



HPE Top Value Offers

Ready to go. Competitively Priced. Right-sized solutions.

August 2018







Introducing HPE Top Value Offers

SMB represents a growing market segment. And the majority of these customers are fully aware of how technology can help them run their businesses better.





This creates a unique opportunity for us to be that trusted partner to show them how they can improve their business processes and reach their goals quicker, which is why Hewlett Packard Enterprise has launched these new Top Value Offers.

These offers are designed to provide customers with a selection of best selling solutions designed to meet their needs.

Quick Solution Selling

 Focused set of best-selling solutions	 Solutions for typical workloads	 Simple configuration	 Improve your revenue and margins
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Ready to Go

 Lowest pre-approved price**	 In stock and ready to ship	 Instant, no-touch price	 Accelerate your sales cycles
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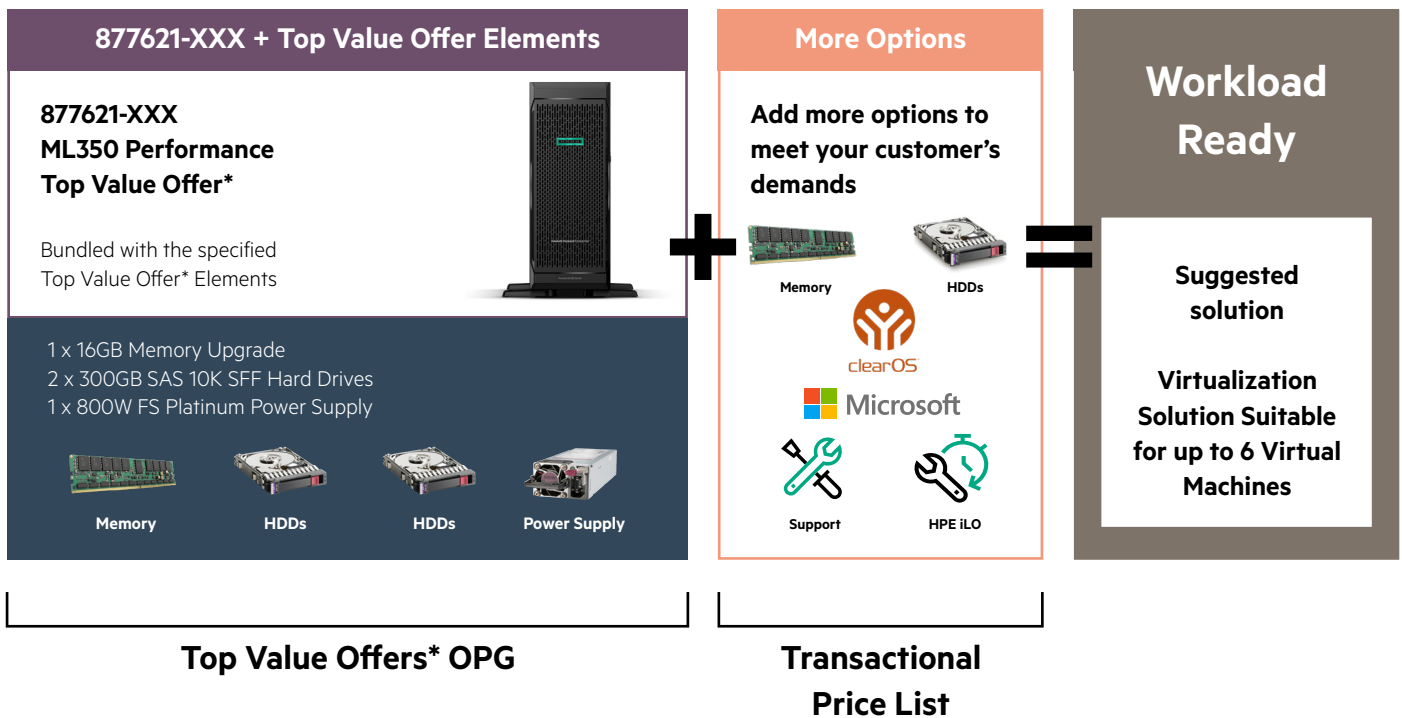
Structure of Top Value Offerings

Below is an example of a HPE ProLiant ML350 Performance Gen10 offering. The top options have been bundled together with the server in the same sales order to offer the greatest discounting package available.

