

## Lenovo and Red Hat Promo Reward!

It's time to trade in your qualifying Lenovo sales for rewards that you can take home.

### Criteria for Participation

The Lenovo and Red Hat Promo (the "Promotion") is open to Lenovo's resellers only.

The Promoter is the relevant Lenovo Global Technology company in place in the country and Lenovo Global technology HK Limited in case of offshore business (hereinafter "Lenovo Global Technology")

### Thresholds

Eligible Resellers have been selected by Lenovo in agreement with participating Resellers at the sole discretion of Lenovo Global Technology. The achievement management will be monitored by the Lenovo Incentive Portal for the period starting from 15<sup>th</sup> of August 2020 to End of March 2023.

### Reporting of Revenue

Only the Revenue reported on the Lenovo Incentive Portal for the specified products will be counted.

All sales must be invoiced no later than the Promotion End Date, no later than End of March 2023.

Lenovo accepts no liability for any transactions that do not meet the above reporting requirements.

### Criteria for Winning the Grand Prize

Eligible Participants that:

#### **1. Register yourself**

Visit [www.lenovoandredhat.com](http://www.lenovoandredhat.com) and complete the online form with your and company data.

#### **2. Check the qualifying Products**

All the Red Hat products listed in the below table are eligible for the Lenovo and Red Hat promotion.

7S0F000RWW	RHEL for HPC Head Node w/Smart Mgt, Phy or Virt, 2 Skt Standard Subscription w/Lenovo Support 1Yr
7S0F000SWW	RHEL for HPC Head Node w/Smart Mgt, Phy or Virt, 2 Skt Standard Subscription w/Lenovo Support 3Yr
7S0F000TWW	RHEL for HPC Head Node w/Smart Mgt, Phy or Virt, 2 Skt Standard Subscription w/Lenovo Support 5Yr
7S0F000UWW	RHEL for HPC Head Node w/Smart Mgt, Phy or Virt, 2 Skt Premium Subscription w/Lenovo Support 1Yr
7S0F000VWW	RHEL for HPC Head Node w/Smart Mgt, Phy or Virt, 2 Skt Premium Subscription w/Lenovo Support 3Yr
7S0F000WWW	RHEL for HPC Head Node w/Smart Mgt, Phy or Virt, 2 Skt Premium Subscription w/Lenovo Support 5Yr
7S0F0001WW	RHEL Server Physical or Virtual Node, 2 Skt Standard Subscription w/Lenovo Support 1Yr
7S0F0002WW	RHEL Server Physical or Virtual Node, 2 Skt Standard Subscription w/Lenovo Support 3Yr
7S0F0003WW	RHEL Server Physical or Virtual Node, 2 Skt Standard Subscription w/Lenovo Support 5Yr
7S0F0004WW	RHEL Server Physical or Virtual Node, 2 Skt Premium Subscription w/Lenovo Support 1Yr
7S0F0005WW	RHEL Server Physical or Virtual Node, 2 Skt Premium Subscription w/Lenovo Support 3Yr
7S0F0006WW	RHEL Server Physical or Virtual Node, 2 Skt Premium Subscription w/Lenovo Support 5Yr
7S0F0007WW	RHEL Server Physical w/up to 1 Virtual Node, 2 Skt Standard Subscription w/Lenovo Support 1Yr
7S0F0008WW	RHEL Server Physical w/up to 1 Virtual Node, 2 Skt Standard Subscription w/Lenovo Support 3Yr
7S0F0009WW	RHEL Server Physical w/up to 1 Virtual Node, 2 Skt Standard Subscription w/Lenovo Support 5Yr
7S0F000AWW	RHEL Server Physical w/up to 1 Virtual Node, 2 Skt Premium Subscription w/Lenovo Support 1Yr

