1,045.98	$270.90	N/A	N/A	N/A	N/A	$270.90	D1	SYM SOFTWARE
SRDF-S-R11	RMT SYNC-SRDFS CMPPEER REG 1001+ TB	$975.00	30.5%	$677.63	$175.50	N/A	N/A	N/A	N/A	$175.50	D1	SYM SOFTWARE
SRDF-S-RBAS	RMT SYNC PROT-SRDFS CMPPEER-BASE REG	$22,120.00	30.5%	$15,373.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	D1	SYM SOFTWARE
SRDF-S-RN-OPN	RT FOR SRDF-S ON OPEN SYS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFS-RN-ZOS	SRDF/S RUNTIME FOR ZOS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SRDF-S-RUP	RMT SYNC PROT-SRDFS CMPPEER-UPG REG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-S-T01	SRDF-S CAPACITY 0-.250	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
SRDF-S-T02	SRDF-S CAPACITY .251-.500	$0.00	30.5%	$0.00	$3,421.80	N/A	N/A	N/A	N/A	$3,421.80	D1	SYM SOFTWARE
SRDF-S-T03	SRDF-S CAPACITY .501-.750	$0.00	30.5%	$0.00	$4,770.00	N/A	N/A	N/A	N/A	$4,770.00	D1	SYM SOFTWARE
SRDF-S-T04	SRDF-S CAPACITY .751-1.00	$0.00	30.5%	$0.00	$6,118.20	N/A	N/A	N/A	N/A	$6,118.20	D1	SYM SOFTWARE
SRDF-S-T05	SRDF-S CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$8,897.40	N/A	N/A	N/A	N/A	$8,897.40	D1	SYM SOFTWARE
SRDF-S-T06	SRDF-S CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$11,676.60	N/A	N/A	N/A	N/A	$11,676.60	D1	SYM SOFTWARE
SRDF-S-T07	SRDF-S CAPACTY 4.01-6.00	$0.00	30.5%	$0.00	$14,455.80	N/A	N/A	N/A	N/A	$14,455.80	D1	SYM SOFTWARE
SRDF-S-T08	SRDF-S CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$17,235.00	N/A	N/A	N/A	N/A	$17,235.00	D1	SYM SOFTWARE
SRDF-S-T09	SRDF-S CAPACITY 8.01-10.0	$0.00	30.5%	$0.00	$20,014.20	N/A	N/A	N/A	N/A	$20,014.20	D1	SYM SOFTWARE
SRDF-S-T10	SRDF-S CAPACITY 10.01-12.	$0.00	30.5%	$0.00	$22,793.40	N/A	N/A	N/A	N/A	$22,793.40	D1	SYM SOFTWARE
SRDF-S-T11	SRDF-S CAPACITY 12.01-14.	$0.00	30.5%	$0.00	$25,572.60	N/A	N/A	N/A	N/A	$25,572.60	D1	SYM SOFTWARE
SRDF-S-T12	SRDF-S CAPACITY 14.01-17.	$0.00	30.5%	$0.00	$28,351.80	N/A	N/A	N/A	N/A	$28,351.80	D1	SYM SOFTWARE
SRDF-S-T13	SRDF-S CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$31,131.00	N/A	N/A	N/A	N/A	$31,131.00	D1	SYM SOFTWARE
SRDF-S-T14	SRDF-S CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$33,910.20	N/A	N/A	N/A	N/A	$33,910.20	D1	SYM SOFTWARE
SRDF-S-T1-4U	SRDF-S T1-T4 UPGRADE	$0.00	30.5%	$0.00	$1,348.20	N/A	N/A	N/A	N/A	$1,348.20	D1	SYM SOFTWARE
SRDF-S-T15	SRDF-S CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$36,689.40	N/A	N/A	N/A	N/A	$36,689.40	D1	SYM SOFTWARE
SRDF-S-T16	SRDF-S CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$39,468.60	N/A	N/A	N/A	N/A	$39,468.60	D1	SYM SOFTWARE
SRDF-S-T17	SRDF-S CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$42,247.80	N/A	N/A	N/A	N/A	$42,247.80	D1	SYM SOFTWARE
SRDF-S-T18	SRDF-S CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$45,027.00	N/A	N/A	N/A	N/A	$45,027.00	D1	SYM SOFTWARE
SRDF-S-T19	SRDF-S CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$47,806.20	N/A	N/A	N/A	N/A	$47,806.20	D1	SYM SOFTWARE
SRDF-S-T20	SRDF-S CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$50,585.40	N/A	N/A	N/A	N/A	$50,585.40	D1	SYM SOFTWARE
SRDF-S-T21	SRDF-S CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$53,364.60	N/A	N/A	N/A	N/A	$53,364.60	D1	SYM SOFTWARE
SRDF-S-T22	SRDF-S CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$56,143.80	N/A	N/A	N/A	N/A	$56,143.80	D1	SYM SOFTWARE
SRDF-S-T23	SRDF-S CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$58,923.00	N/A	N/A	N/A	N/A	$58,923.00	D1	SYM SOFTWARE
SRDF-S-T24	SRDF-S CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$61,702.20	N/A	N/A	N/A	N/A	$61,702.20	D1	SYM SOFTWARE
SRDF-S-T25	SRDF-S CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$64,481.40	N/A	N/A	N/A	N/A	$64,481.40	D1	SYM SOFTWARE
SRDF-S-T26	SRDF-S CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$67,260.60	N/A	N/A	N/A	N/A	$67,260.60	D1	SYM SOFTWARE
SRDF-S-T27	SRDF-S CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$70,039.80	N/A	N/A	N/A	N/A	$70,039.80	D1	SYM SOFTWARE
SRDF-S-T28	SRDF-S CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$72,819.00	N/A	N/A	N/A	N/A	$72,819.00	D1	SYM SOFTWARE
SRDF-S-T29	SRDF-S CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$75,598.20	N/A	N/A	N/A	N/A	$75,598.20	D1	SYM SOFTWARE
SRDF-S-T30	SRDF-S CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$78,377.40	N/A	N/A	N/A	N/A	$78,377.40	D1	SYM SOFTWARE
SRDF-S-T31	SRDF-S CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$81,156.60	N/A	N/A	N/A	N/A	$81,156.60	D1	SYM SOFTWARE
SRDF-S-T32	SRDF-S CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$83,935.80	N/A	N/A	N/A	N/A	$83,935.80	D1	SYM SOFTWARE
SRDF-S-T33	SRDF-S CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$86,715.00	N/A	N/A	N/A	N/A	$86,715.00	D1	SYM SOFTWARE
SRDF-S-T34	SRDF-S CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$89,494.20	N/A	N/A	N/A	N/A	$89,494.20	D1	SYM SOFTWARE
SRDF-S-T35	SRDF-S CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$92,273.40	N/A	N/A	N/A	N/A	$92,273.40	D1	SYM SOFTWARE
SRDF-S-T5-35U	SRDF-S T5-T35 UPGRADE	$0.00	30.5%	$0.00	$2,779.20	N/A	N/A	N/A	N/A	$2,779.20	D1	SYM SOFTWARE
SRDFSTAR OPT	SRDFSTAR OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFSTAR-BASE	SRDFSTAR BASE LICENSE	$16,370.00	30.5%	$11,377.15	$2,946.60	N/A	N/A	N/A	N/A	$2,946.60	D1	SYM SOFTWARE
SRDFSTAR-C01	SRDFSTAR 1TB (0-14TB)	$3,460.00	30.5%	$2,404.70	$622.80	N/A	N/A	N/A	N/A	$622.80	D1	SYM SOFTWARE
SRDFSTAR-C02	SRDFSTAR 1TB (15-25TB)	$3,250.00	30.5%	$2,258.75	$585.00	N/A	N/A	N/A	N/A	$585.00	D1	SYM SOFTWARE
SRDFSTAR-C03	SRDFSTAR 1TB (26-40TB)	$2,865.00	30.5%	$1,991.18	$515.70	N/A	N/A	N/A	N/A	$515.70	D1	SYM SOFTWARE
SRDFSTAR-C04	SRDFSTAR 1TB (41-60TB)	$2,560.00	30.5%	$1,779.20	$460.80	N/A	N/A	N/A	N/A	$460.80	D1	SYM SOFTWARE
SRDFSTAR-C05	SRDFSTAR 1TB (61-100TB)	$2,275.00	30.5%	$1,581.13	$409.50	N/A	N/A	N/A	N/A	$409.50	D1	SYM SOFTWARE
SRDFSTAR-C06	SRDFSTAR 1TB (101-150TB)	$2,020.00	30.5%	$1,403.90	$363.60	N/A	N/A	N/A	N/A	$363.60	D1	SYM SOFTWARE
SRDFSTAR-C07	SRDFSTAR 1TB (151-250TB)	$1,740.00	30.5%	$1,209.30	$313.20	N/A	N/A	N/A	N/A	$313.20	D1	SYM SOFTWARE
SRDFSTAR-C08	SRDFSTAR 1TB (251-400TB)	$1,490.00	30.5%	$1,035.55	$268.20	N/A	N/A	N/A	N/A	$268.20	D1	SYM SOFTWARE
SRDFSTAR-C09	SRDFSTAR 1TB (401-600TB)	$1,280.00	30.5%	$889.60	$230.40	N/A	N/A	N/A	N/A	$230.40	D1	SYM SOFTWARE
SRDFSTAR-C10	SRDFSTAR 1TB (601-1000TB)	$1,095.00	30.5%	$761.03	$197.10	N/A	N/A	N/A	N/A	$197.10	D1	SYM SOFTWARE
SRDFSTAR-C11	SRDFSTAR1TB(1001TB or greater)	$935.00	30.5%	$649.83	$168.30	N/A	N/A	N/A	N/A	$168.30	D1	SYM SOFTWARE
SRDFSTAR-N01	SRDFSTAR 1TB (0-14TB) NLT3	$1,725.00	30.5%	$1,198.88	$310.50	N/A	N/A	N/A	N/A	$310.50	D1	SYM SOFTWARE
SRDFSTAR-N02	SRDFSTAR 1TB (15-25TB) NLT3	$1,630.00	30.5%	$1,132.85	$293.40	N/A	N/A	N/A	N/A	$293.40	D1	SYM SOFTWARE
SRDFSTAR-N03	SRDFSTAR 1TB (26-40TB) NLT3	$1,435.00	30.5%	$997.33	$258.30	N/A	N/A	N/A	N/A	$258.30	D1	SYM SOFTWARE
SRDFSTAR-N04	SRDFSTAR 1TB (41-60TB) NLT3	$1,280.00	30.5%	$889.60	$230.40	N/A	N/A	N/A	N/A	$230.40	D1	SYM SOFTWARE
SRDFSTAR-N05	SRDFSTAR 1TB (61-100TB) NLT3	$1,145.00	30.5%	$795.78	$206.10	N/A	N/A	N/A	N/A	$206.10	D1	SYM SOFTWARE
SRDFSTAR-N06	SRDFSTAR 1TB (101-150TB) NLT3	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
SRDFSTAR-N07	SRDFSTAR 1TB (151-250TB) NLT3	$870.00	30.5%	$604.65	$156.60	N/A	N/A	N/A	N/A	$156.60	D1	SYM SOFTWARE
SRDFSTAR-N08	SRDFSTAR 1TB (251-400TB) NLT3	$740.00	30.5%	$514.30	$133.20	N/A	N/A	N/A	N/A	$133.20	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDFSTAR-N09	SRDFSTAR 1TB (401-600TB) NLT3	$635.00	30.5%	$441.33	$114.30	N/A	N/A	N/A	N/A	$114.30	D1	SYM SOFTWARE
SRDFSTAR-N10	SRDFSTAR 1TB (601-1000TB) NLT3	$545.00	30.5%	$378.78	$98.10	N/A	N/A	N/A	N/A	$98.10	D1	SYM SOFTWARE
SRDFSTAR-N11	SRDFSTAR1TB(1001TB or greater) NLT3	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
SRDFSTAR-OBAS	SRDFSTAR OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFSTAR-OPT	SRDFSTAR OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFSTAR-OUP	SRDFSTAR OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFSTAR-R01	SRDFSTAR REPL 1TB (0-14TB)	$1,425.00	30.5%	$990.38	$256.50	N/A	N/A	N/A	N/A	$256.50	D1	SYM SOFTWARE
SRDFSTAR-R02	SRDFSTAR REPL 1TB (15-25TB)	$1,155.00	30.5%	$802.73	$207.90	N/A	N/A	N/A	N/A	$207.90	D1	SYM SOFTWARE
SRDFSTAR-R03	SRDFSTAR REPL 1TB (26-40TB)	$1,203.00	30.5%	$836.09	$216.54	N/A	N/A	N/A	N/A	$216.54	D1	SYM SOFTWARE
SRDFSTAR-R04	SRDFSTAR REPL 1TB (41-60TB)	$1,073.00	30.5%	$745.74	$193.14	N/A	N/A	N/A	N/A	$193.14	D1	SYM SOFTWARE
SRDFSTAR-R05	SRDFSTAR REPL 1TB (61-100TB)	$917.00	30.5%	$637.32	$165.06	N/A	N/A	N/A	N/A	$165.06	D1	SYM SOFTWARE
SRDFSTAR-R06	SRDFSTAR REPL 1TB (101-150TB)	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
SRDFSTAR-R07	SRDFSTAR REPL 1TB (151-250TB)	$749.00	30.5%	$520.56	$134.82	N/A	N/A	N/A	N/A	$134.82	D1	SYM SOFTWARE
SRDFSTAR-R08	SRDFSTAR REPL 1TB (251-400TB)	$668.00	30.5%	$464.26	$120.24	N/A	N/A	N/A	N/A	$120.24	D1	SYM SOFTWARE
SRDFSTAR-R09	SRDFSTAR REPL 1TB (401-600TB)	$555.00	30.5%	$385.73	$99.90	N/A	N/A	N/A	N/A	$99.90	D1	SYM SOFTWARE
SRDFSTAR-R10	SRDFSTAR REPL 1TB (601-1000TB)	$449.00	30.5%	$312.06	$80.82	N/A	N/A	N/A	N/A	$80.82	D1	SYM SOFTWARE
SRDFSTAR-R11	SRDFSTAR REPL 1TB(1001TB or greater)	$285.00	30.5%	$198.08	$51.30	N/A	N/A	N/A	N/A	$51.30	D1	SYM SOFTWARE
SRDFSTAR-RBAS	SRDFSTAR REPL BASE LICENSE	$9,820.00	30.5%	$6,824.90	$1,767.60	N/A	N/A	N/A	N/A	$1,767.60	D1	SYM SOFTWARE
SRDFSTAR-RN-Z	SRDFSTAR RUNTIME FOR ZOS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFSTAR-RUP	SRDFSTAR REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFSTAR-T01	SRDFSTAR CPCTY 0-.250	$0.00	30.5%	$0.00	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
SRDFSTAR-T02	SRDFSTAR CPCTY .251-.500	$0.00	30.5%	$0.00	$552.60	N/A	N/A	N/A	N/A	$552.60	D1	SYM SOFTWARE
SRDFSTAR-T03	SRDFSTAR CPCTY .501-.750	$0.00	30.5%	$0.00	$770.40	N/A	N/A	N/A	N/A	$770.40	D1	SYM SOFTWARE
SRDFSTAR-T04	SRDFSTAR CPCTY .751-1.00	$0.00	30.5%	$0.00	$988.20	N/A	N/A	N/A	N/A	$988.20	D1	SYM SOFTWARE
SRDFSTAR-T05	SRDFSTAR CPCTY 1.01-2.00	$0.00	30.5%	$0.00	$1,436.40	N/A	N/A	N/A	N/A	$1,436.40	D1	SYM SOFTWARE
SRDFSTAR-T06	SRDFSTAR CPCTY 2.01-4.00	$0.00	30.5%	$0.00	$1,884.60	N/A	N/A	N/A	N/A	$1,884.60	D1	SYM SOFTWARE
SRDFSTAR-T07	SRDFSTAR CPCTY 4.01-6.00	$0.00	30.5%	$0.00	$2,332.80	N/A	N/A	N/A	N/A	$2,332.80	D1	SYM SOFTWARE
SRDFSTAR-T08	SRDFSTAR CPCTY 6.01-8.00	$0.00	30.5%	$0.00	$2,781.00	N/A	N/A	N/A	N/A	$2,781.00	D1	SYM SOFTWARE
SRDFSTAR-T09	SRDFSTAR CPCTY 8.01-10.00	$0.00	30.5%	$0.00	$3,229.20	N/A	N/A	N/A	N/A	$3,229.20	D1	SYM SOFTWARE
SRDFSTAR-T10	SRDFSTAR CPTY 10.01-12.00	$0.00	30.5%	$0.00	$3,677.40	N/A	N/A	N/A	N/A	$3,677.40	D1	SYM SOFTWARE
SRDFSTAR-T11	SRDFSTAR CPTY 12.01-14.00	$0.00	30.5%	$0.00	$4,125.60	N/A	N/A	N/A	N/A	$4,125.60	D1	SYM SOFTWARE
SRDFSTAR-T12	SRDFSTAR CPTY 14.01-17.00	$0.00	30.5%	$0.00	$4,573.80	N/A	N/A	N/A	N/A	$4,573.80	D1	SYM SOFTWARE
SRDFSTAR-T13	SRDFSTAR CPTY 17.01-20.00	$0.00	30.5%	$0.00	$5,022.00	N/A	N/A	N/A	N/A	$5,022.00	D1	SYM SOFTWARE
SRDFSTAR-T14	SRDFSTAR CPTY 20.01-23.00	$0.00	30.5%	$0.00	$5,470.20	N/A	N/A	N/A	N/A	$5,470.20	D1	SYM SOFTWARE
SRDFSTAR-T15	SRDFSTAR CPTY 23.01-26.00	$0.00	30.5%	$0.00	$5,918.40	N/A	N/A	N/A	N/A	$5,918.40	D1	SYM SOFTWARE
SRDFSTAR-T16	SRDFSTAR CPTY 26.01-29.00	$0.00	30.5%	$0.00	$6,366.60	N/A	N/A	N/A	N/A	$6,366.60	D1	SYM SOFTWARE
SRDFSTAR-T17	SRDFSTAR CPTY 29.01-32.00	$0.00	30.5%	$0.00	$6,814.80	N/A	N/A	N/A	N/A	$6,814.80	D1	SYM SOFTWARE
SRDFSTAR-T18	SRDFSTAR CPTY 32.01-35.00	$0.00	30.5%	$0.00	$7,263.00	N/A	N/A	N/A	N/A	$7,263.00	D1	SYM SOFTWARE
SRDFSTAR-T19	SRDFSTAR CPTY 35.01-38.00	$0.00	30.5%	$0.00	$7,711.20	N/A	N/A	N/A	N/A	$7,711.20	D1	SYM SOFTWARE
SRDFSTAR-T20	SRDFSTAR CPTY 38.01-41.00	$0.00	30.5%	$0.00	$8,159.40	N/A	N/A	N/A	N/A	$8,159.40	D1	SYM SOFTWARE
SRDFSTAR-T21	SRDFSTAR CPTY 41.01-44.00	$0.00	30.5%	$0.00	$8,607.60	N/A	N/A	N/A	N/A	$8,607.60	D1	SYM SOFTWARE
SRDFSTAR-T22	SRDFSTAR CPTY 44.01-47.00	$0.00	30.5%	$0.00	$9,055.80	N/A	N/A	N/A	N/A	$9,055.80	D1	SYM SOFTWARE
SRDFSTAR-T23	SRDFSTAR CPTY 47.01-50.00	$0.00	30.5%	$0.00	$9,504.00	N/A	N/A	N/A	N/A	$9,504.00	D1	SYM SOFTWARE
SRDFSTAR-T24	SRDFSTAR CPTY 50.01-53.00	$0.00	30.5%	$0.00	$9,952.20	N/A	N/A	N/A	N/A	$9,952.20	D1	SYM SOFTWARE
SRDFSTAR-T25	SRDFSTAR CPTY 53.01-56.00	$0.00	30.5%	$0.00	$10,400.40	N/A	N/A	N/A	N/A	$10,400.40	D1	SYM SOFTWARE
SRDFSTAR-T26	SRDFSTAR CPTY 56.01-59.00	$0.00	30.5%	$0.00	$10,848.60	N/A	N/A	N/A	N/A	$10,848.60	D1	SYM SOFTWARE
SRDFSTAR-T27	SRDFSTAR CPTY 59.01-62.00	$0.00	30.5%	$0.00	$11,296.80	N/A	N/A	N/A	N/A	$11,296.80	D1	SYM SOFTWARE
SRDFSTAR-T28	SRDFSTAR CPTY 62.01-65.00	$0.00	30.5%	$0.00	$11,745.00	N/A	N/A	N/A	N/A	$11,745.00	D1	SYM SOFTWARE
SRDFSTAR-T29	SRDFSTAR CPTY 65.01-68.00	$0.00	30.5%	$0.00	$12,193.20	N/A	N/A	N/A	N/A	$12,193.20	D1	SYM SOFTWARE
SRDFSTAR-T30	SRDFSTAR CPTY 68.01-71.00	$0.00	30.5%	$0.00	$12,641.40	N/A	N/A	N/A	N/A	$12,641.40	D1	SYM SOFTWARE
SRDFSTAR-T31	SRDFSTAR CPTY 71.01-74.00	$0.00	30.5%	$0.00	$13,089.60	N/A	N/A	N/A	N/A	$13,089.60	D1	SYM SOFTWARE
SRDFSTAR-T32	SRDFSTAR CPTY 74.01-77.00	$0.00	30.5%	$0.00	$13,537.80	N/A	N/A	N/A	N/A	$13,537.80	D1	SYM SOFTWARE
SRDFSTAR-T33	SRDFSTAR CPTY 77.01-80.00	$0.00	30.5%	$0.00	$13,986.00	N/A	N/A	N/A	N/A	$13,986.00	D1	SYM SOFTWARE
SRDFSTAR-T34	SRDFSTAR CPTY 80.01-83.00	$0.00	30.5%	$0.00	$14,434.20	N/A	N/A	N/A	N/A	$14,434.20	D1	SYM SOFTWARE
SRDFSTAR-T35	SRDFSTAR CPTY 83.01-86.00	$0.00	30.5%	$0.00	$14,882.40	N/A	N/A	N/A	N/A	$14,882.40	D1	SYM SOFTWARE
SRDFSTAR-UPG	SRDFSTAR BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDFSTR-RN-OP	RT FOR SRDFSTAR OPEN SYST	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SRDFSTR-T1-4U	SRDFSTAR T1-T4 UPGRADE	$0.00	30.5%	$0.00	$217.80	N/A	N/A	N/A	N/A	$217.80	D1	SYM SOFTWARE
SRDFSTRT5-35U	SRDFSTAR T5-T35 UPGRADE	$2,490.00	30.5%	$1,730.55	$448.20	N/A	N/A	N/A	N/A	$448.20	D1	SYM SOFTWARE
SRDF-S-UPG	RMT SYNC PROT-SRDFS CMPPEER-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SRDF-T1	SRDF CAPACITY 0-.250	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
SRDF-T10	SRDF CAPACITY 10.01-12.00	$0.00	30.5%	$0.00	$22,793.40	N/A	N/A	N/A	N/A	$22,793.40	D1	SYM SOFTWARE
SRDF-T11	SRDF CAPACITY 12.01-14.00	$0.00	30.5%	$0.00	$25,572.60	N/A	N/A	N/A	N/A	$25,572.60	D1	SYM SOFTWARE
SRDF-T12	SRDF CPTY 14.01-17.00	$0.00	30.5%	$0.00	$28,351.80	N/A	N/A	N/A	N/A	$28,351.80	D1	SYM SOFTWARE
SRDF-T13	SRDF CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$31,131.00	N/A	N/A	N/A	N/A	$31,131.00	D1	SYM SOFTWARE
SRDF-T14	SRDF CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$33,910.20	N/A	N/A	N/A	N/A	$33,910.20	D1	SYM SOFTWARE
SRDF-T1-4UP	SRDF T1-T4 UPGRADE	$0.00	30.5%	$0.00	$1,348.20	N/A	N/A	N/A	N/A	$1,348.20	D1	SYM SOFTWARE
SRDF-T15	SRDF CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$36,689.40	N/A	N/A	N/A	N/A	$36,689.40	D1	SYM SOFTWARE
SRDF-T16	SRDF CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$39,468.60	N/A	N/A	N/A	N/A	$39,468.60	D1	SYM SOFTWARE
SRDF-T17	SRDF CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$42,247.80	N/A	N/A	N/A	N/A	$42,247.80	D1	SYM SOFTWARE
SRDF-T18	SRDF CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$45,027.00	N/A	N/A	N/A	N/A	$45,027.00	D1	SYM SOFTWARE
SRDF-T19	SRDF CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$47,806.20	N/A	N/A	N/A	N/A	$47,806.20	D1	SYM SOFTWARE
SRDF-T2	SRDF CAPACITY .251-.500	$0.00	30.5%	$0.00	$3,421.80	N/A	N/A	N/A	N/A	$3,421.80	D1	SYM SOFTWARE
SRDF-T20	SRDF CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$50,585.40	N/A	N/A	N/A	N/A	$50,585.40	D1	SYM SOFTWARE
SRDF-T21	SRDF CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$53,364.60	N/A	N/A	N/A	N/A	$53,364.60	D1	SYM SOFTWARE
SRDF-T22	SRDF CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$56,143.80	N/A	N/A	N/A	N/A	$56,143.80	D1	SYM SOFTWARE
SRDF-T23	SRDF CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$58,923.00	N/A	N/A	N/A	N/A	$58,923.00	D1	SYM SOFTWARE
SRDF-T24	SRDF CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$61,702.20	N/A	N/A	N/A	N/A	$61,702.20	D1	SYM SOFTWARE
SRDF-T25	SRDF CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$67,260.60	N/A	N/A	N/A	N/A	$67,260.60	D1	SYM SOFTWARE
SRDF-T26	SRDF CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$72,819.00	N/A	N/A	N/A	N/A	$72,819.00	D1	SYM SOFTWARE
SRDF-T27	SRDF CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$78,377.40	N/A	N/A	N/A	N/A	$78,377.40	D1	SYM SOFTWARE
SRDF-T28	SRDF CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$83,935.80	N/A	N/A	N/A	N/A	$83,935.80	D1	SYM SOFTWARE
SRDF-T29	SRDF CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$89,494.20	N/A	N/A	N/A	N/A	$89,494.20	D1	SYM SOFTWARE
SRDF-T3	SRDF CAPACITY .501-.750	$0.00	30.5%	$0.00	$4,770.00	N/A	N/A	N/A	N/A	$4,770.00	D1	SYM SOFTWARE
SRDF-T30	SRDF CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$92,273.40	N/A	N/A	N/A	N/A	$92,273.40	D1	SYM SOFTWARE
SRDF-T31	SRDF CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$64,481.40	N/A	N/A	N/A	N/A	$64,481.40	D1	SYM SOFTWARE
SRDF-T32	SRDF CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$70,039.80	N/A	N/A	N/A	N/A	$70,039.80	D1	SYM SOFTWARE
SRDF-T33	SRDF CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$75,598.20	N/A	N/A	N/A	N/A	$75,598.20	D1	SYM SOFTWARE
SRDF-T34	SRDF CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$81,156.60	N/A	N/A	N/A	N/A	$81,156.60	D1	SYM SOFTWARE
SRDF-T35	SRDF CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$86,715.00	N/A	N/A	N/A	N/A	$86,715.00	D1	SYM SOFTWARE
SRDF-T4	SRDF CAPACITY .751-1.00	$0.00	30.5%	$0.00	$6,118.20	N/A	N/A	N/A	N/A	$6,118.20	D1	SYM SOFTWARE
SRDF-T5	SRDF CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$8,897.40	N/A	N/A	N/A	N/A	$8,897.40	D1	SYM SOFTWARE
SRDF-T5-30UP	SRDF T5-T30 UPGRADE	$0.00	30.5%	$0.00	$2,779.20	N/A	N/A	N/A	N/A	$2,779.20	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDF-T5-35U	SRDF T5-T35 UPGRADE	$0.00	30.5%	$0.00	$2,779.20	N/A	N/A	N/A	N/A	$2,779.20	D1	SYM SOFTWARE
SRDF-T6	SRDF CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$11,676.60	N/A	N/A	N/A	N/A	$11,676.60	D1	SYM SOFTWARE
SRDF-T7	SRDF CAPACITY 4.01-6.00	$0.00	30.5%	$0.00	$14,455.80	N/A	N/A	N/A	N/A	$14,455.80	D1	SYM SOFTWARE
SRDF-T8	SRDF CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$17,235.00	N/A	N/A	N/A	N/A	$17,235.00	D1	SYM SOFTWARE
SRDF-T9	SRDF CAPACITY 8.01-10.00	$0.00	30.5%	$0.00	$20,014.20	N/A	N/A	N/A	N/A	$20,014.20	D1	SYM SOFTWARE
SRMST-SITE	SRST SITE; SERVER BASE =IA	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-DX3P-BN	SRSTW DMX/VMAX10K/3PTY BASE =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-DX3P-N	SRSTW DMX/VMAX10K/3PTY 1TB =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMAX-B	SRSTW VMAX BASE =IC	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMX1	SRSTW VMAX (0-14TB) NONSATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMX10	SRSTW VMAX (601-1000TB) NONSATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMX11	SRSTW VMAX (1001TB+) NONSATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMX2	SRSTW VMAX (15-25TB) NONSATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMX3	SRSTW VMAX (26-40TB) NONSATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMX4	SRSTW VMAX (41-60TB) NONSATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMX5	SRSTW VMAX (61-100TB) NONSATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMX6	SRSTW VMAX (101-150TB) NONSATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMX7	SRSTW VMAX (151-250TB) NONSATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMX8	SRSTW VMAX (251-400TB) NONSATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMX9	SRSTW VMAX (401-600TB) NONSATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMXS1	SRSTW VMAX (0-14TB) SATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMXS10	SRSTW VMAX (601-1000TB) SATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMXS11	SRSTW VMAX (1001TB+) SATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMXS2	SRSTW VMAX (15-25TB) SATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMXS3	SRSTW VMAX (26-40TB) SATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMXS4	SRSTW VMAX (41-60TB) SATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMXS5	SRSTW VMAX (61-100TB) SATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMXS6	SRSTW VMAX (101-150TB) SATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMXS7	SRSTW VMAX (151-250TB) SATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMXS8	SRSTW VMAX (251-400TB) SATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
SRSTW-VMXS9	SRSTW VMAX (401-600TB) SATA =CB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
STM-T1-4U	CC5.1 STM T1-4 UPG	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
STM-T5-30U	CC5.1 STM T5-30 UPG	$0.00	30.5%	$0.00	$687.60	N/A	N/A	N/A	N/A	$687.60	D1	SYM SOFTWARE
STMUPT1-4	ECC STM UPGRADE T1-T4	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
STMUPT5-12	ECC STM UPGRADE T5-T12	$3,820.00	30.5%	$2,654.90	$687.60	N/A	N/A	N/A	N/A	$687.60	D1	SYM SOFTWARE
SYMADVMGT-BAS	VMAX ADV TIER STOR MGT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-C01	VMAX ADV TIER STOR MGT 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-C02	VMAX ADV TIER STOR MGT 1TB (14-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-C03	VMAX ADV TIER STOR MGT 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-C04	VMAX ADV TIER STOR MGT 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-C05	VMAX ADV TIER STOR MGT 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-C06	VMAX ADV TIER STOR MGT 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-C07	VMAX ADV TIER STOR MGT 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-C08	VMAX ADV TIER STOR MGT 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-C09	VMAX ADV TIER STOR MGT 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-C10	VMAX ADV TIER STOR MGT 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-C11	VMAX ADV TIER STOR MGT 1TB (1001TB or gr	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-N01	VMAX ADV TIER STOR MGT 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-N02	VMAX ADV TIER MGMT SW 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-N03	VMAX ADV TIER STOR MGT 1TB (26-40) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-N04	VMAX ADV TIER MGMT SW 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-N05	VMAX ADV TIER MGMT SW 1TB (61-100TB) NLT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-N06	VMAX ADV TIER MGMT SW 1TB (101-150TB) NL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-N07	VMAX ADV TIER MGMT SW 1TB (151-250TB) NL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-N08	VMAX ADV TIER MGMT SW 1TB (251-400TB) NL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-N09	VMAX ADV TIER MGMT SW 1TB (401-600TB) NL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-N10	VMAX ADV TIER MGMT SW 1TB (601-1000TB) N	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-N11	VMAX ADV TIER MGMT SW 1TB (1001TB GR) NL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMADVMGT-UPG	VMAX ADV TIER STOR MGT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYM-ERAS-BASE	SYM-DISK-ERASE BASE LICENSE	$3,500.00	30.5%	$2,432.50	$630.00	N/A	N/A	N/A	N/A	$630.00	D1	SYM SOFTWARE
SYM-ERAS-C01	SYM-DISK-ERASE 1TB (0-14TB)	$260.00	30.5%	$180.70	$46.80	N/A	N/A	N/A	N/A	$46.80	D1	SYM SOFTWARE
SYM-ERAS-C02	SYM-DISK-ERASE 1TB (15-25TB)	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	SYM SOFTWARE
SYM-ERAS-C03	SYM-DISK-ERASE 1TB (26-40TB)	$240.00	30.5%	$166.80	$43.20	N/A	N/A	N/A	N/A	$43.20	D1	SYM SOFTWARE
SYM-ERAS-C04	SYM-DISK-ERASE 1TB (41-60TB)	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$41.40	D1	SYM SOFTWARE
SYM-ERAS-C05	SYM-DISK-ERASE 1TB (61-100TB)	$210.00	30.5%	$145.95	$37.80	N/A	N/A	N/A	N/A	$37.80	D1	SYM SOFTWARE
SYM-ERAS-C06	SYM-DISK-ERASE 1TB (101-150TB)	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
SYM-ERAS-C07	SYM-DISK-ERASE 1TB (151-250TB)	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	SYM SOFTWARE
SYM-ERAS-C08	SYM-DISK-ERASE 1TB (251-400TB)	$190.00	30.5%	$132.05	$34.20	N/A	N/A	N/A	N/A	$34.20	D1	SYM SOFTWARE
SYM-ERAS-C09	SYM-DISK-ERASE 1TB (401-600TB)	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	SYM SOFTWARE
SYM-ERAS-C10	SYM-DISK-ERASE 1TB (601-1000TB)	$170.00	30.5%	$118.15	$30.60	N/A	N/A	N/A	N/A	$30.60	D1	SYM SOFTWARE
SYM-ERAS-C11	SYM-DISK-ERASE 1TB (1001TB or greater)	$160.00	30.5%	$111.20	$28.80	N/A	N/A	N/A	N/A	$28.80	D1	SYM SOFTWARE
SYM-ERAS-N01	SYM-DISK-ERASE 1TB (0-14TB) NLT3	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	SYM SOFTWARE
SYM-ERAS-N02	SYM-DISK-ERASE 1TB (15-25TB) NLT3	$130.00	30.5%	$90.35	$23.40	N/A	N/A	N/A	N/A	$23.40	D1	SYM SOFTWARE
SYM-ERAS-N03	SYM-DISK-ERASE 1TB (26-40TB) NLT3	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	SYM SOFTWARE
SYM-ERAS-N04	SYM-DISK-ERASE 1TB (41-60TB) NLT3	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	SYM SOFTWARE
SYM-ERAS-N05	SYM-DISK-ERASE 1TB (61-100TB) NLT3	$110.00	30.5%	$76.45	$19.80	N/A	N/A	N/A	N/A	$19.80	D1	SYM SOFTWARE
SYM-ERAS-N06	SYM-DISK-ERASE 1TB (101-150TB) NLT3	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$18.00	D1	SYM SOFTWARE
SYM-ERAS-N07	SYM-DISK-ERASE 1TB (151-250TB) NLT3	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	SYM SOFTWARE
SYM-ERAS-N08	SYM-DISK-ERASE 1TB (251-400TB) NLT3	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	SYM SOFTWARE
SYM-ERAS-N09	SYM-DISK-ERASE 1TB (401-600TB) NLT3	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	SYM SOFTWARE
SYM-ERAS-N10	SYM-DISK-ERASE 1TB (601-1000TB) NLT3	$80.00	30.5%	$55.60	$14.40	N/A	N/A	N/A	N/A	$14.40	D1	SYM SOFTWARE
SYM-ERAS-N11	SYM-DISK-ERASE 1TB (1001TB or >) NLT3	$80.00	30.5%	$55.60	$14.40	N/A	N/A	N/A	N/A	$14.40	D1	SYM SOFTWARE
SYM-ERAS-UPG	SYM-DISK-ERASE BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMGR-T1-4U	CC5x SYMGR T1-4 UPG	$0.00	30.5%	$0.00	$264.60	N/A	N/A	N/A	N/A	$264.60	D1	SYM SOFTWARE
SYMGR-T5-30U	CC5x SYMGR T5-30 UPG	$0.00	30.5%	$0.00	$970.20	N/A	N/A	N/A	N/A	$970.20	D1	SYM SOFTWARE
SYMGR-T5-35U	CC SYMGR T5-35 UPG	$0.00	30.5%	$0.00	$970.20	N/A	N/A	N/A	N/A	$970.20	D1	SYM SOFTWARE
SYM-HYPERPAV	HYPERPAV BASE LICENSE	$28,000.00	30.5%	$19,460.00	$5,040.00	N/A	N/A	N/A	N/A	$5,040.00	D1	SYM SOFTWARE
SYM-IPSEC-SW	SYMMETRIX IPSEC SINGLE-PORT LICENSE	$7,000.00	30.5%	$4,865.00	$1,260.00	N/A	N/A	N/A	N/A	$1,260.00	D1	SYM SOFTWARE
SYMMGMT-BAS	SYMMETRIX MANAGEMENT (SMC & SYMM MGR) BA	$11,405.00	30.5%	$7,926.48	$2,052.90	N/A	N/A	N/A	N/A	$2,052.90	D1	SYM SOFTWARE
SYMMGMT-C01	SYMM MGMT 1TB (0-14TB)	$2,010.00	30.5%	$1,396.95	$361.80	N/A	N/A	N/A	N/A	$361.80	D1	SYM SOFTWARE
SYMMGMT-C02	SYMM MGMT 1TB (15-25TB)	$1,890.00	30.5%	$1,313.55	$340.20	N/A	N/A	N/A	N/A	$340.20	D1	SYM SOFTWARE
SYMMGMT-C03	SYMM MGMT 1TB (26-40TB)	$1,665.00	30.5%	$1,157.18	$299.70	N/A	N/A	N/A	N/A	$299.70	D1	SYM SOFTWARE
SYMMGMT-C04	SYMM MGMT 1TB (41-60TB)	$1,550.00	30.5%	$1,077.25	$279.00	N/A	N/A	N/A	N/A	$279.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SYMMGMT-C05	SYMM MGMT 1TB (61-100TB)	$1,485.00	30.5%	$1,032.08	$267.30	N/A	N/A	N/A	N/A	$267.30	D1	SYM SOFTWARE
SYMMGMT-C06	SYMM MGMT 1TB (101-150TB)	$1,335.00	30.5%	$927.83	$240.30	N/A	N/A	N/A	N/A	$240.30	D1	SYM SOFTWARE
SYMMGMT-C07	SYMM MGMT 1TB (151-250TB)	$1,185.00	30.5%	$823.58	$213.30	N/A	N/A	N/A	N/A	$213.30	D1	SYM SOFTWARE
SYMMGMT-C08	SYMM MGMT 1TB (251-400TB)	$1,020.00	30.5%	$708.90	$183.60	N/A	N/A	N/A	N/A	$183.60	D1	SYM SOFTWARE
SYMMGMT-C09	SYMM MGMT 1TB (401-600TB)	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	SYM SOFTWARE
SYMMGMT-C10	SYMM MGMT 1TB (601-1000TB)	$775.00	30.5%	$538.63	$139.50	N/A	N/A	N/A	N/A	$139.50	D1	SYM SOFTWARE
SYMMGMT-C11	SYMM MGMT 1TB(1001TB or greater)	$665.00	30.5%	$462.18	$119.70	N/A	N/A	N/A	N/A	$119.70	D1	SYM SOFTWARE
SYMMGMT-N01	SYMM MGMT 1TB (0-14TB) NLT3	$1,000.00	30.5%	$695.00	$180.00	N/A	N/A	N/A	N/A	$180.00	D1	SYM SOFTWARE
SYMMGMT-N02	SYMM MGMT 1TB (15-25TB) NLT3	$945.00	30.5%	$656.78	$170.10	N/A	N/A	N/A	N/A	$170.10	D1	SYM SOFTWARE
SYMMGMT-N03	SYMM MGMT 1TB (26-40TB) NLT3	$830.00	30.5%	$576.85	$149.40	N/A	N/A	N/A	N/A	$149.40	D1	SYM SOFTWARE
SYMMGMT-N04	SYMM MGMT 1TB (41-60TB) NLT3	$775.00	30.5%	$538.63	$139.50	N/A	N/A	N/A	N/A	$139.50	D1	SYM SOFTWARE
SYMMGMT-N05	SYMM MGMT 1TB (61-100TB) NLT3	$740.00	30.5%	$514.30	$133.20	N/A	N/A	N/A	N/A	$133.20	D1	SYM SOFTWARE
SYMMGMT-N06	SYMM MGMT 1TB (101-150TB) NLT3	$665.00	30.5%	$462.18	$119.70	N/A	N/A	N/A	N/A	$119.70	D1	SYM SOFTWARE
SYMMGMT-N07	SYMM MGMT 1TB (151-250TB) NLT3	$590.00	30.5%	$410.05	$106.20	N/A	N/A	N/A	N/A	$106.20	D1	SYM SOFTWARE
SYMMGMT-N08	SYMM MGMT 1TB (251-400TB) NLT3	$515.00	30.5%	$357.93	$92.70	N/A	N/A	N/A	N/A	$92.70	D1	SYM SOFTWARE
SYMMGMT-N09	SYMM MGMT 1TB (401-600TB) NLT3	$450.00	30.5%	$312.75	$81.00	N/A	N/A	N/A	N/A	$81.00	D1	SYM SOFTWARE
SYMMGMT-N10	SYMM MGMT 1TB (601-1000TB) NLT3	$385.00	30.5%	$267.58	$69.30	N/A	N/A	N/A	N/A	$69.30	D1	SYM SOFTWARE
SYMMGMT-N11	SYMM MGMT 1TB(1001TB or greater) NLT3	$335.00	30.5%	$232.83	$60.30	N/A	N/A	N/A	N/A	$60.30	D1	SYM SOFTWARE
SYMMGMT-UPG	SYMMETRIX MANAGEMENT (SMC & SYMM MGR) UP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMMGT-KIT	SYMMETRIX MANAGEMENT PHYSICAL FULFILL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SYM-MIGR-BAS	SYMMETRIX MIGRATION PKG BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMM-LS	SYMM LICENSE SOLUTION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SYMM-LS-SN	SYMM LICENSE SOLUTION PSNT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SYMPRCNT-BASE	SYMM PRIORITY CONTROLS BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-C01	SYMM PRIORITY CONTROLS 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-C02	SYMM PRIORITY CONTROLS 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-C03	SYMM PRIORITY CONTROLS 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-C04	SYMM PRIORITY CONTROLS 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-C05	SYMM PRIORITY CONTROLS 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-C06	SYMM PRIORITY CONTROLS 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-C07	SYMM PRIORITY CONTROLS 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-C08	SYMM PRIORITY CONTROLS 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-C09	SYMM PRIORITY CONTROLS 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-C10	SYMM PRIORITY CONTROLS 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-C11	SPC 1TB (1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-N01	SYMM PRIORITY CONTROLS 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-N02	SPC 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-N03	SPC 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-N04	SPC 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-N05	SPC 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-N06	SPC 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-N07	SPC 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-N08	SPC 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-N09	SPC 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-N10	SPC 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-N11	SPC 1TB (1001TB or greater) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-RN-M	SYMMETRIX PRIORITY CONTROLS RUNTIME FOR	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMPRCNT-RN-O	RT KIT OPEN SYSTEMS HOST ON DMX WITH SYM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SYMPRCNT-RN-Z	RT KIT Z/OS HOSTS ON DMX WITH SYMPRCNT F	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
SYMPRCNT-UPG	SYMM PRIORITY CONTROLS BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVP-RN-OPN	SYMM VIRTUAL PROV RUNTIME	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-BAS	SYMM VIRTUAL PROVISIONING BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-R01	SYMM VIRTUAL PROV STD 1TB(0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-R02	SYMM VIRTUAL PROV STD 1TB(15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-R03	SYMM VIRTUAL PROV STD 1TB(26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-R04	SYMM VIRTUAL PROV STD 1TB(41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-R05	SYMM VIRTUAL PROV STD 1TB(61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-R06	SYMM VIRTUAL PROV STD 1TB(101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-R07	SYMM VIRTUAL PROV STD 1TB(151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-R08	SYMM VIRTUAL PROV STD 1TB(251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-R09	SYMM VIRTUAL PROV STD 1TB(401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-R10	SYMM VIRTUAL PROV STD 1TB(601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-R11	SYMM VIRTUAL PROV STD 1TB(1001TB & grtr)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-S01	SYMM VIRTUAL PROV LCD 1TB(0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-S02	SYMM VIRTUAL PROV LCD 1TB(15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-S03	SYMM VIRTUAL PROV LCD 1TB(26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-S04	SYMM VIRTUAL PROV LCD 1TB(41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-S05	SYMM VIRTUAL PROV LCD 1TB(61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-S06	SYMM VIRTUAL PROV LCD 1TB(101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-S07	SYMM VIRTUAL PROV LCD 1TB(151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-S08	SYMM VIRTUAL PROV LCD 1TB(251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-S09	SYMM VIRTUAL PROV LCD 1TB(401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-S10	SYMM VIRTUAL PROV LCD 1TB(601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-S11	SYMM VIRTUAL PROV LCD 1TB(1001TB & grtr)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMVPROV-UPG	SYMM VIRTUAL PROV BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
SYMX-LS	SYMM LICENSE SOLUTION MODEL UPGRADES	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	ES-1	SYM SOFTWARE
TERA-MSUBASE	TERASAM BASE-3 MSU	$26,620.00	30.5%	$18,500.90	$4,791.60	N/A	N/A	N/A	N/A	$4,791.60	D1	SYM SOFTWARE
TERA-MSU-M00	TERASAM 4-45 MSU	$1,060.00	30.5%	$736.70	$190.80	N/A	N/A	N/A	N/A	$190.80	D1	SYM SOFTWARE
TERA-MSU-M01	TERASAM 46-175 MSU	$990.00	30.5%	$688.05	$178.20	N/A	N/A	N/A	N/A	$178.20	D1	SYM SOFTWARE
TERA-MSU-M02	TERASAM 176-315 MSU	$530.00	30.5%	$368.35	$95.40	N/A	N/A	N/A	N/A	$95.40	D1	SYM SOFTWARE
TERA-MSU-M03	TERASAM 316-575 MSU	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
TERA-MSU-M04	TERASAM 576-875 MSU	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	SYM SOFTWARE
TERA-MSU-M05	TERASAM 876-1315 MSU	$350.00	30.5%	$243.25	$63.00	N/A	N/A	N/A	N/A	$63.00	D1	SYM SOFTWARE
TERA-MSU-M06	TERASAM 1316-1975 MSU	$320.00	30.5%	$222.40	$57.60	N/A	N/A	N/A	N/A	$57.60	D1	SYM SOFTWARE
TERA-MSU-M07	TERASAM 1976 & UP MSU	$290.00	30.5%	$201.55	$52.20	N/A	N/A	N/A	N/A	$52.20	D1	SYM SOFTWARE
TERA-MSU-UPG	TERASAM UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFADD-T1	TF ADDL CPCTY 0-.25	$0.00	30.5%	$0.00	$1,710.00	N/A	N/A	N/A	N/A	$1,710.00	D1	SYM SOFTWARE
TFADD-T10	TF ADDL CPCTY 10.01-12.00	$0.00	30.5%	$0.00	$6,937.20	N/A	N/A	N/A	N/A	$6,937.20	D1	SYM SOFTWARE
TFADD-T11	TF ADDL CPCTY 12.01-14.00	$0.00	30.5%	$0.00	$7,626.60	N/A	N/A	N/A	N/A	$7,626.60	D1	SYM SOFTWARE
TFADD-T12	TF ADDL CPCTY 14.01-17.00	$0.00	30.5%	$0.00	$8,316.00	N/A	N/A	N/A	N/A	$8,316.00	D1	SYM SOFTWARE
TFADD-T13	TF ADDL CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$9,005.40	N/A	N/A	N/A	N/A	$9,005.40	D1	SYM SOFTWARE
TFADD-T14	TF ADDL CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$9,694.80	N/A	N/A	N/A	N/A	$9,694.80	D1	SYM SOFTWARE
TFADDT1-4UPG	TF ADD T1-T4 UPGRADE	$2,020.00	30.5%	$1,403.90	$363.60	N/A	N/A	N/A	N/A	$363.60	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TFADD-T15	TF ADDL CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$10,384.20	N/A	N/A	N/A	N/A	$10,384.20	D1	SYM SOFTWARE
TFADD-T16	TF ADDL CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$11,073.60	N/A	N/A	N/A	N/A	$11,073.60	D1	SYM SOFTWARE
TFADD-T17	TF ADDL CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$11,763.00	N/A	N/A	N/A	N/A	$11,763.00	D1	SYM SOFTWARE
TFADD-T18	TF ADDL CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$12,452.40	N/A	N/A	N/A	N/A	$12,452.40	D1	SYM SOFTWARE
TFADD-T19	TF ADDL CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$13,141.80	N/A	N/A	N/A	N/A	$13,141.80	D1	SYM SOFTWARE
TFADD-T2	TF ADDL CPCTY .251-.500	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
TFADD-T20	TF ADDL CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$13,831.20	N/A	N/A	N/A	N/A	$13,831.20	D1	SYM SOFTWARE
TFADD-T21	TF ADDL CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$14,520.60	N/A	N/A	N/A	N/A	$14,520.60	D1	SYM SOFTWARE
TFADD-T22	TF ADDL CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$15,210.00	N/A	N/A	N/A	N/A	$15,210.00	D1	SYM SOFTWARE
TFADD-T23	TF ADDL CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$15,899.40	N/A	N/A	N/A	N/A	$15,899.40	D1	SYM SOFTWARE
TFADD-T24	TF ADDL CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$16,588.80	N/A	N/A	N/A	N/A	$16,588.80	D1	SYM SOFTWARE
TFADD-T25	TF ADDL CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$17,278.20	N/A	N/A	N/A	N/A	$17,278.20	D1	SYM SOFTWARE
TFADD-T26	TF ADDL CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$17,967.60	N/A	N/A	N/A	N/A	$17,967.60	D1	SYM SOFTWARE
TFADD-T27	TF ADDL CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$18,657.00	N/A	N/A	N/A	N/A	$18,657.00	D1	SYM SOFTWARE
TFADD-T28	TF ADDL CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$19,346.40	N/A	N/A	N/A	N/A	$19,346.40	D1	SYM SOFTWARE
TFADD-T29	TF ADDL CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$20,035.80	N/A	N/A	N/A	N/A	$20,035.80	D1	SYM SOFTWARE
TFADD-T3	TF ADDL CPCTY .501-.750	$0.00	30.5%	$0.00	$2,437.20	N/A	N/A	N/A	N/A	$2,437.20	D1	SYM SOFTWARE
TFADD-T30	TF ADDL CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$20,725.20	N/A	N/A	N/A	N/A	$20,725.20	D1	SYM SOFTWARE
TFADD-T31	TF ADDL CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$21,414.60	N/A	N/A	N/A	N/A	$21,414.60	D1	SYM SOFTWARE
TFADD-T32	TF ADDL CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$22,104.00	N/A	N/A	N/A	N/A	$22,104.00	D1	SYM SOFTWARE
TFADD-T33	TF ADDL CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$22,793.40	N/A	N/A	N/A	N/A	$22,793.40	D1	SYM SOFTWARE
TFADD-T34	TF ADDL CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$23,482.80	N/A	N/A	N/A	N/A	$23,482.80	D1	SYM SOFTWARE
TFADD-T35	TF ADDL CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$24,172.20	N/A	N/A	N/A	N/A	$24,172.20	D1	SYM SOFTWARE
TFADD-T4	TF ADDL CPCTY .751-1.00	$0.00	30.5%	$0.00	$2,800.80	N/A	N/A	N/A	N/A	$2,800.80	D1	SYM SOFTWARE
TFADD-T5	TF ADDL CPCTY 1.01-2.00	$0.00	30.5%	$0.00	$3,490.20	N/A	N/A	N/A	N/A	$3,490.20	D1	SYM SOFTWARE
TFADDT5-35UPG	TF ADD T5-35 UPGRADE	$3,830.00	30.5%	$2,661.85	$689.40	N/A	N/A	N/A	N/A	$689.40	D1	SYM SOFTWARE
TFADD-T6	TF ADDL CPCTY 2.01-4.00	$0.00	30.5%	$0.00	$4,179.60	N/A	N/A	N/A	N/A	$4,179.60	D1	SYM SOFTWARE
TFADD-T7	TF ADDL CPCTY 4.01-6.00	$0.00	30.5%	$0.00	$4,869.00	N/A	N/A	N/A	N/A	$4,869.00	D1	SYM SOFTWARE
TFADD-T8	TF ADDL CPCTY 6.01-8.00	$0.00	30.5%	$0.00	$5,558.40	N/A	N/A	N/A	N/A	$5,558.40	D1	SYM SOFTWARE
TFADD-T9	TF ADDL CPCTY 8.01-10.00	$0.00	30.5%	$0.00	$6,247.80	N/A	N/A	N/A	N/A	$6,247.80	D1	SYM SOFTWARE
TF-CG-BASE	TF-CG BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-C01	TF-CG 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-C02	TF-CG 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-C03	TF-CG 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-C04	TF-CG 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-C05	TF-CG 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-C06	TF-CG 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-C07	TF-CG 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-C08	TF-CG 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-C09	TF-CG 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-C10	TF-CG 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-C11	TF-CG1TB(1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-N01	TF-CG 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-N02	TF-CG 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-N03	TF-CG 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-N04	TF-CG 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-N05	TF-CG 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-N06	TF-CG 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-N07	TF-CG 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-N08	TF-CG 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-N09	TF-CG 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-N10	TF-CG 1TB (601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-N11	TF-CG1TB(1001TB or greater) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-OBAS	TF-CG OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-OPT	TF-CG OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-OUP	TF-CG OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-R01	TF-CG REPL 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-R02	TF-CG REPL 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-R03	TF-CG REPL 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-R04	TF-CG REPL 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-R05	TF-CG REPL 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-R06	TF-CG REPL 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-R07	TF-CG REPL 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-R08	TF-CG REPL 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-R09	TF-CG REPL 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-R10	TF-CG REPL 1TB (601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-R11	TF-CG REPL 1TB(1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-RBAS	TF-CG REPL BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-RN-OPN	RT FOR TF-CG ON OPEN SYST	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TF-CG-RUN-MSP	TIMEFINDER CONSISTENCY LFC FOR MSP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-RUN-ZOS	LFC MF TF CONSISTENCY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TF-CG-RUP	TF-CG REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CG-T01	TF-CG CAPACITY 0-.250	$0.00	30.5%	$0.00	$552.60	N/A	N/A	N/A	N/A	$552.60	D1	SYM SOFTWARE
TF-CG-T02	TF-CG CAPACITY .251-.500	$0.00	30.5%	$0.00	$669.60	N/A	N/A	N/A	N/A	$669.60	D1	SYM SOFTWARE
TF-CG-T03	TF-CG CAPACITY .501-.750	$0.00	30.5%	$0.00	$786.60	N/A	N/A	N/A	N/A	$786.60	D1	SYM SOFTWARE
TF-CG-T04	TF-CG CAPACITY .751-1.00	$0.00	30.5%	$0.00	$903.60	N/A	N/A	N/A	N/A	$903.60	D1	SYM SOFTWARE
TF-CG-T05	TF-CG CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$1,126.80	N/A	N/A	N/A	N/A	$1,126.80	D1	SYM SOFTWARE
TF-CG-T06	TF-CG CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	D1	SYM SOFTWARE
TF-CG-T07	TF-CG CAPACTY 4.01-6.00	$0.00	30.5%	$0.00	$1,573.20	N/A	N/A	N/A	N/A	$1,573.20	D1	SYM SOFTWARE
TF-CG-T08	TF-CG CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$1,796.40	N/A	N/A	N/A	N/A	$1,796.40	D1	SYM SOFTWARE
TF-CG-T09	TF-CG CAPACITY 8.01-10.00	$0.00	30.5%	$0.00	$2,019.60	N/A	N/A	N/A	N/A	$2,019.60	D1	SYM SOFTWARE
TF-CG-T10	TF-CG CAPACITY 10.01-12.0	$0.00	30.5%	$0.00	$2,242.80	N/A	N/A	N/A	N/A	$2,242.80	D1	SYM SOFTWARE
TF-CG-T11	TF-CG CAPACITY 12.01-14.0	$0.00	30.5%	$0.00	$2,466.00	N/A	N/A	N/A	N/A	$2,466.00	D1	SYM SOFTWARE
TF-CG-T12	TF-CG CAPACITY 14.01-17.0	$0.00	30.5%	$0.00	$2,689.20	N/A	N/A	N/A	N/A	$2,689.20	D1	SYM SOFTWARE
TF-CG-T13	TF-CG CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$2,912.40	N/A	N/A	N/A	N/A	$2,912.40	D1	SYM SOFTWARE
TF-CG-T14	TF-CG CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$3,135.60	N/A	N/A	N/A	N/A	$3,135.60	D1	SYM SOFTWARE
TF-CG-T1-4U	TF-CG T1-T4 UPGRADE	$0.00	30.5%	$0.00	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	SYM SOFTWARE
TF-CG-T15	TF-CG CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$3,358.80	N/A	N/A	N/A	N/A	$3,358.80	D1	SYM SOFTWARE
TF-CG-T16	TF-CG CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$3,582.00	N/A	N/A	N/A	N/A	$3,582.00	D1	SYM SOFTWARE
TF-CG-T17	TF-CG CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$3,805.20	N/A	N/A	N/A	N/A	$3,805.20	D1	SYM SOFTWARE
TF-CG-T18	TF-CG CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$4,028.40	N/A	N/A	N/A	N/A	$4,028.40	D1	SYM SOFTWARE
TF-CG-T19	TF-CG CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$4,251.60	N/A	N/A	N/A	N/A	$4,251.60	D1	SYM SOFTWARE
TF-CG-T20	TF-CG CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$4,474.80	N/A	N/A	N/A	N/A	$4,474.80	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TF-CG-T21	TF-CG CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$4,698.00	N/A	N/A	N/A	N/A	$4,698.00	D1	SYM SOFTWARE
TF-CG-T22	TF-CG CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$4,921.20	N/A	N/A	N/A	N/A	$4,921.20	D1	SYM SOFTWARE
TF-CG-T23	TF-CG CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$5,144.40	N/A	N/A	N/A	N/A	$5,144.40	D1	SYM SOFTWARE
TF-CG-T24	TF-CG CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$5,367.60	N/A	N/A	N/A	N/A	$5,367.60	D1	SYM SOFTWARE
TF-CG-T25	TF-CG CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$5,590.80	N/A	N/A	N/A	N/A	$5,590.80	D1	SYM SOFTWARE
TF-CG-T26	TF-CG CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$5,814.00	N/A	N/A	N/A	N/A	$5,814.00	D1	SYM SOFTWARE
TF-CG-T27	TF-CG CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$6,037.20	N/A	N/A	N/A	N/A	$6,037.20	D1	SYM SOFTWARE
TF-CG-T28	TF-CG CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$6,260.40	N/A	N/A	N/A	N/A	$6,260.40	D1	SYM SOFTWARE
TF-CG-T29	TF-CG CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$6,483.60	N/A	N/A	N/A	N/A	$6,483.60	D1	SYM SOFTWARE
TF-CG-T30	TF-CG CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$6,706.80	N/A	N/A	N/A	N/A	$6,706.80	D1	SYM SOFTWARE
TF-CG-T31	TF-CG CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$6,930.00	N/A	N/A	N/A	N/A	$6,930.00	D1	SYM SOFTWARE
TF-CG-T32	TF-CG CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$7,153.20	N/A	N/A	N/A	N/A	$7,153.20	D1	SYM SOFTWARE
TF-CG-T33	TF-CG CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$7,376.40	N/A	N/A	N/A	N/A	$7,376.40	D1	SYM SOFTWARE
TF-CG-T34	TF-CG CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$7,599.60	N/A	N/A	N/A	N/A	$7,599.60	D1	SYM SOFTWARE
TF-CG-T35	TF-CG CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$7,822.80	N/A	N/A	N/A	N/A	$7,822.80	D1	SYM SOFTWARE
TF-CG-T5-35U	TF-CG T5-T35 UPGRADE	$0.00	30.5%	$0.00	$223.20	N/A	N/A	N/A	N/A	$223.20	D1	SYM SOFTWARE
TF-CG-UPG	TF-CG BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFCLNADD-BASE	TF-CLNADD BASE LICENSE	$10,210.00	30.5%	$7,095.95	$1,837.80	N/A	N/A	N/A	N/A	$1,837.80	D1	SYM SOFTWARE
TF-CLNADD-C01	TF-CLNADD 1TB (0-14TB)	$1,200.00	30.5%	$834.00	$216.00	N/A	N/A	N/A	N/A	$216.00	D1	SYM SOFTWARE
TF-CLNADD-C02	TF-CLNADD 1TB (15-25TB)	$1,130.00	30.5%	$785.35	$203.40	N/A	N/A	N/A	N/A	$203.40	D1	SYM SOFTWARE
TF-CLNADD-C03	TF-CLNADD 1TB (26-40TB)	$990.00	30.5%	$688.05	$178.20	N/A	N/A	N/A	N/A	$178.20	D1	SYM SOFTWARE
TF-CLNADD-C04	TF-CLNADD 1TB (41-60TB)	$920.00	30.5%	$639.40	$165.60	N/A	N/A	N/A	N/A	$165.60	D1	SYM SOFTWARE
TF-CLNADD-C05	TF-CLNADD 1TB (61-100TB)	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	SYM SOFTWARE
TF-CLNADD-C06	TF-CLNADD 1TB (101-150TB)	$800.00	30.5%	$556.00	$144.00	N/A	N/A	N/A	N/A	$144.00	D1	SYM SOFTWARE
TF-CLNADD-C07	TF-CLNADD 1TB (151-250TB)	$710.00	30.5%	$493.45	$127.80	N/A	N/A	N/A	N/A	$127.80	D1	SYM SOFTWARE
TF-CLNADD-C08	TF-CLNADD 1TB (251-400TB)	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	SYM SOFTWARE
TF-CLNADD-C09	TF-CLNADD 1TB (401-600TB)	$540.00	30.5%	$375.30	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
TF-CLNADD-C10	TF-CLNADD 1TB(601-1000TB)	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
TF-CLNADD-C11	TF-CLNADD1TB(1001TB or greater)	$410.00	30.5%	$284.95	$73.80	N/A	N/A	N/A	N/A	$73.80	D1	SYM SOFTWARE
TF-CLNADD-N01	TF-CLNADD 1TB (0-14TB) NLT3	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	SYM SOFTWARE
TF-CLNADD-N02	TF-CLNADD 1TB (15-25TB) NLT3	$570.00	30.5%	$396.15	$102.60	N/A	N/A	N/A	N/A	$102.60	D1	SYM SOFTWARE
TF-CLNADD-N03	TF-CLNADD 1TB (26-40TB) NLT3	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D1	SYM SOFTWARE
TF-CLNADD-N04	TF-CLNADD 1TB (41-60TB) NLT3	$460.00	30.5%	$319.70	$82.80	N/A	N/A	N/A	N/A	$82.80	D1	SYM SOFTWARE
TF-CLNADD-N05	TF-CLNADD 1TB (61-100TB) NLT3	$440.00	30.5%	$305.80	$79.20	N/A	N/A	N/A	N/A	$79.20	D1	SYM SOFTWARE
TF-CLNADD-N06	TF-CLNADD 1TB (101-150TB) NLT3	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D1	SYM SOFTWARE
TF-CLNADD-N07	TF-CLNADD 1TB (151-250TB) NLT3	$360.00	30.5%	$250.20	$64.80	N/A	N/A	N/A	N/A	$64.80	D1	SYM SOFTWARE
TF-CLNADD-N08	TF-CLNADD 1TB (251-400TB) NLT3	$310.00	30.5%	$215.45	$55.80	N/A	N/A	N/A	N/A	$55.80	D1	SYM SOFTWARE
TF-CLNADD-N09	TF-CLNADD 1TB (401-600TB) NLT3	$270.00	30.5%	$187.65	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	SYM SOFTWARE
TF-CLNADD-N10	TF-CLNADD 1TB(601-1000TB) NLT3	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$41.40	D1	SYM SOFTWARE
TF-CLNADD-N11	TF-CLNADD1TB(1001TB or greater) NLT3	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
TFCLNADD-OBAS	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADD-OPT	LOCL REP-ADD-OPT OUT-TFCLONECNFLASH-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFCLNADD-OUP	LOCL REP-ADD-SATA-OPTOUT-TR-TFCLNCNFLASH	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFCLNADD-UPG	TF-CLNADD BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFCLNADP-BASE	LOCL REP-ADD ON-TFCLONE CNFLASH-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-C01	LOCL REP-ADD-TFCLNCNFLASH NONSATA 0-14TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-C02	LOCL REP-ADD-TFCLNCNFLASH NONSATA 15-25T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-C03	LOCL REP-ADD-TFCLNCNFLASH NONSATA 26-40T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-C04	LOCL REP-ADD-TFCLNCNFLASH NONSATA 41-60T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-C05	LOCL REP-ADD-TFCLNCNFLASH NONSATA61-100T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-C06	LOCL REP-ADD-TFCLNCNFLASH NOSATA101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-C07	LOCL REP-ADD-TFCLNCNFLASH NOSATA151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-C08	LOCL REP-ADD-TFCLNCNFLASH NOSATA251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-C09	LOCL REP-ADD-TFCLNCNFLASH NOSATA401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-C10	LOCL REP-ADD-TFCLNCNFLASH NOSATA601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-C11	LOCL REP-ADD-TFCLNCNFLASH NONSATA1001+TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-N01	LOCL REP-ADD-TFCLN CNFLASH SATA 0-14 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-N02	LOCL REP-ADD-TFCLN CNFLASH SATA 15-25 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-N03	LOCL REP-ADD-TFCLN CNFLASH SATA 26-40 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-N04	LOCL REP-ADD-TFCLN CNFLASH SATA 41-60 TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-N05	LOCL REP-ADD-TFCLN CNFLASH SATA 61-100TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-N06	LOCL REP-ADD-TFCLN CNFLASH SATA 101-150T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-N07	LOCL REP-ADD-TFCLN CNFLASH SATA 151-250T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-N08	LOCL REP-ADD-TFCLN CNFLASH SATA 251-400T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-N09	LOCL REP-ADD-TFCLN CNFLASH SATA 401-600T	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-N10	LOCL REP-ADD-TFCLN CNFLASH SATA 601-1000	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-N11	LOCL REP-ADD-TFCLN CNFLASH SATA1001+ TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFCLNADP-OBAS	TF-CLONE OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-OPT	TF-CLONE OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-OUP	TF-CLONE OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-RBA	TF/CLONE PREMIUM REGISTERED BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNADP-UPG	LOCL REP-ADD ON-TFCLONE CNFLASH-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNAD-T01	TFCLNADD CPCTY 0-.250	$0.00	30.5%	$0.00	$1,710.00	N/A	N/A	N/A	N/A	$1,710.00	D1	SYM SOFTWARE
TF-CLNAD-T02	TFCLNADD CPCTY .251-.500	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
TF-CLNAD-T03	TFCLNADD CPCTY .501-.750	$0.00	30.5%	$0.00	$2,437.20	N/A	N/A	N/A	N/A	$2,437.20	D1	SYM SOFTWARE
TF-CLNAD-T04	TFCLNADD CPCTY .751-1.00	$0.00	30.5%	$0.00	$2,800.80	N/A	N/A	N/A	N/A	$2,800.80	D1	SYM SOFTWARE
TF-CLNAD-T05	TFCLNADD CPCTY 1.01-2.00	$0.00	30.5%	$0.00	$3,490.20	N/A	N/A	N/A	N/A	$3,490.20	D1	SYM SOFTWARE
TF-CLNAD-T06	TFCLNADD CPCTY 2.01-4.00	$0.00	30.5%	$0.00	$4,179.60	N/A	N/A	N/A	N/A	$4,179.60	D1	SYM SOFTWARE
TF-CLNAD-T07	TFCLNADD CPCTY 4.01-6.00	$0.00	30.5%	$0.00	$4,869.00	N/A	N/A	N/A	N/A	$4,869.00	D1	SYM SOFTWARE
TF-CLNAD-T08	TFCLNADD CPCTY 6.01-8.00	$0.00	30.5%	$0.00	$5,558.40	N/A	N/A	N/A	N/A	$5,558.40	D1	SYM SOFTWARE
TF-CLNAD-T09	TFCLNADD CPCTY 8.01-10.00	$0.00	30.5%	$0.00	$6,247.80	N/A	N/A	N/A	N/A	$6,247.80	D1	SYM SOFTWARE
TF-CLNAD-T10	TFCLNADD CPTY 10.01-12.00	$0.00	30.5%	$0.00	$6,937.20	N/A	N/A	N/A	N/A	$6,937.20	D1	SYM SOFTWARE
TF-CLNAD-T11	TFCLNADD CPTY 12.01-14.00	$0.00	30.5%	$0.00	$7,626.60	N/A	N/A	N/A	N/A	$7,626.60	D1	SYM SOFTWARE
TF-CLNAD-T12	TFCLNADD CPTY 14.01-17.00	$0.00	30.5%	$0.00	$8,316.00	N/A	N/A	N/A	N/A	$8,316.00	D1	SYM SOFTWARE
TF-CLNAD-T13	TFCLNADD CPTY 17.01-20.00	$0.00	30.5%	$0.00	$9,005.40	N/A	N/A	N/A	N/A	$9,005.40	D1	SYM SOFTWARE
TF-CLNAD-T14	TFCLNADD CPTY 20.01-23.00	$0.00	30.5%	$0.00	$9,694.80	N/A	N/A	N/A	N/A	$9,694.80	D1	SYM SOFTWARE
TFCLNAD-T1-4U	TFCLNADD T1-T4 UPGRADE	$0.00	30.5%	$0.00	$363.60	N/A	N/A	N/A	N/A	$363.60	D1	SYM SOFTWARE
TF-CLNAD-T15	TFCLNADD CPTY 23.01-26.00	$0.00	30.5%	$0.00	$10,384.20	N/A	N/A	N/A	N/A	$10,384.20	D1	SYM SOFTWARE
TF-CLNAD-T16	TFCLNADD CPTY 26.01-29.00	$0.00	30.5%	$0.00	$11,073.60	N/A	N/A	N/A	N/A	$11,073.60	D1	SYM SOFTWARE
TF-CLNAD-T17	TFCLNADD CPTY 29.01-32.00	$0.00	30.5%	$0.00	$11,763.00	N/A	N/A	N/A	N/A	$11,763.00	D1	SYM SOFTWARE
TF-CLNAD-T18	TFCLNADD CPTY 32.01-35.00	$0.00	30.5%	$0.00	$12,452.40	N/A	N/A	N/A	N/A	$12,452.40	D1	SYM SOFTWARE
TF-CLNAD-T19	TFCLNADD CPTY 35.01-38.00	$0.00	30.5%	$0.00	$13,141.80	N/A	N/A	N/A	N/A	$13,141.80	D1	SYM SOFTWARE
TF-CLNAD-T20	TFCLNADD CPTY 38.01-41.00	$0.00	30.5%	$0.00	$13,831.20	N/A	N/A	N/A	N/A	$13,831.20	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TF-CLNAD-T21	TFCLNADD CPTY 41.01-44.00	$0.00	30.5%	$0.00	$14,520.60	N/A	N/A	N/A	N/A	$14,520.60	D1	SYM SOFTWARE
TF-CLNAD-T22	TFCLNADD CPTY 44.01-47.00	$0.00	30.5%	$0.00	$15,210.00	N/A	N/A	N/A	N/A	$15,210.00	D1	SYM SOFTWARE
TF-CLNAD-T23	TFCLNADD CPTY 47.01-50.00	$0.00	30.5%	$0.00	$15,899.40	N/A	N/A	N/A	N/A	$15,899.40	D1	SYM SOFTWARE
TF-CLNAD-T24	TFCLNADD CPTY 50.01-53.00	$0.00	30.5%	$0.00	$16,588.80	N/A	N/A	N/A	N/A	$16,588.80	D1	SYM SOFTWARE
TF-CLNAD-T25	TFCLNADD CPTY 53.01-56.00	$0.00	30.5%	$0.00	$17,278.20	N/A	N/A	N/A	N/A	$17,278.20	D1	SYM SOFTWARE
TF-CLNAD-T26	TFCLNADD CPTY 56.01-59.00	$0.00	30.5%	$0.00	$17,967.60	N/A	N/A	N/A	N/A	$17,967.60	D1	SYM SOFTWARE
TF-CLNAD-T27	TFCLNADD CPTY 59.01-62.00	$0.00	30.5%	$0.00	$18,657.00	N/A	N/A	N/A	N/A	$18,657.00	D1	SYM SOFTWARE
TF-CLNAD-T28	TFCLNADD CPTY 62.01-65.00	$0.00	30.5%	$0.00	$19,346.40	N/A	N/A	N/A	N/A	$19,346.40	D1	SYM SOFTWARE
TF-CLNAD-T29	TFCLNADD CPTY 65.01-68.00	$0.00	30.5%	$0.00	$20,035.80	N/A	N/A	N/A	N/A	$20,035.80	D1	SYM SOFTWARE
TF-CLNAD-T30	TFCLNADD CPTY 68.01-71.00	$0.00	30.5%	$0.00	$20,725.20	N/A	N/A	N/A	N/A	$20,725.20	D1	SYM SOFTWARE
TF-CLNAD-T31	TFCLNADD CPTY 71.01-74.00	$0.00	30.5%	$0.00	$21,414.60	N/A	N/A	N/A	N/A	$21,414.60	D1	SYM SOFTWARE
TF-CLNAD-T32	TFCLNADD CPTY 74.01-77.00	$0.00	30.5%	$0.00	$22,104.00	N/A	N/A	N/A	N/A	$22,104.00	D1	SYM SOFTWARE
TF-CLNAD-T33	TFCLNADD CPTY 77.01-80.00	$0.00	30.5%	$0.00	$22,793.40	N/A	N/A	N/A	N/A	$22,793.40	D1	SYM SOFTWARE
TF-CLNAD-T34	TFCLNADD CPTY 80.01-83.0	$0.00	30.5%	$0.00	$23,482.80	N/A	N/A	N/A	N/A	$23,482.80	D1	SYM SOFTWARE
TF-CLNAD-T35	TFCLNADD CPTY 83.01-86.00	$0.00	30.5%	$0.00	$24,172.20	N/A	N/A	N/A	N/A	$24,172.20	D1	SYM SOFTWARE
TFCLNADT5-35U	TFCLNADD T5-T35 UPGRADE	$3,830.00	30.5%	$2,661.85	$689.40	N/A	N/A	N/A	N/A	$689.40	D1	SYM SOFTWARE
TF-CLNP-BAS	LOCL REP PROT-TFCLONE CNFLASH-BASE	$21,368.00	30.5%	$14,850.76	$3,846.24	N/A	N/A	N/A	N/A	$3,846.24	D1	SYM SOFTWARE
TF-CLNP-C01	LOCL REP-TFCLN CNFLASH NON-SATA 0-14 TB	$2,540.00	30.5%	$1,765.30	$457.20	N/A	N/A	N/A	N/A	$457.20	D1	SYM SOFTWARE
TF-CLNP-C02	LOCL REP-TFCLN CNFLASH NON-SATA 15-25 TB	$2,385.00	30.5%	$1,657.58	$429.30	N/A	N/A	N/A	N/A	$429.30	D1	SYM SOFTWARE
TF-CLNP-C03	LOCL REP-TFCLN CNFLASH NON-SATA 26-40 TB	$2,100.00	30.5%	$1,459.50	$378.00	N/A	N/A	N/A	N/A	$378.00	D1	SYM SOFTWARE
TF-CLNP-C04	LOCL REP-TFCLN CNFLASH NON-SATA 41-60 TB	$1,955.00	30.5%	$1,358.73	$351.90	N/A	N/A	N/A	N/A	$351.90	D1	SYM SOFTWARE
TF-CLNP-C05	LOCL REP-TFCLN CNFLASH NON-SATA 61-100TB	$1,880.00	30.5%	$1,306.60	$338.40	N/A	N/A	N/A	N/A	$338.40	D1	SYM SOFTWARE
TF-CLNP-C06	LOCL REP-TFCLN CNFLASH NON-SATA 101-150T	$1,690.00	30.5%	$1,174.55	$304.20	N/A	N/A	N/A	N/A	$304.20	D1	SYM SOFTWARE
TF-CLNP-C07	LOCL REP-TFCLN CNFLASH NON-SATA 151-250T	$1,500.00	30.5%	$1,042.50	$270.00	N/A	N/A	N/A	N/A	$270.00	D1	SYM SOFTWARE
TF-CLNP-C08	LOCL REP-TFCLN CNFLASH NON-SATA 251-400T	$1,300.00	30.5%	$903.50	$234.00	N/A	N/A	N/A	N/A	$234.00	D1	SYM SOFTWARE
TF-CLNP-C09	LOCL REP-TFCLN CNFLASH NON-SATA 401-600T	$1,135.00	30.5%	$788.83	$204.30	N/A	N/A	N/A	N/A	$204.30	D1	SYM SOFTWARE
TF-CLNP-C10	LOCL REP-TFCLN CNFLASH NON-SATA 601-1000	$985.00	30.5%	$684.58	$177.30	N/A	N/A	N/A	N/A	$177.30	D1	SYM SOFTWARE
TF-CLNP-C11	LOCL REP-TFCLN CNFLASH NON-SATA 1001+ TB	$860.00	30.5%	$597.70	$154.80	N/A	N/A	N/A	N/A	$154.80	D1	SYM SOFTWARE
TF-CLNP-N01	LOCL REP-TFCLONE CNFLASH SATA 0-14 TB	$1,270.00	30.5%	$882.65	$228.60	N/A	N/A	N/A	N/A	$228.60	D1	SYM SOFTWARE
TF-CLNP-N02	LOCL REP-TFCLONE CNFLASH SATA 15-25 TB	$1,185.00	30.5%	$823.58	$213.30	N/A	N/A	N/A	N/A	$213.30	D1	SYM SOFTWARE
TF-CLNP-N03	LOCL REP-TFCLONE CNFLASH SATA 26-40 TB	$1,050.00	30.5%	$729.75	$189.00	N/A	N/A	N/A	N/A	$189.00	D1	SYM SOFTWARE
TF-CLNP-N04	LOCL REP-TFCLONE CNFLASH SATA 41-60 TB	$975.00	30.5%	$677.63	$175.50	N/A	N/A	N/A	N/A	$175.50	D1	SYM SOFTWARE
TF-CLNP-N05	LOCL REP-TFCLONE CNFLASH SATA 61-100 TB	$935.00	30.5%	$649.83	$168.30	N/A	N/A	N/A	N/A	$168.30	D1	SYM SOFTWARE
TF-CLNP-N06	LOCL REP-TFCLONE CNFLASH SATA 101-150 TB	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
TF-CLNP-N07	LOCL REP-TFCLONE CNFLASH SATA 151-250 TB	$745.00	30.5%	$517.78	$134.10	N/A	N/A	N/A	N/A	$134.10	D1	SYM SOFTWARE
TF-CLNP-N08	LOCL REP-TFCLONE CNFLASH SATA 251-400 TB	$650.00	30.5%	$451.75	$117.00	N/A	N/A	N/A	N/A	$117.00	D1	SYM SOFTWARE
TF-CLNP-N09	LOCL REP-TFCLONE CNFLASH SATA 401-600 TB	$565.00	30.5%	$392.68	$101.70	N/A	N/A	N/A	N/A	$101.70	D1	SYM SOFTWARE
TF-CLNP-N10	LOCL REP-TFCLN CNFLASH SATA 601-1000 TB	$495.00	30.5%	$344.03	$89.10	N/A	N/A	N/A	N/A	$89.10	D1	SYM SOFTWARE
TF-CLNP-N11	LOCL REP-TFCLONE CNFLASH SATA 1001+ TB	$430.00	30.5%	$298.85	$77.40	N/A	N/A	N/A	N/A	$77.40	D1	SYM SOFTWARE
TF-CLNP-OBAS	VMAX TF-CLONE OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNP-OPT	VMAX TF-CLONE OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNP-OUP	VMAX TF-CLONE OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNP-R01	LOCL REP-TFCLONE CNFLASH REG 0-14 TB	$4,425.00	30.5%	$3,075.38	$796.50	N/A	N/A	N/A	N/A	$796.50	D1	SYM SOFTWARE
TF-CLNP-R02	LOCL REP-TFCLONE CNFLASH REG 15-25 TB	$3,850.00	30.5%	$2,675.75	$693.00	N/A	N/A	N/A	N/A	$693.00	D1	SYM SOFTWARE
TF-CLNP-R03	LOCL REP-TFCLONE CNFLASH REG 26-40 TB	$3,350.00	30.5%	$2,328.25	$603.00	N/A	N/A	N/A	N/A	$603.00	D1	SYM SOFTWARE
TF-CLNP-R04	LOCL REP-TFCLONE CNFLASH REG 41-60 TB	$2,730.00	30.5%	$1,897.35	$491.40	N/A	N/A	N/A	N/A	$491.40	D1	SYM SOFTWARE
TF-CLNP-R05	LOCL REP-TFCLONE CNFLASH REG 61-100 TB	$2,290.00	30.5%	$1,591.55	$412.20	N/A	N/A	N/A	N/A	$412.20	D1	SYM SOFTWARE
TF-CLNP-R06	LOCL REP-TFCLONE CNFLASH REG 101-150 TB	$2,135.00	30.5%	$1,483.83	$384.30	N/A	N/A	N/A	N/A	$384.30	D1	SYM SOFTWARE
TF-CLNP-R07	LOCL REP-TFCLONE CNFLASH REG 151-250 TB	$1,985.00	30.5%	$1,379.58	$357.30	N/A	N/A	N/A	N/A	$357.30	D1	SYM SOFTWARE
TF-CLNP-R08	LOCL REP-TFCLONE CNFLASH REG 251-400 TB	$1,840.00	30.5%	$1,278.80	$331.20	N/A	N/A	N/A	N/A	$331.20	D1	SYM SOFTWARE
TF-CLNP-R09	LOCL REP-TFCLONE CNFLASH REG 401-600 TB	$1,675.00	30.5%	$1,164.13	$301.50	N/A	N/A	N/A	N/A	$301.50	D1	SYM SOFTWARE
TF-CLNP-R10	LOCL REP-TFCLONE CNFLASH REG 601-1000TB	$1,560.00	30.5%	$1,084.20	$280.80	N/A	N/A	N/A	N/A	$280.80	D1	SYM SOFTWARE
TF-CLNP-R11	LOCL REP-TFCLONE CNFLASH REG 1001+ TB	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
TF-CLNP-RBAS	LOCL REP PROT-TFCLONE CNFLASH-BASE REG	$13,890.00	30.5%	$9,653.55	$2,500.20	N/A	N/A	N/A	N/A	$2,500.20	D1	SYM SOFTWARE
TFCLNP-RN-OPN	RT VMAX TF-CLONE ON OPEN SYSTEM	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFCLNP-RN-ZOS	RT VMAX TF-CLONE ON MAINFRAME	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNP-RUP	LOCL REP PROT-TFCLONE CNFLASH-UPG REG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLNP-UPG	LOCL REP PROT-TFCLONE CNFLASH-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLN-RN-OPN	RT FOR TFCLONE ON OPEN SY	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TF-CLONE-BASE	TF-CLONE BASE LICENSE	$20,350.00	30.5%	$14,143.25	$3,663.00	N/A	N/A	N/A	N/A	$3,663.00	D1	SYM SOFTWARE
TF-CLONE-C01	TF-CLONE 1TB (0-14TB)	$2,420.00	30.5%	$1,681.90	$435.60	N/A	N/A	N/A	N/A	$435.60	D1	SYM SOFTWARE
TF-CLONE-C02	TF-CLONE 1TB (15-25TB)	$2,270.00	30.5%	$1,577.65	$408.60	N/A	N/A	N/A	N/A	$408.60	D1	SYM SOFTWARE
TF-CLONE-C03	TF-CLONE 1TB (26-40TB)	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D1	SYM SOFTWARE
TF-CLONE-C04	TF-CLONE 1TB (41-60TB)	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
TF-CLONE-C05	TF-CLONE 1TB (61-100TB)	$1,790.00	30.5%	$1,244.05	$322.20	N/A	N/A	N/A	N/A	$322.20	D1	SYM SOFTWARE
TF-CLONE-C06	TF-CLONE 1TB (101-150TB)	$1,610.00	30.5%	$1,118.95	$289.80	N/A	N/A	N/A	N/A	$289.80	D1	SYM SOFTWARE
TF-CLONE-C07	TF-CLONE 1TB (151-250TB)	$1,430.00	30.5%	$993.85	$257.40	N/A	N/A	N/A	N/A	$257.40	D1	SYM SOFTWARE
TF-CLONE-C08	TF-CLONE 1TB (251-400TB)	$1,240.00	30.5%	$861.80	$223.20	N/A	N/A	N/A	N/A	$223.20	D1	SYM SOFTWARE
TF-CLONE-C09	TF-CLONE 1TB (401-600TB)	$1,080.00	30.5%	$750.60	$194.40	N/A	N/A	N/A	N/A	$194.40	D1	SYM SOFTWARE
TF-CLONE-C10	TF-CLONE 1TB (601-1000TB)	$940.00	30.5%	$653.30	$169.20	N/A	N/A	N/A	N/A	$169.20	D1	SYM SOFTWARE
TF-CLONE-C11	TF-CLONE 1TB(1001TB or greater)	$820.00	30.5%	$569.90	$147.60	N/A	N/A	N/A	N/A	$147.60	D1	SYM SOFTWARE
TF-CLONE-N01	TF-CLONE 1TB (0-14TB) NLT3	$1,210.00	30.5%	$840.95	$217.80	N/A	N/A	N/A	N/A	$217.80	D1	SYM SOFTWARE
TF-CLONE-N02	TF-CLONE 1TB (15-25TB) NLT3	$1,130.00	30.5%	$785.35	$203.40	N/A	N/A	N/A	N/A	$203.40	D1	SYM SOFTWARE
TF-CLONE-N03	TF-CLONE 1TB (26-40TB) NLT3	$1,000.00	30.5%	$695.00	$180.00	N/A	N/A	N/A	N/A	$180.00	D1	SYM SOFTWARE
TF-CLONE-N04	TF-CLONE 1TB (41-60TB) NLT3	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	SYM SOFTWARE
TF-CLONE-N05	TF-CLONE 1TB (61-100TB) NLT3	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	SYM SOFTWARE
TF-CLONE-N06	TF-CLONE 1TB (101-150TB) NLT3	$810.00	30.5%	$562.95	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
TF-CLONE-N07	TF-CLONE 1TB (151-250TB) NLT3	$710.00	30.5%	$493.45	$127.80	N/A	N/A	N/A	N/A	$127.80	D1	SYM SOFTWARE
TF-CLONE-N08	TF-CLONE 1TB (251-400TB) NLT3	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	SYM SOFTWARE
TF-CLONE-N09	TF-CLONE 1TB (401-600TB) NLT3	$540.00	30.5%	$375.30	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
TF-CLONE-N10	TF-CLONE 1TB (601-1000TB) NLT3	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
TF-CLONE-N11	TF-CLONE 1TB(1001TB or greater) NLT3	$410.00	30.5%	$284.95	$73.80	N/A	N/A	N/A	N/A	$73.80	D1	SYM SOFTWARE
TF-CLONE-OBAS	LOCL REP-OPT OUT-TFCLONE CNFLASH-BASE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLONE-OPT	LOCL REP-OPT OUT-TFCLONE CNFLASH-UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLONE-OUP	LOCL REP-SATA-OPTOUT-TR-TFCLONE CNFLASH	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLONE-R01	TF-CLONE REPL 1TB(0-14TB)	$4,425.00	30.5%	$3,075.38	$796.50	N/A	N/A	N/A	N/A	$796.50	D1	SYM SOFTWARE
TF-CLONE-R02	TF-CLONE REPL 1TB(15-25TB)	$3,850.00	30.5%	$2,675.75	$693.00	N/A	N/A	N/A	N/A	$693.00	D1	SYM SOFTWARE
TF-CLONE-R03	TF-CLONE REPL 1TB(26-40TB)	$3,350.00	30.5%	$2,328.25	$603.00	N/A	N/A	N/A	N/A	$603.00	D1	SYM SOFTWARE
TF-CLONE-R04	TF-CLONE REPL 1TB(41-60TB)	$2,730.00	30.5%	$1,897.35	$491.40	N/A	N/A	N/A	N/A	$491.40	D1	SYM SOFTWARE
TF-CLONE-R05	TF-CLONE REPL 1TB(61-100TB)	$2,290.00	30.5%	$1,591.55	$412.20	N/A	N/A	N/A	N/A	$412.20	D1	SYM SOFTWARE
TF-CLONE-R06	TF-CLONE REPL 1TB(101-150TB)	$2,135.00	30.5%	$1,483.83	$384.30	N/A	N/A	N/A	N/A	$384.30	D1	SYM SOFTWARE
TF-CLONE-R07	TF-CLONE REPL 1TB(151-250TB)	$1,985.00	30.5%	$1,379.58	$357.30	N/A	N/A	N/A	N/A	$357.30	D1	SYM SOFTWARE
TF-CLONE-R08	TF-CLONE REPL 1TB(251-400TB)	$1,840.00	30.5%	$1,278.80	$331.20	N/A	N/A	N/A	N/A	$331.20	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TF-CLONE-R09	TF-CLONE REPL 1TB(401-600TB)	$1,675.00	30.5%	$1,164.13	$301.50	N/A	N/A	N/A	N/A	$301.50	D1	SYM SOFTWARE
TF-CLONE-R10	TF-CLONE REPL 1TB(601-1000TB)	$1,560.00	30.5%	$1,084.20	$280.80	N/A	N/A	N/A	N/A	$280.80	D1	SYM SOFTWARE
TF-CLONE-R11	TF-CLONE REPL 1TB(1001TB or greater)	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
TF-CLONE-RBAS	TF-CLONE REPL BASE LICENSE	$13,230.00	30.5%	$9,194.85	$2,381.40	N/A	N/A	N/A	N/A	$2,381.40	D1	SYM SOFTWARE
TF-CLONE-RUP	TF-CLONE REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-CLONE-T01	TF-CLONE CPCTY 0-.250	$0.00	30.5%	$0.00	$3,421.80	N/A	N/A	N/A	N/A	$3,421.80	D1	SYM SOFTWARE
TF-CLONE-T02	TF-CLONE CPCTY .251-.500	$0.00	30.5%	$0.00	$4,147.20	N/A	N/A	N/A	N/A	$4,147.20	D1	SYM SOFTWARE
TF-CLONE-T03	TF-CLONE CPCTY .501-.750	$0.00	30.5%	$0.00	$4,872.60	N/A	N/A	N/A	N/A	$4,872.60	D1	SYM SOFTWARE
TF-CLONE-T04	TF-CLONE CPCTY .751-1.00	$0.00	30.5%	$0.00	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D1	SYM SOFTWARE
TF-CLONE-T05	TF-CLONE CPCTY 1.01-2.00	$0.00	30.5%	$0.00	$6,976.80	N/A	N/A	N/A	N/A	$6,976.80	D1	SYM SOFTWARE
TF-CLONE-T06	TF-CLONE CPCTY 2.01-4.00	$0.00	30.5%	$0.00	$8,355.60	N/A	N/A	N/A	N/A	$8,355.60	D1	SYM SOFTWARE
TF-CLONE-T07	TF-CLONE CPCTY 4.01-6.00	$0.00	30.5%	$0.00	$9,734.40	N/A	N/A	N/A	N/A	$9,734.40	D1	SYM SOFTWARE
TF-CLONE-T08	TF-CLONE CPCTY 6.01-8.00	$0.00	30.5%	$0.00	$11,113.20	N/A	N/A	N/A	N/A	$11,113.20	D1	SYM SOFTWARE
TF-CLONE-T09	TF-CLONE CPCTY 8.01-10.00	$0.00	30.5%	$0.00	$12,492.00	N/A	N/A	N/A	N/A	$12,492.00	D1	SYM SOFTWARE
TF-CLONE-T10	TF-CLONE CPTY 10.01-12.00	$0.00	30.5%	$0.00	$13,870.80	N/A	N/A	N/A	N/A	$13,870.80	D1	SYM SOFTWARE
TF-CLONE-T11	TF-CLONE CPTY 12.01-14.00	$0.00	30.5%	$0.00	$15,249.60	N/A	N/A	N/A	N/A	$15,249.60	D1	SYM SOFTWARE
TF-CLONE-T12	TF-CLONE CPTY 14.01-17.00	$0.00	30.5%	$0.00	$16,628.40	N/A	N/A	N/A	N/A	$16,628.40	D1	SYM SOFTWARE
TF-CLONE-T13	TF-CLONE CPTY 17.01-20.00	$0.00	30.5%	$0.00	$18,007.20	N/A	N/A	N/A	N/A	$18,007.20	D1	SYM SOFTWARE
TF-CLONE-T14	TF-CLONE CPTY 20.01-23.00	$0.00	30.5%	$0.00	$19,386.00	N/A	N/A	N/A	N/A	$19,386.00	D1	SYM SOFTWARE
TFCLONE-T1-4U	TF-CLONE T1-T4 UPGRADE	$0.00	30.5%	$0.00	$725.40	N/A	N/A	N/A	N/A	$725.40	D1	SYM SOFTWARE
TF-CLONE-T15	TF-CLONE CPTY 23.01-26.00	$0.00	30.5%	$0.00	$20,764.80	N/A	N/A	N/A	N/A	$20,764.80	D1	SYM SOFTWARE
TF-CLONE-T16	TF-CLONE CPTY 26.01-29.00	$0.00	30.5%	$0.00	$22,143.60	N/A	N/A	N/A	N/A	$22,143.60	D1	SYM SOFTWARE
TF-CLONE-T17	TF-CLONE CPTY 29.01-32.00	$0.00	30.5%	$0.00	$23,522.40	N/A	N/A	N/A	N/A	$23,522.40	D1	SYM SOFTWARE
TF-CLONE-T18	TF-CLONE CPTY 32.01-35.00	$0.00	30.5%	$0.00	$24,901.20	N/A	N/A	N/A	N/A	$24,901.20	D1	SYM SOFTWARE
TF-CLONE-T19	TF-CLONE CPTY 35.01-38.00	$0.00	30.5%	$0.00	$26,280.00	N/A	N/A	N/A	N/A	$26,280.00	D1	SYM SOFTWARE
TF-CLONE-T20	TF-CLONE CPTY 38.01-41.00	$0.00	30.5%	$0.00	$27,658.80	N/A	N/A	N/A	N/A	$27,658.80	D1	SYM SOFTWARE
TF-CLONE-T21	TF-CLONE CPTY 41.01-44.00	$0.00	30.5%	$0.00	$29,037.60	N/A	N/A	N/A	N/A	$29,037.60	D1	SYM SOFTWARE
TF-CLONE-T22	TF-CLONE CPTY 44.01-47.00	$0.00	30.5%	$0.00	$30,416.40	N/A	N/A	N/A	N/A	$30,416.40	D1	SYM SOFTWARE
TF-CLONE-T23	TF-CLONE CPTY 47.01-50.00	$0.00	30.5%	$0.00	$31,795.20	N/A	N/A	N/A	N/A	$31,795.20	D1	SYM SOFTWARE
TF-CLONE-T24	TF-CLONE CPTY 50.01-53.00	$0.00	30.5%	$0.00	$33,174.00	N/A	N/A	N/A	N/A	$33,174.00	D1	SYM SOFTWARE
TF-CLONE-T25	TF-CLONE CPTY 53.01-56.00	$0.00	30.5%	$0.00	$34,552.80	N/A	N/A	N/A	N/A	$34,552.80	D1	SYM SOFTWARE
TF-CLONE-T26	TF-CLONE CPTY 56.01-59.00	$0.00	30.5%	$0.00	$35,931.60	N/A	N/A	N/A	N/A	$35,931.60	D1	SYM SOFTWARE
TF-CLONE-T27	TF-CLONE CPTY 59.01-62.00	$0.00	30.5%	$0.00	$37,310.40	N/A	N/A	N/A	N/A	$37,310.40	D1	SYM SOFTWARE
TF-CLONE-T28	TF-CLONE CPTY 62.01-65.00	$0.00	30.5%	$0.00	$38,689.20	N/A	N/A	N/A	N/A	$38,689.20	D1	SYM SOFTWARE
TF-CLONE-T29	TF-CLONE CPTY 65.01-68.00	$0.00	30.5%	$0.00	$40,068.00	N/A	N/A	N/A	N/A	$40,068.00	D1	SYM SOFTWARE
TF-CLONE-T30	TF-CLONE CPTY 68.01-71.00	$0.00	30.5%	$0.00	$41,446.80	N/A	N/A	N/A	N/A	$41,446.80	D1	SYM SOFTWARE
TF-CLONE-T31	TF-CLONE CPTY 71.01-74.00	$0.00	30.5%	$0.00	$42,825.60	N/A	N/A	N/A	N/A	$42,825.60	D1	SYM SOFTWARE
TF-CLONE-T32	TF-CLONE CPTY 74.01-77.00	$0.00	30.5%	$0.00	$44,204.40	N/A	N/A	N/A	N/A	$44,204.40	D1	SYM SOFTWARE
TF-CLONE-T33	TF-CLONE CPTY 77.01-80.00	$0.00	30.5%	$0.00	$45,583.20	N/A	N/A	N/A	N/A	$45,583.20	D1	SYM SOFTWARE
TF-CLONE-T34	TF-CLONE CPTY 80.01-83.00	$0.00	30.5%	$0.00	$46,962.00	N/A	N/A	N/A	N/A	$46,962.00	D1	SYM SOFTWARE
TF-CLONE-T35	TF-CLONE CPTY 83.01-86.00	$0.00	30.5%	$0.00	$48,340.80	N/A	N/A	N/A	N/A	$48,340.80	D1	SYM SOFTWARE
TF-CLONE-UPG	TF-CLONE BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFCLON-T5-35U	TF-CLONE T5-T35 UPGRADE	$0.00	30.5%	$0.00	$1,378.80	N/A	N/A	N/A	N/A	$1,378.80	D1	SYM SOFTWARE
TF-C-RN-ZOS	TFCLONE RUNTIME ZOS TGT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-EIM-BASE	TF-EIM BASE MODEL	$5,100.00	30.5%	$3,544.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	D1	SYM SOFTWARE
TF-EIM-C01	TF-EIM 1TB (0-14TB)	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	SYM SOFTWARE
TF-EIM-C02	TF-EIM 1TB (15-25TB)	$570.00	30.5%	$396.15	$102.60	N/A	N/A	N/A	N/A	$102.60	D1	SYM SOFTWARE
TF-EIM-C03	TF-EIM 1TB (26-40TB)	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D1	SYM SOFTWARE
TF-EIM-C04	TF-EIM 1TB (41-60TB)	$460.00	30.5%	$319.70	$82.80	N/A	N/A	N/A	N/A	$82.80	D1	SYM SOFTWARE
TF-EIM-C05	TF-EIM 1TB (61-100TB)	$440.00	30.5%	$305.80	$79.20	N/A	N/A	N/A	N/A	$79.20	D1	SYM SOFTWARE
TF-EIM-C06	TF-EIM 1TB (101-150TB)	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D1	SYM SOFTWARE
TF-EIM-C07	TF-EIM 1TB (151-250TB)	$350.00	30.5%	$243.25	$63.00	N/A	N/A	N/A	N/A	$63.00	D1	SYM SOFTWARE
TF-EIM-C08	TF-EIM 1TB (251-400TB)	$310.00	30.5%	$215.45	$55.80	N/A	N/A	N/A	N/A	$55.80	D1	SYM SOFTWARE
TF-EIM-C09	TF-EIM 1TB (401-600TB)	$270.00	30.5%	$187.65	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	SYM SOFTWARE
TF-EIM-C10	TF-EIM 1TB (601-1000TB)	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$41.40	D1	SYM SOFTWARE
TF-EIM-C11	TF-EIM1TB(1001TB or greater)	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
TF-EIM-N01	TF-EIM 1TB (0-14TB) NLT3	$300.00	30.5%	$208.50	$54.00	N/A	N/A	N/A	N/A	$54.00	D1	SYM SOFTWARE
TF-EIM-N02	TF-EIM 1TB (15-25TB) NLT3	$280.00	30.5%	$194.60	$50.40	N/A	N/A	N/A	N/A	$50.40	D1	SYM SOFTWARE
TF-EIM-N03	TF-EIM 1TB (26-40TB) NLT3	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	SYM SOFTWARE
TF-EIM-N04	TF-EIM 1TB (41-60TB) NLT3	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$41.40	D1	SYM SOFTWARE
TF-EIM-N05	TF-EIM 1TB (61-100TB) NLT3	$220.00	30.5%	$152.90	$39.60	N/A	N/A	N/A	N/A	$39.60	D1	SYM SOFTWARE
TF-EIM-N06	TF-EIM 1TB (101-150TB) NLT3	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
TF-EIM-N07	TF-EIM 1TB (151-250TB) NLT3	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	SYM SOFTWARE
TF-EIM-N08	TF-EIM 1TB (251-400TB) NLT3	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	SYM SOFTWARE
TF-EIM-N09	TF-EIM 1TB (401-600TB) NLT3	$140.00	30.5%	$97.30	$25.20	N/A	N/A	N/A	N/A	$25.20	D1	SYM SOFTWARE
TF-EIM-N10	TF-EIM 1TB (601-1000TB) NLT3	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	SYM SOFTWARE
TF-EIM-N11	TF-EIM1TB(1001TB or greater) NLT3	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$18.00	D1	SYM SOFTWARE
TF-EIM-OBAS	TF-EIM BASE MODEL	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-EIM-OPT	TF-EIM OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-EIM-OUP	TF-EIM OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-EIM-R01	TF-EIM REPL 1TB (0-14TB)	$1,520.00	30.5%	$1,056.40	$273.60	N/A	N/A	N/A	N/A	$273.60	D1	SYM SOFTWARE
TF-EIM-R02	TF-EIM REPL 1TB (15-25TB)	$1,348.00	30.5%	$936.86	$242.64	N/A	N/A	N/A	N/A	$242.64	D1	SYM SOFTWARE
TF-EIM-R03	TF-EIM REPL 1TB (26-40TB)	$1,188.00	30.5%	$825.66	$213.84	N/A	N/A	N/A	N/A	$213.84	D1	SYM SOFTWARE
TF-EIM-R04	TF-EIM REPL 1TB (41-60TB)	$1,020.00	30.5%	$708.90	$183.60	N/A	N/A	N/A	N/A	$183.60	D1	SYM SOFTWARE
TF-EIM-R05	TF-EIM REPL 1TB (61-100TB)	$910.00	30.5%	$632.45	$163.80	N/A	N/A	N/A	N/A	$163.80	D1	SYM SOFTWARE
TF-EIM-R06	TF-EIM REPL 1TB (101-150TB)	$819.00	30.5%	$569.21	$147.42	N/A	N/A	N/A	N/A	$147.42	D1	SYM SOFTWARE
TF-EIM-R07	TF-EIM REPL 1TB (151-250TB)	$728.00	30.5%	$505.96	$131.04	N/A	N/A	N/A	N/A	$131.04	D1	SYM SOFTWARE
TF-EIM-R08	TF-EIM REPL 1TB (251-400TB)	$630.00	30.5%	$437.85	$113.40	N/A	N/A	N/A	N/A	$113.40	D1	SYM SOFTWARE
TF-EIM-R09	TF-EIM REPL 1TB (401-600TB)	$536.00	30.5%	$372.52	$96.48	N/A	N/A	N/A	N/A	$96.48	D1	SYM SOFTWARE
TF-EIM-R10	TF-EIM REPL 1TB (601-1000TB)	$469.00	30.5%	$325.96	$84.42	N/A	N/A	N/A	N/A	$84.42	D1	SYM SOFTWARE
TF-EIM-R11	TF-EIM REPL 1TB(1001TB or greater)	$293.00	30.5%	$203.64	$52.74	N/A	N/A	N/A	N/A	$52.74	D1	SYM SOFTWARE
TF-EIM-RBAS	TF-EIM REPL BASE LICENSE	$5,100.00	30.5%	$3,544.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	D1	SYM SOFTWARE
TF-EIM-RUP	TF-EIM REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFEIM-T01	TF EIM CPCTY 0-.250	$0.00	30.5%	$0.00	$855.00	N/A	N/A	N/A	N/A	$855.00	D1	SYM SOFTWARE
TFEIM-T02	TF EIM CPCTY .251-.500	$0.00	30.5%	$0.00	$1,036.80	N/A	N/A	N/A	N/A	$1,036.80	D1	SYM SOFTWARE
TFEIM-T03	TF EIM CPCTY .501-.750	$0.00	30.5%	$0.00	$1,218.60	N/A	N/A	N/A	N/A	$1,218.60	D1	SYM SOFTWARE
TFEIM-T04	TF EIM CPCTY .751-1.00	$0.00	30.5%	$0.00	$1,400.40	N/A	N/A	N/A	N/A	$1,400.40	D1	SYM SOFTWARE
TFEIM-T05	TF EIM CPCTY 1.01-2.00	$0.00	30.5%	$0.00	$1,744.20	N/A	N/A	N/A	N/A	$1,744.20	D1	SYM SOFTWARE
TFEIM-T06	TF EIM CPCTY 2.01-4.00	$0.00	30.5%	$0.00	$2,088.00	N/A	N/A	N/A	N/A	$2,088.00	D1	SYM SOFTWARE
TFEIM-T07	TF EIM CPCTY 4.01-6.00	$0.00	30.5%	$0.00	$2,431.80	N/A	N/A	N/A	N/A	$2,431.80	D1	SYM SOFTWARE
TFEIM-T08	TF EIM CPCTY 6.01-8.00	$0.00	30.5%	$0.00	$2,775.60	N/A	N/A	N/A	N/A	$2,775.60	D1	SYM SOFTWARE
TFEIM-T09	TF EIM CPCTY 8.01-10.00	$0.00	30.5%	$0.00	$3,119.40	N/A	N/A	N/A	N/A	$3,119.40	D1	SYM SOFTWARE
TFEIM-T10	TF EIM CPCTY 10.01-12.00	$0.00	30.5%	$0.00	$3,463.20	N/A	N/A	N/A	N/A	$3,463.20	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TFEIM-T11	TF EIM CPCTY 12.01-14.00	$0.00	30.5%	$0.00	$3,807.00	N/A	N/A	N/A	N/A	$3,807.00	D1	SYM SOFTWARE
TFEIM-T12	TF EIM CPCTY 14.01-17.00	$0.00	30.5%	$0.00	$4,150.80	N/A	N/A	N/A	N/A	$4,150.80	D1	SYM SOFTWARE
TFEIM-T13	TF EIM CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$4,494.60	N/A	N/A	N/A	N/A	$4,494.60	D1	SYM SOFTWARE
TFEIM-T14	TF EIM CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$4,838.40	N/A	N/A	N/A	N/A	$4,838.40	D1	SYM SOFTWARE
TFEIM-T1-4U	TF EIM T1-T4 UPGRADE	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
TFEIM-T15	TF EIM CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$5,182.20	N/A	N/A	N/A	N/A	$5,182.20	D1	SYM SOFTWARE
TFEIM-T16	TF EIM CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$5,526.00	N/A	N/A	N/A	N/A	$5,526.00	D1	SYM SOFTWARE
TFEIM-T17	TF EIM CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$5,869.80	N/A	N/A	N/A	N/A	$5,869.80	D1	SYM SOFTWARE
TFEIM-T18	TF EIM CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$6,213.60	N/A	N/A	N/A	N/A	$6,213.60	D1	SYM SOFTWARE
TFEIM-T19	TF EIM CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$6,557.40	N/A	N/A	N/A	N/A	$6,557.40	D1	SYM SOFTWARE
TFEIM-T20	TF EIM CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$6,901.20	N/A	N/A	N/A	N/A	$6,901.20	D1	SYM SOFTWARE
TFEIM-T21	TF EIM CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$7,245.00	N/A	N/A	N/A	N/A	$7,245.00	D1	SYM SOFTWARE
TFEIM-T22	TF EIM CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$7,588.80	N/A	N/A	N/A	N/A	$7,588.80	D1	SYM SOFTWARE
TFEIM-T23	TF EIM CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$7,932.60	N/A	N/A	N/A	N/A	$7,932.60	D1	SYM SOFTWARE
TFEIM-T24	TF EIM CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$8,276.40	N/A	N/A	N/A	N/A	$8,276.40	D1	SYM SOFTWARE
TFEIM-T25	TF EIM CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$8,620.20	N/A	N/A	N/A	N/A	$8,620.20	D1	SYM SOFTWARE
TFEIM-T26	TF EIM CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$8,964.00	N/A	N/A	N/A	N/A	$8,964.00	D1	SYM SOFTWARE
TFEIM-T27	TF EIM CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$9,307.80	N/A	N/A	N/A	N/A	$9,307.80	D1	SYM SOFTWARE
TFEIM-T28	TF EIM CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$9,651.60	N/A	N/A	N/A	N/A	$9,651.60	D1	SYM SOFTWARE
TFEIM-T29	TF EIM CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$9,995.40	N/A	N/A	N/A	N/A	$9,995.40	D1	SYM SOFTWARE
TFEIM-T30	TF EIM CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$10,339.20	N/A	N/A	N/A	N/A	$10,339.20	D1	SYM SOFTWARE
TFEIM-T31	TFEIM CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$10,683.00	N/A	N/A	N/A	N/A	$10,683.00	D1	SYM SOFTWARE
TFEIM-T32	TFEIM CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$11,026.80	N/A	N/A	N/A	N/A	$11,026.80	D1	SYM SOFTWARE
TFEIM-T33	TFEIM CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$11,370.60	N/A	N/A	N/A	N/A	$11,370.60	D1	SYM SOFTWARE
TFEIM-T34	TFEIM CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$11,714.40	N/A	N/A	N/A	N/A	$11,714.40	D1	SYM SOFTWARE
TFEIM-T35	TFEIM CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$12,058.20	N/A	N/A	N/A	N/A	$12,058.20	D1	SYM SOFTWARE
TFEIM-T5-35U	TFEIM T5-T35 UPGRADE	$0.00	30.5%	$0.00	$343.80	N/A	N/A	N/A	N/A	$343.80	D1	SYM SOFTWARE
TF-EIM-UPG	TF-EIM BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-M-ADD-BASE	TF-M-ADD BASE LICENSE	$16,200.00	30.5%	$11,259.00	$2,916.00	N/A	N/A	N/A	N/A	$2,916.00	D1	SYM SOFTWARE
TF-M-ADD-C01	TF-M-ADD 1TB (0-14TB)	$1,915.00	30.5%	$1,330.93	$344.70	N/A	N/A	N/A	N/A	$344.70	D1	SYM SOFTWARE
TF-M-ADD-C02	TF-M-ADD 1TB (15-25TB)	$1,800.00	30.5%	$1,251.00	$324.00	N/A	N/A	N/A	N/A	$324.00	D1	SYM SOFTWARE
TF-M-ADD-C03	TF-M-ADD 1TB (26-40TB)	$1,580.00	30.5%	$1,098.10	$284.40	N/A	N/A	N/A	N/A	$284.40	D1	SYM SOFTWARE
TF-M-ADD-C04	TF-M-ADD 1TB (41-60TB)	$1,470.00	30.5%	$1,021.65	$264.60	N/A	N/A	N/A	N/A	$264.60	D1	SYM SOFTWARE
TF-M-ADD-C05	TF-M-ADD 1TB (61-100TB)	$1,410.00	30.5%	$979.95	$253.80	N/A	N/A	N/A	N/A	$253.80	D1	SYM SOFTWARE
TF-M-ADD-C06	TF-M-ADD 1TB (101-150TB)	$1,270.00	30.5%	$882.65	$228.60	N/A	N/A	N/A	N/A	$228.60	D1	SYM SOFTWARE
TF-M-ADD-C07	TF-M-ADD 1TB (151-250TB)	$1,130.00	30.5%	$785.35	$203.40	N/A	N/A	N/A	N/A	$203.40	D1	SYM SOFTWARE
TF-M-ADD-C08	TF-M-ADD 1TB (251-400TB)	$980.00	30.5%	$681.10	$176.40	N/A	N/A	N/A	N/A	$176.40	D1	SYM SOFTWARE
TF-M-ADD-C09	TF-M-ADD 1TB (401-600TB)	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
TF-M-ADD-C10	TF-M-ADD 1TB (601-1000TB)	$740.00	30.5%	$514.30	$133.20	N/A	N/A	N/A	N/A	$133.20	D1	SYM SOFTWARE
TF-M-ADD-C11	TF-M-ADD1TB(1001-1500TB)	$640.00	30.5%	$444.80	$115.20	N/A	N/A	N/A	N/A	$115.20	D1	SYM SOFTWARE
TF-M-ADD-T01	TF-M ADD 0-.250 TB	$0.00	30.5%	$0.00	$1,710.00	N/A	N/A	N/A	N/A	$1,710.00	D1	SYM SOFTWARE
TF-M-ADD-T02	TF-M ADD .251-.500 TB	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
TF-M-ADD-T03	TF-M ADD .501-.750 TB	$0.00	30.5%	$0.00	$2,437.20	N/A	N/A	N/A	N/A	$2,437.20	D1	SYM SOFTWARE
TF-M-ADD-T04	TF-M ADD .751-1.00 TB	$0.00	30.5%	$0.00	$2,800.80	N/A	N/A	N/A	N/A	$2,800.80	D1	SYM SOFTWARE
TF-M-ADD-T05	TF-M ADD 1.01-2.00 TB	$0.00	30.5%	$0.00	$3,490.20	N/A	N/A	N/A	N/A	$3,490.20	D1	SYM SOFTWARE
TF-M-ADD-T06	TF-M ADD 2.01-4.00 TB	$0.00	30.5%	$0.00	$4,179.60	N/A	N/A	N/A	N/A	$4,179.60	D1	SYM SOFTWARE
TF-M-ADD-T07	TF-M ADD 4.01-6.00 TB	$0.00	30.5%	$0.00	$4,869.00	N/A	N/A	N/A	N/A	$4,869.00	D1	SYM SOFTWARE
TF-M-ADD-T08	TF-M ADD 6.01-8.00 TB	$0.00	30.5%	$0.00	$5,558.40	N/A	N/A	N/A	N/A	$5,558.40	D1	SYM SOFTWARE
TF-M-ADD-T09	TF-M ADD 8.01-10.00 TB	$0.00	30.5%	$0.00	$6,247.80	N/A	N/A	N/A	N/A	$6,247.80	D1	SYM SOFTWARE
TF-M-ADD-T10	TF-M ADD 10.01-12.00 TB	$0.00	30.5%	$0.00	$6,937.20	N/A	N/A	N/A	N/A	$6,937.20	D1	SYM SOFTWARE
TF-M-ADD-T11	TF-M ADD 12.01-14.00 TB	$0.00	30.5%	$0.00	$7,626.60	N/A	N/A	N/A	N/A	$7,626.60	D1	SYM SOFTWARE
TF-M-ADD-T12	TF-M ADD 14.01-17.00 TB	$0.00	30.5%	$0.00	$8,316.00	N/A	N/A	N/A	N/A	$8,316.00	D1	SYM SOFTWARE
TF-M-ADD-T13	TF-M ADD 17.01-20.00 TB	$0.00	30.5%	$0.00	$9,005.40	N/A	N/A	N/A	N/A	$9,005.40	D1	SYM SOFTWARE
TF-M-ADD-T14	TF-M ADD 20.01-23.00 TB	$0.00	30.5%	$0.00	$9,694.80	N/A	N/A	N/A	N/A	$9,694.80	D1	SYM SOFTWARE
TF-M-ADD-T15	TF-M ADD 23.01-26.00 TB	$0.00	30.5%	$0.00	$10,384.20	N/A	N/A	N/A	N/A	$10,384.20	D1	SYM SOFTWARE
TF-M-ADD-T16	TF-M ADD 26.01-29.00 TB	$0.00	30.5%	$0.00	$11,073.60	N/A	N/A	N/A	N/A	$11,073.60	D1	SYM SOFTWARE
TF-M-ADD-T17	TF-M ADD 29.01-32.00 TB	$0.00	30.5%	$0.00	$11,763.00	N/A	N/A	N/A	N/A	$11,763.00	D1	SYM SOFTWARE
TF-M-ADD-T18	TF-M ADD 32.01-35.00 TB	$0.00	30.5%	$0.00	$12,452.40	N/A	N/A	N/A	N/A	$12,452.40	D1	SYM SOFTWARE
TF-M-ADD-T19	TF-M ADD 35.01-38.00 TB	$0.00	30.5%	$0.00	$13,141.80	N/A	N/A	N/A	N/A	$13,141.80	D1	SYM SOFTWARE
TF-M-ADD-T20	TF-M ADD 38.01-41.00 TB	$0.00	30.5%	$0.00	$13,831.20	N/A	N/A	N/A	N/A	$13,831.20	D1	SYM SOFTWARE
TF-M-ADD-T21	TF-M ADD 41.01-44.00 TB	$0.00	30.5%	$0.00	$14,520.60	N/A	N/A	N/A	N/A	$14,520.60	D1	SYM SOFTWARE
TF-M-ADD-T22	TF-M ADD 44.01-47.00 TB	$0.00	30.5%	$0.00	$15,210.00	N/A	N/A	N/A	N/A	$15,210.00	D1	SYM SOFTWARE
TF-M-ADD-T23	TF-M ADD 47.01-50.00 TB	$0.00	30.5%	$0.00	$15,899.40	N/A	N/A	N/A	N/A	$15,899.40	D1	SYM SOFTWARE
TF-M-ADD-T24	TF-M ADD 50.01-53.00 TB	$0.00	30.5%	$0.00	$16,588.80	N/A	N/A	N/A	N/A	$16,588.80	D1	SYM SOFTWARE
TF-M-ADD-T25	TF-M ADD 53.01-56.00 TB	$0.00	30.5%	$0.00	$17,278.20	N/A	N/A	N/A	N/A	$17,278.20	D1	SYM SOFTWARE
TF-M-ADD-T26	TF-M ADD 56.01-59.00 TB	$0.00	30.5%	$0.00	$17,967.60	N/A	N/A	N/A	N/A	$17,967.60	D1	SYM SOFTWARE
TF-M-ADD-T27	TF-M ADD 59.01-62.00 TB	$0.00	30.5%	$0.00	$18,657.00	N/A	N/A	N/A	N/A	$18,657.00	D1	SYM SOFTWARE
TF-M-ADD-T28	TF-M ADD 62.01-65.00 TB	$0.00	30.5%	$0.00	$19,346.40	N/A	N/A	N/A	N/A	$19,346.40	D1	SYM SOFTWARE
TF-M-ADD-T29	TF-M ADD 65.01-68.00 TB	$0.00	30.5%	$0.00	$20,035.80	N/A	N/A	N/A	N/A	$20,035.80	D1	SYM SOFTWARE
TF-M-ADD-T30	TF-M ADD 68.01-71.00 TB	$0.00	30.5%	$0.00	$20,725.20	N/A	N/A	N/A	N/A	$20,725.20	D1	SYM SOFTWARE
TF-M-ADD-T31	TF-M ADD 71.01-74.00 TB	$0.00	30.5%	$0.00	$21,414.60	N/A	N/A	N/A	N/A	$21,414.60	D1	SYM SOFTWARE
TF-M-ADD-T32	TF-M ADD 74.01-77.00 TB	$0.00	30.5%	$0.00	$22,104.00	N/A	N/A	N/A	N/A	$22,104.00	D1	SYM SOFTWARE
TF-M-ADD-T33	TF-M ADD 77.01-80.00 TB	$0.00	30.5%	$0.00	$22,793.40	N/A	N/A	N/A	N/A	$22,793.40	D1	SYM SOFTWARE
TF-M-ADD-T34	TF-M ADD 80.01-83.00 TB	$0.00	30.5%	$0.00	$23,482.80	N/A	N/A	N/A	N/A	$23,482.80	D1	SYM SOFTWARE
TF-M-ADD-T35	TF-M ADD 83.01-86.00 TB	$0.00	30.5%	$0.00	$24,172.20	N/A	N/A	N/A	N/A	$24,172.20	D1	SYM SOFTWARE
TF-M-ADD-UPG	TF-M-ADD BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-M-ADT1-4U	TF-M ADD T1-T4 UPG	$2,020.00	30.5%	$1,403.90	$363.60	N/A	N/A	N/A	N/A	$363.60	D1	SYM SOFTWARE
TF-M-ADT5-35	TF-M ADD T5-35 UPG	$3,830.00	30.5%	$2,661.85	$689.40	N/A	N/A	N/A	N/A	$689.40	D1	SYM SOFTWARE
TF-M-BASE	TF-M BASE LICENSE	$5,100.00	30.5%	$3,544.50	$918.00	N/A	N/A	N/A	N/A	$918.00	D1	SYM SOFTWARE
TF-M-C01	TF-M 1TB (0-14TB)	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	SYM SOFTWARE
TF-M-C02	TF-M 1TB (15-25TB)	$570.00	30.5%	$396.15	$102.60	N/A	N/A	N/A	N/A	$102.60	D1	SYM SOFTWARE
TF-M-C03	TF-M 1TB (26-40TB)	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D1	SYM SOFTWARE
TF-M-C04	TF-M 1TB (41-60TB)	$460.00	30.5%	$319.70	$82.80	N/A	N/A	N/A	N/A	$82.80	D1	SYM SOFTWARE
TF-M-C05	TF-M 1TB (61-100TB)	$440.00	30.5%	$305.80	$79.20	N/A	N/A	N/A	N/A	$79.20	D1	SYM SOFTWARE
TF-M-C06	TF-M 1TB (101-150TB)	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D1	SYM SOFTWARE
TF-M-C07	TF-M 1TB (151-250TB)	$350.00	30.5%	$243.25	$63.00	N/A	N/A	N/A	N/A	$63.00	D1	SYM SOFTWARE
TF-M-C08	TF-M 1TB (251-400TB)	$310.00	30.5%	$215.45	$55.80	N/A	N/A	N/A	N/A	$55.80	D1	SYM SOFTWARE
TF-M-C09	TF-M 1TB (401-600TB)	$270.00	30.5%	$187.65	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	SYM SOFTWARE
TF-M-C10	TF-M 1TB (601-1000TB)	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$41.40	D1	SYM SOFTWARE
TF-M-C11	TF-M1TB(1001TB or greater)	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
TF-MIR-BASE	TF-MIR BASE LICENSE	$32,300.00	30.5%	$22,448.50	$5,814.00	N/A	N/A	N/A	N/A	$5,814.00	D1	SYM SOFTWARE
TF-MIR-C01	TF-MIR 1TB (0-14TB)	$2,420.00	30.5%	$1,681.90	$435.60	N/A	N/A	N/A	N/A	$435.60	D1	SYM SOFTWARE
TF-MIR-C02	TF-MIR 1TB (15-25TB)	$2,270.00	30.5%	$1,577.65	$408.60	N/A	N/A	N/A	N/A	$408.60	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TF-MIR-C03	TF-MIR 1TB (26-40TB)	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D1	SYM SOFTWARE
TF-MIR-C04	TF-MIR 1TB (41-60TB)	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
TF-MIR-C05	TF-MIR 1TB (61-100TB)	$1,790.00	30.5%	$1,244.05	$322.20	N/A	N/A	N/A	N/A	$322.20	D1	SYM SOFTWARE
TF-MIR-C06	TF-MIR 1TB (101-150TB)	$1,610.00	30.5%	$1,118.95	$289.80	N/A	N/A	N/A	N/A	$289.80	D1	SYM SOFTWARE
TF-MIR-C07	TF-MIR 1TB (151-250TB)	$1,430.00	30.5%	$993.85	$257.40	N/A	N/A	N/A	N/A	$257.40	D1	SYM SOFTWARE
TF-MIR-C08	TF-MIR 1TB (251-400TB)	$1,240.00	30.5%	$861.80	$223.20	N/A	N/A	N/A	N/A	$223.20	D1	SYM SOFTWARE
TF-MIR-C09	TF-MIR 1TB (401-600TB)	$1,080.00	30.5%	$750.60	$194.40	N/A	N/A	N/A	N/A	$194.40	D1	SYM SOFTWARE
TF-MIR-C10	TF-MIR 1TB (601-1000TB)	$940.00	30.5%	$653.30	$169.20	N/A	N/A	N/A	N/A	$169.20	D1	SYM SOFTWARE
TF-MIR-C11	TF-MIR 1TB(1001TB or greater)	$820.00	30.5%	$569.90	$147.60	N/A	N/A	N/A	N/A	$147.60	D1	SYM SOFTWARE
TF-MIR-N01	TF-MIR 1TB (0-14TB) NLT3	$1,210.00	30.5%	$840.95	$217.80	N/A	N/A	N/A	N/A	$217.80	D1	SYM SOFTWARE
TF-MIR-N02	TF-MIR 1TB (15-25TB) NLT3	$1,130.00	30.5%	$785.35	$203.40	N/A	N/A	N/A	N/A	$203.40	D1	SYM SOFTWARE
TF-MIR-N03	TF-MIR 1TB (26-40TB) NLT3	$1,000.00	30.5%	$695.00	$180.00	N/A	N/A	N/A	N/A	$180.00	D1	SYM SOFTWARE
TF-MIR-N04	TF-MIR 1TB (41-60TB) NLT3	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	SYM SOFTWARE
TF-MIR-N05	TF-MIR 1TB (61-100TB) NLT3	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	SYM SOFTWARE
TF-MIR-N06	TF-MIR 1TB (101-150TB) NLT3	$810.00	30.5%	$562.95	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
TF-MIR-N07	TF-MIR 1TB (151-250TB) NLT3	$710.00	30.5%	$493.45	$127.80	N/A	N/A	N/A	N/A	$127.80	D1	SYM SOFTWARE
TF-MIR-N08	TF-MIR 1TB (251-400TB) NLT3	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	SYM SOFTWARE
TF-MIR-N09	TF-MIR 1TB (401-600TB) NLT3	$540.00	30.5%	$375.30	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
TF-MIR-N10	TF-MIR 1TB (601-1000TB) NLT3	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
TF-MIR-N11	TF-MIR 1TB(1001TB or greater) NLT3	$410.00	30.5%	$284.95	$73.80	N/A	N/A	N/A	N/A	$73.80	D1	SYM SOFTWARE
TF-MIR-UPG	TF-MIR BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-M-N01	TF-M 1TB (0-14TB) NLT3	$300.00	30.5%	$208.50	$54.00	N/A	N/A	N/A	N/A	$54.00	D1	SYM SOFTWARE
TF-M-N02	TF-M 1TB (15-25TB) NLT3	$280.00	30.5%	$194.60	$50.40	N/A	N/A	N/A	N/A	$50.40	D1	SYM SOFTWARE
TF-M-N03	TF-M 1TB (26-40TB) NLT3	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	SYM SOFTWARE
TF-M-N04	TF-M 1TB (41-60TB) NLT3	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$41.40	D1	SYM SOFTWARE
TF-M-N05	TF-M 1TB (61-100TB) NLT3	$220.00	30.5%	$152.90	$39.60	N/A	N/A	N/A	N/A	$39.60	D1	SYM SOFTWARE
TF-M-N06	TF-M 1TB (101-150TB) NLT3	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
TF-M-N07	TF-M 1TB (151-250TB) NLT3	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	SYM SOFTWARE
TF-M-N08	TF-M 1TB (251-400TB) NLT3	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	SYM SOFTWARE
TF-M-N09	TF-M 1TB (401-600TB) NLT3	$140.00	30.5%	$97.30	$25.20	N/A	N/A	N/A	N/A	$25.20	D1	SYM SOFTWARE
TF-M-N10	TF-M 1TB (601-1000TB) NLT3	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	SYM SOFTWARE
TF-M-N11	TF-M1TB(1001TB or greater) NLT3	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$18.00	D1	SYM SOFTWARE
TF-M-OBAS	TF-M OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-M-OPT	TF-M OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-M-OUP	TF-M OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-M-R01	TF-M REPL 1TB (0-14TB)	$1,520.00	30.5%	$1,056.40	$273.60	N/A	N/A	N/A	N/A	$273.60	D1	SYM SOFTWARE
TF-M-R02	TF-M REPL 1TB (15-25TB)	$1,348.00	30.5%	$936.86	$242.64	N/A	N/A	N/A	N/A	$242.64	D1	SYM SOFTWARE
TF-M-R03	TF-M REPL 1TB (26-40TB)	$1,188.00	30.5%	$825.66	$213.84	N/A	N/A	N/A	N/A	$213.84	D1	SYM SOFTWARE
TF-M-R04	TF-M REPL 1TB (41-60TB)	$1,020.00	30.5%	$708.90	$183.60	N/A	N/A	N/A	N/A	$183.60	D1	SYM SOFTWARE
TF-M-R05	TF-M REPL 1TB (61-100TB)	$910.00	30.5%	$632.45	$163.80	N/A	N/A	N/A	N/A	$163.80	D1	SYM SOFTWARE
TF-M-R06	TF-M REPL 1TB (101-150TB)	$819.00	30.5%	$569.21	$147.42	N/A	N/A	N/A	N/A	$147.42	D1	SYM SOFTWARE
TF-M-R07	TF-M REPL 1TB (151-250TB)	$728.00	30.5%	$505.96	$131.04	N/A	N/A	N/A	N/A	$131.04	D1	SYM SOFTWARE
TF-M-R08	TF-M REPL 1TB (251-400TB)	$630.00	30.5%	$437.85	$113.40	N/A	N/A	N/A	N/A	$113.40	D1	SYM SOFTWARE
TF-M-R09	TF-M REPL 1TB (401-600TB)	$536.00	30.5%	$372.52	$96.48	N/A	N/A	N/A	N/A	$96.48	D1	SYM SOFTWARE
TF-M-R10	TF-M REPL 1TB (601-1000TB)	$469.00	30.5%	$325.96	$84.42	N/A	N/A	N/A	N/A	$84.42	D1	SYM SOFTWARE
TF-M-R11	TF-M REPL 1TB(1001TB or greater)	$293.00	30.5%	$203.64	$52.74	N/A	N/A	N/A	N/A	$52.74	D1	SYM SOFTWARE
TF-M-RBAS	TF-M REPL BASE LICENSE	$5,100.00	30.5%	$3,544.50	$918.00	N/A	N/A	N/A	N/A	$918.00	D1	SYM SOFTWARE
TFM-RN-MSP	TIMEFINDER MIRROR MSP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TF-M-RN-OPN	RT FOR TF-M ON OPEN SYSTE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TFM-RN-ZOS	TF/MIRROR RUNTIME FOR ZOS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TF-M-RUP	TF-M REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-M-T01	TF-M CAPACITY 0-.250	$0.00	30.5%	$0.00	$856.80	N/A	N/A	N/A	N/A	$856.80	D1	SYM SOFTWARE
TF-M-T02	TF-M CAPACITY .251-.500	$0.00	30.5%	$0.00	$1,038.60	N/A	N/A	N/A	N/A	$1,038.60	D1	SYM SOFTWARE
TF-M-T03	TF-M CAPACITY .501-.750	$0.00	30.5%	$0.00	$1,220.40	N/A	N/A	N/A	N/A	$1,220.40	D1	SYM SOFTWARE
TF-M-T04	TF-M CAPACITY .751-1.00	$0.00	30.5%	$0.00	$1,402.20	N/A	N/A	N/A	N/A	$1,402.20	D1	SYM SOFTWARE
TF-M-T05	TF-M CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$1,747.80	N/A	N/A	N/A	N/A	$1,747.80	D1	SYM SOFTWARE
TF-M-T06	TF-M CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$2,093.40	N/A	N/A	N/A	N/A	$2,093.40	D1	SYM SOFTWARE
TF-M-T07	TF-M CAPACITY 4.01-6.00	$0.00	30.5%	$0.00	$2,439.00	N/A	N/A	N/A	N/A	$2,439.00	D1	SYM SOFTWARE
TF-M-T08	TF-M CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$2,784.60	N/A	N/A	N/A	N/A	$2,784.60	D1	SYM SOFTWARE
TF-M-T09	TF-M CAPACITY 8.01-10.00	$0.00	30.5%	$0.00	$3,130.20	N/A	N/A	N/A	N/A	$3,130.20	D1	SYM SOFTWARE
TF-M-T10	TF-M CAPACITY 10.01-12.00	$0.00	30.5%	$0.00	$3,475.80	N/A	N/A	N/A	N/A	$3,475.80	D1	SYM SOFTWARE
TF-M-T11	TF-M CAPACITY 12.01-14.00	$0.00	30.5%	$0.00	$3,821.40	N/A	N/A	N/A	N/A	$3,821.40	D1	SYM SOFTWARE
TF-M-T12	TF-M CAPACITY 14.01-17.00	$0.00	30.5%	$0.00	$4,167.00	N/A	N/A	N/A	N/A	$4,167.00	D1	SYM SOFTWARE
TF-M-T13	TF-M CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$4,512.60	N/A	N/A	N/A	N/A	$4,512.60	D1	SYM SOFTWARE
TF-M-T14	TF-M CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$4,858.20	N/A	N/A	N/A	N/A	$4,858.20	D1	SYM SOFTWARE
TF-M-T1-4U	TF-M T1-T4 UPGRADE	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
TF-M-T15	TF-M CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$5,203.80	N/A	N/A	N/A	N/A	$5,203.80	D1	SYM SOFTWARE
TF-M-T16	TF-M CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$5,549.40	N/A	N/A	N/A	N/A	$5,549.40	D1	SYM SOFTWARE
TF-M-T17	TF-M CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$5,895.00	N/A	N/A	N/A	N/A	$5,895.00	D1	SYM SOFTWARE
TF-M-T18	TF-M CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$6,240.60	N/A	N/A	N/A	N/A	$6,240.60	D1	SYM SOFTWARE
TF-M-T19	TF-M CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$6,586.20	N/A	N/A	N/A	N/A	$6,586.20	D1	SYM SOFTWARE
TF-M-T20	TF-M CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$6,931.80	N/A	N/A	N/A	N/A	$6,931.80	D1	SYM SOFTWARE
TF-M-T21	TF-M CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$7,277.40	N/A	N/A	N/A	N/A	$7,277.40	D1	SYM SOFTWARE
TF-M-T22	TF-M CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$7,623.00	N/A	N/A	N/A	N/A	$7,623.00	D1	SYM SOFTWARE
TF-M-T23	TF-M CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$7,968.60	N/A	N/A	N/A	N/A	$7,968.60	D1	SYM SOFTWARE
TF-M-T24	TF-M CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$8,314.20	N/A	N/A	N/A	N/A	$8,314.20	D1	SYM SOFTWARE
TF-M-T25	TF-M CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$8,659.80	N/A	N/A	N/A	N/A	$8,659.80	D1	SYM SOFTWARE
TF-M-T26	TF-M CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$9,005.40	N/A	N/A	N/A	N/A	$9,005.40	D1	SYM SOFTWARE
TF-M-T27	TF-M CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$9,351.00	N/A	N/A	N/A	N/A	$9,351.00	D1	SYM SOFTWARE
TF-M-T28	TF-M CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$9,696.60	N/A	N/A	N/A	N/A	$9,696.60	D1	SYM SOFTWARE
TF-M-T29	TF-M CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$10,042.20	N/A	N/A	N/A	N/A	$10,042.20	D1	SYM SOFTWARE
TF-M-T30	TF-M CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$10,387.80	N/A	N/A	N/A	N/A	$10,387.80	D1	SYM SOFTWARE
TF-M-T31	TF-M CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$10,733.40	N/A	N/A	N/A	N/A	$10,733.40	D1	SYM SOFTWARE
TF-M-T32	TF-M CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$11,079.00	N/A	N/A	N/A	N/A	$11,079.00	D1	SYM SOFTWARE
TF-M-T33	TF-M CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$11,424.60	N/A	N/A	N/A	N/A	$11,424.60	D1	SYM SOFTWARE
TF-M-T34	TF-M CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$11,770.20	N/A	N/A	N/A	N/A	$11,770.20	D1	SYM SOFTWARE
TF-M-T35	TF-M CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$12,115.80	N/A	N/A	N/A	N/A	$12,115.80	D1	SYM SOFTWARE
TF-M-T5-35U	TF-M T5-T35 UPGRADE	$0.00	30.5%	$0.00	$345.60	N/A	N/A	N/A	N/A	$345.60	D1	SYM SOFTWARE
TF-M-UPG	TF-M BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-RUN-AS4	RUNTIME-NO CHARGE-AS4	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-RUN-MSP	RUNTIME-NO CHARGE-MSP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-RUN-OPEN	RUNTIME NO CHARGE-OPEN	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-RUN-S390	RUNTIME-NO CHARGE-S390	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TF-RUN-TPF	RUNTIME-NO CHARGE-TPF	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-SIM-BASE	TF-SIM BASE LICENSE	$5,100.00	30.5%	$3,544.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	D1	SYM SOFTWARE
TF-SIM-C01	TF-SIM 1TB (0-14TB)	$600.00	30.5%	$417.00	$108.00	N/A	N/A	N/A	N/A	$108.00	D1	SYM SOFTWARE
TF-SIM-C02	TF-SIM 1TB (15-25TB)	$570.00	30.5%	$396.15	$102.60	N/A	N/A	N/A	N/A	$102.60	D1	SYM SOFTWARE
TF-SIM-C03	TF-SIM 1TB (26-40TB)	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D1	SYM SOFTWARE
TF-SIM-C04	TF-SIM 1TB (41-60TB)	$460.00	30.5%	$319.70	$82.80	N/A	N/A	N/A	N/A	$82.80	D1	SYM SOFTWARE
TF-SIM-C05	TF-SIM 1TB (61-100TB)	$440.00	30.5%	$305.80	$79.20	N/A	N/A	N/A	N/A	$79.20	D1	SYM SOFTWARE
TF-SIM-C06	TF-SIM 1TB (101-150TB)	$400.00	30.5%	$278.00	$72.00	N/A	N/A	N/A	N/A	$72.00	D1	SYM SOFTWARE
TF-SIM-C07	TF-SIM 1TB (151-250TB)	$350.00	30.5%	$243.25	$63.00	N/A	N/A	N/A	N/A	$63.00	D1	SYM SOFTWARE
TF-SIM-C08	TF-SIM 1TB (251-400TB)	$310.00	30.5%	$215.45	$55.80	N/A	N/A	N/A	N/A	$55.80	D1	SYM SOFTWARE
TF-SIM-C09	TF-SIM 1TB (401-600TB)	$270.00	30.5%	$187.65	$48.60	N/A	N/A	N/A	N/A	$48.60	D1	SYM SOFTWARE
TF-SIM-C10	TF-SIM 1TB (601-1000TB)	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$41.40	D1	SYM SOFTWARE
TF-SIM-C11	TF-SIM1TB (1001TB or greater)	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
TF-SIM-N01	TF-SIM 1TB (0-14TB) NLT3	$300.00	30.5%	$208.50	$54.00	N/A	N/A	N/A	N/A	$54.00	D1	SYM SOFTWARE
TF-SIM-N02	TF-SIM 1TB (15-25TB) NLT3	$280.00	30.5%	$194.60	$50.40	N/A	N/A	N/A	N/A	$50.40	D1	SYM SOFTWARE
TF-SIM-N03	TF-SIM 1TB (26-40TB) NLT3	$250.00	30.5%	$173.75	$45.00	N/A	N/A	N/A	N/A	$45.00	D1	SYM SOFTWARE
TF-SIM-N04	TF-SIM 1TB (41-60TB) NLT3	$230.00	30.5%	$159.85	$41.40	N/A	N/A	N/A	N/A	$41.40	D1	SYM SOFTWARE
TF-SIM-N05	TF-SIM 1TB (61-100TB) NLT3	$220.00	30.5%	$152.90	$39.60	N/A	N/A	N/A	N/A	$39.60	D1	SYM SOFTWARE
TF-SIM-N06	TF-SIM 1TB (101-150TB) NLT3	$200.00	30.5%	$139.00	$36.00	N/A	N/A	N/A	N/A	$36.00	D1	SYM SOFTWARE
TF-SIM-N07	TF-SIM 1TB (151-250TB) NLT3	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	SYM SOFTWARE
TF-SIM-N08	TF-SIM 1TB (251-400TB) NLT3	$150.00	30.5%	$104.25	$27.00	N/A	N/A	N/A	N/A	$27.00	D1	SYM SOFTWARE
TF-SIM-N09	TF-SIM 1TB (401-600TB) NLT3	$140.00	30.5%	$97.30	$25.20	N/A	N/A	N/A	N/A	$25.20	D1	SYM SOFTWARE
TF-SIM-N10	TF-SIM 1TB (601-1000TB) NLT3	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	SYM SOFTWARE
TF-SIM-N11	TF-SIM1TB (1001TB or greater) NLT3	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$18.00	D1	SYM SOFTWARE
TF-SIM-OBAS	TF-SIM OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-SIM-OPT	TF-SIM OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-SIM-OUP	TF-SIM OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-SIM-R01	TF-SIM REPL 1TB (0-14TB)	$1,520.00	30.5%	$1,056.40	$273.60	N/A	N/A	N/A	N/A	$273.60	D1	SYM SOFTWARE
TF-SIM-R02	TF-SIM REPL 1TB (15-25TB)	$1,348.00	30.5%	$936.86	$242.64	N/A	N/A	N/A	N/A	$242.64	D1	SYM SOFTWARE
TF-SIM-R03	TF-SIM REPL 1TB (26-40TB)	$1,188.00	30.5%	$825.66	$213.84	N/A	N/A	N/A	N/A	$213.84	D1	SYM SOFTWARE
TF-SIM-R04	TF-SIM REPL 1TB (41-60TB)	$1,020.00	30.5%	$708.90	$183.60	N/A	N/A	N/A	N/A	$183.60	D1	SYM SOFTWARE
TF-SIM-R05	TF-SIM REPL 1TB (61-100TB)	$910.00	30.5%	$632.45	$163.80	N/A	N/A	N/A	N/A	$163.80	D1	SYM SOFTWARE
TF-SIM-R06	TF-SIM REPL 1TB (101-150TB)	$819.00	30.5%	$569.21	$147.42	N/A	N/A	N/A	N/A	$147.42	D1	SYM SOFTWARE
TF-SIM-R07	TF-SIM REPL 1TB (151-250TB)	$728.00	30.5%	$505.96	$131.04	N/A	N/A	N/A	N/A	$131.04	D1	SYM SOFTWARE
TF-SIM-R08	TF-SIM REPL 1TB (251-400TB)	$630.00	30.5%	$437.85	$113.40	N/A	N/A	N/A	N/A	$113.40	D1	SYM SOFTWARE
TF-SIM-R09	TF-SIM REPL 1TB (401-600TB)	$536.00	30.5%	$372.52	$96.48	N/A	N/A	N/A	N/A	$96.48	D1	SYM SOFTWARE
TF-SIM-R10	TF-SIM REPL 1TB (601-1000TB)	$469.00	30.5%	$325.96	$84.42	N/A	N/A	N/A	N/A	$84.42	D1	SYM SOFTWARE
TF-SIM-R11	TF-SIM REPL 1TB (1001TB or greater)	$293.00	30.5%	$203.64	$52.74	N/A	N/A	N/A	N/A	$52.74	D1	SYM SOFTWARE
TF-SIM-RBAS	TF-SIM REPL BASE LICENSE	$5,100.00	30.5%	$3,544.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	D1	SYM SOFTWARE
TF-SIM-RUP	TF-SIM REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSIM-T01	TF SIM CPCTY 0-.250	$0.00	30.5%	$0.00	$855.00	N/A	N/A	N/A	N/A	$855.00	D1	SYM SOFTWARE
TFSIM-T02	TF SIM CPCTY 0-.250	$0.00	30.5%	$0.00	$1,036.80	N/A	N/A	N/A	N/A	$1,036.80	D1	SYM SOFTWARE
TFSIM-T03	TF SIM CPCTY .501-.750	$0.00	30.5%	$0.00	$1,218.60	N/A	N/A	N/A	N/A	$1,218.60	D1	SYM SOFTWARE
TFSIM-T04	TF SIM CPCTY .751-1.00	$0.00	30.5%	$0.00	$1,400.40	N/A	N/A	N/A	N/A	$1,400.40	D1	SYM SOFTWARE
TFSIM-T05	TF SIM CPCTY 1.01-2.00	$0.00	30.5%	$0.00	$1,746.00	N/A	N/A	N/A	N/A	$1,746.00	D1	SYM SOFTWARE
TFSIM-T06	TF SIM CPCTY 2.01-4.00	$0.00	30.5%	$0.00	$2,091.60	N/A	N/A	N/A	N/A	$2,091.60	D1	SYM SOFTWARE
TFSIM-T07	TF SIM CPCTY 4.01-6.00	$0.00	30.5%	$0.00	$2,437.20	N/A	N/A	N/A	N/A	$2,437.20	D1	SYM SOFTWARE
TFSIM-T08	TF SIM CPCTY 6.01-8.00	$0.00	30.5%	$0.00	$2,782.80	N/A	N/A	N/A	N/A	$2,782.80	D1	SYM SOFTWARE
TFSIM-T09	TF SIM CPCTY 8.01-10.00	$0.00	30.5%	$0.00	$3,128.40	N/A	N/A	N/A	N/A	$3,128.40	D1	SYM SOFTWARE
TFSIM-T10	TF SIM CPCTY 10.01-12.00	$0.00	30.5%	$0.00	$3,474.00	N/A	N/A	N/A	N/A	$3,474.00	D1	SYM SOFTWARE
TFSIM-T11	TF SIM CPCTY 12.01-14.00	$0.00	30.5%	$0.00	$3,819.60	N/A	N/A	N/A	N/A	$3,819.60	D1	SYM SOFTWARE
TFSIM-T12	TF SIM CPCTY 14.01-17.00	$0.00	30.5%	$0.00	$4,165.20	N/A	N/A	N/A	N/A	$4,165.20	D1	SYM SOFTWARE
TFSIM-T13	TF SIM CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$4,510.80	N/A	N/A	N/A	N/A	$4,510.80	D1	SYM SOFTWARE
TFSIM-T14	TF SIM CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$4,856.40	N/A	N/A	N/A	N/A	$4,856.40	D1	SYM SOFTWARE
TFSIM-T1-4U	TF SIM T1-T4 UPGRADE	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
TFSIM-T15	TF SIM CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$5,202.00	N/A	N/A	N/A	N/A	$5,202.00	D1	SYM SOFTWARE
TFSIM-T16	TF SIM CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$5,547.60	N/A	N/A	N/A	N/A	$5,547.60	D1	SYM SOFTWARE
TFSIM-T17	TF SIM CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$5,893.20	N/A	N/A	N/A	N/A	$5,893.20	D1	SYM SOFTWARE
TFSIM-T18	TF SIM CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$6,238.80	N/A	N/A	N/A	N/A	$6,238.80	D1	SYM SOFTWARE
TFSIM-T19	TF SIM CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$6,584.40	N/A	N/A	N/A	N/A	$6,584.40	D1	SYM SOFTWARE
TFSIM-T20	TF SIM CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$6,930.00	N/A	N/A	N/A	N/A	$6,930.00	D1	SYM SOFTWARE
TFSIM-T21	TF SIM CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$7,275.60	N/A	N/A	N/A	N/A	$7,275.60	D1	SYM SOFTWARE
TFSIM-T22	TF SIM CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$7,621.20	N/A	N/A	N/A	N/A	$7,621.20	D1	SYM SOFTWARE
TFSIM-T23	TF SIM CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$7,966.80	N/A	N/A	N/A	N/A	$7,966.80	D1	SYM SOFTWARE
TFSIM-T24	TF SIM CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$8,312.40	N/A	N/A	N/A	N/A	$8,312.40	D1	SYM SOFTWARE
TFSIM-T25	TF SIM CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$8,658.00	N/A	N/A	N/A	N/A	$8,658.00	D1	SYM SOFTWARE
TFSIM-T26	TF SIM CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$9,003.60	N/A	N/A	N/A	N/A	$9,003.60	D1	SYM SOFTWARE
TFSIM-T27	TF SIM CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$9,349.20	N/A	N/A	N/A	N/A	$9,349.20	D1	SYM SOFTWARE
TFSIM-T28	TF SIM CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$9,694.80	N/A	N/A	N/A	N/A	$9,694.80	D1	SYM SOFTWARE
TFSIM-T29	TF SIM CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$10,040.40	N/A	N/A	N/A	N/A	$10,040.40	D1	SYM SOFTWARE
TFSIM-T30	TF SIM CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$10,386.00	N/A	N/A	N/A	N/A	$10,386.00	D1	SYM SOFTWARE
TFSIM-T31	TFSIM CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$10,731.60	N/A	N/A	N/A	N/A	$10,731.60	D1	SYM SOFTWARE
TFSIM-T32	TFSIM CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$11,077.20	N/A	N/A	N/A	N/A	$11,077.20	D1	SYM SOFTWARE
TFSIM-T33	TFSIM CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$11,422.80	N/A	N/A	N/A	N/A	$11,422.80	D1	SYM SOFTWARE
TFSIM-T34	TFSIM CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$11,768.40	N/A	N/A	N/A	N/A	$11,768.40	D1	SYM SOFTWARE
TFSIM-T35	TFSIM CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$12,114.00	N/A	N/A	N/A	N/A	$12,114.00	D1	SYM SOFTWARE
TFSIM-T5-35U	TFSIM T5-T35 UPGRADE	$0.00	30.5%	$0.00	$345.60	N/A	N/A	N/A	N/A	$345.60	D1	SYM SOFTWARE
TF-SIM-UPG	TF-SIM BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADDBASE	TFSNAP-ADD BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-C01	TFSNAP-ADD 1TB (0-14TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-C02	TFSNAP-ADD 1TB (15-25TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-C03	TFSNAP-ADD 1TB (26-40TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-C04	TFSNAP-ADD 1TB (41-60TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-C05	TFSNAP-ADD 1TB (61-100TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-C06	TFSNAPADD 1TB (101-150TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-C07	TFSNAPADD 1TB (151-250TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-C08	TFSNAPADD 1TB (251-400TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-C09	TFSNAPADD 1TB (401-600TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-C10	TFSNAPADD 1TB(601-1000TB)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-C11	TFSNAPADD1TB(1001TB or greater)	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-N01	TFSNAP-ADD 1TB (0-14TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-N02	TFSNAP-ADD 1TB (15-25TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-N03	TFSNAP-ADD 1TB (26-40TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TFSNAPADD-N04	TFSNAP-ADD 1TB (41-60TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-N05	TFSNAP-ADD 1TB (61-100TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-N06	TFSNAPADD 1TB (101-150TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-N07	TFSNAPADD 1TB (151-250TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-N08	TFSNAPADD 1TB (251-400TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-N09	TFSNAPADD 1TB (401-600TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-N10	TFSNAPADD 1TB(601-1000TB) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-N11	TFSNAPADD1TB(1001TB or greater) NLT3	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADDOBAS	TFSNAP-ADD OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-OPT	TFSNAP-ADD OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-OUP	TFSNAP-ADD OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TFSNAPADD-UPG	TFSNAP-ADD BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TF-SNAP-BASE	TF-SNAP BASE LICENSE	$20,350.00	30.5%	$14,143.25	$3,663.00	N/A	N/A	N/A	N/A	$3,663.00	D1	SYM SOFTWARE
TF-SNAP-C01	TF-SNAP 1TB (0-14TB)	$2,420.00	30.5%	$1,681.90	$435.60	N/A	N/A	N/A	N/A	$435.60	D1	SYM SOFTWARE
TF-SNAP-C02	TF-SNAP 1TB (15-25TB)	$2,270.00	30.5%	$1,577.65	$408.60	N/A	N/A	N/A	N/A	$408.60	D1	SYM SOFTWARE
TF-SNAP-C03	TF-SNAP 1TB (26-40TB)	$2,000.00	30.5%	$1,390.00	$360.00	N/A	N/A	N/A	N/A	$360.00	D1	SYM SOFTWARE
TF-SNAP-C04	TF-SNAP 1TB (41-60TB)	$1,860.00	30.5%	$1,292.70	$334.80	N/A	N/A	N/A	N/A	$334.80	D1	SYM SOFTWARE
TF-SNAP-C05	TF-SNAP 1TB (61-100TB)	$1,790.00	30.5%	$1,244.05	$322.20	N/A	N/A	N/A	N/A	$322.20	D1	SYM SOFTWARE
TF-SNAP-C06	TF-SNAP 1TB (101-150TB)	$1,610.00	30.5%	$1,118.95	$289.80	N/A	N/A	N/A	N/A	$289.80	D1	SYM SOFTWARE
TF-SNAP-C07	TF-SNAP 1TB (151-250TB)	$1,430.00	30.5%	$993.85	$257.40	N/A	N/A	N/A	N/A	$257.40	D1	SYM SOFTWARE
TF-SNAP-C08	TF-SNAP 1TB (251-400TB)	$1,240.00	30.5%	$861.80	$223.20	N/A	N/A	N/A	N/A	$223.20	D1	SYM SOFTWARE
TF-SNAP-C09	TF-SNAP 1TB (401-600TB)	$1,080.00	30.5%	$750.60	$194.40	N/A	N/A	N/A	N/A	$194.40	D1	SYM SOFTWARE
TF-SNAP-C10	TF-SNAP 1TB (601-1000TB)	$940.00	30.5%	$653.30	$169.20	N/A	N/A	N/A	N/A	$169.20	D1	SYM SOFTWARE
TF-SNAP-C11	TF-SNAP1TB(1001TB or greater)	$820.00	30.5%	$569.90	$147.60	N/A	N/A	N/A	N/A	$147.60	D1	SYM SOFTWARE
TF-SNAP-N01	TF-SNAP 1TB (0-14TB) NLT3	$1,210.00	30.5%	$840.95	$217.80	N/A	N/A	N/A	N/A	$217.80	D1	SYM SOFTWARE
TF-SNAP-N02	TF-SNAP 1TB (15-25TB) NLT3	$1,130.00	30.5%	$785.35	$203.40	N/A	N/A	N/A	N/A	$203.40	D1	SYM SOFTWARE
TF-SNAP-N03	TF-SNAP 1TB (26-40TB) NLT3	$1,000.00	30.5%	$695.00	$180.00	N/A	N/A	N/A	N/A	$180.00	D1	SYM SOFTWARE
TF-SNAP-N04	TF-SNAP 1TB (41-60TB) NLT3	$930.00	30.5%	$646.35	$167.40	N/A	N/A	N/A	N/A	$167.40	D1	SYM SOFTWARE
TF-SNAP-N05	TF-SNAP 1TB (61-100TB) NLT3	$890.00	30.5%	$618.55	$160.20	N/A	N/A	N/A	N/A	$160.20	D1	SYM SOFTWARE
TF-SNAP-N06	TF-SNAP 1TB (101-150TB) NLT3	$810.00	30.5%	$562.95	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
TF-SNAP-N07	TF-SNAP 1TB (151-250TB) NLT3	$710.00	30.5%	$493.45	$127.80	N/A	N/A	N/A	N/A	$127.80	D1	SYM SOFTWARE
TF-SNAP-N08	TF-SNAP 1TB (251-400TB) NLT3	$620.00	30.5%	$430.90	$111.60	N/A	N/A	N/A	N/A	$111.60	D1	SYM SOFTWARE
TF-SNAP-N09	TF-SNAP 1TB (401-600TB) NLT3	$540.00	30.5%	$375.30	$97.20	N/A	N/A	N/A	N/A	$97.20	D1	SYM SOFTWARE
TF-SNAP-N10	TF-SNAP 1TB (601-1000TB) NLT3	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
TF-SNAP-N11	TF-SNAP1TB(1001TB or greater) NLT3	$410.00	30.5%	$284.95	$73.80	N/A	N/A	N/A	N/A	$73.80	D1	SYM SOFTWARE
TF-SNAP-OBAS	TF-SNAP OPT OUT BASE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-SNAP-OPT	TF-SNAP OPT OUT TB	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-SNAP-OUP	TF-SNAP OPT OUT BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
TF-SNAP-R01	TF-SNAP REPL 1TB (0-14TB)	$4,425.00	30.5%	$3,075.38	$796.50	N/A	N/A	N/A	N/A	$796.50	D1	SYM SOFTWARE
TF-SNAP-R02	TF-SNAP REPL 1TB (15-25TB)	$3,850.00	30.5%	$2,675.75	$693.00	N/A	N/A	N/A	N/A	$693.00	D1	SYM SOFTWARE
TF-SNAP-R03	TF-SNAP REPL 1TB (26-40TB)	$3,350.00	30.5%	$2,328.25	$603.00	N/A	N/A	N/A	N/A	$603.00	D1	SYM SOFTWARE
TF-SNAP-R04	TF-SNAP REPL 1TB (41-60TB)	$2,730.00	30.5%	$1,897.35	$491.40	N/A	N/A	N/A	N/A	$491.40	D1	SYM SOFTWARE
TF-SNAP-R05	TF-SNAP REPL 1TB (61-100TB)	$2,290.00	30.5%	$1,591.55	$412.20	N/A	N/A	N/A	N/A	$412.20	D1	SYM SOFTWARE
TF-SNAP-R06	TF-SNAP REPL 1TB (101-150TB)	$2,135.00	30.5%	$1,483.83	$384.30	N/A	N/A	N/A	N/A	$384.30	D1	SYM SOFTWARE
TF-SNAP-R07	TF-SNAP REPL 1TB (151-250TB)	$1,985.00	30.5%	$1,379.58	$357.30	N/A	N/A	N/A	N/A	$357.30	D1	SYM SOFTWARE
TF-SNAP-R08	TF-SNAP REPL 1TB (251-400TB)	$1,840.00	30.5%	$1,278.80	$331.20	N/A	N/A	N/A	N/A	$331.20	D1	SYM SOFTWARE
TF-SNAP-R09	TF-SNAP REPL 1TB (401-600TB)	$1,675.00	30.5%	$1,164.13	$301.50	N/A	N/A	N/A	N/A	$301.50	D1	SYM SOFTWARE
TF-SNAP-R10	TF-SNAP REPL 1TB (601-1000TB)	$1,560.00	30.5%	$1,084.20	$280.80	N/A	N/A	N/A	N/A	$280.80	D1	SYM SOFTWARE
TF-SNAP-R11	TF-SNAP REPL 1TB(1001TB or greater)	$1,100.00	30.5%	$764.50	$198.00	N/A	N/A	N/A	N/A	$198.00	D1	SYM SOFTWARE
TF-SNAP-RBAS	TF-SNAP REPL BASE LICENSE	$13,230.00	30.5%	$9,194.85	$2,381.40	N/A	N/A	N/A	N/A	$2,381.40	D1	SYM SOFTWARE
TFSNAP-RN-OPN	RT FOR TFSNAP ON OPEN SYS	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TF-SNAP-RUP	TF-SNAP REPL BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TFSNAP-T01	TFSNAP CAPACITY 0-.250	$0.00	30.5%	$0.00	$3,421.80	N/A	N/A	N/A	N/A	$3,421.80	D1	SYM SOFTWARE
TFSNAP-T02	TFSNAP CAPACITY .251-.500	$0.00	30.5%	$0.00	$4,147.20	N/A	N/A	N/A	N/A	$4,147.20	D1	SYM SOFTWARE
TFSNAP-T03	TFSNAP CAPACITY .501-.750	$0.00	30.5%	$0.00	$4,872.60	N/A	N/A	N/A	N/A	$4,872.60	D1	SYM SOFTWARE
TFSNAP-T04	TFSNAP CAPACITY .751-1.00	$0.00	30.5%	$0.00	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D1	SYM SOFTWARE
TFSNAP-T05	TFSNAP CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$6,976.80	N/A	N/A	N/A	N/A	$6,976.80	D1	SYM SOFTWARE
TFSNAP-T06	TFSNAP CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$8,355.60	N/A	N/A	N/A	N/A	$8,355.60	D1	SYM SOFTWARE
TFSNAP-T07	TFSNAP CAPACTY 4.01-6.00	$0.00	30.5%	$0.00	$9,734.40	N/A	N/A	N/A	N/A	$9,734.40	D1	SYM SOFTWARE
TFSNAP-T08	TFSNAP CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$11,113.20	N/A	N/A	N/A	N/A	$11,113.20	D1	SYM SOFTWARE
TFSNAP-T09	TFSNAP CAPACITY 8.01-10.0	$0.00	30.5%	$0.00	$12,492.00	N/A	N/A	N/A	N/A	$12,492.00	D1	SYM SOFTWARE
TFSNAP-T10	TFSNAP CAPACITY 10.01-12.	$0.00	30.5%	$0.00	$13,870.80	N/A	N/A	N/A	N/A	$13,870.80	D1	SYM SOFTWARE
TFSNAP-T11	TFSNAP CAPACITY 12.01-14.	$0.00	30.5%	$0.00	$15,249.60	N/A	N/A	N/A	N/A	$15,249.60	D1	SYM SOFTWARE
TFSNAP-T12	TFSNAP CAPACITY 14.01-17.	$0.00	30.5%	$0.00	$16,628.40	N/A	N/A	N/A	N/A	$16,628.40	D1	SYM SOFTWARE
TFSNAP-T13	TFSNAP CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$18,007.20	N/A	N/A	N/A	N/A	$18,007.20	D1	SYM SOFTWARE
TFSNAP-T14	TFSNAP CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$19,386.00	N/A	N/A	N/A	N/A	$19,386.00	D1	SYM SOFTWARE
TFSNAP-T1-4U	TFSNAP T1-T4 UPGRADE	$0.00	30.5%	$0.00	$725.40	N/A	N/A	N/A	N/A	$725.40	D1	SYM SOFTWARE
TFSNAP-T15	TFSNAP CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$20,764.80	N/A	N/A	N/A	N/A	$20,764.80	D1	SYM SOFTWARE
TFSNAP-T16	TFSNAP CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$22,143.60	N/A	N/A	N/A	N/A	$22,143.60	D1	SYM SOFTWARE
TFSNAP-T17	TFSNAP CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$23,522.40	N/A	N/A	N/A	N/A	$23,522.40	D1	SYM SOFTWARE
TFSNAP-T18	TFSNAP CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$24,901.20	N/A	N/A	N/A	N/A	$24,901.20	D1	SYM SOFTWARE
TFSNAP-T19	TFSNAP CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$26,280.00	N/A	N/A	N/A	N/A	$26,280.00	D1	SYM SOFTWARE
TFSNAP-T20	TFSNAP CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$27,658.80	N/A	N/A	N/A	N/A	$27,658.80	D1	SYM SOFTWARE
TFSNAP-T21	TFSNAP CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$29,037.60	N/A	N/A	N/A	N/A	$29,037.60	D1	SYM SOFTWARE
TFSNAP-T22	TFSNAP CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$30,416.40	N/A	N/A	N/A	N/A	$30,416.40	D1	SYM SOFTWARE
TFSNAP-T23	TFSNAP CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$31,795.20	N/A	N/A	N/A	N/A	$31,795.20	D1	SYM SOFTWARE
TFSNAP-T24	TFSNAP CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$33,174.00	N/A	N/A	N/A	N/A	$33,174.00	D1	SYM SOFTWARE
TFSNAP-T25	TFSNAP CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$34,552.80	N/A	N/A	N/A	N/A	$34,552.80	D1	SYM SOFTWARE
TFSNAP-T26	TFSNAP CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$35,931.60	N/A	N/A	N/A	N/A	$35,931.60	D1	SYM SOFTWARE
TFSNAP-T27	TFSNAP CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$37,310.40	N/A	N/A	N/A	N/A	$37,310.40	D1	SYM SOFTWARE
TFSNAP-T28	TFSNAP CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$38,689.20	N/A	N/A	N/A	N/A	$38,689.20	D1	SYM SOFTWARE
TFSNAP-T29	TFSNAP CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$40,068.00	N/A	N/A	N/A	N/A	$40,068.00	D1	SYM SOFTWARE
TFSNAP-T30	TFSNAP CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$41,446.80	N/A	N/A	N/A	N/A	$41,446.80	D1	SYM SOFTWARE
TFSNAP-T31	TFSNAP CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$42,825.60	N/A	N/A	N/A	N/A	$42,825.60	D1	SYM SOFTWARE
TFSNAP-T32	TFSNAP CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$44,204.40	N/A	N/A	N/A	N/A	$44,204.40	D1	SYM SOFTWARE
TFSNAP-T33	TFSNAP CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$45,583.20	N/A	N/A	N/A	N/A	$45,583.20	D1	SYM SOFTWARE
TFSNAP-T34	TFSNAP CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$46,962.00	N/A	N/A	N/A	N/A	$46,962.00	D1	SYM SOFTWARE
TFSNAP-T35	TFSNAP CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$48,340.80	N/A	N/A	N/A	N/A	$48,340.80	D1	SYM SOFTWARE
TFSNAP-T5-35U	TFSNAP T5-T35 UPGRADE	$0.00	30.5%	$0.00	$1,378.80	N/A	N/A	N/A	N/A	$1,378.80	D1	SYM SOFTWARE
TF-SNAP-UPG	TF-SNAP BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TFSNPAD-T1-4U	TF-SNAP ADD T1-T4 UPG	$0.00	30.5%	$0.00	$363.60	N/A	N/A	N/A	N/A	$363.60	D1	SYM SOFTWARE
TF-S-RN-MSP	TIMEFINDER SNAP MSP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TF-S-RN-ZOS	TFSNAP RUNTIME ZOS VDEV	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TF-T1	TF CAPACITY 0-.250	$0.00	30.5%	$0.00	$3,421.80	N/A	N/A	N/A	N/A	$3,421.80	D1	SYM SOFTWARE
TF-T10	TF CAPACITY 10.01-12.00	$0.00	30.5%	$0.00	$13,870.80	N/A	N/A	N/A	N/A	$13,870.80	D1	SYM SOFTWARE
TF-T11	TF CAPACITY 12.01-14.00	$0.00	30.5%	$0.00	$15,249.60	N/A	N/A	N/A	N/A	$15,249.60	D1	SYM SOFTWARE
TF-T12	TF CAPACITY 14.01-16.00	$0.00	30.5%	$0.00	$16,628.40	N/A	N/A	N/A	N/A	$16,628.40	D1	SYM SOFTWARE
TF-T13	TF CPCTY 17.01-20.00	$0.00	30.5%	$0.00	$18,007.20	N/A	N/A	N/A	N/A	$18,007.20	D1	SYM SOFTWARE
TF-T14	TF CPCTY 20.01-23.00	$0.00	30.5%	$0.00	$19,386.00	N/A	N/A	N/A	N/A	$19,386.00	D1	SYM SOFTWARE
TF-T1-4UP	TF T1-T4 UPGRADE	$0.00	30.5%	$0.00	$725.40	N/A	N/A	N/A	N/A	$725.40	D1	SYM SOFTWARE
TF-T15	TF CPCTY 23.01-26.00	$0.00	30.5%	$0.00	$20,764.80	N/A	N/A	N/A	N/A	$20,764.80	D1	SYM SOFTWARE
TF-T16	TF CPCTY 26.01-29.00	$0.00	30.5%	$0.00	$22,143.60	N/A	N/A	N/A	N/A	$22,143.60	D1	SYM SOFTWARE
TF-T17	TF CPCTY 29.01-32.00	$0.00	30.5%	$0.00	$23,522.40	N/A	N/A	N/A	N/A	$23,522.40	D1	SYM SOFTWARE
TF-T18	TF CPCTY 32.01-35.00	$0.00	30.5%	$0.00	$24,901.20	N/A	N/A	N/A	N/A	$24,901.20	D1	SYM SOFTWARE
TF-T19	TF CPCTY 35.01-38.00	$0.00	30.5%	$0.00	$26,280.00	N/A	N/A	N/A	N/A	$26,280.00	D1	SYM SOFTWARE
TF-T2	TF CAPACITY .251-.500	$0.00	30.5%	$0.00	$4,147.20	N/A	N/A	N/A	N/A	$4,147.20	D1	SYM SOFTWARE
TF-T20	TF CPCTY 38.01-41.00	$0.00	30.5%	$0.00	$27,658.80	N/A	N/A	N/A	N/A	$27,658.80	D1	SYM SOFTWARE
TF-T21	TF CPCTY 41.01-44.00	$0.00	30.5%	$0.00	$29,037.60	N/A	N/A	N/A	N/A	$29,037.60	D1	SYM SOFTWARE
TF-T22	TF CPCTY 44.01-47.00	$0.00	30.5%	$0.00	$30,416.40	N/A	N/A	N/A	N/A	$30,416.40	D1	SYM SOFTWARE
TF-T23	TF CPCTY 47.01-50.00	$0.00	30.5%	$0.00	$31,795.20	N/A	N/A	N/A	N/A	$31,795.20	D1	SYM SOFTWARE
TF-T24	TF CPCTY 50.01-53.00	$0.00	30.5%	$0.00	$33,174.00	N/A	N/A	N/A	N/A	$33,174.00	D1	SYM SOFTWARE
TF-T25	TF CPCTY 53.01-56.00	$0.00	30.5%	$0.00	$34,552.80	N/A	N/A	N/A	N/A	$34,552.80	D1	SYM SOFTWARE
TF-T26	TF CPCTY 56.01-59.00	$0.00	30.5%	$0.00	$35,931.60	N/A	N/A	N/A	N/A	$35,931.60	D1	SYM SOFTWARE
TF-T27	TF CPCTY 59.01-62.00	$0.00	30.5%	$0.00	$37,310.40	N/A	N/A	N/A	N/A	$37,310.40	D1	SYM SOFTWARE
TF-T28	TF CPCTY 62.01-65.00	$0.00	30.5%	$0.00	$38,689.20	N/A	N/A	N/A	N/A	$38,689.20	D1	SYM SOFTWARE
TF-T29	TF CPCTY 65.01-68.00	$0.00	30.5%	$0.00	$40,068.00	N/A	N/A	N/A	N/A	$40,068.00	D1	SYM SOFTWARE
TF-T3	TF CAPACITY .501-.750	$0.00	30.5%	$0.00	$4,872.60	N/A	N/A	N/A	N/A	$4,872.60	D1	SYM SOFTWARE
TF-T30	TF CPCTY 68.01-71.00	$0.00	30.5%	$0.00	$41,446.80	N/A	N/A	N/A	N/A	$41,446.80	D1	SYM SOFTWARE
TF-T31	TF CPCTY 71.01-74.00	$0.00	30.5%	$0.00	$42,825.60	N/A	N/A	N/A	N/A	$42,825.60	D1	SYM SOFTWARE
TF-T32	TF CPCTY 74.01-77.00	$0.00	30.5%	$0.00	$44,204.40	N/A	N/A	N/A	N/A	$44,204.40	D1	SYM SOFTWARE
TF-T33	TF CPCTY 77.01-80.00	$0.00	30.5%	$0.00	$45,583.20	N/A	N/A	N/A	N/A	$45,583.20	D1	SYM SOFTWARE
TF-T34	TF CPCTY 80.01-83.00	$0.00	30.5%	$0.00	$46,962.00	N/A	N/A	N/A	N/A	$46,962.00	D1	SYM SOFTWARE
TF-T35	TF CPCTY 83.01-86.00	$0.00	30.5%	$0.00	$48,340.80	N/A	N/A	N/A	N/A	$48,340.80	D1	SYM SOFTWARE
TF-T4	TF CAPACITY .751-1.00	$0.00	30.5%	$0.00	$5,598.00	N/A	N/A	N/A	N/A	$5,598.00	D1	SYM SOFTWARE
TF-T5	TF CAPACITY 1.01-2.00	$0.00	30.5%	$0.00	$6,976.80	N/A	N/A	N/A	N/A	$6,976.80	D1	SYM SOFTWARE
TF-T5-30UP	TF T5-T30 UPGRADE	$0.00	30.5%	$0.00	$1,378.80	N/A	N/A	N/A	N/A	$1,378.80	D1	SYM SOFTWARE
TF-T5-35U	TF T5-T35 UPGRADE	$0.00	30.5%	$0.00	$1,378.80	N/A	N/A	N/A	N/A	$1,378.80	D1	SYM SOFTWARE
TF-T6	TF CAPACITY 2.01-4.00	$0.00	30.5%	$0.00	$8,355.60	N/A	N/A	N/A	N/A	$8,355.60	D1	SYM SOFTWARE
TF-T7	TF CAPACTY 4.01-6.00	$0.00	30.5%	$0.00	$9,734.40	N/A	N/A	N/A	N/A	$9,734.40	D1	SYM SOFTWARE
TF-T8	TF CAPACITY 6.01-8.00	$0.00	30.5%	$0.00	$11,113.20	N/A	N/A	N/A	N/A	$11,113.20	D1	SYM SOFTWARE
TF-T9	TF CAPACITY 8.01-10.00	$0.00	30.5%	$0.00	$12,492.00	N/A	N/A	N/A	N/A	$12,492.00	D1	SYM SOFTWARE
TFU-MSP	TIMEFINDER UTILITY FOR MSP	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
TSNAPADD-T01	TF-SNAP ADD 0-.250TB	$0.00	30.5%	$0.00	$1,710.00	N/A	N/A	N/A	N/A	$1,710.00	D1	SYM SOFTWARE
TSNAPADD-T02	TF-SNAP ADD .251-.500TB	$0.00	30.5%	$0.00	$2,073.60	N/A	N/A	N/A	N/A	$2,073.60	D1	SYM SOFTWARE
TSNAPADD-T03	TF-SNAP ADD .501-.750TB	$0.00	30.5%	$0.00	$2,437.20	N/A	N/A	N/A	N/A	$2,437.20	D1	SYM SOFTWARE
TSNAPADD-T04	TF-SNAP ADD .751-1.00TB	$0.00	30.5%	$0.00	$2,800.80	N/A	N/A	N/A	N/A	$2,800.80	D1	SYM SOFTWARE
TSNAPADD-T05	TF-SNAP ADD 1.01-2.00TB	$0.00	30.5%	$0.00	$3,490.20	N/A	N/A	N/A	N/A	$3,490.20	D1	SYM SOFTWARE
TSNAPADD-T06	TF-SNAP ADD 2.01-4.00TB	$0.00	30.5%	$0.00	$4,179.60	N/A	N/A	N/A	N/A	$4,179.60	D1	SYM SOFTWARE
TSNAPADD-T07	TF-SNAP ADD 4.01-6.00TB	$0.00	30.5%	$0.00	$4,869.00	N/A	N/A	N/A	N/A	$4,869.00	D1	SYM SOFTWARE
TSNAPADD-T08	TF-SNAP ADD 6.01-8.00TB	$0.00	30.5%	$0.00	$5,558.40	N/A	N/A	N/A	N/A	$5,558.40	D1	SYM SOFTWARE
TSNAPADD-T09	TF-SNAP ADD 8.01-10.00TB	$0.00	30.5%	$0.00	$6,247.80	N/A	N/A	N/A	N/A	$6,247.80	D1	SYM SOFTWARE
TSNAPADD-T10	TF-SNAP ADD 10.01-12.00TB	$0.00	30.5%	$0.00	$6,937.20	N/A	N/A	N/A	N/A	$6,937.20	D1	SYM SOFTWARE
TSNAPADD-T11	TF-SNAP ADD 12.01-14.00TB	$0.00	30.5%	$0.00	$7,626.60	N/A	N/A	N/A	N/A	$7,626.60	D1	SYM SOFTWARE
TSNAPADD-T12	TF-SNAP ADD 14.01-17.00TB	$0.00	30.5%	$0.00	$8,316.00	N/A	N/A	N/A	N/A	$8,316.00	D1	SYM SOFTWARE
TSNAPADD-T13	TF-SNAP ADD 17.01-20.00TB	$0.00	30.5%	$0.00	$9,005.40	N/A	N/A	N/A	N/A	$9,005.40	D1	SYM SOFTWARE
TSNAPADD-T14	TF-SNAP ADD 20.01-23.00TB	$0.00	30.5%	$0.00	$9,694.80	N/A	N/A	N/A	N/A	$9,694.80	D1	SYM SOFTWARE
TSNAPADD-T15	TF-SNAP ADD 23.01-26.00TB	$0.00	30.5%	$0.00	$10,384.20	N/A	N/A	N/A	N/A	$10,384.20	D1	SYM SOFTWARE
TSNAPADD-T16	TF-SNAP ADD 26.01-29.00TB	$0.00	30.5%	$0.00	$11,073.60	N/A	N/A	N/A	N/A	$11,073.60	D1	SYM SOFTWARE
TSNAPADD-T17	TF-SNAP ADD 29.01-32.00TB	$0.00	30.5%	$0.00	$11,763.00	N/A	N/A	N/A	N/A	$11,763.00	D1	SYM SOFTWARE
TSNAPADD-T18	TF-SNAP ADD 32.01-35.00TB	$0.00	30.5%	$0.00	$12,452.40	N/A	N/A	N/A	N/A	$12,452.40	D1	SYM SOFTWARE
TSNAPADD-T19	TF-SNAP ADD 35.01-38.00TB	$0.00	30.5%	$0.00	$13,141.80	N/A	N/A	N/A	N/A	$13,141.80	D1	SYM SOFTWARE
TSNAPADD-T20	TF-SNAP ADD 38.01-41.00TB	$0.00	30.5%	$0.00	$13,831.20	N/A	N/A	N/A	N/A	$13,831.20	D1	SYM SOFTWARE
TSNAPADD-T21	TF-SNAP ADD 41.01-44.00TB	$0.00	30.5%	$0.00	$14,520.60	N/A	N/A	N/A	N/A	$14,520.60	D1	SYM SOFTWARE
TSNAPADD-T22	TF-SNAP ADD 44.01-47.00TB	$0.00	30.5%	$0.00	$15,210.00	N/A	N/A	N/A	N/A	$15,210.00	D1	SYM SOFTWARE
TSNAPADD-T23	TF-SNAP ADD 47.01-50.00TB	$0.00	30.5%	$0.00	$15,899.40	N/A	N/A	N/A	N/A	$15,899.40	D1	SYM SOFTWARE
TSNAPADD-T24	TF-SNAP ADD 50.01-53.00TB	$0.00	30.5%	$0.00	$16,588.80	N/A	N/A	N/A	N/A	$16,588.80	D1	SYM SOFTWARE
TSNAPADD-T25	TF-SNAP ADD 53.01-56.00TB	$0.00	30.5%	$0.00	$17,278.20	N/A	N/A	N/A	N/A	$17,278.20	D1	SYM SOFTWARE
TSNAPADD-T26	TF-SNAP ADD 56.01-59.00TB	$0.00	30.5%	$0.00	$17,967.60	N/A	N/A	N/A	N/A	$17,967.60	D1	SYM SOFTWARE
TSNAPADD-T27	TF-SNAP ADD 59.01-62.00TB	$0.00	30.5%	$0.00	$18,657.00	N/A	N/A	N/A	N/A	$18,657.00	D1	SYM SOFTWARE
TSNAPADD-T28	TF-SNAP ADD 62.01-65.00TB	$0.00	30.5%	$0.00	$19,346.40	N/A	N/A	N/A	N/A	$19,346.40	D1	SYM SOFTWARE
TSNAPADD-T29	TF-SNAP ADD 65.01-68.00TB	$0.00	30.5%	$0.00	$20,035.80	N/A	N/A	N/A	N/A	$20,035.80	D1	SYM SOFTWARE
TSNAPADD-T30	TF-SNAP ADD 68.01-71.00TB	$0.00	30.5%	$0.00	$20,725.20	N/A	N/A	N/A	N/A	$20,725.20	D1	SYM SOFTWARE
TSNAPADD-T31	TF-SNAP ADD 71.01-74.00TB	$0.00	30.5%	$0.00	$21,414.60	N/A	N/A	N/A	N/A	$21,414.60	D1	SYM SOFTWARE
TSNAPADD-T32	TF-SNAP ADD 74.01-77.00TB	$0.00	30.5%	$0.00	$22,104.00	N/A	N/A	N/A	N/A	$22,104.00	D1	SYM SOFTWARE
TSNAPADD-T33	TF-SNAP ADD 77.01-80.00TB	$0.00	30.5%	$0.00	$22,793.40	N/A	N/A	N/A	N/A	$22,793.40	D1	SYM SOFTWARE
TSNAPADD-T34	TF-SNAP ADD 80.01-83.00TB	$0.00	30.5%	$0.00	$23,482.80	N/A	N/A	N/A	N/A	$23,482.80	D1	SYM SOFTWARE
TSNAPADD-T35	TF-SNAP ADD 83.01-86.00TB	$0.00	30.5%	$0.00	$24,172.20	N/A	N/A	N/A	N/A	$24,172.20	D1	SYM SOFTWARE
TSNPAD-T5-35U	TF-SNAP ADD T5-35 UPG	$0.00	30.5%	$0.00	$689.40	N/A	N/A	N/A	N/A	$689.40	D1	SYM SOFTWARE
V-FASTADD-BAS	VMAX FAST ADD BASE LICENSE	$5,510.00	30.5%	$3,829.45	$991.80	N/A	N/A	N/A	N/A	$991.80	D1	SYM SOFTWARE
V-FASTADD-C01	VMAX FAST ADD SOFTWARE 1TB (0-14TB)	$615.00	30.5%	$427.43	$110.70	N/A	N/A	N/A	N/A	$110.70	D1	SYM SOFTWARE
V-FASTADD-C02	VMAX FAST ADD SOFTWARE 1TB (15-25TB)	$578.00	30.5%	$401.71	$104.04	N/A	N/A	N/A	N/A	$104.04	D1	SYM SOFTWARE
V-FASTADD-C03	VMAX FAST ADD SOFTWARE 1TB (26-40TB)	$508.00	30.5%	$353.06	$91.44	N/A	N/A	N/A	N/A	$91.44	D1	SYM SOFTWARE
V-FASTADD-C04	VMAX FAST ADD SOFTWARE 1TB (41-60TB)	$473.00	30.5%	$328.74	$85.14	N/A	N/A	N/A	N/A	$85.14	D1	SYM SOFTWARE
V-FASTADD-C05	VMAX FAST ADD SOFTWARE 1TB (61-100TB)	$452.00	30.5%	$314.14	$81.36	N/A	N/A	N/A	N/A	$81.36	D1	SYM SOFTWARE
V-FASTADD-C06	VMAX FAST ADD SOFTWARE 1TB (101-150TB)	$406.00	30.5%	$282.17	$73.08	N/A	N/A	N/A	N/A	$73.08	D1	SYM SOFTWARE
V-FASTADD-C07	VMAX FAST ADD SOFTWARE 1TB (151-250TB)	$365.00	30.5%	$253.68	$65.70	N/A	N/A	N/A	N/A	$65.70	D1	SYM SOFTWARE
V-FASTADD-C08	VMAX FAST ADD SOFTWARE 1TB (251-400TB)	$316.00	30.5%	$219.62	$56.88	N/A	N/A	N/A	N/A	$56.88	D1	SYM SOFTWARE
V-FASTADD-C09	VMAX FAST ADD SOFTWARE 1TB (401-600TB)	$271.00	30.5%	$188.35	$48.78	N/A	N/A	N/A	N/A	$48.78	D1	SYM SOFTWARE
V-FASTADD-C10	VMAX FAST ADD SOFTWARE 1TB (601-1000TB)	$240.00	30.5%	$166.80	$43.20	N/A	N/A	N/A	N/A	$43.20	D1	SYM SOFTWARE
V-FASTADD-C11	VMAX FAST ADD 1TB (1001TB OR GREATER)	$209.00	30.5%	$145.26	$37.62	N/A	N/A	N/A	N/A	$37.62	D1	SYM SOFTWARE
V-FASTADD-N01	VMAX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	$308.00	30.5%	$214.06	$55.44	N/A	N/A	N/A	N/A	$55.44	D1	SYM SOFTWARE
V-FASTADD-N02	VMAX FAST ADD 1TB (15-25TB) NLT3	$289.00	30.5%	$200.86	$52.02	N/A	N/A	N/A	N/A	$52.02	D1	SYM SOFTWARE
V-FASTADD-N03	VMAX FAST ADD 1TB (26-40TB) NLT3	$254.00	30.5%	$176.53	$45.72	N/A	N/A	N/A	N/A	$45.72	D1	SYM SOFTWARE
V-FASTADD-N04	VMAX FAST ADD 1TB (41-60TB) NLT3	$236.00	30.5%	$164.02	$42.48	N/A	N/A	N/A	N/A	$42.48	D1	SYM SOFTWARE
V-FASTADD-N05	VMAX FAST ADD 1TB (61-100TB) NLT3	$226.00	30.5%	$157.07	$40.68	N/A	N/A	N/A	N/A	$40.68	D1	SYM SOFTWARE
V-FASTADD-N06	VMAX FAST ADD 1TB (101-150TB) NLT3	$203.00	30.5%	$141.09	$36.54	N/A	N/A	N/A	N/A	$36.54	D1	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V-FASTADD-N07	VMAX FAST ADD 1TB (151-250TB) NLT3	$182.00	30.5%	$126.49	$32.76	N/A	N/A	N/A	N/A	$32.76	D1	SYM SOFTWARE
V-FASTADD-N08	VMAX FAST ADD 1TB (251-400TB) NLT3	$158.00	30.5%	$109.81	$28.44	N/A	N/A	N/A	N/A	$28.44	D1	SYM SOFTWARE
V-FASTADD-N09	VMAX FAST ADD 1TB (401-600TB) NLT3	$136.00	30.5%	$94.52	$24.48	N/A	N/A	N/A	N/A	$24.48	D1	SYM SOFTWARE
V-FASTADD-N10	VMAX FAST ADD 1TB (601-1000TB) NLT3	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	SYM SOFTWARE
V-FASTADD-N11	VMAX FAST ADD 1TB (1001TB OR GREATER) NL	$104.00	30.5%	$72.28	$18.72	N/A	N/A	N/A	N/A	$18.72	D1	SYM SOFTWARE
V-FASTADD-UPG	VMAX FAST ADD UPGRADE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
V-FASTPKG-BAS	VMAX FAST PKG BASE LICENSE	$13,829.00	30.5%	$9,611.16	$2,489.22	N/A	N/A	N/A	N/A	$2,489.22	D1	SYM SOFTWARE
V-FASTPKG-C01	VMAX FAST PKG SOFTWARE 1TB (0-14TB)	$1,544.00	30.5%	$1,073.08	$277.92	N/A	N/A	N/A	N/A	$277.92	D1	SYM SOFTWARE
V-FASTPKG-C02	VMAX FAST PKG SOFTWARE 1TB (15-25TB)	$1,449.00	30.5%	$1,007.06	$260.82	N/A	N/A	N/A	N/A	$260.82	D1	SYM SOFTWARE
V-FASTPKG-C03	VMAX FAST PKG SOFTWARE 1TB (26-40TB)	$1,274.00	30.5%	$885.43	$229.32	N/A	N/A	N/A	N/A	$229.32	D1	SYM SOFTWARE
V-FASTPKG-C04	VMAX FAST PKG SOFTWARE 1TB (41-60TB)	$1,186.00	30.5%	$824.27	$213.48	N/A	N/A	N/A	N/A	$213.48	D1	SYM SOFTWARE
V-FASTPKG-C05	VMAX FAST PKG SOFTWARE 1TB (61-100TB)	$1,134.00	30.5%	$788.13	$204.12	N/A	N/A	N/A	N/A	$204.12	D1	SYM SOFTWARE
V-FASTPKG-C06	VMAX FAST PKG SOFTWARE 1TB (101-150TB)	$1,021.00	30.5%	$709.60	$183.78	N/A	N/A	N/A	N/A	$183.78	D1	SYM SOFTWARE
V-FASTPKG-C07	VMAX FAST PKG SOFTWARE 1TB (151-250TB)	$917.00	30.5%	$637.32	$165.06	N/A	N/A	N/A	N/A	$165.06	D1	SYM SOFTWARE
V-FASTPKG-C08	VMAX FAST PKG SOFTWARE 1TB (251-400TB)	$794.00	30.5%	$551.83	$142.92	N/A	N/A	N/A	N/A	$142.92	D1	SYM SOFTWARE
V-FASTPKG-C09	VMAX FAST PKG SOFTWARE 1TB (401-600TB)	$680.00	30.5%	$472.60	$122.40	N/A	N/A	N/A	N/A	$122.40	D1	SYM SOFTWARE
V-FASTPKG-C10	VMAX FAST PKG SOFTWARE 1TB (601-1000TB)	$602.00	30.5%	$418.39	$108.36	N/A	N/A	N/A	N/A	$108.36	D1	SYM SOFTWARE
V-FASTPKG-C11	VMAX FAST PKG 1TB (1001TB OR GREATER)	$523.00	30.5%	$363.49	$94.14	N/A	N/A	N/A	N/A	$94.14	D1	SYM SOFTWARE
V-FASTPKG-N01	VMAX FAST PKG SOFTWARE 1TB (0-14TB) NLT3	$772.00	30.5%	$536.54	$138.96	N/A	N/A	N/A	N/A	$138.96	D1	SYM SOFTWARE
V-FASTPKG-N02	VMAX FAST PKG 1TB (15-25TB) NLT3	$724.00	30.5%	$503.18	$130.32	N/A	N/A	N/A	N/A	$130.32	D1	SYM SOFTWARE
V-FASTPKG-N03	VMAX FAST PKG 1TB (26-40TB) NLT3	$637.00	30.5%	$442.72	$114.66	N/A	N/A	N/A	N/A	$114.66	D1	SYM SOFTWARE
V-FASTPKG-N04	VMAX FAST PKG 1TB (41-60TB) NLT3	$593.00	30.5%	$412.14	$106.74	N/A	N/A	N/A	N/A	$106.74	D1	SYM SOFTWARE
V-FASTPKG-N05	VMAX FAST PKG 1TB (61-100TB) NLT3	$567.00	30.5%	$394.07	$102.06	N/A	N/A	N/A	N/A	$102.06	D1	SYM SOFTWARE
V-FASTPKG-N06	VMAX FAST PKG 1TB (101-150TB) NLT3	$510.00	30.5%	$354.45	$91.80	N/A	N/A	N/A	N/A	$91.80	D1	SYM SOFTWARE
V-FASTPKG-N07	VMAX FAST PKG 1TB (151-250TB) NLT3	$458.00	30.5%	$318.31	$82.44	N/A	N/A	N/A	N/A	$82.44	D1	SYM SOFTWARE
V-FASTPKG-N08	VMAX FAST PKG 1TB (251-400TB) NLT3	$397.00	30.5%	$275.92	$71.46	N/A	N/A	N/A	N/A	$71.46	D1	SYM SOFTWARE
V-FASTPKG-N09	VMAX FAST PKG 1TB (401-600TB) NLT3	$341.00	30.5%	$237.00	$61.38	N/A	N/A	N/A	N/A	$61.38	D1	SYM SOFTWARE
V-FASTPKG-N10	VMAX FAST PKG 1TB (601-1000TB) NLT3	$301.00	30.5%	$209.20	$54.18	N/A	N/A	N/A	N/A	$54.18	D1	SYM SOFTWARE
V-FASTPKG-N11	VMAX FAST PKG 1TB (1001TB OR GREATER) NL	$262.00	30.5%	$182.09	$47.16	N/A	N/A	N/A	N/A	$47.16	D1	SYM SOFTWARE
V-FASTPKG-UPG	VMAX FAST PKG UPGRADE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
VLGX-ESN-UPG	VOL LOGIX TO ESN MGR UPG	$7,200.00	30.5%	$5,004.00	$1,296.00	N/A	N/A	N/A	N/A	$1,296.00	D1	SYM SOFTWARE
VLGX-SM-UPG	VLX TO SAN MGR UP	$6,480.00	30.5%	$4,503.60	$1,166.40	N/A	N/A	N/A	N/A	$1,166.40	D1	SYM SOFTWARE
VLGX-T1-4UP	VLGX MGR T1-T4 UPGRADE	$0.00	30.5%	$0.00	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
VLGX-T5-12UP	VLGX MGR T5-T12 UPGRADE	$0.00	30.5%	$0.00	$855.00	N/A	N/A	N/A	N/A	$855.00	D1	SYM SOFTWARE
V-MF-BAS	VMAX MAINFRAME PKG BASE	$30,650.00	30.5%	$21,301.75	$5,517.00	N/A	N/A	N/A	N/A	$5,517.00	D1	SYM SOFTWARE
V-MF-C01	VMAX MAINFRAME PKG SOFTWARE 1TB (0-14TB)	$2,565.00	30.5%	$1,782.68	$461.70	N/A	N/A	N/A	N/A	$461.70	D1	SYM SOFTWARE
V-MF-C02	VMAX MNFRM PKG SWR 1TB (15-25TB)	$2,415.00	30.5%	$1,678.43	$434.70	N/A	N/A	N/A	N/A	$434.70	D1	SYM SOFTWARE
V-MF-C03	VMAX MNFRM PKG SWR 1TB (26-40TB)	$2,125.00	30.5%	$1,476.88	$382.50	N/A	N/A	N/A	N/A	$382.50	D1	SYM SOFTWARE
V-MF-C04	VMAX MNFRM PKG SWR 1TB (41-60TB)	$1,970.00	30.5%	$1,369.15	$354.60	N/A	N/A	N/A	N/A	$354.60	D1	SYM SOFTWARE
V-MF-C05	VMAX MNFRM PKG SWR 1TB (61-100TB)	$1,895.00	30.5%	$1,317.03	$341.10	N/A	N/A	N/A	N/A	$341.10	D1	SYM SOFTWARE
V-MF-C06	VMAX MNFRM PKG SWR 1TB (101-150TB)	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	SYM SOFTWARE
V-MF-C07	VMAX MNFRM PKG SWR 1TB (151-250TB)	$1,515.00	30.5%	$1,052.93	$272.70	N/A	N/A	N/A	N/A	$272.70	D1	SYM SOFTWARE
V-MF-C08	VMAX MNFRM PKG SWR 1TB (251-400TB)	$1,320.00	30.5%	$917.40	$237.60	N/A	N/A	N/A	N/A	$237.60	D1	SYM SOFTWARE
V-MF-C09	VMAX MNFRM PKG SWR 1TB (401-600TB)	$1,145.00	30.5%	$795.78	$206.10	N/A	N/A	N/A	N/A	$206.10	D1	SYM SOFTWARE
V-MF-C10	VMAX MNFRM PKG SWR 1TB (601-1000TB)	$995.00	30.5%	$691.53	$179.10	N/A	N/A	N/A	N/A	$179.10	D1	SYM SOFTWARE
V-MF-C11	VMAX MNFRM PKG SWR 1TB (1001TB OR GRTR)	$865.00	30.5%	$601.18	$155.70	N/A	N/A	N/A	N/A	$155.70	D1	SYM SOFTWARE
V-MF-N01	VMAX MNFRM PKG SWR 1TB (0-14TB) NLT3	$1,285.00	30.5%	$893.08	$231.30	N/A	N/A	N/A	N/A	$231.30	D1	SYM SOFTWARE
V-MF-N02	VMAX MNFRM PKG SWR 1TB (15-25TB) NLT3	$1,205.00	30.5%	$837.48	$216.90	N/A	N/A	N/A	N/A	$216.90	D1	SYM SOFTWARE
V-MF-N03	VMAX MNFRM PKG SWR 1TB (26-40TB) NLT3	$1,065.00	30.5%	$740.18	$191.70	N/A	N/A	N/A	N/A	$191.70	D1	SYM SOFTWARE
V-MF-N04	VMAX MNFRM PKG SWR 1TB (41-60TB) NLT3	$985.00	30.5%	$684.58	$177.30	N/A	N/A	N/A	N/A	$177.30	D1	SYM SOFTWARE
V-MF-N05	VMAX MNFRM PKG SWR 1TB (61-100TB) NLT3	$945.00	30.5%	$656.78	$170.10	N/A	N/A	N/A	N/A	$170.10	D1	SYM SOFTWARE
V-MF-N06	VMAX MNFRM PKG SWR 1TB (101-150TB) NLT3	$850.00	30.5%	$590.75	$153.00	N/A	N/A	N/A	N/A	$153.00	D1	SYM SOFTWARE
V-MF-N07	VMAX MNFRM PKG SWR 1TB (151-250TB) NLT3	$755.00	30.5%	$524.73	$135.90	N/A	N/A	N/A	N/A	$135.90	D1	SYM SOFTWARE
V-MF-N08	VMAX MNFRM PKG SWR 1TB (251-400TB) NLT3	$660.00	30.5%	$458.70	$118.80	N/A	N/A	N/A	N/A	$118.80	D1	SYM SOFTWARE
V-MF-N09	VMAX MNFRM PKG SWR 1TB (401-600TB) NLT3	$575.00	30.5%	$399.63	$103.50	N/A	N/A	N/A	N/A	$103.50	D1	SYM SOFTWARE
V-MF-N10	VMAX MNFRM PKG SWR 1TB (601-1000TB) NLT3	$500.00	30.5%	$347.50	$90.00	N/A	N/A	N/A	N/A	$90.00	D1	SYM SOFTWARE
V-MF-N11	VMAX MNFRM PKG SWR 1TB (1001TB OR GRTR)	$435.00	30.5%	$302.33	$78.30	N/A	N/A	N/A	N/A	$78.30	D1	SYM SOFTWARE
V-MF-R01	VMAX MNFRM PKG SWR REG 1TB (0-14TB)	$2,565.00	30.5%	$1,782.68	$461.70	N/A	N/A	N/A	N/A	$461.70	D1	SYM SOFTWARE
V-MF-R02	VMAX MNFRM PKG SWR REG 1TB (15-25TB)	$2,415.00	30.5%	$1,678.43	$434.70	N/A	N/A	N/A	N/A	$434.70	D1	SYM SOFTWARE
V-MF-R03	VMAX MNFRM PKG SWR REG 1TB (26-40TB)	$2,125.00	30.5%	$1,476.88	$382.50	N/A	N/A	N/A	N/A	$382.50	D1	SYM SOFTWARE
V-MF-R04	VMAX MNFRM PKG SWR REG 1TB (41-60TB)	$1,970.00	30.5%	$1,369.15	$354.60	N/A	N/A	N/A	N/A	$354.60	D1	SYM SOFTWARE
V-MF-R05	VMAX MNFRM PKG SWR REG 1TB (61-100TB)	$1,895.00	30.5%	$1,317.03	$341.10	N/A	N/A	N/A	N/A	$341.10	D1	SYM SOFTWARE
V-MF-R06	VMAX MNFRM PKG SWR REG 1TB (101-150TB)	$1,700.00	30.5%	$1,181.50	$306.00	N/A	N/A	N/A	N/A	$306.00	D1	SYM SOFTWARE
V-MF-R07	VMAX MNFRM PKG SWR REG 1TB (151-250TB)	$1,515.00	30.5%	$1,052.93	$272.70	N/A	N/A	N/A	N/A	$272.70	D1	SYM SOFTWARE
V-MF-R08	VMAX MNFRM PKG SWR REG 1TB (251-400TB)	$1,320.00	30.5%	$917.40	$237.60	N/A	N/A	N/A	N/A	$237.60	D1	SYM SOFTWARE
V-MF-R09	VMAX MNFRM PKG SWR REG 1TB (401-600TB)	$1,145.00	30.5%	$795.78	$206.10	N/A	N/A	N/A	N/A	$206.10	D1	SYM SOFTWARE
V-MF-R10	VMAX MNFRM PKG SWR REG 1TB (601-1000TB)	$995.00	30.5%	$691.53	$179.10	N/A	N/A	N/A	N/A	$179.10	D1	SYM SOFTWARE
V-MF-R11	VMAX MNFRM PKG SWR REG 1TB (1001 TB+)	$865.00	30.5%	$601.18	$155.70	N/A	N/A	N/A	N/A	$155.70	D1	SYM SOFTWARE
V-MF-RBAS	VMAX MNFRM PKG SWR BASE LICENSE	$30,650.00	30.5%	$21,301.75	$5,517.00	N/A	N/A	N/A	N/A	$5,517.00	D1	SYM SOFTWARE
V-MF-RUP	VMAX MNFRM PKG SWR BASE UPGRADE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
V-MF-UPG	VMAX MAINFRAME PKG UPGRADE LICENSE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
VSA-MSUBASE	VSAM A BASE-3 MSU	$2,370.00	30.5%	$1,647.15	$426.60	N/A	N/A	N/A	N/A	$426.60	D1	SYM SOFTWARE
VSA-MSU-M00	VSAM A 4-45 MSU	$470.00	30.5%	$326.65	$84.60	N/A	N/A	N/A	N/A	$84.60	D1	SYM SOFTWARE
VSA-MSU-M01	VSAM A 46-175 MSU	$240.00	30.5%	$166.80	$43.20	N/A	N/A	N/A	N/A	$43.20	D1	SYM SOFTWARE
VSA-MSU-M02	VSAM A 176-315 MSU	$170.00	30.5%	$118.15	$30.60	N/A	N/A	N/A	N/A	$30.60	D1	SYM SOFTWARE
VSA-MSU-M03	VSAM A 316-575 MSU	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	SYM SOFTWARE
VSA-MSU-M04	VSAM A 576-875 MSU	$100.00	30.5%	$69.50	$18.00	N/A	N/A	N/A	N/A	$18.00	D1	SYM SOFTWARE
VSA-MSU-M05	VSAM A 876-1315 MSU	$70.00	30.5%	$48.65	$12.60	N/A	N/A	N/A	N/A	$12.60	D1	SYM SOFTWARE
VSA-MSU-M06	VSAM A 1316-1975 MSU	$50.00	30.5%	$34.75	$9.00	N/A	N/A	N/A	N/A	$9.00	D1	SYM SOFTWARE
VSA-MSU-M07	VSAM A 1976 & UP MSU	$20.00	30.5%	$13.90	$3.60	N/A	N/A	N/A	N/A	$3.60	D1	SYM SOFTWARE
VSA-MSU-T00	VSAM A BASE-3-MSU	$0.00	22.5%	$0.00	$3,888.00	N/A	N/A	N/A	N/A	$3,888.00	E	SYM SOFTWARE
VSA-MSU-T01	VSAM A 4-25 MSU	$0.00	22.5%	$0.00	$5,688.00	N/A	N/A	N/A	N/A	$5,688.00	E	SYM SOFTWARE
VSA-MSU-T02	VSAM A 26-50 MSU	$0.00	22.5%	$0.00	$7,488.00	N/A	N/A	N/A	N/A	$7,488.00	E	SYM SOFTWARE
VSA-MSU-T03	VSAM A 51-75 MSU	$0.00	22.5%	$0.00	$9,288.00	N/A	N/A	N/A	N/A	$9,288.00	E	SYM SOFTWARE
VSA-MSU-T04	VSAM A 76-100 MSU	$0.00	22.5%	$0.00	$11,088.00	N/A	N/A	N/A	N/A	$11,088.00	E	SYM SOFTWARE
VSA-MSU-T05	VSAM A 101-150 MSU	$0.00	22.5%	$0.00	$12,438.00	N/A	N/A	N/A	N/A	$12,438.00	E	SYM SOFTWARE
VSA-MSU-T06	VSAM A 151-200 MSU	$0.00	22.5%	$0.00	$13,788.00	N/A	N/A	N/A	N/A	$13,788.00	E	SYM SOFTWARE
VSA-MSU-T07	VSAM A 201-250 MSU	$0.00	22.5%	$0.00	$15,138.00	N/A	N/A	N/A	N/A	$15,138.00	E	SYM SOFTWARE
VSA-MSU-T08	VSAM A 251-300 MSU	$0.00	22.5%	$0.00	$16,488.00	N/A	N/A	N/A	N/A	$16,488.00	E	SYM SOFTWARE
VSA-MSU-T09	VSAM A 301-350 MSU	$0.00	22.5%	$0.00	$17,838.00	N/A	N/A	N/A	N/A	$17,838.00	E	SYM SOFTWARE
VSA-MSU-T10	VSAM A 351-400 MSU	$0.00	22.5%	$0.00	$19,188.00	N/A	N/A	N/A	N/A	$19,188.00	E	SYM SOFTWARE
VSA-MSU-T11	VSAM A 401-450 MSU	$0.00	22.5%	$0.00	$20,538.00	N/A	N/A	N/A	N/A	$20,538.00	E	SYM SOFTWARE
VSA-MSU-T12	VSAM A 451-500 MSU	$0.00	22.5%	$0.00	$21,888.00	N/A	N/A	N/A	N/A	$21,888.00	E	SYM SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VSA-MSU-T13	VSAM A 501-550 MSU	$0.00	22.5%	$0.00	$23,238.00	N/A	N/A	N/A	N/A	$23,238.00	E	SYM SOFTWARE
VSA-MSU-T14	VSAM A 551-600 MSU	$0.00	22.5%	$0.00	$24,588.00	N/A	N/A	N/A	N/A	$24,588.00	E	SYM SOFTWARE
VSA-MSU-UPG	VSAM A UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
VSA-T00-T03-U	VSAM A UPG T00 - T03	$0.00	22.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	E	SYM SOFTWARE
VSA-T04-T14-U	VSAM A UPG T04-T14	$0.00	22.5%	$0.00	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	E	SYM SOFTWARE
VSCP-MSUBASE	VSAM CP BASE-3 MSU	$21,600.00	22.5%	$16,740.00	$3,888.00	N/A	N/A	N/A	N/A	$3,888.00	E	SYM SOFTWARE
VSCP-MSU-M00	VSAM CP 4-45 MSU	$430.00	22.5%	$333.25	$77.40	N/A	N/A	N/A	N/A	$77.40	E	SYM SOFTWARE
VSCP-MSU-M01	VSAM CP 46-175 MSU	$260.00	22.5%	$201.50	$46.80	N/A	N/A	N/A	N/A	$46.80	E	SYM SOFTWARE
VSCP-MSU-M02	VSAM CP 176-315 MSU	$175.00	22.5%	$135.63	$31.50	N/A	N/A	N/A	N/A	$31.50	E	SYM SOFTWARE
VSCP-MSU-M03	VSAM CP 316-575 MSU	$110.00	22.5%	$85.25	$19.80	N/A	N/A	N/A	N/A	$19.80	E	SYM SOFTWARE
VSCP-MSU-M04	VSAM CP 576-875 MSU	$85.00	22.5%	$65.88	$15.30	N/A	N/A	N/A	N/A	$15.30	E	SYM SOFTWARE
VSCP-MSU-M05	VSAM CP 876-1315 MSU	$65.00	22.5%	$50.38	$11.70	N/A	N/A	N/A	N/A	$11.70	E	SYM SOFTWARE
VSCP-MSU-M06	VSAM CP 1316-1975 MSU	$45.00	22.5%	$34.88	$8.10	N/A	N/A	N/A	N/A	$8.10	E	SYM SOFTWARE
VSCP-MSU-M07	VSAM CP 1976 & UP MSU	$20.00	22.5%	$15.50	$3.60	N/A	N/A	N/A	N/A	$3.60	E	SYM SOFTWARE
VSCP-MSU-T00	VSAM CP BASE-3 MSU	$0.00	22.5%	$0.00	$3,888.00	N/A	N/A	N/A	N/A	$3,888.00	E	SYM SOFTWARE
VSCP-MSU-T01	VSAM CP 4-25 MSU	$0.00	22.5%	$0.00	$5,688.00	N/A	N/A	N/A	N/A	$5,688.00	E	SYM SOFTWARE
VSCP-MSU-T02	VSAM CP 26-50 MSU	$0.00	22.5%	$0.00	$7,488.00	N/A	N/A	N/A	N/A	$7,488.00	E	SYM SOFTWARE
VSCP-MSU-T03	VSAM CP 51-75 MSU	$0.00	22.5%	$0.00	$9,288.00	N/A	N/A	N/A	N/A	$9,288.00	E	SYM SOFTWARE
VSCP-MSU-T04	VSAM CP 76-100 MSU	$0.00	22.5%	$0.00	$11,088.00	N/A	N/A	N/A	N/A	$11,088.00	E	SYM SOFTWARE
VSCP-MSU-T05	VSAM CP 101-150 MSU	$0.00	22.5%	$0.00	$12,438.00	N/A	N/A	N/A	N/A	$12,438.00	E	SYM SOFTWARE
VSCP-MSU-T06	VSAM CP 151-200 MSU	$0.00	22.5%	$0.00	$13,788.00	N/A	N/A	N/A	N/A	$13,788.00	E	SYM SOFTWARE
VSCP-MSU-T07	VSAM CP 201-250 MSU	$0.00	22.5%	$0.00	$15,138.00	N/A	N/A	N/A	N/A	$15,138.00	E	SYM SOFTWARE
VSCP-MSU-T08	VSAM CP 251-300 MSU	$0.00	22.5%	$0.00	$16,488.00	N/A	N/A	N/A	N/A	$16,488.00	E	SYM SOFTWARE
VSCP-MSU-T09	VSAM CP 301-350 MSU	$0.00	22.5%	$0.00	$17,838.00	N/A	N/A	N/A	N/A	$17,838.00	E	SYM SOFTWARE
VSCP-MSU-T10	VSAM CP 351-400 MSU	$0.00	22.5%	$0.00	$19,188.00	N/A	N/A	N/A	N/A	$19,188.00	E	SYM SOFTWARE
VSCP-MSU-T11	VSAM CP 401-450 MSU	$0.00	22.5%	$0.00	$20,538.00	N/A	N/A	N/A	N/A	$20,538.00	E	SYM SOFTWARE
VSCP-MSU-T12	VSAM CP 451-500 MSU	$0.00	22.5%	$0.00	$21,888.00	N/A	N/A	N/A	N/A	$21,888.00	E	SYM SOFTWARE
VSCP-MSU-T13	VSAM CP 501-550 MSU	$0.00	22.5%	$0.00	$23,238.00	N/A	N/A	N/A	N/A	$23,238.00	E	SYM SOFTWARE
VSCP-MSU-T14	VSAM CP 551-600 MSU	$0.00	22.5%	$0.00	$24,588.00	N/A	N/A	N/A	N/A	$24,588.00	E	SYM SOFTWARE
VSCP-MSU-UPG	VSAM CP UPG	$0.00	22.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	E	SYM SOFTWARE
VSCP-T00-T03	VSAM CP UPG T00 - T03	$0.00	22.5%	$0.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	E	SYM SOFTWARE
VSCP-T04-T14	VSAM CP UPG T04-T14	$0.00	22.5%	$0.00	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	E	SYM SOFTWARE
VSQI-MSUBASE	VSAM QI BASE-3 MSU	$2,370.00	30.5%	$1,647.15	$426.60	N/A	N/A	N/A	N/A	$426.60	D1	SYM SOFTWARE
VSQI-MSU-M00	VSAM QI 4-45 MSU	$360.00	30.5%	$250.20	$64.80	N/A	N/A	N/A	N/A	$64.80	D1	SYM SOFTWARE
VSQI-MSU-M01	VSAM QI 46-175 MSU	$180.00	30.5%	$125.10	$32.40	N/A	N/A	N/A	N/A	$32.40	D1	SYM SOFTWARE
VSQI-MSU-M02	VSAM QI 176-315 MSU	$120.00	30.5%	$83.40	$21.60	N/A	N/A	N/A	N/A	$21.60	D1	SYM SOFTWARE
VSQI-MSU-M03	VSAM QI 316-575 MSU	$90.00	30.5%	$62.55	$16.20	N/A	N/A	N/A	N/A	$16.20	D1	SYM SOFTWARE
VSQI-MSU-M04	VSAM QI 576-875 MSU	$70.00	30.5%	$48.65	$12.60	N/A	N/A	N/A	N/A	$12.60	D1	SYM SOFTWARE
VSQI-MSU-M05	VSAM QI 876-1315 MSU	$50.00	30.5%	$34.75	$9.00	N/A	N/A	N/A	N/A	$9.00	D1	SYM SOFTWARE
VSQI-MSU-M06	VSAM QI 1316-1975 MSU	$40.00	30.5%	$27.80	$7.20	N/A	N/A	N/A	N/A	$7.20	D1	SYM SOFTWARE
VSQI-MSU-M07	VSAM QI 1976 & UP MSU	$20.00	30.5%	$13.90	$3.60	N/A	N/A	N/A	N/A	$3.60	D1	SYM SOFTWARE
VSQI-MSU-T00	VSAM QI BASE-3 MSU	$0.00	22.5%	$0.00	$2,916.00	N/A	N/A	N/A	N/A	$2,916.00	E	SYM SOFTWARE
VSQI-MSU-T01	VSAM QI 4-25 MSU	$0.00	22.5%	$0.00	$4,266.00	N/A	N/A	N/A	N/A	$4,266.00	E	SYM SOFTWARE
VSQI-MSU-T02	VSAM QI 26-50 MSU	$0.00	22.5%	$0.00	$5,616.00	N/A	N/A	N/A	N/A	$5,616.00	E	SYM SOFTWARE
VSQI-MSU-T03	VSAM QI 51-75 MSU	$0.00	22.5%	$0.00	$6,966.00	N/A	N/A	N/A	N/A	$6,966.00	E	SYM SOFTWARE
VSQI-MSU-T04	VSAM QI 76-100 MSU	$0.00	22.5%	$0.00	$8,316.00	N/A	N/A	N/A	N/A	$8,316.00	E	SYM SOFTWARE
VSQI-MSU-T05	VSAM QI 101-150 MSU	$0.00	22.5%	$0.00	$9,216.00	N/A	N/A	N/A	N/A	$9,216.00	E	SYM SOFTWARE
VSQI-MSU-T06	VSAM QI 151-200 MSU	$0.00	22.5%	$0.00	$10,116.00	N/A	N/A	N/A	N/A	$10,116.00	E	SYM SOFTWARE
VSQI-MSU-T07	VSAM QI 201-250 MSU	$0.00	22.5%	$0.00	$11,016.00	N/A	N/A	N/A	N/A	$11,016.00	E	SYM SOFTWARE
VSQI-MSU-T08	VSAM QI 251-300 MSU	$0.00	22.5%	$0.00	$11,916.00	N/A	N/A	N/A	N/A	$11,916.00	E	SYM SOFTWARE
VSQI-MSU-T09	VSAM QI 301-350 MSU	$0.00	22.5%	$0.00	$12,816.00	N/A	N/A	N/A	N/A	$12,816.00	E	SYM SOFTWARE
VSQI-MSU-T10	VSAM QI 351-400 MSU	$0.00	22.5%	$0.00	$13,716.00	N/A	N/A	N/A	N/A	$13,716.00	E	SYM SOFTWARE
VSQI-MSU-T11	VSAM QI 401-450 MSU	$0.00	22.5%	$0.00	$14,616.00	N/A	N/A	N/A	N/A	$14,616.00	E	SYM SOFTWARE
VSQI-MSU-T12	VSAM QI 451-500 MSU	$0.00	22.5%	$0.00	$15,516.00	N/A	N/A	N/A	N/A	$15,516.00	E	SYM SOFTWARE
VSQI-MSU-T13	VSAM QI 501-550 MSU	$0.00	22.5%	$0.00	$16,416.00	N/A	N/A	N/A	N/A	$16,416.00	E	SYM SOFTWARE
VSQI-MSU-T14	VSAM QI 551-600 MSU	$0.00	22.5%	$0.00	$17,316.00	N/A	N/A	N/A	N/A	$17,316.00	E	SYM SOFTWARE
VSQI-MSU-UPG	VSAM QI UPG	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D1	SYM SOFTWARE
VSQI-T00-T03	VSAM QI UPG T00 - T03	$0.00	22.5%	$0.00	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	E	SYM SOFTWARE
VSQI-T04-T14	VSAM QI UPG T04-T14	$0.00	22.5%	$0.00	$900.00	N/A	N/A	N/A	N/A	$900.00	E	SYM SOFTWARE
VSS-STDS	PROVIDES VSS SUPPORT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	SYM SOFTWARE
WLA-SY-T1-4U	CC5.x WLA SYM T1-4 UPG	$0.00	30.5%	$0.00	$145.80	N/A	N/A	N/A	N/A	$145.80	D1	SYM SOFTWARE
WLA-SY-T5-30U	CC5.x WLA SYM T5-30 UPG	$0.00	30.5%	$0.00	$549.00	N/A	N/A	N/A	N/A	$549.00	D1	SYM SOFTWARE
WLA-SY-T5-35U	CC WLA SYM T5-35 UPG	$0.00	30.5%	$0.00	$549.00	N/A	N/A	N/A	N/A	$549.00	D1	SYM SOFTWARE
WLAUPT1-4	ECC WLA UPGRADE T1-T4	$1,010.00	30.5%	$701.95	$181.80	N/A	N/A	N/A	N/A	$181.80	D1	SYM SOFTWARE
WLAUPT5-12	ECC WLA UPGRADE T5-T12	$3,820.00	30.5%	$2,654.90	$687.60	N/A	N/A	N/A	N/A	$687.60	D1	SYM SOFTWARE
WN-MPIO-KIT	EMC WINDOWS MPIO KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D3	SYM SOFTWARE
3000-182	SYM 3000 36.2GB OPEN	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$1,344.00	A	SYM4.0
3000-182AS	SYM 3000 36.2GB AS400	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
3000-182ASUPG	SYM 3000 36.2GB ASA/4 UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
3000-182UPG	SYM 3000 36.2GB OPEN UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$1,344.00	A	SYM4.0
3000-232	SYM 3000 46.17GB OPEN	$0.00	51.5%	$0.00	$1,380.00	N/A	N/A	N/A	N/A	$1,380.00	A	SYM4.0
3000-232AS	SYM 3000 46.17GB AS400	$0.00	51.5%	$0.00	$1,380.00	N/A	N/A	N/A	N/A	$1,380.00	A	SYM4.0
3000-232ASUPG	SYM 3000 46.17GB AS/4 UPG	$0.00	51.5%	$0.00	$1,380.00	N/A	N/A	N/A	N/A	$1,380.00	A	SYM4.0
3000-232UPG	SYM 3000 46.17GB OPEN UPG	$0.00	51.5%	$0.00	$1,380.00	N/A	N/A	N/A	N/A	$1,380.00	A	SYM4.0
3000-472	SYM 3000 93.64GB OPEN	$0.00	51.5%	$0.00	$1,440.00	N/A	N/A	N/A	N/A	$2,016.00	A	SYM4.0
3000-472AS	ASY ELITE 47 520 DD5.25	$0.00	51.5%	$0.00	$1,440.00	N/A	N/A	N/A	N/A	$1,440.00	A	SYM4.0
3000-472ASUPG	SYM 3000 93.64GB AS4 UPG	$0.00	51.5%	$0.00	$1,440.00	N/A	N/A	N/A	N/A	$1,440.00	A	SYM4.0
3000-472UPG	SYM 3000 93.64GB OPEN UPG	$0.00	51.5%	$0.00	$1,440.00	N/A	N/A	N/A	N/A	$2,016.00	A	SYM4.0
3000-92	SYM 3000 17GB UPGRADE	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.0
3000-92AS	SYM 3000 17.2GB AS/400	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.0
3030-182	SYM 3030 36.2GB OPEN	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$1,344.00	A	SYM4.0
3030-182AS	SYM 3030 36.2GB AS400	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
3030-182ASUPG	SYM 3030 36.2GB AS/4 UPGE	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
3030-182UPG	SYM 3030 36.2GB OPEN UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$1,344.00	A	SYM4.0
3030-92	SYM 3030 18.1GB OPEN	$0.00	51.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	A	SYM4.0
3030-92UPG	SYM 3030 18.1GB OPEN UPG	$0.00	51.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	A	SYM4.0
3330-18	SYM 3330-18 FRAME	$0.00	51.5%	$0.00	$1,200.00	N/A	N/A	N/A	N/A	$1,680.00	A	SYM4.0
3430-18	SYM 3430-18 FRAME	$0.00	51.5%	$0.00	$2,160.00	N/A	N/A	N/A	N/A	$3,024.00	A	SYM4.0
3700-18	SYM 3700 18GB FRAME	$0.00	51.5%	$0.00	$4,440.00	N/A	N/A	N/A	N/A	$6,216.00	A	SYM4.0
3700-47	SYM 3700 47 FRAME	$0.00	51.5%	$0.00	$4,440.00	N/A	N/A	N/A	N/A	$6,216.00	A	SYM4.0
5000-182	SYM 5000 35.8GB SRDF	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$1,344.00	A	SYM4.0
5000-182UPG	SYM 5000 35.8GB SRDF UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$1,344.00	A	SYM4.0
5000-18M2	SYM 5000 35.8GB MIRROR	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.0

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
5000-18M2UPG	SYM 5000 35.8GB MIRR UPG	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.0
5000-18S3	SYM 5000 53.70 RAIDS	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.0
5000-18S3UPG	SYM 5000 53.70 RAIDS UPG	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.0
5000-232	SYM 5000 45.58GB SRDF	$0.00	51.5%	$0.00	$1,380.00	N/A	N/A	N/A	N/A	$1,380.00	A	SYM4.0
5000-232UPG	SYM 5000 45.58GB SRDF UPG	$0.00	51.5%	$0.00	$1,380.00	N/A	N/A	N/A	N/A	$1,380.00	A	SYM4.0
5000-23M2	SYM 5000 45.58GB MIRROR	$0.00	51.5%	$0.00	$2,760.00	N/A	N/A	N/A	N/A	$2,760.00	A	SYM4.0
5000-23M2UPG	SYM 5000 45.58GB MIRR UPG	$0.00	51.5%	$0.00	$2,760.00	N/A	N/A	N/A	N/A	$2,760.00	A	SYM4.0
5000-472	SYM 5000 92.46GB SRDF	$0.00	51.5%	$0.00	$1,440.00	N/A	N/A	N/A	N/A	$2,016.00	A	SYM4.0
5000-472UPG	SYM 5000 92.46GB SRDF UPG	$0.00	51.5%	$0.00	$1,440.00	N/A	N/A	N/A	N/A	$2,016.00	A	SYM4.0
5000-47M2	SYM 5000 92.46GB MIRR	$0.00	51.5%	$0.00	$2,880.00	N/A	N/A	N/A	N/A	$4,032.00	A	SYM4.0
5000-47M2UPG	SYM 5000 92.46GB MIRR UPG	$0.00	51.5%	$0.00	$2,880.00	N/A	N/A	N/A	N/A	$4,032.00	A	SYM4.0
5000-47R7	SYM 5000 323GB RAIDS	$0.00	51.5%	$0.00	$5,760.00	N/A	N/A	N/A	N/A	$8,064.00	A	SYM4.0
5000-47R7UPG	SYM 5000 323GB RAIDS UPG	$0.00	51.5%	$0.00	$5,760.00	N/A	N/A	N/A	N/A	$8,064.00	A	SYM4.0
5000-47S3	SYM 5000 138GB RAIDS	$0.00	51.5%	$0.00	$2,880.00	N/A	N/A	N/A	N/A	$4,032.00	A	SYM4.0
5000-47S3UPG	SYM 5000 138GB RAIDS UPG	$0.00	51.5%	$0.00	$2,880.00	N/A	N/A	N/A	N/A	$4,032.00	A	SYM4.0
5030-182	SYM 5030 35.8GB SRDF	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$1,344.00	A	SYM4.0
5030-182UPG	SYM 5030 35.8GB SRDF UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$1,344.00	A	SYM4.0
5030-18M2	SYM 5030 35.8GB MIRROR	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.0
5030-18M2UPG	SYM 5030 35.8GB MIR UPG	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.0
5030-18S3	SYM 5030 53.70 RAIDS	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.0
5030-18S3UPG	SYM 5030 53.70 RAIDS UPG	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.0
5030-92	SYM 5030 17.9GB SRDF	$0.00	51.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	A	SYM4.0
5030-92UPG	SYM 5030 17.9GB SRDF UPG	$0.00	51.5%	$0.00	$540.00	N/A	N/A	N/A	N/A	$756.00	A	SYM4.0
5030-9M2	SYM 5030 17.9GB MIRROR	$0.00	51.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	A	SYM4.0
5030-9M2UPG	SYM 5030 17.9GB MIRR UPG	$0.00	51.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	A	SYM4.0
5030-9S3	SYM 5030 26.85GB RAIDS	$0.00	51.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	A	SYM4.0
5030-9S3UPG	SYM 5030 26.85GB RAIDS UP	$0.00	51.5%	$0.00	$1,080.00	N/A	N/A	N/A	N/A	$1,512.00	A	SYM4.0
5330-18	SYM 5330-18 FRAME	$0.00	51.5%	$0.00	$1,200.00	N/A	N/A	N/A	N/A	$1,680.00	A	SYM4.0
5430-18	SYM 5430-18 FRAME	$0.00	51.5%	$0.00	$2,400.00	N/A	N/A	N/A	N/A	$3,360.00	A	SYM4.0
5700-18	SYM 5700 18GB FRAME	$0.00	51.5%	$0.00	$4,920.00	N/A	N/A	N/A	N/A	$6,888.00	A	SYM4.0
5700-47	SYM 5700 47 FRAME	$0.00	51.5%	$0.00	$4,920.00	N/A	N/A	N/A	N/A	$6,888.00	A	SYM4.0
DP-FCD2-MM	2 PORT DP FIBRE CHNL MULT	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.0
DP-PCD4	4-PORT DP PAR CHNL DIR	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.0
DP-RLD2	2-PORT DP REMOTE LINK DIR	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.0
DP-RLD4	4 PORT DP REMOTE LINK DIR	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.0
DP-SCD2	2-PORT DP SERIAL CHNL DIR	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.0
DP-SCD4	4 PORT DP SERIAL CHNL DIR	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.0
DP-USD4SW	4-PORT DP USCSI CHNL SWT	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.0
DP-WSD4SW	4-PORT DP WSCSI CHNL SWT	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.0
MEM1024	1024MB CACHE MEMORY	$0.00	51.5%	$0.00	$6,000.00	N/A	N/A	N/A	N/A	$8,400.00	A	SYM4.0
MEM10240	10240MB CACHE MEM	$0.00	51.5%	$0.00	$60,000.00	N/A	N/A	N/A	N/A	$84,000.00	A	SYM4.0
MEM1024-UPG	1024MB CACHE UPGRADE	$0.00	51.5%	$0.00	$6,000.00	N/A	N/A	N/A	N/A	$8,400.00	A	SYM4.0
MEM12288	12288MB CACHE MEM	$0.00	51.5%	$0.00	$72,000.00	N/A	N/A	N/A	N/A	$100,800.00	A	SYM4.0
MEM14336	14336MB CACHE MEM	$0.00	51.5%	$0.00	$84,000.00	N/A	N/A	N/A	N/A	$117,600.00	A	SYM4.0
MEM1536	1536MB CACHE MEMORY	$0.00	51.5%	$0.00	$9,000.00	N/A	N/A	N/A	N/A	$12,600.00	A	SYM4.0
MEM16384	16384MB CACHE MEM	$0.00	51.5%	$0.00	$96,000.00	N/A	N/A	N/A	N/A	$134,400.00	A	SYM4.0
MEM2048	2048MB CACHE MEMORY	$0.00	51.5%	$0.00	$12,000.00	N/A	N/A	N/A	N/A	$16,800.00	A	SYM4.0
MEM2048-UPG	2048MB CACHE UPGRADE	$0.00	51.5%	$0.00	$12,000.00	N/A	N/A	N/A	N/A	$16,800.00	A	SYM4.0
MEM2560	2560MB CACHE MEMORY	$0.00	51.5%	$0.00	$15,000.00	N/A	N/A	N/A	N/A	$21,000.00	A	SYM4.0
MEM256-UPG	256MB CACHE UPGRADE	$0.00	51.5%	$0.00	$1,500.00	N/A	N/A	N/A	N/A	$1,500.00	A	SYM4.0
MEM3072	3072MB CACHE MEMORY	$0.00	51.5%	$0.00	$18,000.00	N/A	N/A	N/A	N/A	$25,200.00	A	SYM4.0
MEM4096	4096MB CACHE MEMORY	$0.00	51.5%	$0.00	$24,000.00	N/A	N/A	N/A	N/A	$33,600.00	A	SYM4.0
MEM4096-UPG	4096MB CACHE UPG	$0.00	51.5%	$0.00	$24,000.00	N/A	N/A	N/A	N/A	$33,600.00	A	SYM4.0
MEM5120	5120MB CACHE MEM	$0.00	51.5%	$0.00	$30,000.00	N/A	N/A	N/A	N/A	$42,000.00	A	SYM4.0
MEM512-UPG	512MB CACHE UPGRADE	$0.00	51.5%	$0.00	$3,000.00	N/A	N/A	N/A	N/A	$4,200.00	A	SYM4.0
MEM6144	6144MB CACHE MEM	$0.00	51.5%	$0.00	$36,000.00	N/A	N/A	N/A	N/A	$50,400.00	A	SYM4.0
MEM8192	8192MB CACHE MEM	$0.00	51.5%	$0.00	$48,000.00	N/A	N/A	N/A	N/A	$67,200.00	A	SYM4.0
X-3000-182AUP	SYM 3000 36.2GB 5264 UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
X-3000-182UPG	SYM 3000 36.2GB 5264 UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
X-3000-472AUP	SYM 3000 93.64GB 5264 UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
X-3000-472UPG	SYM 3000 93.64GB 5264 UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
X-3030-182UPG	SYMM 3030 36.2GB 5264 UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
X-5000-182UPG	SYMM 5000 35.8GB 5264 UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
X-5000-472UPG	SYMM 5000 92.46GB 5264 UP	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
X-5030-182UPG	SYMM 5030 35.8GB 5264 UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.0
3030-362	SYM 3030 72GB SRDF	$0.00	51.5%	$0.00	$1,560.00	N/A	N/A	N/A	N/A	$2,184.00	A	SYM4.8
3030-362AS	SYM3030 72GB AS4 SRDF	$0.00	51.5%	$0.00	$1,560.00	N/A	N/A	N/A	N/A	$1,560.00	A	SYM4.8
3030-362ASUPG	SYM3030 72GB AS4 SRDF UPG	$0.00	51.5%	$0.00	$1,560.00	N/A	N/A	N/A	N/A	$1,560.00	A	SYM4.8
3030-362UPG	SYM 3030 72GB SRDF UPG	$0.00	51.5%	$0.00	$1,560.00	N/A	N/A	N/A	N/A	$2,184.00	A	SYM4.8
3030-36M2	SYM 3030 72GB MIRR	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
3030-36M2AS	SYM 3030 72.4GB AS400 MIR	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$3,120.00	A	SYM4.8
3030-36M2ASUP	SYM 3030 72GB AS4 MIR UPG	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$3,120.00	A	SYM4.8
3030-36M2UPG	SYM 3030 72GB MIRR UPG	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
3030-36S3	SYM 3030 108GB RAIDS	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
3030-36S3AS	SYM3030 108GB RAIDS AS/4	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$3,120.00	A	SYM4.8
3030-36S3ASUP	3030 108GB RAIDS AS4 UPG	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$3,120.00	A	SYM4.8
3030-36S3UPG	SYM 3030 108GB RAIDS UPG	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
3030-502	SYM 3030 99.4GB SRDF	$0.00	51.5%	$0.00	$1,560.00	N/A	N/A	N/A	N/A	$2,184.00	A	SYM4.8
3030-502UPG	SYM 3030 99.4GB SRDF UPG	$0.00	51.5%	$0.00	$1,560.00	N/A	N/A	N/A	N/A	$2,184.00	A	SYM4.8
3030-50M2	SYM 3030 99.4GB MIRR	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
3030-50M2UPG	SYM 3030 99.4GB MIRR UPG	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
3030-50S3	SYM 3030 149.1GB RAID S	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
3030-50S3UPG	SYM 3030 149.1GB RAID S U	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
3031-182AS	SYM 3031 36.2GB AS/4 SRDF	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$1,344.00	A	SYM4.8
3031-182ASUPG	SYM 3031 36.2GB AS/4SRDFU	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$1,344.00	A	SYM4.8
3031-182UPG	SYM 3031 36.2GB OPEN UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.8
3031-18M2	SYM 3031 36.2GB MIRR	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$1,920.00	A	SYM4.8
3031-18M2AS	SYM 3031 36.2GB AS/4 MIRR	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.8
3031-18M2ASUP	SYM 3031 36.2GB AS/4 MUPG	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.8
3031-18M2UPG	SYM 3031 36.2GB MIRR UPG	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$1,920.00	A	SYM4.8
3031-18S3	SYM 3031 54.3GB RAIDS	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$1,920.00	A	SYM4.8
3031-18S3AS	SYM 3031 36.2GB AS/4 RAID	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.8
3031-18S3ASUP	SYM 3031 54.3GB AS/4/SUPG	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$2,688.00	A	SYM4.8

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
3031-18S3UPG	SYM 3031 54.3GB RAIDS UPG	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$1,920.00	A	SYM4.8
3630-18	SYM 3630-18 FRAME	$0.00	51.5%	$0.00	$1,200.00	N/A	N/A	N/A	N/A	$1,200.00	A	SYM4.8
3630-36	SYM 3630-36 FRAME	$0.00	51.5%	$0.00	$1,200.00	N/A	N/A	N/A	N/A	$1,680.00	A	SYM4.8
3830-18	SYM 3830-18 FRAME	$0.00	51.5%	$0.00	$2,160.00	N/A	N/A	N/A	N/A	$2,160.00	A	SYM4.8
3830-36	SYM 3830-36 FRAME	$0.00	51.5%	$0.00	$2,160.00	N/A	N/A	N/A	N/A	$3,024.00	A	SYM4.8
3830-50	SYM 3830-50 FRAME	$0.00	51.5%	$0.00	$2,160.00	N/A	N/A	N/A	N/A	$3,024.00	A	SYM4.8
3930-18	SYM 3930-18 FRAME	$0.00	51.5%	$0.00	$4,440.00	N/A	N/A	N/A	N/A	$6,216.00	A	SYM4.8
3930-36	SYM 3930-36 FRAME	$0.00	51.5%	$0.00	$4,440.00	N/A	N/A	N/A	N/A	$6,216.00	A	SYM4.8
3930-50	SYM 3930-50 FRAME	$0.00	51.5%	$0.00	$4,440.00	N/A	N/A	N/A	N/A	$6,216.00	A	SYM4.8
5030-362	SYM 5030 71.6GB SRDF	$0.00	51.5%	$0.00	$1,560.00	N/A	N/A	N/A	N/A	$2,184.00	A	SYM4.8
5030-362UPG	SYM 5030 71.6GB SRDF UPG	$0.00	51.5%	$0.00	$1,560.00	N/A	N/A	N/A	N/A	$2,184.00	A	SYM4.8
5030-36M2	SYM 5030 71.6GB MIRROR	$0.00	51.5%	$0.00	$528.00	N/A	N/A	N/A	N/A	$739.20	A	SYM4.8
5030-36M2UPG	SYM 5030 71.6GB MIRR UPG	$0.00	51.5%	$0.00	$406.00	N/A	N/A	N/A	N/A	$568.44	A	SYM4.8
5030-36S3	SYM 5030 107.4GB RAIDS	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
5030-36S3UPG	SYM 5030 107.4GB R-S UPG	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
5030-502	SYM 5030 98.2GB SRDF	$0.00	51.5%	$0.00	$1,560.00	N/A	N/A	N/A	N/A	$2,184.00	A	SYM4.8
5030-502UPG	SYM 5030 98.2GB SRDF UPG	$0.00	51.5%	$0.00	$1,560.00	N/A	N/A	N/A	N/A	$2,184.00	A	SYM4.8
5030-50M2	SYM 5030 98.2GB MIRR	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
5030-50M2UPG	SYM 5030 98.2GB MIRR	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
5030-50S3	SYM 5030 147.3GB RAID S	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
5030-50S3UPG	SYM 5030 147.3GB R-S UPG	$0.00	51.5%	$0.00	$3,120.00	N/A	N/A	N/A	N/A	$4,368.00	A	SYM4.8
5031-182	SYM 5031 35.8GB SRDF	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.8
5031-182UPG	SYM 5031 35.8GB SRDF UPG	$0.00	51.5%	$0.00	$960.00	N/A	N/A	N/A	N/A	$960.00	A	SYM4.8
5031-18M2	SYM 5031 35.8GB MIRROR	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$1,920.00	A	SYM4.8
5031-18M2UPG	SYM 5031 35.8GB MIRR UPG	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$1,920.00	A	SYM4.8
5031-18S3	SYM 5031 53.7GB RAIDS	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$1,920.00	A	SYM4.8
5031-18S3UPG	SYM 5031 53.7GB RAIDS UPG	$0.00	51.5%	$0.00	$1,920.00	N/A	N/A	N/A	N/A	$1,920.00	A	SYM4.8
5630-36	SYM 5630-36 FRAME	$0.00	51.5%	$0.00	$1,320.00	N/A	N/A	N/A	N/A	$1,848.00	A	SYM4.8
5830-36	SYM 5830-36 FRAME	$0.00	51.5%	$0.00	$2,520.00	N/A	N/A	N/A	N/A	$3,528.00	A	SYM4.8
5830-50	SYM 5830-50 FRAME	$0.00	51.5%	$0.00	$2,520.00	N/A	N/A	N/A	N/A	$3,528.00	A	SYM4.8
5930-36	SYM 5930-36 FRAME	$0.00	51.5%	$0.00	$4,920.00	N/A	N/A	N/A	N/A	$6,888.00	A	SYM4.8
5930-50	SYM 5930-50 FRAME	$0.00	51.5%	$0.00	$4,920.00	N/A	N/A	N/A	N/A	$6,888.00	A	SYM4.8
DP2-FCD2	2-PORT DP FIBRE CHNL MULT	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.8
DP2-PCD4	4-PORT DP PAR CHNL DIR	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$600.00	A	SYM4.8
DP2-RFD2	2 PORT REMOTE FC DIR	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.8
DP2-RFD2S	REMOTE FC DIR 2PT MUL/SIN	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.8
DP2-RLD4	4-PORT DP REMOTE LINK DIR	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.8
DP2-SCD4	4-PORT DP SERIAL CHNL DIR	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.8
DP2-USD4SW	4-PORT DP UF SCSIDIR	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM4.8
MEM2-1024	1024MB M2 CACHE MEM	$0.00	51.5%	$0.00	$1,176.00	N/A	N/A	N/A	N/A	$1,646.40	A	SYM4.8
MEM2-10240	10240MB M2 CACHE MEM	$0.00	51.5%	$0.00	$5,172.00	N/A	N/A	N/A	N/A	$7,240.80	A	SYM4.8
MEM2-1024UPG	1024MB M2 CACHE UPG	$0.00	51.5%	$0.00	$1,680.00	N/A	N/A	N/A	N/A	$2,352.00	A	SYM4.8
MEM2-12288	12288MB M2 CACHE MEM	$0.00	51.5%	$0.00	$5,508.00	N/A	N/A	N/A	N/A	$7,711.20	A	SYM4.8
MEM2-14336	14336MB M2 CACHE MEM	$0.00	51.5%	$0.00	$6,000.00	N/A	N/A	N/A	N/A	$8,400.00	A	SYM4.8
MEM2-1536	1536MB M2 CACHE MEM	$0.00	51.5%	$0.00	$1,500.00	N/A	N/A	N/A	N/A	$2,100.00	A	SYM4.8
MEM2-16384	16384MB M2 CACHE MEM	$0.00	51.5%	$0.00	$6,672.00	N/A	N/A	N/A	N/A	$9,340.80	A	SYM4.8
MEM2-2048	2048MB M2 CACHE MEM	$0.00	51.5%	$0.00	$1,668.00	N/A	N/A	N/A	N/A	$2,335.20	A	SYM4.8
MEM2-2048UPG	2048MB M2 CACHE UPG	$0.00	51.5%	$0.00	$3,288.00	N/A	N/A	N/A	N/A	$4,603.20	A	SYM4.8
MEM2-3072	3072MB M2 CACHE MEM	$0.00	51.5%	$0.00	$2,076.00	N/A	N/A	N/A	N/A	$2,906.40	A	SYM4.8
MEM2-4096	4096MB M2 CACHE MEM	$0.00	51.5%	$0.00	$3,000.00	N/A	N/A	N/A	N/A	$4,200.00	A	SYM4.8
MEM2-4096UPG	4096MB M2 CACHE UPG	$0.00	51.5%	$0.00	$7,740.00	N/A	N/A	N/A	N/A	$10,836.00	A	SYM4.8
MEM2-5120	5120MB M2 CACHE MEM	$0.00	51.5%	$0.00	$3,672.00	N/A	N/A	N/A	N/A	$5,140.80	A	SYM4.8
MEM2-512UPG	512MB M2 CACHE UPG	$0.00	51.5%	$0.00	$984.00	N/A	N/A	N/A	N/A	$1,377.60	A	SYM4.8
MEM2-6144	6144MB M2 CACHE MEM	$0.00	51.5%	$0.00	$3,996.00	N/A	N/A	N/A	N/A	$5,594.40	A	SYM4.8
MEM2-8192	8192MB M2 CACHE MEM	$0.00	51.5%	$0.00	$4,836.00	N/A	N/A	N/A	N/A	$6,770.40	A	SYM4.8
8030-1811	SYM 8030 181GB SRDF	$0.00	51.5%	$0.00	$294.19	$205.93	N/A	N/A	N/A	$411.84	A	SYM5
8030-1811UPG	SYM 8030 181GB SRDF UPG	$0.00	51.5%	$0.00	$294.19	N/A	N/A	N/A	N/A	$411.84	A	SYM5
8030-181M1	SYM 8030 181GB MIRR	$0.00	51.5%	$0.00	$588.38	$411.87	N/A	N/A	N/A	$823.68	A	SYM5
8030-181M1UPG	SYM 830 181GB MIRR UPG	$0.00	51.5%	$0.00	$588.38	N/A	N/A	N/A	N/A	$823.68	A	SYM5
8031-1461	SYM 8031 144.6GB SRDF	$0.00	51.5%	$0.00	$149.29	$104.50	N/A	N/A	N/A	$209.04	A	SYM5
8031-1461UPG	SYM 8031 144.6GB SRDF UPG	$0.00	51.5%	$0.00	$149.29	N/A	N/A	N/A	N/A	$209.04	A	SYM5
8031-146M1	SYM 8031 144.6GB MIRROR	$0.00	51.5%	$0.00	$298.58	N/A	N/A	N/A	N/A	$417.96	A	SYM5
8031-146M1UPG	SYM 8031 144.6GB MIRR UPG	$0.00	51.5%	$0.00	$298.58	N/A	N/A	N/A	N/A	$417.96	A	SYM5
8031-181AS	SYM 8031 17.9GB AS/4 SRDF	$0.00	51.5%	$0.00	$185.00	N/A	N/A	N/A	N/A	$258.96	A	SYM5
8031-181ASUPG	SYM 8031 17.9GB AS/4 UPG	$0.00	51.5%	$0.00	$185.00	N/A	N/A	N/A	N/A	$258.96	A	SYM5
8031-181UPG	SYM 8031 17.9GB SRDF UPG	$0.00	51.5%	$0.00	$740.00	N/A	N/A	N/A	N/A	$740.00	A	SYM5
8031-18M1AS	SYM 8031 17.9GB AS400 MIR	$0.00	51.5%	$0.00	$370.00	N/A	N/A	N/A	N/A	$518.04	A	SYM5
8031-18M1ASUP	SYM 8031 17.9GB AS/MIR UP	$0.00	51.5%	$0.00	$370.00	N/A	N/A	N/A	N/A	$518.04	A	SYM5
8031-18S3AS	SYM8031 51.6GB AS/4 RAIDS	$0.00	51.5%	$0.00	$740.00	N/A	N/A	N/A	N/A	$1,035.96	A	SYM5
8031-18S3ASUP	SYM8031 51.6GB AS4 R-S UP	$0.00	51.5%	$0.00	$740.00	N/A	N/A	N/A	N/A	$1,035.96	A	SYM5
8031-361	SYM 8031 35.8GB SRDF	$0.00	51.5%	$0.00	$156.22	N/A	N/A	N/A	N/A	$218.76	A	SYM5
8031-361AS	SYM 8031 35.8GB AS400 SRD	$0.00	51.5%	$0.00	$156.22	N/A	N/A	N/A	N/A	$218.76	A	SYM5
8031-361ASUPG	SYM 8031 35.8GB AS/4 UPG	$0.00	51.5%	$0.00	$156.22	N/A	N/A	N/A	N/A	$218.76	A	SYM5
8031-361L	SYM8031 35.8GB 1	$0.00	51.5%	$0.00	$156.22	$109.35	N/A	N/A	N/A	$218.76	A	SYM5
8031-361LAS	SYM8031 35GB 1	$0.00	51.5%	$0.00	$156.22	$109.35	N/A	N/A	N/A	$218.76	A	SYM5
8031-361LASU	SYM8031 35GB 1	$0.00	51.5%	$0.00	$156.22	N/A	N/A	N/A	N/A	$218.76	A	SYM5
8031-361LUPG	SYM8031 35.6GB 1	$0.00	51.5%	$0.00	$156.22	N/A	N/A	N/A	N/A	$218.76	A	SYM5
8031-361UPG	SYM 8031 35.8GB SRDF UPG	$0.00	51.5%	$0.00	$156.22	N/A	N/A	N/A	N/A	$218.76	A	SYM5
8031-36M1	SYM 8031 35.8GB MIRROR	$0.00	51.5%	$0.00	$312.44	N/A	N/A	N/A	N/A	$437.40	A	SYM5
8031-36M1AS	SYM 8031 35.8GB AS400 MIR	$0.00	51.5%	$0.00	$312.44	N/A	N/A	N/A	N/A	$437.40	A	SYM5
8031-36M1ASUP	SYM 8031 34.3GB AS/MIR UP	$0.00	51.5%	$0.00	$312.44	N/A	N/A	N/A	N/A	$437.40	A	SYM5
8031-36M1L	SYM8031-36M1L	$0.00	51.5%	$0.00	$312.44	$218.71	N/A	N/A	N/A	$437.40	A	SYM5
8031-36M1LAS	SYM 8031 35GB 1	$0.00	51.5%	$0.00	$312.44	$218.71	N/A	N/A	N/A	$437.40	A	SYM5
8031-36M1LASU	SYM8031 35GB 1	$0.00	51.5%	$0.00	$312.44	N/A	N/A	N/A	N/A	$437.40	A	SYM5
8031-36M1LUPG	SYM8031 35.8GB 1	$0.00	51.5%	$0.00	$312.44	N/A	N/A	N/A	N/A	$437.40	A	SYM5
8031-36M1UPG	SYM 8031 35.8GB MIRR UPG	$0.00	51.5%	$0.00	$312.44	N/A	N/A	N/A	N/A	$437.40	A	SYM5
8031-36S3	SYM 8031 107.4GB RAIDS	$0.00	51.5%	$0.00	$624.88	N/A	N/A	N/A	N/A	$874.80	A	SYM5
8031-36S3AS	SYM 8031 103GB AS/4 RAIDS	$0.00	51.5%	$0.00	$624.88	N/A	N/A	N/A	N/A	$874.80	A	SYM5
8031-36S3ASUP	SYM8031 103GB AS4 RD-S UP	$0.00	51.5%	$0.00	$624.88	N/A	N/A	N/A	N/A	$874.80	A	SYM5
8031-36S3L	SYM8031 107.4GB 1	$0.00	51.5%	$0.00	$624.88	N/A	N/A	N/A	N/A	$874.80	A	SYM5
8031-36S3LAS	SYM8031 105GB 1	$0.00	51.5%	$0.00	$624.88	N/A	N/A	N/A	N/A	$874.80	A	SYM5
8031-36S3LASU	SYM8031 105GB 1	$0.00	51.5%	$0.00	$624.88	N/A	N/A	N/A	N/A	$874.80	A	SYM5
8031-36S3LUPG	SYM8031 107.4GB 1	$0.00	51.5%	$0.00	$624.88	N/A	N/A	N/A	N/A	$874.80	A	SYM5

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
8031-731	SYM 8031 72.17GB SRDF	$0.00	51.5%	$0.00	$167.90	N/A	N/A	N/A	N/A	$235.08	A	SYM5
8031-731AS	SYM 8031 68.8 GB AS4 SRDF	$1,655.00	51.5%	$802.68	$167.90	N/A	N/A	N/A	N/A	$235.08	A	SYM5
8031-731ASUPG	SYM 8031 68.8 GB AS4 UPG	$0.00	51.5%	$0.00	$167.90	N/A	N/A	N/A	N/A	$235.08	A	SYM5
8031-731L	SYM8031 72.17GB 1	$0.00	51.5%	$0.00	$167.90	$117.53	N/A	N/A	N/A	$235.08	A	SYM5
8031-731LASU	SYM 8031 68.8GB AS4 U	$0.00	51.5%	$0.00	$167.90	N/A	N/A	N/A	N/A	$235.08	A	SYM5
8031-731LUPG	SYM8031 72.17GB 1	$0.00	51.5%	$0.00	$167.90	N/A	N/A	N/A	N/A	$235.08	A	SYM5
8031-731UPG	SYM 8031 72.17GB SRDF UPG	$0.00	51.5%	$0.00	$167.90	N/A	N/A	N/A	N/A	$235.08	A	SYM5
8031-73M1	SYM 8031 72.17GB MIRR	$0.00	51.5%	$0.00	$335.80	N/A	N/A	N/A	N/A	$470.16	A	SYM5
8031-73M1AS	SYM 8031 68.8 GB AS4 MIR	$0.00	51.5%	$0.00	$335.80	N/A	N/A	N/A	N/A	$470.16	A	SYM5
8031-73M1ASUP	SYM 8031 68.8GB AS4 MIRUP	$0.00	51.5%	$0.00	$335.80	N/A	N/A	N/A	N/A	$470.16	A	SYM5
8031-73M1L	SYM8031 72.17GB 1	$0.00	51.5%	$0.00	$335.80	$235.06	N/A	N/A	N/A	$470.16	A	SYM5
8031-73M1LASU	SYM 8031 68.8GB AS4 MIRU	$0.00	51.5%	$0.00	$335.80	N/A	N/A	N/A	N/A	$470.16	A	SYM5
8031-73M1LUPG	SYM8031 72.17GB 1	$0.00	51.5%	$0.00	$335.80	N/A	N/A	N/A	N/A	$470.16	A	SYM5
8031-73M1UPG	SYM 8031 72.17GB MIRR UPG	$0.00	51.5%	$0.00	$335.80	N/A	N/A	N/A	N/A	$470.16	A	SYM5
8530-146	SYMM 8530-146 FRAME	$0.00	51.5%	$0.00	$5,229.70	$3,660.79	N/A	N/A	N/A	$7,321.56	A	SYM5
8530-181	SYM 8530-181	$0.00	51.5%	$0.00	$5,229.70	$3,660.79	N/A	N/A	N/A	$7,321.56	A	SYM5
8530-36	SYM 8530-36 FRAME	$0.00	51.5%	$0.00	$5,229.70	N/A	N/A	N/A	N/A	$7,321.56	A	SYM5
8530-73	SYM 8530-73	$0.00	51.5%	$0.00	$5,230.00	N/A	N/A	N/A	N/A	$7,322.04	A	SYM5
8830-146	SYMM 8830-146 FRAME	$0.00	51.5%	$0.00	$5,773.00	N/A	N/A	N/A	N/A	$8,082.24	A	SYM5
8830-36	SYM 8830-36 FRAME	$0.00	51.5%	$0.00	$9,621.00	N/A	N/A	N/A	N/A	$13,469.40	A	SYM5
8830-73	SYM 8830-73	$0.00	51.5%	$0.00	$5,773.00	N/A	N/A	N/A	N/A	$8,082.24	A	SYM5
ACKIT8230-D	AC LINE KIT DOM 8230	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	A	SYM5
DP3-FCD2	2PORT DP FIBRE CHNL MULT	$0.00	51.5%	$0.00	$660.00	N/A	N/A	N/A	N/A	$924.00	A	SYM5
DP3-FCD2S	FIBRE CHN DIR 2PT MUL/SIN	$0.00	51.5%	$0.00	$739.00	N/A	N/A	N/A	N/A	$1,034.64	A	SYM5
DP3-FCD4	FIBRE CHN DIR 4PT MULTIMD	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM5
DP3-FCD42G	2GB FC DIR 4PT MULTI	$0.00	51.5%	$0.00	$757.00	N/A	N/A	N/A	N/A	$1,059.84	A	SYM5
DP3-FCD42GS	2GB FC DIR 4PT 1SIN, 3MUL	$0.00	51.5%	$0.00	$771.00	N/A	N/A	N/A	N/A	$1,079.40	A	SYM5
DP3-FCD8	FIBRE CHN DIR 8 PORT HUB	$0.00	51.5%	$0.00	$921.00	N/A	N/A	N/A	N/A	$1,289.40	A	SYM5
DP3-FND2M	FICON 2PT CHN DIR MULTI	$0.00	51.5%	$0.00	$995.00	N/A	N/A	N/A	N/A	$1,392.96	A	SYM5
DP3-FND2MS	FICON DIRECTOR MULTI/SING	$0.00	51.5%	$0.00	$1,117.00	N/A	N/A	N/A	N/A	$1,563.84	A	SYM5
DP3-FND2S	FICON 2PT CHN DIR SINGLE	$0.00	51.5%	$0.00	$1,134.00	N/A	N/A	N/A	N/A	$1,587.60	A	SYM5
DP3-GBENET2	GIGE DIR 4PT MULTI	$0.00	51.5%	$0.00	$1,211.00	N/A	N/A	N/A	N/A	$1,695.36	A	SYM5
DP3-RFD2	2PORT DP FIBRE CHN REMOT	$0.00	51.5%	$0.00	$600.00	N/A	N/A	N/A	N/A	$840.00	A	SYM5
DP3-RFD2S	REMOTE FC DIR 2PT MUL/SIN	$0.00	51.5%	$0.00	$739.00	N/A	N/A	N/A	N/A	$1,034.64	A	SYM5
DP3-RFD42G	2GB FC DIR 4PT MULTI SRDF	$0.00	51.5%	$0.00	$1,514.00	N/A	N/A	N/A	N/A	$2,119.56	A	SYM5
DP3-RFD42GS	2GB FC DIR 4PT 1S/3M SRDF	$0.00	51.5%	$0.00	$1,541.00	N/A	N/A	N/A	N/A	$2,157.36	A	SYM5
DP3-RLD42	REMOTE LNK DIR 4PT 2CCI/O	$0.00	51.5%	$0.00	$818.00	N/A	N/A	N/A	N/A	$1,145.16	A	SYM5
DP3-RLD44	REMOTE LNK DIR 4PT 4CCI/O	$0.00	51.5%	$0.00	$921.00	N/A	N/A	N/A	N/A	$1,289.40	A	SYM5
DP3-SCB1	12PORTB SYM FC SWITCH DIR	$17,165.00	51.5%	$8,325.03	$1,202.00	N/A	N/A	N/A	N/A	$1,682.76	A	SYM5
DP3-SCD42	ESCON CHN DIR 4PT 2CCI/O	$0.00	51.5%	$0.00	$818.00	N/A	N/A	N/A	N/A	$1,145.16	A	SYM5
DP3-SCD44	ESCON CHN DIR 4PT 4CCI/O	$0.00	51.5%	$0.00	$921.00	N/A	N/A	N/A	N/A	$1,289.40	A	SYM5
DP3-SCQ1	12PORTQ SYM FC SWITCH DIR	$14,605.00	51.5%	$7,083.43	$1,022.00	N/A	N/A	N/A	N/A	$1,430.76	A	SYM5
DP3-USD4H	4-PORT HVD ULTRA SCSI DIR	$0.00	51.5%	$0.00	$565.00	N/A	N/A	N/A	N/A	$791.04	A	SYM5
ENHCHN8430	RPL 10R2 CACHE BD W/CHNDR	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	A	SYM5
LSE-8HDA	SYM AS/400 LOAD SRC 8X	$0.00	51.5%	$0.00	$588.00	N/A	N/A	N/A	N/A	$823.20	A	SYM5
MEM3-1024UPG	1024MB M3 CACHE UPG	$0.00	51.5%	$0.00	$455.00	N/A	N/A	N/A	N/A	$636.96	A	SYM5
MEM3-16384	16384MB M3 CACHE MEM	$0.00	51.5%	$0.00	$2,463.00	N/A	N/A	N/A	N/A	$3,448.20	A	SYM5
MEM3-16384UPG	16384MB M3 CACHE UPG	$0.00	51.5%	$0.00	$1,463.00	N/A	N/A	N/A	N/A	$2,048.16	A	SYM5
MEM3-2048	2048MB M3 CACHE MEM	$0.00	51.5%	$0.00	$547.00	N/A	N/A	N/A	N/A	$765.84	A	SYM5
MEM3-2048UPG	2048MB M3 CACHE UPG	$0.00	51.5%	$0.00	$568.00	N/A	N/A	N/A	N/A	$795.24	A	SYM5
MEM3-24576	24576MB M3 CACHE MEM	$0.00	51.5%	$0.00	$3,653.00	N/A	N/A	N/A	N/A	$5,114.16	A	SYM5
MEM3-32768	32768MB M3 CACHE MEM	$0.00	51.5%	$0.00	$4,610.00	N/A	N/A	N/A	N/A	$6,453.96	A	SYM5
MEM3-4096	4096MB M3 CACHE MEM	$0.00	51.5%	$0.00	$741.00	N/A	N/A	N/A	N/A	$1,037.40	A	SYM5
MEM3-4096UPG	4096MB M3 CACHE UPG	$0.00	51.5%	$0.00	$904.00	N/A	N/A	N/A	N/A	$1,265.64	A	SYM5
MEM3-49152	49152MB M3 CACHE MEM	$0.00	51.5%	$0.00	$4,802.00	N/A	N/A	N/A	N/A	$6,722.76	A	SYM5
MEM3-65536	65536MB M3 CACHE MEM	$0.00	51.5%	$0.00	$6,406.00	N/A	N/A	N/A	N/A	$8,968.44	A	SYM5
MEM3-8192	8192MB M3 CACHE MEM	$0.00	51.5%	$0.00	$1,344.00	N/A	N/A	N/A	N/A	$1,881.60	A	SYM5
MEM3-8192UPG	8192MB M3 CACHE MEM UPG	$0.00	51.5%	$0.00	$1,453.00	N/A	N/A	N/A	N/A	$2,034.24	A	SYM5
DL6100-SYS3D	DL6100 SYSTEM BAY WITH 3 PHASE DELTA PWR	$104,830.00	51.5%	$50,842.55	$7,338.10	$5,136.67	N/A	N/A	N/A	$7,338.10	A	SYMMETRIX
DL6100-SYS3Y	DL6100 SYSTEM BAY WITH 3 PHASE WYE PWER	$104,830.00	51.5%	$50,842.55	$7,338.10	$5,136.67	N/A	N/A	N/A	$7,338.10	A	SYMMETRIX
DL62G725001B	500GB 7.2K 493.19GB ONE DRV	$2,710.00	51.5%	$1,314.35	$197.83	$138.48	N/A	N/A	N/A	$197.83	A	SYMMETRIX
DL62G725001BU	500GB7.2K493.19GB ONE DRV UPGRADE	$3,795.00	51.5%	$1,840.58	$197.88	$138.52	N/A	N/A	N/A	$197.88	A	SYMMETRIX
DL62G725002B	500GB 7.2K 493.19GB MIRR	$5,420.00	51.5%	$2,628.70	$395.66	$276.96	N/A	N/A	N/A	$395.66	A	SYMMETRIX
DL62G725002BU	500GB 7.2K 493.19GB MIRR UPGRADE	$7,590.00	51.5%	$3,681.15	$395.76	$277.04	N/A	N/A	N/A	$395.76	A	SYMMETRIX
DL62G725008B	500GB 7.2K 3452.33GB 7+1	$21,680.00	51.5%	$10,514.80	$1,582.64	$1,107.85	N/A	N/A	N/A	$1,582.64	A	SYMMETRIX
DL62G725008BU	500GB 7.2K 3452.33GB 7+1 UPGRADE	$30,360.00	51.5%	$14,724.60	$1,583.06	$1,108.14	N/A	N/A	N/A	$1,583.06	A	SYMMETRIX
DL6300-SYS3D	DL6300 SYSTEM BAY WITH 3 PHASE DELTA PWR	$104,830.00	51.5%	$50,842.55	$7,338.10	$5,136.67	N/A	N/A	N/A	$7,338.10	A	SYMMETRIX
DL6300-SYS3Y	DL6300 SYSTEM BAY WITH 3 PHASE WYE PWER	$104,830.00	51.5%	$50,842.55	$7,338.10	$5,136.67	N/A	N/A	N/A	$7,338.10	A	SYMMETRIX
DL6-A/ACTIVE	DL6000 A/Active Failover	$40,000.00	22.5%	$31,000.00	$7,200.00	N/A	N/A	N/A	N/A	$7,200.00	E	SYMMETRIX
DL6ACON3P-50U	AC CONNECTOR 3PHASE UPGRADE	$600.00	51.5%	$291.00	$32.31	$22.62	N/A	N/A	N/A	$32.31	A	SYMMETRIX
DL6DBDC-3DU	DL6000 Drive Bay DACHN 3D Upgrade	$27,640.00	51.5%	$13,405.40	$1,488.41	$1,041.89	N/A	N/A	N/A	$1,488.41	A	SYMMETRIX
DL6DBDC-3YU	DL6000 Drive Bay DACHN 3Y Upgrade	$27,640.00	51.5%	$13,405.40	$1,488.41	$1,041.89	N/A	N/A	N/A	$1,488.41	A	SYMMETRIX
DL6-IPCOPY	DL6000 DL Copy	$20,000.00	22.5%	$15,500.00	$3,600.00	N/A	N/A	N/A	N/A	$3,600.00	E	SYMMETRIX
DL6-MEDIAMGR	DL6000 NetBackupMedia	$7,500.00	22.5%	$5,812.50	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	E	SYMMETRIX
DL6-NODEMGR	DL6000 NetworkerNode	$7,500.00	22.5%	$5,812.50	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	E	SYMMETRIX
DL6SB15-DCH-U	STORBAY 15 SLOT DR ENCL DCHN UPGRADE	$5,200.00	51.5%	$2,522.00	$280.02	$196.01	N/A	N/A	N/A	$280.02	A	SYMMETRIX
DL6SB15-DCHUF	STORBAY 15 SLT DR ENCL DCH UPGRD FIELD	$5,200.00	51.5%	$2,522.00	$280.02	$196.01	N/A	N/A	N/A	$280.02	A	SYMMETRIX
DL6SB-BBU-U	SB BATTERY BACKUP UPGRADE	$3,400.00	51.5%	$1,649.00	$183.09	$128.16	N/A	N/A	N/A	$183.09	A	SYMMETRIX
DL6SB-BBU-UF	SB BATTERY BACKUP UPGRADE- FIELD	$3,400.00	51.5%	$1,649.00	$183.09	$128.16	N/A	N/A	N/A	$183.09	A	SYMMETRIX
DL6SRVB-3D	DL6000 ServBay w 3D Pwr	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX
DL6SRVB-3Y	DL6000 ServBay w 3Y Pwr	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX
DL6-STKACSLS	DL6000 STK-ACSLS	$15,000.00	22.5%	$11,625.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	E	SYMMETRIX
DA472100016B	1000GB 7.2K 13812.13GB 14+2	$34,320.00	51.5%	$16,645.20	$2,505.36	$1,753.75	N/A	N/A	N/A	$2,505.36	A	SYMMETRIX DMX
DA472100016BU	1000GB 7.2K 13812.13GB 14+2 U	$48,050.00	51.5%	$23,304.25	$2,505.46	$1,753.83	N/A	N/A	N/A	$2,505.46	A	SYMMETRIX DMX
DA47210001B	1000GB7.2K 986.58GBONEDRV	$2,145.00	51.5%	$1,040.33	$156.59	$109.61	N/A	N/A	N/A	$156.59	A	SYMMETRIX DMX
DA47210001BU	1000GB7.2K 986.58GBONEDRV U	$3,005.00	51.5%	$1,457.43	$156.69	$109.68	N/A	N/A	N/A	$156.69	A	SYMMETRIX DMX
DA47210002B	1000GB 7.2K 986.58GBMIRR	$4,290.00	51.5%	$2,080.65	$313.17	$219.22	N/A	N/A	N/A	$313.17	A	SYMMETRIX DMX
DA47210002BU	1000GB 7.2K 986.58GBMIRR U	$6,005.00	51.5%	$2,912.43	$313.12	$219.18	N/A	N/A	N/A	$313.12	A	SYMMETRIX DMX
DA47210004B	1000GB 7.2K 2959.74GB3+1	$8,580.00	51.5%	$4,161.30	$626.34	$438.44	N/A	N/A	N/A	$626.34	A	SYMMETRIX DMX
DA47210004BU	1000GB 7.2K 2959.74GB3+1 U	$12,010.00	51.5%	$5,824.85	$626.24	$438.37	N/A	N/A	N/A	$626.24	A	SYMMETRIX DMX
DA47210008B	1000GB 7.2K 6906.06GB7+1	$17,160.00	51.5%	$8,322.60	$1,252.68	$876.88	N/A	N/A	N/A	$1,252.68	A	SYMMETRIX DMX
DA47210008BU	1000GB 7.2K 6906.06GB7+1 U	$24,025.00	51.5%	$11,652.13	$1,252.73	$876.91	N/A	N/A	N/A	$1,252.73	A	SYMMETRIX DMX
DA4721000D8B	1000GB 7.2K 5919.48GB 6+2	$17,160.00	51.5%	$8,322.60	$1,252.68	$876.88	N/A	N/A	N/A	$1,252.68	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DA4721000D8BU	1000GB 7.2K 5919.48GB 6+2 U	$24,025.00	51.5%	$11,652.13	$1,252.73	$876.91	N/A	N/A	N/A	$1,252.73	A	SYMMETRIX DMX
DF2FL14616B	146GB FLASH 2027.41GB 14+2	$429,120.00	51.5%	$208,123.20	$31,325.76	$21,928.03	N/A	N/A	N/A	$31,325.76	A	SYMMETRIX DMX
DF2FL14616BU	146GB FLASH 2027.41GB 14+2 UPG	$600,800.00	51.5%	$291,388.00	$31,327.39	$21,929.20	N/A	N/A	N/A	$31,327.39	A	SYMMETRIX DMX
DF2FL1461B	146GB Flash Drive 144.8GB ONEDRV	$26,820.00	51.5%	$13,007.70	$1,957.86	$1,370.50	N/A	N/A	N/A	$1,957.86	A	SYMMETRIX DMX
DF2FL1461BU	146GB Flash Drive 144.8GB ONEDRV UPG	$37,550.00	51.5%	$18,211.75	$1,957.96	$1,370.58	N/A	N/A	N/A	$1,957.96	A	SYMMETRIX DMX
DF2FL1462B	146GB FLASH 144.8GB MIRR	$53,640.00	51.5%	$26,015.40	$3,915.72	$2,741.00	N/A	N/A	N/A	$3,915.72	A	SYMMETRIX DMX
DF2FL1462BU	146GB FLASH 144.8GB MIRR UPG	$75,100.00	51.5%	$36,423.50	$3,915.92	$2,741.15	N/A	N/A	N/A	$3,915.92	A	SYMMETRIX DMX
DF2FL1464B	146GB Flash Drive 434.4GB 3+1	$107,280.00	51.5%	$52,030.80	$7,831.44	$5,482.01	N/A	N/A	N/A	$7,831.44	A	SYMMETRIX DMX
DF2FL1464BU	146GB Flash Drive 434.4GB 3+1 UPG	$150,200.00	51.5%	$72,847.00	$7,831.85	$5,482.30	N/A	N/A	N/A	$7,831.85	A	SYMMETRIX DMX
DF2FL1468B	146GB Flash Drive 1013.7GB 7+1	$214,560.00	51.5%	$104,061.60	$15,662.88	$10,964.02	N/A	N/A	N/A	$15,662.88	A	SYMMETRIX DMX
DF2FL1468BU	146GB Flash Drive 1013.7GB 7+1 UPG	$300,400.00	51.5%	$145,694.00	$15,663.70	$10,964.60	N/A	N/A	N/A	$15,663.70	A	SYMMETRIX DMX
DF2FL146D8B	146GB FLASH 868.89GB 6+2	$214,560.00	51.5%	$104,061.60	$15,662.88	$10,964.02	N/A	N/A	N/A	$15,662.88	A	SYMMETRIX DMX
DF2FL146D8BU	146GB FLASH 868.89GB 6+2 UPG	$300,400.00	51.5%	$145,694.00	$15,663.70	$10,964.60	N/A	N/A	N/A	$15,663.70	A	SYMMETRIX DMX
DF2FL7316B	73GB FLASH 1013.69GB 14+2	$298,880.00	51.5%	$144,956.80	$21,818.24	$15,272.77	N/A	N/A	N/A	$21,818.24	A	SYMMETRIX DMX
DF2FL7316BU	73GB FLASH 1013.69GB 14+2 UPG	$418,400.00	51.5%	$202,924.00	$21,816.55	$15,271.60	N/A	N/A	N/A	$21,816.55	A	SYMMETRIX DMX
DF2FL731B	73GB Flash Drive 72.4GB ONE DRV	$18,680.00	51.5%	$9,059.80	$1,363.64	$954.55	N/A	N/A	N/A	$1,363.64	A	SYMMETRIX DMX
DF2FL731BU	73GB Flash Drive 72.4GB ONE DRV UPG	$26,150.00	51.5%	$12,682.75	$1,363.53	$954.48	N/A	N/A	N/A	$1,363.53	A	SYMMETRIX DMX
DF2FL732B	73GB FLASH 72.4GB MIRR	$37,360.00	51.5%	$18,119.60	$2,727.28	$1,909.10	N/A	N/A	N/A	$2,727.28	A	SYMMETRIX DMX
DF2FL732BU	73GB FLASH 72.4GB MIRR UPG	$52,300.00	51.5%	$25,365.50	$2,727.07	$1,908.95	N/A	N/A	N/A	$2,727.07	A	SYMMETRIX DMX
DF2FL734B	73GB Flash Drive 217.2GB 3+1	$74,720.00	51.5%	$36,239.20	$5,454.56	$3,818.19	N/A	N/A	N/A	$5,454.56	A	SYMMETRIX DMX
DF2FL734BU	73GB Flash Drive 217.2GB 3+1 UPG	$104,600.00	51.5%	$50,731.00	$5,454.14	$3,817.90	N/A	N/A	N/A	$5,454.14	A	SYMMETRIX DMX
DF2FL738B	73GB Flash Drive 506.8GB 7+1	$149,440.00	51.5%	$72,478.40	$10,909.12	$7,636.38	N/A	N/A	N/A	$10,909.12	A	SYMMETRIX DMX
DF2FL738BU	73GB Flash Drive 506.8GB 7+1 UPG	$209,200.00	51.5%	$101,462.00	$10,908.27	$7,635.80	N/A	N/A	N/A	$10,908.27	A	SYMMETRIX DMX
DF2FL73D8B	73GB FLASH 434.44GB 6+2	$149,440.00	51.5%	$72,478.40	$10,909.12	$7,636.38	N/A	N/A	N/A	$10,909.12	A	SYMMETRIX DMX
DF2FL73D8BU	73GB FLASH 434.44GB 6+2 UPG	$209,200.00	51.5%	$101,462.00	$10,908.27	$7,635.80	N/A	N/A	N/A	$10,908.27	A	SYMMETRIX DMX
DF41030016B	300GB 10K 4142.78GB 14+2	$32,880.00	51.5%	$15,946.80	$2,400.24	$1,680.17	N/A	N/A	N/A	$2,400.24	A	SYMMETRIX DMX
DF41030016BU	300GB 10K 4142.78GB 14+2 U	$46,030.00	51.5%	$22,324.55	$2,400.13	$1,680.10	N/A	N/A	N/A	$2,400.13	A	SYMMETRIX DMX
DF41030016C	300GB 10K 4094.52 14+2 for IBM-i (AS400)	$32,880.00	51.5%	$15,946.80	$2,400.24	$1,680.17	N/A	N/A	N/A	$2,400.24	A	SYMMETRIX DMX
DF41030016CU	300GB 10K 4094.5GB 14+2 IBM-i(AS400) UG	$46,030.00	51.5%	$22,324.55	$2,400.13	$1,680.10	N/A	N/A	N/A	$2,400.13	A	SYMMETRIX DMX
DF4103001B	300GB10K 295.91GBONEDRV	$2,055.00	51.5%	$996.68	$150.02	$105.01	N/A	N/A	N/A	$150.02	A	SYMMETRIX DMX
DF4103001BU	300GB10K 295.91GBONEDRV U	$2,875.00	51.5%	$1,394.38	$149.91	$104.94	N/A	N/A	N/A	$149.91	A	SYMMETRIX DMX
DF4103001C	300GB10K 292.4GBONEDRV IBM-i (AS400)	$2,055.00	51.5%	$996.68	$150.02	$105.01	N/A	N/A	N/A	$150.02	A	SYMMETRIX DMX
DF4103001CU	300GB10K 292.4GBONEDRV IBM-i (AS400)UG	$2,875.00	51.5%	$1,394.38	$149.91	$104.94	N/A	N/A	N/A	$149.91	A	SYMMETRIX DMX
DF4103002B	300GB 10K 295.91GBMIRR	$4,110.00	51.5%	$1,993.35	$300.03	$210.02	N/A	N/A	N/A	$300.03	A	SYMMETRIX DMX
DF4103002BU	300GB 10K 295.91GBMIRR U	$5,755.00	51.5%	$2,791.18	$300.08	$210.06	N/A	N/A	N/A	$300.08	A	SYMMETRIX DMX
DF4103002C	300GB 10K 292.46GBMIRR for IBM-i (AS400)	$4,110.00	51.5%	$1,993.35	$300.03	$210.02	N/A	N/A	N/A	$300.03	A	SYMMETRIX DMX
DF4103002CU	300GB 10K 292.5GBMIR IBM-i (AS400) UG	$5,755.00	51.5%	$2,791.18	$300.08	$210.06	N/A	N/A	N/A	$300.08	A	SYMMETRIX DMX
DF4103004B	300GB 10K 887.73GB3+1	$8,220.00	51.5%	$3,986.70	$600.06	$420.04	N/A	N/A	N/A	$600.06	A	SYMMETRIX DMX
DF4103004BU	300GB 10K 887.73GB3+1 U	$11,510.00	51.5%	$5,582.35	$600.16	$420.12	N/A	N/A	N/A	$600.16	A	SYMMETRIX DMX
DF4103004C	300GB 10K 877.39GB3+1 for IBM-i (AS400)	$8,220.00	51.5%	$3,986.70	$600.06	$420.04	N/A	N/A	N/A	$600.06	A	SYMMETRIX DMX
DF4103004CU	300GB 10K 877.4GB3+1 IBMi (AS400) UG	$11,510.00	51.5%	$5,582.35	$600.16	$420.12	N/A	N/A	N/A	$600.16	A	SYMMETRIX DMX
DF4103008B	300GB 10K 2071.39GB7+1	$16,440.00	51.5%	$7,973.40	$1,200.12	$840.08	N/A	N/A	N/A	$1,200.12	A	SYMMETRIX DMX
DF4103008BU	300GB 10K 2071.39GB7+1 U	$23,015.00	51.5%	$11,162.28	$1,200.07	$840.05	N/A	N/A	N/A	$1,200.07	A	SYMMETRIX DMX
DF4103008C	300GB 10K 2047.26GB7+1 for IBM-i (AS400)	$16,440.00	51.5%	$7,973.40	$1,200.12	$840.08	N/A	N/A	N/A	$1,200.12	A	SYMMETRIX DMX
DF4103008CU	300GB 10K 2047.3GB 7+1 IBM-i (AS400) UG	$23,015.00	51.5%	$11,162.28	$1,200.07	$840.05	N/A	N/A	N/A	$1,200.07	A	SYMMETRIX DMX
DF410300D8B	300GB 10K 1775.47GB 6+2	$16,440.00	51.5%	$7,973.40	$1,200.12	$840.08	N/A	N/A	N/A	$1,200.12	A	SYMMETRIX DMX
DF410300D8BU	300GB 10K 1775.47GB 6+2 U	$23,015.00	51.5%	$11,162.28	$1,200.07	$840.05	N/A	N/A	N/A	$1,200.07	A	SYMMETRIX DMX
DF410300D8C	300GB 10K 1754.79 6+2 for IBM-i (AS400)	$16,440.00	51.5%	$7,973.40	$1,200.12	$840.08	N/A	N/A	N/A	$1,200.12	A	SYMMETRIX DMX
DF410300D8CU	300GB 10K 1754.8GB 6+2 IBM-i (AS400) UG	$23,015.00	51.5%	$11,162.28	$1,200.07	$840.05	N/A	N/A	N/A	$1,200.07	A	SYMMETRIX DMX
DF4104016B	400GB 10K 5523.71GB 14+2	$56,560.00	51.5%	$27,431.60	$4,128.88	$2,890.22	N/A	N/A	N/A	$4,128.88	A	SYMMETRIX DMX
DF4104016BU	400GB 10K 5523.71GB 14+2 U	$79,185.00	51.5%	$38,404.73	$4,128.93	$2,890.25	N/A	N/A	N/A	$4,128.93	A	SYMMETRIX DMX
DF4104016C	400GB 10K 5595.5GB14+2 IBM-i(AS400)	$56,560.00	51.5%	$27,431.60	$4,128.88	$2,890.22	N/A	N/A	N/A	$4,128.88	A	SYMMETRIX DMX
DF4104016CU	400GB 10K 5595.5GB14+2 IBM-i(AS400) UG	$79,185.00	51.5%	$38,404.73	$4,128.93	$2,890.25	N/A	N/A	N/A	$4,128.93	A	SYMMETRIX DMX
DF4104001B	400GB10K 394.55GBONEDRV	$3,535.00	51.5%	$1,714.48	$258.06	$180.64	N/A	N/A	N/A	$258.06	A	SYMMETRIX DMX
DF4104001BU	400GB10K 394.55GBONEDRV U	$4,950.00	51.5%	$2,400.75	$258.11	$180.68	N/A	N/A	N/A	$258.11	A	SYMMETRIX DMX
DF4104001C	400GB10K 399.68GBONEDRV IBM-i(AS400)	$3,535.00	51.5%	$1,714.48	$258.06	$180.64	N/A	N/A	N/A	$258.06	A	SYMMETRIX DMX
DF4104001CU	400GB10K 399.68GBONEDRV IBM-i(AS400) UG	$4,950.00	51.5%	$2,400.75	$258.11	$180.68	N/A	N/A	N/A	$258.11	A	SYMMETRIX DMX
DF4104002B	400GB 10K 394.55GBMIRR	$7,070.00	51.5%	$3,428.95	$516.11	$361.28	N/A	N/A	N/A	$516.11	A	SYMMETRIX DMX
DF4104002BU	400GB 10K 394.55GBMIRR U	$9,900.00	51.5%	$4,801.50	$516.21	$361.35	N/A	N/A	N/A	$516.21	A	SYMMETRIX DMX
DF4104002C	400GB 10K 399.68GBMIRR for IBM-i (AS400)	$7,070.00	51.5%	$3,428.95	$516.11	$361.28	N/A	N/A	N/A	$516.11	A	SYMMETRIX DMX
DF4104002CU	400GB 10K 399.68GBMIR IBM-i(AS400) UG	$9,900.00	51.5%	$4,801.50	$516.21	$361.35	N/A	N/A	N/A	$516.21	A	SYMMETRIX DMX
DF4104004B	400GB 10K 1183.65GB3+1	$14,140.00	51.5%	$6,857.90	$1,032.22	$722.55	N/A	N/A	N/A	$1,032.22	A	SYMMETRIX DMX
DF4104004BU	400GB 10K 1183.65GB3+1 U	$19,795.00	51.5%	$9,600.58	$1,032.17	$722.52	N/A	N/A	N/A	$1,032.17	A	SYMMETRIX DMX
DF4104004C	400GB 10K 1199.05GB3+1 for IBM-i (AS400)	$14,140.00	51.5%	$6,857.90	$1,032.22	$722.55	N/A	N/A	N/A	$1,032.22	A	SYMMETRIX DMX
