

# HPE Top Value Offers

Ready to go. Competitively Priced. Right-sized solutions.

Hewlett Packard Enterprise is taking the momentum around the best-selling HPE ProLiant servers and extending it into the heart of the small and mid-size business segment, with these new HPE Top Value Offers.

Entry Offers	Performance Offers	Solutions Offers
Lowest Cost Entry Price Point Competitive Pricing Benchmark	Top selling configuration High velocity (volume sales) Competitive Pricing Benchmark	Driven by customer workload demands Beyond Hardware Integrated HW/SW for key workloads

To get the best discount package available, the top options need to be bundled together with the base server in the same sales order.

## Best discount package when you add top selling options and accelerated discounts when you add SW & Services

<p><b>Start with the server</b> ML350 Gen10 SMB Offer, 1P Xeon 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8SFF HP Cage; P408i-a)</p> <p>877621-XXX</p>	<p><b>Add top selling options</b> 1x 16GB Memory Upgrade 2 x 300GB SAS 10K SFF Hard Drives 1x 800W FS Platinum Power Supply</p>	<p><b>Add SW &amp; Services</b></p> Support HPE iLo Windows Server	<p>Add additional options such as key software or HPE Pointnext services to the same sales order and your discounts will be accelerated as you add more.</p>
---	---	--	--

### HPE Offers Summary

#### Simple



##### Eliminate complexity

- Focused set of best-selling solutions
- Simple Configurations

#### Affordable



##### Budget friendly

- Competitively Priced
- Instant, pre-approved discounts
- HPE Subscription option available from HPE Financial for a predictable monthly payment.

#### Secure



##### Provide peace of mind

- The world's most secure industry-standard servers<sup>1</sup>
- Protection against attacks and quickly recover from unplanned downtime with built-in security features, such as iLO and the silicon root of trust.

### Additional Information

Use iQuote to view and modify the HPE Top Value Offers. Access the Universal Version via: [iquote.hpe.com](https://iquote.hpe.com) or contact your preferred HPE Authorised Distributor for live pricing.

Earn rewards with HPE Engage & Grow: Sign-On via Partner Ready Portal [partner.hpe.com](https://partner.hpe.com)

HPE Hero Offers - March 2019

**HPE Microserver Gen10 Offer** £399.00

<b>873830-421</b>	<b>ENTMS-002</b>
Microserver Gen10 SMB Offer, AMD Opteron X3216 2C, 3.0GHz, 8 GB	
<b>Offer Elements</b>	
1 x 1TB SATA HDD (843266-B21)	

**DL180 Gen10** £1114.00

<b>879514-B21</b>	<b>PERFDL180-001</b>
DL180 Gen10 SMB Offer, Intel® Xeon® 4110 8C (2.1GHz), 16GB RAM, No Drive (8SFF NHP Cage), 500W PS	
<b>Offer Elements</b>	
1 x 16GB RAM (815098-B21)	
1 x Smart Storage Battery (P01366-B21)	
1 x Smart Array Controller P408i-a SR (869081-B21)	
1 x 500W Platinum Power Supply (865408-B21)	

**HPE ProLiant DL20** £1559.00

<b>P06479-B21</b>	<b>SOLUDL20-007</b>
<b>Small Office Deployment Solution</b>	
DL20 Gen10 SMB Offer, 1P Intel® Xeon® E-2134 4C, 3.5GHz, 16GB RAM, No Drive (4SFF HP Cage), 500W PS	
<b>Offer Elements</b>	
1 x 2.4TB SAS HDD (881457-B21)	
2 x 240GB SSD (P04556-B21)	
1 x Smart Array Controller E208i-a (869079-B21)	
1 x Aruba 2530 Switch (J9772A)	
2 x Aruba AP-303 Access Points (JZ320A)	
<b>Plus choice of: *</b>	
HPE iLO Advanced	
ClearOS Silver	
<b>or</b>	
Windows Server Standard	
Aruba Central Network Management Subscription	

