

Quote Summary	
Summary Item	Totals (CAD)
Customer Earned Price (3 Years)	715,470.51
Total Credit Amount	0.00
Total Annual Payment Year 1	238,490.16
Total Annual Payment Year 2	238,490.16
Total Annual Payment Year 3	238,490.16

SECTION 1 - Licenses and Software Assurance					
Pricing & Usage Year 1					
Product Description	Part Number	Net Unit Price (CAD)	License Quantity	Usage Country	Extended Amount (CAD)
Office 365 E1 Users					
WNENTperDVC ALNG SA MVL	KV3-00368	68.64	175	Canada	12,012.00
Additional Products					
VSPSubMSDN ALNG SA MVL	77D-00111	405.12	3	Canada	1,215.36
ExchgSvrEnt ALNG SA MVL	395-02504	961.44	3	Canada	2,884.32
SfBSvr ALNG SA MVL	5HU-00216	865.44	2	Canada	1,730.88
SfBSvrEnCAL ALNG SA MVL DvcCAL	7AH-00283	25.68	226	Canada	5,803.68
SharePointEntCAL ALNG SA MVL UsrCAL	76N-02550	25.68	20	Canada	513.60
SharePointSvr ALNG SA MVL	H04-00268	1,613.52	2	Canada	3,227.04
SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	7NQ-00292	773.52	16	Canada	12,376.32
WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	28.56	30	Canada	856.80
WinSvrDCCore ALNG SA MVL 2Lic CoreLic	9EA-00278	166.08	80	Canada	13,286.40
WinSvrSTDCore ALNG SA MVL 2Lic CoreLic	9EM-00270	26.64	144	Canada	3,836.16
Total Year 1 Payment					57,742.56
Invoice Date: Enrollment Effective Date or if received after Enrollment Effective Date upon our acceptance					
Pricing & Usage Year 2					
Product Description	Part Number	Net Unit Price (CAD)	License Quantity	Usage Country	Extended Amount (CAD)
Office 365 E1 Users					
WNENTperDVC ALNG SA MVL	KV3-00368	68.64	175	Canada	12,012.00
Additional Products					
VSPSubMSDN ALNG SA MVL	77D-00111	405.12	3	Canada	1,215.36
ExchgSvrEnt ALNG SA MVL	395-02504	961.44	3	Canada	2,884.32
SfBSvr ALNG SA MVL	5HU-00216	865.44	2	Canada	1,730.88
SfBSvrEnCAL ALNG SA MVL DvcCAL	7AH-00283	25.68	226	Canada	5,803.68
SharePointEntCAL ALNG SA MVL UsrCAL	76N-02550	25.68	20	Canada	513.60
SharePointSvr ALNG SA MVL	H04-00268	1,613.52	2	Canada	3,227.04

SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	7NQ-00292	773.52	16	Canada	12,376.32
WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	28.56	30	Canada	856.80
WinSvrDCCore ALNG SA MVL 2Lic CoreLic	9EA-00278	166.08	80	Canada	13,286.40
WinSvrSTDCore ALNG SA MVL 2Lic CoreLic	9EM-00270	26.64	144	Canada	3,836.16
Total Year 2 Payment					57,742.56
Invoice Date: 1st Anniversary Date					
Pricing & Usage Year 3					
Product Description	Part Number	Net Unit Price (CAD)	License Quantity	Usage Country	Extended Amount (CAD)
Office 365 E1 Users					
WINENTperDVC ALNG SA MVL	KV3-00368	68.64	175	Canada	12,012.00
Additional Products					
VSPProSubMSDN ALNG SA MVL	77D-00111	405.12	3	Canada	1,215.36
ExchgSvrEnt ALNG SA MVL	395-02504	961.44	3	Canada	2,884.32
SfBSvr ALNG SA MVL	5HU-00216	865.44	2	Canada	1,730.88
SfBSvrEnCAL ALNG SA MVL DvcCAL	7AH-00283	25.68	226	Canada	5,803.68
SharePointEntCAL ALNG SA MVL UsrCAL	76N-02550	25.68	20	Canada	513.60
SharePointSvr ALNG SA MVL	H04-00268	1,613.52	2	Canada	3,227.04
SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	7NQ-00292	773.52	16	Canada	12,376.32
WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL	6VC-01254	28.56	30	Canada	856.80
WinSvrDCCore ALNG SA MVL 2Lic CoreLic	9EA-00278	166.08	80	Canada	13,286.40
WinSvrSTDCore ALNG SA MVL 2Lic CoreLic	9EM-00270	26.64	144	Canada	3,836.16
Total Year 3 Payment					57,742.56
Invoice Date: 2nd Anniversary Date					
TOTAL SECTION 1 VALUE YEARS 1 - 3					173,227.68

