

We ensure labs do not miss a step in their race for innovation, promising relentless communication, flexible scheduling, and a next-day guarantee.

Our manufacturer-trained service engineers meticulously maintain, repair, and calibrate laboratory equipment, ensuring that your equipment is working efficiently for the long run. MarathonLS also proudly stocks laboratory consumables, providing a stable supply chain that allows us to get our clients the supplies they need when they need them. Partnering with MarathonLS guarantees increased uptime, maximized instrument performance and most of all, laboratory and facility managers who can confidently support their scientists' hard work. The race for discovery and innovation is a Marathon, not a sprint, allow us to come along for the run.

**Rob MacDougall** 

Co-Founder and CEO

**Clayton Wicks** Co-Founder and Director, Porfolio Development



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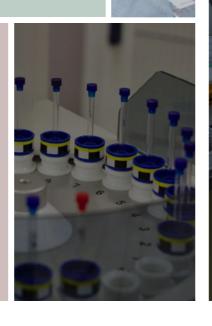
# **ABOUT MARATHONLS**

# THE MARATHONLS DIFFERENCE



# Our Approach

MarathonLS provides strong technical expertise and an extraordinary level of customer service.



# Relentless Communication Our highest priority is always client communication. We insist on thorough communication and clearly set expectations, molding our protocols to each client's individual needs. Next Day Guarantee

If your lab equipment goes down, your work is paused completely. Marathon promises a next day response, and 89% of our repairs are completed within one visit, as our service engineers are always well-stocked with any necessary parts they may need

Anticipation & Understanding of Needs
Our team truly cares about our customers. We are continuously inspired and motivated by what our industry partners do: the breakthroughs, the therapies, the medicine. We do everything we can to support scientists' seamless path to innovation.

Our Capabilities

MarathonLS offers solutions that improve productivity and maximize instrument performance.

















































# **OUR VALUED CLIENTS**

"During the last few years of working to support our clients' repair operations, our team has found that MarathonLS is one of our most outstanding service partners to [do] business with. From their professional handling of requests, their cooperation of timelines and our clients' expectations, and their unparalleled service availability – Marathon has undoubtedly kept up their pace with keeping our clients' science running! By continuing to work with MarathonLS, we've optimized our workflow for a variety of our client's instrument repair events which has saved us time & money, and have made our mutual lab customers very happy. Moreover, during the COVID-19 pandemic, our partners at MarathonLS checked in with us and continue to support repairs, every day. Thank you, MarathonLS Team!" - Conner Lynch, Unity Lab Services

"Good quality. Orders are shipped in a timely fashion. Marathon's customer service is 5 star." - Jimmy Wiggins, SCA Surgery Purchasing Coordinator

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# **CENTRIFUGE TUBES**

### MICRO CENTRIFUGE TUBES

MLS-PCRT-15NA	1.7 mL Micro Centrifuge Tube Rainbow Color, Flip Top Snap Cap	500 per bag
MLS-MTNC-2	2 mL Micro Centrifuge Tube Low retention, Color Natural, Flip Top Snap Cap	200 per bag



### 15ML/50 ML CENTRIFUGE TUBES

MLS-CTFRG-15P	15 mL Centrifuge Tube: Plastic Rack, Sterile	500 per case
MLS-CTFRG-50P	50 mL Centrifuge Tube: Plastic Rack, Sterile	300 per case
MLS-CTB-15P	15 mL Centrifuge Tube: Bulk Bag, Sterile	500 per bag
MLS-CTB-50P	50 mL Centrifuge Tube: Bulk Bag, Sterile	500 per bag



### LARGE CENTRIFUGE TUBES

MLS-CTFRG-225	225 mL Centrifuge Tube: Conical Bottom, Sterile	48 per case
MLS-CTFR-250J	250 mL Centrifuge Tube: Conical bottom, Sterile	48 per case
MLS-CTFR-500J	500 mL Centrifuge Tube: Conical bottom, Sterile	36 per case



# **PCR PLATES, STRIPS, TUBES**

### PCR PLATE

MLS-P96FS-R2	0.2 mL 96-well skirted PCR Plate: Red	25 per case
MLS-P96FS-N2	0.2 ml 96-Well Skirted Plate: Natural Color	25 per case



