



Quote Date:  
 November 18, 2022

**Customer**  
 City of Escondido  
 201 N. Broadway  
 Escondido, CA 92025  
 Roger Hicks  
[rhicks@escondido.org](mailto:rhicks@escondido.org)

**Quoted by:**  
 Crayon Software Experts LLC  
 12221 Merit Drive, Suite 1400  
 Dallas, TX 75251  
 Candace Sherron  
 Phone: 469-329-0290  
[sled.us@crayon.com](mailto:sled.us@crayon.com)

Part Number	Description	Qty	Annual Net Unit Price	Extended Amount
<b>Year 1</b>				
AAD-33177	M365 E5 Unified From SA Sub Per User	855	\$ 492.23	\$ 420,856.65
076-01912	Prjct Std ALNG SA MVL	2	\$ 127.23	\$ 254.46
359-00792	SQLCAL ALNG SA MVL DvcCAL	9	\$ 37.29	\$ 335.61
228-04433	SQLSvrStd ALNG SA MVL	3	\$ 160.26	\$ 480.78
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	17	\$ 640.08	\$ 10,881.36
9EP-00208	SysCtrDatactrCore ALNG SA MVL 2Lic CoreLic	160	\$ 48.72	\$ 7,795.20
9EN-00198	SysCtrStdCore ALNG SA MVL 2Lic CoreLic	88	\$ 17.85	\$ 1,570.80
D87-01159	VisioPro ALNG SA MVL	8	\$ 109.14	\$ 873.12
D86-01253	VisioStd ALNG SA MVL	1	\$ 56.08	\$ 56.08
QEK-00003	VProSubw/GHEnt/MSDN ALNG SA MVL	2	\$ 304.88	\$ 609.76
6VC-01254	WinRmtDsktpSrvcsCAL ALNG SA MVL UserCAL	260	\$ 23.52	\$ 6,115.20
9EA-00278	WinSvrDCCore ALNG SA MVL 2Lic CoreLic	210	\$ 124.94	\$ 26,237.40
9EM-00270	WinSvrSTDCore ALNG SA MVL 2Lic CoreLic	202	\$ 19.18	\$ 3,874.36
J5U-00004	AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	1	\$ -	\$ -
JFX-00003	M365 F3 FUSL Sub Per User	222	\$ 79.90	\$ 17,737.80
8RU-00005	M365 F5 Security + Compliance Sub Add-on	222	\$ 119.14	\$ 26,449.08
AAA-35418	Azure Monetary Commitment Provision <i>(new \$0 Azure-commercial)</i>	1		\$ -
<b>Year 1</b>				<b>\$524,127.66</b>
<b>Year 2</b>				
AAD-33177	M365 E5 Unified From SA Sub Per User	855	\$ 555.84	\$ 475,243.20
076-01912	Prjct Std ALNG SA MVL	2	\$ 127.87	\$ 255.74
359-00792	SQLCAL ALNG SA MVL DvcCAL	9	\$ 34.47	\$ 310.23
228-04433	SQLSvrStd ALNG SA MVL	3	\$ 161.06	\$ 483.18
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	17	\$ 643.28	\$ 10,935.76
9EP-00208	SysCtrDatactrCore ALNG SA MVL 2Lic CoreLic	160	\$ 48.97	\$ 7,835.20
9EN-00198	SysCtrStdCore ALNG SA MVL 2Lic CoreLic	88	\$ 17.94	\$ 1,578.72
D87-01159	VisioPro ALNG SA MVL	8	\$ 109.69	\$ 877.52
D86-01253	VisioStd ALNG SA MVL	1	\$ 56.36	\$ 56.36
QEK-00003	VProSubw/GHEnt/MSDN ALNG SA MVL	2	\$ 306.40	\$ 612.80
6VC-01254	WinRmtDsktpSrvcsCAL ALNG SA MVL UserCAL	260	\$ 23.63	\$ 6,143.80
9EA-00278	WinSvrDCCore ALNG SA MVL 2Lic CoreLic	210	\$ 125.57	\$ 26,369.70
9EM-00270	WinSvrSTDCore ALNG SA MVL 2Lic CoreLic	202	\$ 19.27	\$ 3,892.54
J5U-00004	AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	1	\$ 0.00	\$ 0.00
JFX-00003	M365 F3 FUSL Sub Per User	222	\$ 82.78	\$ 18,377.16
8RU-00005	M365 F5 Security + Compliance Sub Add-on	222	\$ 134.54	\$ 29,867.88
AAA-35418	Azure Monetary Commitment Provision <i>(new \$0 Azure-commercial)</i>	1	\$ 0.00	\$ 0.00
<b>Year 2</b>				<b>\$582,839.79</b>
<b>Year 3</b>				
AAD-33177	M365 E5 Unified From SA Sub Per User	855	\$ 555.84	\$ 475,243.20
076-01912	Prjct Std ALNG SA MVL	2	\$ 127.87	\$ 255.74
359-00792	SQLCAL ALNG SA MVL DvcCAL	9	\$ 34.47	\$ 310.23
228-04433	SQLSvrStd ALNG SA MVL	3	\$ 161.06	\$ 483.18
7NQ-00292	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic	17	\$ 643.28	\$ 10,935.76
9EP-00208	SysCtrDatactrCore ALNG SA MVL 2Lic CoreLic	160	\$ 48.97	\$ 7,835.20
9EN-00198	SysCtrStdCore ALNG SA MVL 2Lic CoreLic	88	\$ 17.94	\$ 1,578.72
D87-01159	VisioPro ALNG SA MVL	8	\$ 109.69	\$ 877.52
D86-01253	VisioStd ALNG SA MVL	1	\$ 56.36	\$ 56.36
QEK-00003	VProSubw/GHEnt/MSDN ALNG SA MVL	2	\$ 306.40	\$ 612.80
6VC-01254	WinRmtDsktpSrvcsCAL ALNG SA MVL UserCAL	260	\$ 23.63	\$ 6,143.80
9EA-00278	WinSvrDCCore ALNG SA MVL 2Lic CoreLic	210	\$ 125.57	\$ 26,369.70
9EM-00270	WinSvrSTDCore ALNG SA MVL 2Lic CoreLic	202	\$ 19.27	\$ 3,892.54
J5U-00004	AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	1	\$ 0.00	\$ 0.00
JFX-00003	M365 F3 FUSL Sub Per User	222	\$ 82.78	\$ 18,377.16
8RU-00005	M365 F5 Security + Compliance Sub Add-on	222	\$ 134.54	\$ 29,867.88
AAA-35418	Azure Monetary Commitment Provision <i>(new \$0 Azure-commercial)</i>	1	\$ 0.00	\$ 0.00
<b>Year 3</b>				<b>\$582,839.79</b>
<b>3 Year Total</b>				<b>\$1,689,807.24</b>

