

## DIR-CPO-4427 Price List

BRAND	PRODUCT DESCRIPTION	PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
APC by Schneider Electric	Rack PDU, Switched, 1U, 15A, 100/120V, (8)5-15	AP7900B	\$ 744.00	36.00%	\$ 479.73
APC by Schneider Electric	StruxureWare Data Center Expert Basic	AP9465	\$ 4,500.00	36.00%	\$ 2,901.60
APC by Schneider Electric	SmartSlot UPS Network Management Card 2	AP9630	\$ 437.00	36.00%	\$ 281.78
APC by Schneider Electric	UPS Network Management Card with PowerChute Network Shutdown & Environmental Monitoring	AP9631	\$ 668.00	36.00%	\$ 430.73
APC by Schneider Electric	Replacement Battery Catridge Number 140	APCRBC140	\$ 795.00	36.00%	\$ 512.62
APC by Schneider Electric	APC 4-Post Steel Floor Rack (threaded)	AR204A	\$ 680.00	36.00%	\$ 438.46
APC by Schneider Electric	APC NetShelter SV 42U Rack Enclosure	AR2400	\$ 2,000.00	36.00%	\$ 1,289.60
APC by Schneider Electric	Smart UPS 750VA LCD 120V with PERP SmartConnect	SMT750C	\$ 500.00	36.00%	\$ 322.40
APC by Schneider Electric	APC Smart-UPS X 3000VA Rack/Tower	SMX3000RMLV2U	\$ 2,285.00	36.00%	\$ 1,473.37
APC by Schneider Electric	Smart UPS SRT 192V 5KVA & 6KVA Battery Pack	SRT192BP	\$ 1,580.00	36.00%	\$ 1,018.78
APC by Schneider Electric	Smart UPS SRT 192V 8 & 10KVA RM Battery Pack	SRT192RMBP2	\$ 1,850.00	36.00%	\$ 1,192.88
APC by Schneider Electric	Smart UPS SRT 5000VA 208V	SRT5KXLT	\$ 6,540.00	36.00%	\$ 4,216.99
APC by Schneider Electric	Assembly Service - scheduled 5x8 for 1-5 Racks	WASSEM5X8-5R-PX-20	\$ 2,415.00	36.00%	\$ 1,557.19
APC by Schneider Electric	Scheduled Assembly Startup of 1-5KVA Single Phase Unit	WASSEMUPS-3R-SB-00	\$ 1,320.00	36.00%	\$ 851.14
AWS	EX2-On Demand	EC2-UWO-03-B3-03-00	\$ 0.52	4.00%	\$ 0.50
Citrix	NetScaler MPX 5650 Standard Edition	3006526-E1	\$ 18,000.00	22.00%	\$ 14,145.30
Citrix	Citrix XenDesktop VDI Edition - x1 User/Device License	3013055-E1	\$ 80.00	32.00%	\$ 54.81
Citrix	Citrix Workspace Suite Total Trade-Up from XenDesktop-VDI	3012530-E1	\$ 300.00	14.00%	\$ 259.94
Citrix	EX2-On Demand	4046280	\$ 1,000.00	12.00%	\$ 886.60
Citrix	EX2-On Demand	2000683	\$ 6,000.00	17.00%	\$ 5,017.35
Citrix	1 Year Gold Maintenance Citrix NetScaler MPX 5650 Standard Edition (6x 10/100/1000)	4013969-E1	\$ 5,650.00	17.00%	\$ 4,724.67
Commvault	Hyperscale Model 1348	CN-CV-1348-31	\$ 3,628.00	21.00%	\$ 2,887.62
Commvault	1-Year Extension Unit Subscription	CN-1348-EXT-11	\$ 200.00	16.00%	\$ 169.26
Commvault	Clinical Archive Training	CM-TR-CCA	\$ 2,000.00	20.00%	\$ 1,612.00
Commvault	Hyperscale Appliance On-Site Service	CN-OSS-4x4-24x7	\$ 4,001.00	9.00%	\$ 3,668.22
Eaton	ePdu	EPBZ79	\$ 272.00	35.00%	\$ 178.13
Eaton	Blade UPS	ZP21115XXXXX000	\$ 17,750.00	35.00%	\$ 11,624.03
Eaton	Ferrups UPS	FK100AA0A0A0A0B	\$ 17,072.00	45.00%	\$ 9,460.02
Eaton	Single Phase UPS	9PX6K	\$ 6,181.00	48.00%	\$ 3,238.23
Eaton	9355 UPS	KA1011100000010	\$ 16,375.00	46.00%	\$ 8,908.82
Eaton	Monitoring software	IPM-SILVER	\$ 5,000.00	35.00%	\$ 3,274.38
Eaton	3 year warranty	9SW3Y-1500UC	\$ 208.00	40.00%	\$ 125.74