DF4104004CU	400GB 10K 1199.05GB3+1 IBM-i(AS400) UG	$19,795.00	51.5%	$9,600.58	$1,032.17	$722.52	N/A	N/A	N/A	$1,032.17	A	SYMMETRIX DMX
DF4104008B	400GB 10K 2761.86GB7+1	$28,280.00	51.5%	$13,715.80	$2,064.44	$1,445.11	N/A	N/A	N/A	$2,064.44	A	SYMMETRIX DMX
DF4104008BU	400GB 10K 2761.86GB7+1 U	$39,590.00	51.5%	$19,201.15	$2,064.33	$1,445.04	N/A	N/A	N/A	$2,064.33	A	SYMMETRIX DMX
DF4104008C	400GB 10K 2797.77GB7+1 for IBM-i (AS400)	$28,280.00	51.5%	$13,715.80	$2,064.44	$1,445.11	N/A	N/A	N/A	$2,064.44	A	SYMMETRIX DMX
DF4104008CU	400GB 10K 2797.77GB7+1 IBM-i(AS400) UG	$39,590.00	51.5%	$19,201.15	$2,064.33	$1,445.04	N/A	N/A	N/A	$2,064.33	A	SYMMETRIX DMX
DF410400D8B	400GB 10K 2367.31GB 6+2	$28,280.00	51.5%	$13,715.80	$2,064.44	$1,445.11	N/A	N/A	N/A	$2,064.44	A	SYMMETRIX DMX
DF410400D8BU	400GB 10K 2367.31GB 6+2 U	$39,590.00	51.5%	$19,201.15	$2,064.33	$1,445.04	N/A	N/A	N/A	$2,064.33	A	SYMMETRIX DMX
DF410400D8C	400GB 10K 2398.09GB6+2 IBM-i(AS400)	$28,280.00	51.5%	$13,715.80	$2,064.44	$1,445.11	N/A	N/A	N/A	$2,064.44	A	SYMMETRIX DMX
DF410400D8CU	400GB 10K 2398.09GB6+2 IBM-i(AS400) UG	$39,590.00	51.5%	$19,201.15	$2,064.33	$1,445.04	N/A	N/A	N/A	$2,064.33	A	SYMMETRIX DMX
DF4104501 6B	450GB 10K 6294.90GB 14+2	$44,960.00	51.5%	$21,805.60	$3,282.08	$2,297.46	N/A	N/A	N/A	$3,282.08	A	SYMMETRIX DMX
DF4104501 6BU	450GB 10K 6294.90GB 14+2 UPG	$62,945.00	51.5%	$30,528.33	$3,282.13	$2,297.49	N/A	N/A	N/A	$3,282.13	A	SYMMETRIX DMX
DF4104501 6C	450GB 10K 6141.8GB14+2 IBM-i(AS400)	$44,960.00	51.5%	$21,805.60	$3,282.08	$2,297.46	N/A	N/A	N/A	$3,282.08	A	SYMMETRIX DMX
DF4104501 6CU	450GB 10K 6141.8GB14+2 IBM-i(AS400) UG	$62,945.00	51.5%	$30,528.33	$3,282.13	$2,297.49	N/A	N/A	N/A	$3,282.13	A	SYMMETRIX DMX
DF4104501B	450GB 10K 449.64GB ONEDRV	$2,810.00	51.5%	$1,362.85	$205.13	$143.59	N/A	N/A	N/A	$205.13	A	SYMMETRIX DMX
DF4104501BU	450GB 10K 449.64GB GB ONEDRV UPG	$3,935.00	51.5%	$1,908.48	$205.18	$143.63	N/A	N/A	N/A	$205.18	A	SYMMETRIX DMX
DF4104501C	450GB 10K 438.7GBONEDRV IBM-i(AS400)	$2,810.00	51.5%	$1,362.85	$205.13	$143.59	N/A	N/A	N/A	$205.13	A	SYMMETRIX DMX
DF4104501CU	450GB 10K 438.7GBONEDRV IBM-i(AS400) UG	$3,935.00	51.5%	$1,908.48	$205.18	$143.63	N/A	N/A	N/A	$205.18	A	SYMMETRIX DMX
DF4104502B	450GB 10K 449.64GB MIRR	$5,620.00	51.5%	$2,725.70	$410.26	$287.18	N/A	N/A	N/A	$410.26	A	SYMMETRIX DMX
DF4104502BU	450GB 10K 449.64GB MIRR UPG	$7,870.00	51.5%	$3,816.95	$410.36	$287.26	N/A	N/A	N/A	$410.36	A	SYMMETRIX DMX
DF4104502C	450GB 10K 438.7GBMIR IBM-i(AS400)	$5,620.00	51.5%	$2,725.70	$410.26	$287.18	N/A	N/A	N/A	$410.26	A	SYMMETRIX DMX
DF4104502CU	450GB 10K 438.7GBMIR IBM-i(AS400) UG	$7,870.00	51.5%	$3,816.95	$410.36	$287.26	N/A	N/A	N/A	$410.36	A	SYMMETRIX DMX
DF4104504B	450GB 10K 1348.93GB 3+1	$11,240.00	51.5%	$5,451.40	$820.52	$574.36	N/A	N/A	N/A	$820.52	A	SYMMETRIX DMX
DF4104504BU	450GB 10K 1348.93GB 3+1 UPG	$15,735.00	51.5%	$7,631.48	$820.47	$574.33	N/A	N/A	N/A	$820.47	A	SYMMETRIX DMX
DF4104504C	450GB 10K 1316.1GB3+1 IBM-i(AS400)	$11,240.00	51.5%	$5,451.40	$820.52	$574.36	N/A	N/A	N/A	$820.52	A	SYMMETRIX DMX
DF4104504CU	450GB 10K 1316.1GB3+1 IBM-i(AS400) UG	$15,735.00	51.5%	$7,631.48	$820.47	$574.33	N/A	N/A	N/A	$820.47	A	SYMMETRIX DMX
DF4104508B	450GB 10K 3147.48GB 7+1	$22,480.00	51.5%	$10,902.80	$1,641.04	$1,148.73	N/A	N/A	N/A	$1,641.04	A	SYMMETRIX DMX
DF4104508BU	450GB 10K 3147.48GB 7+1 UPG	$31,470.00	51.5%	$15,262.95	$1,640.93	$1,148.66	N/A	N/A	N/A	$1,640.93	A	SYMMETRIX DMX
DF4104508C	450GB 10K 3070.9GB7+1 IBM-i(AS400)	$22,480.00	51.5%	$10,902.80	$1,641.04	$1,148.73	N/A	N/A	N/A	$1,641.04	A	SYMMETRIX DMX
DF4104508CU	450GB 10K 3070.9GB7+1 IBM-i(AS400) UG	$31,470.00	51.5%	$15,262.95	$1,640.93	$1,148.66	N/A	N/A	N/A	$1,640.93	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DF410450D8B	450GB 10K 2697.84GB 6+2	$22,480.00	51.5%	$10,902.80	$1,641.04	$1,148.73	N/A	N/A	N/A	$1,641.04	A	SYMMETRIX DMX
DF410450D8BU	450GB 10K 2697.84GB 6+2 UPG	$31,470.00	51.5%	$15,262.95	$1,640.93	$1,148.66	N/A	N/A	N/A	$1,640.93	A	SYMMETRIX DMX
DF410450D8C	450GB 10K 2632.2GB6+2 IBM-i(AS400)	$22,480.00	51.5%	$10,902.80	$1,641.04	$1,148.73	N/A	N/A	N/A	$1,641.04	A	SYMMETRIX DMX
DF410450D8CU	450GB 10K 2632.2GB6+2 IBM-i(AS400) UG	$31,470.00	51.5%	$15,262.95	$1,640.93	$1,148.66	N/A	N/A	N/A	$1,640.93	A	SYMMETRIX DMX
DF41060016B	600GB 10K 8393.28GB 14+2	$57,120.00	51.5%	$27,703.20	$4,169.76	$2,918.83	N/A	N/A	N/A	$4,169.76	A	SYMMETRIX DMX
DF41060016BU	600GB 10K 8393.28GB 14+2 UPG	$79,970.00	51.5%	$38,785.45	$4,169.86	$2,918.91	N/A	N/A	N/A	$4,169.86	A	SYMMETRIX DMX
DF41060016C	600GB 10K 8188.6GB14+2 IBM-i(AS400)	$57,120.00	51.5%	$27,703.20	$4,169.76	$2,918.83	N/A	N/A	N/A	$4,169.76	A	SYMMETRIX DMX
DF41060016CU	600GB 10K 8188.6GB14+2 IBM-i(AS400) UG	$79,970.00	51.5%	$38,785.45	$4,169.86	$2,918.91	N/A	N/A	N/A	$4,169.86	A	SYMMETRIX DMX
DF4106001B	600GB10K 599.52GB ONEDRV	$3,570.00	51.5%	$1,731.45	$260.61	$182.43	N/A	N/A	N/A	$260.61	A	SYMMETRIX DMX
DF4106001BU	600GB10K 599.52GB ONEDRV UPG	$5,000.00	51.5%	$2,425.00	$260.71	$182.50	N/A	N/A	N/A	$260.71	A	SYMMETRIX DMX
DF4106001C	600GB10K 584.9GB ONEDRV IBM-i(AS400)	$3,570.00	51.5%	$1,731.45	$260.61	$182.43	N/A	N/A	N/A	$260.61	A	SYMMETRIX DMX
DF4106001CU	600GB10K 584.9GB ONEDRV IBM-i(AS400) UG	$5,000.00	51.5%	$2,425.00	$260.71	$182.50	N/A	N/A	N/A	$260.71	A	SYMMETRIX DMX
DF4106002B	600GB10K 599.52GB MIRR	$7,140.00	51.5%	$3,462.90	$521.22	$364.85	N/A	N/A	N/A	$521.22	A	SYMMETRIX DMX
DF4106002BU	600GB10K 599.52GB MIRR UPG	$9,995.00	51.5%	$4,847.58	$521.17	$364.82	N/A	N/A	N/A	$521.17	A	SYMMETRIX DMX
DF4106002C	600GB 10K 584.9GBMIR IBM-i(AS400)	$7,140.00	51.5%	$3,462.90	$521.22	$364.85	N/A	N/A	N/A	$521.22	A	SYMMETRIX DMX
DF4106002CU	600GB 10K 584.9GBMIR IBM-i(AS400) UG	$9,995.00	51.5%	$4,847.58	$521.17	$364.82	N/A	N/A	N/A	$521.17	A	SYMMETRIX DMX
DF4106004B	600GB 10K 1798.56GB 3+1	$14,280.00	51.5%	$6,925.80	$1,042.44	$729.71	N/A	N/A	N/A	$1,042.44	A	SYMMETRIX DMX
DF4106004BU	600GB 10K 1798.56GB 3+1 UPG	$19,990.00	51.5%	$9,695.15	$1,042.33	$729.64	N/A	N/A	N/A	$1,042.33	A	SYMMETRIX DMX
DF4106004C	600GB 10K 1754.7GB3+1 IBM-i(AS400)	$14,280.00	51.5%	$6,925.80	$1,042.44	$729.71	N/A	N/A	N/A	$1,042.44	A	SYMMETRIX DMX
DF4106004CU	600GB 10K 1754.7GB3+1 IBM-i(AS400) UG	$19,990.00	51.5%	$9,695.15	$1,042.33	$729.64	N/A	N/A	N/A	$1,042.33	A	SYMMETRIX DMX
DF4106008B	600GB 10K 4196.64GB 7+1	$28,560.00	51.5%	$13,851.60	$2,084.88	$1,459.42	N/A	N/A	N/A	$2,084.88	A	SYMMETRIX DMX
DF4106008BU	600GB 10K 4196.64GB 7+1 UPG	$39,985.00	51.5%	$19,392.73	$2,084.93	$1,459.45	N/A	N/A	N/A	$2,084.93	A	SYMMETRIX DMX
DF4106008C	600GB 10K 4094.3GB7+1 IBM-i(AS400)	$28,560.00	51.5%	$13,851.60	$2,084.88	$1,459.42	N/A	N/A	N/A	$2,084.88	A	SYMMETRIX DMX
DF4106008CU	600GB 10K 4094.3GB7+1 IBM-i(AS400) UG	$39,985.00	51.5%	$19,392.73	$2,084.93	$1,459.45	N/A	N/A	N/A	$2,084.93	A	SYMMETRIX DMX
DF410600D8B	600GB 10K 3597.12GB 6+2	$28,560.00	51.5%	$13,851.60	$2,084.88	$1,459.42	N/A	N/A	N/A	$2,084.88	A	SYMMETRIX DMX
DF410600D8BU	600GB 10K 3597.12GB 6+2 UPG	$39,985.00	51.5%	$19,392.73	$2,084.93	$1,459.45	N/A	N/A	N/A	$2,084.93	A	SYMMETRIX DMX
DF410600D8C	600GB 10K 3509.4GB6+2 IBM-i(AS400)	$28,560.00	51.5%	$13,851.60	$2,084.88	$1,459.42	N/A	N/A	N/A	$2,084.88	A	SYMMETRIX DMX
DF410600D8CU	600GB 10K 3509.4GB6+2 IBM-i(AS400) UG	$39,985.00	51.5%	$19,392.73	$2,084.93	$1,459.45	N/A	N/A	N/A	$2,084.93	A	SYMMETRIX DMX
DF41545016B	450GB 15K 6295.01GB 14+2	$52,160.00	51.5%	$25,297.60	$3,807.68	$2,665.38	N/A	N/A	N/A	$3,807.68	A	SYMMETRIX DMX
DF41545016BU	450GB 15K 6295.01GB 14+2 UPG	$73,025.00	51.5%	$35,417.13	$3,807.73	$2,665.41	N/A	N/A	N/A	$3,807.73	A	SYMMETRIX DMX
DF41545016C	450GB 15K 6141.8GB14+2 IBM-i(AS400)	$52,160.00	51.5%	$25,297.60	$3,807.68	$2,665.38	N/A	N/A	N/A	$3,807.68	A	SYMMETRIX DMX
DF41545016CU	450GB 15K 6141.8GB14+2 IBM-i(AS400) UG	$73,025.00	51.5%	$35,417.13	$3,807.73	$2,665.41	N/A	N/A	N/A	$3,807.73	A	SYMMETRIX DMX
DF4154501B	450GB15K 449.64GB ONEDRV	$3,260.00	51.5%	$1,581.10	$237.98	$166.59	N/A	N/A	N/A	$237.98	A	SYMMETRIX DMX
DF4154501BU	450GB15K 449.64GBONEDRV UPG	$4,565.00	51.5%	$2,214.03	$238.03	$166.62	N/A	N/A	N/A	$238.03	A	SYMMETRIX DMX
DF4154501C	450GB15K 438.7GBONEDRV IBM-i(AS400)	$3,260.00	51.5%	$1,581.10	$237.98	$166.59	N/A	N/A	N/A	$237.98	A	SYMMETRIX DMX
DF4154501CU	450GB15K 438.7GBONEDRV IBM-i(AS400) UG	$4,565.00	51.5%	$2,214.03	$238.03	$166.62	N/A	N/A	N/A	$238.03	A	SYMMETRIX DMX
DF4154502B	450GB15K 449.64GB MIRR	$6,520.00	51.5%	$3,162.20	$475.96	$333.17	N/A	N/A	N/A	$475.96	A	SYMMETRIX DMX
DF4154502BU	450GB15K 449.64GB MIRR UPG	$9,130.00	51.5%	$4,428.05	$476.06	$333.25	N/A	N/A	N/A	$476.06	A	SYMMETRIX DMX
DF4154502C	450GB 15K 438.7GBMIR IBM-i(AS400)	$6,520.00	51.5%	$3,162.20	$475.96	$333.17	N/A	N/A	N/A	$475.96	A	SYMMETRIX DMX
DF4154502CU	450GB 15K 438.7GBMIR IBM-i(AS400) UG	$9,130.00	51.5%	$4,428.05	$476.06	$333.25	N/A	N/A	N/A	$476.06	A	SYMMETRIX DMX
DF4154504B	450GB 15K 1348.93GB 3+1	$13,040.00	51.5%	$6,324.40	$951.92	$666.34	N/A	N/A	N/A	$951.92	A	SYMMETRIX DMX
DF4154504BU	450GB 15K 1348.93GB 3+1 UPG	$18,255.00	51.5%	$8,853.68	$951.87	$666.31	N/A	N/A	N/A	$951.87	A	SYMMETRIX DMX
DF4154504C	450GB 15K 1316.1GB3+1 IBM-i(AS400)	$13,040.00	51.5%	$6,324.40	$951.92	$666.34	N/A	N/A	N/A	$951.92	A	SYMMETRIX DMX
DF4154504CU	450GB 15K 1316.1GB3+1 IBM-i(AS400) UG	$18,255.00	51.5%	$8,853.68	$951.87	$666.31	N/A	N/A	N/A	$951.87	A	SYMMETRIX DMX
DF4154508B	450GB 15K 3147.50GB 7+1	$26,080.00	51.5%	$12,648.80	$1,903.84	$1,332.69	N/A	N/A	N/A	$1,903.84	A	SYMMETRIX DMX
DF4154508BU	450GB 15K 3147.50GB 7+1 UPG	$36,510.00	51.5%	$17,707.35	$1,903.73	$1,332.62	N/A	N/A	N/A	$1,903.73	A	SYMMETRIX DMX
DF4154508C	450GB 15K 3070.9GB7+1 IBM-i(AS400)	$26,080.00	51.5%	$12,648.80	$1,903.84	$1,332.69	N/A	N/A	N/A	$1,903.84	A	SYMMETRIX DMX
DF4154508CU	450GB 15K 3070.9GB7+1 IBM-i(AS400) UG	$36,510.00	51.5%	$17,707.35	$1,903.73	$1,332.62	N/A	N/A	N/A	$1,903.73	A	SYMMETRIX DMX
DF415450D8B	450GB 15K 2697.86GB 6+2	$26,080.00	51.5%	$12,648.80	$1,903.84	$1,332.69	N/A	N/A	N/A	$1,903.84	A	SYMMETRIX DMX
DF415450D8BU	450GB 15K 2697.86GB 6+2 UPG	$36,510.00	51.5%	$17,707.35	$1,903.73	$1,332.62	N/A	N/A	N/A	$1,903.73	A	SYMMETRIX DMX
DF415450D8C	450GB 15K 2632.2GB6+2 IBM-i(AS400)	$26,080.00	51.5%	$12,648.80	$1,903.84	$1,332.69	N/A	N/A	N/A	$1,903.84	A	SYMMETRIX DMX
DF415450D8CU	450GB 15K 2632.2GB6+2 IBM-i(AS400) UG	$36,510.00	51.5%	$17,707.35	$1,903.73	$1,332.62	N/A	N/A	N/A	$1,903.73	A	SYMMETRIX DMX
DF41560016B	600GB 15K 8393.28GB 14+2	$64,400.00	51.5%	$31,234.00	$4,701.20	$3,290.84	N/A	N/A	N/A	$4,701.20	A	SYMMETRIX DMX
DF41560016BU	600GB 15K 8393.28GB 14+2 UPG	$90,160.00	51.5%	$43,727.60	$4,701.19	$3,290.84	N/A	N/A	N/A	$4,701.19	A	SYMMETRIX DMX
DF41560016C	600GB 15K 8188.6GB 14+2 IBM-i(AS400)	$64,400.00	51.5%	$31,234.00	$4,701.20	$3,290.84	N/A	N/A	N/A	$4,701.20	A	SYMMETRIX DMX
DF41560016CU	600GB 15K 8188.6GB 14+2 IBM-i(AS400) UG	$90,160.00	51.5%	$43,727.60	$4,701.19	$3,290.84	N/A	N/A	N/A	$4,701.19	A	SYMMETRIX DMX
DF4156001B	600GB 15K 591.8GB ONE DRV	$4,025.00	51.5%	$1,952.13	$293.83	$205.68	N/A	N/A	N/A	$293.83	A	SYMMETRIX DMX
DF4156001BU	600GB 15K 591.8GB ONE DRV UPG	$5,635.00	51.5%	$2,732.98	$293.82	$205.68	N/A	N/A	N/A	$293.82	A	SYMMETRIX DMX
DF4156001C	600GB 15K 584.9GB ONEDRV IBM-i(AS400)	$4,025.00	51.5%	$1,952.13	$293.83	$205.68	N/A	N/A	N/A	$293.83	A	SYMMETRIX DMX
DF4156001CU	600GB 15K 584.9GB ONEDRV IBM-i(AS400) UG	$5,635.00	51.5%	$2,732.98	$293.82	$205.68	N/A	N/A	N/A	$293.82	A	SYMMETRIX DMX
DF4156002B	600GB 15K 599.52GB MIRR	$8,050.00	51.5%	$3,904.25	$587.65	$411.36	N/A	N/A	N/A	$587.65	A	SYMMETRIX DMX
DF4156002BU	600GB 15K 599.52GB MIRR UPG	$11,270.00	51.5%	$5,465.95	$587.65	$411.36	N/A	N/A	N/A	$587.65	A	SYMMETRIX DMX
DF4156002C	600GB 15K 584.9GB MIR IBM-i(AS400)	$8,050.00	51.5%	$3,904.25	$587.65	$411.36	N/A	N/A	N/A	$587.65	A	SYMMETRIX DMX
DF4156002CU	600GB 15K 584.9GB MIR IBM-i(AS400) UG	$11,270.00	51.5%	$5,465.95	$587.65	$411.36	N/A	N/A	N/A	$587.65	A	SYMMETRIX DMX
DF4156004B	600GB 15K 1798.56GB 3+1	$16,100.00	51.5%	$7,808.50	$1,175.30	$822.71	N/A	N/A	N/A	$1,175.30	A	SYMMETRIX DMX
DF4156004BU	600GB 15K 1798.56GB 3+1 UPG	$22,540.00	51.5%	$10,931.90	$1,175.30	$822.71	N/A	N/A	N/A	$1,175.30	A	SYMMETRIX DMX
DF4156004C	600GB 15K 1754.7GB3+1 IBM-i(AS400)	$16,100.00	51.5%	$7,808.50	$1,175.30	$822.71	N/A	N/A	N/A	$1,175.30	A	SYMMETRIX DMX
DF4156004CU	600GB 15K 1754.7GB3+1 IBM-i(AS400) UG	$22,540.00	51.5%	$10,931.90	$1,175.30	$822.71	N/A	N/A	N/A	$1,175.30	A	SYMMETRIX DMX
DF4156008B	600GB 15K 4196.64GB 7+1	$32,200.00	51.5%	$15,617.00	$2,350.60	$1,645.42	N/A	N/A	N/A	$2,350.60	A	SYMMETRIX DMX
DF4156008BU	600GB 15K 4196.64GB 7+1 UPG	$45,080.00	51.5%	$21,863.80	$2,350.60	$1,645.42	N/A	N/A	N/A	$2,350.60	A	SYMMETRIX DMX
DF4156008C	600GB 15K 4094.3GB7+1 IBM-i(AS400)	$32,200.00	51.5%	$15,617.00	$2,350.60	$1,645.42	N/A	N/A	N/A	$2,350.60	A	SYMMETRIX DMX
DF4156008CU	600GB 15K 4094.3GB7+1 IBM-i(AS400) UG	$45,080.00	51.5%	$21,863.80	$2,350.60	$1,645.42	N/A	N/A	N/A	$2,350.60	A	SYMMETRIX DMX
DF415600D8B	600GB 15K 3597.12GB 6+2	$32,200.00	51.5%	$15,617.00	$2,350.60	$1,645.42	N/A	N/A	N/A	$2,350.60	A	SYMMETRIX DMX
DF415600D8BU	600GB 15K 3597.12GB 6+2 UPG	$45,080.00	51.5%	$21,863.80	$2,350.60	$1,645.42	N/A	N/A	N/A	$2,350.60	A	SYMMETRIX DMX
DF415600D8C	600GB 15K 3509.4GB6+2 IBM-i(AS400)	$32,200.00	51.5%	$15,617.00	$2,350.60	$1,645.42	N/A	N/A	N/A	$2,350.60	A	SYMMETRIX DMX
DF415600D8CU	600GB 15K 3509.4GB6+2 IBM-i(AS400) UG	$45,080.00	51.5%	$21,863.80	$2,350.60	$1,645.42	N/A	N/A	N/A	$2,350.60	A	SYMMETRIX DMX
DF4F120016B	200GB FLASH 2800.0GB 14+2	$317,760.00	51.5%	$154,113.60	$23,196.48	$16,237.54	N/A	N/A	N/A	$23,196.48	A	SYMMETRIX DMX
DF4F120016BU	200GB FLASH 2800.0GB 14+2 UPG	$444,865.00	51.5%	$215,759.53	$23,196.51	$16,237.57	N/A	N/A	N/A	$23,196.51	A	SYMMETRIX DMX
DF4F120016C	200GB FLASH 2800GB 14+2 IBM-i (AS400)	$317,760.00	51.5%	$154,113.60	$23,196.48	$16,237.54	N/A	N/A	N/A	$23,196.48	A	SYMMETRIX DMX
DF4F120016CU	200GB FLASH 2800GB 14+2 IBMi (AS400) UG	$444,865.00	51.5%	$215,759.53	$23,196.51	$16,237.57	N/A	N/A	N/A	$23,196.51	A	SYMMETRIX DMX
DF4F12001B	200GB FLASH 200.0GB ONEDRV	$19,860.00	51.5%	$9,632.10	$1,449.78	$1,014.85	N/A	N/A	N/A	$1,449.78	A	SYMMETRIX DMX
DF4F12001BU	200GB FLASH 200.0GB ONEDRV UPG	$27,805.00	51.5%	$13,485.43	$1,449.83	$1,014.88	N/A	N/A	N/A	$1,449.83	A	SYMMETRIX DMX
DF4F12001C	200GB FLASH 200GBONEDRV IBM-i (AS400)	$19,860.00	51.5%	$9,632.10	$1,449.78	$1,014.85	N/A	N/A	N/A	$1,449.78	A	SYMMETRIX DMX
DF4F12001CU	200GB FLASH 200GBONEDRV IBMi (AS400) UG	$27,805.00	51.5%	$13,485.43	$1,449.83	$1,014.88	N/A	N/A	N/A	$1,449.83	A	SYMMETRIX DMX
DF4F12002B	200GB FLASH 400.0GB MIRR	$39,720.00	51.5%	$19,264.20	$2,899.56	$2,029.69	N/A	N/A	N/A	$2,899.56	A	SYMMETRIX DMX
DF4F12002BU	200GB FLASH 400.0GB MIRR UPG	$55,610.00	51.5%	$26,970.85	$2,899.66	$2,029.77	N/A	N/A	N/A	$2,899.66	A	SYMMETRIX DMX
DF4F12002C	200GB FLASH 400GB MIR IBM-i (AS400)	$39,720.00	51.5%	$19,264.20	$2,899.56	$2,029.69	N/A	N/A	N/A	$2,899.56	A	SYMMETRIX DMX
DF4F12002CU	200GB FLASH 400GB MIR IBM-i (AS400) UG	$55,610.00	51.5%	$26,970.85	$2,899.66	$2,029.77	N/A	N/A	N/A	$2,899.66	A	SYMMETRIX DMX
DF4F12004B	200GB FLASH 600.0GB 3+1	$79,440.00	51.5%	$38,528.40	$5,799.12	$4,059.38	N/A	N/A	N/A	$5,799.12	A	SYMMETRIX DMX
DF4F12004BU	200GB FLASH 600.0GB 3+1 UPG	$111,215.00	51.5%	$53,939.28	$5,799.06	$4,059.35	N/A	N/A	N/A	$5,799.06	A	SYMMETRIX DMX
DF4F12004C	200GB FLASH 600GB 3+1 IBM-i (AS400)	$79,440.00	51.5%	$38,528.40	$5,799.12	$4,059.38	N/A	N/A	N/A	$5,799.12	A	SYMMETRIX DMX
DF4F12004CU	200GB FLASH 600GB 3+1 IBM-i (AS400) UG	$111,215.00	51.5%	$53,939.28	$5,799.06	$4,059.35	N/A	N/A	N/A	$5,799.06	A	SYMMETRIX DMX
DF4F12008B	200GB FLASH 1400.0GB 7+1	$158,880.00	51.5%	$77,056.80	$11,598.24	$8,118.77	N/A	N/A	N/A	$11,598.24	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DF4F12008BU	200GB FLASH 1400.0GB 7+1 UPG	$222,430.00	51.5%	$107,878.55	$11,598.12	$8,118.70	N/A	N/A	N/A	$11,598.12	A	SYMMETRIX DMX
DF4F12008C	200GB FLASH 1400GB 7+1 IBMi (AS400)	$158,880.00	51.5%	$77,056.80	$11,598.24	$8,118.77	N/A	N/A	N/A	$11,598.24	A	SYMMETRIX DMX
DF4F12008CU	200GB FLASH 1400.0GB7+1 IBMi (AS400) UG	$222,430.00	51.5%	$107,878.55	$11,598.12	$8,118.70	N/A	N/A	N/A	$11,598.12	A	SYMMETRIX DMX
DF4F1200D8B	200GB FLASH 1200.0GB 6+2	$158,880.00	51.5%	$77,056.80	$11,598.24	$8,118.77	N/A	N/A	N/A	$11,598.24	A	SYMMETRIX DMX
DF4F1200D8BU	200GB FLASH 1200.0GB 6+2 UPG	$222,430.00	51.5%	$107,878.55	$11,598.12	$8,118.70	N/A	N/A	N/A	$11,598.12	A	SYMMETRIX DMX
DF4F1200D8C	200GB FLASH 1200GB 6+2 IBM-i (AS400)	$158,880.00	51.5%	$77,056.80	$11,598.24	$8,118.77	N/A	N/A	N/A	$11,598.24	A	SYMMETRIX DMX
DF4F1200D8CU	200GB FLASH 1200GB 6+2 IBMi (AS400) UG	$222,430.00	51.5%	$107,878.55	$11,598.12	$8,118.70	N/A	N/A	N/A	$11,598.12	A	SYMMETRIX DMX
DF4F140016B	400GB FLASH 5599.8GB 14+2	$572,160.00	51.5%	$277,497.60	$41,767.68	$29,237.38	N/A	N/A	N/A	$41,767.68	A	SYMMETRIX DMX
DF4F140016BU	400GB FLASH 5599.8GB 14+2 UPG	$801,025.00	51.5%	$388,497.13	$41,767.69	$29,237.41	N/A	N/A	N/A	$41,767.69	A	SYMMETRIX DMX
DF4F140016C	400GB FLASH 5541.2GB14+2 IBM-i(AS400)	$572,160.00	51.5%	$277,497.60	$41,767.68	$29,237.38	N/A	N/A	N/A	$41,767.68	A	SYMMETRIX DMX
DF4F140016CU	400GB FLASH 5541.2GB14+2 IBM-i(AS400)UG	$801,025.00	51.5%	$388,497.13	$41,767.69	$29,237.41	N/A	N/A	N/A	$41,767.69	A	SYMMETRIX DMX
DF4F14001B	400GB FLASH 399.9GB ONEDRV	$35,760.00	51.5%	$17,343.60	$2,610.48	$1,827.34	N/A	N/A	N/A	$2,610.48	A	SYMMETRIX DMX
DF4F14001BU	400GB FLASH 399.9GB ONEDRV UPG	$50,065.00	51.5%	$24,281.53	$2,610.53	$1,827.37	N/A	N/A	N/A	$2,610.53	A	SYMMETRIX DMX
DF4F14001C	400GB FLASH 395.8GBONEDRV IBM-i(AS400)	$35,760.00	51.5%	$17,343.60	$2,610.48	$1,827.34	N/A	N/A	N/A	$2,610.48	A	SYMMETRIX DMX
DF4F14001CU	400GB FLASH 395.8GBONEDRV IBM-i(AS400)UG	$50,065.00	51.5%	$24,281.53	$2,610.53	$1,827.37	N/A	N/A	N/A	$2,610.53	A	SYMMETRIX DMX
DF4F14002B	400GB FLASH 799.9GB MIRR	$71,520.00	51.5%	$34,687.20	$5,220.96	$3,654.67	N/A	N/A	N/A	$5,220.96	A	SYMMETRIX DMX
DF4F14002BU	400GB FLASH 799.9GB MIRR UPG	$100,130.00	51.5%	$48,563.05	$5,221.06	$3,654.75	N/A	N/A	N/A	$5,221.06	A	SYMMETRIX DMX
DF4F14002C	400GB FLASH 791.6GBMIR IBM-i(AS400)	$71,520.00	51.5%	$34,687.20	$5,220.96	$3,654.67	N/A	N/A	N/A	$5,220.96	A	SYMMETRIX DMX
DF4F14002CU	400GB FLASH 791.6GBMIR IBM-i(AS400) UG	$100,130.00	51.5%	$48,563.05	$5,221.06	$3,654.75	N/A	N/A	N/A	$5,221.06	A	SYMMETRIX DMX
DF4F14004B	400GB FLASH 1199.9GB 3+1	$143,040.00	51.5%	$69,374.40	$10,441.92	$7,309.34	N/A	N/A	N/A	$10,441.92	A	SYMMETRIX DMX
DF4F14004BU	400GB FLASH 1199.9GB 3+1 UPG	$200,255.00	51.5%	$97,123.68	$10,441.86	$7,309.31	N/A	N/A	N/A	$10,441.86	A	SYMMETRIX DMX
DF4F14004C	400GB FLASH 1187.4GB3+1 IBM-i(AS400)	$143,040.00	51.5%	$69,374.40	$10,441.92	$7,309.34	N/A	N/A	N/A	$10,441.92	A	SYMMETRIX DMX
DF4F14004CU	400GB FLASH 1187.4GB3+1 IBM-i(AS400) UG	$200,255.00	51.5%	$97,123.68	$10,441.86	$7,309.31	N/A	N/A	N/A	$10,441.86	A	SYMMETRIX DMX
DF4F14008B	400GB FLASH 2799.9GB 7+1	$286,080.00	51.5%	$138,748.80	$20,883.84	$14,618.69	N/A	N/A	N/A	$20,883.84	A	SYMMETRIX DMX
DF4F14008BU	400GB FLASH 2799.9GB 7+1 UPG	$400,510.00	51.5%	$194,247.35	$20,883.71	$14,618.62	N/A	N/A	N/A	$20,883.71	A	SYMMETRIX DMX
DF4F14008C	400GB FLASH 2770.6GB7+1 IBM-i(AS400)	$286,080.00	51.5%	$138,748.80	$20,883.84	$14,618.69	N/A	N/A	N/A	$20,883.84	A	SYMMETRIX DMX
DF4F14008CU	400GB FLASH 2770.6GB7+1 IBM-i(AS400) UG	$400,510.00	51.5%	$194,247.35	$20,883.71	$14,618.62	N/A	N/A	N/A	$20,883.71	A	SYMMETRIX DMX
DF4F1400D8B	400GB FLASH 2399.9GB 6+2	$286,080.00	51.5%	$138,748.80	$20,883.84	$14,618.69	N/A	N/A	N/A	$20,883.84	A	SYMMETRIX DMX
DF4F1400D8BU	400GB FLASH 2399.9GB 6+2 UPG	$400,510.00	51.5%	$194,247.35	$20,883.71	$14,618.62	N/A	N/A	N/A	$20,883.71	A	SYMMETRIX DMX
DF4F1400D8C	400GB FLASH 2374.8GB6+2 IBM-i(AS400)	$286,080.00	51.5%	$138,748.80	$20,883.84	$14,618.69	N/A	N/A	N/A	$20,883.84	A	SYMMETRIX DMX
DF4F1400D8CU	400GB FLASH 2374.8GB6+2 IBM-i(AS400) UG	$400,510.00	51.5%	$194,247.35	$20,883.71	$14,618.62	N/A	N/A	N/A	$20,883.71	A	SYMMETRIX DMX
DMX-00004	DMX FICON DIR 4 PT MM	$74,500.00	51.5%	$36,132.50	$5,215.00	$3,650.50	N/A	N/A	N/A	$5,215.00	A	SYMMETRIX DMX
DMX-00004U	DMX FICON DIR 4PT MM UPG	$52,300.00	51.5%	$25,365.50	$2,816.36	$1,971.45	N/A	N/A	N/A	$2,816.36	A	SYMMETRIX DMX
DMX-0004	DMX FICON DIR 4 PT SM	$74,500.00	51.5%	$36,132.50	$5,215.00	$3,650.50	N/A	N/A	N/A	$5,215.00	A	SYMMETRIX DMX
DMX-0004U	DMX FICON DIR 4 PT SM-U	$52,300.00	51.5%	$25,365.50	$2,816.36	$1,971.45	N/A	N/A	N/A	$2,816.36	A	SYMMETRIX DMX
DMX-0013	DMX MPD 1MGE 3SF	$74,500.00	51.5%	$36,132.50	$5,215.00	$3,650.50	N/A	N/A	N/A	$5,215.00	A	SYMMETRIX DMX
DMX-0013U	DMX MPD 3SF 1MGE-U	$61,075.00	51.5%	$29,621.38	$3,288.89	$2,302.22	N/A	N/A	N/A	$3,288.89	A	SYMMETRIX DMX
DMX-0020	DMX GIGE DIR 2MGE	$55,900.00	51.5%	$27,111.50	$3,913.00	$2,739.10	N/A	N/A	N/A	$3,913.00	A	SYMMETRIX DMX
DMX-0020U	DMX GIGE DIR 2MGE-U	$58,425.00	51.5%	$28,336.13	$3,146.19	$2,202.33	N/A	N/A	N/A	$3,146.19	A	SYMMETRIX DMX
DMX-0022	DMX MPD 2MGE 2SF	$74,500.00	51.5%	$36,132.50	$5,215.00	$3,650.50	N/A	N/A	N/A	$5,215.00	A	SYMMETRIX DMX
DMX-0022U	DMX MPD 2SF 2MGE-U	$69,730.00	51.5%	$33,819.05	$3,754.96	$2,628.47	N/A	N/A	N/A	$3,754.96	A	SYMMETRIX DMX
DMX-0040	DMX GIGE DIR 4 PT MM	$74,500.00	51.5%	$36,132.50	$5,215.00	$3,650.50	N/A	N/A	N/A	$5,215.00	A	SYMMETRIX DMX
DMX-0040U	DMX GIGE DIR 4 PT MM-U	$77,830.00	51.5%	$37,747.55	$4,191.15	$2,933.80	N/A	N/A	N/A	$4,191.15	A	SYMMETRIX DMX
DMX1000	DMX HIGH PERF SBAY	$235,600.00	51.5%	$114,266.00	$16,492.00	$11,544.40	N/A	N/A	N/A	$23,088.84	A	SYMMETRIX DMX
DMX1000-M2	DMX-2 H PERF SINGL BAY	$157,940.00	51.5%	$76,600.90	$11,638.00	N/A	N/A	N/A	N/A	$16,293.24	A	SYMMETRIX DMX
DMX1000-P	DMX ULTRA PERF SBAY	$496,400.00	51.5%	$240,754.00	$34,748.00	$24,323.60	N/A	N/A	N/A	$48,647.16	A	SYMMETRIX DMX
DMX1000-P2	DMX-2 U PERF SNGL BAY	$315,875.00	51.5%	$153,199.38	$23,275.00	N/A	N/A	N/A	N/A	$32,585.04	A	SYMMETRIX DMX
DMX-1P-PWR	SINGLE PHASE PWR CONV	$33,100.00	51.5%	$16,053.50	$2,317.00	$1,621.90	N/A	N/A	N/A	$2,317.00	A	SYMMETRIX DMX
DMX2000	DMX HIGH PERF DBAY	$419,900.00	51.5%	$203,651.50	$29,393.00	$20,575.10	N/A	N/A	N/A	$41,150.16	A	SYMMETRIX DMX
DMX2-00004	DMX2 FICON DIR 4PT MM	$32,185.00	51.5%	$15,609.73	$2,816.00	N/A	N/A	N/A	N/A	$2,816.00	A	SYMMETRIX DMX
DMX2-00004U	DMX2 FICON DIR 4PT MM UPG	$52,300.00	51.5%	$25,365.50	$2,816.36	$1,971.45	N/A	N/A	N/A	$2,816.36	A	SYMMETRIX DMX
DMX2000-3	DMX HIGH PERF DBAY 3PHASE	$419,900.00	51.5%	$203,651.50	$29,393.00	$20,575.10	N/A	N/A	N/A	$41,150.16	A	SYMMETRIX DMX
DMX2-0004	DMX-2 FICON DIR 4SF	$32,185.00	51.5%	$15,609.73	$2,816.00	N/A	N/A	N/A	N/A	$2,816.00	A	SYMMETRIX DMX
DMX2-0004U	DMX-2 FICON DIR 4SF UPG	$52,300.00	51.5%	$25,365.50	$2,816.36	$1,971.45	N/A	N/A	N/A	$2,816.36	A	SYMMETRIX DMX
DMX2000-M2	DMX-2 H PERF DBL BAY	$277,900.00	51.5%	$134,781.50	$27,790.00	N/A	N/A	N/A	N/A	$38,906.04	A	SYMMETRIX DMX
DMX2000-M2-3	DMX-2 PERF DBL BAY 3-PH	$277,900.00	51.5%	$134,781.50	$27,790.00	N/A	N/A	N/A	N/A	$38,906.04	A	SYMMETRIX DMX
DMX2000-P	DMX ULTRA PERF DBAY	$874,800.00	51.5%	$424,278.00	$61,236.00	$42,865.20	N/A	N/A	N/A	$85,730.40	A	SYMMETRIX DMX
DMX2000-P2	DMX-2 U PERF DBL BAY	$555,800.00	51.5%	$269,563.00	$55,580.00	N/A	N/A	N/A	N/A	$77,811.96	A	SYMMETRIX DMX
DMX2000-P2-3	DMX-2 U PERF DBL BAY 3-PH	$555,800.00	51.5%	$269,563.00	$55,580.00	N/A	N/A	N/A	N/A	$77,811.96	A	SYMMETRIX DMX
DMX2000-P3	DMX ULTRA PERF DBAY 3PHASE	$874,800.00	51.5%	$424,278.00	$61,236.00	$42,865.20	N/A	N/A	N/A	$85,730.40	A	SYMMETRIX DMX
DMX2-0013	DMX-2 MPCD DIR 1MGE 3SF	$37,585.00	51.5%	$18,228.73	$3,289.00	N/A	N/A	N/A	N/A	$3,289.00	A	SYMMETRIX DMX
DMX2-0013U	DMX-2 MPCD 1MGE 3SF UPG	$61,075.00	51.5%	$29,621.38	$3,288.89	$2,302.22	N/A	N/A	N/A	$3,288.89	A	SYMMETRIX DMX
DMX2-0020	DMX-2 GIGE DIR 2MGE	$35,945.00	51.5%	$17,433.33	$3,145.00	N/A	N/A	N/A	N/A	$3,145.00	A	SYMMETRIX DMX
DMX2-0020U	DMX-2 GIGE DIR 2MGE UPG	$58,410.00	51.5%	$28,328.85	$3,145.38	$2,201.76	N/A	N/A	N/A	$3,145.38	A	SYMMETRIX DMX
DMX2-0022	DMX2-MPCD DIR 2MGE 2SF	$42,910.00	51.5%	$20,811.35	$3,755.00	N/A	N/A	N/A	N/A	$3,755.00	A	SYMMETRIX DMX
DMX2-0022U	DMX-2 MPCD 2MGE 2SF UPG	$69,730.00	51.5%	$33,819.05	$3,754.96	$2,628.47	N/A	N/A	N/A	$3,754.96	A	SYMMETRIX DMX
DMX2-0040	DMX2-GIGE DIR 4MGE	$47,920.00	51.5%	$23,241.20	$4,193.00	N/A	N/A	N/A	N/A	$4,193.00	A	SYMMETRIX DMX
DMX2-0040U	DMX-2 GIGE DIR 4MGE UPG	$77,870.00	51.5%	$37,766.95	$4,193.30	$2,935.31	N/A	N/A	N/A	$4,193.30	A	SYMMETRIX DMX
DMX21014616B	146GB 10K 2027.41GB 14+2	$31,280.00	51.5%	$15,170.80	$2,283.44	$1,598.41	N/A	N/A	N/A	$2,283.44	A	SYMMETRIX DMX
DMX21014616BU	146GB 10K 2027.41GB 14+2	$43,790.00	51.5%	$21,238.15	$2,283.33	$1,598.34	N/A	N/A	N/A	$2,283.33	A	SYMMETRIX DMX
DMX21014616C	146GB 10K 2039.28GB 14+2 A4	$31,280.00	51.5%	$15,170.80	$2,283.44	$1,598.41	N/A	N/A	N/A	$2,283.44	A	SYMMETRIX DMX
DMX21014616CU	146GB 10K 2039.28GB 14+2 A4U	$43,790.00	51.5%	$21,238.15	$2,283.33	$1,598.34	N/A	N/A	N/A	$2,283.33	A	SYMMETRIX DMX
DMX210146D8B	146GB 10K 868.89GB 6+2	$15,640.00	51.5%	$7,585.40	$1,141.72	$799.20	N/A	N/A	N/A	$1,141.72	A	SYMMETRIX DMX
DMX210146D8BU	146GB 10K 868.89GB 6+2 U	$21,895.00	51.5%	$10,619.08	$1,141.67	$799.17	N/A	N/A	N/A	$1,141.67	A	SYMMETRIX DMX
DMX210146D8C	146GB 10K 873.97GB 6+2 A4	$15,640.00	51.5%	$7,585.40	$1,141.72	$799.20	N/A	N/A	N/A	$1,141.72	A	SYMMETRIX DMX
DMX210146D8CU	146GB 10K 873.97GB 6+2 A4U	$21,895.00	51.5%	$10,619.08	$1,141.67	$799.17	N/A	N/A	N/A	$1,141.67	A	SYMMETRIX DMX
DMX21030016B	300GB 10K 4139.89GB 14+2	$0.00	51.5%	$0.00	$2,400.24	$1,680.17	N/A	N/A	N/A	$2,400.24	A	SYMMETRIX DMX
DMX21030016BU	300GB 10K 4139.89GB 14+2 U	$46,030.00	51.5%	$22,324.55	$2,400.13	$1,680.10	N/A	N/A	N/A	$2,400.13	A	SYMMETRIX DMX
DMX21030016C	300GB 10K 4088.37 14+2 A4	$0.00	51.5%	$0.00	$2,400.24	$1,680.17	N/A	N/A	N/A	$2,400.24	A	SYMMETRIX DMX
DMX21030016CU	300GB 10K 4088.37 14+2 A4U	$46,030.00	51.5%	$22,324.55	$2,400.13	$1,680.10	N/A	N/A	N/A	$2,400.13	A	SYMMETRIX DMX
DMX210300D8B	300GB 10K 1774.24GB 6+2	$0.00	51.5%	$0.00	$1,200.12	$840.08	N/A	N/A	N/A	$1,200.12	A	SYMMETRIX DMX
DMX210300D8BU	300GB 10K 1774.24GB 6+2 U	$23,015.00	51.5%	$11,162.28	$1,200.07	$840.05	N/A	N/A	N/A	$1,200.07	A	SYMMETRIX DMX
DMX210300D8C	300GB 10K 1752.16 6+2 A4	$0.00	51.5%	$0.00	$1,200.12	$840.08	N/A	N/A	N/A	$1,200.12	A	SYMMETRIX DMX
DMX210300D8CU	300GB 10K 1752.16 6+2 A4U	$23,015.00	51.5%	$11,162.28	$1,200.07	$840.05	N/A	N/A	N/A	$1,200.07	A	SYMMETRIX DMX
DMX2107316B	73GB 10K 1013.69GB 14+2	$22,725.00	51.5%	$11,021.63	$1,658.93	$1,161.25	N/A	N/A	N/A	$1,658.93	A	SYMMETRIX DMX
DMX2107316BU	73GB 10K 1013.69GB 14+2 U	$31,815.00	51.5%	$15,430.28	$1,658.92	$1,161.25	N/A	N/A	N/A	$1,658.92	A	SYMMETRIX DMX
DMX2107316C	73GB 10K 1019.59GB 14+2 IBM-i(AS400)	$22,725.00	51.5%	$11,021.63	$1,658.93	$1,161.25	N/A	N/A	N/A	$1,658.93	A	SYMMETRIX DMX
DMX2107316CU	73GB 10K 1019.59GB 14+2 A4U	$31,815.00	51.5%	$15,430.28	$1,658.92	$1,161.25	N/A	N/A	N/A	$1,658.92	A	SYMMETRIX DMX
DMX21073D8B	73GB 10K 434.44GB 6+2	$11,360.00	51.5%	$5,509.60	$829.28	$580.50	N/A	N/A	N/A	$829.28	A	SYMMETRIX DMX
DMX21073D8BU	73GB 10K 434.44GB 6+2 U	$15,905.00	51.5%	$7,713.93	$829.33	$580.53	N/A	N/A	N/A	$829.33	A	SYMMETRIX DMX
DMX21073D8C	73GB 10K 436.96GB 6+2 for IBM-i (AS400)	$11,360.00	51.5%	$5,509.60	$829.28	$580.50	N/A	N/A	N/A	$829.28	A	SYMMETRIX DMX
DMX21073D8CU	73GB 10K 436.96GB 6+2 A4U	$15,905.00	51.5%	$7,713.93	$829.33	$580.53	N/A	N/A	N/A	$829.33	A	SYMMETRIX DMX
DMX21514616B	146GB 15K 2027.41GB 14+2	$0.00	51.5%	$0.00	$2,867.44	$2,007.21	N/A	N/A	N/A	$2,867.44	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DMX21514616BU	146GB 15K 2027.41GB 14+2 U	$54,990.00	51.5%	$26,670.15	$2,867.33	$2,007.14	N/A	N/A	N/A	$2,867.33	A	SYMMETRIX DMX
DMX21514616C	146GB 15K 2039.28GB 14+2 A4	$0.00	51.5%	$0.00	$2,867.44	$2,007.21	N/A	N/A	N/A	$2,867.44	A	SYMMETRIX DMX
DMX21514616CU	146GB 15K 2039.28GB 14+2 A4U	$54,990.00	51.5%	$26,670.15	$2,867.33	$2,007.14	N/A	N/A	N/A	$2,867.33	A	SYMMETRIX DMX
DMX215146D8B	146GB 15K 868.89GB 6+2	$0.00	51.5%	$0.00	$1,433.72	$1,003.60	N/A	N/A	N/A	$1,433.72	A	SYMMETRIX DMX
DMX215146D8BU	146GB 15K 868.89GB 6+2 U	$27,495.00	51.5%	$13,335.08	$1,433.67	$1,003.57	N/A	N/A	N/A	$1,433.67	A	SYMMETRIX DMX
DMX215146D8C	146GB 15K 873.97GB 6+2 A4	$0.00	51.5%	$0.00	$1,433.72	$1,003.60	N/A	N/A	N/A	$1,433.72	A	SYMMETRIX DMX
DMX215146D8CU	146GB 15K 873.97GB 6+2 A4U	$27,495.00	51.5%	$13,335.08	$1,433.67	$1,003.57	N/A	N/A	N/A	$1,433.67	A	SYMMETRIX DMX
DMX21530016B	300GB 15K 4139.89GB 14+2	$0.00	51.5%	$0.00	$2,838.24	$1,986.77	N/A	N/A	N/A	$2,838.24	A	SYMMETRIX DMX
DMX21530016BU	300GB 15K 4139.89GB 14+2 U	$54,430.00	51.5%	$26,398.55	$2,838.13	$1,986.70	N/A	N/A	N/A	$2,838.13	A	SYMMETRIX DMX
DMX21530016C	300GB 15K 4088.37 14+2 A4	$0.00	51.5%	$0.00	$2,838.24	$1,986.77	N/A	N/A	N/A	$2,838.24	A	SYMMETRIX DMX
DMX21530016CU	300GB 15K 4088.37 14+2 A4U	$54,430.00	51.5%	$26,398.55	$2,838.13	$1,986.70	N/A	N/A	N/A	$2,838.13	A	SYMMETRIX DMX
DMX215300D8B	300GB 15K 1774.24GB 6+2	$0.00	51.5%	$0.00	$1,419.12	$993.38	N/A	N/A	N/A	$1,419.12	A	SYMMETRIX DMX
DMX215300D8BU	300GB 15K 1774.24GB 6+2 U	$27,215.00	51.5%	$13,199.28	$1,419.07	$993.35	N/A	N/A	N/A	$1,419.07	A	SYMMETRIX DMX
DMX215300D8C	300GB 15K 1752.16 6+2 A4	$0.00	51.5%	$0.00	$1,419.12	$993.38	N/A	N/A	N/A	$1,419.12	A	SYMMETRIX DMX
DMX215300D8CU	300GB 15K 1752.16 6+2 A4U	$27,215.00	51.5%	$13,199.28	$1,419.07	$993.35	N/A	N/A	N/A	$1,419.07	A	SYMMETRIX DMX
DMX2157316B	73GB 15K 1013.69GB 14+2	$0.00	51.5%	$0.00	$2,135.25	$1,494.68	N/A	N/A	N/A	$2,135.25	A	SYMMETRIX DMX
DMX2157316BU	73GB 15K 1013.69GB 14+2 U	$40,950.00	51.5%	$19,860.75	$2,135.25	$1,494.68	N/A	N/A	N/A	$2,135.25	A	SYMMETRIX DMX
DMX2157316C	73GB 15K 1019.59GB 14+2 IBM-i(AS400)	$0.00	51.5%	$0.00	$2,135.25	$1,494.68	N/A	N/A	N/A	$2,135.25	A	SYMMETRIX DMX
DMX2157316CU	73GB 15K 1019.59GB 14+2 A4U	$40,950.00	51.5%	$19,860.75	$2,135.25	$1,494.68	N/A	N/A	N/A	$2,135.25	A	SYMMETRIX DMX
DMX21573D8B	73GB 15K 434.44GB 6+2	$0.00	51.5%	$0.00	$1,067.63	$747.34	N/A	N/A	N/A	$1,067.63	A	SYMMETRIX DMX
DMX21573D8BU	73GB 15K 434.44GB 6+2 U	$20,475.00	51.5%	$9,930.38	$1,067.62	$747.34	N/A	N/A	N/A	$1,067.62	A	SYMMETRIX DMX
DMX21573D8C	73GB 15K 436.96GB 6+2 for IBM-i (AS400)	$0.00	51.5%	$0.00	$1,067.63	$747.34	N/A	N/A	N/A	$1,067.63	A	SYMMETRIX DMX
DMX21573D8CU	73GB 15K 436.96GB 6+2 A4U	$20,475.00	51.5%	$9,930.38	$1,067.62	$747.34	N/A	N/A	N/A	$1,067.62	A	SYMMETRIX DMX
DMX2-2BE-CN	DMX-DMX-2 2 BE DIR CONV	$82,350.00	51.5%	$39,939.75	$5,764.50	$4,035.15	N/A	N/A	N/A	$5,764.50	A	SYMMETRIX DMX
DMX2-4BE-CN	DMX-DMX-2 4BE DIR CONV	$164,700.00	51.5%	$79,879.50	$11,529.00	$8,070.30	N/A	N/A	N/A	$11,529.00	A	SYMMETRIX DMX
DMX27250016B	500GB 7.2K 6901.76GB 14+2	$41,200.00	51.5%	$19,982.00	$3,007.60	$2,105.32	N/A	N/A	N/A	$3,007.60	A	SYMMETRIX DMX
DMX27250016BU	500GB 7.2K 6901.76GB 14+2 U	$57,680.00	51.5%	$27,974.80	$3,007.60	$2,105.32	N/A	N/A	N/A	$3,007.60	A	SYMMETRIX DMX
DMX272500D8B	500GB 7.2K 2957.89GB 6+2	$20,600.00	51.5%	$9,991.00	$1,503.80	$1,052.66	N/A	N/A	N/A	$1,503.80	A	SYMMETRIX DMX
DMX272500D8BU	500GB 7.2K 2957.89GB 6+2U	$28,840.00	51.5%	$13,987.40	$1,503.80	$1,052.66	N/A	N/A	N/A	$1,503.80	A	SYMMETRIX DMX
DMX2-8BE-CN	DMX-DMX-2 8BE DIR CONV	$329,310.00	51.5%	$159,715.35	$23,051.70	$16,136.19	N/A	N/A	N/A	$23,051.70	A	SYMMETRIX DMX
DMX2-8-F	DMX8 M2 2 PT FIC DIR	$12,675.00	51.5%	$6,147.38	$1,775.00	N/A	N/A	N/A	N/A	$2,484.96	A	SYMMETRIX DMX
DMX2-8-FC	DMX8 M2 8PT FC DIR	$17,850.00	51.5%	$8,657.25	$2,494.00	N/A	N/A	N/A	N/A	$3,491.64	A	SYMMETRIX DMX
DMX2-8-FC-CN	DMX800-DMX2 FC CON	$34,310.00	51.5%	$16,640.35	$2,401.70	$1,681.19	N/A	N/A	N/A	$3,362.40	A	SYMMETRIX DMX
DMX2-8-F-CN	DMX8-DMX2 FIC DIR CONV	$22,500.00	51.5%	$10,912.50	$1,575.00	$1,102.50	N/A	N/A	N/A	$2,205.00	A	SYMMETRIX DMX
DMX2-8-FC-UPG	DMX8 M2 8 PT FC DIR UPG	$46,300.00	51.5%	$22,455.50	$2,493.26	$1,745.28	N/A	N/A	N/A	$2,493.26	A	SYMMETRIX DMX
DMX2-8-F-UPG	DMX8 M2 2PT FIC DIR UPG	$32,950.00	51.5%	$15,980.75	$1,774.36	$1,242.05	N/A	N/A	N/A	$1,774.36	A	SYMMETRIX DMX
DMX2-8-G	DMX8 M2 2PT GIGE DIR	$20,050.00	51.5%	$9,724.25	$2,807.00	N/A	N/A	N/A	N/A	$3,929.76	A	SYMMETRIX DMX
DMX2-8-G-CN	DMX800-DMX2 GE CON	$37,500.00	51.5%	$18,187.50	$2,625.00	$1,837.50	N/A	N/A	N/A	$3,675.00	A	SYMMETRIX DMX
DMX2-8-GF	DMX8 M2 2PT GE FIC DIR	$19,160.00	51.5%	$9,292.60	$2,683.00	N/A	N/A	N/A	N/A	$3,756.24	A	SYMMETRIX DMX
DMX2-8-GF-CN	DMX800-DMX2 FIC-GE CON	$30,000.00	51.5%	$14,550.00	$2,100.00	$1,470.00	N/A	N/A	N/A	$2,940.00	A	SYMMETRIX DMX
DMX2-8-GF-UPG	DMX8 M2 2PT GE FIC DIR UP	$49,825.00	51.5%	$24,165.13	$2,683.08	$1,878.15	N/A	N/A	N/A	$2,683.08	A	SYMMETRIX DMX
DMX2-8-G-UPG	DMX8 M2 2PT GIGE DIR UPG	$52,125.00	51.5%	$25,280.63	$2,806.93	$1,964.85	N/A	N/A	N/A	$2,806.93	A	SYMMETRIX DMX
DMX2-FC0M8S	DMX-2 FC DIR 0MM 8SM	$71,000.00	51.5%	$34,435.00	$4,970.00	$3,479.00	N/A	N/A	N/A	$4,970.00	A	SYMMETRIX DMX
DMX2-FC4M4S	DMX-2 FC DIR 4MM 4SM	$72,515.00	51.5%	$35,169.78	$5,076.05	$3,553.24	N/A	N/A	N/A	$5,076.05	A	SYMMETRIX DMX
DMX2-FC6M2S	DMX-2 FC DIR 6MM 2SM	$44,315.00	51.5%	$21,492.78	$3,878.00	N/A	N/A	N/A	N/A	$3,878.00	A	SYMMETRIX DMX
DMX2-FC6M2SU	DMX-2 FC DIR 6MM 2SM UPG	$72,015.00	51.5%	$34,927.28	$3,878.01	$2,714.61	N/A	N/A	N/A	$3,878.01	A	SYMMETRIX DMX
DMX2-FC7M1S	DMX-2 FC DIR 7MM 1SM	$44,105.00	51.5%	$21,390.93	$3,859.00	N/A	N/A	N/A	N/A	$3,859.00	A	SYMMETRIX DMX
DMX2-FC7M1SU	DMX-2 FC DIR 7MM 1SM UPG	$71,670.00	51.5%	$34,759.95	$3,859.43	$2,701.60	N/A	N/A	N/A	$3,859.43	A	SYMMETRIX DMX
DMX2-FC8M0S	DMX-2 FC DIR 8MM	$43,855.00	51.5%	$21,269.68	$3,837.00	N/A	N/A	N/A	N/A	$3,837.00	A	SYMMETRIX DMX
DMX2-FC8M0SU	DMX-2 FC DIR 8MM UPG	$71,265.00	51.5%	$34,563.53	$3,837.62	$2,686.33	N/A	N/A	N/A	$3,837.62	A	SYMMETRIX DMX
DMX2-FCD-CN	DMX-2 FC DIR CONV	$41,175.00	51.5%	$19,969.88	$2,882.25	$2,017.58	N/A	N/A	N/A	$2,882.25	A	SYMMETRIX DMX
DMX2G10-1461	146GB 10K 144.6GB ONE DRV	$1,955.00	51.5%	$948.18	$142.72	$99.90	N/A	N/A	N/A	$142.72	A	SYMMETRIX DMX
DMX2G10-1461A	146GB10K 143.5GB ONEDR A4	$1,955.00	51.5%	$948.18	$142.72	$99.90	N/A	N/A	N/A	$142.72	A	SYMMETRIX DMX
DMX2G10461AU	146GB 10K 143.5GB SRD A4U	$2,735.00	51.5%	$1,326.48	$142.61	$99.83	N/A	N/A	N/A	$142.61	A	SYMMETRIX DMX
DMX2G101461B	146GB 10K 144.81GB ONEDRV	$1,955.00	51.5%	$948.18	$142.72	$99.90	N/A	N/A	N/A	$142.72	A	SYMMETRIX DMX
DMX2G101461BU	146GB10K 144.81GBONEDRV U	$2,735.00	51.5%	$1,326.48	$142.61	$99.83	N/A	N/A	N/A	$142.61	A	SYMMETRIX DMX
DMX2G101461C	146GB 10K 145.66GBONEDRVA	$1,955.00	51.5%	$948.18	$142.72	$99.90	N/A	N/A	N/A	$142.72	A	SYMMETRIX DMX
DMX2G101461CU	146GB10K 145.66GBONEDRVAU	$2,735.00	51.5%	$1,326.48	$142.61	$99.83	N/A	N/A	N/A	$142.61	A	SYMMETRIX DMX
DMX2G10-1461U	146GB10K 144.6GB ONEDRV U	$2,735.00	51.5%	$1,326.48	$142.61	$99.83	N/A	N/A	N/A	$142.61	A	SYMMETRIX DMX
DMX2G10-1462	146GB 10K 144.6GB MIRR	$3,910.00	51.5%	$1,896.35	$285.43	$199.80	N/A	N/A	N/A	$285.43	A	SYMMETRIX DMX
DMX2G10-1462A	146GB 10K 143.5GB MIRR A4	$3,910.00	51.5%	$1,896.35	$285.43	$199.80	N/A	N/A	N/A	$285.43	A	SYMMETRIX DMX
DMX2G10462AU	146GB 10K 143.5GB MIR A4U	$5,475.00	51.5%	$2,655.38	$285.48	$199.84	N/A	N/A	N/A	$285.48	A	SYMMETRIX DMX
DMX2G101462B	146GB 10K 144.81GB MIRR	$3,910.00	51.5%	$1,896.35	$285.43	$199.80	N/A	N/A	N/A	$285.43	A	SYMMETRIX DMX
DMX2G101462BU	146GB10K 144.81GBMIRR U	$5,475.00	51.5%	$2,655.38	$285.48	$199.84	N/A	N/A	N/A	$285.48	A	SYMMETRIX DMX
DMX2G101462C	146GB 10K 145.66GB MIRRA4	$3,910.00	51.5%	$1,896.35	$285.43	$199.80	N/A	N/A	N/A	$285.43	A	SYMMETRIX DMX
DMX2G101462CU	146GB10K 145.66GB MIRRA4U	$5,475.00	51.5%	$2,655.38	$285.48	$199.84	N/A	N/A	N/A	$285.48	A	SYMMETRIX DMX
DMX2G10-1462U	146GB 10K 144.6GB MIRR UP	$5,475.00	51.5%	$2,655.38	$285.48	$199.84	N/A	N/A	N/A	$285.48	A	SYMMETRIX DMX
DMX2G10-1464	146GB 10K 433.8GB 3+1	$7,820.00	51.5%	$3,792.70	$570.86	$399.60	N/A	N/A	N/A	$570.86	A	SYMMETRIX DMX
DMX2G10-1464A	146GB 10K 430.5GB 3+1 A4	$7,820.00	51.5%	$3,792.70	$570.86	$399.60	N/A	N/A	N/A	$570.86	A	SYMMETRIX DMX
DMX2G101464AU	146GB 10K 430.5GB 3+1 AU	$10,950.00	51.5%	$5,310.75	$570.96	$399.68	N/A	N/A	N/A	$570.96	A	SYMMETRIX DMX
DMX2G101464B	146GB 10K 434.43GB 3+1	$7,820.00	51.5%	$3,792.70	$570.86	$399.60	N/A	N/A	N/A	$570.86	A	SYMMETRIX DMX
DMX2G101464BU	146GB 10K 434.43GB 3+1 U	$10,950.00	51.5%	$5,310.75	$570.96	$399.68	N/A	N/A	N/A	$570.96	A	SYMMETRIX DMX
DMX2G101464C	146GB 10K 436.98GB 3+1A4	$7,820.00	51.5%	$3,792.70	$570.86	$399.60	N/A	N/A	N/A	$570.86	A	SYMMETRIX DMX
DMX2G101464CU	146GB 10K 436.98GB3+1A4U	$10,950.00	51.5%	$5,310.75	$570.96	$399.68	N/A	N/A	N/A	$570.96	A	SYMMETRIX DMX
DMX2G10-1464U	146GB 10K 433.8GB 3+1 UP	$10,950.00	51.5%	$5,310.75	$570.96	$399.68	N/A	N/A	N/A	$570.96	A	SYMMETRIX DMX
DMX2G10-1468	146GB 10K 1012.2GB 7+1	$15,640.00	51.5%	$7,585.40	$1,141.72	$799.20	N/A	N/A	N/A	$1,141.72	A	SYMMETRIX DMX
DMX2G10-1468A	146GB 10K 1004.5GB 7+1 A4	$15,640.00	51.5%	$7,585.40	$1,141.72	$799.20	N/A	N/A	N/A	$1,141.72	A	SYMMETRIX DMX
DMX2G101468AU	146GB10K 1004.5GB 7+1 A4U	$21,895.00	51.5%	$10,619.08	$1,141.67	$799.17	N/A	N/A	N/A	$1,141.67	A	SYMMETRIX DMX
DMX2G101468B	146GB 10K 1013.67GB 7+1	$15,640.00	51.5%	$7,585.40	$1,141.72	$799.20	N/A	N/A	N/A	$1,141.72	A	SYMMETRIX DMX
DMX2G101468BU	146GB 10K 1013.67GB 7+1 U	$21,895.00	51.5%	$10,619.08	$1,141.67	$799.17	N/A	N/A	N/A	$1,141.67	A	SYMMETRIX DMX
DMX2G101468C	146GB 10K 1019.62GB 7+1A4	$15,640.00	51.5%	$7,585.40	$1,141.72	$799.20	N/A	N/A	N/A	$1,141.72	A	SYMMETRIX DMX
DMX2G101468CU	146GB 10K 1019.62GB7+1A4U	$21,895.00	51.5%	$10,619.08	$1,141.67	$799.17	N/A	N/A	N/A	$1,141.67	A	SYMMETRIX DMX
DMX2G10-1468U	146GB 10K 1012.2GB 7+1 UP	$21,895.00	51.5%	$10,619.08	$1,141.67	$799.17	N/A	N/A	N/A	$1,141.67	A	SYMMETRIX DMX
DMX2G10-3001	300GB 10K 295.7GB ONE DRV	$2,055.00	51.5%	$996.68	$150.02	$105.01	N/A	N/A	N/A	$150.02	A	SYMMETRIX DMX
DMX2G10-3001A	300GB10K292.02GB ONEDRV A	$2,055.00	51.5%	$996.68	$150.02	$105.01	N/A	N/A	N/A	$150.02	A	SYMMETRIX DMX
DMX2G103001AU	300GB10K292.02GB ONEDR AU	$2,875.00	51.5%	$1,394.38	$149.91	$104.94	N/A	N/A	N/A	$149.91	A	SYMMETRIX DMX
DMX2G103001B	300GB 10K 296.91GB ONEDRV	$0.00	51.5%	$0.00	$150.02	$105.01	N/A	N/A	N/A	$150.02	A	SYMMETRIX DMX
DMX2G103001BU	300GB10K 296.91GBONEDRV U	$2,875.00	51.5%	$1,394.38	$149.91	$104.94	N/A	N/A	N/A	$149.91	A	SYMMETRIX DMX
DMX2G103001C	300GB10K 292.46GBONEDRVA4	$0.00	51.5%	$0.00	$150.02	$105.01	N/A	N/A	N/A	$150.02	A	SYMMETRIX DMX
DMX2G103001CU	300GB10K292.46GBONEDRVA4U	$2,875.00	51.5%	$1,394.38	$149.91	$104.94	N/A	N/A	N/A	$149.91	A	SYMMETRIX DMX
DMX2G10-3001U	300GB10K 295.7GB ONEDRV U	$2,875.00	51.5%	$1,394.38	$149.91	$104.94	N/A	N/A	N/A	$149.91	A	SYMMETRIX DMX
DMX2G10-3002	300GB 10K 295.7GB MIRR	$4,110.00	51.5%	$1,993.35	$300.03	$210.02	N/A	N/A	N/A	$300.03	A	SYMMETRIX DMX
DMX2G10-3002A	300GB10K 292.02GB MIRR A4	$4,110.00	51.5%	$1,993.35	$300.03	$210.02	N/A	N/A	N/A	$300.03	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DMX2G103002AU	300GB10K 292.02GB MIRR AU	$5,755.00	51.5%	$2,791.18	$300.08	$210.06	N/A	N/A	N/A	$300.08	A	SYMMETRIX DMX
DMX2G103002B	300GB 10K 296.91GB MIRR	$0.00	51.5%	$0.00	$300.03	$210.02	N/A	N/A	N/A	$300.03	A	SYMMETRIX DMX
DMX2G103002BU	300GB 10K 296.91GB MIRR U	$5,755.00	51.5%	$2,791.18	$300.08	$210.06	N/A	N/A	N/A	$300.08	A	SYMMETRIX DMX
DMX2G103002C	300GB 10K 292.46GBMIRRA4	$0.00	51.5%	$0.00	$300.03	$210.02	N/A	N/A	N/A	$300.03	A	SYMMETRIX DMX
DMX2G103002CU	300GB 10K 292.46GBMIRRA4U	$5,755.00	51.5%	$2,791.18	$300.08	$210.06	N/A	N/A	N/A	$300.08	A	SYMMETRIX DMX
DMX2G10-3002U	300GB 10K 295.7GB MIRR UP	$5,755.00	51.5%	$2,791.18	$300.08	$210.06	N/A	N/A	N/A	$300.08	A	SYMMETRIX DMX
DMX2G10-3004	300GB 10K 887.1GB 3+1	$8,220.00	51.5%	$3,986.70	$600.06	$420.04	N/A	N/A	N/A	$600.06	A	SYMMETRIX DMX
DMX2G10-3004A	300GB 10K 876.06GB 3+1 A4	$8,220.00	51.5%	$3,986.70	$600.06	$420.04	N/A	N/A	N/A	$600.06	A	SYMMETRIX DMX
DMX2G103004AU	300GB 10K 876.06GB 3+1 AU	$11,510.00	51.5%	$5,582.35	$600.16	$420.12	N/A	N/A	N/A	$600.16	A	SYMMETRIX DMX
DMX2G103004B	300GB 10K 890.73GB 3+1	$0.00	51.5%	$0.00	$600.06	$420.04	N/A	N/A	N/A	$600.06	A	SYMMETRIX DMX
DMX2G103004BU	300GB 10K 890.73GB 3+1 U	$11,510.00	51.5%	$5,582.35	$600.16	$420.12	N/A	N/A	N/A	$600.16	A	SYMMETRIX DMX
DMX2G103004C	300GB 10K 877.38GB3+1A4	$0.00	51.5%	$0.00	$600.06	$420.04	N/A	N/A	N/A	$600.06	A	SYMMETRIX DMX
DMX2G103004CU	300GB 10K 877.38GB3+1A4U	$11,510.00	51.5%	$5,582.35	$600.16	$420.12	N/A	N/A	N/A	$600.16	A	SYMMETRIX DMX
DMX2G10-3004U	300GB 10K 887.1GB 3+1 UP	$11,510.00	51.5%	$5,582.35	$600.16	$420.12	N/A	N/A	N/A	$600.16	A	SYMMETRIX DMX
DMX2G10-3008	300GB 10K 2070GB 7+1	$16,440.00	51.5%	$7,973.40	$1,200.12	$840.08	N/A	N/A	N/A	$1,200.12	A	SYMMETRIX DMX
DMX2G10-3008A	300GB10K 2044.14GB 7+1 A4	$16,440.00	51.5%	$7,973.40	$1,200.12	$840.08	N/A	N/A	N/A	$1,200.12	A	SYMMETRIX DMX
DMX2G103008AU	300GB10K 2044.14GB 7+1 AU	$23,015.00	51.5%	$11,162.28	$1,200.07	$840.05	N/A	N/A	N/A	$1,200.07	A	SYMMETRIX DMX
DMX2G103008B	300GB 10K 2078.37GB 7+1	$0.00	51.5%	$0.00	$1,200.12	$840.08	N/A	N/A	N/A	$1,200.12	A	SYMMETRIX DMX
DMX2G103008BU	300GB 10K 2078.37GB 7+1 U	$23,015.00	51.5%	$11,162.28	$1,200.07	$840.05	N/A	N/A	N/A	$1,200.07	A	SYMMETRIX DMX
DMX2G103008C	300GB 10K 2047.22GB7+1A4	$0.00	51.5%	$0.00	$1,200.12	$840.08	N/A	N/A	N/A	$1,200.12	A	SYMMETRIX DMX
DMX2G103008CU	300GB 10K 2047.22GB7+1A4U	$23,015.00	51.5%	$11,162.28	$1,200.07	$840.05	N/A	N/A	N/A	$1,200.07	A	SYMMETRIX DMX
DMX2G10-3008U	300GB 10K 2070GB 7+1 UP	$23,015.00	51.5%	$11,162.28	$1,200.07	$840.05	N/A	N/A	N/A	$1,200.07	A	SYMMETRIX DMX
DMX2G10-731	73GB 10K 72.2GB ONE DRV	$1,420.00	51.5%	$688.70	$103.66	$72.56	N/A	N/A	N/A	$103.66	A	SYMMETRIX DMX
DMX2G10-731A	73GB 10K 71.8GB ONEDRV IBM-i(AS400)	$1,420.00	51.5%	$688.70	$103.66	$72.56	N/A	N/A	N/A	$103.66	A	SYMMETRIX DMX
DMX2G10731AU	73GB10K 71.8GB ONEDRV A4U	$1,990.00	51.5%	$965.15	$103.76	$72.64	N/A	N/A	N/A	$103.76	A	SYMMETRIX DMX
DMX2G10-731B	73GB 10K 72.40GB ONE DRV	$1,420.00	51.5%	$688.70	$103.66	$72.56	N/A	N/A	N/A	$103.66	A	SYMMETRIX DMX
DMX2G10-731BU	73GB 10K 72.40GB ONEDRV U	$1,990.00	51.5%	$965.15	$103.76	$72.64	N/A	N/A	N/A	$103.76	A	SYMMETRIX DMX
DMX2G10-731C	73GB10K 72.82GB ONEDRV for IBM-i (AS400	$1,420.00	51.5%	$688.70	$103.66	$72.56	N/A	N/A	N/A	$103.66	A	SYMMETRIX DMX
DMX2G10-731CU	73GB10K 72.82GBONEDRV A4U	$1,990.00	51.5%	$965.15	$103.76	$72.64	N/A	N/A	N/A	$103.76	A	SYMMETRIX DMX
DMX2G10-731U	73GB 10K 72.2GB ONE DRV UP	$1,990.00	51.5%	$965.15	$103.76	$72.64	N/A	N/A	N/A	$103.76	A	SYMMETRIX DMX
DMX2G10-732	73 GB 10K 72.2GB MIRR	$2,840.00	51.5%	$1,377.40	$207.32	$145.12	N/A	N/A	N/A	$207.32	A	SYMMETRIX DMX
DMX2G10-732A	73GB 10K 71.8GB MIRR for IBM-i (AS400)	$2,840.00	51.5%	$1,377.40	$207.32	$145.12	N/A	N/A	N/A	$207.32	A	SYMMETRIX DMX
DMX2G10732AU	73 GB 10K 71.8 MIRR A4U	$3,975.00	51.5%	$1,927.88	$207.27	$145.09	N/A	N/A	N/A	$207.27	A	SYMMETRIX DMX
DMX2G10-732B	73GB 10K 72.40GB MIRR	$2,840.00	51.5%	$1,377.40	$207.32	$145.12	N/A	N/A	N/A	$207.32	A	SYMMETRIX DMX
DMX2G10-732BU	73GB 10K 72.40GB MIRR U	$3,975.00	51.5%	$1,927.88	$207.27	$145.09	N/A	N/A	N/A	$207.27	A	SYMMETRIX DMX
DMX2G10-732C	73GB 10K 72.82GB MIRR for IBM-i (AS400)	$2,840.00	51.5%	$1,377.40	$207.32	$145.12	N/A	N/A	N/A	$207.32	A	SYMMETRIX DMX
DMX2G10-732CU	73GB 10K 72.82GB MIRR A4U	$3,975.00	51.5%	$1,927.88	$207.27	$145.09	N/A	N/A	N/A	$207.27	A	SYMMETRIX DMX
DMX2G10-732U	73GB 10K 72.2GB MIRR UP	$3,975.00	51.5%	$1,927.88	$207.27	$145.09	N/A	N/A	N/A	$207.27	A	SYMMETRIX DMX
DMX2G10-734	73GB 10K 216.5GB 3+1	$5,680.00	51.5%	$2,754.80	$414.64	$290.25	N/A	N/A	N/A	$414.64	A	SYMMETRIX DMX
DMX2G10-734A	73GB 10K 215.4GB 3+1 for IBM-i (AS400)	$5,680.00	51.5%	$2,754.80	$414.64	$290.25	N/A	N/A	N/A	$414.64	A	SYMMETRIX DMX
DMX2G10734AU	73 GB10 K 215.4GB 3+1 A4U	$7,955.00	51.5%	$3,858.18	$414.80	$290.36	N/A	N/A	N/A	$414.80	A	SYMMETRIX DMX
DMX2G10-734B	73GB 10K 217.20GB 3+1	$5,680.00	51.5%	$2,754.80	$414.64	$290.25	N/A	N/A	N/A	$414.64	A	SYMMETRIX DMX
DMX2G10-734BU	73GB 10K 217.20GB 3+1 U	$7,955.00	51.5%	$3,858.18	$414.80	$290.36	N/A	N/A	N/A	$414.80	A	SYMMETRIX DMX
DMX2G10-734C	73GB 10K 218.46GB 3+1 for IBM-i (AS400)	$5,680.00	51.5%	$2,754.80	$414.64	$290.25	N/A	N/A	N/A	$414.64	A	SYMMETRIX DMX
DMX2G10-734CU	73GB 10K 218.46GB 3+1 A4U	$7,955.00	51.5%	$3,858.18	$414.80	$290.36	N/A	N/A	N/A	$414.80	A	SYMMETRIX DMX
DMX2G10-734U	73GB 10K 216.5GB 3+1 UP	$7,955.00	51.5%	$3,858.18	$414.80	$290.36	N/A	N/A	N/A	$414.80	A	SYMMETRIX DMX
DMX2G10-738	73GB 10K 505.2GB 7+1	$11,360.00	51.5%	$5,509.60	$829.28	$580.50	N/A	N/A	N/A	$829.28	A	SYMMETRIX DMX
DMX2G10-738A	73GB 10K 502.6GB 7+1 for IBM-i (AS400)	$11,360.00	51.5%	$5,509.60	$829.28	$580.50	N/A	N/A	N/A	$829.28	A	SYMMETRIX DMX
DMX2G10738AU	73GB 10 K 502.6GB 7+1 A4A	$15,905.00	51.5%	$7,713.93	$829.33	$580.53	N/A	N/A	N/A	$829.33	A	SYMMETRIX DMX
DMX2G10-738B	73GB 10K 506.80GB 7+1	$11,360.00	51.5%	$5,509.60	$829.28	$580.50	N/A	N/A	N/A	$829.28	A	SYMMETRIX DMX
DMX2G10-738BU	73GB 10K 506.80GB 7+1 U	$15,905.00	51.5%	$7,713.93	$829.33	$580.53	N/A	N/A	N/A	$829.33	A	SYMMETRIX DMX
DMX2G10-738C	73GB 10K 509.74GB 7+1 for IBM-i (AS400)	$11,360.00	51.5%	$5,509.60	$829.28	$580.50	N/A	N/A	N/A	$829.28	A	SYMMETRIX DMX
DMX2G10-738CU	73GB 10K 509.74GB 7+1 A4U	$15,905.00	51.5%	$7,713.93	$829.33	$580.53	N/A	N/A	N/A	$829.33	A	SYMMETRIX DMX
DMX2G10-738U	73GB 10K 505.2GB 7+1	$15,905.00	51.5%	$7,713.93	$829.33	$580.53	N/A	N/A	N/A	$829.33	A	SYMMETRIX DMX
DMX2G15-1461	146GB 15K 144.6GB ONE DRV	$2,455.00	51.5%	$1,190.68	$179.22	$125.45	N/A	N/A	N/A	$179.22	A	SYMMETRIX DMX
DMX2G15-1461A	146GB15K143.54GB ONEDRV A	$2,455.00	51.5%	$1,190.68	$179.22	$125.45	N/A	N/A	N/A	$179.22	A	SYMMETRIX DMX
DMX2G151461AU	146GB15K143.54GB ONEDR AU	$3,435.00	51.5%	$1,665.98	$179.11	$125.38	N/A	N/A	N/A	$179.11	A	SYMMETRIX DMX
DMX2G151461B	146GB 15K 144.81GB ONEDRV	$0.00	51.5%	$0.00	$179.22	$125.45	N/A	N/A	N/A	$179.22	A	SYMMETRIX DMX
DMX2G151461BU	146GB15K 144.81GBONEDRV U	$3,435.00	51.5%	$1,665.98	$179.11	$125.38	N/A	N/A	N/A	$179.11	A	SYMMETRIX DMX
DMX2G151461C	146GB 15K145.66GBONEDRVA4	$0.00	51.5%	$0.00	$179.22	$125.45	N/A	N/A	N/A	$179.22	A	SYMMETRIX DMX
DMX2G151461CU	146GB15K145.66GBONEDRVA4U	$3,435.00	51.5%	$1,665.98	$179.11	$125.38	N/A	N/A	N/A	$179.11	A	SYMMETRIX DMX
DMX2G15-1461U	146GB 15K 144.6GB 1 DRV U	$3,435.00	51.5%	$1,665.98	$179.11	$125.38	N/A	N/A	N/A	$179.11	A	SYMMETRIX DMX
DMX2G15-1462	146GB 15K 144.6GB MIRR	$4,910.00	51.5%	$2,381.35	$358.43	$250.90	N/A	N/A	N/A	$358.43	A	SYMMETRIX DMX
DMX2G15-1462A	146GB15K143.54GB MIRR A4	$4,910.00	51.5%	$2,381.35	$358.43	$250.90	N/A	N/A	N/A	$358.43	A	SYMMETRIX DMX
DMX2G151462AU	146GB15K143.54GB MIRR AU	$6,875.00	51.5%	$3,334.38	$358.48	$250.94	N/A	N/A	N/A	$358.48	A	SYMMETRIX DMX
DMX2G151462B	146GB 15K 144.81GB MIRR	$0.00	51.5%	$0.00	$358.43	$250.90	N/A	N/A	N/A	$358.43	A	SYMMETRIX DMX
DMX2G151462BU	146GB 15K 144.81GB MIRR U	$6,875.00	51.5%	$3,334.38	$358.48	$250.94	N/A	N/A	N/A	$358.48	A	SYMMETRIX DMX
DMX2G151462C	146GB 15K 145.66GBMIRRA4	$0.00	51.5%	$0.00	$358.43	$250.90	N/A	N/A	N/A	$358.43	A	SYMMETRIX DMX
DMX2G151462CU	146GB 15K 145.66GBMIRRA4U	$6,875.00	51.5%	$3,334.38	$358.48	$250.94	N/A	N/A	N/A	$358.48	A	SYMMETRIX DMX
DMX2G15-1462U	146GB 15K 144.6GB MIRR U	$6,875.00	51.5%	$3,334.38	$358.48	$250.94	N/A	N/A	N/A	$358.48	A	SYMMETRIX DMX
DMX2G15-1464	146GB 15K 433.8GB 3+1	$9,820.00	51.5%	$4,762.70	$716.86	$501.80	N/A	N/A	N/A	$716.86	A	SYMMETRIX DMX
DMX2G15-1464A	146GB 15K 430.62GB 3+1 A4	$9,820.00	51.5%	$4,762.70	$716.86	$501.80	N/A	N/A	N/A	$716.86	A	SYMMETRIX DMX
DMX2G151464AU	146GB 15K 430.62GB 3+1 AU	$13,750.00	51.5%	$6,668.75	$716.96	$501.88	N/A	N/A	N/A	$716.96	A	SYMMETRIX DMX
DMX2G151464B	146GB 15K 434.43GB 3+1	$0.00	51.5%	$0.00	$716.86	$501.80	N/A	N/A	N/A	$716.86	A	SYMMETRIX DMX
DMX2G151464BU	146GB 15K 434.43GB 3+1 U	$13,750.00	51.5%	$6,668.75	$716.96	$501.88	N/A	N/A	N/A	$716.96	A	SYMMETRIX DMX
DMX2G151464C	146GB 15K 436.98GB3+1A4	$0.00	51.5%	$0.00	$716.86	$501.80	N/A	N/A	N/A	$716.86	A	SYMMETRIX DMX
DMX2G151464CU	146GB 15K 436.98GB3+1A4U	$13,750.00	51.5%	$6,668.75	$716.96	$501.88	N/A	N/A	N/A	$716.96	A	SYMMETRIX DMX
DMX2G15-1464U	146GB 15K 433.8GB 3+1 U	$13,750.00	51.5%	$6,668.75	$716.96	$501.88	N/A	N/A	N/A	$716.96	A	SYMMETRIX DMX
DMX2G15-1468	146GB 15K 1012.2GB 7+1	$19,640.00	51.5%	$9,525.40	$1,433.72	$1,003.60	N/A	N/A	N/A	$1,433.72	A	SYMMETRIX DMX
DMX2G15-1468A	146GB15K 1004.78GB 7+1 A4	$19,640.00	51.5%	$9,525.40	$1,433.72	$1,003.60	N/A	N/A	N/A	$1,433.72	A	SYMMETRIX DMX
DMX2G151468AU	146GB15K 1004.78GB 7+1 AU	$27,495.00	51.5%	$13,335.08	$1,433.67	$1,003.57	N/A	N/A	N/A	$1,433.67	A	SYMMETRIX DMX
DMX2G151468B	146GB 15K 1013.67GB 7+1	$0.00	51.5%	$0.00	$1,433.72	$1,003.60	N/A	N/A	N/A	$1,433.72	A	SYMMETRIX DMX
DMX2G151468BU	146GB 15K 1013.67GB 7+1 U	$27,495.00	51.5%	$13,335.08	$1,433.67	$1,003.57	N/A	N/A	N/A	$1,433.67	A	SYMMETRIX DMX
DMX2G151468C	146GB 15K 1019.62GB7+1A4	$0.00	51.5%	$0.00	$1,433.72	$1,003.60	N/A	N/A	N/A	$1,433.72	A	SYMMETRIX DMX
DMX2G151468CU	146GB 15K 1019.62GB7+1A4U	$27,495.00	51.5%	$13,335.08	$1,433.67	$1,003.57	N/A	N/A	N/A	$1,433.67	A	SYMMETRIX DMX
DMX2G15-1468U	146GB 15K 1012.2GB 7+1 U	$27,495.00	51.5%	$13,335.08	$1,433.67	$1,003.57	N/A	N/A	N/A	$1,433.67	A	SYMMETRIX DMX
DMX2G153001AU	300GB 15K 292.46GB ONE DRV A4 U	$3,400.00	51.5%	$1,649.00	$177.29	$124.10	N/A	N/A	N/A	$177.29	A	SYMMETRIX DMX
DMX2G153001B	300GB 15K 296.91GB ONE DRV	$0.00	51.5%	$0.00	$177.39	$124.17	N/A	N/A	N/A	$177.39	A	SYMMETRIX DMX
DMX2G153001BU	300GB15K 296.91GBONEDRV U	$3,400.00	51.5%	$1,649.00	$177.29	$124.10	N/A	N/A	N/A	$177.29	A	SYMMETRIX DMX
DMX2G153001C	300GB 15K 292.46GB ONE DRV A4	$0.00	51.5%	$0.00	$177.39	$124.17	N/A	N/A	N/A	$177.39	A	SYMMETRIX DMX
DMX2G153001CU	300GB15K 292.46GB ONE DRV A4 U	$3,400.00	51.5%	$1,649.00	$177.29	$124.10	N/A	N/A	N/A	$177.29	A	SYMMETRIX DMX
DMX2G15-3001U	300GB 15K 296.91GB ONE DRV U	$3,400.00	51.5%	$1,649.00	$177.29	$124.10	N/A	N/A	N/A	$177.29	A	SYMMETRIX DMX
DMX2G153002AU	300GB 15K 292.46GB MIRR A4 U	$6,805.00	51.5%	$3,300.43	$354.83	$248.38	N/A	N/A	N/A	$354.83	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DMX2G153002B	300GB 15K 296.91GB MIRR	$0.00	51.5%	$0.00	$354.78	$248.35	N/A	N/A	N/A	$354.78	A	SYMMETRIX DMX
DMX2G153002BU	300GB 15K 296.91 GB MIRR U	$6,805.00	51.5%	$3,300.43	$354.83	$248.38	N/A	N/A	N/A	$354.83	A	SYMMETRIX DMX
DMX2G153002C	300GB 15K 292.46GB MIRR A4	$0.00	51.5%	$0.00	$354.78	$248.35	N/A	N/A	N/A	$354.78	A	SYMMETRIX DMX
DMX2G153002CU	300GB 15K 292.46GB MIRR A4 U	$6,805.00	51.5%	$3,300.43	$354.83	$248.38	N/A	N/A	N/A	$354.83	A	SYMMETRIX DMX
DMX2G15-3002U	300GB 15K 296.91GB MIRR U	$6,805.00	51.5%	$3,300.43	$354.83	$248.38	N/A	N/A	N/A	$354.83	A	SYMMETRIX DMX
DMX2G153004AU	300GB 15K 877.38GB 3+1 A4 U	$13,610.00	51.5%	$6,600.85	$709.66	$496.77	N/A	N/A	N/A	$709.66	A	SYMMETRIX DMX
DMX2G153004B	300GB 15K 890.73 GB 3+1	$0.00	51.5%	$0.00	$709.56	$496.69	N/A	N/A	N/A	$709.56	A	SYMMETRIX DMX
DMX2G153004BU	300GB 15K 890.73 GB 3+1 U	$13,610.00	51.5%	$6,600.85	$709.66	$496.77	N/A	N/A	N/A	$709.66	A	SYMMETRIX DMX
DMX2G153004C	300GB 15K 877.38GB 3+1 A4	$0.00	51.5%	$0.00	$709.56	$496.69	N/A	N/A	N/A	$709.56	A	SYMMETRIX DMX
DMX2G153004CU	300GB 15K 877.38GB 3+1 A4 U	$13,610.00	51.5%	$6,600.85	$709.66	$496.77	N/A	N/A	N/A	$709.66	A	SYMMETRIX DMX
DMX2G15-3004U	300GB 15K 890.73GB 3+1 U	$13,610.00	51.5%	$6,600.85	$709.66	$496.77	N/A	N/A	N/A	$709.66	A	SYMMETRIX DMX
DMX2G153008AU	300GB 15K 2047.22GB 7+1 A4 U	$27,215.00	51.5%	$13,199.28	$1,419.07	$993.35	N/A	N/A	N/A	$1,419.07	A	SYMMETRIX DMX
DMX2G153008B	300GB 15K 2078.37GB 7+1	$0.00	51.5%	$0.00	$1,419.12	$993.38	N/A	N/A	N/A	$1,419.12	A	SYMMETRIX DMX
DMX2G153008BU	300GB 15K 2078.37GB 7+1 U	$27,215.00	51.5%	$13,199.28	$1,419.07	$993.35	N/A	N/A	N/A	$1,419.07	A	SYMMETRIX DMX
DMX2G153008C	300GB 15K 2047.22GB 7+1 A4	$0.00	51.5%	$0.00	$1,419.12	$993.38	N/A	N/A	N/A	$1,419.12	A	SYMMETRIX DMX
DMX2G153008CU	300GB 15K 2047.22GB 7+1 A4 U	$27,215.00	51.5%	$13,199.28	$1,419.07	$993.35	N/A	N/A	N/A	$1,419.07	A	SYMMETRIX DMX
DMX2G15-3008U	300GB 15K 2078.37GB 7+1 U	$27,215.00	51.5%	$13,199.28	$1,419.07	$993.35	N/A	N/A	N/A	$1,419.07	A	SYMMETRIX DMX
DMX2G15-731	73GB 15K 72.2GB ONE DRV	$1,830.00	51.5%	$887.55	$133.59	$93.51	N/A	N/A	N/A	$133.59	A	SYMMETRIX DMX
DMX2G15-731A	73GB 15K 68.8GB ONEDRV IBM-i(AS400)	$1,830.00	51.5%	$887.55	$133.59	$93.51	N/A	N/A	N/A	$133.59	A	SYMMETRIX DMX
DMX2G15-731AU	73GB15K 68.8GB ONEDRV A4U	$2,560.00	51.5%	$1,241.60	$133.49	$93.44	N/A	N/A	N/A	$133.49	A	SYMMETRIX DMX
DMX2G15-731B	73GB 15K 72.40GB ONE DRV	$0.00	51.5%	$0.00	$133.59	$93.51	N/A	N/A	N/A	$133.59	A	SYMMETRIX DMX
DMX2G15-731BU	73GB15K 72.40GB ONE DRVU	$2,560.00	51.5%	$1,241.60	$133.49	$93.44	N/A	N/A	N/A	$133.49	A	SYMMETRIX DMX
DMX2G15-731C	73GB15K 72.8GBONEDRV IBM-i(AS400)	$0.00	51.5%	$0.00	$133.59	$93.51	N/A	N/A	N/A	$133.59	A	SYMMETRIX DMX
DMX2G15-731CU	73GB15K 72.82GBONEDRV A4U	$2,560.00	51.5%	$1,241.60	$133.49	$93.44	N/A	N/A	N/A	$133.49	A	SYMMETRIX DMX
DMX2G15-731U	73GB 15K 72.2GB ONE DRV UP	$2,560.00	51.5%	$1,241.60	$133.49	$93.44	N/A	N/A	N/A	$133.49	A	SYMMETRIX DMX
DMX2G15-732	73GB 15K 72.2GB MIRR	$3,655.00	51.5%	$1,772.68	$266.82	$186.77	N/A	N/A	N/A	$266.82	A	SYMMETRIX DMX
DMX2G15-732A	73GB 15K 68.8GB MIRR for IBM-i (AS400)	$3,655.00	51.5%	$1,772.68	$266.82	$186.77	N/A	N/A	N/A	$266.82	A	SYMMETRIX DMX
DMX2G15-732AU	73GB 15K 68.8GB MIRR A4U	$5,120.00	51.5%	$2,483.20	$266.97	$186.88	N/A	N/A	N/A	$266.97	A	SYMMETRIX DMX
DMX2G15-732B	73GB 15K 72.40GB MIRR	$0.00	51.5%	$0.00	$266.82	$186.77	N/A	N/A	N/A	$266.82	A	SYMMETRIX DMX
DMX2G15-732BU	73GB 15K 72.40GB MIRR U	$5,120.00	51.5%	$2,483.20	$266.97	$186.88	N/A	N/A	N/A	$266.97	A	SYMMETRIX DMX
DMX2G15-732C	73GB 15K 72.82GB MIRR for IBM-i (AS400)	$0.00	51.5%	$0.00	$266.82	$186.77	N/A	N/A	N/A	$266.82	A	SYMMETRIX DMX
DMX2G15-732CU	73GB15K 72.82GB MIRR A4U	$5,120.00	51.5%	$2,483.20	$266.97	$186.88	N/A	N/A	N/A	$266.97	A	SYMMETRIX DMX
DMX2G15-732U	73GB 15K 72.2GB MIRR UP	$5,120.00	51.5%	$2,483.20	$266.97	$186.88	N/A	N/A	N/A	$266.97	A	SYMMETRIX DMX
DMX2G15-734	73GB 15K 216.5GB 3+1	$7,315.00	51.5%	$3,547.78	$534.00	$373.80	N/A	N/A	N/A	$534.00	A	SYMMETRIX DMX
DMX2G15-734A	73GB 15K 206.4GB 3+1 for IBM-i (AS400)	$7,315.00	51.5%	$3,547.78	$534.00	$373.80	N/A	N/A	N/A	$534.00	A	SYMMETRIX DMX
DMX2G15-734AU	73GB 15K 206.4GB 3+1 A4U	$10,240.00	51.5%	$4,966.40	$533.94	$373.76	N/A	N/A	N/A	$533.94	A	SYMMETRIX DMX
DMX2G15-734B	73GB 15K 217.20GB 3+1	$0.00	51.5%	$0.00	$534.00	$373.80	N/A	N/A	N/A	$534.00	A	SYMMETRIX DMX
DMX2G15-734BU	73GB 15K 217.20GB 3+1 U	$10,240.00	51.5%	$4,966.40	$533.94	$373.76	N/A	N/A	N/A	$533.94	A	SYMMETRIX DMX
DMX2G15-734C	73GB 15K 218.46GB 3+1 for IBM-i (AS400)	$0.00	51.5%	$0.00	$534.00	$373.80	N/A	N/A	N/A	$534.00	A	SYMMETRIX DMX
DMX2G15-734CU	73GB 15K 218.46GB 3+1 A4U	$10,240.00	51.5%	$4,966.40	$533.94	$373.76	N/A	N/A	N/A	$533.94	A	SYMMETRIX DMX
DMX2G15-734U	73GB 15K 216.5GB 3+1 UP	$10,240.00	51.5%	$4,966.40	$533.94	$373.76	N/A	N/A	N/A	$533.94	A	SYMMETRIX DMX
DMX2G15-738	73GB 15K 505.2GB 7+1	$14,625.00	51.5%	$7,093.13	$1,067.63	$747.34	N/A	N/A	N/A	$1,067.63	A	SYMMETRIX DMX
DMX2G15-738A	73GB 15K 481.6GB 7+1 for IBM-i (AS400)	$14,625.00	51.5%	$7,093.13	$1,067.63	$747.34	N/A	N/A	N/A	$1,067.63	A	SYMMETRIX DMX
DMX2G15-738AU	73GB 15K 481.6GB 7+1 A4U	$20,475.00	51.5%	$9,930.38	$1,067.62	$747.34	N/A	N/A	N/A	$1,067.62	A	SYMMETRIX DMX
DMX2G15-738B	73GB 15K 506.80GB 7+1	$0.00	51.5%	$0.00	$1,067.63	$747.34	N/A	N/A	N/A	$1,067.63	A	SYMMETRIX DMX
DMX2G15-738BU	73GB 15K 506.80GB 7+1 U	$20,475.00	51.5%	$9,930.38	$1,067.62	$747.34	N/A	N/A	N/A	$1,067.62	A	SYMMETRIX DMX
DMX2G15-738C	73GB 15K 509.74GB 7+1 for IBM-i (AS400)	$0.00	51.5%	$0.00	$1,067.63	$747.34	N/A	N/A	N/A	$1,067.63	A	SYMMETRIX DMX
DMX2G15-738CU	73GB 15K 509.74GB 7+1 A4U	$20,475.00	51.5%	$9,930.38	$1,067.62	$747.34	N/A	N/A	N/A	$1,067.62	A	SYMMETRIX DMX
DMX2G15-738U	73GB 15K 505.2GB 7+1 UP	$20,475.00	51.5%	$9,930.38	$1,067.62	$747.34	N/A	N/A	N/A	$1,067.62	A	SYMMETRIX DMX
DMX2G72-4001	400GB 7.2K394.34GB ONE DR	$4,000.00	51.5%	$1,940.00	$292.00	$204.40	N/A	N/A	N/A	$292.00	A	SYMMETRIX DMX
DMX2G724001B	400GB7.2K 394.55GBONEDRV	$4,000.00	51.5%	$1,940.00	$292.00	$204.40	N/A	N/A	N/A	$292.00	A	SYMMETRIX DMX
DMX2G72-5001	500GB 7.2K492.98GB ONE DR	$2,575.00	51.5%	$1,248.88	$187.98	$131.58	N/A	N/A	N/A	$187.98	A	SYMMETRIX DMX
DMX2G725001B	500GB7.2K 493.19GBONEDRV	$2,575.00	51.5%	$1,248.88	$187.98	$131.58	N/A	N/A	N/A	$187.98	A	SYMMETRIX DMX
DMX2G725001BU	500GB7.2K 493.19GBONEDRVU	$3,605.00	51.5%	$1,748.43	$187.97	$131.58	N/A	N/A	N/A	$187.97	A	SYMMETRIX DMX
DMX2G72-5001U	500GB7.2K492.98GB ONEDR U	$3,605.00	51.5%	$1,748.43	$187.97	$131.58	N/A	N/A	N/A	$187.97	A	SYMMETRIX DMX
DMX2G72-5002	500GB 7.2K492.98GB MIRR	$5,150.00	51.5%	$2,497.75	$375.95	$263.17	N/A	N/A	N/A	$375.95	A	SYMMETRIX DMX
DMX2G725002B	500GB 7.2K 493.19GB MIRR	$5,150.00	51.5%	$2,497.75	$375.95	$263.17	N/A	N/A	N/A	$375.95	A	SYMMETRIX DMX
DMX2G725002BU	500GB 7.2K 493.19GB MIRRU	$7,210.00	51.5%	$3,496.85	$375.95	$263.17	N/A	N/A	N/A	$375.95	A	SYMMETRIX DMX
DMX2G72-5002U	500GB7.2K 492.98GB MIRR U	$7,210.00	51.5%	$3,496.85	$375.95	$263.17	N/A	N/A	N/A	$375.95	A	SYMMETRIX DMX
DMX2G72-5004	500GB7.2K 1478.94GB 3+1	$10,300.00	51.5%	$4,995.50	$751.90	$526.33	N/A	N/A	N/A	$751.90	A	SYMMETRIX DMX
DMX2G725004B	500GB 7.2K 1479.57GB 3+1	$10,300.00	51.5%	$4,995.50	$751.90	$526.33	N/A	N/A	N/A	$751.90	A	SYMMETRIX DMX
DMX2G725004BU	500GB 7.2K 1479.57GB 3+1U	$14,420.00	51.5%	$6,993.70	$751.90	$526.33	N/A	N/A	N/A	$751.90	A	SYMMETRIX DMX
DMX2G72-5004U	500GB7.2K 1478.94GB 3+1UP	$14,420.00	51.5%	$6,993.70	$751.90	$526.33	N/A	N/A	N/A	$751.90	A	SYMMETRIX DMX
DMX2G72-5008	500GB 7.2K 3450.86GB 7+1	$20,600.00	51.5%	$9,991.00	$1,503.80	$1,052.66	N/A	N/A	N/A	$1,503.80	A	SYMMETRIX DMX
DMX2G725008B	500GB 7.2K 3452.33GB 7+1	$20,600.00	51.5%	$9,991.00	$1,503.80	$1,052.66	N/A	N/A	N/A	$1,503.80	A	SYMMETRIX DMX
DMX2G725008BU	500GB 7.2K 3452.33GB 7+1U	$28,840.00	51.5%	$13,987.40	$1,503.80	$1,052.66	N/A	N/A	N/A	$1,503.80	A	SYMMETRIX DMX
DMX2G72-5008U	500GB7.2K 3450.86GB 7+1UP	$28,840.00	51.5%	$13,987.40	$1,503.80	$1,052.66	N/A	N/A	N/A	$1,503.80	A	SYMMETRIX DMX
DMX-2GDAE	2GB DISK ARRAY ENCLOSURE	$7,665.00	51.5%	$3,717.53	$596.00	N/A	N/A	N/A	N/A	$834.36	A	SYMMETRIX DMX
DMX-2GDAE-5M	5M DAE FC CABLE	$800.00	51.5%	$388.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-2GDAE-FD	2GB DISK ARRAY ENC FIELD	$12,300.00	51.5%	$5,965.50	$861.00	$602.70	N/A	N/A	N/A	$861.00	A	SYMMETRIX DMX
DMX2-MPCD2-CN	DMX-2 2PT GIGE DIR CONV	$33,750.00	51.5%	$16,368.75	$2,362.50	$1,653.75	N/A	N/A	N/A	$2,362.50	A	SYMMETRIX DMX
DMX2-MPCD4-CN	DMX-2 4PT MPCD CONV	$36,000.00	51.5%	$17,460.00	$2,520.00	$1,764.00	N/A	N/A	N/A	$2,520.00	A	SYMMETRIX DMX
DMX3-00004	DMX3 4 PT FICON DIR 4S	$0.00	51.5%	$0.00	$4,360.65	$3,052.46	N/A	N/A	N/A	$4,360.65	A	SYMMETRIX DMX
DMX3-00004B	DMX3 4PT 4G FICON DIR 4S	$0.00	51.5%	$0.00	$4,360.65	$3,052.46	N/A	N/A	N/A	$4,360.65	A	SYMMETRIX DMX
DMX3-00004BU	DMX3 4PT 4G FICON DIR 4SU	$80,985.00	51.5%	$39,277.73	$4,361.04	$3,052.73	N/A	N/A	N/A	$4,361.04	A	SYMMETRIX DMX
DMX3-00004U	DMX3 4PT FICON DIR 4S UPG	$80,985.00	51.5%	$39,277.73	$4,361.04	$3,052.73	N/A	N/A	N/A	$4,361.04	A	SYMMETRIX DMX
DMX3000-3	DMX HIGH PERF 3PHASE 3BAY	$747,600.00	51.5%	$362,586.00	$52,332.00	$36,632.40	N/A	N/A	N/A	$73,264.80	A	SYMMETRIX DMX
DMX3-00040	DMX3-4PT FICON DIR 4M	$0.00	51.5%	$0.00	$4,123.70	$2,886.59	N/A	N/A	N/A	$4,123.70	A	SYMMETRIX DMX
DMX3-00040B	DMX3 4PT 4G FICON 4M	$0.00	51.5%	$0.00	$4,123.70	$2,886.59	N/A	N/A	N/A	$4,123.70	A	SYMMETRIX DMX
DMX3-00040BU	DMX3 4PT 4G FICON 4MU	$76,585.00	51.5%	$37,143.73	$4,124.10	$2,886.87	N/A	N/A	N/A	$4,124.10	A	SYMMETRIX DMX
DMX3-00040U	DMX3 4PT FICON DIR 4M UPG	$76,585.00	51.5%	$37,143.73	$4,124.10	$2,886.87	N/A	N/A	N/A	$4,124.10	A	SYMMETRIX DMX
DMX3000-M2-3	DMX-2 PERF TRPL BAY 3-PH	$477,190.00	51.5%	$231,437.15	$47,719.00	N/A	N/A	N/A	N/A	$66,806.64	A	SYMMETRIX DMX
DMX3-00103	DMX3 4PT GE FICON 1M3S	$0.00	51.5%	$0.00	$4,803.05	$3,362.14	N/A	N/A	N/A	$4,803.05	A	SYMMETRIX DMX
DMX3-00103B	DMX3 4PT GEFICN DIR 1M3S	$0.00	51.5%	$0.00	$4,803.05	$3,362.14	N/A	N/A	N/A	$4,803.05	A	SYMMETRIX DMX
DMX3-00103BS	DMX3 4PT IPv4/6 GE 4M	$0.00	51.5%	$0.00	$5,187.00	$3,630.90	N/A	N/A	N/A	$5,187.00	A	SYMMETRIX DMX
DMX3-00103BSU	DMX3 4PT IPv4/6 GE 4M	$96,335.00	51.5%	$46,722.48	$5,187.64	$3,631.35	N/A	N/A	N/A	$5,187.64	A	SYMMETRIX DMX
DMX3-00103BU	DMX3 4PT GEFICN DIR 1M3SU	$89,200.00	51.5%	$43,262.00	$4,803.42	$3,362.39	N/A	N/A	N/A	$4,803.42	A	SYMMETRIX DMX
DMX3-00103U	DMX3 4PT GE FICN 1M3S UPG	$89,200.00	51.5%	$43,262.00	$4,803.42	$3,362.39	N/A	N/A	N/A	$4,803.42	A	SYMMETRIX DMX
DMX3-00400	DMX3 4PT GE DIR 4M	$0.00	51.5%	$0.00	$5,649.35	$3,954.55	N/A	N/A	N/A	$5,649.35	A	SYMMETRIX DMX
DMX3-00400B	DMX3 4PT GE DIR 4M	$80,705.00	51.5%	$39,141.93	$5,649.35	$3,954.55	N/A	N/A	N/A	$5,649.35	A	SYMMETRIX DMX
DMX3-00400BU	DMX3 4PT GE DIR 4MU	$104,915.00	51.5%	$50,883.78	$5,649.67	$3,954.77	N/A	N/A	N/A	$5,649.67	A	SYMMETRIX DMX
DMX3-00400S	DMX3 4PT IPv4/6 GE 4M	$0.00	51.5%	$0.00	$6,101.20	$4,270.84	N/A	N/A	N/A	$6,101.20	A	SYMMETRIX DMX
DMX3-00400SU	DMX3 4PT IPv4/6 GE 4M	$113,300.00	51.5%	$54,950.50	$6,101.21	$4,270.84	N/A	N/A	N/A	$6,101.21	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DMX3-00400U	DMX3 4PT GE DIR 4M UPG	$104,915.00	51.5%	$50,883.78	$5,649.67	$3,954.77	N/A	N/A	N/A	$5,649.67	A	SYMMETRIX DMX
DMX3-08000	8PT FC DIR 0M8S	$80,185.00	51.5%	$38,889.73	$5,612.95	$3,929.07	N/A	N/A	N/A	$5,612.95	A	SYMMETRIX DMX
DMX3-08000B	DMX3 8PT 4G FC DIR 0M8S	$80,185.00	51.5%	$38,889.73	$5,612.95	$3,929.07	N/A	N/A	N/A	$5,612.95	A	SYMMETRIX DMX
DMX3-08000BU	DMX3 8PT 4G FC DIR 0M8SU	$104,240.00	51.5%	$50,556.40	$5,613.32	$3,929.33	N/A	N/A	N/A	$5,613.32	A	SYMMETRIX DMX
DMX3-08000U	8PT FC DIR 0M8S UPG	$104,240.00	51.5%	$50,556.40	$5,613.32	$3,929.33	N/A	N/A	N/A	$5,613.32	A	SYMMETRIX DMX
DMX3-120-DCH	DMX3 120 DRVSLT&BBU DCH	$46,800.00	51.5%	$22,698.00	$3,276.00	$2,293.20	N/A	N/A	N/A	$3,276.00	A	SYMMETRIX DMX
DMX3-120-DCHU	DMX3 120 DRVSLT&BBU DCHU	$46,800.00	51.5%	$22,698.00	$3,276.00	$2,293.20	N/A	N/A	N/A	$3,276.00	A	SYMMETRIX DMX
DMX3-120-DIR	DMX3 120 DRVSLT&BBU DCON	$46,800.00	51.5%	$22,698.00	$3,276.00	$2,293.20	N/A	N/A	N/A	$3,276.00	A	SYMMETRIX DMX
DMX3-120-DIRU	DMX3 120 DRVSLT&BBU DCONU	$46,800.00	51.5%	$22,698.00	$3,276.00	$2,293.20	N/A	N/A	N/A	$3,276.00	A	SYMMETRIX DMX
DMX3-1DAPAIR	DMX3 DISK DIR PAIR	$0.00	51.5%	$0.00	$5,467.35	$3,827.15	N/A	N/A	N/A	$5,467.35	A	SYMMETRIX DMX
DMX3-1DAPAIRU	DMX3 DISK DIR 1 PAIR UPG	$101,535.00	51.5%	$49,244.48	$5,467.66	$3,827.36	N/A	N/A	N/A	$5,467.66	A	SYMMETRIX DMX
DMX3-2DAPAIR	DMX3 DISK DIR 2 PAIR	$0.00	51.5%	$0.00	$10,934.70	$7,654.29	N/A	N/A	N/A	$10,934.70	A	SYMMETRIX DMX
DMX3-2DAPAIRU	DMX3 DISK DIR 2 PAIR UPG	$203,070.00	51.5%	$98,488.95	$10,935.32	$7,654.72	N/A	N/A	N/A	$10,935.32	A	SYMMETRIX DMX
DMX3-3DAPAIR	DMX3 DISK DIR 3 PAIR	$0.00	51.5%	$0.00	$16,402.05	$11,481.44	N/A	N/A	N/A	$16,402.05	A	SYMMETRIX DMX
DMX3-3DAPAIRU	DMX3 DISK DIR 3 PAIR UPG	$304,605.00	51.5%	$147,733.43	$16,402.98	$11,482.09	N/A	N/A	N/A	$16,402.98	A	SYMMETRIX DMX
DMX3-40002	DMX3 6PT FC FICON 4M2S	$0.00	51.5%	$0.00	$4,970.00	$3,479.00	N/A	N/A	N/A	$4,970.00	A	SYMMETRIX DMX
DMX3-40002B	DMX3 6PT 4G FC FICN 4M2S	$0.00	51.5%	$0.00	$4,970.00	$3,479.00	N/A	N/A	N/A	$4,970.00	A	SYMMETRIX DMX
DMX3-40002BU	DMX3 6PT 4G FC FICN 4M2SU	$92,300.00	51.5%	$44,765.50	$4,970.36	$3,479.25	N/A	N/A	N/A	$4,970.36	A	SYMMETRIX DMX
DMX3-40002U	DMX3 6PT FC FICN 4M2S UPG	$92,300.00	51.5%	$44,765.50	$4,970.36	$3,479.25	N/A	N/A	N/A	$4,970.36	A	SYMMETRIX DMX
DMX3-40200	DMX3 6PT FC GE 4M2M	$0.00	51.5%	$0.00	$5,712.70	$3,998.89	N/A	N/A	N/A	$5,712.70	A	SYMMETRIX DMX
DMX3-40200B	DMX3 6PT FC GE 4M2M	$0.00	51.5%	$0.00	$5,712.70	$3,998.89	N/A	N/A	N/A	$5,712.70	A	SYMMETRIX DMX
DMX3-40200BS	DMX3 6PT 4GFC IPv4/6 GE 6M	$0.00	51.5%	$0.00	$6,169.80	$4,318.86	N/A	N/A	N/A	$6,169.80	A	SYMMETRIX DMX
DMX3-40200BSU	DMX3 6PT 4GFC IPv4/6 GE 6M	$114,575.00	51.5%	$55,568.88	$6,169.86	$4,318.90	N/A	N/A	N/A	$6,169.86	A	SYMMETRIX DMX
DMX3-40200BU	DMX3 6PT FC GE 4M2MU	$106,090.00	51.5%	$51,453.65	$5,712.95	$3,999.06	N/A	N/A	N/A	$5,712.95	A	SYMMETRIX DMX
DMX3-40200U	DMX3 6PT FC GE 4M2M UPG	$106,090.00	51.5%	$51,453.65	$5,712.95	$3,999.06	N/A	N/A	N/A	$5,712.95	A	SYMMETRIX DMX
DMX3-4DAPAIR	DMX3 DISK DIR 4 PAIR	$0.00	51.5%	$0.00	$21,869.40	$15,308.58	N/A	N/A	N/A	$21,869.40	A	SYMMETRIX DMX
DMX3-60100	DMX3 7PT FC GE 6M1M	$0.00	51.5%	$0.00	$5,595.10	$3,916.57	N/A	N/A	N/A	$5,595.10	A	SYMMETRIX DMX
DMX3-60100B	DMX3 7PT FC GE 6M1M	$0.00	51.5%	$0.00	$5,595.10	$3,916.57	N/A	N/A	N/A	$5,595.10	A	SYMMETRIX DMX
DMX3-60100BS	DMX3 7PT 4GFC IPv4/6 GE 7M	$0.00	51.5%	$0.00	$6,042.75	$4,229.93	N/A	N/A	N/A	$6,042.75	A	SYMMETRIX DMX
DMX3-60100BSU	DMX3 7PT 4GFC IPv4/6 GE 7M	$112,220.00	51.5%	$54,426.70	$6,043.05	$4,230.13	N/A	N/A	N/A	$6,043.05	A	SYMMETRIX DMX
DMX3-60100BU	DMX3 7PT FC GE 6M1MU	$103,910.00	51.5%	$50,396.35	$5,595.55	$3,916.89	N/A	N/A	N/A	$5,595.55	A	SYMMETRIX DMX
DMX3-60100U	DMX3 7PT FC GE 6M1M UPG	$103,910.00	51.5%	$50,396.35	$5,595.55	$3,916.89	N/A	N/A	N/A	$5,595.55	A	SYMMETRIX DMX
DMX3-62000	DMX3 8PT FC DIR 6M2S	$78,830.00	51.5%	$38,232.55	$5,518.10	$3,862.67	N/A	N/A	N/A	$5,518.10	A	SYMMETRIX DMX
DMX3-62000B	DMX3 8PT 4G FC DIR 6M2S	$0.00	51.5%	$0.00	$5,518.10	$3,862.67	N/A	N/A	N/A	$5,518.10	A	SYMMETRIX DMX
DMX3-62000BU	DMX3 8PT 4G FC DIR 6M2SU	$102,480.00	51.5%	$49,702.80	$5,518.55	$3,862.98	N/A	N/A	N/A	$5,518.55	A	SYMMETRIX DMX
DMX3-62000U	DMX3 8PT FC DIR 6M2S UPG	$102,480.00	51.5%	$49,702.80	$5,518.55	$3,862.98	N/A	N/A	N/A	$5,518.55	A	SYMMETRIX DMX
DMX3-6-2FC1G	DMX3 6SLOT 7PT(2PTFC 1PTGEFE 4PTBE)DIR	$29,470.00	51.5%	$14,292.95	$2,062.90	$1,444.03	N/A	N/A	N/A	$2,062.90	A	SYMMETRIX DMX
DMX3-6-2FC1GB	DMX3 6SLOT 4G FCGE3PT DIR	$29,470.00	51.5%	$14,292.95	$2,062.90	$1,444.03	N/A	N/A	N/A	$2,062.90	A	SYMMETRIX DMX
DMX362FC1GBS	DMX3 6SLT 4GBFCIPv4/6GE 3PTDIR	$31,825.00	51.5%	$15,435.13	$2,227.75	$1,559.43	N/A	N/A	N/A	$2,227.75	A	SYMMETRIX DMX
DMX362FC1GBSU	DMX3 6SLT 4GBFCIPv4/6GE 3PTDIR	$41,375.00	51.5%	$20,066.88	$2,228.04	$1,559.63	N/A	N/A	N/A	$2,228.04	A	SYMMETRIX DMX
DMX3-62FC1GBU	DMX3 6SLOT 4G 2FC1GE (3PT) DIR UPG	$38,310.00	51.5%	$18,580.35	$2,062.99	$1,444.10	N/A	N/A	N/A	$2,062.99	A	SYMMETRIX DMX
DMX3-6-2FC1GU	DMX3 6 SLOT FCGE 3PT DIRU	$38,310.00	51.5%	$18,580.35	$2,062.99	$1,444.10	N/A	N/A	N/A	$2,062.99	A	SYMMETRIX DMX
DMX3-6-2G	DMX3 6 SLOT 6PT (2PT GE FE 4PT BE) DIR	$29,785.00	51.5%	$14,445.73	$2,084.95	$1,459.47	N/A	N/A	N/A	$2,084.95	A	SYMMETRIX DMX
DMX3-6-2GB	DMX3 6 SLOT GE 2PT DIR	$29,785.00	51.5%	$14,445.73	$2,084.95	$1,459.47	N/A	N/A	N/A	$2,084.95	A	SYMMETRIX DMX
DMX3-6-2GBS	DMX3 6 SLOT IPv4/6 GE 2PT DIR	$32,165.00	51.5%	$15,600.03	$2,251.55	$1,576.09	N/A	N/A	N/A	$2,251.55	A	SYMMETRIX DMX
DMX3-6-2GBSU	DMX3 6 SLOT IPv4/6 GE 2PT DIR	$41,810.00	51.5%	$20,277.85	$2,251.47	$1,576.03	N/A	N/A	N/A	$2,251.47	A	SYMMETRIX DMX
DMX3-6-2GBU	DMX3 6 SLOT GE 2PT DIR UPG	$38,715.00	51.5%	$18,776.78	$2,084.80	$1,459.36	N/A	N/A	N/A	$2,084.80	A	SYMMETRIX DMX
DMX3-6-2GU	DMX3 6 SLOT GE 2PT DIRU	$38,715.00	51.5%	$18,776.78	$2,084.80	$1,459.36	N/A	N/A	N/A	$2,084.80	A	SYMMETRIX DMX
DMX3-6-4FC	DMX3 6 SLOT 8PT (4PT FC FE 4PT BE) DIR	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-6-4FCB	DMX3-6 SLOT 4G FC 4PT DIR	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-6-4FCBU	DMX3 6 SLOT 4G FC 4PT DIR UPG	$35,930.00	51.5%	$17,426.05	$1,934.83	$1,354.38	N/A	N/A	N/A	$1,934.83	A	SYMMETRIX DMX
DMX3-6-4FCU	DMX3 6 SLOT FC 4PT DIRU	$35,930.00	51.5%	$17,426.05	$1,934.83	$1,354.38	N/A	N/A	N/A	$1,934.83	A	SYMMETRIX DMX
DMX3-6-4G	DMX3 6 SLOT 8PT (4PT GE FE 4PT BE) DIR	$49,950.00	51.5%	$24,225.75	$3,496.50	$2,447.55	N/A	N/A	N/A	$3,496.50	A	SYMMETRIX DMX
DMX3-6-4GB	DMX3 6 SLOT GE 4PT DIR	$47,800.00	51.5%	$23,183.00	$3,346.00	$2,342.20	N/A	N/A	N/A	$3,346.00	A	SYMMETRIX DMX
DMX3-6-4GBU	DMX3 6 SLOT GE 4PT DIR UPG	$62,140.00	51.5%	$30,137.90	$3,346.24	$2,342.37	N/A	N/A	N/A	$3,346.24	A	SYMMETRIX DMX
DMX3-6-4GS	DMX3 6 SLOT IPv4/6 GE 4PT DIR	$53,945.00	51.5%	$26,163.33	$3,776.15	$2,643.31	N/A	N/A	N/A	$3,776.15	A	SYMMETRIX DMX
DMX3-6-4GSU	DMX3 6 SLOT IPv4/6 GE 4PT DIR	$70,130.00	51.5%	$34,013.05	$3,776.50	$2,643.55	N/A	N/A	N/A	$3,776.50	A	SYMMETRIX DMX
DMX3-6-4GU	DMX3 6 SLOT GE 4PT DIRU	$64,935.00	51.5%	$31,493.48	$3,496.75	$2,447.72	N/A	N/A	N/A	$3,496.75	A	SYMMETRIX DMX
DMX3-6DBDC3D	DMX3 6 SLT DRV BAY DC 3D	$0.00	51.5%	$0.00	$1,890.00	$1,323.00	N/A	N/A	N/A	$1,890.00	A	SYMMETRIX DMX
DMX3-6DBDC3DU	DMX3 6 SLT DRV BAY DC 3DU	$27,640.00	51.5%	$13,405.40	$1,488.41	$1,041.89	N/A	N/A	N/A	$1,488.41	A	SYMMETRIX DMX
DMX3-6DBDC3Y	DMX3 6 SLT DRV BAY DC 3Y	$0.00	51.5%	$0.00	$1,890.00	$1,323.00	N/A	N/A	N/A	$1,890.00	A	SYMMETRIX DMX
DMX3-6DBDC3YU	DMX3 6 SLT DRV BAY DC 3YU	$27,640.00	51.5%	$13,405.40	$1,488.41	$1,041.89	N/A	N/A	N/A	$1,488.41	A	SYMMETRIX DMX
DMX3-71000	DMX3 8PT FC DIR 7M1S	$78,495.00	51.5%	$38,070.08	$5,494.65	$3,846.26	N/A	N/A	N/A	$5,494.65	A	SYMMETRIX DMX
DMX3-71000B	DMX3 8PT 4G FC DIR 7M1S	$0.00	51.5%	$0.00	$5,494.65	$3,846.26	N/A	N/A	N/A	$5,494.65	A	SYMMETRIX DMX
DMX3-71000BU	DMX3 8PT 4G FC DIR 7M1SU	$102,040.00	51.5%	$49,489.40	$5,494.85	$3,846.40	N/A	N/A	N/A	$5,494.85	A	SYMMETRIX DMX
DMX3-71000U	DMX3 8PT FC DIR 7M1S UPG	$102,040.00	51.5%	$49,489.40	$5,494.85	$3,846.40	N/A	N/A	N/A	$5,494.85	A	SYMMETRIX DMX
DMX3-80000	DMX3 8PT FC DIR 8M0S	$78,105.00	51.5%	$37,880.93	$5,467.35	$3,827.15	N/A	N/A	N/A	$5,467.35	A	SYMMETRIX DMX
DMX3-80000B	DMX3 8PT 4G FC DIR 8M0S	$0.00	51.5%	$0.00	$5,467.35	$3,827.15	N/A	N/A	N/A	$5,467.35	A	SYMMETRIX DMX
DMX3-80000BU	DMX3 8PT 4G FC DIR 8M0SU	$101,535.00	51.5%	$49,244.48	$5,467.66	$3,827.36	N/A	N/A	N/A	$5,467.66	A	SYMMETRIX DMX
DMX3-80000U	DMX3 8PT FC DIR 8M0S UPG	$101,535.00	51.5%	$49,244.48	$5,467.66	$3,827.36	N/A	N/A	N/A	$5,467.66	A	SYMMETRIX DMX
DMX3-CBL BRKT	DMX3 TOP CABLE ROUTE BRKT	$100.00	51.5%	$48.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX3-DB1201-D	DMX3 6SLTDBAY 120DR1DA 3D	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DB1201-Y	DMX3 6SLTDBAY 120DR1DA 3Y	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DB1202-D	DMX3 6SLTDBAY 120DR2DA 3D	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DB1202-Y	DMX3 6SLTDBAY 120DR2DA 3Y	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DB2402-D	DMX3 6SLTDBAY 240DR2DA 3D	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DB2402-Y	DMX3 6SLTDBAY 240DR2DA 3Y	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DBDC-3D	DMX3 DRV BAY DACHN 3D	$0.00	51.5%	$0.00	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DBDC-3DU	DMX3 DRV BAY DACHN 3D UPG	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DBDC-3Y	DMX3 DRV BAY DACHN 3Y	$0.00	51.5%	$0.00	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DBDC-3YU	DMX3 DRV BAY DACHN 3Y UPG	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DBDCS-3D	DMX3 DRV BAY DACHN SEP 3D	$0.00	51.5%	$0.00	$3,147.55	$2,203.29	N/A	N/A	N/A	$3,147.55	A	SYMMETRIX DMX
DMX3-DBDCS3DU	DMX3 DRV BAY DACHN SEP 3D UPG	$44,965.00	51.5%	$21,808.03	$3,147.55	$2,203.29	N/A	N/A	N/A	$3,147.55	A	SYMMETRIX DMX
DMX3-DBDCS-3Y	DMX3 DRV BAY DACHN SEP 3Y	$0.00	51.5%	$0.00	$3,147.55	$2,203.29	N/A	N/A	N/A	$3,147.55	A	SYMMETRIX DMX
DMX3-DBDCS3YU	DMX3 DRV BAY DACHN SEP 3Y UPG	$44,965.00	51.5%	$21,808.03	$3,147.55	$2,203.29	N/A	N/A	N/A	$3,147.55	A	SYMMETRIX DMX
DMX3-DBDR-3D	DMX3 DRV BAY DCON 3D	$0.00	51.5%	$0.00	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DBDR-3DU	DMX3 DRV BAY DCON 3D UPG	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DBDR-3Y	DMX3 DRV BAY DCON 3Y	$0.00	51.5%	$0.00	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DBDR-3YU	DMX3 DRV BAY DCON 3Y UPG	$27,640.00	51.5%	$13,405.40	$1,934.80	$1,354.36	N/A	N/A	N/A	$1,934.80	A	SYMMETRIX DMX
DMX3-DCHCBL5M	DMX3 24 SLOT DCCHN 5M CBL	$120.00	51.5%	$58.20	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX3-DIRCBL6M	DMX3 24 SLOT DCON 6M CBL	$160.00	51.5%	$77.60	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX3-DOCKT	DMX3 PRINTED DOC KIT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX3-FB00200	2X DMX3 2PT GE FEBE 2M	$17,450.00	51.5%	$8,463.25	$1,221.50	$855.05	N/A	N/A	N/A	$1,221.50	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DMX3-FB00200B	2X DMX3 2 PT GE FEBE 2M	$17,450.00	51.5%	$8,463.25	$1,221.50	$855.05	N/A	N/A	N/A	$1,221.50	A	SYMMETRIX DMX
DMX3FB00200BU	2X DMX3 2PT GE FEBE 2MU	$22,685.00	51.5%	$11,002.23	$1,221.59	$855.11	N/A	N/A	N/A	$1,221.59	A	SYMMETRIX DMX
DMX3-FB00400	2X DMX3 4PT GE FEBE 4M	$17,450.00	51.5%	$8,463.25	$1,221.50	$855.05	N/A	N/A	N/A	$1,221.50	A	SYMMETRIX DMX
DMX3-FB00400B	2X DMX3 4PT GE FEBE 4M	$17,450.00	51.5%	$8,463.25	$1,221.50	$855.05	N/A	N/A	N/A	$1,221.50	A	SYMMETRIX DMX
DMX3FB00400BU	2X DMX3 4PT GE FEBE 4MU	$22,685.00	51.5%	$11,002.23	$1,221.59	$855.11	N/A	N/A	N/A	$1,221.59	A	SYMMETRIX DMX
DMX3-FB08000	2X DMX3 8PT FC FEBE 0M8S	$24,035.00	51.5%	$11,656.98	$1,682.45	$1,177.72	N/A	N/A	N/A	$1,682.45	A	SYMMETRIX DMX
DMX3-FB08000B	2X DMX3 8PT 4G FC FEBE 8S	$24,035.00	51.5%	$11,656.98	$1,682.45	$1,177.72	N/A	N/A	N/A	$1,682.45	A	SYMMETRIX DMX
DMX3FB08000BU	2X DMX3 8PT 4G FC FEBE 8SU	$31,245.00	51.5%	$15,153.83	$1,682.54	$1,177.78	N/A	N/A	N/A	$1,682.54	A	SYMMETRIX DMX
DMX3-FB20100	2x DMX3 3PT 2M FC 1M GE FEBE	$17,450.00	51.5%	$8,463.25	$1,221.50	$855.05	N/A	N/A	N/A	$1,221.50	A	SYMMETRIX DMX
DMX3-FB20100B	2X DMX3 3PT FCGE FEBE 3M	$17,450.00	51.5%	$8,463.25	$1,221.50	$855.05	N/A	N/A	N/A	$1,221.50	A	SYMMETRIX DMX
DMX3FB20100BU	2X DMX3 3PT FCGE FEBE 3MU	$22,685.00	51.5%	$11,002.23	$1,221.59	$855.11	N/A	N/A	N/A	$1,221.59	A	SYMMETRIX DMX
DMX3-FB20300	2x DMX3 5PT 2M FC 3M GE FEBE	$23,200.00	51.5%	$11,252.00	$1,624.00	$1,136.80	N/A	N/A	N/A	$1,624.00	A	SYMMETRIX DMX
DMX3-FB20300B	2XDMX3 5PT FCGE FEBE 5M	$23,200.00	51.5%	$11,252.00	$1,624.00	$1,136.80	N/A	N/A	N/A	$1,624.00	A	SYMMETRIX DMX
DMX3FB20300BU	2X DMX3 5PT FCGE FEBE 5MU	$30,160.00	51.5%	$14,627.60	$1,624.12	$1,136.88	N/A	N/A	N/A	$1,624.12	A	SYMMETRIX DMX
DMX3-FB20500	2x DMX3 7PT 2M FC 5M GE FEBE	$23,200.00	51.5%	$11,252.00	$1,624.00	$1,136.80	N/A	N/A	N/A	$1,624.00	A	SYMMETRIX DMX
DMX3-FB20500B	2XDMX3 7PT 2FC5GE FEBE 7M	$23,200.00	51.5%	$11,252.00	$1,624.00	$1,136.80	N/A	N/A	N/A	$1,624.00	A	SYMMETRIX DMX
DMX3FB20500BU	2X DMX3 7PT 2FC 5GE FEBE 7MU	$30,160.00	51.5%	$14,627.60	$1,624.12	$1,136.88	N/A	N/A	N/A	$1,624.12	A	SYMMETRIX DMX
DMX3-FB40000	2X DMX3 4PT FC FEBE 4M	$17,450.00	51.5%	$8,463.25	$1,221.50	$855.05	N/A	N/A	N/A	$1,221.50	A	SYMMETRIX DMX
DMX3-FB40000B	2X DMX3 4PT 4G FC FEBE 4M	$17,450.00	51.5%	$8,463.25	$1,221.50	$855.05	N/A	N/A	N/A	$1,221.50	A	SYMMETRIX DMX
DMX3FB40000BU	2X DMX3 4PT 4G FC FEBE 4MU	$22,685.00	51.5%	$11,002.23	$1,221.59	$855.11	N/A	N/A	N/A	$1,221.59	A	SYMMETRIX DMX
DMX3-FB40200	2x DMX3 6PT 4M FC 2M GE FEBE	$23,200.00	51.5%	$11,252.00	$1,624.00	$1,136.80	N/A	N/A	N/A	$1,624.00	A	SYMMETRIX DMX
DMX3-FB40200B	2X DMX3 4M FC 2M GE FEBE	$23,200.00	51.5%	$11,252.00	$1,624.00	$1,136.80	N/A	N/A	N/A	$1,624.00	A	SYMMETRIX DMX
DMX3FB40200BU	2X DMX3 4M FC 2M GE FEBE U	$30,160.00	51.5%	$14,627.60	$1,624.12	$1,136.88	N/A	N/A	N/A	$1,624.12	A	SYMMETRIX DMX
DMX3-FB60100	2x DMX3 7PT 6M FC 1M GE FEBE	$23,200.00	51.5%	$11,252.00	$1,624.00	$1,136.80	N/A	N/A	N/A	$1,624.00	A	SYMMETRIX DMX
DMX3-FB60100B	2XDMX3 7PT 6FC1GE FEBE 7M	$23,200.00	51.5%	$11,252.00	$1,624.00	$1,136.80	N/A	N/A	N/A	$1,624.00	A	SYMMETRIX DMX
DMX3FB60100BU	2X DMX3 6M FC 1M GE FEBE 7MU	$30,160.00	51.5%	$14,627.60	$1,624.12	$1,136.88	N/A	N/A	N/A	$1,624.12	A	SYMMETRIX DMX
DMX3-FB62000	2X DMX3 8PT FC FEBE 6M2S	$21,945.00	51.5%	$10,643.33	$1,536.15	$1,075.31	N/A	N/A	N/A	$1,536.15	A	SYMMETRIX DMX
DMX3-FB62000B	2XDMX3 8PT 4G FC FEBE6M2S	$21,945.00	51.5%	$10,643.33	$1,536.15	$1,075.31	N/A	N/A	N/A	$1,536.15	A	SYMMETRIX DMX
DMX3FB62000BU	2X DMX3 8PT 4G FC FEBE 6M2SU	$28,530.00	51.5%	$13,837.05	$1,536.34	$1,075.44	N/A	N/A	N/A	$1,536.34	A	SYMMETRIX DMX
DMX3-FB71000	2X DMX3 8PT FC FEBE 7M1S	$21,215.00	51.5%	$10,289.28	$1,485.05	$1,039.54	N/A	N/A	N/A	$1,485.05	A	SYMMETRIX DMX
DMX3-FB71000B	2X DMX3 8P 4G FC FEBE7M1S	$21,215.00	51.5%	$10,289.28	$1,485.05	$1,039.54	N/A	N/A	N/A	$1,485.05	A	SYMMETRIX DMX
DMX3FB71000BU	2X DMX3 8PT 4G FC FEBE 7M1SU	$27,575.00	51.5%	$13,373.88	$1,484.91	$1,039.44	N/A	N/A	N/A	$1,484.91	A	SYMMETRIX DMX
DMX3-FB80000	2X DMX3 8PT FC FEBE 8M0S	$20,480.00	51.5%	$9,932.80	$1,433.60	$1,003.52	N/A	N/A	N/A	$1,433.60	A	SYMMETRIX DMX
DMX3-FB80000B	2X DMX3 8PT 4G FC FEBE 8M	$20,480.00	51.5%	$9,932.80	$1,433.60	$1,003.52	N/A	N/A	N/A	$1,433.60	A	SYMMETRIX DMX
DMX3FB80000BU	2X DMX3 8PT 4G FC FEBE 8MU	$26,625.00	51.5%	$12,913.13	$1,433.76	$1,003.63	N/A	N/A	N/A	$1,433.76	A	SYMMETRIX DMX
DMX3-GE-ISCSI	DMX3 ISCSI PT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX3-GE-SRDF	DMX3 GERDF PT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX3-M9-16GB	DMX3 16GB MEM DIR	$0.00	51.5%	$0.00	$1,895.25	$1,326.68	N/A	N/A	N/A	$1,895.25	A	SYMMETRIX DMX
DMX3-M9-16GBU	DMX3 16GB MEM DIR UPG	$35,200.00	51.5%	$17,072.00	$1,895.52	$1,326.86	N/A	N/A	N/A	$1,895.52	A	SYMMETRIX DMX
DMX3-M9-32GB	DMX3 32GB MEM DIR	$0.00	51.5%	$0.00	$2,889.60	$2,022.72	N/A	N/A	N/A	$2,889.60	A	SYMMETRIX DMX
DMX3-M9-32GBU	DMX3 32GB MEM DIR UPG	$53,665.00	51.5%	$26,027.53	$2,889.86	$2,022.90	N/A	N/A	N/A	$2,889.86	A	SYMMETRIX DMX
DMX3-M9-64GB	DMX3 64GB MEM DIR	$0.00	51.5%	$0.00	$6,961.50	$4,873.05	N/A	N/A	N/A	$6,961.50	A	SYMMETRIX DMX
DMX3-M9-64GBU	DMX3 64GB MEM DIR UPG	$129,285.00	51.5%	$62,703.23	$6,962.00	$4,873.40	N/A	N/A	N/A	$6,962.00	A	SYMMETRIX DMX
DMX3-M964GSUB	DMX3 64GB M9 ONLY SWAP	$129,285.00	51.5%	$62,703.23	$9,049.95	$6,334.97	N/A	N/A	N/A	$9,049.95	A	SYMMETRIX DMX
DMX3-M9-8GB	DMX3 8GB MEM DIR	$0.00	51.5%	$0.00	$1,651.30	$1,155.91	N/A	N/A	N/A	$1,651.30	A	SYMMETRIX DMX
DMX3-M9-8GBU	DMX3 8GB MEM DIR UPG	$30,670.00	51.5%	$14,874.95	$1,651.58	$1,156.11	N/A	N/A	N/A	$1,651.58	A	SYMMETRIX DMX
DMX3-OPT-4M0S	DMX3 FEBE OPTICS UPG 4M0S	$3,620.00	51.5%	$1,755.70	$194.94	$136.46	N/A	N/A	N/A	$194.94	A	SYMMETRIX DMX
DMX3-OPT4M0SB	4GBC FEBE OPTICS UPGRADE KIT 4M0S	$3,620.00	51.5%	$1,755.70	$194.94	$136.46	N/A	N/A	N/A	$194.94	A	SYMMETRIX DMX
DMX3-OPT-4M4S	DMX3 FEBE OPTICS UPG 4M4S	$10,735.00	51.5%	$5,206.48	$578.08	$404.66	N/A	N/A	N/A	$578.08	A	SYMMETRIX DMX
DMX3-OPT4M4SB	4GBC FEBE OPTICS UPGRADE KIT 4M 4S	$10,735.00	51.5%	$5,206.48	$578.08	$404.66	N/A	N/A	N/A	$578.08	A	SYMMETRIX DMX
DMX3-OPT-6M0S	DMX3 FEBE OPTICS UPG 6M0S	$13,725.00	51.5%	$6,656.63	$739.09	$517.36	N/A	N/A	N/A	$739.09	A	SYMMETRIX DMX
DMX3-OPT6M0SB	4GBC FEBE OPTICS UPGRADE KIT	$13,730.00	51.5%	$6,659.05	$739.36	$517.55	N/A	N/A	N/A	$739.36	A	SYMMETRIX DMX
DMX3-OPT-6M2S	DMX3 FEBE OPTICS UPG 6M2S	$8,985.00	51.5%	$4,357.73	$483.84	$338.69	N/A	N/A	N/A	$483.84	A	SYMMETRIX DMX
DMX3-OPT6M2SB	4GBC FEBE OPTICS UPGRADE KIT 6M 2S	$8,985.00	51.5%	$4,357.73	$483.84	$338.69	N/A	N/A	N/A	$483.84	A	SYMMETRIX DMX
DMX3-PC3YAFLA	DMX3 PWR CBL ABL-FL 3Y	$2,825.00	51.5%	$1,370.13	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX3-PC3YAFLE	DMX3 PWR CBL ABL-FL 3Y	$4,910.00	51.5%	$2,381.35	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX3-PCBL3DHH	DMX3 PWR CBL HBL-HBL 3D	$2,825.00	51.5%	$1,370.13	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX3-PCBL3DHR	DMX3 PWR CBL HBL-RSTOL 3D	$2,825.00	51.5%	$1,370.13	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX3-PCBL3YAG	DMX3 PWR CBL ABL-GARO 3Y	$4,910.00	51.5%	$2,381.35	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-3PD-PWR	3PHASE DPWR CON	$33,300.00	51.5%	$16,150.50	$2,331.00	$1,631.70	N/A	N/A	N/A	$2,331.00	A	SYMMETRIX DMX
DMX-3PW-PWR	3PHASE WPWR CON	$34,100.00	51.5%	$16,538.50	$2,387.00	$1,670.90	N/A	N/A	N/A	$2,387.00	A	SYMMETRIX DMX
DMX3-PWRMOD	DMX3 PWR MOD 24 SYS	$0.00	51.5%	$0.00	$1,026.55	$718.59	N/A	N/A	N/A	$1,026.55	A	SYMMETRIX DMX
DMX3-PWRMODU	DMX3 PWR MOD 24 SYS UPG	$19,063.00	51.5%	$9,245.56	$1,026.54	$718.58	N/A	N/A	N/A	$1,026.54	A	SYMMETRIX DMX
DMX3-SECURE24	DMX3 SYS24 SEISMIC KIT	$6,600.00	51.5%	$3,201.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX3-SECUREDB	DMX3 DRIVEBAY SEISMIC KIT	$2,600.00	51.5%	$1,261.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX3-SECUREJK	DMX3 SYS24 SEISMIC JN KIT	$2,700.00	51.5%	$1,309.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX3-SYS24-3D	DMX3 24 SLOT SYS BAY 3D	$0.00	51.5%	$0.00	$7,338.10	$5,136.67	N/A	N/A	N/A	$7,338.10	A	SYMMETRIX DMX
DMX3-SYS24-3Y	DMX3 24 SLOT SYS BAY 3Y	$0.00	51.5%	$0.00	$7,338.10	$5,136.67	N/A	N/A	N/A	$7,338.10	A	SYMMETRIX DMX
DMX3-SYS6-3D	DMX3 6 SLOT SYS BAY 3D	$88,440.00	51.5%	$42,893.40	$6,190.80	$4,333.56	N/A	N/A	N/A	$6,190.80	A	SYMMETRIX DMX
DMX3-SYS6-3Y	DMX3 6 SLOT SYS BAY 3Y	$88,440.00	51.5%	$42,893.40	$6,190.80	$4,333.56	N/A	N/A	N/A	$6,190.80	A	SYMMETRIX DMX
DMX3-TELCO	DMX3 INTL PHONE CORD KIT	$100.00	51.5%	$48.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX4-00004B	DMX4 4PT 4G FICON DIR 4S	$50,445.00	51.5%	$24,465.83	$3,531.15	$2,471.81	N/A	N/A	N/A	$3,531.15	A	SYMMETRIX DMX
DMX4-00004BU	DMX4 4PT 4G FICON DIR 4SU	$65,580.00	51.5%	$31,806.30	$3,531.48	$2,472.04	N/A	N/A	N/A	$3,531.48	A	SYMMETRIX DMX
DMX4-00040B	DMX4 4PT 4G FICON DIR 4M	$47,710.00	51.5%	$23,139.35	$3,339.70	$2,337.79	N/A	N/A	N/A	$3,339.70	A	SYMMETRIX DMX
DMX4-00040BU	DMX4 4PT 4G FICON DIR 4MU	$62,020.00	51.5%	$30,079.70	$3,339.78	$2,337.84	N/A	N/A	N/A	$3,339.78	A	SYMMETRIX DMX
DMX4-00103B	DMX4 4PT GEFICN DIR 1M3S	$55,570.00	51.5%	$26,951.45	$3,889.90	$2,722.93	N/A	N/A	N/A	$3,889.90	A	SYMMETRIX DMX
DMX4-00103BS	DMX4 4PT 4GFIPv4/6 GE1M3S	$77,425.00	51.5%	$37,551.13	$5,419.75	$3,793.83	N/A	N/A	N/A	$5,419.75	A	SYMMETRIX DMX
DMX4-00103BSU	DMX4 4PT 4GFIPv4/6 GE1M3S	$100,575.00	51.5%	$48,778.88	$5,415.96	$3,791.17	N/A	N/A	N/A	$5,415.96	A	SYMMETRIX DMX
DMX4-00103BU	DMX4 4PT GEFICN DIR 1M3SU	$72,235.00	51.5%	$35,033.98	$3,889.85	$2,722.90	N/A	N/A	N/A	$3,889.85	A	SYMMETRIX DMX
DMX4-00400	DMX4 4PT GE DIR 4M	$65,360.00	51.5%	$31,699.60	$4,575.20	$3,202.64	N/A	N/A	N/A	$4,575.20	A	SYMMETRIX DMX
DMX4-00400S	DMX4 4PT IPv4/6 GE 4M	$91,070.00	51.5%	$44,168.95	$6,374.90	$4,462.43	N/A	N/A	N/A	$6,374.90	A	SYMMETRIX DMX
DMX4-00400SU	DMX4 4PT IPv4/6 GE 4M	$118,390.00	51.5%	$57,419.15	$6,375.30	$4,462.71	N/A	N/A	N/A	$6,375.30	A	SYMMETRIX DMX
DMX4-00400U	DMX4 4PT GE DIR 4MU	$84,970.00	51.5%	$41,210.45	$4,575.63	$3,202.94	N/A	N/A	N/A	$4,575.63	A	SYMMETRIX DMX
DMX4-08000B	DMX4 8PT 4G FC DIR 0M8S	$64,935.00	51.5%	$31,493.48	$4,545.45	$3,181.82	N/A	N/A	N/A	$4,545.45	A	SYMMETRIX DMX
DMX4-08000BU	DMX4 8PT 4G FC DIR 0M8SU	$84,415.00	51.5%	$40,941.28	$4,545.75	$3,182.02	N/A	N/A	N/A	$4,545.75	A	SYMMETRIX DMX
DMX-40URACK	DMX800 19" NEMA RACK	$6,380.00	51.5%	$3,094.30	$446.60	$312.62	N/A	N/A	N/A	$625.20	A	SYMMETRIX DMX
DMX41514616B	146GB 15K 2027.41GB 14+2	$39,280.00	51.5%	$19,050.80	$2,867.44	$2,007.21	N/A	N/A	N/A	$2,867.44	A	SYMMETRIX DMX
DMX41514616BU	146GB 15K 2027.41GB 14+2 U	$54,990.00	51.5%	$26,670.15	$2,867.33	$2,007.14	N/A	N/A	N/A	$2,867.33	A	SYMMETRIX DMX
DMX41514616C	146GB 15K 2039.3GB14+2 DRV IBMi(AS400)	$39,280.00	51.5%	$19,050.80	$2,867.44	$2,007.21	N/A	N/A	N/A	$2,867.44	A	SYMMETRIX DMX
DMX41514616CU	146GB 15K 2039.3GB14+2 DRV IBMi(AS400)UG	$54,990.00	51.5%	$26,670.15	$2,867.33	$2,007.14	N/A	N/A	N/A	$2,867.33	A	SYMMETRIX DMX
DMX4151461B	146GB 15K 144.81GB ONEDRV	$2,455.00	51.5%	$1,190.68	$179.22	$125.45	N/A	N/A	N/A	$179.22	A	SYMMETRIX DMX
DMX4151461BU	146GB15K 144.81GBONEDRV U	$3,435.00	51.5%	$1,665.98	$179.11	$125.38	N/A	N/A	N/A	$179.11	A	SYMMETRIX DMX
DMX4151461C	146GB15K145.6GBONEDRV DRV IBMi (AS400)	$2,455.00	51.5%	$1,190.68	$179.22	$125.45	N/A	N/A	N/A	$179.22	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DMX4151461CU	146GB15K145.6GBONEDRV DRV IBMi(AS400)UG	$3,435.00	51.5%	$1,665.98	$179.11	$125.38	N/A	N/A	N/A	$179.11	A	SYMMETRIX DMX
DMX4151462B	146GB 15K 144.81GB MIRR	$4,910.00	51.5%	$2,381.35	$358.43	$250.90	N/A	N/A	N/A	$358.43	A	SYMMETRIX DMX
DMX4151462BU	146GB 15K 144.81GB MIRR U	$6,875.00	51.5%	$3,334.38	$358.48	$250.94	N/A	N/A	N/A	$358.48	A	SYMMETRIX DMX
DMX4151462C	146GB 15K 145.6GBMIR DRV IBMi(AS400)	$4,910.00	51.5%	$2,381.35	$358.43	$250.90	N/A	N/A	N/A	$358.43	A	SYMMETRIX DMX
DMX4151462CU	146GB 15K 145.6GBMIR DRV IBMi(AS400)UG	$6,875.00	51.5%	$3,334.38	$358.48	$250.94	N/A	N/A	N/A	$358.48	A	SYMMETRIX DMX
DMX4151464B	146GB 15K 434.43GB 3+1	$9,820.00	51.5%	$4,762.70	$716.86	$501.80	N/A	N/A	N/A	$716.86	A	SYMMETRIX DMX
DMX4151464BU	146GB 15K 434.43GB 3+1 U	$13,750.00	51.5%	$6,668.75	$716.96	$501.88	N/A	N/A	N/A	$716.96	A	SYMMETRIX DMX
DMX4151464C	146GB 15K 436.98GB3+1 DRV IBM-i(AS400)	$9,820.00	51.5%	$4,762.70	$716.86	$501.80	N/A	N/A	N/A	$716.86	A	SYMMETRIX DMX
DMX4151464CU	146GB 15K 436.98GB3+1 DRV IBMi(AS400)UG	$13,750.00	51.5%	$6,668.75	$716.96	$501.88	N/A	N/A	N/A	$716.96	A	SYMMETRIX DMX
DMX4151468B	146GB 15K 1013.67GB 7+1	$19,640.00	51.5%	$9,525.40	$1,433.72	$1,003.60	N/A	N/A	N/A	$1,433.72	A	SYMMETRIX DMX
DMX4151468BU	146GB 15K 1013.67GB 7+1 U	$27,495.00	51.5%	$13,335.08	$1,433.67	$1,003.57	N/A	N/A	N/A	$1,433.67	A	SYMMETRIX DMX
DMX4151468C	146GB 15K 1019.62GB7+1 DRV IBMi(AS400)	$19,640.00	51.5%	$9,525.40	$1,433.72	$1,003.60	N/A	N/A	N/A	$1,433.72	A	SYMMETRIX DMX
DMX4151468CU	146GB 15K 1019.62GB7+1 DRV IBMi(AS400)UG	$27,495.00	51.5%	$13,335.08	$1,433.67	$1,003.57	N/A	N/A	N/A	$1,433.67	A	SYMMETRIX DMX
DMX415146D8B	146GB 15K 868.89GB 6+2	$19,640.00	51.5%	$9,525.40	$1,433.72	$1,003.60	N/A	N/A	N/A	$1,433.72	A	SYMMETRIX DMX
DMX415146D8BU	146GB 15K 868.89GB 6+2 U	$27,495.00	51.5%	$13,335.08	$1,433.67	$1,003.57	N/A	N/A	N/A	$1,433.67	A	SYMMETRIX DMX
DMX415146D8C	146GB 15K 873.97GB6+2 DRV IBM-i (AS400)	$19,640.00	51.5%	$9,525.40	$1,433.72	$1,003.60	N/A	N/A	N/A	$1,433.72	A	SYMMETRIX DMX
DMX415146D8CU	146GB 15K 873.97GB6+2 DRV IBMi(AS400)UG	$27,495.00	51.5%	$13,335.08	$1,433.67	$1,003.57	N/A	N/A	N/A	$1,433.67	A	SYMMETRIX DMX
DMX41530016B	300GB 15K 4142.78GB 14+2	$38,880.00	51.5%	$18,856.80	$2,838.24	$1,986.77	N/A	N/A	N/A	$2,838.24	A	SYMMETRIX DMX
DMX41530016BU	300GB 15K 4142.78GB 14+2 U	$54,430.00	51.5%	$26,398.55	$2,838.13	$1,986.70	N/A	N/A	N/A	$2,838.13	A	SYMMETRIX DMX
DMX41530016C	300GB 15K 4094.5GB14+2 DRV IBM-i(AS400)	$38,880.00	51.5%	$18,856.80	$2,838.24	$1,986.77	N/A	N/A	N/A	$2,838.24	A	SYMMETRIX DMX
DMX41530016CU	300GB 15K 4094.5GB14+2 DRV IBMi(AS400)UG	$54,430.00	51.5%	$26,398.55	$2,838.13	$1,986.70	N/A	N/A	N/A	$2,838.13	A	SYMMETRIX DMX
DMX4153001B	300GB15K 295.91GBONEDRV	$2,430.00	51.5%	$1,178.55	$177.39	$124.17	N/A	N/A	N/A	$177.39	A	SYMMETRIX DMX
DMX4153001BU	300GB15K 295.91GBONEDRV U	$3,400.00	51.5%	$1,649.00	$177.29	$124.10	N/A	N/A	N/A	$177.29	A	SYMMETRIX DMX
DMX4153001C	300GB15K 292.4GBONEDRV IBM-i(AS400)	$2,430.00	51.5%	$1,178.55	$177.39	$124.17	N/A	N/A	N/A	$177.39	A	SYMMETRIX DMX
DMX4153001CU	300GB15K 292.4GBONEDRV IBM-i(AS400)UG	$3,400.00	51.5%	$1,649.00	$177.29	$124.10	N/A	N/A	N/A	$177.29	A	SYMMETRIX DMX
DMX4153002B	300GB 15K 295.91GBMIRR	$4,860.00	51.5%	$2,357.10	$354.78	$248.35	N/A	N/A	N/A	$354.78	A	SYMMETRIX DMX
DMX4153002BU	300GB 15K 295.91GBMIRR U	$6,805.00	51.5%	$3,300.43	$354.83	$248.38	N/A	N/A	N/A	$354.83	A	SYMMETRIX DMX
DMX4153002C	300GB 15K 292.5GBMIR DRV IBM-i(AS400)	$4,860.00	51.5%	$2,357.10	$354.78	$248.35	N/A	N/A	N/A	$354.78	A	SYMMETRIX DMX
DMX4153002CU	300GB 15K 292.5GBMIR DRV IBM-i(AS400) UG	$6,805.00	51.5%	$3,300.43	$354.83	$248.38	N/A	N/A	N/A	$354.83	A	SYMMETRIX DMX
DMX4153004B	300GB 15K 887.73GB3+1	$9,720.00	51.5%	$4,714.20	$709.56	$496.69	N/A	N/A	N/A	$709.56	A	SYMMETRIX DMX
DMX4153004BU	300GB 15K 887.73GB3+1 U	$13,610.00	51.5%	$6,600.85	$709.66	$496.77	N/A	N/A	N/A	$709.66	A	SYMMETRIX DMX
DMX4153004C	300GB 15K 877.3GB3+1 DRV IBM-i(AS400)	$9,720.00	51.5%	$4,714.20	$709.56	$496.69	N/A	N/A	N/A	$709.56	A	SYMMETRIX DMX
DMX4153004CU	300GB 15K 877.3GB3+1 DRV IBM-i (AS400)UG	$13,610.00	51.5%	$6,600.85	$709.66	$496.77	N/A	N/A	N/A	$709.66	A	SYMMETRIX DMX
DMX4153008B	300GB 15K 2071.39GB7+1	$19,440.00	51.5%	$9,428.40	$1,419.12	$993.38	N/A	N/A	N/A	$1,419.12	A	SYMMETRIX DMX
DMX4153008BU	300GB 15K 2071.39GB7+1 U	$27,215.00	51.5%	$13,199.28	$1,419.07	$993.35	N/A	N/A	N/A	$1,419.07	A	SYMMETRIX DMX
DMX4153008C	300GB 15K 2047.2GB7+1 DRV IBM-i (AS400)	$19,440.00	51.5%	$9,428.40	$1,419.12	$993.38	N/A	N/A	N/A	$1,419.12	A	SYMMETRIX DMX
DMX4153008CU	300GB 15K 2047.2GB7+1 DRV IBM-i(AS400)UG	$27,215.00	51.5%	$13,199.28	$1,419.07	$993.35	N/A	N/A	N/A	$1,419.07	A	SYMMETRIX DMX
DMX415300D8B	300GB 15K 1775.47GB 6+2	$19,440.00	51.5%	$9,428.40	$1,419.12	$993.38	N/A	N/A	N/A	$1,419.12	A	SYMMETRIX DMX
DMX415300D8BU	300GB 15K 1775.47GB 6+2 U	$27,215.00	51.5%	$13,199.28	$1,419.07	$993.35	N/A	N/A	N/A	$1,419.07	A	SYMMETRIX DMX
DMX415300D8C	300GB 15K 1754.8GB6+2 DRV IBM-i(AS400)	$19,440.00	51.5%	$9,428.40	$1,419.12	$993.38	N/A	N/A	N/A	$1,419.12	A	SYMMETRIX DMX
DMX415300D8CU	300GB 15K 1754.8GB6+2 DRV IBM-i(AS400)UG	$27,215.00	51.5%	$13,199.28	$1,419.07	$993.35	N/A	N/A	N/A	$1,419.07	A	SYMMETRIX DMX
DMX4157316B	73GB 15K 1013.69GB 14+2	$0.00	51.5%	$0.00	$2,135.25	$1,494.68	N/A	N/A	N/A	$2,135.25	A	SYMMETRIX DMX
DMX4157316BU	73GB 15K 1013.69GB 14+2 U	$40,950.00	51.5%	$19,860.75	$2,135.25	$1,494.68	N/A	N/A	N/A	$2,135.25	A	SYMMETRIX DMX
DMX4157316C	73GB 15K 1019.59GB14+2 IBM-i(AS400)	$0.00	51.5%	$0.00	$2,135.25	$1,494.68	N/A	N/A	N/A	$2,135.25	A	SYMMETRIX DMX
DMX4157316CU	73GB 15K 1019.59GB 14+2 IBM-i(AS400) UG	$40,950.00	51.5%	$19,860.75	$2,135.25	$1,494.68	N/A	N/A	N/A	$2,135.25	A	SYMMETRIX DMX
DMX415731B	73GB 15K 72.40GB ONE DRV	$0.00	51.5%	$0.00	$133.59	$93.51	N/A	N/A	N/A	$133.59	A	SYMMETRIX DMX
DMX415731BU	73GB15K 72.40GB ONE DRV U	$2,560.00	51.5%	$1,241.60	$133.49	$93.44	N/A	N/A	N/A	$133.49	A	SYMMETRIX DMX
DMX415731C	73GB15K 72.8GBONEDRV IBM-i(AS400)	$0.00	51.5%	$0.00	$133.59	$93.51	N/A	N/A	N/A	$133.59	A	SYMMETRIX DMX
DMX415731CU	73GB15K 72.8GBONEDRV IBM-i(AS400) UG	$2,560.00	51.5%	$1,241.60	$133.49	$93.44	N/A	N/A	N/A	$133.49	A	SYMMETRIX DMX
DMX415732B	73GB 15K 72.40GB MIRR	$0.00	51.5%	$0.00	$266.82	$186.77	N/A	N/A	N/A	$266.82	A	SYMMETRIX DMX
DMX415732BU	73GB 15K 72.40GB MIRR U	$5,120.00	51.5%	$2,483.20	$266.97	$186.88	N/A	N/A	N/A	$266.97	A	SYMMETRIX DMX
DMX415732C	73GB 15K 72.8GB MIR IBM-i(AS400)	$0.00	51.5%	$0.00	$266.82	$186.77	N/A	N/A	N/A	$266.82	A	SYMMETRIX DMX
DMX415732CU	73GB 15K 72.8GB MIR IBM-i(AS400) UG	$5,120.00	51.5%	$2,483.20	$266.97	$186.88	N/A	N/A	N/A	$266.97	A	SYMMETRIX DMX
DMX415734B	73GB 15K 217.20GB 3+1	$0.00	51.5%	$0.00	$534.00	$373.80	N/A	N/A	N/A	$534.00	A	SYMMETRIX DMX
DMX415734BU	73GB 15K 217.20GB 3+1 U	$10,240.00	51.5%	$4,966.40	$533.94	$373.76	N/A	N/A	N/A	$533.94	A	SYMMETRIX DMX
DMX415734C	73GB 15K 218.46GB 3+1 IBM-i(AS400)	$0.00	51.5%	$0.00	$534.00	$373.80	N/A	N/A	N/A	$534.00	A	SYMMETRIX DMX
DMX415734CU	73GB 15K 218.46GB 3+1 IBM-i(AS400) UG	$10,240.00	51.5%	$4,966.40	$533.94	$373.76	N/A	N/A	N/A	$533.94	A	SYMMETRIX DMX
DMX415738B	73GB 15K 506.80GB 7+1	$0.00	51.5%	$0.00	$1,067.63	$747.34	N/A	N/A	N/A	$1,067.63	A	SYMMETRIX DMX
DMX415738BU	73GB 15K 506.80GB 7+1 U	$20,475.00	51.5%	$9,930.38	$1,067.62	$747.34	N/A	N/A	N/A	$1,067.62	A	SYMMETRIX DMX
DMX415738C	73GB 15K 509.74GB 7+1 IBM-i(AS400)	$0.00	51.5%	$0.00	$1,067.63	$747.34	N/A	N/A	N/A	$1,067.63	A	SYMMETRIX DMX
DMX415738CU	73GB 15K 509.74GB 7+1 IBM-i(AS400) UG	$20,475.00	51.5%	$9,930.38	$1,067.62	$747.34	N/A	N/A	N/A	$1,067.62	A	SYMMETRIX DMX
DMX41573D8B	73GB 15K 434.44GB 6+2	$0.00	51.5%	$0.00	$1,067.63	$747.34	N/A	N/A	N/A	$1,067.63	A	SYMMETRIX DMX
DMX41573D8BU	73GB 15K 434.44GB 6+2 U	$20,475.00	51.5%	$9,930.38	$1,067.62	$747.34	N/A	N/A	N/A	$1,067.62	A	SYMMETRIX DMX
DMX41573D8C	73GB 15K 436.96GB 6+2 IBM-i(AS400)	$0.00	51.5%	$0.00	$1,067.63	$747.34	N/A	N/A	N/A	$1,067.63	A	SYMMETRIX DMX
DMX41573D8CU	73GB 15K 436.96GB 6+2 IBM-i(AS400) UG	$20,475.00	51.5%	$9,930.38	$1,067.62	$747.34	N/A	N/A	N/A	$1,067.62	A	SYMMETRIX DMX
DMX4-1DAPAIR	DMX4 DISK DIR PAIR	$65,665.00	51.5%	$31,847.53	$4,596.55	$3,217.59	N/A	N/A	N/A	$4,596.55	A	SYMMETRIX DMX
DMX4-1DAPAIRU	DMX4 DISK DIR PAIR UPG	$85,365.00	51.5%	$41,402.03	$4,596.91	$3,217.83	N/A	N/A	N/A	$4,596.91	A	SYMMETRIX DMX
DMX4-2DAPAIR	DMX4-DISK DIR 2 PAIR	$131,310.00	51.5%	$63,685.35	$9,191.70	$6,434.19	N/A	N/A	N/A	$9,191.70	A	SYMMETRIX DMX
DMX4-2DAPAIRU	DMX4-DISK DIR 2 PAIR UPG	$170,730.00	51.5%	$82,804.05	$9,193.81	$6,435.67	N/A	N/A	N/A	$9,193.81	A	SYMMETRIX DMX
DMX4-3DAPAIR	DMX4 DISK DIR 3 PAIRS	$196,995.00	51.5%	$95,542.58	$13,789.65	$9,652.76	N/A	N/A	N/A	$13,789.65	A	SYMMETRIX DMX
DMX4-3DAPAIRU	DMX4 DISK DIR 3 PAIRS UPG	$256,095.00	51.5%	$124,206.08	$13,790.72	$9,653.50	N/A	N/A	N/A	$13,790.72	A	SYMMETRIX DMX
DMX4-40002B	DMX4 6PT 4G FC FICON 4M2S	$57,495.00	51.5%	$27,885.08	$4,024.65	$2,817.26	N/A	N/A	N/A	$4,024.65	A	SYMMETRIX DMX
DMX4-40002BU	DMX4 6PT 4G FC FICON 4M2SU	$74,745.00	51.5%	$36,251.33	$4,025.02	$2,817.51	N/A	N/A	N/A	$4,025.02	A	SYMMETRIX DMX
DMX4-40200B	DMX4 6PT FC GE 4M2M	$66,090.00	51.5%	$32,053.65	$4,626.30	$3,238.41	N/A	N/A	N/A	$4,626.30	A	SYMMETRIX DMX
DMX4-40200BS	DMX4 6PT 4GFC IPv4/6 GE 6M	$92,085.00	51.5%	$44,661.23	$6,445.95	$4,512.17	N/A	N/A	N/A	$6,445.95	A	SYMMETRIX DMX
DMX4-40200BSU	DMX4 6PT 4GFC IPv4/6 GE 6M	$119,710.00	51.5%	$58,059.35	$6,446.38	$4,512.47	N/A	N/A	N/A	$6,446.38	A	SYMMETRIX DMX
DMX4-40200BU	DMX4 6PT FC GE 4M2MU	$85,915.00	51.5%	$41,668.78	$4,626.52	$3,238.57	N/A	N/A	N/A	$4,626.52	A	SYMMETRIX DMX
DMX4-4DAPAIR	DMX4-DISK DIR 4 PAIRS	$262,620.00	51.5%	$127,370.70	$18,383.40	$12,868.38	N/A	N/A	N/A	$18,383.40	A	SYMMETRIX DMX
DMX4-60100B	DMX4 7PT FC GE 6M1M	$64,730.00	51.5%	$31,394.05	$4,531.10	$3,171.77	N/A	N/A	N/A	$4,531.10	A	SYMMETRIX DMX
DMX4-60100BS	DMX4 7PT 4GFC IPv4/6 GE 7M	$90,195.00	51.5%	$43,744.58	$6,313.65	$4,419.56	N/A	N/A	N/A	$6,313.65	A	SYMMETRIX DMX
DMX4-60100BSU	DMX4 7PT 4GFC IPv4/6 GE 7M	$117,255.00	51.5%	$56,868.68	$6,314.18	$4,419.93	N/A	N/A	N/A	$6,314.18	A	SYMMETRIX DMX
DMX4-60100BU	DMX4 7PT FC GE 6M1MU	$84,150.00	51.5%	$40,812.75	$4,531.48	$3,172.03	N/A	N/A	N/A	$4,531.48	A	SYMMETRIX DMX
DMX4-62000B	DMX4 8PT 4G FC DIR 6M2S	$63,840.00	51.5%	$30,962.40	$4,468.80	$3,128.16	N/A	N/A	N/A	$4,468.80	A	SYMMETRIX DMX
DMX4-62000BU	DMX4 8PT 4G FC DIR 6M2SU	$83,000.00	51.5%	$40,255.00	$4,469.55	$3,128.69	N/A	N/A	N/A	$4,469.55	A	SYMMETRIX DMX
DMX4-6-2FC1GB	DMX4 6 SLOT 4G FCGE 3PT DIR	$25,160.00	51.5%	$12,202.60	$1,761.20	$1,232.84	N/A	N/A	N/A	$1,761.20	A	SYMMETRIX DMX
DMX462FC1GBS	DMX4 6SLT 4GBFCIPv4/6GE 3PTDIR	$33,435.00	51.5%	$16,215.98	$2,340.45	$1,638.32	N/A	N/A	N/A	$2,340.45	A	SYMMETRIX DMX
DMX462FC1GBSU	DMX4 6SLT 4GBFCIPv4/6GE 3PTDIR	$43,465.00	51.5%	$21,080.53	$2,340.59	$1,638.41	N/A	N/A	N/A	$2,340.59	A	SYMMETRIX DMX
DMX4-62FC1GBU	DMX4 6 SLOT 4G FCGE 3PT DIR UPG	$32,710.00	51.5%	$15,864.35	$1,761.43	$1,233.00	N/A	N/A	N/A	$1,761.43	A	SYMMETRIX DMX
DMX4-6-2FIB	DMX4 6 SLOT 4G FICON 2PT DIR	$27,885.00	51.5%	$13,524.23	$1,951.95	$1,366.37	N/A	N/A	N/A	$1,951.95	A	SYMMETRIX DMX
DMX4-6-2FIBU	DMX4 6 SLOT 4G FICON 2PT DIR UPG	$36,250.00	51.5%	$17,581.25	$1,952.06	$1,366.44	N/A	N/A	N/A	$1,952.06	A	SYMMETRIX DMX
DMX4-6-2GB	DMX4 6 SLOT GE 2PT DIR	$25,435.00	51.5%	$12,335.98	$1,780.45	$1,246.32	N/A	N/A	N/A	$1,780.45	A	SYMMETRIX DMX
DMX4-6-2GBS	DMX4 6 SLOT IPv4/6 GE 2PT DIR	$33,785.00	51.5%	$16,385.73	$2,364.95	$1,655.47	N/A	N/A	N/A	$2,364.95	A	SYMMETRIX DMX
DMX4-6-2GBSU	DMX4 6 SLOT IPv4/6 GE 2PT DIR	$43,925.00	51.5%	$21,303.63	$2,365.36	$1,655.75	N/A	N/A	N/A	$2,365.36	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DMX4-6-2GBU	DMX4 6 SLOT GE 2PT DIR UPG	$33,060.00	51.5%	$16,034.10	$1,780.28	$1,246.20	N/A	N/A	N/A	$1,780.28	A	SYMMETRIX DMX
DMX4-6-4FCB	DMX4 6 SLOT 4G FC 4PT DIR	$23,600.00	51.5%	$11,446.00	$1,652.00	$1,156.40	N/A	N/A	N/A	$1,652.00	A	SYMMETRIX DMX
DMX4-6-4FCBU	DMX4 6 SLOT 4G FC 4PT DIR UPG	$30,685.00	51.5%	$14,882.23	$1,652.39	$1,156.67	N/A	N/A	N/A	$1,652.39	A	SYMMETRIX DMX
DMX4-6-4G	DMX4 6 SLOT GE 4 PT DIR	$42,650.00	51.5%	$20,685.25	$2,985.50	$2,089.85	N/A	N/A	N/A	$2,985.50	A	SYMMETRIX DMX
DMX4-6-4GS	DMX4 6 SLOT IPv4/6 GE 4PT DIR	$56,665.00	51.5%	$27,482.53	$3,966.55	$2,776.59	N/A	N/A	N/A	$3,966.55	A	SYMMETRIX DMX
DMX4-6-4GSU	DMX4 6 SLOT IPv4/6 GE 4PT DIR	$73,665.00	51.5%	$35,727.53	$3,966.86	$2,776.80	N/A	N/A	N/A	$3,966.86	A	SYMMETRIX DMX
DMX4-6-4GU	DMX4 6 SLOT GE DIR UPG	$55,450.00	51.5%	$26,893.25	$2,985.98	$2,090.19	N/A	N/A	N/A	$2,985.98	A	SYMMETRIX DMX
DMX4-6DBDC3D	DMX4 6 SLT DRV BAY DCHAIN 3D	$26,745.00	51.5%	$12,971.33	$1,872.15	$1,310.51	N/A	N/A	N/A	$1,872.15	A	SYMMETRIX DMX
DMX4-6DBDC3DP	DMX4 6 SLT DRV BAY DCHAIN 3D PRD	$26,745.00	51.5%	$12,971.33	$1,872.15	$1,310.51	N/A	N/A	N/A	$1,872.15	A	SYMMETRIX DMX
DMX46DBDC3DPU	DMX4 6 SLT DRV BAY DCHAIN 3D U PRD	$26,745.00	51.5%	$12,971.33	$1,872.15	$1,310.51	N/A	N/A	N/A	$1,872.15	A	SYMMETRIX DMX
DMX4-6DBDC3DU	DMX4 6 SLT DRV BAY DCHAIN 3D UPG	$26,745.00	51.5%	$12,971.33	$1,440.22	$1,008.15	N/A	N/A	N/A	$1,440.22	A	SYMMETRIX DMX
DMX4-6DBDC3Y	DMX4 6 SLT DRV BAY DCHAIN 3Y	$26,745.00	51.5%	$12,971.33	$1,872.15	$1,310.51	N/A	N/A	N/A	$1,872.15	A	SYMMETRIX DMX
DMX4-6DBDC3YP	DMX4 6 SLT DRV BAY DCHAIN 3Y PRD	$26,745.00	51.5%	$12,971.33	$1,872.15	$1,310.51	N/A	N/A	N/A	$1,872.15	A	SYMMETRIX DMX
DMX46DBDC3YPU	DMX4 6 SLT DRV BAY DCHAIN 3Y U PRD	$26,745.00	51.5%	$12,971.33	$1,872.15	$1,310.51	N/A	N/A	N/A	$1,872.15	A	SYMMETRIX DMX
DMX4-6DBDC3YU	DMX4 6 SLT DRV BAY DCHAIN 3Y UPG	$26,745.00	51.5%	$12,971.33	$1,440.22	$1,008.15	N/A	N/A	N/A	$1,440.22	A	SYMMETRIX DMX
DMX4-6-DOCKT	DMX4 6 SLOT PRINTED DOC KIT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX4-71000B	DMX4 8PT 4G FC DIR 7M1S	$63,565.00	51.5%	$30,829.03	$4,449.55	$3,114.69	N/A	N/A	N/A	$4,449.55	A	SYMMETRIX DMX
DMX4-71000BU	DMX4 8PT 4G FC DIR 7M1SU	$82,633.00	51.5%	$40,077.01	$4,449.79	$3,114.85	N/A	N/A	N/A	$4,449.79	A	SYMMETRIX DMX
DMX47250016B	500GB 7.2K 6904. 66GB 14+2	$41,200.00	51.5%	$19,982.00	$3,007.60	$2,105.32	N/A	N/A	N/A	$3,007.60	A	SYMMETRIX DMX
DMX47250016BU	500GB 7.2K 6904.66GB 14+2U	$57,680.00	51.5%	$27,974.80	$3,007.60	$2,105.32	N/A	N/A	N/A	$3,007.60	A	SYMMETRIX DMX
DMX4725001B	500GB 7.2K 493.191GB ONEDRV	$2,575.00	51.5%	$1,248.88	$187.98	$131.58	N/A	N/A	N/A	$187.98	A	SYMMETRIX DMX
DMX4725001BU	500GB 7.2K 493.191GB ONEDRV U	$3,605.00	51.5%	$1,748.43	$187.97	$131.58	N/A	N/A	N/A	$187.97	A	SYMMETRIX DMX
DMX4725002B	500GB 7.2K 493.191GB MIRR	$5,150.00	51.5%	$2,497.75	$375.95	$263.17	N/A	N/A	N/A	$375.95	A	SYMMETRIX DMX
DMX4725002BU	500GB 7.2K 493.191GB MIRR U	$7,210.00	51.5%	$3,496.85	$375.95	$263.17	N/A	N/A	N/A	$375.95	A	SYMMETRIX DMX
DMX4725004B	500GB 7.2K 1479.57GB 3+1	$10,300.00	51.5%	$4,995.50	$751.90	$526.33	N/A	N/A	N/A	$751.90	A	SYMMETRIX DMX
DMX4725004BU	500GB 7.2K 1479.57GB 3+1U	$14,420.00	51.5%	$6,993.70	$751.90	$526.33	N/A	N/A	N/A	$751.90	A	SYMMETRIX DMX
DMX4725008B	500GB 7.2K 3452.33GB 7+1	$20,600.00	51.5%	$9,991.00	$1,503.80	$1,052.66	N/A	N/A	N/A	$1,503.80	A	SYMMETRIX DMX
DMX4725008BU	500GB 7.2K 3452.33GB 7+1U	$28,840.00	51.5%	$13,987.40	$1,503.80	$1,052.66	N/A	N/A	N/A	$1,503.80	A	SYMMETRIX DMX
DMX472500D8B	500GB 7.2K 2959. 14GB 6+2	$20,600.00	51.5%	$9,991.00	$1,503.80	$1,052.66	N/A	N/A	N/A	$1,503.80	A	SYMMETRIX DMX
DMX472500D8BU	500GB 7.2K 2959.14GB 6+2U	$28,840.00	51.5%	$13,987.40	$1,503.80	$1,052.66	N/A	N/A	N/A	$1,503.80	A	SYMMETRIX DMX
DMX4-80000B	DMX4 8PT FC DIR 8M0S	$62,730.00	51.5%	$30,424.05	$4,391.10	$3,073.77	N/A	N/A	N/A	$4,391.10	A	SYMMETRIX DMX
DMX4-80000BU	DMX4 8PT FC DIR 8M0SU	$81,550.00	51.5%	$39,551.75	$4,391.47	$3,074.03	N/A	N/A	N/A	$4,391.47	A	SYMMETRIX DMX
DMX4-DBDC-3D	DMX4 DRV BAY DCHAIN 3D	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	$1,901.55	A	SYMMETRIX DMX
DMX4-DBDC-3DP	DMX4 DRV BAY DCHAIN 3D REAR PERF'D DOOR	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX4-DBDC3DPU	DMX4 DRVBAY DCHAIN 3D REAR PERFD DOOR UG	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX4-DBDC-3DU	DMX4 DRV BAY DCHAIN 3D UPG	$27,165.00	51.5%	$13,175.03	$1,462.84	$1,023.98	N/A	N/A	N/A	$1,462.84	A	SYMMETRIX DMX
DMX4-DBDC-3Y	DMX4 DRV BAY DCHAIN 3Y	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	$1,901.55	A	SYMMETRIX DMX
DMX4-DBDC-3YP	DMX4 DRV BAY DCHAIN 3Y REAR PERF'D DOOR	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX4-DBDC3YPU	DMX4 DRVBAY DCHAIN 3Y REAR PERFD DOOR UG	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX4-DBDC-3YU	DMX4 DRV BAY DCHAIN 3Y UPG	$27,165.00	51.5%	$13,175.03	$1,462.84	$1,023.98	N/A	N/A	N/A	$1,462.84	A	SYMMETRIX DMX
DMX4-DBDCT-3D	DMX4 DRV BAY DACHN SEP 3D	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	$3,490.20	A	SYMMETRIX DMX
DMX4-DBDCT3DP	DMX4 DRV BAY DACHN SEP 3D PRD	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	$3,490.20	A	SYMMETRIX DMX
DMX4DBDCT3DPU	DMX4 DRV BAY DACHN SEP 3D U PRD	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	$3,490.20	A	SYMMETRIX DMX
DMX4-DBDCT3DU	DMX4 DRV BAY DACHN SEP 3D UPG	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	$3,490.20	A	SYMMETRIX DMX
DMX4-DBDCT-3Y	DMX4 DRV BAY DACHN SEP 3Y	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	$3,490.20	A	SYMMETRIX DMX
DMX4DBDCT3YP	DMX4 DRVBAY DACHN SEP3Y REAR PERFD DOOR	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX4-DBDCT3YP	DMX4 DRV BAY DACHN SEP 3Y PRD	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	$3,490.20	A	SYMMETRIX DMX
DMX4DBDCT3YPU	DMX4 DRV BAY DACHN SEP 3Y U PRD	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	$3,490.20	A	SYMMETRIX DMX
DMX4-DBDCT3YU	DMX4 DRV BAY DACHN SEP 3Y UPG	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	$3,490.20	A	SYMMETRIX DMX
DMX4-DBDCTDP	DMX4 DRVBAY DACHN SEP3D REAR PERFD DOOR	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX4-DBDR-3D	DMX4 DRV BAY DCON 3D	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	$1,901.55	A	SYMMETRIX DMX
DMX4-DBDR-3DP	DMX4 DRV BAY DCON 3D REAR PERF'D DOOR	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX4-DBDR3DPU	DMX4 DRVBAY DCON 3D REAR PERFD DOOR UG	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX4-DBDR-3DU	DMX4 DRV BAY DCON 3D UPG	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	$1,901.55	A	SYMMETRIX DMX
DMX4-DBDR-3Y	DMX4 DRV BAY DCON 3Y	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	$1,901.55	A	SYMMETRIX DMX
DMX4-DBDR-3YP	DMX4 DRV BAY DCON 3Y REAR PERF'D DOOR	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX4-DBDR3YPU	DMX4 DRVBAY DCON 3Y REAR PERFD DOOR UG	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX4-DBDR-3YU	DMX4 DRV BAY DCON 3Y UPG	$27,165.00	51.5%	$13,175.03	$1,901.55	$1,331.09	N/A	N/A	N/A	$1,901.55	A	SYMMETRIX DMX
DMX4-DOCKT	DMX4 PRINTED DOC KIT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX4-FB00002B	2X DMX4 2PT 4G FI FEBE 2S	$12,775.00	51.5%	$6,195.88	$894.25	$625.98	N/A	N/A	N/A	$894.25	A	SYMMETRIX DMX
DMX4FB00002BU	2X DMX4 2PT 4G FI FEBE 2M UPG	$16,605.00	51.5%	$8,053.43	$894.18	$625.93	N/A	N/A	N/A	$894.18	A	SYMMETRIX DMX
DMX4-FB00004B	2X DMX4 4PT 4G FI FEBE 4S	$18,275.00	51.5%	$8,863.38	$1,279.25	$895.48	N/A	N/A	N/A	$1,279.25	A	SYMMETRIX DMX
DMX4FB00004BU	2X DMX4 4PT 4G FI FEBE 4S UPG	$23,760.00	51.5%	$11,523.60	$1,279.48	$895.63	N/A	N/A	N/A	$1,279.48	A	SYMMETRIX DMX
DMX4-FB00040B	2X DMX4 4PT 4G FI FEBE 4M	$14,975.00	51.5%	$7,262.88	$1,048.25	$733.78	N/A	N/A	N/A	$1,048.25	A	SYMMETRIX DMX
DMX4FB00040BU	2X DMX4 4PT 4G FI FEBE 4M UPG	$19,470.00	51.5%	$9,442.95	$1,048.46	$733.92	N/A	N/A	N/A	$1,048.46	A	SYMMETRIX DMX
DMX4-FB00200B	2X DMX4 2PT GE FEBE 2M	$16,560.00	51.5%	$8,031.60	$1,159.20	$811.44	N/A	N/A	N/A	$1,159.20	A	SYMMETRIX DMX
DMX4FB00200BU	2X DMX4 2PT GE FEBE 2M UPG	$21,530.00	51.5%	$10,442.05	$1,159.39	$811.57	N/A	N/A	N/A	$1,159.39	A	SYMMETRIX DMX
DMX4-FB00400B	2X DMX4 4PT GE FEBE 4M	$16,560.00	51.5%	$8,031.60	$1,159.20	$811.44	N/A	N/A	N/A	$1,159.20	A	SYMMETRIX DMX
DMX4FB00400BU	2X DMX4 4PT GE FEBE 4M UPG	$21,530.00	51.5%	$10,442.05	$1,159.39	$811.57	N/A	N/A	N/A	$1,159.39	A	SYMMETRIX DMX
DMX4-FB08000B	2X DMX4 8PT 4G FC FEBE 8S	$22,800.00	51.5%	$11,058.00	$1,596.00	$1,117.20	N/A	N/A	N/A	$1,596.00	A	SYMMETRIX DMX
DMX4FB08000BU	2X DMX4 8PT 4G FC FEBE 8S UPG	$29,640.00	51.5%	$14,375.40	$1,596.11	$1,117.28	N/A	N/A	N/A	$1,596.11	A	SYMMETRIX DMX
DMX4-FB20100B	2X DMX4 3PT FCGE FEBE 3M	$16,560.00	51.5%	$8,031.60	$1,159.20	$811.44	N/A	N/A	N/A	$1,159.20	A	SYMMETRIX DMX
DMX4FB20100BU	2X DMX4 3PT FCGE FEBE 3M UPG	$21,530.00	51.5%	$10,442.05	$1,159.39	$811.57	N/A	N/A	N/A	$1,159.39	A	SYMMETRIX DMX
DMX4-FB20102B	2X DMX4 5PT 2FC1GE2FI FEBE 3M2S	$22,850.00	51.5%	$11,082.25	$1,599.50	$1,119.65	N/A	N/A	N/A	$1,599.50	A	SYMMETRIX DMX
DMX4FB20102BU	2X DMX4 5PT 2FC1GE2FI FEBE 3M2S UPG	$29,705.00	51.5%	$14,406.93	$1,599.61	$1,119.73	N/A	N/A	N/A	$1,599.61	A	SYMMETRIX DMX
DMX4-FB20300B	2XDMX4 5PT FCGE FEBE 5M	$22,235.00	51.5%	$10,783.98	$1,556.45	$1,089.52	N/A	N/A	N/A	$1,556.45	A	SYMMETRIX DMX
DMX4FB20300BU	2X DMX4 5PT FCGE FEBE 5M UPG	$28,905.00	51.5%	$14,018.93	$1,556.53	$1,089.57	N/A	N/A	N/A	$1,556.53	A	SYMMETRIX DMX
DMX4-FB20500B	2X DMX4 7PT 2FC5GE FEBE 7M	$22,000.00	51.5%	$10,670.00	$1,540.00	$1,078.00	N/A	N/A	N/A	$1,540.00	A	SYMMETRIX DMX
DMX4FB20500BU	2X DMX4 7PT 2FC5GE FEBE 7M UPG	$28,605.00	51.5%	$13,873.43	$1,540.38	$1,078.27	N/A	N/A	N/A	$1,540.38	A	SYMMETRIX DMX
DMX4-FB21002B	2X DMX4 5PT 4G 3FC2FI FEBE 2M3S	$17,265.00	51.5%	$8,373.53	$1,208.55	$845.99	N/A	N/A	N/A	$1,208.55	A	SYMMETRIX DMX
DMX4FB21002BU	2X DMX4 5PT 4G 3FC2FI FEBE 2M3S UPG	$22,445.00	51.5%	$10,885.83	$1,208.66	$846.06	N/A	N/A	N/A	$1,208.66	A	SYMMETRIX DMX
DMX4-FB40000B	2X DMX4 4PT 4G FC FEBE 4M	$16,560.00	51.5%	$8,031.60	$1,159.20	$811.44	N/A	N/A	N/A	$1,159.20	A	SYMMETRIX DMX
DMX4FB40000BU	2X DMX4 4PT 4G FC FEBE 4M UPG	$21,530.00	51.5%	$10,442.05	$1,159.39	$811.57	N/A	N/A	N/A	$1,159.39	A	SYMMETRIX DMX
DMX4-FB40002B	2X DMX4 6PT 4G 4FC2FI FEBE 4M2S	$22,355.00	51.5%	$10,842.18	$1,564.85	$1,095.40	N/A	N/A	N/A	$1,564.85	A	SYMMETRIX DMX
DMX4FB40002BU	2X DMX4 6PT 4G 4FC2FI FEBE 4M2S UPG	$29,060.00	51.5%	$14,094.10	$1,564.88	$1,095.42	N/A	N/A	N/A	$1,564.88	A	SYMMETRIX DMX
DMX4-FB40200B	2X DMX4 4M FC 2M GE FEBE	$22,000.00	51.5%	$10,670.00	$1,540.00	$1,078.00	N/A	N/A	N/A	$1,540.00	A	SYMMETRIX DMX
DMX4FB40200BU	2X DMX4 4M FC 2M GE FEBE UPG	$28,605.00	51.5%	$13,873.43	$1,540.38	$1,078.27	N/A	N/A	N/A	$1,540.38	A	SYMMETRIX DMX
DMX4-FB60100B	2X DMX4 7PT 6FC1GE FEBE 7M	$22,000.00	51.5%	$10,670.00	$1,540.00	$1,078.00	N/A	N/A	N/A	$1,540.00	A	SYMMETRIX DMX
DMX4FB60100BU	2X DMX4 7PT 6FC1GE FEBE 7M UPG	$28,605.00	51.5%	$13,873.43	$1,540.38	$1,078.27	N/A	N/A	N/A	$1,540.38	A	SYMMETRIX DMX
DMX4-FB62000B	2X DMX4 8PT 4G FC FEBE 6M2S	$20,815.00	51.5%	$10,095.28	$1,457.05	$1,019.94	N/A	N/A	N/A	$1,457.05	A	SYMMETRIX DMX
DMX4FB62000BU	2X DMX4 8PT 4G FC FEBE6M2S UPG	$27,060.00	51.5%	$13,124.10	$1,457.18	$1,020.03	N/A	N/A	N/A	$1,457.18	A	SYMMETRIX DMX
DMX4-FB71000B	2X DMX4 8PT 4G FC FEBE 7M1S	$20,125.00	51.5%	$9,760.63	$1,408.75	$986.13	N/A	N/A	N/A	$1,408.75	A	SYMMETRIX DMX
DMX4FB71000BU	2X DMX4 8PT 4G FC FEBE7M1S UPG	$26,165.00	51.5%	$12,690.03	$1,408.99	$986.29	N/A	N/A	N/A	$1,408.99	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DMX4-FB80000B	2X DMX4 8PT 4G FC FEBE 8M	$19,425.00	51.5%	$9,421.13	$1,359.75	$951.83	N/A	N/A	N/A	$1,359.75	A	SYMMETRIX DMX
DMX4FB80000BU	2X DMX4 8PT 4G FC FEBE 8M UPG	$25,250.00	51.5%	$12,246.25	$1,359.71	$951.80	N/A	N/A	N/A	$1,359.71	A	SYMMETRIX DMX
DMX4-GE-ISCSI	DMX4 GE ISCSI PT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX4-GE-SRDF	DMX4 GE SRDF PT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX4-MEM-16GB	16 GB GLOBAL MEMORY DIR	$23,485.00	51.5%	$11,390.23	$1,643.95	$1,150.77	N/A	N/A	N/A	$1,643.95	A	SYMMETRIX DMX
DMX4-MEM16GBU	16GB GLOBAL MEMORY DIR UPG	$30,530.00	51.5%	$14,807.05	$1,644.04	$1,150.83	N/A	N/A	N/A	$1,644.04	A	SYMMETRIX DMX
DMX4-MEM-32GB	32 GB GLOBAL MEMORY DIR	$33,650.00	51.5%	$16,320.25	$2,355.50	$1,648.85	N/A	N/A	N/A	$2,355.50	A	SYMMETRIX DMX
DMX4-MEM32GBU	32 GB GLOBAL MEMORY DIR UPG	$43,745.00	51.5%	$21,216.33	$2,355.67	$1,648.97	N/A	N/A	N/A	$2,355.67	A	SYMMETRIX DMX
DMX4-MEM-64GB	64 GB GLOBAL MEMORY DIR	$58,260.00	51.5%	$28,256.10	$4,078.20	$2,854.74	N/A	N/A	N/A	$4,078.20	A	SYMMETRIX DMX
DMX4-MEM64GBU	64 GB GLOBAL MEMORY DIR UPG	$75,740.00	51.5%	$36,733.90	$4,078.60	$2,855.02	N/A	N/A	N/A	$4,078.60	A	SYMMETRIX DMX
DMX4-MEM-8GB	8 GB GLOBAL MEMORY DIR	$20,095.00	51.5%	$9,746.08	$1,406.65	$984.66	N/A	N/A	N/A	$1,406.65	A	SYMMETRIX DMX
DMX4-MEM-8GBU	8 GB GLOBAL MEMORY DIR UPG	$26,125.00	51.5%	$12,670.63	$1,406.83	$984.78	N/A	N/A	N/A	$1,406.83	A	SYMMETRIX DMX
DMX4-OPT0M4SB	DMX4 4GB FEBE OPTICS UPG 0M4S	$13,490.00	51.5%	$6,542.65	$944.30	$661.01	N/A	N/A	N/A	$944.30	A	SYMMETRIX DMX
DMX4-OPT4M0SB	DMX4 4GB FEBE OPTICS UPG 4M0S	$3,775.00	51.5%	$1,830.88	$264.25	$184.98	N/A	N/A	N/A	$264.25	A	SYMMETRIX DMX
DMX4-OPT4M2SB	DMX4 4GB FEBE OPTICS UPG 4M2S	$11,665.00	51.5%	$5,657.53	$816.55	$571.59	N/A	N/A	N/A	$816.55	A	SYMMETRIX DMX
DMX4-OPT4M4SB	DMX4 4GB FEBE OPTICS UPG 4M4S	$11,205.00	51.5%	$5,434.43	$784.35	$549.05	N/A	N/A	N/A	$784.35	A	SYMMETRIX DMX
DMX4-OPT6M0SB	DMX4 4GB FEBE OPTICS UPG 6M0S	$14,335.00	51.5%	$6,952.48	$1,003.45	$702.42	N/A	N/A	N/A	$1,003.45	A	SYMMETRIX DMX
DMX4-OPT6M2SB	DMX4 4GB FEBE OPTICS UPG 6M2S	$9,385.00	51.5%	$4,551.73	$656.95	$459.87	N/A	N/A	N/A	$656.95	A	SYMMETRIX DMX
DMX4-PC3YAFLA	DMX4 PWR CBL ABL-FL 3Y	$2,970.00	51.5%	$1,440.45	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX4-PC3YAFLE	DMX4 PWR CBL ABL-FL 3Y	$5,165.00	51.5%	$2,505.03	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX4-PCBL3DHH	DMX4 PWR CBL HBL-HBL 3D	$2,970.00	51.5%	$1,440.45	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX4-PCBL3DHR	DMX4 PWR CBL HBL-RSTOL 3D	$2,970.00	51.5%	$1,440.45	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX4-PCBL3YAG	DMX4 PWR CBL ABL-GARO 3Y	$5,165.00	51.5%	$2,505.03	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX4-PWRMOD	DMX4 PWR MOD 24 SYS	$14,710.00	51.5%	$7,134.35	$1,029.70	$720.79	N/A	N/A	N/A	$1,029.70	A	SYMMETRIX DMX
DMX4-PWRMODU	DMX4 PWR MOD 24 SYS UPG	$19,145.00	51.5%	$9,285.33	$1,030.96	$721.67	N/A	N/A	N/A	$1,030.96	A	SYMMETRIX DMX
DMX4-SB-CBL6M	4GB FC SFP TO HSSDC2 6M	$175.00	51.5%	$84.88	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX4-SYS24-3D	DMX4 24 SLOT SYS BAY 3D	$89,750.00	51.5%	$43,528.75	$6,282.50	$4,397.75	N/A	N/A	N/A	$6,282.50	A	SYMMETRIX DMX
DMX4-SYS24-3Y	DMX4 24 SLOT SYS BAY 3Y	$89,750.00	51.5%	$43,528.75	$6,282.50	$4,397.75	N/A	N/A	N/A	$6,282.50	A	SYMMETRIX DMX
DMX4-SYS6-1P	DMX4 6 SLOT SYS BAY 1 PHASE	$78,865.00	51.5%	$38,249.53	$5,520.55	$3,864.39	N/A	N/A	N/A	$5,520.55	A	SYMMETRIX DMX
DMX4-SYS6-3D	DMX4 6 SLOT SYS BAY 3D	$78,865.00	51.5%	$38,249.53	$5,520.55	$3,864.39	N/A	N/A	N/A	$5,520.55	A	SYMMETRIX DMX
DMX4-SYS6-3Y	DMX4 6 SLOT SYS BAY 3Y	$78,865.00	51.5%	$38,249.53	$5,520.55	$3,864.39	N/A	N/A	N/A	$5,520.55	A	SYMMETRIX DMX
DMX4-TELCO	DMX4 INTL PHONE CORD KIT	$115.00	51.5%	$55.78	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX800	DMX800 SPE FC 4 FC DIR	$191,000.00	51.5%	$92,635.00	$13,370.00	$9,359.00	N/A	N/A	N/A	$18,717.96	A	SYMMETRIX DMX
DMX800-FD	DMX800 SPE 4 FC DIR FIE	$191,000.00	51.5%	$92,635.00	$13,370.00	$9,359.00	N/A	N/A	N/A	$18,717.96	A	SYMMETRIX DMX
DMX800-M2	DMX800 M2 SPE 2/4 DIR	$37,500.00	51.5%	$18,187.50	$5,250.00	N/A	N/A	N/A	N/A	$7,350.00	A	SYMMETRIX DMX
DMX800-M2-FD	DMX800 M2 SPE 2/4 DIR FIE	$37,500.00	51.5%	$18,187.50	$5,408.00	N/A	N/A	N/A	N/A	$7,571.16	A	SYMMETRIX DMX
DMX801	DMX800 SPE 2 FC DIR	$86,740.00	51.5%	$42,068.90	$6,071.80	$4,250.26	N/A	N/A	N/A	$8,500.56	A	SYMMETRIX DMX
DMX801-FD	DMX800 SPE 2 FC DIR FIE	$86,740.00	51.5%	$42,068.90	$6,071.80	$4,250.26	N/A	N/A	N/A	$8,500.56	A	SYMMETRIX DMX
DMX8-3100	2XFEBE 3MFC1SFC 2-DIR SYS	$6,430.00	51.5%	$3,118.55	$900.00	N/A	N/A	N/A	N/A	$900.00	A	SYMMETRIX DMX
DMX8-3102	2XFEBE 3MFC1SFC2SF	$6,430.00	51.5%	$3,118.55	$900.00	N/A	N/A	N/A	N/A	$900.00	A	SYMMETRIX DMX
DMX8-3111	2XFEBE 3MFC 1SFC 1MGE 1SF	$6,430.00	51.5%	$3,118.55	$900.00	N/A	N/A	N/A	N/A	$900.00	A	SYMMETRIX DMX
DMX8-3120	2XFEBE 3MFC1SMFC2MGE	$6,110.00	51.5%	$2,963.35	$855.00	N/A	N/A	N/A	N/A	$855.00	A	SYMMETRIX DMX
DMX8-4000	2XFEBE 4MFC 2-FC DIR SYS	$6,430.00	51.5%	$3,118.55	$900.00	N/A	N/A	N/A	N/A	$900.00	A	SYMMETRIX DMX
DMX8-4002	2XFEBE 4MFC2SF	$6,430.00	51.5%	$3,118.55	$900.00	N/A	N/A	N/A	N/A	$900.00	A	SYMMETRIX DMX
DMX8-4011	2XFEBE 4MFC 1MGE 1SF	$6,430.00	51.5%	$3,118.55	$900.00	N/A	N/A	N/A	N/A	$900.00	A	SYMMETRIX DMX
DMX8-4020	2XFEBE 4MFC2MGE	$6,110.00	51.5%	$2,963.35	$855.00	N/A	N/A	N/A	N/A	$855.00	A	SYMMETRIX DMX
DMX8-DOCKT	DMX800 DOC KIT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX8-EMC40URK	EMC 40U RAIL KIT	$1,000.00	51.5%	$485.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX8-F	DMX8 FICON DIR	$56,280.00	51.5%	$27,295.80	$3,939.60	$2,757.72	N/A	N/A	N/A	$3,939.60	A	SYMMETRIX DMX
DMX8-FC	DMX8 FC DIR	$49,980.00	51.5%	$24,240.30	$3,498.60	$2,449.02	N/A	N/A	N/A	$3,498.60	A	SYMMETRIX DMX
DMX8-FC-UPG	DMX8 FC DIR-U	$46,300.00	51.5%	$22,455.50	$2,493.26	$1,745.28	N/A	N/A	N/A	$2,493.26	A	SYMMETRIX DMX
DMX8-F-UPG	DMX8 FICON DIR-U	$54,865.00	51.5%	$26,609.53	$2,954.48	$2,068.14	N/A	N/A	N/A	$2,954.48	A	SYMMETRIX DMX
DMX8-G	DMX8 GIGE DIR	$56,280.00	51.5%	$27,295.80	$3,939.60	$2,757.72	N/A	N/A	N/A	$3,939.60	A	SYMMETRIX DMX
DMX8-GF	DMX800 MPD-GF	$63,840.00	51.5%	$30,962.40	$4,468.80	$3,128.16	N/A	N/A	N/A	$4,468.80	A	SYMMETRIX DMX
DMX8-GF-UPG	DMX800 MPD GF DIR-U	$54,865.00	51.5%	$26,609.53	$2,954.48	$2,068.14	N/A	N/A	N/A	$2,954.48	A	SYMMETRIX DMX
DMX8-G-UPG	DMX8 GIGE DIR-U	$59,140.00	51.5%	$28,682.90	$3,184.69	$2,229.28	N/A	N/A	N/A	$3,184.69	A	SYMMETRIX DMX
DMX8-TPRK	THIRD PARTY RAIL KIT	$2,800.00	51.5%	$1,358.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-ACL-3P-EU	10FT EXT PWR CORD 3P EU	$2,545.00	51.5%	$1,234.33	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX-ACL-EU	AC LINE CORD 10FT EXT EU	$1,400.00	51.5%	$679.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX-ACL-FL-EU	ACLINE 10FT W/FL LDS EU	$760.00	51.5%	$368.60	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX-ACLINE	AC LINE CORD 10FT EXTEN	$1,400.00	51.5%	$679.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-ACLINE3P	10 FT EXT PWR CORD 3P	$2,545.00	51.5%	$1,234.33	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-ACLINE-FL	AC LINE CORD (10FT) W/FLYING LEADS	$760.00	51.5%	$368.60	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-ACON3P-50	AC CONNECTOR 3 PHASE	$600.00	51.5%	$291.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-ACONSP-60	AC MATING CONNECTOR 60 AMP	$360.00	51.5%	$174.60	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMXDBDCT3DPU	DMX4 DRVBAY DACHN SEP3D REAR PERFD DR UG	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMXDBDCT3YPU	DMX4 DRVBAY DACHN SEP3Y REAR PERFD DR UG	$49,860.00	51.5%	$24,182.10	$3,490.20	$2,443.14	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX-DELTA	DELTA 3-PHASE POWER	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
DMX-DOCKT	DMX1000 2000 3000 DOC KIT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-ESCD8	8 PT ESCON DIR	$32,185.00	51.5%	$15,609.73	$2,816.00	N/A	N/A	N/A	N/A	$2,816.00	A	SYMMETRIX DMX
DMX-ESCD8U	8 PT ESCON DIR	$52,300.00	51.5%	$25,365.50	$2,816.36	$1,971.45	N/A	N/A	N/A	$2,816.36	A	SYMMETRIX DMX
DMX-FCD0M4S	4 PT FC DIR 0MM 4SM	$79,000.00	51.5%	$38,315.00	$5,530.00	$3,871.00	N/A	N/A	N/A	$5,530.00	A	SYMMETRIX DMX
DMX-FCD0M8S	8 PT FC DIR 0MM 8SM	$79,000.00	51.5%	$38,315.00	$5,530.00	$3,871.00	N/A	N/A	N/A	$5,530.00	A	SYMMETRIX DMX
DMX-FCD4M4S	8 PT FC DIR 4MM 4SM	$72,400.00	51.5%	$35,114.00	$5,068.00	$3,547.60	N/A	N/A	N/A	$5,068.00	A	SYMMETRIX DMX
DMX-FCD6M2S	8 PT FC DIR 6MM, 2SM	$68,900.00	51.5%	$33,416.50	$4,823.00	$3,376.10	N/A	N/A	N/A	$4,823.00	A	SYMMETRIX DMX
DMX-FCD6M2SU	8 PT FC DIR 6MM 2SM	$72,015.00	51.5%	$34,927.28	$3,878.01	$2,714.61	N/A	N/A	N/A	$3,878.01	A	SYMMETRIX DMX
DMX-FCD7M1S	8 PT FC DIR 7MM, 1SM	$68,580.00	51.5%	$33,261.30	$4,800.60	$3,360.42	N/A	N/A	N/A	$4,800.60	A	SYMMETRIX DMX
DMX-FCD7M1SU	8 PT FC DIR 7MM 1SM	$71,655.00	51.5%	$34,752.68	$3,858.62	$2,701.04	N/A	N/A	N/A	$3,858.62	A	SYMMETRIX DMX
DMX-FCD8M0S	8 PT FC DIR 8MM, 0SM	$68,220.00	51.5%	$33,086.70	$4,775.40	$3,342.78	N/A	N/A	N/A	$4,775.40	A	SYMMETRIX DMX
DMX-FCD8M0SU	8 PT FC DIR 8MM 0SM	$71,270.00	51.5%	$34,565.95	$3,837.89	$2,686.52	N/A	N/A	N/A	$3,837.89	A	SYMMETRIX DMX
DMX-FE-3M1S	2XFEBE 3MM,1SM EACH BOARD	$5,890.00	51.5%	$2,856.65	$824.00	N/A	N/A	N/A	N/A	$824.00	A	SYMMETRIX DMX
DMX-FE-4M0S	2XFEBE 4MM,0SM EACH BOARD	$5,730.00	51.5%	$2,779.05	$803.00	N/A	N/A	N/A	N/A	$803.00	A	SYMMETRIX DMX
DMX-FE-6M2S	2XFEBE 6MM,2SM EACH BOARD	$6,970.00	51.5%	$3,380.45	$976.00	N/A	N/A	N/A	N/A	$976.00	A	SYMMETRIX DMX
DMX-FE-7M1S	2XFEBE 7MM,1SM EACH BOARD	$6,470.00	51.5%	$3,137.95	$906.00	N/A	N/A	N/A	N/A	$906.00	A	SYMMETRIX DMX
DMX-FE-8M0S	2XFEBE 8MM,0SM EACH BOARD	$6,470.00	51.5%	$3,137.95	$906.00	N/A	N/A	N/A	N/A	$906.00	A	SYMMETRIX DMX
DMX-GE-ISCSI	DMX GIGE ISCSI PORTS	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX-GE-SRDF	DMX GIGE SRDF PORTS	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX DMX
DMX-KVM	KEYBOARD, VIDEO, MOUSE	$5,200.00	51.5%	$2,522.00	$364.00	$254.80	N/A	N/A	N/A	$509.64	A	SYMMETRIX DMX
DMX-KVM-FD	KEYBD, VIDEO, MOUSE-FIELD	$6,760.00	51.5%	$3,278.60	$473.20	$331.24	N/A	N/A	N/A	$473.20	A	SYMMETRIX DMX
DMX-M5-16384	16GB M5 CACHE DIRECTOR	$38,080.00	51.5%	$18,468.80	$3,136.00	N/A	N/A	N/A	N/A	$4,390.44	A	SYMMETRIX DMX
DMX-M5-16384U	16GB M5 CACHE DIR UPG	$58,240.00	51.5%	$28,246.40	$3,136.22	$2,195.36	N/A	N/A	N/A	$3,136.22	A	SYMMETRIX DMX
DMX-M5-2048	2GB M5 CACHE DIRECTOR	$25,255.00	51.5%	$12,248.68	$2,080.00	N/A	N/A	N/A	N/A	$2,912.04	A	SYMMETRIX DMX
DMX-M5-2048U	2GB M5 CACHE DIR UPG	$38,625.00	51.5%	$18,733.13	$2,079.96	$1,455.97	N/A	N/A	N/A	$2,079.96	A	SYMMETRIX DMX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
DMX-M5-32768	32GB M5 CACHE DIR	$80,890.00	51.5%	$39,231.65	$6,661.00	N/A	N/A	N/A	N/A	$9,325.44	A	SYMMETRIX DMX
DMX-M5-32768U	32GB M5 CACHE DIR UPG	$123,710.00	51.5%	$59,999.35	$6,661.78	$4,663.25	N/A	N/A	N/A	$6,661.78	A	SYMMETRIX DMX
DMX-M5-4096	4GB M5 CACHE DIRECTOR	$26,385.00	51.5%	$12,796.73	$2,173.00	N/A	N/A	N/A	N/A	$3,042.24	A	SYMMETRIX DMX
DMX-M5-4096U	4GB M5 CACHE DIR UPG	$40,350.00	51.5%	$19,569.75	$2,172.85	$1,520.99	N/A	N/A	N/A	$2,172.85	A	SYMMETRIX DMX
DMX-M5-8192	8GB M5 CACHE DIRECTOR	$30,345.00	51.5%	$14,717.33	$2,499.00	N/A	N/A	N/A	N/A	$3,498.60	A	SYMMETRIX DMX
DMX-M5-8192U	8GB M5 CACHE DIR UPG	$46,410.00	51.5%	$22,508.85	$2,499.18	$1,749.42	N/A	N/A	N/A	$2,499.18	A	SYMMETRIX DMX
DMX-OPT-1M1S	2X OPTICS KIT 1M1S	$2,900.00	51.5%	$1,406.50	$203.00	$142.10	N/A	N/A	N/A	$203.00	A	SYMMETRIX DMX
DMX-OPT-2M	2X OPTICS KIT 2M	$1,900.00	51.5%	$921.50	$133.00	$93.10	N/A	N/A	N/A	$133.00	A	SYMMETRIX DMX
DMX-OPT-2S	2X OPTICS KIT 2S	$4,000.00	51.5%	$1,940.00	$280.00	$196.00	N/A	N/A	N/A	$280.00	A	SYMMETRIX DMX
DMX-OPT-3M1S	2X OPTICS KIT 3M1S	$4,420.00	51.5%	$2,143.70	$309.40	$216.58	N/A	N/A	N/A	$309.40	A	SYMMETRIX DMX
DMX-OPT-4M0S	2X OPTICS KIT 4M0S	$4,130.00	51.5%	$2,003.05	$289.10	$202.37	N/A	N/A	N/A	$289.10	A	SYMMETRIX DMX
DMX-PW40UASTL	AC LINE CORD AUSTRALIA	$1,850.00	51.5%	$897.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-PW40UIEC3	AC LINE CORD	$360.00	51.5%	$174.60	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-PW40U-US	DMX AC LINE CORD NAM	$360.00	51.5%	$174.60	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-PWRMOD8	8 POWER MODULE	$9,600.00	51.5%	$4,656.00	$672.00	$470.40	N/A	N/A	N/A	$672.00	A	SYMMETRIX DMX
DMX-PWRMOD8U	8" POWER MODULE UPGRADE	$12,500.00	51.5%	$6,062.50	$660.00	N/A	N/A	N/A	N/A	$660.00	A	SYMMETRIX DMX
DMX-RS232	RS232 SWITCH	$2,800.00	51.5%	$1,358.00	$196.00	$137.20	N/A	N/A	N/A	$274.44	A	SYMMETRIX DMX
DMX-RS23210FT	10 FT RS232 CABLE	$30.00	51.5%	$14.55	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-RS232-FD	RS232 SWITCH FIELD INST	$2,800.00	51.5%	$1,358.00	$196.00	$137.20	N/A	N/A	N/A	$196.00	A	SYMMETRIX DMX
DMXSB-BOT-KIT	DMX SEP DRV BAY SEP BOT ROUTING KIT	$875.00	51.5%	$424.38	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMXSB-TOP-KIT	DMX SEP DRV BAY SEP TOP ROUTING KIT	$875.00	51.5%	$424.38	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-SECURE1	DMX1000 SEISMIC RESTRAINT	$4,200.00	51.5%	$2,037.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-SECURE2	DMX2000 SEISMIC RESTRAINT	$12,600.00	51.5%	$6,111.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-SECURE3	DMX3000 SEISMIC RESTRAINT	$17,000.00	51.5%	$8,245.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-SERVER	DMX SERVER	$7,400.00	51.5%	$3,589.00	$518.00	$362.60	N/A	N/A	N/A	$725.16	A	SYMMETRIX DMX
DMX-SERVER-FD	DMX SERVER SERVER FIELD INST	$9,620.00	51.5%	$4,665.70	$673.40	$471.38	N/A	N/A	N/A	$673.40	A	SYMMETRIX DMX
DMX-SILENCER1	DMX1000 SOUND MUFFLER	$1,700.00	51.5%	$824.50	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-SILENCER2	DMX2000 SOUND MUFFLER	$2,400.00	51.5%	$1,164.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-SILENCER3	DMX3000 SOUND MUFFLER	$3,800.00	51.5%	$1,843.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
DMX-SPS	2X850W STANDBY POWER SUP	$1,900.00	51.5%	$921.50	$133.00	$93.10	N/A	N/A	N/A	$186.24	A	SYMMETRIX DMX
DMX-SPS-FD	2X850W STANDBY PWR-FIELD	$2,600.00	51.5%	$1,261.00	$182.00	$127.40	N/A	N/A	N/A	$182.00	A	SYMMETRIX DMX
DMX-WYE	WYE 3-PHASE POWER	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX DMX
LSE-FHDA	FIBRE LSE FOR ISERIES	$0.00	51.5%	$0.00	$1,610.00	$1,127.00	N/A	N/A	N/A	$2,253.96	A	SYMMETRIX DMX
PDP-1PHA-RC	QTY 2 SINGLE PH PDP ANDERSON-ROHS COMPLI	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX DMX
PDP-1PHTA-RC	QTY 2 SINGLE PH PDP TYCO/AMP-ROHS COMPLI	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX DMX
PDP-3PHDELA-R	QTY 2 3-PH DELTA PDP ANDERSON-ROHS COMPL	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX DMX
PDP-3PHDEL-IN	QTY 2 3-PHASE DELTA PDP (INTL NON-ROHS)	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX DMX
PDP-3PHDEL-IR	QTY 2 3-PH DELTA PDP INTL-ROHS COMPLIANT	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX DMX
PDP-3PHDELT-R	QTY 2 3-PH DELTA PDP TYCO/AMP-ROHS COMPL	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX DMX
PDP-3PHWYEA-R	QTY 2 3-PH WYE PDP ANDERSON-ROHS COMPLT	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX DMX
PDP-3PHWYET-N	QTY 2 3-PH WYE PDP TYCO/AMP-NON ROHS CMP	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX DMX
PDP-3PHWYET-R	QTY 2 3-PH WYE PDP TYCO/AMP-ROHS COMPLIA	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX DMX
SB-15-DCH	STOR BAY 15SLT DR ENCL	$0.00	51.5%	$0.00	$364.00	$254.80	N/A	N/A	N/A	$364.00	A	SYMMETRIX DMX
SB-15-DCH-U	STOR BAY 15SLT DR ENCL U	$5,200.00	51.5%	$2,522.00	$280.02	$196.01	N/A	N/A	N/A	$280.02	A	SYMMETRIX DMX
SB-15-DCH-UFD	SB DCH 15SLT DR ENC UFD	$5,200.00	51.5%	$2,522.00	$280.02	$196.01	N/A	N/A	N/A	$280.02	A	SYMMETRIX DMX
SB-15-DIR	STOR BAY 15SLT DR ENCL	$0.00	51.5%	$0.00	$364.00	$254.80	N/A	N/A	N/A	$364.00	A	SYMMETRIX DMX
SB-15-DIR-U	STOR BAY 15SLT DR ENCL U	$5,200.00	51.5%	$2,522.00	$280.02	$196.01	N/A	N/A	N/A	$280.02	A	SYMMETRIX DMX
SB-15-DIR-UFD	SB DIR 15SLT DR ENC UFD	$5,200.00	51.5%	$2,522.00	$280.02	$196.01	N/A	N/A	N/A	$280.02	A	SYMMETRIX DMX
SB4-15-DCH	DMX4 STOR BAY 15SLT DR ENCL	$5,100.00	51.5%	$2,473.50	$357.00	$249.90	N/A	N/A	N/A	$357.00	A	SYMMETRIX DMX
SB4-15-DCH-U	DMX4 STOR BAY 15SLT DR ENCL U	$5,100.00	51.5%	$2,473.50	$274.64	$192.24	N/A	N/A	N/A	$274.64	A	SYMMETRIX DMX
SB4-15DCH-UFD	DMX4 ST BAY 15SLT DR ENCL UFD	$5,100.00	51.5%	$2,473.50	$357.00	$249.90	N/A	N/A	N/A	$357.00	A	SYMMETRIX DMX
SB4-15-DIR	DMX4 STOR BAY 15SLT DR ENCL	$5,100.00	51.5%	$2,473.50	$357.00	$249.90	N/A	N/A	N/A	$357.00	A	SYMMETRIX DMX
SB4-15-DIR-U	DMX4 STOR BAY 15SLT DR ENCL U	$5,100.00	51.5%	$2,473.50	$274.64	$192.24	N/A	N/A	N/A	$274.64	A	SYMMETRIX DMX
SB4-15DIR-UFD	DMX4 ST BAY 15SLT DR ENCL UFD	$5,100.00	51.5%	$2,473.50	$357.00	$249.90	N/A	N/A	N/A	$357.00	A	SYMMETRIX DMX
SB-BBU	STOR BAY BATTERY BACK-U	$3,400.00	51.5%	$1,649.00	$238.00	$166.60	N/A	N/A	N/A	$238.00	A	SYMMETRIX DMX
SB-BBU-U	STOR BAY BATTERY BACK-UP	$3,400.00	51.5%	$1,649.00	$183.09	$128.16	N/A	N/A	N/A	$183.09	A	SYMMETRIX DMX
SB-BBU-UFD	SB BATTERY BACK-UP UFD	$3,400.00	51.5%	$1,649.00	$183.09	$128.16	N/A	N/A	N/A	$183.09	A	SYMMETRIX DMX
SYM-OM3-100M	OM3 50/125 MICRON OPTCL CABLE LC-LC 100M	$1,620.00	51.5%	$785.70	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
SYM-OM3-10M	OM3 50/125 MICRON OPTCL CABLE LC-LC 10M	$520.00	51.5%	$252.20	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
SYM-OM3-1M	OM3 50/125 MICRON OPTCL CABLE LC-LC 1M	$410.00	51.5%	$198.85	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
SYM-OM3-30M	OM3 50/125 MICRON OPTCL CABLE LC-LC 30M	$750.00	51.5%	$363.75	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
SYM-OM3-3M	OM3 50/125 MICRON OPTCL CABLE LC-LC 3M	$410.00	51.5%	$198.85	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
SYM-OM3-50M	OM3 50/125 MICRON OPTCL CABLE LC-LC 50M	$1,020.00	51.5%	$494.70	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
SYM-OM3-5M	OM3 50/125 MICRON OPTCL CABLE LC-LC 5M	$470.00	51.5%	$227.95	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX DMX
TB-15-DIR	EQUIP BAY 15 SLOT DR ENCL	$5,200.00	51.5%	$2,522.00	$364.00	$254.80	N/A	N/A	N/A	$364.00	A	SYMMETRIX DMX
TB-15-DIR-U	EQUIP BAY 15SLT DR ENCL U	$5,200.00	51.5%	$2,522.00	$280.02	$196.01	N/A	N/A	N/A	$280.02	A	SYMMETRIX DMX
TB-15-DIR-UFD	SYS BAY 15 SLT DR ENC FLD UPG	$5,100.00	51.5%	$2,473.50	$274.64	$192.24	N/A	N/A	N/A	$274.64	A	SYMMETRIX DMX
TB4-15-DIR	Equip Bay 15 Slot DR encl	$5,100.00	51.5%	$2,473.50	$357.00	$249.90	N/A	N/A	N/A	$357.00	A	SYMMETRIX DMX
TB4-15-DIRU	Equip Bay 15SLT DR ENCLUPG	$5,100.00	51.5%	$2,473.50	$274.64	$192.24	N/A	N/A	N/A	$274.64	A	SYMMETRIX DMX
TB4-15-DIRUFD	SYS BAY 15 SLT DR ENC FLD UPG	$5,100.00	51.5%	$2,473.50	$274.64	$192.24	N/A	N/A	N/A	$274.64	A	SYMMETRIX DMX
TB-BBU	EQUIP BAY BATTERY BACK-UP	$3,400.00	51.5%	$1,649.00	$238.00	$166.60	N/A	N/A	N/A	$238.00	A	SYMMETRIX DMX
TB-BBU-U	EQUIP BAY BATTERY BACKUPU	$3,400.00	51.5%	$1,649.00	$183.09	$128.16	N/A	N/A	N/A	$183.09	A	SYMMETRIX DMX
TB-BBU-UFD	SYS BAY BATTERY BACK-UP FLD UPG	$5,100.00	51.5%	$2,473.50	$274.64	$192.24	N/A	N/A	N/A	$274.64	A	SYMMETRIX DMX
NA3F12001B	VMAX 4G FLASH 200GB DRV	$0.00	51.5%	$0.00	$901.92	$631.34	N/A	N/A	N/A	$901.92	A	SYMMETRIX V MAX
NA3F12001BTU	VMAX 3G FLASH 200GB DRV UPG TAA	$17,295.00	51.5%	$8,388.08	$901.81	$631.27	N/A	N/A	N/A	$901.81	A	SYMMETRIX V MAX
NA3F12001BU	VMAX 3G FLASH 200GB DRV UPG	$17,295.00	51.5%	$8,388.08	$901.81	$631.27	N/A	N/A	N/A	$901.81	A	SYMMETRIX V MAX
NA3F12001C	VMAX 3G FLASH 200GB DRV FOR IBM-I(AS400)	$12,355.00	51.5%	$5,992.18	$901.92	$631.34	N/A	N/A	N/A	$901.92	A	SYMMETRIX V MAX
NA3F12001CU	VMAX 3G FLASH 200GB DRV IBM-I(AS400)UPG	$17,295.00	51.5%	$8,388.08	$901.81	$631.27	N/A	N/A	N/A	$901.81	A	SYMMETRIX V MAX
NA47210001B	VMAX 4G 7_2K1000GB DRV	$0.00	51.5%	$0.00	$137.97	$96.58	N/A	N/A	N/A	$176.30	A	SYMMETRIX V MAX
NA47210001BTU	VMAX 4G 7_2K1000GB DRV UPG TAA	$2,645.00	51.5%	$1,282.83	$137.92	$96.54	N/A	N/A	N/A	$137.92	A	SYMMETRIX V MAX
NA47210001BU	VMAX 4G 7_2K1000GB DRV UPG	$2,645.00	51.5%	$1,282.83	$137.92	$96.54	N/A	N/A	N/A	$176.44	A	SYMMETRIX V MAX
NA47220001B	VMAX 4G 72K 2000GB DRV	$0.00	51.5%	$0.00	$218.27	$152.79	N/A	N/A	N/A	$218.27	A	SYMMETRIX V MAX
NA47220001BTU	VMAX 4G 72K 2000GB DRV UPG TAA	$4,185.00	51.5%	$2,029.73	$218.22	$152.75	N/A	N/A	N/A	$218.22	A	SYMMETRIX V MAX
NA47220001BU	VMAX 4G 72K 2000GB DRV UPG	$4,185.00	51.5%	$2,029.73	$218.22	$152.75	N/A	N/A	N/A	$218.22	A	SYMMETRIX V MAX
NA47220001C	VMAX 4G 72K 2000GB DRVSI	$0.00	51.5%	$0.00	$218.27	$152.79	N/A	N/A	N/A	$218.27	A	SYMMETRIX V MAX
NA47220001CTU	VMAX 4G 72K 2000GB DRVSI UPG TAA	$4,185.00	51.5%	$2,029.73	$218.22	$152.75	N/A	N/A	N/A	$218.22	A	SYMMETRIX V MAX
NA47220001CU	VMAX 4G 72K 2000GB DRVSI UPGRADE	$4,185.00	51.5%	$2,029.73	$218.22	$152.75	N/A	N/A	N/A	$218.22	A	SYMMETRIX V MAX
NF4103001B	VMAX 4G 10K300GB DRIVE	$0.00	51.5%	$0.00	$137.97	$96.58	N/A	N/A	N/A	$155.49	A	SYMMETRIX V MAX
NF4103001BTU	VMAX 4G 10K300GB DRV UPG TAA	$2,645.00	51.5%	$1,282.83	$137.92	$96.54	N/A	N/A	N/A	$137.92	A	SYMMETRIX V MAX
NF4103001BU	VMAX 4G 10K300GB DRV UPG	$2,645.00	51.5%	$1,282.83	$137.92	$96.54	N/A	N/A	N/A	$155.56	A	SYMMETRIX V MAX
NF4103001C	VMAX 4G 10K300GB DRVsi	$0.00	51.5%	$0.00	$137.97	$96.58	N/A	N/A	N/A	$155.49	A	SYMMETRIX V MAX
NF4103001CTU	VMAX 4G 10K300GB DRVSi UPG TAA	$2,645.00	51.5%	$1,282.83	$137.92	$96.54	N/A	N/A	N/A	$137.92	A	SYMMETRIX V MAX
NF4103001CU	VMAX 4G 10K300GB DRVSi UPG	$2,645.00	51.5%	$1,282.83	$137.92	$96.54	N/A	N/A	N/A	$155.56	A	SYMMETRIX V MAX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
NF4104001B	VMAX 4G 10K400GB DRV	$3,110.00	51.5%	$1,508.35	$227.03	$158.92	N/A	N/A	N/A	$201.48	A	SYMMETRIX V MAX
NF4104001BU	VMAX 4G 10K400GB DRV UPG	$4,355.00	51.5%	$2,112.18	$227.08	$158.96	N/A	N/A	N/A	$201.75	A	SYMMETRIX V MAX
NF4104001C	VMAX 4G 10K400GB DRVSi	$3,110.00	51.5%	$1,508.35	$227.03	$158.92	N/A	N/A	N/A	$201.48	A	SYMMETRIX V MAX
NF4104001CU	VMAX 4G 10K400GB DRVSi UPG	$4,355.00	51.5%	$2,112.18	$227.08	$158.96	N/A	N/A	N/A	$201.75	A	SYMMETRIX V MAX
NF4104501B	VMAX 4G 10K450GB DRV	$0.00	51.5%	$0.00	$180.31	$126.22	N/A	N/A	N/A	$211.70	A	SYMMETRIX V MAX
NF4104501BTU	VMAX 4G 10K450GB DRV UPG TAA	$3,460.00	51.5%	$1,678.10	$180.41	$126.29	N/A	N/A	N/A	$180.41	A	SYMMETRIX V MAX
NF4104501BU	VMAX 4G 10K450GB DRV UPG	$3,460.00	51.5%	$1,678.10	$180.41	$126.29	N/A	N/A	N/A	$211.93	A	SYMMETRIX V MAX
NF4104501C	VMAX 4G 10K450GB DRVSi	$0.00	51.5%	$0.00	$180.31	$126.22	N/A	N/A	N/A	$211.70	A	SYMMETRIX V MAX
NF4104501CTU	VMAX 4G 10K450GB DRVSi UPG TAA	$3,460.00	51.5%	$1,678.10	$180.41	$126.29	N/A	N/A	N/A	$180.41	A	SYMMETRIX V MAX
NF4104501CU	VMAX 4G 10K450GB DRVSi UPG	$3,460.00	51.5%	$1,678.10	$180.41	$126.29	N/A	N/A	N/A	$211.93	A	SYMMETRIX V MAX
NF4106001B	VMAX 4G 10K600GB DRV	$0.00	51.5%	$0.00	$219.00	$153.30	N/A	N/A	N/A	$257.69	A	SYMMETRIX V MAX
NF4106001BTU	VMAX 4G 10K600GB DRV UPG TAA	$4,200.00	51.5%	$2,037.00	$219.00	$153.30	N/A	N/A	N/A	$219.00	A	SYMMETRIX V MAX
NF4106001BU	VMAX 4G 10K600GB DRV UPG	$4,200.00	51.5%	$2,037.00	$219.00	$153.30	N/A	N/A	N/A	$257.87	A	SYMMETRIX V MAX
NF4106001C	V-MAX 4G 10K600GB DRVSi	$0.00	51.5%	$0.00	$219.00	$153.30	N/A	N/A	N/A	$257.69	A	SYMMETRIX V MAX
NF4106001CTU	VMAX 4G 10K600GB DRVSi UPG TAA	$4,200.00	51.5%	$2,037.00	$219.00	$153.30	N/A	N/A	N/A	$219.00	A	SYMMETRIX V MAX
NF4106001CU	VMAX 4G 10K600GB DRVSi UPG	$4,200.00	51.5%	$2,037.00	$219.00	$153.30	N/A	N/A	N/A	$257.87	A	SYMMETRIX V MAX
NF4151461B	VMAX 4G 15K146GB DRV	$0.00	51.5%	$0.00	$179.22	$125.45	N/A	N/A	N/A	$160.97	A	SYMMETRIX V MAX
NF4151461BTU	VMAX 4G 15K146GB DRV UPG TAA	$3,435.00	51.5%	$1,665.98	$179.11	$125.38	N/A	N/A	N/A	$179.11	A	SYMMETRIX V MAX
NF4151461BU	VMAX 4G 15K146GB DRV UPG	$3,435.00	51.5%	$1,665.98	$179.11	$125.38	N/A	N/A	N/A	$161.30	A	SYMMETRIX V MAX
NF4151461C	VMAX 4G 15K146GB DRVSi	$0.00	51.5%	$0.00	$179.22	$125.45	N/A	N/A	N/A	$160.97	A	SYMMETRIX V MAX
NF4151461CTU	VMAX 4G 15K146GB DRVSi UPG TAA	$3,435.00	51.5%	$1,665.98	$179.11	$125.38	N/A	N/A	N/A	$179.11	A	SYMMETRIX V MAX
NF4151461CU	VMAX 4G 15K146GB DRVSi UPG	$3,435.00	51.5%	$1,665.98	$179.11	$125.38	N/A	N/A	N/A	$161.30	A	SYMMETRIX V MAX
NF4153001B	VMAX 4G 15K300GB DRV	$0.00	51.5%	$0.00	$168.63	$118.04	N/A	N/A	N/A	$224.48	A	SYMMETRIX V MAX
NF4153001BTU	VMAX 4G 15K300GB DRV UPG TAA	$3,235.00	51.5%	$1,568.98	$168.68	$118.08	N/A	N/A	N/A	$168.68	A	SYMMETRIX V MAX
NF4153001BU	VMAX 4G 15K300GB DRV UPG	$3,235.00	51.5%	$1,568.98	$168.68	$118.08	N/A	N/A	N/A	$224.72	A	SYMMETRIX V MAX
NF4153001C	VMAX 4G 15K300GB DRVSi	$0.00	51.5%	$0.00	$168.63	$118.04	N/A	N/A	N/A	$224.48	A	SYMMETRIX V MAX
NF4153001CTU	VMAX 4G 15K300GB DRVSi UPG TAA	$3,235.00	51.5%	$1,568.98	$168.68	$118.08	N/A	N/A	N/A	$168.68	A	SYMMETRIX V MAX
NF4153001CU	VMAX 4G 15K300GB DRVSi UPG	$3,235.00	51.5%	$1,568.98	$168.68	$118.08	N/A	N/A	N/A	$224.72	A	SYMMETRIX V MAX
NF4154501B	VMAX 4G 15K450GB DRV	$0.00	51.5%	$0.00	$221.19	$154.83	N/A	N/A	N/A	$297.84	A	SYMMETRIX V MAX
NF4154501BTU	VMAX 4G 15K450GB DRV UPG TAA	$4,240.00	51.5%	$2,056.40	$221.09	$154.76	N/A	N/A	N/A	$221.09	A	SYMMETRIX V MAX
NF4154501BU	VMAX 4G 15K450GB DRV UPG	$4,240.00	51.5%	$2,056.40	$221.09	$154.76	N/A	N/A	N/A	$298.06	A	SYMMETRIX V MAX
NF4154501C	VMAX 4G 15K450GB DRVSi	$0.00	51.5%	$0.00	$221.19	$154.83	N/A	N/A	N/A	$297.84	A	SYMMETRIX V MAX
NF4154501CTU	VMAX 4G 15K450GB DRVSi UPG TAA	$4,240.00	51.5%	$2,056.40	$221.09	$154.76	N/A	N/A	N/A	$221.09	A	SYMMETRIX V MAX
NF4154501CU	VMAX 4G 15K450GB DRVSi UPG	$4,240.00	51.5%	$2,056.40	$221.09	$154.76	N/A	N/A	N/A	$298.06	A	SYMMETRIX V MAX
NF4156001B	VMAX 4G 15K600GB DRV	$0.00	51.5%	$0.00	$273.02	$191.11	N/A	N/A	N/A	$385.08	A	SYMMETRIX V MAX
NF4156001BTU	VMAX 4G 15K600GB DRV UPG TAA	$5,235.00	51.5%	$2,538.98	$272.97	$191.08	N/A	N/A	N/A	$272.97	A	SYMMETRIX V MAX
NF4156001BU	VMAX 4G 15K600GB DRV UPG	$5,235.00	51.5%	$2,538.98	$272.97	$191.08	N/A	N/A	N/A	$385.50	A	SYMMETRIX V MAX
NF4156001C	VMAX 4G 15K600GB DRVSI	$0.00	51.5%	$0.00	$273.02	$191.11	N/A	N/A	N/A	$385.08	A	SYMMETRIX V MAX
NF4156001CTU	VMAX 4G 15K600GB DRVSI UPG TAA	$5,235.00	51.5%	$2,538.98	$272.97	$191.08	N/A	N/A	N/A	$272.97	A	SYMMETRIX V MAX
NF4156001CU	VMAX 4G 15K600GB DRVSI UPG	$5,235.00	51.5%	$2,538.98	$272.97	$191.08	N/A	N/A	N/A	$385.50	A	SYMMETRIX V MAX
NF4F11001B	VMAX 4G FLASH 100GB DRV	$6,505.00	51.5%	$3,154.93	$474.87	$332.41	N/A	N/A	N/A	$474.87	A	SYMMETRIX V MAX
NF4F11001BU	VMAX 4G FLASH 100GB DRV UPG	$9,105.00	51.5%	$4,415.93	$474.76	$332.33	N/A	N/A	N/A	$474.76	A	SYMMETRIX V MAX
NF4F11001C	VMAX 4G FLASH 100GB DRVSI	$6,505.00	51.5%	$3,154.93	$474.87	$332.41	N/A	N/A	N/A	$474.87	A	SYMMETRIX V MAX
NF4F11001CU	VMAX 4G FLASH 100GB DRVSI UPG	$9,105.00	51.5%	$4,415.93	$474.76	$332.33	N/A	N/A	N/A	$474.76	A	SYMMETRIX V MAX
NF4F12001B	VMAX 4G FLASH 200GB DRV	$0.00	51.5%	$0.00	$901.92	$631.34	N/A	N/A	N/A	$2,326.88	A	SYMMETRIX V MAX
NF4F12001BTU	VMAX 200GB FLASH 4GB FC UPG TAA	$17,295.00	51.5%	$8,388.08	$901.81	$631.27	N/A	N/A	N/A	$901.81	A	SYMMETRIX V MAX
NF4F12001BU	VMAX 200GB FLASH 4GB FC UPG	$17,295.00	51.5%	$8,388.08	$901.81	$631.27	N/A	N/A	N/A	$2,329.43	A	SYMMETRIX V MAX
NF4F12001C	VMAX 4G FLASH 200GB DRVSi	$0.00	51.5%	$0.00	$901.92	$631.34	N/A	N/A	N/A	$2,326.88	A	SYMMETRIX V MAX
NF4F12001CTU	VMAX 200GB FLASH 4GB FC Si UPG TAA	$17,295.00	51.5%	$8,388.08	$901.81	$631.27	N/A	N/A	N/A	$901.81	A	SYMMETRIX V MAX
NF4F12001CU	VMAX 200GB FLASH 4GB FC Si UPG	$17,295.00	51.5%	$8,388.08	$901.81	$631.27	N/A	N/A	N/A	$2,329.43	A	SYMMETRIX V MAX
NF4F14001B	VMAX 4G FLASH 400GB DRV	$0.00	51.5%	$0.00	$1,710.76	$1,197.53	N/A	N/A	N/A	$4,187.65	A	SYMMETRIX V MAX
NF4F14001BTU	VMAX 400GB FLASH 4GB FC UPG TAA	$32,810.00	51.5%	$15,912.85	$1,710.81	$1,197.57	N/A	N/A	N/A	$1,710.81	A	SYMMETRIX V MAX
NF4F14001BU	VMAX 400GB FLASH 4GB FC UPG	$32,810.00	51.5%	$15,912.85	$1,710.81	$1,197.57	N/A	N/A	N/A	$4,192.18	A	SYMMETRIX V MAX
NF4F14001C	VMAX 4G FLASH 400GB DRVSi	$0.00	51.5%	$0.00	$1,710.76	$1,197.53	N/A	N/A	N/A	$4,187.65	A	SYMMETRIX V MAX
NF4F14001CU	VMAX 400GB FLASH 4GB FC Si UPG	$32,810.00	51.5%	$15,912.85	$1,710.81	$1,197.57	N/A	N/A	N/A	$4,192.18	A	SYMMETRIX V MAX
NF4F22001B	VMAX 4G FLASH 200GB DRV (STG2)	$12,355.00	51.5%	$5,992.18	$901.92	$631.34	N/A	N/A	N/A	$901.92	A	SYMMETRIX V MAX
NF4F22001BU	VMAX 4G FLASH 200GB DRV UPG(STG2)	$17,295.00	51.5%	$8,388.08	$901.81	$631.27	N/A	N/A	N/A	$901.81	A	SYMMETRIX V MAX
NF4F22001C	VMAX 4G FLASH 200GB DRVSI (STG2)	$12,355.00	51.5%	$5,992.18	$901.92	$631.34	N/A	N/A	N/A	$901.92	A	SYMMETRIX V MAX
NF4F22001CU	VMAX 4G FLASH 200GB DRVSI UPG(STG2)	$17,295.00	51.5%	$8,388.08	$901.81	$631.27	N/A	N/A	N/A	$901.81	A	SYMMETRIX V MAX
NF4F24001B	VMAX 4G FLASH 400GBS DRV	$23,435.00	51.5%	$11,365.98	$1,710.76	$1,197.53	N/A	N/A	N/A	$1,710.76	A	SYMMETRIX V MAX
NF4F24001BU	VMAX 4G FLASH 400GBS DRV UPG	$32,810.00	51.5%	$15,912.85	$1,710.81	$1,197.57	N/A	N/A	N/A	$1,710.81	A	SYMMETRIX V MAX
NF4F24001C	VMAX 4G FLASH 400GBS DRVSI	$23,435.00	51.5%	$11,365.98	$1,710.76	$1,197.53	N/A	N/A	N/A	$1,710.76	A	SYMMETRIX V MAX
NF4F24001CU	VMAX 4G FLASH 400GBS DRVSI UPG	$32,810.00	51.5%	$15,912.85	$1,710.81	$1,197.57	N/A	N/A	N/A	$1,710.81	A	SYMMETRIX V MAX
NS4103001B	VMAX 4G 10K 300GB SAS DRV	$0.00	51.5%	$0.00	$106.95	$74.86	N/A	N/A	N/A	$106.95	A	SYMMETRIX V MAX
NS4103001BTU	VMAX 4G 10K 300GB SAS DRV UPG TAA	$2,050.00	51.5%	$994.25	$106.89	$74.83	N/A	N/A	N/A	$106.89	A	SYMMETRIX V MAX
NS4103001BU	VMAX 4G 10K 300GB SAS DRV UPG	$2,050.00	51.5%	$994.25	$106.89	$74.83	N/A	N/A	N/A	$106.89	A	SYMMETRIX V MAX
NS4103001C	VMAX 4G 10K 300GB SAS DRV FOR IBM-I	$0.00	51.5%	$0.00	$106.95	$74.86	N/A	N/A	N/A	$106.95	A	SYMMETRIX V MAX
NS4103001CTU	VMAX 4G 10K 300GB SAS DRV IBMI UPG TAA	$2,050.00	51.5%	$994.25	$106.89	$74.83	N/A	N/A	N/A	$106.89	A	SYMMETRIX V MAX
NS4103001CU	VMAX 4G 10K 300GB SAS DRV FOR IBM-I UPG	$2,050.00	51.5%	$994.25	$106.89	$74.83	N/A	N/A	N/A	$106.89	A	SYMMETRIX V MAX
NS4104501B	VMAX 4G 10K 450GB SAS DRV	$0.00	51.5%	$0.00	$152.57	$106.80	N/A	N/A	N/A	$152.57	A	SYMMETRIX V MAX
NS4104501BTU	VMAX 4G 10K 450GB SAS DRV UPG TAA	$2,925.00	51.5%	$1,418.63	$152.52	$106.76	N/A	N/A	N/A	$152.52	A	SYMMETRIX V MAX
NS4104501BU	VMAX 4G 10K 450GB SAS DRV UPG	$2,925.00	51.5%	$1,418.63	$152.52	$106.76	N/A	N/A	N/A	$152.52	A	SYMMETRIX V MAX
NS4104501C	VMAX 4G 10K 450GB SAS DRV IBM-I	$0.00	51.5%	$0.00	$152.57	$106.80	N/A	N/A	N/A	$152.57	A	SYMMETRIX V MAX
NS4104501CTU	VMAX 4G 10K 450GB SAS DRV IBM-I UPG TAA	$2,925.00	51.5%	$1,418.63	$152.52	$106.76	N/A	N/A	N/A	$152.52	A	SYMMETRIX V MAX
NS4104501CU	VMAX 4G 10K 450GB SAS DRV IBM-I UPG	$2,925.00	51.5%	$1,418.63	$152.52	$106.76	N/A	N/A	N/A	$152.52	A	SYMMETRIX V MAX
NS4106001B	VMAX 4G 10K 600GB SAS DRV	$0.00	51.5%	$0.00	$188.34	$131.84	N/A	N/A	N/A	$188.34	A	SYMMETRIX V MAX
NS4106001BTU	VMAX 4G 10K 600GB SAS DRV UPG TAA	$3,610.00	51.5%	$1,750.85	$188.24	$131.77	N/A	N/A	N/A	$188.24	A	SYMMETRIX V MAX
NS4106001BU	VMAX 4G 10K 600GB SAS DRV UPG	$3,610.00	51.5%	$1,750.85	$188.24	$131.77	N/A	N/A	N/A	$188.24	A	SYMMETRIX V MAX
NS4106001C	VMAX 4G 10K 600GB SAS DRV IBM-I	$0.00	51.5%	$0.00	$188.34	$131.84	N/A	N/A	N/A	$188.34	A	SYMMETRIX V MAX
NS4106001CTU	VMAX 4G 10K 600GB SAS DRV IBM-I UPG TAA	$3,610.00	51.5%	$1,750.85	$188.24	$131.77	N/A	N/A	N/A	$188.24	A	SYMMETRIX V MAX
NS4106001CU	VMAX 4G 10K 600GB SAS DRV IBM-I UPG	$3,610.00	51.5%	$1,750.85	$188.24	$131.77	N/A	N/A	N/A	$188.24	A	SYMMETRIX V MAX
NT47230001B	VMAX 4G 7_2K3000GB DRV	$4,215.00	51.5%	$2,044.28	$307.70	$215.39	N/A	N/A	N/A	$307.70	A	SYMMETRIX V MAX
NT47230001BTU	VMAX 4G 7_2K3000GB DRV UPG TAA	$5,900.00	51.5%	$2,861.50	$307.64	$215.35	N/A	N/A	N/A	$307.64	A	SYMMETRIX V MAX
NT47230001BU	VMAX 4G 7_2K3000GB DRV UPG	$5,900.00	51.5%	$2,861.50	$307.64	$215.35	N/A	N/A	N/A	$307.64	A	SYMMETRIX V MAX
NT47230001C	VMAX 4G 7_2K3000GB DRV FOR IBM-I	$4,215.00	51.5%	$2,044.28	$307.70	$215.39	N/A	N/A	N/A	$307.70	A	SYMMETRIX V MAX
NT47230001CTU	VMAX 4G 7_2K3000GB DRV FOR IBM-I UPG TAA	$5,900.00	51.5%	$2,861.50	$307.64	$215.35	N/A	N/A	N/A	$307.64	A	SYMMETRIX V MAX
NT47230001CU	VMAX 4G 7_2K3000GB DRV FOR IBM-I UPG	$5,900.00	51.5%	$2,861.50	$307.64	$215.35	N/A	N/A	N/A	$307.64	A	SYMMETRIX V MAX
SB-00004-RET	VMAX 4Gb 4S FIC RETURN	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-00040-RET	VMAX 4Gb 4M FIC RETURN	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-00400-RET	VMAX 4M GIGE RETURN	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-08000-RET	VMAX 4Gb 8S FC RETURN	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-128A-BASE	VMAX SE BASE-128GB	$0.00	51.5%	$0.00	$18,474.40	$12,932.08	N/A	N/A	N/A	$24,658.20	A	SYMMETRIX V MAX
SB-128A-BASEC	VMAX SE BASE-128GB-C	$0.00	51.5%	$0.00	$18,474.40	$12,932.08	N/A	N/A	N/A	$24,658.20	A	SYMMETRIX V MAX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SB-128AD-BASC	VMAX SE BASE-128GB-C with Encryption	$0.00	51.5%	$0.00	$21,624.40	$15,137.08	N/A	N/A	N/A	$21,624.40	A	SYMMETRIX V MAX
SB-128AD-BASE	VMAX SE BASE-128GB with Encryption	$0.00	51.5%	$0.00	$21,624.40	$15,137.08	N/A	N/A	N/A	$21,624.40	A	SYMMETRIX V MAX
SB-128-BASE	VMAX BASE-128GB	$0.00	51.5%	$0.00	$24,196.90	$16,937.83	N/A	N/A	N/A	$32,295.55	A	SYMMETRIX V MAX
SB-128-BASEC	VMAX BASE -128GB-C	$0.00	51.5%	$0.00	$24,196.90	$16,937.83	N/A	N/A	N/A	$32,295.55	A	SYMMETRIX V MAX
SB-128D-BASE	VMAX BASE-128GB with Encryption	$0.00	51.5%	$0.00	$27,346.90	$19,142.83	N/A	N/A	N/A	$27,346.90	A	SYMMETRIX V MAX
SB-128D-BASEC	VMAX BASE -128GB-C with Encryption	$0.00	51.5%	$0.00	$27,346.90	$19,142.83	N/A	N/A	N/A	$27,346.90	A	SYMMETRIX V MAX
SB-128-RET	VMAX MEMORY RETURN 128GB	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-1P	VMAX 1P INFRAST	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	A	SYMMETRIX V MAX
SB-1P-A	VMAX SE 1P INFRAST	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	A	SYMMETRIX V MAX
SB-32-128UFD	VMAX MEMCONV 2X16 to 2X64 GB	$159,145.00	51.5%	$77,185.33	$8,569.96	$5,998.97	N/A	N/A	N/A	$12,471.66	A	SYMMETRIX V MAX
SB-32-64UFD	VMAX MEMCONV 2X16 to 2X32 GB	$46,120.00	51.5%	$22,368.20	$2,483.56	$1,738.49	N/A	N/A	N/A	$3,686.03	A	SYMMETRIX V MAX
SB-32A-BASE	VMAX BASE SE-32GB	$0.00	51.5%	$0.00	$11,568.55	$8,097.99	N/A	N/A	N/A	$16,054.85	A	SYMMETRIX V MAX
SB-32A-BASEC	VMAX SE BASE-32GB-C	$0.00	51.5%	$0.00	$11,568.55	$8,097.99	N/A	N/A	N/A	$16,054.85	A	SYMMETRIX V MAX
SB-32AD-BASE	VMAX SE BASE-32GB with Encryption	$0.00	51.5%	$0.00	$14,718.55	$10,302.99	N/A	N/A	N/A	$14,718.55	A	SYMMETRIX V MAX
SB-32AD-BASEC	VMAX SE BASE-32GB-C with Encryption	$0.00	51.5%	$0.00	$14,718.55	$10,302.99	N/A	N/A	N/A	$14,718.55	A	SYMMETRIX V MAX
SB-32-BASE	VMAX BASE-32GB	$0.00	51.5%	$0.00	$16,797.90	$11,758.53	N/A	N/A	N/A	$23,311.75	A	SYMMETRIX V MAX
SB-32-BASEC	VMAX BASE-32GB-C	$0.00	51.5%	$0.00	$16,797.90	$11,758.53	N/A	N/A	N/A	$23,311.75	A	SYMMETRIX V MAX
SB-32D-BASE	VMAX BASE-32GB with Encryption	$0.00	51.5%	$0.00	$19,947.90	$13,963.53	N/A	N/A	N/A	$19,947.90	A	SYMMETRIX V MAX
SB-32D-BASEC	VMAX BASE-32GB-C with Encryption	$0.00	51.5%	$0.00	$19,947.90	$13,963.53	N/A	N/A	N/A	$19,947.90	A	SYMMETRIX V MAX
SB-32-RET	VMAX MEMORY RETURN 32GB	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-3D	VMAX DELTA INFRAST	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	A	SYMMETRIX V MAX
SB-3D-A	VMAX SE DELTA INFRAST	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	A	SYMMETRIX V MAX
SB-3Y	VMAX WYE INFRAST	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	A	SYMMETRIX V MAX
SB-3Y-A	VMAX SE WYE INFRAST	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	A	SYMMETRIX V MAX
SB-44000-RET	VMAX 4Gb 4M4S FC RETURN	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-62000-RET	VMAX 4Gb 6M2S FC RETURN	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-64-128UFD	VMAX MEMCONV 2X32 to 2X64 GB	$146,770.00	51.5%	$71,183.45	$7,903.56	$5,532.50	N/A	N/A	N/A	$11,727.99	A	SYMMETRIX V MAX
SB-64A-BASE	VMAX SE BASE-64GB	$0.00	51.5%	$0.00	$13,210.05	$9,247.04	N/A	N/A	N/A	$17,278.80	A	SYMMETRIX V MAX
SB-64A-BASEC	VMAX SE BASE-64GB-C	$0.00	51.5%	$0.00	$13,210.05	$9,247.04	N/A	N/A	N/A	$17,278.80	A	SYMMETRIX V MAX
SB-64AD-BASE	VMAX SE BASE-64GB with Encryption	$0.00	51.5%	$0.00	$16,360.05	$11,452.04	N/A	N/A	N/A	$16,360.05	A	SYMMETRIX V MAX
SB-64AD-BASEC	VMAX SE BASE-64GB-C with Encryption	$0.00	51.5%	$0.00	$16,360.05	$11,452.04	N/A	N/A	N/A	$16,360.05	A	SYMMETRIX V MAX
SB-64-BASE	VMAX BASE-64GB	$0.00	51.5%	$0.00	$18,758.25	$13,130.78	N/A	N/A	N/A	$24,536.05	A	SYMMETRIX V MAX
SB-64-BASEC	VMAX BASE -64GB-C	$0.00	51.5%	$0.00	$18,758.25	$13,130.78	N/A	N/A	N/A	$24,536.05	A	SYMMETRIX V MAX
SB-64D-BASE	VMAX BASE-64GB with Encryption	$0.00	51.5%	$0.00	$21,908.25	$15,335.78	N/A	N/A	N/A	$21,908.25	A	SYMMETRIX V MAX
SB-64D-BASEC	VMAX BASE -64GB-C with Encryption	$0.00	51.5%	$0.00	$21,908.25	$15,335.78	N/A	N/A	N/A	$21,908.25	A	SYMMETRIX V MAX
SB-64-RET	VMAX MEMORY RETURN 64GB	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-80000-RET	VMAX 4Gb 8M FC RETURN	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SBA-CNV-1PU	VMAX SE Conv to 1P infrastructure	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX V MAX
SBA-CNV-3DU	VMAX SE Conv to 3D infrastructure	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX V MAX
SBA-CNV-3YU	VMAX SE Conv to 3Y infrastructure	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX V MAX
SBA-CNVDB-1PU	VMAX-SE EXPN BAY POWER CONVERSION 1P UPG	$4,340.00	51.5%	$2,104.90	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX V MAX
SB-ACON3P-50	ADPTR AC 3PH 50A W/3/4IN CONDUIT ADPTR	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-AD128DNDCU	VMAX UPG ENGINE-128GB-C with Encryption	$433,500.00	51.5%	$210,247.50	$23,343.98	$16,340.78	N/A	N/A	N/A	$23,343.98	A	SYMMETRIX V MAX
SB-AD128NDECU	VMAX UPG ENGINE-128GB-C	$375,000.00	51.5%	$181,875.00	$20,193.75	$14,135.63	N/A	N/A	N/A	$26,952.46	A	SYMMETRIX V MAX
SB-ADD128DNDC	VMAX ADD ENGINE-128GB-C with Encryption	$333,460.00	51.5%	$161,728.10	$23,342.20	$16,339.54	N/A	N/A	N/A	$23,342.20	A	SYMMETRIX V MAX
SB-ADD128DNDE	VMAX ADD ENGINE-128GB with Encryption	$333,460.00	51.5%	$161,728.10	$23,342.20	$16,339.54	N/A	N/A	N/A	$23,342.20	A	SYMMETRIX V MAX
SB-ADD128DNDU	VMAX UPG ENGINE-128GB with Encryption	$433,500.00	51.5%	$210,247.50	$23,343.98	$16,340.78	N/A	N/A	N/A	$23,343.98	A	SYMMETRIX V MAX
SB-ADD128NDE	VMAX ADD ENGINE-128GB	$0.00	51.5%	$0.00	$20,192.20	$14,134.54	N/A	N/A	N/A	$26,950.70	A	SYMMETRIX V MAX
SB-ADD128NDEC	VMAX ADD ENGINE-128GB-C	$0.00	51.5%	$0.00	$20,192.20	$14,134.54	N/A	N/A	N/A	$26,950.70	A	SYMMETRIX V MAX
SB-ADD128NDEU	VMAX UPG ENGINE-128GB	$375,000.00	51.5%	$181,875.00	$20,193.75	$14,135.63	N/A	N/A	N/A	$26,952.46	A	SYMMETRIX V MAX
SB-ADD32DNDCU	VMAX UPG ENGINE-32GB-C with Encryption	$293,160.00	51.5%	$142,182.60	$15,786.67	$11,050.67	N/A	N/A	N/A	$15,786.67	A	SYMMETRIX V MAX
SB-ADD32DNDE	VMAX ADD ENGINE-32GB with Encryption	$225,505.00	51.5%	$109,369.93	$15,785.35	$11,049.75	N/A	N/A	N/A	$15,785.35	A	SYMMETRIX V MAX
SB-ADD32DNDEC	VMAX ADD ENGINE-32GB-C with Encryption	$225,505.00	51.5%	$109,369.93	$15,785.35	$11,049.75	N/A	N/A	N/A	$15,785.35	A	SYMMETRIX V MAX
SB-ADD32DNDEU	VMAX UPG ENGINE-32GB with Encryption	$293,160.00	51.5%	$142,182.60	$15,786.67	$11,050.67	N/A	N/A	N/A	$15,786.67	A	SYMMETRIX V MAX
SB-ADD32NDE	VMAX ADD ENGINE-32GB	$0.00	51.5%	$0.00	$12,635.35	$8,844.75	N/A	N/A	N/A	$17,535.00	A	SYMMETRIX V MAX
SB-ADD32NDEC	VMAX ADD ENGINE-32GB-C	$0.00	51.5%	$0.00	$12,635.35	$8,844.75	N/A	N/A	N/A	$17,535.00	A	SYMMETRIX V MAX
SB-ADD32NDECU	VMAX UPG ENGINE-32GB-C	$234,660.00	51.5%	$113,810.10	$12,636.44	$8,845.51	N/A	N/A	N/A	$17,536.25	A	SYMMETRIX V MAX
SB-ADD32NDEU	VMAX UPG ENGINE-32GB	$234,660.00	51.5%	$113,810.10	$12,636.44	$8,845.51	N/A	N/A	N/A	$17,536.25	A	SYMMETRIX V MAX
SB-ADD64DNDCU	VMAX UPG ENGINE-64GB-C with Encryption	$325,890.00	51.5%	$158,056.65	$17,549.18	$12,284.42	N/A	N/A	N/A	$17,549.18	A	SYMMETRIX V MAX
SB-ADD64DNDE	VMAX ADD ENGINE-64GB with Encryption	$250,685.00	51.5%	$121,582.23	$17,547.95	$12,283.57	N/A	N/A	N/A	$17,547.95	A	SYMMETRIX V MAX
SB-ADD64DNDEC	VMAX ADD ENGINE-64GB-C with Encryption	$250,685.00	51.5%	$121,582.23	$17,547.95	$12,283.57	N/A	N/A	N/A	$17,547.95	A	SYMMETRIX V MAX
SB-ADD64DNDEU	VMAX UPG ENGINE-64GB with Encryption	$325,890.00	51.5%	$158,056.65	$17,549.18	$12,284.42	N/A	N/A	N/A	$17,549.18	A	SYMMETRIX V MAX
SB-ADD64NDE	VMAX ADD ENGINE-64GB	$0.00	51.5%	$0.00	$14,397.95	$10,078.57	N/A	N/A	N/A	$18,832.80	A	SYMMETRIX V MAX
SB-ADD64NDEC	VMAX ADD ENGINE-64GB-C	$0.00	51.5%	$0.00	$14,397.95	$10,078.57	N/A	N/A	N/A	$18,832.80	A	SYMMETRIX V MAX
SB-ADD64NDECU	VMAX UPG ENGINE-64GB-C	$267,390.00	51.5%	$129,684.15	$14,398.95	$10,079.27	N/A	N/A	N/A	$18,834.04	A	SYMMETRIX V MAX
SB-ADD64NDEU	VMAX UPG ENGINE-64GB	$267,390.00	51.5%	$129,684.15	$14,398.95	$10,079.27	N/A	N/A	N/A	$18,834.04	A	SYMMETRIX V MAX
SBA-SILENCER	VMAX SE SILENCER KIT SYS BAY	$2,000.00	51.5%	$970.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SBA-TOP-KIT	VMAX-SE Sys Bay Top Routing Kit	$1,080.00	51.5%	$523.80	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX V MAX
SB-CNV-3DU	VMAX Conv to 3D infra/storage bay	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX V MAX
SB-CNV-3YU	VMAX Conv to 3Y infra/storage bay	$4,340.00	51.5%	$2,104.90	$303.80	$212.66	N/A	N/A	N/A	$303.80	A	SYMMETRIX V MAX
SB-CNVDB-1PU	VMAX Conv to 1P storage bay	$4,340.00	51.5%	$2,104.90	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-CNVINF-1PU	VMAX Conv to 1P infrastructure	$4,340.00	51.5%	$2,104.90	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-COMPRSUFD	VMAX UPG CMPR ENABLED	$16,460.00	51.5%	$7,983.10	$886.37	$620.46	N/A	N/A	N/A	$886.37	A	SYMMETRIX V MAX
SB-CONFIG09-E	VMAX CONFIG 09E	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-DBA-DC-1P	VMAX SE SB DCH 1PHASE	$0.00	51.5%	$0.00	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX
SB-DBA-DC1PPU	VMAX SE SB DCH 1-PH UPG PERF REAR DOOR	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-DBA-DC-1PU	VMAX SE SB DCH 1 PHASE UPG	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX
SB-DBA-DC-3D	VMAX SE SB DCH DELTA	$0.00	51.5%	$0.00	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX
SB-DBA-DC3DPU	VMAX SE SB DCH DELTA UPG PERF REAR DOOR	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-DBA-DC-3DU	VMAX SE SB DCH DELTA UPG	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	$1,548.19	A	SYMMETRIX V MAX
SB-DBA-DC-3Y	VMAX SE SB DCH WYE	$0.00	51.5%	$0.00	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX
SB-DBA-DC3YPU	VMAX SE SB DCH WYE UPG PERF REAR DOOR	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-DBA-DC-3YU	VMAX SE SB DCH WYE UPG	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	$1,548.19	A	SYMMETRIX V MAX
SB-DBA-DCS-1P	VMAX SE SB SEPARATED DCH 1PHASE	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$3,481.10	A	SYMMETRIX V MAX
SB-DBA-DCS1PU	VMAX SE SB SEPARATED DCH 1PHASE UPG	$49,730.00	51.5%	$24,119.05	$2,677.96	$1,874.57	N/A	N/A	N/A	$2,677.96	A	SYMMETRIX V MAX
SB-DBA-DCS-3D	VMAX SE SB SEPARATED DCH DELTA	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$3,481.10	A	SYMMETRIX V MAX
SB-DBA-DCS3DU	VMAX SE SB SEPARATED DCH DELTA UPG	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$3,481.10	A	SYMMETRIX V MAX
SB-DBA-DCS-3Y	VMAX SE SB SEPARATED DCH WYE	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$3,481.10	A	SYMMETRIX V MAX
SB-DBA-DCS3YU	VMAX SE SB SEPARATED DCH WYE UPG	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$3,481.10	A	SYMMETRIX V MAX
SB-DB-BOT-KIT	VMAX BOT ROUTING KIT	$1,080.00	51.5%	$523.80	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-DB-DC-1P	VMAX SB DCH 1 PHASE	$0.00	51.5%	$0.00	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX
SB-DB-DC-1PPU	VMAX SB DCH 1 PHASE UPG PERF REAR DOOR	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-DB-DC-1PU	VMAX SB DCH 1 PHASE UPG	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SB-DB-DC-3D	VMAX SB DCH DELTA	$0.00	51.5%	$0.00	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX
SB-DB-DC-3DPU	VMAX SB DCH DELTA UPG PERF REAR DOOR	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-DB-DC-3DU	VMAX SB DCH DELTA UPG	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	$1,548.19	A	SYMMETRIX V MAX
SB-DB-DC-3Y	VMAX SB DCH WYE	$0.00	51.5%	$0.00	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX
SB-DB-DC-3YP	VMAX SB DCH WYE WITH PERF REAR DOOR	$0.00	51.5%	$0.00	$1,912.05	$1,338.44	N/A	N/A	N/A	$1,912.05	A	SYMMETRIX V MAX
SB-DB-DC-3YPU	VMAX SB DCH WYE UPG PERF REAR DOOR	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-DB-DC-3YU	VMAX SB DCH WYE UPG	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	$1,548.19	A	SYMMETRIX V MAX
SB-DBDC-SPS	VMAX SB DCH SPS	$0.00	51.5%	$0.00	$238.00	$166.60	N/A	N/A	N/A	$238.00	A	SYMMETRIX V MAX
SB-DBDC-SPS-U	VMAX SB DCH SPS UPG	$3,400.00	51.5%	$1,649.00	$238.00	$166.60	N/A	N/A	N/A	$183.09	A	SYMMETRIX V MAX
SB-DBDCSPS-UF	VMAX SB DCH SPS UFD	$3,400.00	51.5%	$1,649.00	$238.00	$166.60	N/A	N/A	N/A	$183.09	A	SYMMETRIX V MAX
SB-DB-DIR-1P	VMAX SB DIR 1 PHASE	$0.00	51.5%	$0.00	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX
SB-DB-DIR1PPU	VMAX SB DIR 1 PHASE UPG PERF REAR DOOR	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-DB-DIR-1PU	VMAX SB DIR 1 PHASE UPG	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX
SB-DB-DIR-3D	VMAX SB DIR DELTA	$0.00	51.5%	$0.00	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX
SB-DB-DIR3DPU	VMAX SB DIR DELTA UPG PERF REAR DOOR	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-DB-DIR-3DU	VMAX SB DIR DELTA UPG	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	$1,548.19	A	SYMMETRIX V MAX
SB-DB-DIR-3Y	VMAX SB DIR WYE	$0.00	51.5%	$0.00	$1,912.05	$1,338.44	N/A	N/A	N/A	$2,012.50	A	SYMMETRIX V MAX
SB-DB-DIR-3YP	VMAX SB DIR WYE PERF REAR DOOR	$0.00	51.5%	$0.00	$1,912.05	$1,338.44	N/A	N/A	N/A	$1,912.05	A	SYMMETRIX V MAX
SB-DB-DIR3YPU	VMAX SB DIR WYE UPG PERF REAR DOOR	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-DB-DIR-3YU	VMAX SB DIR WYE UPG	$27,315.00	51.5%	$13,247.78	$1,912.05	$1,338.44	N/A	N/A	N/A	$1,548.19	A	SYMMETRIX V MAX
SB-DB-SOLIDDR	VMAX Solid Rear Door-storage bay	$1,400.00	51.5%	$679.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-DB-SPS	VMAX SB SPS	$0.00	51.5%	$0.00	$238.00	$166.60	N/A	$0.00	N/A	$238.00	A	SYMMETRIX V MAX
SB-DB-SPS-U	VMAX SB SPS UPG	$3,400.00	51.5%	$1,649.00	$238.00	$166.60	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-DB-SPS-UFD	VMAX SB SPS UFD	$3,400.00	51.5%	$1,649.00	$238.00	$166.60	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-DB-TOP-KIT	VMAX Storage Bay Top Routing Kit	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-DDB-DC-1P	VMAX SEP SB 1PHASE	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$3,481.10	A	SYMMETRIX V MAX
SB-DDB-DC-1PP	VMAX SEP SB 1PH PERF REAR DOOR	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$3,481.10	A	SYMMETRIX V MAX
SB-DDB-DC1PPU	VMAX SEP SB 1PH PERF REAR DOOR UPG	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$3,481.10	A	SYMMETRIX V MAX
SB-DDB-DC-1PU	VMAX SEP SB 1PHASE UPG	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$3,481.10	A	SYMMETRIX V MAX
SB-DDB-DC-3D	VMAX SEP SB DELTA	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$3,481.10	A	SYMMETRIX V MAX
SB-DDB-DC-3DP	VMAX SEP SB DELTA PERF REAR DOOR	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-DDB-DC-3DU	VMAX SEP SB DELTA UPG	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$2,677.96	A	SYMMETRIX V MAX
SB-DDB-DC-3Y	VMAX SEP SB WYE	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$3,481.10	A	SYMMETRIX V MAX
SB-DDB-DC-3YP	VMAX SEP SB WYE PERF REAR DOOR	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-DDB-DC-3YU	VMAX SEP SB WYE UPG	$49,730.00	51.5%	$24,119.05	$3,481.10	$2,436.77	N/A	N/A	N/A	$2,677.96	A	SYMMETRIX V MAX
SB-DE15A-DIR	VMAX 15SLTA DRV ENCL	$0.00	51.5%	$0.00	$357.00	$249.90	N/A	N/A	N/A	$357.00	A	SYMMETRIX V MAX
SB-DE15DCH	VMAX 15SLT DR ENCL	$0.00	51.5%	$0.00	$357.00	$249.90	N/A	N/A	N/A	$357.00	A	SYMMETRIX V MAX
SB-DE15DCHU	VMAX 15SLT DR ENCL UPG	$5,100.00	51.5%	$2,473.50	$357.00	$249.90	N/A	N/A	N/A	$274.64	A	SYMMETRIX V MAX
SB-DE15DCHUFD	VMAX 15SLT DR ENCL UFD	$5,100.00	51.5%	$2,473.50	$357.00	$249.90	N/A	N/A	N/A	$274.64	A	SYMMETRIX V MAX
SB-DE15-DIR	VMAX 15SLT DR ENCL	$0.00	51.5%	$0.00	$357.00	$249.90	N/A	N/A	N/A	$357.00	A	SYMMETRIX V MAX
SB-DE15-DIRU	VMAX 15SLT DR ENCL UPG	$5,100.00	51.5%	$2,473.50	$357.00	$249.90	N/A	N/A	N/A	$274.64	A	SYMMETRIX V MAX
SB-DE15DIRUFD	VMAX 15SLT DR ENCL UFD	$5,100.00	51.5%	$2,473.50	$357.00	$249.90	N/A	N/A	N/A	$274.64	A	SYMMETRIX V MAX
SB-FE00004	VMAX 4Gb 4S FIC	$0.00	51.5%	$0.00	$212.80	$148.96	N/A	N/A	N/A	$224.00	A	SYMMETRIX V MAX
SB-FE00004E	VMAX 8Gb 4S FIC	$0.00	51.5%	$0.00	$638.40	$446.88	N/A	N/A	N/A	$672.00	A	SYMMETRIX V MAX
SB-FE00004EU	VMAX 8Gb 4S FIC-UPG	$11,855.00	51.5%	$5,749.68	$638.39	$446.87	N/A	N/A	N/A	$672.05	A	SYMMETRIX V MAX
SBFE00004EUF	VMAX 8Gb 4S FIC-CV	$19,000.00	51.5%	$9,215.00	$1,330.00	$931.00	N/A	N/A	N/A	$1,400.00	A	SYMMETRIX V MAX
SB-FE00004U	VMAX 4Gb 4S FIC-UPG	$3,950.00	51.5%	$1,915.75	$212.71	$148.90	N/A	N/A	N/A	$224.02	A	SYMMETRIX V MAX
SB-FE00004UFD	VMAX 4Gb 4S FIC-CV	$19,000.00	51.5%	$9,215.00	$1,023.15	$716.21	N/A	N/A	N/A	$1,077.00	A	SYMMETRIX V MAX
SB-FE00040E	VMAX 8Gb 4M FIC	$0.00	51.5%	$0.00	$425.60	$297.92	N/A	N/A	N/A	$448.00	A	SYMMETRIX V MAX
SB-FE00040EU	VMAX 8Gb 4M FIC-UPG	$7,905.00	51.5%	$3,833.93	$425.68	$297.98	N/A	N/A	N/A	$448.03	A	SYMMETRIX V MAX
SBFE00040EUF	VMAX 8Gb 4M FIC-CV	$19,000.00	51.5%	$9,215.00	$1,330.00	$931.00	N/A	N/A	N/A	$1,400.00	A	SYMMETRIX V MAX
SB-FE00040U	VMAX 4Gb 4M FIC-UPG	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-FE00040UFD	VMAX 4Gb 4M FIC-CV	$19,000.00	51.5%	$9,215.00	$1,023.15	$716.21	N/A	N/A	N/A	$1,077.00	A	SYMMETRIX V MAX
SB-FE00400T	VMAX 10Gb 4M GIGE	$0.00	51.5%	$0.00	$425.60	$297.92	N/A	N/A	N/A	$425.60	A	SYMMETRIX V MAX
SB-FE00400TU	VMAX 10Gb 4M GIGE-UPG	$7,904.00	51.5%	$3,833.44	$425.63	$297.94	N/A	N/A	N/A	$425.63	A	SYMMETRIX V MAX
SB-FE00400TUF	VMAX 10Gb 4M GIGE-CV	$0.00	51.5%	$0.00	$1,330.00	$931.00	N/A	N/A	N/A	$1,330.00	A	SYMMETRIX V MAX
SB-FE00400U	VMAX 4M GIGE-UPG	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-FE00400UFD	VMAX 4M GIGE-CV	$19,000.00	51.5%	$9,215.00	$1,023.15	$716.21	N/A	N/A	N/A	$1,077.00	A	SYMMETRIX V MAX
SB-FE08000	VMAX 4Gb 8S FC	$0.00	51.5%	$0.00	$425.60	$297.92	N/A	N/A	N/A	$448.00	A	SYMMETRIX V MAX
SB-FE08000E	VMAX 8Gb 8S FC	$0.00	51.5%	$0.00	$851.20	$595.84	N/A	N/A	N/A	$896.00	A	SYMMETRIX V MAX
SB-FE08000EU	VMAX 8Gb 8S FC-UPG	$15,810.00	51.5%	$7,667.85	$851.37	$595.96	N/A	N/A	N/A	$896.06	A	SYMMETRIX V MAX
SBFE08000EUF	VMAX 8Gb 8S FC-CV	$19,000.00	51.5%	$9,215.00	$1,330.00	$931.00	N/A	N/A	N/A	$1,400.00	A	SYMMETRIX V MAX
SB-FE08000U	VMAX 4Gb 8S FC-UPG	$7,905.00	51.5%	$3,833.93	$425.68	$297.98	N/A	N/A	N/A	$448.03	A	SYMMETRIX V MAX
SB-FE08000UFD	VMAX 4Gb 8S FC-CV	$19,000.00	51.5%	$9,215.00	$1,023.15	$716.21	N/A	N/A	N/A	$1,077.00	A	SYMMETRIX V MAX
SB-FE44000	VMAX 4Gb 4M4S FC	$0.00	51.5%	$0.00	$212.80	$148.96	N/A	N/A	N/A	$224.00	A	SYMMETRIX V MAX
SB-FE44000E	VMAX 8Gb 4M4S FC	$0.00	51.5%	$0.00	$638.40	$446.88	N/A	N/A	N/A	$672.00	A	SYMMETRIX V MAX
SB-FE44000EU	VMAX 8Gb 4M4S FC-UPG	$11,855.00	51.5%	$5,749.68	$638.39	$446.87	N/A	N/A	N/A	$672.05	A	SYMMETRIX V MAX
SBFE44000EUF	VMAX 8Gb 4M4S FC-CV	$19,000.00	51.5%	$9,215.00	$1,330.00	$931.00	N/A	N/A	N/A	$1,400.00	A	SYMMETRIX V MAX
SB-FE44000U	VMAX 4Gb 4M4S FC-UPG	$3,950.00	51.5%	$1,915.75	$212.71	$148.90	N/A	N/A	N/A	$224.02	A	SYMMETRIX V MAX
SB-FE44000UFD	VMAX 4Gb 4M4S FC-CV	$19,000.00	51.5%	$9,215.00	$1,023.15	$716.21	N/A	N/A	N/A	$1,077.00	A	SYMMETRIX V MAX
SB-FE62000	VMAX 4Gb 6M2S FC	$0.00	51.5%	$0.00	$106.40	$74.48	N/A	N/A	N/A	$112.00	A	SYMMETRIX V MAX
SB-FE62000E	VMAX 8Gb 6M2S FC	$0.00	51.5%	$0.00	$532.00	$372.40	N/A	N/A	N/A	$560.00	A	SYMMETRIX V MAX
SB-FE62000EU	VMAX 8Gb 6M2S FC-UPG	$9,880.00	51.5%	$4,791.80	$532.04	$372.43	N/A	N/A	N/A	$560.04	A	SYMMETRIX V MAX
SBFE62000EUF	VMAX 8Gb 6M2S FC-CV	$19,000.00	51.5%	$9,215.00	$1,330.00	$931.00	N/A	N/A	N/A	$1,400.00	A	SYMMETRIX V MAX
SB-FE62000U	VMAX 4Gb 6M2S FC-UPG	$1,975.00	51.5%	$957.88	$106.35	$74.45	N/A	N/A	N/A	$112.01	A	SYMMETRIX V MAX
SB-FE62000UFD	VMAX 4Gb 6M2S FC-CV	$19,000.00	51.5%	$9,215.00	$1,023.15	$716.21	N/A	N/A	N/A	$1,077.00	A	SYMMETRIX V MAX
SB-FE80000	VMAX 4Gb 8M FC	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	A	SYMMETRIX V MAX
SB-FE80000E	VMAX 8Gb 8M FC	$0.00	51.5%	$0.00	$425.60	$297.92	N/A	N/A	N/A	$448.00	A	SYMMETRIX V MAX
SB-FE80000EU	VMAX 8Gb 8M FC-UPG	$7,905.00	51.5%	$3,833.93	$425.68	$297.98	N/A	N/A	N/A	$448.03	A	SYMMETRIX V MAX
SB-FE80000EUF	VMAX 8Gb 8M FC-CV	$19,000.00	51.5%	$9,215.00	$1,330.00	$931.00	N/A	N/A	N/A	$1,400.00	A	SYMMETRIX V MAX
SB-FE80000U	VMAX 4Gb 8M FC-UPG	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-FE80000UFD	VMAX 4Gb 8M FC-CV	$19,000.00	51.5%	$9,215.00	$1,023.15	$716.21	N/A	N/A	N/A	$1,077.00	A	SYMMETRIX V MAX
SB-GE-ISCSI	VMAX GIGE ISCSI PORTS	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	A	SYMMETRIX V MAX
SB-GE-SRDF	VMAX GIGE SRDF PORTS	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	A	SYMMETRIX V MAX
SB-INF-PERFDR	VMAX Perf Rear Door-infrastructure	$1,400.00	51.5%	$679.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-INT-BRK-KIT	VMAX INTERNAL CABLE BRKT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-MODEM	VMAX ZBA MODEM LEAD FREE	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-NOCMPRSRET	VMAX NON-CMPR RETURN	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	A	SYMMETRIX V MAX
SB-PC3YAFLA	32A 3PH WYE IEC309 N.AMER	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-PC3YAFLE	32A 3PH WYE FLYING LEAD INTL	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-PCBL3DHH	50A 3PH DELTA HBL-HBL	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-PCBL3DHR	50A 3PH DELTA HBL-RSTOL	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-PCBL3YAG	32A 3PH WYE IEC309-GARO INTL	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SB-PERFREARDR	VMAX STORAGE BAY PERFORATED REAR DOOR	$1,400.00	51.5%	$679.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-PW40UIEC3	30A 1PH IEC309-332P6 INTL	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-PW40U-US	30A 1PH L6-30P N.AMER; JAPAN	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-SECURE	VMAX SEISMIC BRKT SYSBAY	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-SECUREA	VMAX SE SEISMIC BRKT KIT	$8,120.00	51.5%	$3,938.20	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-SECUREDB	VMAX SEISMIC BRKT STORBAY	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-SECUREJK	VMAX SEIS BRKT JNG KIT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-SILENCER	STORAGE BAY SILENCER KIT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-SPSA	VMAX SE BAY SPS	$0.00	51.5%	$0.00	$238.00	$166.60	N/A	N/A	N/A	$238.00	A	SYMMETRIX V MAX
SB-SYS-TOPKIT	VMAX SYSTEM BAY TOP ROUTING KIT	$1,080.00	51.5%	$523.80	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX V MAX
SB-TELCO	VMAX ZBA INTL TELCO KIT	$0.00	51.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	A	SYMMETRIX V MAX
SB-VMAX-LOGO	VMAX/VMAX SE DOOR LOGO RETROFIT KIT	$250.00	51.5%	$121.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	A	SYMMETRIX V MAX
456-005-901	VMAX 10K FAST VP FTS EXT 1TB	$530.00	40.5%	$315.35	$95.40	N/A	N/A	N/A	N/A	$95.40	EN-S	SYMMETRIX VMAX 10K
456-005-903	VMAX 10K TIMEFINDER FTS EXT 1TB	$1,380.00	40.5%	$821.10	$248.40	N/A	N/A	N/A	N/A	$248.40	EN-S	SYMMETRIX VMAX 10K
456-104-102	VMAX 10K SYMM MGT SUITE NON SATA 1TB	$830.00	40.5%	$493.85	$149.40	N/A	N/A	N/A	N/A	$149.40	EN-S	SYMMETRIX VMAX 10K
456-104-103	VMAX 10K SYMM MGT SUITE SATA 1TB	$415.00	40.5%	$246.93	$74.70	N/A	N/A	N/A	N/A	$74.70	EN-S	SYMMETRIX VMAX 10K
456-104-109	VMAX 10K TIMEFINDER REG 1TB	$1,895.00	40.5%	$1,127.53	$341.10	N/A	N/A	N/A	N/A	$341.10	EN-S	SYMMETRIX VMAX 10K
456-104-112	VMAX 10K FAST VP SL NON SATA 1TB	$1,056.00	40.5%	$628.32	$190.08	N/A	N/A	N/A	N/A	$190.08	EN-S	SYMMETRIX VMAX 10K
456-104-113	VMAX 10K FAST VP SL SATA 1TB	$528.00	40.5%	$314.16	$95.04	N/A	N/A	N/A	N/A	$95.04	EN-S	SYMMETRIX VMAX 10K
456-104-115	VMAX 10K FAST VP SL REG 1TB	$1,584.00	40.5%	$942.48	$285.12	N/A	N/A	N/A	N/A	$285.12	EN-S	SYMMETRIX VMAX 10K
456-104-394	VMAX 10K SRDF-A REGISTERED ADD ON	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-395	VMAX 10K SRDF-A SATA ADD ON	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-396	VMAX 10K SRDF-A NON-SATA SATA ADD ON	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-397	VMAX 10K SRDF-S REGISTERED ADD ON	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-398	VMAX 10K SRDF-S SATA ADD ON	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-399	VMAX 10K SRDF-S NON-SATA SATA ADD ON	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-583	RP/EX LOC REG CAP 1TB VMAX10 =CA	$1,500.00	40.5%	$892.50	$270.00	N/A	N/A	N/A	N/A	$270.00	EN-S	SYMMETRIX VMAX 10K
456-104-584	RP/EX LOC REG CAP UG VMAX10 =CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-585	RP/EX REM REG CAP 1TB VMAX10 =CA	$1,500.00	40.5%	$892.50	$270.00	N/A	N/A	N/A	N/A	$270.00	EN-S	SYMMETRIX VMAX 10K
456-104-586	RP/EX REM REG CAP UG VMAX10=CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-587	RP/EX RAW 1TB SATA VMAX10=CB	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	EN-S	SYMMETRIX VMAX 10K
456-104-589	RP/EX RAW 1TB NSATA VMAX10=CB	$1,600.00	40.5%	$952.00	$288.00	N/A	N/A	N/A	N/A	$288.00	EN-S	SYMMETRIX VMAX 10K
456-104-591	RP/EX FTS EXT CAP 1TB VMAX10 = CB	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	EN-S	SYMMETRIX VMAX 10K
456-104-844	VMAX 10K SRDF-A FTS ADD ON	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-845	VMAX 10K SRDF-S FTS ADD ON	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-962	VMAX10K FILE BLOC UNISPHERE SATA 1TB=CB	$530.00	40.5%	$315.35	$95.40	N/A	N/A	N/A	N/A	$95.40	EN-S	SYMMETRIX VMAX 10K
456-104-963	VMAX10K FILE BLOC UNISPHERE N-S 1TB=CB	$1,070.00	40.5%	$636.65	$192.60	N/A	N/A	N/A	N/A	$192.60	EN-S	SYMMETRIX VMAX 10K
456-104-964	VMAX10K FILE BLOC UNISPHERE FTSEXT1TB=CB	$530.00	40.5%	$315.35	$95.40	N/A	N/A	N/A	N/A	$95.40	EN-S	SYMMETRIX VMAX 10K
456-104-968	VMAX10K FILE BLOC LOCAL UNL TB=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-969	VMAX10K FILE BLOC LOCAL REG 1TB=CA	$1,895.00	40.5%	$1,127.53	$341.10	N/A	N/A	N/A	N/A	$341.10	EN-S	SYMMETRIX VMAX 10K
456-104-970	VMAX10K FILE BLOC ADV SW SATA 1TB=CB	$1,096.00	40.5%	$652.12	$197.28	N/A	N/A	N/A	N/A	$197.28	EN-S	SYMMETRIX VMAX 10K
456-104-971	VMAX10K FILE BLOC ADV SW NON SATA 1TB=CB	$2,192.00	40.5%	$1,304.24	$394.56	N/A	N/A	N/A	N/A	$394.56	EN-S	SYMMETRIX VMAX 10K
456-104-972	VMAX10K FILE BLOC ADV SW UNL TB=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-973	VMAX10K FILE BLOC REMOTE SATA 1TB=CB	$825.00	40.5%	$490.88	$148.50	N/A	N/A	N/A	N/A	$148.50	EN-S	SYMMETRIX VMAX 10K
456-104-974	VMAX10K FILE BLOC REMOTE NON SATA 1TB=CB	$1,650.00	40.5%	$981.75	$297.00	N/A	N/A	N/A	N/A	$297.00	EN-S	SYMMETRIX VMAX 10K
456-104-975	VMAX10K FILE BLOC REMOTE FTS EXT 1TB=CB	$825.00	40.5%	$490.88	$148.50	N/A	N/A	N/A	N/A	$148.50	EN-S	SYMMETRIX VMAX 10K
456-104-976	VMAX10K FILE BLOC REMOTE UNL TB=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
456-104-977	VMAX10K FILE BLOC REMOTE REG 1TB=CA	$1,905.00	40.5%	$1,133.48	$342.90	N/A	N/A	N/A	N/A	$342.90	EN-S	SYMMETRIX VMAX 10K
456-106-226	APPSYNC VMAX 10K 1TB =CB	$1,250.00	40.5%	$743.75	$225.00	N/A	N/A	N/A	N/A	$225.00	EN-S	SYMMETRIX VMAX 10K
456-106-293	APPSYNC VMAX 10K CAP UPG 1TB=CB	$1,250.00	40.5%	$743.75	$225.00	N/A	N/A	N/A	N/A	$225.00	EN-S	SYMMETRIX VMAX 10K
456-106-349	APPSYNC VMAX 10K 1TB =CA	$1,710.00	40.5%	$1,017.45	$307.80	N/A	N/A	N/A	N/A	$307.80	EN-S	SYMMETRIX VMAX 10K
456-106-383	APPSYNC VMAX 10K CAP UPG 1TB=CA	$1,710.00	40.5%	$1,017.45	$307.80	N/A	N/A	N/A	N/A	$307.80	EN-S	SYMMETRIX VMAX 10K
456-106-901	APPSYNC 10K SW Suite SATA 1TB=CB	$370.00	40.5%	$220.15	$66.60	N/A	N/A	N/A	N/A	$66.60	EN-S	SYMMETRIX VMAX 10K
456-106-902	APPSYNC 10K SW Suite Non-SATA 1TB=CB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYMMETRIX VMAX 10K
456-106-903	APPSYNC 10K SW CAP UPG Suite SATA=CB	$370.00	40.5%	$220.15	$66.60	N/A	N/A	N/A	N/A	$66.60	EN-S	SYMMETRIX VMAX 10K
456-106-904	APPSYNC 10K SW Suite CAP UPG Non-SATA=CB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYMMETRIX VMAX 10K
457-100-984	VMAX 10K SYMM MGT SUITE NEW	$11,405.00	40.5%	$6,785.98	$2,052.90	N/A	N/A	N/A	N/A	$2,052.90	EN-S	SYMMETRIX VMAX 10K
457-100-985	VMAX 10K SYMM MGT SUITE UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-100-988	VMAX 10K TIMEFINDER REG NEW	$13,890.00	40.5%	$8,264.55	$2,500.20	N/A	N/A	N/A	N/A	$2,500.20	EN-S	SYMMETRIX VMAX 10K
457-100-989	VMAX 10K TIMEFINDER REG CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-100-990	VMAX 10K FAST VP SL NEW	$18,394.00	40.5%	$10,944.43	$3,310.92	N/A	N/A	N/A	N/A	$3,310.92	EN-S	SYMMETRIX VMAX 10K
457-100-991	VMAX 10K FAST VP SL CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-100-992	VMAX 10K FAST VP SL REG NEW	$22,570.00	40.5%	$13,429.15	$4,062.60	N/A	N/A	N/A	N/A	$4,062.60	EN-S	SYMMETRIX VMAX 10K
457-100-993	VMAX 10K FAST VP SL REG CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-156	RP/EX BASE LOC FOR VMAX10 =CA	$27,000.00	40.5%	$16,065.00	$4,860.00	N/A	N/A	N/A	N/A	$4,860.00	EN-S	SYMMETRIX VMAX 10K
457-101-157	RP/EX BASE REM FOR VMAX10 =CA	$27,000.00	40.5%	$16,065.00	$4,860.00	N/A	N/A	N/A	N/A	$4,860.00	EN-S	SYMMETRIX VMAX 10K
457-101-158	RP/EX RAW BASE VMAX10 = CB	$1,000.00	40.5%	$595.00	$180.00	N/A	N/A	N/A	N/A	$180.00	EN-S	SYMMETRIX VMAX 10K
457-101-159	RP/EX RAW CAP UG VMAX10 = CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-298	VMAX 10K SRDF-A BASE NEW ADD ON=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-299	VMAX 10K SRDF-A REG BASE NEW ADD ON=CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-300	VMAX 10K SRDF-S BASE NEW ADD ON=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-301	VMAX 10K SRDF-S REG BASE NEW ADD ON=CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-306	Application Protection Suite for VG50=IA	$33,970.00	40.5%	$20,212.15	$6,114.60	N/A	N/A	N/A	N/A	$6,114.60	EN-S	SYMMETRIX VMAX 10K
457-101-311	VMAX10K FILE BLOC UNISPHERE BASE=CB	$13,570.00	40.5%	$8,074.15	$2,442.60	N/A	N/A	N/A	N/A	$2,442.60	EN-S	SYMMETRIX VMAX 10K
457-101-312	VMAX10K FILE BLOC UNISPHERE UPG=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-319	VMAX10K FILE BLOC LOCAL UNL BASE=CB	$392,890.00	40.5%	$233,769.55	$70,720.20	N/A	N/A	N/A	N/A	$70,720.20	EN-S	SYMMETRIX VMAX 10K
457-101-322	VMAX10K FILE BLOC LOCAL REG BASE=CA	$13,890.00	40.5%	$8,264.55	$2,500.20	N/A	N/A	N/A	N/A	$2,500.20	EN-S	SYMMETRIX VMAX 10K
457-101-323	VMAX10K FILE BLOC LOCAL REG UPG=CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-325	VMAX10K FILE BLOC ADV SW BASE=CB	$80,560.00	40.5%	$47,933.20	$14,500.80	N/A	N/A	N/A	N/A	$14,500.80	EN-S	SYMMETRIX VMAX 10K
457-101-326	VMAX10K FILE BLOC ADV SW UPG=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-328	VMAX10K FILE BLOC ADV SW UNL BASE=CB	$406,640.00	40.5%	$241,950.80	$73,195.20	N/A	N/A	N/A	N/A	$73,195.20	EN-S	SYMMETRIX VMAX 10K
457-101-331	VMAX10K FILE BLOC REMOTE BASE=CB	$10,000.00	40.5%	$5,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	EN-S	SYMMETRIX VMAX 10K
457-101-332	VMAX10K FILE BLOC REMOTE UPG=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-334	VMAX10K FILE BLOC REMOTE UNL BASE=CB	$405,870.00	40.5%	$241,492.65	$73,056.60	N/A	N/A	N/A	N/A	$73,056.60	EN-S	SYMMETRIX VMAX 10K
457-101-337	VMAX10K FILE BLOC REMOTE REG BASE=CA	$22,120.00	40.5%	$13,161.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	EN-S	SYMMETRIX VMAX 10K
457-101-338	VMAX10K FILE BLOC REMOTE REG UPG=CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-644	APPSYNC 10K BASE =IC	$12,510.00	40.5%	$7,443.45	$2,251.80	N/A	N/A	N/A	N/A	$2,251.80	EN-S	SYMMETRIX VMAX 10K
457-101-648	APPSYNC 10K CAP UPG BASE=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
457-101-841	APPSYNC 10K SW Suite Base=IC	$21,860.00	40.5%	$13,006.70	$3,934.80	N/A	N/A	N/A	N/A	$3,934.80	EN-S	SYMMETRIX VMAX 10K
AA47220001B	VMAX 10K 4Gb 7_2K 2000GB DRIVE	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AA47220001BTU	VMAX 10K 4Gb 7_2K 2000GB DRIVE UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AA47220001BU	VMAX 10K 4Gb 7_2K 2000GB DRIVE UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AA47220005B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R5(3+1)	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AA47220005BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(3+1) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AA47220005BU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(3+1) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AA47220006B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R6(6+2)	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AA47220006BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(6+2) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AA47220006BU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(6+2) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AA47220007B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R5(7+1)	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AA47220007BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(7+1) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AA47220007BU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(7+1) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AA4722000FB	VMAX 10K 4Gb 7_2K 2000GB DRIVE R6(14+2)	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AA4722000FBTU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(14+2)UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AA4722000FBU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(14+2)UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AA4722000SB	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AA4722000SBTU	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AA4722000SBU	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AF4106001B	VMAX 10K 4Gb 10K 600 DRIVE	$1,795.00	40.5%	$1,068.03	$269.25	N/A	N/A	$0.00	N/A	$269.25	EN-H	SYMMETRIX VMAX 10K
AF4106001BTU	VMAX 10K 4Gb 10K 600 DRIVE UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF4106001BU	VMAX 10K 4Gb 10K 600 DRIVE UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF4106005B	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)	$1,795.00	40.5%	$1,068.03	$269.25	N/A	N/A	$0.00	N/A	$269.25	EN-H	SYMMETRIX VMAX 10K
AF4106005BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF4106005BU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF4106006B	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)	$1,795.00	40.5%	$1,068.03	$269.25	N/A	N/A	$0.00	N/A	$269.25	EN-H	SYMMETRIX VMAX 10K
AF4106006BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF4106006BU	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF4106007B	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)	$1,795.00	40.5%	$1,068.03	$269.25	N/A	N/A	$0.00	N/A	$269.25	EN-H	SYMMETRIX VMAX 10K
AF4106007BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF4106007BU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF410600FB	VMAX 10K 4Gb 10K 600 GB DRIVE R6(14+2)	$1,795.00	40.5%	$1,068.03	$269.25	N/A	N/A	$0.00	N/A	$269.25	EN-H	SYMMETRIX VMAX 10K
AF410600FBTU	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF410600FBU	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF410600SB	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE	$1,795.00	40.5%	$1,068.03	$269.25	N/A	N/A	$0.00	N/A	$269.25	EN-H	SYMMETRIX VMAX 10K
AF410600SBTU	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF410600SBU	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG	$2,510.00	40.5%	$1,493.45	$268.93	N/A	N/A	$0.00	N/A	$268.93	EN-H	SYMMETRIX VMAX 10K
AF4153001B	VMAX 10K 4GB 15K 300 GB DRIVE R1	$1,380.00	40.5%	$821.10	$207.00	N/A	N/A	$0.00	N/A	$207.00	EN-H	SYMMETRIX VMAX 10K
AF4153001BTU	VMAX 10K 4GB 15K 300 GB DRIVE R1 UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF4153001BU	VMAX 10K 4GB 15K 300 GB DRIVE R1 UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF4153005B	VMAX 10K 4GB 15K 300 GB DRIVE R5(3+1)	$1,380.00	40.5%	$821.10	$207.00	N/A	N/A	$0.00	N/A	$207.00	EN-H	SYMMETRIX VMAX 10K
AF4153005BTU	VMAX 10K 4GB 15K 300 GB DRV R5(3+1) UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF4153005BU	VMAX 10K 4GB 15K 300 GB DRV R5(3+1) UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF4153006B	VMAX 10K 4GB 15K 300 GB DRIVE R6(6+2)	$1,380.00	40.5%	$821.10	$207.00	N/A	N/A	$0.00	N/A	$207.00	EN-H	SYMMETRIX VMAX 10K
AF4153006BTU	VMAX 10K 4GB 15K 300 GB DRV R6(6+2) UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF4153006BU	VMAX 10K 4GB 15K 300 GB DRV R6(6+2) UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF4153007B	VMAX 10K 4GB 15K 300 GB DRIVE R5(7+1)	$1,380.00	40.5%	$821.10	$207.00	N/A	N/A	$0.00	N/A	$207.00	EN-H	SYMMETRIX VMAX 10K
AF4153007BTU	VMAX 10K 4GB 15K 300 GB DRV R5(7+1) UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF4153007BU	VMAX 10K 4GB 15K 300 GB DRV R5(7+1) UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF415300FB	VMAX 10K 4GB 15K 300 GB DRIVE R6(14+2)	$1,380.00	40.5%	$821.10	$207.00	N/A	N/A	$0.00	N/A	$207.00	EN-H	SYMMETRIX VMAX 10K
AF415300FBTU	VMAX 10K 4GB 15K 300 GB DRV R6(14+2) UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF415300FBU	VMAX 10K 4GB 15K 300 GB DRV R6(14+2) UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF415300SB	VMAX 10K 4GB 15K 300 GB DRIVE SPARE	$1,380.00	40.5%	$821.10	$207.00	N/A	N/A	$0.00	N/A	$207.00	EN-H	SYMMETRIX VMAX 10K
AF415300SBTU	VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF415300SBU	VMAX 10K 4GB 15K 300 GB DRIVE SPARE UPG	$1,935.00	40.5%	$1,151.33	$207.32	N/A	N/A	$0.00	N/A	$207.32	EN-H	SYMMETRIX VMAX 10K
AF4154501B	VMAX 10K 4Gb 15K 450GB DRIVE	$1,815.00	40.5%	$1,079.93	$272.25	N/A	N/A	$0.00	N/A	$272.25	EN-H	SYMMETRIX VMAX 10K
AF4154501BTU	VMAX 10K 4Gb 15K 450GB DRIVE UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF4154501BU	VMAX 10K 4Gb 15K 450GB DRIVE UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF4154505B	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1)	$1,815.00	40.5%	$1,079.93	$272.25	N/A	N/A	$0.00	N/A	$272.25	EN-H	SYMMETRIX VMAX 10K
AF4154505BTU	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF4154505BU	VMAX 10K 4Gb 15K 450GB DRIVE R5(3+1) UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF4154506B	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2)	$1,815.00	40.5%	$1,079.93	$272.25	N/A	N/A	$0.00	N/A	$272.25	EN-H	SYMMETRIX VMAX 10K
AF4154506BU	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF4154506TBU	VMAX 10K 4Gb 15K 450GB DRIVE R6(6+2) UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF4154507B	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1)	$1,815.00	40.5%	$1,079.93	$272.25	N/A	N/A	$0.00	N/A	$272.25	EN-H	SYMMETRIX VMAX 10K
AF4154507BTU	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1) UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF4154507BU	VMAX 10K 4Gb 15K 450GB DRIVE R5(7+1) UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF415450FB	VMAX 10K 4Gb 15K 450GB DRIVE R6(14+2)	$1,815.00	40.5%	$1,079.93	$272.25	N/A	N/A	$0.00	N/A	$272.25	EN-H	SYMMETRIX VMAX 10K
AF415450FBTU	VMAX 10K 4Gb 15K 450GB DRV R6(14+2) UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF415450FBU	VMAX 10K 4Gb 15K 450GB DRV R6(14+2) UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF415450SB	VMAX 10K 4Gb 15K 450GB DRIVE SPARE	$1,815.00	40.5%	$1,079.93	$272.25	N/A	N/A	$0.00	N/A	$272.25	EN-H	SYMMETRIX VMAX 10K
AF415450SBTU	VMAX 10K 4Gb 15K 450GB DRIVE SPARE UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF415450SBU	VMAX 10K 4Gb 15K 450GB DRIVE SPARE UPG	$2,540.00	40.5%	$1,511.30	$272.14	N/A	N/A	$0.00	N/A	$272.14	EN-H	SYMMETRIX VMAX 10K
AF4156001B	VMAX 10K 4GB 15K 600 GB DRIVE R1	$2,245.00	40.5%	$1,335.78	$336.75	N/A	N/A	$0.00	N/A	$336.75	EN-H	SYMMETRIX VMAX 10K
AF4156001BTU	VMAX 10K 4GB 15K 600 GB DRIVE R1 UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF4156001BU	VMAX 10K 4GB 15K 600 GB DRIVE R1 UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF4156005B	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)	$2,245.00	40.5%	$1,335.78	$336.75	N/A	N/A	$0.00	N/A	$336.75	EN-H	SYMMETRIX VMAX 10K
AF4156005BTU	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF4156005BU	VMAX 10K 4GB 15K 600 GB DRIVE R5(3+1)UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF4156006B	VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2)	$2,245.00	40.5%	$1,335.78	$336.75	N/A	N/A	$0.00	N/A	$336.75	EN-H	SYMMETRIX VMAX 10K
AF4156006BTU	VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2)UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF4156006BU	VMAX 10K 4GB 15K 600 GB DRIVE R6(6+2)UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF4156007B	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)	$2,245.00	40.5%	$1,335.78	$336.75	N/A	N/A	$0.00	N/A	$336.75	EN-H	SYMMETRIX VMAX 10K
AF4156007BTU	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF4156007BU	VMAX 10K 4GB 15K 600 GB DRIVE R5(7+1)UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF415600FB	VMAX 10K 4GB 15K 600 GB DRIVE R6(14+2)	$2,245.00	40.5%	$1,335.78	$336.75	N/A	N/A	$0.00	N/A	$336.75	EN-H	SYMMETRIX VMAX 10K
AF415600FBTU	VMAX 10K 4GB 15K 600 GB DRV R6(14+2)UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF415600FBU	VMAX 10K 4GB 15K 600 GB DRV R6(14+2)UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF415600SB	VMAX 10K 4GB 15K 600 GB DRIVE SPARE	$2,245.00	40.5%	$1,335.78	$336.75	N/A	N/A	$0.00	N/A	$336.75	EN-H	SYMMETRIX VMAX 10K
AF415600SBTU	VMAX 10K 4GB 15K 600 GB DRIVE SPARE UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF415600SBU	VMAX 10K 4GB 15K 600 GB DRIVE SPARE UPG	$3,145.00	40.5%	$1,871.28	$336.96	N/A	N/A	$0.00	N/A	$336.96	EN-H	SYMMETRIX VMAX 10K
AF4F11001B	VMAX 10K 4GB FLASH 100GB DRIVE R1	$2,990.00	40.5%	$1,779.05	$448.50	N/A	N/A	$0.00	N/A	$448.50	EN-H	SYMMETRIX VMAX 10K
AF4F11001BFP	VMAX 10K 4G FLASH 100GB DRV R1 FP	$2,990.00	40.5%	$1,779.05	$944.00	N/A	N/A	$0.00	N/A	$944.00	EN-H	SYMMETRIX VMAX 10K
AF4F11001BTU	VMAX 10K 4GB FLASH 100GB DRIVE R1 UPG	$4,180.00	40.5%	$2,487.10	$447.86	N/A	N/A	$0.00	N/A	$447.86	EN-H	SYMMETRIX VMAX 10K
AF4F11001BU	VMAX 10K 4GB FLASH 100GB DRIVE R1 UPG	$4,180.00	40.5%	$2,487.10	$447.86	N/A	N/A	$0.00	N/A	$447.86	EN-H	SYMMETRIX VMAX 10K
AF4F11005B	VMAX 10K 4GB FLASH 100GB DRIVE R5(3+1)	$2,990.00	40.5%	$1,779.05	$448.50	N/A	N/A	$0.00	N/A	$448.50	EN-H	SYMMETRIX VMAX 10K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AF4F11005BFP	VMAX 10K 4G FLASH 100GB DRV R5(3+1) FP	$2,990.00	40.5%	$1,779.05	$944.00	N/A	N/A	$0.00	N/A	$944.00	EN-H	SYMMETRIX VMAX 10K
AF4F11005BTU	VMAX 10K 4GB FLASH 100GB DRV R5(3+1)UPG	$4,180.00	40.5%	$2,487.10	$447.86	N/A	N/A	$0.00	N/A	$447.86	EN-H	SYMMETRIX VMAX 10K
