

## DIR-CPO-4427 Price List

| BRAND                     | PRODUCT DESCRIPTION   | PRODUCT/SERVICE PART NUMBER | MSRP         | DIR Customer Discount % off MSRP | DIR Customer Price |
|---------------------------|---|-----------------------------|--------------|----------------------------------|--------------------|
| APC by Schneider Electric | Rack PDU, Switched, 1U, 15A, 100/120V, (8)5-15  | AP7900B                     | \$ 744.00    | 36.00%                           | \$ 479.73          |
| APC by Schneider Electric | StruxureWare Data Center Expert Basic   | AP9465                      | \$ 4,500.00  | 36.00%                           | \$ 2,901.60        |
| APC by Schneider Electric | SmartSlot UPS Network Management Card 2   | AP9630                      | \$ 437.00    | 36.00%                           | \$ 281.78          |
| APC by Schneider Electric | UPS Network Management Card with PowerChute Network Shutdown & Environmental Monitoring | AP9631                      | \$ 668.00    | 36.00%                           | \$ 430.73          |
| APC by Schneider Electric | Replacement Battery Catridge Number 140   | APCRBC140                   | \$ 795.00    | 36.00%                           | \$ 512.62          |
| APC by Schneider Electric | APC 4-Post Steel Floor Rack (threaded)  | AR204A                      | \$ 680.00    | 36.00%                           | \$ 438.46          |
| APC by Schneider Electric | APC NetShelter SV 42U Rack Enclosure  | AR2400                      | \$ 2,000.00  | 36.00%                           | \$ 1,289.60        |
| APC by Schneider Electric | Smart UPS 750VA LCD 120V with PERP SmartConnect   | SMT750C                     | \$ 500.00    | 36.00%                           | \$ 322.40          |
| APC by Schneider Electric | APC Smart-UPS X 3000VA Rack/Tower   | SMX3000RMLV2U               | \$ 2,285.00  | 36.00%                           | \$ 1,473.37        |
| APC by Schneider Electric | Smart UPS SRT 192V 5KVA & 6KVA Battery Pack   | SRT192BP                    | \$ 1,580.00  | 36.00%                           | \$ 1,018.78        |
| APC by Schneider Electric | Smart UPS SRT 192V 8 & 10KVA RM Battery Pack  | SRT192RMBP2                 | \$ 1,850.00  | 36.00%                           | \$ 1,192.88        |
| APC by Schneider Electric | Smart UPS SRT 5000VA 208V   | SRT5KXLT                    | \$ 6,540.00  | 36.00%                           | \$ 4,216.99        |
| APC by Schneider Electric | Assembly Service - scheduled 5x8 for 1-5 Racks  | WASSEM5X8-5R-PX-20          | \$ 2,415.00  | 36.00%                           | \$ 1,557.19        |
| APC by Schneider Electric | Scheduled Assembly Startup of 1-5KVA Single Phase Unit                                  | WASSEMUPS-3R-SB-00          | \$ 1,320.00  | 36.00%                           | \$ 851.14          |
| AWS                       | EX2-On Demand   | EC2-UWO-03-B3-03-00         | \$ 0.52      | 4.00%                            | \$ 0.50            |
| Citrix                    | NetScaler MPX 5650 Standard Edition   | 3006526-E1                  | \$ 18,000.00 | 22.00%                           | \$ 14,145.30       |
| Citrix                    | Citrix XenDesktop VDI Edition - x1 User/Device License                                  | 3013055-E1                  | \$ 80.00     | 32.00%                           | \$ 54.81           |
| Citrix                    | Citrix Workspace Suite Total Trade-Up from XenDesktop-VDI                               | 3012530-E1                  | \$ 300.00    | 14.00%                           | \$ 259.94          |
