#### Are Solar Panels Right for You?

#### PRESENTED BY RUSS MACKEAND - FEBRUARY 11, 2023

Agenda - 1

- 1. California Solar Consumer Protection Guide
- 2. Selecting a Vendor
- 3. Panel Comparisons
- 4. Solar System Components
- 5. Rightsizing Your System
- 6. Electric Car Considerations
- 7. Government Financial Incentives
- 8. Current Cost Estimates

Agenda - 2

- 9. Change to NEM 3.0 on April 13
- 10. Installation Timeline
- 11. Potential Return on Investment
- 12. Warranties
- 13. Benefits of Solar
- 14. Edison Electric Bill
- 15. Solar App
- 16. Next Steps

#### California Solar Consumer Protection Guide



This guide provides important information to homeowners thinking of going solar.

PUTTING SOLAR ON YOUR HOME IS AN IMPORTANT FINANCIAL DECISION. Don't sign a contract until you read this document!

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This guide is from the California Public Utilities Commission (CPUC), a government agency that regulates privately-owned utilities like Pacific Gas and Electric Company (PG&E), Southern California Edison Company (SCE), and San Diego Gas & Electric Company (SDG&E).

Customers of PG&E, SCE, SDG&E, BVES, and PacifiCorp must initial and sign this guide to connect a residential solar system to the electric grid. The CPUC requires these companies to collect your signed copy of this guide to ensure that you know your rights and have enough information to make a decision. (This requirement does not apply to solar thermal systems or solar systems in new home construction or multi-family buildings.)

#### **Guide Accessibility**

- Audio recording available at 855-955-1535.
- Español, 中文, 한국어, Tiéng Việt, Tagalog, Armenian, Portuguese, and Dari versions available at 866-849-8390.

You should understand and initial the first 4 pages and sign at the end of this guide before you sign a contract for a residential solar system. Initial here if you understand this page \_\_\_\_ (1/4)



STEP 9: Sign This Guide......23

# Selecting a Vendor - 1

#### > You can obtain quotes from several local installers at:

>Energy Sage: https://www.energysage.com/

Energy Sage is a government funded tool at no-cost to get quotes from several local solar system installers without the installers getting your contact information

You'll need to provide your name , address and other info and Energy Sage will get quotes from local vendors and forward to you

>You can then contact any vendors if the quote is of interest to you

Slide information provided by Rick Hearn

# Selecting a Solar Vendor - 2

- Consider the vendor years in business Minimum of 8 years
- Consider total installations Minimum of 2,000 to 3,000 total
- Do employees do the work or do they outsource to another company?
- Sales person prefer one with technical knowledge of the installation

# Panel Comparisons

- Panels vary in size and electricity generated
- Right now watts per panel range from 360 Watt to 400 Watt for Residential: Some Commercial Applications use 600 Watt or more
- > 11 panel system with 400 Watt is a total of 4.4 kW
- > No. of panels recommended based on total house usage for year
- A house that uses 5,600 kWh a year will need about 11 panels of 400 Watt and provide an excess of 10% to 20%
- Panels degrade slowly over time: Best panels at 92% at 25 Years

## Tier 1 Panels

SunPower Maxeon
LG Solar
Trina Solar
REC Group
QCells
LONGi

## REC Alpha Pure Black Solar Panel



## Solaria Pure Black Solar Panel



#### REC ALPHA PURE BLACK SERIES



## Solar System Components

Solar Panels - 360 to 400 Watt

Micro-Converters - One per Panel (Enphase)

Electrical Panels - 100 AMP 200 AMP 225 AMP

Battery Backup - 3.3 kW or 10.1 kW (Enphase)













# Rightsizing Your System

#### Use pvwatts.nrel.gov tool to estimate the system size for your roof

This free tool from National Renewable Energy Laboratory helps you scale a solar system for your rooftop to generate the amount of energy you need a year

> You enter your address, premium for module and fixed roof mount for array and try 4.8 KW to start ( supported by 100 AMP electrical panel)

