

Cisco Email Security

Ordering Guide for GPL

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Contents

Introduction	4
Purpose	4
Product Overview	4
Order Requirements	5
Scope	5
Cisco Email Security Appliance Ordering Guidelines	6
New Email Security Product Names	6
Understanding the Offerings	6
Physical Appliances	7
Cisco Smart Net Total Care Service.....	8
Software Subscription Licenses	9
Software Subscription Support	9
FIPS-Compliant Products	13
Software License Agreements.....	13
Accessories	14
High-Level Summary of a Cisco Email Security Appliance Price List Transaction	17
Cisco Commerce.....	18
Cisco Service Contract Center	18
Cisco Software Fulfillment and Infrastructure Technology (SWIFT) Tool	19
Placing an Order	19
Quote-to-Deployment Process for Cisco Price List	19
Try and Buy (TAB)	20
Postorder Process	21
End of Evaluation.....	21
Additional Resources	21
Cisco Cloud Email Security Ordering Guidelines	21
Understanding the Product Portfolio on the GPL	21
Cloud Email Security Product Options	21
Seat-Based Bands	23
Term-Based Subscription Options.....	24
Flexible Billing Option using the Subscription Billing Platform (SBP)	24
Worldwide Availability for the GPL	25
Cloud Email Security Trial Products	25
Understanding the Cloud Email Security Ordering Process on the GPL.....	25
Summary	25
Placing a Cloud Email Security Order on the GPL.....	26
Quoting Process.....	26
Ordering Process Overview.....	26
Cisco Hybrid Email Security Ordering Guidelines	27
Understanding the Offerings	27
License Re-distribution request.....	27
Multi-Line Bundle Licenses	27
Software Subscription Licenses	27
Placing an Order	29
Quote-to-Deployment Process for Cisco Price List	29
ZixGateway with Cisco Technology	29
Cisco Software Subscription	30

Cisco Services	31
Cisco Technical Services	31
Appendices	31
Cisco Email Security Appliance Appendix A: SKUs	31
Cisco Email Security Appliance Appendix B: Example Quote.....	48
Cisco Email Security Appliance Appendix C: Additional Information	49
Encryption Orders Placed in Russia	49
Delivery Mode	49
China Hardware	49
Fiber Hardware.....	49
Cisco Cloud Email Security Appendix A: GPL SKUs	50
Cisco Cloud Email Security Appendix B: Mapping IronPort Price List Parts to the GPL	63
Cisco Hybrid Email Security Appendix A: All Part Numbers.....	64
Cisco Hybrid Email Security Appendix B: Example Quotes for Hybrid.....	77
Email Security Order	77
Hybrid Email Security Support	77

Introduction

Purpose

This ordering guide is designed to help Cisco sales teams, partners, and qualified distributors order Cisco® Email Security solutions and ZixGateway with Cisco Technology (ZCT) available on the Global Price List (GPL). This guide will help you:

- Understand the Cisco Email Security Appliance, Cloud Email Security, and Hybrid Email Security product portfolio, including Advanced Malware Protection (AMP) and related encryption options.
- Understand specific Cisco Email Security Global Price List offers and identify the right ones for your customers.
- Ensure that the right SKUs and quantities are configured and ordered to reduce the risk of order rejection.
- Provide information about the end-to-end quote-to-fulfillment process in Cisco Commerce Workspace and the Cisco Service Contract Center for these offers. Note that Cloud Email Security is available for order only through Cisco Commerce.

Product Overview

The Cisco Email Security Appliance (previously known as IronPort Email Security) is an all-in-one email security appliance that offers simple, fast deployment, with few maintenance requirements, low latency, and low operating costs. It now includes layered defense (for example, Advanced Malware Protection) to stop a broad array of sophisticated email-based threats. The Cisco Email Security Virtual Appliance lets businesses deploy email security quickly and easily, wherever and whenever needed. “Set and forget” technology frees staff after the automated policy settings go live. The solution then automatically forwards security updates to Cisco’s cloud-based threat intelligence solution. Threat intelligence data is refreshed in the email appliance every 3 to 5 minutes, providing up-to-date threat defense responses hours or days before other vendors. Flexible deployment options and smooth integration with existing infrastructure make this appliance an excellent fit for changing business needs.

Cisco Cloud Email Security (previously known as IronPort Hosted Email Security) is one of the fastest-growing product lines within the Cisco security portfolio. Cloud Email Security provides strong email security and exceptional threat protection for organizations of all sizes. Cloud Email Security builds on the value of the Cisco network infrastructure that customers have already deployed and encourages the incremental adoption of Cisco security solutions. Customers can procure the service based on the number of users. The Cloud Email Security capabilities have been further enhanced for seat-based purchase with the integration of Advanced Malware Protection (AMP), providing file reputation and file sandboxing.

Cisco Hybrid Email Security is a unique service offering that facilitates the deployment of your email security both on premises and in the cloud. Like Cisco Cloud Email Security, this hybrid service gives customers the ability to retain access to—and visibility of—both their on-premises and their cloud infrastructure. Its comprehensive reporting and message tracking also provides for highly flexible email administration. This service includes licenses for running on-premises Cisco Email Security Appliances (physical and virtual) and the Cisco Cloud Email Security service. The only additional purchase required is hardware if physical appliances will be deployed.

There are now bundles for inbound and premium security that are designed for customers who use Microsoft Office 365 as their mailbox solution. The bundles are identical to the standard inbound and premium security bundles, except that they do not contain Antivirus, because multiple AV engines are already bundled by Microsoft as part of Office 365. The minimum seat count for Cloud Email Security has also been lowered to 100 with the introduction of S1 and S2 user tiers to match the Email Security Appliance tier structure.

ZixGateway with Cisco Technology (ZCT) is one of two email encryption services designed for customers with stringent privacy requirements that do not allow for use of keys stored in the cloud. ZCT is a fully on-premises solution and utilizes locally-stored encryption keys. It works in conjunction with our Cisco Email Security Appliance (ESA) by using its content filtering to identify messages requiring encryption.

Order Requirements

All Cisco Email Security orders require the following during order entry. Email addresses will be used to communicate with direct contacts during the provisioning and network configuration:

- End-user email address (do not submit an email alias)
- Cisco account manager (security sales specialist) email address
- Cisco or partner sales engineer email address

Failure to provide email addresses will delay the order provisioning process beyond the 3-day service-level agreement (SLA).

Scope

This ordering guide provides information about Cisco Email Security products and ZixGateway with Cisco Technology available on the Cisco Global Price List. It does not address the ordering of Cloud Email Security from the previous IronPort price list.

Notes:

Additional documentation and product literature for the Cisco Email Security Appliance are available at: <http://www.cisco.com/c/en/us/products/security/email-security-appliance/index.html>.

A full description of Cisco Email Security Appliance along with the detailed terms and conditions for the solution is available at: http://www.cisco.com/web/about/doing_business/legal/service_descriptions/docs/Cisco_IronPort_Cloud_Email_Security_Service_Description.pdf.

Additional documentation and product literature for Cisco Cloud Email Security are available at: http://www.cisco.com/web/products/security/cloud_email/index.html.

A full description of Cisco Cloud Email Security along with the detailed terms and conditions for the service is available at: http://www.cisco.com/web/about/doing_business/legal/service_descriptions/docs/Cisco_IronPort_Cloud_Email_Security_Service_Description.pdf.

Additional documentation and product literature for the Cisco Hybrid Email Security offering is available at: http://www.cisco.com/c/en/us/products/collateral/security/cloud-email-security/datasheet_c78-734189.html.

Additional documentation and product literature for ZixGateway with Cisco Technology is available at: <http://www.cisco.com/c/en/us/products/security/zixgateway-cisco-technology/index.html>.

Any order will be subject to the detailed terms and conditions set out therein.

Cisco Email Security Appliance Ordering Guidelines New Email Security Product Names

In 2012, Cisco renamed its email security products to remove the IronPort name in favor of more straightforward and descriptive names that reflect the deployment method (Table 1).

Table 1. Cisco Email Security Product Naming

	Previous Product Names	New Product Names
Email Security	Cisco IronPort Email Security Appliance	Cisco Email Security Appliance Cisco Email Security Virtual Appliance
	Cisco IronPort Encryption Appliance	Cisco Registered Envelope Service
	Cisco IronPort Encryption Appliance	ZixGateway with Cisco Technology
	Cisco IronPort Cloud Email Security	Cisco Cloud Email Security
	Cisco IronPort Hybrid Cloud Email Security	Cisco Hybrid Email Security
	Cisco IronPort Managed Email Security	Cisco Managed Email Security
Security Management	Cisco IronPort Security Management Appliance	Cisco Content Security Management Appliance Cisco Content Security Management Virtual Appliance

Understanding the Offerings

Cisco Email Security Appliance solutions encompass two platforms (email security and security management). There are three offer categories across each of these platforms (physical hardware appliances; software subscriptions, including software support; and Cisco Smart Net Total Care™ hardware support). Figure 1 shows an overview of the offerings.

Figure 1. Cisco Email Security Overview

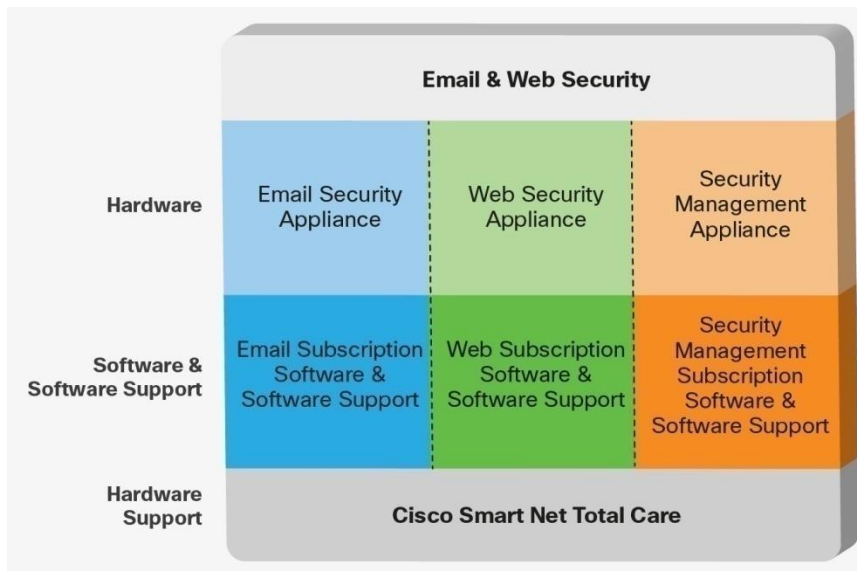


Table 2 lists Cisco Email Security product lines that are available through Cisco Price Lists.

Table 2. Cisco Email Security Offerings

Product Name	Description
Cisco Email Security	<p>Cisco Email Security offerings provide protection against email threats, reduce downtime associated with email-borne malware, simplify the administration of corporate mail systems, and reduce the burden on technical staff while offering insight into mail system operation.</p> <p>Cisco Email Security Appliances include the following components:</p> <ul style="list-style-type: none"> • Email Security Appliance hardware, including the Cisco Email Security Appliances C190, C390, and C690 • Email Security software subscription bundles and standalone offerings, including Cisco Software Support • Smart Net Total Care Services for Email Security Appliances
Cisco Content Security Management	<p>Content Security Management offerings provide a single management interface for Cisco Email and Web Security Appliances. By providing a single location to centralize email reports and spam quarantines as well as manage web security and Cisco data loss prevention (DLP) policies, the Content Security Management Appliance provides valuable functions for email and web administrators.</p> <p>Content Security Management Appliances include the following components:</p> <ul style="list-style-type: none"> • Security Management Appliance hardware, including the Cisco Security Management Appliances M190, M390, and M690 • Security Management software subscription bundles and standalone offerings, including Software Support • Smart Net Total Care Services for Security Management Appliances

Physical Appliances

Cisco offers the Email Security hardware appliances listed in Table 3.

Table 3. Email Security Appliances

Appliance Type	Deployment*	SKU	Description*
Cisco Email Security	Small businesses and branch offices	ESA-C190-K9	ESA C190 Email Security Appliance with Software
		ESA-C170-K9	ESA C170 Email Security Appliance with Software
	Midsize offices	ESA-C390-K9	ESA C390 Email Security Appliance with Software
		ESA-C380-K9	ESA C380 Email Security Appliance with Software
	Large enterprises and service providers	ESA-C690-K9	ESA C690 Email Security Appliance with Software
		ESA-C690X-K9	ESA C690 Email Security Appliance with Extended Hard-Disk Drive (HDD)
		ESA-C690-1G-K9	ESA C690 Email Security with 1 GE Fiber Interfaces
		ESA-C690-10G-K9	ESA C690 Email Security with 10 GE Fiber Interfaces
		ESA-C680-K9	ESA C680 Email Security Appliance with Software
ESA-C680-1G-K9		ESA C680 Email Security Appliance with 1 GE Fiber Interfaces	
ESA-C680-10G-K9		ESA C680 Email Security Appliance with 10 GE Fiber Interfaces	
ESA-C680-LKFP-K9	ESA C680 Email Security Appliance with Locking Faceplate		
ESA-C680-1G-LF-K9	ESA C680 Email Security Appliance with Locking Faceplate and 1 GE Fiber		
ESA-C680-10G-LF-K9	ESA C680 Email Security Appliance with Locking Faceplate and 10 GE Fiber		
Cisco Security Management	Small businesses and branch offices	SMA-M190-K9	SMA-M190 Security Management Appliance with Software
		SMA-M170-K9	SMA-M170 Web Security Appliance with Software
	Midsize offices	SMA-M390-K9	SMA M390 Security Management Appliance with Software
		SMA-M390X-K9	SMA M390 Security Management Appliance with Extended HDD
		SMA-M380-K9	SMA M380 Web Security Appliance with Software
	Large enterprises and service providers	SMA-M690-K9	SMA M690 Security Management Appliance with Software
		SMA-M690X-K9	SMA M690 Security Management Appliance with Extended HDD
		SMA-M690-1G-K9	SMA M690 Security Management with 1 GE Fiber Interfaces
		SMA-M690-10G-K9	SMA M690 Security Management with 10 GE Fiber Interfaces

* Sizing will vary depending on a number of factors, not limited to deployment configurations, software feature sets, and policies. Work closely with your customers to understand the specific hardware and performance needs of their Cisco Email Security deployments.

Cisco Smart Net Total Care Service

Customers can buy the Smart Net Total Care Service for Email Security Appliances.

This service gives customers access to a wealth of Cisco support tools and expertise, providing them with greater network availability and performance while reducing operating costs. The service provides:

- **Fast support from experts:** Connect directly to the Cisco Technical Assistance Center (TAC), staffed by thousands of certified Cisco professionals who have experience diagnosing the toughest problems.
- **Online self-help support:** Access extensive 24-hour support resources through Cisco’s online knowledge base, communities, resources, and tools.
- **Smart, proactive diagnostics:** Gain critical insight with the embedded Cisco Smart Call Home feature, which offers detailed diagnostics and immediate alerts on enabled network devices.
- **Ongoing operating system updates:** Access new OS features, including both minor and major OS releases, with the latest operating system software updates within your licensed feature set.
- **Rapid hardware replacement:** Get the coverage you need for each device with flexible hardware replacement options, including next-business-day (NBD) advance replacement.

Please refer to Table 4 and the following link for more detailed information regarding the Smart Net Total Care Service: http://www.cisco.com/en/US/products/svcs/ps3034/ps2827/ps2978/serv_group_home.html.

Table 4. Smart Net Total Care Service SKUs for Email Security Appliances

Appliance Type	Appliance SKU	8x5xNBD Smart Net Total Care SKU	8x5x4 Smart Net Total Care SKU
Cisco Email Security	ESA-C190-K9	CON-SNT-C190	CON-SNTE-C190
	ESA-C390-K9	CON-SNT-C390	CON-SNTE-C390
	ESA-C690-K9	CON-SNT-C690	CON-SNTE-C690
	ESA-C690X-K9	CON-SNT-C690X	CON-SNTE-C690X
	ESA-C690-1G-K9	CON-SNT-C690-1G	CON-SNTE-C690-1G
	ESA-C690-10G-K9	CON-SNT-C690-10G	CON-SNTE-C690-10G
	ESA-C170-K9	CON-SNT-C170	
	ESA-C380-K9	CON-SNT-C380	
	ESA-C680-K9	CON-SNT-C680	
	ESA-C680-1G-K9	CON-SNT-C680-1G	
	ESA-C680-10G-K9	CON-SNT-C680-10G	
	ESA-C680-LKFP-K9	CON-SNT-C680-LF	
	ESA-C680-1G-LF-K9	CON-SNT-C680L1G	
	ESA-C680-10G-LF-K9	CON-SNT-C680L10G	
Cisco Security Management	SMA-M190-K9	CON-SNT-M190	CON-SNTE-M190
	SMA-M390-K9	CON-SNT-M390	CON-SNTE-M390
	SMA-M390X-K9	CON-SNT-M390X	CON-SNTE-M390X
	SMA-M690-K9	CON-SNT-M690	CON-SNTE-M690
	SMA-M690X-K9	CON-SNT-M690X	CON-SNTE-M690X
	SMA-M690-1G-K9	CON-SNT-M690-1G	CON-SNTE-M690-1G
	SMA-M690-10G-K9	CON-SNT-M690-10G	CON-SNTE-M690-10G
	SMA-M170-K9	CON-SNT-M170	
	SMA-M380-K9	CON-SNT-M380	
	SMA-M680-K9	CON-SNT-M680	
	SMA-M680-1G-K9	CON-SNT-S680-1G	
	SMA-M680-10G-K9	CON-SNT-S680-10G	
	SMA-M680-LKFP-K9	CON-SNT-M680-LF	
	SMA-M680-1G-LF-K9	CON-SNT-S680L1G	
SMA-M680-10G-LF-K9	CON-SNT-S680L10G		

Note: “8x5xNBD” denotes that service is available during an 8-hour day, 5 days a week, beginning the next business day after the request. “8x5x4” indicates that service is available within 4 business days after the request.

Software Subscription Licenses

Cisco Email Security solutions provide a rich set of software features across the two main platforms. These solutions provide software and software subscription support to customers and partners. Full descriptions of each software feature offering are provided below, including a list of all of the major components of each feature solution.

The purchase of a software feature license entitles a customer to activate and use those features on an associated platform. For example, customers who buy an Email Security Inbound Bundle license are entitled to activate all of the Inbound Bundle software features on any of the Email Security Appliances that they own. A later section of this guide explains the process for ordering and activating these licenses. The process describing how to associate licenses with a specific appliance is also provided.

Note: Customers may purchase and activate software features only for the associated platform. For example, they can run a Cisco Email Security software feature on an Email Security Appliance but not on a Cisco Management Security Appliance.

Additionally, all software subscription licenses include co-termed Cisco Software Application Support contracts. Customers who purchase a subscription license are entitled to technical services for the term of the software subscription.

Software Subscription Support

All Cisco Email Security licenses include software subscription support. Packaged in the Cisco Email Security solutions, software subscription support is essential to keeping customers' business-critical applications available, highly secure, and operating at optimal performance. For the term of the software subscription licenses, customers will receive timely, uninterrupted access to the latest software updates and major upgrade releases that may contain significant architectural changes and new features and functionality. The software subscription support helps ensure that customers have the current Cisco email solution working to protect their business. It also provides access to a wide range of online tools and communities that help customers solve issues quickly, strengthen business continuity, improve their competitiveness, and make the most of limited resources through increased productivity.

This support entitles customers to the services listed below for the full term of the purchased software subscription, including:

- Software updates and major upgrades that keep applications performing optimally at the most current feature set
- Access to TAC for fast, specialized support
- Online tools to build in-house expertise and boost business agility
- Collaborative learning for additional knowledge and training opportunities

The software subscription SKU includes the software subscription and support. No additional SKUs or extra fees are required to receive these services.

Term-Based Subscription Licenses

All software feature licenses are term-based subscriptions of 1, 3, or 5 years. Each software feature or feature set has corresponding SKUs for the three term options. For example, if a customer desires the Email Security Inbound Bundle feature set for a 3-year term, the appropriate SKU is the Email Security Inbound Bundle, 3-Year Software subscription license. This SKU entitles the customer to the features listed in the description for the associated bundle for 3 years. Following the completion of the term, the licenses will be deactivated unless they are renewed for additional terms.

Quantity-Based Subscription License SKUs

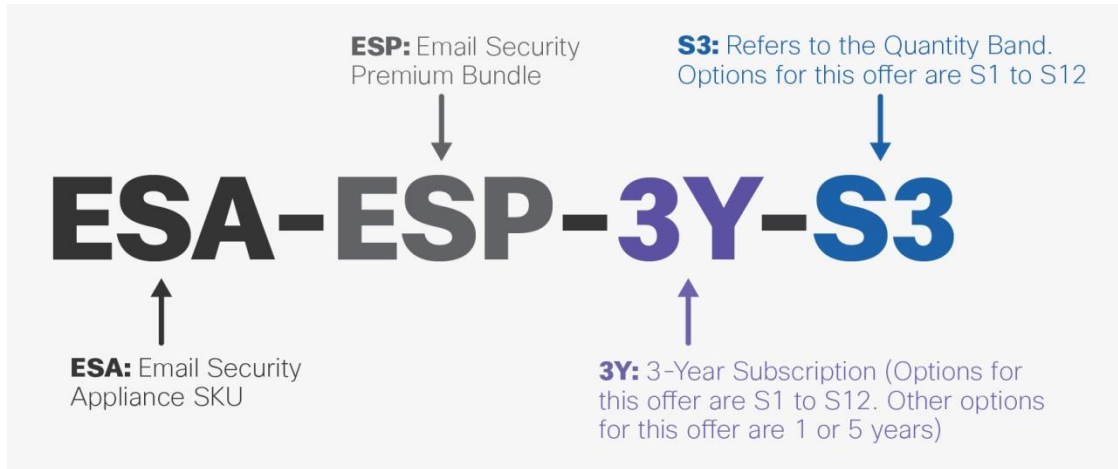
The Cisco Email Security portfolio uses tiered quantity-based pricing, with the user count entered as the applicable quantity. Sales and partner representatives should work with customers to determine the correct sizing for each customer deployment so that the appropriate user count is selected for each license. Cisco Commerce and the Cisco Service Contract Center automatically select the appropriate SKU associated with the user count that is entered. They then apply the associated price point to the entered quantity to generate a total price for that particular SKU. For the Email Security Appliance, a user quantity is equal to the number of unique mailboxes desired. Each software SKU is appended with the user band identifier listed in Table 5.

Table 5. Quantity-Based SKUs

Quantity	User Band SKU
100–199 users	S1
200–499 users	S2
500–999 users	S3
1,000–1,999 users	S4
2,000–2,999 users	S5
3,000–3,999 users	S6
4,000–4,999 users	S7
5,000–9,999 users	S8
10,000–19,999 users	S9
20,000–49,999 users	S10
50,000–99,999 users	S11
100,000–249,999 users	S12
250,000–499,999 users	S13
500,000–999,999 users	S14
1,000,000 users or more	S15

Figure 2 is an example of a software subscription license SKU and includes a description of the standard nomenclature.

Figure 2. Example of a Cisco Email Security Premium Bundle SKU



Tables 6 and 7 list Cisco Email Security and Content Security Management software offerings, respectively.

Table 6. Email Software Offerings

Bundles	Description	Top-Level SKU
Cisco Email Security Inbound	Protects an organization's mailboxes against spam, viruses, and targeted attacks (Antispam + Antivirus + Outbreak Filters + Forged Email Detection); includes license for the Email Security Virtual Appliance	ESA-ESI-LIC=
Cisco Email Security Outbound	Helps satisfy compliance requirements by providing easy-to-use encryption and DLP solutions (DLP + Encryption); includes license for the Email Security Virtual Appliance	ESA-ESO-LIC=
Cisco Email Security Premium	Combines Inbound and Outbound protection to provide a complete email security solution (Inbound + Outbound); includes license for the Email Security Virtual Appliance	ESA-ESP-LIC=
Bundle Features		
Antispam	Uses conventional techniques and innovative context-sensitive detection technology to eliminate a diverse range of known and emerging email threats The threats include all kinds of unsolicited spam mails and solicited but unwanted bulk and marketing email, also known as graymail	ESA-AS-LIC= *
Antivirus (Sophos)	Offers industry-leading, high-performance virus scanning	ESA-SO-LIC= *
Outbreak Filters	Offers the latest email security innovation for next-generation threat prevention for threats that are hard to detect. the industry's first custom-built engine is dedicated to blocking targeted attacks using three major elements: Targeted Attack Heuristics, Dynamic Quarantine, and Cloud Web Redirect	ESA-OF-LIC= *
Data loss prevention	Delivers high-performance, comprehensive DLP to help prevent leaks, enforce compliance, and protect brand and reputation	ESA-DLP-LIC= *
Encryption	Meets compliance requirements for email encryption and delivers powerful new email control features in an easy-to-use, broad-reaching form	ESA-ENC-LIC-K9= *
Standalone Offerings		
Cloudmark Antispam	Offers technology for high-performance, accuracy-tolerant environments	ESA-CLM-LIC=
Graymail Safe-Unsubscribe	Offers industry-leading technology that provides the end users with a safe and easy way to unsubscribe from unwanted mails, while at the same time shielding them from being compromised by threats or phishing attacks through illegitimate unsubscribe links	L-ESA-GSU-LIC=
Image Analyzer	Detects illicit content in incoming and outgoing email, allowing customers to identify, monitor, and educate offending users	ESA-IA-LIC=

Bundles	Description	Top-Level SKU
McAfee AntiVirus	Offers McAfee antivirus scanning technology	ESA-MFE-LIC=
Intelligent Multi-Scan	Provides multiple combined antispam technologies to take advantage of Cisco antispam for high levels of accuracy	ESA-IMS-LIC=
Advanced Malware Protection (AMP)	AMP is a comprehensive malware-defeating solution that supports enhanced file reputation capabilities, detailed file behavior analysis (sandboxing) and reporting, continuous file analysis, and retrospective verdict alerting If customers require on-premises sandboxing instead of sandboxing in the cloud, then they need to additionally order the Cisco Threat Grid sandboxing appliance (TG5000-K9 or TG5500-K9). For details on Threat Grid offerings, visit: http://www.cisco.com/c/en/us/products/collateral/security/amp-threat-grid-cloud/guide-c07-733608.html	ESA-AMP-LIC=
ZixGateway with Cisco Technology (ZCT)	ZCT is an on-premises encryption service that works in conjunction with our Email Security Appliance (ESA). Encryption keys are stored on premises making ZCT a fully on-premises solution for customers with stringent privacy requirements that do not allow use of the cloud	See page 29 for SKUs
Included with all Bundles and Separate Offerings		
Email Security Virtual Appliance	The Cisco Email Security Virtual Appliance license can be applied to any Email Security Virtual Appliance image in the Cisco Software Download Center. The license can be applied to as many images as needed	All bundles and individual offerings

* Email bundle features can also be ordered as separate options.

Note: The Email Centralized Management feature allows administrators to manage and configure multiple appliances at the same time without purchasing additional hardware. This feature is included as part of the Email Security Appliance software subscription bundles. For individual product licenses, the Centralized Management feature is not included and needs to be ordered separately. Do note that the separate Centralized Management license is free of charge (FoC).

If customers currently have a valid contract and a valid term license that do not contain the Centralized Management feature, they can request the feature through <http://www.cisco.com/go/licensing.com>. They will receive a Centralized Management license co-termed with their existing license.

Table 7. Content Security Management Software Offerings

Bundles	Description	Top-Level SKU
Cisco Email Security Management	Provides centralized reporting, message tracking, and quarantines across multiple Email Security Appliances (Email Reporting + Tracking + Centralized Quarantines)	SMA-EMGT-LIC=
Bundle Features		
Email Reporting	Provides concise scenario-based reports to help administrators troubleshoot and keep tabs on their message flows	Bundle SKU only*
Email Message Tracking	Helps administrators track the flow of individual email messages	Bundle SKU only*
Email Centralized Quarantines	Helps end users and administrators manage their quarantines	Bundle SKU only*

Table 8 lists email encryption renewals for Cisco Email Security software.

Table 8. Email Encryption Renewals

Email Encryption	Description	Top-Level SKU
Email Encryption License for Encryption Appliances	Provides envelope encryption capabilities on the encryption appliance	CCS-CEE-LIC=
Email Encryption and Public Key Encryption License for Encryption Appliances	Provides envelope encryption and public key encryption capabilities on the encryption appliance	CCS-CEEPK-LIC=

Email Encryption	Description	Top-Level SKU
Large Attachment Handling License for Encryption Appliances	Provides the ability to send email messages with large attachments	CCS-LFILE-LIC=
Secure Mailbox License for Encryption Appliances	Provides pull encryption capabilities to host encrypted messages for recipients	CCS-SMAIL-LIC=
Email Encryption License for System-Generated Bulk Email	Provides envelope encryption capabilities for large email volumes. Renewal Email Encrypt Bulk Email 1YR License, 100,000-250,000 messages	CCS-BE-S1-LIC=
Email Encryption License for System-Generated Bulk Email	Provides envelope encryption capabilities for large email volumes. Renewal Email Encrypt Bulk Email 1YR Lic Key, 250,000-500,000 messages	CCS-BE-S2-LIC=
Email Encryption License for System-Generated Bulk Email	Provides envelope encryption capabilities for large email volumes. Renewal Email Encrypt Bulk Email 1YR License, 500,000-1million messages	CCS-BE-S3-LIC=
Email Encryption License for System-Generated Bulk Email	Provides envelope encryption capabilities for large email volumes. Renewal Email Encrypt Bulk Email 1YR Lic Key, 1-2.5 million messages	CCS-BE-S4-LIC=
Email Encryption License for System-Generated Bulk Email	Provides envelope encryption capabilities for large email volumes. Renewal Email Encrypt Bulk Email 1YR License, 2.5-10 million messages	CCS-BE-S5-LIC=
Email Encryption License for System-Generated Bulk Email	Provides envelope encryption capabilities for large email volumes. Renewal Email Encrypt Bulk Email 1YR License, 10-50 million messages	CCS-BE-S6-LIC=
Email Encryption License for System-Generated Bulk Email	Provides envelope encryption capabilities for large email volumes. Renewal Email Encrypt Bulk Email 1YR Lic Key, 50 million+ messages	CCS-BE-S7-LIC=

Note: These offers are available only as renewals to current email encryption customers.

FIPS-Compliant Products

Cisco Email Security appliance offerings provide Federal Information Processing Standards (FIPS) Level I compliance through the software-based Cisco Common Crypto Module. A FIPS-compliant mode is selectable within the GUI of specific versions of the AsyncOS® operating system. Cisco Email Security customers requiring FIPS Level I compliance should select from the following SKUs:

- ESA-C680-FP-K9
- ESA-C680-1G-FP-K9
- ESA-C680-10G-FP-K9

Software License Agreements

The Cisco End User License agreement (EULA) and the Cisco Email Security Supplemental End User License Agreement (SEULA) are provided with each software license purchase. The documents are available at the following links:

- Cisco EULA: <http://www.cisco.com/en/US/docs/general/warranty/English/EU1KEN.html>
- Cisco SEULA: http://www.cisco.com/web/about/doing_business/legal/service_descriptions/related.html

Accessories

The Cisco Email Security offerings include numerous accessories that are either required for basic functions (for example, power cords) or optional based on specific needs of the customer (for example, a locking faceplate). Some accessories are offered as spares (products that can be ordered separately). These spares might be ordered as replacements, supplements to the current product, or backup spare parts. Configurable accessories are ordered as part of a hardware appliance configuration in Cisco Commerce. For example, an order can be placed for a Cisco Email Security Appliance C380, and a country-specific power cord can be selected as part of the overall configuration. When an order is complete, the appliance and the cord will be shipped.

Tables 9 and 10 list spare and configurable accessories, respectively.

