

HPE Top Value Offers

Ready to go. Competitively Priced. Right-sized solutions.

Hewlett Packard Enterprise is taking the momentum around the best-selling HPE ProLiant servers and extending it into the heart of the small and mid-size business segment, with these new HPE Top Value Offers.

Entry SKUs	Performance SKUs	Solutions SKUs
Lowest Cost 1 Single SKU Competitive Pricing Benchmark	Top selling configuration High velocity (may be multiple SKUs) Competitive Pricing Benchmark	Driven by customer workload demands Beyond Hardware Integrated HW/SW for key workloads

To get the best discount package available, the top options need to be bundled together with the base server in the same sales order.

Best discount package when you add top selling options and accelerated discounts when you add SW & Services

 Start with the server <i>ML350 Gen10 SMB Offer, 1P Xeon 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8SFF HP Cage: P408i-a)</i> 877621-XXX		Add top selling options <i>1 x 16GB Memory Upgrade 2 x 300GB SAS 10K SFF Hard Drives 1 x 800W FS Platinum Power Supply</i>		Add SW & Services Support HPE iLo Windows Server	Add additional options such as key software or HPE Pointnext services to the same sales order and your discounts will be accelerated as you add more.
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HPE Top Value Offers Summary

Quick Solution Selling	Ready to Go
Focused set of best-selling solutions Simple configuration Solutions for typical workloads Improve your revenue & margins	Lowest pre-approved price Instant, no-touch price In stock and ready to ship Accelerate your sales cycles

Additional Information

Use iQuote to view and modify the HPE Top Value Offers. Access the Universal Version via: iquote.hpe.com or contact your preferred HPE Authorised Distributor for live pricing.

Earn rewards with HPE Engage & Grow: Sign-On via Partner Ready Portal partner.hpe.com

HPE Top Value Offers SKUs - June 2018

ENTRY

MicroServer Gen10	£309.00	ML30 Gen9	£560.00	ML110 Gen10	£745.00	ML350 Gen10	£1,243.00
873830-421 ENTMS-001 AMD X3216 2C, 3.0GHz, 8 GB RAM, No Drive (4LFF NHP Cage)		P03704-425 ENTML30-001 Intel® Xeon® E3-1220v6 4C 3.0GHz 72W, 8 GB RAM, No Drive (4LFF HP Cage DVD)		P03684-425 ENTML110-001 Intel® Xeon® 3104 6C (1.7GHz/ 85W), 8 GB RAM, No Drive (4LFF NHP Cage DVD), 1 x 350W PS		877619-421 ENTML350-001 ML350 Gen10 SMB Offer, 1P Xeon 3104 6C (1.7GHz/ 85W), 8 GB RAM, No Drive (4LFF NHP Cage), S100i; 1x500W PS	
Offer Elements 1x HPE 1TB SATA 7.2K LFF RW HDD (801882-B21)		Offer Elements 1x HPE 1TB SATA 7.2K LFF RW HDD (801882-B21)		Offer Elements 1x HPE 1TB SATA 7.2K LFF RW HDD (801882-B21)		Offer Elements 1x HPE 8GB 1Rx8 PC4-2666V-R Smart Kit (815097-B21), 1x HPE 1TB SATA 7.2K LFF RW HDD (801882-B21)	