7SOF000BWW	RHEL Server Physical w/up to 1 Virtual Node, 2 Skt Premium Subscription w/Lenovo Support 3Yr
7SOF000CWW	RHEL Server Physical w/up to 1 Virtual Node, 2 Skt Premium Subscription w/Lenovo Support 5Yr
7SOF000DWW	RHEL Server Physical w/up to 4 Virtual Nodes, 2 Skt Standard Subscription w/Lenovo Support 1Yr
7SOF000EWW	RHEL Server Physical w/up to 4 Virtual Nodes, 2 Skt Standard Subscription w/Lenovo Support 3Yr
7SOF000FWW	RHEL Server Physical w/up to 4 Virtual Nodes, 2 Skt Standard Subscription w/Lenovo Support 5Yr
7SOF000GWW	RHEL Server Physical w/up to 4 Virtual Nodes, 2 Skt Premium Subscription w/Lenovo Support 1Yr
7SOF000HWW	RHEL Server Physical w/up to 4 Virtual Nodes, 2 Skt Premium Subscription w/Lenovo Support 3Yr
7SOF000JWW	RHEL Server Physical w/up to 4 Virtual Nodes, 2 Skt Premium Subscription w/Lenovo Support 5Yr
7SOF000KWW	RHEL for Virtual Datacenters, 2 Skt Standard Subscription w/Lenovo Support 1Yr
7SOF000LWW	RHEL for Virtual Datacenters, 2 Skt Standard Subscription w/Lenovo Support 3Yr
7SOF000MWW	RHEL for Virtual Datacenters, 2 Skt Standard Subscription w/Lenovo Support 5Yr
7SOF000NWW	RHEL for Virtual Datacenters, 2 Skt Premium Subscription w/Lenovo Support 1Yr
7SOF000PWW	RHEL for Virtual Datacenters, 2 Skt Premium Subscription w/Lenovo Support 3Yr
7SOF000QWW	RHEL for Virtual Datacenters, 2 Skt Premium Subscription w/Lenovo Support 5Yr
7SOF000XWW	Red Hat Enterprise Virtualization, 2 Skt Standard Subscription w/Lenovo Support 1Yr
7SOF000YWW	Red Hat Enterprise Virtualization, 2 Skt Standard Subscription w/Lenovo Support 3Yr
7SOF000ZWW	Red Hat Enterprise Virtualization, 2 Skt Standard Subscription w/Lenovo Support 5Yr
7SOF0010WW	Red Hat Enterprise Virtualization, 2 Skt Premium Subscription w/Lenovo Support 1Yr
7SOF0011WW	Red Hat Enterprise Virtualization, 2 Skt Premium Subscription w/Lenovo Support 3Yr
7SOF0012WW	Red Hat Enterprise Virtualization, 2 Skt Premium Subscription w/Lenovo Support 5Yr
7SOF0013WW	RHEL High Availability, 2 Skt Subscription w/Lenovo Support 1Yr
7SOF0014WW	RHEL High Availability, 2 Skt Subscription w/Lenovo Support 3Yr
7SOF0015WW	RHEL High Availability, 2 Skt Subscription w/Lenovo Support 5Yr
7SOF0016WW	RHEL High Availability Unlimited Guests, 2 Skt Subscription w/Lenovo Support 1Yr
7SOF0017WW	RHEL High Availability Unlimited Guests, 2 Skt Subscription w/Lenovo Support 3Yr
7SOF0018WW	RHEL High Availability Unlimited Guests, 2 Skt Subscription w/Lenovo Support 5Yr
7SOF0019WW	RHEL Load Balancer, 2 Skt Subscription w/Lenovo Support 1Yr
7SOF001AWW	RHEL Load Balancer, 2 Skt Subscription w/Lenovo Support 3Yr
7SOF001BWW	RHEL Load Balancer, 2 Skt Subscription w/Lenovo Support 5Yr
7SOF001CWW	RHEL Resilient Storage, 2 Skt Subscription w/Lenovo Support 1Yr
7SOF001DWW	RHEL Resilient Storage, 2 Skt Subscription w/Lenovo Support 3Yr
7SOF001EWW	RHEL Resilient Storage, 2 Skt Subscription w/Lenovo Support 5Yr
7SOF001FWW	RHEL Resilient Storage Unlimited Guests, 2 Skt Subscription w/Lenovo Support 1Yr
7SOF001GWW	RHEL Resilient Storage Unlimited Guests, 2 Skt Subscription w/Lenovo Support 3Yr
7SOF001HWW	RHEL Resilient Storage Unlimited Guests, 2 Skt Subscription w/Lenovo Support 5Yr
7SOF001JWW	RHEL Scalable File System, 2 Skt Subscription w/Lenovo Support 1Yr
7SOF001KWW	RHEL Scalable File System, 2 Skt Subscription w/Lenovo Support 3Yr
7SOF001LWW	RHEL Scalable File System, 2 Skt Subscription w/Lenovo Support 5Yr
7SOF001MWW	RHEL Extended Update Support, 2 Skt Subscription w/Lenovo Support 1Yr
7SOF001NWW	RHEL Extended Update Support, 2 Skt Subscription w/Lenovo Support 3Yr
7SOF001PWW	RHEL Extended Update Support, 2 Skt Subscription w/Lenovo Support 5Yr
7SOF001QWW	RHEL Extended Update Support Unlimited Guests, 2 Skt Subscription w/Lenovo Support 1Yr
7SOF001RWW	RHEL Extended Update Support Unlimited Guests, 2 Skt Subscription w/Lenovo Support 3Yr
7SOF001SWW	RHEL Extended Update Support Unlimited Guests, 2 Skt Subscription w/Lenovo Support 5Yr
7SOF001TWW	RHEL Smart Management, 2 Skt Subscription w/Lenovo Support 1Yr
7SOF001UWW	RHEL Smart Management, 2 Skt Subscription w/Lenovo Support 3Yr