AF4F11005BU	VMAX 10K 4GB FLASH 100GB DRV R5(3+1)UPG	$4,180.00	40.5%	$2,487.10	$447.86	N/A	N/A	$0.00	N/A	$447.86	EN-H	SYMMETRIX VMAX 10K
AF4F11007B	VMAX 10K 4GB FLASH 100GB DRIVE R5(7+1)	$2,990.00	40.5%	$1,779.05	$448.50	N/A	N/A	$0.00	N/A	$448.50	EN-H	SYMMETRIX VMAX 10K
AF4F11007BFP	VMAX 10K 4G FLASH 100GB DRV R5(7+1) FP	$2,990.00	40.5%	$1,779.05	$944.00	N/A	N/A	$0.00	N/A	$944.00	EN-H	SYMMETRIX VMAX 10K
AF4F11007BTU	VMAX 10K 4GB FLASH 100GB DRV R5(7+1)UPG	$4,180.00	40.5%	$2,487.10	$447.86	N/A	N/A	$0.00	N/A	$447.86	EN-H	SYMMETRIX VMAX 10K
AF4F11007BU	VMAX 10K 4GB FLASH 100GB DRV R5(7+1)UPG	$4,180.00	40.5%	$2,487.10	$447.86	N/A	N/A	$0.00	N/A	$447.86	EN-H	SYMMETRIX VMAX 10K
AF4F1100SB	VMAX 10K 4GB FLASH 100GB DRIVE SPARE	$2,990.00	40.5%	$1,779.05	$448.50	N/A	N/A	$0.00	N/A	$448.50	EN-H	SYMMETRIX VMAX 10K
AF4F1100SBTU	VMAX 10K 4GB FLASH 100GB DRIVE SPARE UPG	$4,180.00	40.5%	$2,487.10	$447.86	N/A	N/A	$0.00	N/A	$447.86	EN-H	SYMMETRIX VMAX 10K
AF4F1100SBU	VMAX 10K 4GB FLASH 100GB DRIVE SPARE UPG	$4,180.00	40.5%	$2,487.10	$447.86	N/A	N/A	$0.00	N/A	$447.86	EN-H	SYMMETRIX VMAX 10K
AF4F12001B	VMAX 10K 4Gb FLASH 200GB DRIVE	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AF4F12001BTU	VMAX 10K 4Gb FLASH 200GB DRIVE UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AF4F12001BU	VMAX 10K 4Gb FLASH 200GB DRIVE UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AF4F12005B	VMAX 10K 4Gb FLASH 200GB DRIVE R5(3+1)	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AF4F12005BTU	VMAX 10K 4Gb FLASH 200GB DRV R5(3+1)UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AF4F12005BU	VMAX 10K 4Gb FLASH 200GB DRV R5(3+1)UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AF4F12007B	VMAX 10K 4Gb FLASH 200GB DRIVE R5(7+1)	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AF4F12007BTU	VMAX 10K 4Gb FLASH 200GB DRV R5(7+1)UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AF4F12007BU	VMAX 10K 4Gb FLASH 200GB DRV R5(7+1)UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AF4F1200SB	VMAX 10K 4Gb FLASH 200GB DRIVE SPARE	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AF4F1200SBTU	VMAX 10K 4Gb FLASH 200GB DRIVE SPARE UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AF4F1200SBU	VMAX 10K 4Gb FLASH 200GB DRIVE SPARE UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AF4F14001B	VMAX 10K 4GB FLASH 400GB DRIVE R1	$10,775.00	40.5%	$6,411.13	$1,616.25	N/A	N/A	$0.00	N/A	$1,616.25	EN-H	SYMMETRIX VMAX 10K
AF4F14001BU	VMAX 10K 4GB FLASH 400GB DRIVE R1 UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AF4F14005B	VMAX 10K 4GB FLASH 400GB DRIVE R5(3+1)	$10,775.00	40.5%	$6,411.13	$1,616.25	N/A	N/A	$0.00	N/A	$1,616.25	EN-H	SYMMETRIX VMAX 10K
AF4F14005BU	VMAX 10K 4GB FLASH 400GB DRV R5(3+1)UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AF4F1400SB	VMAX 10K 4GB FLASH 400GB DRIVE SPARE	$10,775.00	40.5%	$6,411.13	$1,616.25	N/A	N/A	$0.00	N/A	$1,616.25	EN-H	SYMMETRIX VMAX 10K
AF4F1400SBU	VMAX 10K 4GB FLASH 400GB DRIVE SPARE UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AL41012001B	VMAX 10K 1200GB 10K SAS DRV R1	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AL41012001BTU	VMAX 10K 1200GB 10K SAS DRV R1 UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL41012001BU	VMAX 10K 1200GB 10K SAS DRV R1 UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL41012005B	VMAX 10K 1200GB 10K SAS DRV R5(3+1)	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AL41012005BTU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL41012005BU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL41012006B	VMAX 10K 1200GB 10K SAS DRV R6(6+2)	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AL41012006BTU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL41012006BU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL41012007B	VMAX 10K 1200GB 10K SAS DRV R5(7+1)	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AL41012007BTU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL41012007BU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL4101200FB	VMAX 10K 1200GB 10K SAS DRV R6(14+2)	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AL4101200FBTU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL4101200FBU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL4101200SB	VMAX 10K 1200GB 10K SAS DRV SPARE	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AL4101200SBTU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL4101200SBU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AL4103001B	VMAX 10K 300GB 10K SAS DRV R1	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AL4103001BTU	VMAX 10K 300GB 10K SAS DRV R1 UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL4103001BU	VMAX 10K 300GB 10K SAS DRV R1 UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL4103005B	VMAX 10K 300GB 10K SAS DRV R5(3+1)	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AL4103005BTU	VMAX 10K 300GB 10K SAS DRV R5(3+1) UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL4103005BU	VMAX 10K 300GB 10K SAS DRV R5(3+1) UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL4103006B	VMAX 10K 300GB 10K SAS DRV R6(6+2)	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AL4103006BTU	VMAX 10K 300GB 10K SAS DRV R6(6+2) UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL4103006BU	VMAX 10K 300GB 10K SAS DRV R6(6+2) UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL4103007B	VMAX 10K 300GB 10K SAS DRV R5(7+1)	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AL4103007BTU	VMAX 10K 300GB 10K SAS DRV R5(7+1) UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL4103007BU	VMAX 10K 300GB 10K SAS DRV R5(7+1) UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL410300FB	VMAX 10K 300GB 10K SAS DRV R6(14+2)	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AL410300FBTU	VMAX 10K 300GB 10K SAS DRV R6(14+2) UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL410300FBU	VMAX 10K 300GB 10K SAS DRV R6(14+2) UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL410300SB	VMAX 10K 300GB 10K SAS DRV SPARE	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AL410300SBTU	VMAX 10K 300GB 10K SAS DRV SPARE UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL410300SBU	VMAX 10K 300GB 10K SAS DRV SPARE UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AL4106001B	VMAX 10K 600GB 10K SAS DRV R1	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AL4106001BTU	VMAX 10K 600GB 10K SAS DRV R1 UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL4106001BU	VMAX 10K 600GB 10K SAS DRV R1 UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL4106005B	VMAX 10K 600GB 10K SAS DRV R5(3+1)	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AL4106005BTU	VMAX 10K 600GB 10K SAS DRV R5(3+1) UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL4106005BU	VMAX 10K 600GB 10K SAS DRV R5(3+1) UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL4106006B	VMAX 10K 600GB 10K SAS DRV R6(6+2)	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AL4106006BTU	VMAX 10K 600GB 10K SAS DRV R6(6+2) UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL4106006BU	VMAX 10K 600GB 10K SAS DRV R6(6+2) UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL4106007B	VMAX 10K 600GB 10K SAS DRV R5(7+1)	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AL4106007BTU	VMAX 10K 600GB 10K SAS DRV R5(7+1) UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL4106007BU	VMAX 10K 600GB 10K SAS DRV R5(7+1) UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL410600FB	VMAX 10K 600GB 10K SAS DRV R6(14+2)	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AL410600FBTU	VMAX 10K 600GB 10K SAS DRV R6(14+2) UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL410600FBU	VMAX 10K 600GB 10K SAS DRV R6(14+2) UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL410600SB	VMAX 10K 600GB 10K SAS DRV SPARE	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AL410600SBTU	VMAX 10K 600GB 10K SAS DRV SPARE UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL410600SBU	VMAX 10K 600GB 10K SAS DRV SPARE UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AL4109001B	VMAX 10K 900GB 10K SAS DRV R1	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AL4109001BTU	VMAX 10K 900GB 10K SAS DRV R1 UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AL4109001BU	VMAX 10K 900GB 10K SAS DRV R1 UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AL4109005B	VMAX 10K 900GB 10K SAS DRV R5(3+1)	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AL4109005BTU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AL4109005BU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AL4109006B	VMAX 10K 900GB 10K SAS DRV R6(6+2)	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AL4109006BTU	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AL4109006BU	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AL4109007B	VMAX 10K 900GB 10K SAS DRV R5(7+1)	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AL4109007BTU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AL4109007BU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AL410900FB	VMAX 10K 900GB 10K SAS DRV R6(14+2)	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AL410900FBTU	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AL410900FBU	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AL410900SB	VMAX 10K 900GB 10K SAS DRV SPARE	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AL410900SBTU	VMAX 10K 900GB 10K SAS DRV SPARE UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AL410900SBU	VMAX 10K 900GB 10K SAS DRV SPARE UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AL4153001B	VMAX 10K 300GB 15K SAS DRV R1	$2,150.00	40.5%	$1,279.25	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL4153001BTU	VMAX 10K 300GB 15K SAS DRV R1 UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL4153001BU	VMAX 10K 300GB 15K SAS DRV R1 UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL4153005B	VMAX 10K 300GB 15K SAS DRV R5(3+1)	$2,150.00	40.5%	$1,279.25	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL4153005BTU	VMAX 10K 300GB 15K SAS DRV R5(3+1) UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL4153005BU	VMAX 10K 300GB 15K SAS DRV R5(3+1) UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL4153006B	VMAX 10K 300GB 15K SAS DRV R6(6+2)	$2,150.00	40.5%	$1,279.25	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL4153006BTU	VMAX 10K 300GB 15K SAS DRV R6(6+2) UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL4153006BU	VMAX 10K 300GB 15K SAS DRV R6(6+2) UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL4153007B	VMAX 10K 300GB 15K SAS DRV R5(7+1)	$2,150.00	40.5%	$1,279.25	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL4153007BTU	VMAX 10K 300GB 15K SAS DRV R5(7+1) UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL4153007BU	VMAX 10K 300GB 15K SAS DRV R5(7+1) UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL415300FB	VMAX 10K 300GB 15K SAS DRV R6(14+2)	$2,150.00	40.5%	$1,279.25	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL415300FBTU	VMAX 10K 300GB 15K SAS DRV R6(14+2) UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL415300FBU	VMAX 10K 300GB 15K SAS DRV R6(14+2) UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL415300SB	VMAX 10K 300GB 15K SAS DRV SPARE	$2,150.00	40.5%	$1,279.25	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL415300SBTU	VMAX 10K 300GB 15K SAS DRV SPARE UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL415300SBU	VMAX 10K 300GB 15K SAS DRV SPARE UPG	$3,010.00	40.5%	$1,790.95	$322.50	N/A	N/A	$0.00	N/A	$322.50	EN-H	SYMMETRIX VMAX 10K
AL47210001B	VMAX 10K 1000GB 7_2K DRIVE R1	$1,580.00	40.5%	$940.10	$237.00	N/A	N/A	$0.00	N/A	$237.00	EN-H	SYMMETRIX VMAX 10K
AL47210001BTU	VMAX 10K 1000GB 7_2K DRIVE R1 UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL47210001BU	VMAX 10K 1000GB 7_2K DRIVE R1 UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL47210005B	VMAX 10K 1000GB 7_2K DRIVE R5(3+1)	$1,580.00	40.5%	$940.10	$237.00	N/A	N/A	$0.00	N/A	$237.00	EN-H	SYMMETRIX VMAX 10K
AL47210005BTU	VMAX 10K 1000GB 7_2K DRIVE R5(3+1) UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL47210005BU	VMAX 10K 1000GB 7_2K DRIVE R5(3+1) UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL47210006B	VMAX 10K 1000GB 7_2K DRIVE R6(6+2)	$1,580.00	40.5%	$940.10	$237.00	N/A	N/A	$0.00	N/A	$237.00	EN-H	SYMMETRIX VMAX 10K
AL47210006BTU	VMAX 10K 1000GB 7_2K DRIVE R6(6+2) UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL47210006BU	VMAX 10K 1000GB 7_2K DRIVE R6(6+2) UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL47210007B	VMAX 10K 1000GB 7_2K DRIVE R5(7+1)	$1,580.00	40.5%	$940.10	$237.00	N/A	N/A	$0.00	N/A	$237.00	EN-H	SYMMETRIX VMAX 10K
AL47210007BTU	VMAX 10K 1000GB 7_2K DRIVE R5(7+1) UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL47210007BU	VMAX 10K 1000GB 7_2K DRIVE R5(7+1) UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL4721000FB	VMAX 10K 1000GB 7_2K DRIVE R6(14+2)	$1,580.00	40.5%	$940.10	$237.00	N/A	N/A	$0.00	N/A	$237.00	EN-H	SYMMETRIX VMAX 10K
AL4721000FBTU	VMAX 10K 1000GB 7_2K DRIVE R6(14+2) UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL4721000FBU	VMAX 10K 1000GB 7_2K DRIVE R6(14+2) UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL4721000SB	VMAX 10K 1000GB 7_2K DRIVE SPARE	$1,580.00	40.5%	$940.10	$237.00	N/A	N/A	$0.00	N/A	$237.00	EN-H	SYMMETRIX VMAX 10K
AL4721000SBTU	VMAX 10K 1000GB 7_2K DRIVE SPARE UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL4721000SBU	VMAX 10K 1000GB 7_2K DRIVE SPARE UPG	$2,215.00	40.5%	$1,317.93	$237.32	N/A	N/A	$0.00	N/A	$237.32	EN-H	SYMMETRIX VMAX 10K
AL4F11001B	VMAX 10K 100GB FLASH DRIVE R1	$2,990.00	40.5%	$1,779.05	$448.50	N/A	N/A	$0.00	N/A	$448.50	EN-H	SYMMETRIX VMAX 10K
AL4F11001BFP	VMAX 10K 4G FLASH 100GB DRV RIVE R1 FP	$2,990.00	40.5%	$1,779.05	$944.00	N/A	N/A	$0.00	N/A	$944.00	EN-H	SYMMETRIX VMAX 10K
AL4F11001BTU	VMAX 10K 100GB FLASH DRIVE R1 UPG	$4,185.00	40.5%	$2,490.08	$448.39	N/A	N/A	$0.00	N/A	$448.39	EN-H	SYMMETRIX VMAX 10K
AL4F11001BU	VMAX 10K 100GB FLASH DRIVE R1 UPG	$4,185.00	40.5%	$2,490.08	$448.39	N/A	N/A	$0.00	N/A	$448.39	EN-H	SYMMETRIX VMAX 10K
AL4F11005B	VMAX 10K 100GB FLASH DRIVE R5(3+1)	$2,990.00	40.5%	$1,779.05	$448.50	N/A	N/A	$0.00	N/A	$448.50	EN-H	SYMMETRIX VMAX 10K
AL4F11005BFP	VMAX 10K 4G FLASH 100GB DRV R5(3+1) FP	$2,990.00	40.5%	$1,779.05	$944.00	N/A	N/A	$0.00	N/A	$944.00	EN-H	SYMMETRIX VMAX 10K
AL4F11005BTU	VMAX 10K 100GB FLASH DRIVE R5(3+1) UPG	$4,185.00	40.5%	$2,490.08	$448.39	N/A	N/A	$0.00	N/A	$448.39	EN-H	SYMMETRIX VMAX 10K
AL4F11005BU	VMAX 10K 100GB FLASH DRIVE R5(3+1) UPG	$4,185.00	40.5%	$2,490.08	$448.39	N/A	N/A	$0.00	N/A	$448.39	EN-H	SYMMETRIX VMAX 10K
AL4F11007B	VMAX 10K 100GB FLASH DRIVE R5(7+1)	$2,990.00	40.5%	$1,779.05	$448.50	N/A	N/A	$0.00	N/A	$448.50	EN-H	SYMMETRIX VMAX 10K
AL4F11007BFP	VMAX 10K 4G FLASH 100GB DRV R5(7+1) FP	$2,990.00	40.5%	$1,779.05	$944.00	N/A	N/A	$0.00	N/A	$944.00	EN-H	SYMMETRIX VMAX 10K
AL4F11007BTU	VMAX 10K 100GB FLASH DRIVE R5(7+1) UPG	$4,185.00	40.5%	$2,490.08	$448.39	N/A	N/A	$0.00	N/A	$448.39	EN-H	SYMMETRIX VMAX 10K
AL4F11007BU	VMAX 10K 100GB FLASH DRIVE R5(7+1) UPG	$4,185.00	40.5%	$2,490.08	$448.39	N/A	N/A	$0.00	N/A	$448.39	EN-H	SYMMETRIX VMAX 10K
AL4F1100SB	VMAX 10K 100GB FLASH DRIVE SPARE	$2,990.00	40.5%	$1,779.05	$448.50	N/A	N/A	$0.00	N/A	$448.50	EN-H	SYMMETRIX VMAX 10K
AL4F1100SBTU	VMAX 10K 100GB FLASH DRIVE SPARE UPG	$4,185.00	40.5%	$2,490.08	$448.39	N/A	N/A	$0.00	N/A	$448.39	EN-H	SYMMETRIX VMAX 10K
AL4F1100SBU	VMAX 10K 100GB FLASH DRIVE SPARE UPG	$4,185.00	40.5%	$2,490.08	$448.39	N/A	N/A	$0.00	N/A	$448.39	EN-H	SYMMETRIX VMAX 10K
AL4FM2001B	VMAX 10K 200GB FLASH DRIVE R1	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AL4FM2001BFP	VMAX 10K 4G FLASH 200GB DRV RIVE R1 FP	$5,680.00	40.5%	$3,379.60	$1,794.00	N/A	N/A	$0.00	N/A	$1,794.00	EN-H	SYMMETRIX VMAX 10K
AL4FM2001BTU	VMAX 10K 200GB FLASH DRIVE R1 UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AL4FM2001BU	VMAX 10K 200GB FLASH DRIVE R1 UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AL4FM2005B	VMAX 10K 200GB FLASH DRIVE R5(3+1)	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AL4FM2005BFP	VMAX 10K 4G FLASH 200GB DRV R5(3+1) FP	$5,680.00	40.5%	$3,379.60	$1,794.00	N/A	N/A	$0.00	N/A	$1,794.00	EN-H	SYMMETRIX VMAX 10K
AL4FM2005BTU	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AL4FM2005BU	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AL4FM2007B	VMAX 10K 200GB FLASH DRIVE R5(7+1)	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AL4FM2007BFP	VMAX 10K 4G FLASH 200GB DRV R5(7+1) FP	$5,680.00	40.5%	$3,379.60	$1,794.00	N/A	N/A	$0.00	N/A	$1,794.00	EN-H	SYMMETRIX VMAX 10K
AL4FM2007BTU	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AL4FM2007BU	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AL4FM200SB	VMAX 10K 200GB FLASH DRIVE SPARE	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AL4FM200SBTU	VMAX 10K 200GB FLASH DRIVE SPARE UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AL4FM200SBU	VMAX 10K 200GB FLASH DRIVE SPARE UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AL4FM4001B	VMAX 10K 400GB FLASH DRIVE R1	$10,775.00	40.5%	$6,411.13	$1,616.25	N/A	N/A	$0.00	N/A	$1,616.25	EN-H	SYMMETRIX VMAX 10K
AL4FM4001BFP	VMAX 10K 4G FLASH 400GB DRV RIVE R1 FP	$10,775.00	40.5%	$6,411.13	$3,402.00	N/A	N/A	$0.00	N/A	$3,402.00	EN-H	SYMMETRIX VMAX 10K
AL4FM4001BTU	VMAX 10K 400GB FLASH DRIVE R1 UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AL4FM4001BU	VMAX 10K 400GB FLASH DRIVE R1 UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AL4FM4005B	VMAX 10K 400GB FLASH DRIVE R5(3+1)	$10,775.00	40.5%	$6,411.13	$1,616.25	N/A	N/A	$0.00	N/A	$1,616.25	EN-H	SYMMETRIX VMAX 10K
AL4FM4005BFP	VMAX 10K 4G FLASH 400GB DRV R5(3+1) FP	$10,775.00	40.5%	$6,411.13	$3,402.00	N/A	N/A	$0.00	N/A	$3,402.00	EN-H	SYMMETRIX VMAX 10K
AL4FM4005BTU	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AL4FM4005BU	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AL4FM4007B	VMAX 10K 400GB FLASH DRIVE R5(7+1)	$10,775.00	40.5%	$6,411.13	$1,616.25	N/A	N/A	$0.00	N/A	$1,616.25	EN-H	SYMMETRIX VMAX 10K
AL4FM4007BFP	VMAX 10K 4G FLASH 400GB DRV R5(7+1) FP	$10,775.00	40.5%	$6,411.13	$3,402.00	N/A	N/A	$0.00	N/A	$3,402.00	EN-H	SYMMETRIX VMAX 10K
AL4FM4007BTU	VMAX 10K 400GB FLASH DRIVE R5(7+1)UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AL4FM4007BU	VMAX 10K 400GB FLASH DRIVE R5(7+1)UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AL4FM400SB	VMAX 10K 400GB FLASH DRIVE SPARE	$10,775.00	40.5%	$6,411.13	$1,616.25	N/A	N/A	$0.00	N/A	$1,616.25	EN-H	SYMMETRIX VMAX 10K
AL4FM400SBTU	VMAX 10K 400GB FLASH DRIVE SPARE UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AL4FM400SBU	VMAX 10K 400GB FLASH DRIVE SPARE UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AL4FM8001B	VMAX 10K 800GB FLASH DRIVE R1	$20,470.00	40.5%	$12,179.65	$3,070.50	N/A	N/A	$0.00	N/A	$3,070.50	EN-H	SYMMETRIX VMAX 10K
AL4FM8001BFP	VMAX 10K 800GB FLASH DRIVE R1 FP	$20,470.00	40.5%	$12,179.65	$6,464.00	N/A	N/A	$0.00	N/A	$6,464.00	EN-H	SYMMETRIX VMAX 10K
AL4FM8001BTU	VMAX 10K 800GB FLASH DRIVE R1 UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AL4FM8001BU	VMAX 10K 800GB FLASH DRIVE R1 UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AL4FM8005B	VMAX 10K 800GB FLASH DRIVE R5(3+1)	$20,470.00	40.5%	$12,179.65	$3,070.50	N/A	N/A	$0.00	N/A	$3,070.50	EN-H	SYMMETRIX VMAX 10K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AL4FM8005BFP	VMAX 10K 800GB FLASH DRIVE R5(3+1) FP	$20,470.00	40.5%	$12,179.65	$6,464.00	N/A	N/A	$0.00	N/A	$6,464.00	EN-H	SYMMETRIX VMAX 10K
AL4FM8005BTU	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AL4FM8005BU	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AL4FM8007B	VMAX 10K 800GB FLASH DRIVE R5(7+1)	$20,470.00	40.5%	$12,179.65	$3,070.50	N/A	N/A	$0.00	N/A	$3,070.50	EN-H	SYMMETRIX VMAX 10K
AL4FM8007BFP	VMAX 10K 800GB FLASH DRIVE R5(7+1) FP	$20,470.00	40.5%	$12,179.65	$6,463.50	N/A	N/A	$0.00	N/A	$6,463.50	EN-H	SYMMETRIX VMAX 10K
AL4FM8007BTU	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AL4FM8007BU	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AL4FM800SB	VMAX 10K 800GB FLASH DRIVE SPARE	$20,470.00	40.5%	$12,179.65	$3,070.50	N/A	N/A	$0.00	N/A	$3,070.50	EN-H	SYMMETRIX VMAX 10K
AL4FM800SBTU	VMAX 10K 800GB FLASH DRIVE SPARE UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AL4FM800SBU	VMAX 10K 800GB FLASH DRIVE SPARE UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AS41012001B	VMAX 10K 1200GB 10K SAS DRV R1	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AS41012001BTU	VMAX 10K 1200GB 10K SAS DRV R1 UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS41012001BU	VMAX 10K 1200GB 10K SAS DRV R1 UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS41012005B	VMAX 10K 1200GB 10K SAS DRV R5(3+1)	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AS41012005BTU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS41012005BU	VMAX 10K 1200GB 10K SAS DRV R5(3+1) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS41012006B	VMAX 10K 1200GB 10K SAS DRV R6(6+2)	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AS41012006BTU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS41012006BU	VMAX 10K 1200GB 10K SAS DRV R6(6+2) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS41012007B	VMAX 10K 1200GB 10K SAS DRV R5(7+1)	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AS41012007BTU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS41012007BU	VMAX 10K 1200GB 10K SAS DRV R5(7+1) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS4101200FB	VMAX 10K 1200GB 10K SAS DRV R6(14+2)	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AS4101200FBTU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS4101200FBU	VMAX 10K 1200GB 10K SAS DRV R6(14+2) UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS4101200SB	VMAX 10K 1200GB 10K SAS DRV SPARE	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	$0.00	N/A	$363.00	EN-H	SYMMETRIX VMAX 10K
AS4101200SBTU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS4101200SBU	VMAX 10K 1200GB 10K SAS DRV SPARE UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	$0.00	N/A	$363.21	EN-H	SYMMETRIX VMAX 10K
AS4103001B	VMAX 10K 4G 10K 300GB SAS DRV R1	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AS4103001BTU	VMAX 10K 4G 10K 300GB SAS DRV R1 UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS4103001BU	VMAX 10K 4G 10K 300GB SAS DRV R1 UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS4103005B	VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AS4103005BTU	VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS4103005BU	VMAX 10K 4G 10K 300GB SAS DRV R5(3+1)UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS4103006B	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AS4103006BTU	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS4103006BU	VMAX 10K 4G 10K 300GB SAS DRV R6(6+2)UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS4103007B	VMAX 10K 4G 10K 300GB SAS DRV R5(7+1)	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AS4103007BTU	VMAX 10K 4G 10K 300GB SAS DRV R5(7+1)UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS4103007BU	VMAX 10K 4G 10K 300GB SAS DRV R5(7+1)UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS410300FB	VMAX 10K 4G 10K 300GB SAS DRV R6(14+2)	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AS410300FBTU	VMAX 10K 4G 10K 300GB SAS DR R6(14+2)UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS410300FBU	VMAX 10K 4G 10K 300GB SAS DR R6(14+2)UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS410300SB	VMAX 10K 4G 10K 300GB SAS DRV SPARE	$860.00	40.5%	$511.70	$129.00	N/A	N/A	$0.00	N/A	$129.00	EN-H	SYMMETRIX VMAX 10K
AS410300SBTU	VMAX 10K 4G 10K 300GB SAS DRV SPARE UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS410300SBU	VMAX 10K 4G 10K 300GB SAS DRV SPARE UPG	$1,205.00	40.5%	$716.98	$129.11	N/A	N/A	$0.00	N/A	$129.11	EN-H	SYMMETRIX VMAX 10K
AS4106001B	VMAX 10K 4G 10K 600GB SAS DRV R1	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AS4106001BTU	VMAX 10K 4G 10K 600GB SAS DRV R1 UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS4106001BU	VMAX 10K 4G 10K 600GB SAS DRV R1 UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS4106005B	VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AS4106005BTU	VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS4106005BU	VMAX 10K 4G 10K 600GB SAS DRV R5(3+1)UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS4106006B	VMAX 10K 4G 10K 600GB SAS DRV R6(6+2)	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AS4106006BTU	VMAX 10K 4G 10K 600GB SAS DRV R6(6+2)UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS4106006BU	VMAX 10K 4G 10K 600GB SAS DRV R6(6+2)UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS4106007B	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AS4106007BTU	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS4106007BU	VMAX 10K 4G 10K 600GB SAS DRV R5(7+1)UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS410600FB	VMAX 10K 4G 10K 600GB SAS DRV R6(14+2)	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AS410600FBTU	VMAX 10K 4G 10K 600GB SAS R6(14+2)UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS410600FBU	VMAX 10K 4G 10K 600GB SAS R6(14+2)UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS410600SB	VMAX 10K 4G 10K 600GB SAS DRV SPARE	$1,510.00	40.5%	$898.45	$226.50	N/A	N/A	$0.00	N/A	$226.50	EN-H	SYMMETRIX VMAX 10K
AS410600SBTU	VMAX 10K 4G 10K 600GB SAS DRV SPARE UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS410600SBU	VMAX 10K 4G 10K 600GB SAS DRV SPARE UPG	$2,115.00	40.5%	$1,258.43	$226.61	N/A	N/A	$0.00	N/A	$226.61	EN-H	SYMMETRIX VMAX 10K
AS4109001B	VMAX 10K 900GB 10K SAS DRV R1	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AS4109001BTU	VMAX 10K 900GB 10K SAS DRV R1 UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS4109001BU	VMAX 10K 900GB 10K SAS DRV R1 UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS4109005B	VMAX 10K 900GB 10K SAS DRV R5(3+1)	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AS4109005BTU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS4109005BU	VMAX 10K 900GB 10K SAS DRV R5(3+1) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS4109006B	VMAX 10K 900GB 10K SAS DRV R6(6+2)	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AS4109006BTU	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS4109006BU	VMAX 10K 900GB 10K SAS DRV R6(6+2) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS4109007B	VMAX 10K 900GB 10K SAS DRV R5(7+1)	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AS4109007BTU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS4109007BU	VMAX 10K 900GB 10K SAS DRV R5(7+1) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS410900FB	VMAX 10K 900GB 10K SAS DRV R6(14+2)	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AS410900FBTU	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS410900FBU	VMAX 10K 900GB 10K SAS DRV R6(14+2) UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS410900SB	VMAX 10K 900GB 10K SAS DRV SPARE	$1,985.00	40.5%	$1,181.08	$297.75	N/A	N/A	$0.00	N/A	$297.75	EN-H	SYMMETRIX VMAX 10K
AS410900SBTU	VMAX 10K 900GB 10K SAS DRV SPARE UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS410900SBU	VMAX 10K 900GB 10K SAS DRV SPARE UPG	$2,785.00	40.5%	$1,657.08	$298.39	N/A	N/A	$0.00	N/A	$298.39	EN-H	SYMMETRIX VMAX 10K
AS4FM2001B	VMAX 10K 200GB FLASH DRIVE R1	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AS4FM2001BFP	VMAX 10K 4G FLASH 200GB DRV RIVE R1 FP	$5,680.00	40.5%	$3,379.60	$1,794.00	N/A	N/A	$0.00	N/A	$1,794.00	EN-H	SYMMETRIX VMAX 10K
AS4FM2001BTU	VMAX 10K 200GB FLASH DRIVE R1 UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AS4FM2001BU	VMAX 10K 200GB FLASH DRIVE R1 UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AS4FM2005B	VMAX 10K 200GB FLASH DRIVE R5(3+1)	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AS4FM2005BFP	VMAX 10K 4G FLASH 200GB DRV R5(3+1) FP	$5,680.00	40.5%	$3,379.60	$1,794.00	N/A	N/A	$0.00	N/A	$1,794.00	EN-H	SYMMETRIX VMAX 10K
AS4FM2005BTU	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AS4FM2005BU	VMAX 10K 200GB FLASH DRIVE R5(3+1) UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AS4FM2007B	VMAX 10K 200GB FLASH DRIVE R5(7+1)	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AS4FM2007BFP	VMAX 10K 4G FLASH 200GB DRV R5(7+1) FP	$5,680.00	40.5%	$3,379.60	$1,794.00	N/A	N/A	$0.00	N/A	$1,794.00	EN-H	SYMMETRIX VMAX 10K
AS4FM2007BTU	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
AS4FM2007BU	VMAX 10K 200GB FLASH DRIVE R5(7+1) UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AS4FM200SB	VMAX 10K 200GB FLASH DRIVE SPARE	$5,680.00	40.5%	$3,379.60	$852.00	N/A	N/A	$0.00	N/A	$852.00	EN-H	SYMMETRIX VMAX 10K
AS4FM200SBTU	VMAX 10K 200GB FLASH DRIVE SPARE UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AS4FM200SBU	VMAX 10K 200GB FLASH DRIVE SPARE UPG	$7,950.00	40.5%	$4,730.25	$851.79	N/A	N/A	$0.00	N/A	$851.79	EN-H	SYMMETRIX VMAX 10K
AS4FM4001B	VMAX 10K 400GB FLASH DRIVE R1	$10,775.00	40.5%	$6,411.13	$1,616.25	N/A	N/A	$0.00	N/A	$1,616.25	EN-H	SYMMETRIX VMAX 10K
AS4FM4001BFP	VMAX 10K 4G FLASH 400GB DRV RIVE R1 FP	$10,775.00	40.5%	$6,411.13	$3,402.00	N/A	N/A	$0.00	N/A	$3,402.00	EN-H	SYMMETRIX VMAX 10K
AS4FM4001BTU	VMAX 10K 400GB FLASH DRIVE R1 UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AS4FM4001BU	VMAX 10K 400GB FLASH DRIVE R1 UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AS4FM4005B	VMAX 10K 400GB FLASH DRIVE R5(3+1)	$10,775.00	40.5%	$6,411.13	$1,616.25	N/A	N/A	$0.00	N/A	$1,616.25	EN-H	SYMMETRIX VMAX 10K
AS4FM4005BFP	VMAX 10K 4G FLASH 400GB DRV R5(3+1) FP	$10,775.00	40.5%	$6,411.13	$3,402.00	N/A	N/A	$0.00	N/A	$3,402.00	EN-H	SYMMETRIX VMAX 10K
AS4FM4005BTU	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AS4FM4005BU	VMAX 10K 400GB FLASH DRIVE R5(3+1) UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AS4FM4007B	VMAX 10K 400GB FLASH DRIVE R5(7+1)	$10,775.00	40.5%	$6,411.13	$1,616.25	N/A	N/A	$0.00	N/A	$1,616.25	EN-H	SYMMETRIX VMAX 10K
AS4FM4007BFP	VMAX 10K 4G FLASH 400GB DRV R5(7+1) FP	$10,775.00	40.5%	$6,411.13	$3,402.00	N/A	N/A	$0.00	N/A	$3,402.00	EN-H	SYMMETRIX VMAX 10K
AS4FM4007BTU	VMAX 10K 400GB FLASH DRIVE R5(7+1) UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AS4FM4007BU	VMAX 10K 400GB FLASH DRIVE R5(7+1) UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AS4FM400SB	VMAX 10K 400GB FLASH DRIVE SPARE	$10,775.00	40.5%	$6,411.13	$1,616.25	N/A	N/A	$0.00	N/A	$1,616.25	EN-H	SYMMETRIX VMAX 10K
AS4FM400SBTU	VMAX 10K 400GB FLASH DRIVE SPARE UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AS4FM400SBU	VMAX 10K 400GB FLASH DRIVE SPARE UPG	$15,080.00	40.5%	$8,972.60	$1,615.71	N/A	N/A	$0.00	N/A	$1,615.71	EN-H	SYMMETRIX VMAX 10K
AS4FM8001B	VMAX 10K 800GB FLASH DRIVE R1	$20,470.00	40.5%	$12,179.65	$3,070.50	N/A	N/A	$0.00	N/A	$3,070.50	EN-H	SYMMETRIX VMAX 10K
AS4FM8001BFP	VMAX 10K 800GB FLASH DRIVE R1 FP	$20,470.00	40.5%	$12,179.65	$6,464.00	N/A	N/A	$0.00	N/A	$6,464.00	EN-H	SYMMETRIX VMAX 10K
AS4FM8001BTU	VMAX 10K 800GB FLASH DRIVE R1 UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AS4FM8001BU	VMAX 10K 800GB FLASH DRIVE R1 UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AS4FM8005B	VMAX 10K 800GB FLASH DRIVE R5(3+1)	$20,470.00	40.5%	$12,179.65	$3,070.50	N/A	N/A	$0.00	N/A	$3,070.50	EN-H	SYMMETRIX VMAX 10K
AS4FM8005BFP	VMAX 10K 800GB FLASH DRIVE R5(3+1) FP	$20,470.00	40.5%	$12,179.65	$6,464.00	N/A	N/A	$0.00	N/A	$6,464.00	EN-H	SYMMETRIX VMAX 10K
AS4FM8005BTU	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AS4FM8005BU	VMAX 10K 800GB FLASH DRIVE R5(3+1) UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AS4FM8007B	VMAX 10K 800GB FLASH DRIVE R5(7+1)	$20,470.00	40.5%	$12,179.65	$3,070.50	N/A	N/A	$0.00	N/A	$3,070.50	EN-H	SYMMETRIX VMAX 10K
AS4FM8007BFP	VMAX 10K 800GB FLASH DRIVE R5(7+1) FP	$20,470.00	40.5%	$12,179.65	$6,464.00	N/A	N/A	$0.00	N/A	$6,464.00	EN-H	SYMMETRIX VMAX 10K
AS4FM8007BTU	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AS4FM8007BU	VMAX 10K 800GB FLASH DRIVE R5(7+1) UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AS4FM800SB	VMAX 10K 800GB FLASH DRIVE SPARE	$20,470.00	40.5%	$12,179.65	$3,070.50	N/A	N/A	$0.00	N/A	$3,070.50	EN-H	SYMMETRIX VMAX 10K
AS4FM800SBTU	VMAX 10K 800GB FLASH DRIVE SPARE UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AS4FM800SBU	VMAX 10K 800GB FLASH DRIVE SPARE UPG	$28,650.00	40.5%	$17,046.75	$3,069.64	N/A	N/A	$0.00	N/A	$3,069.64	EN-H	SYMMETRIX VMAX 10K
AT47220001B	VMAX 10K 2000GB 7_2K DRIVE R1	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AT47220001BTU	VMAX 10K 2000GB 7_2K DRIVE R1 UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT47220001BU	VMAX 10K 2000GB 7_2K DRIVE R1 UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT47220005B	VMAX 10K 2000GB 7_2K DRIVE R5(3+1)	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AT47220005BTU	VMAX 10K 2000GB 7_2K DRIVE R5(3+1) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT47220005BU	VMAX 10K 2000GB 7_2K DRIVE R5(3+1) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT47220006B	VMAX 10K 2000GB 7_2K DRIVE R6(6+2)	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AT47220006BTU	VMAX 10K 2000GB 7_2K DRIVE R6(6+2) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT47220006BU	VMAX 10K 2000GB 7_2K DRIVE R6(6+2) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT47220007B	VMAX 10K 2000GB 7_2K DRIVE R5(7+1)	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AT47220007BTU	VMAX 10K 2000GB 7_2K DRIVE R5(7+1) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT47220007BU	VMAX 10K 2000GB 7_2K DRIVE R5(7+1) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT4722000FB	VMAX 10K 2000GB 7_2K DRIVE R6(14+2)	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AT4722000FBTU	VMAX 10K 2000GB 7_2K DRIVE R6(14+2) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT4722000FBU	VMAX 10K 2000GB 7_2K DRIVE R6(14+2) UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT4722000SB	VMAX 10K 2000GB 7_2K DRIVE SPARE	$1,665.00	40.5%	$990.68	$249.75	N/A	N/A	$0.00	N/A	$249.75	EN-H	SYMMETRIX VMAX 10K
AT4722000SBTU	VMAX 10K 2000GB 7_2K DRIVE SPARE UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT4722000SBU	VMAX 10K 2000GB 7_2K DRIVE SPARE UPG	$2,330.00	40.5%	$1,386.35	$249.64	N/A	N/A	$0.00	N/A	$249.64	EN-H	SYMMETRIX VMAX 10K
AT47230001B	VMAX 10K 4G 7_2K 3000GB SAS DRV R1	$2,345.00	40.5%	$1,395.28	$351.75	N/A	N/A	$0.00	N/A	$351.75	EN-H	SYMMETRIX VMAX 10K
AT47230001BTU	VMAX 10K 4G 7_2K 3000GB SAS DRV R1 UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT47230001BU	VMAX 10K 4G 7_2K 3000GB SAS DRV R1 UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT47230005B	VMAX 10K 4G 7_2K 3000GB SAS DRV R5(3+1)	$2,345.00	40.5%	$1,395.28	$351.75	N/A	N/A	$0.00	N/A	$351.75	EN-H	SYMMETRIX VMAX 10K
AT47230005BTU	VMAX 10K 4G 7_2K 3000GB SAS R5(3+1)UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT47230005BU	VMAX 10K 4G 7_2K 3000GB SAS R5(3+1)UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT47230006B	VMAX 10K 4G 7_2K 3000GB SAS DRV R6(6+2)	$2,345.00	40.5%	$1,395.28	$351.75	N/A	N/A	$0.00	N/A	$351.75	EN-H	SYMMETRIX VMAX 10K
AT47230006BTU	VMAX 10K 4G 7_2K 3000GB SAS R6(6+2)UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT47230006BU	VMAX 10K 4G 7_2K 3000GB SAS R6(6+2)UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT47230007B	VMAX 10K 4G 7_2K 3000GB SAS DRV R5(7+1)	$2,345.00	40.5%	$1,395.28	$351.75	N/A	N/A	$0.00	N/A	$351.75	EN-H	SYMMETRIX VMAX 10K
AT47230007BTU	VMAX 10K 4G 7_2K 3000GB SAS R5(7+1)UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT47230007BU	VMAX 10K 4G 7_2K 3000GB SAS R5(7+1)UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT4723000FB	VMAX 10K 4G 7_2K 3000GB SAS DRV R6(14+2)	$2,345.00	40.5%	$1,395.28	$351.75	N/A	N/A	$0.00	N/A	$351.75	EN-H	SYMMETRIX VMAX 10K
AT4723000FBTU	VMAX 10K 4G 7_2K 3000GB SAS R6(14+2)UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT4723000FBU	VMAX 10K 4G 7_2K 3000GB SAS R6(14+2)UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT4723000SB	VMAX 10K 4G 7_2K 3000GB SAS DRV SPARE	$2,345.00	40.5%	$1,395.28	$351.75	N/A	N/A	$0.00	N/A	$351.75	EN-H	SYMMETRIX VMAX 10K
AT4723000SBTU	VMAX 10K 4G 7_2K 3000GB SAS SPARE UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT4723000SBU	VMAX 10K 4G 7_2K 3000GB SAS SPARE UPG	$3,285.00	40.5%	$1,954.58	$351.96	N/A	N/A	$0.00	N/A	$351.96	EN-H	SYMMETRIX VMAX 10K
AT47240001B	VMAX 10K 4G 7.2K 4000GB DRV R1	$2,965.00	40.5%	$1,764.18	$444.75	N/A	N/A	$0.00	N/A	$444.75	EN-H	SYMMETRIX VMAX 10K
AT47240001BTU	VMAX 10K 4G 7_2K 4000GB SAS DRV R1 TAAUP	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
AT47240001BU	VMAX 10K 4G 7.2K 4000GB DRV R1 UPG	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
AT47240005B	VMAX 10K 4G 7.2K 4000GB DRV R5(3+1)	$2,965.00	40.5%	$1,764.18	$444.75	N/A	N/A	$0.00	N/A	$444.75	EN-H	SYMMETRIX VMAX 10K
AT47240005BTU	VMAX 10K 4G 7_2K 4000GB SAS R5(3+1)TAAUP	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
AT47240005BU	VMAX 10K 4G 7.2K 4000GB DRV R5(3+1) UPG	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
AT47240006B	VMAX 10K 4G 7.2K 4000GB DRV R6(6+2)	$2,965.00	40.5%	$1,764.18	$444.75	N/A	N/A	$0.00	N/A	$444.75	EN-H	SYMMETRIX VMAX 10K
AT47240006BTU	VMAX 10K 4G 7_2K 4000GB SAS R6(6+2)TAAUP	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
AT47240006BU	VMAX 10K 4G 7.2K 4000GB DRV R6(6+2) UPG	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
AT47240007B	VMAX 10K 4G 7.2K 4000GB DRV R5(7+1)	$2,965.00	40.5%	$1,764.18	$444.75	N/A	N/A	$0.00	N/A	$444.75	EN-H	SYMMETRIX VMAX 10K
AT47240007BTU	VMAX 10K 4G 7_2K 4000GB SAS R5(7+1)TAAUP	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
AT47240007BU	VMAX 10K 4G 7.2K 4000GB DRV R5(7+1) UPG	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
AT4724000FB	VMAX 10K 4G 7.2K 4000GB DRV R6(14+2)	$2,965.00	40.5%	$1,764.18	$444.75	N/A	N/A	$0.00	N/A	$444.75	EN-H	SYMMETRIX VMAX 10K
AT4724000FBTU	VMAX 10K 4G 7_2K 4000GB SASR6(14+2)TAAUP	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
AT4724000FBU	VMAX 10K 4G 7.2K 4000GB DRV R6(14+2) UPG	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
AT4724000SB	VMAX 10K 4G 7.2K 4000GB DRV SPARE	$2,965.00	40.5%	$1,764.18	$444.75	N/A	N/A	$0.00	N/A	$444.75	EN-H	SYMMETRIX VMAX 10K
AT4724000SBTU	VMAX 10K 4G 7_2K 4000GB SAS SPARE TAA UP	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
AT4724000SBU	VMAX 10K 4G 7.2K 4000GB DRV SPARE UPG	$4,150.00	40.5%	$2,469.25	$444.64	N/A	N/A	$0.00	N/A	$444.64	EN-H	SYMMETRIX VMAX 10K
BA-10GE-FCOE	VMAX 10K 10Gb FCOE PORTS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-128ED-ENG	VMAX 10K ENGINE 128GB 2.8GHZ ENCRYPT	$151,000.00	40.5%	$89,845.00	$22,650.00	N/A	N/A	$0.00	N/A	$22,650.00	EN-H	SYMMETRIX VMAX 10K
BA-128ED-ENGU	VMAX 10K ENGINE 128GB 2.8GHZ ENCRYPT UPG	$196,300.00	40.5%	$116,798.50	$22,650.00	N/A	N/A	$0.00	N/A	$22,650.00	EN-H	SYMMETRIX VMAX 10K
BA-128E-ENG	VMAX 10K ENGINE 128GB 2.8GHZ	$126,000.00	40.5%	$74,970.00	$18,900.00	N/A	N/A	$0.00	N/A	$18,900.00	EN-H	SYMMETRIX VMAX 10K
BA-128E-ENGU	VMAX 10K ENGINE 128GB 2.8GHZ UPG	$163,800.00	40.5%	$97,461.00	$18,900.00	N/A	N/A	$0.00	N/A	$18,900.00	EN-H	SYMMETRIX VMAX 10K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
BA-128-ENG	VMAX 10K ENGINE - 128GB	$126,000.00	40.5%	$74,970.00	$18,900.00	N/A	N/A	$0.00	N/A	$18,900.00	EN-H	SYMMETRIX VMAX 10K
BA-128-ENGU	VMAX 10K UPG ENGINE - 128GB	$163,800.00	40.5%	$97,461.00	$24,570.00	N/A	N/A	$0.00	N/A	$24,570.00	EN-H	SYMMETRIX VMAX 10K
BA-128GB	VMAX 10K MEMCONV TO 128GB	$70,255.00	40.5%	$41,801.73	$10,538.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-128GB-E	VMAX 10K MEMCONV TO 128GB 2.8GHZ	$70,255.00	40.5%	$41,801.73	$10,538.25	N/A	N/A	$0.00	N/A	$10,538.25	EN-H	SYMMETRIX VMAX 10K
BA-1UF-3PUFD	VMAX 10K 3RD PARTY 1-1U FILLER KIT	$75.00	40.5%	$44.63	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-2UF-3PUFD	VMAX 10K 3RD PARTY 2-2U FILLER KIT	$75.00	40.5%	$44.63	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-2UR	VMAX 10K FACTORY KIT; 2.5 DAE RAIL	$240.00	40.5%	$142.80	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-2UR-3P-UFD	VMAX 10K 3RD PARTY KIT; 2.5 DAE RAIL	$240.00	40.5%	$142.80	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-2UR-RET	VMAX 10K 3P FAC KIT; 2.5 DAE RAIL RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-2UR-UFD	VMAX 10K FIELD UPG KIT; 2.5 DAE RAIL	$240.00	40.5%	$142.80	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-2UR-UPG	VMAX 10K FACTORY UPG KIT; 2.5 DAE RAIL	$240.00	40.5%	$142.80	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3PDB-RET	VMAX 10K 3P SHIPPING RACK RETURN DB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3P-SB	VMAX 10K 3RD PARTY DRIVE BAY	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	$0.00	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 10K
BA-3PSB1-RET	VMAX 10K 3P SHIPPING RACK RETURN SB1	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3PSB2-RET	VMAX 10K 3P SHIPPING RACK RETURN SB1	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3PSB34-RET	VMAX 10K 3P SHIPPING RACK RETURN SB34	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3P-SBU	VMAX 10K 3RD PARTY DRIVE BAY UPG	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	$0.00	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 10K
BA-3PSR-SYS1	VMAX 10K 3RD PARTY SHIPPING RACK SB1	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3PSR-SYS2	VMAX 10K 3RD PARTY SHIPPING RACK SB2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3PSR-SYS34	VMAX 10K 3RD PARTY SHIPPING RACK SB34	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3P-SYS1	VMAX 10K 3RD PARTY SB1	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-3P-SYS2	VMAX 10K 3RD PARTY SB2	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-3P-SYS2U	VMAX 10K 3RD PARTY SB2 UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-3P-SYS3	VMAX 10K 3RD PARTY SB3	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-3P-SYS3SEP	VMAX 10K 3RD PARTY SB3 SEPARATED	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-3PSYS3SEPU	VMAX 10K 3RD PARTY SB3 SEPARATED UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-3P-SYS3U	VMAX 10K 3RD PARTY SB3 UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-3P-SYS4	VMAX 10K 3RD PARTY SB4	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-3P-SYS4SEP	VMAX 10K 3RD PARTY SB4 SEPARATED	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-3PSYS4SEPU	VMAX 10K 3RD PARTY SB4 SEPARATED UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-3P-SYS4U	VMAX 10K 3RD PARTY SB4 UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-3UR	VMAX 10K FACTORY KIT; 3.5 DAE RAIL	$240.00	40.5%	$142.80	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3UR-3P-UFD	VMAX 10K 3RD PARTY KIT; 3.5 DAE RAIL	$240.00	40.5%	$142.80	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3UR-RET	VMAX 10K 3P FAC KIT; 3.5 DAE RAIL RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3UR-UFD	VMAX 10K FIELD UPG KIT; 3.5 DAE RAIL	$240.00	40.5%	$142.80	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-3UR-UPG	VMAX 10K FACTORY UPG KIT; 3.5 DAE RAIL	$240.00	40.5%	$142.80	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-8GB-MM-OPT	8GB MM OPTIC	$470.00	40.5%	$279.65	$70.50	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-8GB-SM-OPT	8GB SM OPTIC	$940.00	40.5%	$559.30	$141.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-96ED-ENG	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT	$130,000.00	40.5%	$77,350.00	$19,500.00	N/A	N/A	$0.00	N/A	$19,500.00	EN-H	SYMMETRIX VMAX 10K
BA-96ED-ENGU	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT UPG	$169,000.00	40.5%	$100,555.00	$19,500.00	N/A	N/A	$0.00	N/A	$19,500.00	EN-H	SYMMETRIX VMAX 10K
BA-96E-ENG	VMAX 10K ENGINE 96GB 2.8GHZ	$105,000.00	40.5%	$62,475.00	$15,750.00	N/A	N/A	$0.00	N/A	$15,750.00	EN-H	SYMMETRIX VMAX 10K
BA-96E-ENGU	VMAX 10K ENGINE 96GB 2.8GHZ UPG	$136,500.00	40.5%	$81,217.50	$15,750.00	N/A	N/A	$0.00	N/A	$15,750.00	EN-H	SYMMETRIX VMAX 10K
BA-96-ENG	VMAX 10K ENGINE - 96GB	$105,000.00	40.5%	$62,475.00	$15,750.00	N/A	N/A	$0.00	N/A	$15,750.00	EN-H	SYMMETRIX VMAX 10K
BA-96-ENGU	VMAX 10K ENGINE - 96GB UPG	$136,500.00	40.5%	$81,217.50	$15,750.00	N/A	N/A	$0.00	N/A	$15,750.00	EN-H	SYMMETRIX VMAX 10K
BA-96GB-E-RET	VMAX 10K 96GB MEMORY RETURN 2.8GHZ	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-96GB-RET	VMAX 10K MEMORY RETURN 96GB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-ACON3P-50	VMAX 10K AC 3PH 50A W3-4IN CONDUIT ADPTR	$455.00	40.5%	$270.73	$68.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP1-10K	PROMO 100GB VFP10K 32	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP1-10KU	PROMO 100GB VFP10K 32U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP2-10K	PROMO 100GB VFP10K 48	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP2-10KU	PROMO 100GB VFP10K 48U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP3-10K	PROMO 200GB VFP10K 32	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP3-10KU	PROMO 200GB VFP10K 32U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP4-10K	PROMO 200GB VFP10K 48	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP4-10KU	PROMO 200GB VFP10K 48U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP5-10K	PROMO 400GB VFP10K 32	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP5-10KU	PROMO 400GB VFP10K 32U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP6-10K	PROMO 400GB VFP10K 48	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-BC-VFP6-10KU	PROMO 400GB VFP10K 48U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-CONFIG	VMAX 10K CONFIGURATION	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-DCH1-3PUFD	VMAX 10K 3RD PARTY KIT; DAISY 1 METER	$740.00	40.5%	$440.30	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCH4-3PUFD	VMAX 10K 3RD PARTY KIT; DAISY 4 METER	$770.00	40.5%	$458.15	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHKIT1	VMAX 10K KIT FOR 2 DAISY DAES 1 METER	$740.00	40.5%	$440.30	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHKIT1E	VMAX 10K FACTORY KIT; 2 DAE DAISY 1M	$740.00	40.5%	$440.30	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHKIT4	VMAX 10K KIT FOR 2 DAISY DAES 4 METER	$770.00	40.5%	$458.15	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHKIT4E	VMAX 10K FACTORY KIT; 2 DAE DAISY 4M	$770.00	40.5%	$458.15	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHKITU1	VMAX 10K KIT FOR 2 DAISY DAES 1 METER	$740.00	40.5%	$440.30	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHKITU1E	VMAX 10K FACTORY KIT; 2 DAE DAISY 1M	$740.00	40.5%	$440.30	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHKITU4	VMAX 10K KIT FOR 2 DAISY DAES 4 METER	$770.00	40.5%	$458.15	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHKITU4E	VMAX 10K FACTORY KIT; 2 DAE DAISY 4M	$770.00	40.5%	$458.15	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHKITUFD1	VMAX 10K KIT FOR 2 DAISY DAES 1 METER	$740.00	40.5%	$440.30	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHKITUFD4	VMAX 10K KIT FOR 2 DAISY DAES 4 METER	$770.00	40.5%	$458.15	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHUFD1E	VMAX 10K FIELD UPG KIT; 2 DAE DAISY 1M	$960.00	40.5%	$571.20	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DCHUFD4E	VMAX 10K FIELD UPG KIT; 2 DAE DAISY 4M	$1,000.00	40.5%	$595.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-DE15-3P	VMAX 10K 15 SLOT DAE HE 3RD PARTY	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE15-3PUFD	VMAX 10K 15 SLOT DAE HE UFD 3RD PARTY	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE15-3PUPG	VMAX 10K 15 SLOT DAE HE UPG 3RD PARTY	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE15DCHE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE15DCHUE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE15DCHUFE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE15DIRE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE15DIRUE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE15DIRUFE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE15E	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE15EUFD	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE15EUPG	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	$0.00	N/A	$472.50	EN-H	SYMMETRIX VMAX 10K
BA-DE25	VMAX 10K 25 SLOT DAE	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	$0.00	N/A	$889.50	EN-H	SYMMETRIX VMAX 10K
BA-DE25-3P	VMAX 10K 25 SLOT DAE 3RD PARTY	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	$0.00	N/A	$889.50	EN-H	SYMMETRIX VMAX 10K
BA-DE25-3PUFD	VMAX 10K 25 SLOT DAE UFD 3RD PARTY	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	$0.00	N/A	$889.50	EN-H	SYMMETRIX VMAX 10K
BA-DE25-3PUPG	VMAX 10K 25 SLOT DAE UPG 3RD PARTY	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	$0.00	N/A	$889.50	EN-H	SYMMETRIX VMAX 10K
BA-DE25UFD	VMAX 10K 25 SLOT DAE UFD	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	$0.00	N/A	$889.50	EN-H	SYMMETRIX VMAX 10K
BA-DE25UPG	VMAX 10K 25 SLOT DAE UPG	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	$0.00	N/A	$889.50	EN-H	SYMMETRIX VMAX 10K
BA-FABE-UFD	VMAX 10K FABRIC CONNECTION - E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
BA-FAB-UFD	VMAX 10K FABRIC CONNECTION	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-FC-FTS	VMAX 10K FTS TRACKING	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-FE00400	VMAX 10K 1Gb 4MM GIGE PORTS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-FE00400T	VMAX 10K 10Gb 4MM GIGE PORTS	$3,755.00	40.5%	$2,234.23	$563.25	N/A	N/A	$0.00	N/A	$563.25	EN-H	SYMMETRIX VMAX 10K
BA-FE00400TU	VMAX 10K 10Gb 4MM GIGE PORTS-UPG	$4,880.00	40.5%	$2,903.60	$563.08	N/A	N/A	$0.00	N/A	$563.08	EN-H	SYMMETRIX VMAX 10K
BA-FE00400TUF	VMAX 10K 10Gb 4MM GIGE PORTS-CONVERSION	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	$0.00	N/A	$1,760.25	EN-H	SYMMETRIX VMAX 10K
BA-FE00400U	VMAX 10K 1Gb 4MM GIGE PORTS-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-FE00400UFD	VMAX 10K 1Gb 4MM GIGE PORTS-CONVERSION	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	$0.00	N/A	$1,760.25	EN-H	SYMMETRIX VMAX 10K
BA-FE08000E	VMAX 10K 8GB 8SM FC PORTS	$7,510.00	40.5%	$4,468.45	$1,126.50	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-FE08000EU	VMAX 10K 8GB 8SM FC PORTS-UPG	$9,765.00	40.5%	$5,810.18	$1,126.73	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BAFE08000EUF	VMAX 10K 8Gb 8SM FC PORTS-CONVERSION	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-FE40000S	VMAX 10K 16GB 4MM FC PORTS	$5,990.00	40.5%	$3,564.05	$898.50	N/A	N/A	$0.00	N/A	$898.50	EN-H	SYMMETRIX VMAX 10K
BA-FE40000SU	VMAX 10K 16GB 4MM FC PORTS-UPG	$7,787.00	40.5%	$4,633.27	$898.50	N/A	N/A	$0.00	N/A	$898.50	EN-H	SYMMETRIX VMAX 10K
BA-FE40000SUF	VMAX 10K 16GB 4MM FC PORTS-CONVERSION	$12,980.00	40.5%	$7,723.10	$1,947.00	N/A	N/A	$0.00	N/A	$1,947.00	EN-H	SYMMETRIX VMAX 10K
BA-FE44000E	VMAX 10K 8GB 4MM 4SM FC PORTS	$5,635.00	40.5%	$3,352.83	$845.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-FE44000EU	VMAX 10K 8GB 4MM 4SM FC PORTS-UPG	$7,320.00	40.5%	$4,355.40	$844.62	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BAFE44000EUF	VMAX 10K 8GB 4MM 4SM FC PORTS-CONVERSION	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-FE62000E	VMAX 10K 8GB 6MM 2SM FC PORTS	$4,695.00	40.5%	$2,793.53	$704.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-FE62000EU	VMAX 10K 8GB 6MM 2SM FC PORTS-UPG	$6,100.00	40.5%	$3,629.50	$703.85	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BAFE62000EUF	VMAX 10K 8GB 6MM 2SM FC PORTS-CONVERSION	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-FE80000E	VMAX 10K 8Gb 8MM FC PORTS	$3,755.00	40.5%	$2,234.23	$563.25	N/A	N/A	$0.00	N/A	$563.25	EN-H	SYMMETRIX VMAX 10K
BA-FE80000EU	VMAX 10K 8Gb 8MM FC PORTS-UPG	$4,880.00	40.5%	$2,903.60	$563.08	N/A	N/A	$0.00	N/A	$563.08	EN-H	SYMMETRIX VMAX 10K
BA-FE80000EUF	VMAX 10K 8Gb 8MM FC PORTS-CONVERSION	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	$0.00	N/A	$1,760.25	EN-H	SYMMETRIX VMAX 10K
BA-MODEM	VMAX 10K ZBA MODEM LEAD FREE	$1,545.00	40.5%	$919.28	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-PC3YAFLA	VMAX 10K 32A 3P WYE CORD SET IEC309-AMER	$2,255.00	40.5%	$1,341.73	$338.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-PC3YAFLE	VMAX 10K 32A 3P WYE CRD SET FLY LEAD EUR	$3,920.00	40.5%	$2,332.40	$588.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-PCBL3DHH	VMAX 10K PWR CBL HBL-HBL 3D	$2,255.00	40.5%	$1,341.73	$338.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-PCBL3DHR	VMAX 10K PWR CBL HBL-RSTOL 3D	$2,255.00	40.5%	$1,341.73	$338.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-PCBL3YAG	VMAX 10K INTL 3P 32 AMP IEC309 TO GARO	$3,920.00	40.5%	$2,332.40	$588.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-PCBL3YL23P	VMAX 10K 24A 3PH WYE L22-30P	$3,920.00	40.5%	$2,332.40	$588.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-PW40UASTL	VMAX 10K 30A 1PH CLIPSAL 56PA332 AUS	$1,410.00	40.5%	$838.95	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-PW40UASTLE	VMAX 10K 30A 1PH CLIPSAL 56PA332 AUS - E	$1,410.00	40.5%	$838.95	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-PW40UIEC3	VMAX 10K 30A 1PH IEC309-332P6 INTL	$270.00	40.5%	$160.65	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-PW40UIEC3E	VMAX 10K 30A 1PH IEC309-332P6 INTL - E	$270.00	40.5%	$160.65	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-PW40URUS	VMAX 10K 30A 1PH RUSSELLSTOLL 3750DP	$1,670.00	40.5%	$993.65	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-PW40URUSE	VMAX 10K 30A 1PH RUSSELLSTOLL 3750DP - E	$1,670.00	40.5%	$993.65	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-PW40U-US	VMAX 10K 30A 1PH L6-30P N.AMER; JAPAN	$270.00	40.5%	$160.65	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-PW40U-USE	VMAX 10K 30A 1PH L6-30P NA; JAPAN - E	$270.00	40.5%	$160.65	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-SB	VMAX 10K STORAGE BAY	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	$0.00	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 10K
BA-SBE	VMAX 10K STORAGE BAY - E 1P	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	$0.00	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 10K
BA-SBE-3D	VMAX 10K STORAGE BAY - E 3D	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	$0.00	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 10K
BA-SBE-3Y	VMAX 10K STORAGE BAY - E 3Y	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	$0.00	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 10K
BA-SBEU	VMAX 10K STORAGE BAY - E 1P UPG	$16,875.00	40.5%	$10,040.63	$2,531.25	N/A	N/A	$0.00	N/A	$2,531.25	EN-H	SYMMETRIX VMAX 10K
BA-SBEU-3D	VMAX 10K STORAGE BAY - E 3D UPG	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	$0.00	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 10K
BA-SBEU-3Y	VMAX 10K STORAGE BAY - E 3Y UPG	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	$0.00	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 10K
BA-SBU	VMAX 10K STORAGE BAY UPG	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	$0.00	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 10K
BA-SBUX	VMAX 10K STORAGE BAY EXPANSION UPG	$16,875.00	40.5%	$10,040.63	$2,531.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-SBX	VMAX 10K STORAGE BAY EXPANSION	$16,875.00	40.5%	$10,040.63	$2,531.25	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-SECURE	VMAX 10K SECURE BRACK KIT SYS & STOR BAY	$5,015.00	40.5%	$2,983.93	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-SECUREJK	VMAX 10K SECURE BRKT JNG KIT	$2,050.00	40.5%	$1,219.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-SPSR-DB	VMAX 10K 3RD PARTY SHIPPING RACK DB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS1	VMAX 10K BASE INFRASTRUCTURE 1	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS1E	VMAX 10K BASE INFRASTRUCTURE 1E 1P	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS1E-3D	VMAX 10K BASE INFRASTRUCTURE 1E 3D	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS1E-3Y	VMAX 10K BASE INFRASTRUCTURE 1E 3Y	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS2	VMAX 10K SCALE INFRASTRUCTURE 2	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS2E	VMAX 10K SCALE INFRASTRUCTURE 2E 1P	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS2E-3D	VMAX 10K SCALE INFRASTRUCTURE 2E 3D	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS2E-3Y	VMAX 10K SCALE INFRASTRUCTURE 2E 3Y	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS2EU	VMAX 10K SCALE INFRASTRUCTURE 2E 1P UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS2EU-3D	VMAX 10K SCALE INFRASTRUCTURE 2E 3D UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS2EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 2E 3Y UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS2U	VMAX 10K SCALE INFRASTRUCTURE 2 UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3	VMAX 10K SCALE INFRASTRUCTURE 3	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3COPKIT	VMAX 10K SCALE INFRSTRCTRE 3 COP CNV KIT	$940.00	40.5%	$559.30	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3E	VMAX 10K SCALE INFRASTRUCTURE 3E 1P	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3E-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3E-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3E-SEP	VMAX 10K SCALE INFRASTRUCTURE 3E 1P SEP	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3E-SEP-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D SEP	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3E-SEP-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y SEP	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3E-SEPU	VMAX 10K SCALE INFRSTRCTRE 3E 1P SEP UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3E-SEPU-3D	VMAX 10K SCALE INFRSTRCTRE 3E 3D SEP UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3E-SEPU-3Y	VMAX 10K SCALE INFRSTRCTRE 3E 3Y SEP UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3EU	VMAX 10K SCALE INFRASTRUCTURE 3E 1P UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3EU-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3OPTKIT	VMAX 10K SCALE INFRSTRCTRE 3 OPT CNV KIT	$12,355.00	40.5%	$7,351.23	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3-SEP	VMAX 10K SCALE INFRASTRUCTURE 3 SEP	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3-SEPU	VMAX 10K SCALE INFRASTRUCTURE 3 SEP UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS3U	VMAX 10K SCALE INFRASTRUCTURE 3 UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4	VMAX 10K SCALE INFRASTRUCTURE 4	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4COPKIT	VMAX 10K SCALE INFRSTRCTRE 4 COP CNV KIT	$850.00	40.5%	$505.75	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-SYS4E	VMAX 10K SCALE INFRASTRUCTURE 4E 1P	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4E-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4E-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4E-SEP	VMAX 10K SCALE INFRASTRUCTURE 4E 1P SEP	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4E-SEP-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D SEP	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4E-SEP-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y SEP	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4E-SEPU	VMAX 10K SCALE INFRSTRCTRE 4E 1P SEP UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4E-SEPU-3D	VMAX 10K SCALE INFRSTRCTRE 4E 3D SEP UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4E-SEPU-3Y	VMAX 10K SCALE INFRSTRCTRE 4E 3Y SEP UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4EU	VMAX 10K SCALE INFRASTRUCTURE 4E 1P UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
BA-SYS4EU-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4EU-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4OPTKIT	VMAX 10K SCALE INFRSTRCTRE 4 OPT CNV KIT	$12,355.00	40.5%	$7,351.23	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
BA-SYS4-SEP	VMAX 10K SCALE INFRASTRUCTURE 4 SEP	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4-SEPU	VMAX 10K SCALE INFRASTRUCTURE 4 SEP UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-SYS4U	VMAX 10K SCALE INFRASTRUCTURE 4 UPG	$30,880.00	40.5%	$18,373.60	$4,632.00	N/A	N/A	$0.00	N/A	$4,632.00	EN-H	SYMMETRIX VMAX 10K
BA-TELCO	VMAX 10K ZBA INTL TELCO KIT	$85.00	40.5%	$50.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
BA-TOP-KIT	VMAX 10K TOP ROUTING KIT	$665.00	40.5%	$395.68	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
LPS-VG50-10K	VG50 Local Protection 10k Suite=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
PPAK-VG50-10K	VG50 Total Protection 10k Pack=IC	$80,880.00	40.5%	$48,123.60	$14,558.40	N/A	N/A	N/A	N/A	$14,558.40	EN-S	SYMMETRIX VMAX 10K
RPEXE-SPLITER	VMAX 10K RP SPLITTER	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 10K
RPS-VG50-10K	VG50 Remote Protection 10k Suite=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
SCS-VG50-10K	VG50 Events and Retention 10k Suite=IC	$12,940.00	40.5%	$7,699.30	$2,329.20	N/A	N/A	N/A	N/A	$2,329.20	EN-S	SYMMETRIX VMAX 10K
UNISF-VG50-10K	VG50 Unisphere File 10k Suite=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 10K
VG50-2-DOC-DB	PTT FOR 2 DM VG50 GATEWAY IN DRIVE BAY	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
VG50-2-DOC-SY	PTT for 2 DM VG50 Gateway in System Bay	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
VG50-3-DOC-DB	PTT for 3 DM VG50 Gateway in Drive Bay	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
VG50-3-DOC-SY	PTT for 3 DM VG50 Gateway in System Bay	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
VG50-4-DOC-DB	PTT FOR 4 DM VG50 GATEWAY IN DRIVE BAY	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
VG50-4-DOC-SY	PTT FOR 4 DM VG50 GATEWAY IN SYSTEM BAY	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
VL4FM8001BTU	VMAX 40K 4G FLASH 800GB DRIVE PG	$29,540.00	40.5%	$17,576.30	$3,165.00	N/A	N/A	N/A	N/A	$3,165.00	EN-H	SYMMETRIX VMAX 10K
VL4FM8001BU	VMAX 40K 4G FLASH 800GB DRIVE UPG	$29,540.00	40.5%	$17,576.30	$3,165.00	N/A	N/A	N/A	N/A	$3,165.00	EN-H	SYMMETRIX VMAX 10K
VX10-M1GCU-A	4 port 1GbE CU Factory	$1,815.00	40.5%	$1,079.93	$272.25	N/A	N/A	$0.00	N/A	$272.25	EN-H	SYMMETRIX VMAX 10K
VX10-M1GCU-U	4 port 1GbE CU Upgrade	$2,360.00	40.5%	$1,404.20	$272.31	N/A	N/A	$0.00	N/A	$272.31	EN-H	SYMMETRIX VMAX 10K
VX10-M8GF-A	4 port 8G FC W/4 SFPs Factory	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
VX10-MXG2OP-A	2 port 10GbE Opt Factory	$10,250.00	40.5%	$6,098.75	$1,537.50	N/A	N/A	$0.00	N/A	$1,537.50	EN-H	SYMMETRIX VMAX 10K
VX10-MXG2OP-U	2 port 10GbE Opt Upgrade	$13,330.00	40.5%	$7,931.35	$1,538.08	N/A	N/A	$0.00	N/A	$1,538.08	EN-H	SYMMETRIX VMAX 10K
VX10-MXGT-A	2 port 10GBaseT Factory	$10,250.00	40.5%	$6,098.75	$1,537.50	N/A	N/A	$0.00	N/A	$1,537.50	EN-H	SYMMETRIX VMAX 10K
VX10-MXGT-U	2 port 10GBaseT Upgrade	$13,330.00	40.5%	$7,931.35	$1,538.08	N/A	N/A	$0.00	N/A	$1,538.08	EN-H	SYMMETRIX VMAX 10K
VX10VG50-DM	VMAX10K NAS GTWY 1 VG50 DM	$55,000.00	40.5%	$32,725.00	$8,250.00	N/A	N/A	$0.00	N/A	$8,250.00	EN-H	SYMMETRIX VMAX 10K
VX10VG50DME0	VMAX10K NAS GTWY ENCL 2 VG50 DM	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
VX10VG50DMEX	VMAX10K NAS GTWY EMPTY ENCLOSURE	$45,000.00	40.5%	$26,775.00	$6,750.00	N/A	N/A	$0.00	N/A	$6,750.00	EN-H	SYMMETRIX VMAX 10K
VX10VG50DMEXU	VMAX10K NAS GTWY EMPTY ENCLOSURE-UPG	$58,500.00	40.5%	$34,807.50	$6,750.00	N/A	N/A	$0.00	N/A	$6,750.00	EN-H	SYMMETRIX VMAX 10K
VX10VG50-DMU	VMAX10K NAS GTWY VG50 DM-UPG	$71,500.00	40.5%	$42,542.50	$8,250.00	N/A	N/A	$0.00	N/A	$8,250.00	EN-H	SYMMETRIX VMAX 10K
VX10VG50-KIT	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 1P	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
VX10VG50-KIT-3D	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 3D	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
VX10VG50-KIT-3Y	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 3Y	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 10K
VX10VG-CS	VMAX10k NAS GTWY CS 8GB MEM	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
VX10VG-CS2	VMAX10k NAS GTWY 2nd CS 8GB MEM	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 10K
456-006-020	ADV SRDF REP SUITE 20K FTS EXT 0-14TB	$1,725.00	40.5%	$1,026.38	$310.50	N/A	N/A	N/A	N/A	$310.50	EN-S	SYMMETRIX VMAX 20K
456-006-021	ADV SRDF REP SUITE 20K FTS EXT 15-25TB	$1,630.00	40.5%	$969.85	$293.40	N/A	N/A	N/A	N/A	$293.40	EN-S	SYMMETRIX VMAX 20K
456-006-022	ADV SRDF REP SUITE 20K FTS EXT 26-40TB	$1,435.00	40.5%	$853.83	$258.30	N/A	N/A	N/A	N/A	$258.30	EN-S	SYMMETRIX VMAX 20K
456-006-023	ADV SRDF REP SUITE 20K FTS EXT 41-60TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-006-024	ADV SRDF REP SUITE 20K FTS EXT 61-100TB	$1,145.00	40.5%	$681.28	$206.10	N/A	N/A	N/A	N/A	$206.10	EN-S	SYMMETRIX VMAX 20K
456-006-025	ADV SRDF REP SUITE 20K FTS EXT 101-150TB	$1,010.00	40.5%	$600.95	$181.80	N/A	N/A	N/A	N/A	$181.80	EN-S	SYMMETRIX VMAX 20K
456-006-026	ADV SRDF REP SUITE 20K FTS EXT 151-250TB	$870.00	40.5%	$517.65	$156.60	N/A	N/A	N/A	N/A	$156.60	EN-S	SYMMETRIX VMAX 20K
456-006-027	ADV SRDF REP SUITE 20K FTS EXT 251-400TB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYMMETRIX VMAX 20K
456-006-028	ADV SRDF REP SUITE 20K FTS EXT 401-600TB	$635.00	40.5%	$377.83	$114.30	N/A	N/A	N/A	N/A	$114.30	EN-S	SYMMETRIX VMAX 20K
456-006-029	ADV SRDF REP SUITE 20K FTS EXT601-1000TB	$545.00	40.5%	$324.28	$98.10	N/A	N/A	N/A	N/A	$98.10	EN-S	SYMMETRIX VMAX 20K
456-006-030	ADV SRDF REP SUITE 20K FTS EXT 1000TB+	$470.00	40.5%	$279.65	$84.60	N/A	N/A	N/A	N/A	$84.60	EN-S	SYMMETRIX VMAX 20K
456-006-031	ADV SRDF REP SUITE 20K N-S 0-14TB	$3,460.00	40.5%	$2,058.70	$622.80	N/A	N/A	N/A	N/A	$622.80	EN-S	SYMMETRIX VMAX 20K
456-006-032	ADV SRDF REP SUITE 20K N-S 15-25TB	$3,250.00	40.5%	$1,933.75	$585.00	N/A	N/A	N/A	N/A	$585.00	EN-S	SYMMETRIX VMAX 20K
456-006-033	ADV SRDF REP SUITE 20K N-S 26-40TB	$2,865.00	40.5%	$1,704.68	$515.70	N/A	N/A	N/A	N/A	$515.70	EN-S	SYMMETRIX VMAX 20K
456-006-034	ADV SRDF REP SUITE 20K N-S 41-60TB	$2,560.00	40.5%	$1,523.20	$460.80	N/A	N/A	N/A	N/A	$460.80	EN-S	SYMMETRIX VMAX 20K
456-006-035	ADV SRDF REP SUITE 20K N-S 61-100TB	$2,275.00	40.5%	$1,353.63	$409.50	N/A	N/A	N/A	N/A	$409.50	EN-S	SYMMETRIX VMAX 20K
456-006-036	ADV SRDF REP SUITE 20K N-S 101-150TB	$2,020.00	40.5%	$1,201.90	$363.60	N/A	N/A	N/A	N/A	$363.60	EN-S	SYMMETRIX VMAX 20K
456-006-037	ADV SRDF REP SUITE 20K N-S 151-250TB	$1,740.00	40.5%	$1,035.30	$313.20	N/A	N/A	N/A	N/A	$313.20	EN-S	SYMMETRIX VMAX 20K
456-006-038	ADV SRDF REP SUITE 20K N-S 251-400TB	$1,490.00	40.5%	$886.55	$268.20	N/A	N/A	N/A	N/A	$268.20	EN-S	SYMMETRIX VMAX 20K
456-006-039	ADV SRDF REP SUITE 20K N-S 401-600TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-006-040	ADV SRDF REP SUITE 20K N-S 601-1000TB	$1,095.00	40.5%	$651.53	$197.10	N/A	N/A	N/A	N/A	$197.10	EN-S	SYMMETRIX VMAX 20K
456-006-041	ADV SRDF REP SUITE 20K N-S 1000TB+	$935.00	40.5%	$556.33	$168.30	N/A	N/A	N/A	N/A	$168.30	EN-S	SYMMETRIX VMAX 20K
456-006-042	ADV SRDF REP SUITE SATA 0-14TB	$1,725.00	40.5%	$1,026.38	$310.50	N/A	N/A	N/A	N/A	$310.50	EN-S	SYMMETRIX VMAX 20K
456-006-043	ADV SRDF REP SUITE SATA 15-25TB	$1,630.00	40.5%	$969.85	$293.40	N/A	N/A	N/A	N/A	$293.40	EN-S	SYMMETRIX VMAX 20K
456-006-044	ADV SRDF REP SUITE SATA 26-40TB	$1,435.00	40.5%	$853.83	$258.30	N/A	N/A	N/A	N/A	$258.30	EN-S	SYMMETRIX VMAX 20K
456-006-045	ADV SRDF REP SUITE SATA 41-60TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-006-046	ADV SRDF REP SUITE SATA 61-100TB	$1,145.00	40.5%	$681.28	$206.10	N/A	N/A	N/A	N/A	$206.10	EN-S	SYMMETRIX VMAX 20K
456-006-047	ADV SRDF REP SUITE SATA 101-150TB	$1,010.00	40.5%	$600.95	$181.80	N/A	N/A	N/A	N/A	$181.80	EN-S	SYMMETRIX VMAX 20K
456-006-048	ADV SRDF REP SUITE SATA 151-250TB	$870.00	40.5%	$517.65	$156.60	N/A	N/A	N/A	N/A	$156.60	EN-S	SYMMETRIX VMAX 20K
456-006-049	ADV SRDF REP SUITE SATA 251-400TB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYMMETRIX VMAX 20K
456-006-050	ADV SRDF REP SUITE SATA 401-600TB	$635.00	40.5%	$377.83	$114.30	N/A	N/A	N/A	N/A	$114.30	EN-S	SYMMETRIX VMAX 20K
456-006-051	ADV SRDF REP SUITE SATA 601-1000TB	$545.00	40.5%	$324.28	$98.10	N/A	N/A	N/A	N/A	$98.10	EN-S	SYMMETRIX VMAX 20K
456-006-052	ADV SRDF REP SUITE SATA 1000TB+	$470.00	40.5%	$279.65	$84.60	N/A	N/A	N/A	N/A	$84.60	EN-S	SYMMETRIX VMAX 20K
456-006-053	ADV SRDF REP SUITE REG 0-14TB	$1,425.00	40.5%	$847.88	$256.50	N/A	N/A	N/A	N/A	$256.50	EN-S	SYMMETRIX VMAX 20K
456-006-054	ADV SRDF REP SUITE REG 15-25TB	$1,155.00	40.5%	$687.23	$207.90	N/A	N/A	N/A	N/A	$207.90	EN-S	SYMMETRIX VMAX 20K
456-006-055	ADV SRDF REP SUITE REG 26-40TB	$1,203.00	40.5%	$715.79	$216.54	N/A	N/A	N/A	N/A	$216.54	EN-S	SYMMETRIX VMAX 20K
456-006-056	ADV SRDF REP SUITE REG 41-60TB	$1,073.00	40.5%	$638.44	$193.14	N/A	N/A	N/A	N/A	$193.14	EN-S	SYMMETRIX VMAX 20K
456-006-057	ADV SRDF REP SUITE REG 61-100TB	$917.00	40.5%	$545.62	$165.06	N/A	N/A	N/A	N/A	$165.06	EN-S	SYMMETRIX VMAX 20K
456-006-058	ADV SRDF REP SUITE REG 101-150TB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
456-006-059	ADV SRDF REP SUITE REG 151-250TB	$749.00	40.5%	$445.66	$134.82	N/A	N/A	N/A	N/A	$134.82	EN-S	SYMMETRIX VMAX 20K
456-006-060	ADV SRDF REP SUITE REG 251-400TB	$668.00	40.5%	$397.46	$120.24	N/A	N/A	N/A	N/A	$120.24	EN-S	SYMMETRIX VMAX 20K
456-006-061	ADV SRDF REP SUITE REG 401-600TB	$555.00	40.5%	$330.23	$99.90	N/A	N/A	N/A	N/A	$99.90	EN-S	SYMMETRIX VMAX 20K
456-006-062	ADV SRDF REP SUITE REG 601-1000TB	$449.00	40.5%	$267.16	$80.82	N/A	N/A	N/A	N/A	$80.82	EN-S	SYMMETRIX VMAX 20K
456-006-063	ADV SRDF REP SUITE REG 1000TB+	$285.00	40.5%	$169.58	$51.30	N/A	N/A	N/A	N/A	$51.30	EN-S	SYMMETRIX VMAX 20K
456-006-064	ENGINUITY FOR VMAX 20K N-S 0-14TB	$2,020.00	40.5%	$1,201.90	$141.40	N/A	N/A	N/A	N/A	$141.40	EN-S	SYMMETRIX VMAX 20K
456-006-065	ENGINUITY FOR VMAX 20K N-S 15-25TB	$1,940.00	40.5%	$1,154.30	$135.80	N/A	N/A	N/A	N/A	$135.80	EN-S	SYMMETRIX VMAX 20K
456-006-066	ENGINUITY FOR VMAX 20K N-S 26-40TB	$1,860.00	40.5%	$1,106.70	$130.20	N/A	N/A	N/A	N/A	$130.20	EN-S	SYMMETRIX VMAX 20K
456-006-067	ENGINUITY FOR VMAX 20K N-S 41-60TB	$1,790.00	40.5%	$1,065.05	$125.30	N/A	N/A	N/A	N/A	$125.30	EN-S	SYMMETRIX VMAX 20K
456-006-068	ENGINUITY FOR VMAX 20K N-S 61-100TB	$1,710.00	40.5%	$1,017.45	$119.70	N/A	N/A	N/A	N/A	$119.70	EN-S	SYMMETRIX VMAX 20K
456-006-069	ENGINUITY FOR VMAX 20K N-S 101-150TB	$1,650.00	40.5%	$981.75	$115.50	N/A	N/A	N/A	N/A	$115.50	EN-S	SYMMETRIX VMAX 20K
456-006-070	ENGINUITY FOR VMAX 20K N-S 151-250TB	$1,580.00	40.5%	$940.10	$110.60	N/A	N/A	N/A	N/A	$110.60	EN-S	SYMMETRIX VMAX 20K
456-006-071	ENGINUITY FOR VMAX 20K N-S 251-400TB	$1,520.00	40.5%	$904.40	$106.40	N/A	N/A	N/A	N/A	$106.40	EN-S	SYMMETRIX VMAX 20K
456-006-072	ENGINUITY FOR VMAX 20K N-S 401-600TB	$1,460.00	40.5%	$868.70	$102.20	N/A	N/A	N/A	N/A	$102.20	EN-S	SYMMETRIX VMAX 20K
456-006-073	ENGINUITY FOR VMAX 20K N-S 601-1000TB	$1,400.00	40.5%	$833.00	$98.00	N/A	N/A	N/A	N/A	$98.00	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-006-074	ENGINUITY FOR VMAX 20K N-S 1000TB+	$1,340.00	40.5%	$797.30	$93.80	N/A	N/A	N/A	N/A	$93.80	EN-S	SYMMETRIX VMAX 20K
456-006-075	ENGINUITY FOR VMAX 20K SATA 0-14TB	$910.00	40.5%	$541.45	$63.70	N/A	N/A	N/A	N/A	$63.70	EN-S	SYMMETRIX VMAX 20K
456-006-076	ENGINUITY FOR VMAX 20K SATA 15-25TB	$870.00	40.5%	$517.65	$60.90	N/A	N/A	N/A	N/A	$60.90	EN-S	SYMMETRIX VMAX 20K
456-006-077	ENGINUITY FOR VMAX 20K SATA 26-40TB	$840.00	40.5%	$499.80	$58.80	N/A	N/A	N/A	N/A	$58.80	EN-S	SYMMETRIX VMAX 20K
456-006-078	ENGINUITY FOR VMAX 20K SATA 41-60TB	$800.00	40.5%	$476.00	$56.00	N/A	N/A	N/A	N/A	$56.00	EN-S	SYMMETRIX VMAX 20K
456-006-079	ENGINUITY FOR VMAX 20K SATA 61-100TB	$770.00	40.5%	$458.15	$53.90	N/A	N/A	N/A	N/A	$53.90	EN-S	SYMMETRIX VMAX 20K
456-006-080	ENGINUITY FOR VMAX 20K SATA 101-150TB	$740.00	40.5%	$440.30	$51.80	N/A	N/A	N/A	N/A	$51.80	EN-S	SYMMETRIX VMAX 20K
456-006-081	ENGINUITY FOR VMAX 20K SATA 151-250TB	$710.00	40.5%	$422.45	$49.70	N/A	N/A	N/A	N/A	$49.70	EN-S	SYMMETRIX VMAX 20K
456-006-082	ENGINUITY FOR VMAX 20K SATA 251-400TB	$680.00	40.5%	$404.60	$47.60	N/A	N/A	N/A	N/A	$47.60	EN-S	SYMMETRIX VMAX 20K
456-006-083	ENGINUITY FOR VMAX 20K SATA 401-600TB	$660.00	40.5%	$392.70	$46.20	N/A	N/A	N/A	N/A	$46.20	EN-S	SYMMETRIX VMAX 20K
456-006-084	ENGINUITY FOR VMAX 20K SATA 601-1000TB	$630.00	40.5%	$374.85	$44.10	N/A	N/A	N/A	N/A	$44.10	EN-S	SYMMETRIX VMAX 20K
456-006-085	ENGINUITY FOR VMAX 20K SATA 1000TB+	$600.00	40.5%	$357.00	$42.00	N/A	N/A	N/A	N/A	$42.00	EN-S	SYMMETRIX VMAX 20K
456-006-086	FAST TIERING SUITE 20K SATA 0-14TB	$1,026.00	40.5%	$610.47	$184.68	N/A	N/A	N/A	N/A	$184.68	EN-S	SYMMETRIX VMAX 20K
456-006-087	FAST TIERING SUITE 20K SATA 15-25TB	$964.00	40.5%	$573.58	$173.52	N/A	N/A	N/A	N/A	$173.52	EN-S	SYMMETRIX VMAX 20K
456-006-088	FAST TIERING SUITE 20K SATA 26-40TB	$846.00	40.5%	$503.37	$152.28	N/A	N/A	N/A	N/A	$152.28	EN-S	SYMMETRIX VMAX 20K
456-006-089	FAST TIERING SUITE 20K SATA 41-60TB	$787.00	40.5%	$468.27	$141.66	N/A	N/A	N/A	N/A	$141.66	EN-S	SYMMETRIX VMAX 20K
456-006-090	FAST TIERING SUITE 20K SATA 61-100TB	$754.00	40.5%	$448.63	$135.72	N/A	N/A	N/A	N/A	$135.72	EN-S	SYMMETRIX VMAX 20K
456-006-091	FAST TIERING SUITE 20K SATA 101-150TB	$679.00	40.5%	$404.01	$122.22	N/A	N/A	N/A	N/A	$122.22	EN-S	SYMMETRIX VMAX 20K
456-006-092	FAST TIERING SUITE 20K SATA 151-250TB	$610.00	40.5%	$362.95	$109.80	N/A	N/A	N/A	N/A	$109.80	EN-S	SYMMETRIX VMAX 20K
456-006-093	FAST TIERING SUITE 20K SATA 251-400TB	$528.00	40.5%	$314.16	$95.04	N/A	N/A	N/A	N/A	$95.04	EN-S	SYMMETRIX VMAX 20K
456-006-094	FAST TIERING SUITE 20K SATA 401-600TB	$453.00	40.5%	$269.54	$81.54	N/A	N/A	N/A	N/A	$81.54	EN-S	SYMMETRIX VMAX 20K
456-006-095	FAST TIERING SUITE 20K SATA 601-1000TB	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 20K
456-006-096	FAST TIERING SUITE 20K SATA 1000TB+	$348.00	40.5%	$207.06	$62.64	N/A	N/A	N/A	N/A	$62.64	EN-S	SYMMETRIX VMAX 20K
456-006-097	FAST TIERING SUITE 20K N-S 0-14TB	$2,054.00	40.5%	$1,222.13	$369.72	N/A	N/A	N/A	N/A	$369.72	EN-S	SYMMETRIX VMAX 20K
456-006-098	FAST TIERING SUITE 20K N-S 15-25TB	$1,926.00	40.5%	$1,145.97	$346.68	N/A	N/A	N/A	N/A	$346.68	EN-S	SYMMETRIX VMAX 20K
456-006-099	FAST TIERING SUITE 20K N-S 26-40TB	$1,696.00	40.5%	$1,009.12	$305.28	N/A	N/A	N/A	N/A	$305.28	EN-S	SYMMETRIX VMAX 20K
456-006-100	FAST TIERING SUITE 20K N-S 41-60TB	$1,578.00	40.5%	$938.91	$284.04	N/A	N/A	N/A	N/A	$284.04	EN-S	SYMMETRIX VMAX 20K
456-006-101	FAST TIERING SUITE 20K N-S 61-100TB	$1,509.00	40.5%	$897.86	$271.62	N/A	N/A	N/A	N/A	$271.62	EN-S	SYMMETRIX VMAX 20K
456-006-102	FAST TIERING SUITE 20K N-S 101-150TB	$1,358.00	40.5%	$808.01	$244.44	N/A	N/A	N/A	N/A	$244.44	EN-S	SYMMETRIX VMAX 20K
456-006-103	FAST TIERING SUITE 20K N-S 151-250TB	$1,220.00	40.5%	$725.90	$219.60	N/A	N/A	N/A	N/A	$219.60	EN-S	SYMMETRIX VMAX 20K
456-006-104	FAST TIERING SUITE 20K N-S 251-400TB	$1,056.00	40.5%	$628.32	$190.08	N/A	N/A	N/A	N/A	$190.08	EN-S	SYMMETRIX VMAX 20K
456-006-105	FAST TIERING SUITE 20K N-S 401-600TB	$906.00	40.5%	$539.07	$163.08	N/A	N/A	N/A	N/A	$163.08	EN-S	SYMMETRIX VMAX 20K
456-006-106	FAST TIERING SUITE 20K N-S 601-1000TB	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	EN-S	SYMMETRIX VMAX 20K
456-006-107	FAST TIERING SUITE 20K N-S 1000TB+	$695.00	40.5%	$413.53	$125.10	N/A	N/A	N/A	N/A	$125.10	EN-S	SYMMETRIX VMAX 20K
456-006-108	FAST TIERING SUITE 20K FTS EXT 0-14TB	$1,028.00	40.5%	$611.66	$185.04	N/A	N/A	N/A	N/A	$185.04	EN-S	SYMMETRIX VMAX 20K
456-006-109	FAST TIERING SUITE 20K FTS EXT 15-25TB	$964.00	40.5%	$573.58	$173.52	N/A	N/A	N/A	N/A	$173.52	EN-S	SYMMETRIX VMAX 20K
456-006-110	FAST TIERING SUITE 20K FTS EXT 26-40TB	$848.00	40.5%	$504.56	$152.64	N/A	N/A	N/A	N/A	$152.64	EN-S	SYMMETRIX VMAX 20K
456-006-111	FAST TIERING SUITE 20K FTS EXT 41-60TB	$788.00	40.5%	$468.86	$141.84	N/A	N/A	N/A	N/A	$141.84	EN-S	SYMMETRIX VMAX 20K
456-006-112	FAST TIERING SUITE 20K FTS EXT 61-100TB	$756.00	40.5%	$449.82	$136.08	N/A	N/A	N/A	N/A	$136.08	EN-S	SYMMETRIX VMAX 20K
456-006-113	FAST TIERING SUITE 20K FTS EXT 101-150TB	$680.00	40.5%	$404.60	$122.40	N/A	N/A	N/A	N/A	$122.40	EN-S	SYMMETRIX VMAX 20K
456-006-114	FAST TIERING SUITE 20K FTS EXT 151-250TB	$612.00	40.5%	$364.14	$110.16	N/A	N/A	N/A	N/A	$110.16	EN-S	SYMMETRIX VMAX 20K
456-006-115	FAST TIERING SUITE 20K FTS EXT 251-400TB	$528.00	40.5%	$314.16	$95.04	N/A	N/A	N/A	N/A	$95.04	EN-S	SYMMETRIX VMAX 20K
456-006-116	FAST TIERING SUITE 20K FTS EXT 401-600TB	$452.00	40.5%	$268.94	$81.36	N/A	N/A	N/A	N/A	$81.36	EN-S	SYMMETRIX VMAX 20K
456-006-117	FAST TIERING SUITE 20K FTSEXT 601-1000TB	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 20K
456-006-118	FAST TIERING SUITE 20K FTS EXT 1000TB+	$348.00	40.5%	$207.06	$62.64	N/A	N/A	N/A	N/A	$62.64	EN-S	SYMMETRIX VMAX 20K
456-006-119	FAST TIERING REG 20K 0-14TB	$2,474.00	40.5%	$1,472.03	$445.32	N/A	N/A	N/A	N/A	$445.32	EN-S	SYMMETRIX VMAX 20K
456-006-120	FAST TIERING REG 20K 15-25TB	$2,186.00	40.5%	$1,300.67	$393.48	N/A	N/A	N/A	N/A	$393.48	EN-S	SYMMETRIX VMAX 20K
456-006-121	FAST TIERING REG 20K 26-40TB	$1,908.00	40.5%	$1,135.26	$343.44	N/A	N/A	N/A	N/A	$343.44	EN-S	SYMMETRIX VMAX 20K
456-006-122	FAST TIERING REG 20K 41-60TB	$1,656.00	40.5%	$985.32	$298.08	N/A	N/A	N/A	N/A	$298.08	EN-S	SYMMETRIX VMAX 20K
456-006-123	FAST TIERING REG 20K 61-100TB	$1,455.00	40.5%	$865.73	$261.90	N/A	N/A	N/A	N/A	$261.90	EN-S	SYMMETRIX VMAX 20K
456-006-124	FAST TIERING REG 20K 101-150TB	$1,358.00	40.5%	$808.01	$244.44	N/A	N/A	N/A	N/A	$244.44	EN-S	SYMMETRIX VMAX 20K
456-006-125	FAST TIERING REG 20K 151-250TB	$1,253.00	40.5%	$745.54	$225.54	N/A	N/A	N/A	N/A	$225.54	EN-S	SYMMETRIX VMAX 20K
456-006-126	FAST TIERING REG 20K 251-400TB	$1,148.00	40.5%	$683.06	$206.64	N/A	N/A	N/A	N/A	$206.64	EN-S	SYMMETRIX VMAX 20K
456-006-127	FAST TIERING REG 20K 401-600TB	$1,093.00	40.5%	$650.34	$196.74	N/A	N/A	N/A	N/A	$196.74	EN-S	SYMMETRIX VMAX 20K
456-006-128	FAST TIERING REG 20K 601-1000TB	$1,014.00	40.5%	$603.33	$182.52	N/A	N/A	N/A	N/A	$182.52	EN-S	SYMMETRIX VMAX 20K
456-006-129	FAST TIERING REG 20K 1000TB+	$923.00	40.5%	$549.19	$166.14	N/A	N/A	N/A	N/A	$166.14	EN-S	SYMMETRIX VMAX 20K
456-006-130	OR-DM VMAX 20K REGISTERED 0-14TB	$3,516.00	40.5%	$2,092.02	$632.88	N/A	N/A	N/A	N/A	$632.88	EN-S	SYMMETRIX VMAX 20K
456-006-131	OR-DM VMAX 20K REGISTERED 15-25TB	$2,917.00	40.5%	$1,735.62	$525.06	N/A	N/A	N/A	N/A	$525.06	EN-S	SYMMETRIX VMAX 20K
456-006-132	OR-DM VMAX 20K REGISTERED 26-40TB	$2,928.00	40.5%	$1,742.16	$527.04	N/A	N/A	N/A	N/A	$527.04	EN-S	SYMMETRIX VMAX 20K
456-006-133	OR-DM VMAX 20K REGISTERED 41-60TB	$2,392.00	40.5%	$1,423.24	$430.56	N/A	N/A	N/A	N/A	$430.56	EN-S	SYMMETRIX VMAX 20K
456-006-134	OR-DM VMAX 20K REGISTERED 61-100TB	$2,076.00	40.5%	$1,235.22	$373.68	N/A	N/A	N/A	N/A	$373.68	EN-S	SYMMETRIX VMAX 20K
456-006-135	OR-DM VMAX 20K REGISTERED 101-150TB	$1,764.00	40.5%	$1,049.58	$317.52	N/A	N/A	N/A	N/A	$317.52	EN-S	SYMMETRIX VMAX 20K
456-006-136	OR-DM VMAX 20K REGISTERED 151-250TB	$1,672.00	40.5%	$994.84	$300.96	N/A	N/A	N/A	N/A	$300.96	EN-S	SYMMETRIX VMAX 20K
456-006-137	OR-DM VMAX 20K REGISTERED 251-400TB	$1,532.00	40.5%	$911.54	$275.76	N/A	N/A	N/A	N/A	$275.76	EN-S	SYMMETRIX VMAX 20K
456-006-138	OR-DM VMAX 20K REGISTERED 401-600TB	$1,372.00	40.5%	$816.34	$246.96	N/A	N/A	N/A	N/A	$246.96	EN-S	SYMMETRIX VMAX 20K
456-006-139	OR-DM VMAX 20K REGISTERED 601-1000TB	$1,204.00	40.5%	$716.38	$216.72	N/A	N/A	N/A	N/A	$216.72	EN-S	SYMMETRIX VMAX 20K
456-006-140	OR-DM VMAX 20K REGISTERED 1000TB+	$780.00	40.5%	$464.10	$140.40	N/A	N/A	N/A	N/A	$140.40	EN-S	SYMMETRIX VMAX 20K
456-006-174	SRDF REP SUITE VMAX 20K SATA 0-14TB	$2,190.00	40.5%	$1,303.05	$394.20	N/A	N/A	N/A	N/A	$394.20	EN-S	SYMMETRIX VMAX 20K
456-006-175	SRDF REP SUITE VMAX 20K SATA 15-25TB	$2,060.00	40.5%	$1,225.70	$370.80	N/A	N/A	N/A	N/A	$370.80	EN-S	SYMMETRIX VMAX 20K
456-006-176	SRDF REP SUITE VMAX 20K SATA 26-40TB	$1,810.00	40.5%	$1,076.95	$325.80	N/A	N/A	N/A	N/A	$325.80	EN-S	SYMMETRIX VMAX 20K
456-006-177	SRDF REP SUITE VMAX 20K SATA 41-60TB	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 20K
456-006-178	SRDF REP SUITE VMAX 20K SATA 61-100TB	$1,450.00	40.5%	$862.75	$261.00	N/A	N/A	N/A	N/A	$261.00	EN-S	SYMMETRIX VMAX 20K
456-006-179	SRDF REP SUITE VMAX 20K SATA 101-150TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-006-180	SRDF REP SUITE VMAX 20K SATA 151-250TB	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 20K
456-006-181	SRDF REP SUITE VMAX 20K SATA 251-400TB	$940.00	40.5%	$559.30	$169.20	N/A	N/A	N/A	N/A	$169.20	EN-S	SYMMETRIX VMAX 20K
456-006-182	SRDF REP SUITE VMAX 20K SATA 401-600TB	$810.00	40.5%	$481.95	$145.80	N/A	N/A	N/A	N/A	$145.80	EN-S	SYMMETRIX VMAX 20K
456-006-183	SRDF REP SUITE VMAX 20K SATA 601-1000TB	$690.00	40.5%	$410.55	$124.20	N/A	N/A	N/A	N/A	$124.20	EN-S	SYMMETRIX VMAX 20K
456-006-184	SRDF REP SUITE VMAX 20K SATA 1000TB+	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 20K
456-006-185	SRDF REP SUITE VMAX 20K N-S 0-14TB	$4,380.00	40.5%	$2,606.10	$788.40	N/A	N/A	N/A	N/A	$788.40	EN-S	SYMMETRIX VMAX 20K
456-006-186	SRDF REP SUITE VMAX 20K N-S 15-25TB	$4,120.00	40.5%	$2,451.40	$741.60	N/A	N/A	N/A	N/A	$741.60	EN-S	SYMMETRIX VMAX 20K
456-006-187	SRDF REP SUITE VMAX 20K N-S 26-40TB	$3,630.00	40.5%	$2,159.85	$653.40	N/A	N/A	N/A	N/A	$653.40	EN-S	SYMMETRIX VMAX 20K
456-006-188	SRDF REP SUITE VMAX 20K N-S 41-60TB	$3,240.00	40.5%	$1,927.80	$583.20	N/A	N/A	N/A	N/A	$583.20	EN-S	SYMMETRIX VMAX 20K
456-006-189	SRDF REP SUITE VMAX 20K N-S 61-100TB	$2,890.00	40.5%	$1,719.55	$520.20	N/A	N/A	N/A	N/A	$520.20	EN-S	SYMMETRIX VMAX 20K
456-006-190	SRDF REP SUITE VMAX 20K N-S 101-150TB	$2,560.00	40.5%	$1,523.20	$460.80	N/A	N/A	N/A	N/A	$460.80	EN-S	SYMMETRIX VMAX 20K
456-006-191	SRDF REP SUITE VMAX 20K N-S 151-250TB	$2,200.00	40.5%	$1,309.00	$396.00	N/A	N/A	N/A	N/A	$396.00	EN-S	SYMMETRIX VMAX 20K
456-006-192	SRDF REP SUITE VMAX 20K N-S 251-400TB	$1,880.00	40.5%	$1,118.60	$338.40	N/A	N/A	N/A	N/A	$338.40	EN-S	SYMMETRIX VMAX 20K
456-006-193	SRDF REP SUITE VMAX 20K N-S 401-600TB	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 20K
456-006-194	SRDF REP SUITE VMAX 20K N-S 601-1000TB	$1,390.00	40.5%	$827.05	$250.20	N/A	N/A	N/A	N/A	$250.20	EN-S	SYMMETRIX VMAX 20K
456-006-195	SRDF REP SUITE VMAX 20K N-S 1000TB+	$1,190.00	40.5%	$708.05	$214.20	N/A	N/A	N/A	N/A	$214.20	EN-S	SYMMETRIX VMAX 20K
456-006-196	SRDF REP SUITE VMAX 20K FTS EXT 0-14TB	$2,190.00	40.5%	$1,303.05	$394.20	N/A	N/A	N/A	N/A	$394.20	EN-S	SYMMETRIX VMAX 20K
456-006-197	SRDF REP SUITE VMAX 20K FTS EXT 15-25TB	$2,060.00	40.5%	$1,225.70	$370.80	N/A	N/A	N/A	N/A	$370.80	EN-S	SYMMETRIX VMAX 20K
456-006-198	SRDF REP SUITE VMAX 20K FTS EXT 26-40TB	$1,810.00	40.5%	$1,076.95	$325.80	N/A	N/A	N/A	N/A	$325.80	EN-S	SYMMETRIX VMAX 20K
456-006-199	SRDF REP SUITE VMAX 20K FTS EXT 41-60TB	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-006-200	SRDF REP SUITE VMAX 20K FTS EXT 61-100TB	$1,450.00	40.5%	$862.75	$261.00	N/A	N/A	N/A	N/A	$261.00	EN-S	SYMMETRIX VMAX 20K
456-006-201	SRDF REP SUITE VMAX 20K FTSEXT 101-150TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-006-202	SRDF REP SUITE VMAX 20K FTSEXT 151-250TB	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 20K
456-006-203	SRDF REP SUITE VMAX 20K FTSEXT 251-400TB	$940.00	40.5%	$559.30	$169.20	N/A	N/A	N/A	N/A	$169.20	EN-S	SYMMETRIX VMAX 20K
456-006-204	SRDF REP SUITE VMAX 20K FTSEXT 401-600TB	$810.00	40.5%	$481.95	$145.80	N/A	N/A	N/A	N/A	$145.80	EN-S	SYMMETRIX VMAX 20K
456-006-205	SRDF REP SUITE VMAX20K FTSEXT 601-1000TB	$690.00	40.5%	$410.55	$124.20	N/A	N/A	N/A	N/A	$124.20	EN-S	SYMMETRIX VMAX 20K
456-006-206	SRDF REP SUITE VMAX 20K FTS EXT 1000TB+	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 20K
456-006-207	SRDF REP SUITE VMAX 20K REG 0-14TB	$4,395.00	40.5%	$2,615.03	$791.10	N/A	N/A	N/A	N/A	$791.10	EN-S	SYMMETRIX VMAX 20K
456-006-208	SRDF REP SUITE VMAX 20K REG 15-25TB	$3,647.00	40.5%	$2,169.97	$656.46	N/A	N/A	N/A	N/A	$656.46	EN-S	SYMMETRIX VMAX 20K
456-006-209	SRDF REP SUITE VMAX 20K REG 26-40TB	$3,660.00	40.5%	$2,177.70	$658.80	N/A	N/A	N/A	N/A	$658.80	EN-S	SYMMETRIX VMAX 20K
456-006-210	SRDF REP SUITE VMAX 20K REG 41-60TB	$2,990.00	40.5%	$1,779.05	$538.20	N/A	N/A	N/A	N/A	$538.20	EN-S	SYMMETRIX VMAX 20K
456-006-211	SRDF REP SUITE VMAX 20K REG 61-100TB	$2,595.00	40.5%	$1,544.03	$467.10	N/A	N/A	N/A	N/A	$467.10	EN-S	SYMMETRIX VMAX 20K
456-006-212	SRDF REP SUITE VMAX 20K REG 101-150TB	$2,205.00	40.5%	$1,311.98	$396.90	N/A	N/A	N/A	N/A	$396.90	EN-S	SYMMETRIX VMAX 20K
456-006-213	SRDF REP SUITE VMAX 20K REG 151-250TB	$2,090.00	40.5%	$1,243.55	$376.20	N/A	N/A	N/A	N/A	$376.20	EN-S	SYMMETRIX VMAX 20K
456-006-214	SRDF REP SUITE VMAX 20K REG 251-400TB	$1,915.00	40.5%	$1,139.43	$344.70	N/A	N/A	N/A	N/A	$344.70	EN-S	SYMMETRIX VMAX 20K
456-006-215	SRDF REP SUITE VMAX 20K REG 401-600TB	$1,715.00	40.5%	$1,020.43	$308.70	N/A	N/A	N/A	N/A	$308.70	EN-S	SYMMETRIX VMAX 20K
456-006-216	SRDF REP SUITE VMAX 20K REG 601-1000TB	$1,505.00	40.5%	$895.48	$270.90	N/A	N/A	N/A	N/A	$270.90	EN-S	SYMMETRIX VMAX 20K
456-006-217	SRDF REP SUITE VMAX 20K REG 1000TB+	$975.00	40.5%	$580.13	$175.50	N/A	N/A	N/A	N/A	$175.50	EN-S	SYMMETRIX VMAX 20K
456-006-218	SYMM MGMT SUITE VMAX 20K SATA 0-14TB	$1,000.00	40.5%	$595.00	$180.00	N/A	N/A	N/A	N/A	$180.00	EN-S	SYMMETRIX VMAX 20K
456-006-219	SYMM MGMT SUITE VMAX 20K SATA 15-25TB	$945.00	40.5%	$562.28	$170.10	N/A	N/A	N/A	N/A	$170.10	EN-S	SYMMETRIX VMAX 20K
456-006-220	SYMM MGMT SUITE VMAX 20K SATA 26-40TB	$830.00	40.5%	$493.85	$149.40	N/A	N/A	N/A	N/A	$149.40	EN-S	SYMMETRIX VMAX 20K
456-006-221	SYMM MGMT SUITE VMAX 20K SATA 41-60TB	$775.00	40.5%	$461.13	$139.50	N/A	N/A	N/A	N/A	$139.50	EN-S	SYMMETRIX VMAX 20K
456-006-222	SYMM MGMT SUITE VMAX 20K SATA 61-100TB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYMMETRIX VMAX 20K
456-006-223	SYMM MGMT SUITE VMAX 20K SATA 101-150TB	$665.00	40.5%	$395.68	$119.70	N/A	N/A	N/A	N/A	$119.70	EN-S	SYMMETRIX VMAX 20K
456-006-224	SYMM MGMT SUITE VMAX 20K SATA 151-250TB	$590.00	40.5%	$351.05	$106.20	N/A	N/A	N/A	N/A	$106.20	EN-S	SYMMETRIX VMAX 20K
456-006-225	SYMM MGMT SUITE VMAX 20K SATA 251-400TB	$515.00	40.5%	$306.43	$92.70	N/A	N/A	N/A	N/A	$92.70	EN-S	SYMMETRIX VMAX 20K
456-006-226	SYMM MGMT SUITE VMAX 20K SATA 401-600TB	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 20K
456-006-227	SYMM MGMT SUITE VMAX 20K SATA 601-1000TB	$385.00	40.5%	$229.08	$69.30	N/A	N/A	N/A	N/A	$69.30	EN-S	SYMMETRIX VMAX 20K
456-006-228	SYMM MGMT SUITE VMAX 20K SATA 1000TB+	$335.00	40.5%	$199.33	$60.30	N/A	N/A	N/A	N/A	$60.30	EN-S	SYMMETRIX VMAX 20K
456-006-229	SYMM MGMT SUITE VMAX 20K N-S 0-14TB	$2,010.00	40.5%	$1,195.95	$361.80	N/A	N/A	N/A	N/A	$361.80	EN-S	SYMMETRIX VMAX 20K
456-006-230	SYMM MGMT SUITE VMAX 20K N-S 15-25TB	$1,890.00	40.5%	$1,124.55	$340.20	N/A	N/A	N/A	N/A	$340.20	EN-S	SYMMETRIX VMAX 20K
456-006-231	SYMM MGMT SUITE VMAX 20K N-S 26-40TB	$1,665.00	40.5%	$990.68	$299.70	N/A	N/A	N/A	N/A	$299.70	EN-S	SYMMETRIX VMAX 20K
456-006-232	SYMM MGMT SUITE VMAX 20K N-S 41-60TB	$1,550.00	40.5%	$922.25	$279.00	N/A	N/A	N/A	N/A	$279.00	EN-S	SYMMETRIX VMAX 20K
456-006-233	SYMM MGMT SUITE VMAX 20K N-S 61-100TB	$1,485.00	40.5%	$883.58	$267.30	N/A	N/A	N/A	N/A	$267.30	EN-S	SYMMETRIX VMAX 20K
456-006-234	SYMM MGMT SUITE VMAX 20K N-S 101-150TB	$1,335.00	40.5%	$794.33	$240.30	N/A	N/A	N/A	N/A	$240.30	EN-S	SYMMETRIX VMAX 20K
456-006-235	SYMM MGMT SUITE VMAX 20K N-S 151-250TB	$1,185.00	40.5%	$705.08	$213.30	N/A	N/A	N/A	N/A	$213.30	EN-S	SYMMETRIX VMAX 20K
456-006-236	SYMM MGMT SUITE VMAX 20K N-S 251-400TB	$1,020.00	40.5%	$606.90	$183.60	N/A	N/A	N/A	N/A	$183.60	EN-S	SYMMETRIX VMAX 20K
456-006-237	SYMM MGMT SUITE VMAX 20K N-S 401-600TB	$890.00	40.5%	$529.55	$160.20	N/A	N/A	N/A	N/A	$160.20	EN-S	SYMMETRIX VMAX 20K
456-006-238	SYMM MGMT SUITE VMAX 20K N-S 601-1000TB	$775.00	40.5%	$461.13	$139.50	N/A	N/A	N/A	N/A	$139.50	EN-S	SYMMETRIX VMAX 20K
456-006-239	SYMM MGMT SUITE VMAX 20K N-S 1000TB+	$665.00	40.5%	$395.68	$119.70	N/A	N/A	N/A	N/A	$119.70	EN-S	SYMMETRIX VMAX 20K
456-006-240	TIMEFINDER SUITE VMAX 20K SATA 0-14TB	$1,270.00	40.5%	$755.65	$228.60	N/A	N/A	N/A	N/A	$228.60	EN-S	SYMMETRIX VMAX 20K
456-006-241	TIMEFINDER SUITE VMAX 20K SATA 15-25TB	$1,185.00	40.5%	$705.08	$213.30	N/A	N/A	N/A	N/A	$213.30	EN-S	SYMMETRIX VMAX 20K
456-006-242	TIMEFINDER SUITE VMAX 20K SATA 26-40TB	$1,050.00	40.5%	$624.75	$189.00	N/A	N/A	N/A	N/A	$189.00	EN-S	SYMMETRIX VMAX 20K
456-006-243	TIMEFINDER SUITE VMAX 20K SATA 41-60TB	$975.00	40.5%	$580.13	$175.50	N/A	N/A	N/A	N/A	$175.50	EN-S	SYMMETRIX VMAX 20K
456-006-244	TIMEFINDER SUITE VMAX 20K SATA 61-100TB	$935.00	40.5%	$556.33	$168.30	N/A	N/A	N/A	N/A	$168.30	EN-S	SYMMETRIX VMAX 20K
456-006-245	TIMEFINDER SUITE VMAX 20K SATA 101-150TB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
456-006-246	TIMEFINDER SUITE VMAX 20K SATA 151-250TB	$745.00	40.5%	$443.28	$134.10	N/A	N/A	N/A	N/A	$134.10	EN-S	SYMMETRIX VMAX 20K
456-006-247	TIMEFINDER SUITE VMAX 20K SATA 251-400TB	$650.00	40.5%	$386.75	$117.00	N/A	N/A	N/A	N/A	$117.00	EN-S	SYMMETRIX VMAX 20K
456-006-248	TIMEFINDER SUITE VMAX 20K SATA 401-600TB	$565.00	40.5%	$336.18	$101.70	N/A	N/A	N/A	N/A	$101.70	EN-S	SYMMETRIX VMAX 20K
456-006-249	TIMEFINDER SUITE VMAX 20K SATA601-1000TB	$495.00	40.5%	$294.53	$89.10	N/A	N/A	N/A	N/A	$89.10	EN-S	SYMMETRIX VMAX 20K
456-006-250	TIMEFINDER SUITE VMAX 20K SATA 1000TB+	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 20K
456-006-251	TIMEFINDER SUITE VMAX 20K N-S 0-14TB	$2,540.00	40.5%	$1,511.30	$457.20	N/A	N/A	N/A	N/A	$457.20	EN-S	SYMMETRIX VMAX 20K
456-006-252	TIMEFINDER SUITE VMAX 20K N-S 15-25TB	$2,385.00	40.5%	$1,419.08	$429.30	N/A	N/A	N/A	N/A	$429.30	EN-S	SYMMETRIX VMAX 20K
456-006-253	TIMEFINDER SUITE VMAX 20K N-S 26-40TB	$2,100.00	40.5%	$1,249.50	$378.00	N/A	N/A	N/A	N/A	$378.00	EN-S	SYMMETRIX VMAX 20K
456-006-254	TIMEFINDER SUITE VMAX 20K N-S 41-60TB	$1,955.00	40.5%	$1,163.23	$351.90	N/A	N/A	N/A	N/A	$351.90	EN-S	SYMMETRIX VMAX 20K
456-006-255	TIMEFINDER SUITE VMAX 20K N-S 61-100TB	$1,880.00	40.5%	$1,118.60	$338.40	N/A	N/A	N/A	N/A	$338.40	EN-S	SYMMETRIX VMAX 20K
456-006-256	TIMEFINDER SUITE VMAX 20K N-S 101-150TB	$1,690.00	40.5%	$1,005.55	$304.20	N/A	N/A	N/A	N/A	$304.20	EN-S	SYMMETRIX VMAX 20K
456-006-257	TIMEFINDER SUITE VMAX 20K N-S 151-250TB	$1,500.00	40.5%	$892.50	$270.00	N/A	N/A	N/A	N/A	$270.00	EN-S	SYMMETRIX VMAX 20K
456-006-258	TIMEFINDER SUITE VMAX 20K N-S 251-400TB	$1,300.00	40.5%	$773.50	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-S	SYMMETRIX VMAX 20K
456-006-259	TIMEFINDER SUITE VMAX 20K N-S 401-600TB	$1,135.00	40.5%	$675.33	$204.30	N/A	N/A	N/A	N/A	$204.30	EN-S	SYMMETRIX VMAX 20K
456-006-260	TIMEFINDER SUITE VMAX 20K N-S 601-1000TB	$985.00	40.5%	$586.08	$177.30	N/A	N/A	N/A	N/A	$177.30	EN-S	SYMMETRIX VMAX 20K
456-006-261	TIMEFINDER SUITE VMAX 20K N-S 1000TB+	$860.00	40.5%	$511.70	$154.80	N/A	N/A	N/A	N/A	$154.80	EN-S	SYMMETRIX VMAX 20K
456-006-262	TIMEFINDER SUITE VMAX 20K FTS 0-14TB	$1,270.00	40.5%	$755.65	$228.60	N/A	N/A	N/A	N/A	$228.60	EN-S	SYMMETRIX VMAX 20K
456-006-263	TIMEFINDER SUITE VMAX 20K FTS 15-25TB	$1,185.00	40.5%	$705.08	$213.30	N/A	N/A	N/A	N/A	$213.30	EN-S	SYMMETRIX VMAX 20K
456-006-264	TIMEFINDER SUITE VMAX 20K FTS 26-40TB	$1,050.00	40.5%	$624.75	$189.00	N/A	N/A	N/A	N/A	$189.00	EN-S	SYMMETRIX VMAX 20K
456-006-265	TIMEFINDER SUITE VMAX 20K FTS 41-60TB	$975.00	40.5%	$580.13	$175.50	N/A	N/A	N/A	N/A	$175.50	EN-S	SYMMETRIX VMAX 20K
456-006-266	TIMEFINDER SUITE VMAX 20K FTS 61-100TB	$935.00	40.5%	$556.33	$168.30	N/A	N/A	N/A	N/A	$168.30	EN-S	SYMMETRIX VMAX 20K
456-006-267	TIMEFINDER SUITE VMAX 20K FTS 101-150TB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
456-006-268	TIMEFINDER SUITE VMAX 20K FTS 151-250TB	$745.00	40.5%	$443.28	$134.10	N/A	N/A	N/A	N/A	$134.10	EN-S	SYMMETRIX VMAX 20K
456-006-269	TIMEFINDER SUITE VMAX 20K FTS 251-400TB	$650.00	40.5%	$386.75	$117.00	N/A	N/A	N/A	N/A	$117.00	EN-S	SYMMETRIX VMAX 20K
456-006-270	TIMEFINDER SUITE VMAX 20K FTS 401-600TB	$565.00	40.5%	$336.18	$101.70	N/A	N/A	N/A	N/A	$101.70	EN-S	SYMMETRIX VMAX 20K
456-006-271	TIMEFINDER SUITE VMAX 20K FTS 601-1000TB	$495.00	40.5%	$294.53	$89.10	N/A	N/A	N/A	N/A	$89.10	EN-S	SYMMETRIX VMAX 20K
456-006-272	TIMEFINDER SUITE VMAX 20K FTS 1000TB+	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 20K
456-006-273	TIMEFINDER SUITE VMAX 20K REG 0-14TB	$4,425.00	40.5%	$2,632.88	$796.50	N/A	N/A	N/A	N/A	$796.50	EN-S	SYMMETRIX VMAX 20K
456-006-274	TIMEFINDER SUITE VMAX 20K REG 15-25TB	$3,850.00	40.5%	$2,290.75	$693.00	N/A	N/A	N/A	N/A	$693.00	EN-S	SYMMETRIX VMAX 20K
456-006-275	TIMEFINDER SUITE VMAX 20K REG 26-40TB	$3,350.00	40.5%	$1,993.25	$603.00	N/A	N/A	N/A	N/A	$603.00	EN-S	SYMMETRIX VMAX 20K
456-006-276	TIMEFINDER SUITE VMAX 20K REG 41-60TB	$2,730.00	40.5%	$1,624.35	$491.40	N/A	N/A	N/A	N/A	$491.40	EN-S	SYMMETRIX VMAX 20K
456-006-277	TIMEFINDER SUITE VMAX 20K REG 61-100TB	$2,290.00	40.5%	$1,362.55	$412.20	N/A	N/A	N/A	N/A	$412.20	EN-S	SYMMETRIX VMAX 20K
456-006-278	TIMEFINDER SUITE VMAX 20K REG 101-150TB	$2,135.00	40.5%	$1,270.33	$384.30	N/A	N/A	N/A	N/A	$384.30	EN-S	SYMMETRIX VMAX 20K
456-006-279	TIMEFINDER SUITE VMAX 20K REG 151-250TB	$1,985.00	40.5%	$1,181.08	$357.30	N/A	N/A	N/A	N/A	$357.30	EN-S	SYMMETRIX VMAX 20K
456-006-280	TIMEFINDER SUITE VMAX 20K REG 251-400TB	$1,840.00	40.5%	$1,094.80	$331.20	N/A	N/A	N/A	N/A	$331.20	EN-S	SYMMETRIX VMAX 20K
456-006-281	TIMEFINDER SUITE VMAX 20K REG 401-600TB	$1,675.00	40.5%	$996.63	$301.50	N/A	N/A	N/A	N/A	$301.50	EN-S	SYMMETRIX VMAX 20K
456-006-282	TIMEFINDER SUITE VMAX 20K REG 601-1000TB	$1,560.00	40.5%	$928.20	$280.80	N/A	N/A	N/A	N/A	$280.80	EN-S	SYMMETRIX VMAX 20K
456-006-283	TIMEFINDER SUITE VMAX 20K REG 1000TB+	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 20K
456-007-000	SYMM MGMT SUITE 20K SATA 0-14TB	$1,000.00	40.5%	$595.00	$180.00	N/A	N/A	N/A	N/A	$180.00	EN-S	SYMMETRIX VMAX 20K
456-007-001	SYMM MGMT SUITE 20K SATA 15-25TB	$945.00	40.5%	$562.28	$170.10	N/A	N/A	N/A	N/A	$170.10	EN-S	SYMMETRIX VMAX 20K
456-007-002	SYMM MGMT SUITE 20K SATA 26-40TB	$830.00	40.5%	$493.85	$149.40	N/A	N/A	N/A	N/A	$149.40	EN-S	SYMMETRIX VMAX 20K
456-007-003	SYMM MGMT SUITE 20K SATA 41-60TB	$775.00	40.5%	$461.13	$139.50	N/A	N/A	N/A	N/A	$139.50	EN-S	SYMMETRIX VMAX 20K
456-007-004	SYMM MGMT SUITE 20K SATA 61-100TB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYMMETRIX VMAX 20K
456-007-005	SYMM MGMT SUITE 20K SATA 101-150TB	$665.00	40.5%	$395.68	$119.70	N/A	N/A	N/A	N/A	$119.70	EN-S	SYMMETRIX VMAX 20K
456-007-006	SYMM MGMT SUITE 20K SATA 151-250TB	$590.00	40.5%	$351.05	$106.20	N/A	N/A	N/A	N/A	$106.20	EN-S	SYMMETRIX VMAX 20K
456-007-007	SYMM MGMT SUITE 20K SATA 251-400TB	$515.00	40.5%	$306.43	$92.70	N/A	N/A	N/A	N/A	$92.70	EN-S	SYMMETRIX VMAX 20K
456-007-008	SYMM MGMT SUITE 20K SATA 401-600TB	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-007-009	SYMM MGMT SUITE 20K SATA 601-1000TB	$385.00	40.5%	$229.08	$69.30	N/A	N/A	N/A	N/A	$69.30	EN-S	SYMMETRIX VMAX 20K
456-007-010	SYMM MGMT SUITE 20K SATA 1000TB +	$335.00	40.5%	$199.33	$60.30	N/A	N/A	N/A	N/A	$60.30	EN-S	SYMMETRIX VMAX 20K
456-007-011	SYMM MGMT SUITE 20K NON-SATA 0-14TB	$2,010.00	40.5%	$1,195.95	$361.80	N/A	N/A	N/A	N/A	$361.80	EN-S	SYMMETRIX VMAX 20K
456-007-012	SYMM MGMT SUITE 20K NON-SATA 15-25TB	$1,890.00	40.5%	$1,124.55	$340.20	N/A	N/A	N/A	N/A	$340.20	EN-S	SYMMETRIX VMAX 20K
456-007-013	SYMM MGMT SUITE 20K NON-SATA 26-40TB	$1,665.00	40.5%	$990.68	$299.70	N/A	N/A	N/A	N/A	$299.70	EN-S	SYMMETRIX VMAX 20K
456-007-014	SYMM MGMT SUITE 20K NON-SATA 41-60TB	$1,550.00	40.5%	$922.25	$279.00	N/A	N/A	N/A	N/A	$279.00	EN-S	SYMMETRIX VMAX 20K
456-007-015	SYMM MGMT SUITE 20K NON-SATA 61-100TB	$1,485.00	40.5%	$883.58	$267.30	N/A	N/A	N/A	N/A	$267.30	EN-S	SYMMETRIX VMAX 20K
456-007-016	SYMM MGMT SUITE 20K NON-SATA 101-150TB	$1,335.00	40.5%	$794.33	$240.30	N/A	N/A	N/A	N/A	$240.30	EN-S	SYMMETRIX VMAX 20K
456-007-017	SYMM MGMT SUITE 20K NON-SATA 151-250TB	$1,185.00	40.5%	$705.08	$213.30	N/A	N/A	N/A	N/A	$213.30	EN-S	SYMMETRIX VMAX 20K
456-007-018	SYMM MGMT SUITE 20K NON-SATA 251-400TB	$1,020.00	40.5%	$606.90	$183.60	N/A	N/A	N/A	N/A	$183.60	EN-S	SYMMETRIX VMAX 20K
456-007-019	SYMM MGMT SUITE 20K NON-SATA 401-600TB	$890.00	40.5%	$529.55	$160.20	N/A	N/A	N/A	N/A	$160.20	EN-S	SYMMETRIX VMAX 20K
456-007-020	SYMM MGMT SUITE 20K NON-SATA 601-1000TB	$775.00	40.5%	$461.13	$139.50	N/A	N/A	N/A	N/A	$139.50	EN-S	SYMMETRIX VMAX 20K
456-007-021	SYMM MGMT SUITE 20K NON-SATA 1000TB +	$665.00	40.5%	$395.68	$119.70	N/A	N/A	N/A	N/A	$119.70	EN-S	SYMMETRIX VMAX 20K
456-007-022	SYMM PACK ENH VMAX 20K SATA 0-14TB	$2,470.00	40.5%	$1,469.65	$444.60	N/A	N/A	N/A	N/A	$444.60	EN-S	SYMMETRIX VMAX 20K
456-007-023	SYMM PACK ENH VMAX 20K SATA 15-25TB	$2,315.00	40.5%	$1,377.43	$416.70	N/A	N/A	N/A	N/A	$416.70	EN-S	SYMMETRIX VMAX 20K
456-007-024	SYMM PACK ENH VMAX 20K SATA 26-40TB	$2,060.00	40.5%	$1,225.70	$370.80	N/A	N/A	N/A	N/A	$370.80	EN-S	SYMMETRIX VMAX 20K
456-007-025	SYMM PACK ENH VMAX 20K SATA 41-60TB	$1,830.00	40.5%	$1,088.85	$329.40	N/A	N/A	N/A	N/A	$329.40	EN-S	SYMMETRIX VMAX 20K
456-007-026	SYMM PACK ENH VMAX 20K SATA 61-100TB	$1,645.00	40.5%	$978.78	$296.10	N/A	N/A	N/A	N/A	$296.10	EN-S	SYMMETRIX VMAX 20K
456-007-027	SYMM PACK ENH VMAX 20K SATA 101-150TB	$1,470.00	40.5%	$874.65	$264.60	N/A	N/A	N/A	N/A	$264.60	EN-S	SYMMETRIX VMAX 20K
456-007-028	SYMM PACK ENH VMAX 20K SATA 151-250TB	$1,270.00	40.5%	$755.65	$228.60	N/A	N/A	N/A	N/A	$228.60	EN-S	SYMMETRIX VMAX 20K
456-007-029	SYMM PACK ENH VMAX 20K SATA 251-400TB	$1,080.00	40.5%	$642.60	$194.40	N/A	N/A	N/A	N/A	$194.40	EN-S	SYMMETRIX VMAX 20K
456-007-030	SYMM PACK ENH VMAX 20K SATA 401-600TB	$910.00	40.5%	$541.45	$163.80	N/A	N/A	N/A	N/A	$163.80	EN-S	SYMMETRIX VMAX 20K
456-007-031	SYMM PACK ENH VMAX 20K SATA 601-1000TB	$770.00	40.5%	$458.15	$138.60	N/A	N/A	N/A	N/A	$138.60	EN-S	SYMMETRIX VMAX 20K
456-007-032	SYMM PACK ENH VMAX 20K SATA 1000TB +	$670.00	40.5%	$398.65	$120.60	N/A	N/A	N/A	N/A	$120.60	EN-S	SYMMETRIX VMAX 20K
456-007-033	SYMM PACK ENH VMAX 20K N-S 0-14TB	$4,940.00	40.5%	$2,939.30	$889.20	N/A	N/A	N/A	N/A	$889.20	EN-S	SYMMETRIX VMAX 20K
456-007-034	SYMM PACK ENH VMAX 20K N-S 15-25TB	$4,630.00	40.5%	$2,754.85	$833.40	N/A	N/A	N/A	N/A	$833.40	EN-S	SYMMETRIX VMAX 20K
456-007-035	SYMM PACK ENH VMAX 20K N-S 26-40TB	$4,120.00	40.5%	$2,451.40	$741.60	N/A	N/A	N/A	N/A	$741.60	EN-S	SYMMETRIX VMAX 20K
456-007-036	SYMM PACK ENH VMAX 20K N-S 41-60TB	$3,660.00	40.5%	$2,177.70	$658.80	N/A	N/A	N/A	N/A	$658.80	EN-S	SYMMETRIX VMAX 20K
456-007-037	SYMM PACK ENH VMAX 20K N-S 61-100TB	$3,290.00	40.5%	$1,957.55	$592.20	N/A	N/A	N/A	N/A	$592.20	EN-S	SYMMETRIX VMAX 20K
456-007-038	SYMM PACK ENH VMAX 20K N-S 101-150TB	$2,945.00	40.5%	$1,752.28	$530.10	N/A	N/A	N/A	N/A	$530.10	EN-S	SYMMETRIX VMAX 20K
456-007-039	SYMM PACK ENH VMAX 20K N-S 151-250TB	$2,540.00	40.5%	$1,511.30	$457.20	N/A	N/A	N/A	N/A	$457.20	EN-S	SYMMETRIX VMAX 20K
456-007-040	SYMM PACK ENH VMAX 20K N-S 251-400TB	$2,160.00	40.5%	$1,285.20	$388.80	N/A	N/A	N/A	N/A	$388.80	EN-S	SYMMETRIX VMAX 20K
456-007-041	SYMM PACK ENH VMAX 20K N-S 401-600TB	$1,820.00	40.5%	$1,082.90	$327.60	N/A	N/A	N/A	N/A	$327.60	EN-S	SYMMETRIX VMAX 20K
456-007-042	SYMM PACK ENH VMAX 20K N-S 601-1000TB	$1,545.00	40.5%	$919.28	$278.10	N/A	N/A	N/A	N/A	$278.10	EN-S	SYMMETRIX VMAX 20K
456-007-043	SYMM PACK ENH VMAX 20K N-S 1000TB +	$1,335.00	40.5%	$794.33	$240.30	N/A	N/A	N/A	N/A	$240.30	EN-S	SYMMETRIX VMAX 20K
456-007-044	ADV FAST SUITE VMAX 20K EXT 0-14TB	$1,028.00	40.5%	$611.66	$185.04	N/A	N/A	N/A	N/A	$185.04	EN-S	SYMMETRIX VMAX 20K
456-007-045	ADV FAST SUITE VMAX 20K EXT 15-25TB	$756.00	40.5%	$449.82	$136.08	N/A	N/A	N/A	N/A	$136.08	EN-S	SYMMETRIX VMAX 20K
456-007-046	ADV FAST SUITE VMAX 20K EXT 26-40TB	$612.00	40.5%	$364.14	$110.16	N/A	N/A	N/A	N/A	$110.16	EN-S	SYMMETRIX VMAX 20K
456-007-047	ADV FAST SUITE VMAX 20K EXT 41-60TB	$452.00	40.5%	$268.94	$81.36	N/A	N/A	N/A	N/A	$81.36	EN-S	SYMMETRIX VMAX 20K
456-007-048	ADV FAST SUITE VMAX 20K EXT 61-100TB	$348.00	40.5%	$207.06	$62.64	N/A	N/A	N/A	N/A	$62.64	EN-S	SYMMETRIX VMAX 20K
456-007-049	ADV FAST SUITE VMAX 20K EXT 101-150TB	$848.00	40.5%	$504.56	$152.64	N/A	N/A	N/A	N/A	$152.64	EN-S	SYMMETRIX VMAX 20K
456-007-050	ADV FAST SUITE VMAX 20K EXT 151-250TB	$788.00	40.5%	$468.86	$141.84	N/A	N/A	N/A	N/A	$141.84	EN-S	SYMMETRIX VMAX 20K
456-007-051	ADV FAST SUITE VMAX 20K EXT 251-400TB	$680.00	40.5%	$404.60	$122.40	N/A	N/A	N/A	N/A	$122.40	EN-S	SYMMETRIX VMAX 20K
456-007-052	ADV FAST SUITE VMAX 20K EXT 401-600TB	$528.00	40.5%	$314.16	$95.04	N/A	N/A	N/A	N/A	$95.04	EN-S	SYMMETRIX VMAX 20K
456-007-053	ADV FAST SUITE VMAX 20K EXT 601-1000TB	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 20K
456-007-054	ADV FAST SUITE VMAX 20K EXT 1001TB+	$964.00	40.5%	$573.58	$173.52	N/A	N/A	N/A	N/A	$173.52	EN-S	SYMMETRIX VMAX 20K
456-007-055	SRDF-A VMAX 20K EXTERNAL 0 - 14TB	$2,190.00	40.5%	$1,303.05	$394.20	N/A	N/A	N/A	N/A	$394.20	EN-S	SYMMETRIX VMAX 20K
456-007-056	SRDF-A VMAX 20K EXTERNAL 15-25TB	$2,060.00	40.5%	$1,225.70	$370.80	N/A	N/A	N/A	N/A	$370.80	EN-S	SYMMETRIX VMAX 20K
456-007-057	SRDF-A VMAX 20K EXTERNAL 26-40TB	$1,810.00	40.5%	$1,076.95	$325.80	N/A	N/A	N/A	N/A	$325.80	EN-S	SYMMETRIX VMAX 20K
456-007-058	SRDF-A VMAX 20K EXTERNAL 41-60TB	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 20K
456-007-059	SRDF-A VMAX 20K EXTERNAL 61-100TB	$1,450.00	40.5%	$862.75	$261.00	N/A	N/A	N/A	N/A	$261.00	EN-S	SYMMETRIX VMAX 20K
456-007-060	SRDF-A VMAX 20K EXTERNAL 101-150TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-007-061	SRDF-A VMAX 20K EXTERNAL 151-250TB	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 20K
456-007-062	SRDF-A VMAX 20K EXTERNAL 251-400TB	$940.00	40.5%	$559.30	$169.20	N/A	N/A	N/A	N/A	$169.20	EN-S	SYMMETRIX VMAX 20K
456-007-063	SRDF-A VMAX 20K EXTERNAL 401-600TB	$810.00	40.5%	$481.95	$145.80	N/A	N/A	N/A	N/A	$145.80	EN-S	SYMMETRIX VMAX 20K
456-007-064	SRDF-A VMAX 20K EXTERNAL 601-1000TB	$690.00	40.5%	$410.55	$124.20	N/A	N/A	N/A	N/A	$124.20	EN-S	SYMMETRIX VMAX 20K
456-007-065	SRDF-A VMAX 20K EXTERNAL 1001TB+	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 20K
456-007-066	SRDF-S VMAX 20K EXTERNAL 0 - 14TB	$2,190.00	40.5%	$1,303.05	$394.20	N/A	N/A	N/A	N/A	$394.20	EN-S	SYMMETRIX VMAX 20K
456-007-067	SRDF-S VMAX 20K EXTERNAL 15-25TB	$2,060.00	40.5%	$1,225.70	$370.80	N/A	N/A	N/A	N/A	$370.80	EN-S	SYMMETRIX VMAX 20K
456-007-068	SRDF-S VMAX 20K EXTERNAL 26-40TB	$1,810.00	40.5%	$1,076.95	$325.80	N/A	N/A	N/A	N/A	$325.80	EN-S	SYMMETRIX VMAX 20K
456-007-069	SRDF-S VMAX 20K EXTERNAL 41-60TB	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 20K
456-007-070	SRDF-S VMAX 20K EXTERNAL 61-100TB	$1,450.00	40.5%	$862.75	$261.00	N/A	N/A	N/A	N/A	$261.00	EN-S	SYMMETRIX VMAX 20K
456-007-071	SRDF-S VMAX 20K EXTERNAL 101-150TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-007-072	SRDF-S VMAX 20K EXTERNAL 151-250TB	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 20K
456-007-073	SRDF-S VMAX 20K EXTERNAL 251-400TB	$940.00	40.5%	$559.30	$169.20	N/A	N/A	N/A	N/A	$169.20	EN-S	SYMMETRIX VMAX 20K
456-007-074	SRDF-S VMAX 20K EXTERNAL 401-600TB	$810.00	40.5%	$481.95	$145.80	N/A	N/A	N/A	N/A	$145.80	EN-S	SYMMETRIX VMAX 20K
456-007-075	SRDF-S VMAX 20K EXTERNAL 601-1000TB	$690.00	40.5%	$410.55	$124.20	N/A	N/A	N/A	N/A	$124.20	EN-S	SYMMETRIX VMAX 20K
456-007-076	SRDF-S VMAX 20K EXTERNAL 1001TB+	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 20K
456-007-077	SRDF-STAR VMAX 20K EXTERNAL 0 - 14TB	$1,725.00	40.5%	$1,026.38	$310.50	N/A	N/A	N/A	N/A	$310.50	EN-S	SYMMETRIX VMAX 20K
456-007-078	SRDF-STAR VMAX 20K EXTERNAL 15-25TB	$1,630.00	40.5%	$969.85	$293.40	N/A	N/A	N/A	N/A	$293.40	EN-S	SYMMETRIX VMAX 20K
456-007-079	SRDF-STAR VMAX 20K EXTERNAL 26-40TB	$1,435.00	40.5%	$853.83	$258.30	N/A	N/A	N/A	N/A	$258.30	EN-S	SYMMETRIX VMAX 20K
456-007-080	SRDF-STAR VMAX 20K EXTERNAL 41-60TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-007-081	SRDF-STAR VMAX 20K EXTERNAL 61-100TB	$1,145.00	40.5%	$681.28	$206.10	N/A	N/A	N/A	N/A	$206.10	EN-S	SYMMETRIX VMAX 20K
456-007-082	SRDF-STAR VMAX 20K EXTERNAL 101-150TB	$1,010.00	40.5%	$600.95	$181.80	N/A	N/A	N/A	N/A	$181.80	EN-S	SYMMETRIX VMAX 20K
456-007-083	SRDF-STAR VMAX 20K EXTERNAL 151-250TB	$870.00	40.5%	$517.65	$156.60	N/A	N/A	N/A	N/A	$156.60	EN-S	SYMMETRIX VMAX 20K
456-007-084	SRDF-STAR VMAX 20K EXTERNAL 251-400TB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYMMETRIX VMAX 20K
456-007-085	SRDF-STAR VMAX 20K EXTERNAL 401-600TB	$635.00	40.5%	$377.83	$114.30	N/A	N/A	N/A	N/A	$114.30	EN-S	SYMMETRIX VMAX 20K
456-007-086	SRDF-STAR VMAX 20K EXTERNAL 601-1000TB	$545.00	40.5%	$324.28	$98.10	N/A	N/A	N/A	N/A	$98.10	EN-S	SYMMETRIX VMAX 20K
456-007-087	SRDF-STAR VMAX 20K EXTERNAL 1001TB+	$470.00	40.5%	$279.65	$84.60	N/A	N/A	N/A	N/A	$84.60	EN-S	SYMMETRIX VMAX 20K
456-007-088	TF-CLONE VMAX 20K EXTERNAL 0-14TB	$1,270.00	40.5%	$755.65	$228.60	N/A	N/A	N/A	N/A	$228.60	EN-S	SYMMETRIX VMAX 20K
456-007-089	TF-CLONE VMAX 20K EXTERNAL 15-25TB	$1,185.00	40.5%	$705.08	$213.30	N/A	N/A	N/A	N/A	$213.30	EN-S	SYMMETRIX VMAX 20K
456-007-090	TF-CLONE VMAX 20K EXTERNAL 26-40TB	$1,050.00	40.5%	$624.75	$189.00	N/A	N/A	N/A	N/A	$189.00	EN-S	SYMMETRIX VMAX 20K
456-007-091	TF-CLONE VMAX 20K EXTERNAL 41-60TB	$975.00	40.5%	$580.13	$175.50	N/A	N/A	N/A	N/A	$175.50	EN-S	SYMMETRIX VMAX 20K
456-007-092	TF-CLONE VMAX 20K EXTERNAL 61-100TB	$935.00	40.5%	$556.33	$168.30	N/A	N/A	N/A	N/A	$168.30	EN-S	SYMMETRIX VMAX 20K
456-007-093	TF-CLONE VMAX 20K EXTERNAL 101-150TB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
456-007-094	TF-CLONE VMAX 20K EXTERNAL 151-250TB	$745.00	40.5%	$443.28	$134.10	N/A	N/A	N/A	N/A	$134.10	EN-S	SYMMETRIX VMAX 20K
456-007-095	TF-CLONE VMAX 20K EXTERNAL 251-400TB	$650.00	40.5%	$386.75	$117.00	N/A	N/A	N/A	N/A	$117.00	EN-S	SYMMETRIX VMAX 20K
456-007-096	TF-CLONE VMAX 20K EXTERNAL 401-600TB	$565.00	40.5%	$336.18	$101.70	N/A	N/A	N/A	N/A	$101.70	EN-S	SYMMETRIX VMAX 20K
456-007-097	TF-CLONE VMAX 20K EXTERNAL 601-1000TB	$495.00	40.5%	$294.53	$89.10	N/A	N/A	N/A	N/A	$89.10	EN-S	SYMMETRIX VMAX 20K
456-007-098	TF-CLONE VMAX 20K EXTERNAL 1001TB+	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 20K
456-007-099	TF-SNAP VMAX 20K EXTERNAL 0 - 14TB	$1,270.00	40.5%	$755.65	$228.60	N/A	N/A	N/A	N/A	$228.60	EN-S	SYMMETRIX VMAX 20K
456-007-100	TF-SNAP VMAX 20K EXTERNAL 15-25TB	$1,185.00	40.5%	$705.08	$213.30	N/A	N/A	N/A	N/A	$213.30	EN-S	SYMMETRIX VMAX 20K
456-007-101	TF-SNAP VMAX 20K EXTERNAL 26-40TB	$1,050.00	40.5%	$624.75	$189.00	N/A	N/A	N/A	N/A	$189.00	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-007-102	TF-SNAP VMAX 20K EXTERNAL 41-60TB	$975.00	40.5%	$580.13	$175.50	N/A	N/A	N/A	N/A	$175.50	EN-S	SYMMETRIX VMAX 20K
456-007-103	TF-SNAP VMAX 20K EXTERNAL 61-100TB	$935.00	40.5%	$556.33	$168.30	N/A	N/A	N/A	N/A	$168.30	EN-S	SYMMETRIX VMAX 20K
456-007-104	TF-SNAP VMAX 20K EXTERNAL 101-150TB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
456-007-105	TF-SNAP VMAX 20K EXTERNAL 151-250TB	$745.00	40.5%	$443.28	$134.10	N/A	N/A	N/A	N/A	$134.10	EN-S	SYMMETRIX VMAX 20K
456-007-106	TF-SNAP VMAX 20K EXTERNAL 251-400TB	$650.00	40.5%	$386.75	$117.00	N/A	N/A	N/A	N/A	$117.00	EN-S	SYMMETRIX VMAX 20K
456-007-107	TF-SNAP VMAX 20K EXTERNAL 401-600TB	$565.00	40.5%	$336.18	$101.70	N/A	N/A	N/A	N/A	$101.70	EN-S	SYMMETRIX VMAX 20K
456-007-108	TF-SNAP VMAX 20K EXTERNAL 601-1000TB	$495.00	40.5%	$294.53	$89.10	N/A	N/A	N/A	N/A	$89.10	EN-S	SYMMETRIX VMAX 20K
456-007-109	TF-SNAP VMAX 20K EXTERNAL 1001TB+	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 20K
456-007-132	OR-DM VMAX 20K NON-SATA 0-14TB	$3,942.00	40.5%	$2,345.49	$709.56	N/A	N/A	N/A	N/A	$709.56	EN-S	SYMMETRIX VMAX 20K
456-007-133	OR-DM VMAX 20K NON-SATA 15-25TB	$3,708.00	40.5%	$2,206.26	$667.44	N/A	N/A	N/A	N/A	$667.44	EN-S	SYMMETRIX VMAX 20K
456-007-134	OR-DM VMAX 20K NON-SATA 26-40TB	$3,267.00	40.5%	$1,943.87	$588.06	N/A	N/A	N/A	N/A	$588.06	EN-S	SYMMETRIX VMAX 20K
456-007-135	OR-DM VMAX 20K NON-SATA 41-60TB	$2,916.00	40.5%	$1,735.02	$524.88	N/A	N/A	N/A	N/A	$524.88	EN-S	SYMMETRIX VMAX 20K
456-007-136	OR-DM VMAX 20K NON-SATA 61-100TB	$2,601.00	40.5%	$1,547.60	$468.18	N/A	N/A	N/A	N/A	$468.18	EN-S	SYMMETRIX VMAX 20K
456-007-137	OR-DM VMAX 20K NON-SATA 101-150TB	$2,304.00	40.5%	$1,370.88	$414.72	N/A	N/A	N/A	N/A	$414.72	EN-S	SYMMETRIX VMAX 20K
456-007-138	OR-DM VMAX 20K NON-SATA 151-250TB	$1,980.00	40.5%	$1,178.10	$356.40	N/A	N/A	N/A	N/A	$356.40	EN-S	SYMMETRIX VMAX 20K
456-007-139	OR-DM VMAX 20K NON-SATA 251-400TB	$1,692.00	40.5%	$1,006.74	$304.56	N/A	N/A	N/A	N/A	$304.56	EN-S	SYMMETRIX VMAX 20K
456-007-140	OR-DM VMAX 20K NON-SATA 401-600TB	$1,458.00	40.5%	$867.51	$262.44	N/A	N/A	N/A	N/A	$262.44	EN-S	SYMMETRIX VMAX 20K
456-007-141	OR-DM VMAX 20K NON-SATA 601-1000TB	$1,251.00	40.5%	$744.35	$225.18	N/A	N/A	N/A	N/A	$225.18	EN-S	SYMMETRIX VMAX 20K
456-007-142	OR-DM VMAX 20K NON-SATA 1001TB+	$1,071.00	40.5%	$637.25	$192.78	N/A	N/A	N/A	N/A	$192.78	EN-S	SYMMETRIX VMAX 20K
456-007-143	OR-DM VMAX 20K SATA 0-14TB	$1,971.00	40.5%	$1,172.75	$354.78	N/A	N/A	N/A	N/A	$354.78	EN-S	SYMMETRIX VMAX 20K
456-007-144	OR-DM VMAX 20K SATA 15-25TB	$1,854.00	40.5%	$1,103.13	$333.72	N/A	N/A	N/A	N/A	$333.72	EN-S	SYMMETRIX VMAX 20K
456-007-145	OR-DM VMAX 20K SATA 26-40TB	$1,629.00	40.5%	$969.26	$293.22	N/A	N/A	N/A	N/A	$293.22	EN-S	SYMMETRIX VMAX 20K
456-007-146	OR-DM VMAX 20K SATA 41-60TB	$1,458.00	40.5%	$867.51	$262.44	N/A	N/A	N/A	N/A	$262.44	EN-S	SYMMETRIX VMAX 20K
456-007-147	OR-DM VMAX 20K SATA 61-100TB	$1,305.00	40.5%	$776.48	$234.90	N/A	N/A	N/A	N/A	$234.90	EN-S	SYMMETRIX VMAX 20K
456-007-148	OR-DM VMAX 20K SATA 101-150TB	$1,152.00	40.5%	$685.44	$207.36	N/A	N/A	N/A	N/A	$207.36	EN-S	SYMMETRIX VMAX 20K
456-007-149	OR-DM VMAX 20K SATA 151-250TB	$990.00	40.5%	$589.05	$178.20	N/A	N/A	N/A	N/A	$178.20	EN-S	SYMMETRIX VMAX 20K
456-007-150	OR-DM VMAX 20K SATA 251-400TB	$846.00	40.5%	$503.37	$152.28	N/A	N/A	N/A	N/A	$152.28	EN-S	SYMMETRIX VMAX 20K
456-007-151	OR-DM VMAX 20K SATA 401-600TB	$729.00	40.5%	$433.76	$131.22	N/A	N/A	N/A	N/A	$131.22	EN-S	SYMMETRIX VMAX 20K
456-007-152	OR-DM VMAX 20K SATA 601-1000TB	$621.00	40.5%	$369.50	$111.78	N/A	N/A	N/A	N/A	$111.78	EN-S	SYMMETRIX VMAX 20K
456-007-153	OR-DM VMAX 20K SATA 1001TB+	$540.00	40.5%	$321.30	$97.20	N/A	N/A	N/A	N/A	$97.20	EN-S	SYMMETRIX VMAX 20K
456-007-176	FAST VMAX 20K REGISTERED 0-14TB	$2,474.00	40.5%	$1,472.03	$445.32	N/A	N/A	N/A	N/A	$445.32	EN-S	SYMMETRIX VMAX 20K
456-007-177	FAST VMAX 20K REGISTERED 15-25TB	$2,186.00	40.5%	$1,300.67	$393.48	N/A	N/A	N/A	N/A	$393.48	EN-S	SYMMETRIX VMAX 20K
456-007-178	FAST VMAX 20K REGISTERED 26-40TB	$1,908.00	40.5%	$1,135.26	$343.44	N/A	N/A	N/A	N/A	$343.44	EN-S	SYMMETRIX VMAX 20K
456-007-179	FAST VMAX 20K REGISTERED 41-60TB	$1,656.00	40.5%	$985.32	$298.08	N/A	N/A	N/A	N/A	$298.08	EN-S	SYMMETRIX VMAX 20K
456-007-180	FAST VMAX 20K REGISTERED 61-100TB	$1,455.00	40.5%	$865.73	$261.90	N/A	N/A	N/A	N/A	$261.90	EN-S	SYMMETRIX VMAX 20K
456-007-181	FAST VMAX 20K REGISTERED 101-150TB	$1,358.00	40.5%	$808.01	$244.44	N/A	N/A	N/A	N/A	$244.44	EN-S	SYMMETRIX VMAX 20K
456-007-182	FAST VMAX 20K REGISTERED 151-250TB	$1,253.00	40.5%	$745.54	$225.54	N/A	N/A	N/A	N/A	$225.54	EN-S	SYMMETRIX VMAX 20K
456-007-183	FAST VMAX 20K REGISTERED 251-400TB	$1,148.00	40.5%	$683.06	$206.64	N/A	N/A	N/A	N/A	$206.64	EN-S	SYMMETRIX VMAX 20K
456-007-184	FAST VMAX 20K REGISTERED 401-600TB	$1,093.00	40.5%	$650.34	$196.74	N/A	N/A	N/A	N/A	$196.74	EN-S	SYMMETRIX VMAX 20K
456-007-185	FAST VMAX 20K REGISTERED 601-1000TB	$1,014.00	40.5%	$603.33	$182.52	N/A	N/A	N/A	N/A	$182.52	EN-S	SYMMETRIX VMAX 20K
456-007-186	FAST VMAX 20K REGISTERED 1001+	$923.00	40.5%	$549.19	$166.14	N/A	N/A	N/A	N/A	$166.14	EN-S	SYMMETRIX VMAX 20K
456-007-187	FAST VP VMAX 20K REGISTERED 0-14TB	$2,474.00	40.5%	$1,472.03	$445.32	N/A	N/A	N/A	N/A	$445.32	EN-S	SYMMETRIX VMAX 20K
456-007-188	FAST VP VMAX 20K REGISTERED 15-25TB	$2,186.00	40.5%	$1,300.67	$393.48	N/A	N/A	N/A	N/A	$393.48	EN-S	SYMMETRIX VMAX 20K
456-007-189	FAST VP VMAX 20K REGISTERED 26-40TB	$1,908.00	40.5%	$1,135.26	$343.44	N/A	N/A	N/A	N/A	$343.44	EN-S	SYMMETRIX VMAX 20K
456-007-190	FAST VP VMAX 20K REGISTERED 41-60TB	$1,656.00	40.5%	$985.32	$298.08	N/A	N/A	N/A	N/A	$298.08	EN-S	SYMMETRIX VMAX 20K
456-007-191	FAST VP VMAX 20K REGISTERED 61-100TB	$1,455.00	40.5%	$865.73	$261.90	N/A	N/A	N/A	N/A	$261.90	EN-S	SYMMETRIX VMAX 20K
456-007-192	FAST VP VMAX 20K REGISTERED 101-150TB	$1,358.00	40.5%	$808.01	$244.44	N/A	N/A	N/A	N/A	$244.44	EN-S	SYMMETRIX VMAX 20K
456-007-193	FAST VP VMAX 20K REGISTERED 151-250TB	$1,253.00	40.5%	$745.54	$225.54	N/A	N/A	N/A	N/A	$225.54	EN-S	SYMMETRIX VMAX 20K
456-007-194	FAST VP VMAX 20K REGISTERED 251-400TB	$1,148.00	40.5%	$683.06	$206.64	N/A	N/A	N/A	N/A	$206.64	EN-S	SYMMETRIX VMAX 20K
456-007-195	FAST VP VMAX 20K REGISTERED 401-600TB	$1,093.00	40.5%	$650.34	$196.74	N/A	N/A	N/A	N/A	$196.74	EN-S	SYMMETRIX VMAX 20K
456-007-196	FAST VP VMAX 20K REGISTERED 601-1000TB	$1,014.00	40.5%	$603.33	$182.52	N/A	N/A	N/A	N/A	$182.52	EN-S	SYMMETRIX VMAX 20K
456-007-197	FAST VP VMAX 20K REGISTERED 1001+	$923.00	40.5%	$549.19	$166.14	N/A	N/A	N/A	N/A	$166.14	EN-S	SYMMETRIX VMAX 20K
456-007-198	OPTIMIZER VMAX 20K NON-SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-199	OPTIMIZER VMAX 20K NON-SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-200	OPTIMIZER VMAX 20K NON-SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-201	OPTIMIZER VMAX 20K NON-SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-202	OPTIMIZER VMAX 20K NON-SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-203	OPTIMIZER VMAX 20K NON-SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-204	OPTIMIZER VMAX 20K NON-SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-205	OPTIMIZER VMAX 20K NON-SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-206	OPTIMIZER VMAX 20K NON-SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-207	OPTIMIZER VMAX 20K NON-SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-208	OPTIMIZER VMAX 20K NON-SATA 1001	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-209	OPTIMIZER VMAX 20K SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-210	OPTIMIZER VMAX 20K SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-211	OPTIMIZER VMAX 20K SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-212	OPTIMIZER VMAX 20K SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-213	OPTIMIZER VMAX 20K SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-214	OPTIMIZER VMAX 20K SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-215	OPTIMIZER VMAX 20K SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-216	OPTIMIZER VMAX 20K SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-217	OPTIMIZER VMAX 20K SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-218	OPTIMIZER VMAX 20K SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-219	OPTIMIZER VMAX 20K SATA 1001+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-220	ATSM VMAX 20K NON-SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-221	ATSM VMAX 20K NON-SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-222	ATSM VMAX 20K NON-SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-223	ATSM VMAX 20K NON-SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-224	ATSM VMAX 20K NON-SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-225	ATSM VMAX 20K NON-SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-226	ATSM VMAX 20K NON-SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-227	ATSM VMAX 20K NON-SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-228	ATSM VMAX 20K NON-SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-229	ATSM VMAX 20K NON-SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-230	ATSM VMAX 20K NON-SATA 1001+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-231	ATSM VMAX 20K SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-232	ATSM VMAX 20K SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-233	ATSM VMAX 20K SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-234	ATSM VMAX 20K SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-235	ATSM VMAX 20K SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-236	ATSM VMAX 20K SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-237	ATSM VMAX 20K SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-238	ATSM VMAX 20K SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-007-239	ATSM VMAX 20K SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-240	ATSM VMAX 20K SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-241	ATSM VMAX 20K SATA 1001+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-242	TSM VMAX 20K NON-SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-243	TSM VMAX 20K NON-SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-244	TSM VMAX 20K NON-SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-245	TSM VMAX 20K NON-SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-246	TSM VMAX 20K NON-SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-247	TSM VMAX 20K NON-SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-248	TSM VMAX 20K NON-SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-249	TSM VMAX 20K NON-SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-250	TSM VMAX 20K NON-SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-251	TSM VMAX 20K NON-SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-252	TSM VMAX 20K NON-SATA 1001+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-253	TSM VMAX 20K SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-254	TSM VMAX 20K SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-255	TSM VMAX 20K SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-256	TSM VMAX 20K SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-257	TSM VMAX 20K SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-258	TSM VMAX 20K SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-259	TSM VMAX 20K SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-260	TSM VMAX 20K SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-261	TSM VMAX 20K SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-262	TSM VMAX 20K SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-263	TSM VMAX 20K SATA 1001+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-264	FAST SUITE VMAX 20K NON-SATA 0-14TB	$1,544.00	40.5%	$918.68	$277.92	N/A	N/A	N/A	N/A	$277.92	EN-S	SYMMETRIX VMAX 20K
456-007-265	FAST SUITE VMAX 20K NON-SATA 15-25TB	$1,449.00	40.5%	$862.16	$260.82	N/A	N/A	N/A	N/A	$260.82	EN-S	SYMMETRIX VMAX 20K
456-007-266	FAST SUITE VMAX 20K NON-SATA 26-40TB	$1,274.00	40.5%	$758.03	$229.32	N/A	N/A	N/A	N/A	$229.32	EN-S	SYMMETRIX VMAX 20K
456-007-267	FAST SUITE VMAX 20K NON-SATA 41-60TB	$1,186.00	40.5%	$705.67	$213.48	N/A	N/A	N/A	N/A	$213.48	EN-S	SYMMETRIX VMAX 20K
456-007-268	FAST SUITE VMAX 20K NON-SATA 61-100TB	$1,134.00	40.5%	$674.73	$204.12	N/A	N/A	N/A	N/A	$204.12	EN-S	SYMMETRIX VMAX 20K
456-007-269	FAST SUITE VMAX 20K NON-SATA 101-150TB	$1,021.00	40.5%	$607.50	$183.78	N/A	N/A	N/A	N/A	$183.78	EN-S	SYMMETRIX VMAX 20K
456-007-270	FAST SUITE VMAX 20K NON-SATA 151-250TB	$917.00	40.5%	$545.62	$165.06	N/A	N/A	N/A	N/A	$165.06	EN-S	SYMMETRIX VMAX 20K
456-007-271	FAST SUITE VMAX 20K NON-SATA 251-400TB	$794.00	40.5%	$472.43	$142.92	N/A	N/A	N/A	N/A	$142.92	EN-S	SYMMETRIX VMAX 20K
456-007-272	FAST SUITE VMAX 20K NON-SATA 401-600TB	$680.00	40.5%	$404.60	$122.40	N/A	N/A	N/A	N/A	$122.40	EN-S	SYMMETRIX VMAX 20K
456-007-273	FAST SUITE VMAX 20K NON-SATA 601-1000TB	$602.00	40.5%	$358.19	$108.36	N/A	N/A	N/A	N/A	$108.36	EN-S	SYMMETRIX VMAX 20K
456-007-274	FAST SUITE VMAX 20K NON-SATA 1001+	$523.00	40.5%	$311.19	$94.14	N/A	N/A	N/A	N/A	$94.14	EN-S	SYMMETRIX VMAX 20K
456-007-275	FAST SUITE VMAX 20K SATA 0-14TB	$772.00	40.5%	$459.34	$138.96	N/A	N/A	N/A	N/A	$138.96	EN-S	SYMMETRIX VMAX 20K
456-007-276	FAST SUITE VMAX 20K SATA 15-25TB	$724.00	40.5%	$430.78	$130.32	N/A	N/A	N/A	N/A	$130.32	EN-S	SYMMETRIX VMAX 20K
456-007-277	FAST SUITE VMAX 20K SATA 26-40TB	$637.00	40.5%	$379.02	$114.66	N/A	N/A	N/A	N/A	$114.66	EN-S	SYMMETRIX VMAX 20K
456-007-278	FAST SUITE VMAX 20K SATA 41-60TB	$593.00	40.5%	$352.84	$106.74	N/A	N/A	N/A	N/A	$106.74	EN-S	SYMMETRIX VMAX 20K
456-007-279	FAST SUITE VMAX 20K SATA 61-100TB	$567.00	40.5%	$337.37	$102.06	N/A	N/A	N/A	N/A	$102.06	EN-S	SYMMETRIX VMAX 20K
456-007-280	FAST SUITE VMAX 20K SATA 101-150TB	$510.00	40.5%	$303.45	$91.80	N/A	N/A	N/A	N/A	$91.80	EN-S	SYMMETRIX VMAX 20K
456-007-281	FAST SUITE VMAX 20K SATA 151-250TB	$458.00	40.5%	$272.51	$82.44	N/A	N/A	N/A	N/A	$82.44	EN-S	SYMMETRIX VMAX 20K
456-007-282	FAST SUITE VMAX 20K SATA 251-400TB	$397.00	40.5%	$236.22	$71.46	N/A	N/A	N/A	N/A	$71.46	EN-S	SYMMETRIX VMAX 20K
456-007-283	FAST SUITE VMAX 20K SATA 401-600TB	$341.00	40.5%	$202.90	$61.38	N/A	N/A	N/A	N/A	$61.38	EN-S	SYMMETRIX VMAX 20K
456-007-284	FAST SUITE VMAX 20K SATA 601-1000TB	$301.00	40.5%	$179.10	$54.18	N/A	N/A	N/A	N/A	$54.18	EN-S	SYMMETRIX VMAX 20K
456-007-285	FAST SUITE VMAX 20K SATA 1001+	$262.00	40.5%	$155.89	$47.16	N/A	N/A	N/A	N/A	$47.16	EN-S	SYMMETRIX VMAX 20K
456-007-286	FAST VMAX 20K ADD ON NON-SATA 0-14TB	$1,544.00	40.5%	$918.68	$277.92	N/A	N/A	N/A	N/A	$277.92	EN-S	SYMMETRIX VMAX 20K
456-007-287	FAST VMAX 20K ADD ON NON-SATA 15-25TB	$1,449.00	40.5%	$862.16	$260.82	N/A	N/A	N/A	N/A	$260.82	EN-S	SYMMETRIX VMAX 20K
456-007-288	FAST VMAX 20K ADD ON NON-SATA 26-40TB	$1,274.00	40.5%	$758.03	$229.32	N/A	N/A	N/A	N/A	$229.32	EN-S	SYMMETRIX VMAX 20K
456-007-289	FAST VMAX 20K ADD ON NON-SATA 41-60TB	$1,186.00	40.5%	$705.67	$213.48	N/A	N/A	N/A	N/A	$213.48	EN-S	SYMMETRIX VMAX 20K
456-007-290	FAST VMAX 20K ADD ON NON-SATA 61-100TB	$1,134.00	40.5%	$674.73	$204.12	N/A	N/A	N/A	N/A	$204.12	EN-S	SYMMETRIX VMAX 20K
456-007-291	FAST VMAX 20K ADD ON NON-SATA 101-150TB	$1,021.00	40.5%	$607.50	$183.78	N/A	N/A	N/A	N/A	$183.78	EN-S	SYMMETRIX VMAX 20K
456-007-292	FAST VMAX 20K ADD ON NON-SATA 151-250TB	$917.00	40.5%	$545.62	$165.06	N/A	N/A	N/A	N/A	$165.06	EN-S	SYMMETRIX VMAX 20K
456-007-293	FAST VMAX 20K ADD ON NON-SATA 251-400TB	$794.00	40.5%	$472.43	$142.92	N/A	N/A	N/A	N/A	$142.92	EN-S	SYMMETRIX VMAX 20K
456-007-294	FAST VMAX 20K ADD ON NON-SATA 401-600TB	$680.00	40.5%	$404.60	$122.40	N/A	N/A	N/A	N/A	$122.40	EN-S	SYMMETRIX VMAX 20K
456-007-295	FAST VMAX 20K ADD ON NON-SATA 601-1000TB	$602.00	40.5%	$358.19	$108.36	N/A	N/A	N/A	N/A	$108.36	EN-S	SYMMETRIX VMAX 20K
456-007-296	FAST VMAX 20K ADD ON NON-SATA 1001+	$523.00	40.5%	$311.19	$94.14	N/A	N/A	N/A	N/A	$94.14	EN-S	SYMMETRIX VMAX 20K
456-007-297	FAST VMAX 20K ADD ON SATA 0-14TB	$772.00	40.5%	$459.34	$138.96	N/A	N/A	N/A	N/A	$138.96	EN-S	SYMMETRIX VMAX 20K
456-007-298	FAST VMAX 20K ADD ON SATA 15-25TB	$724.00	40.5%	$430.78	$130.32	N/A	N/A	N/A	N/A	$130.32	EN-S	SYMMETRIX VMAX 20K
456-007-299	FAST VMAX 20K ADD ON SATA 26-40TB	$637.00	40.5%	$379.02	$114.66	N/A	N/A	N/A	N/A	$114.66	EN-S	SYMMETRIX VMAX 20K
456-007-300	FAST VMAX 20K ADD ON SATA 41-60TB	$593.00	40.5%	$352.84	$106.74	N/A	N/A	N/A	N/A	$106.74	EN-S	SYMMETRIX VMAX 20K
456-007-301	FAST VMAX 20K ADD ON SATA 61-100TB	$567.00	40.5%	$337.37	$102.06	N/A	N/A	N/A	N/A	$102.06	EN-S	SYMMETRIX VMAX 20K
456-007-302	FAST VMAX 20K ADD ON SATA 101-150TB	$510.00	40.5%	$303.45	$91.80	N/A	N/A	N/A	N/A	$91.80	EN-S	SYMMETRIX VMAX 20K
456-007-303	FAST VMAX 20K ADD ON SATA 151-250TB	$458.00	40.5%	$272.51	$82.44	N/A	N/A	N/A	N/A	$82.44	EN-S	SYMMETRIX VMAX 20K
456-007-304	FAST VMAX 20K ADD ON SATA 251-400TB	$397.00	40.5%	$236.22	$71.46	N/A	N/A	N/A	N/A	$71.46	EN-S	SYMMETRIX VMAX 20K
456-007-305	FAST VMAX 20K ADD ON SATA 401-600TB	$341.00	40.5%	$202.90	$61.38	N/A	N/A	N/A	N/A	$61.38	EN-S	SYMMETRIX VMAX 20K
456-007-306	FAST VMAX 20K ADD ON SATA 601-1000TB	$301.00	40.5%	$179.10	$54.18	N/A	N/A	N/A	N/A	$54.18	EN-S	SYMMETRIX VMAX 20K
456-007-307	FAST VMAX 20K ADD ON SATA 1001+	$262.00	40.5%	$155.89	$47.16	N/A	N/A	N/A	N/A	$47.16	EN-S	SYMMETRIX VMAX 20K
456-007-308	ADV FAST SUITE VMAX 20K NON-SATA 0-14TB	$2,054.00	40.5%	$1,222.13	$369.72	N/A	N/A	N/A	N/A	$369.72	EN-S	SYMMETRIX VMAX 20K
456-007-309	ADV FAST SUITE VMAX 20K NON-SATA 15-25TB	$1,926.00	40.5%	$1,145.97	$346.68	N/A	N/A	N/A	N/A	$346.68	EN-S	SYMMETRIX VMAX 20K
456-007-310	ADV FAST SUITE VMAX 20K NON-SATA 26-40TB	$1,696.00	40.5%	$1,009.12	$305.28	N/A	N/A	N/A	N/A	$305.28	EN-S	SYMMETRIX VMAX 20K
456-007-311	ADV FAST SUITE VMAX 20K NON-SATA 41-60TB	$1,578.00	40.5%	$938.91	$284.04	N/A	N/A	N/A	N/A	$284.04	EN-S	SYMMETRIX VMAX 20K
456-007-312	ADV FAST SUITE VMAX 20K N-S 61-100TB	$1,509.00	40.5%	$897.86	$271.62	N/A	N/A	N/A	N/A	$271.62	EN-S	SYMMETRIX VMAX 20K
456-007-313	ADV FAST SUITE VMAX 20K N-S 101-150TB	$1,358.00	40.5%	$808.01	$244.44	N/A	N/A	N/A	N/A	$244.44	EN-S	SYMMETRIX VMAX 20K
456-007-314	ADV FAST SUITE VMAX 20K N-S 151-250TB	$1,220.00	40.5%	$725.90	$219.60	N/A	N/A	N/A	N/A	$219.60	EN-S	SYMMETRIX VMAX 20K
456-007-315	ADV FAST SUITE VMAX 20K N-S 251-400TB	$1,056.00	40.5%	$628.32	$190.08	N/A	N/A	N/A	N/A	$190.08	EN-S	SYMMETRIX VMAX 20K
456-007-316	ADV FAST SUITE VMAX 20K N-S 401-600TB	$906.00	40.5%	$539.07	$163.08	N/A	N/A	N/A	N/A	$163.08	EN-S	SYMMETRIX VMAX 20K
456-007-317	ADV FAST SUITE VMAX 20K N-S 601-1000TB	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	EN-S	SYMMETRIX VMAX 20K
456-007-318	ADV FAST SUITE VMAX 20K NON-SATA 1001TB+	$695.00	40.5%	$413.53	$125.10	N/A	N/A	N/A	N/A	$125.10	EN-S	SYMMETRIX VMAX 20K
456-007-319	ADV FAST SUITE VMAX 20K SATA 0-14TB	$1,026.00	40.5%	$610.47	$184.68	N/A	N/A	N/A	N/A	$184.68	EN-S	SYMMETRIX VMAX 20K
456-007-320	ADV FAST SUITE VMAX 20K SATA 15-25TB	$964.00	40.5%	$573.58	$173.52	N/A	N/A	N/A	N/A	$173.52	EN-S	SYMMETRIX VMAX 20K
456-007-321	ADV FAST SUITE VMAX 20K SATA 26-40TB	$846.00	40.5%	$503.37	$152.28	N/A	N/A	N/A	N/A	$152.28	EN-S	SYMMETRIX VMAX 20K
456-007-322	ADV FAST SUITE VMAX 20K SATA 41-60TB	$787.00	40.5%	$468.27	$141.66	N/A	N/A	N/A	N/A	$141.66	EN-S	SYMMETRIX VMAX 20K
456-007-323	ADV FAST SUITE VMAX 20K SATA 61-100TB	$754.00	40.5%	$448.63	$135.72	N/A	N/A	N/A	N/A	$135.72	EN-S	SYMMETRIX VMAX 20K
456-007-324	ADV FAST SUITE VMAX 20K SATA 101-150TB	$679.00	40.5%	$404.01	$122.22	N/A	N/A	N/A	N/A	$122.22	EN-S	SYMMETRIX VMAX 20K
456-007-325	ADV FAST SUITE VMAX 20K SATA 151-250TB	$610.00	40.5%	$362.95	$109.80	N/A	N/A	N/A	N/A	$109.80	EN-S	SYMMETRIX VMAX 20K
456-007-326	ADV FAST SUITE VMAX 20K SATA 251-400TB	$528.00	40.5%	$314.16	$95.04	N/A	N/A	N/A	N/A	$95.04	EN-S	SYMMETRIX VMAX 20K
456-007-327	ADV FAST SUITE VMAX 20K SATA 401-600TB	$453.00	40.5%	$269.54	$81.54	N/A	N/A	N/A	N/A	$81.54	EN-S	SYMMETRIX VMAX 20K
456-007-328	ADV FAST SUITE VMAX 20K SATA 601-1000TB	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 20K
456-007-329	ADV FAST SUITE VMAX 20K SATA 1001TB+	$348.00	40.5%	$207.06	$62.64	N/A	N/A	N/A	N/A	$62.64	EN-S	SYMMETRIX VMAX 20K
456-007-330	FAST VP VMAX 20K AO NON-SATA 0-14TB	$509.00	40.5%	$302.86	$91.62	N/A	N/A	N/A	N/A	$91.62	EN-S	SYMMETRIX VMAX 20K
456-007-331	FAST VP VMAX 20K AO NON-SATA 15-25TB	$479.00	40.5%	$285.01	$86.22	N/A	N/A	N/A	N/A	$86.22	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-007-332	FAST VP VMAX 20K AO NON-SATA 26-40TB	$420.00	40.5%	$249.90	$75.60	N/A	N/A	N/A	N/A	$75.60	EN-S	SYMMETRIX VMAX 20K
456-007-333	FAST VP VMAX 20K AO NON-SATA 41-60TB	$390.00	40.5%	$232.05	$70.20	N/A	N/A	N/A	N/A	$70.20	EN-S	SYMMETRIX VMAX 20K
456-007-334	FAST VP VMAX 20K AO NON-SATA 61-100TB	$374.00	40.5%	$222.53	$67.32	N/A	N/A	N/A	N/A	$67.32	EN-S	SYMMETRIX VMAX 20K
456-007-335	FAST VP VMAX 20K AO NON-SATA 101-150TB	$338.00	40.5%	$201.11	$60.84	N/A	N/A	N/A	N/A	$60.84	EN-S	SYMMETRIX VMAX 20K
456-007-336	FAST VP VMAX 20K AO NON-SATA 151-250TB	$302.00	40.5%	$179.69	$54.36	N/A	N/A	N/A	N/A	$54.36	EN-S	SYMMETRIX VMAX 20K
456-007-337	FAST VP VMAX 20K AO NON-SATA 251-400TB	$262.00	40.5%	$155.89	$47.16	N/A	N/A	N/A	N/A	$47.16	EN-S	SYMMETRIX VMAX 20K
456-007-338	FAST VP VMAX 20K AO NON-SATA 401-600TB	$223.00	40.5%	$132.69	$40.14	N/A	N/A	N/A	N/A	$40.14	EN-S	SYMMETRIX VMAX 20K
456-007-339	FAST VP VMAX 20K AO NON-SATA 601-1000TB	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 20K
456-007-340	FAST VP VMAX 20K AO NON-SATA 1001+	$174.00	40.5%	$103.53	$31.32	N/A	N/A	N/A	N/A	$31.32	EN-S	SYMMETRIX VMAX 20K
456-007-341	FAST VP VMAX 20K AO SATA 0-14TB	$256.00	40.5%	$152.32	$46.08	N/A	N/A	N/A	N/A	$46.08	EN-S	SYMMETRIX VMAX 20K
456-007-342	FAST VP VMAX 20K AO SATA 15-25TB	$239.00	40.5%	$142.21	$43.02	N/A	N/A	N/A	N/A	$43.02	EN-S	SYMMETRIX VMAX 20K
456-007-343	FAST VP VMAX 20K AO SATA 26-40TB	$210.00	40.5%	$124.95	$37.80	N/A	N/A	N/A	N/A	$37.80	EN-S	SYMMETRIX VMAX 20K
456-007-344	FAST VP VMAX 20K AO SATA 41-60TB	$197.00	40.5%	$117.22	$35.46	N/A	N/A	N/A	N/A	$35.46	EN-S	SYMMETRIX VMAX 20K
456-007-345	FAST VP VMAX 20K AO SATA 61-100TB	$187.00	40.5%	$111.27	$33.66	N/A	N/A	N/A	N/A	$33.66	EN-S	SYMMETRIX VMAX 20K
456-007-346	FAST VP VMAX 20K AO SATA 101-150TB	$167.00	40.5%	$99.37	$30.06	N/A	N/A	N/A	N/A	$30.06	EN-S	SYMMETRIX VMAX 20K
456-007-347	FAST VP VMAX 20K AO SATA 151-250TB	$151.00	40.5%	$89.85	$27.18	N/A	N/A	N/A	N/A	$27.18	EN-S	SYMMETRIX VMAX 20K
456-007-348	FAST VP VMAX 20K AO SATA 251-400TB	$131.00	40.5%	$77.95	$23.58	N/A	N/A	N/A	N/A	$23.58	EN-S	SYMMETRIX VMAX 20K
456-007-349	FAST VP VMAX 20K AO SATA 401-600TB	$111.00	40.5%	$66.05	$19.98	N/A	N/A	N/A	N/A	$19.98	EN-S	SYMMETRIX VMAX 20K
456-007-350	FAST VP VMAX 20K AO SATA 601-1000TB	$98.00	40.5%	$58.31	$17.64	N/A	N/A	N/A	N/A	$17.64	EN-S	SYMMETRIX VMAX 20K
456-007-351	FAST VP VMAX 20K AO SATA 1001+	$86.00	40.5%	$51.17	$15.48	N/A	N/A	N/A	N/A	$15.48	EN-S	SYMMETRIX VMAX 20K
456-007-352	ADV FAST VMAX 20K AO NON-SATA 0-14TB	$2,054.00	40.5%	$1,222.13	$369.72	N/A	N/A	N/A	N/A	$369.72	EN-S	SYMMETRIX VMAX 20K
456-007-353	ADV FAST VMAX 20K AO NON-SATA 15-25TB	$1,926.00	40.5%	$1,145.97	$346.68	N/A	N/A	N/A	N/A	$346.68	EN-S	SYMMETRIX VMAX 20K
456-007-354	ADV FAST VMAX 20K AO NON-SATA 26-40TB	$1,696.00	40.5%	$1,009.12	$305.28	N/A	N/A	N/A	N/A	$305.28	EN-S	SYMMETRIX VMAX 20K
456-007-355	ADV FAST VMAX 20K AO NON-SATA 41-60TB	$1,578.00	40.5%	$938.91	$284.04	N/A	N/A	N/A	N/A	$284.04	EN-S	SYMMETRIX VMAX 20K
456-007-356	ADV FAST VMAX 20K AO NON-SATA 61-100TB	$1,509.00	40.5%	$897.86	$271.62	N/A	N/A	N/A	N/A	$271.62	EN-S	SYMMETRIX VMAX 20K
456-007-357	ADV FAST VMAX 20K AO NON-SATA 101-150TB	$1,358.00	40.5%	$808.01	$244.44	N/A	N/A	N/A	N/A	$244.44	EN-S	SYMMETRIX VMAX 20K
456-007-358	ADV FAST VMAX 20K AO NON-SATA 151-250TB	$1,220.00	40.5%	$725.90	$219.60	N/A	N/A	N/A	N/A	$219.60	EN-S	SYMMETRIX VMAX 20K
456-007-359	ADV FAST VMAX 20K AO NON-SATA 251-400TB	$1,056.00	40.5%	$628.32	$190.08	N/A	N/A	N/A	N/A	$190.08	EN-S	SYMMETRIX VMAX 20K
456-007-360	ADV FAST VMAX 20K AO NON-SATA 401-600TB	$906.00	40.5%	$539.07	$163.08	N/A	N/A	N/A	N/A	$163.08	EN-S	SYMMETRIX VMAX 20K
456-007-361	ADV FAST VMAX 20K AO NON-SATA 601-1000TB	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	EN-S	SYMMETRIX VMAX 20K
456-007-362	ADV FAST VMAX 20K AO NON-SATA 1001+	$695.00	40.5%	$413.53	$125.10	N/A	N/A	N/A	N/A	$125.10	EN-S	SYMMETRIX VMAX 20K
456-007-363	ADV FAST VMAX 20K ADD ON SATA 0-14TB	$1,026.00	40.5%	$610.47	$184.68	N/A	N/A	N/A	N/A	$184.68	EN-S	SYMMETRIX VMAX 20K
456-007-364	ADV FAST VMAX 20K ADD ON SATA 15-25TB	$964.00	40.5%	$573.58	$173.52	N/A	N/A	N/A	N/A	$173.52	EN-S	SYMMETRIX VMAX 20K
456-007-365	ADV FAST VMAX 20K ADD ON SATA 26-40TB	$846.00	40.5%	$503.37	$152.28	N/A	N/A	N/A	N/A	$152.28	EN-S	SYMMETRIX VMAX 20K
456-007-366	ADV FAST VMAX 20K ADD ON SATA 41-60TB	$787.00	40.5%	$468.27	$141.66	N/A	N/A	N/A	N/A	$141.66	EN-S	SYMMETRIX VMAX 20K
456-007-367	ADV FAST VMAX 20K ADD ON SATA 61-100TB	$754.00	40.5%	$448.63	$135.72	N/A	N/A	N/A	N/A	$135.72	EN-S	SYMMETRIX VMAX 20K
456-007-368	ADV FAST VMAX 20K ADD ON SATA 101-150TB	$679.00	40.5%	$404.01	$122.22	N/A	N/A	N/A	N/A	$122.22	EN-S	SYMMETRIX VMAX 20K
456-007-369	ADV FAST VMAX 20K ADD ON SATA 151-250TB	$610.00	40.5%	$362.95	$109.80	N/A	N/A	N/A	N/A	$109.80	EN-S	SYMMETRIX VMAX 20K
456-007-370	ADV FAST VMAX 20K ADD ON SATA 251-400TB	$528.00	40.5%	$314.16	$95.04	N/A	N/A	N/A	N/A	$95.04	EN-S	SYMMETRIX VMAX 20K
456-007-371	ADV FAST VMAX 20K ADD ON SATA 401-600TB	$453.00	40.5%	$269.54	$81.54	N/A	N/A	N/A	N/A	$81.54	EN-S	SYMMETRIX VMAX 20K
456-007-372	ADV FAST VMAX 20K ADD ON SATA 601-1000TB	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 20K
456-007-373	ADV FAST VMAX 20K ADD ON SATA 1001+	$348.00	40.5%	$207.06	$62.64	N/A	N/A	N/A	N/A	$62.64	EN-S	SYMMETRIX VMAX 20K
456-007-374	DCP VMAX 20K NON-SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-375	DCP VMAX 20K NON-SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-376	DCP VMAX 20K NON-SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-377	DCP VMAX 20K NON-SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-378	DCP VMAX 20K NON-SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-379	DCP VMAX 20K NON-SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-380	DCP VMAX 20K NON-SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-381	DCP VMAX 20K NON-SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-382	DCP VMAX 20K NON-SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-383	DCP VMAX 20K NON-SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-384	DCP VMAX 20K NON-SATA 1001TB+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-385	DCP VMAX 20K SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-386	DCP VMAX 20K SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-387	DCP VMAX 20K SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-388	DCP VMAX 20K SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-389	DCP VMAX 20K SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-390	DCP VMAX 20K SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-391	DCP VMAX 20K SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-392	DCP VMAX 20K SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-393	DCP VMAX 20K SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-394	DCP VMAX 20K SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-395	DCP VMAX 20K SATA 1001TB+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-396	SPC VMAX 20K NON-SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-397	SPC VMAX 20K NON-SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-398	SPC VMAX 20K NON-SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-399	SPC VMAX 20K NON-SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-400	SPC VMAX 20K NON-SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-401	SPC VMAX 20K NON-SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-402	SPC VMAX 20K NON-SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-403	SPC VMAX 20K NON-SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-404	SPC VMAX 20K NON-SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-405	SPC VMAX 20K NON-SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-406	SPC VMAX 20K NON-SATA 1001TB+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-407	SPC VMAX 20K SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-408	SPC VMAX 20K SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-409	SPC VMAX 20K SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-410	SPC VMAX 20K SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-411	SPC VMAX 20K SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-412	SPC VMAX 20K SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-413	SPC VMAX 20K SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-414	SPC VMAX 20K SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-415	SPC VMAX 20K SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-416	SPC VMAX 20K SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-417	SPC VMAX 20K SATA 1001TB+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-418	RMT SYNC 20K-SRDFS CMPPEER REG 0-14 TB	$4,395.00	40.5%	$2,615.03	$791.10	N/A	N/A	N/A	N/A	$791.10	EN-S	SYMMETRIX VMAX 20K
456-007-419	RMT SYNC 20K-SRDFS CMPPEER REG 15-25 TB	$3,647.00	40.5%	$2,169.97	$656.46	N/A	N/A	N/A	N/A	$656.46	EN-S	SYMMETRIX VMAX 20K
456-007-420	RMT SYNC 20K-SRDFS CMPPEER REG 26-40 TB	$3,660.00	40.5%	$2,177.70	$658.80	N/A	N/A	N/A	N/A	$658.80	EN-S	SYMMETRIX VMAX 20K
456-007-421	RMT SYNC 20K-SRDFS CMPPEER REG 41-60 TB	$2,990.00	40.5%	$1,779.05	$538.20	N/A	N/A	N/A	N/A	$538.20	EN-S	SYMMETRIX VMAX 20K
456-007-422	RMT SYNC 20K-SRDFS CMPPEER REG 61-100 TB	$2,595.00	40.5%	$1,544.03	$467.10	N/A	N/A	N/A	N/A	$467.10	EN-S	SYMMETRIX VMAX 20K
456-007-423	RMT SYNC 20K-SRDFS CMPPEER REG101-150 TB	$2,205.00	40.5%	$1,311.98	$396.90	N/A	N/A	N/A	N/A	$396.90	EN-S	SYMMETRIX VMAX 20K
456-007-424	RMT SYNC 20K-SRDFS CMPPEER REG151-250 TB	$2,090.00	40.5%	$1,243.55	$376.20	N/A	N/A	N/A	N/A	$376.20	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-007-425	RMT SYNC 20K-SRDFS CMPPEER REG251-400 TB	$1,915.00	40.5%	$1,139.43	$344.70	N/A	N/A	N/A	N/A	$344.70	EN-S	SYMMETRIX VMAX 20K
456-007-426	RMT SYNC 20K-SRDFS CMPPEER REG401-600 TB	$1,715.00	40.5%	$1,020.43	$308.70	N/A	N/A	N/A	N/A	$308.70	EN-S	SYMMETRIX VMAX 20K
456-007-427	RMT SYNC 20K-SRDFS CMPPEER REG601-1000TB	$1,505.00	40.5%	$895.48	$270.90	N/A	N/A	N/A	N/A	$270.90	EN-S	SYMMETRIX VMAX 20K
456-007-428	RMT SYNC 20K-SRDFS CMPPEER REG 1001+ TB	$975.00	40.5%	$580.13	$175.50	N/A	N/A	N/A	N/A	$175.50	EN-S	SYMMETRIX VMAX 20K
456-007-429	RMT SYNC 20K-SRDFS CMPPEER N-S 0-14 TB	$4,380.00	40.5%	$2,606.10	$788.40	N/A	N/A	N/A	N/A	$788.40	EN-S	SYMMETRIX VMAX 20K
456-007-430	RMT SYNC 20K-SRDFS CMPPEER N-S 15-25 TB	$4,120.00	40.5%	$2,451.40	$741.60	N/A	N/A	N/A	N/A	$741.60	EN-S	SYMMETRIX VMAX 20K
456-007-431	RMT SYNC 20K-SRDFS CMPPEER N-S 26-40 TB	$3,630.00	40.5%	$2,159.85	$653.40	N/A	N/A	N/A	N/A	$653.40	EN-S	SYMMETRIX VMAX 20K
456-007-432	RMT SYNC 20K-SRDFS CMPPEER N-S 41-60 TB	$3,240.00	40.5%	$1,927.80	$583.20	N/A	N/A	N/A	N/A	$583.20	EN-S	SYMMETRIX VMAX 20K
456-007-433	RMT SYNC 20K-SRDFS CMPPEER N-S 61-100TB	$2,890.00	40.5%	$1,719.55	$520.20	N/A	N/A	N/A	N/A	$520.20	EN-S	SYMMETRIX VMAX 20K
456-007-434	RMT SYNC 20K-SRDFS CMPPEER N-S 101-150T	$2,560.00	40.5%	$1,523.20	$460.80	N/A	N/A	N/A	N/A	$460.80	EN-S	SYMMETRIX VMAX 20K
456-007-435	RMT SYNC 20K-SRDFS CMPPEER N-S 151-250T	$2,200.00	40.5%	$1,309.00	$396.00	N/A	N/A	N/A	N/A	$396.00	EN-S	SYMMETRIX VMAX 20K
456-007-436	RMT SYNC 20K-SRDFS CMPPEER N-S 251-400T	$1,880.00	40.5%	$1,118.60	$338.40	N/A	N/A	N/A	N/A	$338.40	EN-S	SYMMETRIX VMAX 20K
456-007-437	RMT SYNC 20K-SRDFS CMPPEER N-S 401-600T	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 20K
456-007-438	RMT SYNC 20K-SRDFS CMPPEER N-S 601-1000	$1,390.00	40.5%	$827.05	$250.20	N/A	N/A	N/A	N/A	$250.20	EN-S	SYMMETRIX VMAX 20K
456-007-439	RMT SYNC 20K-SRDFS CMPPEER N-S 1001+ TB	$1,190.00	40.5%	$708.05	$214.20	N/A	N/A	N/A	N/A	$214.20	EN-S	SYMMETRIX VMAX 20K
456-007-440	RMT SYNC 20K-SRDFS CMPPEER SATA 0-14 TB	$2,190.00	40.5%	$1,303.05	$394.20	N/A	N/A	N/A	N/A	$394.20	EN-S	SYMMETRIX VMAX 20K
456-007-441	RMT SYNC 20K-SRDFS CMPPEER SATA 15-25 TB	$2,060.00	40.5%	$1,225.70	$370.80	N/A	N/A	N/A	N/A	$370.80	EN-S	SYMMETRIX VMAX 20K
456-007-442	RMT SYNC 20K-SRDFS CMPPEER SATA 26-40 TB	$1,810.00	40.5%	$1,076.95	$325.80	N/A	N/A	N/A	N/A	$325.80	EN-S	SYMMETRIX VMAX 20K
456-007-443	RMT SYNC 20K-SRDFS CMPPEER SATA 41-60 TB	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 20K
456-007-444	RMT SYNC 20K-SRDFS CMPPEER SATA 61-100TB	$1,450.00	40.5%	$862.75	$261.00	N/A	N/A	N/A	N/A	$261.00	EN-S	SYMMETRIX VMAX 20K
456-007-445	RMT SYNC 20K-SRDFS CMPPEER SATA101-150TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-007-446	RMT SYNC 20K-SRDFS CMPPEER SATA151-250TB	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 20K
456-007-447	RMT SYNC 20K-SRDFS CMPPEER SATA251-400TB	$940.00	40.5%	$559.30	$169.20	N/A	N/A	N/A	N/A	$169.20	EN-S	SYMMETRIX VMAX 20K
456-007-448	RMT SYNC 20K-SRDFS CMPPEER SATA401-600TB	$810.00	40.5%	$481.95	$145.80	N/A	N/A	N/A	N/A	$145.80	EN-S	SYMMETRIX VMAX 20K
456-007-449	RMT SYNC 20KSRDFS CMPPEER SATA601-1000TB	$690.00	40.5%	$410.55	$124.20	N/A	N/A	N/A	N/A	$124.20	EN-S	SYMMETRIX VMAX 20K
456-007-450	RMT SYNC 20K-SRDFS CMPPEER SATA 1001+ TB	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 20K
456-007-451	RMT SYNC 20K-SATA-OPTOUT-TRSRDFS CMPPEER	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-452	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-453	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 15-25T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-454	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 26-40T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-455	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 41-60T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-456	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S61-100T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-457	RMT SYNC 20K-ADDSRDFSCMPPEER N-S101-150T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-458	RMT SYNC 20K-ADDSRDFSCMPPEER N-S151-250T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-459	RMT SYNC 20K-ADDSRDFSCMPPEER N-S251-400T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-460	RMT SYNC 20K-ADDSRDFSCMPPEER N-S401-600T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-461	RMT SYNC 20K-ADDSRDFSCMPPEER N-S601-1000	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-462	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S1001+TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-463	RMT SYNC 20K-ADD-SRDFSCMPPEER SATA0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-464	RMT SYNC 20K-ADDSRDFSCMPPEER SATA15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-465	RMTSYNC 20KADDSRDFSCMPPEER SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-466	RMTSYNC 20KADDSRDFSCMPPEER SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-467	RMTSYNC 20KADDSRDFSCMPPEER SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-468	RMTSYNC 20KADDSRDFSCMPPEER SATA 101-150T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-469	RMTSYNC 20KADDSRDFSCMPPEER SATA 151-250T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-470	RMTSYNC 20KADDSRDFSCMPPEER SATA 251-400T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-471	RMTSYNC 20KADDSRDFSCMPPEER SATA 401-600T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-472	RMTSYNC 20KADDSRDFSCMPPEER SATA 601-1000	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-473	RMTSYNC 20KADDSRDFSCMPPEER SATA1001+ TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-474	RMTSYNC 20K-ADDOPT OUTSRDFSCMPPEERSATATR	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-475	RMT ASYNC 20K-SRDFA CMPEXT REG 0-14 TB	$4,395.00	40.5%	$2,615.03	$791.10	N/A	N/A	N/A	N/A	$791.10	EN-S	SYMMETRIX VMAX 20K
456-007-476	RMT ASYNC 20K-SRDFA CMPEXT REG 15-25 TB	$3,647.00	40.5%	$2,169.97	$656.46	N/A	N/A	N/A	N/A	$656.46	EN-S	SYMMETRIX VMAX 20K
456-007-477	RMT ASYNC 20K-SRDFA CMPEXT REG 26-40 TB	$3,660.00	40.5%	$2,177.70	$658.80	N/A	N/A	N/A	N/A	$658.80	EN-S	SYMMETRIX VMAX 20K
456-007-478	RMT ASYNC 20K-SRDFA CMPEXT REG 41-60 TB	$2,990.00	40.5%	$1,779.05	$538.20	N/A	N/A	N/A	N/A	$538.20	EN-S	SYMMETRIX VMAX 20K
456-007-479	RMT ASYNC 20K-SRDFA CMPEXT REG 61-100 TB	$2,595.00	40.5%	$1,544.03	$467.10	N/A	N/A	N/A	N/A	$467.10	EN-S	SYMMETRIX VMAX 20K
456-007-480	RMT ASYNC 20K-SRDFA CMPEXT REG 101-150TB	$2,205.00	40.5%	$1,311.98	$396.90	N/A	N/A	N/A	N/A	$396.90	EN-S	SYMMETRIX VMAX 20K
456-007-481	RMT ASYNC 20K-SRDFA CMPEXT REG 151-250TB	$2,090.00	40.5%	$1,243.55	$376.20	N/A	N/A	N/A	N/A	$376.20	EN-S	SYMMETRIX VMAX 20K
456-007-482	RMT ASYNC 20K-SRDFA CMPEXT REG 251-400TB	$1,915.00	40.5%	$1,139.43	$344.70	N/A	N/A	N/A	N/A	$344.70	EN-S	SYMMETRIX VMAX 20K
456-007-483	RMT ASYNC 20K-SRDFA CMPEXT REG 401-600TB	$1,715.00	40.5%	$1,020.43	$308.70	N/A	N/A	N/A	N/A	$308.70	EN-S	SYMMETRIX VMAX 20K
456-007-484	RMT ASYNC 20KSRDFA CMPEXT REG 601-1000TB	$1,505.00	40.5%	$895.48	$270.90	N/A	N/A	N/A	N/A	$270.90	EN-S	SYMMETRIX VMAX 20K
456-007-485	RMT ASYNC 20K-SRDFA CMPEXT REG 1001+ TB	$975.00	40.5%	$580.13	$175.50	N/A	N/A	N/A	N/A	$175.50	EN-S	SYMMETRIX VMAX 20K
456-007-486	RMT ASYNC 20K-SRDFA CMPEXT N-S 0-14 TB	$4,380.00	40.5%	$2,606.10	$788.40	N/A	N/A	N/A	N/A	$788.40	EN-S	SYMMETRIX VMAX 20K
456-007-487	RMT ASYNC 20K-SRDFA CMPEXT N-S 15-25 TB	$4,120.00	40.5%	$2,451.40	$741.60	N/A	N/A	N/A	N/A	$741.60	EN-S	SYMMETRIX VMAX 20K
456-007-488	RMT ASYNC 20K-SRDFA CMPEXT N-S 26-40 TB	$3,630.00	40.5%	$2,159.85	$653.40	N/A	N/A	N/A	N/A	$653.40	EN-S	SYMMETRIX VMAX 20K
456-007-489	RMT ASYNC 20K-SRDFA CMPEXT N-S 41-60 TB	$3,240.00	40.5%	$1,927.80	$583.20	N/A	N/A	N/A	N/A	$583.20	EN-S	SYMMETRIX VMAX 20K
456-007-490	RMT ASYNC 20K-SRDFA CMPEXT N-S 61-100TB	$2,890.00	40.5%	$1,719.55	$520.20	N/A	N/A	N/A	N/A	$520.20	EN-S	SYMMETRIX VMAX 20K
456-007-491	RMT ASYNC 20K-SRDFA CMPEXT N-S 101-150TB	$2,560.00	40.5%	$1,523.20	$460.80	N/A	N/A	N/A	N/A	$460.80	EN-S	SYMMETRIX VMAX 20K
456-007-492	RMT ASYNC 20K-SRDFA CMPEXT N-S 151-250TB	$2,200.00	40.5%	$1,309.00	$396.00	N/A	N/A	N/A	N/A	$396.00	EN-S	SYMMETRIX VMAX 20K
456-007-493	RMT ASYNC 20K-SRDFA CMPEXT N-S 251-400TB	$1,880.00	40.5%	$1,118.60	$338.40	N/A	N/A	N/A	N/A	$338.40	EN-S	SYMMETRIX VMAX 20K
456-007-494	RMT ASYNC 20K-SRDFA CMPEXT N-S 401-600TB	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 20K
456-007-495	RMT ASYNC 20K-SRDFA CMPEXT N-S601-1000TB	$1,390.00	40.5%	$827.05	$250.20	N/A	N/A	N/A	N/A	$250.20	EN-S	SYMMETRIX VMAX 20K
456-007-496	RMT ASYNC 20K-SRDFA CMPEXT N-S 1001+ TB	$1,190.00	40.5%	$708.05	$214.20	N/A	N/A	N/A	N/A	$214.20	EN-S	SYMMETRIX VMAX 20K
456-007-497	RMT ASYNC 20K-SRDFA CMPEXT SATA 0-14 TB	$2,190.00	40.5%	$1,303.05	$394.20	N/A	N/A	N/A	N/A	$394.20	EN-S	SYMMETRIX VMAX 20K
456-007-498	RMT ASYNC 20K-SRDFA CMPEXT SATA 15-25 TB	$2,060.00	40.5%	$1,225.70	$370.80	N/A	N/A	N/A	N/A	$370.80	EN-S	SYMMETRIX VMAX 20K
456-007-499	RMT ASYNC 20K-SRDFA CMPEXT SATA 26-40 TB	$1,810.00	40.5%	$1,076.95	$325.80	N/A	N/A	N/A	N/A	$325.80	EN-S	SYMMETRIX VMAX 20K
456-007-500	RMT ASYNC 20K-SRDFA CMPEXT SATA 41-60 TB	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 20K
456-007-501	RMT ASYNC 20K-SRDFA CMPEXT SATA 61-100TB	$1,450.00	40.5%	$862.75	$261.00	N/A	N/A	N/A	N/A	$261.00	EN-S	SYMMETRIX VMAX 20K
456-007-502	RMT ASYNC 20K-SRDFACMPEXT SATA 101-150TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-007-503	RMT ASYNC 20K-SRDFACMPEXT SATA 151-250TB	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 20K
456-007-504	RMT ASYNC 20K-SRDFACMPEXT SATA 251-400TB	$940.00	40.5%	$559.30	$169.20	N/A	N/A	N/A	N/A	$169.20	EN-S	SYMMETRIX VMAX 20K
456-007-505	RMT ASYNC 20K-SRDFACMPEXT SATA 401-600TB	$810.00	40.5%	$481.95	$145.80	N/A	N/A	N/A	N/A	$145.80	EN-S	SYMMETRIX VMAX 20K
456-007-506	RMT ASYNC 20K-SRDFACMPEXT SATA 601-1000T	$690.00	40.5%	$410.55	$124.20	N/A	N/A	N/A	N/A	$124.20	EN-S	SYMMETRIX VMAX 20K
456-007-507	RMT ASYNC 20K-SRDFA CMPEXT SATA 1001+ TB	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 20K
456-007-508	RMT ASYNC 20K-SATA-OPTOUTTR-SRDFA CMPEXT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-509	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-510	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 15-25T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-511	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 26-40T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-512	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S 41-60T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-513	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S61-100T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-514	RMT ASYNC 20K-ADDSRDFACMPEXT N-S101-150T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-515	RMT ASYNC 20K-ADDSRDFACMPEXT N-S151-250T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-516	RMT ASYNC 20K-ADDSRDFACMPEXT N-S251-400T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-517	RMT ASYNC 20K-ADDSRDFACMPEXT N-S401-600T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-007-518	RMT ASYNC 20K-ADDSRDFACMPEXT N-S601-1000	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-519	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S1001+TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-520	RMT ASYNC20KADD-SRDFA CMPEXT SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-521	RMT ASYNC20KADD-SRDFACMPEXT SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-522	RMT ASYNC20KADD-SRDFACMPEXT SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-523	RMT ASYNC20KADD-SRDFACMPEXT SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-524	RMT ASYNC20KADD-SRDFACMPEXT SATA61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-525	RMT ASYNC20KADD-SRDFACMPEXT SATA101-150T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-526	RMT ASYNC20KADD-SRDFACMPEXT SATA151-250T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-527	RMT ASYNC20KADD-SRDFACMPEXT SATA251-400T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-528	RMT ASYNC20KADD-SRDFACMPEXT SATA401-600T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-529	RMT ASYNC20KADD-SRDFACMPEXT SATA601-1000	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-530	RMT ASYNC20KADD-SRDFACMPEXT SATA1001+ TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-531	RMT ASYNC20KADD-SATAOPT OUTTRSRDFACMPEXT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-532	SRDF-STAR VMAX 20K REGISTERED 0-14TB	$1,425.00	40.5%	$847.88	$256.50	N/A	N/A	N/A	N/A	$256.50	EN-S	SYMMETRIX VMAX 20K
456-007-533	SRDF-STAR VMAX 20K REGISTERED 15-25TB	$1,155.00	40.5%	$687.23	$207.90	N/A	N/A	N/A	N/A	$207.90	EN-S	SYMMETRIX VMAX 20K
456-007-534	SRDF-STAR VMAX 20K REGISTERED 26-40TB	$1,203.00	40.5%	$715.79	$216.54	N/A	N/A	N/A	N/A	$216.54	EN-S	SYMMETRIX VMAX 20K
456-007-535	SRDF-STAR VMAX 20K REGISTERED 41-60TB	$1,073.00	40.5%	$638.44	$193.14	N/A	N/A	N/A	N/A	$193.14	EN-S	SYMMETRIX VMAX 20K
456-007-536	SRDF-STAR VMAX 20K REGISTERED 61-100TB	$917.00	40.5%	$545.62	$165.06	N/A	N/A	N/A	N/A	$165.06	EN-S	SYMMETRIX VMAX 20K
456-007-537	SRDF-STAR VMAX 20K REGISTERED 101-150TB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
456-007-538	SRDF-STAR VMAX 20K REGISTERED 151-250TB	$749.00	40.5%	$445.66	$134.82	N/A	N/A	N/A	N/A	$134.82	EN-S	SYMMETRIX VMAX 20K
456-007-539	SRDF-STAR VMAX 20K REGISTERED 251-400TB	$668.00	40.5%	$397.46	$120.24	N/A	N/A	N/A	N/A	$120.24	EN-S	SYMMETRIX VMAX 20K
456-007-540	SRDF-STAR VMAX 20K REGISTERED 401-600TB	$555.00	40.5%	$330.23	$99.90	N/A	N/A	N/A	N/A	$99.90	EN-S	SYMMETRIX VMAX 20K
456-007-541	SRDF-STAR VMAX 20K REGISTER 601-1000TB	$449.00	40.5%	$267.16	$80.82	N/A	N/A	N/A	N/A	$80.82	EN-S	SYMMETRIX VMAX 20K
456-007-542	SRDF-STAR VMAX 20K REGISTERED 1001+	$285.00	40.5%	$169.58	$51.30	N/A	N/A	N/A	N/A	$51.30	EN-S	SYMMETRIX VMAX 20K
456-007-543	SRDF-STAR VMAX 20K NON-SATA 0-14TB	$3,460.00	40.5%	$2,058.70	$622.80	N/A	N/A	N/A	N/A	$622.80	EN-S	SYMMETRIX VMAX 20K
456-007-544	SRDF-STAR VMAX 20K NON-SATA 15-25TB	$3,250.00	40.5%	$1,933.75	$585.00	N/A	N/A	N/A	N/A	$585.00	EN-S	SYMMETRIX VMAX 20K
456-007-545	SRDF-STAR VMAX 20K NON-SATA 26-40TB	$2,865.00	40.5%	$1,704.68	$515.70	N/A	N/A	N/A	N/A	$515.70	EN-S	SYMMETRIX VMAX 20K
456-007-546	SRDF-STAR VMAX 20K NON-SATA 41-60TB	$2,560.00	40.5%	$1,523.20	$460.80	N/A	N/A	N/A	N/A	$460.80	EN-S	SYMMETRIX VMAX 20K
456-007-547	SRDF-STAR VMAX 20K NON-SATA 61-100TB	$2,275.00	40.5%	$1,353.63	$409.50	N/A	N/A	N/A	N/A	$409.50	EN-S	SYMMETRIX VMAX 20K
456-007-548	SRDF-STAR VMAX 20K NON-SATA 101-150TB	$2,020.00	40.5%	$1,201.90	$363.60	N/A	N/A	N/A	N/A	$363.60	EN-S	SYMMETRIX VMAX 20K
456-007-549	SRDF-STAR VMAX 20K NON-SATA 151-250TB	$1,740.00	40.5%	$1,035.30	$313.20	N/A	N/A	N/A	N/A	$313.20	EN-S	SYMMETRIX VMAX 20K
456-007-550	SRDF-STAR VMAX 20K NON-SATA 251-400TB	$1,490.00	40.5%	$886.55	$268.20	N/A	N/A	N/A	N/A	$268.20	EN-S	SYMMETRIX VMAX 20K
456-007-551	SRDF-STAR VMAX 20K NON-SATA 401-600TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-007-552	SRDF-STAR VMAX 20K NON-SATA 601-1000TB	$1,095.00	40.5%	$651.53	$197.10	N/A	N/A	N/A	N/A	$197.10	EN-S	SYMMETRIX VMAX 20K
456-007-553	SRDF-STAR VMAX 20K NON-SATA 1001+	$935.00	40.5%	$556.33	$168.30	N/A	N/A	N/A	N/A	$168.30	EN-S	SYMMETRIX VMAX 20K
456-007-554	SRDF-STAR VMAX 20K SATA 0-14TB	$1,725.00	40.5%	$1,026.38	$310.50	N/A	N/A	N/A	N/A	$310.50	EN-S	SYMMETRIX VMAX 20K
456-007-555	SRDF-STAR VMAX 20K SATA 15-25TB	$1,630.00	40.5%	$969.85	$293.40	N/A	N/A	N/A	N/A	$293.40	EN-S	SYMMETRIX VMAX 20K
456-007-556	SRDF-STAR VMAX 20K SATA 26-40TB	$1,435.00	40.5%	$853.83	$258.30	N/A	N/A	N/A	N/A	$258.30	EN-S	SYMMETRIX VMAX 20K
456-007-557	SRDF-STAR VMAX 20K SATA 41-60TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-007-558	SRDF-STAR VMAX 20K SATA 61-100TB	$1,145.00	40.5%	$681.28	$206.10	N/A	N/A	N/A	N/A	$206.10	EN-S	SYMMETRIX VMAX 20K
456-007-559	SRDF-STAR VMAX 20K SATA 101-150TB	$1,010.00	40.5%	$600.95	$181.80	N/A	N/A	N/A	N/A	$181.80	EN-S	SYMMETRIX VMAX 20K
456-007-560	SRDF-STAR VMAX 20K SATA 151-250TB	$870.00	40.5%	$517.65	$156.60	N/A	N/A	N/A	N/A	$156.60	EN-S	SYMMETRIX VMAX 20K
456-007-561	SRDF-STAR VMAX 20K SATA 251-400TB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYMMETRIX VMAX 20K
456-007-562	SRDF-STAR VMAX 20K SATA 401-600TB	$635.00	40.5%	$377.83	$114.30	N/A	N/A	N/A	N/A	$114.30	EN-S	SYMMETRIX VMAX 20K
456-007-563	SRDF-STAR VMAX 20K SATA 601-1000TB	$545.00	40.5%	$324.28	$98.10	N/A	N/A	N/A	N/A	$98.10	EN-S	SYMMETRIX VMAX 20K
456-007-564	SRDF-STAR VMAX 20K SATA 1001+	$470.00	40.5%	$279.65	$84.60	N/A	N/A	N/A	N/A	$84.60	EN-S	SYMMETRIX VMAX 20K
456-007-565	SRDF-STAR ADD SATA OPT OUT VMAX 20K TIER	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-566	LCL REP 20K-TFCLONECNFLASH REG 0-14 TB	$4,425.00	40.5%	$2,632.88	$796.50	N/A	N/A	N/A	N/A	$796.50	EN-S	SYMMETRIX VMAX 20K
456-007-567	LCL REP 20K-TFCLONECNFLASH REG 15-25 TB	$3,850.00	40.5%	$2,290.75	$693.00	N/A	N/A	N/A	N/A	$693.00	EN-S	SYMMETRIX VMAX 20K
456-007-568	LCL REP 20K-TFCLONECNFLASH REG 26-40 TB	$3,350.00	40.5%	$1,993.25	$603.00	N/A	N/A	N/A	N/A	$603.00	EN-S	SYMMETRIX VMAX 20K
456-007-569	LCL REP 20K-TFCLONECNFLASH REG 41-60 TB	$2,730.00	40.5%	$1,624.35	$491.40	N/A	N/A	N/A	N/A	$491.40	EN-S	SYMMETRIX VMAX 20K
456-007-570	LCL REP 20K-TFCLONECNFLASH REG 61-100 TB	$2,290.00	40.5%	$1,362.55	$412.20	N/A	N/A	N/A	N/A	$412.20	EN-S	SYMMETRIX VMAX 20K
456-007-571	LCL REP 20K-TFCLONECNFLASH REG 101-150TB	$2,135.00	40.5%	$1,270.33	$384.30	N/A	N/A	N/A	N/A	$384.30	EN-S	SYMMETRIX VMAX 20K
456-007-572	LCL REP 20K-TFCLONECNFLASH REG 151-250TB	$1,985.00	40.5%	$1,181.08	$357.30	N/A	N/A	N/A	N/A	$357.30	EN-S	SYMMETRIX VMAX 20K
456-007-573	LCL REP 20K-TFCLONECNFLASH REG 251-400TB	$1,840.00	40.5%	$1,094.80	$331.20	N/A	N/A	N/A	N/A	$331.20	EN-S	SYMMETRIX VMAX 20K
456-007-574	LCL REP 20K-TFCLONECNFLASH REG 401-600TB	$1,675.00	40.5%	$996.63	$301.50	N/A	N/A	N/A	N/A	$301.50	EN-S	SYMMETRIX VMAX 20K
456-007-575	LCL REP 20K-TFCLONECNFLASH REG601-1000TB	$1,560.00	40.5%	$928.20	$280.80	N/A	N/A	N/A	N/A	$280.80	EN-S	SYMMETRIX VMAX 20K
456-007-576	LCL REP 20K-TFCLONECNFLASH REG 1001+ TB	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 20K
456-007-577	LCL REP 20K-TFCLN CNFLASH N-S 0-14 TB	$2,540.00	40.5%	$1,511.30	$457.20	N/A	N/A	N/A	N/A	$457.20	EN-S	SYMMETRIX VMAX 20K
456-007-578	LCL REP 20K-TFCLN CNFLASH N-S 15-25 TB	$2,385.00	40.5%	$1,419.08	$429.30	N/A	N/A	N/A	N/A	$429.30	EN-S	SYMMETRIX VMAX 20K
456-007-579	LCL REP 20K-TFCLN CNFLASH N-S 26-40 TB	$2,100.00	40.5%	$1,249.50	$378.00	N/A	N/A	N/A	N/A	$378.00	EN-S	SYMMETRIX VMAX 20K
456-007-580	LCL REP 20K-TFCLN CNFLASH N-S 41-60 TB	$1,955.00	40.5%	$1,163.23	$351.90	N/A	N/A	N/A	N/A	$351.90	EN-S	SYMMETRIX VMAX 20K
456-007-581	LCL REP 20K-TFCLN CNFLASH N-S 61-100TB	$1,880.00	40.5%	$1,118.60	$338.40	N/A	N/A	N/A	N/A	$338.40	EN-S	SYMMETRIX VMAX 20K
456-007-582	LCL REP 20K-TFCLN CNFLASH N-S 101-150T	$1,690.00	40.5%	$1,005.55	$304.20	N/A	N/A	N/A	N/A	$304.20	EN-S	SYMMETRIX VMAX 20K
456-007-583	LCL REP 20K-TFCLN CNFLASH N-S 151-250T	$1,500.00	40.5%	$892.50	$270.00	N/A	N/A	N/A	N/A	$270.00	EN-S	SYMMETRIX VMAX 20K
456-007-584	LCL REP 20K-TFCLN CNFLASH N-S 251-400T	$1,300.00	40.5%	$773.50	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-S	SYMMETRIX VMAX 20K
456-007-585	LCL REP 20K-TFCLN CNFLASH N-S 401-600T	$1,135.00	40.5%	$675.33	$204.30	N/A	N/A	N/A	N/A	$204.30	EN-S	SYMMETRIX VMAX 20K
456-007-586	LCL REP 20K-TFCLN CNFLASH N-S 601-1000TB	$985.00	40.5%	$586.08	$177.30	N/A	N/A	N/A	N/A	$177.30	EN-S	SYMMETRIX VMAX 20K
456-007-587	LCL REP 20K-TFCLN CNFLASH N-S 1001+ TB	$860.00	40.5%	$511.70	$154.80	N/A	N/A	N/A	N/A	$154.80	EN-S	SYMMETRIX VMAX 20K
456-007-588	LCL REP 20K-TFCLONECNFLASH SATA 0-14 TB	$1,270.00	40.5%	$755.65	$228.60	N/A	N/A	N/A	N/A	$228.60	EN-S	SYMMETRIX VMAX 20K
456-007-589	LCL REP 20K-TFCLONECNFLASH SATA 15-25 TB	$1,185.00	40.5%	$705.08	$213.30	N/A	N/A	N/A	N/A	$213.30	EN-S	SYMMETRIX VMAX 20K
456-007-590	LCL REP 20K-TFCLONECNFLASH SATA 26-40 TB	$1,050.00	40.5%	$624.75	$189.00	N/A	N/A	N/A	N/A	$189.00	EN-S	SYMMETRIX VMAX 20K
456-007-591	LCL REP 20K-TFCLONECNFLASH SATA 41-60 TB	$975.00	40.5%	$580.13	$175.50	N/A	N/A	N/A	N/A	$175.50	EN-S	SYMMETRIX VMAX 20K
456-007-592	LCL REP 20K-TFCLONECNFLASH SATA 61-100TB	$935.00	40.5%	$556.33	$168.30	N/A	N/A	N/A	N/A	$168.30	EN-S	SYMMETRIX VMAX 20K
456-007-593	LCL REP 20K-TFCLONECNFLASH SATA101-150TB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
456-007-594	LCL REP 20K-TFCLONECNFLASH SATA151-250TB	$745.00	40.5%	$443.28	$134.10	N/A	N/A	N/A	N/A	$134.10	EN-S	SYMMETRIX VMAX 20K
456-007-595	LCL REP 20K-TFCLONECNFLASHSATA 251-400TB	$650.00	40.5%	$386.75	$117.00	N/A	N/A	N/A	N/A	$117.00	EN-S	SYMMETRIX VMAX 20K
456-007-596	LCL REP 20K-TFCLONECNFLASH SATA401-600TB	$565.00	40.5%	$336.18	$101.70	N/A	N/A	N/A	N/A	$101.70	EN-S	SYMMETRIX VMAX 20K
456-007-597	LCL REP 20K-TFCLN CNFLASH SATA601-1000TB	$495.00	40.5%	$294.53	$89.10	N/A	N/A	N/A	N/A	$89.10	EN-S	SYMMETRIX VMAX 20K
456-007-598	LCL REP 20K-TFCLONECNFLASH SATA 1001+ TB	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 20K
456-007-599	LCL REP 20K-SATA-OPTOUTTR-TFCLONECNFLASH	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-600	LCL REP 20K-ADD-TFCLNCNFLASH N-S 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-601	LCL REP 20K-ADD-TFCLNCNFLASH N-S 15-25T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-602	LCL REP 20K-ADD-TFCLNCNFLASH N-S 26-40T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-603	LCL REP 20K-ADD-TFCLNCNFLASH N-S 41-60T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-604	LCL REP 20K-ADD-TFCLNCNFLASH N-S61-100T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-605	LCL REP 20K-ADD-TFCLNCNFLASH N-S101-150T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-606	LCL REP 20K-ADD-TFCLNCNFLASH N-S151-250T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-607	LCL REP 20K-ADD-TFCLNCNFLASH N-S251-400T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-608	LCL REP 20K-ADD-TFCLNCNFLASH N-S401-600T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-609	LCL REP 20K-ADD-TFCLNCNFLASH N-S601-1000	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-610	LCL REP 20K-ADD-TFCLNCNFLASH N-S 1001+TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-007-611	LCL REP 20K-ADD-TFCLNCNFLASH SATA0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-612	LCL REP 20K-ADD-TFCLNCNFLASH SATA15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-613	LCL REP 20K-ADD-TFCLNCNFLASH SATA26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-614	LCL REP 20K-ADD-TFCLNCNFLASH SATA41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-615	LCL REP 20K-ADDTFCLNCNFLASH SATA61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-616	LCL REP 20K-ADDTFCLNCNFLASH SATA101-150T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-617	LCL REP 20K-ADDTFCLNCNFLASH SATA151-250T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-618	LCL REP 20K-ADDTFCLNCNFLASH SATA251-400T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-619	LCL REP 20K-ADDTFCLNCNFLASH SATA401-600T	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-620	LCL REP 20K-ADDTFCLNCNFLASHSATA 601-1000	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-621	LCL REP 20K-ADDTFCLNCNFLASH SATA1001+ TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-622	LCL REP 20K-ADDSATAOPTOUT-TRTFCLNCNFLASH	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-623	TF-SNAP VMAX 20K REGISTERED 0-14TB	$4,425.00	40.5%	$2,632.88	$796.50	N/A	N/A	N/A	N/A	$796.50	EN-S	SYMMETRIX VMAX 20K
456-007-624	TF-SNAP VMAX 20K REGISTERED 15-25TB	$3,850.00	40.5%	$2,290.75	$693.00	N/A	N/A	N/A	N/A	$693.00	EN-S	SYMMETRIX VMAX 20K
456-007-625	TF-SNAP VMAX 20K REGISTERED 26-40TB	$3,350.00	40.5%	$1,993.25	$603.00	N/A	N/A	N/A	N/A	$603.00	EN-S	SYMMETRIX VMAX 20K
456-007-626	TF-SNAP VMAX 20K REGISTERED 41-60TB	$2,730.00	40.5%	$1,624.35	$491.40	N/A	N/A	N/A	N/A	$491.40	EN-S	SYMMETRIX VMAX 20K
456-007-627	TF-SNAP VMAX 20K REGISTERED 61-100TB	$2,290.00	40.5%	$1,362.55	$412.20	N/A	N/A	N/A	N/A	$412.20	EN-S	SYMMETRIX VMAX 20K
456-007-628	TF-SNAP VMAX 20K REGISTERED 101-150TB	$2,135.00	40.5%	$1,270.33	$384.30	N/A	N/A	N/A	N/A	$384.30	EN-S	SYMMETRIX VMAX 20K
456-007-629	TF-SNAP VMAX 20K REGISTERED 151-250TB	$1,985.00	40.5%	$1,181.08	$357.30	N/A	N/A	N/A	N/A	$357.30	EN-S	SYMMETRIX VMAX 20K
456-007-630	TF-SNAP VMAX 20K REGISTERED 251-400TB	$1,840.00	40.5%	$1,094.80	$331.20	N/A	N/A	N/A	N/A	$331.20	EN-S	SYMMETRIX VMAX 20K
456-007-631	TF-SNAP VMAX 20K REGISTERED 401-600TB	$1,675.00	40.5%	$996.63	$301.50	N/A	N/A	N/A	N/A	$301.50	EN-S	SYMMETRIX VMAX 20K
456-007-632	TF-SNAP VMAX 20K REGISTERED 601-1000TB	$1,560.00	40.5%	$928.20	$280.80	N/A	N/A	N/A	N/A	$280.80	EN-S	SYMMETRIX VMAX 20K
456-007-633	TF-SNAP VMAX 20K REGISTERED 1001+	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 20K
456-007-634	TF-SNAP VMAX 20K NON-SATA 0-14TB	$2,420.00	40.5%	$1,439.90	$435.60	N/A	N/A	N/A	N/A	$435.60	EN-S	SYMMETRIX VMAX 20K
456-007-635	TF-SNAP VMAX 20K NON-SATA 15-25TB	$2,270.00	40.5%	$1,350.65	$408.60	N/A	N/A	N/A	N/A	$408.60	EN-S	SYMMETRIX VMAX 20K
456-007-636	TF-SNAP VMAX 20K NON-SATA 26-40TB	$2,000.00	40.5%	$1,190.00	$360.00	N/A	N/A	N/A	N/A	$360.00	EN-S	SYMMETRIX VMAX 20K
456-007-637	TF-SNAP VMAX 20K NON-SATA 41-60TB	$1,860.00	40.5%	$1,106.70	$334.80	N/A	N/A	N/A	N/A	$334.80	EN-S	SYMMETRIX VMAX 20K
456-007-638	TF-SNAP VMAX 20K NON-SATA 61-100TB	$1,790.00	40.5%	$1,065.05	$322.20	N/A	N/A	N/A	N/A	$322.20	EN-S	SYMMETRIX VMAX 20K
456-007-639	TF-SNAP VMAX 20K NON-SATA 101-150TB	$1,610.00	40.5%	$957.95	$289.80	N/A	N/A	N/A	N/A	$289.80	EN-S	SYMMETRIX VMAX 20K
456-007-640	TF-SNAP VMAX 20K NON-SATA 151-250TB	$1,430.00	40.5%	$850.85	$257.40	N/A	N/A	N/A	N/A	$257.40	EN-S	SYMMETRIX VMAX 20K
456-007-641	TF-SNAP VMAX 20K NON-SATA 251-400TB	$1,240.00	40.5%	$737.80	$223.20	N/A	N/A	N/A	N/A	$223.20	EN-S	SYMMETRIX VMAX 20K
456-007-642	TF-SNAP VMAX 20K NON-SATA 401-600TB	$1,080.00	40.5%	$642.60	$194.40	N/A	N/A	N/A	N/A	$194.40	EN-S	SYMMETRIX VMAX 20K
456-007-643	TF-SNAP VMAX 20K NON-SATA 601-1000TB	$940.00	40.5%	$559.30	$169.20	N/A	N/A	N/A	N/A	$169.20	EN-S	SYMMETRIX VMAX 20K
456-007-644	TF-SNAP VMAX 20K NON-SATA 1001+	$820.00	40.5%	$487.90	$147.60	N/A	N/A	N/A	N/A	$147.60	EN-S	SYMMETRIX VMAX 20K
456-007-645	TF-SNAP VMAX 20K SATA 0-14TB	$1,210.00	40.5%	$719.95	$217.80	N/A	N/A	N/A	N/A	$217.80	EN-S	SYMMETRIX VMAX 20K
456-007-646	TF-SNAP VMAX 20K SATA 15-25TB	$1,130.00	40.5%	$672.35	$203.40	N/A	N/A	N/A	N/A	$203.40	EN-S	SYMMETRIX VMAX 20K
456-007-647	TF-SNAP VMAX 20K SATA 26-40TB	$1,000.00	40.5%	$595.00	$180.00	N/A	N/A	N/A	N/A	$180.00	EN-S	SYMMETRIX VMAX 20K
456-007-648	TF-SNAP VMAX 20K SATA 41-60TB	$930.00	40.5%	$553.35	$167.40	N/A	N/A	N/A	N/A	$167.40	EN-S	SYMMETRIX VMAX 20K
456-007-649	TF-SNAP VMAX 20K SATA 61-100TB	$890.00	40.5%	$529.55	$160.20	N/A	N/A	N/A	N/A	$160.20	EN-S	SYMMETRIX VMAX 20K
456-007-650	TF-SNAP VMAX 20K SATA 101-150TB	$810.00	40.5%	$481.95	$145.80	N/A	N/A	N/A	N/A	$145.80	EN-S	SYMMETRIX VMAX 20K
456-007-651	TF-SNAP VMAX 20K SATA 151-250TB	$710.00	40.5%	$422.45	$127.80	N/A	N/A	N/A	N/A	$127.80	EN-S	SYMMETRIX VMAX 20K
456-007-652	TF-SNAP VMAX 20K SATA 251-400TB	$620.00	40.5%	$368.90	$111.60	N/A	N/A	N/A	N/A	$111.60	EN-S	SYMMETRIX VMAX 20K
456-007-653	TF-SNAP VMAX 20K SATA 401-600TB	$540.00	40.5%	$321.30	$97.20	N/A	N/A	N/A	N/A	$97.20	EN-S	SYMMETRIX VMAX 20K
456-007-654	TF-SNAP VMAX 20K SATA 601-1000TB	$470.00	40.5%	$279.65	$84.60	N/A	N/A	N/A	N/A	$84.60	EN-S	SYMMETRIX VMAX 20K
456-007-655	TF-SNAP VMAX 20K SATA 1001+	$410.00	40.5%	$243.95	$73.80	N/A	N/A	N/A	N/A	$73.80	EN-S	SYMMETRIX VMAX 20K
456-007-656	TF-SNAP VMAX 20K SATA OPT OUT TIER	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-657	TF-SNAP ADD VMAX 20K NON-SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-658	TF-SNAP ADD VMAX 20K NON-SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-659	TF-SNAP ADD VMAX 20K NON-SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-660	TF-SNAP ADD VMAX 20K NON-SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-661	TF-SNAP ADD VMAX 20K NON-SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-662	TF-SNAP ADD VMAX 20K NON-SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-663	TF-SNAP ADD VMAX 20K NON-SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-664	TF-SNAP ADD VMAX 20K NON-SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-665	TF-SNAP ADD VMAX 20K NON-SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-666	TF-SNAP ADD VMAX 20K NO-SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-667	TF-SNAP ADD VMAX 20K NON-SATA 1001+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-668	TF-SNAP ADD VMAX 20K SATA 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-669	TF-SNAP ADD VMAX 20K SATA 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-670	TF-SNAP ADD VMAX 20K SATA 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-671	TF-SNAP ADD VMAX 20K SATA 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-672	TF-SNAP ADD VMAX 20K SATA 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-673	TF-SNAP ADD VMAX 20K SATA 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-674	TF-SNAP ADD VMAX 20K SATA 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-675	TF-SNAP ADD VMAX 20K SATA 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-676	TF-SNAP ADD VMAX 20K SATA 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-677	TF-SNAP ADD VMAX 20K SATA 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-678	TF-SNAP ADD VMAX 20K SATA 1001+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-679	TF-SNAP ADD VMAX 20K SATA OPT OUT TIER	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-702	ENGINUITY VMAX 20K SATA 0-14TB	$910.00	40.5%	$541.45	$63.70	N/A	N/A	N/A	N/A	$63.70	EN-S	SYMMETRIX VMAX 20K
456-007-703	ENGINUITY VMAX 20K SATA 15-25TB	$870.00	40.5%	$517.65	$60.90	N/A	N/A	N/A	N/A	$60.90	EN-S	SYMMETRIX VMAX 20K
456-007-704	ENGINUITY VMAX 20K SATA 26-40TB	$840.00	40.5%	$499.80	$58.80	N/A	N/A	N/A	N/A	$58.80	EN-S	SYMMETRIX VMAX 20K
456-007-705	ENGINUITY VMAX 20K SATA 41-60TB	$800.00	40.5%	$476.00	$56.00	N/A	N/A	N/A	N/A	$56.00	EN-S	SYMMETRIX VMAX 20K
456-007-706	ENGINUITY VMAX 20K SATA 61-100TB	$770.00	40.5%	$458.15	$53.90	N/A	N/A	N/A	N/A	$53.90	EN-S	SYMMETRIX VMAX 20K
456-007-707	ENGINUITY VMAX 20K SATA 101-150TB	$740.00	40.5%	$440.30	$51.80	N/A	N/A	N/A	N/A	$51.80	EN-S	SYMMETRIX VMAX 20K
456-007-708	ENGINUITY VMAX 20K SATA 151-250TB	$710.00	40.5%	$422.45	$49.70	N/A	N/A	N/A	N/A	$49.70	EN-S	SYMMETRIX VMAX 20K
456-007-709	ENGINUITY VMAX 20K SATA 251-400TB	$680.00	40.5%	$404.60	$47.60	N/A	N/A	N/A	N/A	$47.60	EN-S	SYMMETRIX VMAX 20K
456-007-710	ENGINUITY VMAX 20K SATA 401-600TB	$660.00	40.5%	$392.70	$46.20	N/A	N/A	N/A	N/A	$46.20	EN-S	SYMMETRIX VMAX 20K
456-007-711	ENGINUITY VMAX 20K SATA 601-1000TB	$630.00	40.5%	$374.85	$44.10	N/A	N/A	N/A	N/A	$44.10	EN-S	SYMMETRIX VMAX 20K
456-007-712	ENGINUITY VMAX 20K SATA 1000TB +	$600.00	40.5%	$357.00	$42.00	N/A	N/A	N/A	N/A	$42.00	EN-S	SYMMETRIX VMAX 20K
456-007-713	ENGINUITY VMAX 20K NON-SATA 0-14TB	$2,020.00	40.5%	$1,201.90	$141.40	N/A	N/A	N/A	N/A	$141.40	EN-S	SYMMETRIX VMAX 20K
456-007-714	ENGINUITY VMAX 20K NON-SATA 15-25TB	$1,940.00	40.5%	$1,154.30	$135.80	N/A	N/A	N/A	N/A	$135.80	EN-S	SYMMETRIX VMAX 20K
456-007-715	ENGINUITY VMAX 20K NON-SATA 26-40TB	$1,860.00	40.5%	$1,106.70	$130.20	N/A	N/A	N/A	N/A	$130.20	EN-S	SYMMETRIX VMAX 20K
456-007-716	ENGINUITY VMAX 20K NON-SATA 41-60TB	$1,790.00	40.5%	$1,065.05	$125.30	N/A	N/A	N/A	N/A	$125.30	EN-S	SYMMETRIX VMAX 20K
456-007-717	ENGINUITY VMAX 20K NON-SATA 61-100TB	$1,710.00	40.5%	$1,017.45	$119.70	N/A	N/A	N/A	N/A	$119.70	EN-S	SYMMETRIX VMAX 20K
456-007-718	ENGINUITY VMAX 20K NON-SATA 101-150TB	$1,650.00	40.5%	$981.75	$115.50	N/A	N/A	N/A	N/A	$115.50	EN-S	SYMMETRIX VMAX 20K
456-007-719	ENGINUITY VMAX 20K NON-SATA 151-250TB	$1,580.00	40.5%	$940.10	$110.60	N/A	N/A	N/A	N/A	$110.60	EN-S	SYMMETRIX VMAX 20K
456-007-720	ENGINUITY VMAX 20K NON-SATA 251-400TB	$1,520.00	40.5%	$904.40	$106.40	N/A	N/A	N/A	N/A	$106.40	EN-S	SYMMETRIX VMAX 20K
456-007-721	ENGINUITY VMAX 20K NON-SATA 401-600TB	$1,460.00	40.5%	$868.70	$102.20	N/A	N/A	N/A	N/A	$102.20	EN-S	SYMMETRIX VMAX 20K
456-007-722	ENGINUITY VMAX 20K NON-SATA 601-1000TB	$1,400.00	40.5%	$833.00	$98.00	N/A	N/A	N/A	N/A	$98.00	EN-S	SYMMETRIX VMAX 20K
456-007-723	ENGINUITY VMAX 20K NON-SATA 1000TB +	$1,340.00	40.5%	$797.30	$93.80	N/A	N/A	N/A	N/A	$93.80	EN-S	SYMMETRIX VMAX 20K
456-007-724	ATSM 20K NON-SATA FOR REG FAST 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-725	ATSM 20K NON-SATA FOR REG FAST 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-007-726	ATSM 20K NON-SATA FOR REG FAST 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-727	ATSM 20K NON-SATA FOR REG FAST 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-728	ATSM 20K NON-SATA FOR REG FAST 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-729	ATSM 20K NON-SATA FOR REG FAST 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-730	ATSM 20K NON-SATA FOR REG FAST 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-731	ATSM 20K NON-SATA FOR REG FAST 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-732	ATSM 20K NON-SATA FOR REG FAST 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-733	ATSM 20K NON-SATA FOR REG FAST601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-734	ATSM 20K NON-SATA FOR REG FAST 1001+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-735	ATSM 20K SATA FOR REG FAST 0-14TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-736	ATSM 20K SATA FOR REG FAST 15-25TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-737	ATSM 20K SATA FOR REG FAST 26-40TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-738	ATSM 20K SATA FOR REG FAST 41-60TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-739	ATSM 20K SATA FOR REG FAST 61-100TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-740	ATSM 20K SATA FOR REG FAST 101-150TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-741	ATSM 20K SATA FOR REG FAST 151-250TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-742	ATSM 20K SATA FOR REG FAST 251-400TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-743	ATSM 20K SATA FOR REG FAST 401-600TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-744	ATSM 20K SATA FOR REG FAST 601-1000TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-007-745	ATSM 20K SATA FOR REG FAST 1001+	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-104-539	RP/EX LOC REG CAP VMAX20 (0-14TB) =CA	$3,800.00	40.5%	$2,261.00	$684.00	N/A	N/A	N/A	N/A	$684.00	EN-S	SYMMETRIX VMAX 20K
456-104-540	RP/EX LOC REG CAP VMAX20 (15-25TB) =CA	$3,370.00	40.5%	$2,005.15	$606.60	N/A	N/A	N/A	N/A	$606.60	EN-S	SYMMETRIX VMAX 20K
456-104-541	RP/EX LOC REG CAP VMAX20 (26-40TB) =CA	$3,200.00	40.5%	$1,904.00	$576.00	N/A	N/A	N/A	N/A	$576.00	EN-S	SYMMETRIX VMAX 20K
456-104-542	RP/EX LOC REG CAP VMAX20 (41-60TB) =CA	$2,800.00	40.5%	$1,666.00	$504.00	N/A	N/A	N/A	N/A	$504.00	EN-S	SYMMETRIX VMAX 20K
456-104-543	RP/EX LOC REG CAP VMAX20 (61-100TB) =CA	$2,575.00	40.5%	$1,532.13	$463.50	N/A	N/A	N/A	N/A	$463.50	EN-S	SYMMETRIX VMAX 20K
456-104-544	RP/EX LOC REG CAP VMAX20 (101-150TB) =CA	$2,125.00	40.5%	$1,264.38	$382.50	N/A	N/A	N/A	N/A	$382.50	EN-S	SYMMETRIX VMAX 20K
456-104-545	RP/EX LOC REG CAP VMAX20 (151-250TB) =CA	$1,970.00	40.5%	$1,172.15	$354.60	N/A	N/A	N/A	N/A	$354.60	EN-S	SYMMETRIX VMAX 20K
456-104-546	RP/EX LOC REG CAP VMAX20(251-400TB) =CA	$1,835.00	40.5%	$1,091.83	$330.30	N/A	N/A	N/A	N/A	$330.30	EN-S	SYMMETRIX VMAX 20K
456-104-547	RP/EX LOC REG CAP VMAX20 (401-600TB) =CA	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 20K
456-104-548	RP/EX LOC REG CAP VMAX20 (601-1000TB)=CA	$1,430.00	40.5%	$850.85	$257.40	N/A	N/A	N/A	N/A	$257.40	EN-S	SYMMETRIX VMAX 20K
456-104-549	RP/EX LOC REG CAP VMAX20 (1001 TB+)=CA	$1,050.00	40.5%	$624.75	$189.00	N/A	N/A	N/A	N/A	$189.00	EN-S	SYMMETRIX VMAX 20K
456-104-550	RP/EX REM REG CAP VMAX20 (0-14TB) =CA	$3,800.00	40.5%	$2,261.00	$684.00	N/A	N/A	N/A	N/A	$684.00	EN-S	SYMMETRIX VMAX 20K
456-104-551	RP/EX REM REG CAP VMAX20 (15-25TB) =CA	$3,370.00	40.5%	$2,005.15	$606.60	N/A	N/A	N/A	N/A	$606.60	EN-S	SYMMETRIX VMAX 20K
456-104-552	RP/EX REM REG CAP VMAX20 (26-40TB) =CA	$3,200.00	40.5%	$1,904.00	$576.00	N/A	N/A	N/A	N/A	$576.00	EN-S	SYMMETRIX VMAX 20K
456-104-553	RP/EX REM REG CAP VMAX20 (41-60TB) =CA	$2,800.00	40.5%	$1,666.00	$504.00	N/A	N/A	N/A	N/A	$504.00	EN-S	SYMMETRIX VMAX 20K
456-104-554	RP/EX REM REG CAP VMAX20 (61-100TB) =CA	$2,575.00	40.5%	$1,532.13	$463.50	N/A	N/A	N/A	N/A	$463.50	EN-S	SYMMETRIX VMAX 20K
456-104-555	RP/EX REM REG CAP VMAX20 (101-150TB) =CA	$2,125.00	40.5%	$1,264.38	$382.50	N/A	N/A	N/A	N/A	$382.50	EN-S	SYMMETRIX VMAX 20K
456-104-556	RP/EX REM REG CAP VMAX20 (151-250TB) =CA	$1,970.00	40.5%	$1,172.15	$354.60	N/A	N/A	N/A	N/A	$354.60	EN-S	SYMMETRIX VMAX 20K
456-104-557	RP/EX REM REG CAP VMAX20 (251-400TB) =CA	$1,835.00	40.5%	$1,091.83	$330.30	N/A	N/A	N/A	N/A	$330.30	EN-S	SYMMETRIX VMAX 20K
456-104-558	RP/EX REM REG CAP VMAX20 (401-600TB) =CA	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 20K
456-104-559	RP/EX REM REG CAP VMAX20 (601-1000TB)=CA	$1,430.00	40.5%	$850.85	$257.40	N/A	N/A	N/A	N/A	$257.40	EN-S	SYMMETRIX VMAX 20K
456-104-560	RP/EX REM REG CAP VMAX20 (1001 TB+)=CA	$1,050.00	40.5%	$624.75	$189.00	N/A	N/A	N/A	N/A	$189.00	EN-S	SYMMETRIX VMAX 20K
456-105-321	SRMSUITE 20K 0-14TB S =CB	$2,640.00	40.5%	$1,570.80	$475.20	N/A	N/A	N/A	N/A	$475.20	EN-S	SYMMETRIX VMAX 20K
456-105-322	SRMSUITE 20K 15-25TB S =CB	$2,470.00	40.5%	$1,469.65	$444.60	N/A	N/A	N/A	N/A	$444.60	EN-S	SYMMETRIX VMAX 20K
456-105-323	SRMSUITE 20K 26-40TB S =CB	$2,210.00	40.5%	$1,314.95	$397.80	N/A	N/A	N/A	N/A	$397.80	EN-S	SYMMETRIX VMAX 20K
456-105-324	SRMSUITE 20K 41-60TB S =CB	$1,900.00	40.5%	$1,130.50	$342.00	N/A	N/A	N/A	N/A	$342.00	EN-S	SYMMETRIX VMAX 20K
456-105-325	SRMSUITE 20K 61-100TB S =CB	$1,630.00	40.5%	$969.85	$293.40	N/A	N/A	N/A	N/A	$293.40	EN-S	SYMMETRIX VMAX 20K
456-105-326	SRMSUITE 20K 101-150TB S =CB	$1,450.00	40.5%	$862.75	$261.00	N/A	N/A	N/A	N/A	$261.00	EN-S	SYMMETRIX VMAX 20K
456-105-327	SRMSUITE 20K 151-250TB S =CB	$1,220.00	40.5%	$725.90	$219.60	N/A	N/A	N/A	N/A	$219.60	EN-S	SYMMETRIX VMAX 20K
456-105-328	SRMSUITE 20K 251-400TB S =CB	$1,030.00	40.5%	$612.85	$185.40	N/A	N/A	N/A	N/A	$185.40	EN-S	SYMMETRIX VMAX 20K
456-105-329	SRMSUITE 20K 401-600TB S =CB	$840.00	40.5%	$499.80	$151.20	N/A	N/A	N/A	N/A	$151.20	EN-S	SYMMETRIX VMAX 20K
456-105-330	SRMSUITE 20K 601-1PB S =CB	$700.00	40.5%	$416.50	$126.00	N/A	N/A	N/A	N/A	$126.00	EN-S	SYMMETRIX VMAX 20K
456-105-331	SRMSUITE 20K 1001TB+ S =CB	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 20K
456-105-332	SRMSUITE 20K 0-14TB =CB	$5,270.00	40.5%	$3,135.65	$948.60	N/A	N/A	N/A	N/A	$948.60	EN-S	SYMMETRIX VMAX 20K
456-105-333	SRMSUITE 20K 15-25TB =CB	$4,930.00	40.5%	$2,933.35	$887.40	N/A	N/A	N/A	N/A	$887.40	EN-S	SYMMETRIX VMAX 20K
456-105-334	SRMSUITE 20K 26-40TB =CB	$4,410.00	40.5%	$2,623.95	$793.80	N/A	N/A	N/A	N/A	$793.80	EN-S	SYMMETRIX VMAX 20K
456-105-335	SRMSUITE 20K 41-60TB =CB	$3,800.00	40.5%	$2,261.00	$684.00	N/A	N/A	N/A	N/A	$684.00	EN-S	SYMMETRIX VMAX 20K
456-105-336	SRMSUITE 20K 61-100TB =CB	$3,240.00	40.5%	$1,927.80	$583.20	N/A	N/A	N/A	N/A	$583.20	EN-S	SYMMETRIX VMAX 20K
456-105-337	SRMSUITE 20K 101-150TB =CB	$2,900.00	40.5%	$1,725.50	$522.00	N/A	N/A	N/A	N/A	$522.00	EN-S	SYMMETRIX VMAX 20K
456-105-338	SRMSUITE 20K 151-250TB =CB	$2,440.00	40.5%	$1,451.80	$439.20	N/A	N/A	N/A	N/A	$439.20	EN-S	SYMMETRIX VMAX 20K
456-105-339	SRMSUITE 20K 251-400TB =CB	$2,050.00	40.5%	$1,219.75	$369.00	N/A	N/A	N/A	N/A	$369.00	EN-S	SYMMETRIX VMAX 20K
456-105-340	SRMSUITE 20K 401-600TB =CB	$1,670.00	40.5%	$993.65	$300.60	N/A	N/A	N/A	N/A	$300.60	EN-S	SYMMETRIX VMAX 20K
456-105-341	SRMSUITE 20K 601-1PB =CB	$1,390.00	40.5%	$827.05	$250.20	N/A	N/A	N/A	N/A	$250.20	EN-S	SYMMETRIX VMAX 20K
456-105-342	SRMSUITE 20K 1001TB+ =CB	$1,210.00	40.5%	$719.95	$217.80	N/A	N/A	N/A	N/A	$217.80	EN-S	SYMMETRIX VMAX 20K
456-105-422	SRMSUITE UPG 20K 0-14TB S =CB	$0.00	40.5%	$0.00	$124.20	N/A	N/A	N/A	N/A	$124.20	EN-S	SYMMETRIX VMAX 20K
456-105-423	SRMSUITE UPG 20K 15-25TB S =CB	$0.00	40.5%	$0.00	$115.20	N/A	N/A	N/A	N/A	$115.20	EN-S	SYMMETRIX VMAX 20K
456-105-424	SRMSUITE UPG 20K 26-40TB S =CB	$0.00	40.5%	$0.00	$104.40	N/A	N/A	N/A	N/A	$104.40	EN-S	SYMMETRIX VMAX 20K
456-105-425	SRMSUITE UPG 20K 41-60TB S =CB	$0.00	40.5%	$0.00	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 20K
456-105-426	SRMSUITE UPG 20K 61-100TB S =CB	$0.00	40.5%	$0.00	$75.60	N/A	N/A	N/A	N/A	$75.60	EN-S	SYMMETRIX VMAX 20K
456-105-427	SRMSUITE UPG 20K 101-150TB S =CB	$0.00	40.5%	$0.00	$68.40	N/A	N/A	N/A	N/A	$68.40	EN-S	SYMMETRIX VMAX 20K
456-105-428	SRMSUITE UPG 20K 151-250TB S =CB	$0.00	40.5%	$0.00	$57.60	N/A	N/A	N/A	N/A	$57.60	EN-S	SYMMETRIX VMAX 20K
456-105-429	SRMSUITE UPG 20K 251-400TB S =CB	$0.00	40.5%	$0.00	$48.60	N/A	N/A	N/A	N/A	$48.60	EN-S	SYMMETRIX VMAX 20K
456-105-430	SRMSUITE UPG 20K 401-600TB S =CB	$0.00	40.5%	$0.00	$39.60	N/A	N/A	N/A	N/A	$39.60	EN-S	SYMMETRIX VMAX 20K
456-105-431	SRMSUITE UPG 20K 601-1PB S =CB	$0.00	40.5%	$0.00	$32.40	N/A	N/A	N/A	N/A	$32.40	EN-S	SYMMETRIX VMAX 20K
456-105-432	SRMSUITE UPG 20K 1001TB+ S =CB	$0.00	40.5%	$0.00	$28.80	N/A	N/A	N/A	N/A	$28.80	EN-S	SYMMETRIX VMAX 20K
456-105-433	SRMSUITE UPG 20K 0-14TB =CB	$0.00	40.5%	$0.00	$246.60	N/A	N/A	N/A	N/A	$246.60	EN-S	SYMMETRIX VMAX 20K
456-105-434	SRMSUITE UPG 20K 15-25TB =CB	$0.00	40.5%	$0.00	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 20K
456-105-435	SRMSUITE UPG 20K 26-40TB =CB	$0.00	40.5%	$0.00	$207.00	N/A	N/A	N/A	N/A	$207.00	EN-S	SYMMETRIX VMAX 20K
456-105-436	SRMSUITE UPG 20K 41-60TB =CB	$0.00	40.5%	$0.00	$178.20	N/A	N/A	N/A	N/A	$178.20	EN-S	SYMMETRIX VMAX 20K
456-105-437	SRMSUITE UPG 20K 61-100TB =CB	$0.00	40.5%	$0.00	$151.20	N/A	N/A	N/A	N/A	$151.20	EN-S	SYMMETRIX VMAX 20K
456-105-438	SRMSUITE UPG 20K 101-150TB =CB	$0.00	40.5%	$0.00	$136.80	N/A	N/A	N/A	N/A	$136.80	EN-S	SYMMETRIX VMAX 20K
456-105-439	SRMSUITE UPG 20K 151-250TB =CB	$0.00	40.5%	$0.00	$115.20	N/A	N/A	N/A	N/A	$115.20	EN-S	SYMMETRIX VMAX 20K
456-105-440	SRMSUITE UPG 20K 251-400TB =CB	$0.00	40.5%	$0.00	$97.20	N/A	N/A	N/A	N/A	$97.20	EN-S	SYMMETRIX VMAX 20K
456-105-441	SRMSUITE UPG 20K 401-600TB =CB	$0.00	40.5%	$0.00	$79.20	N/A	N/A	N/A	N/A	$79.20	EN-S	SYMMETRIX VMAX 20K
456-105-442	SRMSUITE UPG 20K 601-1PB =CB	$0.00	40.5%	$0.00	$64.80	N/A	N/A	N/A	N/A	$64.80	EN-S	SYMMETRIX VMAX 20K
456-105-443	SRMSUITE UPG 20K 1001TB+ =CB	$0.00	40.5%	$0.00	$57.60	N/A	N/A	N/A	N/A	$57.60	EN-S	SYMMETRIX VMAX 20K
456-106-227	APPSYNC VMAX 20K 0-14TB SATA =CB	$1,150.00	40.5%	$684.25	$207.00	N/A	N/A	N/A	N/A	$207.00	EN-S	SYMMETRIX VMAX 20K
456-106-228	APPSYNC VMAX 20K 15-25TB SATA =CB	$1,070.00	40.5%	$636.65	$192.60	N/A	N/A	N/A	N/A	$192.60	EN-S	SYMMETRIX VMAX 20K
456-106-229	APPSYNC VMAX 20K 26-40TB SATA =CB	$950.00	40.5%	$565.25	$171.00	N/A	N/A	N/A	N/A	$171.00	EN-S	SYMMETRIX VMAX 20K
456-106-230	APPSYNC VMAX 20K 41-60TB SATA =CB	$880.00	40.5%	$523.60	$158.40	N/A	N/A	N/A	N/A	$158.40	EN-S	SYMMETRIX VMAX 20K
456-106-231	APPSYNC VMAX 20K 61-100TB SATA =CB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
456-106-232	APPSYNC VMAX 20K 101-150TB SATA =CB	$770.00	40.5%	$458.15	$138.60	N/A	N/A	N/A	N/A	$138.60	EN-S	SYMMETRIX VMAX 20K
456-106-233	APPSYNC VMAX 20K 151-250TB SATA =CB	$680.00	40.5%	$404.60	$122.40	N/A	N/A	N/A	N/A	$122.40	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-106-234	APPSYNC VMAX 20K 251-400TB SATA =CB	$590.00	40.5%	$351.05	$106.20	N/A	N/A	N/A	N/A	$106.20	EN-S	SYMMETRIX VMAX 20K
456-106-235	APPSYNC VMAX 20K 401-600TB SATA =CB	$510.00	40.5%	$303.45	$91.80	N/A	N/A	N/A	N/A	$91.80	EN-S	SYMMETRIX VMAX 20K
456-106-236	APPSYNC VMAX 20K 601-1PB SATA =CB	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 20K
456-106-237	APPSYNC VMAX 20K 1001TB+ SATA =CB	$390.00	40.5%	$232.05	$70.20	N/A	N/A	N/A	N/A	$70.20	EN-S	SYMMETRIX VMAX 20K
456-106-238	APPSYNC VMAX 20K 0-14TB NOSATA =CB	$2,290.00	40.5%	$1,362.55	$412.20	N/A	N/A	N/A	N/A	$412.20	EN-S	SYMMETRIX VMAX 20K
456-106-239	APPSYNC VMAX 20K 15-25TB NOSATA =CB	$2,150.00	40.5%	$1,279.25	$387.00	N/A	N/A	N/A	N/A	$387.00	EN-S	SYMMETRIX VMAX 20K
456-106-240	APPSYNC VMAX 20K 26-40TB NOSATA =CB	$1,890.00	40.5%	$1,124.55	$340.20	N/A	N/A	N/A	N/A	$340.20	EN-S	SYMMETRIX VMAX 20K
456-106-241	APPSYNC VMAX 20K 41-60TB NOSATA =CB	$1,760.00	40.5%	$1,047.20	$316.80	N/A	N/A	N/A	N/A	$316.80	EN-S	SYMMETRIX VMAX 20K
456-106-242	APPSYNC VMAX 20K 61-100TB NOSATA =CB	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 20K