SECTION 2 - Monthly Subscriptions									
Pricing & Usage Year 1									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (CAD)	License Quantity	Usage Country	Extended Amount (CAD)
Enterprise									
O365E3FromSA ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	AAA-10757	Adjustable	6/4/2020	Monthly	12	19.15	261	Canada	59,977.80
WinE3FromSA ALNG SubsVL MVL Pltfrm PerUsr	AAA-10777	Adjustable	6/4/2020	Monthly	12	5.44	261	Canada	17,038.08
CoreCALBridgeO365FromSA ALNG SubsVL MVL Pltfrm PerUsr	AAA-12417	Adjustable	6/4/2020	Monthly	12	1.82	261	Canada	5,700.24
Office 365 E1 Users									
O365E1FromSA ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	7R7-00001	Adjustable	6/4/2020	Monthly	12	6.74	302	Canada	24,425.76
WinE3FromSA ALNG SubsVL MVL PerUsr	AAA-10766	Adjustable	6/4/2020	Monthly	12	5.72	144	Canada	9,884.16
CoreCALBridgeO365FromSA ALNG SubsVL MVL PerUsr	AAA-12416	Adjustable	6/4/2020	Monthly	12	1.92	302	Canada	6,958.08
Additional Products									
EOArchExchOnln ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	4DS-00002	Adjustable	6/4/2020	Monthly	12	2.71	302	Canada	9,821.04
ExchgOnlnPlan2 ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	TQA-00011	Adjustable	6/4/2020	Monthly	12	7.66	17	Canada	1,562.64
O365AdvThrtPrctnPln1 ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	KF5-00001	Adjustable	6/4/2020	Monthly	12	1.92	1,075	Canada	24,768.00
O365F3 ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	TPA-00017	Adjustable	6/4/2020	Monthly	12	3.47	495	Canada	20,611.80
Total Year 1 Payment									180,747.60
Invoice Date: Enrollment Effective Date or if received after Enrollment Effective Date upon our acceptance									
Pricing & Usage Year 2									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (CAD)	License Quantity	Usage Country	Extended Amount (CAD)
Enterprise									
O365E3FromSA ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	AAA-10757	Adjustable	-	Monthly	12	19.15	261	Canada	59,977.80
WinE3FromSA ALNG SubsVL MVL Pltfrm PerUsr	AAA-10777	Adjustable	-	Monthly	12	5.44	261	Canada	17,038.08

CoreCALBridge0365FromSA ALNG SubsVL MVL Pltfrm PerUsr	AAA-12417	Adjustable	-	Monthly	12	1.82	261	Canada	5,700.24
Office 365 E1 Users									
O365E1FromSA ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	7R7-00001	Adjustable	-	Monthly	12	6.74	302	Canada	24,425.76
WinE3FromSA ALNG SubsVL MVL PerUsr	AAA-10766	Adjustable	-	Monthly	12	5.72	144	Canada	9,884.16
CoreCALBridge0365FromSA ALNG SubsVL MVL PerUsr	AAA-12416	Adjustable	-	Monthly	12	1.92	302	Canada	6,958.08
Additional Products									
EOArchExchOnln ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	4DS-00002	Adjustable	-	Monthly	12	2.71	302	Canada	9,821.04
ExchgOnlnPlan2 ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	TQA-00011	Adjustable	-	Monthly	12	7.66	17	Canada	1,562.64
O365AdvThrtPrctnPln1 ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	KF5-00001	Adjustable	-	Monthly	12	1.92	1,075	Canada	24,768.00
O365F3 ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	TPA-00017	Adjustable	-	Monthly	12	3.47	495	Canada	20,611.80
Total Year 2 Payment									180,747.60
Invoice Date: 1st Anniversary Date									
Pricing & Usage Year 3									
Product Description	Part Number	Usage Indicator	Usage Start Date	Unit of Measure	Unit Quantity	Net Unit Price (CAD)	License Quantity	Usage Country	Extended Amount (CAD)
Enterprise									
O365E3FromSA ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	AAA-10757	Adjustable	-	Monthly	12	19.15	261	Canada	59,977.80
WinE3FromSA ALNG SubsVL MVL Pltfrm PerUsr	AAA-10777	Adjustable	-	Monthly	12	5.44	261	Canada	17,038.08
CoreCALBridge0365FromSA ALNG SubsVL MVL Pltfrm PerUsr	AAA-12417	Adjustable	-	Monthly	12	1.82	261	Canada	5,700.24
Office 365 E1 Users									
O365E1FromSA ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	7R7-00001	Adjustable	-	Monthly	12	6.74	302	Canada	24,425.76
WinE3FromSA ALNG SubsVL MVL PerUsr	AAA-10766	Adjustable	-	Monthly	12	5.72	144	Canada	9,884.16
CoreCALBridge0365FromSA ALNG SubsVL MVL PerUsr	AAA-12416	Adjustable	-	Monthly	12	1.92	302	Canada	6,958.08
Additional Products									