| Citrix                    | EX2-On Demand   | 4046280                     | \$ 1,000.00  | 12.00%                           | \$ 886.60          |
| Citrix                    | EX2-On Demand   | 2000683                     | \$ 6,000.00  | 17.00%                           | \$ 5,017.35        |

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|-----------|---|------------------------------|---------------|--------|---------------|
| Citrix    | 1 Year Gold Maintenance Citrix NetScaler MPX 5650 Standard Edition (6x 10/100/1000)                               | 4013969-E1                   | \$ 5,650.00   | 17.00% | \$ 4,724.67   |
| Commvault | Hyperscale Model 1348   | CN-CV-1348-31                | \$ 3,628.00   | 21.00% | \$ 2,887.62   |
| Commvault | 1-Year Extension Unit Subscription  | CN-1348-EXT-11               | \$ 200.00     | 16.00% | \$ 169.26     |
| Commvault | Clinical Archive Training   | CM-TR-CCA                    | \$ 2,000.00   | 20.00% | \$ 1,612.00   |
| Commvault | Hyperscale Appliance On-Site Service  | CN-OSS-4x4-24x7              | \$ 4,001.00   | 9.00%  | \$ 3,668.22   |
| Eaton     | ePdu  | EPBZ79                       | \$ 272.00     | 35.00% | \$ 178.13     |
| Eaton     | Blade UPS   | ZP21115XXXXX000              | \$ 17,750.00  | 35.00% | \$ 11,624.03  |
| Eaton     | Ferrups UPS   | FK100AA0A0A0A0B              | \$ 17,072.00  | 45.00% | \$ 9,460.02   |
| Eaton     | Single Phase UPS  | 9PX6K                        | \$ 6,181.00   | 48.00% | \$ 3,238.23   |
| Eaton     | 9355 UPS  | KA1011100000010              | \$ 16,375.00  | 48.00% | \$ 8,578.86   |
| Eaton     | Monitoring software   | IPM-SILVER                   | \$ 5,000.00   | 35.00% | \$ 3,274.38   |
| Eaton     | 3 year warranty   | 9SW3Y-1500UC                 | \$ 208.00     | 40.00% | \$ 125.74     |
| Eaton     | 3 phase startup/Pre-Assembled Start-Up Level 1 - technical support  | w2sups06nxxx-0080            | \$ 2,341.00   | 20.00% | \$ 1,886.85   |
| F5        | (8 x Slots, 2 x DC Power Supplies, NEBS Level 3 Certified)  | F5-VPR-AFM-C4800-DCN         | \$ 64,995.00  | 25.00% | \$ 49,111.85  |
| F5        | Installation VIPRION Local Traffic Manager  | F5-INST-VPR-LTM              | \$ 13,500.00  | 13.00% | \$ 11,833.09  |
| F5        | VIPRION Instructor Led Training (1 day)   | F5-TRG-VPR-1                 | \$ 995.00     | 25.00% | \$ 751.85     |
| Infoblox  | TE-1415 w/ 1 HDD, 1 PSU-DC, Network Services One, DNS Traffic Control, Network Services One and Grid              | TE-1415-NS1DTCGD-DC          | \$ 24,545.00  | 25.00% | \$ 18,546.82  |
| Infoblox  | Training and Professional Services  | IB-EDU-TRN-CRDT              | \$ 90.00      | 10.00% | \$ 81.61      |
| Infoblox  | Advanced DNS Protection Appliance 1405 with NS1, Grid, 1 year subscription license with partner elite maintenance | PT-1405-SWSUB-ADNSGD-E21     | \$ 14,745.00  | 20.00% | \$ 11,884.47  |
| Infoblox  | NetMRI Advisor, 1 Year Subscription for 100 Device Licenses, 1,000+ Devices                                       | NET-SUB-MRI-ADVISOR-1K-100-1 | \$ 1,550.00   | 10.00% | \$ 1,405.46   |
| Infoblox  | Infoblox Elite Maintenance - Enterprise for TE-810-MOD-CAN  | IB-MNT-ELT                   | \$ 438.90     | 19.00% | \$ 358.18     |
| Nutanix   | Xtreme Computing Platform NX-1365S - application accelerator  | NX-1365S-00000               | \$ 143,727.00 | 20.00% | \$ 115,843.96 |

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| Nutanix      | 5YR GOLD System support for Nutanix NX-1120                     | S-GOLD-1120-5YR      | \$ 7,363.00  | 14.00% | \$ 6,379.67  |