7SOF001VWW	RHEL Smart Management, 2 Skt Subscription w/Lenovo Support 5Yr
7SOF001WWW	RHEL Smart Management Unlimited Guests, 2 Skt Subscription w/Lenovo Support 1Yr
7SOF001XWW	RHEL Smart Management Unlimited Guests, 2 Skt Subscription w/Lenovo Support 3Yr
7SOF001YWW	RHEL Smart Management Unlimited Guests, 2 Skt Subscription w/Lenovo Support 5Yr
7SOF001ZWW	Red Hat Ent Linux Extended Life Cycle Support, Physical or Virtual Subscription w/Lenovo Support 1Yr
7SOF0020WW	Red Hat Ent Linux Extended Life Cycle Support, Unlimited Guests Subscription w/Lenovo Support 1Yr
7SOF0021WW	Red Hat Ent Linux with Smart Virtualization, 2 Skt Standard Subscription w/Lenovo Support 1Yr
7SOF0022WW	Red Hat Ent Linux with Smart Virtualization, 2 Skt Standard Subscription w/Lenovo Support 3Yr
7SOF0023WW	Red Hat Ent Linux with Smart Virtualization, 2 Skt Standard Subscription w/Lenovo Support 5Yr
7SOF0024WW	Red Hat Ent Linux with Smart Virtualization, 2 Skt Premium Subscription w/Lenovo Support 1Yr
7SOF0025WW	Red Hat Ent Linux with Smart Virtualization, 2 Skt Premium Subscription w/Lenovo Support 3Yr
7SOF0026WW	Red Hat Ent Linux with Smart Virtualization, 2 Skt Premium Subscription w/Lenovo Support 5Yr
7SOF0027WW	Red Hat Enterprise Linux Server for HPC Head Node, Premium (Physical or Virtual Nodes) Lenovo Support 1Yr
7SOF0028WW	Red Hat Enterprise Linux Server for HPC Head Node, Premium (Physical or Virtual Nodes) Lenovo Support 3Yr
7SOF0029WW	Red Hat Enterprise Linux Server for HPC Head Node, Premium (Physical or Virtual Nodes) Lenovo Support 5Yr
7SOF002AWW	Red Hat Enterprise Linux Server for HPC Head Node, Standard (Physical or Virtual Nodes) Lenovo Support 1Yr
7SOF002BWW	Red Hat Enterprise Linux Server for HPC Head Node, Standard (Physical or Virtual Nodes) Lenovo Support 3Yr
7SOF002CWW	Red Hat Enterprise Linux Server for HPC Head Node, Standard (Physical or Virtual Nodes) Lenovo Support 5Yr
7SOF002KWW	Red Hat Enterprise Linux for SAP Solutions, Premium (Physical or Virtual Nodes) Lenovo Support 1Yr
7SOF002LWW	Red Hat Enterprise Linux for SAP Solutions, Premium (Physical or Virtual Nodes) Lenovo Support 3Yr
7SOF002MWW	Red Hat Enterprise Linux for SAP Solutions, Premium (Physical or Virtual Nodes) Lenovo Support 5Yr
7SOF002NWW	Red Hat Enterprise Linux for SAP Solutions, Standard (Physical or Virtual Nodes) Lenovo Support 1Yr
7SOF002PWW	Red Hat Enterprise Linux for SAP Solutions, Standard (Physical or Virtual Nodes) Lenovo Support 3Yr
7SOF002QWW	Red Hat Enterprise Linux for SAP Solutions, Standard (Physical or Virtual Nodes) Lenovo Support 5Yr
7SOF002RWW	Red Hat Enterprise Linux for Virtual Datacenters for SAP Solutions, Premium Lenovo Support 1Yr
7SOF002SWW	Red Hat Enterprise Linux for Virtual Datacenters for SAP Solutions, Premium Lenovo Support 3Yr
7SOF002TWW	Red Hat Enterprise Linux for Virtual Datacenters for SAP Solutions, Premium Lenovo Support 5Yr
7SOF002UWW	Red Hat Enterprise Linux for Virtual Datacenters for SAP Solutions, Standard Lenovo Support 1Yr
7SOF002VWW	Red Hat Enterprise Linux for Virtual Datacenters for SAP Solutions, Standard Lenovo Support 3Yr
7SOF002WWW	Red Hat Enterprise Linux for Virtual Datacenters for SAP Solutions, Standard Lenovo Support 5Yr

