RU
RADFORD UNIVERSITY

COMMONWEALTH OF VIRGINIA
STANDARD CONTRACT

Contract Number: **RU15007**

This contract entered into this 27th day of January, 2015 by DLT Solutions, LLC, hereinafter called the "Contractor" and Commonwealth of Virginia, **Radford University**, called the "Purchasing Agency."

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements contained, agree as follows:

SCOPE OF CONTRACT: The Contractor shall provide the proposed Red Hat Software and Services to the Purchasing Agency as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: January 30, 2015through April 30, 2018 with five (5) one-year renewal options.

The Contract Documents shall consist of:

1) This signed form
2) Attachment A – Radford University's Invitation for Bid (IFB) R15-053 dated January 12, 2015 and any Addenda
3) Attachment B – Contractor's Proposal dated January 23, 2015

All of which documents are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

Contractor:	Purchasing Agency: Radford University
Signature:	Signature: Nancy Pressing
Name: Tim Propps	Name: Nancy Pressing
Title: Director, Enterprise Platforms	Title: Senior IT Contract Officer
Date: 1/27/15	Date: 1/27/2015

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Attachment A

Request for Proposal RFP # R15-053 dated January 12, 2015

and any Addendum

RU
RADFORD
UNIVERSITY

PROCUREMENT AND CONTRACTS
P.O. BOX 6885
501 STOCKTON STREET
RADFORD, VA 24142

INVITATION FOR BID
R15-053
RED HAT SOFTWARE AND SERVICES

RADFORD UNIVERSITY IS A PROUD MEMBER OF VASCUPP

RU
RADFORD
UNIVERSITY

INVITATION FOR BID
IFB # R15-053

ISSUE DATE:	January 12, 2015
TITLE:	**Red Hat Software and Services**
ISSUING AGENCY:	**RADFORD UNIVERSITY** Procurement and Contracts David E. Armstrong Complex, 501 Stockton St. Post Office Box 6885 Radford, VA 24142-6885
AGENCY WHERE WORK WILL BE PEFORMED:	Radford University, Radford, VA.
PERIOD OF PERFORMANCE:	Date of award through April 30, 2018 with five (5) one-year renewal options
SEALED BIDS DUE DATE/TIME:	January 23, 2015 up to and including 3:00 PM Eastern Time **BIDS RECEIVED AFTER THE DUE DATE AND TIME CANNOT BE ACCEPTED.**
QUESTIONS/INQUIRIES:	Email all inquiries for information to: Kevin McDowell Questions may be submitted up to four (4) days before due date. IFB Addenda with questions and answers will be published on eVA.

YOU ARE REQUIRED TO RETURN "ALL" PAGES OF THE BID DOCUMENT WITH SPECIFIED DELIVERABLES. **IF BIDS ARE MAILED, SEND DIRECTLY TO RADFORD UNIVERSITY, PROCUREMENT AND CONTRACTS, POST OFFICE BOX 6885, RADFORD, VA 24142. IF BIDS ARE HAND DELIVERED OR SENT BY COURIER, DELIVER TO: Radford University, Procurement and Contracts, David E. Armstrong Complex, 501 Stockton St., Radford, VA 24142.**

In compliance with this Invitation for Bids and to all conditions imposed therein, the undersigned offers and agrees to furnish the goods/services described at the prices indicated in Attachment F ***Pricing Table***.

Legal Name and Address of Firm (Type or Print)

	Date:	
	Signature:	
	Print Name:	
	Title:	
FEI/FIN/SS No.:	Telephone:	
eVA Vendor ID or DUNS No.:	Fax:	Email:

Check all that apply: ☐ Corporation ☐ Partnership ☐ Proprietorship ☐ Individual
☐ Woman-Owned ☐ Minority-Owned ☐ Small Business
Department of Small Business and Supplier Diversity (DSBSD) Certification No._____ and Expiration Date: _____ (www.sbsd.virginia.gov) for additional information.

Note: This public body does not discriminate against faith-based organizations in accordance with §36 of the Governing Rules or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment

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I. **PURPOSE: T**he intent and purpose of this Invitation for Bid (IFB) is to solicit bids from qualified sources to establish a term contract with one qualified contractor to provide Red Hat Software and Services as outlined herein, to Radford University, (hereinafter referred to as the "RU" or "the University"), an agency of the Commonwealth of Virginia

II. **BACKGROUND:** Founded in 1910 as an all-women's college, Radford University became co-educational in 1972 and was granted university status by the Virginia General Assembly in 1979. Today, the University is a flourishing coeducational, comprehensive public university that is student centered and focused on providing outstanding academic programs to approximately 10,000 students. The University offers excellent educational opportunities to students from all geographic regions of the Commonwealth as well as nationally and internationally. Because of its unique mid-size, the University provides students a winning combination of broad opportunities associated with a large university and highly personalized interactions considered the hallmark of a small institution. Through its six academic colleges, the University offers degree programs at the bachelors, masters, and doctorate levels. Further information about the university can be found at the following website: http://www.radford.edu

III. **ISSUING OFFICE**: This IFB is issued by Radford University's Procurement and Contracts Department. The Procurement and Contracts Department is the sole point of contact for the purpose of this IFB, resulting bids, and any resulting contract(s), unless otherwise stated herein.

IV. **ADDENDUMS**: Any changes to the IFB document will be issued in the form of a written addendum and will be posted on the eVA website www.eva.virginia.gov as well as the Public Posting Board located in the Procurement and Contracts Department in the David E. Armstrong complex at Radford University. It is the sole responsibility of the Bidder to check the eVA web page for all changes to the IFB prior to bid submission. Failure to do so may cause your bid to be determined not responsive.

V. **CONTRACT PARTICIPATION**: (Cooperative Contract) Under the authority of §6 *of the Rules Governing Procurement of Goods, Services, Insurance and Construction by a Public Institution of Higher Education of the Commonwealth of Virginia (copy available at https://vascupp.org/rules.pdf)*, it is the intent of this solicitation and resulting contract(s) to allow for cooperative procurement. Accordingly, any public, body, public or private health or educational institutions or lead issuing institution's affiliated corporations may access any resulting contract if authorized by the contractor. Participation in this cooperative procurement is strictly voluntary. If authorized by the Contractor(s), the resultant contract(s) may be extended to the entities indicated above to purchase at contract prices in accordance with the contract terms. The Contractor shall notify the lead-issuing institution in writing of any such entities accessing the contract. No modification of this contract or execution of a separate contract is required to participate. The Contractor will provide semi-annual usage reports for all entities accessing the contract. Participating entities shall place their own orders directly with the Contractor and shall fully and independently administer their use of the contract(s) to include contractual disputes, invoicing and payments without direct administration from Radford University. Radford University shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract. It is understood and agreed that Radford University is not responsible for the acts or omissions of any entity and will not be considered in default of the contract no matter the circumstances. Use of this contract(s) does not preclude any participating entity from using other contracts or competitive processes as the need may be. Please contact the buyer for additional information.

VI. **STATEMENT OF NEEDS**

A. Radford University (RU) is seeking the services of an experienced authorized reseller of Red Hat to provide Red Hat Software and Services as outlined herein.

B. **Qualifications -** All bidders MUST be experienced Red Hat resellers authorized directly by Red Hat.

C. **References** – All bids MUST include references on Attachment E – Bidder Data Sheet. RU reserves the right to confirm and consider references as demonstration of qualifications.

VII. **PRICING**: See Attachment F – Pricing Table

VIII. **BID PREPARATION AND SUBMISSION REQUIREMENTS**

A. General Requirements:

1) Sealed IFB Responses: In order to be considered for selection, the bidder shall submit a complete response to this IFB. Bids are to be submitted in a sealed envelope to the Issuing Agency address specified on Page Two. The bid envelope must contain:
   One (1) complete signed (ink signature) paper bid
   One (1) complete signed bid on a USB drive with content exactly matching the paper bid
   One (1) FOIA bid on a USB drive with content exactly matching the paper bid, except with confidential text blacked out

   No other distribution of the Bid shall be made by the Bidder.

2) Contact: Bidders are to limit all contact, whether verbal or written, pertaining to this IFB to the Radford University Procurement Office for the duration of this IFB process. Failure to do so may jeopardize further consideration of bidder's Bid.

3) Ownership: Ownership of all data, materials and documentation originated and prepared for the State pursuant to the IFB shall belong exclusively to Radford University and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the Offeror must invoke the protections of Section 2.2-4342 F of the *Code of Virginia*, in writing either before or at the time the data or other material is submitted. The outside of the bid must be marked to denote proprietary information is contained in the documents. The written notice must: 1) be submitted as an attachment to the bidder's Bid; 2) specifically identify the applicable portions of the bid that contains data or materials to be protected (e.g., Tab 4, pages 1 through 3); and 3) state the reasons why protection is necessary. In addition, the specific (i.e., words, figures or paragraphs) that contain proprietary or trade secret material must be identified on the applicable page(s) within the bidder's Bid, by some distinct method, such as highlighting, underlining, etc. The classification of an entire IFB document, line item prices and/or total bid prices as proprietary or trade secrets is not acceptable and will result in rejection and return of the Bid.

4) Legal Agreement: Unless noted in the Bid, a signed and submitted bid certifies that the firm's principals or legal counsel has reviewed the IFB General Terms and Conditions and Special Terms and Conditions and agrees that these provisions will become a part of any final agreement, and that the principals or legal counsel has reviewed and approved the firm's entire bid prior to submission to the Agency.

B. **Specific Bid Requirements**:

1) Complete and Sign: The return of the completed IFB inside cover sheet (See Page 2) and addenda acknowledgements, if any, signed, and filled out as required.

2) References: Provide references from at least four entities where contractor has provided similar services and sign. See Attachment E

3) Bid Price: Provide percentage off MSRP for line items as detailed in Attachment F.

4) Identification on Bid Envelope: The bid submission should be returned in a sealed envelope or package with the following identifying information on the outside of the sealed envelope/package:

RADFORD UNIVERSITY SEALED INVITATION FOR BID # R15-053
DUE DATE AND TIME: _____ FROM: _____

IX. **INVOICING AND PAYMENT:** The Contractor shall submit a fully itemized invoice that references the Radford University contract number, material description, quantities and unit prices, and Purchase Order number. Payment will be made thirty days after receipt of proper invoice for the amount of payment due, or thirty days after receipt of goods/services, whichever is later, in accordance with the Commonwealth of Virginia Prompt Payment Act. Mail or Email Invoice(s) to:

RADFORD UNIVERSITY
ACCOUNTS PAYABLE
POST OFFICE BOX 6906
RADFORD, VA 24142-6906
Email: acctspayable@radford.edu

X. **ATTACHMENTS**

Attachments A-D: Informational and Compliance
- A – Sample Contract
- B – General Terms and Conditions
- C – Special Terms and Conditions
- D – IT Special Terms and Conditions

Attachments E-G: To be completed and submitted by Bidder
- E – Bidder Data Sheet
- F – Pricing Table
- G – MSRP – Red Hat Manufacturer's Suggested Retail Price

IFB R15-053 Attachment A – Sample Contract

THIS PAGE FOR REFERENCE ONLY-DO NOT COMPLETE

COMMONWEALTH OF VIRGINIA
STANDARD CONTRACT FORM

This contract entered into this _____ day of _____, by _____, hereinafter called the "Contractor" and Commonwealth of Virginia, **Radford University**, called the "Purchasing Agency."

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements contained, agree as follows:

SCOPE OF CONTRACT: The Contractor shall provide the goods/services to the Purchasing Agency as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: From _____ through _____

The Contract Documents shall consist of:

1) This signed form;
2) Attachment A – Invitation for Bid (IFB) R_____ dated _____ and any addendums; Bidders Response dated _____

All of which documents are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

CONTRACTOR:

Print Name: _____

Title: _____

Signature: _____

Date: _____

PURCHASING AGENCY: RADFORD UNIVERSITY

Print Name: _____

Title: _____

Signature: _____

Date: _____

IFB R15-053 Attachment B – General Terms and Conditions

COMMONWEALTH OF VIRGINIA GENERAL TERMS AND CONDITIONS – RADFORD UNIVERSITY

Note: For service contracts clauses, W, Y, and Z are normally not applicable and may be omitted. For goods contracts, omit clause P.

A. **ANTI-DISCRIMINATION**: By submitting their (bids/proposals), (bidders/offerors) certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and § 9 & 10 of the Governing Rules. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Governing Rules, §35).

In every contract over $10,000 the provisions in 1.and 2. Below apply:

1. During the performance of this contract, the contractor agrees as follows:
   a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
   b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
   c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.

2. The contractor will include the provision of 1. Above in every subcontract or purchase order over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

B. **ANTITRUST**: By entering into a contract, the contractor conveys, sells, assigns, and transfers to Radford University and the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Commonwealth of Virginia under said contract.

C. **ANNOUNCEMENT OF AWARD**: Upon award or the announcement of the decision to award a contract over $50,000 as a result of this solicitation, the Radford University will publicly post such notice on the DGS/DPS eVA web site (www.eva.virginia.gov) and the Procurement and Contracts Public Posting Board for a minimum of ten (10) days.

D. **APPLICABLE LAWS AND COURTS**: This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The agency and the contractor are encouraged to resolve any issues in controversy arising from the award of the contract or any contractual dispute using Alternative Dispute Resolution (ADR) procedures (Governing Rules, §56). The contractor shall comply with all applicable federal, state and local laws, rules and regulations.

E. **ASSIGNMENT OF CONTRACT**: A contract shall not be assignable by the contractor in whole or in part without the written consent of Radford University, an agency of the Commonwealth.

F. **AVAILABILITY OF FUNDS**: It is understood and agreed between the parties herein that Radford University shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.

G. **BID PRICE CURRENCY**: Unless stated otherwise in the solicitation, bidders/offerors shall state bid/offer in U.S. dollars.

H. **CHANGES TO THE CONTRACT**: Changes can be made to the contract in any of the following ways:

1. The parties may agree to modify the terms, conditions, or scope of the contract. Any additional goods or services to be provided shall be of a sort that is ancillary to the contract goods or services, or within the same broad product or service categories as were included in the contract award. Any increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.

2. The Purchasing Agency may order changes within the general scope of the contract at any time by written notice to the contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The contractor shall comply with the notice upon receipt, unless the contractor intends to claim an adjustment to compensation, schedule, or other contractual impact that would be caused by complying with such notice, in which case the contractor shall, in writing, promptly notify Radford University of the adjustment to be sought, and before proceeding to comply with the notice, shall await the University's decision affirming, modifying, or revoking the prior written notice. If Radford University decides to issue a notice that requires an adjustment to compensation, the contractor shall be compensated for any additional costs incurred as the result of such order and shall give the University a credit for any savings. Said compensation shall be determined by one of the following methods:

   a. By mutual agreement between the parties in writing; or
   b. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the Purchasing Agency's right to audit the contractor's records and/or to determine the correct number of units independently; or
   c. By ordering the contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed in provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The contractor shall present the Purchasing Agency with all vouchers and records of expenses incurred and savings realized. The Purchasing Agency shall have the right to audit the records of the contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the Purchasing Agency within thirty (30) days from the date of receipt of the written order from the Purchasing Agency. If the parties fails to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract, or if there is none, in accordance with the disputes clause provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and Their Vendors. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the contractor from promptly complying with the changes ordered by the Purchasing Agency or with the performance of the contract generally.

I. **CLARIFICATION OF TERMS**: If any prospective (bidder/offeror) has questions about the specifications or other solicitation documents, the prospective (bidder/offeror) should contact the buyer whose name appears on the face of the solicitation by the designated time indicated. Any revisions to the solicitation will be made only by addendum issued by the buyer.

J. **DEBARMENT STATUS**: By submitting their (bids/proposals), (bidders/offerors) certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

K. **DEFAULT**: In case of failure to deliver goods or services in accordance with the contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold the contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Commonwealth may have.

L. **DRUG-FREE WORKPLACE**: During the performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the contractor's employees: (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacturer, sale, distribution, dispensation, possession, or use of controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibitions: (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions

of the foregoing clauses in every subcontract or purchase order of over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, possession or use of any controlled substance or marijuana during the performance of the contract.

M. **ETHICS IN PUBLIC CONTRACTING**: By submitting their (bids/proposals), (bidders/offerors) certify that their (bids/proposals) are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other (bidder/offeror), supplier, manufacturer or subcontractor in connection with their (bid/proposal), and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment; loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

N. **eVA BUSINESS-TO-GOVERNMENT VENDOR REGISTRATION, CONTRACTS, AND ORDERS**: The eVA Internet electronic procurement solution, website portal www.eVA.virginia.gov, streamlines and automates government purchasing activities in the Commonwealth. The eVA portal is the gateway for vendors to conduct business with state agencies and public bodies. All vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution by completing the free eVA Vendor Registration. All bidders or offerors must register in eVA and pay the Vendor Transaction Fees specified below; failure to register will result in the bid/proposal being rejected.

Vendor transaction fees are determined by the date the original purchase order is issued and the current fees are as follows:

a. For orders issued July 1, 2014 and after, the Vendor Transaction Fee is:
   (i) DSBSD-certified Small Businesses: 1%, capped at $500 per order.
   (ii) Businesses that are not DSBSD-certified Small Businesses: 1%, capped at $1,500 per order.
b. For orders issued prior to July 1, 2014 the vendor transaction fees can be found at www.eVA.virginia.gov.

The specified vendor transaction fee will be invoiced, by the Commonwealth of Virginia Department of General Services, approximately 30 days after the corresponding purchase order is issued and payable 30 days after the invoice date. Any adjustments (increases/decreases) will be handled through purchase order changes**.**

You are required to register through the eVA website at (www.eva.virginia.gov). Click on the "Vendor" tab and follow the registration instructions. If you need assistance, or on line directions, please contact Radford University at (540) 831-5429.

O. **IMMIGRATION REFORM AND CONTROL ACT OF 1986**: By submitting their (bids/proposals), (bidders/offerors) certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

P. **INSURANCE**: By signing and submitting a bid or proposal under this solicitation, the bidder or offeror certifies that if awarded the contract, it will have the following insurance coverage at the time the contract is awarded. For construction contracts, if any subcontractors are involved, the subcontractor will have workers' compensation insurance in accordance with § 25 of the Governing Rules. The bidder or offeror further certifies that the contractor and any subcontractors will maintain these insurance coverage's during the entire term of the contract and that all insurance coverage will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

MINIMUM COVERAGES AND LIMITS REQUIRED FOR MOST CONTRACTS:

- Workers' Compensation – Statutory requirements and benefits. Coverage is compulsory for employers of three or more employees, to include the employer. Contractors who fail to notify the Commonwealth of increases in number of employees that change their workers' compensation requirements under the Governing Rules during the course of the contract shall be in noncompliance with the contract.
- Employer's Liability - $ 100,000.
- Commercial General Liability - $1,000,000 per occurrence and $2,000,000 in the aggregate. Commercial General Liability is to include bodily injury and property damage, personal injury and advertising injury, products and completed operations coverage. The Commonwealth of Virginia must be name as an additional insured and so endorsed on the policy.

- Automobile Liability - $1,000,000 combined single limit (Required if a motor vehicle not owned by the Commonwealth is to be used in the contract. Contractor must assure that the required coverage is maintained by the Contractor (or third party owner of such motor vehicle.)

Professional Service	**Limits**
Accounting	$1,000,000 per occurrence, $3,000,000 aggregate
Architecture	$2,000,000 per occurrence, $6,000,000 aggregate
Asbestos, Design, Inspection or Abatement Contractors	$1,000,000 per occurrence, $3,000,000 aggregate

Health Care Practitioner (to include Dentists, Licensed Dental Hygienists, Optometrists, Registered or Licensed Practical Nurses, Pharmacists, Physicians, Podiatrists, Chiropractors, Physical Therapists, Physical Therapist Assistants, Clinical Psychologists, Clinical Social Workers, Professional Counselors, Hospitals or Health Maintenance Organizations)
$1,725,000 per occurrence, $3,000,000 aggregate NOTE: Limits increase each July 1 through fiscal year 2031, as follows:

July 1, 2013 - $2,100,000
July 1, 2014 - $2,150,000. This complies with §8.01-581.15 of the Code of Virginia.

Insurance Risk Management	$1,000,000 per occurrence, $3,000,000 aggregate
Professional Service Limits	
Landscape/Architecture	$1,000,000 per occurrence, $1,000,000 aggregate
Legal	$1,000,000 per occurrence, $5,000,000 aggregate
Professional Engineer	$2,000,000 per occurrence, $6,000,000 aggregate
Surveying	$1,000,000 per occurrence, $1,000,000 aggregate

*When Used: FOR CONSTRUCTION SERVICE CONTRACTS AND GOODS CONTRACTS WHEN INSTALLATION IS REQUIRED. Required in all solicitations where a contractor will perform work or services in or on state facilities. The limits are minimums and may be increased. When soliciting one of the Professions/Services listed above the specific profession/service referenced in the bid/offer shall apply. When not soliciting any of the professions/services in the bid/offer they will not apply to the solicitation.

Q. **MANDATORY USE OF STATE FORM AND TERMS AND CONDITIONS FOR IFBs AND RFPs**:

1. (For Invitation for Bids): Failure to submit a bid on the official state form provided for that purpose shall be a cause for rejection for the bid. Modification of or additions to any portion of the Invitation for Bids may be cause for rejection of the bid; however, the Commonwealth reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a bid as nonresponsive. As a precondition to its acceptance, the Commonwealth may, in its sole discretion, request that the bidder withdraw or modify nonresponsive portions of a bid which do not affect quality, quantity, price, or delivery. No modification of or addition to the provisions of the contract shall be effective unless reduced to writing and signed by the parties.

3. (For Request for Proposals): Failure to submit a proposal on the official state form provided for that purpose may be a cause for rejection of the proposal. Modification of or additions to the General Terms and Conditions of the solicitation may be cause for rejection of the proposal; however, the Commonwealth reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

R. **NONDISCRIMINATION OF CONTRACTORS**: A bidder, offeror, or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faith-based organizational status, any other basis prohibited by state law relating to discrimination in employment or because the bidder or offeror employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization form which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

S. **PAYMENT**:

1. Prime Contractor:

a. Invoices for items ordered, delivered and accepted shall be submitted directly to the payment address shown on the purchase order/contract. All invoices shall show the state contract number and/or purchase order number. Radford University's payment address is as follows:

RADFORD UNIVERSITY
ATTN: ACCOUNTS PAYABLE
PO BOX 6906
RADFORD, VA. 24142
Email: acctspayable@radford.edu

b. Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.

c. All goods and services provided under this contract or purchase order, that are to be paid with public funds shall be billed by the contractor at the contract price, regardless of which public agency is being billed.

d. The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.

e. **Unreasonable Charges**. Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable the Commonwealth shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges which are not in dispute (Governing Rule §53.)

2. To Subcontractors:

a. A contractor awarded a contract under this solicitation is hereby obligated:

1) To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the Commonwealth for the proportionate share of the payment record for work performed by the subcontractor(s) under the contract; or

2) To notify the agency and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.

b. The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise prohibited under the terms of the contract) on all amounts owed by contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U.S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's Obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

3. Each prime contractor who wins an award in which provision of a SWAM procurement plan is a condition to the award, shall deliver to the contracting agency or institution, on or before request for final payment, evidence and certification of compliance (subject only substantial shortfalls and to shortfalls arising from subcontractor default) with the SWAM procurement plan. Final payment under the contract in question may be withheld until such certification is delivered and, if necessary, confirmed by the agency or institution, or other appropriate penalties may be accessed in lieu of withholding such payment.

T. **PRECEDENCE OF TERMS**: The following General Terms and Conditions COMMONWEALTH OF VIRGINIA PURCHASING MANUAL for INSTITUTIONS OF HIGHER EDUCATION and THEIR VENDORS. APPLICABLE LAWS AND COURTS, ANTI-DISCRIMINATION, ETHICHS IN PUBLIC CONTRACTING, IMMIGRATION REFORM AND CONTROL ACT OF 1986, DEBARMENT STATUS, ANTITRUST, MANDATORY USE OF STATE FORM AND TERMS AND CONDITIONS, CLARIFICATION OF TERMS,

PAYMENT shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.

U. **PURCHASING MANUAL**: This solicitation is subject to the provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and their Vendor's and any revisions thereto, which are hereby incorporated into this contract in their entirety. A copy of the manual is available for review at the University Procurement and Contracts Office and may also be viewed at https://vascupp.org.

V. **QUALIFICATIONS OF (BIDDERS/OFFERORS)**: The Commonwealth may make such reasonable investigations as deemed proper and necessary to determine the ability of the (bidder/offeror) to perform the services/furnish the goods and the (bidder/offeror) shall furnish to the Commonwealth all such information and data for this purpose as may be requested. The Commonwealth reserves the right to inspect (bidder/offerors) physical facilities prior to award to satisfy questions regarding the (bidder/offerors) capabilities. The Commonwealth further reserves the right to reject any (bid/proposal) if the evidence submitted by, or investigations of, such (bidder/offeror) fails to satisfy the services and/or furnish the goods contemplated therein.

W. **TAXES**: Sales to the Commonwealth of Virginia are normally exempt from State sales tax. State sales and use tax certificates of exemption ST-12, will be issued upon request. Deliveries against this contract shall usually be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption number is 54-73-0076K.

X. **TESTING AND INSPECTION**: The Commonwealth reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to specifications.

Y. **TRANSPORTATION AND PACKAGING**: By submitting their (bids/proposals), all (bidders/offerors) certify and warrants that the price offered for FOB Destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.

Z. **USE OF BRAND NAMES**: Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict (bidders/offerors) to the specific brand, make or manufacturer named, but conveys the general style, type character of the article desired. Any article which the public body, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The (bidder/offeror) is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the Commonwealth to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in declaring the bid nonresponsive. Unless the (bidder/offeror) clearly indicates in its (bid/proposal) that the product offered is an equal product, such (bid/proposal) will be considered to offer the brand name product referenced in the solicitation.

IFB R15-053 Attachment C - Special Terms and Conditions

Special Terms and Conditions

1. **ADDITIONAL INFORMATION:** Radford University reserves the right to ask any bidder to submit information missing from its bid, to clarify its bid and to submit additional information which the University deems desirable.

2. **ADDITIONAL GOODS AND SERVICES**: The University may acquire other goods and services that the supplier provides than those specifically solicited. The University reserves the right, subject to mutual agreement, for the Contractor to provide additional goods and/or services under the same pricing, terms, and conditions and to make modifications or enhancements to the existing goods and services. Such additional goods and services may include other products, components, accessories, subsystems, or related services that are newly introduced during the term of this contract. Such additional goods and services will be provided to the University at favored nations pricing, terms, and conditions.

3. **ADVERTISING**: In the event a contract is awarded for supplies, equipment, or services resulting from this bid/proposal, no indication of such sales or services to Radford University will be used in product literature or advertising. The contractor shall not state in any of its advertising or product literature that Radford University has purchased or uses any of its products or services, and the contractor shall not include Radford University in any client list in advertising and promotional materials.

4. **ASSIGNMENT OF CONTRACT: The contractor cannot assign a contract in whole or in part without the prior written consent of the University.**

5. **AUDIT**: The contractor shall retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. The agency, its authorized agents, and/or state auditors shall have full access to and the right to examine any of said materials during said period.

6. **AUTHORIZATION TO CONDUCT BUSINESS IN THE COMMONWEALTH**: A contractor organized as a stock or non-stock corporation, limited liability company, business, trust, or limited partnership or registered as a registered limited liability partnership shall be authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 of the *Code of Virginia* or as otherwise required by law. Any business entity described above that enters into a contract with a public body shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth, if so required by Title 13.1 or Title 50, to be revoked or cancelled at any time during the term of the contract. A public body may void any contract with a business entity if the business fails to remain in compliance with the provisions of this section.

7. **AVAILABILITY OF FUNDS**: It is understood and agreed between the parties herein that the University shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this contract.

8. **AWARD**: An award will be made to the lowest responsive and responsible bidder. Evaluation will be based on net prices. Unit prices, extensions and grand total must be shown. In case of arithmetic errors, the unit price will govern. If cash discount for prompt payment is offered, it must be clearly shown in the space provided. Discounts for prompt payment will not be considered in making awards. Radford University reserves the right to reject any and all bids in whole or in part, to waive any informality, and to delete items prior to making an award.