### **PCR STRIPS**

MLS-PCRS-NA	PCR Strip: Clear, 0.2 ml, Attached Dome Cap, Natural Color	125 per case
MLS-PCRS-WH	PCR Strip of Tubes: 0.2 ml, No Cap, Natural Color	125 per case
MLS-PCRC-WH	PCR Strip of Domed Caps: Natural Color	125 per case



### **PCR TUBES**

MLS-PTDNA2	2mL PCR Tube: Natural, Dome	1000 per pack
MLS-PTFNA	PCR Strip of Tubes: 0.2 mL, No 2mL Pcr Tube, Natural, Flat	1000 per pack



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# **PLATES**



### **PLATE SEALS**

MLS-SCCS-100	Crystal Clear Plate Seals for QPCR and PCR, Sterile	100 per pack
MLS-SBPS-100	Breathable Plate Seals, Pierce- able, Sterile	100 per pack
MLS-SFS-100	Foil Seal Plates , Pierceable, Sterile	100 per pack





MLS-DRW-PU96-2	2.0 mL U Bottom Deep well Plate: Non-Sterile, 96 square round well	50 per case
MLS-WP96V-22	2.2 mL V Bottom Deep well Plate: Non-Sterile, 96 square round well	50 per case
MLS-DSWP96VS-22L	2.2 mL Deep well Plate: Sterile, 96 square round well, V Bottom	100 per case
MLS-DRW-PU96-1	1 mL U Bottom Deep well Plate: Non-Sterile, 96 Square Round Well	50 per case
MLS-DSWP96VS-12L	1.2 mL U Bottom Deep well Plate: Sterile, 96 Square Well, V bottom	100 per case

## TISSUE CULTURE PLATES



MLS-TCPR-WU-96IL	96 Well Tissue Culture Pate: Round bottom with Lid, individ- ual, sterile	100 per case
MLS-TCPF-WU-96IL	96 Well Tissue Culture Plate: Flat Bottom with Lid, Individual, Sterile	100 per case

# **FLASKS & TUBES**

### **ERLENMEYER FLASK**

MLS-EFVC-125	125 mL Erlenmeyer Flask, Vent Cap, Plain Bottom, PETG, Sterile	12 per case
MLS-EFVC-250	250 ml Erlenmeyer Flask: Vent Cap, Plain Bottom, PETG, Sterile	12 per case
MLS-EFVC-500	500 ml Erlenmeyer Flask: Vent Cap, Plain Bottom, PETG, Sterile	12 per case
MLS-EFVC-100	1000 ml Erlenmeyer Flask: Vent Cap, Plain Bottom, PETG, Sterile	6 per case

### TISSUE CULTURE FLASK

MLS-CFTSV-25J	25cm2 Treated Tissue Culture Flask: Vent Cap, Sterile	200 per case
MLS-CFTSV-75J	75cm2 Treated Tissue Culture Flask: Vent Cap, Sterile	100 per case
MLS-CFTSV-182J	182cm2 Treated Tissue Culture Flask: Vent Cap, Sterile	40 per case

### **CULTURE TUBES**

MLS-TCTPPCS-14J	14mL Culture tubes, polypro- pylene, with dual-position cap, Sterile	500 per case
MLS-SPIC-5J	5mL Pipet, Individually Wrapped, Paper/Plastic, Car- ton, Sterile	500 per case

### **CRYO TUBES**

MLS-CVETS-1S	1.2mL Cryostorage vial exter- nal thread sealed cap with lip, self-standing	100 per bag
MLS-CVETS-2S	2mL Cryostorage vial exter- nal thread sealed cap with lip, self-standing	100 per bag
MLS-CVITS-2S	2mL Cryostorage vial internal thread sealed cap, self-standing	100 per bag
MLS-MTSTS-1.5C	1.5mL Cryostorage vial exter- nal thread sealed cap, conical bottom	50 per bag

















