# Top Choice

# Why Lenovo Top Choice?

- A portfolio of top selling, out-of-the-box Data Centre solutions, selected for SMBs
- Featuring best-selling Lenovo<sup>®</sup> servers, storage, software and services
- Designed to drive your sales volume and reduce your costs
- ➔ Easy to propose, order, deploy, support and grow
- Buy at local market prices that are fixed for 90 days

#### Why Lenovo Top Choice Services?

- Most servers come with a 3-year Basic Warranty included
- Your basic warranty can be boosted with valuable upgrades
- You can add competitive value to your solution by attaching the right level of services

Comments	PN	Marketing description
ST50	5WS7A26082	Foundation Service - 3Yr Next Business Day Response
ST50	5PS7A26166	Essential - 3Yr 24x7 4Hr Response + YourDrive YourData
ST250	5WS7A26468	Foundation Service - 3Yr Next Business Day Response
ST250	5WS7A26476	Foundation Service - 5Yr Next Business Day Response
ST250	5PS7A26552	Essential - 3Yr 24x7 4Hr Response + YourDrive YourData
SR250	5WS7A26854	Foundation Service - 3Yr Next Business Day Response
SR250	5WS7A26862	Foundation Service - 5Yr Next Business Day Response
SR250	5PS7A26948	Essential - 5Yr 24x7 4Hr Response + YourDrive YourData
ST550	5WS7A01706	Foundation Service - 5Yr Next Business Day Response
ST550	5PS7A01720	Essential - 3Yr 24x7 4Hr Response + YourDrive YourData
ST550	5PS7A01729	3yr - Committed Fix Time - 24x7 coverage 24 Response + YDYD
SR530	5WS7A01598	Foundation Service - 5Yr Next Business Day Response
SR530	5PS7A01621	3y - Committed Fix Time - 24x7 coverage 24 Response + YDYD
SR590	5WS7A05381	Foundation Service - 5Yr Next Business Day Response
SR630	5WS7A01490	Foundation Service - 5Yr Next Business Day Response
SR630	5PS7A01513	3y - Committed Fix Time - 24x7 coverage 24 Response + YDYD
SR650	5WS7A01540	Foundation Service - 3Yr Next Business Day Response
SR650	5WS7A01544	Foundation Service - 5Yr Next Business Day Response
SR650	5PS7A01562	Essential - 5Yr 24x7 4Hr Response + YourDrive YourData
SR650	5PS7A01567	3y - Committed Fix Time - 24x7 coverage 24 Response + YDYD
SR650	5PS7A01558	Essential - 3Yr 24x7 4Hr Response + YourDrive YourData
DE2000	5WS7A21269	Foundation Service - 5Yr Next Business Day Response
DE2000	5PS7A21520	3y - Committed Fix Time - 24x7 coverage 24 Response + YDYD
DE4000	5WS7A22404	Foundation Service - 5Yr Next Business Day Response
DE4000	5WS7A22630	3Yr- Committed Fix Time - 24x7 coverage 24 Response

# **Foundation Services:**

- ightarrow Base warranty upgrade covering onsite installation of all replacement parts
- Extend the warranty from 3 to 5 years

### **Essential Services:**

- ightarrow Base warranty upgrade covering onsite installation of all replacement parts
- Improve the services availability to 24/7 and a 4 hour response time or a 24 hour Committed Service Repair



### **Premier Services:**

- An enhanced support model for your business critical servers which provides:
  - Direct access for your technical team to higher levels of Lenovo Support
  - End to End Case management and incident resolution by a Premier Support Consultant
  - Combined Comprehensive Hardware and Collaborative Software Support
  - Improved online incident case management

# YourDrive YourData

The YourDrive YourData service allows you to retain possession and dispose of failed drives



For more information, contact your Lenovo Distributor or Channel Representative

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