| Nutanix      | LIC, ULT ent. for NX-1065S; Life of Device                      | LIC-ULT-1065S        | \$ 5,920.00  | 20.00% | \$ 4,771.52  |
| Nutanix      | Prism Pro, 1 node, valid for 4 years                            | LIC-PRS-PRO-4YR-1    | \$ 8,500.00  | 17.00% | \$ 7,107.91  |
| Puppet       | Enterprise 100-249 nodes Standard Subscription                  | PE100249S            | \$ 112.00    | 10.00% | \$ 101.56    |
| Puppet       | Enterprise 100-249 nodes Perpetual Premium Support Subscription | PE100249PPRMS        | \$ 115.00    | 10.00% | \$ 104.28    |
| Puppet       | Professional Services, SOW required                             | PSSvc                | \$ 250.00    | 10.00% | \$ 226.69    |
| Red Hat      | Red Hat Enterprise Linux for Virtual Datacenters, Premium       | RH00001              | \$ 3,999.00  | 19.00% | \$ 3,263.48  |
| Red Hat      | Satellite Capsule Server  | MCT0369              | \$ 2,500.00  | 19.00% | \$ 2,040.19  |
| Red Hat      | JBoss Enterprise Application Platform, 4-Core Premium           | MW00114              | \$ 3,300.00  | 19.00% | \$ 2,693.05  |
| Red Hat      | Linux with Smart Virtualization, Premium (2-sockets)            | MCT2927              | \$ 4,249.00  | 19.00% | \$ 3,467.50  |
| Red Hat      | API Management Platform,  | MCT3531              | \$ 34,560.00 | 15.00% | \$ 29,596.32 |
| Red Hat      | OpenShift Container Platform                                    | MCT2735              | \$ 6,000.00  | 15.00% | \$ 5,138.25  |
| Red Hat      | Mobile Application Platform, Hosted                             | MCT3354              | \$ 18,000.00 | 15.00% | \$ 15,414.75 |
| Red Hat      | Gluster Storage, Premium  | RS0112235            | \$ 4,500.00  | 15.00% | \$ 3,853.69  |
| Red Hat      | Insights  | MCT3474              | \$ 199.00    | 15.00% | \$ 170.42    |
| Red Hat      | Red Hat Ansible Tower, Self-Support                             | MCT3310              | \$ 5.00      | 15.00% | \$ 4.28      |
| Red Hat      | System Administration I   | RH124                | \$ 3,400.00  | 28.00% | \$ 2,466.36  |
| Riverbed     | Steelhead CXA Appliance 03070-H                                 | LIC-CXA-03070-H      | \$ 26,000.00 | 20.00% | \$ 20,956.00 |
| Riverbed     | Maintenance for CAS-APP-Layer7                                  | MNT-APP-LAYER7       | \$ 2,880.00  | 15.00% | \$ 2,466.36  |
| Riverbed     | SteelHead Advanced On-Prem Microsoft Services Add-on            | SVC-C-0101-PFPA-0302 | \$ 7,500.00  | 5.00%  | \$ 7,178.44  |
| Riverbed     | Training Consulting Services                                    | SVC-TRA-00169        | \$ 2,400.00  | 10.00% | \$ 2,176.20  |
| Sciencelogic | Monthly Device Subscription                                     | SUB-LIC STD-DEV      | \$ 12.00     | 15.00% | \$ 10.28     |

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| Sciencelogic       | Deployment Week  | DEPLOY-W             | \$ 9,900.00  | 5.00%  | \$ 9,475.54  |
| Solarwinds         | SolarWinds Database Performance Analyzer SQL Server, MySQL, or Oracle                      | S4AZ81210S02D        | \$ 1,939.75  | 17.00% | \$ 1,622.07  |
| Solarwinds         | SolarWinds Database Performance Analyzer VM Option Add-on per Database Instance            | S4AZ64210S02D        | \$ 963.85    | 17.00% | \$ 806.00    |
| Solarwinds         | SolarWinds Network Performance Monitor SL100   | S4A082A1E01D         | \$ 2,955.00  | 17.00% | \$ 2,471.04  |
| Veeam              | Veeam Backup Essentials Enterprise Plus 2 socket bundle - Public Sector                    | P-ESSPLS-VS-P0000-00 | \$ 2,430.00  | 10.00% | \$ 2,203.40  |