EOArchExchOnIn ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	4DS-00002	Adjustable	-	Monthly	12	2.71	302	Canada	9,821.04
ExchgOnInPlan2 ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	TQA-00011	Adjustable	-	Monthly	12	7.66	17	Canada	1,562.64
O365AdvThrtPrctnPln1 ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	KF5-00001	Adjustable	-	Monthly	12	1.92	1,075	Canada	24,768.00
O365F3 ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	TPA-00017	Adjustable	-	Monthly	12	3.47	495	Canada	20,611.80
Total Year 3 Payment									180,747.60
Invoice Date: 2nd Anniversary Date									
TOTAL SECTION 2 VALUE YEARS 1 - 3									542,242.80
TOTAL DEAL VALUE YEARS 1 - 3									715,470.48

Future Pricing				
Enterprise Products				
Product Description	Part Number	Pricing Information		
		Net Unit True up Price (CAD)		
True-Ups - Office 365 E1 Users Products		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
WINENTperDVC ALNG UpgrdSAPk MVL	KV3-00381	251.82	202.26	152.70
Online Services - Enterprise Products		Net Unit Price (CAD)/ Month		
WinE3 ALNG SubsVL MVL Pltfrm PerUsr	AAA-10798			6.26
CoreCALBridgeO365 ALNG SubsVL MVL Pltfrm PerUsr	AAA-12415			2.17
Online Services - Office 365 E1 Users Products		Net Unit Price (CAD)/ Month		
WinE3 ALNG SubsVL MVL PerUsr	AAA-10787			6.58
CoreCALBridgeO365 ALNG SubsVL MVL PerUsr	AAA-12414			2.27
Enterprise Online Services				
Product Description	Part Number	Net Unit Price(CAD) / Month		
Step-Ups - Enterprise Online Services				
O365E5 ShrdSvr ALNG SU MVL Gov GovOnly O365PE3 PerUsr	SY9-00003			16.90
Higher Editions - Enterprise Online Services				
ECALBridgeO365FromSA ALNG SubsVL MVL Pltfrm PerUsr	AAA-12436			3.79
Higher Editions - Office 365 E1 Users Online Services				
ECALBridgeO365FromSA ALNG SubsVL MVL PerUsr	AAA-12434			3.99
O365E3 ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	AAA-10841			22.52
Suggested Enterprise Products				
WinE3AddOntoWinEntperDVC ALNG SubsVL MVL	AAA-10744			1.34
WINVDAE3 ALNG SubsVL MVL Pltfrm PerUsr	7F4-00013			11.68
Suggested Office 365 E1 Users Products				
WinE3AddOntoWinEntperDVC ALNG SubsVL MVL	AAA-10744			1.34
WINVDAE3 ALNG SubsVL MVL PerUsr	7F4-00002			12.23
Future Monthly - Enterprise Online Services				
O365E3 ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	AAA-10841			22.52
Future Monthly - Office 365 E1 Users Online Services				
O365E1 ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	T6A-00056			8.16
Additional Products				
Product Description	Part Number	Pricing Information		
		Net Unit True up Price (CAD)		
True-Ups		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1

