

HPE Top Value Offers

Ready to go. Competitively Priced. Right-sized solutions.

Hewlett Packard Enterprise is taking the momentum around the best-selling HPE ProLiant servers and extending it into the heart of the small and mid-size business segment, with these new HPE Top Value Offers.

Entry SKUs	Performance SKUs	Solutions SKUs
Lowest Cost Single SKU Competitive Pricing Benchmark	Top selling configuration High velocity (may be multiple SKUs) Competitive Pricing Benchmark	Driven by customer workload demands Beyond Hardware Integrated HW/SW for key workloads

To get the best discount package available, the top options need to be bundled together with the base server in the same sales order.

Best discount package when you add top selling options and accelerated discounts when you add SW & Services

<p>Start with the server ML350 Gen10 SMB Offer, 1P Xeon 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8SFF HP Cage; P408i-a) 877621-XXX</p>		<p>Add top selling options 1 x 16GB Memory Upgrade 2 x 300GB SAS 10K SFF Hard Drives 1 x 800W FS Platinum Power Supply</p>		<p>Add SW & Services Support HPE iLO</p>	<p>Add additional options such as key software or HPE Pointnext services to the same sales order and your discounts will be accelerated as you add more.</p>

HPE Top Value Offers Summary

Quick Solution Selling	Ready to Go
Focused set of best-selling solutions Simple configuration Solutions for typical workloads Improve your revenue & margins	Lowest pre-approved price Instant, no-touch price In stock and ready to ship Accelerate your sales cycles

Additional Information

Use iQuote to view and modify the HPE Top Value Offers. Access the Universal Version via: iquote.hpe.com or contact your preferred HPE Authorised Distributor for live pricing.

Earn rewards with HPE Engage & Grow: Sign-On via Partner Ready Portal partner.hpe.com

HPE Top Value Offers SKUs - April 2018

ENTRY

MicroServer Gen10	£350.00	ML30 Gen9	£635.00	ML110 Gen10	£846.00	ML350 Gen10	£1,412.00
873830-421 ENTMS-001 AMD X3216 2C, 3.0GHz, 8 GB RAM, No Drive (4LFF NHP Cage)		P03704-425 ENTML30-001 Intel® Xeon® E3-1220v6 4C 3.0GHz 72W, 8 GB RAM, No Drive (4LFF HP Cage DVD)		P03684-425 ENTML110-001 Intel® Xeon® 3104 6C (1.7GHz/ 85W), 8 GB RAM, No Drive (4LFF NHP Cage DVD), 1 x 350W PS		877619-421 ENTML350-001 ML350 Gen10 SMB Offer, 1P Xeon 3104 6C (1.7GHz/ 85W), 8 GB RAM, No Drive (4LFF NHP Cage), S100i; 1x500W PS	
Offer Elements 1x HPE 1TB SATA 7.2K LFF RW HDD (801882-B21)		Offer Elements 1x HPE 1TB SATA 7.2K LFF RW HDD (801882-B21)		Offer Elements 1x HPE 1TB SATA 7.2K LFF RW HDD (801882-B21)		Offer Elements 1x HPE 8GB 1Rx8 PC4-2666V-R Smart Kit (815097-B21), 1x HPE 1TB SATA 7.2K LFF RW HDD (801882-B21)	