| Veeam              | Veeam Backup and Rpl Vul Sub 1YR MLIC  | P-VBRVUL-OI-SU1YP-00 | \$ 1,080.00  | 10.00% | \$ 979.29    |
| Veeam              | Annual Basic Maintenance Renewal - Veeam Backup Essentials Enterprise Plus 2 socket bundle | V-ESSPLS-VS-P01AR-00 | \$ 594.00    | 5.00%  | \$ 568.53    |
| Veeam              | Small Implementation Quick Start Service   | V-VPSSIS-0D-D0000-00 | \$ 5,200.00  | 15.00% | \$ 4,453.15  |
| Veritas            | NETBACKUP APPLIANCE 5230 49TB STORAGE SHELF APPLIANCE + ESSENTIAL MAINTENANCE BUNDLE       | 18424-M0010          | \$ 52,269.00 | 10.00% | \$ 47,394.92 |
| Veritas            | ACCESS BASIC LNX 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1 to 500                    | 20439-M4514          | \$ 117.00    | 10.00% | \$ 106.09    |
| Veritas            | ENTERPRISE VAULT ANALYTICS 1 USER ONPREMISE STANDARD PERPETUAL LICENSE                     | 17725-M3             | \$ 19.95     | 10.00% | \$ 18.09     |
| Veritas            | BUSINESS CRITICAL SERVICES PREMIER FOR RESILIENCY PLATFORM ADDL BUNDLE INITIAL 12MO COV    | 17698-M0010          | \$ 13,000.00 | 10.00% | \$ 11,787.75 |
| Veritas            | ESSENTIAL 12 MONTHS INITIAL FOR NETBACKUP APPLIANCE 5230 49TB                              | 18791-M3-20          | \$ 5,704.21  | 10.00% | \$ 5,172.29  |
| Vertiv             | 8-Port ACS800 Serial Console   | ACS808EAC-001        | \$ 851.00    | 25.00% | \$ 643.04    |
| Red River Services | Program Manager  | RRPS-PGM             | \$ 175.00    | 12.00% | \$ 155.16    |
| Red River Services | Project Manager Subject Matter Expert  | RRPS-PM-SME          | \$ 225.00    | 12.00% | \$ 199.49    |
| Red River Services | Project Manager Level III  | RRPS-PM-III          | \$ 175.00    | 12.00% | \$ 155.16    |
| Red River Services | Project Manager Level II   | RRPS-PM-II           | \$ 110.00    | 12.00% | \$ 97.53     |
| Red River Services | Task Manager   | RRPS-TM              | \$ 95.00     | 12.00% | \$ 84.23     |
| Red River Services | Wireless Professional Subject Matter Expert  | RRPS-WP-SME          | \$ 225.00    | 12.00% | \$ 199.49    |
| Red River Services | Wireless Professional Level III  | RRPS-WP-III          | \$ 175.00    | 12.00% | \$ 155.16    |
| Red River Services | Wireless Professional Level II   | RRPS-WP-II           | \$ 110.00    | 12.00% | \$ 97.53     |

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| Red River Services | Wireless Professional Level I                            | RRPS-WP-I    | \$ 75.00  | 12.00% | \$ 66.50  |
| Red River Services | Storage Professional/Consultant Subject Matter Expert    | RRPS-STP-SME | \$ 225.00 | 12.00% | \$ 199.49 |
| Red River Services | Storage Professional/Consultant Level III                | RRPS-STP-III | \$ 175.00 | 12.00% | \$ 155.16 |
| Red River Services | Storage Professional/Consultant Level II                 | RRPS-STP-II  | \$ 110.00 | 12.00% | \$ 97.53  |
| Red River Services | Storage Professional/Consultant Level I                  | RRPS-STP-I   | \$ 75.00  | 12.00% | \$ 66.50  |
| Red River Services | Server System Professional Subject Matter Expert         | RRPS-SRP-SME | \$ 225.00 | 12.00% | \$ 199.49 |
| Red River Services | Server System Professional Level III                     | RRPS-SRP-III | \$ 175.00 | 12.00% | \$ 155.16 |
| Red River Services | Server System Professional Level II                      | RRPS-SRP-II  | \$ 110.00 | 12.00% | \$ 97.53  |
| Red River Services | Server System Professional Level I                       | RRPS-SRP-I   | \$ 75.00  | 12.00% | \$ 66.50  |