456-106-243	APPSYNC VMAX 20K 101-150TB NOSATA =CB	$1,530.00	40.5%	$910.35	$275.40	N/A	N/A	N/A	N/A	$275.40	EN-S	SYMMETRIX VMAX 20K
456-106-244	APPSYNC VMAX 20K 151-250TB NOSATA =CB	$1,350.00	40.5%	$803.25	$243.00	N/A	N/A	N/A	N/A	$243.00	EN-S	SYMMETRIX VMAX 20K
456-106-245	APPSYNC VMAX 20K 251-400TB NOSATA =CB	$1,170.00	40.5%	$696.15	$210.60	N/A	N/A	N/A	N/A	$210.60	EN-S	SYMMETRIX VMAX 20K
456-106-246	APPSYNC VMAX 20K 401-600TB NOSATA =CB	$1,030.00	40.5%	$612.85	$185.40	N/A	N/A	N/A	N/A	$185.40	EN-S	SYMMETRIX VMAX 20K
456-106-247	APPSYNC VMAX 20K 601-1PB NOSATA =CB	$890.00	40.5%	$529.55	$160.20	N/A	N/A	N/A	N/A	$160.20	EN-S	SYMMETRIX VMAX 20K
456-106-248	APPSYNC VMAX 20K 1001TB+ NOSATA =CB	$780.00	40.5%	$464.10	$140.40	N/A	N/A	N/A	N/A	$140.40	EN-S	SYMMETRIX VMAX 20K
456-106-294	APPSYNC VMAX 20K CAP UPG 0-14TB S=CB	$1,150.00	40.5%	$684.25	$207.00	N/A	N/A	N/A	N/A	$207.00	EN-S	SYMMETRIX VMAX 20K
456-106-295	APPSYNC VMAX 20K CAP UPG 15-25TB S=CB	$1,070.00	40.5%	$636.65	$192.60	N/A	N/A	N/A	N/A	$192.60	EN-S	SYMMETRIX VMAX 20K
456-106-296	APPSYNC VMAX 20K CAP UPG 26-40TB S=CB	$950.00	40.5%	$565.25	$171.00	N/A	N/A	N/A	N/A	$171.00	EN-S	SYMMETRIX VMAX 20K
456-106-297	APPSYNC VMAX 20K CAP UPG 41-60TB S=CB	$880.00	40.5%	$523.60	$158.40	N/A	N/A	N/A	N/A	$158.40	EN-S	SYMMETRIX VMAX 20K
456-106-298	APPSYNC VMAX 20K CAP UPG 61-100TB S=CB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
456-106-299	APPSYNC VMAX 20K CAP UPG 101-150TB S=CB	$770.00	40.5%	$458.15	$138.60	N/A	N/A	N/A	N/A	$138.60	EN-S	SYMMETRIX VMAX 20K
456-106-300	APPSYNC VMAX 20K CAP UPG 151-250TB S=CB	$680.00	40.5%	$404.60	$122.40	N/A	N/A	N/A	N/A	$122.40	EN-S	SYMMETRIX VMAX 20K
456-106-301	APPSYNC VMAX 20K CAP UPG 251-400TB S=CB	$590.00	40.5%	$351.05	$106.20	N/A	N/A	N/A	N/A	$106.20	EN-S	SYMMETRIX VMAX 20K
456-106-302	APPSYNC VMAX 20K CAP UPG 401-600TB S=CB	$510.00	40.5%	$303.45	$91.80	N/A	N/A	N/A	N/A	$91.80	EN-S	SYMMETRIX VMAX 20K
456-106-303	APPSYNC VMAX 20K CAP UPG 601-1PB S=CB	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 20K
456-106-304	APPSYNC VMAX 20K CAP UPG 1001TB+ S=CB	$390.00	40.5%	$232.05	$70.20	N/A	N/A	N/A	N/A	$70.20	EN-S	SYMMETRIX VMAX 20K
456-106-305	APPSYNC VMAX 20K CAP UPG 0-14TB NS=CB	$2,290.00	40.5%	$1,362.55	$412.20	N/A	N/A	N/A	N/A	$412.20	EN-S	SYMMETRIX VMAX 20K
456-106-306	APPSYNC VMAX 20K CAP UPG 15-25TB NS=CB	$2,150.00	40.5%	$1,279.25	$387.00	N/A	N/A	N/A	N/A	$387.00	EN-S	SYMMETRIX VMAX 20K
456-106-307	APPSYNC VMAX 20K CAP UPG 26-40TB NS=CB	$1,890.00	40.5%	$1,124.55	$340.20	N/A	N/A	N/A	N/A	$340.20	EN-S	SYMMETRIX VMAX 20K
456-106-308	APPSYNC VMAX 20K CAP UPG 41-60TB NS=CB	$1,760.00	40.5%	$1,047.20	$316.80	N/A	N/A	N/A	N/A	$316.80	EN-S	SYMMETRIX VMAX 20K
456-106-309	APPSYNC VMAX 20K CAP UPG 61-100TB NS=CB	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 20K
456-106-310	APPSYNC VMAX 20K CAP UPG 101-150TB NS=CB	$1,530.00	40.5%	$910.35	$275.40	N/A	N/A	N/A	N/A	$275.40	EN-S	SYMMETRIX VMAX 20K
456-106-311	APPSYNC VMAX 20K CAP UPG 151-250TB NS=CB	$1,350.00	40.5%	$803.25	$243.00	N/A	N/A	N/A	N/A	$243.00	EN-S	SYMMETRIX VMAX 20K
456-106-312	APPSYNC VMAX 20K CAP UPG 251-400TB NS=CB	$1,170.00	40.5%	$696.15	$210.60	N/A	N/A	N/A	N/A	$210.60	EN-S	SYMMETRIX VMAX 20K
456-106-313	APPSYNC VMAX 20K CAP UPG 401-600TB NS=CB	$1,030.00	40.5%	$612.85	$185.40	N/A	N/A	N/A	N/A	$185.40	EN-S	SYMMETRIX VMAX 20K
456-106-314	APPSYNC VMAX 20K CAP UPG 601-1PB NS=CB	$890.00	40.5%	$529.55	$160.20	N/A	N/A	N/A	N/A	$160.20	EN-S	SYMMETRIX VMAX 20K
456-106-315	APPSYNC VMAX 20K CAP UPG 1001TB+ NS=CB	$780.00	40.5%	$464.10	$140.40	N/A	N/A	N/A	N/A	$140.40	EN-S	SYMMETRIX VMAX 20K
456-106-350	APPSYNC VMAX 20K 0-14TB REG CAP =CA	$3,990.00	40.5%	$2,374.05	$718.20	N/A	N/A	N/A	N/A	$718.20	EN-S	SYMMETRIX VMAX 20K
456-106-351	APPSYNC VMAX 20K 15-25TB REG CAP =CA	$3,470.00	40.5%	$2,064.65	$624.60	N/A	N/A	N/A	N/A	$624.60	EN-S	SYMMETRIX VMAX 20K
456-106-352	APPSYNC VMAX 20K 26-40TB REG CAP =CA	$3,020.00	40.5%	$1,796.90	$543.60	N/A	N/A	N/A	N/A	$543.60	EN-S	SYMMETRIX VMAX 20K
456-106-353	APPSYNC VMAX 20K 41-60TB REG CAP =CA	$2,460.00	40.5%	$1,463.70	$442.80	N/A	N/A	N/A	N/A	$442.80	EN-S	SYMMETRIX VMAX 20K
456-106-354	APPSYNC VMAX 20K 61-100TB REG CAP =CA	$2,070.00	40.5%	$1,231.65	$372.60	N/A	N/A	N/A	N/A	$372.60	EN-S	SYMMETRIX VMAX 20K
456-106-355	APPSYNC VMAX 20K 101-150TB REG CAP =CA	$1,930.00	40.5%	$1,148.35	$347.40	N/A	N/A	N/A	N/A	$347.40	EN-S	SYMMETRIX VMAX 20K
456-106-356	APPSYNC VMAX 20K 151-250TB REG CAP =CA	$1,790.00	40.5%	$1,065.05	$322.20	N/A	N/A	N/A	N/A	$322.20	EN-S	SYMMETRIX VMAX 20K
456-106-357	APPSYNC VMAX 20K 251-400TB REG CAP =CA	$1,660.00	40.5%	$987.70	$298.80	N/A	N/A	N/A	N/A	$298.80	EN-S	SYMMETRIX VMAX 20K
456-106-358	APPSYNC VMAX 20K 401-600TB REG CAP =CA	$1,510.00	40.5%	$898.45	$271.80	N/A	N/A	N/A	N/A	$271.80	EN-S	SYMMETRIX VMAX 20K
456-106-359	APPSYNC VMAX 20K 601-1PB REG CAP =CA	$1,410.00	40.5%	$838.95	$253.80	N/A	N/A	N/A	N/A	$253.80	EN-S	SYMMETRIX VMAX 20K
456-106-360	APPSYNC VMAX 20K 1001TB+ REG CAP =CA	$990.00	40.5%	$589.05	$178.20	N/A	N/A	N/A	N/A	$178.20	EN-S	SYMMETRIX VMAX 20K
456-106-384	APPSYNC VMAX 20K CAP UPG 0-14TB R=CA	$3,990.00	40.5%	$2,374.05	$718.20	N/A	N/A	N/A	N/A	$718.20	EN-S	SYMMETRIX VMAX 20K
456-106-385	APPSYNC VMAX 20K CAP UPG 15-25TB R=CA	$3,470.00	40.5%	$2,064.65	$624.60	N/A	N/A	N/A	N/A	$624.60	EN-S	SYMMETRIX VMAX 20K
456-106-386	APPSYNC VMAX 20K CAP UPG 26-40TB R=CA	$3,020.00	40.5%	$1,796.90	$543.60	N/A	N/A	N/A	N/A	$543.60	EN-S	SYMMETRIX VMAX 20K
456-106-387	APPSYNC VMAX 20K CAP UPG 41-60TB R=CA	$2,460.00	40.5%	$1,463.70	$442.80	N/A	N/A	N/A	N/A	$442.80	EN-S	SYMMETRIX VMAX 20K
456-106-388	APPSYNC VMAX 20K CAP UPG 61-100TB R=CA	$2,070.00	40.5%	$1,231.65	$372.60	N/A	N/A	N/A	N/A	$372.60	EN-S	SYMMETRIX VMAX 20K
456-106-389	APPSYNC VMAX 20K CAP UPG 101-150TB R=CA	$1,930.00	40.5%	$1,148.35	$347.40	N/A	N/A	N/A	N/A	$347.40	EN-S	SYMMETRIX VMAX 20K
456-106-390	APPSYNC VMAX 20K CAP UPG 151-250TB R=CA	$1,790.00	40.5%	$1,065.05	$322.20	N/A	N/A	N/A	N/A	$322.20	EN-S	SYMMETRIX VMAX 20K
456-106-391	APPSYNC VMAX 20K CAP UPG 251-400TB R=CA	$1,660.00	40.5%	$987.70	$298.80	N/A	N/A	N/A	N/A	$298.80	EN-S	SYMMETRIX VMAX 20K
456-106-392	APPSYNC VMAX 20K CAP UPG 401-600TB R=CA	$1,510.00	40.5%	$898.45	$271.80	N/A	N/A	N/A	N/A	$271.80	EN-S	SYMMETRIX VMAX 20K
456-106-393	APPSYNC VMAX 20K CAP UPG 601-1PB R=CA	$1,410.00	40.5%	$838.95	$253.80	N/A	N/A	N/A	N/A	$253.80	EN-S	SYMMETRIX VMAX 20K
456-106-394	APPSYNC VMAX 20K CAP UPG 1001TB+ R=CA	$990.00	40.5%	$589.05	$178.20	N/A	N/A	N/A	N/A	$178.20	EN-S	SYMMETRIX VMAX 20K
456-106-468	ADV SW SUITE 20K SATA 0-14TB=CB	$2,930.00	40.5%	$1,743.35	$527.40	N/A	N/A	N/A	N/A	$527.40	EN-S	SYMMETRIX VMAX 20K
456-106-469	ADV SW SUITE 20K SATA 15-25TB=CB	$2,750.00	40.5%	$1,636.25	$495.00	N/A	N/A	N/A	N/A	$495.00	EN-S	SYMMETRIX VMAX 20K
456-106-470	ADV SW SUITE 20K SATA 26-40TB=CB	$2,430.00	40.5%	$1,445.85	$437.40	N/A	N/A	N/A	N/A	$437.40	EN-S	SYMMETRIX VMAX 20K
456-106-471	ADV SW SUITE 20K SATA 41-60TB=CB	$2,260.00	40.5%	$1,344.70	$406.80	N/A	N/A	N/A	N/A	$406.80	EN-S	SYMMETRIX VMAX 20K
456-106-472	ADV SW SUITE 20K SATA 61-100TB=CB	$2,160.00	40.5%	$1,285.20	$388.80	N/A	N/A	N/A	N/A	$388.80	EN-S	SYMMETRIX VMAX 20K
456-106-473	ADV SW SUITE 20K SATA 101-150TB=CB	$1,950.00	40.5%	$1,160.25	$351.00	N/A	N/A	N/A	N/A	$351.00	EN-S	SYMMETRIX VMAX 20K
456-106-474	ADV SW SUITE 20K SATA 151-250TB=CB	$1,730.00	40.5%	$1,029.35	$311.40	N/A	N/A	N/A	N/A	$311.40	EN-S	SYMMETRIX VMAX 20K
456-106-475	ADV SW SUITE 20K SATA 251-400TB=CB	$1,510.00	40.5%	$898.45	$271.80	N/A	N/A	N/A	N/A	$271.80	EN-S	SYMMETRIX VMAX 20K
456-106-476	ADV SW SUITE 20K SATA 401-600TB=CB	$1,310.00	40.5%	$779.45	$235.80	N/A	N/A	N/A	N/A	$235.80	EN-S	SYMMETRIX VMAX 20K
456-106-477	ADV SW SUITE 20K SATA 601-1000TB=CB	$1,140.00	40.5%	$678.30	$205.20	N/A	N/A	N/A	N/A	$205.20	EN-S	SYMMETRIX VMAX 20K
456-106-478	ADV SW SUITE 20K SATA 1001TB+=CB	$990.00	40.5%	$589.05	$178.20	N/A	N/A	N/A	N/A	$178.20	EN-S	SYMMETRIX VMAX 20K
456-106-479	ADV SW SUITE 20K NON-SATA 0-14TB=CB	$5,880.00	40.5%	$3,498.60	$1,058.40	N/A	N/A	N/A	N/A	$1,058.40	EN-S	SYMMETRIX VMAX 20K
456-106-480	ADV SW SUITE 20K NON-SATA 15-25TB=CB	$5,520.00	40.5%	$3,284.40	$993.60	N/A	N/A	N/A	N/A	$993.60	EN-S	SYMMETRIX VMAX 20K
456-106-481	ADV SW SUITE 20K NON-SATA 26-40TB=CB	$4,860.00	40.5%	$2,891.70	$874.80	N/A	N/A	N/A	N/A	$874.80	EN-S	SYMMETRIX VMAX 20K
456-106-482	ADV SW SUITE 20K NON-SATA 41-60TB=CB	$4,520.00	40.5%	$2,689.40	$813.60	N/A	N/A	N/A	N/A	$813.60	EN-S	SYMMETRIX VMAX 20K
456-106-483	ADV SW SUITE 20K NON-SATA 61-100TB=CB	$4,340.00	40.5%	$2,582.30	$781.20	N/A	N/A	N/A	N/A	$781.20	EN-S	SYMMETRIX VMAX 20K
456-106-484	ADV SW SUITE 20K NON-SATA 101-150TB=CB	$3,900.00	40.5%	$2,320.50	$702.00	N/A	N/A	N/A	N/A	$702.00	EN-S	SYMMETRIX VMAX 20K
456-106-485	ADV SW SUITE 20K NON-SATA 151-250TB=CB	$3,480.00	40.5%	$2,070.60	$626.40	N/A	N/A	N/A	N/A	$626.40	EN-S	SYMMETRIX VMAX 20K
456-106-486	ADV SW SUITE 20K NON-SATA 251-400TB=CB	$3,010.00	40.5%	$1,790.95	$541.80	N/A	N/A	N/A	N/A	$541.80	EN-S	SYMMETRIX VMAX 20K
456-106-487	ADV SW SUITE 20K NON-SATA 401-600TB=CB	$2,610.00	40.5%	$1,552.95	$469.80	N/A	N/A	N/A	N/A	$469.80	EN-S	SYMMETRIX VMAX 20K
456-106-488	ADV SW SUITE 20K NON-SATA 601-1000TB=CB	$2,280.00	40.5%	$1,356.60	$410.40	N/A	N/A	N/A	N/A	$410.40	EN-S	SYMMETRIX VMAX 20K
456-106-489	ADV SW SUITE 20K NON-SATA 1001TB+=CB	$1,980.00	40.5%	$1,178.10	$356.40	N/A	N/A	N/A	N/A	$356.40	EN-S	SYMMETRIX VMAX 20K
457-001-000	SYMM MGMT SUITE VMAX 20K BASE NEW LIC	$11,405.00	40.5%	$6,785.98	$2,052.90	N/A	N/A	N/A	N/A	$2,052.90	EN-S	SYMMETRIX VMAX 20K
457-001-001	SYMM MGMT SUITE VMAX 20K CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-004	SYMM PACK ENH VMAX 20K BASE NEW LICENSE	$23,130.00	40.5%	$13,762.35	$4,163.40	N/A	N/A	N/A	N/A	$4,163.40	EN-S	SYMMETRIX VMAX 20K
457-001-005	SYMM PACK ENH VMAX 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-013	OR-DM VMAX 20K BASE NEW LICENSE	$18,684.00	40.5%	$11,116.98	$3,363.12	N/A	N/A	N/A	N/A	$3,363.12	EN-S	SYMMETRIX VMAX 20K
457-001-014	OR-DM VMAX 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-024	FAST VMAX 20K REG BASE CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-025	FAST VMAX 20K REG BASE NEW LICENSE	$16,928.00	40.5%	$10,072.16	$3,047.04	N/A	N/A	N/A	N/A	$3,047.04	EN-S	SYMMETRIX VMAX 20K
457-001-026	FAST VP VMAX 20K REG CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-027	FAST VP VMAX 20K REG BASE NEW LICENSE	$16,928.00	40.5%	$10,072.16	$3,047.04	N/A	N/A	N/A	N/A	$3,047.04	EN-S	SYMMETRIX VMAX 20K
457-001-031	OPTIMIZER VMAX 20K BASE NEW LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-032	OPTIMIZER VMAX 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-001-035	ATSM VMAX 20K BASE NEW LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-036	ATSM VMAX 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-039	TSM VMAX 20K BASE NEW LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-040	TSM VMAX 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-043	FAST SUITE VMAX 20K BASE NEW LICENSE	$13,829.00	40.5%	$8,228.26	$2,489.22	N/A	N/A	N/A	N/A	$2,489.22	EN-S	SYMMETRIX VMAX 20K
457-001-044	FAST SUITE VMAX 20K BASE CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-047	FAST VMAX 20K ADD ON BASE NEW LICENSE	$13,829.00	40.5%	$8,228.26	$2,489.22	N/A	N/A	N/A	N/A	$2,489.22	EN-S	SYMMETRIX VMAX 20K
457-001-048	FAST VMAX 20K ADD ON CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-051	ADV FAST SUITE VMAX 20K BASE NEW LICENSE	$18,394.00	40.5%	$10,944.43	$3,310.92	N/A	N/A	N/A	N/A	$3,310.92	EN-S	SYMMETRIX VMAX 20K
457-001-052	ADV FAST SUITE VMAX 20KCAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-055	FAST VP VMAX 20K ADD ON BASE NEW LIC	$4,562.00	40.5%	$2,714.39	$821.16	N/A	N/A	N/A	N/A	$821.16	EN-S	SYMMETRIX VMAX 20K
457-001-056	FAST VP VMAX 20K ADD ON CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-059	ADV FAST VMAX 20K ADD ON BASE NEW LIC	$18,394.00	40.5%	$10,944.43	$3,310.92	N/A	N/A	N/A	N/A	$3,310.92	EN-S	SYMMETRIX VMAX 20K
457-001-060	ADV FAST VMAX 20K ADD ON CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-063	DCP VMAX 20K BASE NEW LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-064	DCP VMAX 20K CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-067	SPC VMAX 20K BASE NEW LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-068	SPC VMAX 20K CAP UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-071	RMT SYNC 20K PROT-SRDFS CMPPEER-BASE	$20,760.00	40.5%	$12,352.20	$3,736.80	N/A	N/A	N/A	N/A	$3,736.80	EN-S	SYMMETRIX VMAX 20K
457-001-074	RMT SYNC 20K PROT-SRDFS CMPPEER-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-075	RMT SYNC 20K PROT-SRDFS CMPPEER-BASE REG	$22,120.00	40.5%	$13,161.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	EN-S	SYMMETRIX VMAX 20K
457-001-076	RMT SYNC 20K PROT-SRDFS CMPPEER-UPG REG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-077	RMT SYNC 20K-OPT OUT-SRDFS CMPPEER-BASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-078	RMT SYNC 20K-OPT OUT-SRDFS CMPPEER-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-079	RMT SYNC 20K-ADD ON-SRDFS CMPPEER-BASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-082	RMT SYNC 20K-ADD ON-SRDFS CMPPEER-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-083	RMT SYNC 20K-ADDOPTOUT-SRDFSCMPPEER-BASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-084	RMT SYNC 20K-ADDOPT OUT-SRDFSCMPPEER-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-085	RMT ASYNC 20K PROT-SRDFA CMPEXT-BASE	$20,760.00	40.5%	$12,352.20	$3,736.80	N/A	N/A	N/A	N/A	$3,736.80	EN-S	SYMMETRIX VMAX 20K
457-001-088	RMT ASYNC 20K PROT-SRDFA CMPEXT-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-089	RMT ASYNC 20K PROT-SRDFA CMPEXT-BASE REG	$22,120.00	40.5%	$13,161.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	EN-S	SYMMETRIX VMAX 20K
457-001-090	RMT ASYNC 20K PROT-SRDFA CMPEXT-UPG REG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-091	RMT ASYNC 20K-OPT OUT-SRDFA CMPEXT-BASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-092	RMT ASYNC 20K-OPT OUT-SRDFA CMPEXT-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-093	RMT ASYNC 20K-ADD ON-SRDFA CMPEXT-BASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-096	RMT ASYNC 20K-ADD ON-SRDFA CMPEXT-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-097	RMT ASYNC 20K-ADDOPTOUT-SRDFA CMPEXTBASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-098	RMT ASYNC 20K-ADDOPTOUT-SRDFA CMPEXT-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-099	SRDF-STAR VMAX 20K BASE NEW LICENSE	$16,370.00	40.5%	$9,740.15	$2,946.60	N/A	N/A	N/A	N/A	$2,946.60	EN-S	SYMMETRIX VMAX 20K
457-001-102	SRDF-STAR VMAX 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-103	SRDF-STAR VMAX 20K BASE REG NEW LICENSE	$9,820.00	40.5%	$5,842.90	$1,767.60	N/A	N/A	N/A	N/A	$1,767.60	EN-S	SYMMETRIX VMAX 20K
457-001-104	SRDF-STAR VMAX 20K REGISTER CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-105	SRDF-STAR ADD OPT OUT VMAX 20K NEW LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-106	SRDF-STAR ADD OPT OUT 20K CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-107	LCL REP 20K PROT-TFCLONECNFLASH-BASE	$21,368.00	40.5%	$12,713.96	$3,846.24	N/A	N/A	N/A	N/A	$3,846.24	EN-S	SYMMETRIX VMAX 20K
457-001-110	LCL REP 20K PROT-TFCLONECNFLASH-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-111	LCL REP 20K PROT-TFCLONECNFLASH-BASE REG	$13,890.00	40.5%	$8,264.55	$2,500.20	N/A	N/A	N/A	N/A	$2,500.20	EN-S	SYMMETRIX VMAX 20K
457-001-112	LCL REP 20K PROT-TFCLONECNFLASH-UPG REG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-113	LCL REP 20K-OPTOUT-TFCLONECNFLASH-BASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-114	LCL REP 20K-OPTOUT-TFCLONECNFLASH-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-115	LCL REP 20K-ADD ON-TFCLONECNFLASH-BASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-117	LCL REP 20K-ADD ON-TFCLONECNFLASH-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-118	LCL REP 20K-ADDOPTOUTTFCLONECNFLASH-BASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-119	LCL REP 20K-ADDOPTOUTTFCLONECNFLASH-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-120	TF-SNAP VMAX 20K BASE NEW LICENSE	$20,350.00	40.5%	$12,108.25	$3,663.00	N/A	N/A	N/A	N/A	$3,663.00	EN-S	SYMMETRIX VMAX 20K
457-001-123	TF-SNAP VMAX 20K BASE CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-124	TF-SNAP VMAX 20K BASE REGISTERED NEW LIC	$13,230.00	40.5%	$7,871.85	$2,381.40	N/A	N/A	N/A	N/A	$2,381.40	EN-S	SYMMETRIX VMAX 20K
457-001-125	TF-SNAP VMAX 20K REGISTERED CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-126	TF-SNAP VMAX 20K OPT OUT BASE NEW LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-127	TF-SNAP VMAX 20K OPT OUT CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-128	TF-SNAP VMAX 20K ADD ON BASE NEW LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-130	TF-SNAP VMAX 20K ADD CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-131	TF-SNAP VMAX 20K ADD OPT OUT NEW LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-132	TF-SNAP VMAX 20K ADD OPT OUT CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-139	ENGINUITY VMAX 20K BASE NEW LICENSE	$8,080.00	40.5%	$4,807.60	$565.60	N/A	N/A	N/A	N/A	$565.60	EN-S	SYMMETRIX VMAX 20K
457-001-140	ENGINUITY VMAX 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-143	ATSM VMAX 20K BASE NEW LIC FOR REG FAST	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-001-144	ATSM VMAX 20K CAP UPG FOR REG FAST LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-001	ADV SRDF REP SUITE 20K BASE LICENSE	$16,370.00	40.5%	$9,740.15	$2,946.60	N/A	N/A	N/A	N/A	$2,946.60	EN-S	SYMMETRIX VMAX 20K
457-002-002	ADV SRDF REP SUITE 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-006	ADV SRDF REP SUITE 20K REG CACHE OPT OUT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-007	ADV SRDF REP SUITE 20K REG BASE LIC	$9,820.00	40.5%	$5,842.90	$1,767.60	N/A	N/A	N/A	N/A	$1,767.60	EN-S	SYMMETRIX VMAX 20K
457-002-009	ADV SRDF REP SUITE 20K REG UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-011	ENGINUITY FOR VMAX 20K BASE LICENSE	$8,080.00	40.5%	$4,807.60	$565.60	N/A	N/A	N/A	N/A	$565.60	EN-S	SYMMETRIX VMAX 20K
457-002-012	ENGINUITY FOR VMAX 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-015	FAST TIERING SUITE 20K BASE LICENSE	$18,394.00	40.5%	$10,944.43	$3,310.92	N/A	N/A	N/A	N/A	$3,310.92	EN-S	SYMMETRIX VMAX 20K
457-002-016	FAST TIERING SUITE 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-020	FAST TIERING REG 20K BASE LICENSE	$16,928.00	40.5%	$10,072.16	$3,047.04	N/A	N/A	N/A	N/A	$3,047.04	EN-S	SYMMETRIX VMAX 20K
457-002-021	FAST TIERING REG 20K UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-023	OR-DM VMAX 20K REG BASE LICENSE	$20,754.00	40.5%	$12,348.63	$3,735.72	N/A	N/A	N/A	N/A	$3,735.72	EN-S	SYMMETRIX VMAX 20K
457-002-024	OR-DM VMAX 20K REG CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-033	SRDF REP SUITE VMAX 20K BASE LICENSE	$20,760.00	40.5%	$12,352.20	$3,736.80	N/A	N/A	N/A	N/A	$3,736.80	EN-S	SYMMETRIX VMAX 20K
457-002-034	SRDF REP SUITE VMAX 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-038	SRDF REP SUITE VMAX 20K CACHE OPT OUT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-039	SRDF REP SUITE VMAX 20K REG BASE LIC	$22,120.00	40.5%	$13,161.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	EN-S	SYMMETRIX VMAX 20K
457-002-040	SRDF REP SUITE VMAX 20K REG UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-042	SRDF REP SUITE VMAX 20K REG CACHE OPTOUT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-043	SYMM MGMT SUITE VMAX 20K BASE LICENSE	$11,405.00	40.5%	$6,785.98	$2,052.90	N/A	N/A	N/A	N/A	$2,052.90	EN-S	SYMMETRIX VMAX 20K
457-002-044	SYMM MGMT SUITE VMAX 20K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-047	TIMEFINDER SUITE VMAX 20K BASE LICENSE	$21,368.00	40.5%	$12,713.96	$3,846.24	N/A	N/A	N/A	N/A	$3,846.24	EN-S	SYMMETRIX VMAX 20K
457-002-048	TIMEFINDER SUITE VMAX 20K CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-052	TIMEFINDER SUITE VMAX 20K CACHE OPT OUT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-053	TIMEFINDER SUITE VMAX 20K REG BASE LIC	$13,890.00	40.5%	$8,264.55	$2,500.20	N/A	N/A	N/A	N/A	$2,500.20	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-002-054	TIMEFINDER SUITE VMAX 20K REG UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-002-056	TIMEFINDER SUITE VMAX 20K REG OPTOUT LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-101-148	RP/EX LOC BASE FOR VMAX 20 =CA	$24,300.00	40.5%	$14,458.50	$4,374.00	N/A	N/A	N/A	N/A	$4,374.00	EN-S	SYMMETRIX VMAX 20K
457-101-149	RP/EX LOC REG CAP UG FOR VMAX20 =CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-101-150	RP/EX REM BASE FOR VMAX20 =CA	$24,300.00	40.5%	$14,458.50	$4,374.00	N/A	N/A	N/A	N/A	$4,374.00	EN-S	SYMMETRIX VMAX 20K
457-101-151	RP/EX REM REG CAP UG FOR VMAX20 =CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-101-405	SRMSUITE UPG 20K BASE =IC	$0.00	40.5%	$0.00	$982.80	N/A	N/A	N/A	N/A	$982.80	EN-S	SYMMETRIX VMAX 20K
457-101-645	APPSYNC 20K BASE =IC	$19,240.00	40.5%	$11,447.80	$3,463.20	N/A	N/A	N/A	N/A	$3,463.20	EN-S	SYMMETRIX VMAX 20K
457-101-649	APPSYNC 20K CAP UPG BASE=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
457-101-701	ADV SW SUITE VMAX 20K BASE LICENSE=CB	$45,540.00	40.5%	$27,096.30	$8,197.20	N/A	N/A	N/A	N/A	$8,197.20	EN-S	SYMMETRIX VMAX 20K
457-101-702	ADV SW SUITE VMAX 20K UPG LICENSE=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
AUTOS1MSUBASE	AUTOSWAP 20K FOR MF BASE-3MSU	$86,800.00	40.5%	$51,646.00	$15,624.00	N/A	N/A	N/A	N/A	$15,624.00	EN-S	SYMMETRIX VMAX 20K
AUTOS1MSU-M00	AUTOSWAP 20K FOR MF 4-45 MSU	$190.00	40.5%	$113.05	$34.20	N/A	N/A	N/A	N/A	$34.20	EN-S	SYMMETRIX VMAX 20K
AUTOS1MSU-M01	AUTOSWAP 20K FOR MF 46-175MSU	$120.00	40.5%	$71.40	$21.60	N/A	N/A	N/A	N/A	$21.60	EN-S	SYMMETRIX VMAX 20K
AUTOS1MSU-M02	AUTOSWAP 20K MF 176-315 MSU	$90.00	40.5%	$53.55	$16.20	N/A	N/A	N/A	N/A	$16.20	EN-S	SYMMETRIX VMAX 20K
AUTOS1MSU-M03	AUTOSWAP 20K MF 316-575 MSU	$70.00	40.5%	$41.65	$12.60	N/A	N/A	N/A	N/A	$12.60	EN-S	SYMMETRIX VMAX 20K
AUTOS1MSU-M04	AUTOSWAP 20K MF 576-875 MSU	$50.00	40.5%	$29.75	$9.00	N/A	N/A	N/A	N/A	$9.00	EN-S	SYMMETRIX VMAX 20K
AUTOS1MSU-M05	AUTOSWAP 20K MF 876-1315 MSU	$35.00	40.5%	$20.83	$6.30	N/A	N/A	N/A	N/A	$6.30	EN-S	SYMMETRIX VMAX 20K
AUTOS1MSU-M06	AUTOSWAP 20K MF 1316-1975 MSU	$18.00	40.5%	$10.71	$3.24	N/A	N/A	N/A	N/A	$3.24	EN-S	SYMMETRIX VMAX 20K
AUTOS1MSU-M07	AUTOSWAP 20K MF 1976 & UP MSU	$4.00	40.5%	$2.38	$0.72	N/A	N/A	N/A	N/A	$0.72	EN-S	SYMMETRIX VMAX 20K
AUTOS1MSU-UPG	AUTOSWAP 20K FOR MF UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
AUTOS1ZVMBASE	AUTOSWAP 20K FOR ZVM BASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1R01	CMPEXT REG 20K 1TB (0-14TB)	$3,400.00	40.5%	$2,023.00	$612.00	N/A	N/A	N/A	N/A	$612.00	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1R02	CMPEXT REG 20K 1TB (15-25TB)	$3,200.00	40.5%	$1,904.00	$576.00	N/A	N/A	N/A	N/A	$576.00	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1R03	CMPEXT REG 20K 1TB (26-40TB)	$2,810.00	40.5%	$1,671.95	$505.80	N/A	N/A	N/A	N/A	$505.80	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1R04	CMPEXT REG 20K 1TB (41-60TB)	$2,620.00	40.5%	$1,558.90	$471.60	N/A	N/A	N/A	N/A	$471.60	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1R05	CMPEXT REG 20K 1TB (61-100TB)	$2,510.00	40.5%	$1,493.45	$451.80	N/A	N/A	N/A	N/A	$451.80	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1R06	CMPEXT REG 20K 1TB (101-150TB)	$2,260.00	40.5%	$1,344.70	$406.80	N/A	N/A	N/A	N/A	$406.80	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1R07	CMPEXT REG 20K 1TB (151-250TB)	$2,020.00	40.5%	$1,201.90	$363.60	N/A	N/A	N/A	N/A	$363.60	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1R08	CMPEXT REG 20K 1TB (251-400TB)	$1,750.00	40.5%	$1,041.25	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1R09	CMPEXT REG 20K 1TB (401-600TB)	$1,530.00	40.5%	$910.35	$275.40	N/A	N/A	N/A	N/A	$275.40	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1R10	CMPEXT REG 20K 1TB (601-1000TB)	$1,330.00	40.5%	$791.35	$239.40	N/A	N/A	N/A	N/A	$239.40	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1R11	CMPEXT REG 20K1TB(1001TB or greater)	$1,160.00	40.5%	$690.20	$208.80	N/A	N/A	N/A	N/A	$208.80	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1RBASE	CMPEXT REG 20K BASE LICENSE	$18,215.00	40.5%	$10,837.93	$3,278.70	N/A	N/A	N/A	N/A	$3,278.70	EN-S	SYMMETRIX VMAX 20K
CMPEXT-1RUPG	CMPEXT REG 20K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1BAS	CMPEXT 20KRMZ BASE LICENSE	$2,580.00	40.5%	$1,535.10	$464.40	N/A	N/A	N/A	N/A	$464.40	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1C01	COMPEXTRMZ 20K 1 TB (0-14 TB)	$550.00	40.5%	$327.25	$99.00	N/A	N/A	N/A	N/A	$99.00	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1C02	COMPEXTRMZ 20K 1 TB (15-25 TB)	$525.00	40.5%	$312.38	$94.50	N/A	N/A	N/A	N/A	$94.50	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1C03	COMPEXTRMZ 20K 1 TB (26-40 TB)	$495.00	40.5%	$294.53	$89.10	N/A	N/A	N/A	N/A	$89.10	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1C04	COMPEXTRMZ 20K 1 TB (41-60 TB)	$470.00	40.5%	$279.65	$84.60	N/A	N/A	N/A	N/A	$84.60	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1C05	COMPEXTRMZ 20K 1 TB (61-100 TB)	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1C06	COMPEXTRMZ 20K 1 TB (101-150 TB)	$425.00	40.5%	$252.88	$76.50	N/A	N/A	N/A	N/A	$76.50	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1C07	COMPEXTRMZ 20K 1 TB (151-250 TB)	$405.00	40.5%	$240.98	$72.90	N/A	N/A	N/A	N/A	$72.90	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1C08	COMPEXTRMZ 20K 1 TB (251-400 TB)	$385.00	40.5%	$229.08	$69.30	N/A	N/A	N/A	N/A	$69.30	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1C09	COMPEXTRMZ 20K 1 TB (401-600 TB)	$365.00	40.5%	$217.18	$65.70	N/A	N/A	N/A	N/A	$65.70	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1C10	COMPEXTRMZ 20K 1 TB (601-1000 TB)	$345.00	40.5%	$205.28	$62.10	N/A	N/A	N/A	N/A	$62.10	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1C11	COMPEXTRMZ 20K 1 TB (1001 TB OR GREATER)	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1N01	CMPEXTRMZ 20K 1 TB (0-14TB) NLT3	$275.00	40.5%	$163.63	$49.50	N/A	N/A	N/A	N/A	$49.50	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1N02	CMPEXTRMZ 20K 1 TB (15-25TB) NLT3	$260.00	40.5%	$154.70	$46.80	N/A	N/A	N/A	N/A	$46.80	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1N03	CMPEXTRMZ 20K 1 TB (26-40TB) NLT3	$250.00	40.5%	$148.75	$45.00	N/A	N/A	N/A	N/A	$45.00	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1N04	CMPEXTRMZ 20K 1 TB (41-60TB) NLT3	$235.00	40.5%	$139.83	$42.30	N/A	N/A	N/A	N/A	$42.30	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1N05	CMPEXTRMZ 20K 1 TB (61-100TB) NLT3	$225.00	40.5%	$133.88	$40.50	N/A	N/A	N/A	N/A	$40.50	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1N06	CMPEXTRMZ 20K 1 TB (101-150TB) NLT3	$215.00	40.5%	$127.93	$38.70	N/A	N/A	N/A	N/A	$38.70	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1N07	CMPEXTRMZ 20K 1 TB (151-250TB) NLT3	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1N08	CMPEXTRMZ 20K 1 TB (251-400TB) NLT3	$190.00	40.5%	$113.05	$34.20	N/A	N/A	N/A	N/A	$34.20	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1N09	CMPEXTRMZ 20K 1 TB (401-600TB) NLT3	$180.00	40.5%	$107.10	$32.40	N/A	N/A	N/A	N/A	$32.40	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1N10	CMPEXTRMZ 20K 1 TB (601-1000TB) NLT3	$175.00	40.5%	$104.13	$31.50	N/A	N/A	N/A	N/A	$31.50	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1N11	CMPEXTRMZ 20K 1 TB 1001 TB OR GRTR NLT3	$165.00	40.5%	$98.18	$29.70	N/A	N/A	N/A	N/A	$29.70	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1R01	COMPEXTRMZ REG 20K 1 TB (0-14 TB)	$550.00	40.5%	$327.25	$99.00	N/A	N/A	N/A	N/A	$99.00	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1R02	COMPEXTRMZ REG 20K 1 TB (15-25 TB)	$525.00	40.5%	$312.38	$94.50	N/A	N/A	N/A	N/A	$94.50	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1R03	COMPEXTRMZ REG 20K 1 TB (26-40 TB)	$495.00	40.5%	$294.53	$89.10	N/A	N/A	N/A	N/A	$89.10	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1R04	COMPEXTRMZ REG 20K 1 TB (41-60 TB)	$470.00	40.5%	$279.65	$84.60	N/A	N/A	N/A	N/A	$84.60	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1R05	COMPEXTRMZ REG 20K 1 TB (61-100 TB)	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1R06	COMPEXTRMZ REG 20K 1 TB (101-150 TB)	$425.00	40.5%	$252.88	$76.50	N/A	N/A	N/A	N/A	$76.50	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1R07	COMPEXTRMZ REG 20K 1 TB (151-250 TB)	$405.00	40.5%	$240.98	$72.90	N/A	N/A	N/A	N/A	$72.90	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1R08	COMPEXTRMZ REG 20K 1 TB (251-400 TB)	$385.00	40.5%	$229.08	$69.30	N/A	N/A	N/A	N/A	$69.30	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1R09	COMPEXTRMZ REG 20K 1 TB (401-600 TB)	$365.00	40.5%	$217.18	$65.70	N/A	N/A	N/A	N/A	$65.70	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1R10	COMPEXTRMZ REG 20K 1 TB (601-1000 TB)	$345.00	40.5%	$205.28	$62.10	N/A	N/A	N/A	N/A	$62.10	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1R11	COMPEXTRMZ REG 20K 1 TB 1001 TB OR GRTR	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1RBS	CMPEXTRMZ REG 20K BASE LICENSE	$3,095.00	40.5%	$1,841.53	$557.10	N/A	N/A	N/A	N/A	$557.10	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1RUP	CMPEXTRMZ REG BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
CMPEXTRMZ1UPG	CMPEXTRMZ 20K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
CMPZHPF-1BAS	CMP HIGH PERFORMANCE FICON 20K BASE LIC	$10,000.00	40.5%	$5,950.00	$1,800.00	N/A	N/A	N/A	N/A	$1,800.00	EN-S	SYMMETRIX VMAX 20K
COMPAV/M1BASE	COM-PAV/M 20K BASE LICENSE	$9,510.00	40.5%	$5,658.45	$1,711.80	N/A	N/A	N/A	N/A	$1,711.80	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1C01	COM-PAV/M 20K 1TB (0-14TB)	$2,250.00	40.5%	$1,338.75	$405.00	N/A	N/A	N/A	N/A	$405.00	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1C02	COM-PAV/M 20K 1TB (15-25TB)	$2,110.00	40.5%	$1,255.45	$379.80	N/A	N/A	N/A	N/A	$379.80	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1C03	COM-PAV/M 20K 1TB (26-40TB)	$1,860.00	40.5%	$1,106.70	$334.80	N/A	N/A	N/A	N/A	$334.80	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1C04	COM-PAV/M 20K 1TB (41-60TB)	$1,730.00	40.5%	$1,029.35	$311.40	N/A	N/A	N/A	N/A	$311.40	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1C05	COM-PAV/M 20K 1TB (61-100TB)	$1,660.00	40.5%	$987.70	$298.80	N/A	N/A	N/A	N/A	$298.80	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1C06	COM-PAV/M 20K 1TB (101-150TB)	$1,490.00	40.5%	$886.55	$268.20	N/A	N/A	N/A	N/A	$268.20	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1C07	COM-PAV/M 20K 1TB (151-250TB)	$1,330.00	40.5%	$791.35	$239.40	N/A	N/A	N/A	N/A	$239.40	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1C08	COM-PAV/M 20K 1TB (251-400TB)	$1,160.00	40.5%	$690.20	$208.80	N/A	N/A	N/A	N/A	$208.80	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1C09	COM-PAV/M 20K 1TB (401-600TB)	$1,010.00	40.5%	$600.95	$181.80	N/A	N/A	N/A	N/A	$181.80	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1C10	COM-PAV/M 20K 1TB(601-1000TB)	$880.00	40.5%	$523.60	$158.40	N/A	N/A	N/A	N/A	$158.40	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1C11	COMPAV/M 20K 1TB(1001TB OR GREATER)	$760.00	40.5%	$452.20	$136.80	N/A	N/A	N/A	N/A	$136.80	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1N01	COM-PAV/M 20K 1TB (0-14TB) NLT3	$1,120.00	40.5%	$666.40	$201.60	N/A	N/A	N/A	N/A	$201.60	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1N02	COM-PAV/M 20K 1TB (15-25TB) NLT3	$1,060.00	40.5%	$630.70	$190.80	N/A	N/A	N/A	N/A	$190.80	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1N03	COM-PAV/M 20K 1TB (26-40TB) NLT3	$930.00	40.5%	$553.35	$167.40	N/A	N/A	N/A	N/A	$167.40	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1N04	COM-PAV/M 20K 1TB (41-60TB) NLT3	$860.00	40.5%	$511.70	$154.80	N/A	N/A	N/A	N/A	$154.80	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1N05	COM-PAV/M 20K 1TB (61-100TB) NLT3	$830.00	40.5%	$493.85	$149.40	N/A	N/A	N/A	N/A	$149.40	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1N06	COM-PAV/M 20K 1TB (101-150TB) NLT3	$750.00	40.5%	$446.25	$135.00	N/A	N/A	N/A	N/A	$135.00	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1N07	COM-PAV/M 20K 1TB (151-250TB) NLT3	$670.00	40.5%	$398.65	$120.60	N/A	N/A	N/A	N/A	$120.60	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1N08	COM-PAV/M 20K 1TB (251-400TB) NLT3	$580.00	40.5%	$345.10	$104.40	N/A	N/A	N/A	N/A	$104.40	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
COMPAV/M-1N09	COM-PAV/M 20K 1TB (401-600TB) NLT3	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1N10	COM-PAV/M 20K 1TB(601-1000TB) NLT3	$440.00	40.5%	$261.80	$79.20	N/A	N/A	N/A	N/A	$79.20	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1N11	COMPAV/M 20K 1TB(1001TB OR GREATER) NLT3	$380.00	40.5%	$226.10	$68.40	N/A	N/A	N/A	N/A	$68.40	EN-S	SYMMETRIX VMAX 20K
COMPAV/M-1UPG	COM-PAV/M 20K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1R01	COM-PAV/M 20K REG 1TB (0-14TB)	$2,250.00	40.5%	$1,338.75	$405.00	N/A	N/A	N/A	N/A	$405.00	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1R02	COM-PAV/M 20K REG 1TB (15-25TB)	$2,110.00	40.5%	$1,255.45	$379.80	N/A	N/A	N/A	N/A	$379.80	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1R03	COM-PAV/M 20K REG 1TB (26-40TB)	$1,860.00	40.5%	$1,106.70	$334.80	N/A	N/A	N/A	N/A	$334.80	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1R04	COM-PAV/M 20K REG 1TB (41-60TB)	$1,730.00	40.5%	$1,029.35	$311.40	N/A	N/A	N/A	N/A	$311.40	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1R05	COM-PAV/M 20K REG 1TB (61-100TB)	$1,660.00	40.5%	$987.70	$298.80	N/A	N/A	N/A	N/A	$298.80	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1R06	COM-PAV/M 20K REG 1TB (101-150TB)	$1,490.00	40.5%	$886.55	$268.20	N/A	N/A	N/A	N/A	$268.20	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1R07	COM-PAV/M 20K REG 1TB (151-250TB)	$1,330.00	40.5%	$791.35	$239.40	N/A	N/A	N/A	N/A	$239.40	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1R08	COM-PAV/M 20K REG 1TB (251-400TB)	$1,160.00	40.5%	$690.20	$208.80	N/A	N/A	N/A	N/A	$208.80	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1R09	COM-PAV/M 20K REG 1TB (401-600TB)	$1,010.00	40.5%	$600.95	$181.80	N/A	N/A	N/A	N/A	$181.80	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1R10	COM-PAV/M 20K REG 1TB (601-1000TB)	$880.00	40.5%	$523.60	$158.40	N/A	N/A	N/A	N/A	$158.40	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1R11	COMPAV/M 20K REG 1TB (1001 TB+)	$760.00	40.5%	$452.20	$136.80	N/A	N/A	N/A	N/A	$136.80	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1RBAS	COM-PAV/M 20K REG BASE LICENSE	$9,510.00	40.5%	$5,658.45	$1,711.80	N/A	N/A	N/A	N/A	$1,711.80	EN-S	SYMMETRIX VMAX 20K
COM-PAV-1RUP	COM-PAV/M 20K REG BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESA-20K-BASE	ESA FOR 20K BASE NEW LICENSE=CB	$7,200.00	40.5%	$4,284.00	$1,296.00	N/A	N/A	N/A	N/A	$1,296.00	EN-S	SYMMETRIX VMAX 20K
ESA-20K-C-UPG	ESA FOR 20K CAPACITY UPGRADE LICENSE=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESA-20K-NON1	ESA FOR 20K NON-SATA 0-14TB=CB	$730.00	40.5%	$434.35	$131.40	N/A	N/A	N/A	N/A	$131.40	EN-S	SYMMETRIX VMAX 20K
ESA-20K-NON10	ESA FOR 20K NON-SATA 601-1000TB=CB	$220.00	40.5%	$130.90	$39.60	N/A	N/A	N/A	N/A	$39.60	EN-S	SYMMETRIX VMAX 20K
ESA-20K-NON11	ESA FOR 20K NON-SATA 1001TB-PLUS=CB	$185.00	40.5%	$110.08	$33.30	N/A	N/A	N/A	N/A	$33.30	EN-S	SYMMETRIX VMAX 20K
ESA-20K-NON2	ESA FOR 20K NON-SATA 15-25TB=CB	$685.00	40.5%	$407.58	$123.30	N/A	N/A	N/A	N/A	$123.30	EN-S	SYMMETRIX VMAX 20K
ESA-20K-NON3	ESA FOR 20K NON-SATA 26-40TB=CB	$610.00	40.5%	$362.95	$109.80	N/A	N/A	N/A	N/A	$109.80	EN-S	SYMMETRIX VMAX 20K
ESA-20K-NON4	ESA FOR 20K NON-SATA 41-60TB=CB	$535.00	40.5%	$318.33	$96.30	N/A	N/A	N/A	N/A	$96.30	EN-S	SYMMETRIX VMAX 20K
ESA-20K-NON5	ESA FOR 20K NON-SATA 61-100TB=CB	$465.00	40.5%	$276.68	$83.70	N/A	N/A	N/A	N/A	$83.70	EN-S	SYMMETRIX VMAX 20K
ESA-20K-NON6	ESA FOR 20K NON-SATA 101-150TB=CB	$405.00	40.5%	$240.98	$72.90	N/A	N/A	N/A	N/A	$72.90	EN-S	SYMMETRIX VMAX 20K
ESA-20K-NON7	ESA FOR 20K NON-SATA 151-250TB=CB	$345.00	40.5%	$205.28	$62.10	N/A	N/A	N/A	N/A	$62.10	EN-S	SYMMETRIX VMAX 20K
ESA-20K-NON8	ESA FOR 20K NON-SATA 251-400TB=CB	$295.00	40.5%	$175.53	$53.10	N/A	N/A	N/A	N/A	$53.10	EN-S	SYMMETRIX VMAX 20K
ESA-20K-NON9	ESA FOR 20K NON-SATA 401-600TB=CB	$255.00	40.5%	$151.73	$45.90	N/A	N/A	N/A	N/A	$45.90	EN-S	SYMMETRIX VMAX 20K
ESA-20K-SAT1	ESA FOR 20K SATA 0-14TB=CB	$365.00	40.5%	$217.18	$65.70	N/A	N/A	N/A	N/A	$65.70	EN-S	SYMMETRIX VMAX 20K
ESA-20K-SAT10	ESA FOR 20K SATA 601-1000TB=CB	$110.00	40.5%	$65.45	$19.80	N/A	N/A	N/A	N/A	$19.80	EN-S	SYMMETRIX VMAX 20K
ESA-20K-SAT11	ESA FOR 20K SATA 1001TB-PLUS=CB	$95.00	40.5%	$56.53	$17.10	N/A	N/A	N/A	N/A	$17.10	EN-S	SYMMETRIX VMAX 20K
ESA-20K-SAT2	ESA FOR 20K SATA 15-25TB=CB	$340.00	40.5%	$202.30	$61.20	N/A	N/A	N/A	N/A	$61.20	EN-S	SYMMETRIX VMAX 20K
ESA-20K-SAT3	ESA FOR 20K SATA 26-40TB=CB	$305.00	40.5%	$181.48	$54.90	N/A	N/A	N/A	N/A	$54.90	EN-S	SYMMETRIX VMAX 20K
ESA-20K-SAT4	ESA FOR 20K SATA 41-60TB=CB	$265.00	40.5%	$157.68	$47.70	N/A	N/A	N/A	N/A	$47.70	EN-S	SYMMETRIX VMAX 20K
ESA-20K-SAT5	ESA FOR 20K SATA 61-100TB=CB	$235.00	40.5%	$139.83	$42.30	N/A	N/A	N/A	N/A	$42.30	EN-S	SYMMETRIX VMAX 20K
ESA-20K-SAT6	ESA FOR 20K SATA 101-150TB=CB	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 20K
ESA-20K-SAT7	ESA FOR 20K SATA 151-250TB=CB	$175.00	40.5%	$104.13	$31.50	N/A	N/A	N/A	N/A	$31.50	EN-S	SYMMETRIX VMAX 20K
ESA-20K-SAT8	ESA FOR 20K SATA 251-400TB=CB	$150.00	40.5%	$89.25	$27.00	N/A	N/A	N/A	N/A	$27.00	EN-S	SYMMETRIX VMAX 20K
ESA-20K-SAT9	ESA FOR 20K SATA 401-600TB=CB	$125.00	40.5%	$74.38	$22.50	N/A	N/A	N/A	N/A	$22.50	EN-S	SYMMETRIX VMAX 20K
ESP-1BASE	ESP 20K BASE LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1C01	ESP 20K 1TB (0-14TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1C02	ESP 20K 1TB (15-25TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1C03	ESP 20K 1TB (26-40TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1C04	ESP 20K 1TB (41-60TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1C05	ESP 20K 1TB (61-100TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1C06	ESP 20K 1TB (101-150TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1C07	ESP 20K 1TB (151-250TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1C08	ESP 20K 1TB (251-400TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1C09	ESP 20K 1TB (401-600TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1C10	ESP 20K 1TB (601-1000TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1C11	ESP 20K 1TB (1001TB OR GREATER)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1N01	ESP 20K 1TB (0-14TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1N02	ESP 20K 1TB (15-25TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1N03	ESP 20K 1TB (26-40TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1N04	ESP 20K 1TB (41-60TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1N05	ESP 20K 1TB (61-100TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1N06	ESP 20K 1TB (101-150TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1N07	ESP 20K 1TB (151-250TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1N08	ESP 20K 1TB (251-400TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1N09	ESP 20K 1TB (401-600TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1N10	ESP 20K 1TB (601-1000TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1N11	ESP 20K 1TB (1001TB OR GREATER) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
ESP-1UPG	ESP 20K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADDBASE	EZSM 20K BASE LIC & PROD ADD	$4,820.00	40.5%	$2,867.90	$867.60	N/A	N/A	N/A	N/A	$867.60	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-C01	EZSM 20K 1TB (0-14TB) ADD	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-C02	EZSM 20K 1TB (15-25TB) ADD	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-C03	EZSM 20K 1TB (26-40TB) ADD	$700.00	40.5%	$416.50	$126.00	N/A	N/A	N/A	N/A	$126.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-C04	EZSM 20K 1TB (41-60TB) ADD	$650.00	40.5%	$386.75	$117.00	N/A	N/A	N/A	N/A	$117.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-C05	EZSM 20K 1TB (61-100TB) ADD	$630.00	40.5%	$374.85	$113.40	N/A	N/A	N/A	N/A	$113.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-C06	EZSM 20K 1TB (101-150TB) ADD	$560.00	40.5%	$333.20	$100.80	N/A	N/A	N/A	N/A	$100.80	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-C07	EZSM 20K 1TB (151-250TB) ADD	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-C08	EZSM 20K 1TB (251-400TB) ADD	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-C09	EZSM 20K 1TB (401-600TB) ADD	$380.00	40.5%	$226.10	$68.40	N/A	N/A	N/A	N/A	$68.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-C10	EZSM 20K 1TB (601-1000TB) ADD	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-C11	EZSM 20K 1TB (1001TB OR GREATER) AD	$280.00	40.5%	$166.60	$50.40	N/A	N/A	N/A	N/A	$50.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-N01	EZSM 20K ADD 1TB (0-14TB) NLT3	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-N02	EZSM 20K ADD 1TB (15-25TB) NLT3	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-N03	EZSM 20K ADD 1TB (26-40TB) NLT3	$350.00	40.5%	$208.25	$63.00	N/A	N/A	N/A	N/A	$63.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-N04	EZSM 20K ADD 1TB (41-60TB) NLT3	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-N05	EZSM 20K ADD 1TB (61-100TB) NLT3	$310.00	40.5%	$184.45	$55.80	N/A	N/A	N/A	N/A	$55.80	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-N06	EZSM 20K ADD 1TB (101-150TB) NLT3	$280.00	40.5%	$166.60	$50.40	N/A	N/A	N/A	N/A	$50.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-N07	EZSM 20K ADD 1TB (151-250TB) NLT3	$250.00	40.5%	$148.75	$45.00	N/A	N/A	N/A	N/A	$45.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-N08	EZSM 20K ADD 1TB (251-400TB) NLT3	$220.00	40.5%	$130.90	$39.60	N/A	N/A	N/A	N/A	$39.60	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-N09	EZSM 20K ADD 1TB (401-600TB) NLT3	$190.00	40.5%	$113.05	$34.20	N/A	N/A	N/A	N/A	$34.20	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-N10	EZSM 20K ADD 1TB (601-1000TB) NLT3	$160.00	40.5%	$95.20	$28.80	N/A	N/A	N/A	N/A	$28.80	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-N11	EZSM 20K ADD 1TB (1001TB OR GRTR) NLT3	$140.00	40.5%	$83.30	$25.20	N/A	N/A	N/A	N/A	$25.20	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-R01	EZSM REG 20K 1TB (0-14TB) ADD	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-R02	EZSM REG 20K 1TB (15-25TB) ADD	$1,600.00	40.5%	$952.00	$288.00	N/A	N/A	N/A	N/A	$288.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-R03	EZSM REG 20K 1TB (26-40TB) ADD	$1,410.00	40.5%	$838.95	$253.80	N/A	N/A	N/A	N/A	$253.80	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-R04	EZSM REG 20K 1TB (41-60TB) ADD	$1,300.00	40.5%	$773.50	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-R05	EZSM REG 20K 1TB (61-100TB) ADD	$1,250.00	40.5%	$743.75	$225.00	N/A	N/A	N/A	N/A	$225.00	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
EZSM-1ADD-R06	EZSM REG 20K 1TB (101-150TB) ADD	$1,130.00	40.5%	$672.35	$203.40	N/A	N/A	N/A	N/A	$203.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-R07	EZSM REG 20K 1TB (151-250TB) ADD	$1,000.00	40.5%	$595.00	$180.00	N/A	N/A	N/A	N/A	$180.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-R08	EZSM REG 20K 1TB (251-400TB) ADD	$870.00	40.5%	$517.65	$156.60	N/A	N/A	N/A	N/A	$156.60	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-R09	EZSM REG 20K 1TB (401-600TB) ADD	$760.00	40.5%	$452.20	$136.80	N/A	N/A	N/A	N/A	$136.80	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-R10	EZSM REG 20K 1TB (601-1000TB) ADD	$660.00	40.5%	$392.70	$118.80	N/A	N/A	N/A	N/A	$118.80	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-R11	EZSM REG 20K 1TB (1001 TB+) ADD	$570.00	40.5%	$339.15	$102.60	N/A	N/A	N/A	N/A	$102.60	EN-S	SYMMETRIX VMAX 20K
EZSM1ADD-RBAS	EZSM REG 20K BASE LICENSE	$9,640.00	40.5%	$5,735.80	$1,735.20	N/A	N/A	N/A	N/A	$1,735.20	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-RUP	EZSM REG 20K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1ADD-UPG	EZSM 20K ADD UPGRADE+C183	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1BASE	EZSM 20K BASE LIC & PROD	$9,640.00	40.5%	$5,735.80	$1,735.20	N/A	N/A	N/A	N/A	$1,735.20	EN-S	SYMMETRIX VMAX 20K
EZSM-1C01	EZSM 20K 1TB (0-14TB)	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1C02	EZSM 20K 1TB (15-25TB)	$1,600.00	40.5%	$952.00	$288.00	N/A	N/A	N/A	N/A	$288.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1C03	EZSM 20K 1TB (26-40TB)	$1,410.00	40.5%	$838.95	$253.80	N/A	N/A	N/A	N/A	$253.80	EN-S	SYMMETRIX VMAX 20K
EZSM-1C04	EZSM 20K 1TB (41-60TB)	$1,300.00	40.5%	$773.50	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1C05	EZSM 20K 1TB (61-100TB)	$1,250.00	40.5%	$743.75	$225.00	N/A	N/A	N/A	N/A	$225.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1C06	EZSM 20K 1TB (101-150TB)	$1,130.00	40.5%	$672.35	$203.40	N/A	N/A	N/A	N/A	$203.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1C07	EZSM 20K 1TB (151-250TB)	$1,000.00	40.5%	$595.00	$180.00	N/A	N/A	N/A	N/A	$180.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1C08	EZSM 20K 1TB (251-400TB)	$870.00	40.5%	$517.65	$156.60	N/A	N/A	N/A	N/A	$156.60	EN-S	SYMMETRIX VMAX 20K
EZSM-1C09	EZSM 20K 1TB (401-600TB)	$760.00	40.5%	$452.20	$136.80	N/A	N/A	N/A	N/A	$136.80	EN-S	SYMMETRIX VMAX 20K
EZSM-1C10	EZSM 20K 1TB (601-1000TB)	$660.00	40.5%	$392.70	$118.80	N/A	N/A	N/A	N/A	$118.80	EN-S	SYMMETRIX VMAX 20K
EZSM-1C11	EZSM 20K 1TB (1001TB OR GREATER)	$570.00	40.5%	$339.15	$102.60	N/A	N/A	N/A	N/A	$102.60	EN-S	SYMMETRIX VMAX 20K
EZSM-1N01	EZSM 20K 1TB (0-14TB) NLT3	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1N02	EZSM 20K 1TB (15-25TB) NLT3	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1N03	EZSM 20K 1TB (26-40TB) NLT3	$700.00	40.5%	$416.50	$126.00	N/A	N/A	N/A	N/A	$126.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1N04	EZSM 20K 1TB (41-60TB) NLT3	$650.00	40.5%	$386.75	$117.00	N/A	N/A	N/A	N/A	$117.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1N05	EZSM 20K 1TB (61-100TB) NLT3	$630.00	40.5%	$374.85	$113.40	N/A	N/A	N/A	N/A	$113.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1N06	EZSM 20K 1TB (101-150TB) NLT3	$560.00	40.5%	$333.20	$100.80	N/A	N/A	N/A	N/A	$100.80	EN-S	SYMMETRIX VMAX 20K
EZSM-1N07	EZSM 20K 1TB (151-250TB) NLT3	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1N08	EZSM 20K 1TB (251-400TB) NLT3	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1N09	EZSM 20K 1TB (401-600TB) NLT3	$380.00	40.5%	$226.10	$68.40	N/A	N/A	N/A	N/A	$68.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1N10	EZSM 20K 1TB (601-1000TB) NLT3	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1N11	EZSM 20K 1TB (1001TB OR GREATER) NLT3	$280.00	40.5%	$166.60	$50.40	N/A	N/A	N/A	N/A	$50.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1R01	EZSM REG 20K 1TB (0-14TB)	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1R02	EZSM REG 20K 1TB (15-25TB)	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1R03	EZSM REG 20K 1TB (26-40TB)	$700.00	40.5%	$416.50	$126.00	N/A	N/A	N/A	N/A	$126.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1R04	EZSM REG 20K 1TB (41-60TB)	$650.00	40.5%	$386.75	$117.00	N/A	N/A	N/A	N/A	$117.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1R05	EZSM REG 20K 1TB (61-100TB)	$630.00	40.5%	$374.85	$113.40	N/A	N/A	N/A	N/A	$113.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1R06	EZSM REG 20K 1TB (101-150TB)	$560.00	40.5%	$333.20	$100.80	N/A	N/A	N/A	N/A	$100.80	EN-S	SYMMETRIX VMAX 20K
EZSM-1R07	EZSM REG 20K 1TB (151-250TB)	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1R08	EZSM REG 20K 1TB (251-400TB)	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1R09	EZSM REG 20K 1TB (401-600TB)	$380.00	40.5%	$226.10	$68.40	N/A	N/A	N/A	N/A	$68.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1R10	EZSM REG 20K 1TB (601-1000TB)	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1R11	EZSM REG 20K 1TB (1001 TB+)	$280.00	40.5%	$166.60	$50.40	N/A	N/A	N/A	N/A	$50.40	EN-S	SYMMETRIX VMAX 20K
EZSM-1RBAS	EZSM REG 20K BASE LICENSE	$4,820.00	40.5%	$2,867.90	$867.60	N/A	N/A	N/A	N/A	$867.60	EN-S	SYMMETRIX VMAX 20K
EZSM-1RUP	EZSM REG 20K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
EZSM-1UPGRADE	EZSM 20K UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
GDDR1CAOPSMVS	EMC GDDR 20K W/ CAOPSMVS LIC	$210,000.00	40.5%	$124,950.00	$37,800.00	N/A	N/A	N/A	N/A	$37,800.00	EN-S	SYMMETRIX VMAX 20K
GDDR-1SITELIC	EMC GDDR 20K SITE LICENSE	$175,000.00	40.5%	$104,125.00	$31,500.00	N/A	N/A	N/A	N/A	$31,500.00	EN-S	SYMMETRIX VMAX 20K
MA3F12001B	VMAX 20K 4G FLASH 200GB DRV	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 20K
MA3F12001BTU	VMAX 20K 3G FLASH 200GB DRV UPG TAA	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 20K
MA3F12001BU	VMAX 20K 3G FLASH 200GB DRV UPG	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 20K
MA3F12001C	VMAX 20K 3G FLASH 200GB DRV FOR IBM-I	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 20K
MA3F12001CU	VMAX 20K 3G FLASH 200GB DRV IBM-IUPG	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 20K
MA3F12002BFP	VMAX 20K 4G FLASH 200GB DRV FP	$5,855.00	40.5%	$3,483.73	$1,850.00	N/A	N/A	N/A	N/A	$1,850.00	EN-H	SYMMETRIX VMAX 20K
MA47210001B	VMAX 20K 4G 7_2K1000GB DRV	$1,105.00	40.5%	$657.48	$165.75	N/A	N/A	N/A	N/A	$165.75	EN-H	SYMMETRIX VMAX 20K
MA47210001BTU	VMAX 20K 4G 7_2K1000GB DRV UPG TAA	$1,545.00	40.5%	$919.28	$165.54	N/A	N/A	N/A	N/A	$165.54	EN-H	SYMMETRIX VMAX 20K
MA47210001BU	VMAX 20K 4G 7_2K1000GB DRV UPG	$1,545.00	40.5%	$919.28	$165.54	N/A	N/A	N/A	N/A	$165.54	EN-H	SYMMETRIX VMAX 20K
MA47220001B	VMAX 20K 4G 72K 2000GB DRV	$1,715.00	40.5%	$1,020.43	$257.25	N/A	N/A	N/A	N/A	$257.25	EN-H	SYMMETRIX VMAX 20K
MA47220001BTU	VMAX 20K 4G 72K 2000GB DRV UPG TAA	$2,400.00	40.5%	$1,428.00	$257.14	N/A	N/A	N/A	N/A	$257.14	EN-H	SYMMETRIX VMAX 20K
MA47220001BU	VMAX 20K 4G 72K 2000GB DRV UPG	$2,400.00	40.5%	$1,428.00	$257.14	N/A	N/A	N/A	N/A	$257.14	EN-H	SYMMETRIX VMAX 20K
MA47220001C	VMAX 20K 4G 72K 2000GB DRVSI	$1,715.00	40.5%	$1,020.43	$257.25	N/A	N/A	N/A	N/A	$257.25	EN-H	SYMMETRIX VMAX 20K
MA47220001CTU	VMAX 20K 4G 72K 2000GB DRVSI UPG TAA	$2,400.00	40.5%	$1,428.00	$257.14	N/A	N/A	N/A	N/A	$257.14	EN-H	SYMMETRIX VMAX 20K
MA47220001CU	VMAX 20K 4G 72K 2000GB DRVSI UPGRADE	$2,400.00	40.5%	$1,428.00	$257.14	N/A	N/A	N/A	N/A	$257.14	EN-H	SYMMETRIX VMAX 20K
MF4103001B	VMAX 20K 4G 10K300GB DRIVE	$1,165.00	40.5%	$693.18	$174.75	N/A	N/A	N/A	N/A	$174.75	EN-H	SYMMETRIX VMAX 20K
MF4103001BTU	VMAX 20K 4G 10K300GB DRV UPG TAA	$1,630.00	40.5%	$969.85	$174.64	N/A	N/A	N/A	N/A	$174.64	EN-H	SYMMETRIX VMAX 20K
MF4103001BU	VMAX 20K 4G 10K300GB DRV UPG	$1,630.00	40.5%	$969.85	$174.64	N/A	N/A	N/A	N/A	$174.64	EN-H	SYMMETRIX VMAX 20K
MF4103001C	VMAX 20K 4G 10K300GB DRVsi	$1,165.00	40.5%	$693.18	$174.75	N/A	N/A	N/A	N/A	$174.75	EN-H	SYMMETRIX VMAX 20K
MF4103001CTU	VMAX 20K 4G 10K300GB DRVSi UPG TAA	$1,630.00	40.5%	$969.85	$174.64	N/A	N/A	N/A	N/A	$174.64	EN-H	SYMMETRIX VMAX 20K
MF4103001CU	VMAX 20K 4G 10K300GB DRVSi UPG	$1,630.00	40.5%	$969.85	$174.64	N/A	N/A	N/A	N/A	$174.64	EN-H	SYMMETRIX VMAX 20K
MF4104001B	VMAX 20K 4G 10K400GB DRV	$1,920.00	40.5%	$1,142.40	$288.00	N/A	N/A	N/A	N/A	$288.00	EN-H	SYMMETRIX VMAX 20K
MF4104001BU	VMAX 20K 4G 10K400GB DRV UPG	$2,690.00	40.5%	$1,600.55	$288.21	N/A	N/A	N/A	N/A	$288.21	EN-H	SYMMETRIX VMAX 20K
MF4104001C	VMAX 20K 4G 10K400GB DRVSi	$1,920.00	40.5%	$1,142.40	$288.00	N/A	N/A	N/A	N/A	$288.00	EN-H	SYMMETRIX VMAX 20K
MF4104001CU	VMAX 20K 4G 10K400GB DRVSi UPG	$2,690.00	40.5%	$1,600.55	$288.21	N/A	N/A	N/A	N/A	$288.21	EN-H	SYMMETRIX VMAX 20K
MF4104501B	VMAX 20K 4G 10K450GB DRV	$1,525.00	40.5%	$907.38	$228.75	N/A	N/A	N/A	N/A	$228.75	EN-H	SYMMETRIX VMAX 20K
MF4104501BTU	VMAX 20K 4G 10K450GB DRV UPG TAA	$2,135.00	40.5%	$1,270.33	$228.75	N/A	N/A	N/A	N/A	$228.75	EN-H	SYMMETRIX VMAX 20K
MF4104501BU	VMAX 20K 4G 10K450GB DRV UPG	$2,135.00	40.5%	$1,270.33	$228.75	N/A	N/A	N/A	N/A	$228.75	EN-H	SYMMETRIX VMAX 20K
MF4104501C	VMAX 20K 4G 10K450GB DRVSi	$1,525.00	40.5%	$907.38	$228.75	N/A	N/A	N/A	N/A	$228.75	EN-H	SYMMETRIX VMAX 20K
MF4104501CTU	VMAX 20K 4G 10K450GB DRVSi UPG TAA	$2,135.00	40.5%	$1,270.33	$228.75	N/A	N/A	N/A	N/A	$228.75	EN-H	SYMMETRIX VMAX 20K
MF4104501CU	VMAX 20K 4G 10K450GB DRVSi UPG	$2,135.00	40.5%	$1,270.33	$228.75	N/A	N/A	N/A	N/A	$228.75	EN-H	SYMMETRIX VMAX 20K
MF4106001B	VMAX 20K 4G 10K600GB DRV	$1,850.00	40.5%	$1,100.75	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 20K
MF4106001BTU	VMAX 20K 4G 10K600GB DRV UPG TAA	$2,590.00	40.5%	$1,541.05	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 20K
MF4106001BU	VMAX 20K 4G 10K600GB DRV UPG	$2,590.00	40.5%	$1,541.05	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 20K
MF4106001C	VMAX 20K 4G 10K600GB DRVSi	$1,850.00	40.5%	$1,100.75	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 20K
MF4106001CTU	VMAX 20K 4G 10K600GB DRVSi UPG TAA	$2,590.00	40.5%	$1,541.05	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 20K
MF4106001CU	VMAX 20K 4G 10K600GB DRVSi UPG	$2,590.00	40.5%	$1,541.05	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 20K
MF4151461B	VMAX 20K 4G 15K146GB DRV	$1,515.00	40.5%	$901.43	$227.25	N/A	N/A	N/A	N/A	$227.25	EN-H	SYMMETRIX VMAX 20K
MF4151461BTU	VMAX 20K 4G 15K146GB DRV UPG TAA	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 20K
MF4151461BU	VMAX 20K 4G 15K146GB DRV UPG	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 20K
MF4151461C	VMAX 20K 4G 15K146GB DRVSi	$1,515.00	40.5%	$901.43	$227.25	N/A	N/A	N/A	N/A	$227.25	EN-H	SYMMETRIX VMAX 20K
MF4151461CTU	VMAX 20K 4G 15K146GB DRVSi UPG TAA	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 20K
MF4151461CU	VMAX 20K 4G 15K146GB DRVSi UPG	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 20K
MF4153001B	VMAX 20K 4G 15K300GB DRV	$1,425.00	40.5%	$847.88	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 20K
MF4153001BTU	VMAX 20K 4G 15K300GB DRV UPG TAA	$1,995.00	40.5%	$1,187.03	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
MF4153001BU	VMAX 20K 4G 15K300GB DRV UPG	$1,995.00	40.5%	$1,187.03	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 20K
MF4153001C	VMAX 20K 4G 15K300GB DRVSi	$1,425.00	40.5%	$847.88	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 20K
MF4153001CTU	VMAX 20K 4G 15K300GB DRVSi UPG TAA	$1,995.00	40.5%	$1,187.03	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 20K
MF4153001CU	VMAX 20K 4G 15K300GB DRVSi UPG	$1,995.00	40.5%	$1,187.03	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 20K
MF4154501B	VMAX 20K 4G 15K450GB DRV	$1,870.00	40.5%	$1,112.65	$280.50	N/A	N/A	N/A	N/A	$280.50	EN-H	SYMMETRIX VMAX 20K
MF4154501BTU	VMAX 20K 4G 15K450GB DRV UPG TAA	$2,620.00	40.5%	$1,558.90	$280.71	N/A	N/A	N/A	N/A	$280.71	EN-H	SYMMETRIX VMAX 20K
MF4154501BU	VMAX 20K 4G 15K450GB DRV UPG	$2,620.00	40.5%	$1,558.90	$280.71	N/A	N/A	N/A	N/A	$280.71	EN-H	SYMMETRIX VMAX 20K
MF4154501C	VMAX 20K 4G 15K450GB DRVSi	$1,870.00	40.5%	$1,112.65	$280.50	N/A	N/A	N/A	N/A	$280.50	EN-H	SYMMETRIX VMAX 20K
MF4154501CTU	VMAX 20K 4G 15K450GB DRVSi UPG TAA	$2,620.00	40.5%	$1,558.90	$280.71	N/A	N/A	N/A	N/A	$280.71	EN-H	SYMMETRIX VMAX 20K
MF4154501CU	VMAX 20K 4G 15K450GB DRVSi UPG	$2,620.00	40.5%	$1,558.90	$280.71	N/A	N/A	N/A	N/A	$280.71	EN-H	SYMMETRIX VMAX 20K
MF4156001B	VMAX 20K 4G 15K600GB DRV	$2,315.00	40.5%	$1,377.43	$347.25	N/A	N/A	N/A	N/A	$347.25	EN-H	SYMMETRIX VMAX 20K
MF4156001BTU	VMAX 20K 4G 15K600GB DRV UPG TAA	$3,240.00	40.5%	$1,927.80	$347.14	N/A	N/A	N/A	N/A	$347.14	EN-H	SYMMETRIX VMAX 20K
MF4156001BU	VMAX 20K 4G 15K600GB DRV UPG	$3,240.00	40.5%	$1,927.80	$347.14	N/A	N/A	N/A	N/A	$347.14	EN-H	SYMMETRIX VMAX 20K
MF4156001C	VMAX 20K 4G 15K600GB DRVSI	$2,315.00	40.5%	$1,377.43	$347.25	N/A	N/A	N/A	N/A	$347.25	EN-H	SYMMETRIX VMAX 20K
MF4156001CTU	VMAX 20K 4G 15K600GB DRVSI UPG TAA	$3,240.00	40.5%	$1,927.80	$347.14	N/A	N/A	N/A	N/A	$347.14	EN-H	SYMMETRIX VMAX 20K
MF4156001CU	VMAX 20K 4G 15K600GB DRVSI UPG	$3,240.00	40.5%	$1,927.80	$347.14	N/A	N/A	N/A	N/A	$347.14	EN-H	SYMMETRIX VMAX 20K
MF4F11001B	VMAX 20K 4G FLASH 100GB DRV	$3,080.00	40.5%	$1,832.60	$462.00	N/A	N/A	N/A	N/A	$462.00	EN-H	SYMMETRIX VMAX 20K
MF4F11001BU	VMAX 20K 4G FLASH 100GB DRV UPG	$4,310.00	40.5%	$2,564.45	$461.79	N/A	N/A	N/A	N/A	$461.79	EN-H	SYMMETRIX VMAX 20K
MF4F11001C	VMAX 20K 4G FLASH 100GB drive IBM-I	$3,080.00	40.5%	$1,832.60	$462.00	N/A	N/A	N/A	N/A	$462.00	EN-H	SYMMETRIX VMAX 20K
MF4F11001CU	VMAX 20K 4G FLASH 100GB drive IBM-I UPG	$4,310.00	40.5%	$2,564.45	$461.79	N/A	N/A	N/A	N/A	$461.79	EN-H	SYMMETRIX VMAX 20K
MF4F11002BFP	VMAX 20K 4G FLASH 100GB DRV FP	$3,080.00	40.5%	$1,832.60	$972.00	N/A	N/A	N/A	N/A	$972.00	EN-H	SYMMETRIX VMAX 20K
MF4F11002CFP	VMAX 20K 4G FLASH 100GB DRV FP	$3,080.00	40.5%	$1,832.60	$972.00	N/A	N/A	N/A	N/A	$972.00	EN-H	SYMMETRIX VMAX 20K
MF4F1100ABP	1 of 10X100GB EFD FOR VMAX 20K FF PROMO	$3,080.00	40.5%	$1,832.60	$882.00	N/A	N/A	N/A	N/A	$882.00	EN-H	SYMMETRIX VMAX 20K
MF4F12001B	VMAX 20K 4G FLASH 200GB DRV	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 20K
MF4F12001BU	VMAX 20K 200GB FLASH 4GB FC UPG	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 20K
MF4F12001C	VMAX 20K 4G FLASH 200GB DRVSi	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 20K
MF4F12001CU	VMAX 20K 200GB FLASH 4GB FC Si UPG	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 20K
MF4F12005BP	1 of 5x200GB EFD FOR VMAX 20K FF PROMO	$5,855.00	40.5%	$3,483.73	$2,131.50	N/A	N/A	N/A	N/A	$2,131.50	EN-H	SYMMETRIX VMAX 20K
MF4F14001B	VMAX 20K 4G FLASH 400GB DRV	$11,105.00	40.5%	$6,607.48	$1,665.75	N/A	N/A	N/A	N/A	$1,665.75	EN-H	SYMMETRIX VMAX 20K
MF4F14001BU	VMAX 20K 400GB FLASH 4GB FC UPG	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 20K
MF4F14001C	VMAX 20K 4G FLASH 400GB DRVSi	$11,105.00	40.5%	$6,607.48	$1,665.75	N/A	N/A	N/A	N/A	$1,665.75	EN-H	SYMMETRIX VMAX 20K
MF4F14001CU	VMAX 20K 400GB FLASH 4GB FC Si UPG	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 20K
MF4F22001B	VMAX 20K 4G FLASH 200GBS DRV	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 20K
MF4F22001BTU	VMAX 20K 200GB FLASH 4GB FC UPG TAA	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 20K
MF4F22001BU	VMAX 20K 4G FLASH 200GBS DRV UPG	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 20K
MF4F22001C	VMAX 20K 4G FLASH 200GBS drive IBM-i	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 20K
MF4F22001CTU	VMAX 20K 200GB FLASH 4GB FC Si UPG TAA	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 20K
MF4F22001CU	VMAX 20K 4G FLASH 200GBS drv IBM-i UPG	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 20K
MF4F22002BFP	VMAX 20K 4G FLASH 200GB DRV FP	$5,855.00	40.5%	$3,483.73	$1,850.00	N/A	N/A	N/A	N/A	$1,850.00	EN-H	SYMMETRIX VMAX 20K
MF4F22002CFP	VMAX 20K 4G FLASH 200GB DRV FP	$5,855.00	40.5%	$3,483.73	$1,850.00	N/A	N/A	N/A	N/A	$1,850.00	EN-H	SYMMETRIX VMAX 20K
MF4F24001B	VMAX 20K 4G FLASH 400GBS DRV	$11,105.00	40.5%	$6,607.48	$1,665.75	N/A	N/A	N/A	N/A	$1,665.75	EN-H	SYMMETRIX VMAX 20K
MF4F24001BTU	VMAX 20K 400GB FLASH 4GB FC UPG TAA	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 20K
MF4F24001BU	VMAX 20K 4G FLASH 400GBS DRV UPG	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 20K
MF4F24001C	VMAX 20K 4G FLASH 400GBS drive IBM-i	$11,105.00	40.5%	$6,607.48	$1,665.75	N/A	N/A	N/A	N/A	$1,665.75	EN-H	SYMMETRIX VMAX 20K
MF4F24001CTU	VMAX 20K 400GB FLASH 4GB FC Si UPG TAA	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 20K
MF4F24001CU	VMAX 20K 4G FLASH 400GBS drive IBM-i UPG	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 20K
MF4F24002BFP	VMAX 20K 4G FLASH 400GB DRV FP	$11,105.00	40.5%	$6,607.48	$3,507.00	N/A	N/A	N/A	N/A	$3,507.00	EN-H	SYMMETRIX VMAX 20K
MF4F24002CFP	VMAX 20K 4G FLASH 400GB DRV FP	$11,105.00	40.5%	$6,607.48	$3,507.00	N/A	N/A	N/A	N/A	$3,507.00	EN-H	SYMMETRIX VMAX 20K
MFE-1SW-KIT	MAINFRAME ENABLERS 20K RT KIT FOR ZOS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 20K
ML4103001B	VMAX 20K 4G 10K 300GB SAS DRIVE	$885.00	40.5%	$526.58	$132.75	N/A	N/A	N/A	N/A	$132.75	EN-H	SYMMETRIX VMAX 20K
ML4103001BTU	VMAX 20K 4G 10K 300GB SAS DRIVE UPG TAA	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 20K
ML4103001BU	VMAX 20K 4G 10K 300GB SAS DRIVE UPG	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 20K
ML4103001C	VMAX 20K 4G 10K 300GB SAS DRIVE IBM-I	$885.00	40.5%	$526.58	$132.75	N/A	N/A	N/A	N/A	$132.75	EN-H	SYMMETRIX VMAX 20K
ML4103001CTU	VMAX 20K4G 10K 300GB SAS DRVIBMI UPGTAA	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 20K
ML4103001CU	VMAX 20K 4G 10K 300GB SAS DRIVE IBM-IUPG	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 20K
ML4106001B	VMAX 20K 4G 10K 600GB SAS DRIVE	$1,560.00	40.5%	$928.20	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-H	SYMMETRIX VMAX 20K
ML4106001BTU	VMAX 20K 4G 10K 600GB SAS DRIVE UPG TAA	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 20K
ML4106001BU	VMAX 20K 4G 10K 600GB SAS DRIVE UPG	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 20K
ML4106001C	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-I	$1,560.00	40.5%	$928.20	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-H	SYMMETRIX VMAX 20K
ML4106001CTU	VMAX 20K4G 10K 600GB SAS DRV IBMIUPGTAA	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 20K
ML4106001CU	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-IUPG	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 20K
ML4109001B	VMAX 20K 4G 10K 900GB SAS DRIVE	$2,050.00	40.5%	$1,219.75	$307.50	N/A	N/A	N/A	N/A	$307.50	EN-H	SYMMETRIX VMAX 20K
ML4109001BTU	VMAX 20K 4G 10K 900GB SAS DRIVE UPG TAA	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 20K
ML4109001BU	VMAX 20K 4G 10K 900GB SAS DRIVE UPG	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 20K
ML4109001C	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	$2,050.00	40.5%	$1,219.75	$307.50	N/A	N/A	N/A	N/A	$307.50	EN-H	SYMMETRIX VMAX 20K
ML4109001CTU	VMAX 20K4G 10K 900GB SAS DRVIBMI UPGTAA	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 20K
ML4109001CU	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 20K
ML4151461B	VMAX 20K 4G 15K 146GB SAS DRIVE	$1,515.00	40.5%	$901.43	$227.25	N/A	N/A	N/A	N/A	$227.25	EN-H	SYMMETRIX VMAX 20K
ML4151461BTU	VMAX 20K 4G 15k 146GB SAS DRVUPG TAA	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 20K
ML4151461BU	VMAX 20K 4G 15K 146GB SAS DRIVE	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 20K
ML4151461C	VMAX 20K 4G 15K 146GB SAS DRIVE IBM-i	$1,515.00	40.5%	$901.43	$227.25	N/A	N/A	N/A	N/A	$227.25	EN-H	SYMMETRIX VMAX 20K
ML4151461CTU	VMAX 20K4G 15K 146GB SAS DRVIBMI UPGTAA	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 20K
ML4151461CU	VMAX 20K 4G 15K 146GB SAS DRV IBM-I UPG	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 20K
ML4153001B	VMAX 20K 4G 15K 300GB SAS DRIVE	$2,215.00	40.5%	$1,317.93	$332.25	N/A	N/A	N/A	N/A	$332.25	EN-H	SYMMETRIX VMAX 20K
ML4153001BTU	VMAX 20K 4G 15K 300GB SAS DRIVE TAA	$3,100.00	40.5%	$1,844.50	$332.14	N/A	N/A	N/A	N/A	$332.14	EN-H	SYMMETRIX VMAX 20K
ML4153001BU	VMAX 20K 4G 15K 300GB SAS DRIVE	$3,100.00	40.5%	$1,844.50	$332.14	N/A	N/A	N/A	N/A	$332.14	EN-H	SYMMETRIX VMAX 20K
ML4153001C	VMAX 20K 4G 15K 300GB SAS DRIVE IBM-i	$2,215.00	40.5%	$1,317.93	$332.25	N/A	N/A	N/A	N/A	$332.25	EN-H	SYMMETRIX VMAX 20K
ML4153001CTU	VMAX 20K4G 15K 300GB SAS DRVIBMI UPGTAA	$3,100.00	40.5%	$1,844.50	$332.14	N/A	N/A	N/A	N/A	$332.14	EN-H	SYMMETRIX VMAX 20K
ML4153001CU	VMAX 20K 4G 15K 300GB SAS DRV IBM-I UPG	$3,100.00	40.5%	$1,844.50	$332.14	N/A	N/A	N/A	N/A	$332.14	EN-H	SYMMETRIX VMAX 20K
ML47210001B	VMAX 20K 4G 7_2K 1000GB SAS DRIVE	$1,630.00	40.5%	$969.85	$244.50	N/A	N/A	N/A	N/A	$244.50	EN-H	SYMMETRIX VMAX 20K
ML47210001BTU	VMAX 20K 4G 7_2K 1000GB SAS DRIVEUPGTAA	$2,280.00	40.5%	$1,356.60	$244.29	N/A	N/A	N/A	N/A	$244.29	EN-H	SYMMETRIX VMAX 20K
ML47210001BU	VMAX 20K 4G 7_2K 1000GB SAS DRIVE	$2,280.00	40.5%	$1,356.60	$244.29	N/A	N/A	N/A	N/A	$244.29	EN-H	SYMMETRIX VMAX 20K
ML47210001C	VMAX 20K 4G 7_2K 1000GB SAS DRIVE IBM-i	$1,630.00	40.5%	$969.85	$244.50	N/A	N/A	N/A	N/A	$244.50	EN-H	SYMMETRIX VMAX 20K
ML47210001CTU	VMAX20K4G 7_2K 1000GB SASDRV IBMIUPGTAA	$2,280.00	40.5%	$1,356.60	$244.29	N/A	N/A	N/A	N/A	$244.29	EN-H	SYMMETRIX VMAX 20K
ML47210001CU	VMAX 20K 4G 7_2K 1000GB SAS DRV IBMI UPG	$2,280.00	40.5%	$1,356.60	$244.29	N/A	N/A	N/A	N/A	$244.29	EN-H	SYMMETRIX VMAX 20K
ML4F11001B	VMAX 20K 4G SSD 100GB SAS DRIVE	$3,080.00	40.5%	$1,832.60	$462.00	N/A	N/A	N/A	N/A	$462.00	EN-H	SYMMETRIX VMAX 20K
ML4F11001BU	VMAX 20K 4G SSD 100GB SAS DRIVE UPG	$4,310.00	40.5%	$2,564.45	$461.79	N/A	N/A	N/A	N/A	$461.79	EN-H	SYMMETRIX VMAX 20K
ML4F11001C	VMAX 20K 4G SSD 100GB SAS DRIVE IBM-i	$3,080.00	40.5%	$1,832.60	$462.00	N/A	N/A	N/A	N/A	$462.00	EN-H	SYMMETRIX VMAX 20K
ML4F11001CU	VMAX 20K 4G SSD 100GB SAS DRV IBM-i UPG	$4,310.00	40.5%	$2,564.45	$461.79	N/A	N/A	N/A	N/A	$461.79	EN-H	SYMMETRIX VMAX 20K
ML4F11002BFP	VMAX 20K 4G FLASH 100GB DRV FP	$3,080.00	40.5%	$1,832.60	$972.00	N/A	N/A	N/A	N/A	$972.00	EN-H	SYMMETRIX VMAX 20K
ML4F11002CFP	VMAX 20K 4G FLASH 100GB DRV FP	$3,080.00	40.5%	$1,832.60	$972.00	N/A	N/A	N/A	N/A	$972.00	EN-H	SYMMETRIX VMAX 20K
ML4F12001B	VMAX 20K 4G SSD 200GB SAS DRIVE	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 20K
ML4F12001BU	VMAX 20K 4G SSD 200GB SAS DRIVE UPG	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ML4F12001C	VMAX 20K 4G SSD 200GB SAS DRV IBM-i	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 20K
ML4F12001CU	VMAX 20K 4G SSD 200GB SAS DRV UPG IBM-i	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 20K
ML4F12002BFP	VMAX 20K 4G FLASH 200GB DRV FP	$5,855.00	40.5%	$3,483.73	$1,850.00	N/A	N/A	N/A	N/A	$1,850.00	EN-H	SYMMETRIX VMAX 20K
ML4F12002CFP	VMAX 20K 4G FLASH 200GB DRV FP	$5,855.00	40.5%	$3,483.73	$1,850.00	N/A	N/A	N/A	N/A	$1,850.00	EN-H	SYMMETRIX VMAX 20K
ML4F14001B	VMAX 20K 4G SSD 400GB SAS DRIVE	$11,105.00	40.5%	$6,607.48	$1,665.75	N/A	N/A	N/A	N/A	$1,665.75	EN-H	SYMMETRIX VMAX 20K
ML4F14001BU	VMAX 20K 4G SSD 400GB SAS DRIVE UPG	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 20K
ML4F14001C	VMAX 20K 4G SSD 400GB SAS DRIVE IBM-i	$11,105.00	40.5%	$6,607.48	$1,665.75	N/A	N/A	N/A	N/A	$1,665.75	EN-H	SYMMETRIX VMAX 20K
ML4F14001CU	VMAX 20K 4G SSD 400GB SAS DRV UPG IBM-i	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 20K
ML4F14002BFP	VMAX 20K 4G FLASH 400GB DRV FP	$11,105.00	40.5%	$6,607.48	$3,507.00	N/A	N/A	N/A	N/A	$3,507.00	EN-H	SYMMETRIX VMAX 20K
ML4F14002CFP	VMAX 20K 4G FLASH 400GB DRV FP	$11,105.00	40.5%	$6,607.48	$3,507.00	N/A	N/A	N/A	N/A	$3,507.00	EN-H	SYMMETRIX VMAX 20K
MS4103001B	VMAX 20K 4G 10K 300GB SAS DRV	$885.00	40.5%	$526.58	$132.75	N/A	N/A	N/A	N/A	$132.75	EN-H	SYMMETRIX VMAX 20K
MS4103001BTU	VMAX 20K 4G 10K 300GB SAS DRV UPG TAA	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 20K
MS4103001BU	VMAX 20K 4G 10K 300GB SAS DRV UPG	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 20K
MS4103001C	VMAX 20K 4G 10k 300GB SAS drive IBM-i	$885.00	40.5%	$526.58	$132.75	N/A	N/A	N/A	N/A	$132.75	EN-H	SYMMETRIX VMAX 20K
MS4103001CTU	VMAX 20K4G 10k 300GB SAS drv IBMi UPGTAA	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 20K
MS4103001CU	VMAX 20K 4G 10k 300GB SAS drv IBM-i UPG	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 20K
MS4104501B	VMAX 20K 4G 10K 450GB SAS DRV	$1,290.00	40.5%	$767.55	$193.50	N/A	N/A	N/A	N/A	$193.50	EN-H	SYMMETRIX VMAX 20K
MS4104501BTU	VMAX 20K 4G 10K 450GB SAS DRV UPG TAA	$1,805.00	40.5%	$1,073.98	$193.39	N/A	N/A	N/A	N/A	$193.39	EN-H	SYMMETRIX VMAX 20K
MS4104501BU	VMAX 20K 4G 10K 450GB SAS DRV UPG	$1,805.00	40.5%	$1,073.98	$193.39	N/A	N/A	N/A	N/A	$193.39	EN-H	SYMMETRIX VMAX 20K
MS4104501C	VMAX 20K 4G 10k 450GB SAS drive IBM-i	$1,290.00	40.5%	$767.55	$193.50	N/A	N/A	N/A	N/A	$193.50	EN-H	SYMMETRIX VMAX 20K
MS4104501CTU	VMAX 20K4G 10k 450GB SAS drv IBMi UPGTAA	$1,805.00	40.5%	$1,073.98	$193.39	N/A	N/A	N/A	N/A	$193.39	EN-H	SYMMETRIX VMAX 20K
MS4104501CU	VMAX 20K 4G 10k 450GB SAS drv IBM-i UPG	$1,805.00	40.5%	$1,073.98	$193.39	N/A	N/A	N/A	N/A	$193.39	EN-H	SYMMETRIX VMAX 20K
MS4106001B	VMAX 20K 4G 10K 600GB SAS DRV	$1,560.00	40.5%	$928.20	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-H	SYMMETRIX VMAX 20K
MS4106001BTU	VMAX 20K 4G 10K 600GB SAS DRV UPG TAA	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 20K
MS4106001BU	VMAX 20K 4G 10K 600GB SAS DRV UPG	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 20K
MS4106001C	VMAX 20K 4G 10k 600GB SAS drive IBM-i	$1,560.00	40.5%	$928.20	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-H	SYMMETRIX VMAX 20K
MS4106001CTU	VMAX 20K4G 10k 600GB SAS drv IBMi UPGTAA	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 20K
MS4106001CU	VMAX 20K 4G 10k 600GB SAS drv IBM-i UPG	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 20K
MS4109001B	VMAX 20K 4G 10K 900GB SAS DRIVE	$2,050.00	40.5%	$1,219.75	$307.50	N/A	N/A	N/A	N/A	$307.50	EN-H	SYMMETRIX VMAX 20K
MS4109001BTU	VMAX 20K 4G 10K 900GB SAS DRIVEUPGTAA	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 20K
MS4109001BU	VMAX 20K 4G 10K 900GB SAS DRIVEUPG	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 20K
MS4109001C	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	$2,050.00	40.5%	$1,219.75	$307.50	N/A	N/A	N/A	N/A	$307.50	EN-H	SYMMETRIX VMAX 20K
MS4109001CTU	VMAX 20K 4G 10K 900GB SAS DRIVESiUPGTAA	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 20K
MS4109001CU	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 20K
MT47230001B	VMAX 20K 4G 72K 3000GB DRV	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	N/A	N/A	$363.00	EN-H	SYMMETRIX VMAX 20K
MT47230001BTU	VMAX 20K 4G 72K 3000GB DRV UPG TAA	$3,390.00	40.5%	$2,017.05	$508.50	N/A	N/A	N/A	N/A	$508.50	EN-H	SYMMETRIX VMAX 20K
MT47230001BU	VMAX 20K 4G 72K 3000GB DRV UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	N/A	N/A	$363.21	EN-H	SYMMETRIX VMAX 20K
MT47230001C	VMAX 20K 4G 72K 3000GB DRVSI	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	N/A	N/A	$363.00	EN-H	SYMMETRIX VMAX 20K
MT47230001CTU	VMAX 20K 4G 7_2K3000GB DRV UPG TAA	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	N/A	N/A	$363.21	EN-H	SYMMETRIX VMAX 20K
MT47230001CU	VMAX 20K 4G 72K 3000GB DRVSI UPGRADE	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	N/A	N/A	$363.21	EN-H	SYMMETRIX VMAX 20K
RPAKS390-1BAS	RESPAK FOR S/390 20K BASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
RPEX2-SPLITER	RP SPLITTER FOR VMAX 20K	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 20K
S2-00004-RET	VMAX 20K 4Gb 4S FIC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-00040-RET	VMAX 20K 4Gb 4M FIC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-00400-RET	VMAX 20K 4M GIGE RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-08000-RET	VMAX 20K 4Gb 8S FC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-128-BASE	VMAX 20K BASE-128GB	$213,500.00	40.5%	$127,032.50	$32,025.00	N/A	N/A	N/A	N/A	$32,025.00	EN-H	SYMMETRIX VMAX 20K
S2-128-BASEC	VMAX 20K BASE -128GB-C	$213,500.00	40.5%	$127,032.50	$32,025.00	N/A	N/A	N/A	N/A	$32,025.00	EN-H	SYMMETRIX VMAX 20K
S2-128D-BASE	VMAX 20K BASE-128GB with Encryption	$241,295.00	40.5%	$143,570.53	$36,194.25	N/A	N/A	N/A	N/A	$36,194.25	EN-H	SYMMETRIX VMAX 20K
S2-128D-BASEC	VMAX 20K BASE -128GB-C with Encryption	$241,295.00	40.5%	$143,570.53	$36,194.25	N/A	N/A	N/A	N/A	$36,194.25	EN-H	SYMMETRIX VMAX 20K
S2-128-RET	VMAX 20K MEMORY RETURN 128GB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-1P	VMAX 20K 1P INFRAST	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-32-128UFD	VMAX 20K MEMCONV 2X16 to 2X64 GB	$98,295.00	40.5%	$58,485.53	$11,341.73	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-32-64UFD	VMAX 20K MEMCONV 2X16 to 2X32 GB	$28,485.00	40.5%	$16,948.58	$3,286.73	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-32-BASE	VMAX 20K BASE-32GB	$148,215.00	40.5%	$88,187.93	$22,232.25	N/A	N/A	N/A	N/A	$22,232.25	EN-H	SYMMETRIX VMAX 20K
S2-32-BASEC	VMAX 20K BASE-32GB-C	$148,215.00	40.5%	$88,187.93	$22,232.25	N/A	N/A	N/A	N/A	$22,232.25	EN-H	SYMMETRIX VMAX 20K
S2-32D-BASE	VMAX 20K BASE-32GB with Encryption	$176,010.00	40.5%	$104,725.95	$26,401.50	N/A	N/A	N/A	N/A	$26,401.50	EN-H	SYMMETRIX VMAX 20K
S2-32D-BASEC	VMAX 20K BASE-32GB-C with Encryption	$176,010.00	40.5%	$104,725.95	$26,401.50	N/A	N/A	N/A	N/A	$26,401.50	EN-H	SYMMETRIX VMAX 20K
S2-32-RET	VMAX 20K MEMORY RETURN 32GB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-3D	VMAX 20K DELTA INFRAST	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-3Y	VMAX 20K WYE INFRAST	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-44000-RET	VMAX 20K 4Gb 4M4S FC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-62000-RET	VMAX 20K 4Gb 6M2S FC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-64-128UFD	VMAX 20K MEMCONV 2X32 to 2X64 GB	$90,650.00	40.5%	$53,936.75	$10,459.61	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-64-BASE	VMAX 20K BASE-64GB	$165,515.00	40.5%	$98,481.43	$24,827.25	N/A	N/A	N/A	N/A	$24,827.25	EN-H	SYMMETRIX VMAX 20K
S2-64-BASEC	VMAX 20K BASE -64GB-C	$165,515.00	40.5%	$98,481.43	$24,827.25	N/A	N/A	N/A	N/A	$24,827.25	EN-H	SYMMETRIX VMAX 20K
S2-64D-BASE	VMAX 20K BASE-64GB with Encryption	$193,310.00	40.5%	$115,019.45	$28,996.50	N/A	N/A	N/A	N/A	$28,996.50	EN-H	SYMMETRIX VMAX 20K
S2-64D-BASEC	VMAX 20K BASE -64GB-C with Encryption	$193,310.00	40.5%	$115,019.45	$28,996.50	N/A	N/A	N/A	N/A	$28,996.50	EN-H	SYMMETRIX VMAX 20K
S2-64-RET	VMAX 20K MEMORY RETURN 64GB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-80000-RET	VMAX 20K 4Gb 8M FC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-ACON3P-50	ADPTR AC 3PH 50A W/3/4IN CONDUIT ADPTR	$455.00	40.5%	$270.73	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-AD128DNDCU	VMAX 20K UPG ENGINE-128GB-C with Encryp	$267,750.00	40.5%	$159,311.25	$30,894.23	N/A	N/A	N/A	N/A	$30,894.23	EN-H	SYMMETRIX VMAX 20K
S2-AD128NDECU	VMAX 20K UPG ENGINE-128GB-C	$231,620.00	40.5%	$137,813.90	$26,725.38	N/A	N/A	N/A	N/A	$26,725.38	EN-H	SYMMETRIX VMAX 20K
S2-ADD128DNDC	VMAX 20K ADD ENGINE-128GB-C with Encryp	$205,960.00	40.5%	$122,546.20	$30,894.00	N/A	N/A	N/A	N/A	$30,894.00	EN-H	SYMMETRIX VMAX 20K
S2-ADD128DNDE	VMAX 20K ADD ENGINE-128GB with Encryp	$205,960.00	40.5%	$122,546.20	$30,894.00	N/A	N/A	N/A	N/A	$30,894.00	EN-H	SYMMETRIX VMAX 20K
S2-ADD128DNDU	VMAX 20K UPG ENGINE-128GB with Encryp	$267,750.00	40.5%	$159,311.25	$30,894.23	N/A	N/A	N/A	N/A	$30,894.23	EN-H	SYMMETRIX VMAX 20K
S2-ADD128NDE	VMAX 20K ADD ENGINE-128GB	$178,165.00	40.5%	$106,008.18	$26,724.75	N/A	N/A	N/A	N/A	$26,724.75	EN-H	SYMMETRIX VMAX 20K
S2-ADD128NDEC	VMAX 20K ADD ENGINE-128GB-C	$178,165.00	40.5%	$106,008.18	$26,724.75	N/A	N/A	N/A	N/A	$26,724.75	EN-H	SYMMETRIX VMAX 20K
S2-ADD128NDEU	VMAX 20K UPG ENGINE-128GB	$231,620.00	40.5%	$137,813.90	$26,725.38	N/A	N/A	N/A	N/A	$26,725.38	EN-H	SYMMETRIX VMAX 20K
S2-ADD32DNDCU	VMAX 20K UPG ENGINE-32GB-C with Encryp	$181,070.00	40.5%	$107,736.65	$20,892.69	N/A	N/A	N/A	N/A	$20,892.69	EN-H	SYMMETRIX VMAX 20K
S2-ADD32DNDE	VMAX 20K ADD ENGINE-32GB with Encryption	$139,280.00	40.5%	$82,871.60	$20,892.00	N/A	N/A	N/A	N/A	$20,892.00	EN-H	SYMMETRIX VMAX 20K
S2-ADD32DNDEC	VMAX 20K ADD ENGINE-32GB-C with Encryp	$139,280.00	40.5%	$82,871.60	$20,892.00	N/A	N/A	N/A	N/A	$20,892.00	EN-H	SYMMETRIX VMAX 20K
S2-ADD32DNDEU	VMAX 20K UPG ENGINE-32GB with Encryption	$181,070.00	40.5%	$107,736.65	$20,892.69	N/A	N/A	N/A	N/A	$20,892.69	EN-H	SYMMETRIX VMAX 20K
S2-ADD32NDE	VMAX 20K ADD ENGINE-32GB	$111,490.00	40.5%	$66,336.55	$16,723.50	N/A	N/A	N/A	N/A	$16,723.50	EN-H	SYMMETRIX VMAX 20K
S2-ADD32NDEC	VMAX 20K ADD ENGINE-32GB-C	$111,490.00	40.5%	$66,336.55	$16,723.50	N/A	N/A	N/A	N/A	$16,723.50	EN-H	SYMMETRIX VMAX 20K
S2-ADD32NDECU	VMAX 20K UPG ENGINE-32GB-C	$144,935.00	40.5%	$86,236.33	$16,723.27	N/A	N/A	N/A	N/A	$16,723.27	EN-H	SYMMETRIX VMAX 20K
S2-ADD32NDEU	VMAX 20K UPG ENGINE-32GB	$144,935.00	40.5%	$86,236.33	$16,723.27	N/A	N/A	N/A	N/A	$16,723.27	EN-H	SYMMETRIX VMAX 20K
S2-ADD64DNDCU	VMAX 20K UPG ENGINE-64GB-C with Encryp	$201,285.00	40.5%	$119,764.58	$23,225.19	N/A	N/A	N/A	N/A	$23,225.19	EN-H	SYMMETRIX VMAX 20K
S2-ADD64DNDE	VMAX 20K ADD ENGINE-64GB with Encryption	$154,835.00	40.5%	$92,126.83	$23,225.25	N/A	N/A	N/A	N/A	$23,225.25	EN-H	SYMMETRIX VMAX 20K
S2-ADD64DNDEC	VMAX 20K ADD ENGINE-64GB-C with Encryp	$154,835.00	40.5%	$92,126.83	$23,225.25	N/A	N/A	N/A	N/A	$23,225.25	EN-H	SYMMETRIX VMAX 20K
S2-ADD64DNDEU	VMAX 20K UPG ENGINE-64GB with Encryption	$201,285.00	40.5%	$119,764.58	$23,225.19	N/A	N/A	N/A	N/A	$23,225.19	EN-H	SYMMETRIX VMAX 20K
S2-ADD64NDE	VMAX 20K ADD ENGINE-64GB	$127,040.00	40.5%	$75,588.80	$19,056.00	N/A	N/A	N/A	N/A	$19,056.00	EN-H	SYMMETRIX VMAX 20K
S2-ADD64NDEC	VMAX 20K ADD ENGINE-64GB-C	$127,040.00	40.5%	$75,588.80	$19,056.00	N/A	N/A	N/A	N/A	$19,056.00	EN-H	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
S2-ADD64NDECU	VMAX 20K UPG ENGINE-64GB-C	$165,155.00	40.5%	$98,267.23	$19,056.34	N/A	N/A	N/A	N/A	$19,056.34	EN-H	SYMMETRIX VMAX 20K
S2-ADD64NDEU	VMAX 20K UPG ENGINE-64GB	$165,155.00	40.5%	$98,267.23	$19,056.34	N/A	N/A	N/A	N/A	$19,056.34	EN-H	SYMMETRIX VMAX 20K
S2-ASSETTG-MS	CUSTOMER SPECFD ASSET TAG - MICROSOFT IT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CNV-3DU	VMAX 20K CONV TO 3D INFRA/STOR BAY MISC	$2,680.00	40.5%	$1,594.60	$402.00	N/A	N/A	N/A	N/A	$402.00	EN-H	SYMMETRIX VMAX 20K
S2-CNV-3YU	VMAX 20K CONV TO 3Y INFRA/STOR BAY MISC	$2,680.00	40.5%	$1,594.60	$402.00	N/A	N/A	N/A	N/A	$402.00	EN-H	SYMMETRIX VMAX 20K
S2-CNVDB-1PU	VMAX 20K CONV TO 1P STORAGE BAY MISC	$2,680.00	40.5%	$1,594.60	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-CNVINF-1PU	VMAX 20K CONV TO 1P INFRASTRUCTURE MISC	$2,680.00	40.5%	$1,594.60	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-COMPRSUFD	VMAX 20K UPG CMPR ENABLED	$10,165.00	40.5%	$6,048.18	$1,172.88	N/A	N/A	N/A	N/A	$1,172.88	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG01	VMAX 20K CONFIG 01	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG01-E	VMAX 20K CONFIG 01E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG02	VMAX 20K CONFIG 02	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG02-E	VMAX 20K CONFIG 02E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG03	VMAX 20K CONFIG 03	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG03-E	VMAX 20K CONFIG 03E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG04	VMAX 20K CONFIG 04	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG04-E	VMAX 20K CONFIG 04E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG05	VMAX 20K CONFIG 05	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG05-E	VMAX 20K CONFIG 05E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG06	VMAX 20K CONFIG 06	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG06-E	VMAX 20K CONFIG 06E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG07	VMAX 20K CONFIG 07	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG07-E	VMAX 20K CONFIG 07E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG08	VMAX 20K CONFIG 08	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG08-E	VMAX 20K CONFIG 08E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG09	VMAX 20K CONFIG 09	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG09-E	VMAX 20K CONFIG 09E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG10	VMAX 20K CONFIG 10	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG10-E	VMAX 20K CONFIG 10E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG11	VMAX 20K CONFIG 11	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG11-E	VMAX 20K CONFIG 11E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG12	VMAX 20K CONFIG 12	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG12-E	VMAX 20K CONFIG 12E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG13	VMAX 20K CONFIG 13	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG13-E	VMAX 20K CONFIG 13E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG14	VMAX 20K CONFIG 14	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG14-E	VMAX 20K CONFIG 14E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG15	VMAX 20K CONFIG 15	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG15-E	VMAX 20K CONFIG 15E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG16	VMAX 20K CONFIG 16	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG16-E	VMAX 20K CONFIG 16E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG17	VMAX 20K CONFIG 17	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG17-E	VMAX 20K CONFIG 17E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG18	VMAX 20K CONFIG 18	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG18-E	VMAX 20K CONFIG 18E	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG19	VMAX 20K CONFIG 19	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG19-2	VMAX 20K CONFIG 19-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG20	VMAX 20K CONFIG 20	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG21	VMAX 20K CONFIG 21	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG22	VMAX 20K CONFIG 22	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG22-2	VMAX 20K CONFIG 22-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG23	VMAX 20K CONFIG 23	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG24	VMAX 20K CONFIG 24	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG25	VMAX 20K CONFIG 25	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG26	VMAX 20K CONFIG 26	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG27	VMAX 20K CONFIG 27	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG28	VMAX 20K CONFIG 28	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG29	VMAX 20K CONFIG 29	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG30	VMAX 20K CONFIG 30	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG31	VMAX 20K CONFIG 31	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG32	VMAX 20K CONFIG 32	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG32-2	VMAX 20K CONFIG 32-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG33	VMAX 20K CONFIG 33	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG34	VMAX 20K CONFIG 34	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG35	VMAX 20K CONFIG 35	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG36	VMAX 20K CONFIG 36	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG36-2	VMAX 20K CONFIG 36-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG37	VMAX 20K CONFIG 37	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG38	VMAX 20K CONFIG 38	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG39	VMAX 20K CONFIG 39	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG39-2	VMAX 20K CONFIG 39-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG40	VMAX 20K CONFIG 40	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG40-2	VMAX 20K CONFIG 40-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG41	VMAX 20K CONFIG 41	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG41-2	VMAX 20K CONFIG 41-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG42	VMAX 20K CONFIG 42	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG43	VMAX 20K CONFIG 43	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-CONFIG44	VMAX 20K CONFIG 44	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-DB-BOT-KIT	VMAX 20K BOT ROUTING KIT	$665.00	40.5%	$395.68	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-1P	VMAX 20K SB DCH 1 PHASE	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-1PP	VMAX 20K SB DCH 1 PHASE PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-1PPU	VMAX 20K DCH 1 PHASE UPG PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-1PU	VMAX 20K SB DCH 1 PHASE UPG	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-3D	VMAX 20K SB DCH DELTA	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-3DP	VMAX 20K SB DCH DELTA PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-3DPU	VMAX 20K SB DCH DELTA UPG PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-3DU	VMAX 20K SB DCH DELTA UPG	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-3PY	VMAX 20K SB DCH WYE PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-3Y	VMAX 20K SB DCH WYE	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-3YPU	VMAX 20K SB DCH WYE UPG PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DC-3YU	VMAX 20K SB DCH WYE UPG	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DBDC-SPS	VMAX 20K SB DCH SPS	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K
S2-DBDC-SPS-U	VMAX 20K SB DCH SPS UPG	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K
S2-DBDCSPS-UF	VMAX 20K SB DCH SPS UFD	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
S2-DBDCV-SPS	VMAX 20K SPSV DCH	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K
S2-DBDCVSPS-U	VMAX 20K SPSV DCH UPG	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K
S2DBDCVSPS-UF	VMAX 20K SPSV DCH UPGFD	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR-1P	VMAX 20K SB DIR 1 PHASE	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR-1PP	VMAX 20K SB DIR 1 PHASE PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR1PPU	VMAX 20K DIR 1 PHASE UPG PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR-1PU	VMAX 20K SB DIR 1 PHASE UPG	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR-3D	VMAX 20K SB DIR DELTA	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR-3DP	VMAX 20K SB DIR DELTA PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR3DPU	VMAX 20K SB DIR DELTA UPG PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR-3DU	VMAX 20K SB DIR DELTA UPG	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR-3Y	VMAX 20K SB DIR WYE	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR-3YP	VMAX 20K SB DIR WYE PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR3YPU	VMAX 20K SB DIR WYE UPG PERF REAR DOOR	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-DIR-3YU	VMAX 20K SB DIR WYE UPG	$16,870.00	40.5%	$10,037.65	$2,530.50	N/A	N/A	N/A	N/A	$2,530.50	EN-H	SYMMETRIX VMAX 20K
S2-DB-SPS	VMAX 20K SB SPS	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K
S2-DB-SPS-U	VMAX 20K SB SPS UPG	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K
S2-DB-SPS-UFD	VMAX 20K SB SPS UFD	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K
S2-DB-TOP-KIT	VMAX 20K Storage Bay Top Routing Kit	$665.00	40.5%	$395.68	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DC-1P	VMAX 20K DBV DIR 1 PHASE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DC-1PU	VMAX 20K DBV DIR 1 PHASE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DC-3D	VMAX 20K DBV DCH DELTA	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DC-3DU	VMAX 20K DBV DCH DELTA UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DC-3Y	VMAX 20K DBV DCH WYE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DC-3YU	VMAX 20K DBV DCH WYE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DIR-1P	VMAX 20K DBV DIR 1 PHASE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DIR1PU	VMAX 20K DBV DIR 1 PHASE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DIR-3D	VMAX 20K DBV DIR DELTA	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DIR3DU	VMAX 20K DBV DIR DELTA UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DIR-3Y	VMAX 20K DBV DIR WYE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-DIR3YU	VMAX 20K DBV DIR WYE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 20K
S2-DBV-SPS	VMAX 20K SPSV	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K
S2-DBV-SPS-U	VMAX 20K SPSV-UPG	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K
S2-DBVSPS-UF	VMAX 20K SPSV UPGFD	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC-1P	VMAX 20K SEP SB 1PHASE	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC-1PP	VMAX 20K SEP SB 1PH PERF REAR DOOR	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC1PPU	VMAX 20K SEP SB 1PH PERF REAR DOOR UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC-1PU	VMAX 20K SEP SB 1PHASE UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC-3D	VMAX 20K SEP SB DELTA	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC-3DP	VMAX 20K SEP SB DELTA PERF REAR DOOR	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC3DPU	VMAX 20K SEP SB DELTA UPG PERF REAR DOOR	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC-3DU	VMAX 20K SEP SB DELTA UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC-3Y	VMAX 20K SEP SB WYE	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC-3YP	VMAX 20K SEP SB WYE PERF REAR DOOR	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC3YPU	VMAX 20K SEP SB WYE UPG PERF REAR DOOR	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDB-DC-3YU	VMAX 20K SEP SB WYE UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	$4,607.25	EN-H	SYMMETRIX VMAX 20K
S2-DDBV-DC-1P	VMAX 20K DDBV DCH 1 PHASE	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 20K
S2-DDBVDC-1PU	VMAX 20K DDBV DCH 1 PHASE UPG	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 20K
S2-DDBV-DC-3D	VMAX 20K DDBV DCH DELTA	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 20K
S2-DDBVDC-3DU	VMAX 20K DDBV DCH DELTA UPG	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 20K
S2-DDBV-DC-3Y	VMAX 20K DDBV DCH WYE	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 20K
S2-DDBVDC-3YU	VMAX 20K DDBV DCH WYE UPG	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 20K
S2-DDBVDIR-1P	VMAX 20K SEP 2.5" DENSE DIR SB 1 PH	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-DDBVDIR1PU	VMAX 20K SEP 2.5" DENSE DIR SB 1 PH UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-DDBVDIR-3D	VMAX 20K SEP 2.5" DENSE DIR SB DELTA	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-DDBVDIR3DU	VMAX 20K SEP 2.5" DENSE DIR SB DELTA UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-DDBVDIR-3Y	VMAX 20K SEP 2.5" DENSE DIR SB WYE	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-DDBVDIR3YU	VMAX 20K SEP 2.5" DENSE DIR SB WYE UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-DE15DCH	VMAX 20K 15SLT DR ENCL	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 20K
S2-DE15DCHU	VMAX 20K 15SLT DR ENCL UPG	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 20K
S2-DE15DCHUFD	VMAX 20K 15SLT DR ENCL UFD	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 20K
S2-DE15-DIR	VMAX 20K 15SLT DR ENCL	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 20K
S2-DE15-DIRU	VMAX 20K 15SLT DR ENCL UPG	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 20K
S2-DE15DIRUFD	VMAX 20K 15SLT DR ENCL UFD	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 20K
S2-DE25-DCH	VMAX 20K 25SLT DR ENCL	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 20K
S2-DE25-DCHU	VMAX 20K 25SLT DR ENCL UPG	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 20K
S2-DE25DCHUFD	VMAX 20K 25SLT DR ENCL UFD	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 20K
S2-DE25-DIR	VMAX 20K 25SLT DR ENCL	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 20K
S2-DE25-DIRU	VMAX 20K 25SLT DR ENCL UPG	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 20K
S2-DE25DIRUFD	VMAX 20K 25SLT DR ENCL UFD	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 20K
S2-FC-FTS	VMAX 20K FED TRD STRG PORT TRACKING	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-FE00004	VMAX 20K 4Gb 4S FIC	$1,880.00	40.5%	$1,118.60	$282.00	N/A	N/A	N/A	N/A	$282.00	EN-H	SYMMETRIX VMAX 20K
S2-FE00004E	VMAX 20K 8Gb 4S FIC	$5,635.00	40.5%	$3,352.83	$845.25	N/A	N/A	N/A	N/A	$845.25	EN-H	SYMMETRIX VMAX 20K
S2-FE00004EU	VMAX 20K 8Gb 4S FIC-UPG	$7,320.00	40.5%	$4,355.40	$844.62	N/A	N/A	N/A	N/A	$844.62	EN-H	SYMMETRIX VMAX 20K
S2FE00004EUF	VMAX 20K 8Gb 4S FIC-CV	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-FE00004U	VMAX 20K 4Gb 4S FIC-UPG	$2,440.00	40.5%	$1,451.80	$281.54	N/A	N/A	N/A	N/A	$281.54	EN-H	SYMMETRIX VMAX 20K
S2-FE00004UFD	VMAX 20K 4Gb 4S FIC-CV	$11,735.00	40.5%	$6,982.33	$1,354.04	N/A	N/A	N/A	N/A	$1,354.04	EN-H	SYMMETRIX VMAX 20K
S2-FE00040	VMAX 20K 4Gb 4M FIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-FE00040E	VMAX 20K 8Gb 4M FIC	$3,755.00	40.5%	$2,234.23	$563.25	N/A	N/A	N/A	N/A	$563.25	EN-H	SYMMETRIX VMAX 20K
S2-FE00040EU	VMAX 20K 8Gb 4M FIC-UPG	$4,880.00	40.5%	$2,903.60	$563.08	N/A	N/A	N/A	N/A	$563.08	EN-H	SYMMETRIX VMAX 20K
S2FE00040EUF	VMAX 20K 8Gb 4M FIC-CV	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-FE00040U	VMAX 20K 4Gb 4M FIC-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-FE00040UFD	VMAX 20K 4Gb 4M FIC-CV	$11,735.00	40.5%	$6,982.33	$1,354.04	N/A	N/A	N/A	N/A	$1,354.04	EN-H	SYMMETRIX VMAX 20K
S2-FE00400	VMAX 20K 4M GIGE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-FE00400T	VMAX 20K 10Gb 4M GIGE	$3,755.00	40.5%	$2,234.23	$563.25	N/A	N/A	N/A	N/A	$563.25	EN-H	SYMMETRIX VMAX 20K
S2-FE00400TU	VMAX 20K 10Gb 4M GIGE-UPG	$4,880.00	40.5%	$2,903.60	$563.08	N/A	N/A	N/A	N/A	$563.08	EN-H	SYMMETRIX VMAX 20K
S2-FE00400TUF	VMAX 20K 10Gb 4M GIGE-CV	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	N/A	N/A	$1,760.25	EN-H	SYMMETRIX VMAX 20K
S2-FE00400U	VMAX 20K 4M GIGE-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-FE00400UFD	VMAX 20K 4M GIGE-CV	$11,735.00	40.5%	$6,982.33	$1,354.04	N/A	N/A	N/A	N/A	$1,354.04	EN-H	SYMMETRIX VMAX 20K
S2-FE08000	VMAX 20K 4Gb 8S FC	$3,755.00	40.5%	$2,234.23	$563.25	N/A	N/A	N/A	N/A	$563.25	EN-H	SYMMETRIX VMAX 20K
S2-FE08000E	VMAX 20K 8Gb 8S FC	$7,510.00	40.5%	$4,468.45	$1,126.50	N/A	N/A	N/A	N/A	$1,126.50	EN-H	SYMMETRIX VMAX 20K
S2-FE08000EU	VMAX 20K 8Gb 8S FC-UPG	$9,765.00	40.5%	$5,810.18	$1,126.73	N/A	N/A	N/A	N/A	$1,126.73	EN-H	SYMMETRIX VMAX 20K
S2FE08000EUF	VMAX 20K 8Gb 8S FC-CV	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
S2-FE08000U	VMAX 20K 4Gb 8S FC-UPG	$4,880.00	40.5%	$2,903.60	$563.08	N/A	N/A	N/A	N/A	$563.08	EN-H	SYMMETRIX VMAX 20K
S2-FE08000UFD	VMAX 20K 4Gb 8S FC-CV	$11,735.00	40.5%	$6,982.33	$1,354.04	N/A	N/A	N/A	N/A	$1,354.04	EN-H	SYMMETRIX VMAX 20K
S2-FE44000	VMAX 20K 4Gb 4M4S FC	$1,880.00	40.5%	$1,118.60	$282.00	N/A	N/A	N/A	N/A	$282.00	EN-H	SYMMETRIX VMAX 20K
S2-FE44000E	VMAX 20K 8Gb 4M4S FC	$5,635.00	40.5%	$3,352.83	$845.25	N/A	N/A	N/A	N/A	$845.25	EN-H	SYMMETRIX VMAX 20K
S2-FE44000EU	VMAX 20K 8Gb 4M4S FC-UPG	$7,320.00	40.5%	$4,355.40	$844.62	N/A	N/A	N/A	N/A	$844.62	EN-H	SYMMETRIX VMAX 20K
S2FE44000EUF	VMAX 20K 8Gb 4M4S FC-CV	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-FE44000U	VMAX 20K 4Gb 4M4S FC-UPG	$2,440.00	40.5%	$1,451.80	$281.54	N/A	N/A	N/A	N/A	$281.54	EN-H	SYMMETRIX VMAX 20K
S2-FE44000UFD	VMAX 20K 4Gb 4M4S FC-CV	$11,735.00	40.5%	$6,982.33	$1,354.04	N/A	N/A	N/A	N/A	$1,354.04	EN-H	SYMMETRIX VMAX 20K
S2-FE62000	VMAX 20K 4Gb 6M2S FC	$940.00	40.5%	$559.30	$141.00	N/A	N/A	N/A	N/A	$141.00	EN-H	SYMMETRIX VMAX 20K
S2-FE62000E	VMAX 20K 8Gb 6M2S FC	$4,695.00	40.5%	$2,793.53	$704.25	N/A	N/A	N/A	N/A	$704.25	EN-H	SYMMETRIX VMAX 20K
S2-FE62000EU	VMAX 20K 8Gb 6M2S FC-UPG	$6,100.00	40.5%	$3,629.50	$703.85	N/A	N/A	N/A	N/A	$703.85	EN-H	SYMMETRIX VMAX 20K
S2FE62000EUF	VMAX 20K 8Gb 6M2S FC-CV	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-FE62000U	VMAX 20K 4Gb 6M2S FC-UPG	$1,220.00	40.5%	$725.90	$140.77	N/A	N/A	N/A	N/A	$140.77	EN-H	SYMMETRIX VMAX 20K
S2-FE62000UFD	VMAX 20K 4Gb 6M2S FC-CV	$11,735.00	40.5%	$6,982.33	$1,354.04	N/A	N/A	N/A	N/A	$1,354.04	EN-H	SYMMETRIX VMAX 20K
S2-FE80000	VMAX 20K 4Gb 8M FC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-FE80000E	VMAX 20K 8Gb 8M FC	$3,755.00	40.5%	$2,234.23	$563.25	N/A	N/A	N/A	N/A	$563.25	EN-H	SYMMETRIX VMAX 20K
S2-FE80000EU	VMAX 20K 8Gb 8M FC-UPG	$4,880.00	40.5%	$2,903.60	$563.08	N/A	N/A	N/A	N/A	$563.08	EN-H	SYMMETRIX VMAX 20K
S2-FE80000EUF	VMAX 20K 8Gb 8M FC-CV	$11,735.00	40.5%	$6,982.33	$1,760.25	N/A	N/A	N/A	N/A	$1,760.25	EN-H	SYMMETRIX VMAX 20K
S2-FE80000U	VMAX 20K 4Gb 8M FC-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-FE80000UFD	VMAX 20K 4Gb 8M FC-CV	$11,735.00	40.5%	$6,982.33	$1,354.04	N/A	N/A	N/A	N/A	$1,354.04	EN-H	SYMMETRIX VMAX 20K
S2-GE-FCOE	VMAX 20K GIGE FCOE PORTS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-GE-ISCSI	VMAX 20K GIGE ISCSI PORTS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-GE-SRDF	VMAX 20K GIGE SRDF PORTS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-INTBKVKIT	VMAX 20K INTERNAL CABLE BRACKET TITAN	$310.00	40.5%	$184.45	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-INTBRK-KIT	VMAX 20K INTERNAL CABLE BRKT	$110.00	40.5%	$65.45	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-INT-BRK-KIT	VMAX 20K INTERNAL CABLE BRKT	$110.00	40.5%	$65.45	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG01	VMAX 20K MIXED CONFIG M01	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG02	VMAX 20K MIXED CONFIG M02	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG03	VMAX 20K MIXED CONFIG M03	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG04	VMAX 20K MIXED CONFIG M04	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG05	VMAX 20K MIXED CONFIG M05	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG06	VMAX 20K MIXED CONFIG M06	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG07	VMAX 20K MIXED CONFIG M07	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG08	VMAX 20K MIXED CONFIG M08	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG09	VMAX 20K MIXED CONFIG M09	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG10	VMAX 20K MIXED CONFIG M10	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG11	VMAX 20K MIXED CONFIG M11	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG12	VMAX 20K MIXED CONFIG M12	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG13	VMAX 20K MIXED CONFIG M13	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG14	VMAX 20K MIXED CONFIG M14	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG15	VMAX 20K MIXED CONFIG M15	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG16	VMAX 20K MIXED CONFIG M16	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG17	VMAX 20K MIXED CONFIG M17	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIG18	VMAX 20K MIXED CONFIG M18	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIGA4	VMAX 20K MIXED CONFIG MDA4	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIGA6	VMAX 20K MIXED CONFIG MDA6	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIGD6	VMAX 20K MIXED CONFIG MD6	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MDCONFIGD8	VMAX 20K MIXED CONFIG MD8	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MODEM	VMAX 20K ZBA MODEM LEAD FREE	$1,545.00	40.5%	$919.28	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG01	VMAX 20K MIXED CONFIG V01	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG02	VMAX 20K MIXED CONFIG V02	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG03	VMAX 20K MIXED CONFIG V03	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG04	VMAX 20K MIXED CONFIG V04	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG05	VMAX 20K MIXED CONFIG V05	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG06	VMAX 20K MIXED CONFIG V06	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG07	VMAX 20K MIXED CONFIG V07	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG08	VMAX 20K MIXED CONFIG V08	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG09	VMAX 20K MIXED CONFIG V09	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG10	VMAX 20K MIXED CONFIG V10	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG11	VMAX 20K MIXED CONFIG V11	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG12	VMAX 20K MIXED CONFIG V12	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG13	VMAX 20K MIXED CONFIG V13	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG14	VMAX 20K MIXED CONFIG V14	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG15	VMAX 20K MIXED CONFIG V15	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG16	VMAX 20K MIXED CONFIG V16	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG17	VMAX 20K MIXED CONFIG V17	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIG18	VMAX 20K MIXED CONFIG V18	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIGA4	VMAX 20K MIXED CONFIG MVA4	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIGA6	VMAX 20K MIXED CONFIG MVA6	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIGD6	VMAX 20K MIXED CONFIG MV6	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-MVCONFIGD8	VMAX 20K MIXED CONFIG MV8	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-NOCMPRSRET	VMAX 20K NON-CMPR RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-OM3-100M	OM3 50/125 MICRON OPTCL CABLE LC-LC 100M	$1,000.00	40.5%	$595.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-OM3-10M	OM3 50/125 MICRON OPTCL CABLE LC-LC 10M	$320.00	40.5%	$190.40	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-OM3-1M	OM3 50/125 MICRON OPTCL CABLE LC-LC 1M	$255.00	40.5%	$151.73	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-OM3-30M	OM3 50/125 MICRON OPTCL CABLE LC-LC 30M	$465.00	40.5%	$276.68	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-OM3-3M	OM3 50/125 MICRON OPTCL CABLE LC-LC 3M	$255.00	40.5%	$151.73	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-OM3-50M	OM3 50/125 MICRON OPTCL CABLE LC-LC 50M	$630.00	40.5%	$374.85	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-OM3-5M	OM3 50/125 MICRON OPTCL CABLE LC-LC 5M	$290.00	40.5%	$172.55	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-PC3YAFLA	32A 3PH WYE IEC309 N.AMER	$2,255.00	40.5%	$1,341.73	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-PC3YAFLE	32A 3PH WYE FLYING LEAD INTL	$3,920.00	40.5%	$2,332.40	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-PCBL3DHH	50A 3PH DELTA HBL-HBL	$2,255.00	40.5%	$1,341.73	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-PCBL3DHR	50A 3PH DELTA HBL-RSTOL	$2,255.00	40.5%	$1,341.73	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-PCBL3YAG	32A 3PH WYE IEC309-GARO INTL	$3,920.00	40.5%	$2,332.40	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-PERFREARDR	VMAX 20K STORAGE BAY PERFORATED REARDOOR	$865.00	40.5%	$514.68	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	$1,410.00	40.5%	$838.95	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-PW40UIEC3	30A 1PH IEC309-332P6 INTL	$270.00	40.5%	$160.65	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$1,670.00	40.5%	$993.65	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-PW40U-US	30A 1PH L6-30P N.AMER; JAPAN	$270.00	40.5%	$160.65	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-SECURE	VMAX 20K SEISMIC BRKT SYSBAY	$5,015.00	40.5%	$2,983.93	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-SECUREDB	VMAX 20K SEISMIC BRKT STORBAY	$1,975.00	40.5%	$1,175.13	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-SECUREJK	VMAX 20K SEIS BRKT JNG KIT	$2,050.00	40.5%	$1,219.75	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-SECURETDB	VMAX 20K SEISMIC BRKT STORBAY TITAN	$665.00	40.5%	$395.68	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
S2-SECURETM	VMAX 20K SEIS BRKT JNG KIT	$665.00	40.5%	$395.68	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-SILENCER	STORAGE BAY SILENCER KIT	$1,235.00	40.5%	$734.83	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-TELCO	VMAX 20K ZBA INTL TELCO KIT	$85.00	40.5%	$50.58	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG01	VMAX 20K VCONFIG 01	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG02	VMAX 20K VCONFIG 02	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG05	VMAX 20K VCONFIG 05	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG06	VMAX 20K VCONFIG 06	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG07	VMAX 20K VCONFIG 07	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG08	VMAX 20K VCONFIG 08	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG09	VMAX 20K VCONFIG 09	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG10	VMAX 20K VCONFIG 10	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG11	VMAX 20K VCONFIG 11	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG12	VMAX 20K VCONFIG 12	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG13	VMAX 20K VCONFIG 13	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG14	VMAX 20K VCONFIG 14	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG15	VMAX 20K VCONFIG 15	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG16	VMAX 20K VCONFIG 16	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG17	VMAX 20K VCONFIG 17	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG18	VMAX 20K VCONFIG 18	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG19	VMAX 20K VCONFIG 19	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG192	VMAX 20K VCONFIG 19-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG20	VMAX 20K VCONFIG 20	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG21	VMAX 20K VCONFIG 21	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG22	VMAX 20K VCONFIG 22	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG23	VMAX 20K VCONFIG 23	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG24	VMAX 20K VCONFIG 24	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG25	VMAX 20K VCONFIG 25	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG26	VMAX 20K VCONFIG 26	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG27	VMAX 20K VCONFIG 27	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG28	VMAX 20K VCONFIG 28	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG29	VMAX 20K VCONFIG 29	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG30	VMAX 20K VCONFIG 30	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG31	VMAX 20K VCONFIG 31	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG32	VMAX 20K VCONFIG 32	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG33	VMAX 20K VCONFIG 33	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG34	VMAX 20K VCONFIG 34	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG35	VMAX 20K VCONFIG 35	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2-VCONFIG36	VMAX 20K VCONFIG 36	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 20K
S2VDBPERDOR1P	VMAX 20K DRIVE BAY PERF DOOR 1P	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2VDBPERFDOOR	VMAX 20K DRIVE BAY PERF DOOR	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2VDBSOLDOOR	VMAX 20K DRIVE BAY SOLID DOOR	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2VDBSOLDOR1P	37.3220K DRIVE BAY SOLID DOOR 1P	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP1-20K	PROMO 100GB VFP20K 96	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP1-20KU	PROMO 100GB VFP20K 32U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP2-20K	PROMO 100GB VFP20K 192	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP2-20KU	PROMO 100GB VFP20K 48U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP3-20K	PROMO 200GB VFP20K 96	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP3-20KU	PROMO 100GB VFP20K 96U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP4-20K	PROMO 200GB VFP20K 192	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP4-20KU	PROMO 200GB VFP20K 32U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP5-20K	PROMO 400GB VFP20K 96	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP5-20KU	PROMO 200GB VFP20K 48U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP6-20K	PROMO 400GB VFP20K 192	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP6-20KU	PROMO 200GB VFP20K 96U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP7-20KU	PROMO 400GB VFP20K 32U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP8-20KU	PROMO 400GB VFP20K 48U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
S2-VFP9-20KU	PROMO 400GB VFP20K 96U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 20K
SRDF20KRNMFCG	SRDF MFCG RUNTIME NO CHRG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDF20KRNS390	SRDF S390 RUNTIME NO CHRG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDF20KRNVOS	SRDF VOS RUNTIME NO CHRG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDF20KRUNAS4	SRDF AS4 RUNTIME NO CHRG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDF20KRUNMSP	SRDF MSP RUNTIM NO CHRG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDF20KRUNOPN	SRDF OPEN RUNTIME NO CHRG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDF20KRUNTPF	SRDF TPF RUNTIME NO CHRG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFA20K-RNOP	RT FOR SRDFA 20K ON OPEN SYS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 20K
SRDFA20KRNZOS	SRDF/A 20K RUNTIME FOR ZOS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-C01	SRDFAR20K 1TB (0-14TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-C02	SRDFAR20K 1TB (15-25TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-C03	SRDFAR20K 1TB (26-40TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-C04	SRDFAR20K 1TB (41-60TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-C05	SRDFAR20K 1TB (61-100TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-C06	SRDFAR20K 1TB (101-150TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-C07	SRDFAR20K 1TB (151-250TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-C08	SRDFAR20K 1TB (251-400TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-C09	SRDFAR20K 1TB (401-600TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-C10	SRDFAR20K 1TB (601-1000TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-C11	SRDFAR20K1TB(1001TB OR GREATER)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-N01	SRDFAR20K 1TB (0-14TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-N02	SRDFAR20K 1TB (15-25TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-N03	SRDFAR20K 1TB (26-40TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-N04	SRDFAR20K 1TB (41-60TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-N05	SRDFAR20K 1TB (61-100TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-N06	SRDFAR20K 1TB (101-150TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-N07	SRDFAR20K 1TB (151-250TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-N08	SRDFAR20K 1TB (251-400TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-N09	SRDFAR20K 1TB (401-600TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-N10	SRDFAR20K 1TB (601-1000TB) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-N11	SRDFAR20K1TB(1001TB OR GREATER) NLT3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-OBA	SRDFAR20K OPT OUT BASE LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-OPT	SRDFAR20K OPT OUT TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-OUP	SRDFAR20K OPT OUT BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-R01	SRDFAR20K REPL 1TB (0-14TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-R02	SRDFAR20K REPL 1TB (15-25TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SRDFAR20K-R03	SRDFAR20K REPL 1TB (26-40TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-R04	SRDFAR20K REPL 1TB (41-60TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-R05	SRDFAR20K REPL 1TB (61-100TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-R06	SRDFAR20K REPL 1TB (101-150TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-R07	SRDFAR20K REPL 1TB (151-250TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-R08	SRDFAR20K REPL 1TB (251-400TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-R09	SRDFAR20K REPL 1TB (401-600TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-R10	SRDFAR20K REPL 1TB (601-1000TB)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-R11	SRDFAR20K REPL 1TB(1001TB OR GREATER)	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-RBA	SRDFAR20K REPL BASE LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20KRNOP	RT FOR SRDFAR20K ON OPEN SYS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 20K
SRDFAR20KRNZO	LIC FEAT CODE MF SRDFAR20K	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFAR20K-RUP	SRDFAR20K REPL BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KBASE	SRDF-CE 20K BASE LICENSE	$1,130.00	40.5%	$672.35	$203.40	N/A	N/A	N/A	N/A	$203.40	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KC01	SRDF-CE 20K 1TB (0-14TB)	$250.00	40.5%	$148.75	$45.00	N/A	N/A	N/A	N/A	$45.00	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KC02	SRDF-CE 20K 1TB (15-25TB)	$220.00	40.5%	$130.90	$39.60	N/A	N/A	N/A	N/A	$39.60	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KC03	SRDF-CE 20K 1TB (26-40TB)	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KC04	SRDF-CE 20K 1TB (41-60TB)	$180.00	40.5%	$107.10	$32.40	N/A	N/A	N/A	N/A	$32.40	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KC05	SRDF-CE 20K 1TB (61-100TB)	$160.00	40.5%	$95.20	$28.80	N/A	N/A	N/A	N/A	$28.80	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KC06	SRDF-CE 20K 1TB (101-150TB)	$140.00	40.5%	$83.30	$25.20	N/A	N/A	N/A	N/A	$25.20	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KC07	SRDF-CE 20K 1TB (151-250TB)	$130.00	40.5%	$77.35	$23.40	N/A	N/A	N/A	N/A	$23.40	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KC08	SRDF-CE 20K 1TB (251-400TB)	$110.00	40.5%	$65.45	$19.80	N/A	N/A	N/A	N/A	$19.80	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KC09	SRDF-CE 20K 1TB (401-600TB)	$80.00	40.5%	$47.60	$14.40	N/A	N/A	N/A	N/A	$14.40	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KC10	SRDF-CE 20K 1TB (601-1000TB)	$80.00	40.5%	$47.60	$14.40	N/A	N/A	N/A	N/A	$14.40	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KC11	SRDF-CE 20K1TB(1001TB OR GREATER)	$70.00	40.5%	$41.65	$12.60	N/A	N/A	N/A	N/A	$12.60	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KN01	SRDF-CE 20K 1TB (0-14TB) NLT3	$120.00	40.5%	$71.40	$21.60	N/A	N/A	N/A	N/A	$21.60	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KN02	SRDF-CE 20K 1TB (15-25TB) NLT3	$110.00	40.5%	$65.45	$19.80	N/A	N/A	N/A	N/A	$19.80	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KN03	SRDF-CE 20K 1TB (26-40TB) NLT3	$100.00	40.5%	$59.50	$18.00	N/A	N/A	N/A	N/A	$18.00	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KN04	SRDF-CE 20K 1TB (41-60TB) NLT3	$90.00	40.5%	$53.55	$16.20	N/A	N/A	N/A	N/A	$16.20	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KN05	SRDF-CE 20K 1TB (61-100TB) NLT3	$80.00	40.5%	$47.60	$14.40	N/A	N/A	N/A	N/A	$14.40	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KN06	SRDF-CE 20K 1TB (101-150TB) NLT3	$70.00	40.5%	$41.65	$12.60	N/A	N/A	N/A	N/A	$12.60	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KN07	SRDF-CE 20K 1TB (151-250TB) NLT3	$60.00	40.5%	$35.70	$10.80	N/A	N/A	N/A	N/A	$10.80	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KN08	SRDF-CE 20K 1TB (251-400TB) NLT3	$50.00	40.5%	$29.75	$9.00	N/A	N/A	N/A	N/A	$9.00	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KN09	SRDF-CE 20K 1TB (401-600TB) NLT3	$40.00	40.5%	$23.80	$7.20	N/A	N/A	N/A	N/A	$7.20	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KN10	SRDF-CE 20K 1TB (601-1000TB) NLT3	$39.00	40.5%	$23.21	$7.02	N/A	N/A	N/A	N/A	$7.02	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KN11	SRDF-CE 20K1TB(1001TB OR GREATER) NLT3	$35.00	40.5%	$20.83	$6.30	N/A	N/A	N/A	N/A	$6.30	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KOBAS	SRDF-CE 20K OPT OUT BASE LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KOPT	SRDF-CE 20K OPT OUT TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KOUP	SRDF-CE 20K OPT OUT BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KR01	SRDF-CE 20K REPL 1TB (0-14TB)	$281.00	40.5%	$167.20	$50.58	N/A	N/A	N/A	N/A	$50.58	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KR02	SRDF-CE 20K REPL 1TB (15-25TB)	$215.00	40.5%	$127.93	$38.70	N/A	N/A	N/A	N/A	$38.70	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KR03	SRDF-CE 20K REPL 1TB (26-40TB)	$228.00	40.5%	$135.66	$41.04	N/A	N/A	N/A	N/A	$41.04	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KR04	SRDF-CE 20K REPL 1TB (41-60TB)	$208.00	40.5%	$123.76	$37.44	N/A	N/A	N/A	N/A	$37.44	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KR05	SRDF-CE 20K REPL 1TB (61-100TB)	$182.00	40.5%	$108.29	$32.76	N/A	N/A	N/A	N/A	$32.76	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KR06	SRDF-CE 20K REPL 1TB (101-150TB)	$163.00	40.5%	$96.99	$29.34	N/A	N/A	N/A	N/A	$29.34	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KR07	SRDF-CE 20K REPL 1TB (151-250TB)	$147.00	40.5%	$87.47	$26.46	N/A	N/A	N/A	N/A	$26.46	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KR08	SRDF-CE 20K REPL 1TB (251-400TB)	$128.00	40.5%	$76.16	$23.04	N/A	N/A	N/A	N/A	$23.04	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KR09	SRDF-CE 20K REPL 1TB (401-600TB)	$110.00	40.5%	$65.45	$19.80	N/A	N/A	N/A	N/A	$19.80	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KR10	SRDF-CE 20K REPL 1TB (601-1000TB)	$88.00	40.5%	$52.36	$15.84	N/A	N/A	N/A	N/A	$15.84	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KR11	SRDF-CE 20K REPL 1TB(1001TB OR GREATER)	$55.00	40.5%	$32.73	$9.90	N/A	N/A	N/A	N/A	$9.90	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KRBAS	SRDF-CE 20K REPL BASE LICENSE	$1,860.00	40.5%	$1,106.70	$334.80	N/A	N/A	N/A	N/A	$334.80	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KRUP	SRDF-CE 20K REPL BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFCE20KUPG	SRDF-CE 20K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFDM20KRNOP	RT FOR SRDFDM ON OPEN SYS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 20K
SRDFDM20KRNZO	SRDF/DM RUNTIME FOR ZOS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 20K
SRDFS20KRNOPN	RT FOR SRDF-S ON OPEN SYS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 20K
SRDFS20KRNZOS	SRDF/S RUNTIME FOR ZOS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 20K
SRDFSTR20KRNZ	SRDFSTAR RUNTIME FOR ZOS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
SRDFSTR20KROP	RT FOR SRDFSTAR OPEN SYST	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 20K
SYM-HYPERPAV1	HYPERPAV 20K BASE LICENSE	$28,000.00	40.5%	$16,660.00	$5,040.00	N/A	N/A	N/A	N/A	$5,040.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KBAS	TF-EIM 20K BASE MODEL	$5,100.00	40.5%	$3,034.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KC01	TF-EIM 20K 1TB 0-14TB	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KC02	TF-EIM 20K 1TB 15-25TB	$570.00	40.5%	$339.15	$102.60	N/A	N/A	N/A	N/A	$102.60	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KC03	TF-EIM 20K 1TB 26-40TB	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KC04	TF-EIM 20K 1TB 41-60TB	$460.00	40.5%	$273.70	$82.80	N/A	N/A	N/A	N/A	$82.80	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KC05	TF-EIM 20K 1TB 61-100TB	$440.00	40.5%	$261.80	$79.20	N/A	N/A	N/A	N/A	$79.20	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KC06	TF-EIM 20K 1TB 101-150TB	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KC07	TF-EIM 20K 1TB 151-250TB	$350.00	40.5%	$208.25	$63.00	N/A	N/A	N/A	N/A	$63.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KC08	TF-EIM 20K 1TB 251-400TB	$310.00	40.5%	$184.45	$55.80	N/A	N/A	N/A	N/A	$55.80	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KC09	TF-EIM 20K 1TB 401-600TB	$270.00	40.5%	$160.65	$48.60	N/A	N/A	N/A	N/A	$48.60	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KC10	TF-EIM 20K 1TB 601-1000TB	$230.00	40.5%	$136.85	$41.40	N/A	N/A	N/A	N/A	$41.40	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KC11	TF-EIM 20K 1TB 1001TB OR GREATER	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KN01	TF-EIM 20K 1TB 0-14TB NLT3	$300.00	40.5%	$178.50	$54.00	N/A	N/A	N/A	N/A	$54.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KN02	TF-EIM 20K 1TB 15-25TB NLT3	$280.00	40.5%	$166.60	$50.40	N/A	N/A	N/A	N/A	$50.40	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KN03	TF-EIM 20K 1TB 26-40TB NLT3	$250.00	40.5%	$148.75	$45.00	N/A	N/A	N/A	N/A	$45.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KN04	TF-EIM 20K 1TB 41-60TB NLT3	$230.00	40.5%	$136.85	$41.40	N/A	N/A	N/A	N/A	$41.40	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KN05	TF-EIM 20K 1TB 61-100TB NLT3	$220.00	40.5%	$130.90	$39.60	N/A	N/A	N/A	N/A	$39.60	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KN06	TF-EIM 20K 1TB 101-150TB NLT3	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KN07	TF-EIM 20K 1TB 151-250TB NLT3	$180.00	40.5%	$107.10	$32.40	N/A	N/A	N/A	N/A	$32.40	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KN08	TF-EIM 20K 1TB 251-400TB NLT3	$150.00	40.5%	$89.25	$27.00	N/A	N/A	N/A	N/A	$27.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KN09	TF-EIM 20K 1TB 401-600TB NLT3	$140.00	40.5%	$83.30	$25.20	N/A	N/A	N/A	N/A	$25.20	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KN10	TF-EIM 20K 1TB 601-1000TB NLT3	$120.00	40.5%	$71.40	$21.60	N/A	N/A	N/A	N/A	$21.60	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KN11	TF-EIM 20K 1TB 1001TB OR GREATER NLT3	$100.00	40.5%	$59.50	$18.00	N/A	N/A	N/A	N/A	$18.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KOBA	TF-EIM 20K OPTOUT BASE LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KOPT	TF-EIM 20K OPT OUT TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KOUP	TF-EIM 20K OPT OUT BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KR01	TF-EIM 20K REG 1TB 0-14TB	$1,520.00	40.5%	$904.40	$273.60	N/A	N/A	N/A	N/A	$273.60	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KR02	TF-EIM 20K REG 1TB 15-25TB	$1,348.00	40.5%	$802.06	$242.64	N/A	N/A	N/A	N/A	$242.64	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KR03	TF-EIM 20K REG 1TB 26-40TB	$1,188.00	40.5%	$706.86	$213.84	N/A	N/A	N/A	N/A	$213.84	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KR04	TF-EIM 20K REG 1TB 41-60TB	$1,020.00	40.5%	$606.90	$183.60	N/A	N/A	N/A	N/A	$183.60	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KR05	TF-EIM 20K REG 1TB 61-100TB	$910.00	40.5%	$541.45	$163.80	N/A	N/A	N/A	N/A	$163.80	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KR06	TF-EIM 20K REG 1TB 101-150TB	$819.00	40.5%	$487.31	$147.42	N/A	N/A	N/A	N/A	$147.42	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KR07	TF-EIM 20K REG 1TB 151-250TB	$728.00	40.5%	$433.16	$131.04	N/A	N/A	N/A	N/A	$131.04	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TF-EIM-20KR08	TF-EIM 20K REG 1TB 251-400TB	$630.00	40.5%	$374.85	$113.40	N/A	N/A	N/A	N/A	$113.40	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KR09	TF-EIM 20K REG 1TB 401-600TB	$536.00	40.5%	$318.92	$96.48	N/A	N/A	N/A	N/A	$96.48	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KR10	TF-EIM 20K REG 1TB 601-1000TB	$469.00	40.5%	$279.06	$84.42	N/A	N/A	N/A	N/A	$84.42	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KR11	TF-EIM 20K REG 1TB 1001TB OR GREATER	$293.00	40.5%	$174.34	$52.74	N/A	N/A	N/A	N/A	$52.74	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KRBA	TF-EIM 20K REG BASE LICENSE	$5,100.00	40.5%	$3,034.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	EN-S	SYMMETRIX VMAX 20K
TF-EIM-20KRUP	TF-EIM 20K REG BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KBAS	TF-SIM 20K BASE LICENSE	$5,100.00	40.5%	$3,034.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KC01	TF-SIM 20K 1TB 0-14TB	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KC02	TF-SIM 20K 1TB 15-25TB	$570.00	40.5%	$339.15	$102.60	N/A	N/A	N/A	N/A	$102.60	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KC03	TF-SIM 20K 1TB 26-40TB	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KC04	TF-SIM 20K 1TB 41-60TB	$460.00	40.5%	$273.70	$82.80	N/A	N/A	N/A	N/A	$82.80	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KC05	TF-SIM 20K 1TB 61-100TB	$440.00	40.5%	$261.80	$79.20	N/A	N/A	N/A	N/A	$79.20	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KC06	TF-SIM 20K 1TB 101-150TB	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KC07	TF-SIM 20K 1TB 151-250TB	$350.00	40.5%	$208.25	$63.00	N/A	N/A	N/A	N/A	$63.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KC08	TF-SIM 20K 1TB 251-400TB	$310.00	40.5%	$184.45	$55.80	N/A	N/A	N/A	N/A	$55.80	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KC09	TF-SIM 20K 1TB 401-600TB	$270.00	40.5%	$160.65	$48.60	N/A	N/A	N/A	N/A	$48.60	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KC10	TF-SIM 20K 1TB 601-1000TB	$230.00	40.5%	$136.85	$41.40	N/A	N/A	N/A	N/A	$41.40	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KC11	TF-SIM 20K 1TB 1001TB OR GREATER	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KN01	TF-SIM 20K 1TB 0-14TB NLT3	$300.00	40.5%	$178.50	$54.00	N/A	N/A	N/A	N/A	$54.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KN02	TF-SIM 20K 1TB 15-25TB NLT3	$280.00	40.5%	$166.60	$50.40	N/A	N/A	N/A	N/A	$50.40	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KN03	TF-SIM 20K 1TB 26-40TB NLT3	$250.00	40.5%	$148.75	$45.00	N/A	N/A	N/A	N/A	$45.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KN04	TF-SIM 20K 1TB 41-60TB NLT3	$230.00	40.5%	$136.85	$41.40	N/A	N/A	N/A	N/A	$41.40	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KN05	TF-SIM 20K 1TB 61-100TB NLT3	$220.00	40.5%	$130.90	$39.60	N/A	N/A	N/A	N/A	$39.60	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KN06	TF-SIM 20K 1TB 101-150TB NLT3	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KN07	TF-SIM 20K 1TB 151-250TB NLT3	$180.00	40.5%	$107.10	$32.40	N/A	N/A	N/A	N/A	$32.40	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KN08	TF-SIM 20K 1TB 251-400TB NLT3	$150.00	40.5%	$89.25	$27.00	N/A	N/A	N/A	N/A	$27.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KN09	TF-SIM 20K 1TB 401-600TB NLT3	$140.00	40.5%	$83.30	$25.20	N/A	N/A	N/A	N/A	$25.20	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KN10	TF-SIM 20K 1TB 601-1000TB NLT3	$120.00	40.5%	$71.40	$21.60	N/A	N/A	N/A	N/A	$21.60	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KN11	TF-SIM 20K 1TB 1001TB OR GREATER NLT3	$100.00	40.5%	$59.50	$18.00	N/A	N/A	N/A	N/A	$18.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KOBA	TF-SIM 20K OPT OUT BASE LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KOPT	TF-SIM 20K OPT OUT TB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KOUP	TF-SIM 20K OPT OUT BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KR01	TF-SIM 20K REG 1TB 0-14TB	$1,520.00	40.5%	$904.40	$273.60	N/A	N/A	N/A	N/A	$273.60	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KR02	TF-SIM 20K REG 1TB 15-25TB	$1,348.00	40.5%	$802.06	$242.64	N/A	N/A	N/A	N/A	$242.64	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KR03	TF-SIM 20K REG 1TB 26-40TB	$1,188.00	40.5%	$706.86	$213.84	N/A	N/A	N/A	N/A	$213.84	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KR04	TF-SIM 20K REG 1TB 41-60TB	$1,020.00	40.5%	$606.90	$183.60	N/A	N/A	N/A	N/A	$183.60	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KR05	TF-SIM 20K REG 1TB 61-100TB	$910.00	40.5%	$541.45	$163.80	N/A	N/A	N/A	N/A	$163.80	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KR06	TF-SIM 20K REG 1TB 101-150TB	$819.00	40.5%	$487.31	$147.42	N/A	N/A	N/A	N/A	$147.42	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KR07	TF-SIM 20K REG 1TB 151-250TB	$728.00	40.5%	$433.16	$131.04	N/A	N/A	N/A	N/A	$131.04	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KR08	TF-SIM 20K REG 1TB 251-400TB	$630.00	40.5%	$374.85	$113.40	N/A	N/A	N/A	N/A	$113.40	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KR09	TF-SIM 20K REG 1TB 401-600TB	$536.00	40.5%	$318.92	$96.48	N/A	N/A	N/A	N/A	$96.48	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KR10	TF-SIM 20K REG 1TB 601-1000TB	$469.00	40.5%	$279.06	$84.42	N/A	N/A	N/A	N/A	$84.42	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KR11	TF-SIM 20K REG 1TB 1001TB OR GREATER	$293.00	40.5%	$174.34	$52.74	N/A	N/A	N/A	N/A	$52.74	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KRBA	TF-SIM 20K REG BASE LICENSE	$5,100.00	40.5%	$3,034.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	EN-S	SYMMETRIX VMAX 20K
TF-SIM-20KRUP	TF-SIM 20K REG BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
V20K-MIGRBAS	VMAX 20K MIGRATION BUNDLE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1BAS	VMAX MNFRM PKG 20K SWR BASE LICENSE	$30,650.00	40.5%	$18,236.75	$5,517.00	N/A	N/A	N/A	N/A	$5,517.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1C01	VMAX MNFRM PKG 20K SWR 1TB 0-14TB	$2,565.00	40.5%	$1,526.18	$461.70	N/A	N/A	N/A	N/A	$461.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1C02	VMAX MNFRM PKG 20K SWR 1TB 15-25TB	$2,415.00	40.5%	$1,436.93	$434.70	N/A	N/A	N/A	N/A	$434.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1C03	VMAX MNFRM PKG 20K SWR 1TB 26-40TB	$2,125.00	40.5%	$1,264.38	$382.50	N/A	N/A	N/A	N/A	$382.50	EN-S	SYMMETRIX VMAX 20K
V-MF-1C04	VMAX MNFRM PKG 20K SWR 1TB 41-60TB	$1,970.00	40.5%	$1,172.15	$354.60	N/A	N/A	N/A	N/A	$354.60	EN-S	SYMMETRIX VMAX 20K
V-MF-1C05	VMAX MNFRM PKG 20K SWR 1TB 61-100TB	$1,895.00	40.5%	$1,127.53	$341.10	N/A	N/A	N/A	N/A	$341.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1C06	VMAX MNFRM PKG 20K SWR 1TB 101-150TB	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1C07	VMAX MNFRM PKG 20K SWR 1TB 151-250TB	$1,515.00	40.5%	$901.43	$272.70	N/A	N/A	N/A	N/A	$272.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1C08	VMAX MNFRM PKG 20K SWR 1TB 251-400TB	$1,320.00	40.5%	$785.40	$237.60	N/A	N/A	N/A	N/A	$237.60	EN-S	SYMMETRIX VMAX 20K
V-MF-1C09	VMAX MNFRM PKG 20K SWR 1TB 401-600TB	$1,145.00	40.5%	$681.28	$206.10	N/A	N/A	N/A	N/A	$206.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1C10	VMAX MNFRM PKG 20K SWR 1TB 601-1000TB	$995.00	40.5%	$592.03	$179.10	N/A	N/A	N/A	N/A	$179.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1C11	VMAX MNFRM PKG 20K SWR 1TB 1001 TB+	$865.00	40.5%	$514.68	$155.70	N/A	N/A	N/A	N/A	$155.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1LBAS	VMAX MNFRM PKGL 20K SWR BASE LICENSE	$30,650.00	40.5%	$18,236.75	$5,517.00	N/A	N/A	N/A	N/A	$5,517.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1LC01	VMAX MNFRM PKGL 20K SWR 1TB 0-14TB	$2,565.00	40.5%	$1,526.18	$461.70	N/A	N/A	N/A	N/A	$461.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1LC02	VMAX MNFRM PKGL 20K SWR 1TB 15-25TB	$2,415.00	40.5%	$1,436.93	$434.70	N/A	N/A	N/A	N/A	$434.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1LC03	VMAX MNFRM PKGL 20K SWR 1TB 26-40TB	$2,125.00	40.5%	$1,264.38	$382.50	N/A	N/A	N/A	N/A	$382.50	EN-S	SYMMETRIX VMAX 20K
V-MF-1LC04	VMAX MNFRM PKGL 20K SWR 1TB 41-60TB	$1,970.00	40.5%	$1,172.15	$354.60	N/A	N/A	N/A	N/A	$354.60	EN-S	SYMMETRIX VMAX 20K
V-MF-1LC05	VMAX MNFRM PKGL 20K SWR 1TB 61-100TB	$1,895.00	40.5%	$1,127.53	$341.10	N/A	N/A	N/A	N/A	$341.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1LC06	VMAX MNFRM PKGL 20K SWR 1TB 101-150TB	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1LC07	VMAX MNFRM PKGL 20K SWR 1TB 151-250TB	$1,515.00	40.5%	$901.43	$272.70	N/A	N/A	N/A	N/A	$272.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1LC08	VMAX MNFRM PKGL 20K SWR 1TB 251-400TB	$1,320.00	40.5%	$785.40	$237.60	N/A	N/A	N/A	N/A	$237.60	EN-S	SYMMETRIX VMAX 20K
V-MF-1LC09	VMAX MNFRM PKGL 20K SWR 1TB 401-600TB	$1,145.00	40.5%	$681.28	$206.10	N/A	N/A	N/A	N/A	$206.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1LC10	VMAX MNFRM PKGL 20K SWR 1TB 601-1000TB	$995.00	40.5%	$592.03	$179.10	N/A	N/A	N/A	N/A	$179.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1LC11	VMAX MNFRM PKGL 20K SWR 1TB 1001 TB+	$865.00	40.5%	$514.68	$155.70	N/A	N/A	N/A	N/A	$155.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1LN01	VMAX MNFRM PKGL 20K SWR 1TB 0-14TB NLT3	$1,285.00	40.5%	$764.58	$231.30	N/A	N/A	N/A	N/A	$231.30	EN-S	SYMMETRIX VMAX 20K
V-MF-1LN02	VMAX MNFRM PKGL 20K SWR 1TB 15-25TB NLT3	$1,205.00	40.5%	$716.98	$216.90	N/A	N/A	N/A	N/A	$216.90	EN-S	SYMMETRIX VMAX 20K
V-MF-1LN03	VMAX MNFRM PKGL 20K SWR 1TB 26-40TB NLT3	$1,065.00	40.5%	$633.68	$191.70	N/A	N/A	N/A	N/A	$191.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1LN04	VMAX MNFRM PKGL 20K SWR 1TB 41-60TB NLT3	$985.00	40.5%	$586.08	$177.30	N/A	N/A	N/A	N/A	$177.30	EN-S	SYMMETRIX VMAX 20K
V-MF-1LN05	VMAX MNFRM PKGL 20K SW 1TB 61-100TB NLT3	$945.00	40.5%	$562.28	$170.10	N/A	N/A	N/A	N/A	$170.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1LN06	VMAX MFRM PKGL 20K SW 1TB 101-150TB NLT3	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1LN07	VMAX MFRM PKGL 20K SW 1TB 151-250TB NLT3	$755.00	40.5%	$449.23	$135.90	N/A	N/A	N/A	N/A	$135.90	EN-S	SYMMETRIX VMAX 20K
V-MF-1LN08	VMAX MFRM PKGL 20K SW 1TB 251-400TB NLT3	$660.00	40.5%	$392.70	$118.80	N/A	N/A	N/A	N/A	$118.80	EN-S	SYMMETRIX VMAX 20K
V-MF-1LN09	VMAX MFRM PKGL 20K SW 1TB 401-600TB NLT3	$575.00	40.5%	$342.13	$103.50	N/A	N/A	N/A	N/A	$103.50	EN-S	SYMMETRIX VMAX 20K
V-MF-1LN10	VMAX MFRM PKGL 20K SW 1TB 601-1000TBNLT3	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1LN11	VMAX MFRM PKGL 20K SW 1TB 1001TB OR GRTR	$435.00	40.5%	$258.83	$78.30	N/A	N/A	N/A	N/A	$78.30	EN-S	SYMMETRIX VMAX 20K
V-MF-1LR01	VMAX MNFRM PKGL 20K SWR REG 1TB 0-14TB	$2,565.00	40.5%	$1,526.18	$461.70	N/A	N/A	N/A	N/A	$461.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1LR02	VMAX MNFRM PKGL 20K SWR REG 1TB 15-25TB	$2,415.00	40.5%	$1,436.93	$434.70	N/A	N/A	N/A	N/A	$434.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1LR03	VMAX MNFRM PKGL 20K SWR REG 1TB 26-40TB	$2,125.00	40.5%	$1,264.38	$382.50	N/A	N/A	N/A	N/A	$382.50	EN-S	SYMMETRIX VMAX 20K
V-MF-1LR04	VMAX MNFRM PKGL 20K SWR REG 1TB 41-60TB	$1,970.00	40.5%	$1,172.15	$354.60	N/A	N/A	N/A	N/A	$354.60	EN-S	SYMMETRIX VMAX 20K
V-MF-1LR05	VMAX MNFRM PKGL 20K SWR REG 1TB 61-100TB	$1,895.00	40.5%	$1,127.53	$341.10	N/A	N/A	N/A	N/A	$341.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1LR06	VMAX MNFRM PKGL 20K SW REG 1TB 101-150TB	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1LR07	VMAX MNFRM PKGL 20K SW REG 1TB 151-250TB	$1,515.00	40.5%	$901.43	$272.70	N/A	N/A	N/A	N/A	$272.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1LR08	VMAX MNFRM PKGL 20K SW REG 1TB 251-400TB	$1,320.00	40.5%	$785.40	$237.60	N/A	N/A	N/A	N/A	$237.60	EN-S	SYMMETRIX VMAX 20K
V-MF-1LR09	VMAX MNFRM PKGL 20K SW REG 1TB 401-600TB	$1,145.00	40.5%	$681.28	$206.10	N/A	N/A	N/A	N/A	$206.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1LR10	VMAX MFRM PKGL 20K SW REG 1TB 601-1000TB	$995.00	40.5%	$592.03	$179.10	N/A	N/A	N/A	N/A	$179.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1LR11	VMAX MNFRM PKGL 20K SWR REG 1TB 1001 TB+	$865.00	40.5%	$514.68	$155.70	N/A	N/A	N/A	N/A	$155.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1LRBAS	VMAX MNFRM PKGL 20K SWR BASE LICENSE	$30,650.00	40.5%	$18,236.75	$5,517.00	N/A	N/A	N/A	N/A	$5,517.00	EN-S	SYMMETRIX VMAX 20K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V-MF-1LRUP	VMAX MNFRM PKGL 20K SWR BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1LUP	VMAX MNFRM PKGL 20K SWR BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1N01	VMAX MNFRM PKG 20K SWR 1TB 0-14TB NLT3	$1,285.00	40.5%	$764.58	$231.30	N/A	N/A	N/A	N/A	$231.30	EN-S	SYMMETRIX VMAX 20K
V-MF-1N02	VMAX MNFRM PKG 20K SWR 1TB 15-25TB NLT3	$1,205.00	40.5%	$716.98	$216.90	N/A	N/A	N/A	N/A	$216.90	EN-S	SYMMETRIX VMAX 20K
V-MF-1N03	VMAX MNFRM PKG 20K SWR 1TB 26-40TB NLT3	$1,065.00	40.5%	$633.68	$191.70	N/A	N/A	N/A	N/A	$191.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1N04	VMAX MNFRM PKG 20K SWR 1TB 41-60TB NLT3	$985.00	40.5%	$586.08	$177.30	N/A	N/A	N/A	N/A	$177.30	EN-S	SYMMETRIX VMAX 20K
V-MF-1N05	VMAX MNFRM PKG 20K SWR 1TB 61-100TB NLT3	$945.00	40.5%	$562.28	$170.10	N/A	N/A	N/A	N/A	$170.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1N06	VMAX MNFRM PKG 20K SW 1TB 101-150TB NLT3	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1N07	VMAX MNFRM PKG 20K SW 1TB 151-250TB NLT3	$755.00	40.5%	$449.23	$135.90	N/A	N/A	N/A	N/A	$135.90	EN-S	SYMMETRIX VMAX 20K
V-MF-1N08	VMAX MNFRM PKG 20K SW 1TB 251-400TB NLT3	$660.00	40.5%	$392.70	$118.80	N/A	N/A	N/A	N/A	$118.80	EN-S	SYMMETRIX VMAX 20K
V-MF-1N09	VMAX MNFRM PKG 20K SW 1TB 401-600TB NLT3	$575.00	40.5%	$342.13	$103.50	N/A	N/A	N/A	N/A	$103.50	EN-S	SYMMETRIX VMAX 20K
V-MF-1N10	VMAX MNFRM PKG 20K SW 1TB 601-1000TBNLT3	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1N11	VMAX MNFRM PKG 20K SW 1TB 1001TB OR GRTR	$435.00	40.5%	$258.83	$78.30	N/A	N/A	N/A	N/A	$78.30	EN-S	SYMMETRIX VMAX 20K
V-MF-1R01	VMAX MNFRM PKG 20K SWR REG 1TB 0-14TB	$2,565.00	40.5%	$1,526.18	$461.70	N/A	N/A	N/A	N/A	$461.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1R02	VMAX MNFRM PKG 20K SWR REG 1TB 15-25TB	$2,415.00	40.5%	$1,436.93	$434.70	N/A	N/A	N/A	N/A	$434.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1R03	VMAX MNFRM PKG 20K SWR REG 1TB 26-40TB	$2,125.00	40.5%	$1,264.38	$382.50	N/A	N/A	N/A	N/A	$382.50	EN-S	SYMMETRIX VMAX 20K
V-MF-1R04	VMAX MNFRM PKG 20K SWR REG 1TB 41-60TB	$1,970.00	40.5%	$1,172.15	$354.60	N/A	N/A	N/A	N/A	$354.60	EN-S	SYMMETRIX VMAX 20K
V-MF-1R05	VMAX MNFRM PKG 20K SWR REG 1TB 61-100TB	$1,895.00	40.5%	$1,127.53	$341.10	N/A	N/A	N/A	N/A	$341.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1R06	VMAX MNFRM PKG 20K SWR REG 1TB 101-150TB	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1R07	VMAX MNFRM PKG 20K SWR REG 1TB 151-250TB	$1,515.00	40.5%	$901.43	$272.70	N/A	N/A	N/A	N/A	$272.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1R08	VMAX MNFRM PKG 20K SWR REG 1TB 251-400TB	$1,320.00	40.5%	$785.40	$237.60	N/A	N/A	N/A	N/A	$237.60	EN-S	SYMMETRIX VMAX 20K
V-MF-1R09	VMAX MNFRM PKG 20K SWR REG 1TB 401-600TB	$1,145.00	40.5%	$681.28	$206.10	N/A	N/A	N/A	N/A	$206.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1R10	VMAX MNFRM PKG 20K SW REG 1TB 601-1000TB	$995.00	40.5%	$592.03	$179.10	N/A	N/A	N/A	N/A	$179.10	EN-S	SYMMETRIX VMAX 20K
V-MF-1R11	VMAX MNFRM PKG 20K SWR REG 1TB 1001 TB+	$865.00	40.5%	$514.68	$155.70	N/A	N/A	N/A	N/A	$155.70	EN-S	SYMMETRIX VMAX 20K
V-MF-1RBAS	VMAX MNFRM PKG 20K SWR BASE LICENSE	$30,650.00	40.5%	$18,236.75	$5,517.00	N/A	N/A	N/A	N/A	$5,517.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1RUP	VMAX MNFRM PKG 20K SWR BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
V-MF-1UP	VMAX MNFRM PKG 20K SWR BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
Z-1COMPAV	Z8PAVMA 20K- NO CHRGE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 20K
456-000-623	ENGINUITY FOR 40K SATA 0-14TB	$910.00	40.5%	$541.45	$63.70	N/A	N/A	N/A	N/A	$63.70	EN-S	SYMMETRIX VMAX 40K
456-000-624	ENGINUITY FOR 40K SATA 15-25TB	$870.00	40.5%	$517.65	$60.90	N/A	N/A	N/A	N/A	$60.90	EN-S	SYMMETRIX VMAX 40K
456-000-625	ENGINUITY FOR 40K SATA 26-40TB	$840.00	40.5%	$499.80	$58.80	N/A	N/A	N/A	N/A	$58.80	EN-S	SYMMETRIX VMAX 40K
456-000-626	ENGINUITY FOR 40K SATA 41-60TB	$800.00	40.5%	$476.00	$56.00	N/A	N/A	N/A	N/A	$56.00	EN-S	SYMMETRIX VMAX 40K
456-000-627	ENGINUITY FOR 40K SATA 61-100TB	$770.00	40.5%	$458.15	$53.90	N/A	N/A	N/A	N/A	$53.90	EN-S	SYMMETRIX VMAX 40K
456-000-628	ENGINUITY FOR 40K SATA 101-150TB	$740.00	40.5%	$440.30	$51.80	N/A	N/A	N/A	N/A	$51.80	EN-S	SYMMETRIX VMAX 40K
456-000-629	ENGINUITY FOR 40K SATA 151-250TB	$710.00	40.5%	$422.45	$49.70	N/A	N/A	N/A	N/A	$49.70	EN-S	SYMMETRIX VMAX 40K
456-000-630	ENGINUITY FOR 40K SATA 251-400TB	$680.00	40.5%	$404.60	$47.60	N/A	N/A	N/A	N/A	$47.60	EN-S	SYMMETRIX VMAX 40K
456-000-631	ENGINUITY FOR 40K SATA 401-600TB	$660.00	40.5%	$392.70	$46.20	N/A	N/A	N/A	N/A	$46.20	EN-S	SYMMETRIX VMAX 40K
456-000-632	ENGINUITY FOR 40K SATA 601-1000TB	$630.00	40.5%	$374.85	$44.10	N/A	N/A	N/A	N/A	$44.10	EN-S	SYMMETRIX VMAX 40K
456-000-633	ENGINUITY FOR 40K SATA 1000TB +	$600.00	40.5%	$357.00	$42.00	N/A	N/A	N/A	N/A	$42.00	EN-S	SYMMETRIX VMAX 40K
456-000-634	ENGINUITY FOR 40K NON-SATA 0-14TB	$2,020.00	40.5%	$1,201.90	$141.40	N/A	N/A	N/A	N/A	$141.40	EN-S	SYMMETRIX VMAX 40K
456-000-635	ENGINUITY FOR 40K NON-SATA 15-25TB	$1,940.00	40.5%	$1,154.30	$135.80	N/A	N/A	N/A	N/A	$135.80	EN-S	SYMMETRIX VMAX 40K
456-000-636	ENGINUITY FOR 40K NON-SATA 26-40TB	$1,860.00	40.5%	$1,106.70	$130.20	N/A	N/A	N/A	N/A	$130.20	EN-S	SYMMETRIX VMAX 40K
456-000-637	ENGINUITY FOR 40K NON-SATA 41-60TB	$1,790.00	40.5%	$1,065.05	$125.30	N/A	N/A	N/A	N/A	$125.30	EN-S	SYMMETRIX VMAX 40K
456-000-638	ENGINUITY FOR 40K NON-SATA 61-100TB	$1,710.00	40.5%	$1,017.45	$119.70	N/A	N/A	N/A	N/A	$119.70	EN-S	SYMMETRIX VMAX 40K
456-000-639	ENGINUITY FOR 40K NON-SATA 101-150TB	$1,650.00	40.5%	$981.75	$115.50	N/A	N/A	N/A	N/A	$115.50	EN-S	SYMMETRIX VMAX 40K
456-000-640	ENGINUITY FOR 40K NON-SATA 151-250TB	$1,580.00	40.5%	$940.10	$110.60	N/A	N/A	N/A	N/A	$110.60	EN-S	SYMMETRIX VMAX 40K
456-000-641	ENGINUITY FOR 40K NON-SATA 251-400TB	$1,520.00	40.5%	$904.40	$106.40	N/A	N/A	N/A	N/A	$106.40	EN-S	SYMMETRIX VMAX 40K
456-000-642	ENGINUITY FOR 40K NON-SATA 401-600TB	$1,460.00	40.5%	$868.70	$102.20	N/A	N/A	N/A	N/A	$102.20	EN-S	SYMMETRIX VMAX 40K
456-000-643	ENGINUITY FOR 40K NON-SATA 601-1000TB	$1,400.00	40.5%	$833.00	$98.00	N/A	N/A	N/A	N/A	$98.00	EN-S	SYMMETRIX VMAX 40K
456-000-644	ENGINUITY FOR 40K NON-SATA 1000TB +	$1,340.00	40.5%	$797.30	$93.80	N/A	N/A	N/A	N/A	$93.80	EN-S	SYMMETRIX VMAX 40K
456-000-656	SYMM MGMT SUITE FOR 40K SATA 0-14TB	$1,000.00	40.5%	$595.00	$180.00	N/A	N/A	N/A	N/A	$180.00	EN-S	SYMMETRIX VMAX 40K
456-000-657	SYMM MGMT SUITE FOR 40K SATA 15-25TB	$945.00	40.5%	$562.28	$170.10	N/A	N/A	N/A	N/A	$170.10	EN-S	SYMMETRIX VMAX 40K
456-000-658	SYMM MGMT SUITE FOR 40K SATA 26-40TB	$830.00	40.5%	$493.85	$149.40	N/A	N/A	N/A	N/A	$149.40	EN-S	SYMMETRIX VMAX 40K
456-000-659	SYMM MGMT SUITE FOR 40K SATA 41-60TB	$775.00	40.5%	$461.13	$139.50	N/A	N/A	N/A	N/A	$139.50	EN-S	SYMMETRIX VMAX 40K
456-000-660	SYMM MGMT SUITE FOR 40K SATA 61-100TB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYMMETRIX VMAX 40K
456-000-661	SYMM MGMT SUITE FOR 40K SATA 101-150TB	$665.00	40.5%	$395.68	$119.70	N/A	N/A	N/A	N/A	$119.70	EN-S	SYMMETRIX VMAX 40K
456-000-662	SYMM MGMT SUITE FOR 40K SATA 151-250TB	$590.00	40.5%	$351.05	$106.20	N/A	N/A	N/A	N/A	$106.20	EN-S	SYMMETRIX VMAX 40K
456-000-663	SYMM MGMT SUITE FOR 40K SATA 251-400TB	$515.00	40.5%	$306.43	$92.70	N/A	N/A	N/A	N/A	$92.70	EN-S	SYMMETRIX VMAX 40K
456-000-664	SYMM MGMT SUITE FOR 40K SATA 401-600TB	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 40K
456-000-665	SYMM MGMT SUITE FOR 40K SATA 601-1000TB	$385.00	40.5%	$229.08	$69.30	N/A	N/A	N/A	N/A	$69.30	EN-S	SYMMETRIX VMAX 40K
456-000-666	SYMM MGMT SUITE FOR 40K SATA 1000TB +	$335.00	40.5%	$199.33	$60.30	N/A	N/A	N/A	N/A	$60.30	EN-S	SYMMETRIX VMAX 40K
456-000-667	SYMM MGMT SUITE FOR 40K NON-SATA 0-14TB	$2,010.00	40.5%	$1,195.95	$361.80	N/A	N/A	N/A	N/A	$361.80	EN-S	SYMMETRIX VMAX 40K
456-000-668	SYMM MGMT SUITE FOR 40K NON-SATA 15-25TB	$1,890.00	40.5%	$1,124.55	$340.20	N/A	N/A	N/A	N/A	$340.20	EN-S	SYMMETRIX VMAX 40K
456-000-669	SYMM MGMT SUITE FOR 40K NON-SATA 26-40TB	$1,665.00	40.5%	$990.68	$299.70	N/A	N/A	N/A	N/A	$299.70	EN-S	SYMMETRIX VMAX 40K
456-000-670	SYMM MGMT SUITE FOR 40K NON-SATA 41-60TB	$1,550.00	40.5%	$922.25	$279.00	N/A	N/A	N/A	N/A	$279.00	EN-S	SYMMETRIX VMAX 40K
456-000-671	SYMM MGMT SUITE 40K NON-SATA 61-100TB	$1,485.00	40.5%	$883.58	$267.30	N/A	N/A	N/A	N/A	$267.30	EN-S	SYMMETRIX VMAX 40K
456-000-672	SYMM MGMT SUITE 40K NON-SATA 101-150TB	$1,335.00	40.5%	$794.33	$240.30	N/A	N/A	N/A	N/A	$240.30	EN-S	SYMMETRIX VMAX 40K
456-000-673	SYMM MGMT SUITE 40K NON-SATA 151-250TB	$1,185.00	40.5%	$705.08	$213.30	N/A	N/A	N/A	N/A	$213.30	EN-S	SYMMETRIX VMAX 40K
456-000-674	SYMM MGMT SUITE 40K NON-SATA 251-400TB	$1,020.00	40.5%	$606.90	$183.60	N/A	N/A	N/A	N/A	$183.60	EN-S	SYMMETRIX VMAX 40K
456-000-675	SYMM MGMT SUITE 40K NON-SATA 401-600TB	$890.00	40.5%	$529.55	$160.20	N/A	N/A	N/A	N/A	$160.20	EN-S	SYMMETRIX VMAX 40K
456-000-676	SYMM MGMT SUITE 40K NON-SATA 601-1000TB	$775.00	40.5%	$461.13	$139.50	N/A	N/A	N/A	N/A	$139.50	EN-S	SYMMETRIX VMAX 40K
456-000-677	SYMM MGMT SUITE FOR 40K NON-SATA 1000TB+	$665.00	40.5%	$395.68	$119.70	N/A	N/A	N/A	N/A	$119.70	EN-S	SYMMETRIX VMAX 40K
456-000-689	TF REP SUITE FOR 40K SATA 0-14TB	$1,270.00	40.5%	$755.65	$228.60	N/A	N/A	N/A	N/A	$228.60	EN-S	SYMMETRIX VMAX 40K
456-000-690	TF REP SUITE FOR 40K SATA 15-25TB	$1,185.00	40.5%	$705.08	$213.30	N/A	N/A	N/A	N/A	$213.30	EN-S	SYMMETRIX VMAX 40K
456-000-691	TF REP SUITE FOR 40K SATA 26-40TB	$1,050.00	40.5%	$624.75	$189.00	N/A	N/A	N/A	N/A	$189.00	EN-S	SYMMETRIX VMAX 40K
456-000-692	TF REP SUITE FOR 40K SATA 41-60TB	$975.00	40.5%	$580.13	$175.50	N/A	N/A	N/A	N/A	$175.50	EN-S	SYMMETRIX VMAX 40K
456-000-693	TF REP SUITE FOR 40K SATA 61-100TB	$935.00	40.5%	$556.33	$168.30	N/A	N/A	N/A	N/A	$168.30	EN-S	SYMMETRIX VMAX 40K
456-000-694	TF REP SUITE FOR 40K SATA 101-150TB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 40K
456-000-695	TF REP SUITE FOR 40K SATA 151-250TB	$745.00	40.5%	$443.28	$134.10	N/A	N/A	N/A	N/A	$134.10	EN-S	SYMMETRIX VMAX 40K
456-000-696	TF REP SUITE FOR 40K SATA 251-400TB	$650.00	40.5%	$386.75	$117.00	N/A	N/A	N/A	N/A	$117.00	EN-S	SYMMETRIX VMAX 40K
456-000-697	TF REP SUITE FOR 40K SATA 401-600TB	$565.00	40.5%	$336.18	$101.70	N/A	N/A	N/A	N/A	$101.70	EN-S	SYMMETRIX VMAX 40K
456-000-698	TF REP SUITE FOR 40K SATA 601-1000TB	$495.00	40.5%	$294.53	$89.10	N/A	N/A	N/A	N/A	$89.10	EN-S	SYMMETRIX VMAX 40K
456-000-699	TF REP SUITE FOR 40K SATA 1000TB +	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 40K
456-000-700	TF REP SUITE FOR 40K NON-SATA 0-14TB	$2,540.00	40.5%	$1,511.30	$457.20	N/A	N/A	N/A	N/A	$457.20	EN-S	SYMMETRIX VMAX 40K
456-000-701	TF REP SUITE FOR 40K NON-SATA 15-25TB	$2,385.00	40.5%	$1,419.08	$429.30	N/A	N/A	N/A	N/A	$429.30	EN-S	SYMMETRIX VMAX 40K
456-000-702	TF REP SUITE FOR 40K NON-SATA 26-40TB	$2,100.00	40.5%	$1,249.50	$378.00	N/A	N/A	N/A	N/A	$378.00	EN-S	SYMMETRIX VMAX 40K
456-000-703	TF REP SUITE FOR 40K NON-SATA 41-60TB	$1,955.00	40.5%	$1,163.23	$351.90	N/A	N/A	N/A	N/A	$351.90	EN-S	SYMMETRIX VMAX 40K
456-000-704	TF REP SUITE FOR 40K NON-SATA 61-100TB	$1,880.00	40.5%	$1,118.60	$338.40	N/A	N/A	N/A	N/A	$338.40	EN-S	SYMMETRIX VMAX 40K
456-000-705	TF REP SUITE FOR 40K NON-SATA 101-150TB	$1,690.00	40.5%	$1,005.55	$304.20	N/A	N/A	N/A	N/A	$304.20	EN-S	SYMMETRIX VMAX 40K
456-000-706	TF REP SUITE FOR 40K NON-SATA 151-250TB	$1,500.00	40.5%	$892.50	$270.00	N/A	N/A	N/A	N/A	$270.00	EN-S	SYMMETRIX VMAX 40K
456-000-707	TF REP SUITE FOR 40K NON-SATA 251-400TB	$1,300.00	40.5%	$773.50	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-S	SYMMETRIX VMAX 40K
456-000-708	TF REP SUITE FOR 40K NON-SATA 401-600TB	$1,135.00	40.5%	$675.33	$204.30	N/A	N/A	N/A	N/A	$204.30	EN-S	SYMMETRIX VMAX 40K
456-000-709	TF REP SUITE FOR 40K NON-SATA 601-1000TB	$985.00	40.5%	$586.08	$177.30	N/A	N/A	N/A	N/A	$177.30	EN-S	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-000-710	TF REP SUITE FOR 40K NON-SATA 1000TB +	$860.00	40.5%	$511.70	$154.80	N/A	N/A	N/A	N/A	$154.80	EN-S	SYMMETRIX VMAX 40K
456-000-711	TF REP SUITE FOR 40K FTS 0-14TB	$1,270.00	40.5%	$755.65	$228.60	N/A	N/A	N/A	N/A	$228.60	EN-S	SYMMETRIX VMAX 40K
456-000-712	TF REP SUITE FOR 40K FTS 15-25TB	$1,185.00	40.5%	$705.08	$213.30	N/A	N/A	N/A	N/A	$213.30	EN-S	SYMMETRIX VMAX 40K
456-000-713	TF REP SUITE FOR 40K FTS 26-40TB	$1,050.00	40.5%	$624.75	$189.00	N/A	N/A	N/A	N/A	$189.00	EN-S	SYMMETRIX VMAX 40K
456-000-714	TF REP SUITE FOR 40K FTS 41-60TB	$975.00	40.5%	$580.13	$175.50	N/A	N/A	N/A	N/A	$175.50	EN-S	SYMMETRIX VMAX 40K
456-000-715	TF REP SUITE FOR 40K FTS 61-100TB	$935.00	40.5%	$556.33	$168.30	N/A	N/A	N/A	N/A	$168.30	EN-S	SYMMETRIX VMAX 40K
456-000-716	TF REP SUITE FOR 40K FTS 101-150TB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 40K
456-000-717	TF REP SUITE FOR 40K FTS 151-250TB	$745.00	40.5%	$443.28	$134.10	N/A	N/A	N/A	N/A	$134.10	EN-S	SYMMETRIX VMAX 40K
456-000-718	TF REP SUITE FOR 40K FTS 251-400TB	$650.00	40.5%	$386.75	$117.00	N/A	N/A	N/A	N/A	$117.00	EN-S	SYMMETRIX VMAX 40K
456-000-719	TF REP SUITE FOR 40K FTS 401-600TB	$565.00	40.5%	$336.18	$101.70	N/A	N/A	N/A	N/A	$101.70	EN-S	SYMMETRIX VMAX 40K
456-000-720	TF REP SUITE FOR 40K FTS 601-1000TB	$495.00	40.5%	$294.53	$89.10	N/A	N/A	N/A	N/A	$89.10	EN-S	SYMMETRIX VMAX 40K
456-000-721	TF REP SUITE FOR 40K FTS 1000TB +	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 40K
456-000-722	TF REP SUITE 40K REGISTERED 0-14TB	$4,425.00	40.5%	$2,632.88	$796.50	N/A	N/A	N/A	N/A	$796.50	EN-S	SYMMETRIX VMAX 40K
456-000-723	TF REP SUITE 40K REGISTERED 15-25TB	$3,850.00	40.5%	$2,290.75	$693.00	N/A	N/A	N/A	N/A	$693.00	EN-S	SYMMETRIX VMAX 40K
456-000-724	TF REP SUITE 40K REGISTERED 26-40TB	$3,350.00	40.5%	$1,993.25	$603.00	N/A	N/A	N/A	N/A	$603.00	EN-S	SYMMETRIX VMAX 40K
456-000-725	TF REP SUITE 40K REGISTERED 41-60TB	$2,730.00	40.5%	$1,624.35	$491.40	N/A	N/A	N/A	N/A	$491.40	EN-S	SYMMETRIX VMAX 40K
456-000-726	TF REP SUITE 40K REGISTERED 61-100TB	$2,290.00	40.5%	$1,362.55	$412.20	N/A	N/A	N/A	N/A	$412.20	EN-S	SYMMETRIX VMAX 40K
456-000-727	TF REP SUITE 40K REGISTERED 101-150TB	$2,135.00	40.5%	$1,270.33	$384.30	N/A	N/A	N/A	N/A	$384.30	EN-S	SYMMETRIX VMAX 40K
456-000-728	TF REP SUITE 40K REGISTERED 151-250TB	$1,985.00	40.5%	$1,181.08	$357.30	N/A	N/A	N/A	N/A	$357.30	EN-S	SYMMETRIX VMAX 40K
456-000-729	TF REP SUITE 40K REGISTERED 251-400TB	$1,840.00	40.5%	$1,094.80	$331.20	N/A	N/A	N/A	N/A	$331.20	EN-S	SYMMETRIX VMAX 40K
456-000-730	TF REP SUITE 40K REGISTERED 401-600TB	$1,675.00	40.5%	$996.63	$301.50	N/A	N/A	N/A	N/A	$301.50	EN-S	SYMMETRIX VMAX 40K
456-000-731	TF REP SUITE 40K REGISTERED 601-1000TB	$1,560.00	40.5%	$928.20	$280.80	N/A	N/A	N/A	N/A	$280.80	EN-S	SYMMETRIX VMAX 40K
456-000-732	TF REP SUITE 40K REGISTERED 1000TB +	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 40K
456-000-733	FAST SUITE FOR 40K SATA 0-14TB	$1,026.00	40.5%	$610.47	$184.68	N/A	N/A	N/A	N/A	$184.68	EN-S	SYMMETRIX VMAX 40K
456-000-734	FAST SUITE FOR 40K SATA 15-25TB	$964.00	40.5%	$573.58	$173.52	N/A	N/A	N/A	N/A	$173.52	EN-S	SYMMETRIX VMAX 40K
456-000-735	FAST SUITE FOR 40K SATA 26-40TB	$846.00	40.5%	$503.37	$152.28	N/A	N/A	N/A	N/A	$152.28	EN-S	SYMMETRIX VMAX 40K
456-000-736	FAST SUITE FOR 40K SATA 41-60TB	$787.00	40.5%	$468.27	$141.66	N/A	N/A	N/A	N/A	$141.66	EN-S	SYMMETRIX VMAX 40K
456-000-737	FAST SUITE FOR 40K SATA 61-100TB	$754.00	40.5%	$448.63	$135.72	N/A	N/A	N/A	N/A	$135.72	EN-S	SYMMETRIX VMAX 40K
456-000-738	FAST SUITE FOR 40K SATA 101-150TB	$679.00	40.5%	$404.01	$122.22	N/A	N/A	N/A	N/A	$122.22	EN-S	SYMMETRIX VMAX 40K
456-000-739	FAST SUITE FOR 40K SATA 151-250TB	$610.00	40.5%	$362.95	$109.80	N/A	N/A	N/A	N/A	$109.80	EN-S	SYMMETRIX VMAX 40K
456-000-740	FAST SUITE FOR 40K SATA 251-400TB	$528.00	40.5%	$314.16	$95.04	N/A	N/A	N/A	N/A	$95.04	EN-S	SYMMETRIX VMAX 40K
456-000-741	FAST SUITE FOR 40K SATA 401-600TB	$453.00	40.5%	$269.54	$81.54	N/A	N/A	N/A	N/A	$81.54	EN-S	SYMMETRIX VMAX 40K
456-000-742	FAST SUITE FOR 40K SATA 601-1000TB	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 40K
456-000-743	FAST SUITE FOR 40K SATA 1000TB +	$348.00	40.5%	$207.06	$62.64	N/A	N/A	N/A	N/A	$62.64	EN-S	SYMMETRIX VMAX 40K
456-000-744	FAST SUITE FOR 40K NON-SATA 0-14TB	$2,054.00	40.5%	$1,222.13	$369.72	N/A	N/A	N/A	N/A	$369.72	EN-S	SYMMETRIX VMAX 40K
456-000-745	FAST SUITE FOR 40K NON-SATA 15-25TB	$1,926.00	40.5%	$1,145.97	$346.68	N/A	N/A	N/A	N/A	$346.68	EN-S	SYMMETRIX VMAX 40K
456-000-746	FAST SUITE FOR 40K NON-SATA 26-40TB	$1,696.00	40.5%	$1,009.12	$305.28	N/A	N/A	N/A	N/A	$305.28	EN-S	SYMMETRIX VMAX 40K
456-000-747	FAST SUITE FOR 40K NON-SATA 41-60TB	$1,578.00	40.5%	$938.91	$284.04	N/A	N/A	N/A	N/A	$284.04	EN-S	SYMMETRIX VMAX 40K
456-000-748	FAST SUITE FOR 40K NON-SATA 61-100TB	$1,509.00	40.5%	$897.86	$271.62	N/A	N/A	N/A	N/A	$271.62	EN-S	SYMMETRIX VMAX 40K
456-000-749	FAST SUITE FOR 40K NON-SATA 101-150TB	$1,358.00	40.5%	$808.01	$244.44	N/A	N/A	N/A	N/A	$244.44	EN-S	SYMMETRIX VMAX 40K
456-000-750	FAST SUITE FOR 40K NON-SATA 151-250TB	$1,220.00	40.5%	$725.90	$219.60	N/A	N/A	N/A	N/A	$219.60	EN-S	SYMMETRIX VMAX 40K
456-000-751	FAST SUITE FOR 40K NON-SATA 251-400TB	$1,056.00	40.5%	$628.32	$190.08	N/A	N/A	N/A	N/A	$190.08	EN-S	SYMMETRIX VMAX 40K
456-000-752	FAST SUITE FOR 40K NON-SATA 401-600TB	$906.00	40.5%	$539.07	$163.08	N/A	N/A	N/A	N/A	$163.08	EN-S	SYMMETRIX VMAX 40K
456-000-753	FAST SUITE FOR 40K NON-SATA 601-1000TB	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	EN-S	SYMMETRIX VMAX 40K
456-000-754	FAST SUITE FOR 40K NON-SATA 1000TB +	$695.00	40.5%	$413.53	$125.10	N/A	N/A	N/A	N/A	$125.10	EN-S	SYMMETRIX VMAX 40K
456-000-755	FAST SUITE FOR 40K FTS 0-14TB	$1,028.00	40.5%	$611.66	$185.04	N/A	N/A	N/A	N/A	$185.04	EN-S	SYMMETRIX VMAX 40K
456-000-756	FAST SUITE FOR 40K FTS 15-25TB	$964.00	40.5%	$573.58	$173.52	N/A	N/A	N/A	N/A	$173.52	EN-S	SYMMETRIX VMAX 40K
456-000-757	FAST SUITE FOR 40K FTS 26-40TB	$848.00	40.5%	$504.56	$152.64	N/A	N/A	N/A	N/A	$152.64	EN-S	SYMMETRIX VMAX 40K
456-000-758	FAST SUITE FOR 40K FTS 41-60TB	$788.00	40.5%	$468.86	$141.84	N/A	N/A	N/A	N/A	$141.84	EN-S	SYMMETRIX VMAX 40K
456-000-759	FAST SUITE FOR 40K FTS 61-100TB	$756.00	40.5%	$449.82	$136.08	N/A	N/A	N/A	N/A	$136.08	EN-S	SYMMETRIX VMAX 40K
456-000-760	FAST SUITE FOR 40K FTS 101-150TB	$680.00	40.5%	$404.60	$122.40	N/A	N/A	N/A	N/A	$122.40	EN-S	SYMMETRIX VMAX 40K
456-000-761	FAST SUITE FOR 40K FTS 151-250TB	$612.00	40.5%	$364.14	$110.16	N/A	N/A	N/A	N/A	$110.16	EN-S	SYMMETRIX VMAX 40K
456-000-762	FAST SUITE FOR 40K FTS 251-400TB	$528.00	40.5%	$314.16	$95.04	N/A	N/A	N/A	N/A	$95.04	EN-S	SYMMETRIX VMAX 40K
456-000-763	FAST SUITE FOR 40K FTS 401-600TB	$452.00	40.5%	$268.94	$81.36	N/A	N/A	N/A	N/A	$81.36	EN-S	SYMMETRIX VMAX 40K
456-000-764	FAST SUITE FOR 40K FTS 601-1000TB	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 40K
456-000-765	FAST SUITE FOR 40K FTS 1000TB +	$348.00	40.5%	$207.06	$62.64	N/A	N/A	N/A	N/A	$62.64	EN-S	SYMMETRIX VMAX 40K
456-000-766	FAST SUITE 40K REGISTERED 0-14TB	$2,474.00	40.5%	$1,472.03	$445.32	N/A	N/A	N/A	N/A	$445.32	EN-S	SYMMETRIX VMAX 40K
456-000-767	FAST SUITE 40K REGISTERED 15-25TB	$2,186.00	40.5%	$1,300.67	$393.48	N/A	N/A	N/A	N/A	$393.48	EN-S	SYMMETRIX VMAX 40K
456-000-768	FAST SUITE 40K REGISTERED 26-40TB	$1,908.00	40.5%	$1,135.26	$343.44	N/A	N/A	N/A	N/A	$343.44	EN-S	SYMMETRIX VMAX 40K
456-000-769	FAST SUITE 40K REGISTERED 41-60TB	$1,656.00	40.5%	$985.32	$298.08	N/A	N/A	N/A	N/A	$298.08	EN-S	SYMMETRIX VMAX 40K
456-000-770	FAST SUITE 40K REGISTERED 61-100TB	$1,455.00	40.5%	$865.73	$261.90	N/A	N/A	N/A	N/A	$261.90	EN-S	SYMMETRIX VMAX 40K
456-000-771	FAST SUITE 40K REGISTERED 101-150TB	$1,358.00	40.5%	$808.01	$244.44	N/A	N/A	N/A	N/A	$244.44	EN-S	SYMMETRIX VMAX 40K
456-000-772	FAST SUITE 40K REGISTERED 151-250TB	$1,253.00	40.5%	$745.54	$225.54	N/A	N/A	N/A	N/A	$225.54	EN-S	SYMMETRIX VMAX 40K
456-000-773	FAST SUITE 40K REGISTERED 251-400TB	$1,148.00	40.5%	$683.06	$206.64	N/A	N/A	N/A	N/A	$206.64	EN-S	SYMMETRIX VMAX 40K
456-000-774	FAST SUITE 40K REGISTERED 401-600TB	$1,093.00	40.5%	$650.34	$196.74	N/A	N/A	N/A	N/A	$196.74	EN-S	SYMMETRIX VMAX 40K
456-000-775	FAST SUITE 40K REGISTERED 601-1000TB	$1,014.00	40.5%	$603.33	$182.52	N/A	N/A	N/A	N/A	$182.52	EN-S	SYMMETRIX VMAX 40K
456-000-776	FAST SUITE 40K REGISTERED 1000TB +	$923.00	40.5%	$549.19	$166.14	N/A	N/A	N/A	N/A	$166.14	EN-S	SYMMETRIX VMAX 40K
456-000-777	SRDF SUITE FOR 40K SATA 0-14TB	$2,190.00	40.5%	$1,303.05	$394.20	N/A	N/A	N/A	N/A	$394.20	EN-S	SYMMETRIX VMAX 40K
456-000-778	SRDF SUITE FOR 40K SATA 15-25TB	$2,060.00	40.5%	$1,225.70	$370.80	N/A	N/A	N/A	N/A	$370.80	EN-S	SYMMETRIX VMAX 40K
456-000-779	SRDF SUITE FOR 40K SATA 26-40TB	$1,810.00	40.5%	$1,076.95	$325.80	N/A	N/A	N/A	N/A	$325.80	EN-S	SYMMETRIX VMAX 40K
456-000-780	SRDF SUITE FOR 40K SATA 41-60TB	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 40K
456-000-781	SRDF SUITE FOR 40K SATA 61-100TB	$1,450.00	40.5%	$862.75	$261.00	N/A	N/A	N/A	N/A	$261.00	EN-S	SYMMETRIX VMAX 40K
456-000-782	SRDF SUITE FOR 40K SATA 101-150TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 40K
456-000-783	SRDF SUITE FOR 40K SATA 151-250TB	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 40K
456-000-784	SRDF SUITE FOR 40K SATA 251-400TB	$940.00	40.5%	$559.30	$169.20	N/A	N/A	N/A	N/A	$169.20	EN-S	SYMMETRIX VMAX 40K
456-000-785	SRDF SUITE FOR 40K SATA 401-600TB	$810.00	40.5%	$481.95	$145.80	N/A	N/A	N/A	N/A	$145.80	EN-S	SYMMETRIX VMAX 40K
456-000-786	SRDF SUITE FOR 40K SATA 601-1000TB	$690.00	40.5%	$410.55	$124.20	N/A	N/A	N/A	N/A	$124.20	EN-S	SYMMETRIX VMAX 40K
456-000-787	SRDF SUITE FOR 40K SATA 1000TB +	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 40K
456-000-788	SRDF SUITE FOR 40K NON-SATA 0-14TB	$4,380.00	40.5%	$2,606.10	$788.40	N/A	N/A	N/A	N/A	$788.40	EN-S	SYMMETRIX VMAX 40K
456-000-789	SRDF SUITE FOR 40K NON-SATA 15-25TB	$4,120.00	40.5%	$2,451.40	$741.60	N/A	N/A	N/A	N/A	$741.60	EN-S	SYMMETRIX VMAX 40K
456-000-790	SRDF SUITE FOR 40K NON-SATA 26-40TB	$3,630.00	40.5%	$2,159.85	$653.40	N/A	N/A	N/A	N/A	$653.40	EN-S	SYMMETRIX VMAX 40K
456-000-791	SRDF SUITE FOR 40K NON-SATA 41-60TB	$3,240.00	40.5%	$1,927.80	$583.20	N/A	N/A	N/A	N/A	$583.20	EN-S	SYMMETRIX VMAX 40K
456-000-792	SRDF SUITE FOR 40K NON-SATA 61-100TB	$2,890.00	40.5%	$1,719.55	$520.20	N/A	N/A	N/A	N/A	$520.20	EN-S	SYMMETRIX VMAX 40K
456-000-793	SRDF SUITE 40K NON-SATA 101-150TB	$2,560.00	40.5%	$1,523.20	$460.80	N/A	N/A	N/A	N/A	$460.80	EN-S	SYMMETRIX VMAX 40K
456-000-794	SRDF SUITE 40K NON-SATA 151-250TB	$2,200.00	40.5%	$1,309.00	$396.00	N/A	N/A	N/A	N/A	$396.00	EN-S	SYMMETRIX VMAX 40K
456-000-795	SRDF SUITE 40K NON-SATA 251-400TB	$1,880.00	40.5%	$1,118.60	$338.40	N/A	N/A	N/A	N/A	$338.40	EN-S	SYMMETRIX VMAX 40K
456-000-796	SRDF SUITE 40K NON-SATA 401-600TB	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 40K
456-000-797	SRDF SUITE 40K NON-SATA 601-1000TB	$1,390.00	40.5%	$827.05	$250.20	N/A	N/A	N/A	N/A	$250.20	EN-S	SYMMETRIX VMAX 40K
456-000-798	SRDF SUITE FOR 40K NON-SATA 1000TB +	$1,190.00	40.5%	$708.05	$214.20	N/A	N/A	N/A	N/A	$214.20	EN-S	SYMMETRIX VMAX 40K
456-000-799	SRDF SUITE FOR 40K FTS 0-14TB	$2,190.00	40.5%	$1,303.05	$394.20	N/A	N/A	N/A	N/A	$394.20	EN-S	SYMMETRIX VMAX 40K
456-000-800	SRDF SUITE FOR 40K FTS 15-25TB	$2,060.00	40.5%	$1,225.70	$370.80	N/A	N/A	N/A	N/A	$370.80	EN-S	SYMMETRIX VMAX 40K
456-000-801	SRDF SUITE FOR 40K FTS 26-40TB	$1,810.00	40.5%	$1,076.95	$325.80	N/A	N/A	N/A	N/A	$325.80	EN-S	SYMMETRIX VMAX 40K
456-000-802	SRDF SUITE FOR 40K FTS 41-60TB	$1,620.00	40.5%	$963.90	$291.60	N/A	N/A	N/A	N/A	$291.60	EN-S	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-000-803	SRDF SUITE FOR 40K FTS 61-100TB	$1,450.00	40.5%	$862.75	$261.00	N/A	N/A	N/A	N/A	$261.00	EN-S	SYMMETRIX VMAX 40K
456-000-804	SRDF SUITE FOR 40K FTS 101-150TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 40K
456-000-805	SRDF SUITE FOR 40K FTS 151-250TB	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	EN-S	SYMMETRIX VMAX 40K
456-000-806	SRDF SUITE FOR 40K FTS 251-400TB	$940.00	40.5%	$559.30	$169.20	N/A	N/A	N/A	N/A	$169.20	EN-S	SYMMETRIX VMAX 40K
456-000-807	SRDF SUITE FOR 40K FTS 401-600TB	$810.00	40.5%	$481.95	$145.80	N/A	N/A	N/A	N/A	$145.80	EN-S	SYMMETRIX VMAX 40K
456-000-808	SRDF SUITE FOR 40K FTS 601-1000TB	$690.00	40.5%	$410.55	$124.20	N/A	N/A	N/A	N/A	$124.20	EN-S	SYMMETRIX VMAX 40K
456-000-809	SRDF SUITE FOR 40K FTS 1000TB +	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 40K
456-000-810	SRDF SUITE FOR 40K REG 0-14TB	$4,395.00	40.5%	$2,615.03	$791.10	N/A	N/A	N/A	N/A	$791.10	EN-S	SYMMETRIX VMAX 40K
456-000-811	SRDF SUITE FOR 40K REG 15-25TB	$3,647.00	40.5%	$2,169.97	$656.46	N/A	N/A	N/A	N/A	$656.46	EN-S	SYMMETRIX VMAX 40K
456-000-812	SRDF SUITE FOR 40K REG 26-40TB	$3,660.00	40.5%	$2,177.70	$658.80	N/A	N/A	N/A	N/A	$658.80	EN-S	SYMMETRIX VMAX 40K
456-000-813	SRDF SUITE FOR 40K REG 41-60TB	$2,990.00	40.5%	$1,779.05	$538.20	N/A	N/A	N/A	N/A	$538.20	EN-S	SYMMETRIX VMAX 40K
456-000-814	SRDF SUITE FOR 40K REG 61-100TB	$2,595.00	40.5%	$1,544.03	$467.10	N/A	N/A	N/A	N/A	$467.10	EN-S	SYMMETRIX VMAX 40K
456-000-815	SRDF SUITE FOR 40K REG 101-150TB	$2,205.00	40.5%	$1,311.98	$396.90	N/A	N/A	N/A	N/A	$396.90	EN-S	SYMMETRIX VMAX 40K
456-000-816	SRDF SUITE FOR 40K REG 151-250TB	$2,090.00	40.5%	$1,243.55	$376.20	N/A	N/A	N/A	N/A	$376.20	EN-S	SYMMETRIX VMAX 40K
456-000-817	SRDF SUITE FOR 40K REG 251-400TB	$1,915.00	40.5%	$1,139.43	$344.70	N/A	N/A	N/A	N/A	$344.70	EN-S	SYMMETRIX VMAX 40K
456-000-818	SRDF SUITE FOR 40K REG 401-600TB	$1,715.00	40.5%	$1,020.43	$308.70	N/A	N/A	N/A	N/A	$308.70	EN-S	SYMMETRIX VMAX 40K
456-000-819	SRDF SUITE FOR 40K REG 601-1000TB	$1,505.00	40.5%	$895.48	$270.90	N/A	N/A	N/A	N/A	$270.90	EN-S	SYMMETRIX VMAX 40K
456-000-820	SRDF SUITE FOR 40K REG 1000TB +	$975.00	40.5%	$580.13	$175.50	N/A	N/A	N/A	N/A	$175.50	EN-S	SYMMETRIX VMAX 40K
456-000-821	ADV SRDF SUITE 40K SATA 0-14TB	$1,725.00	40.5%	$1,026.38	$310.50	N/A	N/A	N/A	N/A	$310.50	EN-S	SYMMETRIX VMAX 40K
456-000-822	ADV SRDF SUITE 40K SATA 15-25TB	$1,630.00	40.5%	$969.85	$293.40	N/A	N/A	N/A	N/A	$293.40	EN-S	SYMMETRIX VMAX 40K
456-000-823	ADV SRDF SUITE 40K SATA 26-40TB	$1,435.00	40.5%	$853.83	$258.30	N/A	N/A	N/A	N/A	$258.30	EN-S	SYMMETRIX VMAX 40K
456-000-824	ADV SRDF SUITE 40K SATA 41-60TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 40K
456-000-825	ADV SRDF SUITE 40K SATA 61-100TB	$1,145.00	40.5%	$681.28	$206.10	N/A	N/A	N/A	N/A	$206.10	EN-S	SYMMETRIX VMAX 40K
456-000-826	ADV SRDF SUITE 40K SATA 101-150TB	$1,010.00	40.5%	$600.95	$181.80	N/A	N/A	N/A	N/A	$181.80	EN-S	SYMMETRIX VMAX 40K
456-000-827	ADV SRDF SUITE 40K SATA 151-250TB	$870.00	40.5%	$517.65	$156.60	N/A	N/A	N/A	N/A	$156.60	EN-S	SYMMETRIX VMAX 40K
456-000-828	ADV SRDF SUITE 40K SATA 251-400TB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYMMETRIX VMAX 40K
456-000-829	ADV SRDF SUITE 40K SATA 401-600TB	$635.00	40.5%	$377.83	$114.30	N/A	N/A	N/A	N/A	$114.30	EN-S	SYMMETRIX VMAX 40K
456-000-830	ADV SRDF SUITE 40K SATA 601-1000TB	$545.00	40.5%	$324.28	$98.10	N/A	N/A	N/A	N/A	$98.10	EN-S	SYMMETRIX VMAX 40K
456-000-831	ADV SRDF SUITE 40K SATA 1000TB +	$470.00	40.5%	$279.65	$84.60	N/A	N/A	N/A	N/A	$84.60	EN-S	SYMMETRIX VMAX 40K
456-000-832	ADV SRDF SUITE 40K NON-SATA 0-14TB	$3,460.00	40.5%	$2,058.70	$622.80	N/A	N/A	N/A	N/A	$622.80	EN-S	SYMMETRIX VMAX 40K
456-000-833	ADV SRDF SUITE 40K NON-SATA 15-25TB	$3,250.00	40.5%	$1,933.75	$585.00	N/A	N/A	N/A	N/A	$585.00	EN-S	SYMMETRIX VMAX 40K
456-000-834	ADV SRDF SUITE 40K NON-SATA 26-40TB	$2,865.00	40.5%	$1,704.68	$515.70	N/A	N/A	N/A	N/A	$515.70	EN-S	SYMMETRIX VMAX 40K
456-000-835	ADV SRDF SUITE 40K NON-SATA 41-60TB	$2,560.00	40.5%	$1,523.20	$460.80	N/A	N/A	N/A	N/A	$460.80	EN-S	SYMMETRIX VMAX 40K
456-000-836	ADV SRDF SUITE 40K NON-SATA 61-100TB	$2,275.00	40.5%	$1,353.63	$409.50	N/A	N/A	N/A	N/A	$409.50	EN-S	SYMMETRIX VMAX 40K
456-000-837	ADV SRDF SUITE 40K NON-SATA 101-150TB	$2,020.00	40.5%	$1,201.90	$363.60	N/A	N/A	N/A	N/A	$363.60	EN-S	SYMMETRIX VMAX 40K
456-000-838	ADV SRDF SUITE 40K NON-SATA 151-250TB	$1,740.00	40.5%	$1,035.30	$313.20	N/A	N/A	N/A	N/A	$313.20	EN-S	SYMMETRIX VMAX 40K
456-000-839	ADV SRDF SUITE 40K NON-SATA 251-400TB	$1,490.00	40.5%	$886.55	$268.20	N/A	N/A	N/A	N/A	$268.20	EN-S	SYMMETRIX VMAX 40K
456-000-840	ADV SRDF SUITE 40K NON-SATA 401-600TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 40K
456-000-841	ADV SRDF SUITE 40K NON-SATA 601-1000TB	$1,095.00	40.5%	$651.53	$197.10	N/A	N/A	N/A	N/A	$197.10	EN-S	SYMMETRIX VMAX 40K
456-000-842	ADV SRDF SUITE 40K NON-SATA 1000TB +	$935.00	40.5%	$556.33	$168.30	N/A	N/A	N/A	N/A	$168.30	EN-S	SYMMETRIX VMAX 40K
456-000-843	ADV SRDF SUITE 40K FTS 0-14TB	$1,725.00	40.5%	$1,026.38	$310.50	N/A	N/A	N/A	N/A	$310.50	EN-S	SYMMETRIX VMAX 40K
456-000-844	ADV SRDF SUITE 40K FTS 15-25TB	$1,630.00	40.5%	$969.85	$293.40	N/A	N/A	N/A	N/A	$293.40	EN-S	SYMMETRIX VMAX 40K
456-000-845	ADV SRDF SUITE 40K FTS 26-40TB	$1,435.00	40.5%	$853.83	$258.30	N/A	N/A	N/A	N/A	$258.30	EN-S	SYMMETRIX VMAX 40K
456-000-846	ADV SRDF SUITE 40K FTS 41-60TB	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 40K
456-000-847	ADV SRDF SUITE 40K FTS 61-100TB	$1,145.00	40.5%	$681.28	$206.10	N/A	N/A	N/A	N/A	$206.10	EN-S	SYMMETRIX VMAX 40K
456-000-848	ADV SRDF SUITE 40K FTS 101-150TB	$1,010.00	40.5%	$600.95	$181.80	N/A	N/A	N/A	N/A	$181.80	EN-S	SYMMETRIX VMAX 40K
456-000-849	ADV SRDF SUITE 40K FTS 151-250TB	$870.00	40.5%	$517.65	$156.60	N/A	N/A	N/A	N/A	$156.60	EN-S	SYMMETRIX VMAX 40K
456-000-850	ADV SRDF SUITE 40K FTS 251-400TB	$740.00	40.5%	$440.30	$133.20	N/A	N/A	N/A	N/A	$133.20	EN-S	SYMMETRIX VMAX 40K
456-000-851	ADV SRDF SUITE 40K FTS 401-600TB	$635.00	40.5%	$377.83	$114.30	N/A	N/A	N/A	N/A	$114.30	EN-S	SYMMETRIX VMAX 40K
456-000-852	ADV SRDF SUITE 40K FTS 601-1000TB	$545.00	40.5%	$324.28	$98.10	N/A	N/A	N/A	N/A	$98.10	EN-S	SYMMETRIX VMAX 40K
456-000-853	ADV SRDF SUITE 40K FTS 1000TB +	$470.00	40.5%	$279.65	$84.60	N/A	N/A	N/A	N/A	$84.60	EN-S	SYMMETRIX VMAX 40K
456-000-854	ADV SRDF SUITE 40K REG 0-14TB	$1,425.00	40.5%	$847.88	$256.50	N/A	N/A	N/A	N/A	$256.50	EN-S	SYMMETRIX VMAX 40K
456-000-855	ADV SRDF SUITE 40K REG 15-25TB	$1,155.00	40.5%	$687.23	$207.90	N/A	N/A	N/A	N/A	$207.90	EN-S	SYMMETRIX VMAX 40K
456-000-856	ADV SRDF SUITE 40K REG 26-40TB	$1,203.00	40.5%	$715.79	$216.54	N/A	N/A	N/A	N/A	$216.54	EN-S	SYMMETRIX VMAX 40K
456-000-857	ADV SRDF SUITE 40K REG 41-60TB	$1,073.00	40.5%	$638.44	$193.14	N/A	N/A	N/A	N/A	$193.14	EN-S	SYMMETRIX VMAX 40K
456-000-858	ADV SRDF SUITE 40K REG 61-100TB	$917.00	40.5%	$545.62	$165.06	N/A	N/A	N/A	N/A	$165.06	EN-S	SYMMETRIX VMAX 40K
456-000-859	ADV SRDF SUITE 40K REG 101-150TB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 40K
456-000-860	ADV SRDF SUITE 40K REG 151-250TB	$749.00	40.5%	$445.66	$134.82	N/A	N/A	N/A	N/A	$134.82	EN-S	SYMMETRIX VMAX 40K
456-000-861	ADV SRDF SUITE 40K REG 251-400TB	$668.00	40.5%	$397.46	$120.24	N/A	N/A	N/A	N/A	$120.24	EN-S	SYMMETRIX VMAX 40K
456-000-862	ADV SRDF SUITE 40K REG 401-600TB	$555.00	40.5%	$330.23	$99.90	N/A	N/A	N/A	N/A	$99.90	EN-S	SYMMETRIX VMAX 40K
456-000-863	ADV SRDF SUITE 40K REG 601-1000TB	$449.00	40.5%	$267.16	$80.82	N/A	N/A	N/A	N/A	$80.82	EN-S	SYMMETRIX VMAX 40K
456-000-864	ADV SRDF SUITE 40K REG 1000TB +	$285.00	40.5%	$169.58	$51.30	N/A	N/A	N/A	N/A	$51.30	EN-S	SYMMETRIX VMAX 40K
456-000-898	OR-DM VMAX 40K SATA 0-14TB	$1,971.00	40.5%	$1,172.75	$354.78	N/A	N/A	N/A	N/A	$354.78	EN-S	SYMMETRIX VMAX 40K
456-000-899	OR-DM VMAX 40K SATA 15-25TB	$1,854.00	40.5%	$1,103.13	$333.72	N/A	N/A	N/A	N/A	$333.72	EN-S	SYMMETRIX VMAX 40K
456-000-900	OR-DM VMAX 40K SATA 26-40TB	$1,629.00	40.5%	$969.26	$293.22	N/A	N/A	N/A	N/A	$293.22	EN-S	SYMMETRIX VMAX 40K
456-000-901	OR-DM VMAX 40K SATA 41-60TB	$1,458.00	40.5%	$867.51	$262.44	N/A	N/A	N/A	N/A	$262.44	EN-S	SYMMETRIX VMAX 40K
456-000-902	OR-DM VMAX 40K SATA 61-100TB	$1,305.00	40.5%	$776.48	$234.90	N/A	N/A	N/A	N/A	$234.90	EN-S	SYMMETRIX VMAX 40K
456-000-903	OR-DM VMAX 40K SATA 101-150TB	$1,152.00	40.5%	$685.44	$207.36	N/A	N/A	N/A	N/A	$207.36	EN-S	SYMMETRIX VMAX 40K
456-000-904	OR-DM VMAX 40K SATA 151-250TB	$990.00	40.5%	$589.05	$178.20	N/A	N/A	N/A	N/A	$178.20	EN-S	SYMMETRIX VMAX 40K
456-000-905	OR-DM VMAX 40K SATA 251-400TB	$846.00	40.5%	$503.37	$152.28	N/A	N/A	N/A	N/A	$152.28	EN-S	SYMMETRIX VMAX 40K
456-000-906	OR-DM VMAX 40K SATA 401-600TB	$729.00	40.5%	$433.76	$131.22	N/A	N/A	N/A	N/A	$131.22	EN-S	SYMMETRIX VMAX 40K
456-000-907	OR-DM VMAX 40K SATA 601-1000TB	$621.00	40.5%	$369.50	$111.78	N/A	N/A	N/A	N/A	$111.78	EN-S	SYMMETRIX VMAX 40K
456-000-908	OR-DM VMAX 40K SATA 1000TB +	$540.00	40.5%	$321.30	$97.20	N/A	N/A	N/A	N/A	$97.20	EN-S	SYMMETRIX VMAX 40K
456-000-909	OR-DM VMAX 40K NON-SATA 0-14TB	$3,942.00	40.5%	$2,345.49	$709.56	N/A	N/A	N/A	N/A	$709.56	EN-S	SYMMETRIX VMAX 40K
456-000-910	OR-DM VMAX 40K NON-SATA 15-25TB	$3,708.00	40.5%	$2,206.26	$667.44	N/A	N/A	N/A	N/A	$667.44	EN-S	SYMMETRIX VMAX 40K
456-000-911	OR-DM VMAX 40K NON-SATA 26-40TB	$3,267.00	40.5%	$1,943.87	$588.06	N/A	N/A	N/A	N/A	$588.06	EN-S	SYMMETRIX VMAX 40K
456-000-912	OR-DM VMAX 40K NON-SATA 41-60TB	$2,916.00	40.5%	$1,735.02	$524.88	N/A	N/A	N/A	N/A	$524.88	EN-S	SYMMETRIX VMAX 40K
456-000-913	OR-DM VMAX 40K NON-SATA 61-100TB	$2,601.00	40.5%	$1,547.60	$468.18	N/A	N/A	N/A	N/A	$468.18	EN-S	SYMMETRIX VMAX 40K
456-000-914	OR-DM VMAX 40K NON-SATA 101-150TB	$2,304.00	40.5%	$1,370.88	$414.72	N/A	N/A	N/A	N/A	$414.72	EN-S	SYMMETRIX VMAX 40K
456-000-915	OR-DM VMAX 40K NON-SATA 151-250TB	$1,980.00	40.5%	$1,178.10	$356.40	N/A	N/A	N/A	N/A	$356.40	EN-S	SYMMETRIX VMAX 40K
456-000-916	OR-DM VMAX 40K NON-SATA 251-400TB	$1,692.00	40.5%	$1,006.74	$304.56	N/A	N/A	N/A	N/A	$304.56	EN-S	SYMMETRIX VMAX 40K
456-000-917	OR-DM VMAX 40K NON-SATA 401-600TB	$1,458.00	40.5%	$867.51	$262.44	N/A	N/A	N/A	N/A	$262.44	EN-S	SYMMETRIX VMAX 40K
456-000-918	OR-DM VMAX 40K NON-SATA 601-1000TB	$1,251.00	40.5%	$744.35	$225.18	N/A	N/A	N/A	N/A	$225.18	EN-S	SYMMETRIX VMAX 40K
456-000-919	OR-DM VMAX 40K NON-SATA 1000TB +	$1,071.00	40.5%	$637.25	$192.78	N/A	N/A	N/A	N/A	$192.78	EN-S	SYMMETRIX VMAX 40K
456-006-141	OR-DM VMAX 40K REGISTERED 0-14TB	$3,956.00	40.5%	$2,353.82	$712.08	N/A	N/A	N/A	N/A	$712.08	EN-S	SYMMETRIX VMAX 40K
456-006-142	OR-DM VMAX 40K REGISTERED 15-25TB	$3,282.00	40.5%	$1,952.79	$590.76	N/A	N/A	N/A	N/A	$590.76	EN-S	SYMMETRIX VMAX 40K
456-006-143	OR-DM VMAX 40K REGISTERED 26-40TB	$3,294.00	40.5%	$1,959.93	$592.92	N/A	N/A	N/A	N/A	$592.92	EN-S	SYMMETRIX VMAX 40K
456-006-144	OR-DM VMAX 40K REGISTERED 41-60TB	$2,691.00	40.5%	$1,601.15	$484.38	N/A	N/A	N/A	N/A	$484.38	EN-S	SYMMETRIX VMAX 40K
456-006-145	OR-DM VMAX 40K REGISTERED 61-100TB	$2,336.00	40.5%	$1,389.92	$420.48	N/A	N/A	N/A	N/A	$420.48	EN-S	SYMMETRIX VMAX 40K
456-006-146	OR-DM VMAX 40K REGISTERED 101-150TB	$1,985.00	40.5%	$1,181.08	$357.30	N/A	N/A	N/A	N/A	$357.30	EN-S	SYMMETRIX VMAX 40K
456-006-147	OR-DM VMAX 40K REGISTERED 151-250TB	$1,881.00	40.5%	$1,119.20	$338.58	N/A	N/A	N/A	N/A	$338.58	EN-S	SYMMETRIX VMAX 40K
456-006-148	OR-DM VMAX 40K REGISTERED 251-400TB	$1,724.00	40.5%	$1,025.78	$310.32	N/A	N/A	N/A	N/A	$310.32	EN-S	SYMMETRIX VMAX 40K
456-006-149	OR-DM VMAX 40K REGISTERED 401-600TB	$1,544.00	40.5%	$918.68	$277.92	N/A	N/A	N/A	N/A	$277.92	EN-S	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-006-150	OR-DM VMAX 40K REGISTERED 601-1000TB	$1,355.00	40.5%	$806.23	$243.90	N/A	N/A	N/A	N/A	$243.90	EN-S	SYMMETRIX VMAX 40K
456-006-151	OR-DM VMAX 40K REGISTERED 1000TB+	$878.00	40.5%	$522.41	$158.04	N/A	N/A	N/A	N/A	$158.04	EN-S	SYMMETRIX VMAX 40K
456-104-561	RP/EX LOC REG CAP VMAX40 (0-14TB) =CA	$3,800.00	40.5%	$2,261.00	$684.00	N/A	N/A	N/A	N/A	$684.00	EN-S	SYMMETRIX VMAX 40K
456-104-562	RP/EX LOC REG CAP VMAX40 (15-25TB) =CA	$3,370.00	40.5%	$2,005.15	$606.60	N/A	N/A	N/A	N/A	$606.60	EN-S	SYMMETRIX VMAX 40K
456-104-563	RP/EX LOC REG CAP VMAX40 (26-40TB) =CA	$3,200.00	40.5%	$1,904.00	$576.00	N/A	N/A	N/A	N/A	$576.00	EN-S	SYMMETRIX VMAX 40K
456-104-564	RP/EX LOC REG CAP VMAX40 (41-60TB) =CA	$2,800.00	40.5%	$1,666.00	$504.00	N/A	N/A	N/A	N/A	$504.00	EN-S	SYMMETRIX VMAX 40K
456-104-565	RP/EX LOC REG CAP VMAX40 (61-100TB) =CA	$2,575.00	40.5%	$1,532.13	$463.50	N/A	N/A	N/A	N/A	$463.50	EN-S	SYMMETRIX VMAX 40K
456-104-566	RP/EX LOC REG CAP VMAX40 (101-150TB) =CA	$2,125.00	40.5%	$1,264.38	$382.50	N/A	N/A	N/A	N/A	$382.50	EN-S	SYMMETRIX VMAX 40K
456-104-567	RP/EX LOC REG CAP VMAX40 (151-250TB) =CA	$1,970.00	40.5%	$1,172.15	$354.60	N/A	N/A	N/A	N/A	$354.60	EN-S	SYMMETRIX VMAX 40K
456-104-568	RP/EX LOC REG CAP VMAX40 (251-400TB) =CA	$1,835.00	40.5%	$1,091.83	$330.30	N/A	N/A	N/A	N/A	$330.30	EN-S	SYMMETRIX VMAX 40K
456-104-569	RP/EX LOC REG CAP VMAX40 (401-600TB) =CA	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 40K
456-104-570	RP/EX LOC REG CAP VMAX40 (601-1000TB)=CA	$1,430.00	40.5%	$850.85	$257.40	N/A	N/A	N/A	N/A	$257.40	EN-S	SYMMETRIX VMAX 40K
456-104-571	RP/EX LOC REG CAP VMAX40(1001 TB+)=CA	$1,050.00	40.5%	$624.75	$189.00	N/A	N/A	N/A	N/A	$189.00	EN-S	SYMMETRIX VMAX 40K
456-104-572	RP/EX REM REG CAP VMAX40 (0-14TB) =CA	$3,800.00	40.5%	$2,261.00	$684.00	N/A	N/A	N/A	N/A	$684.00	EN-S	SYMMETRIX VMAX 40K
456-104-573	RP/EX REM REG CAP VMAX40 (15-25TB) =CA	$3,370.00	40.5%	$2,005.15	$606.60	N/A	N/A	N/A	N/A	$606.60	EN-S	SYMMETRIX VMAX 40K
456-104-574	RP/EX REM REG CAP VMAX40 (26-40TB) =CA	$3,200.00	40.5%	$1,904.00	$576.00	N/A	N/A	N/A	N/A	$576.00	EN-S	SYMMETRIX VMAX 40K
456-104-575	RP/EX REM REG CAP VMAX40 (41-60TB) =CA	$2,800.00	40.5%	$1,666.00	$504.00	N/A	N/A	N/A	N/A	$504.00	EN-S	SYMMETRIX VMAX 40K
456-104-576	RP/EX REM REG CAP VMAX40 (61-100TB) =CA	$2,575.00	40.5%	$1,532.13	$463.50	N/A	N/A	N/A	N/A	$463.50	EN-S	SYMMETRIX VMAX 40K
456-104-577	RP/EX REM REG CAP VMAX40 (101-150TB) =CA	$2,125.00	40.5%	$1,264.38	$382.50	N/A	N/A	N/A	N/A	$382.50	EN-S	SYMMETRIX VMAX 40K
456-104-578	RP/EX REM REG CAP VMAX40 (151-250TB) =CA	$1,970.00	40.5%	$1,172.15	$354.60	N/A	N/A	N/A	N/A	$354.60	EN-S	SYMMETRIX VMAX 40K
456-104-579	RP/EX REM REG CAP VMAX40 (251-400TB) =CA	$1,835.00	40.5%	$1,091.83	$330.30	N/A	N/A	N/A	N/A	$330.30	EN-S	SYMMETRIX VMAX 40K
456-104-580	RP/EX REM REG CAP VMAX40 (401-600TB)=CA	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 40K
456-104-581	RP/EX REM REG CAP VMAX40 (601-1000TB)=CA	$1,430.00	40.5%	$850.85	$257.40	N/A	N/A	N/A	N/A	$257.40	EN-S	SYMMETRIX VMAX 40K
456-104-582	RP/EX REM REG CAP VMAX40 (1001 TB+)=CA	$1,050.00	40.5%	$624.75	$189.00	N/A	N/A	N/A	N/A	$189.00	EN-S	SYMMETRIX VMAX 40K
456-105-343	SRMSUITE 40K 0-14TB S =CB	$2,640.00	40.5%	$1,570.80	$475.20	N/A	N/A	N/A	N/A	$475.20	EN-S	SYMMETRIX VMAX 40K
456-105-344	SRMSUITE 40K 15-25TB S =CB	$2,470.00	40.5%	$1,469.65	$444.60	N/A	N/A	N/A	N/A	$444.60	EN-S	SYMMETRIX VMAX 40K
456-105-345	SRMSUITE 40K 26-40TB S =CB	$2,210.00	40.5%	$1,314.95	$397.80	N/A	N/A	N/A	N/A	$397.80	EN-S	SYMMETRIX VMAX 40K
456-105-346	SRMSUITE 40K 41-60TB S =CB	$1,900.00	40.5%	$1,130.50	$342.00	N/A	N/A	N/A	N/A	$342.00	EN-S	SYMMETRIX VMAX 40K
456-105-347	SRMSUITE 40K 61-100TB S =CB	$1,630.00	40.5%	$969.85	$293.40	N/A	N/A	N/A	N/A	$293.40	EN-S	SYMMETRIX VMAX 40K
456-105-348	SRMSUITE 40K 101-150TB S =CB	$1,450.00	40.5%	$862.75	$261.00	N/A	N/A	N/A	N/A	$261.00	EN-S	SYMMETRIX VMAX 40K
456-105-349	SRMSUITE 40K 151-250TB S =CB	$1,220.00	40.5%	$725.90	$219.60	N/A	N/A	N/A	N/A	$219.60	EN-S	SYMMETRIX VMAX 40K
456-105-350	SRMSUITE 40K 251-400TB S =CB	$1,030.00	40.5%	$612.85	$185.40	N/A	N/A	N/A	N/A	$185.40	EN-S	SYMMETRIX VMAX 40K
456-105-351	SRMSUITE 40K 401-600TB S =CB	$840.00	40.5%	$499.80	$151.20	N/A	N/A	N/A	N/A	$151.20	EN-S	SYMMETRIX VMAX 40K
456-105-352	SRMSUITE 40K 601-1PB S =CB	$700.00	40.5%	$416.50	$126.00	N/A	N/A	N/A	N/A	$126.00	EN-S	SYMMETRIX VMAX 40K
456-105-353	SRMSUITE 40K 1001TB+ S =CB	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 40K
456-105-354	SRMSUITE 40K 0-14TB =CB	$5,270.00	40.5%	$3,135.65	$948.60	N/A	N/A	N/A	N/A	$948.60	EN-S	SYMMETRIX VMAX 40K
456-105-355	SRMSUITE 40K 15-25TB =CB	$4,930.00	40.5%	$2,933.35	$887.40	N/A	N/A	N/A	N/A	$887.40	EN-S	SYMMETRIX VMAX 40K
456-105-356	SRMSUITE 40K 26-40TB =CB	$4,410.00	40.5%	$2,623.95	$793.80	N/A	N/A	N/A	N/A	$793.80	EN-S	SYMMETRIX VMAX 40K
456-105-357	SRMSUITE 40K 41-60TB =CB	$3,800.00	40.5%	$2,261.00	$684.00	N/A	N/A	N/A	N/A	$684.00	EN-S	SYMMETRIX VMAX 40K
456-105-358	SRMSUITE 40K 61-100TB =CB	$3,240.00	40.5%	$1,927.80	$583.20	N/A	N/A	N/A	N/A	$583.20	EN-S	SYMMETRIX VMAX 40K
456-105-359	SRMSUITE 40K 101-150TB =CB	$2,900.00	40.5%	$1,725.50	$522.00	N/A	N/A	N/A	N/A	$522.00	EN-S	SYMMETRIX VMAX 40K
456-105-360	SRMSUITE 40K 151-250TB =CB	$2,440.00	40.5%	$1,451.80	$439.20	N/A	N/A	N/A	N/A	$439.20	EN-S	SYMMETRIX VMAX 40K
456-105-361	SRMSUITE 40K 251-400TB =CB	$2,050.00	40.5%	$1,219.75	$369.00	N/A	N/A	N/A	N/A	$369.00	EN-S	SYMMETRIX VMAX 40K
456-105-362	SRMSUITE 40K 401-600TB =CB	$1,670.00	40.5%	$993.65	$300.60	N/A	N/A	N/A	N/A	$300.60	EN-S	SYMMETRIX VMAX 40K
456-105-363	SRMSUITE 40K 601-1PB =CB	$1,390.00	40.5%	$827.05	$250.20	N/A	N/A	N/A	N/A	$250.20	EN-S	SYMMETRIX VMAX 40K
456-105-364	SRMSUITE 40K 1001TB+ =CB	$1,210.00	40.5%	$719.95	$217.80	N/A	N/A	N/A	N/A	$217.80	EN-S	SYMMETRIX VMAX 40K
456-105-444	SRMSUITE UPG 40K 0-14TB S =CB	$0.00	40.5%	$0.00	$124.20	N/A	N/A	N/A	N/A	$124.20	EN-S	SYMMETRIX VMAX 40K
456-105-445	SRMSUITE UPG 40K 15-25TB S =CB	$0.00	40.5%	$0.00	$115.20	N/A	N/A	N/A	N/A	$115.20	EN-S	SYMMETRIX VMAX 40K
456-105-446	SRMSUITE UPG 40K 26-40TB S =CB	$0.00	40.5%	$0.00	$104.40	N/A	N/A	N/A	N/A	$104.40	EN-S	SYMMETRIX VMAX 40K
456-105-447	SRMSUITE UPG 40K 41-60TB S =CB	$0.00	40.5%	$0.00	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 40K
456-105-448	SRMSUITE UPG 40K 61-100TB S =CB	$0.00	40.5%	$0.00	$75.60	N/A	N/A	N/A	N/A	$75.60	EN-S	SYMMETRIX VMAX 40K
456-105-449	SRMSUITE UPG 40K 101-150TB S =CB	$0.00	40.5%	$0.00	$68.40	N/A	N/A	N/A	N/A	$68.40	EN-S	SYMMETRIX VMAX 40K
456-105-450	SRMSUITE UPG 40K 151-250TB S =CB	$0.00	40.5%	$0.00	$57.60	N/A	N/A	N/A	N/A	$57.60	EN-S	SYMMETRIX VMAX 40K
456-105-451	SRMSUITE UPG 40K 251-400TB S =CB	$0.00	40.5%	$0.00	$48.60	N/A	N/A	N/A	N/A	$48.60	EN-S	SYMMETRIX VMAX 40K
456-105-452	SRMSUITE UPG 40K 401-600TB S =CB	$0.00	40.5%	$0.00	$39.60	N/A	N/A	N/A	N/A	$39.60	EN-S	SYMMETRIX VMAX 40K
456-105-453	SRMSUITE UPG 40K 601-1PB S =CB	$0.00	40.5%	$0.00	$32.40	N/A	N/A	N/A	N/A	$32.40	EN-S	SYMMETRIX VMAX 40K
456-105-454	SRMSUITE UPG 40K 1001TB+ S =CB	$0.00	40.5%	$0.00	$28.80	N/A	N/A	N/A	N/A	$28.80	EN-S	SYMMETRIX VMAX 40K
456-105-455	SRMSUITE UPG 40K 0-14TB =CB	$0.00	40.5%	$0.00	$246.60	N/A	N/A	N/A	N/A	$246.60	EN-S	SYMMETRIX VMAX 40K
456-105-456	SRMSUITE UPG 40K 15-25TB =CB	$0.00	40.5%	$0.00	$230.40	N/A	N/A	N/A	N/A	$230.40	EN-S	SYMMETRIX VMAX 40K
456-105-457	SRMSUITE UPG 40K 26-40TB =CB	$0.00	40.5%	$0.00	$207.00	N/A	N/A	N/A	N/A	$207.00	EN-S	SYMMETRIX VMAX 40K
456-105-458	SRMSUITE UPG 40K 41-60TB =CB	$0.00	40.5%	$0.00	$178.20	N/A	N/A	N/A	N/A	$178.20	EN-S	SYMMETRIX VMAX 40K
456-105-459	SRMSUITE UPG 40K 61-100TB =CB	$0.00	40.5%	$0.00	$151.20	N/A	N/A	N/A	N/A	$151.20	EN-S	SYMMETRIX VMAX 40K
456-105-460	SRMSUITE UPG 40K 101-150TB =CB	$0.00	40.5%	$0.00	$136.80	N/A	N/A	N/A	N/A	$136.80	EN-S	SYMMETRIX VMAX 40K
456-105-461	SRMSUITE UPG 40K 151-250TB =CB	$0.00	40.5%	$0.00	$115.20	N/A	N/A	N/A	N/A	$115.20	EN-S	SYMMETRIX VMAX 40K
456-105-462	SRMSUITE UPG 40K 251-400TB =CB	$0.00	40.5%	$0.00	$97.20	N/A	N/A	N/A	N/A	$97.20	EN-S	SYMMETRIX VMAX 40K
456-105-463	SRMSUITE UPG 40K 401-600TB =CB	$0.00	40.5%	$0.00	$79.20	N/A	N/A	N/A	N/A	$79.20	EN-S	SYMMETRIX VMAX 40K
456-105-464	SRMSUITE UPG 40K 601-1PB =CB	$0.00	40.5%	$0.00	$64.80	N/A	N/A	N/A	N/A	$64.80	EN-S	SYMMETRIX VMAX 40K
456-105-465	SRMSUITE UPG 40K 1001TB+ =CB	$0.00	40.5%	$0.00	$57.60	N/A	N/A	N/A	N/A	$57.60	EN-S	SYMMETRIX VMAX 40K
456-106-249	APPSYNC VMAX 40K 0-14TB SATA =CB	$1,150.00	40.5%	$684.25	$207.00	N/A	N/A	N/A	N/A	$207.00	EN-S	SYMMETRIX VMAX 40K
456-106-250	APPSYNC VMAX 40K 15-25TB SATA =CB	$1,070.00	40.5%	$636.65	$192.60	N/A	N/A	N/A	N/A	$192.60	EN-S	SYMMETRIX VMAX 40K
456-106-251	APPSYNC VMAX 40K 26-40TB SATA =CB	$950.00	40.5%	$565.25	$171.00	N/A	N/A	N/A	N/A	$171.00	EN-S	SYMMETRIX VMAX 40K
456-106-252	APPSYNC VMAX 40K 41-60TB SATA =CB	$880.00	40.5%	$523.60	$158.40	N/A	N/A	N/A	N/A	$158.40	EN-S	SYMMETRIX VMAX 40K
456-106-253	APPSYNC VMAX 40K 61-100TB SATA =CB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 40K
456-106-254	APPSYNC VMAX 40K 101-150TB SATA =CB	$770.00	40.5%	$458.15	$138.60	N/A	N/A	N/A	N/A	$138.60	EN-S	SYMMETRIX VMAX 40K
456-106-255	APPSYNC VMAX 40K 151-250TB SATA =CB	$680.00	40.5%	$404.60	$122.40	N/A	N/A	N/A	N/A	$122.40	EN-S	SYMMETRIX VMAX 40K
456-106-256	APPSYNC VMAX 40K 251-400TB SATA =CB	$590.00	40.5%	$351.05	$106.20	N/A	N/A	N/A	N/A	$106.20	EN-S	SYMMETRIX VMAX 40K
456-106-257	APPSYNC VMAX 40K 401-600TB SATA =CB	$510.00	40.5%	$303.45	$91.80	N/A	N/A	N/A	N/A	$91.80	EN-S	SYMMETRIX VMAX 40K
456-106-258	APPSYNC VMAX 40K 601-1PB SATA =CB	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 40K
456-106-259	APPSYNC VMAX 40K 1001TB+ SATA =CB	$390.00	40.5%	$232.05	$70.20	N/A	N/A	N/A	N/A	$70.20	EN-S	SYMMETRIX VMAX 40K
456-106-260	APPSYNC VMAX 40K 0-14TB NOSATA =CB	$2,290.00	40.5%	$1,362.55	$412.20	N/A	N/A	N/A	N/A	$412.20	EN-S	SYMMETRIX VMAX 40K
456-106-261	APPSYNC VMAX 40K 15-25TB NOSATA =CB	$2,150.00	40.5%	$1,279.25	$387.00	N/A	N/A	N/A	N/A	$387.00	EN-S	SYMMETRIX VMAX 40K
456-106-262	APPSYNC VMAX 40K 26-40TB NOSATA =CB	$1,890.00	40.5%	$1,124.55	$340.20	N/A	N/A	N/A	N/A	$340.20	EN-S	SYMMETRIX VMAX 40K
456-106-263	APPSYNC VMAX 40K 41-60TB NOSATA =CB	$1,760.00	40.5%	$1,047.20	$316.80	N/A	N/A	N/A	N/A	$316.80	EN-S	SYMMETRIX VMAX 40K
456-106-264	APPSYNC VMAX 40K 61-100TB NOSATA =CB	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 40K
456-106-265	APPSYNC VMAX 40K 101-150TB NOSATA =CB	$1,530.00	40.5%	$910.35	$275.40	N/A	N/A	N/A	N/A	$275.40	EN-S	SYMMETRIX VMAX 40K
456-106-266	APPSYNC VMAX 40K 151-250TB NOSATA =CB	$1,350.00	40.5%	$803.25	$243.00	N/A	N/A	N/A	N/A	$243.00	EN-S	SYMMETRIX VMAX 40K
456-106-267	APPSYNC VMAX 40K 251-400TB NOSATA =CB	$1,170.00	40.5%	$696.15	$210.60	N/A	N/A	N/A	N/A	$210.60	EN-S	SYMMETRIX VMAX 40K
456-106-268	APPSYNC VMAX 40K 401-600TB NOSATA =CB	$1,030.00	40.5%	$612.85	$185.40	N/A	N/A	N/A	N/A	$185.40	EN-S	SYMMETRIX VMAX 40K
456-106-269	APPSYNC VMAX 40K 601-1PB NOSATA =CB	$890.00	40.5%	$529.55	$160.20	N/A	N/A	N/A	N/A	$160.20	EN-S	SYMMETRIX VMAX 40K
456-106-270	APPSYNC VMAX 40K 1001TB+ NOSATA =CB	$780.00	40.5%	$464.10	$140.40	N/A	N/A	N/A	N/A	$140.40	EN-S	SYMMETRIX VMAX 40K
456-106-316	APPSYNC VMAX 40K CAP UPG 0-14TB S=CB	$1,150.00	40.5%	$684.25	$207.00	N/A	N/A	N/A	N/A	$207.00	EN-S	SYMMETRIX VMAX 40K
456-106-317	APPSYNC VMAX 40K CAP UPG 15-25TB S=CB	$1,070.00	40.5%	$636.65	$192.60	N/A	N/A	N/A	N/A	$192.60	EN-S	SYMMETRIX VMAX 40K
