

**A RESOLUTION OF THE MACON-BIBB COUNTY COMMISSION AUTHORIZING THE MAYOR TO EXECUTE AN AGREEMENT WITH EMC CORP., IN THE AMOUNT OF \$200,874.71, FOR THE PURCHASE OF A DATA PROTECTION APPLIANCE AND PROFESSIONAL DATA MIGRATION SERVICES, TO BE PAID FROM I.T.'S CAPITAL IMPROVEMENTS FUND – COMPUTERS AND HARDWARE LINE ITEM; AND FOR OTHER LAWFUL PURPOSES.**

*Purpose: To authorize the purchase of a Data Protection Appliance in order to increase data backup capacity and protect against malware and ransomware attacks.*

**WHEREAS**, the Macon-Bibb County Information Technology Department (“I.T.”) is responsible for maintaining the computer and network systems for all of Macon-Bibb County; and

**WHEREAS**, many government agencies have been the victim of ransomware or encryption attacks in recent times, which have caused them to lose valuable or critical data; and

**WHEREAS**, the best defense against ransomware attacks is to frequently back up computer systems in order to allow for the restoration of backup data, and minimal loss of information in the event of an attack; and

**WHEREAS**, EMC Corporation operates in Georgia under State Contract # SWC 99999-001-SPD0000139-0004, for the purpose of offering the sale of server and storage equipment to state and local government agencies at a percentage discount off of the manufacturer’s suggested retail price; and

**WHEREAS**, the price quoted by EMC Corporation includes professional data migration services, as well as three years of system support; and

**WHEREAS**, Procurement concurs with this award; and

**WHEREAS**, this resolution will benefit and promote the health, safety, morals and welfare of the citizens of the Macon-Bibb County.

**NOW, THEREFORE, BE IT RESOLVED** by the Macon-Bibb County Commission, and it is hereby so resolved by the authority of the same that the Mayor is authorized to execute an agreement with Dell Financial Services, LLC, in the amount of Two Hundred Thousand, Eight Hundred and Seventy-Four Dollars and Seventy-One Cents (\$200,874.71), for the purchase of a Dell EMC Integrated Data Protection Appliance, professional data migration services, and system support services to provide additional data backup protection to the Macon-Bibb County computer

system, in substantially the same form as attached hereto at Exhibit A, and incorporated herein by reference; and

**BE IT FURTHER RESOLVED** the Macon-Bibb County Commission hereby declares that the foregoing preamble and whereas provisions set forth hereinabove constitute, and shall be considered to be, substantive provisions of this Resolution and are hereby incorporated by reference into this provision.

**BE IT FURTHER RESOLVED** that in the event scrivener's errors shall be discovered in this Resolution or in the Exhibits hereto after the adoption hereof, the Macon-Bibb County Commission hereby authorizes and directs that each such scrivener's error shall be corrected in all multiple counterparts of this Resolution.

**BE IT FURTHER RESOLVED** the Macon-Bibb County Commission grants the Mayor the authority to take any and all further actions necessary to carry out the intents and purposes of this Resolution.

**BE IT FURTHER RESOLVED** that except as specifically provided herein, any and all ordinances or resolutions or parts of ordinances or resolutions in conflict with this Resolution shall be and the same hereby are repealed, and this Resolution shall be in full force and effect from and after its adoption.

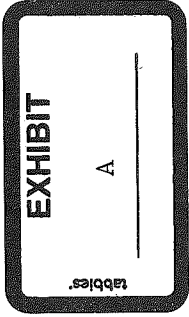
**BE IT FURTHER RESOLVED** this Resolution shall become effective immediately upon its approval by the Mayor or upon its adoption into law without such approval.

**APPROVED AND ADOPTED** this \_\_\_\_ day of \_\_\_\_\_, 2019.

By: \_\_\_\_\_  
ROBERT A.B. REICHERT, Mayor

(SEAL) Attest: \_\_\_\_\_  
JANICE S. ROSS, Clerk of Commission

Quote



Quote Prepared By: DANIEL MORRISON  
 Email: daniel.morrison@dell.com  
 Quote #: 6002597484 V05  
 Date: 20.06.2019  
 Valid Until: 20.07.2019  
 Contract #: NVP STORAGE-MNWN-109 (GEORGIA)  
 CMC ID:  
 Payment Terms: NET 30



EMC Corporation  
 176 South Street  
 HOPKINTON MA 01748  
 USA

Item	Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #	Annual Maintenance Renewal Price (USD)	Renewal Price Validity Period																																												
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<b>DP5800</b>	<b>INTEGRATED DATA PROTECTION APPL 5800</b>	1		\$463,130.12	\$384,398.00	74.62%	\$117,523.27																																																
	DP5800 BASE APPLIANCE CONTROLLER	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	DP APPL RACK 40U SNGL PHASE - DELL	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	PWR CORD 1PH US&JAP RACK DUAL-DP APPL	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	DP APPLIANCE NETWORK SWITCH	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	XCVR 300 M SFP OPTICS	2	EA	1,908.00	1,583.64	74.62%	484.17	0.00	MNWN-109																																														
	10 M LC TO LC CABLE KIT	2	EA	121.85	101.14	74.62%	30.92	0.00	MNWN-109																																														
	DS60 SHELF 30X4TB SAS HDD G3 DP APPL	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	DPFACINSTL5800-DP	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	IDPA_DP5800_CUBE	1	EA	461,100.27	382,713.22	74.62%	117,008.18	0.00	MNWN-109																																														
	DP APPLIANCE NETWORK SWITCH FACTIT	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	DPAPPLG14COMPUTENODE	3	EA	0.00	0.00	0.00%	0.00	0.00																																															
	PROSUPPORT W/MISSION CRITICAL-HARDWARE	1	EA	221,328.00	183,702.24	74.62%	56,163.90	36	MNWN-109	23,401.62	EOPS																																												
<b>Hardware Sub-total</b>				<b>\$463,130.12</b>	<b>\$384,398.00</b>	<b>74.62%</b>	<b>\$117,523.27</b>																																																
<b>Hardware Wty and Maint Sub-total</b>				<b>\$221,328.00</b>	<b>\$183,702.24</b>	<b>74.62%</b>	<b>\$56,163.90</b>			<b>\$23,401.62</b>																																													
	DDOS 6.2 IDPA=IA	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	IDPA_2-3	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	458-002-264	2	EA	0.00	0.00	0.00%	0.00	0.00																																															
	M-PSM-SW-DD-DD1	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	458-002-258	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	456-112-812	1	EA	0.00	0.00	0.00%	0.00	0.00																																															
	456-113-302	1	EA	0.00	0.00	0.00%	0.00	0.00			Not Specified																																												

Quote



EMC Corporation  
176 South Street  
HOPKINTON MA 01748  
USA

Quote Prepared By: DANIEL MORRISON  
Email: daniel.morrison@dell.com  
Quote #: 6002597484 V05  
Date: 20.06.2019  
Valid Until: 20.07.2019  
Contract #: NVP STORAGE-MNWWNC-109 (GEORGIA)  
CMC ID:  
Payment Terms: NET 30

Sold To:	Bill To:	Ship To:	Install At:	End User:
MACON BIBB COUNTY	MACON BIBB COUNTY	MACON BIBB COUNTY		CITY OF MACON
200 CHERRY ST MACON GA 31201 USA	200 CHERRY ST MACON GA 31201 USA	200 CHERRY ST MACON GA 31201 USA		700 POPLAR ST MACON GA 31201 USA