PERFORMANCE

MicroServer Gen10	£470.00	ML30 Gen9	£710.00	ML110 Gen10	£979.00	ML350 Gen10	£1,534.00
P03698**-421 PERFMS-002 AMD X3421 4C 3.4GHz, 8 GB RAM, No Drive (4LFF NHP Cage)		P03705-425 PERFML30-001 Intel® Xeon® E3 1220v6 4C 3.0GHz 72W, 8 GB RAM, No Drive (4LFF HP Cage DVD)		P03685-425 PERFML110-001 Intel® Xeon® 3106 8C (1.7GHz/ 85W), 16 GB RAM, No Drive (4LFF HP Cage); 1 x 550W PS		877619-421 PERFML350-001 Intel® Xeon® 3106 8C (1.7GHz/ 85W), 16 GB RAM, No Drive (4LFF HP Cage) S100i; 1x500 PS	
Offer Elements 1x HPE 8GB 1Rx8 PC4-2400T-E STND Kit (862974-B21) 2x HPE 1TB SATA 7.2K LFF RW HDD (801882-B21), 1x HPE Ethernet 1GB 4-Port 331T Adapter (647594-B21)		Offer Elements 2x HPE 1TB SATA 7.2K LFF RW HDD (861691-B21)		Offer Elements 1x HPE 1TB SATA 7.2K LFF RW HDD (861686-B21)		Offer Elements 1x HPE 16GB 1Rx4 PC4-2666V-R Smart Kit (815098-B21) 2x HPE 1TB SATA 6G 7.2K LFF HDD (861686-B21)	
		ML30 Gen9	£1,003.00	ML110 Gen10	£1,243.00	ML350 Gen10	£1,963.00
		P03706-425 PERFML30-002 Intel® Xeon® E3-1230v6 4C 3.5GHz 72W, 8 GB RAM, No Drive (4LFF HP Cage DVD RW)		P03686-425 PERFML110-002 Intel® Xeon® 4108 8C (1.8GHz/ 85W), 16 GB RAM, No Drive (4LFF HP Cage); 1 x 550W PS		877621-421 PERFML350-002 Intel® Xeon® 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8SFF HP Cage); P408i-a; 1x800 FS RPS PS	
		Offer Elements 1x HPE 8GB 1Rx8 PC4-2400T-E STND Kit (862974-B21) 1x HPE 4TB SATA 6G 7.2K LFF HDD (872491-B21)		Offer Elements 2x HPE 1TB SATA 7.2K LFF RW HDD (861686-B21)		Offer Elements 1x HPE 16GB 1Rx4 PC4-2666V-R Smart Kit (815098-B21) 2x HPE 300GB SAS 10K SFF SC DS HDD (872475-B21) 1x HPE 800W FS Plat Ht Plg LH Pwr Sply Kit (865414-B21) 1x Redundant Fan Cage Kit (874572-B21)	

SOLUTION

MicroServer Gen10	£494.00	ML30 Gen9	£1,793.00	ML110 Gen10	£2,349.00	ML350 Gen10	£2,736.00
870208-B21 SOLUMS-001 MicroServer Gen10 SMB Offer, 1P AMD X3216 2C, 3.0GHz, 8 GB RAM, 1 x 1TB, 4 LFF NHP Cage, 8GB Internal USB Kit		P03707-XXX SOLUML30-001 ML30 Gen9 SMB Offer, 1P Xeon E3-1240v6 4C 3.7GHz, 2x 8 GB RAM, No Drive (8 SFF HP Cage), 8GB USB, 8GB Internal USB Kit		P03687-XXX SOLUML110-001 ML110 Gen10 SMB Offer, 1P Xeon 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8 SFF HP cage), 8 GB USB, 1 x 800W RPS PS, 8GB Internal USB Kit		P04674 - XXX SOLUML350-001 ML350 Gen10 SMB Offer, 1P Xeon 4110 8C (2.1GHz/ 85W), 16 GB RAM, No Drive (8SFF cage HP), 8GB USB, E-208i-a Controller, 800W RPS PS, 8GB Internal USB Kit	
Plus Top Selling Options 1 x 240GB SATA SSD 1 x SATA Enablement Kit Plus choice of: 1 x ClearOS Bronze/Silver or 1 x Windows Server Standard 3-3-3, Foundation Care 24x7		Plus Top Selling Options 3 x 1.2 TB SATA HDDs 2 x 240 GB SSD 1 x Smart Controller 1 x Smart Battery & Holder Kit 1 x Cable Kit 1 x Fan Plus choice of: HPE iLO Essentials 1 x ClearOS Bronze/Silver or 1 x Windows Server Standard 3-3-3, Foundation Care 24x7		Plus Top Selling Options 3 x 1.2 TB SATA HDDs 1 x 16GB RAM 2 x 240 GB SSD 1 x Smart Controller 1 x Smart Battery & Holder Kit 1 x 800W PS Plus choice of: HPE iLO Essentials 1 x ClearOS Bronze/Silver or 1 x Windows Server Standard 3-3-3, Foundation Care 24x7		Plus Top Selling Options 4 x 1.2 TB SAS HDDs 2 x 240 GB SSD 1 x 16GB RAM 1 x Redundant Fan Kit 1 x 800W PS Plus choice of: HPE iLO Advanced or Advanced Premium Edition including 3yr 24x7 Technical Support and Updates E-LTU or 1 x Windows Server Standard 3-3-3, Foundation Care 24x7	
MicroServer Gen10	£552.00						
P04923-421 SOLUMS-002/003 MicroServer Gen10 SMB Offer, 1P AMD X3421 4C, 3.4GHz, 8 GB RAM, 4 LFF NHP Cage, 8GB Internal USB Kit							
Plus Top Selling Options UTM Solution: 1 x 240GB SATA SSD 1 x SATA Enablement Kit. Also add 1 x 1TB HDD for Storage & Backup Plus choice of: 1 x ClearOS Bronze/Silver or 1 x Windows Server Standard 3-3-3, Foundation Care 24x7							