> This tool will show your estimated production in kWh per year by month

Slide information provided by Rick Hearn

#### 1/26/23, 1:20 PM

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Caution: Photovoltaic system performance gredictions calculated by PVWatts<sup>®</sup> include many inherent assumptions and uncertainties and do not reflect variations between PV technologies nor site-specific characteristics except as represented by PVWatts<sup>®</sup> inputs. For example, PV modules with better performance are not differentiated within PVWatts<sup>(B)</sup> from lesser performing modules. Both NREL and private companies provide more sophisticated PV modeling tools (such as the System Advisor Model at https://sam.nrel.gov) that allow for more precise and complex modeling of PV systems. The expected range is based on 30 years of actual weather data at the given location actual weather data at the given location and is intended to provide an indication of the variation you might see. For more information, please refer to this NREL report: The Error Report. Disclaimer: The PVWatts® Model ("Model") Disclaimer: The PVWatts<sup>®</sup> Model ("Model") is provided by the National Renevable Energy Laboratory ("NREL"), which is uperated by the Alliance for Sustainable Energy, LLC ("Alliance") for the U.S. Department Of Energy ("DOE") and may be used for any purpose whatsoever. The names DOE/NREL/ALLIANCE shall not be used in any representation, advertising, publicity or other manner whatsoever to endorse or promote any entity that adopts or uses the Model. DOE/NREL/ALLIANCE shall not provide any support, consulting, training or assistance of any kind with regard to the use of the Model or any updates, revisions or new versions of the Model. YOU AGREE TO INDEMNIFY DOE/NREL/ALLIANCE, AND ITS AFFILIATES, OFFICERS, AGENTS, AND EMPLOYEES AGAINST ANY CLAIM OR DEMAND, INCLUDING REASONABLE ATTORNEYS' FEES, RELATED TO YOUR USE, RELIANCE, OR ADOPTION OF THE MODEL FOR ANY PURPOSE WHATSOEVER. THE MODEL IS PROVIDED BY DOE/NREL/ALLIANCE 'AS IS AND ANY EXPRESS OR IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE ARE EXPRESSLY DISCLAIMED. IN NO EVENT SHALL DOE/NREL/ALLIANCE BE LIABLE FOR ANY SPECIAL, INDIRECT OR CONSEQUENTIAL DAMAGES OR ANY DAMAGES WHATSOEVER, INCLUDING BUT NOT LIMITED TO CLAIMS ASSOCIATED WITH THE LOSS OF DATA OR PROFITS, WHICH MAY RESULT FROM ANY ACTION IN CONTRACT, NEGLIGENCE OR OTHER TORTIOUS CLAIM THAT ARISES OUT OF OR IN CONNECTION WITH THE USE OR ERFORMANCE OF THE MODEL. The energy output range is based on analysis of 30 years of historical weather data, and is interded to provide an indication of the possible interannual varnability in generation for a Fixed (open rack) PV system at this location.

#### RESULTS 7,329 kWh/Year\* System output may range from 7,122 to 7,438 kWh per year near this location. Month Solar Radiation AC Energy (kWh) ( kWh / m<sup>2</sup> / day ) January 4.46 475 February 5.00 479 March 6.01 626 April 6.60 656 May 6.81 698 June 7.31 715 July 7.57 763 August 7.48 747 September 6.79 664 October 5.77 588 November 4.89 498 December 3.90 418 Annual 6.05 7,327 Location and Station Identification Weather Data Source Lat, Lng: 33.89, -117.94 1.0 mi Latitude 33.89° N Longitude 117.94° W **PV System Specifications** DC System Size 4.4 kW Module Type Premium Array Type Fixed (roof mount) System Losses 14.08% Array Tilt 20° Array Azimuth 180° DC to AC Size Ratio 1.2 Inverter Efficiency 96% Ground Coverage Ratio 0.4% Albedo From weather file Bifacial No (0) Jan Feb Mar Apr May June July Aug Sept Oct Nov Dec Monthly Irradiance Loss 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% Performance Metrics

**PVWatts Calculator** 

https://pvwatts.nrel.gov/pvwatts.php

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# Electric Car Considerations

These factors impact the number of solar panels required to support an electric car:

- ➢ Fuel Efficiency of the EV
- Miles Traveled Per Day
- > Wattage of Solar Panels
- >Average Hours of Sun Per Day

#### Approximate Estimate from Internet for Tesla

> 10,000 Miles a Year (28 Miles a Day) requires about 7.3Kwh/day or about 4 – 400 Watt Panels

## Government Incentives

The Federal Tax Credit was increased to 30% and extended to 2032

- > Tax credit includes the cost of Solar Panel System, Battery Backup and the cost of an upgrading the electrical panel 200 AMP (Option)
- > Tax credit is applied to taxes owed in a tax year
- > If the total cost of the system is \$15,000 the credit is \$4500
- If total taxes owed were only \$3,000 then a credit of \$1,500 could be applied to the next tax year

## Solar System Costs

#### **Recent Solar System Cost Estimates for February, 2023:**

- > 11 Panel System at 400 Watt/panel for 4.4 kW
- > \$15,000 30% Fed Tax Credit (\$4,500) = \$10,500
- Battery Backup System 3.3 kW \$10,000 (provides 8-10 Hrs.)
- Battery Backup System 10.1 kW \$16,000
- Upgrade Electrical Panel from 100 AMP to 225 AMP \$3,750
- Financing Rate is About 3.99 % Now

# Net Energy Metering 3.0 - April 13

#### The California Public Utility Commission (PUC) voted on

#### December 15, 2022 to replace NEM 2.0 with new NEM 3.0 rules.

Californians can be grandfathered into NEM 2.0 by submitting an Interconnection Application to SCE by no later than April 13 2023

Solar owners under NEW 3.0 will earn about 75% less on excess electricity they push to the grid

The change is intended for new systems to include battery storage so you can draw the energy from the battery at night versus pay high rates

> Adding a battery system will increase the payback period for the total system

# Installation Timeline – Approx. 3 Months

- February 27

- March 13

- February 13 - 2 Weeks

- > Obtain Quotes/Select Vendor
- Sign Contract
- Site Survey Completed
- Receive Design Plan
   April 3 3 Weeks
- > Submit Permits/Interconnection App April 10 1 Week (Deadline for NEM 2.0)
- Installation (1 Day)
   May 17
  4-5 Weeks
- City Inspection May 24 1 Week
- 17  $4 \in M/20/20$

- 2 Weeks

#### Potential Return on Investment

- System Cost of \$15,000 with 20% excess capacity for a homeowner with an electric bill of \$125/ month
- Cost is \$15,000 30% Tax Credit = \$10,500
- Cost still due to Edison is about \$12 to \$15 per month (\$180yr)
- Since system has 20% extra energy over current electric bill, the \$125/month would have cost you \$150/month
- > Savings per year would be \$1,800 \$180 = \$1,620
- Return on investment in 6.5 years (\$10,500 / \$1,620 yr.)

## Solar System Warranties

Manufacturer Warranty on Solar Panels of 25 Years

- Manufacturer Warranty on Micro-Converters of 25 Years
   Installation Co. Warranty on Workmanship of 25 Years
- > Installation Co. Warranty on Roof Leaks of 25 Years
- Manufacturer Warranty on Batteries of 10 Years however there is a cycle warranty so it could be less than 10 Years
- > Batteries normally have 60% of capacity after 10 Years

# Edison Electricity Rates February 2023

# WEEKDAYS WEEKENDS/HOLIDAYS COST kWh MID-PEAK 5 PM - 8 PM 5 PM - 8 PM \$0.52496 OFF-PEAK 12 AM - 8 AM 12 AM - 8 AM \$0.33552 OFF-PEAK 8 PM - 12 AM 8 PM - 12 AM \$0.33552 SUPER 8 AM - 5 PM 8 AM - 5 PM \$0.28816

OFF-PEAK

SELLING UNUSED ENERGY BACK to EDISON is ABOUT \$0.05

# Benefits of a Solar System

- Hedge Against Energy Inflation
- Federal Solar Tax Credit of 30 % for All Related Equipment to 2032
- Solar Energy is Cleaner than Fossil Fuels
- Solar Increases Your Home Value Possibly by 4.0 %
- Lifespan of Solar Panels Has Increased and Warranties are 25 Years



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/ Page 3 of 6

Stay informed about you	r annual bill	
Your new charges Due monthly	Year-to-date charges: \$52.03 Settled at end of 12-month billing period (on or about 07/23/23)	
If you pay only this month's new charges, you may owe a large amount at the end of your 12-month billing period.	You may make additional payments anytime. Payments will not show up in your year-to-date charges. They will create a credit on your account. Any remaining balance forward will be settled against any charges in your 12-month settlement bill. You are in billing month 6 of 12.	