HPE Entry Offers - March 2019

**DL360 Gen10** £2445.00

<b>P01880-B21</b>	<b>ENTDL360-002</b>
DL360 Gen10 SMB Offer, 1P Intel® Xeon® 3104 6C 1.7GHz, 8 GB RAM, No Drive (4LFF HP Cage), 500W PS	
<b>Offer Elements</b>	
1 x 1TB SATA HDD (861691-B21)	
1 x 8GB RAM (815097-B21)	

**ML110 Gen10** £1309.00

<b>P03684-425</b>	<b>ENTML110-001</b>
ML110 Gen10 SMB Offer, Intel® Xeon® 3104 6C (1.7GHz/ 85W), 8 GB RAM, No Drive (4LFF NHP Cage), DVD 350W PS	
<b>Offer Elements</b>	
1 x 1TB SATA HDD (801882-B21)	

**ML30 Gen10** £879.00

<b>P06781-425</b>	<b>ENTML30-002</b>
ML30 Gen10 SMB Offer, 1P Intel® Xeon® E-2124 4C, 3.3GHz, 8GB RAM, No Drive (4LFF NHP Cage), 350W PS	
<b>Offer Elements</b>	
1 x 1TB SATA HDD (801882-B21)	

**ML350 Gen10** £1797.00

<b>877619-031</b>	<b>ENTML350-001</b>
ML350 Gen10 SMB Offer, 1P Intel® Xeon® 3104 6C (1.7GHz/ 85W), 8 GB RAM, No Drive (4LFF NHP Cage), S100i, 500W PS	
<b>Offer Elements</b>	
1 x 8GB RAM (815097-B21)	
1 x 1TB SATA HDD (801882-B21)	

**DL325 Gen10 - NEW** £3294.00

<b>P04647-B21</b>	<b>ENTDL325-002</b>
DL325 Gen10 SMB Offer, 1P AMD EPYC™ 7351P 16C, 2.4 GHz, 16GB RAM, No Drive (8SFF Cage), 500W PS	
<b>Offer Elements</b>	
1 x 300GB SAS HDD (872475-B21)	

**DL180 Gen10** £980.00

<b>879513-B21</b>	<b>ENTDL180-001</b>
DL180 Gen10 SMB Offer, Intel® Xeon® 3106 8C (1.7GHz), 16GB RAM, No Drive (8SFF NHP Cage), 500W PS	
<b>Offer Elements</b>	
1 x 16GB RAM (815098-B21)	
1 x Smart Storage Battery (P01366-B21)	
1 x Smart Array Controller P408i-a SR (869081-B21)	