HPE Top Rack Offers Entry - June 2018

ENTRY

DL20 Gen9	£569.00	DL360 Gen10	£1,411.00	DL380 Gen10	£1,471.00	DL385 Gen10	£1,633.00
871428-B21 ENTDL20-001 DL20 Gen9 SMB Offer, 1P Intel G4560 2C, 3.5GHz, 8 GB RAM, No Drive (2LFF NHP Cage)		P01880-B21 ENTDL360-001 DL360 Gen10 SMB Offer, 1P Xeon 3104 6C 1.7GHz, 8 GB RAM, No Drive (4LFF HP Cage)		868709-B21 ENTDL380-001 DL380 Gen10 SMB Offer, 1P Xeon 3106 8C (1.7GHz), 16GB RAM, No Drive (8LFF NHP Cage), 1 x 500W PS		878712-B21 ENTDL385-001 DL385 Gen10 SMB Offer, AMD 1P 7251 8C (2.1GHz), 16GB RAM, No Drive (8LFF Cage), 1x500W PS	
Plus Offer Options 1 x 1TB HDD (801882-B21), 1 x 8GB RAM (862974-B21)		Plus Offer Options 1 x 1TB HDD (861691-B21) 1 x 8GB RAM (876181-B21)		Plus Offer Options 1 x 1 TB HDD (861691-B21)		Plus Offer Options 1 x 2TB HDD (872485-B21) 1 x 16GB RAM (838089-B21)	
				DL380 Gen10	£1,515.00		
				P06419-B21 ENTDL380-002 DL380 Gen10 SMB Offer, 1P Xeon-B 3104 6C (1.7GHz), 16GB RAM, No Drive (8LFF NHP Cage), 1 x 500W PS			
				Plus Offer Options 2 x 1TB HDD (861691-B21)			