Your cos	varies	by time	of day	
0		-		

C	Winter cost periods (Oct Weekdays		Weekends & Holidays	
	Mid peak	5pm - 8pm	5pm - 8pm	
	Off peak	12am - 8am	12am - 8am	
		8pm - 12am	8pm - 12am	
Su	per off peak	8am - 5pm	8am - 5pm	

#### Your past and current electricity usage

and the set of the set of the second set of the	Electricity (kWh)	Your ne
Winter Season - Consumption		end on
Mid Peak	74	
Off peak	190	Consul
Super off peak	38	importe
Winter Season - Net Generation		Net de
Mid Peak	0	exporte
Off peak	0	Totale
Super off peak	-243	general
Total electricity usage this month in kWh	59	general

#### Your daily average electricity usage (kWh)

2 Years ago: N/A Last year: 14.28 This year: 1.90



t billing cycle for meter 222012-914916 will about 02/07/23.

otion is the total amount of electricity from SCE.

ration is the amount of excess electricity to the grid by your generating system. ctricity usage is your system's total net n minus your total consumption.



Go paperiess at www.sce.com/epilling. It's fast, easy and secure.

/ Page 5 of 6

#### Details of your tracked charges

Your rate: TOUD-5-8PM Billing period: 12/09/22 to 01/08/23 (31 days)

Delivery charges - Cost to d	deliver your electricity		
Baseline credit	30 kWh x -\$0.09086	-\$2.73	Additional information regarding
Baseline credit	29 kWh x -\$0.09758	-\$2.83	your Net Consumption/Generation:
Energy-Winter			Your year-to-date energy charges
Mid peak	55 kWh x \$0.27438	\$15.09	total as of previous month: \$12.79
Off peak	139 kWh x \$0.23481	\$32.64	Your current month energy charge
Super off peak	-164 kWh x \$0.21338	-\$34.99	total: \$39.24
Mid peak	19 kWh x \$0.26594	\$5.05	Your year-to-date energy charges:
Off peak	51 kWh x \$0.22750	\$11.60	\$52.03
Super off peak	-41 kWh x \$0.20669	-\$8.47	Your year-to-date kWh: -307 kWh
Generation charges - Cost	to generate your electricity		
SCE			
Energy-Winter			
Mid peak	55 kWh x \$0.25058	\$13.78	
Off peak	139 kWh x \$0.10071	\$14.00	
Super off peak	-164 kWh x \$0.07478	-\$12.26	
Mid peak	19 kWh x \$0.30240	\$5.75	
Off peak	51 kWh x \$0.13742	\$7.01	
Super off peak	-41 kWh x \$0.10738	-\$4.40	
Energy Charge Total		\$39.24	

## Solar Wi-Fi App

#### Your Solar Installation will include a Wi-Fi App for Your Smart Phone

- Tracks kWh of Energy Produced by Day, Week, Month, Year and Lifetime for the Total System and Each Panel
- > Shows Peak Power of Your System at a Given Time of Day
- View Status of All Devices
- > Your Solar Company Monitors Your Energy Production

## Next Steps

#### There is Time to meet the April 13 Deadline

> Need to select a vendor and sign a contract by February 28

Do your due diligence in comparing vendors and speak with friends and neighbors who have installed solar systems for their input

> Obtain a commitment from the vendor to meet April 13

➢ If you have an HOA you need to submit a request for approval which can be done shortly after April 13 once you have the design

> Monitor selected vendor to ensure they meet milestone dates

## Questions ?

If you have any questions after today's presentation contact:

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