456-106-318	APPSYNC VMAX 40K CAP UPG 26-40TB S=CB	$950.00	40.5%	$565.25	$171.00	N/A	N/A	N/A	N/A	$171.00	EN-S	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-106-319	APPSYNC VMAX 40K CAP UPG 41-60TB S=CB	$880.00	40.5%	$523.60	$158.40	N/A	N/A	N/A	N/A	$158.40	EN-S	SYMMETRIX VMAX 40K
456-106-320	APPSYNC VMAX 40K CAP UPG 61-100TB S=CB	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 40K
456-106-321	APPSYNC VMAX 40K CAP UPG 101-150TB S=CB	$770.00	40.5%	$458.15	$138.60	N/A	N/A	N/A	N/A	$138.60	EN-S	SYMMETRIX VMAX 40K
456-106-322	APPSYNC VMAX 40K CAP UPG 151-250TB S=CB	$680.00	40.5%	$404.60	$122.40	N/A	N/A	N/A	N/A	$122.40	EN-S	SYMMETRIX VMAX 40K
456-106-323	APPSYNC VMAX 40K CAP UPG 251-400TB S=CB	$590.00	40.5%	$351.05	$106.20	N/A	N/A	N/A	N/A	$106.20	EN-S	SYMMETRIX VMAX 40K
456-106-324	APPSYNC VMAX 40K CAP UPG 401-600TB S=CB	$510.00	40.5%	$303.45	$91.80	N/A	N/A	N/A	N/A	$91.80	EN-S	SYMMETRIX VMAX 40K
456-106-325	APPSYNC VMAX 40K CAP UPG 601-1PB S=CB	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 40K
456-106-326	APPSYNC VMAX 40K CAP UPG 1001TB+ S=CB	$390.00	40.5%	$232.05	$70.20	N/A	N/A	N/A	N/A	$70.20	EN-S	SYMMETRIX VMAX 40K
456-106-327	APPSYNC VMAX 40K CAP UPG 0-14TB NS=CB	$2,290.00	40.5%	$1,362.55	$412.20	N/A	N/A	N/A	N/A	$412.20	EN-S	SYMMETRIX VMAX 40K
456-106-328	APPSYNC VMAX 40K CAP UPG 15-25TB NS=CB	$2,150.00	40.5%	$1,279.25	$387.00	N/A	N/A	N/A	N/A	$387.00	EN-S	SYMMETRIX VMAX 40K
456-106-329	APPSYNC VMAX 40K CAP UPG 26-40TB NS=CB	$1,890.00	40.5%	$1,124.55	$340.20	N/A	N/A	N/A	N/A	$340.20	EN-S	SYMMETRIX VMAX 40K
456-106-330	APPSYNC VMAX 40K CAP UPG 41-60TB NS=CB	$1,760.00	40.5%	$1,047.20	$316.80	N/A	N/A	N/A	N/A	$316.80	EN-S	SYMMETRIX VMAX 40K
456-106-331	APPSYNC VMAX 40K CAP UPG 61-100TB NS=CB	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 40K
456-106-332	APPSYNC VMAX 40K CAP UPG 101-150TB NS=CB	$1,530.00	40.5%	$910.35	$275.40	N/A	N/A	N/A	N/A	$275.40	EN-S	SYMMETRIX VMAX 40K
456-106-333	APPSYNC VMAX 40K CAP UPG 151-250TB NS=CB	$1,350.00	40.5%	$803.25	$243.00	N/A	N/A	N/A	N/A	$243.00	EN-S	SYMMETRIX VMAX 40K
456-106-334	APPSYNC VMAX 40K CAP UPG 251-400TB NS=CB	$1,170.00	40.5%	$696.15	$210.60	N/A	N/A	N/A	N/A	$210.60	EN-S	SYMMETRIX VMAX 40K
456-106-335	APPSYNC VMAX 40K CAP UPG 401-600TB NS=CB	$1,030.00	40.5%	$612.85	$185.40	N/A	N/A	N/A	N/A	$185.40	EN-S	SYMMETRIX VMAX 40K
456-106-336	APPSYNC VMAX 40K CAP UPG 601-1PB NS=CB	$890.00	40.5%	$529.55	$160.20	N/A	N/A	N/A	N/A	$160.20	EN-S	SYMMETRIX VMAX 40K
456-106-337	APPSYNC VMAX 40K CAP UPG 1001TB+ NS=CB	$780.00	40.5%	$464.10	$140.40	N/A	N/A	N/A	N/A	$140.40	EN-S	SYMMETRIX VMAX 40K
456-106-361	APPSYNC VMAX 40K 0-14TB REG CAP =CA	$3,990.00	40.5%	$2,374.05	$718.20	N/A	N/A	N/A	N/A	$718.20	EN-S	SYMMETRIX VMAX 40K
456-106-362	APPSYNC VMAX 40K 15-25TB REG CAP =CA	$3,470.00	40.5%	$2,064.65	$624.60	N/A	N/A	N/A	N/A	$624.60	EN-S	SYMMETRIX VMAX 40K
456-106-363	APPSYNC VMAX 40K 26-40TB REG CAP =CA	$3,020.00	40.5%	$1,796.90	$543.60	N/A	N/A	N/A	N/A	$543.60	EN-S	SYMMETRIX VMAX 40K
456-106-364	APPSYNC VMAX 40K 41-60TB REG CAP =CA	$2,460.00	40.5%	$1,463.70	$442.80	N/A	N/A	N/A	N/A	$442.80	EN-S	SYMMETRIX VMAX 40K
456-106-365	APPSYNC VMAX 40K 61-100TB REG CAP =CA	$2,070.00	40.5%	$1,231.65	$372.60	N/A	N/A	N/A	N/A	$372.60	EN-S	SYMMETRIX VMAX 40K
456-106-366	APPSYNC VMAX 40K 101-150TB REG CAP =CA	$1,930.00	40.5%	$1,148.35	$347.40	N/A	N/A	N/A	N/A	$347.40	EN-S	SYMMETRIX VMAX 40K
456-106-367	APPSYNC VMAX 40K 151-250TB REG CAP =CA	$1,790.00	40.5%	$1,065.05	$322.20	N/A	N/A	N/A	N/A	$322.20	EN-S	SYMMETRIX VMAX 40K
456-106-368	APPSYNC VMAX 40K 251-400TB REG CAP =CA	$1,660.00	40.5%	$987.70	$298.80	N/A	N/A	N/A	N/A	$298.80	EN-S	SYMMETRIX VMAX 40K
456-106-369	APPSYNC VMAX 40K 401-600TB REG CAP =CA	$1,510.00	40.5%	$898.45	$271.80	N/A	N/A	N/A	N/A	$271.80	EN-S	SYMMETRIX VMAX 40K
456-106-370	APPSYNC VMAX 40K 601-1PB REG CAP =CA	$1,410.00	40.5%	$838.95	$253.80	N/A	N/A	N/A	N/A	$253.80	EN-S	SYMMETRIX VMAX 40K
456-106-371	APPSYNC VMAX 40K 1001TB+ REG CAP =CA	$990.00	40.5%	$589.05	$178.20	N/A	N/A	N/A	N/A	$178.20	EN-S	SYMMETRIX VMAX 40K
456-106-395	APPSYNC VMAX 40K CAP UPG 0-14TB R=CA	$3,990.00	40.5%	$2,374.05	$718.20	N/A	N/A	N/A	N/A	$718.20	EN-S	SYMMETRIX VMAX 40K
456-106-396	APPSYNC VMAX 40K CAP UPG 15-25TB R=CA	$3,470.00	40.5%	$2,064.65	$624.60	N/A	N/A	N/A	N/A	$624.60	EN-S	SYMMETRIX VMAX 40K
456-106-397	APPSYNC VMAX 40K CAP UPG 26-40TB R=CA	$3,020.00	40.5%	$1,796.90	$543.60	N/A	N/A	N/A	N/A	$543.60	EN-S	SYMMETRIX VMAX 40K
456-106-398	APPSYNC VMAX 40K CAP UPG 41-60TB R=CA	$2,460.00	40.5%	$1,463.70	$442.80	N/A	N/A	N/A	N/A	$442.80	EN-S	SYMMETRIX VMAX 40K
456-106-399	APPSYNC VMAX 40K CAP UPG 61-100TB R=CA	$2,070.00	40.5%	$1,231.65	$372.60	N/A	N/A	N/A	N/A	$372.60	EN-S	SYMMETRIX VMAX 40K
456-106-400	APPSYNC VMAX 40K CAP UPG 101-150TB R=CA	$1,930.00	40.5%	$1,148.35	$347.40	N/A	N/A	N/A	N/A	$347.40	EN-S	SYMMETRIX VMAX 40K
456-106-401	APPSYNC VMAX 40K CAP UPG 151-250TB R=CA	$1,790.00	40.5%	$1,065.05	$322.20	N/A	N/A	N/A	N/A	$322.20	EN-S	SYMMETRIX VMAX 40K
456-106-402	APPSYNC VMAX 40K CAP UPG 251-400TB R=CA	$1,660.00	40.5%	$987.70	$298.80	N/A	N/A	N/A	N/A	$298.80	EN-S	SYMMETRIX VMAX 40K
456-106-403	APPSYNC VMAX 40K CAP UPG 401-600TB R=CA	$1,510.00	40.5%	$898.45	$271.80	N/A	N/A	N/A	N/A	$271.80	EN-S	SYMMETRIX VMAX 40K
456-106-404	APPSYNC VMAX 40K CAP UPG 601-1PB R=CA	$1,410.00	40.5%	$838.95	$253.80	N/A	N/A	N/A	N/A	$253.80	EN-S	SYMMETRIX VMAX 40K
456-106-405	APPSYNC VMAX 40K CAP UPG 1001TB+ R=CA	$990.00	40.5%	$589.05	$178.20	N/A	N/A	N/A	N/A	$178.20	EN-S	SYMMETRIX VMAX 40K
456-106-446	ADV SW SUITE 40K SATA 0-14TB=CB	$2,930.00	40.5%	$1,743.35	$527.40	N/A	N/A	N/A	N/A	$527.40	EN-S	SYMMETRIX VMAX 40K
456-106-447	ADV SW SUITE 40K SATA 15-25TB=CB	$2,750.00	40.5%	$1,636.25	$495.00	N/A	N/A	N/A	N/A	$495.00	EN-S	SYMMETRIX VMAX 40K
456-106-448	ADV SW SUITE 40K SATA 26-40TB=CB	$2,430.00	40.5%	$1,445.85	$437.40	N/A	N/A	N/A	N/A	$437.40	EN-S	SYMMETRIX VMAX 40K
456-106-449	ADV SW SUITE 40K SATA 41-60TB=CB	$2,260.00	40.5%	$1,344.70	$406.80	N/A	N/A	N/A	N/A	$406.80	EN-S	SYMMETRIX VMAX 40K
456-106-450	ADV SW SUITE 40K SATA 61-100TB=CB	$2,160.00	40.5%	$1,285.20	$388.80	N/A	N/A	N/A	N/A	$388.80	EN-S	SYMMETRIX VMAX 40K
456-106-451	ADV SW SUITE 40K SATA 101-150TB=CB	$1,950.00	40.5%	$1,160.25	$351.00	N/A	N/A	N/A	N/A	$351.00	EN-S	SYMMETRIX VMAX 40K
456-106-452	ADV SW SUITE 40K SATA 151-250TB=CB	$1,730.00	40.5%	$1,029.35	$311.40	N/A	N/A	N/A	N/A	$311.40	EN-S	SYMMETRIX VMAX 40K
456-106-453	ADV SW SUITE 40K SATA 251-400TB=CB	$1,510.00	40.5%	$898.45	$271.80	N/A	N/A	N/A	N/A	$271.80	EN-S	SYMMETRIX VMAX 40K
456-106-454	ADV SW SUITE 40K SATA 401-600TB=CB	$1,310.00	40.5%	$779.45	$235.80	N/A	N/A	N/A	N/A	$235.80	EN-S	SYMMETRIX VMAX 40K
456-106-455	ADV SW SUITE 40K SATA 601-1000TB=CB	$1,140.00	40.5%	$678.30	$205.20	N/A	N/A	N/A	N/A	$205.20	EN-S	SYMMETRIX VMAX 40K
456-106-456	ADV SW SUITE 40K SATA 1001TB+=CB	$990.00	40.5%	$589.05	$178.20	N/A	N/A	N/A	N/A	$178.20	EN-S	SYMMETRIX VMAX 40K
456-106-457	ADV SW SUITE 40K NON-SATA 0-14TB=CB	$5,880.00	40.5%	$3,498.60	$1,058.40	N/A	N/A	N/A	N/A	$1,058.40	EN-S	SYMMETRIX VMAX 40K
456-106-458	ADV SW SUITE 40K NON-SATA 15-25TB=CB	$5,520.00	40.5%	$3,284.40	$993.60	N/A	N/A	N/A	N/A	$993.60	EN-S	SYMMETRIX VMAX 40K
456-106-459	ADV SW SUITE 40K NON-SATA 26-40TB=CB	$4,860.00	40.5%	$2,891.70	$874.80	N/A	N/A	N/A	N/A	$874.80	EN-S	SYMMETRIX VMAX 40K
456-106-460	ADV SW SUITE 40K NON-SATA 41-60TB=CB	$4,520.00	40.5%	$2,689.40	$813.60	N/A	N/A	N/A	N/A	$813.60	EN-S	SYMMETRIX VMAX 40K
456-106-461	ADV SW SUITE 40K NON-SATA 61-100TB=CB	$4,340.00	40.5%	$2,582.30	$781.20	N/A	N/A	N/A	N/A	$781.20	EN-S	SYMMETRIX VMAX 40K
456-106-462	ADV SW SUITE 40K NON-SATA 101-150TB=CB	$3,900.00	40.5%	$2,320.50	$702.00	N/A	N/A	N/A	N/A	$702.00	EN-S	SYMMETRIX VMAX 40K
456-106-463	ADV SW SUITE 40K NON-SATA 151-250TB=CB	$3,480.00	40.5%	$2,070.60	$626.40	N/A	N/A	N/A	N/A	$626.40	EN-S	SYMMETRIX VMAX 40K
456-106-464	ADV SW SUITE 40K NON-SATA 251-400TB=CB	$3,010.00	40.5%	$1,790.95	$541.80	N/A	N/A	N/A	N/A	$541.80	EN-S	SYMMETRIX VMAX 40K
456-106-465	ADV SW SUITE 40K NON-SATA 401-600TB=CB	$2,610.00	40.5%	$1,552.95	$469.80	N/A	N/A	N/A	N/A	$469.80	EN-S	SYMMETRIX VMAX 40K
456-106-466	ADV SW SUITE 40K NON-SATA 601-1000TB=CB	$2,280.00	40.5%	$1,356.60	$410.40	N/A	N/A	N/A	N/A	$410.40	EN-S	SYMMETRIX VMAX 40K
456-106-467	ADV SW SUITE 40K NON-SATA 1001TB+=CB	$1,980.00	40.5%	$1,178.10	$356.40	N/A	N/A	N/A	N/A	$356.40	EN-S	SYMMETRIX VMAX 40K
457-002-026	OR-DM VMAX 40K REG BASE LICENSE	$19,908.00	40.5%	$11,845.26	$3,583.44	N/A	N/A	N/A	N/A	$3,583.44	EN-S	SYMMETRIX VMAX 40K
457-002-027	OR-DM VMAX 40K REG CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-903	ENGINUITY FOR VMAX 40K BASE NEW LICENSE	$8,080.00	40.5%	$4,807.60	$565.60	N/A	N/A	N/A	N/A	$565.60	EN-S	SYMMETRIX VMAX 40K
457-100-904	ENGINUITY FOR VMAX 40K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-908	SYMM MGMT SUITE FOR VMAX 40K BASE LIC	$11,405.00	40.5%	$6,785.98	$2,052.90	N/A	N/A	N/A	N/A	$2,052.90	EN-S	SYMMETRIX VMAX 40K
457-100-909	SYMM MGMT SUITE FOR 40K CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-913	TF REP SUITE FOR VMAX 40K BASE LICENSE	$21,368.00	40.5%	$12,713.96	$3,846.24	N/A	N/A	N/A	N/A	$3,846.24	EN-S	SYMMETRIX VMAX 40K
457-100-914	TF REP SUITE FOR VMAX 40K CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-918	TF REP SUITE FOR VMAX 40K CACHE OPT OUT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-919	TF REP SUITE FOR VMAX 40K REG BASE LIC	$13,890.00	40.5%	$8,264.55	$2,500.20	N/A	N/A	N/A	N/A	$2,500.20	EN-S	SYMMETRIX VMAX 40K
457-100-920	TF REP SUITE FOR VMAX 40K REG UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-922	TF REP SUITE FOR 40K REG CACHE OPT OUT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-923	FAST SUITE FOR VMAX 40K BASE LICENSE	$18,394.00	40.5%	$10,944.43	$3,310.92	N/A	N/A	N/A	N/A	$3,310.92	EN-S	SYMMETRIX VMAX 40K
457-100-924	FAST SUITE FOR VMAX 40K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-928	FAST SUITE FOR VMAX 40K REG BASE LICENSE	$16,928.00	40.5%	$10,072.16	$3,047.04	N/A	N/A	N/A	N/A	$3,047.04	EN-S	SYMMETRIX VMAX 40K
457-100-929	FAST SUITE FOR VMAX 40K REG UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-931	SRDF REP SUITE FOR VMAX 40K BASE LIC	$20,760.00	40.5%	$12,352.20	$3,736.80	N/A	N/A	N/A	N/A	$3,736.80	EN-S	SYMMETRIX VMAX 40K
457-100-932	SRDF REP SUITE FOR VMAX 40K CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-936	SRDF REP SUITE FOR VMAX 40K CACHE OPTOUT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-937	SRDF REP SUITE FOR VMAX 40K REG BASE LIC	$22,120.00	40.5%	$13,161.40	$3,981.60	N/A	N/A	N/A	N/A	$3,981.60	EN-S	SYMMETRIX VMAX 40K
457-100-938	SRDF REP SUITE FOR VMAX 40K REG UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-940	SRDF REP SUITE FOR 40K REG CACHE OPT OUT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-941	ADV SRDF REP SUITE VMAX 40K BASE LIC	$16,370.00	40.5%	$9,740.15	$2,946.60	N/A	N/A	N/A	N/A	$2,946.60	EN-S	SYMMETRIX VMAX 40K
457-100-942	ADV SRDF REP SUITE VMAX 40K CAP UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-946	ADV SRDF REP SUITE 40K CACHE OPT OUT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-947	ADV SRDF REP SUITE 40K REG BASE LIC	$9,820.00	40.5%	$5,842.90	$1,767.60	N/A	N/A	N/A	N/A	$1,767.60	EN-S	SYMMETRIX VMAX 40K
457-100-948	ADV SRDF REP SUITE 40K REG UPG LIC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-950	ADV SRDF REP SUITE 40K REG CACHE OPT OUT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-956	FEDERATED TIERED STORAGE BASE LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-100-957	OR-DM VMAX 40K BASE NEW LICENSE	$18,684.00	40.5%	$11,116.98	$3,363.12	N/A	N/A	N/A	N/A	$3,363.12	EN-S	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-100-958	OR-DM VMAX 40K CAP UPG LICENSE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-101-152	RP/EX LOC BASE FOR VMAX40=CA	$24,300.00	40.5%	$14,458.50	$4,374.00	N/A	N/A	N/A	N/A	$4,374.00	EN-S	SYMMETRIX VMAX 40K
457-101-153	RP/EX LOC REG CAP UG FOR VMAX40 =CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-101-154	RP/EX REM BASE FOR VMAX40 =CA	$24,300.00	40.5%	$14,458.50	$4,374.00	N/A	N/A	N/A	N/A	$4,374.00	EN-S	SYMMETRIX VMAX 40K
457-101-155	RP/EX REM REG CAP UG FOR VMAX40 =CA	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-101-406	SRMSUITE UPG 40K BASE =IC	$0.00	40.5%	$0.00	$982.80	N/A	N/A	N/A	N/A	$982.80	EN-S	SYMMETRIX VMAX 40K
457-101-646	APPSYNC 40K BASE =IC	$19,240.00	40.5%	$11,447.80	$3,463.20	N/A	N/A	N/A	N/A	$3,463.20	EN-S	SYMMETRIX VMAX 40K
457-101-650	APPSYNC 40K CAP UPG BASE=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
457-101-697	ADV SW SUITE VMAX 40K BASE LICENSE=CB	$45,540.00	40.5%	$27,096.30	$8,197.20	N/A	N/A	N/A	N/A	$8,197.20	EN-S	SYMMETRIX VMAX 40K
457-101-698	ADV SW SUITE VMAX 40K UPG LICENSE=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
AUTOS2MSUBASE	AUTOSWAP 40K FOR MF BASE-3MSU	$86,800.00	40.5%	$51,646.00	$15,624.00	N/A	N/A	N/A	N/A	$15,624.00	EN-S	SYMMETRIX VMAX 40K
AUTOS2MSU-M00	AUTOSWAP 40K FOR MF 4-45 MSU	$190.00	40.5%	$113.05	$34.20	N/A	N/A	N/A	N/A	$34.20	EN-S	SYMMETRIX VMAX 40K
AUTOS2MSU-M01	AUTOSWAP 40K FOR MF 46-175MSU	$120.00	40.5%	$71.40	$21.60	N/A	N/A	N/A	N/A	$21.60	EN-S	SYMMETRIX VMAX 40K
AUTOS2MSU-M02	AUTOSWAP 40K MF 176-315 MSU	$90.00	40.5%	$53.55	$16.20	N/A	N/A	N/A	N/A	$16.20	EN-S	SYMMETRIX VMAX 40K
AUTOS2MSU-M03	AUTOSWAP 40K MF 316-575 MSU	$70.00	40.5%	$41.65	$12.60	N/A	N/A	N/A	N/A	$12.60	EN-S	SYMMETRIX VMAX 40K
AUTOS2MSU-M04	AUTOSWAP 40K MF 576-875 MSU	$50.00	40.5%	$29.75	$9.00	N/A	N/A	N/A	N/A	$9.00	EN-S	SYMMETRIX VMAX 40K
AUTOS2MSU-M05	AUTOSWAP 40K MF 876-1315 MSU	$35.00	40.5%	$20.83	$6.30	N/A	N/A	N/A	N/A	$6.30	EN-S	SYMMETRIX VMAX 40K
AUTOS2MSU-M06	AUTOSWAP 40K MF 1316-1975 MSU	$18.00	40.5%	$10.71	$3.24	N/A	N/A	N/A	N/A	$3.24	EN-S	SYMMETRIX VMAX 40K
AUTOS2MSU-M07	AUTOSWAP 40K MF 1976 & UP MSU	$4.00	40.5%	$2.38	$0.72	N/A	N/A	N/A	N/A	$0.72	EN-S	SYMMETRIX VMAX 40K
AUTOS2MSU-UPG	AUTOSWAP 40K FOR MF UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
AUTOS2ZVMBASE	AUTOSWAP 40K FOR ZVM BASE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2BASE	CMPEXT 40K BASE LICENSE	$15,180.00	40.5%	$9,032.10	$2,732.40	N/A	N/A	N/A	N/A	$2,732.40	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2C01	CMPEXT 40K 1TB (0-14TB)	$3,400.00	40.5%	$2,023.00	$612.00	N/A	N/A	N/A	N/A	$612.00	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2C02	CMPEXT 40K 1TB (15-25TB)	$3,200.00	40.5%	$1,904.00	$576.00	N/A	N/A	N/A	N/A	$576.00	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2C03	CMPEXT 40K 1TB (26-40TB)	$2,810.00	40.5%	$1,671.95	$505.80	N/A	N/A	N/A	N/A	$505.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2C04	CMPEXT 40K 1TB (41-60TB)	$2,620.00	40.5%	$1,558.90	$471.60	N/A	N/A	N/A	N/A	$471.60	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2C05	CMPEXT 40K 1TB (61-100TB)	$2,510.00	40.5%	$1,493.45	$451.80	N/A	N/A	N/A	N/A	$451.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2C06	CMPEXT 40K 1TB (101-150TB)	$2,260.00	40.5%	$1,344.70	$406.80	N/A	N/A	N/A	N/A	$406.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2C07	CMPEXT 40K 1TB (151-250TB)	$2,020.00	40.5%	$1,201.90	$363.60	N/A	N/A	N/A	N/A	$363.60	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2C08	CMPEXT 40K 1TB (251-400TB)	$1,750.00	40.5%	$1,041.25	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2C09	CMPEXT 40K 1TB (401-600TB)	$1,530.00	40.5%	$910.35	$275.40	N/A	N/A	N/A	N/A	$275.40	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2C10	CMPEXT 40K 1TB (601-1000TB)	$1,330.00	40.5%	$791.35	$239.40	N/A	N/A	N/A	N/A	$239.40	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2C11	CMPEXT 40K1TB(1001TB or greater)	$1,160.00	40.5%	$690.20	$208.80	N/A	N/A	N/A	N/A	$208.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2N01	CMPEXT 40K 1TB (0-14TB) NLT3	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2N02	CMPEXT 40K 1TB (15-25TB) NLT3	$1,600.00	40.5%	$952.00	$288.00	N/A	N/A	N/A	N/A	$288.00	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2N03	CMPEXT 40K 1TB (26-40TB) NLT3	$1,410.00	40.5%	$838.95	$253.80	N/A	N/A	N/A	N/A	$253.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2N04	CMPEXT 40K 1TB (41-60TB) NLT3	$1,310.00	40.5%	$779.45	$235.80	N/A	N/A	N/A	N/A	$235.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2N05	CMPEXT 40K 1TB (61-100TB) NLT3	$1,260.00	40.5%	$749.70	$226.80	N/A	N/A	N/A	N/A	$226.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2N06	CMPEXT 40K 1TB (101-150TB) NLT3	$1,130.00	40.5%	$672.35	$203.40	N/A	N/A	N/A	N/A	$203.40	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2N07	CMPEXT 40K 1TB (151-250TB) NLT3	$1,010.00	40.5%	$600.95	$181.80	N/A	N/A	N/A	N/A	$181.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2N08	CMPEXT 40K 1TB (251-400TB) NLT3	$880.00	40.5%	$523.60	$158.40	N/A	N/A	N/A	N/A	$158.40	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2N09	CMPEXT 40K 1TB (401-600TB) NLT3	$760.00	40.5%	$452.20	$136.80	N/A	N/A	N/A	N/A	$136.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2N10	CMPEXT 40K 1TB (601-1000TB) NLT3	$670.00	40.5%	$398.65	$120.60	N/A	N/A	N/A	N/A	$120.60	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2N11	CMPEXT 40K1TB(1001TB or greater) NLT3	$580.00	40.5%	$345.10	$104.40	N/A	N/A	N/A	N/A	$104.40	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2R01	CMPEXT REG 40K 1TB (0-14TB)	$3,400.00	40.5%	$2,023.00	$612.00	N/A	N/A	N/A	N/A	$612.00	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2R02	CMPEXT REG 40K 1TB (15-25TB)	$3,200.00	40.5%	$1,904.00	$576.00	N/A	N/A	N/A	N/A	$576.00	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2R03	CMPEXT REG 40K 1TB (26-40TB)	$2,810.00	40.5%	$1,671.95	$505.80	N/A	N/A	N/A	N/A	$505.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2R04	CMPEXT REG 40K 1TB (41-60TB)	$2,620.00	40.5%	$1,558.90	$471.60	N/A	N/A	N/A	N/A	$471.60	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2R05	CMPEXT REG 40K 1TB (61-100TB)	$2,510.00	40.5%	$1,493.45	$451.80	N/A	N/A	N/A	N/A	$451.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2R06	CMPEXT REG 40K 1TB (101-150TB)	$2,260.00	40.5%	$1,344.70	$406.80	N/A	N/A	N/A	N/A	$406.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2R07	CMPEXT REG 40K 1TB (151-250TB)	$2,020.00	40.5%	$1,201.90	$363.60	N/A	N/A	N/A	N/A	$363.60	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2R08	CMPEXT REG 40K 1TB (251-400TB)	$1,750.00	40.5%	$1,041.25	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2R09	CMPEXT REG 40K 1TB (401-600TB)	$1,530.00	40.5%	$910.35	$275.40	N/A	N/A	N/A	N/A	$275.40	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2R10	CMPEXT REG 40K 1TB (601-1000TB)	$1,330.00	40.5%	$791.35	$239.40	N/A	N/A	N/A	N/A	$239.40	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2R11	CMPEXT REG 40K1TB(1001TB or greater)	$1,160.00	40.5%	$690.20	$208.80	N/A	N/A	N/A	N/A	$208.80	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2RBASE	CMPEXT REG 40K BASE LICENSE	$18,215.00	40.5%	$10,837.93	$3,278.70	N/A	N/A	N/A	N/A	$3,278.70	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2RUPG	CMPEXT REG 40K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
CMPEXT-2UPG	CMPEXT 40K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2BAS	CMPEXT 40KRMZ BASE LICENSE	$2,580.00	40.5%	$1,535.10	$464.40	N/A	N/A	N/A	N/A	$464.40	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2C01	COMPEXTRMZ 40K 1 TB (0-14 TB)	$550.00	40.5%	$327.25	$99.00	N/A	N/A	N/A	N/A	$99.00	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2C02	COMPEXTRMZ 40K 1 TB (15-25 TB)	$525.00	40.5%	$312.38	$94.50	N/A	N/A	N/A	N/A	$94.50	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2C03	COMPEXTRMZ 40K 1 TB (26-40 TB)	$495.00	40.5%	$294.53	$89.10	N/A	N/A	N/A	N/A	$89.10	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2C04	COMPEXTRMZ 40K 1 TB (41-60 TB)	$470.00	40.5%	$279.65	$84.60	N/A	N/A	N/A	N/A	$84.60	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2C05	COMPEXTRMZ 40K 1 TB (61-100 TB)	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2C06	COMPEXTRMZ 40K 1 TB (101-150 TB)	$425.00	40.5%	$252.88	$76.50	N/A	N/A	N/A	N/A	$76.50	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2C07	COMPEXTRMZ 40K 1 TB (151-250 TB)	$405.00	40.5%	$240.98	$72.90	N/A	N/A	N/A	N/A	$72.90	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2C08	COMPEXTRMZ 40K 1 TB (251-400 TB)	$385.00	40.5%	$229.08	$69.30	N/A	N/A	N/A	N/A	$69.30	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2C09	COMPEXTRMZ 40K 1 TB (401-600 TB)	$365.00	40.5%	$217.18	$65.70	N/A	N/A	N/A	N/A	$65.70	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2C10	COMPEXTRMZ 40K 1 TB (601-1000 TB)	$345.00	40.5%	$205.28	$62.10	N/A	N/A	N/A	N/A	$62.10	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2C11	COMPEXTRMZ 40K 1 TB (1001 TB OR GREATER)	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2N01	CMPEXTRMZ 40K 1 TB (0-14TB) NLT3	$275.00	40.5%	$163.63	$49.50	N/A	N/A	N/A	N/A	$49.50	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2N02	CMPEXTRMZ 40K 1 TB (15-25TB) NLT3	$260.00	40.5%	$154.70	$46.80	N/A	N/A	N/A	N/A	$46.80	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2N03	CMPEXTRMZ 40K 1 TB (26-40TB) NLT3	$250.00	40.5%	$148.75	$45.00	N/A	N/A	N/A	N/A	$45.00	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2N04	CMPEXTRMZ 40K 1 TB (41-60TB) NLT3	$235.00	40.5%	$139.83	$42.30	N/A	N/A	N/A	N/A	$42.30	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2N05	CMPEXTRMZ 40K 1 TB (61-100TB) NLT3	$225.00	40.5%	$133.88	$40.50	N/A	N/A	N/A	N/A	$40.50	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2N06	CMPEXTRMZ 40K 1 TB (101-150TB) NLT3	$215.00	40.5%	$127.93	$38.70	N/A	N/A	N/A	N/A	$38.70	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2N07	CMPEXTRMZ 40K 1 TB (151-250TB) NLT3	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2N08	CMPEXTRMZ 40K 1 TB (251-400TB) NLT3	$190.00	40.5%	$113.05	$34.20	N/A	N/A	N/A	N/A	$34.20	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2N09	CMPEXTRMZ 40K 1 TB (401-600TB) NLT3	$180.00	40.5%	$107.10	$32.40	N/A	N/A	N/A	N/A	$32.40	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2N10	CMPEXTRMZ 40K 1 TB (601-1000TB) NLT3	$175.00	40.5%	$104.13	$31.50	N/A	N/A	N/A	N/A	$31.50	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2N11	CMPEXTRMZ 40K 1 TB 1001 TB OR GRTR NLT3	$165.00	40.5%	$98.18	$29.70	N/A	N/A	N/A	N/A	$29.70	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2R01	COMPEXTRMZ REG 40K 1 TB (0-14 TB)	$550.00	40.5%	$327.25	$99.00	N/A	N/A	N/A	N/A	$99.00	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2R02	COMPEXTRMZ REG 40K 1 TB (15-25 TB)	$525.00	40.5%	$312.38	$94.50	N/A	N/A	N/A	N/A	$94.50	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2R03	COMPEXTRMZ REG 40K 1 TB (26-40 TB)	$495.00	40.5%	$294.53	$89.10	N/A	N/A	N/A	N/A	$89.10	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2R04	COMPEXTRMZ REG 40K 1 TB (41-60 TB)	$470.00	40.5%	$279.65	$84.60	N/A	N/A	N/A	N/A	$84.60	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2R05	COMPEXTRMZ REG 40K 1 TB (61-100 TB)	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2R06	COMPEXTRMZ REG 40K 1 TB (101-150 TB)	$425.00	40.5%	$252.88	$76.50	N/A	N/A	N/A	N/A	$76.50	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2R07	COMPEXTRMZ REG 40K 1 TB (151-250 TB)	$405.00	40.5%	$240.98	$72.90	N/A	N/A	N/A	N/A	$72.90	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2R08	COMPEXTRMZ REG 40K 1 TB (251-400 TB)	$385.00	40.5%	$229.08	$69.30	N/A	N/A	N/A	N/A	$69.30	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2R09	COMPEXTRMZ REG 40K 1 TB (401-600 TB)	$365.00	40.5%	$217.18	$65.70	N/A	N/A	N/A	N/A	$65.70	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2R10	COMPEXTRMZ REG 40K 1 TB (601-1000 TB)	$345.00	40.5%	$205.28	$62.10	N/A	N/A	N/A	N/A	$62.10	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2R11	COMPEXTRMZ REG 40K 1 TB 1001 TB OR GRTR	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2RBS	CMPEXTRMZ REG 40K BASE LICENSE	$3,095.00	40.5%	$1,841.53	$557.10	N/A	N/A	N/A	N/A	$557.10	EN-S	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CMPEXTRMZ2RUP	CMPEXTRMZ REG BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
CMPEXTRMZ2UPG	CMPEXTRMZ 40K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2R01	COM-PAV/M 40K REG 1TB (0-14TB)	$2,250.00	40.5%	$1,338.75	$405.00	N/A	N/A	N/A	N/A	$405.00	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2R02	COM-PAV/M 40K REG 1TB (15-25TB)	$2,110.00	40.5%	$1,255.45	$379.80	N/A	N/A	N/A	N/A	$379.80	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2R03	COM-PAV/M 40K REG 1TB (26-40TB)	$1,860.00	40.5%	$1,106.70	$334.80	N/A	N/A	N/A	N/A	$334.80	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2R04	COM-PAV/M 40K REG 1TB (41-60TB)	$1,730.00	40.5%	$1,029.35	$311.40	N/A	N/A	N/A	N/A	$311.40	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2R05	COM-PAV/M 40K REG 1TB (61-100TB)	$1,660.00	40.5%	$987.70	$298.80	N/A	N/A	N/A	N/A	$298.80	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2R06	COM-PAV/M 40K REG 1TB (101-150TB)	$1,490.00	40.5%	$886.55	$268.20	N/A	N/A	N/A	N/A	$268.20	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2R07	COM-PAV/M 40K REG 1TB (151-250TB)	$1,330.00	40.5%	$791.35	$239.40	N/A	N/A	N/A	N/A	$239.40	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2R08	COM-PAV/M 40K REG 1TB (251-400TB)	$1,160.00	40.5%	$690.20	$208.80	N/A	N/A	N/A	N/A	$208.80	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2R09	COM-PAV/M 40K REG 1TB (401-600TB)	$1,010.00	40.5%	$600.95	$181.80	N/A	N/A	N/A	N/A	$181.80	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2R10	COM-PAV/M 40K REG 1TB (601-1000TB)	$880.00	40.5%	$523.60	$158.40	N/A	N/A	N/A	N/A	$158.40	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2R11	COMPAV/M 40K REG 1TB (1001 TB+)	$760.00	40.5%	$452.20	$136.80	N/A	N/A	N/A	N/A	$136.80	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2RBAS	COM-PAV/M 40K REG BASE LICENSE	$9,510.00	40.5%	$5,658.45	$1,711.80	N/A	N/A	N/A	N/A	$1,711.80	EN-S	SYMMETRIX VMAX 40K
COM-PAV-2RUP	COM-PAV/M 40K REG BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
DRIVEPACK-240	DRIVE BULK PACK 2.5 AND 3.5 240	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
DRIVEPACK-420	DRIVE BULK PACK 2.5 420	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
ESA-40K-BASE	ESA FOR 40K BASE NEW LICENSE=CB	$7,200.00	40.5%	$4,284.00	$1,296.00	N/A	N/A	N/A	N/A	$1,296.00	EN-S	SYMMETRIX VMAX 40K
ESA-40K-C-UPG	ESA FOR 40K CAPACITY UPGRADE LICENSE=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
ESA-40K-NON1	ESA FOR 40K NON-SATA 0-14TB=CB	$730.00	40.5%	$434.35	$131.40	N/A	N/A	N/A	N/A	$131.40	EN-S	SYMMETRIX VMAX 40K
ESA-40K-NON10	ESA FOR 40K NON-SATA 601-1000TB=CB	$220.00	40.5%	$130.90	$39.60	N/A	N/A	N/A	N/A	$39.60	EN-S	SYMMETRIX VMAX 40K
ESA-40K-NON11	ESA FOR 40K NON-SATA 1001TB-PLUS=CB	$185.00	40.5%	$110.08	$33.30	N/A	N/A	N/A	N/A	$33.30	EN-S	SYMMETRIX VMAX 40K
ESA-40K-NON2	ESA FOR 40K NON-SATA 15-25TB=CB	$685.00	40.5%	$407.58	$123.30	N/A	N/A	N/A	N/A	$123.30	EN-S	SYMMETRIX VMAX 40K
ESA-40K-NON3	ESA FOR 40K NON-SATA 26-40TB=CB	$610.00	40.5%	$362.95	$109.80	N/A	N/A	N/A	N/A	$109.80	EN-S	SYMMETRIX VMAX 40K
ESA-40K-NON4	ESA FOR 40K NON-SATA 41-60TB=CB	$535.00	40.5%	$318.33	$96.30	N/A	N/A	N/A	N/A	$96.30	EN-S	SYMMETRIX VMAX 40K
ESA-40K-NON5	ESA FOR 40K NON-SATA 61-100TB=CB	$465.00	40.5%	$276.68	$83.70	N/A	N/A	N/A	N/A	$83.70	EN-S	SYMMETRIX VMAX 40K
ESA-40K-NON6	ESA FOR 40K NON-SATA 101-150TB=CB	$405.00	40.5%	$240.98	$72.90	N/A	N/A	N/A	N/A	$72.90	EN-S	SYMMETRIX VMAX 40K
ESA-40K-NON7	ESA FOR 40K NON-SATA 151-250TB=CB	$345.00	40.5%	$205.28	$62.10	N/A	N/A	N/A	N/A	$62.10	EN-S	SYMMETRIX VMAX 40K
ESA-40K-NON8	ESA FOR 40K NON-SATA 251-400TB=CB	$295.00	40.5%	$175.53	$53.10	N/A	N/A	N/A	N/A	$53.10	EN-S	SYMMETRIX VMAX 40K
ESA-40K-NON9	ESA FOR 40K NON-SATA 401-600TB=CB	$255.00	40.5%	$151.73	$45.90	N/A	N/A	N/A	N/A	$45.90	EN-S	SYMMETRIX VMAX 40K
ESA-40K-SAT1	ESA FOR 40K SATA 0-14TB=CB	$365.00	40.5%	$217.18	$65.70	N/A	N/A	N/A	N/A	$65.70	EN-S	SYMMETRIX VMAX 40K
ESA-40K-SAT10	ESA FOR 40K SATA 601-1000TB=CB	$110.00	40.5%	$65.45	$19.80	N/A	N/A	N/A	N/A	$19.80	EN-S	SYMMETRIX VMAX 40K
ESA-40K-SAT11	ESA FOR 40K SATA 1001TB-PLUS=CB	$95.00	40.5%	$56.53	$17.10	N/A	N/A	N/A	N/A	$17.10	EN-S	SYMMETRIX VMAX 40K
ESA-40K-SAT2	ESA FOR 40K SATA 15-25TB=CB	$340.00	40.5%	$202.30	$61.20	N/A	N/A	N/A	N/A	$61.20	EN-S	SYMMETRIX VMAX 40K
ESA-40K-SAT3	ESA FOR 40K SATA 26-40TB=CB	$305.00	40.5%	$181.48	$54.90	N/A	N/A	N/A	N/A	$54.90	EN-S	SYMMETRIX VMAX 40K
ESA-40K-SAT4	ESA FOR 40K SATA 41-60TB=CB	$265.00	40.5%	$157.68	$47.70	N/A	N/A	N/A	N/A	$47.70	EN-S	SYMMETRIX VMAX 40K
ESA-40K-SAT5	ESA FOR 40K SATA 61-100TB=CB	$235.00	40.5%	$139.83	$42.30	N/A	N/A	N/A	N/A	$42.30	EN-S	SYMMETRIX VMAX 40K
ESA-40K-SAT6	ESA FOR 40K SATA 101-150TB=CB	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 40K
ESA-40K-SAT7	ESA FOR 40K SATA 151-250TB=CB	$175.00	40.5%	$104.13	$31.50	N/A	N/A	N/A	N/A	$31.50	EN-S	SYMMETRIX VMAX 40K
ESA-40K-SAT8	ESA FOR 40K SATA 251-400TB=CB	$150.00	40.5%	$89.25	$27.00	N/A	N/A	N/A	N/A	$27.00	EN-S	SYMMETRIX VMAX 40K
ESA-40K-SAT9	ESA FOR 40K SATA 401-600TB=CB	$125.00	40.5%	$74.38	$22.50	N/A	N/A	N/A	N/A	$22.50	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-R01	EZSM REG 40K 1TB (0-14TB) ADD	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-R02	EZSM REG 40K 1TB (15-25TB) ADD	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-R03	EZSM REG 40K 1TB (26-40TB) ADD	$700.00	40.5%	$416.50	$126.00	N/A	N/A	N/A	N/A	$126.00	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-R04	EZSM REG 40K 1TB (41-60TB) ADD	$650.00	40.5%	$386.75	$117.00	N/A	N/A	N/A	N/A	$117.00	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-R05	EZSM REG 40K 1TB (61-100TB) ADD	$630.00	40.5%	$374.85	$113.40	N/A	N/A	N/A	N/A	$113.40	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-R06	EZSM REG 40K 1TB (101-150TB) ADD	$560.00	40.5%	$333.20	$100.80	N/A	N/A	N/A	N/A	$100.80	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-R07	EZSM REG 40K 1TB (151-250TB) ADD	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-R08	EZSM REG 40K 1TB (251-400TB) ADD	$430.00	40.5%	$255.85	$77.40	N/A	N/A	N/A	N/A	$77.40	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-R09	EZSM REG 40K 1TB (401-600TB) ADD	$380.00	40.5%	$226.10	$68.40	N/A	N/A	N/A	N/A	$68.40	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-R10	EZSM REG 40K 1TB (601-1000TB) ADD	$330.00	40.5%	$196.35	$59.40	N/A	N/A	N/A	N/A	$59.40	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-R11	EZSM REG 40K 1TB (1001 TB+) ADD	$280.00	40.5%	$166.60	$50.40	N/A	N/A	N/A	N/A	$50.40	EN-S	SYMMETRIX VMAX 40K
EZSM2ADD-RBAS	EZSM REG 40K BASE LICENSE	$4,820.00	40.5%	$2,867.90	$867.60	N/A	N/A	N/A	N/A	$867.60	EN-S	SYMMETRIX VMAX 40K
EZSM-2ADD-RUP	EZSM REG 40K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
EZSM-2R01	EZSM REG 40K 1TB (0-14TB)	$1,700.00	40.5%	$1,011.50	$306.00	N/A	N/A	N/A	N/A	$306.00	EN-S	SYMMETRIX VMAX 40K
EZSM-2R02	EZSM REG 40K 1TB (15-25TB)	$1,600.00	40.5%	$952.00	$288.00	N/A	N/A	N/A	N/A	$288.00	EN-S	SYMMETRIX VMAX 40K
EZSM-2R03	EZSM REG 40K 1TB (26-40TB)	$1,410.00	40.5%	$838.95	$253.80	N/A	N/A	N/A	N/A	$253.80	EN-S	SYMMETRIX VMAX 40K
EZSM-2R04	EZSM REG 40K 1TB (41-60TB)	$1,300.00	40.5%	$773.50	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-S	SYMMETRIX VMAX 40K
EZSM-2R05	EZSM REG 40K 1TB (61-100TB)	$1,250.00	40.5%	$743.75	$225.00	N/A	N/A	N/A	N/A	$225.00	EN-S	SYMMETRIX VMAX 40K
EZSM-2R06	EZSM REG 40K 1TB (101-150TB)	$1,130.00	40.5%	$672.35	$203.40	N/A	N/A	N/A	N/A	$203.40	EN-S	SYMMETRIX VMAX 40K
EZSM-2R07	EZSM REG 40K 1TB (151-250TB)	$1,000.00	40.5%	$595.00	$180.00	N/A	N/A	N/A	N/A	$180.00	EN-S	SYMMETRIX VMAX 40K
EZSM-2R08	EZSM REG 40K 1TB (251-400TB)	$870.00	40.5%	$517.65	$156.60	N/A	N/A	N/A	N/A	$156.60	EN-S	SYMMETRIX VMAX 40K
EZSM-2R09	EZSM REG 40K 1TB (401-600TB)	$760.00	40.5%	$452.20	$136.80	N/A	N/A	N/A	N/A	$136.80	EN-S	SYMMETRIX VMAX 40K
EZSM-2R10	EZSM REG 40K 1TB (601-1000TB)	$660.00	40.5%	$392.70	$118.80	N/A	N/A	N/A	N/A	$118.80	EN-S	SYMMETRIX VMAX 40K
EZSM-2R11	EZSM REG 40K 1TB (1001 TB+)	$570.00	40.5%	$339.15	$102.60	N/A	N/A	N/A	N/A	$102.60	EN-S	SYMMETRIX VMAX 40K
EZSM-2RBAS	EZSM REG 40K BASE LICENSE	$9,640.00	40.5%	$5,735.80	$1,735.20	N/A	N/A	N/A	N/A	$1,735.20	EN-S	SYMMETRIX VMAX 40K
EZSM-2RUP	EZSM REG 40K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
GDDR2CAOPSMVS	EMC GDDR 40K W/ CAOPSMVS LIC	$210,000.00	40.5%	$124,950.00	$37,800.00	N/A	N/A	N/A	N/A	$37,800.00	EN-S	SYMMETRIX VMAX 40K
GDDR-2SITELIC	EMC GDDR 40K SITE LICENSE	$175,000.00	40.5%	$104,125.00	$31,500.00	N/A	N/A	N/A	N/A	$31,500.00	EN-S	SYMMETRIX VMAX 40K
RPEXM2-SPLITR	RP SPLITTER FOR VMAX 40K	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-S	SYMMETRIX VMAX 40K
SD-00004-RET	VMAX 40K 4SM 8G FIC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-00040-RET	VMAX 40K 4MM 8G FIC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-00400-RET	VMAX 40K 4MM GIGE RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-00400T-RET	VMAX 40K 4MM 10 GIGE RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-08000E-RET	VMAX 40K 8SM 8G FC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-192-256UFD	VMAX 40K MEMCONV 2X96 to 2X128 GB	$238,590.00	40.5%	$141,961.05	$27,529.61	N/A	N/A	N/A	N/A	$27,529.61	EN-H	SYMMETRIX VMAX 40K
SD-192-BASE	VMAX 40K BASE-192GB	$262,630.00	40.5%	$156,264.85	$39,394.50	N/A	N/A	N/A	N/A	$39,394.50	EN-H	SYMMETRIX VMAX 40K
SD-192-BASEC	VMAX 40K BASE-192GB-C	$262,630.00	40.5%	$156,264.85	$39,394.50	N/A	N/A	N/A	N/A	$39,394.50	EN-H	SYMMETRIX VMAX 40K
SD-192DBASECE	VMAX 40K BASE-192GB-C with Encryption	$278,645.00	40.5%	$165,793.78	$41,796.75	N/A	N/A	N/A	N/A	$41,796.75	EN-H	SYMMETRIX VMAX 40K
SD-192D-BASEE	VMAX 40K BASE-192GB with Encryption	$278,645.00	40.5%	$165,793.78	$41,796.75	N/A	N/A	N/A	N/A	$41,796.75	EN-H	SYMMETRIX VMAX 40K
SD-192-RET	VMAX 40K MEMORY RETURN 192GB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-1P	VMAX 40K 1P INFRAST	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-1P-D	VMAX 40K 1P INFRAST DISP	$46,325.00	40.5%	$27,563.38	$6,948.75	N/A	N/A	N/A	N/A	$6,948.75	EN-H	SYMMETRIX VMAX 40K
SD-1P-DU	VMAX 40K 1P INFRAST DISP UPG	$46,325.00	40.5%	$27,563.38	$6,948.75	N/A	N/A	N/A	N/A	$6,948.75	EN-H	SYMMETRIX VMAX 40K
SD-256-BASE	VMAX 40K BASE-256GB	$354,095.00	40.5%	$210,686.53	$53,114.25	N/A	N/A	N/A	N/A	$53,114.25	EN-H	SYMMETRIX VMAX 40K
SD-256-BASEC	VMAX 40K BASE-256GB-C	$354,095.00	40.5%	$210,686.53	$53,114.25	N/A	N/A	N/A	N/A	$53,114.25	EN-H	SYMMETRIX VMAX 40K
SD-256DBASECE	VMAX 40K BASE-256GB-C WITH ENCRYPTION	$370,105.00	40.5%	$220,212.48	$55,515.75	N/A	N/A	N/A	N/A	$55,515.75	EN-H	SYMMETRIX VMAX 40K
SD-256D-BASEE	VMAX 40K BASE-256GB WITH ENCRYPTION	$370,105.00	40.5%	$220,212.48	$55,515.75	N/A	N/A	N/A	N/A	$55,515.75	EN-H	SYMMETRIX VMAX 40K
SD-3D	VMAX 40K 3D INFRAST	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-3D-D	VMAX 40K 3D INFRAST DISP	$46,325.00	40.5%	$27,563.38	$6,948.75	N/A	N/A	N/A	N/A	$6,948.75	EN-H	SYMMETRIX VMAX 40K
SD-3D-DU	VMAX 40K 3D INFRAST DISP UPG	$46,325.00	40.5%	$27,563.38	$6,948.75	N/A	N/A	N/A	N/A	$6,948.75	EN-H	SYMMETRIX VMAX 40K
SD-3Y	VMAX 40K 3Y INFRAST	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-3Y-D	VMAX 40K 3Y INFRAST DISP	$46,325.00	40.5%	$27,563.38	$6,948.75	N/A	N/A	N/A	N/A	$6,948.75	EN-H	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD-3Y-DU	VMAX 40K 3Y INFRAST DISP UPG	$46,325.00	40.5%	$27,563.38	$6,948.75	N/A	N/A	N/A	N/A	$6,948.75	EN-H	SYMMETRIX VMAX 40K
SD-40000S-RET	VMAX 40K 4MM 16G FC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-44000E-RET	VMAX 40K 4MM4SS 8G FC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-48-192UFD	VMAX 40K MEMCONV 2X24 TO 2X96 GB	$198,610.00	40.5%	$118,172.95	$22,916.54	N/A	N/A	N/A	N/A	$22,916.54	EN-H	SYMMETRIX VMAX 40K
SD-48-256UFD	VMAX 40K MEMCONV 2X24 to 2X128 GB	$333,190.00	40.5%	$198,248.05	$38,444.99	N/A	N/A	N/A	N/A	$38,444.99	EN-H	SYMMETRIX VMAX 40K
SD-48-96UFD	VMAX 40K MEMCONV 2X24 to 2X48 GB	$56,470.00	40.5%	$33,599.65	$6,515.77	N/A	N/A	N/A	N/A	$6,515.77	EN-H	SYMMETRIX VMAX 40K
SD-48-BASE	VMAX 40K BASE-48GB	$211,910.00	40.5%	$126,086.45	$31,786.50	N/A	N/A	N/A	N/A	$31,786.50	EN-H	SYMMETRIX VMAX 40K
SD-48-BASEC	VMAX 40K BASE-48GB-C	$211,910.00	40.5%	$126,086.45	$31,786.50	N/A	N/A	N/A	N/A	$31,786.50	EN-H	SYMMETRIX VMAX 40K
SD-48D-BASECE	VMAX 40K BASE-48GB-C with Encryption	$227,915.00	40.5%	$135,609.43	$34,187.25	N/A	N/A	N/A	N/A	$34,187.25	EN-H	SYMMETRIX VMAX 40K
SD-48D-BASEE	VMAX 40K BASE-48GB with Encryption	$227,915.00	40.5%	$135,609.43	$34,187.25	N/A	N/A	N/A	N/A	$34,187.25	EN-H	SYMMETRIX VMAX 40K
SD-48-RET	VMAX 40K MEMORY RETURN 48GB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-62000E-RET	VMAX 40K 6MM2SM 8G FC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-80000E-RET	VMAX 40K 8MM 8G FC RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-96-192UFD	VMAX 40K MEMCONV 2X48 to 2X96 GB	$176,175.00	40.5%	$104,824.13	$20,327.88	N/A	N/A	N/A	N/A	$20,327.88	EN-H	SYMMETRIX VMAX 40K
SD-96-256UFD	VMAX 40K MEMCONV 2X48 to 2X128 GB	$310,755.00	40.5%	$184,899.23	$35,856.34	N/A	N/A	N/A	N/A	$35,856.34	EN-H	SYMMETRIX VMAX 40K
SD-96-BASE	VMAX 40K BASE-96GB	$231,490.00	40.5%	$137,736.55	$34,723.50	N/A	N/A	N/A	N/A	$34,723.50	EN-H	SYMMETRIX VMAX 40K
SD-96-BASEC	VMAX 40K BASE-96GB-C	$231,490.00	40.5%	$137,736.55	$34,723.50	N/A	N/A	N/A	N/A	$34,723.50	EN-H	SYMMETRIX VMAX 40K
SD-96D-BASECE	VMAX 40K BASE-96GB-C with Encryption	$247,500.00	40.5%	$147,262.50	$37,125.00	N/A	N/A	N/A	N/A	$37,125.00	EN-H	SYMMETRIX VMAX 40K
SD-96D-BASEE	VMAX 40K BASE-96GB with Encryption	$247,500.00	40.5%	$147,262.50	$37,125.00	N/A	N/A	N/A	N/A	$37,125.00	EN-H	SYMMETRIX VMAX 40K
SD-96-RET	VMAX 40K MEMORY RETURN 96GB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	$455.00	40.5%	$270.73	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-ADD192	VMAX 40K ADD ENGINE-192GB	$249,450.00	40.5%	$148,422.75	$37,417.50	N/A	N/A	N/A	N/A	$37,417.50	EN-H	SYMMETRIX VMAX 40K
SD-ADD192C	VMAX 40K ADD ENGINE-192GB-C	$249,450.00	40.5%	$148,422.75	$37,417.50	N/A	N/A	N/A	N/A	$37,417.50	EN-H	SYMMETRIX VMAX 40K
SD-ADD192CU	VMAX 40K UPG ENGINE-192GB-C	$324,285.00	40.5%	$192,949.58	$37,417.50	N/A	N/A	N/A	N/A	$37,417.50	EN-H	SYMMETRIX VMAX 40K
SD-ADD192CUF	VMAX 40K UPG ENGINE-192GB-C	$324,285.00	40.5%	$192,949.58	$37,417.50	N/A	N/A	N/A	N/A	$37,417.50	EN-H	SYMMETRIX VMAX 40K
SD-ADD192DCE	VMAX 40K ADD ENGINE-192GB-C with Encryp	$274,460.00	40.5%	$163,303.70	$41,169.00	N/A	N/A	N/A	N/A	$41,169.00	EN-H	SYMMETRIX VMAX 40K
SD-ADD192DCEU	VMAX 40K UPG ENGINE-192GB-C with Encryp	$356,800.00	40.5%	$212,296.00	$41,169.23	N/A	N/A	N/A	N/A	$41,169.23	EN-H	SYMMETRIX VMAX 40K
SDADD192DCEUF	VMAX 40K UPG ENGINE-192GB-C with Encryp	$356,800.00	40.5%	$212,296.00	$41,169.23	N/A	N/A	N/A	N/A	$41,169.23	EN-H	SYMMETRIX VMAX 40K
SD-ADD192DE	VMAX 40K ADD ENGINE-192GB with Encryp	$274,460.00	40.5%	$163,303.70	$41,169.00	N/A	N/A	N/A	N/A	$41,169.00	EN-H	SYMMETRIX VMAX 40K
SD-ADD192DEU	VMAX 40K UPG ENGINE-192GB with Encryp	$356,800.00	40.5%	$212,296.00	$41,169.23	N/A	N/A	N/A	N/A	$41,169.23	EN-H	SYMMETRIX VMAX 40K
SD-ADD192DEUF	VMAX 40K UPG ENGINE-192GB with Encryp	$356,800.00	40.5%	$212,296.00	$41,169.23	N/A	N/A	N/A	N/A	$41,169.23	EN-H	SYMMETRIX VMAX 40K
SD-ADD192U	VMAX 40K UPG ENGINE-192GB	$324,285.00	40.5%	$192,949.58	$37,417.50	N/A	N/A	N/A	N/A	$37,417.50	EN-H	SYMMETRIX VMAX 40K
SD-ADD192UF	VMAX 40K UPG ENGINE-192GB	$324,285.00	40.5%	$192,949.58	$37,417.50	N/A	N/A	N/A	N/A	$37,417.50	EN-H	SYMMETRIX VMAX 40K
SD-ADD256	VMAX 40K ADD ENGINE-256GB	$392,355.00	40.5%	$233,451.23	$58,853.25	N/A	N/A	N/A	N/A	$58,853.25	EN-H	SYMMETRIX VMAX 40K
SD-ADD256C	VMAX 40K ADD ENGINE-256GB-C	$392,355.00	40.5%	$233,451.23	$58,853.25	N/A	N/A	N/A	N/A	$58,853.25	EN-H	SYMMETRIX VMAX 40K
SD-ADD256CU	VMAX 40K UPG ENGINE-256GB-C	$510,060.00	40.5%	$303,485.70	$58,853.07	N/A	N/A	N/A	N/A	$58,853.07	EN-H	SYMMETRIX VMAX 40K
SD-ADD256CUF	VMAX 40K UPG ENGINE-256GB-C	$510,060.00	40.5%	$303,485.70	$58,853.07	N/A	N/A	N/A	N/A	$58,853.07	EN-H	SYMMETRIX VMAX 40K
SD-ADD256DCE	VMAX 40K ADD ENGINE-256GB-C with Encryp	$417,370.00	40.5%	$248,335.15	$62,605.50	N/A	N/A	N/A	N/A	$62,605.50	EN-H	SYMMETRIX VMAX 40K
SD-ADD256DCEU	VMAX 40K UPG ENGINE-256GB-C with Encryp	$542,580.00	40.5%	$322,835.10	$62,605.38	N/A	N/A	N/A	N/A	$62,605.38	EN-H	SYMMETRIX VMAX 40K
SDADD256DCEUF	VMAX 40K UPG ENGINE-256GB-C with Encryp	$542,580.00	40.5%	$322,835.10	$62,605.38	N/A	N/A	N/A	N/A	$62,605.38	EN-H	SYMMETRIX VMAX 40K
SD-ADD256DE	VMAX 40K ADD ENGINE-256GB with Encryp	$417,370.00	40.5%	$248,335.15	$62,605.50	N/A	N/A	N/A	N/A	$62,605.50	EN-H	SYMMETRIX VMAX 40K
SD-ADD256DEU	VMAX 40K UPG ENGINE-256GB with Encryp	$542,580.00	40.5%	$322,835.10	$62,605.38	N/A	N/A	N/A	N/A	$62,605.38	EN-H	SYMMETRIX VMAX 40K
SD-ADD256DEUF	VMAX 40K UPG ENGINE-256GB with Encryp	$542,580.00	40.5%	$322,835.10	$62,605.38	N/A	N/A	N/A	N/A	$62,605.38	EN-H	SYMMETRIX VMAX 40K
SD-ADD256U	VMAX 40K UPG ENGINE-256GB	$510,060.00	40.5%	$303,485.70	$58,853.07	N/A	N/A	N/A	N/A	$58,853.07	EN-H	SYMMETRIX VMAX 40K
SD-ADD256UF	VMAX 40K UPG ENGINE-256GB	$510,060.00	40.5%	$303,485.70	$76,509.00	N/A	N/A	N/A	N/A	$76,509.00	EN-H	SYMMETRIX VMAX 40K
SD-ADD48	VMAX 40K ADD ENGINE-48GB	$170,190.00	40.5%	$101,263.05	$25,528.50	N/A	N/A	N/A	N/A	$25,528.50	EN-H	SYMMETRIX VMAX 40K
SD-ADD48C	VMAX 40K ADD ENGINE-48GB-C	$170,190.00	40.5%	$101,263.05	$25,528.50	N/A	N/A	N/A	N/A	$25,528.50	EN-H	SYMMETRIX VMAX 40K
SD-ADD48CU	VMAX 40K UPG ENGINE-48GB-C	$221,245.00	40.5%	$131,640.78	$25,528.27	N/A	N/A	N/A	N/A	$25,528.27	EN-H	SYMMETRIX VMAX 40K
SD-ADD48CUF	VMAX 40K UPG ENGINE-48GB-C	$221,245.00	40.5%	$131,640.78	$25,528.27	N/A	N/A	N/A	N/A	$25,528.27	EN-H	SYMMETRIX VMAX 40K
SD-ADD48DCE	VMAX 40K ADD ENGINE-48GB-C with Encryp	$195,205.00	40.5%	$116,146.98	$29,280.75	N/A	N/A	N/A	N/A	$29,280.75	EN-H	SYMMETRIX VMAX 40K
SD-ADD48DCEU	VMAX 40K UPG ENGINE-48GB-C with Encryp	$253,765.00	40.5%	$150,990.18	$29,280.57	N/A	N/A	N/A	N/A	$29,280.57	EN-H	SYMMETRIX VMAX 40K
SD-ADD48DCEUF	VMAX 40K UPG ENGINE-48GB-C with Encryp	$253,765.00	40.5%	$150,990.18	$29,280.57	N/A	N/A	N/A	N/A	$29,280.57	EN-H	SYMMETRIX VMAX 40K
SD-ADD48DE	VMAX 40K ADD ENGINE-48GB with Encryp	$195,205.00	40.5%	$116,146.98	$29,280.75	N/A	N/A	N/A	N/A	$29,280.75	EN-H	SYMMETRIX VMAX 40K
SD-ADD48DEU	VMAX 40K UPG ENGINE-48GB with Encryp	$253,765.00	40.5%	$150,990.18	$29,280.57	N/A	N/A	N/A	N/A	$29,280.57	EN-H	SYMMETRIX VMAX 40K
SD-ADD48DEUF	VMAX 40K UPG ENGINE-48GB with Encryp	$253,765.00	40.5%	$150,990.18	$29,280.57	N/A	N/A	N/A	N/A	$29,280.57	EN-H	SYMMETRIX VMAX 40K
SD-ADD48U	VMAX 40K UPG ENGINE-48GB	$221,245.00	40.5%	$131,640.78	$25,528.27	N/A	N/A	N/A	N/A	$25,528.27	EN-H	SYMMETRIX VMAX 40K
SD-ADD48UF	VMAX 40K UPG ENGINE-48GB	$221,245.00	40.5%	$131,640.78	$25,528.27	N/A	N/A	N/A	N/A	$25,528.27	EN-H	SYMMETRIX VMAX 40K
SD-ADD96	VMAX 40K ADD ENGINE-96GB	$200,785.00	40.5%	$119,467.08	$30,117.75	N/A	N/A	N/A	N/A	$30,117.75	EN-H	SYMMETRIX VMAX 40K
SD-ADD96C	VMAX 40K ADD ENGINE-96GB-C	$200,785.00	40.5%	$119,467.08	$30,117.75	N/A	N/A	N/A	N/A	$30,117.75	EN-H	SYMMETRIX VMAX 40K
SD-ADD96CU	VMAX 40K UPG ENGINE-96GB-C	$261,020.00	40.5%	$155,306.90	$30,117.69	N/A	N/A	N/A	N/A	$30,117.69	EN-H	SYMMETRIX VMAX 40K
SD-ADD96CUF	VMAX 40K UPG ENGINE-96GB-C	$261,020.00	40.5%	$155,306.90	$30,117.69	N/A	N/A	N/A	N/A	$30,117.69	EN-H	SYMMETRIX VMAX 40K
SD-ADD96DCE	VMAX 40K ADD ENGINE-96GB-C with Encryp	$225,800.00	40.5%	$134,351.00	$33,870.00	N/A	N/A	N/A	N/A	$33,870.00	EN-H	SYMMETRIX VMAX 40K
SD-ADD96DCEU	VMAX 40K UPG ENGINE-96GB-C with Encryp	$293,540.00	40.5%	$174,656.30	$33,870.00	N/A	N/A	N/A	N/A	$33,870.00	EN-H	SYMMETRIX VMAX 40K
SD-ADD96DCEUF	VMAX 40K UPG ENGINE-96GB-C with Encryp	$293,540.00	40.5%	$174,656.30	$33,870.00	N/A	N/A	N/A	N/A	$33,870.00	EN-H	SYMMETRIX VMAX 40K
SD-ADD96DE	VMAX 40K ADD ENGINE-96GB with Encryp	$225,800.00	40.5%	$134,351.00	$33,870.00	N/A	N/A	N/A	N/A	$33,870.00	EN-H	SYMMETRIX VMAX 40K
SD-ADD96DEU	VMAX 40K UPG ENGINE-96GB with Encryp	$293,540.00	40.5%	$174,656.30	$33,870.00	N/A	N/A	N/A	N/A	$33,870.00	EN-H	SYMMETRIX VMAX 40K
SD-ADD96DEUF	VMAX 40K UPG ENGINE-96GB with Encryp	$293,540.00	40.5%	$174,656.30	$33,870.00	N/A	N/A	N/A	N/A	$33,870.00	EN-H	SYMMETRIX VMAX 40K
SD-ADD96U	VMAX 40K UPG ENGINE-96GB	$261,020.00	40.5%	$155,306.90	$30,117.69	N/A	N/A	N/A	N/A	$30,117.69	EN-H	SYMMETRIX VMAX 40K
SD-ADD96UF	VMAX 40K UPG ENGINE-96GB	$261,020.00	40.5%	$155,306.90	$30,117.69	N/A	N/A	N/A	N/A	$30,117.69	EN-H	SYMMETRIX VMAX 40K
SD-ASSETTG-MS	CUST SPECFD ASSET TAG - MICROSOFT IT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CNV-3DU	VMAX 40K CONV TO 3D INFRA/STORAGE BAY	$2,680.00	40.5%	$1,594.60	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CNV-3YU	VMAX 40K CONV TO 3Y INFRA/STORAGE BAY	$2,680.00	40.5%	$1,594.60	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CNVDB-1PU	VMAX 40K CONV TO 1P STORAGE BAY	$2,680.00	40.5%	$1,594.60	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CNVINF-1PU	VMAX 40K CONV TO 1P INFRASTRUCTURE	$2,680.00	40.5%	$1,594.60	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-COMPRSUFD	VMAX 40K UPG CMPRESSION ENABLED	$10,165.00	40.5%	$6,048.18	$1,172.88	N/A	N/A	N/A	N/A	$1,172.88	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG01	VMAX 40K CONFIG 01	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG02	VMAX 40K CONFIG 02	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG03	VMAX 40K CONFIG 03	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG04	VMAX 40K CONFIG 04	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG05	VMAX 40K CONFIG 05	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG06	VMAX 40K CONFIG 06	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG07	VMAX 40K CONFIG 07	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG08	VMAX 40K CONFIG 08	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG09	VMAX 40K CONFIG 09	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG10	VMAX 40K CONFIG 10	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG11	VMAX 40K CONFIG 11	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG12	VMAX 40K CONFIG 12	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG13	VMAX 40K CONFIG 13	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG14	VMAX 40K CONFIG 14	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG15	VMAX 40K CONFIG 15	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG16	VMAX 40K CONFIG 16	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG17	VMAX 40K CONFIG 17	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG18	VMAX 40K CONFIG 18	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD-CONFIG19	VMAX 40K CONFIG 19	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG19-2	VMAX 40K CONFIG 19-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG20	VMAX 40K CONFIG 20	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG21	VMAX 40K CONFIG 21	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG22	VMAX 40K CONFIG 22	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG22-2	VMAX 40K CONFIG 22-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG23	VMAX 40K CONFIG 23	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG24	VMAX 40K CONFIG 24	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG25	VMAX 40K CONFIG 25	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG26	VMAX 40K CONFIG 26	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG27	VMAX 40K CONFIG 27	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG28	VMAX 40K CONFIG 28	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG29	VMAX 40K CONFIG 29	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG30	VMAX 40K CONFIG 30	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG31	VMAX 40K CONFIG 31	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG32	VMAX 40K CONFIG 32	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG32-2	VMAX 40K CONFIG 32-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG33	VMAX 40K CONFIG 33	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG34	VMAX 40K CONFIG 34	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG35	VMAX 40K CONFIG 35	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG36	VMAX 40K CONFIG 36	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG36-2	VMAX 40K CONFIG 36-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG37	VMAX 40K CONFIG 37	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG38	VMAX 40K CONFIG 38	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG39	VMAX 40K CONFIG 39	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG39-2	VMAX 40K CONFIG 39-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG40	VMAX 40K CONFIG 40	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG40-2	VMAX 40K CONFIG 40-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG41	VMAX 40K CONFIG 41	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG41-2	VMAX 40K CONFIG 41-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG42	VMAX 40K CONFIG 42	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG43	VMAX 40K CONFIG 43	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-CONFIG44	VMAX 40K CONFIG 44	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DB-BOT-KIT	VMAX 40K BOT ROUTING KIT	$665.00	40.5%	$395.68	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DB-DC-1P	VMAX 40K DB DCH 1 PHASE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DB-DC-1PU	VMAX 40K DB DCH 1 PHASE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DB-DC-3D	VMAX 40K DB DCH DELTA	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DB-DC-3DU	VMAX 40K DB DCH DELTA UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DB-DC-3Y	VMAX 40K DB DCH WYE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DB-DC-3YU	VMAX 40K DB DCH WYE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBDC-SPS	VMAX 40K SPS DCH SPS	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SD-DBDC-SPS-U	VMAX 40K SPS DCH -UPG	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SD-DBDCSPS-UF	VMAX 40K SPS DCH-UPGFD	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SD-DBDCV-SPS	VMAX 40K SPSV DCH	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SD-DBDCVSPS-U	VMAX 40K SPSV DCH UPG	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SDDBDCVSPS-UF	VMAX 40K SPSV DCH UPGFD	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SD-DB-DIR-1P	VMAX 40K DB DIR 1 PHASE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DB-DIR-1PU	VMAX 40K DB DIR 1 PHASE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DB-DIR-3D	VMAX 40K DB DIR DELTA	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DB-DIR-3DU	VMAX 40K DB DIR DELTA UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DB-DIR-3Y	VMAX 40K DB DIR WYE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DB-DIR-3YU	VMAX 40K DB DIR WYE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SDDBPRFDOOR	VMAX 40K DRIVE BAY PERF DOOR	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SDDBPRFDOR1P	VMAX 40K DRIVE BAY PERF DOOR 1P	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SDDBSOLIDOOR	VMAX 40K DRIVE BAY SOLID DOOR	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SDDBSOLIDOR1P	VMAX 40K DRIVE BAY SOLID DOOR 1P	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DB-SPS	VMAX 40K SPS	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SD-DB-SPS-U	VMAX 40K SPS UPG	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SD-DBSPS-UF	VMAX 40K SPS UPGFD	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SD-DB-TOP-KIT	VMAX 40K TOP ROUTING KIT	$665.00	40.5%	$395.68	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DBTTOPKIT	VMAX 40K DENSE TOP ROUTING KIT	$665.00	40.5%	$395.68	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DC-1P	VMAX 40K DBV DIR 1 PHASE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DC-1PU	VMAX 40K DBV DIR 1 PHASE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DC-3D	VMAX 40K DBV DCH DELTA	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DC-3DU	VMAX 40K DBV DCH DELTA UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DC-3Y	VMAX 40K DBV DCH WYE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DC-3YU	VMAX 40K DBV DCH WYE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DIR-1P	VMAX 40K DBV DIR 1 PHASE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DIR1PU	VMAX 40K DBV DIR 1 PHASE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DIR-3D	VMAX 40K DBV DIR DELTA	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DIR3DU	VMAX 40K DBV DIR DELTA UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DIR-3Y	VMAX 40K DBV DIR WYE	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-DIR3YU	VMAX 40K DBV DIR WYE UPG	$16,255.00	40.5%	$9,671.73	$2,438.25	N/A	N/A	N/A	N/A	$2,438.25	EN-H	SYMMETRIX VMAX 40K
SD-DBV-SPS	VMAX 40K SPSV	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SD-DBV-SPS-U	VMAX 40K SPSV-UPG	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SD-DBVSPS-UF	VMAX 40K SPSV UPGFD	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DC-1P	VMAX 40K DDB DCH 1 PHASE	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DC-1PU	VMAX 40K DDB DCH 1 PHASE UPG	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DC-3D	VMAX 40K DDB DCH DELTA	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DC-3DU	VMAX 40K DDB DCH DELTA UPG	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DC-3Y	VMAX 40K DDB DCH WYE	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DC-3YU	VMAX 40K DDB DCH WYE UPG	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DIR-1P	VMAX 40K SEP 3.5" DIRECT SB 1 PH	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DIR1PU	VMAX 40K SEP 3.5" DIRECT SB 1 PH UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DIR-3D	VMAX 40K SEP 3.5" DIRECT SB DELTA	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DIR3DU	VMAX 40K SEP 3.5" DIRECT SB DELTA UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DIR-3Y	VMAX 40K SEP 3.5" DIRECT SB WYE	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DDB-DIR3YU	VMAX 40K SEP 3.5" DIRECT SB WYE UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DDBV-DC-1P	VMAX 40K DDBV DCH 1 PHASE	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K
SD-DDBVDC-1PU	VMAX 40K DDBV DCH 1 PHASE UPG	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K
SD-DDBV-DC-3D	VMAX 40K DDBV DCH DELTA	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K
SD-DDBVDC-3DU	VMAX 40K DDBV DCH DELTA UPG	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K
SD-DDBV-DC-3Y	VMAX 40K DDBV DCH WYE	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD-DDBVDC-3YU	VMAX 40K DDBV DCH WYE UPG	$30,100.00	40.5%	$17,909.50	$4,515.00	N/A	N/A	N/A	N/A	$4,515.00	EN-H	SYMMETRIX VMAX 40K
SD-DDBVDIR-1P	VMAX 40K SEP 2.5" DENSE DIR SB 1 PH	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DDBVDIR1PU	VMAX 40K SEP 2.5" DENSE DIR SB 1 PH UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DDBVDIR-3D	VMAX 40K SEP 2.5" DENSE DIR SB DELTA	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DDBVDIR3DU	VMAX 40K SEP 2.5" DENSE DIR SB DELTA UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DDBVDIR-3Y	VMAX 40K SEP 2.5" DENSE DIR SB WYE	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DDBVDIR3YU	VMAX 40K SEP 2.5" DENSE DIR SB WYE UPG	$30,715.00	40.5%	$18,275.43	$4,607.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DE15-DCH	VMAX 40K 15SLT DR ENCL	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 40K
SD-DE15-DCHU	VMAX 40K 15SLT DR ENCL UPG	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 40K
SD-DE15DCHUFD	VMAX 40K 15SLT DR ENCL UFD	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 40K
SD-DE15-DIR	VMAX 40K 15SLT DR ENCL	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 40K
SD-DE15-DIRU	VMAX 40K 15SLT DR ENCL UPG	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 40K
SD-DE15DIRUFD	VMAX 40K 15SLT DR ENCL UFD	$3,150.00	40.5%	$1,874.25	$472.50	N/A	N/A	N/A	N/A	$472.50	EN-H	SYMMETRIX VMAX 40K
SD-DE25-DCH	VMAX 40K 25SLT DR ENCL	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 40K
SD-DE25-DCHU	VMAX 40K 25SLT DR ENCL UPG	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 40K
SD-DE25DCHUFD	VMAX 40K 25SLT DR ENCL UFD	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 40K
SD-DE25-DIR	VMAX 40K 25SLT DR ENCL	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 40K
SD-DE25-DIRU	VMAX 40K 25SLT DR ENCL UPG	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 40K
SD-DE25DIRUFD	VMAX 40K 25SLT DR ENCL UFD	$5,930.00	40.5%	$3,528.35	$889.50	N/A	N/A	N/A	N/A	$889.50	EN-H	SYMMETRIX VMAX 40K
SD-DSCABL3-8	VMAX 40K DSP BAY ENGINE 3-8 CABLE KIT	$37,060.00	40.5%	$22,050.70	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSCABL5-8	VMAX 40K DSP BAY ENGINE 5-8 CABLE KIT	$24,705.00	40.5%	$14,699.48	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSCABL7-8	VMAX 40K DSP BAY ENGINE 7-8 CABLE KIT	$12,355.00	40.5%	$7,351.23	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSOPTICKT	VMAX 40K SINGLE ENGINE OPTIC KIT	$18,530.00	40.5%	$11,025.35	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 2-1	VMAX 40K DISPERSED CONFIG DSP 2-1	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 2-2	VMAX 40K DISPERSED CONFIG DSP 2-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 2-3	VMAX 40K DISPERSED CONFIG DSP 2-3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 2-4	VMAX 40K DISPERSED CONFIG DSP 2-4	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 2-5	VMAX 40K DISPERSED CONFIG DSP 2-5	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 2-6	VMAX 40K DISPERSED CONFIG DSP 2-6	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 4-1	VMAX 40K DISPERSED CONFIG DSP 4-1	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 4-2	VMAX 40K DISPERSED CONFIG DSP 4-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 4-3	VMAX 40K DISPERSED CONFIG DSP 4-3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 4-4	VMAX 40K DISPERSED CONFIG DSP 4-4	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 6-1	VMAX 40K DISPERSED CONFIG DSP 6-1	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP 6-2	VMAX 40K DISPERSED CONFIG DSP 6-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP-3	VMAX 40K DSP ENG LOCATION 3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP-3U	VMAX 40K DSP ENG LOCATION 3 UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP-5	VMAX 40K DSP ENG LOCATION 5	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP-5U	VMAX 40K DSP ENG LOCATION 5 UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP-7	VMAX 40K DSP ENG LOCATION 7	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-DSP-7U	VMAX 40K DSP ENG LOCATION 7 UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-FC-FTS	VMAX 40K FED TRD STRG PORT TRACKING	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-FE00004E	VMAX 40K 4SM 8G FICON	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-FE00004EU	VMAX 40K 4SM 8G FICON-UPG	$3,210.00	40.5%	$1,909.95	$370.38	N/A	N/A	N/A	N/A	$370.38	EN-H	SYMMETRIX VMAX 40K
SD-FE00004EUF	VMAX 40K 4SM 8G FICON-CONV	$11,120.00	40.5%	$6,616.40	$1,283.08	N/A	N/A	N/A	N/A	$1,283.08	EN-H	SYMMETRIX VMAX 40K
SD-FE00040E	VMAX 40K 4MM 8G FICON	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-FE00040EU	VMAX 40K 4MM 8G FICON -UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-FE00040EUF	VMAX 40K 4MM 8G FICON-CONV	$7,905.00	40.5%	$4,703.48	$912.12	N/A	N/A	N/A	N/A	$912.12	EN-H	SYMMETRIX VMAX 40K
SD-FE00400	VMAX 40K 4M GIGE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-FE00400T	VMAX 40K 4MM 10 GIGE	$1,235.00	40.5%	$734.83	$185.25	N/A	N/A	N/A	N/A	$185.25	EN-H	SYMMETRIX VMAX 40K
SD-FE00400TU	VMAX 40K 4MM 10 GIGE-UPG	$1,605.00	40.5%	$954.98	$185.19	N/A	N/A	N/A	N/A	$185.19	EN-H	SYMMETRIX VMAX 40K
SD-FE00400TUF	VMAX 40K- 4MM 10 GIGE-CONV	$8,830.00	40.5%	$5,253.85	$1,324.50	N/A	N/A	N/A	N/A	$1,324.50	EN-H	SYMMETRIX VMAX 40K
SD-FE00400U	VMAX 40K 4M GIGE-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-FE00400UFD	VMAX40K 4M GIGE-CONV	$7,905.00	40.5%	$4,703.48	$912.12	N/A	N/A	N/A	N/A	$912.12	EN-H	SYMMETRIX VMAX 40K
SD-FE080000E	VMAX 40K 8SM 8G FIBRE	$4,940.00	40.5%	$2,939.30	$741.00	N/A	N/A	N/A	N/A	$741.00	EN-H	SYMMETRIX VMAX 40K
SD-FE080000EU	VMAX 40K 8SM 8G FIBRE-UPG	$6,425.00	40.5%	$3,822.88	$741.35	N/A	N/A	N/A	N/A	$741.35	EN-H	SYMMETRIX VMAX 40K
SD-FE08000EUF	VMAX 40K 8SM 8G FIBRE-CONV	$14,330.00	40.5%	$8,526.35	$1,653.46	N/A	N/A	N/A	N/A	$1,653.46	EN-H	SYMMETRIX VMAX 40K
SD-FE40000S	VMAX 40K 4MM 16G FC	$2,235.00	40.5%	$1,329.83	$335.25	N/A	N/A	N/A	N/A	$335.25	EN-H	SYMMETRIX VMAX 40K
SD-FE40000SU	VMAX 40K 4MM 16G FC -UPG	$2,906.00	40.5%	$1,729.07	$335.31	N/A	N/A	N/A	N/A	$335.31	EN-H	SYMMETRIX VMAX 40K
SD-FE40000SUF	VMAX 40K 4MM 16G FC -CONV	$8,205.00	40.5%	$4,881.98	$946.73	N/A	N/A	N/A	N/A	$946.73	EN-H	SYMMETRIX VMAX 40K
SD-FE44000E	VMAX 40K 4MM4SM 8G FIBRE	$2,470.00	40.5%	$1,469.65	$370.50	N/A	N/A	N/A	N/A	$370.50	EN-H	SYMMETRIX VMAX 40K
SD-FE44000EU	VMAX 40K 4MM4SM 8G FIBRE-UPG	$3,210.00	40.5%	$1,909.95	$370.38	N/A	N/A	N/A	N/A	$370.38	EN-H	SYMMETRIX VMAX 40K
SD-FE44000EUF	VMAX 40K 4MM4SM 8G FIBRE-CONV	$11,120.00	40.5%	$6,616.40	$1,283.08	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-FE62000E	VMAX 40K 6MM2SM 8G FIBRE	$1,235.00	40.5%	$734.83	$185.25	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-FE62000EU	VMAX 40K 6MM2SM 8G FIBRE-UPG	$1,605.00	40.5%	$954.98	$185.19	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-FE62000UF	VMAX 40K 6MM2SM 8G FIBRE-CONV	$9,510.00	40.5%	$5,658.45	$1,097.31	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-FE80000E	VMAX 40K 8MM 8G FIBRE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-FE80000EU	VMAX 40K 8MM 8G FIBRE-UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-FE80000EUF	VMAX 40K 8MM 8G FIBRE-CONV	$7,905.00	40.5%	$4,703.48	$1,185.75	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-GE-FCOE	VMAX 40K FCOE PORTS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-GE-ISCSI	VMAX 40K GIGE ISCSI PORTS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-GE-SRDF	VMAX 40K GIGE SRDF PORTS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-INTBKVKIT	VMAX 40K INTERNAL CABLE BRACKET TITAN	$310.00	40.5%	$184.45	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-INTBRK-KIT	VMAX 40K INTERNAL CABLE BRKT	$310.00	40.5%	$184.45	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG01	VMAX 40K MIXED CONFIG M01	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG02	VMAX 40K MIXED CONFIG M02	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG03	VMAX 40K MIXED CONFIG M03	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG04	VMAX 40K MIXED CONFIG M04	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG05	VMAX 40K MIXED CONFIG M05	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG06	VMAX 40K MIXED CONFIG M06	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG07	VMAX 40K MIXED CONFIG M07	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG08	VMAX 40K MIXED CONFIG M08	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG09	VMAX 40K MIXED CONFIG M09	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG10	VMAX 40K MIXED CONFIG M10	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG11	VMAX 40K MIXED CONFIG M11	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG12	VMAX 40K MIXED CONFIG M12	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG13	VMAX 40K MIXED CONFIG M13	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG14	VMAX 40K MIXED CONFIG M14	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG15	VMAX 40K MIXED CONFIG M15	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG16	VMAX 40K MIXED CONFIG M16	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG17	VMAX 40K MIXED CONFIG M17	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIG18	VMAX 40K MIXED CONFIG M18	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIGA4	VMAX 40K MIXED CONFIG MDA4	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD-MDCONFIGA6	VMAX 40K MIXED CONFIG MDA6	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIGD6	VMAX 40K MIXED CONFIG MD6	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MDCONFIGD8	VMAX 40K MIXED CONFIG MD8	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MODEM	VMAX 40K ZBA MODEM LEAD FREE	$1,545.00	40.5%	$919.28	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG01	VMAX 40K MIXED CONFIG V01	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG02	VMAX 40K MIXED CONFIG V02	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG03	VMAX 40K MIXED CONFIG V03	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG04	VMAX 40K MIXED CONFIG V04	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG05	VMAX 40K MIXED CONFIG V05	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG06	VMAX 40K MIXED CONFIG V06	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG07	VMAX 40K MIXED CONFIG V07	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG08	VMAX 40K MIXED CONFIG V08	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG09	VMAX 40K MIXED CONFIG V09	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG10	VMAX 40K MIXED CONFIG V10	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG11	VMAX 40K MIXED CONFIG V11	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG12	VMAX 40K MIXED CONFIG V12	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG13	VMAX 40K MIXED CONFIG V13	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG14	VMAX 40K MIXED CONFIG V14	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG15	VMAX 40K MIXED CONFIG V15	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG16	VMAX 40K MIXED CONFIG V16	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG17	VMAX 40K MIXED CONFIG V17	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIG18	VMAX 40K MIXED CONFIG V18	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIGA4	VMAX 40K MIXED CONFIG MVA4	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIGA6	VMAX 40K MIXED CONFIG MVA6	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIGD6	VMAX 40K MIXED CONFIG MV6	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-MVCONFIGD8	VMAX 40K MIXED CONFIG MV8	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-NOCMPRSRET	VMAX 40K NON-COMPRESSION RETURN	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-PC3YAFLA	32A 3PHASE WYE CORD SET IEC309-AMER	$2,255.00	40.5%	$1,341.73	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	$3,920.00	40.5%	$2,332.40	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-PCBL3DHH	PWR CBL HBL-HBL 3D	$2,255.00	40.5%	$1,341.73	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-PCBL3DHR	PWR CBL HBL-RSTOL 3D	$2,255.00	40.5%	$1,341.73	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	$3,920.00	40.5%	$2,332.40	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-PW40UASTL	30A 1PHASE AUSIP57 CLIPSAL 56PA332	$1,410.00	40.5%	$838.95	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-PW40UIEC3	30A 1PHASE INTERNATNL IEC309-332P6	$270.00	40.5%	$160.65	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$1,670.00	40.5%	$993.65	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-PW40U-US	30A 1PHASE NAMER JAPAN I6-30P	$270.00	40.5%	$160.65	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-SECURE	VMAX 40K SEISMIC BRKT SYSBAY	$5,015.00	40.5%	$2,983.93	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-SECUREA	VMAX 40K SE SEISMIC BRKT KIT	$5,015.00	40.5%	$2,983.93	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-SECUREDB	VMAX 40K SEISMIC BRKT STORBAY	$1,975.00	40.5%	$1,175.13	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-SECUREJK	VMAX 40K SEIS BRKT JNG KIT	$2,050.00	40.5%	$1,219.75	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-SECURETDB	VMAX 40K SEISMIC BRKT STORBAY TITAN	$665.00	40.5%	$395.68	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SD-SECURETM	VMAX 40K SEIS BRKT JNG KIT	$665.00	40.5%	$395.68	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-SILENCERM	VMAX 40K SILENCER KIT SYS/STOR 3.5" BAY	$1,235.00	40.5%	$734.83	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-SILENCERT	VMAX 40K SILENCER KIT STOR DENSE BAY	$1,235.00	40.5%	$734.83	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-TELCO	ZBA WW TELCO KIT (INTERNATIONAL)	$85.00	40.5%	$50.58	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFG19-2	VMAX 40K VCONFIG 19-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG01	VMAX 40K VCONFIG 01	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG02	VMAX 40K VCONFIG 02	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG05	VMAX 40K VCONFIG 05	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG06	VMAX 40K VCONFIG 06	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG07	VMAX 40K VCONFIG 07	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG08	VMAX 40K VCONFIG 08	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG09	VMAX 40K VCONFIG 09	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG10	VMAX 40K VCONFIG 10	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG11	VMAX 40K VCONFIG 11	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG12	VMAX 40K VCONFIG 12	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG13	VMAX 40K VCONFIG 13	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG14	VMAX 40K VCONFIG 14	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG15	VMAX 40K VCONFIG 15	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG16	VMAX 40K VCONFIG 16	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG17	VMAX 40K VCONFIG 17	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG18	VMAX 40K VCONFIG 18	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG19	VMAX 40K VCONFIG 19	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG20	VMAX 40K VCONFIG 20	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG21	VMAX 40K VCONFIG 21	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG22	VMAX 40K VCONFIG 22	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG23	VMAX 40K VCONFIG 23	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG24	VMAX 40K VCONFIG 24	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG25	VMAX 40K VCONFIG 25	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG26	VMAX 40K VCONFIG 26	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG27	VMAX 40K VCONFIG 27	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG28	VMAX 40K VCONFIG 28	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG29	VMAX 40K VCONFIG 29	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG30	VMAX 40K VCONFIG 30	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG31	VMAX 40K VCONFIG 31	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG32	VMAX 40K VCONFIG 32	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG33	VMAX 40K VCONFIG 33	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG34	VMAX 40K VCONFIG 34	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG35	VMAX 40K VCONFIG 35	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VCONFIG36	VMAX 40K VCONFIG 36	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 2-1	VMAX 40K DISPERSED CONFIG VDSP 2-1	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 2-2	VMAX 40K DISPERSED CONFIG VDSP 2-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 2-3	VMAX 40K DISPERSED CONFIG VDSP 2-3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 2-4	VMAX 40K DISPERSED CONFIG VDSP 2-4	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 2-5	VMAX 40K DISPERSED CONFIG VDSP 2-5	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 2-6	VMAX 40K DISPERSED CONFIG VDSP 2-6	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 4-1	VMAX 40K DISPERSED CONFIG VDSP 4-1	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 4-2	VMAX 40K DISPERSED CONFIG VDSP 4-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 4-3	VMAX 40K DISPERSED CONFIG VDSP 4-3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 4-4	VMAX 40K DISPERSED CONFIG VDSP 4-4	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 6-1	VMAX 40K DISPERSED CONFIG VDSP 6-1	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VDSP 6-2	VMAX 40K DISPERSED CONFIG VDSP 6-2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP1-40K	PROMO 100GB VFP40K 96	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
SD-VFP1-40KU	PROMO 100GB VFP40K 32U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP2-40K	PROMO 100GB VFP40K 192	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP2-40KU	PROMO 100GB VFP40K 48U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP3-40K	PROMO 200GB VFP40K 96	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP3-40KU	PROMO 100GB VFP40K 96U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP4-40K	PROMO 200GB VFP40K 192	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP4-40KU	PROMO 200GB VFP40K 32U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP5-40K	PROMO 400GB VFP40K 96	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP5-40KU	PROMO 200GB VFP40K 48U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP6-40K	PROMO 400GB VFP40K 192	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP6-40KU	PROMO 200GB VFP40K 96U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP7-40KU	PROMO 400GB VFP40K 32U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP8-40KU	PROMO 400GB VFP40K 48U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SD-VFP9-40KU	PROMO 400GB VFP40K 96U	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SRDF-CEM-2BAS	SRDF-CE 40K BASE LICENSE	$1,130.00	40.5%	$672.35	$203.40	N/A	N/A	N/A	N/A	$203.40	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2C01	SRDF-CE 40K 1TB (0-14TB)	$250.00	40.5%	$148.75	$45.00	N/A	N/A	N/A	N/A	$45.00	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2C02	SRDF-CE 40K 1TB (15-25TB)	$220.00	40.5%	$130.90	$39.60	N/A	N/A	N/A	N/A	$39.60	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2C03	SRDF-CE 40K 1TB (26-40TB)	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2C04	SRDF-CE 40K 1TB (41-60TB)	$180.00	40.5%	$107.10	$32.40	N/A	N/A	N/A	N/A	$32.40	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2C05	SRDF-CE 40K 1TB (61-100TB)	$160.00	40.5%	$95.20	$28.80	N/A	N/A	N/A	N/A	$28.80	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2C06	SRDF-CE 40K 1TB (101-150TB)	$140.00	40.5%	$83.30	$25.20	N/A	N/A	N/A	N/A	$25.20	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2C07	SRDF-CE 40K 1TB (151-250TB)	$130.00	40.5%	$77.35	$23.40	N/A	N/A	N/A	N/A	$23.40	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2C08	SRDF-CE 40K 1TB (251-400TB)	$110.00	40.5%	$65.45	$19.80	N/A	N/A	N/A	N/A	$19.80	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2C09	SRDF-CE 40K 1TB (401-600TB)	$80.00	40.5%	$47.60	$14.40	N/A	N/A	N/A	N/A	$14.40	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2C10	SRDF-CE 40K 1TB (601-1000TB)	$80.00	40.5%	$47.60	$14.40	N/A	N/A	N/A	N/A	$14.40	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2C11	SRDF-CE 40K 1TB(1001TB or greater)	$70.00	40.5%	$41.65	$12.60	N/A	N/A	N/A	N/A	$12.60	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2N01	SRDF-CE 40K 1TB (0-14TB) NLT3	$120.00	40.5%	$71.40	$21.60	N/A	N/A	N/A	N/A	$21.60	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2N02	SRDF-CE 40K 1TB (15-25TB) NLT3	$110.00	40.5%	$65.45	$19.80	N/A	N/A	N/A	N/A	$19.80	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2N03	SRDF-CE 40K 1TB (26-40TB) NLT3	$100.00	40.5%	$59.50	$18.00	N/A	N/A	N/A	N/A	$18.00	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2N04	SRDF-CE 40K 1TB (41-60TB) NLT3	$90.00	40.5%	$53.55	$16.20	N/A	N/A	N/A	N/A	$16.20	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2N05	SRDF-CE 40K 1TB (61-100TB) NLT3	$80.00	40.5%	$47.60	$14.40	N/A	N/A	N/A	N/A	$14.40	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2N06	SRDF-CE 40K 1TB (101-150TB) NLT3	$70.00	40.5%	$41.65	$12.60	N/A	N/A	N/A	N/A	$12.60	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2N07	SRDF-CE 40K 1TB (151-250TB) NLT3	$60.00	40.5%	$35.70	$10.80	N/A	N/A	N/A	N/A	$10.80	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2N08	SRDF-CE 40K 1TB (251-400TB) NLT3	$50.00	40.5%	$29.75	$9.00	N/A	N/A	N/A	N/A	$9.00	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2N09	SRDF-CE 40K 1TB (401-600TB) NLT3	$40.00	40.5%	$23.80	$7.20	N/A	N/A	N/A	N/A	$7.20	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2N10	SRDF-CE 40K 1TB (601-1000TB) NLT3	$39.00	40.5%	$23.21	$7.02	N/A	N/A	N/A	N/A	$7.02	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2N11	SRDF-CE 40K 1TB(1001TB or greater) NLT3	$35.00	40.5%	$20.83	$6.30	N/A	N/A	N/A	N/A	$6.30	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2R01	SRDF-CE 40K REPL 1TB (0-14TB)	$281.00	40.5%	$167.20	$50.58	N/A	N/A	N/A	N/A	$50.58	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2R02	SRDF-CE 40K REPL 1TB (15-25TB)	$215.00	40.5%	$127.93	$38.70	N/A	N/A	N/A	N/A	$38.70	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2R03	SRDF-CE 40K REPL 1TB (26-40TB)	$228.00	40.5%	$135.66	$41.04	N/A	N/A	N/A	N/A	$41.04	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2R04	SRDF-CE 40K REPL 1TB (41-60TB)	$208.00	40.5%	$123.76	$37.44	N/A	N/A	N/A	N/A	$37.44	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2R05	SRDF-CE 40K REPL 1TB (61-100TB)	$182.00	40.5%	$108.29	$32.76	N/A	N/A	N/A	N/A	$32.76	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2R06	SRDF-CE 40K REPL 1TB (101-150TB)	$163.00	40.5%	$96.99	$29.34	N/A	N/A	N/A	N/A	$29.34	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2R07	SRDF-CE 40K REPL 1TB (151-250TB)	$147.00	40.5%	$87.47	$26.46	N/A	N/A	N/A	N/A	$26.46	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2R08	SRDF-CE 40K REPL 1TB (251-400TB)	$128.00	40.5%	$76.16	$23.04	N/A	N/A	N/A	N/A	$23.04	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2R09	SRDF-CE 40K REPL 1TB (401-600TB)	$110.00	40.5%	$65.45	$19.80	N/A	N/A	N/A	N/A	$19.80	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2R10	SRDF-CE 40K REPL 1TB (601-1000TB)	$88.00	40.5%	$52.36	$15.84	N/A	N/A	N/A	N/A	$15.84	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2R11	SRDF-CE 40K REPL 1TB(1001TB or greater)	$55.00	40.5%	$32.73	$9.90	N/A	N/A	N/A	N/A	$9.90	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2RBA	SRDF-CE 40K REPL BASE LICENSE	$1,860.00	40.5%	$1,106.70	$334.80	N/A	N/A	N/A	N/A	$334.80	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2RUP	SRDF-CE 40K REPL BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
SRDF-CEM-2UPG	SRDF-CE 40K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
SVDBPERDOR1P	VMAX 40K DRIVE BAY PERF DOOR 1P	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SVDBPERFDOOR	VMAX 40K DRIVE BAY PERF DOOR	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SVDBSOLDOOR	VMAX 40K DRIVE BAY SOLID DOOR	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SVDBSOLDOR1P	VMAX 40K DRIVE BAY SOLID DOOR 1P	$620.00	40.5%	$368.90	$0.00	N/A	N/A	$0.00	N/A	$0.00	EN-H	SYMMETRIX VMAX 40K
SYM-OM4-100M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$1,000.00	40.5%	$595.00	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SYM-OM4-10M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$320.00	40.5%	$190.40	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SYM-OM4-1M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$255.00	40.5%	$151.73	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SYM-OM4-30M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$465.00	40.5%	$276.68	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SYM-OM4-3M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$255.00	40.5%	$151.73	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SYM-OM4-50M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$630.00	40.5%	$374.85	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SYM-OM4-5M	OM4 50/125 MICRON OPTICAL CABLE; LC- LC;	$290.00	40.5%	$172.55	$0.00	N/A	N/A	$0.00	N/A	N/A	EN-H	SYMMETRIX VMAX 40K
SYMV2-MIGRBAS	SYMMETRIX 40K MIGRATION BUNDLE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2BASE	TF-EIM 40K BASE MODEL	$5,100.00	40.5%	$3,034.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2C01	TF-EIM 40K 1TB 0-14TB	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2C02	TF-EIM 40K 1TB 15-25TB	$570.00	40.5%	$339.15	$102.60	N/A	N/A	N/A	N/A	$102.60	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2C03	TF-EIM 40K 1TB 26-40TB	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2C04	TF-EIM 40K 1TB 41-60TB	$460.00	40.5%	$273.70	$82.80	N/A	N/A	N/A	N/A	$82.80	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2C05	TF-EIM 40K 1TB 61-100TB	$440.00	40.5%	$261.80	$79.20	N/A	N/A	N/A	N/A	$79.20	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2C06	TF-EIM 40K 1TB 101-150TB	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2C07	TF-EIM 40K 1TB 151-250TB	$350.00	40.5%	$208.25	$63.00	N/A	N/A	N/A	N/A	$63.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2C08	TF-EIM 40K 1TB 251-400TB	$310.00	40.5%	$184.45	$55.80	N/A	N/A	N/A	N/A	$55.80	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2C09	TF-EIM 40K 1TB 401-600TB	$270.00	40.5%	$160.65	$48.60	N/A	N/A	N/A	N/A	$48.60	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2C10	TF-EIM 40K 1TB 601-1000TB	$230.00	40.5%	$136.85	$41.40	N/A	N/A	N/A	N/A	$41.40	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2C11	TF-EIM 40K 1TB 1001TB OR GREATER	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2N01	TF-EIM 40K 1TB 0-14TB NLT3	$300.00	40.5%	$178.50	$54.00	N/A	N/A	N/A	N/A	$54.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2N02	TF-EIM 40K 1TB 15-25TB NLT3	$280.00	40.5%	$166.60	$50.40	N/A	N/A	N/A	N/A	$50.40	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2N03	TF-EIM 40K 1TB 26-40TB NLT3	$250.00	40.5%	$148.75	$45.00	N/A	N/A	N/A	N/A	$45.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2N04	TF-EIM 40K 1TB 41-60TB NLT3	$230.00	40.5%	$136.85	$41.40	N/A	N/A	N/A	N/A	$41.40	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2N05	TF-EIM 40K 1TB 61-100TB NLT3	$220.00	40.5%	$130.90	$39.60	N/A	N/A	N/A	N/A	$39.60	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2N06	TF-EIM 40K 1TB 101-150TB NLT3	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2N07	TF-EIM 40K 1TB 151-250TB NLT3	$180.00	40.5%	$107.10	$32.40	N/A	N/A	N/A	N/A	$32.40	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2N08	TF-EIM 40K 1TB 251-400TB NLT3	$150.00	40.5%	$89.25	$27.00	N/A	N/A	N/A	N/A	$27.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2N09	TF-EIM 40K 1TB 401-600TB NLT3	$140.00	40.5%	$83.30	$25.20	N/A	N/A	N/A	N/A	$25.20	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2N10	TF-EIM 40K 1TB 601-1000TB NLT3	$120.00	40.5%	$71.40	$21.60	N/A	N/A	N/A	N/A	$21.60	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2N11	TF-EIM 40K 1TB 1001TB NLT3 OR GREATER	$100.00	40.5%	$59.50	$18.00	N/A	N/A	N/A	N/A	$18.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2R01	TF-EIM 40K REG 1TB 0-14TB	$1,520.00	40.5%	$904.40	$273.60	N/A	N/A	N/A	N/A	$273.60	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2R02	TF-EIM 40K REG 1TB 15-25TB	$1,348.00	40.5%	$802.06	$242.64	N/A	N/A	N/A	N/A	$242.64	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2R03	TF-EIM 40K REG 1TB 26-40TB	$1,188.00	40.5%	$706.86	$213.84	N/A	N/A	N/A	N/A	$213.84	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2R04	TF-EIM 40K REG 1TB 41-60TB	$1,020.00	40.5%	$606.90	$183.60	N/A	N/A	N/A	N/A	$183.60	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2R05	TF-EIM 40K REG 1TB 61-100TB	$910.00	40.5%	$541.45	$163.80	N/A	N/A	N/A	N/A	$163.80	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2R06	TF-EIM 40K REG 1TB 101-150TB	$819.00	40.5%	$487.31	$147.42	N/A	N/A	N/A	N/A	$147.42	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2R07	TF-EIM 40K REG 1TB 151-250TB	$728.00	40.5%	$433.16	$131.04	N/A	N/A	N/A	N/A	$131.04	EN-S	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
TF-EIM-2R08	TF-EIM 40K REG 1TB 251-400TB	$630.00	40.5%	$374.85	$113.40	N/A	N/A	N/A	N/A	$113.40	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2R09	TF-EIM 40K REG 1TB 401-600TB	$536.00	40.5%	$318.92	$96.48	N/A	N/A	N/A	N/A	$96.48	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2R10	TF-EIM 40K REG 1TB 601-1000TB	$469.00	40.5%	$279.06	$84.42	N/A	N/A	N/A	N/A	$84.42	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2R11	TF-EIM 40K REG 1TB 1001TB OR GREATER	$293.00	40.5%	$174.34	$52.74	N/A	N/A	N/A	N/A	$52.74	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2RBAS	TF-EIM 40K REG BASE LICENSE	$5,100.00	40.5%	$3,034.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2RUP	TF-EIM 40K REG BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
TF-EIM-2UPG	TF-EIM 40K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2BASE	TF-SIM 40K BASE LICENSE	$5,100.00	40.5%	$3,034.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2C01	TF-SIM 40K 1TB 0-14TB	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2C02	TF-SIM 40K 1TB 15-25TB	$570.00	40.5%	$339.15	$102.60	N/A	N/A	N/A	N/A	$102.60	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2C03	TF-SIM 40K 1TB 26-40TB	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2C04	TF-SIM 40K 1TB 41-60TB	$460.00	40.5%	$273.70	$82.80	N/A	N/A	N/A	N/A	$82.80	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2C05	TF-SIM 40K 1TB 61-100TB	$440.00	40.5%	$261.80	$79.20	N/A	N/A	N/A	N/A	$79.20	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2C06	TF-SIM 40K 1TB 101-150TB	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2C07	TF-SIM 40K 1TB 151-250TB	$350.00	40.5%	$208.25	$63.00	N/A	N/A	N/A	N/A	$63.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2C08	TF-SIM 40K 1TB 251-400TB	$310.00	40.5%	$184.45	$55.80	N/A	N/A	N/A	N/A	$55.80	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2C09	TF-SIM 40K 1TB 401-600TB	$270.00	40.5%	$160.65	$48.60	N/A	N/A	N/A	N/A	$48.60	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2C10	TF-SIM 40K 1TB 601-1000TB	$230.00	40.5%	$136.85	$41.40	N/A	N/A	N/A	N/A	$41.40	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2C11	TF-SIM 40K 1TB 1001TB OR GREATER	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2N01	TF-SIM 40K 1TB 0-14TB NLT3	$300.00	40.5%	$178.50	$54.00	N/A	N/A	N/A	N/A	$54.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2N02	TF-SIM 40K 1TB 15-25TB NLT3	$280.00	40.5%	$166.60	$50.40	N/A	N/A	N/A	N/A	$50.40	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2N03	TF-SIM 40K 1TB 26-40TB NLT3	$250.00	40.5%	$148.75	$45.00	N/A	N/A	N/A	N/A	$45.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2N04	TF-SIM 40K 1TB 41-60TB NLT3	$230.00	40.5%	$136.85	$41.40	N/A	N/A	N/A	N/A	$41.40	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2N05	TF-SIM 40K 1TB 61-100TB NLT3	$220.00	40.5%	$130.90	$39.60	N/A	N/A	N/A	N/A	$39.60	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2N06	TF-SIM 40K 1TB 101-150TB NLT3	$200.00	40.5%	$119.00	$36.00	N/A	N/A	N/A	N/A	$36.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2N07	TF-SIM 40K 1TB 151-250TB NLT3	$180.00	40.5%	$107.10	$32.40	N/A	N/A	N/A	N/A	$32.40	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2N08	TF-SIM 40K 1TB 251-400TB NLT3	$150.00	40.5%	$89.25	$27.00	N/A	N/A	N/A	N/A	$27.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2N09	TF-SIM 40K 1TB 401-600TB NLT3	$140.00	40.5%	$83.30	$25.20	N/A	N/A	N/A	N/A	$25.20	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2N10	TF-SIM 40K 1TB 601-1000TB NLT3	$120.00	40.5%	$71.40	$21.60	N/A	N/A	N/A	N/A	$21.60	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2N11	TF-SIM 40K 1TB 1001TB NLT3 OR GREATER	$100.00	40.5%	$59.50	$18.00	N/A	N/A	N/A	N/A	$18.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2R01	TF-SIM 40K REG 1TB 0-14TB	$1,520.00	40.5%	$904.40	$273.60	N/A	N/A	N/A	N/A	$273.60	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2R02	TF-SIM 40K REG 1TB 15-25TB	$1,348.00	40.5%	$802.06	$242.64	N/A	N/A	N/A	N/A	$242.64	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2R03	TF-SIM 40K REG 1TB 26-40TB	$1,188.00	40.5%	$706.86	$213.84	N/A	N/A	N/A	N/A	$213.84	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2R04	TF-SIM 40K REG 1TB 41-60TB	$1,020.00	40.5%	$606.90	$183.60	N/A	N/A	N/A	N/A	$183.60	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2R05	TF-SIM 40K REG 1TB 61-100TB	$910.00	40.5%	$541.45	$163.80	N/A	N/A	N/A	N/A	$163.80	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2R06	TF-SIM 40K REG 1TB 101-150TB	$819.00	40.5%	$487.31	$147.42	N/A	N/A	N/A	N/A	$147.42	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2R07	TF-SIM 40K REG 1TB 151-250TB	$728.00	40.5%	$433.16	$131.04	N/A	N/A	N/A	N/A	$131.04	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2R08	TF-SIM 40K REG 1TB 251-400TB	$630.00	40.5%	$374.85	$113.40	N/A	N/A	N/A	N/A	$113.40	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2R09	TF-SIM 40K REG 1TB 401-600TB	$536.00	40.5%	$318.92	$96.48	N/A	N/A	N/A	N/A	$96.48	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2R10	TF-SIM 40K REG 1TB 601-1000TB	$469.00	40.5%	$279.06	$84.42	N/A	N/A	N/A	N/A	$84.42	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2R11	TF-SIM 40K REG 1TB 1001TB OR GREATER	$293.00	40.5%	$174.34	$52.74	N/A	N/A	N/A	N/A	$52.74	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2RBAS	TF-SIM 40K REG BASE LICENSE	$5,100.00	40.5%	$3,034.50	$918.00	N/A	N/A	N/A	N/A	$1,285.20	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2RUP	TF-SIM 40K REG BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
TF-SIM-2UPG	TF-SIM 40K BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
VF4103001B	VMAX 40K 4G 10K 300GB DRIVE	$1,165.00	40.5%	$693.18	$174.75	N/A	N/A	N/A	N/A	$174.75	EN-H	SYMMETRIX VMAX 40K
VF4103001BTU	VMAX 40K 4G 10K 300GB DRIVE UPG TAA	$1,630.00	40.5%	$969.85	$174.64	N/A	N/A	N/A	N/A	$174.64	EN-H	SYMMETRIX VMAX 40K
VF4103001BU	VMAX 40K 4G 10K 300GB DRIVE UPG	$1,630.00	40.5%	$969.85	$174.64	N/A	N/A	N/A	N/A	$174.64	EN-H	SYMMETRIX VMAX 40K
VF4103001C	VMAX 40K 4G 10K 300GB DRIVE IBM-i	$1,165.00	40.5%	$693.18	$174.75	N/A	N/A	N/A	N/A	$174.75	EN-H	SYMMETRIX VMAX 40K
VF4103001CTU	VMAX 40K 4G 10K 300GB DRIVE IBMi UPG TAA	$1,630.00	40.5%	$969.85	$174.64	N/A	N/A	N/A	N/A	$174.64	EN-H	SYMMETRIX VMAX 40K
VF4103001CU	VMAX 40K 4G 10K 300GB DRIVE IBM-i UPG	$1,630.00	40.5%	$969.85	$174.64	N/A	N/A	N/A	N/A	$174.64	EN-H	SYMMETRIX VMAX 40K
VF4106001B	VMAX 40K 4G 10K 600GB DRIVE	$1,850.00	40.5%	$1,100.75	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 40K
VF4106001BTU	VMAX 40K 4G 10K 600GB DRIVE UPG TAA	$2,590.00	40.5%	$1,541.05	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 40K
VF4106001BU	VMAX 40K 4G 10K 600GB DRIVE UPG	$2,590.00	40.5%	$1,541.05	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 40K
VF4106001C	VMAX 40K 4G 10K 600GB DRIVE IBM-i	$1,850.00	40.5%	$1,100.75	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 40K
VF4106001CTU	VMAX 40K 4G 10K 600GB DRIVE IBMi UPG TAA	$2,590.00	40.5%	$1,541.05	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 40K
VF4106001CU	VMAX 40K 4G 10K 600GB DRIVE IBM-i UPG	$2,590.00	40.5%	$1,541.05	$277.50	N/A	N/A	N/A	N/A	$277.50	EN-H	SYMMETRIX VMAX 40K
VF4153001B	VMAX 40K 4G 15K 300GB DRIVE	$1,425.00	40.5%	$847.88	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 40K
VF4153001BTU	VMAX 40K 4G 15K 300GB DRIVE UPG TAA	$1,995.00	40.5%	$1,187.03	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 40K
VF4153001BU	VMAX 40K 4G 15K 300GB DRIVE UPG	$1,995.00	40.5%	$1,187.03	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 40K
VF4153001C	VMAX 40K 4G 15K 300GB DRIVE IBM-i	$1,425.00	40.5%	$847.88	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 40K
VF4153001CTU	VMAX 40K 4G 15K 300GB DRIVE IBMi UPG TAA	$1,995.00	40.5%	$1,187.03	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 40K
VF4153001CU	VMAX 40K 4G 15K 300GB DRIVE IBM-i UPG	$1,995.00	40.5%	$1,187.03	$213.75	N/A	N/A	N/A	N/A	$213.75	EN-H	SYMMETRIX VMAX 40K
VF4156001B	VMAX 40K 4G 15K 600GB DRIVE	$2,315.00	40.5%	$1,377.43	$347.25	N/A	N/A	N/A	N/A	$347.25	EN-H	SYMMETRIX VMAX 40K
VF4156001BTU	VMAX 40K 4G 15K 600GB DRIVE UPG TAA	$3,240.00	40.5%	$1,927.80	$347.14	N/A	N/A	N/A	N/A	$347.14	EN-H	SYMMETRIX VMAX 40K
VF4156001BU	VMAX 40K 4G 15K 600GB DRIVE UPG	$3,240.00	40.5%	$1,927.80	$347.14	N/A	N/A	N/A	N/A	$347.14	EN-H	SYMMETRIX VMAX 40K
VF4156001C	VMAX 40K 4G 15K 600GB DRIVE IBM-i	$2,315.00	40.5%	$1,377.43	$347.25	N/A	N/A	N/A	N/A	$347.25	EN-H	SYMMETRIX VMAX 40K
VF4156001CTU	VMAX 40K 4G 15K 600GB DRIVE IBMi UPG TAA	$3,240.00	40.5%	$1,927.80	$347.14	N/A	N/A	N/A	N/A	$347.14	EN-H	SYMMETRIX VMAX 40K
VF4156001CU	VMAX 40K 4G 15K 600GB DRIVE IBM-i UPG	$3,240.00	40.5%	$1,927.80	$347.14	N/A	N/A	N/A	N/A	$347.14	EN-H	SYMMETRIX VMAX 40K
VF4F11001B	VMAX 40K 4G FLASH 100GBDRIVE	$3,080.00	40.5%	$1,832.60	$462.00	N/A	N/A	N/A	N/A	$462.00	EN-H	SYMMETRIX VMAX 40K
VF4F11001BU	VMAX 40K 4G FLASH 100GBDRIVE UPG	$4,310.00	40.5%	$2,564.45	$461.79	N/A	N/A	N/A	N/A	$461.79	EN-H	SYMMETRIX VMAX 40K
VF4F11001C	VMAX 40K 4G FLASH 100GBDRIVE IBM-i	$3,080.00	40.5%	$1,832.60	$462.00	N/A	N/A	N/A	N/A	$462.00	EN-H	SYMMETRIX VMAX 40K
VF4F11001CU	VMAX 40K 4G FLASH 100GBDRIVE IBM-I UPG	$4,310.00	40.5%	$2,564.45	$461.79	N/A	N/A	N/A	N/A	$461.79	EN-H	SYMMETRIX VMAX 40K
VF4F11002BFP	VMAX 40K 4G FLASH 100GB DRV FP	$3,080.00	40.5%	$1,832.60	$972.00	N/A	N/A	N/A	N/A	$972.00	EN-H	SYMMETRIX VMAX 40K
VF4F11002CFP	VMAX 40K 4G FLASH 100GB DRV FP	$3,080.00	40.5%	$1,832.60	$972.00	N/A	N/A	N/A	N/A	$972.00	EN-H	SYMMETRIX VMAX 40K
VF4F12001B	VMAX 40K 4G FLASH 200GBDRIVE	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 40K
VF4F12001BU	VMAX 40K 4G FLASH 200GBDRIVE UPG	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 40K
VF4F12001C	VMAX 40K 4G FLASH 200GBDRIVE IBM-i	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 40K
VF4F12001CU	VMAX 40K 4G FLASH 200GBDRIVE IBM-i UPG	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 40K
VF4F12002BFP	VMAX 40K 4G FLASH 200GB DRV FP	$5,855.00	40.5%	$3,483.73	$1,850.00	N/A	N/A	N/A	N/A	$1,850.00	EN-H	SYMMETRIX VMAX 40K
VF4F12002CFP	VMAX 40K 4G FLASH 200GB DRV FP	$5,855.00	40.5%	$3,483.73	$1,850.00	N/A	N/A	N/A	N/A	$1,850.00	EN-H	SYMMETRIX VMAX 40K
VF4F14001B	VMAX 40K 4G FLASH 400GB DRIVE	$11,105.00	40.5%	$6,607.48	$1,665.75	N/A	N/A	N/A	N/A	$1,665.75	EN-H	SYMMETRIX VMAX 40K
VF4F14001BU	VMAX 40K 4G FLASH 400GB DRIVE UPG	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 40K
VF4F14001C	VMAX 40K 4G FLASH 400GB DRIVE IBM-i	$11,105.00	40.5%	$6,607.48	$1,665.75	N/A	N/A	N/A	N/A	$1,665.75	EN-H	SYMMETRIX VMAX 40K
VF4F14001CU	VMAX 40K 4G FLASH 400GB DRIVE IBM-iUPG	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 40K
VF4F14002BFP	VMAX 40K 4G FLASH 400GB DRV FP	$11,105.00	40.5%	$6,607.48	$3,507.00	N/A	N/A	N/A	N/A	$3,507.00	EN-H	SYMMETRIX VMAX 40K
VF4F14002CFP	VMAX 40K 4G FLASH 400GB DRV FP	$11,105.00	40.5%	$6,607.48	$3,507.00	N/A	N/A	N/A	N/A	$3,507.00	EN-H	SYMMETRIX VMAX 40K
VF4FM8001B	VMAX 40K 4G FLASH 800GB DRIVE	$21,100.00	40.5%	$12,554.50	$3,165.00	N/A	N/A	N/A	N/A	$3,165.00	EN-H	SYMMETRIX VMAX 40K
VF4FM8001BTU	VMAX 40K 4G FLASH 800GB DRIVE UPG	$29,540.00	40.5%	$17,576.30	$3,165.00	N/A	N/A	N/A	N/A	$3,165.00	EN-H	SYMMETRIX VMAX 40K
VF4FM8002BFP	VMAX 40K 4G FLASH 800GB DRIVE FP	$29,540.00	40.5%	$17,576.30	$9,329.00	N/A	N/A	N/A	N/A	$9,329.00	EN-H	SYMMETRIX VMAX 40K
VL41012001B	VMAX 40K 4G 10K 1200GB 2.5" DRIVE	$2,495.00	40.5%	$1,484.53	$374.25	N/A	N/A	N/A	N/A	$374.25	EN-H	SYMMETRIX VMAX 40K
VL41012001BTU	VMAX 40K 4G 10K 1200GB 2.5" DRV TAA UPG	$3,495.00	40.5%	$2,079.53	$374.46	N/A	N/A	N/A	N/A	$374.46	EN-H	SYMMETRIX VMAX 40K
VL41012001BU	VMAX 40K 4G 10K 1200GB 2.5" DRIVE UPG	$3,495.00	40.5%	$2,079.53	$374.46	N/A	N/A	N/A	N/A	$374.46	EN-H	SYMMETRIX VMAX 40K
VL4103001B	VMAX 40K 4G 10K 300GB SAS DRIVE	$885.00	40.5%	$526.58	$132.75	N/A	N/A	N/A	N/A	$132.75	EN-H	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VL4103001BTU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG TAA	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 40K
VL4103001BU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 40K
VL4103001C	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-I	$885.00	40.5%	$526.58	$132.75	N/A	N/A	N/A	N/A	$132.75	EN-H	SYMMETRIX VMAX 40K
VL4103001CTU	VMAX 40K4G 10K 300GB SAS DRV IBMI UPGTAA	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 40K
VL4103001CU	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-IUPG	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 40K
VL4106001B	VMAX 40K 4G 10K 600GB SAS DRIVE	$1,560.00	40.5%	$928.20	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-H	SYMMETRIX VMAX 40K
VL4106001BTU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG TAA	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 40K
VL4106001BU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 40K
VL4106001C	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-I	$1,560.00	40.5%	$928.20	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-H	SYMMETRIX VMAX 40K
VL4106001CTU	VMAX 40K4G 10K 600GB SAS DRV IBMI UPGTAA	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 40K
VL4106001CU	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-IUPG	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 40K
VL4109001B	VMAX 40K 4G 10K 900GB SAS DRIVE	$2,050.00	40.5%	$1,219.75	$307.50	N/A	N/A	N/A	N/A	$307.50	EN-H	SYMMETRIX VMAX 40K
VL4109001BTU	VMAX 40K 4G 10K 900GB SAS DRIVE UPG TAA	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 40K
VL4109001BU	VMAX 40K 4G 10K 900GB SAS DRIVE UPG	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 40K
VL4109001C	VMAX 40K 4G 10K 900GB SAS DRIVE IBM-I	$2,050.00	40.5%	$1,219.75	$307.50	N/A	N/A	N/A	N/A	$307.50	EN-H	SYMMETRIX VMAX 40K
VL4109001CTU	VMAX 40 4G 10K 900GB SAS DRV IBMI UPGTAA	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 40K
VL4109001CU	VMAX 40K 4G 10K 900GB SAS DRIVE IBM-IUPG	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 40K
VL4151461B	VMAX 40K 4G 15K 146GB SAS DRIVE	$1,515.00	40.5%	$901.43	$227.25	N/A	N/A	N/A	N/A	$227.25	EN-H	SYMMETRIX VMAX 40K
VL4151461BTU	VMAX 40K 4G 15k 146GB SAS DRV UPG TAA	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 40K
VL4151461BU	VMAX 40K 4G 15K 146GB SAS DRIVE	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 40K
VL4151461C	VMAX 40K 4G 15K 146GB SAS DRIVE IBM-i	$1,515.00	40.5%	$901.43	$227.25	N/A	N/A	N/A	N/A	$227.25	EN-H	SYMMETRIX VMAX 40K
VL4151461CTU	VMAX 40K4G 15K 146GB SAS DRV IBMI UPGTAA	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 40K
VL4151461CU	VMAX 40K 4G 15K 146GB SAS DRV IBM-I UPG	$2,120.00	40.5%	$1,261.40	$227.14	N/A	N/A	N/A	N/A	$227.14	EN-H	SYMMETRIX VMAX 40K
VL4153001B	VMAX 40K 4G 15K 300GB SAS DRIVE	$2,215.00	40.5%	$1,317.93	$332.25	N/A	N/A	N/A	N/A	$332.25	EN-H	SYMMETRIX VMAX 40K
VL4153001BTU	VMAX 40K 4G 15K 300GB SAS DRIVE	$3,100.00	40.5%	$1,844.50	$332.14	N/A	N/A	N/A	N/A	$332.14	EN-H	SYMMETRIX VMAX 40K
VL4153001BU	VMAX 40K 4G 15K 300GB SAS DRIVE	$3,100.00	40.5%	$1,844.50	$332.14	N/A	N/A	N/A	N/A	$332.14	EN-H	SYMMETRIX VMAX 40K
VL4153001C	VMAX 40K 4G 15K 300GB SAS DRIVE IBM-i	$2,215.00	40.5%	$1,317.93	$332.25	N/A	N/A	N/A	N/A	$332.25	EN-H	SYMMETRIX VMAX 40K
VL4153001CTU	VMAX 40K4G 15K 300GB SAS DRV IBMI UPGTAA	$3,100.00	40.5%	$1,844.50	$332.14	N/A	N/A	N/A	N/A	$332.14	EN-H	SYMMETRIX VMAX 40K
VL4153001CU	VMAX 40K 4G 15K 300GB SAS DRV IBM-I UPG	$3,100.00	40.5%	$1,844.50	$332.14	N/A	N/A	N/A	N/A	$332.14	EN-H	SYMMETRIX VMAX 40K
VL47210001B	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	$1,630.00	40.5%	$969.85	$244.50	N/A	N/A	N/A	N/A	$244.50	EN-H	SYMMETRIX VMAX 40K
VL47210001BTU	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	$2,280.00	40.5%	$1,356.60	$244.29	N/A	N/A	N/A	N/A	$244.29	EN-H	SYMMETRIX VMAX 40K
VL47210001BU	VMAX 40K 4G 7_2K 1000GB SAS DRIVE	$2,280.00	40.5%	$1,356.60	$244.29	N/A	N/A	N/A	N/A	$244.29	EN-H	SYMMETRIX VMAX 40K
VL47210001C	VMAX 40K 4G 7_2K 1000GB SAS DRIVE IBM-i	$1,630.00	40.5%	$969.85	$244.50	N/A	N/A	N/A	N/A	$244.50	EN-H	SYMMETRIX VMAX 40K
VL47210001CTU	VMAX40K4G 7_2K 1000GB SASDRV IBMI UPGTAA	$2,280.00	40.5%	$1,356.60	$244.29	N/A	N/A	N/A	N/A	$244.29	EN-H	SYMMETRIX VMAX 40K
VL47210001CU	VMAX 40K 4G 7_2K 1000GB SASDRV IBM-I UPG	$2,280.00	40.5%	$1,356.60	$244.29	N/A	N/A	N/A	N/A	$244.29	EN-H	SYMMETRIX VMAX 40K
VL4FM1001B	VMAX 40K 4G FLASH 100GB DRIVE	$3,080.00	40.5%	$1,832.60	$462.00	N/A	N/A	N/A	N/A	$462.00	EN-H	SYMMETRIX VMAX 40K
VL4FM1001BU	VMAX 40K 4G FLASH 100GB DRIVE UPG	$4,310.00	40.5%	$2,564.45	$461.79	N/A	N/A	N/A	N/A	$461.79	EN-H	SYMMETRIX VMAX 40K
VL4FM1001C	VMAX 40K 4G FLASH 100GB DRIVE IBM-I	$3,080.00	40.5%	$1,832.60	$462.00	N/A	N/A	N/A	N/A	$462.00	EN-H	SYMMETRIX VMAX 40K
VL4FM1001CTU	VMAX 40K 4G FLASH 100GB DRV IBMI UPG TAA	$4,310.00	40.5%	$2,564.45	$461.79	N/A	N/A	N/A	N/A	$461.79	EN-H	SYMMETRIX VMAX 40K
VL4FM1001CU	VMAX 40K 4G FLASH 100GB DRIVE IBM-I UPG	$4,310.00	40.5%	$2,564.45	$461.79	N/A	N/A	N/A	N/A	$461.79	EN-H	SYMMETRIX VMAX 40K
VL4FM1002BFP	VMAX 40K 4G FLASH 100GB DRV FP	$3,080.00	40.5%	$1,832.60	$972.00	N/A	N/A	N/A	N/A	$972.00	EN-H	SYMMETRIX VMAX 40K
VL4FM1002CFP	VMAX 40K 4G FLASH 100GB DRV FP	$3,080.00	40.5%	$1,832.60	$972.00	N/A	N/A	N/A	N/A	$972.00	EN-H	SYMMETRIX VMAX 40K
VL4FM2001B	VMAX 40K 4G FLASH 200GB DRIVE	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 40K
VL4FM2001BU	VMAX 40K 4G FLASH 200GB DRIVE UPG	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 40K
VL4FM2001C	VMAX 40K 4G FLASH 200GB DRIVE IBM-I	$5,855.00	40.5%	$3,483.73	$878.25	N/A	N/A	N/A	N/A	$878.25	EN-H	SYMMETRIX VMAX 40K
VL4FM2001CU	VMAX 40K 4G FLASH 200GB DRIVE IBM-I UPG	$8,200.00	40.5%	$4,879.00	$878.57	N/A	N/A	N/A	N/A	$878.57	EN-H	SYMMETRIX VMAX 40K
VL4FM2002BFP	VMAX 40K 4G FLASH 200GB DRV FP	$5,855.00	40.5%	$3,483.73	$1,850.00	N/A	N/A	N/A	N/A	$1,850.00	EN-H	SYMMETRIX VMAX 40K
VL4FM2002CFP	VMAX 40K 4G FLASH 200GB DRV FP	$5,855.00	40.5%	$3,483.73	$1,850.00	N/A	N/A	N/A	N/A	$1,850.00	EN-H	SYMMETRIX VMAX 40K
VL4FM4001B	VMAX 40K 4G FLASH 400GB DRIVE	$11,105.00	40.5%	$6,607.48	$1,665.75	N/A	N/A	N/A	N/A	$1,665.75	EN-H	SYMMETRIX VMAX 40K
VL4FM4001BU	VMAX 40K 4G FLASH 400GB DRIVE UPG	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 40K
VL4FM4001C	VMAX 40K 4G FLASH 400GB DRIVE IBM-I	$11,105.00	40.5%	$6,607.48	$1,665.75	N/A	N/A	N/A	N/A	$1,665.75	EN-H	SYMMETRIX VMAX 40K
VL4FM4001CU	VMAX 40K 4G FLASH 400GB DRIVE IBM-I-UPG	$15,545.00	40.5%	$9,249.28	$1,665.54	N/A	N/A	N/A	N/A	$1,665.54	EN-H	SYMMETRIX VMAX 40K
VL4FM4002BFP	VMAX 40K 4G FLASH 400GB DRV FP	$11,105.00	40.5%	$6,607.48	$3,507.00	N/A	N/A	N/A	N/A	$3,507.00	EN-H	SYMMETRIX VMAX 40K
VL4FM4002CFP	VMAX 40K 4G FLASH 400GB DRV FP	$11,105.00	40.5%	$6,607.48	$3,507.00	N/A	N/A	N/A	N/A	$3,507.00	EN-H	SYMMETRIX VMAX 40K
VL4FM8001B	VMAX 40K 4G FLASH 800GB DRIVE	$21,100.00	40.5%	$12,554.50	$3,165.00	N/A	N/A	N/A	N/A	$3,165.00	EN-H	SYMMETRIX VMAX 40K
VL4FM8002BFP	VMAX 40K 4G FLASH 800GB DRIVE FP	$21,100.00	40.5%	$12,554.50	$6,663.00	N/A	N/A	N/A	N/A	$6,663.00	EN-H	SYMMETRIX VMAX 40K
V-MF-2BAS	VMAX MNFRM PKG 40K SWR BASE LICENSE	$27,585.00	40.5%	$16,413.08	$4,965.30	N/A	N/A	N/A	N/A	$4,965.30	EN-S	SYMMETRIX VMAX 40K
V-MF-2C01	VMAX MNFRM PKG 40K SWR 1TB 0-14TB	$2,310.00	40.5%	$1,374.45	$415.80	N/A	N/A	N/A	N/A	$415.80	EN-S	SYMMETRIX VMAX 40K
V-MF-2C02	VMAX MNFRM PKG 40K SWR 1TB 15-25TB	$2,175.00	40.5%	$1,294.13	$391.50	N/A	N/A	N/A	N/A	$391.50	EN-S	SYMMETRIX VMAX 40K
V-MF-2C03	VMAX MNFRM PKG 40K SWR 1TB 26-40TB	$1,915.00	40.5%	$1,139.43	$344.70	N/A	N/A	N/A	N/A	$344.70	EN-S	SYMMETRIX VMAX 40K
V-MF-2C04	VMAX MNFRM PKG 40K SWR 1TB 41-60TB	$1,775.00	40.5%	$1,056.13	$319.50	N/A	N/A	N/A	N/A	$319.50	EN-S	SYMMETRIX VMAX 40K
V-MF-2C05	VMAX MNFRM PKG 40K SWR 1TB 61-100TB	$1,705.00	40.5%	$1,014.48	$306.90	N/A	N/A	N/A	N/A	$306.90	EN-S	SYMMETRIX VMAX 40K
V-MF-2C06	VMAX MNFRM PKG 40K SWR 1TB 101-150TB	$1,530.00	40.5%	$910.35	$275.40	N/A	N/A	N/A	N/A	$275.40	EN-S	SYMMETRIX VMAX 40K
V-MF-2C07	VMAX MNFRM PKG 40K SWR 1TB 151-250TB	$1,365.00	40.5%	$812.18	$245.70	N/A	N/A	N/A	N/A	$245.70	EN-S	SYMMETRIX VMAX 40K
V-MF-2C08	VMAX MNFRM PKG 40K SWR 1TB 251-400TB	$1,190.00	40.5%	$708.05	$214.20	N/A	N/A	N/A	N/A	$214.20	EN-S	SYMMETRIX VMAX 40K
V-MF-2C09	VMAX MNFRM PKG 40K SWR 1TB 401-600TB	$1,030.00	40.5%	$612.85	$185.40	N/A	N/A	N/A	N/A	$185.40	EN-S	SYMMETRIX VMAX 40K
V-MF-2C10	VMAX MNFRM PKG 40K SWR 1TB 601-1000TB	$895.00	40.5%	$532.53	$161.10	N/A	N/A	N/A	N/A	$161.10	EN-S	SYMMETRIX VMAX 40K
V-MF-2C11	VMAX MNFRM PKG 40K SWR 1TB 1001 TB+	$780.00	40.5%	$464.10	$140.40	N/A	N/A	N/A	N/A	$140.40	EN-S	SYMMETRIX VMAX 40K
V-MF-2N01	VMAX MNFRM PKG 40K SWR 1TB 0-14TB NLT3	$1,155.00	40.5%	$687.23	$207.90	N/A	N/A	N/A	N/A	$207.90	EN-S	SYMMETRIX VMAX 40K
V-MF-2N02	VMAX MNFRM PKG 40K SWR 1TB 15-25TB NLT3	$1,085.00	40.5%	$645.58	$195.30	N/A	N/A	N/A	N/A	$195.30	EN-S	SYMMETRIX VMAX 40K
V-MF-2N03	VMAX MNFRM PKG 40K SWR 1TB 26-40TB NLT3	$960.00	40.5%	$571.20	$172.80	N/A	N/A	N/A	N/A	$172.80	EN-S	SYMMETRIX VMAX 40K
V-MF-2N04	VMAX MNFRM PKG 40K SWR 1TB 41-60TB NLT3	$885.00	40.5%	$526.58	$159.30	N/A	N/A	N/A	N/A	$159.30	EN-S	SYMMETRIX VMAX 40K
V-MF-2N05	VMAX MNFRM PKG 40K SWR 1TB 61-100TB NLT3	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	EN-S	SYMMETRIX VMAX 40K
V-MF-2N06	VMAX MNFRM PKG 40K SW 1TB 101-150TB NLT3	$765.00	40.5%	$455.18	$137.70	N/A	N/A	N/A	N/A	$137.70	EN-S	SYMMETRIX VMAX 40K
V-MF-2N07	VMAX MNFRM PKG 40K SW 1TB 151-250TB NLT3	$680.00	40.5%	$404.60	$122.40	N/A	N/A	N/A	N/A	$122.40	EN-S	SYMMETRIX VMAX 40K
V-MF-2N08	VMAX MNFRM PKG 40K SW 1TB 251-400TB NLT3	$595.00	40.5%	$354.03	$107.10	N/A	N/A	N/A	N/A	$107.10	EN-S	SYMMETRIX VMAX 40K
V-MF-2N09	VMAX MNFRM PKG 40K SW 1TB 401-600TB NLT3	$520.00	40.5%	$309.40	$93.60	N/A	N/A	N/A	N/A	$93.60	EN-S	SYMMETRIX VMAX 40K
V-MF-2N10	VMAX MNFRM PKG 40K SW 1TB 601-1000TBNLT3	$450.00	40.5%	$267.75	$81.00	N/A	N/A	N/A	N/A	$81.00	EN-S	SYMMETRIX VMAX 40K
V-MF-2N11	VMAX MNFRM PKG 40K SW 1TB 1001TB OR GRTR	$390.00	40.5%	$232.05	$70.20	N/A	N/A	N/A	N/A	$70.20	EN-S	SYMMETRIX VMAX 40K
V-MF-2R01	VMAX MNFRM PKG 40K SWR REG 1TB 0-14TB	$2,310.00	40.5%	$1,374.45	$415.80	N/A	N/A	N/A	N/A	$415.80	EN-S	SYMMETRIX VMAX 40K
V-MF-2R02	VMAX MNFRM PKG 40K SWR REG 1TB 15-25TB	$2,175.00	40.5%	$1,294.13	$391.50	N/A	N/A	N/A	N/A	$391.50	EN-S	SYMMETRIX VMAX 40K
V-MF-2R03	VMAX MNFRM PKG 40K SWR REG 1TB 26-40TB	$1,915.00	40.5%	$1,139.43	$344.70	N/A	N/A	N/A	N/A	$344.70	EN-S	SYMMETRIX VMAX 40K
V-MF-2R04	VMAX MNFRM PKG 40K SWR REG 1TB 41-60TB	$1,775.00	40.5%	$1,056.13	$319.50	N/A	N/A	N/A	N/A	$319.50	EN-S	SYMMETRIX VMAX 40K
V-MF-2R05	VMAX MNFRM PKG 40K SWR REG 1TB 61-100TB	$1,705.00	40.5%	$1,014.48	$306.90	N/A	N/A	N/A	N/A	$306.90	EN-S	SYMMETRIX VMAX 40K
V-MF-2R06	VMAX MNFRM PKG 40K SWR REG 1TB 101-150TB	$1,530.00	40.5%	$910.35	$275.40	N/A	N/A	N/A	N/A	$275.40	EN-S	SYMMETRIX VMAX 40K
V-MF-2R07	VMAX MNFRM PKG 40K SWR REG 1TB 151-250TB	$1,365.00	40.5%	$812.18	$245.70	N/A	N/A	N/A	N/A	$245.70	EN-S	SYMMETRIX VMAX 40K
V-MF-2R08	VMAX MNFRM PKG 40K SWR REG 1TB 251-400TB	$1,190.00	40.5%	$708.05	$214.20	N/A	N/A	N/A	N/A	$214.20	EN-S	SYMMETRIX VMAX 40K
V-MF-2R09	VMAX MNFRM PKG 40K SWR REG 1TB 401-600TB	$1,030.00	40.5%	$612.85	$185.40	N/A	N/A	N/A	N/A	$185.40	EN-S	SYMMETRIX VMAX 40K
V-MF-2R10	VMAX MNFRM PKG 40K SW REG 1TB 601-1000TB	$895.00	40.5%	$532.53	$161.10	N/A	N/A	N/A	N/A	$161.10	EN-S	SYMMETRIX VMAX 40K
V-MF-2R11	VMAX MNFRM PKG 40K SWR REG 1TB 1001 TB+	$780.00	40.5%	$464.10	$140.40	N/A	N/A	N/A	N/A	$140.40	EN-S	SYMMETRIX VMAX 40K
V-MF-2RBAS	VMAX MNFRM PKG 40K SWR BASE LICENSE	$27,585.00	40.5%	$16,413.08	$4,965.30	N/A	N/A	N/A	N/A	$4,965.30	EN-S	SYMMETRIX VMAX 40K
V-MF-2RUP	VMAX MNFRM PKG 40K SWR BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K
V-MF-2UP	VMAX MNFRM PKG 40K SWR BASE UPGRADE	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	SYMMETRIX VMAX 40K

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VS41012001B	VMAX 40K 4G 10K 1200GB 3.5" DRIVE	$2,495.00	40.5%	$1,484.53	$374.25	N/A	N/A	N/A	N/A	$374.25	EN-H	SYMMETRIX VMAX 40K
VS41012001BTU	VMAX 40K 4G 10K 1200GB 3.5" DRV TAA UPG	$3,495.00	40.5%	$2,079.53	$374.46	N/A	N/A	N/A	N/A	$374.46	EN-H	SYMMETRIX VMAX 40K
VS41012001BU	VMAX 40K 4G 10K 1200GB 3.5" DRV UPG	$3,495.00	40.5%	$2,079.53	$374.46	N/A	N/A	N/A	N/A	$374.46	EN-H	SYMMETRIX VMAX 40K
VS4103001B	VMAX 40K 4G 10K 300GB SAS DRIVE	$885.00	40.5%	$526.58	$132.75	N/A	N/A	N/A	N/A	$132.75	EN-H	SYMMETRIX VMAX 40K
VS4103001BTU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG TAA	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 40K
VS4103001BU	VMAX 40K 4G 10K 300GB SAS DRIVE UPG	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 40K
VS4103001C	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-I	$885.00	40.5%	$526.58	$132.75	N/A	N/A	N/A	N/A	$132.75	EN-H	SYMMETRIX VMAX 40K
VS4103001CTU	VMAX 40K4G 10K 300GB SAS DRV IBMI UPGTAA	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 40K
VS4103001CU	VMAX 40K 4G 10K 300GB SAS DRIVE IBM-IUPG	$1,240.00	40.5%	$737.80	$132.86	N/A	N/A	N/A	N/A	$132.86	EN-H	SYMMETRIX VMAX 40K
VS4106001B	VMAX 40K 4G 10K 600GB SAS DRIVE	$1,560.00	40.5%	$928.20	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-H	SYMMETRIX VMAX 40K
VS4106001BTU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG TAA	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 40K
VS4106001BU	VMAX 40K 4G 10K 600GB SAS DRIVE UPG	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 40K
VS4106001C	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-I	$1,560.00	40.5%	$928.20	$234.00	N/A	N/A	N/A	N/A	$234.00	EN-H	SYMMETRIX VMAX 40K
VS4106001CTU	VMAX 40K4G 10K 600GB SAS DRV IBMI UPGTAA	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 40K
VS4106001CU	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-IUPG	$2,180.00	40.5%	$1,297.10	$233.57	N/A	N/A	N/A	N/A	$233.57	EN-H	SYMMETRIX VMAX 40K
VS4109001B	VMAX 40K 4G 10K 900GB SAS Drive	$2,050.00	40.5%	$1,219.75	$307.50	N/A	N/A	N/A	N/A	$307.50	EN-H	SYMMETRIX VMAX 40K
VS4109001BTU	VMAX 40K 4G 10K 900GB SAS Drive UPG TAA	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 40K
VS4109001BU	VMAX 40K 4G 10K 900GB SAS Drive UPG	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 40K
VS4109001C	VMAX 40K 4G 10K 900GB SAS Drive IBM-I	$2,050.00	40.5%	$1,219.75	$307.50	N/A	N/A	N/A	N/A	$307.50	EN-H	SYMMETRIX VMAX 40K
VS4109001CTU	VMAX 40K 4G 10K 900GB SASDRV IBMI UPGTAA	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 40K
VS4109001CU	VMAX 40K 4G 10K 900GB SASDrive IBM-I UPG	$2,865.00	40.5%	$1,704.68	$306.96	N/A	N/A	N/A	N/A	$306.96	EN-H	SYMMETRIX VMAX 40K
VT47220001B	VMAX 40K 4G 7.2K 2000GB DRIVE	$1,715.00	40.5%	$1,020.43	$257.25	N/A	N/A	N/A	N/A	$257.25	EN-H	SYMMETRIX VMAX 40K
VT47220001BTU	VMAX 40K 4G 7.2K 2000GB DRIVE UPG TAA	$2,400.00	40.5%	$1,428.00	$257.14	N/A	N/A	N/A	N/A	$257.14	EN-H	SYMMETRIX VMAX 40K
VT47220001BU	VMAX 40K 4G 7.2K 2000GB DRIVE UPG	$2,400.00	40.5%	$1,428.00	$257.14	N/A	N/A	N/A	N/A	$257.14	EN-H	SYMMETRIX VMAX 40K
VT47220001C	VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I	$1,715.00	40.5%	$1,020.43	$257.25	N/A	N/A	N/A	N/A	$257.25	EN-H	SYMMETRIX VMAX 40K
VT47220001CTU	VMAX 40 4G 7.2K 2000GB DRIVE IBMI UPGTAA	$2,400.00	40.5%	$1,428.00	$257.14	N/A	N/A	N/A	N/A	$257.14	EN-H	SYMMETRIX VMAX 40K
VT47220001CU	VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I UPG	$2,400.00	40.5%	$1,428.00	$257.14	N/A	N/A	N/A	N/A	$257.14	EN-H	SYMMETRIX VMAX 40K
VT47230001B	VMAX 40K 4G 7_2K 3000GB DRIVE	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	N/A	N/A	$363.00	EN-H	SYMMETRIX VMAX 40K
VT47230001BTU	VMAX 40K 4G 7_2K 3000GB DRIVE UPG TAA	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	N/A	N/A	$363.21	EN-H	SYMMETRIX VMAX 40K
VT47230001BU	VMAX 40K 4G 7_2K 3000GB DRIVE UPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	N/A	N/A	$363.21	EN-H	SYMMETRIX VMAX 40K
VT47230001C	VMAX 40K 4G 7_2K 3000GB DRIVE IBM-I	$2,420.00	40.5%	$1,439.90	$363.00	N/A	N/A	N/A	N/A	$363.00	EN-H	SYMMETRIX VMAX 40K
VT47230001CTU	VMAX 40K 4G 7_2K 3000GB DRV IBMI UPGTAA	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	N/A	N/A	$363.21	EN-H	SYMMETRIX VMAX 40K
VT47230001CU	VMAX 40K 4G 7_2K 3000GB DRIVE I-IBMUPG	$3,390.00	40.5%	$2,017.05	$363.21	N/A	N/A	N/A	N/A	$363.21	EN-H	SYMMETRIX VMAX 40K
VT47240001B	VMAX 40K 4G 7.2K 4000GB DRIVE	$3,055.00	40.5%	$1,817.73	$458.25	N/A	N/A	N/A	N/A	$458.25	EN-H	SYMMETRIX VMAX 40K
VT47240001BTU	VMAX 40K 4G 7.2K 4000GB DRIVE TAA UPG	$4,280.00	40.5%	$2,546.60	$458.57	N/A	N/A	N/A	N/A	$458.57	EN-H	SYMMETRIX VMAX 40K
VT47240001BU	VMAX 40K 4G 7.2K 4000GB DRIVE UPG	$4,280.00	40.5%	$2,546.60	$458.57	N/A	N/A	N/A	N/A	$458.57	EN-H	SYMMETRIX VMAX 40K
VT47240001C	VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I	$3,055.00	40.5%	$1,817.73	$458.25	N/A	N/A	N/A	N/A	$458.25	EN-H	SYMMETRIX VMAX 40K
VT47240001CTU	VMAX 40K 4G 7.2K 4000GB IBM-i TAA UPG	$4,280.00	40.5%	$2,546.60	$458.57	N/A	N/A	N/A	N/A	$458.57	EN-H	SYMMETRIX VMAX 40K
VT47240001CU	VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I UPG	$4,280.00	40.5%	$2,546.60	$458.57	N/A	N/A	N/A	N/A	$458.57	EN-H	SYMMETRIX VMAX 40K
456-104-345	VMAX CE REPLICATION OPTION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
457-101-200	VMAX CE OS=CB	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
457-101-201	VMAX CE SOFTWARE=CB	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-1000-CP	VMAX CE BRONZE1 10.1 TBU	$27,642.00	16.5%	$23,081.07	$4,975.56	N/A	N/A	$0.00	N/A	$4,975.56	CL-E	VMAX CE
PV-1001-CP	VMAX CE BRONZE2 11.1 TBU	$42,529.00	16.5%	$35,511.72	$7,655.22	N/A	N/A	$0.00	N/A	$7,655.22	CL-E	VMAX CE
PV-1002-CP	VMAX CE SILVER1 12.1 TBU	$58,548.00	16.5%	$48,887.58	$10,538.64	N/A	N/A	$0.00	N/A	$10,538.64	CL-E	VMAX CE
PV-1003-CP	VMAX CE SILVER2 13.2 TBU	$71,290.00	16.5%	$59,527.15	$12,832.20	N/A	N/A	$0.00	N/A	$12,832.20	CL-E	VMAX CE
PV-1004-CP	VMAX CE SILVE3 50.6 TBU	$277,316.00	16.5%	$231,558.86	$49,916.88	N/A	N/A	$0.00	N/A	$49,916.88	CL-E	VMAX CE
PV-1005-CP	VMAX CE SILVER4 25.3 TBU	$141,881.00	16.5%	$118,470.64	$25,538.58	N/A	N/A	$0.00	N/A	$25,538.58	CL-E	VMAX CE
PV-1007-CP	VMAX CE GOLD1 13.0 TBU	$77,859.00	16.5%	$65,012.27	$14,014.62	N/A	N/A	$0.00	N/A	$14,014.62	CL-E	VMAX CE
PV-1009-CP	VMAX CE GOLD2 25.9 TBU	$158,731.00	16.5%	$132,540.39	$28,571.58	N/A	N/A	$0.00	N/A	$28,571.58	CL-E	VMAX CE
PV-1011-CP	VMAX CE GOLD3 26.7 TBU	$179,301.00	16.5%	$149,716.34	$32,274.18	N/A	N/A	$0.00	N/A	$32,274.18	CL-E	VMAX CE
PV-1012-CP	VMAX CE GOLD4 14.8 TBU	$105,598.00	16.5%	$88,174.33	$19,007.64	N/A	N/A	$0.00	N/A	$19,007.64	CL-E	VMAX CE
PV-1013-CP	VMAX CE PLATINUM1 13.5 TBU	$102,358.00	16.5%	$85,468.93	$18,424.44	N/A	N/A	$0.00	N/A	$18,424.44	CL-E	VMAX CE
PV-1014-CP	VMAX CE PLATINUM2 13.8 TBU	$112,921.00	16.5%	$94,289.04	$20,325.78	N/A	N/A	$0.00	N/A	$20,325.78	CL-E	VMAX CE
PV-1015-CP	VMAX CE PLATINUM3 2.7 TBU	$39,315.00	16.5%	$32,828.03	$7,076.70	N/A	N/A	$0.00	N/A	$7,076.70	CL-E	VMAX CE
PV-1017-CP	VMAX CE DIAMOND 1.7 TBU	$27,766.00	16.5%	$23,184.61	$4,997.88	N/A	N/A	$0.00	N/A	$4,997.88	CL-E	VMAX CE
PV-10GE-FCOE	VMAX CE 10Gb FCOE PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-128ED-ENG	VMAX CE ENGINE 2 ENCRYPT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-128ED-ENGU	VMAX CE ENGINE 2 ENCRYPT ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-128E-ENG	VMAX CE ENGINE 2	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-128E-ENGU	VMAX CE ENGINE 2 ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-128-ENG	VMAX CE ENGINE - 128GB	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-128-ENGU	VMAX CE UPG ENGINE - 128GB	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-128GB	VMAX CE MEMCONV TO 128GB	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-128GB-E	VMAX CE MEMCONV ENG 1 TO ENG 2	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-3UR	VMAX CE FACTORY KIT 3.5 DAE RAIL	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-3UR-FADD	VMAX CE FIELD ADD KIT 3.5 DAE RAIL	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-3UR-UPG	VMAX CE FACTORY ADD KIT 3.5 DAE RAIL	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-96ED-ENG	VMAX CE ENGINE 1 ENCRYPT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-96ED-ENGU	VMAX CE ENGINE 1 ENCRYPT ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-96E-ENG	VMAX CE ENGINE 1	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-96E-ENGU	VMAX CE ENGINE 1 ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-96-ENG	VMAX CE ENGINE - 96GB	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-96-ENGU	VMAX CE ENGINE - 96GB UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-96GB-E-RET	VMAX CE ENG 1 MEM RETURN	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	VMAX CE
PV-96GB-RET	VMAX CE MEMORY RETURN 96GB	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHKIT1	VMAX CE KIT FOR 2 DAISY DAES 1 METER	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHKIT1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHKIT4	VMAX CE KIT FOR 2 DAISY DAES 4 METER	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHKIT4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHKITU1	VMAX CE KIT FOR 2 DAISY DAES 1 METER	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHKITU1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHKITU4	VMAX CE KIT FOR 2 DAISY DAES 4 METER	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHKITU4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHKITUFD1	VMAX CE KIT FOR 2 DAISY DAES 1 METER	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHKITUFD4	VMAX CE KIT FOR 2 DAISY DAES 4 METER	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHUFD1E	VMAX CE FIELD ADD KIT 2 DAE DAISY 1M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DCHUFD4E	VMAX CE FIELD ADD KIT 2 DAE DAISY 4M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DE15DCHE	VMAX CE 15 SLOT DAE W/HIGH EFF PS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DE15DCHUE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DE15DCHUFE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UFD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DE15DIRE	VMAX CE 15 SLOT DAE W/HIGH EFF PS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DE15DIRUE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PV-DE15DIRUFE	VMAX CE 15 SLOT DAE W/HIGH EFF PS UFD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DE15E	VMAX CE 15 SLOT DAE W/HIGH EFF PS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DE15EUFD	VMAX CE 15 SLOT DAE W/HIGH EFF PS AFD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DE15EUPG	VMAX CE 15 SLOT DAE W/HIGH EFF PS ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-DR01-FM	VMAX CE DR JOURNAL	$1,327.00	16.5%	$1,108.05	$238.86	N/A	N/A	$0.00	N/A	$238.86	CL-E	VMAX CE
PV-FABE-UFD	VMAX CE FABRIC CONNECTION - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FAB-UFD	VMAX CE FABRIC CONNECTION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE00400	VMAX CE 1Gb 4MM GIGE PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE00400T	VMAX CE 10Gb 4MM GIGE PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE00400TU	VMAX CE 10Gb 4MM GIGE PORTS-UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE00400TUF	VMAX CE 10Gb 4MM GIGE PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE00400U	VMAX CE 1Gb 4MM GIGE PORTS-UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE00400UFD	VMAX CE 1Gb 4MM GIGE PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE08000E	VMAX CE 8GB 8SM FC PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE08000EU	VMAX CE 8GB 8SM FC PORTS-UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PVFE08000EUF	VMAX CE 8Gb 8SM FC PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE40000S	VMAX CE 16Gb 4MM FC PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE40000SU	VMAX CE 16Gb 4MM FC PORTS-ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE40000SUF	VMAX CE 16Gb 4MM FC PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE44000E	VMAX CE 8GB 4MM 4SM FC PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE44000EU	VMAX CE 8GB 4MM 4SM FC PORTS-UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PVFE44000EUF	VMAX CE 8GB 4MM 4SM FC PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE62000E	VMAX CE 8GB 6MM 2SM FC PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE62000EU	VMAX CE 8GB 6MM 2SM FC PORTS-UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PVFE62000EUF	VMAX SP 8GB 6MM 2SM FC PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE80000E	VMAX CE 8Gb 8MM FC PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE80000EU	VMAX CE 8Gb 8MM FC PORTS-UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-FE80000EUF	VMAX CE 8Gb 8MM FC PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-HA1	VMAX CE HA (SM)	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-HA2	VMAX CE HA (MD)	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-HA4	VMAX CE HA (LG)	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-INFRA-DS	VMAX CE INFRASTRUCTURE DATASTORE	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-MODEM	VMAX CE ZBA MODEM LEAD FREE	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-OM3-100M	OM3 50/125 micron opt cable LC- LC 100m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-OM3-10M	OM3 50/125 micron opt cable LC-LC 10m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-OM3-1M	OM3 50/125 micron opt cable LC-LC 1m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-OM3-30M	OM3 50/125 micron opt cable LC-LC 30m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-OM3-3M	OM3 50/125 micron opt cable LC-LC 3m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-OM3-50M	OM3 50/125 micron opt cable LC-LC 50m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-OM3-5M	OM3 50/125 micron opt cable LC-LC 5m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-PW40UASTL	VMAX CE 30A 1PH CLIPSAL 56PA332 AUS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-PW40UASTLE	VMAX CE 30A 1PH CLIPSAL 56PA332 AUS - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-PW40UIEC3	VMAX CE 30A 1PH IEC309-332P6 INTL	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-PW40UIEC3E	VMAX CE 30A 1PH IEC309-332P6 INTL - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-PW40URUS	VMAX CE 30A 1PH RUSSELLSTOLL 3750DP	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-PW40URUSE	VMAX CE 30A 1PH RUSSELLSTOLL 3750DP - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-PW40U-US	VMAX CE 30A 1PH L6-30P N.AMER; JAPAN	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-PW40U-USE	VMAX CE 30A 1PH L6-30P NA JAPAN - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-REP-REMOTE	VMAX CE DR OPTION	$1,536.00	16.5%	$1,282.56	$276.48	N/A	N/A	$0.00	N/A	$276.48	CL-E	VMAX CE
PV-RMIKIT	VMAX CE RACKMOUNT INSTALLATION KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-ROLLBACK1	VMAX CE FC ROLLBACK	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-ROLLBACK2	VMAX CE SATA ROLLBACK	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-RP-APP	VMAX CE REP APPLIANCE G5	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SB	VMAX CE STORAGE BAY	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SBE	VMAX CE STORAGE BAY - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SBEU	VMAX CE STORAGE BAY - E ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SBU	VMAX CE STORAGE BAY UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SBUX	VMAX CE STORAGE BAY EXPANSION UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SBX	VMAX CE STORAGE BAY EXPANSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SECURE	VMAX CE SECURE BRACK KIT SYS & STOR BAY	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SECUREJK	VMAX CE SECURE BRKT JNG KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SKC1	VMAX CE C1 SL	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	VMAX CE
PV-SKC2	VMAX CE C2 MD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	VMAX CE
PV-SKC3	VMAX CE C3 LG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	VMAX CE
PV-SKP1	VMAX CE P1 SL	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	VMAX CE
PV-SKP2	VMAX CE P2 MD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	VMAX CE
PV-SKP3	VMAX CE P3 LG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	VMAX CE
PV-SP-APP	VMAX CE APPLIANCE	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SP-APP-ADD	VMAX CE APP ONSITE ARRAYS 2-10	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SP-APPALT	VMAX SP APPLIANCE	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SPARE-01	VMAX CE SPARE 1	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SPARE-02	VMAX CE SPARE 2	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SPARE-03	VMAX CE SPARE 3	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SPARE-EFD	VMAX CE EFD DRIVE SPARE	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SPARE-EFD1	VMAX CE EFD DRIVE SPARE	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SPARE-FC	VMAX CE FC DRIVE SPARE	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SPARE-SATA	VMAX CE SATA DRIVE SPARE	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SPARESATA1	VMAX CE SATA DRIVE SPARE	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SP-PSNT	VMAX CE PSNT LABEL	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	VMAX CE
PV-STDSW	VMAX CE SW RTU	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	VMAX CE
PV-SW-KIT	VMAX CE WW SW PHYSICAL FULFILL	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	CL-E	VMAX CE
PV-SYS1	VMAX CE BASE INFRASTRUCTURE 1	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS1E	VMAX CE BASE INFRASTRUCTURE 1E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS1U	VMAX SP BASE INFRASTRUCTURE 1 UPGRADE	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS2	VMAX CE SCALE INFRASTRUCTURE 2	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS2E	VMAX CE SCALE INFRASTRUCTURE 2E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS2EU	VMAX CE SCALE INFRASTRUCTURE 2E ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS2U	VMAX CE SCALE INFRASTRUCTURE 2 UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS3	VMAX CE SCALE INFRASTRUCTURE 3	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS3COPKIT	VMAX CE SCALE INFRSTRCTRE 3 COP CNV KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS3E	VMAX CE SCALE INFRASTRUCTURE 3E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS3E-SEP	VMAX CE SCALE INFRASTRUCTURE 3E SEP	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS3E-SEPU	VMAX CE SCALE INFRASTRUCTURE 3E SEP ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PV-SYS3EU	VMAX CE SCALE INFRASTRUCTURE 3E ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS3OPTKIT	VMAX CE SCALE INFRSTRCTRE 3 OPT CNV KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS3-SEP	VMAX CE SCALE INFRASTRUCTURE 3 SEP	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS3-SEPU	VMAX CE SCALE INFRASTRUCTURE 3 SEP UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS3U	VMAX CE SCALE INFRASTRUCTURE 3 UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS4	VMAX CE SCALE INFRASTRUCTURE 4	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS4COPKIT	VMAX CE SCALE INFRSTRCTRE 4 COP CNV KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS4E	VMAX CE SCALE INFRASTRUCTURE 4E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS4E-SEP	VMAX CE SCALE INFRASTRUCTURE 4E SEP	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS4E-SEPU	VMAX CE SCALE INFRASTRUCTURE 4E SEP ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS4EU	VMAX CE SCALE INFRASTRUCTURE 4E ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS4OPTKIT	VMAX CE SCALE INFRSTRCTRE 4 OPT CNV KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS4-SEP	VMAX CE SCALE INFRASTRUCTURE 4 SEP	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS4-SEPU	VMAX CE SCALE INFRASTRUCTURE 4 SEP UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-SYS4U	VMAX CE SCALE INFRASTRUCTURE 4 UPG	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-TELCO	VMAX CE ZBA INTL TELCO KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PV-TOP-KIT	VMAX CE TOP ROUTING KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-10GE-FCOE	VMAX CE 10Gb FCOE PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-128ED-ENG	VMAX CE ENGINE 2 ENCRYPT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-128ED-ENGU	VMAX CE ENGINE 2 ENCRYPT ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-128E-ENG	VMAX CE ENGINE 2	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-128E-ENGU	VMAX CE ENGINE 2 ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-128GB-E	VMAX CE MEMCONV ENG 1 TO ENG 2	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-3UR	VMAX CE FACTORY KIT 3.5 DAE RAIL	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-3UR-FADD	VMAX CE FIELD ADD KIT 3.5 DAE RAIL	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-3UR-UPG	VMAX CE FACTORY ADD KIT 3.5 DAE RAIL	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-96ED-ENG	VMAX CE ENGINE 1 ENCRYPT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-96ED-ENGU	VMAX CE ENGINE 1 ENCRYPT ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-96E-ENG	VMAX CE ENGINE 1	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-96E-ENGU	VMAX CE ENGINE 1 ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-DCHKIT1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-DCHKIT4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-DCHKITU1E	VMAX CE FACTORY KIT 2 DAE DAISY 1M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-DCHKITU4E	VMAX CE FACTORY KIT 2 DAE DAISY 4M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-DCHUFD1E	VMAX CE FIELD ADD KIT 2 DAE DAISY 1M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-DCHUFD4E	VMAX CE FIELD ADD KIT 2 DAE DAISY 4M	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-DE15E	VMAX CE 15 SLOT DAE W/HIGH EFF PS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-DE15EUFD	VMAX CE 15 SLOT DAE W/HIGH EFF PS AFD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-DE15EUPG	VMAX CE 15 SLOT DAE W/HIGH EFF PS ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FABE-UFD	VMAX CE FABRIC CONNECTION - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE00400	VMAX CE 1Gb 4MM GIGE PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE00400T	VMAX CE 10Gb 4MM GIGE PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE00400TU	VMAX CE 10Gb 4MM GIGE PORTS-ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE00400TUF	VMAX CE 10Gb 4MM GIGE PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE00400U	VMAX CE 1Gb 4MM GIGE PORTS-ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE00400UFD	VMAX CE 1Gb 4MM GIGE PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE08000E	VMAX CE 8GB 8SM FC PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE08000EU	VMAX CE 8GB 8SM FC PORTS-ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PXFE08000EUF	VMAX CE 8Gb 8SM FC PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE40000S	VMAX CE 16Gb 4MM FC PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE40000SU	VMAX CE 16Gb 4MM FC PORTS-ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE40000SUF	VMAX CE 16Gb 4MM FC PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE44000E	VMAX CE 8GB 4MM 4SM FC PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE44000EU	VMAX CE 8GB 4MM 4SM FC PORTS-ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PXFE44000EUF	VMAX CE 8GB 4MM 4SM FC PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE62000E	VMAX CE 8GB 6MM 2SM FC PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE62000EU	VMAX CE 8GB 6MM 2SM FC PORTS-ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PXFE62000EUF	VMAX CE 8GB 6MM 2SM FC PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE80000E	VMAX CE 8Gb 8MM FC PORTS	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE80000EU	VMAX CE 8Gb 8MM FC PORTS-ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-FE80000EUF	VMAX CE 8Gb 8MM FC PORTS-CONVERSION	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-MODEM	VMAX CE ZBA MODEM LEAD FREE	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-OM3-100M	OM3 50/125 micron opt cable LC- LC 100m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-OM3-10M	OM3 50/125 micron opt cable LC-LC 10m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-OM3-1M	OM3 50/125 micron opt cable LC-LC 1m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-OM3-30M	OM3 50/125 micron opt cable LC-LC 30m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-OM3-3M	OM3 50/125 micron opt cable LC-LC 3m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-OM3-50M	OM3 50/125 micron opt cable LC-LC 50m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-OM3-5M	OM3 50/125 micron opt cable LC-LC 5m	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-PW40UASTLE	VMAX CE 30A 1PH CLIPSAL 56PA332 AUS - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-PW40UIEC3E	VMAX CE 30A 1PH IEC309-332P6 INTL - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-PW40URUSE	VMAX CE 30A 1PH RUSSELLSTOLL 3750DP - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-PW40U-USE	VMAX CE 30A 1PH L6-30P NA, JAPAN - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-RMIKIT	VMAX CE RACKMOUNT INSTALLATION KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SBE	VMAX CE STORAGE BAY - E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SBEU	VMAX CE STORAGE BAY - E ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SECURE	VMAX CE SECURE BRACK KIT SYS & STOR BAY	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SECUREJK	VMAX CE SECURE BRKT JNG KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SYS1E	VMAX CE BASE INFRASTRUCTURE 1E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SYS2E	VMAX CE SCALE INFRASTRUCTURE 2E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SYS2EU	VMAX CE SCALE INFRASTRUCTURE 2E ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SYS3E	VMAX CE SCALE INFRASTRUCTURE 3E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SYS3E-SEP	VMAX CE SCALE INFRASTRUCTURE 3E SEP	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SYS3E-SEPU	VMAX CE SCALE INFRASTRUCTURE 3E SEP ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SYS3EU	VMAX CE SCALE INFRASTRUCTURE 3E ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SYS4E	VMAX CE SCALE INFRASTRUCTURE 4E	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SYS4E-SEP	VMAX CE SCALE INFRASTRUCTURE 4E SEP	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SYS4E-SEPU	VMAX CE SCALE INFRASTRUCTURE 4E SEP ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-SYS4EU	VMAX CE SCALE INFRASTRUCTURE 4E ADD	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-TELCO	VMAX CE ZBA INTL TELCO KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
PX-TOP-KIT	VMAX CE TOP ROUTING KIT	$0.00	16.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	CL-E	VMAX CE
456-105-633	VMAX BASE SUITE 0-50TB=CC	$1,455.00	40.5%	$865.73	$261.90	N/A	N/A	N/A	N/A	$261.90	ES-1	VMAX3 FAMILY
456-105-634	VMAX BASE SUITE 51-150TB=CC	$1,195.00	40.5%	$711.03	$215.10	N/A	N/A	N/A	N/A	$215.10	ES-1	VMAX3 FAMILY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-105-635	VMAX BASE SUITE 751-1500TB=CC	$490.00	40.5%	$291.55	$88.20	N/A	N/A	N/A	N/A	$88.20	ES-1	VMAX3 FAMILY
456-105-636	VMAX BASE SUITE 151-300TB=CC	$920.00	40.5%	$547.40	$165.60	N/A	N/A	N/A	N/A	$165.60	ES-1	VMAX3 FAMILY
456-105-637	VMAX BASE SUITE 1501+TB=CC	$395.00	40.5%	$235.03	$71.10	N/A	N/A	N/A	N/A	$71.10	ES-1	VMAX3 FAMILY
456-105-638	VMAX BASE SUITE 301-450TB=CC	$870.00	40.5%	$517.65	$156.60	N/A	N/A	N/A	N/A	$156.60	ES-1	VMAX3 FAMILY
456-105-639	VMAX BASE SUITE 451-750TB=CC	$645.00	40.5%	$383.78	$116.10	N/A	N/A	N/A	N/A	$116.10	ES-1	VMAX3 FAMILY
456-105-654	VMAX FOUNDATION SUITE 0-50TB=CC	$2,095.00	40.5%	$1,246.53	$377.10	N/A	N/A	N/A	N/A	$377.10	ES-1	VMAX3 FAMILY
456-105-655	VMAX FOUNDATION SUITE 51-150TB=CC	$1,680.00	40.5%	$999.60	$302.40	N/A	N/A	N/A	N/A	$302.40	ES-1	VMAX3 FAMILY
456-105-656	VMAX FOUNDATION SUITE 751-1500TB=CC	$700.00	40.5%	$416.50	$126.00	N/A	N/A	N/A	N/A	$126.00	ES-1	VMAX3 FAMILY
456-105-657	VMAX FOUNDATION SUITE 151-300TB=CC	$1,320.00	40.5%	$785.40	$237.60	N/A	N/A	N/A	N/A	$237.60	ES-1	VMAX3 FAMILY
456-105-658	VMAX FOUNDATION SUITE 1501+TB=CC	$530.00	40.5%	$315.35	$95.40	N/A	N/A	N/A	N/A	$95.40	ES-1	VMAX3 FAMILY
456-105-659	VMAX FOUNDATION SUITE 301-450TB=CC	$1,280.00	40.5%	$761.60	$230.40	N/A	N/A	N/A	N/A	$230.40	ES-1	VMAX3 FAMILY
456-105-660	VMAX FOUNDATION SUITE 451-750TB=CC	$930.00	40.5%	$553.35	$167.40	N/A	N/A	N/A	N/A	$167.40	ES-1	VMAX3 FAMILY
456-105-710	VMAX ADVANCED SUITE 0-50TB=CC	$2,345.00	40.5%	$1,395.28	$422.10	N/A	N/A	N/A	N/A	$422.10	ES-1	VMAX3 FAMILY
456-105-711	VMAX ADVANCED SUITE 51-150TB=CC	$1,855.00	40.5%	$1,103.73	$333.90	N/A	N/A	N/A	N/A	$333.90	ES-1	VMAX3 FAMILY
456-105-712	VMAX ADVANCED SUITE 751-1500TB=CC	$845.00	40.5%	$502.78	$152.10	N/A	N/A	N/A	N/A	$152.10	ES-1	VMAX3 FAMILY
456-105-713	VMAX ADVANCED SUITE 151-300TB=CC	$1,605.00	40.5%	$954.98	$288.90	N/A	N/A	N/A	N/A	$288.90	ES-1	VMAX3 FAMILY
456-105-714	VMAX ADVANCED SUITE 1501+TB=CC	$640.00	40.5%	$380.80	$115.20	N/A	N/A	N/A	N/A	$115.20	ES-1	VMAX3 FAMILY
456-105-715	VMAX ADVANCED SUITE 301-450TB=CC	$1,545.00	40.5%	$919.28	$278.10	N/A	N/A	N/A	N/A	$278.10	ES-1	VMAX3 FAMILY
456-105-716	VMAX ADVANCED SUITE 451-750TB=CC	$1,120.00	40.5%	$666.40	$201.60	N/A	N/A	N/A	N/A	$201.60	ES-1	VMAX3 FAMILY
456-106-026	VIPR SRM VMAX3 0-50TB=CC	$2,960.00	40.5%	$1,761.20	$532.80	N/A	N/A	N/A	N/A	$532.80	ES-1	VMAX3 FAMILY
456-106-027	VIPR SRM VMAX3 51-150TB =CC	$2,260.00	40.5%	$1,344.70	$406.80	N/A	N/A	N/A	N/A	$406.80	ES-1	VMAX3 FAMILY
456-106-028	VIPR SRM VMAX3 151-300TB=CC	$1,750.00	40.5%	$1,041.25	$315.00	N/A	N/A	N/A	N/A	$315.00	ES-1	VMAX3 FAMILY
456-106-029	VIPR SRM VMAX3 301-450TB=CC	$1,400.00	40.5%	$833.00	$252.00	N/A	N/A	N/A	N/A	$252.00	ES-1	VMAX3 FAMILY
456-106-030	VIPR SRM VMAX3 451-750TB=CC	$1,150.00	40.5%	$684.25	$207.00	N/A	N/A	N/A	N/A	$207.00	ES-1	VMAX3 FAMILY
456-106-031	VIPR SRM VMAX3 751-1500TB=CC	$950.00	40.5%	$565.25	$171.00	N/A	N/A	N/A	N/A	$171.00	ES-1	VMAX3 FAMILY
456-106-032	VIPR SRM VMAX3 1500+TB =CC	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	ES-1	VMAX3 FAMILY
456-106-425	HYPERMAX OS 0-50TB=CC	$1,425.00	40.5%	$847.88	$99.75	N/A	N/A	N/A	N/A	$99.75	ES-1	VMAX3 FAMILY
456-106-426	HYPERMAX OS 51-150TB=CC	$1,230.00	40.5%	$731.85	$86.10	N/A	N/A	N/A	N/A	$86.10	ES-1	VMAX3 FAMILY
456-106-427	HYPERMAX OS 151-300TB=CC	$950.00	40.5%	$565.25	$66.50	N/A	N/A	N/A	N/A	$66.50	ES-1	VMAX3 FAMILY
456-106-428	HYPERMAX OS 301-450TB=CC	$845.00	40.5%	$502.78	$59.15	N/A	N/A	N/A	N/A	$59.15	ES-1	VMAX3 FAMILY
456-106-429	HYPERMAX OS 451-750TB=CC	$670.00	40.5%	$398.65	$46.90	N/A	N/A	N/A	N/A	$46.90	ES-1	VMAX3 FAMILY
456-106-430	HYPERMAX OS 751-1500TB=CC	$555.00	40.5%	$330.23	$38.85	N/A	N/A	N/A	N/A	$38.85	ES-1	VMAX3 FAMILY
456-106-431	HYPERMAX OS 1501+TB=CC	$460.00	40.5%	$273.70	$32.20	N/A	N/A	N/A	N/A	$32.20	ES-1	VMAX3 FAMILY
456-106-432	UNISPHERE SUITE 0-50TB=CC	$1,495.00	40.5%	$889.53	$269.10	N/A	N/A	N/A	N/A	$269.10	ES-1	VMAX3 FAMILY
456-106-433	UNISPHERE SUITE 51-150TB=CC	$1,215.00	40.5%	$722.93	$218.70	N/A	N/A	N/A	N/A	$218.70	ES-1	VMAX3 FAMILY
456-106-434	UNISPHERE SUITE 151-300TB=CC	$1,105.00	40.5%	$657.48	$198.90	N/A	N/A	N/A	N/A	$198.90	ES-1	VMAX3 FAMILY
456-106-435	UNISPHERE SUITE 301-450TB=CC	$955.00	40.5%	$568.23	$171.90	N/A	N/A	N/A	N/A	$171.90	ES-1	VMAX3 FAMILY
456-106-436	UNISPHERE SUITE 451-750TB=CC	$700.00	40.5%	$416.50	$126.00	N/A	N/A	N/A	N/A	$126.00	ES-1	VMAX3 FAMILY
456-106-437	UNISPHERE SUITE 751-1500TB=CC	$530.00	40.5%	$315.35	$95.40	N/A	N/A	N/A	N/A	$95.40	ES-1	VMAX3 FAMILY
456-106-438	UNISPHERE SUITE 1501+TB=CC	$405.00	40.5%	$240.98	$72.90	N/A	N/A	N/A	N/A	$72.90	ES-1	VMAX3 FAMILY
456-106-684	TIMEFINDER REG 0-50TB=CA	$2,130.00	40.5%	$1,267.35	$383.40	N/A	N/A	N/A	N/A	$383.40	ES-1	VMAX3 FAMILY
456-106-685	TIMEFINDER REG 51-150TB=CA	$1,650.00	40.5%	$981.75	$297.00	N/A	N/A	N/A	N/A	$297.00	ES-1	VMAX3 FAMILY
456-106-686	TIMEFINDER REG 751-1500TB=CA	$1,035.00	40.5%	$615.83	$186.30	N/A	N/A	N/A	N/A	$186.30	ES-1	VMAX3 FAMILY
456-106-687	TIMEFINDER REG 151-300TB=CA	$1,580.00	40.5%	$940.10	$284.40	N/A	N/A	N/A	N/A	$284.40	ES-1	VMAX3 FAMILY
456-106-688	TIMEFINDER REG 1501+TB=CA	$725.00	40.5%	$431.38	$130.50	N/A	N/A	N/A	N/A	$130.50	ES-1	VMAX3 FAMILY
456-106-689	TIMEFINDER REG 301-450TB=CA	$1,355.00	40.5%	$806.23	$243.90	N/A	N/A	N/A	N/A	$243.90	ES-1	VMAX3 FAMILY
456-106-690	TIMEFINDER REG 451-750TB=CA	$1,265.00	40.5%	$752.68	$227.70	N/A	N/A	N/A	N/A	$227.70	ES-1	VMAX3 FAMILY
456-106-691	SRDF REG 0-50TB=CA	$2,665.00	40.5%	$1,585.68	$479.70	N/A	N/A	N/A	N/A	$479.70	ES-1	VMAX3 FAMILY
456-106-692	SRDF REG 51-150TB=CA	$1,880.00	40.5%	$1,118.60	$338.40	N/A	N/A	N/A	N/A	$338.40	ES-1	VMAX3 FAMILY
456-106-693	SRDF REG 751-1500TB=CA	$955.00	40.5%	$568.23	$171.90	N/A	N/A	N/A	N/A	$171.90	ES-1	VMAX3 FAMILY
456-106-694	SRDF REG 151-300TB=CA	$1,605.00	40.5%	$954.98	$288.90	N/A	N/A	N/A	N/A	$288.90	ES-1	VMAX3 FAMILY
456-106-695	SRDF REG 1501+TB=CA	$575.00	40.5%	$342.13	$103.50	N/A	N/A	N/A	N/A	$103.50	ES-1	VMAX3 FAMILY
456-106-696	SRDF REG 301-450TB=CA	$1,510.00	40.5%	$898.45	$271.80	N/A	N/A	N/A	N/A	$271.80	ES-1	VMAX3 FAMILY
456-106-697	SRDF REG 451-750TB=CA	$1,350.00	40.5%	$803.25	$243.00	N/A	N/A	N/A	N/A	$243.00	ES-1	VMAX3 FAMILY
456-106-805	TIMEFINDER FAST COMBO TIER VMAX=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
456-106-806	SRDF FAST COMBO TIER VMAX=CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
456-106-831	FOUNDTN SUITE UPGFUS 0-50TB=CC	$600.00	40.5%	$357.00	$108.00	N/A	N/A	N/A	N/A	$108.00	ES-1	VMAX3 FAMILY
456-106-832	FOUNDTN SUITE UPGFUS 51-150TB=CC	$465.00	40.5%	$276.68	$83.70	N/A	N/A	N/A	N/A	$83.70	ES-1	VMAX3 FAMILY
456-106-833	FOUNDTN SUITE UPGFUS 151-300TB=CC	$215.00	40.5%	$127.93	$38.70	N/A	N/A	N/A	N/A	$38.70	ES-1	VMAX3 FAMILY
456-106-834	FOUNDTN SUITE UPGFUS 301-450TB=CC	$325.00	40.5%	$193.38	$58.50	N/A	N/A	N/A	N/A	$58.50	ES-1	VMAX3 FAMILY
456-106-835	FOUNDTN SUITE UPGFUS 451-750TB=CC	$230.00	40.5%	$136.85	$41.40	N/A	N/A	N/A	N/A	$41.40	ES-1	VMAX3 FAMILY
456-106-836	FOUNDTN SUITE UPGFUS 751-1500TB=CC	$170.00	40.5%	$101.15	$30.60	N/A	N/A	N/A	N/A	$30.60	ES-1	VMAX3 FAMILY
456-106-837	FOUNDTN SUITE UPGFUS 1501+TB=CC	$125.00	40.5%	$74.38	$22.50	N/A	N/A	N/A	N/A	$22.50	ES-1	VMAX3 FAMILY
456-106-845	FOUNDTN SUITE UPGFB 0-50TB=CC	$640.00	40.5%	$380.80	$115.20	N/A	N/A	N/A	N/A	$115.20	ES-1	VMAX3 FAMILY
456-106-846	FOUNDTN SUITE UPGFB 51-150TB=CC	$485.00	40.5%	$288.58	$87.30	N/A	N/A	N/A	N/A	$87.30	ES-1	VMAX3 FAMILY
456-106-847	FOUNDTN SUITE UPGFB 151-300TB=CC	$400.00	40.5%	$238.00	$72.00	N/A	N/A	N/A	N/A	$72.00	ES-1	VMAX3 FAMILY
456-106-848	FOUNDTN SUITE UPGFB 301-450TB=CC	$410.00	40.5%	$243.95	$73.80	N/A	N/A	N/A	N/A	$73.80	ES-1	VMAX3 FAMILY
456-106-849	FOUNDTN SUITE UPGFB 451-750TB=CC	$285.00	40.5%	$169.58	$51.30	N/A	N/A	N/A	N/A	$51.30	ES-1	VMAX3 FAMILY
456-106-850	FOUNDTN SUITE UPGFB 751-1500TB=CC	$210.00	40.5%	$124.95	$37.80	N/A	N/A	N/A	N/A	$37.80	ES-1	VMAX3 FAMILY
456-106-851	FOUNDTN SUITE UPGFB 1501+TB=CC	$135.00	40.5%	$80.33	$24.30	N/A	N/A	N/A	N/A	$24.30	ES-1	VMAX3 FAMILY
456-106-859	ADVANCED SUITE UPGFB 0-50TB=CC	$890.00	40.5%	$529.55	$160.20	N/A	N/A	N/A	N/A	$160.20	ES-1	VMAX3 FAMILY
456-106-860	ADVANCED SUITE UPGFB 51-150TB=CC	$660.00	40.5%	$392.70	$118.80	N/A	N/A	N/A	N/A	$118.80	ES-1	VMAX3 FAMILY
456-106-861	ADVANCED SUITE UPGFB 151-300TB=CC	$685.00	40.5%	$407.58	$123.30	N/A	N/A	N/A	N/A	$123.30	ES-1	VMAX3 FAMILY
456-106-862	ADVANCED SUITE UPGFB 301-450TB=CC	$675.00	40.5%	$401.63	$121.50	N/A	N/A	N/A	N/A	$121.50	ES-1	VMAX3 FAMILY
456-106-863	ADVANCED SUITE UPGFB 451-750TB=CC	$475.00	40.5%	$282.63	$85.50	N/A	N/A	N/A	N/A	$85.50	ES-1	VMAX3 FAMILY
456-106-864	ADVANCED SUITE UPGFB 751-1500TB=CC	$355.00	40.5%	$211.23	$63.90	N/A	N/A	N/A	N/A	$63.90	ES-1	VMAX3 FAMILY
456-106-865	ADVANCED SUITE UPGFB 1501+TB=CC	$245.00	40.5%	$145.78	$44.10	N/A	N/A	N/A	N/A	$44.10	ES-1	VMAX3 FAMILY
456-106-873	ADVANCED SUITE UPGFF 0-50TB=CC	$250.00	40.5%	$148.75	$45.00	N/A	N/A	N/A	N/A	$45.00	ES-1	VMAX3 FAMILY
456-106-874	ADVANCED SUITE UPGFF 51-150TB=CC	$175.00	40.5%	$104.13	$31.50	N/A	N/A	N/A	N/A	$31.50	ES-1	VMAX3 FAMILY
456-106-875	ADVANCED SUITE UPGFF 151-300TB=CC	$285.00	40.5%	$169.58	$51.30	N/A	N/A	N/A	N/A	$51.30	ES-1	VMAX3 FAMILY
456-106-876	ADVANCED SUITE UPGFF 301-450TB=CC	$265.00	40.5%	$157.68	$47.70	N/A	N/A	N/A	N/A	$47.70	ES-1	VMAX3 FAMILY
456-106-877	ADVANCED SUITE UPGFF 451-750TB=CC	$190.00	40.5%	$113.05	$34.20	N/A	N/A	N/A	N/A	$34.20	ES-1	VMAX3 FAMILY
456-106-878	ADVANCED SUITE UPGFF 751-1500TB=CC	$145.00	40.5%	$86.28	$26.10	N/A	N/A	N/A	N/A	$26.10	ES-1	VMAX3 FAMILY
456-106-879	ADVANCED SUITE UPGFF 1501+TB=CC	$110.00	40.5%	$65.45	$19.80	N/A	N/A	N/A	N/A	$19.80	ES-1	VMAX3 FAMILY
456-106-887	ADVANCED SUITE UPGFU 0-50TB=CC	$850.00	40.5%	$505.75	$153.00	N/A	N/A	N/A	N/A	$153.00	ES-1	VMAX3 FAMILY
456-106-888	ADVANCED SUITE UPGFU 51-150TB=CC	$640.00	40.5%	$380.80	$115.20	N/A	N/A	N/A	N/A	$115.20	ES-1	VMAX3 FAMILY
456-106-889	ADVANCED SUITE UPGFU 151-300TB=CC	$500.00	40.5%	$297.50	$90.00	N/A	N/A	N/A	N/A	$90.00	ES-1	VMAX3 FAMILY
456-106-890	ADVANCED SUITE UPGFU 301-450TB=CC	$265.00	40.5%	$157.68	$47.70	N/A	N/A	N/A	N/A	$47.70	ES-1	VMAX3 FAMILY
456-106-891	ADVANCED SUITE UPGFU 451-750TB=CC	$190.00	40.5%	$113.05	$34.20	N/A	N/A	N/A	N/A	$34.20	ES-1	VMAX3 FAMILY
456-106-892	ADVANCED SUITE UPGFU 751-1500TB=CC	$315.00	40.5%	$187.43	$56.70	N/A	N/A	N/A	N/A	$56.70	ES-1	VMAX3 FAMILY
456-106-893	ADVANCED SUITE UPGFU 1501+TB=CC	$235.00	40.5%	$139.83	$42.30	N/A	N/A	N/A	N/A	$42.30	ES-1	VMAX3 FAMILY
456-106-947	VIPR SRM VMAX3 0-50TB UPG=CC	$2,960.00	40.5%	$1,761.20	$532.80	N/A	N/A	N/A	N/A	$532.80	ES-1	VMAX3 FAMILY
456-106-948	VIPR SRM VMAX3 51-150TB UPG=CC	$2,260.00	40.5%	$1,344.70	$406.80	N/A	N/A	N/A	N/A	$406.80	ES-1	VMAX3 FAMILY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-106-949	VIPR SRM VMAX3 151-300TB UPG=CC	$1,750.00	40.5%	$1,041.25	$315.00	N/A	N/A	N/A	N/A	$315.00	ES-1	VMAX3 FAMILY
456-106-950	VIPR SRM VMAX3 301-450TB UPG=CC	$1,400.00	40.5%	$833.00	$252.00	N/A	N/A	N/A	N/A	$252.00	ES-1	VMAX3 FAMILY
456-106-951	VIPR SRM VMAX3 451-750TB UPG=CC	$1,150.00	40.5%	$684.25	$207.00	N/A	N/A	N/A	N/A	$207.00	ES-1	VMAX3 FAMILY
456-106-952	VIPR SRM VMAX3 751-1500TB UPG=CC	$950.00	40.5%	$565.25	$171.00	N/A	N/A	N/A	N/A	$171.00	ES-1	VMAX3 FAMILY
456-106-953	VIPR SRM VMAX3 1501+ UPG=CC	$800.00	40.5%	$476.00	$144.00	N/A	N/A	N/A	N/A	$144.00	ES-1	VMAX3 FAMILY
457-101-423	VMAX BASE SUITE NEW 100K=IC	$4,285.00	40.5%	$2,549.58	$771.30	N/A	N/A	N/A	N/A	$771.30	ES-1	VMAX3 FAMILY
457-101-424	VMAX BASE SUITE NEW 200K=IC	$12,855.00	40.5%	$7,648.73	$2,313.90	N/A	N/A	N/A	N/A	$2,313.90	ES-1	VMAX3 FAMILY
457-101-425	VMAX BASE SUITE NEW 400K=IC	$35,715.00	40.5%	$21,250.43	$6,428.70	N/A	N/A	N/A	N/A	$6,428.70	ES-1	VMAX3 FAMILY
457-101-426	VMAX BASE SUITE CAP UPGRADE 100K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-427	VMAX BASE SUITE CAP UPGRADE 200K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-428	VMAX BASE SUITE CAP UPGRADE 400K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-432	VMAX FOUNDATION SUITE BASE NEW 100K=IC	$8,570.00	40.5%	$5,099.15	$1,542.60	N/A	N/A	N/A	N/A	$1,542.60	ES-1	VMAX3 FAMILY
457-101-433	VMAX FOUNDATION SUITE BASE NEW 200K=IC	$25,715.00	40.5%	$15,300.43	$4,628.70	N/A	N/A	N/A	N/A	$4,628.70	ES-1	VMAX3 FAMILY
457-101-434	VMAX FOUNDATION SUITE BASE NEW 400K=IC	$57,145.00	40.5%	$34,001.28	$10,286.10	N/A	N/A	N/A	N/A	$10,286.10	ES-1	VMAX3 FAMILY
457-101-435	VMAX FOUNDATION SUITE CAP UPG 100K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-436	VMAX FOUNDATION SUITE CAP UPG 200K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-437	VMAX FOUNDATION SUITE CAP UPG 400K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-441	LOC REP SUITE 0-50TB=CC	$1,100.00	40.5%	$654.50	$198.00	N/A	N/A	N/A	N/A	$198.00	ES-1	VMAX3 FAMILY
457-101-442	LOC REP SUITE 51-150TB=CC	$865.00	40.5%	$514.68	$155.70	N/A	N/A	N/A	N/A	$155.70	ES-1	VMAX3 FAMILY
457-101-443	LOC REP SUITE 751-1500TB=CC	$350.00	40.5%	$208.25	$63.00	N/A	N/A	N/A	N/A	$63.00	ES-1	VMAX3 FAMILY
457-101-444	LOC REP SUITE 151-300TB=CC	$560.00	40.5%	$333.20	$100.80	N/A	N/A	N/A	N/A	$100.80	ES-1	VMAX3 FAMILY
457-101-445	LOC REP SUITE 1501+TB=CC	$295.00	40.5%	$175.53	$53.10	N/A	N/A	N/A	N/A	$53.10	ES-1	VMAX3 FAMILY
457-101-446	LOC REP SUITE 301-450TB=CC	$455.00	40.5%	$270.73	$81.90	N/A	N/A	N/A	N/A	$81.90	ES-1	VMAX3 FAMILY
457-101-447	LOC REP SUITE 451-750TB=CC	$395.00	40.5%	$235.03	$71.10	N/A	N/A	N/A	N/A	$71.10	ES-1	VMAX3 FAMILY
457-101-448	LOC REP SUITE BASE NEW 100K=IC	$22,500.00	40.5%	$13,387.50	$4,050.00	N/A	N/A	N/A	N/A	$4,050.00	ES-1	VMAX3 FAMILY
457-101-449	LOC REP SUITE BASE NEW 200K=IC	$22,500.00	40.5%	$13,387.50	$4,050.00	N/A	N/A	N/A	N/A	$4,050.00	ES-1	VMAX3 FAMILY
457-101-450	LOC REP SUITE BASE NEW 400K=IC	$22,500.00	40.5%	$13,387.50	$4,050.00	N/A	N/A	N/A	N/A	$4,050.00	ES-1	VMAX3 FAMILY
457-101-451	LOC REP SUITE CAP UPGRADE 100K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-452	LOC REP SUITE CAP UPGRADE 200K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-453	LOC REP SUITE CAP UPGRADE 400K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-457	REM REP SUITE 0-50TB=CC	$1,760.00	40.5%	$1,047.20	$316.80	N/A	N/A	N/A	N/A	$316.80	ES-1	VMAX3 FAMILY
457-101-458	REM REP SUITE 51-150TB=CC	$1,260.00	40.5%	$749.70	$226.80	N/A	N/A	N/A	N/A	$226.80	ES-1	VMAX3 FAMILY
457-101-459	REM REP SUITE 751-1500TB=CC	$520.00	40.5%	$309.40	$93.60	N/A	N/A	N/A	N/A	$93.60	ES-1	VMAX3 FAMILY
457-101-460	REM REP SUITE 151-300TB=CC	$890.00	40.5%	$529.55	$160.20	N/A	N/A	N/A	N/A	$160.20	ES-1	VMAX3 FAMILY
457-101-461	REM REP SUITE 1501+TB=CC	$440.00	40.5%	$261.80	$79.20	N/A	N/A	N/A	N/A	$79.20	ES-1	VMAX3 FAMILY
457-101-462	REM REP SUITE 301-450TB=CC	$705.00	40.5%	$419.48	$126.90	N/A	N/A	N/A	N/A	$126.90	ES-1	VMAX3 FAMILY
457-101-463	REM REP SUITE 451-750TB=CC	$605.00	40.5%	$359.98	$108.90	N/A	N/A	N/A	N/A	$108.90	ES-1	VMAX3 FAMILY
457-101-464	REM REP SUITE BASE NEW 100K=IC	$30,000.00	40.5%	$17,850.00	$5,400.00	N/A	N/A	N/A	N/A	$5,400.00	ES-1	VMAX3 FAMILY
457-101-465	REM REP SUITE BASE NEW 200K=IC	$30,000.00	40.5%	$17,850.00	$5,400.00	N/A	N/A	N/A	N/A	$5,400.00	ES-1	VMAX3 FAMILY
457-101-466	REM REP SUITE BASE NEW 400K=IC	$30,000.00	40.5%	$17,850.00	$5,400.00	N/A	N/A	N/A	N/A	$5,400.00	ES-1	VMAX3 FAMILY
457-101-467	REM REP SUITE CAP UPGRADE 100K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-468	REM REP SUITE CAP UPGRADE 200K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-469	REM REP SUITE CAP UPGRADE 400K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-482	VMAX TOTAL PROD PAK 0-50TB=CC	$4,425.00	40.5%	$2,632.88	$796.50	N/A	N/A	N/A	N/A	$796.50	ES-1	VMAX3 FAMILY
457-101-483	VMAX TOTAL PROD PAK 51-150TB=CC	$3,385.00	40.5%	$2,014.08	$609.30	N/A	N/A	N/A	N/A	$609.30	ES-1	VMAX3 FAMILY
457-101-484	VMAX TOTAL PROD PAK 751-1500TB=CC	$1,455.00	40.5%	$865.73	$261.90	N/A	N/A	N/A	N/A	$261.90	ES-1	VMAX3 FAMILY
457-101-485	VMAX TOTAL PROD PAK 151-300TB=CC	$2,595.00	40.5%	$1,544.03	$467.10	N/A	N/A	N/A	N/A	$467.10	ES-1	VMAX3 FAMILY
457-101-486	VMAX TOTAL PROD PAK 1501+TB=CC	$1,170.00	40.5%	$696.15	$210.60	N/A	N/A	N/A	N/A	$210.60	ES-1	VMAX3 FAMILY
457-101-487	VMAX TOTAL PROD PAK 301-450TB=CC	$2,300.00	40.5%	$1,368.50	$414.00	N/A	N/A	N/A	N/A	$414.00	ES-1	VMAX3 FAMILY
457-101-488	VMAX TOTAL PROD PAK 451-750TB=CC	$1,800.00	40.5%	$1,071.00	$324.00	N/A	N/A	N/A	N/A	$324.00	ES-1	VMAX3 FAMILY
457-101-489	VMAX TOTAL PROD PAK BASE NEW 100K=IC	$53,735.00	40.5%	$31,972.33	$9,672.30	N/A	N/A	N/A	N/A	$9,672.30	ES-1	VMAX3 FAMILY
457-101-490	VMAX TOTAL PROD PAK BASE NEW 200K=IC	$71,950.00	40.5%	$42,810.25	$12,951.00	N/A	N/A	N/A	N/A	$12,951.00	ES-1	VMAX3 FAMILY
457-101-491	VMAX TOTAL PROD PAK BASE NEW 400K=IC	$111,410.00	40.5%	$66,288.95	$20,053.80	N/A	N/A	N/A	N/A	$20,053.80	ES-1	VMAX3 FAMILY
457-101-492	VMAX TOTAL PROD PAK CAP UPGRADE 100K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-493	VMAX TOTAL PROD PAK CAP UPGRADE 200K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-494	VMAX TOTAL PROD PAK CAP UPGRADE 400K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-498	VMAX ADVANCED SUITE BASE NEW 100K=IC	$10,715.00	40.5%	$6,375.43	$1,928.70	N/A	N/A	N/A	N/A	$1,928.70	ES-1	VMAX3 FAMILY
457-101-499	VMAX ADVANCED SUITE BASE NEW 200K=IC	$32,145.00	40.5%	$19,126.28	$5,786.10	N/A	N/A	N/A	N/A	$5,786.10	ES-1	VMAX3 FAMILY
457-101-500	VMAX ADVANCED SUITE BASE NEW 400K=IC	$78,570.00	40.5%	$46,749.15	$14,142.60	N/A	N/A	N/A	N/A	$14,142.60	ES-1	VMAX3 FAMILY
457-101-501	VMAX ADVANCED SUITE CAP UPGRADE 100K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-502	VMAX ADVANCED SUITE CAP UPGRADE 200K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-503	VMAX ADVANCED SUITE CAP UPGRADE 400K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-573	VIPR SRM VMAX3 BASE NEW 100K =CC	$21,900.00	40.5%	$13,030.50	$3,942.00	N/A	N/A	N/A	N/A	$3,942.00	ES-1	VMAX3 FAMILY
457-101-574	VIPR SRM VMAX3 BASE NEW 200K =CC	$21,900.00	40.5%	$13,030.50	$3,942.00	N/A	N/A	N/A	N/A	$3,942.00	ES-1	VMAX3 FAMILY
457-101-575	VIPR SRM VMAX3 BASE NEW 400K =CC	$21,900.00	40.5%	$13,030.50	$3,942.00	N/A	N/A	N/A	N/A	$3,942.00	ES-1	VMAX3 FAMILY
457-101-576	VIPR SRM VMAX3 CAP UPGRADE 100K =CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-577	VIPR SRM VMAX3 CAP UPGRADE 200K =CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-578	VIPR SRM VMAX3 CAP UPGRADE 400K =CC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-634	FOUNDATION SUITE BASE UPG FBS 100K=IC	$4,285.00	40.5%	$2,549.58	$771.30	N/A	N/A	N/A	N/A	$771.30	ES-1	VMAX3 FAMILY
457-101-635	FOUNDATION SUITE BASE UPG FBS 200K=IC	$12,860.00	40.5%	$7,651.70	$2,314.80	N/A	N/A	N/A	N/A	$2,314.80	ES-1	VMAX3 FAMILY
457-101-636	FOUNDATION SUITE BASE UPG FBS 400K=IC	$21,430.00	40.5%	$12,750.85	$3,857.40	N/A	N/A	N/A	N/A	$3,857.40	ES-1	VMAX3 FAMILY
457-101-637	ADVANCED SUITE BASE UPG FBS 100K=IC	$6,430.00	40.5%	$3,825.85	$1,157.40	N/A	N/A	N/A	N/A	$1,157.40	ES-1	VMAX3 FAMILY
457-101-638	ADVANCED SUITE BASE UPG FBS 200K=IC	$19,290.00	40.5%	$11,477.55	$3,472.20	N/A	N/A	N/A	N/A	$3,472.20	ES-1	VMAX3 FAMILY
457-101-639	ADVANCED SUITE BASE UPG FBS 400K=IC	$42,855.00	40.5%	$25,498.73	$7,713.90	N/A	N/A	N/A	N/A	$7,713.90	ES-1	VMAX3 FAMILY
457-101-640	ADVANCED SUITE BASE UPG FFS 100K=IC	$2,145.00	40.5%	$1,276.28	$386.10	N/A	N/A	N/A	N/A	$386.10	ES-1	VMAX3 FAMILY
457-101-641	ADVANCED SUITE BASE UPG FFS 200K=IC	$6,430.00	40.5%	$3,825.85	$1,157.40	N/A	N/A	N/A	N/A	$1,157.40	ES-1	VMAX3 FAMILY
457-101-642	ADVANCED SUITE BASE UPG FFS 400K=IC	$21,425.00	40.5%	$12,747.88	$3,856.50	N/A	N/A	N/A	N/A	$3,856.50	ES-1	VMAX3 FAMILY
457-101-658	HYPERMAX OS BASE NEW 100K=IC	$2,855.00	40.5%	$1,698.73	$199.85	N/A	N/A	N/A	N/A	$199.85	ES-1	VMAX3 FAMILY
457-101-659	HYPERMAX OS BASE NEW 200K=IC	$11,430.00	40.5%	$6,800.85	$800.10	N/A	N/A	N/A	N/A	$800.10	ES-1	VMAX3 FAMILY
457-101-660	HYPERMAX OS BASE NEW 400K=IC	$28,570.00	40.5%	$16,999.15	$1,999.90	N/A	N/A	N/A	N/A	$1,999.90	ES-1	VMAX3 FAMILY
457-101-661	HYPERMAX OS CAP UPGRADE 100K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-662	HYPERMAX OS CAP UPGRADE 200K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-663	HYPERMAX OS CAP UPGRADE 400K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-667	UNISPHERE SUITE NEW 100K=IC	$5,715.00	40.5%	$3,400.43	$1,028.70	N/A	N/A	N/A	N/A	$1,028.70	ES-1	VMAX3 FAMILY
457-101-668	UNISPHERE SUITE NEW 200K=IC	$17,145.00	40.5%	$10,201.28	$3,086.10	N/A	N/A	N/A	N/A	$3,086.10	ES-1	VMAX3 FAMILY
457-101-669	UNISPHERE SUITE NEW 400K=IC	$42,855.00	40.5%	$25,498.73	$7,713.90	N/A	N/A	N/A	N/A	$7,713.90	ES-1	VMAX3 FAMILY
457-101-670	UNISPHERE SUITE CAP UPGRADE 100K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-671	UNISPHERE SUITE CAP UPGRADE 200K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-672	UNISPHERE SUITE CAP UPGRADE 400K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-688	FOUNDATION UPG FRM UNISPHERE 100K=IC	$2,855.00	40.5%	$1,698.73	$513.90	N/A	N/A	N/A	N/A	$513.90	ES-1	VMAX3 FAMILY
457-101-689	FOUNDATION UPG FRM UNISPHERE 200K=IC	$8,570.00	40.5%	$5,099.15	$1,542.60	N/A	N/A	N/A	N/A	$1,542.60	ES-1	VMAX3 FAMILY
457-101-690	FOUNDATION UPG FRM UNISPHERE 400K=IC	$14,290.00	40.5%	$8,502.55	$2,572.20	N/A	N/A	N/A	N/A	$2,572.20	ES-1	VMAX3 FAMILY
457-101-691	ADVANCED UPG FRM UNISPHERE 100K=CC	$5,000.00	40.5%	$2,975.00	$900.00	N/A	N/A	N/A	N/A	$900.00	ES-1	VMAX3 FAMILY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-101-692	ADVANCED UPG FRM UNISPHERE 200K=CC	$15,000.00	40.5%	$8,925.00	$2,700.00	N/A	N/A	N/A	N/A	$2,700.00	ES-1	VMAX3 FAMILY
457-101-693	ADVANCED UPG FRM UNISPHERE 400K=CC	$35,715.00	40.5%	$21,250.43	$6,428.70	N/A	N/A	N/A	N/A	$6,428.70	ES-1	VMAX3 FAMILY
457-101-778	TIMEFINDER REG BASE NEW 100K=IC	$25,140.00	40.5%	$14,958.30	$4,525.20	N/A	N/A	N/A	N/A	$4,525.20	ES-1	VMAX3 FAMILY
457-101-779	TIMEFINDER REG BASE NEW 200K=IC	$25,140.00	40.5%	$14,958.30	$4,525.20	N/A	N/A	N/A	N/A	$4,525.20	ES-1	VMAX3 FAMILY
457-101-780	TIMEFINDER REG BASE NEW 400K=IC	$25,140.00	40.5%	$14,958.30	$4,525.20	N/A	N/A	N/A	N/A	$4,525.20	ES-1	VMAX3 FAMILY
457-101-781	TIMEFINDER REG CAP UPGRADE 100K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-782	TIMEFINDER REG CAP UPGRADE 200K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-783	TIMEFINDER REG CAP UPGRADE 400K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-787	LOC REP SUITE REG 0-50TB=CA	$2,130.00	40.5%	$1,267.35	$383.40	N/A	N/A	N/A	N/A	$383.40	ES-1	VMAX3 FAMILY
457-101-788	LOC REP SUITE REG 51-150TB=CA	$1,650.00	40.5%	$981.75	$297.00	N/A	N/A	N/A	N/A	$297.00	ES-1	VMAX3 FAMILY
457-101-789	LOC REP SUITE REG 751-1500TB=CA	$1,035.00	40.5%	$615.83	$186.30	N/A	N/A	N/A	N/A	$186.30	ES-1	VMAX3 FAMILY
457-101-790	LOC REP SUITE REG 151-300TB=CA	$1,580.00	40.5%	$940.10	$284.40	N/A	N/A	N/A	N/A	$284.40	ES-1	VMAX3 FAMILY
457-101-791	LOC REP SUITE REG 1501+TB=CA	$725.00	40.5%	$431.38	$130.50	N/A	N/A	N/A	N/A	$130.50	ES-1	VMAX3 FAMILY
457-101-792	LOC REP SUITE REG 301-450TB=CA	$1,355.00	40.5%	$806.23	$243.90	N/A	N/A	N/A	N/A	$243.90	ES-1	VMAX3 FAMILY
457-101-793	LOC REP SUITE REG 451-750TB=CA	$1,265.00	40.5%	$752.68	$227.70	N/A	N/A	N/A	N/A	$227.70	ES-1	VMAX3 FAMILY
457-101-794	SRDF REG BASE NEW 100K=IC	$45,575.00	40.5%	$27,117.13	$8,203.50	N/A	N/A	N/A	N/A	$8,203.50	ES-1	VMAX3 FAMILY
457-101-795	SRDF REG BASE NEW 200K=IC	$45,575.00	40.5%	$27,117.13	$8,203.50	N/A	N/A	N/A	N/A	$8,203.50	ES-1	VMAX3 FAMILY
457-101-796	SRDF REG BASE NEW 400K=IC	$45,575.00	40.5%	$27,117.13	$8,203.50	N/A	N/A	N/A	N/A	$8,203.50	ES-1	VMAX3 FAMILY
457-101-797	SRDF REG CAP UPGRADE 100K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-798	SRDF REG CAP UPGRADE 200K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-799	SRDF REG CAP UPGRADE 400K=IC	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
457-101-803	REM REP SUITE REG 0-50TB=CA	$2,665.00	40.5%	$1,585.68	$479.70	N/A	N/A	N/A	N/A	$479.70	ES-1	VMAX3 FAMILY
457-101-804	REM REP SUITE REG 51-150TB=CA	$1,880.00	40.5%	$1,118.60	$338.40	N/A	N/A	N/A	N/A	$338.40	ES-1	VMAX3 FAMILY
457-101-805	REM REP SUITE REG 751-1500TB=CA	$955.00	40.5%	$568.23	$171.90	N/A	N/A	N/A	N/A	$171.90	ES-1	VMAX3 FAMILY
457-101-806	REM REP SUITE REG 151-300TB=CA	$1,605.00	40.5%	$954.98	$288.90	N/A	N/A	N/A	N/A	$288.90	ES-1	VMAX3 FAMILY
457-101-807	REM REP SUITE REG 1501+TB=CA	$575.00	40.5%	$342.13	$103.50	N/A	N/A	N/A	N/A	$103.50	ES-1	VMAX3 FAMILY
457-101-808	REM REP SUITE REG 301-450TB=CA	$1,510.00	40.5%	$898.45	$271.80	N/A	N/A	N/A	N/A	$271.80	ES-1	VMAX3 FAMILY
457-101-809	REM REP SUITE REG 451-750TB=CA	$1,350.00	40.5%	$803.25	$243.00	N/A	N/A	N/A	N/A	$243.00	ES-1	VMAX3 FAMILY
457-101-829	TIMEFINDER FAST COMBO VMAX 100K=IC	$183,015.00	40.5%	$108,893.93	$32,942.70	N/A	N/A	N/A	N/A	$32,942.70	ES-1	VMAX3 FAMILY
457-101-830	TIMEFINDER FAST COMBO VMAX 200K=IC	$183,015.00	40.5%	$108,893.93	$32,942.70	N/A	N/A	N/A	N/A	$32,942.70	ES-1	VMAX3 FAMILY
457-101-831	TIMEFINDER FAST COMBO VMAX 400K=IC	$183,015.00	40.5%	$108,893.93	$32,942.70	N/A	N/A	N/A	N/A	$32,942.70	ES-1	VMAX3 FAMILY
457-101-832	SRDF FAST COMBO VMAX 100K=IC	$277,810.00	40.5%	$165,296.95	$50,005.80	N/A	N/A	N/A	N/A	$50,005.80	ES-1	VMAX3 FAMILY
457-101-833	SRDF FAST COMBO VMAX 200K=IC	$277,810.00	40.5%	$165,296.95	$50,005.80	N/A	N/A	N/A	N/A	$50,005.80	ES-1	VMAX3 FAMILY
457-101-834	SRDF FAST COMBO VMAX 400K=IC	$277,810.00	40.5%	$165,296.95	$50,005.80	N/A	N/A	N/A	N/A	$50,005.80	ES-1	VMAX3 FAMILY
E-10GE-SRDF	VMAX VG 10 GIGE SRDF PORT TRACKING MODEL	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-13UF-UFD-3P	VMAX VG 1U/3U FILLER PANEL KIT 3RD PARTY	$285.00	40.5%	$169.58	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-1400MOD	VMAX VG FLASH MOD 1400	$34,930.00	40.5%	$20,783.35	$5,239.50	N/A	N/A	N/A	N/A	$5,239.50	ES-1	VMAX3 FAMILY
E-1400MODCONV	VMAX VG FLASH MOD 1400 CONVERSION	$34,930.00	40.5%	$20,783.35	$4,030.38	N/A	N/A	N/A	N/A	$4,030.38	ES-1	VMAX3 FAMILY
E-1400MODU	VMAX VG FLASH MOD 1400 UPG	$34,930.00	40.5%	$20,783.35	$4,030.38	N/A	N/A	N/A	N/A	$4,030.38	ES-1	VMAX3 FAMILY
E-1400MODUF	VMAX VG FLASH MOD 1400 FD UPG	$34,930.00	40.5%	$20,783.35	$4,030.38	N/A	N/A	N/A	N/A	$4,030.38	ES-1	VMAX3 FAMILY
E-16FC-SRDF	VMAX VG 16G FC SRDF PORT TRACKING MODEL	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-1ENG	VMAX VG SINGLE ENGINE SYS BAY	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-1ENG-3P	VMAX VG SINGLE ENGINE SYS BAY	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-1ENGU	VMAX VG SINGLE ENGINE SYS BAY UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-1ENGU-3P	VMAX VG SINGLE ENGINE SYS BAY UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-2ENG	VMAX VG DUAL ENGINE SYS BAY	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-2ENG-3P	VMAX VG DUAL ENGINE SYS BAY	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-2ENGU	VMAX VG DUAL ENGINE SYS BAY UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-2ENGU-3P	VMAX VG DUAL ENGINE SYS BAY UPG	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-2ME1-3PUFD	VMAX VG ENG 1 IB CABLE KIT FD UPG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-2ME2DUAL-3P	VMAX VG ENG 2 IB/ETH CABLE KIT 2ENG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-2MENG2CBLUF	VMAX VG 2 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-2METERCBL	VMAX VG 2 METER CONTIGIB ETH CABLE	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-2METERCBLU	VMAX VG 2 METER CONTIGIB ETH CABLE UPG	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-2UF-UFD-3P	VMAX VG 2U FILLER PANEL KIT 3RD PARTY	$285.00	40.5%	$169.58	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-350MOD	VMAX VG FLASH MOD 350	$9,320.00	40.5%	$5,545.40	$1,398.00	N/A	N/A	N/A	N/A	$1,398.00	ES-1	VMAX3 FAMILY
E-350MODRET	VMAX VG FLASH MOD 350	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
E-350MODU	VMAX VG FLASH MOD 350 UPG	$9,320.00	40.5%	$5,545.40	$1,075.38	N/A	N/A	N/A	N/A	$1,075.38	ES-1	VMAX3 FAMILY
E-350MODUF	VMAX VG FLASH MOD 350 FD UPG	$9,320.00	40.5%	$5,545.40	$1,075.38	N/A	N/A	N/A	N/A	$1,075.38	ES-1	VMAX3 FAMILY
E-3ME2-3P	VMAX VG ENG 2 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-3ME2-3PUFD	VMAX VG ENG 2 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-3ME3-3P	VMAX VG ENG 3 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-3ME3-3PUFD	VMAX VG ENG 3 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-3ME4DUAL-3P	VMAX VG ENG 4 IB/ETH CABLE KIT 2ENG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-3MENG4CBLUF	VMAX VG 3 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-3METERCBL	VMAX VG 3 METER CONTIGIB ETH CABLE	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-3METERCBLU	VMAX VG 3 METER CONTIGIB ETH CABLE UPG	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-3MX1X2-3PU	VMAX VG 3MET IB/ETH CABLE KIT NEW/UPG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-5ME4-3P	VMAX VG ENG 4 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-5ME4-3PUFD	VMAX VG ENG 4 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-5ME5-3P	VMAX VG ENG 5 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-5ME5-3PUFD	VMAX VG ENG 5 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-5ME6DUAL-3P	VMAX VG ENG 6 IB/ETH CABLE KIT 2ENG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-5MENG6CBLUF	VMAX VG 5 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-5METERCBL	VMAX VG 5 METER CONTIGIB ETH CABLE	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-5METERCBLU	VMAX VG 5 METER CONTIGIB ETH CABLE UPG	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-5MX3X4-3PU	VMAX VG 5MET IB/ETH CABLE KIT NEW/UPG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-700MOD	VMAX VG FLASH MOD 700	$17,860.00	40.5%	$10,626.70	$2,679.00	N/A	N/A	N/A	N/A	$2,679.00	ES-1	VMAX3 FAMILY
E-700MODCONV	VMAX VG FLASH MOD 700 CONVERSION	$17,860.00	40.5%	$10,626.70	$2,060.77	N/A	N/A	N/A	N/A	$2,060.77	ES-1	VMAX3 FAMILY
E-700MODRET	VMAX VG FLASH MOD 700	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	ES-1	VMAX3 FAMILY
E-700MODU	VMAX VG FLASH MOD 700 UPG	$17,860.00	40.5%	$10,626.70	$2,060.77	N/A	N/A	N/A	N/A	$2,060.77	ES-1	VMAX3 FAMILY
E-700MODUF	VMAX VG FLASH MOD 700 FD UPG	$17,860.00	40.5%	$10,626.70	$2,060.77	N/A	N/A	N/A	N/A	$2,060.77	ES-1	VMAX3 FAMILY
E-8FC-SRDF	VMAX VG 8G FC SRDF PORT TRACKING MODEL	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-8ME6-3P	VMAX VG ENG 6 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-8ME6-3PUFD	VMAX VG ENG 6 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-8ME7-3P	VMAX VG ENG 7 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-8ME7-3PUFD	VMAX VG ENG 7 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-8ME8-3P	VMAX VG ENG 8 IB/ETH CABLE KIT 3RD PARTY	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-8ME8-3PUFD	VMAX VG ENG 8 IB/ETH CABLE KIT FD UPG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-8ME8DUAL-3P	VMAX VG ENG 8 IB/ETH CABLE KIT 2ENG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-8MENG8CBLUF	VMAX VG 8 MTR 2ND ENG CONTIB&ETH CBL UPG	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-8METERCBL	VMAX VG 8 METER CONTIGIB ETH CABLE	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-8METERCBLU	VMAX VG 8 METER CONTIGIB ETH CABLE UPG	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
E8MX5X6X7-3PU	VMAX VG 8MET IB/ETH CABLE KIT NEW/UPG 3P	$1,250.00	40.5%	$743.75	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
EA-1024-2048UFD	VMAX 200K MEMCONV 2X512 to 2X1024 GB	$348,215.00	40.5%	$207,187.93	$40,178.65	N/A	N/A	N/A	N/A	$40,178.65	ES-1	VMAX3 FAMILY
EA-1024ADD	VMAX 200K ADD 1024GB	$341,655.00	40.5%	$203,284.73	$51,248.25	N/A	N/A	N/A	N/A	$51,248.25	ES-1	VMAX3 FAMILY
EA-1024ADD3P	VMAX 200K ADD 1024GB 3RD PARTY	$341,655.00	40.5%	$203,284.73	$51,248.25	N/A	N/A	N/A	N/A	$51,248.25	ES-1	VMAX3 FAMILY
EA-1024ADDU	VMAX 200K ADD 1024GB UPG	$444,150.00	40.5%	$264,269.25	$51,248.07	N/A	N/A	N/A	N/A	$51,248.07	ES-1	VMAX3 FAMILY
EA-1024ADDU3P	VMAX 200K ADD 1024GB UPG 3RD PARTY	$444,150.00	40.5%	$264,269.25	$51,248.07	N/A	N/A	N/A	N/A	$51,248.07	ES-1	VMAX3 FAMILY
EA-1024ADDUFD	VMAX 200K ADD 1024GB UPG FIELD	$444,150.00	40.5%	$264,269.25	$51,248.07	N/A	N/A	N/A	N/A	$51,248.07	ES-1	VMAX3 FAMILY
EA1024ADUFD3P	VMAX 200K ADD 1024GB UPG FIELD 3RD PARTY	$444,150.00	40.5%	$264,269.25	$51,248.07	N/A	N/A	N/A	N/A	$51,248.07	ES-1	VMAX3 FAMILY
EA-1024BASE	VMAX 200K BASE 1024GB	$341,655.00	40.5%	$203,284.73	$51,248.25	N/A	N/A	N/A	N/A	$51,248.25	ES-1	VMAX3 FAMILY
EA-1024BASE3P	VMAX 200K BASE 1024GB 3RD PARTY	$341,655.00	40.5%	$203,284.73	$51,248.25	N/A	N/A	N/A	N/A	$51,248.25	ES-1	VMAX3 FAMILY
EA-2048ADD	VMAX 200K ADD 2048GB	$649,695.00	40.5%	$386,568.53	$97,454.25	N/A	N/A	N/A	N/A	$97,454.25	ES-1	VMAX3 FAMILY
EA-2048ADD3P	VMAX 200K ADD 2048GB 3RD PARTY	$649,695.00	40.5%	$386,568.53	$97,454.25	N/A	N/A	N/A	N/A	$97,454.25	ES-1	VMAX3 FAMILY
EA-2048ADDU	VMAX 200K ADD 2048GB UPG	$844,605.00	40.5%	$502,539.98	$97,454.41	N/A	N/A	N/A	N/A	$97,454.41	ES-1	VMAX3 FAMILY
EA-2048ADDU3P	VMAX 200K ADD 2048GB UPG 3RD PARTY	$844,605.00	40.5%	$502,539.98	$97,454.41	N/A	N/A	N/A	N/A	$97,454.41	ES-1	VMAX3 FAMILY
EA-2048ADDUFD	VMAX 200K ADD 2048GB UPG FIELD	$844,605.00	40.5%	$502,539.98	$97,454.41	N/A	N/A	N/A	N/A	$97,454.41	ES-1	VMAX3 FAMILY
EA2048ADUFD3P	VMAX 200K ADD 2048GB UPG FIELD 3RD PARTY	$844,605.00	40.5%	$502,539.98	$97,454.41	N/A	N/A	N/A	N/A	$97,454.41	ES-1	VMAX3 FAMILY
EA-2048BASE	VMAX 200K BASE 2048GB	$649,695.00	40.5%	$386,568.53	$97,454.25	N/A	N/A	N/A	N/A	$97,454.25	ES-1	VMAX3 FAMILY
EA-2048BASE3P	VMAX 200K BASE 2048GB 3RD PARTY	$649,695.00	40.5%	$386,568.53	$97,454.25	N/A	N/A	N/A	N/A	$97,454.25	ES-1	VMAX3 FAMILY
EA-512-1024UFD	VMAX 200K MEMCONV 2X256 to 2X512 GB	$87,730.00	40.5%	$52,199.35	$10,122.69	N/A	N/A	N/A	N/A	$10,122.69	ES-1	VMAX3 FAMILY
EA-512-2048UFD	VMAX 200K MEMCONV 2X256 to 2X1024 GB	$348,215.00	40.5%	$207,187.93	$40,178.65	N/A	N/A	N/A	N/A	$40,178.65	ES-1	VMAX3 FAMILY
EA-512ADD	VMAX 200K ADD 512GB	$253,220.00	40.5%	$150,665.90	$37,983.00	N/A	N/A	N/A	N/A	$37,983.00	ES-1	VMAX3 FAMILY
EA-512ADD3P	VMAX 200K ADD 512GB 3RD PARTY	$253,220.00	40.5%	$150,665.90	$37,983.00	N/A	N/A	N/A	N/A	$37,983.00	ES-1	VMAX3 FAMILY
EA-512ADDU	VMAX 200K ADD 512GB UPG	$329,190.00	40.5%	$195,868.05	$37,983.46	N/A	N/A	N/A	N/A	$37,983.46	ES-1	VMAX3 FAMILY
EA-512ADDU3P	VMAX 200K ADD 512GB UPG 3RD PARTY	$329,190.00	40.5%	$195,868.05	$37,983.46	N/A	N/A	N/A	N/A	$37,983.46	ES-1	VMAX3 FAMILY
EA-512ADDUFD	VMAX 200K ADD 512GB UPG FIELD	$329,190.00	40.5%	$195,868.05	$37,983.46	N/A	N/A	N/A	N/A	$37,983.46	ES-1	VMAX3 FAMILY
EA512ADDUFD3P	VMAX 200K ADD 512GB UPG FIELD 3RD PARTY	$329,190.00	40.5%	$195,868.05	$37,983.46	N/A	N/A	N/A	N/A	$37,983.46	ES-1	VMAX3 FAMILY
EA-512BASE	VMAX 200K BASE 512GB	$253,220.00	40.5%	$150,665.90	$37,983.00	N/A	N/A	N/A	N/A	$37,983.00	ES-1	VMAX3 FAMILY
EA-512BASE3P	VMAX 200K BASE 512GB 3RD PARTY	$253,220.00	40.5%	$150,665.90	$37,983.00	N/A	N/A	N/A	N/A	$37,983.00	ES-1	VMAX3 FAMILY
E-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	$400.00	40.5%	$238.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
EA-DATAMOVER	VMAX 200K DATA MOVER FOR NAS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
EA-NAS-SN	Embedded NAS Base OE for VMAX 200K	$115,000.00	40.5%	$68,425.00	$20,700.00	N/A	N/A	N/A	N/A	$20,700.00	ES-1	VMAX3 FAMILY
E-ASSETTG-MS	CUSTOMER SPECFD ASSET TAG - MICROSOFT IT	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-BK40000E	VMAX VG FC BACKUP I/O FOR NAS	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	ES-1	VMAX3 FAMILY
E-BLNK-SKINS	VMAX VG SIDE PANELS BLANK	$645.00	40.5%	$383.78	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-BLNK-SKINSU	VMAX VG SIDE PANELS BLANK UPG	$645.00	40.5%	$383.78	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-BOT-KIT	VMAX VG BOT ROUTING KIT	$500.00	40.5%	$297.50	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-CNVINF-1PU	VMAX VG SINGLE PHASE PDU CONVERSION	$3,000.00	40.5%	$1,785.00	$450.00	N/A	N/A	N/A	N/A	N/A	ES-1	VMAX3 FAMILY
E-CNVINF-3DU	VMAX VG 3 PHASE DELTA PDU CONVERSION	$3,000.00	40.5%	$1,785.00	$450.00	N/A	N/A	N/A	N/A	N/A	ES-1	VMAX3 FAMILY
E-CNVINF-3YU	VMAX VG 3 PHASE WYE PDU CONVERSION	$3,000.00	40.5%	$1,785.00	$450.00	N/A	N/A	N/A	N/A	N/A	ES-1	VMAX3 FAMILY
E-COMPRESS	HDW COMPRESSION	$8,095.00	40.5%	$4,816.53	$1,214.25	N/A	N/A	N/A	N/A	$1,214.25	ES-1	VMAX3 FAMILY
E-COMPRESSU	HDW COMPRESSION UPG	$10,525.00	40.5%	$6,262.38	$1,214.42	N/A	N/A	N/A	N/A	$1,214.42	ES-1	VMAX3 FAMILY
E-DCH3MCBL	VMAX VG DAISY CHAIN 3 METER	$1,285.00	40.5%	$764.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DCH3MCBLU	VMAX VG DAISY CHAIN 3 METER UPG	$1,285.00	40.5%	$764.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DCH3MCBLUF	VMAX VG DAISY CHAIN 3 METER FD UPG	$1,285.00	40.5%	$764.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DE120	VMAX VG 120 SLT DR ENCL	$25,300.00	40.5%	$15,053.50	$3,795.00	N/A	N/A	N/A	N/A	$3,795.00	ES-1	VMAX3 FAMILY
E-DE120-3P	VMAX VG 120 SLT DR ENCL 3RD PARTY	$25,300.00	40.5%	$15,053.50	$3,795.00	N/A	N/A	N/A	N/A	$3,795.00	ES-1	VMAX3 FAMILY
E-DE120U	VMAX VG 120 SLT DR ENCL UPG	$25,300.00	40.5%	$15,053.50	$3,795.00	N/A	N/A	N/A	N/A	$3,795.00	ES-1	VMAX3 FAMILY
E-DE120U-3P	VMAX VG 120 SLT DR ENCL UPG 3RD PARTY	$25,300.00	40.5%	$15,053.50	$3,795.00	N/A	N/A	N/A	N/A	$3,795.00	ES-1	VMAX3 FAMILY
E-DE120UFD	VMAX VG 120 SLT DR ENCL UFD	$25,300.00	40.5%	$15,053.50	$3,795.00	N/A	N/A	N/A	N/A	$3,795.00	ES-1	VMAX3 FAMILY
E-DE120UFD-3P	VMAX VG 120 SLT DR ENCL UFD 3RD PARTY	$25,300.00	40.5%	$15,053.50	$3,795.00	N/A	N/A	N/A	N/A	$3,795.00	ES-1	VMAX3 FAMILY
E-DE60	VMAX VG 60 SLT DR ENCL	$18,920.00	40.5%	$11,257.40	$2,838.00	N/A	N/A	N/A	N/A	$2,838.00	ES-1	VMAX3 FAMILY
E-DE60-3P	VMAX VG 60 SLT DR ENCL 3RD PARTY	$18,920.00	40.5%	$11,257.40	$2,838.00	N/A	N/A	N/A	N/A	$2,838.00	ES-1	VMAX3 FAMILY
E-DE60U	VMAX VG 60 SLT DR ENCL UPG	$18,920.00	40.5%	$11,257.40	$2,838.00	N/A	N/A	N/A	N/A	$2,838.00	ES-1	VMAX3 FAMILY
E-DE60U-3P	VMAX VG 60 SLT DR ENCL UPG 3RD PARTY	$18,920.00	40.5%	$11,257.40	$2,838.00	N/A	N/A	N/A	N/A	$2,838.00	ES-1	VMAX3 FAMILY
E-DE60UFD	VMAX VG 60 SLT DR ENCL UFD	$18,920.00	40.5%	$11,257.40	$2,838.00	N/A	N/A	N/A	N/A	$2,838.00	ES-1	VMAX3 FAMILY
E-DE60UFD-3P	VMAX VG 60 SLT DR ENCL UFD 3RD PARTY	$18,920.00	40.5%	$11,257.40	$2,838.00	N/A	N/A	N/A	N/A	$2,838.00	ES-1	VMAX3 FAMILY
E-DIR3MCBL	VMAX VG DIRECT CONNECT 3 METER	$1,285.00	40.5%	$764.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DIR3MCBLU	VMAX VG DIRECT CONNECT 3 METER UPG	$1,285.00	40.5%	$764.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DIR3MCBLUF	DIRECT CONNECT 3 METER FD UPG	$1,285.00	40.5%	$764.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DIR3MCBLUF1	VMAX VG DIRECT CONNECT 3 MTR DAE1 FD UPG	$1,285.00	40.5%	$764.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DIR3MCBLUF2	VMAX VG DIRECT CONNECT 3 MTR DAE2 FD UPG	$1,285.00	40.5%	$764.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DIR3MCBLUF3	VMAX VG Std 1 Eng DAE3 (Direct A) Upgr	$1,285.00	40.5%	$764.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DIR3MCBLUF4	VMAX VG Std 1 Eng DAE 4 (Direct B) Upgr	$1,285.00	40.5%	$764.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE2	VMAX VG SYS BAY 2 DSP CBLOPTICS KIT	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE2U	VMAX VG SYS BAY 2 DSP CBLOPTICS KIT UPG	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE3	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE3U	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT UPG	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE4	VMAX VG SYS BAY 4 DSP CBLOPTICS KIT	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE4U	VMAX VG SYS BAY 4 DSP CBLOPTICS KIT UPG	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE5	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE5U	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT UPG	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE6	VMAX VG SYS BAY 6 DSP CBLOPTICS KIT	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE6U	VMAX VG SYS BAY 6 DSP CBLOPTICS KIT UPG	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE7	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE7U	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT UPG	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE8	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSOPTICE8U	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT UPG	$15,285.00	40.5%	$9,094.58	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSP-1U	VMAX VG DSP SINGLE ENG SYS BAY	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-DSP-2U	VMAX VG DSP DUAL ENG SYS BAY	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-FABLA	VMAX 100K/200K FABRIC	$27,350.00	40.5%	$16,273.25	$4,102.50	N/A	N/A	N/A	N/A	$4,102.50	ES-1	VMAX3 FAMILY
E-FABLA-3P	VMAX 100K/200K FABRIC 3RD PARTY	$27,350.00	40.5%	$16,273.25	$4,102.50	N/A	N/A	N/A	N/A	$4,102.50	ES-1	VMAX3 FAMILY
E-FABLA-UFD	VMAX 100K/200K FABRIC UPGRADE	$27,350.00	40.5%	$16,273.25	$4,102.50	N/A	N/A	N/A	N/A	$4,102.50	ES-1	VMAX3 FAMILY
E-FABLAUFD-3P	VMAX 100K/200K FABRIC UPGRADE 3RD PARTY	$27,350.00	40.5%	$16,273.25	$4,102.50	N/A	N/A	N/A	N/A	$4,102.50	ES-1	VMAX3 FAMILY
E-FABR	VMAX 400K FABRIC	$46,560.00	40.5%	$27,703.20	$6,984.00	N/A	N/A	N/A	N/A	$6,984.00	ES-1	VMAX3 FAMILY
E-FABR-3P	VMAX 400K FABRIC 3RD PARTY	$46,560.00	40.5%	$27,703.20	$6,984.00	N/A	N/A	N/A	N/A	$6,984.00	ES-1	VMAX3 FAMILY
E-FABR-UFD	VMAX 400K FABRIC UPGRADE	$46,560.00	40.5%	$27,703.20	$6,984.00	N/A	N/A	N/A	N/A	$6,984.00	ES-1	VMAX3 FAMILY
E-FABR-UFD-3P	VMAX 400K FABRIC UPGRADE 3RD PARTY	$46,560.00	40.5%	$27,703.20	$6,984.00	N/A	N/A	N/A	N/A	$6,984.00	ES-1	VMAX3 FAMILY
E-FDOORDB	VMAX VG Drive Bay Hex Door Pair	$3,000.00	40.5%	$1,785.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-FDOORDBU	Drive Bay Hex Door Pair Upg	$3,000.00	40.5%	$1,785.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-FDOORSYS1	VMAX VG SB1 Single Engine Hex Door Pair	$3,000.00	40.5%	$1,785.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-FDOORSYS1D	VMAX VG SB1 Dual Engine Hex Door Pair	$3,000.00	40.5%	$1,785.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-FDOORSYS28	VMAX VG SB2-8 Single Engine Hex DoorPair	$3,000.00	40.5%	$1,785.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-FDOORSYS28D	VMAX VG SB2-8 Dual Engine Hex Door Pair	$3,000.00	40.5%	$1,785.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
E-FDOORSYS28DU	SB2-8 Dual Engine Hex Door Pair Upg	$3,000.00	40.5%	$1,785.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-FDOORSYS28U	SB2-8 Single Engine Hex Door Pair Upg	$3,000.00	40.5%	$1,785.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-FE00200TC	VMAX VG 2PT 10 GBE BASE T	$2,200.00	40.5%	$1,309.00	$330.00	N/A	N/A	N/A	N/A	$330.00	ES-1	VMAX3 FAMILY
E-FE00200TO	VMAX VG 2PT 10 GBE OPTICAL	$2,100.00	40.5%	$1,249.50	$315.00	N/A	N/A	N/A	N/A	$315.00	ES-1	VMAX3 FAMILY
E-FE00400C	VMAX VG 4PT GBE BASE T	$2,000.00	40.5%	$1,190.00	$300.00	N/A	N/A	N/A	N/A	$300.00	ES-1	VMAX3 FAMILY
E-FE00400C4	VMAX VG 4MM4 COPR GIGE	$1,980.00	40.5%	$1,178.10	$297.00	N/A	N/A	N/A	N/A	$297.00	ES-1	VMAX3 FAMILY
E-FE00400C4U	VMAX VG 4MM4 COPR GIGE UPG	$2,575.00	40.5%	$1,532.13	$297.12	N/A	N/A	N/A	N/A	$297.12	ES-1	VMAX3 FAMILY
E-FE00400C4UF	VMAX VG 4MM4 COPR GIGE CONV	$9,000.00	40.5%	$5,355.00	$1,350.00	N/A	N/A	N/A	N/A	$1,350.00	ES-1	VMAX3 FAMILY
E-FE00400T	VMAX VG 4MM 10 GIGE	$3,650.00	40.5%	$2,171.75	$547.50	N/A	N/A	N/A	N/A	$547.50	ES-1	VMAX3 FAMILY
E-FE00400TU	VMAX VG 4MM 10 GIGE UPG	$4,745.00	40.5%	$2,823.28	$547.50	N/A	N/A	N/A	N/A	$547.50	ES-1	VMAX3 FAMILY
E-FE00400TUF	VMAX VG 4MM 10 GIGE CONV	$16,600.00	40.5%	$9,877.00	$2,490.00	N/A	N/A	N/A	N/A	$2,490.00	ES-1	VMAX3 FAMILY
E-FE08000E	VMAX VG 8SM 8G FIBRE	$4,140.00	40.5%	$2,463.30	$621.00	N/A	N/A	N/A	N/A	$621.00	ES-1	VMAX3 FAMILY
E-FE08000EU	VMAX VG 8SM 8G FIBRE UPG	$5,385.00	40.5%	$3,204.08	$621.35	N/A	N/A	N/A	N/A	$621.35	ES-1	VMAX3 FAMILY
E-FE08000EUF	VMAX VG 8SM 8G FIBRE CONV	$18,250.00	40.5%	$10,858.75	$2,105.77	N/A	N/A	N/A	N/A	$2,105.77	ES-1	VMAX3 FAMILY
E-FE08000S	VMAX VG 8SM 16G FC	$10,805.00	40.5%	$6,428.98	$1,620.75	N/A	N/A	N/A	N/A	$1,620.75	ES-1	VMAX3 FAMILY
E-FE08000SUF	VMAX VG 8SM 16G FC CONV	$32,410.00	40.5%	$19,283.95	$3,739.61	N/A	N/A	N/A	N/A	$3,739.61	ES-1	VMAX3 FAMILY
E-FE44000E	VMAX VG 4MM4SM 8G FIBRE	$3,315.00	40.5%	$1,972.43	$497.25	N/A	N/A	N/A	N/A	$497.25	ES-1	VMAX3 FAMILY
E-FE44000EU	VMAX VG 4MM4SM 8G FIBRE UPG	$4,310.00	40.5%	$2,564.45	$497.31	N/A	N/A	N/A	N/A	$497.31	ES-1	VMAX3 FAMILY
E-FE44000EUF	VMAX VG 4MM4SM 8G FIBRE CONV	$13,270.00	40.5%	$7,895.65	$1,531.15	N/A	N/A	N/A	N/A	$1,531.15	ES-1	VMAX3 FAMILY
E-FE62000E	VMAX VG 6MM2SM 8G FIBRE	$2,395.00	40.5%	$1,425.03	$359.25	N/A	N/A	N/A	N/A	$359.25	ES-1	VMAX3 FAMILY
E-FE62000EU	VMAX VG 6MM2SM 8G FIBRE UPG	$3,110.00	40.5%	$1,850.45	$358.85	N/A	N/A	N/A	N/A	$358.85	ES-1	VMAX3 FAMILY
E-FE62000UF	VMAX VG 6MM2SM 8G FIBRE CONV	$9,335.00	40.5%	$5,554.33	$1,077.12	N/A	N/A	N/A	N/A	$1,077.12	ES-1	VMAX3 FAMILY
E-FE80000E	VMAX VG 8MM 8G FIBRE	$2,070.00	40.5%	$1,231.65	$310.50	N/A	N/A	N/A	N/A	$310.50	ES-1	VMAX3 FAMILY
E-FE80000EU	VMAX VG 8MM 8G FIBRE UPG	$2,690.00	40.5%	$1,600.55	$310.38	N/A	N/A	N/A	N/A	$310.38	ES-1	VMAX3 FAMILY
E-FE80000EUF	VMAX VG 8MM 8G FIBRE CONV	$8,285.00	40.5%	$4,929.58	$955.96	N/A	N/A	N/A	N/A	$955.96	ES-1	VMAX3 FAMILY
E-FE80000S	VMAX VG 8MM 16G FC	$5,400.00	40.5%	$3,213.00	$810.00	N/A	N/A	N/A	N/A	$810.00	ES-1	VMAX3 FAMILY
E-FE80000SUF	VMAX VG 8MM 16G FC CONV	$21,645.00	40.5%	$12,878.78	$2,497.50	N/A	N/A	N/A	N/A	$2,497.50	ES-1	VMAX3 FAMILY
E-GE-SRDF	VMAX VG GIGE SRDF PORT TRACKING MODEL	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
EL-1024ADD	VMAX 100K ADD 1024GB	$58,800.00	40.5%	$34,986.00	$8,820.00	N/A	N/A	N/A	N/A	$8,820.00	ES-1	VMAX3 FAMILY
EL-1024ADD-3P	VMAX 100K ADD 1024GB 3RD PARTY	$58,800.00	40.5%	$34,986.00	$8,820.00	N/A	N/A	N/A	N/A	$8,820.00	ES-1	VMAX3 FAMILY
EL-1024ADDU	VMAX 100K ADD 1024GB UPG	$76,440.00	40.5%	$45,481.80	$8,820.00	N/A	N/A	N/A	N/A	$8,820.00	ES-1	VMAX3 FAMILY
EL-1024ADDU3P	VMAX 100K ADD 1024GB UPG 3RD PARTY	$76,440.00	40.5%	$45,481.80	$8,820.00	N/A	N/A	N/A	N/A	$8,820.00	ES-1	VMAX3 FAMILY
EL-1024ADDUFD	VMAX 100K ADD 1024GB UPG FIELD	$76,440.00	40.5%	$45,481.80	$8,820.00	N/A	N/A	N/A	N/A	$8,820.00	ES-1	VMAX3 FAMILY
EL1024ADUFD3P	VMAX 100K ADD 1024GB UPG FIELD 3RD PARTY	$76,440.00	40.5%	$45,481.80	$8,820.00	N/A	N/A	N/A	N/A	$8,820.00	ES-1	VMAX3 FAMILY
EL-1024BASE	VMAX 100K BASE 1024GB	$58,800.00	40.5%	$34,986.00	$8,820.00	N/A	N/A	N/A	N/A	$8,820.00	ES-1	VMAX3 FAMILY
