





Monthly savings from HP

Look inside to find your savings on PPS

August 2021





HP Partner Tools







HP Sales Central

All your HP Sales tools in one place.

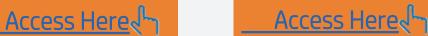
Datasheets, Training, Presentation Builders, Competition information

HP Co-Marketing

Get access to HP Co-Marketing Campaign Assets, to assist your marketing campaign creation.

Channel **Twitter Account**

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Get in touch: sales@westcoast.co.uk



Reseller Promotions Summary

The second second			OPG Reference:	
HP Thin Client & Workstations	TIME-LIMITED discount on selected models	1st August – 31st October	Westcoast 43922204 Tech data 43922206 Ingram 43922462	P4
Top Stocked Notebook	Steer your customers to these SKUs for the best chance of securing stock	N/A	N/A	P8
HP DaaS Service Plans	A one-stop solution that combines the latest hardware and lifecycle services to make a company more efficient,	N/A	N/A	P10
HP Care Pack	Get everything you need, from hardware and accessories to lifecycle services and support, with one price per device.	1st August – 31 st August	OPG Reference: 43845480	P15
HP ACCELERATE	Sales people at registered resellers earn by selling targeted products. Earn up to 1000 points on certain products.	1st August – 31 st Augu <mark>st</mark>	N/A	P26
Summer Sizzlers	Fast and powerful Desktops for every need!	1st August – 31 st August	OPG: 43920153	P29

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Desktop Workstations

SKU	Product Name	Normal SSP	Promo SSP	Saving (%)
12M31EA	HP Z1 Tower G6 / i7-10700 / 16GB RAM / 512GB SSD / Quadro P620	£1,218	£931	24%
12M33EA	HP Z1 Tower G6 / i7 10700K / 32GB RAM / 512GB SSD / GeForce RTX2080S	£2,175	£1,660	24%
12M16EA	HP Z2 Mini G5 / i7 10700 / 16GB / 512GB SSD / Quadro P620	£1,266	£961	25%
259J8EA	HP Z2 G5 TWR / i7 10700 / 16GB RAM / 512GB SSD	£1,125	£854	25%
259H7EA	HP Z2 SFF G5 / i7 10700 / 16GB RAM / 512GB SSD	£1,101	£836	24%
2WU64EA	HP Z4 G4 / XW2123 / 16GB RAM / 1TB HDD	£1,544	£1,196	27%
2WU69EA	HP Z4 G4 / XW2123 / 16GB RAM / 256GB SSD	£1,564	£1,169	29%
6TL49EA	HP Z4 G4 / XW2125 / 16GB RAM / 512GB SSD	£1,832	£1,328	28%
9LM34EA	HP Z4 G4 / i9 10900X / 16GB RAM / 512GB SSD	£2,003	£1,521	24%
9LP39EA	HP Z4 G4 / i9 10920X / 16GB RAM / 512GB SSD	£2,150	£1,631	24%
2WU44EA	HP Z6 G4 / X4108 / 32GB RAM / 1TB HDD	£2,117	£1,607	26%
2WU47EA	HP Z8 G4 / X4108 / 32GB RAM / 1TB HDD	£2,479	£1,882	27%

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Mobile Workstations

SKU	Product Name	Normal SSP	Promo SSP	Saving (%)
2C9Q7EA	HP Zbook Firefly 14 G8 / i5-1135 / 8GB RAM / 256GB SSD / Quadro T500	£1,357	£1,040	23%
2C9Q2EA	HP Zbook Firefly 14 G8 / i7-1165 / 16GB RAM / 1TB SSD / Quadro T500	£1,655	£1,246	25%
2C9S1EA	HP Zbook Firefly 15 G8 / i5-1135 / 8GB RAM / 256GB SSD / Quadro T500	£1,391	£1,035	26%
2C9R5EA	HP Zbook Firefly 15 G8 / i7-1165 / 16GB RAM / 1TB SSD / Quadro T500	£1,684	£1,256	25%
2C9N7EA	HP Zbook Power G7 / i7-10750H / 16GB RAM / 512GB SSD / Quadro P620	£1,293	£1,137	16%
1J3Y1EA	HP Zbook Power G7 / i7-10750H / 16GB RAM / 512GB SSD / Quadro T1000	£1,396	£1,224	14%
313S5EA	HP Zbook Power G8 / i7-11800H / 16GB RAM / 512GB SSD / Nvidia T600	£1,418	£1,200	15%
313S6EA	HP Zbook Power G8 / i7-11800H / 16GB RAM / 512GB SSD / Nvidia RTX T1200	£1,480	£1,252	15%
314F7EA	HP Zbook Studio G8 / T1200 / i7 / Non-vPro / 16GB / 512GB / FHD 400	£2,223	£1,551	30%
314F9EA	HP Zbook Studio G8 / RTXA2000 / i7 / Non-vPro / 16GB / 512GB / FHD 400	£2,370	£1,653	30%
314F8EA	HP Zbook Studio G8 / T1200 / I7 / Non-vPro / 32GB / 512GB / FHD 400	£2,388	£1,666	30%
314G4EA	HP Zbook Studio G8 / RTXA2000 / i9 / Non-vPro / 32GB / 512GB / FHD 400	£2,805	£1,949	31%
314G7EA	HP Zbook Studio G8 / RTX3070 / i7 / Non-vPro / 32GB / 1TB / UHD DrmC	£3,295	£2,296	30%
314G5EA	HP Zbook Studio G8 / RTX3070 / i9 / Non-vPro / 32GB / 1TB / FHD 400	£3,310	£2,303	30%

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Z Workstations TIME-LIMITED discount on select models! OPG Reference: 43922462 Ingram Limitless potential While stocks last.

Mobile Workstations

SKU	Product Name	Normal SSP	Promo SSP	Saving (%)
314J1EA	HP Zbook Fury 15 G8 / i7-11800H / 512GB SSD / 16GB RAM / NVIDIA RTX T1200 / 15.6 FHD 400	£2,152	£1,494	31%
314J4EA	HP Zbook Fury 15 G8 / i7-11800H / 512GB SSD / 16GB RAM / NVIDIA RTX A2000 / 15.6 FHD 400	£2,299	£1,597	31%
314J9EA	HP Zbook Fury 15 G8 / i7-11800H / 512GB SSD / 32GB RAM / NVIDIA RTX A3000 / 15.6 FHD 400	£2,832	£1,967	31%
314K6EA	HP Zbook Fury 15 G8 / i9-11950H / 1TB SSD / 32GB RAM / NVIDIA RTX A3000 6 GB / 15.6 UHD 600	£3,640	£2,529	31%
119Y6EA	HP Zbook Fury 17 G7 / i7-10750H / 32GB RAM / 512GB SSD / Quadro T2000 / FHD	£2,343	£1,719	27%
119Y9EA	HP Zbook Fury 17 G7 / i7-10750H / 32GB RAM / 512GB SSD / Quadro RTX3000 / FHD	£2,695	£1,972	27%
119W3EA	HP Zbook Fury 17 G7 / i7-10850H / 32GB RAM / 1TB SSD / Quadro RTX3000 / UHD	£3,300	£2,427	26%
4A6A2EA	HP Zbook Fury 17 G8 / i7-11800H / 512GB SSD / 32GB / NVIDIA RTX A2000 / 17.3 FHD 300	£2,440	£1,695	31%
4A6A4EA	HP Zbook Fury 17 G8 / i7-11800H / 512GB SSD / 32GB RAM / NVIDIA RTX A3000 / 17.3 FHD 300	£2,860	£1,989	30%
4A6A5EA	HP Zbook Fury 17 G8 / i7-11800H / 1TB SSD / 32GB RAM / NVIDIA RTX A3000 / 17.3 UHD 550	£3,240	£2,255	30%

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Thin Clients

SKU	Product Name	Normal SSP	Offer SSP	Saving %
2EZ54AA	HP T310 G2 / GbE / TC	£386	£249	36%
3VL59AA	HP T430 / SZ / W / TC	£274	£189	31%
3VL60AA	HPT430/TP/W/TC	£274	£189	31%
1X7N1AA	HP T540 / W10 IoT / 64GB SSD / 8GB RAM / TC	£426	£313	27%
1X7P2AA	HP T540 / W10 IoT / 64GB SSD / 8GB RAM / Wifi / TC	£393	£290	26%
1X7R3AA	HP T540 / W10 IoT / 128GB SSD / 8GB RAM / TC	£409	£302	26%
6TV41EA	HP T640 / W10 IoT / 32GB SSD / 8GB RAM / TC	£473	£334	29%
6TV71EA	HP T640 / W10 loT / 64GB SSD / 8GB RAM / TC	£502	£349	30%
6TV51EA	HP T740 / W10 IoT / 32GB SSD / 8GB RAM / TC	£677	£457	32%

Mobile Thin Clients

SKU	Product Name	Normal SSP	Offer SSP	Saving %
11D02EA	HP MT22 / W10 loT / Celeron 5205U / 128GB SSD / 8GB RAM / Mobile TC	£669	£459	31%
11D12EA	HP MT46 / W10 loT / Ryzen 3 Pro 4450U / 128GB SSD / 8GB RAM / Mobile TC	£933	£671	28%

