



**Electronic Systems, Inc.**  
 10406 Lakeridge Parkway, Suite 1000,  
 Ashland, VA 23005

Quote#: QGPF-5532-1  
 Date: 01/06/2022  
 Expiration Date: 02/05/2022

Line	Description	Part Number	Unit Price	Qty	Ext. Price
13	Verge 9312 Hardware 4 Year Extended hardware warranty. 1.Must purchase within 90 days. MSRP \$40	8322124	\$ 25.28	4	\$ 101.12
14	Verge 9308 Hardware 4-year extended hardware warranty. 1. Must be purchased within 90 days of the hardware installation MSPR \$32	8322084	\$ 20.23	110	\$ 2,225.30
15	Algo 8301 single zone IP Paging Adapter with balanced line level and scheduler. MSRP \$385.00	AL-8301	\$ 348.88	1	\$ 348.88
16	Algo SIP Speaker/Clock Array.	AL-8190	\$ 878.52	127	\$ 111,572.04
17	Algo 8186 SIP Horn Speaker.	AL-8186	\$ 417.14	3	\$ 1,251.42
18	Algo SIP PoE+ CEILING SPEAKER.	AL-8198	\$ 479.08	14	\$ 6,707.12
19	Algo 1198 SATELLITE CEILING SPEAKER. *Requires 8198	AL-1198	\$ 219.95	41	\$ 9,017.95
20	Algo 8188 CEILING SPEAKER T-BAR BRACKETS. No charge Algo	AL-8188TBR	\$ 0.00	55	\$ 0.00
21	Shipping _ this price is estimated. Actual shipping charges will be applied on the Invoice.	Shipping	\$ 500.00	1	\$ 500.00
22	HPE Aruba 3810M 48G PoE+ 1-slot Switch - 48 Ports - Manageable - 3 Layer Supported - Modular - Twisted Pair - 1U High - Rack-mountable - TAA Compliance HEWLETT PACKARD ENTERPRISE	JL074A	\$ 2,528.87	6	\$ 15,173.22
23	HPE Care Pack Foundation Care Exchange Service - 1 Year Extended Service - Service - 24 x 7 Next Business Day - Service Depot - Exchange - Physical - TAA Compliance HEWLETT PACKARD ENTERPRISE	U7DF9E	\$ 436.48	6	\$ 2,618.88
24	HPE Aruba X372 54VDC 680W 100-240VAC Power Supply - TAA Compliance HEWLETT PACKARD ENTERPRISE	JL086A#ABA	\$ 253.40	12	\$ 3,040.80
25	HPE Aruba 3810M 4SFP+ Module - For Data Networking, Optical NetworkOptical Fiber10 Gigabit Ethernet - 10GBase-X4 x Expansion Slots - SFP+ - TAA Compliance HEWLETT PACKARD ENTERPRISE	JL083A	\$ 448.27	6	\$ 2,689.62
26	Aruba 10G SFP+ LC SR 300m OM3 MMF Transceiver - For Data Networking, Optical Network - 1 x LC 10GBase-SR Network - Optical Fiber - Multi-mode - 10 Gigabit Ethernet - 10GBase-SR - Plug-in Module - TAA Compliance HEWLETT PACKARD ENTERPRISE	J9150D	\$ 268.07	12	\$ 3,216.84
27	ESI Professional Services	TECH-HR-PS-SERVICE	\$ 41,454.00	1	\$ 41,454.00
28	Dinwiddie Middle School Structured cabling	Net100 (3rd Party)	\$ 66,035.84	1	\$ 66,035.84
28 item(s)			<b>Sub-Total</b>		<b>\$ 302,055.32</b>
			<b>Tax @ 0%</b>		<b>\$ 0.00</b>
			<b>Total</b>		<b>\$ 302,055.32</b>

**Notes**

Fairfax Public Schools Contract Number: 4400010766

**Terms & Conditions**

A signed delivery and acceptance of any product or service provided by ESI resulting from processing your approved quote/order constitutes transfer of title and the assumed risks and rewards of ownership. The description and/or depiction of products on this Site is a solicitation of your offer to purchase and does not constitute an offer to sell. Accordingly, price, availability, taxes, and shipping charges are subject to change without notice at any time due to realtime conditions. Your receipt of an electronic order confirmation does not constitute acceptance of the offer or confirmation of the price or availability of the products, and you will be notified prior to shipment in the event of any change in the price for, or availability of, any product you may order. ESI should be notified immediately regarding any product that arrives damaged during freight or DOA upon first use, so that we can expedite a replacement for you. Should a product experience problems during the normal warranty period, please contact the manufacturer for warranty procedures, or your ESI sales representative for assistance. Returns of products which are not damaged or defective are limited to unopened product, and are subject to a restocking fee. Such products must be returned 100% complete, in resalable condition with all manuals, blank warranty cards and other materials provided by the manufacturer, vendor or