# **SEROLOGICAL PIPET**

MLS-SPIC-1J	1 mL Pipet: individually wrapped, paper/plastic, carton, sterile	500 per case
MLS-SPIC-2J	2 mL Pipet: individually wrapped, paper/plastic, carton, sterile	500 per case
MLS-SPIC-5J	5 mL Pipet: individually wrapped, paper/plastic, carton, sterile	200 per case
MLS-SPIC-10J	10 mL Pipet: Individually wrapped, paper/ plastic, carton, sterile	200 per case
MLS-SPIC-25J	25 mL Pipet: individually wrapped, paper/ plastic, carton, sterile	150 per case
MLS-SPIC-50J	50 mL Pipet: individually wrapped, paper/plastic, carton, sterile	100 per case
MLS-SPIC-100J	100 mL Pipet: individually wrapped, paper/ plastic, carton, sterile	50 per case

# PIPETTE TIPS

### FILTERED PIPETTE TIPS

MLS-PTFS-10J	10μL Filtered Pipette Tip: Long, Universal, Sterile, Super Low Retention, Natural	96 tips per rack, 10 racks per pack
MLS-PTFS-20J	20μL Filtered Universal Pipette Tip: Sterile, Super Low Retention, Natural	96 tips per rack, 10 racks per pack
MLS-PTFS-100J	$100\mu L$ Filtered Universal Pipette Tips: Sterile, Super Low Retention, Natural	96 tips per rack, 10 racks per pack
MLS-PTFS-200J	200μL Filtered Universal Pipette Tips: Sterile, Super Low Retention, Natural	96 tips per rack, 10 racks per pack
MLS-PTFS-300J	300μL Filtered Universal Pipette Tips: Sterile, Super Low Retention, Natural	96 tips per rack, 10 racks per pack
MLS-PTFS-1000J	1000μL Filtered Universal Pipette Tip: Extended Length, Sterile, Super Low Retention, Natural	96 tips per rack, 10 racks per pack

### **HAMILTON COMPATIBLE ROBOTIC TIPS**

MLS-PTAFH-50R	$50\mu L,$ Hamilton Compatible, Filter, Non-sterile, Blister pack of 5 racks, Black Conductive	96 tips per rack, 80 racks per case
MLS-PTAFH-300R	$300\mu L,$ Hamilton Compatible, Filter, Non-sterile, Blister pack of 5 racks, Black Conductive	96 tips per rack, 80 racks per case
MLS-PTAFH-1000R	1000µL, Hamilton Compatible, Filter, Non-sterile, Blister pack of 5 racks, Black Conductive	96 tips per rack, 40 racks per case
MLS-PTAFHS-50R	50μL, Hamilton Compatible, Filter, Sterile, Blister pack of 5 racks, Black Conductive	96 tips per rack, 80 racks per case
MLS-PTAFHS-300R	$300\mu L$ , Hamilton Compatible, Filter, Sterile, Blister pack of 5 racks, Black Conductive,	96 tips per rack, 80 racks per case
MLS-PTAFHS-1000R	1000μL, Hamilton Compatible, Filter, Sterile, Blister pack of 5 racks, Black Conductive	96 tips per rack, 40 racks per case
MLS-PTAH-50R	50μL, Hamilton Compatible, Non-filter, Non-sterile, Stacked racks, Black Conductive	96 tips per rack, 80 racks per case
MLS-PTAH-300R	300μL, Hamilton Compatible, Non-filter, Non-sterile, Stacked racks, Black Conductive	96 tips per rack, 80 racks per case
MLS-PTAH-1000R	1000μL, Hamilton Compatible, Non-filter, Non-sterile, Blister pack of 5 racks, Black Conductive	96 tips per rack, 40 racks per case

### **TECAN COMPATIBLE ROBOTIC TIPS**

MLS-PTANTFS-50R	$50\mu L$ , Tecan compatible, black conductive, pipette tips, Non-Sterile, Filtered, Blister Packs of 2 racks	24 racks per case
MLS-PTANTFS-200R	200μL, Tecan compatible, black conductive, pipette tips, Non-Sterile, Filtered, Blister packs of 2 racks	24 racks per case
MLS-PTANTFS-1000R	1000μL, Tecan compatible, black conductive, pipette tips, Non-Sterile, Filtered, Blister packs of 2 racks	24 racks per case