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Top Stocked Notebook

Notebooks	Specs category	Product Number	Spec Summary (expand the plus above to get more info)	SSP Buy	Old SKU
		43A00EA	430 G8 i5/8gb/256	£643.71	2X7T9EA
		439Z8EA	440 G8 i5/8gb/256	£643.71	2X7U0EA
		439Z5EA	450 G8 i5/8gb/256	£643.71	2X7U1EA
		43A05EA	435 G8 x360 R5/8gb/256	£706.37	
	Core	43A04EA	445 G8 R5/8gb/256	£640.56	32N27EA
		43A03EA	635 G8 Aero R5/8gb/256	£814.83	2W8S4EA
		48R39EA	845 G8 R5/8gb/256 Pro Security	£1,077.17	
		48R37EA	830 G8 i5/8gb/256 Pro Security	£1,091.08	336D2EA
		48R31EA	840 G8 i5/8gb/256 Pro Security	£1,070.69	336D8EA
SMB, MM &		439Z9EA	430 G8 i5/8gb/256 Touch	£717.50	
Public Sector	Performance	439Z6EA	455 G8 R7 8gb 256	£717.50	
		43A39EA	640 G8 i5/8gb/256 WWAN	£904.75	
		43A58EA	640 G8 i5/ 16gb /256	£840.79	
		48R30EA	840 G8 i7 /8gb/256 Pro Security	£1,218.08	
		48R36EA	830 G8 i5/8gb/256 WWAN, Pro Security	£1,231.98	
		48R80EA	830 G8 i5/8gb/256 Touch, Pro Security	£1,160.60	
		48R27EA	840 G8 Aero i7/16gb/512 , EVO , Pro sec	£1,516.57	
		43A02EA	630 G8 i5/8gb/256 Vpro	£929.78	
	Core	439Z3EA	640 G8 i5/8gb/256 Vpro	£927.00	
Enterprise		48R33EA	840 G8 i5/8gb/256 vpro	£1,218.08	
		439Z2EA	640 G8 i5/ 16gb /256 vpro	£968.72	
	Performance	48R79EA	830 G8 x360 i5/ 16gb /256 vpro	£1,456.32	
		48R76EA	840 G8 i5/ 16gb /256 vpro	£1,304.29	
		4K9U9EA	Elite x2 G8 i5/8qb/256 Pro Sec	£1,133.00	
		4K9U8EA	1030 G8 i7/16gb/512 Pro Sec EVO	£1,339.00	
Premium	Performance	4K9U6EA	1040 G8 i5/ 16qb /256 Pro Sec EVO	£1,236.00	
, remain	. stromance	4K9U7EA	1040 G8 i7/16gb/512 LTE Pro Sec EVO	£1,493.50	
		4K9V0EA	Dragonfly Max i7/16gb/512 Sureview Pro Sec		

- We are bringing in huge quantities of these SKUs
- Steer your customers to these SKUs for the best chance of securing stock
- We have a varied assortment that will cover 85% of demand, including touchscreen, LTE, x360, vPro & high spec
- Speak to your PBM or HP account manager for the latest stocking info

Notes

More detailed spec info in excel 400 & 600 Series come with fingerprint sensor & 1 year warranty 800 & 1000 series come with IR Camera, backlit keyboard and 3 year warranty Spec Category: Core is i5/8gb/256, non touch, non LTE. Performance is anything greater than this



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Top Stocked Desktop

Desktops	Specs category	Product Number	Spec Summary (expand the plus above to get more info)	SSP Buy	Old SKU
		47L89EA	400 DM i3 8Gb 256	£422.30	123V2ET
		47L90EA	400 DM i5 8Gb 256	£463.50	123V3ET
		47L88EA	400 DM R5 8Gb 256	£437.75	123V5ET
	Core	294G9EA	400 SFF i5 8Gb 256	£473.80	11N18ET
400 Series		293V2EA	400 MT i5 8Gb 256	£473.80	
		1C6X2EA	400 20" AIO i5 8Gb 256		
		1C6Y1EA	400 24" AIO i5 8Gb 256		
	Performance	1C7D2EA	400 24" AIO i7 16Gb 256		
600 Carias	Core	1D2E5EA	600 SFF i5 8Gb 256	£515.00	122G7ET
600 Series	Core	1D2P8EA	600 DM i5 8Gb 256	£494.40	125L1ET
		1D2L7EA	800 DM i5 8Gb 256 Pro Security Vpro		125M4ET
		2V7P7EA	805 DM R5 8Gb 256 Pro Security		125N1ET
800 Series	Core	4H699EA	800 SFF i5 8Gb 256 Pro Security Vpro		122J1ET
		273D0EA	800 AlO NT i5 8Gb 256 Pro Security Vpro		219C6ET
	273C6EA 800 AIO T i5 8Gb 256 Pro Security Vpro			219B6ET	
	Performance	1D2N3EA	1D2N3EA 800 DM i7 16Gb 512 Pro Sec Vpro		
	renominance	4H6A0EA	800 SFF i7 16Gb 512 Pro Sec Vpro		122J2ET

- We are bringing in huge quantities of these SKUs
- Steer your customers to these SKUs for the best chance of securing stock
- We have a varied assortment that will cover 90% of demand on DM & SFF across 400, 600 and 800 series
- Speak to your PBM or HP account manager for the latest stocking info

Notes

Spec Category: Core is i5/8gb/256 All DMs come with wifi 800 Series come with Vpro & pro Security

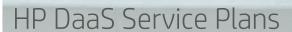


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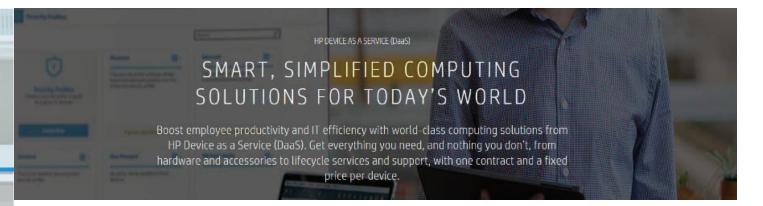


Reseller

A one-stop solution that combines the latest hardware and lifecycle services to make a company more efficient, improve the employee experience, and free up IT resources to drive growth.

WHEN THE PERSON NAMED IN COLUMN TWO

Find out more



WHY HP DEVICE AS A SERVICE?

WATCH THE VIDEO

Offload the time-consuming tasks of device support and lifecycle management so you can focus more on what moves your business forward. Reduce purchasing complexity and improve cost predictability with simple plans that are easy to tailor and scale – no matter your company size or industry.



THE RIGHT DEVICES FOR THE JOB

Choose a device and accessory mix that is as unique as your business and users.



MANAGEMENT WITH INSIGHT

Optimize IT assets and resources with insightful analytics and proactive management.



FLEXIBILITY FOR YOUR BUSINESS

Select simple, yet flexible plans that scale to your business needs.



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HP Device as a Service - DaaS By HP Care

Simple Plans with HP Partner customization options



SMART, SIMPLIFIED COMPUTING SOLUTIONS FOR TODAY'S WORLD.

Boost employee productivity and IT efficiency with world-class computing solutions from HP Device as a Service (DaaS).

Get everything you need, and nothing you don't, from hardware and accessories to lifecycle services and support, with one price per device.

Standard plan



HP Hardware + HP NBD CarePack + Analytics & Proactive Insights

Enhanced plan



HP Hardware + HP NBD & DMR CarePack + Analytics & **Proactive Insights**

Premium plan



HP Hardware + HP NBD & DMR CarePack + Analytics & Proactive Endpoint Management



Lifecycle services, for all phases of the lifecycle, sold and delivered by HP Partners



Flexible financing options with 12 to 60 month terms and billing cycles to meet your needs

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HP Analytics By HP Care

Analytics & Proactive Insights



Devices



APM





Utilize the power of machine learning to predict failures



Stay secure, with the knowledge that all tools are utilized and optimized

Customer benefit



30% reduction of helpdesk calls at an average cost of \$125



Having the best possible data & reporting enables quick, accurate decision making for increased productivity



91% of successful data breaches start with attackers infecting an endpoint device

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HP ACCELERATE

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HP ACCELERATE

¹² Device health analytics and reports may vary by OS platform. Battery and Disk replacement, and warranty reporting currently unique to HP devices...





HP Device as a Service - DaaS By HP Care



HP DaaS – Save up to 10% compare to Cash!

Reseller

Price includes:

Z2W74EA – EliteBook x360 1030 G2, i7-7600U, 8GB, 256GB SSD 13.3"

U4414E - 3 year Next Business Day **UD4W5AAE**- HP 3y Proactive Insights Please use promocode PSEMEA36 in the HPFS Partner connect tool.

WHY HP DEVICE AS A SERVICE?

Offload the time-consuming tasks of supporting, securing and managing multi-OS devices so you can focus on what moves your business forward.

Reduce the complexity of purchasing with simple, flexible plans that make it easy to tailor to your specific business needs.

HP DaaS – Bring real value to your customer!

£49.71

Boost employee productivity and IT efficiency with world-class computing solutions from HP Device as a Service (DaaS). Get everything you need, and nothing you don't, from hardware and accessories to HP Partner delivered lifecycle services and support, with one price per device

HP Service







Analytics & Proactive Insights with HP Agents

HP Partner LifeCycle Service

Discover & Design

Dispose & refresh



Configure

Optimize

Deploy

Find out more

*For 36 months. DISCLAIMER: Please note that the information displayed on this page is provided for discussion and information purposes only. It does not include all terms and conditions that will apply to any transaction between HPEF inancial Services ("HPEFS") and the subject customer. Quotations are indicative and for discussion purposes. HPEFS will have no legal obligation until, among other things, (1) HPEFS, the customer and any guarantor have executed mutually Acceptable written documentation (which will include other provisions that are not described on this page) and (2) all requisite internal approvals are received. Either party may termine the target of the provision of the provision of the provision at any time, without cause and without any liability whatsoever. Unless otherwise provided above, all pricing quotations have a validity period of thirty (30) days from date of proposal and shall be exclusive of all taxes, assessments or charges.

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HP Device as a Service - DaaS By HP Care

HP DaaS – Save up to 10% compare to Cash!