**Electronic Systems, Inc.**  
 10406 Lakeridge Parkway, Suite 1000,  
 Ashland, VA 23005

Quote#: QGPF-5532-1  
 Date: 01/06/2022  
 Expiration Date: 02/05/2022

Title: Allworx Project

**Sales Associates**  
 Account Manager: Gilbert Taylor  
 Email: gilbert.taylor@xerox.com  
 Phone: 804-412-4415  
 Preparer: Gene Flores  
 Email: gene.flores@xerox.com

**Bill To:**  
 Purchase Agent  
 DINWIDDIE COUNTY SCHOOL BOARD  
 14016 BOYDTON PLANK ROAD  
 DINWIDDIE, VA 23841  
 Phone: (804)469-4190  
 Fax: 804-469-4197

**Ship To:**  
 TIM AMPY  
 DINWIDDIE MIDDLE SCHOOL  
 11608 COURTHOUSE ROAD  
 DINWIDDIE, VA 23841

<b>Customer PO:</b>	<b>Payment Method:</b> Company PO	<b>Net Terms:</b> 30	<b>Ship Via:</b> Ground
---------------------	--------------------------------------	-------------------------	----------------------------

<b>Shipping Instructions:</b>	<b>Carrier Account #:</b>
-------------------------------	---------------------------

Line	Description	Part Number	Unit Price	Qty	Ext. Price
1	Allworx Connect 731 VOIP COMMUNICATION SYSTEMS Designed for companies with up to 180 users per site.1 Includes 30 base users, 3 Gigabit network ports, 2 FXO ports, 2 FXS ports, 1 built-in T1 port, and 15-port voicemail with unified messaging. Supports up to 60 concurrent external calls. Includes 1 Allworx Reach™, unlimited Allworx Interact™, 1 Allworx Interact Professional, and 12 generic SIP device licenses. MSRP \$3250	8200104-731	\$ 1,958.03	1	\$ 1,958.03
2	Allworx Connect 731 Optional user expansion key — Expand Connect 731 from 31 to 50 users. MSRP \$1000 Free from Melissa Rowe	8211502	\$ 0.00	1	\$ 0.00
3	Allworx Connect 731 -- 51-100 User Key Optional user expansion key — Expand Connect 731 from 51 to 100 users. MSRP \$1500 Free from Allworx Melissa Rowe	8211503	\$ 0.00	1	\$ 0.00
4	Allworx Connect 731 -- 101-150 User Key Optional user expansion key — Expand Connect 731 from 101 to 150 users. MSRP \$1800	8211504	\$ 1,137.86	1	\$ 1,137.86
5	Allworx Connect 731 T1 License - Activate the T1 on Connect 731. MSRP \$350 2021 APEX rewards will be used by reseller	8211516	\$ 0.00	1	\$ 0.00
6	Allworx Connect 731 Reach (5) Connect 5 Reach applications for iOS or Android to Connect 731.1 2021 APEX rewards will be used by reseller	8211532-5	\$ 0.00	1	\$ 0.00
7	Allworx Softphone package of 5 for price of 4 Please provide 1 MAC address, MSRP \$800.00 2021 APEX rewards will be used by reseller	8020005	\$ 0.00	2	\$ 0.00
8	Allworx Connect 731 Reach Link Keep active voice calls on the Reach application connected as the mobile data network changes. Apex 2021 Rewards	8211530	\$ 0.00	1	\$ 0.00
9	Allworx Verge 9312: IP phone with 12 self-labeling programmable function buttons, Gigabit Ethernet, 4.3" color screen, Bluetooth@ wireless support. 8.2 or higher. MSRP \$359	8113120	\$ 265.45	4	\$ 1,061.80
10	Allworx Verge 9308: IP phone with 8 self-labeling programmable function buttons, Gigabit Ethernet, and 3.5" color screen. 8.2 or higher. MSRP \$299	8113080	\$ 198.46	110	\$ 21,830.60
11	Pyramid IP Sync Digital Clock, PoE, Black, 4x4 Red LED	SED4R4LDRB	\$ 389.00	26	\$ 10,114.00
12	Allworx Connect 731 Hardware & Software4-year extended hardware warranty and software upgrade key package. **1. Must be purchased within 90 days of the hardware installation.** MSRP \$1,800 Free from Allworx Melissa Rowe	8321535	\$ 0.00	1	\$ 0.00