Item	Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #	Annual Maintenance Renewal Price (USD)	Renewal Price Validity Period
456-113-300	IDPA CTRL FS 800GB 0.8TB RAW =CF	4	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-301	IDPA BU APP ENABLER=IA	1	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-307	IDPA MSM ENABLER=IA	1	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-309	PLUGIN FOR IDPA VREALIZE AUTOMATION=IA	1	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-308	IDPA VREALIZE ENABLER=IA	1	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-303	IDPA BU SEARCH ENABLER=CA	1	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-340	DATA PROTECTION CENTRAL=IA	1	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-324	IDPA DP5800 BASE OE=IA	1	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-306	IDPA ANALYTICS ENABLER=CB	120	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-304	IDPA BACKUP G ENABLER=CC	120	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-305	IDPA TARGET PROTOCOL ENABLER=CA	120	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-326	IDPA TARGET REPL 1TB RAW ENABLER=CB	120	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-780	IDPA BOOST FS=CA	120	EA	0.00	0.00	0.00%	0.00	0.00			
456-113-325	IDPA TARGET BOOST 1TB RAW ENABLER=CB	120	EA	0.00	0.00	0.00%	0.00	0.00			
M-PSM-SW-DD-DD1	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	EA	0.00	0.00	0.00%	0.00	36		Not Specified	
<b>Software Sub-total</b>				\$0.00	\$0.00	0.00%	\$0.00			\$0.00	Not Specified
<b>Software Wty and Maint Sub-total</b>				\$0.00	\$0.00	0.00%	\$0.00			\$0.00	Not Specified
DPAPPL_5800	ANCHOR DP APPLIANCE 5800	1	EA	0.00	0.00	0.00%	0.00	0.00			
<b>Software Sub-total</b>				\$0.00	\$0.00	0.00%	\$0.00			\$0.00	
<b>Software Wty and Maint Sub-total</b>				\$0.00	\$0.00	0.00%	\$0.00			\$0.00	
<b>ProDeploy Plus</b>											
CE-PDPDPDTC0001	1 TRAINING CREDIT VALID 1YR (PDP DP)	900	EA	900.00	882.00	33.50%	598.53			MNWWNC-109	
PS-PDP-P30IDPA	30DAYPOSTDEPLOYASSIST IDPA	1	EA	240.00	235.20	34.25%	157.80			MNWWNC-109	
PS-PDP-IDPAAEDP	PDP FOR IDPA DP5X SERIES	1	EA	10,761.00	10,545.78	34.25%	7,075.54			MNWWNC-109	

Quote



EMC Corporation  
176 South Street  
HOPKINTON MA 01748  
USA

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Email: daniel.morrison@dell.com  
Quote #: 6002597484 V05  
Date: 20.06.2019  
Valid Until: 20.07.2019  
Contract #: NVP STORAGE-MINWNC-109 (GEORGIA)  
CMC ID:  
Payment Terms: NET 30

<b>Sold To:</b> MACON BIBB COUNTY	<b>Bill To:</b> MACON BIBB COUNTY	<b>Ship To:</b> MACON BIBB COUNTY	<b>Install At:</b> CITY OF MACON	<b>End User:</b> CITY OF MACON
200 CHERRY ST MACON GA 31201 USA	200 CHERRY ST MACON GA 31201 USA	200 CHERRY ST MACON GA 31201 USA	700 POPLAR ST MACON GA 31201 USA	

Item	Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #	Annual Maintenance Renewal Price (USD)	Renewal Price Validity Period
<b>Services Sub-total</b>											
PS-PDADT-ODPDTECH	PD ADDL DEPL TIME: 8HR ONSITE DPD TECH	2	EA	8,200.00	8,036.00	34.25%	5,391.64		MINWNC-109		
<b>Services Sub-total</b>											
				\$8,200.00	\$8,036.00	34.25%	\$5,391.64				

Configuration Sub-total

Hardware Sub-total	\$463,130.12	\$384,398.00	74.62%	\$117,523.27
Software Sub-total	\$0.00	\$0.00	0.00%	\$0.00
Prepaid HW Maintenance Sub-total	\$221,328.00	\$183,702.24	74.62%	\$56,163.90
Prepaid SW Maintenance Sub-total	\$0.00	\$0.00	0.00%	\$0.00
Services Sub-total	\$20,101.00	\$19,698.98	34.21%	\$13,223.51
<b>Configuration Total</b>	<b>\$704,569.12</b>	<b>\$587,799.22</b>	<b>73.47%</b>	<b>\$186,910.68</b>

SYSTEM	EMC GRANULAR RECOVERY FOR MICROSOFT	1								
458-002-484	EMC GRANULAR RECOVERY MICROSOFT HIGH-C	120	EA	0.00	0.00	0.00%	0.00			
M-PSM-SW-DD-H1	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	EA	0.00	0.00	0.00%	0.00	36		Not Specified

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	<b>Software Sub-total</b>			\$0.00	\$0.00	0.00%	\$0.00				
	Software Wty and Maint Sub-total			\$0.00	\$0.00	0.00%	\$0.00				Not Specified
	<b>Configuration Sub-total</b>										

Software Sub-total	\$0.00	0.00%	\$0.00	\$0.00
Prepaid SW Maintenance Sub-total	\$0.00	0.00%	\$0.00	\$0.00
<b>Configuration Total</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>\$0.00</b>	<b>\$0.00</b>

DP5800 Sub-total

Hardware Sub-total	\$463,130.12	74.62%	\$117,523.27
Prepaid HW Maintenance Sub-total	\$221,328.00	74.62%	\$56,163.90
Services Sub-total	\$20,101.00	34.21%	\$13,223.51
<b>Configuration Total</b>	<b>\$704,559.12</b>	<b>73.47%</b>	<b>\$186,910.68</b>

PS-PDADT-ODPDTECH 3 EA 12,300.00 12,054.00 34.25% 8,087.46 MNWNC-109

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PS-BAS-AVMIGM	EMC MIGRATION FOR MULTI AVAMAR OS	1	EA	8,360.00	8,192.80	34.25%	5,496.84		MNWN-109		
				<b>\$20,660.00</b>	<b>\$20,246.80</b>	<b>34.25%</b>	<b>\$13,584.30</b>				

Services Sub-total

Proposal Summary

Hardware Summary	\$463,130.12	\$384,398.00	74.62%	\$117,523.27
Software Summary	\$0.00	\$0.00	0.00%	\$0.00
Services Summary	\$40,761.00	\$39,945.78	34.23%	\$26,807.81

Prepaid HW Maintenance Summary	\$221,328.00	\$183,702.24	74.62%	\$56,163.90
Prepaid SW Maintenance Summary	\$0.00	\$0.00	0.00%	\$0.00

Total Products and Services (USD)				\$200,494.98
Total Freight (USD)				\$379.73
Total Price (USD)				\$200,874.71

Quote



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200 CHERRY ST MACON GA 31201 USA	200 CHERRY ST MACON GA 31201 USA										
700 POPLAR ST MACON GA 31201 USA	700 POPLAR ST MACON GA 31201 USA										

**Notes:**  
The above quote is based on the STATE OF GEORGIA CONTRACT NUMBER 98999-SPD-T20150930-0002 AND EMC NASPO VALUEPOINT MASTER PRICE AGREEMENT NUMBER: MNWWNC-109