EL-1024BASE3P	VMAX 100K BASE 1024GB 3RD PARTY	$58,800.00	40.5%	$34,986.00	$8,820.00	N/A	N/A	N/A	N/A	$8,820.00	ES-1	VMAX3 FAMILY
EL-512-1024UFD	VMAX 100K MEMCONV 2X256 to 2X512 GB	$42,275.00	40.5%	$25,153.63	$4,877.88	N/A	N/A	N/A	N/A	$4,877.88	ES-1	VMAX3 FAMILY
EL-512ADD	VMAX 100K ADD 512GB	$43,710.00	40.5%	$26,007.45	$6,556.50	N/A	N/A	N/A	N/A	$6,556.50	ES-1	VMAX3 FAMILY
EL-512ADD-3P	VMAX 100K ADD 512GB 3RD PARTY	$43,710.00	40.5%	$26,007.45	$6,556.50	N/A	N/A	N/A	N/A	$6,556.50	ES-1	VMAX3 FAMILY
EL-512ADDU	VMAX 100K ADD 512GB UPG	$56,825.00	40.5%	$33,810.88	$6,556.73	N/A	N/A	N/A	N/A	$6,556.73	ES-1	VMAX3 FAMILY
EL-512ADDU-3P	VMAX 100K ADD 512GB UPG 3RD PARTY	$56,825.00	40.5%	$33,810.88	$6,556.73	N/A	N/A	N/A	N/A	$6,556.73	ES-1	VMAX3 FAMILY
EL-512ADDUFD	VMAX 100K ADD 512GB UPG FIELD	$56,825.00	40.5%	$33,810.88	$6,556.73	N/A	N/A	N/A	N/A	$6,556.73	ES-1	VMAX3 FAMILY
EL512ADDUFD3P	VMAX 100K ADD 512GB UPG FIELD 3RD PARTY	$56,825.00	40.5%	$33,810.88	$6,556.73	N/A	N/A	N/A	N/A	$6,556.73	ES-1	VMAX3 FAMILY
EL-512BASE	VMAX 100K BASE 512GB	$43,710.00	40.5%	$26,007.45	$6,556.50	N/A	N/A	N/A	N/A	$6,556.50	ES-1	VMAX3 FAMILY
EL-512BASE-3P	VMAX 100K BASE 512GB 3RD PARTY	$43,710.00	40.5%	$26,007.45	$6,556.50	N/A	N/A	N/A	N/A	$6,556.50	ES-1	VMAX3 FAMILY
EL61012001B	VMAX VG 1200GB 10K SAS DRV R1	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
EL61012001BTU	VMAX VG 1200GB 10K SAS DRV R1 TAA UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL61012001BU	VMAX VG 1200GB 10K SAS DRV R1 UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL61012005B	VMAX VG 1200GB 10K SAS DRV R5(3+1)	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
EL61012005BTU	VMAX VG 1200GB 10K SAS DRV R5(3+1)TAAUPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL61012005BU	VMAX VG 1200GB 10K SAS DRV R5(3+1) UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL61012006B	VMAX VG 1200GB 10K SAS DRV R6(6+2	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
EL61012006BTU	VMAX VG 1200GB 10K SAS DRV R6(6+2)TAAUPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL61012006BU	VMAX VG 1200GB 10K SAS DRV R6(6+2) UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL61012007B	VMAX VG 1200GB 10K SAS DRV R5(7+1)	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
EL61012007BTU	VMAX VG 1200GB 10K SAS DRV R5(7+1)TAAUPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL61012007BU	VMAX VG 1200GB 10K SAS DRV R5(7+1) UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL6101200FB	VMAX VG 1200GB 10K SAS DRV R6(14+2)	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
EL6101200FBTU	VMAX VG 1200GB 10K SASDRV R6(14+2)TAAUPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL6101200FBU	VMAX VG 1200GB 10K SAS DRV R6(14+2) UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL6101200SB	VMAX VG 1200GB 10K SAS DRV SPARE	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
EL6101200SBTU	VMAX VG 1200GB 10K SAS DRV SPARE TAA UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL6101200SBU	VMAX VG 1200GB 10K SAS DRV SPARE UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
EL6103001B	VMAX VG 300GB 10K SAS DRV R1	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
EL6103001BTU	VMAX VG 300GB 10K SAS DRV R1 TAA UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL6103001BU	VMAX VG 300GB 10K SAS DRV R1 UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL6103005B	VMAX VG 300GB 10K SAS DRV R5(3+1)	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
EL6103005BTU	VMAX VG 300GB 10K SAS DRV R5(3+1)TAA UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL6103005BU	VMAX VG 300GB 10K SAS DRV R5(3+1) UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL6103006B	VMAX VG 300GB 10K SAS DRV R6(6+2)	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
EL6103006BTU	VMAX VG 300GB 10K SAS DRV R6(6+2)TAA UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL6103006BU	VMAX VG 300GB 10K SAS DRV R6(6+2) UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL6103007B	VMAX VG 300GB 10K SAS DRV R5(7+1)	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
EL6103007BTU	VMAX VG 300GB 10K SAS DRV R5(7+1)TAA UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL6103007BU	VMAX VG 300GB 10K SAS DRV R5(7+1) UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL610300FB	VMAX VG 300GB 10K SAS DRV R6(14+2)	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
EL610300FBTU	VMAX VG 300GB 10K SAS DRV R6(14+2)TAAUPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL610300FBU	VMAX VG 300GB 10K SAS DRV R6(14+2) UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL610300SB	VMAX VG 300GB 10K SAS DRV SPARE	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
EL610300SBTU	VMAX VG 300GB 10K SAS DRV SPARE TAA UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL610300SBU	VMAX VG 300GB 10K SAS DRV SPARE UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
EL6106001B	VMAX VG 600GB 10K SAS DRV R1	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
EL6106001BTU	VMAX VG 600GB 10K SAS DRV R1 TAA UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
EL6106001BU	VMAX VG 600GB 10K SAS DRV R1 UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
EL6106005B	VMAX VG 600GB 10K SAS DRV R5(3+1)	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
EL6106005BTU	VMAX VG 600GB 10K SAS DRV R5(3+1)TAA UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
EL6106005BU	VMAX VG 600GB 10K SAS DRV R5(3+1) UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
EL6106006B	VMAX VG 600GB 10K SAS DRV R6(6+2)	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
EL6106006BTU	VMAX VG 600GB 10K SAS DRV R6(6+2)TAA UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
EL6106006BU	VMAX VG 600GB 10K SAS DRV R6(6+2) UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
EL6106007B	VMAX VG 600GB 10K SAS DRV R5(7+1)	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
EL6106007BTU	VMAX VG 600GB 10K SAS DRV R5(7+1)TAA UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
EL6106007BU	VMAX VG 600GB 10K SAS DRV R5(7+1) UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
EL610600FB	VMAX VG 600GB 10K SAS DRV R6(14+2)	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
EL610600FBTU	VMAX VG 600GB 10K SAS DRV R6(14+2)TAAUPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
EL610600FBU	VMAX VG 600GB 10K SAS DRV R6(14+2) UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
EL610600SB	VMAX VG 600GB 10K SAS DRV SPARE	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
EL610600SBTU	VMAX VG 600GB 10K SAS DRV SPARE TAA UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
EL610600SBU	VMAX VG 600GB 10K SAS DRV SPARE UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
EL6153001B	VMAX VG 300GB 15K SAS DRV R1	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6153001BTU	VMAX VG 300GB 15K SAS DRV R1 TAA UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6153001BU	VMAX VG 300GB 15K SAS DRV R1 UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6153005B	VMAX VG 300GB 15K SAS DRV R5(3+1)	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6153005BTU	VMAX VG 300GB 15K SAS DRV R5(3+1)TAA UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6153005BU	VMAX VG 300GB 15K SAS DRV R5(3+1) UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6153006B	VMAX VG 300GB 15K SAS DRV R6(6+2)	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6153006BTU	VMAX VG 300GB 15K SAS DRV R6(6+2)TAA UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6153006BU	VMAX VG 300GB 15K SAS DRV R6(6+2) UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6153007B	VMAX VG 300GB 15K SAS DRV R5(7+1)	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6153007BTU	VMAX VG 300GB 15K SAS DRV R5(7+1)TAA UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6153007BU	VMAX VG 300GB 15K SAS DRV R5(7+1) UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL615300FB	VMAX VG 300GB 15K SAS DRV R6(14+2)	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL615300FBTU	VMAX VG 300GB 15K SAS DRV R6(14+2)TAAUPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL615300FBU	VMAX VG 300GB 15K SAS DRV R6(14+2) UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL615300SB	VMAX VG 300GB 15K SAS DRV SPARE	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL615300SBTU	VMAX VG 300GB 15K SAS DRV SPARE TAA UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL615300SBU	VMAX VG 300GB 15K SAS DRV SPARE UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
EL6FM16001BFP	VMAX VG PROMO 1600GB FLASH DRIVE R1	$24,300.00	40.5%	$14,458.50	$7,290.00	N/A	N/A	N/A	N/A	$7,290.00	ES-1	VMAX3 FAMILY
EL6FM16005BFP	VMAX VG PROMO 1600GB FLASH DRIVE R5(3+1)	$25,575.00	40.5%	$15,217.13	$7,672.50	N/A	N/A	N/A	N/A	$7,672.50	ES-1	VMAX3 FAMILY
EL6FM16007BFP	VMAX VG PROMO 1600GB FLASH DRIVE R5(7+1)	$25,575.00	40.5%	$15,217.13	$7,672.50	N/A	N/A	N/A	N/A	$7,672.50	ES-1	VMAX3 FAMILY
EL6FM1600SBFP	VMAX VG PROMO 1600GB FLASH DRIVE SPARE	$25,575.00	40.5%	$15,217.13	$7,672.50	N/A	N/A	N/A	N/A	$7,672.50	ES-1	VMAX3 FAMILY
EL6FM2001B	VMAX VG 200GB FLASH DRIVE R1	$3,965.00	40.5%	$2,359.18	$594.75	N/A	N/A	N/A	N/A	$594.75	ES-1	VMAX3 FAMILY
EL6FM2001BFP	VMAX VG PROMO 200GB FLASH DRIVE R1	$3,965.00	40.5%	$2,359.18	$1,189.50	N/A	N/A	N/A	N/A	$1,189.50	ES-1	VMAX3 FAMILY
EL6FM2001BTU	VMAX VG 200GB FLASH DRIVE R1 TAA UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
EL6FM2001BU	VMAX VG 200GB FLASH DRIVE R1 UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
EL6FM2005B	VMAX VG 200GB FLASH DRIVE R5(3+1)	$3,965.00	40.5%	$2,359.18	$594.75	N/A	N/A	N/A	N/A	$594.75	ES-1	VMAX3 FAMILY
EL6FM2005BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(3+1)	$3,965.00	40.5%	$2,359.18	$1,189.50	N/A	N/A	N/A	N/A	$1,189.50	ES-1	VMAX3 FAMILY
EL6FM2005BTU	VMAX VG 200GB FLASH DRIVE R5(3+1)TAA UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
EL6FM2005BU	VMAX VG 200GB FLASH DRIVE R5(3+1) UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
EL6FM2007B	VMAX VG 200GB FLASH DRIVE R5(7+1)	$3,965.00	40.5%	$2,359.18	$594.75	N/A	N/A	N/A	N/A	$594.75	ES-1	VMAX3 FAMILY
EL6FM2007BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(7+1)	$3,965.00	40.5%	$2,359.18	$1,189.50	N/A	N/A	N/A	N/A	$1,189.50	ES-1	VMAX3 FAMILY
EL6FM2007BTU	VMAX VG 200GB FLASH DRIVE R5(7+1)TAA UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
EL6FM2007BU	VMAX VG 200GB FLASH DRIVE R5(7+1) UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
EL6FM200SB	VMAX VG 200GB FLASH DRIVE SPARE	$3,965.00	40.5%	$2,359.18	$594.75	N/A	N/A	N/A	N/A	$594.75	ES-1	VMAX3 FAMILY
EL6FM200SBFP	VMAX VG PROMO 200GB FLASH DRIVE SPARE	$3,965.00	40.5%	$2,359.18	$1,189.50	N/A	N/A	N/A	N/A	$1,189.50	ES-1	VMAX3 FAMILY
EL6FM200SBTU	VMAX VG 200GB FLASH DRIVE SPARE TAA UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
EL6FM200SBU	VMAX VG 200GB FLASH DRIVE SPARE UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
EL6FM4001B	VMAX VG 400GB FLASH DRIVE R1	$7,540.00	40.5%	$4,486.30	$1,131.00	N/A	N/A	N/A	N/A	$1,131.00	ES-1	VMAX3 FAMILY
EL6FM4001BFP	VMAX VG PROMO 400GB FLASH DRIVE R1	$7,540.00	40.5%	$4,486.30	$2,262.00	N/A	N/A	N/A	N/A	$2,262.00	ES-1	VMAX3 FAMILY
EL6FM4001BTU	VMAX VG 400GB FLASH DRIVE R1 TAA UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
EL6FM4001BU	VMAX VG 400GB FLASH DRIVE R1 UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
EL6FM4005B	VMAX VG 400GB FLASH DRIVE R5(3+1)	$7,540.00	40.5%	$4,486.30	$1,131.00	N/A	N/A	N/A	N/A	$1,131.00	ES-1	VMAX3 FAMILY
EL6FM4005BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(3+1)	$7,540.00	40.5%	$4,486.30	$2,262.00	N/A	N/A	N/A	N/A	$2,262.00	ES-1	VMAX3 FAMILY
EL6FM4005BTU	VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
EL6FM4005BU	VMAX VG 400GB FLASH DRIVE R5(3+1) UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
EL6FM4007B	VMAX VG 400GB FLASH DRIVE R5(7+1)	$7,540.00	40.5%	$4,486.30	$1,131.00	N/A	N/A	N/A	N/A	$1,131.00	ES-1	VMAX3 FAMILY
EL6FM4007BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(7+1)	$7,540.00	40.5%	$4,486.30	$2,262.00	N/A	N/A	N/A	N/A	$2,262.00	ES-1	VMAX3 FAMILY
EL6FM4007BTU	VMAX VG 400GB FLASH DRIVE R5(7+1)TAAUPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
EL6FM4007BU	VMAX VG 400GB FLASH DRIVE R5(7+1)UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
EL6FM400SB	VMAX VG 400GB FLASH DRIVE SPARE	$7,540.00	40.5%	$4,486.30	$1,131.00	N/A	N/A	N/A	N/A	$1,131.00	ES-1	VMAX3 FAMILY
EL6FM400SBFP	VMAX VG PROMO 400GB FLASH DRIVE SPARE	$7,540.00	40.5%	$4,486.30	$2,262.00	N/A	N/A	N/A	N/A	$2,262.00	ES-1	VMAX3 FAMILY
EL6FM400SBTU	VMAX VG 400GB FLASH DRIVE SPARE TAA UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
EL6FM400SBU	VMAX VG 400GB FLASH DRIVE SPARE UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
EL6FM8001B	VMAX VG 800GB FLASH DRIVE R1	$14,295.00	40.5%	$8,505.53	$2,144.25	N/A	N/A	N/A	N/A	$2,144.25	ES-1	VMAX3 FAMILY
EL6FM8001BFP	VMAX VG PROMO 800GB FLASH DRIVE R1	$14,295.00	40.5%	$8,505.53	$4,288.50	N/A	N/A	N/A	N/A	$4,288.50	ES-1	VMAX3 FAMILY
EL6FM8001BTU	VMAX VG 800GB FLASH DRIVE R1 TAA UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
EL6FM8001BU	VMAX VG 800GB FLASH DRIVE R1 UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
EL6FM8005B	VMAX VG 800GB FLASH DRIVE R5(3+1)	$14,295.00	40.5%	$8,505.53	$2,144.25	N/A	N/A	N/A	N/A	$2,144.25	ES-1	VMAX3 FAMILY
EL6FM8005BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(3+1)	$14,295.00	40.5%	$8,505.53	$4,288.50	N/A	N/A	N/A	N/A	$4,288.50	ES-1	VMAX3 FAMILY
EL6FM8005BTU	VMAX VG 800GB FLASH DRIVE R5(3+1)TAA UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
EL6FM8005BU	VMAX VG 800GB FLASH DRIVE R5(3+1) UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
EL6FM8007B	VMAX VG 800GB FLASH DRIVE R5(7+1)	$14,295.00	40.5%	$8,505.53	$2,144.25	N/A	N/A	N/A	N/A	$2,144.25	ES-1	VMAX3 FAMILY
EL6FM8007BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(7+1)	$14,295.00	40.5%	$8,505.53	$4,288.50	N/A	N/A	N/A	N/A	$4,288.50	ES-1	VMAX3 FAMILY
EL6FM8007BTU	VMAX VG 800GB FLASH DRIVE R5(7+1)TAAUPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
EL6FM8007BU	VMAX VG 800GB FLASH DRIVE R5(7+1)UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
EL6FM800SB	VMAX VG 800GB FLASH DRIVE SPARE	$14,295.00	40.5%	$8,505.53	$2,144.25	N/A	N/A	N/A	N/A	$2,144.25	ES-1	VMAX3 FAMILY
EL6FM800SBFP	VMAX VG PROMO 800GB FLASH DRIVE SPARE	$14,295.00	40.5%	$8,505.53	$4,288.50	N/A	N/A	N/A	N/A	$4,288.50	ES-1	VMAX3 FAMILY
EL6FM800SBTU	VMAX VG 800GB FLASH DRIVE SPARE TAA UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
EL6FM800SBU	VMAX VG 800GB FLASH DRIVE SPARE UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
EL-DATAMOVER	VMAX 100K DATA MOVER FOR NAS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
EL-NAS-SN	Embedded NAS Base OE for VMAX 100K	$85,000.00	40.5%	$50,575.00	$15,300.00	N/A	N/A	N/A	N/A	$15,300.00	ES-1	VMAX3 FAMILY
E-MANCONFIG	VMAX VG MANUAL CONFIG TRKNG MODEL	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-MODEM	VMAX VG ZBA MODEM LEAD FREE	$1,105.00	40.5%	$657.48	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
ENGINE2	VMAX VG FIRST UPGRADE ENGINE NUMBER 2	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
ENGINE3	VMAX VG FIRST UPGRADE ENGINE NUMBER 3	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
ENGINE4	VMAX VG FIRST UPGRADE ENGINE NUMBER 4	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
ENGINE5	VMAX VG FIRST UPGRADE ENGINE NUMBER 5	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
ENGINE6	VMAX VG FIRST UPGRADE ENGINE NUMBER 6	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
ENGINE7	VMAX VG FIRST UPGRADE ENGINE NUMBER 7	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
ENGINE8	VMAX VG FIRST UPGRADE ENGINE NUMBER 8	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-PC3YAFLA	32A 3PHASE WYE CORD SET IEC309-AMER	$1,155.00	40.5%	$687.23	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	$2,800.00	40.5%	$1,666.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-PCBL3DHH	PWR CBL HBL-HBL 3D	$1,155.00	40.5%	$687.23	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-PCBL3DHR	PWR CBL HBL-RSTOL 3D	$1,155.00	40.5%	$687.23	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	$2,000.00	40.5%	$1,190.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-PCBL3YL23P	24A 3PH WYE L22-30P	$2,000.00	40.5%	$1,190.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
E-PDU1P	VMAX VG SINGLE PHASE PDU 3RD PARTY	$4,145.00	40.5%	$2,466.28	$621.75	N/A	N/A	N/A	N/A	$621.75	ES-1	VMAX3 FAMILY
E-PDUDELTA	VMAX VG 3 PHASE DELTA PDU 3RD PARTY	$4,145.00	40.5%	$2,466.28	$621.75	N/A	N/A	N/A	N/A	$621.75	ES-1	VMAX3 FAMILY
E-PDUWYE	VMAX VG 3 PHASE WYE PDU 3RD PARTY	$4,145.00	40.5%	$2,466.28	$621.75	N/A	N/A	N/A	N/A	$621.75	ES-1	VMAX3 FAMILY
E-PW40UASTL	30A 1PHASE AUSIP57 CLIPSAL 56PA332	$850.00	40.5%	$505.75	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-PW40UIEC3	VMAX VG30A 1PHASE INTERNATNLIEC309-332P6	$310.00	40.5%	$184.45	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$1,240.00	40.5%	$737.80	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
E-PW40U-US	VMAX VG 30A 1PHASE NAMER JAPAN I6-30P	$350.00	40.5%	$208.25	$0.00	N/A	N/A	$0.00	N/A	$0.00	ES-1	VMAX3 FAMILY
ER-1024-2048UFD	VMAX 400K MEMCONV 2X512 to 2X1024 GB	$370,980.00	40.5%	$220,733.10	$42,805.38	N/A	N/A	N/A	N/A	$42,805.38	ES-1	VMAX3 FAMILY
ER-1024ADD	VMAX 400K ADD 1024GB	$592,545.00	40.5%	$352,564.28	$88,881.75	N/A	N/A	N/A	N/A	$88,881.75	ES-1	VMAX3 FAMILY
ER-1024ADD-3P	VMAX 400K ADD 1024GB 3RD PARTY	$592,545.00	40.5%	$352,564.28	$88,881.75	N/A	N/A	N/A	N/A	$88,881.75	ES-1	VMAX3 FAMILY
ER-1024ADDU	VMAX 400K ADD 1024GB UPG	$770,310.00	40.5%	$458,334.45	$88,881.91	N/A	N/A	N/A	N/A	$88,881.91	ES-1	VMAX3 FAMILY
ER-1024ADDU3P	VMAX 400K ADD 1024GB UPG 3RD PARTY	$770,310.00	40.5%	$458,334.45	$88,881.91	N/A	N/A	N/A	N/A	$88,881.91	ES-1	VMAX3 FAMILY
ER-1024ADDUFD	VMAX 400K ADD 1024GB UPG FIELD	$770,310.00	40.5%	$458,334.45	$88,881.91	N/A	N/A	N/A	N/A	$88,881.91	ES-1	VMAX3 FAMILY
ER1024ADUFD3P	VMAX 400K ADD 1024GB UPG FIELD 3RD PARTY	$770,310.00	40.5%	$458,334.45	$88,881.91	N/A	N/A	N/A	N/A	$88,881.91	ES-1	VMAX3 FAMILY
ER-1024BASE	VMAX 400K BASE 1024GB	$592,545.00	40.5%	$352,564.28	$88,881.75	N/A	N/A	N/A	N/A	$88,881.75	ES-1	VMAX3 FAMILY
ER-1024BASE3P	VMAX 400K BASE 1024GB 3RD PARTY	$592,545.00	40.5%	$352,564.28	$88,881.75	N/A	N/A	N/A	N/A	$88,881.75	ES-1	VMAX3 FAMILY
ER-2048ADD	VMAX 400K ADD 2048GB	$1,126,340.00	40.5%	$670,172.30	$168,951.00	N/A	N/A	N/A	N/A	$168,951.00	ES-1	VMAX3 FAMILY
ER-2048ADD-3P	VMAX 400K ADD 2048GB 3RD PARTY	$1,126,340.00	40.5%	$670,172.30	$168,951.00	N/A	N/A	N/A	N/A	$168,951.00	ES-1	VMAX3 FAMILY
ER-2048ADDU	VMAX 400K ADD 2048GB UPG	$1,464,240.00	40.5%	$871,222.80	$168,950.75	N/A	N/A	N/A	N/A	$168,950.75	ES-1	VMAX3 FAMILY
ER-2048ADDU3P	VMAX 400K ADD 2048GB UPG 3RD PARTY	$1,464,240.00	40.5%	$871,222.80	$168,950.75	N/A	N/A	N/A	N/A	$168,950.75	ES-1	VMAX3 FAMILY
ER-2048ADDUFD	VMAX 400K ADD 2048GB UPG FIELD	$1,464,240.00	40.5%	$871,222.80	$168,950.75	N/A	N/A	N/A	N/A	$168,950.75	ES-1	VMAX3 FAMILY
ER2048ADUFD3P	VMAX 400K ADD 2048GB UPG FIELD 3RD PARTY	$1,464,240.00	40.5%	$871,222.80	$168,950.75	N/A	N/A	N/A	N/A	$168,950.75	ES-1	VMAX3 FAMILY
ER-2048BASE	VMAX 400K BASE 2048GB	$1,126,340.00	40.5%	$670,172.30	$168,951.00	N/A	N/A	N/A	N/A	$168,951.00	ES-1	VMAX3 FAMILY
ER-2048BASE3P	VMAX 400K BASE 2048GB 3RD PARTY	$1,126,340.00	40.5%	$670,172.30	$168,951.00	N/A	N/A	N/A	N/A	$168,951.00	ES-1	VMAX3 FAMILY
ER-512-1024UFD	VMAX 400K MEMCONV 2X256 to 2X512 GB	$111,985.00	40.5%	$66,631.08	$12,921.34	N/A	N/A	N/A	N/A	$12,921.34	ES-1	VMAX3 FAMILY
ER-512-2048UFD	VMAX 400K MEMCONV 2X256 to 2X1024 GB	$370,980.00	40.5%	$220,733.10	$42,805.38	N/A	N/A	N/A	N/A	$42,805.38	ES-1	VMAX3 FAMILY
ER-512ADD	VMAX 400K ADD 512GB	$437,830.00	40.5%	$260,508.85	$65,674.50	N/A	N/A	N/A	N/A	$65,674.50	ES-1	VMAX3 FAMILY
ER-512ADD-3P	VMAX 400K ADD 512GB 3RD PARTY	$437,830.00	40.5%	$260,508.85	$65,674.50	N/A	N/A	N/A	N/A	$65,674.50	ES-1	VMAX3 FAMILY
ER-512ADDU	VMAX 400K ADD 512GB UPG	$569,175.00	40.5%	$338,659.13	$65,674.03	N/A	N/A	N/A	N/A	$65,674.03	ES-1	VMAX3 FAMILY
ER-512ADDU-3P	VMAX 400K ADD 512GB UPG 3RD PARTY	$569,175.00	40.5%	$338,659.13	$65,674.03	N/A	N/A	N/A	N/A	$65,674.03	ES-1	VMAX3 FAMILY
ER-512ADDUFD	VMAX 400K ADD 512GB UPG FIELD	$569,175.00	40.5%	$338,659.13	$65,674.03	N/A	N/A	N/A	N/A	$65,674.03	ES-1	VMAX3 FAMILY
ER512ADDUFD3P	VMAX 400K ADD 512GB UPG FIELD 3RD PARTY	$569,175.00	40.5%	$338,659.13	$65,674.03	N/A	N/A	N/A	N/A	$65,674.03	ES-1	VMAX3 FAMILY
ER-512BASE	VMAX 400K BASE 512GB	$437,830.00	40.5%	$260,508.85	$65,674.50	N/A	N/A	N/A	N/A	$65,674.50	ES-1	VMAX3 FAMILY
ER-512BASE-3P	VMAX 400K BASE 512GB 3RD PARTY	$437,830.00	40.5%	$260,508.85	$65,674.50	N/A	N/A	N/A	N/A	$65,674.50	ES-1	VMAX3 FAMILY
ER-DATAMOVER	VMAX 400K DATA MOVER FOR NAS	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
ER-NAS-SN	Embedded NAS Base OE for VMAX 400K	$149,500.00	40.5%	$88,952.50	$26,910.00	N/A	N/A	N/A	N/A	$26,910.00	ES-1	VMAX3 FAMILY
ES61012001B	VMAX VG 1200GB 10K SAS DRV R1	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
ES61012001BTU	VMAX VG 1200GB 10K SAS DRV R1 TAA UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES61012001BU	VMAX VG 1200GB 10K SAS DRV R1 UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES61012005B	VMAX VG 1200GB 10K SAS DRV R5(3+1)	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
ES61012005BTU	VMAX VG 1200GB 10K SAS DRV R5(3+1)TAAUPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES61012005BU	VMAX VG 1200GB 10K SAS DRV R5(3+1)UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES61012006B	VMAX VG 1200GB 10K SAS DRV R6(6+2)	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
ES61012006BTU	VMAX VG 1200GB 10K SAS DRV R6(6+2)TAAUPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES61012006BU	VMAX VG 1200GB 10K SAS DRV R6(6+2)UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES61012007B	VMAX VG 1200GB 10K SAS DRV R5(7+1)	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
ES61012007BTU	VMAX VG 1200GB 10K SAS DRV R5(7+1)TAAUPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES61012007BU	VMAX VG 1200GB 10K SAS DRV R5(7+1)UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES6101200FB	VMAX VG 1200GB 10K SAS DRV R6(14+2)	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
ES6101200FBTU	VMAX VG 1200GB 10K SAS R6(14+2)TAAUPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES6101200FBU	VMAX VG 1200GB 10K SAS R6(14+2)UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES6101200SB	VMAX VG 1200GB 10K SAS DRV SPARE	$1,890.00	40.5%	$1,124.55	$283.50	N/A	N/A	N/A	N/A	$283.50	ES-1	VMAX3 FAMILY
ES6101200SBTU	VMAX VG 1200GB 10K SAS SPARE TAA UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES6101200SBU	VMAX VG 1200GB 10K SAS SPARE UPG	$2,650.00	40.5%	$1,576.75	$283.93	N/A	N/A	N/A	N/A	$283.93	ES-1	VMAX3 FAMILY
ES6103001B	VMAX VG 300GB 10K SAS DRV R1	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
ES6103001BTU	VMAX VG 300GB 10K SAS DRV R1 TAA UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES6103001BU	VMAX VG 300GB 10K SAS DRV R1 UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES6103005B	VMAX VG 300GB 10K SAS DRV R5(3+1)	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
ES6103005BTU	VMAX VG 300GB 10K SAS DRV R5(3+1)TAAUPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES6103005BU	VMAX VG 300GB 10K SAS DRV R5(3+1)UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES6103006B	VMAX VG 300GB 10K SAS DRV R6(6+2)	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
ES6103006BTU	VMAX VG 300GB 10K SAS DRV R6(6+2)TAAUPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES6103006BU	VMAX VG 300GB 10K SAS DRV R6(6+2)UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES6103007B	VMAX VG 300GB 10K SAS DRV R5(7+1)	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
ES6103007BTU	VMAX VG 300GB 10K SAS DRV R5(7+1)TAAUPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES6103007BU	VMAX VG 300GB 10K SAS DRV R5(7+1)UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES610300FB	VMAX VG 300GB 10K SAS DRV R6(14+2)	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
ES610300FBTU	VMAX VG 300GB 10K SAS DR R6(14+2)TAAUPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES610300FBU	VMAX VG 300GB 10K SAS DR R6(14+2)UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES610300SB	VMAX VG 300GB 10K SAS DRV SPARE	$595.00	40.5%	$354.03	$89.25	N/A	N/A	N/A	N/A	$89.25	ES-1	VMAX3 FAMILY
ES610300SBTU	VMAX VG 300GB 10K SAS DR SPARE TAAUPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES610300SBU	VMAX VG 300GB 10K SAS DR SPARE UPG	$835.00	40.5%	$496.83	$89.46	N/A	N/A	N/A	N/A	$89.46	ES-1	VMAX3 FAMILY
ES6106001B	VMAX VG 600GB 10K SAS DRV R1	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
ES6106001BTU	VMAX VG 600GB 10K SAS DRV R1 TAA UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES6106001BU	VMAX VG 600GB 10K SAS DRV R1 UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES6106005B	VMAX VG 600GB 10K SAS DRV R5(3+1)	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
ES6106005BTU	VMAX VG 600GB 10K SAS DRV R5(3+1)TAA UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES6106005BU	VMAX VG 600GB 10K SAS DRV R5(3+1)UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES6106006B	VMAX VG 600GB 10K SAS DRV R6(6+2)	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
ES6106006BTU	VMAX VG 600GB 10K SAS DRV R6(6+2)TAA UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES6106006BU	VMAX VG 600GB 10K SAS DRV R6(6+2)UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES6106007B	VMAX VG 600GB 10K SAS DRV R5(7+1)	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
ES6106007BTU	VMAX VG 600GB 10K SAS DRV R5(7+1)TAA UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES6106007BU	VMAX VG 600GB 10K SAS DRV R5(7+1)UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES610600FB	VMAX VG 600GB 10K SAS DRV R6(14+2)	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
ES610600FBTU	VMAX VG 600GB 10K SAS R6(14+2)TAA UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES610600FBU	VMAX VG 600GB 10K SAS R6(14+2)UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES610600SB	VMAX VG 600GB 10K SAS DRV SPARE	$1,130.00	40.5%	$672.35	$169.50	N/A	N/A	N/A	N/A	$169.50	ES-1	VMAX3 FAMILY
ES610600SBTU	VMAX VG 600GB 10K SAS SPARE TAA UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES610600SBU	VMAX VG 600GB 10K SAS SPARE UPG	$1,585.00	40.5%	$943.08	$169.82	N/A	N/A	N/A	N/A	$169.82	ES-1	VMAX3 FAMILY
ES6153001B	VMAX VG 300GB 15K SAS DRV R1	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES6153001BTU	VMAX VG 300GB 15K SAS DRV R1 TAA UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES6153001BU	VMAX VG 300GB 15K SAS DRV R1 UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
ES6153005B	VMAX VG 300GB 15K SAS DRV R5(3+1)	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES6153005BTU	VMAX VG 300GB 15K SAS DRV R5(3+1)TAA UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES6153005BU	VMAX VG 300GB 15K SAS DRV R5(3+1) UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES6153006B	VMAX VG 300GB 15K SAS DRV R6(6+2)	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES6153006BTU	VMAX VG 300GB 15K SAS DRV R6(6+2)TAA UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES6153006BU	VMAX VG 300GB 15K SAS DRV R6(6+2) UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES6153007B	VMAX VG 300GB 15K SAS DRV R5(7+1)	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES6153007BTU	VMAX VG 300GB 15K SAS DRV R5(7+1)TAA UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES6153007BU	VMAX VG 300GB 15K SAS DRV R5(7+1) UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES615300FB	VMAX VG 300GB 15K SAS DRV R6(14+2)	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES615300FBTU	VMAX VG 300GB 15K SAS DRV R6(14+2)TAAUPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES615300FBU	VMAX VG 300GB 15K SAS DRV R6(14+2) UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES615300SB	VMAX VG 300GB 15K SAS DRV SPARE	$1,475.00	40.5%	$877.63	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES615300SBTU	VMAX VG 300GB 15K SAS DRV SPARE TAA UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES615300SBU	VMAX VG 300GB 15K SAS DRV SPARE UPG	$2,065.00	40.5%	$1,228.68	$221.25	N/A	N/A	N/A	N/A	$221.25	ES-1	VMAX3 FAMILY
ES6FM16001BFP	VMAX VG PROMO 1600GB FLASH DRIVE R1	$25,575.00	40.5%	$15,217.13	$7,672.50	N/A	N/A	N/A	N/A	$7,672.50	ES-1	VMAX3 FAMILY
ES6FM16005BFP	VMAX VG PROMO 1600GB FLASH DRIVE R5(3+1)	$25,575.00	40.5%	$15,217.13	$7,672.50	N/A	N/A	N/A	N/A	$7,672.50	ES-1	VMAX3 FAMILY
ES6FM16007BFP	VMAX VG PROMO 1600GB FLASH DRIVE R5(7+1)	$25,575.00	40.5%	$15,217.13	$7,672.50	N/A	N/A	N/A	N/A	$7,672.50	ES-1	VMAX3 FAMILY
ES6FM1600SBFP	VMAX VG PROMO 1600GB FLASH DRIVE SPARE	$25,575.00	40.5%	$15,217.13	$7,672.50	N/A	N/A	N/A	N/A	$7,672.50	ES-1	VMAX3 FAMILY
ES6FM2001B	VMAX VG 200GB FLASH DRIVE R1	$3,965.00	40.5%	$2,359.18	$594.75	N/A	N/A	N/A	N/A	$594.75	ES-1	VMAX3 FAMILY
ES6FM2001BFP	VMAX VG PROMO 200GB FLASH DRIVE R1	$3,965.00	40.5%	$2,359.18	$1,189.50	N/A	N/A	N/A	N/A	$1,189.50	ES-1	VMAX3 FAMILY
ES6FM2001BTU	VMAX VG 200GB FLASH DRIVE R1 TAA UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
ES6FM2001BU	VMAX VG 200GB FLASH DRIVE R1 UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
ES6FM2005B	VMAX VG 200GB FLASH DRIVE R5(3+1)	$3,965.00	40.5%	$2,359.18	$594.75	N/A	N/A	N/A	N/A	$594.75	ES-1	VMAX3 FAMILY
ES6FM2005BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(3+1)	$3,965.00	40.5%	$2,359.18	$1,189.50	N/A	N/A	N/A	N/A	$1,189.50	ES-1	VMAX3 FAMILY
ES6FM2005BTU	VMAX VG 200GB FLASH DRIVE R5(3+1)TAA UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
ES6FM2005BU	VMAX VG 200GB FLASH DRIVE R5(3+1) UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
ES6FM2007B	VMAX VG 200GB FLASH DRIVE R5(7+1)	$3,965.00	40.5%	$2,359.18	$594.75	N/A	N/A	N/A	N/A	$594.75	ES-1	VMAX3 FAMILY
ES6FM2007BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(7+1)	$3,965.00	40.5%	$2,359.18	$1,189.50	N/A	N/A	N/A	N/A	$1,189.50	ES-1	VMAX3 FAMILY
ES6FM2007BTU	VMAX VG 200GB FLASH DRIVE R5(7+1)TAA UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
ES6FM2007BU	VMAX VG 200GB FLASH DRIVE R5(7+1) UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
ES6FM200SB	VMAX VG 200GB FLASH DRIVE SPARE	$3,965.00	40.5%	$2,359.18	$594.75	N/A	N/A	N/A	N/A	$594.75	ES-1	VMAX3 FAMILY
ES6FM200SBFP	VMAX VG PROMO 200GB FLASH DRIVE SPARE	$3,965.00	40.5%	$2,359.18	$1,189.50	N/A	N/A	N/A	N/A	$1,189.50	ES-1	VMAX3 FAMILY
ES6FM200SBTU	VMAX VG 200GB FLASH DRIVE SPARE TAA UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
ES6FM200SBU	VMAX VG 200GB FLASH DRIVE SPARE UPG	$5,560.00	40.5%	$3,308.20	$595.71	N/A	N/A	N/A	N/A	$595.71	ES-1	VMAX3 FAMILY
ES6FM4001B	VMAX VG 400GB FLASH DRIVE R1	$7,540.00	40.5%	$4,486.30	$1,131.00	N/A	N/A	N/A	N/A	$1,131.00	ES-1	VMAX3 FAMILY
ES6FM4001BFP	VMAX VG PROMO 400GB FLASH DRIVE R1	$7,540.00	40.5%	$4,486.30	$2,262.00	N/A	N/A	N/A	N/A	$2,262.00	ES-1	VMAX3 FAMILY
ES6FM4001BTU	VMAX VG 400GB FLASH DRIVE R1 TAA UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
ES6FM4001BU	VMAX VG 400GB FLASH DRIVE R1 UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
ES6FM4005B	VMAX VG 400GB FLASH DRIVE R5(3+1)	$7,540.00	40.5%	$4,486.30	$1,131.00	N/A	N/A	N/A	N/A	$1,131.00	ES-1	VMAX3 FAMILY
ES6FM4005BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(3+1)	$7,540.00	40.5%	$4,486.30	$2,262.00	N/A	N/A	N/A	N/A	$2,262.00	ES-1	VMAX3 FAMILY
ES6FM4005BTU	VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
ES6FM4005BU	VMAX VG 400GB FLASH DRIVE R5(3+1) UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
ES6FM4007B	VMAX VG 400GB FLASH DRIVE R5(7+1)	$7,540.00	40.5%	$4,486.30	$1,131.00	N/A	N/A	N/A	N/A	$1,131.00	ES-1	VMAX3 FAMILY
ES6FM4007BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(7+1)	$7,540.00	40.5%	$4,486.30	$2,262.00	N/A	N/A	N/A	N/A	$2,262.00	ES-1	VMAX3 FAMILY
ES6FM4007BTU	VMAX VG 400GB FLASH DRIVE R5(7+1)TAA UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
ES6FM4007BU	VMAX VG 400GB FLASH DRIVE R5(7+1) UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
ES6FM400SB	VMAX VG 400GB FLASH DRIVE SPARE	$7,540.00	40.5%	$4,486.30	$1,131.00	N/A	N/A	N/A	N/A	$1,131.00	ES-1	VMAX3 FAMILY
ES6FM400SBFP	VMAX VG PROMO 400GB FLASH DRIVE SPARE	$7,540.00	40.5%	$4,486.30	$2,262.00	N/A	N/A	N/A	N/A	$2,262.00	ES-1	VMAX3 FAMILY
ES6FM400SBTU	VMAX VG 400GB FLASH DRIVE SPARE TAA UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
ES6FM400SBU	VMAX VG 400GB FLASH DRIVE SPARE UPG	$10,555.00	40.5%	$6,280.23	$1,130.89	N/A	N/A	N/A	N/A	$1,130.89	ES-1	VMAX3 FAMILY
ES6FM8001B	VMAX VG 800GB FLASH DRIVE R1	$14,295.00	40.5%	$8,505.53	$2,144.25	N/A	N/A	N/A	N/A	$2,144.25	ES-1	VMAX3 FAMILY
ES6FM8001BFP	VMAX VG PROMO 800GB FLASH DRIVE R1	$14,295.00	40.5%	$8,505.53	$4,288.50	N/A	N/A	N/A	N/A	$4,288.50	ES-1	VMAX3 FAMILY
ES6FM8001BTU	VMAX VG 800GB FLASH DRIVE R1 TAA UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
ES6FM8001BU	VMAX VG 800GB FLASH DRIVE R1 UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
ES6FM8005B	VMAX VG 800GB FLASH DRIVE R5(3+1)	$14,295.00	40.5%	$8,505.53	$2,144.25	N/A	N/A	N/A	N/A	$2,144.25	ES-1	VMAX3 FAMILY
ES6FM8005BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(3+1)	$14,295.00	40.5%	$8,505.53	$4,288.50	N/A	N/A	N/A	N/A	$4,288.50	ES-1	VMAX3 FAMILY
ES6FM8005BTU	VMAX VG 800GB FLASH DRIVE R5(3+1)TAA UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
ES6FM8005BU	VMAX VG 800GB FLASH DRIVE R5(3+1) UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
ES6FM8007B	VMAX VG 800GB FLASH DRIVE R5(7+1)	$14,295.00	40.5%	$8,505.53	$2,144.25	N/A	N/A	N/A	N/A	$2,144.25	ES-1	VMAX3 FAMILY
ES6FM8007BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(7+1)	$14,295.00	40.5%	$8,505.53	$4,288.50	N/A	N/A	N/A	N/A	$4,288.50	ES-1	VMAX3 FAMILY
ES6FM8007BTU	VMAX VG 800GB FLASH DRIVE R5(7+1)TAA UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
ES6FM8007BU	VMAX VG 800GB FLASH DRIVE R5(7+1) UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
ES6FM800SB	VMAX VG 800GB FLASH DRIVE SPARE	$14,295.00	40.5%	$8,505.53	$2,144.25	N/A	N/A	N/A	N/A	$2,144.25	ES-1	VMAX3 FAMILY
ES6FM800SBFP	VMAX VG PROMO 800GB FLASH DRIVE SPARE	$14,295.00	40.5%	$8,505.53	$4,288.50	N/A	N/A	N/A	N/A	$4,288.50	ES-1	VMAX3 FAMILY
ES6FM800SBTU	VMAX VG 800GB FLASH DRIVE SPARE TAA UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
ES6FM800SBU	VMAX VG 800GB FLASH DRIVE SPARE UPG	$20,005.00	40.5%	$11,902.98	$2,143.39	N/A	N/A	N/A	N/A	$2,143.39	ES-1	VMAX3 FAMILY
E-SECURE	VMAX VG SECURE KIT SINGLE BAY	$2,570.00	40.5%	$1,529.15	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-SECUREADD	VMAX VG SECURE JOINING KIT	$2,570.00	40.5%	$1,529.15	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-SKINS	VMAX VG SIDE PANELS	$645.00	40.5%	$383.78	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-SKINSU	VMAX VG SIDE PANELS UPG	$645.00	40.5%	$383.78	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-SYS13RDPT	VMAX VG 1ENG SYSTEM BAY SHIPPING RACK	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-SYS1A-1P	VMAX 200K SYS BAY1 1P	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS1A-3D	VMAX 200K SYS BAY1 3D	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS1A-3P-1P	VMAX 200K SYS BAY1 1P 3RD PARTY	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS1A-3P-3D	VMAX 200K SYS BAY1 3D 3RD PARTY	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS1A-3P-3Y	VMAX 200K SYS BAY1 3Y 3RD PARTY	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS1A-3Y	VMAX 200K SYS BAY1 3Y	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS1L-1P	VMAX 100K SYS BAY1 1P	$20,390.00	40.5%	$12,132.05	$3,058.50	N/A	N/A	N/A	N/A	$3,058.50	ES-1	VMAX3 FAMILY
E-SYS1L-3D	VMAX 100K SYS BAY1 3D	$20,390.00	40.5%	$12,132.05	$3,058.50	N/A	N/A	N/A	N/A	$3,058.50	ES-1	VMAX3 FAMILY
E-SYS1L-3P-1P	VMAX 100K SYS BAY1 1P 3RD PARTY	$20,390.00	40.5%	$12,132.05	$3,058.50	N/A	N/A	N/A	N/A	$3,058.50	ES-1	VMAX3 FAMILY
E-SYS1L-3P-3D	VMAX 100K SYS BAY1 3D 3RD PARTY	$20,390.00	40.5%	$12,132.05	$3,058.50	N/A	N/A	N/A	N/A	$3,058.50	ES-1	VMAX3 FAMILY
E-SYS1L-3P-3Y	VMAX 100K SYS BAY1 3Y 3RD PARTY	$20,390.00	40.5%	$12,132.05	$3,058.50	N/A	N/A	N/A	N/A	$3,058.50	ES-1	VMAX3 FAMILY
E-SYS1L-3Y	VMAX 100K SYS BAY1 3Y	$20,390.00	40.5%	$12,132.05	$3,058.50	N/A	N/A	N/A	N/A	$3,058.50	ES-1	VMAX3 FAMILY
E-SYS1R-1P	VMAX 400K SYS BAY1 1P	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS1R-3D	VMAX 400K SYS BAY1 3D	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS1R-3P-1P	VMAX 400K SYS BAY1 1P 3RD PARTY	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS1R-3P-3D	VMAX 400K SYS BAY1 3D 3RD PARTY	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS1R-3P-3Y	VMAX 400K SYS BAY1 3Y 3RD PARTY	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS1R-3Y	VMAX 400K SYS BAY1 3Y	$33,360.00	40.5%	$19,849.20	$5,004.00	N/A	N/A	N/A	N/A	$5,004.00	ES-1	VMAX3 FAMILY
E-SYS23RDPT	VMAX VG 2ENG SYSTEM BAY SHIPPING RACK	$0.00	40.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-SYSADD1P	VMAX VG ADD SYS BAY 1P	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY
E-SYSADD1P-3P	VMAX VG ADD SYS BAY 1P 3RD PARTY	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
E-SYSADD1PU	VMAX VG ADD SYS BAY 1P UPG	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY
E-SYSADD1PU3P	VMAX VG ADD SYS BAY 1P UPG 3RD PARTY	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY
E-SYSADD3D	VMAX VG ADD SYS BAY 3D	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY
E-SYSADD3D-3P	VMAX VG ADD SYS BAY 3D 3RD PARTY	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY
E-SYSADD3DU	VMAX VG ADD SYS BAY 3D UPG	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY
E-SYSADD3DU3P	VMAX VG ADD SYS BAY 3D UPG 3RD PARTY	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY
E-SYSADD3Y	VMAX VG ADD SYS BAY 3Y	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY
E-SYSADD3Y-3P	VMAX VG ADD SYS BAY 3Y 3RD PARTY	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY
E-SYSADD3YU	VMAX VG ADD SYS BAY 3Y UPG	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY
E-SYSADD3YU3P	VMAX VG ADD SYS BAY 3Y UPG 3RD PARTY	$13,890.00	40.5%	$8,264.55	$2,083.50	N/A	N/A	N/A	N/A	$2,083.50	ES-1	VMAX3 FAMILY
ET67220001B	VMAX VG 2000GB 7_2K DRIVE R1	$1,140.00	40.5%	$678.30	$171.00	N/A	N/A	N/A	N/A	$171.00	ES-1	VMAX3 FAMILY
ET67220001BTU	VMAX VG 2000GB 7_2K DRIVE R1 TAA UPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET67220001BU	VMAX VG 2000GB 7_2K DRIVE R1 UPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET67220005B	VMAX VG 2000GB 7_2K DRIVE R5(3+1)	$1,140.00	40.5%	$678.30	$171.00	N/A	N/A	N/A	N/A	$171.00	ES-1	VMAX3 FAMILY
ET67220005BTU	VMAX VG 2000GB 7_2K DRIVE R5(3+1)TAA UPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET67220005BU	VMAX VG 2000GB 7_2K DRIVE R5(3+1) UPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET67220006B	VMAX VG 2000GB 7_2K DRIVE R6(6+2)	$1,140.00	40.5%	$678.30	$171.00	N/A	N/A	N/A	N/A	$171.00	ES-1	VMAX3 FAMILY
ET67220006BTU	VMAX VG 2000GB 7_2K DRIVE R6(6+2)TAA UPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET67220006BU	VMAX VG 2000GB 7_2K DRIVE R6(6+2) UPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET67220007B	VMAX VG 2000GB 7_2K DRIVE R5(7+1)	$1,140.00	40.5%	$678.30	$171.00	N/A	N/A	N/A	N/A	$171.00	ES-1	VMAX3 FAMILY
ET67220007BTU	VMAX VG 2000GB 7_2K DRIVE R5(7+1)TAA UPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET67220007BU	VMAX VG 2000GB 7_2K DRIVE R5(7+1) UPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET6722000FB	VMAX VG 2000GB 7_2K DRIVE R6(14+2)	$1,140.00	40.5%	$678.30	$171.00	N/A	N/A	N/A	N/A	$171.00	ES-1	VMAX3 FAMILY
ET6722000FBTU	VMAX VG 2000GB 7_2K DRIVE R6(14+2)TAAUPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET6722000FBU	VMAX VG 2000GB 7_2K DRIVE R6(14+2) UPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET6722000SB	VMAX VG 2000GB 7_2K DRIVE SPARE	$1,140.00	40.5%	$678.30	$171.00	N/A	N/A	N/A	N/A	$171.00	ES-1	VMAX3 FAMILY
ET6722000SBTU	VMAX VG 2000GB 7_2K DRIVE SPARE TAA UPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET6722000SBU	VMAX VG 2000GB 7_2K DRIVE SPARE UPG	$1,595.00	40.5%	$949.03	$170.89	N/A	N/A	N/A	N/A	$170.89	ES-1	VMAX3 FAMILY
ET67240001B	VMAX VG 4000GB 7_2K DRV R1	$2,040.00	40.5%	$1,213.80	$306.00	N/A	N/A	N/A	N/A	$306.00	ES-1	VMAX3 FAMILY
ET67240001BTU	VMAX VG 4000GB 7_2K DRV R1 TAA UPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
ET67240001BU	VMAX VG 4000GB 7_2K DRV R1 UPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
ET67240005B	VMAX VG 4000GB 7_2K DRV R5(3+1)	$2,040.00	40.5%	$1,213.80	$306.00	N/A	N/A	N/A	N/A	$306.00	ES-1	VMAX3 FAMILY
ET67240005BTU	VMAX VG 4000GB 7_2K DRV R5(3+1)TAAUPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
ET67240005BU	VMAX VG 4000GB 7_2K DRV R5(3+1)UPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
ET67240006B	VMAX VG 4000GB 7_2K DRV R6(6+2)	$2,040.00	40.5%	$1,213.80	$306.00	N/A	N/A	N/A	N/A	$306.00	ES-1	VMAX3 FAMILY
ET67240006BTU	VMAX VG 4000GB 7_2K DRV R6(6+2)TAAUPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
ET67240006BU	VMAX VG 4000GB 7_2K DRV R6(6+2)UPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
ET67240007B	VMAX VG 4000GB 7_2K DRV R5(7+1)	$2,040.00	40.5%	$1,213.80	$306.00	N/A	N/A	N/A	N/A	$306.00	ES-1	VMAX3 FAMILY
ET67240007BTU	VMAX VG 4000GB 7_2K DRV R5(7+1)TAAUPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
ET67240007BU	VMAX VG 4000GB 7_2K DRV R5(7+1)UPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
ET6724000FB	VMAX VG 4000GB 7_2K DRV R6(14+2)	$2,040.00	40.5%	$1,213.80	$306.00	N/A	N/A	N/A	N/A	$306.00	ES-1	VMAX3 FAMILY
ET6724000FBTU	VMAX VG 4000GB 7_2K DRV R6(14+2)TAAUPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
ET6724000FBU	VMAX VG 4000GB 7_2K DRV R6(14+2)UPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
ET6724000SB	VMAX VG 4000GB 7_2K DRV SPARE	$2,040.00	40.5%	$1,213.80	$306.00	N/A	N/A	N/A	N/A	$306.00	ES-1	VMAX3 FAMILY
ET6724000SBTU	VMAX VG 4000GB 7_2K DRV SPARE TAAUPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
ET6724000SBU	VMAX VG 4000GB 7_2K DRV SPARE UPG	$2,860.00	40.5%	$1,701.70	$306.43	N/A	N/A	N/A	N/A	$306.43	ES-1	VMAX3 FAMILY
E-TELCO	VMAX VG ZBA WW Telco Kit (International)	$70.00	40.5%	$41.65	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
E-TOP-KIT	VMAX VG TOP ROUTING KIT	$500.00	40.5%	$297.50	$0.00	N/A	N/A	$0.00	N/A	N/A	ES-1	VMAX3 FAMILY
SCA-SUITE-RTU	Events and Retention Suite for File=CE	$15,000.00	40.5%	$8,925.00	$2,700.00	N/A	N/A	N/A	N/A	N/A	ES-1	VMAX3 FAMILY
BMADVAD2GC	SEL BM-ADV-AD-2G-SAAS-C)	$33,800.00	22.5%	$26,195.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD2GC-I	SEL BM-ADV-AD-2G-SAAS-C)	$37,180.00	22.5%	$28,814.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD2GC-K	SEL BM-ADV-AD-2G-SAAS-C)	$35,821.00	22.5%	$27,761.28	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD2PC	SEL BM-ADV-AD-2P-SAAS-C)	$37,600.00	22.5%	$29,140.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD2PC-I	SEL BM-ADV-AD-2P-SAAS-C)	$41,360.00	22.5%	$32,054.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD2PC-K	SEL BM-ADV-AD-2P-SAAS-C)	$39,807.00	22.5%	$30,850.43	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD3GC	SEL BM-ADV-AD-3G-SAAS-C)	$47,500.00	22.5%	$36,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD3GC-I	SEL BM-ADV-AD-3G-SAAS-C)	$52,250.00	22.5%	$40,493.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD3GC-K	SEL BM-ADV-AD-3G-SAAS-C)	$50,269.00	22.5%	$38,958.48	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD3PC	SEL BM-ADV-AD-3P-SAAS-C)	$52,800.00	22.5%	$40,920.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD3PC-I	SEL BM-ADV-AD-3P-SAAS-C)	$58,080.00	22.5%	$45,012.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD3PC-K	SEL BM-ADV-AD-3P-SAAS-C)	$55,949.00	22.5%	$43,360.48	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVAD3PSC	SEL BM-ADV-AD-3P-SSS-C)	$39,600.00	2.0%	$38,808.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVAD3PSC-I	SEL BM-ADV-AD-3P-SSS-C)	$43,560.00	2.0%	$42,688.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVAD3PSC-K	SEL BM-ADV-AD-3P-SSS-C)	$41,952.00	2.0%	$41,112.96	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BM-ADV-AD-C	SEL BM-ADV-AD-C)	$60,000.00	22.5%	$46,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BM-ADV-AD-C-I	SEL BM-ADV-AD-C)	$66,000.00	22.5%	$51,150.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BM-ADV-AD-C-K	SEL BM-ADV-AD-C)	$63,521.00	22.5%	$49,228.78	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVADGC	SEL BM-ADV-AD-G-SAAS-C)	$18,000.00	22.5%	$13,950.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVADGC-I	SEL BM-ADV-AD-G-SAAS-C)	$19,800.00	22.5%	$15,345.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVADGC-K	SEL BM-ADV-AD-G-SAAS-C)	$19,081.00	22.5%	$14,787.78	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVADPC	SEL BM-ADV-AD-P-SAAS-C)	$20,000.00	22.5%	$15,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVADPC-I	SEL BM-ADV-AD-P-SAAS-C)	$22,000.00	22.5%	$17,050.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVADPC-K	SEL BM-ADV-AD-P-SAAS-C)	$21,174.00	22.5%	$16,409.85	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVADPSC	SEL BM-ADV-AD-P-SSS-C)	$15,000.00	2.0%	$14,700.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVADPSC-I	SEL BM-ADV-AD-P-SSS-C)	$16,500.00	2.0%	$16,170.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVADPSC-K	SEL BM-ADV-AD-P-SSS-C)	$15,891.00	2.0%	$15,573.18	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVENTADC	SEL BM-ADV-ENT-AD-UG-C)	$16,500.00	22.5%	$12,787.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVENTADC-I	SEL BM-ADV-ENT-AD-UG-C)	$18,150.00	22.5%	$14,066.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVENTADC-K	SEL BM-ADV-ENT-AD-UG-C)	$17,487.00	22.5%	$13,552.43	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVENTFNC	SEL BM-ADV-ENT-FN-UG-C)	$165,000.00	22.5%	$127,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVENTFNC-I	SEL BM-ADV-ENT-FN-UG-C)	$181,500.00	22.5%	$140,662.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVENTFNC-K	SEL BM-ADV-ENT-FN-UG-C)	$174,870.00	22.5%	$135,524.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVENTROC	SEL BM-ADV-ENT-RO-UG-C)	$100.00	22.5%	$77.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVENTROC-I	SEL BM-ADV-ENT-RO-UG-C)	$110.00	22.5%	$85.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVENTROC-K	SEL BM-ADV-ENT-RO-UG-C)	$106.00	22.5%	$82.15	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFN2GC	SEL BM-ADV-FN-2G-SAAS-C)	$169,200.00	22.5%	$131,130.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFN2GC-I	SEL BM-ADV-FN-2G-SAAS-C)	$186,120.00	22.5%	$144,243.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFN2GC-K	SEL BM-ADV-FN-2G-SAAS-C)	$178,856.00	22.5%	$138,613.40	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFN2PC	SEL BM-ADV-FN-2P-SAAS-C)	$188,000.00	22.5%	$145,700.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFN2PC-I	SEL BM-ADV-FN-2P-SAAS-C)	$206,800.00	22.5%	$160,270.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFN2PC-K	SEL BM-ADV-FN-2P-SAAS-C)	$198,784.00	22.5%	$154,057.60	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFN3GC	SEL BM-ADV-FN-3G-SAAS-C)	$237,600.00	22.5%	$184,140.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFN3GC-I	SEL BM-ADV-FN-3G-SAAS-C)	$261,360.00	22.5%	$202,554.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
BMADVFN3GC-K	SEL BM-ADV-FN-3G-SAAS-C)	$251,594.00	22.5%	$194,985.35	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFN3PC	SEL BM-ADV-FN-3P-SAAS-C)	$264,000.00	22.5%	$204,600.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFN3PC-I	SEL BM-ADV-FN-3P-SAAS-C)	$290,400.00	22.5%	$225,060.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFN3PC-K	SEL BM-ADV-FN-3P-SAAS-C)	$279,494.00	22.5%	$216,607.85	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFND3PC	SEL BM-ADV-FND-3P-SSS-C)	$198,000.00	2.0%	$194,040.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVFND3PC-I	SEL BM-ADV-FND-3P-SSS-C)	$217,800.00	2.0%	$213,444.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVFND3PC-K	SEL BM-ADV-FND-3P-SSS-C)	$209,758.00	2.0%	$205,562.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVFNDC	SEL BM-ADV-FND-C)	$300,000.00	22.5%	$232,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFNDC-I	SEL BM-ADV-FND-C)	$330,000.00	22.5%	$255,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFNDC-K	SEL BM-ADV-FND-C)	$317,358.00	22.5%	$245,952.45	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFNDPSC	SEL BM-ADV-FND-P-SSS-C)	$75,000.00	2.0%	$73,500.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVFNDPSC-I	SEL BM-ADV-FND-P-SSS-C)	$82,500.00	2.0%	$80,850.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVFNDPSC-K	SEL BM-ADV-FND-P-SSS-C)	$79,454.00	2.0%	$77,864.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVFNGC	SEL BM-ADV-FN-G-SAAS-C)	$90,000.00	22.5%	$69,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFNGC-I	SEL BM-ADV-FN-G-SAAS-C)	$99,000.00	22.5%	$76,725.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFNGC-K	SEL BM-ADV-FN-G-SAAS-C)	$95,307.00	22.5%	$73,862.93	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFNPC	SEL BM-ADV-FN-P-SAAS-C)	$100,000.00	22.5%	$77,500.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFNPC-I	SEL BM-ADV-FN-P-SAAS-C)	$110,000.00	22.5%	$85,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVFNPC-K	SEL BM-ADV-FN-P-SAAS-C)	$106,118.00	22.5%	$82,241.45	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO2GC	SEL BM-ADV-RO-2G-SAAS-C)	$12,690.00	22.5%	$9,834.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO2GC-I	SEL BM-ADV-RO-2G-SAAS-C)	$13,959.00	22.5%	$10,818.23	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO2GC-K	SEL BM-ADV-RO-2G-SAAS-C)	$13,402.00	22.5%	$10,386.55	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO2PC	SEL BM-ADV-RO-2P-SAAS-C)	$14,100.00	22.5%	$10,927.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO2PC-I	SEL BM-ADV-RO-2P-SAAS-C)	$15,510.00	22.5%	$12,020.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO2PC-K	SEL BM-ADV-RO-2P-SAAS-C)	$14,896.00	22.5%	$11,544.40	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO3GC	SEL BM-ADV-RO-3G-SAAS-C)	$17,820.00	22.5%	$13,810.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO3GC-I	SEL BM-ADV-RO-3G-SAAS-C)	$19,602.00	22.5%	$15,191.55	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO3GC-K	SEL BM-ADV-RO-3G-SAAS-C)	$18,882.00	22.5%	$14,633.55	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO3PC	SEL BM-ADV-RO-3P-SAAS-C)	$19,800.00	22.5%	$15,345.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO3PC-I	SEL BM-ADV-RO-3P-SAAS-C)	$21,780.00	22.5%	$16,879.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO3PC-K	SEL BM-ADV-RO-3P-SAAS-C)	$20,974.00	22.5%	$16,254.85	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVRO3PSC	SEL BM-ADV-RO-3P-SSS-C)	$14,850.00	2.0%	$14,553.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVRO3PSC-I	SEL BM-ADV-RO-3P-SSS-C)	$16,335.00	2.0%	$16,008.30	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVRO3PSC-K	SEL BM-ADV-RO-3P-SSS-C)	$15,732.00	2.0%	$15,417.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BM-ADV-RO-C	SEL BM-ADV-RO-C)	$22,500.00	22.5%	$17,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BM-ADV-RO-C-I	SEL BM-ADV-RO-C)	$24,750.00	22.5%	$19,181.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BM-ADV-RO-C-K	SEL BM-ADV-RO-C)	$23,864.00	22.5%	$18,494.60	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVROGC	SEL BM-ADV-RO-G-SAAS-C)	$6,750.00	22.5%	$5,231.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVROGC-I	SEL BM-ADV-RO-G-SAAS-C)	$7,425.00	22.5%	$5,754.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVROGC-K	SEL BM-ADV-RO-G-SAAS-C)	$7,149.00	22.5%	$5,540.48	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVROPC	SEL BM-ADV-RO-P-SAAS-C)	$7,500.00	22.5%	$5,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVROPC-I	SEL BM-ADV-RO-P-SAAS-C)	$8,250.00	22.5%	$6,393.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVROPC-K	SEL BM-ADV-RO-P-SAAS-C)	$7,946.00	22.5%	$6,158.15	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMADVROPSC	SEL BM-ADV-RO-P-SSS-C)	$5,625.00	2.0%	$5,512.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVROPSC-I	SEL BM-ADV-RO-P-SSS-C)	$6,188.00	2.0%	$6,064.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMADVROPSC-K	SEL BM-ADV-RO-P-SSS-C)	$5,959.00	2.0%	$5,839.82	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMBMBSSAASC	SEL BM-BMBS-SAAS-C)	$65,000.00	22.5%	$50,375.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMBMBSSAASC-I	SEL BM-BMBS-SAAS-C)	$71,500.00	22.5%	$55,412.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMBMBSSAASC-K	SEL BM-BMBS-SAAS-C)	$68,902.00	22.5%	$53,399.05	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMBMTW3SSC	SEL BM-BMTW3-SAAS-C)	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMBMTW3SSC-I	SEL BM-BMTW3-SAAS-C)	$11,000.00	22.5%	$8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMBMTW3SSC-K	SEL BM-BMTW3-SAAS-C)	$10,612.00	22.5%	$8,224.30	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD2GC	SEL BM-ENT-AD-2G-SAAS-C)	$43,200.00	22.5%	$33,480.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD2GC-I	SEL BM-ENT-AD-2G-SAAS-C)	$47,520.00	22.5%	$36,828.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD2GC-K	SEL BM-ENT-AD-2G-SAAS-C)	$45,785.00	22.5%	$35,483.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD2PC	SEL BM-ENT-AD-2P-SAAS-C)	$47,000.00	22.5%	$36,425.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD2PC-I	SEL BM-ENT-AD-2P-SAAS-C)	$51,700.00	22.5%	$40,067.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD2PC-K	SEL BM-ENT-AD-2P-SAAS-C)	$49,771.00	22.5%	$38,572.53	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD3GC	SEL BM-ENT-AD-3G-SAAS-C)	$60,700.00	22.5%	$47,042.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD3GC-I	SEL BM-ENT-AD-3G-SAAS-C)	$66,770.00	22.5%	$51,746.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD3GC-K	SEL BM-ENT-AD-3G-SAAS-C)	$64,318.00	22.5%	$49,846.45	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD3PC	SEL BM-ENT-AD-3P-SAAS-C)	$66,000.00	22.5%	$51,150.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD3PC-I	SEL BM-ENT-AD-3P-SAAS-C)	$72,600.00	22.5%	$56,265.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD3PC-K	SEL BM-ENT-AD-3P-SAAS-C)	$69,898.00	22.5%	$54,170.95	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTAD3PSC	SEL BM-ENT-AD-3P-SSS-C)	$49,500.00	2.0%	$48,510.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTAD3PSC-I	SEL BM-ENT-AD-3P-SSS-C)	$54,450.00	2.0%	$53,361.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTAD3PSC-K	SEL BM-ENT-AD-3P-SSS-C)	$52,440.00	2.0%	$51,391.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BM-ENT-AD-C	SEL BM-ENT-AD-C)	$75,000.00	22.5%	$58,125.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BM-ENT-AD-C-I	SEL BM-ENT-AD-C)	$82,500.00	22.5%	$63,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BM-ENT-AD-C-K	SEL BM-ENT-AD-C)	$79,464.00	22.5%	$61,584.60	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTADGC	SEL BM-ENT-AD-G-SAAS-C)	$23,000.00	22.5%	$17,825.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTADGC-I	SEL BM-ENT-AD-G-SAAS-C)	$25,300.00	22.5%	$19,607.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTADGC-K	SEL BM-ENT-AD-G-SAAS-C)	$24,362.00	22.5%	$18,880.55	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTADPC	SEL BM-ENT-AD-P-SAAS-C)	$25,000.00	22.5%	$19,375.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTADPC-I	SEL BM-ENT-AD-P-SAAS-C)	$27,500.00	22.5%	$21,312.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTADPC-K	SEL BM-ENT-AD-P-SAAS-C)	$26,455.00	22.5%	$20,502.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTADPSC	SEL BM-ENT-AD-P-SSS-C)	$18,750.00	2.0%	$18,375.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTADPSC-I	SEL BM-ENT-AD-P-SSS-C)	$20,625.00	2.0%	$20,212.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTADPSC-K	SEL BM-ENT-AD-P-SSS-C)	$19,863.00	2.0%	$19,465.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTFN2GC	SEL BM-ENT-FN-2G-SAAS-C)	$253,800.00	22.5%	$196,695.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFN2GC-I	SEL BM-ENT-FN-2G-SAAS-C)	$279,180.00	22.5%	$216,364.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFN2GC-K	SEL BM-ENT-FN-2G-SAAS-C)	$268,533.00	22.5%	$208,113.08	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFN2PC	SEL BM-ENT-FN-2P-SAAS-C)	$282,000.00	22.5%	$218,550.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFN2PC-I	SEL BM-ENT-FN-2P-SAAS-C)	$310,200.00	22.5%	$240,405.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFN2PC-K	SEL BM-ENT-FN-2P-SAAS-C)	$298,426.00	22.5%	$231,280.15	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFN3GC	SEL BM-ENT-FN-3G-SAAS-C)	$356,400.00	22.5%	$276,210.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFN3GC-I	SEL BM-ENT-FN-3G-SAAS-C)	$392,040.00	22.5%	$303,831.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFN3GC-K	SEL BM-ENT-FN-3G-SAAS-C)	$377,142.00	22.5%	$292,285.05	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFN3PC	SEL BM-ENT-FN-3P-SAAS-C)	$396,000.00	22.5%	$306,900.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFN3PC-I	SEL BM-ENT-FN-3P-SAAS-C)	$435,600.00	22.5%	$337,590.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFN3PC-K	SEL BM-ENT-FN-3P-SAAS-C)	$419,988.00	22.5%	$325,490.70	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFND3PC	SEL BM-ENT-FND-3P-SSS-C)	$297,000.00	2.0%	$291,060.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTFND3PC-I	SEL BM-ENT-FND-3P-SSS-C)	$326,700.00	2.0%	$320,166.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
BMENTFND3PC-K	SEL BM-ENT-FND-3P-SSS-C)	$314,638.00	2.0%	$308,345.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTFNDC	SEL BM-ENT-FND-C)	$450,000.00	22.5%	$348,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFNDC-I	SEL BM-ENT-FND-C)	$495,000.00	22.5%	$383,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFNDC-K	SEL BM-ENT-FND-C)	$476,784.00	22.5%	$369,507.60	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFNDPSC	SEL BM-ENT-FND-P-SSS-C)	$112,500.00	2.0%	$110,250.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTFNDPSC-I	SEL BM-ENT-FND-P-SSS-C)	$123,750.00	2.0%	$121,275.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTFNDPSC-K	SEL BM-ENT-FND-P-SSS-C)	$119,181.00	2.0%	$116,797.38	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTFNGC	SEL BM-ENT-FN-G-SAAS-C)	$135,000.00	22.5%	$104,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFNGC-I	SEL BM-ENT-FN-G-SAAS-C)	$148,500.00	22.5%	$115,087.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFNGC-K	SEL BM-ENT-FN-G-SAAS-C)	$142,985.00	22.5%	$110,813.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFNPC	SEL BM-ENT-FN-P-SAAS-C)	$150,000.00	22.5%	$116,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFNPC-I	SEL BM-ENT-FN-P-SAAS-C)	$165,000.00	22.5%	$127,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTFNPC-K	SEL BM-ENT-FN-P-SAAS-C)	$158,928.00	22.5%	$123,169.20	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO2GC	SEL BM-ENT-RO-2G-SAAS-C)	$12,690.00	22.5%	$9,834.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO2GC-I	SEL BM-ENT-RO-2G-SAAS-C)	$13,959.00	22.5%	$10,818.23	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO2GC-K	SEL BM-ENT-RO-2G-SAAS-C)	$13,402.00	22.5%	$10,386.55	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO2PC	SEL BM-ENT-RO-2P-SAAS-C)	$14,100.00	22.5%	$10,927.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO2PC-I	SEL BM-ENT-RO-2P-SAAS-C)	$15,510.00	22.5%	$12,020.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO2PC-K	SEL BM-ENT-RO-2P-SAAS-C)	$14,896.00	22.5%	$11,544.40	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO3GC	SEL BM-ENT-RO-3G-SAAS-C)	$17,820.00	22.5%	$13,810.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO3GC-I	SEL BM-ENT-RO-3G-SAAS-C)	$19,602.00	22.5%	$15,191.55	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO3GC-K	SEL BM-ENT-RO-3G-SAAS-C)	$18,882.00	22.5%	$14,633.55	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO3PC	SEL BM-ENT-RO-3P-SAAS-C)	$19,800.00	22.5%	$15,345.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO3PC-I	SEL BM-ENT-RO-3P-SAAS-C)	$21,780.00	22.5%	$16,879.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO3PC-K	SEL BM-ENT-RO-3P-SAAS-C)	$20,974.00	22.5%	$16,254.85	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTRO3PSC	SEL BM-ENT-RO-3P-SSS-C)	$14,850.00	2.0%	$14,553.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTRO3PSC-I	SEL BM-ENT-RO-3P-SSS-C)	$16,335.00	2.0%	$16,008.30	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTRO3PSC-K	SEL BM-ENT-RO-3P-SSS-C)	$15,732.00	2.0%	$15,417.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BM-ENT-RO-C	SEL BM-ENT-RO-C)	$22,500.00	22.5%	$17,437.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BM-ENT-RO-C-I	SEL BM-ENT-RO-C)	$24,750.00	22.5%	$19,181.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BM-ENT-RO-C-K	SEL BM-ENT-RO-C)	$23,864.00	22.5%	$18,494.60	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTROGC	SEL BM-ENT-RO-G-SAAS-C)	$6,750.00	22.5%	$5,231.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTROGC-I	SEL BM-ENT-RO-G-SAAS-C)	$7,425.00	22.5%	$5,754.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTROGC-K	SEL BM-ENT-RO-G-SAAS-C)	$7,149.00	22.5%	$5,540.48	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTROPC	SEL BM-ENT-RO-P-SAAS-C)	$7,500.00	22.5%	$5,812.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTROPC-I	SEL BM-ENT-RO-P-SAAS-C)	$8,250.00	22.5%	$6,393.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTROPC-K	SEL BM-ENT-RO-P-SAAS-C)	$7,946.00	22.5%	$6,158.15	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMENTROPSC	SEL BM-ENT-RO-P-SSS-C)	$5,625.00	2.0%	$5,512.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTROPSC-I	SEL BM-ENT-RO-P-SSS-C)	$6,188.00	2.0%	$6,064.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMENTROPSC-K	SEL BM-ENT-RO-P-SSS-C)	$5,959.00	2.0%	$5,839.82	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD253GC	SEL BM-STD25-3G-SSS-C)	$1,386.00	2.0%	$1,358.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD253GC-I	SEL BM-STD25-3G-SSS-C)	$1,524.60	2.0%	$1,494.11	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD253GC-K	SEL BM-STD25-3G-SSS-C)	$1,857.90	2.0%	$1,820.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD253PC	SEL BM-STD25-3P-SSS-C)	$1,650.00	2.0%	$1,617.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD253PC-I	SEL BM-STD25-3P-SSS-C)	$1,815.00	2.0%	$1,778.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD253PC-K	SEL BM-STD25-3P-SSS-C)	$2,211.79	2.0%	$2,167.55	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD25C	SEL BM-STD25-C)	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMSTD25C-I	SEL BM-STD25-C)	$2,750.00	22.5%	$2,131.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMSTD25C-K	SEL BM-STD25-C)	$3,352.93	22.5%	$2,598.52	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMSTD25GC	SEL BM-STD25-G-SSS-C)	$525.00	2.0%	$514.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD25GC-I	SEL BM-STD25-G-SSS-C)	$577.50	2.0%	$565.95	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD25GC-K	SEL BM-STD25-G-SSS-C)	$703.75	2.0%	$689.67	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD25PC	SEL BM-STD25-P-SSS-C)	$625.00	2.0%	$612.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD25PC-I	SEL BM-STD25-P-SSS-C)	$687.50	2.0%	$673.75	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD25PC-K	SEL BM-STD25-P-SSS-C)	$837.79	2.0%	$821.04	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
BMSTD25PRO	SEL BM-STD25-PRO)	$500.00	22.5%	$387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMSTD25PRO-I	SEL BM-STD25-PRO)	$500.00	22.5%	$387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMSTD25PRO-K	SEL BM-STD25-PRO)	$500.00	22.5%	$387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMSTR3SAASC	SEL BM-STR3-SAAS-C)	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMSTR3SAASC-I	SEL BM-STR3-SAAS-C)	$11,000.00	22.5%	$8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
BMSTR3SAASC-K	SEL BM-STR3-SAAS-C)	$10,612.00	22.5%	$8,224.30	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6ADV253GC	SEL CA6-ADV25-3G-SSS-C)	$5,544.00	2.0%	$5,433.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ADV253GC-I	SEL CA6-ADV25-3G-SSS-C)	$6,098.00	2.0%	$5,976.04	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ADV253GC-K	SEL CA6-ADV25-3G-SSS-C)	$7,432.00	2.0%	$7,283.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ADV253PC	SEL CA6-ADV25-3P-SSS-C)	$6,600.00	2.0%	$6,468.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ADV253PC-I	SEL CA6-ADV25-3P-SSS-C)	$7,260.00	2.0%	$7,114.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ADV253PC-K	SEL CA6-ADV25-3P-SSS-C)	$8,847.00	2.0%	$8,670.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ADV25C	SEL CA6-ADV25-C)	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6ADV25C-I	SEL CA6-ADV25-C)	$11,000.00	22.5%	$8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6ADV25C-K	SEL CA6-ADV25-C)	$13,402.00	22.5%	$10,386.55	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6ADV25GSC	SEL CA6-ADV25-G-SSS-C)	$2,100.00	2.0%	$2,058.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ADV25GSC-I	SEL CA6-ADV25-G-SSS-C)	$2,310.00	2.0%	$2,263.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ADV25GSC-K	SEL CA6-ADV25-G-SSS-C)	$2,815.00	2.0%	$2,758.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ADV25PSC	SEL CA6-ADV25-P-SSS-C)	$2,500.00	2.0%	$2,450.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ADV25PSC-I	SEL CA6-ADV25-P-SSS-C)	$2,750.00	2.0%	$2,695.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ADV25PSC-K	SEL CA6-ADV25-P-SSS-C)	$3,351.00	2.0%	$3,283.98	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6APVENPRO	SEL CA6-APV-ENT-UG-PRO)	$10,825.00	22.5%	$8,389.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6APVENPRO-I	SEL CA6-APV-ENT-UG-PRO)	$11,908.00	22.5%	$9,228.70	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6APVENPRO-K	SEL CA6-APV-ENT-UG-PRO)	$14,498.00	22.5%	$11,235.95	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6ARAENPRO	SEL CA6-ARA-ENT-UG-PRO)	$8,250.00	22.5%	$6,393.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6ARAENPRO-I	SEL CA6-ARA-ENT-UG-PRO)	$9,075.00	22.5%	$7,033.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6ARAENPRO-K	SEL CA6-ARA-ENT-UG-PRO)	$11,010.00	22.5%	$8,532.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6AUT253GC	SEL CA6-AUTDT25-3G-SSS-C)	$1,845.00	2.0%	$1,808.10	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6AUT253GC-I	SEL CA6-AUTDT25-3G-SSS-C)	$2,030.00	2.0%	$1,989.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6AUT253GC-K	SEL CA6-AUTDT25-3G-SSS-C)	$2,474.00	2.0%	$2,424.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6AUT253PC	SEL CA6-AUTDT25-3P-SSS-C)	$2,194.00	2.0%	$2,150.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6AUT253PC-I	SEL CA6-AUTDT25-3P-SSS-C)	$2,413.00	2.0%	$2,364.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6AUT253PC-K	SEL CA6-AUTDT25-3P-SSS-C)	$2,941.00	2.0%	$2,882.18	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6AUT25C	SEL CA6-AUTDT25-C)	$3,325.00	22.5%	$2,576.88	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6AUT25C-I	SEL CA6-AUTDT25-C)	$3,658.00	22.5%	$2,834.95	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6AUT25C-K	SEL CA6-AUTDT25-C)	$4,459.00	22.5%	$3,455.73	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6AUT25GSC	SEL CA6-AUTDT25-G-SSS-C)	$699.00	2.0%	$685.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6AUT25GSC-I	SEL CA6-AUTDT25-G-SSS-C)	$769.00	2.0%	$753.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
CA6AUT25GSC-K	SEL CA6-AUTDT25-G-SSS-C)	$937.00	2.0%	$918.26	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6AUT25PSC	SEL CA6-AUTDT25-P-SSS-C)	$831.00	2.0%	$814.38	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6AUT25PSC-I	SEL CA6-AUTDT25-P-SSS-C)	$914.00	2.0%	$895.72	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6AUT25PSC-K	SEL CA6-AUTDT25-P-SSS-C)	$1,114.00	2.0%	$1,091.72	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT253GC	SEL CA6-ENT25-3G-SSS-C)	$10,742.00	2.0%	$10,527.16	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT253GC-I	SEL CA6-ENT25-3G-SSS-C)	$11,816.00	2.0%	$11,579.68	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT253GC-K	SEL CA6-ENT25-3G-SSS-C)	$14,400.00	2.0%	$14,112.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT253PC	SEL CA6-ENT25-3P-SSS-C)	$12,788.00	2.0%	$12,532.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT253PC-I	SEL CA6-ENT25-3P-SSS-C)	$14,067.00	2.0%	$13,785.66	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT253PC-K	SEL CA6-ENT25-3P-SSS-C)	$17,142.00	2.0%	$16,799.16	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT25C	SEL CA6-ENT25-C)	$19,375.00	22.5%	$15,015.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6ENT25C-I	SEL CA6-ENT25-C)	$21,313.00	22.5%	$16,517.58	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6ENT25C-K	SEL CA6-ENT25-C)	$25,957.00	22.5%	$20,116.68	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
CA6ENT25GSC	SEL CA6-ENT25-G-SSS-C)	$4,069.00	2.0%	$3,987.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT25GSC-I	SEL CA6-ENT25-G-SSS-C)	$4,476.00	2.0%	$4,386.48	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT25GSC-K	SEL CA6-ENT25-G-SSS-C)	$5,454.00	2.0%	$5,344.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT25PSC	SEL CA6-ENT25-P-SSS-C)	$4,844.00	2.0%	$4,747.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT25PSC-I	SEL CA6-ENT25-P-SSS-C)	$5,328.00	2.0%	$5,221.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CA6ENT25PSC-K	SEL CA6-ENT25-P-SSS-C)	$6,493.00	2.0%	$6,363.14	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CAENT25GSC	SEL CA-ENT25-G-SSS-C)	$4,069.00	2.0%	$3,987.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CAENT25GSC-I	SEL CA-ENT25-G-SSS-C)	$4,476.00	2.0%	$4,386.48	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CAENT25GSC-K	SEL CA-ENT25-G-SSS-C)	$5,454.00	2.0%	$5,344.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CAENT25PSC	SEL CA-ENT25-P-SSS-C)	$4,844.00	2.0%	$4,747.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CAENT25PSC-I	SEL CA-ENT25-P-SSS-C)	$5,328.00	2.0%	$5,221.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CAENT25PSC-K	SEL CA-ENT25-P-SSS-C)	$6,493.00	2.0%	$6,363.14	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CB25VMGSC	SELECT VC-CB-25VM-G-SSS-C)	$263.00	2.0%	$257.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CB25VMGSC-I	SEL VC-CB-25VM-G-SSS-C)	$289.00	2.0%	$283.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CB25VMGSC-K	SEL VC-CB-25VM-G-SSS-C)	$353.00	2.0%	$345.94	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CB25VMPSC	SELECT VC-CB-25VM-P-SSS-C)	$313.00	2.0%	$306.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CB25VMPSC-I	SEL VC-CB-25VM-P-SSS-C)	$344.00	2.0%	$337.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
CB25VMPSC-K	SEL VC-CB-25VM-P-SSS-C)	$420.00	2.0%	$411.60	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-3G-S-C	SEL VC-ELMS-3G-SSS-C)	$277.00	2.0%	$271.46	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-3G-S-C-I	SEL VC-ELMS-3G-SSS-C)	$305.00	2.0%	$298.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-3G-S-C-K	SEL VC-ELMS-3G-SSS-C)	$372.00	2.0%	$364.56	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-3P-S-C	SEL VC-ELMS-3P-SSS-C)	$330.00	2.0%	$323.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-3P-S-C-I	SEL VC-ELMS-3P-SSS-C)	$363.00	2.0%	$355.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-3P-S-C-K	SEL VC-ELMS-3P-SSS-C)	$442.00	2.0%	$433.16	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-C-I	SEL VC-ELMS-C)	$550.00	22.5%	$426.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
ELMS-C-K	SEL VC-ELMS-C)	$673.00	22.5%	$521.58	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
ELMS-G-S-C	SEL VC-ELMS-G-SSS-C)	$105.00	2.0%	$102.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-G-S-C-I	SEL VC-ELMS-G-SSS-C)	$116.00	2.0%	$113.68	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-G-S-C-K	SEL VC-ELMS-G-SSS-C)	$141.00	2.0%	$138.18	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-P-S-C	SEL VC-ELMS-P-SSS-C)	$125.00	2.0%	$122.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-P-S-C-I	SEL VC-ELMS-P-SSS-C)	$138.00	2.0%	$135.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ELMS-P-S-C-K	SEL VC-ELMS-P-SSS-C)	$168.00	2.0%	$164.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA100GSSSC	SEL VU5-EN-A100-G-SSS-C)	$1,890.00	2.0%	$1,852.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA100GSSSC-I	SEL VU5-EN-A100-G-SSS-C)	$2,079.00	2.0%	$2,037.42	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA100GSSSC-K	SEL VU5-EN-A100-G-SSS-C)	$2,291.00	2.0%	$2,245.18	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA100PSSSC	SEL VU5-EN-A100-P-SSS-C)	$2,250.00	2.0%	$2,205.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA100PSSSC-I	SEL VU5-EN-A100-P-SSS-C)	$2,475.00	2.0%	$2,425.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA100PSSSC-K	SEL VU5-EN-A100-P-SSS-C)	$2,727.00	2.0%	$2,672.46	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA10GSSSC	SEL VU5-EN-A10-G-SSS-C)	$189.00	2.0%	$185.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA10GSSSC-I	SEL VU5-EN-A10-G-SSS-C)	$208.00	2.0%	$203.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA10GSSSC-K	SEL VU5-EN-A10-G-SSS-C)	$229.00	2.0%	$224.42	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA10PSSSC	SEL VU5-EN-A10-P-SSS-C)	$225.00	2.0%	$220.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA10PSSSC-I	SEL VU5-EN-A10-P-SSS-C)	$248.00	2.0%	$243.04	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
ENA10PSSSC-K	SEL VU5-EN-A10-P-SSS-C)	$273.00	2.0%	$267.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC1003GC	SEL HZ-ADVC-100-3G-SSS-C)	$22,176.00	2.0%	$21,732.48	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC1003GC-I	SEL HZ-ADVC-100-3G-SSS-C)	$24,393.60	2.0%	$23,905.73	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC1003GC-K	SEL HZ-ADVC-100-3G-SSS-C)	$22,096.00	2.0%	$21,654.08	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC1003PC	SEL HZ-ADVC-100-3P-SSS-C)	$26,400.00	2.0%	$25,872.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC1003PC-I	SEL HZ-ADVC-100-3P-SSS-C)	$29,040.00	2.0%	$28,459.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC1003PC-K	SEL HZ-ADVC-100-3P-SSS-C)	$26,305.00	2.0%	$25,778.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC100C	SEL HZ-ADVC-100-C)	$40,000.00	22.5%	$31,000.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAC100C-I	SEL HZ-ADVC-100-C)	$44,000.00	22.5%	$34,100.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAC100C-K	SEL HZ-ADVC-100-C)	$39,857.00	22.5%	$30,889.18	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAC100GC	SEL HZ-ADVC-100-G-SSS-C)	$8,400.00	2.0%	$8,232.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC100GC-I	SEL HZ-ADVC-100-G-SSS-C)	$9,240.00	2.0%	$9,055.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC100GC-K	SEL HZ-ADVC-100-G-SSS-C)	$8,370.00	2.0%	$8,202.60	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC100PC	SEL HZ-ADVC-100-P-SSS-C)	$10,000.00	2.0%	$9,800.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC100PC-I	SEL HZ-ADVC-100-P-SSS-C)	$11,000.00	2.0%	$10,780.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC100PC-K	SEL HZ-ADVC-100-P-SSS-C)	$9,964.00	2.0%	$9,764.72	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC103GC	SEL HZ-ADVC-10-3G-SSS-C)	$2,218.00	2.0%	$2,173.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC103GC-I	SEL HZ-ADVC-10-3G-SSS-C)	$2,439.36	2.0%	$2,390.57	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC103GC-K	SEL HZ-ADVC-10-3G-SSS-C)	$2,210.00	2.0%	$2,165.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC103PC	SEL HZ-ADVC-10-3P-SSS-C)	$2,640.00	2.0%	$2,587.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC103PC-I	SEL HZ-ADVC-10-3P-SSS-C)	$2,904.00	2.0%	$2,845.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC103PC-K	SEL HZ-ADVC-10-3P-SSS-C)	$2,631.00	2.0%	$2,578.38	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC10C	SEL HZ-ADVC-10-C)	$4,000.00	22.5%	$3,100.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAC10C-I	SEL HZ-ADVC-10-C)	$4,400.00	22.5%	$3,410.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAC10C-K	SEL HZ-ADVC-10-C)	$3,986.00	22.5%	$3,089.15	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAC10GC	SEL HZ-ADVC-10-G-SSS-C)	$840.00	2.0%	$823.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC10GC-I	SEL HZ-ADVC-10-G-SSS-C)	$924.00	2.0%	$905.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC10GC-K	SEL HZ-ADVC-10-G-SSS-C)	$837.00	2.0%	$820.26	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC10PC	SEL HZ-ADVC-10-P-SSS-C)	$1,000.00	2.0%	$980.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC10PC-I	SEL HZ-ADVC-10-P-SSS-C)	$1,100.00	2.0%	$1,078.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAC10PC-K	SEL HZ-ADVC-10-P-SSS-C)	$996.00	2.0%	$976.08	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN1003GC	SEL HZ-ADVN-100-3G-SSS-C)	$13,860.00	2.0%	$13,582.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN1003GC-I	SEL HZ-ADVN-100-3G-SSS-C)	$15,246.00	2.0%	$14,941.08	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN1003GC-K	SEL HZ-ADVN-100-3G-SSS-C)	$13,810.00	2.0%	$13,533.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN1003PC	SEL HZ-ADVN-100-3P-SSS-C)	$16,500.00	2.0%	$16,170.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN1003PC-I	SEL HZ-ADVN-100-3P-SSS-C)	$18,150.00	2.0%	$17,787.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN1003PC-K	SEL HZ-ADVN-100-3P-SSS-C)	$16,441.00	2.0%	$16,112.18	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
HAN100C	SEL HZ-ADVN-100-C)	$25,000.00	22.5%	$19,375.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAN100C-I	SEL HZ-ADVN-100-C)	$27,500.00	22.5%	$21,312.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAN100C-K	SEL HZ-ADVN-100-C)	$24,910.00	22.5%	$19,305.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAN100GC	SEL HZ-ADVN-100-G-SSS-C)	$5,250.00	2.0%	$5,145.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN100GC-I	SEL HZ-ADVN-100-G-SSS-C)	$5,775.00	2.0%	$5,659.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN100GC-K	SEL HZ-ADVN-100-G-SSS-C)	$5,231.00	2.0%	$5,126.38	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN100PC	SEL HZ-ADVN-100-P-SSS-C)	$6,250.00	2.0%	$6,125.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN100PC-I	SEL HZ-ADVN-100-P-SSS-C)	$6,875.00	2.0%	$6,737.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN100PC-K	SEL HZ-ADVN-100-P-SSS-C)	$6,228.00	2.0%	$6,103.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN103GC	SEL HZ-ADVN-10-3G-SSS-C)	$1,386.00	2.0%	$1,358.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN103GC-I	SEL HZ-ADVN-10-3G-SSS-C)	$1,524.60	2.0%	$1,494.11	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN103GC-K	SEL HZ-ADVN-10-3G-SSS-C)	$1,381.00	2.0%	$1,353.38	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN103PC	SEL HZ-ADVN-10-3P-SSS-C)	$1,650.00	2.0%	$1,617.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN103PC-I	SEL HZ-ADVN-10-3P-SSS-C)	$1,815.00	2.0%	$1,778.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN103PC-K	SEL HZ-ADVN-10-3P-SSS-C)	$1,644.00	2.0%	$1,611.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN10C	SEL HZ-ADVN-10-C)	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAN10C-I	SEL HZ-ADVN-10-C)	$2,750.00	22.5%	$2,131.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAN10C-K	SEL HZ-ADVN-10-C)	$2,491.00	22.5%	$1,930.53	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HAN10GC	SEL HZ-ADVN-10-G-SSS-C)	$525.00	2.0%	$514.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN10GC-I	SEL HZ-ADVN-10-G-SSS-C)	$577.50	2.0%	$565.95	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN10GC-K	SEL HZ-ADVN-10-G-SSS-C)	$523.00	2.0%	$512.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN10PC	SEL HZ-ADVN-10-P-SSS-C)	$625.00	2.0%	$612.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN10PC-I	SEL HZ-ADVN-10-P-SSS-C)	$687.50	2.0%	$673.75	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HAN10PC-K	SEL HZ-ADVN-10-P-SSS-C)	$623.00	2.0%	$610.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC1003GC	SEL HZ-ENTC-100-3G-SSS-C)	$27,720.00	2.0%	$27,165.60	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC1003GC-I	SEL HZ-ENTC-100-3G-SSS-C)	$30,492.00	2.0%	$29,882.16	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC1003GC-K	SEL HZ-ENTC-100-3G-SSS-C)	$27,621.00	2.0%	$27,068.58	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC1003PC	SEL HZ-ENTC-100-3P-SSS-C)	$33,000.00	2.0%	$32,340.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC1003PC-I	SEL HZ-ENTC-100-3P-SSS-C)	$36,300.00	2.0%	$35,574.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC1003PC-K	SEL HZ-ENTC-100-3P-SSS-C)	$32,882.00	2.0%	$32,224.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC100C	SEL HZ-ENTC-100-C)	$50,000.00	22.5%	$38,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEC100C-I	SEL HZ-ENTC-100-C)	$55,000.00	22.5%	$42,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEC100C-K	SEL HZ-ENTC-100-C)	$49,821.00	22.5%	$38,611.28	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEC100GC	SEL HZ-ENTC-100-G-SSS-C)	$10,500.00	2.0%	$10,290.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC100GC-I	SEL HZ-ENTC-100-G-SSS-C)	$11,550.00	2.0%	$11,319.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC100GC-K	SEL HZ-ENTC-100-G-SSS-C)	$10,462.00	2.0%	$10,252.76	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC100PC	SEL HZ-ENTC-100-P-SSS-C)	$12,500.00	2.0%	$12,250.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC100PC-I	SEL HZ-ENTC-100-P-SSS-C)	$13,750.00	2.0%	$13,475.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC100PC-K	SEL HZ-ENTC-100-P-SSS-C)	$12,455.00	2.0%	$12,205.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC103GC	SEL HZ-ENTC-10-3G-SSS-C)	$2,772.00	2.0%	$2,716.56	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC103GC-I	SEL HZ-ENTC-10-3G-SSS-C)	$3,049.20	2.0%	$2,988.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC103GC-K	SEL HZ-ENTC-10-3G-SSS-C)	$2,762.00	2.0%	$2,706.76	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC103PC	SEL HZ-ENTC-10-3P-SSS-C)	$3,300.00	2.0%	$3,234.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC103PC-I	SEL HZ-ENTC-10-3P-SSS-C)	$3,630.00	2.0%	$3,557.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC103PC-K	SEL HZ-ENTC-10-3P-SSS-C)	$3,288.00	2.0%	$3,222.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC10C	SEL HZ-ENTC-10-C)	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEC10C-I	SEL HZ-ENTC-10-C)	$5,500.00	22.5%	$4,262.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEC10C-K	SEL HZ-ENTC-10-C)	$4,982.00	22.5%	$3,861.05	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEC10GC	SEL HZ-ENTC-10-G-SSS-C)	$1,050.00	2.0%	$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC10GC-I	SEL HZ-ENTC-10-G-SSS-C)	$1,155.00	2.0%	$1,131.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC10GC-K	SEL HZ-ENTC-10-G-SSS-C)	$1,046.00	2.0%	$1,025.08	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC10PC	SEL HZ-ENTC-10-P-SSS-C)	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC10PC-I	SEL HZ-ENTC-10-P-SSS-C)	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEC10PC-K	SEL HZ-ENTC-10-P-SSS-C)	$1,246.00	2.0%	$1,221.08	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN1003GC	SEL HZ-ENTN-100-3G-SSS-C)	$16,632.00	2.0%	$16,299.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN1003GC-I	SEL HZ-ENTN-100-3G-SSS-C)	$18,295.20	2.0%	$17,929.30	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN1003GC-K	SEL HZ-ENTN-100-3G-SSS-C)	$16,572.00	2.0%	$16,240.56	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN1003PC	SEL HZ-ENTN-100-3P-SSS-C)	$19,800.00	2.0%	$19,404.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN1003PC-I	SEL HZ-ENTN-100-3P-SSS-C)	$21,780.00	2.0%	$21,344.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN1003PC-K	SEL HZ-ENTN-100-3P-SSS-C)	$19,729.00	2.0%	$19,334.42	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN100C	SEL HZ-ENTN-100-C)	$30,000.00	22.5%	$23,250.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEN100C-I	SEL HZ-ENTN-100-C)	$33,000.00	22.5%	$25,575.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEN100C-K	SEL HZ-ENTN-100-C)	$29,892.00	22.5%	$23,166.30	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEN100GC	SEL HZ-ENTN-100-G-SSS-C)	$6,300.00	2.0%	$6,174.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN100GC-I	SEL HZ-ENTN-100-G-SSS-C)	$6,930.00	2.0%	$6,791.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN100GC-K	SEL HZ-ENTN-100-G-SSS-C)	$6,277.00	2.0%	$6,151.46	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN100PC	SEL HZ-ENTN-100-P-SSS-C)	$7,500.00	2.0%	$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN100PC-I	SEL HZ-ENTN-100-P-SSS-C)	$8,250.00	2.0%	$8,085.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN100PC-K	SEL HZ-ENTN-100-P-SSS-C)	$7,473.00	2.0%	$7,323.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN103GC	SEL HZ-ENTN-10-3G-SSS-C)	$1,663.00	2.0%	$1,629.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN103GC-I	SEL HZ-ENTN-10-3G-SSS-C)	$1,829.52	2.0%	$1,792.93	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN103GC-K	SEL HZ-ENTN-10-3G-SSS-C)	$1,657.00	2.0%	$1,623.86	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN103PC	SEL HZ-ENTN-10-3P-SSS-C)	$1,980.00	2.0%	$1,940.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN103PC-I	SEL HZ-ENTN-10-3P-SSS-C)	$2,178.00	2.0%	$2,134.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN103PC-K	SEL HZ-ENTN-10-3P-SSS-C)	$1,973.00	2.0%	$1,933.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN10C	SEL HZ-ENTN-10-C)	$3,000.00	22.5%	$2,325.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEN10C-I	SEL HZ-ENTN-10-C)	$3,300.00	22.5%	$2,557.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEN10C-K	SEL HZ-ENTN-10-C)	$2,989.00	22.5%	$2,316.48	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HEN10GC	SEL HZ-ENTN-10-G-SSS-C)	$630.00	2.0%	$617.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN10GC-I	SEL HZ-ENTN-10-G-SSS-C)	$693.00	2.0%	$679.14	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN10GC-K	SEL HZ-ENTN-10-G-SSS-C)	$628.00	2.0%	$615.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN10PC	SEL HZ-ENTN-10-P-SSS-C)	$750.00	2.0%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN10PC-I	SEL HZ-ENTN-10-P-SSS-C)	$825.00	2.0%	$808.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HEN10PC-K	SEL HZ-ENTN-10-P-SSS-C)	$747.00	2.0%	$732.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZASD100UGC	SEL HZ-ADD-STD100-UG-C)	$7,000.00	22.5%	$5,425.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZASD100UGC-I	SEL HZ-ADD-STD100-UG-C)	$7,700.00	22.5%	$5,967.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZASD100UGC-K	SEL HZ-ADD-STD100-UG-C)	$8,484.00	22.5%	$6,575.10	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZASD10UGC	SEL HZ-ADD-STD10-UG-C)	$700.00	22.5%	$542.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZASD10UGC-I	SEL HZ-ADD-STD10-UG-C)	$770.00	22.5%	$596.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZASD10UGC-K	SEL HZ-ADD-STD10-UG-C)	$848.00	22.5%	$657.20	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZEAS100UGC	SEL HZ-EAD-STD100-UG-C)	$17,500.00	22.5%	$13,562.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZEAS100UGC-I	SEL HZ-EAD-STD100-UG-C)	$19,250.00	22.5%	$14,918.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZEAS100UGC-K	SEL HZ-EAD-STD100-UG-C)	$21,174.00	22.5%	$16,409.85	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
HZEAS10UGC	SEL HZ-EAD-STD10-UG-C)	$1,750.00	22.5%	$1,356.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZEAS10UGC-I	SEL HZ-EAD-STD10-UG-C)	$1,925.00	22.5%	$1,491.88	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZEAS10UGC-K	SEL HZ-EAD-STD10-UG-C)	$2,117.00	22.5%	$1,640.68	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZM5A100UGC	SEL HZ-MG5-ADVC-100-UG-C)	$27,500.00	22.5%	$21,312.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZM5A100UGC-I	SEL HZ-MG5-ADVC-100-UG-C)	$30,250.00	22.5%	$23,443.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZM5A100UGC-K	SEL HZ-MG5-ADVC-100-UG-C)	$33,330.00	22.5%	$25,830.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZM5A10UGC	SEL HZ-MG5-ADVC-10-UG-C)	$2,750.00	22.5%	$2,131.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZM5A10UGC-I	SEL HZ-MG5-ADVC-10-UG-C)	$3,025.00	22.5%	$2,344.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZM5A10UGC-K	SEL HZ-MG5-ADVC-10-UG-C)	$3,333.00	22.5%	$2,583.08	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZMRG100GSC	SEL HZ-MRG-100-G-SSS-C)	$3,150.00	2.0%	$3,087.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZMRG100GSC-I	SEL HZ-MRG-100-G-SSS-C)	$3,465.00	2.0%	$3,395.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZMRG100GSC-K	SEL HZ-MRG-100-G-SSS-C)	$3,818.00	2.0%	$3,741.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZMRG100PSC	SEL HZ-MRG-100-P-SSS-C)	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZMRG100PSC-I	SEL HZ-MRG-100-P-SSS-C)	$4,125.00	2.0%	$4,042.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZMRG100PSC-K	SEL HZ-MRG-100-P-SSS-C)	$4,545.00	2.0%	$4,454.10	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZMRG10GSC	SEL HZ-MRG-10-G-SSS-C)	$315.00	2.0%	$308.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZMRG10GSC-I	SEL HZ-MRG-10-G-SSS-C)	$347.00	2.0%	$340.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZMRG10GSC-K	SEL HZ-MRG-10-G-SSS-C)	$382.00	2.0%	$374.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZMRG10PSC	SEL HZ-MRG-10-P-SSS-C)	$375.00	2.0%	$367.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZMRG10PSC-I	SEL HZ-MRG-10-P-SSS-C)	$413.00	2.0%	$404.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZMRG10PSC-K	SEL HZ-MRG-10-P-SSS-C)	$455.00	2.0%	$445.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA1003GC	SEL HZ-STD-A100-3G-SSS-C)	$10,534.00	2.0%	$10,323.32	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA1003GC-I	SEL HZ-STD-A100-3G-SSS-C)	$11,586.96	2.0%	$11,355.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA1003GC-K	SEL HZ-STD-A100-3G-SSS-C)	$12,767.00	2.0%	$12,511.66	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA1003PC	SEL HZ-STD-A100-3P-SSS-C)	$12,540.00	2.0%	$12,289.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA1003PC-I	SEL HZ-STD-A100-3P-SSS-C)	$13,794.00	2.0%	$13,518.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA1003PC-K	SEL HZ-STD-A100-3P-SSS-C)	$15,199.00	2.0%	$14,895.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA100GC	SEL HZ-STD-A100-G-SSS-C)	$3,990.00	2.0%	$3,910.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA100GC-I	SEL HZ-STD-A100-G-SSS-C)	$4,389.00	2.0%	$4,301.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA100GC-K	SEL HZ-STD-A100-G-SSS-C)	$4,836.00	2.0%	$4,739.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA100PC	SEL HZ-STD-A100-P-SSS-C)	$4,750.00	2.0%	$4,655.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA100PC-I	SEL HZ-STD-A100-P-SSS-C)	$5,225.00	2.0%	$5,120.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA100PC-K	SEL HZ-STD-A100-P-SSS-C)	$5,757.00	2.0%	$5,641.86	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA103GC	SEL HZ-STD-A10-3G-SSS-C)	$1,053.00	2.0%	$1,031.94	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA103GC-I	SEL HZ-STD-A10-3G-SSS-C)	$1,158.70	2.0%	$1,135.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA103GC-K	SEL HZ-STD-A10-3G-SSS-C)	$1,277.00	2.0%	$1,251.46	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA103PC	SEL HZ-STD-A10-3P-SSS-C)	$1,254.00	2.0%	$1,228.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA103PC-I	SEL HZ-STD-A10-3P-SSS-C)	$1,379.40	2.0%	$1,351.81	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA103PC-K	SEL HZ-STD-A10-3P-SSS-C)	$1,520.00	2.0%	$1,489.60	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA10C	SEL HZ-STD-A10-C)	$1,900.00	22.5%	$1,472.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZSDA10C-I	SEL HZ-STD-A10-C)	$2,090.00	22.5%	$1,619.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZSDA10C-K	SEL HZ-STD-A10-C)	$2,307.00	22.5%	$1,787.93	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZSDA10GC	SEL HZ-STD-A10-G-SSS-C)	$399.00	2.0%	$391.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA10GC-I	SEL HZ-STD-A10-G-SSS-C)	$438.90	2.0%	$430.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA10GC-K	SEL HZ-STD-A10-G-SSS-C)	$484.00	2.0%	$474.32	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA10PC	SEL HZ-STD-A10-P-SSS-C)	$475.00	2.0%	$465.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA10PC-I	SEL HZ-STD-A10-P-SSS-C)	$522.50	2.0%	$512.05	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSDA10PC-K	SEL HZ-STD-A10-P-SSS-C)	$576.00	2.0%	$564.48	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC100GSC	SEL HZ-STC-100-G-SSS-C)	$10,500.00	2.0%	$10,290.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC100GSC-I	SEL HZ-STC-100-G-SSS-C)	$11,550.00	2.0%	$11,319.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC100GSC-K	SEL HZ-STC-100-G-SSS-C)	$12,726.00	2.0%	$12,471.48	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC100PSC	SEL HZ-STC-100-P-SSS-C)	$12,500.00	2.0%	$12,250.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC100PSC-I	SEL HZ-STC-100-P-SSS-C)	$13,750.00	2.0%	$13,475.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC100PSC-K	SEL HZ-STC-100-P-SSS-C)	$15,150.00	2.0%	$14,847.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC10GSC	SEL HZ-STC-10-G-SSS-C)	$1,050.00	2.0%	$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC10GSC-I	SEL HZ-STC-10-G-SSS-C)	$1,155.00	2.0%	$1,131.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC10GSC-K	SEL HZ-STC-10-G-SSS-C)	$1,273.00	2.0%	$1,247.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC10PSC	SEL HZ-STC-10-P-SSS-C)	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC10PSC-I	SEL HZ-STC-10-P-SSS-C)	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTC10PSC-K	SEL HZ-STC-10-P-SSS-C)	$1,515.00	2.0%	$1,484.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD1003GC	SEL HZ-STD-100-3G-SSS-C)	$13,860.00	2.0%	$13,582.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD1003GC-I	SEL HZ-STD-100-3G-SSS-C)	$15,246.00	2.0%	$14,941.08	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD1003GC-K	SEL HZ-STD-100-3G-SSS-C)	$16,799.00	2.0%	$16,463.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD1003PC	SEL HZ-STD-100-3P-SSS-C)	$16,500.00	2.0%	$16,170.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD1003PC-I	SEL HZ-STD-100-3P-SSS-C)	$18,150.00	2.0%	$17,787.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD1003PC-K	SEL HZ-STD-100-3P-SSS-C)	$19,999.00	2.0%	$19,599.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD100C	SEL HZ-STD-100-C)	$25,000.00	22.5%	$19,375.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZSTD100C-I	SEL HZ-STD-100-C)	$27,500.00	22.5%	$21,312.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZSTD100C-K	SEL HZ-STD-100-C)	$30,341.00	22.5%	$23,514.28	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZSTD100GC	SEL HZ-STD-100-G-SSS-C)	$5,250.00	2.0%	$5,145.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD100GC-I	SEL HZ-STD-100-G-SSS-C)	$5,775.00	2.0%	$5,659.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD100GC-K	SEL HZ-STD-100-G-SSS-C)	$6,363.00	2.0%	$6,235.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD100PC	SEL HZ-STD-100-P-SSS-C)	$6,250.00	2.0%	$6,125.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD100PC-I	SEL HZ-STD-100-P-SSS-C)	$6,875.00	2.0%	$6,737.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD100PC-K	SEL HZ-STD-100-P-SSS-C)	$7,575.00	2.0%	$7,423.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD103GC	SEL HZ-STD-10-3G-SSS-C)	$1,386.00	2.0%	$1,358.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD103GC-I	SEL HZ-STD-10-3G-SSS-C)	$1,524.60	2.0%	$1,494.11	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD103GC-K	SEL HZ-STD-10-3G-SSS-C)	$1,680.00	2.0%	$1,646.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD103PC	SEL HZ-STD-10-3P-SSS-C)	$1,650.00	2.0%	$1,617.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD103PC-I	SEL HZ-STD-10-3P-SSS-C)	$1,815.00	2.0%	$1,778.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD103PC-K	SEL HZ-STD-10-3P-SSS-C)	$2,000.00	2.0%	$1,960.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD10C	SEL HZ-STD-10-C)	$2,500.00	22.5%	$1,937.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZSTD10C-I	SEL HZ-STD-10-C)	$2,750.00	22.5%	$2,131.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZSTD10C-K	SEL HZ-STD-10-C)	$3,034.00	22.5%	$2,351.35	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZSTD10GC	SEL HZ-STD-10-G-SSS-C)	$525.00	2.0%	$514.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD10GC-I	SEL HZ-STD-10-G-SSS-C)	$577.50	2.0%	$565.95	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD10GC-K	SEL HZ-STD-10-G-SSS-C)	$636.00	2.0%	$623.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD10PC	SEL HZ-STD-10-P-SSS-C)	$625.00	2.0%	$612.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD10PC-I	SEL HZ-STD-10-P-SSS-C)	$687.50	2.0%	$673.75	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTD10PC-K	SEL HZ-STD-10-P-SSS-C)	$758.00	2.0%	$742.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTDA100C	SEL HZ-STD-A100-C)	$19,000.00	22.5%	$14,725.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZSTDA100C-I	SEL HZ-STD-A100-C)	$20,900.00	22.5%	$16,197.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZSTDA100C-K	SEL HZ-STD-A100-C)	$23,067.00	22.5%	$17,876.93	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
HZSTE100GSC	SEL HZ-STE-100-G-SSS-C)	$6,300.00	2.0%	$6,174.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE100GSC-I	SEL HZ-STE-100-G-SSS-C)	$6,930.00	2.0%	$6,791.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE100GSC-K	SEL HZ-STE-100-G-SSS-C)	$7,636.00	2.0%	$7,483.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE100PSC	SEL HZ-STE-100-P-SSS-C)	$7,500.00	2.0%	$7,350.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE100PSC-I	SEL HZ-STE-100-P-SSS-C)	$8,250.00	2.0%	$8,085.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE100PSC-K	SEL HZ-STE-100-P-SSS-C)	$9,090.00	2.0%	$8,908.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE103GSC-I	SEL HZ-STE-10-3G-SSS-C)BSnSHznS10Pk3Yr	$1,830.00	2.0%	$1,793.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE10GSC	SEL HZ-STE-10-G-SSS-C)	$630.00	2.0%	$617.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE10GSC-I	SEL HZ-STE-10-G-SSS-C)	$693.00	2.0%	$679.14	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE10GSC-K	SEL HZ-STE-10-G-SSS-C)	$764.00	2.0%	$748.72	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE10PSC	SEL HZ-STE-10-P-SSS-C)	$750.00	2.0%	$735.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE10PSC-I	SEL HZ-STE-10-P-SSS-C)	$825.00	2.0%	$808.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZSTE10PSC-K	SEL HZ-STE-10-P-SSS-C)	$909.00	2.0%	$890.82	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZVAA100UGC	SEL HZ-VAD-ADVC-100-UG-C)	$23,000.00	22.5%	$17,825.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVAA100UGC-I	SEL HZ-VAD-ADVC-100-UG-C)	$25,300.00	22.5%	$19,607.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVAA100UGC-K	SEL HZ-VAD-ADVC-100-UG-C)	$27,850.00	22.5%	$21,583.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVAA10UGC	SEL HZ-VAD-ADVC-10-UG-C)	$2,300.00	22.5%	$1,782.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVAA10UGC-I	SEL HZ-VAD-ADVC-10-UG-C)	$2,530.00	22.5%	$1,960.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVAA10UGC-K	SEL HZ-VAD-ADVC-10-UG-C)	$2,785.00	22.5%	$2,158.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVAE100UGC	SEL HZ-VAD-ENTC-100-UG-C)	$34,000.00	22.5%	$26,350.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVAE100UGC-I	SEL HZ-VAD-ENTC-100-UG-C)	$37,400.00	22.5%	$28,985.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVAE100UGC-K	SEL HZ-VAD-ENTC-100-UG-C)	$41,202.00	22.5%	$31,931.55	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVAE10UGC	SEL HZ-VAD-ENTC-10-UG-C)	$3,400.00	22.5%	$2,635.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVAE10UGC-I	SEL HZ-VAD-ENTC-10-UG-C)	$3,740.00	22.5%	$2,898.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVAE10UGC-K	SEL HZ-VAD-ENTC-10-UG-C)	$4,120.00	22.5%	$3,193.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVES100UGC	SEL HZ-VENT-STD100-UG-C)	$10,000.00	22.5%	$7,750.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVES100UGC-I	SEL HZ-VENT-STD100-UG-C)	$11,000.00	22.5%	$8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVES100UGC-K	SEL HZ-VENT-STD100-UG-C)	$12,106.00	22.5%	$9,382.15	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVES10UGC	SEL HZ-VENT-STD10-UG-C)	$1,000.00	22.5%	$775.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVES10UGC-I	SEL HZ-VENT-STD10-UG-C)	$1,100.00	22.5%	$852.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZVES10UGC-K	SEL HZ-VENT-STD10-UG-C)	$1,211.00	22.5%	$938.53	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZWAD100UGC	SEL HZ-WSP-ADVN-100-UG-C)	$11,000.00	22.5%	$8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZWAD100UGC-I	SEL HZ-WSP-ADVN-100-UG-C)	$12,100.00	22.5%	$9,377.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZWAD100UGC-K	SEL HZ-WSP-ADVN-100-UG-C)	$13,302.00	22.5%	$10,309.05	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZWAD10UGC	SEL HZ-WSP-ADVN-10-UG-C)	$1,100.00	22.5%	$852.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZWAD10UGC-I	SEL HZ-WSP-ADVN-10-UG-C)	$1,210.00	22.5%	$937.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZWAD10UGC-K	SEL HZ-WSP-ADVN-10-UG-C)	$1,330.00	22.5%	$1,030.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZWSP100GSC	SEL HZ-WSP-100-G-SSS-C)	$3,150.00	2.0%	$3,087.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSP100GSC-I	SEL HZ-WSP-100-G-SSS-C)	$3,465.00	2.0%	$3,395.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSP100GSC-K	SEL HZ-WSP-100-G-SSS-C)	$3,818.00	2.0%	$3,741.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSP100PSC	SEL HZ-WSP-100-P-SSS-C)	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSP100PSC-I	SEL HZ-WSP-100-P-SSS-C)	$4,125.00	2.0%	$4,042.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSP100PSC-K	SEL HZ-WSP-100-P-SSS-C)	$4,545.00	2.0%	$4,454.10	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSP10GSC	SEL HZ-WSP-10-G-SSS-C)	$315.00	2.0%	$308.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSP10GSC-I	SEL HZ-WSP-10-G-SSS-C)	$347.00	2.0%	$340.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSP10GSC-K	SEL HZ-WSP-10-G-SSS-C)	$382.00	2.0%	$374.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSP10PSC	SEL HZ-WSP-10-P-SSS-C)	$375.00	2.0%	$367.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSP10PSC-I	SEL HZ-WSP-10-P-SSS-C)	$413.00	2.0%	$404.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSP10PSC-K	SEL HZ-WSP-10-P-SSS-C)	$455.00	2.0%	$445.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
HZWSPST100U	(SEL HZ-WSP-STE-100-UG-C)	$16,500.00	22.5%	$12,787.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
HZWSPST10UG	(SEL HZ-WSP-STE-10-UG-C)	$1,650.00	22.5%	$1,278.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
M51003GC	SEL MG5-100-3G-SSS-C)	$8,316.00	2.0%	$8,149.68	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M51003GC-I	SEL MG5-100-3G-SSS-C)	$9,147.60	2.0%	$8,964.65	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M51003GC-K	SEL MG5-100-3G-SSS-C)	$10,079.00	2.0%	$9,877.42	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M51003PC	SEL MG5-100-3P-SSS-C)	$9,900.00	2.0%	$9,702.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M51003PC-I	SEL MG5-100-3P-SSS-C)	$10,890.00	2.0%	$10,672.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M51003PC-K	SEL MG5-100-3P-SSS-C)	$11,999.00	2.0%	$11,759.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5100C	SEL MG5-100-C)	$15,000.00	22.5%	$11,625.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
M5100C-I	SEL MG5-100-C)	$16,500.00	22.5%	$12,787.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
M5100C-K	SEL MG5-100-C)	$18,185.00	22.5%	$14,093.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
M5100GC	SEL MG5-100-G-SSS-C)	$3,150.00	2.0%	$3,087.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5100GC-I	SEL MG5-100-G-SSS-C)	$3,465.00	2.0%	$3,395.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5100GC-K	SEL MG5-100-G-SSS-C)	$3,818.00	2.0%	$3,741.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5100PC	SEL MG5-100-P-SSS-C)	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5100PC-I	SEL MG5-100-P-SSS-C)	$4,125.00	2.0%	$4,042.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5100PC-K	SEL MG5-100-P-SSS-C)	$4,545.00	2.0%	$4,454.10	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5103GC	SEL MG5-10-3G-SSS-C)	$832.00	2.0%	$815.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5103GC-I	SEL MG5-10-3G-SSS-C)	$914.76	2.0%	$896.46	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5103GC-K	SEL MG5-10-3G-SSS-C)	$1,008.00	2.0%	$987.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5103PC	SEL MG5-10-3P-SSS-C)	$990.00	2.0%	$970.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5103PC-I	SEL MG5-10-3P-SSS-C)	$1,089.00	2.0%	$1,067.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M5103PC-K	SEL MG5-10-3P-SSS-C)	$1,200.00	2.0%	$1,176.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M510C	SEL MG5-10-C)	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
M510C-I	SEL MG5-10-C)	$1,650.00	22.5%	$1,278.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
M510C-K	SEL MG5-10-C)	$1,818.00	22.5%	$1,408.95	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
M510GC	SEL MG5-10-G-SSS-C)	$315.00	2.0%	$308.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M510GC-I	SEL MG5-10-G-SSS-C)	$346.50	2.0%	$339.57	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M510GC-K	SEL MG5-10-G-SSS-C)	$382.00	2.0%	$374.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M510PC	SEL MG5-10-P-SSS-C)	$375.00	2.0%	$367.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M510PC-I	SEL MG5-10-P-SSS-C)	$412.50	2.0%	$404.25	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
M510PC-K	SEL MG5-10-P-SSS-C)	$455.00	2.0%	$445.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA100GSSSC	SEL VU5-PR-A100-G-SSS-C)	$3,990.00	2.0%	$3,910.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA100GSSSC-I	SEL VU5-PR-A100-G-SSS-C)	$4,389.00	2.0%	$4,301.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA100GSSSC-K	SEL VU5-PR-A100-G-SSS-C)	$4,836.00	2.0%	$4,739.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA100PSSSC	SEL VU5-PR-A100-P-SSS-C)	$4,750.00	2.0%	$4,655.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA100PSSSC-I	SEL VU5-PR-A100-P-SSS-C)	$5,225.00	2.0%	$5,120.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA100PSSSC-K	SEL VU5-PR-A100-P-SSS-C)	$5,757.00	2.0%	$5,641.86	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA10GSSSC	SEL VU5-PR-A10-G-SSS-C)	$399.00	2.0%	$391.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA10GSSSC-I	SEL VU5-PR-A10-G-SSS-C)	$439.00	2.0%	$430.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA10GSSSC-K	SEL VU5-PR-A10-G-SSS-C)	$484.00	2.0%	$474.32	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA10PSSSC	SEL VU5-PR-A10-P-SSS-C)	$475.00	2.0%	$465.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA10PSSSC-I	SEL VU5-PR-A10-P-SSS-C)	$523.00	2.0%	$512.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRA10PSSSC-K	SEL VU5-PR-A10-P-SSS-C)	$576.00	2.0%	$564.48	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
PRSTRGSSSC	SEL VU5-PR-STR-G-SSS-C)	$525.00	2.0%	$514.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRSTRGSSSC-I	SEL VU5-PR-STR-G-SSS-C)	$578.00	2.0%	$566.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRSTRGSSSC-K	SEL VU5-PR-STR-G-SSS-C)	$636.00	2.0%	$623.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRSTRPSSSC	SEL VU5-PR-STR-P-SSS-C)	$625.00	2.0%	$612.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRSTRPSSSC-I	SEL VU5-PR-STR-P-SSS-C)	$688.00	2.0%	$674.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
PRSTRPSSSC-K	SEL VU5-PR-STR-P-SSS-C)	$758.00	2.0%	$742.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SM-AMGT-F	SELECT: SERV MGR AST MGT	$33,000.00	22.5%	$25,575.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SM-AMGT-P-F	SELECT: PRO SERV MGR AST MGT 1SNS	$8,250.00	2.0%	$8,085.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SM-CUSR-F	SELECT: SERV MGR CONCUSR	$5,500.00	22.5%	$4,262.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SM-CUSR-P-F	SELECT: PRO SERV MGR CONCUSR 1SNS	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SM-GND-F	SELECT: SERV MGR FOUND	$11,000.00	22.5%	$8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SM-GND-P-F	SELECT: PRO SERV MGR FOUND 1SNS	$2,750.00	2.0%	$2,695.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SM-IPLF-F	SELECT: SERV MGR INTPLAT	$22,000.00	22.5%	$17,050.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SM-IPLF-P-F	SELECT: PRO SERV MGR INTPLAT 1SNS	$5,500.00	2.0%	$5,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SM-KMGT-F	SELECT: SERV MGR KNOWMGT	$11,000.00	22.5%	$8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SM-KMGT-P-F	SELECT: PRO SERV MGR KNOWMGT 1SNS	$2,750.00	2.0%	$2,695.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SM-NUSR-F	SELECT: SERV MGR NMUSR	$1,650.00	22.5%	$1,278.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SM-PORT-F	SELECT: SERV MGR PORTAL	$11,000.00	22.5%	$8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SM-PORT-P-F	SELECT: PRO SERV MGR PORTAL 1SNS	$2,750.00	2.0%	$2,695.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SM-SDSK-F	SELECT: SERV MGR SERVDSK	$11,000.00	22.5%	$8,525.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SM-SDSK-P-F	SELECT: PRO SERV MGR SERVDSK 1SNS	$2,750.00	2.0%	$2,695.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SM-WFLW-F	SELECT: SERV MGR WRKFL	$22,000.00	22.5%	$17,050.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SM-WFLW-P-F	SELECT: PRO SERV MGR WRKFL 1SNS	$5,500.00	2.0%	$5,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525E3GSC	SEL VC-SRM5-25E-3G-SSS-C)	$6,861.00	2.0%	$6,723.78	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525E3GSC-K	SEL VC-SRM5-25E-3G-SSS-C)	$9,197.00	2.0%	$9,013.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525E3PSC	SEL VC-SRM5-25E-3P-SSS-C)	$8,168.00	2.0%	$8,004.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525E3PSC-K	SEL VC-SRM5-25E-3P-SSS-C)	$10,949.00	2.0%	$10,730.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5-25E-C	SEL VC-SRM5-25E-C)	$12,375.00	22.5%	$9,590.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5-25E-C-I	SEL VC-SRM5-25E-C)	$13,613.00	22.5%	$10,550.08	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5-25E-C-K	SEL VC-SRM5-25E-C)	$16,590.00	22.5%	$12,857.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM525EGSC	SEL VC-SRM5-25E-G-SSS-C)	$2,599.00	2.0%	$2,547.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525EGSC-K	SEL VC-SRM5-25E-G-SSS-C)	$3,484.00	2.0%	$3,414.32	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525EPSC	SEL VC-SRM5-25E-P-SSS-C)	$3,094.00	2.0%	$3,032.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525EPSC-K	SEL VC-SRM5-25E-P-SSS-C)	$4,147.00	2.0%	$4,064.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525EUGC	SEL VC-SRM5-25E-UG-C)	$8,250.00	22.5%	$6,393.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM525EUGC-I	SEL VC-SRM5-25E-UG-C)	$9,075.00	22.5%	$7,033.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM525EUGC-K	SEL VC-SRM5-25E-UG-C)	$11,010.00	22.5%	$8,532.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM525S3SC	SEL VC-SRM5-25S-3G-SSS-C)	$2,703.00	2.0%	$2,648.94	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525S3SC-K	SEL VC-SRM5-25S-3G-SSS-C)	$3,624.00	2.0%	$3,551.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525S3SS	SEL VC-SRM5-25S-3P-SSS-C)	$3,218.00	2.0%	$3,153.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525S3SS-K	SEL VC-SRM5-25S-3P-SSS-C)	$4,314.00	2.0%	$4,227.72	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5-25S-C	SEL VC-SRM5-25S-C)	$4,875.00	22.5%	$3,778.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5-25S-C-I	SEL VC-SRM5-25S-C)	$5,363.00	22.5%	$4,156.33	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5-25S-C-K	SEL VC-SRM5-25S-C)	$6,531.00	22.5%	$5,061.53	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM525SGSC	SEL VC-SRM5-25S-G-SSS-C)	$1,024.00	2.0%	$1,003.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525SGSC-K	SEL VC-SRM5-25S-G-SSS-C)	$1,373.00	2.0%	$1,345.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525SPSC	SEL VC-SRM5-25S-P-SSS-C)	$1,219.00	2.0%	$1,194.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM525SPSC-K	SEL VC-SRM5-25S-P-SSS-C)	$1,634.00	2.0%	$1,601.32	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EAK3GSC	SEL VC-SRM5E-AK-3G-SSS-C)	$18,544.00	2.0%	$18,173.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EAK3GSC-K	SEL VC-SRM5E-AK-3G-SSS-C)	$24,857.00	2.0%	$24,359.86	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EAK3PSC	SEL VC-SRM5E-AK-3P-SSS-C)	$22,075.00	2.0%	$21,633.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EAK3PSC-K	SEL VC-SRM5E-AK-3P-SSS-C)	$29,591.00	2.0%	$28,999.18	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EAKC	SEL VC-SRM5E-AK-C)	$30,995.00	22.5%	$24,021.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5EAKC-I	SEL VC-SRM5E-AK-C)	$34,095.00	22.5%	$26,423.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5EAKC-K	SEL VC-SRM5E-AK-C)	$41,548.00	22.5%	$32,199.70	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5EAKGSC	SEL VC-SRM5E-AK-G-SSS-C)	$7,272.00	2.0%	$7,126.56	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EAKGSC-K	SEL VC-SRM5E-AK-G-SSS-C)	$9,748.00	2.0%	$9,553.04	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EAKPSC	SEL VC-SRM5E-AK-P-SSS-C)	$8,657.00	2.0%	$8,483.86	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EAKPSC-K	SEL VC-SRM5E-AK-P-SSS-C)	$11,604.00	2.0%	$11,371.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EXP3GSC	SEL VC-SRM5E-XP-3G-SSS-C)	$15,869.00	2.0%	$15,551.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EXP3GSC-K	SEL VC-SRM5E-XP-3G-SSS-C)	$21,272.00	2.0%	$20,846.56	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EXP3PSC	SEL VC-SRM5E-XP-3P-SSS-C)	$18,890.00	2.0%	$18,512.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EXP3PSC-K	SEL VC-SRM5E-XP-3P-SSS-C)	$25,322.00	2.0%	$24,815.56	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EXPC	SEL VC-SRM5E-XP-C)	$27,995.00	22.5%	$21,696.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5EXPC-I	SEL VC-SRM5E-XP-C)	$30,795.00	22.5%	$23,866.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5EXPC-K	SEL VC-SRM5E-XP-C)	$37,527.00	22.5%	$29,083.43	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5EXPGSC	SEL VC-SRM5E-XP-G-SSS-C)	$6,223.00	2.0%	$6,098.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EXPGSC-K	SEL VC-SRM5E-XP-G-SSS-C)	$8,342.00	2.0%	$8,175.16	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EXPPSC	SEL VC-SRM5E-XP-P-SSS-C)	$6,749.00	2.0%	$6,614.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5EXPPSC-K	SEL VC-SRM5E-XP-P-SSS-C)	$9,047.00	2.0%	$8,866.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PAK3GSC	SEL VC-SRM5P-AK-3G-SSS-C)	$20,533.00	2.0%	$20,122.34	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PAK3GSC-K	SEL VC-SRM5P-AK-3G-SSS-C)	$27,523.00	2.0%	$26,972.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PAK3PSC	SEL VC-SRM5P-AK-3P-SSS-C)	$22,675.00	2.0%	$22,221.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PAK3PSC-K	SEL VC-SRM5P-AK-3P-SSS-C)	$30,395.00	2.0%	$29,787.10	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PAKC	SEL VC-SRM5P-AK-C)	$32,995.00	22.5%	$25,571.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5PAKC-I	SEL VC-SRM5P-AK-C)	$36,295.00	22.5%	$28,128.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5PAKC-K	SEL VC-SRM5P-AK-C)	$44,229.00	22.5%	$34,277.48	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5PAKGS C-K	SEL VC-SRM5P-AK-G-SSS-C)	$10,793.00	2.0%	$10,577.14	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PAKPSC	SEL VC-SRM5P-AK-P-SSS-C)	$8,892.00	2.0%	$8,714.16	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PAKPSC-K	SEL VC-SRM5P-AK-P-SSS-C)	$11,919.00	2.0%	$11,680.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PXP3GSC	SEL VC-SRM5P-XP-3G-SSS-C)	$17,858.00	2.0%	$17,500.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PXP3GSC-K	SEL VC-SRM5P-XP-3G-SSS-C)	$23,938.00	2.0%	$23,459.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PXP3PSC	SEL VC-SRM5P-XP-3P-SSS-C)	$21,262.00	2.0%	$20,836.76	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PXP3PSC-K	SEL VC-SRM5P-XP-3P-SSS-C)	$28,501.00	2.0%	$27,930.98	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PXPC	SEL VC-SRM5P-XP-C)	$29,995.00	22.5%	$23,246.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5PXPC-I	SEL VC-SRM5P-XP-C)	$32,995.00	22.5%	$25,571.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5PXPC-K	SEL VC-SRM5P-XP-C)	$40,208.00	22.5%	$31,161.20	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
SRM5PXPGSC	SEL VC-SRM5P-XP-G-SSS-C)	$7,003.00	2.0%	$6,862.94	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PXPGSC-K	SEL VC-SRM5P-XP-G-SSS-C)	$9,387.00	2.0%	$9,199.26	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PXPSSSC	SEL VC-SRM5P-XP-P-SSS-C)	$8,338.00	2.0%	$8,171.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
SRM5PXPSSSC-K	SEL VC-SRM5P-XP-P-SSS-C)	$11,177.00	2.0%	$10,953.46	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN1003C	SEL ST-VSAND100-3P-SSS-C)	$3,300.00	2.0%	$3,234.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN1003C-I	SEL ST-VSAND100-3P-SSS-C)	$3,630.00	2.0%	$3,557.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
STVSAN1003C-K	SEL ST-VSAND100-3P-SSS-C)	$3,288.00	2.0%	$3,222.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN100C	SEL ST-VSAND100-C)	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
STVSAN100C-I	SEL ST-VSAND100-C)	$5,500.00	22.5%	$4,262.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
STVSAN100C-K	SEL ST-VSAND100-C)	$4,982.00	22.5%	$3,861.05	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
STVSAN100PC	SEL ST-VSAND100-P-SSS-C)	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN100PC-I	SEL ST-VSAND100-P-SSS-C)	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN100PC-K	SEL ST-VSAND100-P-SSS-C)	$1,246.00	2.0%	$1,221.08	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN103PC	SEL ST-VSAND10-3P-SSS-C)	$330.00	2.0%	$323.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN103PC-I	SEL ST-VSAND10-3P-SSS-C)	$363.00	2.0%	$355.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN103PC-K	SEL ST-VSAND10-3P-SSS-C)	$329.00	2.0%	$322.42	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN10C	SEL ST-VSAND10-C)	$500.00	22.5%	$387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
STVSAN10C-I	SEL ST-VSAND10-C)	$550.00	22.5%	$426.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
STVSAN10C-K	SEL ST-VSAND10-C)	$498.00	22.5%	$385.95	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
STVSAN10PC	SEL ST-VSAND10-P-SSS-C)	$125.00	2.0%	$122.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN10PC-I	SEL ST-VSAND10-P-SSS-C)	$138.00	2.0%	$135.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN10PC-K	SEL ST-VSAND10-P-SSS-C)	$125.00	2.0%	$122.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN3PSC	SEL ST-VSAN-3P-SSS-C)	$1,647.00	2.0%	$1,614.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN3PSC-I	SEL ST-VSAN-3P-SSS-C)	$1,812.00	2.0%	$1,775.76	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSAN3PSC-K	SEL ST-VSAN-3P-SSS-C)	$1,641.00	2.0%	$1,608.18	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSANC	SEL ST-VSAN-C)	$2,495.00	22.5%	$1,933.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
STVSANC-I	SEL ST-VSAN-C)	$2,745.00	22.5%	$2,127.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
STVSANC-K	SEL ST-VSAN-C)	$2,486.00	22.5%	$1,926.65	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
STVSANPSC	SEL ST-VSAN-P-SSS-C)	$624.00	2.0%	$611.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSANPSC-I	SEL ST-VSAN-P-SSS-C)	$686.00	2.0%	$672.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
STVSANPSC-K	SEL ST-VSAN-P-SSS-C)	$622.00	2.0%	$609.56	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
TH100PKGSC	SEL THIN-100PK-G-SSS-C)	$399.00	2.0%	$391.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
TH100PKGSC-I	SELECT THIN-100PK-G-SSS-C)BSNSTHIN4.X1YR	$439.00	2.0%	$430.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
TH100PKGSC-K	SEL THIN-100PK-G-SSS-C)	$583.00	2.0%	$571.34	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
TH100PKPSC	SEL THIN-100PK-P-SSS-C)	$475.00	2.0%	$465.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
TH100PKPSC-I	SELECT THIN-100PK-P-SSS-C)PSNSTHIN4.X1YR	$523.00	2.0%	$512.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
TH100PKPSC-K	SEL THIN-100PK-P-SSS-C)	$694.00	2.0%	$680.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN4STEGSC	SEL THIN4-STE-G-SSS-C)	$1,050.00	2.0%	$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN4STEGSC-I	SEL THIN4-STE-G-SSS-C)	$1,155.00	2.0%	$1,131.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN4STEGSC-K	SEL THIN4-STE-G-SSS-C)	$1,273.00	2.0%	$1,247.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN4STEPSC	SEL THIN4-STE-P-SSS-C)	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN4STEPSC-I	SEL THIN4-STE-P-SSS-C)	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN4STEPSC-K	SEL THIN4-STE-P-SSS-C)	$1,515.00	2.0%	$1,484.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN51003GC	SEL THIN5-100PK-3G-SSS-C)	$1,053.00	2.0%	$1,031.94	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN51003GC-I	SEL THIN5-100PK-3G-SSS-C)	$1,159.00	2.0%	$1,135.82	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN51003GC-K	SEL THIN5-100PK-3G-SSS-C)	$1,277.00	2.0%	$1,251.46	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN51003PC	SEL THIN5-100PK-3P-SSS-C)	$1,254.00	2.0%	$1,228.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN51003PC-I	SEL THIN5-100PK-3P-SSS-C)	$1,379.00	2.0%	$1,351.42	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN51003PC-K	SEL THIN5-100PK-3P-SSS-C)	$1,520.00	2.0%	$1,489.60	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5100PGC	SEL THIN5-100PK-G-SSS-C)	$399.00	2.0%	$391.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5100PGC-I	SEL THIN5-100PK-G-SSS-C)	$439.00	2.0%	$430.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5100PGC-K	SEL THIN5-100PK-G-SSS-C)	$484.00	2.0%	$474.32	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5100PKC	SEL THIN5-100PK-C)	$1,900.00	22.5%	$1,472.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
THIN5100PKC-I	SEL THIN5-100PK-C)	$2,090.00	22.5%	$1,619.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
THIN5100PKC-K	SEL THIN5-100PK-C)	$2,307.00	22.5%	$1,787.93	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
THIN5100PPC	SEL THIN5-100PK-P-SSS-C)	$475.00	2.0%	$465.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5100PPC-I	SEL THIN5-100PK-P-SSS-C)	$523.00	2.0%	$512.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5100PPC-K	SEL THIN5-100PK-P-SSS-C)	$576.00	2.0%	$564.48	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5STE3GC	SEL THIN5-STE-3G-SSS-C)	$2,772.00	2.0%	$2,716.56	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5STE3GC-I	SEL THIN5-STE-3G-SSS-C)	$3,049.00	2.0%	$2,988.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5STE3GC-K	SEL THIN5-STE-3G-SSS-C)	$3,360.00	2.0%	$3,292.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5STE3PC	SEL THIN5-STE-3P-SSS-C)	$3,300.00	2.0%	$3,234.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5STE3PC-I	SEL THIN5-STE-3P-SSS-C)	$3,630.00	2.0%	$3,557.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5STE3PC-K	SEL THIN5-STE-3P-SSS-C)	$4,000.00	2.0%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5-STE-C	SEL THIN5-STE-C)	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
THIN5-STE-C-I	SEL THIN5-STE-C)	$5,500.00	22.5%	$4,262.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
THIN5-STE-C-K	SEL THIN5-STE-C)	$6,063.00	22.5%	$4,698.83	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
THIN5STEGC	SEL THIN5-STE-G-SSS-C)	$1,050.00	2.0%	$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5STEGC-I	SEL THIN5-STE-G-SSS-C)	$1,155.00	2.0%	$1,131.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5STEGC-K	SEL THIN5-STE-G-SSS-C)	$1,273.00	2.0%	$1,247.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5STEPC	SEL THIN5-STE-P-SSS-C)	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5STEPC-I	SEL THIN5-STE-P-SSS-C)	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
THIN5STEPC-K	SEL THIN5-STE-P-SSS-C)	$1,515.00	2.0%	$1,484.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN100GSC	SEL VU5-EN-100-G-SSS-C)	$3,150.00	2.0%	$3,087.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN100GSC-I	SEL VU5-EN-100-G-SSS-C)	$3,465.00	2.0%	$3,395.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN100GSC-K	SEL VU5-EN-100-G-SSS-C)	$3,818.00	2.0%	$3,741.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN100PSC	SEL VU5-EN-100-P-SSS-C)	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN100PSC-I	SEL VU5-EN-100-P-SSS-C)	$4,125.00	2.0%	$4,042.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN100PSC-K	SEL VU5-EN-100-P-SSS-C)	$4,545.00	2.0%	$4,454.10	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN10GSC	SEL VU5-EN-10-G-SSS-C)	$315.00	2.0%	$308.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN10GSC-I	SEL VU5-EN-10-G-SSS-C)	$347.00	2.0%	$340.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN10GSC-K	SEL VU5-EN-10-G-SSS-C)	$382.00	2.0%	$374.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN10PSC	SEL VU5-EN-10-P-SSS-C)	$375.00	2.0%	$367.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN10PSC-I	SEL VU5-EN-10-P-SSS-C)	$413.00	2.0%	$404.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5EN10PSC-K	SEL VU5-EN-10-P-SSS-C)	$455.00	2.0%	$445.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5ENSTR10UC	SEL VU5-EN-STR10-UG-C)	$700.00	22.5%	$542.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EPVEAKUGC	SEL VS5-ESP-VENT-AK-UG-C)	$16,500.00	22.5%	$12,787.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EPVEAKUGC-I	SEL VS5-ESP-VENT-AK-UG-C)	$18,150.00	22.5%	$14,066.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EPVEAKUGC-K	SEL VS5-ESP-VENT-AK-UG-C)	$22,967.00	22.5%	$17,799.43	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EPVEPAKUC	SEL VS5-ESP-VEPL-AK-UG-C)	$20,900.00	22.5%	$16,197.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EPVEPAKUC-I	SEL VS5-ESP-VEPL-AK-UG-C)	$22,990.00	22.5%	$17,817.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EPVEPAKUC-K	SEL VS5-ESP-VEPL-AK-UG-C)	$29,145.00	22.5%	$22,587.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EVEAKUGC	SEL VS5-ES-VENT-AK-UG-C)	$19,245.00	22.5%	$14,914.88	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EVEAKUGC-I	SEL VS5-ES-VENT-AK-UG-C)	$21,169.50	22.5%	$16,406.36	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EVEAKUGC-K	SEL VS5-ES-VENT-AK-UG-C)	$26,853.00	22.5%	$20,811.08	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EVEPAKUGC	SEL VS5-ES-VEPL-AK-UG-C)	$23,245.00	22.5%	$18,014.88	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EVEPAKUGC-I	SEL VS5-ES-VEPL-AK-UG-C)	$25,569.50	22.5%	$19,816.36	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5EVEPAKUGC-K	SEL VS5-ES-VEPL-AK-UG-C)	$32,433.00	22.5%	$25,135.58	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5PR100GSC	SEL VU5-PR-100-G-SSS-C)	$5,250.00	2.0%	$5,145.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V5PR100GSC-I	SEL VU5-PR-100-G-SSS-C)	$5,775.00	2.0%	$5,659.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR100GSC-K	SEL VU5-PR-100-G-SSS-C)	$6,363.00	2.0%	$6,235.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR100GSSC	SEL VU5-PR-100-G-SSS-C)	$5,250.00	2.0%	$5,145.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR100GSSC-I	SEL VU5-PR-100-G-SSS-C)	$5,775.00	2.0%	$5,659.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR100GSSC-K	SEL VU5-PR-100-G-SSS-C)	$6,363.00	2.0%	$6,235.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR100PSC	SEL VU5-PR-100-P-SSS-C)	$6,250.00	2.0%	$6,125.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR100PSC-I	SEL VU5-PR-100-P-SSS-C)	$6,875.00	2.0%	$6,737.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR100PSC-K	SEL VU5-PR-100-P-SSS-C)	$7,575.00	2.0%	$7,423.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR100PSSC	SEL VU5-PR-100-P-SSS-C)	$6,250.00	2.0%	$6,125.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR100PSSC-I	SEL VU5-PR-100-P-SSS-C)	$6,875.00	2.0%	$6,737.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR100PSSC-K	SEL VU5-PR-100-P-SSS-C)	$7,575.00	2.0%	$7,423.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10GSC	SEL VU5-PR-10-G-SSS-C)	$525.00	2.0%	$514.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10GSC-I	SEL VU5-PR-10-G-SSS-C)	$578.00	2.0%	$566.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10GSC-K	SEL VU5-PR-10-G-SSS-C)	$636.00	2.0%	$623.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10GSSC	SEL VU5-PR-10-G-SSS-C)	$525.00	2.0%	$514.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10GSSC-I	SEL VU5-PR-10-G-SSS-C)	$578.00	2.0%	$566.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10GSSC-K	SEL VU5-PR-10-G-SSS-C)	$636.00	2.0%	$623.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10PSC	SEL VU5-PR-10-P-SSS-C)	$625.00	2.0%	$612.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10PSC-I	SEL VU5-PR-10-P-SSS-C)	$688.00	2.0%	$674.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10PSC-K	SEL VU5-PR-10-P-SSS-C)	$758.00	2.0%	$742.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10PSSC	SEL VU5-PR-10-P-SSS-C)	$625.00	2.0%	$612.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10PSSC-I	SEL VU5-PR-10-P-SSS-C)	$688.00	2.0%	$674.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5PR10PSSC-K	SEL VU5-PR-10-P-SSS-C)	$758.00	2.0%	$742.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAK3GC	SEL VS5-VENT-AK-3G-SSS-C)	$14,824.00	2.0%	$14,527.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAK3GC-I	SEL VS5-VENT-AK-3G-SSS-C)	$16,305.96	2.0%	$15,979.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAK3GC-K	SEL VS5-VENT-AK-3G-SSS-C)	$20,679.00	2.0%	$20,265.42	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAK3PC	SEL VS5-VENT-AK-3P-SSS-C)	$17,648.00	2.0%	$17,295.04	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAK3PC-I	SEL VS5-VENT-AK-3P-SSS-C)	$19,413.24	2.0%	$19,024.98	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAK3PC-K	SEL VS5-VENT-AK-3P-SSS-C)	$24,619.00	2.0%	$24,126.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAKC	SEL VS5-VENT-AK-C)	$19,495.00	22.5%	$15,108.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5VENTAKC-I	SEL VS5-VENT-AK-C)	$21,444.50	22.5%	$16,619.49	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5VENTAKC-K	SEL VS5-VENT-AK-C)	$27,152.00	22.5%	$21,042.80	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5VENTAKGC	SEL VS5-VENT-AK-G-SSS-C)	$5,615.00	2.0%	$5,502.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAKGC-I	SEL VS5-VENT-AK-G-SSS-C)	$6,176.50	2.0%	$6,052.97	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAKGC-K	SEL VS5-VENT-AK-G-SSS-C)	$7,833.00	2.0%	$7,676.34	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAKPC	SEL VS5-VENT-AK-P-SSS-C)	$6,685.00	2.0%	$6,551.30	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAKPC-I	SEL VS5-VENT-AK-P-SSS-C)	$7,353.50	2.0%	$7,206.43	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VENTAKPC-K	SEL VS5-VENT-AK-P-SSS-C)	$9,325.00	2.0%	$9,138.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAK3GC	SEL VS5-VEPL-AK-3G-SSS-C)	$16,883.00	2.0%	$16,545.34	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAK3GC-I	SEL VS5-VEPL-AK-3G-SSS-C)	$18,571.08	2.0%	$18,199.66	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAK3GC-K	SEL VS5-VEPL-AK-3G-SSS-C)	$23,551.00	2.0%	$23,079.98	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAK3PC	SEL VS5-VEPL-AK-3P-SSS-C)	$20,104.00	2.0%	$19,701.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAK3PC-I	SEL VS5-VEPL-AK-3P-SSS-C)	$22,113.96	2.0%	$21,671.68	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAK3PC-K	SEL VS5-VEPL-AK-3P-SSS-C)	$28,044.00	2.0%	$27,483.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAKC	SEL VS5-VEPL-AK-C)	$23,495.00	22.5%	$18,208.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5VEPLAKC-I	SEL VS5-VEPL-AK-C)	$25,844.50	22.5%	$20,029.49	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5VEPLAKC-K	SEL VS5-VEPL-AK-C)	$32,732.00	22.5%	$25,367.30	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
V5VEPLAKGC	SEL VS5-VEPL-AK-G-SSS-C)	$6,395.00	2.0%	$6,267.10	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAKGC-I	SEL VS5-VEPL-AK-G-SSS-C)	$7,034.50	2.0%	$6,893.81	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAKGC-K	SEL VS5-VEPL-AK-G-SSS-C)	$8,921.00	2.0%	$8,742.58	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAKPC	SEL VS5-VEPL-AK-P-SSS-C)	$7,615.00	2.0%	$7,462.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAKPC-I	SEL VS5-VEPL-AK-P-SSS-C)	$8,376.50	2.0%	$8,208.97	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
V5VEPLAKPC-K	SEL VS5-VEPL-AK-P-SSS-C)	$10,623.00	2.0%	$10,410.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD253GR	SEL VC56-ADV25-3G-SSS-C)	$3,812.00	2.0%	$3,735.76	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD253GR-I	SEL VC56-ADV25-3G-SSS-C)	$4,193.00	2.0%	$4,109.14	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD253GR-K	SEL VC56-ADV25-3G-SSS-C)	$5,110.00	2.0%	$5,007.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD253PR	SEL VC56-ADV25-3P-SSS-C)	$4,538.00	2.0%	$4,447.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD253PR-I	SEL VC56-ADV25-3P-SSS-C)	$4,992.00	2.0%	$4,892.16	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD253PR-K	SEL VC56-ADV25-3P-SSS-C)	$6,083.00	2.0%	$5,961.34	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD25GSR	SEL VC56-ADV25-G-SSS-C)	$1,444.00	2.0%	$1,415.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD25GSR-I	SEL VC56-ADV25-G-SSS-C)	$1,588.00	2.0%	$1,556.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD25GSR-K	SEL VC56-ADV25-G-SSS-C)	$1,936.00	2.0%	$1,897.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD25PR	SEL VC56-ADV25-P-SSS-C)	$1,719.00	2.0%	$1,684.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD25PR-I	SEL VC56-ADV25-P-SSS-C)	$1,891.00	2.0%	$1,853.18	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56AD25PR-K	SEL VC56-ADV25-P-SSS-C)	$2,304.00	2.0%	$2,257.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADENUGR	SEL VC56-ADV-ENT-UG-C)	$11,550.00	22.5%	$8,951.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56ADENUGR-I	SEL VC56-ADV-ENT-UG-C)	$12,705.00	22.5%	$9,846.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56ADENUGR-K	SEL VC56-ADV-ENT-UG-C)	$15,494.00	22.5%	$12,007.85	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56ADV25R	SEL VC56-ADV25-C)	$6,875.00	22.5%	$5,328.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56ADV25R-I	SEL VC56-ADV25-C)	$7,563.00	22.5%	$5,861.33	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56ADV25R-K	SEL VC56-ADV25-C)	$9,212.00	22.5%	$7,139.30	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56ADVAD3GC	SEL VC56-ADVAD-3G-SSS-C)	$831.60	2.0%	$814.97	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVAD3GC-I	SEL VC56-ADVAD-3G-SSS-C)	$831.60	2.0%	$814.97	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVAD3GC-K	SEL VC56-ADVAD-3G-SSS-C)	$831.60	2.0%	$814.97	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVAD3PC	SEL VC56-ADVAD-3P-SSS-C)	$990.00	2.0%	$970.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVAD3PC-I	SEL VC56-ADVAD-3P-SSS-C)	$990.00	2.0%	$970.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVAD3PC-K	SEL VC56-ADVAD-3P-SSS-C)	$990.00	2.0%	$970.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVADGC	SEL VC56-ADVAD-G-SSS-C)	$315.00	2.0%	$308.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVADGC-I	SEL VC56-ADVAD-G-SSS-C)	$315.00	2.0%	$308.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVADGC-K	SEL VC56-ADVAD-G-SSS-C)	$315.00	2.0%	$308.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVADPC	SEL VC56-ADVAD-P-SSS-C)	$375.00	2.0%	$367.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVADPC-I	SEL VC56-ADVAD-P-SSS-C)	$375.00	2.0%	$367.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVADPC-K	SEL VC56-ADVAD-P-SSS-C)	$375.00	2.0%	$367.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ADVADPRO	SEL VC56-ADVAD-PRO)	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56ADVADPRO-I	SEL VC56-ADVAD-PRO)	$1,650.00	22.5%	$1,278.75	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56ADVADPRO-K	SEL VC56-ADVAD-PRO)	$1,500.00	22.5%	$1,162.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56EN253GR	SEL VC56-ENT25-3G-SSS-C)	$9,633.00	2.0%	$9,440.34	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56EN253GR-I	SEL VC56-ENT25-3G-SSS-C)	$10,597.00	2.0%	$10,385.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56EN253GR-K	SEL VC56-ENT25-3G-SSS-C)	$12,913.00	2.0%	$12,654.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56EN253PR	SEL VC56-ENT25-3P-SSS-C)	$11,468.00	2.0%	$11,238.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56EN253PR-I	SEL VC56-ENT25-3P-SSS-C)	$12,615.00	2.0%	$12,362.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56EN253PR-K	SEL VC56-ENT25-3P-SSS-C)	$15,373.00	2.0%	$15,065.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56EN25GSR	SEL VC56-ENT25-G-SSS-C)	$3,649.00	2.0%	$3,576.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VC56EN25GSR-I	SEL VC56-ENT25-G-SSS-C)	$4,014.00	2.0%	$3,933.72	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56EN25GSR-K	SEL VC56-ENT25-G-SSS-C)	$4,891.00	2.0%	$4,793.18	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56EN25PSR	SEL VC56-ENT25-P-SSS-C)	$4,344.00	2.0%	$4,257.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56EN25PSR-I	SEL VC56-ENT25-P-SSS-C)	$4,778.00	2.0%	$4,682.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56EN25PSR-K	SEL VC56-ENT25-P-SSS-C)	$5,823.00	2.0%	$5,706.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC56ENT25R	SEL VC56-ENT25-C)	$17,375.00	22.5%	$13,465.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56ENT25R-I	SEL VC56-ENT25-C)	$19,113.00	22.5%	$14,812.58	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56ENT25R-K	SEL VC56-ENT25-C)	$23,266.00	22.5%	$18,031.15	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56STADUGR	SEL VC56-STD-ADV-UG-C)	$4,125.00	22.5%	$3,196.88	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56STADUGR-I	SEL VC56-STD-ADV-UG-C)	$4,538.00	22.5%	$3,516.95	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56STADUGR-K	SEL VC56-STD-ADV-UG-C)	$5,525.00	22.5%	$4,281.88	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56STENUGR	SEL VC56-STD-ENT-UG-C)	$15,675.00	22.5%	$12,148.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56STENUGR-I	SEL VC56-STD-ENT-UG-C)	$17,243.00	22.5%	$13,363.33	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC56STENUGR-K	SEL VC56-STD-ENT-UG-C)	$20,974.00	22.5%	$16,254.85	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC-ADM-F	SELECT: VC APDISCMGR INS	$22,000.00	22.5%	$17,050.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC-ADM-P-FF	SELECT: PRO VC APDISCMGR INS 1SNS	$5,500.00	2.0%	$5,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC-ADMS-F	SELECT: VC APDISCMGR SRV	$270.00	22.5%	$209.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC-ADMS-P-F	SELECT: PRO VC APDISCMGR SRV 1SNS	$67.00	2.0%	$65.66	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC-CM-F	SELECT: VC CFG MGR INST	$22,000.00	22.5%	$17,050.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VCCMI3GSSSC	SEL VC-CMI-3G-SSS-C)	$11,088.00	2.0%	$10,866.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMI3GSSSC-I	SEL VC-CMI-3G-SSS-C)	$12,197.00	2.0%	$11,953.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMI3GSSSC-K	SEL VC-CMI-3G-SSS-C)	$12,768.00	2.0%	$12,512.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMI3PSSSC	SEL VC-CMI-3P-SSS-C)	$13,200.00	2.0%	$12,936.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMI3PSSSC-I	SEL VC-CMI-3P-SSS-C)	$14,520.00	2.0%	$14,229.60	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMI3PSSSC-K	SEL VC-CMI-3P-SSS-C)	$15,201.00	2.0%	$14,896.98	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMIGSSSC	SEL VC-CMI-G-SSS-C)	$4,200.00	2.0%	$4,116.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMIGSSSC-I	SEL VC-CMI-G-SSS-C)	$4,620.00	2.0%	$4,527.60	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMIGSSSC-K	SEL VC-CMI-G-SSS-C)	$4,837.00	2.0%	$4,740.26	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMIPSSSC	SEL VC-CMI-P-SSS-C)	$5,000.00	2.0%	$4,900.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMIPSSSC-I	SEL VC-CMI-P-SSS-C)	$5,500.00	2.0%	$5,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMIPSSSC-K	SEL VC-CMI-P-SSS-C)	$5,758.00	2.0%	$5,642.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC-CM-P-F	SELECT: PRO VC CFG MGR INST 1SNS	$5,500.00	2.0%	$5,390.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMS3GSSSC	SEL VC-CMS-3G-SSS-C)	$441.00	2.0%	$432.18	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMS3GSSSC-I	SEL VC-CMS-3G-SSS-C)	$485.00	2.0%	$475.30	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMS3GSSSC-K	SEL VC-CMS-G-SSS-C)	$508.00	2.0%	$497.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMS3PSSSC	SEL VC-CMS-3P-SSS-C)	$525.00	2.0%	$514.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMS3PSSSC-I	SEL VC-CMS-3P-SSS-C)	$578.00	2.0%	$566.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMS3PSSSC-K	SEL VC-CMS-P-SSS-C)	$605.00	2.0%	$592.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMSGSSSC	SEL VC-CMS-G-SSS-C)	$167.00	2.0%	$163.66	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMSGSSSC-I	SEL VC-CMS-G-SSS-C)	$184.00	2.0%	$180.32	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMSGSSSC-K	SEL VC-CMS-G-SSS-C)	$192.00	2.0%	$188.16	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC-CMSL-F	SELECT: VC CFG MGR SRV-L	$875.00	22.5%	$678.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC-CMSL-P-F	SELECT: PRO VC CFG MGR SRV-L 1SNS	$219.00	2.0%	$214.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMSPSSSC	SEL VC-CMS-P-SSS-C)	$199.00	2.0%	$195.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMSPSSSC-I	SEL VC-CMS-P-SSS-C)	$219.00	2.0%	$214.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMSPSSSC-K	SEL VC-CMS-3G-SSS-C)	$229.00	2.0%	$224.42	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC-CMSW-F	SELECT: VC CFG MGR SRV-W	$875.00	22.5%	$678.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC-CMSW-P-F	SELECT: PRO VC CFG MGR SRV-W 1SNS	$219.00	2.0%	$214.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMW3GSSSC	SEL VC-CMW-3G-SSS-C)	$21.00	2.0%	$20.58	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMW3GSSSC-I	SEL VC-CMW-3G-SSS-C)	$23.00	2.0%	$22.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMW3GSSSC-K	SEL VC-CMW-G-SSS-C)	$24.00	2.0%	$23.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMW3PSSSC	SEL VC-CMW-3P-SSS-C)	$26.00	2.0%	$25.48	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMW3PSSSC-I	SEL VC-CMW-3P-SSS-C)	$29.00	2.0%	$28.42	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMW3PSSSC-K	SEL VC-CMW-P-SSS-C)	$30.00	2.0%	$29.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC-CMW-C	SEL VC-CMW-C)	$40.00	22.5%	$31.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC-CMW-C-I	SEL VC-CMW-C)	$44.00	22.5%	$34.10	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC-CMW-C-K	SEL VC-CMS-3P-SSS-C)	$46.00	22.5%	$35.65	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VCCMWGSSSC	SEL VC-CMW-G-SSS-C)	$8.00	2.0%	$7.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMWGSSSC-I	SEL VC-CMW-G-SSS-C)	$9.00	2.0%	$8.82	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMWGSSSC-K	SEL VC-CMW-C)	$9.00	2.0%	$8.82	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMWPSSSC	SEL VC-CMW-P-SSS-C)	$10.00	2.0%	$9.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMWPSSSC-I	SEL VC-CMW-P-SSS-C)	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCCMWPSSSC-K	SEL VC-CMW-3G-SSS-C)	$12.00	2.0%	$11.76	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VC-CMWW-F	SELECT: VC CFG MGR WS-W	$44.00	22.5%	$34.10	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VC-CMWW-P-F	SELECT: PRO VC CFG MGR WS-W 1SNS	$11.00	2.0%	$10.78	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCHBVCMSGSC	SEL VCHB-VCMS-G-SSS-C)	$2,099.00	2.0%	$2,057.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCHBVCMSGSC-I	SEL VCHBVCMSGSC)	$2,309.00	2.0%	$2,262.82	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCHBVCMSGSC-K	SEL VCHB-VCMS-G-SSS-C)	$3,068.00	2.0%	$3,006.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCHBVCMSPSC	SEL VCHB-VCMS-P-SSS-C)	$2,499.00	2.0%	$2,449.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCHBVCMSPSC-I	SEL VCHBVCMSPSC)	$2,749.00	2.0%	$2,694.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCHBVCMSPSC-K	SEL VCHB-VCMS-P-SSS-C)	$3,653.00	2.0%	$3,579.94	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCO5VU1003GC	SEL VC-O5-VU100-3G-SSS-C)	$4,158.00	2.0%	$4,074.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCO5VU1003GC-I	SEL VC-O5-VU100-3G-SSS-C)	$4,573.80	2.0%	$4,482.32	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCO5VU1003GC-K	SEL VC-O5-VU100-3G-SSS-C)	$5,573.69	2.0%	$5,462.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCO5VU1003PC	SEL VC-O5-VU100-3P-SSS-C)	$4,950.00	2.0%	$4,851.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCO5VU1003PC-I	SEL VC-O5-VU100-3P-SSS-C)	$5,445.00	2.0%	$5,336.10	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCO5VU1003PC-K	SEL VC-O5-VU100-3P-SSS-C)	$6,635.35	2.0%	$6,502.65	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5F3GSSSC	SEL VCS5-FND-3G-SSS-C)	$1,439.00	2.0%	$1,410.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5F3GSSSC-K	SEL VCS5-FND-3G-SSS-C)	$2,103.00	2.0%	$2,060.94	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5F3PSSSC	SEL VCS5-FND-3P-SSS-C)	$1,703.00	2.0%	$1,668.94	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5F3PSSSC-K	SEL VCS5-FND-3P-SSS-C)	$2,489.00	2.0%	$2,439.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5FGSSSC	SEL VCS5-FND-G-SSS-C)	$545.00	2.0%	$534.10	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5FGSSSC-K	SEL VCS5-FND-G-SSS-C)	$797.00	2.0%	$781.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5-FND-C	SEL VCS5-FND-C)	$1,495.00	22.5%	$1,158.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VCS5-FND-C-I	SEL VCS5-FND-C)	$1,644.50	22.5%	$1,274.49	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VCS5-FND-C-K	SEL VCS5-FND-C)	$2,187.00	22.5%	$1,694.93	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VCS5FPSSSC	SEL VCS5-FND-P-SSS-C)	$645.00	2.0%	$632.10	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5FPSSSC-K	SEL VCS5-FND-P-SSS-C)	$943.00	2.0%	$924.14	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5SGSSSC	SEL VCS5-STD-G-SSS-C)	$1,049.00	2.0%	$1,028.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5SGSSSC-K	SEL VCS5-STD-G-SSS-C)	$1,533.00	2.0%	$1,502.34	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5SPSSSC	SEL VCS5-STD-P-SSS-C)	$1,249.00	2.0%	$1,224.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5SPSSSC-K	SEL VCS5-STD-P-SSS-C)	$1,826.00	2.0%	$1,789.48	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5STD3GSC	SEL VCS5-STD-3G-SSS-C)	$2,769.00	2.0%	$2,713.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VCS5STD3GSC-K	SEL VCS5-STD-3G-SSS-C)	$4,048.00	2.0%	$3,967.04	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5STD3PSC	SEL VCS5-STD-3P-SSS-C)	$3,297.00	2.0%	$3,231.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5STD3PSC-K	SEL VCS5-STD-3P-SSS-C)	$4,820.00	2.0%	$4,723.60	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VCS5-STD-C	SEL VCS5-STD-C)	$4,995.00	22.5%	$3,871.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VCS5-STD-C-I	SEL VCS5-STD-C)	$5,494.50	22.5%	$4,258.24	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VCS5-STD-C-K	SEL VCS5-STD-C)	$7,299.00	22.5%	$5,656.73	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VFADV3GSSSC-I	SEL VF-ADV-3G-SSS-C)	$1,525.00	2.0%	$1,494.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFADV3GSSSC-K	SEL VF-ADV-3G-SSS-C)	$1,588.00	2.0%	$1,556.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFADV3PSSSC-I	SEL VF-ADV-3P-SSS-C)	$1,815.00	2.0%	$1,778.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFADV3PSSSC-K	SEL VF-ADV-3P-SSS-C)	$1,891.00	2.0%	$1,853.18	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFADVGSSSC-I	SEL VF-ADV-G-SSS-C)	$578.00	2.0%	$566.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFADVGSSSC-K	SEL VF-ADV-G-SSS-C)	$602.00	2.0%	$589.96	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFADVPSSSC-I	SEL VF-ADV-P-SSS-C)	$688.00	2.0%	$674.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFADVPSSSC-K	SEL VF-ADV-P-SSS-C)	$716.00	2.0%	$701.68	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFDD2253GSC-I	SEL VF-DD2-25VM-3G-SSS-C)	$11,436.00	2.0%	$11,207.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFDD2253GSC-K	SEL VF-DD2-25VM-3G-SSS-C)	$11,913.00	2.0%	$11,674.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFDD2253PSC-I	SEL VF-DD2-25VM-3P-SSS-C)	$13,614.00	2.0%	$13,341.72	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFDD2253PSC-K	SEL VF-DD2-25VM-3P-SSS-C)	$14,182.00	2.0%	$13,898.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFDD225GSC-I	SEL VF-DD2-25VM-G-SSS-C)	$4,332.00	2.0%	$4,245.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFDD225GSC-K	SEL VF-DD2-25VM-G-SSS-C)	$4,512.00	2.0%	$4,421.76	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFDD225PSC-I	SEL VF-DD2-25VM-P-SSS-C)	$5,157.00	2.0%	$5,053.86	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFDD225PSC-K	SEL VF-DD2-25VM-P-SSS-C)	$5,372.00	2.0%	$5,264.56	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFDD225VMC-I	SEL VF-DD2-25VM-C)	$20,625.00	22.5%	$15,984.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VFDD225VMC-K	SEL VF-DD2-25VM-C)	$21,473.00	22.5%	$16,641.58	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VFPSGRVM3GC-I	SEL VF-PSGR-VM-3G-SSS-C)	$1,037.00	2.0%	$1,016.26	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFPSGRVM3PC-K	SEL VF-PSGR-VM-3P-SSS-C)	$1,286.00	2.0%	$1,260.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFPSGRVMGSC-I	SEL VF-PSGR-VM-G-SSS-C)	$393.00	2.0%	$385.14	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFPSGRVMPSC-I	SEL VF-PSGR-VM-P-SSS-C)	$468.00	2.0%	$458.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFSTD3GSSSC-I	SEL VF-STD-3G-SSS-C)	$915.00	2.0%	$896.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFSTD3GSSSC-K	SEL VF-STD-3G-SSS-C)	$953.00	2.0%	$933.94	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFSTD3PSSSC-I	SEL VF-STD-3P-SSS-C)	$1,089.00	2.0%	$1,067.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFSTD3PSSSC-K	SEL VF-STD-3P-SSS-C)	$1,134.00	2.0%	$1,111.32	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFSTDGSSSC-I	SEL VF-STD-G-SSS-C)	$347.00	2.0%	$340.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFSTDGSSSC-K	SEL VF-STD-G-SSS-C)	$361.00	2.0%	$353.78	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFSTDPSSSC-I	SEL VF-STD-P-SSS-C)	$413.00	2.0%	$404.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VFSTDPSSSC-K	SEL VF-STD-P-SSS-C)	$430.00	2.0%	$421.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VRLISOISTUGC	SEL VR-LIS-OIST-UG-C)	$550.00	22.5%	$426.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VRLISOISTUGC-I	SEL VR-LIS-OIST-UG-C)	$605.00	22.5%	$468.88	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VRLISOISTUGC-K	SEL VR-LIS-OIST-UG-C)	$548.03	22.5%	$424.72	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROADV253GC	SEL VR-OADV25-3G-SSS-C)	$3,812.16	2.0%	$3,735.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV253GC-I	SEL VR-OADV25-3G-SSS-C)	$4,193.38	2.0%	$4,109.51	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV253GC-K	SEL VR-OADV25-3G-SSS-C)	$3,798.49	2.0%	$3,722.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV253PC	SEL VR-OADV25-3P-SSS-C)	$4,538.16	2.0%	$4,447.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV253PC-I	SEL VR-OADV25-3P-SSS-C)	$4,991.98	2.0%	$4,892.14	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV253PC-K	SEL VR-OADV25-3P-SSS-C)	$4,521.88	2.0%	$4,431.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV25C	SEL VR-OADV25-C)	$6,875.00	22.5%	$5,328.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROADV25C-I	SEL VR-OADV25-C)	$7,562.50	22.5%	$5,860.94	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROADV25C-K	SEL VR-OADV25-C)	$6,850.34	22.5%	$5,309.01	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROADV25GC	SEL VR-OADV25-G-SSS-C)	$1,444.00	2.0%	$1,415.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV25GC-I	SEL VR-OADV25-G-SSS-C)	$1,588.40	2.0%	$1,556.63	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV25GC-K	SEL VR-OADV25-G-SSS-C)	$1,438.82	2.0%	$1,410.04	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV25PC	SEL VR-OADV25-P-SSS-C)	$1,719.00	2.0%	$1,684.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV25PC-I	SEL VR-OADV25-P-SSS-C)	$1,890.90	2.0%	$1,853.08	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV25PC-K	SEL VR-OADV25-P-SSS-C)	$1,712.83	2.0%	$1,678.58	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV3GC	SEL VR-OADV-3G-SSS-C)	$174.00	2.0%	$170.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV3GC-I	SEL VR-OADV-3G-SSS-C)	$191.40	2.0%	$187.57	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV3GC-K	SEL VR-OADV-3G-SSS-C)	$173.38	2.0%	$169.91	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV3PC	SEL VR-OADV-3P-SSS-C)	$207.00	2.0%	$202.86	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV3PC-I	SEL VR-OADV-3P-SSS-C)	$227.70	2.0%	$223.15	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADV3PC-K	SEL VR-OADV-3P-SSS-C)	$206.26	2.0%	$202.13	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADVC	SEL VR-OADV-C)	$275.00	22.5%	$213.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROADVC-I	SEL VR-OADV-C)	$302.50	22.5%	$234.44	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROADVC-K	SEL VR-OADV-C)	$274.01	22.5%	$212.36	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROADVGC	SEL VR-OADV-G-SSS-C)	$58.00	2.0%	$56.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADVGC-I	SEL VR-OADV-G-SSS-C)	$63.80	2.0%	$62.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADVGC-K	SEL VR-OADV-G-SSS-C)	$57.79	2.0%	$56.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADVOENTUGC	SEL VR-OADV-OENT-UG-C)	$11,550.00	22.5%	$8,951.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROADVOENTUGC-I	SEL VR-OADV-OENT-UG-C)	$12,705.00	22.5%	$9,846.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROADVOENTUGC-K	SEL VR-OADV-OENT-UG-C)	$11,508.57	22.5%	$8,919.14	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROADVPC	SEL VR-OADV-P-SSS-C)	$69.00	2.0%	$67.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADVPC-I	SEL VR-OADV-P-SSS-C)	$75.90	2.0%	$74.38	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROADVPC-K	SEL VR-OADV-P-SSS-C)	$68.75	2.0%	$67.38	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT253GC	SEL VR-OENT25-3G-SSS-C)	$9,633.36	2.0%	$9,440.69	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT253GC-I	SEL VR-OENT25-3G-SSS-C)	$10,596.70	2.0%	$10,384.76	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT253GC-K	SEL VR-OENT25-3G-SSS-C)	$9,598.80	2.0%	$9,406.83	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT253PC	SEL VR-OENT25-3P-SSS-C)	$11,468.16	2.0%	$11,238.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT253PC-I	SEL VR-OENT25-3P-SSS-C)	$12,614.98	2.0%	$12,362.68	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT253PC-K	SEL VR-OENT25-3P-SSS-C)	$11,427.02	2.0%	$11,198.48	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT25C	SEL VR-OENT25-C)	$17,375.00	22.5%	$13,465.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROENT25C-I	SEL VR-OENT25-C)	$19,112.50	22.5%	$14,812.19	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROENT25C-K	SEL VR-OENT25-C)	$17,312.67	22.5%	$13,417.32	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROENT25GC	SEL VR-OENT25-G-SSS-C)	$3,649.00	2.0%	$3,576.02	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT25GC-I	SEL VR-OENT25-G-SSS-C)	$4,013.90	2.0%	$3,933.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT25GC-K	SEL VR-OENT25-G-SSS-C)	$3,635.91	2.0%	$3,563.19	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT25PC	SEL VR-OENT25-P-SSS-C)	$4,344.00	2.0%	$4,257.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT25PC-I	SEL VR-OENT25-P-SSS-C)	$4,778.40	2.0%	$4,682.83	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT25PC-K	SEL VR-OENT25-P-SSS-C)	$4,328.42	2.0%	$4,241.85	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT3GC	SEL VR-OENT-3G-SSS-C)	$438.00	2.0%	$429.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT3GC-I	SEL VR-OENT-3G-SSS-C)	$481.80	2.0%	$472.16	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT3GC-K	SEL VR-OENT-3G-SSS-C)	$436.43	2.0%	$427.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT3PC	SEL VR-OENT-3P-SSS-C)	$522.00	2.0%	$511.56	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT3PC-I	SEL VR-OENT-3P-SSS-C)	$574.20	2.0%	$562.72	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENT3PC-K	SEL VR-OENT-3P-SSS-C)	$520.13	2.0%	$509.72	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VROENTC	SEL VR-OENT-C)	$695.00	22.5%	$538.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROENTC-I	SEL VR-OENT-C)	$764.50	22.5%	$592.49	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROENTC-K	SEL VR-OENT-C)	$692.51	22.5%	$536.69	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROENTGC	SEL VR-OENT-G-SSS-C)	$146.00	2.0%	$143.08	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENTGC-I	SEL VR-OENT-G-SSS-C)	$160.60	2.0%	$157.39	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENTGC-K	SEL VR-OENT-G-SSS-C)	$145.48	2.0%	$142.57	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENTPC	SEL VR-OENT-P-SSS-C)	$174.00	2.0%	$170.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENTPC-I	SEL VR-OENT-P-SSS-C)	$191.40	2.0%	$187.57	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROENTPC-K	SEL VR-OENT-P-SSS-C)	$173.38	2.0%	$169.91	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUN3GC	SEL VR-OIST-BUN-3G-SSS-C)	$1,108.80	2.0%	$1,086.62	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUN3GC-I	SEL VR-OIST-BUN-3G-SSS-C)	$1,219.68	2.0%	$1,195.29	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUN3GC-K	SEL VR-OIST-BUN-3G-SSS-C)	$1,104.82	2.0%	$1,082.73	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUN3PC	SEL VR-OIST-BUN-3P-SSS-C)	$1,320.00	2.0%	$1,293.60	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUN3PC-I	SEL VR-OIST-BUN-3P-SSS-C)	$1,452.00	2.0%	$1,422.96	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUN3PC-K	SEL VR-OIST-BUN-3P-SSS-C)	$1,315.27	2.0%	$1,288.96	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUNC	SEL VR-OIST-BUN-C)	$2,000.00	22.5%	$1,550.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROISTBUNC-I	SEL VR-OIST-BUN-C)	$2,200.00	22.5%	$1,705.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROISTBUNC-K	SEL VR-OIST-BUN-C)	$1,992.83	22.5%	$1,544.44	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROISTBUNGC	SEL VR-OIST-BUN-G-SSS-C)	$420.00	2.0%	$411.60	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUNGC-I	SEL VR-OIST-BUN-G-SSS-C)	$462.00	2.0%	$452.76	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUNGC-K	SEL VR-OIST-BUN-G-SSS-C)	$418.49	2.0%	$410.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUNPC	SEL VR-OIST-BUN-P-SSS-C)	$500.00	2.0%	$490.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUNPC-I	SEL VR-OIST-BUN-P-SSS-C)	$550.00	2.0%	$539.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROISTBUNPC-K	SEL VR-OIST-BUN-P-SSS-C)	$498.21	2.0%	$488.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD253GC	SEL VR-OSTD25-3G-SSS-C)	$1,731.84	2.0%	$1,697.20	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD253GC-I	SEL VR-OSTD25-3G-SSS-C)	$1,905.02	2.0%	$1,866.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD253GC-K	SEL VR-OSTD25-3G-SSS-C)	$1,725.63	2.0%	$1,691.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD253PC	SEL VR-OSTD25-3P-SSS-C)	$2,061.84	2.0%	$2,020.60	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD253PC-I	SEL VR-OSTD25-3P-SSS-C)	$2,268.02	2.0%	$2,222.66	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD253PC-K	SEL VR-OSTD25-3P-SSS-C)	$2,054.44	2.0%	$2,013.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD25C	SEL VR-OSTD25-C)	$3,125.00	22.5%	$2,421.88	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTD25C-I	SEL VR-OSTD25-C)	$3,437.50	22.5%	$2,664.06	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTD25C-K	SEL VR-OSTD25-C)	$3,113.79	22.5%	$2,413.19	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTD25GC	SEL VR-OSTD25-G-SSS-C)	$656.00	2.0%	$642.88	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD25GC-I	SEL VR-OSTD25-G-SSS-C)	$721.60	2.0%	$707.17	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD25GC-K	SEL VR-OSTD25-G-SSS-C)	$653.65	2.0%	$640.57	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD25PC	SEL VR-OSTD25-P-SSS-C)	$781.00	2.0%	$765.38	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD25PC-I	SEL VR-OSTD25-P-SSS-C)	$859.10	2.0%	$841.92	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD25PC-K	SEL VR-OSTD25-P-SSS-C)	$778.20	2.0%	$762.63	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD3GC	SEL VR-OSTD-3G-SSS-C)	$78.00	2.0%	$76.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD3GC-I	SEL VR-OSTD-3G-SSS-C)	$85.80	2.0%	$84.08	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD3GC-K	SEL VR-OSTD-3G-SSS-C)	$77.72	2.0%	$76.17	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD3PC	SEL VR-OSTD-3P-SSS-C)	$93.00	2.0%	$91.14	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD3PC-I	SEL VR-OSTD-3P-SSS-C)	$102.30	2.0%	$100.25	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTD3PC-K	SEL VR-OSTD-3P-SSS-C)	$92.67	2.0%	$90.81	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTDC	SEL VR-OSTD-C)	$125.00	22.5%	$96.88	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTDC-I	SEL VR-OSTD-C)	$137.50	22.5%	$106.56	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTDC-K	SEL VR-OSTD-C)	$124.55	22.5%	$96.53	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTDGC	SEL VR-OSTD-G-SSS-C)	$26.00	2.0%	$25.48	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTDGC-I	SEL VR-OSTD-G-SSS-C)	$28.60	2.0%	$28.03	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTDGC-K	SEL VR-OSTD-G-SSS-C)	$25.91	2.0%	$25.39	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTDOADVUGC	SEL VR-OSTD-OADV-UG-C)	$4,125.00	22.5%	$3,196.88	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTDOADVUGC-I	SEL VR-OSTD-OADV-UG-C)	$4,537.50	22.5%	$3,516.56	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTDOADVUGC-K	SEL VR-OSTD-OADV-UG-C)	$4,110.20	22.5%	$3,185.41	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTDOENTUGC	SEL VR-OSTD-OENT-UG-C)	$15,675.00	22.5%	$12,148.13	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTDOENTUGC-I	SEL VR-OSTD-OENT-UG-C)	$17,242.50	22.5%	$13,362.94	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTDOENTUGC-K	SEL VR-OSTD-OENT-UG-C)	$15,618.77	22.5%	$12,104.55	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VROSTDPC	SEL VR-OSTD-P-SSS-C)	$31.00	2.0%	$30.38	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTDPC-I	SEL VR-OSTD-P-SSS-C)	$34.10	2.0%	$33.42	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VROSTDPC-K	SEL VR-OSTD-P-SSS-C)	$30.89	2.0%	$30.27	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPA3GSSC	SEL VS5-DPA-3G-SSS-C)	$607.00	2.0%	$594.86	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPA3GSSC-I	SEL VS5-DPA-3G-SSS-C)	$668.00	2.0%	$654.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPA3GSSC-K	SEL VS5-DPA-3G-SSS-C)	$888.00	2.0%	$870.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPA3PSSC	SEL VS5-DPA-3P-SSS-C)	$723.00	2.0%	$708.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPA3PSSC-I	SEL VS5-DPA-3P-SSS-C)	$796.00	2.0%	$780.08	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPA3PSSC-K	SEL VS5-DPA-3P-SSS-C)	$1,057.00	2.0%	$1,035.86	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUN3GC	SEL VS5-DPA-BUN-3G-SSS-C)	$3,643.20	2.0%	$3,570.34	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUN3GC-I	SEL VS5-DPA-BUN-3G-SSS-C)	$3,643.20	2.0%	$3,570.34	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUN3GC-K	SEL VS5-DPA-BUN-3G-SSS-C)	$3,643.20	2.0%	$3,570.34	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUN3PC	SEL VS5-DPA-BUN-3P-SSS-C)	$4,340.16	2.0%	$4,253.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUN3PC-I	SEL VS5-DPA-BUN-3P-SSS-C)	$4,340.16	2.0%	$4,253.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUN3PC-K	SEL VS5-DPA-BUN-3P-SSS-C)	$4,340.16	2.0%	$4,253.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUNC	SEL VS5-DPA-BUN-C)	$3,945.00	22.5%	$3,057.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VS5DPABUNC-I	SEL VS5-DPA-BUN-C)	$4,399.50	22.5%	$3,409.61	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VS5DPABUNC-K	SEL VS5-DPA-BUN-C)	$3,945.00	22.5%	$3,057.38	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VS5DPABUNGC	SEL VS5-DPA-BUN-G-SSS-C)	$1,380.00	2.0%	$1,352.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUNGC-I	SEL VS5-DPA-BUN-G-SSS-C)	$1,380.00	2.0%	$1,352.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUNGC-K	SEL VS5-DPA-BUN-G-SSS-C)	$1,380.00	2.0%	$1,352.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUNPC	SEL VS5-DPA-BUN-P-SSS-C)	$1,644.00	2.0%	$1,611.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUNPC-I	SEL VS5-DPA-BUN-P-SSS-C)	$1,644.00	2.0%	$1,611.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPABUNPC-K	SEL VS5-DPA-BUN-P-SSS-C)	$1,644.00	2.0%	$1,611.12	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5-DPA-C	SEL VS5-DPA-C)	$1,095.00	22.5%	$848.63	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VS5-DPA-C-I	SEL VS5-DPA-C)	$1,205.00	22.5%	$933.88	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VS5-DPA-C-K	SEL VS5-DPA-C)	$1,599.00	22.5%	$1,239.23	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
VS5DPAGSSSC	SEL VS5-DPA-G-SSS-C)	$230.00	2.0%	$225.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPAGSSSC-I	SEL VS5-DPA-G-SSS-C)	$253.00	2.0%	$247.94	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPAGSSSC-K	SEL VS5-DPA-G-SSS-C)	$336.00	2.0%	$329.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPAPSSSC	SEL VS5-DPA-P-SSS-C)	$274.00	2.0%	$268.52	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPAPSSSC-I	SEL VS5-DPA-P-SSS-C)	$301.00	2.0%	$294.98	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VS5DPAPSSSC-K	SEL VS5-DPA-P-SSS-C)	$401.00	2.0%	$392.98	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5EN100GSC	SEL VU5-EN-100-G-SSS-C)	$3,150.00	2.0%	$3,087.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5EN100GSC-I	SEL VU5-EN-100-G-SSS-C)	$3,465.00	2.0%	$3,395.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5EN100GSC-K	SEL VU5-EN-100-G-SSS-C)	$3,818.00	2.0%	$3,741.64	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VU5EN100PSC	SEL VU5-EN-100-P-SSS-C)	$3,750.00	2.0%	$3,675.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5EN100PSC-I	SEL VU5-EN-100-P-SSS-C)	$4,125.00	2.0%	$4,042.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5EN100PSC-K	SEL VU5-EN-100-P-SSS-C)	$4,545.00	2.0%	$4,454.10	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5EN10GSC	SEL VU5-EN-10-G-SSS-C)	$315.00	2.0%	$308.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5EN10GSC-I	SEL VU5-EN-10-G-SSS-C)	$347.00	2.0%	$340.06	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5EN10GSC-K	SEL VU5-EN-10-G-SSS-C)	$382.00	2.0%	$374.36	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5EN10PSC	SEL VU5-EN-10-P-SSS-C)	$375.00	2.0%	$367.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5EN10PSC-I	SEL VU5-EN-10-P-SSS-C)	$413.00	2.0%	$404.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5EN10PSC-K	SEL VU5-EN-10-P-SSS-C)	$455.00	2.0%	$445.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR100GSC	SEL VU5-PR-100-G-SSS-C)	$5,250.00	2.0%	$5,145.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR100GSC-I	SEL VU5-PR-100-G-SSS-C)	$5,775.00	2.0%	$5,659.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR100GSC-K	SEL VU5-PR-100-G-SSS-C)	$6,363.00	2.0%	$6,235.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR100PSC	SEL VU5-PR-100-P-SSS-C)	$6,250.00	2.0%	$6,125.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR100PSC-I	SEL VU5-PR-100-P-SSS-C)	$6,875.00	2.0%	$6,737.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR100PSC-K	SEL VU5-PR-100-P-SSS-C)	$7,575.00	2.0%	$7,423.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR10GSC	SEL VU5-PR-10-G-SSS-C)	$525.00	2.0%	$514.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR10GSC-I	SEL VU5-PR-10-G-SSS-C)	$578.00	2.0%	$566.44	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR10GSC-K	SEL VU5-PR-10-G-SSS-C)	$636.00	2.0%	$623.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR10PSC	SEL VU5-PR-10-P-SSS-C)	$625.00	2.0%	$612.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR10PSC-I	SEL VU5-PR-10-P-SSS-C)	$688.00	2.0%	$674.24	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
VU5PR10PSC-K	SEL VU5-PR-10-P-SSS-C)	$758.00	2.0%	$742.84	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP1003GC	SEL WSP-100-3G-SSS-C)	$2,772.00	2.0%	$2,716.56	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP1003GC-I	SEL WSP-100-3G-SSS-C)	$3,049.20	2.0%	$2,988.22	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP1003GC-K	SEL WSP-100-3G-SSS-C)	$3,360.00	2.0%	$3,292.80	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP1003PC	SEL WSP-100-3P-SSS-C)	$3,300.00	2.0%	$3,234.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP1003PC-I	SEL WSP-100-3P-SSS-C)	$3,630.00	2.0%	$3,557.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP1003PC-K	SEL WSP-100-3P-SSS-C)	$4,000.00	2.0%	$3,920.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP100C	SEL WSP-100-C)	$5,000.00	22.5%	$3,875.00	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
WSP100C-I	SEL WSP-100-C)	$5,500.00	22.5%	$4,262.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
WSP100C-K	SEL WSP-100-C)	$6,063.00	22.5%	$4,698.83	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
WSP100GC	SEL WSP-100-G-SSS-C)	$1,050.00	2.0%	$1,029.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP100GC-I	SEL WSP-100-G-SSS-C)	$1,155.00	2.0%	$1,131.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP100GC-K	SEL WSP-100-G-SSS-C)	$1,273.00	2.0%	$1,247.54	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP100PC	SEL WSP-100-P-SSS-C)	$1,250.00	2.0%	$1,225.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP100PC-I	SEL WSP-100-P-SSS-C)	$1,375.00	2.0%	$1,347.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP100PC-K	SEL WSP-100-P-SSS-C)	$1,515.00	2.0%	$1,484.70	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP103GC	SEL WSP-10-3G-SSS-C)	$277.00	2.0%	$271.46	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP103GC-I	SEL WSP-10-3G-SSS-C)	$304.92	2.0%	$298.82	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP103GC-K	SEL WSP-10-3G-SSS-C)	$336.00	2.0%	$329.28	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP103PC	SEL WSP-10-3P-SSS-C)	$330.00	2.0%	$323.40	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP103PC-I	SEL WSP-10-3P-SSS-C)	$363.00	2.0%	$355.74	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP103PC-K	SEL WSP-10-3P-SSS-C)	$400.00	2.0%	$392.00	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP10C	SEL WSP-10-C)	$500.00	22.5%	$387.50	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
WSP10C-I	SEL WSP-10-C)	$550.00	22.5%	$426.25	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
WSP10C-K	SEL WSP-10-C)	$606.00	22.5%	$469.65	N/A	N/A	N/A	N/A	N/A	N/A	K	VMWARE
WSP10GC	SEL WSP-10-G-SSS-C)	$105.00	2.0%	$102.90	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP10GC-I	SEL WSP-10-G-SSS-C)	$115.50	2.0%	$113.19	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP10GC-K	SEL WSP-10-G-SSS-C)	$127.00	2.0%	$124.46	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP10PC	SEL WSP-10-P-SSS-C)	$125.00	2.0%	$122.50	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP10PC-I	SEL WSP-10-P-SSS-C)	$137.50	2.0%	$134.75	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
WSP10PC-K	SEL WSP-10-P-SSS-C)	$152.00	2.0%	$148.96	N/A	N/A	N/A	N/A	N/A	N/A	F	VMWARE
0SASHD-FLEX2M	MSAS to MSASHD 2M FLEX CBL PR	$812.00	30.5%	$564.34	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
0SASHD-FLEX3M	MSAS to MSASHD 3M FLEX CBL PR	$1,217.00	30.5%	$845.82	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
40UC-SECURE2S	CLRN 40UC ANTI-MOVE KIT	$400.00	17.5%	$330.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
40UC-SECURE2V	40UC RACK STABILIZING KIT	$696.00	30.5%	$483.72	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
C13-250V-BSMI2	250V PWR CRD C13 TO 6-20P BSMI	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
C13-250V-PSE	250V PWR CRD C13 TO 6-15P PSE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
C13-250V-ULCSA	250V PWR CRD C13 TO 6-15P UL/CSA	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
CX4-SPE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	$34.00	17.5%	$28.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
CX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	$120.00	17.5%	$99.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
DPE-TELCO-3U	TELCO RAILS FOR 3U DPE	$393.00	30.5%	$273.14	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
DPE-TELCO-3US	VNX51/53 TELCO RAIL KIT FOR 3U DPE	$226.00	17.5%	$186.45	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
FLV32S6F-100	100GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	$2,335.00	17.5%	$1,926.38	$280.20	$196.14	N/A	$210.00	$0.00	$280.20	UE	VNX HARDWARE
FLV32S6F-100N	VNX51/53 100GFCACHEFLSH-25X2.5 DPE/DAE N	$2,335.00	17.5%	$1,926.38	$280.20	$196.14	N/A	$210.00	$0.00	$280.20	UE	VNX HARDWARE
FLV32S6F100NU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	$3,155.00	17.5%	$2,602.88	$280.48	$195.61	N/A	$210.00	$0.00	$280.48	UE	VNX HARDWARE
FLV32S6F-100U	VNX51/53 100GB FCACHE FLSH-25X2.5IN UPG	$3,155.00	17.5%	$2,602.88	$280.48	$195.61	N/A	$210.00	$0.00	$280.48	UE	VNX HARDWARE
FLV32S6F-200	200GB FSTCACHE FLSH-25X2.5 IN DPE/DAE	$4,420.00	17.5%	$3,646.50	$530.40	$371.28	N/A	$398.00	$0.00	$530.40	UE	VNX HARDWARE
FLV32S6F-200N	VNX51/53 200GFCACHEFLSH-25X2.5 DPE/DAE N	$4,420.00	17.5%	$3,646.50	$530.40	$371.28	N/A	$398.00	$0.00	$530.40	UE	VNX HARDWARE
FLV32S6F200NU	VNX51/53 200G FCF 25X2.5 DAE/DPE NU	$5,970.00	17.5%	$4,925.25	$530.73	$370.14	N/A	$397.00	$0.00	$530.73	UE	VNX HARDWARE
FLV32S6F-200U	VNX51/53 200GB FCACHE FLSH-25X2.5IN UPG	$5,970.00	17.5%	$4,925.25	$530.73	$370.14	N/A	$397.00	$0.00	$530.73	UE	VNX HARDWARE
FLV3VS6F-100	100GB FST CACHE FLSH 15X3.5IN DPE/DAE	$2,345.00	17.5%	$1,934.63	$281.40	$196.98	N/A	$211.00	$0.00	$356.40	UE	VNX HARDWARE
FLV3VS6F-100N	VNX 51/53 100G FCACHE 15X3.5 DPE/DAE N	$2,345.00	17.5%	$1,934.63	$281.40	$196.98	N/A	$211.00	$0.00	$281.40	UE	VNX HARDWARE
FLV3VS6F100NU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	$0.00	$281.37	UE	VNX HARDWARE
FLV3VS6F-100U	VNX51/53 100GB FCACHE FLSH-15X3.5IN UPG	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	$0.00	$281.37	UE	VNX HARDWARE
FLV3VS6F-200	200GB FST CACHE FLSH 15X3.5IN DPE/DAE	$4,445.00	17.5%	$3,667.13	$533.40	$373.38	N/A	$400.00	$0.00	$676.20	UE	VNX HARDWARE
FLV3VS6F-200N	VNX 51/53 200B FCACHE 15X3.5 DPE/DAE N	$4,445.00	17.5%	$3,667.13	$533.40	$373.38	N/A	$400.00	$0.00	$533.40	UE	VNX HARDWARE
FLV3VS6F200NU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	$6,000.00	17.5%	$4,950.00	$533.40	$372.00	N/A	$399.00	$0.00	$533.40	UE	VNX HARDWARE
FLV3VS6F-200U	VNX51/53 200GB FCACHE FLSH-15X3.5IN UPG	$6,000.00	17.5%	$4,950.00	$533.40	$372.00	N/A	$399.00	$0.00	$533.40	UE	VNX HARDWARE
FLV42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE	$2,435.00	30.5%	$1,692.33	$292.20	$204.54	N/A	$219.00	N/A	$292.20	UM	VNX HARDWARE
FLV42S6F-100U	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	$3,290.00	30.5%	$2,286.55	$292.48	$203.98	N/A	$219.00	N/A	$292.48	UM	VNX HARDWARE
FLV42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	$4,635.00	30.5%	$3,221.33	$556.20	$389.34	N/A	$417.00	N/A	$556.20	UM	VNX HARDWARE
FLV42S6F-200U	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	$6,260.00	30.5%	$4,350.70	$556.51	$388.12	N/A	$416.00	N/A	$556.51	UM	VNX HARDWARE
FLV4DS6F-100	VNX 100GB FAST CACHE 60X3.5 DAE	$2,435.00	30.5%	$1,692.33	$292.20	$204.54	N/A	$219.00	N/A	$292.20	UM	VNX HARDWARE
FLV4DS6F-100U	VNX 100GB FAST CACHE 60X3.5 DAE UPG	$3,290.00	30.5%	$2,286.55	$292.48	$203.98	N/A	$219.00	N/A	$292.48	UM	VNX HARDWARE
FLV4DS6F-200	VNX 200GB FAST CACHE 60X3.5 DAE	$4,635.00	30.5%	$3,221.33	$556.20	$389.34	N/A	$417.00	N/A	$556.20	UM	VNX HARDWARE
FLV4DS6F-200U	VNX 200GB FAST CACHE 60X3.5 DAE UPG	$6,260.00	30.5%	$4,350.70	$556.51	$388.12	N/A	$416.00	N/A	$556.51	UM	VNX HARDWARE
FLV4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE	$2,435.00	30.5%	$1,692.33	$292.20	$204.54	N/A	$219.00	N/A	$292.20	UM	VNX HARDWARE
FLV4VS6F-100U	VNX 100GB FAST CACHE 15X3.5 DAE UPG	$3,290.00	30.5%	$2,286.55	$292.48	$203.98	N/A	$219.00	N/A	$292.48	UM	VNX HARDWARE
FLV4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE	$4,635.00	30.5%	$3,221.33	$556.20	$389.34	N/A	$417.00	N/A	$556.20	UM	VNX HARDWARE
FLV4VS6F-200U	VNX 200GB FAST CACHE 15X3.5 DAE UPG	$6,260.00	30.5%	$4,350.70	$556.51	$388.12	N/A	$416.00	N/A	$556.51	UM	VNX HARDWARE
FLVX2S6F-100	VNX 100G F CACHE FLASH-25X2.5 DPE/DAE	$3,515.00	30.5%	$2,442.93	$421.80	$295.26	N/A	$316.00	N/A	$421.80	UM-H	VNX HARDWARE
FLVX2S6F-100N	VNX 100G FCACHE FLASH-25X2.5 DPE/DAE N	$3,515.00	30.5%	$2,442.93	$421.80	$295.26	N/A	$316.00	N/A	$421.80	UM-H	VNX HARDWARE
FLVX2S6F100NU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	$4,745.00	30.5%	$3,297.78	$421.83	$294.19	N/A	$316.00	N/A	$421.83	UM-H	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
FLVX2S6F-100U	VNX 100G FCACHE FLASH UPG-25X2.5 DPE/DAE	$4,745.00	30.5%	$3,297.78	$421.83	$294.19	N/A	$316.00	N/A	$421.83	UM-H	VNX HARDWARE
FLVX2S6F-200	VNX 200G F CACHE FLASH-25X2.5 DPE/DAE	$6,675.00	30.5%	$4,639.13	$801.00	$560.70	N/A	$601.00	N/A	$801.00	UM-H	VNX HARDWARE
FLVX2S6F-200N	VNX 200G FCACHE FLASH-25X2.5 DPE/DAE N	$6,675.00	30.5%	$4,639.13	$801.00	$560.70	N/A	$601.00	N/A	$801.00	UM-H	VNX HARDWARE
FLVX2S6F200NU	VNX 200G FCACHE FLH-25X2.5 DPE/DAE UPG N	$9,010.00	30.5%	$6,261.95	$800.99	$558.62	N/A	$599.00	N/A	$800.99	UM-H	VNX HARDWARE
FLVX2S6F-200U	VNX 200G FCACHE FLASH UPG-25X2.5 DPE/DAE	$9,010.00	30.5%	$6,261.95	$800.99	$558.62	N/A	$599.00	N/A	$800.99	UM-H	VNX HARDWARE
FLVXDS6F-100	VNX 100G FCACHE FLASH-60X3.5IN DRV DAE	$3,535.00	30.5%	$2,456.83	$424.20	$296.94	N/A	$318.00	N/A	$424.20	UM-H	VNX HARDWARE
FLVXDS6F-100N	VNX 100G FAST CACHE FLASH-60X3.5 DAE N	$3,535.00	30.5%	$2,456.83	$424.20	$296.94	N/A	$318.00	N/A	$424.20	UM-H	VNX HARDWARE
FLVXDS6F100NU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