In order to offer something more tailored to your customers' specific needs, we recommend you use additional options, software as well as HPE Pointnext offerings. Your customers can then benefit from additional discounts through the Transactional Price List where many of these options are included.

The combination of a base server, plus top options, software and HPE Pointnext services are the building blocks for a workload ready customer solution.

In this example, you can then create a solution that could easily support a virtualization solution for up to 6 virtual machines, a very common use case.



* "Top Value Offers" in the US and Canada; "Top Value Offers" in EMEA; and "Intelligent Buy Offers" in APJ ** Default PointNext operational service added to cart

Top Value Offers SKUs – August 2018

ENTRY

MicroServer Gen10

873830-421 **ENTMS-001**
 AMD X3216 2C, 3.0GHz, 8 GB RAM, No Drive (4LFF NHP Cage)

Offer Elements
 1x HPE 1TB SATA 72K LFF RW HDD (801882-B21)

ML30 Gen9

P03704-425 **ENTML30-001**
 Intel® Xeon® E3-1220v6 4C 3.0GHz 72W, 8 GB RAM, No Drive (4LFF HP Cage DVD)

Offer Elements
 1x HPE 1TB SATA 72K LFF RW HDD (801882-B21)

ML110 Gen10

P03684-425 **ENTML110-001**
 Intel® Xeon® 3104 6C (1.7GHz/ 85W), 8 GB RAM, No Drive (4LFF NHP Cage DVD), 1 x 350W PS

Offer Elements
 1x HPE 1TB SATA 72K LFF RW HDD (801882-B21)

ML350 Gen10

877619-421 **ENTML350-001**
 ML350 Gen10 SMB Offer, 1P Xeon 3104 6C (1.7GHz/ 85W), 8 GB RAM, No Drive (4LFF NHP Cage), S100i; 1x500W PS

Offer Elements
 1x HPE 8GB 1Rx8 PC4-2666V-R Smart Kit (815097-B21),
 1x HPE 1TB SATA 72K LFF RW HDD (801882-B21)

PERFORMANCE

MicroServer Gen10

P03698-421 **PERFMS-002**
 AMD X3421 4C 3.4GHz, 8 GB RAM, No Drive (4LFF NHP Cage)

Offer Elements
 1x HPE 8GB 1Rx8 PC4-2400T-E STND Kit (862974-B21)
 2x HPE 1TB SATA 72K LFF RW HDD (801882-B21),
 1x HPE Ethernet 1GB 4-Port 331T Adapter (647594-B21)

ML30 Gen9

P03705-425 **PERFML30-001**
 Intel® Xeon® E3-1220v6 4C 3.0GHz 72W, 8 GB RAM, No Drive (4LFF HP Cage DVD)

Offer Elements
 2x HPE 1TB SATA 72K LFF RW HDD (861691-B21)

ML110 Gen10

P03685-425 **PERFML110-001**
 Intel® Xeon® 3106 8C (1.7GHz/ 85W), 16 GB RAM, No Drive (4LFF HP Cage); 1 x 550W PS

Offer Elements
 1x HPE 1TB SATA 72K LFF RW HDD (861686-B21)

ML350 Gen10

877619-421 **PERFML350-001**
 Intel® Xeon® 3106 8C (1.7GHz/ 85W), 16 GB RAM, No Drive (4LFF HP Cage); S100i; 1x500 PS

Offer Elements
 1x HPE 16GB 1Rx4 PC4-2666V-R Smart Kit (815098-B21)
 2x HPE 1TB SATA 6G 72k LFF HDD (861686-B21)

ML30 Gen9

P03706-425 **PERFML30-002**
 Intel® Xeon® E3-1230v6 4C 3.5GHz 72W, 8 GB RAM, No Drive (4LFF HP Cage DVD RW)

Offer Elements
 1x HPE 8GB 1Rx8 PC4-2400T-E STND Kit (862974-B21)
 1x HPE 4TB SATA 6G 72k LFF HDD (872491-B21)

ML110 Gen10

P03686-425 **PERFML110-002**
 Intel® Xeon® 4108 8C (1.8GHz/ 85W), 16 GB RAM, No Drive (4LFF HP Cage); 1 x 550W PS

Offer Elements
 2x HPE 1TB SATA 72K LFF RW HDD (861686-B21)

ML350 Gen10

877621-421 **PERFML350-002**
 Intel® Xeon® 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8SFF HP Cage); P408i-a; 1x800 FS RPS PS