**Agreed by the undersigned, authorized Customer representative:**

By (Sign): \_\_\_\_\_  
Name (Print): \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

Rev: 7 OCT 2017



**MACON-BIBB COUNTY PROCUREMENT DEPARTMENT  
BID AWARD RECOMMENDATION**

6/28/19	COMMODITY OR DESC	PROJECT	GL ACCT CODE/ BUDGET	Procurement Facilitator
7/10/19		Professional Services	310.1535.542400 Capital Improvement Funds/ IT Dept Computers & Hardware	Nan Tharpe

The following documents are included with this recommendation:

- Buyer's Award Recommendation (this form)
- Administrative Transmittal Form
- Secretary of State
- Statewide Contract
- Copy of Recommended Vendor's Quote

After reviewing all proposals, the committee recommends:  Award as Follows  Reject all proposals, Re-solicit

VENDOR NAME	AMOUNT
EMC Corporation	\$200,874.74

If recommending other than the lowest proposer, please answer the following:

Did the low proposer meet the requirements of the bid?  Yes  No  N/A

REQUIREMENT AS STATED IN THE BID	HOW LOW BIDDER DID NOT MEET THE SPECIFICATION

Indicate why proposal should be rejected:  Over budget  No One Meets Specifications  Other  N/A

REJECTION JUSTIFICATION

Award Requirements:  HOLD FOR MBCC AWARD  HOLD FOR MBCC ACTION

COMMENTS

Details of solicitation process:

COMMENTS
Requisition 2019-1700 is a request for Professional Services for Integrated Data Protection for Macon-Bibb County. EMC Corporations has prior experience with this type of services with a Statewide Contract (99999-001-spd0000139-0004). EMC Corporation is recommended for award of Professional Services (1) year contract for Information Technology (IT) Department for Macon-Bibb County. Procurement concurs with this award recommendation.

I have read the recommendation prepared by the department and agree with their recommendation.  Yes  No

TITLE	SIGNATURE	DATE
Procurement Facilitator	<i>Nan Tharpe</i>	7/10/19
Senior Procurement Officer	<i>Channing K. Johnson</i>	7/11/19

**Requisition Contact  
Information**

**2019-1699**

**EMC CORPORATION**

Contacts:

Chris Delp  
Dell Technologies/ Data Protection Solutions  
770-354-9742  
[Chris.delp@dell.com](mailto:Chris.delp@dell.com)

Procurement Officer:

Nan Tharpe      803-0536  
[ntharpe@maconbibb.us](mailto:ntharpe@maconbibb.us)

Requesting Dept:

IT Department  
Sharon Juhan  
621-6393

# STATE OF GEORGIA

## Secretary of State

Corporations Division

313 West Tower

2 Martin Luther King, Jr. Dr.

Atlanta, Georgia 30334-1530

Annual Registration

\*Electronically Filed\*

Secretary of State

Filing Date: 03/20/2019 15:46:14

### BUSINESS INFORMATION

**BUSINESS NAME** : EMC CORPORATION  
**CONTROL NUMBER** : J716637  
**BUSINESS TYPE** : Foreign Profit Corporation  
**JURISDICTION** : Massachusetts

### BUSINESS INFORMATION CURRENTLY ON FILE

**PRINCIPAL OFFICE ADDRESS** : 176 SOUTH ST, HOPKINTON, MA, 01748-2208, USA  
**REGISTERED AGENT NAME** : CORPORATION SERVICE COMPANY  
**REGISTERED OFFICE ADDRESS** : 40 TECHNOLOGY PKWY SOUTH, #300, NORCROSS, GA, 30092, USA  
**REGISTERED OFFICE COUNTY** : Gwinnett

OFFICER	TITLE	ADDRESS
MICHAEL DELL	CEO	ONE DELL WAY, ROUND ROCK, TX, 78682, USA
RICHARD J ROTHBERG	Secretary	176 SOUTH STREET, HOPKINTON, MA, 01748, USA
THOMAS W SWEET	CFO	176 SOUTH STREET, HOPKINTON, MA, 01748, USA

### UPDATES TO ABOVE BUSINESS INFORMATION

**PRINCIPAL OFFICE ADDRESS** : 176 SOUTH ST, HOPKINTON, MA, 01748-2208, USA  
**REGISTERED AGENT NAME** : CORPORATION SERVICE COMPANY  
**REGISTERED OFFICE ADDRESS** : 40 TECHNOLOGY PARKWAY SOUTH, SUITE 300, NORCROSS, GA, 30092, USA  
**REGISTERED OFFICE COUNTY** : Gwinnett

OFFICER	TITLE	ADDRESS
MICHAEL S DELL	CEO	ONE DELL WAY, ROUND ROCK, TX, 78682, USA
RICHARD JAY ROTHBERG	Secretary	176 SOUTH STREET, HOPKINTON, MA, 01748, USA
THOMAS W SWEET	CFO	176 SOUTH STREET, HOPKINTON, MA, 01748, USA

### AUTHORIZER INFORMATION

**AUTHORIZER SIGNATURE** : JANET MERRITT BAWCOM  
**AUTHORIZER TITLE** : Officer

## State of Georgia Statewide Standard Contract Form

Solicitation Title <b>Enterprise Infrastructure</b>	Solicitation Number <b>99999-SPD0000139</b>	Contract Number <b>99999-001-SPD0000139-0004</b>
--	--	---

1. This Contract is entered into between the Agency and the Contractor named below:

Agency's Name <b>Department of Administrative Services</b>	(hereafter called Agency)
Contractor's Name <b>EMC Corporation</b>	(hereafter called Contractor)

2. Contract to Begin: <b>NOVEMBER 9, 2018</b>	Date of Completion: <b>NOVEMBER 8, 2021</b>	Renewals: <b>7 ANNUAL RENEWALS</b>
--	--	---------------------------------------

3. Performance Bond, if any:	Other Bonds, if any:
------------------------------	----------------------

4. Authorized Person to Receive Contract Notices for Agency:	Authorized Person to Receive Contract Notices for Contractor: <b>legalnotices@dell.com; Rita Roles rita.roles@dell.com</b>
--	---

5. The parties agree to comply with the terms and conditions of the following attachments which are by this reference made a part of the Statewide Contract:

Attachment 1: <b>Statewide Contract for Goods and Ancillary Services</b>
Attachment 2: <b>Solicitation (referenced above)</b>
Attachment 3: <b>Contractor's Final Response</b>

**IN WITNESS WHEREOF, this Contract has been executed by the parties hereto.**

6. **Contractor**

Contractor's Name (If other than an individual, state whether a corporation, partnership, etc.)  
**EMC Corporation**

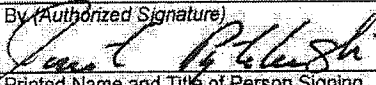
By (Authorized Signature) 	Date Signed <b>9/21/18</b>
--	-------------------------------

Printed Name and Title of Person Signing  
**Loretta Ortman, Sr Contracts Manager**

Address  
**176 South Street, Hopkinton MA**

7. **Agency**

Agency Name  
**Department of Administrative Services**

By (Authorized Signature) 	Date Signed <b>Nov. 8, 2018</b>
--	------------------------------------

Printed Name and Title of Person Signing  
**Smet Pylkowski, Deputy State Purchasing officer**

