

Promotion Details, Terms and Conditions

NEO[®]s: In Tape We Trust



NEO Series[®]

Solution: **Overland-Tandberg Tape Automation**

Products: **NEOs T24, NEOs T48, and LTO Media**

Region: **The Americas**

Duration: **Through December 31, 2020**

Promotion Codes:

- **NEOs T24: MC-36153**
- **NEOs T48: MC-36154**



For SMBs, the NEO LTO Ultrium compact tape libraries are 'right-sized' to meet today's data requirements and tomorrow's opportunities

Reseller Promotion Details

| | NEO[®]s T24 | NEO[®]s T48 |
|---|-----------------------------|-----------------------------|
| NEOs Tape Library⁽¹⁾ | 10% Off | 40% Off |
| LTO Media (5 Pack minimum)⁽²⁾ | 10% Off | |
| OverlandCare – Silver Uplift⁽³⁾ | 15% Off | |

NEOs T24: Promotion price expires 12/31/2020. **NEOs T48:** Enjoy promotion price while supplies last.

1. To be eligible for the discount the purchase must include a NEOs Tape Library, LTO Media and a Silver Warranty selection.
2. Only LTO-6, LTO-7, and LTO-8 media are eligible. Must be purchased in 5-pack minimums.
3. Limit 1 OverlandCare coverage (1 or 3 Year) Uplift per each Library. OverlandCare Extensions can be added at list price. OverlandCare Silver applies to Standard Zone 1. Outside standard Zone 1, additional service location charges may apply.

NOTE: To qualify for the promotional discount you must register the opportunity on the Overland-Tandberg [Partner Portal](#) and reference the Promotional MeetComp codes shown below. Any questions, or issues, just email us sales@overlandtandberg.com or call us at 1.888.343.7627. We're always here to help!

Sales Tools – [NEO Series](#)



Qualifying Product Numbers

Please reference either of the following Promotional Codes when [registering](#) your deal with Overland-Tandberg.

Promotional MeetComp Codes:

- **NEOs T24:** MC-36153
- **NEOs T48:** MC-36154

| NEOs T24 | |
|--|---|
| OV-NEOsT246SA | NEOs T24 2u/24-slot/1-LTO6 SAS/with 1-year Bronze warranty |
| OV-NEOsT246FC | NEOs T24 2u/24-slot/1-LTO6 FC/ with 1-year Bronze warranty |
| OV-NEOsT247SA | NEOs T24 2u/24-slot/1-LTO7 SAS/with 1 year Bronze warranty |
| OV-NEOsT247FC | NEOs T24 2u/24-slot/1-LTO7 FC/ with 1 year Bronze warranty |
| OV-NEOsT248SA | NEOsT24 2u/24-slot/1-LTO8 SAS/with 1 year Bronze warranty |
| OV-NEOsT248FC | NEOsT24 2u/24-slot/1-LTO8 FC/with 1 year Bronze warranty |
| NEOs T48 | |
| OV-NEOsT486SA | NEOs T48 4u/48-slot/1-LTO6 SAS/with 1-year Bronze warranty |
| OV-NEOsT486FC | NEOs T48 4u/48-slot/1-LTO6 FC/with 1-year Bronze warranty |
| OV-NEOsT487SA | NEOs T48 4u/48-slot/1-LTO7 SAS/with 1-year Bronze warranty |
| OV-NEOsT487FC | NEOs T48 4u/48-slot/1-LTO7 FC/with 1-year Bronze warranty |
| OV-NEOsT488SA | NEOsT48 4u/48-slot/1-LTO8 SAS/with 1-year Bronze warranty |
| OV-NEOsT488FC | NEOsT48 4u/48-slot/1-LTO8 FC/with 1-year Bronze warranty |
| LTO Ultrium Media | |
| 434021 | Overland-Tandberg LTO-6 Data Cartridge, 2.5/6.25TB, un-labeled with case (5 pc, min) |
| 434131 | Overland-Tandberg LTO-7 Data Cartridge, 6.0/15.0TB, un-labeled with case (5 pc min) |
| 434132 | Overland-Tandberg LTO-8 Data Cartridge, 12.0/30.0TB, un-labeled with case (5 pc, min) |
| NEOs T24 – Silver Warranty Coverage - Uplift | |
| EW-24SLVR1UP | OverlandCare Silver Warranty Coverage, 1 year uplift, NEOs T24 |
| EW-24SLVR3UP | OverlandCare Silver Warranty Coverage, 3 year uplift, NEOs T24 |
| NEOs T48 – Silver Warranty Coverage - Uplift | |
| EW-48SLVR1UP | OverlandCare Silver Warranty Coverage, 1 year uplift, NEOs T48 |
| EW-48SLVR3UP | OverlandCare Silver Warranty Coverage, 3 year uplift, NEOs T48 |

Terms and Conditions

1. In case of any dispute in respect to this incentive promotion, the decision of Overland-Tandberg shall be final and binding.
2. Overland-Tandberg reserves the right to amend or cancel this incentive promotion at any time without notice.
3. No cash alternatives will be offered.
4. Overland-Tandberg reserves the right to disqualify any partner from the promotion for any reason.
5. The reseller and distributor must be a registered Overland-Tandberg partner and have a valid Partner Portal Login.
6. The promotion is valid for all resellers that purchase from an authorized Overland Storage, Tandberg Data or Overland-Tandberg distributor.
7. Participation in the promotion is deemed to be acceptance of these Terms and Conditions as well as other Terms and Conditions associated with the promotional items.
8. All promotional opportunities may be taken advantage of via a Meet Comp.
9. Qualifying purchase orders must be received by December 31, 2020.
10. Promotional discounts are subject to availability.

North America Distributors

Please contact your authorized Overland-Tandberg Distributor for more details on this promotion.

Questions

For more information contact us at 1.888.343.7627 or email sales@overlandtandberg.com



Sales and support for Overland-Tandberg products and solutions are available in over 90 countries. Contact us today at sales@overlandtandberg.com. Visit OverlandTandberg.com.