VSPProSubMSDN ALNG LicSAPk MVL	77D-00110	1,184.52	779.40	374.28
ExchgSvrEnt ALNG LicSAPk MVL	395-02412	6,249.24	5,287.80	4,326.36
SfBSvr ALNG LicSAPk MVL	5HU-00215	5,625.24	4,759.80	3,894.36
SfBSvrEnCAL ALNG LicSAPk MVL DvcCAL	7AH-00281	166.92	141.24	115.56
SharePointEntCAL ALNG LicSAPk MVL UsrCAL	76N-02427	166.92	141.24	115.56
SharePointSvr ALNG LicSAPk MVL	H04-00232	10,487.52	8,874.00	7,260.48
SQLSvrStdCore ALNG LicSAPk MVL 2Lic CoreLic	7NQ-00302	5,028.00	4,254.48	3,480.96
WinRmtDsktpSrvcsCAL ALNG LicSAPk MVL UsrCAL	6VC-01252	185.40	156.84	128.28
WinSvrDCCore ALNG LicSAPk MVL 2Lic CoreLic	9EA-00039	1,079.76	913.68	747.60
WinSvrSTDCore ALNG LicSAPk MVL 2Lic CoreLic	9EM-00562	172.68	146.04	119.40
		Net Unit True up Price (CAD)		
Step-Ups		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
VSPProSubw/GHEnt ALNG SASU MVL VSProwMSDN	QEK-00004	482.70	289.62	96.54
SQLSvrEntCore ALNG SASU MVL 2Lic SQLSvrStdCore CoreLic	7JQ-00448	14,252.58	12,059.82	9,867.06
WinSvrDCCore ALNG SASU MVL 2Lic WinSvrStdCore CoreLic	9EA-00279	907.08	767.64	628.20
		Net Unit True up Price (CAD)		
Higher Editions		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
VSPProSubw/GHEnt ALNG LicSAPk MVL	QEK-00001	1,667.22	1,069.02	470.82
SQLSvrEntCore ALNG LicSAPk MVL 2Lic CoreLic	7JQ-00341	19,280.58	16,314.30	13,348.02
Additional Online Products				
Product Description	Part Number	Pricing Information		
Online Services		Net Unit Price (CAD)/ Month		
EOArchExchOnln ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	4DS-00002	2.71		
ExchgOnlnPlan2 ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	TQA-00011	7.66		
O365AdvThrtPrtctnPln1 ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	KF5-00001	1.92		
O365F3 ShrdSvr ALNG SubsVL MVL GovOnly PerUsr	TPA-00017	3.47		
		Net Unit Price (CAD)/ Month		
Step-Ups				
M365E5Security ALNG SU MVL Gov O365ADVTHREATPRTCTNP1 PerUsr	PEJ-00007	11.60		
M365F3FullUSL ShrdSvr ALNG SU MVL Gov GovOnly OFFICE365F3 PerUsr	JFX-00002	7.46		
O365AdvThrtPrtctnPln2 ALNG SU MVL Gov O365ADVTHREATPRTCTNP1 PerUsr	FSZ-00003	2.87		

O365E3 ShrdSvr ALNG SU MVL GovOnly ExchgOnlnPlan2 PerUsr	AAA-10885	14.86
O365E3 ShrdSvr ALNG SU MVL GovOnly O365F3 PerUsr	AAA-10888	18.70
Higher Editions		Net Unit Price (CAD)/ Month
M365E5Security ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	PEJ-00001	13.52
M365F3FullUSL ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	JFX-00001	10.93
O365AdvThrtPrctnPln2 ShrdSvr ALNG SubsVL MVL Gov GovOnly PerUsr	FSZ-00001	4.79