Offer Elements
 1x HPE 16GB 1Rx4 PC4-2666V-R Smart Kit (815098-B21)
 2x HPE 300GB SAS 10K SFF SC DS HDD (872475-B21)
 1x HPE 800W FS Plat Ht Plg LH Pwr Sply Kit (865414-B21)
 1x Redundant Fan Cage Kit (874572-B21)

SOLUTION

MicroServer Gen10

870208-B21 **SOLUMS-001**
Storage & Backup or File Hosting (Hybrid IT) Virtualization & Multi-Function or Database Hosting (Hybrid IT)
 MicroServer Gen10 SMB Offer, 1P AMD X3216 2C, 3.0GHz, 8 GB RAM, 1x 1TB, 4 LFF NHP Cage

Plus **Top Selling Options**
 1 x 240GB SATA SSD
 1x SATA Enablement Kit

Plus **choice of:**
 1 x ClearOS Bronze/Silver
or
 1 x Windows Server Standard
 3-3-3, Foundation Care 24x7

ML30 Gen9

P03707-XXX **SOLUML30-001**
Storage & Backup or File Hosting (Hybrid IT) Virtualization & Multi-Function or Database Hosting (Hybrid IT)
 ML30 Gen9 SMB Offer, 1P Xeon E3-1240v6 4C 3.7GHz, 1 x 16 GB RAM, No Drive (8 SFF HP Cage), 8GB Internal USB Kit

Plus **Top Selling Options**
 3 x 1.2 TB SAS HDDs
 2 x 240 GB SSD
 1 x Smart Controller (P440/2GB)
 1 x Smart Battery & Holder Kit
 1 x Cable Kit
 1 x Fan Kit

Plus **choice of:**
 HPE iLO Advanced
 1 x ClearOS Bronze/Silver
or
 1 x Windows Server Standard
 3-3-3, Foundation Care 24x7
 1 x VMWare vSphere Essentials

ML110 Gen10

P03687-XXX **SOLUML110-001**
Storage & Backup or File Hosting (Hybrid IT) Virtualization & Multi-Function or Database Hosting (Hybrid IT)
 ML110 Gen10 SMB Offer, 1P Xeon 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8 SFF HP cage), 1 x 800W RPS PS, 8GB Internal USB Kit

Plus **Top Selling Options**
 3 x 1.2 TB SAS HDDs
 1 x 16GB RAM
 2 x 240 GB SSD
 1 x Smart Controller (P440/2GB)
 1 x Smart Battery & Holder Kit
 1 x 800W PS

Plus **choice of:**
 HPE iLO Advanced
 1 x ClearOS Bronze/Silver
or
 1 x Windows Server Standard
 3-3-3, Foundation Care 24x7
 1 x VMWare vSphere Essentials

ML350 Gen10

P04674 - XXX **SOLUML350-001**
Storage & Backup or File Hosting (Hybrid IT) Virtualization & Multi-Function or Database Hosting (Hybrid IT)
 ML350 Gen10 SMB Offer, 1P Xeon 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8SFF cage HP), E-208i-a Controller, 800W RPS PS, 8GB Internal USB Kit

Plus **Top Selling Options**
 4 x 1.2 TB SAS HDDs
 2 x 240 GB SSD
 1 x 16GB RAM
 1 x Redundant Fan Kit
 1 x 800W PS

Plus **choice of:**
 HPE iLO Advanced or Advanced Premium Edition including 3yr 24x7 Technical Support and Updates E-LTU
or
 1 x Windows Server Standard
 3-3-3, Foundation Care 24x7
 1 x VMWare vSphere Essentials

*APAC: Q8L01A, JP: Q8K22A

Top Value Rack Offers Entry – August 2018

ENTRY

DL20 Gen9

871428-B21 **ENTDL20-001**
 DL20 Gen9 SMB Offer, 1P Intel G4560 2C, 3.5GHz, 8 GB RAM, No Drive (2LFF NHP Cage)

Plus Offer Options

1 x 1TB HDD (801882-B21)
 1 x 8GB RAM (862974-B21)

DL360 Gen10

P01880-B21 **ENTDL360-001**
 DL360 Gen10 SMB Offer, 1P Xeon 3104 6C 1.7GHz, 8 GB RAM, No Drive (4LFF HP Cage)

Plus Offer Options

1 x 1TB HDD (861691-B21)
 1 x 8GB RAM (815097-B21)

