



Pricing Proposal
 Quotation #: 21195473
 Created On: 10/28/2021
 Valid Until: 11/30/2021

City of Lawrenceville

Kyle Parker

70 South Clayton St
 3rd Floor
 Lawrenceville, GA 30046
 United States
 Phone: (770) 963-2414
 Fax:
 Email: Kyle.Parker@LawrencevilleGA.Org

Inside Account Executive

Lauren Rallis

290 Davidson Ave
 Somerset, NJ 08873
 Phone: 732-652-3086
 Fax:
 Email: lauren_rallis@shii.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Veeam Availability Suite Universal Subscription License. Includes Enterprise Plus Edition features. 3 Year Subscription Upfront Billing & Production (24/7) Support. Veeam Software - Part#: P-VASVUL-0ISU3YP-00 Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003	8	\$2,993.34	\$23,946.72
2 Veeam Backup for Microsoft Office 365 - Upfront Billing License (3 years) + Production Support - 1 user - public sector - ESD - minimum purchases of 10 licenses per order - Win Veeam Software - Part#: P-VBO365-0U-SU3YP-00 Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003	300	\$37.08	\$11,124.00
		Total	\$35,070.72

Additional Comments

1. By issuing a purchase order or acknowledging this quote, when applicable, Customer certifies that employees at each of their locations adhere to all applicable export and re-export control laws and regulations covering the distributed products purchased and/or received by the Customer.
2. By issuing a purchase order or acknowledging this quote, and when applicable, Customer understands that the commodities, software and/or technology ("Items") it purchases or receives under this quote may be subject to export, re-export, or other restrictions. Customer agrees to comply with all applicable laws and regulations relating to the export and re-export of such Items obtained by Customer.

Veeam has a no returns policy.

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under

that applicable line item.



Pricing Proposal
 Quotation #: 21195746
 Created On: 10/28/2021
 Valid Until: 9/30/2021

City of Lawrenceville

Inside Account Executive

Kyle Parker

70 South Clayton St
 3rd Floor
 Lawrenceville, GA 30046
 United States
 Phone: (770) 963-2414
 Fax:
 Email: Kyle.Parker@LawrencevilleGA.Org

Lauren Rallis

290 Davidson Ave
 Somerset, NJ 08873
 Phone: 732-652-3086
 Fax:
 Email: lauren_rallis@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 StoneFly XD-Series Enterprise Appliance, Gen 10, 3U, Supports up to 16 Drives (3.5" SAS), Stonefly - Part#: SFY-XD10-16B Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$9,687.69	\$19,375.38
2 Customer-Supplied Veeam Licenses Stonefly - Part#: Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$0.00	\$0.00
3 StoneFly DR365V Virtual Storage Appliance License Package: StoneFly SCVM 8.x Virtual Storage Appliance - SAN Management 64-Bit Storage Concentrator Virtual Machine - Includes iSCSI Base OS, Advanced Features with Snapshot & Synchronous Replication, Thin P Stonefly - Part#: SFY-DRV-06 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$0.00	\$0.00
4 Add StoneFly iSCSI Asynchronous Replication (One-to-Many & Many-to-One), Stonefly - Part#: SF8X-ASYNCH-SC Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$1,084.62	\$2,169.24
5 Add StoneFly NAS (Support for CIFS/SMB & NFS Volumes, NAS Segment AES256 Data Encryption, WORM Compliant Policy-Based NAS Storage Support, Built-In Virus, Malware and Ransomware Detection and Removal for NAS Volumes, NAS Tiering, Supports Unlimited NAS Stonefly - Part#: SF8X-NAS-SC Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$540.00	\$1,080.00
6 Customer-Supplied VMware Hypervisor License, Stonefly - Part#: SFY-D-BYOLHV-VM Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$0.00	\$0.00