### 3. Credit status

Each month you will be getting a report with the eligible sales. If any of your purchase is missing you will be able to notify it at [redhat@lenovo.com](mailto:redhat@lenovo.com).

### 4. Claim your voucher

Claim your voucher or pre-paid mastercard by sending an email to [redhat@lenovo.com](mailto:redhat@lenovo.com).

### Grand Prize Details

The total revenue generated by the reseller will be used as metric to release the prizes with the following criteria:

- 1) \$ 5k in Red Hat SW revenue within a quarter → 500\$ in prize
- 2) \$ 10k Red Hat SW revenue in a single order → 700\$ in prize
- 3) \$ 20k USD in Red Hat SW revenue in a single order → 1'000\$ in prize

Reseller can stack up all the incentives, only the \$ 5k promo (1) cannot be counted twice in a quarter.

Responsibility to redeem the Prize by the stated date lies with the Participant and Lenovo takes no responsibility if the participant is not ready to redeem their voucher by this date for any reason whatsoever.

### Additional Incentive Details

Lenovo promotion terminate on the End of March 2023.

Participants are eligible to choose from three options: E-Voucher, New Pre-paid Mastercard, Mastercard recharge.

All prizes are non-refundable (for money or otherwise), non-transferable, and may expressly not be sold. There is no cash alternative.

The prizes and all elements thereof are subject to availability. If a prize, or any element thereof, should become unavailable for any reason, Lenovo reserves the right to substitute it with another one of equal or greater value.

Lenovo reserves the right to amend, modify or withdraw the Promotion at any point in time without prior notice. Lenovo has the right to change the terms and conditions of the Promotion at any time. All participants will be notified by email in case any changes to these terms and conditions of the Promotion occur or in case of withdrawal of the Promotion.