DL380 Gen10

868709-B21 **ENTDL380-001**
 DL380 Gen10 SMB Offer, 1P Xeon 3106 8C (1.7GHz), 16GB RAM, No Drive (8LFF NHP Cage), 1 x 500W PS

Plus Offer Options

1 x 1 TB HDD (861691-B21)

DL385 Gen10

878712-B21 **ENTDL385-001**
 DL385 Gen10 SMB Offer, AMD 1P 7251 8C (2.1GHz), 16GB RAM, No Drive (8LFF Cage), 1x500W PS

Plus Offer Options

1 x 2TB HDD (872485-B21)
 1 x 16GB RAM (838089-B21)

P06419-B21 **ENTDL380-002**
 DL380 Gen10 SMB Offer, 1P Xeon-B 3104 6C (1.7GHz), 16GB RAM, No Drive (8LFF NHP Cage), 1 x 500W PS

Plus Offer Options

2 x 1TB HDD (861691-B21)

DL325 Gen10 - NEW

P04646-B21 **ENTDL325-001**
 DL325 Gen10 SMB Offer, 1P AMD EPYC™ 7251 8C, 2.1 GHz, 8GB RAM, No Drive (4LFF Cage)

Plus Offer Options

2 x 1TB HDD (861691-B21)
 1 x 8GB RAM (862974-B21)

Top Value Rack Offers Performance – August 2018

PERFORMANCE

DL20 Gen9

871429-B21 **PERFDL20-001**
DL20 Gen9 SMB Offer, 1P Xeon E3-1220v6 4C 3.0GHz, 8 GB RAM, No Drive (2LFF NHP Cage)

Plus Offer Options

2 x 1TB HDD (861691-B21)
1 x 8GB RAM (862974-B21)

DL360 Gen10

867961-B21 **PERFDL360-001**
DL360 Gen10 SMB Offer, 1P Xeon 3106 8C 1.7GHz, 16GB RAM, No Drive (8SFF HP Cage)

Plus Offer Options

2 x 300GB HDD (872475-B21),
1 x 16GB RAM (835955-B21)
1 x Smart Array P408i-a (804331-B21)
1 x Smart Storage Battery (P01366-B21)

DL380 Gen10

826564-B21 **PERFDL380-001**
DL380 Gen10 SMB Offer, 1P Xeon 3106 8C (1.7GHz), 16GB RAM, No Drive (8SFF Cage), 1 x 500W PS

Plus Offer Options

2 x 300GB HDD (872475-B21)
1 x 16GB RAM (835955-B21)
1 x Smart Array P408i-a (804331-B21)
1 x Smart Storage Battery (P01366-B21)

DL385 Gen10

878714-B21 **PERFDL385-001**
DL385 Gen10 SMB Offer, AMD 1P 7251 8C (2.1GHz), 16GB RAM, No Drive (8SFF Cage), 1x500W PS

Plus Offer Options

2 x 300GB HDD (872475-B21)
1 x 16GB RAM (838089-B21)

871430-B21 **PERFDL20-002**
DL20 Gen9 SMB Offer, 1P Xeon E3-1240v6 4C 3.7GHz, 16GB RAM, No Drive (4SFF HP Cage)

Plus Offer Options

2 x 300GB SFF HDD (872475-B21)
1 x 16GB RAM (862976-B21)

P06453-B21 **PERFDL360-002**
DL360 Gen10 SMB Offer, 1P Xeon 4110 8C 2.1GHz, 16GB RAM, No Drive (8SFF HP Cage)

Plus Offer Options

2 x 300GB HDD (872475-B21),
1 x 16GB RAM (835955-B21) 1 x 500W PS (865408-B21)

P06420-B21 **PERFDL380-002**
DL380 Gen10 SMB Offer, 1P Xeon-S 4110 8C (2.1GHz), 16GB RAM, No Drive (8SFF Cage), 1 x 500W PS

Plus Offer Options

2 x 300GB HDD (872475-B21)
1 x 16GB RAM (835955-B21)
1 x 500W PS (865408-B21)

878718-B21 **PERFDL385-002**
DL385 Gen10 SMB Offer, AMD 1P 7301 16C (2.2GHz), 32GB RAM, No Drive (8SFF Cage), 1x500W PS

Plus Offer Options

1 x Additional Processor (881170-B21)
2 x 600GB HDD (872477-B21)
2 x 16GB RAM (838089-B21)
1 x 500W Power Supply (865414-B21)