Future Pricing				
Enterprise Products				
Product Description	Mfg Part #	Pricing Information		
		Net Unit True Up Price		
True-Ups - Enterprise Products		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
		Net Unit True Up Price		
Step-Ups - Enterprise Products		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
		Net Unit True Up Price		
Higher Editions - Enterprise Products		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
		Net Unit True Up Price		
Additional Products				
Product Description	Mfg Part #	Pricing Information		
		Net Unit True Up Price		
True-Ups - Additional Products		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
076-01776	Project Standard ALng LSA	\$ 764.40	\$ 635.88	\$ 507.35
359-00765	SQL CAL ALng LSA Device CAL	\$ 244.90	\$ 207.25	\$ 169.59
228-04437	SQL Server Standard ALng LSA	\$ 1,052.52	\$ 890.63	\$ 728.75
7NQ-00302	SQL Server Standard Core ALng LSA 2L	\$ 4,202.89	\$ 3,556.29	\$ 2,909.70
9EP-00037	System Center DC Core ALng LSA 2L	\$ 320.16	\$ 270.94	\$ 221.73
9EN-00494	System Center Standard Core ALng LSA 2L	\$ 117.44	\$ 99.41	\$ 81.38
D87-01057	Visio Professional ALng LSA	\$ 655.98	\$ 545.73	\$ 435.47
D86-01175	Visio Standard ALng LSA	\$ 336.79	\$ 280.14	\$ 223.49
QEK-00001	Visual Studio Pro with GitHub ALng LSA	\$ 900.43	\$ 592.45	\$ 284.47
6VC-01252	Win Remote Desktop Services CAL ALng LSA UCAL	\$ 154.54	\$ 130.78	\$ 107.03
9EA-00039	Win Server DC Core ALng LSA 2L	\$ 820.51	\$ 694.29	\$ 568.08
9EM-00562	Win Server Standard Core ALng LSA 2L	\$ 127.86	\$ 108.49	\$ 89.12
Higher Editions - Additional Products		Year 1 - Payment 1	Year 2 - Payment 1	Year 3 - Payment 1
H30-00910	Project Professional ALng SASU Project Standard 1 Server CAL	\$ 491.57	\$ 408.98	\$ 326.38
7JQ-00448	SQL Server Enterprise Core ALng SASU 2L SQL Svr Std	\$ 11,913.44	\$ 10,080.58	\$ 8,247.73
9EP-00209	System Center DC Core ALng SASU 2L Sys Ctr Std	\$ 202.72	\$ 171.53	\$ 140.35
D87-02227	Visio Professional ALng SASU Visio Standard	\$ 319.19	\$ 265.58	\$ 211.98
9EA-00279	Win Server DC Core ALng SASU 2L Win Server Std	\$ 692.65	\$ 585.81	\$ 478.97
Enterprise Online Services				
Product Description	Mfg Part #	Net Unit Price / month		
Step-Ups - Enterprise Online Services				
Higher Editions - Enterprise Online Services				
Future Monthly- Enterprise Online Services				
AAD-33168	M365 E5 Unified Sub Per User			\$ 51.31
Additional Online Products				
Product Description	Mfg Part #	Net Unit Price / month		
Online Services				
JFX-00003	M365 F3 FUSL Sub Per User			\$ 6.93
8RU-00005	M365 F5 Security + Compliance Sub Add-on			\$ 11.27

\*\* Pricing Expires in 45days from date of quote\*\*  
 \*\*All items included in this RFQ are new, unused, not refurbished, with original manufacturer warranty.\*\*

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 Send POs to: [SLED.us@crayon.com](mailto:SLED.us@crayon.com)