HPE Top Rack Offers Performance - June 2018

PERFORMANCE

<p>DL20 Gen9 £725.00</p> <p>871429-B21 PERFDL20-001 DL20 Gen9 SMB Offer, 1P Xeon E3-1220v6 4C 3.0GHz, 8 GB RAM, No Drive (2LFF NHP Cage)</p> <p>Plus Offer Options 2 x 1TB HDD (861691-B21) 1 x 8GB RAM (862974-B21)</p>	<p>DL360 Gen10 £1,710.00</p> <p>867961-B21 PERFDL360-001 DL360 Gen10 SMB Offer, 1P Xeon 3106 8C 1.7GHz, 16GB RAM, No Drive (8SFF HP Cage)</p> <p>Plus Offer Options 2 x 300GB HDD (872475-B21), 1 x 16GB RAM (835955-B21) 1 x Smart Array P408i-a (804331-B21) 1 x 500W PS (865408-B21)</p>	<p>DL380 Gen10 £1,787.00</p> <p>826564-B21 PERFDL380-001 DL380 Gen10 SMB Offer, 1P Xeon 3106 8C (1.7GHz), 16GB RAM, No Drive (8SFF Cage), 1 x 500W PS</p> <p>Plus Offer Options 2 x 300GB HDD (872475-B21) 1 x 16GB RAM (835955-B21) 1 x Smart Array P408i-a (804331-B21) 1 x Smart Storage Battery (P01366-B21)</p>	<p>DL385 Gen10 £1,670.00</p> <p>878714-B21 PERFDL385-001 DL385 Gen10 SMB Offer, AMD 1P 7251 8C (2.1GHz), 16GB RAM, No Drive (8SFF Cage), 1x500W PS</p> <p>Plus Offer Options 2 x 300GB HDD (872475-B21) 1 x 16GB RAM (838089-B21)</p>
<p>DL20 Gen9 £1,063.00</p> <p>871430-B21 PERFDL20-002 DL20 Gen9 SMB Offer, 1P Xeon E3-1240v6 4C 3.7GHz, 16GB RAM, No Drive (4SFF HP Cage)</p> <p>Plus Offer Options 2 x 300GB SFF HDD (872475-B21) 1 x 16GB RAM (862976-B21)</p>	<p>DL360 Gen10 £1,925.00</p> <p>P06453-291 PERFDL360-002 DL360 Gen10 SMB Offer, 1P Xeon 4110 8C 2.1GHz, 16GB RAM, No Drive (8SFF HP Cage)</p> <p>Plus Offer Options 2 x 300GB HDD (872475-B21), 1 x 16GB RAM (835955-B21) 1 x 500W PS (865408-B21)</p>	<p>DL380 Gen10 £1,925.00</p> <p>P06420-B21 PERFDL380-002 DL380 Gen10 SMB Offer, 1P Xeon-S 4110 8C (2.1GHz), 16GB RAM, No Drive (8SFF Cage), 1 x 500W PS</p> <p>Plus Offer Options 2 x 300GB HDD (872475-B21) 1 x 16GB RAM (835955-B21) 1 x 500W PS (865408-B21)</p>	<p>DL385 Gen10 £3,049.00</p> <p>878718-B21 PERFDL385-002 DL385 Gen10 SMB Offer, AMD 1P 7301 16C (2.2GHz), 32GB RAM, No Drive (8SFF Cage), 1x500W PS</p> <p>Plus Offer Options 1 x Additional Processor (881170-B21) 2 x 600GB HDD (872477-B21) 2 x 16GB RAM (838089-B21) 1 x 500W Power Supply (865414-B21)</p>
	<p>DL360 Gen10 £2,111.00</p> <p>867962-B21 PERFDL360-003 DL360 Gen10 SMB Offer, 1P Xeon 4114 10C 2.2GHz, 16GB RAM, No Drive (8SFF HP Cage)</p> <p>Plus Offer Options 2 x 300GB HDD (872475-B21), 1 x 16GB RAM (835955-B21) 1 x 500W PS (865408-B21)</p>	<p>DL380 Gen10 £2,452.00</p> <p>P06421-B21 PERFDL380-003 DL380 Gen10 SMB Offer, 1P Xeon-S 4114 10C (2.2GHz), 32GB RAM, No Drive (8SFF Cage), 1 x 800W PS</p> <p>Plus Offer Options 2 x 300GB HDD (872475-B21) 1 x 32GB RAM (815100-B21) 1 x 800W PS (865414-B21)</p>	<p>DL385 Gen10 £3,316.00</p> <p>878720-B21 PERFDL385-003 DL385 Gen10 SMB Offer, AMD 1P 7401 24C (2.0GHz), 32GB RAM, No Drive (24SFF Cage), 1x800W PS</p> <p>Plus Offer Options 2 x 600GB HDD (872477-B21) 2 x 16GB RAM (838089-B21) 1 x 800W PS (865414-B21)</p>
	<p>DL360 Gen10 £3,701.00</p> <p>P06454-B21 PERFDL360-004 DL360 Gen10 SMB Offer, 1P Xeon-G 5118 12C</p> <p>Plus Offer Options 1 x Second Processor (860663-B21) 2 x 600GB HDD (872477-B21) 1 x 32GB RAM (815100-B21) 1 x Riser Kit (867982-B21)</p>	<p>DL380 Gen10 £4,433.00</p> <p>P06422-B21 PERFDL380-004 DL380 Gen10 SMB Offer, 1P Xeon-G 5118 12C (2.3GHz), 64GB RAM, No Drive (8SFF Cage), 2 x 800W PS</p> <p>Plus Offer Options 1 x Second Processor (826854-B21) 2 x 1.2TB HDD (872479-B21) 2 x 32GB RAM (815100-B21) 1 x Riser Kit (870548-B21)</p>	<p>DL385 Gen10 £5,802.00</p> <p>878722-B21 PERFDL385-004 DL385 Gen10 SMB Offer, AMD 2P 7451 24C (2.3GHz), 64GB RAM, No Drive (8SFF Cage), 2x800W PS</p> <p>Plus Offer Options 2 x 600GB HDD (872477-B21) 2 x 32GB RAM (838083-B21)</p>
	<p>DL360 Gen10 £5,469.00</p> <p>P06455-B21 PERFDL360-005 DL360 Gen10 SMB Offer, 1P Xeon-G 6130 16C 2.1GHz, 64GB RAM, No Drive (8SFF HP Cage)</p> <p>Plus Offer Options 1 x Second Processor (860687-B21) 2 x 600GB HDD (872477-B21), 2 x 32GB RAM (815100-B21) 1 x Riser Kit (867982-B21)</p>	<p>DL380 Gen10 £5,700.00</p> <p>P06423-B21 PERFDL380-005 DL380 Gen10 SMB Offer, 1P Xeon-G 6130 16C (2.1GHz), 64GB RAM, No Drive (8SFF Cage), 2 x 800W PS</p> <p>Plus Offer Options 1 x Second Processor (826866-B21) 2 x 1.2TB HDD (872479-B21) 2 x 32GB RAM (815100-B21) 1 x Riser Kit (870548-B21)</p>	