## HPE Performance Offers - March 2019

<p><b>ML110 Gen10</b> £1525.00</p> <p><b>P03685-425</b>      <b>PERFML110-002</b> ML110 Gen10 SMB Offer, Intel® Xeon® 3106 8C (1.7GHz/ 85W), 16 GB RAM, No Drive (4LFF HP Cage), 550W PS</p> <p><b>Offer Elements</b> 1 x 1TB SATA HDD (861686-B21)</p>	<p><b>ML350 Gen10</b> £2957.00</p> <p><b>877621-031</b>      <b>PERFML350-002</b> ML350 Gen10 SMB Offer, Intel® Xeon® 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8SFF HP Cage), P408i-a, 800W PS</p> <p><b>Offer Elements</b> 1 x HPE 16GB 1Rx4 PC4-2666V-R Smart Kit (815098-B21) 2 x 300GB SAS HDD (872475-B21) 1 x 800W Power Supply (865414-B21) 1 x Redundant Fan Cage Kit (874572-B21)</p>	<p><b>DL380 Gen10</b> £2839.00</p> <p><b>826564-B21</b>      <b>PERFDL380-001</b> DL380 Gen10 SMB Offer, 1P Intel® Xeon® 3106 8C (1.7GHz), 16GB RAM, No Drive (8SFF Cage), 500W PS</p> <p><b>Offer Elements</b> 2 x 300GB SAS HDD (872475-B21) 1 x 16GB RAM (835955-B21) 1 x Smart Array P408i-a (804331-B21) 1 x Smart Storage Battery (P0T366-B21)</p>	<p><b>DL380 Gen10</b> £3827.00</p> <p><b>P06420-B21</b>      <b>PERFDL380-002</b> DL380 Gen10 SMB Offer, 1P Intel® Xeon® 4110 8C (2.1GHz), 16GB RAM, No Drive (8SFF Cage), 500W PS</p> <p><b>Offer Elements</b> 2 x 300GB SAS HDD (872475-B21) 1 x 16GB RAM (835955-B21) 1 x 500W PS (865408-B21)</p>
<p><b>DL385 Gen10</b> £2897.00</p> <p><b>878714-B21</b>      <b>PERFDL385-001</b> DL385 Gen10 SMB Offer, AMD EPYC™ 1P 7251 8C (2.1GHz), 16GB RAM, No Drive (8SFF Cage), 500W PS</p> <p><b>Offer Elements</b> 2 x 300GB SAS HDD (872475-B21) 1 x 16GB RAM (838089-B21)</p>	<p><b>DL360 Gen10</b> £3769.00</p> <p><b>867962-B21</b>      <b>PERFDL360-003</b> DL360 Gen10 SMB Offer, 1P Intel® Xeon® 4114 10C (2.2GHz), 16GB RAM, No Drive (8SFF HP Cage), 500W PS</p> <p><b>Offer Elements</b> 2 x 300GB SAS HDD (872475-B21) 1 x 16GB RAM (835955-B21) 1 x 500W PS (865408-B21)</p>		

## HPE Solution Offers - March 2019

<p><b>DL360 Gen10</b> £3967.00</p> <p><b>P05520-B21</b>      <b>SOLUDL360-004</b> <b>Multi-Function or Hybrid Database</b> DL360 Gen10 SMB Offer, 1P Intel® Xeon® 4110 8C (2.1GHz/ 85W), 16GB RAM, No Drive (8SFF HP Cage), 8GB Internal USB Kit, P408i-a Controller, 2 x 500W PS</p> <p><b>Offer Elements</b> 1 x 16GB RAM (835955-B21) 3 x 1.2TB SAS HDD (872479-B21) 2 x 240GB SSD (P04556-B21)</p> <p><b>Plus choice of: *</b> HPE iLO Advanced ClearOS Silver <b>or</b> Windows Server Standard 3-3-3, Foundation Care 24x7</p>	<p><b>DL380 Gen10</b> £4063.00</p> <p><b>P05524-B21</b>      <b>SOLUDL380-003</b> <b>Multi-Function or Hybrid Database</b> DL380 Gen10 SMB Offer, 1P Intel® Xeon® 4110 8C (2.1GHz/ 85W), 16GB RAM, No Drive (8SFF HP Cage), 8GB Internal USB Kit, P408i-a Controller, 2 x 500W PS</p> <p><b>Offer Elements</b> 1 x 16GB RAM (835955-B21) 3 x 1.2TB SAS HDD (872479-B21) 2 x 240GB SSD (P04556-B21)</p> <p><b>Plus choice of: *</b> HPE iLO Advanced ClearOS Silver <b>or</b> Windows Server Standard 3-3-3, Foundation Care 24x7</p>
--	--

\* At additional cost

© Copyright 2019 Hewlett Packard Enterprise Development LP. The information contained herein is subject to change without notice. The only warranties for Hewlett Packard Enterprise products and services are set forth in the express warranty statements accompanying such products and services. Nothing herein should be construed as constituting an additional warranty. Hewlett Packard Enterprise shall not be liable for technical or editorial errors or omissions contained herein.

Windows Server and the Windows Server logo are trademarks of Microsoft Corporation or its subsidiaries in the U.S. and/or other countries. A00040126ENW March 2019.