FLVXDS6F-100U	VNX 100G FAST CACHE FLASH UPG-60X3.5 DAE	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
FLVXDS6F-200	VNX 200G FAST CACHE FLASH-60X3.5 DAE	$6,720.00	30.5%	$4,670.40	$806.40	$564.48	N/A	$605.00	N/A	$806.40	UM-H	VNX HARDWARE
FLVXDS6F-200N	VNX 200G FAST CACHE FLASH-60X3.5 DAE N	$6,720.00	30.5%	$4,670.40	$806.40	$564.48	N/A	$605.00	N/A	$806.40	UM-H	VNX HARDWARE
FLVXDS6F200NU	VNX200G FASTCACHE FLASH-60X3.5 DAE UPG N	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
FLVXDS6F-200U	VNX 200G FAST CACHE FLASH UPG-60X3.5 DAE	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
FLVXVS6F-100	VNX 100G F CACHE FLASH-15X3.5 DPE/DAE	$3,535.00	30.5%	$2,456.83	$424.20	$296.94	N/A	$318.00	N/A	$619.80	UM-H	VNX HARDWARE
FLVXVS6F-100N	VNX 100GB FAST CACHE-15X3.5 DPE/DAE NEBS	$3,535.00	30.5%	$2,456.83	$424.20	$296.94	N/A	$318.00	N/A	$424.20	UM-H	VNX HARDWARE
FLVXVS6F100NU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
FLVXVS6F-100U	VNX 100G FCACHE FLH UPG-15X3.5IN DPE/DAE	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
FLVXVS6F-200	200GB FAST CACHE FLASH-15X3.5 DPE/DAE	$6,720.00	30.5%	$4,670.40	$806.40	$564.48	N/A	$605.00	N/A	$1,176.60	UM-H	VNX HARDWARE
FLVXVS6F-200N	VNX 200G FAST CACHE -15X3.5 DPE/DAE N	$6,720.00	30.5%	$4,670.40	$806.40	$564.48	N/A	$605.00	N/A	$806.40	UM-H	VNX HARDWARE
FLVXVS6F200NU	VNX 200G FAST CACHE 15X3.5 DPE/DAE UPG N	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
FLVXVS6F-200U	VNX 200G FCACHE FLH UPG-15X3.5IN DPE/DAE	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
FRAME-T25DAE	TELCO RAIL KIT FOR 2U 25 DRIVE DAE	$237.00	30.5%	$164.72	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
FRAME-T25DAES	TELCO RAIL KIT FOR 25 DRIVE 2U DAE	$136.00	17.5%	$112.20	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
FRAME-T-CSS	TELCO RAIL KIT FOR VNX CONTROL STATION	$625.00	17.5%	$515.63	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
FRAME-T-CSV	TELCO RAIL KIT FOR THE VNX CS	$1,087.00	30.5%	$755.47	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
FRAME-T-PDAES	TELCO RAIL KIT FOR THE 3U DAE	$136.00	17.5%	$112.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
FRAME-T-PDAEV	TELCO RAIL KIT FOR THE 3U DAE	$237.00	30.5%	$164.72	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
FV32S6F100NTU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	$3,155.00	17.5%	$2,602.88	$280.48	$195.61	N/A	$210.00	$0.00	$280.48	UE	VNX HARDWARE
FV32S6F-100TU	VNX51/53 100G FCF 25X2.5 DPE/DAE UG	$3,155.00	17.5%	$2,602.88	$280.48	$195.61	N/A	$210.00	$0.00	$280.48	UE	VNX HARDWARE
FV32S6F200NTU	VNX51/53 200G FCF 25X2.5 DPE/DAE NU	$5,970.00	17.5%	$4,925.25	$530.73	$370.14	N/A	$397.00	$0.00	$530.73	UE	VNX HARDWARE
FV32S6F-200TU	VNX51/53 200G FCF 25X2.5 DPE/DAE UG	$5,970.00	17.5%	$4,925.25	$530.73	$370.14	N/A	$397.00	$0.00	$530.73	UE	VNX HARDWARE
FV3VS6F100NTU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	$0.00	$281.37	UE	VNX HARDWARE
FV3VS6F-100TU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE UG	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	$0.00	$281.37	UE	VNX HARDWARE
FV3VS6F200NTU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	$6,000.00	17.5%	$4,950.00	$533.40	$372.00	N/A	$399.00	$0.00	$533.40	UE	VNX HARDWARE
FV3VS6F-200TU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE UG	$6,000.00	17.5%	$4,950.00	$533.40	$372.00	N/A	$399.00	$0.00	$533.40	UE	VNX HARDWARE
FVX2S6F100NTU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	$4,745.00	30.5%	$3,297.78	$421.83	$294.19	N/A	$316.00	N/A	$421.83	UM-H	VNX HARDWARE
FVX2S6F-100TU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG	$4,745.00	30.5%	$3,297.78	$421.83	$294.19	N/A	$316.00	N/A	$421.83	UM-H	VNX HARDWARE
FVX2S6F200NTU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG N	$9,010.00	30.5%	$6,261.95	$800.99	$558.62	N/A	$599.00	N/A	$800.99	UM-H	VNX HARDWARE
FVX2S6F-200TU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG	$9,010.00	30.5%	$6,261.95	$800.99	$558.62	N/A	$599.00	N/A	$800.99	UM-H	VNX HARDWARE
FVXDS6F100NTU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
FVXDS6F-100TU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE U	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
FVXDS6F200NTU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE N	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
FVXDS6F-200TU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE U	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
FVXVS6F100NTU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
FVXVS6F-100TU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UG	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
FVXVS6F200NTU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
FVXVS6F-200TU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UG	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
MSASHD-MSAS10	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	$3,261.00	30.5%	$2,266.40	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
MSASHD-MSAS2	ONE PR OF 2M MINI-SAS HD - MINI-SAS CBL	$652.00	30.5%	$453.14	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
MSASHD-MSAS5	ONE PR OF 5M MINI-SAS HD - MINI SAS CBL	$1,630.00	30.5%	$1,132.85	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
MSASHD-MSAS8	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	$3,260.00	30.5%	$2,265.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
MSAS-MSAS-10	One pr of Mini-SAS-Mini-SAS 10M cables	$1,250.00	30.5%	$868.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
MSAS-MSAS-2M	One pr of Mini-SAS - Mini-SAS 2M cables	$435.00	30.5%	$302.33	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
MSAS-MSAS-5M	One pr of Mini-SAS - Mini-SAS 5M cables	$1,087.00	30.5%	$755.47	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
N3-2S10-300	NEBS 2.5IN 300G 10K SAS DISK DRV	$485.00	17.5%	$400.13	$58.20	$40.74	N/A	$44.00	$0.00	$65.40	UE	VNX HARDWARE
N3-2S10-300TU	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	$655.00	17.5%	$540.38	$58.23	$40.61	N/A	$44.00	$0.00	$58.23	UE	VNX HARDWARE
N3-2S10-300U	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	$655.00	17.5%	$540.38	$58.23	$40.61	N/A	$44.00	$0.00	$58.23	UE	VNX HARDWARE
N3-2S10-600	NEBS 2.5IN 600G 10K SAS DISK DRV	$705.00	17.5%	$581.63	$84.60	$59.22	N/A	$63.00	$0.00	$105.00	UE	VNX HARDWARE
N3-2S10-600TU	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	$955.00	17.5%	$787.88	$84.90	$59.21	N/A	$64.00	$0.00	$84.90	UE	VNX HARDWARE
N3-2S10-600U	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	$955.00	17.5%	$787.88	$84.90	$59.21	N/A	$64.00	$0.00	$84.90	UE	VNX HARDWARE
N3-2S10-900	NEBS 2.5IN 900G 10K SAS DISK DRV	$990.00	17.5%	$816.75	$118.80	$83.16	N/A	$89.00	$0.00	$118.80	UE	VNX HARDWARE
N3-2S10-900TU	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	$1,340.00	17.5%	$1,105.50	$119.13	$83.08	N/A	$89.00	$0.00	$119.13	UE	VNX HARDWARE
N3-2S10-900U	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	$1,340.00	17.5%	$1,105.50	$119.13	$83.08	N/A	$89.00	$0.00	$119.13	UE	VNX HARDWARE
N3-2S15-300	NEBS 2.5 300GB 15K 520 BPS 6GB SAS DRIVE	$0.00	17.5%	$0.00	$73.80	$51.66	N/A	$55.00	$0.00	$73.80	UE	VNX HARDWARE
N3-2S6F-100	NEBS 2.5IN 100GB FLSH SAS DRV	$2,335.00	17.5%	$1,926.38	$280.20	$196.14	N/A	$210.00	$0.00	$280.20	UE	VNX HARDWARE
N3-2S6F-100TU	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	$3,155.00	17.5%	$2,602.88	$280.48	$195.61	N/A	$210.00	$0.00	$280.48	UE	VNX HARDWARE
N3-2S6F-100U	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	$3,155.00	17.5%	$2,602.88	$280.48	$195.61	N/A	$210.00	$0.00	$280.48	UE	VNX HARDWARE
N3-2S6F-200	NEBS 2.5IN 200GB FLSH SAS DRV	$4,420.00	17.5%	$3,646.50	$530.40	$371.28	N/A	$398.00	$0.00	$530.40	UE	VNX HARDWARE
N3-2S6F-200TU	VNX51/53 200GFLSHDRV-25X2.5IN DAE/DPE N	$5,970.00	17.5%	$4,925.25	$530.73	$370.14	N/A	$397.00	$0.00	$530.73	UE	VNX HARDWARE
N3-2S6F-200U	VNX51/53 200G 6GSASFLASHDRV-25X2.5IN DAE	$5,970.00	17.5%	$4,925.25	$530.73	$370.14	N/A	$397.00	$0.00	$530.73	UE	VNX HARDWARE
N3-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$735.00	17.5%	$606.38	$88.20	$61.74	N/A	$66.00	$0.00	$88.20	UE	VNX HARDWARE
N3-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$990.00	17.5%	$816.75	$88.01	$61.38	N/A	$66.00	$0.00	$88.01	UE	VNX HARDWARE
N3-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$1,045.00	17.5%	$862.13	$125.40	$87.78	N/A	$94.00	$0.00	$125.40	UE	VNX HARDWARE
N3-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$1,410.00	17.5%	$1,163.25	$125.35	$87.42	N/A	$94.00	$0.00	$125.35	UE	VNX HARDWARE
N3-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$1,275.00	17.5%	$1,051.88	$153.00	$107.10	N/A	$115.00	$0.00	$153.00	UE	VNX HARDWARE
N3-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$1,720.00	17.5%	$1,419.00	$152.91	$106.64	N/A	$114.00	$0.00	$152.91	UE	VNX HARDWARE
N3-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$1,720.00	17.5%	$1,419.00	$152.91	$106.64	N/A	$114.00	$0.00	$152.91	UE	VNX HARDWARE
N3-VS10-300	3.5 IN 300G 10K DISK DRIVE - NEBS	$515.00	17.5%	$424.88	$61.80	$43.26	N/A	$46.00	$0.00	$65.40	UE	VNX HARDWARE
N3-VS10-300TU	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	$695.00	17.5%	$573.38	$61.79	$43.09	N/A	$46.00	$0.00	$61.79	UE	VNX HARDWARE
N3-VS10-300U	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	$695.00	17.5%	$573.38	$61.79	$43.09	N/A	$46.00	$0.00	$61.79	UE	VNX HARDWARE
N3-VS10-600	NEBS 3.5IN 600G 10K SAS DISK DRV	$705.00	17.5%	$581.63	$84.60	$59.22	N/A	$63.00	$0.00	$105.00	UE	VNX HARDWARE
N3-VS10-600TU	VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	$955.00	17.5%	$787.88	$84.90	$59.21	N/A	$64.00	$0.00	$84.90	UE	VNX HARDWARE
N3-VS10-600U	VNX33/35 600G10K 6G15X3.5IN DPE/DAE N	$955.00	17.5%	$787.88	$84.90	$59.21	N/A	$64.00	$0.00	$84.90	UE	VNX HARDWARE
N3-VS10-900	NEBS 3.5IN 900G 10K SAS DISK DRV	$1,050.00	17.5%	$866.25	$126.00	$88.20	N/A	$95.00	$0.00	$126.00	UE	VNX HARDWARE
N3-VS10-900TU	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	$1,420.00	17.5%	$1,171.50	$126.24	$88.04	N/A	$94.00	$0.00	$126.24	UE	VNX HARDWARE
N3-VS10-900U	VNX33/35 900G10K 6G15X3.5IN DPE/DAE N	$1,420.00	17.5%	$1,171.50	$126.24	$88.04	N/A	$94.00	$0.00	$126.24	UE	VNX HARDWARE
N3-VS15-300	300GB 15K 520BPS 6GB SAS DISK DRIVE	$660.00	17.5%	$544.50	$79.20	$55.44	N/A	$59.00	$0.00	$79.20	UE	VNX HARDWARE
N3-VS15-300TU	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	$890.00	17.5%	$734.25	$79.12	$55.18	N/A	$59.00	$0.00	$79.12	UE	VNX HARDWARE
N3-VS15-300U	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	$890.00	17.5%	$734.25	$79.12	$55.18	N/A	$59.00	$0.00	$79.12	UE	VNX HARDWARE
N3-VS15-600	600GB 15K 520BPS 6GB SAS DISK DRIVE	$1,040.00	17.5%	$858.00	$124.80	$87.36	N/A	$94.00	$0.00	$124.80	UE	VNX HARDWARE
N3-VS15-600TU	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	$1,415.00	17.5%	$1,167.38	$125.79	$87.73	N/A	$94.00	$0.00	$125.79	UE	VNX HARDWARE
N3-VS15-600U	VNX33/51/53 600G15K-15X3.5IN DPE/DAE N	$1,415.00	17.5%	$1,167.38	$125.79	$87.73	N/A	$94.00	$0.00	$125.79	UE	VNX HARDWARE
N3-VS6F-100	NEBS 3.5 IN 100GB FLASH DRIVE NEBS	$2,345.00	17.5%	$1,934.63	$281.40	$196.98	N/A	$211.00	$0.00	$374.40	UE	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
N3-VS6F-100TU	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	$0.00	$281.37	UE	VNX HARDWARE
N3-VS6F-100U	VNX33/51/53 100GFLSH-15X3.5IN DPE/DAE N	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	$0.00	$281.37	UE	VNX HARDWARE
N3-VS6F-200	NEBS 3.5 IN 200 GB FLASH DRIVE NEBS	$4,445.00	17.5%	$3,667.13	$533.40	$373.38	N/A	$400.00	$0.00	$533.40	UE	VNX HARDWARE
N3-VS6F-200TU	VNX33/51/53 200GFLSH-15X3.5IN DPE/DAE N	$6,000.00	17.5%	$4,950.00	$533.40	$372.00	N/A	$399.00	$0.00	$533.40	UE	VNX HARDWARE
N3-VS6F-200U	200GB 3.5IN SAS SSD VNX51/53-NEBS-UPG	$6,000.00	17.5%	$4,950.00	$533.40	$372.00	N/A	$399.00	$0.00	$533.40	UE	VNX HARDWARE
NB-2S10-300	NEBS 2.5 IN 300G 10K 6GB SAS DSK DRV	$705.00	30.5%	$489.98	$84.60	$59.22	N/A	$63.00	N/A	$108.60	UM-H	VNX HARDWARE
NB-2S10-300TU	DISK 300GB 15K SAS SGT NEBS UPG	$970.00	30.5%	$674.15	$86.23	$60.14	N/A	$65.00	N/A	$86.23	UM-H	VNX HARDWARE
NB-2S10-300U	VNX 300G 10K UPG DRV-25X2.5DRV DPE/DAE N	$955.00	30.5%	$663.73	$84.90	$59.21	N/A	$64.00	N/A	$84.90	UM-H	VNX HARDWARE
NB-2S10-600	NEBS 2.5 IN 600G 10K 6GB SAS DSK DRV	$1,135.00	30.5%	$788.83	$136.20	$95.34	N/A	$102.00	N/A	$173.40	UM-H	VNX HARDWARE
NB-2S10-600TU	VNX 600GB 10K DRV-25X2.5 DPE/DAE NEBS UG	$1,500.00	30.5%	$1,042.50	$133.35	$93.00	N/A	$100.00	N/A	$133.35	UM-H	VNX HARDWARE
NB-2S10-600U	VNX 600G 10K UPG DRV-25X2.5 DPE/DAE N	$1,530.00	30.5%	$1,063.35	$136.02	$94.86	N/A	$102.00	N/A	$136.02	UM-H	VNX HARDWARE
NB-2S10-900	NEBS 2.5 IN 900G 10K 6GB SAS DSK DRV	$1,595.00	30.5%	$1,108.53	$191.40	$133.98	N/A	$144.00	N/A	$191.40	UM-H	VNX HARDWARE
NB-2S10-900TU	VNX 900GG 10K DRV-25X2.5 DPE/DAE NEBS UG	$2,155.00	30.5%	$1,497.73	$191.58	$133.61	N/A	$143.00	N/A	$191.58	UM-H	VNX HARDWARE
NB-2S10-900U	VNX 900G 10K UPG DRV-25X2.5 DPE/DAE N	$2,155.00	30.5%	$1,497.73	$191.58	$133.61	N/A	$143.00	N/A	$191.58	UM-H	VNX HARDWARE
NB-2S6F-100	NEBS 2.5 IN 100GB FLASH 6GB SAS DRIVE	$3,515.00	30.5%	$2,442.93	$421.80	$295.26	N/A	$316.00	N/A	$421.80	UM-H	VNX HARDWARE
NB-2S6F-100TU	2.5IN 100GB FLASH UPG DRIVE - NEBS	$4,745.00	30.5%	$3,297.78	$421.83	$294.19	N/A	$316.00	N/A	$421.83	UM-H	VNX HARDWARE
NB-2S6F-100U	2.5IN 100GB FLASH UPG DRIVE - NEBS	$4,745.00	30.5%	$3,297.78	$421.83	$294.19	N/A	$316.00	N/A	$421.83	UM-H	VNX HARDWARE
NB-2S6F-200	NEBS 2.5 IN 200GB FLASH 6GB SAS DRIVE	$6,675.00	30.5%	$4,639.13	$801.00	$560.70	N/A	$601.00	N/A	$801.00	UM-H	VNX HARDWARE
NB-2S6F-200TU	2.5IN 200GB FLASH UPG DRIVE - NEBS	$9,010.00	30.5%	$6,261.95	$800.99	$558.62	N/A	$599.00	N/A	$800.99	UM-H	VNX HARDWARE
NB-2S6F-200U	VNX 200G FLASH UPG DRV-25X2.5 DPE/DAE N	$9,010.00	30.5%	$6,261.95	$800.99	$558.62	N/A	$599.00	N/A	$800.99	UM-H	VNX HARDWARE
NB-DS10-600	VNX 600G 10K SAS DRV 3.5X60 DRV DAE NEBS	$1,230.00	30.5%	$854.85	$147.60	$103.32	N/A	$111.00	N/A	$147.60	UM-H	VNX HARDWARE
NB-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	$1,660.00	30.5%	$1,153.70	$147.57	$102.92	N/A	$110.00	N/A	$147.57	UM-H	VNX HARDWARE
NB-DS10-600U	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE N	$1,660.00	30.5%	$1,153.70	$147.57	$102.92	N/A	$110.00	N/A	$147.57	UM-H	VNX HARDWARE
NB-DS10-900	VNX 900G 10K SAS DRV 3.5X60 DRV DAE NEBS	$1,745.00	30.5%	$1,212.78	$209.40	$146.58	N/A	$157.00	N/A	$209.40	UM-H	VNX HARDWARE
NB-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	$2,360.00	30.5%	$1,640.20	$209.80	$146.32	N/A	$157.00	N/A	$209.80	UM-H	VNX HARDWARE
NB-DS10-900U	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE N	$2,360.00	30.5%	$1,640.20	$209.80	$146.32	N/A	$157.00	N/A	$209.80	UM-H	VNX HARDWARE
NB-DS6F-100	VNX 100G SAS FLASH 3.5X60 DRV DAE NEBS	$3,535.00	30.5%	$2,456.83	$424.20	$296.94	N/A	$318.00	N/A	$424.20	UM-H	VNX HARDWARE
NB-DS6F-100TU	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
NB-DS6F-100U	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
NB-DS6F-200	VNX 200GB 520BPS FLASH 3.5INX60 DRV	$6,720.00	30.5%	$4,670.40	$806.40	$564.48	N/A	$605.00	N/A	$806.40	UM-H	VNX HARDWARE
NB-DS6F-200TU	VNX 200G FLASH UPG-60X3.5IN DRV DAE N	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
NB-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRIVE	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
NB-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$1,245.00	30.5%	$865.28	$149.40	$104.58	N/A	$112.00	N/A	$149.40	UM-H	VNX HARDWARE
NB-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$1,685.00	30.5%	$1,171.08	$149.80	$104.47	N/A	$112.00	N/A	$149.80	UM-H	VNX HARDWARE
NB-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$1,805.00	30.5%	$1,254.48	$216.60	$151.62	N/A	$162.00	N/A	$216.60	UM-H	VNX HARDWARE
NB-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$2,435.00	30.5%	$1,692.33	$216.47	$150.97	N/A	$162.00	N/A	$216.47	UM-H	VNX HARDWARE
NB-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	$2,245.00	30.5%	$1,560.28	$269.40	$188.58	N/A	$202.00	N/A	$269.40	UM-H	VNX HARDWARE
NB-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$3,030.00	30.5%	$2,105.85	$269.37	$187.86	N/A	$201.00	N/A	$269.37	UM-H	VNX HARDWARE
NB-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	$3,030.00	30.5%	$2,105.85	$269.37	$187.86	N/A	$201.00	N/A	$269.37	UM-H	VNX HARDWARE
NB-VS10-300	NEBS 3.5 IN 300GB 10K 520BPS 6GB SAS	$770.00	30.5%	$535.15	$92.40	$64.68	N/A	$69.00	N/A	$108.60	UM-H	VNX HARDWARE
NB-VS10-300TU	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	$1,040.00	30.5%	$722.80	$92.46	$64.48	N/A	$69.00	N/A	$92.46	UM-H	VNX HARDWARE
NB-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DPE/DAE N	$1,040.00	30.5%	$722.80	$92.46	$64.48	N/A	$69.00	N/A	$92.46	UM-H	VNX HARDWARE
NB-VS10-600	NEBS 3.5 IN 600GB 10K 520BPS 6GB SAS	$1,205.00	30.5%	$837.48	$144.60	$101.22	N/A	$108.00	N/A	$173.40	UM-H	VNX HARDWARE
NB-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	$1,660.00	30.5%	$1,153.70	$147.57	$102.92	N/A	$110.00	N/A	$147.57	UM-H	VNX HARDWARE
NB-VS10-600U	VNX 600G 10K UPG DRV-15X3.5IN DPE/DAE N	$1,660.00	30.5%	$1,153.70	$147.57	$102.92	N/A	$110.00	N/A	$147.57	UM-H	VNX HARDWARE
NB-VS10-900	NEBS 3.5 IN 900GB 10K 520BPS 6GB SAS	$1,710.00	30.5%	$1,188.45	$205.20	$143.64	N/A	$154.00	N/A	$205.20	UM-H	VNX HARDWARE
NB-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	$2,360.00	30.5%	$1,640.20	$209.80	$146.32	N/A	$157.00	N/A	$209.80	UM-H	VNX HARDWARE
NB-VS10-900U	VNX 900G 10K UPG DRV-15X3.5IN DPE/DAE N	$2,360.00	30.5%	$1,640.20	$209.80	$146.32	N/A	$157.00	N/A	$209.80	UM-H	VNX HARDWARE
NB-VS15-300	NEBS 3.5 IN 300GB 15K 520BPS 6GB SAS	$1,015.00	30.5%	$705.43	$121.80	$85.26	N/A	$91.00	N/A	$123.00	UM-H	VNX HARDWARE
NB-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	$1,370.00	30.5%	$952.15	$121.79	$84.94	N/A	$91.00	N/A	$121.79	UM-H	VNX HARDWARE
NB-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DPE/DAE N	$1,370.00	30.5%	$952.15	$121.79	$84.94	N/A	$91.00	N/A	$121.79	UM-H	VNX HARDWARE
NB-VS15-600	NEBS 3.5 IN 600GB 15K 520BPS 6GB SAS	$1,615.00	30.5%	$1,122.43	$193.80	$135.66	N/A	$145.00	N/A	$196.20	UM-H	VNX HARDWARE
NB-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	$2,180.00	30.5%	$1,515.10	$193.80	$135.16	N/A	$145.00	N/A	$193.80	UM-H	VNX HARDWARE
NB-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	$2,180.00	30.5%	$1,515.10	$193.80	$135.16	N/A	$145.00	N/A	$193.80	UM-H	VNX HARDWARE
NB-VS6F-100	NEBS 3.5 IN 100GB FLASH DRV 6GB SAS	$3,535.00	30.5%	$2,456.83	$424.20	$296.94	N/A	$318.00	N/A	$619.80	UM-H	VNX HARDWARE
NB-VS6F-100TU	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
NB-VS6F-100U	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
NB-VS6F-200	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS	$6,720.00	30.5%	$4,670.40	$806.40	$564.48	N/A	$605.00	N/A	$806.40	UM-H	VNX HARDWARE
NB-VS6F-200TU	VNX 200G UPG FLASH-15X3.5IN DPE/DAE N	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
NB-VS6F-200U	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS-UP	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
N-VX-VS0704	3.5 IN 4T SAS DISK DRIVE VAULT PACK	$8,980.00	30.5%	$6,241.10	$1,077.60	$754.32	N/A	$808.00	N/A	$1,077.60	UM-H	VNX HARDWARE
PW40U60-ASTLS	RACK-40U-60 PWR CORD ASTL	$880.00	17.5%	$726.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
PW40U60-ASTLV	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	$1,530.00	30.5%	$1,063.35	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
PW40U60-IEC3S	RACK-40U-60 PWR CORD IEC 309	$460.00	17.5%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
PW40U60-IEC3V	CAB QUAD POWER CORD IEC309	$800.00	30.5%	$556.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
PW40U60-RSS	RACK-40U-60 PWR CORD R&S	$880.00	17.5%	$726.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
PW40U60-RSV	CAB QUAD POWER CORD US R&S CONNECTOR	$1,530.00	30.5%	$1,063.35	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
PW40U60-USS	RACK-40U-60 PWR CORD US	$460.00	17.5%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
PW40U-60-USV	CAB QUAD POWER CORD US TWISTLOCK	$800.00	30.5%	$556.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
SAS-FLEX-2M	QTY 2 MSAS TO MSAS 2M FLEX CBLS	$955.00	30.5%	$663.73	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
SAS-FLEX-3M	QTY 2 MSAS TO MSAS 3M FLEX CBLS	$1,432.00	30.5%	$995.24	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
SAS-FLEX-5M	QTY 2 MSAS TO MSAS 5M FLEX CBLS	$2,386.00	30.5%	$1,658.27	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
SAS-FLEX-8M	QTY 2 MSAS TO MSAS 8M FLEX CBLS	$3,818.00	30.5%	$2,653.51	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
SASHD-FLEX-2M	QTY 2 MSAS TO MSASHD 2M FLEX CBLS	$1,286.00	30.5%	$893.77	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
SASHD-FLEX-3M	QTY 2 MSAS TO MSASHD 3M FLEX CBLS	$1,928.00	30.5%	$1,339.96	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
SASHD-FLEX-5M	QTY 2 MSAS TO MSASHD 5M FLEX CBLS	$3,214.00	30.5%	$2,233.73	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
SASHD-FLEX-8M	QTY 2 MSAS TO MSASHD 8M FLEX CBLS	$5,143.00	30.5%	$3,574.39	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
SFP10G-4	FOUR 10G SFP+ CONNECTORS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
SFPTWNACT-1MS	QTY 2 SFP+ TO SFP+1M ACTIVE 8G/10G CABLE	$300.00	17.5%	$247.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
SFPTWNACT-3MS	QTY 2 SFP+ TO SFP+3M ACTIVE 8G/10G CABLE	$360.00	17.5%	$297.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
SFPTWNACT-5MS	QTY 2 SFP+ TO SFP+ 5M ACTIVE 10G CABLE	$440.00	17.5%	$363.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
SPE-TELCO-2US	TELCO RAIL KIT FOR THE 2U AC SPE	$300.00	17.5%	$247.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
SPE-TELCO-2UV	TELCO RAIL KIT FOR THE 2U AC SPE	$522.00	30.5%	$362.79	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
SPST-2GBS	TELCO RAIL KIT FOR THE 1U SPS	$300.00	17.5%	$247.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
SPST-2GBV	TELCO RAIL KIT FOR THE 1U SPS	$522.00	30.5%	$362.79	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
V13-PWR-0	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-1	2 C13 PWRCORDS W/NBR 14136 PLUG 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-10	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-11	2 C13 PWRCORDS W/ CNS690 PLUGS 125V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-12	2 C13 PWRCORDS W/NEMA 5-15 PLUG 125V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-13	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-14	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-15	2 C13 POWER CORDS W/IN6SA3 PLUG 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V13-PWR-2	2 C13 PWRCORDS W/JISC 8303 PLUG 125V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-3	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-4	2 C13 PWRCORDS W/IRAM 2073 PLUG 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-5	2 C13 PWRCORDS W/BSI 1363 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-6	2 C13 PWRCORDS W/ SAA/3 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-7	2 C13 PWRCORDS W/ CEE7/7 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-8	2 C13 PWRCORDS W/CEI 23-16 PLUG 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V13-PWR-9	2 C13 PC W/AFSNIT 107-2-D1 PLG 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
V2-DAE-N-25-A	25 x 2.5 IN 2U DAE FIELD INSTALL	$3,343.00	17.5%	$2,757.98	$334.30	$234.01	N/A	$301.00	$0.00	$334.30	UE	VNX HARDWARE
V2-DAE-N-25-D	2U DAE;25X2.5IN;DC POWER CUSTOMER INSTAL	$3,510.00	17.5%	$2,895.75	$351.00	$245.70	N/A	$316.00	$0.00	$351.00	UE	VNX HARDWARE
V2-DAE-R-25-A	25X2.5 IN 2U DAE FACTORY INSTALL	$3,343.00	17.5%	$2,757.98	$334.30	$234.01	N/A	$301.00	$0.00	$334.30	UE	VNX HARDWARE
V31-DAE-N-15	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	$2,360.00	17.5%	$1,947.00	$236.00	$165.20	N/A	$212.00	$0.00	$236.00	UE	VNX HARDWARE
V31-DAE-N-15D	3U DAE 15X3.5IN DC POWER;CUSTOMER INSTAL	$2,478.00	17.5%	$2,044.35	$247.80	$173.46	N/A	$223.00	$0.00	$247.80	UE	VNX HARDWARE
V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	$2,360.00	17.5%	$1,947.00	$236.00	$165.20	N/A	$212.00	$0.00	$236.00	UE	VNX HARDWARE
V3-2S10-300	2.5 IN 300GB 10K 6GB SAS DISK DRIVE	$485.00	17.5%	$400.13	$58.20	$40.74	N/A	$44.00	$0.00	$65.40	UE	VNX HARDWARE
V3-2S10-300TU	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE	$655.00	17.5%	$540.38	$58.23	$40.61	N/A	$44.00	$0.00	$58.23	UE	VNX HARDWARE
V3-2S10-300U	VNX51/53 300GB 10KSAS DRV25X2.5 DPEDAE	$655.00	17.5%	$540.38	$58.23	$40.61	N/A	$44.00	$0.00	$58.23	UE	VNX HARDWARE
V3-2S10-600	2.5 IN 600GB 10K 6GB SAS DISK DRIVE	$705.00	17.5%	$581.63	$84.60	$59.22	N/A	$63.00	$0.00	$105.00	UE	VNX HARDWARE
V3-2S10-600TU	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	$955.00	17.5%	$787.88	$84.90	$59.21	N/A	$64.00	$0.00	$84.90	UE	VNX HARDWARE
V3-2S10-600U	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	$955.00	17.5%	$787.88	$84.90	$59.21	N/A	$64.00	$0.00	$84.90	UE	VNX HARDWARE
V3-2S10-900	2.5 IN 900GB 10K 6GB SAS DISK DRIVE	$965.00	17.5%	$796.13	$115.80	$81.06	N/A	$87.00	$0.00	$115.80	UE	VNX HARDWARE
V3-2S10-900TU	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	$1,290.00	17.5%	$1,064.25	$114.68	$79.98	N/A	$86.00	$0.00	$114.68	UE	VNX HARDWARE
V3-2S10-900U	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	$1,290.00	17.5%	$1,064.25	$114.68	$79.98	N/A	$86.00	$0.00	$114.68	UE	VNX HARDWARE
V3-2S6F-100	2.5 IN 100GB 6GB SAS FLASH DRIVE	$2,335.00	17.5%	$1,926.38	$280.20	$196.14	N/A	$210.00	$0.00	$280.20	UE	VNX HARDWARE
V3-2S6F-100TU	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	$3,155.00	17.5%	$2,602.88	$280.48	$195.61	N/A	$210.00	$0.00	$280.48	UE	VNX HARDWARE
V3-2S6F-100U	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	$3,155.00	17.5%	$2,602.88	$280.48	$195.61	N/A	$210.00	$0.00	$280.48	UE	VNX HARDWARE
V3-2S6F-200	2.5 IN 200GB 6GB SAS FLASH DRIVE	$4,420.00	17.5%	$3,646.50	$530.40	$371.28	N/A	$398.00	$0.00	$530.40	UE	VNX HARDWARE
V3-2S6F-200TU	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	$5,970.00	17.5%	$4,925.25	$530.73	$370.14	N/A	$397.00	$0.00	$530.73	UE	VNX HARDWARE
V3-2S6F-200U	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	$5,970.00	17.5%	$4,925.25	$530.73	$370.14	N/A	$397.00	$0.00	$530.73	UE	VNX HARDWARE
V3-VS07-010	1TB 7200RPM 6GB SAS DISK DRIVE	$470.00	17.5%	$387.75	$56.40	$39.48	N/A	$42.00	$0.00	$56.40	UE	VNX HARDWARE
V3-VS07-010TU	VNX 33/51/53 1T DRV-15X3.5IN DPE/DAE U	$640.00	17.5%	$528.00	$56.90	$39.68	N/A	$43.00	$0.00	$56.90	UE	VNX HARDWARE
V3-VS07-010U	VNX 51/53 1T DRV-15X3.5IN DPE/DAE U	$640.00	17.5%	$528.00	$56.90	$39.68	N/A	$43.00	$0.00	$56.90	UE	VNX HARDWARE
V3-VS07-020	2TB 7200RPM 6GB SAS DISK DRIVE	$735.00	17.5%	$606.38	$88.20	$61.74	N/A	$66.00	$0.00	$103.80	UE	VNX HARDWARE
V3-VS07-020TU	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	$990.00	17.5%	$816.75	$88.01	$61.38	N/A	$66.00	$0.00	$88.01	UE	VNX HARDWARE
V3-VS07-020U	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	$990.00	17.5%	$816.75	$88.01	$61.38	N/A	$66.00	$0.00	$88.01	UE	VNX HARDWARE
V3-VS07-030	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	$1,045.00	17.5%	$862.13	$125.40	$87.78	N/A	$94.00	$0.00	$125.40	UE	VNX HARDWARE
V3-VS07-030TU	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	$1,410.00	17.5%	$1,163.25	$125.35	$87.42	N/A	$94.00	$0.00	$125.35	UE	VNX HARDWARE
V3-VS07-030U	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	$1,410.00	17.5%	$1,163.25	$125.35	$87.42	N/A	$94.00	$0.00	$125.35	UE	VNX HARDWARE
V3-VS07-040	3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	$1,275.00	17.5%	$1,051.88	$153.00	$107.10	N/A	$115.00	$0.00	$153.00	UE	VNX HARDWARE
V3-VS07-040TU	VNX 4TB NL SAS DRV UPG-15X3.5IN DPE/DAE	$1,670.00	17.5%	$1,377.75	$148.46	$103.54	N/A	$111.00	$0.00	$148.46	UE	VNX HARDWARE
V3-VS07-040U	VNX51/53 4TB NL SAS DRV DPE/DAE UPGRADE	$1,670.00	17.5%	$1,377.75	$148.46	$103.54	N/A	$111.00	$0.00	$148.46	UE	VNX HARDWARE
V3-VS10-300	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	$515.00	17.5%	$424.88	$61.80	$43.26	N/A	$46.00	$0.00	$65.40	UE	VNX HARDWARE
V3-VS10-300TU	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	$695.00	17.5%	$573.38	$61.79	$43.09	N/A	$46.00	$0.00	$61.79	UE	VNX HARDWARE
V3-VS10-300U	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	$695.00	17.5%	$573.38	$61.79	$43.09	N/A	$46.00	$0.00	$61.79	UE	VNX HARDWARE
V3-VS10-600	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	$705.00	17.5%	$581.63	$84.60	$59.22	N/A	$63.00	$0.00	$105.00	UE	VNX HARDWARE
V3-VS10-600TU	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	$955.00	17.5%	$787.88	$84.90	$59.21	N/A	$64.00	$0.00	$84.90	UE	VNX HARDWARE
V3-VS10-600U	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	$955.00	17.5%	$787.88	$84.90	$59.21	N/A	$64.00	$0.00	$84.90	UE	VNX HARDWARE
V3-VS10-900	3.5 IN 900GB 10K SAS DISK DRIVE	$965.00	17.5%	$796.13	$115.80	$81.06	N/A	$87.00	$0.00	$115.80	UE	VNX HARDWARE
V3-VS10-900TU	VNX 33/35 900G10KDRV-15X3.5IN DPE/DAE U	$1,420.00	17.5%	$1,171.50	$126.24	$88.04	N/A	$94.00	$0.00	$126.24	UE	VNX HARDWARE
V3-VS10-900U	VNX 51/53 900G10KDRV-15X3.5IN DPE/DAE U	$1,420.00	17.5%	$1,171.50	$126.24	$88.04	N/A	$94.00	$0.00	$126.24	UE	VNX HARDWARE
V3-VS15-300	300GB 15K SAS DISK DRIVE	$660.00	17.5%	$544.50	$79.20	$55.44	N/A	$59.00	$0.00	$74.40	UE	VNX HARDWARE
V3-VS15-300TU	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	$890.00	17.5%	$734.25	$79.12	$55.18	N/A	$59.00	$0.00	$79.12	UE	VNX HARDWARE
V3-VS15-300U	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	$890.00	17.5%	$734.25	$79.12	$55.18	N/A	$59.00	$0.00	$79.12	UE	VNX HARDWARE
V3-VS15-600	600GB 15K SAS DISK DRIVE	$1,040.00	17.5%	$858.00	$124.80	$87.36	N/A	$94.00	$0.00	$118.20	UE	VNX HARDWARE
V3-VS15-600TU	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	$1,415.00	17.5%	$1,167.38	$125.79	$87.73	N/A	$94.00	$0.00	$125.79	UE	VNX HARDWARE
V3-VS15-600U	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	$1,415.00	17.5%	$1,167.38	$125.79	$87.73	N/A	$94.00	$0.00	$125.79	UE	VNX HARDWARE
V3-VS6F-100	100GB FLASH DRIVE	$2,345.00	17.5%	$1,934.63	$281.40	$196.98	N/A	$211.00	$0.00	$374.40	UE	VNX HARDWARE
V3-VS6F-100TU	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	$0.00	$281.37	UE	VNX HARDWARE
V3-VS6F-100U	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	$0.00	$281.37	UE	VNX HARDWARE
V3-VS6F-200	3.5IN 200GB 6GB SAS 520BPS FLASH DRIVE	$4,445.00	17.5%	$3,667.13	$533.40	$373.38	N/A	$400.00	$0.00	$710.40	UE	VNX HARDWARE
V3-VS6F-200TU	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	$6,000.00	17.5%	$4,950.00	$533.40	$372.00	N/A	$399.00	$0.00	$533.40	UE	VNX HARDWARE
V3-VS6F-200U	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	$6,000.00	17.5%	$4,950.00	$533.40	$372.00	N/A	$399.00	$0.00	$533.40	UE	VNX HARDWARE
V4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE	$895.00	30.5%	$622.03	$107.40	$75.18	N/A	$81.00	N/A	$107.40	UM	VNX HARDWARE
V4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	$1,205.00	30.5%	$837.48	$107.12	$74.71	N/A	$80.00	N/A	$107.12	UM	VNX HARDWARE
V4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	$1,625.00	30.5%	$1,129.38	$195.00	$136.50	N/A	$146.00	N/A	$195.00	UM	VNX HARDWARE
V4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	$2,200.00	30.5%	$1,529.00	$195.58	$136.40	N/A	$146.00	N/A	$195.58	UM	VNX HARDWARE
V4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE	$935.00	30.5%	$649.83	$112.20	$78.54	N/A	$84.00	N/A	$112.20	UM	VNX HARDWARE
V4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	$1,265.00	30.5%	$879.18	$112.46	$78.43	N/A	$84.00	N/A	$112.46	UM	VNX HARDWARE
V4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE	$1,260.00	30.5%	$875.70	$151.20	$105.84	N/A	$113.00	N/A	$151.20	UM	VNX HARDWARE
V4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	$1,695.00	30.5%	$1,178.03	$150.69	$105.09	N/A	$113.00	N/A	$150.69	UM	VNX HARDWARE
V4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE	$1,245.00	30.5%	$865.28	$149.40	$104.58	N/A	$112.00	N/A	$149.40	UM	VNX HARDWARE
V4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	$1,680.00	30.5%	$1,167.60	$149.35	$104.16	N/A	$112.00	N/A	$149.35	UM	VNX HARDWARE
V4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE	$2,435.00	30.5%	$1,692.33	$292.20	$204.54	N/A	$219.00	N/A	$292.20	UM	VNX HARDWARE
V4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE UPG	$3,290.00	30.5%	$2,286.55	$292.48	$203.98	N/A	$219.00	N/A	$292.48	UM	VNX HARDWARE
V4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE	$4,635.00	30.5%	$3,221.33	$556.20	$389.34	N/A	$417.00	N/A	$556.20	UM	VNX HARDWARE
V4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE UPG	$6,260.00	30.5%	$4,350.70	$556.51	$388.12	N/A	$416.00	N/A	$556.51	UM	VNX HARDWARE
V4-2S6FX-100	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE	$1,855.00	30.5%	$1,289.23	$222.60	$155.82	N/A	$167.00	N/A	$222.60	UM	VNX HARDWARE
V4-2S6FX-100U	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE UPG	$2,505.00	30.5%	$1,740.98	$222.69	$155.31	N/A	$167.00	N/A	$222.69	UM	VNX HARDWARE
V4-2S6FX-200	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	$3,355.00	30.5%	$2,331.73	$402.60	$281.82	N/A	$302.00	N/A	$402.60	UM	VNX HARDWARE
V4-2S6FX-200-10	Flash Power Pack 200GB FAST VP 10X2.5	$26,830.00	30.5%	$18,646.85	$3,219.60	$2,253.72	N/A	$2,415.00	N/A	$3,219.60	UM	VNX HARDWARE
V4-2S6FX-200-100	Flash Power Pack VNX 200GB EFD 100X2.5	$201,210.00	30.5%	$139,840.95	$42,360.00	$29,652.00	N/A	$31,770.00	N/A	$42,360.00	UM	VNX HARDWARE
V4-2S6FX-200-21	Flash Power Pack VNX 200GB EFD 21X2.5	$49,295.00	30.5%	$34,260.03	$8,896.00	$6,227.00	N/A	$6,672.00	N/A	$8,896.00	UM	VNX HARDWARE
V4-2S6FX-200-25	Flash Power Pack VNX 200GB EFD 25X2.5	$58,685.00	30.5%	$40,786.08	$10,590.00	$7,413.00	N/A	$7,943.00	N/A	$10,590.00	UM	VNX HARDWARE
V4-2S6FX-200-50	Flash Power Pack VNX 200GB EFD 50X2.5	$108,990.00	30.5%	$75,748.05	$21,180.00	$14,826.00	N/A	$15,885.00	N/A	$21,180.00	UM	VNX HARDWARE
V4-2S6FX-200U	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE UPG	$4,525.00	30.5%	$3,144.88	$402.27	$280.55	N/A	$301.00	N/A	$402.27	UM	VNX HARDWARE
V4-2S6FX-200U-10	Flash Power Pack 200GB FAST VP 10X2.5	$26,830.00	30.5%	$18,646.85	$2,385.19	$1,663.46	N/A	$1,784.00	N/A	$2,385.19	UM	VNX HARDWARE
V4-2S6FX-200U-100	Flash Power Pack VNX 200GB EFD 100X2.5	$201,210.00	30.5%	$139,840.95	$42,360.00	$29,652.00	N/A	$31,770.00	N/A	$42,360.00	UM	VNX HARDWARE
V4-2S6FX-200U-21	Flash Power Pack VNX 200GB EFD 21X2.5	$49,295.00	30.5%	$34,260.03	$8,896.00	$6,227.00	N/A	$6,672.00	N/A	$8,896.00	UM	VNX HARDWARE
V4-2S6FX-200U-25	Flash Power Pack VNX 200GB EFD 25X2.5	$58,685.00	30.5%	$40,786.08	$10,590.00	$7,413.00	N/A	$7,943.00	N/A	$10,590.00	UM	VNX HARDWARE
V4-2S6FX-200U-50	Flash Power Pack VNX 200GB EFD 50X2.5	$108,990.00	30.5%	$75,748.05	$21,180.00	$14,826.00	N/A	$15,885.00	N/A	$21,180.00	UM	VNX HARDWARE
V4-2S6FX-400	VNX 400GB FAST VP SSD 25X2.5 DPE/DAEE	$6,370.00	30.5%	$4,427.15	$764.40	$535.08	N/A	$573.00	N/A	$764.40	UM	VNX HARDWARE
V4-2S6FX-400-10	Flash Power Pack 400GB FAST VP 10X2.5	$50,960.00	30.5%	$35,417.20	$6,115.20	$4,280.64	N/A	$4,586.00	N/A	$6,115.20	UM	VNX HARDWARE
V4-2S6FX-400-100	Flash Power Pack VNX 400GB EFD 100X2.5	$382,185.00	30.5%	$265,618.58	$80,460.00	$56,322.00	N/A	$60,345.00	N/A	$80,460.00	UM	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V4-2S6FX-400-21	Flash Power Pack VNX 400GB EFD 21X2.5	$93,635.00	30.5%	$65,076.33	$16,897.00	$11,828.00	N/A	$12,672.00	N/A	$16,897.00	UM	VNX HARDWARE
V4-2S6FX-400-25	Flash Power Pack VNX 400GB EFD 25X2.5	$111,470.00	30.5%	$77,471.65	$20,115.00	$14,081.00	N/A	$15,086.00	N/A	$20,115.00	UM	VNX HARDWARE
V4-2S6FX-400-50	Flash Power Pack VNX 400GB EFD 50X2.5	$207,015.00	30.5%	$143,875.43	$40,230.00	$28,161.00	N/A	$30,173.00	N/A	$40,230.00	UM	VNX HARDWARE
V4-2S6FX-400U	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE UPG	$8,600.00	30.5%	$5,977.00	$764.54	$533.20	N/A	$572.00	N/A	$764.54	UM	VNX HARDWARE
V4-2S6FX-400U-10	Flash Power Pack 400GB FAST VP 10X2.5	$50,960.00	30.5%	$35,417.20	$4,530.34	$3,159.52	N/A	$3,389.00	N/A	$4,530.34	UM	VNX HARDWARE
V4-2S6FX-400U-100	Flash Power Pack VNX 400GB EFD 100X2.5	$382,185.00	30.5%	$265,618.58	$80,460.00	$56,322.00	N/A	$60,345.00	N/A	$80,460.00	UM	VNX HARDWARE
V4-2S6FX-400U-21	Flash Power Pack VNX 400GB EFD 21X2.5	$93,635.00	30.5%	$65,076.33	$16,897.00	$11,828.00	N/A	$12,672.00	N/A	$16,897.00	UM	VNX HARDWARE
V4-2S6FX-400U-25	Flash Power Pack VNX 400GB EFD 25X2.5	$111,470.00	30.5%	$77,471.65	$20,115.00	$14,081.00	N/A	$15,086.00	N/A	$20,115.00	UM	VNX HARDWARE
V4-2S6FX-400U-50	Flash Power Pack VNX 400GB EFD 50X2.5	$207,015.00	30.5%	$143,875.43	$40,230.00	$28,161.00	N/A	$30,173.00	N/A	$40,230.00	UM	VNX HARDWARE
V4-2S6FX-800-10	Flash Power Pack 800GB FAST VP 10X2.5	$91,730.00	30.5%	$63,752.35	$11,007.60	$7,705.32	N/A	$8,256.00	N/A	$11,007.60	UM	VNX HARDWARE
V4-2S6FX-800U-10	Flash Power Pack 800GB FAST VP 10X2.5	$91,730.00	30.5%	$63,752.35	$8,154.80	$5,687.26	N/A	$6,100.00	N/A	$8,154.80	UM	VNX HARDWARE
V4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE	$955.00	30.5%	$663.73	$114.60	$80.22	N/A	$86.00	N/A	$114.60	UM	VNX HARDWARE
V4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE UPG	$1,290.00	30.5%	$896.55	$114.68	$79.98	N/A	$86.00	N/A	$114.68	UM	VNX HARDWARE
V4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE	$1,335.00	30.5%	$927.83	$160.20	$112.14	N/A	$120.00	N/A	$160.20	UM	VNX HARDWARE
V4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE UPG	$1,795.00	30.5%	$1,247.53	$159.58	$111.29	N/A	$119.00	N/A	$159.58	UM	VNX HARDWARE
V4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE	$1,605.00	30.5%	$1,115.48	$192.60	$134.82	N/A	$144.00	N/A	$192.60	UM	VNX HARDWARE
V4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE UPG	$2,165.00	30.5%	$1,504.68	$192.47	$134.23	N/A	$144.00	N/A	$192.47	UM	VNX HARDWARE
V4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE	$1,625.00	30.5%	$1,129.38	$195.00	$136.50	N/A	$146.00	N/A	$195.00	UM	VNX HARDWARE
V4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	$2,200.00	30.5%	$1,529.00	$195.58	$136.40	N/A	$146.00	N/A	$195.58	UM	VNX HARDWARE
V4-DS10-600	VNX 600GB 10K SAS 60X3.5 DAE	$935.00	30.5%	$649.83	$112.20	$78.54	N/A	$84.00	N/A	$112.20	UM	VNX HARDWARE
V4-DS10-600U	VNX 600GB 10K SAS 60X3.5 DAE UPG	$1,265.00	30.5%	$879.18	$112.46	$78.43	N/A	$84.00	N/A	$112.46	UM	VNX HARDWARE
V4-DS10-900	VNX 900GB 10K SAS 60X3.5 DAE	$1,260.00	30.5%	$875.70	$151.20	$105.84	N/A	$113.00	N/A	$151.20	UM	VNX HARDWARE
V4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE UPG	$1,695.00	30.5%	$1,178.03	$150.69	$105.09	N/A	$113.00	N/A	$150.69	UM	VNX HARDWARE
V4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE	$910.00	30.5%	$632.45	$109.20	$76.44	N/A	$82.00	N/A	$109.20	UM	VNX HARDWARE
V4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE UPG	$1,230.00	30.5%	$854.85	$109.35	$76.26	N/A	$82.00	N/A	$109.35	UM	VNX HARDWARE
V4-DS6F-100	VNX 100GB SSD 60X3.5 DAE	$2,435.00	30.5%	$1,692.33	$292.20	$204.54	N/A	$219.00	N/A	$292.20	UM	VNX HARDWARE
V4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE UPG	$3,290.00	30.5%	$2,286.55	$292.48	$203.98	N/A	$219.00	N/A	$292.48	UM	VNX HARDWARE
V4-DS6F-200	VNX 200GB SSD 60X3.5 DAE	$4,635.00	30.5%	$3,221.33	$556.20	$389.34	N/A	$417.00	N/A	$556.20	UM	VNX HARDWARE
V4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE UPG	$6,260.00	30.5%	$4,350.70	$556.51	$388.12	N/A	$416.00	N/A	$556.51	UM	VNX HARDWARE
V4-DS6FX-100	VNX 100GB FAST VP SSD 60X3.5 DAE	$1,855.00	30.5%	$1,289.23	$222.60	$155.82	N/A	$167.00	N/A	$222.60	UM	VNX HARDWARE
V4-DS6FX-100U	VNX 100GB FAST VP SSD 60X3.5 DAE UPG	$2,505.00	30.5%	$1,740.98	$222.69	$155.31	N/A	$167.00	N/A	$222.69	UM	VNX HARDWARE
V4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE	$3,355.00	30.5%	$2,331.73	$402.60	$281.82	N/A	$302.00	N/A	$402.60	UM	VNX HARDWARE
V4-DS6FX-200-10	Flash Power Pack 200GB Dense 10X3.5	$26,830.00	30.5%	$18,646.85	$3,219.60	$2,253.72	N/A	$2,415.00	N/A	$3,219.60	UM	VNX HARDWARE
V4-DS6FX-200-100	Flash Power Pack 200GB Dense 100X3.5	$201,210.00	30.5%	$139,840.95	$24,145.20	$16,901.64	N/A	$18,109.00	N/A	$24,145.20	UM	VNX HARDWARE
V4-DS6FX-200-25	Flash Power Pack 200GB Dense 25X3.5	$58,685.00	30.5%	$40,786.08	$7,042.20	$4,929.54	N/A	$5,282.00	N/A	$7,042.20	UM	VNX HARDWARE
V4-DS6FX-200-50	Flash Power Pack 200GB Dense 50X3.5	$108,990.00	30.5%	$75,748.05	$13,078.80	$9,155.16	N/A	$9,809.00	N/A	$13,078.80	UM	VNX HARDWARE
V4-DS6FX-200U	VNX 200GB FAST VP SSD 60X3.5 DAE UPG	$4,525.00	30.5%	$3,144.88	$402.27	$280.55	N/A	$301.00	N/A	$402.27	UM	VNX HARDWARE
V4-DS6FX-200U-10	Flash Power Pack 200GB Dense 10X3.5	$36,215.00	30.5%	$25,169.43	$4,345.80	$3,042.06	N/A	$3,259.00	N/A	$4,345.80	UM	VNX HARDWARE
V4-DS6FX-200U-100	Flash Power Pack 200GB Dense 100X3.5	$201,210.00	30.5%	$139,840.95	$24,145.20	$16,901.64	N/A	$18,109.00	N/A	$24,145.20	UM	VNX HARDWARE
V4-DS6FX-200U-25	Flash Power Pack 200GB Dense 25X3.5	$58,685.00	30.5%	$40,786.08	$7,042.20	$4,929.54	N/A	$5,282.00	N/A	$7,042.20	UM	VNX HARDWARE
V4-DS6FX-200U-50	Flash Power Pack 200GB Dense 50X3.5	$108,990.00	30.5%	$75,748.05	$13,078.80	$9,155.16	N/A	$9,809.00	N/A	$13,078.80	UM	VNX HARDWARE
V4-DS6FX-400	VNX 400GB FAST VP SSD 60X3.5 DAE	$6,370.00	30.5%	$4,427.15	$764.40	$535.08	N/A	$573.00	N/A	$764.40	UM	VNX HARDWARE
V4-DS6FX-400-10	Flash Power Pack 400GB Dense 10X3.5	$50,960.00	30.5%	$35,417.20	$6,115.20	$4,280.64	N/A	$4,586.00	N/A	$6,115.20	UM	VNX HARDWARE
V4-DS6FX-400-100	Flash Power Pack 400GB Dense 100X3.5	$382,185.00	30.5%	$265,618.58	$45,862.20	$32,103.54	N/A	$34,397.00	N/A	$45,862.20	UM	VNX HARDWARE
V4-DS6FX-400-25	Flash Power Pack 400GB Dense 25X3.5	$111,470.00	30.5%	$77,471.65	$13,376.40	$9,363.48	N/A	$10,032.00	N/A	$13,376.40	UM	VNX HARDWARE
V4-DS6FX-400-50	Flash Power Pack 400GB Dense 50X3.5	$207,015.00	30.5%	$143,875.43	$24,841.80	$17,389.26	N/A	$18,631.00	N/A	$24,841.80	UM	VNX HARDWARE
V4-DS6FX-400U	VNX 400GB FAST VP SSD 60X3.5 DAE UPG	$8,600.00	30.5%	$5,977.00	$764.54	$533.20	N/A	$572.00	N/A	$764.54	UM	VNX HARDWARE
V4-DS6FX-400U-10	Flash Power Pack 400GB Dense 10X3.5	$68,820.00	30.5%	$47,829.90	$8,258.40	$5,780.88	N/A	$6,194.00	N/A	$8,258.40	UM	VNX HARDWARE
V4-DS6FX-400U-100	Flash Power Pack 400GB Dense 100X3.5	$382,185.00	30.5%	$265,618.58	$45,862.20	$32,103.54	N/A	$34,397.00	N/A	$45,862.20	UM	VNX HARDWARE
V4-DS6FX-400U-25	Flash Power Pack 400GB Dense 25X3.5	$111,470.00	30.5%	$77,471.65	$13,376.40	$9,363.48	N/A	$10,032.00	N/A	$13,376.40	UM	VNX HARDWARE
V4-DS6FX-400U-50	Flash Power Pack 400GB Dense 50X3.5	$207,015.00	30.5%	$143,875.43	$24,841.80	$17,389.26	N/A	$18,631.00	N/A	$24,841.80	UM	VNX HARDWARE
V4-DS6FX-800-10	Flash Power Pack 800GB Dense 10X3.5	$91,730.00	30.5%	$63,752.35	$11,007.60	$7,705.32	N/A	$8,256.00	N/A	$11,007.60	UM	VNX HARDWARE
V4-DS6FX-800-100	Flash Power Pack 800GB Dense 100X3.5	$687,990.00	30.5%	$478,153.05	$82,558.80	$57,791.16	N/A	$61,919.00	N/A	$82,558.80	UM	VNX HARDWARE
V4-DS6FX-800-25	Flash Power Pack 800GB Dense 25X3.5	$200,665.00	30.5%	$139,462.18	$24,079.80	$16,855.86	N/A	$18,060.00	N/A	$24,079.80	UM	VNX HARDWARE
V4-DS6FX-800-50	Flash Power Pack 800GB Dense 50X3.5	$372,660.00	30.5%	$258,998.70	$44,719.20	$31,303.44	N/A	$33,539.00	N/A	$44,719.20	UM	VNX HARDWARE
V4-DS6FX-800U-10	Flash Power Pack 800GB Dense 10X3.5	$123,840.00	30.5%	$86,068.80	$14,860.80	$10,402.56	N/A	$11,146.00	N/A	$14,860.80	UM	VNX HARDWARE
V4-DS6FX-800U-100	Flash Power Pack 800GB Dense 100X3.5	$687,990.00	30.5%	$478,153.05	$82,558.80	$57,791.16	N/A	$61,919.00	N/A	$82,558.80	UM	VNX HARDWARE
V4-DS6FX-800U-25	Flash Power Pack 800GB Dense 25X3.5	$200,665.00	30.5%	$139,462.18	$24,079.80	$16,855.86	N/A	$18,060.00	N/A	$24,079.80	UM	VNX HARDWARE
V4-DS6FX-800U-50	Flash Power Pack 800GB Dense 50X3.5	$372,660.00	30.5%	$258,998.70	$44,719.20	$31,303.44	N/A	$33,539.00	N/A	$44,719.20	UM	VNX HARDWARE
V4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE	$955.00	30.5%	$663.73	$114.60	$80.22	N/A	$86.00	N/A	$114.60	UM	VNX HARDWARE
V4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE UPG	$1,290.00	30.5%	$896.55	$114.68	$79.98	N/A	$86.00	N/A	$114.68	UM	VNX HARDWARE
V4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE	$1,335.00	30.5%	$927.83	$160.20	$112.14	N/A	$120.00	N/A	$160.20	UM	VNX HARDWARE
V4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE UPG	$1,795.00	30.5%	$1,247.53	$159.58	$111.29	N/A	$119.00	N/A	$159.58	UM	VNX HARDWARE
V4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE	$1,605.00	30.5%	$1,115.48	$192.60	$134.82	N/A	$144.00	N/A	$192.60	UM	VNX HARDWARE
V4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE UPG	$2,165.00	30.5%	$1,504.68	$192.47	$134.23	N/A	$144.00	N/A	$192.47	UM	VNX HARDWARE
V4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE	$1,625.00	30.5%	$1,129.38	$195.00	$136.50	N/A	$146.00	N/A	$195.00	UM	VNX HARDWARE
V4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	$2,200.00	30.5%	$1,529.00	$195.58	$136.40	N/A	$146.00	N/A	$195.58	UM	VNX HARDWARE
V4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE	$935.00	30.5%	$649.83	$112.20	$78.54	N/A	$84.00	N/A	$112.20	UM	VNX HARDWARE
V4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE UPG	$1,265.00	30.5%	$879.18	$112.46	$78.43	N/A	$84.00	N/A	$112.46	UM	VNX HARDWARE
V4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE	$1,260.00	30.5%	$875.70	$151.20	$105.84	N/A	$113.00	N/A	$151.20	UM	VNX HARDWARE
V4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE UPG	$1,695.00	30.5%	$1,178.03	$150.69	$105.09	N/A	$113.00	N/A	$150.69	UM	VNX HARDWARE
V4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE	$910.00	30.5%	$632.45	$109.20	$76.44	N/A	$82.00	N/A	$109.20	UM	VNX HARDWARE
V4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE UPG	$1,230.00	30.5%	$854.85	$109.35	$76.26	N/A	$82.00	N/A	$109.35	UM	VNX HARDWARE
V4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE	$1,470.00	30.5%	$1,021.65	$176.40	$123.48	N/A	$132.00	N/A	$176.40	UM	VNX HARDWARE
V4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE UPG	$1,985.00	30.5%	$1,379.58	$176.47	$123.07	N/A	$132.00	N/A	$176.47	UM	VNX HARDWARE
V4-VS6F-100	VNX 100GB SSD 15X3.5 DAE	$2,435.00	30.5%	$1,692.33	$292.20	$204.54	N/A	$219.00	N/A	$292.20	UM	VNX HARDWARE
V4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE UPG	$3,290.00	30.5%	$2,286.55	$292.48	$203.98	N/A	$219.00	N/A	$292.48	UM	VNX HARDWARE
V4-VS6F-200	VNX 200GB SSD 15X3.5 DAE	$4,635.00	30.5%	$3,221.33	$556.20	$389.34	N/A	$417.00	N/A	$556.20	UM	VNX HARDWARE
V4-VS6F-200U	VNX 200GB SSD 15X3.5 DAE UPG	$6,260.00	30.5%	$4,350.70	$556.51	$388.12	N/A	$416.00	N/A	$556.51	UM	VNX HARDWARE
V4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE	$1,855.00	30.5%	$1,289.23	$222.60	$155.82	N/A	$167.00	N/A	$222.60	UM	VNX HARDWARE
V4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE UPG	$2,505.00	30.5%	$1,740.98	$222.69	$155.31	N/A	$167.00	N/A	$222.69	UM	VNX HARDWARE
V4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE	$3,355.00	30.5%	$2,331.73	$402.60	$281.82	N/A	$302.00	N/A	$402.60	UM	VNX HARDWARE
V4-VS6FX-200-10	Flash Power Pack 200GB FAST VP 10X3.5	$26,830.00	30.5%	$18,646.85	$3,219.60	$2,253.72	N/A	$2,415.00	N/A	$3,219.60	UM	VNX HARDWARE
V4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE UPG	$4,525.00	30.5%	$3,144.88	$402.27	$280.55	N/A	$301.00	N/A	$402.27	UM	VNX HARDWARE
V4-VS6FX-200U-10	Flash Power Pack 200GB FAST VP 10X3.5	$26,830.00	30.5%	$18,646.85	$2,385.19	$1,663.46	N/A	$1,784.00	N/A	$2,385.19	UM	VNX HARDWARE
V4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE	$6,370.00	30.5%	$4,427.15	$764.40	$535.08	N/A	$573.00	N/A	$764.40	UM	VNX HARDWARE
V4-VS6FX-400-10	Flash Power Pack 400GB FAST VP 10X3.5	$50,960.00	30.5%	$35,417.20	$6,115.20	$4,280.64	N/A	$4,586.00	N/A	$6,115.20	UM	VNX HARDWARE
V4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE UPG	$8,600.00	30.5%	$5,977.00	$764.54	$533.20	N/A	$572.00	N/A	$764.54	UM	VNX HARDWARE
V4-VS6FX-400U-10	Flash Power Pack 400GB FAST VP 10X3.5	$50,960.00	30.5%	$35,417.20	$4,530.34	$3,159.52	N/A	$3,389.00	N/A	$4,530.34	UM	VNX HARDWARE
V4-VS6FX-800-10	Flash Power Pack 800GB FAST VP 10X3.5	$91,730.00	30.5%	$63,752.35	$11,007.60	$7,705.32	N/A	$8,256.00	N/A	$11,007.60	UM	VNX HARDWARE
V4-VS6FX-800U-10	Flash Power Pack 800GB FAST VP 10X3.5	$91,730.00	30.5%	$63,752.35	$8,154.80	$5,687.26	N/A	$6,100.00	N/A	$8,154.80	UM	VNX HARDWARE
VBMSASHDMSAS2	ONE PR 2M MINI SAS HD TO MINI SAS CBLS	$554.00	30.5%	$385.03	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBMSASHDMSAS5	ONE PR 5M MINI SAS HD TO MINI SAS CBLS	$1,386.00	30.5%	$963.27	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VBMSASHDMSAS8	ONE PR 8M MINI SAS HD TO MINI SAS CBLS	$2,772.00	30.5%	$1,926.54	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBMSAS-MSAS10	ONE PR OF 10M MINI SAS TO MINI SAS CBLS	$1,063.00	30.5%	$738.79	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBMSAS-MSAS2M	ONE PR OF 2M MINI SAS TO MINI SAS CBLS	$370.00	30.5%	$257.15	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBMSAS-MSAS5M	ONE PR OF 5M MINI SAS TO MINI SAS CBLS	$924.00	30.5%	$642.18	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBPW40U-ASTL	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	$1,301.00	30.5%	$904.20	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBPW40UD-ASTL	40U DEEP RACK PWR CORD PAIR ASTL LP-58	$2,661.00	30.5%	$1,849.40	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBPW40UD-IEC3	40U DEEP RACK PWR CORD PAIR IEC309	$1,127.00	30.5%	$783.27	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBPW40UD-RS	40U DEEP RACK PWR CORD PAIR R&S	$3,850.00	30.5%	$2,675.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBPW40UD-US	40U DEEP RACK PWR CORD PAIR US TWISTLOCK	$680.00	30.5%	$472.60	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBPW40U-IEC3	CAB QUAD POWER CORD IEC309	$680.00	30.5%	$472.60	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBPW40U-RS	CAB QUAD POWER CORD US R&S CONNECTOR	$1,301.00	30.5%	$904.20	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBPW40U-US	CAB QUAD POWER CORD US TWISTLOCK	$680.00	30.5%	$472.60	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBSAS-FLEX2M	HI-FLEX 2M MINISAS TO MINISAS CBL PR	$812.00	30.5%	$564.34	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBSAS-FLEX3M	HI-FLEX 3M MINISAS TO MINISAS CBL PR	$1,217.00	30.5%	$845.82	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBSAS-FLEX5M	HI-FLEX 5M MINISAS TO MINISAS CBL PR	$2,028.00	30.5%	$1,409.46	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBSAS-FLEX8M	HI-FLEX 8M MINISAS TO MINISAS CBL PR	$3,245.00	30.5%	$2,255.28	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBSASHD-FLX2M	HI-FLEX 2M MINISASHD TO MINISAS CBL PR	$1,093.00	30.5%	$759.64	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBSASHD-FLX3M	HI-FLEX 3M MINISASHD TO MINISAS CBL PR	$1,639.00	30.5%	$1,139.11	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBSASHD-FLX5M	HI-FLEX 5M MINISASHD TO MINISAS CBL PR	$2,732.00	30.5%	$1,898.74	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBSASHD-FLX8M	HI-FLEX 8M MINISASHD TO MINISAS CBL PR	$4,372.00	30.5%	$3,038.54	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBSFP-TWAX-1M	Qty 2 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	$638.00	30.5%	$443.41	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBSFP-TWAX-3M	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	$765.00	30.5%	$531.68	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBSFP-TWAX-5M	Qty 2 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	$935.00	30.5%	$649.83	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBTELCO1UCS	Telco Rail Kit for the 1U CS	$924.00	30.5%	$642.18	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBTELCO2UDAE	Telco Rail kit for the 2U DAE	$201.00	30.5%	$139.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBTELCO2UDME	Telco Rail Kit for the 2U DME	$201.00	30.5%	$139.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBTELCO3UDAE	Telco Rail kit for the 3U DAE	$201.00	30.5%	$139.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VBTELCO3UDPE	Telco Rail Kit for the 3U DPE	$334.00	30.5%	$232.13	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VDMBM1GCUA	VNXB 1GBASE-T DM MODULE 4 PORT	$1,478.00	30.5%	$1,027.21	$221.70	$162.58	N/A	$133.00	N/A	$221.70	UM	VNX HARDWARE
VDMBM1GCUU	VNXB 1GBASE-T DM MODULE 4 PORT	$2,074.00	30.5%	$1,441.43	$311.10	$228.14	N/A	$187.00	N/A	$311.10	UM	VNX HARDWARE
VDMBMXG2OPA	VNXB 10GBE 2 OP MODULE (2 SFP+)	$4,434.00	30.5%	$3,081.63	$665.10	$487.74	N/A	$399.00	N/A	$665.10	UM	VNX HARDWARE
VDMBMXG2OPU	VNXB 10GBE 2 OP MODULE (2 SFP+)	$6,226.00	30.5%	$4,327.07	$933.90	$684.86	N/A	$560.00	N/A	$933.90	UM	VNX HARDWARE
VDMBMXG2TWA	VNXB 10GBE 2 OP MODULE (TWINAX)	$2,956.00	30.5%	$2,054.42	$443.40	$325.16	N/A	$266.00	N/A	$443.40	UM	VNX HARDWARE
VDMBMXG2TWU	VNXB 10GBE 2 OP MODULE (TWINAX)	$4,144.00	30.5%	$2,880.08	$621.60	$455.84	N/A	$373.00	N/A	$621.60	UM	VNX HARDWARE
VDMBMXGTA	VNXB 10GBASE-T DM MODULE 2 PORT	$2,217.00	30.5%	$1,540.82	$332.55	$243.87	N/A	$200.00	N/A	$332.55	UM	VNX HARDWARE
VDMBMXGTU	VNXB 10GBASE-T DM MODULE 2 PORT	$3,104.00	30.5%	$2,157.28	$465.60	$341.44	N/A	$279.00	N/A	$465.60	UM	VNX HARDWARE
VDMM1GCUA	VNX 1GBASE-T DM MODULE 4 PORT	$1,739.00	30.5%	$1,208.61	$173.90	$121.73	N/A	$157.00	N/A	$173.90	UM-H	VNX HARDWARE
VDMM1GCUAS	1GBE DM MODULE 4 PORT FOR VNX5300	$1,000.00	17.5%	$825.00	$100.00	$70.00	N/A	$90.00	$0.00	$100.00	UE	VNX HARDWARE
VDMM1GCUOPA	VNX 1GBE DM MODULE 2 CU 2 OP PORTS	$2,435.00	30.5%	$1,692.33	$243.50	$170.45	N/A	$219.00	N/A	$243.50	UM-H	VNX HARDWARE
VDMM1GCUOPAS	1GBE DM MODULE 2 CU 2 OP PORTS - VNX5300	$1,400.00	17.5%	$1,155.00	$140.00	$98.00	N/A	$126.00	$0.00	$140.00	UE	VNX HARDWARE
VDMM1GCUOPU	1GBE DM MODULE 2 CU - 2 OP PORTS - UPG	$3,415.00	30.5%	$2,373.43	$341.50	$239.05	N/A	$307.00	N/A	$341.50	UM-H	VNX HARDWARE
VDMM1GCUOPUS	1GBE DM MODULE 2 CU - 2 OP PORTS-UPGRADE	$1,960.00	17.5%	$1,617.00	$196.00	$137.20	N/A	$176.00	$0.00	$196.00	UE	VNX HARDWARE
VDMM1GCUU	1GBE DM MODULE 4 PORT UPGRADE	$2,440.00	30.5%	$1,695.80	$244.00	$170.80	N/A	$220.00	N/A	$244.00	UM-H	VNX HARDWARE
VDMM1GCUUS	1GBE DM MODULE 4 PORT-UPGRADE	$1,400.00	17.5%	$1,155.00	$140.00	$98.00	N/A	$126.00	$0.00	$140.00	UE	VNX HARDWARE
VDMMXG20PAS	10GBE 2 OP MODULE (2 SFP+) - VNX5300	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VDMMXG2FCOOPA	VNX VG 2 PT FCOE IO MOD-SFP	$6,000.00	30.5%	$4,170.00	$600.00	$420.00	N/A	$540.00	N/A	$600.00	B	VNX HARDWARE
VDMMXG2FCOOPU	VNX VG 2 PT FCOE IO MOD-SFP ADD-ON	$8,400.00	30.5%	$5,838.00	$840.00	$588.00	N/A	$756.00	N/A	$840.00	B	VNX HARDWARE
VDMMXG2FCOTWA	VNX VG 2 PT FCOE IO MOD-TWINAX	$4,200.00	30.5%	$2,919.00	$420.00	$294.00	N/A	$378.00	N/A	$420.00	B	VNX HARDWARE
VDMMXG2FCOTWU	VNX VG 2 PT FCOE IO MOD-TWINAX ADD-ON	$5,880.00	30.5%	$4,086.60	$588.00	$411.60	N/A	$529.00	N/A	$588.00	B	VNX HARDWARE
VDMMXG2OPA	VNX 10GBE 2 OP MODULE (2 SFP+)	$5,217.00	30.5%	$3,625.82	$521.70	$365.19	N/A	$470.00	N/A	$521.70	UM-H	VNX HARDWARE
VDMMXG2OPAS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP) FACT	$3,000.00	17.5%	$2,475.00	$300.00	$210.00	N/A	$270.00	$0.00	$300.00	UE	VNX HARDWARE
VDMMXG2OPBA	VNX 2-PORT 10GBE OPT DM MODULE-FCTRY	$5,217.00	30.5%	$3,625.82	$521.70	$365.19	N/A	$470.00	N/A	$521.70	UM-H	VNX HARDWARE
VDMMXG2OPBAS	VNX5300 2-PORT 10GBE OPT DM MODULE-FCTRY	$3,000.00	17.5%	$2,475.00	$300.00	$210.00	N/A	$270.00	$0.00	$300.00	UE	VNX HARDWARE
VDMMXG2OPBU	VNX 2-PORT 10GBE OPT DM MODULE-UPG	$7,325.00	30.5%	$5,090.88	$732.50	$512.75	N/A	$659.00	N/A	$732.50	UM-H	VNX HARDWARE
VDMMXG2OPBUS	VNX5300 2-PORT 10GBE OPT DM MODULE-UPG	$4,200.00	17.5%	$3,465.00	$420.00	$294.00	N/A	$378.00	$0.00	$420.00	UE	VNX HARDWARE
VDMMXG2OPU	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	$7,325.00	30.5%	$5,090.88	$732.50	$512.75	N/A	$659.00	N/A	$732.50	UM-H	VNX HARDWARE
VDMMXG2OPUS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	$4,200.00	17.5%	$3,465.00	$420.00	$294.00	N/A	$378.00	$0.00	$420.00	UE	VNX HARDWARE
VDMMXG2TWA	VNX 10GBE 2 OP MODULE (TWINAX)	$3,478.00	30.5%	$2,417.21	$347.80	$243.46	N/A	$313.00	N/A	$347.80	UM-H	VNX HARDWARE
VDMMXG2TWAS	10GBE 2 OP MODULE (TWINAX) FOR VNX5300	$2,000.00	17.5%	$1,650.00	$200.00	$140.00	N/A	$180.00	$0.00	$200.00	UE	VNX HARDWARE
VDMMXG2TWBA	VNX 2-PORT 10GBE TWINAX DM MODULE-FCTRY	$3,478.00	30.5%	$2,417.21	$347.80	$243.46	N/A	$313.00	N/A	$347.80	UM-H	VNX HARDWARE
VDMMXG2TWBAS	VNX5300 2PT 10GBE TWINAX DM MODULE-FCTRY	$2,000.00	17.5%	$1,650.00	$200.00	$140.00	N/A	$180.00	$0.00	$200.00	UE	VNX HARDWARE
VDMMXG2TWBU	VNX 2-PORT 10GBE TWINAX DM MODULE-UPG	$4,875.00	30.5%	$3,388.13	$487.50	$341.25	N/A	$439.00	N/A	$487.50	UM-H	VNX HARDWARE
VDMMXG2TWBUS	VNX5300 2PORT 10GBE TWINAX DM MODULE-UPG	$2,800.00	17.5%	$2,310.00	$280.00	$196.00	N/A	$252.00	$0.00	$280.00	UE	VNX HARDWARE
VDMMXG2TWU	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	$4,875.00	30.5%	$3,388.13	$487.50	$341.25	N/A	$439.00	N/A	$487.50	UM-H	VNX HARDWARE
VDMMXG2TWUS	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	$2,800.00	17.5%	$2,310.00	$280.00	$196.00	N/A	$252.00	$0.00	$280.00	UE	VNX HARDWARE
VDMMXGTA	VNX 10GBASE-T DM MODULE 2 PORT	$5,217.00	30.5%	$3,625.82	$521.70	$365.19	N/A	$470.00	N/A	$452.20	UM-H	VNX HARDWARE
VDMMXGTAS	VNX5300 10GBASE-T DM MODULE 2 PORT	$3,000.00	17.5%	$2,475.00	$300.00	$210.00	N/A	$270.00	$0.00	$260.00	UE	VNX HARDWARE
VDMMXGTU	10GBASET DM MODULE 2 CU PORTS - UPGRADE	$7,325.00	30.5%	$5,090.88	$732.50	$512.75	N/A	$659.00	N/A	$732.50	UM-H	VNX HARDWARE
VDMMXGTUS	10GBASET DM MODULE 2 CU PORTS-UPGRADE	$3,640.00	17.5%	$3,003.00	$364.00	$254.80	N/A	$328.00	$0.00	$364.00	UE	VNX HARDWARE
VDPEXPSASBEA	4 SAS BE BUS EXPANSION DPE OPTION	$15,304.00	30.5%	$10,636.28	$1,530.40	$1,071.28	N/A	$1,377.00	N/A	N/A	UM-H	VNX HARDWARE
VDPEXPSASBEAU	4 SAS BE BUS EXPANSION UPGRADE OPTION	$21,500.00	30.5%	$14,942.50	$2,150.00	$1,505.00	N/A	$1,935.00	N/A	N/A	UM-H	VNX HARDWARE
VG-CS-1UBEZEL	1U VNX BEZEL FOR CTRL STATION	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	B	VNX HARDWARE
VN52DP010NLFD	VNX5200 DPE 25 DR-6X1TNL DC-FLD INST	$13,700.00	30.5%	$9,521.50	$2,055.00	$1,507.00	N/A	$1,233.00	N/A	$2,055.00	UM	VNX HARDWARE
VN52DP010NLMD	VNX5200 DPE 25 DR-6X1TNL DC-MIN RK	$13,700.00	30.5%	$9,521.50	$2,055.00	$1,507.00	N/A	$1,233.00	N/A	$2,055.00	UM	VNX HARDWARE
VN52DP01210FD	VNX5200 DPE 25 DR-8X1.2T10K DC-FLD INS	$22,683.00	30.5%	$15,764.69	$3,402.45	$2,495.13	N/A	$2,041.00	N/A	$3,402.45	UM	VNX HARDWARE
VN52DP01210MD	VNX5200 DPE 25 DR-8X1.2T10K DC-MIN RK	$22,683.00	30.5%	$15,764.69	$3,402.45	$2,495.13	N/A	$2,041.00	N/A	$3,402.45	UM	VNX HARDWARE
VN52DP112NLFD	VNX5200 DPE 25 DR-12X1T NL DC-FLD IN	$16,644.00	30.5%	$11,567.58	$2,496.60	$1,830.84	N/A	$1,498.00	N/A	$2,496.60	UM	VNX HARDWARE
VN52DP112NLMD	VNX5200 DPE 25 DR-12X1T NL DC-MIN RK	$16,644.00	30.5%	$11,567.58	$2,496.60	$1,830.84	N/A	$1,498.00	N/A	$2,496.60	UM	VNX HARDWARE
VN52DP12210FD	VNX5200 DPE 25x2.5"";12x1.2TB 10k DC-FL	$27,219.00	30.5%	$18,917.21	$4,082.85	$2,994.09	N/A	$2,450.00	N/A	$4,082.85	UM	VNX HARDWARE
VN52DP12210MD	VNX5200 DPE 25x2.5"";12x1.2TB DC-MIN RK	$27,219.00	30.5%	$18,917.21	$4,082.85	$2,994.09	N/A	$2,450.00	N/A	$4,082.85	UM	VNX HARDWARE
VN52DP12510FD	VNX5200 DPE 25x2.5"";25x1.2TB 10k DC-FL	$35,304.00	30.5%	$24,536.28	$5,295.60	$3,883.44	N/A	$3,177.00	N/A	$5,295.60	UM	VNX HARDWARE
VN52DP12510MD	VNX5200 DPE 25x2.5"";25x1.2TB DC-MIN RK	$35,304.00	30.5%	$24,536.28	$5,295.60	$3,883.44	N/A	$3,177.00	N/A	$5,295.60	UM	VNX HARDWARE
VN52DP125NLFD	VNX5200 DPE 25 DR-25X1T NL DC-FLD IN	$24,768.00	30.5%	$17,213.76	$3,715.20	$2,724.48	N/A	$2,229.00	N/A	$3,715.20	UM	VNX HARDWARE
VN52DP125NLMD	VNX5200 DPE 25 DR-25X1T NL DC-MIN RK	$24,768.00	30.5%	$17,213.76	$3,715.20	$2,724.48	N/A	$2,229.00	N/A	$3,715.20	UM	VNX HARDWARE
VN52DP30015FD	VNX5200 DPE 25 DR-8X300G15K DC-FLD INS	$16,415.00	30.5%	$11,408.43	$2,462.25	$1,805.65	N/A	$1,477.00	N/A	$2,462.25	UM	VNX HARDWARE
VN52DP30015MD	VNX5200 DPE 25 DR-8X300G15K DC-MIN RK	$16,415.00	30.5%	$11,408.43	$2,462.25	$1,805.65	N/A	$1,477.00	N/A	$2,462.25	UM	VNX HARDWARE
VN52DP31215FD	VNX5200 DPE 25 DR-12X300G15K DC-FLD IN	$18,056.00	30.5%	$12,548.92	$2,708.40	$1,986.16	N/A	$1,625.00	N/A	$2,708.40	UM	VNX HARDWARE
VN52DP31215MD	VNX5200 DPE 25 DR-12X300G15K DC-MIN RK	$18,056.00	30.5%	$12,548.92	$2,708.40	$1,986.16	N/A	$1,625.00	N/A	$2,708.40	UM	VNX HARDWARE
VN52DP32515FD	VNX5200 DPE 25 DR-25X300G15K DC-FLD IN	$24,768.00	30.5%	$17,213.76	$3,715.20	$2,724.48	N/A	$2,229.00	N/A	$3,715.20	UM	VNX HARDWARE
VN52DP32515MD	VNX5200 DPE 25 DR-25X300G15K DC-MIN RK	$24,768.00	30.5%	$17,213.76	$3,715.20	$2,724.48	N/A	$2,229.00	N/A	$3,715.20	UM	VNX HARDWARE
VN52DP400FXFD	VNX5200 DPE 25 DR-8X400GFL DC-FLD INS	$93,886.00	30.5%	$65,250.77	$14,082.90	$10,327.46	N/A	$8,450.00	N/A	$14,082.90	UM	VNX HARDWARE
VN52DP400FXMD	VNX5200 DPE 25 DR-8X400GFL DC-MIN RK	$93,886.00	30.5%	$65,250.77	$14,082.90	$10,327.46	N/A	$8,450.00	N/A	$14,082.90	UM	VNX HARDWARE
VN52DP60010FD	VNX5200 DPE 25 DR-8X600G10K DC-FLD INS	$17,524.00	30.5%	$12,179.18	$2,628.60	$1,927.64	N/A	$1,577.00	N/A	$2,628.60	UM	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VN52DP60010MD	VNX5200 DPE 25 DR-8X600G10K DC-MIN RK	$17,524.00	30.5%	$12,179.18	$2,628.60	$1,927.64	N/A	$1,577.00	N/A	$2,628.60	UM	VNX HARDWARE
VN52DP61210FD	VNX5200 DPE 25 DR-12X600G10K DC-FLD IN	$19,276.00	30.5%	$13,396.82	$2,891.40	$2,120.36	N/A	$1,735.00	N/A	$2,891.40	UM	VNX HARDWARE
VN52DP61210MD	VNX5200 DPE 25 DR-12X600G10K DC-MIN RK	$19,276.00	30.5%	$13,396.82	$2,891.40	$2,120.36	N/A	$1,735.00	N/A	$2,891.40	UM	VNX HARDWARE
VN52DP62510FD	VNX5200 DPE 25 DR-25X600G10K DC-FLD IN	$22,209.00	30.5%	$15,435.26	$3,331.35	$2,442.99	N/A	$1,999.00	N/A	$3,331.35	UM	VNX HARDWARE
VN52DP62510MD	VNX5200 DPE 25 DR-25X600G10K DC-MIN RK	$22,209.00	30.5%	$15,435.26	$3,331.35	$2,442.99	N/A	$1,999.00	N/A	$3,331.35	UM	VNX HARDWARE
VN52DP90010FD	VNX5200 DPE 25 DR-8X900G10K DC-FLD INS	$18,903.00	30.5%	$13,137.59	$2,835.45	$2,079.33	N/A	$1,701.00	N/A	$2,835.45	UM	VNX HARDWARE
VN52DP90010MD	VNX5200 DPE 25 DR-8X900G10K DC-MIN RK	$18,903.00	30.5%	$13,137.59	$2,835.45	$2,079.33	N/A	$1,701.00	N/A	$2,835.45	UM	VNX HARDWARE
VN52DP91210FD	VNX5200 DPE 25 DR-12X900G10K DC-FLD INS	$22,683.00	30.5%	$15,764.69	$3,402.45	$2,495.13	N/A	$2,041.00	N/A	$3,402.45	UM	VNX HARDWARE
VN52DP91210MD	VNX5200 DPE 25 DR-12X900G10K DC-MIN RK	$22,683.00	30.5%	$15,764.69	$3,402.45	$2,495.13	N/A	$2,041.00	N/A	$3,402.45	UM	VNX HARDWARE
VN52DP92510FD	VNX5200 DPE 25 DR-25X900G10K DC-FLD INS	$29,420.00	30.5%	$20,446.90	$4,413.00	$3,236.20	N/A	$2,648.00	N/A	$4,413.00	UM	VNX HARDWARE
VN52DP92510MD	VNX5200 DPE 25 DR-25X900G10K DC-MIN RK	$29,420.00	30.5%	$20,446.90	$4,413.00	$3,236.20	N/A	$2,648.00	N/A	$4,413.00	UM	VNX HARDWARE
V-NB-230010	NEBS 4X300G 10K SAS VAULT DRV-25X2.5 ENC	$2,825.00	30.5%	$1,963.38	$339.00	$237.30	N/A	$254.00	N/A	$433.80	UM-H	VNX HARDWARE
V-NB-260010	NEBS 4X600G 10K SAS VAULT DRV-25X2.5 ENC	$4,530.00	30.5%	$3,148.35	$543.60	$380.52	N/A	$408.00	N/A	$694.20	UM-H	VNX HARDWARE
V-NB-290010	NEBS 4X900G 10K SAS VAULT DRV-25X2.5 ENC	$6,395.00	30.5%	$4,444.53	$767.40	$537.18	N/A	$576.00	N/A	$767.40	UM-H	VNX HARDWARE
V-NB-D60010	VNX 60X3.5IN DRV ENC 4X600G 10K VAULT N	$4,915.00	30.5%	$3,415.93	$589.80	$412.86	N/A	$442.00	N/A	$589.80	UM-H	VNX HARDWARE
V-NB-D90010	VNX 60X3.5IN DRV ENC 4X900G 10K VAULT N	$6,980.00	30.5%	$4,851.10	$837.60	$586.32	N/A	$628.00	N/A	$837.60	UM-H	VNX HARDWARE
V-NB-V30010	NEBS 4X300G 10K SAS VAULT DRV-15X3.5 ENC	$3,075.00	30.5%	$2,137.13	$369.00	$258.30	N/A	$277.00	N/A	$433.80	UM-H	VNX HARDWARE
V-NB-V60010	NEBS 4X600G 10K SAS VAULT DRV-15X3.5 ENC	$4,915.00	30.5%	$3,415.93	$589.80	$412.86	N/A	$442.00	N/A	$694.20	UM-H	VNX HARDWARE
V-NB-V90010	NEBS 4X900G 10K SAS VAULT DRV-15X3.5 ENC	$6,980.00	30.5%	$4,851.10	$837.60	$586.32	N/A	$628.00	N/A	$837.60	UM-H	VNX HARDWARE
V-NB-VS1530	NEBS 4X300G 15K SAS VAULT DRV-15X3.5 ENC	$4,060.00	30.5%	$2,821.70	$487.20	$341.04	N/A	$365.00	N/A	$491.40	UM-H	VNX HARDWARE
V-NB-VS1560	NEBS 4X600G 15K SAS VAULT DRV-15X3.5 ENC	$6,465.00	30.5%	$4,493.18	$775.80	$543.06	N/A	$582.00	N/A	$784.20	UM-H	VNX HARDWARE
VNX1SPSISOKIT	1.2KW SPS; MUSTANG&SPITFIRE; ISO INST KT	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX-1U-BLANK	1U FILLER PANEL FOR VNX RACK	$35.00	30.5%	$24.33	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-1U-BLANKS	1U FILLER PANEL FOR VNX RACK	$20.00	17.5%	$16.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX2SPSISOKIT	2KW SPS; MUSTANG&SPITFIRE; ISO INST KIT	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX-2U-BLANK	2U FILLER PANEL FOR VNX RACK	$42.00	30.5%	$29.19	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-2U-BLANKS	2U FILLER PANEL FOR VNX RACK	$24.00	17.5%	$19.80	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX-3U-BLANK	3U FILLER PANEL FOR VNX RACK	$49.00	30.5%	$34.06	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-3U-BLANKS	3U FILLER PANEL FOR VNX RACK	$28.00	17.5%	$23.10	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX51153010FN	VNX5100 DPE; 15X3.5-FLD IN 6X300G 10K N	$5,993.20	17.5%	$4,944.39	$599.32	$419.52	N/A	$539.00	$0.00	$599.32	UE	VNX HARDWARE
VNX51153015FN	VNX5100 DPE 15X3.5 - FLD IN 6X300G 15K N	$6,477.00	17.5%	$5,343.53	$647.70	$453.39	N/A	$583.00	$0.00	$979.20	UE	VNX HARDWARE
VNX51156010FN	VNX5100 DPE; 15X3.5- FLD IN 6X600G 10K N	$6,353.75	17.5%	$5,241.84	$635.38	$444.76	N/A	$572.00	$0.00	$1,214.40	UE	VNX HARDWARE
VNX51156015FN	VNX5100 DPE 15X3.5 - FLD IN 6X600G 15K N	$7,573.00	17.5%	$6,247.73	$757.30	$530.11	N/A	$682.00	$0.00	$1,101.60	UE	VNX HARDWARE
VNX51253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	$6,372.90	17.5%	$5,257.64	$637.29	$446.10	N/A	$574.00	$0.00	$637.29	UE	VNX HARDWARE
VNX51253010FN	VNX5100 DPE; 25X2.5 DRV- FLD IN 6X300G N	$6,372.90	17.5%	$5,257.64	$637.29	$446.10	N/A	$574.00	$0.00	$637.29	UE	VNX HARDWARE
VNX51256010FN	VNX5100 DPE 25X2.5 - FLD IN 6X600G 10K N	$6,708.25	17.5%	$5,534.31	$670.83	$469.58	N/A	$604.00	$0.00	$1,332.60	UE	VNX HARDWARE
VNX51259010FN	VNX5100 DPE 25X2.5"" DRV-F I 6x900G 10K	$8,538.00	17.5%	$7,043.85	$853.80	$597.66	N/A	$768.00	$0.00	$853.80	UE	VNX HARDWARE
VNX5135-57B	CONVERT VNX51/53/5500 DPE TO VNX5700 SPE	$54,856.00	30.5%	$38,124.92	$5,485.60	$3,839.92	N/A	$4,937.00	N/A	$5,485.60	UM-H	VNX HARDWARE
VNX5135-75B	CONVERT VNX51/53/55 DPE TO VNX7500 SPE	$79,396.00	30.5%	$55,180.22	$7,939.60	$5,557.72	N/A	$7,146.00	N/A	$7,939.60	UM-H	VNX HARDWARE
VNX5153-55B	CONVERT VNX5100&5300 DPE TO VNX5500 DPE	$16,097.00	30.5%	$11,187.42	$1,609.70	$1,126.79	N/A	$1,449.00	N/A	$1,609.70	UM-H	VNX HARDWARE
VNX51-53B	CONVERT VNX5100 DPE TO VNX5300 DPE	$10,500.00	17.5%	$8,662.50	$1,050.00	$735.00	N/A	$945.00	$0.00	$1,050.00	UE	VNX HARDWARE
VNX5153ISOKIT	SENTRY 15 BLOCK; VNX; ISO KIT	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX51D151T72	VNX5100 DPE; 15X3.5 DIV-EMC RCK 6X1TB	$6,353.00	17.5%	$5,241.23	$635.30	$444.71	N/A	$572.00	$0.00	$635.30	UE	VNX HARDWARE
VNX51D151T72F	VNX5100 DPE; 15X3.5 DRV-FLD IN 6X1T	$6,353.00	17.5%	$5,241.23	$635.30	$444.71	N/A	$572.00	$0.00	$635.30	UE	VNX HARDWARE
VNX51D152T72	VNX5100 DPE; FC 15X3.5 DRV-EMC RK 6X2T	$7,843.00	17.5%	$6,470.48	$784.30	$549.01	N/A	$706.00	$0.00	$784.30	UE	VNX HARDWARE
VNX51D152T72F	VNX5100 DPE; FC; 15X3.5 DRV FD IN 6X2T	$7,843.00	17.5%	$6,470.48	$784.30	$549.01	N/A	$706.00	$0.00	$784.30	UE	VNX HARDWARE
VNX51D152TDC	VNX5100 DPE 15X3.5IN DRV 8X2TB 7.2K DC	$9,674.00	17.5%	$7,981.05	$967.40	$677.18	N/A	$871.00	$0.00	$967.40	UE	VNX HARDWARE
VNX51D153010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	$5,993.20	17.5%	$4,944.39	$599.32	$419.52	N/A	$539.00	$0.00	$978.60	UE	VNX HARDWARE
VNX51D153010D	VNX5100 DPE 15X3.5 DRIVES - DC 6 X 300G	$6,321.20	17.5%	$5,214.99	$632.12	$442.48	N/A	$569.00	$0.00	$632.12	UE	VNX HARDWARE
VNX51D153010F	VNX 5100 DPE; 15X3.5 DRV-FLD IN 6X300G	$5,993.20	17.5%	$4,944.39	$599.32	$419.52	N/A	$539.00	$0.00	$978.60	UE	VNX HARDWARE
VNX51D153010N	VNX5100 DPE; 15X3.5 - E R 6X300G 10K N	$5,993.20	17.5%	$4,944.39	$599.32	$419.52	N/A	$539.00	$0.00	$599.32	UE	VNX HARDWARE
VNX51D153015	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X300G	$6,477.00	17.5%	$5,343.53	$647.70	$453.39	N/A	$583.00	$0.00	$979.20	UE	VNX HARDWARE
VNX51D153015D	VNX5100 DPE; 15X3.5 DRV-DC 6X300G 15K	$6,812.00	17.5%	$5,619.90	$681.20	$476.84	N/A	$613.00	$0.00	$979.20	UE	VNX HARDWARE
VNX51D153015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X300	$6,477.00	17.5%	$5,343.53	$647.70	$453.39	N/A	$583.00	$0.00	$979.20	UE	VNX HARDWARE
VNX51D153015N	VNX5100 DPE; 15X3.5 - E R 6X300G 15K N	$6,477.00	17.5%	$5,343.53	$647.70	$453.39	N/A	$583.00	$0.00	$979.20	UE	VNX HARDWARE
VNX51D153T72	VNX5100 DPE, 15X3.5IN 6 X 3TB EMC RACK	$9,517.00	17.5%	$7,851.53	$951.70	$666.19	N/A	$857.00	$0.00	$951.70	UE	VNX HARDWARE
VNX51D153T72F	VNX5100 DPE; 15X3.5 - 6X3TB DRIV - FLD	$9,517.00	17.5%	$7,851.53	$951.70	$666.19	N/A	$857.00	$0.00	$951.70	UE	VNX HARDWARE
VNX51D153TDC	VNX5100 DPE 15X3.5IN DRV 8X3TB 7.2K DC	$12,076.00	17.5%	$9,962.70	$1,207.60	$845.32	N/A	$1,087.00	$0.00	$1,207.60	UE	VNX HARDWARE
VNX51D154T72	VNX5100 DPE, 15X3.5IN 6 X 4TB EMC RACK	$11,420.00	17.5%	$9,421.50	$1,142.00	$799.40	N/A	$1,028.00	$0.00	$1,142.00	UE	VNX HARDWARE
VNX51D154T72F	VNX5100 DPE; 15X3.5 - 6X4TB DRIV - FLD	$11,420.00	17.5%	$9,421.50	$1,142.00	$799.40	N/A	$1,028.00	$0.00	$1,142.00	UE	VNX HARDWARE
VNX51D154TDC	VNX5100 DPE 15X3.5IN DRV 8X4TB 7.2K DC	$14,491.00	17.5%	$11,955.08	$1,449.10	$1,014.37	N/A	$1,304.00	$0.00	$1,449.10	UE	VNX HARDWARE
VNX51D156010	VNX5100 DPE; 15X3.5 DRV-EMC RCK 6X600G	$6,353.75	17.5%	$5,241.84	$635.38	$444.76	N/A	$572.00	$0.00	$1,214.40	UE	VNX HARDWARE
VNX51D156010D	VNX5100 DPE 15X3.5IN DRV 6X600 10K DC	$6,709.75	17.5%	$5,535.54	$670.98	$469.68	N/A	$604.00	$0.00	$670.98	UE	VNX HARDWARE
VNX51D156010F	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K	$6,353.75	17.5%	$5,241.84	$635.38	$444.76	N/A	$572.00	$0.00	$1,214.40	UE	VNX HARDWARE
VNX51D156010N	VNX5100 DPE; 15X3.5 - E R 6X600G 10K N	$6,353.75	17.5%	$5,241.84	$635.38	$444.76	N/A	$572.00	$0.00	$1,214.40	UE	VNX HARDWARE
VNX51D156015	VNX5100 DPE; 15X3.5 DRV EMC RCK 6X600G	$7,573.00	17.5%	$6,247.73	$757.30	$530.11	N/A	$682.00	$0.00	$1,101.60	UE	VNX HARDWARE
VNX51D156015D	VNX5100 DPE; 15X3.5 DRV-DC 6X600G 15K	$7,970.00	17.5%	$6,575.25	$797.00	$557.90	N/A	$717.00	$0.00	$1,101.60	UE	VNX HARDWARE
VNX51D156015F	VNX5100 DPE; 15X3.5 DRV-FLD INST 6X600	$7,573.00	17.5%	$6,247.73	$757.30	$530.11	N/A	$682.00	$0.00	$1,101.60	UE	VNX HARDWARE
VNX51D156015N	VNX5100 DPE; 15X3.5 EMC RCK 6X600G 15K N	$7,573.00	17.5%	$6,247.73	$757.30	$530.11	N/A	$682.00	$0.00	$1,101.60	UE	VNX HARDWARE
VNX51D159010	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	$7,902.70	17.5%	$6,519.73	$790.27	$553.19	N/A	$711.00	$0.00	$790.27	UE	VNX HARDWARE
VNX51D159010D	VNX5100 DPE 15X3.5" DC Power 6x900G 10K	$8,822.00	17.5%	$7,278.15	$882.20	$617.54	N/A	$794.00	$0.00	$882.20	UE	VNX HARDWARE
VNX51D159010F	VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD	$7,902.70	17.5%	$6,519.73	$790.27	$553.19	N/A	$711.00	$0.00	$790.27	UE	VNX HARDWARE
VNX51D159010FN	VNX5100 DPE 15X3.5"" DRV-F I 6x900G 10K	$8,377.00	17.5%	$6,911.03	$837.70	$586.39	N/A	$754.00	$0.00	$837.70	UE	VNX HARDWARE
VNX51D159010N	VNX5100 DPE 15X3.5"" DRV-E R 6x900G 10K	$8,377.00	17.5%	$6,911.03	$837.70	$586.39	N/A	$754.00	$0.00	$837.70	UE	VNX HARDWARE
VNX51D253010	VNX5100 DPE; 25X2.5 DRV-EMC RCK 6X300G	$6,372.90	17.5%	$5,257.64	$637.29	$446.10	N/A	$574.00	$0.00	$637.29	UE	VNX HARDWARE
VNX51D253010D	VNX5100 DPE 25X2.5 DRV 6 X 300 10K DC	$6,721.90	17.5%	$5,545.57	$672.19	$470.53	N/A	$605.00	$0.00	$672.19	UE	VNX HARDWARE
VNX51D253010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X300G	$6,372.90	17.5%	$5,257.64	$637.29	$446.10	N/A	$574.00	$0.00	$637.29	UE	VNX HARDWARE
VNX51D253010N	VNX5100 DPE; 25X2.5 DRV EMC RCK 6X300G N	$6,372.90	17.5%	$5,257.64	$637.29	$446.10	N/A	$574.00	$0.00	$637.29	UE	VNX HARDWARE
VNX51D256010	VNX5100 DPE; 25X2.5 DRV EMCRK 6X600G 10K	$6,708.25	17.5%	$5,534.31	$670.83	$469.58	N/A	$604.00	$0.00	$1,332.60	UE	VNX HARDWARE
VNX51D256010D	VNX5100 DPE; 25X2.5 DRV-DC 6X600GB 10K	$7,092.25	17.5%	$5,851.11	$709.23	$496.46	N/A	$638.00	$0.00	$1,332.60	UE	VNX HARDWARE
VNX51D256010F	VNX5100 DPE; 25X2.5 DRV-FLD IN 6X600 10K	$6,708.00	17.5%	$5,534.10	$670.80	$469.56	N/A	$604.00	$0.00	$1,332.60	UE	VNX HARDWARE
VNX51D256010N	VNX5100 DPE; 25X2.5 EMC RCK 6X600G 10K N	$6,708.25	17.5%	$5,534.31	$670.83	$469.58	N/A	$604.00	$0.00	$1,332.60	UE	VNX HARDWARE
VNX51D259010	VNX5100 DPE 25X 2.5 DRV 6X900 10KEMC RCK	$8,093.45	17.5%	$6,677.10	$809.35	$566.54	N/A	$728.00	$0.00	$809.35	UE	VNX HARDWARE
VNX51D259010D	VNX 5100 DPE FC, 25X2.5 DC 6x900G 10K	$8,991.00	17.5%	$7,417.58	$899.10	$629.37	N/A	$809.00	$0.00	$899.10	UE	VNX HARDWARE
VNX51D259010F	VNX5100 DPE 25X 2.5 DRV 6 X 900 10K FLD	$8,093.45	17.5%	$6,677.10	$809.35	$566.54	N/A	$728.00	$0.00	$809.35	UE	VNX HARDWARE
VNX51D259010N	VNX5100 DPE 25X2.5"" DRV-E R 6x900G 10K	$8,538.00	17.5%	$7,043.85	$853.80	$597.66	N/A	$768.00	$0.00	$853.80	UE	VNX HARDWARE
VNX51-KIT	DOCUMENTATION KIT FOR VNX5100	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX52DP010NL	VNX5200 DPE 25X2.5" DR-6X1TNL-EMC RK	$10,960.00	30.5%	$7,617.20	$1,644.00	$1,205.60	N/A	$986.00	N/A	$1,644.00	UM	VNX HARDWARE
VNX52DP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	$10,960.00	30.5%	$7,617.20	$1,644.00	$1,205.60	N/A	$986.00	N/A	$1,644.00	UM	VNX HARDWARE
VNX52DP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	$10,960.00	30.5%	$7,617.20	$1,644.00	$1,205.60	N/A	$986.00	N/A	$1,644.00	UM	VNX HARDWARE
VNX52DP01210	VNX5200 DPE 25X2.5" DR-8X1.2T10K-EMC RK	$18,146.00	30.5%	$12,611.47	$2,721.90	$1,996.06	N/A	$1,633.00	N/A	$2,721.90	UM	VNX HARDWARE
VNX52DP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD I	$18,146.00	30.5%	$12,611.47	$2,721.90	$1,996.06	N/A	$1,633.00	N/A	$2,721.90	UM	VNX HARDWARE
VNX52DP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	$18,146.00	30.5%	$12,611.47	$2,721.90	$1,996.06	N/A	$1,633.00	N/A	$2,721.90	UM	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VNX52DP112NL	VNX5200 DPE 25X2.5" DR-12X1TNL-EMC RK	$13,315.00	30.5%	$9,253.93	$1,997.25	$1,464.65	N/A	$1,198.00	N/A	$1,997.25	UM	VNX HARDWARE
VNX52DP112NLF	VNX5200 DPE 25X2.5" DR-12X1TNL-FLD INST	$13,315.00	30.5%	$9,253.93	$1,997.25	$1,464.65	N/A	$1,198.00	N/A	$1,997.25	UM	VNX HARDWARE
VNX52DP112NLM	VNX5200 DPE 25X2.5" DR-12X1TNL-MIN RK	$13,315.00	30.5%	$9,253.93	$1,997.25	$1,464.65	N/A	$1,198.00	N/A	$1,997.25	UM	VNX HARDWARE
VNX52DP12210	VNX5200 DPE 25X2.5"DR-12X1.2T10K-EMC RK	$21,775.00	30.5%	$15,133.63	$3,266.25	$2,395.25	N/A	$1,960.00	N/A	$3,266.25	UM	VNX HARDWARE
VNX52DP12210F	VNX5200 DPE 25X2.5"DR-12X1.2T10K-FLD I	$21,775.00	30.5%	$15,133.63	$3,266.25	$2,395.25	N/A	$1,960.00	N/A	$3,266.25	UM	VNX HARDWARE
VNX52DP12210M	VNX5200 DPE 25X2.5"DR-12X1.2T10K-MIN RK	$21,775.00	30.5%	$15,133.63	$3,266.25	$2,395.25	N/A	$1,960.00	N/A	$3,266.25	UM	VNX HARDWARE
VNX52DP12510	VNX5200 DPE 25X2.5" DR-25X1.2T10K-EMC	$28,243.00	30.5%	$19,628.89	$4,236.45	$3,106.73	N/A	$2,542.00	N/A	$4,236.45	UM	VNX HARDWARE
VNX52DP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	$28,243.00	30.5%	$19,628.89	$4,236.45	$3,106.73	N/A	$2,542.00	N/A	$4,236.45	UM	VNX HARDWARE
VNX52DP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN	$28,243.00	30.5%	$19,628.89	$4,236.45	$3,106.73	N/A	$2,542.00	N/A	$4,236.45	UM	VNX HARDWARE
VNX52DP125NL	VNX5200 DPE 25X2.5"DR-25X1TNL-EMC RK	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52DP125NLF	VNX5200 DPE 25X2.5"DR-25X1TNL-FLD INS	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52DP125NLM	VNX5200 DPE 25X2.5"DR-25X1TNL-MIN RK	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52DP30015	VNX5200 DPE 25X2.5" DR-8X300G15K-EMC RK	$13,132.00	30.5%	$9,126.74	$1,969.80	$1,444.52	N/A	$1,182.00	N/A	$1,969.80	UM	VNX HARDWARE
VNX52DP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	$13,132.00	30.5%	$9,126.74	$1,969.80	$1,444.52	N/A	$1,182.00	N/A	$1,969.80	UM	VNX HARDWARE
VNX52DP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	$13,132.00	30.5%	$9,126.74	$1,969.80	$1,444.52	N/A	$1,182.00	N/A	$1,969.80	UM	VNX HARDWARE
VNX52DP31215	VNX5200 DPE 25X2.5" DR-12X300G15K-EMC	$14,445.00	30.5%	$10,039.28	$2,166.75	$1,588.95	N/A	$1,300.00	N/A	$2,166.75	UM	VNX HARDWARE
VNX52DP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD I	$14,445.00	30.5%	$10,039.28	$2,166.75	$1,588.95	N/A	$1,300.00	N/A	$2,166.75	UM	VNX HARDWARE
VNX52DP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	$14,445.00	30.5%	$10,039.28	$2,166.75	$1,588.95	N/A	$1,300.00	N/A	$2,166.75	UM	VNX HARDWARE
VNX52DP32515	VNX5200 DPE 25X2.5" DR-25X300G15K-EMC	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52DP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD I	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52DP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52DP400FX	VNX5200 DPE 25X2.5" DR-8X400GFL-EMC RK	$75,109.00	30.5%	$52,200.76	$11,266.35	$8,261.99	N/A	$6,760.00	N/A	$11,266.35	UM	VNX HARDWARE
VNX52DP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	$75,109.00	30.5%	$52,200.76	$11,266.35	$8,261.99	N/A	$6,760.00	N/A	$11,266.35	UM	VNX HARDWARE
VNX52DP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	$75,109.00	30.5%	$52,200.76	$11,266.35	$8,261.99	N/A	$6,760.00	N/A	$11,266.35	UM	VNX HARDWARE
VNX52DP60010	VNX5200 DPE 25X2.5" DR-8X600G10K-EMC RK	$14,019.00	30.5%	$9,743.21	$2,102.85	$1,542.09	N/A	$1,262.00	N/A	$2,102.85	UM	VNX HARDWARE
VNX52DP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	$14,019.00	30.5%	$9,743.21	$2,102.85	$1,542.09	N/A	$1,262.00	N/A	$2,102.85	UM	VNX HARDWARE
VNX52DP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	$14,019.00	30.5%	$9,743.21	$2,102.85	$1,542.09	N/A	$1,262.00	N/A	$2,102.85	UM	VNX HARDWARE
VNX52DP61210	VNX5200 DPE 25X2.5" DR-12X600G10K-EMC	$15,421.00	30.5%	$10,717.60	$2,313.15	$1,696.31	N/A	$1,388.00	N/A	$2,313.15	UM	VNX HARDWARE
VNX52DP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD I	$15,421.00	30.5%	$10,717.60	$2,313.15	$1,696.31	N/A	$1,388.00	N/A	$2,313.15	UM	VNX HARDWARE
VNX52DP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	$15,421.00	30.5%	$10,717.60	$2,313.15	$1,696.31	N/A	$1,388.00	N/A	$2,313.15	UM	VNX HARDWARE
VNX52DP62510	VNX5200 DPE 25X2.5" DR-25X600G10K-EMC	$17,767.00	30.5%	$12,348.07	$2,665.05	$1,954.37	N/A	$1,599.00	N/A	$2,665.05	UM	VNX HARDWARE
VNX52DP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD I	$17,767.00	30.5%	$12,348.07	$2,665.05	$1,954.37	N/A	$1,599.00	N/A	$2,665.05	UM	VNX HARDWARE
VNX52DP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	$17,767.00	30.5%	$12,348.07	$2,665.05	$1,954.37	N/A	$1,599.00	N/A	$2,665.05	UM	VNX HARDWARE
VNX52DP90010	VNX5200 DPE 25X2.5" DR-8X900G10K-EMC RK	$15,122.00	30.5%	$10,509.79	$2,268.30	$1,663.42	N/A	$1,361.00	N/A	$2,268.30	UM	VNX HARDWARE
VNX52DP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	$15,122.00	30.5%	$10,509.79	$2,268.30	$1,663.42	N/A	$1,361.00	N/A	$2,268.30	UM	VNX HARDWARE
VNX52DP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	$15,122.00	30.5%	$10,509.79	$2,268.30	$1,663.42	N/A	$1,361.00	N/A	$2,268.30	UM	VNX HARDWARE
VNX52DP91210	VNX5200 DPE 25X2.5"DR-12X900G10K-EMC RK	$18,146.00	30.5%	$12,611.47	$2,721.90	$1,996.06	N/A	$1,633.00	N/A	$2,721.90	UM	VNX HARDWARE
VNX52DP91210F	VNX5200 DPE 25X2.5"DR-12x900G10K-FLD I	$18,146.00	30.5%	$12,611.47	$2,721.90	$1,996.06	N/A	$1,633.00	N/A	$2,721.90	UM	VNX HARDWARE
VNX52DP91210M	VNX5200 DPE 25X2.5"DR-12x900G10K-MIN RK	$18,146.00	30.5%	$12,611.47	$2,721.90	$1,996.06	N/A	$1,633.00	N/A	$2,721.90	UM	VNX HARDWARE
VNX52DP92510	VNX5200 DPE 25X2.5"DR-25X900G10K-EMC RK	$23,536.00	30.5%	$16,357.52	$3,530.40	$2,588.96	N/A	$2,118.00	N/A	$3,530.40	UM	VNX HARDWARE
VNX52DP92510F	VNX5200 DPE 25X2.5"DR-25X900G10K-FLD I	$23,536.00	30.5%	$16,357.52	$3,530.40	$2,588.96	N/A	$2,118.00	N/A	$3,530.40	UM	VNX HARDWARE
VNX52DP92510M	VNX5200 DPE 25X2.5"DR-25X900G10K-MIN RK	$23,536.00	30.5%	$16,357.52	$3,530.40	$2,588.96	N/A	$2,118.00	N/A	$3,530.40	UM	VNX HARDWARE
VNX52DPM1210	VNX5200 DPE 25X2.5" 4-600-8 1TNL-EMC RK	$11,810.00	30.5%	$8,207.95	$1,771.50	$1,299.10	N/A	$1,063.00	N/A	$1,771.50	UM	VNX HARDWARE
VNX52DPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD INS	$11,810.00	30.5%	$8,207.95	$1,771.50	$1,299.10	N/A	$1,063.00	N/A	$1,771.50	UM	VNX HARDWARE
VNX52DPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	$11,810.00	30.5%	$8,207.95	$1,771.50	$1,299.10	N/A	$1,063.00	N/A	$1,771.50	UM	VNX HARDWARE
VNX52DPM2510	VNX5200 DPE 25X2.5" 4-600-211TNL-EMC RK	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52DPM2510F	VNX5200 DPE 25X2.5" 4-600-211TNL-FLD INS	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52DPM2510M	VNX5200 DPE 25X2.5" 4-600-211TNL-MIN RK	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52-INST-BLOCK	VNX5200 Block Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX52-INST-FILE	VNX5200 File Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX52-INST-UNIF	VNX5200 Unified Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX52VP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	$10,960.00	30.5%	$7,617.20	$1,644.00	$1,205.60	N/A	$986.00	N/A	$1,644.00	UM	VNX HARDWARE
VNX52VP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	$10,960.00	30.5%	$7,617.20	$1,644.00	$1,205.60	N/A	$986.00	N/A	$1,644.00	UM	VNX HARDWARE
VNX52VP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD INS	$18,146.00	30.5%	$12,611.47	$2,721.90	$1,996.06	N/A	$1,633.00	N/A	$2,721.90	UM	VNX HARDWARE
VNX52VP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	$18,146.00	30.5%	$12,611.47	$2,721.90	$1,996.06	N/A	$1,633.00	N/A	$2,721.90	UM	VNX HARDWARE
VNX52VP112NLF	VNX5200 DPE 25X2.5" DR-12X1T NL-FLD IN	$13,315.00	30.5%	$9,253.93	$1,997.25	$1,464.65	N/A	$1,198.00	N/A	$1,997.25	UM	VNX HARDWARE
VNX52VP112NLM	VNX5200 DPE 25X2.5" DR-12X1T NL-MIN RK	$13,315.00	30.5%	$9,253.93	$1,997.25	$1,464.65	N/A	$1,198.00	N/A	$1,997.25	UM	VNX HARDWARE
VNX52VP12210F	VNX5200 DPE 25X2.5" DR-12X1.2T10K-FLD I	$21,775.00	30.5%	$15,133.63	$3,266.25	$2,395.25	N/A	$1,960.00	N/A	$3,266.25	UM	VNX HARDWARE
VNX52VP12210M	VNX5200 DPE 25X2.5" DR-12X1.2T10K-MIN RK	$21,775.00	30.5%	$15,133.63	$3,266.25	$2,395.25	N/A	$1,960.00	N/A	$3,266.25	UM	VNX HARDWARE
VNX52VP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	$28,243.00	30.5%	$19,628.89	$4,236.45	$3,106.73	N/A	$2,542.00	N/A	$4,236.45	UM	VNX HARDWARE
VNX52VP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN RK	$28,243.00	30.5%	$19,628.89	$4,236.45	$3,106.73	N/A	$2,542.00	N/A	$4,236.45	UM	VNX HARDWARE
VNX52VP125NLF	VNX5200 DPE 25X2.5" DR-25X1T NL-FLD IN	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52VP125NLM	VNX5200 DPE 25X2.5" DR-25X1T NL-MIN RK	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52VP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	$13,132.00	30.5%	$9,126.74	$1,969.80	$1,444.52	N/A	$1,182.00	N/A	$1,969.80	UM	VNX HARDWARE
VNX52VP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	$13,132.00	30.5%	$9,126.74	$1,969.80	$1,444.52	N/A	$1,182.00	N/A	$1,969.80	UM	VNX HARDWARE
VNX52VP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD	$14,445.00	30.5%	$10,039.28	$2,166.75	$1,588.95	N/A	$1,300.00	N/A	$2,166.75	UM	VNX HARDWARE
VNX52VP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	$14,445.00	30.5%	$10,039.28	$2,166.75	$1,588.95	N/A	$1,300.00	N/A	$2,166.75	UM	VNX HARDWARE
VNX52VP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52VP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52VP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	$75,109.00	30.5%	$52,200.76	$11,266.35	$8,261.99	N/A	$6,760.00	N/A	$11,266.35	UM	VNX HARDWARE
VNX52VP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	$75,109.00	30.5%	$52,200.76	$11,266.35	$8,261.99	N/A	$6,760.00	N/A	$11,266.35	UM	VNX HARDWARE
VNX52VP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	$14,019.00	30.5%	$9,743.21	$2,102.85	$1,542.09	N/A	$1,262.00	N/A	$2,102.85	UM	VNX HARDWARE
VNX52VP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	$14,019.00	30.5%	$9,743.21	$2,102.85	$1,542.09	N/A	$1,262.00	N/A	$2,102.85	UM	VNX HARDWARE
VNX52VP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD	$15,421.00	30.5%	$10,717.60	$2,313.15	$1,696.31	N/A	$1,388.00	N/A	$2,313.15	UM	VNX HARDWARE
VNX52VP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	$15,421.00	30.5%	$10,717.60	$2,313.15	$1,696.31	N/A	$1,388.00	N/A	$2,313.15	UM	VNX HARDWARE
VNX52VP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD	$17,767.00	30.5%	$12,348.07	$2,665.05	$1,954.37	N/A	$1,599.00	N/A	$2,665.05	UM	VNX HARDWARE
VNX52VP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	$17,767.00	30.5%	$12,348.07	$2,665.05	$1,954.37	N/A	$1,599.00	N/A	$2,665.05	UM	VNX HARDWARE
VNX52VP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	$15,122.00	30.5%	$10,509.79	$2,268.30	$1,663.42	N/A	$1,361.00	N/A	$2,268.30	UM	VNX HARDWARE
VNX52VP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	$15,122.00	30.5%	$10,509.79	$2,268.30	$1,663.42	N/A	$1,361.00	N/A	$2,268.30	UM	VNX HARDWARE
VNX52VP91210F	VNX5200 DPE 25x2.5"DR-12x900G10K-FLD I	$18,146.00	30.5%	$12,611.47	$2,721.90	$1,996.06	N/A	$1,633.00	N/A	$2,721.90	UM	VNX HARDWARE
VNX52VP91210M	VNX5200 DPE 25x2.5"DR-12x900G10K-MIN RK	$18,146.00	30.5%	$12,611.47	$2,721.90	$1,996.06	N/A	$1,633.00	N/A	$2,721.90	UM	VNX HARDWARE
VNX52VP92510F	VNX5200 DPE 25x2.5"DR-25x900G10K-FLD I	$23,536.00	30.5%	$16,357.52	$3,530.40	$2,588.96	N/A	$2,118.00	N/A	$3,530.40	UM	VNX HARDWARE
VNX52VP92510M	VNX5200 DPE 25x2.5"DR-25x900G10K-MIN RK	$23,536.00	30.5%	$16,357.52	$3,530.40	$2,588.96	N/A	$2,118.00	N/A	$3,530.40	UM	VNX HARDWARE
VNX52VPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD I	$11,810.00	30.5%	$8,207.95	$1,771.50	$1,299.10	N/A	$1,063.00	N/A	$1,771.50	UM	VNX HARDWARE
VNX52VPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	$11,810.00	30.5%	$8,207.95	$1,771.50	$1,299.10	N/A	$1,063.00	N/A	$1,771.50	UM	VNX HARDWARE
VNX52VPM2410F	VNX5200 DPE 25X2.5" 4-600-20 1TNL-FLD	$0.00	30.5%	$0.00	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52VPM2410M	VNX5200 DPE 25X2.5" 4-600-20 1TNL-MIN	$0.00	30.5%	$0.00	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52VPM2510F	VNX5200 DPE 25X2.5"4-600-211TNL-FLD INS	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX52VPM2510M	VNX5200 DPE 25X2.5"4-600-211TNL-MIN RK	$19,814.00	30.5%	$13,770.73	$2,972.10	$2,179.54	N/A	$1,783.00	N/A	$2,972.10	UM	VNX HARDWARE
VNX5300CS	VNX5300 CONTROL STATION - EMC RACK	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNX5300CS2	VNX5300 2ND CONTROL STATION-EMC RACK	$1,309.00	17.5%	$1,079.93	$130.90	$91.63	N/A	$118.00	$0.00	$130.90	UE	VNX HARDWARE
VNX5300CS2M	VNX5300 2ND CONTROL STATION - Mini RACK	$1,309.00	17.5%	$1,079.93	$130.90	$91.63	N/A	$118.00	$0.00	$130.90	UE	VNX HARDWARE
VNX5300CS2U	VNX5300 2ND CONTROL STATION FOR FLD UPG	$1,832.60	17.5%	$1,511.90	$183.26	$128.28	N/A	$165.00	$0.00	$183.26	UE	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VNX5300CSD2A	2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	$1,440.00	17.5%	$1,188.00	$144.00	$100.80	N/A	$130.00	$0.00	$144.00	UE	VNX HARDWARE
VNX5300CSD2AU	2ND OPTIONALINVRTR FOR VNX 5300 FIELD	$2,016.00	17.5%	$1,663.20	$201.60	$141.12	N/A	$181.00	$0.00	$201.60	UE	VNX HARDWARE
VNX5300CSM	VNX5300 CONTROL STATION -MINIRACK	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX5300CSU	VNX5300 CONTROL STATION FOR FIELD UPG	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX5300DM	VNX5300 ADD ON DM+FC SLIC-EMC RACK	$1,499.00	17.5%	$1,236.68	$149.90	$104.93	N/A	$135.00	$0.00	$149.90	UE	VNX HARDWARE
VNX5300DMDU	VNX5300 ADDON DATA MOVER+FC SLIC-UPGRADE	$2,226.00	17.5%	$1,836.45	$222.60	$155.82	N/A	$200.00	$0.00	$222.60	UE	VNX HARDWARE
VNX5300DME	VNX5300 DME: 1 D M+FC SLIC-EMC RACK	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX5300DMEM	VNX 5300 DME: 1 DM+FC SLIC-MINI RCK	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX5300DMEMD	VNX5300 DME SINGLE DM FC SLIC MR DC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNX5300DMEU	VNX5300 DME: 1 DATA MOVER+FC SLIC-UPG	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNX5300DMM	VNX5300 ADD ON DM+FC SLIC-MINI RCK	$1,499.00	17.5%	$1,236.68	$149.90	$104.93	N/A	$135.00	$0.00	$149.90	UE	VNX HARDWARE
VNX5300DMMD	VNX5300 SINGLE DM FC SLIC MINI RACK DC	$1,649.00	17.5%	$1,360.43	$164.90	$115.43	N/A	$148.00	$0.00	$164.90	UE	VNX HARDWARE
VNX5300DMU	VNX5300 ADD ON DATA MOVER+FC IO-UPGRADE	$2,023.65	17.5%	$1,669.51	$202.37	$141.66	N/A	$182.00	$0.00	$202.37	UE	VNX HARDWARE
VNX5300DP25M	VNX5300 DPE; 25X2.5 DRIVE SLOTS-MINIRACK	$10,059.00	17.5%	$8,298.68	$1,005.90	$704.13	N/A	$905.00	$0.00	$1,037.00	UE	VNX HARDWARE
VNX535-57F	CONVERT VNX5300&5500 DME TO VNX5700 DME	$4,340.00	30.5%	$3,016.30	$434.00	$303.80	N/A	$391.00	N/A	$434.00	UM-H	VNX HARDWARE
VNX53-55F	CONVERT VNX5300 DME TO VNX5500 DME	$5,819.00	30.5%	$4,044.21	$581.90	$407.33	N/A	$524.00	N/A	$581.90	UM-H	VNX HARDWARE
VNX5357-75F	CONVERT VNX53 55 57 DME TO VNX7500 DME	$4,340.00	30.5%	$3,016.30	$434.00	$303.80	N/A	$391.00	N/A	$434.00	UM-H	VNX HARDWARE
VNX53D151T72	VNX5300 DPE; 15X3.5 DRV-EMC RCK 6X1T	$13,606.00	17.5%	$11,224.95	$1,360.60	$952.42	N/A	$1,225.00	$0.00	$1,360.60	UE	VNX HARDWARE
VNX53D151T72F	VNX5300 DPE; 15X3.5 DRV-FLD IN 6X1T	$13,606.00	17.5%	$11,224.95	$1,360.60	$952.42	N/A	$1,225.00	$0.00	$1,360.60	UE	VNX HARDWARE
VNX53D151T72M	VNX5300 DPE; 15X3.5 DRV-MIN RCK 6X1T	$13,606.00	17.5%	$11,224.95	$1,360.60	$952.42	N/A	$1,225.00	$0.00	$1,360.60	UE	VNX HARDWARE
VNX53D152T72	VNX5300 DPE; 15X3.5 DRV-EMC RCK 6X2TB	$14,871.00	17.5%	$12,268.58	$1,487.10	$1,040.97	N/A	$1,338.00	$0.00	$1,487.10	UE	VNX HARDWARE
VNX53D152T72F	VNX5300 DPE; 15X3.5 DRV-FLD INST 6 X 2T	$14,871.00	17.5%	$12,268.58	$1,487.10	$1,040.97	N/A	$1,338.00	$0.00	$1,487.10	UE	VNX HARDWARE
VNX53D152T72M	VNX5300 DPE; 15X3.5 DRVS - 6X2TB 7200	$14,871.00	17.5%	$12,268.58	$1,487.10	$1,040.97	N/A	$1,338.00	$0.00	$1,487.10	UE	VNX HARDWARE
VNX53D152TDC	VNX5300 DPE 15X3.5IN DRV 8X2TB 7.2K DC	$17,054.00	17.5%	$14,069.55	$1,705.40	$1,193.78	N/A	$1,535.00	$0.00	$1,705.40	UE	VNX HARDWARE
VNX53D153010	VNX5300 DPE; 15X3.5 DRV; ER 8X300G 10K	$13,873.60	17.5%	$11,445.72	$1,387.36	$971.15	N/A	$1,249.00	$0.00	$1,650.00	UE	VNX HARDWARE
VNX53D153010D	VNX5300 DPE; 15X3.5 DRV-DC 8X300G 10K	$14,603.60	17.5%	$12,047.97	$1,460.36	$1,022.25	N/A	$1,314.00	$0.00	$1,460.36	UE	VNX HARDWARE
VNX53D153010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 10K	$13,873.60	17.5%	$11,445.72	$1,387.36	$971.15	N/A	$1,249.00	$0.00	$1,650.00	UE	VNX HARDWARE
VNX53D153010M	VNX5300 DPE; 15X3.5 DRIVES - 8X300G 10K	$13,873.60	17.5%	$11,445.72	$1,387.36	$971.15	N/A	$1,249.00	$0.00	$1,650.00	UE	VNX HARDWARE
VNX53D153015	VNX5300 DPE 15X3.5 DRV EMC RCK 8X300G	$15,583.00	17.5%	$12,855.98	$1,558.30	$1,090.81	N/A	$1,402.00	$0.00	$1,806.00	UE	VNX HARDWARE
VNX53D153015D	VNX5300 DPE 15 x3.5 DC 8 x300GB 15K	$16,460.00	17.5%	$13,579.50	$1,646.00	$1,152.20	N/A	$1,481.00	$0.00	$1,646.00	UE	VNX HARDWARE
VNX53D153015F	VNX5300 DPE; 15X3.5 DRIVES-FLD IN 8X300	$15,583.00	17.5%	$12,855.98	$1,558.30	$1,090.81	N/A	$1,402.00	$0.00	$1,806.00	UE	VNX HARDWARE
VNX53D153015M	VNX5300 DPE; 15X3.5 DRV-MIN RCK 8X300G	$15,583.00	17.5%	$12,855.98	$1,558.30	$1,090.81	N/A	$1,402.00	$0.00	$1,806.00	UE	VNX HARDWARE
VNX53D15301MD	VNX5300DPE;15X3.5DRV-MR8X300GB 10KDC	$15,333.60	17.5%	$12,650.22	$1,533.36	$1,073.35	N/A	$1,380.00	$0.00	$1,533.36	UE	VNX HARDWARE
VNX53D15305MD	VNX5300DPE;FC;15X3.5DRV-MR8X300GB 15KDC	$17,257.00	17.5%	$14,237.03	$1,725.70	$1,207.99	N/A	$1,553.00	$0.00	$1,725.70	UE	VNX HARDWARE
VNX53D153T72	VNX5300 DPE; 15X3.5; 6X3TB DRV EMC RACK	$17,759.00	17.5%	$14,651.18	$1,775.90	$1,243.13	N/A	$1,598.00	$0.00	$1,775.90	UE	VNX HARDWARE
VNX53D153T72F	VNX5300 DPE;15X3.5 6X3TB DRV - FIELD INS	$17,759.00	17.5%	$14,651.18	$1,775.90	$1,243.13	N/A	$1,598.00	$0.00	$1,775.90	UE	VNX HARDWARE
VNX53D153T72M	VNX5300 DPE 15X3.5 3TBX6 DRV- MINI RACK	$17,759.00	17.5%	$14,651.18	$1,775.90	$1,243.13	N/A	$1,598.00	$0.00	$1,775.90	UE	VNX HARDWARE
VNX53D153TDC	VNX5300 DPE 15X3.5IN DRV 8X3TB 7.2K DC	$20,736.00	17.5%	$17,107.20	$2,073.60	$1,451.52	N/A	$1,866.00	$0.00	$2,073.60	UE	VNX HARDWARE
VNX53D154T72	VNX5300 DPE; 15X3.5; 6X4TB DRV EMC RACK	$21,311.00	17.5%	$17,581.58	$2,131.10	$1,491.77	N/A	$1,918.00	$0.00	$2,131.10	UE	VNX HARDWARE
VNX53D154T72F	VNX5300 DPE;15X3.5 6X4TB DRV - FIELD INS	$21,311.00	17.5%	$17,581.58	$2,131.10	$1,491.77	N/A	$1,918.00	$0.00	$2,131.10	UE	VNX HARDWARE
VNX53D154T72M	VNX5300 DPE 15X3.5 4TBX6 DRV- MINI RACK	$21,311.00	17.5%	$17,581.58	$2,131.10	$1,491.77	N/A	$1,918.00	$0.00	$2,131.10	UE	VNX HARDWARE
VNX53D154TDC	VNX5300 DPE 15X3.5IN DRV 8X4TB 7.2K DC	$24,883.00	17.5%	$20,528.48	$2,488.30	$1,741.81	N/A	$2,239.00	$0.00	$2,488.30	UE	VNX HARDWARE
VNX53D156010	VNX5300 DPE; 15X3.5 DRV-ER 8X600G 10K	$16,163.00	17.5%	$13,334.48	$1,616.30	$1,131.41	N/A	$1,455.00	$0.00	$1,964.40	UE	VNX HARDWARE
VNX53D156010D	VNX5300 DPE; 15X3.5 DRV-DC 8X600GB 10K	$17,029.00	17.5%	$14,048.93	$1,702.90	$1,192.03	N/A	$1,533.00	$0.00	$1,702.90	UE	VNX HARDWARE
VNX53D156010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X600 10K	$16,163.00	17.5%	$13,334.48	$1,616.30	$1,131.41	N/A	$1,455.00	$0.00	$1,964.40	UE	VNX HARDWARE
VNX53D156010M	VNX5300 DPE;15X3.5 DRIVES - 8X600G 10K	$16,163.00	17.5%	$13,334.48	$1,616.30	$1,131.41	N/A	$1,455.00	$0.00	$1,964.40	UE	VNX HARDWARE
VNX53D156015	VNX5300 DPE; 15X3.5 DRV E R 8X600G 15K	$21,173.00	17.5%	$17,467.73	$2,117.30	$1,482.11	N/A	$1,906.00	$0.00	$2,591.40	UE	VNX HARDWARE
VNX53D156015D	VNX5300 DPE; 15X3.5 DRV-DC 8X600G 15K	$22,260.00	17.5%	$18,364.50	$2,226.00	$1,558.20	N/A	$2,003.00	$0.00	$2,226.00	UE	VNX HARDWARE
VNX53D156015F	VNX5300 DPE; 15X3.5 DRV FD IN 8X600 15K	$21,173.00	17.5%	$17,467.73	$2,117.30	$1,482.11	N/A	$1,906.00	$0.00	$2,591.40	UE	VNX HARDWARE
VNX53D156015M	VNX5300 DPE, 15X3.5 DRIVES - 8X600G, 15K	$21,173.00	17.5%	$17,467.73	$2,117.30	$1,482.11	N/A	$1,906.00	$0.00	$2,591.40	UE	VNX HARDWARE
VNX53D15601MD	VNX5300 DPE;15X3.5 DRV-MR 8X600GB 10K DC	$17,895.00	17.5%	$14,763.38	$1,789.50	$1,252.65	N/A	$1,611.00	$0.00	$1,789.50	UE	VNX HARDWARE
VNX53D15605MD	VNX5300DPE;15X3.5DRV-MR8X600GB 15KDC	$23,347.00	17.5%	$19,261.28	$2,334.70	$1,634.29	N/A	$2,101.00	$0.00	$2,334.70	UE	VNX HARDWARE
VNX53D159010	VNX5300 DPE; 15X 3.5 DRV 8 X 900 10K EMC	$21,722.60	17.5%	$17,921.15	$2,172.26	$1,520.58	N/A	$1,955.00	$0.00	$2,172.26	UE	VNX HARDWARE
VNX53D159010D	VNX 5300DPE FC 15X3.5" DRV-DC 8x900G 10K	$23,473.00	17.5%	$19,365.23	$2,347.30	$1,643.11	N/A	$2,113.00	$0.00	$2,347.30	UE	VNX HARDWARE
VNX53D159010F	VNX5300 DPE 15 X 3.5 DRV 8 X 900 10K FLD	$21,722.60	17.5%	$17,921.15	$2,172.26	$1,520.58	N/A	$1,955.00	$0.00	$2,172.26	UE	VNX HARDWARE
VNX53D159010M	VNX5300 DPE 15 X 3.5 DRV 8 900 10K MR	$21,722.60	17.5%	$17,921.15	$2,172.26	$1,520.58	N/A	$1,955.00	$0.00	$2,172.26	UE	VNX HARDWARE
VNX53D253010	VNX5300 DPE; 25X2.5 DRV-E R 8X300G 10K	$14,532.20	17.5%	$11,989.07	$1,453.22	$1,017.25	N/A	$1,308.00	$0.00	$1,768.20	UE	VNX HARDWARE
VNX53D253010D	VNX5300 DPE; 25X2.5 DRV-DC 8 X 300G 10K	$15,304.20	17.5%	$12,625.97	$1,530.42	$1,071.29	N/A	$1,377.00	$0.00	$1,530.42	UE	VNX HARDWARE
VNX53D253010F	VNX5300 DPE; 25X2.5 DRV-FLD IN 8X300 10K	$14,532.20	17.5%	$11,989.07	$1,453.22	$1,017.25	N/A	$1,308.00	$0.00	$1,768.20	UE	VNX HARDWARE
VNX53D253010M	VNX5300 DPE; 25X2.5 DRIVE - 8X300G 10K	$14,532.20	17.5%	$11,989.07	$1,453.22	$1,017.25	N/A	$1,308.00	$0.00	$1,768.20	UE	VNX HARDWARE
VNX53D25301MD	VNX5300DPE;25X2.5 DRV-MR8X300GB 10KDC	$16,076.20	17.5%	$13,262.87	$1,607.62	$1,125.33	N/A	$1,447.00	$0.00	$1,607.62	UE	VNX HARDWARE
VNX53D256010	VNX5300 DPE; 25X2.5 DRV-E R 8X600G 10K	$16,604.00	17.5%	$13,698.30	$1,660.40	$1,162.28	N/A	$1,494.00	$0.00	$2,082.60	UE	VNX HARDWARE
VNX53D256010D	VNX5300 DPE; 25X2.5 DRV-DC 8X600GB 10K	$17,506.00	17.5%	$14,442.45	$1,750.60	$1,225.42	N/A	$1,576.00	$0.00	$2,082.60	UE	VNX HARDWARE
VNX53D256010F	VNX5300 DPE; 25X2.5 DRV-FD IN 8X600 10K	$16,604.00	17.5%	$13,698.30	$1,660.40	$1,162.28	N/A	$1,494.00	$0.00	$2,082.60	UE	VNX HARDWARE
VNX53D256010M	VNX5300 DPE; 25X2.5 DRIVE - 8X600G 10K	$16,604.00	17.5%	$13,698.30	$1,660.40	$1,162.28	N/A	$1,494.00	$0.00	$2,082.60	UE	VNX HARDWARE
VNX53D25601MD	VNX5300DPE;FC;25X2.5 DRV-MR8X600GB 10KDC	$18,408.00	17.5%	$15,186.60	$1,840.80	$1,288.56	N/A	$1,657.00	$0.00	$1,840.80	UE	VNX HARDWARE
VNX53D259010	VNX5300 DPE 25X2.5 DRV-8X900 10K EMCRCK	$18,926.60	17.5%	$15,614.45	$1,892.66	$1,324.86	N/A	$1,703.00	$0.00	$1,892.66	UE	VNX HARDWARE
VNX53D259010D	VNX 5300DPE FC 25X2.5" DRV-DC 8x900G 10K	$20,496.00	17.5%	$16,909.20	$2,049.60	$1,434.72	N/A	$1,845.00	$0.00	$2,049.60	UE	VNX HARDWARE
VNX53D259010F	VNX5300DPE 25 x 2.5 DRV 8 x 900 FLD INS	$18,926.60	17.5%	$15,614.45	$1,892.66	$1,324.86	N/A	$1,703.00	$0.00	$1,892.66	UE	VNX HARDWARE
VNX53D259010M	VNX5300 DPE 25X 2.5 DRV 8 X 900 10K MR	$18,926.60	17.5%	$15,614.45	$1,892.66	$1,324.86	N/A	$1,703.00	$0.00	$1,892.66	UE	VNX HARDWARE
VNX53D25901MD	VNX5300 DPE FC 25X2.5DR MR 8X900GB10K DC	$21,022.60	17.5%	$17,343.65	$2,102.26	$1,471.58	N/A	$1,892.00	$0.00	$2,102.26	UE	VNX HARDWARE
VNX53-KIT	DOCUMENTATION KIT FOR VNX5300	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX53N153010	VNX5300 DPE; 15X3.5 DRV-EMC RCK 8X300G N	$13,873.60	17.5%	$11,445.72	$1,387.36	$971.15	N/A	$1,249.00	$0.00	$1,650.00	UE	VNX HARDWARE
VNX53N153010F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 N	$13,873.60	17.5%	$11,445.72	$1,387.36	$971.15	N/A	$1,249.00	$0.00	$1,650.00	UE	VNX HARDWARE
VNX53N153010M	VNX5300 DPE; 15X3.5 DRV-8X300G 10K N	$13,873.60	17.5%	$11,445.72	$1,387.36	$971.15	N/A	$1,249.00	$0.00	$1,650.00	UE	VNX HARDWARE
VNX53N153015	VNX5300 DPE; 15X3.5 DRV-E R 8X300G 15K N	$15,583.00	17.5%	$12,855.98	$1,558.30	$1,090.81	N/A	$1,402.00	$0.00	$1,806.00	UE	VNX HARDWARE
VNX53N153015F	VNX5300 DPE; 15X3.5 DRV-FLD IN 8X300 N	$15,583.00	17.5%	$12,855.98	$1,558.30	$1,090.81	N/A	$1,402.00	$0.00	$1,806.00	UE	VNX HARDWARE
VNX53N153015M	VNX5300 DPE; 15X3.5 DRV-8X300G 15K NEBS	$15,583.00	17.5%	$12,855.98	$1,558.30	$1,090.81	N/A	$1,402.00	$0.00	$1,806.00	UE	VNX HARDWARE
VNX53N156010	VNX5300 DPE; 15X3.5 DRV E R 8X600G 10K N	$16,163.00	17.5%	$13,334.48	$1,616.30	$1,131.41	N/A	$1,455.00	$0.00	$1,964.40	UE	VNX HARDWARE
VNX53N156010F	VNX5300 DPE; 15X3.5 DRV F I 8X600 10K N	$16,163.00	17.5%	$13,334.48	$1,616.30	$1,131.41	N/A	$1,455.00	$0.00	$1,964.40	UE	VNX HARDWARE
VNX53N156010M	VNX5300 DPE; 15X3.5 DRV-8X600G 10K N	$16,163.00	17.5%	$13,334.48	$1,616.30	$1,131.41	N/A	$1,455.00	$0.00	$1,964.40	UE	VNX HARDWARE
VNX53N156015	VNX5300 DPE; 15X3.5 DRV E R 8X600 15K N	$21,173.00	17.5%	$17,467.73	$2,117.30	$1,482.11	N/A	$1,906.00	$0.00	$2,591.40	UE	VNX HARDWARE
VNX53N156015F	VNX5300 DPE;15X3.5 DRV-FLD IN 8X600 N	$21,173.00	17.5%	$17,467.73	$2,117.30	$1,482.11	N/A	$1,906.00	$0.00	$2,591.40	UE	VNX HARDWARE
VNX53N156015M	VNX5300 DPE; 15X3.5 DRV-8X600G 15K NEBS	$21,173.00	17.5%	$17,467.73	$2,117.30	$1,482.11	N/A	$1,906.00	$0.00	$2,591.40	UE	VNX HARDWARE
VNX53N159010	VNX5300 DPE 15X3.5" DRV-E R 8x900G 10K	$22,355.00	17.5%	$18,442.88	$2,235.50	$1,564.85	N/A	$2,012.00	$0.00	$2,235.50	UE	VNX HARDWARE
VNX53N159010F	VNX5300 DPE 15X3.5" DRV-F I 8x900G 10K	$22,355.00	17.5%	$18,442.88	$2,235.50	$1,564.85	N/A	$2,012.00	$0.00	$2,235.50	UE	VNX HARDWARE
VNX53N159010M	VNX5300 DPE 15X3.5" DRV-M R 8x900G 10K	$22,355.00	17.5%	$18,442.88	$2,235.50	$1,564.85	N/A	$2,012.00	$0.00	$2,235.50	UE	VNX HARDWARE
VNX53N253010	VNX5300 DPE; 25X2.5 DRV-EMC RCK 8X300G N	$14,532.20	17.5%	$11,989.07	$1,453.22	$1,017.25	N/A	$1,308.00	$0.00	$1,768.20	UE	VNX HARDWARE
VNX53N253010F	VNX5300 DPE; 25X2.5 DRV-FLD IN 8X300 N	$14,532.20	17.5%	$11,989.07	$1,453.22	$1,017.25	N/A	$1,308.00	$0.00	$1,768.20	UE	VNX HARDWARE
VNX53N253010M	VNX5300 DPE; 25X2.5 DRV-8X300G 10K N	$14,532.20	17.5%	$11,989.07	$1,453.22	$1,017.25	N/A	$1,308.00	$0.00	$1,768.20	UE	VNX HARDWARE
VNX53N256010	VNX5300 DPE; 25X2.5 DRV-EMC RCK 8X600G N	$16,604.00	17.5%	$13,698.30	$1,660.40	$1,162.28	N/A	$1,494.00	$0.00	$2,082.60	UE	VNX HARDWARE
VNX53N256010F	VNX5300 DPE; 25X2.5 DRV-FLD INST 8X600 N	$16,604.00	17.5%	$13,698.30	$1,660.40	$1,162.28	N/A	$1,494.00	$0.00	$2,082.60	UE	VNX HARDWARE
VNX53N256010M	VNX5300 DPE; 25X2.5 DRV-8X600G 10K NEBS	$16,604.00	17.5%	$13,698.30	$1,660.40	$1,162.28	N/A	$1,494.00	$0.00	$2,082.60	UE	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VNX53N259010	VNX5300 DPE 25X2.5" DRV-E R 8x900G 10K	$19,520.00	17.5%	$16,104.00	$1,952.00	$1,366.40	N/A	$1,757.00	$0.00	$1,952.00	UE	VNX HARDWARE
VNX53N259010F	VNX5300 DPE 25X2.5" DRV-F I 8x900G 10K	$19,520.00	17.5%	$16,104.00	$1,952.00	$1,366.40	N/A	$1,757.00	$0.00	$1,952.00	UE	VNX HARDWARE
VNX53N259010M	VNX5300 DPE 25X2.5" DRV-M R 8x900G 10K	$19,520.00	17.5%	$16,104.00	$1,952.00	$1,366.40	N/A	$1,757.00	$0.00	$1,952.00	UE	VNX HARDWARE
VNX54-INST-BLOCK	VNX5400 Block Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX54-INST-FILE	VNX5400 File Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX54-INST-UNIF	VNX5400 Unified Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX5500CSD2A	2ND OPTIONALINVRTR FOR VNX 5500 FACTORY	$2,504.00	30.5%	$1,740.28	$250.40	$175.28	N/A	$225.00	N/A	$250.40	UM-H	VNX HARDWARE
VNX5500CSD2AU	2ND OPTIONALINVRTR FOR VNX 5500 FIELD	$3,380.00	30.5%	$2,349.10	$338.00	$236.60	N/A	$304.00	N/A	$338.00	UM-H	VNX HARDWARE
VNX5500DM	VNX5500 ADD ON DATA MOVER+FC SLIC-E R	$4,478.00	30.5%	$3,112.21	$447.80	$313.46	N/A	$403.00	N/A	$559.80	UM-H	VNX HARDWARE
VNX5500DMDU	VNX5500 ADD ON DM+FC SLIC-UPGRADE(DC)	$8,313.00	30.5%	$5,777.54	$831.30	$581.91	N/A	$748.00	N/A	$831.30	UM-H	VNX HARDWARE
VNX5500DME	VNX5500 DME: 1 DATA MOVER+FC SLIC-E R	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX5500DMEM	VNX5500 DME: 1 DATA MOVER+FC SLIC-M R	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX5500DMEMD	VNX5500DME W/SINGLE DM DC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNX5500DMEU	VNX5500 DME: 1 DATA MOVER+FC IO-UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX5500DMM	VNX 5500 ADD ON DATA MOVER+FC SLIC-M R	$4,478.00	30.5%	$3,112.21	$447.80	$313.46	N/A	$403.00	N/A	$559.80	UM-H	VNX HARDWARE
VNX5500DMMD	VNX5500 SINGLE DATA MOVER FC SLIC DC	$6,158.00	30.5%	$4,279.81	$615.80	$431.06	N/A	$554.00	N/A	$615.80	UM-H	VNX HARDWARE
VNX5500DMU	VNX5500 ADD ON DATA MOVER+FC IO -UPGRADE	$6,046.00	30.5%	$4,201.97	$604.60	$423.22	N/A	$544.00	N/A	$604.60	UM-H	VNX HARDWARE
VNX5500DP15	VNX5500 DPE; 15X3.5 DRIVE SLOTS-EMC RACK	$12,113.00	30.5%	$8,418.54	$1,211.30	$847.91	N/A	$1,090.00	N/A	$1,593.80	UM-H	VNX HARDWARE
VNX5500DP15D	VNX5500 DPE; 15X3.5 DRIVE SLOTS-DC	$12,718.00	30.5%	$8,839.01	$1,271.80	$890.26	N/A	$1,145.00	N/A	$1,271.80	UM-H	VNX HARDWARE
VNX5500DP15F	VNX5500 DPE; 15X3.5 DRV SLOTS-FLD INST	$12,113.00	30.5%	$8,418.54	$1,211.30	$847.91	N/A	$1,090.00	N/A	$1,593.80	UM-H	VNX HARDWARE
VNX5500DP15M	VNX5500 DPE; 15X3.5 DRV SLOTS-MINI RACK	$12,113.00	30.5%	$8,418.54	$1,211.30	$847.91	N/A	$1,090.00	N/A	$1,593.80	UM-H	VNX HARDWARE
VNX5500DP15MD	VNX5500 DPE,15X3.5 DRIVE SLOTS-MR-DC	$13,324.00	30.5%	$9,260.18	$1,332.40	$932.68	N/A	$1,199.00	N/A	$1,332.40	UM-H	VNX HARDWARE
VNX5500DP25	VNX5500 DPE; 25X2.5 DRIVE SLOTS-EMC RACK	$12,113.00	30.5%	$8,418.54	$1,211.30	$847.91	N/A	$1,090.00	N/A	$1,593.80	UM-H	VNX HARDWARE
VNX5500DP25D	VNX5500 DPE; 25X2.5 DRIVE SLOTS-DC	$12,718.00	30.5%	$8,839.01	$1,271.80	$890.26	N/A	$1,145.00	N/A	$1,271.80	UM-H	VNX HARDWARE
VNX5500DP25F	VNX5500 DPE; 25X2.5 DRV SLOTS-FLD INST	$12,113.00	30.5%	$8,418.54	$1,211.30	$847.91	N/A	$1,090.00	N/A	$1,593.80	UM-H	VNX HARDWARE
VNX5500DP25M	VNX5500 DPE; 25X2.5 DRV SLOTS-MINI RACK	$12,113.00	30.5%	$8,418.54	$1,211.30	$847.91	N/A	$1,090.00	N/A	$1,593.80	UM-H	VNX HARDWARE
VNX5500DP25MD	VNX5500 DPE,25X2.5 DRIVE SLOTS-MR-DC	$13,324.00	30.5%	$9,260.18	$1,332.40	$932.68	N/A	$1,199.00	N/A	$1,332.40	UM-H	VNX HARDWARE
VNX5500FL100	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	$76,635.00	30.5%	$53,261.33	$7,663.50	$5,364.45	N/A	$6,897.00	N/A	$7,663.50	UM-H	VNX HARDWARE
VNX5500FL100F	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	$76,635.00	30.5%	$53,261.33	$7,663.50	$5,364.45	N/A	$6,897.00	N/A	$7,663.50	UM-H	VNX HARDWARE
VNX5500FL100M	VNX5500-F FLASH ARY 21X100GFD &4x300HD	$76,635.00	30.5%	$53,261.33	$7,663.50	$5,364.45	N/A	$6,897.00	N/A	$7,663.50	UM-H	VNX HARDWARE
VNX5500FL200	VNX5500-F FL A 21X200G FD & 4X300 10K VD	$142,995.00	30.5%	$99,381.53	$14,299.50	$10,009.65	N/A	$12,870.00	N/A	$14,299.50	UM-H	VNX HARDWARE
VNX5500FL200F	VNX5500-F FL A 21X200G FD & 4X300 10K VD	$142,995.00	30.5%	$99,381.53	$14,299.50	$10,009.65	N/A	$12,870.00	N/A	$14,299.50	UM-H	VNX HARDWARE
VNX5500FL200M	VNX5500-F FL 21X200G FD & 4X300 10K VD	$142,995.00	30.5%	$99,381.53	$14,299.50	$10,009.65	N/A	$12,870.00	N/A	$14,299.50	UM-H	VNX HARDWARE
VNX5500ISOKIT	LIGHTNING 15&25; ISO KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX55DMEX	EMPTY VNX55 DM ENCLOSURE - EMC RACK	$7,522.00	30.5%	$5,227.79	$752.20	$526.54	N/A	$677.00	N/A	$940.20	UM-H	VNX HARDWARE
VNX55DMEXDU	VNX5500DME:1DATAMOVER+FC SLIC-UPGRADE DC	$13,962.00	30.5%	$9,703.59	$1,396.20	$977.34	N/A	$1,257.00	N/A	$1,396.20	UM-H	VNX HARDWARE
VNX55DMEXM	EMPTY VNX55 DM ENCLOSURE - MINI RACK	$7,522.00	30.5%	$5,227.79	$752.20	$526.54	N/A	$677.00	N/A	$940.20	UM-H	VNX HARDWARE
VNX55DMEXMD	VNX5500 DMEX SINGLE DM FC SLIC MINI DC	$10,342.00	30.5%	$7,187.69	$1,034.20	$723.94	N/A	$931.00	N/A	$1,034.20	UM-H	VNX HARDWARE
VNX55DMEXU	VNX5500 EMPTY DM ENCLOSURE - UPGRADE	$10,154.00	30.5%	$7,057.03	$1,015.40	$710.78	N/A	$914.00	N/A	$1,015.40	UM-H	VNX HARDWARE
VNX55-KIT	DOCUMENTATION KIT FOR VNX5500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX56-INST-BLOCK	VNX5600 Block Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX56-INST-FILE	VNX5600 File Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX56-INST-UNIF	VNX5600 Unified Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX5700DM	VNX5700 ADD ON DATA MOVER+FC SLIC-E R	$13,809.00	30.5%	$9,597.26	$1,380.90	$966.63	N/A	$1,243.00	N/A	$1,380.90	UM-H	VNX HARDWARE
VNX5700DME	VNX5700 DME: 2 DATA MOVER+FC SLIC-E R	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX5700DMEM	VNX5700 DME: 2 DATA MOVER+FC SLIC-M R	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNX5700DMEU	VNX5700 DME: 2 DATA MOVER+FC SLIC-UPG	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX5700DMM	VNX5700 ADD ON DATA MOVER+FC SLIC-M R	$13,809.00	30.5%	$9,597.26	$1,380.90	$966.63	N/A	$1,243.00	N/A	$1,380.90	UM-H	VNX HARDWARE
VNX5700DMU	VNX5700 ADD ON DATA MOVER+FC SLIC-UPG	$18,642.15	30.5%	$12,956.29	$1,864.22	$1,304.95	N/A	$1,678.00	N/A	$1,864.22	UM-H	VNX HARDWARE
VNX5700DSPE	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK	$34,000.00	30.5%	$23,630.00	$3,400.00	$2,380.00	N/A	$3,060.00	N/A	$3,400.00	UM-H	VNX HARDWARE
VNX5700DSPEF	VNX5700 SPE FOR DENSE RACK-FIELD INST	$37,778.00	30.5%	$26,255.71	$3,777.80	$2,644.46	N/A	$3,400.00	N/A	$3,777.80	UM-H	VNX HARDWARE
VNX5700DSPEM	VNX5700 SPE FOR DENSE RACK-MINI RACK	$37,778.00	30.5%	$26,255.71	$3,777.80	$2,644.46	N/A	$3,400.00	N/A	$3,777.80	UM-H	VNX HARDWARE
VNX5700ISOKIT	ARGONAUT; SPITFIRE; ISO KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX5700SPE	VNX5700 SPE 4X6G SAS BE-EMC RACK	$34,000.00	30.5%	$23,630.00	$3,400.00	$2,380.00	N/A	$3,060.00	N/A	$3,777.80	UM-H	VNX HARDWARE
VNX5700SPEF	VNX5700 SPE 4X6G SAS BE-FIELD INST	$34,000.00	30.5%	$23,630.00	$3,400.00	$2,380.00	N/A	$3,060.00	N/A	$3,777.80	UM-H	VNX HARDWARE
VNX5700SPEM	VNX5700 SPE 4X6G SAS BE-MINI RACK	$34,000.00	30.5%	$23,630.00	$3,400.00	$2,380.00	N/A	$3,060.00	N/A	$3,777.80	UM-H	VNX HARDWARE
VNX57-75B	CONVERT VNX5700 SPE TO VNX7500 SPE	$58,540.00	30.5%	$40,685.30	$5,854.00	$4,097.80	N/A	$5,269.00	N/A	$5,854.00	UM-H	VNX HARDWARE
VNX57DMEX	EMPTY VNX57 DM ENCLOSURE - EMC RACK	$9,402.00	30.5%	$6,534.39	$940.20	$658.14	N/A	$846.00	N/A	$940.20	UM-H	VNX HARDWARE
VNX57DMEXM	EMPTY VNX57 DM ENCLOSURE - MINI RACK	$9,402.00	30.5%	$6,534.39	$940.20	$658.14	N/A	$846.00	N/A	$940.20	UM-H	VNX HARDWARE
VNX57DMEXU	EMPTY VNX57 DM ENCLOSURE - UPGRADE	$12,692.70	30.5%	$8,821.43	$1,269.27	$888.49	N/A	$1,142.00	N/A	$1,269.27	UM-H	VNX HARDWARE
VNX57-KIT	DOCUMENTATION KIT FOR VNX5700	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX58-INST-BLOCK	VNX5800 Block Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX58-INST-FILE	VNX5800 File Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX58-INST-UNIF	VNX5800 Unified Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX6GSDAE15	VNX 15X3.5 IN 6GB SAS EXP DAE -EMC RACK	$4,104.00	30.5%	$2,852.28	$410.40	$287.28	N/A	$369.00	N/A	$410.40	UM-H	VNX HARDWARE
VNX6GSDAE15F	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	$4,104.00	30.5%	$2,852.28	$410.40	$287.28	N/A	$369.00	N/A	$410.40	UM-H	VNX HARDWARE
VNX6GSDAE15FD	3U DAE 15X3.5IN DC POWER ENCLOSURE	$4,309.00	30.5%	$2,994.76	$430.90	$301.63	N/A	$388.00	N/A	$430.90	UM-H	VNX HARDWARE
VNX6GSDAE15P	VNX57/75 15X3.5 6GB SAS PRIMARY DAE-E R	$4,104.00	30.5%	$2,852.28	$410.40	$287.28	N/A	$369.00	N/A	$410.40	UM-H	VNX HARDWARE
VNX6GSDAE15PF	VNX 55/75 15X3.5 6GB SAS PRIMARY DAE F I	$4,104.00	30.5%	$2,852.28	$410.40	$287.28	N/A	$369.00	N/A	$410.40	UM-H	VNX HARDWARE
VNX6GSDAE25	VNX 25X2.5 IN6GB SAS EXP DAE-EMC RACK	$5,814.00	30.5%	$4,040.73	$581.40	$406.98	N/A	$523.00	N/A	$581.40	UM-H	VNX HARDWARE
VNX6GSDAE25F	VNX 25X2.5 IN6GB SAS DAE-FIELD INSTALL	$5,814.00	30.5%	$4,040.73	$581.40	$406.98	N/A	$523.00	N/A	$581.40	UM-H	VNX HARDWARE
VNX6GSDAE25FD	2U 6G SAS 25 DRIVE DAE WITH DC POWER	$6,105.00	30.5%	$4,242.98	$610.50	$427.35	N/A	$549.00	N/A	$610.50	UM-H	VNX HARDWARE
VNX6GSDAE25P	VNX 25X2.5 6GB SAS PRIMARY DAE-EMC RACK	$5,814.00	30.5%	$4,040.73	$581.40	$406.98	N/A	$523.00	N/A	$581.40	UM-H	VNX HARDWARE
VNX6GSDAE25PF	VNX 55/75 25X2.5 6GB SAS PRIMARY DAE-F I	$5,814.00	30.5%	$4,040.73	$581.40	$406.98	N/A	$523.00	N/A	$581.40	UM-H	VNX HARDWARE
VNX6GSDAE60	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	$16,416.00	30.5%	$11,409.12	$1,641.60	$1,149.12	N/A	$1,477.00	N/A	$1,641.60	UM-H	VNX HARDWARE
VNX6GSDAE60F	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	$16,416.00	30.5%	$11,409.12	$1,641.60	$1,149.12	N/A	$1,477.00	N/A	$1,641.60	UM-H	VNX HARDWARE
VNX6GSDAE60F2	VNX 60X3.5IN 6G SAS EXP DAE - FLD W LDR	$16,416.00	30.5%	$11,409.12	$1,641.60	$1,149.12	N/A	$1,477.00	N/A	$1,641.60	UM-H	VNX HARDWARE
VNX6GSDAE60P	VNX 55/75 60X3.5 6G SAS PRIMARY DAE-E R	$16,416.00	30.5%	$11,409.12	$1,641.60	$1,149.12	N/A	$1,477.00	N/A	$1,641.60	UM-H	VNX HARDWARE
VNX6GSDAED15P	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	$4,104.00	30.5%	$2,852.28	$410.40	$287.28	N/A	$369.00	N/A	$410.40	UM-H	VNX HARDWARE
VNX7500DM	VNX7500 ADD ON DATA MOVER+FC SLIC-E R	$30,062.00	30.5%	$20,893.09	$3,006.20	$2,104.34	N/A	$2,706.00	N/A	$3,006.20	UM-H	VNX HARDWARE
VNX7500DME	VNX7500 DME: 2 DATA MOVER+FC SLIC-E R	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX7500DMEM	VNX7500 DME: 2 DATA MOVER+FC SLIC-M R	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX7500DMEU	VNX7500 DME: 2 DATA MOVER+FC SLIC-UPG	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX7500DMM	VNX7500 ADD ON DATA MOVER+FC SLIC-M R	$30,062.00	30.5%	$20,893.09	$3,006.20	$2,104.34	N/A	$2,706.00	N/A	$3,006.20	UM-H	VNX HARDWARE
VNX7500DMU	VNX7500 ADD ON DATA MOVER+FC SLIC-UPG	$40,583.70	30.5%	$28,205.67	$4,058.37	$2,840.86	N/A	$3,653.00	N/A	$4,058.37	UM-H	VNX HARDWARE
VNX7500DSPE	VNX7500 SPE 4X6G SAS BE-EMC DENSE RACK	$58,540.00	30.5%	$40,685.30	$5,854.00	$4,097.80	N/A	$5,269.00	N/A	$5,854.00	UM-H	VNX HARDWARE
VNX7500DSPEF	VNX7500 SPE FOR DENSE RACK-FIELD INST	$65,043.00	30.5%	$45,204.89	$6,504.30	$4,553.01	N/A	$5,854.00	N/A	$6,504.30	UM-H	VNX HARDWARE
VNX7500DSPEM	VNX7500 SPE FOR DENSE RACK-MINI RACK	$65,043.00	30.5%	$45,204.89	$6,504.30	$4,553.01	N/A	$5,854.00	N/A	$6,504.30	UM-H	VNX HARDWARE
VNX7500SPE	VNX7500 SPE 4X6G SAS BE-EMC RACK	$58,540.00	30.5%	$40,685.30	$5,854.00	$4,097.80	N/A	$5,269.00	N/A	$7,227.00	UM-H	VNX HARDWARE
VNX7500SPEF	VNX7500 SPE 4X6G SAS BE-FIELD INST	$58,540.00	30.5%	$40,685.30	$5,854.00	$4,097.80	N/A	$5,269.00	N/A	$7,227.00	UM-H	VNX HARDWARE
VNX7500SPEM	VNX7500 SPE 4X6G SAS BE-MINI RACK	$58,540.00	30.5%	$40,685.30	$5,854.00	$4,097.80	N/A	$5,269.00	N/A	$7,227.00	UM-H	VNX HARDWARE
VNX7501DSPE	VNX7501 SPE 48GB SP-DENSE RACK-EMC RACK	$65,043.00	30.5%	$45,204.89	$6,504.30	$4,553.01	N/A	$5,854.00	N/A	$6,504.30	UM-H	VNX HARDWARE
VNX7501DSPEF	VNX7501 SPE 48GB SP-DENSE RACK-FLD INST	$65,043.00	30.5%	$45,204.89	$6,504.30	$4,553.01	N/A	$5,854.00	N/A	$6,504.30	UM-H	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VNX7501DSPEM	VNX7501 SPE 48GB SP-DENSE RACK-MINI RACK	$65,043.00	30.5%	$45,204.89	$6,504.30	$4,553.01	N/A	$5,854.00	N/A	$6,504.30	UM-H	VNX HARDWARE
VNX7501SPE	VNX7501 SPE 48GB SP-EMC RACK	$58,540.00	30.5%	$40,685.30	$5,854.00	$4,097.80	N/A	$5,269.00	N/A	$5,854.00	UM-H	VNX HARDWARE
VNX7501SPEF	VNX7501 SPE 48GB SP-FIELD INST	$58,540.00	30.5%	$40,685.30	$5,854.00	$4,097.80	N/A	$5,269.00	N/A	$5,854.00	UM-H	VNX HARDWARE
VNX7501SPEM	VNX7501 SPE 48GB SP-MINI RACK	$58,540.00	30.5%	$40,685.30	$5,854.00	$4,097.80	N/A	$5,269.00	N/A	$5,854.00	UM-H	VNX HARDWARE
VNX7524-75EXB	CONVERT VNX7500 SP WITH EXP MEMORY	$9,000.00	30.5%	$6,255.00	$900.00	$630.00	N/A	$810.00	N/A	$900.00	UM-H	VNX HARDWARE
VNX75DMEX	EMPTY VNX75 DM ENCLOSURE - EMC RACK	$9,402.00	30.5%	$6,534.39	$940.20	$658.14	N/A	$846.00	N/A	$940.20	UM-H	VNX HARDWARE
VNX75DMEXF	EMPTY VNX75 DM ENCLOSURE - FIELD INST	$9,402.00	30.5%	$6,534.39	$940.20	$658.14	N/A	$846.00	N/A	$940.20	UM-H	VNX HARDWARE
VNX75DMEXM	EMPTY VNX75 DM ENCLOSURE - MINI RACK	$9,402.00	30.5%	$6,534.39	$940.20	$658.14	N/A	$846.00	N/A	$940.20	UM-H	VNX HARDWARE
VNX75DMEXU	EMPTY VNX75 DM ENCLOSURE - UPGRADE	$12,692.70	30.5%	$8,821.43	$1,269.27	$888.49	N/A	$1,142.00	N/A	$1,269.27	UM-H	VNX HARDWARE
VNX75-KIT	DOCUMENTATION KIT FOR VNX7500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX76-INST-BLOCK	VNX7600 Block Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX76-INST-FILE	VNX7600 File Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX76-INST-UNIF	VNX7600 Unified Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX80-INST-BLOCK	VNX8000 Block Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX80-INST-FILE	VNX8000 File Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX80-INST-UNIF	VNX8000 Unified Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXAFADAE1	VNX 25x2.5" SSD EXP DAE-EMC RACK	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNX HARDWARE
VNXAFADAE1F	VNX 25x2.5" SSD EXP DAE-FIELD INST	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNX HARDWARE
VNXAFADAE1U	VNXF 25x2.5"" DAE 19x400GB-EMC-FLD	$108,000.00	30.5%	$75,060.00	$11,880.00	$9,720.00	$0.00	$0.00	$0.00	$11,880.00	UM	VNX HARDWARE
VNXAFADAE2	VNX 25x2.5" SSD EXP DAE-EMC RACK	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNX HARDWARE
VNXAFADAE2F	VNX 25x2.5" SSD EXP DAE-FIELD INST	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNX HARDWARE
VNXAFADAE2U	VNXF 25x2.5"" DAE 20x400GB-EMC-FLD	$112,000.00	30.5%	$77,840.00	$12,320.00	$10,080.00	$0.00	$0.00	$0.00	$12,320.00	UM	VNX HARDWARE
VNXAFADAE3	VNX 25x2.5" SSD EXP DAE-EMC RACK	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNX HARDWARE
VNXAFADAE3F	VNX 25x2.5" SSD EXP DAE-FIELD INST	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNX HARDWARE
VNXAFADAE3U	VNXF 25x2.5"" DAE 23x400GB-EMC-FLD	$120,000.00	30.5%	$83,400.00	$13,200.00	$10,800.00	$0.00	$0.00	$0.00	$13,200.00	UM	VNX HARDWARE
VNXAFADAE4	VNX 25x2.5" SSD EXP DAE-EMC RACK	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNX HARDWARE
VNXAFADAE4F	VNX 25x2.5" SSD EXP DAE-FIELD INST	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNX HARDWARE
VNXAFADAE5	VNX 25x2.5" SSD EXP DAE-EMC RACK	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNX HARDWARE
VNXAFADAE5F	VNX 25x2.5" SSD EXP DAE-FIELD INST	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNX HARDWARE
VNXB-1U-BLANK	1U Solid Filler for VNXB 40U rack	$34.00	30.5%	$23.63	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXB-2U-BLANK	2U Solid Filler for VNXB 40U rack	$38.00	30.5%	$26.41	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXB-3U-BLANK	3U Solid Filler for VNXB 40U rack	$43.00	30.5%	$29.89	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXB52DM	VNX5200 ADD ON DM+FC SLIC-EMC RACK	$1,469.00	30.5%	$1,020.96	$220.35	$161.59	N/A	$132.00	N/A	$220.35	UM	VNX HARDWARE
VNXB52DME	VNX5200 DME: 1 DM+FC SLIC-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB52DMEM	VNX5200 DME: 1 DM+FC SLIC-MINI RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB52DMEMD	VNX5200 DME: 1 DM+FC SLIC-MINI RACK DC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB52DMEX	EMPTY VNX5200 DM ENCLOSURE-EMC RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB52DMEXM	EMPTY VNX5200 DM ENCLOSURE-MINI RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB52DMEXMD	EMPTY DC VNX5200 DM ENCLOSURE-MINI RACK	$10,789.00	30.5%	$7,498.36	$1,618.35	$1,186.79	N/A	$971.00	N/A	$1,618.35	UM	VNX HARDWARE
VNXB52DMEXMDU	EMPTY VNX52 DM ENCLOSURE-UPG DC	$14,565.00	30.5%	$10,122.68	$2,184.75	$1,602.15	N/A	$1,311.00	N/A	$2,184.75	UM	VNX HARDWARE
VNXB52DMEXU	EMPTY VNX5200 DM ENCLOSURE-UPG	$10,789.00	30.5%	$7,498.36	$1,618.35	$1,186.79	N/A	$971.00	N/A	$1,618.35	UM	VNX HARDWARE
VNXB52DMM	VNX5200 ADD ON DM+FC SLIC-MINI RACK	$1,469.00	30.5%	$1,020.96	$220.35	$161.59	N/A	$132.00	N/A	$220.35	UM	VNX HARDWARE
VNXB52DMMD	VNX5200 ADD ON DM+FC SLIC-MINI RACK-DC	$1,983.00	30.5%	$1,378.19	$297.45	$218.13	N/A	$178.00	N/A	$297.45	UM	VNX HARDWARE
VNXB52DMU	VNX5200 ADD ON DM+FC SLIC-UPG	$1,984.00	30.5%	$1,378.88	$297.60	$218.24	N/A	$179.00	N/A	$297.60	UM	VNX HARDWARE
VNXB52DMUD	VNX5200 ADD ON DM+FC SLIC-UPG DC	$2,678.00	30.5%	$1,861.21	$401.70	$294.58	N/A	$241.00	N/A	$401.70	UM	VNX HARDWARE
VNXB52DP25FD	VNX 5200 DPE DISKLESS DC-FIELD INST	$9,713.00	30.5%	$6,750.54	$1,456.95	$1,068.43	N/A	$874.00	N/A	$1,456.95	UM	VNX HARDWARE
VNXB52DP25MD	VNX 5200 DPE DISKLESS DC-MINI RACK	$9,713.00	30.5%	$6,750.54	$1,456.95	$1,068.43	N/A	$874.00	N/A	$1,456.95	UM	VNX HARDWARE
VNXB54DM	VNX5400 ADD ON DM+FC SLIC-EMC RACK	$1,829.00	30.5%	$1,271.16	$274.35	$201.19	N/A	$165.00	N/A	$274.35	UM	VNX HARDWARE
VNXB54DME	VNX5400 DME: 1 DM+FC SLIC-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB54DMEM	VNX5400 DME: 1 DM+FC SLIC-MINI RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB54DMEMD	VNX5400 DME: 1 DM+FC SLIC-MINI RACK DC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB54DMEX	EMPTY VNX5400 DM ENCLOSURE-EMC RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB54DMEXM	EMPTY VNX5400 DM ENCLOSURE-MINI RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB54DMEXMD	EMPTY DC VNX5400 DM ENCLOSURE-MINI RACK	$10,789.00	30.5%	$7,498.36	$1,618.35	$1,186.79	N/A	$971.00	N/A	$1,618.35	UM	VNX HARDWARE
VNXB54DMEXMDU	EMPTY VNX54 DM ENCLOSURE-UPG DC	$14,565.00	30.5%	$10,122.68	$2,184.75	$1,602.15	N/A	$1,311.00	N/A	$2,184.75	UM	VNX HARDWARE
VNXB54DMEXU	EMPTY VNX5400 DM ENCLOSURE-UPG	$10,789.00	30.5%	$7,498.36	$1,618.35	$1,186.79	N/A	$971.00	N/A	$1,618.35	UM	VNX HARDWARE
VNXB54DMM	VNX5400 ADD ON DM+FC SLIC-MINI RACK	$1,829.00	30.5%	$1,271.16	$274.35	$201.19	N/A	$165.00	N/A	$274.35	UM	VNX HARDWARE
VNXB54DMMD	VNX5400 ADD ON DM+FC SLIC-MINI RACK-DC	$2,469.00	30.5%	$1,715.96	$370.35	$271.59	N/A	$222.00	N/A	$370.35	UM	VNX HARDWARE
VNXB54DMU	VNX5400 ADD ON DM+FC SLIC-UPG	$2,469.00	30.5%	$1,715.96	$370.35	$271.59	N/A	$222.00	N/A	$370.35	UM	VNX HARDWARE
VNXB54DMUD	VNX5400 ADD ON DM+FC SLIC-UPG DC	$3,333.00	30.5%	$2,316.44	$499.95	$366.63	N/A	$300.00	N/A	$499.95	UM	VNX HARDWARE
VNXB54DP25	VNX5400 DPE 25X2.5" DRIVE SLOTS-EMC RA	$8,270.00	30.5%	$5,747.65	$1,240.50	$909.70	N/A	$744.00	N/A	$1,240.50	UM	VNX HARDWARE
VNXB54DP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	$8,270.00	30.5%	$5,747.65	$1,240.50	$909.70	N/A	$744.00	N/A	$1,240.50	UM	VNX HARDWARE
VNXB54DP25FD	VNX 5400 DPE DISKLESS DC-FIELD INST	$10,338.00	30.5%	$7,184.91	$1,550.70	$1,137.18	N/A	$930.00	N/A	$1,550.70	UM	VNX HARDWARE
VNXB54DP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	$8,270.00	30.5%	$5,747.65	$1,240.50	$909.70	N/A	$744.00	N/A	$1,240.50	UM	VNX HARDWARE
VNXB54DP25MD	VNX 5400 DPE DISKLESS DC-MINI RACK	$10,338.00	30.5%	$7,184.91	$1,550.70	$1,137.18	N/A	$930.00	N/A	$1,550.70	UM	VNX HARDWARE
VNXB54VP25F	VNX5400 DPE 25X2.5" DRIVE SLOTS-FLD IN	$8,270.00	30.5%	$5,747.65	$1,240.50	$909.70	N/A	$744.00	N/A	$1,240.50	UM	VNX HARDWARE
VNXB54VP25M	VNX5400 DPE 25X2.5" DRIVE SLOTS-MIN RA	$8,270.00	30.5%	$5,747.65	$1,240.50	$909.70	N/A	$744.00	N/A	$1,240.50	UM	VNX HARDWARE
VNXB56DM	VNX5600 ADD ON DM+FC SLIC-EMC RACK	$3,806.00	30.5%	$2,645.17	$570.90	$418.66	N/A	$343.00	N/A	$570.90	UM	VNX HARDWARE
VNXB56DME	VNX5600 DME: 1 DM+FC SLIC-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB56DMEM	VNX5600 DME: 1 DM+FC SLIC-MINI RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB56DMEMD	VNX5600 DME: 1 DM+FC SLIC-MINI RACK-DC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB56DMEX	EMPTY VNX56 DM ENCLOSURE-EMC RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB56DMEXM	EMPTY VNX56 DM ENCLOSURE-MINI RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB56DMEXMD	EMPTY DC VNX5600 DM ENCLOSURE-MINI RACK	$10,789.00	30.5%	$7,498.36	$1,618.35	$1,186.79	N/A	$971.00	N/A	$1,618.35	UM	VNX HARDWARE
VNXB56DMEXMDU	EMPTY VNX56 DM ENCLOSURE-UPG DC	$14,565.00	30.5%	$10,122.68	$2,184.75	$1,602.15	N/A	$1,311.00	N/A	$2,184.75	UM	VNX HARDWARE
VNXB56DMEXU	EMPTY VNX5600 DM ENCLOSURE-UPG	$10,789.00	30.5%	$7,498.36	$1,618.35	$1,186.79	N/A	$971.00	N/A	$1,618.35	UM	VNX HARDWARE
VNXB56DMM	VNX5600 ADD ON DM+FC SLIC-MINI RACK	$3,806.00	30.5%	$2,645.17	$570.90	$418.66	N/A	$343.00	N/A	$570.90	UM	VNX HARDWARE
VNXB56DMMD	VNX5600 ADD ON DM+FC SLIC-MINI RACK-DC	$5,234.00	30.5%	$3,637.63	$785.10	$575.74	N/A	$471.00	N/A	$785.10	UM	VNX HARDWARE
VNXB56DMU	VNX5600 ADD ON DM+FC SLIC-UPG	$5,139.00	30.5%	$3,571.61	$770.85	$565.29	N/A	$463.00	N/A	$770.85	UM	VNX HARDWARE
VNXB56DMUD	VNX5600 ADD ON DM+FC SLIC-UPG DC	$6,938.00	30.5%	$4,821.91	$1,040.70	$763.18	N/A	$624.00	N/A	$1,040.70	UM	VNX HARDWARE
VNXB56DP25	VNX5600 DPE 25X2.5" DRIVE SLOTS-EMC RA	$13,657.00	30.5%	$9,491.62	$2,048.55	$1,502.27	N/A	$1,229.00	N/A	$2,048.55	UM	VNX HARDWARE
VNXB56DP25F	VNX5600 DPE 25X2.5"" DRIVE SLOTS-FLD IN	$13,657.00	30.5%	$9,491.62	$2,048.55	$1,502.27	N/A	$1,229.00	N/A	$2,048.55	UM	VNX HARDWARE
VNXB56DP25FD	VNX 5600 DPE DISKLESS DC-FIELD INST	$17,071.00	30.5%	$11,864.35	$2,560.65	$1,877.81	N/A	$1,536.00	N/A	$2,560.65	UM	VNX HARDWARE
VNXB56DP25M	VNX5600 DPE 25X2.5" DRIVE SLOTS-MIN RA	$13,657.00	30.5%	$9,491.62	$2,048.55	$1,502.27	N/A	$1,229.00	N/A	$2,048.55	UM	VNX HARDWARE
VNXB56DP25MD	VNX 5600 DPE DISKLESS DC-MINI RACK	$17,071.00	30.5%	$11,864.35	$2,560.65	$1,877.81	N/A	$1,536.00	N/A	$2,560.65	UM	VNX HARDWARE
VNXB58DM	VNX5800 ADD ON DM+FC SLIC-EMC RACK	$11,738.00	30.5%	$8,157.91	$1,760.70	$1,291.18	N/A	$1,056.00	N/A	$1,760.70	UM	VNX HARDWARE
VNXB58DME	VNX5800 DME: 1 DM+FC SLIC-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB58DMEM	VNX5800 DME: 1 DM+FC SLIC-MINI RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB58DMEX	EMPTY VNX58 DM ENCLOSURE-EMC RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB58DMEXF	EMPTY VNX5800 DM ENCLOSURE-FLD INST	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB58DMEXM	EMPTY VNX58 DM ENCLOSURE-MINI RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB58DMEXU	EMPTY VNX58 DM ENCLOSURE-UPG	$10,789.00	30.5%	$7,498.36	$1,618.35	$1,186.79	N/A	$971.00	N/A	$1,618.35	UM	VNX HARDWARE
VNXB58DMM	VNX5800 ADD ON DM+FC SLIC-MINI RACK	$11,738.00	30.5%	$8,157.91	$1,760.70	$1,291.18	N/A	$1,056.00	N/A	$1,760.70	UM	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VNXB58DMU	VNX5800 ADD ON DM+FC SLIC-UPG	$15,846.00	30.5%	$11,012.97	$2,376.90	$1,743.06	N/A	$1,426.00	N/A	$2,376.90	UM	VNX HARDWARE
VNXB58DP25	VNX5800 DPE 25X2.5" DRIVE SLOTS-EMC RA	$23,120.00	30.5%	$16,068.40	$3,468.00	$2,543.20	N/A	$2,081.00	N/A	$3,468.00	UM	VNX HARDWARE
VNXB58DP25F	VNX5800 DPE 25X2.5" DRIVE SLOTS-FLD IN	$23,120.00	30.5%	$16,068.40	$3,468.00	$2,543.20	N/A	$2,081.00	N/A	$3,468.00	UM	VNX HARDWARE
VNXB58DP25M	VNX5800 DPE 25X2.5" DRIVE SLOTS-MIN RA	$23,120.00	30.5%	$16,068.40	$3,468.00	$2,543.20	N/A	$2,081.00	N/A	$3,468.00	UM	VNX HARDWARE
VNXB6GSDAE15	VNXB 15X3.5 6G SAS EXP DAE-EMC RACK	$3,488.00	30.5%	$2,424.16	$523.20	$383.68	N/A	$314.00	N/A	$523.20	UM	VNX HARDWARE
VNXB6GSDAE15D	VNXB 15X3.5 6G SAS DAE-DC	$3,663.00	30.5%	$2,545.79	$549.45	$402.93	N/A	$330.00	N/A	$549.45	UM	VNX HARDWARE
VNXB6GSDAE15F	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	$3,488.00	30.5%	$2,424.16	$523.20	$383.68	N/A	$314.00	N/A	$523.20	UM	VNX HARDWARE
VNXB6GSDAE15P	VNXB 15X3.5 6G SAS PRI DAE-EMC RACK	$3,488.00	30.5%	$2,424.16	$523.20	$383.68	N/A	$314.00	N/A	$523.20	UM	VNX HARDWARE
VNXB6GSDAE15W	VNXB 15X3.5 6G SAS PRI DAE-FIELD INST	$3,488.00	30.5%	$2,424.16	$523.20	$383.68	N/A	$314.00	N/A	$523.20	UM	VNX HARDWARE
VNXB6GSDAE25	VNXB 25X2.5 6G SAS EXP DAE-EMC RACK	$4,942.00	30.5%	$3,434.69	$741.30	$543.62	N/A	$445.00	N/A	$741.30	UM	VNX HARDWARE
VNXB6GSDAE25D	VNX 25x2.5 6G SAS DC DAE-FIELD INST	$5,189.00	30.5%	$3,606.36	$778.35	$570.79	N/A	$467.00	N/A	$778.35	UM	VNX HARDWARE
VNXB6GSDAE25DW	VNX25x2.5 6G SAS DC PRIMARY DAE-FLD INST	$6,425.00	30.5%	$4,465.38	$963.75	$706.75	N/A	$578.00	N/A	$963.75	UM	VNX HARDWARE
VNXB6GSDAE25F	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	$4,942.00	30.5%	$3,434.69	$741.30	$543.62	N/A	$445.00	N/A	$741.30	UM	VNX HARDWARE
VNXB6GSDAE25P	VNXB 25X2.5 6G SAS PRI DAE-EMC RACK	$4,942.00	30.5%	$3,434.69	$741.30	$543.62	N/A	$445.00	N/A	$741.30	UM	VNX HARDWARE
VNXB6GSDAE25W	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	$4,942.00	30.5%	$3,434.69	$741.30	$543.62	N/A	$445.00	N/A	$741.30	UM	VNX HARDWARE
VNXB6GSDAE60	VNXB 60X3.5 6G SAS EXP DAE-EMC RACK	$13,954.00	30.5%	$9,698.03	$2,093.10	$1,534.94	N/A	$1,256.00	N/A	$2,093.10	UM	VNX HARDWARE
VNXB6GSDAE60F	VNXB 60X3.5 6G SAS EXP DAE-FIELD INST	$13,954.00	30.5%	$9,698.03	$2,093.10	$1,534.94	N/A	$1,256.00	N/A	$2,093.10	UM	VNX HARDWARE
VNXB6GSDAE60L	VNXB 60X3.5 6G SAS EXP DAE-FLD INST-LDR	$13,954.00	30.5%	$9,698.03	$2,093.10	$1,534.94	N/A	$1,256.00	N/A	$2,093.10	UM	VNX HARDWARE
VNXB6GSDAE60P	VNXB 60X3.5 6G SAS PRI DAE-EMC RACK	$13,954.00	30.5%	$9,698.03	$2,093.10	$1,534.94	N/A	$1,256.00	N/A	$2,093.10	UM	VNX HARDWARE
VNXB6GSDAE60W	VNXB 60X3.5 6G SAS PRI DAE-FIELD INST	$13,954.00	30.5%	$9,698.03	$2,093.10	$1,534.94	N/A	$1,256.00	N/A	$2,093.10	UM	VNX HARDWARE
VNXB6GSDAED15	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	$3,488.00	30.5%	$2,424.16	$523.20	$383.68	N/A	$314.00	N/A	$523.20	UM	VNX HARDWARE
VNXB76DM	VNX7600 ADD ON DM+FC SLIC-EMC RACK	$25,553.00	30.5%	$17,759.34	$3,832.95	$2,810.83	N/A	$2,300.00	N/A	$3,832.95	UM	VNX HARDWARE
VNXB76DME	VNX7600 DME: 2 DM+FC SLIC-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB76DMEM	VNX7600 DME: 2 DM+FC SLIC-MINI RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB76DMEX	EMPTY VNX76 DM ENCLOSURE-EMC RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB76DMEXF	EMPTY VNX7600 DM ENCLOSURE-FLD INST	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB76DMEXM	EMPTY VNX76 DM ENCLOSURE-MINI RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXB76DMEXU	EMPTY VNX76 DM ENCLOSURE-UPG	$10,789.00	30.5%	$7,498.36	$1,618.35	$1,186.79	N/A	$971.00	N/A	$1,618.35	UM	VNX HARDWARE
VNXB76DMF	VNXB76 ADD ON DM+FC SLIC-MINI RACK	$25,553.00	30.5%	$17,759.34	$3,832.95	$2,810.83	N/A	$2,300.00	N/A	$3,832.95	UM	VNX HARDWARE
VNXB76DMM	VNXB76 ADD ON DM+FC SLIC-MINI RACK	$25,553.00	30.5%	$17,759.34	$3,832.95	$2,810.83	N/A	$2,300.00	N/A	$3,832.95	UM	VNX HARDWARE
VNXB76DMU	VNX7600 ADD ON DM+FC SLIC-UPG	$34,496.00	30.5%	$23,974.72	$5,174.40	$3,794.56	N/A	$3,105.00	N/A	$5,174.40	UM	VNX HARDWARE
VNXB76DP25	VNX7600 DPE 25X2.5" DRIVE SLOTS-EMC RA	$43,761.00	30.5%	$30,413.90	$6,564.15	$4,813.71	N/A	$3,938.00	N/A	$6,564.15	UM	VNX HARDWARE
VNXB76DP25F	VNX7600 DPE 25X2.5" DRIVE SLOTS-FLD IN	$43,761.00	30.5%	$30,413.90	$6,564.15	$4,813.71	N/A	$3,938.00	N/A	$6,564.15	UM	VNX HARDWARE
VNXB76DP25M	VNX7600 DPE 25X2.5" DRIVE SLOTS-MIN RA	$43,761.00	30.5%	$30,413.90	$6,564.15	$4,813.71	N/A	$3,938.00	N/A	$6,564.15	UM	VNX HARDWARE
VNXB76DPFE2	VNX7600F DPE 8.8TB EV-EMC RACK	$139,020.00	30.5%	$96,618.90	$15,292.20	$12,511.80	$0.00	$0.00	$0.00	$15,292.20	UM	VNX HARDWARE
VNXB76DPFE2F	VNX7600F DPE 8.8TB EV-FLD INST	$139,020.00	30.5%	$96,618.90	$15,292.20	$12,511.80	$0.00	$0.00	$0.00	$15,292.20	UM	VNX HARDWARE
VNXB76DPFE4	VNX7600F DPE 14.7TB EV-EMC RACK	$207,745.00	30.5%	$144,382.78	$22,851.95	$18,697.05	$0.00	$0.00	$0.00	$22,851.95	UM	VNX HARDWARE
VNXB76DPFE4F	VNX7600F DPE 14.7TB EV-FLD INST	$207,745.00	30.5%	$144,382.78	$22,851.95	$18,697.05	$0.00	$0.00	$0.00	$22,851.95	UM	VNX HARDWARE
VNXB76DPFE6	VNX7600F DPE 20.5TB EV-EMC RACK	$244,785.00	30.5%	$170,125.58	$26,926.35	$22,030.65	$0.00	$0.00	$0.00	$26,926.35	UM	VNX HARDWARE
VNXB76DPFE6F	VNX7600F DPE 20.5TB EV-FLD INST	$244,785.00	30.5%	$170,125.58	$26,926.35	$22,030.65	$0.00	$0.00	$0.00	$26,926.35	UM	VNX HARDWARE
VNXB76DPFE8	VNX7600F DPE 41.0TB EV-EMC RACK	$415,440.00	30.5%	$288,730.80	$45,698.40	$37,389.60	$0.00	$0.00	$0.00	$45,698.40	UM	VNX HARDWARE
VNXB76DPFE8F	VNX7600F DPE 41.0TB EV-FLD INST	$415,440.00	30.5%	$288,730.80	$45,698.40	$37,389.60	$0.00	$0.00	$0.00	$45,698.40	UM	VNX HARDWARE
VNXB76DPFH2	VNX7600F DPE 8.8TB HV-EMC RACK	$178,883.00	30.5%	$124,323.69	$19,677.13	$16,099.47	$0.00	$0.00	$0.00	$19,677.13	UM	VNX HARDWARE
VNXB76DPFH2F	VNX7600F DPE 8.8TB HV-FLD INST	$178,883.00	30.5%	$124,323.69	$19,677.13	$16,099.47	$0.00	$0.00	$0.00	$19,677.13	UM	VNX HARDWARE
VNXB76DPFH4	VNX7600F DPE 14.7TB HV-EMC RACK	$275,471.00	30.5%	$191,452.35	$30,301.81	$24,792.39	$0.00	$0.00	$0.00	$30,301.81	UM	VNX HARDWARE
VNXB76DPFH4F	VNX7600F DPE 14.7TB HV-FLD INST	$275,471.00	30.5%	$191,452.35	$30,301.81	$24,792.39	$0.00	$0.00	$0.00	$30,301.81	UM	VNX HARDWARE
VNXB76DPFH6	VNX7600F DPE 20.5TB HV-EMC RACK	$332,080.00	30.5%	$230,795.60	$36,528.80	$29,887.20	$0.00	$0.00	$0.00	$36,528.80	UM	VNX HARDWARE
VNXB76DPFH6F	VNX7600F DPE 20.5TB HV-FLD INST	$332,080.00	30.5%	$230,795.60	$36,528.80	$29,887.20	$0.00	$0.00	$0.00	$36,528.80	UM	VNX HARDWARE
VNXB76DPFH8	VNX7600F DPE 41.0TB HV-EMC RACK	$556,040.00	30.5%	$386,447.80	$61,164.40	$50,043.60	$0.00	$0.00	$0.00	$61,164.40	UM	VNX HARDWARE
VNXB76DPFH8F	VNX7600F DPE 41.0TB HV-FLD INST	$556,040.00	30.5%	$386,447.80	$61,164.40	$50,043.60	$0.00	$0.00	$0.00	$61,164.40	UM	VNX HARDWARE
VNXB80DM	VNX8000 ADD ON DM+FC SLIC-EMC RACK	$36,676.00	30.5%	$25,489.82	$5,501.40	$4,034.36	N/A	$3,301.00	N/A	$5,501.40	UM	VNX HARDWARE
VNXB80DME	VNX8000 DME: 2 DM+FC SLIC-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB80DMEM	VNX8000 DME: 2 DM+FC SLIC-MINI RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB80DMEX	EMPTY VNX80 DM ENCLOSURE-EMC RACK	$11,470.00	30.5%	$7,971.65	$1,720.50	$1,261.70	N/A	$1,032.00	N/A	$1,720.50	UM	VNX HARDWARE
VNXB80DMEXF	EMPTY VNX80 DM ENCLOSURE-FLD INST	$11,470.00	30.5%	$7,971.65	$1,720.50	$1,261.70	N/A	$1,032.00	N/A	$1,720.50	UM	VNX HARDWARE
VNXB80DMEXM	EMPTY VNX80 DM ENCLOSURE-MINI RACK	$11,470.00	30.5%	$7,971.65	$1,720.50	$1,261.70	N/A	$1,032.00	N/A	$1,720.50	UM	VNX HARDWARE
VNXB80DMEXU	EMPTY VNX80 DM ENCLOSURE-UPG	$15,485.00	30.5%	$10,762.08	$2,322.75	$1,703.35	N/A	$1,394.00	N/A	$2,322.75	UM	VNX HARDWARE
VNXB80DMM	VNX8000 ADD ON DM+FC SLIC-MINI RACK	$36,676.00	30.5%	$25,489.82	$5,501.40	$4,034.36	N/A	$3,301.00	N/A	$5,501.40	UM	VNX HARDWARE
VNXB80DMU	VNX8000 ADD ON DM+FC SLIC-UPG	$49,512.00	30.5%	$34,410.84	$7,426.80	$5,446.32	N/A	$4,456.00	N/A	$7,426.80	UM	VNX HARDWARE
VNXB80DSPE	VNX8000 SPE-EMC DENSE RACK	$64,277.00	30.5%	$44,672.52	$9,641.55	$7,070.47	N/A	$5,785.00	N/A	$9,641.55	UM	VNX HARDWARE
VNXB80SPE	VNX8000 SPE-EMC RACK	$64,277.00	30.5%	$44,672.52	$9,641.55	$7,070.47	N/A	$5,785.00	N/A	$9,641.55	UM	VNX HARDWARE
VNXB80SPEF	VNX8000 SPE-FIELD INST	$64,277.00	30.5%	$44,672.52	$9,641.55	$7,070.47	N/A	$5,785.00	N/A	$9,641.55	UM	VNX HARDWARE
VNXB80SPEM	VNX8000 SPE-MINI RACK	$64,277.00	30.5%	$44,672.52	$9,641.55	$7,070.47	N/A	$5,785.00	N/A	$9,641.55	UM	VNX HARDWARE
VNXB-BEZ54LTS	DPE LOTUS BEZEL FOR VNX5400	$950.00	30.5%	$660.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBCS	VNXB CONTROL STATION-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBCS1UADJ	Adjustable VNXB 1U CS RAIL KIT	$201.00	30.5%	$139.70	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBCS2	VNXB 2ND CONTROL STATION-EMC RACK	$1,935.00	30.5%	$1,344.83	$290.25	$212.85	N/A	$174.00	N/A	$290.25	UM	VNX HARDWARE
VNXBCS2M	VNXB 2ND CONTROL STATION-MINI RACK	$1,935.00	30.5%	$1,344.83	$290.25	$212.85	N/A	$174.00	N/A	$290.25	UM	VNX HARDWARE
VNXBCS2U	VNXB 2ND CONTROL STATION-UPG	$2,612.00	30.5%	$1,815.34	$391.80	$287.32	N/A	$235.00	N/A	$391.80	UM	VNX HARDWARE
VNXBCSM	VNXB CONTROL STATION-MINI RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDAE2UADJ	Adjustable VNXB 2U DAE RAIL KIT	$50.00	30.5%	$34.75	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBDAE3UADJ	Adjustable VNXB 3U DAE RAIL KIT	$88.00	30.5%	$61.16	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBDMCBLD1	VNXB CABLE KIT FOR DPE + 1 DM+1CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDMCBLD2	VNXB CABLE KIT FOR DPE + 2 DM+1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDMCBLD3	VNXB CABLE KIT FOR DPE + 3 DM+1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDMCBLD4	VNXB CABLE KIT FOR DPE + 4 DM+1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDMCBLD5	Mini Rack Cable Kit for DPE +5 DM + 1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBDMCBLD6	Mini Rack Cable Kit for DPE +6 DM + 1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBDMCBLD7	Mini Rack Cable Kit for DPE +7 DM + 1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBDMCBLD8	Mini Rack Cable Kit for DPE +8 DM + 1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBDMCBLS2	VNXB MINI RACK CBL KIT FOR SPE+2 DM+1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDMCBLS3	VNXB MINI RACK CBL KIT FOR SPE+3 DM+1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDMCBLS4	VNXB MINI RACK CBL KIT FOR SPE+4 DM+1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDMCBLS5	VNXB MINI RACK CBL KIT FOR SPE+5 DM+1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDMCBLS6	VNXB MINI RACK CBL KIT FOR SPE+6 DM+1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDMCBLS7	VNXB MINI RACK CBL KIT FOR SPE+7 DM+1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDMCBLS8	VNXB MINI RACK CBL KIT FOR SPE+8 DM+1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDME2UADJ	Adjustable VNXB 2U DME RAIL KIT	$88.00	30.5%	$61.16	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBDMEX	EMPTY VNXB DM ENCLOSURE-EMC RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXBDMEXM	EMPTY VNXB DM ENCLOSURE-MINI RACK	$7,992.00	30.5%	$5,554.44	$1,198.80	$879.12	N/A	$719.00	N/A	$1,198.80	UM	VNX HARDWARE
VNXBDPE3UADJ	Adjustable VNXB 3U DPE RAIL KIT	$177.00	30.5%	$123.02	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBDPERES	VNXB 4U SPACE RES FOR FILE UPG-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBDRACK140U	VNXB 40U DEEP RACK 1-PHASE 30A CONSOLE	$3,726.00	30.5%	$2,589.57	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VNXBDRACK240U	VNXB 40U DEEP RACK 2-PHASE 30A CONSOLE	$3,726.00	30.5%	$2,589.57	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXB-OM3-100M	100M MM FIBRE CABLE LC-LC	$400.00	30.5%	$278.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXB-OM3-10M	10M MM FIBRE CABLE LC-LC	$204.00	30.5%	$141.78	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXB-OM3-1M	1M MM FIBRE CABLE LC-LC	$170.00	30.5%	$118.15	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXB-OM3-30M	30M MM FIBRE CABLE LC-LC	$213.00	30.5%	$148.04	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXB-OM3-3M	3M MM FIBRE CABLE LC-LC	$187.00	30.5%	$129.97	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXB-OM3-50M	50M MM FIBRE CABLE LC-LC	$264.00	30.5%	$183.48	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXB-OM3-5M	5M MM FIBRE CABLE LC-LC	$187.00	30.5%	$129.97	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBPWSP1	Two 100-240V PS for VNX5200-5400	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBPWSP2	Two 100-240V PS for VNX5200-7600	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBRACK-40U	VNXB 40U RACK WITH FRONT PANEL	$2,484.00	30.5%	$1,726.38	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBRKSECURE	VNXB 40U Rack Stabilizing Kit	$592.00	30.5%	$411.44	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXBSPE4UADJ	Adjustable VNXB 4U SPE RAIL KIT	$50.00	30.5%	$34.75	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXBSPERES	VNXB 6U SPACE RES FOR FILE UPG-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VNXCS	VNX CONTROL STATION-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNXCS2	VNX 2ND CONTROL STATION-EMC RACK	$2,276.00	30.5%	$1,581.82	$227.60	$159.32	N/A	$205.00	N/A	$227.60	UM-H	VNX HARDWARE
VNXCS2M	VNX 2ND CONTROL STATION-MINI RACK	$2,276.00	30.5%	$1,581.82	$227.60	$159.32	N/A	$205.00	N/A	$227.60	UM-H	VNX HARDWARE
VNXCS2U	VNX 2ND CONTROL STATION - UPGRADE	$3,072.60	30.5%	$2,135.46	$307.26	$215.08	N/A	$277.00	N/A	$307.26	UM-H	VNX HARDWARE
VNX-CS-ADJ	ADJUSTABLE RAIL KIT FOR 1U CS	$237.00	30.5%	$164.72	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-CS-ADJS	ADJUSTABLE RAIL KIT FOR 1U CS	$136.00	17.5%	$112.20	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNXCSM	VNX CONTROL STATION-MINI RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNXCSU	VNX 1ST CONTROL STATION - UPGRADE	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNX-DAE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	$104.00	30.5%	$72.28	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-DAE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	$60.00	17.5%	$49.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX-DAE25ADJ	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	$104.00	30.5%	$72.28	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-DAE25ADJS	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	$60.00	17.5%	$49.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX-DAE2U-ADJ	ADJUSTABLE RAIL KIT FOR THE 2U DAE	$59.00	30.5%	$41.01	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-DAE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	$59.00	17.5%	$48.68	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNXDMCBLD1S2	VNX CABLE KIT FOR DPE;+ 1 DM; 1CS; 2 SPS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNXDMCBLD1S2S	VNX CABLE KIT FOR DPE; 1DM; 1CS; 2 SPS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNXDMCBLD2S2	VNX CABLE KIT FOR DPE+2 DM; 1 CS; 2 SPS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNXDMCBLD2S2S	VNX CABLE KIT FOR DPE+2 DM; 1 CS; 2 SPS	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNXDMCBLD3S2	VNX CABLE KIT FOR DPE+3 DM; 1 CS; 2 SPS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNXDMCBLS2	VNX MINI RCK CBL KIT FOR SPE+2 DM&1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNXDMCBLS3	VNX MINI RCK CBL KIT FOR SPE+3 DM&1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNXDMCBLS4	VNX MINI RCK CBL KIT FOR SPE+4 DM&1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNXDMCBLS5	VNX MINI RCK CBL KIT FOR SPE+5 DM&1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNXDMCBLS6	VNX MINI RCK CBL KIT FOR SPE+6 DM&1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNXDMCBLS7	VNX MINI RCK CBL KIT FOR SPE+7 DM&1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNXDMCBLS8	VNX MINI RCK CBL KIT FOR SPE+8 DM&1 CS	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNX-DMEADJ	ADJUSTABLE RAIL KIT FOR 2U DME	$104.00	30.5%	$72.28	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-DMEADJS	ADJUSTABLE RAIL KIT FOR 2U DME	$60.00	17.5%	$49.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX-DPE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	$208.00	30.5%	$144.56	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-DPE15ADJS	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DPE	$120.00	17.5%	$99.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNX-DPE25ADJ	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	$208.00	30.5%	$144.56	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-DPE25ADJS	ADJUSTABLE RAIL KIT FOR 3U 25 DRIVE DPE	$120.00	17.5%	$99.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNXDPERES	VNX5500 SPACE RESERVE DME+CS IN EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNXDPERESS	VNX5300 SPACE Res DME+CS IN EMC RACK	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNXDRACK1-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	$4,383.00	30.5%	$3,046.19	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNXDRACK2-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	$4,383.00	30.5%	$3,046.19	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNX-F5000-INSGUIDE	VNX-F5000 Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNX-F7000-INSGUIDE	VNX-F7000 Installation Guide	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX HARDWARE
VNXF8LNBE	VNXF BACK END EXP 8 BUSES	$13,008.00	30.5%	$9,040.56	$1,430.88	$1,170.72	$0.00	$0.00	$0.00	$1,430.88	UM	VNX HARDWARE
VNXFBEAU	VNXF BACK END EXP 4 BUSES	$9,780.00	30.5%	$6,797.10	$1,075.80	$880.20	$0.00	$0.00	$0.00	$1,075.80	UM	VNX HARDWARE
VNXFCSFP	ADDITIONAL 8 G SFP FOR VNX5500	$696.00	30.5%	$483.72	$69.60	$48.72	N/A	$63.00	N/A	$69.60	UM-H	VNX HARDWARE
VNXFCSFPS	ADDITIONAL 8 G FC SFP FOR VNX 51/53	$400.00	17.5%	$330.00	$40.00	$28.00	N/A	$36.00	$0.00	$40.00	UE	VNX HARDWARE
VNX-OM3-100M	100M MM FIBRE CABLE LC-LC	$397.00	30.5%	$275.92	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-OM3-100MS	100M MM FIBRE CABLE LC-LC	$228.00	17.5%	$188.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNX-OM3-10M	10M MM FIBRE CABLE LC-LC	$202.00	30.5%	$140.39	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-OM3-10MS	10M MM FIBRE CABLE LC-LC	$116.00	17.5%	$95.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNX-OM3-1M	1M MM FIBRE CABLE LC-LC	$160.00	30.5%	$111.20	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-OM3-1MS	1M MM FIBRE CABLE LC-LC	$92.00	17.5%	$75.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNX-OM3-30M	30M MM FIBRE CABLE LC-LC	$216.00	30.5%	$150.12	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-OM3-30MS	30M MM FIBRE CABLE LC-LC	$124.00	17.5%	$102.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNX-OM3-3M	3M MM FIBRE CABLE LC-LC	$174.00	30.5%	$120.93	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-OM3-3MS	3M MM FIBRE CABLE LC-LC	$100.00	17.5%	$82.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNX-OM3-50M	50M MM FIBRE CABLE LC-LC	$271.00	30.5%	$188.35	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-OM3-50MS	50M MM FIBRE CABLE LC-LC	$156.00	17.5%	$128.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNX-OM3-5M	5M MM FIBRE CABLE LC-LC	$181.00	30.5%	$125.80	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-OM3-5MS	5M MM FIBRE CABLE LC-LC	$104.00	17.5%	$85.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNXRACK-40U	VNX 40U RACK WITH FRONT PANEL	$2,922.00	30.5%	$2,030.79	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VNXRACK-40US	VNX 40U RACK WITH FRONT PANEL	$1,680.00	17.5%	$1,386.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VNX-RPHW3-G4U	GEN4 RPA FOR VNX5100; VNX5300 ADD ONLY	$7,540.00	17.5%	$6,220.50	$754.00	$527.80	N/A	$679.00	$0.00	$754.00	UE	VNX HARDWARE
VNX-RPHW3-G5T	RPA GEN5-TAA FOR VNX L1	$13,170.00	17.5%	$10,865.25	$1,317.00	$921.90	N/A	$1,185.00	$0.00	$1,317.00	UE	VNX HARDWARE
VNX-RPHW5-G4U	GEN4 RPA VNX5500/5700/7500 ADD APPL ONLY	$10,160.00	30.5%	$7,061.20	$1,016.00	$711.20	N/A	$914.00	N/A	$1,016.00	UM-H	VNX HARDWARE
VNX-RPHW5-G5T	RPA GEN5-TAA FOR VNX L2	$17,880.00	30.5%	$12,426.60	$1,788.00	$1,251.60	N/A	$1,609.00	N/A	$1,788.00	UM-H	VNX HARDWARE
VNX-RPHW7-G5T	RPA GEN5-TAA FOR VNX UM DC	$17,880.00	22.5%	$13,857.00	$1,788.00	$1,251.60	N/A	$536.00	N/A	$1,788.00	E	VNX HARDWARE
VNX-SPE2UADJ	ADJUSTABLE RAIL KIT FOR THE 2U SPE	$59.00	30.5%	$41.01	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNXSPERES	VNX57/75 FLR PNLS FOR FILE UPG SPC-E R	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNXSPS1KW	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-E R	$856.00	30.5%	$594.92	$85.60	$59.92	N/A	$77.00	N/A	$85.60	UM-H	VNX HARDWARE
VNXSPS1KWF	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-F I	$856.00	30.5%	$594.92	$85.60	$59.92	N/A	$77.00	N/A	$85.60	UM-H	VNX HARDWARE
VNXSPS1KWM	VNX57/75 1.2KW SPS 15/25 DRV VLT DAE-M R	$856.00	30.5%	$594.92	$85.60	$59.92	N/A	$77.00	N/A	$85.60	UM-H	VNX HARDWARE
VNXSPS2KW	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-E R	$1,900.00	30.5%	$1,320.50	$190.00	$133.00	N/A	$171.00	N/A	$190.00	UM-H	VNX HARDWARE
VNXSPS2KWF	VNX57/75 2.2KW SPS 60 DRV VAULT DAE-FLD	$1,900.00	30.5%	$1,320.50	$190.00	$133.00	N/A	$171.00	N/A	$190.00	UM-H	VNX HARDWARE
VNX-SPS-ADJ	ADJUSTABLE RAIL KIT FOR 1U SPS	$209.00	30.5%	$145.26	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX HARDWARE
VNX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	$120.00	17.5%	$99.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNX HARDWARE
VNXSPSAS	2ND OPTIONAL SPS FOR VNX 51/53	$492.00	17.5%	$405.90	$49.20	$34.44	N/A	$44.00	$0.00	$49.20	UE	VNX HARDWARE
VNXSPSASU	2ND OPT SPS FOR VNX5100/5300 FLD UPG	$664.20	17.5%	$547.97	$66.42	$46.49	N/A	$60.00	$0.00	N/A	UE	VNX HARDWARE
VSAS4LNCBL	VNX8000 BASE BE SAS 4 LANE CABLE SET	$4,950.00	30.5%	$3,440.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VSAS8LNCBL	VNX8000 BASE BE SAS 8 LANE CABLE SET	$4,650.00	30.5%	$3,231.75	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VSPBEXPSASBEA	VNXB SAS BE EXP 4 BUSES	$13,008.00	30.5%	$9,040.56	$1,951.20	$1,430.88	N/A	$1,171.00	N/A	$1,951.20	UM	VNX HARDWARE
VSPBEXPSASBEU	VNXB SAS BE EXP 4 BUSES-UPG	$18,275.00	30.5%	$12,701.13	$2,741.25	$2,010.25	N/A	$1,645.00	N/A	$2,741.25	UM	VNX HARDWARE
VSPBEXPSASDBE	VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK	$13,008.00	30.5%	$9,040.56	$1,951.20	$1,430.88	N/A	$1,171.00	N/A	$1,951.20	UM	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VSPBEXPSASDBU	VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG	$18,275.00	30.5%	$12,701.13	$2,741.25	$2,010.25	N/A	$1,645.00	N/A	$2,741.25	UM	VNX HARDWARE
VSPBEXPSASDHB	VNXB SAS BE EXP 8X BUSES-DENSE RACK	$13,008.00	30.5%	$9,040.56	$1,951.20	$1,430.88	N/A	$1,171.00	N/A	$1,951.20	UM	VNX HARDWARE
VSPBEXPSASDHU	VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG	$18,275.00	30.5%	$12,701.13	$2,741.25	$2,010.25	N/A	$1,645.00	N/A	$2,741.25	UM	VNX HARDWARE
VSPBF1GI4CUA	4 PORT 1GBASE-T ISCSI IO MODULE PAIR	$2,223.00	30.5%	$1,544.99	$244.53	$200.07	$0.00	$0.00	$0.00	$244.53	UM	VNX HARDWARE
VSPBF1GI4CUAU	4 Port 1GBase-t ISCSI IO Mod Pr UPG	$2,956.00	30.5%	$2,054.42	$325.16	$266.04	$0.00	$0.00	$0.00	$325.16	UM	VNX HARDWARE
VSPBF8GFFEA	4 PORT 8G FC IO MODULE PAIR	$2,779.00	30.5%	$1,931.41	$305.69	$250.11	$0.00	$0.00	$0.00	$305.69	UM	VNX HARDWARE
VSPBF8GFFEAU	4 port 8G FC IO Module Pair UPG	$3,696.00	30.5%	$2,568.72	$406.56	$332.64	$0.00	$0.00	$0.00	$406.56	UM	VNX HARDWARE
VSPBFXGFCOOPA	2 PORT FCOE IO MODULE PAIR-SFP	$2,668.00	30.5%	$1,854.26	$293.48	$240.12	$0.00	$0.00	$0.00	$293.48	UM	VNX HARDWARE
VSPBFXGFCOOPAU	2 Port FCOE IO Module Pair-SFP UPG	$3,548.00	30.5%	$2,465.86	$390.28	$319.32	$0.00	$0.00	$0.00	$390.28	UM	VNX HARDWARE
VSPBFXGFCOTWA	2 PORT FCOE IO MODULE PAIR- ACTIVE TWAX	$1,868.00	30.5%	$1,298.26	$205.48	$168.12	$0.00	$0.00	$0.00	$205.48	UM	VNX HARDWARE
VSPBFXGI2A	2 PORT OP 10GBE ISCSI IO MODULE PAIR-SFP	$6,669.00	30.5%	$4,634.96	$733.59	$600.21	$0.00	$0.00	$0.00	$733.59	UM	VNX HARDWARE
VSPBFXGI2AU	2 Port OP 10GbE ISCSI IO Mod Pr-SFP UPG	$8,870.00	30.5%	$6,164.65	$975.70	$798.30	$0.00	$0.00	$0.00	$975.70	UM	VNX HARDWARE
VSPBFXGI2CUA	2 PORT 10GBASE-T ISCSI IO MODULE PAIR	$3,334.00	30.5%	$2,317.13	$366.74	$300.06	$0.00	$0.00	$0.00	$366.74	UM	VNX HARDWARE
VSPBFXGI2CUAU	2 Port 10GBase-T ISCSI IO Mod Pr UPG	$4,434.00	30.5%	$3,081.63	$487.74	$399.06	$0.00	$0.00	$0.00	$487.74	UM	VNX HARDWARE
VSPBFXGI2TWA	2 PORT OP 10GBE ISCSI IO MODULE PAIR-TWA	$4,446.00	30.5%	$3,089.97	$489.06	$400.14	$0.00	$0.00	$0.00	$489.06	UM	VNX HARDWARE
VSPBM16GFQA	VNXB 4 PORT 16G FC IO MODULE PAIR	$9,900.00	30.5%	$6,880.50	$1,485.00	$1,089.00	N/A	$891.00	N/A	$1,485.00	UM	VNX HARDWARE
VSPBM16GFQU	VNXB 4 PORT 16G FC IO MODULE PAIR-UPG	$13,365.00	30.5%	$9,288.68	$2,004.75	$1,470.15	N/A	$1,203.00	N/A	$2,004.75	UM	VNX HARDWARE
VSPBM1GI4CUA	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR	$2,956.00	30.5%	$2,054.42	$443.40	$325.16	N/A	$266.00	N/A	$443.40	UM	VNX HARDWARE
VSPBM1GI4CUU	VNXB 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	$4,139.00	30.5%	$2,876.61	$620.85	$455.29	N/A	$373.00	N/A	$620.85	UM	VNX HARDWARE
VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	$3,696.00	30.5%	$2,568.72	$554.40	$406.56	N/A	$333.00	N/A	$554.40	UM	VNX HARDWARE
VSPBM8GFFEU	VNXB 4 PORT 8G FC IO MODULE PAIR-UPG	$5,174.00	30.5%	$3,595.93	$776.10	$569.14	N/A	$466.00	N/A	$776.10	UM	VNX HARDWARE
VSPBMXGFCOOPA	VNXB 2 PT FCOE IO MOD PAIR-SFP	$3,548.00	30.5%	$2,465.86	$532.20	$390.28	N/A	$319.00	N/A	$532.20	UM	VNX HARDWARE
VSPBMXGFCOOPU	VNXB 2 PT FCOE IO MOD PAIR-SFP-UPG	$4,967.00	30.5%	$3,452.07	$745.05	$546.37	N/A	$447.00	N/A	$745.05	UM	VNX HARDWARE
VSPBMXGFCOTWA	VNBX 2 PT FCOE IO MOD PAIR-TWAX	$2,484.00	30.5%	$1,726.38	$372.60	$273.24	N/A	$224.00	N/A	$372.60	UM	VNX HARDWARE
VSPBMXGFCOTWU	VNBX 2 PT FCOE IO MOD PAIR-TWAX-UPG	$3,477.00	30.5%	$2,416.52	$521.55	$382.47	N/A	$313.00	N/A	$521.55	UM	VNX HARDWARE
VSPBMXGI2A	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP	$8,870.00	30.5%	$6,164.65	$1,330.50	$975.70	N/A	$798.00	N/A	$1,330.50	UM	VNX HARDWARE
VSPBMXGI2CUA	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR	$4,434.00	30.5%	$3,081.63	$665.10	$487.74	N/A	$399.00	N/A	$665.10	UM	VNX HARDWARE
VSPBMXGI2CUU	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	$6,226.00	30.5%	$4,327.07	$933.90	$684.86	N/A	$560.00	N/A	$933.90	UM	VNX HARDWARE
VSPBMXGI2TWA	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX	$5,913.00	30.5%	$4,109.54	$886.95	$650.43	N/A	$532.00	N/A	$886.95	UM	VNX HARDWARE
VSPBMXGI2TWU	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWX-UPG	$8,279.00	30.5%	$5,753.91	$1,241.85	$910.69	N/A	$745.00	N/A	$1,241.85	UM	VNX HARDWARE
VSPBMXGI2U	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	$12,418.00	30.5%	$8,630.51	$1,862.70	$1,365.98	N/A	$1,118.00	N/A	$1,862.70	UM	VNX HARDWARE
VSPEX_CONSOLE	Front panel console for VSPEX rack	$350.00	17.5%	$288.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VSPEXBCONSOLE	VSPEX Console for 40U VNX Rack	$350.00	30.5%	$243.25	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNX HARDWARE
VSPEXPDSASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUSES	$15,304.00	30.5%	$10,636.28	$1,530.40	$1,071.28	N/A	$1,377.00	N/A	$1,530.40	UM-H	VNX HARDWARE
VSPEXPDSASBEU	VNX7500 DENSE SAS BE EXP TO 8 BUS UPG	$21,500.00	30.5%	$14,942.50	$2,150.00	$1,505.00	N/A	$1,935.00	N/A	$2,150.00	UM-H	VNX HARDWARE
VSPEXPSASBEA	VNX7500 SAS BE EXPAN TO 8 BUSES ADD-ON	$15,304.00	30.5%	$10,636.28	$1,530.40	$1,071.28	N/A	$1,377.00	N/A	$1,530.40	UM-H	VNX HARDWARE
VSPEXPSASBEU	VNX7500 SAS BE EXPANSION TO 8 BUSES UPG	$21,500.00	30.5%	$14,942.50	$2,150.00	$1,505.00	N/A	$1,935.00	N/A	$2,150.00	UM-H	VNX HARDWARE
VSPM1GI4CUA	VNX 4 PT 1GBASE-T ISCSI IO MOD PR	$3,478.00	30.5%	$2,417.21	$347.80	$243.46	N/A	$313.00	N/A	$347.80	UM-H	VNX HARDWARE
VSPM1GI4CUAS	VNX5300 4 PT 1GBASE-T ISCSI IO MOD PR	$2,000.00	17.5%	$1,650.00	$200.00	$140.00	N/A	$180.00	$0.00	$200.00	UE	VNX HARDWARE
VSPM1GI4CUU	VNX 4 PT 1GBASE-T ISCSI IO MOD PR-UPG	$4,869.20	30.5%	$3,384.09	$486.92	$340.84	N/A	$438.00	N/A	$486.92	UM-H	VNX HARDWARE
VSPM1GI4CUUS	VNX5300 4PT1GBASE-T ISCSI IO MOD PR-UPG	$2,800.00	17.5%	$2,310.00	$280.00	$196.00	N/A	$252.00	$0.00	$280.00	UE	VNX HARDWARE
VSPM6GS4A	VNX 4 PT 6G SAS FE IO MODULE PAIR	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM-H	VNX HARDWARE
VSPM6GS4AS	VNX5300 4 PT 6G SAS FE IO MODULE PAIR	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	$0.00	$0.00	$0.00	UE	VNX HARDWARE
VSPM8GFFEA	VNX 4 PORT 8G FC IO MODULE PAIR	$4,348.00	30.5%	$3,021.86	$434.80	$304.36	N/A	$391.00	N/A	$434.80	UM-H	VNX HARDWARE
VSPM8GFFEAS	VNX5300 4 PORT 8G FC IO MODULE PAIR	$2,500.00	17.5%	$2,062.50	$250.00	$175.00	N/A	$225.00	$0.00	$250.00	UE	VNX HARDWARE
VSPM8GFFEU	VNX 4 PORT 8G FC IO MODULE PAIR - UPG	$6,087.20	30.5%	$4,230.60	$608.72	$426.10	N/A	$548.00	N/A	$608.72	UM-H	VNX HARDWARE
VSPM8GFFEUS	VNX5300 4 PORT 8G FC IO MODULE PAIR-UPG	$3,500.00	17.5%	$2,887.50	$350.00	$245.00	N/A	$315.00	$0.00	$350.00	UE	VNX HARDWARE
VSPMXGFCOEOPA	2 PORT FCOE IO MODULE OPTICAL	$4,174.00	30.5%	$2,900.93	$417.40	$292.18	N/A	$376.00	N/A	$417.40	UM-H	VNX HARDWARE
VSPMXGFCOEOPU	VNX 2 PT FCOE IO MOD PAIR-SFP-UPGRADE	$4,675.00	30.5%	$3,249.13	$467.50	$327.25	N/A	$421.00	N/A	$467.50	UM-H	VNX HARDWARE
VSPMXGFCOETWA	2 PORT FCOE IO MODULE ACTIVE TWINAX PAIR	$2,922.00	30.5%	$2,030.79	$292.20	$204.54	N/A	$263.00	N/A	$292.20	UM-H	VNX HARDWARE
VSPMXGFCOETWU	VNX 2 PT FCOE IO MOD PAIR-TWAX-UPGRADE	$4,090.80	30.5%	$2,843.11	$409.08	$286.36	N/A	$368.00	N/A	$409.08	UM-H	VNX HARDWARE
VSPMXGFCOOPAS	VNX5300 2 PT FCOE IO MOD PAIR-SFP	$1,920.00	17.5%	$1,584.00	$192.00	$134.40	N/A	$173.00	$0.00	$240.00	UE	VNX HARDWARE
VSPMXGFCOOPUS	VNX5300 2 PT FCOE IO MOD PAIR-SFP-UPG	$2,688.00	17.5%	$2,217.60	$268.80	$188.16	N/A	$242.00	$0.00	$268.80	UE	VNX HARDWARE
VSPMXGFCOTWAS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX	$1,680.00	17.5%	$1,386.00	$168.00	$117.60	N/A	$151.00	$0.00	$168.00	UE	VNX HARDWARE
VSPMXGFCOTWUS	VNX5300 2 PT FCOE IO MOD PAIR-TWAX-UPG	$2,352.00	17.5%	$1,940.40	$235.20	$164.64	N/A	$212.00	$0.00	$235.20	UE	VNX HARDWARE
VSPMXGI2A	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP	$8,348.00	30.5%	$5,801.86	$834.80	$584.36	N/A	$751.00	N/A	$1,043.50	UM-H	VNX HARDWARE
VSPMXGI2AS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-SFP	$4,800.00	17.5%	$3,960.00	$480.00	$336.00	N/A	$432.00	$0.00	$600.00	UE	VNX HARDWARE
VSPMXGI2CUA	VNX 2 PT 10GBASE-T ISCSI IO MOD PR	$5,217.00	30.5%	$3,625.82	$521.70	$365.19	N/A	$470.00	N/A	$904.30	UM-H	VNX HARDWARE
VSPMXGI2CUAC	VNX 5300 2 PT 10GBASE-T ISCSI IO MOD PR	$3,000.00	17.5%	$2,475.00	$300.00	$210.00	N/A	$270.00	$0.00	$300.00	UE	VNX HARDWARE
VSPMXGI2CUU	VNX 2PT 10GBASE-T ISCSI IO MOD PR-UG	$7,325.00	30.5%	$5,090.88	$732.50	$512.75	N/A	$659.00	N/A	$732.50	UM-H	VNX HARDWARE
VSPMXGI2CUUC	VNX5300 2PT 10GBASE-T ISCSI IO MOD PR-UG	$4,200.00	17.5%	$3,465.00	$420.00	$294.00	N/A	$378.00	$0.00	$420.00	UE	VNX HARDWARE
VSPMXGI2TWA	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX	$6,957.00	30.5%	$4,835.12	$695.70	$486.99	N/A	$626.00	N/A	$695.70	UM-H	VNX HARDWARE
VSPMXGI2TWAS	VNX5300 2 PT OP 10G ISCSI IO MOD PR-TWAX	$4,000.00	17.5%	$3,300.00	$400.00	$280.00	N/A	$360.00	$0.00	$400.00	UE	VNX HARDWARE
VSPMXGI2TWU	VNX 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	$9,739.80	30.5%	$6,769.16	$973.98	$681.79	N/A	$877.00	N/A	$973.98	UM-H	VNX HARDWARE
VSPMXGI2TWUS	VNX5300 2PT OP 10G ISCSI IO MOD PR-TWX-U	$5,600.00	17.5%	$4,620.00	$560.00	$392.00	N/A	$504.00	$0.00	$560.00	UE	VNX HARDWARE
VSPMXGI2U	VNX 2 PT OP 10G ISCSI IO MOD PR-SFP-UPG	$11,687.00	30.5%	$8,122.47	$1,168.70	$818.09	N/A	$1,052.00	N/A	$1,168.70	UM-H	VNX HARDWARE
VSPMXGI2US	VNX5300 2PT OP 10G ISCSI IO MOD PR-SFP-U	$6,720.00	17.5%	$5,544.00	$672.00	$470.40	N/A	$605.00	$0.00	$672.00	UE	VNX HARDWARE
V-V4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE	$6,505.00	30.5%	$4,520.98	$780.60	$546.42	N/A	$585.00	N/A	$780.60	UM	VNX HARDWARE
V-V4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE	$4,970.00	30.5%	$3,454.15	$596.40	$417.48	N/A	$447.00	N/A	$596.40	UM	VNX HARDWARE
V-V4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE	$25,480.00	30.5%	$17,708.60	$3,057.60	$2,140.32	N/A	$2,293.00	N/A	$3,057.60	UM	VNX HARDWARE
V-V4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE	$3,740.00	30.5%	$2,599.30	$448.80	$314.16	N/A	$337.00	N/A	$448.80	UM	VNX HARDWARE
V-V4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE	$5,020.00	30.5%	$3,488.90	$602.40	$421.68	N/A	$452.00	N/A	$602.40	UM	VNX HARDWARE
V-V4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE	$3,580.00	30.5%	$2,488.10	$429.60	$300.72	N/A	$322.00	N/A	$429.60	UM	VNX HARDWARE
V-V4-D30015	VNX 300GB 15K VAULT 60X3.5 DAE	$3,640.00	30.5%	$2,529.80	$436.80	$305.76	N/A	$328.00	N/A	$436.80	UM	VNX HARDWARE
V-V4-D400FX	VNX 400GB SSD VAULT 60X3.5 DAE	$25,480.00	30.5%	$17,708.60	$3,057.60	$2,140.32	N/A	$2,293.00	N/A	$3,057.60	UM	VNX HARDWARE
V-V4-D60010	VNX 600GB 10K VAULT 60X3.5 DAE	$3,740.00	30.5%	$2,599.30	$448.80	$314.16	N/A	$337.00	N/A	$448.80	UM	VNX HARDWARE
V-V4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE	$5,020.00	30.5%	$3,488.90	$602.40	$421.68	N/A	$452.00	N/A	$602.40	UM	VNX HARDWARE
V-V4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE	$3,640.00	30.5%	$2,529.80	$436.80	$305.76	N/A	$328.00	N/A	$436.80	UM	VNX HARDWARE
V-V4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE	$25,480.00	30.5%	$17,708.60	$3,057.60	$2,140.32	N/A	$2,293.00	N/A	$3,057.60	UM	VNX HARDWARE
V-V4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE	$3,740.00	30.5%	$2,599.30	$448.80	$314.16	N/A	$337.00	N/A	$448.80	UM	VNX HARDWARE
V-V4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE	$5,875.00	30.5%	$4,083.13	$705.00	$493.50	N/A	$529.00	N/A	$705.00	UM	VNX HARDWARE
V-V4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE	$5,020.00	30.5%	$3,488.90	$602.40	$421.68	N/A	$452.00	N/A	$602.40	UM	VNX HARDWARE
V-VX-230010	2.5 300G 10K 6GB SAS DSK DRV VAULT PACK	$2,825.00	30.5%	$1,963.38	$339.00	$237.30	N/A	$254.00	N/A	$433.80	UM-H	VNX HARDWARE
V-VX-260010	2.5 IN 600G 10K 6GB DISK DRV VAULT PACK	$4,530.00	30.5%	$3,148.35	$543.60	$380.52	N/A	$408.00	N/A	$694.20	UM-H	VNX HARDWARE
V-VX-290010	2.5 IN 900G 10K 6GB DISK DRV VAULT PACK	$6,395.00	30.5%	$4,444.53	$767.40	$537.18	N/A	$576.00	N/A	$767.40	UM-H	VNX HARDWARE
V-VX-D60010	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	$4,915.00	30.5%	$3,415.93	$589.80	$412.86	N/A	$442.00	N/A	$589.80	UM-H	VNX HARDWARE
V-VX-D90010	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	$6,980.00	30.5%	$4,851.10	$837.60	$586.32	N/A	$628.00	N/A	$837.60	UM-H	VNX HARDWARE
V-VX-V30010	3.5 300G 10K VAULT PCK 6GSDAE/DPE	$3,075.00	30.5%	$2,137.13	$369.00	$258.30	N/A	$277.00	N/A	$433.80	UM-H	VNX HARDWARE
V-VX-V60010	3.5 600G 10K VAULT PCK 6GSDAE/DPE	$4,915.00	30.5%	$3,415.93	$589.80	$412.86	N/A	$442.00	N/A	$694.20	UM-H	VNX HARDWARE
V-VX-V90010	3.5 IN 900G 10K VAULT PACK FOR 6GSDAE-15	$6,980.00	30.5%	$4,851.10	$837.60	$586.32	N/A	$628.00	N/A	$837.60	UM-H	VNX HARDWARE
V-VX-VS0701	3.5 IN 1TB 7.2K SAS DISK DRIVE VAULT PK	$2,770.00	30.5%	$1,925.15	$332.40	$232.68	N/A	$249.00	N/A	$332.40	UM-H	VNX HARDWARE
V-VX-VS0702	3.5 IN 2T SAS DISK DRIVE VAULT PACK	$4,980.00	30.5%	$3,461.10	$597.60	$418.32	N/A	$448.00	N/A	$687.00	UM-H	VNX HARDWARE
V-VX-VS0703	3.5 IN 3T SAS DISK DRIVE VAULT PACK	$7,225.00	30.5%	$5,021.38	$867.00	$606.90	N/A	$650.00	N/A	$867.00	UM-H	VNX HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V-VX-VS0704	3.5 IN 4T SAS DISK DRIVE VAULT PACK	$8,980.00	30.5%	$6,241.10	$1,077.60	$754.32	N/A	$808.00	N/A	$1,077.60	UM-H	VNX HARDWARE
V-VX-VS1530	3.5 300G 15K VAULT PCK 6GSDAE/DPE	$4,060.00	30.5%	$2,821.70	$487.20	$341.04	N/A	$365.00	N/A	$491.40	UM-H	VNX HARDWARE
V-VX-VS1560	3.5 600G 15K VAULT PCK 6GSDAE/DPE	$6,465.00	30.5%	$4,493.18	$775.80	$543.06	N/A	$582.00	N/A	$784.20	UM-H	VNX HARDWARE
VX-2S10-300	2.5 IN 300G 10K DISK DRV FOR 6GSDAE-25	$705.00	30.5%	$489.98	$84.60	$59.22	N/A	$63.00	N/A	$84.60	UM-H	VNX HARDWARE
VX-2S10-300TU	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	$955.00	30.5%	$663.73	$84.90	$59.21	N/A	$64.00	N/A	$84.90	UM-H	VNX HARDWARE
VX-2S10-300U	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	$955.00	30.5%	$663.73	$84.90	$59.21	N/A	$64.00	N/A	$84.90	UM-H	VNX HARDWARE
VX-2S10-600	2.5 IN 600G 10K DISK DRV FOR 6GSDAE-25	$1,135.00	30.5%	$788.83	$136.20	$95.34	N/A	$102.00	N/A	$173.40	UM-H	VNX HARDWARE
VX-2S10-600TU	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	$1,530.00	30.5%	$1,063.35	$136.02	$94.86	N/A	$102.00	N/A	$136.02	UM-H	VNX HARDWARE
VX-2S10-600U	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	$1,530.00	30.5%	$1,063.35	$136.02	$94.86	N/A	$102.00	N/A	$136.02	UM-H	VNX HARDWARE
VX-2S10-900	2.5 IN 900GB 10K DRIVE FOR 6GSDAE-25	$1,595.00	30.5%	$1,108.53	$191.40	$133.98	N/A	$144.00	N/A	$191.40	UM-H	VNX HARDWARE
VX-2S10-900TU	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	$2,155.00	30.5%	$1,497.73	$191.58	$133.61	N/A	$143.00	N/A	$191.58	UM-H	VNX HARDWARE
VX-2S10-900U	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	$2,155.00	30.5%	$1,497.73	$191.58	$133.61	N/A	$143.00	N/A	$191.58	UM-H	VNX HARDWARE
VX-2S6F-100	2.5 IN 100GB FLASH DRIVE FOR 6GSDAE-25	$3,515.00	30.5%	$2,442.93	$421.80	$295.26	N/A	$316.00	N/A	$421.80	UM-H	VNX HARDWARE
VX-2S6F-100TU	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	$4,745.00	30.5%	$3,297.78	$421.83	$294.19	N/A	$316.00	N/A	$421.83	UM-H	VNX HARDWARE
VX-2S6F-100U	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	$4,745.00	30.5%	$3,297.78	$421.83	$294.19	N/A	$316.00	N/A	$421.83	UM-H	VNX HARDWARE
VX-2S6F-200	2.5 IN 200GB FLASH FOR 6GSDAE-25	$6,675.00	30.5%	$4,639.13	$801.00	$560.70	N/A	$601.00	N/A	$801.00	UM-H	VNX HARDWARE
VX-2S6F-200TU	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	$9,010.00	30.5%	$6,261.95	$800.99	$558.62	N/A	$599.00	N/A	$800.99	UM-H	VNX HARDWARE
VX-2S6F-200U	VNX 200G FLASH UPG DRV 25X2.5IN DPE/DAE	$9,010.00	30.5%	$6,261.95	$800.99	$558.62	N/A	$599.00	N/A	$800.99	UM-H	VNX HARDWARE
VX-DS07-010	VNX 1TB NL SAS DRV-60X3.5IN DRV DAE	$690.00	30.5%	$479.55	$82.80	$57.96	N/A	$62.00	N/A	$82.80	UM-H	VNX HARDWARE
VX-DS07-010TU	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	$935.00	30.5%	$649.83	$83.12	$57.97	N/A	$62.00	N/A	$83.12	UM-H	VNX HARDWARE
VX-DS07-010U	VNX 1TB NL SAS UPG DRV-60X3.5IN DRV DAE	$935.00	30.5%	$649.83	$83.12	$57.97	N/A	$62.00	N/A	$83.12	UM-H	VNX HARDWARE
VX-DS07-020	VNX 2TB NL SAS DRV 3.5X60 DRV DAE	$1,245.00	30.5%	$865.28	$149.40	$104.58	N/A	$112.00	N/A	$149.40	UM-H	VNX HARDWARE
VX-DS07-020TU	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	$1,685.00	30.5%	$1,171.08	$149.80	$104.47	N/A	$112.00	N/A	$149.80	UM-H	VNX HARDWARE
VX-DS07-020U	VNX 2TB NL SAS UPG DRV-60X3.5IN DRV DAE	$1,685.00	30.5%	$1,171.08	$149.80	$104.47	N/A	$112.00	N/A	$149.80	UM-H	VNX HARDWARE
VX-DS07-030	VNX 3TB NL SAS DRV 3.5X60 DRV DAE	$1,805.00	30.5%	$1,254.48	$216.60	$151.62	N/A	$162.00	N/A	$216.60	UM-H	VNX HARDWARE
VX-DS07-030TU	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	$2,435.00	30.5%	$1,692.33	$216.47	$150.97	N/A	$162.00	N/A	$216.47	UM-H	VNX HARDWARE
VX-DS07-030U	VNX 3TB NL SAS UPG DRV-60X3.5IN DRV DAE	$2,435.00	30.5%	$1,692.33	$216.47	$150.97	N/A	$162.00	N/A	$216.47	UM-H	VNX HARDWARE
VX-DS07-040	VNX 4TB NL-SAS 60X3.5IN DAE	$2,245.00	30.5%	$1,560.28	$269.40	$188.58	N/A	$202.00	N/A	$269.40	UM-H	VNX HARDWARE
VX-DS07-040TU	VNX 4TB NL SAS UPG DRV-60X3.5IN DRV DAE	$3,030.00	30.5%	$2,105.85	$269.37	$187.86	N/A	$201.00	N/A	$269.37	UM-H	VNX HARDWARE
VX-DS07-040U	VNX 4TB NL-SAS 60X3.5IN DAE UPGRADE	$3,030.00	30.5%	$2,105.85	$269.37	$187.86	N/A	$201.00	N/A	$269.37	UM-H	VNX HARDWARE
VX-DS10-600	VNX 600GB 10K SAS DRV 60X3.5IN DRV DAE	$1,230.00	30.5%	$854.85	$147.60	$103.32	N/A	$111.00	N/A	$147.60	UM-H	VNX HARDWARE
VX-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	$1,660.00	30.5%	$1,153.70	$147.57	$102.92	N/A	$110.00	N/A	$147.57	UM-H	VNX HARDWARE
VX-DS10-600U	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	$1,660.00	30.5%	$1,153.70	$147.57	$102.92	N/A	$110.00	N/A	$147.57	UM-H	VNX HARDWARE
VX-DS10-900	VNX 900GB 10K SAS DRV 60X3.5IN DRV DAE	$1,745.00	30.5%	$1,212.78	$209.40	$146.58	N/A	$157.00	N/A	$209.40	UM-H	VNX HARDWARE
VX-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	$2,360.00	30.5%	$1,640.20	$209.80	$146.32	N/A	$157.00	N/A	$209.80	UM-H	VNX HARDWARE
VX-DS10-900U	VNX 900G SAS UPG DRV-60X3.5IN DRV DAE	$2,360.00	30.5%	$1,640.20	$209.80	$146.32	N/A	$157.00	N/A	$209.80	UM-H	VNX HARDWARE
VX-DS6F-100	VNX 100GB SAS FLASH DRV 3.5X60 DRV DAE	$3,535.00	30.5%	$2,456.83	$424.20	$296.94	N/A	$318.00	N/A	$424.20	UM-H	VNX HARDWARE
VX-DS6F-100TU	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
VX-DS6F-100U	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
VX-DS6F-200	VNX 200GB SAS FLASH DRV 3.5X60 DRV DAE	$6,720.00	30.5%	$4,670.40	$806.40	$564.48	N/A	$605.00	N/A	$806.40	UM-H	VNX HARDWARE
VX-DS6F-200TU	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
VX-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
VX-VS07-010	VNX 1TB NL SAS DRV-15X3.5IN DRV DPE/DAE	$690.00	30.5%	$479.55	$82.80	$57.96	N/A	$62.00	N/A	$82.80	UM-H	VNX HARDWARE
VX-VS07-010TU	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	$935.00	30.5%	$649.83	$83.12	$57.97	N/A	$62.00	N/A	$83.12	UM-H	VNX HARDWARE
VX-VS07-010U	VNX 1TB NL SAS -15X3.5IN DPE/DAE UPG DRV	$935.00	30.5%	$649.83	$83.12	$57.97	N/A	$62.00	N/A	$83.12	UM-H	VNX HARDWARE
VX-VS07-020	2TB 7200RPM 6GB SAS 3.5 CARRIER	$1,245.00	30.5%	$865.28	$149.40	$104.58	N/A	$112.00	N/A	$171.60	UM-H	VNX HARDWARE
VX-VS07-020TU	VNX 2TB NL SAS -15X3.5IN DPE/DAE UPG DRV	$1,685.00	30.5%	$1,171.08	$149.80	$104.47	N/A	$112.00	N/A	$149.80	UM-H	VNX HARDWARE
VX-VS07-020U	VNX 2TB NL SAS UPG DRV-15X3.5IN DAE/DPE	$1,685.00	30.5%	$1,171.08	$149.80	$104.47	N/A	$112.00	N/A	$149.80	UM-H	VNX HARDWARE
VX-VS07-030	3.5 IN 3T 7200RPM DISK DRV FOR 6GSDAE-15	$1,805.00	30.5%	$1,254.48	$216.60	$151.62	N/A	$162.00	N/A	$216.60	UM-H	VNX HARDWARE
VX-VS07-030TU	VNX 3TB NL SAS -15X3.5IN DPE/DAE UPG DRV	$2,435.00	30.5%	$1,692.33	$216.47	$150.97	N/A	$162.00	N/A	$216.47	UM-H	VNX HARDWARE
VX-VS07-030U	VNX 3TB NL SAS UPG DRV-15X3.5IN DPE/DAE	$2,435.00	30.5%	$1,692.33	$216.47	$150.97	N/A	$162.00	N/A	$216.47	UM-H	VNX HARDWARE
VX-VS07-040	VNX 4TB NL-SAS 15X3.5IN DAE / DPE	$2,245.00	30.5%	$1,560.28	$269.40	$188.58	N/A	$202.00	N/A	$269.40	UM-H	VNX HARDWARE
VX-VS07-040TU	VNX 4TB NL SAS -15X3.5IN DPE/DAE UPG DRV	$3,030.00	30.5%	$2,105.85	$269.37	$187.86	N/A	$201.00	N/A	$269.37	UM-H	VNX HARDWARE
VX-VS07-040U	VNX 4TB NL-SAS 15X3.5IN DAE / DPE UPGRAD	$3,030.00	30.5%	$2,105.85	$269.37	$187.86	N/A	$201.00	N/A	$269.37	UM-H	VNX HARDWARE
VX-VS10-300	300GB 10K 520BPS 6GB SAS 3.5 CARRIER	$770.00	30.5%	$535.15	$92.40	$64.68	N/A	$69.00	N/A	$92.40	UM-H	VNX HARDWARE
VX-VS10-300TU	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	$1,040.00	30.5%	$722.80	$92.46	$64.48	N/A	$69.00	N/A	$92.46	UM-H	VNX HARDWARE
VX-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	$1,040.00	30.5%	$722.80	$92.46	$64.48	N/A	$69.00	N/A	$92.46	UM-H	VNX HARDWARE
VX-VS10-600	600GB 10K 520BPS 6GB SAS 3.5 CARRIER	$1,230.00	30.5%	$854.85	$147.60	$103.32	N/A	$111.00	N/A	$173.40	UM-H	VNX HARDWARE
VX-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	$1,660.00	30.5%	$1,153.70	$147.57	$102.92	N/A	$110.00	N/A	$147.57	UM-H	VNX HARDWARE
VX-VS10-600U	600GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	$1,660.00	30.5%	$1,153.70	$147.57	$102.92	N/A	$110.00	N/A	$147.57	UM-H	VNX HARDWARE
VX-VS10-900	3.5 IN 900G 10K DISK DRV FOR 6GSDAE-15	$1,745.00	30.5%	$1,212.78	$209.40	$146.58	N/A	$157.00	N/A	$209.40	UM-H	VNX HARDWARE
VX-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DAE/DPE	$2,360.00	30.5%	$1,640.20	$209.80	$146.32	N/A	$157.00	N/A	$209.80	UM-H	VNX HARDWARE
VX-VS10-900U	900GB 10K SAS UPG DRV - 15X3.5IN DAE/DPE	$2,360.00	30.5%	$1,640.20	$209.80	$146.32	N/A	$157.00	N/A	$209.80	UM-H	VNX HARDWARE
VX-VS15-300	300GB 15K 520BPS 6GB SAS 3.5 CARRIER	$1,015.00	30.5%	$705.43	$121.80	$85.26	N/A	$91.00	N/A	$123.00	UM-H	VNX HARDWARE
VX-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	$1,370.00	30.5%	$952.15	$121.79	$84.94	N/A	$91.00	N/A	$121.79	UM-H	VNX HARDWARE
VX-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	$1,370.00	30.5%	$952.15	$121.79	$84.94	N/A	$91.00	N/A	$121.79	UM-H	VNX HARDWARE
VX-VS15-600	600GB 15K 520BPS 6GB SAS 3.5 CARRIER	$1,615.00	30.5%	$1,122.43	$193.80	$135.66	N/A	$145.00	N/A	$196.20	UM-H	VNX HARDWARE
VX-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	$2,180.00	30.5%	$1,515.10	$193.80	$135.16	N/A	$145.00	N/A	$193.80	UM-H	VNX HARDWARE
VX-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	$2,180.00	30.5%	$1,515.10	$193.80	$135.16	N/A	$145.00	N/A	$193.80	UM-H	VNX HARDWARE
VX-VS6F-100	100GB 6GB SAS FLASH DRIVE	$3,535.00	30.5%	$2,456.83	$424.20	$296.94	N/A	$318.00	N/A	$619.80	UM-H	VNX HARDWARE
VX-VS6F-100TU	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
VX-VS6F-100U	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	$4,775.00	30.5%	$3,318.63	$424.50	$296.05	N/A	$318.00	N/A	$424.50	UM-H	VNX HARDWARE
VX-VS6F-200	200GB 6GB SAS FLASH DRIVE	$6,720.00	30.5%	$4,670.40	$806.40	$564.48	N/A	$605.00	N/A	$1,176.60	UM-H	VNX HARDWARE
VX-VS6F-200TU	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
VX-VS6F-200U	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	$9,070.00	30.5%	$6,303.65	$806.32	$562.34	N/A	$603.00	N/A	$806.32	UM-H	VNX HARDWARE
456-104-236	APPSYNC: VNX5100 =IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
456-104-237	APPSYNC: VNX5300 =IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
456-104-238	APPSYNC: VNX5500 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
456-104-239	APPSYNC: VNX5700 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
456-104-240	APPSYNC: VNX7500 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
456-104-241	APPSYNC UPG FOR APP PROTECTION SUITE =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
456-104-614	RP/SE LOC FOR LPS V51 V52=IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
456-104-615	RP/SE LOC FOR LPS V53 V54= IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
456-104-616	RP/SE LOC FOR LPS V55 V56=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
456-104-617	RP/SE LOC FOR LPS V57 V58=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
456-104-618	RP/SE LOC FOR LPS V75 V76=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
456-104-619	RP/SE REM FOR RPS V51 V52=IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
456-104-620	RP/SE REM FOR RPS V53 V54=IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
456-104-621	RP/SE REM FOR RPS V55 V56=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
456-104-622	RP/SE REM FOR RPS V57 V58=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
456-104-623	RP/SE REM FOR RPS V75 V76=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
456-104-626	RP/SE LOC FOR LPS V80=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
456-104-627	RP/SE REM FOR RPS V80=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
456-104-628	RP/SE TO RP/EX LOC UG V80=IC	$23,560.00	30.5%	$16,374.20	$4,240.80	$3,769.60	N/A	N/A	N/A	$4,240.80	UM	VNX SOFTWARE
456-104-629	RP/SE TO RP/EX REM UG V80=IC	$101,310.00	30.5%	$70,410.45	$18,235.80	$16,209.60	N/A	N/A	N/A	$18,235.80	UM	VNX SOFTWARE
456-104-637	RP/SE TO RP/EX LOC UG V51 CX=IC	$2,050.00	17.5%	$1,691.25	$369.00	$328.00	N/A	N/A	N/A	$369.00	UE	VNX SOFTWARE
456-104-638	RP/SE TO RP/EX LOC UG V53 CX120=IC	$3,030.00	17.5%	$2,499.75	$545.40	$484.80	N/A	N/A	N/A	$545.40	UE	VNX SOFTWARE
456-104-639	RP/SE TO RP/EX LOC UG V55 CX240 = IC	$8,730.00	30.5%	$6,067.35	$1,571.40	$1,396.80	N/A	N/A	N/A	$1,571.40	UM-S	VNX SOFTWARE
456-104-640	RP/SE TO RP/EX LOC UG V57 CX480 = IC	$13,600.00	30.5%	$9,452.00	$2,448.00	$2,176.00	N/A	N/A	N/A	$2,448.00	UM-S	VNX SOFTWARE
456-104-641	RP/SE TO RP/EX LOC UG V75 CX960 = IC	$16,950.00	30.5%	$11,780.25	$3,051.00	$2,712.00	N/A	N/A	N/A	$3,051.00	UM-S	VNX SOFTWARE
456-104-642	RP/SE TO RP/EX REM UG V51 CX=IC	$4,065.00	17.5%	$3,353.63	$731.70	$650.40	N/A	N/A	N/A	$731.70	UE	VNX SOFTWARE
456-104-643	RP/SE TO RP/EX REM UG V53 CX120=IC	$7,815.00	17.5%	$6,447.38	$1,406.70	$1,250.40	N/A	N/A	N/A	$1,406.70	UE	VNX SOFTWARE
456-104-644	RP/SE TO RP/EX REM UG V55 CX240 = IC	$19,495.00	30.5%	$13,549.03	$3,509.10	$3,119.20	N/A	N/A	N/A	$3,509.10	UM-S	VNX SOFTWARE
456-104-645	RP/SE TO RP/EX REM UG V57 CX480 = IC	$33,900.00	30.5%	$23,560.50	$6,102.00	$5,424.00	N/A	N/A	N/A	$6,102.00	UM-S	VNX SOFTWARE
456-104-646	RP/SE TO RP/EX REM UG V75 CX960 = IC	$72,880.00	30.5%	$50,651.60	$13,118.40	$11,660.80	N/A	N/A	N/A	$13,118.40	UM-S	VNX SOFTWARE
456-104-874	AppSync: VNX8000 = IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
456-104-907	VNXE3200 STORAGE ANALYTICS SUITE =IC	$5,005.00	17.5%	$4,129.13	$900.90	$800.80	$700.70	N/A	N/A	$900.90	UE	VNX SOFTWARE
456-104-928	RP/EX LOC FRAME BASED V51 FOR VPLEX =IC	$4,115.00	17.5%	$3,394.88	$740.70	$658.40	N/A	N/A	N/A	$740.70	UE	VNX SOFTWARE
456-104-929	RP/EX LOC FRAME BASED V53 FOR VPLEX =IC	$6,060.00	17.5%	$4,999.50	$1,090.80	$969.60	N/A	N/A	N/A	$1,090.80	UE	VNX SOFTWARE
456-104-930	RP/EX LOC FRAME BASED V55 FOR VPLEX =IC	$17,460.00	30.5%	$12,134.70	$3,142.80	$2,793.60	N/A	N/A	N/A	$3,142.80	UM-S	VNX SOFTWARE
456-104-931	RP/EX LOC FRAME BASED V57 FOR VPLEX =IC	$27,160.00	30.5%	$18,876.20	$4,888.80	$4,345.60	N/A	N/A	N/A	$4,888.80	UM-S	VNX SOFTWARE
456-104-932	RP/EX LOC FRAME BASED V75 FOR VPLEX =IC	$33,900.00	30.5%	$23,560.50	$6,102.00	$5,424.00	N/A	N/A	N/A	$6,102.00	UM-S	VNX SOFTWARE
456-104-933	RP/EX REM FRAME BASED V51 FOR VPLEX =IC	$8,130.00	17.5%	$6,707.25	$1,463.40	$1,300.80	N/A	N/A	N/A	$1,463.40	UE	VNX SOFTWARE
456-104-934	RP/EX REM FRAME BASED V53 FOR VPLEX =IC	$15,630.00	17.5%	$12,894.75	$2,813.40	$2,500.80	N/A	N/A	N/A	$2,813.40	UE	VNX SOFTWARE
456-104-935	RP/EX REM FRAME BASED V55 FOR VPLEX =IC	$38,985.00	30.5%	$27,094.58	$7,017.30	$6,237.60	N/A	N/A	N/A	$7,017.30	UM-S	VNX SOFTWARE
456-104-936	RP/EX REM FRAME BASED V57 FOR VPLEX =IC	$67,800.00	30.5%	$47,121.00	$12,204.00	$10,848.00	N/A	N/A	N/A	$12,204.00	UM-S	VNX SOFTWARE
456-104-937	RP/EX REM FRAME BASED V75 FOR VPLEX =IC	$145,760.00	30.5%	$101,303.20	$26,236.80	$23,321.60	N/A	N/A	N/A	$26,236.80	UM-S	VNX SOFTWARE
456-104-938	RP/EX LOC FRAME BASED V52 FOR VPLEX =IC	$6,670.00	30.5%	$4,635.65	$1,200.60	$1,067.20	N/A	N/A	N/A	$1,200.60	UM	VNX SOFTWARE
456-104-939	RP/EX LOC FRAME BASED V54 FOR VPLEX =IC	$11,880.00	30.5%	$8,256.60	$2,138.40	$1,900.80	N/A	N/A	N/A	$2,138.40	UM	VNX SOFTWARE
456-104-940	RP/EX LOC FRAME BASED V56 FOR VPLEX =IC	$19,730.00	30.5%	$13,712.35	$3,551.40	$3,156.80	N/A	N/A	N/A	$3,551.40	UM	VNX SOFTWARE
456-104-941	RP/EX LOC FRAME BASED V58 FOR VPLEX =IC	$27,120.00	30.5%	$18,848.40	$4,881.60	$4,339.20	N/A	N/A	N/A	$4,881.60	UM	VNX SOFTWARE
456-104-942	RP/EX LOC FRAME BASED V76 FOR VPLEX =IC	$31,190.00	30.5%	$21,677.05	$5,614.20	$4,990.40	N/A	N/A	N/A	$5,614.20	UM	VNX SOFTWARE
456-104-943	RP/EX LOC FRAME BASED V80 FOR VPLEX =IC	$47,120.00	30.5%	$32,748.40	$8,481.60	$7,539.20	N/A	N/A	N/A	$8,481.60	UM	VNX SOFTWARE
456-104-944	RP/EX REM FRAME BASED V52 FOR VPLEX =IC	$17,190.00	30.5%	$11,947.05	$3,094.20	$2,750.40	N/A	N/A	N/A	$3,094.20	UM	VNX SOFTWARE
456-104-945	RP/EX REM FRAME BASED V54 FOR VPLEX =IC	$30,630.00	30.5%	$21,287.85	$5,513.40	$4,900.80	N/A	N/A	N/A	$5,513.40	UM	VNX SOFTWARE
456-104-946	RP/EX REM FRAME BASED V56 FOR VPLEX =IC	$44,050.00	30.5%	$30,614.75	$7,929.00	$7,048.00	N/A	N/A	N/A	$7,929.00	UM	VNX SOFTWARE
456-104-947	RP/EX REM FRAME BASED V58 FOR VPLEX =IC	$67,800.00	30.5%	$47,121.00	$12,204.00	$10,848.00	N/A	N/A	N/A	$12,204.00	UM	VNX SOFTWARE
456-104-948	RP/EX REM FRAME BASED V76 FOR VPLEX =IC	$134,100.00	30.5%	$93,199.50	$24,138.00	$21,456.00	N/A	N/A	N/A	$24,138.00	UM	VNX SOFTWARE
456-104-949	RP/EX REM FRAME BASED V80 FOR VPLEX =IC	$202,610.00	30.5%	$140,813.95	$36,469.80	$32,417.60	N/A	N/A	N/A	$36,469.80	UM	VNX SOFTWARE
456-105-068	RP/SE TO RP/EX LOC UG V52 = IC	$3,335.00	30.5%	$2,317.83	$600.30	$533.60	N/A	N/A	N/A	$600.30	UM	VNX SOFTWARE
456-105-069	RP/SE TO RP/EX LOC UG V54 =IC	$5,940.00	30.5%	$4,128.30	$1,069.20	$950.40	N/A	N/A	N/A	$1,069.20	UM	VNX SOFTWARE
456-105-070	RP/SE TO RP/EX LOC UG V56 = IC	$9,860.00	30.5%	$6,852.70	$1,774.80	$1,577.60	N/A	N/A	N/A	$1,774.80	UM	VNX SOFTWARE
456-105-071	RP/SE TO RP/EX LOC UG V58 = IC	$13,560.00	30.5%	$9,424.20	$2,440.80	$2,169.60	N/A	N/A	N/A	$2,440.80	UM	VNX SOFTWARE
456-105-072	RP/SE TO RP/EX LOC UG V76 = IC	$15,590.00	30.5%	$10,835.05	$2,806.20	$2,494.40	N/A	N/A	N/A	$2,806.20	UM	VNX SOFTWARE
456-105-073	RP/SE TO RP/EX REM UG V52 = IC	$8,600.00	30.5%	$5,977.00	$1,548.00	$1,376.00	N/A	N/A	N/A	$1,548.00	UM	VNX SOFTWARE
456-105-074	RP/SE TO RP/EX REM UG V54 =IC	$15,310.00	30.5%	$10,640.45	$2,755.80	$2,449.60	N/A	N/A	N/A	$2,755.80	UM	VNX SOFTWARE
456-105-075	RP/SE TO RP/EX REM UG V56 = IC	$22,030.00	30.5%	$15,310.85	$3,965.40	$3,524.80	N/A	N/A	N/A	$3,965.40	UM	VNX SOFTWARE
456-105-076	RP/SE TO RP/EX REM UG V58 = IC	$33,900.00	30.5%	$23,560.50	$6,102.00	$5,424.00	N/A	N/A	N/A	$6,102.00	UM	VNX SOFTWARE
456-105-077	RP/SE TO RP/EX REM UG V76 = IC	$67,050.00	30.5%	$46,599.75	$12,069.00	$10,728.00	N/A	N/A	N/A	$12,069.00	UM	VNX SOFTWARE
456-105-136	AppSync for VNX5200 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
456-105-137	AppSync for VNX5400 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
456-105-138	AppSync for VNX5600 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
456-105-139	AppSync for VNX5800 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
456-105-140	AppSync for VNX7600 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
456-105-282	SRMSUITE VNX TIER 1 =IC	$2,580.00	17.5%	$2,128.50	$464.40	$412.80	N/A	N/A	N/A	$464.40	UE	VNX SOFTWARE
456-105-283	SRMSUITE VNX TIER 2 =IC	$7,210.00	17.5%	$5,948.25	$1,297.80	$1,153.60	N/A	N/A	N/A	$1,297.80	UE	VNX SOFTWARE
456-105-284	SRMSUITE VNX TIER 3 =IC	$34,410.00	30.5%	$23,914.95	$6,193.80	$5,505.60	N/A	N/A	N/A	$6,193.80	UM-S	VNX SOFTWARE
456-105-285	SRMSUITE VNX TIER 4 =IC	$64,020.00	30.5%	$44,493.90	$11,523.60	$10,243.20	N/A	N/A	N/A	$11,523.60	UM-S	VNX SOFTWARE
456-105-286	SRMSUITE VNX TIER 5 =IC	$110,400.00	30.5%	$76,728.00	$19,872.00	$17,664.00	N/A	N/A	N/A	$19,872.00	UM-S	VNX SOFTWARE
456-105-292	SRMSUITE VNX2 TIER 1 =IC	$13,000.00	30.5%	$9,035.00	$2,340.00	$2,080.00	N/A	N/A	N/A	$2,340.00	UM	VNX SOFTWARE
456-105-293	SRMSUITE VNX2 TIER 2 =IC	$20,700.00	30.5%	$14,386.50	$3,726.00	$3,312.00	N/A	N/A	N/A	$3,726.00	UM	VNX SOFTWARE
456-105-294	SRMSUITE VNX2 TIER 3 =IC	$34,200.00	30.5%	$23,769.00	$6,156.00	$5,472.00	N/A	N/A	N/A	$6,156.00	UM	VNX SOFTWARE
456-105-295	SRMSUITE VNX2 TIER 4 =IC	$64,400.00	30.5%	$44,758.00	$11,592.00	$10,304.00	N/A	N/A	N/A	$11,592.00	UM	VNX SOFTWARE
456-105-296	SRMSUITE VNX2 TIER 5 =IC	$103,500.00	30.5%	$71,932.50	$18,630.00	$16,560.00	N/A	N/A	N/A	$18,630.00	UM	VNX SOFTWARE
456-105-297	SRMSUITE VNX2 TIER 6 =IC	$155,200.00	30.5%	$107,864.00	$27,936.00	$24,832.00	N/A	N/A	N/A	$27,936.00	UM	VNX SOFTWARE
456-105-383	SRMSUITE UPG VNX TIER 1 =IC	$0.00	17.5%	$0.00	$120.60	$107.20	N/A	N/A	N/A	$120.60	UE	VNX SOFTWARE
456-105-384	SRMSUITE UPG VNX TIER 2 =IC	$0.00	17.5%	$0.00	$336.60	$299.20	N/A	N/A	N/A	$336.60	UE	VNX SOFTWARE
456-105-385	SRMSUITE UPG VNX TIER 3 =IC	$0.00	30.5%	$0.00	$1,605.60	$1,427.20	N/A	N/A	N/A	$1,605.60	UM-S	VNX SOFTWARE
456-105-386	SRMSUITE UPG VNX TIER 4 =IC	$0.00	30.5%	$0.00	$2,988.00	$2,656.00	N/A	N/A	N/A	$2,988.00	UM-S	VNX SOFTWARE
456-105-387	SRMSUITE UPG VNX TIER 5 =IC	$0.00	30.5%	$0.00	$5,166.00	$4,592.00	N/A	N/A	N/A	$5,166.00	UM-S	VNX SOFTWARE
456-105-393	SRMSUITE UPG VNX2 TIER 1 =IC	$0.00	30.5%	$0.00	$612.00	$544.00	N/A	N/A	N/A	$612.00	UM	VNX SOFTWARE
456-105-394	SRMSUITE UPG VNX2 TIER 2 =IC	$0.00	30.5%	$0.00	$954.00	$848.00	N/A	N/A	N/A	$954.00	UM	VNX SOFTWARE
456-105-395	SRMSUITE UPG VNX2 TIER 3 =IC	$0.00	30.5%	$0.00	$1,602.00	$1,424.00	N/A	N/A	N/A	$1,602.00	UM	VNX SOFTWARE
456-105-396	SRMSUITE UPG VNX2 TIER 4 =IC	$0.00	30.5%	$0.00	$3,006.00	$2,672.00	N/A	N/A	N/A	$3,006.00	UM	VNX SOFTWARE
456-105-397	SRMSUITE UPG VNX2 TIER 5 =IC	$0.00	30.5%	$0.00	$4,842.00	$4,304.00	N/A	N/A	N/A	$4,842.00	UM	VNX SOFTWARE
456-105-398	SRMSUITE UPG VNX2 TIER 6 =IC	$0.00	30.5%	$0.00	$7,254.00	$6,448.00	N/A	N/A	N/A	$7,254.00	UM	VNX SOFTWARE
456-106-557	AppSync for VNX5150 =IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
456-106-558	Replication Manager for VNX5150 =IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
456-106-613	VPLEX Local Base (incl. 10TB) =CA	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VNX SOFTWARE
456-106-615	VPLEX Metro Base New License =CA	$9,000.00	29.5%	$6,345.00	$1,620.00	N/A	N/A	N/A	N/A	$1,620.00	VPLEX	VNX SOFTWARE
456-106-617	VPLEX Geo Base New License =CA	$9,000.00	29.5%	$6,345.00	$1,620.00	N/A	N/A	N/A	N/A	$1,620.00	VPLEX	VNX SOFTWARE
456-106-619	VPLEX BASE VNX5100 Frame Based Lisc =IC	$28,650.00	29.5%	$20,198.25	$5,157.00	N/A	N/A	N/A	N/A	$5,157.00	VPLEX	VNX SOFTWARE