HPE Top Rack Offers Solution - June 2018

SOLUTION

DL20 Gen9	£889.00	DL360 Gen10	£2,370.00	DL380 Gen10	£2,638.00	DL385 Gen10	£3,089.00
<p>P06049-B21 SOLUDL20-001/002</p> <p>Unified Threat Management Storage & Backup & Virtualization</p> <p>DL20 Gen9 SMB Offer, 1P Xeon E3-1230v6 4C 3.5GHz, 8GB RAM, No Drive (4SFF HP Cage) 8GB Internal USB Kit</p>		<p>P05520-B21 SOLUDL360-001/002</p> <p>Multi-Function, Storage & Backup & Virtualization</p> <p>DL360 Gen10 SMB Offer, 1P Xeon 4110 8C (2.1GHz/ 85W), 16GB RAM, No Drive (8SFF HP Cage) 8GB Internal USB Kit</p>		<p>P05524-B21 SOLUDL380-001/002</p> <p>Multi-Function, Storage & Backup & Virtualization</p> <p>DL380 Gen10 SMB Offer, 1P Xeon 4110 8C (2.1GHz/ 85W), 16GB RAM, No Drive (8SFF HP Cage); 8GB Internal USB Kit</p>		<p>P05887-B21 SOLUDL385-001/002</p> <p>Multi-Function & Virtualization</p> <p>DL385 Gen10 SMB Offer, AMD 1P 7251 8C (2.1GHz), 16GB RAM, No Drive (8SFF Cage), 2x500W PS; 8GB Internal USB Kit</p>	
<p>Plus Offer Options</p> <p>1 x 8GB RAM (862974-B21) 1 x 24TB HDD (881457-B21) 2 x 240GB SSD (880295-B21)</p>		<p>Plus Offer Options</p> <p>1 x 16GB RAM (835955-B21) (for Multi-Function & Virtualization) 3 x 1.2TB HDD (872479-B21) 2 x 240GB SSD (880295-B21)</p>		<p>Plus Offer Options</p> <p>1 x Additional Processor (826846-B21) (for Virtualization) 1 (3 for Virtualization) x 16GB RAM (835955-B21) 3 x 1.2TB HDD (872479-B21) 2 x 240GB SSD (880295-B21)</p>		<p>Plus Offer Options</p> <p>+1 x Additional Processor (881171-B21) (for Virtualization) 1 (3 for Virtualization) x 16GB RAM (838089-B21) 3 x 1.2TB HDD (872479-B21) 2 x 240GB SSD (880295-B21)</p>	
<p>Plus choice of:</p> <p>iLO Essentials 1 x ClearOS Bronze/Silver or 1 x Windows Server Standard 3-3-3, Foundation Care 24x7</p>		<p>Plus choice of:</p> <p>HPE iLO Advanced Security 1 x ClearOS Bronze/Silver or 1 x Windows Server Standard 3-3-3, Foundation Care 24x7</p>		<p>Plus choice of:</p> <p>HPE iLO Advanced Security 1 x ClearOS Bronze/Silver or 1 x Windows Server Standard 3-3-3, Foundation Care 24x7</p>		<p>Plus choice of:</p> <p>HPE iLO Advanced Security 1 x ClearOS Bronze/Silver or 1 x Windows Server Standard 3-3-3, Foundation Care 24x7</p>	