

## Bid 19/20-01 IT Technology Equipment and Peripherals Award Spreadsheet

Bids from the following vendors were deemed responsive to all bid items and requirements:

**CDW Government LLC**

**Golden Star Technology, Inc.**

Irvine Unified School District received Bids which were deemed non-responsive to requested bid items from the following vendors:

**Arey Jones Educational Solutions**

**B&H Photo – Video Corp.**

**Cal West Visuals, Inc.**

**Dell Marketing L.P.**

**ELB US Inc.**

**Firefly Computers, LLC.**

**Howard Technology Solutions DBA Howard Industries, Inc.**

**Netsync Network Solutions**

**Tierney Brothers, Inc.**

**Troxell Communications, Inc.**

**Rugged Protection Inc**

Total dollar amounts for responsive vendors, based on Bid submission prices and the Scoring Sheet (hypothetical scenario) provided at the Bid Opening:

	Short List Item Total	Catalog Discount Total	Grand Total
<b>CDW Government LLC</b>	\$3,993,699.9	\$2,226,087.50	<b>\$6,219,787.40</b>
<b>Golden Star Technology, Inc.</b>	\$4,385,099.75	\$1,866,750.00	\$6,251,849.75

# Bid No. 19/20-01 IT Technology Equipment and Peripherals Scoring Sheet

Vendor:

## SHORT LIST BID ITEMS

Line #	Description	Manufacturer & Model No.	Responsive/Non Responsive	Scoring Hypothetical Purchase Quantity	Proposed Unit Cost	Total Dollar Amount
1	HP Chromebook 11 G7 11.6"	6QY22UT#ABA		10,000		\$0.00
1a.	Dell Chrome 3100	3100		10,000		\$0.00
2	Google Chrome Management Console License - Education	CROSSWDISEDU		10,000		\$0.00
3	AVerCharge C36i+ Cart	CHRG36I+		120		\$0.00
3a	Anywhere Cart AC-Plus-T	AC-Plus-T		120		\$0.00
3b	DellCharge C36	CMPCT36		120		\$0.00
4	HP Laserjet Pro M404n	HP, W1A52A#BGJ		20		\$0.00
4a	Lexmark B2442dw	36SC220		20		\$0.00
5	HP Color LaserJet Enterprise M553n	HP, B5L24A#BGJ		10		\$0.00
5a	Lexmark CS622de	42C0080		10		\$0.00
6	Cisco Catalyst 4500 Switch L3	WS-C4500X-16SFP+		2		\$0.00
6a	Dell PowerSwitch	S4128F-ON		2		\$0.00
7	Cisco Catalyst 2960X Switch L2	WS-C2960X-48FPD-L		5		\$0.00
7a	Dell PowerSwitch	N2048		5		\$0.00
8	Cisco Catalyst 3850 L2	WS-C3850-12X48U-L		40		\$0.00
8a	Dell PowerSwitch	N3048EP-ON		40		\$0.00
9	HP/Aruba Indoor Access Point AP-335	HPE, JW825A		300		\$0.00
9a	Ruckus In R750	901-R750-US		300		\$0.00
10	HP/Aruba Outdoor Access Point AP-375	HPE, JZ173A		50		\$0.00
10a	Ruckus Out T610	9U1-T610-US		50		\$0.00
11	HP/Aruba AP/PEF/RFP license	HPE, JW619AAE		50		\$0.00
11a	Ruckus Virtual Lic	virtual1301		50		\$0.00
12	Schneider Electric UPS 6KVA	SURTD6000RMXLP3U		5		\$0.00
13	Epson PowerLite 975w	V11H835020		300		\$0.00
14	Epson PowerLite 685w	V11H744520		200		\$0.00
15	Epson ELPLP64 projector lamp	V13H010L64		400		\$0.00
16	Aver CP3 75" Interactive Display	CP3-75i		3		\$0.00
16a	Boxlight PROCOLOR 753U UHD	753U UHD		3		\$0.00