Address  
**200 Piedmont Ave SE, Suite 1308 West Tower Atlanta, GA 30334**



# Statewide Contract Information Sheet

<b>Statewide Contract Number</b>	99999-001-SPD0000139-0004	<b>NIGP Code</b>	20491, 20591, 20600, 20687, 20689, 20987, 91767, 92047, 96258
<b>Name of Contract</b>	Enterprise Infrastructure		
<b>Effective Date</b>	November 9, 2018	<b>Expiration Date</b>	November 8, 2021
<b>Contract Table of Contents</b>			
<b>Suppliers Awarded</b>	7	<b>Contract Information</b>	<b>Mandatory Contract</b>
<b>Contract Information for Supplier</b>			<b>Page Number</b>
			2
<b>Additional Contract Information</b>			
<b>General Contract Information</b>			3
<b>Ordering Instructions</b>			4



## Supplier Information Sheet

Contract Information	
<b>Statewide Contract Number</b>	99999-001-SPD0000139-0004
<b>PeopleSoft Supplier Number</b>	000016228
<b>Supplier Name &amp; Address</b>	
EMC Corporation 176 South Street Hopkinton, MA 01748	
<b>Contract Administrator</b>	
Tiffany Pabst Contract Program Manager Tiffany.pabst@dell.com Phone: 1-877-598-4915  <b>EMC Customer Service:</b> 1-866-438-3622	
<b>Contact Details</b>	
<b>Ordering Information</b>	Tiffany Pabst Contract Program Manager Tiffany.pabst@dell.com Phone: 1-877-598-4915
<b>Remitting Information</b>	4246 Collections Center Dr. Lock Box #4246 Chicago, IL 60693
<b>Discounts</b>	(see cost sheet) _____
<b>Payment Terms</b>	Net 30 Days



<b>Bid Offer includes</b>	State and Local Government
<b>Acceptable payment method</b>	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

**General Contract Information**

DOAS competed and awarded the Statewide Contracts for Enterprise Infrastructure by Category. The Categories of Enterprise Infrastructure that each supplier's contract award includes are identified on the Information Sheet for the Supplier.

Manufacturers submitted proposals to provide Server and Storage equipment and related services at a percentage discount off manufacturer's suggested retail price (MSRP) as shown on the cost sheet for the relevant supplier and category. The suppliers responding to the Post Warranty Maintenance category provided discounts off support service costs.

All discounts shown are minimum discounts, and suppliers may provide additional or deeper discounts to state and local agencies under the Statewide Contract.

Agencies should ask for "Academic pricing" if they are obtaining quotes for schools, colleges or administrative offices of educational organizations. The discounts available may differ depending on the type of academic organization; academic organizations receive significantly lower prices or significantly deeper discounts from many hardware manufacturers.

Agencies must place purchase orders prior to acquiring hardware or services.

**AWARDED CATEGORY (EMC)**

Category 2: Storage – DAS, iSCSI, NAS, FCS and AAS and related professional services



## ORDERING INSTRUCTIONS

Statewide Contract ID: 99999-001-SPD0000139-0004 – EMC

### How to Purchase

1. Complete list of products requiring coverage
2. Review the Supplier's Cost Sheet
3. Contact Supplier & request a quote under the SWC
4. Issue a Purchase Order (PO). Please remember to include the SWC ID No (see above).

**NOTE:** If you are required to issue a PO each fiscal year you must indicate the original contract number and lease number that was in effect at that time

5. Purchase Orders are written out to Paramount
6. To place an order, submit purchase orders to Tiffany Pabst at [tiffany.pabst@dell.com](mailto:tiffany.pabst@dell.com). He can be contacted at 1-877-598-4915.

### How to Pay:

This item should be purchased using either a Purchase Order or a Procurement Card (P-card). For more information regarding how to obtain or use a P-card, Contact the State Cards Program Manager at [cardprograms@doas.ga.gov](mailto:cardprograms@doas.ga.gov).

For detailed P-card Information, [click here](#) to visit the State's P-card web site.

## DOAS Contact Information

### Eric Mercier

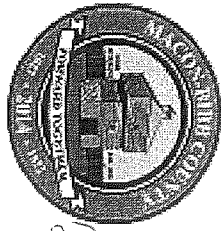
Contract Management Assistant  
[eric.mercier@doas.ga.gov](mailto:eric.mercier@doas.ga.gov)  
404.463.1540

For Team Georgia Marketplace question(s)

### Procurement Help Desk

Telephone: (404) 657-6000  
Email: [procurementhelp@doas.ga.gov](mailto:procurementhelp@doas.ga.gov)





2019-1699  
 IT Dept  
 Cassandra Bussell  
 803-2304

# Requisition Report

Detail Listing

Requisition 2019-00001699  
 Description Data Protection  
 Department 1535 Information Technology  
 Vendor 326 <DELL-COMPUTER-GGRP--  
 Category Standard  
 Status Open  
 One Time Message

Item 1	Description	Quantity	U/M	Price per Unit	Detail Description	Status	Vendor Part Number	Contract Number	Discount	Amount	Voided	Discounted	Expensed	Remaining	Encumbered
	Computer Accessories and Supplies - Data Protection	1.0000	EA	200,874.74					0%	200,874.74	.00	.00	.00	200,874.74	
	G/L Account														
	310.1535.542400 (Capital Improvements Fund .Information														
	Technology.Computers & Hardware)														
	Project														
	Amount														
	200,874.74														

7/9 - Requested updated quote from Vendor  
 7/10 - New Vendor Application

Grand Totals	Requisitions	1	Amount	Voided	Discounted	Expensed	Remaining	Encumbered
			\$200,874.74	\$0.00	\$0.00	\$0.00	\$200,874.74	\$200,874.74



EMC Corporation  
6 South Street  
Pikinton MA 01748  
USA

Quote

Quote Prepared By: DANIEL MORRISON  
Email: daniel.morrison@dell.com  
Quote #: 6002597484 V05  
Date: 20.06.2019  
Valid Until: 20.07.2019  
Contract #: NVP STORAGE-MNWNVC-109 (GEORGIA)  
CMC ID:  
Payment Terms: NET 30

Bill To:	MACON BIBB COUNTY	Ship To:	MACON BIBB COUNTY	Install At:	CITY OF MACON	End User:	CITY OF MACON
200 CHERRY ST MACON GA 31201 USA		200 CHERRY ST MACON GA 31201 USA				700 POPULAR ST MACON GA 31201 USA	

Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #	Annual Maintenance Renewal Price (USD)	Renewal Price Validity Period
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ITEM 1	1	EA	0.00	0.00	0.00%	0.00				
INTEGRATED DATA PROTECTION APPL 6800										
DP5800 BASE APPLIANCE CONTROLLER	1	EA	0.00	0.00	0.00%	0.00				
DP APPL RACK 40U SINGL PHASE - DELL	1	EA	0.00	0.00	0.00%	0.00				
PWR CORD 1PH US&JAP RACK DUAL-DP APPL	1	EA	0.00	0.00	0.00%	0.00				
DP APPLIANCE NETWORK SWITCH	1	EA	0.00	0.00	0.00%	0.00				
XCVR 300 M SFP OPTICS	2	EA	1,908.00	1,593.64	74.62%	484.17		MNWNVC-109		
10 M LC TO LC CABLE KIT	2	EA	121.85	101.14	74.62%	30.92		MNWNVC-109		
DS60 SHELF 30X4TB SAS HDD G3 DP APPL	1	EA	0.00	0.00	0.00%	0.00				
DP5800 FACTORY INSTALL KIT	1	EA	0.00	0.00	0.00%	0.00				
ACINSTL5800-DP	1	EA	0.00	0.00	0.00%	0.00				
ACINSTL5800-DP	1	EA	0.00	0.00	0.00%	0.00				
DP5800 CUBE	1	EA	461,100.27	382,713.22	74.62%	117,008.18		MNWNVC-109		
DP APPLIANCE NETWORK SWITCH FACKIT	1	EA	0.00	0.00	0.00%	0.00				
DPAPPLG14COMPUTENODE	3	EA	0.00	0.00	0.00%	0.00				
MPNODE-G14-DP	3	EA	0.00	0.00	0.00%	0.00				
PROSUPPRT WMISSON CRITICAL-HARDWARE	1	EA	221,328.00	183,702.24	74.62%	56,163.90	36	MNWNVC-109	23,401.62	EOPS
M-PSM-HW-DD-DD1										
Hardware Sub-total			\$463,130.12	\$384,398.00	74.62%	\$117,523.27			\$23,401.62	
Hardware Why and Maint Sub-total			\$221,328.00	\$183,702.24	74.62%	\$56,163.90				

S-62-DP	1	EA	0.00	0.00	0.00%	0.00				
INTEGRATED DATA PROTECTION APP V2_3=IA	1	EA	0.00	0.00	0.00%	0.00				
IDPA CAPACITY ENABLER=CB	2	EA	0.00	0.00	0.00%	0.00				
PROSUPPRT WMISSON CRITICAL-SOFTWARE	1	EA	0.00	0.00	0.00%	0.00				
IDPA DP5800 ENV CONFIG	1	EA	0.00	0.00	0.00%	0.00	36			
DP APPLIANCE SOLUTION=IA	1	EA	0.00	0.00	0.00%	0.00				
IDPA SINGLE FED REPORTING SERVER=IA	1	EA	0.00	0.00	0.00%	0.00				



C Corporation  
 South Street  
 POKINTON MA 01748

Quote

Quote Prepared By: DANIEL MORRISON  
 Email: daniel.morrison@dell.com  
 Quote #: 6002597484 V05  
 Date: 20.06.2019  
 Valid Until: 20.07.2019  
 Contract #: NVP STORAGE-MNWNC-109 (GEORGIA)  
 CMC ID:  
 Payment Terms: NET 30

<b>Bill To:</b>	CON BIBB COUNTY	<b>Ship To:</b>	MACON BIBB COUNTY	<b>Install At:</b>	CITY OF MACON
	200 CHERRY ST MACON GA 31201 USA		200 CHERRY ST MACON GA 31201 USA		700 POPULAR ST MACON GA 31201 USA

Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #	Annual Maintenance Renewal Price (USD)	Renewal Price Validity Period
113-300 IDPA CTRL FS 800GB 0.8TB RAW=CF	4	EA	0.00	0.00	0.00%	0.00				
113-301 IDPA BU APP ENABLER=IA	1	EA	0.00	0.00	0.00%	0.00				
113-307 IDPA MSM ENABLER=IA	1	EA	0.00	0.00	0.00%	0.00				
113-309 PLUGIN FOR IDPA VREALIZE AUTOMATION=IA	1	EA	0.00	0.00	0.00%	0.00				
113-308 IDPA VREALIZE ENABLER=IA	1	EA	0.00	0.00	0.00%	0.00				
113-303 IDPA BU SEARCH ENABLER=CA	1	EA	0.00	0.00	0.00%	0.00				
113-340 DATA PROTECTION CENTRAL=IA	1	EA	0.00	0.00	0.00%	0.00				
113-324 IDPA DP5800 BASE OE=IA	1	EA	0.00	0.00	0.00%	0.00				
113-306 IDPA ANALYTICS ENABLER=CB	120	EA	0.00	0.00	0.00%	0.00				
113-304 IDPA BACKUP G ENABLER=CC	120	EA	0.00	0.00	0.00%	0.00				
113-305 IDPA TARGET PROTOCOL ENABLER=CA	120	EA	0.00	0.00	0.00%	0.00				
113-326 IDPA TARGET REPL 1TB RAW ENABLER=CB	120	EA	0.00	0.00	0.00%	0.00				
113-780 IDPA BOOST FS=CA	120	EA	0.00	0.00	0.00%	0.00				
113-325 IDPA TARGET BOOST 1TB RAW ENABLER=CB	120	EA	0.00	0.00	0.00%	0.00				
M-P-SM-SW-DD-DD1 PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	EA	0.00	0.00	0.00%	0.00	36			Not Specified
<b>Software Sub-total</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>\$0.00</b>				
<b>Software Why and Maint Sub-total</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>\$0.00</b>				Not Specified
PPL_5800 ANCHOR DP APPLIANCE 5800	1	EA	0.00	0.00	0.00%	0.00				
<b>Software Sub-total</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>\$0.00</b>				
<b>Software Why and Maint Sub-total</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>\$0.00</b>				

Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #	Annual Maintenance Renewal Price (USD)	Renewal Price Validity Period
113-300 IDPA CTRL FS 800GB 0.8TB RAW=CF	4	EA	0.00	0.00	0.00%	0.00				
113-301 IDPA BU APP ENABLER=IA	1	EA	0.00	0.00	0.00%	0.00				
113-307 IDPA MSM ENABLER=IA	1	EA	0.00	0.00	0.00%	0.00				
113-309 PLUGIN FOR IDPA VREALIZE AUTOMATION=IA	1	EA	0.00	0.00	0.00%	0.00				
113-308 IDPA VREALIZE ENABLER=IA	1	EA	0.00	0.00	0.00%	0.00				
113-303 IDPA BU SEARCH ENABLER=CA	1	EA	0.00	0.00	0.00%	0.00				
113-340 DATA PROTECTION CENTRAL=IA	1	EA	0.00	0.00	0.00%	0.00				
113-324 IDPA DP5800 BASE OE=IA	1	EA	0.00	0.00	0.00%	0.00				
113-306 IDPA ANALYTICS ENABLER=CB	120	EA	0.00	0.00	0.00%	0.00				
113-304 IDPA BACKUP G ENABLER=CC	120	EA	0.00	0.00	0.00%	0.00				
113-305 IDPA TARGET PROTOCOL ENABLER=CA	120	EA	0.00	0.00	0.00%	0.00				
113-326 IDPA TARGET REPL 1TB RAW ENABLER=CB	120	EA	0.00	0.00	0.00%	0.00				
113-780 IDPA BOOST FS=CA	120	EA	0.00	0.00	0.00%	0.00				
113-325 IDPA TARGET BOOST 1TB RAW ENABLER=CB	120	EA	0.00	0.00	0.00%	0.00				
M-P-SM-SW-DD-DD1 PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1	EA	0.00	0.00	0.00%	0.00	36			Not Specified
<b>Software Sub-total</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>\$0.00</b>				
<b>Software Why and Maint Sub-total</b>			<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00%</b>	<b>\$0.00</b>				



2 Corporation  
South Street  
KINTON MA 01748

Quote

Quote Prepared By: DANIEL MORRISON  
Email: daniel.morrison@dell.com  
Quote #: 6002597484 V05  
Date: 20.06.2019  
Valid Until: 20.07.2019  
Contract #: NVP STORAGE-MNWNC-109 (GEORGIA)  
CMC ID:  
Payment Terms: NET 30