9. **AWARD**: The Commonwealth will make the award(s) on total sum basis to the lowest responsive and responsible bidder. The Procurement and Contracts Office reserves the right to conduct any test it may deem advisable and to make all evaluations. The Commonwealth also reserves the right to reject any or all bids, in whole or in part, to waive informalities and to delete items prior to making the award, whenever it is deemed in the sole opinion of the procuring public body to be in its best interest.

10. **BID ACCEPTANCE PERIOD**: Any bid in response to this solicitation shall be valid for a period of sixty (60) days. At the end of the sixty (60) days the bid may be withdraw at the written request of the bidder. If the bid is not withdrawn at that time it remains in effect until an award is made or the solicitation is canceled.

11. **BID PRICES**: Bid shall be in the form of a firm unit price for each item during the contract period.

12. **CANCELLATION OF CONTRACT**: Radford University reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the contractor. In the event the initial contract period is more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the contract of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.

13. **CONTINUITY OF SERVICES**:

A. The Contractor recognizes that the services under this contract are vital to the University and must be continued without interruption and that, upon contract expiration, a successor, either the University or another contractor, may continue them. The Contractor agrees:

i. To exercise its best efforts and cooperation to effect an orderly and efficient transition to a successor;

ii. To make all University owned facilities, equipment, and data available to any successor at an appropriate time prior to the expiration of the contract to facilitate transition to successor; and

iii. That the University Contract Officer shall have final authority to resolve disputes related to the transition of the contract from the Contractor to its successor.

B. The Contractor shall, upon written notice from the Contract Office, furnish phase-in/phase-out services for up to ninety (90) days after this contract expires and shall negotiate in good faith a plan with the successor to execute the phase-in/phase-out services. This plan shall be subject to the Contractor Officer's approval.

C. The Contractor shall be reimbursed for all reasonable, pre-approved phase-in/phase-out costs (i.e., costs incurred within the agreed period after contract expiration that result from phase-in/phase-out operations) and a fee (profit) not to exceed a pro rata portion of the fee (profit) under this contract. All phase-in/phase-out work fees must be approved by the Contract Officer in writing prior to commencement of said work.

14. **CONTRACT ADMINISTRATION**: Radford University assigns "Contract Administrators" to each contract awarded. The Contract Administrator shall be the initial point of contact for the Contractor. Contract Administrators are charged with ensuring the terms and conditions of the contract are followed, payments are made in accordance to the contractual pricing schedule, and reporting noncompliance issues to the Procurement and Contracts Department at Radford University. Contract Administrators **do not** have the authority to authorize changes and/or modifications to the contract. Should noncompliance issues exist and cannot be resolved at this level or changes/modifications to the contract are required, the assigned Contract Officer in the Procurement and Contracts Department must be notified immediately by the Contract Administrator. The assigned Contract Administrator will be named upon contract award.

15. **CONTRACTOR PERSONNEL**: All employees of the contractor shall comply with the rules and regulations of the University and shall maintain proper conduct. In the event the University finds, at is sole discretion, that an employee of the contractor is objectionable to the University that employee shall be removed by the contractor from the University grounds and shall not again be employed by the contractor on University grounds until approved by the University.

16. **DELIVERY**: State your earliest **firm** delivery or performance date: _____, 20__. This date may be a factor in making the award.

17. **eVA BUSINESS-TO-GOVERNMENT CONTRACTS AND ORDERS**:

eVA BUSINESS-TO-GOVERNMENT CONTRACTS AND ORDERS: The solicitation/contract may result in multiple purchase order(s) with the eVA transaction fee specified below assessed for each order. Vendor transaction fees are determined by the date the original purchase order is issues.

a. For orders issued July 1, 2014, the Vendor Transaction Fee is:
   (i) DMBE-certified Small Businesses: 1%, capped at $500 per order.
   (ii) Businesses that are not DMBE-certified Small Businesses: 1%, capped at $1,500 per order.

For orders issued prior to July 1, 2014 the vendor transaction fees can be found at www.eva.virginia.gov.

The specified vendor transaction fee will be invoiced by the Commonwealth of Virginia Department of General Services, approximately 30 days after the corresponding purchase order is issued and payable 30 days after the invoice date. Any adjustments (increases/decreases) will be handled through purchase order changes.

The eVA Internet electronic procurement solution, website portal www.eva.virginia.gov, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

Vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution and agree to comply with the following: If this solicitation is for a term contract, failure to provide an electronic catalog (price list) or index page catalog for items awarded will be just cause for the Commonwealth to reject your bid/offer or terminate this contract for default. The format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from www.eVA.virginia.gov. Contractors should email Catalog or Index Page information to eVA-catalog-manager@dgs.virginia.gov.

18. **EXTRA CHARGES NOT ALLOWED**: The bid price shall be for complete installation ready for the University's use, and shall include all applicable freight and installation charges; extra charges will not be allowed.

19. **FINAL INSPECTION**: At the conclusion of the work, the contractor shall demonstrate to the authorized owner's representative that the work is fully operational and in compliance with contract specifications and codes. Any deficiencies shall be promptly and permanently corrected by the contractor at the contractor's sole expense prior to final acceptance of the work.

20. **IDENTIFICATION OF BID ENVELOPE**: If a special envelope is not furnished, or if return in the special envelope is not possible, the signed bid should be returned in a separate envelope or package, sealed and identified per the IFB. This envelope should be addressed as direct on the Invitation for Bids Face Sheet of this solicitation. If a bid not contained in the special envelope is mailed, the bidder takes the risk that the envelope, even if marked as described above, may be inadvertently opened and the information compromised which may cause the bid to be disqualified. Bids may be hand delivered to the designated location in the office issuing the solicitation. No other correspondence or other bids should be placed in the envelope.

21. **INDEMNIFICATION**: Contractor agrees to indemnify, defend and hold harmless the Commonwealth of Virginia, its officers, agents, and employees from any claims, damages and actions of any kind or nature, whether at law or in equity, arising from or caused by the use of any materials, goods, or equipment of any kind or nature furnished by the contractor/any services of any kind or nature furnished by the contractor, provided that such liability is not attributable to the sole negligence of the using agency or to failure of the issuing agency to use the materials, goods, or equipment in the manner already and permanently described by the contractor on the materials, goods or equipment delivered.

22. **INTELLECTUAL PROPERTY**: The provisions of Sections 23-4.3, 23-4.4, and 23-9.10:4 of the *Code of Virginia* pertaining to the creation of intellectual property by employees of the University are hereby incorporated by reference. Additionally, the University's Intellectual Property Policy is hereby incorporated by reference. In the event intellectual property is created through the efforts of the contractor and the University or its employees in which the University claims a proprietary interest, the parties may, subject to the provisions of Virginia law and the University's intellectual property policy, enter into an agreement for the commercial sale or licensing of such property to potential users.

23. **LATE BIDS**: It is the bidder's sole responsibility to ensure bids are received by the due date and time indicated on the face sheet of the bid document. The official time used to record receipt of bids is the time posted on the electronic date/time stamp machine located in the Procurement and Contracts Department in the David E. Armstrong Complex at Radford University. Bids received after the date and time designated on the bid document are automatically disqualified and will not be considered. Disqualified bids are returned to the bidder unopened. The University is not responsible for delays in the delivery of mail by the U.S. Postal Service, private couriers, or the internal university mail system. It is the sole responsibility of the Bidder to ensure that its bid reaches the Procurement and Contracts office by the designated date and hour. Bid receipts and openings scheduled during a period of suspended state business operations will be rescheduled for processing at the same time on the next regularly scheduled business day.

24. **MAINTENANCE RENEWAL**: Maintenance under this contract shall be renewed at the option of Radford University. Should Radford University exercise this option, a written notification will be issued to the contractor for each twelve (12) month period that the maintenance services are required after the initial one year period.

25. **MANUFACTURE'S ACKNOWLEDGEMENT**: Contractor shall submit a manufacturer's acknowledgement within fourteen (14) days from the date the purchase order was issued verifying that the order has been received by the manufacturer. The acknowledgement shall show that items have been ordered as specified, and the expected delivery date is the same as the purchase order. Contractors who do not submit the acknowledgement within the specified time frame may be considered to be in default. If a contractor encounters a problem with submitting the manufacturer's acknowledgement, they shall notify Radford University's Office of Procurement and Contracts with the earliest firm date that acknowledgement shall be received. Upon notification, if it is found to be in the best interest of the University, an extension may be approved. If the new date is not approved or met, the contractor may be placed in immediate default.

26. **PROMPT PAYMENT DISCOUNTS**: Radford University will pay within thirty (30) days after acceptance. A prompt payment discount offered for prompt payment of twenty (20) calendar days or longer will be calculated in determining net low bid.

27. **NONVISUAL ACCESS TO TECHNOLOGY**: All information technology which, pursuant to this contract, is purchased or upgraded by or for the use of any state agency or institution or political subdivision of the Commonwealth (the "Technology) shall comply with the following nonvisual access standards from the date of purchase or upgrade until the expiration of this contract.

    A. effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;

    B. the Technology equipped for nonvisual access shall be compatible with information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;

    C. nonvisual access technology shall be integrated into any networks used to share communications among employees, program participants or the public; and

    D. the technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.

    Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (i) the Technology is not available with nonvisual access because of the essential elements of the Technology are visual and (ii) nonvisual equivalence is not available.

    Installation of hardware, software or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices.

    If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

    The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, 2.2-3500 through 2.2-3504 of the *Code of Virginia*.

    All information technology which, pursuant to this contract, is purchased or upgraded by or for the use of any Commonwealth agency or institution or political subdivision of the Commonwealth (the "Technology) shall comply with Section 508 of the Rehabilitation Act (29 U.S.C. 794d), as amended. If requested, the Contractor must provide a detailed explanation of how compliance with Section 508 of the Rehabilitation Act is achieved and a validation of concept demonstration (http://www.section508.gov/). The requirements of this paragraph along with the Non-Visual Access to Technology clause shall be construed to achieve full compliance with the Information Technology Access Act § 2.2-3500 through 2.2-3504 of the *Code of Virginia*.

28. **PRODUCT INFORMATION**: The bidder/offeror shall clearly and specifically identify the product being offered and enclose complete and detailed descriptive literature, catalog cuts and specifications with the bid/proposal to enable

the University to determine if the product offered meets the requirements of the solicitation. Failure to do so may cause the bid/proposal to be considered nonresponsive.

29. **PRODUCT AVAILABILTIY / SUBSTITUTION**: Substitution of a product, brand or manufacturer after the award of contract is expressly prohibited unless approved in writing by the Contract Officer. The University may, at is discretion, require the contractor to provide a substitute item of equivalent or better quality/subject to the approval of the Contract Officer, for a price no greater than the contract price, if the product for which the contract was awarded becomes available to the contractor.

30. **REFERENCES**: Bidder shall provide a list of at least four (4) references where similar goods and/or services have been provided. Each reference shall include the name of the organization, the complete mailing address, the name of the contact person and telephone number.
(Attach Form # C029 Vendor Data Sheet and reference as an Attachment.)

31. **RENEWAL OF CONTRACT**: This contract may be renewed by the Commonwealth for (one year) (____ successive one year periods) under the terms and conditions of the original contract except as stated in A. and B. below. Price increases may be negotiated only at the time of renewal. Written notice of the Commonwealth's intention to renew shall be given approximately 60 days prior to the expiration date of each contract period.

    A. If the Commonwealth elects to exercise the option to renew the contract for an additional one-year period, the contract price(s) for the additional one-year shall not exceed the contract price(s) of the original contract increased/decreased by more than the percentage increase/decrease of the "Services" category of the Consumer Price Index for All Urban Consumers (Current Series) <CPI-W> released by the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available.

    B. If during any subsequent renewal periods, the Commonwealth elects to exercise the option to renew the contract, the contract price(s) for the subsequent renewal period shall not exceed the contract price(s) of the previous renewal period increased/decreased by more than the percentage increase/decrease of the "Services" category of the Consumer Price Index for All Urban Consumers (Current Series) <CPI-W> released by the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available.

***Note: Follow these directions to locate the most recent percentage of increase/decrease:**

Steps	Directions
Go to: www.bls.gov/cpi	Bureau of Labor Statistics website
Under "Browse CPI" go to:	CPI Databases
Under "Database Name" go to:	All Urban Consumers (Current Series) Consumer Price Index – CPI-U
Under "One Screen-Green Icon" go to:	One Screen Data Search
Under Item #1 Selection Area	Click on "On Screen-Data Search"
Under Item #2 Select One or More Items Use the "US City Average"	Whatever you referred to in the renewal clause must be selected here (i.e., other services, services, etc.).
Under Item #3 Seasonably or Not Seasonably	Always select not seasonally adjusted. *Note: Seasonally adjusted figures are for (5) years. Not Seasonally adjusted figures are for (1) year.
Select	GET DATA
A table will populate.	Click "MORE FOMRATTING OPTIONS"
A table will populate.	Use the most recent figure available.

32. **SMALL BUSINESS SUBCONTRACTING AND EVIDENCE OF COMPLIANCE:**

    A. It is the goal of the Commonwealth that 40% of its purchases are made from small businesses. This includes discretionary spending in prime contracts and subcontracts. All potential bidders/offerors are required to submit a Small Business Subcontracting Plan. Unless the bidder/offeror is registered as a DSBSD-certified small business and where it is practicable for any portion of the awarded contract to be subcontracted to other suppliers, the contractor is encouraged to offer such subcontracting opportunities to DSBSD-certified small businesses. This shall not exclude DSBSD-certified women-owned and minority-owned businesses when they have received DSBSD small business certification. No bidder/offeror or subcontractor shall be considered a Small Businesses, a Women-Owned Business or a Minority-Owned Businesses unless certified as such by the Department of Small Business and

Supplier Diversity (DSBSD) by the due date for receipt of bids or proposals. If a small business subcontractors are used, the prime contractor agrees to report the use of small business subcontractors by providing the purchasing office at a minimum the following information: name of small business with the DSBSD certification number or FEIN, phone number, total dollar amount subcontracted, category type (small, women-owned, minority-owned), and type of product/service provided. **This information shall be submitted to: Radford University Procurement and Contracts Office, ATTN: SWAM Subcontracting Compliance, Post Office Box 6885, Radford, Virginia 24142.**

B. Each prime contractor who wins an award in which the provision of a small business subcontracting plan is a condition of the award, shall deliver to the contracting agency or institution with every request for payment, evidence of compliance (subject only to insubstantial shortfalls and to shortfalls arising from subcontractor default) with the small business subcontracting plan. **This information shall be submitted to: Radford University Procurement and Contracts Office, ATTN: SWAM Subcontracting Compliance, Post Office Box 6885, Radford, Virginia 24142.** When such business has been subcontracted to these firms and upon completion of the contract, the contractor agrees to furnish the purchasing office at a minimum the following information: name of firm with the DSBSD certification number of FEIN number, phone number, total dollar amount subcontracted, category type (small, women-owned, or minority-owned), and type of product or service provided. Payment(s) may be withheld until compliance with the plan is received and confirmed by the agency or institution. The agency or institution reserves the right to pursue other appropriate remedies to include but not be limited to, termination for default.

C. Each prime contractor who wins an award valued over $200,000 shall deliver to the contracting agency or institution with every request for payment, information on use of subcontractors that are not DSBSD-certified small businesses. When such business has been subcontracted to these firms and upon completion of the contract, the contractor agrees to furnish the purchasing office at a minimum the following information: name of firm, phone number, FEIN number, total dollar amount subcontracted, and type of product or service provided. **This information shall be submitted to: Radford University Procurement and Contracts Office, ATTN: SWAM Subcontracting Compliance, Post Office Box 6885, Radford, Virginia 24142.**
(Buyers should be sure to attach form S001 as Attachment to any solicitation where these Special Terms and Conditions are used. This is required in solicitations where the value is over $100,000 or where a small business subcontracting plan is a condition of award (i.e. RFP's as there are 20 points assigned to this criterion or IFB's with a potential value of $100,000 or greater)

33. SPECIAL DISCOUNTS: The contractor shall extend any special educational or promotional sale prices or discount immediately to the University during the term of the contract. Such notices shall also advise the duration of the specific sale or discount price.

34. TRADE SECRETS/PROPRIETARY INFORMATION: Trade secrets or proprietary information submitted by a bidder or contractor in connection with this procurement transaction are not subject to public disclosure under the Virginia Freedom of Information Act. However, to prevent disclosure a bidder or contractor must invoke the protection of § 2.2-4318 of the *Code of Virginia,* in writing either before or at the time the data is submitted. The written notice must specifically identify the data or materials to be protected and state the reason why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secrets or proprietary information. **The classification of an entire bid document, line items prices and/or total bid prices as proprietary or trade secrets is not acceptable and will result in rejection and return of the bid.**

35. VIRGINIA FREEDOM OF INFORMATION ACT: Except as provided, once an award is announced, all proposals/bids submitted to this RFP/IFB will be open to inspection by any citizen, or interested person, firm or corporation, in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by a firm prior to or as part of its proposal will not be subject to public disclosure under the Virginia Freedom of Information Act only under the following circumstances: (1) the appropriate information is clearly identified by some distinct method such as highlighting or underlining; (2) only the specific words, figures, or paragraphs that constitute trade secrets or proprietary information are identified; and (3) a summary page is supplied immediately following the proposal title page that includes (a) the information to be protected, (b) the section(s)/page number(s) where this information is found in the proposal, and (c) a statement why protection is necessary for each section listed. The firm must also provide a separate electronic copy of the proposal (CD, etc.) with the trade secrets and/or proprietary redacted. *If all of these requirements are not met, then the firm's entire proposal will be available for public inspection.*

IFB R15-053 Attachment D – IT Special Terms and Conditions

Special Terms and Conditions
Information Technology

1. **TITLE:** Clear and unrestricted title for any item of equipment purchased under this purchase order shall pass to the Commonwealth of Virginia whenever acceptance is provided by the state in accordance with date of acceptance.

2. **DATE OF ACCEPTANCE:** The date of acceptance for all equipment, software, or services shall be the first day after completion of successful installation or testing, or the final acceptance of any services provided unless stated otherwise within the solicitation, the state shall be given fifteen (15) days to test the equipment, software or service provided under this purchase order.

3. **CERTIFICATION TESTING PERIOD:**

A. **Systems:** The system specified in the contract shall be considered ready for testing upon receipt of documentation from the contractor that a successful system audit or diagnostic test was performed at the site demonstrating that the system meets the minimum design/performance capabilities stipulated in the purchase agreement. The thirty (30) day testing period shall commence on the next calendar day following receipt of this documentation. Upon request, the procuring agency will provide written confirmation of its acceptance following successful completion of the certification period. Such acceptance shall not be conclusive of complete conformance in all respects to the contract specifications and other requirements, or the nonexistence of potential latent defects.

4. **CONFIDENTIALITY:**

A. (Commonwealth): The Commonwealth agrees that neither it nor its employees, representatives, or agents shall knowingly divulge any proprietary information with respect to the operation of the software, the technology embodied therein, or any other trade secret or proprietary information related thereto, except as specifically authorized by the contractor in writing or as required by the Freedom of Information Act or similar law. It shall be the contractor's responsibility to fully comply with § 2.2-4342 of the *Code of Virginia*. All trade secrets or proprietary information must be identified in writing or other tangible form and conspicuously labeled as "proprietary" either prior to or at the time of submission to the Commonwealth.

B. (Contractor): The contractor assures that information and data obtained as to personal facts and circumstances related to patients or clients will be collected and held confidential, during and following the term of this agreement, and will not be divulged without the individual's and the agency's written consent. Any information to be disclosed, except to the agency, must be in summary, statistical, or other form which does not identify particular individuals. Contractors and their employees working on this project will be required to sign the Confidentiality statement in this solicitation.

5. **DEFINITION:**

A. **Equipment:** As used herein, the terms equipment, product, or system shall include hardware and software (when applicable) and any materials or supporting documentation. Such documentation may include but is not limited to: users' guides, operations manuals with part lists, copies of all applicable warranties, and any other pertinent information necessary for the proper operation and maintenance of the equipment being acquired.

B. **Software**: As used herein, the terms software, product, or software products shall include all related materials and documentation whether in machine readable or printed form.

6. **EXCESSIVE DOWNTIME:** Equipment or software furnished under the contract shall be capable of continuous operation. Should the equipment or software become inoperable for a period of more than 24 hours, the contractor agrees to pro-rate maintenance charges to account for each full day of in-operability. The period of in-operability shall commence upon initial notification. In the event the equipment or software remains inoperable for more than (2) consecutive calendar days, the contractor shall promptly replace the equipment or software at no charge upon request of the procuring agency. Such replacement shall be with new, unused product(s) of comparable quality, and must be installed and operational within (2) days following the request for replacement.

7. **LATEST SOFTWARE VERSION:** Any software product(s) provided under the contract shall be the latest version available to the general public as of the due date of this solicitation.

8. **LIMITATION OF USE:** The Commonwealth's right to use computer software developed entirely at private expense may be limited by the contractor as stipulated in this contract. Notwithstanding any provision to the contrary however, the Commonwealth shall have at a minimum: unlimited use of the software on the equipment for which it is purchased; use of the software on a secondary system for backup purposes should the primary system become unavailable, malfunction, or is otherwise rendered inoperable; use of the software at another Commonwealth site should the system be entirely transferred to that location; the right to make a backup copy for safekeeping; the right to modify or combine the software with other programs or materials at the Commonwealth's risk; and the right to reproduce any and all documentation provided such reproduction is for the sole use of the Commonwealth. These rights are perpetual and irrevocable; in the event of any actual or alleged breach by the Commonwealth, the contractor's sole remedy shall be to pursue a monetary claim in accordance with § 2.2-4363 of the *Code of Virginia*.

9. **MAINTENANCE:** Upon expiration of the specified warranty period and at the Commonwealth's option, the contractor shall provide up to any contracted additional one-year periods of on-site maintenance (including labor, parts, and travel) at the prices set forth in the pricing schedule. Maintenance shall not include external electrical work, providing supplies, and adding or removing accessories not provided for in the contract. Maintenance shall also not include repairs of damage resulting from: acts of God, transportation between state locations, negligence by state personnel, or other causes not related to ordinary use in the production environment in which installed. Each successive year of maintenance may be ordered by the Commonwealth in writing at least 30 days prior to expiration of the existing maintenance period.

10. **NEW PRODUCTS:** Unless otherwise requested in the solicitation, all equipment furnished under the contract shall be new, unused equipment. All software provided under the contract shall be the latest version available to the general public as of the due date of this solicitation.

11. **OWNERSHIP OF INTELLECTUAL PROPERTY:** All copyright and patent rights to all papers, reports, forms, materials, creations, or inventions created or developed in the performance of this contract shall become the sole property of the Commonwealth. On request, the contractor shall promptly provide an acknowledgment or assignment in a tangible form satisfactory to the Commonwealth to evidence the Commonwealth's sole ownership of specifically identified intellectual property created or developed in the performance of the contract.

12. **PRODUCT SUBSTITUTION:** During the term of any contract resulting from this solicitation, the vendor is not authorized to substitute any item for that product and/ or software identified in the solicitation without the prior written consent of the contracting officer whose name appears on the front of this solicitation, or their designee.

13. **QUALIFIED REPAIR PESONNEL:** All warranty or maintenance services to be performed on the items specified in this solicitation as well as any associated hardware or software shall be performed by qualified technicians properly authorized by the manufacturer to perform such services. The Commonwealth reserves the right to require proof of certification prior to award and at any time during the term of the contract.

14. **RELOCATION OF EQUIPMENT:** Should it become necessary to move equipment covered by the contract to another location, the Commonwealth reserves the right to do so at its own expense. If contractor supervision is required, the Commonwealth will provide prior written notice of the move at least thirty days in advance, in which case the contractor shall provide the required services and be reasonably compensated by the Commonwealth. Both the compensation to be paid and any adjustment to the maintenance terms resulting from the move shall be as mutually agreed between the parties. Regular maintenance charges shall be suspended on the day the equipment is dismantled and resume once the equipment is again certified ready for operational use.

15. **RENEWAL OF MAINTENANCE:** Maintenance of the hardware or software specified in the resultant contract may be renewed by the mutual written agreement of both parties for an additional as contracted one-year period(s), under the terms and conditions of the original contract except as noted herein. Price changes may be negotiated at time of renewal; however, in no case shall the maintenance costs for a succeeding one-year period exceed the prior years contract price(s), increased or decreased by more than the percentage increase or decrease in the urban U.S. city average services category of the CPI-W section of the US Bureau of Labor Statistics Consumer Price Index, for the latest twelve months for which statistics are available.

19. **SERVICE REPORTS:** Upon completion of any maintenance call, the contractor shall provide the agency with a signed service report that includes, at a minimum: a general statement as to the problem, action taken, any materials or parts furnished or used, and the number of hours required to complete the repairs.

20. **SOFTWARE UPGRADES:** The Commonwealth shall be entitled to any and all upgraded versions of the software covered in the contract that becomes available from the contractor. The maximum charge for upgrade shall not exceed the total difference between the cost of the Commonwealth's current version and the price the contractor sells or licenses the upgraded software under similar circumstances.

21. **SOFTWARE DISPOSITION:** Unless otherwise instructed by the contractor, the Commonwealth shall render unusable all copies of software acquired under the contract within thirty days of termination of its license, except that the Commonwealth does reserve the right to retain one copy of the software for archival purposes when appropriate.

22. **SOURCE CODE:** In the event the contractor ceases to maintain experienced staff and the resources needed to provide required software maintenance, the Commonwealth shall be entitled to have, use, and duplicate for its own use, a copy of the source code and associated documentation for the software products covered by the contract. Until such time as a complete copy of such material is provided, the Commonwealth shall have exclusive right to possess all physical embodiments of such contractor owned materials. The rights of the Commonwealth in this respect shall survive for a period of twenty years after the expiration or termination of the contract. All lease and royalty fees necessary to support this right are included in the initial license fee as contained in the pricing schedule.

23. **TERM OF SOFTWARE LICENSE:** Unless otherwise stated in the solicitation, the software license(s) identified in the pricing schedule shall be purchased on a perpetual basis and shall continue in perpetuity. However the Commonwealth reserves the right to terminate the license at any time, although the mere expiration or termination of this contract shall not be construed as an intent to terminate the license. All acquired license(s) shall be for use at any computing facilities, on any equipment, by any number of users, and for any purposes for which it is procured. The Commonwealth further reserves the right to transfer all rights under the license to another state agency to which some or all of its functions are transferred.

24. **THIRD PARTY ACQUISITON OF SOFTWARE:** The contractor shall notify the procuring agency in writing should the intellectual property, associated business, or all of its assets be acquired by a third party. The contractor further agrees that the contracts terms and conditions, including any and all license rights and related services, shall not be affected by the acquisition. Prior to completion of the acquisition, the contractor shall obtain, for the Commonwealth's benefit and deliver thereto, the assignee's agreement to fully honor the terms of the contract.

25. **TITLE TO SOFTWARE:** By submitting a bid, the bidder represents and warrants that it is the sole owner of the software or, if not the owner, that it has received all legally required authorizations from the owner to license the software, has the full power to grant the rights required by this solicitation, and that neither the software nor its use in accordance with the contract will violate or infringe upon any patent, copyright, trade secret, or any other property rights of another person or organization.

26. **WARRANTY AGAINST SHUTDOWN DEVICES:** The contractor warrants that the equipment and software provided under the contract shall not contain any lock, counter, CPU reference, virus, worm, or other device capable of halting operations or erasing or altering data or programs. Contractor further warrants that neither it, nor its agents, employees, or subcontractors shall insert any shutdown device following delivery of the equipment and software.

27. **WARRANTY OF SOFTWARE:** The contractor warrants the operation of all software products for a period of six (6) months from the date of acceptance. During the warranty period, the contractor shall provide _ hour toll free phone support and all patches, fixes, revisions, updates, upgrades, and minor releases to both the software and its supporting documentation. In addition, the contractor shall provide a two hour return call response time and complete all necessary patches/fixes within 48 hours of initial notification.

28. **YEAR 2000 COMPLIANT (ENABLEMENT WARRANTY):** The contractor warrants that all software, firmware and hardware product(s) delivered to the Commonwealth of Virginia under any agreement, and which is used in accordance with the product documentation provided by the contractor, shall be 4-digit Year 2000 compliant (or approved enabled). All products shall accurately process all date-change data from start to finish, including, but not limited to, twentieth, twenty-first centuries and leap year calculations.

Any product provided under this Agreement discovered not to be compliant after acceptance shall be corrected by the contractor at no additional cost to the Commonwealth. Failure to correct the deficiency shall subject the contractor to default action.