Table 9. Spare Accessories

Cisco Email Security Accessories (Spare)	
Product	SKU
Cisco Content Security cable management bracket for x690	CCS-CABLEARM-690=
Cisco Content Security cable management arm	CCS-CABLEARM=
Content Sec 600-GB 12G SAS 10K RPM SFF HDD (4K)	CCS-HDD-600GB=
Content Sec 2.5-inch HDD blanking panel	CCS-HDD-BLNK=
Cisco Content Security locking faceplate key	CCS-LKFP-KEY=
Cisco Content Security locking faceplate for 2RU x90	CCS-LKFP-2UX90=
Cisco Content Security locking faceplate for 1RU x90	CCS-LKFP-X90=
Cisco Content Security AC power supply 770W for x90 appliance	CCS-PWR-AC-770W=
Cisco Content Security AC power supply 650W for x90 appliance	CCS-PWR-ACV2-650W=
Cisco Content Sec DC Power Supply 930W for X90 Appliance	CCS-PWR-DCV2-930W=
Cisco Content Security power supply blanking panel	CCS-PWR-BLNK=
Cisco Content Security rail kit for x90 appliance	CCS-X90RAIL=
Cisco Content Security AC power supply 650W for x80 appliances	CCS-PWR-AC-650W=
Cisco Content Security DC power supply 900W for x80 appliances	CCS-PWR-DC-930W=
Content Security platform rails for x170, 4 post racks, square hole	CCS-RAILS-170=
Cisco Content Security x170 bracket for 2 post racks	CCS-170-BRACKETS=
Cisco Content Security spare rail kit	CCS-RAIL=
Content Security 250-GB HD for ESA C170, SMA M170	CCS-HD-250GB=
Cisco Content Security 600-GB hard drive for x80 appliances	CCS-HD-600GB=
Cisco Content Security 300-GB hard drive for x80 appliances	CCS-HDD-300GB=
Cisco Content Security hard drive blank slot cover for x80 appliances	CCS-HD-BLANK=
Replacement Key for ESA C680 locking faceplate appliance	ESA-C680-KEY=
Replacement Key for SMA-M680 locking faceplate	WSA-S680-KEY=

Table 10. Configurable Accessories

Cisco Email Security Accessories	
Product	SKU
Cisco Content Security 2-port 10-Gigabit Fiber Ethernet card v2	CCS-10GE-FI-V2
Cisco Content Security 2-port Gigabit Fiber Ethernet card v2	CCS-1GE-FI-V2
Content Security 1.90-GHz E5-2609 v3/85W 6C/15MB cache	CCS-CPU-E5-2609D

Cisco Email Security Accessories	
Content Security 2.40-GHz E5-2620 v3/85W 6C/15MB cache	CCS-CPU-E5-2620D
Content Security 2.50-GHz E5-2680 v3/120W 12C/30MB cache	CCS-CPU-E5-2680D
Content Security 2.60-GHz E5-2690 v3/135W 12C/30MB cache	CCS-CPU-E5-2690D
Content Security 600-GB 12G SAS 10K RPM SFF HDD (4K)	CCS-HDD-600GB
Content Security 2.5-inch HDD blanking panel	CCS-HDD-BLNK
Cisco Content Security heat sink for 1RU	CCS-HS-1U
Cisco Content Security heat sink for 2RU	CCS-HS-2U
Cisco Content Security locking faceplate for 2RU x90	CCS-LKFP-2UX90
Cisco Content Security locking faceplate for 1RU X90	CCS-LKFP-X90
Content Security 8-GB DDR4-2133-MHz RDIMM/PC4-17000	CCS-MEM-8GB
Cisco Content Security MLOM blanking panel	CCS-MLOM-BLNK
Cisco Content Security i350 MLOM NIC	CCS-MLOM-I-RJ45
Cisco Content Security 12G SAS modular RAID controller	CCS-MRAID-12G
Cisco Content Security 12-Gbps SAS 1GB FBWC cache module	CCS-MRAID-12G-1G
Right PCIe riser board (riser 1) (3 x 8) for 6 PCI slots	CCS-PCI-X690
Cisco Content Security AC power supply 770W for x90 appliance	CCS-PWR-AC-770W
Cisco Content Security AC power supply 650W for x90 appliance	CCS-PWR-ACV2-650W
Cisco Content Sec DC Power Supply 930W for X90 Appliance	CCS-PWR-DCV2-930W
Cisco Content Security power supply blanking panel	CCS-PWR-BLNK
Power cord, 110V	CAB-AC
Power cord, China	CAB-ACC
Power cord, Italy	CAB-ACI
Power cord, UK	CAB-ACU
Power cord, Australia	CAB-ACA
Power cord, Switzerland	CAB-ACS
Power cord, Argentina	CAB-ACR
Power cord, India	CAB-IND
Power cord, Japan	CAB-JPN
Content Security 250-GB HD for ESA C170, SMA M170	CCS-HD-250GB-
Power cord, 125VAC 13A NEMA 5-15 Plug, North America	CAB-9K12A-NA
AC power cord, NEMA L6-20 - C13, 2M/6.5ft	CAB-AC-L620-C13
SFS power cord - 250V, 10A, Argentina	SFS-250V-10A-AR
Power cord, 250VAC 10A 3112 Plug, Australia	CAB-9K10A-AU
SFS power cord - 250V, 10A, PRC	SFS-250V-10A-CN
Power cord, 250VAC 10A CEE 7/7 Plug, EU	CAB-9K10A-EU
SFS power cord - 250V, 10A, India	SFS-250V-10A-ID
SFS power cord - 250V, 10A, Israel	SFS-250V-10A-IS
Power cord, 250VAC 10A CEI 23-16/VII Plug, Italy	CAB-9K10A-IT
Power cord, 250VAC 10A MP232 Plug, Switzerland	CAB-9K10A-SW
Power cord, 250VAC 10A BS1363 Plug (13A fuse), UK	CAB-9K10A-UK
Power cord - 250V, 10A, Brazil	CAB-250V-10A-BR

Cisco Email Security Accessories	
AC power cord - 250V, 10A, PRC	CAB-250V-10A-CN
Power cord jumper, C13-C14 Connectors, 2-meter length	CAB-C13-C14-2M
Power cord, C13 to C14 (recessed receptacle), 10A	CAB-C13-C14-AC
Power cord, 3PIN, Japan	CAB-JPN-3PIN
Power cord, 200/240V 6A, North America	CAB-N5K6A-NA
Cabinet jumper power cord, 250 VAC 10A, C14-C13 connectors	CAB-C13-CBN
Cisco Content Security AC power supply 650W for x80 appliance	CCS-PWR-AC-650W
Cisco Content Security DC power supply 900W for x80 appliance	CCS-PWR-DC-930W
Cisco Content Security 2-port Gigabit Fiber Ethernet card	CCS-1GE-FI
Cisco Content Security 2-port 10 Gigabit Fiber Ethernet card	CCS-10GE-FI
Cisco Content Security 600-GB hard drive for x80 appliances	CCS-HD-600GB
Cisco Content Security 300-GB hard drive for x80 appliances	CCS-HDD-300GB
Cisco Content Security 1-port 10/100/1000 interface card, RJ-45	CCS-1GE-CU

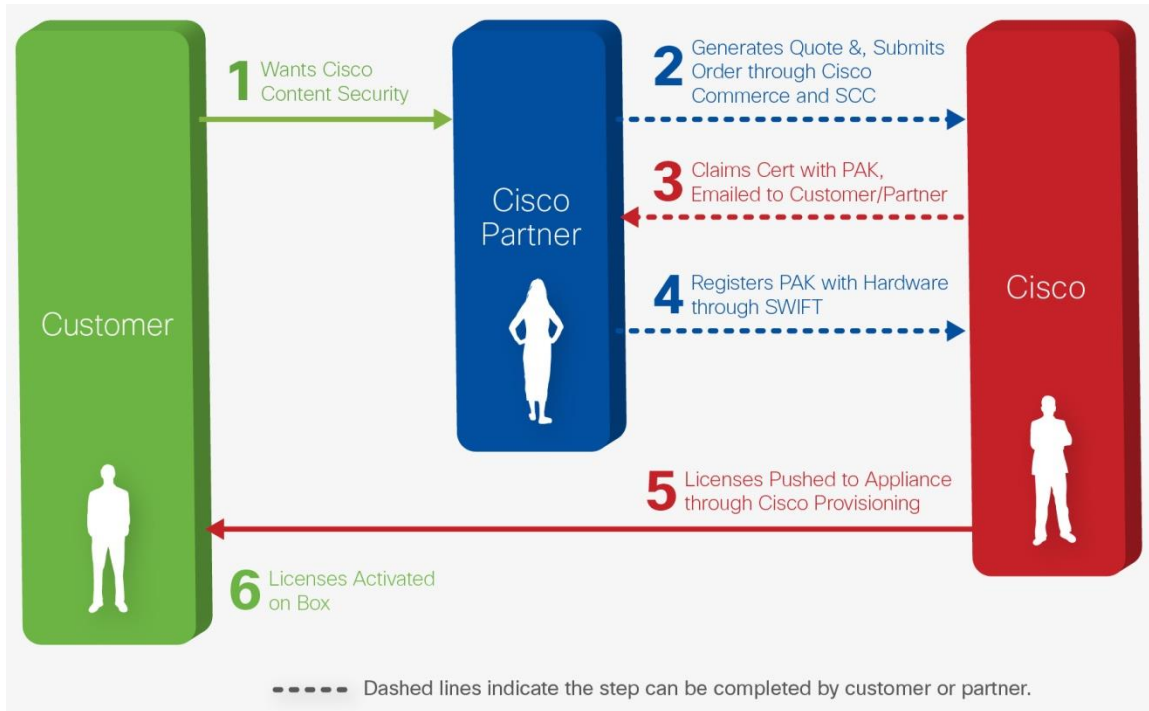
Understanding the Ordering Process

There are four main ordering processes for Cisco Email Security offerings on the Cisco Price List:

- First-time orders of hardware appliances and software feature licenses
- Renewal orders that include both hardware appliances and software feature licenses
- Renewal orders of software feature licenses only
- Follow-up orders of software feature licenses to add features or user counts to an appliance or deployment of appliances

The following sections provide general information about the Cisco ordering process and explain the step-by-step processes for ordering under each of these four ordering scenarios. (See Figures 3 and 4.)

Figure 3. High-Level Summary of a Transaction



High-Level Summary of a Cisco Email Security Appliance Price List Transaction

Table 11. Cisco Commerce Versus Cisco Service Contract Center

Cisco Commerce Appliances with Software and Technical Services	Cisco Contract Center Software Renewals and Contract Management	
<ul style="list-style-type: none"> Quote Order Configure Deal registration 	<ul style="list-style-type: none"> Quoting and ordering: Follow-up and renewal of software subscription licenses and technical services Contract management 	
	Cisco Commerce	Cisco Service Contract Center
Initial purchase of Cisco Email Security appliances, software, and technical services	Yes	No
Add-on additional licenses	Yes	Yes
Add-on additional appliances	Yes	No
Renewal of current licenses	No	Yes
Renewal of additional licenses	No	Yes
Renewal with additional licenses and purchase of additional appliances	Yes (application)	Yes (renewal and licenses)
Search and manage contracts contract management actions	No	Yes

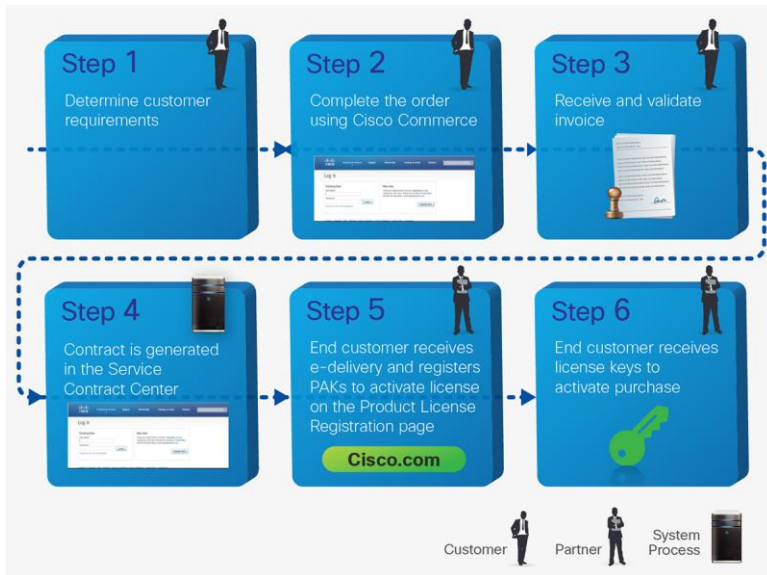
Cisco Commerce

Cisco Commerce is the primary tool used for ordering Cisco Email Security products offered on the Cisco Price List. Three main steps are involved in creating an order in Cisco Commerce:

1. Creating a quick quote
2. Converting a quote to an order
3. Submitting an order

Figure 4 shows the steps that a partner takes in the purchase and delivery of an order.

Figure 4. Initial Purchase of Appliances, Software, and Technical Services



1. Partner adds appliances, software, and technical services to configuration.
2. Partner creates a deal or quick quote, depending on whether the customer is requesting promotion pricing, special pricing, or standard pricing.
3. Partner can configure items in the Deal or Quick Quote space or import a previously created configuration.
4. Partner shares the quote or deal with the account manager for approval, unless the Standard Contractual Pricing is used.
5. Partner converts the quote to an order or creates an order from a deal ID. Within the order space, the partner selects the contract-generation option and other preferences such as shipping and delivery.
6. Partner submits the order to complete the process.

Cisco Service Contract Center

The Cisco Service Contract Center is the primary tool used for ordering services, ordering follow-up software subscription licenses, and processing renewals of Cisco Email Security offerings available on the Cisco Price List. Three main steps are involved in creating an order in the Service Contract Center: creating a quick quote, validating the quote, and submitting an order.

Partners use the standard quoting process, while distributors have the option of using the standard or quick quote functionality to create a quote. Partners and distributors validate and save a quote after all software subscription licenses and services have been added.

Ordering renewals is possible only in the Cisco Service Contract Center. (See Figure 5.) The new Cisco Email Security offerings have undergone a change in pricing: Hardware is less expensive and software is more expensive than the IronPort hardware and software. The combined price for new orders is the same, but renewals will require a nonstandard discount to keep the former software price parity. To support the first renewal during the integration, Cisco is providing a high-touch support model: Cisco places the quote in the Service Contract Center and passes it to the partner or distributor to place the order. Partners or distributors may also choose to process their own quote after an order service agreement is created and the deal ID is approved. They can then raise a support case to apply the discount before ordering.

Figure 5. Renew Software and Service Subscriptions (High-Level Workflow)



Cisco Software Fulfillment and Infrastructure Technology (SWIFT) Tool

The Cisco Software Fulfillment and Infrastructure Technology (SWIFT) tool is a framework used for the entitlement and fulfillment of Cisco software licenses. Customers and partners use the tool for customer data entry and the activation of software subscription licenses. Customers and partners who successfully place an order for a software subscription will receive a claim certificate with a product activation key (PAK), which is entered in the SWIFT tool to provision licenses and associate them with a customer’s deployed appliances.

Placing an Order

Quote-to-Deployment Process for Cisco Price List

Before submitting an order, partners and salespeople should understand the quote-to-deployment process for Cisco Email Security products purchased through the Cisco Price List. Understanding this flow can help ensure the fastest possible processing of orders and deployment for the customer.

Try and Buy (TAB)

The Try and Buy (TAB) process for Cisco Email Security products generally matches the standard Cisco Try and Buy process. Direct partners can select either Cisco or a distributor to fulfill the order. Indirect partners must select a distributor to fulfill the order. A distributor ordering on behalf of a partner selects itself to fulfill the order. Whoever places the order on Cisco (direct partner or distributor) must be enrolled in the TAB Program using the Partner Program Enrollment (PPE) tool. Direct customers can order through the TAB process by going through their partner or Cisco sales team, but they must first be enrolled in the TAB Program (C2A). After a customer is enrolled, the partner or Cisco sales team can create a nonstandard sale for the TAB order using the existing TAB process for direct customers (Figure 6).

Figure 6. Try and Buy: Initial Order Process (High-Level Workflow)

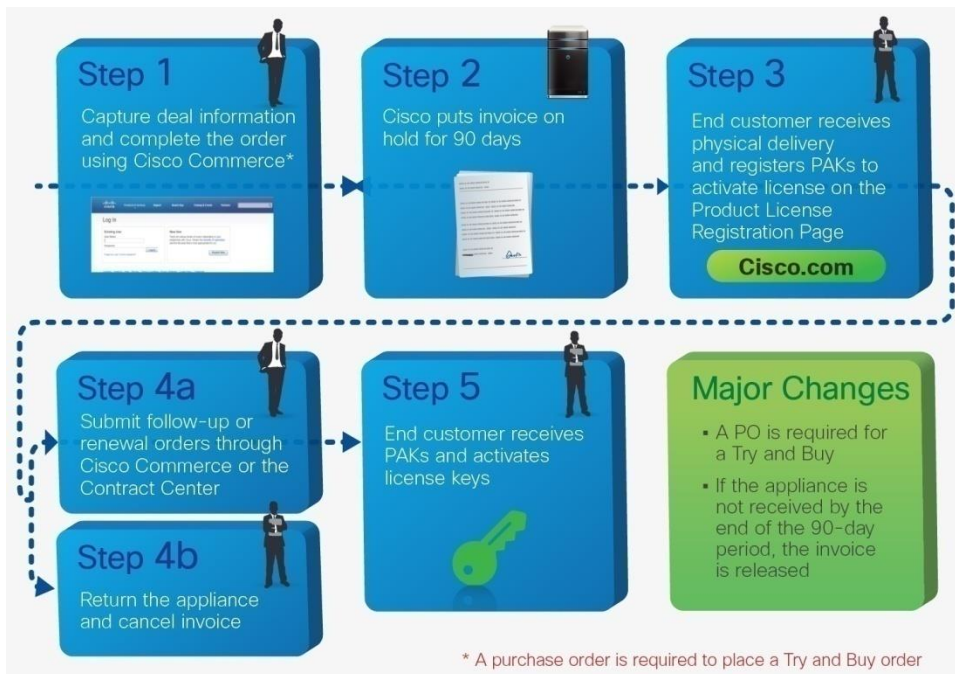


Figure 7 shows a sample order.

Figure 7. Try and Buy Offering for Cisco Email Security



Three Items are ordered:

1. Standard hardware product and power cable accessories: The Try and Buy hardware selected should be the same model as the hardware that the customer expects to run in its production deployment.
2. One Try and Buy software subscription SKU. (The SKU options are listed in Table 12.)
3. The associated Try and Buy technical services SKU.

Table 12. Try and Buy Software Subscription SKUs

Try and Buy SKU	Description
ESA-ESP-90D	Email Premium Software Bundle (AS+AV+OF+ENC+DLP) 90-day license
ESA-ESP-AMP-90D	Email Premium Software with AMP (AS+AV+OF_ENC+DLP+AMP) 90-day license
SMA-EMG-90D	Email Management Software Bundle 90-day license

Note: The TAB software subscription and technical services SKUs can be ordered only as part of a bundle with standard hardware.

Postorder Process

If an evaluation license is ordered through a distributor, the distributor drop-ships the order. The order is shipped to the customer and includes both the hardware and a physical license PAK.

Note: Under the full term or follow-up license ordering process, the customer receives the PAK by e-delivery.

This PAK is entered by the customer in the SWIFT tool as part of the standard license activation process. At the time of the order, the invoice for the hardware and licenses is put on hold for 90 days. When activated, the license remains activated for 90 days.

End of Evaluation

After this 90-day period, the customer must either keep the hardware unit and purchase a 1-, 3-, or 5-year license using the standard ordering process or return the hardware using the standard Cisco return process. If the hardware is not returned at the end of the evaluation period, the invoice is released to the customer for payment.

For more details regarding the Try and Buy process, including enrollment, ordering, and fulfillment, please visit: <http://www.in.cisco.com/cisco/ops/gbs/cpe/cvs/dlp/tab/#tab=0>.

For support with Try and Buy, contact dlp-support@cisco.com or the respective account manager or Cisco sales team.

Additional Resources

Additional resources and documentation regarding the new ordering processes and product and service offerings can be found at: <http://www.cisco.com/c/en/us/products/security/index.html>.

Cisco Cloud Email Security Ordering Guidelines

Understanding the Product Portfolio on the GPL

Cloud Email Security Product Options

Cloud Email Security provides a rich set of security services for both inbound and outbound email filtering and policy enforcement, including advanced threat protection. The services are provided in bundles that include service entitlement with optional separate subscriptions available as add-ons to the bundles. The bundles and add-ons

follow the conventions of the Email Security Appliance subscriptions. Additionally, hybrid subscriptions are available that include Cloud Email Security and subscriptions for any Email Security Appliances on the same order.

Table 13 describes the services in the Cloud Email Security product family available through the Global Price List.

Table 13. Cisco Cloud Email Security Product Options

Product Name	Description
Cloud Email Security Inbound Essentials Bundle	The Cisco Cloud Email Security Inbound Essentials Bundle purchased through the Global Price List consists of following bundled services: <ul style="list-style-type: none"> • Entitlement to the service • IPAS: antispam filtering • VOF: outbreak filters for zero-hour antivirus protection and URL filtering • AV: Sophos antivirus filtering
Cloud Email Security Outbound Essentials Bundle	The Cloud Email Security Outbound Essentials Bundle is for customers routing only outbound mail through the service. It contains the following bundled services: <ul style="list-style-type: none"> • Entitlement to the service • DLP: RSA Data Loss Prevention scanning and optional integration with the RSA Enterprise Manager • Cisco Registered Envelope Service: email encryption
Cloud Email Security Premium Bundle	The Cloud Email Security Premium Bundle combines the inbound security and outbound security features in one bundle of services: <ul style="list-style-type: none"> • Entitlement to the service • IPAS • VOF • AV • DLP • Cisco Registered Envelope Service
Cloud Email Security O365 Inbound Bundle	The Cloud Email Security O365 Inbound Bundle is a special inbound security bundle for customers using Microsoft Office 365 as their mailbox solution. It contains: <ul style="list-style-type: none"> • Entitlement to the service • IPAS • VOF <p>Note: It does not contain traditional antivirus because that is a built-in feature of O365.</p>
Cloud Email Security O365 Premium Bundle	The Cloud Email Security O365 Premium Bundle is a special premium security bundle for customers using Microsoft Office 365 as their mailbox solution. It contains: <ul style="list-style-type: none"> • Entitlement to the service • IPAS • VOF • DLP • Cisco Registered Envelope Service <p>Note: It does not contain traditional antivirus because that is a built-in feature of O365.</p>
Cloud Email Security Advanced Malware Protection Add-On	The Cisco Email Security Advanced Malware Protection Add-On is an add-on module to the Cloud Email Security Inbound Bundle and Cloud Email Security Premium Bundle. It provides protection from advanced threats such as custom-crafted malware.
Cloud Email Security DLP Add-On	The Cloud Email Security DLP Add-On provides the RSA Data Loss Prevention scanning feature as an add-on to the Inbound Bundle.
Cloud Email Security Image Analyzer Add-On	The Cloud Email Security Image Analyzer Add-On provides scanning for adult content in images contained in emails, often deployed along with DLP to implement acceptable-use policies.
Cloud Email Security Intelligent Multi-Scan Add-On	The Cloud Email Security Intelligent Multi-Scan Add-On provides additional antispam classification capabilities by combining the results of the Cloudmark Authority antispam classifier with the Cisco IPAS classifier in the Inbound and Premium Bundles. It increases the spam catch rate at the possible expense of a greater number of false positives.
Cloud Email Security McAfee AV Add-On	The Cloud Email Security McAfee AV Add-On provides additional antivirus protection as an add-on to the Sophos antivirus engine that comes with the Inbound and Premium Bundles.
Cloud Email Security PXE Encryption Add-On	The Cloud Email Security PXE Encryption Add-On provides the Cisco Registered Envelope Service as an add-on to the Inbound Bundle.
Cloud Email Security Safe Unsubscribe Add-On	The Cloud Email Security Safe Unsubscribe Add-On allows users who receive legitimate marketing emails to safely unsubscribe through a third party.

License Entitlement

The purchase of Cisco Cloud Email Security through the Global Price List entitles a customer to activate and use the services described above. Cloud Email Security subscriptions are designed for full deployment. Every employee in an organization will be covered by the service that is purchased. For example, a 1000-employee organization will need to purchase 1000 seats irrespective of the number of simultaneous active users of Cloud Email Security. This model offers simplicity and predictability for organizations willing to make an enterprise- or branchwide commitment.

The subscription starts at the time the service is provisioned. The provisioning of the service may take up to 72 hours, assuming the order information is complete and correct.

Sub-Enterprise Licenses

The Data Loss Prevention and PXE Encryption add-on licenses may be purchased for less than what they would cost for a full enterprise deployment, because they may be applied to a subset of the user population. For example, licenses may be bought for the accounting, legal, finance, and research and development departments, or any other department that requires data protection and confidentiality for its email communications.

Support

All Cloud Email Security purchases include support contracts. Customers who purchase Cloud Email Security are entitled to technical support for the term of the subscription. No additional SKUs are required to receive support, and the contract is provided to the customer at no extra charge. Table 14 describes the support services that are included with Cloud Email Security available through the Global Price List.

Table 14. Support and Services for Cloud Email Security

Cisco Cloud Email Security	
Support	<ul style="list-style-type: none"> • 24-hour technical support provided worldwide • Support in English <p>Note: There is no need to buy Cisco Smart Net Total Care support with regular Cloud Email Security on the Cisco Global Price List. Round-the-clock support is included with the product.</p>

Seat-Based Bands

For tiered seat-based pricing, the SKU you select for Cloud Email Security depends upon how many seats are being purchased. Sales and partner representatives should determine the correct sizing for each customer deployment so that the appropriate user count is selected. Cisco Commerce will automatically select the appropriate SKU associated with the user count that is entered. (See Table 15.)

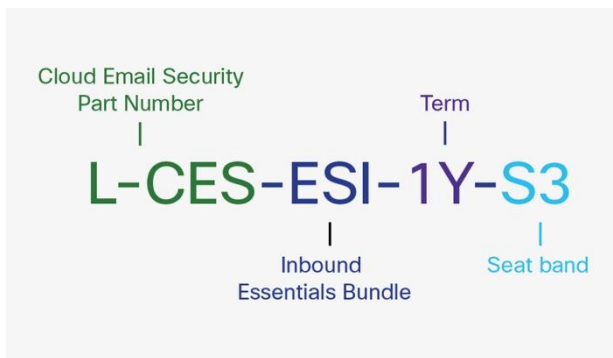
Table 15. Seat-Based Bands for Cloud Email Security

Seat Counts	Legend in SKU
100–199 users	S1
200–499 users	S2
500–999 users	S3
1,000–1,999 users	S4
2,000–2,999 users	S5
3,000–3,999 users	S6
4,000–4,999 users	S7
5,000–9,999 users	S8

Seat Counts	Legend in SKU
10,000–19,999 users	S9
20,000–49,999 users	S10
50,000–99,999 users	S11
100,000–249,999 users	S12
250,000–499,999 users	S13
500,000–999,999 users	S14
1,000,000 users or more	S15

Note: In order to purchase the subscription, an organization must order a minimum of 100 seats. Even if the organization has fewer than 100 employees, it will still need to purchase a minimum of 100 seats. Sub-enterprise licenses for add-ons must also be purchased at the 100-user minimum.

Figure 8. Example of a Cisco Cloud Email Security SKU (Seat Based)



Term-Based Subscription Options

All Cisco Cloud Email Security subscriptions are term-based subscriptions of 1, 3 or 5 years. Each quantity-based SKU has three corresponding term options. For example, if a customer desires the Cisco Cloud Email Security subscription for a 3-year term, the appropriate SKU to select contains the 3 YR option. Following the completion of the term, the subscription will be deactivated unless it is renewed for an additional term.

Flexible Billing Option using the Subscription Billing Platform (SBP)

Using a new single top-level SKU, orders can now be placed for a 1, 3 or 5-year term with the option of billing monthly, quarterly or annually in CCW. This new platform will allow for simplified order processing, automatic provisioning and auto renewals. To launch the SBP, simply enter the following SKU in CCW: L-CES-SUB.

When completing the order, some additional information is required for provisioning:

- Customer Primary Technical Contact Name, Phone and Email
- Cisco AM and SE Name and Email, Partner Name and Email
- Desired data center, if the customer is using GoogleApps or Office 365, and the desired custom name

The desired custom name will be used as part of the MX record for the customer, i.e mx1.CUSTOMNAME.ipmx.com.

For a detailed walkthrough of the ordering process refer to the CES-SBP-GUIDE found on the [Email Selling Security](#) Jive page.

For a complete list of the Cloud Email Security SKUs and descriptions, see Cisco Cloud Email Security Appendices A and B.

Worldwide Availability for the GPL

Cloud Email Security on the Cisco Global Price List is a product offering available worldwide except in U.S. export-controlled countries (Cuba, Iran, North Korea, Sudan, and Syria). Customers are typically served out of a cloud presence closest to their deployment location out of the 4 data centers around the world.

Note: Although there are four data centers, Cloud Email Security is deployed in a pair of data centers, one pair in the U.S. and one pair in Europe. Multinational companies should choose their preferred pair in the U.S. or Europe.

Cloud Email Security Trial Products

Cloud Email Security evaluation products can be requested through a web-based system, drastically simplifying the process and shortening the time to obtain the product. The form is applicable across all routes to market (RTMs) for Cloud Email Security business, including the IronPort and GPL RTMs.

The form is available at: <https://www.ciscofeedback.vovici.com/se.ashx?s=705E3EE87AD365B8>.

Cisco offers a free 45-day evaluation of Cloud Email Security with an option to extend the evaluation another 45 days.

Evaluation requests need to be generated by either the Cisco sales team or a partner. End customers cannot directly request a free trial of Cloud Email Security at the present time.

Understanding the Cloud Email Security Ordering Process on the GPL

Summary

There are three main steps to order Cloud Email Security offerings on the GPL:

1. Determine whether to use Cisco Commerce or to place the order on the IronPort route to market. If the customer wants periodic billing, then the order needs to be placed on the IronPort route to market.
2. Order an initial Cloud Email Security subscription through Cisco Commerce. Be sure to submit the required email addresses for the contacts in the order.
3. A Cloud Email Security operations staff member will activate the order. That person will reach out to the sales engineer to get any necessary information to complete the activation. If the sales engineer has not reached out, email ces-activations@cisco.com to follow up on the order.
4. The customer receives notification that the provisioning is complete.

Cisco Commerce

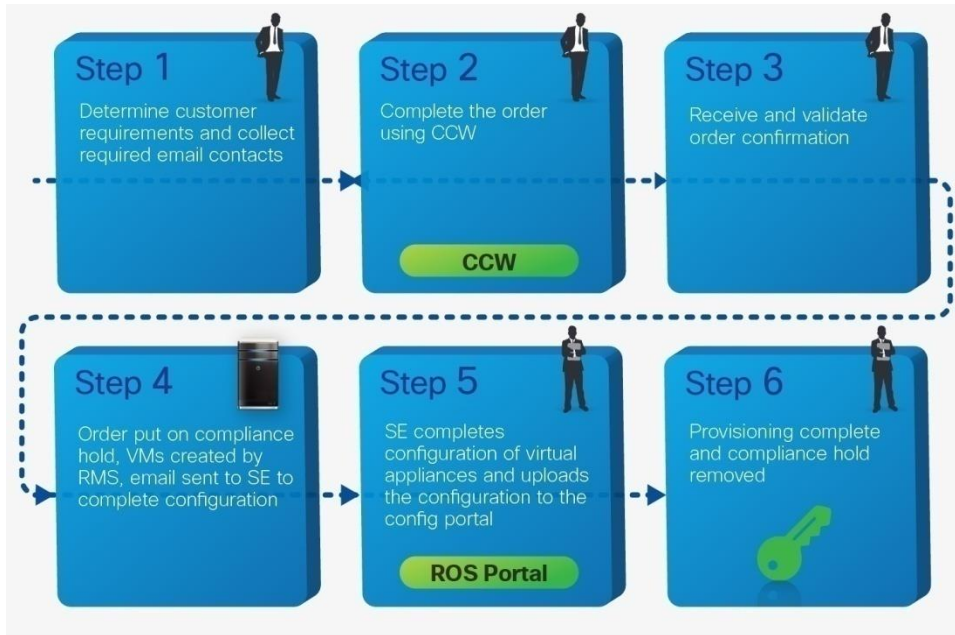
Cisco Commerce is the primary tool for ordering Cloud Email Security offerings on the Global Price List. (See Figure 9.) Three main steps involved in creating an order in Cisco Commerce are: creating a quick quote, converting a quote to an order, and submitting an order.

To access Cisco Commerce, visit: <http://www.cisco.com/go/ccw>.

For Cisco Commerce training materials, visit:

http://www.cisco.com/web/partners/events/commerce_workspace.html.

Figure 9. Initial Purchase of a Cloud Email Security Subscription



Note: All customers, whether they are new Cloud Email Security customers or existing IronPort (pre-GPL) customers, **must purchase Cloud Email Security on the GPL initially through Cisco Commerce**. For Cloud Email Security renewals, orders booked through Cisco Commerce or GPL are processed in Cisco Commerce. **Cloud Email Security should not be renewed through the Cisco Service Contract Center.**

Placing a Cloud Email Security Order on the GPL

Quoting Process

To prepare a quote for Cloud Email Security products, refer to Cloud Email Security Appendix A for a list of all the SKUs on the GPL. For comparison and ease of migration, refer to Appendix B for a list of Cloud Email Security SKUs on the IronPort price list and their equivalent SKUs on the Global Price List.

Ordering Process Overview

New orders for Cloud Email Security through the GPL must be submitted through Cisco Commerce.

During the ordering process in Cisco Commerce, the partner or customer must specify the email contact for the sales engineer who will complete the configuration of Cloud Email Security for the customer. The sales engineer (**Required Email**) will receive a technical notification regarding the completion of the configuration.

As soon as the order is submitted, it is placed on a compliance hold. This allows the sales engineer or account manager (**Required Email**) to follow up with the customer (**Required Email**) to begin provisioning the service. A compliance hold is necessary because Cisco's Cloud Email Security sales operations team requires that the configuration of the virtual appliances in the customer's Cloud Email Security instance be complete before the order is processed. For lifting the Cloud Email Security order off the compliance hold, it is critical that:

- A Cisco or partner sales engineer email address is associated with the order
- An end-user email address is associated with the order (do not submit an email alias)
- A Cisco account manager email address is associated with the order

- The sales engineer responds promptly to requests from a Cloud Email Security service delivery manager for information necessary for activation

Cisco Hybrid Email Security Ordering Guidelines

Understanding the Offerings

Cisco Hybrid Email Security solution encompasses three different platforms (Email Security Appliance, Cloud Email Security, and Cloud Security Management).

These offerings are applicable only to the following customers

- Customers wanting to purchase the same license to manage some users on-prem (using ESA) and others in cloud (using CES)
- Customers purchasing a license for on-prem but wanting to migrate the users to cloud over the contract period

Once a license is ordered, customers can move users from on-prem (ESA) to cloud (CES) anytime within the contract term by raising a License Re-distribution request.

License Re-distribution request

Any SE or AM can raise a license re-distribution request on behalf of the customer by using this [link](#) and providing all the relevant details.

Table 16. Cisco Hybrid Email Security Offerings

Product Name	Description
Cisco Hybrid Email Security	<p>Cisco Hybrid Email Security offerings provide protection for customers looking to have a mix of On-Prem Cisco Email Security and Cloud Email Security.</p> <p>Cisco Email Security on premise includes the following components:</p> <ul style="list-style-type: none"> • Email Security software subscription bundles and a la carte offerings, including Cisco Software Support <p>Cisco Cloud Email Security includes the following components:</p> <ul style="list-style-type: none"> • Email Security Virtual Appliance(s) • Security Management Virtual Appliance • Email Security software subscription bundles and a la carte offerings, including Cisco Software Support

* Sizing will vary based on a number of factors not limited to deployment configurations, software feature sets, and policies. Work closely with your customers to understand the specific hardware, virtual appliance and performance needs of their Cisco Email deployments.

Note: To use the Cisco Hybrid Email Security on premise, customers need to purchase the Email Security Appliance hardware or use the virtual appliance/instance. The details about the hardware and corresponding SMARTnet service contracts can be found in [Cisco Email Security Appliance Ordering Guidelines section](#).

Multi-Line Bundle Licenses

Each Cisco Hybrid Email Security solution offers a bundle of two software subscription licenses – one for on-prem Email Security Appliance and another for Cloud Email Security service.

Software Subscription Licenses

Each Software subscription solution provides a rich set of software features on the platforms (on-prem/cloud). These solutions provide software and software subscription support to customers and partners. Full descriptions of each software feature offering are provided below, including a list of all of the major components of each feature solution.

A later section of this guide explains the process for ordering and activating these licenses. The process describing how to associate licenses to a specific appliance(s) is also provided.

Purchase of a multi-line bundle entitles a customer to activate and use those features on an associated platform. For example, customers who buy a Cisco Email Security Inbound Hybrid Multi-Line Bundle license are entitled to activate all of the Inbound Bundle software subscription license on both the Cisco Email Security Appliances on-prem and Cisco Cloud Email Security that they own.