Bill To: MAON BIBB COUNTY  
Ship To: MAON BIBB COUNTY  
Install At: CITY OF MAON

CHERRY ST 200 CHERRY ST 700 POPULAR ST  
MAON GA 31201 MAON GA 31201 MAON GA 31201  
USA USA USA

Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #	Annual Maintenance Renewal Price (USD)	Renewal Price Validity Period
Services Sub-total			\$11,901.00	\$11,662.98	34.19%	\$7,831.87				
PD ADDL DEPL TIME: 8HR ONSITE DPD TECH	2	EA	8,200.00	8,036.00	34.25%	5,391.64		MNWNC-109		
Services Sub-total			\$8,200.00	\$8,036.00	34.25%	\$5,391.64				
Configuration Sub-total										

Hardware Sub-total	\$463,130.12	\$384,398.00	74.62%	\$117,523.27
Software Sub-total	\$0.00	\$0.00	0.00%	\$0.00
Prepaid HW Maintenance Sub-total	\$221,328.00	\$183,702.24	74.62%	\$56,163.90
Prepaid SW Maintenance Sub-total	\$0.00	\$0.00	0.00%	\$0.00
Services Sub-total	\$20,101.00	\$19,698.98	34.21%	\$13,223.51
Configuration Total	\$704,559.12	\$587,799.22	73.47%	\$186,910.58

ITEM	EMC GRANULAR RECOVERY FOR MICROSOFT	1	EA	0.00	0.00	0.00%	0.00	0.00%	0.00	36	Not Specified
102-484	EMC GRANULAR RECOVERY MICROSOFT HIGH-C	120	EA	0.00	0.00	0.00%	0.00	0.00%	0.00	36	Not Specified
M-PSM-SW-DD-H1	PROSUPPORT WIMMISSION CRITICAL-SOFTWARE	1	EA	0.00	0.00	0.00%	0.00	0.00%	0.00	36	Not Specified



Corporation  
South Street  
KINTON MA 01748

Quote

Quote Prepared By: DANIEL MORRISON  
Email: daniel.morrison@dell.com  
Quote #: 6002597494 V05  
Date: 20.06.2019  
Valid Until: 20.07.2019  
Contract #: NVP STORAGE-MNWNC-109 (GEORGIA)  
CMC ID:  
Payment Terms: NET 30

To: ON BIBB COUNTY  
Bill To: MACON BIBB COUNTY  
Ship To: MACON BIBB COUNTY  
Install At: CITY OF MACON  
End User:

CHERRY ST  
ON GA 31201  
200 CHERRY ST  
MACON GA 31201  
USA  
200 CHERRY ST  
MACON GA 31201  
USA  
700 POPLAR ST  
MACON GA 31201  
USA

Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #	Annual Maintenance Renewal Price (USD)	Renewal Price Validity Period
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Software Sub-total			\$0.00	\$0.00	0.00%	\$0.00				
Software Wty and Maint Sub-total			\$0.00	\$0.00	0.00%	\$0.00			Not Specified	

Configuration Sub-total

Software Sub-total	\$0.00	\$0.00	0.00%	\$0.00
Prepaid SW Maintenance Sub-total	\$0.00	\$0.00	0.00%	\$0.00
Configuration Total	\$0.00	\$0.00	0.00%	\$0.00

DP5800 Sub-total

Hardware Sub-total	\$463,130.12	74.62%	\$117,523.27
Prepaid HW Maintenance Sub-total	\$221,328.00	74.62%	\$56,163.90
Services Sub-total	\$20,101.00	34.21%	\$13,223.61
Configuration Total	\$704,559.12	73.47%	\$186,910.68

DADT-OOPDTECH PD ADDL DEPL TIME: 8HR ONSITE DPD TECH 3 EA 12,300.00 12,054.00 34.25% 6,087.46 MNWNC-109



EMC Corporation  
 South Street  
 WILMINGTON MA 01748

Quote

Quote Prepared By: DANIEL MORRISON  
 Email: daniel.morrison@dell.com  
 Quote #: 8002597494 V05  
 Date: 20.06.2019  
 Valid Until: 20.07.2019  
 Contract #: NVP STORAGE-MNWN-109 (GEORGIA)  
 CMC ID:  
 Payment Terms: NET 30

Bill To: MAON BIBB COUNTY      Ship To: MAON BIBB COUNTY      Install At: CITY OF MAON      End User: CITY OF MAON

CHERRY ST      200 CHERRY ST      200 CHERRY ST      700 POPLAR ST  
 MAON GA 31201      MAON GA 31201      MAON GA 31201      MAON GA 31201  
 USA      USA      USA      USA

Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #	Annual Maintenance Renewal Price (USD)	Renewal Price Validity Period
EMC MIGRATION FOR MULTI AVAMAR QS	1	EA	8,360.00	8,192.80	34.25%	5,496.84		MNWN-109		
Services Sub-total			\$20,560.00	\$20,246.80	34.25%	\$13,584.30				

Proposal Summary

Hardware Summary	\$463,130.12	\$384,398.00	74.62%	\$117,523.27
Software Summary	\$0.00	\$0.00	0.00%	\$0.00
Services Summary	\$40,761.00	\$39,945.78	34.23%	\$26,807.81

Prepaid HW Maintenance Summary	\$221,328.00	\$183,702.24	74.62%	\$56,163.90
Prepaid SW Maintenance Summary	\$0.00	\$0.00	0.00%	\$0.00

Total Products and Services (USD)	\$200,494.98
Total Freight (USD)	\$379.73
Total Price (USD)	\$200,874.71



Corporation  
South Street  
KINTON MA 01748

Quote

Quote Prepared By: DANIEL MORRISON  
Email: daniel.morrison@dell.com  
Quote #: 6002597494 V05  
Date: 20.06.2019  
Valid Until: 20.07.2019  
Contract #: NVP STORAGE-MNWN-C-109 (GEORGIA)  
CMC ID:  
Payment Terms: NET 30

Bill To: MACON BIBB COUNTY      Ship To: MACON BIBB COUNTY      Install At: CITY OF MACON      End User: CITY OF MACON

CHERRY ST      200 CHERRY ST      200 CHERRY ST      700 POPULAR ST  
MACON GA 31201      MACON GA 31201      MACON GA 31201      MACON GA 31201  
USA      USA      USA      USA

Description	Qty	UOM	Total List Price (USD)	Total Contract Price (USD)	Discount	Extended Price (USD)	Months	Contract #	Annual Maintenance Renewal Price (USD)	Renewal Price Validity Period

Notes:  
The above quote is based on the STATE OF GEORGIA CONTRACT NUMBER 999999-SPD-1720150930-0002 AND EMC NASPO VALLEPOINT MASTER PRICE AGREEMENT NUMBER: MNWNC-109

Agreed by the undersigned, authorized Customer representative:

By (Sign): \_\_\_\_\_

Name (Print): \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Rev: 7 OCT 2017

# DELL EMC INTEGRATED DATA PROTECTION APPLIANCE

Dell EMC Integrated Data Protection Appliance (IDPA) provides comprehensive and converged data protection. The pre-integrated appliance is simple to deploy and scale, and supports a diverse application ecosystem, including support for modern applications like MongoDB, Hadoop, and MySQL.