Reselle

Price includes:

1ND73EA – 800G3 SFF
3 year Base warranty NBD
1FH47AT - HP EliteDisplay E243 23.8-inch
UD4W5AAE - HP 3y Proactive Insights
Please use promocode PSEMEA36 in the HPFS
Partner connect tool

WHY HP DEVICE AS A SERVICE?

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Offload the time-consuming tasks of supporting, securing and managing multi-OS devices so you can focus on what moves your business forward.

Reduce the complexity of purchasing with simple, flexible plans that make it easy to tailor to your specific business needs.

Find out more

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HP DaaS – Bring real value to your customer!

Boost employee productivity and IT efficiency with world-class computing solutions from HP Device as a Service (DaaS). Get everything you need, and nothing you don't, from hardware and accessories to HP Partner delivered lifecycle services and support, with one price per device

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NBD Base warranty

HP Partner LifeCycle Service

£32.62/month

Discover & Design

Dispose & refresh



Configure

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HP Service



HP CarePack By HP Care

Next Business Day Service

Reseller

Devices



1

Next business Day

Defect Media Retention

Travel

CarePack



Market leading **Next Business Day** repair
service



Defect Media retention

– Another layer of security



HP **Travel** Service in more the 80 countries around the Globe – all in one CarePack

Customer benefit



Ensure employees are productive with NBD Service. Move away from 7 -10 days SLA with PUR



Retain 100% control of your data with DMR, your media will stay with you and HP will supply a new media.



Get the same level of service as your home country. Travel with the knowledge that HP have you covered

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¹⁵ Device health analytics and reports may vary by OS platform. Battery and Disk replacement, and warranty reporting currently unique to HP devices...





HP CarePack - CarePack, Proactive Insights

By HP Care: 3y Next Business Day

Protect your investment with HP CarePack. Look for HP's Next Business Day onsite Service.

Notebooks & Desktop PC's, savings up to 60% on selected products

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Carepacks & Proactive Insights

Platform

Notebook

EliteBook 1000 (3yr base) - 3yr NBD Care Pack Included EliteBook 700/800 - AMD ONLY 700 includes 5yr NBD CP

ProBook 600

ProBook 400/Prox2 400/Pro x360 - AMD ONLY 400 includes 3yr NBD CP

ProBook 200/300

ChromeBook

Mobile Workstation

Zbook G5/G6 (3yr base)

Desktop

EliteDesk 700/800, ProDesk 600 - AMD ONLY 700 includes 5yr NBD CP ProDesk 400, ProOne 400 - AMD ONLY 400 includes 3yr NBD CP

ProDesk/ProOne 600, EliteDesk/EliteOne 700/800

Desktop Workstation

HP Z2 / Z4 HP Z6/Z8

GOOD

3 year Next Business Day

SKU	Description	SSF	ס	Rebate
3y Next	Business Day			
3y N	BD Care Pack li	nclude	d on EB	1000
U4414E	MG	£	48.90	35%
UA6A1E	MG	£	89.47	35%
UK703E	MG	£	45.14	40%
U9BA7E	MG	£	27.36	60%
UQ992E	MG	£	40.69	30%
3y Next	Business Day			
UB0E0E	MG	£	75.53	5%

Зу	Next	Busin	ess	Day

Ly Moyt Ducir	ance Day				
6578E	MG	£	13.39	60%	
10N3E	MG	£	19.57	62%	

HP CAREPACK PC HP ACCELERATE HP ACCELERATE **PRINT**





HP CarePack - CarePack, Proactive Insights

By HP Care: 3y Next Business Day + Travel

Protect your investment with HP CarePack. Look for HP's Next Business Day onsite Service.

Notebooks & Desktop PC's, savings up to 60% on selected products

Reseller



Carepacks & Proactive Insights

Platform

Notebook

EliteBook 1000 (3yr base) - <u>3yr NBD Care Pack Included</u> EliteBook 700/800 - <u>AMD ONLY 700 includes 5yr NBD CP</u>

ProBook 600

ProBook 400/Prox2 400/Pro x360 - AMD ONLY 400 includes 3yr NBD CP

ProBook 200/300

ChromeBook

Mobile Workstation

Zbook G5/G6 (3yr base)

Desktop

EliteDesk 700/800, ProDesk 600 - <u>AMD ONLY 700 includes 5yr NBD CP</u> ProDesk 400, ProOne 400 - <u>AMD ONLY 400 includes 3yr NBD CP</u> ProDesk/ProOne 600, EliteDesk/EliteOne 700/800

Desktop Workstation

HP Z2 / Z4 HP Z6 / Z8

BETTER

3 year NBD + Trave

SKU	Description	SSP		Rebate
3y Nex				
UB0F3E	MG		By requ	uest
U4418E	MG	£	53.00	50%
UA6C3E	MG	£	101.56	40%
UL653E	MG	£	53.00	50%
UL653E	MG	£	53.00	50%
]		
3y Nex	t Business Day	+ T		
UB0F3E	MG	£	86.23	23%

Travel Carepacks n/a for Desktop products

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HP CarePack - CarePack, Proactive Insights

By HP Care: Next Business Day + DMR

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Notebooks & Desktop PC's, savings up to 60% on selected products

Reseller



Carepacks & Proactive Insights

Platform

Notebook

EliteBook 1000 (3yr base) - 3yr NBD Care Pack Included

EliteBook 700/800 - AMD ONLY 700 includes 5yr NBD CP

ProBook 600

ProBook 400/Prox2 400/Pro x360 - AMD ONLY 400 includes 3yr NBD CP

ProBook 200/300

ChromeBook

Mobile Workstation

Zbook G5/G6 (3yr base)

Desktop

EliteDesk 700/800, ProDesk 600 - <u>AMD ONLY 700 includes 5yr NBD CP</u>
ProDesk 400, ProOne 400 - <u>AMD ONLY 400 includes 3yr NBD CP</u>

ProDesk/ProOne 600, EliteDesk/EliteOne 700/800

Desktop Workstation

HP Z2 / Z4 HP Z6 / Z8

BETTER

3 year NBD + DMR

Description SSP

Rebate

SKU

37 Next Bus			
UB0E7E le:	MG	By requ	uest
UE335E	MG	£ 68.39	20%
UA6B3E	MG	£ 110.92	25%
UL657E	MG	£ 59.84	30%
U9BA8E	MG	£ 42.32	50%
3y Next Bus			
UB0E7E	MG	£ 85.28	5%
3y Next Bus			
UE332E	MG	£ 16.41	20%
UF360E	MG	£ 20.35	65%
UF360E	MG	£ 20.35	65%
3y Next Bus			
U1G55E	MG	£ 8.98	25%
UF342F	MG	£ 10.94	20%

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HP CarePack - CarePack, Proactive Insights

By HP Care: Next Business Day + Travel + DMR

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Notebooks & Desktop PC's, savings up to 60% on selected products

Reseller

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Carepacks & Proactive Insights

Platform

Notebook

EliteBook 1000 (3yr base) - <u>3yr NBD Care Pack Included</u> EliteBook 700/800 - <u>AMD ONLY 700 includes 5yr NBD CP</u>

ProBook 600

ProBook 400/Prox2 400/Pro x360 - AMD ONLY 400 includes 3yr NBD CP

ProBook 200/300

ChromeBook

Mobile Workstation

Zbook G5/G6 (3vr base)

Desktop

EliteDesk 700/800, ProDesk 600 - <u>AMD ONLY 700 includes 5yr NBD CP</u>
ProDesk 400, ProOne 400 - <u>AMD ONLY 400 includes 3yr NBD CP</u>
ProDesk/ProOne 600, EliteDesk/EliteOne 700/800

Desktop Workstation

HP Z2 / Z4 HP Z6 / Z8

BEST

3 year NBD + Travel + DMR

SKU	Description	221	,	Repate
3y Next	Business Day +	Tra	vel + DI	MR
			By requ	uest
UJ336E	MG	£	70.04	53%
UA6C8E	MG	£	111.84	38%
UL667E	MG	£	63.95	45%
UL667E	MG	£	58.13	50%

3y Next Business Day +			Travel + DMR			
	UB0F7E	MG	£	71.07	54%	

Travel Carepacks n/a for Desktop products

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Carepacks & Proactive Insights

Platform

Notebook

EliteBook 1000 (3yr base) - 3yr NBD Care Pack Included EliteBook 700/800 - AMD ONLY 700 includes 5yr NBD CP

ProBook 600

ProBook 400/Prox2 400/Pro x360 - <u>AMD ONLY 400 includes 3yr NBD CP</u>

ProBook 200/300 ChromeBook

Mobile Workstation

Zbook G5/G6 (3yr base)

Desktop

EliteDesk 700/800, ProDesk 600 - <u>AMD ONLY 700 includes 5yr NBD CP</u> ProDesk 400, ProOne 400 - <u>AMD ONLY 400 includes 3yr NBD CP</u> ProDesk/ProOne 600. EliteDesk/EliteOne 700/800

Desktop Workstation

HP Z2 / Z4 HP Z6 / Z8

BEST

3 **y**ear Proactive Insights

SKU	Description	SSP	Rebate
3y Pro Man			
UD4W5AAE	M2	£ 38.63	49%
UD4W5AAE	M2	£ 38.63	49%
UD4W5AAE	M2	£ 38.63	49%
UD4W5AAE	M2	£ 38.63	49%
UD4W5AAE	M2	£ 38.63	49%
3y Pro Man			
UD4W5AAE	M2	£ 38.63	49%
3y Pro Man			
UD4W5AAE	M2	£ 38.63	49%
UD4W5AAE	M2	£ 38.63	49%
UD4W5AAF	M2	£ 38 63	49%

M2

£ 38.63

£ 38.63

3y Pro Man

UD4W5AAE

UD4W5AAE

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Reseller



Platform

Notebook

EliteBook 1000 (3yr base) - 3yr NBD Care Pack Included EliteBook 700/800 - AMD ONLY 700 includes 5yr NBD CP