Table 17. Email Software Hybrid Multi-Line Bundle Offerings

Multi-Line Bundle	Description	Top-Level SKU
Cisco Email Security Inbound Hybrid	Protects an organization's mailboxes against spam, viruses, and targeted attacks (Anti-spam + Anti-virus + Forged Email Detection + Outbreak Filters); includes license for ESA, CES, Email Security Virtual Appliance (ESAV)	HYB-EMAIL-ESI-BUN
Cisco Email Security Outbound Hybrid	Helps satisfy compliance requirements by providing easy-to-use encryption and DLP solutions (DLP + Encryption); includes license for ESA, CES, Email Security Virtual Appliance (ESAV)	HYB-EMAIL-ESO-BUN
Cisco Email Security Premium Hybrid	Combines Inbound and Outbound protection to provide a complete email security solution (Inbound + Outbound); includes license for ESA, CES, Email Security Virtual Appliance (ESAV)	HYB-EMAIL-ESP-BUN
A la Carte Offerings		
Data Loss Prevention Hybrid	Delivers high-performance, comprehensive DLP to help prevent leaks, enforce compliance, and protect brand and reputation	HYB-EMAIL-DLP-BUN
Encryption Hybrid	Meets compliance requirements for email encryption and delivers powerful new email control features in easy-to-use, broad-reaching form	HYB-EMAIL-ENC-BUN
Image Analyzer Hybrid	Detects illicit content in incoming and outgoing email, allowing customers to identify, monitor, and educate offending users	HYB-EMAIL-IA-BUN
McAfee Anti-virus Hybrid	Offers McAfee Anti-virus scanning technology	HYB-EMAIL-MFE-BUN
Intelligent Multiscan Hybrid	Provides multiple combined anti-spam technologies to take advantage of Cisco Anti-spam for high levels of accuracy	HYB-EMAIL-IMS-BUN
Advanced Malware Protection Hybrid	AMP is a comprehensive malware-defeating solution that enables enhanced file reputation capabilities, detailed file behavior analysis (Sandboxing) and reporting, continuous file analysis, and retrospective verdict alerting. If customer requires On-premise sandboxing, instead of sandboxing in Cloud then they need to additionally order Threat Grid sandboxing appliance (TG5000-K9 or TG5500-K9). Details of Threat Grid offerings can be found in http://www.cisco.com/c/en/us/solutions/enterprise-networks/amp-threat-grid/index.html If customer requires AMP reputation also on-premises, then they can order AMP Private Cloud. SKUs can be found at this link	HYB-EMAILS-AMP-BUN

Each of the above Multi-Line Bundles (MLBs) contain underlying on-Prem Email Security Appliance (ESA) and Cloud Email Security (CES) software subscription SKU's that need to be configured with appropriate quantity and subscription terms.

Multi-Line Bundle	Top-Level SKU	Underlying ESA SKU	Underlying CES SKU
Email Security Premium Hybrid	HYB-EMAIL-ESP-BUN	L-H-ESA-ESP-LIC=	L-CES-ESP-LIC=
Email Security Inbound Hybrid	HYB-EMAIL-ESI-BUN	L-H-ESA-ESI-LIC=	L-CES-ESI-LIC=
Email Security Outbound Hybrid	HYB-EMAIL-ESO-BUN	L-H-ESA-ESO-LIC=	L-CES-ESO-LIC=
Data Loss Prevention Hybrid	HYB-EMAIL-DLP-BUN	ESA-DLP-LIC=	L-H-CES-ESP-LIC=
Graymail Safe-unsubscribe Hybrid	HYB-EMAIL-GSU-BUN	L-ESA-GSU-LIC=	L-CES-GSU-LIC=
Image Analyzer Hybrid	HYB-EMAIL-IA-BUN	ESA-IA-LIC=	L-CES-IA-LIC=

Multi-Line Bundle	Top-Level SKU	Underlying ESA SKU	Underlying CES SKU
McAfee Anti-virus Hybrid	HYB-EMAIL-MFE-BUN	ESA-MFE-LIC=	L-CES-MFE-LIC=
Intelligent Multi-Scan Hybrid	HYB-EMAIL-IMS-BUN	ESA-IMS-LIC=	L-CES-IMS-LIC=
Advanced Malware Protection Hybrid	HYB-EMAILS-AMP-BUN	ESA-AMP-LIC=	L-CES-AMP-LIC=
Cisco Email Encryption Hybrid	HYB-EMAIL-ENC-BUN	ESA-ENC-LIC-K9=	L-CES-PXE-LIC=

Note: While configuring the software subscription SKU's in a bundle, we have to ensure that the same subscription term (1, 3 or 5-year) is chosen for both ESA and CES SKU's.

Placing an Order

Quote-to-Deployment Process for Cisco Price List

Before submitting an order, partners and salespeople should understand the quote-to-deployment process for Cisco Email Security products purchased through the Cisco Price List. Understanding this flow can help ensure the fastest possible processing of orders and deployment for the customer.

Note: Use the Multi-Line Bundles while ordering through CCW and use the underlying Software Subscription SKUs while ordering through CSCC.

ZixGateway with Cisco Technology

ZixGateway with Cisco Technology (ZCT) delivers simple, secure management of email encryption services. A fully on-premises solution utilizing locally-stored encryption keys, ZCT works in conjunction with Cisco Email Security Appliance (ESA) by using its content filtering to identify messages requiring encryption. Routing these messages to ZCT for encryption provides compliance for email communication without requiring special training or procedures for employees.

Figure 10. Initial Purchase of ZixGateway with Cisco Technology Hardware, Software and Services

**ZCT: Dedicated Email Encryption
Add-On for Email Security**

Appliance	
Physical • CCS-ZCT201-K9 • CCS-ZCT400-K9	Virtual • L-ZCTV-K9-LIC=
SW License	Install SVC
L-ZCT-LIC= • 1 or 3 year • S1 to S12 bands	L-ZCT-INST • L-ZCT-INST-IEA-ZEA • L-ZCT-INST-ZEA-ZCT • L-ZCT-INST-NEW-ZCT

Three components of a ZCT order:

1. HW or Virtual Appliance
2. License Subscription
3. Installation Service

Table 18 outlines the product information for ZixGateway with Cisco Technology.

Table 18. ZixGateway with Cisco Technology

Product	Part Number	Description
Cisco ZCT201 Corporate Appliance CCS-ZCT201-K9	CCS-ZCT201-K9	ZixGateway with Cisco Technology appliance for less than 2000 users
Cisco ZCT400 Enterprise Appliance CCS-ZCT400-K9	CCS-ZCT400-K9	ZixGateway with Cisco Technology appliance for 2000 users or more
L-ZCTV-K9-LIC	L-ZCTV-K9-LIC	ZCT Virtual Appliance License

Cisco Software Subscription

The table below lists the part numbers for software licenses for ZixGateway with Cisco Technology

Product	Part number	Description
One year subscription L-ZCT-LIC=	L-ZCT-1Y-S1	Cisco ZCT Software Subscription 1Y 100-199 users
	L-ZCT-1Y-S2	Cisco ZCT Software Subscription 1Y 200-499 users
	L-ZCT-1Y-S3	Cisco ZCT Software Subscription 1Y 500-999 users
	L-ZCT-1Y-S4	Cisco ZCT Software Subscription 1Y 1K-1999 users
	L-ZCT-1Y-S5	Cisco ZCT Software Subscription 1Y 2K-2999 users
	L-ZCT-1Y-S6	Cisco ZCT Software Subscription 1Y 3K-3999 users
	L-ZCT-1Y-S7	Cisco ZCT Software Subscription 1Y 4K-4999 users
	L-ZCT-1Y-S8	Cisco ZCT Software Subscription 1Y 5K-9999 users
	L-ZCT-1Y-S9	Cisco ZCT Software Subscription 1Y 10K-19999 users
	L-ZCT-1Y-S10	Cisco ZCT Software Subscription 1Y 20K-49999 users
	L-ZCT-1Y-S11	Cisco ZCT Software Subscription 1Y 50K-99999 users
	L-ZCT-1Y-S12	Cisco ZCT Software Subscription 1Y 100K+ users
Three year subscription L-ZCT-LIC=	L-ZCT-3Y-S1	Cisco ZCT Software Subscription 3Y 100-199 users
	L-ZCT-3Y-S2	Cisco ZCT Software Subscription 3Y 200-499 users
	L-ZCT-3Y-S3	Cisco ZCT Software Subscription 3Y 500-999 users
	L-ZCT-3Y-S4	Cisco ZCT Software Subscription 3Y 1K-1999 users
	L-ZCT-3Y-S5	Cisco ZCT Software Subscription 3Y 2K-2999 users
	L-ZCT-3Y-S6	Cisco ZCT Software Subscription 3Y 3K-3999 users
	L-ZCT-3Y-S7	Cisco ZCT Software Subscription 3Y 4K-4999 users
	L-ZCT-3Y-S8	Cisco ZCT Software Subscription 3Y 5K-9999 users
	L-ZCT-3Y-S9	Cisco ZCT Software Subscription 3Y 10K-19999 users
	L-ZCT-3Y-S10	Cisco ZCT Software Subscription 3Y 20K-49999 users
	L-ZCT-3Y-S11	Cisco ZCT Software Subscription 3Y 50K-99999 users
	L-ZCT-3Y-S12	Cisco ZCT Software Subscription 3Y 100K+ users

Cisco Services
Cisco Technical Services

Product	Part Number	Description
L-ZCT-INST		Orderable SKU configured with options below
	L-ZCT-INST-IEA-ZEA	Zix Integration Service virtual delivery for existing IEA customers to ZEA
	L-ZCT-INST-ZEA-ZCT	Zix Integration Service virtual delivery for existing ZEA customers to ZCT
	L-ZCT-INST-NEW-ZCT	Zix Integration Service virtual delivery for new ZCT customers

Appendices

Cisco Email Security Appliance Appendix A: SKUs

Tables 19 through 34 list SKUs for various Cisco Email Security offerings.

Table 19. Email Security Software Subscription SKUs

Product	Subscription SKU	Description
Email Security Inbound Bundle 1-year subscriptions	ESA-ESI-1Y-S1	Email Security Inbound, 1 YR, 100-199 Users
	ESA-ESI-1Y-S2	Email Security Inbound, 1 YR, 200-499 Users
	ESA-ESI-1Y-S3	Email Security Inbound, 1 YR, 500-999 Users
	ESA-ESI-1Y-S4	Email Security Inbound, 1 YR, 1,000-1,999 Users
	ESA-ESI-1Y-S5	Email Security Inbound, 1 YR, 2,000-2,999 Users
	ESA-ESI-1Y-S6	Email Security Inbound, 1 YR, 3,000-3,999 Users
	ESA-ESI-1Y-S7	Email Security Inbound, 1 YR, 4,000-4,999 Users
	ESA-ESI-1Y-S8	Email Security Inbound, 1 YR, 5,000-9,999 Users
	ESA-ESI-1Y-S9	Email Security Inbound, 1 YR, 10,000-19,999 Users
	ESA-ESI-1Y-S10	Email Security Inbound, 1 YR, 20,000-49,999 Users
	ESA-ESI-1Y-S11	Email Security Inbound, 1 YR, 50,000-99,999 Users
	ESA-ESI-1Y-S12	Email Security Inbound, 1 YR, 100,000-249,999 Users
	ESA-ESI-1Y-S13	Email Security Inbound, 1 YR, 250,000-499,999 Users
	ESA-ESI-1Y-S14	Email Security Inbound, 1 YR, 500,000-999,999 Users
	ESA-ESI-1Y-S15	Email Security Inbound, 1 YR, 1,000,000 Users or More
Email Security Inbound Bundle 3-year subscriptions	ESA-ESI-3Y-S1	Email Security Inbound, 3 YR, 100-199 Users
	ESA-ESI-3Y-S2	Email Security Inbound, 3 YR, 200-499 Users
	ESA-ESI-3Y-S3	Email Security Inbound, 3 YR, 500-999 Users
	ESA-ESI-3Y-S4	Email Security Inbound, 3 YR, 1,000-1,999 Users
	ESA-ESI-3Y-S5	Email Security Inbound, 3 YR, 2,000-2,999 Users
	ESA-ESI-3Y-S6	Email Security Inbound, 3 YR, 3,000-3,999 Users
	ESA-ESI-3Y-S7	Email Security Inbound, 3 YR, 4,000-4,999 Users
	ESA-ESI-3Y-S8	Email Security Inbound, 3 YR, 5,000-9,999 Users
	ESA-ESI-3Y-S9	Email Security Inbound, 3 YR, 10,000-19,999 Users
	ESA-ESI-3Y-S10	Email Security Inbound, 3 YR, 20,000-49,999 Users
	ESA-ESI-3Y-S11	Email Security Inbound, 3 YR, 50,000-99,999 Users
	ESA-ESI-3Y-S12	Email Security Inbound, 3 YR, 100,000-249,999 Users
	ESA-ESI-3Y-S13	Email Security Inbound, 3 YR, 250,000-499,999 Users

Product	Subscription SKU	Description
Email Security Inbound Bundle 5-year subscriptions	ESA-ESI-3Y-S14	Email Security Inbound, 3 YR, 500,000-999,999 Users
	ESA-ESI-3Y-S15	Email Security Inbound, 3 YR, 1,000,000 Users or More
	ESA-ESI-5Y-S1	Email Security Inbound, 5 YR, 100-199 Users
	ESA-ESI-5Y-S2	Email Security Inbound, 5 YR, 200-499 Users
	ESA-ESI-5Y-S3	Email Security Inbound, 5 YR, 500-999 Users
	ESA-ESI-5Y-S4	Email Security Inbound, 5 YR, 1,000-1,999 Users
	ESA-ESI-5Y-S5	Email Security Inbound, 5 YR, 2,000-2,999 Users
	ESA-ESI-5Y-S6	Email Security Inbound, 5 YR, 3,000-3,999 Users
	ESA-ESI-5Y-S7	Email Security Inbound, 5 YR, 4,000-4,999 Users
	ESA-ESI-5Y-S8	Email Security Inbound, 5 YR, 5,000-9,999 Users
	ESA-ESI-5Y-S9	Email Security Inbound, 5 YR, 10,000-19,999 Users
	ESA-ESI-5Y-S10	Email Security Inbound, 5 YR, 20,000-49,999 Users
	ESA-ESI-5Y-S11	Email Security Inbound, 5 YR, 50,000-99,999 Users
	ESA-ESI-5Y-S12	Email Security Inbound, 5 YR, 100,000-249,999 Users
	ESA-ESI-5Y-S13	Email Security Inbound, 5 YR, 250,000-499,999 Users
ESA-ESI-5Y-S14	Email Security Inbound, 5 YR, 500,000-999,999 Users	
ESA-ESI-5Y-S15	Email Security Inbound, 5 YR, 1,000,000 Users or More	

Table 20. Email Security Outbound Software Subscription SKUs

Product	Subscription SKU	Description
Email Security Outbound Bundle 1-year subscriptions	ESA-ESO-1Y-S1	Email Security Outbound, 1 YR, 100-199 Users
	ESA-ESO-1Y-S2	Email Security Outbound, 1 YR, 200-499 Users
	ESA-ESO-1Y-S3	Email Security Outbound, 1 YR, 500-999 Users
	ESA-ESO-1Y-S4	Email Security Outbound, 1 YR, 1,000-1,999 Users
	ESA-ESO-1Y-S5	Email Security Outbound, 1 YR, 2,000-2,999 Users
	ESA-ESO-1Y-S6	Email Security Outbound, 1 YR, 3,000-3,999 Users
	ESA-ESO-1Y-S7	Email Security Outbound, 1 YR, 4,000-4,999 Users
	ESA-ESO-1Y-S8	Email Security Outbound, 1 YR, 5,000-9,999 Users
	ESA-ESO-1Y-S9	Email Security Outbound, 1 YR, 10,000-19,999 Users
	ESA-ESO-1Y-S10	Email Security Outbound, 1 YR, 20,000-49,999 Users
	ESA-ESO-1Y-S11	Email Security Outbound, 1 YR, 50,000-99,999 Users
	ESA-ESO-1Y-S12	Email Security Outbound, 1 YR, 100,000-249,999 Users
	ESA-ESO-1Y-S13	Email Security Outbound, 1 YR, 250,000-499,999 Users
	ESA-ESO-1Y-S14	Email Security Outbound, 1 YR, 500,000-999,999 Users
	ESA-ESO-1Y-S15	Email Security Outbound, 1 YR, 1,000,000 Users
Email Security Outbound Bundle 3-year subscriptions	ESA-ESO-3Y-S1	Email Security Outbound, 3 YR, 100-199 Users
	ESA-ESO-3Y-S2	Email Security Outbound, 3 YR, 200-499 Users
	ESA-ESO-3Y-S3	Email Security Outbound, 3 YR, 500-999 Users
	ESA-ESO-3Y-S4	Email Security Outbound, 3 YR, 1,000-1,999 Users
	ESA-ESO-3Y-S5	Email Security Outbound, 3 YR, 2,000-2,999 Users
	ESA-ESO-3Y-S6	Email Security Outbound, 3 YR, 3,000-3,999 Users
	ESA-ESO-3Y-S7	Email Security Outbound, 3 YR, 4,000-4,999 Users

Product	Subscription SKU	Description	
	ESA-ESO-3Y-S8	Email Security Outbound, 3 YR, 5,000-9,999 Users	
	ESA-ESO-3Y-S9	Email Security Outbound, 3 YR, 10,000-19,999 Users	
	ESA-ESO-3Y-S10	Email Security Outbound, 3 YR, 20,000-49,999 Users	
	ESA-ESO-3Y-S11	Email Security Outbound, 3 YR, 50,000-99,999 Users	
	ESA-ESO-3Y-S12	Email Security Outbound, 3 YR, 100,000-249,999 Users	
	ESA-ESO-3Y-S13	Email Security Outbound, 3 YR, 250,000-499,999 Users	
	ESA-ESO-3Y-S14	Email Security Outbound, 3 YR, 500,000-999,999 Users	
	ESA-ESO-3Y-S15	Email Security Outbound, 3 YR, 1,000,000 Users or More	
	Email Security Outbound Bundle 5-year subscriptions	ESA-ESO-5Y-S1	Email Security Outbound, 5 YR, 100-199 Users
		ESA-ESO-5Y-S2	Email Security Outbound, 5 YR, 200-499 Users
		ESA-ESO-5Y-S3	Email Security Outbound, 5 YR, 500-999 Users
		ESA-ESO-5Y-S4	Email Security Outbound, 5 YR, 1,000-1,999 Users
		ESA-ESO-5Y-S5	Email Security Outbound, 5 YR, 2,000-2,999 Users
		ESA-ESO-5Y-S6	Email Security Outbound, 5 YR, 3,000-3,999 Users
		ESA-ESO-5Y-S7	Email Security Outbound, 5 YR, 4,000-4,999 Users
ESA-ESO-5Y-S8		Email Security Outbound, 5 YR, 5,000-9,999 Users	
ESA-ESO-5Y-S9		Email Security Outbound, 5 YR, 10,000-19,999 Users	
ESA-ESO-5Y-S10		Email Security Outbound, 5 YR, 20,000-49,999 Users	
ESA-ESO-5Y-S11		Email Security Outbound, 5 YR, 50,000-99,999 Users	
ESA-ESO-5Y-S12		Email Security Outbound, 5 YR, 100,000-249,999 Users	
ESA-ESO-5Y-S13		Email Security Outbound, 5 YR, 250,000-499,999 Users	
ESA-ESO-5Y-S14		Email Security Outbound, 5 YR, 500,000-999,999 Users	
ESA-ESO-5Y-S15		Email Security Outbound, 5 YR, 1,000,000 Users or More	

Table 21. Email Security Premium Bundle Software Subscription SKUs

Product	Subscription SKU	Description
Email Security Premium Bundle 1-year subscriptions	ESA-ESP-1Y-S1	Email Security Premium, 1 YR, 100-199 Users
	ESA-ESP-1Y-S2	Email Security Premium, 1 YR, 200-499 Users
	ESA-ESP-1Y-S3	Email Security Premium, 1 YR, 500-999 Users
	ESA-ESP-1Y-S4	Email Security Premium, 1 YR, 1,000-1,999 Users
	ESA-ESP-1Y-S5	Email Security Premium, 1 YR, 2,000-2,999 Users
	ESA-ESP-1Y-S6	Email Security Premium, 1 YR, 3,000-3,999 Users
	ESA-ESP-1Y-S7	Email Security Premium, 1 YR, 4,000-4,999 Users
	ESA-ESP-1Y-S8	Email Security Premium, 1 YR, 5,000-9,999 Users
	ESA-ESP-1Y-S9	Email Security Premium, 1 YR, 10,000-19,999 Users
	ESA-ESP-1Y-S10	Email Security Premium, 1 YR, 20,000-49,999 Users
	ESA-ESP-1Y-S11	Email Security Premium, 1 YR, 50,000-99,999 Users
	ESA-ESP-1Y-S12	Email Security Premium, 1 YR, 100,000-249,999 Users
	ESA-ESP-1Y-S13	Email Security Premium, 1 YR, 250,000-499,999 Users
	ESA-ESP-1Y-S14	Email Security Premium, 1 YR, 500,000-999,999 Users
	ESA-ESP-1Y-S15	Email Security Premium, 1 YR, 1,000,000 Users or More

Product	Subscription SKU	Description
Email Security Premium Bundle 3-year subscriptions	ESA-ESP-3Y-S1	Email Security Premium, 3 YR, 100-199 Users
	ESA-ESP-3Y-S2	Email Security Premium, 3 YR, 200-499 Users
	ESA-ESP-3Y-S3	Email Security Premium, 3 YR, 500-999 Users
	ESA-ESP-3Y-S4	Email Security Premium, 3 YR, 1,000-1,999 Users
	ESA-ESP-3Y-S5	Email Security Premium, 3 YR, 2,000-2,999 Users
	ESA-ESP-3Y-S6	Email Security Premium, 3 YR, 3,000-3,999 Users
	ESA-ESP-3Y-S7	Email Security Premium, 3 YR, 4,000-4,999 Users
	ESA-ESP-3Y-S8	Email Security Premium, 3 YR, 5,000-9,999 Users
	ESA-ESP-3Y-S9	Email Security Premium, 3 YR, 10,000-19,999 Users
	ESA-ESP-3Y-S10	Email Security Premium, 3 YR, 20,000-49,999 Users
	ESA-ESP-3Y-S11	Email Security Premium, 3 YR, 50,000-99,999 Users
	ESA-ESP-3Y-S12	Email Security Premium, 3 YR, 100,000-249,999 Users
	ESA-ESP-3Y-S13	Email Security Premium, 3 YR, 250,000-499,999 Users
	ESA-ESP-3Y-S14	Email Security Premium, 3 YR, 500,000-999,999 Users
	ESA-ESP-3Y-S15	Email Security Premium, 3 YR, 1,000,000 Users or More
Email Security Premium Bundle 5-year subscriptions	ESA-ESP-5Y-S1	Email Security Premium, 5 YR, 100-199 Users
	ESA-ESP-5Y-S2	Email Security Premium, 5 YR, 200-499 Users
	ESA-ESP-5Y-S3	Email Security Premium, 5 YR, 500-999 Users
	ESA-ESP-5Y-S4	Email Security Premium, 5 YR, 1,000-1,999 Users
	ESA-ESP-5Y-S5	Email Security Premium, 5 YR, 2,000-2,999 Users
	ESA-ESP-5Y-S6	Email Security Premium, 5 YR, 3,000-3,999 Users
	ESA-ESP-5Y-S7	Email Security Premium, 5 YR, 4,000-4,999 Users
	ESA-ESP-5Y-S8	Email Security Premium, 5 YR, 5,000-9,999 Users
	ESA-ESP-5Y-S9	Email Security Premium, 5 YR, 10,000-19,999 Users
	ESA-ESP-5Y-S10	Email Security Premium, 5 YR, 20,000-49,999 Users
	ESA-ESP-5Y-S11	Email Security Premium, 5 YR, 50,000-99,999 Users
	ESA-ESP-5Y-S12	Email Security Premium, 5 YR, 100,000-249,999 Users
	ESA-ESP-5Y-S13	Email Security Premium, 5 YR, 250,000-499,999 Users
	ESA-ESP-5Y-S14	Email Security Premium, 5 YR, 500,000-999,999 Users
	ESA-ESP-5Y-S15	Email Security Premium, 5 YR, 1,000,000 Users or More

Table 22. Email Security Management Bundle Software Subscription SKUs

Product	Subscription SKU	Description
Email Security Management 1- year subscriptions	SMA-EMGT-1Y-S1	Email Security Management, 1 YR, 100-199 Users
	SMA-EMGT-1Y-S2	Email Security Management, 1 YR, 200-499 Users
	SMA-EMGT-1Y-S3	Email Security Management, 1 YR, 500-999 Users
	SMA-EMGT-1Y-S4	Email Security Management, 1 YR, 1,000-1,999 Users
	SMA-EMGT-1Y-S5	Email Security Management, 1 YR, 2,000-2,999 Users
	SMA-EMGT-1Y-S6	Email Security Management, 1 YR, 3,000-3,999 Users
	SMA-EMGT-1Y-S7	Email Security Management, 1 YR, 4,000-4,999 Users
	SMA-EMGT-1Y-S8	Email Security Management, 1 YR, 5,000-9,999 Users
	SMA-EMGT-1Y-S9	Email Security Management, 1 YR, 10,000-19,999 Users

Product	Subscription SKU	Description
Email Security Management 3-year subscriptions	SMA-EMGT-1Y-S10	Email Security Management, 1 YR, 20,000-49,999 Users
	SMA-EMGT-1Y-S11	Email Security Management, 1 YR, 50,000-99,999 Users
	SMA-EMGT-1Y-S12	Email Security Management, 1 YR, 100,000 Users or More
	SMA-EMGT-3Y-S1	Email Security Management, 3 YR, 100-199 Users
	SMA-EMGT-3Y-S2	Email Security Management, 3 YR, 200-499 Users
	SMA-EMGT-3Y-S3	Email Security Management, 3 YR, 500-999 Users
	SMA-EMGT-3Y-S4	Email Security Management, 3 YR, 1,000-1,999 Users
	SMA-EMGT-3Y-S5	Email Security Management, 3 YR, 2,000-2,999 Users
	SMA-EMGT-3Y-S6	Email Security Management, 3 YR, 3,000-3,999 Users
	SMA-EMGT-3Y-S7	Email Security Management, 3 YR, 4,000-4,999 Users
	SMA-EMGT-3Y-S8	Email Security Management, 3 YR, 5,000-9,999 Users
	SMA-EMGT-3Y-S9	Email Security Management, 3 YR, 10,000-19,999 Users
	SMA-EMGT-3Y-S10	Email Security Management, 3 YR, 20,000-49,999 Users
	SMA-EMGT-3Y-S11	Email Security Management, 3 YR, 50,000-99,999 Users
	SMA-EMGT-3Y-S12	Email Security Management, 3 YR, 100,000 Users or More
Email Security Management 5-year subscriptions	SMA-EMGT-5Y-S1	Email Security Management, 5 YR, 100-199 Users
	SMA-EMGT-5Y-S2	Email Security Management, 5 YR, 200-499 Users
	SMA-EMGT-5Y-S3	Email Security Management, 5 YR, 500-999 Users
	SMA-EMGT-5Y-S4	Email Security Management, 5 YR, 1,000-1,999 Users
	SMA-EMGT-5Y-S5	Email Security Management, 5 YR, 2,000-2,999 Users
	SMA-EMGT-5Y-S6	Email Security Management, 5 YR, 3,000-3,999 Users
	SMA-EMGT-5Y-S7	Email Security Management, 5 YR, 4,000-4,999 Users
	SMA-EMGT-5Y-S8	Email Security Management, 5 YR, 5,000-9,999 Users
	SMA-EMGT-5Y-S9	Email Security Management, 5 YR, 10,000-19,999 Users
	SMA-EMGT-5Y-S10	Email Security Management, 5 YR, 20,000-49,999 Users
	SMA-EMGT-5Y-S11	Email Security Management, 5 YR, 50,000-99,999 Users
	SMA-EMGT-5Y-S12	Email Security Management, 5 YR, 100,000 Users or More

Table 23. Data Loss Prevention (Standalone) Software Subscription SKUs

Product	Subscription SKU	Description
Data Loss Prevention (standalone) 1-year subscriptions	ESA-DLP-1Y-S1	Data Loss Prevention, 1 YR, 100-199 Users
	ESA-DLP-1Y-S2	Data Loss Prevention, 1 YR, 200-499 Users
	ESA-DLP-1Y-S3	Data Loss Prevention, 1 YR, 500-999 Users
	ESA-DLP-1Y-S4	Data Loss Prevention, 1 YR, 1,000-1,999 Users
	ESA-DLP-1Y-S5	Data Loss Prevention, 1 YR, 2,000-2,999 Users
	ESA-DLP-1Y-S6	Data Loss Prevention, 1 YR, 3,000-3,999 Users
	ESA-DLP-1Y-S7	Data Loss Prevention, 1 YR, 4,000-4,999 Users
	ESA-DLP-1Y-S8	Data Loss Prevention, 1 YR, 5,000-9,999 Users
	ESA-DLP-1Y-S9	Data Loss Prevention, 1 YR, 10,000-19,999 Users
	ESA-DLP-1Y-S10	Data Loss Prevention, 1 YR, 20,000-49,999 Users
	ESA-DLP-1Y-S11	Data Loss Prevention, 1 YR, 50,000-99,999 Users
	ESA-DLP-1Y-S12	Data Loss Prevention, 1 YR, 100,000-249,999 Users

Product	Subscription SKU	Description
Data Loss Prevention (standalone) 3-year subscriptions	ESA-DLP-1Y-S13	Data Loss Prevention, 1 YR, 250,000-499,999 Users
	ESA-DLP-1Y-S14	Data Loss Prevention, 1 YR, 500,000-999,999 Users
	ESA-DLP-1Y-S15	Data Loss Prevention, 1 YR, 1,000,000 Users or More
	ESA-DLP-3Y-S1	Data Loss Prevention, 3 YR, 100-199 Users
	ESA-DLP-3Y-S2	Data Loss Prevention, 3 YR, 200-499 Users
	ESA-DLP-3Y-S3	Data Loss Prevention, 3 YR, 500-999 Users
	ESA-DLP-3Y-S4	Data Loss Prevention, 3 YR, 1,000-1,999 Users
	ESA-DLP-3Y-S5	Data Loss Prevention, 3 YR, 2,000-2,999 Users
	ESA-DLP-3Y-S6	Data Loss Prevention, 3 YR, 3,000-3,999 Users
	ESA-DLP-3Y-S7	Data Loss Prevention, 3 YR, 4,000-4,999 Users
	ESA-DLP-3Y-S8	Data Loss Prevention, 3 YR, 5,000-9,999 Users
	ESA-DLP-3Y-S9	Data Loss Prevention, 3 YR, 10,000-19,999 Users
	ESA-DLP-3Y-S10	Data Loss Prevention, 3 YR, 20,000-49,999 Users
	ESA-DLP-3Y-S11	Data Loss Prevention, 3 YR, 50,000-99,999 Users
	ESA-DLP-3Y-S12	Data Loss Prevention, 3 YR, 100,000-249,999 Users
Data Loss Prevention (standalone) 5-year subscriptions	ESA-DLP-5Y-S1	Data Loss Prevention, 5 YR, 100-199 Users
	ESA-DLP-5Y-S2	Data Loss Prevention, 5 YR, 200-499 Users
	ESA-DLP-5Y-S3	Data Loss Prevention, 5 YR, 500-999 Users
	ESA-DLP-5Y-S4	Data Loss Prevention, 5 YR, 1,000-1,999 Users
	ESA-DLP-5Y-S5	Data Loss Prevention, 5 YR, 2,000-2,999 Users
	ESA-DLP-5Y-S6	Data Loss Prevention, 5 YR, 3,000-3,999 Users
	ESA-DLP-5Y-S7	Data Loss Prevention, 5 YR, 4,000-4,999 Users
	ESA-DLP-5Y-S8	Data Loss Prevention, 5 YR, 5,000-9,999 Users
	ESA-DLP-5Y-S9	Data Loss Prevention, 5 YR, 10,000-19,999 Users
	ESA-DLP-5Y-S10	Data Loss Prevention, 5 YR, 20,000-49,999 Users
	ESA-DLP-5Y-S11	Data Loss Prevention, 5 YR, 50,000-99,999 Users
	ESA-DLP-5Y-S12	Data Loss Prevention, 5 YR, 100,000-249,999 Users
	ESA-DLP-5Y-S13	Data Loss Prevention, 5 YR, 250,000-499,999 Users
	ESA-DLP-5Y-S14	Data Loss Prevention, 5 YR, 500,000-999,999 Users
	ESA-DLP-5Y-S15	Data Loss Prevention, 5 YR, 1,000,000 Users or More

Table 24. Email Encryption (Standalone) Software Subscription SKUs

Product	Subscription SKU	Description
Email Encryption (standalone) 1-year subscriptions	ESA-ENC-1Y-S1-K9	Email Encryption, 1 YR, 100-199 Users
	ESA-ENC-1Y-S2-K9	Email Encryption, 1 YR, 200-499 Users
	ESA-ENC-1Y-S3-K9	Email Encryption, 1 YR, 500-999 Users
	ESA-ENC-1Y-S4-K9	Email Encryption, 1 YR, 1,000-1,999 Users
	ESA-ENC-1Y-S5-K9	Email Encryption, 1 YR, 2,000-2,999 Users
	ESA-ENC-1Y-S6-K9	Email Encryption, 1 YR, 3,000-3,999 Users

Product	Subscription SKU	Description
	ESA-ENC-1Y-S7-K9	Email Encryption, 1 YR, 4,000-4,999 Users
	ESA-ENC-1Y-S8-K9	Email Encryption, 1 YR, 5,000-9,999 Users
	ESA-ENC-1Y-S9-K9	Email Encryption, 1 YR, 10,000-19,999 Users
	ESA-ENC-1Y-S10-K9	Email Encryption, 1 YR, 20,000-49,999 Users
	ESA-ENC-1Y-S11-K9	Email Encryption, 1 YR, 50,000-99,999 Users
	ESA-ENC-1Y-S12-K9	Email Encryption, 1 YR, 100,000-249,999 Users
	ESA-ENC-1Y-S13-K9	Email Encryption, 1 YR, 250,000-499,999 Users
	ESA-ENC-1Y-S14-K9	Email Encryption, 1 YR, 500,000-999,999 Users
	ESA-ENC-1Y-S15-K9	Email Encryption, 1 YR, 1,000,000 Users or More
Email Encryption (standalone) 3-year subscriptions	ESA-ENC-3Y-S1-K9	Email Encryption, 3 YR, 100-199 Users
	ESA-ENC-3Y-S2-K9	Email Encryption, 3 YR, 200-499 Users
	ESA-ENC-3Y-S3-K9	Email Encryption, 3 YR, 500-999 Users
	ESA-ENC-3Y-S4-K9	Email Encryption, 3 YR, 1,000-1,999 Users
	ESA-ENC-3Y-S5-K9	Email Encryption, 3 YR, 2,000-2,999 Users
	ESA-ENC-3Y-S6-K9	Email Encryption, 3 YR, 3,000-3,999 Users
	ESA-ENC-3Y-S7-K9	Email Encryption, 3 YR, 4,000-4,999 Users
	ESA-ENC-3Y-S8-K9	Email Encryption, 3 YR, 5,000-9,999 Users
	ESA-ENC-3Y-S9-K9	Email Encryption, 3 YR, 10,000-19,999 Users
	ESA-ENC-3Y-S10-K9	Email Encryption, 3 YR, 20,000-49,999 Users
	ESA-ENC-3Y-S11-K9	Email Encryption, 3 YR, 50,000-99,999 Users
	ESA-ENC-3Y-S12-K9	Email Encryption, 3 YR, 100,000-249,999 Users
	ESA-ENC-3Y-S13-K9	Email Encryption, 3 YR, 250,000-499,999 Users
	ESA-ENC-3Y-S14-K9	Email Encryption, 3 YR, 500,000-999,999 Users
ESA-ENC-3Y-S15-K9	Email Encryption, 3 YR, 1,000,000 Users or More	
Email Encryption (standalone) 5-year subscriptions	ESA-ENC-5Y-S1-K9	Email Encryption, 5 YR, 100-199 Users
	ESA-ENC-5Y-S2-K9	Email Encryption, 5 YR, 200-499 Users
	ESA-ENC-5Y-S3-K9	Email Encryption, 5 YR, 500-999 Users
	ESA-ENC-5Y-S4-K9	Email Encryption, 5 YR, 1,000-1,999 Users
	ESA-ENC-5Y-S5-K9	Email Encryption, 5 YR, 2,000-2,999 Users
	ESA-ENC-5Y-S6-K9	Email Encryption, 5 YR, 3,000-3,999 Users
	ESA-ENC-5Y-S7-K9	Email Encryption, 5 YR, 4,000-4,999 Users
	ESA-ENC-5Y-S8-K9	Email Encryption, 5 YR, 5,000-9,999 Users
	ESA-ENC-5Y-S9-K9	Email Encryption, 5 YR, 10,000-19,999 Users
	ESA-ENC-5Y-S10-K9	Email Encryption, 5 YR, 20,000-49,999 Users
	ESA-ENC-5Y-S11-K9	Email Encryption, 5 YR, 50,000-99,999 Users
	ESA-ENC-5Y-S12-K9	Email Encryption, 5 YR, 100,000-249,999 Users
	ESA-ENC-5Y-S13-K9	Email Encryption, 5 YR, 250,000-499,999 Users
	ESA-ENC-5Y-S14-K9	Email Encryption, 5 YR, 500,000-999,999 Users
ESA-ENC-5Y-S15-K9	Email Encryption, 5 YR, 1,000,000 Users or More	