Integrated Data Protection Appliance

Enjoy faster time to protection with an integrated solution that brings together protection storage, protection software, search, and analytics in a single appliance. Extend data protection seamlessly to private and public clouds with native cloud tiering. Gain business agility with a solution that is fast and modern—your data is protected more efficiently and can be recovered quicker. You'll get the high value you've come to expect from Dell EMC, the number one data protection provider, with industry leading deduplication and overhead free scaling.

## Specifications

Table 1. IDPA PERFORMANCE AND CAPACITY

	DP5300	DP5800	DP8300	DP8800
<b>MAXIMUM THROUGHPUT</b>	24 TB/hr.	32 TB/hr.	41 TB/hr.	68 TB/hr.
<b>MAX LOGICAL CAPACITY<sup>1</sup></b>	350 TB to 6.5 PB	1.4 to 14.4 PB	1.9 to 36 PB	6.2 to 50 PB
<b>W/ CLOUD TIERING</b>	Not Available	4.2 to 43.2 PB	5.7 to 108 PB	18.6 to 150 PB
<b>MAX USABLE CAPACITY</b>	34 to 130 TB	144 to 288 TB	192 to 720 TB	624 to 1 PB
<b>W/ CLOUD TIERING</b>	Not Available	Up to 864 TB	Up to 2.16 PB	Up to 3 PB
<b>PROCESSOR</b>	Intel Xeon	Intel Xeon	Intel Xeon	Intel Xeon
<b>DRIVE TYPE</b>	SAS 4 TB	SAS 4 TB	SAS 4 TB	SAS 4 TB
<b>BUILT-IN NETWORKING</b>	6x40GbE Customer uplinks. Each Quad SFP port can be split to 4x10GbE uplinks			

<sup>1</sup> Mix of typical enterprise backup data (file systems, databases, email, developer files). The low end of capacity range represents a full backup weekly or monthly, incremental backup daily or weekly, to system capacity. The top end of the range represents full backup daily, to system capacity. All capacity values are calculated using Base10 (i.e., 1 TB = 1,000,000,000,000 bytes).

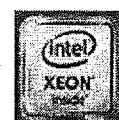




Table 2. IDPA PHYSICAL SPECIFICATIONS AND ENVIRONMENTALS<sup>2</sup>

	DP5300	DP5800	DP8300	DP8800
<b>WEIGHT (LBS)</b>	462 lbs.	450 lbs.	734 lbs.	846 lbs.
<b>DIMENSIONS</b>	40U rack Height: 75 in (190.8 cm); Width: 24.0 in (61.1 cm); Depth: 39.0 in (99.2 cm)			
<b>POWER</b>				
<b>100-120/200-240V~</b>	1,968 VA	1,989 VA	3,117 VA	3,865 VA
<b>50/60 HZ</b>				
<b>THERMAL RATING (BTU/HR)</b>	5,833	5,935	9,479	14,243
<b>OPERATING TEMPERATURE/ ALTITUDE<sup>3</sup></b>	10°C to 35°C, 35°C at 7,500 ft.	10°C to 35°C, 35°C at 7,500 ft.	10°C to 35°C, 35°C at 7,500 ft.	10°C to 35°C, 35°C at 7,500 ft.
<b>NON-OPERATING (TRANSPORTATION) TEMPERATURE</b>	-40°C to +65°C (-40°F to +149°F)	-40°C to +65°C (-40°F to +149°F)	-40°C to +65°C (-40°F to +149°F)	-40°C to +65°C (-40°F to +149°F)
<b>OPERATING HUMIDITY</b>	20% to 80% non-condensing	20% to 80% non-condensing	20% to 80% non-condensing	20% to 80% non-condensing

Table 3. IDPA REGULATORY APPROVALS

	DP5300	DP5800	DP8300	DP8800
<b>SAFETY</b>	UL 60950-1, CSA 60950-1, EN 60950-1, IEC 60950-1, GS, SABS, GOST, IRAM			
<b>EMISSIONS</b>	FCC Class A, EN 55022, CISPR 22, VCCI, BSMI, MIC, ICES-003			
<b>IMMUNITY</b>	EN 55024, CISPR 24			
<b>POWER LINE HARMONICS</b>	EN 61000-3-2			

## SOFTWARE

### SOFTWARE FEATURES

IDPA features integrated backup application, dynamic analytics with predictive forecasting, and elastic search. All software features are preconfigured for the complete solution.

<sup>2</sup> Does not include the environmental requirements for capacity shelves. For a specific IDPA capacity configuration, the appropriate capacity for the installed DS60 Expansion shelves must be added to the configuration (see below).

<sup>3</sup> Derate 1.1°C/1,000 ft. above 7,500 ft. to 10,000 ft.

## SYSTEM MANAGEMENT

IDPA provides streamlined management with intuitive search and advanced analytics that aggregate on premise and cloud data protection environments through a simple interface. Customizable dashboards provide visibility and the ability to drill-down to system-level details. Empower application and line of business users with self-service protection management capabilities.

## IDPA RACK

### POWER CONFIGURATION

Single phase is standard, optional 3-phase. Four power inlet connections. Two power domains (base and extended), each redundant

### PLUG TYPES

NEMA L6-30p or IEC 60309 332P6

### POWER CAPACITY

200-240 V~, single-phase, 47-63 Hz 4,800 VA (base configuration) 9,600 VA (extended configuration)

### AC PROTECTION

30 A site circuit breaker on each power domain

### DIMENSIONS

40U available rack capacity

Height: 75 in (190.8 cm); Width: 24.0 in (61.1 cm); Depth: 39.0 in (99.2 cm)

Weight: 380 lbs. (173 kg) when empty

## DS60 EXPANSION SHELF

### EXTERNAL INTERFACE (HOST/EXPANSION)

Quad 8 lane 12 Gb/s serial attached SCSI II (SAS) ports per Link Control Card (LCC). Half of each port is blocked allowing the use of standard mini-SAS-HD connectors. One port is used for the host connection and the other is used for expansion. The host controller runs at 6Gb/s to the DS60.

### CONNECTOR TYPE

SFF-8088 connectors (mini-SAS)

### SAS CABLE LENGTH

Up to 5 meters

### DISK DRIVES

60-drive bays per DS60 expansion shelf, support low profile, one inch high, 3.5-inch form factor drives

Drives Choices: SAS (6 Gb/s), 3 TB or 4 TB, and 7200 RPM

### DIMENSIONS

Height: 8.75 in (22.23 cm) 5U (4U plus 1U cable management tray)

Width including rails: 17.50 in (44.45 cm)

Depth (chassis only): 34.5 in (87.63 cm)

Maximum depth (fully configured): 36.4 in (92.46 cm)

Weight: 225.0 lbs. (90.7 kg) (with 60 HDD installed)

## **OPERATIONAL**

Power (VA): 980 VA or 931W (200-240V ~, 47 to 63 Hz)

Thermal Rating: 3177 BTU/hr.

### Operating:

Ambient temperature: 41° F to 104° F (5° C to 40° C)

Temperature gradient: 18° F/hr. (10° C/hr.)

Relative humidity extremes: 20% to 80% noncondensing

Elevation: -50 to 7500 ft. (-16 to 2300 m)

### Non-Operating (Transportation):

Ambient temperature: -40° F to 149° F (-40° C to 65° F)

Temperature gradient: 45° F/hr. (25° C/hr.)

Relative humidity: 10% to 90% noncondensing

Elevation: -50 to 35,000 ft. (-16 to 10,600 m)

## **CONTACT US**

To learn more, contact your local representative or authorized reseller.



