

Promotion Details, Terms and Conditions

NEO[®]s: In Tape We Trust

Solution: **Overland-Tandberg Tape Automation**

Products: **NEOs T24, NEOs T48 and LTO Media**

Region: **EMEA**

Duration: **Through 31. December 2020**

Promotion Code: **MC-36117**



NEO Series[®]



Please reference the Promotional Code shown above when registering your deal with Overland-Tandberg.

For SMBs, the NEO LTO Ultrium compact tape libraries are 'right-sized' to meet today's data requirements and tomorrow's opportunities

Reseller Promotion Details

	NEO [®] s T24	NEO [®] s T48
NEOs Tape Library⁽¹⁾	10% Off	40% Off
LTO Media (5 Pack minimum)⁽²⁾	10% Off	
OverlandCare – Silver Uplift⁽³⁾	15% Off	

NEOs T24: Promotion price expires 12/31/2020. **NEOs T48:** Enjoy promotion price while supplies last.

- To be eligible for the discount the purchase must include a NEOs Tape Library, LTO Media and a Silver Warranty selection.
- Only LTO-6, LTO-7, and LTO-8 media are eligible. Must be purchased in 5-pack minimums.
- Limit 1 OverlandCare coverage (1 or 3 Year) Uplift per each Library. OverlandCare Extensions can be added at list price. OverlandCare Silver applies to Standard Zone 1. Outside standard Zone 1, additional service location charges may apply.

Qualifying Product Numbers

PART NUMBER	PRODUCT
EMEA	
OV-NEO2u63Y	NEOs T24 2u/24-slot/1-LTO6 SAS/with 3-year Bronze warranty/EMEA only
OV-NEO2uF63Y	NEOs T24 2u/24-slot/1 LTO6 FC/with 3-year Bronze warranty/EMEA only
OV-NEO2u73Y	NEOs T24 2u/24-slot/1-LTO7 SAS/with 3-year Bronze warranty/EMEA only
OV-NEO2uF73Y	NEOs T24 2u/24-slot/LTO7 FC/with 3-year Bronze warranty/EMEA only

OV-NEO2u83Y	NEOs T24 2u/24-slot/1-LTO8 SAS/with 3-year Bronze warranty/EMEA only
OV-NEO2uF83Y	NEOs T24 2u/24-slot/1-LTO8 FC/with 3-year Bronze warranty/EMEA only
EW-24SLVR1UP	OverlandCare Silver Warranty Coverage, 1 year uplift, NEOs T24
EW-24SLVR3UP	OverlandCare Silver Warranty Coverage, 3 year uplift, NEOs T24
OV-NEOsT486SA	NEOs T48 4u/48-slot/1-LTO6 SAS/with 1-year Bronze warranty
OV-NEOsT486FC	NEOs T48 4u/48-slot/1-LTO6 FC/ with 1-year Bronze warranty
OV-NEOsT487SA	NEOs T48 4u/48-slot/1-LTO7 SAS/with 1-year Bronze warranty
OV-NEOsT487FC	NEOs T48 4u/48-slot/1-LTO7 FC/with 1-year Bronze warranty
OV-NEOsT488SA	NEOsT48 4u/48-slot/1-LTO8 SAS/with 1-year Bronze warranty
OV-NEOsT488FC	NEOsT48 4u/48-slot/1-LTO8 FC/with 1-year Bronze warranty
OV-NEO4u6FC2	NEOs T48 4u/48-slot/2-LTO6 FC (Europe Only)
OV-NEO4u6SA2	NEOs T48 4u/48-slot/2-LTO6 SAS (Europe Only)
OV-NEO4u7FC2	NEOs T48 4u/48-slot/2-LTO7 FC (Europe Only)
OV-NEO4u7SA2	NEOs T48 4u/48-slot/2-LTO7 SAS (Europe Only)
EW-48SLVR1UP	OverlandCare Silver Warranty Coverage, 1 year uplift, NEOs T48
EW-48SLVR3UP	OverlandCare Silver Warranty Coverage, 3 year uplift, NEOs T48
434021	Overland-Tandberg LTO-6 Data Cartridge, 2.5/6.25TB, un-labeled with case (5 pc, min)
434131	Overland-Tandberg LTO-7 Data Cartridge, 6.0/15.0TB, un-labeled with case (5 pc min)
434132	Overland-Tandberg LTO-8 Data Cartridge, 12.0/30.0TB, un-labeled with case (5 pc, min)

Terms and Conditions

1. In case of any dispute in respect to this incentive promotion, the decision of Overland-Tandberg shall be final and binding.
2. Overland-Tandberg reserves the right to amend or cancel this incentive promotion at any time without notice.
3. No cash alternatives will be offered.
4. Overland-Tandberg reserves the right to disqualify any partner from the promotion for any reason.
5. The reseller and distributor must be a registered Overland-Tandberg partner and have a valid Partner Portal Login.
6. The promotion is valid for all resellers that purchase from an authorized Overland Storage, Tandberg Data or Overland-Tandberg distributor.
7. Participation in the promotion is deemed to be acceptance of these Terms and Conditions as well as other Terms and Conditions associated with the promotional items.
8. All promotional opportunities may be taken advantage of via a Meet Comp.
9. Qualifying purchase orders must be received by December 31, 2020.
10. Promotional discounts are subject to availability.



Sales and support for Overland-Tandberg products and solutions are available in over 90 countries. Contact us today at salesemea@overlandtandberg.com. Visit OverlandTandberg.com.