Table 25. Cloudmark Antispam (Standalone) Software Subscription SKUs

Product	Subscription SKU	Description
Cloudmark Antispam (standalone) 1-year subscriptions	ESA-CLM-1Y-S1	Cloudmark Antispam, 1 YR, 100-199 Users
	ESA-CLM-1Y-S2	Cloudmark Antispam, 1 YR, 200-499 Users
	ESA-CLM-1Y-S3	Cloudmark Antispam, 1 YR, 500-999 Users
	ESA-CLM-1Y-S4	Cloudmark Antispam, 1 YR, 1,000-1,999 Users
	ESA-CLM-1Y-S5	Cloudmark Antispam, 1 YR, 2,000-2,999 Users
	ESA-CLM-1Y-S6	Cloudmark Antispam, 1 YR, 3,000-3,999 Users
	ESA-CLM-1Y-S7	Cloudmark Antispam, 1 YR, 4,000-4,999 Users
	ESA-CLM-1Y-S8	Cloudmark Antispam, 1 YR, 5,000-9,999 Users
	ESA-CLM-1Y-S9	Cloudmark Antispam, 1 YR, 10,000-19,999 Users
	ESA-CLM-1Y-S10	Cloudmark Antispam, 1 YR, 20,000-49,999 Users
	ESA-CLM-1Y-S11	Cloudmark Antispam, 1 YR, 50,000-99,999 Users
	ESA-CLM-1Y-S12	Cloudmark Antispam, 1 YR, 100,000-249,999 Users
	ESA-CLM-1Y-S13	Cloudmark Antispam, 1 YR, 250,000-499,999 Users
	ESA-CLM-1Y-S14	Cloudmark Antispam, 1 YR, 500,000-999,999 Users
	ESA-CLM-1Y-S15	Cloudmark Antispam, 1 YR, 1,000,000 Users or More
Cloudmark Antispam (standalone) 3-year subscriptions	ESA-CLM-3Y-S1	Cloudmark Antispam, 3 YR, 100-199 Users
	ESA-CLM-3Y-S2	Cloudmark Antispam, 3 YR, 200-499 Users
	ESA-CLM-3Y-S3	Cloudmark Antispam, 3 YR, 500-999 Users
	ESA-CLM-3Y-S4	Cloudmark Antispam, 3 YR, 1,000-1,999 Users
	ESA-CLM-3Y-S5	Cloudmark Antispam, 3 YR, 2,000-2,999 Users
	ESA-CLM-3Y-S6	Cloudmark Antispam, 3 YR, 3,000-3,999 Users
	ESA-CLM-3Y-S7	Cloudmark Antispam, 3 YR, 4,000-4,999 Users
	ESA-CLM-3Y-S8	Cloudmark Antispam, 3 YR, 5,000-9,999 Users
	ESA-CLM-3Y-S9	Cloudmark Antispam, 3 YR, 10,000-19,999 Users
	ESA-CLM-3Y-S10	Cloudmark Antispam, 3 YR, 20,000-49,999 Users
	ESA-CLM-3Y-S11	Cloudmark Antispam, 3 YR, 50,000-99,999 Users
	ESA-CLM-3Y-S12	Cloudmark Antispam, 3 YR, 100,000-249,999 Users
	ESA-CLM-3Y-S13	Cloudmark Antispam, 3 YR, 250,000-499,999 Users
	ESA-CLM-3Y-S14	Cloudmark Antispam, 3 YR, 500,000-999,999 Users
	ESA-CLM-3Y-S15	Cloudmark Antispam, 3 YR, 1,000,000 Users or More

Table 26. Image Analyzer (Standalone) Software Subscription SKUs

Product	Subscription SKU	Description
Image Analyzer (standalone) 1-year subscriptions	ESA-IA-1Y-S1	Image Analyzer, 1 YR, 100-199 Users
	ESA-IA-1Y-S2	Image Analyzer, 1 YR, 200-499 Users
	ESA-IA-1Y-S3	Image Analyzer, 1 YR, 500-999 Users
	ESA-IA-1Y-S4	Image Analyzer, 1 YR, 1,000-1,999 Users
	ESA-IA-1Y-S5	Image Analyzer, 1 YR, 2,000-2,999 Users
	ESA-IA-1Y-S6	Image Analyzer, 1 YR, 3,000-3,999 Users
	ESA-IA-1Y-S7	Image Analyzer, 1 YR, 4,000-4,999 Users

Product	Subscription SKU	Description	
	ESA-IA-1Y-S8	Image Analyzer, 1 YR, 5,000-9,999 Users	
	ESA-IA-1Y-S9	Image Analyzer, 1 YR, 10,000-19,999 Users	
	ESA-IA-1Y-S10	Image Analyzer, 1 YR, 20,000-49,999 Users	
	ESA-IA-1Y-S11	Image Analyzer, 1 YR, 50,000-99,999 Users	
	ESA-IA-1Y-S12	Image Analyzer, 1 YR, 100,000-249,999 Users	
	ESA-IA-1Y-S13	Image Analyzer, 1 YR, 250,000-499,999 Users	
	ESA-IA-1Y-S14	Image Analyzer, 1 YR, 500,000-999,999 Users	
	ESA-IA-1Y-S15	Image Analyzer, 1 YR, 1,000,000 Users or More	
	Image Analyzer (standalone) 3-year subscriptions	ESA-IA-3Y-S1	Image Analyzer, 3 YR, 100-199 Users
		ESA-IA-3Y-S2	Image Analyzer, 3 YR, 200-499 Users
		ESA-IA-3Y-S3	Image Analyzer, 3 YR, 500-999 Users
		ESA-IA-3Y-S4	Image Analyzer, 3 YR, 1,000-1,999 Users
		ESA-IA-3Y-S5	Image Analyzer, 3 YR, 2,000-2,999 Users
		ESA-IA-3Y-S6	Image Analyzer, 3 YR, 3,000-3,999 Users
		ESA-IA-3Y-S7	Image Analyzer, 3 YR, 4,000-4,999 Users
ESA-IA-3Y-S8		Image Analyzer, 3 YR, 5,000-9,999 Users	
ESA-IA-3Y-S9		Image Analyzer, 3 YR, 10,000-19,999 Users	
ESA-IA-3Y-S10		Image Analyzer, 3 YR, 20,000-49,999 Users	
ESA-IA-3Y-S11		Image Analyzer, 3 YR, 50,000-99,999 Users	
ESA-IA-3Y-S12		Image Analyzer, 3 YR, 100,000-249,999 Users	
ESA-IA-3Y-S13		Image Analyzer, 3 YR, 250,000-499,999 Users	
ESA-IA-3Y-S14		Image Analyzer, 3 YR, 500,000-999,999 Users	
ESA-IA-3Y-S15		Image Analyzer, 3 YR, 1,000,000 Users or More	
Image Analyzer (standalone) 5-year subscriptions	ESA-IA-5Y-S1	Image Analyzer, 5 YR, 100-199 Users	
	ESA-IA-5Y-S2	Image Analyzer, 5 YR, 200-499 Users	
	ESA-IA-5Y-S3	Image Analyzer, 5 YR, 500-999 Users	
	ESA-IA-5Y-S4	Image Analyzer, 5 YR, 1,000-1,999 Users	
	ESA-IA-5Y-S5	Image Analyzer, 5 YR, 2,000-2,999 Users	
	ESA-IA-5Y-S6	Image Analyzer, 5 YR, 3,000-3,999 Users	
	ESA-IA-5Y-S7	Image Analyzer, 5 YR, 4,000-4,999 Users	
	ESA-IA-5Y-S8	Image Analyzer, 5 YR, 5,000-9,999 Users	
	ESA-IA-5Y-S9	Image Analyzer, 5 YR, 10,000-19,999 Users	
	ESA-IA-5Y-S10	Image Analyzer, 5 YR, 20,000-49,999 Users	
	ESA-IA-5Y-S11	Image Analyzer, 5 YR, 50,000-99,999 Users	
	ESA-IA-5Y-S12	Image Analyzer, 5 YR, 100,000-249,999 Users	
	ESA-IA-5Y-S13	Image Analyzer, 5 YR, 250,000-499,999 Users	
	ESA-IA-5Y-S14	Image Analyzer, 5 YR, 500,000-999,999 Users	
	ESA-IA-5Y-S15	Image Analyzer, 5 YR, 1,000,000 Users or More	

Table 27. McAfee AntiVirus (Standalone) Software Subscription SKUs

Product	Subscription SKU	Description
McAfee AntiVirus (standalone) 1-year subscriptions	ESA-MFE-1Y-S1	McAfee AntiVirus, 1 YR, 100-199 Users
	ESA-MFE-1Y-S2	McAfee AntiVirus, 1 YR, 200-499 Users
	ESA-MFE-1Y-S3	McAfee AntiVirus, 1 YR, 500-999 Users
	ESA-MFE-1Y-S4	McAfee AntiVirus, 1 YR, 1,000-1,999 Users
	ESA-MFE-1Y-S5	McAfee AntiVirus, 1 YR, 2,000-2,999 Users
	ESA-MFE-1Y-S6	McAfee AntiVirus, 1 YR, 3,000-3,999 Users
	ESA-MFE-1Y-S7	McAfee AntiVirus, 1 YR, 4,000-4,999 Users
	ESA-MFE-1Y-S8	McAfee AntiVirus, 1 YR, 5,000-9,999 Users
	ESA-MFE-1Y-S9	McAfee AntiVirus, 1 YR, 10,000-19,999 Users
	ESA-MFE-1Y-S10	McAfee AntiVirus, 1 YR, 20,000-49,999 Users
	ESA-MFE-1Y-S11	McAfee AntiVirus, 1 YR, 50,000-99,999 Users
	ESA-MFE-1Y-S12	McAfee AntiVirus, 1 YR, 100,000-249,999 Users
	ESA-MFE-1Y-S13	McAfee AntiVirus, 1 YR, 250,000-499,999 Users
	ESA-MFE-1Y-S14	McAfee AntiVirus, 1 YR, 500,000-999,999 Users
	ESA-MFE-1Y-S15	McAfee AntiVirus, 1 YR, 1,000,000 Users or More
McAfee AntiVirus (standalone) 3-year subscriptions	ESA-MFE-3Y-S1	McAfee AntiVirus, 3 YR, 100-199 Users
	ESA-MFE-3Y-S2	McAfee AntiVirus, 3 YR, 200-499 Users
	ESA-MFE-3Y-S3	McAfee AntiVirus, 3 YR, 500-999 Users
	ESA-MFE-3Y-S4	McAfee AntiVirus, 3 YR, 1,000-1,999 Users
	ESA-MFE-3Y-S5	McAfee AntiVirus, 3 YR, 2,000-2,999 Users
	ESA-MFE-3Y-S6	McAfee AntiVirus, 3 YR, 3,000-3,999 Users
	ESA-MFE-3Y-S7	McAfee AntiVirus, 3 YR, 4,000-4,999 Users
	ESA-MFE-3Y-S8	McAfee AntiVirus, 3 YR, 5,000-9,999 Users
	ESA-MFE-3Y-S9	McAfee AntiVirus, 3 YR, 10,000-19,999 Users
	ESA-MFE-3Y-S10	McAfee AntiVirus, 3 YR, 20,000-49,999 Users
	ESA-MFE-3Y-S11	McAfee AntiVirus, 3 YR, 50,000-99,999 Users
	ESA-MFE-3Y-S12	McAfee AntiVirus, 3 YR, 100,000-249,999 Users
	ESA-MFE-3Y-S13	McAfee AntiVirus, 3 YR, 250,000-499,999 Users
	ESA-MFE-3Y-S14	McAfee AntiVirus, 3 YR, 500,000-999,999 Users
	ESA-MFE-3Y-S15	McAfee AntiVirus, 3 YR, 1,000,000 Users or More
McAfee AntiVirus (standalone) 5-year subscriptions	ESA-MFE-5Y-S1	McAfee AntiVirus, 5 YR, 100-199 Users
	ESA-MFE-5Y-S2	McAfee AntiVirus, 5 YR, 200-499 Users
	ESA-MFE-5Y-S3	McAfee AntiVirus, 5 YR, 500-999 Users
	ESA-MFE-5Y-S4	McAfee AntiVirus, 5 YR, 1,000-1,999 Users
	ESA-MFE-5Y-S5	McAfee AntiVirus, 5 YR, 2,000-2,999 Users
	ESA-MFE-5Y-S6	McAfee AntiVirus, 5 YR, 3,000-3,999 Users
	ESA-MFE-5Y-S7	McAfee AntiVirus, 5 YR, 4,000-4,999 Users
	ESA-MFE-5Y-S8	McAfee AntiVirus, 5 YR, 5,000-9,999 Users
	ESA-MFE-5Y-S9	McAfee AntiVirus, 5 YR, 10,000-19,999 Users
	ESA-MFE-5Y-S10	McAfee AntiVirus, 5 YR, 20,000-49,999 Users

Product	Subscription SKU	Description
	ESA-MFE-5Y-S11	McAfee AntiVirus, 5 YR, 50,000-99,999 Users
	ESA-MFE-5Y-S12	McAfee AntiVirus, 5 YR, 100,000-249,999 Users
	ESA-MFE-5Y-S13	McAfee AntiVirus, 5 YR, 250,000-499,999 Users
	ESA-MFE-5Y-S14	McAfee AntiVirus, 5 YR, 500,000-999,999 Users
	ESA-MFE-5Y-S15	McAfee AntiVirus, 5 YR, 1,000,000 Users or More

Table 28. Cisco Antispam (Standalone) Software Subscription SKUs

Product	Subscription SKU	Description
Cisco Antispam (standalone) 1-year subscriptions	ESA-AS-1Y-S1	Cisco Antispam, 1 YR, 100-199 Users
	ESA-AS-1Y-S2	Cisco Antispam, 1 YR, 200-499 Users
	ESA-AS-1Y-S3	Cisco Antispam, 1 YR, 500-999 Users
	ESA-AS-1Y-S4	Cisco Antispam, 1 YR, 1,000-1,999 Users
	ESA-AS-1Y-S5	Cisco Antispam, 1 YR, 2,000-2,999 Users
	ESA-AS-1Y-S6	Cisco Antispam, 1 YR, 3,000-3,999 Users
	ESA-AS-1Y-S7	Cisco Antispam, 1 YR, 4,000-4,999 Users
	ESA-AS-1Y-S8	Cisco Antispam, 1 YR, 5,000-9,999 Users
	ESA-AS-1Y-S9	Cisco Antispam, 1 YR, 10,000-19,999 Users
	ESA-AS-1Y-S10	Cisco Antispam, 1 YR, 20,000-49,999 Users
	ESA-AS-1Y-S11	Cisco Antispam, 1 YR, 50,000-99,999 Users
	ESA-AS-1Y-S12	Cisco Antispam, 1 YR, 100,000-249,999 Users
	ESA-AS-1Y-S13	Cisco Antispam, 1 YR, 250,000-499,999 Users
	ESA-AS-1Y-S14	Cisco Antispam, 1 YR, 500,000-999,999 Users
	ESA-AS-1Y-S15	Cisco Antispam, 1 YR, 1,000,000 Users or More
Cisco Antispam (standalone) 3-year subscriptions	ESA-AS-3Y-S1	Cisco Antispam, 3 YR, 100-199 Users
	ESA-AS-3Y-S2	Cisco Antispam, 3 YR, 200-499 Users
	ESA-AS-3Y-S3	Cisco Antispam, 3 YR, 500-999 Users
	ESA-AS-3Y-S4	Cisco Antispam, 3 YR, 1,000-1,999 Users
	ESA-AS-3Y-S5	Cisco Antispam, 3 YR, 2,000-2,999 Users
	ESA-AS-3Y-S6	Cisco Antispam, 3 YR, 3,000-3,999 Users
	ESA-AS-3Y-S7	Cisco Antispam, 3 YR, 4,000-4,999 Users
	ESA-AS-3Y-S8	Cisco Antispam, 3 YR, 5,000-9,999 Users
	ESA-AS-3Y-S9	Cisco Antispam, 3 YR, 10,000-19,999 Users
	ESA-AS-3Y-S10	Cisco Antispam, 3 YR, 20,000-49,999 Users
	ESA-AS-3Y-S11	Cisco Antispam, 3 YR, 50,000-99,999 Users
	ESA-AS-3Y-S12	Cisco Antispam, 3 YR, 100,000-249,999 Users
	ESA-AS-3Y-S13	Cisco Antispam, 3 YR, 250,000-499,999 Users
	ESA-AS-3Y-S14	Cisco Antispam, 3 YR, 500,000-999,999 Users
	ESA-AS-3Y-S15	Cisco Antispam, 3 YR, 1,000,000 Users or More

Product	Subscription SKU	Description
Cisco Antispam (standalone) 5-year subscriptions	ESA-AS-5Y-S1	Cisco Antispam, 5 YR, 100-199 Users
	ESA-AS-5Y-S2	Cisco Antispam, 5 YR, 200-499 Users
	ESA-AS-5Y-S3	Cisco Antispam, 5 YR, 500-999 Users
	ESA-AS-5Y-S4	Cisco Antispam, 5 YR, 1,000-1,999 Users
	ESA-AS-5Y-S5	Cisco Antispam, 5 YR, 2,000-2,999 Users
	ESA-AS-5Y-S6	Cisco Antispam, 5 YR, 3,000-3,999 Users
	ESA-AS-5Y-S7	Cisco Antispam, 5 YR, 4,000-4,999 Users
	ESA-AS-5Y-S8	Cisco Antispam, 5 YR, 5,000-9,999 Users
	ESA-AS-5Y-S9	Cisco Antispam, 5 YR, 10,000-19,999 Users
	ESA-AS-5Y-S10	Cisco Antispam, 5 YR, 20,000-49,999 Users
	ESA-AS-5Y-S11	Cisco Antispam, 5 YR, 50,000-99,999 Users
	ESA-AS-5Y-S12	Cisco Antispam, 5 YR, 100,000-249,999 Users
	ESA-AS-5Y-S13	Cisco Antispam, 5 YR, 250,000-499,999 Users
	ESA-AS-5Y-S14	Cisco Antispam, 5 YR, 500,000-999,999 Users
	ESA-AS-5Y-S15	Cisco Antispam, 5 YR, 1,000,000 Users or More

Table 29. Graymail Safe-Unsubscribe (Standalone) Software Subscription SKUs

Product	Subscription SKU	Description
Graymail Safe-Unsubscribe (standalone) 1-year subscriptions	L-ESA-GSU-1Y-S1	Graymail Safe-Unsubscribe, 1 YR, 100-199 Users
	L-ESA-GSU-1Y-S2	Graymail Safe-Unsubscribe, 1 YR, 200-499 Users
	L-ESA-GSU-1Y-S3	Graymail Safe-Unsubscribe, 1 YR, 500-999 Users
	L-ESA-GSU-1Y-S4	Graymail Safe-Unsubscribe, 1 YR, 1,000-1,999 Users
	L-ESA-GSU-1Y-S5	Graymail Safe-Unsubscribe, 1 YR, 2,000-2,999 Users
	L-ESA-GSU-1Y-S6	Graymail Safe-Unsubscribe, 1 YR, 3,000-3,999 Users
	L-ESA-GSU-1Y-S7	Graymail Safe-Unsubscribe, 1 YR, 4,000-4,999 Users
	L-ESA-GSU-1Y-S8	Graymail Safe-Unsubscribe, 1 YR, 5,000-9,999 Users
	L-ESA-GSU-1Y-S9	Graymail Safe-Unsubscribe, 1 YR, 10,000-19,999 Users
	L-ESA-GSU-1Y-S10	Graymail Safe-Unsubscribe, 1 YR, 20,000-49,999 Users
	L-ESA-GSU-1Y-S11	Graymail Safe-Unsubscribe, 1 YR, 50,000-99,999 Users
	L-ESA-GSU-1Y-S12	Graymail Safe-Unsubscribe, 1 YR, 100,000-249,999 Users
	L-ESA-GSU-1Y-S13	Graymail Safe-Unsubscribe, 1 YR, 250,000-499,999 Users
	L-ESA-GSU-1Y-S14	Graymail Safe-Unsubscribe, 1 YR, 500,000-999,999 Users
	L-ESA-GSU-1Y-S15	Graymail Safe-Unsubscribe, 1 YR, 1,000,000 Users or More
Graymail Safe-Unsubscribe (standalone) 3-year subscriptions	L-ESA-GSU-3Y-S1	Graymail Safe-Unsubscribe, 3 YR, 100-199 Users
	L-ESA-GSU-3Y-S2	Graymail Safe-Unsubscribe, 3 YR, 200-499 Users
	L-ESA-GSU-3Y-S3	Graymail Safe-Unsubscribe, 3 YR, 500-999 Users
	L-ESA-GSU-3Y-S4	Graymail Safe-Unsubscribe, 3 YR, 1,000-1,999 Users
	L-ESA-GSU-3Y-S5	Graymail Safe-Unsubscribe, 3 YR, 2,000-2,999 Users
	L-ESA-GSU-3Y-S6	Graymail Safe-Unsubscribe, 3 YR, 3,000-3,999 Users
	L-ESA-GSU-3Y-S7	Graymail Safe-Unsubscribe, 3 YR, 4,000-4,999 Users
	L-ESA-GSU-3Y-S8	Graymail Safe-Unsubscribe, 3 YR, 5,000-9,999 Users
	L-ESA-GSU-3Y-S9	Graymail Safe-Unsubscribe, 3 YR, 10,000-19,999 Users

Product	Subscription SKU	Description
Graymail Safe-Unsubscribe (standalone) 5-year subscriptions	L-ESA-GSU-3Y-S10	Graymail Safe-Unsubscribe, 3 YR, 20,000-49,999 Users
	L-ESA-GSU-3Y-S11	Graymail Safe-Unsubscribe, 3 YR, 50,000-99,999 Users
	L-ESA-GSU-3Y-S12	Graymail Safe-Unsubscribe, 3 YR, 100,000-249,999 Users
	L-ESA-GSU-3Y-S13	Graymail Safe-Unsubscribe, 3 YR, 250,000-499,999 Users
	L-ESA-GSU-3Y-S14	Graymail Safe-Unsubscribe, 3 YR, 500,000-999,999 Users
	L-ESA-GSU-3Y-S15	Graymail Safe-Unsubscribe, 3 YR, 1,000,000 Users or More
	L-ESA-GSU-5Y-S1	Graymail Safe-Unsubscribe, 5 YR, 100-199 Users
	L-ESA-GSU-5Y-S2	Graymail Safe-Unsubscribe, 5 YR, 200-499 Users
	L-ESA-GSU-5Y-S3	Graymail Safe-Unsubscribe, 5 YR, 500-999 Users
	L-ESA-GSU-5Y-S4	Graymail Safe-Unsubscribe, 5 YR, 1,000-1,999 Users
	L-ESA-GSU-5Y-S5	Graymail Safe-Unsubscribe, 5 YR, 2,000-2,999 Users
	L-ESA-GSU-5Y-S6	Graymail Safe-Unsubscribe, 5 YR, 3,000-3,999 Users
	L-ESA-GSU-5Y-S7	Graymail Safe-Unsubscribe, 5 YR, 4,000-4,999 Users
	L-ESA-GSU-5Y-S8	Graymail Safe-Unsubscribe, 5 YR, 5,000-9,999 Users
	L-ESA-GSU-5Y-S9	Graymail Safe-Unsubscribe, 5 YR, 10,000-19,999 Users
	L-ESA-GSU-5Y-S10	Graymail Safe-Unsubscribe, 5 YR, 20,000-49,999 Users
	L-ESA-GSU-5Y-S11	Graymail Safe-Unsubscribe, 5 YR, 50,000-99,999 Users
	L-ESA-GSU-5Y-S12	Graymail Safe-Unsubscribe, 5 YR, 100,000-249,999 Users
	L-ESA-GSU-5Y-S13	Graymail Safe-Unsubscribe, 5 YR, 250,000-499,999 Users
	L-ESA-GSU-5Y-S14	Graymail Safe-Unsubscribe, 5 YR, 500,000-999,999 Users
L-ESA-GSU-5Y-S15	Graymail Safe-Unsubscribe, 5 YR, 1,000,000 Users or More	

Table 30. Sophos Antivirus (Standalone) Software Subscription SKUs

Product	Subscription SKU	Description
Sophos Antivirus (standalone) 1-year subscriptions	ESA-SO-1Y-S1	Sophos Antivirus, 1 YR, 100-199 Users
	ESA-SO-1Y-S2	Sophos Antivirus, 1 YR, 200-499 Users
	ESA-SO-1Y-S3	Sophos Antivirus, 1 YR, 500-999 Users
	ESA-SO-1Y-S4	Sophos Antivirus, 1 YR, 1,000-1,999 Users
	ESA-SO-1Y-S5	Sophos Antivirus, 1 YR, 2,000-2,999 Users
	ESA-SO-1Y-S6	Sophos Antivirus, 1 YR, 3,000-3,999 Users
	ESA-SO-1Y-S7	Sophos Antivirus, 1 YR, 4,000-4,999 Users
	ESA-SO-1Y-S8	Sophos Antivirus, 1 YR, 5,000-9,999 Users
	ESA-SO-1Y-S9	Sophos Antivirus, 1 YR, 10,000-19,999 Users
	ESA-SO-1Y-S10	Sophos Antivirus, 1 YR, 20,000-49,999 Users
	ESA-SO-1Y-S11	Sophos Antivirus, 1 YR, 50,000-99,999 Users
	ESA-SO-1Y-S12	Sophos Antivirus, 1 YR, 100,000-249,999 Users
	ESA-SO-1Y-S13	Sophos Antivirus, 1 YR, 250,000-499,999 Users
	ESA-SO-1Y-S14	Sophos Antivirus, 1 YR, 500,000-999,999 Users
	ESA-SO-1Y-S15	Sophos Antivirus, 1 YR, 1,000,000 Users or More

Product	Subscription SKU	Description
Sophos Antivirus (standalone) 3-year subscriptions	ESA-SO-3Y-S1	Sophos Antivirus, 3 YR, 100-199 Users
	ESA-SO-3Y-S2	Sophos Antivirus, 3 YR, 200-499 Users
	ESA-SO-3Y-S3	Sophos Antivirus, 3 YR, 500-999 Users
	ESA-SO-3Y-S4	Sophos Antivirus, 3 YR, 1,000-1,999 Users
	ESA-SO-3Y-S5	Sophos Antivirus, 3 YR, 2,000-2,999 Users
	ESA-SO-3Y-S6	Sophos Antivirus, 3 YR, 3,000-3,999 Users
	ESA-SO-3Y-S7	Sophos Antivirus, 3 YR, 4,000-4,999 Users
	ESA-SO-3Y-S8	Sophos Antivirus, 3 YR, 5,000-9,999 Users
	ESA-SO-3Y-S9	Sophos Antivirus, 3 YR, 10,000-19,999 Users
	ESA-SO-3Y-S10	Sophos Antivirus, 3 YR, 20,000-49,999 Users
	ESA-SO-3Y-S11	Sophos Antivirus, 3 YR, 50,000-99,999 Users
	ESA-SO-3Y-S12	Sophos Antivirus, 3 YR, 100,000-249,999 Users
	ESA-SO-3Y-S13	Sophos Antivirus, 3 YR, 250,000-499,999 Users
	ESA-SO-3Y-S14	Sophos Antivirus, 3 YR, 500,000-999,999 Users
	ESA-SO-3Y-S15	Sophos Antivirus, 3 YR, 1,000,000 Users or More
Sophos Antivirus (standalone) 5-year subscriptions	ESA-SO-5Y-S1	Sophos Antivirus, 5 YR, 100-199 Users
	ESA-SO-5Y-S2	Sophos Antivirus, 5 YR, 200-499 Users
	ESA-SO-5Y-S3	Sophos Antivirus, 5 YR, 500-999 Users
	ESA-SO-5Y-S4	Sophos Antivirus, 5 YR, 1,000-1,999 Users
	ESA-SO-5Y-S5	Sophos Antivirus, 5 YR, 2,000-2,999 Users
	ESA-SO-5Y-S6	Sophos Antivirus, 5 YR, 3,000-3,999 Users
	ESA-SO-5Y-S7	Sophos Antivirus, 5 YR, 4,000-4,999 Users
	ESA-SO-5Y-S8	Sophos Antivirus, 5 YR, 5,000-9,999 Users
	ESA-SO-5Y-S9	Sophos Antivirus, 5 YR, 10,000-19,999 Users
	ESA-SO-5Y-S10	Sophos Antivirus, 5 YR, 20,000-49,999 Users
	ESA-SO-5Y-S11	Sophos Antivirus, 5 YR, 50,000-99,999 Users
	ESA-SO-5Y-S12	Sophos Antivirus, 5 YR, 100,000-249,999 Users
	ESA-SO-5Y-S13	Sophos Antivirus, 5 YR, 250,000-499,999 Users
	ESA-SO-5Y-S14	Sophos Antivirus, 5 YR, 500,000-999,999 Users
	ESA-SO-5Y-S15	Sophos Antivirus, 5 YR, 1,000,000 Users or More

Table 31. Outbreak Filters (Standalone) Software Subscription SKUs

Product	Subscription SKU	Description
Outbreak Filters (standalone) 1-year subscriptions	ESA-OF-1Y-S1	Outbreak Filters, 1 YR, 100-199 Users
	ESA-OF-1Y-S2	Outbreak Filters, 1 YR, 200-499 Users
	ESA-OF-1Y-S3	Outbreak Filters, 1 YR, 500-999 Users
	ESA-OF-1Y-S4	Outbreak Filters, 1 YR, 1,000-1,999 Users
	ESA-OF-1Y-S5	Outbreak Filters, 1 YR, 2,000-2,999 Users
	ESA-OF-1Y-S6	Outbreak Filters, 1 YR, 3,000-3,999 Users
	ESA-OF-1Y-S7	Outbreak Filters, 1 YR, 4,000-4,999 Users
	ESA-OF-1Y-S8	Outbreak Filters, 1 YR, 5,000-9,999 Users
	ESA-OF-1Y-S9	Outbreak Filters, 1 YR, 10,000-19,999 Users

Product	Subscription SKU	Description
	ESA-OF-1Y-S10	Outbreak Filters, 1 YR, 20,000-49,999 Users
	ESA-OF-1Y-S11	Outbreak Filters, 1 YR, 50,000-99,999 Users
	ESA-OF-1Y-S12	Outbreak Filters, 1 YR, 100,000-249,999 Users
	ESA-OF-1Y-S13	Outbreak Filters, 1 YR, 250,000-499,999 Users
	ESA-OF-1Y-S14	Outbreak Filters, 1 YR, 500,000-999,999 Users
	ESA-OF-1Y-S15	Outbreak Filters, 1 YR, 1,000,000 Users or More
Outbreak Filters (standalone) 3-year subscriptions	ESA-OF-3Y-S1	Outbreak Filters, 3 YR, 100-199 Users
	ESA-OF-3Y-S2	Outbreak Filters, 3 YR, 200-499 Users
	ESA-OF-3Y-S3	Outbreak Filters, 3 YR, 500-999 Users
	ESA-OF-3Y-S4	Outbreak Filters, 3 YR, 1,000-1,999 Users
	ESA-OF-3Y-S5	Outbreak Filters, 3 YR, 2,000-2,999 Users
	ESA-OF-3Y-S6	Outbreak Filters, 3 YR, 3,000-3,999 Users
	ESA-OF-3Y-S7	Outbreak Filters, 3 YR, 4,000-4,999 Users
	ESA-OF-3Y-S8	Outbreak Filters, 3 YR, 5,000-9,999 Users
	ESA-OF-3Y-S9	Outbreak Filters, 3 YR, 10,000-19,999 Users
	ESA-OF-3Y-S10	Outbreak Filters, 3 YR, 20,000-49,999 Users
	ESA-OF-3Y-S11	Outbreak Filters, 3 YR, 50,000-99,999 Users
	ESA-OF-3Y-S12	Outbreak Filters, 3 YR, 100,000-249,999 Users
	ESA-OF-3Y-S13	Outbreak Filters, 3 YR, 250,000-499,999 Users
	ESA-OF-3Y-S14	Outbreak Filters, 3 YR, 500,000-999,999 Users
	ESA-OF-3Y-S15	Outbreak Filters, 3 YR, 1,000,000 Users or More
Outbreak Filters (standalone) 5-year subscriptions	ESA-OF-5Y-S1	Outbreak Filters, 5 YR, 100-199 Users
	ESA-OF-5Y-S2	Outbreak Filters, 5 YR, 200-499 Users
	ESA-OF-5Y-S3	Outbreak Filters, 5 YR, 500-999 Users
	ESA-OF-5Y-S4	Outbreak Filters, 5 YR, 1,000-1,999 Users
	ESA-OF-5Y-S5	Outbreak Filters, 5 YR, 2,000-2,999 Users
	ESA-OF-5Y-S6	Outbreak Filters, 5 YR, 3,000-3,999 Users
	ESA-OF-5Y-S7	Outbreak Filters, 5 YR, 4,000-4,999 Users
	ESA-OF-5Y-S8	Outbreak Filters, 5 YR, 5,000-9,999 Users
	ESA-OF-5Y-S9	Outbreak Filters, 5 YR, 10,000-19,999 Users
	ESA-OF-5Y-S10	Outbreak Filters, 5 YR, 20,000-49,999 Users
	ESA-OF-5Y-S11	Outbreak Filters, 5 YR, 50,000-99,999 Users
	ESA-OF-5Y-S12	Outbreak Filters, 5 YR, 100,000-249,999 Users
	ESA-OF-5Y-S13	Outbreak Filters, 5 YR, 250,000-499,999 Users
	ESA-OF-5Y-S14	Outbreak Filters, 5 YR, 500,000-999,999 Users
	ESA-OF-5Y-S15	Outbreak Filters, 5 YR, 1,000,000 Users or More

Table 32. Intelligent Multiscan (Standalone) Software Subscription SKUs

Product	Subscription SKU	Description
Intelligent Multiscan (standalone) 1-year subscriptions	ESA-IMS-1Y-S1	Intelligent Multiscan, 1 YR, 100-199 Users
	ESA-IMS-1Y-S2	Intelligent Multiscan, 1 YR, 200-499 Users
	ESA-IMS-1Y-S3	Intelligent Multiscan, 1 YR, 500-999 Users