867962-B21 **PERFDL360-003**
DL360 Gen10 SMB Offer, 1P Xeon 4114 10C 2.2GHz, 16GB RAM, No Drive (8SFF HP Cage)

Plus Offer Options

2 x 300GB HDD (872475-B21),
1 x 16GB RAM (835955-B21) 1 x 500W PS (865408-B21)

P06421-B21 **PERFDL380-003**
DL380 Gen10 SMB Offer, 1P Xeon-S 4114 10C (2.2GHz), 32GB RAM, No Drive (8SFF Cage), 1 x 800W PS

Plus Offer Options

2 x 300GB HDD (872475-B21)
1 x 32GB RAM (815100-B21)
1 x 800W PS (865414-B21)

878720-B21 **PERFDL385-003**
DL385 Gen10 SMB Offer, AMD 1P 7401 24C (2.0GHz), 32GB RAM, No Drive (24SFF Cage), 1x800W PS

Plus Offer Options

2 x 600GB HDD (872477-B21)
2 x 16GB RAM (838089-B21)
1 x 800W PS (865414-B21)

P06454-B21 **PERFDL360-004**
DL360 Gen10 SMB Offer, 1P Xeon-G 5118 12C 2.3GHz, 32GB RAM, No Drive (8SFF HP Cage)

Plus Offer Options

1 x Second Processor (860663-B21)
2 x 600GB HDD (872477-B21)
1 x 32GB RAM (815100-B21)
1 x Riser Kit (867982-B21)

P06422-B21 **PERFDL380-004**
DL380 Gen10 SMB Offer, 1P Xeon-G 5118 12C (2.3GHz), 64GB RAM, No Drive (8SFF Cage), 2 x 800W PS

Plus Offer Options

1 x Second Processor (826854-B21)
2 x 1.2TB HDD (872479-B21)
2 x 32GB RAM (815100-B21)
1 x Riser Kit (870548-B21)

878722-B21 **PERFDL385-004**
DL385 Gen10 SMB Offer, AMD 2P 7451 24C (2.3GHz), 64GB RAM, No Drive (8SFF Cage), 2x800W PS

Plus Offer Options

2 x 600GB HDD (872477-B21)
2 x 32GB RAM (838083-B21)

P06455-B21 **PERFDL360-005**
DL360 Gen10 SMB Offer, 1P Xeon-G 6130 16C 2.1GHz, 64GB RAM, No Drive (8SFF HP Cage)

Plus Offer Options

1 x Second Processor (860687-B21)
2 x 600GB HDD (872477-B21),
2 x 32GB RAM (815100-B21)
1 x Riser Kit (867982-B21)

P06423-B21 **PERFDL380-005**
DL380 Gen10 SMB Offer, 1P Xeon-G 6130 16C (2.1GHz), 64GB RAM, No Drive (8SFF Cage), 2 x 800W PS

Plus Offer Options

1 x Second Processor (826866-B21)
2 x 1.2TB HDD (872479-B21)
2 x 32GB RAM (815100-B21)
1 x Riser Kit (870548-B21)

DL325 Gen10 - NEW

P04648-B21 **PERFDL325-001**
DL325 Gen10 SMB Offer 1P AMD EPYC™ 7401 24C, 3.0 GHz, 32GB RAM, No Drive (8SFF Cage)

Plus Offer Options

2 x 600GB SAS HDD (872477-B21),
2 x 16GB RAM (838089-B21)
1 x 800W PS (865414-B21)

Top Value Rack Offers Solution – August 2018

SOLUTION

DL20 Gen9

P06049-B21 **SOLUDL20-001/002**

Unified Threat Management Storage & Backup, Virtualization & File Hosting (Hybrid IT)

DL20 Gen9 SMB Offer, 1P Xeon E3-1230v6 4C 3.5GHz, 8GB RAM, No Drive (4SFF HP Cage) 8GB Internal USB Kit, H240 Smart Controller

Plus Offer Options

- 1 x 8GB RAM (862974-B21)
- 1 x 24TB HDD (881457-B21)
- 1 x 240GB SSD (880295-B21)

Plus choice of:

HPE iLO Advanced

1 x ClearOS Bronze/Silver

or

1 x Windows Server Standard 3-3-3, Foundation Care 24x7

DL360 Gen10

P05520-B21 **SOLUDL360-001/002**

Multi-Function, Storage & Backup, Virtualization & File & Database Hosting (Hybrid IT)