The contractor shall not be responsible for correcting any product(s) (e.g., hardware, software, firmware) which were not provided under this agreement or for correcting any previously owned Commonwealth products that are used in combination with the contractor's product(s); however, if this solicitation identifies any product or sources of data to be used in combination with the product(s) delivered under the resulting agreement, the contractor shall be responsible for providing all necessary interface(s) or other appropriate means for assuring that date data output from such other product(s) or source(s) is automatically corrected before being processed by the product(s) or system provided under this agreement.

IFB R15-053 Attachment E – Bidder Data Sheet

Attachment D is to be completed and submitted by the Bidder as part of a complete Bid.
*Note: The following information is required as part of your response to this solicitation. Failure to complete and provide this sheet may result in finding your bid nonresponsive.

Qualifications: The Bidder must have the capability and capacity in all respects to satisfy fully all of the contractual requirements.
Vendor's Primary Contact for this IFB: **NAME:** **TITLE:** **PHONE:** **EMAIL:**
Years in Business: Indicate the length of time the Offeror's company has been in business providing the type of good or service to the type of customer detailed in this IFB: **YEARS:** **MONTHS:**
References: Indicate below a listing of at least four (4) current or recent accounts (educational, commercial or governmental) that your company is servicing, has serviced, or has provided similar goods/services. Include the length of service and the name, address and telephone number of the point of contact. The Contact should be knowledgeable about the design, implementation, training, and service the Bidder's company provided to the referenced company.

1) Company:	**Contact Name and Title:**
Phone: ( ) **Fax: ( )**	**Email:**
Project:	
Dates of Service:	**$ Value:**
2) Company:	**Contact Name and Title:**
Phone: ( ) **Fax: ( )**	**Email:**
Project:	
Dates of Service:	**$ Value:**

3) Company:	**Contact Name and Title:**
Phone: ( ) **Fax: ( )**	**Email:**
Project:	
Dates of Service:	**$ Value:**

4) Company:	**Contact Name and Title:**
Phone: ( ) **Fax: ( )**	**Email:**
Project:	
Dates of Service:	**$ Value:**

LOST ACCOUNTS: If you have lost accounts in the past (12) twelve months please indicate below providing the reasons as to why.

5) Company:	**Contact Name and Title:**
Phone: ( ) **Fax: ( )**	**Email:**
Project:	
Dates of Service:	**$ Value:**

6) Company:	**Contact Name and Title:**
Phone: ( ) **Fax: ( )**	**Email:**
Project:	
Dates of Service:	**$ Value:**

IFB R15-053 – Attachment F – Pricing Table

Attachment F is to be completed, signed, and submitted by the Bidder as part of a complete Bid. Bidder shall identify all costs associated with providing the goods/services as specified in this document. Bids for goods shall be listed as a percentage off the Manufacture Suggested Retail Price (MSRP), which is included as Attachment G. Bid Line Items below match the major categories in the MSRP – Attachment G.
URL for Non-Site Subscriptions: https://www.redhat.com/f/html/partners_us_skulist.html#rhn

Orders: Radford University (RU) does not guarantee the purchase of any Line Items listed below. Orders are authorized only through the issuance of an official agency Purchase Order.

Bid Evaluation: For the purpose of evaluating bid pricing, calculations will be based on Percentage off MSRP – One Year for Line Items 1-4 below using the RU FTE and quantities listed below.

Item	**Category**	Description	Quantity
1	**Site Subscription**	Red Hat Enterprise Linux Academic Site Subscription (Server, Desktop, Workstation, POWER, HPC), Self-support with Smart Management (Unlimited RHEL for enterprise) (minimum 1,000 FTE)	1,354 FTE
2	**RHN**	Red Hat Satellite (Academic Edition) (Management tool for RHEL)	1 ea
3	**RHEL**	Red Hat Enterprise Linux Extended Life Cycle (Ability to update old RHEL Servers)	15 ea
4	**RHEL**	Red Hat Enterprise Linux Server, Premium (1-2 sockets) (Up to 1 guest) (RHEL with Premium support)	3 ea

Notes for Line Item 1 above:
- Faculty and Staff Full Time Equivalent (FTE)
  FTE = ((Full-Time Faculty + Part-Time Faculty) / 3) + ((Full-Time Staff + Part-Time Staff)/ 2)
- Notes: Total FTE is rounded up to next whole unit.
- All employees who work more than 200 hours per annum must be included in the FTE count.

Period of Performance (PoP): Bids should be based on a twelve (12) month term. However, in order to synchronize the period of performance for some line items, orders may be issued for periods greater than or less than twelve months. By entering your bid below you confirm that the Percentage off MSRP will apply for any period of performance.

Tiered Pricing: If order volume has an impact on bid pricing for any Line Items below, please provide tiered pricing for those Line Items. Any resulting contract is intended for cooperative use, so many different sized agencies may place orders.

Item	***Category of Goods/Services***	***Unit***	***Percentage off MSRP – One Year***	***Percentage off MSRP- Three Years***
1	**Site Subscription** (Price Red Hat Satellite separately as part of RHN)	FTE		
2	**RHEL 2014**	ea		
3	**RHEL**	ea		
4	**RHEV**	ea		
5	**MRG**	ea		
6	**RHN**	ea		
7	**STORAGE RHN**	ea		
8	**RED HAT DIRECTORY SERVER**	ea		
9	**MEDIA KITS**	ea		
10	**TRAINING**	ea		

11	**TRAINING UNITS**	ea		
12	**CONSULTING UNITS**	**ea**		

Delivery Date: (ARO)	**Prompt Payment Discount Terms:**
Does your firm accept VISA? ☐ Yes ☐ No	**Are you registered in the Commonwealth of Virginia's EVA (Electronic Procurement System): ☐ Yes ☐ No** **If yes, provide EVA Vendor ID or DUNS Number:**
Are you certified as a ☐ Small ☐ Woman-Owned or ☐ Minority-Owned Business with the Virginia Department of Small Business and Supplier Diversity (DSBSD), previously DMBE?	**Bidders Signature:_____** **Print Name: _____**
Phone No:	**Email:**

Note: Prices are fixed for the base term of three years with potential negotiated adjustments at contract renewal limited to the CPI-W Index published by the Bureau of Labor Statistics for the then most recent twelve month period.

IFB R15-053 – Attachment G – MSRP – Red Hat Manufacturer's Suggested Price List

The following pages contain MSRP for Site Subscription (no URL available) and MSRP for other Red Hat offering (URL is: https://www.redhat.com/f/html/partners_us_skulist.html#rhn_)

How do I calculate licensing fees based on FTE units?
Pricing is based on the number of FTE (Full-Time Equivalent) units that are being covered. FTEs are calculated as follows:

- All full-time faculty and staff are considered one unit
- Part-time staff are considered a half of a unit
- Part-time faculty are considered a third of a unit

Formula:
Faculty and Staff FTE = Full-Time Faculty + Part-Time Faculty / 3 + Full-Time Staff + Part-Time Staff / 2

For example, if you have 2,000 full-time faculty, 1,500 part-time faculty, 1,000 full-time staff, and 500 part-time staff. The FTE count is calculated as follows:

2,000 + (1500 ÷ 3) + 1,000 + (500 ÷ 2) = 3,750 FTEs

If the total FTE count ends with a fractional component, then the total number of FTEs is rounded to the next unit. This means that 2,500 1⁄2 FTE units would round to 2501 units for contract purposes. All employees who work more than 200 hours per annum must be included in the FTE count.

Is there a minimum requirement to participate in the Campus Wide Site Subscription Program?
Yes. The minimum FTE requirement is 1,000.

Do I have to subscribe for my entire institution?
Yes. The program benefit is to subscribe for the entire institution.

What are the various offerings that are included in the program?

PRODUCT	MSRP	SOCKETS	SUPPORT LEVEL	VIRTUAL GUESTS	SMART MANAGEMENT
Red Hat Enterprise Linux Academic Site Subscription (Server, Desktop, Workstation, POWER, HPC, Developer Toolset), Self-support with Smart Management per FTE	**$15 / FTE**	16	Self-support	20	Included
Red Hat Enterprise Linux Academic Site Subscription (Server, Desktop, Workstation, POWER, HPC, Developer Toolset), Standard (Up to 5 Contacts) with Smart Management per FTE	**$25 / FTE**	16	Standard	20	Included
Red Hat Enterprise Linux Academic Site Subscription (Server, Desktop, Workstation, POWER, HPC, Developer Toolset), Premium (Up to 5 Contacts) with Smart Management per FTE	**$40 / FTE**	16	Premium	20	Included
High-Availability (Academic Site Subscription) per FTE	**$5 / FTE**	16	Inherited	20	N/A
Load Balancer (Academic Site Subscription) per FTE	**$3 / FTE**	16	Inherited	20	N/A
Resilient Storage (Academic Site Subscription) per FTE	**$10 / FTE**	16	Inherited	20	N/A
Scalable File System (Academic Site Subscription) per FTE	**$3 / FTE**	16	Inherited	20	N/A

NOTE: Customers are required to purchase a Satellite as part of the site subscription program.

LOG IN

redhat

United States (change) • Customer Portal • Find a partner • Buy online • Contact sales

Type to search

PRODUCTS | SOLUTIONS | SUPPORT | TRAINING | PARTNERS

North American Channel SKUs

Red Hat Enterprise Linux product family

The Red Hat Enterprise Linux product range is easy to understand and purchase. There are two primary product categories: Server and Desktop.

Server

Links go to product pages.

- Red Hat Enterprise Linux
- for Mainframe Computing
- for HPC Compute Nodes

Desktop

Links go to product pages.

- Red Hat Enterprise Linux Desktop
- with Workstation and Multi-OS options

Note that the AS, ES and WS variants provided by prior releases of Red Hat Enterprise Linux are not available for version 5. Direct replacements for all these products are provided with version 5.

- **Basic**: Provides web support
- **Standard**: Provides web/phone technical support during business hours
- **Premium**: Provides 24x7 Phone and web technical support

SKUs

RHEL 2014 | RHEL | Desktop | RHEV | MRG | RHN | Storage | Directory Server | JBoss | Media Kits | Training | Consulting Units | HPC

RHEL 2014

	1 Year			3 Year		
Item Description	**New**	**Renewal**	**MSRP**	**New**	**Renewal**	**MSRP**
Red Hat Enterprise Linux for Virtual Datacenters, Premium	RH00001	RH00001RN	3,249	RH00001F3	RH00001F3RN	9,260
Red Hat Enterprise Linux for Virtual Datacenters, Standard	RH00002	RH00002RN	1,999	RH00002F3	RH00002F3RN	5,697
Red Hat Enterprise Linux Server, Premium (Physical or Virtual Nodes)	RH00003	RH00003RN	1,299	RH00003F3	RH00003F3RN	3,702
Red Hat Enterprise Linux Server, Standard (Physical or Virtual Nodes)	RH00004	RH00004RN	799	RH00004F3	RH00004F3RN	2,277
Red Hat Enterprise Linux Server Entry Level, Self-support	RH00005	RH00005RN	349	RH00005F3	RH00005F3RN	995
Red Hat Enterprise Linux for SAP Application Virtual Datacenters, Premium	RH00148	RH00148RN	3,249	RH00148F3	RH00148F3RN	9,260
Red Hat Enterprise Linux for SAP Application Virtual Datacenters (non-Production), Standard	RH00149	RH00149RN	1,999	RH00149F3	RH00149F3RN	5,697
Red Hat Enterprise Linux Server for SAP Applications, Premium (Physical or						

Virtual Nodes)	RH00150	RH00150RN	1,299	RH00150F3	RH00150F3RN	3,702
Red Hat Enterprise Linux Server for SAP Applications (non-Production), Standard (Physical or Virtual Nodes)	RH00151	RH00151RN	799	RH00151F3	RH00151F3RN	2,277
Red Hat Enterprise Linux Server for SAP HANA, (non-Production), Standard (Physical or Virtual Nodes)	RH00197	RH00197RN	799	RH00197F3	RH00197F3RN	2,277
Red Hat Enterprise Linux Server for SAP HANA, Premium (Physical or Virtual Nodes)	RH00196	RH00196RN	1,299	RH00196F3	RH00196F3RN	3,702
Red Hat Enterprise Linux for Virtual Datacenters (Disaster Recovery), Premium	RH00011	RH00011RN	1,625	RH00011F3	RH00011F3RN	4,631
Red Hat Enterprise Linux for Virtual Datacenters (Disaster Recovery), Standard	RH00012	RH00012RN	1,000	RH00012F3	RH00012F3RN	2,850
Red Hat Enterprise Linux Server (Disaster Recovery), Premium (Physical or Virtual Nodes)	RH00013	RH00013RN	650	RH00013F3	RH00013F3RN	1,853
Red Hat Enterprise Linux Server (Disaster Recovery), Standard (Physical or Virtual Nodes)	RH00014	RH00014RN	400	RH00014F3	RH00014F3RN	1,140
Red Hat Enterprise Linux Server Entry Level (Disaster Recovery), Self-support	RH00015	RH00015RN	175	RH00015F3	RH00015F3RN	499
Red Hat Enterprise Linux for SAP Application Virtual Datacenters (Disaster Recovery), Premium	RH00156	RH00156RN	1,625	RH00156F3	RH00156F3RN	4,631
Red Hat Enterprise Linux for SAP Application Virtual Datacenters (non-Production) (Disaster Recovery), Standard	RH00157	RH00157RN	1,000	RH00157F3	RH00157F3RN	2,850
Red Hat Enterprise Linux Server for SAP Applications (Disaster Recovery), Premium (Physical or Virtual Nodes)	RH00158	RH00158RN	650	RH00158F3	RH00158F3RN	1,853
Red Hat Enterprise Linux Server for SAP Applications (non-Production) (Disaster Recovery), Standard (Physical or Virtual Nodes)	RH00159	RH00159RN	400	RH00159F3	RH00159F3RN	1,140
High Availability	RH00025	RH00025RN	399	RH00025F3	RH00025F3RN	1,137
High Availability for Unlimited Guests	RH00059	RH00059RN	998	RH00059F3	RH00059F3RN	2,844
Load Balancer	RH00028	RH00028RN	199	RH00028F3	RH00028F3RN	567
Resilient Storage	RH00026	RH00026RN	799	RH00026F3	RH00026F3RN	2,277
Resilient Storage for Unlimited Guests	RH00060	RH00060RN	1998	RH00060F3	RH00060F3RN	5,694
Scalable File System	RH00027	RH00027RN	199	RH00027F3	RH00027F3RN	567
Smart Management	RH00031	RH00031RN	192	RH00031F3	RH00031F3RN	547
Smart Management for Unlimited Guests	RH00032	RH00032RN	576	RH00032F3	RH00032F3RN	1,642
Monitoring	RH00041	RH00041RN	96	RH00041F3	RH00041F3RN	274
Monitoring for Unlimited Guests	RH00042	RH00042RN	288	RH00042F3	RH00042F3RN	821
Smart Management with Monitoring	RH00043	RH00043RN	288	RH00043F3	RH00043F3RN	821
Smart Management with Monitoring for Unlimited Guests	RH00044	RH00044RN	864	RH00044F3	RH00044F3RN	2,462
Extended Update Support	RH00030	RH00030RN	249	RH00030F3	RH00030F3RN	710
Extended Update Support for Unlimited Guests	RH00061	RH00061RN	623	RH00061F3	RH00061F3RN	1,776
Red Hat Enterprise Linux for Virtual Datacenters with Smart Management, Premium	RH00006	RH00006RN	3,825	RH00006F3	RH00006F3RN	10,901
Red Hat Enterprise Linux for Virtual Datacenters with Smart Management, Standard	RH00007	RH00007RN	2,575	RH00007F3	RH00007F3RN	7,339
Red Hat Enterprise Linux Server with Smart Management, Premium (Physical or Virtual Nodes)	RH00008	RH00008RN	1,491	RH00008F3	RH00008F3RN	4,249
Red Hat Enterprise Linux Server with Smart Management, Standard (Physical or Virtual Nodes)	RH00009	RH00009RN	991	RH00009F3	RH00009F3RN	2,824
Red Hat Enterprise Linux Server Entry Level with Smart Management, Self-support	RH00010	RH00010RN	541	RH00010F3	RH00010F3RN	1,542

Red Hat Enterprise Linux for Virtual Datacenters with Smart Management & Resilient Storage, Premium	RH00021	RH00021RN	4,225	RH00021F3	RH00021F3RN	12,041
Red Hat Enterprise Linux for Virtual Datacenters with Smart Management & Resilient Storage, Standard	RH00022	RH00022RN	2,975	RH00022F3	RH00022F3RN	8,479
Red Hat Enterprise Linux Server with Smart Management & Resilient Storage, Premium (Physical or Virtual Nodes)	RH00023	RH00023RN	1,891	RH00023F3	RH00023F3RN	5,389
Red Hat Enterprise Linux Server with Smart Management & Resilient Storage, Standard (Physical or Virtual Nodes)	RH00024	RH00024RN	1,391	RH00024F3	RH00024F3RN	3,964
Red Hat Enterprise Linux for SAP Application Virtual Datacenters with Smart Management, Premium	RH00152	RH00152RN	3,825	RH00152F3	RH00152F3RN	10,901
Red Hat Enterprise Linux for SAP Application\Virtual Datacenters (non-Production) with Smart Management, Standard	RH00153	RH00153RN	2,575	RH00153F3	RH00153F3RN	7,339
Red Hat Enterprise Linux Server for SAP Applications with Smart Management, Premium (Physical or Virtual Nodes)	RH00154	RH00154RN	1,491	RH00154F3	RH00154F3RN	4,249
Red Hat Enterprise Linux Server for SAP Applications (non-Production) with Smart Management, Standard (Physical or Virtual Nodes)	RH00155	RH00155RN	991	RH00155F3	RH00155F3RN	2,824
Red Hat Enterprise Linux Server for SAP HANA (non-Production) with Smart Management, Standard (Physical or Virtual Nodes)	RH00199	RH00199RN	991	RH00199F3	RH00199F3RN	2,824
Red Hat Enterprise Linux Server for SAP HANA with Smart Management, Premium (Physical or Virtual Nodes)	RH00198	RH00198RN	1,491	RH00198F3	RH00198F3RN	4,249
Red Hat Enterprise Linux for Virtual Datacenters with Smart Management (Disaster Recovery), Premium	RH00016	RH00016RN	1,913	RH00016F3	RH00016F3RN	5,452
Red Hat Enterprise Linux for Virtual Datacenters with Smart Management (Disaster Recovery), Standard	RH00017	RH00017RN	1,288	RH00017F3	RH00017F3RN	3,671
Red Hat Enterprise Linux Server with Smart Management (Disaster Recovery), Premium (Physical or Virtual Nodes)	RH00018	RH00018RN	746	RH00018F3	RH00018F3RN	2,126
Red Hat Enterprise Linux Server with Smart Management (Disaster Recovery), Standard (Physical or Virtual Nodes)	RH00019	RH00019RN	496	RH00019F3	RH00019F3RN	1,414
Red Hat Enterprise Linux Server Entry Level with Smart Management (Disaster Recovery), Self-support	RH00020	RH00020RN	271	RH00020F3	RH00020F3RN	772
Red Hat Enterprise Linux for SAP Application Virtual Datacenters with Smart Management (Disaster Recovery), Premium	RH00160	RH00160RN	1,913	RH00160F3	RH00160F3RN	5,452
Red Hat Enterprise Linux for SAP Application Virtual Datacenters (non-Production) with Smart Management, Standard	RH00161	RH00161RN	1,288	RH00161F3	RH00161F3RN	3,671
Red Hat Enterprise Linux Server for SAP Applications with Smart Management (Disaster Recovery), Premium (Physical or Virtual Nodes)	RH00162	RH00162RN	746	RH00162F3	RH00162F3RN	2,126
Red Hat Enterprise Linux Server for SAP Applications (non-Production) with Smart Management (Disaster Recovery), Standard (Physical or Virtual Nodes)	RH00163	RH00163RN	496	RH00163F3	RH00163F3RN	1,414
High Availability (Disaster Recovery)	RH00033	RH00033RN	200	RH00033F3	RH00033F3RN	570
High Availability for Unlimited Guests (Disaster Recovery)	RH00062	RH00062RN	499	RH00062F3	RH00062F3RN	1,422
Load Balancer (Disaster Recovery)	RH00036	RH00036RN	100	RH00036F3	RH00036F3RN	285
Resilient Storage (Disaster Recovery)	RH00034	RH00034RN	400	RH00034F3	RH00034F3RN	1,140
Resilient Storage for Unlimited Guests (Disaster Recovery)	RH00063	RH00063RN	999	RH00063F3	RH00063F3RN	2,847
Scalable File System (Disaster Recovery)	RH00035	RH00035RN	100	RH00035F3	RH00035F3RN	285
Smart Management (Disaster Recovery)	RH00039	RH00039RN	96	RH00039F3	RH00039F3RN	274
Smart Management for Unlimited Guests (Disaster Recovery)	RH00040	RH00040RN	288	RH00040F3	RH00040F3RN	821
Monitoring (Disaster Recovery)	RH00045	RH00045RN	48	RH00045F3	RH00045F3RN	137
Monitoring for Unlimited Guests (Disaster Recovery)	RH00046	RH00046RN	144	RH00046F3	RH00046F3RN	410

Smart Management with Monitoring (Disaster Recovery)	RH00047	RH00047RN	144	RH00047F3	RH00047F3RN	410
Smart Management with Monitoring for Unlimited Guests (Disaster Recovery)	RH00048	RH00048RN	432	RH00048F3	RH00048F3RN	1,231
Extended Update Support (Disaster Recovery)	RH00038	RH00038RN	125	RH00038F3	RH00038F3RN	356
Extended Update Support for Unlimited Guests (Disaster Recovery)	RH00064	RH00064RN	311	RH00064F3	RH00064F3RN	886

RHEL

	1 Year			3 Year		
Item Description	**New**	**Renewal**	**MSRP**	**New**	**Renewal**	**MSRP**
Red Hat Enterprise Linux Server, Premium (1-2 sockets) (Up to 1 guest)	RH0155783	RH0155783RN	1,299	RH0155783F3	RH0155783F3RN	3,702
Red Hat Enterprise Linux Server, Premium (1-2 sockets) (Up to 4 guests)	RH0134973	RH0134973RN	1,949	RH0134973F3	RH0134973F3RN	5,555
Red Hat Enterprise Linux Server, Premium (1-2 sockets) (Unlimited guests)	RH0197329	RH0197329RN	3,249	RH0197329F3	RH0197329F3RN	9,260
Red Hat Enterprise Linux Server, Premium (4 sockets) (Up to 1 guest)	RH0165545	RH0165545RN	2,598	RH0165545F3	RH0165545F3RN	7,404
Red Hat Enterprise Linux Server, Premium (4 sockets) (Up to 4 guests)	RH0153936	RH0153936RN	3,898	RH0153936F3	RH0153936F3RN	11,109
Red Hat Enterprise Linux Server, Premium (4 sockets) (Unlimited guests)	RH0133325	RH0133325RN	6,498	RH0133325F3	RH0133325F3RN	18,519
Red Hat Enterprise Linux Server, Premium (8 sockets) (Up to 1 guest)	RH0190786	RH0190786RN	5,196	RH0190786F3	RH0190786F3RN	14,809
Red Hat Enterprise Linux Server, Premium (8 sockets) (Up to 4 guests)	RH0103708	RH0103708RN	7,796	RH0103708F3	RH0103708F3RN	22,219
Red Hat Enterprise Linux Server, Premium (8 sockets) (Unlimited guests)	RH0105260	RH0105260RN	12,996	RH0105260F3	RH0105260F3RN	37,039
Red Hat Enterprise Linux Server, Premium (1 Virtual Machine up to 8 vCPUs)	RH0128910	RH0128910RN	$1,299	RH0128910F3	RH0128910F3RN	$3,702
Red Hat Enterprise Linux Server, Premium (1 Virtual Machine up to 16 vCPUs)	RH0198732	RH0198732RN	$2,598	RH0198732F3	RH0198732F3RN	$7,404
Red Hat Enterprise Linux Server, Premium (1 Virtual Machine up to 32 vCPUs)	RH0119942	RH0119942RN	$5,196	RH0119942F3	RH0119942F3RN	$14,809
Red Hat Enterprise Linux Server, Premium (2 sockets) (Up to 4 guests) with Resilient Storage	RH0163663	RH0163663RN	$2,748	RH0163663F3	RH0163663F3RN	$7,832
Red Hat Enterprise Linux Server, Premium (2 sockets) (Unlimited guests) with Resilient Storage	RH0110270	RH0110270RN	$4,048	RH0110270F3	RH0110270F3RN	$11,537
Red Hat Enterprise Linux Server, Premium (2 sockets) (Up to 4 guests) with Smart Management & Resilient Storage	RH0121680	RH0121680RN	$3,036	RH0121680F3	RH0121680F3RN	$8,653
Red Hat Enterprise Linux Server, Premium (2 sockets) (Unlimited guests) with Smart Management & Resilient Storage	RH0158978	RH0158978RN	$4,624	RH0158978F3	RH0158978F3RN	$13,178
Red Hat Enterprise Linux Server, Standard (1-2 sockets) (Up to 1 guest)	RH0101594	RH0101594RN	799	RH0101594F3	RH0101594F3RN	2,277
Red Hat Enterprise Linux Server, Standard (1-2 sockets) (Up to 4 guests)	RH0149709	RH0149709RN	1,199	RH0149709F3	RH0149709F3RN	3,417
Red Hat Enterprise Linux Server, Standard (1-2 sockets) (Unlimited guests)	RH0192098	RH0192098RN	1,999	RH0192098F3	RH0192098F3RN	5,697
Red Hat Enterprise Linux Server, Standard (4 sockets) (Up to 1 guest)	RH0125194	RH0125194RN	1,598	RH0125194F3	RH0125194F3RN	4,554
Red Hat Enterprise Linux Server, Standard (4 sockets) (Up to 4						

guests)	RH0106761	RH0106761RN	2,398	RH0106761F3	RH0106761F3RN	6,834
Red Hat Enterprise Linux Server, Standard (4 sockets) (Unlimited guests)	RH0100931	RH0100931RN	3,998	RH0100931F3	RH0100931F3RN	11,394
Red Hat Enterprise Linux Server, Standard (8 sockets) (Up to 1 guest)	RH0146513	RH0146513RN	3,196	RH0146513F3	RH0146513F3RN	9,109
Red Hat Enterprise Linux Server, Standard (8 sockets) (Up to 4 guests)	RH0117916	RH0117916RN	4,796	RH0117916F3	RH0117916F3RN	13,669
Red Hat Enterprise Linux Server, Standard (8 sockets) (Unlimited guests)	RH0186633	RH0186633RN	7,996	RH0186633F3	RH0186633F3RN	22,789
Red Hat Enterprise Linux Server, Standard (1 Virtual Machine up to 8 vCPUs)	RH0127380	RH0127380RN	$799	RH0127380F3	RH0127380F3RN	$2,277
Red Hat Enterprise Linux Server, Standard (1 Virtual Machine up to 16 vCPUs)	RH0145773	RH0145773RN	$1,598	RH0145773F3	RH0145773F3RN	$4,554
Red Hat Enterprise Linux Server, Standard (1 Virtual Machine up to 32 vCPUs)	RH0159387	RH0159387RN	$3,196	RH0159387F3	RH0159387F3RN	$9,109
Red Hat Enterprise Linux Server, Standard (2 sockets) (Up to 4 guests) with Resilient Storage	RH0181617	RH0181617RN	$1,998	RH0181617F3	RH0181617F3RN	$5,694
Red Hat Enterprise Linux Server, Standard (2 sockets) (Unlimited guests) with Resilient Storage	RH0148194	RH0148194RN	$2,798	RH0148194F3	RH0148194F3RN	$7,974
Red Hat Enterprise Linux Server, Standard (2 sockets) (Up to 4 guests) with Smart Management & Resilient Storage	RH0145996	RH0145996RN	$2,286	RH0145996F3	RH0145996F3RN	$6,515
Red Hat Enterprise Linux Server, Standard (2 sockets) (Unlimited guests) with Smart Management & Resilient Storage	RH0134532	RH0134532RN	$3,374	RH0134532F3	RH0134532F3RN	$9,616
Red Hat Enterprise Linux Server, Self-support (1-2 sockets) (Up to 1 guest)	RH0197181	RH0197181RN	349	RH0197181F3	RH0197181F3RN	995
Red Hat Enterprise Linux for SAP applications Premium (1-2 sockets) (Up to 1 guest)	RH0212070	RH0212070RN	1,299	RH0212070F3	RH0212070F3RN	3,702
Red Hat Enterprise Linux for SAP applications Premium (1-2 sockets) (Up to 4 guests)	RH0275404	RH0275404RN	1,949	RH0275404F3	RH0275404F3RN	5,555
Red Hat Enterprise Linux for SAP applications, Premium (1-2 sockets) (Unlimited guests)	RH0263582	RH0263582RN	3,249	RH0263582F3	RH0263582F3RN	9,260
Red Hat Enterprise Linux for SAP applications Premium (4 sockets) (Up to 1 guest)	RH0299208	RH0299208RN	2,598	RH0299208F3	RH0299208F3RN	7,404
Red Hat Enterprise Linux for SAP applications Premium (4 sockets (Up to 4 guests)	RH0295402	RH0295402RN	3,898	RH0295402F3	RH0295402F3RN	11,109
Red Hat Enterprise Linux for SAP applications, Premium (4 sockets) (Unlimited guests)	RH0295482	RH0295482RN	6,498	RH0295482F3	RH0295482F3RN	18,519
Red Hat Enterprise Linux for SAP applications Premium (8 sockets) (Up to 1 guest)	RH0275444	RH0275444RN	5,196	RH0275444F3	RH0275444F3RN	14,809
Red Hat Enterprise Linux for SAP applications Premium (8 sockets) (Up to 4 guests)	RH0274447	RH0274447RN	7,796	RH0274447F3	RH0274447F3RN	22,219
Red Hat Enterprise Linux for SAP applications, Premium (8 sockets) (Unlimited guests)	RH0213717	RH0213717RN	12,996	RH0213717F3	RH0213717F3RN	37,039
Red Hat Enterprise Linux for SAP applications (non-Production) Standard (1-2 sockets) (Up to 1 guest)	RH0202417	RH0202417RN	799	RH0202417F3	RH0202417F3RN	2,277
Red Hat Enterprise Linux for SAP applications (non-Production) Standard (1-2 sockets) (Up to 4 guests)	RH0254510	RH0254510RN	1,199	RH0254510F3	RH0254510F3RN	3,417
Red Hat Enterprise Linux for SAP applications (non-Production), Standard (1-2 sockets) (Unlimited guests)	RH0284432	RH0284432RN	1,999	RH0284432F3	RH0284432F3RN	5,697
Red Hat Enterprise Linux for SAP applications (non-Production) Standard (4 sockets) (Up to 1 guest)	RH0260810	RH0260810RN	1,598	RH0260810F3	RH0260810F3RN	4,554