If Lenovo determines that there has been any discrepancy in reporting appropriate adjustments will be made in the report. In the case of a violation by the Eligible Participant, the Eligible Participant may be disqualified from the Promotion.

The award of the voucher is contingent upon the Participant's compliance with these Terms and Conditions. Lenovo will use reasonable endeavours to provide the Prize as described in these terms and conditions but is not responsible if the Prize is not taken by the Winner or if it differs from the description in these terms and conditions.

"Only Qualifying Product revenue will count toward this promotion, but Sales Staff Members are not required to exclusively purchase Qualifying Products to qualify."

Employees, officers, and directors of Lenovo, its parent and affiliate companies as well as the immediate family (spouse, parents, siblings and children) and household members of each such employee, officer and director; employees of predominantly (50% or more) state-owned entities or governmental bodies, or any employees thereof and Lenovo authorized tier one Reseller or their employees may not participate in the vSAN and HCI Kit Promotion.

### Release and Limitation of Liability

Lenovo shall have no liability to any participant, and participating Eligible Reseller shall indemnify Lenovo against any action, claim, expense or damage brought by a representative or employee of the Reseller against Lenovo or any third party arising from, or in connection with this Promotion. To the fullest permissible under applicable law, Lenovo accepts no liability for any aspect of the Promotion or the participants before, during and after the Promotion.

The Promotion is subject to English law and the courts of England and Wales shall have exclusive jurisdiction over any disputes in relation to it.

This Promotion and/or the terms and conditions herein are void where prohibited, restricted or taxed.

Lenovo will not cover tax liability associated with the Prizes. Any liability to tax is entirely the responsibility of the winning Reseller or individual.

By participating in the Promotion, the Participant agrees to release and hold harmless Lenovo, its related companies, and their respective officers, directors, employees, and agents (the "Released Parties") from and against any claim or cause of action arising out of participation in the Promotion or receipt or use of any Prize, including, but not limited to:

- (a) unauthorised human intervention in the Promotion;
- (b) technical errors related to computers, servers, providers, or telephone or network lines;
- (c) printing errors;
- (d) lost, late, postage-due, misdirected, or undeliverable mail;
- (e) errors in the administration of the Promotion or the processing of data; or
- (f) injury or damage to persons or property which may be caused, directly or indirectly, in whole or in part, from entrants' participation in the Promotion or receipt of any voucher. Participant further agrees that in any cause of action, the Released Parties' liability will be limited to the cost voucher earnings, and in no event shall the Released Parties be liable for attorney's fees. Participant waives the right to claim any damages whatsoever, including, but not limited to, punitive, consequential, direct, or indirect damages.

The responsibility for executing the prizes will be the marketing agency "MMI" ("the Agency") that will be appointed by Lenovo. The Agency will defend, hold harmless and indemnify Lenovo and Lenovo's Affiliates from any and all claims and liabilities arising out of the execution of the vouchers (before, during and after its redemption) including, but not limited to, any actual or alleged personal injury, death or property damage. ["Affiliates" means entities that control, are controlled by, or are under common control with the relevant Lenovo Global Technology entity.]

With respect to any claims arising in relation to any of the prizes the Agency shall pay all damages and costs including, but not limited to, attorney fees, damage awards, settlement payments, costs of defense, fines, and the cost of Lenovo's and Lenovo's Affiliates' internal resources in handling such claims. Such payment shall be conditioned upon (a) notice by Lenovo to the Agency of such claim, should such claim be first made to Lenovo's knowledge; and (b) cooperation by Lenovo with the Agency, at the Agency's expense, in the defense or settlement thereof.

In no event will Lenovo be liable to any party for any lost revenues, lost profits, incidental, indirect, consequential, and special or punitive damages.

The decision of Lenovo in relation to any aspect of this Promotion is final and binding.

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