ProBook 600

ProBook 400/Prox2 400/Pro x360 - AMD ONLY 400 includes 3yr NBD CP

ProBook 200/300 ChromeBook

Mobile Workstation

Zbook G5/G6 (3yr base)

Desktop

EliteDesk 700/800, ProDesk 600 - AMD ONLY 700 includes 5yr NBD CP ProDesk 400, ProOne 400 - AMD ONLY 400 includes 3yr NBD CP ProDesk/ProOne 600, EliteDesk/EliteOne 700/800

Desktop Workstation

HP Z2 / Z4 HP Z6/ Z8

GOOD 3 year Next Business Day + Active Care

SKU	Description	SSP	Rebate
3y Next	Business Day		
U08SJE *	MG	£ 24.07	37%
U02KRE	MG	£ 64.69	50%
U17YWE	MG	£ 105.25	35%
U18KTE	MG	£ 61.22	57%
U22N6E	MG	£ 48.72	58%

3y Next B	Susiness Day			
U02KTE	MG	£	91.17	14%

3y Next Business Day

U18HNE	MG		35.36		
U18HGE	MG	£	28.75	69%	
3v Next B	usiness Dav				

^{*3}yr Active Care standalone



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Notebooks & Desktop PC's, savings up to 60% on selected products

Resellei



Platform

Notebook

EliteBook 1000 (3yr base) - <u>3yr NBD Care Pack Included</u>
EliteBook 700/800 - <u>AMD ONLY 700 includes 5yr NBD CP</u>
ProBook 600
ProBook 400/Prox2 400/Pro x360 - <u>AMD ONLY 400 includes 3yr NBD CP</u>

ProBook 400/Prox2 400/Pro x360 - <u>AMD ONLY 400 includes 3yr NBD CP</u> ProBook 200/300

ChromeBook

Mobile Workstation

Zbook G5/G6 (3yr base)

Desktor

EliteDesk 700/800, ProDesk 600 - <u>AMD ONLY 700 includes 5yr NBD CP</u>
ProDesk 400, ProOne 400 - <u>AMD ONLY 400 includes 3yr NBD CP</u>
ProDesk/ProOne 600. EliteDesk/EliteOne 700/800

Desktop Workstation

HP Z2 / Z4 HP Z6/ Z8

BETTER

3 year NBD + Travel + <u>Active</u> <u>Care</u>

SKU	Description	SS	Р	Rebate
U17X7E	MG		By requ	uest
U17YS	E MG	£	68.79	58%
U17Z5E	MG	£	117.35	42%
U18L3E	MG	£	69.03	74%

U17X7E	MG	£ 101.74	429

Travel Carepacks n/a for Desktop products



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Reseller



Platform

Notebook

EliteBook 1000 (3yr base) - <u>3yr NBD Care Pack Included</u> EliteBook 700/800 - <u>AMD ONLY 700 includes 5yr NBD CP</u>

ProBook 600

ProBook 400/Prox2 400/Pro x360 - AMD ONLY 400 includes 3yr NBD CP

ProBook 200/300 ChromeBook

Mobile Workstation

Zbook G5/G6 (3yr base)

Desktop

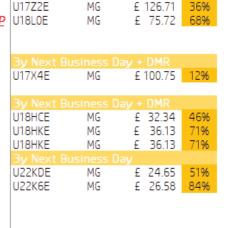
EliteDesk 700/800, ProDesk 600 - <u>AMD ONLY 700 includes 5yr NBD CP</u>
ProDesk 400, ProOne 400 - <u>AMD ONLY 400 includes 3yr NBD CP</u>
ProDesk/ProOne 600. EliteDesk/EliteOne 700/800

Desktop Workstation

HP Z2 / Z4 HP Z6/ Z8

BETTER 3 year NBD + DMR + <u>Active</u> <u>Care</u>

	SKU	Description	Rebate	
	U17X4E	MG	By requ	uest
	U17YNE	MG	£ 84.18	40%
	U17Z2E	MG	£ 126.71	36%
١	U18L0E	MG	£ 75.72	68%



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Platform

Notebook

EliteBook 1000 (3yr base) - <u>3yr NBD Care Pack Included</u> EliteBook 700/800 - <u>AMD ONLY 700 includes 5yr NBD CP</u>

ProBook 600

ProBook 400/Prox2 400/Pro x360 - AMD ONLY 400 includes 3yr NBD CP

ProBook 200/300

ChromeBook

Mobile Workstation

Zbook G5/G6 (3yr base)

Desktop

EliteDesk 700/800, ProDesk 600 - AMD ONLY 700 includes 5yr NBD CP ProDesk 400, ProOne 400 - AMD ONLY 400 includes 3yr NBD CP ProDesk/ProOne 600, EliteDesk/EliteOne 700/800

Desktop Workstation

HP Z2 / Z4 HP Z6/ Z8

BEST 3 year NBD + Travel + DMR + <u>Active Care</u>

SKU	Description	SSP	Rebate	
3y Next	Business Day	+ Trave	el + DMR	
U22X3E	MG	Ву	request	
U22XHE	MG	£ 95	.12 47%	
U22XLE	MG	£ 127.	.63 51%	
U22XTE	MG	£ 79.	.77 56%	

3y Next	Business Day	+ Tr	ravel +	DMR
U22X3E	MG	£	97.96	46%

Travel Carepacks n/a for Desktop products

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Reinventing HP CarePack By HP Care

Information is key in any sales situation, here are all the details that you as a reseller and your sales teams needs to position the HP Service proposition with your end-user

If you need further information please contact your HP Contact.

Contact your HP Distributor

STANDARD - HP Next Business Day

We'll be there the next business day: In-person repairs, parts and service will arrive at your door the very next business day. Our experts are on the job nine hours a day, five days a week



ENHANCED - HP Travel Care

Support around the world? In most places work takes you, chances are we'll be there too, with onsite support available in more than 80 countries across the globe.

Country Coverage

Republic (Limited) USA Morocco El Salvador Honduras Nicaragua Panama (Limited) Czech Republic Denmark (Limited)

Hungary Liechtenstein Luxembourg

Portugal San Marino Switzerland

Hong Kong Korea, South

United Kingdom

Ukraine

New Zealand

Vietnam (Ho Chi

Minh and Hanoi

Middle East

United Arab

Philippines (No Singapore Talwan Thailand

PREMIUM - HP Premium Care

Premium Care Services for Personal Computers are designed for businesses with limited or no IT staff that purchase HP personal computing products and selected third-party software products. Premium Care Services for Personal Computers provide a single point of contact for your personal computing products and software support needs.

HP brings the knowledge of its technical resources during extended business hours (13 hours per day, six days per week) to help you to resolve your hardware support issues and to assist you with software support issues.

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Overview of HP Accelerate

Accelerate is HP's sales rewards programme open to sales people within registered HP resellers.

Participants can claim for sales of targeted products to earn reward points and take part in campaigns and quizzes to win prizes. Points are paid onto the participant's prepaid Visa card monthly.





Log in – Via <u>HP Partner First Portal</u> (My Workspace, Compensation, <u>HP Accelerate</u>, Go)



Register for a pre-paid reward card on <u>HP Accelerate</u>.



Download the monthly targeted product list.



Sell HP targeted products.



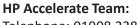
Enter claims on HP Accelerate.



Earn points, converted to £GBP and paid monthly on to your reward card.



Take part in tactical campaigns <u>on Accelerate</u> to **win** great prizes.



Telephone: 01908 228314 contact@hp-accelerate.co.uk



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HP Services Targeted products		
SKU	Product Name	Points
U22K8E	HP 5Y NBD Onsite/DMR/Active Care WS SVC	600
UD4W7AAE	HP 5 Year Proactive Insights Svc E-LTU	250
UD4X2AAE	HP 5 Year Proactive Endpoint Mgmt Svc E-LTU	500
U22K5E	HP 5Y NBD Onsite with Active Care WS SVC	550
U18HJE	HP 5y NBD Onsite with Active Care DT SVC	550
U18HBE	HP 5y NBD Onsite Desktops Active Care	550
U7944E	HP 5 Year Next Business Day onsite Workstation Only HW Support	400
U7935E	HP 5 Year NBD Onsite Standard Monitor Hardware Support	400
UE344E	HP 5 Year NBD Onsite plus Defective Media Retention Workstation Only Service	450
UD4W6AAE	HP 4 Year Proactive Insights Svc E-LTU	250
UD4X1AAE	HP 4 Year Proactive Endpoint Mgmt Svc E-LTU	500
U7899E	HP 5 Year NBD Onsite Desktop Only HW Support	400
U7925E	HP 5 Year NBD Onsite Desktop Only HW Support	400
U10NFE	HP 5 Year NBD Onsite Desktop Only HW Support	400
U18HDE	HP 4Y NBD Onsite/DMR/Active Care DT SVC	450
U18HHE	HP 4y NBD Onsite with Active Care DT SVC	
U18H9E	HP 4y NBD Onsite Desktops Active Care	400
U7897E	HP 4 Year Next Business Day Onsite Desktop	250
U7923E	HP 4 Year Next Business Day Onsite Desktop	250
UE333E	HP 4 Year Next Business Day Onsite + DMR Desktop only hardware support	300
U18L3E	HP 3y Travel NBD Onsite Repair Active Care Commercial Notebook	300
U17YSE	HP 3y Travel NBD Onsite Repair Active Care Commercial Notebook	
U4418E	HP 3y Travel Nbd Onsite NB Only SVC	150
UC909E	HP 3y Travel Nbd Onsite NB Only SVC	150
UL653E	HP 3y Travel Nbd Onsite NB Only SVC	150
UD4W5AAE	HP 3 Year Proactive Insights Svc E-LTU	250
UD4X0AAE	HP 3 Year Proactive Endpoint Mgmt Svc E-LTU	500