7	Hypervisor Version Installed for Customer-Supplied License: VMware vSphere - ESXi 7.0 Stonefly - Part#: Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$0.00	\$0.00
8	Customer will supply the Windows License for the Backup Management VM, Stonefly - Part#: SFY-D-BYOLWINVM Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$0.00	\$0.00
9	Backup Management VM Version Installed for Customer-Supplied License: Microsoft Windows Server 2019 Standard Stonefly - Part#: Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$0.00	\$0.00
10	Dual 12-Core 2.2GHz 2nd Gen Scalable Xeon Silver Processors, Stonefly - Part#: SFY-XD10-U-XEON12C22 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$646.15	\$1,292.30
11	256GB High Speed Dual-Channel System Memory with Buffered Error Checking and Correction, Stonefly - Part#: SFY-XD10-U-256GB Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$1,950.00	\$3,900.00
12	512GB PCI-E Based NVMe SSD for Virtualization and Storage Engine, Stonefly - Part#: SFY-XD10-U-OS512 Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$76.15	\$152.30
13	Dual 10Gb RJ-45 Ports [Backwards Compatible with 1Gb] (Standard) Stonefly - Part#: Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$0.00	\$0.00
14	Add Dual 10Gb SR Optical Ports with 10Gb SFP+ SR Optical Transceiver Modules, Stonefly - Part#: SFY-NET04- Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$964.62	\$1,929.24
15	Gigabit Management Port and Intelligent Platform Management Interface (IPMI) v2.0 with Virtual, Media and KVM-Over-LAN Stonefly - Part#: Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$0.00	\$0.00
16	16TB 7200RPM Enterprise 12Gb SAS Drive Pack, Stonefly - Part#: SFY-12GS-A-16TB Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	26	\$630.77	\$16,400.02
17	High-Performance 12Gb SAS Hardware RAID Controller with RAID Cache Battery Backup, Supports RAID Levels 0, 1, 5, 6, 10, 50 and 60, Supports up to 240 Total Drives via EBODs Stonefly - Part#: Contract Name: Omnia Partners - IT Solutions	2	\$0.00	\$0.00

18	Redundant High-Efficiency Hot-Swappable Power Supply (Certified 80-PLUS® Platinum or Above) Stonefly - Part#: SFY-12GS-A-16TB Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$0.00	\$0.00
19	Professional Services: Remote Installation, Configuration, Testing, Training (Up to 2-Hours), Stonefly - Part#: SRV-RMT-INST-2HR Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$384.62	\$769.24
20	StoneFly Gold Support Service, 3-Years from Ship Date Stonefly - Part#: Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$7,407.69	\$14,815.38
21	Shipping: 3-Day Saver Stonefly - Part#: Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02	2	\$442.31	\$884.62
			Total	\$62,767.72

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

University System of Georgia IT Handbook
http://www.usg.edu/information_technology_handbook/

Georgia Technology Authority – Enterprise IT Policies, Standards, and Guidelines
<http://gta.georgia.gov/psg/>

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.



Pricing Proposal
Quotation #: 20923899
Created On: 8/25/2021
Valid Until: 11/30/2021

City of Lawrenceville

Inside Account Executive

Kyle Parker

70 South Clayton St
3rd Floor
Lawrenceville, GA 30046
United States
Phone: (770) 963-2414
Fax:
Email: Kyle.Parker@LawrencevilleGA.Org

Lauren Rallis

290 Davidson Ave
Somerset, NJ 08873
Phone: 732-652-3086
Fax:
Email: lauren_rallis@shii.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Wasabi Reserved Capacity Hot Cloud Storage - 50TB for 3 Years Wasabi Technologies - Part#: Wasabi-RCS-50-3 Contract Name: Software Contract #: 99999-SPD-SPD0000060-0003	1	\$9,453.48	\$9,453.48
		Total	\$9,453.48

Additional Comments

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

University System of Georgia IT Handbook
http://www.usg.edu/information_technology_handbook/

Georgia Technology Authority – Enterprise IT Policies, Standards, and Guidelines
<http://gta.georgia.gov/psg/>

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.