Product Notes
Note 1: If the payment structure is changed, the list price may not reflect the actual list price but may be updated to reflect the payment structure chosen.
Note 2: Purchase Orders should include taxes where applicable.
Note 3: For Monthly Subscription Licenses, including Online Services, Total Extended Amount will be calculated to reflect Monthly Net Unit Price multiplied by Months Remaining multiplied by License Quantity. If the Usage Date changes to a later date which impacts Months Remaining, this Extended Amount will be used to reflect this proration for any month invoiced after the 15th of that month. The Usage Start Date only applies to the initial Pricing and Usage period. Subsequent Pricing and Usage periods align to continue coverage until the end of the subscription term.
Note 4: Choosing to submit a step-up order or true-up order for Enterprise CAL suite requires stepping up all Core CALs to the higher edition.
Note 5: Future Monthly Subscription pricing is expressed in monthly terms to support pro-ration of months remaining in the Enrollment based on usage date of order. Online Services must be ordered prior to deployment, except where permitted through License Reservation for those Online Services eligible for the true-up or annual order process.
Note 6: For Online Services eligible for true-up or annual order processes, the true-up or annual order must reflect the date of any License Reservations. License Reservations are available through the Volume Licensing Service Center at: http://www.microsoft.com/licensing/servicecenter/default.aspx .
Note 7: For on-premises Subscription Licenses, true-up order must reflect the correct Usage Date when incremental Product quantity was first used or Qualified Devices/Users (if applicable) were added.
Note 8: Microsoft Professional Services: If no Professional Services support SKU is listed on this Price Sheet, Customer acknowledges that such support is not included in this Enterprise Agreement.
Note 9: The purchase of Services for which Enrolled Affiliate is invoiced under these terms and conditions is strictly at Enrolled Affiliate's option. Enrolled Affiliate understands there is no obligation to purchase Services from Microsoft. Enrolled Affiliate further understands that the price of Services purchased from Microsoft is the same regardless of whether Customer chooses to license Microsoft software under Customer's Enterprise Agreement or through any other Microsoft Services channel.
Note 10: In some cases, more than one Product can have the same higher edition. You may therefore see the same SKU listed twice with different prices in the Future Pricing section of your CPS. In such cases, Microsoft will grant you the lower of the two future prices listed for any future purchases.
Note 11: True-ups are only applicable to Enterprise Products, eligible Enterprise Online Services and Additional Products (including eligible Online Services but not Service Offerings).
Terms and Conditions
Unless otherwise indicated on the Customer Price Sheet, Microsoft will invoice Enrolled Affiliate in 3 equal annual installments. The first installment will be invoiced upon acceptance of the Enrollment, and thereafter on the anniversary of the Enrollment.

Delivery and Payment Terms: Subject to Microsoft's review of Enrolled Affiliate's financial condition and overall creditworthiness, all amounts will be due and owing within 30 calendar days of the date of Microsoft's invoice. This payment due date is specified on the invoice. The terms of any extension of credit under this Enrollment may be revised or withdrawn at any time upon Microsoft's written notice and non-payment within payment terms may result in the Enrolled Affiliate's Enrollment being placed on hold or terminated. Microsoft may, at its option, assess a finance charge of the lesser of 1% per month, or part thereof, or the highest amount allowed by law on all past due amounts from the first day the amount is past due until the amount is paid in full, and will be payable on demand. Enrolled Affiliate must make all payments in the form of bank wire transfers or electronic funds transfers through an automated clearinghouse with electronic remittance detail, in accordance with the payment instructions Microsoft provides on its invoice to Enrolled Affiliate.

PLEASE NOTE: At the start of each term of an Enrollment, price levels are established for that term based upon terms in the applicable Agreement and Enrollment. For Direct Enrollments, final pricing is established by the licensing Microsoft affiliate based on the applicable price levels and other factors. For Indirect Enrollments, final pricing is established by the Customer's reseller based on the applicable price levels and other factors. Therefore, Customers should not expect to receive the same pricing across different Enrollments, particularly when the Enrollments are under different channel models (Direct and Indirect). If an Affiliate is not included under this Enrollment, but signs a separate Enrollment, that Affiliate may be subject to pricing other than what has been established in this Enrollment. While the payment on an initial order and any order for Online Services may be spread annually across the term of the Enrollment, any subsequent additional product and true-up orders for License & Software Assurance are invoiced in total unless otherwise specified.

Method for determining Enrolled Affiliate's price levels is described in the Agreement and Enrollment.

The Customer Price Sheet is **confidential** between the licensing Microsoft Affiliate and Enrolled Affiliate. However, Enrolled Affiliate must provide the signed final Customer Price Sheet to Enrolled Affiliate's Software Advisor. The Software Advisor will in turn submit the Customer Price Sheet along with the complete and signed Enrollment to the Microsoft Affiliate to process for billing.

The City of Saint John, by signing the signature form/cover page, acknowledges that it has read the enrollment referred to in the Customer Price Sheet (including any amendments to that enrollment). Refer to the enrollment for a description of payment terms. All pricing and other terms are subject to change by Microsoft at any time until execution and delivery by all parties of the final enrollment and all other necessary legal documentation. Please do not sign the signature form/cover page or process this price sheet unless Final Price Sheet is indicated on top of the first page.

After a Customer with on-premises Product Licenses transitions to Online Services, the Customer may, at Customer's option transition back to their original Product Licenses. If you wish to transition back to your on-premises Product License, please contact your Account Manager, License Advisor, or Reseller for assistance.