16b	Promethean Titanium ActivPanel	AP7-B75-NA-1a		3		\$0.00
16c	Clevertouch IMPACT	15475IMPACT		3		\$0.00
16d	SMART MX	MX275-V2		3		\$0.00
16e	Dell 75" 4K Inter.	C7520QT		3		\$0.00
17	Samsung QB-R 65" Digital Signage Display	QB65R		10		\$0.00
18	AVer F70W Wireless Doc Cam	VSIONF70W		20		\$0.00
18a	Hovercam Ultra 10	HCU10		20		\$0.00
19	Lightspeed Topcat Access Speaker System	TCA-FF-M		150		\$0.00
20	Installation Service - Lightspeed Topcat Access	N/A		150		\$0.00
21	AtlasIED PoE+ Indoor Wall Mount Loudspeaker	IP-SDM		100		\$0.00
22	Installation Service - AtlasIED Loudspeaker	N/A		100		\$0.00
<b>TOTAL:</b>						<b>\$0.00</b>

\*Proposed substitutions will be scored in lieu of the original proposed equipment. Each line Item Number will be calculated only once.

### CATALOG DISCOUNT:

GENERAL HARDWARE CATALOG TYPE ITEMS					
	Description	Responsive/Non Responsive	Scoring Hypothetical Purchase Quantity	Proposed Catalog Discount	Total Dollar Amount
23	Brand name items from computer hardware manufacturers. Brands may include, but are not limited to: Acer, Dell, HP, Lenovo, Microsoft, Toshiba, and any other Intel or AMD based computers and systems.		\$1,000,000.00		\$1,000,000.00
24	Computer and tablet peripherals, components, upgrades, accessories, and related equipment including all manufacturers' "optional" products and warranties. Including all manufacturers available to the Bidder.		\$50,000.00		\$50,000.00
25	Device storage and/or charging solutions. Brands may include, but are not limited to: Anywhere, AVer, Bretford, LocknCharge, Tripp Lite.		\$75,000.00		\$75,000.00
26	Digital cameras, lenses, lighting, microphones, drones, and related photography/videography peripherals, software, and accessories. Brands may include, but are not limited to: Canon, DJI, Panasonic, Sony.		\$40,000.00		\$40,000.00
27	Printers, toner, inkjet ink, accessories, and other related supplies. Brands may include, but are not limited to: Canon, Dell, Epson, HP, Konica-Minolta, Kyocera, Ricoh, Toshiba, Xerox.		\$40,000.00		\$40,000.00
28	Cables and cable management solutions, including, but not limited to: HDMI, VGA, network cables and adapters, terminators, raceway, patch cables, video, audio, and power cables. Including all manufacturers available to the Bidder.		\$15,000.00		\$15,000.00
<b>TOTAL:</b>					<b>\$1,220,000.00</b>
NETWORK, DATA CENTER, AND SECURITY CATALOG TYPE ITEMS					