Red Hat Enterprise Linux for SAP applications (non-Production) Standard (4 sockets) (Up to 4 guests)	RH0273025	RH0273025RN	2,398	RH0273025F3	RH0273025F3RN	6,834
Red Hat Enterprise Linux for SAP applications (non-Production), Standard (4 sockets) (Unlimited guests)	RH0286118	RH0286118RN	3,998	RH0286118F3	RH0286118F3RN	11,394
Red Hat Enterprise Linux for SAP applications (non-Production) Standard (8 sockets) (Up to 1 guest)	RH0236258	RH0236258RN	3,196	RH0236258F3	RH0236258F3RN	9,109
Red Hat Enterprise Linux for SAP applications (non-Production) Standard (8 sockets) (Up to 4 guests)	RH0293814	RH0293814RN	4,796	RH0293814F3	RH0293814F3RN	13,669
Red Hat Enterprise Linux for SAP applications (non-Production), Standard (8 sockets) (Unlimited guests)	RH0258149	RH0258149RN	7,996	RH0258149F3	RH0258149F3RN	22,789
Red Hat Enterprise Linux for IBM POWER, Premium (1-2 sockets) (Up to 15 LPARs)	RH0322810	RH0322810RN	4,300	RH0322810F3	RH0322810F3RN	12,255
Red Hat Enterprise Linux for IBM POWER, Premium (4 sockets) (Up to 30 LPARs)	RH0330979	RH0330979RN	8,600	RH0330979F3	RH0330979F3RN	24,510
Red Hat Enterprise Linux for IBM POWER, Premium (8 sockets) (Up to 60 LPARs)	RH0330307	RH0330307RN	17,200	RH0330307F3	RH0330307F3RN	49,020
Red Hat Enterprise Linux for IBM POWER, Premium (16 sockets) (Up to 120 LPARs)	RH0366227	RH0366227RN	34,400	RH0366227F3	RH0366227F3RN	98,040
Red Hat Enterprise Linux for IBM POWER, Standard (1-2 sockets) (Up to 15 LPARs)	RH0383454	RH0383454RN	2,700	RH0383454F3	RH0383454F3RN	7,695
Red Hat Enterprise Linux for IBM POWER, Standard (4 sockets) (Up to 30 LPARs)	RH0350482	RH0350482RN	5,400	RH0350482F3	RH0350482F3RN	15,390
Red Hat Enterprise Linux for IBM POWER, Standard (8 sockets) (Up to 60 LPARs)	RH0373830	RH0373830RN	10,800	RH0373830F3	RH0373830F3RN	30,780
Red Hat Enterprise Linux for IBM POWER, Standard (16 sockets) (Up to 120 LPARs)	RH0378841	RH0378841RN	21,600	RH0378841F3	RH0378841F3RN	61,560
Red Hat Enterprise Linux for IBM System z, Premium	RH0451709	RH0451709RN	18,000	RH0451709F3	RH0451709F3RN	51,300
Red Hat Enterprise Linux for IBM System z, Standard	RH0416249	RH0416249RN	15,000	RH0416249F3	RH0416249F3RN	42,750
Red Hat Enterprise Linux Server for HPC Head Node, Premium (1-2 sockets) (Up to 1 guest)	RH0515353	RH0515353RN	2,598	RH0515353F3	RH0515353F3RN	7,404
Red Hat Enterprise Linux Server for HPC Head Node, Premium (4 sockets) (Up to 1 guest)	RH0592709	RH0592709RN	5,196	RH0592709F3	RH0592709F3RN	14,809
Red Hat Enterprise Linux Server for HPC Head Node, Premium (8 sockets) (Up to 1 guest)	RH0557526	RH0557526RN	10,392	RH0557526F3	RH0557526F3RN	29,617
Red Hat Enterprise Linux Server for HPC Head Node, Standard (1-2 sockets) (Up to 1 guest)	RH0525573	RH0525573RN	1,598	RH0525573F3	RH0525573F3RN	4,554
Red Hat Enterprise Linux Server for HPC Head Node, Standard (4 sockets) (Up to 1 guest)	RH0535229	RH0535229RN	3,196	RH0535229F3	RH0535229F3RN	9,109
Red Hat Enterprise Linux Server for HPC Head Node, Standard (8 sockets) (Up to 1 guest)	RH0586408	RH0586408RN	6,392	RH0586408F3	RH0586408F3RN	18,217
Red Hat Enterprise Linux Server for HPC Compute Node, Self-support (1-2 sockets) (Up to 1 guest)	RH0635043	RH0635043RN	79	RH0635043F3	RH0635043F3RN	225
Red Hat Enterprise Linux Server for HPC Compute Node, Self-support (4 sockets) (Up to 1 guest)	RH0612148	RH0612148RN	158	RH0612148F3	RH0612148F3RN	450
Red Hat Enterprise Linux Server for HPC Compute Node, Self-support (8 sockets) (Up to 1 guest)	RH0604852	RH0604852RN	$316	RH0604852F3	RH0604852F3RN	$901
Red Hat Enterprise Linux Server for HPC Compute Node, Self-support (1-2 sockets) (Up to 1 guest) with Extended Update Support	RH0679408	RH0679408RN	$135	RH0679408F3	RH0679408F3RN	$385
Red Hat Enterprise Linux Server for HPC Compute Node, Self-support (4 sockets) (Up to 1 guest) with Extended Update Support	RH0693930	RH0693930RN	$270	RH0693930F3	RH0693930F3RN	$770

Red Hat Enterprise Linux Server for HPC Compute Node, Self-support (8 sockets) (Up to 1 guest) with Extended Update Support	RH0627122	RH0627122RN	$540	RH0627122F3	RH0627122F3RN	$1,539
Red Hat Enterprise Linux Desktop (50 Pack), Premium	RH0811325	RH0811325RN	$3,450	RH0811325F3	RH0811325F3RN	$9,833
Red Hat Enterprise Linux Desktop (50 Pack), Standard	RH0823221	RH0823221RN	$2,950	RH0823221F3	RH0823221F3RN	$8,408
Red Hat Enterprise Linux Desktop, Self-support	RH0844913	RH0844913RN	$49	RH0844913F3	RH0844913F3RN	$140
Red Hat Enterprise Linux Workstation, Premium	RH0923296	RH0923296RN	369	RH0923296F3	RH0923296F3RN	1,052
Red Hat Enterprise Linux Workstation, Standard	RH0958488	RH0958488RN	299	RH0958488F3	RH0958488F3RN	852
Red Hat Enterprise Linux Workstation, Standard (Up to 4 Guests)	RH0981731	RH0981731RN	449	RH0981731F3	RH0981731F3RN	1,280
Red Hat Enterprise Linux Workstation, Self-support (Up to 4 Guests)	RH0990680	RH0990680RN	269	RH0990680F3	RH0990680F3RN	767
Red Hat Enterprise Linux Workstation, Self-support	RH0986300	RH0986300RN	179	RH0986300F3	RH0986300F3RN	510
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (1-2 sockets) (Up to 1 guest)	RH0153045	RH0153045RN	650	RH0153045F3	RH0153045F3RN	1,853
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (1-2 sockets) (Up to 4 guests)	RH0148663	RH0148663RN	975	RH0148663F3	RH0148663F3RN	2,779
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (1-2 sockets) (Unlimited guests)	RH0124094	RH0124094RN	1,625	RH0124094F3	RH0124094F3RN	4,631
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (1-2 sockets) (Up to 1 guest)	RH0123387	RH0123387RN	400	RH0123387F3	RH0123387F3RN	1,140
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (1-2 sockets) (Up to 4 guests)	RH0173587	RH0173587RN	600	RH0173587F3	RH0173587F3RN	1,710
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (1-2 sockets) (Unlimited guests)	RH0109580	RH0109580RN	1,000	RH0109580F3	RH0109580F3RN	2,850
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (4 sockets) (Up to 1 guest)	RH0135859	RH0135859RN	1,299	RH0135859F3	RH0135859F3RN	3,702
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (4 sockets) (Up to 4 guests)	RH0191758	RH0191758RN	1,949	RH0191758F3	RH0191758F3RN	5,555
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (4 sockets) (Unlimited guests)	RH0124987	RH0124987RN	3,249	RH0124987F3	RH0124987F3RN	9,260
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (4 sockets) (Up to 1 guest)	RH0196391	RH0196391RN	799	RH0196391F3	RH0196391F3RN	2,277
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (4 sockets) (Up to 4 guests)	RH0100968	RH0100968RN	1,199	RH0100968F3	RH0100968F3RN	3,417
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (4 sockets) (Unlimited guests)	RH0191908	RH0191908RN	1,999	RH0191908F3	RH0191908F3RN	5,697
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (8 sockets) (Up to 1 guest)	RH0175996	RH0175996RN	2,598	RH0175996F3	RH0175996F3RN	7,404
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (8 sockets) (Up to 4 guests)	RH0132196	RH0132196RN	3,898	RH0132196F3	RH0132196F3RN	11,109
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (8 sockets) (Unlimited guests)	RH0150798	RH0150798RN	6,498	RH0150798F3	RH0150798F3RN	18,519
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (8 sockets) (Up to 1 guest)	RH0121157	RH0121157RN	1,598	RH0121157F3	RH0121157F3RN	4,554
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (8 sockets) (Up to 4 guests)	RH0126381	RH0126381RN	2,398	RH0126381F3	RH0126381F3RN	6,834
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (8 sockets) (Unlimited guests)	RH0188675	RH0188675RN	3,998	RH0188675F3	RH0188675F3RN	11,394
Red Hat Enterprise Linux Server (Disaster Recovery), Self-support (1-2 sockets) (Up to 1 guest)	RH0137873	RH0137873RN	175	RH0137873F3	RH0137873F3RN	499
Red Hat Enterprise Linux for IBM System z (Disaster Recovery),						

Premium	RH0470148	RH0470148RN	9000	RH0470148F3	RH0470148F3RN	25650
Red Hat Enterprise Linux for IBM System z (Disaster Recovery), Standard	RH0419992	RH0419992RN	7500	RH0419992F3	RH0419992F3RN	21375
High-Availability (1-2 sockets)	RH1145289	RH1145289RN	399	RH1145289F3	RH1145289F3RN	1,137
High-Availability (4 sockets)	RH1173900	RH1173900RN	798	RH1173900F3	RH1173900F3RN	2,274
High-Availability (8 sockets)	RH1149049	RH1149049RN	1,596	RH1149049F3	RH1149049F3RN	4,549
High-Availability (1 Virtual Machine up to 8 vCPUs)	RH1111255	RH1111255RN	399	RH1111255F3	RH1111255F3RN	1,137
High-Availability (1 Virtual Machine up to 16 vCPUs)	RH1192585	RH1192585RN	798	RH1192585F3	RH1192585F3RN	2,274
High-Availability (1 Virtual Machine up to 32 vCPUs)	RH1134556	RH1134556RN	1,596	RH1134556F3	RH1134556F3RN	4,549
Load Balancer (1-2 sockets)	RH1227988	RH1227988RN	199	RH1227988F3	RH1227988F3RN	567
Load Balancer (4 sockets)	RH1200185	RH1200185RN	398	RH1200185F3	RH1200185F3RN	1,134
Load Balancer (8 sockets)	RH1213377	RH1213377RN	796	RH1213377F3	RH1213377F3RN	2,269
Load Balancer (1 Virtual Machine up to 8 vCPUs)	RH1236422	RH1236422RN	199	RH1236422F3	RH1236422F3RN	567
Load Balancer (1 Virtual Machine up to 16 vCPUs)	RH1254868	RH1254868RN	398	RH1254868F3	RH1254868F3RN	1,134
Load Balancer (1 Virtual Machine up to 32 vCPUs)	RH1233335	RH1233335RN	796	RH1233335F3	RH1233335F3RN	2,269
Resilient Storage (1-2 sockets)	RH1387643	RH1387643RN	799	RH1387643F3	RH1387643F3RN	2,277
Resilient Storage (4 sockets)	RH1367869	RH1367869RN	1,598	RH1367869F3	RH1367869F3RN	4,554
Resilient Storage (8 sockets)	RH1316844	RH1316844RN	3,196	RH1316844F3	RH1316844F3RN	9,109
Resilient Storage (1 Virtual Machine up to 8 vCPUs)	RH1350153	RH1350153RN	799	RH1350153F3	RH1350153F3RN	2,277
Resilient Storage (1 Virtual Machine up to 16 vCPUs)	RH1355890	RH1355890RN	1,598	RH1355890F3	RH1355890F3RN	4,554
Resilient Storage (1 Virtual Machine up to 32 vCPUs)	RH1370284	RH1370284RN	3,196	RH1370284F3	RH1370284F3RN	9,109
Scalable File System (1-2 sockets)	RH1414165	RH1414165RN	199	RH1414165F3	RH1414165F3RN	567
Scalable File System (4 sockets)	RH1493836	RH1493836RN	398	RH1493836F3	RH1493836F3RN	1,134
Scalable File System (8 sockets)	RH1416373	RH1416373RN	796	RH1416373F3	RH1416373F3RN	2,269
Scalable File System (1 Virtual Machine up to 8 vCPUs)	RH1446595	RH1446595RN	199	RH1446595F3	RH1446595F3RN	567
Scalable File System (1 Virtual Machine up to 16 vCPUs)	RH1464554	RH1464554RN	398	RH1464554F3	RH1464554F3RN	1,134
Scalable File System (1 Virtual Machine up to 32 vCPUs)	RH1432652	RH1432652RN	796	RH1432652F3	RH1432652F3RN	2,269
Scalable File System for HPC Compute Node (1-2 sockets)	RH1985477	RH1985477RN	29	RH1985477F3	RH1985477F3RN	83
Scalable File System for HPC Compute Node (4 sockets)	RH1915257	RH1915257RN	58	RH1915257F3	RH1915257F3RN	165
Scalable File System for HPC Compute Node (8 sockets)	RH1986343	RH1986343RN	116	RH1986343F3	RH1986343F3RN	331
Smart Management (Up to 1 guest)	RH1596138	RH1596138RN	192	RH1596138F3	RH1596138F3RN	547
Smart Management (Up to 4 guests)	RH1583357	RH1583357RN	288	RH1583357F3	RH1583357F3RN	821
Smart Management (Unlimited guests)	RH1521643	RH1521643RN	576	RH1521643F3	RH1521643F3RN	1,642
RHN Monitoring (Up to 1 guest)	RH1569626	RH1569626RN	96	RH1569626F3	RH1569626F3RN	274
RHN Monitoring (Up to 4 guests)	RH1539802	RH1539802RN	144	RH1539802F3	RH1539802F3RN	410
RHN Monitoring (Unlimited guests)	RH1532041	RH1532041RN	288	RH1532041F3	RH1532041F3RN	821
Smart Management with RHN Monitoring (Up to 1 guest)	RH1519992	RH1519992RN	288	RH1519992F3	RH1519992F3RN	821
Smart Management with RHN Monitoring (Up to 4 guests)	RH1589135	RH1589135RN	432	RH1589135F3	RH1589135F3RN	1,231
Smart Management with RHN Monitoring (Unlimited guests)	RH1598614	RH1598614RN	864	RH1598614F3	RH1598614F3RN	2,462

Smart Management (Unlimited instance support per IFL) for IBM System z	RH1552955	RH1552955RN	2,000	RH1552955F3	RH1552955F3RN	5,700
RHN Monitoring (Unlimited instance support per IFL) for IBM System z	RH1551622	RH1551622RN	1,000	RH1551622F3	RH1551622F3RN	2,850
Smart Management with RHN Monitoring (Unlimited instance support per IFL) for IBM System z	RH1588330	RH1588330RN	3,000	RH1588330F3	RH1588330F3RN	8,550
Smart Management for Red Hat Enterprise Linux Server for HPC Compute Node (Up to 1 guest)	RH1549535	RH1549535RN	25	RH1549535F3	RH1549535F3RN	71
RHN Monitoring for Red Hat Enterprise Linux Server for HPC Compute Node (Up to 1 guest)	RH1554808	RH1554808RN	13	RH1554808F3	RH1554808F3RN	37
Smart Management with Monitoring for Red Hat Enterprise Linux Server for HPC Compute Node (Up to 1 guest)	RH1514118	RH1514118RN	38	RH1514118F3	RH1514118F3RN	108
Extended Update Support for Red Hat Enterprise Linux Server (1-2 sockets)	RH1792702	RH1792702RN	249	RH1792702F3	RH1792702F3RN	710
Extended Update Support for Red Hat Enterprise Linux Server (4 sockets)	RH1790090	RH1790090RN	498	RH1790090F3	RH1790090F3RN	1,419
Extended Update Support for Red Hat Enterprise Linux Server (8 sockets)	RH1710028	RH1710028RN	996	RH1710028F3	RH1710028F3RN	2,839
Extended Update Support for Red Hat Enterprise Linux Server (1 Virtual Machine up to 8 vCPUs)	RH1713720	RH1713720RN	249	RH1713720F3	RH1713720F3RN	710
Extended Update Support for Red Hat Enterprise Linux Server (1 Virtual Machine up to 16 vCPUs)	RH1705316	RH1705316RN	498	RH1705316F3	RH1705316F3RN	1,419
Extended Update Support for Red Hat Enterprise Linux Server (1 Virtual Machine up to 32 vCPUs)	RH1722882	RH1722882RN	996	RH1722882F3	RH1722882F3RN	2,839
Extended Update Support for Red Hat Enterprise Linux for IBM POWER (1-2 sockets)	RH3511581	RH3511581RN	249	RH3511581F3	RH3511581F3RN	710
Extended Update Support for Red Hat Enterprise Linux for IBM POWER (4 sockets)	RH3553740	RH3553740RN	498	RH3553740F3	RH3553740F3RN	1,419
Extended Update Support for Red Hat Enterprise Linux for IBM POWER (8 sockets)	RH3546822	RH3546822RN	996	RH3546822F3	RH3546822F3RN	2,839
Extended Update Support for Red Hat Enterprise Linux for IBM System z	RH3651026	RH3651026RN	1000	RH3651026F3	RH3651026F3RN	2,850
Red Hat Enterprise Linux Server, Premium (1-2 sockets) (Up to 1 guest) with Smart Management	RH0103678	RH0103678RN	1,491	RH0103678F3	RH0103678F3RN	4,249
Red Hat Enterprise Linux Server, Premium (1-2 sockets) (Up to 4 guests) with Smart Management	RH0108596	RH0108596RN	2,237	RH0108596F3	RH0108596F3RN	6,375
Red Hat Enterprise Linux Server, Premium (1-2 sockets) (Unlimited guests) with Smart Management	RH0149450	RH0149450RN	3,825	RH0149450F3	RH0149450F3RN	10,901
Red Hat Enterprise Linux Server, Premium (4 sockets) (Up to 1 guest) with Smart Management	RH0103188	RH0103188RN	2,790	RH0103188F3	RH0103188F3RN	7,952
Red Hat Enterprise Linux Server, Premium (4 sockets) (Up to 4 guests) with Smart Management	RH0165145	RH0165145RN	4,186	RH0165145F3	RH0165145F3RN	11,930
Red Hat Enterprise Linux Server, Premium (4 sockets) (Unlimited guests) with Smart Management	RH0176226	RH0176226RN	7,074	RH0176226F3	RH0176226F3RN	20,161
Red Hat Enterprise Linux Server, Premium (8 sockets) (Up to 1 guest) with Smart Management	RH0170263	RH0170263RN	5,388	RH0170263F3	RH0170263F3RN	15,356
Red Hat Enterprise Linux Server, Premium (8 sockets) (Up to 4 guests) with Smart Management	RH0114547	RH0114547RN	8,084	RH0114547F3	RH0114547F3RN	23,039
Red Hat Enterprise Linux Server, Premium (8 sockets) (Unlimited guests) with Smart Management	RH0172910	RH0172910RN	13,572	RH0172910F3	RH0172910F3RN	38,680
Red Hat Enterprise Linux Server, Premium (1 Virtual Machine up to 8	RH0123643	RH0123643RN	$1,491	RH0123643F3	RH0123643F3RN	$4,249

vCPUs) with Smart Management						
Red Hat Enterprise Linux Server, Premium (1 Virtual Machine up to 16 vCPUs) with Smart Management	RH0173578	RH0173578RN	$2,790	RH0173578F3	RH0173578F3RN	$7,952
Red Hat Enterprise Linux Server, Premium (1 Virtual Machine up to 32 vCPUs) with Smart Management	RH0143874	RH0143874RN	$5,388	RH0143874F3	RH0143874F3RN	$15,356
Red Hat Enterprise Linux Server, Standard (1-2 sockets) (Up to 1 guest) with Smart Management	RH0184831	RH0184831RN	991	RH0184831F3	RH0184831F3RN	2,824
Red Hat Enterprise Linux Server, Standard (1-2 sockets) (Up to 4 guests) with Smart Management	RH0180191	RH0180191RN	1,487	RH0180191F3	RH0180191F3RN	4,238
Red Hat Enterprise Linux Server, Standard (1-2 sockets) (Unlimited guests) with Smart Management	RH0159981	RH0159981RN	2,575	RH0159981F3	RH0159981F3RN	7,339
Red Hat Enterprise Linux Server, Standard (4 sockets) (Up to 1 guest) with Smart Management	RH0178397	RH0178397RN	1,790	RH0178397F3	RH0178397F3RN	5,102
Red Hat Enterprise Linux Server, Standard (4 sockets) (Up to 4 guests) with Smart Management	RH0158630	RH0158630RN	2,686	RH0158630F3	RH0158630F3RN	7,655
Red Hat Enterprise Linux Server, Standard (4 sockets) (Unlimited guests) with Smart Management	RH0118943	RH0118943RN	4,574	RH0118943F3	RH0118943F3RN	13,036
Red Hat Enterprise Linux Server, Standard (8 sockets) (Up to 1 guest) with Smart Management	RH0187056	RH0187056RN	3,388	RH0187056F3	RH0187056F3RN	9,656
Red Hat Enterprise Linux Server, Standard (8 sockets) (Up to 4 guests) with Smart Management	RH0136145	RH0136145RN	5,084	RH0136145F3	RH0136145F3RN	14,489
Red Hat Enterprise Linux Server, Standard (8 sockets) (Unlimited guests) with Smart Management	RH0198682	RH0198682RN	8,572	RH0198682F3	RH0198682F3RN	24,430
Red Hat Enterprise Linux Server, Standard (1 Virtual Machine up to 8 vCPUs) with Smart Management	RH0119749	RH0119749RN	$991	RH0119749F3	RH0119749F3RN	$2,824
Red Hat Enterprise Linux Server, Standard (1 Virtual Machine up to 16 vCPUs) with Smart Management	RH0100721	RH0100721RN	$1,790	RH0100721F3	RH0100721F3RN	$5,102
Red Hat Enterprise Linux Server, Standard (1 Virtual Machine up to 32 vCPUs) with Smart Management	RH0135033	RH0135033RN	$3,388	RH0135033F3	RH0135033F3RN	$9,656
Red Hat Enterprise Linux Server, Self-support 1-2 sockets) (Up to 1 guest) with Smart Management	RH0126472	RH0126472RN	541	RH0126472F3	RH0126472F3RN	1,542
Red Hat Enterprise Linux for SAP applications Premium (1-2 sockets) (Up to 1 guest) with Smart Management	RH0228601	RH0228601RN	1,491	RH0228601F3	RH0228601F3RN	4,249
Red Hat Enterprise Linux for SAP applications Premium (1-2 sockets) (Up to 4 guests) with Smart Management	RH0242027	RH0242027RN	2,237	RH0242027F3	RH0242027F3RN	6,375
Red Hat Enterprise Linux for SAP applications, Premium (1-2 sockets) (Unlimited guests) with Smart Management	RH0232409	RH0232409RN	3,825	RH0232409F3	RH0232409F3RN	10,901
Red Hat Enterprise Linux for SAP applications Premium (4 sockets) (Up to 1 guest) with Smart Management	RH0292495	RH0292495RN	2,790	RH0292495F3	RH0292495F3RN	7,952
Red Hat Enterprise Linux for SAP applications Premium (4 sockets (Up to 4 guests) with Smart Management	RH0261369	RH0261369RN	4,186	RH0261369F3	RH0261369F3RN	11,930
Red Hat Enterprise Linux for SAP applications, Premium (4 sockets) (Unlimited guests) with Smart Management	RH0286853	RH0286853RN	7,074	RH0286853F3	RH0286853F3RN	20,161
Red Hat Enterprise Linux for SAP applications Premium (8 sockets) (Up to 1 guest) with Smart Management	RH0239761	RH0239761RN	5,388	RH0239761F3	RH0239761F3RN	15,356
Red Hat Enterprise Linux for SAP applications Premium (8 sockets) (Up to 4 guests) with Smart Management	RH0282798	RH0282798RN	8,084	RH0282798F3	RH0282798F3RN	23,039
Red Hat Enterprise Linux for SAP applications, Premium (8 sockets) (Unlimited guests) with Smart Management	RH0212420	RH0212420RN	13,572	RH0212420F3	RH0212420F3RN	38,680
Red Hat Enterprise Linux for SAP applications (non-Production) Standard (1-2 sockets)(Up to 1 guest) with Smart Management	RH0293539	RH0293539RN	991	RH0293539F3	RH0293539F3RN	2,824