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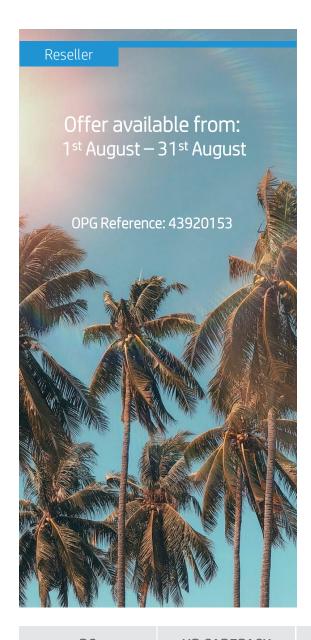


HP Services		Targeted products	
SKU	Product Name	Points	
U17YDE	HP 3Y NBDOnsite/Travel/ActiveCare NB SVC	250	
U18HKE	HP 3Y NBD Onsite/DMR/Active Care DT SVC	300	
U09XDE	HP 3Y NBD Onsite with Active Care NB SVC	250	
U18HGE	HP 3y NBD Onsite Desktops Active Care	250	
U18KTE	HP 3y NBD Onsite Commercial Notebook Active Care	250	
U02KRE	HP 3y NBD Onsite Commercial Notebook Active Care	250	
U22N6E	HP 3y NBD Onsite Commercial Notebook Active Care	250	
U18HCE	HP 3y NBD Onsite /DMR Desktops Active Care	300	
UF360E	HP 3 Year Next Business Day Onsite NoteBook only Service + DMR	150	
UD4W4AAE	HP 2 Year Proactive Insights Svc E-LTU	250	
UD4W9AAE	HP 2 Year Proactive Endpoint Mgmt Svc E-LTU	500	
UD4W3AAE	HP 1 Year Proactive Insights Svc E-LTU	250	
UD4W8AAE	HP 1 Year Proactive Endpoint Mgmt Svc E-LTU	500	
U4391E	HP 3 Year Next Business Day Onsite NoteBook only Service	100	
U7C50E	HP 3 Year Next Business Day Onsite NoteBook only Service	100	
UK703E	HP 3 Year Next Business Day Onsite NoteBook only Service	100	
UE332E	HP 3 Year Next Business Day Onsite + DMR Desktop only hardware support	150	
U6VZ2E	HP 3 Year NBD Onsite Tablet Only Service	100	
U4414E	HP 3 Year NBD Onsite Notebook Only Service	100	
U9BA7E	HP 3 Year NBD Onsite Notebook Only Service	100	
U6578E	HP 3 Year NBD Onsite Desktop Only Hardware Support	100	

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HP Summer Sizzlers!

Huge savings across our portfolio!

C 1 1 C		
£446	£412	8%
£493	£412	16%
£446	£412	8%
£465	£412	11%
£539	£448	17%
£549	£453	17%
£446	£412	8%
	£446 £465 £539 £549	£493 £412 £446 £412 £465 £412 £539 £448 £549 £453

SKU	Product Name	Normal SSP	Offer SSP	Saving %
1A7E4AT	MNTR HP P22 G4 FHD	£116	£98	16%
7UZ36AT	HP P22h G4 FHD Monitor	£127	£108	15%
7VH44AT	HP P24h G4 FHD Monitor	£142	£119	16%
7VH95AT	HP P27h G4 FHD Monitor	£177	£142	20%
9VG12AT	MNTR HP E24q G4 QHD	£218	£165	24%
9VG71AT	HP E27 G4 FHD Monitor UK	£218	£162	26%
1B065AT	HP E14 G4 Portable Monitor	£263	£178	32%
189T3AT	HP E27u G4 QHD USB-C Monitor	£286	£217	24%
1C4Z7AT	HP Z27q G3 QHD Display	£404	£250	38%
189T0AA	HP E24u G4 FHD USB-C Monitor	£233	£170	27%
•				

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HP Co-Marketing

Get access to HP Co-Marketing

marketing campaign creation.



HP Sales Central

one place.

Datasheets, Training, Presentation

Access Here

Access Here

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End User Promotions Summary

Three Year Commercial Warranty	Up to 3 year commercial warranty at no additional cost	August 1 st – October 31 st	UK: www.hp.com/uk/promo Ire: www.hp.com/uk/promo	P4
Three Year Warranty Extension	Up to 3 year extended warranty on select models.	August 1 st – October 31 st	UK: <u>www.hp.com/uk/promo</u> Ire: <u>www.hp.com/uk/promo</u>	P7
PageWide: Love It or Your Money Back!	Customers can buy a qualifying HP PageWide printer and if within 90 days they don't love it, they can return the product to HP - receiving the purchase price back in full. See on this page for a full list of the qualifying products.	August 1 st – October 31 st	UK: www.hp.com/u <mark>k/love</mark> it Ire: www.hp.com/ie/loveit	Р9
TRADE IN	Trade-In is a simple, cost-effective service which allows End users to purchase a new HP Printer and qualify for up to £800/€1000 cash rebate for their returned products regardless of the brand.	August 1 st – October 31 st	UK: www.hp.com/uk/print/claiming Ire: www.hp.com/ie/print/claiming	P10
BUY AND TRY	The HP Printer Buy and Try Promotion offers customers a way to buy a HP printer and test it for 30 calendar days.	August 1 st – October 31 st	UK: www.hp.com/uk/buyandtry IRE: www.hp.com/ie/buyandtry	P13
END USER CASH BACK	Receive cashback when you purchase qualifying HP Color LaserJet Pro, LaserJet Enterprise, LaserJet Pro MFP, PageWide, OfficeJet Pro, Samsung or DesignJet.	August 1 st – October 31 st	UK: <u>www.hp.com/uk/promo</u> Ire: <u>www.hp.com/uk/promo</u>	P17
		* 4		

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Three Year Commercial Warranty

Up to 3 year service support at no additional cost

End User

Available From: August 1st –October 31s

Buy any Transactional LaserJet M300/400/500 and M600 series and receive a Free Three Year Commercial Warranty cover.

While Stocks Last.

Claim now

Offer limited to 50 units per end customer. For further information and terms and conditions click on claim buttons.

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M400 Series			
SKU	Product Name	Segment	
W1A56A	HP LaserJet Pro M404dw	SF Mono	
W1A52A	HP LaserJet Pro M404n	SF Mono	
W1A53A	HP LaserJet Pro M404dn	SF Mono	
W1Y44A	HP Color LaserJet Pro M454dn	SF Color	
W1Y45A	HP Color LaserJet Pro M454dw	SF Color	
W1A28A	HP LaserJet Pro MFP M428dw	MF Mono	
W1A29A	HP LaserJet Pro MFP M428fdn	MF Mono	
W1A30A	HP LaserJet Pro MFP M428fdw	MF Mono	
<u>W1A77A</u>	HP Color LaserJet Pro M479dw	MF Color	
W1A78A	HP Color LaserJet Pro M479fnw	MF Color	
W1A79A	HP Color LaserJet Pro M479fdn	MF Color	
W1A80A	HP Color LaserJet Pro M479fdw	MF Color	

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Three Year Commercial Warranty

Up to 3 year service support at no additional cost

End User

Available From: August 1st –October 31s

Buy any Transactional LaserJet M300/400/500 and M600 series and receive a Free Three Year Commercial Warranty cover.

While Stocks Last.

Claim now

Offer limited to 50 units per end customer. For further information and terms and conditions click on claim buttons.

Talk to us: 0118 912 6000

M500 Series		
SKU	Product Name	Segment
A8P79A	LJ Pro MFP M521dn	MF Mono
A8P80A	LJ Pro MFP M521dw	MF Mono
B5L24A	HP Color LaserJet Enterprise M553n	SF Color
B5L25A	HP Color LaserJet Enterprise M553dn	SF Color
1PV64A	HP LaserJet Enterprise MFP M528dn	MF Mono
1PV67A	HP LaserJet Enterprise MFP M528z	MF Mono
1PV65A	HP LaserJet Enterprise MFP M528f	MF Mono
B5L26A	HP Color LaserJet Enterprise M553x	SF Color
B5L46A	HP Color LaserJet Enterprise MFP M577dn	MF Color
B5L47A	HP Color LaserJet Enterprise MFP M577f	MF Color
B5L54A	HP Color LaserJet Enterprise Flow MFP M577c	MF Color
CZ271A	LJ Pro Color MFP M570dn	MF Color
CZ272A	LJ Pro ColorMFP M570dw	MF Color
1PV87A	HP LaserJet Enterprise M507dn	SF Mono
1PV88A	HP LaserJet Enterprise M507x	SF Mono

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*all offers are subject to availability and may be withdrawn at any time



Three Year Commercial Warranty

Up to 3 year service support at no additional cost

End User

Available From: August 1st –October 31s

Buy any Transactional LaserJet M300/400/500 and M600 series and receive a Free Three Year Commercial Warranty cover.

While Stocks Last.

Claim now

Offer limited to 50 units per end customer. For further information and terms and conditions click on claim buttons.