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# **CELL STRAINERS**

MLS-CTCSS-70

Cell Strainer, 70µL, White, Individually Wrapped, Sterile

50 per case



# **FILTER SYSTEMS**

MLS-FS22-150J	150 mL Filter System, 0.22μm PES Filter, Sterile	12 per case
MLS-FS22-250J	250 mL Filter System, 0.22μm PES Filter, Sterile	12 per case
MLS-FS22-500J	500 mL Filter System, 0.22μm PES Filter, Sterile	12 per case
MLS-FS22- 1000J	1000 mL Filter System, 0.22μm PES Filter, Sterile	12 per case



# REAGENT RESERVOIR

MLS-MDRWS-25	25 mL Reservoir: Divided, white, sterile	200 per case
MLS-MR-WS-25	25 mL Reservoir: white, sterile	200 per case
MLS-MR-Ws-50	50 mL Reservoir: White, Sterile	200 per case



# **PETRI DISHES**

MLS-PDS-10015	100mm x 15mm Petri Dish, Stackable, Sterile	500 per pack
MLS-NTDS-10020	100mm x 20mm Petri Dish, TC Treated, Stackable, Sterile	500 per pack

# **TERMS & CONDITIONS**



Prices and Terms: Price, terms and availability of merchandise are subject to change without notice, including but not limited to changes caused by the fluctuations in market price, availability or quality of any of the items employed in the manufacture of the goods described herein. Marathon LS may increase the prices for goods under this contract by providing the buyer (the "Buyer") with at least five (5) days prior written notice. Such increased prices shall be deemed to be accepted by the Buyer unless, before the effective date of such increase, the Buyer notifies Marathon LS in writing to the contrary, whereupon Marathon LS shall have the right to terminate this contract with respect to such goods or to continue shipments without such increase. Unless otherwise provided on the face hereof, payment hereunder shall be due net thirty (30) days from the date of shipment. All amounts past due shall bear interest at the rate equal to the lower of (a) 1.5% per month or (b) the maximum rate allowable by applicable law. Marathon LS's obligation to produce or deliver hereunder is conditioned upon the continued good credit of Buyer and upon Buyer's payment when due of any sum owing by Buyer to Marathon LS under any agreement between the parties. Based on Marathon LS's reasonable judgment, if Buyer's financial condition at the time the merchandise is ready for shipment does not justify the terms specified, Marathon LS reserves the right to change these terms, to require full or partial payment in advance, or to ship the goods C.O.D.

Taxes: Any taxes or other government levy or charge (or any increase in same) which Marathon LS may be required to pay or collect, under any existing or future law, upon or with respect to the sale, purchase, delivery, storage, processing, use or consumption of any of the material covered hereby, including taxes upon or measured by the receipts from the sale thereof, shall be for the account of Buyer, and may, at Marathon LS's option, be added to the price of good shipped hereunder

Shipments: Shipment dates are based upon Marathon LS's best judgment and are subject to factory schedules and production limitations, and hence are not guaranteed.

Delivery in Installments: Marathon LS reserves the right to make delivery in installments, unless otherwise expressly stipulated herein. All such installments shall be separately invoiced and paid for when due, without regard to subsequent deliveries. Delay in delivery of any installment shall not relieve Buyer of its obligation to accept remaining deliveries.

Delay Force Majeure: Marathon LS shall not be liable for delays in performance caused by force majeure, act of God, fire or other casualty, accident, strike, boycotts, shortage of labor or materials, governmental action or other cause beyond Marathon LS's reasonable control; and the time for Marathon LS's performance shall be extended by the period of any such delay. Marathon LS reserves the right to apportion its production among its customers as it may determine.

Limited Warranty: EXCEPT AS SPECIFICALLY SET FORTH HERE-IN OR IN ANY SEPARATE WRITTEN WARRANTY PROVIDED BY MARATHON LS WITH RESPECT TO A SPECIFIC PRODUCT, IF ANY, MARATHON LS MAKES NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. No agent, employee, or representative of Marathon LS has any authority to bind Marathon LS to any affirmation, representation or warranty concerning the goods sold pursuant to the terms hereof, and unless an affirmation, representation or warranty made by an agent, employee or representative is specifically included herein, it is not deemed part of the basis of this bargain and shall not in any way be enforceable.