| Red River Services | Security Professional/Consultant Subject Matter Expert   | RRPS-SEP-SME | \$ 225.00 | 12.00% | \$ 199.49 |
| Red River Services | Security Professional/Consultant Level III               | RRPS-SEP-III | \$ 175.00 | 12.00% | \$ 155.16 |
| Red River Services | Security Professional/Consultant Level II                | RRPS-SEP-II  | \$ 110.00 | 12.00% | \$ 97.53  |
| Red River Services | Security Professional/Consultant Level I                 | RRPS-SEP-I   | \$ 75.00  | 12.00% | \$ 66.50  |
| Red River Services | Networking Professional/Consultant Subject Matter Expert | RRPS-NP-SME  | \$ 225.00 | 12.00% | \$ 199.49 |
| Red River Services | Networking Professional/Consultant Level III             | RRPS-NP-III  | \$ 175.00 | 12.00% | \$ 155.16 |
| Red River Services | Networking Professional/Consultant Level II              | RRPS-NP-II   | \$ 110.00 | 12.00% | \$ 97.53  |
| Red River Services | Networking Professional/Consultant Level I               | RRPS-NP-I    | \$ 75.00  | 12.00% | \$ 66.50  |
| Red River Services | Project Manager  | RRPS-EAD-PM  | \$ 175.00 | 12.00% | \$ 155.16 |
| Red River Services | Database Analyst/Programmer                              | RRPS-EAD-DB  | \$ 125.00 | 12.00% | \$ 110.83 |
| Red River Services | Documentation Specialist/ Technical Writer               | RRPS-EAD-DS  | \$ 105.00 | 12.00% | \$ 93.09  |
| Red River Services | Quality Assurance/ Configuration Analyst                 | RRPS-EAD-QA  | \$ 150.00 | 12.00% | \$ 132.99 |
| Red River Services | Systems Architect  | RRPS-EAD-SA  | \$ 175.00 | 12.00% | \$ 155.16 |

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| Red River Services | Web Developer                      | RRPS-EAD-WD       | \$ 125.00   | 12.00% | \$ 110.83   |
| Red River Services | Technical Specialist               | RRPS-EAD-TS       | \$ 165.00   | 12.00% | \$ 146.29   |
| Red River Services | Systems Engineer                   | RRPS-EAD-SE       | \$ 150.00   | 12.00% | \$ 132.99   |
| CyrusOne           | Monthly Colocation (Min 12 months) | CYRUS1-12-R       | \$ 350.00   | 5.00%  | \$ 334.99   |
| CyrusOne           | Monthly Colocation (Min 24 months) | CYRUS1-24-R       | \$ 340.00   | 5.00%  | \$ 325.42   |
| CyrusOne           | Monthly Colocation (Min 36 months) | CYRUS1-36-R       | \$ 315.00   | 5.00%  | \$ 301.49   |
| CyrusOne           | Monthly Colocation (Min 48 months) | CYRUS1-48-R       | \$ 300.00   | 5.00%  | \$ 287.14   |
| CyrusOne           | Non-STD Power Pair: 208/20         | CYRUS1-NR-20820   | \$ 745.00   | 5.00%  | \$ 745.00   |
| CyrusOne           | Non-STD Power Pair: 208/30         | CYRUS1-NR-20830   | \$ 745.00   | 5.00%  | \$ 745.00   |
| CyrusOne           | Non-STD Power Pair: 208/50         | CYRUS1-NR-20850   | \$ 1,115.00 | 5.00%  | \$ 1,115.00 |
| CyrusOne           | Non-STD Power Pair: 208/50 3-phase | CYRUS1-NR-20850-3 | \$ 1,260.00 | 5.00%  | \$ 1,260.00 |
| CyrusOne           | Non-STD Power Pair: 208/60         | CYRUS1-NR-20860   | \$ 1,935.00 | 5.00%  | \$ 1,935.00 |
| CyrusOne           | Non-STD Power Pair: 208/100        | CYRUS1-NR-208100  | \$ 3,215.00 | 5.00%  | \$ 3,215.00 |
| CyrusOne           | Non-STD Power Pair: 208/30 3-phase | CYRUS1-NR-20820   | \$ 1,115.00 | 5.00%  | \$ 1,115.00 |
| CyrusOne           | Copper Cross-Connect               | CYRUS1-NR-CXC     | \$ 175.00   | 5.00%  | \$ 175.00   |
| CyrusOne           | Fiber Cross-Connect                | CYRUS1-NR-FXC     | \$ 437.50   | 5.00%  | \$ 437.50   |
| CyrusOne           | Coax Cross-Connect                 | CYRUS1-NR-CXC     | \$ 175.00   | 5.00%  | \$ 175.00   |