Talk to us: 0118 912 6000

M600 Series		
SKU	Product Name	Segment
K0Q14A	HP LaserJet Enterprise M607n	SF Mono
K0Q15A	HP LaserJet Enterprise M607dn	SF Mono
K0Q17A	HP LaserJet Enterprise M608n	SF Mono
K0Q18A	HP LaserJet Enterprise M608dn	SF Mono
KOQ19A	HP LaserJet Enterprise M608x	SF Mono
K0Q21A	HP LaserJet Enterprise M609dn	SF Mono
K0Q22A	HP LaserJet Enterprise M609x	SF Mono
J7Z98A	HP Color LaserJet Enterprise M652n	SF Color
J7Z99A	HP Color LaserJet Enterprise M652dn	SF Color
J8A04A	HP Color LaserJet Enterprise M653dn	SF Color
J8J63A	HP LaserJet Enterprise MFP M631dn	MF Mono
J8J64A	HP LaserJet Enterprise Flow MFP M631h	MF Mono
J8J65A	HP LaserJet Enterprise MFP M631z	MF Mono
J8J70A	HP LaserJet Enterprise MFP M632h	MF Mono
J8J71A	HP LaserJet Enterprise MFP M632fht	MF Mono
J8J72A	HP LaserJet Enterprise Flow MFP M632z	MF Mono
J8A10A	HP Color LaserJet Enterprise MFP M681dh	MF Color
J8A11A	HP Color LaserJet Enterprise MFP M681f	MF Color
J8A13A	HP Color LaserJet Enterprise Flow MFP M681z	MF Color
J8A17A	HP Color LaserJet Enterprise Flow MFP M682z	MF Color
7PS84A	HP LaserJet Enterprise M611dn	SF Mono
7PS86A	HP LaserJet Enterprise M612dn	SF Mono
7PS97A	HP LaserJet Enterprise MFP M635h	MF Mono
7PS98A	HP LaserJet Enterprise MFP M635fht	MF Mono
7PS99A	HP LaserJet Enterprise Flow MFP M635z	MF Mono
7PT00A	HP LaserJet Enterprise MFP M636fh	MF Mono
7PT01A	HP LaserJet Enterprise Flow MFP M636z	MF Mono

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End User

Available From: August 1st –October 31st

Buy any of the OfficeJet and LaserJet printers listed below and receive a three year Care Pack upon registration.

While Stocks Last.

Claim now

Offer limited to 50 units per end customer. For further information and terms and conditions click on claim buttons.

HP LaserJet M100 Series

SKU	Product Name
7KW54A	HP Color LaserJet Pro MFP M182n
7KW56A	HP Color LaserJet Pro MFP M183fw

HP LaserJet M200 Series

SKU	Product Name	
7KW64A	HP Color LaserJet Pro M255dw	
7KW72A	HP Color LaserJet Pro MFP M282nw	
7KW74A	HP Color LaserJet Pro MFP M283fdn	
7KW75A	HP Color LaserJet Pro MFP M283fdw	

HP ScanJet

SKU	Product Name
L2759A	HP ScanJet Pro 2000 S1 Sheet-feed
L2753A	HP ScanJet Pro 3000 S3 Sheet-feed
L2755A	HP ScanJet Enterprise Flow 5000 S4 Sheet-feed
L2757A	HP ScanJet Enterprise Flow 7000 S3 Sheet-feed

HP LaserJet

SKU	Product Name
4ZB95A	HP Color Laser 150nw Printer
4ZB97A	HP Color Laser MFP 179fnw Printer

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End User

Available From: August 1st –October 31

Buy any of the OfficeJet and LaserJet printers listed below and receive a three year Care Pack upon registration.

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Offer limited to 50 units per end customer. For further information and terms and conditions click on claim buttons.

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HP OfficeJet Pro

SKU	Product Name
3UK83B	HP OfficeJet Pro 9010 All-in-One
1MR78B	HP OfficeJet Pro 9020 All-in-One
G5J38A	HP OfficeJet Pro 7740 Wide Format A

HP Smart Tank

SKU	Product Name	
5HX14A	HP Smart Tank Plus 570 Wireless, ADF All-In-One	
Y0F74A	HP Smart Tank Plus 655 Wireless, ADF, Fax All-In-One	

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Shop online: www.westcoast.co.uk

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*all offers are subject to availability and may be withdrawn at any time





Available From: August 1st –October 31st

Customers can buy a qualifying HP PageWide printer and if within 90 days they don't love it, they can return the product to HP - receiving the purchase price back in full. See on this page for a full list of the qualifying products.



Claim now UK

Claim now IRE

For further information and terms and conditions click on claim buttons.

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HP PageWide Enterprise

SKU	Product Name
G1W46A	HP PageWide Enterprise Color 556dn
G1W47A	HP PageWide Enterprise Color 556xh
G1W39A	HP PageWide Enterprise Color MFP 586dn
G1W41A	HP PageWide Enterprise Color Flow MFP 586z

HP PageWide

SKU	Product Name
J9V80B	HP PageWide MFP 377dw

HP PageWide Pro

SKU	Product Name	
D3Q16B	HP PageWide Pro 452dw	
D3Q20B	HP PageWide Pro MFP 477dw	

HP PageWide Managed

SKU	Product Name
L3U42A	HP PageWide Managed Color MFP E58650dn
L3U43A	HP PageWide Managed Color Flow MFP E58650z
J6U55B	HP PageWide Managed 55250dw
J9V82B	HP PageWide Managed 57750dw

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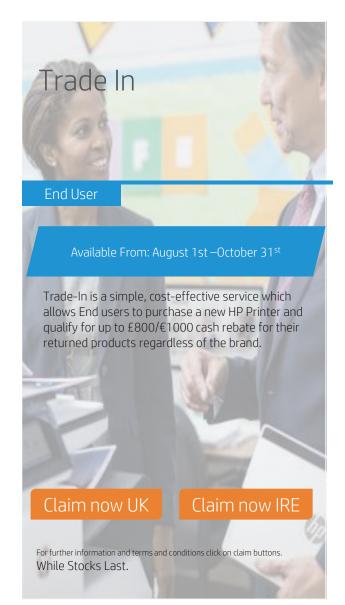
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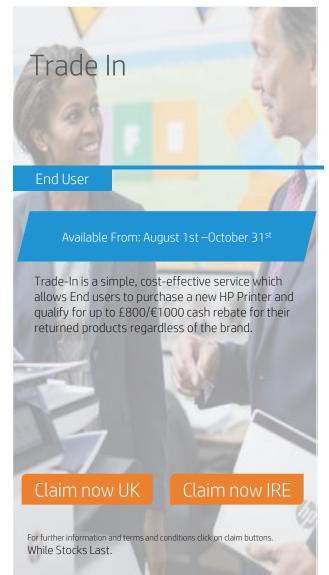


SKU	Product Name	Trade In Va	Trade In Value UK		Trade In Value IRE	
CE710A	HP Color LaserJet CP5225	£	27.00	€	30.00	
CE712A	HP Color LaserJet CP5225dn	£	27.00	€	30.00	
CE711A	HP Color LaserJet CP5225n	£	27.00	€	30.00	
B5L25A	HP Color LaserJet Enterprise M553dn	£	27.00	€	30.00	
7ZU78A	HP Color LaserJet Ent M555dn Prntr	£	27.00	€	30.00	
J7Z99A	HP Color LaserJet Enterprise M652dn	£	27.00	€	30.00	
J7Z98A	HP Color LaserJet Enterprise M652n	£	27.00	€	30.00	
J8A04A	HP Color LaserJet Enterprise M653dn	£	27.00	€	30.00	
J8A10A	HP Color LaserJet Enterprise MFP M681dh	£	67.00	€	75.00	
A2W77A	HP Color LaserJet Enterprise M855dn	£	89.00	€	100.00	
J8A13A	HP Color LaserJet Enterprise Flow MFP M681z	£	67.00	€	75.00	
J8A17A	HP Color LaserJet Enterprise Flow MFP M682z	£	67.00	€	75.00	
A2W75A	HP Color LaserJet Enterprise flow MFP M880z	£	222.00	€	250.00	
A2W76A	HP Color LaserJet Enterprise flow MFP M880z+	£	222.00	€	250.00	
3GX98A	HP Color LaserJet Managed E55040dw	£	27.00	€	30.00	
3GY26A	HP Color LaserJet Managed Flow MFP E57540c	£	89.00	€	100.00	
3GY25A	HP Color LaserJet Managed MFP E57540dn	£	45.00	€	50.00	
7ZU85A	HP Clr LaserJet Ent MFP M578dn Prntr	£	45.00	€	50.00	
7ZU86A	HP Clr LaserJet Ent MFP M578f Prntr	£	67.00	€	75.00	
7ZU87A	HP LaserJet Clr Ent Flw MFP M578c Prntr	£	89.00	€	100.00	
B5L46A	HP Color LaserJet Enterprise MFP M577dn	£	45.00	€	50.00	
B5L54A	HP Color LaserJet Enterprise Flow MFP M577c	£	89.00	€	100.00	

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HP Laser Jet

SKU	Product Name	Trade In Va	Trade In Value UK		Trade In Value IRE	
J8J63A	HP LaserJet Enterprise MFP M631dn	£	67.00	€	75.00	
J8J64A	HP LaserJet Enterprise Flow MFP M631h	£	67.00	€	75.00	
J8J70A	HP LaserJet Enterprise MFP M632h	£	67.00	€	75.00	
J8J72A	HP LaserJet Enterprise Flow MFP M632z	£	67.00	€	75.00	
7PS97A	HP LaserJet Enterprise MFP M635h	£	67.00	€	75.00	
7PS98A	HP LaserJet Enterprise MFP M635fht	£	67.00	€	75.00	
7PS99A	HP LaserJet Enterprise Flow MFP M635z	£	67.00	€	75.00	
7PT00A	HP LaserJet Enterprise MFP M636fh	£	67.00	€	75.00	
7PT01A	HP LaserJet Enterprise Flow MFP M636z	£	67.00	€	75.00	
CF236A	HP LaserJet Enterprise 700 M712dn	£	45.00	€	50.00	
CF066A	HP LaserJet Enterprise 700 MFP M725dn	£	67.00	€	75.00	
CF067A	HP LaserJet Enterprise 700 MFP M725f	£	89.00	€	100.00	
CF068A	HP LaserJet Enterprise 700 MFP M725z	£	134.00	€	150.00	
CZ244A	HP LaserJet Enterprise M806dn	£	89.00	€	100.00	
CZ245A	HP LaserJet Enterprise M806x+	£	134.00	€	150.00	
CF367A	HP LaserJet Enterprise 800 MXP M830z	£	222.00	€	250.00	