456-106-620	VPLEX METRO VNX5100 Frame Based Lisc =IC	$85,940.00	29.5%	$60,587.70	$15,469.20	N/A	N/A	N/A	N/A	$15,469.20	VPLEX	VNX SOFTWARE
456-106-621	VPLEX BASE VNX5300 Frame Based Lisc =IC	$28,650.00	29.5%	$20,198.25	$5,157.00	N/A	N/A	N/A	N/A	$5,157.00	VPLEX	VNX SOFTWARE
456-106-622	VPLEX METRO VNX5300 Frame Based Lisc =IC	$85,940.00	29.5%	$60,587.70	$15,469.20	N/A	N/A	N/A	N/A	$15,469.20	VPLEX	VNX SOFTWARE
457-000-652	Application Protection Suite for VNX5100	$7,832.00	17.5%	$6,461.40	$1,409.76	$1,253.12	N/A	N/A	N/A	$1,409.76	UE	VNX SOFTWARE
457-000-653	Application Protection Suite for VNX5300	$12,531.00	17.5%	$10,338.08	$2,255.58	$2,004.96	N/A	N/A	N/A	$2,255.58	UE	VNX SOFTWARE
457-000-654	Application Protection Suite for VNX5500	$33,502.00	30.5%	$23,283.89	$6,030.36	$5,360.32	N/A	N/A	N/A	$6,030.36	UM-S	VNX SOFTWARE
457-000-655	Application Protection Suite for VNX5700	$44,410.00	30.5%	$30,864.95	$7,993.80	$7,105.60	N/A	N/A	N/A	$7,993.80	UM-S	VNX SOFTWARE
457-000-656	Application Protection Suite for VNX7500	$53,939.00	30.5%	$37,487.61	$9,709.02	$8,630.24	N/A	N/A	N/A	$9,709.02	UM-S	VNX SOFTWARE
457-101-184	VNX5200 Application Protection Suite=IC	$13,784.00	30.5%	$9,579.88	$2,481.12	$2,205.44	N/A	N/A	N/A	$2,481.12	UM	VNX SOFTWARE
457-101-185	VNX5400 Application Protection Suite=IC	$24,561.00	30.5%	$17,069.90	$4,420.98	$3,929.76	N/A	N/A	N/A	$4,420.98	UM	VNX SOFTWARE
457-101-186	VNX5600 Application Protection Suite=IC	$37,857.00	30.5%	$26,310.62	$6,814.26	$6,057.12	N/A	N/A	N/A	$6,814.26	UM	VNX SOFTWARE
457-101-187	VNX5800 Application Protection Suite=IC	$44,410.00	30.5%	$30,864.95	$7,993.80	$7,105.60	N/A	N/A	N/A	$7,993.80	UM	VNX SOFTWARE
457-101-188	VNX7600 Application Protection Suite=IC	$49,624.00	30.5%	$34,488.68	$8,932.32	$7,939.84	N/A	N/A	N/A	$8,932.32	UM	VNX SOFTWARE
457-101-189	VNX8000 Application Protection Suite=IC	$74,975.00	30.5%	$52,107.63	$13,495.50	$11,996.00	N/A	N/A	N/A	$13,495.50	UM	VNX SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
457-101-753	VNX5150 Application Protection Suite =IC	$7,832.00	17.5%	$6,461.40	$1,409.76	$1,253.12	N/A	N/A	N/A	$1,409.76	UE	VNX SOFTWARE
ADMNRP5100	VNX MONITORING AND REPORTING-5100	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
ADMNRP5300	VNX MONITORING AND REPORTING-5300	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
ADMNRP5500	VNX MONITORING AND REPORTING-5500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
ADMNRP5700	VNX MONITORING AND REPORTING-5700	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
ADMNRP7500	VNX MONITORING AND REPORTING-7500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
ADVP-V53	ADV FILE LIC (NFS; MPFS & PNFS) FOR 5300	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
ADVP-V55	ADV FILE LICENSE (NFS; MPFS&PNFS)VNX5500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UM-S	VNX SOFTWARE
ADVP-V57	ADV FILE LICENSE (NFS; MPFS&PNFS)VNX5700	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
ADVP-V75	ADV FILE LICENSE (NFS; MPFS&PNFS)VNX7500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UM-S	VNX SOFTWARE
APPSYNC-KIT	APPSYNC MEDIA KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UM-S	VNX SOFTWARE
BASEP-V53	BASE FILE LICENSE (CIFS/FTP) FOR VNX5300	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
BASEP-V55	BASE FILE LICENSE (CIFS&FTP) FOR VNX5500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UM-S	VNX SOFTWARE
BASEP-V57	BASE FILE LICENSE (CIFS&FTP) FOR VNX5700	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UM-S	VNX SOFTWARE
BASEP-V75	BASE FILE LICENSE (CIFS&FTP) FOR VNX7500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UM-S	VNX SOFTWARE
DARE-VNX5200	Data at Rest Encryption for VNX5200=IC	$2,340.00	30.5%	$1,626.30	$421.20	$374.40	N/A	N/A	N/A	$421.20	UM	VNX SOFTWARE
DARE-VNX5400	Data at Rest Encryption for VNX5400=IC	$3,725.00	30.5%	$2,588.88	$670.50	$596.00	N/A	N/A	N/A	$670.50	UM	VNX SOFTWARE
DARE-VNX5600	Data at Rest Encryption for VNX5600=IC	$6,515.00	30.5%	$4,527.93	$1,172.70	$1,042.40	N/A	N/A	N/A	$1,172.70	UM	VNX SOFTWARE
DARE-VNX5800	Data at Rest Encryption for VNX5800=IC	$9,265.00	30.5%	$6,439.18	$1,667.70	$1,482.40	N/A	N/A	N/A	$1,667.70	UM	VNX SOFTWARE
DARE-VNX7600	Data at Rest Encryption for VNX7600=IC	$11,365.00	30.5%	$7,898.68	$2,045.70	$1,818.40	N/A	N/A	N/A	$2,045.70	UM	VNX SOFTWARE
DARE-VNX8000	Data at Rest Encryption for VNX8000=IC	$17,170.00	30.5%	$11,933.15	$3,090.60	$2,747.20	N/A	N/A	N/A	$3,090.60	UM	VNX SOFTWARE
EMCSASVNX5100	EMC Storage Analytics for VNX5100 =IC	$4,750.00	17.5%	$3,918.75	$855.00	$760.00	N/A	N/A	N/A	$855.00	UE	VNX SOFTWARE
EMCSASVNX5300	EMC Storage Analytics for VNX5300 =IC	$6,200.00	17.5%	$5,115.00	$1,116.00	$992.00	N/A	N/A	N/A	$1,116.00	UE	VNX SOFTWARE
EMCSASVNX5500	EMC Storage Analytics for VNX5500 = IC	$16,800.00	30.5%	$11,676.00	$3,024.00	$2,688.00	N/A	N/A	N/A	$3,024.00	UM-S	VNX SOFTWARE
EMCSASVNX5700	EMC Storage Analytics for VNX5700 = IC	$27,000.00	30.5%	$18,765.00	$4,860.00	$4,320.00	N/A	N/A	N/A	$4,860.00	UM-S	VNX SOFTWARE
EMCSASVNX7500	EMC Storage Analytics for VNX7500 = IC	$36,000.00	30.5%	$25,020.00	$6,480.00	$5,760.00	N/A	N/A	N/A	$6,480.00	UM-S	VNX SOFTWARE
EPAK-V53	TOTAL EFFICIENCY PACK FOR VNX5300	$21,399.00	17.5%	$17,654.18	$3,851.82	$3,423.84	N/A	N/A	N/A	$3,851.82	UE	VNX SOFTWARE
EPAK-V53UPG	TOT EFF PACK UPGRADE FOR VNX5300	$9,815.00	17.5%	$8,097.38	$1,766.70	$1,570.40	N/A	N/A	N/A	$1,766.70	UE	VNX SOFTWARE
EPAK-V55	TOTAL EFFICIENCY PACK FOR VNX5500	$56,192.00	30.5%	$39,053.44	$10,114.56	$8,990.72	N/A	N/A	N/A	$10,114.56	UM-S	VNX SOFTWARE
EPAK-V55UPG	TOT EFF PACK UPGRADE FOR VNX5500	$39,919.00	30.5%	$27,743.71	$7,185.42	$6,387.04	N/A	N/A	N/A	$7,185.42	UM-S	VNX SOFTWARE
EPAK-V57	TOTAL EFFICIENCY PACK FOR VNX5700	$130,808.00	30.5%	$90,911.56	$23,545.44	$20,929.28	N/A	N/A	N/A	$23,545.44	UM-S	VNX SOFTWARE
EPAK-V57UPG	TOT EFF PACK UPGRADE FOR VNX5700	$114,535.00	30.5%	$79,601.83	$20,616.30	$18,325.60	N/A	N/A	N/A	$20,616.30	UM-S	VNX SOFTWARE
EPAK-V75	TOTAL EFFICIENCY PACK FOR VNX7500	$213,082.00	30.5%	$148,091.99	$38,354.76	$34,093.12	N/A	N/A	N/A	$38,354.76	UM-S	VNX SOFTWARE
EPAK-V75UPG	TOT EFF PACK UPGRADE FOR VNX7500	$196,809.00	30.5%	$136,782.26	$35,425.62	$31,489.44	N/A	N/A	N/A	$35,425.62	UM-S	VNX SOFTWARE
EPAK-VNX5200	VNX5200 Total Efficiency Pack=IC	$26,107.00	30.5%	$18,144.37	$4,699.26	$4,177.12	N/A	N/A	N/A	$4,699.26	UM	VNX SOFTWARE
EPAK-VNX5400	VNX5400 Total Efficiency Pack=IC	$42,798.00	30.5%	$29,744.61	$7,703.64	$6,847.68	N/A	N/A	N/A	$7,703.64	UM	VNX SOFTWARE
EPAK-VNX5600	VNX5600 Total Efficiency Pack=IC	$72,972.00	30.5%	$50,715.54	$13,134.96	$11,675.52	N/A	N/A	N/A	$13,134.96	UM	VNX SOFTWARE
EPAK-VNX5800	VNX5800 Total Efficiency Pack=IC	$130,808.00	30.5%	$90,911.56	$23,545.44	$20,929.28	N/A	N/A	N/A	$23,545.44	UM	VNX SOFTWARE
EPAK-VNX7600	VNX7600 Total Efficiency Pack=IC	$196,035.00	30.5%	$136,244.33	$35,286.30	$31,365.60	N/A	N/A	N/A	$35,286.30	UM	VNX SOFTWARE
EPAK-VNX8000	VNX8000 Total Efficiency Pack=IC	$296,184.00	30.5%	$205,847.88	$53,313.12	$47,389.44	N/A	N/A	N/A	$53,313.12	UM	VNX SOFTWARE
ESA-VNX5200	EMC Storage Analytics VNX5200 Suite=IC	$6,820.00	30.5%	$4,739.90	$1,227.60	$1,091.20	N/A	N/A	N/A	$1,227.60	UM	VNX SOFTWARE
ESA-VNX5400	EMC Storage Analytics VNX5400 Suite=IC	$10,850.00	30.5%	$7,540.75	$1,953.00	$1,736.00	N/A	N/A	N/A	$1,953.00	UM	VNX SOFTWARE
ESA-VNX5600	EMC Storage Analytics VNX5600 Suite=IC	$18,984.00	30.5%	$13,193.88	$3,417.12	$3,037.44	N/A	N/A	N/A	$3,417.12	UM	VNX SOFTWARE
ESA-VNX5800	EMC Storage Analytics VNX5800 Suite=IC	$27,000.00	30.5%	$18,765.00	$4,860.00	$4,320.00	N/A	N/A	N/A	$4,860.00	UM	VNX SOFTWARE
ESA-VNX7600	EMC Storage Analytics VNX7600 Suite=IC	$33,120.00	30.5%	$23,018.40	$5,961.60	$5,299.20	N/A	N/A	N/A	$5,961.60	UM	VNX SOFTWARE
ESA-VNX8000	EMC Storage Analytics VNX8000 Suite=IC	$50,040.00	30.5%	$34,777.80	$9,007.20	$8,006.40	N/A	N/A	N/A	$9,007.20	UM	VNX SOFTWARE
EXPSAS-V56	Unisphere VNX5600 SAS EXP Software=IC	$1,530.00	30.5%	$1,063.35	$275.40	$244.80	N/A	N/A	N/A	$275.40	UM	VNX SOFTWARE
EXPSAS-V58	Unisphere VNX5800 SAS EXP Software=IC	$11,225.00	30.5%	$7,801.38	$2,020.50	$1,796.00	N/A	N/A	N/A	$2,020.50	UM	VNX SOFTWARE
EXPSAS-V75	UNISPHERE VNX7500 SAS EXPANSION LICENSE	$26,543.00	30.5%	$18,447.39	$4,777.74	$4,246.88	N/A	N/A	N/A	$4,777.74	UM-S	VNX SOFTWARE
EXPSAS-V76	Unisphere VNX7600 SAS EXP Software=IC	$23,220.00	30.5%	$16,137.90	$4,179.60	$3,715.20	N/A	N/A	N/A	$4,179.60	UM	VNX SOFTWARE
EXPSAS-V80	Unisphere VNX8000 SAS EXP Software=IC	$35,225.00	30.5%	$24,481.38	$6,340.50	$5,636.00	N/A	N/A	N/A	$6,340.50	UM	VNX SOFTWARE
FSTC-V51	FAST CACHE FOR VNX5100	$1,856.00	17.5%	$1,531.20	$334.08	$296.96	N/A	N/A	N/A	$334.08	UE	VNX SOFTWARE
FSTC-V53	FAST CACHE FOR VNX5300	$2,813.00	17.5%	$2,320.73	$506.34	$450.08	N/A	N/A	N/A	$506.34	UE	VNX SOFTWARE
FSTC-V53-UPG	FAST CACHE FOR VNX5300 UPG	$957.00	17.5%	$789.53	$172.26	$153.12	N/A	N/A	N/A	$172.26	UE	VNX SOFTWARE
FSTC-V55	FAST CACHE FOR VNX5500	$20,109.00	30.5%	$13,975.76	$3,619.62	$3,217.44	N/A	N/A	N/A	$3,619.62	UM-S	VNX SOFTWARE
FSTC-V55-UPG	FAST CACHE FOR VNX5500 UPG	$17,502.00	30.5%	$12,163.89	$3,150.36	$2,800.32	N/A	N/A	N/A	$3,150.36	UM-S	VNX SOFTWARE
FSTC-V57	FAST CACHE FOR VNX5700	$52,283.00	30.5%	$36,336.69	$9,410.94	$8,365.28	N/A	N/A	N/A	$9,410.94	UM-S	VNX SOFTWARE
FSTC-V57-UPG	FAST CACHE FOR VNX5700 UPG	$49,676.00	30.5%	$34,524.82	$8,941.68	$7,948.16	N/A	N/A	N/A	$8,941.68	UM-S	VNX SOFTWARE
FSTC-V75	FAST CACHE FOR VNX7500	$64,457.00	30.5%	$44,797.62	$11,602.26	$10,313.12	N/A	N/A	N/A	$11,602.26	UM-S	VNX SOFTWARE
FSTC-V75-UPG	FAST CACHE FOR VNX7500 UPG	$61,850.00	30.5%	$42,985.75	$11,133.00	$9,896.00	N/A	N/A	N/A	$11,133.00	UM-S	VNX SOFTWARE
FSTS-V51	FAST SUITE FOR VNX5100	$2,506.00	17.5%	$2,067.45	$451.08	$400.96	N/A	N/A	N/A	$451.08	UE	VNX SOFTWARE
FSTS-V53	FAST SUITE FOR VNX5300	$3,797.00	17.5%	$3,132.53	$683.46	$607.52	N/A	N/A	N/A	$683.46	UE	VNX SOFTWARE
FSTS-V53-UPG	FAST SUITE FOR VNX5300 UPG	$1,291.00	17.5%	$1,065.08	$232.38	$206.56	N/A	N/A	N/A	$232.38	UE	VNX SOFTWARE
FSTS-V55	FAST SUITE FOR VNX5500	$24,432.00	30.5%	$16,980.24	$4,397.76	$3,909.12	N/A	N/A	N/A	$4,397.76	UM-S	VNX SOFTWARE
FSTS-V55-UPG	FAST SUITE FOR VNX5500 UPG	$20,912.00	30.5%	$14,533.84	$3,764.16	$3,345.92	N/A	N/A	N/A	$3,764.16	UM-S	VNX SOFTWARE
FSTS-V57	FAST SUITE FOR VNX5700	$70,582.00	30.5%	$49,054.49	$12,704.76	$11,293.12	N/A	N/A	N/A	$12,704.76	UM-S	VNX SOFTWARE
FSTS-V57-UPG	FAST SUITE FOR VNX5700 UPG	$67,062.00	30.5%	$46,608.09	$12,071.16	$10,729.92	N/A	N/A	N/A	$12,071.16	UM-S	VNX SOFTWARE
FSTS-V75	FAST SUITE FOR VNX7500	$104,016.00	30.5%	$72,291.12	$18,722.88	$16,642.56	N/A	N/A	N/A	$18,722.88	UM-S	VNX SOFTWARE
FSTS-V75-UPG	FAST SUITE FOR VNX7500 UPG	$100,496.00	30.5%	$69,844.72	$18,089.28	$16,079.36	N/A	N/A	N/A	$18,089.28	UM-S	VNX SOFTWARE
FSTS-VNX5200	VNX5200 FAST Suite=IC	$4,177.00	30.5%	$2,903.02	$751.86	$668.32	N/A	N/A	N/A	$751.86	UM	VNX SOFTWARE
FSTS-VNX5400	VNX5400 FAST Suite=IC	$8,543.00	30.5%	$5,937.39	$1,537.74	$1,366.88	N/A	N/A	N/A	$1,537.74	UM	VNX SOFTWARE
FSTS-VNX5600	VNX5600 FAST Suite=IC	$27,608.00	30.5%	$19,187.56	$4,969.44	$4,417.28	N/A	N/A	N/A	$4,969.44	UM	VNX SOFTWARE
FSTS-VNX5800	VNX5800 FAST Suite=IC	$70,582.00	30.5%	$49,054.49	$12,704.76	$11,293.12	N/A	N/A	N/A	$12,704.76	UM	VNX SOFTWARE
FSTS-VNX7600	VNX7600 FAST Suite=IC	$95,695.00	30.5%	$66,508.03	$17,225.10	$15,311.20	N/A	N/A	N/A	$17,225.10	UM	VNX SOFTWARE
FSTS-VNX8000	VNX8000 FAST Suite=IC	$144,582.00	30.5%	$100,484.49	$26,024.76	$23,133.12	N/A	N/A	N/A	$26,024.76	UM	VNX SOFTWARE
FSTVP-V53	FAST VP FOR VNX5300	$2,813.00	17.5%	$2,320.73	$506.34	$450.08	N/A	N/A	N/A	$506.34	UE	VNX SOFTWARE
FSTVP-V55	FAST VP FOR VNX5500	$18,098.00	30.5%	$12,578.11	$3,257.64	$2,895.68	N/A	N/A	N/A	$3,257.64	UM-S	VNX SOFTWARE
FSTVP-V57	FAST VP FOR VNX5700	$52,283.00	30.5%	$36,336.69	$9,410.94	$8,365.28	N/A	N/A	N/A	$9,410.94	UM-S	VNX SOFTWARE
FSTVP-V75	FAST VP FOR VNX7500	$84,457.00	30.5%	$58,697.62	$15,202.26	$13,513.12	N/A	N/A	N/A	$15,202.26	UM-S	VNX SOFTWARE
LPS32-V51	OE32 LOCAL PROTECT SUITE FOR VNX5100	$2,063.00	17.5%	$1,701.98	$371.34	$330.08	N/A	N/A	N/A	$371.34	UE	VNX SOFTWARE
LPS32-V53	OE32 LOCAL PROTECT SUITE FOR VNX5300	$3,031.00	17.5%	$2,500.58	$545.58	$484.96	N/A	N/A	N/A	$545.58	UE	VNX SOFTWARE
LPS32-V55	OE32 LOCAL PROTECT SUITE FOR VNX5500	$8,729.00	30.5%	$6,066.66	$1,571.22	$1,396.64	N/A	N/A	N/A	$1,571.22	UM-S	VNX SOFTWARE
LPS32-V57	OE32 LOCAL PROTECT SUITE FOR VNX5700	$13,559.00	30.5%	$9,423.51	$2,440.62	$2,169.44	N/A	N/A	N/A	$2,440.62	UM-S	VNX SOFTWARE
LPS32-V75	OE32 LOCAL PROTECT SUITE FOR VNX7500	$16,949.00	30.5%	$11,779.56	$3,050.82	$2,711.84	N/A	N/A	N/A	$3,050.82	UM-S	VNX SOFTWARE
LPS-V51	LOCAL PROTECTION SUITE FOR VNX5100	$2,063.00	17.5%	$1,701.98	$371.34	$330.08	N/A	N/A	N/A	$371.34	UE	VNX SOFTWARE
LPS-V53	LOCAL PROTECTION SUITE FOR VNX5300	$3,031.00	17.5%	$2,500.58	$545.58	$484.96	N/A	N/A	N/A	$545.58	UE	VNX SOFTWARE
LPS-V55	LOCAL PROTECTION SUITE FOR VNX5500	$8,729.00	30.5%	$6,066.66	$1,571.22	$1,396.64	N/A	N/A	N/A	$1,571.22	UM-S	VNX SOFTWARE
LPS-V57	LOCAL PROTECTION SUITE FOR VNX5700	$13,559.00	30.5%	$9,423.51	$2,440.62	$2,169.44	N/A	N/A	N/A	$2,440.62	UM-S	VNX SOFTWARE
LPS-V75	LOCAL PROTECTION SUITE FOR VNX7500	$16,949.00	30.5%	$11,779.56	$3,050.82	$2,711.84	N/A	N/A	N/A	$3,050.82	UM-S	VNX SOFTWARE
LPS-VNX5200	VNX5200 Local Protection Suite=IC	$3,334.00	30.5%	$2,317.13	$600.12	$533.44	N/A	N/A	N/A	$600.12	UM	VNX SOFTWARE
LPS-VNX5400	VNX5400 Local Protection Suite=IC	$5,941.00	30.5%	$4,129.00	$1,069.38	$950.56	N/A	N/A	N/A	$1,069.38	UM	VNX SOFTWARE
LPS-VNX5600	VNX5600 Local Protection Suite=IC	$9,864.00	30.5%	$6,855.48	$1,775.52	$1,578.24	N/A	N/A	N/A	$1,775.52	UM	VNX SOFTWARE
LPS-VNX5800	VNX5800 Local Protection Suite=IC	$13,559.00	30.5%	$9,423.51	$2,440.62	$2,169.44	N/A	N/A	N/A	$2,440.62	UM	VNX SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
LPS-VNX7600	VNX7600 Local Protection Suite=IC	$15,593.00	30.5%	$10,837.14	$2,806.74	$2,494.88	N/A	N/A	N/A	$2,806.74	UM	VNX SOFTWARE
LPS-VNX8000	VNX8000 Local Protection Suite=IC	$23,559.00	30.5%	$16,373.51	$4,240.62	$3,769.44	N/A	N/A	N/A	$4,240.62	UM	VNX SOFTWARE
PPAK-V51	TOTAL PROTECTION PACK for VNX5100	$11,166.00	17.5%	$9,211.95	$2,009.88	$1,786.56	N/A	N/A	N/A	$2,009.88	UE	VNX SOFTWARE
PPAK-V53	TOTAL PROTECTION PACK for VNX5300	$18,700.00	17.5%	$15,427.50	$3,366.00	$2,992.00	N/A	N/A	N/A	$3,366.00	UE	VNX SOFTWARE
PPAK-V53UPG	T. P. PACK UPGRADE FOR THE VNX5300	$7,534.00	17.5%	$6,215.55	$1,356.12	$1,205.44	N/A	N/A	N/A	$1,356.12	UE	VNX SOFTWARE
PPAK-V55	TOTAL PROTECTION PACK for VNX5500	$49,378.00	30.5%	$34,317.71	$8,888.04	$7,900.48	N/A	N/A	N/A	$8,888.04	UM-S	VNX SOFTWARE
PPAK-V55UPG	T. P. PACK UPGRADE FOR THE VNX5500	$33,692.00	30.5%	$23,415.94	$6,064.56	$5,390.72	N/A	N/A	N/A	$6,064.56	UM-S	VNX SOFTWARE
PPAK-V57	TOTAL PROTECTION PACK for VNX5700	$73,494.00	30.5%	$51,078.33	$13,228.92	$11,759.04	N/A	N/A	N/A	$13,228.92	UM-S	VNX SOFTWARE
PPAK-V57UPG	T. P. PACK UPGRADE FOR THE VNX5700	$57,808.00	30.5%	$40,176.56	$10,405.44	$9,249.28	N/A	N/A	N/A	$10,405.44	UM-S	VNX SOFTWARE
PPAK-V75	TOTAL PROTECTION PACK for VNX7500	$115,016.00	30.5%	$79,936.12	$20,702.88	$18,402.56	N/A	N/A	N/A	$20,702.88	UM-S	VNX SOFTWARE
PPAK-V75UPG	T. P. PACK UPGRADE FOR THE VNX7500	$99,330.00	30.5%	$69,034.35	$17,879.40	$15,892.80	N/A	N/A	N/A	$17,879.40	UM-S	VNX SOFTWARE
PPAK-VNX5200	VNX5200 Total Protection Pack=IC	$22,814.00	30.5%	$15,855.73	$4,106.52	$3,650.24	N/A	N/A	N/A	$4,106.52	UM	VNX SOFTWARE
PPAK-VNX5400	VNX5400 Total Protection Pack=IC	$36,465.00	30.5%	$25,343.18	$6,563.70	$5,834.40	N/A	N/A	N/A	$6,563.70	UM	VNX SOFTWARE
PPAK-VNX5600	VNX5600 Total Protection Pack=IC	$55,797.00	30.5%	$38,778.92	$10,043.46	$8,927.52	N/A	N/A	N/A	$10,043.46	UM	VNX SOFTWARE
PPAK-VNX5800	VNX5800 Total Protection Pack=IC	$73,494.00	30.5%	$51,078.33	$13,228.92	$11,759.04	N/A	N/A	N/A	$13,228.92	UM	VNX SOFTWARE
PPAK-VNX7600	VNX7600 Total Protection Pack=IC	$105,815.00	30.5%	$73,541.43	$19,046.70	$16,930.40	N/A	N/A	N/A	$19,046.70	UM	VNX SOFTWARE
PPAK-VNX8000	VNX8000 Total Protection Pack=IC	$159,872.00	30.5%	$111,111.04	$28,776.96	$25,579.52	N/A	N/A	N/A	$28,776.96	UM	VNX SOFTWARE
RPEX-CDPCX-UG	RPSE TO RPEX LOCAL REG CAP UG FOR CX	$2,050.00	30.5%	$1,424.75	$369.00	$328.00	N/A	N/A	N/A	$369.00	UM-S	VNX SOFTWARE
RPEX-CRRCX-UG	RPSE TO RPEX REMOTE REG CAP UG FOR CX	$4,065.00	30.5%	$2,825.18	$731.70	$650.40	N/A	N/A	N/A	$731.70	UM-S	VNX SOFTWARE
RPS-V51	REMOTE PROTECTION SUITE FOR VNX5100	$4,063.00	17.5%	$3,351.98	$731.34	$650.08	N/A	N/A	N/A	$731.34	UE	VNX SOFTWARE
RPS-V53	REMOTE PROTECTION SUITE FOR VNX5300	$7,813.00	17.5%	$6,445.73	$1,406.34	$1,250.08	N/A	N/A	N/A	$1,406.34	UE	VNX SOFTWARE
RPS-V55	REMOTE PROTECTION SUITE FOR VNX5500	$19,492.00	30.5%	$13,546.94	$3,508.56	$3,118.72	N/A	N/A	N/A	$3,508.56	UM-S	VNX SOFTWARE
RPS-V57	REMOTE PROTECTION SUITE FOR VNX5700	$33,898.00	30.5%	$23,559.11	$6,101.64	$5,423.68	N/A	N/A	N/A	$6,101.64	UM-S	VNX SOFTWARE
RPS-V75	REMOTE PROTECTION SUITE FOR VNX7500	$72,881.00	30.5%	$50,652.30	$13,118.58	$11,660.96	N/A	N/A	N/A	$13,118.58	UM-S	VNX SOFTWARE
RPS-VNX5200	VNX5200 Remote Protection Suite=IC	$8,594.00	30.5%	$5,972.83	$1,546.92	$1,375.04	N/A	N/A	N/A	$1,546.92	UM	VNX SOFTWARE
RPS-VNX5400	VNX5400 Remote Protection Suite=IC	$15,313.00	30.5%	$10,642.54	$2,756.34	$2,450.08	N/A	N/A	N/A	$2,756.34	UM	VNX SOFTWARE
RPS-VNX5600	VNX5600 Remote Protection Suite=IC	$22,026.00	30.5%	$15,308.07	$3,964.68	$3,524.16	N/A	N/A	N/A	$3,964.68	UM	VNX SOFTWARE
RPS-VNX5800	VNX5800 Remote Protection Suite=IC	$33,898.00	30.5%	$23,559.11	$6,101.64	$5,423.68	N/A	N/A	N/A	$6,101.64	UM	VNX SOFTWARE
RPS-VNX7600	VNX7600 Remote Protection Suite=IC	$67,051.00	30.5%	$46,600.45	$12,069.18	$10,728.16	N/A	N/A	N/A	$12,069.18	UM	VNX SOFTWARE
RPS-VNX8000	VNX8000 Remote Protection Suite=IC	$101,305.00	30.5%	$70,406.98	$18,234.90	$16,208.80	N/A	N/A	N/A	$18,234.90	UM	VNX SOFTWARE
SASCONN-T90	Storage Analytics Connector	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM-H	VNX SOFTWARE
SCS-V51	SECURITY & COMPLIANCE SUITE FOR VNX5100	$837.00	17.5%	$690.53	$150.66	$133.92	N/A	N/A	N/A	$150.66	UE	VNX SOFTWARE
SCS-V53	SECURITY & COMPLIANCE SUITE FOR VNX5300	$1,361.00	17.5%	$1,122.83	$244.98	$217.76	N/A	N/A	N/A	$244.98	UE	VNX SOFTWARE
SCS-V53-GOOGL	VNX5300 CONNECTOR FOR GOOGLE	$1,361.00	17.5%	$1,122.83	$244.98	$217.76	N/A	N/A	N/A	$244.98	UE	VNX SOFTWARE
SCS-V53-UPG	SEC & COMP STE FOR VNX5300	$524.00	17.5%	$432.30	$94.32	$83.84	N/A	N/A	N/A	$94.32	UE	VNX SOFTWARE
SCS-V55	SECURITY & COMPLIANCE SUITE FOR VNX5500	$3,552.00	30.5%	$2,468.64	$639.36	$568.32	N/A	N/A	N/A	$639.36	UM-S	VNX SOFTWARE
SCS-V55-GOOGL	VNX5500 CONNECTOR FOR GOOGLE	$3,552.00	30.5%	$2,468.64	$639.36	$568.32	N/A	N/A	N/A	$639.36	UM-S	VNX SOFTWARE
SCS-V55-UPG	SEC & COMP STE FOR VNX5500	$2,376.00	30.5%	$1,651.32	$427.68	$380.16	N/A	N/A	N/A	$427.68	UM-S	VNX SOFTWARE
SCS-V57	SECURITY & COMPLIANCE SUITE FOR VNX5700	$4,262.00	30.5%	$2,962.09	$767.16	$681.92	N/A	N/A	N/A	$767.16	UM-S	VNX SOFTWARE
SCS-V57-GOOGL	VNV5700 CONNECTOR FOR GOOGLE	$4,262.00	30.5%	$2,962.09	$767.16	$681.92	N/A	N/A	N/A	$767.16	UM-S	VNX SOFTWARE
SCS-V57-UPG	SEC & COMP STE FOR VNX5700	$3,086.00	30.5%	$2,144.77	$555.48	$493.76	N/A	N/A	N/A	$555.48	UM-S	VNX SOFTWARE
SCS-V75	SECURITY & COMPLIANCE SUITE FOR VNX7500	$4,972.00	30.5%	$3,455.54	$894.96	$795.52	N/A	N/A	N/A	$894.96	UM-S	VNX SOFTWARE
SCS-V75-GOOGL	VNX7500 CONNECTOR FOR GOOGLE	$4,972.00	30.5%	$3,455.54	$894.96	$795.52	N/A	N/A	N/A	$894.96	UM-S	VNX SOFTWARE
SCS-V75-UPG	SEC & COMP STE FOR VNX7500	$3,796.00	30.5%	$2,638.22	$683.28	$607.36	N/A	N/A	N/A	$683.28	UM-S	VNX SOFTWARE
SCS-VNX5200	VNX5200 Events and Retention Suite=IC	$1,497.00	30.5%	$1,040.42	$269.46	$239.52	N/A	N/A	N/A	$269.46	UM	VNX SOFTWARE
SCS-VNX5400	VNX5400 Events and Retention Suite=IC	$2,382.00	30.5%	$1,655.49	$428.76	$381.12	N/A	N/A	N/A	$428.76	UM	VNX SOFTWARE
SCS-VNX5600	VNX5600 Events and Retention Suite=IC	$4,014.00	30.5%	$2,789.73	$722.52	$642.24	N/A	N/A	N/A	$722.52	UM	VNX SOFTWARE
SCS-VNX5800	VNX5800 Events and Retention Suite=IC	$4,262.00	30.5%	$2,962.09	$767.16	$681.92	N/A	N/A	N/A	$767.16	UM	VNX SOFTWARE
SCS-VNX7600	VNX7600 Events and Retention Suite=IC	$4,574.00	30.5%	$3,178.93	$823.32	$731.84	N/A	N/A	N/A	$823.32	UM	VNX SOFTWARE
SCS-VNX8000	VNX8000 Events and Retention Suite=IC	$6,911.00	30.5%	$4,803.15	$1,243.98	$1,105.76	N/A	N/A	N/A	$1,243.98	UM	VNX SOFTWARE
SRSTC-VNX2-1	SRM SUITE C VNX2 TIER 1 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
SRSTC-VNX2-2	SRM SUITE C VNX2 TIER 2 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
SRSTC-VNX2-3	SRM SUITE C VNX2 TIER 3 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
SRSTC-VNX2-4	SRM SUITE C VNX2 TIER 4 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
SRSTC-VNX2-5	SRM SUITE C VNX2 TIER 5 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
SRSTC-VNX2-6	SRM SUITE C VNX2 TIER 6 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
SRSTW-VNX2-1	SRM SUITE W VNX2 TIER 1 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
SRSTW-VNX2-2	SRM SUITE W VNX2 TIER 2 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
SRSTW-VNX2-3	SRM SUITE W VNX2 TIER 3 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
SRSTW-VNX2-4	SRM SUITE W VNX2 TIER 4 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
SRSTW-VNX2-5	SRM SUITE W VNX2 TIER 5 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
SRSTW-VNX2-6	SRM SUITE W VNX2 TIER 6 =IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
TP-V51	THIN PROVISIONING FOR VNX5100	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
UAYZ-V51	UNISPHERE ANALYZER FOR A VNX5100	$1,670.00	17.5%	$1,377.75	$300.60	$267.20	N/A	N/A	N/A	$300.60	UE	VNX SOFTWARE
UAYZ-V53	UNISPHERE ANALYZER FORA VNX5300	$2,532.00	17.5%	$2,088.90	$455.76	$405.12	N/A	N/A	N/A	$455.76	UE	VNX SOFTWARE
UAYZ-V55	UNISPHERE ANALYZER FOR A VNX5500	$18,098.00	30.5%	$12,578.11	$3,257.64	$2,895.68	N/A	N/A	N/A	$3,257.64	UM-S	VNX SOFTWARE
UAYZ-V57	UNISPHERE ANALYZER FOR A VNX5700	$47,055.00	30.5%	$32,703.23	$8,469.90	$7,528.80	N/A	N/A	N/A	$8,469.90	UM-S	VNX SOFTWARE
UAYZ-V75	UNISPHERE ANALYZER FOR A VNX7500	$76,011.00	30.5%	$52,827.65	$13,681.98	$12,161.76	N/A	N/A	N/A	$13,681.98	UM-S	VNX SOFTWARE
UNIB-V51	Unisphere Block & VNX OE VNX5100	$2,369.00	17.5%	$1,954.43	$426.42	$379.04	N/A	N/A	N/A	$426.42	UE	VNX SOFTWARE
UNIB-V53	UNISPHERE BLOCK & VNX OE VNX 5300	$6,413.00	17.5%	$5,290.73	$1,154.34	$1,026.08	N/A	N/A	N/A	$1,154.34	UE	VNX SOFTWARE
UNIB-V53UPG	UNISPHERE UPG FOR VNX OE BLOCK & VNX5300	$5,130.00	17.5%	$4,232.25	$923.40	$820.80	N/A	N/A	N/A	$923.40	UE	VNX SOFTWARE
UNIB-V55	Unisphere for Block for VNX5500	$12,548.00	30.5%	$8,720.86	$2,258.64	$2,007.68	N/A	N/A	N/A	$2,258.64	UM-S	VNX SOFTWARE
UNIB-V55UPG	UNISPHERE BLOCK UPG FOR VNX5500	$10,038.00	30.5%	$6,976.41	$1,806.84	$1,606.08	N/A	N/A	N/A	$1,806.84	UM-S	VNX SOFTWARE
UNIB-V57	UNISPHERE FOR BLOCK FOR A VNX 5700	$34,386.00	30.5%	$23,898.27	$6,189.48	$5,501.76	N/A	N/A	N/A	$6,189.48	UM-S	VNX SOFTWARE
UNIB-V57UPG	UNISPHERE BLOCK UPG FOR VNX5700	$27,509.00	30.5%	$19,118.76	$4,951.62	$4,401.44	N/A	N/A	N/A	$4,951.62	UM-S	VNX SOFTWARE
UNIB-V75	UNISPHERE FOR BLOCK FOR A VNX7500	$46,149.00	30.5%	$32,073.56	$8,306.82	$7,383.84	N/A	N/A	N/A	$8,306.82	UM-S	VNX SOFTWARE
UNIB-V75UPG	UNISPHERE BLOCK UPG FOR VNX7500	$36,919.00	30.5%	$25,658.71	$6,645.42	$5,907.04	N/A	N/A	N/A	$6,645.42	UM-S	VNX SOFTWARE
UNIF-V53	UNISPHERE FILE & VNX OE VNX5300	$4,988.00	17.5%	$4,115.10	$897.84	$798.08	N/A	N/A	N/A	$897.84	UE	VNX SOFTWARE
UNIF-V53UPG	UNI FOR FILE AND VNX OE FOR A VNX5300	$3,990.00	17.5%	$3,291.75	$718.20	$638.40	N/A	N/A	N/A	$718.20	UE	VNX SOFTWARE
UNIF-V55	UNISPHERE FOR FILE FOR A VNX5500	$9,330.00	30.5%	$6,484.35	$1,679.40	$1,492.80	N/A	N/A	N/A	$1,679.40	UM-S	VNX SOFTWARE
UNIF-V55UPG	UNISPHERE FOR FILE FOR A VNX5500	$7,464.00	30.5%	$5,187.48	$1,343.52	$1,194.24	N/A	N/A	N/A	$1,343.52	UM-S	VNX SOFTWARE
UNIF-V57	UNISPHERE FOR FILE FOR A VNX5700	$34,386.00	30.5%	$23,898.27	$6,189.48	$5,501.76	N/A	N/A	N/A	$6,189.48	UM-S	VNX SOFTWARE
UNIF-V57UPG	UNISPHERE FOR FILE FOR A VNX5700	$27,509.00	30.5%	$19,118.76	$4,951.62	$4,401.44	N/A	N/A	N/A	$4,951.62	UM-S	VNX SOFTWARE
UNIF-V75	UNISPHERE FOR FILE FOR A VNX 7500	$46,149.00	30.5%	$32,073.56	$8,306.82	$7,383.84	N/A	N/A	N/A	$8,306.82	UM-S	VNX SOFTWARE
UNIF-V75UPG	UNISPHERE FOR FILE FOR A VNX7500	$36,919.00	30.5%	$25,658.71	$6,645.42	$5,907.04	N/A	N/A	N/A	$6,645.42	UM-S	VNX SOFTWARE
UNISB-VNX5200	VNX5200 Unisphere Block Suite =IC	$7,054.00	30.5%	$4,902.53	$1,269.72	$1,128.64	N/A	N/A	N/A	$1,269.72	UM	VNX SOFTWARE
UNISB-VNX5400	VNX5400 Unisphere Block Suite=IC	$8,730.00	30.5%	$6,067.35	$1,571.40	$1,396.80	N/A	N/A	N/A	$1,571.40	UM	VNX SOFTWARE
UNISB-VNX5600	VNX5600 Unisphere Block Suite=IC	$15,810.00	30.5%	$10,987.95	$2,845.80	$2,529.60	N/A	N/A	N/A	$2,845.80	UM	VNX SOFTWARE
UNISB-VNX5800	VNX5800 Unisphere Block Suite=IC	$32,323.00	30.5%	$22,464.49	$5,818.14	$5,171.68	N/A	N/A	N/A	$5,818.14	UM	VNX SOFTWARE
UNISB-VNX7600	VNX7600 Unisphere Block Suite=IC	$43,380.00	30.5%	$30,149.10	$7,808.40	$6,940.80	N/A	N/A	N/A	$7,808.40	UM	VNX SOFTWARE
UNISB-VNX8000	VNX8000 Unisphere Block Suite=IC	$65,070.00	30.5%	$45,223.65	$11,712.60	$10,411.20	N/A	N/A	N/A	$11,712.60	UM	VNX SOFTWARE
UNISF-VNX5200	VNX5200 Unisphere File Suite=IC	$5,486.00	30.5%	$3,812.77	$987.48	$877.76	N/A	N/A	N/A	$987.48	UM	VNX SOFTWARE
UNISF-VNX5400	VNX5400 Unisphere File Suite=IC	$6,491.00	30.5%	$4,511.25	$1,168.38	$1,038.56	N/A	N/A	N/A	$1,168.38	UM	VNX SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
UNISF-VNX5600	VNX5600 Unisphere File Suite=IC	$11,756.00	30.5%	$8,170.42	$2,116.08	$1,880.96	N/A	N/A	N/A	$2,116.08	UM	VNX SOFTWARE
UNISF-VNX5800	VNX5800 Unisphere File Suite=IC	$32,323.00	30.5%	$22,464.49	$5,818.14	$5,171.68	N/A	N/A	N/A	$5,818.14	UM	VNX SOFTWARE
UNISF-VNX7600	VNX7600 Unisphere File Suite=IC	$43,380.00	30.5%	$30,149.10	$7,808.40	$6,940.80	N/A	N/A	N/A	$7,808.40	UM	VNX SOFTWARE
UNISF-VNX8000	VNX8000 Unisphere File Suite=IC	$65,070.00	30.5%	$45,223.65	$11,712.60	$10,411.20	N/A	N/A	N/A	$11,712.60	UM	VNX SOFTWARE
UNISU-VNX5200	VNX5200 Unisphere Unified Suite=IC	$9,014.00	30.5%	$6,264.73	$1,622.52	$1,442.24	N/A	N/A	N/A	$1,622.52	UM	VNX SOFTWARE
UNISU-VNX5400	VNX5400 Unisphere Unified Suite=IC	$10,744.00	30.5%	$7,467.08	$1,933.92	$1,719.04	N/A	N/A	N/A	$1,933.92	UM	VNX SOFTWARE
UNISU-VNX5600	VNX5600 Unisphere Unified Suite=IC	$19,458.00	30.5%	$13,523.31	$3,502.44	$3,113.28	N/A	N/A	N/A	$3,502.44	UM	VNX SOFTWARE
UNISU-VNX5800	VNX5800 Unisphere Unified Suite=IC	$43,414.00	30.5%	$30,172.73	$7,814.52	$6,946.24	N/A	N/A	N/A	$7,814.52	UM	VNX SOFTWARE
UNISU-VNX7600	VNX7600 Unisphere Unified Suite=IC	$66,347.00	30.5%	$46,111.17	$11,942.46	$10,615.52	N/A	N/A	N/A	$11,942.46	UM	VNX SOFTWARE
UNISU-VNX8000	VNX8000 Unisphere Unified Suite=IC	$99,521.00	30.5%	$69,167.10	$17,913.78	$15,923.36	N/A	N/A	N/A	$17,913.78	UM	VNX SOFTWARE
UNIU-V53	UNISPHERE UNIFIED & VNX OE VNX5300	$8,194.00	17.5%	$6,760.05	$1,474.92	$1,311.04	N/A	N/A	N/A	$1,474.92	UE	VNX SOFTWARE
UNIU-V53UPG	UNISPHERE UPG FOR VNXOE & 5300UNI	$6,555.00	17.5%	$5,407.88	$1,179.90	$1,048.80	N/A	N/A	N/A	$1,179.90	UE	VNX SOFTWARE
UNIU-V55	UNISPHERE FOR UNIFIED FOR A VNX-5500	$15,443.00	30.5%	$10,732.89	$2,779.74	$2,470.88	N/A	N/A	N/A	$2,779.74	UM-S	VNX SOFTWARE
UNIU-V55UPG	UNISPHERE UPG FOR UNIFIED VNX5500	$12,354.00	30.5%	$8,586.03	$2,223.72	$1,976.64	N/A	N/A	N/A	$2,223.72	UM-S	VNX SOFTWARE
UNIU-V57	UNISPHERE FOR UNIFIED FOR A VNX 5700	$54,293.00	30.5%	$37,733.64	$9,772.74	$8,686.88	N/A	N/A	N/A	$9,772.74	UM-S	VNX SOFTWARE
UNIU-V57UPG	UNISPHERE UPG FOR UNIFIED VNX5700	$43,434.00	30.5%	$30,186.63	$7,818.12	$6,949.44	N/A	N/A	N/A	$7,818.12	UM-S	VNX SOFTWARE
UNIU-V75	UNISPHERE FOR UNIFIED FOR A VNX7500	$70,582.00	30.5%	$49,054.49	$12,704.76	$11,293.12	N/A	N/A	N/A	$12,704.76	UM-S	VNX SOFTWARE
UNIU-V75UPG	UNISPHERE UPG FOR UNIFIED VNX7500	$56,466.00	30.5%	$39,243.87	$10,163.88	$9,034.56	N/A	N/A	N/A	$10,163.88	UM-S	VNX SOFTWARE
UR-VNX-VNXE	Unisphere Remote for VNX and VNXe	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
VG2-CU-DCD	VNX OE FOR FILE SOFTWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	VNX SOFTWARE
VG2-SU-DCD	VNX OE FOR FILE SOFTWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	VNX SOFTWARE
VG8-CU-DCD	VNX OE FOR FILE SOFTWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	VNX SOFTWARE
VG8-SU-DCD	VNX OE FOR FILE SOFTWARE KIT	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	D2	VNX SOFTWARE
VNX52-KIT	VNX5200 Documentation Kit=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX SOFTWARE
VNX53BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5300	$4,988.00	17.5%	$4,115.10	$897.84	$798.08	N/A	N/A	N/A	$897.84	UE	VNX SOFTWARE
VNX53FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5300	$6,413.00	17.5%	$5,290.73	$0.00	N/A	N/A	N/A	N/A	$0.00	UE	VNX SOFTWARE
VNX54-KIT	VNX5400 Documentation Kit=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX SOFTWARE
VNX55BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5500	$11,663.00	30.5%	$8,105.79	$2,099.34	$1,866.08	N/A	N/A	N/A	$2,099.34	UM-S	VNX SOFTWARE
VNX55FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5500	$15,685.00	30.5%	$10,901.08	$0.00	N/A	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
VNX56-KIT	VNX5600 Documentation Kit=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX SOFTWARE
VNX57BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5700	$34,386.00	30.5%	$23,898.27	$6,189.48	$5,501.76	N/A	N/A	N/A	$6,189.48	UM-S	VNX SOFTWARE
VNX57FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5700	$34,386.00	30.5%	$23,898.27	$0.00	N/A	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
VNX58-KIT	VNX5800 Documentation Kit=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX SOFTWARE
VNX75BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7500	$46,149.00	30.5%	$32,073.56	$8,306.82	$7,383.84	N/A	N/A	N/A	$8,306.82	UM-S	VNX SOFTWARE
VNX75FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX7500	$46,149.00	30.5%	$32,073.56	$0.00	N/A	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
VNX76-KIT	VNX7600 Documentation Kit=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX SOFTWARE
VNX80-KIT	VNX8000 Documentation Kit=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNX SOFTWARE
VNXBOECAPTB	VNXB OE PER TB HI CAPACITY	$266.00	30.5%	$184.87	$19.00	$19.00	N/A	$0.00	N/A	$19.00	UM	VNX SOFTWARE
VNXBOECAPTBU	VNXB OE PER TB HI CAPACITY UPGRADE	$266.00	30.5%	$184.87	$19.00	$19.00	N/A	N/A	N/A	$19.00	UM	VNX SOFTWARE
VNXBOEPERFTB	VNXB OE PER TB PERFORMANCE	$729.00	30.5%	$506.66	$51.00	$51.00	N/A	$0.00	N/A	$51.00	UM	VNX SOFTWARE
VNXBOEPERFTBU	VNXB OE PER TB PERFORMANCE UPGRADE	$729.00	30.5%	$506.66	$51.00	$51.00	N/A	N/A	N/A	$51.00	UM	VNX SOFTWARE
VNX-LS	VNX LICENSE SOLUTION	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UM-S	VNX SOFTWARE
VNXOE31	Elias VNX Block R31 and VNX File OE 7.0	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UM	VNX SOFTWARE
VNXOE-5200	VNX5200 Operating Environment	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
VNXOE-5400	VNX5400 Operating Environment	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
VNXOE-55	VNX OE LICENSE MODEL FOR VNX5500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
VNXOE-5600	VNX5600 Operating Environment	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
VNXOE-57	VNX OE LICENSE MODEL FOR VNX5700	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
VNXOE-5800	VNX5800 Operating Environment	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
VNXOE-75	VNX OE LICENSE MODEL FOR VNX7500	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM-S	VNX SOFTWARE
VNXOE-7600	VNX7600 Operating Environment	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
VNXOE-8000	VNX8000 Operating Environment	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNX SOFTWARE
VNXOECAPTB	VNX OE PER TB HI CAP-VNX5500;5700;7500	$400.00	30.5%	$278.00	$28.00	$28.00	N/A	N/A	N/A	$28.00	UM-S	VNX SOFTWARE
VNXOECAPTBU	VNX OE CAP TIER/TB FOR VNX5500/5700/7500	$400.00	30.5%	$278.00	$28.00	$28.00	N/A	N/A	N/A	$28.00	UM-S	VNX SOFTWARE
VNXOECPTBU-DP	VNXOE CAP TIER/TB FOR DIP CONV	$320.00	30.5%	$222.40	$22.00	$22.00	N/A	N/A	N/A	$22.00	UM-S	VNX SOFTWARE
VNXOEPERFTB	VNX OE PER TB PER FOR VNX5500;5700;7500	$1,091.00	30.5%	$758.25	$76.00	$76.00	N/A	N/A	N/A	$76.00	UM-S	VNX SOFTWARE
VNXOEPERFTBU	VNX OE PERF TIER/TB FOR VNX55/57/75-UPG	$1,091.00	30.5%	$758.25	$76.00	$76.00	N/A	N/A	N/A	$76.00	UM-S	VNX SOFTWARE
VNXOEPFTBU-DP	VNXOE PERF TIER/TB FOR DIP CONV	$873.00	30.5%	$606.74	$61.00	$61.00	N/A	N/A	N/A	$61.00	UM-S	VNX SOFTWARE
VPAK-V51	TOTAL VALUE PACK for VNX5100	$11,584.00	17.5%	$9,556.80	$2,085.12	$1,853.44	N/A	N/A	N/A	$2,085.12	UE	VNX SOFTWARE
VS-LOC-V51	VPLEX Base VNX5100 Frame Based Lisc =IC	$28,650.00	29.5%	$20,198.25	$5,157.00	N/A	N/A	N/A	N/A	$5,157.00	VPLEX	VNX SOFTWARE
VS-LOC-V53	VPLEX Base VNX5300 Frame Based Lisc =IC	$28,650.00	29.5%	$20,198.25	$5,157.00	N/A	N/A	N/A	N/A	$5,157.00	VPLEX	VNX SOFTWARE
VS-LOC-V55	VPLEX Base VNX5500 Frame Based Lisc =IC	$42,020.00	29.5%	$29,624.10	$7,563.60	N/A	N/A	N/A	N/A	$7,563.60	VPLEX	VNX SOFTWARE
VS-LOC-V57	VPLEX Base VNX5700 Frame Based Lisc =IC	$61,120.00	29.5%	$43,089.60	$11,001.60	N/A	N/A	N/A	N/A	$11,001.60	VPLEX	VNX SOFTWARE
VS-LOC-V75	VPLEX Base VNX7500 Frame Based Lisc =IC	$95,490.00	29.5%	$67,320.45	$17,188.20	N/A	N/A	N/A	N/A	$17,188.20	VPLEX	VNX SOFTWARE
VS-MET-V51	VPLEX Metro VNX5100 Frame Based Lisc =IC	$85,940.00	29.5%	$60,587.70	$15,469.20	N/A	N/A	N/A	N/A	$15,469.20	VPLEX	VNX SOFTWARE
VS-MET-V53	VPLEX Metro VNX5300 Frame Based Lisc =IC	$85,940.00	29.5%	$60,587.70	$15,469.20	N/A	N/A	N/A	N/A	$15,469.20	VPLEX	VNX SOFTWARE
VS-MET-V55	VPLEX Metro VNX5500 Frame Based Lisc =IC	$101,220.00	29.5%	$71,360.10	$18,219.60	N/A	N/A	N/A	N/A	$18,219.60	VPLEX	VNX SOFTWARE
VS-MET-V57	VPLEX Metro VNX5700 Frame Based Lisc =IC	$139,420.00	29.5%	$98,291.10	$25,095.60	N/A	N/A	N/A	N/A	$25,095.60	VPLEX	VNX SOFTWARE
VS-MET-V75	VPLEX Metro VNX7500 Frame Based Lisc =IC	$190,990.00	29.5%	$134,647.95	$34,378.20	N/A	N/A	N/A	N/A	$34,378.20	VPLEX	VNX SOFTWARE
FLN42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE NEBS	$2,680.00	30.5%	$1,862.60	$321.60	$225.12	N/A	$241.00	N/A	$321.60	UM	VNX2 HARDWARE
FLN42S6F-100U	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	$3,620.00	30.5%	$2,515.90	$321.82	$224.44	N/A	$241.00	N/A	$321.82	UM	VNX2 HARDWARE
FLN42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE NEBS	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$612.00	UM	VNX2 HARDWARE
FLN42S6F-200U	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	$6,885.00	30.5%	$4,785.08	$612.08	$426.87	N/A	$458.00	N/A	$612.08	UM	VNX2 HARDWARE
FLN4DS6F-100	VNX 100GB FAST CACHE 60X3.5 DAE NEBS	$2,680.00	30.5%	$1,862.60	$321.60	$225.12	N/A	$241.00	N/A	$321.60	UM	VNX2 HARDWARE
FLN4DS6F-100U	VNX 100GB FASTCACHE 60X3.5 DAE NEBS UPG	$3,620.00	30.5%	$2,515.90	$321.82	$224.44	N/A	$241.00	N/A	$321.82	UM	VNX2 HARDWARE
FLN4DS6F-200	VNX 200GB FAST CACHE 60X3.5 DAE NEBS	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$612.00	UM	VNX2 HARDWARE
FLN4DS6F-200U	VNX 200GB FASTCACHE 60X3.5 DAE NEBS UPG	$6,885.00	30.5%	$4,785.08	$612.08	$426.87	N/A	$458.00	N/A	$612.08	UM	VNX2 HARDWARE
FLN4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE NEBS	$2,680.00	30.5%	$1,862.60	$321.60	$225.12	N/A	$241.00	N/A	$321.60	UM	VNX2 HARDWARE
FLN4VS6F-100U	VNX 100GB FASTCACHE 15X3.5 DAE NEBS UPG	$3,620.00	30.5%	$2,515.90	$321.82	$224.44	N/A	$241.00	N/A	$321.82	UM	VNX2 HARDWARE
FLN4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE NEBS	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$612.00	UM	VNX2 HARDWARE
FLN4VS6F-200U	VNX 200GB FASTCACHE 15X3.5 DAE NEBS UPG	$6,885.00	30.5%	$4,785.08	$612.08	$426.87	N/A	$458.00	N/A	$612.08	UM	VNX2 HARDWARE
N4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS	$985.00	30.5%	$684.58	$118.20	$82.74	N/A	$89.00	N/A	$118.20	UM	VNX2 HARDWARE
N4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	$1,325.00	30.5%	$920.88	$117.79	$82.15	N/A	$88.00	N/A	$117.79	UM	VNX2 HARDWARE
N4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS	$1,780.00	30.5%	$1,237.10	$213.60	$149.52	N/A	$160.00	N/A	$213.60	UM	VNX2 HARDWARE
N4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	$2,410.00	30.5%	$1,674.95	$214.25	$149.42	N/A	$160.00	N/A	$214.25	UM	VNX2 HARDWARE
N4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS	$1,030.00	30.5%	$715.85	$123.60	$86.52	N/A	$93.00	N/A	$123.60	UM	VNX2 HARDWARE
N4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	$1,390.00	30.5%	$966.05	$123.57	$86.18	N/A	$92.00	N/A	$123.57	UM	VNX2 HARDWARE
N4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS	$1,385.00	30.5%	$962.58	$166.20	$116.34	N/A	$125.00	N/A	$166.20	UM	VNX2 HARDWARE
N4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	$1,865.00	30.5%	$1,296.18	$165.80	$115.63	N/A	$124.00	N/A	$165.80	UM	VNX2 HARDWARE
N4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS	$1,370.00	30.5%	$952.15	$164.40	$115.08	N/A	$123.00	N/A	$164.40	UM	VNX2 HARDWARE
N4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	$1,850.00	30.5%	$1,285.75	$164.47	$114.70	N/A	$123.00	N/A	$164.47	UM	VNX2 HARDWARE
N4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE NEBS	$2,680.00	30.5%	$1,862.60	$321.60	$225.12	N/A	$241.00	N/A	$321.60	UM	VNX2 HARDWARE
N4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE NEBS UPG	$3,620.00	30.5%	$2,515.90	$321.82	$224.44	N/A	$241.00	N/A	$321.82	UM	VNX2 HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
N4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE NEBS	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$612.00	UM	VNX2 HARDWARE
N4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE NEBS UPG	$6,885.00	30.5%	$4,785.08	$612.08	$426.87	N/A	$458.00	N/A	$612.08	UM	VNX2 HARDWARE
N4-2S6FX-100	VNX 100GB FASTVP SSD 25X2.5 DPE/DAE NEBS	$2,040.00	30.5%	$1,417.80	$244.80	$171.36	N/A	$184.00	N/A	$244.80	UM	VNX2 HARDWARE
N4-2S6FX-100U	VNX 100GB FASTVP SSD 25X2.5 NEBS UPG	$2,755.00	30.5%	$1,914.73	$244.92	$170.81	N/A	$183.00	N/A	$244.92	UM	VNX2 HARDWARE
N4-2S6FX-200	VNX 200GB FASTVP SSD 25X2.5 DPE/DAE NEBS	$3,690.00	30.5%	$2,564.55	$442.80	$309.96	N/A	$332.00	N/A	$442.80	UM	VNX2 HARDWARE
N4-2S6FX-200U	VNX 200GB FASTVP SSD 25X2.5 NEBS UPG	$4,980.00	30.5%	$3,461.10	$442.72	$308.76	N/A	$331.00	N/A	$442.72	UM	VNX2 HARDWARE
N4-2S6FX-400	VNX 400GB FASTVP SSD 25X2.5 DPE/DAE NEBS	$7,005.00	30.5%	$4,868.48	$840.60	$588.42	N/A	$630.00	N/A	$840.60	UM	VNX2 HARDWARE
N4-2S6FX-400U	VNX 400GB FASTVP SSD 25X2.5 NEBS UPG	$9,460.00	30.5%	$6,574.70	$840.99	$586.52	N/A	$629.00	N/A	$840.99	UM	VNX2 HARDWARE
N4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE NEBS	$1,050.00	30.5%	$729.75	$126.00	$88.20	N/A	$95.00	N/A	$126.00	UM	VNX2 HARDWARE
N4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	$1,420.00	30.5%	$986.90	$126.24	$88.04	N/A	$94.00	N/A	$126.24	UM	VNX2 HARDWARE
N4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE NEBS	$1,465.00	30.5%	$1,018.18	$175.80	$123.06	N/A	$132.00	N/A	$175.80	UM	VNX2 HARDWARE
N4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	$1,975.00	30.5%	$1,372.63	$175.58	$122.45	N/A	$131.00	N/A	$175.58	UM	VNX2 HARDWARE
N4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE NEBS	$1,775.00	30.5%	$1,233.63	$213.00	$149.10	N/A	$160.00	N/A	$213.00	UM	VNX2 HARDWARE
N4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	$2,380.00	30.5%	$1,654.10	$211.58	$147.56	N/A	$158.00	N/A	$211.58	UM	VNX2 HARDWARE
N4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE NEBS	$1,780.00	30.5%	$1,237.10	$213.60	$149.52	N/A	$160.00	N/A	$213.60	UM	VNX2 HARDWARE
N4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE NEBS UPG	$2,410.00	30.5%	$1,674.95	$214.25	$149.42	N/A	$160.00	N/A	$214.25	UM	VNX2 HARDWARE
N4-DS10-600	VNX 600GB 10K SAS 60X3.5 DAE NEBS	$1,030.00	30.5%	$715.85	$123.60	$86.52	N/A	$93.00	N/A	$123.60	UM	VNX2 HARDWARE
N4-DS10-600U	VNX 600GB 10K SAS 60X3.5 DAE NEBS UPG	$1,390.00	30.5%	$966.05	$123.57	$86.18	N/A	$92.00	N/A	$123.57	UM	VNX2 HARDWARE
N4-DS10-900	VNX 900GB 10K SAS 60X3.5 DAE NEBS	$1,380.00	30.5%	$959.10	$165.60	$115.92	N/A	$124.00	N/A	$165.60	UM	VNX2 HARDWARE
N4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE NEBS UPG	$1,865.00	30.5%	$1,296.18	$165.80	$115.63	N/A	$124.00	N/A	$165.80	UM	VNX2 HARDWARE
N4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE NEBS	$1,000.00	30.5%	$695.00	$120.00	$84.00	N/A	$90.00	N/A	$120.00	UM	VNX2 HARDWARE
N4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE NEBS UPG	$1,355.00	30.5%	$941.73	$120.46	$84.01	N/A	$90.00	N/A	$120.46	UM	VNX2 HARDWARE
N4-DS6F-100	VNX 100GB SSD 60X3.5 DAE NEBS	$2,680.00	30.5%	$1,862.60	$321.60	$225.12	N/A	$241.00	N/A	$321.60	UM	VNX2 HARDWARE
N4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE NEBS UPG	$3,620.00	30.5%	$2,515.90	$321.82	$224.44	N/A	$241.00	N/A	$321.82	UM	VNX2 HARDWARE
N4-DS6F-200	VNX 200GB SSD 60X3.5 DAE NEBS	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$612.00	UM	VNX2 HARDWARE
N4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE NEBS UPG	$6,885.00	30.5%	$4,785.08	$612.08	$426.87	N/A	$458.00	N/A	$612.08	UM	VNX2 HARDWARE
N4-DS6FX-100	VNX 100GB FAST VP SSD 60X3.5 DAE NEBS	$2,040.00	30.5%	$1,417.80	$244.80	$171.36	N/A	$184.00	N/A	$244.80	UM	VNX2 HARDWARE
N4-DS6FX-100U	VNX 100GB FAST VP SSD 60X3.5 DAE NEBS UG	$2,755.00	30.5%	$1,914.73	$244.92	$170.81	N/A	$183.00	N/A	$244.92	UM	VNX2 HARDWARE
N4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE NEBS	$3,690.00	30.5%	$2,564.55	$442.80	$309.96	N/A	$332.00	N/A	$442.80	UM	VNX2 HARDWARE
N4-DS6FX-200U	VNX 200GB FAST VP SSD 60X3.5 DAE NEBS UG	$4,980.00	30.5%	$3,461.10	$442.72	$308.76	N/A	$331.00	N/A	$442.72	UM	VNX2 HARDWARE
N4-DS6FX-400	VNX 400GB FAST VP SSD 60X3.5 DAE NEBS	$7,005.00	30.5%	$4,868.48	$840.60	$588.42	N/A	$630.00	N/A	$840.60	UM	VNX2 HARDWARE
N4-DS6FX-400U	VNX 400GB FAST VP SSD 60X3.5 DAE NEBS UG	$9,460.00	30.5%	$6,574.70	$840.99	$586.52	N/A	$629.00	N/A	$840.99	UM	VNX2 HARDWARE
N4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE NEBS	$1,050.00	30.5%	$729.75	$126.00	$88.20	N/A	$95.00	N/A	$126.00	UM	VNX2 HARDWARE
N4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	$1,420.00	30.5%	$986.90	$126.24	$88.04	N/A	$94.00	N/A	$126.24	UM	VNX2 HARDWARE
N4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE NEBS	$1,465.00	30.5%	$1,018.18	$175.80	$123.06	N/A	$132.00	N/A	$175.80	UM	VNX2 HARDWARE
N4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	$1,975.00	30.5%	$1,372.63	$175.58	$122.45	N/A	$131.00	N/A	$175.58	UM	VNX2 HARDWARE
N4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE NEBS	$1,775.00	30.5%	$1,233.63	$213.00	$149.10	N/A	$160.00	N/A	$213.00	UM	VNX2 HARDWARE
N4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	$2,380.00	30.5%	$1,654.10	$211.58	$147.56	N/A	$158.00	N/A	$211.58	UM	VNX2 HARDWARE
N4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS	$1,780.00	30.5%	$1,237.10	$213.60	$149.52	N/A	$160.00	N/A	$213.60	UM	VNX2 HARDWARE
N4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	$2,410.00	30.5%	$1,674.95	$214.25	$149.42	N/A	$160.00	N/A	$214.25	UM	VNX2 HARDWARE
N4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE NEBS	$1,030.00	30.5%	$715.85	$123.60	$86.52	N/A	$93.00	N/A	$123.60	UM	VNX2 HARDWARE
N4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	$1,390.00	30.5%	$966.05	$123.57	$86.18	N/A	$92.00	N/A	$123.57	UM	VNX2 HARDWARE
N4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE NEBS	$1,380.00	30.5%	$959.10	$165.60	$115.92	N/A	$124.00	N/A	$165.60	UM	VNX2 HARDWARE
N4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	$1,865.00	30.5%	$1,296.18	$165.80	$115.63	N/A	$124.00	N/A	$165.80	UM	VNX2 HARDWARE
N4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE NEBS	$1,000.00	30.5%	$695.00	$120.00	$84.00	N/A	$90.00	N/A	$120.00	UM	VNX2 HARDWARE
N4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	$1,355.00	30.5%	$941.73	$120.46	$84.01	N/A	$90.00	N/A	$120.46	UM	VNX2 HARDWARE
N4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE NEBS	$1,615.00	30.5%	$1,122.43	$193.80	$135.66	N/A	$145.00	N/A	$193.80	UM	VNX2 HARDWARE
N4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	$2,185.00	30.5%	$1,518.58	$194.25	$135.47	N/A	$145.00	N/A	$194.25	UM	VNX2 HARDWARE
N4-VS6F-100	VNX 100GB SSD 15X3.5 DAE NEBS	$2,680.00	30.5%	$1,862.60	$321.60	$225.12	N/A	$241.00	N/A	$321.60	UM	VNX2 HARDWARE
N4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE NEBS UPG	$3,620.00	30.5%	$2,515.90	$321.82	$224.44	N/A	$241.00	N/A	$321.82	UM	VNX2 HARDWARE
N4-VS6F-200	VNX 200GB SSD 15X3.5' DAE NEBS	$5,100.00	30.5%	$3,544.50	$612.00	$428.40	N/A	$459.00	N/A	$612.00	UM	VNX2 HARDWARE
N4-VS6F-200U	VNX 200GB SSD 15X3.5' DAE NEBS UPG	$6,885.00	30.5%	$4,785.08	$612.08	$426.87	N/A	$458.00	N/A	$612.08	UM	VNX2 HARDWARE
N4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	$2,040.00	30.5%	$1,417.80	$244.80	$171.36	N/A	$184.00	N/A	$244.80	UM	VNX2 HARDWARE
N4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	$2,755.00	30.5%	$1,914.73	$244.92	$170.81	N/A	$183.00	N/A	$244.92	UM	VNX2 HARDWARE
N4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	$3,690.00	30.5%	$2,564.55	$442.80	$309.96	N/A	$332.00	N/A	$442.80	UM	VNX2 HARDWARE
N4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS UG	$4,980.00	30.5%	$3,461.10	$442.72	$308.76	N/A	$331.00	N/A	$442.72	UM	VNX2 HARDWARE
N4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS	$7,005.00	30.5%	$4,868.48	$840.60	$588.42	N/A	$630.00	N/A	$840.60	UM	VNX2 HARDWARE
N4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS UG	$9,460.00	30.5%	$6,574.70	$840.99	$586.52	N/A	$629.00	N/A	$840.99	UM	VNX2 HARDWARE
V4-2S6FX-800	VNX 800GB MLC SSD 25X2.5 DAE	$11,465.00	30.5%	$7,968.18	$1,375.80	$963.06	N/A	$1,032.00	N/A	$1,375.80	UM	VNX2 HARDWARE
V4-2S6FX-800-100	Flash Power Pack VNX 800GB EFD 100X2.5	$687,990.00	30.5%	$478,153.05	$144,840.00	$101,388.00	N/A	$108,630.00	N/A	$144,840.00	UM	VNX2 HARDWARE
V4-2S6FX-800-25	Flash Power Pack VNX 800GB EFD 25X2.5	$200,665.00	30.5%	$139,462.18	$36,210.00	$25,347.00	N/A	$27,158.00	N/A	$36,210.00	UM	VNX2 HARDWARE
V4-2S6FX-800-50	Flash Power Pack VNX 800GB EFD 50X2.5	$372,660.00	30.5%	$258,998.70	$72,420.00	$50,694.00	N/A	$54,315.00	N/A	$72,420.00	UM	VNX2 HARDWARE
V4-2S6FX-800U	VNX 800GB MLC SSD 25X2.5 DAE U/G	$15,480.00	30.5%	$10,758.60	$1,376.17	$959.76	N/A	$1,029.00	N/A	$1,376.17	UM	VNX2 HARDWARE
V4-2S6FX-800U-100	Flash Power Pack VNX 800GB EFD 100X2.5	$687,990.00	30.5%	$478,153.05	$144,840.00	$101,388.00	N/A	$108,630.00	N/A	$144,840.00	UM	VNX2 HARDWARE
V4-2S6FX-800U-25	Flash Power Pack VNX 800GB EFD 25X2.5	$200,665.00	30.5%	$139,462.18	$36,210.00	$25,347.00	N/A	$27,158.00	N/A	$36,210.00	UM	VNX2 HARDWARE
V4-2S6FX-800U-50	Flash Power Pack VNX 800GB EFD 50X2.5	$372,660.00	30.5%	$258,998.70	$72,420.00	$50,694.00	N/A	$54,315.00	N/A	$72,420.00	UM	VNX2 HARDWARE
V4-DS6FX-800	VNX 800GB MLC SSD 60X3.5 DAE	$11,465.00	30.5%	$7,968.18	$1,375.80	$963.06	N/A	$1,032.00	N/A	$1,375.80	UM	VNX2 HARDWARE
V4-DS6FX-800U	VNX 800GB MLC SSD 60X3.5 DAE U/G	$15,480.00	30.5%	$10,758.60	$1,376.17	$959.76	N/A	$1,029.00	N/A	$1,376.17	UM	VNX2 HARDWARE
V4-VS6FX-200-100	Flash Power Pack VNX 200GB EFD 100x3.5	$201,210.00	30.5%	$139,840.95	$42,360.00	$29,652.00	N/A	$31,770.00	N/A	$42,360.00	UM	VNX2 HARDWARE
V4-VS6FX-200-21	Flash Power Pack VNX 200GB EFD 21x3.5	$49,295.00	30.5%	$34,260.03	$8,896.00	$6,227.00	N/A	$6,672.00	N/A	$8,896.00	UM	VNX2 HARDWARE
V4-VS6FX-200-25	Flash Power Pack VNX 200GB EFD 25x3.5	$58,685.00	30.5%	$40,786.08	$10,590.00	$7,413.00	N/A	$7,943.00	N/A	$10,590.00	UM	VNX2 HARDWARE
V4-VS6FX-200-50	Flash Power Pack VNX 200GB EFD 50x3.5	$108,990.00	30.5%	$75,748.05	$21,180.00	$14,826.00	N/A	$15,885.00	N/A	$21,180.00	UM	VNX2 HARDWARE
V4-VS6FX-200U-100	Flash Power Pack VNX 200GB EFD 100x3.5	$201,210.00	30.5%	$139,840.95	$42,360.00	$29,652.00	N/A	$31,770.00	N/A	$42,360.00	UM	VNX2 HARDWARE
V4-VS6FX-200U-21	Flash Power Pack VNX 200GB EFD 21x3.5	$49,295.00	30.5%	$34,260.03	$8,896.00	$6,227.00	N/A	$6,672.00	N/A	$8,896.00	UM	VNX2 HARDWARE
V4-VS6FX-200U-25	Flash Power Pack VNX 200GB EFD 25x3.5	$58,685.00	30.5%	$40,786.08	$10,590.00	$7,413.00	N/A	$7,943.00	N/A	$10,590.00	UM	VNX2 HARDWARE
V4-VS6FX-200U-50	Flash Power Pack VNX 200GB EFD 50x3.5	$108,990.00	30.5%	$75,748.05	$21,180.00	$14,826.00	N/A	$15,885.00	N/A	$21,180.00	UM	VNX2 HARDWARE
V4-VS6FX-400-100	Flash Power Pack VNX 400GB EFD 100x3.5	$382,185.00	30.5%	$265,618.58	$80,460.00	$56,322.00	N/A	$60,345.00	N/A	$80,460.00	UM	VNX2 HARDWARE
V4-VS6FX-400-21	Flash Power Pack VNX 400GB EFD 21x3.5	$93,635.00	30.5%	$65,076.33	$16,897.00	$11,828.00	N/A	$12,672.00	N/A	$16,897.00	UM	VNX2 HARDWARE
V4-VS6FX-400-25	Flash Power Pack VNX 400GB EFD 25x3.5	$111,470.00	30.5%	$77,471.65	$20,115.00	$14,081.00	N/A	$15,086.00	N/A	$20,115.00	UM	VNX2 HARDWARE
V4-VS6FX-400-50	Flash Power Pack VNX 400GB EFD 50x3.5	$207,015.00	30.5%	$143,875.43	$40,230.00	$28,161.00	N/A	$30,173.00	N/A	$40,230.00	UM	VNX2 HARDWARE
V4-VS6FX-400U-100	Flash Power Pack VNX 400GB EFD 100x3.5	$382,185.00	30.5%	$265,618.58	$80,460.00	$56,322.00	N/A	$60,345.00	N/A	$80,460.00	UM	VNX2 HARDWARE
V4-VS6FX-400U-21	Flash Power Pack VNX 400GB EFD 21x3.5	$93,635.00	30.5%	$65,076.33	$16,897.00	$11,828.00	N/A	$12,672.00	N/A	$16,897.00	UM	VNX2 HARDWARE
V4-VS6FX-400U-25	Flash Power Pack VNX 400GB EFD 25x3.5	$111,470.00	30.5%	$77,471.65	$20,115.00	$14,081.00	N/A	$15,086.00	N/A	$20,115.00	UM	VNX2 HARDWARE
V4-VS6FX-400U-50	Flash Power Pack VNX 400GB EFD 50x3.5	$207,015.00	30.5%	$143,875.43	$40,230.00	$28,161.00	N/A	$30,173.00	N/A	$40,230.00	UM	VNX2 HARDWARE
V4-VS6FX-800	VNX 800GB MLC SSD 15X3.5 DAE	$11,465.00	30.5%	$7,968.18	$1,375.80	$963.06	N/A	$1,032.00	N/A	$1,375.80	UM	VNX2 HARDWARE
V4-VS6FX-800-100	Flash Power Pack VNX 800GB EFD 100x3.5	$687,990.00	30.5%	$478,153.05	$144,840.00	$101,388.00	N/A	$108,630.00	N/A	$144,840.00	UM	VNX2 HARDWARE
V4-VS6FX-800-21	Flash Power Pack VNX 800GB EFD 21x3.5	$168,560.00	30.5%	$117,149.20	$30,416.00	$21,291.00	N/A	$22,812.00	N/A	$30,416.00	UM	VNX2 HARDWARE
V4-VS6FX-800-25	Flash Power Pack VNX 800GB EFD 25x3.5	$200,665.00	30.5%	$139,462.18	$36,210.00	$25,347.00	N/A	$27,158.00	N/A	$36,210.00	UM	VNX2 HARDWARE
V4-VS6FX-800-50	Flash Power Pack VNX 800GB EFD 50x3.5	$372,660.00	30.5%	$258,998.70	$72,420.00	$50,694.00	N/A	$54,315.00	N/A	$72,420.00	UM	VNX2 HARDWARE
V4-VS6FX-800U	VNX 800GB MLC SSD 15X3.5 DAE U/G	$15,480.00	30.5%	$10,758.60	$1,376.17	$959.76	N/A	$1,029.00	N/A	$1,376.17	UM	VNX2 HARDWARE
V4-VS6FX-800U-100	Flash Power Pack VNX 800GB EFD 100x3.5	$687,990.00	30.5%	$478,153.05	$144,840.00	$101,388.00	N/A	$108,630.00	N/A	$144,840.00	UM	VNX2 HARDWARE
V4-VS6FX-800U-21	Flash Power Pack VNX 800GB EFD 21x3.5	$168,560.00	30.5%	$117,149.20	$30,416.00	$21,291.00	N/A	$22,812.00	N/A	$30,416.00	UM	VNX2 HARDWARE
V4-VS6FX-800U-25	Flash Power Pack VNX 800GB EFD 25x3.5	$200,665.00	30.5%	$139,462.18	$36,210.00	$25,347.00	N/A	$27,158.00	N/A	$36,210.00	UM	VNX2 HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V4-VS6FX-800U-50	Flash Power Pack VNX 800GB EFD 50x3.5	$372,660.00	30.5%	$258,998.70	$72,420.00	$50,694.00	N/A	$54,315.00	N/A	$72,420.00	UM	VNX2 HARDWARE
V-N4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE NEBS	$7,175.00	30.5%	$4,986.63	$861.00	$602.70	N/A	$646.00	N/A	$861.00	UM	VNX2 HARDWARE
V-N4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE NEBS	$5,465.00	30.5%	$3,798.18	$655.80	$459.06	N/A	$492.00	N/A	$655.80	UM	VNX2 HARDWARE
V-N4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE NEBS	$28,025.00	30.5%	$19,477.38	$3,363.00	$2,354.10	N/A	$2,522.00	N/A	$3,363.00	UM	VNX2 HARDWARE
V-N4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE NEBS	$4,110.00	30.5%	$2,856.45	$493.20	$345.24	N/A	$370.00	N/A	$493.20	UM	VNX2 HARDWARE
V-N4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE NEBS	$5,525.00	30.5%	$3,839.88	$663.00	$464.10	N/A	$497.00	N/A	$663.00	UM	VNX2 HARDWARE
V-N4-2S0701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE NEBS	$3,940.00	30.5%	$2,738.30	$472.80	$330.96	N/A	$355.00	N/A	$472.80	UM	VNX2 HARDWARE
V-N4-D30015	VNX 300GB 15K VAULT 60X3.5 DAE NEBS	$4,005.00	30.5%	$2,783.48	$480.60	$336.42	N/A	$360.00	N/A	$480.60	UM	VNX2 HARDWARE
V-N4-D400FX	VNX 400GB SSD VAULT 60X3.5 DAE NEBS	$28,025.00	30.5%	$19,477.38	$3,363.00	$2,354.10	N/A	$2,522.00	N/A	$3,363.00	UM	VNX2 HARDWARE
V-N4-D60010	VNX 600GB 10K VAULT 60X3.5 DAE NEBS	$4,110.00	30.5%	$2,856.45	$493.20	$345.24	N/A	$370.00	N/A	$493.20	UM	VNX2 HARDWARE
V-N4-D90010	VNX 900GB 10K VAULT 60X3.5 DAE NEBS	$5,525.00	30.5%	$3,839.88	$663.00	$464.10	N/A	$497.00	N/A	$663.00	UM	VNX2 HARDWARE
V-N4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE NEBS	$4,005.00	30.5%	$2,783.48	$480.60	$336.42	N/A	$360.00	N/A	$480.60	UM	VNX2 HARDWARE
V-N4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE NEBS	$28,025.00	30.5%	$19,477.38	$3,363.00	$2,354.10	N/A	$2,522.00	N/A	$3,363.00	UM	VNX2 HARDWARE
V-N4-V60010	VNX 600GB 10K VAULT 15X3.5 DAE NEBS	$4,110.00	30.5%	$2,856.45	$493.20	$345.24	N/A	$370.00	N/A	$493.20	UM	VNX2 HARDWARE
V-N4-V60015	VNX 600GB 15K VAULT 15X3.5 DAE NEBS	$6,465.00	30.5%	$4,493.18	$775.80	$543.06	N/A	$582.00	N/A	$775.80	UM	VNX2 HARDWARE
V-N4-V90010	VNX 900GB 10K VAULT 15X3.5 DAE NEBS	$5,525.00	30.5%	$3,839.88	$663.00	$464.10	N/A	$497.00	N/A	$663.00	UM	VNX2 HARDWARE
VNXCSD2M	VNX DC CONVERTR FOR CS-MINI RACK	$2,612.00	30.5%	$1,815.34	$391.80	$287.32	N/A	$235.00	N/A	$391.80	UM	VNX2 HARDWARE
VNXCSD2U	VNX 2ND DC CONVERTR FOR 2ND CS UPG	$3,527.00	30.5%	$2,451.27	$529.05	$387.97	N/A	$317.00	N/A	$529.05	UM	VNX2 HARDWARE
V-V4-2800FX	VNX 800GB EFD VAULT 25X2.5 DAE	$45,860.00	30.5%	$31,872.70	$5,503.20	$3,852.24	N/A	$4,127.00	N/A	$5,503.20	UM	VNX2 HARDWARE
V-V4-D800FX	VNX 800GB EFD VAULT 60X3.5 DAE	$45,860.00	30.5%	$31,872.70	$5,503.20	$3,852.24	N/A	$4,127.00	N/A	$5,503.20	UM	VNX2 HARDWARE
V-V4-V800FX	VNX 800GB EFD VAULT 15X3.5 DAE	$45,860.00	30.5%	$31,872.70	$5,503.20	$3,852.24	N/A	$4,127.00	N/A	$5,503.20	UM	VNX2 HARDWARE
VNXCA2BDP25	VNXCA2 DPE 25X2.5" DRIVE SLOTS-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNXCA HARDWARE
VNXCA2BDP25F	VNXCA2 DPE 25X2.5" DRIVE SLOTS-FLD INST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNXCA HARDWARE
VNX-CA2-HW	VNX CA2 Hardware	$19,166.00	30.5%	$13,320.37	$2,874.90	$2,108.26	N/A	$1,725.00	N/A	N/A	UM	VNXCA HARDWARE
VNXCA4BDP25	VNXCA4 DPE 25X2.5" DRIVE SLOTS-EMC RACK	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNXCA HARDWARE
VNXCA4BDP25F	VNXCA4 DPE 25X2.5" DRIVE SLOTS-FLD INST	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNXCA HARDWARE
VNXCA4BDP25FU	VNXCA2 TO VNXCA4 DPE FIELD UPGRADE	$8,270.00	30.5%	$5,747.65	$1,240.50	$909.70	N/A	$744.00	N/A	$1,240.50	UM	VNXCA HARDWARE
VNXCA4BDP25-U	VNXCA2 TO VNXCA4 DPE UPGRADE	$8,270.00	30.5%	$5,747.65	$1,240.50	$909.70	N/A	$744.00	N/A	$1,240.50	UM	VNXCA HARDWARE
VNX-CA4-HW	VNX CA4 Hardware	$25,718.00	30.5%	$17,874.01	$3,857.70	$2,828.98	N/A	$2,315.00	N/A	N/A	UM	VNXCA HARDWARE
VNXCAENGFA	BE For VNX CA Factory	$0.00	29.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	VPLEX	VNXCA HARDWARE
VNXCAENGIN	BE For VNX CA Field	$0.00	29.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	VPLEX	VNXCA HARDWARE
VNXCA-KIT	VNXCA DOCUMENTATION KIT	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UM	VNXCA HARDWARE
456-105-939	RP/EX LOC FRAME BASED VNX CA=IC	$5,940.00	30.5%	$4,128.30	$1,069.20	$950.40	N/A	N/A	N/A	$1,069.20	UM	VNXCA SOFTWARE
456-105-940	RP/EX REM FRAME BASED VNX CA=IC	$15,310.00	30.5%	$10,640.45	$2,755.80	$2,449.60	N/A	N/A	N/A	$2,755.80	UM	VNXCA SOFTWARE
FSTS-VNXCA2	VNXCA2 FAST SUITE=IC	$8,543.00	30.5%	$5,937.39	$1,537.74	$1,366.88	N/A	N/A	N/A	$1,537.74	UM	VNXCA SOFTWARE
FSTS-VNXCA4	VNXCA4 FAST SUITE=IC	$6,407.00	30.5%	$4,452.87	$1,153.26	$1,025.12	N/A	N/A	N/A	$1,153.26	UM	VNXCA SOFTWARE
LPS-VNXCA2	VNXCA2 LOCAL PROTECTION SUITE=IC	$5,941.00	30.5%	$4,129.00	$1,069.38	$950.56	N/A	N/A	N/A	$1,069.38	UM	VNXCA SOFTWARE
LPS-VNXCA4	VNXCA4 LOCAL PROTECTION SUITE=IC	$4,456.00	30.5%	$3,096.92	$802.08	$712.96	N/A	N/A	N/A	$802.08	UM	VNXCA SOFTWARE
RPS-VNXCA2	VNXCA2 REMOTE PROTECTION SUITE=IC	$15,313.00	30.5%	$10,642.54	$2,756.34	$2,450.08	N/A	N/A	N/A	$2,756.34	UM	VNXCA SOFTWARE
RPS-VNXCA4	VNXCA4 REMOTE PROTECTION SUITE=IC	$11,485.00	30.5%	$7,982.08	$2,067.30	$1,837.60	N/A	N/A	N/A	$2,067.30	UM	VNXCA SOFTWARE
TMEPAK-VNXCA2	VNXCA2 TOTAL EFFICIENCY PACK=IC	$42,798.00	30.5%	$29,744.61	$7,703.64	$6,847.68	N/A	N/A	N/A	$7,703.64	UM	VNXCA SOFTWARE
TMEPAK-VNXCA4	VNXCA4 TOTAL EFFICIENCY PACK=IC	$32,099.00	30.5%	$22,308.81	$5,777.82	$5,135.84	N/A	N/A	N/A	$5,777.82	UM	VNXCA SOFTWARE
UNISB-VNXCA2	VNXCA2 UNISPHERE BLOCK SUITE=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNXCA SOFTWARE
UNISB-VNXCA4	VNXCA4 UNISPHERE BLOCK SUITE=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNXCA SOFTWARE
UNIS-VNXCA4-U	VNXCA4 Unisphere Block w VPLEX Local	$29,060.00	30.5%	$20,196.70	$5,230.80	$4,649.60	N/A	N/A	N/A	$5,230.80	UM	VNXCA SOFTWARE
VNXCA2BASE	BL for VNX CA-2	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VNXCA SOFTWARE
VNXCA2METR	METRO LICENSE FOR VNX CA-2 =IC	$114,690.00	29.5%	$80,856.45	$20,644.20	N/A	N/A	N/A	N/A	$20,644.20	VPLEX	VNXCA SOFTWARE
VNXCA2OECAPTB	VNXCA2 OE PER TB CAPACITY=CB	$266.00	30.5%	$184.87	$19.00	$19.00	N/A	N/A	N/A	$19.00	UM	VNXCA SOFTWARE
VNXCA2OEPERTB	VNXCA2 OE PER TB PERFORMANCE=CB	$729.00	30.5%	$506.66	$51.00	$51.00	N/A	N/A	N/A	$51.00	UM	VNXCA SOFTWARE
VNX-CA2-SW	VNX CA2 Software=IC	$22,657.00	30.5%	$15,746.62	$4,078.26	$3,625.12	N/A	$2,039.00	N/A	N/A	UM	VNXCA SOFTWARE
VNXCA4BASE	BL for VNX CA-4	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VNXCA SOFTWARE
VNXCA4BAUP	BU for VNX CA-2 to CA-4	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VNXCA SOFTWARE
VNXCA4METR	METRO LICENSE FOR VNX CA-4 =IC	$229,390.00	29.5%	$161,719.95	$41,290.20	N/A	N/A	N/A	N/A	$41,290.20	VPLEX	VNXCA SOFTWARE
VNXCA4MEUP	METRO UPGR VNX CA-2 TO CA-4 =IC	$114,690.00	29.5%	$80,856.45	$20,644.20	N/A	N/A	N/A	N/A	$20,644.20	VPLEX	VNXCA SOFTWARE
VNXCA4OECAPTB	VNXCA4 OE PER TB CAPACITY=CB	$266.00	30.5%	$184.87	$19.00	$19.00	N/A	N/A	N/A	$19.00	UM	VNXCA SOFTWARE
VNXCA4OEPERTB	VNXCA4 OE PER TB PERFORMANCE=CB	$729.00	30.5%	$506.66	$51.00	$51.00	N/A	N/A	N/A	$51.00	UM	VNXCA SOFTWARE
VNX-CA4-SW	VNX CA4 Software=IC	$50,715.00	30.5%	$35,246.93	$9,128.70	$8,114.40	N/A	$4,564.00	N/A	N/A	UM	VNXCA SOFTWARE
VNXOE-CA	VNXCA OPERATING ENVIRONMENT=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNXCA SOFTWARE
FLV62S6F-100	VNXe 3200 100GB FAST CACHE 25X2.5	$1,835.00	17.5%	$1,513.88	$220.20	$154.14	$110.10	$165.00	$132.00	$220.20	UE	VNXE HARDWARE
FLV62S6F-100U	VNXe 3200 100GB FAST CACHE 25X2.5 U/G	$2,475.00	17.5%	$2,041.88	$220.03	$153.45	$106.43	$166.00	$141.00	$220.03	UE	VNXE HARDWARE
FLV62S6F-200	VNXe 3200 200GB FAST CACHE 25X2.5	$3,500.00	17.5%	$2,887.50	$420.00	$294.00	$210.00	$315.00	$252.00	$420.00	UE	VNXE HARDWARE
FLV62S6F-200U	VNXe 3200 200GB FAST CACHE 25X2.5 U/G	$4,725.00	17.5%	$3,898.13	$420.05	$292.95	$203.18	$317.00	$269.00	$420.05	UE	VNXE HARDWARE
FLV6PS6F-100	VNXe 3200 100GB FAST CACHE 12X3.5	$1,835.00	17.5%	$1,513.88	$220.20	$154.14	$110.10	$165.00	$132.00	$220.20	UE	VNXE HARDWARE
FLV6PS6F-100U	VNXe 3200 100GB FAST CACHE 12X3.5 U/G	$2,475.00	17.5%	$2,041.88	$220.03	$153.45	$106.43	$166.00	$141.00	$220.03	UE	VNXE HARDWARE
FLV6PS6F-200	VNXe 3200 200GB FAST CACHE 12X3.5	$3,500.00	17.5%	$2,887.50	$420.00	$294.00	$210.00	$315.00	$252.00	$420.00	UE	VNXE HARDWARE
FLV6PS6F-200U	VNXe 3200 200GB FAST CACHE 12X3.5 U/G	$4,725.00	17.5%	$3,898.13	$420.05	$292.95	$203.18	$317.00	$269.00	$420.05	UE	VNXE HARDWARE
N3-2S10-300E	300GB 10K 6G SAS 2.5" NEBS DRIVE	$485.00	17.5%	$400.13	$58.20	$40.74	N/A	$44.00	N/A	$58.20	UE	VNXE HARDWARE
N3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	$655.00	17.5%	$540.38	$58.23	$40.61	N/A	$44.00	N/A	$58.23	UE	VNXE HARDWARE
N3-2S10-600E	600GB 10K 6G SAS 2.5" NEBS DRIVE	$720.00	17.5%	$594.00	$86.40	$60.48	N/A	$65.00	N/A	$86.40	UE	VNXE HARDWARE
N3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	$975.00	17.5%	$804.38	$86.68	$60.45	N/A	$65.00	N/A	$86.68	UE	VNXE HARDWARE
N3-2S10-900E	900GB 10K 6G SAS 2.5" NEBS DRIVE	$970.00	17.5%	$800.25	$116.40	$81.48	N/A	$87.00	N/A	$116.40	UE	VNXE HARDWARE
N3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	$1,310.00	17.5%	$1,080.75	$116.46	$81.22	N/A	$87.00	N/A	$116.46	UE	VNXE HARDWARE
N3-2S6F-100E	100GB EFD 6G SAS 2.5" NEBS DRIVE	$2,335.00	17.5%	$1,926.38	$280.20	$196.14	N/A	$210.00	N/A	$280.20	UE	VNXE HARDWARE
N3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	$3,155.00	17.5%	$2,602.88	$280.48	$195.61	N/A	$210.00	N/A	$280.48	UE	VNXE HARDWARE
N3-2S6F-200E	200GB EFD 6G SAS 2.5" NEBS DRIVE	$4,420.00	17.5%	$3,646.50	$530.40	$371.28	N/A	$398.00	N/A	$530.40	UE	VNXE HARDWARE
N3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	$5,970.00	17.5%	$4,925.25	$530.73	$370.14	N/A	$397.00	N/A	$530.73	UE	VNXE HARDWARE
N3-VS10-900E	900GB 10K 6G SAS 3.5" NEBS DRIVE	$1,050.00	17.5%	$866.25	$126.00	$88.20	N/A	$95.00	N/A	$126.00	UE	VNXE HARDWARE
N3-VS10-900EU	900GB 10K 6G SAS 3.5 NEBS SPARE	$1,420.00	17.5%	$1,171.50	$126.24	$88.04	N/A	$94.00	N/A	$126.24	UE	VNXE HARDWARE
N3-VS15-300-7	2100GB SAS DISKPACK 7X300GB 15K3.5" NEBS	$4,605.00	17.5%	$3,799.13	$552.60	$386.82	N/A	$414.00	N/A	$552.60	UE	VNXE HARDWARE
N3-VS15-3007U	2100GB DISK PK(7x300GB 15K)NEBS UPG	$6,215.00	17.5%	$5,127.38	$552.51	$385.33	N/A	$413.00	N/A	$552.51	UE	VNXE HARDWARE
N3-VS15-300E	300GB 15K SAS DRIVE NEBS	$660.00	17.5%	$544.50	$79.20	$55.44	N/A	$59.00	N/A	$79.20	UE	VNXE HARDWARE
N3-VS15-300EU	300GB 15K NEBS SAS DISK DRIVE	$890.00	17.5%	$734.25	$79.12	$55.18	N/A	$59.00	N/A	$79.12	UE	VNXE HARDWARE
N3-VS15-300UE	300GB 15K SAS DRIVE NEBS UPGRADE	$890.00	17.5%	$734.25	$79.12	$55.18	N/A	$59.00	N/A	$79.12	UE	VNXE HARDWARE
N3-VS15-600-7	4200GB SAS DISKPACK 7X600GB 15K3.5" NEBS	$7,310.00	17.5%	$6,030.75	$877.20	$614.04	N/A	$658.00	N/A	$877.20	UE	VNXE HARDWARE
N3-VS15-6007U	4200GB SAS DISK PK(7x600GB 15K)NEBS UPG	$9,870.00	17.5%	$8,142.75	$877.44	$611.94	N/A	$656.00	N/A	$877.44	UE	VNXE HARDWARE
N3-VS15-600E	600GB 15K SAS DRIVE NEBS	$1,040.00	17.5%	$858.00	$124.80	$87.36	N/A	$94.00	N/A	$124.80	UE	VNXE HARDWARE
N3-VS15-600EU	600GB 15K NEBS SAS DISK DRIVE	$1,405.00	17.5%	$1,159.13	$124.90	$87.11	N/A	$93.00	N/A	$124.90	UE	VNXE HARDWARE
N3-VS15-600UE	600GB 15K SAS DRIVE NEBS UPGRADE	$1,405.00	17.5%	$1,159.13	$124.90	$87.11	N/A	$93.00	N/A	$124.90	UE	VNXE HARDWARE
N3-VS6F-100-5	500GB FLASH DISK PACK (5 X 100GB) NEBS	$11,725.00	17.5%	$9,673.13	$1,407.00	$984.90	N/A	$1,055.00	N/A	$1,407.00	UE	VNXE HARDWARE
N3-VS6F-1005U	500GB FLASH DISK PK(5 x 100GB)NEBS UPG	$15,835.00	17.5%	$13,063.88	$1,407.73	$981.77	N/A	$1,053.00	N/A	$1,407.73	UE	VNXE HARDWARE
N3-VS6F-100E	100GB FLASH SAS 3.5" DRIVE NEBS	$2,345.00	17.5%	$1,934.63	$281.40	$196.98	N/A	$211.00	N/A	$281.40	UE	VNXE HARDWARE
N3-VS6F-100EU	100GB 3.5 NEBS EFD DISK DRIVE	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	N/A	$281.37	UE	VNXE HARDWARE
N3-VS6F-100UE	100GB FLASH SAS 3.5" DRIVE NEBS UPGRADE	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	N/A	$281.37	UE	VNXE HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
N6-2S10-900	VNXe 3200 900GB 10K SAS 25X2.5 NEBS	$970.00	17.5%	$800.25	$116.40	$81.48	$58.20	$87.00	$70.00	$116.40	UE	VNXE HARDWARE
N6-2S10-900U	VNXe 3200 900GB 10KSAS 25X2.5 NEBS UG	$1,310.00	17.5%	$1,080.75	$116.46	$81.22	$56.33	$88.00	$75.00	$116.46	UE	VNXE HARDWARE
N6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5 NEBS	$1,050.00	17.5%	$866.25	$126.00	$88.20	$63.00	$95.00	$76.00	$126.00	UE	VNXE HARDWARE
N6-PS10-900U	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	$1,420.00	17.5%	$1,171.50	$126.24	$88.04	$61.06	$95.00	$81.00	$126.24	UE	VNXE HARDWARE
V2-10GB-ETH-C	2 PORT 10G BASE-T EERUPTION SLIC	$2,900.00	17.5%	$2,392.50	$290.00	$203.00	$145.00	$435.00	$174.00	$290.00	UE	VNXE HARDWARE
V2-10G-C-SPRE	2 PORT 10G BASE-T ERUPTION ESLIC	$2,900.00	17.5%	$2,392.50	$290.00	$203.00	$145.00	$435.00	$174.00	$290.00	UE	VNXE HARDWARE
V211D04A12CM	VNXE3100 2XSP DPE; 12X3.5 DS 6X2TB NLSAS	$0.00	17.5%	$0.00	$709.30	$496.51	$354.65	$1,064.00	$426.00	$1,344.00	UE	VNXE HARDWARE
V211D04A12CS	VNXE3100 2XSP DPE; 12X3.5 DS 6X1TB NLSAS	$0.00	17.5%	$0.00	$660.60	$462.42	$330.30	$991.00	$396.00	$1,417.00	UE	VNXE HARDWARE
V211D04A12PM	VNXE3100 2XSP DPE; 12X3.5 DS 6X600GB SAS	$0.00	17.5%	$0.00	$695.80	$487.06	$347.90	$1,044.00	$417.00	$1,408.00	UE	VNXE HARDWARE
V211D04A12PS	VNXE3100 2XSP DPE; 12X3.5 DS 6X300GB SAS	$0.00	17.5%	$0.00	$627.90	$439.53	$313.95	$942.00	$377.00	$1,313.00	UE	VNXE HARDWARE
V211D08A12CM	VNXE3100 2XSP DPE 8GB 12X3.5 6X2TB NLSAS	$7,093.00	17.5%	$5,851.73	$709.30	$496.51	$354.65	$1,064.00	$426.00	$709.30	UE	VNXE HARDWARE
V211D08A12CS	VNXE3100 2XSP DPE 8GB 12X3.5 6X1TB NLSAS	$6,606.00	17.5%	$5,449.95	$660.60	$462.42	$330.30	$991.00	$396.00	$660.60	UE	VNXE HARDWARE
V211D08A12PM	VNXE3100 2XSP DPE 8GB 12X3.5 6X600GB SAS	$6,958.00	17.5%	$5,740.35	$695.80	$487.06	$347.90	$1,044.00	$417.00	$695.80	UE	VNXE HARDWARE
V211D08A12PM8	VNXE3100; 2XSP; 8GB; 12X3.5 DS; 8X600 GB	$8,370.00	17.5%	$6,905.25	$837.00	$585.90	$418.50	$1,256.00	$502.00	$837.00	UE	VNXE HARDWARE
V211D08A12PS	VNXE3100 2XSP DPE 8GB 12X3.5 6X300GB SAS	$6,279.00	17.5%	$5,180.18	$627.90	$439.53	$313.95	$942.00	$377.00	$627.90	UE	VNXE HARDWARE
V211D08A12PS8	VNXE3100; 2XSP;8GB;12X3.5 DS;8X300 GB	$7,168.00	17.5%	$5,913.60	$716.80	$501.76	$358.40	$1,075.00	$430.00	$716.80	UE	VNXE HARDWARE
V211S04A12CM	VNXE3100 1XSP DPE; 12X3.5 DS 6X2TB NLSAS	$5,925.00	17.5%	$4,888.13	$592.50	$414.75	$296.25	$889.00	$356.00	$1,137.00	UE	VNXE HARDWARE
V211S04A12CS	VNXE3100 1XSP DPE; 12X3.5 DS 6X1TB NLSAS	$5,263.00	17.5%	$4,341.98	$526.30	$368.41	$263.15	$789.00	$316.00	$1,124.00	UE	VNXE HARDWARE
V211S04A12PM	VNXE3100 1XSP DPE; 12X3.5 DS 6X600GB SAS	$5,964.00	17.5%	$4,920.30	$596.40	$417.48	$298.20	$895.00	$358.00	$1,200.00	UE	VNXE HARDWARE
V211S04A12PM8	VNXE3100; 1XSP DPE; 12X3.5 DS; 8X600GB	$7,376.00	17.5%	$6,085.20	$737.60	$516.32	$368.80	$1,106.00	$443.00	$737.60	UE	VNXE HARDWARE
V211S04A12PS	VNXE3100 1XSP DPE; 12X3.5 DS 6X300GB SAS	$5,160.00	17.5%	$4,257.00	$516.00	$361.20	$258.00	$774.00	$310.00	$1,081.00	UE	VNXE HARDWARE
V211S04A12PS8	VNXE3100; 1XSP;12X3.5 DS; 8X300GB SAS	$6,048.00	17.5%	$4,989.60	$604.80	$423.36	$302.40	$907.00	$363.00	$604.80	UE	VNXE HARDWARE
V212D08A12CL	VNXE3150;2XSP DPE;8GB;12X3.5;6X3TB NLSAS	$8,371.00	17.5%	$6,906.08	$837.10	$585.97	$418.55	$1,256.00	$502.00	$837.10	UE	VNXE HARDWARE
V212D08A12CLE	VNXE3150;2SP;12X3.5 DS;6X3TB NLSAS Enct	$11,750.00	17.5%	$9,693.75	$1,175.00	$822.50	$587.50	$1,763.00	$705.00	$1,175.00	UE	VNXE HARDWARE
V212D08A12CM	VNXE3150;2XSP DPE;8GB;12X3.5;6X2TB NLSAS	$6,738.00	17.5%	$5,558.85	$673.80	$471.66	$336.90	$1,011.00	$404.00	$673.80	UE	VNXE HARDWARE
V212D08A12CS	VNXE3150;2XSP DPE;8GB;12X3.5;6X1TB NLSAS	$6,276.00	17.5%	$5,177.70	$627.60	$439.32	$313.80	$941.00	$377.00	$627.60	UE	VNXE HARDWARE
V212D08A12CXL	VNXE3150;2XSP DPE;8GB;12X3.5;6X4TB NLSAS	$14,000.00	17.5%	$11,550.00	$1,400.00	$980.00	$700.00	$2,100.00	$840.00	$1,400.00	UE	VNXE HARDWARE
V212D08A12PL	VNXE3150; 2XSP DPE;8GB;12X3.5 DS;6X900GB	$6,939.00	17.5%	$5,724.68	$693.90	$485.73	$346.95	$1,041.00	$416.00	$693.90	UE	VNXE HARDWARE
V212D08A12PL8	VNXE3150;2XSPDPE;8GB;12X3.5DS;8X900GBSAS	$8,393.00	17.5%	$6,924.23	$839.30	$587.51	$419.65	$1,259.00	$504.00	$839.30	UE	VNXE HARDWARE
V212D08A12PLE	VNXE3150;2XSP;8GB;12X3.5 DS;6X900GB Enct	$10,055.85	17.5%	$8,296.08	$1,005.59	$703.91	$502.79	$1,508.00	$603.00	$1,005.59	UE	VNXE HARDWARE
V212D08A12PM	VNXE3150;2XSPDPE;8GB;12X3.5DS;6X600GBSAS	$6,280.00	17.5%	$5,181.00	$628.00	$439.60	$314.00	$942.00	$377.00	$628.00	UE	VNXE HARDWARE
V212D08A12PM8	VNXE3150 2XSP DPE; 8GB;12X3.5 DS;8X600GB	$7,554.00	17.5%	$6,232.05	$755.40	$528.78	$377.70	$1,133.00	$453.00	$755.40	UE	VNXE HARDWARE
V212D08A12PS	VNXE3150;2XSPDPE;8GB;12X3.5DS;6X300GBSAS	$5,965.00	17.5%	$4,921.13	$596.50	$417.55	$298.25	$895.00	$358.00	$596.50	UE	VNXE HARDWARE
V212D08A12PS8	VNXE3150;2XSP DPE;8GB;12X3.5 DS; 8X300GB	$6,810.00	17.5%	$5,618.25	$681.00	$476.70	$340.50	$1,022.00	$409.00	$681.00	UE	VNXE HARDWARE
V212D08A25FM	VNXE3150; 2xSP DPE; 25x2.5 DS; 6x200 EFD	$26,857.00	17.5%	$22,157.03	$2,685.70	$1,879.99	$1,342.85	$4,029.00	$1,611.00	$2,685.70	UE	VNXE HARDWARE
V212D08A25FS	VNXE3150; 2xSP DPE; 25x2.5 DS; 6x100 EFD	$14,963.00	17.5%	$12,344.48	$1,496.30	$1,047.41	$748.15	$2,244.00	$898.00	$1,496.30	UE	VNXE HARDWARE
V212D08A25PL	VNXE3150;2xSP DPE; 8GB;25x2.5 DS;6x900GB	$6,255.00	17.5%	$5,160.38	$625.50	$437.85	$312.75	$938.00	$375.00	$625.50	UE	VNXE HARDWARE
V212D08A25PL8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X900GBSAS	$7,612.00	17.5%	$6,279.90	$761.20	$532.84	$380.60	$1,142.00	$457.00	$761.20	UE	VNXE HARDWARE
V212D08A25PLE	VNXE3150;2xSP;8GB;25x2.5 DS;6x900GB Enct	$9,166.85	17.5%	$7,562.65	$916.69	$641.68	$458.34	$1,375.00	$550.00	$916.69	UE	VNXE HARDWARE
V212D08A25PM	VNXE3150;2xSP DPE; 8GB;25x2.5 DS;6x600GB	$5,619.00	17.5%	$4,635.68	$561.90	$393.33	$280.95	$843.00	$337.00	$561.90	UE	VNXE HARDWARE
V212D08A25PM8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X600GBSAS	$6,763.00	17.5%	$5,579.48	$676.30	$473.41	$338.15	$1,014.00	$406.00	$676.30	UE	VNXE HARDWARE
V212D08A25PS	VNXE3150; 2xSP DPE;8GB;25x2.5 DS;6x300GB	$5,193.00	17.5%	$4,284.23	$519.30	$363.51	$259.65	$779.00	$312.00	$519.30	UE	VNXE HARDWARE
V212D08A25PS8	VNXE3150;2XSPDPE;8GB;25X2.5DS;8X300GBSAS	$5,910.00	17.5%	$4,875.75	$591.00	$413.70	$295.50	$887.00	$355.00	$591.00	UE	VNXE HARDWARE
V212D8A12CL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X3TB NLSA	$15,187.00	17.5%	$12,529.28	$1,518.70	$1,063.09	$759.35	$2,278.00	$911.00	$1,518.70	UE	VNXE HARDWARE
V212D8A12CM12	VNXE3150;2SPDPE;8GB;12X3.5;12X2TB NLS	$11,409.00	17.5%	$9,412.43	$1,140.90	$798.63	$570.45	$1,711.00	$685.00	$1,140.90	UE	VNXE HARDWARE
V212D8A12CS12	VNXE3150;2SPDPE;8GB;12X3.5;12X1TB NLS	$8,877.00	17.5%	$7,323.53	$887.70	$621.39	$443.85	$1,332.00	$533.00	$887.70	UE	VNXE HARDWARE
V212D8A12CXL12	VNXE3150 2XSP DPE 8GB 12X3.5 12X4TB NLSA	$23,000.00	17.5%	$18,975.00	$2,300.00	$1,610.00	$1,150.00	$3,450.00	$1,380.00	$2,300.00	UE	VNXE HARDWARE
V212D8A12PL12	VNXE3150;2XSP DPE; 8GB;12X3.5;12X900GB	$12,766.00	17.5%	$10,531.95	$1,276.60	$893.62	$638.30	$1,915.00	$766.00	$1,276.60	UE	VNXE HARDWARE
V212D8A12PL8E	VNXE3150;2SPDPE;8GB;12X3.5;8X900GB;SED	$11,878.00	17.5%	$9,799.35	$1,187.80	$831.46	$593.90	$1,782.00	$713.00	$1,187.80	UE	VNXE HARDWARE
V212D8A12PM12	VNXE3150;2SPDPE;8GB;12X3.5;12x600GB	$11,140.00	17.5%	$9,190.50	$1,114.00	$779.80	$557.00	$1,671.00	$668.00	$1,114.00	UE	VNXE HARDWARE
V212D8A12PS12	VNXE3150;2SPDPE;8GB;12X3.5;12x300GB	$9,205.00	17.5%	$7,594.13	$920.50	$644.35	$460.25	$1,381.00	$552.00	$920.50	UE	VNXE HARDWARE
V212D8A25PL12	VNXE3150; 2XSP DPE; 8GB; 25X2.5;12X900GB	$11,719.00	17.5%	$9,668.18	$1,171.90	$820.33	$585.95	$1,758.00	$703.00	$1,171.90	UE	VNXE HARDWARE
V212D8A25PL8E	VNXE3150;2SPDPE;8GB;25x2.5;8x900GB;SED	$10,883.00	17.5%	$8,978.48	$1,088.30	$761.81	$544.15	$1,632.00	$653.00	$1,088.30	UE	VNXE HARDWARE
V212D8A25PM12	VNXE3150;2SPDPE;8GB;25X2.5;12X600GB	$9,661.00	17.5%	$7,970.33	$966.10	$676.27	$483.05	$1,449.00	$580.00	$966.10	UE	VNXE HARDWARE
V212D8A25PS12	VNXE3150;2SPDPE;8GB;25X2.5;12X300GB	$7,741.00	17.5%	$6,386.33	$774.10	$541.87	$387.05	$1,161.00	$464.00	$774.10	UE	VNXE HARDWARE
V212S04A12CL	VNXE3150;1XSP DPE;12X3.5 DS;6X3TB NLSAS	$7,262.00	17.5%	$5,991.15	$726.20	$508.34	$363.10	$1,089.00	$436.00	$726.20	UE	VNXE HARDWARE
V212S04A12CM	VNXE3150;1XSP DPE;12X3.5 DS;6X2TB NLSAS	$5,629.00	17.5%	$4,643.93	$562.90	$394.03	$281.45	$844.00	$338.00	$562.90	UE	VNXE HARDWARE
V212S04A12CS	VNXE3150; 1XSP DPE;12X3.5 DS;6X1TB NLSAS	$5,000.00	17.5%	$4,125.00	$500.00	$350.00	$250.00	$750.00	$300.00	$500.00	UE	VNXE HARDWARE
V212S04A12CXL	VNXE3150;1XSP DPE;12X3.5 DS;6X4TB NLSAS	$11,200.00	17.5%	$9,240.00	$1,120.00	$784.00	$560.00	$1,680.00	$672.00	$1,120.00	UE	VNXE HARDWARE
V212S04A12PL	VNXE3150; 1xSP DPE; 12x3.5 DS; 6x900GB	$5,996.00	17.5%	$4,946.70	$599.60	$419.72	$299.80	$899.00	$360.00	$599.60	UE	VNXE HARDWARE
V212S04A12PL8	VNXE3150;1XSPDPE;4GB;12X3.5DS;8X900GBSAS	$7,449.00	17.5%	$6,145.43	$744.90	$521.43	$372.45	$1,117.00	$447.00	$744.90	UE	VNXE HARDWARE
V212S04A12PM	VNXE3150; 1XSP DPE;12X3.5 DS;6X600GB	$5,383.00	17.5%	$4,440.98	$538.30	$376.81	$269.15	$807.00	$323.00	$538.30	UE	VNXE HARDWARE
V212S04A12PM8	VNXE3150; 1XSP DPE;4GB 12X3.5 DS;8X600GB	$6,657.00	17.5%	$5,492.03	$665.70	$465.99	$332.85	$999.00	$399.00	$665.70	UE	VNXE HARDWARE
V212S04A12PS	VNXE3150;1XSP DPE;12X3.5 DS;6X300GB	$4,902.00	17.5%	$4,044.15	$490.20	$343.14	$245.10	$735.00	$294.00	$490.20	UE	VNXE HARDWARE
V212S04A12PS8	VNXE3150; 1XSP DPE;4GB 12X3.5 DS;8X300GB	$5,746.00	17.5%	$4,740.45	$574.60	$402.22	$287.30	$862.00	$345.00	$574.60	UE	VNXE HARDWARE
V212S04A25FM	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X200 EFD	$25,734.00	17.5%	$21,230.55	$2,573.40	$1,801.38	$1,286.70	$3,860.00	$1,544.00	$2,573.40	UE	VNXE HARDWARE
V212S04A25FS	VNXE3150;1XSP DPE;4GB;25X2.5DS;6X100 EFD	$13,840.00	17.5%	$11,418.00	$1,384.00	$968.80	$692.00	$2,076.00	$830.00	$1,384.00	UE	VNXE HARDWARE
V212S04A25PL	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x900GB	$5,311.00	17.5%	$4,381.58	$531.10	$371.77	$265.55	$797.00	$319.00	$531.10	UE	VNXE HARDWARE
V212S04A25PL8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X900GBSAS	$6,668.00	17.5%	$5,501.10	$666.80	$466.76	$333.40	$1,000.00	$400.00	$666.80	UE	VNXE HARDWARE
V212S04A25PM	VNXE3150; 1xSP DPE; 25x2.5 DS; 6x600GB	$4,675.00	17.5%	$3,856.88	$467.50	$327.25	$233.75	$701.00	$281.00	$467.50	UE	VNXE HARDWARE
V212S04A25PM8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X600GBSAS	$5,820.00	17.5%	$4,801.50	$582.00	$407.40	$291.00	$873.00	$349.00	$582.00	UE	VNXE HARDWARE
V212S04A25PS	VNXE3150; 1xSP DPE; 25x2.5 DS;6x300GB	$4,129.00	17.5%	$3,406.43	$412.90	$289.03	$206.45	$619.00	$248.00	$412.90	UE	VNXE HARDWARE
V212S04A25PS8	VNXE3150;1XSPDPE;4GB;25X2.5DS;8X300GBSAS	$4,846.00	17.5%	$3,997.95	$484.60	$339.22	$242.30	$727.00	$291.00	$484.60	UE	VNXE HARDWARE
V212S4A12CL12	VNXE3150;1SP DPE;12X3.5;12X3TB NLS	$14,029.00	17.5%	$11,573.93	$1,402.90	$982.03	$701.45	$2,104.00	$842.00	$1,402.90	UE	VNXE HARDWARE
V212S4A12CM12	VNXE3150;1SP DPE;12X3.5;12X2TB NLS	$10,300.00	17.5%	$8,497.50	$1,030.00	$721.00	$515.00	$1,545.00	$618.00	$1,030.00	UE	VNXE HARDWARE
V212S4A12CS12	VNXE3150;1SP DPE;12X3.5;12X1TB NLS	$7,601.00	17.5%	$6,270.83	$760.10	$532.07	$380.05	$1,140.00	$456.00	$760.10	UE	VNXE HARDWARE
V212S4A12CXL12	VNXE3150;1SP DPE;12X3.5;12X4TB NLSAS	$18,400.00	17.5%	$15,180.00	$1,840.00	$1,288.00	$920.00	$2,760.00	$1,104.00	$1,840.00	UE	VNXE HARDWARE
V212S4A12PS12	VNXE3150;1SP DPE;4;12X3.5;12X300GB	$8,551.00	17.5%	$7,054.58	$855.10	$598.57	$427.55	$1,283.00	$513.00	$855.10	UE	VNXE HARDWARE
V212S4A25PL12	VNXE3150;1SP DPE;4;25X2.5;12X900GB	$11,471.00	17.5%	$9,463.58	$1,147.10	$802.97	$573.55	$1,721.00	$688.00	$1,147.10	UE	VNXE HARDWARE
V212S4A25PM12	VNXE3150;1SP DPE;4;25X2.5;12X600GB	$9,022.00	17.5%	$7,443.15	$902.20	$631.54	$451.10	$1,353.00	$541.00	$902.20	UE	VNXE HARDWARE
V212S4A25PS12	VNXE3150;1SP DPE;4;25X2.5;12X300GB	$6,875.00	17.5%	$5,671.88	$687.50	$481.25	$343.75	$1,031.00	$413.00	$687.50	UE	VNXE HARDWARE
V21-BBU	BATTERY BACKUP UNIT	$197.00	17.5%	$162.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V21-CCARD	CACHE CARD	$1,119.00	17.5%	$923.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V21-ESLIC	1 GB ETHERNET IO MODULE	$1,000.00	17.5%	$825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V2-1GB-IO	1 GB IO MODULE	$1,000.00	17.5%	$825.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V21-LCC	LINK CONTROL CARD FOR 2U DAE	$1,774.00	17.5%	$1,463.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V21-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	$1,774.00	17.5%	$1,463.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V21-MEM-DUPG8	VNXe 3100 UPGKIT 2xSP 4GB-8GB & 8GB-16GB	$950.00	17.5%	$783.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V21-PS	POWER SUPPLY	$484.00	17.5%	$399.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V21-PS-DAE25	Power Supply for 25 DRIVE DAE	$484.00	17.5%	$399.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V21-SP	STORAGE PROCESSOR DUAL CORE 4 GB	$7,015.00	17.5%	$5,787.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V21-SP-DIMM	VNXe 3100 SP MEMORY 1X2GB	$305.00	17.5%	$251.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V21-SP-UPGKT	VNXE3100 SP UPGRADE KIT	$3,800.00	17.5%	$3,135.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V21-SP-UPGKT2	VNXe3100 UPG single SP to dual VNXe3150	$6,338.00	17.5%	$5,228.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V21-SSD	STORAGE PROCESSOR SSD	$1,024.00	17.5%	$844.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V22D4825PL12E	VNXE3150;2SP DPE;8;25x2.5;12x900GB;SED	$16,626.00	17.5%	$13,716.45	$1,662.60	$1,163.82	$831.30	$2,494.00	$998.00	$1,662.60	UE	VNXE HARDWARE
V22D8A12CL12E	VNXE3150;2SP DPE;8;12X3.5;12X3TB NLS;SED	$20,929.00	17.5%	$17,266.43	$2,092.90	$1,465.03	$1,046.45	$3,139.00	$1,256.00	$2,092.90	UE	VNXE HARDWARE
V22D8A12PL12E	VNXE3150;2SP DPE;8;12X3.5;12X900GB;SED	$17,994.00	17.5%	$14,845.05	$1,799.40	$1,259.58	$899.70	$2,699.00	$1,080.00	$1,799.40	UE	VNXE HARDWARE
V2-2S10-300	300GB 10K 6GB SAS 2.5" DRIVE	$485.00	17.5%	$400.13	$43.65	$40.74	$29.10	$73.00	$29.00	$43.65	UE	VNXE HARDWARE
V2-2S10-300U	300 GB 10K 6GB SAS 2.5 SPARE UPG	$655.00	17.5%	$540.38	$117.90	$39.30	$26.20	$37.00	$20.00	$117.90	UE	VNXE HARDWARE
V2-2S10-600	600GB 10K 6GB SAS 2.5" DRIVE	$705.00	17.5%	$581.63	$63.45	$59.22	$42.30	$106.00	$42.00	$63.45	UE	VNXE HARDWARE
V2-2S10-600U	600 GB 10K 6GB SAS 2.5 SPARE UPG	$955.00	17.5%	$787.88	$171.90	$57.30	$38.20	$54.00	$29.00	$171.90	UE	VNXE HARDWARE
V2-2S10-900	900GB 10K 6GB SAS 2.5" DRIVE	$965.00	17.5%	$796.13	$86.85	$81.06	$57.90	$145.00	$58.00	$86.85	UE	VNXE HARDWARE
V2-2S10-900U	900 GB 10K 6GB SAS 2.5 SPARE UPG	$1,290.00	17.5%	$1,064.25	$232.20	$77.40	$51.60	$74.00	$39.00	$232.20	UE	VNXE HARDWARE
V2-2S10E-900	900GB 2.5" SELF ENCRYPT DRIVE	$1,340.00	17.5%	$1,105.50	$120.60	$112.56	$80.40	$201.00	$80.00	$120.60	UE	VNXE HARDWARE
V2-2S10E-900U	900GB 2.5" SELF ENCRYPT DRIVE UPG	$1,810.00	17.5%	$1,493.25	$325.80	$108.60	$72.40	$103.00	$54.00	$325.80	UE	VNXE HARDWARE
V2-2S6F-100	100GB 6GB SAS 2.5" EFD DRIVE	$2,335.00	17.5%	$1,926.38	$210.15	$196.14	$140.10	$350.00	$140.00	$210.15	UE	VNXE HARDWARE
V2-2S6F-100U	100 GB 10K 6GB SAS 2.5 EFD SPARE UPG	$3,155.00	17.5%	$2,602.88	$567.90	$189.30	$126.20	$180.00	$95.00	$567.90	UE	VNXE HARDWARE
V2-2S6F-200	200GB 6GB SAS 2.5" EFD DRIVE	$4,420.00	17.5%	$3,646.50	$397.80	$371.28	$265.20	$663.00	$265.00	$397.80	UE	VNXE HARDWARE
V2-2S6F-200U	200 GB 10K 6GB SAS 2.5 EFD SPARE UPG	$5,970.00	17.5%	$4,925.25	$1,074.60	$358.20	$238.80	$340.00	$179.00	$1,074.60	UE	VNXE HARDWARE
V22-SP	VNXE 3150 STORAGE PROCESSOR SPARE	$7,015.00	17.5%	$5,787.38	$701.50	$491.05	$350.75	$1,052.00	$421.00	$701.50	UE	VNXE HARDWARE
V22-SP-UPGKT	VNXe3150 UPG single SP to dual VNXe3150	$6,338.00	17.5%	$5,228.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V2-DAE-12	DAE WITH 12 X 3.5 INCH DRIVE SLOTS	$1,888.00	17.5%	$1,557.60	$188.80	$132.16	$94.40	$283.00	$113.00	$1,201.00	UE	VNXE HARDWARE
V2-DAE-25	DAE WITH 25 X 2.5 INCH DRIVE SLOTS	$3,343.00	17.5%	$2,757.98	$334.30	$234.01	$167.15	$501.00	$201.00	$334.30	UE	VNXE HARDWARE
V2-PS07-010	1TB 7200RPM NL-SAS 3.5 DRIVE	$470.00	17.5%	$387.75	$42.30	$39.48	$28.20	$71.00	$28.00	$42.30	UE	VNXE HARDWARE
V2-PS07-010-6	6TB SAS DISK PACK (6 X 1TB 7200RPM)	$2,830.00	17.5%	$2,334.75	$254.70	$237.72	$169.80	$425.00	$170.00	$254.70	UE	VNXE HARDWARE
V2-PS07-0106U	6TB NL-SAS DISK PACK (6 X 1TB 72k) UPG	$3,830.00	17.5%	$3,159.75	$689.40	$229.80	$153.20	$218.00	$115.00	N/A	UE	VNXE HARDWARE
V2-PS07-010U	1TB 7200RPM NL-SAS 3.5 DRIVE UPG	$640.00	17.5%	$528.00	$115.20	$38.40	$25.60	$36.00	$19.00	$115.20	UE	VNXE HARDWARE
V2-PS07-020	2TB 7200RPM NL-SAS 3.5 DRIVE	$720.00	17.5%	$594.00	$64.80	$60.48	$43.20	$108.00	$43.00	$64.80	UE	VNXE HARDWARE
V2-PS07-020-6	12TB SAS DISK PACK (6 X 2TB 7200RPM)	$4,320.00	17.5%	$3,564.00	$388.80	$362.88	$259.20	$648.00	$259.00	$457.20	UE	VNXE HARDWARE
V2-PS07-0206U	12TB NL-SAS DISK PACK (6 x 2TB 72k) UPG	$5,850.00	17.5%	$4,826.25	$1,053.00	$351.00	$234.00	$333.00	$176.00	$1,053.00	UE	VNXE HARDWARE
V2-PS07-020U	2TB 7200RPM NL-SAS 3.5 DRIVE UPG	$975.00	17.5%	$804.38	$175.50	$58.50	$39.00	$56.00	$29.00	$175.50	UE	VNXE HARDWARE
V2-PS07-030	3TB 7.2K NL-SAS 3.5" DRIVE	$1,015.00	17.5%	$837.38	$91.35	$85.26	$60.90	$152.00	$61.00	$91.35	UE	VNXE HARDWARE
V2-PS07-030U	3TB 7.2K NL SAS 3.5 SPARE UPG	$1,370.00	17.5%	$1,130.25	$246.60	$82.20	$54.80	$78.00	$41.00	$246.60	UE	VNXE HARDWARE
V2-PS07-040	4TB 7.2K NL-SAS 3.5" DRIVE	$1,240.00	17.5%	$1,023.00	$111.60	$104.16	$74.40	$186.00	$74.00	$111.60	UE	VNXE HARDWARE
V2-PS07-040U	4TB 7.2K NL-SAS 3.5" DRIVE UPG	$1,670.00	17.5%	$1,377.75	$300.60	$100.20	$66.80	$95.00	$50.00	$300.60	UE	VNXE HARDWARE
V2-PS07E-030	3TB 3.5" SELF ENCRYPT DRIVE	$1,440.00	17.5%	$1,188.00	$129.60	$120.96	$86.40	$216.00	$86.00	$129.60	UE	VNXE HARDWARE
V2-PS07E-030U	3TB 3.5" SELF ENCRYPT DRIVE UPG	$1,945.00	17.5%	$1,604.63	$350.10	$116.70	$77.80	$111.00	$58.00	$350.10	UE	VNXE HARDWARE
V2-PS10-900	900GB 10K 6GB SAS 3.5" DRIVE	$965.00	17.5%	$796.13	$86.85	$81.06	$57.90	$145.00	$58.00	$86.85	UE	VNXE HARDWARE
V2-PS10-900U	900GB 10K 6GB SAS 3.5 SPARE UPG	$1,290.00	17.5%	$1,064.25	$232.20	$77.40	$51.60	$74.00	$39.00	$232.20	UE	VNXE HARDWARE
V2-PS10E-900	900GB 3.5" SELF ENCRYPT DRIVE	$1,450.00	17.5%	$1,196.25	$130.50	$121.80	$87.00	$218.00	$87.00	$130.50	UE	VNXE HARDWARE
V2-PS10E-900U	900GB 3.5" SELF ENCRYPT DRIVE UPG	$1,960.00	17.5%	$1,617.00	$352.80	$117.60	$78.40	$112.00	$59.00	$352.80	UE	VNXE HARDWARE
V2-PS15-300	300GB 15K 6GB SAS 3.5 DRIVE	$660.00	17.5%	$544.50	$59.40	$55.44	$39.60	$99.00	$40.00	$59.40	UE	VNXE HARDWARE
V2-PS15-300-5	1500 GB SAS DISK PACK (5X 300GB 15K 3.5)	$3,290.00	17.5%	$2,714.25	$296.10	$276.36	$197.40	$494.00	$197.00	$296.10	UE	VNXE HARDWARE
V2-PS15-3005U	1500GB DISK PK(5 X 300GB 15K 3.5)UPG	$4,440.00	17.5%	$3,663.00	$799.20	$266.40	$177.60	$253.00	$133.00	N/A	UE	VNXE HARDWARE
V2-PS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	$3,945.00	17.5%	$3,254.63	$355.05	$331.38	$236.70	$592.00	$237.00	$355.05	UE	VNXE HARDWARE
V2-PS15-3006U	1800GB DISK PACK(6 X 300GB 15K 3.5)UPG	$5,330.00	17.5%	$4,397.25	$959.40	$319.80	$213.20	$304.00	$160.00	N/A	UE	VNXE HARDWARE
V2-PS15-300-7	2100GB SAS DISK PACK (7 X 300GB 15K)	$4,605.00	17.5%	$3,799.13	$414.45	$386.82	$276.30	$691.00	$276.00	$414.45	UE	VNXE HARDWARE
V2-PS15-3007U	2100GB DISK PACK (7 X 300GB 15K 3.5)UPG	$5,255.00	17.5%	$4,335.38	$945.90	$315.30	$210.20	$300.00	$158.00	$945.90	UE	VNXE HARDWARE
V2-PS15-300U	300GB 15K 6GB SAS 3.5" DRIVE UPG	$890.00	17.5%	$734.25	$160.20	$53.40	$35.60	$51.00	$27.00	$160.20	UE	VNXE HARDWARE
V2-PS15-600	600GB 15K 6GB SAS 3.5 DRIVE	$1,040.00	17.5%	$858.00	$93.60	$87.36	$62.40	$156.00	$62.00	$93.60	UE	VNXE HARDWARE
V2-PS15-600-5	3000 GB SAS DISK PACK (5X 600GB 15K 3.5)	$5,220.00	17.5%	$4,306.50	$469.80	$438.48	$313.20	$783.00	$313.00	$469.80	UE	VNXE HARDWARE
V2-PS15-6005U	3000GB DISK PACK (5 X 600GB 15K 3.5)UPG	$7,050.00	17.5%	$5,816.25	$1,269.00	$423.00	$282.00	$402.00	$212.00	N/A	UE	VNXE HARDWARE
V2-PS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	$6,270.00	17.5%	$5,172.75	$564.30	$526.68	$376.20	$941.00	$376.00	$564.30	UE	VNXE HARDWARE
V2-PS15-6006U	3600GB DISK PACK (6 X 600GB 15K 3.5)UPG	$8,460.00	17.5%	$6,979.50	$1,522.80	$507.60	$338.40	$482.00	$254.00	N/A	UE	VNXE HARDWARE
V2-PS15-600-7	4200GB SAS DISK PACK (7 X 600GB 15K)	$7,310.00	17.5%	$6,030.75	$657.90	$614.04	$438.60	$1,097.00	$439.00	$657.90	UE	VNXE HARDWARE
V2-PS15-6007U	4200GB DISK PACK (7 X 600GB 15K 3.5)UPG	$9,870.00	17.5%	$8,142.75	$1,776.60	$592.20	$394.80	$563.00	$296.00	$1,776.60	UE	VNXE HARDWARE
V2-PS15-600U	600GB 15K 6GB SAS DRIVE 3.5 UPG	$1,405.00	17.5%	$1,159.13	$252.90	$84.30	$56.20	$80.00	$42.00	$252.90	UE	VNXE HARDWARE
V3-10GB-ETH-C	2 port x 10GBASET Copper IO (2 Modules)	$2,900.00	17.5%	$2,392.50	$290.00	$203.00	N/A	$261.00	N/A	$290.00	UE	VNXE HARDWARE
V31-10GB	10 GB ETHERNET OPTICAL IO MODULE	$3,000.00	17.5%	$2,475.00	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V31-10GB-C	2 PORT 10GBASE-T IO Copper (Two Modules)	$2,900.00	17.5%	$2,392.50	$290.00	$203.00	N/A	$261.00	N/A	$290.00	UE	VNXE HARDWARE
V31-10GB-ETHO	2 port x 10 GbE OPTICAL IO (2 Modules)	$3,600.00	17.5%	$2,970.00	$360.00	$252.00	N/A	$324.00	N/A	$360.00	UE	VNXE HARDWARE
V311D12AN15CE	VNXE3300;2SP DPE;15X3.5;6X3TB NLS;SED	$12,422.00	17.5%	$10,248.15	$1,242.20	$869.54	N/A	$1,118.00	N/A	$1,242.20	UE	VNXE HARDWARE
V311D12AN15CL	VNXE3300;2XSPDPE;15X3.5DS;6X3TBSAS;AC	$9,484.00	17.5%	$7,824.30	$948.40	$663.88	N/A	$854.00	N/A	$948.40	UE	VNXE HARDWARE
V311D12AN15CM	VNXE3300;2XSP DPE;15X3.5 6X2TB;AC;NORACK	$7,765.00	17.5%	$6,406.13	$776.50	$543.55	N/A	$699.00	N/A	$2,197.00	UE	VNXE HARDWARE
V311D12AN15CS	VNXE3300;2XSP DPE;15X3.5 6X1TB;AC;NORACK	$7,530.00	17.5%	$6,212.25	$753.00	$527.10	N/A	$678.00	N/A	$753.00	UE	VNXE HARDWARE
V311D12AN15CXL	VNXE3300;2XSPDPE;15X3.5DS;6X4TBSAS;AC	$16,800.00	17.5%	$13,860.00	$1,680.00	$1,176.00	N/A	$1,512.00	N/A	$1,680.00	UE	VNXE HARDWARE
V311D12AN15EL	VNXE3300;2SP DPE;15X3.5;8X900GB;SED	$16,220.80	17.5%	$13,382.16	$1,622.08	$1,135.46	N/A	$1,460.00	N/A	$1,622.08	UE	VNXE HARDWARE
V311D12AN15FS	VNXE3300;2XSPDPE;15X3.5DS;6X100GBSAS;AC	$20,730.00	17.5%	$17,102.25	$2,073.00	$1,451.10	N/A	$1,866.00	N/A	$2,073.00	UE	VNXE HARDWARE
V311D12AN15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;AC	$12,552.60	17.5%	$10,355.90	$1,255.26	$878.68	N/A	$1,130.00	N/A	$1,255.26	UE	VNXE HARDWARE
V311D12AN15PM	VNXE3300;DPE;15X3.5DS;8X600GSAS;AC;NO RK	$12,111.00	17.5%	$9,991.58	$1,211.10	$847.77	N/A	$1,090.00	N/A	$2,719.00	UE	VNXE HARDWARE
V311D12AN15PS	VNXE3300;DPE;15X3.5DS;8X300GSAS;AC;NO RK	$8,473.00	17.5%	$6,990.23	$847.30	$593.11	N/A	$763.00	N/A	$1,941.00	UE	VNXE HARDWARE
V311D12AN25	VNXE3300;2XSP DPE;25X2.5 DS;;AC;NR	$12,063.00	17.5%	$9,951.98	$1,206.30	$844.41	N/A	$1,086.00	N/A	$1,206.30	UE	VNXE HARDWARE
V311D12AN25EL	VNXE3300;2SP DPE;25X2.5;8x900GB;SED	$15,182.80	17.5%	$12,525.81	$1,518.28	$1,062.80	N/A	$1,366.00	N/A	$1,518.28	UE	VNXE HARDWARE
V311D12AN25FM	VNXE3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC	$32,750.00	17.5%	$27,018.75	$3,275.00	$2,292.50	N/A	$2,948.00	N/A	$3,275.00	UE	VNXE HARDWARE
V311D12AN25FS	VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC;	$20,230.00	17.5%	$16,689.75	$2,023.00	$1,416.10	N/A	$1,821.00	N/A	$2,023.00	UE	VNXE HARDWARE
V311D12AN25PL	VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC	$11,739.60	17.5%	$9,685.17	$1,173.96	$821.77	N/A	$1,057.00	N/A	$1,173.96	UE	VNXE HARDWARE
V311D12AN25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;AC	$10,875.00	17.5%	$8,971.88	$1,087.50	$761.25	N/A	$979.00	N/A	$1,087.50	UE	VNXE HARDWARE
V311D12AN25PS	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;AC	$7,539.20	17.5%	$6,219.84	$753.92	$527.74	N/A	$679.00	N/A	$753.92	UE	VNXE HARDWARE
V311D12AR15CE	VNXE3300;2XSP DPE;15X3.5 DS;6X3TBSAS;SED	$12,422.00	17.5%	$10,248.15	$1,242.20	$869.54	N/A	$1,118.00	N/A	$1,242.20	UE	VNXE HARDWARE
V311D12AR15CL	VNXE3300;2XSP DPE;15X3.5DS;6X3TB SAS;AC	$9,484.00	17.5%	$7,824.30	$948.40	$663.88	N/A	$854.00	N/A	$948.40	UE	VNXE HARDWARE
V311D12AR15CM	VNXe3300;DPE;15X3.5DS;6x2TBNLSAS;AC;W/RK	$7,765.00	17.5%	$6,406.13	$776.50	$543.55	N/A	$699.00	N/A	$2,197.00	UE	VNXE HARDWARE
V311D12AR15CS	VNXE3300;2XSP DPE;15X3.5 6X1TB;AC;W/RACK	$7,530.00	17.5%	$6,212.25	$753.00	$527.10	N/A	$678.00	N/A	$753.00	UE	VNXE HARDWARE
V311D12AR15CXL	VNXE3300;2XSP DPE;15X3.5DS;6X4TB SAS;AC	$16,800.00	17.5%	$13,860.00	$1,680.00	$1,176.00	N/A	$1,512.00	N/A	$1,680.00	UE	VNXE HARDWARE
V311D12AR15EL	VNXE3300;2XSP DPE;15X3.5 DS;8X900GB;SED	$16,220.80	17.5%	$13,382.16	$1,622.08	$1,135.46	N/A	$1,460.00	N/A	$1,622.08	UE	VNXE HARDWARE
V311D12AR15FS	VNXE3300;2XSPDPE;15X2.5DS;6X100GBSAS;AC	$20,730.00	17.5%	$17,102.25	$2,073.00	$1,451.10	N/A	$1,866.00	N/A	$2,073.00	UE	VNXE HARDWARE
V311D12AR15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;AC	$12,552.60	17.5%	$10,355.90	$1,255.26	$878.68	N/A	$1,130.00	N/A	$1,255.26	UE	VNXE HARDWARE
V311D12AR15PM	VNXe3300;DPE;15X3.5DS;8x600GBSAS;AC;W/RK	$12,111.00	17.5%	$9,991.58	$1,211.10	$847.77	N/A	$1,090.00	N/A	$2,719.00	UE	VNXE HARDWARE
V311D12AR15PS	VNXe3300;DPE;15X3.5DS;8x300GBSAS;AC;W/RK	$8,473.00	17.5%	$6,990.23	$847.30	$593.11	N/A	$763.00	N/A	$1,941.00	UE	VNXE HARDWARE
V311D12AR25	3U DPE;2XSP;12GB MEM;25DS;AC;W/RACK	$12,063.00	17.5%	$9,951.98	$1,206.30	$844.41	N/A	$1,086.00	N/A	$1,206.30	UE	VNXE HARDWARE
V311D12AR25EL	VNXE3300;2xSP DPE;25X2.5 DS;8x900GB;SED	$15,182.80	17.5%	$12,525.81	$1,518.28	$1,062.80	N/A	$1,366.00	N/A	$1,518.28	UE	VNXE HARDWARE
V311D12AR25FM	VNXE3300;2XSPDPE;25X2.5DS;6X200GBSAS;AC	$32,750.00	17.5%	$27,018.75	$3,275.00	$2,292.50	N/A	$2,948.00	N/A	$3,275.00	UE	VNXE HARDWARE
V311D12AR25FS	VNXE3300;2XSPDPE;25X2.5DS;6X100GBSAS;AC	$20,230.00	17.5%	$16,689.75	$2,023.00	$1,416.10	N/A	$1,821.00	N/A	$2,023.00	UE	VNXE HARDWARE
V311D12AR25PL	VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;AC	$11,739.60	17.5%	$9,685.17	$1,173.96	$821.77	N/A	$1,057.00	N/A	$1,173.96	UE	VNXE HARDWARE
V311D12AR25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;AC	$10,875.00	17.5%	$8,971.88	$1,087.50	$761.25	N/A	$979.00	N/A	$1,087.50	UE	VNXE HARDWARE
V311D12AR25PS	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;AC	$7,539.20	17.5%	$6,219.84	$753.92	$527.74	N/A	$679.00	N/A	$753.92	UE	VNXE HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V311D12DN15PL	VNXE3300;2XSPDPE;15X3.5DS;8X900GBSAS;DC	$14,652.60	17.5%	$12,088.40	$1,465.26	$1,025.68	N/A	$1,319.00	N/A	$1,465.26	UE	VNXE HARDWARE
V311D12DN15PM	VNXE3300;DPE;15X3.5DS;8X600GSAS;DC;NO RK	$14,211.00	17.5%	$11,724.08	$1,421.10	$994.77	N/A	$1,279.00	N/A	$1,421.10	UE	VNXE HARDWARE
V311D12DN15PS	VNXE3300;DPE;15X3.5DS;8X300GSAS;DC;NO RK	$9,936.00	17.5%	$8,197.20	$993.60	$695.52	N/A	$894.00	N/A	$993.60	UE	VNXE HARDWARE
V311D12DN25	3U DPE;2XSP;12GB MEM;25DS;DC;NR	$13,872.00	17.5%	$11,444.40	$1,387.20	$971.04	N/A	$1,248.00	N/A	$1,387.20	UE	VNXE HARDWARE
V311D12DN25PL	VNXE3300;2XSPDPE;25X2.5DS;8X900GBSAS;DC	$13,839.60	17.5%	$11,417.67	$1,383.96	$968.77	N/A	$1,246.00	N/A	$1,383.96	UE	VNXE HARDWARE
V311D12DN25PM	VNXE3300;2XSPDPE;25X2.5DS;8X600GBSAS;DC	$12,975.00	17.5%	$10,704.38	$1,297.50	$908.25	N/A	$1,168.00	N/A	$1,297.50	UE	VNXE HARDWARE
V311D12DN25PS	VNXE3300;2XSPDPE;25X2.5DS;8X300GBSAS;DC	$9,003.20	17.5%	$7,427.64	$900.32	$630.22	N/A	$810.00	N/A	$900.32	UE	VNXE HARDWARE
V31-1GB	1 GB ETHERNET IO (Two Modules)	$1,000.00	17.5%	$825.00	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V31-1GB-ETH	4 port x 1 GbE IO (2 Modules)	$2,000.00	17.5%	$1,650.00	$200.00	$140.00	N/A	$180.00	N/A	$200.00	UE	VNXE HARDWARE
V31-BBU	BATTERY BACKUP UNIT FRU	$440.00	17.5%	$363.00	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V31-DAE-DPS	DC POWER SUPPLY (DAE)	$500.00	17.5%	$412.50	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V31-DAE-N15DC	VNXE3300 3U DAE;15X3.5 DRIVE SLOTS; DC	$2,478.00	17.5%	$2,044.35	$247.80	$173.46	N/A	$223.00	N/A	$247.80	UE	VNXE HARDWARE
V31-DAE-N-15E	VNXE3300 3U DAE; 15X3.5 INCH DRIVE SLOTS	$2,360.00	17.5%	$1,947.00	$236.00	$165.20	N/A	$212.00	N/A	$236.00	UE	VNXE HARDWARE
V31-DAE-N-25	2U DAE;25X2.5INCH DRIVESLOTS NO RACK	$3,343.00	17.5%	$2,757.98	$334.30	$234.01	N/A	$301.00	N/A	$334.30	UE	VNXE HARDWARE
V31-DAE-N-25D	2U DAE;25x2.5;DC POWER;CUSTOMER INSTALL	$3,510.00	17.5%	$2,895.75	$351.00	$245.70	N/A	$316.00	N/A	$351.00	UE	VNXE HARDWARE
V31-DAE-PS	POWER SUPPLY DAE FRU	$500.00	17.5%	$412.50	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V31-DAE-R-15E	VNXE3300 3U DAE; 15X3.5 W/RACK	$2,360.00	17.5%	$1,947.00	$236.00	$165.20	N/A	$212.00	N/A	$236.00	UE	VNXE HARDWARE
V31-DAE-R-25	2U DAE;25X2.5 INCH DRIVE SLOTS W/RACK	$3,343.00	17.5%	$2,757.98	$334.30	$234.01	N/A	$301.00	N/A	$334.30	UE	VNXE HARDWARE
V31-DPE-DPS	DC POWER SUPPLY (DPE)	$715.00	17.5%	$589.88	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V31-DPE-PS	POWER SUPPLY DPE FRU	$715.00	17.5%	$589.88	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V31-LCC	LINK CONTROL CARD FOR 3U DAE FRU	$715.00	17.5%	$589.88	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V31-SP	STORAGE PROCESSOR FRU	$6,929.00	17.5%	$5,716.43	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V31-SP-DIMM	SP MEMORY FRU	$425.00	17.5%	$350.63	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V31-SSD	STORAGE PROCESSOR SSD FRU	$1,024.00	17.5%	$844.80	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V32-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	$150.00	17.5%	$123.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V32-800W-PS	800W Power Supply 12V and 12V STBY DPE	$500.00	17.5%	$412.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V32-8GFC	ONE 4 Port 8GB Fibre Channel IO Module	$1,400.00	17.5%	$1,155.00	$140.00	$98.00	$70.00	$126.00	$84.00	$140.00	UE	VNXE HARDWARE
V32-BBU	BATTERY BACKUP UNIT	$200.00	17.5%	$165.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V32-BC-12ARK	ASSY BEACHCOMBER 12 ADJUSTABLE RAIL KIT	$240.00	17.5%	$198.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-BC-25ARK	ASSY BEACHCOMBER 25 ADJUSTABLE RAIL KIT	$240.00	17.5%	$198.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-BC-FM	FAN MODULE BC	$300.00	17.5%	$247.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-CCARD	CACHE CARD	$1,120.00	17.5%	$924.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V32D12AN2CM12	VNXe3200;2xSP DPE;12x3.5 DS;12x2TB 7200K	$12,825.00	17.5%	$10,580.63	$1,282.50	$897.75	$641.25	$1,154.00	$770.00	$1,282.50	UE	VNXE HARDWARE
V32D12AN2CM9	VNXe3200:2xSP DPE:12x3.5 DS:9x2TB 7200K	$10,925.00	17.5%	$9,013.13	$1,092.50	$764.75	$546.25	$983.00	$656.00	$1,092.50	UE	VNXE HARDWARE
V32D12AN2CX12	VNXe3200;2xSP DPE;12x3.5 DS;12x4TB 7200K	$21,850.00	17.5%	$18,026.25	$2,185.00	$1,529.50	$1,092.50	$1,967.00	$1,311.00	$2,185.00	UE	VNXE HARDWARE
V32D12AN2CX9	VNXE3200;2XSP DPE;12X3.5 DS;9X4TB 7200K	$16,625.00	17.5%	$13,715.63	$1,662.50	$1,163.75	$831.25	$1,496.00	$998.00	$1,662.50	UE	VNXE HARDWARE
V32D12AN2PM12	VNXe3200;2xSP DPE;12x3.5 DS;12x600GB 15K	$13,538.00	17.5%	$11,168.85	$1,353.80	$947.66	$676.90	$1,218.00	$812.00	$1,353.80	UE	VNXE HARDWARE
V32D12AN2PM6	VNXe3200 2xSP DPE 12x3.5 DS 6x600GB 15K	$8,400.00	17.5%	$6,930.00	$840.00	$588.00	$420.00	$756.00	$504.00	$840.00	UE	VNXE HARDWARE
V32D12AN2QM12	VNXe3200;2xSP DPE;12x3.5 DS;12x900GB 10K	$15,936.00	17.5%	$13,147.20	$1,593.60	$1,115.52	$796.80	$1,434.00	$956.00	$1,593.60	UE	VNXE HARDWARE
V32D12AN2QM6	VNXe3200 2xSP DPE 12x3.5 DS 6x900GB 10K	$9,546.00	17.5%	$7,875.45	$954.60	$668.22	$477.30	$859.00	$573.00	$954.60	UE	VNXE HARDWARE
V32D12AN5PS12	VNXe3200;2xSP DPE;25x2.5 DS;12x300GB 15K	$12,540.00	17.5%	$10,345.50	$1,254.00	$877.80	$627.00	$1,129.00	$752.00	$1,254.00	UE	VNXE HARDWARE
V32D12AN5PS25	VNXe3200;2xSP DPE;25x2.5 DS;25x300GB 15K	$17,100.00	17.5%	$14,107.50	$1,710.00	$1,197.00	$855.00	$1,539.00	$1,026.00	$1,710.00	UE	VNXE HARDWARE
V32D12AN5PS6	VNXe3200;2xSP DPE;25x2.5 DS;6x300GB 15K	$8,920.00	17.5%	$7,359.00	$892.00	$624.40	$446.00	$803.00	$535.00	$892.00	UE	VNXE HARDWARE
V32D12AN5QM12	VNXe3200;2xSP DPE;25x2.5 DS;12x900GB 10K	$14,488.00	17.5%	$11,952.60	$1,448.80	$1,014.16	$724.40	$1,304.00	$869.00	$1,448.80	UE	VNXE HARDWARE
V32D12AN5QM25	VNXe3200;2xSP DPE;25x2.5 DS;25x900GB 10K	$19,000.00	17.5%	$15,675.00	$1,900.00	$1,330.00	$950.00	$1,710.00	$1,140.00	$1,900.00	UE	VNXE HARDWARE
V32D12AN5QM6	VNXe3200 2xSP DPE 25x2.5 DS 6x900GB 10K	$8,600.00	17.5%	$7,095.00	$860.00	$602.00	$430.00	$774.00	$516.00	$860.00	UE	VNXE HARDWARE
V32D12AN5QS12	VNXe3200;2xSP DPE;25x2.5 DS;12x600GB 10K	$11,780.00	17.5%	$9,718.50	$1,178.00	$824.60	$589.00	$1,060.00	$707.00	$1,178.00	UE	VNXE HARDWARE
V32D12AN5QS25	VNXe3200;2xSP DPE;25x2.5 DS;25x600GB 10K	$15,200.00	17.5%	$12,540.00	$1,520.00	$1,064.00	$760.00	$1,368.00	$912.00	$1,520.00	UE	VNXE HARDWARE
V32D12AN5QS6	VNXe3200 2xSP DPE 25x2.5 DS 6x600GB 10K	$7,600.00	17.5%	$6,270.00	$760.00	$532.00	$380.00	$684.00	$456.00	$760.00	UE	VNXE HARDWARE
V32-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	$1,890.00	17.5%	$1,559.25	$189.00	$132.30	$94.50	$170.00	$113.00	$189.00	UE	VNXE HARDWARE
V32-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS;UPGRADE	$2,550.00	17.5%	$2,103.75	$255.00	$178.50	$127.50	$230.00	$153.00	$255.00	UE	VNXE HARDWARE
V32-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	$3,345.00	17.5%	$2,759.63	$334.50	$234.15	$167.25	$301.00	$201.00	$334.50	UE	VNXE HARDWARE
V32-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS;UPGRADE	$4,515.00	17.5%	$3,724.88	$451.50	$316.05	$225.75	$406.00	$271.00	$451.50	UE	VNXE HARDWARE
V32-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	$1,775.00	17.5%	$1,464.38	$177.50	$124.25	$88.75	$160.00	$107.00	$177.50	UE	VNXE HARDWARE
V32-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	$1,775.00	17.5%	$1,464.38	$177.50	$124.25	$88.75	$160.00	$107.00	$177.50	UE	VNXE HARDWARE
V32-MSAS-2M	Two Mini-SAS to Mini-SAS 2 M cable	$360.00	17.5%	$297.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-MSAS-5M	Two Mini-SAS to Mini-SAS 5 M cable	$900.00	17.5%	$742.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32MSAS-HD-2M	Two Mini-SAS HD to Mini-SAS 2 M cable	$540.00	17.5%	$445.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32MSAS-HD-5M	Two Mini-SAS HD to Mini-SAS 5 M cable	$1,350.00	17.5%	$1,113.75	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PS	PWR SUPPLY FOR VNXE3200/3400 DPE	$485.00	17.5%	$400.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V32-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	$485.00	17.5%	$400.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V32-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	$485.00	17.5%	$400.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V32-PWR-0	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-1	2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-10	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-11	2 C13 PWRCRD w/ CNS690 PLUGS 125V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-12	2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-13	2 C13 PWRCRD W/ BS546 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-14	2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-15	2 C13 PWRCRD with IN6SA3 plugs 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-2	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-3	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-4	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-5	2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-6	2 C13 PWRCRD w/ SAA/3 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-7	2 C13 PWRCRD W/ CEE7/7 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-8	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V32-PWR-9	2 C13PWRCRD W/AFSNIT 107-2-D1PLG 250V10A	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
V3-2S10-300E	300GB 10K 6G SAS 2.5" DRIVE	$485.00	17.5%	$400.13	$58.20	$40.74	N/A	$44.00	N/A	$58.20	UE	VNXE HARDWARE
V3-2S10300EU	300GB 10K 6G SAS 2.5 SPARE	$655.00	17.5%	$540.38	$58.23	$40.61	N/A	$44.00	N/A	$58.23	UE	VNXE HARDWARE
V3-2S10-600E	600GB 10K 6G SAS 2.5" DRIVE	$705.00	17.5%	$581.63	$84.60	$59.22	N/A	$63.00	N/A	$84.60	UE	VNXE HARDWARE
V3-2S10600EU	600GB 10K 6G SAS 2.5 SPARE	$955.00	17.5%	$787.88	$84.90	$59.21	N/A	$64.00	N/A	$84.90	UE	VNXE HARDWARE
V3-2S10-900E	900GB 10K 6G SAS 2.5" DRIVE	$965.00	17.5%	$796.13	$115.80	$81.06	N/A	$87.00	N/A	$115.80	UE	VNXE HARDWARE
V3-2S10900EU	900GB 10K 6G SAS 2.5 SPARE	$1,290.00	17.5%	$1,064.25	$114.68	$79.98	N/A	$86.00	N/A	$114.68	UE	VNXE HARDWARE
V3-2S10E-900E	900GB 2.5" SELF ENCRYPT DRIVE	$1,340.00	17.5%	$1,105.50	$160.80	$112.56	N/A	$121.00	N/A	$160.80	UE	VNXE HARDWARE
V3-2S10E900EU	900GB 2.5" SELF ENCRYPT DRIVE UPG	$1,810.00	17.5%	$1,493.25	$160.91	$112.22	N/A	$120.00	N/A	$160.91	UE	VNXE HARDWARE
V3-2S6F-100E	100GB EFD 6G SAS 2.5" DRIVE	$2,335.00	17.5%	$1,926.38	$280.20	$196.14	N/A	$210.00	N/A	$280.20	UE	VNXE HARDWARE
V3-2S6F100EU	100GB EFD 6G SAS 2.5 SPARE	$3,155.00	17.5%	$2,602.88	$280.48	$195.61	N/A	$210.00	N/A	$280.48	UE	VNXE HARDWARE
V3-2S6F-200E	200GB EFD 6G SAS 2.5" DRIVE	$4,420.00	17.5%	$3,646.50	$530.40	$371.28	N/A	$398.00	N/A	$530.40	UE	VNXE HARDWARE
V3-2S6F200EU	200GB EFD 6G SAS 2.5 SPARE	$5,970.00	17.5%	$4,925.25	$530.73	$370.14	N/A	$397.00	N/A	$530.73	UE	VNXE HARDWARE
V32-SP	VNXe 3200 STORAGE PROCESSOR NO DIMM	$7,015.00	17.5%	$5,787.38	$701.50	$491.05	$350.75	$631.00	$421.00	$701.50	UE	VNXE HARDWARE
V32-SP-DIMM	VNXe 3200 SP MEMORY 8GB DIMM	$305.00	17.5%	$251.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE
V32-SSD	STORAGE PROCESSOR SSD MSATA	$1,024.00	17.5%	$844.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	UE	VNXE HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V3D12AN15CE12	VNXE3300;2SP DPE;15X3.5;12x3TBS NLS;SED	$22,703.00	17.5%	$18,729.98	$2,270.30	$1,589.21	N/A	$2,043.00	N/A	$2,270.30	UE	VNXE HARDWARE
V3D12AN15CL12	VNXE3300;2SP DPE;15X3.5;12x3TB NLS	$16,828.00	17.5%	$13,883.10	$1,682.80	$1,177.96	N/A	$1,515.00	N/A	$1,682.80	UE	VNXE HARDWARE
V3D12AN15CM12	VNXE3300;2SP DPE;15X3.5;12x2TB NLS	$12,834.00	17.5%	$10,588.05	$1,283.40	$898.38	N/A	$1,155.00	N/A	$1,283.40	UE	VNXE HARDWARE
V3D12AN15CS12	VNXE3300;2SP DPE;15X3.5;12x1TB NLS	$10,353.00	17.5%	$8,541.23	$1,035.30	$724.71	N/A	$932.00	N/A	$1,035.30	UE	VNXE HARDWARE
V3D12AN15CXL12	VNXE3300;2SP DPE;15X3.5;12x4TB NLS	$27,600.00	17.5%	$22,770.00	$2,760.00	$1,932.00	N/A	$2,484.00	N/A	$2,760.00	UE	VNXE HARDWARE
V3D12AN15EL12	VNXE3300;2SP DPE;15X3.5;12x900GB;SED	$22,658.70	17.5%	$18,693.43	$2,265.87	$1,586.11	N/A	$2,039.00	N/A	$2,265.87	UE	VNXE HARDWARE
V3D12AN15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB	$17,156.40	17.5%	$14,154.03	$1,715.64	$1,200.95	N/A	$1,544.00	N/A	$1,715.64	UE	VNXE HARDWARE
V3D12AN15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB	$16,271.00	17.5%	$13,423.58	$1,627.10	$1,138.97	N/A	$1,464.00	N/A	$1,627.10	UE	VNXE HARDWARE
V3D12AN15PS12	VNXE3300;2SP DPE;15X3.5;12x300GB	$11,113.00	17.5%	$9,168.23	$1,111.30	$777.91	N/A	$1,000.00	N/A	$1,111.30	UE	VNXE HARDWARE
V3D12AN25EL12	VNXE3300;2SP DPE;25X2.5;12x900GB;SED	$21,227.70	17.5%	$17,512.85	$2,122.77	$1,485.94	N/A	$1,910.00	N/A	$2,122.77	UE	VNXE HARDWARE
V3D12AN25PL12	VNXE3300;2SP DPE;25X2.5;12x900GB	$16,062.90	17.5%	$13,251.89	$1,606.29	$1,124.40	N/A	$1,446.00	N/A	$1,606.29	UE	VNXE HARDWARE
V3D12AN25PM12	VNXE3300;2SP DPE;25X2.5;12x600GB	$13,925.50	17.5%	$11,488.54	$1,392.55	$974.79	N/A	$1,253.00	N/A	$1,392.55	UE	VNXE HARDWARE
V3D12AN25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB	$9,466.80	17.5%	$7,810.11	$946.68	$662.68	N/A	$852.00	N/A	$946.68	UE	VNXE HARDWARE
V3D12AR15CE12	VNXE3300;2SP DPE;15X3.5;12x3TBNLS;RK;SED	$23,908.00	17.5%	$19,724.10	$2,390.80	$1,673.56	N/A	$2,152.00	N/A	$2,390.80	UE	VNXE HARDWARE
V3D12AR15CL12	VNXE3300;2SP DPE;15X3.5;12x3TBNLS;RK	$16,828.00	17.5%	$13,883.10	$1,682.80	$1,177.96	N/A	$1,515.00	N/A	$1,682.80	UE	VNXE HARDWARE
V3D12AR15CM12	VNXE3300;2SP DPE;15X3.5;12x2TBNLS;RK	$12,834.00	17.5%	$10,588.05	$1,283.40	$898.38	N/A	$1,155.00	N/A	$1,283.40	UE	VNXE HARDWARE
V3D12AR15CS12	VNXE3300;2SP DPE;15x3.5;12x1TBNLS;RK	$10,353.00	17.5%	$8,541.23	$1,035.30	$724.71	N/A	$932.00	N/A	$1,035.30	UE	VNXE HARDWARE
V3D12AR15CXL12	VNXE3300;2SP DPE;15X3.5;12x4TBNLS;RK	$27,600.00	17.5%	$22,770.00	$2,760.00	$1,932.00	N/A	$2,484.00	N/A	$2,760.00	UE	VNXE HARDWARE
V3D12AR15EL12	VNXE3300;2SP DPE;15X3.5;12x900GB;RK;SED	$22,658.70	17.5%	$18,693.43	$2,265.87	$1,586.11	N/A	$2,039.00	N/A	$2,265.87	UE	VNXE HARDWARE
V3D12AR15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB;RK	$17,156.40	17.5%	$14,154.03	$1,715.64	$1,200.95	N/A	$1,544.00	N/A	$1,715.64	UE	VNXE HARDWARE
V3D12AR15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB;RK	$16,271.00	17.5%	$13,423.58	$1,627.10	$1,138.97	N/A	$1,464.00	N/A	$1,627.10	UE	VNXE HARDWARE
V3D12AR15PS12	VNXE3300;2SP DPE;15X3.5;12x300GB;RK	$11,113.00	17.5%	$9,168.23	$1,111.30	$777.91	N/A	$1,000.00	N/A	$1,111.30	UE	VNXE HARDWARE
V3D12AR25EL12	VNXE3300;2SP DPE;25X2.5;12x900GB;RK;SED	$21,227.70	17.5%	$17,512.85	$2,122.77	$1,485.94	N/A	$1,910.00	N/A	$2,122.77	UE	VNXE HARDWARE
V3D12AR25PL12	VNXE3300;2SP DPE;25X2.5;12x900GB;RK	$16,062.90	17.5%	$13,251.89	$1,606.29	$1,124.40	N/A	$1,446.00	N/A	$1,606.29	UE	VNXE HARDWARE
V3D12AR25PM12	VNXE3300;2SP DPE;25X2.5;12x600GB;RK	$13,925.50	17.5%	$11,488.54	$1,392.55	$974.79	N/A	$1,253.00	N/A	$1,392.55	UE	VNXE HARDWARE
V3D12AR25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB;RK	$9,466.80	17.5%	$7,810.11	$946.68	$662.68	N/A	$852.00	N/A	$946.68	UE	VNXE HARDWARE
V3D12DN15PL12	VNXE3300;2SP DPE;15X3.5;12x900GB;DC	$19,256.40	17.5%	$15,886.53	$1,925.64	$1,347.95	N/A	$1,733.00	N/A	$1,925.64	UE	VNXE HARDWARE
V3D12DN15PM12	VNXE3300;2SP DPE;15X3.5;12x600GB;DC	$18,371.00	17.5%	$15,156.08	$1,837.10	$1,285.97	N/A	$1,653.00	N/A	$1,837.10	UE	VNXE HARDWARE
V3D12DN15PS12	VNXE3300;2SP DPE;15X3.5;12x300GB;DC	$12,576.00	17.5%	$10,375.20	$1,257.60	$880.32	N/A	$1,132.00	N/A	$1,257.60	UE	VNXE HARDWARE
V3D12DN25PL12	VNXE3300;2SP DPE;25X2.5;12x900GB;DC	$18,162.90	17.5%	$14,984.39	$1,816.29	$1,271.40	N/A	$1,635.00	N/A	$1,816.29	UE	VNXE HARDWARE
V3D12DN25PM12	VNXE3300;2SP DPE;25X2.5;12x600GB;DC	$16,025.50	17.5%	$13,221.04	$1,602.55	$1,121.79	N/A	$1,442.00	N/A	$1,602.55	UE	VNXE HARDWARE
V3D12DN25PS12	VNXE3300;2SP DPE;25X2.5;12x300GB;DC	$10,930.80	17.5%	$9,017.91	$1,093.08	$765.16	N/A	$984.00	N/A	$1,093.08	UE	VNXE HARDWARE
V3-RACK-40U	VNXE3300 RACK	$1,680.00	17.5%	$1,386.00	$0.00	$0.00	$0.00	$0.00	N/A	$0.00	UE	VNXE HARDWARE
V3-VS07-010-6	6TB SAS DISK PACK (6 x 1TB 7200RPM)	$2,830.00	17.5%	$2,334.75	$339.60	$237.72	N/A	$255.00	N/A	$339.60	UE	VNXE HARDWARE
V3-VS07-0106U	6TB SAS DISK PACK (6 x 1TB 72k)UPG	$3,830.00	17.5%	$3,159.75	$340.49	$237.46	N/A	$255.00	N/A	$340.49	UE	VNXE HARDWARE
V3-VS07-010E	1TB 7200RPM NL-SAS DRIVE	$470.00	17.5%	$387.75	$56.40	$39.48	N/A	$42.00	N/A	$56.40	UE	VNXE HARDWARE
V3-VS07-010EU	1TB 7200RPM NL-SAS DRIVE	$640.00	17.5%	$528.00	$56.90	$39.68	N/A	$43.00	N/A	$56.90	UE	VNXE HARDWARE
V3-VS07-010UE	1TB 7200RPM NL-SAS DRIVE UPGRADE	$640.00	17.5%	$528.00	$56.90	$39.68	N/A	$43.00	N/A	$56.90	UE	VNXE HARDWARE
V3-VS07-020-6	12TB SAS DISK PACK 6X2TB 7200RPM DISKS	$4,320.00	17.5%	$3,564.00	$518.40	$362.88	N/A	$389.00	N/A	$609.60	UE	VNXE HARDWARE
V3-VS07-0206U	12TB SAS DISK PACK (6 x 2TB 72k)UPG	$5,850.00	17.5%	$4,826.25	$520.07	$362.70	N/A	$389.00	N/A	$520.07	UE	VNXE HARDWARE
V3-VS07-020E	2TB 7200RPM NL-SAS DRIVE	$720.00	17.5%	$594.00	$86.40	$60.48	N/A	$65.00	N/A	$86.40	UE	VNXE HARDWARE
V3-VS07-020EU	2TB 7200RPM 3.5 SAS DRIVE SPARE UPGRADE	$975.00	17.5%	$804.38	$86.68	$60.45	N/A	$65.00	N/A	$86.68	UE	VNXE HARDWARE
V3-VS07-020UE	2TB 7200RPM NL-SAS DRIVE UPGRADE	$975.00	17.5%	$804.38	$86.68	$60.45	N/A	$65.00	N/A	$86.68	UE	VNXE HARDWARE
V3-VS07-030E	3TB 7200RPM NL-SAS DRIVE	$1,025.00	17.5%	$845.63	$123.00	$86.10	N/A	$92.00	N/A	$123.00	UE	VNXE HARDWARE
V3-VS07-030EU	3TB 7200RPM NL-SAS SPARE	$1,385.00	17.5%	$1,142.63	$123.13	$85.87	N/A	$92.00	N/A	$123.13	UE	VNXE HARDWARE
V3-VS07-040E	4TB 7.2K NL-SAS 3.5" DRIVE	$1,250.00	17.5%	$1,031.25	$150.00	$105.00	N/A	$113.00	N/A	$150.00	UE	VNXE HARDWARE
V3-VS07-040EU	4TB 7.2K NL-SAS 3.5" DRIVE UPG	$1,685.00	17.5%	$1,390.13	$149.80	$104.47	N/A	$112.00	N/A	$149.80	UE	VNXE HARDWARE
V3-VS07E-030E	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE	$1,440.00	17.5%	$1,188.00	$172.80	$120.96	N/A	$130.00	N/A	$172.80	UE	VNXE HARDWARE
V3-VS07E030EU	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE UPG	$1,945.00	17.5%	$1,604.63	$172.91	$120.59	N/A	$129.00	N/A	$172.91	UE	VNXE HARDWARE
V3-VS10-900E	900GB 10K 6G SAS 3.5" DRIVE	$965.00	17.5%	$796.13	$115.80	$81.06	N/A	$87.00	N/A	$115.80	UE	VNXE HARDWARE
V3-VS10900EU	900GB 10K 6G SAS 3.5 SPARE	$1,290.00	17.5%	$1,064.25	$114.68	$79.98	N/A	$86.00	N/A	$114.68	UE	VNXE HARDWARE
V3-VS10E-900E	900GB 3.5" SELF ENCRYPT DRIVE	$1,450.00	17.5%	$1,196.25	$174.00	$121.80	N/A	$131.00	N/A	$174.00	UE	VNXE HARDWARE
V3-VS10E900EU	900GB 3.5" SELF ENCRYPT DRIVE UPG	$1,960.00	17.5%	$1,617.00	$174.24	$121.52	N/A	$130.00	N/A	$174.24	UE	VNXE HARDWARE
V3-VS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	$3,945.00	17.5%	$3,254.63	$473.40	$331.38	N/A	$355.00	N/A	$473.40	UE	VNXE HARDWARE
V3-VS15-3006U	1800GB SAS DISK PK(6x300GB 15K 3.5)UPG	$5,330.00	17.5%	$4,397.25	$473.84	$330.46	N/A	$354.00	N/A	$473.84	UE	VNXE HARDWARE
V3-VS15-300-7	2100GB SAS DISK PACK (7X 300GB 15K 3.5")	$4,605.00	17.5%	$3,799.13	$552.60	$386.82	N/A	$414.00	N/A	$552.60	UE	VNXE HARDWARE
V3-VS15-3007U	2100GB SAS DISK PACK (7 x 300GB 15K) UPG	$6,215.00	17.5%	$5,127.38	$552.51	$385.33	N/A	$413.00	N/A	$552.51	UE	VNXE HARDWARE
V3-VS15-300E	300GB 15K SAS DRIVE	$660.00	17.5%	$544.50	$79.20	$55.44	N/A	$59.00	N/A	$79.20	UE	VNXE HARDWARE
V3-VS15-300EU	300GB 15K 3.5 SAS SPARE	$890.00	17.5%	$734.25	$79.12	$55.18	N/A	$59.00	N/A	$79.12	UE	VNXE HARDWARE
V3-VS15-300UE	300GB 15K SAS DRIVE UPGRADE	$890.00	17.5%	$734.25	$79.12	$55.18	N/A	$59.00	N/A	$79.12	UE	VNXE HARDWARE
V3-VS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	$6,270.00	17.5%	$5,172.75	$752.40	$526.68	N/A	$564.00	N/A	$752.40	UE	VNXE HARDWARE
V3-VS15-6006U	3600GB SAS DISK PK(6x600GB 15K 3.5)UPG	$8,460.00	17.5%	$6,979.50	$752.09	$524.52	N/A	$563.00	N/A	$752.09	UE	VNXE HARDWARE
V3-VS15-600-7	4200GB SAS DISK PACK (7X 600GB 15K 3.5")	$7,310.00	17.5%	$6,030.75	$877.20	$614.04	N/A	$658.00	N/A	$877.20	UE	VNXE HARDWARE
V3-VS15-6007U	4200GB SAS DISK PK (7x600GB 15K)UPG	$9,870.00	17.5%	$8,142.75	$877.44	$611.94	N/A	$656.00	N/A	$877.44	UE	VNXE HARDWARE
V3-VS15-600E	600GB 15K SAS DRIVE	$1,040.00	17.5%	$858.00	$124.80	$87.36	N/A	$94.00	N/A	$124.80	UE	VNXE HARDWARE
V3-VS15-600EU	600GB 15K 3.5 SAS SPARE	$1,405.00	17.5%	$1,159.13	$124.90	$87.11	N/A	$93.00	N/A	$124.90	UE	VNXE HARDWARE
V3-VS15-600UE	600GB 15K SAS DRIVE UPGRADE	$1,405.00	17.5%	$1,159.13	$124.90	$87.11	N/A	$93.00	N/A	$124.90	UE	VNXE HARDWARE
V3-VS6F-100-5	500GB FLASH DISK PACK	$11,725.00	17.5%	$9,673.13	$1,407.00	$984.90	N/A	$1,055.00	N/A	$1,407.00	UE	VNXE HARDWARE
V3-VS6F-1005U	500GB FLASH DISK PACK (5 x 100GB)UPG	$15,835.00	17.5%	$13,063.88	$1,407.73	$981.77	N/A	$1,053.00	N/A	$1,407.73	UE	VNXE HARDWARE
V3-VS6F-100E	100GB 3.5" EFD DRIVE	$2,345.00	17.5%	$1,934.63	$281.40	$196.98	N/A	$211.00	N/A	$281.40	UE	VNXE HARDWARE
V3-VS6F-100EU	100GB 3.5 EFD SPARE	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	N/A	$281.37	UE	VNXE HARDWARE
V3-VS6F-100UE	100GB 3.5" EFD DRIVE UPGRADE	$3,165.00	17.5%	$2,611.13	$281.37	$196.23	N/A	$210.00	N/A	$281.37	UE	VNXE HARDWARE
V6-2S10-600	VNXe 3200 600GB 10K SAS 25X2.5	$705.00	17.5%	$581.63	$84.60	$59.22	$42.30	$63.00	$51.00	$84.60	UE	VNXE HARDWARE
V6-2S10-600U	VNXe 3200 600GB 10K SAS 25X2.5 U/G	$955.00	17.5%	$787.88	$84.90	$59.21	$41.07	$64.00	$54.00	$84.90	UE	VNXE HARDWARE
V6-2S15-300	VNXe 3200 300GB 15K SAS 25X2.5	$940.00	17.5%	$775.50	$112.80	$78.96	$56.40	$85.00	$68.00	$112.80	UE	VNXE HARDWARE
V6-2S15-300U	VNXe 3200 300GB 15K SAS 25X2.5 U/G	$1,270.00	17.5%	$1,047.75	$112.90	$78.74	$54.61	$85.00	$72.00	$112.90	UE	VNXE HARDWARE
V6-2S6F-100	VNXe 3200 100GB EFD 25X2.5	$1,835.00	17.5%	$1,513.88	$220.20	$154.14	$110.10	$165.00	$132.00	$220.20	UE	VNXE HARDWARE
V6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 U/G	$2,475.00	17.5%	$2,041.88	$220.03	$153.45	$106.43	$166.00	$141.00	$220.03	UE	VNXE HARDWARE
V6-2S6F-200	VNXe 3200 200GB EFD 25X2.5	$3,500.00	17.5%	$2,887.50	$420.00	$294.00	$210.00	$315.00	$252.00	$420.00	UE	VNXE HARDWARE
V6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 U/G	$4,725.00	17.5%	$3,898.13	$420.05	$292.95	$203.18	$317.00	$269.00	$420.05	UE	VNXE HARDWARE
V6-2S6FX-100	VNXe 3200 100GB FAST VP EFD 25X2.5	$1,400.00	17.5%	$1,155.00	$168.00	$117.60	$84.00	$126.00	$101.00	$168.00	UE	VNXE HARDWARE
V6-2S6FX-100U	VNXe 3200 100GB FAST VP EFD 25X2.5 U/G	$1,890.00	17.5%	$1,559.25	$168.02	$117.18	$81.27	$127.00	$108.00	$168.02	UE	VNXE HARDWARE
V6-2S6FX-200	VNXe 3200 200GB FAST VP EFD 25X2.5	$2,530.00	17.5%	$2,087.25	$303.60	$212.52	$151.80	$228.00	$182.00	$303.60	UE	VNXE HARDWARE
V6-2S6FX-200-10	Flash Power Pack VNXe 200GB 10X2.5	$21,320.00	17.5%	$17,589.00	$2,558.40	$1,790.88	$1,279.20	$1,919.00	$1,535.00	$2,558.40	UE	VNXE HARDWARE
V6-2S6FX-200-19	Flash Power Pack VNXe 200GB 19X2.5	$37,976.00	17.5%	$31,330.20	$4,557.12	$3,189.98	$2,278.56	$3,418.00	$2,734.00	$4,557.12	UE	VNXE HARDWARE
V6-2S6FX-200U	VNXe 3200 200GB FAST VP EFD 25X2.5 U/G	$3,420.00	17.5%	$2,821.50	$304.04	$212.04	$147.06	$229.00	$195.00	$304.04	UE	VNXE HARDWARE
V6-2S6FX-200U-10	Flash Power Pack VNXe 200GB 10X2.5	$21,320.00	17.5%	$17,589.00	$2,558.40	$1,790.88	$1,279.20	$1,919.00	$1,535.00	$2,558.40	UE	VNXE HARDWARE
V6-2S6FX-200U-19	Flash Power Pack VNXe 200GB 19X2.5	$37,976.00	17.5%	$31,330.20	$4,557.12	$3,189.98	$2,278.56	$3,418.00	$2,734.00	$4,557.12	UE	VNXE HARDWARE
V6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5	$720.00	17.5%	$594.00	$86.40	$60.48	$43.20	$65.00	$52.00	$86.40	UE	VNXE HARDWARE
V6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 U/G	$975.00	17.5%	$804.38	$86.68	$60.45	$41.93	$65.00	$56.00	$86.68	UE	VNXE HARDWARE
V6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5	$1,190.00	17.5%	$981.75	$142.80	$99.96	$71.40	$107.00	$86.00	$142.80	UE	VNXE HARDWARE
V6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 U/G	$1,600.00	17.5%	$1,320.00	$142.24	$99.20	$68.80	$107.00	$91.00	$142.24	UE	VNXE HARDWARE
V6-PS10-600	VNXe 3200 600GB 10K SAS 12X3.5	$705.00	17.5%	$581.63	$84.60	$59.22	$42.30	$63.00	$51.00	$84.60	UE	VNXE HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
V6-PS10-600U	VNXe 3200 600GB 10K SAS 12X3.5 U/G	$955.00	17.5%	$787.88	$84.90	$59.21	$41.07	$64.00	$54.00	$84.90	UE	VNXE HARDWARE
V6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5	$965.00	17.5%	$796.13	$115.80	$81.06	$57.90	$87.00	$69.00	$115.80	UE	VNXE HARDWARE
V6-PS10-900U	VNXe 3200 900GB 10K SAS 12X3.5 U/G	$1,290.00	17.5%	$1,064.25	$114.68	$79.98	$55.47	$86.00	$74.00	$114.68	UE	VNXE HARDWARE
V6-PS15-300	VNXe 3200 300GB 15K SAS 12X3.5	$660.00	17.5%	$544.50	$79.20	$55.44	$39.60	$59.00	$48.00	$79.20	UE	VNXE HARDWARE
V6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 U/G	$890.00	17.5%	$734.25	$79.12	$55.18	$38.27	$60.00	$51.00	$79.12	UE	VNXE HARDWARE
V6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5	$1,135.00	17.5%	$936.38	$136.20	$95.34	$68.10	$102.00	$82.00	$136.20	UE	VNXE HARDWARE
V6-PS15-600U	VNXe 3200 600GB 15K SAS 12X3.5 U/G	$1,535.00	17.5%	$1,266.38	$136.46	$95.17	$66.01	$103.00	$87.00	$136.46	UE	VNXE HARDWARE
V6-PS6F-100	VNXe 3200 100GB EFD 12X3.5	$1,835.00	17.5%	$1,513.88	$220.20	$154.14	$110.10	$165.00	$132.00	$220.20	UE	VNXE HARDWARE
V6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 U/G	$2,475.00	17.5%	$2,041.88	$220.03	$153.45	$106.43	$166.00	$141.00	$220.03	UE	VNXE HARDWARE
V6-PS6F-200	VNXe 3200 200GB EFD 12X3.5	$3,500.00	17.5%	$2,887.50	$420.00	$294.00	$210.00	$315.00	$252.00	$420.00	UE	VNXE HARDWARE
V6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 U/G	$4,725.00	17.5%	$3,898.13	$420.05	$292.95	$203.18	$317.00	$269.00	$420.05	UE	VNXE HARDWARE
V6-PS6FX-100	VNXe 3200 100GB FAST VP EFD 12X3.5	$1,400.00	17.5%	$1,155.00	$168.00	$117.60	$84.00	$126.00	$101.00	$168.00	UE	VNXE HARDWARE
V6-PS6FX-100U	VNXe 3200 100GB FAST VP EFD 12X3.5 U/G	$1,890.00	17.5%	$1,559.25	$168.02	$117.18	$81.27	$127.00	$108.00	$168.02	UE	VNXE HARDWARE
V6-PS6FX-200	VNXe 3200 200GB FAST VP EFD 12X3.5	$2,530.00	17.5%	$2,087.25	$303.60	$212.52	$151.80	$228.00	$182.00	$303.60	UE	VNXE HARDWARE
V6-PS6FX-200-10	Flash Power Pack VNXe 200GB 10X3.5	$21,320.00	17.5%	$17,589.00	$2,558.40	$1,790.88	$1,279.20	$1,919.00	$1,535.00	$2,558.40	UE	VNXE HARDWARE
V6-PS6FX-200-19	Flash Power Pack VNXe 200GB 19X3.5	$37,976.00	17.5%	$31,330.20	$4,557.12	$3,189.98	$2,278.56	$3,418.00	$2,734.00	$4,557.12	UE	VNXE HARDWARE
V6-PS6FX-200U	VNXe 3200 200GB FAST VP EFD 12X3.5 U/G	$3,420.00	17.5%	$2,821.50	$304.04	$212.04	$147.06	$229.00	$195.00	$304.04	UE	VNXE HARDWARE
V6-PS6FX-200U-10	Flash Power Pack VNXe 200GB 10X3.5	$21,320.00	17.5%	$17,589.00	$2,558.40	$1,790.88	$1,279.20	$1,919.00	$1,535.00	$2,558.40	UE	VNXE HARDWARE
V6-PS6FX-200U-19	Flash Power Pack VNXe 200GB 19X3.5	$37,976.00	17.5%	$31,330.20	$4,557.12	$3,189.98	$2,278.56	$3,418.00	$2,734.00	$4,557.12	UE	VNXE HARDWARE
VNXEOM3100MS	100M MM FIBRE CABLE LC-LC	$270.00	17.5%	$222.75	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
VNXEOM3-10MS	10M MM FIBRE CABLE LC-LC	$140.00	17.5%	$115.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
VNXEOM3-1MS	1M MM FIBRE CABLE LC-LC	$115.00	17.5%	$94.88	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
VNXEOM3-30MS	30M MM FIBRE CABLE LC-LC	$145.00	17.5%	$119.63	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
VNXEOM3-3MS	3M MM FIBRE CABLE LC-LC	$125.00	17.5%	$103.13	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
VNXEOM3-50MS	50M MM FIBRE CABLE LC-LC	$180.00	17.5%	$148.50	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
VNXEOM3-5MS	5M MM FIBRE CABLE LC-LC	$125.00	17.5%	$103.13	$0.00	$0.00	$0.00	$0.00	$0.00	N/A	UE	VNXE HARDWARE
456-005-700	VNXE3100 APPLICATION PROTECTION SUITE=IC	$6,657.00	17.5%	$5,492.03	$1,198.26	$1,065.12	$931.98	N/A	N/A	$1,198.26	UE	VNXE SOFTWARE
456-005-701	APPLICATION PROTECTION STE FOR VNXE3300	$10,651.00	17.5%	$8,787.08	$1,917.18	$1,704.16	N/A	N/A	N/A	$1,917.18	UE	VNXE SOFTWARE
456-102-448	VNXE3300 UNISPHERE INCLUDED IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UE	VNXE SOFTWARE
456-102-449	VNXE3300 ISCSI INCLUDED IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UE	VNXE SOFTWARE
456-102-450	VNXE3300 LOCAL PROTECTION SUITE	$2,576.00	17.5%	$2,125.20	$463.68	$412.16	N/A	N/A	N/A	$463.68	UE	VNXE SOFTWARE
456-102-451	VNXE3300 THIN PROVISIONING INCL IN OE=IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UE	VNXE SOFTWARE
456-102-452	VNXE3300 NFS INCLUDED IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UE	VNXE SOFTWARE
456-102-453	VNXE3300 SECURITY AND COMPLIANCE SUITE	$1,361.00	17.5%	$1,122.83	$244.98	$217.76	N/A	N/A	N/A	$244.98	UE	VNXE SOFTWARE
456-102-454	VNXE3300 FILE LEVEL RETENTION MGMT =IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-102-455	VNXE3300 CIFS INCLUDED IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UE	VNXE SOFTWARE
456-102-456	VNXE3300 FILE DEDUPE INCL IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UE	VNXE SOFTWARE
456-102-457	REMOTE PROTECTION SUITE FOR VNXE330	$6,641.00	17.5%	$5,478.83	$1,195.38	$1,062.56	N/A	N/A	N/A	$1,195.38	UE	VNXE SOFTWARE
456-102-458	VNXE3100 UNISPHERE-INCLUDED IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-102-459	VNXE3100 ISCSI-INCLUDED IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-102-460	VNXE LOCAL PROTECT SUITE INCL IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-102-461	VNXE3100 THIN PROVISIONING-INCL IN OE=IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-102-462	VNXE3100 NFS-INCLUDED IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-102-463	VNXE3100 SECURITY & COMPLIANCE SUITE =IC	$837.00	17.5%	$690.53	$150.66	$133.92	$117.18	N/A	N/A	$150.66	UE	VNXE SOFTWARE
456-102-464	VNXE FILE-LEVEL RETENTION	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-102-465	VNXe3100 CIFS INCLUDED IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-102-466	VNXe3100 FILE DEDUPE-INCL IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-102-467	VNXE3100 REMOTE PROTECTION SUITE	$4,063.00	17.5%	$3,351.98	$731.34	$650.08	$568.82	N/A	N/A	$731.34	UE	VNXE SOFTWARE
456-103-615	VNXE TOTAL PROTECTION PACK	$15,971.00	17.5%	$13,176.08	$2,874.78	$2,555.36	N/A	N/A	N/A	$2,874.78	UE	VNXE SOFTWARE
456-103-616	VNXe3100 TOTAL VALUE PACK =IC	$8,643.00	17.5%	$7,130.48	$1,555.74	$1,382.88	$1,210.02	N/A	N/A	$1,555.74	UE	VNXE SOFTWARE
456-103-750	VNXe3100 SP SW UPG KIT =IC	$1,176.00	17.5%	$970.20	$211.68	$188.16	$164.64	N/A	N/A	$211.68	UE	VNXE SOFTWARE
456-103-911	VNXE3150 DATA-AT-REST ENCRYPTION	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-103-912	VNXE3300 DATA-AT-REST ENCRYPTION	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-104-060	SECURITY AND COMPLIANCE STE FOR VNXE3150	$837.00	17.5%	$690.53	$150.66	$133.92	$117.18	N/A	N/A	$150.66	UE	VNXE SOFTWARE
456-104-061	VNXE3150 FILE-LEVEL RETENTION=IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-104-062	REMOTE PROTECTION SUITE FOR VNXE3150	$4,063.00	17.5%	$3,351.98	$731.34	$650.08	$568.82	N/A	N/A	$731.34	UE	VNXE SOFTWARE
456-104-063	APPLICATION PROTECTION STE FOR VNXE3150	$6,657.00	17.5%	$5,492.03	$1,198.26	$1,065.12	$931.98	N/A	N/A	$1,198.26	UE	VNXE SOFTWARE
456-104-064	VNXe 3150 TOTAL VALUE PACK	$8,643.00	17.5%	$7,130.48	$1,555.74	$1,382.88	$1,210.02	N/A	N/A	$1,555.74	UE	VNXE SOFTWARE
456-104-065	VNXE3150 SP SW UPG KIT =IC	$1,176.00	17.5%	$970.20	$211.68	$188.16	$164.64	N/A	N/A	$211.68	UE	VNXE SOFTWARE
456-104-066	VNXE3150 UNISPHERE-INCLUDED IN OE=IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-104-067	VNXE3150 ISCSI-INCLUDED IN OE=IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-104-068	VNXE3150 LOCAL PROTECT ST-INCL IN OE=IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-104-069	VNXE3150 THIN PROVISIONING-INCL IN OE=IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-104-070	VNXE3150 NFS-INCLUDED IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-104-071	VNXE3150 CIFS INCLUDED IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-104-072	VNXE3150 FILE DEDUPE-INCL IN OE =IC	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	$0.00	UE	VNXE SOFTWARE
456-104-903	VNXE3200 BASE SW DUAL SP=IC	$3,900.00	17.5%	$3,217.50	$702.00	$624.00	$546.00	N/A	N/A	$702.00	UE	VNXE SOFTWARE
456-104-905	VNXE3200 BASE DUAL SP ECOSYS =IC	$3,900.00	17.5%	$3,217.50	$702.00	$624.00	$546.00	N/A	N/A	$702.00	UE	VNXE SOFTWARE
456-104-909	VNXE3200 FAST SUITE =IC	$2,900.00	17.5%	$2,392.50	$522.00	$464.00	$406.00	N/A	N/A	$522.00	UE	VNXE SOFTWARE
456-106-025	SRMSUITE VNXE2 =IC	$3,655.00	17.5%	$3,015.38	$657.90	$584.80	$511.70	N/A	N/A	$657.90	UE	VNXE SOFTWARE
457-100-299	VNXE3300 BASE SW INCL OE v2.0 DUAL SP	$6,472.00	17.5%	$5,339.40	$1,164.96	$1,035.52	N/A	N/A	N/A	$1,164.96	UE	VNXE SOFTWARE
457-100-347	VNXe330 BASE OE V2.0 (EMC ECOSYS)	$6,472.00	17.5%	$5,339.40	$1,164.96	$1,035.52	N/A	N/A	N/A	$1,164.96	UE	VNXE SOFTWARE
457-100-348	VNXE3100 BASE OE V2.0,DUAL SP	$3,723.00	17.5%	$3,071.48	$670.14	$595.68	$521.22	N/A	N/A	$670.14	UE	VNXE SOFTWARE
457-100-349	VNXE3100 BASE OE v2.0 DUAL SP EMC ECOSYS	$3,723.00	17.5%	$3,071.48	$670.14	$595.68	$521.22	N/A	N/A	$670.14	UE	VNXE SOFTWARE
457-100-682	VNEX3100 BASE OE v2.0 SGL SP EMC ECOSYS	$2,606.00	17.5%	$2,149.95	$469.08	$416.96	$364.84	N/A	N/A	$469.08	UE	VNXE SOFTWARE
457-100-683	VNXE3100 BASE OE v2.0, SINGLE SP	$2,606.00	17.5%	$2,149.95	$469.08	$416.96	$364.84	N/A	N/A	$469.08	UE	VNXE SOFTWARE
457-100-980	VNXE3150 BASE OE v2.0, DUAL SP	$3,723.00	17.5%	$3,071.48	$670.14	$595.68	$521.22	N/A	N/A	$670.14	UE	VNXE SOFTWARE
457-100-981	VNXE3150 BASE OE v2.0 DUAL SP EMC ECOSYS	$3,723.00	17.5%	$3,071.48	$670.14	$595.68	$521.22	N/A	N/A	$670.14	UE	VNXE SOFTWARE
457-100-982	VNXE3150 BASE OE v2.0 SGL SP EMC ECOSYS	$2,606.00	17.5%	$2,149.95	$469.08	$416.96	$364.84	N/A	N/A	$469.08	UE	VNXE SOFTWARE
457-100-983	VNXE3150 BASE OE v2.0, SINGLE SP	$2,606.00	17.5%	$2,149.95	$469.08	$416.96	$364.84	N/A	N/A	$469.08	UE	VNXE SOFTWARE
V21-SWFEATURE	VNXE3100 SOFTWARE FEATURES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	UE	VNXE SOFTWARE
V22-SWFEATURE	VNXE3150 SOFTWARE FEATURES	$0.00	17.5%	$0.00	$0.00	$0.00	$0.00	N/A	N/A	N/A	UE	VNXE SOFTWARE
V31-SWFEATURE	VNXE3300 SOFTWARE FEATURES	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	N/A	UE	VNXE SOFTWARE
VNXECAPTB	VNXE OE PER TB HI CAP FOR VNXe3200	$195.00	17.5%	$160.88	$14.00	$14.00	$14.00	N/A	N/A	$14.00	UE	VNXE SOFTWARE
VNXEPERFTB	VNXE OE PER TB PERFOR FOR VNXe3200	$535.00	17.5%	$441.38	$37.00	$37.00	$37.00	N/A	N/A	$37.00	UE	VNXE SOFTWARE
VNXF-2S6FX-1600HS	VNX-F FLASH Pack HS SSD 2.5"-1600GB	$11,375.00	30.5%	$7,905.63	$1,251.25	$1,023.75	$0.00	$0.00	$0.00	$1,251.25	UM	VNXF HARDWARE
VNXF-2S6FX-1600HSU	VNX-F FLASH Pack HS SSD 2.5"-1600GB UPG	$14,785.00	30.5%	$10,275.58	$1,626.35	$1,330.65	$0.00	$0.00	N/A	$1,626.35	UM	VNXF HARDWARE
VNXF-2S6FX-16HSTU	VNX-F FLASH Pack HS SSD 2.5"-1.6TB U T	$14,785.00	30.5%	$10,275.58	$1,626.35	$1,330.65	$0.00	$0.00	N/A	$1,626.35	UM	VNXF HARDWARE
VNXF-2S6FX-400HS	VNX-F FLASH Pack HS SSD 2.5"-400GB	$3,312.00	30.5%	$2,301.84	$364.32	$298.08	$0.00	$0.00	$0.00	$364.32	UM	VNXF HARDWARE
VNXF-2S6FX-400HSTU	VNX-F FLASH Pack HS SSD 2.5"-400GB U T	$4,207.00	30.5%	$2,923.87	$462.77	$378.63	$0.00	$0.00	N/A	$462.77	UM	VNXF HARDWARE
VNXF-2S6FX-400HSU	VNX-F FLASH Pack HS SSD 2.5"-400GB UPG	$4,207.00	30.5%	$2,923.87	$462.77	$378.63	$0.00	$0.00	N/A	$462.77	UM	VNXF HARDWARE
VNXF-2S6FX-800HS	VNX-F FLASH Pack HS SSD 2.5"-800GB	$5,924.00	30.5%	$4,117.18	$651.64	$533.16	$0.00	$0.00	$0.00	$651.64	UM	VNXF HARDWARE
VNXF-2S6FX-800HSTU	VNX-F FLASH Pack HS SSD 2.5"-800GB U T	$7,524.00	30.5%	$5,229.18	$827.64	$677.16	$0.00	$0.00	N/A	$827.64	UM	VNXF HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VNXF-2S6FX-800HSU	VNX-F FLASH Pack HS SSD 2.5"-800GB UPG	$7,524.00	30.5%	$5,229.18	$827.64	$677.16	$0.00	$0.00	N/A	$827.64	UM	VNXF HARDWARE
VNXF-2S6FX-9X1600	VNX-F FLASH Pack SSD 2.5"-9x1600GB	$102,375.00	30.5%	$71,150.63	$11,261.25	$9,213.75	$0.00	$0.00	$0.00	$11,261.25	UM	VNXF HARDWARE
VNXF-2S6FX-9X1600U	VNX-F FLASH Pack SSD 2.5"-9x1600GB UPG	$133,085.00	30.5%	$92,494.08	$14,639.35	$11,977.65	$0.00	$0.00	N/A	$14,639.35	UM	VNXF HARDWARE
VNXF-2S6FX-9X16TU	VNX-F FLASH Pack SSD 2.5"-9x1.6TB U TAA	$133,085.00	30.5%	$92,494.08	$14,639.35	$11,977.65	$0.00	$0.00	N/A	$14,639.35	UM	VNXF HARDWARE
VNXF-2S6FX-9X400	VNX-F FLASH Pack SSD 2.5"-9x400GB	$29,808.00	30.5%	$20,716.56	$3,278.88	$2,682.72	$0.00	$0.00	$0.00	$3,278.88	UM	VNXF HARDWARE
VNXF-2S6FX-9X400TU	VNX-F FLASH Pack SSD 2.5"-9x400GB U TAA	$37,860.00	30.5%	$26,312.70	$4,164.60	$3,407.40	$0.00	$0.00	N/A	$4,164.60	UM	VNXF HARDWARE
VNXF-2S6FX-9X400U	VNX-F FLASH Pack SSD 2.5"-9x400GB UPG	$37,860.00	30.5%	$26,312.70	$4,164.60	$3,407.40	$0.00	$0.00	N/A	$4,164.60	UM	VNXF HARDWARE
VNXF-2S6FX-9X800	VNX-F FLASH Pack SSD 2.5"-9x800GB	$53,316.00	30.5%	$37,054.62	$5,864.76	$4,798.44	$0.00	$0.00	$0.00	$5,864.76	UM	VNXF HARDWARE
VNXF-2S6FX-9X800TU	VNX-F FLASH Pack SSD 2.5"-9x800GB U TAA	$67,715.00	30.5%	$47,061.93	$7,448.65	$6,094.35	$0.00	$0.00	N/A	$7,448.65	UM	VNXF HARDWARE
VNXF-2S6FX-9X800U	VNX-F FLASH Pack SSD 2.5"-9x800GB UPG	$67,715.00	30.5%	$47,061.93	$7,448.65	$6,094.35	$0.00	$0.00	N/A	$7,448.65	UM	VNXF HARDWARE
VNXF50DP25	VNX-F5000 DPE 25X2.5" DRIVE SLOTS-EMC	$28,235.00	30.5%	$19,623.33	$3,105.85	$2,541.15	$0.00	$0.00	$0.00	$3,105.85	UM	VNXF HARDWARE
VNXF50DP25F	VNX-F5000 DPE 25X2.5" DRIVE SLOTS-FLD	$28,235.00	30.5%	$19,623.33	$3,105.85	$2,541.15	$0.00	$0.00	$0.00	$3,105.85	UM	VNXF HARDWARE
VNXF50VP25F	VNX-F5000 DPE 25X2.5" DRIVE SLOTS-FLD	$28,235.00	30.5%	$19,623.33	$3,105.85	$2,541.15	$0.00	$0.00	$0.00	$3,105.85	UM	VNXF HARDWARE
VNXF6GSDAE120	VNX-F 120x2.5" 6G SAS EXP DAE-EMC RACK	$18,000.00	30.5%	$12,510.00	$1,980.00	$1,620.00	$0.00	$0.00	$0.00	$1,980.00	UM	VNXF HARDWARE
VNXF6GSDAE120F	VNX-F 120x2.5" 6G SAS EXP DAE-FIELD IN	$18,000.00	30.5%	$12,510.00	$1,980.00	$1,620.00	$0.00	$0.00	$0.00	$1,980.00	UM	VNXF HARDWARE
VNXF6GSDAE25	VNX-F 25x2.5" 6G SAS EXP DAE-EMC RK	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNXF HARDWARE
VNXF6GSDAE25F	VNX-F 25x2.5" 6G SAS EXP DAE-FIELD IN	$3,716.00	30.5%	$2,582.62	$408.76	$334.44	$0.00	$0.00	$0.00	$408.76	UM	VNXF HARDWARE
VNXF70DP25	VNX-F7000 DPE 25X2.5" DRIVE SLOTS-EMC	$44,057.00	30.5%	$30,619.62	$4,846.27	$3,965.13	$0.00	$0.00	$0.00	$4,846.27	UM	VNXF HARDWARE
VNXF70DP25F	VNX-F7000 DPE 25X2.5" DRIVE SLOTS-FLD	$44,057.00	30.5%	$30,619.62	$4,846.27	$3,965.13	$0.00	$0.00	$0.00	$4,846.27	UM	VNXF HARDWARE
VNXFDRACK140U	VNX-F 40U DEEP RACK 1-PHASE 30A CONSOLE	$3,726.00	30.5%	$2,589.57	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNXF HARDWARE
VNXFRACK-40U	VNX-F 40U RACK WITH FRONT PANEL	$2,484.00	30.5%	$1,726.38	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UM	VNXF HARDWARE
456-106-945	VIPR SRM VNX-F5000=IC	$20,700.00	30.5%	$14,386.50	$3,726.00	$3,312.00	N/A	N/A	N/A	$3,726.00	UM	VNXF SOFTWARE
456-106-946	VIPR SRM VNX-F7000=IC	$103,500.00	30.5%	$71,932.50	$18,630.00	$16,560.00	N/A	N/A	N/A	$18,630.00	UM	VNXF SOFTWARE
DARE-VNX-F5000	Data at Rest Encryption VNX-F5000=IC	$3,725.00	30.5%	$2,588.88	$670.50	$596.00	N/A	N/A	N/A	$670.50	UM	VNXF SOFTWARE
DARE-VNX-F7000	Data at Rest Encryption VNX-F7000=IC	$11,365.00	30.5%	$7,898.68	$2,045.70	$1,818.40	N/A	N/A	N/A	$2,045.70	UM	VNXF SOFTWARE
DP-VNX-F5000	VNX-F5000 Data Protection=IC	$16,079.00	30.5%	$11,174.91	$2,894.22	$2,572.64	N/A	N/A	N/A	$2,894.22	UM	VNXF SOFTWARE
DP-VNX-F7000	VNX-F7000 Data Protection=IC	$70,404.00	30.5%	$48,930.78	$12,672.72	$11,264.64	N/A	N/A	N/A	$12,672.72	UM	VNXF SOFTWARE
ESA-VNX-F5000	VNX-F5000 EMC Storage Analytics Suite=IC	$10,850.00	30.5%	$7,540.75	$1,953.00	$1,736.00	N/A	N/A	N/A	$1,953.00	UM	VNXF SOFTWARE
ESA-VNX-F7000	VNX-F7000 EMC Storage Analytics Suite=IC	$33,120.00	30.5%	$23,018.40	$5,961.60	$5,299.20	N/A	N/A	N/A	$5,961.60	UM	VNXF SOFTWARE
UNISB-VNX-F5000	VNX-F5000 Unisphere Block Suite=IC	$8,730.00	30.5%	$6,067.35	$1,571.40	$1,396.80	N/A	N/A	N/A	$1,571.40	UM	VNXF SOFTWARE
UNISB-VNX-F7000	VNX-F7000 Unisphere Block Suite=IC	$43,380.00	30.5%	$30,149.10	$7,808.40	$6,940.80	N/A	N/A	N/A	$7,808.40	UM	VNXF SOFTWARE
VNX-F5000-OE	VNX-F5000 Operating Environment=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNXF SOFTWARE
VNX-F7000-CWOE	VNX-F7000 OE=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNXF SOFTWARE
VNX-F7000-OE	VNX-F7000 Operating Environment=IC	$0.00	30.5%	$0.00	$0.00	$0.00	N/A	N/A	N/A	$0.00	UM	VNXF SOFTWARE
456-104-592	RP/EX LOC REG CAP VPLEX (0-14TB) =CA	$1,850.00	29.5%	$1,304.25	$333.00	N/A	N/A	N/A	N/A	$333.00	VPLEX	VPLEX
456-104-593	RP/EX LOC REG CAP VPLEX (15-25TB) =CA	$1,795.00	29.5%	$1,265.48	$323.10	N/A	N/A	N/A	N/A	$323.10	VPLEX	VPLEX
456-104-594	RP/EX LOC REG CAP VPLEX (26-40TB) =CA	$1,740.00	29.5%	$1,226.70	$313.20	N/A	N/A	N/A	N/A	$313.20	VPLEX	VPLEX
456-104-595	RP/EX LOC REG CAP VPLEX (41-60TB) =CA	$1,690.00	29.5%	$1,191.45	$304.20	N/A	N/A	N/A	N/A	$304.20	VPLEX	VPLEX
456-104-596	RP/EX LOC REG CAP VPLEX (61-100TB)=CA	$1,640.00	29.5%	$1,156.20	$295.20	N/A	N/A	N/A	N/A	$295.20	VPLEX	VPLEX
456-104-597	RP/EX LOC REG CAP VPLEX (101-150TB) =CA	$1,590.00	29.5%	$1,120.95	$286.20	N/A	N/A	N/A	N/A	$286.20	VPLEX	VPLEX
456-104-598	RP/EX LOC REG CAP VPLEX (151-250TB) =CA	$1,540.00	29.5%	$1,085.70	$277.20	N/A	N/A	N/A	N/A	$277.20	VPLEX	VPLEX
456-104-599	RP/EX LOC REG CAP - VPLEX (251-400TB)=CA	$1,500.00	29.5%	$1,057.50	$270.00	N/A	N/A	N/A	N/A	$270.00	VPLEX	VPLEX
456-104-600	RP/EX LOC REG CAP VPLEX (401-600TB) =CA	$1,500.00	29.5%	$1,057.50	$270.00	N/A	N/A	N/A	N/A	$270.00	VPLEX	VPLEX
456-104-601	RP/EX LOC REG CAP VPLEX (601-1PTB) =CA	$1,500.00	29.5%	$1,057.50	$270.00	N/A	N/A	N/A	N/A	$270.00	VPLEX	VPLEX
456-104-602	RP/EX LOC REG CAP T11 VPLEX (1001TB+)=CA	$1,500.00	29.5%	$1,057.50	$270.00	N/A	N/A	N/A	N/A	$270.00	VPLEX	VPLEX
456-104-603	RP/EX REM REG CAP VPLEX (0-14TB) =CA	$3,010.00	29.5%	$2,122.05	$541.80	N/A	N/A	N/A	N/A	$541.80	VPLEX	VPLEX
456-104-604	RP/EX REM REG CAP VPLEX (15-25TB) =CA	$2,750.00	29.5%	$1,938.75	$495.00	N/A	N/A	N/A	N/A	$495.00	VPLEX	VPLEX
456-104-605	RP/EX REM REG CAP VPLEX (26-40TB) =CA	$2,515.00	29.5%	$1,773.08	$452.70	N/A	N/A	N/A	N/A	$452.70	VPLEX	VPLEX
456-104-606	RP/EX REM REG CAP VPLEX (41-60TB) =CA	$2,315.00	29.5%	$1,632.08	$416.70	N/A	N/A	N/A	N/A	$416.70	VPLEX	VPLEX
456-104-607	RP/EX REM REG CAP VPLEX (61-100TB) =CA	$2,080.00	29.5%	$1,466.40	$374.40	N/A	N/A	N/A	N/A	$374.40	VPLEX	VPLEX
456-104-608	RP/EX REM REG CAP VPLEX (101-150TB) =CA	$1,950.00	29.5%	$1,374.75	$351.00	N/A	N/A	N/A	N/A	$351.00	VPLEX	VPLEX
456-104-609	RP/EX REM REG CAP VPLEX (151-250TB) =CA	$1,925.00	29.5%	$1,357.13	$346.50	N/A	N/A	N/A	N/A	$346.50	VPLEX	VPLEX
456-104-610	RP/EX REM REG CAP VPLEX (251-400TB) =CA	$1,800.00	29.5%	$1,269.00	$324.00	N/A	N/A	N/A	N/A	$324.00	VPLEX	VPLEX
456-104-611	RP/EX REM REG CAP VPLEX (401-600TB) =CA	$1,700.00	29.5%	$1,198.50	$306.00	N/A	N/A	N/A	N/A	$306.00	VPLEX	VPLEX
456-104-612	RP/EX REM REG CAP VPLEX (601-1000TB)=CA	$1,428.00	29.5%	$1,006.74	$257.04	N/A	N/A	N/A	N/A	$257.04	VPLEX	VPLEX
456-104-613	RP/EX REM REG CAP VPLEX (1001 TB+)=CA	$1,050.00	29.5%	$740.25	$189.00	N/A	N/A	N/A	N/A	$189.00	VPLEX	VPLEX
456-104-953	RP-EX Local for VPLEX Large Capacity =IC	$709,300.00	29.5%	$500,056.50	$127,674.00	N/A	N/A	N/A	N/A	$127,674.00	VPLEX	VPLEX
456-104-956	RP-EX Remote for VPLEX Large Capacity=IC	$1,296,070.00	29.5%	$913,729.35	$233,292.60	N/A	N/A	N/A	N/A	$233,292.60	VPLEX	VPLEX
456-106-424	VPLEX VE STD PROTECTION PACK 25 VM =IB	$15,280.00	17.5%	$12,606.00	$3,514.40	N/A	N/A	N/A	N/A	$3,514.40	UE	VPLEX
456-106-490	EMC Storage Analytics for VPLEX =IC	$40,000.00	29.5%	$28,200.00	$7,200.00	N/A	N/A	N/A	N/A	$7,200.00	VPLEX	VPLEX
456-106-583	VPLEX GEOSYNCHRONY for Large Capacity=IC	$401,390.00	29.5%	$282,979.95	$28,097.30	N/A	N/A	N/A	N/A	$28,097.30	VPLEX	VPLEX
456-106-584	VPLEX LOCAL for Large Capacity =IC	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
456-106-585	VPLEX METRO for Large Capacity=IC	$1,207,530.00	29.5%	$851,308.65	$217,355.40	N/A	N/A	N/A	N/A	$217,355.40	VPLEX	VPLEX
456-106-611	VPLEX GeoSynchrony Base (incl. 10TB)=CA	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
456-106-623	VPLEX BASE VNX5500 Frame Based Lisc =IC	$42,020.00	29.5%	$29,624.10	$7,563.60	N/A	N/A	N/A	N/A	$7,563.60	VPLEX	VPLEX
456-106-624	VPLEX METRO VNX5500 Frame Based Lisc =IC	$101,220.00	29.5%	$71,360.10	$18,219.60	N/A	N/A	N/A	N/A	$18,219.60	VPLEX	VPLEX
456-106-625	VPLEX BASE VNX5700 Frame Based Lisc =IC	$61,120.00	29.5%	$43,089.60	$11,001.60	N/A	N/A	N/A	N/A	$11,001.60	VPLEX	VPLEX
456-106-626	VPLEX METRO VNX5700 Frame Based Lisc =IC	$139,420.00	29.5%	$98,291.10	$25,095.60	N/A	N/A	N/A	N/A	$25,095.60	VPLEX	VPLEX
456-106-627	VPLEX BASE VNX7500 Frame Based Lisc =IC	$95,490.00	29.5%	$67,320.45	$17,188.20	N/A	N/A	N/A	N/A	$17,188.20	VPLEX	VPLEX
456-106-628	VPLEX METRO VNX7500 Frame Based Lisc =IC	$190,990.00	29.5%	$134,647.95	$34,378.20	N/A	N/A	N/A	N/A	$34,378.20	VPLEX	VPLEX
456-106-629	VPLEX BASE VNX5200 Frame Based Lisc =IC	$29,220.00	29.5%	$20,600.10	$5,259.60	N/A	N/A	N/A	N/A	$5,259.60	VPLEX	VPLEX
456-106-630	VPLEX METRO VNX5200 Frame Based Lisc =IC	$87,660.00	29.5%	$61,800.30	$15,778.80	N/A	N/A	N/A	N/A	$15,778.80	VPLEX	VPLEX
456-106-631	VPLEX BASE VNX5400 Frame Based Lisc =IC	$36,100.00	29.5%	$25,450.50	$6,498.00	N/A	N/A	N/A	N/A	$6,498.00	VPLEX	VPLEX
456-106-632	VPLEX METRO VNX5400 Frame Based Lisc =IC	$108,280.00	29.5%	$76,337.40	$19,490.40	N/A	N/A	N/A	N/A	$19,490.40	VPLEX	VPLEX
456-106-633	VPLEX BASE VNX5600 Frame Based Lisc =IC	$60,090.00	29.5%	$42,363.45	$10,816.20	N/A	N/A	N/A	N/A	$10,816.20	VPLEX	VPLEX
456-106-634	VPLEX METRO VNX5600 Frame Based Lisc =IC	$144,740.00	29.5%	$102,041.70	$26,053.20	N/A	N/A	N/A	N/A	$26,053.20	VPLEX	VPLEX
456-106-635	VPLEX BASE VNX5800 Frame Based Lisc =IC	$75,790.00	29.5%	$53,431.95	$13,642.20	N/A	N/A	N/A	N/A	$13,642.20	VPLEX	VPLEX
456-106-636	VPLEX METRO VNX5800 Frame Based Lisc =IC	$172,880.00	29.5%	$121,880.40	$31,118.40	N/A	N/A	N/A	N/A	$31,118.40	VPLEX	VPLEX
456-106-637	VPLEX BASE VNX7600 Frame Based Lisc =IC	$108,860.00	29.5%	$76,746.30	$19,594.80	N/A	N/A	N/A	N/A	$19,594.80	VPLEX	VPLEX
456-106-638	VPLEX METRO VNX7600 Frame Based Lisc =IC	$217,730.00	29.5%	$153,499.65	$39,191.40	N/A	N/A	N/A	N/A	$39,191.40	VPLEX	VPLEX
456-106-639	VPLEX BASE VNX8000 Frame Based Lisc =IC	$165,200.00	29.5%	$116,466.00	$29,736.00	N/A	N/A	N/A	N/A	$29,736.00	VPLEX	VPLEX
456-106-640	VPLEX METRO VNX8000 Frame Based Lisc =IC	$330,410.00	29.5%	$232,939.05	$59,473.80	N/A	N/A	N/A	N/A	$59,473.80	VPLEX	VPLEX
456-106-641	VPLEX Local License for 20TB X-Brick =ID	$72,500.00	29.5%	$51,112.50	$5,075.00	N/A	N/A	N/A	N/A	$5,075.00	VPLEX	VPLEX
456-106-642	VPLEX Metro License for 20TB X-Brick =ID	$196,250.00	29.5%	$138,356.25	$35,325.00	N/A	N/A	N/A	N/A	$35,325.00	VPLEX	VPLEX
456-106-643	VPLEX Local License for 10TB X-Brick =ID	$48,500.00	29.5%	$34,192.50	$3,395.00	N/A	N/A	N/A	N/A	$3,395.00	VPLEX	VPLEX
456-106-644	VPLEX Metro License for 10TB X-Brick =ID	$131,235.00	29.5%	$92,520.68	$23,622.30	N/A	N/A	N/A	N/A	$23,622.30	VPLEX	VPLEX
457-101-160	RP/EX LOC BASE FOR VPLEX =CA	$27,000.00	29.5%	$19,035.00	$4,860.00	N/A	N/A	N/A	N/A	$4,860.00	VPLEX	VPLEX
457-101-161	RP/EX LOC REG CAP UG VPLEX =CA	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
457-101-162	RP/EX REM BASE FOR VPLEX =CA	$27,000.00	29.5%	$19,035.00	$4,860.00	N/A	N/A	N/A	N/A	$4,860.00	VPLEX	VPLEX
457-101-163	RP/EX REM REG CAP UG VPLEX =CA	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
RPD1-10FS	RAPIDPATH 10GBE FIBER SR - GEN 1	$0.00	29.5%	$0.00	$2,379.00	N/A	N/A	$0.00	N/A	$2,379.00	VPLEX	VPLEX
RPD1-1CR	RAPIDPATH 1GBE COPPER RJ45 - GEN 1	$0.00	29.5%	$0.00	$1,333.50	N/A	N/A	$0.00	N/A	$1,333.50	VPLEX	VPLEX
RPDS-MH-VP	RAPIDPATH FOR VPLEX MULTIHOMED SOFTWARE	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
RPEXV-SPLITER	RP SPLITTER FOR VPLEX	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	VPLEX	VPLEX
VPLEX-VE-MK	VPLEX VE Standard MEDIA KIT =IB	$0.00	17.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	UE	VPLEX
VS1-02-RACK	VPLEX SMALL CONFIG (1 ENGINE) RACK	$9,260.00	29.5%	$6,528.30	$0.00	N/A	N/A	$0.00	N/A	$0.00	VPLEX	VPLEX
VS1-04-RACK	VPLEX MEDIUM CONFIG (2 ENGINE) RACK	$11,740.00	29.5%	$8,276.70	$0.00	N/A	N/A	$0.00	N/A	$0.00	VPLEX	VPLEX
VS1-08-RACK	VPLEX LARGE CONFIG (4 ENGINE) RACK	$12,970.00	29.5%	$9,143.85	$0.00	N/A	N/A	$0.00	N/A	$0.00	VPLEX	VPLEX
VS1-AA-PBASE	VPLEX Metro Base (incl. 10TB)	$66,000.00	29.5%	$46,530.00	$11,880.00	N/A	N/A	N/A	N/A	$11,880.00	VPLEX	VPLEX
VS1-AA-PUPG	VPLEX Metro Upgrade	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	VPLEX	VPLEX
VS1-AA-S1BASE	VPLEX Metro Base 1 yr. (incl. 10TB)	$33,000.00	29.5%	$23,265.00	$5,940.00	N/A	N/A	N/A	N/A	$5,940.00	VPLEX	VPLEX
VS1-AA-T10LIC	VPLEX Metro 1TB (up to 1000TB)	$2,865.00	29.5%	$2,019.83	$515.70	N/A	N/A	N/A	N/A	$515.70	VPLEX	VPLEX
VS1-AA-T10SB1	VPLEX Metro 1TB 1 yr. (up to 1000TB)	$1,435.00	29.5%	$1,011.68	$258.30	N/A	N/A	N/A	N/A	$258.30	VPLEX	VPLEX
VS1-AA-T11LIC	VPLEX Metro 1TB (1001TB+)	$4,080.00	29.5%	$2,876.40	$734.40	N/A	N/A	N/A	N/A	$734.40	VPLEX	VPLEX
VS1-AA-T11SB1	VPLEX Metro 1TB 1 yr. (1001TB+)	$2,040.00	29.5%	$1,438.20	$367.20	N/A	N/A	N/A	N/A	$367.20	VPLEX	VPLEX
VS1-AA-T1LIC	VPLEX Metro 1TB (up to 25TB)	$6,075.00	29.5%	$4,282.88	$1,093.50	N/A	N/A	N/A	N/A	$1,093.50	VPLEX	VPLEX
VS1-AA-T1SUB1	VPLEX Metro 1TB 1 yr. (up to 25TB)	$3,035.00	29.5%	$2,139.68	$546.30	N/A	N/A	N/A	N/A	$546.30	VPLEX	VPLEX
VS1-AA-T2LIC	VPLEX Metro 1TB (up to 50TB)	$5,585.00	29.5%	$3,937.43	$1,005.30	N/A	N/A	N/A	N/A	$1,005.30	VPLEX	VPLEX
VS1-AA-T2SUB1	VPLEX Metro 1TB 1 yr. (up to 50TB)	$2,790.00	29.5%	$1,966.95	$502.20	N/A	N/A	N/A	N/A	$502.20	VPLEX	VPLEX
VS1-AA-T3LIC	VPLEX Metro 1TB (up to 75TB)	$5,140.00	29.5%	$3,623.70	$925.20	N/A	N/A	N/A	N/A	$925.20	VPLEX	VPLEX
VS1-AA-T3SUB1	VPLEX Metro 1TB 1 yr. (up to 75TB)	$2,570.00	29.5%	$1,811.85	$462.60	N/A	N/A	N/A	N/A	$462.60	VPLEX	VPLEX
VS1-AA-T4LIC	VPLEX Metro 1TB (up to 100TB)	$4,730.00	29.5%	$3,334.65	$851.40	N/A	N/A	N/A	N/A	$851.40	VPLEX	VPLEX
VS1-AA-T4SUB1	VPLEX Metro 1TB 1 yr. (up to 100TB)	$2,365.00	29.5%	$1,667.33	$425.70	N/A	N/A	N/A	N/A	$425.70	VPLEX	VPLEX
VS1-AA-T5LIC	VPLEX Metro 1TB (up to 125TB)	$4,350.00	29.5%	$3,066.75	$783.00	N/A	N/A	N/A	N/A	$783.00	VPLEX	VPLEX
VS1-AA-T5SUB1	VPLEX Metro 1TB 1 yr. (up to 125TB)	$2,175.00	29.5%	$1,533.38	$391.50	N/A	N/A	N/A	N/A	$391.50	VPLEX	VPLEX
VS1-AA-T6LIC	VPLEX Metro 1TB (up to 150TB)	$4,000.00	29.5%	$2,820.00	$720.00	N/A	N/A	N/A	N/A	$720.00	VPLEX	VPLEX
VS1-AA-T6SUB1	VPLEX Metro 1TB 1 yr. (up to 150TB)	$2,000.00	29.5%	$1,410.00	$360.00	N/A	N/A	N/A	N/A	$360.00	VPLEX	VPLEX
VS1-AA-T7LIC	VPLEX Metro 1TB (up to 200TB)	$3,680.00	29.5%	$2,594.40	$662.40	N/A	N/A	N/A	N/A	$662.40	VPLEX	VPLEX
VS1-AA-T7SUB1	VPLEX Metro 1TB 1 yr. (up to 200TB)	$1,840.00	29.5%	$1,297.20	$331.20	N/A	N/A	N/A	N/A	$331.20	VPLEX	VPLEX
VS1-AA-T8LIC	VPLEX Metro 1TB (up to 250TB)	$3,385.00	29.5%	$2,386.43	$609.30	N/A	N/A	N/A	N/A	$609.30	VPLEX	VPLEX
VS1-AA-T8SUB1	VPLEX Metro 1TB 1 yr. (up to 250TB)	$1,695.00	29.5%	$1,194.98	$305.10	N/A	N/A	N/A	N/A	$305.10	VPLEX	VPLEX
VS1-AA-T9LIC	VPLEX Metro 1TB (up to 500TB)	$3,115.00	29.5%	$2,196.08	$560.70	N/A	N/A	N/A	N/A	$560.70	VPLEX	VPLEX
VS1-AA-T9SUB1	VPLEX Metro 1TB 1 yr. (up to 500TB)	$1,560.00	29.5%	$1,099.80	$280.80	N/A	N/A	N/A	N/A	$280.80	VPLEX	VPLEX
VS1-DM-PBASE	VPLEX Local Base (incl. 10TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	VPLEX	VPLEX
VS1-DM-PUPG	VPLEX Local Upgrade	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	VPLEX	VPLEX
VS1-DM-S1BASE	VPLEX Local Base 1 yr. (incl. 10TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	VPLEX	VPLEX
VS1-DM-T10LIC	VPLEX Local 1TB (up to 1000TB)	$1,315.00	29.5%	$927.08	$92.05	N/A	N/A	N/A	N/A	$92.05	VPLEX	VPLEX
VS1-DM-T10SB1	VPLEX Local 1TB 1 yr. (up to 1000TB)	$580.00	29.5%	$408.90	$40.60	N/A	N/A	N/A	N/A	$40.60	VPLEX	VPLEX
VS1-DM-T11LIC	VPLEX Local 1TB (1001TB+)	$1,875.00	29.5%	$1,321.88	$131.25	N/A	N/A	N/A	N/A	$131.25	VPLEX	VPLEX
VS1-DM-T11SB1	VPLEX Local 1TB 1 yr. (1001TB+)	$825.00	29.5%	$581.63	$57.75	N/A	N/A	N/A	N/A	$57.75	VPLEX	VPLEX
VS1-DM-T1LIC	VPLEX Local 1TB (up to 25TB)	$4,215.00	29.5%	$2,971.58	$295.05	N/A	N/A	N/A	N/A	$295.05	VPLEX	VPLEX
VS1-DM-T1SUB1	VPLEX Local 1TB 1 yr. (up to 25TB)	$1,855.00	29.5%	$1,307.78	$129.85	N/A	N/A	N/A	N/A	$129.85	VPLEX	VPLEX
VS1-DM-T2LIC	VPLEX Local 1TB (up to 50TB)	$2,940.00	29.5%	$2,072.70	$205.80	N/A	N/A	N/A	N/A	$205.80	VPLEX	VPLEX
VS1-DM-T2SUB1	VPLEX Local 1TB 1 yr. (up to 50TB)	$1,295.00	29.5%	$912.98	$90.65	N/A	N/A	N/A	N/A	$90.65	VPLEX	VPLEX
VS1-DM-T3LIC	VPLEX Local 1TB (up to 75TB)	$2,760.00	29.5%	$1,945.80	$193.20	N/A	N/A	N/A	N/A	$193.20	VPLEX	VPLEX
VS1-DM-T3SUB1	VPLEX Local 1TB 1 yr. (up to 75TB)	$1,215.00	29.5%	$856.58	$85.05	N/A	N/A	N/A	N/A	$85.05	VPLEX	VPLEX
VS1-DM-T4LIC	VPLEX Local 1TB (up to 100TB)	$2,750.00	29.5%	$1,938.75	$192.50	N/A	N/A	N/A	N/A	$192.50	VPLEX	VPLEX
VS1-DM-T4SUB1	VPLEX Local 1TB 1 yr. (up to 100TB)	$1,210.00	29.5%	$853.05	$84.70	N/A	N/A	N/A	N/A	$84.70	VPLEX	VPLEX
VS1-DM-T5LIC	VPLEX Local 1TB (up to 125TB)	$2,565.00	29.5%	$1,808.33	$179.55	N/A	N/A	N/A	N/A	$179.55	VPLEX	VPLEX
VS1-DM-T5SUB1	VPLEX Local 1TB 1 yr. (up to 125TB)	$1,130.00	29.5%	$796.65	$79.10	N/A	N/A	N/A	N/A	$79.10	VPLEX	VPLEX
VS1-DM-T6LIC	VPLEX Local 1TB (up to 150TB)	$2,330.00	29.5%	$1,642.65	$163.10	N/A	N/A	N/A	N/A	$163.10	VPLEX	VPLEX
VS1-DM-T6SUB1	VPLEX Local 1TB 1 yr. (up to 150TB)	$1,025.00	29.5%	$722.63	$71.75	N/A	N/A	N/A	N/A	$71.75	VPLEX	VPLEX
VS1-DM-T7LIC	VPLEX Local 1TB (up to 200TB)	$2,085.00	29.5%	$1,469.93	$145.95	N/A	N/A	N/A	N/A	$145.95	VPLEX	VPLEX
VS1-DM-T7SUB1	VPLEX Local 1TB 1 yr. (up to 200TB)	$915.00	29.5%	$645.08	$64.05	N/A	N/A	N/A	N/A	$64.05	VPLEX	VPLEX
VS1-DM-T8LIC	VPLEX Local 1TB (up to 250TB)	$1,910.00	29.5%	$1,346.55	$133.70	N/A	N/A	N/A	N/A	$133.70	VPLEX	VPLEX
VS1-DM-T8SUB1	VPLEX Local 1TB 1 yr. (up to 250TB)	$840.00	29.5%	$592.20	$58.80	N/A	N/A	N/A	N/A	$58.80	VPLEX	VPLEX
VS1-DM-T9LIC	VPLEX Local 1TB (up to 500TB)	$1,390.00	29.5%	$979.95	$97.30	N/A	N/A	N/A	N/A	$97.30	VPLEX	VPLEX
VS1-DM-T9SUB1	VPLEX Local 1TB 1 yr. (up to 500TB)	$610.00	29.5%	$430.05	$42.70	N/A	N/A	N/A	N/A	$42.70	VPLEX	VPLEX
VS1-ENG-ADD	VPLEX ENGINE ADD	$34,590.00	29.5%	$24,385.95	$5,188.50	N/A	N/A	$0.00	N/A	$5,188.50	VPLEX	VPLEX
VS1-ENG-ADD-U	VPLEX ADD ENGINE UPGRADE	$44,960.00	29.5%	$31,696.80	$5,187.69	N/A	N/A	$0.00	N/A	$5,187.69	VPLEX	VPLEX
VS1-ENG-BASE	VPLEX BASE ENGINE	$34,590.00	29.5%	$24,385.95	$5,188.50	N/A	N/A	$0.00	N/A	$5,188.50	VPLEX	VPLEX
VS1-ENGINST-U	VPLEX ENGINE INSTALLATION KIT - UPGRADE	$1,050.00	29.5%	$740.25	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS1-ENG-KIT-U	VPLEX ENGINE INTEGRATION KIT - UPGRADE	$560.00	29.5%	$394.80	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS1-FCSWKIT-U	VPLEX SWITCH INTEGRATION KIT UPGRADE	$3,090.00	29.5%	$2,178.45	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS1-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUSTRALIA	$1,410.00	29.5%	$994.05	$0.00	N/A	N/A	$0.00	N/A	$0.00	VPLEX	VPLEX
VS1-PW40UIEC3	30A 1PH IEC309-332P6 INTL	$270.00	29.5%	$190.35	$0.00	N/A	N/A	$0.00	N/A	$0.00	VPLEX	VPLEX
VS1-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$1,670.00	29.5%	$1,177.35	$0.00	N/A	N/A	$0.00	N/A	$0.00	VPLEX	VPLEX
VS1-PW40U-US	30A 1PH L6-30P NORTH AMER; JAPAN	$270.00	29.5%	$190.35	$0.00	N/A	N/A	$0.00	N/A	$0.00	VPLEX	VPLEX
VS1-SERVER	VPLEX MANAGEMENT SERVER	$3,400.00	29.5%	$2,397.00	$510.00	N/A	N/A	$0.00	N/A	$510.00	VPLEX	VPLEX
VS1-SWITCH	VPLEX FC COM SWITCH	$3,090.00	29.5%	$2,178.45	$463.50	N/A	N/A	$0.00	N/A	$463.50	VPLEX	VPLEX
VS1-SWITCH-U	VPLEX FC LOCAL COM SWITCH UPGRADE	$4,010.00	29.5%	$2,827.05	$462.69	N/A	N/A	$0.00	N/A	$462.69	VPLEX	VPLEX
VS1-UPS	350VA UPS ROHS COMPLIANT UPS	$1,540.00	29.5%	$1,085.70	$231.00	N/A	N/A	$0.00	N/A	$231.00	VPLEX	VPLEX
VS1-UPS-U	350VA UPS ROHS COMPLIANT UPS UPGRADE	$1,540.00	29.5%	$1,085.70	$231.00	N/A	N/A	$0.00	N/A	$231.00	VPLEX	VPLEX
VS2-0204-FA-U	VPLEX VS2 SING TO DUAL UPG KT (PRE-RACK)	$5,250.00	29.5%	$3,701.25	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-0204-FD-U	VPLEX VS2 SING TO DUAL UPG KT (RACKABLE)	$5,250.00	29.5%	$3,701.25	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-02-KIT-FD	VPLEX VS2 SMALL CONFIG KIT (RACKABLE)	$2,470.00	29.5%	$1,741.35	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-02-RACK	VPLEX VS2 SINGLE CONFIG RACK (TITAN)	$10,810.00	29.5%	$7,621.05	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-0408-FA-U	VPLEX VS2 DUAL TO QUAD UPG KT (PRE-RACK)	$9,970.00	29.5%	$7,028.85	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-04-KIT-FD	VPLEX VS2 MEDIUM CONFIG KIT (RACKABLE)	$5,250.00	29.5%	$3,701.25	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-04-RACK	VPLEX VS2 DUAL CONFIG RACK (TITAN)	$13,900.00	29.5%	$9,799.50	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-08-RACK	VPLEX VS2 QUAD CONFIG RACK (TITAN)	$16,060.00	29.5%	$11,322.30	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-CM10GE	VPLEX VS2 10GB ETHERNET COM MODULES	$3,090.00	29.5%	$2,178.45	$463.50	N/A	N/A	$0.00	N/A	$463.50	VPLEX	VPLEX
VS2-CM10GEUFD	VPLEX VS2 10GB ETHERNET COM MODULES	$4,010.00	29.5%	$2,827.05	$462.69	N/A	N/A	$0.00	N/A	$462.69	VPLEX	VPLEX
VS2-CM8GFC	8 GBIT FC COM MODULES	$3,090.00	29.5%	$2,178.45	$463.50	N/A	N/A	$0.00	N/A	$463.50	VPLEX	VPLEX
VS2-CM8GFCUFD	8 GBIT FC COM MODULES UPGRADE	$4,010.00	29.5%	$2,827.05	$462.69	N/A	N/A	$0.00	N/A	$462.69	VPLEX	VPLEX
VS2-ENG-ADD	VPLEX VS2 ENGINE ADD	$29,340.00	29.5%	$20,684.70	$4,401.00	N/A	N/A	$0.00	N/A	$4,401.00	VPLEX	VPLEX
VS2-ENG-ADD-U	VS2 ENGINE UPG	$38,140.00	29.5%	$26,888.70	$4,400.77	N/A	N/A	$0.00	N/A	$4,400.77	VPLEX	VPLEX
VS2-ENG-ADD-U1	VS2 ENGINE UPG	$38,140.00	29.5%	$26,888.70	$4,400.77	N/A	N/A	$0.00	N/A	$4,400.77	VPLEX	VPLEX
VS2-ENG-AD-FD	VPLEX VS2 ENGINE ADD (RACKABLE)	$29,340.00	29.5%	$20,684.70	$4,401.00	N/A	N/A	$0.00	N/A	$4,401.00	VPLEX	VPLEX
VS2-ENG-BASE	VPLEX VS2 BASE ENGINE	$29,340.00	29.5%	$20,684.70	$4,401.00	N/A	N/A	$0.00	N/A	$4,401.00	VPLEX	VPLEX
VS2-ENG-BS-FD	VPLEX VS2 BASE ENGINE (RACKABLE)	$29,340.00	29.5%	$20,684.70	$4,401.00	N/A	N/A	$0.00	N/A	$4,401.00	VPLEX	VPLEX
VS2-FM8GFC	8GBIT FC FRONT END I/O MODULES	$3,090.00	29.5%	$2,178.45	$463.50	N/A	N/A	$0.00	N/A	$463.50	VPLEX	VPLEX
VS2-PLTF-UPGR	VPLEX VS1 TO VS2 UPGRADE	$0.00	29.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	$1,410.00	29.5%	$994.05	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-PW40UIEC3	30A 1PH IEC309-332P6 INTL	$270.00	29.5%	$190.35	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	$1,670.00	29.5%	$1,177.35	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VS2-PW40U-US	30A 1PH L6-30P N.AMER; JAPAN	$270.00	29.5%	$190.35	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS2-SERVER	VPLEX VS2 MANAGEMENT SERVER	$4,010.00	29.5%	$2,827.05	$601.50	N/A	N/A	$0.00	N/A	$601.50	VPLEX	VPLEX
VS2-SERVER-FD	VPLEX VS2 MANAGEMENT SERVER (RACKABLE)	$4,010.00	29.5%	$2,827.05	$601.50	N/A	N/A	$0.00	N/A	$601.50	VPLEX	VPLEX
VS2-SWITCH	VPLEX VS2 FC COM SWITCH	$4,630.00	29.5%	$3,264.15	$694.50	N/A	N/A	$0.00	N/A	$694.50	VPLEX	VPLEX
VS2-SWITCH-FD	VPLEX VS2 FC COM SWITCH (RACKABLE)	$4,630.00	29.5%	$3,264.15	$694.50	N/A	N/A	$0.00	N/A	$694.50	VPLEX	VPLEX
VS2-SWITCH-U	VPLEX VS2 FC COM G	$6,020.00	29.5%	$4,244.10	$694.62	N/A	N/A	$0.00	N/A	$694.62	VPLEX	VPLEX
VS2-UPS	350VA UPS ROHS COMPLIANT UPS	$770.00	29.5%	$542.85	$115.50	N/A	N/A	$0.00	N/A	$115.50	VPLEX	VPLEX
VS2-UPS-FD	VPLEX VS2 350VA ROHS UPS (RACKABLE)	$770.00	29.5%	$542.85	$115.50	N/A	N/A	$0.00	N/A	$115.50	VPLEX	VPLEX
VS2-UPS-U	350VA UPS ROHS COMPLIANT UPS UPG	$770.00	29.5%	$542.85	$115.50	N/A	N/A	$0.00	N/A	$115.50	VPLEX	VPLEX
VS-40TB	VPLEX GEOSYNCHRONY METRO 40TB LICENSE	$134,470.00	29.5%	$94,801.35	$24,204.60	N/A	N/A	N/A	N/A	$24,204.60	VPLEX	VPLEX
VS-CUSTINST	VPLEX LOCAL CUSTOMER INSTALL	$0.00	29.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	N/A	VPLEX	VPLEX
VS-GEO-PBASE	VPLEX GEO BASE NEW LICENSE	$9,000.00	29.5%	$6,345.00	$1,620.00	N/A	N/A	N/A	N/A	$1,620.00	VPLEX	VPLEX
VS-GEO-PUPG	VPLEX GEO UPG LICENSE	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	VPLEX	VPLEX
VS-GEO-S1BASE	VPLEX GEO 1 YR. BASE NEW LICENSE	$3,960.00	29.5%	$2,791.80	$712.80	N/A	N/A	N/A	N/A	$712.80	VPLEX	VPLEX
VS-GEO-T10LIC	VPLEX GEO 601-1000 TB	$1,680.00	29.5%	$1,184.40	$302.40	N/A	N/A	N/A	N/A	$302.40	VPLEX	VPLEX
VS-GEO-T10SB1	VPLEX GEO 1 YR. 601-1000 TB	$740.00	29.5%	$521.70	$133.20	N/A	N/A	N/A	N/A	$133.20	VPLEX	VPLEX
VS-GEO-T11LIC	VPLEX GEO 1001+ TB	$1,595.00	29.5%	$1,124.48	$287.10	N/A	N/A	N/A	N/A	$287.10	VPLEX	VPLEX
VS-GEO-T11SB1	VPLEX GEO 1 YR. 1001+ TB	$876.00	29.5%	$617.58	$157.68	N/A	N/A	N/A	N/A	$157.68	VPLEX	VPLEX
VS-GEO-T1LIC	VPLEX GEO 0-14 TB	$5,850.00	29.5%	$4,124.25	$1,053.00	N/A	N/A	N/A	N/A	$1,053.00	VPLEX	VPLEX
VS-GEO-T1SUB1	VPLEX GEO 1 YR. 0-14 TB	$2,574.00	29.5%	$1,814.67	$463.32	N/A	N/A	N/A	N/A	$463.32	VPLEX	VPLEX
VS-GEO-T2LIC	VPLEX GEO 15-25 TB	$5,468.00	29.5%	$3,854.94	$984.24	N/A	N/A	N/A	N/A	$984.24	VPLEX	VPLEX
VS-GEO-T2SUB1	VPLEX GEO 1 YR. 15-25 TB	$2,406.00	29.5%	$1,696.23	$433.08	N/A	N/A	N/A	N/A	$433.08	VPLEX	VPLEX
VS-GEO-T3LIC	VPLEX GEO 26-40 TB	$5,085.00	29.5%	$3,584.93	$915.30	N/A	N/A	N/A	N/A	$915.30	VPLEX	VPLEX
VS-GEO-T3SUB1	VPLEX GEO 1 YR. 26-40 TB	$2,237.00	29.5%	$1,577.09	$402.66	N/A	N/A	N/A	N/A	$402.66	VPLEX	VPLEX
VS-GEO-T4LIC	VPLEX GEO 41-60 TB	$4,729.00	29.5%	$3,333.95	$851.22	N/A	N/A	N/A	N/A	$851.22	VPLEX	VPLEX
VS-GEO-T4SUB1	VPLEX GEO 1 YR. 41-60 TB	$2,081.00	29.5%	$1,467.11	$374.58	N/A	N/A	N/A	N/A	$374.58	VPLEX	VPLEX
VS-GEO-T5LIC	VPLEX GEO 61-100 TB	$4,256.00	29.5%	$3,000.48	$766.08	N/A	N/A	N/A	N/A	$766.08	VPLEX	VPLEX
VS-GEO-T5SUB1	VPLEX GEO 1 YR. 61-100 TB	$1,873.00	29.5%	$1,320.47	$337.14	N/A	N/A	N/A	N/A	$337.14	VPLEX	VPLEX
VS-GEO-T6LIC	VPLEX GEO 101-150 TB	$2,880.00	29.5%	$2,030.40	$518.40	N/A	N/A	N/A	N/A	$518.40	VPLEX	VPLEX
VS-GEO-T6SUB1	VPLEX GEO 1 YR. 101-150 TB	$1,265.00	29.5%	$891.83	$227.70	N/A	N/A	N/A	N/A	$227.70	VPLEX	VPLEX
VS-GEO-T7LIC	VPLEX GEO 151-250 TB	$2,300.00	29.5%	$1,621.50	$414.00	N/A	N/A	N/A	N/A	$414.00	VPLEX	VPLEX
VS-GEO-T7SUB1	VPLEX GEO 1 YR. 151-250 TB	$1,015.00	29.5%	$715.58	$182.70	N/A	N/A	N/A	N/A	$182.70	VPLEX	VPLEX
VS-GEO-T8LIC	VPLEX GEO 251-400 TB	$2,070.00	29.5%	$1,459.35	$372.60	N/A	N/A	N/A	N/A	$372.60	VPLEX	VPLEX
VS-GEO-T8SUB1	VPLEX GEO 1 YR. 251-400 TB	$910.00	29.5%	$641.55	$163.80	N/A	N/A	N/A	N/A	$163.80	VPLEX	VPLEX
VS-GEO-T9LIC	VPLEX GEO 401-600 TB	$1,865.00	29.5%	$1,314.83	$335.70	N/A	N/A	N/A	N/A	$335.70	VPLEX	VPLEX
VS-GEO-T9SUB1	VPLEX GEO 1 YR. 401-600 TB	$820.00	29.5%	$578.10	$147.60	N/A	N/A	N/A	N/A	$147.60	VPLEX	VPLEX
VS-GSN-PBASE	VPLEX GEOSYNCHRONY BASE (INCL 10TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-GSN-PUPG	VPLEX GEOSYNCHRONY CAPACITY UPGRADE	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	VPLEX	VPLEX
VS-GSN-S1BASE	VPLEX GEOSYNCHRONY BASE 1YR (INCL 10TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-GSN-T10LIC	VPLEX GEOSYNCHRONY 1TB (601-1000 TB)	$550.00	29.5%	$387.75	$38.50	N/A	N/A	N/A	N/A	$38.50	VPLEX	VPLEX
VS-GSN-T10SB1	VPLEX GEOSYNCHRONY 1TB 1YR (601-1000TB)	$240.00	29.5%	$169.20	$16.80	N/A	N/A	N/A	N/A	$16.80	VPLEX	VPLEX
VS-GSN-T11LIC	VPLEX GEOSYNCHRONY 1TB (1001+ TB)	$505.00	29.5%	$356.03	$35.35	N/A	N/A	N/A	N/A	$35.35	VPLEX	VPLEX
VS-GSN-T11SB1	VPLEX GEOSYNCHRONY 1TB 1YR (1001+ TB)	$225.00	29.5%	$158.63	$15.75	N/A	N/A	N/A	N/A	$15.75	VPLEX	VPLEX
VS-GSN-T1LIC	VPLEX GEOSYNCHRONY 1TB (11-14TB)	$2,235.00	29.5%	$1,575.68	$156.45	N/A	N/A	N/A	N/A	$156.45	VPLEX	VPLEX
VS-GSN-T1SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 1	$2,235.00	29.5%	$1,575.68	$156.45	N/A	N/A	N/A	N/A	$156.45	VPLEX	VPLEX
VS-GSN-T1SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (11-14TB)	$985.00	29.5%	$694.43	$68.95	N/A	N/A	N/A	N/A	$68.95	VPLEX	VPLEX
VS-GSN-T2LIC	VPLEX GEOSYNCHRONY 1TB (15-25TB)	$2,010.00	29.5%	$1,417.05	$140.70	N/A	N/A	N/A	N/A	$140.70	VPLEX	VPLEX
VS-GSN-T2SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 2	$725.00	29.5%	$511.13	$50.75	N/A	N/A	N/A	N/A	$50.75	VPLEX	VPLEX
VS-GSN-T2SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (15-25TB)	$885.00	29.5%	$623.93	$61.95	N/A	N/A	N/A	N/A	$61.95	VPLEX	VPLEX
VS-GSN-T3LIC	VPLEX GEOSYNCHRONY 1TB (26-40TB)	$1,710.00	29.5%	$1,205.55	$119.70	N/A	N/A	N/A	N/A	$119.70	VPLEX	VPLEX
VS-GSN-T3SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 3	$625.00	29.5%	$440.63	$43.75	N/A	N/A	N/A	N/A	$43.75	VPLEX	VPLEX
VS-GSN-T3SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (26-40TB)	$750.00	29.5%	$528.75	$52.50	N/A	N/A	N/A	N/A	$52.50	VPLEX	VPLEX
VS-GSN-T4LIC	VPLEX GEOSYNCHRONY 1TB (41-60TB)	$1,450.00	29.5%	$1,022.25	$101.50	N/A	N/A	N/A	N/A	$101.50	VPLEX	VPLEX
VS-GSN-T4SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 4	$525.00	29.5%	$370.13	$36.75	N/A	N/A	N/A	N/A	$36.75	VPLEX	VPLEX
VS-GSN-T4SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (41-60TB)	$640.00	29.5%	$451.20	$44.80	N/A	N/A	N/A	N/A	$44.80	VPLEX	VPLEX
VS-GSN-T5LIC	VPLEX GEOSYNCHRONY 1TB (61-100TB)	$1,305.00	29.5%	$920.03	$91.35	N/A	N/A	N/A	N/A	$91.35	VPLEX	VPLEX
VS-GSN-T5SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (61-100TB)	$575.00	29.5%	$405.38	$40.25	N/A	N/A	N/A	N/A	$40.25	VPLEX	VPLEX
VS-GSN-T6LIC	VPLEX GEOSYNCHRONY 1TB (101-150TB)	$1,110.00	29.5%	$782.55	$77.70	N/A	N/A	N/A	N/A	$77.70	VPLEX	VPLEX
VS-GSN-T6SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (101-150TB)	$490.00	29.5%	$345.45	$34.30	N/A	N/A	N/A	N/A	$34.30	VPLEX	VPLEX
VS-GSN-T7LIC	VPLEX GEOSYNCHRONY 1TB (151-250TB)	$910.00	29.5%	$641.55	$63.70	N/A	N/A	N/A	N/A	$63.70	VPLEX	VPLEX
VS-GSN-T7SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (151-250TB)	$400.00	29.5%	$282.00	$28.00	N/A	N/A	N/A	N/A	$28.00	VPLEX	VPLEX
VS-GSN-T8LIC	VPLEX GEOSYNCHRONY 1TB (251-400TB)	$760.00	29.5%	$535.80	$53.20	N/A	N/A	N/A	N/A	$53.20	VPLEX	VPLEX
VS-GSN-T8SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (251-400TB)	$335.00	29.5%	$236.18	$23.45	N/A	N/A	N/A	N/A	$23.45	VPLEX	VPLEX
VS-GSN-T9LIC	VPLEX GEOSYNCHRONY 1TB (401-600TB)	$645.00	29.5%	$454.73	$45.15	N/A	N/A	N/A	N/A	$45.15	VPLEX	VPLEX
VS-GSN-T9SUB1	VPLEX GEOSYNCHRONY 1TB 1YR (401-600TB)	$285.00	29.5%	$200.93	$19.95	N/A	N/A	N/A	N/A	$19.95	VPLEX	VPLEX
VS-LOC-PBASE	VPLEX LOCAL BASE (INCL 10 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-PUPG	VPLEX LOCAL CAPACITY UPGRADE	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-S1BASE	VPLEX LOCAL BASE 1YR (INCL 10 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T10LIC	VPLEX LOCAL 1TB (601-1000 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T10SB1	VPLEX LOCAL 1TB 1YR (601-1000 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T11LIC	VPLEX LOCAL 1TB (1001+ TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T11SB1	VPLEX LOCAL 1TB 1YR (1001+ TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T1LIC	VPLEX LOCAL 1TB (11-14 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T1SCL	VPLEX LOCAL LARGE SCALE - TIER 1	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T1SUB1	VPLEX LOCAL 1TB 1YR (11-14 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T2LIC	VPLEX LOCAL 1TB (15-25 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T2SCL	VPLEX LOCAL LARGE SCALE - TIER 2	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T2SUB1	VPLEX LOCAL 1TB 1YR (15-25 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T3LIC	VPLEX LOCAL 1TB (26-40 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T3SCL	VPLEX LOCAL LARGE SCALE - TIER 3	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T3SUB1	VPLEX LOCAL 1TB 1YR (26-40 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T4LIC	VPLEX LOCAL 1TB (41-60 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T4SCL	VPLEX LOCAL LARGE SCALE - TIER 4	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T4SUB1	VPLEX LOCAL 1TB 1YR (41-60 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T5LIC	VPLEX LOCAL 1TB (61-100 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T5SUB1	VPLEX LOCAL 1TB 1YR (61-100 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T6LIC	VPLEX LOCAL 1TB (101-150 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T6SUB1	VPLEX LOCAL 1TB 1YR (101-150 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T7LIC	VPLEX LOCAL 1TB (151-250 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T7SUB1	VPLEX LOCAL 1TB 1YR (151-250 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T8LIC	VPLEX LOCAL 1TB (251-400 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T8SUB1	VPLEX LOCAL 1TB 1YR (251-400 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-T9LIC	VPLEX LOCAL 1TB (401-600 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
VS-LOC-T9SUB1	VPLEX LOCAL 1TB 1YR (401-600 TB)	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-LOC-V52	VPLEX Base VNX5200 Frame Based Lisc =IC	$29,220.00	29.5%	$20,600.10	$5,259.60	N/A	N/A	N/A	N/A	$5,259.60	VPLEX	VPLEX
VS-LOC-V54	VPLEX Base VNX5400 Frame Based Lisc =IC	$36,100.00	29.5%	$25,450.50	$6,498.00	N/A	N/A	N/A	N/A	$6,498.00	VPLEX	VPLEX
VS-LOC-V56	VPLEX Base VNX5600 Frame Based Lisc =IC	$60,090.00	29.5%	$42,363.45	$10,816.20	N/A	N/A	N/A	N/A	$10,816.20	VPLEX	VPLEX
VS-LOC-V58	VPLEX Base VNX5800 Frame Based Lisc =IC	$75,790.00	29.5%	$53,431.95	$13,642.20	N/A	N/A	N/A	N/A	$13,642.20	VPLEX	VPLEX
VS-LOC-V76	VPLEX Base VNX7600 Frame Based Lisc =IC	$108,860.00	29.5%	$76,746.30	$19,594.80	N/A	N/A	N/A	N/A	$19,594.80	VPLEX	VPLEX
VS-LOC-V80	VPLEX Base VNX8000 Frame Based Lisc =IC	$165,200.00	29.5%	$116,466.00	$29,736.00	N/A	N/A	N/A	N/A	$29,736.00	VPLEX	VPLEX
VS-MEE-TBLIC	VPLEX GEOSYNCHRONY METRO 1TB UPGRADE	$8,825.00	29.5%	$6,221.63	$1,588.50	N/A	N/A	N/A	N/A	$1,588.50	VPLEX	VPLEX
VS-MEE-UNLOCK	VPLEX GEOSYNCHRONY METRO LICENSE UNLOCK	$134,750.00	29.5%	$94,998.75	$24,255.00	N/A	N/A	N/A	N/A	$24,255.00	VPLEX	VPLEX
VS-MET-PBASE	VPLEX METRO BASE NEW LICENSE	$9,000.00	29.5%	$6,345.00	$1,620.00	N/A	N/A	N/A	N/A	$1,620.00	VPLEX	VPLEX
VS-MET-PUPG	VPLEX METRO UPG LICENSE	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	VPLEX	VPLEX
VS-MET-S1BASE	VPLEX METRO 1 YR. BASE NEW LICENSE	$3,960.00	29.5%	$2,791.80	$712.80	N/A	N/A	N/A	N/A	$712.80	VPLEX	VPLEX
VS-MET-T10LIC	VPLEX METRO 601-1000 TB	$1,680.00	29.5%	$1,184.40	$302.40	N/A	N/A	N/A	N/A	$302.40	VPLEX	VPLEX
VS-MET-T10SB1	VPLEX METRO 1 YR. 601-1000 TB	$740.00	29.5%	$521.70	$133.20	N/A	N/A	N/A	N/A	$133.20	VPLEX	VPLEX
VS-MET-T11LIC	VPLEX METRO 1001+ TB	$1,595.00	29.5%	$1,124.48	$287.10	N/A	N/A	N/A	N/A	$287.10	VPLEX	VPLEX
VS-MET-T11SB1	VPLEX METRO 1 YR. 1001+ TB	$700.00	29.5%	$493.50	$126.00	N/A	N/A	N/A	N/A	$126.00	VPLEX	VPLEX
VS-MET-T1LIC	VPLEX METRO 0-14 TB	$5,850.00	29.5%	$4,124.25	$1,053.00	N/A	N/A	N/A	N/A	$1,053.00	VPLEX	VPLEX
VS-MET-T1SUB1	VPLEX METRO 1 YR. 0-14 TB	$2,574.00	29.5%	$1,814.67	$463.32	N/A	N/A	N/A	N/A	$463.32	VPLEX	VPLEX
VS-MET-T2LIC	VPLEX METRO 15-25 TB	$5,468.00	29.5%	$3,854.94	$984.24	N/A	N/A	N/A	N/A	$984.24	VPLEX	VPLEX
VS-MET-T2SUB1	VPLEX METRO 1 YR. 15-25 TB	$2,406.00	29.5%	$1,696.23	$433.08	N/A	N/A	N/A	N/A	$433.08	VPLEX	VPLEX
VS-MET-T3LIC	VPLEX METRO 26-40 TB	$5,085.00	29.5%	$3,584.93	$915.30	N/A	N/A	N/A	N/A	$915.30	VPLEX	VPLEX
VS-MET-T3SUB1	VPLEX METRO 1 YR. 26-40 TB	$2,237.00	29.5%	$1,577.09	$402.66	N/A	N/A	N/A	N/A	$402.66	VPLEX	VPLEX
VS-MET-T4LIC	VPLEX METRO 41-60 TB	$4,729.00	29.5%	$3,333.95	$851.22	N/A	N/A	N/A	N/A	$851.22	VPLEX	VPLEX
VS-MET-T4SUB1	VPLEX METRO 1 YR. 41-60 TB	$2,081.00	29.5%	$1,467.11	$374.58	N/A	N/A	N/A	N/A	$374.58	VPLEX	VPLEX
VS-MET-T5LIC	VPLEX METRO 61-100 TB	$4,256.00	29.5%	$3,000.48	$766.08	N/A	N/A	N/A	N/A	$766.08	VPLEX	VPLEX
VS-MET-T5SUB1	VPLEX METRO 1 YR. 61-100 TB	$1,873.00	29.5%	$1,320.47	$337.14	N/A	N/A	N/A	N/A	$337.14	VPLEX	VPLEX
VS-MET-T6LIC	VPLEX METRO 101-150 TB	$2,880.00	29.5%	$2,030.40	$518.40	N/A	N/A	N/A	N/A	$518.40	VPLEX	VPLEX
VS-MET-T6SUB1	VPLEX METRO 1 YR. 101-150 TB	$1,265.00	29.5%	$891.83	$227.70	N/A	N/A	N/A	N/A	$227.70	VPLEX	VPLEX
VS-MET-T7LIC	VPLEX METRO 151-250 TB	$2,300.00	29.5%	$1,621.50	$414.00	N/A	N/A	N/A	N/A	$414.00	VPLEX	VPLEX
VS-MET-T7SUB1	VPLEX METRO 1 YR. 151-250 TB	$1,015.00	29.5%	$715.58	$182.70	N/A	N/A	N/A	N/A	$182.70	VPLEX	VPLEX
VS-MET-T8LIC	VPLEX METRO 251-400 TB	$2,070.00	29.5%	$1,459.35	$372.60	N/A	N/A	N/A	N/A	$372.60	VPLEX	VPLEX
VS-MET-T8SUB1	VPLEX METRO 1 YR. 251-400 TB	$910.00	29.5%	$641.55	$163.80	N/A	N/A	N/A	N/A	$163.80	VPLEX	VPLEX
VS-MET-T9LIC	VPLEX METRO 401-600 TB	$1,865.00	29.5%	$1,314.83	$335.70	N/A	N/A	N/A	N/A	$335.70	VPLEX	VPLEX
VS-MET-T9SUB1	VPLEX METRO 1 YR. 401-600 TB	$820.00	29.5%	$578.10	$147.60	N/A	N/A	N/A	N/A	$147.60	VPLEX	VPLEX
VS-MET-V52	VPLEX Metro VNX5200 Frame Based Lisc =IC	$87,660.00	29.5%	$61,800.30	$15,778.80	N/A	N/A	N/A	N/A	$15,778.80	VPLEX	VPLEX
VS-MET-V54	VPLEX Metro VNX5400 Frame Based Lisc =IC	$108,280.00	29.5%	$76,337.40	$19,490.40	N/A	N/A	N/A	N/A	$19,490.40	VPLEX	VPLEX
VS-MET-V56	VPLEX Metro VNX5600 Frame Based Lisc =IC	$144,740.00	29.5%	$102,041.70	$26,053.20	N/A	N/A	N/A	N/A	$26,053.20	VPLEX	VPLEX
VS-MET-V58	VPLEX Metro VNX5800 Frame Based Lisc =IC	$172,880.00	29.5%	$121,880.40	$31,118.40	N/A	N/A	N/A	N/A	$31,118.40	VPLEX	VPLEX
VS-MET-V76	VPLEX Metro VNX7600 Frame Based Lisc =IC	$217,730.00	29.5%	$153,499.65	$39,191.40	N/A	N/A	N/A	N/A	$39,191.40	VPLEX	VPLEX
VS-MET-V80	VPLEX Metro VNX8000 Frame Based Lisc =IC	$330,410.00	29.5%	$232,939.05	$59,473.80	N/A	N/A	N/A	N/A	$59,473.80	VPLEX	VPLEX
VS-MET-VNX	VPLEX 1-1 Cont Avail SW Frame TF Lisc=IC	$27,830.00	29.5%	$19,620.15	$5,009.40	N/A	N/A	N/A	N/A	$5,009.40	VPLEX	VPLEX
VS-MIGRATION	VPLEX 180 Day Migration License =IC	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	VPLEX	VPLEX
VS-OS-GPL3	NP ASSY VPLEX; OS GPLV3 SW; NO CHARGE	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	VPLEX	VPLEX
VS-OS-NONGPL3	NP VPLEX; OS NON GPLV3 SW; NO CHARGE	$0.00	29.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	VPLEX	VPLEX
VS-XIO10TBLOC	VPLEX Local License for 10TB X-Brick =ID	$48,500.00	29.5%	$34,192.50	$3,395.00	N/A	N/A	N/A	N/A	$3,395.00	VPLEX	VPLEX
VS-XIO10TBMET	VPLEX Metro License for 10TB X-Brick =ID	$131,235.00	29.5%	$92,520.68	$23,622.30	N/A	N/A	N/A	N/A	$23,622.30	VPLEX	VPLEX
VS-XIO20TBLOC	VPLEX Local License for 20TB X-Brick =ID	$72,500.00	29.5%	$51,112.50	$5,075.00	N/A	N/A	N/A	N/A	$5,075.00	VPLEX	VPLEX
VS-XIO20TBMET	VPLEX Metro License for 20TB X-Brick =ID	$196,250.00	29.5%	$138,356.25	$35,325.00	N/A	N/A	N/A	N/A	$35,325.00	VPLEX	VPLEX
VS-XIO5LOCUP	VPLEX Local 5TB X-Brick Upgrade =ID	$22,500.00	29.5%	$15,862.50	$1,575.00	N/A	N/A	N/A	N/A	$1,575.00	VPLEX	VPLEX
VS-XIO5METUP	VPLEX Metro 5TB X-Brick Upgrade =ID	$60,885.00	29.5%	$42,923.93	$10,959.30	N/A	N/A	N/A	N/A	$10,959.30	VPLEX	VPLEX
VS-XIO5TBLOC	VPLEX Local License for 5TB X-Brick =ID	$35,000.00	29.5%	$24,675.00	$2,450.00	N/A	N/A	N/A	N/A	$2,450.00	VPLEX	VPLEX
VS-XIO5TBMET	VPLEX Metro License for 5TB X-Brick =ID	$94,705.00	29.5%	$66,767.03	$17,046.90	N/A	N/A	N/A	N/A	$17,046.90	VPLEX	VPLEX
VSS-15X4TB	VSS 4TB 7200K 15x3.5 DPE/DAE	$13,815.00	17.5%	$11,397.38	$1,160.46	$1,160.46	$828.90	$0.00	$0.00	$1,160.46	UE	VSS HARDWARE
VSS1-ERK	VSS1 DPE;15X3.5 DR;6X4TB 7200;EMC RK	$17,125.00	17.5%	$14,128.13	$1,198.75	$1,198.75	$856.25	$0.00	$0.00	$1,198.75	UE	VSS HARDWARE
VSS1-FLD	VSS1 DPE;15X3.5 DR;6X4TB 7200;FLD INST	$17,125.00	17.5%	$14,128.13	$1,198.75	$1,198.75	$856.25	$0.00	$0.00	$1,198.75	UE	VSS HARDWARE
VSS2-ERK	VSS2 DPE;15X3.5 DR;30X4TB 7200;EMC RK	$39,107.00	17.5%	$32,263.28	$2,737.49	$2,737.49	$1,955.35	$0.00	$0.00	$2,737.49	UE	VSS HARDWARE
VSS2-FLD	VSS2 DPE;15X3.5 DR;30X4TB 7200;FLD INST	$39,107.00	17.5%	$32,263.28	$2,737.49	$2,737.49	$1,955.35	$0.00	$0.00	$2,737.49	UE	VSS HARDWARE
VSS-4PT-1G	VSS 4 PT 1GBASE-T ISCSI IO MOD PR	$1,410.00	17.5%	$1,163.25	$98.70	$98.70	$70.50	$0.00	$0.00	$98.70	UE	VSS HARDWARE
VSS-9X4TB	VSS 4TB 7200K 9x3.5 DPE/DAE	$8,290.00	17.5%	$6,839.25	$696.36	$696.36	$497.40	$0.00	$0.00	$696.36	UE	VSS HARDWARE
VSS-DAE-15	VSS 15x3.5"" 6G SAS EXP DAE-EMC RACK	$1,664.00	17.5%	$1,372.80	$116.48	$116.48	$83.20	$0.00	$0.00	$116.48	UE	VSS HARDWARE
VSS-DAE-15F	VSS 15x3.5"" 6G SAS EXP DAE-FLD INST	$1,664.00	17.5%	$1,372.80	$116.48	$116.48	$83.20	$0.00	$0.00	$116.48	UE	VSS HARDWARE
VSS-KIT	Documentation Kit for VSS	$0.00	17.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	UE	VSS HARDWARE
VSS-RACK-40	VSS 40U RACK WITH FRONT PANEL	$1,680.00	17.5%	$1,386.00	$0.00	$0.00	N/A	$0.00	N/A	$0.00	UE	VSS HARDWARE
UNIB-VSS	UNISPHERE BLOCK & VNX OE VSS=IC	$5,063.00	17.5%	$4,176.98	$810.08	$810.08	$708.82	N/A	N/A	$810.08	UE	VSS SOFTWARE
X01-FC-10M	XtremIO - FC Cable 10m	$202.00	22.5%	$156.55	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X01-FC-1M	XtremIO - FC Cable 1m	$160.00	22.5%	$124.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X01-FC-3M	XtremIO - FC Cable 3m	$174.00	22.5%	$134.85	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X01-IB-C-1M	XtremIO - IB Cables 1m	$335.00	22.5%	$259.63	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	XT 3RD PARTY HW
X01-IB-C-3M	XtremIO - IB Cables 3m	$667.00	22.5%	$516.93	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	XT 3RD PARTY HW
X01-IB-C-50CM	XtremIO - IB Cables 50CM	$180.00	22.5%	$139.50	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	XT 3RD PARTY HW
X01-IB-C-5M	VFXTreme - IB Cables 5m	$1,000.00	22.5%	$775.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	E	XT 3RD PARTY HW
X01-IBSW-36F	XtremIO - 36 PORT IB SWITCH -FLD	$22,225.00	22.5%	$17,224.38	$1,111.25	N/A	N/A	$0.00	N/A	$1,111.25	E	XT 3RD PARTY HW
X01-ISCSI-10M	XtremIO - iSCSI Cable 10m	$202.00	22.5%	$156.55	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X01-ISCSI-1M	XtremIO - iSCSI Cable 1m	$160.00	22.5%	$124.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X01-ISCSI-3M	XtremIO - iSCSI Cable 3m	$174.00	22.5%	$134.85	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X02-FC-10M	XtremIO - FC Cable 10m	$202.00	22.5%	$156.55	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X02-FC-1M	XtremIO - FC Cable 1m	$160.00	22.5%	$124.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X02-FC-3M	XtremIO - FC Cable 3m	$174.00	22.5%	$134.85	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X02-IBSW	XtremIO - IB SWITCH	$20,900.00	22.5%	$16,197.50	$1,045.00	N/A	N/A	$0.00	N/A	$1,045.00	E	XT 3RD PARTY HW
X02-IBSW-F	XtremIO - IB SWITCH -FLD	$20,900.00	22.5%	$16,197.50	$1,045.00	N/A	N/A	$0.00	N/A	$1,045.00	E	XT 3RD PARTY HW
X02-IBSW-U	XTREMIO - IB SWITCH UPG	$20,900.00	22.5%	$16,197.50	$1,045.00	N/A	N/A	$0.00	N/A	$1,045.00	E	XT 3RD PARTY HW
X02-ISCSI-10M	XtremIO - iSCSI Cable 10m	$202.00	22.5%	$156.55	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X02-ISCSI-1M	XtremIO - iSCSI Cable 1m	$160.00	22.5%	$124.00	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X02-ISCSI-3M	XtremIO - iSCSI Cable 3m	$174.00	22.5%	$134.85	$0.00	N/A	N/A	$0.00	N/A	N/A	E	XT 3RD PARTY HW
X01-CTRL-F	XtremIO - Storage Controller - FLD	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X01-CTRL-TAGF	XtremIO - Storage Controller/w tag -FLD	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X01-D25-400F	X-brick 25x400GB Flash Drives OE SW-FLD	$350,000.00	27.5%	$253,750.00	$38,500.00	N/A	N/A	$0.00	N/A	$38,500.00	XT	XT HARDWARE
X01-MNGT-F	XtremIO-MGMT SERVER w/SOFTWARE-FLD	$15,480.00	27.5%	$11,223.00	$1,702.80	N/A	N/A	$0.00	N/A	$1,702.80	XT	XT HARDWARE
X01-PW-IEC3S	XtremIO - Cab Quad Power Cord IEC309	$800.00	27.5%	$580.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X01-PW-RSS	XtremIO - Cab Quad Power Cord US R&S	$1,530.00	27.5%	$1,109.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X01-PW-USS	XtremIO - Cab Power Cord US Twistlock	$800.00	27.5%	$580.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X01-RACK-40U	XtremIO - 40U Cabinet	$2,925.00	27.5%	$2,120.63	$321.75	N/A	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X01-UPS-220F	XtremIO - UPS 220V - FLD	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
X01-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	$7,145.00	27.5%	$5,180.13	$785.95	N/A	N/A	$0.00	N/A	$785.95	XT	XT HARDWARE
X02-012-400-E-U	XtremIO Starter X-Brick (5TB) Exp Kit	$155,000.00	27.5%	$112,375.00	$17,050.00	N/A	N/A	$0.00	N/A	$17,050.00	XT	XT HARDWARE
X02-CTRL	XtremIO - Storage Controller	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE	XtremIO - STORAGE CONTROLLER enc	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE-400	XTREMIO - STORAGE CTRL ENC	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE-400-F	XTREMIO - STORAGE CTRL ENC FLD	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE-400-T	XTREMIO - STORAGE CTRL 400GB ENC TAG	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE-400-T-F	XTREMIO - STORAGE CTRL 400GB ENC TAG FLD	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE-400-U	XTREMIO - STORAGE CTRL 400GB ENC UPG	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE-EXP-TAG	XtremIO - STORAGE CTRL Exp tag	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE-EXP-T-F	XtremIO - STORAGE CTRL Exp tag fld	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE-F	XtremIO - STORAGE CONTROLLER enc fld	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE-T	XtremIO - STORAGE CTRL 800GB enc tag	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE-T-F	XtremIO - STORAGE CTRL 800GB enc tag fld	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRLE-U	XTREMIO - STORAGE CTRL 800GB UPGRADE	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRL-F	XtremIO - STORAGE CONTROLLER - FLD	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRL-TAG	XtremIO - STORAGE CONTROLLER /W TAG	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRL-TAGF	XtremIO - STORAGE CONTROLLER/W TAG - FLD	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-CTRL-U	XTREMIO - STORAGE CONTROLLER UPG	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-D13-400-E	XTREMIO -13X400GB FLASH DRV ENC OE SW	$235,000.00	27.5%	$170,375.00	$25,850.00	N/A	N/A	$0.00	N/A	$25,850.00	XT	XT HARDWARE
X02-D13-400-E-F	XTREMIO 13X400GB FLASH DRV ENC FLD OE SW	$235,000.00	27.5%	$170,375.00	$25,850.00	N/A	N/A	$0.00	N/A	$25,850.00	XT	XT HARDWARE
X02-D25-400	XtremIO -25x400GB Flash Drives OE SW	$340,000.00	27.5%	$246,500.00	$37,400.00	N/A	N/A	$0.00	N/A	$37,400.00	XT	XT HARDWARE
X02-D25-400-E	XTREMIO -25X400GB FLASH DRV ENC OE SW	$370,000.00	27.5%	$268,250.00	$40,700.00	N/A	N/A	$0.00	N/A	$40,700.00	XT	XT HARDWARE
X02-D25-400-E-F	XTREMIO 25X400GB FLASH DRV ENC FLD OE SW	$370,000.00	27.5%	$268,250.00	$40,700.00	N/A	N/A	$0.00	N/A	$40,700.00	XT	XT HARDWARE
X02-D25-400-E-U	XTREMIO -25X400GB E FLASH DRV OE SW UPG	$370,000.00	27.5%	$268,250.00	$40,700.00	N/A	N/A	$0.00	N/A	$40,700.00	XT	XT HARDWARE
X02-D25-400F	XtremIO -25x400GB Flash Drives OE SW-FLD	$340,000.00	27.5%	$246,500.00	$37,400.00	N/A	N/A	$0.00	N/A	$37,400.00	XT	XT HARDWARE
X02-D25-400-U	XTREMIO -25X400GB FLASH DR. OE SW UPG	$340,000.00	27.5%	$246,500.00	$37,400.00	N/A	N/A	$0.00	N/A	$37,400.00	XT	XT HARDWARE
X02-D25-800	XtremIO -25x800GB Flash Drives OE SW	$510,000.00	27.5%	$369,750.00	$56,100.00	N/A	N/A	$0.00	N/A	$56,100.00	XT	XT HARDWARE
X02-D25-800F	XtremIO -25x800GB Flash Drives OE SW-FLD	$510,000.00	27.5%	$369,750.00	$56,100.00	N/A	N/A	$0.00	N/A	$56,100.00	XT	XT HARDWARE
X02-D25-800-U	XTREMIO -25X800GB FLASH DRV OE SW UPGD	$510,000.00	27.5%	$369,750.00	$56,100.00	N/A	N/A	$0.00	N/A	$56,100.00	XT	XT HARDWARE
X02-KIT-01	XtremIO BRICK 1 CONFIG KIT (FACTORY)	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT-01-C	XtremIO EMC to Cust Rail conv kit single	$4,500.00	27.5%	$3,262.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT01-FD	XtremIO BRICK 1 CONFIG KIT (FIELD)	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT-02	XtremIO BRICK 2 CONFIG KIT (FACTORY)	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT-02-C	XtremIO EMC to Cust Rail conv kit dua	$10,500.00	27.5%	$7,612.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT02-FD	XtremIO BRICK 2 CONFIG KIT (FIELD)	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT02-R-U	XtremIO BRICK 2 CONFIG KIT RACK UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT02-U	XTREMIO BRICK 2 CONFIG KIT UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT-03	XtremIO BRICK 3 CONFIG KIT (FACTORY)	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT03-FD	XtremIO BRICK 3 CONFIG KIT (FIELD)	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT03-R-U	XtremIO BRICK 3 CONFIG KIT RACK UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT03-U	XTREMIO BRICK 3 CONFIG KIT UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT-04	XtremIO BRICK 4 CONFIG KIT (FACTORY)	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT-04-C	XtremIO EMC to Cust Rail conv kit quac	$18,500.00	27.5%	$13,412.50	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT04-FD	XtremIO BRICK 4 CONFIG KIT (FIELD)	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT04-R-U	XtremIO BRICK 4 CONFIG KIT RACK UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT04-U	XTREMIO BRICK 4 CONFIG KIT UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT05-R-U	XtremIO BRICK 5 CONFIG KIT RACK UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT05-U	XtremIO BRICK 5 CONFIG KIT UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT06-R-U	XtremIO BRICK 6 CONFIG KIT RACK UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT06-U	XtremIO BRICK 6 CONFIG KIT UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT07-R-U	XtremIO BRICK 7 CONFIG KIT RACK UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT08-R-U	XtremIO BRICK 8 CONFIG KIT RACK UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KIT-S	XtremIO SINGLE BRICK CFG KIT (FACTORY)	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-KITS-FD	XtremIO SINGLE BRICK CONFIG KIT (FIELD)	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-MNGT	XtremIO - MGMT SERVER W/ SOFTWARE	$15,480.00	27.5%	$11,223.00	$1,702.80	N/A	N/A	$0.00	N/A	$1,702.80	XT	XT HARDWARE
X02-MNGT-F	XtremIO - MGMT SERVER W/ SOFTWARE - FLD	$15,480.00	27.5%	$11,223.00	$1,702.80	N/A	N/A	$0.00	N/A	$1,702.80	XT	XT HARDWARE
X02-MNGT-U	XTREMIO - MGMT SERVER W/ SW UPG	$15,480.00	27.5%	$11,223.00	$1,702.80	N/A	N/A	$0.00	N/A	$1,702.80	XT	XT HARDWARE
X02-PW-ASTL	Power cord for Australia and New Zealand	$1,530.00	27.5%	$1,109.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-PW-IEC3S	International (except Australia	$800.00	27.5%	$580.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-PW-RSS	For North America & Japan	$1,530.00	27.5%	$1,109.25	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-PW-USS	For North America & Japan	$800.00	27.5%	$580.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-RACK-40U	XtremIO - 40U Cabinet	$3,915.00	27.5%	$2,838.38	$430.65	N/A	N/A	$0.00	N/A	$430.65	XT	XT HARDWARE
X02-UPS-220	XtremIO - UPS 220V	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-UPS-220F	XtremIO - UPS 220V - FLD	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	$3,573.00	27.5%	$2,590.43	$393.03	N/A	N/A	$0.00	N/A	$393.03	XT	XT HARDWARE
X02-UPS-220P	XtremIO - UPS 220V - Secondary	$3,573.00	27.5%	$2,590.43	$393.03	N/A	N/A	$0.00	N/A	$393.03	XT	XT HARDWARE
X02-UPS-220-U	XTREMIO - UPS 220V UPG	$0.00	27.5%	$0.00	$0.00	N/A	N/A	$0.00	N/A	$0.00	XT	XT HARDWARE
X02-VRACK-FD	XtremIO VIRTUAL RACK (FIELD)	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
X02-VRACK-U	XTREMIO - FIELD SHIPPING CONTAINER UPG	$0.00	27.5%	$0.00	$0.00	$0.00	N/A	$0.00	N/A	N/A	XT	XT HARDWARE
456-106-135	SRMSUITE XIO 10TB NODE =ID	$35,800.00	27.5%	$25,955.00	$6,444.00	N/A	N/A	N/A	N/A	$6,444.00	XT	XT SOFTWARE
456-106-136	SRMSUITE XIO 20TB NODE =ID	$60,900.00	27.5%	$44,152.50	$10,962.00	N/A	N/A	N/A	N/A	$10,962.00	XT	XT SOFTWARE
456-106-156	RP/EX LOC VPLEX 10TB XtremIO X-BRICK=ID	$34,645.00	27.5%	$25,117.63	$6,236.00	N/A	N/A	N/A	N/A	$6,236.00	XT	XT SOFTWARE
456-106-157	RP/EX LOC VPLEX 20TB XtremIO X-BRICK=ID	$51,610.00	27.5%	$37,417.25	$9,290.00	N/A	N/A	N/A	N/A	$9,290.00	XT	XT SOFTWARE
456-106-158	RP/EX REM VPLEX 10TB XtremIO X-BRICK=ID	$41,570.00	27.5%	$30,138.25	$7,483.00	N/A	N/A	N/A	N/A	$7,483.00	XT	XT SOFTWARE
456-106-159	RP/EX REM VPLEX 20TB XtremIO X-BRICK=ID	$61,925.00	27.5%	$44,895.63	$11,147.00	N/A	N/A	N/A	N/A	$11,147.00	XT	XT SOFTWARE
456-106-441	RP/EX LOC VPLX 10TB Strtr X-Brick 5TB=ID	$25,000.00	27.5%	$18,125.00	$4,500.00	N/A	N/A	N/A	N/A	$4,500.00	XT	XT SOFTWARE
456-106-442	RP/EX LOC VPLX 10TB Strtr X-Brk 5TBUG=ID	$16,070.00	27.5%	$11,650.75	$2,893.00	N/A	N/A	N/A	N/A	$2,893.00	XT	XT SOFTWARE
456-106-443	RP/EX REM VPLX 10TB Strtr X-Brick 5TB=ID	$30,000.00	27.5%	$21,750.00	$5,400.00	N/A	N/A	N/A	N/A	$5,400.00	XT	XT SOFTWARE
456-106-444	RP/EX REM VPLX 10TB Strtr X-Brk 5TBUG=ID	$19,285.00	27.5%	$13,981.63	$3,471.00	N/A	N/A	N/A	N/A	$3,471.00	XT	XT SOFTWARE
456-106-926	RPVM Replication for XIO =IB	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
457-101-842	APPSYNC 10K SW Suite UPG Base=CB	$0.00	40.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	EN-S	XT SOFTWARE
X01-MNGT-01	XtremIO - MGMT LICENSE QTY 1	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
X01-MNGT-02	XtremIO - MGMT LICENSE QTY 2	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
X01-MNGT-03	XtremIO - MGMT LICENSE QTY 3	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
X01-MNGT-04	XtremIO - MGMT LICENSE QTY 4	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
X01-RTU	XtremIO Right to Use - OE	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
X02-MNGT-01	XtremIO-MGMT LICENSE QTY 1	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
X02-MNGT-02	XtremIO-MGMT LICENSE QTY 2	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
X02-MNGT-02-U	XTREMIO-MGMT LICENSE QTY 2 UPG=IC	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
X02-MNGT-04	XtremIO-MGMT LICENSE QTY 4	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
X02-MNGT-04-U	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
X02-MNGT-06-U	XtremIO-MGMT LICENSE QTY 6 UPG=IC	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE

			WSCA LEVEL 8		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE							
MODEL CODE	DESCRIPTION	EMC LIST PRICE USD	WSCA LEVEL 8 DISCOUNT %	WSCA LEVEL 8 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	DISCOUNT CLASS	FAMILY
X02-RTU	XtremIO Right to Use- OE	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
X02-RTU-U	XTREMIO RIGHT TO USE- OE UPG=IC	$0.00	27.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	$0.00	XT	XT SOFTWARE
Z8530-2E	MF SYMM 8530 2TB ESCON	$0.00	51.5%	$0.00	$51,240.00	N/A	N/A	N/A	N/A	$71,736.00	A	Z SERIES
Z8530-2F	MF 8530 2TB FICON	$0.00	51.5%	$0.00	$53,640.00	N/A	N/A	N/A	N/A	$75,096.00	A	Z SERIES
Z8530-3.5E	MF SYMM 8530 3.5TB ESCON	$0.00	51.5%	$0.00	$68,040.00	N/A	N/A	N/A	N/A	$95,256.00	A	Z SERIES
Z8530-3.5F	MF SYMM 8530 3.5TB FICON	$0.00	51.5%	$0.00	$70,440.00	N/A	N/A	N/A	N/A	$98,616.00	A	Z SERIES
Z8830-10E	MF SYMM 8830 10TB ESCON	$0.00	51.5%	$0.00	$167,520.00	N/A	N/A	N/A	N/A	$234,528.00	A	Z SERIES
Z8830-10F	MF SYMM 8830 10TB FICON	$0.00	51.5%	$0.00	$171,120.00	N/A	N/A	N/A	N/A	$239,568.00	A	Z SERIES
Z8830-5E	MF SYMM 8830 5TB	$0.00	51.5%	$0.00	$108,720.00	N/A	N/A	N/A	N/A	$152,208.00	A	Z SERIES
Z8830-5F	MF SYMM 8830 5TB FICON	$0.00	51.5%	$0.00	$112,320.00	N/A	N/A	N/A	N/A	$157,248.00	A	Z SERIES
Z-COMPAV	Z8PAVMA- NO CHRGE	$0.00	30.5%	$0.00	$0.00	N/A	N/A	N/A	N/A	N/A	D1	Z SERIES
Z-SILENCER	SILENCER Z8530Z8830	$770.00	51.5%	$373.45	$53.90	$37.73	N/A	N/A	N/A	$53.90	A	Z SERIES