Eaton	3 phase startup/Pre-Assembled Start-Up Level 1 - technical support	w2sups06nxxx-0080	\$ 2,341.00	20.00%	\$ 1,886.85
F5	(8 x Slots, 2 x DC Power Supplies, NEBS Level 3 Certified)	F5-VPR-AFM-C4800-DCN	\$ 64,995.00	25.00%	\$ 49,111.85
F5	Installation VIPRION Local Traffic Manager	F5-INST-VPR-LTM	\$ 13,500.00	13.00%	\$ 11,833.09

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F5	VIPRION Instructor Led Training (1 day)	F5-TRG-VPR-1	\$ 995.00	25.00%	\$ 751.85
Infoblox	Trinzic 1415 w/ 1 HDD, 1 PSU-DC, Network Services One, DNS Traffic Control, Network Services One and	TE-1415-NS1DTCGD-DC	\$ 24,545.00	25.00%	\$ 18,546.82
Infoblox	Training and Professional Services	IB-EDU-TRN-CRDT	\$ 90.00	10.00%	\$ 81.61
Infoblox	Advanced DNS Protection Appliance 1405 with NS1, Grid, 1 year subscription license with partner elite	PT-1405-SWSUB-ADNSGD-E21	\$ 14,745.00	25.00%	\$ 11,141.69
Infoblox	NetMRI Advisor, 1 Year Subscription for 100 Device Licenses, 1,000+ Devices	NET-SUB-MRI-ADVISOR-1K-100-1	\$ 1,550.00	10.00%	\$ 1,405.46
Infoblox	Infoblox Elite Maintenance - Enterprise for TE-810-MOD-CAN	IB-MNT-ELT	\$ 438.90	19.00%	\$ 358.18
Nutanix	Xtreme Computing Platform NX-1365S - application accelerator	NX-1365S-00000	\$ 143,727.00	20.00%	\$ 115,843.96
Nutanix	5YR GOLD System support for Nutanix NX-1120	S-GOLD-1120-5YR	\$ 7,363.00	14.00%	\$ 6,379.67
Nutanix	LIC, ULT ent. for NX-1065S; Life of Device	LIC-ULT-1065S	\$ 5,920.00	20.00%	\$ 4,771.52
Nutanix	Prism Pro, 1 node, valid for 4 years	LIC-PRS-PRO-4YR-1	\$ 8,500.00	17.00%	\$ 7,107.91
Puppet	Enterprise 100-249 nodes Standard Subscription	PE100249S	\$ 112.00	10.00%	\$ 101.56
Puppet	Enterprise 100-249 nodes Perpetual Premium Support Subscription	PE100249PPRMS	\$ 115.00	10.00%	\$ 104.28
Puppet	Professional Services, SOW required	PSSvc	\$ 250.00	10.00%	\$ 226.69
Red Hat	Red Hat Enterprise Linux for Virtual Datacenters, Premium	RH00001	\$ 3,999.00	19.00%	\$ 3,263.48
Red Hat	Satellite Capsule Server	MCT0369	\$ 2,500.00	19.00%	\$ 2,040.19
Red Hat	JBoss Enterprise Application Platform, 4-Core Premium	MW00114	\$ 3,300.00	19.00%	\$ 2,693.05
Red Hat	Linux with Smart Virtualization, Premium (2-sockets)	MCT2927	\$ 4,249.00	19.00%	\$ 3,467.50
Red Hat	API Management Platform,	MCT3531	\$ 34,560.00	15.00%	\$ 29,596.32
Red Hat	OpenShift Container Platform	MCT2735	\$ 6,000.00	15.00%	\$ 5,138.25
Red Hat	Mobile Application Platform, Hosted	MCT3354	\$ 18,000.00	15.00%	\$ 15,414.75
Red Hat	Gluster Storage, Premium	RS0112235	\$ 4,500.00	15.00%	\$ 3,853.69
Red Hat	Insights	MCT3474	\$ 199.00	15.00%	\$ 170.42
Red Hat	Red Hat Ansible Tower, Self-Support	MCT3310	\$ 5.00	15.00%	\$ 4.28
Red Hat	System Administration I	RH124	\$ 3,400.00	28.00%	\$ 2,466.36
Riverbed	Steelhead CXA Appliance 03070-H	LIC-CXA-03070-H	\$ 26,000.00	20.00%	\$ 20,956.00
Riverbed	Maintenance for CAS-APP-Layer7	MNT-APP-LAYER7	\$ 2,880.00	15.00%	\$ 2,466.36
Riverbed	SteelHead Advanced On-Prem Microsoft Services Add-on	SVC-C-0101-PFPA-0302	\$ 7,500.00	5.00%	\$ 7,178.44