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HP PageWide

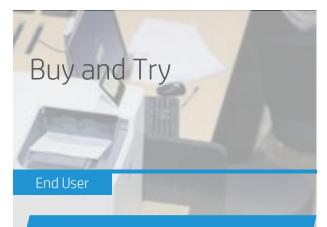
SKU	Product Name	Trade In Val	Trade In Value UK Trade In Value IRE		alue IRE
G1W46A	HP PageWide Enterprise Color 556dn	£	27.00	€	30.00
G1W41A	HP PageWide Enterprise Color Flow MFP 586z	£	89.00	€	100.00
G1W39A	HP PageWide Enterprise Color MFP 586dn	£	67.00	€	75.00
L3U42A	HP PageWide Managed Color MFP E58650dn	£	67.00	€	75.00
L3U43A	HP PageWide Managed Color Flow MFP E58650z	£	89.00	€	100.00

HP DesignJet

SKU	Product Name	Trade In Value UK	Trade In Value IRE
T8W16A	DesignJet Z6 44-in PostScript Printer	£700.00	€800.00
W3Z71A	DesignJet Z9+ 24-in PostScript Printer	£500.00	€600.00
W3Z72A	DesignJet Z9+ 44-in PostScript Printer	£800.00	€1,000.00
T8W18A	DesignJet Z6dr 44-in PostScript Printer with V-Trimmer	£1,000.00	€1,200.00
X9D24A	DesignJet Z9+dr 44-in PostScript Printer with V-Trimmer	£800.00	€1,000.00
F9A30A	Designjet T830 eMFP Printer - 36in	£450.00	€500.00
F9A29A	Designjet T730 ePrinter - 36in	£150.00	€180.00
3EK10A	HP DesignJet T1600 36-in Printer	£400.00	€480.00
3EK11A	HP DesignJet T1600 36-in PostScript Printer	£500.00	€600.00
3EK12A	HP DesignJet T1600dr 36-in Printer	£600.00	€700.00
3EK13A	HP DesignJet T1600dr 36-in PostScript Printer	£600.00	€700.00
3XB78A	HP DesignJet T2600 36-in PostScript MFP	£750.00	€800.00
3EK15A	HP DesignJet T2600dr 36-in PostScript MFP	£900.00	€1,000.00

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Available From: August 1st –October 31st

The HP Printer Buy and Try Promotion offers customers a way to buy a HP printer and test it for 30 calendar days. This way customers can use the printer and ensure it meets and exceeds their expectations. The best part is, that they're under no obligations to purchase the printer. If for any reason they decide not to keep the printer, they can return the product to HP and receive the purchase price in full.

Claim now UK

Claim now IRE

For further information and terms and conditions click on claim buttons. While Stocks Last.

HP LaserJet

SKU	Product Name
CE710A	HP Color LaserJet CP5225
CE711A	HP Color LaserJet CP5225n
CE712A	HP Color LaserJet CP5225dn
W1A52A	HP LaserJet Pro M404n
W1A53A	HP LaserJet Pro M404dn
W1A56A	HP LaserJet Pro M404dw
W1A28A	HP LaserJet Pro MFP M428dw
W1A29A	HP M428fdn Multi-Function Mono Laser Printer
W1A30A	HP LaserJet Pro MFP M428fdw
W1Y44A	HP Color LaserJet Pro M454dn
W1Y45A	HP Color LaserJet Pro M454dw
W1A77A	HP Color LaserJet Pro M479dw
W1A78A	HP Color LaserJet Pro M479fnw
W1A79A	HP Color LaserJet Pro M479fdn
W1A80A	HP Color LaserJet Pro M479fdw
1PV87A	HP LaserJet Enterprise M507dn
CE710A	HP Color LaserJet CP5225
CE711A	HP Color LaserJet CP5225n
CE712A	HP Color LaserJet CP5225dn
W1A52A	HP LaserJet Pro M404n
W1A53A	HP LaserJet Pro M404dn
W1A56A	HP LaserJet Pro M404dw
W1A28A	HP LaserJet Pro MFP M428dw
W1A29A	HP M428fdn Multi-Function Mono Laser Printer

PC **PRINT** HP ACCELERATE HP CAREPACK HP ACCELERATE



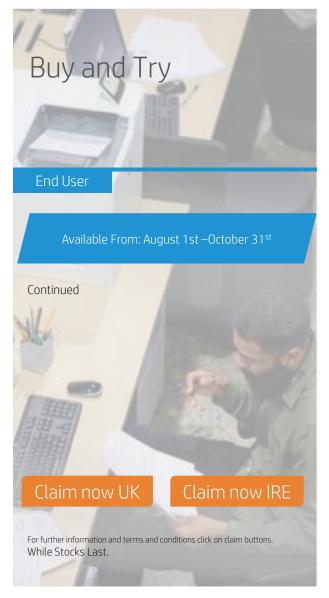


HP LaserJet Continued

SKU	Product Name
1PV88A	HP LaserJet Enterprise M507x
1PV64A	HP LaserJet Enterprise MFP M528dn
1PV65A	HP LaserJet Enterprise MFP M528f
1PV67A	HP LaserJet Enterprise MFP M528z
7ZU78A	HP Color LaserJet Ent M555dn Prntr
7ZU79A	HP Color LaserJet Enterprise M555x Prntr
7ZU81A	HP Color LaserJet Ent M554dn Prntr
7ZU85A	HP Clr LaserJet Ent MFP M578dn Prntr
7ZU86A	HP Clr LaserJet Ent MFP M578f Prntr
1PV88A	HP LaserJet Enterprise M507x
1PV64A	HP LaserJet Enterprise MFP M528dn
1PV65A	HP LaserJet Enterprise MFP M528f
1PV67A	HP LaserJet Enterprise MFP M528z
7ZU78A	HP Color LaserJet Ent M555dn Prntr
7ZU79A	HP Color LaserJet Enterprise M555x Prntr
7ZU81A	HP Color LaserJet Ent M554dn Prntr
7ZU85A	HP Clr LaserJet Ent MFP M578dn Prntr
7ZU86A	HP Clr LaserJet Ent MFP M578f Prntr
1PV88A	HP LaserJet Enterprise M507x
1PV64A	HP LaserJet Enterprise MFP M528dn
1PV65A	HP LaserJet Enterprise MFP M528f
1PV67A	HP LaserJet Enterprise MFP M528z

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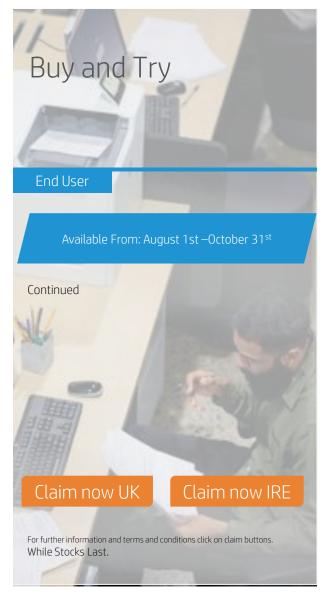


HP LaserJet Continued

SKU	Product Name
7ZU87A	HP LaserJet Clr Ent Flw MFP M578c Prntr
7PS84A	HP LaserJet Enterprise M611dn
7PS86A	HP LaserJet Enterprise M612dn
7PS97A	HP LaserJet Enterprise MFP M635h
7PS98A	HP LaserJet Enterprise MFP M635fht
7PS99A	HP LaserJet Enterprise Flow MFP M635z
7PT00A	HP LaserJet Enterprise MFP M636fh
7PT01A	HP LaserJet Enterprise Flow MFP M636z
J7Z98A	HP Color LaserJet Enterprise M652n
J7Z99A	HP Color LaserJet Enterprise M652dn
J8A04A	HP Color LaserJet Enterprise M653dn
J8A10A	HP Color LaserJet Enterprise MFP M681dh
J8A13A	HP Color LaserJet Enterprise Flow MFP M681z
J8A17A	HP Color LaserJet Enterprise Flow MFP M682z

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HP ScanJet

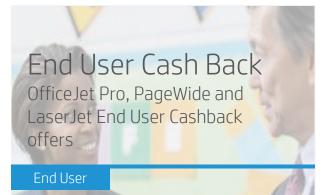
SKU	Product Name
6FW06A	HP ScanJet Pro 2000 S2
L2747A	HP ScanJet Pro 2500 f1
6FW07A	HP ScanJet Pro 3000 S4
L2741A	HP ScanJet Pro 3500 f1
6FW09A	HP ScanJet Pro N4000 snw1
L2749A	HP ScanJet Pro 4500 fn1
6FW08A	HP ScanJet Enterprise Flow 5000 s5
L2757A	HP ScanJet Enterprise Flow 7000 s3
6FW10A	HP ScanJet Enterprise Flow N7000 snw1
L2725B	HP ScanJet Enterprise Flow 7500
L2762A	HP Digital Sender Flow 8500 fn2
L2763A	HP ScanJet Enterprise Flow N9120 fn2
6FW06A	HP ScanJet Pro 2000 S2
L2747A	HP ScanJet Pro 2500 f1
6FW07A	HP ScanJet Pro 3000 S4

HP PageWide

SKU	Product Name
D3Q20B	HP PageWide Pro MFP 477dw
G1W46A	HP PageWide Enterprise Color 556dn
G1W39A	HP PageWide Enterprise Color MFP 586dn
G1W41A	HP PageWide Enterprise Color Flow MFP 586z
D3Q20B	HP PageWide Pro MFP 477dw

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Receive up to £60/€66 cashback when you purchase qualifying HP OfficeJet/ PageWide Pro/ LaserJet Printers.