Red Hat Enterprise Linux for SAP applications (non-Production) Standard (1-2 sockets)(Up to 4 guests) with Smart Management	RH0203191	RH0203191RN	1,487	RH0203191F3	RH0203191F3RN	4,238
Red Hat Enterprise Linux for SAP applications (non-Production), Standard (1-2 sockets) (Unlimited guests) with Smart Management	RH0210997	RH0210997RN	2,575	RH0210997F3	RH0210997F3RN	7,339
Red Hat Enterprise Linux for SAP applications (non-Production) Standard (4 sockets)(Up to 1 guest) with Smart Management	RH0202641	RH0202641RN	1,790	RH0202641F3	RH0202641F3RN	5,102
Red Hat Enterprise Linux for SAP applications (non-Production) Standard (4 sockets)(Up to 4 guests) with Smart Management	RH0288150	RH0288150RN	2,686	RH0288150F3	RH0288150F3RN	7,655
Red Hat Enterprise Linux for SAP applications (non-Production), Standard (4 sockets) (Unlimited guests) with Smart Management	RH0231554	RH0231554RN	4,574	RH0231554F3	RH0231554F3RN	13,036
Red Hat Enterprise Linux for SAP applications (non-Production) Standard (8 sockets)(Up to 1 guest) with Smart Management	RH0240589	RH0240589RN	3,388	RH0240589F3	RH0240589F3RN	9,656
Red Hat Enterprise Linux for SAP applications (non-Production) Standard (8 sockets)(Up to 4 guests) with Smart Management	RH0219863	RH0219863RN	5,084	RH0219863F3	RH0219863F3RN	14,489
Red Hat Enterprise Linux for SAP applications (non-Production), Standard (8 sockets) (Unlimited guests) with Smart Management	RH0284724	RH0284724RN	8,572	RH0284724F3	RH0284724F3RN	24,430
Red Hat Enterprise Linux for IBM POWER, Premium (1-2 sockets) (Up to 15 LPARs) with Smart Management	RH0374352	RH0374352RN	4,876	RH0374352F3	RH0374352F3RN	13,897
Red Hat Enterprise Linux for IBM POWER, Premium (4 sockets)\A0 (Up to 30 LPARs) with Smart Management	RH0300770	RH0300770RN	9,176	RH0300770F3	RH0300770F3RN	26,152
Red Hat Enterprise Linux for IBM POWER, Premium (8 sockets) (Up to 60 LPARs) with Smart Management	RH0391772	RH0391772RN	17,776	RH0391772F3	RH0391772F3RN	50,662
Red Hat Enterprise Linux for IBM POWER, Premium (16 sockets) (Up to 120 LPARs) with Smart Management	RH0369694	RH0369694RN	34,976	RH0369694F3	RH0369694F3RN	99,682
Red Hat Enterprise Linux for IBM POWER, Standard (1-2 sockets) (Up to 15 LPARs) with Smart Management	RH0326831	RH0326831RN	3,276	RH0326831F3	RH0326831F3RN	9,337
Red Hat Enterprise Linux for IBM POWER, Standard (4 sockets)\A0 (Up to 30 LPARs) with Smart Management	RH0380468	RH0380468RN	5,976	RH0380468F3	RH0380468F3RN	17,032
Red Hat Enterprise Linux for IBM POWER, Standard (8 sockets) (Up to 60 LPARs) with Smart Management	RH0306051	RH0306051RN	11,376	RH0306051F3	RH0306051F3RN	32,422
Red Hat Enterprise Linux for IBM POWER, Standard (16 sockets) (Up to 120 LPARs) with Smart Management	RH0331565	RH0331565RN	22,176	RH0331565F3	RH0331565F3RN	63,202
Red Hat Enterprise Linux for IBM System z, Premium with Smart Management	RH0407062	RH0407062RN	20,000	RH0407062F3	RH0407062F3RN	57,000
Red Hat Enterprise Linux for IBM System z, Standard with Smart Management	RH0407774	RH0407774RN	17,000	RH0407774F3	RH0407774F3RN	48,450
Red Hat Enterprise Linux Server for HPC Head Node, Premium (1-2 sockets) (Up to 1 guest) with Smart Management	RH0584599	RH0584599RN	2,790	RH0584599F3	RH0584599F3RN	7,952
Red Hat Enterprise Linux Server for HPC Head Node, Premium (4 sockets) (Up to 1 guest) with Smart Management	RH0546946	RH0546946RN	5,388	RH0546946F3	RH0546946F3RN	15,356
Red Hat Enterprise Linux Server for HPC Head Node, Premium (8 sockets) (Up to 1 guest) with Smart Management	RH0551406	RH0551406RN	10,584	RH0551406F3	RH0551406F3RN	30,164
Red Hat Enterprise Linux Server for HPC Head Node, Standard (1-2 sockets) (Up to 1 guest) with Smart Management	RH0574391	RH0574391RN	1,790	RH0574391F3	RH0574391F3RN	5,102
Red Hat Enterprise Linux Server for HPC Head Node, Standard (4 sockets) (Up to 1 guest) with Smart Management	RH0570794	RH0570794RN	3,388	RH0570794F3	RH0570794F3RN	9,656
Red Hat Enterprise Linux Server for HPC Head Node, Standard (8 sockets) (Up to 1 guest) with Smart Management	RH0500915	RH0500915RN	6,584	RH0500915F3	RH0500915F3RN	18,764
Red Hat Enterprise Linux Server for HPC Compute Node, Self-support (1-2 sockets) (Up to 1 guest) with Smart Management	RH0612908	RH0612908RN	104	RH0612908F3	RH0612908F3RN	296
Red Hat Enterprise Linux Server for HPC Compute Node, Self-	RH0610743	RH0610743RN	183	RH0610743F3	RH0610743F3RN	522

support (4 sockets) (Up to 1 guest) with Smart Management						
Red Hat Enterprise Linux Server for HPC Compute Node, Self-support (8 sockets) (Up to 1 guest) with Smart Management	RH0666304	RH0666304RN	341	RH0666304F3	RH0666304F3RN	972
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (1-2 sockets) (Up to 1 guest) with Smart Management	RH0141911	RH0141911RN	746	RH0141911F3	RH0141911F3RN	2,126
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (1-2 sockets) (Up to 4 guests) with Smart Management	RH0105535	RH0105535RN	1,119	RH0105535F3	RH0105535F3RN	3,189
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (1-2 sockets) (Unlimited guests) with Smart Management	RH0110979	RH0110979RN	1,913	RH0110979F3	RH0110979F3RN	5,452
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (4 sockets) (Up to 1 guest) with Smart Management	RH0194275	RH0194275RN	1,395	RH0194275F3	RH0194275F3RN	3,976
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (4 sockets) (Up to 4 guests) with Smart Management	RH0166681	RH0166681RN	2,093	RH0166681F3	RH0166681F3RN	5,965
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (4 sockets) (Unlimited guests) with Smart Management	RH0140053	RH0140053RN	3,537	RH0140053F3	RH0140053F3RN	10,080
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (8 sockets) (Up to 1 guest) with Smart Management	RH0175227	RH0175227RN	2,694	RH0175227F3	RH0175227F3RN	7,678
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (8 sockets) (Up to 4 guests) with Smart Management	RH0110055	RH0110055RN	4,042	RH0110055F3	RH0110055F3RN	11,520
Red Hat Enterprise Linux Server (Disaster Recovery) Premium (8 sockets) (Unlimited guests) with Smart Management	RH0192988	RH0192988RN	6,786	RH0192988F3	RH0192988F3RN	19,340
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (1-2 sockets) (Up to 1 guest) with Smart Management	RH0163448	RH0163448RN	496	RH0163448F3	RH0163448F3RN	1,414
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (1-2 sockets) (Up to 4 guests) with Smart Management	RH0190766	RH0190766RN	744	RH0190766F3	RH0190766F3RN	2,120
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (1-2 sockets) (Unlimited guests) with Smart Management	RH0153733	RH0153733RN	1,288	RH0153733F3	RH0153733F3RN	3,671
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (4 sockets) (Up to 1 guest) with Smart Management	RH0114752	RH0114752RN	895	RH0114752F3	RH0114752F3RN	2,551
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (4 sockets) (Up to 4 guests) with Smart Management	RH0104738	RH0104738RN	1,343	RH0104738F3	RH0104738F3RN	3,828
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (4 sockets) (Unlimited guests) with Smart Management	RH0130734	RH0130734RN	2,287	RH0130734F3	RH0130734F3RN	6,518
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (8 sockets) (Up to 1 guest) with Smart Management	RH0169500	RH0169500RN	1,694	RH0169500F3	RH0169500F3RN	4,828
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (8 sockets) (Up to 4 guests) with Smart Management	RH0121437	RH0121437RN	2,542	RH0121437F3	RH0121437F3RN	7,245
Red Hat Enterprise Linux Server (Disaster Recovery) Standard (8 sockets) (Unlimited guests) with Smart Management	RH0119225	RH0119225RN	4,286	RH0119225F3	RH0119225F3RN	12,215
Red Hat Enterprise Linux Server (Disaster Recovery), Self-support (1-2 sockets) (Up to 1 guest) with Smart Management	RH0128188	RH0128188RN	271	RH0128188F3	RH0128188F3RN	772
Red Hat Enterprise Linux for IBM System z (Disaster Recovery), Premium with Smart Management	RH0493440	RH0493440RN	10000	RH0493440F3	RH0493440F3RN	28500
Red Hat Enterprise Linux for IBM System z (Disaster Recovery), Standard with Smart Management	RH0451216	RH0451216RN	$8,500	RH0451216F3	RH0451216F3RN	$24,225
Red Hat Enterprise Linux Developer Support, Professional	RH2282403	RH2282403RN	$5,000	RH2282403F3	RH2282403F3RN	$14,250
Red Hat Enterprise Linux Developer Support, Enterprise	RH2264664	RH2264664RN	$10,000	RH2264664F3	RH2264664F3RN	$28,500
Red Hat Enterprise Linux Developer Suite	RH2262474	RH2262474RN	$99	RH2262474F3	RH2262474F3RN	$282
Red Hat Enterprise Linux Developer Workstation, Professional	RH3482727	RH3482727RN	$299	RH3482727F3	RH3482727F3RN	$852
Red Hat Enterprise Linux Developer Workstation, Enterprise	RH3413336	RH3413336RN	$1,280			

Extended Update Support for Red Hat Enterprise Linux for IBM POWER (Disaster Recovery) (1-2 sockets)	RH3529306	RH3529306RN	$125	RH3529306F3	RH3529306F3RN	$356
Extended Update Support for Red Hat Enterprise Linux for IBM POWER (Disaster Recovery) (4 sockets)	RH3567966	RH3567966RN	$249	RH3567966F3	RH3567966F3RN	$710
Extended Update Support for Red Hat Enterprise Linux for IBM POWER (Disaster Recovery) (8 sockets)	RH3525730	RH3525730RN	$498	RH3525730F3	RH3525730F3RN	$1,419
Extended Update Support for Red Hat Enterprise Linux for IBM System z (Disaster Recovery)	RH3603682	RH3603682RN	$500	RH3603682F3	RH3603682F3RN	$1,425
High-Availability (Disaster Recovery) (1-2 sockets)	RH1113009	RH1113009RN	$200	RH1113009F3	RH1113009F3RN	$570
High-Availability (Disaster Recovery) (4 sockets)	RH1150740	RH1150740RN	$399	RH1150740F3	RH1150740F3RN	$1,1375
High-Availability (Disaster Recovery) (8 sockets)	RH1179692	RH1179692RN	$798	RH1179692F3	RH1179692F3RN	$2,274
Load Balancer (Disaster Recovery) (1-2 sockets)	RH1256552	RH1256552RN	$100	RH1256552F3	RH1256552F3RN	$285
Load Balancer (Disaster Recovery) (4 sockets)	RH1299620	RH1299620RN	$199	RH1299620F3	RH1299620F3RN	$567
Load Balancer (Disaster Recovery) (8 sockets)	RH1231162	RH1231162RN	$398	RH1231162F3	RH1231162F3RN	$1,134
Resilient Storage (Disaster Recovery) (1-2 sockets)	RH1346355	RH1346355RN	$400	RH1346355F3	RH1346355F3RN	$1,140
Resilient Storage (Disaster Recovery) (4 sockets)	RH1334279	RH1334279RN	$799	RH1334279F3	RH1334279F3RN	$2,277
Resilient Storage (Disaster Recovery) (8 sockets)	RH1341888	RH1341888RN	$1,598	RH1341888F3	RH1341888F3RN	$4,554
Scalable File System (Disaster Recovery) (1-2 sockets)	RH1497392	RH1497392RN	$100	RH1497392F3	RH1497392F3RN	$285
Scalable File System (Disaster Recovery) (4 sockets)	RH1401538	RH1401538RN	$199	RH1401538F3	RH1401538F3RN	$567
Scalable File System (Disaster Recovery) (8 sockets)	RH1477172	RH1477172RN	$398	RH1477172F3	RH1477172F3RN	$1,134
Smart Management (Up to 1 guest) (Disaster Recovery)	RH1515453	RH1515453RN	$96	RH1515453F3	RH1515453F3RN	$274
Smart Management (Up to 4 guests) (Disaster Recovery)	RH1506115	RH1506115RN	$144	RH1506115F3	RH1506115F3RN	$410
Smart Management (Unlimited guests) (Disaster Recovery)	RH1552292	RH1552292RN	$288	RH1552292F3	RH1552292F3RN	$821
Extended Update Support for Red Hat Enterprise Linux Server (Disaster Recovery) (1-2 sockets)	RH1788738	RH1788738RN	$125	RH1788738F3	RH1788738F3RN	$356
Extended Update Support for Red Hat Enterprise Linux Server (Disaster Recovery) (4 sockets)	RH1795836	RH1795836RN	$249	RH1795836F3	RH1795836F3RN	$710
Extended Update Support for Red Hat Enterprise Linux Server (Disaster Recovery) (8 sockets)	RH1788464	RH1788464RN	$498	RH1788464F3	RH1788464F3RN	$1,419
Red Hat Certificate System (Starter Pack)	MCT0840	MCT0840RN	$10,000	MCT0840F3	MCT0840F3RN	$28,500
Red Hat Certificate System	MCT0697	MCT0697RN	$6	MCT0697F3	MCT0697F3RN	$17
Red Hat Certificate System for Solaris (Starter Pack)	MCT0842	MCT0842RN	$10,000	MCT0842F3	MCT0842F3RN	$28,500
Red Hat Certificate System for Solaris	MCT0819	MCT0819RN	$6	MCT0819F3	MCT0819F3RN	$17

RHEV

RHEV	**1 Year**			**3 Year**		
Item Description	**New**	**Renewal**	**MSRP**	**New**	**Renewal**	**MSRP**
Red Hat Enterprise Virtualization (2-sockets), Premium	RV0213787	RV0213787RN	$1,498	RV0213787F3	RV0213787F3RN	$4,269
Red Hat Enterprise Virtualization (2-sockets), Standard	RV0236407	RV0236407RN	$998	RV0236407F3	RV0236407F3RN	$2,844
Red Hat Enterprise Virtualization for IBM Power, Premium (1 Socket-Pair)	RH00308	RH00308RN	$1,498	RH00308F3	RH00308F3RN	$4,269

Red Hat Enterprise Virtualization for IBM Power, Standard (1 Socket-Pair)	RH00309	RH00309RN	$998	RH00309F3	RH00309F3RN	$2,844
Red Hat Enterprise Virtualization for Disaster Recovery (2-sockets), Premium	RV0226880	RV0226880RN	$749	RV0226880F3	RV0226880F3RN	$2,135
Red Hat Enterprise Virtualization for Disaster Recovery (2-sockets), Standard	RV0235489	RV0235489RN	$499	RV0235489F3	RV0235489F3RN	$1,422
Red Hat Enterprise Linux with Smart Virtualization, Premium (2-sockets)	MCT2927	MCT2927RN	$3,499	MCT2927F3	MCT2927F3RN	$9,972
Red Hat Enterprise Linux with Smart Virtualization, Standard (2-sockets)	MCT2930	MCT2930RN	$2,699	MCT2930F3	MCT2930F3RN	$7,692
Red Hat Enterprise Linux with Smart Virtualization and Management, Premium (2-sockets)	MCT2989	MCT2989RN	$4,075	MCT2989F3	MCT2989F3RN	$11,614
Red Hat Enterprise Linux with Smart Virtualization and Management, Standard (2-sockets)	MCT2990	MCT2990RN	$3,275	MCT2990F3	MCT2990F3RN	$9,334
Red Hat Enterprise Linux with Smart Virtualization (Disaster Recovery), Standard (2-sockets)	MCT3021	MCT3021RN	$1,350	MCT3021F3	MCT3021F3RN	$3,848
Red Hat Enterprise Linux with Smart Virtualization (Disaster Recovery), Premium (2-sockets)	MCT3020	MCT3020RN	$1,750	MCT3020F3	MCT3020F3RN	$4,988

MRG

MRG	1 Year			3 Year		
Item Description	**New**	**Renewal**	**MSRP**	**New**	**Renewal**	**MSRP**
Red Hat Enterprise MRG Realtime, Standard (1-2 sockets)	RH2985771	RH2985771RN	$1,549	RH2985771F3	RH2985771F3RN	$4,415
Red Hat Enterprise MRG Realtime, Standard (4 sockets)	RH2993842	RH2993842RN	$3,098	RH2993842F3	RH2993842F3RN	$8,829
Red Hat Enterprise MRG Realtime, Standard (8 sockets)	RH2946122	RH2946122RN	$6,196	RH2946122F3	RH2946122F3RN	$17,659
Red Hat Enterprise MRG Realtime, Premium (1-2 sockets)	RH2951752	RH2951752RN	$2,199	RH2951752F3	RH2951752F3RN	$6,267
Red Hat Enterprise MRG Realtime, Premium (4 sockets)	RH2985021	RH2985021RN	$4,398	RH2985021F3	RH2985021F3RN	$12,534
Red Hat Enterprise MRG Realtime, Premium (8 sockets)	RH2968864	RH2968864RN	$8,796	RH2968864F3	RH2968864F3RN	$25,069
Red Hat Enterprise MRG Grid Execute Node, Standard (1 socket)	MCT1695	MCT1695RN	$650	MCT1695F3	MCT1695F3RN	$1,853

RHN

RHN	1 Year			3 Years		
Item Description	**New**	**Renewal**	**MSRP**	**New**	**Renewal**	**MSRP**
Red Hat Satellite Capsule Server	MCT0369	MCT0369RN	$2,500	MCT0369F3	MCT0369F3RN	$7,125
Red Hat Satellite	MCT0370	MCT0370RN	$10,000	MCT0370F3	MCT0370F3RN	$28,500
Red Hat Satellite Starter Pack (manage up to 50 Registered RHEL Instances)	MCT1650	MCT1650RN	$4,999	MCT1650F3	MCT1650F3RN	$14,247
CloudForms (10-pack)	MCT2358		$2,499			

Storage

RHN	1 Year			3 Years		

Item Description	New	Renewal	MSRP	New	Renewal	MSRP
Red Hat Storage Server for On-premise, Premium (2 Nodes + 1 Node for quorum setup)	RS0143423	RS0143423RN	$15,000	RS0143423F3	RS01434233RN	$42,750
Red Hat Storage Server for On-premise, Premium (4 Nodes)	RS0191579	RS0191579RN	$28,500	RS0191579F3	RS0191579F3RN	$81,225
Red Hat Storage Server for On-premise, Premium (8 Nodes)	RS0161878	RS0161878RN	$54,000	RS0161878F3	RS01618783RN	$153,900
Red Hat Storage Server for On-premise, Premium (16 Nodes)	RS0137398	RS0137398RN	$102,000	RS0137398F3	RS01373983RN	$290,700
Red Hat Storage Server for On-premise, Premium (32 Nodes)	RS0122446	RS0122446RN	$192,000	RS0122446F3	RS0122446F3RN	$547,200
Red Hat Storage Server for On-premise, Premium (64 Nodes)	RS0145777	RS0145777RN	$360,000	RS0145777F3	RS0145777F3RN	$1,026,000
Red Hat Storage Server for On-premise, Standard (2 Nodes + 1 Node for quorum setup)	RS0116327	RS0116327RN	$10,000	RS0116327F3	RS0116327F3RN	$28,500
Red Hat Storage Server for On-premise, Standard (4 Nodes)	RS0124420	RS0124420RN	$19,000	RS0124420F3	RS0124420F3RN	$54,150
Red Hat Storage Server for On-premise, Standard (8 Nodes)	RS0184177	RS0184177RN	$36,000	RS0184177F3	RS0184177F3RN	$102,600
Red Hat Storage Server for On-premise, Standard (16 Nodes)	RS0180227	RS0180227RN	$68,000	RS0180227F3	RS0180227F3RN	$193,800
Red Hat Storage Server for On-premise, Standard (32 Nodes)	RS0148867	RS0148867RN	$128,000	RS0148867F3	RS0148867F3RN	$364,800
Red Hat Storage Server for On-premise, Standard (64 Nodes)	RS0174293	RS0174293RN	$240,000	RS0174293F3	RS0174293F3RN	$684,000
Red Hat Storage Server for On-premise, Standard (2 Node) Starter Pack	RS0116373	RS0116373RN	$5,000	RS0116373F3	RS0116373F3RN	$14,250
Red Hat Storage Server for On-premise, Premium (2 Node) Starter Pack	RS0107718	RS0107718RN	$7,500	RS0107718F3	RS0107718F3RN	$21,375
Red Hat Storage Server for Public Cloud, Premium (2 Nodes + 1 Node for quorum setup)	RS0263823	RS0263823RN	$15,000	RS0263823F3	RS0263823F3RN	$42,750
Red Hat Storage Server for Public Cloud, Premium (4 Nodes)	RS0254310	RS0254310RN	$28,500	RS0254310F3	RS0254310F3RN	$81,225
Red Hat Storage Server for Public Cloud, Premium (8 Nodes)	RS0224884	RS0224884RN	$54,000	RS0224884F3	RS0224884F3RN	$153,900
Red Hat Storage Server for Public Cloud, Premium (16 Nodes)	RS0289168	RS0289168RN	$102,000	RS0289168F3	RS0289168F3RN	$290,700
Red Hat Storage Server for Public Cloud, Premium (32 Nodes)	RS0217152	RS0217152RN	$192,000	RS0217152F3	RS0217152F3RN	$547,200
Red Hat Storage Server for Public Cloud, Premium (64 Nodes)	RS0259500	RS0259500RN	$360,000	RS0259500F3	RS0259500F3RN	$1,026,000
Red Hat Storage Server for Public Cloud, Standard (2 Nodes + 1 Node for quorum setup)	RS0271815	RS0271815RN	$10,000	RS0271815F3	RS0271815F3RN	$28,500
Red Hat Storage Server for Public Cloud, Standard (4 Nodes)	RS0281013	RS0281013RN	$19,000	RS0281013F3	RS0281013F3RN	$54,150
Red Hat Storage Server for Public Cloud, Standard (8 Nodes)	RS0209927	RS0209927RN	$36,000	RS0209927F3	RS0209927F3RN	$102,600
Red Hat Storage Server for Public Cloud, Standard (16 Nodes)	RS0238190	RS0238190RN	$68,000	RS0238190F3	RS0238190F3RN	$193,800
Red Hat Storage Server for Public Cloud, Standard (32 Nodes)	RS0266439	RS0266439RN	$128,000	RS0266439F3	RS0266439F3RN	$364,800
Red Hat Storage Server for Public Cloud, Standard (64 Nodes)	RS0271089	RS0271089RN	$240,000	RS0271089F3	RS0271089F3RN	$684,000

Red Hat Directory Server

Red Hat Directory Server	1 Year			3 Years		
Item Description	**New**	**Renewal**	**MSRP**	**New**	**Renewal**	**MSRP**
Red Hat Directory Server	MCT0696	MCT0696RN	$15,000	MCT0696F3	MCT0696F3RN	$42,750
Red Hat Directory Server (Replica)	MCT0826	MCT0826RN	$3,000	MCT0826F3	MCT0826F3RN	$8,550
Red Hat Directory Server Small Business Bundle	MCT0954	MCT0954RN	$5,000	MCT0954F3	MCT0954F3RN	$14,250
Red Hat Directory Server Small Business Bundle w/ Red Hat Enterprise Linux	MCT0955	MCT0955RN	$9,000	MCT0955F3	MCT0955F3RN	$25,650

Red Hat Directory Server for Solaris	MCT0818	MCT0818RN	$15,000	MCT0818F3	MCT0818F3RN	$42,750
Red Hat Directory Server for Solaris (Replica)	MCT0824	MCT0824RN	$3,000	MCT0824F3	MCT0824F3RN	$8,550

Media Kits

Item Description	SKU	MSRP
Red Hat Enterprise Linux 7 for Servers (Media Kit Only)	RHF1034	$25
Red Hat Enterprise Linux 7 Desktop (Media Kit Only)	RHF1037	$25
Red Hat Enterprise Linux 7 Workstation (Media Kit Only)	RHF1038	$25

Training

RHCT / RHCE Program	SKU	MSRP
Red Hat OpenStack Administration	CL210	$2,900
Red Hat OpenStack Administration - Onsite	CL210OS	$1,600
Red Hat OpenStack Administration Virtual Training	CL210VT	$2,900
Red Hat OpenStack Administration with Expertise Exam	CL211	$3,325
Red Hat OpenStack Administration with Expertise Exam - Onsite	CL211OS	$2,700
Red Hat CloudForms Hybrid Cloud Administration	CL216	$1,450
Red Hat CloudForms Hybrid Cloud Administration - Onsite	CL216OS	$1,450
Red Hat CloudForms Hybrid Cloud Operations	CL218	$1,450
Red Hat CloudForms Hybrid Cloud Operations - Onsite	CL218OS	$1,450
Red Hat CloudForms Hybrid Cloud Management with Expertise Exam	CL221	$3,325
Red Hat CloudForms Hybrid Cloud Management with Expertise Exam - Onsite	CL221OS	$3,325
OpenShift Enterprise Administration	CL280	$2,175
OpenShift Enterprise Administration - Virtual Training	CL280VT	$2,175
OpenShift Enterprise Administration Onsite	CL280OS	$2,175
OpenShift Enterprise Administration with Exam	CL281	$2,636
OpenShift Enterprise Administration with Exam - Onsite	CL281OS	$2,636
Neutron Networking with Red Hat Enterprise Linux OpenStack Platform	CL306	$1,450
Neutron Networking with Red Hat Enterprise Linux OpenStack Platform - Virtual Training	CL306VT	$1,450
RabbitMQ Messaging with Red Hat Enterprise Linux OpenStack Platform	CL315	$1,450
RabbitMQ Messaging with Red Hat Enterprise Linux OpenStack Platform Onsite	CL315OS	$1,450
RabbitMQ Messaging with Red Hat Enterprise Linux OpenStack Platform Virtual Training	CL315VT	$1,450
Apache Qpid Messaging with Red Hat Enterprise Linux Openstack Platform - Onsite	CL314OS	$1,450
High Availability with Red Hat Enterprise Linux OpenStack Platform	CL332	$1,450
High Availability with Red Hat Enterprise Linux OpenStack Platform - Virtual Training	CL332VT	$1,450
OpenShift Enterprise Administration Online	CL280R	$1,233
Red Hat Cloud Architecture	CL350	$1,600

Red Hat Linux Essentials	RH033	$2,398
Red Hat System Administration I	RH124	$2,900
Red Hat System Administration I (Remote Classroom)	RH124RC	$2,900
Red Hat System Administration I - Virtual Training	RH124VT	$2,900
Red Hat System Administration I Lab (RH124L)	RH124L	$725
Red Hat System Administration II	RH134	$2,900
Red Hat System Administration II Lab (RH134L)	RH134L	$725
Red Hat System Administration II (Remote Classroom)	RH134RC	$2,900
Red Hat System Administration II - Virtual Training	RH134VT	$2,900
Bundle of RH134 Course & EX200 Exam	RH135	$3,135
Linux Troubleshooting Techniques and Tools	RH142	$2,598
RH200 without Exam	RH199	$3,200
RHCSA Rapid Track Course (Remote Classroom)	RH199RC	$3,200
RHCSA Rapid Track Course - Virtual Training	RH199VT	$2,600
Fast Track RHCSA - Consolidated content of RH124 & RH134 + EX200	RH200	$3,420
Red Hat Trouble Shooting	RH242	$2,900
Red Hat Networking & Security Admin	RH253	$2,498
Red Hat System Administrator III	RH254	$2,900
Red Hat System Administrator III (Remote Classroom)	RH254RC	$2,900
Red Hat System Administrator III - Virtual Training	RH254VT	$2,900
Red Hat System Administration III Lab (RH254L)	RH254L	$725
Bundle of RH254 & EX300 Exam	RH255	$3,515
Red Hat Enterprise Linux for Solaris Administrators	RH290	$2,175
RHCE Certification Lab	RH299	$3,200
RHCE Certification Lab Remote Classroom	RH299RC	$3,200
RHCE Certification Lab Virtual Training	RH299VT	$3,200
Rapid Track Course class only	RH301	$2,498
RHCE Certification Lab with RHCSA and RHCE Exams	RH300	$3,800
Red Hat Enterprise Virtualization Exam	EX318	$600
RHCE Program Exams		
RHCSA Exam	RH200	$400
RHCE Exam	RH300	$400
RHCA Program		
Red Hat Storage Server Administration	RH236	$1,600
Red Hat Storage Server Administration Virtual	RH236VT	$1,600
Red Hat Storage Server Administration Virtual	RH236VT	$1,600
Red Hat Certificate of Expertise in Hybrid Cloud Storage Exam	EX236	$600
Red Hat Certificate of Expertise in Hybrid Cloud Storage Exam Kiosk	EX236K	$600
Red Hat Certificate of Expertise in Hybrid Cloud Storage Exam Onsite	EX236OS	$600