PERFORMANCE

MicroServer Gen10	£658.00	ML30 Gen9	£806.00	ML110 Gen10	£1,112.00	ML350 Gen10	£1,743.00
P03698-421 PERFMS-001 AMD X3421 4C 3.4GHz, 8 GB RAM, No Drive (4LFF NHP Cage)		P03705-425 PERFML30-001 Intel® Xeon® E3 1220v6 4C 3.0GHz 72W, 8 GB RAM, No Drive (4LFF HP Cage DVD)		P03685-425 PERFML110-001 Intel® Xeon® 3106 8C (1.7GHz/ 85W), 16 GB RAM, No Drive (4LFF HP Cage); 1x 550W PS		877619-421 PERFML350-001 Intel® Xeon® 3106 8C (1.7GHz/ 85W), 16 GB RAM, No Drive (4LFF HP Cage) S100i; 1x500 PS	
Offer Elements 1x HPE 8GB 1Rx8 PC4-2400T-E STND Kit (862974-B21) 2x HPE 1TB SATA 7.2K LFF RW HDD (801882-B21), 1x HPE Ethernet 1GB 4-Port 331T Adapter (647594-B21)		Offer Elements 2x HPE 1TB SATA 7.2K LFF RW HDD (861691-B21)		Offer Elements 1x HPE 1TB SATA 7.2K LFF RW HDD (861686-B21)		Offer Elements 1x HPE 16GB 1Rx4 PC4-2666V-R Smart Kit (815098-B21) 2x HPE 1TB SATA 6G 7.2k LFF HDD (861686-B21)	
		ML30 Gen9	£1,139.00	ML110 Gen10	£1,412.00	ML350 Gen10	£2,231.00
		P03706-425 PERFML30-002 Intel® Xeon® E3-1230v6 4C 3.5GHz 72W, 8 GB RAM, No Drive (4LFF HP Cage DVD RW)		P03686-425 PERFML110-002 Intel® Xeon® 4108 8C (1.8GHz/ 85W), 16 GB RAM, No Drive (4LFF HP Cage); 1x 550W PS		877621-421 PERFML350-002 Intel® Xeon® 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8SFF HP Cage); P408i-a; 1x800 FS RPS PS	
		Offer Elements 1x HPE 8GB 1Rx8 PC4-2400T-E STND Kit (862974-B21) 1x HPE 4TB SATA 6G 7.2k LFF HDD (872491-B21)		Offer Elements 2x HPE 1TB SATA 7.2K LFF RW HDD (861686-B21)		Offer Elements 1x HPE 16GB 1Rx4 PC4-2666V-R Smart Kit (815098-B21) 2x HPE 300GB SAS 10K SFF SC DS HDD (872475-B21) 1x HPE 800W FS Plat Ht Plg LH Pwr Sply Kit (865414-B21) 1x Redundant Fan Cage Kit (874572-B21)	

SOLUTION

MicroServer Gen10	£561.00	ML30 Gen9	£2,079.00	ML110 Gen10	£2,766.00	ML350 Gen10	£3,157.00
870208-421 SOLUMS-001 1P AMD X3216 2C, 3.0GHz, 8 GB RAM, 1x 1TB, 4 LFF NHP Cage; 4GB USB		P03707-425 SOLUML30-003 Intel® Xeon® E3-1240v6 (4C) 4C 3.7GHz, 16 GB RAM, No Drive (8 SFF HP Cage), 8 SFF HP Cage, 8GB USB		P03687-425 SOLUML110-003 Intel® Xeon® 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8 SFF HP Cage), 8GB USB, 1 x 800W RPS PS		P04674 - 425 SOLUML350-001 Intel® Xeon® 4110 8C (1.7GHz/ 85W), 16 GB RAM, No Drive (8SFF HP Cage), 8GB USB, E208i-a; 1x800 PS	
Offer Elements 1x HPE 240GB SATA 6G Read Intensive SFF (2.5in) SC 3yr Wty Digitally Signed Firmware SSD (875507-B21) 1x HPE MicroServer Gen10 Slim SFF SATA Enablement Kit (870212-B21)		Offer Elements 3x HPE 1.2TB SAS 12G Enterprise 10K SFF (2.5in) SC 3yr Wty Digitally Signed Firmware HDD (872479-B21) 2x HPE 240GB SATA 6G Read Intensive SFF (2.5in) SC 3yr Wty Digitally Signed Firmware SSD (877740-B21) 1x HPE Smart P440 Controller (820834-B21) 1x HPE Smart Storage Battery Holder Kit (786710-B21) 1x HPE Mini SAS P440/P840 Cable Kit (789651-B21) 1x HPE Gen9 Front PCI Fan Kit (820290-B21)		Offer Elements 1x 16GB 1Rx4 PC4-2666V-R Smart Kit (815098-B21) 3x HPE 1.2TB SAS 12G Enterprise 10K SFF (2.5in) SC 3yr Wty Digitally Signed Firmware HDD (872479-B21) 2x HPE 240GB SATA 6G Read Intensive SFF (2.5in) SC 3yr Wty Digitally Signed Firmware SSD (875503-B21) 1x HPE Smart Array P408i-p SR Controller (830824-B21) 1x HPE 96W Smart Storage Battery (P01367-B21) 1x HP ML150 Gen9 Smart Storage Battery Holder Kit (786710-B21) 1x HPE 800W FS Plat Ht Plg LH Pwr Sply Kit (865414-B21)		Offer Elements 1x 16GB 1Rx4 PC4-2666V-R Smart Kit (815098-B21) 4x HPE 1.2TB SAS 12G Enterprise 10K SFF (2.5in) SC 3yr Wty Digitally Signed Firmware HDD (872479-B21) 2x HPE 240GB SATA 6G Read Intensive SFF (2.5in) SC 3yr Wty Digitally Signed Firmware SSD (877740-B21) 1x HPE ML350 Gen10 Redundant Fan Cage Kit (874572-B21) 1x HPE 800W FS Plat Ht Plg LH Pwr Sply Kit (865414-B21)	