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HP Color LaserJet

SKU	Product Name	Cashback	Cashback Value UK		Cashback Value IRE	
7ZU78A	HP Colour LaserJet Ent M555dn	£	50.00	€	55.00	
7ZU79A	HP Colour LaserJet Ent M555x	£	60.00	€	66.00	
7ZU81A	HP Colour LaserJet Ent M554dn	£	40.00	€	44.00	

Mono LaserJet

SKU	Product Name	Cashback Value UK		Cashback Value IRE	
W1A53A	HP LaserJet Pro M404dn	£	40.00	€	44.00

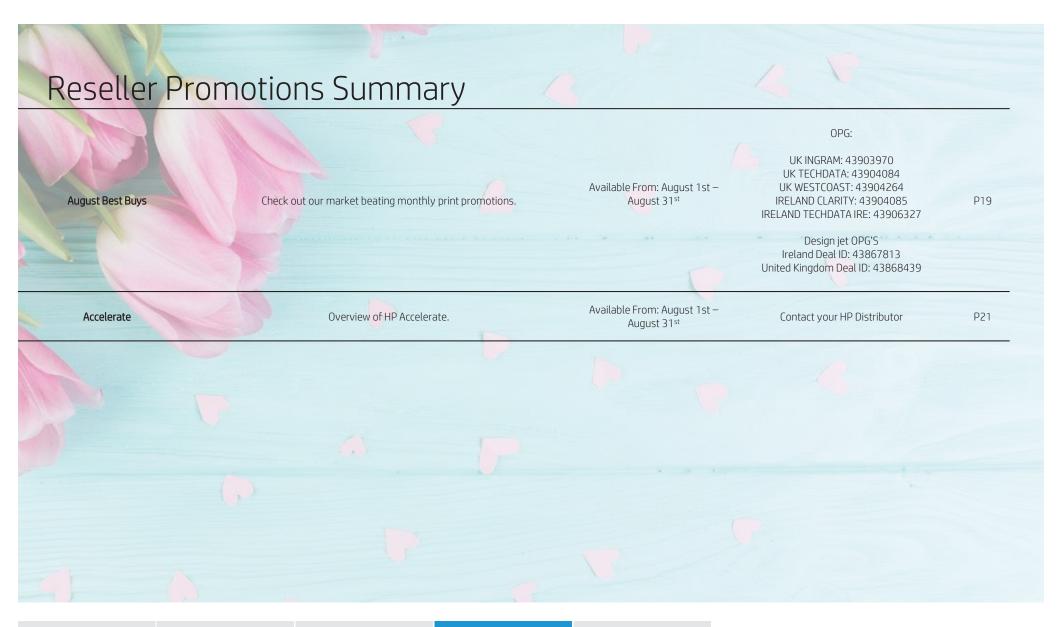
HP DesignJet

SKU	Product Name		Cashback Value UK		oack Value IRE
F9A28A	DesignJet T830 24-in MFP	£	200.00	€	220.00
5HB10A	Designjet T650 Printer - 36in	£	75.00	€	85.00
5HB07A	Designjet T230 Printer - 24in	£	50.00	€	60.00
5HB06A	Designjet T250 Printer - 24in	£	75.00	€	85.00
5HB08A	Designjet T650 Printer - 24in	£	50.00	€	55.00
T8W15A	DesignJet Z6 24"	£	250.00	€	300.00

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August Best Buys

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Reseller

Available From: 1st August – 31st August

OPG:

UK INGRAM: 43903970 UK TECHDATA: 43904084 UK WESTCOAST: 43904264 IRELAND CLARITY: 43904085 IRELAND TECHDATA IRE: 43906327

Design jet OPG'S Ireland Deal ID: 43867813 Inited Kingdom Deal ID: 43868439

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Promotional SSP is a guidance, final pricing is sought from distribution. While Stocks Last.

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August Best Buys

SKU	Product	Normal SSP	Pro	omotional SSP	Overall discount %
5HB07A	Designjet T230 Printer - 24in	£ 620.00	£	581.25	5.0%
5HB06A	Designjet T250 Printer - 24in	£ 708.00	£	663.75	5.0%
5HB09A	HP DesignJet T630 24"	£ 960.00	£	900.00	5.0%
5HB11A	HP DesignJet T630 36"	£ 1,488.00	£	1,395.00	5.0%
5HB08A	HP DesignJet T650 24"	£ 1,060.00	£	993.75	5.0%
5HB10A	HP DesignJet T650 36"	£ 1,628.00	£	1,526.25	5.0%
F9A29D	HP DesignJet T730 36"	£ 1,736.00	£	1,627.50	5.0%
F9A28D	HP DesignJet T830 24"	£ 1,600.00	£	1,500.00	5.0%
F9A30D	HP DesignJet T830 36"	£ 3,176.00	£	2,977.50	5.0%
CE711A	LJ Color CP5225n	£797.71	£	623.85	17.0%
CE712A	LJ Color CP5225dn	£904.46	£	707.33	17.0%

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Overview of HP Accelerate

Accelerate is HP's sales rewards programme open to sales people within registered HP resellers.

Participants can claim for sales of targeted products to earn reward points and take part in campaigns and quizzes to win prizes. Points are paid onto the participant's prepaid Visa card monthly.





Log in – Via <u>HP Partner First Portal</u> (My Workspace, Compensation, <u>HP Accelerate</u>, Go)



Register for a pre-paid reward card on <u>HP Accelerate</u>.



Download the monthly targeted product list.



Sell HP targeted products.



Enter claims on HP Accelerate.



Earn points, converted to £GBP and paid monthly on to your reward card.



Take part in tactical campaigns <u>on Accelerate</u> to **win** great prizes.

HP Accelerate Team: Telephone: 01908 228314

 $contact@hp\hbox{-}accelerate.co.uk$



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Targeted products

HP PageWide

SKU	Product Description	Accelerate Points	Accelerate Points Value GBP
Y3Z49A	HP PageWide Managed P75250dn	2500	£25
J7Z06A	HP PageWide Managed Colour E75160	5000	£50
Y3Z61A	HP PageWide Managed P77940dn	5000	£50
Y3Z64A	HP PageWide Managed P77940dns	5000	£50
2GP04A & 2CF56A	HP PageWide Managed Color MFP E77650dn	7500	£75
2GP10A & 2CF58A	HP Pagewide Managed Colour Flow MFP E77650z	7500	£75
2GP05A & 2CF56A	HP PageWide Managed Color Flow MFP E77660dn	10000	£100
2GP08A & 2CF57A	HP PageWide Managed Color MFP E77660dns	10000	£100
2GP11A & 2CF58A	HP PageWide Managed Color Flow MFP E77660z	10000	£100
2GP14A & 2CF59A	HP PageWide Managed Color Flow MFP E77660zs	10000	£100
2GP17A & 2CF60A	HP PageWide Managed Color Flow MFP E77660z+	10000	£100

HP LaserJet Managed

SKU	Product Description	Accelerate Points	Accelerate Points Value GBP
5CM70A	HP LaserJet Managed MFP E72425dv	4000	£40
X3A63A	HP LaserJet Managed MFP E72530dn	5000	£50
X3A62A	HP LaserJet Managed Flow MFP E72530z	5000	£50
X3A66A	HP LaserJet Managed MFP E72535dn	7500	£75
X3A65A	HP LaserJet Managed Flow MFP E72535z	7500	£75
5FM76A	HP LaserJet Managed MFP E82540du	10000	£100
X3A68A	HP LaserJet Managed Flow MFP E82540z	10000	£100
5FM77A	HP LaserJet Managed MFP E82550du	12500	£125
X3A71A	HP LaserJet Managed Flow MFP E82550z	12500	£125
5FM78A	HP LaserJet Managed MFP E82560du	15000	£150
X3A74A	HP LaserJet Managed Flow MFP E82560z	15000	£150

Get in touch: <u>sales@westcoast.co.uk</u>

PC **HP ACCELERATE** HP CAREPACK HP ACCELERATE **PRINT**





Targeted products

HP Color LaserJet Managed

SKU	Product Description	Accelerate Points	Accelerate Points Value GBP
5CM77A	HP Color LaserJet Managed MFP E77422dv	5000	£50
8GS37A	HP Colour LaserJet Managed MFP E78228dn	8500	£85
X3A81A	HP Color LaserJet Managed MFP E77825dn	7500	£75
X3A80A	HP Color LaserJet Managed Flow MFP E77825z	7500	£75
8GR96A	HP LaserJet Clr Mgd MFP E78325dn	7500	£75
8GS00A	HP LaserJet Clr MgdFlw MFP E78325z	7500	£75
X3A84A	HP Color LaserJet Managed MFP E77830dn	10000	£100
X3A83A	HP Color LaserJet Managed Flow MFP E77830z	10000	£100
8GR97A	HP LaserJet Clr Mgd MFP E78330dn	10000	£100
8GS01A	HP LaserJet Clr MgdFlw MFP E78330z	10000	£100
5CM64A	HP Color LaserJet Managed MFP E87640du	12500	£125
X3A86A	HP Color LaserJet Managed Flow MFP E87640z	12500	£125
5CM65A	HP Color LaserJet Managed MFP E87650du	15000	£150
X3A89A	HP Color LaserJet Managed Flow MFP E87650z	15000	£150
5CM66A	HP Color LaserJet Managed MFP E87660du	17500	£175
X3A92A	HP Color LaserJet Managed Flow MFP E87660z	17500	£175

PC **HP ACCELERATE** HP CAREPACK HP ACCELERATE **PRINT**