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Dell EMC believes the information in this document is accurate as of its publication date. The information is subject to change without notice.

**Tharpe, Nancy**

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**From:** Lavender, Brett  
**Sent:** Friday, May 17, 2019 12:33 PM  
**To:** Moffett, Keith  
**Cc:** Moore, Julie; Iulucci, Christy; Juhan, Sharon  
**Subject:** RE: Baltimore Hit With Second Ransomware Attack in a Year, NASCIO Midyear Coverage  
**Attachments:** ProjectRedemption.png; Macon Bibb County Govt DP5800 - 6002597484v02.xlsx; Dell AV Migration PS for Macon Bibb 6002892225v01.xlsx; Dell DP5800 specs.pdf

Keith,

Attached are:

- "Project Redemption" Summary (**Total Project Cost \$200,874.74**)
- Dell EMC Integrated Data Protection Appliance (IDPA), Quote Number 6002597484 V02 (Georgia State Contract NVP STORAGE-MNWNC-109) **\$185,379.74**
- Data Migration, Quote Number 6002892225 V01 (Georgia State Contract NVP STORAGE-MNWNC-109) **\$15,495.00**
- Dell EMC DP5800 Specification Sheet

*NOW COMBINE ON QUOTE ~~6002597484~~ V05*

Thank you.

Brett

**Brett W. Lavender, CPM®, CGCIO™**

Chief Information Officer  
Macon-Bibb County Government  
Information Technology Department  
200 Cherry Street, Suite 401  
Macon, GA 31201  
Email: [blavender@maconbibb.us](mailto:blavender@maconbibb.us)  
Mobile: (478) 832-0014  
Main: (478) 751-7245

Macon-Bibb IT Helpdesk: (478) 803-2533  
Macon-Bibb IT Helpdesk Website: <https://helpdesk.maconbibb.us>

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---

**From:** Moffett, Keith <KMoffett@maconbibb.us>  
**Sent:** Friday, May 17, 2019 8:24 AM  
**To:** Lavender, Brett <BLavender@maconbibb.us>  
**Cc:** Moore, Julie <JMoore@maconbibb.us>; Iulucci, Christy <CIulucci@maconbibb.us>  
**Subject:** FW: Baltimore Hit With Second Ransomware Attack in a Year, NASCIO Midyear Coverage

Brett,  
Please forward the quote for the additional data storage so we can do a supplement for this budget year.

KM

---

**From:** GovTech Today <[newsletters@govtech.com](mailto:newsletters@govtech.com)>  
**Sent:** Wednesday, May 8, 2019 10:49 AM  
**To:** Moffett, Keith <[KMoffett@maconbibb.us](mailto:KMoffett@maconbibb.us)>  
**Subject:** Baltimore Hit With Second Ransomware Attack in a Year, NASCIO Midyear Coverage



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MAY 8, 2019

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- **Confronting Washington, D.C.'s Unique Cybersecurity Challenge**

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**Engage Citizens and Speed Innovation with a Connected Community**  
Civic leaders who digitize their systems—like utilities, public safety, and transportation—generate widespread social and economic

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## TOP STORIES

### **For Second Time in a Year, Baltimore Hit With Ransomware**

Officials have shut down a majority of the city's servers as a precaution, according to a spokesperson for the mayor's office. Meanwhile, core services like fire, police and emergency medical services remain operational. [READ MORE](#)

### **New Homes Must Be EV Charger-Ready Under New Seattle Rule**

A new law in Seattle will require new home construction with off-street parking to be wired for electric vehicle charging units, part of a push by the city and the state of Washington toward EVs. [READ MORE](#)

### **Advanced Drone Technology Spreads Its Wings in Ohio**

A new high-tech radar system called SkyVision, developed by Ohio's Department of Transportation and the Air Force Research Laboratory, will allow drones to fly beyond the visual line of sight. [READ MORE](#)

### **Code for America Gears Up for Annual Summit in Oakland**

The leading civic tech organization, known for its disruptive approach to using technology in government, will welcome a wide range of guests, including speakers from the private sector, public sector and nonprofits. [READ MORE](#)

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## *QUESTION OF THE DAY*

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How much does this 3-D printed dress weigh?

ANSWER

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**Infrastructure that Transcends Time**

Civic leaders are worried about service delivery and staying competitive. Digitize physical infrastructure to engage better with citizens, build resilience, and evolve with future innovation.

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*MORE HEADLINES*

**San Francisco, Oakland Weigh First Facial Recognition Bans**

**Orlando, Fla., Looks for Consultant to Guide Smart City Plan**

**Norwell, Mass., Decides Against Electronic Votes at Meetings**

**Syracuse, N.Y., Delays 5G in Hopes of Tightening Regulations**

**Philadelphia Mayor, Controller Clash On New Voting Machines**

**Electric Vehicle Fees Rankle Ohio Drivers, Advocates**

**Portland, Mich., Sees Hope After New Broadband Survey**

**IT, Computer Upgrades Will Address Security for Rural County**

**Bill Governing Driverless Vehicles Advances in Louisiana**

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*EDITOR'S CHOICE*

**Michigan Selects Longtime IT Veteran Jack Harris as New CTO**

**FirstNet Reports Usage Milestones, New Technologies**

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**Civic Engagement, Surveys Come Together in Polco-NRC  
Merger**

**More Than 250 'Free-Floating' EVs Hit Sacramento Streets**

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*INDUSTRY RESOURCES*

**Election Cybersecurity in the Cloud**

**How Government Can Unleash the Power of Data and Analytics**

**Creating Better Communities**

**MORE PAPERS**

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out of data storage capacity  
failure of Backup and  
Recovery systems imminent  
(less than 90 days).

Actions Required:  
Full replacement including  
Maintenance and Support.  
Data Migration.

Cost: \$200,874.74

<b>Bibb Audio (Court Reporting)</b>	<b>Legacy Mainframe</b>
<b>Civil Magistrate Files</b>	<b>Legacy Website Servers</b>
<b>Computer Updates</b>	<b>LOGOS (Code Enforcement, Business</b>
<b>DECA (New Court Reporting System)</b>	<b>Licenses, etc.)</b>
<b>Department File Drives</b>	<b>MUNIS Legacy System</b>
<b>Document Sharing Server</b>	<b>New Computer Setup Files (Imaging)</b>
<b>Domain Controllers (5)</b>	<b>New Tax Commissioner Finance System</b>
<b>Drug Court Files</b>	<b>New World Backups</b>
<b>E-911 Computer Aided Dispatch</b>	<b>New World Business Analytics</b>
<b>E-911 Files</b>	<b>New World Databases</b>
<b>Economic &amp; Community Development Files</b>	<b>New World Reports</b>
<b>EMA Databases and Files</b>	<b>New World Software</b>
<b>EMAIL Servers on Premise (2)</b>	<b>Personal Home Drives</b>
<b>Enterprise Database Servers</b>	<b>Planning And Zoning Files</b>
<b>Individual Workstation Backups (5)</b>	<b>Project Documents (PDOX)</b>
<b>Industrial Authority Database</b>	<b>Public Works Files</b>
<b>Industrial Authority eSuite</b>	<b>Sheriff's Dept Files</b>
<b>Industrial Authority Reports</b>	<b>Solicitor Video Files (DUI Videos)</b>
<b>Industrial Authority Software</b>	<b>Solid Waste Files</b>
<b>IT Databases</b>	<b>Superior Court Data</b>