Product	Subscription SKU	Description
Intelligent Multiscan (standalone) 3-year subscriptions	ESA-IMS-1Y-S4	Intelligent Multiscan, 1 YR, 1,000-1,999 Users
	ESA-IMS-1Y-S5	Intelligent Multiscan, 1 YR, 2,000-2,999 Users
	ESA-IMS-1Y-S6	Intelligent Multiscan, 1 YR, 3,000-3,999 Users
	ESA-IMS-1Y-S7	Intelligent Multiscan, 1 YR, 4,000-4,999 Users
	ESA-IMS-1Y-S8	Intelligent Multiscan, 1 YR, 5,000-9,999 Users
	ESA-IMS-1Y-S9	Intelligent Multiscan, 1 YR, 10,000-19,999 Users
	ESA-IMS-1Y-S10	Intelligent Multiscan, 1 YR, 20,000-49,999 Users
	ESA-IMS-1Y-S11	Intelligent Multiscan, 1 YR, 50,000-99,999 Users
	ESA-IMS-1Y-S12	Intelligent Multiscan, 1 YR, 100,000-249,999 Users
	ESA-IMS-1Y-S13	Intelligent Multiscan, 1 YR, 250,000-499,999 Users
	ESA-IMS-1Y-S14	Intelligent Multiscan, 1 YR, 500,000-999,999 Users
	ESA-IMS-1Y-S15	Intelligent Multiscan, 1 YR, 1,000,000 Users or More
	ESA-IMS-3Y-S1	Intelligent Multiscan, 3 YR, 100-199 Users
	ESA-IMS-3Y-S2	Intelligent Multiscan, 3 YR, 200-499 Users
	ESA-IMS-3Y-S3	Intelligent Multiscan, 3 YR, 500-999 Users
	ESA-IMS-3Y-S4	Intelligent Multiscan, 3 YR, 1,000-1,999 Users
	ESA-IMS-3Y-S5	Intelligent Multiscan, 3 YR, 2,000-2,999 Users
	ESA-IMS-3Y-S6	Intelligent Multiscan, 3 YR, 3,000-3,999 Users
	ESA-IMS-3Y-S7	Intelligent Multiscan, 3 YR, 4,000-4,999 Users
	ESA-IMS-3Y-S8	Intelligent Multiscan, 3 YR, 5,000-9,999 Users
	ESA-IMS-3Y-S9	Intelligent Multiscan, 3 YR, 10,000-19,999 Users
	ESA-IMS-3Y-S10	Intelligent Multiscan, 3 YR, 20,000-49,999 Users
	ESA-IMS-3Y-S11	Intelligent Multiscan, 3 YR, 50,000-99,999 Users
	ESA-IMS-3Y-S12	Intelligent Multiscan, 3 YR, 100,000-249,999 Users
	ESA-IMS-3Y-S13	Intelligent Multiscan, 3 YR, 250,000-499,999 Users
	ESA-IMS-3Y-S14	Intelligent Multiscan, 3 YR, 500,000-999,999 Users
	ESA-IMS-3Y-S15	Intelligent Multiscan, 3 YR, 1,000,000 Users or More

Table 33. Email Advanced Malware Protection (Standalone) Software Subscription SKUs

Product	Subscription SKU	Description
Advanced Malware Protection (standalone) 1-year subscriptions	ESA-AMP-1Y-S1	Advanced Malware Protection, 1 YR, 100-199 Users
	ESA-AMP-1Y-S2	Advanced Malware Protection, 1 YR, 200-499 Users
	ESA-AMP-1Y-S3	Advanced Malware Protection, 1 YR, 500-999 Users
	ESA-AMP-1Y-S4	Advanced Malware Protection, 1 YR, 1,000-1,999 Users
	ESA-AMP-1Y-S5	Advanced Malware Protection, 1 YR, 2,000-2,999 Users
	ESA-AMP-1Y-S6	Advanced Malware Protection, 1 YR, 3,000-3,999 Users
	ESA-AMP-1Y-S7	Advanced Malware Protection, 1 YR, 4,000-4,999 Users
	ESA-AMP-1Y-S8	Advanced Malware Protection, 1 YR, 5,000-9,999 Users
	ESA-AMP-1Y-S9	Advanced Malware Protection, 1 YR, 10,000-19,999 Users
	ESA-AMP-1Y-S10	Advanced Malware Protection, 1 YR, 20,000-49,999 Users
	ESA-AMP-1Y-S11	Advanced Malware Protection, 1 YR, 50,000-99,999 Users
	ESA-AMP-1Y-S12	Advanced Malware Protection, 1 YR, 100,000-249,999 Users

Product	Subscription SKU	Description
Advanced Malware Protection (standalone) 3-year subscriptions	ESA-AMP-1Y-S13	Advanced Malware Protection, 1 YR, 250,000-499,999 Users
	ESA-AMP-1Y-S14	Advanced Malware Protection, 1 YR, 500,000-999,999 Users
	ESA-AMP-1Y-S15	Advanced Malware Protection, 1 YR, 1,000,000 Users or More
	ESA-AMP-3Y-S1	Advanced Malware Protection, 3 YR, 100-199 Users
	ESA-AMP-3Y-S2	Advanced Malware Protection, 3 YR, 200-499 Users
	ESA-AMP-3Y-S3	Advanced Malware Protection, 3 YR, 500-999 Users
	ESA-AMP-3Y-S4	Advanced Malware Protection, 3 YR, 1,000-1,999 Users
	ESA-AMP-3Y-S5	Advanced Malware Protection, 3 YR, 2,000-2,999 Users
	ESA-AMP-3Y-S6	Advanced Malware Protection, 3 YR, 3,000-3,999 Users
	ESA-AMP-3Y-S7	Advanced Malware Protection, 3 YR, 4,000-4,999 Users
	ESA-AMP-3Y-S8	Advanced Malware Protection, 3 YR, 5,000-9,999 Users
	ESA-AMP-3Y-S9	Advanced Malware Protection, 3 YR, 10,000-19,999 Users
	ESA-AMP-3Y-S10	Advanced Malware Protection, 3 YR, 20,000-49,999 Users
	ESA-AMP-3Y-S11	Advanced Malware Protection, 3 YR, 50,000-99,999 Users
	ESA-AMP-3Y-S12	Advanced Malware Protection, 3 YR, 100,000-249,999 Users
Advanced Malware Protection (standalone) 5-year subscriptions	ESA-AMP-5Y-S1	Advanced Malware Protection, 5 YR, 100-199 Users
	ESA-AMP-5Y-S2	Advanced Malware Protection, 5 YR, 200-499 Users
	ESA-AMP-5Y-S3	Advanced Malware Protection, 5 YR, 500-999 Users
	ESA-AMP-5Y-S4	Advanced Malware Protection, 5 YR, 1,000-1,999 Users
	ESA-AMP-5Y-S5	Advanced Malware Protection, 5 YR, 2,000-2,999 Users
	ESA-AMP-5Y-S6	Advanced Malware Protection, 5 YR, 3,000-3,999 Users
	ESA-AMP-5Y-S7	Advanced Malware Protection, 5 YR, 4,000-4,999 Users
	ESA-AMP-5Y-S8	Advanced Malware Protection, 5 YR, 5,000-9,999 Users
	ESA-AMP-5Y-S9	Advanced Malware Protection, 5 YR, 10,000-19,999 Users
	ESA-AMP-5Y-S10	Advanced Malware Protection, 5 YR, 20,000-49,999 Users
	ESA-AMP-5Y-S11	Advanced Malware Protection, 5 YR, 50,000-99,999 Users
	ESA-AMP-5Y-S12	Advanced Malware Protection, 5 YR, 100,000-249,999 Users
	ESA-AMP-5Y-S13	Advanced Malware Protection, 5 YR, 250,000-499,999 Users
	ESA-AMP-5Y-S14	Advanced Malware Protection, 5 YR, 500,000-999,999 Users
	ESA-AMP-5Y-S15	Advanced Malware Protection, 5 YR, 1,000,000 Users or More

Table 34. Existing Cisco Email Security Appliance x60 Series Cisco Smart Net Total Care Renewal SKUs

Appliance Type	Smart Net Total Care SKU
Email Security	CON-SNT-C160-K9 CON-SNT-C360-K9 CON-SNT-C660-K9 CON-SNT-X1060-K9
Security Management	CON-SNT-M160-K9 CON-SNT-M660-K9 CON-SNT-M1060-K9

Table 35. Existing Cisco Email Security Appliance x70 Series Cisco Smart Net Total Care Renewal SKUs

Appliance Type	Smart Net Total Care SKU
Email Security	CON-SNT-C170-K9
	CON-SNT-C370-K9
	CON-SNT-C670-K9
	CON-SNT-X1070-K9
	CON-SNT-X1070-K9
CON-SNT-X1070-FI	
Security Management	CON-SNT-M170-K9
	CON-SNT-M670-K9
	CON-SNT-M1070-K9
	CON-SNT-M1070-K9
	CON-SNT-M1070-FI

Cisco Email Security Appliance Appendix B: Example Quote

Table 36 shows an example order configuration of a Cisco Email Security offering and the corresponding IronPort configuration that is no longer sold. The purpose of the example is to illustrate what a basic order may look like and how it compares with an order that would have been ordered under the no-longer-active IronPort process.

Table 36. Email Security Order

Old IronPort Configurations			
Customer Profile			
Mailboxes	7,500		
Term	3 YR		
Hardware	2 x C370 production, 1 C370 spare		
Software	Antispam + Antivirus + Outbreak Filters		
Support	Platinum Support		
		Quantity	SKU
1	IronPort C370 standard configuration	2	C370-BUN-R-NA
2	IronPort C370 spare unit (production unit requires)	1	C370-BUN-P-NA
3	Platinum support for Cisco IronPort C370, 3 years	2	SP-C370-P-3Y
4	Antispam, Antivirus, Outbreak Filters Email Software Bundle, 3-year license key, 7499 mailboxes	7,500	ESW-SQR-EN-3Y
New GLP Configuration			
Customer Profile			
Mailboxes	7,500		
Term	3 YR		
Hardware	3 x C370s		
Software	Antispam + Antivirus + Outbreak Filters		
Support	Software support included with software license and Smart Net Total Care		
		Quantity	SKU
1	Cisco C370 Appliance	3	ESA-C370-K9
2	Email Security Inbound Software Bundle, 3 year	7,500	ESA-ESI-3Y-S8
3	Email Security, C370 1 YR Smart Net Total Care contract	3	CON-SNT-C370-K9

Cisco Email Security Appliance Appendix C: Additional Information

Encryption Orders Placed in Russia

Depending on the level of encryption associated with the ESA-ENC-LIC= license, this license and any bundles that incorporate it are treated differently for import classification into Russia, Kazakhstan, and Belarus. ESA-ESP-LIC=, ESA-ESO-LIC=, and ESA-ENC-LIC-K9= orders will initially be classified as category 3 (C3) and placed on order validation hold until a partner verifies that it has obtained the appropriate FSB import permit. Partners and customers who do not require encryption may alternatively purchase the ESA-DLP-LIC= (instead of ESA-ESO-LIC=) and may purchase the ESA-ESI-LIC= or ESA-DLP-LIC= (instead of ESA-ESP-LIC=). These orders will be classified as category 1 (C1) and are subject to immediate importation without an order validation hold.

Delivery Mode

On the IronPort price list, the Delivery Mode solution was offered as part of a separate C370D-BUN-R- hardware appliance. Purchase of this SKU entitled the customer to both the hardware appliance and the associated Delivery Mode software license. The Delivery Mode functionality will now be offered as a separate software license that can be applied to the ESA-C380-K9 hardware unit. This license (ESA-DMODE-LIC=) is a fixed-price, perpetual license and will be associated to the standard email appliance through the same process as all other Email Security software licenses. As with the previous offering, no other Email Security software licenses (e.g., ESA-ESP-LIC=) may be activated on an appliance that has an activated DMODE license.

China Hardware

Due to certain importation requirements, Cisco 370 and 1070 Series appliances manufactured specifically for customers in China were offered. These China-specific appliances were ordered using the SKUs with an “-NT” nomenclature. These products are no longer available. All of the 380 and 680 appliances have received the China Compulsory Certificate mark, commonly known as CCC Mark, which satisfies China’s compliance requirement for products to be imported, sold, and used in the Chinese market.

Cisco does not recommend that Content Security appliances be sold to service providers in China.

Fiber Hardware

For customers deploying Cisco Email and Security Management appliances with their fiber networks, 1 Gigabit Ethernet and 10 Gigabit Ethernet fiber-interface-configured appliances are available when you order the corresponding SKU. ESA-C680-K9, ESA-C690-K9, ESA-C690X-K9, SMA-M680-K9, SMA-M690-K9, and SMA-M690X-K9 are configured with copper interfaces.

Table 37 lists the fiber SKUs that will be automatically configured with the associated fiber products listed in.

Table 37. Fiber-Configured Email and Security Appliances

Appliance Type	Appliance Name	Description
Cisco Email Security	ESA-C690-1G-K9	ESA C690 Email Security Appliance with 1 GE Fiber Interfaces
	ESA-C690-10G-K9	ESA C690 Email Security Appliance with 10 GE Fiber Interfaces
	ESA-C680-K9	ESA C680 Email Security Appliance with Software (copper interfaces)
	ESA-C680-1G-K9	ESA C680 Email Security Appliance with 1 GE Fiber Interfaces
	ESA-C680-10G-K9	ESA C680 Email Security Appliance with 10 GE Fiber Interfaces
	ESA-C680-LKFP-K9	ESA C680 Email Security Appliance with Locking Faceplate (copper)
	ESA-C680-1G-LF-K9	ESA C680 Email Security Appliance with Locking Faceplate and 1 GE Fiber
	ESA-C680-10G-LF-K9	ESA C680 Email Security Appliance with Locking Faceplate and 10 GE Fiber

Appliance Type	Appliance Name	Description
Cisco Security Management	SMA-M690-1G-K9	SMA M690 Security Management Appliance with 1 GE Fiber Interfaces
	SMA-M690-10G-K9	SMA M690 Security Management Appliance with 10 GE Fiber Interfaces
	SMA-M680-K9	SMA M680 Security Management Appliance with Software (copper interfaces)
	SMA-M680-1G-K9	SMA M680 Security Management Appliance with 1 GE Fiber Interfaces
	SMA-M680-10G-K9	SMA M680 Security Management Appliance with 10 GE Fiber Interfaces
	SMA-M680-LKFP-K9	SMA M680 Security Management Appliance with Locking Faceplate (copper)
	SMA-M680-1G-LF-K9	SMA M680 Security Management with Locking Faceplate and 1 GE Fiber
	SMA-M680-10G-LF-K9	SMA M680 Security Management with Locking Faceplate and 10 GE Fiber

Table 38. Fiber Options for Email and Security Appliances

Configurable Option	Description
CCS-1GE-FI-V2	Cisco Content Security 2-port Gigabit Fiber Ethernet Card v2
CCS-10GE-FI-V2	Cisco Content Security 2-port 10 Gigabit Fiber Ethernet Card v2
CCS-1GE-FI	Cisco Content Security 2-port Gigabit Fiber Ethernet Card
CCS-10GE-FI	Cisco Content Security 2-port 10 Gigabit Fiber Ethernet Card

Cisco Cloud Email Security Appendix A: GPL SKUs

Table 39. Cloud Email Security Inbound Essentials Bundle SKUs for the GPL

Product	SKU	Description
Cloud Email Security Inbound Essentials Bundle 1-year subscription for L-CES-ESI-LIC=	L-CES-ESI-1Y-S1	Cloud Email Security Inbound, 1 YR, 100-199 Users
	L-CES-ESI-1Y-S2	Cloud Email Security Inbound, 1 YR, 200-499 Users
	L-CES-ESI-1Y-S3	Cloud Email Security Inbound, 1 YR, 500-999 Users
	L-CES-ESI-1Y-S4	Cloud Email Security Inbound, 1 YR, 1,000-1,999 Users
	L-CES-ESI-1Y-S5	Cloud Email Security Inbound, 1 YR, 2,000-2,999 Users
	L-CES-ESI-1Y-S6	Cloud Email Security Inbound, 1 YR, 3,000-3,999 Users
	L-CES-ESI-1Y-S7	Cloud Email Security Inbound, 1 YR, 4,000-4,999 Users
	L-CES-ESI-1Y-S8	Cloud Email Security Inbound, 1 YR, 5,000-9,999 Users
	L-CES-ESI-1Y-S9	Cloud Email Security Inbound, 1 YR, 10,000-19,999 Users
	L-CES-ESI-1Y-S10	Cloud Email Security Inbound, 1 YR, 20,000-49,999 Users
	L-CES-ESI-1Y-S11	Cloud Email Security Inbound, 1 YR, 50,000-99,999 Users
	L-CES-ESI-1Y-S12	Cloud Email Security Inbound, 1 YR, 100,000-249,999 Users
	L-CES-ESI-1Y-S13	Cloud Email Security Inbound, 1 YR, 250,000-499,999 Users
	L-CES-ESI-1Y-S14	Cloud Email Security Inbound, 1 YR, 500,000-999,999 Users
	L-CES-ESI-1Y-S15	Cloud Email Security Inbound, 1 YR, 1,000,000 Users or More
Cloud Email Security Inbound Essentials Bundle 3-year subscription for L-CES-ESI-LIC=	L-CES-ESI-3Y-S1	Cloud Email Security Inbound, 3 YR, 100-199 Users
	L-CES-ESI-3Y-S2	Cloud Email Security Inbound, 3 YR, 200-499 Users
	L-CES-ESI-3Y-S3	Cloud Email Security Inbound, 3 YR, 500-999 Users
	L-CES-ESI-3Y-S4	Cloud Email Security Inbound, 3 YR, 1,000-1,999 Users
	L-CES-ESI-3Y-S5	Cloud Email Security Inbound, 3 YR, 2,000-2,999 Users
	L-CES-ESI-3Y-S6	Cloud Email Security Inbound, 3 YR, 3,000-3,999 Users
	L-CES-ESI-3Y-S7	Cloud Email Security Inbound, 3 YR, 4,000-4,999 Users
	L-CES-ESI-3Y-S8	Cloud Email Security Inbound, 3 YR, 5,000-9,999 Users
	L-CES-ESI-3Y-S9	Cloud Email Security Inbound, 3 YR, 10,000-19,999 Users

Product	SKU	Description
Cloud Email Security Inbound Essentials Bundle 5-year subscription for L-CES-ESI-LIC=	L-CES-ESI-3Y-S10	Cloud Email Security Inbound, 3 YR, 20,000-49,999 Users
	L-CES-ESI-3Y-S11	Cloud Email Security Inbound, 3 YR, 50,000-99,999 Users
	L-CES-ESI-3Y-S12	Cloud Email Security Inbound, 3 YR, 100,000-249,999 Users
	L-CES-ESI-3Y-S13	Cloud Email Security Inbound, 3 YR, 250,000-499,999 Users
	L-CES-ESI-3Y-S14	Cloud Email Security Inbound, 3 YR, 500,000-999,999 Users
	L-CES-ESI-3Y-S15	Cloud Email Security Inbound, 3 YR, 1,000,000 Users or More
	L-CES-ESI-5Y-S1	Cloud Email Security Inbound, 5 YR, 100-199 Users
	L-CES-ESI-5Y-S2	Cloud Email Security Inbound, 5 YR, 200-499 Users
	L-CES-ESI-5Y-S3	Cloud Email Security Inbound, 5 YR, 500-999 Users
	L-CES-ESI-5Y-S4	Cloud Email Security Inbound, 5 YR, 1,000-1,999 Users
	L-CES-ESI-5Y-S5	Cloud Email Security Inbound, 5 YR, 2,000-2,999 Users
	L-CES-ESI-5Y-S6	Cloud Email Security Inbound, 5 YR, 3,000-3,999 Users
	L-CES-ESI-5Y-S7	Cloud Email Security Inbound, 5 YR, 4,000-4,999 Users
	L-CES-ESI-5Y-S8	Cloud Email Security Inbound, 5 YR, 5,000-9,999 Users
	L-CES-ESI-5Y-S9	Cloud Email Security Inbound, 5 YR, 10,000-19,999 Users
	L-CES-ESI-5Y-S10	Cloud Email Security Inbound, 5 YR, 20,000-49,999 Users
	L-CES-ESI-5Y-S11	Cloud Email Security Inbound, 5 YR, 50,000-99,999 Users
	L-CES-ESI-5Y-S12	Cloud Email Security Inbound, 5 YR, 100,000-249,999 Users
	L-CES-ESI-5Y-S13	Cloud Email Security Inbound, 5 YR, 250,000-499,999 Users
	L-CES-ESI-5Y-S14	Cloud Email Security Inbound, 5 YR, 500,000-999,999 Users
L-CES-ESI-5Y-S15	Cloud Email Security Inbound, 5 YR, 1,000,000 Users or More	

Table 40. Cloud Email Security Outbound Bundle SKUs for the GPL

Product	SKU	Description
Cloud Email Security Outbound Bundle 1-year subscription for L-CES-ESO-LIC=	L-CES-ESO-1Y-S1	Cloud Email Security Outbound, 1 YR, 100-199 Users
	L-CES-ESO-1Y-S2	Cloud Email Security Outbound, 1 YR, 200-499 Users
	L-CES-ESO-1Y-S3	Cloud Email Security Outbound, 1 YR, 500-999 Users
	L-CES-ESO-1Y-S4	Cloud Email Security Outbound, 1 YR, 1,000-1,999 Users
	L-CES-ESO-1Y-S5	Cloud Email Security Outbound, 1 YR, 2,000-2,999 Users
	L-CES-ESO-1Y-S6	Cloud Email Security Outbound, 1 YR, 3,000-3,999 Users
	L-CES-ESO-1Y-S7	Cloud Email Security Outbound, 1 YR, 4,000-4,999 Users
	L-CES-ESO-1Y-S8	Cloud Email Security Outbound, 1 YR, 5,000-9,999 Users
	L-CES-ESO-1Y-S9	Cloud Email Security Outbound, 1 YR, 10,000-19,999 Users
	L-CES-ESO-1Y-S10	Cloud Email Security Outbound, 1 YR, 20,000-49,999 Users
	L-CES-ESO-1Y-S11	Cloud Email Security Outbound, 1 YR, 50,000-99,999 Users
	L-CES-ESO-1Y-S12	Cloud Email Security Outbound, 1 YR, 100,000-249,999 Users
	L-CES-ESO-1Y-S13	Cloud Email Security Outbound, 1 YR, 250,000-499,999 Users
	L-CES-ESO-1Y-S14	Cloud Email Security Outbound, 1 YR, 500,000-999,999 Users
	L-CES-ESO-1Y-S15	Cloud Email Security Outbound, 1 YR, 1,000,000 Users or More

Product	SKU	Description
Cloud Email Security Outbound Bundle 3-year subscription for L-CES-ESO-LIC=	L-CES-ESO-3Y-S1	Cloud Email Security Outbound, 3 YR, 100-199 Users
	L-CES-ESO-3Y-S2	Cloud Email Security Outbound, 3 YR, 200-499 Users
	L-CES-ESO-3Y-S3	Cloud Email Security Outbound, 3 YR, 500-999 Users
	L-CES-ESO-3Y-S4	Cloud Email Security Outbound, 3 YR, 1,000-1,999 Users
	L-CES-ESO-3Y-S5	Cloud Email Security Outbound, 3 YR, 2,000-2,999 Users
	L-CES-ESO-3Y-S6	Cloud Email Security Outbound, 3 YR, 3,000-3,999 Users
	L-CES-ESO-3Y-S7	Cloud Email Security Outbound, 3 YR, 4,000-4,999 Users
	L-CES-ESO-3Y-S8	Cloud Email Security Outbound, 3 YR, 5,000-9,999 Users
	L-CES-ESO-3Y-S9	Cloud Email Security Outbound, 3 YR, 10,000-19,999 Users
	L-CES-ESO-3Y-S10	Cloud Email Security Outbound, 3 YR, 20,000-49,999 Users
	L-CES-ESO-3Y-S11	Cloud Email Security Outbound, 3 YR, 50,000-99,999 Users
	L-CES-ESO-3Y-S12	Cloud Email Security Outbound, 3 YR, 100,000-249,999 Users
	L-CES-ESO-3Y-S13	Cloud Email Security Outbound, 3 YR, 250,000-499,999 Users
	L-CES-ESO-3Y-S14	Cloud Email Security Outbound, 3 YR, 500,000-999,999 Users
	L-CES-ESO-3Y-S15	Cloud Email Security Outbound, 3 YR, 1,000,000 Users or More
Cloud Email Security Outbound Bundle 5-year subscription for L-CES-ESO-LIC=	L-CES-ESO-5Y-S1	Cloud Email Security Outbound, 5 YR, 100-199 Users
	L-CES-ESO-5Y-S2	Cloud Email Security Outbound, 5 YR, 200-499 Users
	L-CES-ESO-5Y-S3	Cloud Email Security Outbound, 5 YR, 500-999 Users
	L-CES-ESO-5Y-S4	Cloud Email Security Outbound, 5 YR, 1,000-1,999 Users
	L-CES-ESO-5Y-S5	Cloud Email Security Outbound, 5 YR, 2,000-2,999 Users
	L-CES-ESO-5Y-S6	Cloud Email Security Outbound, 5 YR, 3,000-3,999 Users
	L-CES-ESO-5Y-S7	Cloud Email Security Outbound, 5 YR, 4,000-4,999 Users
	L-CES-ESO-5Y-S8	Cloud Email Security Outbound, 5 YR, 5,000-9,999 Users
	L-CES-ESO-5Y-S9	Cloud Email Security Outbound, 5 YR, 10,000-19,999 Users
	L-CES-ESO-5Y-S10	Cloud Email Security Outbound, 5 YR, 20,000-49,999 Users
	L-CES-ESO-5Y-S11	Cloud Email Security Outbound, 5 YR, 50,000-99,999 Users
	L-CES-ESO-5Y-S12	Cloud Email Security Outbound, 5 YR, 100,000-249,999 Users
	L-CES-ESO-5Y-S13	Cloud Email Security Outbound, 5 YR, 250,000-499,999 Users
	L-CES-ESO-5Y-S14	Cloud Email Security Outbound, 5 YR, 500,000-999,999 Users
	L-CES-ESO-5Y-S15	Cloud Email Security Outbound, 5 YR, 1,000,000 Users or More

Table 41. Cloud Email Security Premium Bundle SKUs for the GPL

Product	SKU	Description
Cloud Email Security Premium Bundle 1-year subscription for L-CES-ESP-LIC=	L-CES-ESP-1Y-S1	Cloud Email Security Premium, 1 YR, 100-199 Users
	L-CES-ESP-1Y-S2	Cloud Email Security Premium, 1 YR, 200-499 Users
	L-CES-ESP-1Y-S3	Cloud Email Security Premium, 1 YR, 500-999 Users
	L-CES-ESP-1Y-S4	Cloud Email Security Premium, 1 YR, 1,000-1,999 Users
	L-CES-ESP-1Y-S5	Cloud Email Security Premium, 1 YR, 2,000-2,999 Users
	L-CES-ESP-1Y-S6	Cloud Email Security Premium, 1 YR, 3,000-3,999 Users
	L-CES-ESP-1Y-S7	Cloud Email Security Premium, 1 YR, 4,000-4,999 Users
	L-CES-ESP-1Y-S8	Cloud Email Security Premium, 1 YR, 5,000-9,999 Users
	L-CES-ESP-1Y-S9	Cloud Email Security Premium, 1 YR, 10,000-19,999 Users

Product	SKU	Description
	L-CES-ESP-1Y-S10	Cloud Email Security Premium, 1 YR, 20,000-49,999 Users
	L-CES-ESP-1Y-S11	Cloud Email Security Premium, 1 YR, 50,000-99,999 Users
	L-CES-ESI-1Y-S12	Cloud Email Security Premium, 1 YR, 100,000-249,999 Users
	L-CES-ESI-1Y-S13	Cloud Email Security Premium, 1 YR, 250,000-499,999 Users
	L-CES-ESI-1Y-S14	Cloud Email Security Premium, 1 YR, 500,000-999,999 Users
	L-CES-ESI-1Y-S15	Cloud Email Security Premium, 1 YR, 1,000,000 Users or More
Cloud Email Security Premium Bundle 3-year subscription for L-CES-ESP-LIC=	L-CES-ESP-3Y-S1	Cloud Email Security Premium, 3 YR, 100-199 Users
	L-CES-ESP-3Y-S2	Cloud Email Security Premium, 3 YR, 200-499 Users
	L-CES-ESP-3Y-S3	Cloud Email Security Premium, 3 YR, 500-999 Users
	L-CES-ESP-3Y-S4	Cloud Email Security Premium, 3 YR, 1,000-1,999 Users
	L-CES-ESP-3Y-S5	Cloud Email Security Premium, 3 YR, 2,000-2,999 Users
	L-CES-ESP-3Y-S6	Cloud Email Security Premium, 3 YR, 3,000-3,999 Users
	L-CES-ESP-3Y-S7	Cloud Email Security Premium, 3 YR, 4,000-4,999 Users
	L-CES-ESP-3Y-S8	Cloud Email Security Premium, 3 YR, 5,000-9,999 Users
	L-CES-ESP-3Y-S9	Cloud Email Security Premium, 3 YR, 10,000-19,999 Users
	L-CES-ESP-3Y-S10	Cloud Email Security Premium, 3 YR, 20,000-49,999 Users
	L-CES-ESP-3Y-S11	Cloud Email Security Premium, 3 YR, 50,000-99,999 Users
	L-CES-ESP-3Y-S12	Cloud Email Security Premium, 3 YR, 100,000-249,999 Users
	L-CES-ESP-3Y-S13	Cloud Email Security Premium, 3 YR, 250,000-499,999 Users
	L-CES-ESP-3Y-S14	Cloud Email Security Premium, 3 YR, 500,000-999,999 Users
	L-CES-ESP-3Y-S15	Cloud Email Security Premium, 3 YR, 1,000,000 Users or More
Cloud Email Security Premium Bundle 5-year subscription for L-CES-ESP-LIC=	L-CES-ESP-5Y-S1	Cloud Email Security Premium, 5 YR, 100-199 Users
	L-CES-ESP-5Y-S2	Cloud Email Security Premium, 5 YR, 200-499 Users
	L-CES-ESP-5Y-S3	Cloud Email Security Premium, 5 YR, 500-999 Users
	L-CES-ESP-5Y-S4	Cloud Email Security Premium, 5 YR, 1,000-1,999 Users
	L-CES-ESP-5Y-S5	Cloud Email Security Premium, 5 YR, 2,000-2,999 Users
	L-CES-ESP-5Y-S6	Cloud Email Security Premium, 5 YR, 3,000-3,999 Users
	L-CES-ESP-5Y-S7	Cloud Email Security Premium, 5 YR, 4,000-4,999 Users
	L-CES-ESP-5Y-S8	Cloud Email Security Premium, 5 YR, 5,000-9,999 Users
	L-CES-ESP-5Y-S9	Cloud Email Security Premium, 5 YR, 10,000-19,999 Users
	L-CES-ESP-5Y-S10	Cloud Email Security Premium, 5 YR, 20,000-49,999 Users
	L-CES-ESP-5Y-S11	Cloud Email Security Premium, 5 YR, 50,000-99,999 Users
	L-CES-ESP-5Y-S12	Cloud Email Security Premium, 5 YR, 100,000-249,999 Users
	L-CES-ESP-5Y-S13	Cloud Email Security Premium, 5 YR, 250,000-499,999 Users
	L-CES-ESP-5Y-S14	Cloud Email Security Premium, 5 YR, 500,000-999,999 Users
	L-CES-ESP-5Y-S15	Cloud Email Security Premium, 5 YR, 1,000,000 Users or More

Table 42. Cloud Email Security Advanced Malware Protection Add-On SKUs for the GPL

Product	SKU	Description
Cloud Email Security Advanced Malware Protection (AMP) Add-On 1-year subscription for	L-CES-AMP-1Y-S3	Cloud Email Security AMP, 1 YR, 500-999 Users
	L-CES-AMP-1Y-S4	Cloud Email Security AMP, 1 YR, 1,000-1,999 Users
	L-CES-AMP-1Y-S5	Cloud Email Security AMP, 1 YR, 2,000-2,999 Users

Product	SKU	Description
L-CES-AMP-LIC=	L-CES-AMP-1Y-S6	Cloud Email Security AMP, 1 YR, 3,000-3,999 Users
	L-CES-AMP-1Y-S7	Cloud Email Security AMP, 1 YR, 4,000-4,999 Users
	L-CES-AMP-1Y-S8	Cloud Email Security AMP, 1 YR, 5,000-9,999 Users
	L-CES-AMP-1Y-S9	Cloud Email Security AMP, 1 YR, 10,000-19,999 Users
	L-CES-AMP-1Y-S10	Cloud Email Security AMP, 1 YR, 20,000-49,999 Users
	L-CES-AMP-1Y-S11	Cloud Email Security AMP, 1 YR, 50,000-99,999 Users
	L-CES-AMP-1Y-S12	Cloud Email Security AMP, 1 YR, 100,000-249,999 Users
	L-CES-AMP-1Y-S13	Cloud Email Security AMP, 1 YR, 250,000-499,999 Users
	L-CES-AMP-1Y-S14	Cloud Email Security AMP, 1 YR, 500,000-999,999 Users
	L-CES-AMP-1Y-S15	Cloud Email Security AMP, 1 YR, 1,000,000 Users or More
Cloud Email Security Advanced Malware Protection (AMP) Add-On 3-year subscription for L-CES-AMP-LIC=	L-CES-AMP-3Y-S3	Cloud Email Security AMP, 3 YR, 500-999 Users
	L-CES-AMP-3Y-S4	Cloud Email Security AMP, 3 YR, 1,000-1,999 Users
	L-CES-AMP-3Y-S5	Cloud Email Security AMP, 3 YR, 2,000-2,999 Users
	L-CES-AMP-3Y-S6	Cloud Email Security AMP, 3 YR, 3,000-3,999 Users
	L-CES-AMP-3Y-S7	Cloud Email Security AMP, 3 YR, 4,000-4,999 Users
	L-CES-AMP-3Y-S8	Cloud Email Security AMP, 3 YR, 5,000-9,999 Users
	L-CES-AMP-3Y-S9	Cloud Email Security AMP, 3 YR, 10,000-19,999 Users
	L-CES-AMP-3Y-S10	Cloud Email Security AMP, 3 YR, 20,000-49,999 Users
	L-CES-AMP-3Y-S11	Cloud Email Security AMP, 3 YR, 50,000-99,999 Users
	L-CES-AMP-3Y-S12	Cloud Email Security AMP, 3 YR, 100,000-249,999 Users
Cloud Email Security Advanced Malware Protection (AMP) Add-On 5-year subscription for L-CES-AMP-LIC=	L-CES-AMP-5Y-S3	Cloud Email Security AMP, 5 YR, 500-999 Users
	L-CES-AMP-5Y-S4	Cloud Email Security AMP, 5 YR, 1,000-1,999 Users
	L-CES-AMP-5Y-S5	Cloud Email Security AMP, 5 YR, 2,000-2,999 Users
	L-CES-AMP-5Y-S6	Cloud Email Security AMP, 5 YR, 3,000-3,999 Users
	L-CES-AMP-5Y-S7	Cloud Email Security AMP, 5 YR, 4,000-4,999 Users
	L-CES-AMP-5Y-S8	Cloud Email Security AMP, 5 YR, 5,000-9,999 Users
	L-CES-AMP-5Y-S9	Cloud Email Security AMP, 5 YR, 10,000-19,999 Users
	L-CES-AMP-5Y-S10	Cloud Email Security AMP, 5 YR, 20,000-49,999 Users
	L-CES-AMP-5Y-S11	Cloud Email Security AMP, 5 YR, 50,000-99,999 Users
	L-CES-AMP-5Y-S12	Cloud Email Security AMP, 5 YR, 100,000-249,999 Users
L-CES-AMP-5Y-S13	Cloud Email Security AMP, 5 YR, 250,000-499,999 Users	
L-CES-AMP-5Y-S14	Cloud Email Security AMP, 5 YR, 500,000-999,999 Users	
L-CES-AMP-5Y-S15	Cloud Email Security AMP, 5 YR, 1,000,000 Users or More	