Red Hat Enterprise Virtualization	RH318	$3,200
Red Hat Enterprise Virtualization with RHCVA Exam	RH319	$3,610
Red Hat Enterprise Deployment, Virtualization, and Systems Management	RH401	$3,200
Red Hat Enterprise Deployment and Systems Management with Expertise Exam	RH402	$3,610
Red Hat Server Hardening	RH413	$3,200
Red Hat Server Hardening - Virtual Training	RH413VT	$3,200
Red Hat Server Hardening - Onsite	RH413OS	$3,200
Red Hat Server Hardening with Expertise Exam	RH414	$3,610
Red Hat Server Hardening with Expertise Exam - Onsite	RH414OS	$3,500
Enterprise Directory Services and Authentication	RH423	$3,200
Enterprise Clustering and Storage Management	RH436	$3,200
Red Hat Enterprise Clustering and Storage Management with Expertise Exam	RH437	$3,610
Red Hat Enterprise Performance Tuning	RH442	$3,200
Red Hat Enterprise Performance Tuning with Expertise Exam	RH443	$3,610
RHCA Program Exams		
RHCSA Exam (Kiosk)	EX200K	$400
Red Hat Certified System Administrator (RHCSA) Exam v6 Kiosk	EX200v6K	$400
Red Hat Certificate of Expertise in Infrastructure as a Service	EX210	$600
Red Hat Certificate of Expertise in Infrastructure as a Service - Onsite	EX210OS	$600
Red Hat Certificate of Expertise in Hybrid Cloud Management	EX220	$600
Red Hat Certificate of Expertise in Hybrid Cloud Management (Kiosk)	EX220K	$600
Red Hat Certified JBoss Developer Exam (RHCJD)	EX225	$400
Red Hat Certified JBoss Developer Exam (RHCJD) (Kiosk)	EX225K	$400
JBCAA Exam	EX248	$400
RHCE Exam (Kiosk)	EX300K	$400
Red Hat Certified Engineer (RHCE) Exam v6 Kiosk	EX300v6K	$400
Red Hat Enterprise Security: Network Services Exam Only	EX333	$600
Red Hat Enterprise Security: Network Services Exam (Kiosk)	EX333K	$600
Enterprise Directory Services and Authentication Exam Only	EX401	$600
Red Hat Certificate of Expertise in Server Hardening	EX413	$600
Red Hat Certificate of Expertise in Server Hardening - Kiosk	EX413K	$600
Red Hat Certificate of Expertise in Server Hardening - Onsite	EX413OS	$600
Red Hat Certificate of Expertise in Camel Development	EX421	$400
Red Hat Certificate of Expertise in Camel Development - Kiosk	EX421K	$400
Red Hat Certificate of Expertise in Camel Development - Onsite	EX421OS	$400
Red Hat Certificate of Expertise in Business Process Design	EX427	$400
Red Hat Certificate of Expertise in Business Process Design - Kiosk	EX427K	$400
Red Hat Certificate of Expertise in Business Rules Development Exam	EX465	$400
Red Hat Certificate of Expertise in Business Rules Development Exam (Kiosk)	EX465K	$400

Red Hat Certificate of Expertise in Data Virtualization Exam	EX450	$400
Red Hat Certificate of Expertise in Data Virtualization Exam (Kiosk)	EX450K	$400
Red Hat Certificate of Expertise in Data Virtualization Exam â€“ Onsite	EX450OS	$400
Red Hat Enterprise Security: Deployment, Virtualization, and Systems Management Exam Only	EX423	$600
Red Hat Enterprise Directory Services and Authentication Exam (Kiosk)	EX423K	$600
Red Hat Enterprise Directory Services and Authentication Exam - Onsite	EX423OS	$600
Red Hat Enterprise SELinux Policy Administration Exam (Kiosk)	EX429K	$600
Red Hat Enterprise SELinux Policy Administration Exam - Onsite	EX429OS	$600
Enterprise Clustering and Storage Management Exam Only	EX436	$600
Red Hat Enterprise Clustering and Storage Management Exam (Kiosk)	EX436K	$600
Red Hat Enterprise Performance Tuning Expertise Exam Only	EX442	$600
Red Hat Enterprise System Monitoring and Performance Tuning Exam (Kiosk)	EX442K	$600
Developer		
Red Hat Enterprise Linux Development	RHD251	$4,000
Red Hat Linux Kernel Internals	RHD361	$4,000
Red Hat Linux Kernel Device Drivers	RHD362	$4,000
Security		
Red Hat Enterprise Security: Network Services	RHS333	$3,200
Red Hat Enterprise Security: Network Services with Expertise Exam	RHS334	$3,610
Red Hat Enterprise SELinux Policy Administration	RHS429	$3,200
Red Hat Enterprise SELinux Policy Administration Exam	EX429	$600
Red Hat Enterprise SELinux Policy Administration with Expertise Exam	RHS430	$3,610
Applications		
Red Hat Apache Web Server Administration	RH320	$2,398
Red Hat Directory Server Administration	RH145	$2,398
Red Hat Enterprise Directory Services and Authentication with Expertise Exam	RH424	$3,610
JBoss		
JBoss Enterprise Application Development for EAP6	JB225	$2,900
JBoss Enterprise Application Development with RHCJD Exam	JB226	$3,135
JBoss Enterprise Application Development with RHCJD Exam Onsite	JB226OS	$2,900
JBoss Enterprise Application Development for EAP6 - Virtual Training	JB225VT	$2,900
JBoss Application Administration for EAP6	JB248	$2,900
JBoss Application Administration for EAP6 - Virtual Training	JB248VT	$2,900
JBoss Application Administration for EAP6 (Remote Classroom)	JB248RC	$2,900
Red Hat JBoss Application Administration I - Onsite	JB248OS	$2,900
Camel Development with Red Hat JBoss Fuse with Expertise Exam	JB422	$2,660
Camel Development with Red Hat JBoss Fuse with Expertise Exam - Onsite	JB422OS	$2,660
JBoss Application Administration I ROLE (JB248R)	JB248R	$2,465
JBoss Application Administration I Lab (JB248L)	JB424L	$725

Developing WorkFlow Applications with Red Hat JBoss BPM Suite	JB427	$1,600
Developing WorkFlow Applications with Red Hat JBoss BPM Suite â€“ Virtual Training	JB427VT	$1,600
Red Hat JBoss Data Virtualization Development	JB450	$2,400
Red Hat JBoss Data Virtualization Development â€“ Virtual Training	JB450VT	$2,400
Red Hat JBoss Data Virtualization Development â€“ Onsite	JB450OS	$2,400
Red Hat JBoss Data Virtualization Development with Expertise Exam	JB451	$2,660
Red Hat JBoss Data Virtualization Development with Expertise Exam â€“ Onsite	JB451OS	$2,660
JBoss Application Administration I with RHCJA Exam (EX248)	JB249	$3,135
JBoss Enterprise Application Development	JB295	$2,900
JBoss Development: Persistence with Hibernate	JB297	$2,900
Certificate of Expertise in Persistence (EX297)	EX297	$400
JBoss Development: Persistence with Hibernate and Expertise Exam (EX297)	JB298	$3,135
JB321 JBoss Portal	JB321	$3,000
Advanced JBoss Enterprise Development	JB325	$3,200
JBoss Application Administration	JB336	$2,700
Advanced JBoss Administration	JB346	$2,250
JBoss Application Administration II	JB348	$3,200
JBoss Application Administration II - Virtual Training	JB348VT	$3,200
Camel Development with Red Hat JBoss Fuse (JB421)	JB421	$2,400
Camel Development with Red Hat JBoss Fuse (JB421) - Virtual Training	JB421VT	$2,400
Camel Development with Red Hat JBoss Fuse (JB421) - Onsite	JB421OS	$2,400
Learning Services Group B: Virtual Training Price List		
Red Hat Linux Essentials	RH190	$2,400
Red Hat Command Line Skills - Virtual Training	RH190VT	$2,400
Red Hat Linux Essentials	RH033VT	$2,498
Red Hat Linux System Administration class only	RH131VT	$2,598
Linux Troubleshooting Techniques and Tools	RH142VT	$2,498
RHCSA Rapid Track Course	RH199VT	$3,200
Red Hat Trouble Shooting - Virtual Training	RH242VT	$2,900
Red Hat Networking & Security Admin	RH253VT	$2,698
Red Hat Enterprise Linux for Solaris Administrators	RH290VT	$2,175
Advanced JBoss Administration (Virtual Training)	RH346VT	$2,000
Enterprise Directory Services and Authentication	RH423VT	$2,898
Enterprise Performance Tuning and System Monitoring	RH442VT	$2,598
Red Hat Enterprise Security: Network Services	RHS333VT	$2,498
JBoss Enterprise Application Development	JB295VT	$2,900
JBoss Development: Persistence with Hibernate - Virtual Training	JB297VT	$2,900
JBoss Enterprise Portal Application	JB321VT	$3,000
Advanced JBoss Enterprise Development	JB325VT	$3,200

JBoss Application Administration	JB336VT	$2,700
Advanced JBoss Administration	JB346VT	$2,250
Learning Services Group C: Training Unit Price List		
Training Units: Quantity of 1		$300
Training Units Ten Pack (Quantity of 10)		$3,000
On-Site Training		
Red Hat Command Line Administration - Onsite	RH190OS	$2,400.00
Red Hat System Administration II - Onsite	RH134OS	$2,700.00
Red Hat System Administration II - with RHCSA Exam - Onsite	RH135OS	$2,900.00
Red Hat Linux Troubleshooting - Onsite	RH242OS	$2,700.00
Red Hat System Administration III - Onsite	RH254OS	$2,900.00
Red Hat System Administration III - with RHCSA and RHCE Exams - Onsite	RH255OS	$3,100.00
Red Hat Enterprise Linux for Solaris Administrators - Onsirte	RH290OS	$2,175.00
RHCSA Rapid Track Course - Onsite	RH199OS	$3,200.00
RHCSA Rapid Track Course - with RHCSA Exam - Onsite	RH200OS	$3,400.00
RHCE Certification Lab Onsite	RH299OS	$3,200.00
RHCE Certification Lab with RHCSA and RHCE Exams Onsite	RH300OS	$3,800.00
RHCSA Exam - Onsite	EX200OS	$400.00
RHCE Exam - Onsite	EX300OS	$400.00
Red Hat Enterprise Virtualization - Onsite	RH318OS	$3,200.00
Red Hat Enterprise Virtualization - ith RHCVA Exam - Onsite	RH319OS	$3,500.00
Red Hat Enterprise Security: Network Services - Onsite	RHS333OS	$3,200.00
Red Hat Enterprise Security: Network Services -with Expertise Exam - Onsite	RHS334OS	$3,500.00
Red Hat Enterprise Directory Services and Authentication - Onsite	RH423OS	$3,200.00
Red Hat Enterprise Directory Services and Authentication -with Expertise Exam - Onsite	RH424OS	$3,500.00
Red Hat Enterprise SELinux Policy Administration - Onsite	RHS429OS	$3,200.00
Red Hat Enterprise SELinux Policy Administration - with Expertise Exam - Onsite	RHS430OS	$3,500.00
Red Hat Enterprise Performance Tuning - Onsite	RH442OS	$3,200.00
Red Hat Enterprise Performance Tuning - with Expertise Exam - Onsite	RH443OS	$3,500.00
Red Hat Enterprise Linux Development - Onsite	RHD251OS	$4,000.00
Red Hat Enterprise Linux Kernel Internals - Onsite	RHD361OS	$4,000.00
Red Hat Enterprise Linux Kernel Device Drivers - Onsite	RHD362OS	$4,000.00
Red Hat Enterprise Deployment and Systems Management - Onsite	RH401OS	$3,200.00
Red Hat Enterprise Deployment and Systems Management - with Expertise Exam - Onsite	RH402OS	$3,500
System Management with Red Hat Satellite 6	RH403	$2,400
System Management with Red Hat Satellite 6 - Onsite	RH403OS	$2,400
System Management with Red Hat Satellite 6 - Virtual Training	RH403VT	$2,400
Red Hat Enterprise Clustering and Storage Management - Onsite	RH436OS	$3,200
Red Hat Enterprise Clustering and Storage Management -with Expertise Exam - Onsite	RH437OS	$3,500

Red Hat Cloud Architecture - Onsite	CL350OS	$1,600
Deploying Systems in Cloud Environments	CL260	$3,200
Red Hat Certified JBoss Developer Exam (RHCJD) Onsite	EX225OS	$400
Red Hat Enterprise Virtualization - Onsite	EX318OS	$600
Red Hat Enterprise Security: Network Services - Onsite	EX333OS	$600
Red Hat Enterprise Directory Services and Authentication - Onsite	EX423OS	$600
Red Hat Enterprise SELinux Policy Administration - Onsite	EX429OS	$600
Red Hat Enterprise System Monitoring and Performance Tuning - Onsite	EX442OS	$600
Red Hat Enterprise Deployment and Systems Management - Onsite	EX401OS	$600
Red Hat Enterprise Clustering and Storage Management - Onsite	EX436OS	$600
JBoss Application Administration - Onsite	JB336OS	$2,700
JBoss Application Administration - ith JBCAA Exam - Onsite	JB337OS	$2,900
JBoss Enterprise Application Development	JB295OS	$2,700
JBoss Development: Persistence with Hibernate - Onsite	JB297OS	$2,025
JBoss Development: Persistence with Hibernate and Expertise Exam - Onsite (EX297)	JB298OS	$2,225
JBoss Monitoring with JON	JB232	$725
JBoss Monitoring with JON - Onsite	JB232OS	$675
JBoss System Management with JON - Onsite	JB234OS	$2,025
Advanced JBoss Enterprise Development - Onsite	JB325OS	$3,000
JBoss Seam Application Development - Onsite	JB311OS	$3,000
JBoss Seam Application Development -with JBCD-Seam Exam - Onsite	JB312OS	$3,200
JBoss Enterprise Portal Application - Onsite	JB321OS	$3,000
Advanced JBoss Administration - Onsite	JB346OS	$2,250
JBoss SOA: ESB Service Implementation -with JBCD-ESB Exam - Onsite	JB432OS	$1,700
Fuse ESB with Mediation Router Virtual (JB435VT)	JB435VT	$1,600
Enterprise Service Bus Deployment with Red Hat JBoss Fuse	JB435	$1,600
Fuse ESB with Mediation Router Onsite (JB435OS)	JB435OS	$995
Fuse Message Broker Virtual (JB437VT)	JB437VT	$1,600
Fuse Message Broker	JB437	$1,600
Fuse Message Broker Onsite (JB437OS)	JB437OS	$995
JBoss Certified Application Administrator (JBCAA) Exam - Onsite	EX336OS	$400
Certificate of Expertise in Persistence (EX297) - Onsite	EX297OS	$400
JBCD-Seam Exam - Onsite	EX311OS	$400
JBCD-ESB Exam - Onsite	EX431OS	$400
ROLE		
Red Hat System Administration I Online	RH124R	$2,465
Red Hat System Administration II Online	RH134R	$2,465
Red Hat System Administration III Online	RH254R	$2,465
RHCSA Rapid Track Course Online	RH199R	$2,720

Red Hat Server Hardening Role	RH413R	$2,720
System Management with Red Hat Satellite 6 ROLE	RH403R	$2,040
RHCE Certification Lab Online	RH299R	$2,720
Red Hat Enterprise Performance Tuning Online	RH442R	$2,720
Camel Development with Red Hat JBoss Fuse ROLE	JB421R	$2,040
Red Hat JBoss Data Services Administration Online ROLE	JB426R	$2,040
Enterprise Service Bus Deployment with Red Hat JBoss Fuse ROLE	JB435R	$1,360
Red Hat CloudForms Hybrid Cloud Management Online	CL220R	$680
Red Hat JBoss Enterprise Application Development II	JB325R	$2,720
OpenShift Enterprise Application Development	CL275R	$1,450
Authoring Rules with Red Hat JBoss BRMS	JB461R	$1,600
Implementing Red Hat JBoss BRMS	JB465R	$2,720
Developing WorkFlow Applications with Red Hat JBoss BPM Suite	JB427R	$1,360
Red Hat JBoss Data Services Administration Online	JB450R	$2,040
Neutron Networking with Red Hat Enterprise Linux OpenStack Platform Online	CL306R	$1,233
RabbitMQ Messaging with Red Hat Enterprise Linux OpenStack Platform Online	CL315R	$1,233
High Availability with Red Hat Enterprise Linux OpenStack Platform Online	CL332R	$1,233
TAM		
Cloud Technical Account Management Services	MCT2687	$95,000
Storage Technical Account Management services	MCT2688	$95,000
Platform Technical Account Management Services	SVADD001	$95,000
JBoss Technical Account Management Services	MCT1350	$95,000
TAM Extension - SAP	MCT2858	$35,000

Training Units

SKU	Description	List Price
MCT0115US	10 Training Units	$3,000
MCT0032US	1 Training Unit	$300

Consulting Units

Item Description	SKU	MSRP
Global Professional Services Consulting Units for RHEL/Platform Services (100 minimum purchase)	CU-GPS-RH	$100
Global Professional Services Consulting Units for Middleware (100 minimum purchase)	CU-GPS-MW	$100
Global Professional Services for Consulting Units Travel and Expenses	CU-GPS-TE	$2500

JBoss SKUs

- JBoss SKU list

Discontinued SKUs

- Red Hat Enterprise Linux discontinued SKUs
- JBoss discontinued SKUs (pdf)

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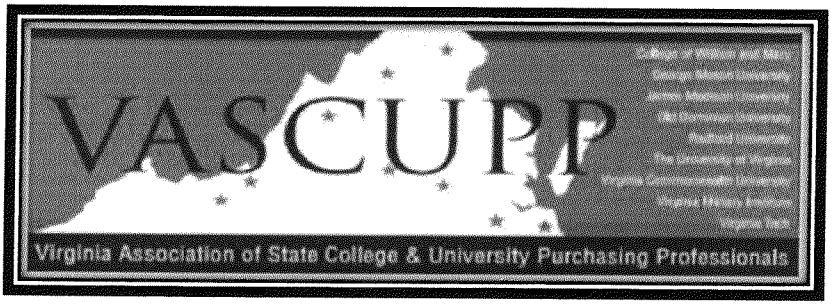
Attachment B

Contractor Proposal dated January 23, 2015

RU
RADFORD
UNIVERSITY

PROCUREMENT AND CONTRACTS
P.O. BOX 6885
501 STOCKTON STREET
RADFORD, VA 24142

INVITATION FOR BID
R15-053
RED HAT SOFTWARE AND SERVICES



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RU
RADFORD
UNIVERSITY

INVITATION FOR BID
IFB # R15-053

ISSUE DATE:	January 12, 2015
TITLE:	**Red Hat Software and Services**
ISSUING AGENCY:	**RADFORD UNIVERSITY** Procurement and Contracts David E. Armstrong Complex, 501 Stockton St. Post Office Box 6885 Radford, VA 24142-6885
AGENCY WHERE WORK WILL BE PEFORMED:	Radford University, Radford, VA.
PERIOD OF PERFORMANCE:	Date of award through April 30, 2018 with five (5) one-year renewal options
SEALED BIDS DUE DATE/TIME:	January 23, 2015 up to and including 3:00 PM Eastern Time **BIDS RECEIVED AFTER THE DUE DATE AND TIME CANNOT BE ACCEPTED.**
QUESTIONS/INQUIRIES:	Email all inquiries for information to: Kevin McDowell Questions may be submitted up to four (4) days before due date. IFB Addenda with questions and answers will be published on eVA.

YOU ARE REQUIRED TO RETURN "ALL" PAGES OF THE BID DOCUMENT WITH SPECIFIED DELIVERABLES. **IF BIDS ARE MAILED, SEND DIRECTLY TO RADFORD UNIVERSITY, PROCUREMENT AND CONTRACTS, POST OFFICE BOX 6885, RADFORD, VA 24142. IF BIDS ARE HAND DELIVERED OR SENT BY COURIER, DELIVER TO: Radford University, Procurement and Contracts, David E. Armstrong Complex, 501 Stockton St., Radford, VA 24142.**

In compliance with this Invitation for Bids and to all conditions imposed therein, the undersigned offers and agrees to furnish the goods/services described at the prices indicated in Attachment F ***Pricing Table.***

Legal Name and Address of Firm (Type or Print)

DLT Solutions LLC	Date: 1/19/15	
13861 Sunrise Valley Drive	Signature:	
Suite 400	Print Name: Jim Propps	
Herndon, VA 20172	Title: Director	
FEI/FIN/SS No.: [redacted]	Telephone: 703-708-9617	
eVA Vendor ID or DUNS No.: eVA Vendor ID: C17614	Fax: 866-708-6842	Email: jason.quinn@dlt.com

Check all that apply: ☒ Corporation ☐ Partnership ☐ Proprietorship ☐ Individual
☐ **Woman-Owned** ☐ **Minority-Owned** ☐ **Small Business**
Department of Small Business and Supplier Diversity (DSBSD) Certification No._____ and Expiration Date: _____ (www.sbsd.virginia.gov) for additional information.

Note: This public body does not discriminate against faith-based organizations in accordance with §36 of the Governing Rules or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment

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I. **PURPOSE:** The intent and purpose of this Invitation for Bid (IFB) is to solicit bids from qualified sources to establish a term contract with one qualified contractor to provide Red Hat Software and Services as outlined herein, to Radford University, (hereinafter referred to as the "RU" or "the University"), an agency of the Commonwealth of Virginia

II. **BACKGROUND:** Founded in 1910 as an all-women's college, Radford University became co-educational in 1972 and was granted university status by the Virginia General Assembly in 1979. Today, the University is a flourishing coeducational, comprehensive public university that is student centered and focused on providing outstanding academic programs to approximately 10,000 students. The University offers excellent educational opportunities to students from all geographic regions of the Commonwealth as well as nationally and internationally. Because of its unique mid-size, the University provides students a winning combination of broad opportunities associated with a large university and highly personalized interactions considered the hallmark of a small institution. Through its six academic colleges, the University offers degree programs at the bachelors, masters, and doctorate levels. Further information about the university can be found at the following website: http://www.radford.edu

III. **ISSUING OFFICE**: This IFB is issued by Radford University's Procurement and Contracts Department. The Procurement and Contracts Department is the sole point of contact for the purpose of this IFB, resulting bids, and any resulting contract(s), unless otherwise stated herein.

IV. **ADDENDUMS**: Any changes to the IFB document will be issued in the form of a written addendum and will be posted on the eVA website www.eva.virginia.gov as well as the Public Posting Board located in the Procurement and Contracts Department in the David E. Armstrong complex at Radford University. It is the sole responsibility of the Bidder to check the eVA web page for all changes to the IFB prior to bid submission. Failure to do so may cause your bid to be determined not responsive.

V. **CONTRACT PARTICIPATION**: (Cooperative Contract) Under the authority of §6 *of the Rules Governing Procurement of Goods, Services, Insurance and Construction by a Public Institution of Higher Education of the Commonwealth of Virginia (copy available at https://vascupp.org/rules.pdf)*, it is the intent of this solicitation and resulting contract(s) to allow for cooperative procurement. Accordingly, any public, body, public or private health or educational institutions or lead issuing institution's affiliated corporations may access any resulting contract if authorized by the contractor. Participation in this cooperative procurement is strictly voluntary. If authorized by the Contractor(s), the resultant contract(s) may be extended to the entities indicated above to purchase at contract prices in accordance with the contract terms. The Contractor shall notify the lead-issuing institution in writing of any such entities accessing the contract. No modification of this contract or execution of a separate contract is required to participate. The Contractor will provide semi-annual usage reports for all entities accessing the contract. Participating entities shall place their own orders directly with the Contractor and shall fully and independently administer their use of the contract(s) to include contractual disputes, invoicing and payments without direct administration from Radford University. Radford University shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract. It is understood and agreed that Radford University is not responsible for the acts or omissions of any entity and will not be considered in default of the contract no matter the circumstances. Use of this contract(s) does not preclude any participating entity from using other contracts or competitive processes as the need may be. Please contact the buyer for additional information.

VI. **STATEMENT OF NEEDS**

A. Radford University (RU) is seeking the services of an experienced authorized reseller of Red Hat to provide Red Hat Software and Services as outlined herein.

B. **Qualifications** - All bidders MUST be experienced Red Hat resellers authorized directly by Red Hat.

C. **References** – All bids MUST include references on Attachment E – Bidder Data Sheet. RU reserves the right to confirm and consider references as demonstration of qualifications.

VII. **PRICING**: See Attachment F – Pricing Table

VIII. **BID PREPARATION AND SUBMISSION REQUIREMENTS**

A. General Requirements:

1) Sealed IFB Responses: In order to be considered for selection, the bidder shall submit a complete response to this IFB. Bids are to be submitted in a sealed envelope to the Issuing Agency address specified on Page Two. The bid envelope must contain:
   One (1) complete signed (ink signature) paper bid
   One (1) complete signed bid on a USB drive with content exactly matching the paper bid
   One (1) FOIA bid on a USB drive with content exactly matching the paper bid, except with confidential text blacked out

   No other distribution of the Bid shall be made by the Bidder.

2) Contact: Bidders are to limit all contact, whether verbal or written, pertaining to this IFB to the Radford University Procurement Office for the duration of this IFB process. Failure to do so may jeopardize further consideration of bidder's Bid.

3) Ownership: Ownership of all data, materials and documentation originated and prepared for the State pursuant to the IFB shall belong exclusively to Radford University and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the Offeror must invoke the protections of Section 2.2-4342 F of the *Code of Virginia*, in writing either before or at the time the data or other material is submitted. The outside of the bid must be marked to denote proprietary information is contained in the documents. The written notice must: 1) be submitted as an attachment to the bidder's Bid; 2) specifically identify the applicable portions of the bid that contains data or materials to be protected (e.g., Tab 4, pages 1 through 3); and 3) state the reasons why protection is necessary. In addition, the specific (i.e., words, figures or paragraphs) that contain proprietary or trade secret material must be identified on the applicable page(s) within the bidder's Bid, by some distinct method, such as highlighting, underlining, etc. The classification of an entire IFB document, line item prices and/or total bid prices as proprietary or trade secrets is not acceptable and will result in rejection and return of the Bid.

4) Legal Agreement: Unless noted in the Bid, a signed and submitted bid certifies that the firm's principals or legal counsel has reviewed the IFB General Terms and Conditions and Special Terms and Conditions and agrees that these provisions will become a part of any final agreement, and that the principals or legal counsel has reviewed and approved the firm's entire bid prior to submission to the Agency.

B. **Specific Bid Requirements**:

1) Complete and Sign: The return of the completed IFB inside cover sheet (See Page 2) and addenda acknowledgements, if any, signed, and filled out as required.

2) References: Provide references from at least four entities where contractor has provided similar services and sign. See Attachment E

3) Bid Price: Provide percentage off MSRP for line items as detailed in Attachment F.