Liability: Except to the extent that such is solely and directly caused by Marathon LS's breach of its obligations hereunder, Buyer assumes all liability arising out of compliance with any laws, rules or regulations relating to any product or container therefor. In no event shall Marathon LS be liable for incidental, consequential or other damages from alleged negligence, breach of warranty, strict liability or any other theory, arising from the use or handling of the chemicals it sells. The sole liability, if any, of Marathon LS for any claims arising out of the manufacture, use or sales of its chemicals shall be for the return of the Buyer's purchase price. In accepting the products described herein, Buyer shall be deemed to have declared itself familiar with the nature, hazards and use of the products and their containers and shall assume all liability resulting from or in any way connected

with the unloading, discharge, storage, handling, possession, use and disposal of any product or container therefore, including, without limitation, the use of such product or container alone or in combination with other substances, except to the extent that such liability results from Marathon LS's gross negligence or willful misconduct. Marathon LS shall not be liable for any damage, injury or loss of any indirect or consequential nature suffered by Buyer, however and whenever caused, including, without limitation, loss of sales, revenue or profit.

Indemnification: Buyer shall defend, indemnify and hold Marathon LS and its officers, directors, employees and agents harmless from and against any and all claims, actions, liability, expenses, costs (including, without limitation, reasonable attorneys' fees), or losses arising from (i) Buyer's improper use of the product; (ii) Buyer's combination or use of the products with third party products; (iii) misuse of any product by an end user; (iv) the acts or omissions of Buyer hereunder; and (v) any breach by Buyer of its obligations hereunder. This Section shall survive termination and cancellation of this contract.

Inspection; Claims: Buyer shall examine goods upon receipt and shall notify Marathon LS, in writing, of any non-conforming goods within fifteen (15) days of receipt thereof at destination. Failure to timely give such notice shall constitute an irrevocable acceptance of the goods. No claims, of any kind, by Buyer shall be valid without notice, as specified. Buyer shall afford Marathon LS a reasonable opportunity to inspect the material and repair or replace any materials determined by Marathon LS to be non-conforming. No goods shall be returned without Marathon LS's consent.

Remedy for Non-Conforming Goods: If the goods furnished to Buyer shall fail to conform to this contract, Marathon LS, at its discretion, shall, within thirty (30) days of notice of said non-conformity, issue credit for or shall replace such non-conforming goods at the original point of delivery and shall furnish instructions for the disposition of the non-conforming goods. Any transportation charges involved in such disposition shall be for Marathon LS's account. Buyer's exclusive and sole remedy on account of or in respect to the furnishing of goods that do not conform to this contract shall be to secure credit or replacement thereof as aforesaid. Marathon LS shall not, in any event, be liable for any special, direct, indirect, incidental or Iconsequential damages to anyone by reason of the fact that such goods do not conform to this contract, or to any express or implied warranty herein

Governing Law: This contract and any disputes relating hereto shall be governed by and construed under the laws of the State of Massachusetts, without regard to the conflicts of law principles

Non-Waiver: Waiver by Marathon LS of the breach of any of the terms and conditions of this contract shall not be construed as a waiver of any other breach.

Risk of Loss: All shipments will be F.O.B. departure origin. Risk of loss of or damage to the goods passes to Buyer upon F.O.B. departure origin. Title remains with Marathon LS until Marathon LS receives payment for said goods.

Responsible Care: Both parties agree to handle, store, transport, and dispose of the products in reasonable manner with appropriate regard for the safety of their employees and the general public, and agree to comply with all applicable environmental, transportation and safety regulations.

Termination: Without prejudice to any other remedy, Marathon LS may immediately terminate this contract and any other agreement with Buyer should Buyer fail to timely perform any obligation hereunder.

Assignment: This contract shall inure to the benefit of and be binding upon the parties and their respective successors and assigns. This contract is not assignable by Buyer without the Marathon LS's prior written consent, but may be assigned by Marathon LS without Buyer's consent.

Credit Card Payments: Credit card payments on invoices will incur a 3% processing fee.

Acceptance Of These Terms: The specifications on the face hereof, together with terms and conditions contained herein constitute the entire agreement between Marathon LS and Buyer. Neither Marathon LS's correspondence nor shipment of any goods is an expression of acceptance or a written confirmation of Buyer's purchase order. If Buyer does not agree to these terms and conditions, Buyer should reject the goods upon delivery and Marathon LS will provided shipping instructions, the costs of which shall be borne by Marathon LS.