Table 43. Cloud Email Security Data Loss Prevention Add-On SKUs for the GPL

Product	SKU	Description
Cloud Email Security Data Loss Prevention Add-On 1-year subscription for L-CES-DLP-LIC=	L-CES-DLP-1Y-S1	Cloud Email Security DLP, 1 YR, 100-199 Users
	L-CES-DLP-1Y-S2	Cloud Email Security DLP, 1 YR, 200-499 Users
	L-CES-DLP-1Y-S3	Cloud Email Security DLP, 1 YR, 500-999 Users

Product	SKU	Description
	L-CES-DLP-1Y-S4	Cloud Email Security DLP, 1 YR, 1,000-1,999 Users
	L-CES-DLP-1Y-S5	Cloud Email Security DLP, 1 YR, 2,000-2,999 Users
	L-CES-DLP-1Y-S6	Cloud Email Security DLP, 1 YR, 3,000-3,999 Users
	L-CES-DLP-1Y-S7	Cloud Email Security DLP, 1 YR, 4,000-4,999 Users
	L-CES-DLP-1Y-S8	Cloud Email Security DLP, 1 YR, 5,000-9,999 Users
	L-CES-DLP-1Y-S9	Cloud Email Security DLP, 1 YR, 10,000-19,999 Users
	L-CES-DLP-1Y-S10	Cloud Email Security DLP, 1 YR, 20,000-49,999 Users
	L-CES-DLP-1Y-S11	Cloud Email Security DLP, 1 YR, 50,000-99,999 Users
	L-CES-DLP-1Y-S12	Cloud Email Security DLP, 1 YR, 100,000-249,999 Users
	L-CES-DLP-1Y-S13	Cloud Email Security DLP, 1 YR, 250,000-499,999 Users
	L-CES-DLP-1Y-S14	Cloud Email Security DLP, 1 YR, 500,000-999,999 Users
	L-CES-DLP-1Y-S15	Cloud Email Security DLP, 1 YR, 1,000,000 Users or More
Cloud Email Security Data Loss Prevention Add-On 3-year subscription for L-CES-DLP-LIC=	L-CES-DLP-3Y-S1	Cloud Email Security DLP, 3 YR, 100-199 Users
	L-CES-DLP-3Y-S2	Cloud Email Security DLP, 3 YR, 200-499 Users
	L-CES-DLP-3Y-S3	Cloud Email Security DLP, 3 YR, 500-999 Users
	L-CES-DLP-3Y-S4	Cloud Email Security DLP, 3 YR, 1,000-1,999 Users
	L-CES-DLP-3Y-S5	Cloud Email Security DLP, 3 YR, 2,000-2,999 Users
	L-CES-DLP-3Y-S6	Cloud Email Security DLP, 3 YR, 3,000-3,999 Users
	L-CES-DLP-3Y-S7	Cloud Email Security DLP, 3 YR, 4,000-4,999 Users
	L-CES-DLP-3Y-S8	Cloud Email Security DLP, 3 YR, 5,000-9,999 Users
	L-CES-DLP-3Y-S9	Cloud Email Security DLP, 3 YR, 10,000-19,999 Users
	L-CES-DLP-3Y-S10	Cloud Email Security DLP, 3 YR, 20,000-49,999 Users
	L-CES-DLP-3Y-S11	Cloud Email Security DLP, 3 YR, 50,000-99,999 Users
	L-CES-DLP-3Y-S12	Cloud Email Security DLP, 3 YR, 100,000-249,999 Users
	L-CES-DLP-3Y-S13	Cloud Email Security DLP, 3 YR, 250,000-499,999 Users
	L-CES-DLP-3Y-S14	Cloud Email Security DLP, 3 YR, 500,000-999,999 Users
	L-CES-DLP-3Y-S15	Cloud Email Security DLP, 3 YR, 1,000,000 Users or More
Cloud Email Security Data Loss Prevention Add-On 5-year subscription for L-CES-DLP-LIC=	L-CES-DLP-5Y-S1	Cloud Email Security DLP, 5 YR, 100-199 Users
	L-CES-DLP-5Y-S2	Cloud Email Security DLP, 5 YR, 200-499 Users
	L-CES-DLP-5Y-S3	Cloud Email Security DLP, 5 YR, 500-999 Users
	L-CES-DLP-5Y-S4	Cloud Email Security DLP, 5 YR, 1,000-1,999 Users
	L-CES-DLP-5Y-S5	Cloud Email Security DLP, 5 YR, 2,000-2,999 Users
	L-CES-DLP-5Y-S6	Cloud Email Security DLP, 5 YR, 3,000-3,999 Users
	L-CES-DLP-5Y-S7	Cloud Email Security DLP, 5 YR, 4,000-4,999 Users
	L-CES-DLP-5Y-S8	Cloud Email Security DLP, 5 YR, 5,000-9,999 Users
	L-CES-DLP-5Y-S9	Cloud Email Security DLP, 5 YR, 10,000-19,999 Users
	L-CES-DLP-5Y-S10	Cloud Email Security DLP, 5 YR, 20,000-49,999 Users
	L-CES-DLP-5Y-S11	Cloud Email Security DLP, 5 YR, 50,000-99,999 Users
	L-CES-DLP-5Y-S12	Cloud Email Security DLP, 5 YR, 100,000-249,999 Users
	L-CES-DLP-5Y-S13	Cloud Email Security DLP, 5 YR, 250,000-499,999 Users
	L-CES-DLP-5Y-S14	Cloud Email Security DLP, 5 YR, 500,000-999,999 Users
	L-CES-DLP-5Y-S15	Cloud Email Security DLP, 5 YR, 1,000,000 Users or More

Table 44. Cloud Email Security Image Analyzer Add-On SKUs for the GPL

Product	SKU	Description
Cloud Email Security Image Analyzer Add-On 1-year subscription for L-CES-IA-LIC=	L-CES-IA-1Y-S1	Cloud Email Security Image Analyzer, 1 YR, 100-199 Users
	L-CES-IA-1Y-S2	Cloud Email Security Image Analyzer, 1 YR, 200-499 Users
	L-CES-IA-1Y-S3	Cloud Email Security Image Analyzer, 1 YR, 500-999 Users
	L-CES-IA-1Y-S4	Cloud Email Security Image Analyzer, 1 YR, 1,000-1,999 Users
	L-CES-IA-1Y-S5	Cloud Email Security Image Analyzer, 1 YR, 2,000-2,999 Users
	L-CES-IA-1Y-S6	Cloud Email Security Image Analyzer, 1 YR, 3,000-3,999 Users
	L-CES-IA-1Y-S7	Cloud Email Security Image Analyzer, 1 YR, 4,000-4,999 Users
	L-CES-IA-1Y-S8	Cloud Email Security Image Analyzer, 1 YR, 5,000-9,999 Users
	L-CES-IA-1Y-S9	Cloud Email Security Image Analyzer, 1 YR, 10,000-19,999 Users
	L-CES-IA-1Y-S10	Cloud Email Security Image Analyzer, 1 YR, 20,000-49,999 Users
	L-CES-IA-1Y-S11	Cloud Email Security Image Analyzer, 1 YR, 50,000-99,999 Users
	L-CES-IA-1Y-S12	Cloud Email Security Image Analyzer, 1 YR, 100,000-249,999 Users
	L-CES-IA-1Y-S13	Cloud Email Security Image Analyzer, 1 YR, 250,000-499,999 Users
	L-CES-IA-1Y-S14	Cloud Email Security Image Analyzer, 1 YR, 500,000-999,999 Users
	L-CES-IA-1Y-S15	Cloud Email Security Image Analyzer, 1 YR, 1,000,000 Users or More
Cloud Email Security Image Analyzer Add-On 3-year subscription for L-CES-IA-LIC=	L-CES-IA-3Y-S1	Cloud Email Security Image Analyzer, 3 YR, 100-199 Users
	L-CES-IA-3Y-S2	Cloud Email Security Image Analyzer, 3 YR, 200-499 Users
	L-CES-IA-3Y-S3	Cloud Email Security Image Analyzer, 3 YR, 500-999 Users
	L-CES-IA-3Y-S4	Cloud Email Security Image Analyzer, 3 YR, 1,000-1,999 Users
	L-CES-IA-3Y-S5	Cloud Email Security Image Analyzer, 3 YR, 2,000-2,999 Users
	L-CES-IA-3Y-S6	Cloud Email Security Image Analyzer, 3 YR, 3,000-3,999 Users
	L-CES-IA-3Y-S7	Cloud Email Security Image Analyzer, 3 YR, 4,000-4,999 Users
	L-CES-IA-3Y-S8	Cloud Email Security Image Analyzer, 3 YR, 5,000-9,999 Users
	L-CES-IA-3Y-S9	Cloud Email Security Image Analyzer, 3 YR, 10,000-19,999 Users
	L-CES-IA-3Y-S10	Cloud Email Security Image Analyzer, 3 YR, 20,000-49,999 Users
	L-CES-IA-3Y-S11	Cloud Email Security Image Analyzer, 3 YR, 50,000-99,999 Users
	L-CES-IA-3Y-S12	Cloud Email Security Image Analyzer, 3 YR, 100,000-249,999 Users
	L-CES-IA-3Y-S13	Cloud Email Security Image Analyzer, 3 YR, 250,000-499,999 Users
	L-CES-IA-3Y-S14	Cloud Email Security Image Analyzer, 3 YR, 500,000-999,999 Users
	L-CES-IA-3Y-S15	Cloud Email Security Image Analyzer, 3 YR, 1,000,000 Users or More
Cloud Email Security Image Analyzer Add-On 5-year subscription for L-CES-IA-LIC=	L-CES-IA-5Y-S1	Cloud Email Security Image Analyzer, 5 YR, 100-199 Users
	L-CES-IA-5Y-S2	Cloud Email Security Image Analyzer, 5 YR, 200-499 Users
	L-CES-IA-5Y-S3	Cloud Email Security Image Analyzer, 5 YR, 500-999 Users
	L-CES-IA-5Y-S4	Cloud Email Security Image Analyzer, 5 YR, 1,000-1,999 Users
	L-CES-IA-5Y-S5	Cloud Email Security Image Analyzer, 5 YR, 2,000-2,999 Users
	L-CES-IA-5Y-S6	Cloud Email Security Image Analyzer, 5 YR, 3,000-3,999 Users
	L-CES-IA-5Y-S7	Cloud Email Security Image Analyzer, 5 YR, 4,000-4,999 Users
	L-CES-IA-5Y-S8	Cloud Email Security Image Analyzer, 5 YR, 5,000-9,999 Users
	L-CES-IA-5Y-S9	Cloud Email Security Image Analyzer, 5 YR, 10,000-19,999 Users
	L-CES-IA-5Y-S10	Cloud Email Security Image Analyzer, 5 YR, 20,000-49,999 Users

Product	SKU	Description
	L-CES-IA-5Y-S11	Cloud Email Security Image Analyzer, 5 YR, 50,000-99,999 Users
	L-CES-IA-5Y-S12	Cloud Email Security Image Analyzer, 5 YR, 100,000-249,999 Users
	L-CES-IA-5Y-S13	Cloud Email Security Image Analyzer, 5 YR, 250,000-499,999 Users
	L-CES-IA-5Y-S14	Cloud Email Security Image Analyzer, 5 YR, 500,000-999,999 Users
	L-CES-IA-5Y-S15	Cloud Email Security Image Analyzer, 5 YR, 1,000,000 Users or More

Table 45. Cloud Email Security Intelligent Multi-Scan Add-On SKUs for the GPL

Product	SKU	Description	
Cloud Email Security Intelligent Multi-Scan Add-On 1-year subscription for L-CES-IMS-LIC=	L-CES-IMS-1Y-S3	Cloud Email Security Intelligent Multi-Scan, 1 YR, 500-999 Users	
	L-CES-IMS-1Y-S4	Cloud Email Security Intelligent Multi-Scan, 1 YR, 1,000-1,999 Users	
	L-CES-IMS-1Y-S5	Cloud Email Security Intelligent Multi-Scan, 1 YR, 2,000-2,999 Users	
	L-CES-IMS-1Y-S6	Cloud Email Security Intelligent Multi-Scan, 1 YR, 3,000-3,999 Users	
	L-CES-IMS-1Y-S7	Cloud Email Security Intelligent Multi-Scan, 1 YR, 4,000-4,999 Users	
	L-CES-IMS-1Y-S8	Cloud Email Security Intelligent Multi-Scan, 1 YR, 5,000-9,999 Users	
	L-CES-IMS-1Y-S9	Cloud Email Security Intelligent Multi-Scan, 1 YR, 10,000-19,999 Users	
	L-CES-IMS-1Y-S10	Cloud Email Security Intelligent Multi-Scan, 1 YR, 20,000-49,999 Users	
	L-CES-IMS-1Y-S11	Cloud Email Security Intelligent Multi-Scan, 1 YR, 50,000-99,999 Users	
	L-CES-IMS-1Y-S12	Cloud Email Security Intelligent Multi-Scan, 1 YR, 100,000-249,999 Users	
	L-CES-IMS-1Y-S13	Cloud Email Security Intelligent Multi-Scan, 1 YR, 250,000-499,999 Users	
	L-CES-IMS-1Y-S14	Cloud Email Security Intelligent Multi-Scan, 1 YR, 500,000-999,999 Users	
	L-CES-IMS-1Y-S15	Cloud Email Security Intelligent Multi-Scan, 1 YR, 1,000,000 Users or More	
	Cloud Email Security Intelligent Multi-Scan Add-On 3-year subscription for L-CES-IMS-LIC=	L-CES-IMS-3Y-S3	Cloud Email Security Intelligent Multi-Scan, 3 YR, 500-999 Users
		L-CES-IMS-3Y-S4	Cloud Email Security Intelligent Multi-Scan, 3 YR, 1,000-1,999 Users
L-CES-IMS-3Y-S5		Cloud Email Security Intelligent Multi-Scan, 3 YR, 2,000-2,999 Users	
L-CES-IMS-3Y-S6		Cloud Email Security Intelligent Multi-Scan, 3 YR, 3,000-3,999 Users	
L-CES-IMS-3Y-S7		Cloud Email Security Intelligent Multi-Scan, 3 YR, 4,000-4,999 Users	
L-CES-IMS-3Y-S8		Cloud Email Security Intelligent Multi-Scan, 3 YR, 5,000-9,999 Users	
L-CES-IMS-3Y-S9		Cloud Email Security Intelligent Multi-Scan, 3 YR, 10,000-19,999 Users	
L-CES-IMS-3Y-S10		Cloud Email Security Intelligent Multi-Scan, 3 YR, 20,000-49,999 Users	
L-CES-IMS-3Y-S11		Cloud Email Security Intelligent Multi-Scan, 3 YR, 50,000-99,999 Users	
L-CES-IMS-3Y-S12		Cloud Email Security Intelligent Multi-Scan, 3 YR, 100,000-249,999 Users	
L-CES-IMS-3Y-S13		Cloud Email Security Intelligent Multi-Scan, 3 YR, 250,000-499,999 Users	
L-CES-IMS-3Y-S14		Cloud Email Security Intelligent Multi-Scan, 3 YR, 500,000-999,999 Users	
L-CES-IMS-3Y-S15		Cloud Email Security Intelligent Multi-Scan, 3 YR, 1,000,000 Users or More	

Table 46. Cloud Email Security McAfee AntiVirus Add-On SKUs for the GPL

Product	SKU	Description
Cloud Email Security McAfee AV Add-On 1-year subscription for L-CES-MFE-LIC=	L-CES-MFE-1Y-S1	Cloud Email Security McAfee AV, 1 YR, 100-199 Users
	L-CES-MFE-1Y-S2	Cloud Email Security McAfee AV, 1 YR, 200-499 Users
	L-CES-MFE-1Y-S3	Cloud Email Security McAfee AV, 1 YR, 500-999 Users
	L-CES-MFE-1Y-S4	Cloud Email Security McAfee AV, 1 YR, 1,000-1,999 Users
	L-CES-MFE-1Y-S5	Cloud Email Security McAfee AV, 1 YR, 2,000-2,999 Users

Product	SKU	Description
	L-CES-MFE-1Y-S6	Cloud Email Security McAfee AV, 1 YR, 3,000-3,999 Users
	L-CES-MFE-1Y-S7	Cloud Email Security McAfee AV, 1 YR, 4,000-4,999 Users
	L-CES-MFE-1Y-S8	Cloud Email Security McAfee AV, 1 YR, 5,000-9,999 Users
	L-CES-MFE-1Y-S9	Cloud Email Security McAfee AV, 1 YR, 10,000-19,999 Users
	L-CES-MFE-1Y-S10	Cloud Email Security McAfee AV, 1 YR, 20,000-49,999 Users
	L-CES-MFE-1Y-S11	Cloud Email Security McAfee AV, 1 YR, 50,000-99,999 Users
	L-CES-MFE-1Y-S12	Cloud Email Security McAfee AV, 1 YR, 100,000-249,999 Users
	L-CES-MFE-1Y-S13	Cloud Email Security McAfee AV, 1 YR, 250,000-499,999 Users
	L-CES-MFE-1Y-S14	Cloud Email Security McAfee AV, 1 YR, 500,000-999,999 Users
	L-CES-MFE-1Y-S15	Cloud Email Security McAfee AV, 1 YR, 1,000,000 Users or More
Cloud Email Security McAfee AV Add-On 3-year subscription for L-CES-MFE-LIC=	L-CES-MFE-3Y-S1	Cloud Email Security McAfee AV, 3 YR, 100-199 Users
	L-CES-MFE-3Y-S2	Cloud Email Security McAfee AV, 3 YR, 200-499 Users
	L-CES-MFE-3Y-S3	Cloud Email Security McAfee AV, 3 YR, 500-999 Users
	L-CES-MFE-3Y-S4	Cloud Email Security McAfee AV, 3 YR, 1,000-1,999 Users
	L-CES-MFE-3Y-S5	Cloud Email Security McAfee AV, 3 YR, 2,000-2,999 Users
	L-CES-MFE-3Y-S6	Cloud Email Security McAfee AV, 3 YR, 3,000-3,999 Users
	L-CES-MFE-3Y-S7	Cloud Email Security McAfee AV, 3 YR, 4,000-4,999 Users
	L-CES-MFE-3Y-S8	Cloud Email Security McAfee AV, 3 YR, 5,000-9,999 Users
	L-CES-MFE-3Y-S9	Cloud Email Security McAfee AV, 3 YR, 10,000-19,999 Users
	L-CES-MFE-3Y-S10	Cloud Email Security McAfee AV, 3 YR, 20,000-49,999 Users
Cloud Email Security McAfee AV Add-On 5-year subscription for L-CES-MFE-LIC=	L-CES-MFE-5Y-S1	Cloud Email Security McAfee AV, 5 YR, 100-199 Users
	L-CES-MFE-5Y-S2	Cloud Email Security McAfee AV, 5 YR, 200-499 Users
	L-CES-MFE-5Y-S3	Cloud Email Security McAfee AV, 5 YR, 500-999 Users
	L-CES-MFE-5Y-S4	Cloud Email Security McAfee AV, 5 YR, 1,000-1,999 Users
	L-CES-MFE-5Y-S5	Cloud Email Security McAfee AV, 5 YR, 2,000-2,999 Users
	L-CES-MFE-5Y-S6	Cloud Email Security McAfee AV, 5 YR, 3,000-3,999 Users
	L-CES-MFE-5Y-S7	Cloud Email Security McAfee AV, 5 YR, 4,000-4,999 Users
	L-CES-MFE-5Y-S8	Cloud Email Security McAfee AV, 5 YR, 5,000-9,999 Users
	L-CES-MFE-5Y-S9	Cloud Email Security McAfee AV, 5 YR, 10,000-19,999 Users
	L-CES-MFE-5Y-S10	Cloud Email Security McAfee AV, 5 YR, 20,000-49,999 Users
	L-CES-MFE-5Y-S11	Cloud Email Security McAfee AV, 5 YR, 50,000-99,999 Users
	L-CES-MFE-5Y-S12	Cloud Email Security McAfee AV, 5 YR, 100,000-249,999 Users
	L-CES-MFE-5Y-S13	Cloud Email Security McAfee AV, 5 YR, 250,000-499,999 Users
	L-CES-MFE-5Y-S14	Cloud Email Security McAfee AV, 5 YR, 500,000-999,999 Users
	L-CES-MFE-5Y-S15	Cloud Email Security McAfee AV, 5 YR, 1,000,000 Users or More

Table 47. Cloud Email Security PXE Encryption Add-On SKUs for the GPL

Product	SKU	Description
Cloud Email Security PXE Encryption Add-On 1-year subscription for L-CES-PXE-LIC=	L-CES-ENC-1Y-S1	Cloud Email Security PXE Encryption, 1 YR, 100-199 Users
	L-CES-ENC-1Y-S2	Cloud Email Security PXE Encryption, 1 YR, 200-499 Users
	L-CES-ENC-1Y-S3	Cloud Email Security PXE Encryption, 1 YR, 500-999 Users
	L-CES-ENC-1Y-S4	Cloud Email Security PXE Encryption, 1 YR, 1,000-1,999 Users
	L-CES-ENC-1Y-S5	Cloud Email Security PXE Encryption, 1 YR, 2,000-2,999 Users
	L-CES-ENC-1Y-S6	Cloud Email Security PXE Encryption, 1 YR, 3,000-3,999 Users
	L-CES-ENC-1Y-S7	Cloud Email Security PXE Encryption, 1 YR, 4,000-4,999 Users
	L-CES-ENC-1Y-S8	Cloud Email Security PXE Encryption, 1 YR, 5,000-9,999 Users
	L-CES-ENC-1Y-S9	Cloud Email Security PXE Encryption, 1 YR, 10,000-19,999 Users
	L-CES-ENC-1Y-S10	Cloud Email Security PXE Encryption, 1 YR, 20,000-49,999 Users
	L-CES-ENC-1Y-S11	Cloud Email Security PXE Encryption, 1 YR, 50,000-99,999 Users
	L-CES-ENC-1Y-S12	Cloud Email Security PXE Encryption, 1 YR, 100,000-249,999 Users
	L-CES-ENC-1Y-S13	Cloud Email Security PXE Encryption, 1 YR, 250,000-499,999 Users
	L-CES-ENC-1Y-S14	Cloud Email Security PXE Encryption, 1 YR, 500,000-999,999 Users
	L-CES-ENC-1Y-S15	Cloud Email Security PXE Encryption, 1 YR, 1,000,000 Users or More
Cloud Email Security PXE Encryption Add-On 3-year subscription for L-CES-PXE-LIC=	L-CES-ENC-3Y-S1	Cloud Email Security PXE Encryption, 3 YR, 100-199 Users
	L-CES-ENC-3Y-S2	Cloud Email Security PXE Encryption, 3 YR, 200-499 Users
	L-CES-ENC-3Y-S3	Cloud Email Security PXE Encryption, 3 YR, 500-999 Users
	L-CES-ENC-3Y-S4	Cloud Email Security PXE Encryption, 3 YR, 1,000-1,999 Users
	L-CES-ENC-3Y-S5	Cloud Email Security PXE Encryption, 3 YR, 2,000-2,999 Users
	L-CES-ENC-3Y-S6	Cloud Email Security PXE Encryption, 3 YR, 3,000-3,999 Users
	L-CES-ENC-3Y-S7	Cloud Email Security PXE Encryption, 3 YR, 4,000-4,999 Users
	L-CES-ENC-3Y-S8	Cloud Email Security PXE Encryption, 3 YR, 5,000-9,999 Users
	L-CES-ENC-3Y-S9	Cloud Email Security PXE Encryption, 3 YR, 10,000-19,999 Users
	L-CES-ENC-3Y-S10	Cloud Email Security PXE Encryption, 3 YR, 20,000-49,999 Users
	L-CES-ENC-3Y-S11	Cloud Email Security PXE Encryption, 3 YR, 50,000-99,999 Users
	L-CES-ENC-3Y-S12	Cloud Email Security PXE Encryption, 3 YR, 100,000-249,999 Users
	L-CES-ENC-3Y-S13	Cloud Email Security PXE Encryption, 3 YR, 250,000-499,999 Users
	L-CES-ENC-3Y-S14	Cloud Email Security PXE Encryption, 3 YR, 500,000-999,999 Users
	L-CES-ENC-3Y-S15	Cloud Email Security PXE Encryption, 3 YR, 1,000,000 Users or More
Cloud Email Security PXE Encryption Add-On 5-year subscription for L-CES-PXE-LIC=	L-CES-ENC-5Y-S1	Cloud Email Security PXE Encryption, 5 YR, 100-199 Users
	L-CES-ENC-5Y-S2	Cloud Email Security PXE Encryption, 5 YR, 200-499 Users
	L-CES-ENC-5Y-S3	Cloud Email Security PXE Encryption, 5 YR, 500-999 Users
	L-CES-ENC-5Y-S4	Cloud Email Security PXE Encryption, 5 YR, 1,000-1,999 Users
	L-CES-ENC-5Y-S5	Cloud Email Security PXE Encryption, 5 YR, 2,000-2,999 Users
	L-CES-ENC-5Y-S6	Cloud Email Security PXE Encryption, 5 YR, 3,000-3,999 Users
	L-CES-ENC-5Y-S7	Cloud Email Security PXE Encryption, 5 YR, 4,000-4,999 Users
	L-CES-ENC-5Y-S8	Cloud Email Security PXE Encryption, 5 YR, 5,000-9,999 Users
	L-CES-ENC-5Y-S9	Cloud Email Security PXE Encryption, 5 YR, 10,000-19,999 Users
	L-CES-ENC-5Y-S10	Cloud Email Security PXE Encryption, 5 YR, 20,000-49,999 Users

Product	SKU	Description
	L-CES-ENC-5Y-S11	Cloud Email Security PXE Encryption, 5 YR, 50,000-99,999 Users
	L-CES-ENC-5Y-S12	Cloud Email Security PXE Encryption, 5 YR, 100,000-249,999 Users
	L-CES-ENC-5Y-S13	Cloud Email Security PXE Encryption, 5 YR, 250,000-499,999 Users
	L-CES-ENC-5Y-S14	Cloud Email Security PXE Encryption, 5 YR, 500,000-999,999 Users
	L-CES-ENC-5Y-S15	Cloud Email Security PXE Encryption, 5 YR, 1,000,000 Users or More

Table 48. Cloud Email Security Safe Unsubscribe Add-On SKUs for the GPL

Product	SKU	Description
Cloud Email Security Safe Unsubscribe Add-On 1-year subscription for L-CES-GSU-LIC=	L-CES-GSU-1Y-S1	Cloud Email Security Safe Unsubscribe, 1 YR, 100-199 Users
	L-CES-GSU-1Y-S2	Cloud Email Security Safe Unsubscribe, 1 YR, 200-499 Users
	L-CES-GSU-1Y-S3	Cloud Email Security Safe Unsubscribe, 1 YR, 500-999 Users
	L-CES-GSU-1Y-S4	Cloud Email Security Safe Unsubscribe, 1 YR, 1,000-1,999 Users
	L-CES-GSU-1Y-S5	Cloud Email Security Safe Unsubscribe, 1 YR, 2,000-2,999 Users
	L-CES-GSU-1Y-S6	Cloud Email Security Safe Unsubscribe, 1 YR, 3,000-3,999 Users
	L-CES-GSU-1Y-S7	Cloud Email Security Safe Unsubscribe, 1 YR, 4,000-4,999 Users
	L-CES-GSU-1Y-S8	Cloud Email Security Safe Unsubscribe, 1 YR, 5,000-9,999 Users
	L-CES-GSU-1Y-S9	Cloud Email Security Safe Unsubscribe, 1 YR, 10,000-19,999 Users
	L-CES-GSU-1Y-S10	Cloud Email Security Safe Unsubscribe, 1 YR, 20,000-49,999 Users
	L-CES-GSU-1Y-S11	Cloud Email Security Safe Unsubscribe, 1 YR, 50,000-99,999 Users
	L-CES-GSU-1Y-S12	Cloud Email Security Safe Unsubscribe, 1 YR, 100,000-249,999 Users
	L-CES-GSU-1Y-S13	Cloud Email Security Safe Unsubscribe, 1 YR, 250,000-499,999 Users
	L-CES-GSU-1Y-S14	Cloud Email Security Safe Unsubscribe, 1 YR, 500,000-999,999 Users
L-CES-GSU-1Y-S15	Cloud Email Security Safe Unsubscribe, 1 YR, 1,000,000 Users or More	
Cloud Email Security Safe Unsubscribe Add-On 3-year subscription for L-CES-PXE-LIC=	L-CES-GSU-3Y-S1	Cloud Email Security Safe Unsubscribe, 3 YR, 100-199 Users
	L-CES-GSU-3Y-S2	Cloud Email Security Safe Unsubscribe, 3 YR, 200-499 Users
	L-CES-GSU-3Y-S3	Cloud Email Security Safe Unsubscribe, 3 YR, 500-999 Users
	L-CES-GSU-3Y-S4	Cloud Email Security Safe Unsubscribe, 3 YR, 1,000-1,999 Users
	L-CES-GSU-3Y-S5	Cloud Email Security Safe Unsubscribe, 3 YR, 2,000-2,999 Users
	L-CES-GSU-3Y-S6	Cloud Email Security Safe Unsubscribe, 3 YR, 3,000-3,999 Users
	L-CES-GSU-3Y-S7	Cloud Email Security Safe Unsubscribe, 3 YR, 4,000-4,999 Users
	L-CES-GSU-3Y-S8	Cloud Email Security Safe Unsubscribe, 3 YR, 5,000-9,999 Users
	L-CES-GSU-3Y-S9	Cloud Email Security Safe Unsubscribe, 3 YR, 10,000-19,999 Users
	L-CES-GSU-3Y-S10	Cloud Email Security Safe Unsubscribe, 3 YR, 20,000-49,999 Users
	L-CES-GSU-3Y-S11	Cloud Email Security Safe Unsubscribe, 3 YR, 50,000-99,999 Users
	L-CES-GSU-3Y-S12	Cloud Email Security Safe Unsubscribe, 3 YR, 100,000-249,999 Users
	L-CES-GSU-3Y-S13	Cloud Email Security Safe Unsubscribe, 3 YR, 250,000-499,999 Users
	L-CES-GSU-3Y-S14	Cloud Email Security Safe Unsubscribe, 3 YR, 500,000-999,999 Users
L-CES-GSU-3Y-S15	Cloud Email Security Safe Unsubscribe, 3 YR, 1,000,000 Users or More	

Product	SKU	Description
Cloud Email Security Safe Unsubscribe Add-On 5-year subscription for L-CES-PXE-LIC=	L-CES-GSU-5Y-S1	Cloud Email Security Safe Unsubscribe, 5 YR, 100-199 Users
	L-CES-GSU-5Y-S2	Cloud Email Security Safe Unsubscribe, 5 YR, 200-499 Users
	L-CES-GSU-5Y-S3	Cloud Email Security Safe Unsubscribe, 5 YR, 500-999 Users
	L-CES-GSU-5Y-S4	Cloud Email Security Safe Unsubscribe, 5 YR, 1,000-1,999 Users
	L-CES-GSU-5Y-S5	Cloud Email Security Safe Unsubscribe, 5 YR, 2,000-2,999 Users
	L-CES-GSU-5Y-S6	Cloud Email Security Safe Unsubscribe, 5 YR, 3,000-3,999 Users
	L-CES-GSU-5Y-S7	Cloud Email Security Safe Unsubscribe, 5 YR, 4,000-4,999 Users
	L-CES-GSU-5Y-S8	Cloud Email Security Safe Unsubscribe, 5 YR, 5,000-9,999 Users
	L-CES-GSU-5Y-S9	Cloud Email Security Safe Unsubscribe, 5 YR, 10,000-19,999 Users
	L-CES-GSU-5Y-S10	Cloud Email Security Safe Unsubscribe, 5 YR, 20,000-49,999 Users
	L-CES-GSU-5Y-S11	Cloud Email Security Safe Unsubscribe, 5 YR, 50,000-99,999 Users
	L-CES-GSU-5Y-S12	Cloud Email Security Safe Unsubscribe, 5 YR, 100,000-249,999 Users
	L-CES-GSU-5Y-S13	Cloud Email Security Safe Unsubscribe, 5 YR, 250,000-499,999 Users
	L-CES-GSU-5Y-S14	Cloud Email Security Safe Unsubscribe, 5 YR, 500,000-999,999 Users
	L-CES-GSU-5Y-S15	Cloud Email Security Safe Unsubscribe, 5 YR, 1,000,000 Users or More