UK & I – Top Value Accelerate Special Offer Servers

Why Top Value Accelerate Rack Servers?










Lowest instant price



Pre-configured best-selling servers



In stock and ready to ship

PLATFORM	DETAILS	RECOMMENDED SELLING PRICE (EX. VAT)
 <p>HPE ProLiant DL20 Gen9 The DL20 is an entry-level single processor short depth rack server specifically designed for space constraint and service provider or telecommunications customers</p>	Intel E3-1220v6 Processor / 1x16GB / 1 Year On-Site NBD Warranty	£700 P/N 872872-425
 <p>HPE ProLiant DL160 Gen9 Performance and value. Right sized performance and storage density for space and budget constrained environments.</p>	Intel E5-2609V4 Processor / 1x16GB / 1 Year On-Site NBD Warranty (Years 2&3 Parts Only)	£1,148 P/N 830582-425
 <p>HPE ProLiant DL180 Gen9 The new standard for growing data center needs. Delivering an optimized 2U server, designed with the right balance of expandability, performance, reliability, and manageability—all in a new compact chassis.</p>	Intel E5-2620V4 Processor / 1x16GB / 1 Year On-Site NBD Warranty (Years 2&3 Parts Only)	£1,364 P/N 833986-425
 <p>HPE ProLiant DL360 Gen9 The DL360 Gen9 Server delivers a 1U 2 socket chassis delivering an optimal unit that combines high-performance, low energy consumption, improved uptime, and increased density for medium to large customers running a wide range of applications</p>	Intel Xeon E5-2620v4 Processor / 1x16GB RAM / 3 Years On-Site NBD Warranty	£1,554 P/N 843374-425
	Intel Xeon E5-2630v4 Processor / 2x16GB RAM / 3 Years On-Site NBD Warranty	£1,942 P/N 861542-425
 <p>HPE ProLiant DL360 Gen10 The HPE ProLiant DL360 Gen10 Server delivers security, agility and flexibility without compromise. The innovative design offers greater flexibility to mix and match storage within a single chassis and capacity to support most dynamic workloads.</p>	Intel Xeon-S 4110 Processor / 1x16GB / 3 Years On-Site NBD Warranty	£1,687 P/N 875838-425
	Intel Xeon-S 4114 Processor / 1x32GB / 3 Years On-Site NBD Warranty	£2,145 P/N 875839-425
 <p>HPE ProLiant DL380 Gen9 The data centre standard with the latest performance and large expandability. Reliability, serviceability and near continuous availability, backed by a comprehensive warranty makes it ideal for any server environment</p>	Intel Xeon E5-2620v4 Processor / 1x16GB / 3 Years On-Site NBD Warranty	£1,605 P/N 843556-425
	Intel Xeon E5-2620v4 Processor / 1x16GB / 3 Years On-Site NBD Warranty	£1,993 P/N Q0J73A
 <p>HPE ProLiant DL380 Gen10 The HPE ProLiant DL380 Gen10 Server delivers the latest in security, performance and expandability. While backed by a comprehensive warranty, makes it ideal for any server environment. Standardize on the industry's most trusted compute platform.</p>	Intel Xeon-S 4110 Processor / 1x16GB / 3 Years On-Site NBD Warranty	£1,738 P/N 875668-425
	Intel Xeon-S 4114 Processor / 1x132GB / 3 Years On-Site NBD Warranty	£2,300 P/N 875669-425