DL360 Gen10 SMB Offer, 1P Xeon 4110 8C (2.1GHz/ 85W), 16GB RAM, No Drive (8SFF HP Cage) 8GB Internal USB Kit, 408i Controller

Plus Offer Options

- 1 x 16GB RAM (835955-B21)
- (for Multi-Function & Virtualization or Database Hosting (Hybrid IT))
- 3 x 1.2TB HDD (872479-B21)
- 2 x 240GB SSD (880295-B21)

Plus choice of:

HPE iLO Advanced Premium

1 x ClearOS Bronze/Silver

or

1 x Windows Server Standard 3-3-3, Foundation Care 24x7

1 x VMWare vSphere Essentials

DL380 Gen10

P05524-B21 **SOLUDL380-001/002**

Multi-Function, Storage & Backup & Virtualization File & Database Hosting (Hybrid IT)

DL380 Gen10 SMB Offer, 1P Xeon 4110 8C (2.1GHz/ 85W), 16GB RAM, No Drive (8SFF HP Cage); 8GB Internal USB Kit, 408i Controller

Plus Offer Options

- 1 x Additional Processor (826846-B21) (for Virtualization)
- 1 (3 for Virtualization) x 16GB RAM (835955-B21)
- 3 x 1.2TB HDD (872479-B21)
- 2 x 240GB SSD (880295-B21)

Plus choice of:

HPE iLO Advanced Premium

1 x ClearOS Bronze/Silver

or

1 x Windows Server Standard 3-3-3, Foundation Care 24x7

1 x VMWare vSphere Essentials

DL385 Gen10

P05887-B21 **SOLUDL385-001/002**

Multi-Function & Virtualization, File & Storage Hosting (Hybrid IT)

DL385 Gen10 SMB Offer, AMD 1P 7251 8C (2.1GHz), 16GB RAM, No Drive (8SFF Cage), 2x500W PS; 8GB Internal USB Kit, 408i Controller

Plus Offer Options

- 1 x Additional Processor (881171-B21) (for Virtualization)
- 1 (3 for Virtualization) x 16GB RAM (838089-B21)
- 3 x 1.2TB HDD (872479-B21)
- 2 x 240GB SSD (880295-B21)

Plus choice of:

HPE iLO Advanced Premium

1 x ClearOS Bronze/Silver

or

1 x Windows Server Standard 3-3-3, Foundation Care 24x7

1 x VMWare vSphere Essentials

DL325 Gen10 - NEW

P04649-B21 **SOLU325-001**

Storage & Backup or File Hosting (Hybrid IT)

DL325 Gen10 SMB Offer 1P AMD EPYC™ 7251 8C, 21 GHz, 16GB RAM, No Drive (8SFF Cage), 408i Controller

Plus Offer Options

- 3 x 1.2TB HDD (872479-B21)
- 2 x 240GB SSD (880295-B21)

Plus choice of:

HPE iLO Advanced Premium

1 x ClearOS Bronze

or

1 x Windows Server Standard 3-3-3, Foundation Care 24x7

DL325 Gen10 - NEW

P04649-B21 **SOLU325-002**

Software Defined Storage

DL325 Gen10 SMB Offer 1P AMD EPYC™ 7251 8C, 21 GHz, 16GB RAM, No Drive (8SFF Cage), 408i Controller

Plus Offer Options

- 1 x 16GB RAM (838089-B21)
- 3 x 1.2TB HDD (872479-B21)
- 2 x 240GB SSD (880295-B21)

Plus:

HPE iLO Advanced Premium

VMware vSphere Std 1P

VMware vSAN Std 1P

VMware vCenter Server Std for vSphere 3-3-3, Foundation Care 24x7

*3 Nodes required for solution deployment

DL325 Gen10 - NEW

P04649-B21 **SOLU325-003**

Multi-Function or Database Hosting (Hybrid IT)

DL325 Gen10 SMB Offer 1P AMD EPYC™ 7251 8C, 21 GHz, 16GB RAM, No Drive (8SFF Cage), 408i Controller

Plus Offer Options

- 1 x 16GB RAM (838089-B21)
- 3 x 1.2TB HDD (872479-B21)
- 2 x 240GB SSD (880295-B21)

Plus choice of:

HPE iLO Advanced Premium

1 x ClearOS Silver

or

1 x Windows Server Standard 3-3-3, Foundation Care 24x7