Table 49. Cloud Email Security O365 Inbound Bundle SKUs for the GPL

Product	SKU	Description
Cloud Email Security Office 365 Inbound Bundle 1-year subscription for L-CES-O365I-LIC=	L-CES-O365I-1Y-S1	Cloud Email Security O365 Inbound, 1 YR, 100-199 Users
	L-CES-O365I-1Y-S2	Cloud Email Security O365 Inbound, 1 YR, 200-499 Users
	L-CES-O365I-1Y-S3	Cloud Email Security O365 Inbound, 1 YR, 500-999 Users
	L-CES-O365I-1Y-S4	Cloud Email Security O365 Inbound, 1 YR, 1,000-1,999 Users
	L-CES-O365I-1Y-S5	Cloud Email Security O365 Inbound, 1 YR, 2,000-2,999 Users
	L-CES-O365I-1Y-S6	Cloud Email Security O365 Inbound, 1 YR, 3,000-3,999 Users
	L-CES-O365I-1Y-S7	Cloud Email Security O365 Inbound, 1 YR, 4,000-4,999 Users
	L-CES-O365I-1Y-S8	Cloud Email Security O365 Inbound, 1 YR, 5,000-9,999 Users
	L-CES-O365I-1Y-S9	Cloud Email Security O365 Inbound, 1 YR, 10,000-19,999 Users
	L-CES-O365I-1Y-S10	Cloud Email Security O365 Inbound, 1 YR, 20,000-49,999 Users
	L-CES-O365I-1Y-S11	Cloud Email Security O365 Inbound, 1 YR, 50,000-99,999 Users
	L-CES-O365I-1Y-S12	Cloud Email Security O365 Inbound, 1 YR, 100,000-249,999 Users
	L-CES-O365I-1Y-S13	Cloud Email Security O365 Inbound, 1 YR, 250,000-499,999 Users
	L-CES-O365I-1Y-S14	Cloud Email Security O365 Inbound, 1 YR, 500,000-999,999 Users
	L-CES-O365I-1Y-S15	Cloud Email Security O365 Inbound, 1 YR, 1,000,000 Users or More
Cloud Email Security Office 365 Inbound Bundle 3-year subscription for L-CES_O365I-LIC=	L-CES-O365I-3Y-S1	Cloud Email Security O365 Inbound, 3 YR, 100-199 Users
	L-CES-O365I-3Y-S2	Cloud Email Security O365 Inbound, 3 YR, 200-499 Users
	L-CES-O365I-3Y-S3	Cloud Email Security O365 Inbound, 3 YR, 500-999 Users
	L-CES-O365I-3Y-S4	Cloud Email Security O365 Inbound, 3 YR, 1,000-1,999 Users
	L-CES-O365I-3Y-S5	Cloud Email Security O365 Inbound, 3 YR, 2,000-2,999 Users
	L-CES-O365I-3Y-S6	Cloud Email Security O365 Inbound, 3 YR, 3,000-3,999 Users
	L-CES-O365I-3Y-S7	Cloud Email Security O365 Inbound, 3 YR, 4,000-4,999 Users
	L-CES-O365I-3Y-S8	Cloud Email Security O365 Inbound, 3 YR, 5,000-9,999 Users
	L-CES-O365I-3Y-S9	Cloud Email Security O365 Inbound, 3 YR, 10,000-19,999 Users

Product	SKU	Description
Cloud Email Security Office 365 Inbound Bundle 5-year subscription for L-CES-O365I-LIC=	L-CES-O365I-3Y-S10	Cloud Email Security O365 Inbound, 3 YR, 20,000-49,999 Users
	L-CES-O365I-3Y-S11	Cloud Email Security O365 Inbound, 3 YR, 50,000-99,999 Users
	L-CES-O365I-3Y-S12	Cloud Email Security O365 Inbound, 3 YR, 100,000-249,999 Users
	L-CES-O365I-3Y-S13	Cloud Email Security O365 Inbound, 3 YR, 250,000-499,999 Users
	L-CES-O365I-3Y-S14	Cloud Email Security O365 Inbound, 3 YR, 500,000-999,999 Users
	L-CES-O365I-3Y-S15	Cloud Email Security O365 Inbound, 3 YR, 1,000,000 Users or More
	L-CES-O365I-5Y-S1	Cloud Email Security O365 Inbound, 5 YR, 100-199 Users
	L-CES-O365I-5Y-S2	Cloud Email Security O365 Inbound, 5 YR, 200-499 Users
	L-CES-O365I-5Y-S3	Cloud Email Security O365 Inbound, 5 YR, 500-999 Users
	L-CES-O365I-5Y-S4	Cloud Email Security O365 Inbound, 5 YR, 1,000-1,999 Users
	L-CES-O365I-5Y-S5	Cloud Email Security O365 Inbound, 5 YR, 2,000-2,999 Users
	L-CES-O365I-5Y-S6	Cloud Email Security O365 Inbound, 5 YR, 3,000-3,999 Users
	L-CES-O365I-5Y-S7	Cloud Email Security O365 Inbound, 5 YR, 4,000-4,999 Users
	L-CES-O365I-5Y-S8	Cloud Email Security O365 Inbound, 5 YR, 5,000-9,999 Users
	L-CES-O365I-5Y-S9	Cloud Email Security O365 Inbound, 5 YR, 10,000-19,999 Users
	L-CES-O365I-5Y-S10	Cloud Email Security O365 Inbound, 5 YR, 20,000-49,999 Users
	L-CES-O365I-5Y-S11	Cloud Email Security O365 Inbound, 5 YR, 50,000-99,999 Users
	L-CES-O365I-5Y-S12	Cloud Email Security O365 Inbound, 5 YR, 100,000-249,999 Users
	L-CES-O365I-5Y-S13	Cloud Email Security O365 Inbound, 5 YR, 250,000-499,999 Users
	L-CES-O365I-5Y-S14	Cloud Email Security O365 Inbound, 5 YR, 500,000-999,999 Users
L-CES-O365I-5Y-S15	Cloud Email Security O365 Inbound, 5 YR, 1,000,000 Users or More	

Table 50. Cloud Email Security O365 Premium Bundle SKUs for the GPL

Product	SKU	Description
Cloud Email Security Office 365 Premium Bundle 1-year subscription for L-CES-O365P-LIC=	L-CES-O365P-1Y-S1	Cloud Email Security O365 Premium, 1 YR, 100-199 Users
	L-CES-O365P-1Y-S2	Cloud Email Security O365 Premium, 1 YR, 200-499 Users
	L-CES-O365P-1Y-S3	Cloud Email Security O365 Premium, 1 YR, 500-999 Users
	L-CES-O365P-1Y-S4	Cloud Email Security O365 Premium, 1 YR, 1,000-1,999 Users
	L-CES-O365P-1Y-S5	Cloud Email Security O365 Premium, 1 YR, 2,000-2,999 Users
	L-CES-O365P-1Y-S6	Cloud Email Security O365 Premium, 1 YR, 3,000-3,999 Users
	L-CES-O365P-1Y-S7	Cloud Email Security O365 Premium, 1 YR, 4,000-4,999 Users
	L-CES-O365P-1Y-S8	Cloud Email Security O365 Premium, 1 YR, 5,000-9,999 Users
	L-CES-O365P-1Y-S9	Cloud Email Security O365 Premium, 1 YR, 10,000-19,999 Users
	L-CES-O365P-1Y-S10	Cloud Email Security O365 Premium, 1 YR, 20,000-49,999 Users
	L-CES-O365P-1Y-S11	Cloud Email Security O365 Premium, 1 YR, 50,000-99,999 Users
	L-CES-O365P-1Y-S12	Cloud Email Security O365 Premium, 1 YR, 100,000-249,999 Users
	L-CES-O365P-1Y-S13	Cloud Email Security O365 Premium, 1 YR, 250,000-499,999 Users
	L-CES-O365P-1Y-S14	Cloud Email Security O365 Premium, 1 YR, 500,000-999,999 Users
	L-CES-O365P-1Y-S15	Cloud Email Security O365 Premium, 1 YR, 1,000,000 Users or More

Product	SKU	Description
Cloud Email Security Office 365 Premium Bundle 3-year subscription for L-CES-O365P-LIC=	L-CES-O365P-3Y-S1	Cloud Email Security O365 Premium, 3 YR, 100-199 Users
	L-CES-O365P-3Y-S2	Cloud Email Security O365 Premium, 3 YR, 200-499 Users
	L-CES-O365P-3Y-S3	Cloud Email Security O365 Premium, 3 YR, 500-999 Users
	L-CES-O365P-3Y-S4	Cloud Email Security O365 Premium, 3 YR, 1,000-1,999 Users
	L-CES-O365P-3Y-S5	Cloud Email Security O365 Premium, 3 YR, 2,000-2,999 Users
	L-CES-O365P-3Y-S6	Cloud Email Security O365 Premium, 3 YR, 3,000-3,999 Users
	L-CES-O365P-3Y-S7	Cloud Email Security O365 Premium, 3 YR, 4,000-4,999 Users
	L-CES-O365P-3Y-S8	Cloud Email Security O365 Premium, 3 YR, 5,000-9,999 Users
	L-CES-O365P-3Y-S9	Cloud Email Security O365 Premium, 3 YR, 10,000-19,999 Users
	L-CES-O365P-3Y-S10	Cloud Email Security O365 Premium, 3 YR, 20,000-49,999 Users
	L-CES-O365P-3Y-S11	Cloud Email Security O365 Premium, 3 YR, 50,000-99,999 Users
	L-CES-O365P-3Y-S12	Cloud Email Security O365 Premium, 3 YR, 100,000-249,999 Users
	L-CES-O365P-3Y-S13	Cloud Email Security O365 Premium, 3 YR, 250,000-499,999 Users
	L-CES-O365P-3Y-S14	Cloud Email Security O365 Premium, 3 YR, 500,000-999,999 Users
	L-CES-O365P-3Y-S15	Cloud Email Security O365 Premium, 3 YR, 1,000,000 Users or More
Cloud Email Security Office 365 Premium Bundle 5-year subscription for L-CES-O365P-LIC=	L-CES-O365P-5Y-S1	Cloud Email Security O365 Premium, 5 YR, 100-199 Users
	L-CES-O365P-5Y-S2	Cloud Email Security O365 Premium, 5 YR, 200-499 Users
	L-CES-O365P-5Y-S3	Cloud Email Security O365 Premium, 5 YR, 500-999 Users
	L-CES-O365P-5Y-S4	Cloud Email Security O365 Premium, 5 YR, 1,000-1,999 Users
	L-CES-O365P-5Y-S5	Cloud Email Security O365 Premium, 5 YR, 2,000-2,999 Users
	L-CES-O365P-5Y-S6	Cloud Email Security O365 Premium, 5 YR, 3,000-3,999 Users
	L-CES-O365P-5Y-S7	Cloud Email Security O365 Premium, 5 YR, 4,000-4,999 Users
	L-CES-O365P-5Y-S8	Cloud Email Security O365 Premium, 5 YR, 5,000-9,999 Users
	L-CES-O365P-5Y-S9	Cloud Email Security O365 Premium, 5 YR, 10,000-19,999 Users
	L-CES-O365P-5Y-S10	Cloud Email Security O365 Premium, 5 YR, 20,000-49,999 Users
	L-CES-O365P-5Y-S11	Cloud Email Security O365 Premium, 5 YR, 50,000-99,999 Users
	L-CES-O365P-5Y-S12	Cloud Email Security O365 Premium, 5 YR, 100,000-249,999 Users
	L-CES-O365P-5Y-S13	Cloud Email Security O365 Premium, 5 YR, 250,000-499,999 Users
	L-CES-O365P-5Y-S14	Cloud Email Security O365 Premium, 5 YR, 500,000-999,999 Users
	L-CES-O365P-5Y-S15	Cloud Email Security O365 Premium, 5 YR, 1,000,000 Users or More

Cisco Cloud Email Security Appendix B: Mapping IronPort Price List Parts to the GPL

Table 51. SKU Mappings from IronPort Price List to the GPL

SKU on IronPort Price List	SKU on the GPL
HE-EN-SA-1Y, 3Y, 5Y HE-ED-SA-1Y, 3Y, 5Y HE-GV-SA-1Y, 3Y, 5Y	No equivalent part; sell L-CES-ESI-LIC=
HE-EN-SAV-1Y, 3Y, 5Y HE-ED-SAV-1Y, 3Y, 5Y HE-GV-SAV-1Y, 3Y, 5Y	L-CES-ESI-LIC=
HE-EN-SAVE-1Y, 3Y, 5Y HE-ED-SAVE-1Y, 3Y, 5Y HE-GV-SAVE-1Y, 3Y, 5Y	No equivalent part; sell the L-CES-ESI-LIC= bundle and L-CES-ENC-LIC= add-on

SKU on IronPort Price List	SKU on the GPL
HE-EN-DE-1Y, 3Y, 5Y HE-ED-DE-1Y, 3Y, 5Y HE-GV-DE-1Y, 3Y, 5Y	L-CES-ESO-LIC=
HE-EN-D-1Y, 3Y, 5Y HE-ED-D-1Y, 3Y, 5Y HE-GV-D-1Y, 3Y, 5Y	No equivalent part; likely quoted in error; check to see if HE-EN-SA, SAV, or SAVE is also on the account. If so, it should have been HE-EN-DLP-1Y, 3Y, 5Y, which is an add-on and not a bundle. In which case, quote the L-CES-DLP-LIC= add-on
HE-EN-E-1Y, 3Y, 5Y HE-ED-E-1Y, 3Y, 5Y HE-GV-E-1Y, 3Y, 5Y	No equivalent part; likely quoted in error; check to see if HE-EN-SA, or SAV is also on the account. If so, it should have been HE-EN-ENC-1Y, 3Y, 5Y, which is an add-on and not a bundle. In which case, quote the L-CES-ENC-LIC= add-on
HE-EN-DLP-1Y, 3Y, 5Y HE-ED-DLP-1Y, 3Y, 5Y HE-GV-DLP-1Y, 3Y, 5Y	L-CES-DLP-LIC=
HE-EN-ENC-1Y, 3Y, 5Y HE-ED-ENC-1Y, 3Y, 5Y HE-GV-ENC-1Y, 3Y, 5Y	L-CES-PXE-LIC=
HE-EN-CLM-1Y, 3Y HE-ED-CLM-1Y, 3Y HE-GV-CLM-1Y, 3Y	No equivalent part; standalone Cloudmark antispam has been discontinued and replaced with Intelligent Multi-Scan, which includes Cloudmark; quote L-CES-IMS-LIC=
HE-EN-IMS-1Y, 3Y HE-ED-IMS-1Y, 3Y HE-GV-IMS-1Y, 3Y	L-CES-IMS-LIC=
HE-EN-MFE-1Y, 3Y, 5Y HE-ED-MFE-1Y, 3Y, 5Y HE-GV-MFE-1Y, 3Y, 5Y	L-CES-MFE-LIC=
HE-EN-AMP-1Y, 3Y, 5Y HE-ED-AMP-1Y, 3Y, 5Y HE-GV-AMP-1Y, 3Y, 5Y	L-CES-AMP-LIC=
HE-EN-GSU-1Y, 3Y, 5Y HE-ED-GSU-1Y, 3Y, 5Y HE-GV-GSU-1Y, 3Y, 5Y	L-CES-GSU-LIC=

Cisco Hybrid Email Security Appendix A: All Part Numbers

Table 52 lists part numbers for different underlying Subscription SKU's of Hybrid Email Security Bundles

Table 52. Email Security On-Prem (ESA) Inbound Subscription SKUs

Product	Subscription SKU	Description
Email Security Inbound Hybrid Bundle 1-year subscriptions	L-H-ESA-ESI-1Y-S1	Email Security Inbound, 1 YR, 100-199 Users
	L-H-ESA-ESI-1Y-S2	Email Security Inbound, 1 YR, 200-499 Users
	L-H-ESA-ESI-1Y-S3	Email Security Inbound, 1 YR, 500-999 Users
	L-H-ESA-ESI-1Y-S4	Email Security Inbound, 1 YR, 1,000-1,999 Users
	L-H-ESA-ESI-1Y-S5	Email Security Inbound, 1 YR, 2,000-2,999 Users
	L-H-ESA-ESI-1Y-S6	Email Security Inbound, 1 YR, 3,000-3,999 Users
	L-H-ESA-ESI-1Y-S7	Email Security Inbound, 1 YR, 4,000-4,999 Users
	L-H-ESA-ESI-1Y-S8	Email Security Inbound, 1 YR, 5,000-9,999 Users
	L-H-ESA-ESI-1Y-S9	Email Security Inbound, 1 YR, 10,000-19,999 Users
	L-H-ESA-ESI-1Y-S10	Email Security Inbound, 1 YR, 20,000-49,999 Users
	L-H-ESA-ESI-1Y-S11	Email Security Inbound, 1 YR, 50,000-99,999 Users

Product	Subscription SKU	Description
	L-H-ESA-ESI-1Y-S12	Email Security Inbound, 1 YR, 100,000-249,999 Users
	L-H-ESA-ESI-1Y-S13	Email Security Inbound, 1 YR, 250,000-499,999 Users
	L-H-ESA-ESI-1Y-S14	Email Security Inbound, 1 YR, 500,000-999,999 Users
	L-H-ESA-ESI-1Y-S15	Email Security Inbound, 1 YR, 1,000,000+ Users
Email Security Inbound Hybrid Bundle 3-year subscriptions	L-H-ESA-ESI-3Y-S1	Email Security Inbound, 3 YR, 100-199 Users
	L-H-ESA-ESI-3Y-S2	Email Security Inbound, 3 YR, 200-499 Users
	L-H-ESA-ESI-3Y-S3	Email Security Inbound, 3 YR, 500-999 Users
	L-H-ESA-ESI-3Y-S4	Email Security Inbound, 3 YR, 1,000-1,999 Users
	L-H-ESA-ESI-3Y-S5	Email Security Inbound, 3 YR, 2,000-2,999 Users
	L-H-ESA-ESI-3Y-S6	Email Security Inbound, 3 YR, 3,000-3,999 Users
	L-H-ESA-ESI-3Y-S7	Email Security Inbound, 3 YR, 4,000-4,999 Users
	L-H-ESA-ESI-3Y-S8	Email Security Inbound, 3 YR, 5,000-9,999 Users
	L-H-ESA-ESI-3Y-S9	Email Security Inbound, 3 YR, 10,000-19,999 Users
	L-H-ESA-ESI-3Y-S10	Email Security Inbound, 3 YR, 20,000-49,999 Users
	L-H-ESA-ESI-3Y-S11	Email Security Inbound, 3 YR, 50,000-99,999 Users
	L-H-ESA-ESI-3Y-S12	Email Security Inbound, 3 YR, 100,000-249,999 Users
	L-H-ESA-ESI-3Y-S13	Email Security Inbound, 3 YR, 250,000-499,999 Users
	L-H-ESA-ESI-3Y-S14	Email Security Inbound, 3 YR, 500,000-999,999 Users
L-H-ESA-ESI-3Y-S15	Email Security Inbound, 3 YR, 1,000,000+ Users	
Email Security Inbound Hybrid Bundle 5-year subscriptions	L-H-ESA-ESI-5Y-S1	Email Security Inbound, 5 YR, 100-199 Users
	L-H-ESA-ESI-5Y-S2	Email Security Inbound, 5 YR, 200-499 Users
	L-H-ESA-ESI-5Y-S3	Email Security Inbound, 5 YR, 500-999 Users
	L-H-ESA-ESI-5Y-S4	Email Security Inbound, 5 YR, 1,000-1,999 Users
	L-H-ESA-ESI-5Y-S5	Email Security Inbound, 5 YR, 2,000-2,999 Users
	L-H-ESA-ESI-5Y-S6	Email Security Inbound, 5 YR, 3,000-3,999 Users
	L-H-ESA-ESI-5Y-S7	Email Security Inbound, 5 YR, 4,000-4,999 Users
	L-H-ESA-ESI-5Y-S8	Email Security Inbound, 5 YR, 5,000-9,999 Users
	L-H-ESA-ESI-5Y-S9	Email Security Inbound, 5 YR, 10,000-19,999 Users
	L-H-ESA-ESI-5Y-S10	Email Security Inbound, 5 YR, 20,000-49,999 Users
	L-H-ESA-ESI-5Y-S11	Email Security Inbound, 5 YR, 50,000-99,999 Users
	L-H-ESA-ESI-5Y-S12	Email Security Inbound, 5 YR, 100,000-249,999 Users
	L-H-ESA-ESI-5Y-S13	Email Security Inbound, 5 YR, 250,000-499,999 Users
	L-H-ESA-ESI-5Y-S14	Email Security Inbound, 5 YR, 500,000-999,999 Users
	L-H-ESA-ESI-5Y-S15	Email Security Inbound, 5 YR, 1,000,000+ Users

Table 53. Cloud Email Security (CES) Inbound Subscription SKUs

Product	Subscription SKU	Description
Cisco Cloud Email Security Inbound Hybrid Bundle 1-year subscriptions	L-CES-ESI-1Y-S1	Cloud Email Security Inbound, 1 YR, 100-199 Users
	L-CES-ESI-1Y-S2	Cloud Email Security Inbound, 1 YR, 200-499 Users
	L-CES-ESI-1Y-S3	Cloud Email Security Inbound, 1 YR, 500-999 Users
	L-CES-ESI-1Y-S4	Cloud Email Security Inbound, 1 YR, 1,000-1,999 Users
	L-CES-ESI-1Y-S5	Cloud Email Security Inbound, 1 YR, 2,000-2,999 Users

Product	Subscription SKU	Description
	L-CES-ESI-1Y-S6	Cloud Email Security Inbound, 1 YR, 3,000-3,999 Users
	L-CES-ESI-1Y-S7	Cloud Email Security Inbound, 1 YR, 4,000-4,999 Users
	L-CES-ESI-1Y-S8	Cloud Email Security Inbound, 1 YR, 5,000-9,999 Users
	L-CES-ESI-1Y-S9	Cloud Email Security Inbound, 1 YR, 10,000-19,999 Users
	L-CES-ESI-1Y-S10	Cloud Email Security Inbound, 1 YR, 20,000-49,999 Users
	L-CES-ESI-1Y-S11	Cloud Email Security Inbound, 1 YR, 50,000-99,999 Users
	L-CES-ESI-1Y-S12	Cloud Email Security Inbound, 1 YR, 100,000-249,999 Users
	L-CES-ESI-1Y-S13	Cloud Email Security Inbound, 1 YR, 250,000-499,999 Users
	L-CES-ESI-1Y-S14	Cloud Email Security Inbound, 1 YR, 500,000-999,999 Users
	L-CES-ESI-1Y-S15	Cloud Email Security Inbound, 1 YR, 1,000,000+ Users
Cisco Cloud Email Security Inbound Hybrid Bundle 3-year subscriptions	L-CES-ESI-3Y-S1	Cloud Email Security Inbound, 3 YR, 100-199 Users
	L-CES-ESI-3Y-S2	Cloud Email Security Inbound, 3 YR, 200-499 Users
	L-CES-ESI-3Y-S3	Cloud Email Security Inbound, 3 YR, 500-999 Users
	L-CES-ESI-3Y-S4	Cloud Email Security Inbound, 3 YR, 1,000-1,999 Users
	L-CES-ESI-3Y-S5	Cloud Email Security Inbound, 3 YR, 2,000-2,999 Users
	L-CES-ESI-3Y-S6	Cloud Email Security Inbound, 3 YR, 3,000-3,999 Users
	L-CES-ESI-3Y-S7	Cloud Email Security Inbound, 3 YR, 4,000-4,999 Users
	L-CES-ESI-3Y-S8	Cloud Email Security Inbound, 3 YR, 5,000-9,999 Users
	L-CES-ESI-3Y-S9	Cloud Email Security Inbound, 3 YR, 10,000-19,999 Users
	L-CES-ESI-3Y-S10	Cloud Email Security Inbound, 3 YR, 20,000-49,999 Users
	L-CES-ESI-3Y-S11	Cloud Email Security Inbound, 3 YR, 50,000-99,999 Users
	L-CES-ESI-3Y-S12	Cloud Email Security Inbound, 3 YR, 100,000-249,999 Users
	L-CES-ESI-3Y-S13	Cloud Email Security Inbound, 3 YR, 250,000-499,999 Users
	L-CES-ESI-3Y-S14	Cloud Email Security Inbound, 3 YR, 500,000-999,999 Users
	L-CES-ESI-3Y-S15	Cloud Email Security Inbound, 3 YR, 1,000,000+ Users
Cloud Email Security Inbound Hybrid Bundle 5-year subscriptions	L-CES-ESI-5Y-S1	Cloud Email Security Inbound, 5 YR, 100-199 Users
	L-CES-ESI-5Y-S2	Cloud Email Security Inbound, 5 YR, 200-499 Users
	L-CES-ESI-5Y-S3	Cloud Email Security Inbound, 5 YR, 500-999 Users
	L-CES-ESI-5Y-S4	Cloud Email Security Inbound, 5 YR, 1,000-1,999 Users
	L-CES-ESI-5Y-S5	Cloud Email Security Inbound, 5 YR, 2,000-2,999 Users
	L-CES-ESI-5Y-S6	Cloud Email Security Inbound, 5 YR, 3,000-3,999 Users
	L-CES-ESI-5Y-S7	Cloud Email Security Inbound, 5 YR, 4,000-4,999 Users
	L-CES-ESI-5Y-S8	Cloud Email Security Inbound, 5 YR, 5,000-9,999 Users
	L-CES-ESI-5Y-S9	Cloud Email Security Inbound, 5 YR, 10,000-19,999 Users
	L-CES-ESI-5Y-S10	Cloud Email Security Inbound, 5 YR, 20,000-49,999 Users
	L-CES-ESI-5Y-S11	Cloud Email Security Inbound, 5 YR, 50,000-99,999 Users
	L-CES-ESI-5Y-S12	Cloud Email Security Inbound, 5 YR, 100,000-249,999 Users
	L-CES-ESI-5Y-S13	Cloud Email Security Inbound, 5 YR, 250,000-499,999 Users
	L-CES-ESI-5Y-S14	Cloud Email Security Inbound, 5 YR, 500,000-999,999 Users
	L-CES-ESI-5Y-S15	Cloud Email Security Inbound, 5 YR, 1,000,000+ Users

Table 54. Email Security On-Prem (ESA) Outbound Subscription SKUs

Product	Subscription SKU	Description
Email Security Outbound Hybrid Bundle 1-year subscriptions	L-H-ESA-ESO-1Y-S1	Email Security Outbound, 1 YR, 100-199 Users
	L-H-ESA-ESO-1Y-S2	Email Security Outbound, 1 YR, 200-499 Users
	L-H-ESA-ESO-1Y-S3	Email Security Outbound, 1 YR, 500-999 Users
	L-H-ESA-ESO-1Y-S4	Email Security Outbound, 1 YR, 1,000-1,999 Users
	L-H-ESA-ESO-1Y-S5	Email Security Outbound, 1 YR, 2,000-2,999 Users
	L-H-ESA-ESO-1Y-S6	Email Security Outbound, 1 YR, 3,000-3,999 Users
	L-H-ESA-ESO-1Y-S7	Email Security Outbound, 1 YR, 4,000-4,999 Users
	L-H-ESA-ESO-1Y-S8	Email Security Outbound, 1 YR, 5,000-9,999 Users
	L-H-ESA-ESO-1Y-S9	Email Security Outbound, 1 YR, 10,000-19,999 Users
	L-H-ESA-ESO-1Y-S10	Email Security Outbound, 1 YR, 20,000-49,999 Users
	L-H-ESA-ESO-1Y-S11	Email Security Outbound, 1 YR, 50,000-99,999 Users
	L-H-ESA-ESO-1Y-S12	Email Security Outbound, 1 YR, 100,000-249,999 Users
	L-H-ESA-ESO-1Y-S13	Email Security Outbound, 1 YR, 250,000-499,999 Users
	L-H-ESA-ESO-1Y-S14	Email Security Outbound, 1 YR, 500,000-999,999 Users
	L-H-ESA-ESO-1Y-S15	Email Security Outbound, 1 YR, 1,000,000+ Users
Email Security Outbound Hybrid Bundle 3-year subscriptions	L-H-ESA-ESO-3Y-S1	Email Security Outbound, 3 YR, 100-199 Users
	L-H-ESA-ESO-3Y-S2	Email Security Outbound, 3 YR, 200-499 Users
	L-H-ESA-ESO-3Y-S3	Email Security Outbound, 3 YR, 500-999 Users
	L-H-ESA-ESO-3Y-S4	Email Security Outbound, 3 YR, 1,000-1,999 Users
	L-H-ESA-ESO-3Y-S5	Email Security Outbound, 3 YR, 2,000-2,999 Users
	L-H-ESA-ESO-3Y-S6	Email Security Outbound, 3 YR, 3,000-3,999 Users
	L-H-ESA-ESO-3Y-S7	Email Security Outbound, 3 YR, 4,000-4,999 Users
	L-H-ESA-ESO-3Y-S8	Email Security Outbound, 3 YR, 5,000-9,999 Users
	L-H-ESA-ESO-3Y-S9	Email Security Outbound, 3 YR, 10,000-19,999 Users
	L-H-ESA-ESO-3Y-S10	Email Security Outbound, 3 YR, 20,000-49,999 Users
	L-H-ESA-ESO-3Y-S11	Email Security Outbound, 3 YR, 50,000-99,999 Users
	L-H-ESA-ESO-3Y-S12	Email Security Outbound, 3 YR, 100,000-249,999 Users
	L-H-ESA-ESO-3Y-S13	Email Security Outbound, 3 YR, 250,000-499,999 Users
	L-H-ESA-ESO-3Y-S14	Email Security Outbound, 3 YR, 500,000-999,999 Users
	L-H-ESA-ESO-3Y-S15	Email Security Outbound, 3 YR, 1,000,000+ Users
Email Security Outbound Hybrid Bundle 5-year subscriptions	L-H-ESA-ESO-5Y-S1	Email Security Outbound, 5 YR, 100-199 Users
	L-H-ESA-ESO-5Y-S2	Email Security Outbound, 5 YR, 200-499 Users
	L-H-ESA-ESO-5Y-S3	Email Security Outbound, 5 YR, 500-999 Users
	L-H-ESA-ESO-5Y-S4	Email Security Outbound, 5 YR, 1,000-1,999 Users
	L-H-ESA-ESO-5Y-S5	Email Security Outbound, 5 YR, 2,000-2,999 Users
	L-H-ESA-ESO-5Y-S6	Email Security Outbound, 5 YR, 3,000-3,999 Users
	L-H-ESA-ESO-5Y-S7	Email Security Outbound, 5 YR, 4,000-4,999 Users
	L-H-ESA-ESO-5Y-S8	Email Security Outbound, 5 YR, 5,000-9,999 Users
	L-H-ESA-ESO-5Y-S9	Email Security Outbound, 5 YR, 10,000-19,999 Users
	L-H-ESA-ESO-5Y-S10	Email Security Outbound, 5 YR, 20,000-49,999 Users

Product	Subscription SKU	Description
	L-H-ESA-ESO-5Y-S11	Email Security Outbound, 5 YR, 50,000-99,999 Users
	L-H-ESA-ESO-5Y-S12	Email Security Outbound, 5 YR, 100,000-249,999 Users
	L-H-ESA-ESO-5Y-S13	Email Security Outbound, 5 YR, 250,000-499,999 Users
	L-H-ESA-ESO-5Y-S14	Email Security Outbound, 5 YR, 500,000-999,999 Users
	L-H-ESA-ESO-5Y-S15	Email Security Outbound, 5 YR, 1,000,000+ Users

Table 55. Cloud Email Security (CES) Outbound Subscription SKUs

Product	Subscription SKU	Description
Cisco Cloud Email Security Outbound Hybrid Bundle 1-year subscriptions	L-CES-ESO-1Y-S1	Hybrid Email Security Outbound, 1 YR, 100-199 Users
	L-CES-ESO-1Y-S2	Hybrid Email Security Outbound, 1 YR, 200-499 Users
	L-CES-ESO-1Y-S3	Hybrid Email Security Outbound, 1 YR, 500-999 Users
	L-CES-ESO-1Y-S4	Hybrid Email Security Outbound, 1 YR, 1,000-1,999 Users
	L-CES-ESO-1Y-S5	Hybrid Email Security Outbound, 1 YR, 2,000-2,999 Users
	L-CES-ESO-1Y-S6	Hybrid Email Security Outbound, 1 YR, 3,000-3,999 Users
	L-CES-ESO-1Y-S7	Hybrid Email Security Outbound, 1 YR, 4,000-4,999 Users
	L-CES-ESO-1Y-S8	Hybrid Email Security Outbound, 1 YR, 5,000-9,999 Users
	L-CES-ESO-1Y-S9	Hybrid Email Security Outbound, 1 YR, 10,000-19,999 Users
	L-CES-ESO-1Y-S10	Hybrid Email Security Outbound, 1 YR, 20,000-49,999 Users
	L-CES-ESO-1Y-S11	Hybrid Email Security Outbound, 1 YR, 50,000-99,999 Users
	L-CES-ESO-1Y-S12	Hybrid Email Security Outbound, 1 YR, 100,000-249,999 Users
	L-CES-ESO-1Y-S13	Hybrid Email Security Outbound, 1 YR, 250,000-499,999 Users
	L-CES-ESO-1Y-S14	Hybrid Email Security Outbound, 1 YR, 500,000-999,999 Users
	L-CES-ESO-1Y-S15	Hybrid Email Security Outbound, 1 YR, 1,000,000+ Users
Cisco Cloud Hybrid Email Security Outbound Hybrid Bundle 3-year subscriptions	L-CES-ESO-3Y-S1	Hybrid Email Security Outbound, 3 YR, 100-199 Users
	L-CES-ESO-3Y-S2	Hybrid Email Security Outbound, 3 YR, 200-499 Users
	L-CES-ESO-3Y-S3	Hybrid Email Security Outbound, 3 YR, 500-999 Users
	L-CES-ESO-3Y-S4	Hybrid Email Security Outbound, 3 YR, 1,000-1,999 Users
	L-CES-ESO-3Y-S5	Hybrid Email Security Outbound, 3 YR, 2,000-2,999 Users
	L-CES-ESO-3Y-S6	Hybrid Email Security Outbound, 3 YR, 3,000-3,999 Users
	L-CES-ESO-3Y-S7	Hybrid Email Security Outbound, 3 YR, 4,000-4,999 Users
	L-CES-ESO-3Y-S8	Hybrid Email Security Outbound, 3 YR, 5,000-9,999 Users
	L-CES-ESO-3Y-S9	Hybrid Email Security Outbound, 3 YR, 10,000-19,999 Users
	L-CES-ESO-3Y-S10	Hybrid Email Security Outbound, 3 YR, 20,000-49,999 Users
	L-CES-ESO-3Y-S11	Hybrid Email Security Outbound, 3 YR, 50,000-99,999 Users
	L-CES-ESO-3Y-S12	Hybrid Email Security Outbound, 3 YR, 100,000-249,999 Users
	L-CES-ESO-3Y-S13	Hybrid Email Security Outbound, 3 YR, 250,000-499,999 Users
	L-CES-ESO-3Y-S14	Hybrid Email Security Outbound, 3 YR, 500,000-999,999 Users
	L-CES-ESO-3Y-S15	Hybrid Email Security Outbound, 3 YR, 1,000,000+ Users

Product	Subscription SKU	Description
Cloud Hybrid Email Security Outbound Hybrid Bundle 5-year subscriptions	L-CES-ESO-5Y-S1	Hybrid Email Security Outbound, 5 YR, 100-199 Users
	L-CES-ESO-5Y-S2	Hybrid Email Security Outbound, 5 YR, 200-499 Users
	L-CES-ESO-5Y-S3	Hybrid Email Security Outbound, 5 YR, 500-999 Users
	L-CES-ESO-5Y-S4	Hybrid Email Security Outbound, 5 YR, 1,000-1,999 Users
	L-CES-ESO-5Y-S5	Hybrid Email Security Outbound, 5 YR, 2,000-2,999 Users
	L-CES-ESO-5Y-S6	Hybrid Email Security Outbound, 5 YR, 3,000-3,999 Users
	L-CES-ESO-5Y-S7	Hybrid Email Security Outbound, 5 YR, 4,000-4,999 Users
	L-CES-ESO-5Y-S8	Hybrid Email Security Outbound, 5 YR, 5,000-9,999 Users
	L-CES-ESO-5Y-S9	Hybrid Email Security Outbound, 5 YR, 10,000-19,999 Users
	L-CES-ESO-5Y-S10	Hybrid Email Security Outbound, 5 YR, 20,000-49,999 Users
	L-CES-ESO-5Y-S11	Hybrid Email Security Outbound, 5 YR, 50,000-99,999 Users
	L-CES-ESO-5Y-S12	Hybrid Email Security Outbound, 5 YR, 100,000-249,999 Users
	L-CES-ESO-5Y-S13	Hybrid Email Security Outbound, 5 YR, 250,000-499,999 Users
	L-CES-ESO-5Y-S14	Hybrid Email Security Outbound, 5 YR, 500,000-999,999 Users
	L-CES-ESO-5Y-S15	Hybrid Email Security Outbound, 5 YR, 1,000,000+ Users