4) Identification on Bid Envelope: The bid submission should be returned in a sealed envelope or package with the following identifying information on the outside of the sealed envelope/package:

RADFORD UNIVERSITY SEALED INVITATION FOR BID # R15-053
DUE DATE AND TIME: _____ FROM: _____

IX. **INVOICING AND PAYMENT:** The Contractor shall submit a fully itemized invoice that references the Radford University contract number, material description, quantities and unit prices, and Purchase Order number. Payment will be made thirty days after receipt of proper invoice for the amount of payment due, or thirty days after receipt of goods/services, whichever is later, in accordance with the Commonwealth of Virginia Prompt Payment Act. Mail or Email Invoice(s) to:

RADFORD UNIVERSITY
ACCOUNTS PAYABLE
POST OFFICE BOX 6906
RADFORD, VA 24142-6906
Email: acctspayable@radford.edu

X. **ATTACHMENTS**

Attachments A-D: Informational and Compliance
- A – Sample Contract
- B – General Terms and Conditions
- C – Special Terms and Conditions
- D – IT Special Terms and Conditions

Attachments E-G: To be completed and submitted by Bidder
- E – Bidder Data Sheet
- F – Pricing Table
- G – MSRP – Red Hat Manufacturer's Suggested Retail Price

IFB R15-053 Attachment A – Sample Contract

THIS PAGE FOR REFERENCE ONLY-DO NOT COMPLETE

RU
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COMMONWEALTH OF VIRGINIA
STANDARD CONTRACT FORM

This contract entered into this ____ day of _____, by _____, hereinafter called the "Contractor" and Commonwealth of Virginia, **Radford University**, called the "Purchasing Agency."

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements contained, agree as follows:

SCOPE OF CONTRACT: The Contractor shall provide the goods/services to the Purchasing Agency as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: From _____ through _____

The Contract Documents shall consist of:

1) This signed form;
2) Attachment A – Invitation for Bid (IFB) R_____ dated _____ and any addendums; Bidders Response dated _____

All of which documents are incorporated herein.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

CONTRACTOR:	**PURCHASING AGENCY: RADFORD UNIVERSITY**
Print Name: _____	**Print Name:** _____
Title: _____	**Title:** _____
Signature: _____	**Signature:** _____
Date: _____	**Date:** _____

IFB R15-053 Attachment B – General Terms and Conditions

COMMONWEALTH OF VIRGINIA GENERAL TERMS AND CONDITIONS – RADFORD UNIVERSITY

Note: For service contracts clauses, W, Y, and Z are normally not applicable and may be omitted. For goods contracts, omit clause P.

A. **ANTI-DISCRIMINATION**: By submitting their (bids/proposals), (bidders/offerors) certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and § 9 & 10 of the Governing Rules. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Governing Rules, §35).

In every contract over $10,000 the provisions in 1.and 2. Below apply:

1. During the performance of this contract, the contractor agrees as follows:
   a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
   b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
   c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.

2. The contractor will include the provision of 1. Above in every subcontract or purchase order over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

B. **ANTITRUST**: By entering into a contract, the contractor conveys, sells, assigns, and transfers to Radford University and the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Commonwealth of Virginia under said contract.

C. **ANNOUNCEMENT OF AWARD**: Upon award or the announcement of the decision to award a contract over $50,000 as a result of this solicitation, the Radford University will publicly post such notice on the DGS/DPS eVA web site (www.eva.virginia.gov) and the Procurement and Contracts Public Posting Board for a minimum of ten (10) days.

D. **APPLICABLE LAWS AND COURTS**: This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The agency and the contractor are encouraged to resolve any issues in controversy arising from the award of the contract or any contractual dispute using Alternative Dispute Resolution (ADR) procedures (Governing Rules, §56). The contractor shall comply with all applicable federal, state and local laws, rules and regulations.

E. **ASSIGNMENT OF CONTRACT**: A contract shall not be assignable by the contractor in whole or in part without the written consent of Radford University, an agency of the Commonwealth.

F. **AVAILABILITY OF FUNDS**: It is understood and agreed between the parties herein that Radford University shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.

G. **BID PRICE CURRENCY**: Unless stated otherwise in the solicitation, bidders/offerors shall state bid/offer in U.S. dollars.

H. **CHANGES TO THE CONTRACT**: Changes can be made to the contract in any of the following ways:

1. The parties may agree to modify the terms, conditions, or scope of the contract. Any additional goods or services to be provided shall be of a sort that is ancillary to the contract goods or services, or within the same broad product or service categories as were included in the contract award. Any increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.

2. The Purchasing Agency may order changes within the general scope of the contract at any time by written notice to the contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The contractor shall comply with the notice upon receipt, unless the contractor intends to claim an adjustment to compensation, schedule, or other contractual impact that would be caused by complying with such notice, in which case the contractor shall, in writing, promptly notify Radford University of the adjustment to be sought, and before proceeding to comply with the notice, shall await the University's decision affirming, modifying, or revoking the prior written notice. If Radford University decides to issue a notice that requires an adjustment to compensation, the contractor shall be compensated for any additional costs incurred as the result of such order and shall give the University a credit for any savings. Said compensation shall be determined by one of the following methods:

   a. By mutual agreement between the parties in writing; or
   b. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the Purchasing Agency's right to audit the contractor's records and/or to determine the correct number of units independently; or
   c. By ordering the contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed in provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The contractor shall present the Purchasing Agency with all vouchers and records of expenses incurred and savings realized. The Purchasing Agency shall have the right to audit the records of the contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the Purchasing Agency within thirty (30) days from the date of receipt of the written order from the Purchasing Agency. If the parties fails to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract, or if there is none, in accordance with the disputes clause provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and Their Vendors. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the contractor from promptly complying with the changes ordered by the Purchasing Agency or with the performance of the contract generally.

I. **CLARIFICATION OF TERMS**: If any prospective (bidder/offeror) has questions about the specifications or other solicitation documents, the prospective (bidder/offeror) should contact the buyer whose name appears on the face of the solicitation by the designated time indicated. Any revisions to the solicitation will be made only by addendum issued by the buyer.

J. **DEBARMENT STATUS**: By submitting their (bids/proposals), (bidders/offerors) certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

K. **DEFAULT**: In case of failure to deliver goods or services in accordance with the contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold the contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Commonwealth may have.

L. **DRUG-FREE WORKPLACE**: During the performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the contractor's employees: (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacturer, sale, distribution, dispensation, possession, or use of controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibitions: (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions

of the foregoing clauses in every subcontract or purchase order of over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, possession or use of any controlled substance or marijuana during the performance of the contract.

M. **ETHICS IN PUBLIC CONTRACTING**: By submitting their (bids/proposals), (bidders/offerors) certify that their (bids/proposals) are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other (bidder/offeror), supplier, manufacturer or subcontractor in connection with their (bid/proposal), and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment; loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

N. **eVA BUSINESS-TO-GOVERNMENT VENDOR REGISTRATION, CONTRACTS, AND ORDERS**: The eVA Internet electronic procurement solution, website portal www.eVA.virginia.gov, streamlines and automates government purchasing activities in the Commonwealth. The eVA portal is the gateway for vendors to conduct business with state agencies and public bodies. All vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution by completing the free eVA Vendor Registration. All bidders or offerors must register in eVA and pay the Vendor Transaction Fees specified below; failure to register will result in the bid/proposal being rejected.

Vendor transaction fees are determined by the date the original purchase order is issued and the current fees are as follows:

a. For orders issued July 1, 2014 and after, the Vendor Transaction Fee is:
   (i) DSBSD-certified Small Businesses: 1%, capped at $500 per order.
   (ii) Businesses that are not DSBSD-certified Small Businesses: 1%, capped at $1,500 per order.
b. For orders issued prior to July 1, 2014 the vendor transaction fees can be found at www.eVA.virginia.gov.

The specified vendor transaction fee will be invoiced, by the Commonwealth of Virginia Department of General Services, approximately 30 days after the corresponding purchase order is issued and payable 30 days after the invoice date. Any adjustments (increases/decreases) will be handled through purchase order changes.

You are required to register through the eVA website at (www.eva.virginia.gov). Click on the "Vendor" tab and follow the registration instructions. If you need assistance, or on line directions, please contact Radford University at (540) 831-5429.

O. **IMMIGRATION REFORM AND CONTROL ACT OF 1986**: By submitting their (bids/proposals), (bidders/offerors) certify that they do not and will not during the performance of this contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

P. **INSURANCE**: By signing and submitting a bid or proposal under this solicitation, the bidder or offeror certifies that if awarded the contract, it will have the following insurance coverage at the time the contract is awarded. For construction contracts, if any subcontractors are involved, the subcontractor will have workers' compensation insurance in accordance with § 25 of the Governing Rules. The bidder or offeror further certifies that the contractor and any subcontractors will maintain these insurance coverage's during the entire term of the contract and that all insurance coverage will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

MINIMUM COVERAGES AND LIMITS REQUIRED FOR MOST CONTRACTS:

- Workers' Compensation – Statutory requirements and benefits. Coverage is compulsory for employers of three or more employees, to include the employer. Contractors who fail to notify the Commonwealth of increases in number of employees that change their workers' compensation requirements under the Governing Rules during the course of the contract shall be in noncompliance with the contract.
- Employer's Liability - $ 100,000.
- Commercial General Liability - $1,000,000 per occurrence and $2,000,000 in the aggregate. Commercial General Liability is to include bodily injury and property damage, personal injury and advertising injury, products and completed operations coverage. The Commonwealth of Virginia must be name as an additional insured and so endorsed on the policy.

- Automobile Liability - $1,000,000 combined single limit (Required if a motor vehicle not owned by the Commonwealth is to be used in the contract. Contractor must assure that the required coverage is maintained by the Contractor (or third party owner of such motor vehicle.)

Professional Service	**Limits**
Accounting	$1,000,000 per occurrence, $3,000,000 aggregate
Architecture	$2,000,000 per occurrence, $6,000,000 aggregate
Asbestos, Design, Inspection or Abatement Contractors	$1,000,000 per occurrence, $3,000,000 aggregate

Health Care Practitioner (to include Dentists, Licensed Dental Hygienists, Optometrists, Registered or Licensed Practical Nurses, Pharmacists, Physicians, Podiatrists, Chiropractors, Physical Therapists, Physical Therapist Assistants, Clinical Psychologists, Clinical Social Workers, Professional Counselors, Hospitals or Health Maintenance Organizations)
$1,725,000 per occurrence, $3,000,000 aggregate NOTE: Limits increase each July 1 through fiscal year 2031, as follows:

July 1, 2013 - $2,100,000
July 1, 2014 - $2,150,000. This complies with §8.01-581.15 of the Code of Virginia.

Insurance Risk Management	$1,000,000 per occurrence, $3,000,000 aggregate
Professional Service Limits	
Landscape/Architecture	$1,000,000 per occurrence, $1,000,000 aggregate
Legal	$1,000,000 per occurrence, $5,000,000 aggregate
Professional Engineer	$2,000,000 per occurrence, $6,000,000 aggregate
Surveying	$1,000,000 per occurrence, $1,000,000 aggregate

*When Used: FOR CONSTRUCTION SERVICE CONTRACTS AND GOODS CONTRACTS WHEN INSTALLATION IS REQUIRED. Required in all solicitations where a contractor will perform work or services in or on state facilities. The limits are minimums and may be increased. When soliciting one of the Professions/Services listed above the specific profession/service referenced in the bid/offer shall apply. When not soliciting any of the professions/services in the bid/offer they will not apply to the solicitation.

Q. **MANDATORY USE OF STATE FORM AND TERMS AND CONDITIONS FOR IFBs AND RFPs:**

1. (For Invitation for Bids): Failure to submit a bid on the official state form provided for that purpose shall be a cause for rejection for the bid. Modification of or additions to any portion of the Invitation for Bids may be cause for rejection of the bid; however, the Commonwealth reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a bid as nonresponsive. As a precondition to its acceptance, the Commonwealth may, in its sole discretion, request that the bidder withdraw or modify nonresponsive portions of a bid which do not affect quality, quantity, price, or delivery. No modification of or addition to the provisions of the contract shall be effective unless reduced to writing and signed by the parties.

3. (For Request for Proposals): Failure to submit a proposal on the official state form provided for that purpose may be a cause for rejection of the proposal. Modification of or additions to the General Terms and Conditions of the solicitation may be cause for rejection of the proposal; however, the Commonwealth reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

R. **NONDISCRIMINATION OF CONTRACTORS**: A bidder, offeror, or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faith-based organizational status, any other basis prohibited by state law relating to discrimination in employment or because the bidder or offeror employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization form which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

S. **PAYMENT**:

1. Prime Contractor:

a. Invoices for items ordered, delivered and accepted shall be submitted directly to the payment address shown on the purchase order/contract. All invoices shall show the state contract number and/or purchase order number. Radford University's payment address is as follows:

RADFORD UNIVERSITY
ATTN: ACCOUNTS PAYABLE
PO BOX 6906
RADFORD, VA. 24142
Email: acctspayable@radford.edu

b. Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.

c. All goods and services provided under this contract or purchase order, that are to be paid with public funds shall be billed by the contractor at the contract price, regardless of which public agency is being billed.

d. The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.

e. **Unreasonable Charges**. Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable the Commonwealth shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges which are not in dispute (Governing Rule §53.)

2. To Subcontractors:

a. A contractor awarded a contract under this solicitation is hereby obligated:

1) To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the Commonwealth for the proportionate share of the payment record for work performed by the subcontractor(s) under the contract; or

2) To notify the agency and the subcontractor(s), in writing, of the contractor's intention to withhold payment and the reason.

b. The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise prohibited under the terms of the contract) on all amounts owed by contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U.S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's Obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

3. Each prime contractor who wins an award in which provision of a SWAM procurement plan is a condition to the award, shall deliver to the contracting agency or institution, on or before request for final payment, evidence and certification of compliance (subject only substantial shortfalls and to shortfalls arising from subcontractor default) with the SWAM procurement plan. Final payment under the contract in question may be withheld until such certification is delivered and, if necessary, confirmed by the agency or institution, or other appropriate penalties may be accessed in lieu of withholding such payment.

T. **PRECEDENCE OF TERMS**: The following General Terms and Conditions COMMONWEALTH OF VIRGINIA PURCHASING MANUAL for INSTITUTIONS OF HIGHER EDUCATION and THEIR VENDORS. APPLICABLE LAWS AND COURTS, ANTI-DISCRIMINATION, ETHICHS IN PUBLIC CONTRACTING, IMMIGRATION REFORM AND CONTROL ACT OF 1986, DEBARMENT STATUS, ANTITRUST, MANDATORY USE OF STATE FORM AND TERMS AND CONDITIONS, CLARIFICATION OF TERMS,

PAYMENT shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.

U. **PURCHASING MANUAL**: This solicitation is subject to the provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and their Vendor's and any revisions thereto, which are hereby incorporated into this contract in their entirety. A copy of the manual is available for review at the University Procurement and Contracts Office and may also be viewed at https://vascupp.org.

V. **QUALIFICATIONS OF (BIDDERS/OFFERORS)**: The Commonwealth may make such reasonable investigations as deemed proper and necessary to determine the ability of the (bidder/offeror) to perform the services/furnish the goods and the (bidder/offeror) shall furnish to the Commonwealth all such information and data for this purpose as may be requested. The Commonwealth reserves the right to inspect (bidder/offerors) physical facilities prior to award to satisfy questions regarding the (bidder/offerors) capabilities. The Commonwealth further reserves the right to reject any (bid/proposal) if the evidence submitted by, or investigations of, such (bidder/offeror) fails to satisfy the services and/or furnish the goods contemplated therein.

W. **TAXES**: Sales to the Commonwealth of Virginia are normally exempt from State sales tax. State sales and use tax certificates of exemption ST-12, will be issued upon request. Deliveries against this contract shall usually be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption number is 54-73-0076K.

X. **TESTING AND INSPECTION**: The Commonwealth reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to specifications.

Y. **TRANSPORTATION AND PACKAGING**: By submitting their (bids/proposals), all (bidders/offerors) certify and warrants that the price offered for FOB Destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.

Z. **USE OF BRAND NAMES**: Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict (bidders/offerors) to the specific brand, make or manufacturer named, but conveys the general style, type character of the article desired. Any article which the public body, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The (bidder/offeror) is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the Commonwealth to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in declaring the bid nonresponsive. Unless the (bidder/offeror) clearly indicates in its (bid/proposal) that the product offered is an equal product, such (bid/proposal) will be considered to offer the brand name product referenced in the solicitation.

IFB R15-053 Attachment C - Special Terms and Conditions

Special Terms and Conditions

1. **ADDITIONAL INFORMATION:** Radford University reserves the right to ask any bidder to submit information missing from its bid, to clarify its bid and to submit additional information which the University deems desirable.

2. **ADDITIONAL GOODS AND SERVICES**: The University may acquire other goods and services that the supplier provides than those specifically solicited. The University reserves the right, subject to mutual agreement, for the Contractor to provide additional goods and/or services under the same pricing, terms, and conditions and to make modifications or enhancements to the existing goods and services. Such additional goods and services may include other products, components, accessories, subsystems, or related services that are newly introduced during the term of this contract. Such additional goods and services will be provided to the University at favored nations pricing, terms, and conditions.

3. **ADVERTISING**: In the event a contract is awarded for supplies, equipment, or services resulting from this bid/proposal, no indication of such sales or services to Radford University will be used in product literature or advertising. The contractor shall not state in any of its advertising or product literature that Radford University has purchased or uses any of its products or services, and the contractor shall not include Radford University in any client list in advertising and promotional materials.

4. **ASSIGNMENT OF CONTRACT: The contractor cannot assign a contract in whole or in part without the prior written consent of the University.**

5. **AUDIT**: The contractor shall retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. The agency, its authorized agents, and/or state auditors shall have full access to and the right to examine any of said materials during said period.

6. **AUTHORIZATION TO CONDUCT BUSINESS IN THE COMMONWEALTH**: A contractor organized as a stock or non-stock corporation, limited liability company, business, trust, or limited partnership or registered as a registered limited liability partnership shall be authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 of the *Code of Virginia* or as otherwise required by law. Any business entity described above that enters into a contract with a public body shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth, if so required by Title 13.1 or Title 50, to be revoked or cancelled at any time during the term of the contract. A public body may void any contract with a business entity if the business fails to remain in compliance with the provisions of this section.

7. **AVAILABILITY OF FUNDS**: It is understood and agreed between the parties herein that the University shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this contract.

8. **AWARD**: An award will be made to the lowest responsive and responsible bidder. Evaluation will be based on net prices. Unit prices, extensions and grand total must be shown. In case of arithmetic errors, the unit price will govern. If cash discount for prompt payment is offered, it must be clearly shown in the space provided. Discounts for prompt payment will not be considered in making awards. Radford University reserves the right to reject any and all bids in whole or in part, to waive any informality, and to delete items prior to making an award.

9. **AWARD**: The Commonwealth will make the award(s) on total sum basis to the lowest responsive and responsible bidder. The Procurement and Contracts Office reserves the right to conduct any test it may deem advisable and to make all evaluations. The Commonwealth also reserves the right to reject any or all bids, in whole or in part, to waive informalities and to delete items prior to making the award, whenever it is deemed in the sole opinion of the procuring public body to be in its best interest.

10. **BID ACCEPTANCE PERIOD**: Any bid in response to this solicitation shall be valid for a period of sixty (60) days. At the end of the sixty (60) days the bid may be withdraw at the written request of the bidder. If the bid is not withdrawn at that time it remains in effect until an award is made or the solicitation is canceled.

11. **BID PRICES**: Bid shall be in the form of a firm unit price for each item during the contract period.

12. **CANCELLATION OF CONTRACT**: Radford University reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the contractor. In the event the initial contract period is more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the contract of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.

13. **CONTINUITY OF SERVICES**:

    A. The Contractor recognizes that the services under this contract are vital to the University and must be continued without interruption and that, upon contract expiration, a successor, either the University or another contractor, may continue them. The Contractor agrees:
        i. To exercise its best efforts and cooperation to effect an orderly and efficient transition to a successor;
        ii. To make all University owned facilities, equipment, and data available to any successor at an appropriate time prior to the expiration of the contract to facilitate transition to successor; and
        iii. That the University Contract Officer shall have final authority to resolve disputes related to the transition of the contract from the Contractor to its successor.

    B. The Contractor shall, upon written notice from the Contract Office, furnish phase-in/phase-out services for up to ninety (90) days after this contract expires and shall negotiate in good faith a plan with the successor to execute the phase-in/phase-out services. This plan shall be subject to the Contractor Officer's approval.

    C. The Contractor shall be reimbursed for all reasonable, pre-approved phase-in/phase-out costs (i.e., costs incurred within the agreed period after contract expiration that result from phase-in/phase-out operations) and a fee (profit) not to exceed a pro rata portion of the fee (profit) under this contract. All phase-in/phase-out work fees must be approved by the Contract Officer in writing prior to commencement of said work.

14. **CONTRACT ADMINISTRATION**: Radford University assigns "Contract Administrators" to each contract awarded. The Contract Administrator shall be the initial point of contact for the Contractor. Contract Administrators are charged with ensuring the terms and conditions of the contract are followed, payments are made in accordance to the contractual pricing schedule, and reporting noncompliance issues to the Procurement and Contracts Department at Radford University. Contract Administrators **do not** have the authority to authorize changes and/or modifications to the contract. Should noncompliance issues exist and cannot be resolved at this level or changes/modifications to the contract are required, the assigned Contract Officer in the Procurement and Contracts Department must be notified immediately by the Contract Administrator. The assigned Contract Administrator will be named upon contract award.

15. **CONTRACTOR PERSONNEL**: All employees of the contractor shall comply with the rules and regulations of the University and shall maintain proper conduct. In the event the University finds, at is sole discretion, that an employee of the contractor is objectionable to the University that employee shall be removed by the contractor from the University grounds and shall not again be employed by the contractor on University grounds until approved by the University.

16. **DELIVERY**: State your earliest **firm** delivery or performance date: _____, 20__. This date may be a factor in making the award.

17. **eVA BUSINESS-TO-GOVERNMENT CONTRACTS AND ORDERS**:

    eVA BUSINESS-TO-GOVERNMENT CONTRACTS AND ORDERS: The solicitation/contract may result in multiple purchase order(s) with the eVA transaction fee specified below assessed for each order. Vendor transaction fees are determined by the date the original purchase order is issues.

    a. For orders issued July 1, 2014, the Vendor Transaction Fee is:
        (i) DMBE-certified Small Businesses: 1%, capped at $500 per order.
        (ii) Businesses that are not DMBE-certified Small Businesses: 1%, capped at $1,500 per order.

    For orders issued prior to July 1, 2014 the vendor transaction fees can be found at www.eva.virginia.gov.

The specified vendor transaction fee will be invoiced by the Commonwealth of Virginia Department of General Services, approximately 30 days after the corresponding purchase order is issued and payable 30 days after the invoice date. Any adjustments (increases/decreases) will be handled through purchase order changes.

The eVA Internet electronic procurement solution, website portal www.eva.virginia.gov, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

Vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution and agree to comply with the following: If this solicitation is for a term contract, failure to provide an electronic catalog (price list) or index page catalog for items awarded will be just cause for the Commonwealth to reject your bid/offer or terminate this contract for default. The format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from www.eVA.virginia.gov. Contractors should email Catalog or Index Page information to eVA-catalog-manager@dgs.virginia.gov.

18. **EXTRA CHARGES NOT ALLOWED**: The bid price shall be for complete installation ready for the University's use, and shall include all applicable freight and installation charges; extra charges will not be allowed.

19. **FINAL INSPECTION**: At the conclusion of the work, the contractor shall demonstrate to the authorized owner's representative that the work is fully operational and in compliance with contract specifications and codes. Any deficiencies shall be promptly and permanently corrected by the contractor at the contractor's sole expense prior to final acceptance of the work.

20. **IDENTIFICATION OF BID ENVELOPE**: If a special envelope is not furnished, or if return in the special envelope is not possible, the signed bid should be returned in a separate envelope or package, sealed and identified per the IFB. This envelope should be addressed as direct on the Invitation for Bids Face Sheet of this solicitation. If a bid not contained in the special envelope is mailed, the bidder takes the risk that the envelope, even if marked as described above, may be inadvertently opened and the information compromised which may cause the bid to be disqualified. Bids may be hand delivered to the designated location in the office issuing the solicitation. No other correspondence or other bids should be placed in the envelope.

21. **INDEMNIFICATION**: Contractor agrees to indemnify, defend and hold harmless the Commonwealth of Virginia, its officers, agents, and employees from any claims, damages and actions of any kind or nature, whether at law or in equity, arising from or caused by the use of any materials, goods, or equipment of any kind or nature furnished by the contractor/any services of any kind or nature furnished by the contractor, provided that such liability is not attributable to the sole negligence of the using agency or to failure of the issuing agency to use the materials, goods, or equipment in the manner already and permanently described by the contractor on the materials, goods or equipment delivered.

22. **INTELLECTUAL PROPERTY**: The provisions of Sections 23-4.3, 23-4.4, and 23-9.10:4 of the *Code of Virginia* pertaining to the creation of intellectual property by employees of the University are hereby incorporated by reference. Additionally, the University's Intellectual Property Policy is hereby incorporated by reference. In the event intellectual property is created through the efforts of the contractor and the University or its employees in which the University claims a proprietary interest, the parties may, subject to the provisions of Virginia law and the University's intellectual property policy, enter into an agreement for the commercial sale or licensing of such property to potential users.

23. **LATE BIDS**: It is the bidder's sole responsibility to ensure bids are received by the due date and time indicated on the face sheet of the bid document. The official time used to record receipt of bids is the time posted on the electronic date/time stamp machine located in the Procurement and Contracts Department in the David E. Armstrong Complex at Radford University. Bids received after the date and time designated on the bid document are automatically disqualified and will not be considered. Disqualified bids are returned to the bidder unopened. The University is not responsible for delays in the delivery of mail by the U.S. Postal Service, private couriers, or the internal university mail system. It is the sole responsibility of the Bidder to ensure that its bid reaches the Procurement and Contracts office by the designated date and hour. Bid receipts and openings scheduled during a period of suspended state business operations will be rescheduled for processing at the same time on the next regularly scheduled business day.

24. **MAINTENANCE RENEWAL**: Maintenance under this contract shall be renewed at the option of Radford University. Should Radford University exercise this option, a written notification will be issued to the contractor for each twelve (12) month period that the maintenance services are required after the initial one year period.

25. **MANUFACTURE'S ACKNOWLEDGEMENT**: Contractor shall submit a manufacturer's acknowledgement within fourteen (14) days from the date the purchase order was issued verifying that the order has been received by the manufacturer. The acknowledgement shall show that items have been ordered as specified, and the expected delivery date is the same as the purchase order. Contractors who do not submit the acknowledgement within the specified time frame may be considered to be in default. If a contractor encounters a problem with submitting the manufacturer's acknowledgement, they shall notify Radford University's Office of Procurement and Contracts with the earliest firm date that acknowledgement shall be received. Upon notification, if it is found to be in the best interest of the University, an extension may be approved. If the new date is not approved or met, the contractor may be placed in immediate default.

26. **PROMPT PAYMENT DISCOUNTS**: Radford University will pay within thirty (30) days after acceptance. A prompt payment discount offered for prompt payment of twenty (20) calendar days or longer will be calculated in determining net low bid.

27. **NONVISUAL ACCESS TO TECHNOLOGY**: All information technology which, pursuant to this contract, is purchased or upgraded by or for the use of any state agency or institution or political subdivision of the Commonwealth (the "Technology) shall comply with the following nonvisual access standards from the date of purchase or upgrade until the expiration of this contract.

    A. effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;

    B. the Technology equipped for nonvisual access shall be compatible with information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;

    C. nonvisual access technology shall be integrated into any networks used to share communications among employees, program participants or the public; and

    D. the technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.

    Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (i) the Technology is not available with nonvisual access because of the essential elements of the Technology are visual and (ii) nonvisual equivalence is not available.

    Installation of hardware, software or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices.

    If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

    The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, 2.2-3500 through 2.2-3504 of the *Code of Virginia*.

    All information technology which, pursuant to this contract, is purchased or upgraded by or for the use of any Commonwealth agency or institution or political subdivision of the Commonwealth (the "Technology) shall comply with Section 508 of the Rehabilitation Act (29 U.S.C. 794d), as amended. If requested, the Contractor must provide a detailed explanation of how compliance with Section 508 of the Rehabilitation Act is achieved and a validation of concept demonstration (http://www.section508.gov/). The requirements of this paragraph along with the Non-Visual Access to Technology clause shall be construed to achieve full compliance with the Information Technology Access Act § 2.2-3500 through 2.2-3504 of the *Code of Virginia*.

28. **PRODUCT INFORMATION**: The bidder/offeror shall clearly and specifically identify the product being offered and enclose complete and detailed descriptive literature, catalog cuts and specifications with the bid/proposal to enable

the University to determine if the product offered meets the requirements of the solicitation. Failure to do so may cause the bid/proposal to be considered nonresponsive.