Riverbed	Training Consulting Services	SVC-TRA-00169	\$ 2,400.00	10.00%	\$ 2,176.20
Scienlogic	Monthly Device Subscription	SUB-LIC-STD-DEV	\$ 12.00	15.00%	\$ 10.28
Scienlogic	Deployment Week	DEPLOY-W	\$ 9,900.00	5.00%	\$ 9,475.54
Solarwinds	SolarWinds Database Performance Analyzer SQL Server, MySQL, or Oracle	S4AZ81210S02D	\$ 1,939.75	17.00%	\$ 1,622.07
Solarwinds	SolarWinds Database Performance Analyzer VM Option Add-on per Database Instance	S4AZ64210S02D	\$ 963.85	17.00%	\$ 806.00
Solarwinds	SolarWinds Network Performance Monitor SL100	S4A082A1E01D	\$ 2,955.00	17.00%	\$ 2,471.04
Veeam	Veeam Backup Essentials Enterprise Plus 2 socket bundle - Public Sector	P-ESSPLS-VS-P0000-00	\$ 2,430.00	10.00%	\$ 2,203.40
Veeam	Veeam Backup and Rpl Vul Sub 1YR MLIC	P-VBRVUL-0I-SU1YP-00	\$ 1,080.00	10.00%	\$ 979.29

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Veeam	Annual Basic Maintenance Renewal - Veeam Backup Essentials Enterprise Plus 2 socket bundle	V-ESSPLS-VS-P01AR-00	\$ 594.00	5.00%	\$ 568.53
Veeam	Small Implementation Quick Start Service	V-VPSSIS-OD-D0000-00	\$ 5,200.00	15.00%	\$ 4,453.15
Veritas	NETBACKUP APPLIANCE 5230 49TB STORAGE SHELF APPLIANCE + ESSENTIAL MAINTENANCE BUNDLE	18424-M0010	\$ 52,269.00	10.00%	\$ 47,394.92
Veritas	ACCESS BASIC LNX 1 TB ONPREMISE STANDARD PERPETUAL LICENSE QTY 1 to 500	20439-M4514	\$ 117.00	10.00%	\$ 106.09
Veritas	ENTERPRISE VAULT ANALYTICS 1 USER ONPREMISE STANDARD PERPETUAL LICENSE	17725-M3	\$ 19.95	10.00%	\$ 18.09
Veritas	BUSINESS CRITICAL SERVICES PREMIER FOR RESILIENCY PLATFORM ADDL BUNDLE INITIAL 12MO	17698-M0010	\$ 13,000.00	10.00%	\$ 11,787.75
Veritas	ESSENTIAL 12 MONTHS INITIAL FOR NETBACKUP APPLIANCE 5230 49TB	18791-M3-20	\$ 5,704.21	10.00%	\$ 5,172.29
Vertiv	8-Port ACS800 Serial Console	ACS808EAC-001	\$ 851.00	30.00%	\$ 600.17
Red River Services	Program Manager	RRPS-PGM	\$ 175.00	12.00%	\$ 155.16
Red River Services	Project Manager Subject Matter Expert	RRPS-PM-SME	\$ 225.00	12.00%	\$ 199.49
Red River Services	Project Manager Level III	RRPS-PM-III	\$ 175.00	12.00%	\$ 155.16
Red River Services	Project Manager Level II	RRPS-PM-II	\$ 110.00	12.00%	\$ 97.53
Red River Services	Task Manager	RRPS-TM	\$ 95.00	12.00%	\$ 84.23
Red River Services	Wireless Professional Subject Matter Expert	RRPS-WP-SME	\$ 225.00	12.00%	\$ 199.49
Red River Services	Wireless Professional Level III	RRPS-WP-III	\$ 175.00	12.00%	\$ 155.16
Red River Services	Wireless Professional Level II	RRPS-WP-II	\$ 110.00	12.00%	\$ 97.53
Red River Services	Wireless Professional Level I	RRPS-WP-I	\$ 75.00	12.00%	\$ 66.50
Red River Services	Storage Professional/Consultant Subject Matter Expert	RRPS-STP-SME	\$ 225.00	12.00%	\$ 199.49
Red River Services	Storage Professional/Consultant Level III	RRPS-STP-III	\$ 175.00	12.00%	\$ 155.16
Red River Services	Storage Professional/Consultant Level II	RRPS-STP-II	\$ 110.00	12.00%	\$ 97.53
Red River Services	Storage Professional/Consultant Level I	RRPS-STP-I	\$ 75.00	12.00%	\$ 66.50