Table 56. Email Security On-Prem (ESA) Premium Subscription SKUs

Product	Subscription SKU	Description
Email Security Premium Hybrid Bundle 1-year subscriptions	L-H-ESA-ESP-1Y-S1	Email Security Outbound, 1 YR, 100-199 Users
	L-H-ESA-ESP-1Y-S2	Email Security Outbound, 1 YR, 200-499 Users
	L-H-ESA-ESP-1Y-S3	Email Security Outbound, 1 YR, 500-999 Users
	L-H-ESA-ESP-1Y-S4	Email Security Outbound, 1 YR, 1,000-1,999 Users
	L-H-ESA-ESP-1Y-S5	Email Security Outbound, 1 YR, 2,000-2,999 Users
	L-H-ESA-ESP-1Y-S6	Email Security Outbound, 1 YR, 3,000-3,999 Users
	L-H-ESA-ESP-1Y-S7	Email Security Outbound, 1 YR, 4,000-4,999 Users
	L-H-ESA-ESP-1Y-S8	Email Security Outbound, 1 YR, 5,000-9,999 Users
	L-H-ESA-ESP-1Y-S9	Email Security Outbound, 1 YR, 10,000-19,999 Users
	L-H-ESA-ESP-1Y-S10	Email Security Outbound, 1 YR, 20,000-49,999 Users
	L-H-ESA-ESP-1Y-S11	Email Security Outbound, 1 YR, 50,000-99,999 Users
	L-H-ESA-ESP-1Y-S12	Email Security Outbound, 1 YR, 100,000-249,999 Users
	L-H-ESA-ESP-1Y-S13	Email Security Outbound, 1 YR, 250,000-499,999 Users
	L-H-ESA-ESP-1Y-S14	Email Security Outbound, 1 YR, 500,000-999,999 Users
	L-H-ESA-ESP-1Y-S15	Email Security Outbound, 1 YR, 1,000,000+ Users
Email Security Premium Hybrid Bundle 3-year subscriptions	L-H-ESA-ESP-3Y-S1	Email Security Outbound, 3 YR, 100-199 Users
	L-H-ESA-ESP-3Y-S2	Email Security Outbound, 3 YR, 200-499 Users
	L-H-ESA-ESP-3Y-S3	Email Security Outbound, 3 YR, 500-999 Users
	L-H-ESA-ESP-3Y-S4	Email Security Outbound, 3 YR, 1,000-1,999 Users
	L-H-ESA-ESP-3Y-S5	Email Security Outbound, 3 YR, 2,000-2,999 Users
	L-H-ESA-ESP-3Y-S6	Email Security Outbound, 3 YR, 3,000-3,999 Users
	L-H-ESA-ESP-3Y-S7	Email Security Outbound, 3 YR, 4,000-4,999 Users

Product	Subscription SKU	Description
Email Security Premium Hybrid Bundle 5-year subscriptions	L-H-ESA-ESP-3Y-S8	Email Security Outbound, 3 YR, 5,000-9,999 Users
	L-H-ESA-ESP-3Y-S9	Email Security Outbound, 3 YR, 10,000-19,999 Users
	L-H-ESA-ESP-3Y-S10	Email Security Outbound, 3 YR, 20,000-49,999 Users
	L-H-ESA-ESP-3Y-S11	Email Security Outbound, 3 YR, 50,000-99,999 Users
	L-H-ESA-ESP-3Y-S12	Email Security Outbound, 3 YR, 100,000-249,999 Users
	L-H-ESA-ESP-3Y-S13	Email Security Outbound, 3 YR, 250,000-499,999 Users
	L-H-ESA-ESP-3Y-S14	Email Security Outbound, 3 YR, 500,000-999,999 Users
	L-H-ESA-ESP-3Y-S15	Email Security Outbound, 3 YR, 1,000,000+ Users
	L-H-ESA-ESP-5Y-S1	Email Security Outbound, 5 YR, 100-199 Users
	L-H-ESA-ESP-5Y-S2	Email Security Outbound, 5 YR, 200-499 Users
	L-H-ESA-ESP-5Y-S3	Email Security Outbound, 5 YR, 500-999 Users
	L-H-ESA-ESP-5Y-S4	Email Security Outbound, 5 YR, 1,000-1,999 Users
	L-H-ESA-ESP-5Y-S5	Email Security Outbound, 5 YR, 2,000-2,999 Users
	L-H-ESA-ESP-5Y-S6	Email Security Outbound, 5 YR, 3,000-3,999 Users
	L-H-ESA-ESP-5Y-S7	Email Security Outbound, 5 YR, 4,000-4,999 Users
	L-H-ESA-ESP-5Y-S8	Email Security Outbound, 5 YR, 5,000-9,999 Users
	L-H-ESA-ESP-5Y-S9	Email Security Outbound, 5 YR, 10,000-19,999 Users
	L-H-ESA-ESP-5Y-S10	Email Security Outbound, 5 YR, 20,000-49,999 Users
	L-H-ESA-ESP-5Y-S11	Email Security Outbound, 5 YR, 50,000-99,999 Users
	L-H-ESA-ESP-5Y-S12	Email Security Outbound, 5 YR, 100,000-249,999 Users
	L-H-ESA-ESP-5Y-S13	Email Security Outbound, 5 YR, 250,000-499,999 Users
	L-H-ESA-ESP-5Y-S14	Email Security Outbound, 5 YR, 500,000-999,999 Users
	L-H-ESA-ESP-5Y-S15	Email Security Outbound, 5 YR, 1,000,000+ Users

Table 57. Cloud Email Security (CES) Premium Subscription SKUs

Product	Subscription SKU	Description
Cisco Cloud Email Security Outbound Hybrid Bundle 1-year subscriptions	L-CES-ESP-1Y-S1	Cloud Email Security Outbound, 1 YR, 100-199 Users
	L-CES-ESP-1Y-S2	Cloud Email Security Outbound, 1 YR, 200-499 Users
	L-CES-ESP-1Y-S3	Cloud Email Security Outbound, 1 YR, 500-999 Users
	L-CES-ESP-1Y-S4	Cloud Email Security Outbound, 1 YR, 1,000-1,999 Users
	L-CES-ESP-1Y-S5	Cloud Email Security Outbound, 1 YR, 2,000-2,999 Users
	L-CES-ESP-1Y-S6	Cloud Email Security Outbound, 1 YR, 3,000-3,999 Users
	L-CES-ESP-1Y-S7	Cloud Email Security Outbound, 1 YR, 4,000-4,999 Users
	L-CES-ESP-1Y-S8	Cloud Email Security Outbound, 1 YR, 5,000-9,999 Users
	L-CES-ESP-1Y-S9	Cloud Email Security Outbound, 1 YR, 10,000-19,999 Users
	L-CES-ESP-1Y-S10	Cloud Email Security Outbound, 1 YR, 20,000-49,999 Users
	L-CES-ESP-1Y-S11	Cloud Email Security Outbound, 1 YR, 50,000-99,999 Users
	L-CES-ESP-1Y-S12	Cloud Email Security Outbound, 1 YR, 100,000-249,999 Users
	L-CES-ESP-1Y-S13	Cloud Email Security Outbound, 1 YR, 250,000-499,999 Users
	L-CES-ESP-1Y-S14	Cloud Email Security Outbound, 1 YR, 500,000-999,999 Users
	L-CES-ESP-1Y-S15	Cloud Email Security Outbound, 1 YR, 1,000,000+ Users

Product	Subscription SKU	Description
Cisco Cloud Email Security Outbound Hybrid Bundle 3-year subscriptions	L-CES-ESP-3Y-S1	Cloud Email Security Outbound, 3 YR, 100-199 Users
	L-CES-ESP-3Y-S2	Cloud Email Security Outbound, 3 YR, 200-499 Users
	L-CES-ESP-3Y-S3	Cloud Email Security Outbound, 3 YR, 500-999 Users
	L-CES-ESP-3Y-S4	Cloud Email Security Outbound, 3 YR, 1,000-1,999 Users
	L-CES-ESP-3Y-S5	Cloud Email Security Outbound, 3 YR, 2,000-2,999 Users
	L-CES-ESP-3Y-S6	Cloud Email Security Outbound, 3 YR, 3,000-3,999 Users
	L-CES-ESP-3Y-S7	Cloud Email Security Outbound, 3 YR, 4,000-4,999 Users
	L-CES-ESP-3Y-S8	Cloud Email Security Outbound, 3 YR, 5,000-9,999 Users
	L-CES-ESP-3Y-S9	Cloud Email Security Outbound, 3 YR, 10,000-19,999 Users
	L-CES-ESP-3Y-S10	Cloud Email Security Outbound, 3 YR, 20,000-49,999 Users
	L-CES-ESP-3Y-S11	Cloud Email Security Outbound, 3 YR, 50,000-99,999 Users
	L-CES-ESP-3Y-S12	Cloud Email Security Outbound, 3 YR, 100,000-249,999 Users
	L-CES-ESP-3Y-S13	Cloud Email Security Outbound, 3 YR, 250,000-499,999 Users
	L-CES-ESP-3Y-S14	Cloud Email Security Outbound, 3 YR, 500,000-999,999 Users
L-CES-ESP-3Y-S15	Cloud Email Security Outbound, 3 YR, 1,000,000+ Users	
Cisco Cloud Email Security Outbound Hybrid Bundle 5-year subscriptions	L-CES-ESP-5Y-S1	Cloud Email Security Outbound, 5 YR, 100-199 Users
	L-CES-ESP-5Y-S2	Cloud Email Security Outbound, 5 YR, 200-499 Users
	L-CES-ESP-5Y-S3	Cloud Email Security Outbound, 5 YR, 500-999 Users
	L-CES-ESP-5Y-S4	Cloud Email Security Outbound, 5 YR, 1,000-1,999 Users
	L-CES-ESP-5Y-S5	Cloud Email Security Outbound, 5 YR, 2,000-2,999 Users
	L-CES-ESP-5Y-S6	Cloud Email Security Outbound, 5 YR, 3,000-3,999 Users
	L-CES-ESP-5Y-S7	Cloud Email Security Outbound, 5 YR, 4,000-4,999 Users
	L-CES-ESP-5Y-S8	Cloud Email Security Outbound, 5 YR, 5,000-9,999 Users
	L-CES-ESP-5Y-S9	Cloud Email Security Outbound, 5 YR, 10,000-19,999 Users
	L-CES-ESP-5Y-S10	Cloud Email Security Outbound, 5 YR, 20,000-49,999 Users
	L-CES-ESP-5Y-S11	Cloud Email Security Outbound, 5 YR, 50,000-99,999 Users
	L-CES-ESP-5Y-S12	Cloud Email Security Outbound, 5 YR, 100,000-249,999 Users
	L-CES-ESP-5Y-S13	Cloud Email Security Outbound, 5 YR, 250,000-499,999 Users
	L-CES-ESP-5Y-S14	Cloud Email Security Outbound, 5 YR, 500,000-999,999 Users
L-CES-ESP-5Y-S15	Cloud Email Security Outbound, 5 YR, 1,000,000+ Users	

Table 58. Email Security On-Prem (ESA) Data Loss Prevention (a la Carte) Hybrid Software Subscription SKUs – also on Table 23 on Page 35.

Product	Subscription SKU	Description
Data Loss Prevention (a la carte) 1-year subscriptions	ESA-DLP-1Y-S1	Data Loss Prevention (a la carte), 1 YR, 100-199 Users
	ESA-DLP-1Y-S2	Data Loss Prevention (a la carte), 1 YR, 200-499 Users
	ESA-DLP-1Y-S3	Data Loss Prevention (a la carte), 1 YR, 500-999 Users
	ESA-DLP-1Y-S4	Data Loss Prevention (a la carte), 1 YR, 1,000-1,999 Users
	ESA-DLP-1Y-S5	Data Loss Prevention (a la carte), 1 YR, 2,000-2,999 Users
	ESA-DLP-1Y-S6	Data Loss Prevention (a la carte), 1 YR, 3,000-3,999 Users
	ESA-DLP-1Y-S7	Data Loss Prevention (a la carte), 1 YR, 4,000-4,999 Users
	ESA-DLP-1Y-S8	Data Loss Prevention (a la carte), 1 YR, 5,000-9,999 Users

Product	Subscription SKU	Description
	ESA-DLP-1Y-S9	Data Loss Prevention (a la carte), 1 YR, 10,000-19,999 Users
	ESA-DLP-1Y-S10	Data Loss Prevention (a la carte), 1 YR, 20,000-49,999 Users
	ESA-DLP-1Y-S11	Data Loss Prevention (a la carte), 1 YR, 50,000-99,999 Users
	ESA-DLP-1Y-S12	Data Loss Prevention (a la carte), 1 YR, 100,000-249,999 Users
	ESA-DLP-1Y-S13	Data Loss Prevention (a la carte), 1 YR, 250,000-499,999 Users
	ESA-DLP-1Y-S14	Data Loss Prevention (a la carte), 1 YR, 500,000-999,999 Users
	ESA-DLP-1Y-S15	Data Loss Prevention (a la carte), 1 YR, 1,000,000+ Users
Data Loss Prevention (a la carte) 3-year subscriptions	ESA-DLP-3Y-S1	Data Loss Prevention (a la carte), 3 YR, 100-199 Users
	ESA-DLP-3Y-S2	Data Loss Prevention (a la carte), 3 YR, 200-499 Users
	ESA-DLP-3Y-S3	Data Loss Prevention (a la carte), 3 YR, 500-999 Users
	ESA-DLP-3Y-S4	Data Loss Prevention (a la carte), 3 YR, 1,000-1,999 Users
	ESA-DLP-3Y-S5	Data Loss Prevention (a la carte), 3 YR, 2,000-2,999 Users
	ESA-DLP-3Y-S6	Data Loss Prevention (a la carte), 3 YR, 3,000-3,999 Users
	ESA-DLP-3Y-S7	Data Loss Prevention (a la carte), 3 YR, 4,000-4,999 Users
	ESA-DLP-3Y-S8	Data Loss Prevention (a la carte), 3 YR, 5,000-9,999 Users
	ESA-DLP-3Y-S9	Data Loss Prevention (a la carte), 3 YR, 10,000-19,999 Users
	ESA-DLP-3Y-S10	Data Loss Prevention (a la carte), 3 YR, 20,000-49,999 Users
	ESA-DLP-3Y-S11	Data Loss Prevention (a la carte), 3 YR, 50,000-99,999 Users
	ESA-DLP-3Y-S12	Data Loss Prevention (a la carte), 3 YR, 100,000-249,999 Users
	ESA-DLP-3Y-S13	Data Loss Prevention (a la carte), 3 YR, 250,000-499,999 Users
	ESA-DLP-3Y-S14	Data Loss Prevention (a la carte), 3 YR, 500,000-999,999 Users
ESA-DLP-3Y-S15	Data Loss Prevention (a la carte), 3 YR, 1,000,000+ Users	
Data Loss Prevention (a la carte) 5-year subscriptions	ESA-DLP-5Y-S1	Data Loss Prevention (a la carte), 5 YR, 100-199 Users
	ESA-DLP-5Y-S2	Data Loss Prevention (a la carte), 5 YR, 200-499 Users
	ESA-DLP-5Y-S3	Data Loss Prevention (a la carte), 5 YR, 500-999 Users
	ESA-DLP-5Y-S4	Data Loss Prevention (a la carte), 5 YR, 1,000-1,999 Users
	ESA-DLP-5Y-S5	Data Loss Prevention (a la carte), 5 YR, 2,000-2,999 Users
	ESA-DLP-5Y-S6	Data Loss Prevention (a la carte), 5 YR, 3,000-3,999 Users
	ESA-DLP-5Y-S7	Data Loss Prevention (a la carte), 5 YR, 4,000-4,999 Users
	ESA-DLP-5Y-S8	Data Loss Prevention (a la carte), 5 YR, 5,000-9,999 Users
	ESA-DLP-5Y-S9	Data Loss Prevention (a la carte), 5 YR, 10,000-19,999 Users
	ESA-DLP-5Y-S10	Data Loss Prevention (a la carte), 5 YR, 20,000-49,999 Users
	ESA-DLP-5Y-S11	Data Loss Prevention (a la carte), 5 YR, 50,000-99,999 Users
	ESA-DLP-5Y-S12	Data Loss Prevention (a la carte), 5 YR, 100,000-249,999 Users
	ESA-DLP-5Y-S13	Data Loss Prevention (a la carte), 5 YR, 250,000-499,999 Users
	ESA-DLP-5Y-S14	Data Loss Prevention (a la carte), 5 YR, 500,000-999,999 Users
ESA-DLP-5Y-S15	Data Loss Prevention (a la carte), 5 YR, 1,000,000+ Users	

Table 59. Cloud Email Security Data Loss Prevention (a la Carte) Hybrid Software Subscription SKUs

Product	Subscription SKU	Description
Cloud Data Loss Prevention (a la carte) Hybrid 1-year subscriptions	L-H-CES-DLP-1Y-S1	Cloud Data Loss Prevention (a la carte) Hybrid, 1 YR, 100-199 Users
	L-H-CES-DLP-1Y-S2	Cloud Data Loss Prevention (a la carte) Hybrid, 1 YR, 200-499 Users
	L-H-CES-DLP-1Y-S3	Cloud Data Loss Prevention (a la carte) Hybrid, 1 YR, 500-999 Users
	L-H-CES-DLP-1Y-S4	Cloud Data Loss Prevention (a la carte) Hybrid, 1 YR, 1,000-1,999 Users
	L-H-CES-DLP-1Y-S5	Cloud Data Loss Prevention (a la carte) Hybrid 1 YR, 2,000-2,999 Users
	L-H-CES-DLP-1Y-S6	Cloud Data Loss Prevention (a la carte) Hybrid 1 YR, 3,000-3,999 Users
	L-H-CES-DLP-1Y-S7	Cloud Data Loss Prevention (a la carte) Hybrid 1 YR, 4,000-4,999 Users
	L-H-CES-DLP-1Y-S8	Cloud Data Loss Prevention (a la carte) Hybrid 1 YR, 5,000-9,999 Users
	L-H-CES-DLP-1Y-S9	Cloud Data Loss Prevention (a la carte) Hybrid 1 YR, 10,000-19,999 Users
	L-H-CES-DLP-1Y-S10	Cloud Data Loss Prevention (a la carte) Hybrid 1 YR, 20,000-49,999 Users
	L-H-CES-DLP-1Y-S11	Cloud Data Loss Prevention (a la carte) Hybrid 1 YR, 50,000-99,999 Users
	L-H-CES-DLP-1Y-S12	Cloud Data Loss Prevention (a la carte) Hybrid 1 YR, 100,000-249,999 Users
	L-H-CES-DLP-1Y-S13	Cloud Data Loss Prevention (a la carte) Hybrid 1 YR, 250,000-499,999 Users
	L-H-CES-DLP-1Y-S14	Cloud Data Loss Prevention (a la carte) Hybrid 1 YR, 500,000-999,999 Users
L-H-CES-DLP-1Y-S15	Cloud Data Loss Prevention (a la carte) Hybrid 1 YR, 1,000,000+ Users	
Cloud Data Loss Prevention (a la carte) Hybrid 3-year subscriptions	L-H-CES-DLP-3Y-S1	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 100-199 Users
	L-H-CES-DLP-3Y-S2	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 200-499 Users
	L-H-CES-DLP-3Y-S3	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 500-999 Users
	L-H-CES-DLP-3Y-S4	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 1,000-1,999 Users
	L-H-CES-DLP-3Y-S5	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 2,000-2,999 Users
	L-H-CES-DLP-3Y-S6	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 3,000-3,999 Users
	L-H-CES-DLP-3Y-S7	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 4,000-4,999 Users
	L-H-CES-DLP-3Y-S8	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 5,000-9,999 Users
	L-H-CES-DLP-3Y-S9	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 10,000-19,999 Users
	L-H-CES-DLP-3Y-S10	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 20,000-49,999 Users
	L-H-CES-DLP-3Y-S11	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 50,000-99,999 Users

Product	Subscription SKU	Description
Cloud Data Loss Prevention (a la carte) Hybrid 5-year subscriptions	L-H-CES-DLP-3Y-S12	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 100,000-249,999 Users
	L-H-CES-DLP-3Y-S13	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 250,000-499,999 Users
	L-H-CES-DLP-3Y-S14	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 500,000-999,999 Users
	L-H-CES-DLP-3Y-S15	Cloud Data Loss Prevention (a la carte) Hybrid 3 YR, 1,000,000+ Users
	L-H-CES-DLP-5Y-S1	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 100-199 Users
	L-H-CES-DLP-5Y-S2	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 200-499 Users
	L-H-CES-DLP-5Y-S3	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 500-999 Users
	L-H-CES-DLP-5Y-S4	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 1,000-1,999 Users
	L-H-CES-DLP-5Y-S5	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 2,000-2,999 Users
	L-H-CES-DLP-5Y-S6	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 3,000-3,999 Users
	L-H-CES-DLP-5Y-S7	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 4,000-4,999 Users
	L-H-CES-DLP-5Y-S8	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 5,000-9,999 Users
	L-H-CES-DLP-5Y-S9	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 10,000-19,999 Users
	L-H-CES-DLP-5Y-S10	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 20,000-49,999 Users
	L-H-CES-DLP-5Y-S11	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 50,000-99,999 Users
	L-H-CES-DLP-5Y-S12	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 100,000-249,999 Users
	L-H-CES-DLP-5Y-S13	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 250,000-499,999 Users
	L-H-CES-DLP-5Y-S14	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 500,000-999,999 Users
	L-H-CES-DLP-5Y-S15	Cloud Data Loss Prevention (a la carte) Hybrid 5 YR, 1,000,000+ Users

Table 60. Email Encryption (a la Carte) On-prem Software Subscription SKUs

Product	Subscription SKU	Description
Email Encryption (a la carte) 1-year subscriptions	ESA-ENC-1Y-S1-K9	Email Encryption (a la carte), 1 YR, 100-199 Users
	ESA-ENC-1Y-S2-K9	Email Encryption (a la carte), 1 YR, 200-499 Users
	ESA-ENC-1Y-S3-K9	Email Encryption (a la carte), 1 YR, 500-999 Users
	ESA-ENC-1Y-S4-K9	Email Encryption (a la carte), 1 YR, 1,000-1,999 Users
	ESA-ENC-1Y-S5-K9	Email Encryption (a la carte), 1 YR, 2,000-2,999 Users
	ESA-ENC-1Y-S6-K9	Email Encryption (a la carte), 1 YR, 3,000-3,999 Users
	ESA-ENC-1Y-S7-K9	Email Encryption (a la carte), 1 YR, 4,000-4,999 Users
	ESA-ENC-1Y-S8-K9	Email Encryption (a la carte), 1 YR, 5,000-9,999 Users
	ESA-ENC-1Y-S9-K9	Email Encryption (a la carte), 1 YR, 10,000-19,999 Users
	ESA-ENC-1Y-S10-K9	Email Encryption (a la carte), 1 YR, 20,000-49,999 Users
	ESA-ENC-1Y-S11-K9	Email Encryption (a la carte), 1 YR, 50,000-99,999 Users

Product	Subscription SKU	Description
Email Encryption (a la carte) 3-year subscriptions	ESA-ENC-1Y-S12-K9	Email Encryption (a la carte), 1 YR, 100,000-249,999 Users
	ESA-ENC-1Y-S13-K9	Email Encryption (a la carte), 1 YR, 250,000-499,999 Users
	ESA-ENC-1Y-S14-K9	Email Encryption (a la carte), 1 YR, 500,000-999,999 Users
	ESA-ENC-1Y-S15-K9	Email Encryption (a la carte), 1 YR, 1,000,000+ Users
	ESA-ENC-3Y-S1-K9	Email Encryption (a la carte), 3 YR, 100-199 Users
	ESA-ENC-3Y-S2-K9	Email Encryption (a la carte), 3 YR, 200-499 Users
	ESA-ENC-3Y-S3-K9	Email Encryption (a la carte), 3 YR, 500-999 Users
	ESA-ENC-3Y-S4-K9	Email Encryption (a la carte), 3 YR, 1,000-1,999 Users
	ESA-ENC-3Y-S5-K9	Email Encryption (a la carte), 3 YR, 2,000-2,999 Users
	ESA-ENC-3Y-S6-K9	Email Encryption (a la carte), 3 YR, 3,000-3,999 Users
	ESA-ENC-3Y-S7-K9	Email Encryption (a la carte), 3 YR, 4,000-4,999 Users
	ESA-ENC-3Y-S8-K9	Email Encryption (a la carte), 3 YR, 5,000-9,999 Users
	ESA-ENC-3Y-S9-K9	Email Encryption (a la carte), 3 YR, 10,000-19,999 Users
	ESA-ENC-3Y-S10-K9	Email Encryption (a la carte), 3 YR, 20,000-49,999 Users
	ESA-ENC-3Y-S11-K9	Email Encryption (a la carte), 3 YR, 50,000-99,999 Users
	ESA-ENC-3Y-S12-K9	Email Encryption (a la carte), 3 YR, 100,000-249,999 Users
ESA-ENC-3Y-S13-K9	Email Encryption (a la carte), 3 YR, 250,000-499,999 Users	
ESA-ENC-3Y-S14-K9	Email Encryption (a la carte), 3 YR, 500,000-999,999 Users	
ESA-ENC-3Y-S15-K9	Email Encryption (a la carte), 3 YR, 1,000,000+ Users	
Email Encryption (a la carte) 5-year subscriptions	ESA-ENC-5Y-S1-K9	Email Encryption (a la carte), 5 YR, 100-199 Users
	ESA-ENC-5Y-S2-K9	Email Encryption (a la carte), 5 YR, 200-499 Users
	ESA-ENC-5Y-S3-K9	Email Encryption (a la carte), 5 YR, 500-999 Users
	ESA-ENC-5Y-S4-K9	Email Encryption (a la carte), 5 YR, 1,000-1,999 Users
	ESA-ENC-5Y-S5-K9	Email Encryption (a la carte), 5 YR, 2,000-2,999 Users
	ESA-ENC-5Y-S6-K9	Email Encryption (a la carte), 5 YR, 3,000-3,999 Users
	ESA-ENC-5Y-S7-K9	Email Encryption (a la carte), 5 YR, 4,000-4,999 Users
	ESA-ENC-5Y-S8-K9	Email Encryption (a la carte), 5 YR, 5,000-9,999 Users
	ESA-ENC-5Y-S9-K9	Email Encryption (a la carte), 5 YR, 10,000-19,999 Users
	ESA-ENC-5Y-S10-K9	Email Encryption (a la carte), 5 YR, 20,000-49,999 Users
	ESA-ENC-5Y-S11-K9	Email Encryption (a la carte), 5 YR, 50,000-99,999 Users
	ESA-ENC-5Y-S12-K9	Email Encryption (a la carte), 5 YR, 100,000-249,999 Users
	ESA-ENC-5Y-S13-K9	Email Encryption (a la carte), 5 YR, 250,000-499,999 Users
	ESA-ENC-5Y-S14-K9	Email Encryption (a la carte), 5 YR, 500,000-999,999 Users
	ESA-ENC-5Y-S15-K9	Email Encryption (a la carte), 5 YR, 1,000,000+ Users

Table 61. Cloud Email Encryption (a la Carte) Software Subscription SKUs

Product	Subscription SKU	Description
Cloud Email Encryption (a la carte) 1-year subscriptions	L-CES-PXE-1Y-S1-K9	Email Encryption (a la carte), 1 YR, 100-199 Users
	L-CES-PXE-1Y-S2-K9	Email Encryption (a la carte), 1 YR, 200-499 Users
	L-CES-PXE-1Y-S3-K9	Email Encryption (a la carte), 1 YR, 500-999 Users
	L-CES-PXE-1Y-S4-K9	Email Encryption (a la carte), 1 YR, 1,000-1,999 Users
	L-CES-PXE-1Y-S5-K9	Email Encryption (a la carte), 1 YR, 2,000-2,999 Users

Product	Subscription SKU	Description
	L-CES-PXE-1Y-S6-K9	Email Encryption (a la carte), 1 YR, 3,000-3,999 Users
	L-CES-PXE-1Y-S7-K9	Email Encryption (a la carte), 1 YR, 4,000-4,999 Users
	L-CES-PXE-1Y-S8-K9	Email Encryption (a la carte), 1 YR, 5,000-9,999 Users
	L-CES-PXE-1Y-S9-K9	Email Encryption (a la carte), 1 YR, 10,000-19,999 Users
	L-CES-PXE-1Y-S10-K9	Email Encryption (a la carte), 1 YR, 20,000-49,999 Users
	L-CES-PXE-1Y-S11-K9	Email Encryption (a la carte), 1 YR, 50,000-99,999 Users
	L-CES-PXE-1Y-S12-K9	Email Encryption (a la carte), 1 YR, 100,000-249,999 Users
	L-CES-PXE-1Y-S13-K9	Email Encryption (a la carte), 1 YR, 250,000-499,999 Users
	L-CES-PXE-1Y-S14-K9	Email Encryption (a la carte), 1 YR, 500,000-999,999 Users
	L-CES-PXE-1Y-S15-K9	Email Encryption (a la carte), 1 YR, 1,000,000+ Users
Cloud Email Encryption (a la carte) 3-year subscriptions	L-CES-PXE-3Y-S1-K9	Email Encryption (a la carte), 3 YR, 100-199 Users
	L-CES-PXE-3Y-S2-K9	Email Encryption (a la carte), 3 YR, 200-499 Users
	L-CES-PXE-3Y-S3-K9	Email Encryption (a la carte), 3 YR, 500-999 Users
	L-CES-PXE-3Y-S4-K9	Email Encryption (a la carte), 3 YR, 1,000-1,999 Users
	L-CES-PXE-3Y-S5-K9	Email Encryption (a la carte), 3 YR, 2,000-2,999 Users
	L-CES-PXE-3Y-S6-K9	Email Encryption (a la carte), 3 YR, 3,000-3,999 Users
	L-CES-PXE-3Y-S7-K9	Email Encryption (a la carte), 3 YR, 4,000-4,999 Users
	L-CES-PXE-3Y-S8-K9	Email Encryption (a la carte), 3 YR, 5,000-9,999 Users
	L-CES-PXE-3Y-S9-K9	Email Encryption (a la carte), 3 YR, 10,000-19,999 Users
	L-CES-PXE-3Y-S10-K9	Email Encryption (a la carte), 3 YR, 20,000-49,999 Users
	L-CES-PXE-3Y-S11-K9	Email Encryption (a la carte), 3 YR, 50,000-99,999 Users
	L-CES-PXE-3Y-S12-K9	Email Encryption (a la carte), 3 YR, 100,000-249,999 Users
	L-CES-PXE-3Y-S13-K9	Email Encryption (a la carte), 3 YR, 250,000-499,999 Users
	L-CES-PXE-3Y-S14-K9	Email Encryption (a la carte), 3 YR, 500,000-999,999 Users
L-CES-PXE-3Y-S15-K9	Email Encryption (a la carte), 3 YR, 1,000,000+ Users	
Cloud Email Encryption (a la carte) 5-year subscriptions	L-CES-PXE-5Y-S1-K9	Email Encryption (a la carte), 5 YR, 100-199 Users
	L-CES-PXE-5Y-S2-K9	Email Encryption (a la carte), 5 YR, 200-499 Users
	L-CES-PXE-5Y-S3-K9	Email Encryption (a la carte), 5 YR, 500-999 Users
	L-CES-PXE-5Y-S4-K9	Email Encryption (a la carte), 5 YR, 1,000-1,999 Users
	L-CES-PXE-5Y-S5-K9	Email Encryption (a la carte), 5 YR, 2,000-2,999 Users
	L-CES-PXE-5Y-S6-K9	Email Encryption (a la carte), 5 YR, 3,000-3,999 Users
	L-CES-PXE-5Y-S7-K9	Email Encryption (a la carte), 5 YR, 4,000-4,999 Users
	L-CES-PXE-5Y-S8-K9	Email Encryption (a la carte), 5 YR, 5,000-9,999 Users
	L-CES-PXE-5Y-S9-K9	Email Encryption (a la carte), 5 YR, 10,000-19,999 Users
	L-CES-PXE-5Y-S10-K9	Email Encryption (a la carte), 5 YR, 20,000-49,999 Users
	L-CES-PXE-5Y-S11-K9	Email Encryption (a la carte), 5 YR, 50,000-99,999 Users
	L-CES-PXE-5Y-S12-K9	Email Encryption (a la carte), 5 YR, 100,000-249,999 Users
	L-CES-PXE-5Y-S13-K9	Email Encryption (a la carte), 5 YR, 250,000-499,999 Users
	L-CES-PXE-5Y-S14-K9	Email Encryption (a la carte), 5 YR, 500,000-999,999 Users
L-CES-PXE-5Y-S15-K9	Email Encryption (a la carte), 5 YR, 1,000,000+ Users	

- Image Analyzer (a la Carte) On-prem Software Subscription SKUs – see table 25 on page 38.
- Cloud Image Analyzer (a la Carte) Software Subscription SKUs – see table 43 on page 55.
- McAfee Anti-virus (a la Carte) On-prem Software Subscription SKUs – see table 26 on page 38.
- Cloud McAfee Anti-virus (a la Carte) Software Subscription SKUs – see table 45 on page 57.
- Graymail Safe-unsubscribe (a la Carte) On-Prem Software Subscription SKUs – see table 28 on page 41.
- Cloud Graymail Safe-unsubscribe (a la Carte) Software Subscription SKUs – see table 47 on page 59.
- Intelligent Multiscan (a la Carte) On-prem Software Subscription SKUs – see table 31 on page 44.
- Cloud Intelligent Multiscan (a la Carte) Software Subscription SKUs – see table 44 on page 56.
- Cisco Email Advanced Malware Protection (a la Carte) Software Subscription SKUs – see table 32 on page 46.
- Cloud Cisco Email Advanced Malware Protection (a la Carte) Software Subscription SKUs – see table 41 on page 52.

Cisco Hybrid Email Security Appendix B: Example Quotes for Hybrid

Here is an example order configurations of Cisco Hybrid Email Security offerings. The purpose of these examples is to illustrate what a basic order may look like and how it compares to an order that would have been ordered under the no -longer- active IronPort process.

Email Security Order

Table 62. Email Security Order

New GLP Configuration			
Customer Profile			
Mailboxes	7,500		
Term	3Y		
Hardware	3 x C370s		
Software	Anti-spam + Anti-virus + Outbreak Filters		
Support	Software support included w/software license and SMARTnet		
		Quantity	SKU
1	Cisco C370 Appliance	3	ESA-C370-K9
2	Hybrid Email Security Inbound SW Bundle, 3 Year	7,500	HYB-EMAIL-ESI-BUN
3	Email Security, C370 1Y SMARTnet contract	3	CON-SNT-C370-K9

Hybrid Email Security Support

If support request is related to CES – then contact RMS. CES Mailer is emailsecurity@cisco.com that is covered during activation with methods to contact support.

If support request is related to on-prem then contact TAC.



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