29. **PRODUCT AVAILABILTIY / SUBSTITUTION**: Substitution of a product, brand or manufacturer after the award of contract is expressly prohibited unless approved in writing by the Contract Officer. The University may, at is discretion, require the contractor to provide a substitute item of equivalent or better quality/subject to the approval of the Contract Officer, for a price no greater than the contract price, if the product for which the contract was awarded becomes available to the contractor.

30. **REFERENCES**: Bidder shall provide a list of at least four (4) references where similar goods and/or services have been provided. Each reference shall include the name of the organization, the complete mailing address, the name of the contact person and telephone number.
(Attach Form # C029 Vendor Data Sheet and reference as an Attachment.)

31. **RENEWAL OF CONTRACT**: This contract may be renewed by the Commonwealth for (one year) (____ successive one year periods) under the terms and conditions of the original contract except as stated in A. and B. below. Price increases may be negotiated only at the time of renewal. Written notice of the Commonwealth's intention to renew shall be given approximately 60 days prior to the expiration date of each contract period.

    A. If the Commonwealth elects to exercise the option to renew the contract for an additional one-year period, the contract price(s) for the additional one-year shall not exceed the contract price(s) of the original contract increased/decreased by more than the percentage increase/decrease of the "Services" category of the Consumer Price Index for All Urban Consumers (Current Series) <CPI-W> released by the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available.

    B. If during any subsequent renewal periods, the Commonwealth elects to exercise the option to renew the contract, the contract price(s) for the subsequent renewal period shall not exceed the contract price(s) of the previous renewal period increased/decreased by more than the percentage increase/decrease of the "Services" category of the Consumer Price Index for All Urban Consumers (Current Series) <CPI-W> released by the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available.

***Note: Follow these directions to locate the most recent percentage of increase/decrease:**

Steps	Directions
Go to: www.bls.gov/cpi	Bureau of Labor Statistics website
Under "Browse CPI" go to:	CPI Databases
Under "Database Name" go to:	All Urban Consumers (Current Series) Consumer Price Index – CPI-U
Under "One Screen-Green Icon" go to:	One Screen Data Search
Under Item #1 Selection Area	Click on "On Screen-Data Search"
Under Item #2 Select One or More Items Use the "US City Average"	Whatever you referred to in the renewal clause must be selected here (i.e., other services, services, etc.).
Under Item #3 Seasonably or Not Seasonably	Always select not seasonally adjusted. *Note: Seasonally adjusted figures are for (5) years. Not Seasonally adjusted figures are for (1) year.
Select	GET DATA
A table will populate.	Click "MORE FOMRATTING OPTIONS"
A table will populate.	Use the most recent figure available.

32. **SMALL BUSINESS SUBCONTRACTING AND EVIDENCE OF COMPLIANCE:**

    A. It is the goal of the Commonwealth that 40% of its purchases are made from small businesses. This includes discretionary spending in prime contracts and subcontracts. All potential bidders/offerors are required to submit a Small Business Subcontracting Plan. Unless the bidder/offeror is registered as a DSBSD-certified small business and where it is practicable for any portion of the awarded contract to be subcontracted to other suppliers, the contractor is encouraged to offer such subcontracting opportunities to DSBSD-certified small businesses. This shall not exclude DSBSD-certified women-owned and minority-owned businesses when they have received DSBSD small business certification. No bidder/offeror or subcontractor shall be considered a Small Businesses, a Women-Owned Business or a Minority-Owned Businesses unless certified as such by the Department of Small Business and

Supplier Diversity (DSBSD) by the due date for receipt of bids or proposals. If a small business subcontractors are used, the prime contractor agrees to report the use of small business subcontractors by providing the purchasing office at a minimum the following information: name of small business with the DSBSD certification number or FEIN, phone number, total dollar amount subcontracted, category type (small, women-owned, minority-owned), and type of product/service provided. **This information shall be submitted to: Radford University Procurement and Contracts Office, ATTN: SWAM Subcontracting Compliance, Post Office Box 6885, Radford, Virginia 24142.**

B. Each prime contractor who wins an award in which the provision of a small business subcontracting plan is a condition of the award, shall deliver to the contracting agency or institution with every request for payment, evidence of compliance (subject only to insubstantial shortfalls and to shortfalls arising from subcontractor default) with the small business subcontracting plan. **This information shall be submitted to: Radford University Procurement and Contracts Office, ATTN: SWAM Subcontracting Compliance, Post Office Box 6885, Radford, Virginia 24142.** When such business has been subcontracted to these firms and upon completion of the contract, the contractor agrees to furnish the purchasing office at a minimum the following information: name of firm with the DSBSD certification number of FEIN number, phone number, total dollar amount subcontracted, category type (small, women-owned, or minority-owned), and type of product or service provided. Payment(s) may be withheld until compliance with the plan is received and confirmed by the agency or institution. The agency or institution reserves the right to pursue other appropriate remedies to include but not be limited to, termination for default.

C. Each prime contractor who wins an award valued over $200,000 shall deliver to the contracting agency or institution with every request for payment, information on use of subcontractors that are not DSBSD-certified small businesses. When such business has been subcontracted to these firms and upon completion of the contract, the contractor agrees to furnish the purchasing office at a minimum the following information: name of firm, phone number, FEIN number, total dollar amount subcontracted, and type of product or service provided. **This information shall be submitted to: Radford University Procurement and Contracts Office, ATTN: SWAM Subcontracting Compliance, Post Office Box 6885, Radford, Virginia 24142.**
(Buyers should be sure to attach form S001 as Attachment to any solicitation where these Special Terms and Conditions are used. This is required in solicitations where the value is over $100,000 or where a small business subcontracting plan is a condition of award (i.e. RFP's as there are 20 points assigned to this criterion or IFB's with a potential value of $100,000 or greater)

33. **SPECIAL DISCOUNTS**: The contractor shall extend any special educational or promotional sale prices or discount immediately to the University during the term of the contract. Such notices shall also advise the duration of the specific sale or discount price.

34. **TRADE SECRETS/PROPRIETARY INFORMATION**: Trade secrets or proprietary information submitted by a bidder or contractor in connection with this procurement transaction are not subject to public disclosure under the Virginia Freedom of Information Act. However, to prevent disclosure a bidder or contractor must invoke the protection of § 2.2-4318 of the *Code of Virginia,* in writing either before or at the time the data is submitted. The written notice must specifically identify the data or materials to be protected and state the reason why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secrets or proprietary information. **The classification of an entire bid document, line items prices and/or total bid prices as proprietary or trade secrets is not acceptable and will result in rejection and return of the bid.**

35. **VIRGINIA FREEDOM OF INFORMATION ACT**: Except as provided, once an award is announced, all proposals/bids submitted to this RFP/IFB will be open to inspection by any citizen, or interested person, firm or corporation, in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by a firm prior to or as part of its proposal will not be subject to public disclosure under the Virginia Freedom of Information Act only under the following circumstances: (1) the appropriate information is clearly identified by some distinct method such as highlighting or underlining; (2) only the specific words, figures, or paragraphs that constitute trade secrets or proprietary information are identified; and (3) a summary page is supplied immediately following the proposal title page that includes (a) the information to be protected, (b) the section(s)/page number(s) where this information is found in the proposal, and (c) a statement why protection is necessary for each section listed. The firm must also provide a separate electronic copy of the proposal (CD, etc.) with the trade secrets and/or proprietary redacted. *If all of these requirements are not met, then the firm's entire proposal will be available for public inspection.*

IFB R15-053 Attachment D – IT Special Terms and Conditions

Special Terms and Conditions
Information Technology

1. **TITLE:** Clear and unrestricted title for any item of equipment purchased under this purchase order shall pass to the Commonwealth of Virginia whenever acceptance is provided by the state in accordance with date of acceptance.

2. **DATE OF ACCEPTANCE:** The date of acceptance for all equipment, software, or services shall be the first day after completion of successful installation or testing, or the final acceptance of any services provided unless stated otherwise within the solicitation, the state shall be given fifteen (15) days to test the equipment, software or service provided under this purchase order.

3. **CERTIFICATION TESTING PERIOD:**

   A. **Systems:** The system specified in the contract shall be considered ready for testing upon receipt of documentation from the contractor that a successful system audit or diagnostic test was performed at the site demonstrating that the system meets the minimum design/performance capabilities stipulated in the purchase agreement. The thirty (30) day testing period shall commence on the next calendar day following receipt of this documentation. Upon request, the procuring agency will provide written confirmation of its acceptance following successful completion of the certification period. Such acceptance shall not be conclusive of complete conformance in all respects to the contract specifications and other requirements, or the nonexistence of potential latent defects.

4. **CONFIDENTIALITY:**

   A. (Commonwealth): The Commonwealth agrees that neither it nor its employees, representatives, or agents shall knowingly divulge any proprietary information with respect to the operation of the software, the technology embodied therein, or any other trade secret or proprietary information related thereto, except as specifically authorized by the contractor in writing or as required by the Freedom of Information Act or similar law. It shall be the contractor's responsibility to fully comply with § 2.2-4342 of the *Code of Virginia*. All trade secrets or proprietary information must be identified in writing or other tangible form and conspicuously labeled as "proprietary" either prior to or at the time of submission to the Commonwealth.

   B. (Contractor): The contractor assures that information and data obtained as to personal facts and circumstances related to patients or clients will be collected and held confidential, during and following the term of this agreement, and will not be divulged without the individual's and the agency's written consent. Any information to be disclosed, except to the agency, must be in summary, statistical, or other form which does not identify particular individuals. Contractors and their employees working on this project will be required to sign the Confidentiality statement in this solicitation.

5. **DEFINITION:**

   A. **Equipment:** As used herein, the terms equipment, product, or system shall include hardware and software (when applicable) and any materials or supporting documentation. Such documentation may include but is not limited to: users' guides, operations manuals with part lists, copies of all applicable warranties, and any other pertinent information necessary for the proper operation and maintenance of the equipment being acquired.

   B. **Software**: As used herein, the terms software, product, or software products shall include all related materials and documentation whether in machine readable or printed form.

6. **EXCESSIVE DOWNTIME:** Equipment or software furnished under the contract shall be capable of continuous operation. Should the equipment or software become inoperable for a period of more than 24 hours, the contractor agrees to pro-rate maintenance charges to account for each full day of in-operability. The period of in-operability shall commence upon initial notification. In the event the equipment or software remains inoperable for more than (2) consecutive calendar days, the contractor shall promptly replace the equipment or software at no charge upon request of the procuring agency. Such replacement shall be with new, unused product(s) of comparable quality, and must be installed and operational within (2) days following the request for replacement.

7. **LATEST SOFTWARE VERSION:** Any software product(s) provided under the contract shall be the latest version available to the general public as of the due date of this solicitation.

8. **LIMITATION OF USE:** The Commonwealth's right to use computer software developed entirely at private expense may be limited by the contractor as stipulated in this contract. Notwithstanding any provision to the contrary however, the Commonwealth shall have at a minimum: unlimited use of the software on the equipment for which it is purchased; use of the software on a secondary system for backup purposes should the primary system become unavailable, malfunction, or is otherwise rendered inoperable; use of the software at another Commonwealth site should the system be entirely transferred to that location; the right to make a backup copy for safekeeping; the right to modify or combine the software with other programs or materials at the Commonwealth's risk; and the right to reproduce any and all documentation provided such reproduction is for the sole use of the Commonwealth. These rights are perpetual and irrevocable; in the event of any actual or alleged breach by the Commonwealth, the contractor's sole remedy shall be to pursue a monetary claim in accordance with § 2.2-4363 of the *Code of Virginia*.

9. **MAINTENANCE:** Upon expiration of the specified warranty period and at the Commonwealth's option, the contractor shall provide up to any contracted additional one-year periods of on-site maintenance (including labor, parts, and travel) at the prices set forth in the pricing schedule. Maintenance shall not include external electrical work, providing supplies, and adding or removing accessories not provided for in the contract. Maintenance shall also not include repairs of damage resulting from: acts of God, transportation between state locations, negligence by state personnel, or other causes not related to ordinary use in the production environment in which installed. Each successive year of maintenance may be ordered by the Commonwealth in writing at least 30 days prior to expiration of the existing maintenance period.

10. **NEW PRODUCTS:** Unless otherwise requested in the solicitation, all equipment furnished under the contract shall be new, unused equipment. All software provided under the contract shall be the latest version available to the general public as of the due date of this solicitation.

11. **OWNERSHIP OF INTELLECTUAL PROPERTY:** All copyright and patent rights to all papers, reports, forms, materials, creations, or inventions created or developed in the performance of this contract shall become the sole property of the Commonwealth. On request, the contractor shall promptly provide an acknowledgment or assignment in a tangible form satisfactory to the Commonwealth to evidence the Commonwealth's sole ownership of specifically identified intellectual property created or developed in the performance of the contract.

12. **PRODUCT SUBSTITUTION:** During the term of any contract resulting from this solicitation, the vendor is not authorized to substitute any item for that product and/ or software identified in the solicitation without the prior written consent of the contracting officer whose name appears on the front of this solicitation, or their designee.

13. **QUALIFIED REPAIR PESONNEL:** All warranty or maintenance services to be performed on the items specified in this solicitation as well as any associated hardware or software shall be performed by qualified technicians properly authorized by the manufacturer to perform such services. The Commonwealth reserves the right to require proof of certification prior to award and at any time during the term of the contract.

14. **RELOCATION OF EQUIPMENT:** Should it become necessary to move equipment covered by the contract to another location, the Commonwealth reserves the right to do so at its own expense. If contractor supervision is required, the Commonwealth will provide prior written notice of the move at least thirty days in advance, in which case the contractor shall provide the required services and be reasonably compensated by the Commonwealth. Both the compensation to be paid and any adjustment to the maintenance terms resulting from the move shall be as mutually agreed between the parties. Regular maintenance charges shall be suspended on the day the equipment is dismantled and resume once the equipment is again certified ready for operational use.

15. **RENEWAL OF MAINTENANCE:** Maintenance of the hardware or software specified in the resultant contract may be renewed by the mutual written agreement of both parties for an additional as contracted one-year period(s), under the terms and conditions of the original contract except as noted herein. Price changes may be negotiated at time of renewal; however, in no case shall the maintenance costs for a succeeding one-year period exceed the prior years contract price(s), increased or decreased by more than the percentage increase or decrease in the urban U.S. city average services category of the CPI-W section of the US Bureau of Labor Statistics Consumer Price Index, for the latest twelve months for which statistics are available.

19. **SERVICE REPORTS:** Upon completion of any maintenance call, the contractor shall provide the agency with a signed service report that includes, at a minimum: a general statement as to the problem, action taken, any materials or parts furnished or used, and the number of hours required to complete the repairs.

20. **SOFTWARE UPGRADES:** The Commonwealth shall be entitled to any and all upgraded versions of the software covered in the contract that becomes available from the contractor. The maximum charge for upgrade shall not exceed the total difference between the cost of the Commonwealth's current version and the price the contractor sells or licenses the upgraded software under similar circumstances.

21. **SOFTWARE DISPOSITION:** Unless otherwise instructed by the contractor, the Commonwealth shall render unusable all copies of software acquired under the contract within thirty days of termination of its license, except that the Commonwealth does reserve the right to retain one copy of the software for archival purposes when appropriate.

22. **SOURCE CODE:** In the event the contractor ceases to maintain experienced staff and the resources needed to provide required software maintenance, the Commonwealth shall be entitled to have, use, and duplicate for its own use, a copy of the source code and associated documentation for the software products covered by the contract. Until such time as a complete copy of such material is provided, the Commonwealth shall have exclusive right to possess all physical embodiments of such contractor owned materials. The rights of the Commonwealth in this respect shall survive for a period of twenty years after the expiration or termination of the contract. All lease and royalty fees necessary to support this right are included in the initial license fee as contained in the pricing schedule.

23. **TERM OF SOFTWARE LICENSE:** Unless otherwise stated in the solicitation, the software license(s) identified in the pricing schedule shall be purchased on a perpetual basis and shall continue in perpetuity. However the Commonwealth reserves the right to terminate the license at any time, although the mere expiration or termination of this contract shall not be construed as an intent to terminate the license. All acquired license(s) shall be for use at any computing facilities, on any equipment, by any number of users, and for any purposes for which it is procured. The Commonwealth further reserves the right to transfer all rights under the license to another state agency to which some or all of its functions are transferred.

24. **THIRD PARTY ACQUISITON OF SOFTWARE:** The contractor shall notify the procuring agency in writing should the intellectual property, associated business, or all of its assets be acquired by a third party. The contractor further agrees that the contracts terms and conditions, including any and all license rights and related services, shall not be affected by the acquisition. Prior to completion of the acquisition, the contractor shall obtain, for the Commonwealth's benefit and deliver thereto, the assignee's agreement to fully honor the terms of the contract.

25. **TITLE TO SOFTWARE:** By submitting a bid, the bidder represents and warrants that it is the sole owner of the software or, if not the owner, that it has received all legally required authorizations from the owner to license the software, has the full power to grant the rights required by this solicitation, and that neither the software nor its use in accordance with the contract will violate or infringe upon any patent, copyright, trade secret, or any other property rights of another person or organization.

26. **WARRANTY AGAINST SHUTDOWN DEVICES:** The contractor warrants that the equipment and software provided under the contract shall not contain any lock, counter, CPU reference, virus, worm, or other device capable of halting operations or erasing or altering data or programs. Contractor further warrants that neither it, nor its agents, employees, or subcontractors shall insert any shutdown device following delivery of the equipment and software.

27. **WARRANTY OF SOFTWARE:** The contractor warrants the operation of all software products for a period of six (6) months from the date of acceptance. During the warranty period, the contractor shall provide _ hour toll free phone support and all patches, fixes, revisions, updates, upgrades, and minor releases to both the software and its supporting documentation. In addition, the contractor shall provide a two hour return call response time and complete all necessary patches/fixes within 48 hours of initial notification.

28. **YEAR 2000 COMPLIANT (ENABLEMENT WARRANTY):** The contractor warrants that all software, firmware and hardware product(s) delivered to the Commonwealth of Virginia under any agreement, and which is used in accordance with the product documentation provided by the contractor, shall be 4-digit Year 2000 compliant (or approved enabled). All products shall accurately process all date-change data from start to finish, including, but not limited to, twentieth, twenty-first centuries and leap year calculations.

Any product provided under this Agreement discovered not to be compliant after acceptance shall be corrected by the contractor at no additional cost to the Commonwealth. Failure to correct the deficiency shall subject the contractor to default action.

The contractor shall not be responsible for correcting any product(s) (e.g., hardware, software, firmware) which were not provided under this agreement or for correcting any previously owned Commonwealth products that are used in combination with the contractor's product(s); however, if this solicitation identifies any product or sources of data to be used in combination with the product(s) delivered under the resulting agreement, the contractor shall be responsible for providing all necessary interface(s) or other appropriate means for assuring that date data output from such other product(s) or source(s) is automatically corrected before being processed by the product(s) or system provided under this agreement.

IFB R15-053 Attachment E – Bidder Data Sheet

Attachment D is to be completed and submitted by the Bidder as part of a complete Bid.
*Note: The following information is required as part of your response to this solicitation. Failure to complete and provide this sheet may result in finding your bid nonresponsive.

Qualifications:
The Bidder must have the capability and capacity in all respects to satisfy fully all of the contractual requirements.

Vendor's Primary Contact for this IFB:

NAME: Jason Quinn **TITLE:** Sr. Sales Representativ

PHONE: 703-708-9617 **EMAIL:** jason.quinn@dlt.com

Years in Business:
Indicate the length of time the Offeror's company has been in business providing the type of good or service to the type of customer detailed in this IFB:

YEARS: 24 **MONTHS:** 5

References: Indicate below a listing of at least four (4) current or recent accounts (educational, commercial or governmental) that your company is servicing, has serviced, or has provided similar goods/services. Include the length of service and the name, address and telephone number of the point of contact. The Contact should be knowledgeable about the design, implementation, training, and service the Bidder's company provided to the referenced company.

1) Company: Clemson University	**Contact Name and Title:** Jimmy Holiday
Phone: (864) 656-3709 **Fax:** ( )	**Email:** day@clemson.edu
Project: Red Hat Linux Site Subscription	
Dates of Service: May 2006 - Present	**$ Value:** Cannot disclose specific dollar amount
2) Company: University of Notre Dame	**Contact Name and Title:** Mary Toll
Phone: (574) 631-5557 **Fax:** ( )	**Email:** mtoll@nd.edu
Project: Red Hat Linux Site Subscription	
Dates of Service: April 2006 - Present	**$ Value:** Cannot disclose specific dollar amount

3) Company: College of William and Mary	**Contact Name and Title:** Phil Fenstermacher
Phone: (757) 221-3112 **Fax:** ( )	**Email:** pcfens@wm.edu
Project: Red Hat Linux Site Subscription	
Dates of Service: October 2012 - Present	**$ Value:** Cannot disclose specific dollar amount
4) Company: University of Maryland	**Contact Name and Title:** Emery Rudolph
Phone: (301) 405-9379 **Fax:** ( )	**Email:** erudolph@umd.edu
Project: Red Hat Linux Site Subscription	
Dates of Service: February 2012 - Present	**$ Value:** Cannot disclose specific dollar amount

LOST ACCOUNTS: If you have lost accounts in the past (12) twelve months please indicate below providing the reasons as to why.

5) Company: N/A	**Contact Name and Title:**
Phone: ( ) **Fax:** ( )	**Email:**
Project:	
Dates of Service:	**$ Value:**
6) Company: N/A	**Contact Name and Title:**
Phone: ( ) **Fax:** ( )	**Email:**
Project:	
Dates of Service:	**$ Value:**

IFB R15-053 – Attachment F – Pricing Table

Attachment F is to be completed, signed, and submitted by the Bidder as part of a complete Bid. Bidder shall identify all costs associated with providing the goods/services as specified in this document. Bids for goods shall be listed as a percentage off the Manufacture Suggested Retail Price (MSRP), which is included as Attachment G. Bid Line Items below match the major categories in the MSRP – Attachment G.
URL for Non-Site Subscriptions: https://www.redhat.com/f/html/partners_us_skulist.html#rhn

Orders: Radford University (RU) does not guarantee the purchase of any Line Items listed below. Orders are authorized only through the issuance of an official agency Purchase Order.

Bid Evaluation: For the purpose of evaluating bid pricing, calculations will be based on Percentage off MSRP – One Year for Line Items 1-4 below using the RU FTE and quantities listed below.

Item	Category	Description	Quantity
1	**Site Subscription**	Red Hat Enterprise Linux Academic Site Subscription (Server, Desktop, Workstation, POWER, HPC), Self-support with Smart Management (Unlimited RHEL for enterprise) (minimum 1,000 FTE)	1,354 FTE
2	**RHN**	Red Hat Satellite (Academic Edition) (Management tool for RHEL)	1 ea
3	**RHEL**	Red Hat Enterprise Linux Extended Life Cycle (Ability to update old RHEL Servers)	15 ea
4	**RHEL**	Red Hat Enterprise Linux Server, Premium (1-2 sockets) (Up to 1 guest) (RHEL with Premium support)	3 ea

Notes for Line Item 1 above:
- Faculty and Staff Full Time Equivalent (FTE)
  FTE = ((Full-Time Faculty + Part-Time Faculty) / 3) + ((Full-Time Staff + Part-Time Staff)/ 2)
- Notes: Total FTE is rounded up to next whole unit.
- All employees who work more than 200 hours per annum must be included in the FTE count.

Period of Performance (PoP): Bids should be based on a twelve (12) month term. However, in order to synchronize the period of performance for some line items, orders may be issued for periods greater than or less than twelve months. By entering your bid below you confirm that the Percentage off MSRP will apply for any period of performance.

Tiered Pricing: If order volume has an impact on bid pricing for any Line Items below, please provide tiered pricing for those Line Items. Any resulting contract is intended for cooperative use, so many different sized agencies may place orders.

Item	*Category of Goods/Services*	*Unit*	*Percentage off MSRP – One Year*	*Percentage off MSRP- Three Years*
1	**Site Subscription** (Price Red Hat Satellite separately as part of RHN)	FTE	1.13% (MSRP $15)	3-year pricing not available
2	**RHEL 2014**	ea	21.7%	21.7%
3	**RHEL**	ea	21.7%	21.7%
4	**RHEV**	ea	20%	20%
5	**MRG**	ea	20%	20%
6	**RHN**	ea	1.13% (MSRP $7,500)	3-year pricing not available
7	**STORAGE RHN**	ea	20%	20%
8	**RED HAT DIRECTORY SERVER**	ea	20%	20%
9	**MEDIA KITS**	ea	20%	3-year pricing not available
10	**TRAINING**	ea	20%	3-year pricing not available

11	TRAINING UNITS	ea	10%	10%
12	CONSULTING UNITS	ea	No MSRP available, pricing subj to Red Hat	No MSRP available, pricing subj to Red Hat

Delivery Date: (ARO)	**Prompt Payment Discount Terms:**
Does your firm accept VISA? ☒ Yes ☐ No	**Are you registered in the Commonwealth of Virginia's EVA (Electronic Procurement System): ☒ Yes ☐ No** **If yes, provide EVA Vendor ID or DUNS Number:** C17614
Are you certified as a ☐ Small ☐ Woman-Owned or ☐ Minority-Owned Business with the Virginia Department of Small Business and Supplier Diversity (DSBSD), previously DMBE?	**Bidders Signature:** _____ **Print Name:** Jim Propps
Phone No: 703-708-9617	**Email:** jason.quinn@dlt.com

Note: Prices are fixed for the base term of three years with potential negotiated adjustments at contract renewal limited to the CPI-W Index published by the Bureau of Labor Statistics for the then most recent twelve month period.

IFB R15-053 – Attachment G – MSRP – Red Hat Manufacturer's Suggested Price List

The following pages contain MSRP for Site Subscription (no URL available) and MSRP for other Red Hat offering (URL is: https://www.redhat.com/f/html/partners_us_skulist.html#rhn_)

How do I calculate licensing fees based on FTE units?
Pricing is based on the number of FTE (Full-Time Equivalent) units that are being covered. FTEs are calculated as follows:

- All full-time faculty and staff are considered one unit
- Part-time staff are considered a half of a unit
- Part-time faculty are considered a third of a unit

Formula:
Faculty and Staff FTE = Full-Time Faculty + Part-Time Faculty / 3 + Full-Time Staff + Part-Time Staff / 2

For example, if you have 2,000 full-time faculty, 1,500 part-time faculty, 1,000 full-time staff, and 500 part-time staff. The FTE count is calculated as follows:

2,000 + (1500 ÷ 3) + 1,000 + (500 ÷ 2) = 3,750 FTEs

If the total FTE count ends with a fractional component, then the total number of FTEs is rounded to the next unit. This means that 2,500 1/2 FTE units would round to 2501 units for contract purposes. All employees who work more than 200 hours per annum must be included in the FTE count.

Is there a minimum requirement to participate in the Campus Wide Site Subscription Program?
Yes. The minimum FTE requirement is 1,000.

Do I have to subscribe for my entire institution?
Yes. The program benefit is to subscribe for the entire institution.

What are the various offerings that are included in the program?

PRODUCT	MSRP	SOCKETS	SUPPORT LEVEL	VIRTUAL GUESTS	SMART MANAGEMENT
Red Hat Enterprise Linux Academic Site Subscription (Server, Desktop, Workstation, POWER, HPC, Developer Toolset), Self-support with Smart Management per FTE	**$15 / FTE**	16	Self-support	20	Included
Red Hat Enterprise Linux Academic Site Subscription (Server, Desktop, Workstation, POWER, HPC, Developer Toolset), Standard (Up to 5 Contacts) with Smart Management per FTE	**$25 / FTE**	16	Standard	20	Included
Red Hat Enterprise Linux Academic Site Subscription (Server, Desktop, Workstation, POWER, HPC, Developer Toolset), Premium (Up to 5 Contacts) with Smart Management per FTE	**$40 / FTE**	16	Premium	20	Included
High-Availability (Academic Site Subscription) per FTE	**$5 / FTE**	16	Inherited	20	N/A
Load Balancer (Academic Site Subscription) per FTE	**$3 / FTE**	16	Inherited	20	N/A
Resilient Storage (Academic Site Subscription) per FTE	**$10 / FTE**	16	Inherited	20	N/A
Scalable File System (Academic Site Subscription) per FTE	**$3 / FTE**	16	Inherited	20	N/A

NOTE: Customers are required to purchase a Satellite as part of the site subscription program.