	Description	Responsive/Non Responsive	Scoring Hypothetical Purchase Quantity	Proposed Catalog Discount	Total Dollar Amount
29	Brand name items from network hardware manufacturers. Brands may include, but are not limited to: Aerohive, HP/Aruba, Cisco, HP ProCurve, Juniper, Ruckus, and any other managed or unmanaged hardware, component, or related devices available to Bidder.		\$200,000.00		\$200,000.00
30	Wireless technology: including access points, controllers, mounts and enclosures, and any other components and peripherals. Brands may include, but are not limited to: HP/Aruba, Oberon, Ventev/Terrawave, Aerohive, Cisco, Ruckus		\$50,000.00		\$50,000.00
31	Wireless management licenses and maintenance. Brands may include, but are not limited to: Aerohive, HP/Aruba, Cisco, Ruckus.		\$20,000.00		\$20,000.00
32	Server, storage, and virtualization hardware and peripherals, and licensing. Brands may include, but are not limited to: Cisco, HP, Dell, IBM, VMWare, Microsoft.		\$150,000.00		\$150,000.00
33	Network management software or network access control. Brands may include, but are not limited to: Aerohive, HP/Aruba, Cisco, Ruckus.		\$20,000.00		\$20,000.00
34	Network security appliances and software including layer 7 Firewall, Content Filtering, log management (SEIM), Intrusion Defense and Prevention System (IDS, IPS), endpoint protection, SPAM and phishing protection. Brands may include, but are not limited to: iBoss, Palo Alto, Cisco, HP, Sonicwall, Symantec, CrowdStrike, Microsoft, Barracuda, Agari, Avanan.		\$50,000.00		\$50,000.00
35	Uninterruptible Power Supply (UPS). Brands may include, but are not limited to: Schneider Electric, APC, Tripp Lite		\$20,000.00		\$20,000.00
36	Safety systems which may include: networked surveillance, access control, and emergency alert systems, cameras, servers, software, and peripherals. Brands may include, but are not limited to: Axis, Avigilon, Cisco, Panasonic, and Entre.		\$20,000.00		\$20,000.00
37	Public Address and Clock/Bell/Loudspeaker systems. Brands may include, but are not limited to: Atlas, Bogen, Cisco, Ducane.		\$60,000.00		\$60,000.00
<b>TOTAL:</b>					<b>\$590,000.00</b>
<b>GENERAL SOFTWARE CATALOG TYPE ITEMS</b>					
	Description	Responsive/Non Responsive	Scoring Hypothetical Purchase Quantity	Proposed Catalog Discount	Total Dollar Amount
38	Major software publisher programs including licensing with media option or full packaged products. Academic discounts must be applied when available. Major software publishers may include, but are not limited to: Adobe, Google, and Microsoft.		\$40,000.00		\$40,000.00
<b>TOTAL:</b>					<b>\$40,000.00</b>
<b>AUDIO VISUAL CATALOG TYPE ITEMS</b>					
	Description	Responsive/Non Responsive	Scoring Hypothetical Purchase Quantity	Proposed Catalog Discount	Total Dollar Amount

39	Projectors, lamps, mounts, and accessories. Brands may include, but are not limited to: Acer, BenQ, Epson, Optoma, Viewsonic.		\$200,000.00		\$200,000.00
40	Interactive displays, mounts, carts, and accessories. Brands may include, but are not limited to: Aver, Promethean, Samsung, Smart Technologies, Viewsonic.		\$20,000.00		\$20,000.00
41	Large format displays, mounts, carts and accessories. Brands may include, but are not limited to: LG, NEC, Panasonic, Samsung, Sharp, Bretford, Conen, Peerless, Tripp Lite.		\$30,000.00		\$30,000.00
42	Document cameras and accessories. Brands may include, but are not limited to: Aver, Elmo, Epson, Hovercam, IPEVO.		\$10,000.00		\$10,000.00
43	Integrated audio visual systems. Brands may include, but are not limited to: Extron, Crestron, Lightspeed, and FrontRow.		\$80,000.00		\$80,000.00
44	Audio visual equipment including, but not limited to: microphones, speakers, sound boards, presenter equipment and accessories, and theater management tools from any manufacturer available to Bidder.		\$20,000.00		\$20,000.00
<b>TOTAL:</b>					<b>\$360,000.00</b>
<b>SERVICES</b>					
	<b>Description</b>	<b>Responsive/Non Responsive</b>	<b>Scoring Hypothetical Purchase Quantity</b>	<b>Proposed Catalog Discount</b>	<b>Total Dollar Amount</b>
45	Configuration Services, including but not limited to: asset tagging, etching, memory or other component installations, imaging, software installation, or any other Configuration Lab type services.		\$30,000.00		\$30,000.00
46	Engineering Services, including but not limited to: assessment, design, configuration, implementation, or diagnostic troubleshooting of wired or wireless networking, physical or virtual servers, Storage Area Network (SAN), backup or disaster-recovery solutions. Engineers preferred to be-experienced with: Cisco, Dell EMC, HP, NetApp, VMWare, Microsoft, and must be manufacturer certified.		\$30,000.00		\$30,000.00
47	Audio Visual Installation Services, including but not limited to: projector/display mounting, low voltage cabling, speaker installation.		\$30,000.00		\$30,000.00
<b>TOTAL:</b>					<b>\$90,000.00</b>
<b>GRAND TOTAL:</b>					<b>\$2,300,000.00</b>
Note: This is NOT AN ORDER. Quantities have been established purely to provide a hypothetical purchase to allow for scoring of Bids.					