Red River Services	Server System Professional Subject Matter Expert	RRPS-SRP-SME	\$ 225.00	12.00%	\$ 199.49
Red River Services	Server System Professional Level III	RRPS-SRP-III	\$ 175.00	12.00%	\$ 155.16
Red River Services	Server System Professional Level II	RRPS-SRP-II	\$ 110.00	12.00%	\$ 97.53
Red River Services	Server System Professional Level I	RRPS-SRP-I	\$ 75.00	12.00%	\$ 66.50
Red River Services	Security Professional/Consultant Subject Matter Expert	RRPS-SEP-SME	\$ 225.00	12.00%	\$ 199.49
Red River Services	Security Professional/Consultant Level III	RRPS-SEP-III	\$ 175.00	12.00%	\$ 155.16
Red River Services	Security Professional/Consultant Level II	RRPS-SEP-II	\$ 110.00	12.00%	\$ 97.53
Red River Services	Security Professional/Consultant Level I	RRPS-SEP-I	\$ 75.00	12.00%	\$ 66.50
Red River Services	Networking Professional/Consultant Subject Matter Expert	RRPS-NP-SME	\$ 225.00	12.00%	\$ 199.49
Red River Services	Networking Professional/Consultant Level III	RRPS-NP-III	\$ 175.00	12.00%	\$ 155.16
Red River Services	Networking Professional/Consultant Level II	RRPS-NP-II	\$ 110.00	12.00%	\$ 97.53
Red River Services	Networking Professional/Consultant Level I	RRPS-NP-I	\$ 75.00	12.00%	\$ 66.50
Red River Services	Project Manager	RRPS-EAD-PM	\$ 175.00	12.00%	\$ 155.16
Red River Services	Database Analyst/Programmer	RRPS-EAD-DB	\$ 125.00	12.00%	\$ 110.83

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Red River Services	Documentation Specialist/ Technical Writer	RRPS-EAD-DS	\$ 105.00	12.00%	\$ 93.09
Red River Services	Quality Assurance/ Configuration Analyst	RRPS-EAD-QA	\$ 150.00	12.00%	\$ 132.99
Red River Services	Systems Architect	RRPS-EAD-SA	\$ 175.00	12.00%	\$ 155.16
Red River Services	Web Developer	RRPS-EAD-WD	\$ 125.00	12.00%	\$ 110.83
Red River Services	Technical Specialist	RRPS-EAD-TS	\$ 165.00	12.00%	\$ 146.29
Red River Services	Systems Engineer	RRPS-EAD-SE	\$ 150.00	12.00%	\$ 132.99
CyrusOne	Monthly Colocation (Min 12 months)	CYRUS1-12-R	\$ 350.00	5.00%	\$ 334.99
CyrusOne	Monthly Colocation (Min 24 months)	CYRUS1-24-R	\$ 340.00	5.00%	\$ 325.42
CyrusOne	Monthly Colocation (Min 36 months)	CYRUS1-36-R	\$ 315.00	5.00%	\$ 301.49
CyrusOne	Monthly Colocation (Min 48 months)	CYRUS1-48-R	\$ 300.00	5.00%	\$ 287.14
CyrusOne	Non-STD Power Pair: 208/20	CYRUS1-NR-20820	\$ 745.00	5.00%	\$ 745.00
CyrusOne	Non-STD Power Pair: 208/30	CYRUS1-NR-20830	\$ 745.00	5.00%	\$ 745.00
CyrusOne	Non-STD Power Pair: 208/50	CYRUS1-NR-20850	\$ 1,115.00	5.00%	\$ 1,115.00
CyrusOne	Non-STD Power Pair: 208/50 3-phase	CYRUS1-NR-20850-3	\$ 1,260.00	5.00%	\$ 1,260.00
CyrusOne	Non-STD Power Pair: 208/60	CYRUS1-NR-20860	\$ 1,935.00	5.00%	\$ 1,935.00
CyrusOne	Non-STD Power Pair: 208/100	CYRUS1-NR-208100	\$ 3,215.00	5.00%	\$ 3,215.00
CyrusOne	Non-STD Power Pair: 208/30 3-phase	CYRUS1-NR-20820	\$ 1,115.00	5.00%	\$ 1,115.00
CyrusOne	Copper Cross-Connect	CYRUS1-NR-CXC	\$ 175.00	5.00%	\$ 175.00
CyrusOne	Fiber Cross-Connect	CYRUS1-NR-FXC	\$ 437.50	5.00%	\$ 437.50
CyrusOne	Coax Cross-Connect	CYRUS1-NR-CXC	\$ 175.00	5.00%	\$ 175.00