

140 STONEWALL AVENUE WEST, STE 204 FAYETTEVILLE, GEORGIA 30214 PHONE: 770-305-5420 www.fayettecountyga.gov

To:

Steve Rapson

From:

Ted L. Burgess *

Date:

April 12, 2016

Subject:

Requisition #650: Cisco Server & Storage System

The Information Technology Department (I.T.) reports that its mission-critical infrastructure includes IBM server and storage systems. The IBM equipment is approaching end-of-life, and must be replaced.

I.T. reports that the best long-term solution would be to purchase a Cisco server and storage system. The county owns and uses Cisco infrastructure switches and routers. They explain that use of servers and information storage from the same manufacturer would offer a number of advantages:

- 1. Use of a single vendor's technology to manage the server, storage, and switching environment mitigates risks associated with complex systems.
- 2. ITIL (a set of practices that creates a framework designed to standardize the selection, planning, delivery, & support of I.T. services) recommends this type of practice.
- 3. Ensuring vendor compatibility minimizes downtime, increases performance, strengthens security, and simplifies management.

Based on these reasons, I concur with I.T.'s recommendation to procure Cisco equipment as a proprietary purchase. Cisco has offered a discount of 64% off their Manufacturer's Suggested List Price (from \$459,827.64 to \$167,287.53). Since they do not sell directly to the public, they named CDW Government, Inc. as their chosen reseller for the transaction. To obtain the offered discount, the county must make the purchase through CDW Government.

Specifics of the contract are as follows:

Transaction:	Requisition #660 - Cisco Server & Store	age System
Vendor:	CDW Government, Inc.	exilor 5
Contract type:	Proprietary technology purchase	with which
Amount:	\$167,287.53	Disco.
Budget:		prower wats de
Org	37510535 CIP Information Systems	# 600
Object	542420 Computer Equipment	State a st
Project	5535L	M67
Proj. available balance	\$223,005.48 as of 4/12/2016	13

Date

Fayette County Board of Commissioners

C/O Purchasing Department 140 Stonewall Avenue West Suite 101

Fayetteville, Georgia 30214

FAYETTE COUNTY FINANCE 140 STONEWALL AVENUE WEST SUITE 101 FAYETTEVILLE, GA 30214



Purchase Order

Fiscal Year 2016

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of 1

THIS NUMBER MUST APPEAR ON ALL INVOICES, PACKAGES AND SHIPPING PAPERS.

Purchase Order #

20160513-00

Delivery must be made within doors of specified destination.

CDW GOVERNMENT INC 75 REMITTANCE DRIVE SUITE 1515 CHICAGO IL 60675-1515

BILL

TO

NODZE

SH-P FC

FAYETTE COUNTY INFO TECHNOLOGY 140 STONEWALL AVE. WEST SUITE 104 FAYETTEVILLE GA 30214

Federal Tax Exemption Certificate Number 586000826

Vendor Phone Number							e			
1-312-705-9549 1-312-705-9449			650							
Date Ordered Vendor Number Date Required		d Freight	Freight Method/Terms		Department/Location					
04/12/2016 1260 04/13/2016					INFORMATION TECHNOLOGY					
Item#			Descript	ion/Part No.			Qty	UOM	Unit Price	Extended Price
	NET APP	GEORGIA S : 99999-SP 9999-SPD-	D-T201	CONTRACT I 150930-002 AI 05501-006	NUMBER: ND					
	PAYMENT TERMS: NET 30 DAYS									
	CONTACT PERSON IN I.T. DEPT. IS: TAMMY NEWCOMER AT: (770) 305-5406									
1	SERVERS CUSTOM	S/STORAG ER #: 1877	E - AS 959	PER QUOTE:	#GXLX180;		1.0	EACH	\$167,287.530	\$167,287.53

By Ted Burgess, Director of Purchasing

PO Total \$167,287.53



Prepared For: Fayette County Government

Customer # : 1877959 Attention : Information Technology

Date : 3/29/2016 Quote # GXLX180

Submitted By: Jimmy Costantini

Senior Account Executive

Phone : 866-224-6103 E-Mail: jimmcos@cdwg.com

FAS2554 Hybrid Cisco UCS Servers

Qty. Part #	Description	List Price	Unit Price	Extended Price
2 SW-2-CL-BASE	SW-2,BASE,CL,NODE; Model: FAS2554A		\$0.00	\$0.00
2 FAS2554-R6	FAS2554-R6	\$6.00	50.00	NAT IN
1,600 OS-ONTAP-CAP1-1P-C	OS ENABLE,PER-0.1TB,ONTAP,CAP-STOR,1P,-C	\$14.00	\$5.60	\$8,960.00
32 OS-ONTAP-CAP3-1P-C	OS ENABLE, PER-0.1TB, ONTAP, ULTRA-STOR, 1P, -C;	\$230.00	\$92.09	\$2,946.76
4 FAS2554A-001-R6	FAS2554 HIGH AVAILABILITY SYSTEM	\$3,650.00	\$1,461.47	\$5,845.80
2 FAS2554-302-R6-C 2 DOC-2554-C	FAS2554,4X400GB,20X4TB,MIXED,-C; DOCUMENTS,2554,-C	\$17,120.00	\$6,859.05	\$13,718.10
2 X6557-R6-C	CABLE,SAS CNTLR-SHELF/SHELF-SHELF/HA,0.5M,-C	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00
8 X6588-R6-C	SFP+OPTICAL 8GB SHORTWAVE, -C;	\$395.00	\$158.16	\$1,265.24
8 X1558A-R6-C	POWER CABLE, IN-CABINET, 48-IN, C13-C14,-C	\$0.00	\$0.00	\$0.00
8 X6536-R6 2 X6560-R6	CABLE, CNTLR-SHELF/SWITCH, 5M, LC/LC, OP	\$150.00	\$60.07	\$480.52
4 X6566B-05-R6	CABLE,ETHERNET,0.5M RJ45 CAT6 CABLE,DIRECT ATTACH CU SFP+ 10G,0.5M	\$6.00	\$2.41 568.54	\$4.82
2 X5526A-R6	RACKMOUNT KIT,4-POST,UNIVERSAL,R6	\$72.00 \$100.00	\$40.04	\$274.18 \$80.08
4 SW-2-2554A-PREMBNDL-C	SW-2,PREMIUM BNDL,2554A,-C	\$8,305.00	\$3,325.11	\$13,300.45
2 CS-O2-NOINSTALL-4HR	SUPPORTEDGE PREMIUM 4HR ONSITE, W/O INSTALL	\$10,558.32	\$4,227.55	\$8,455.10
2 SW-NOC-CORE	SW, NETAPP ONCOMMAND CORE	\$0.00	50.00	\$0.00
		+	50.50	Set Co
		.		70.50 20.00
5 PS-TM-CONSULT-DAY-TE-ZA	5 days of PS to install the FlexPod	\$3,105.00	\$2,666.00	\$13,330.00
	5 days of 15 to motal the Hext of	\$3,103.00	\$2,000.00	\$13,330.00
6 UCSC-C220-M4S	UCS C220 M4 SFF w/o CPU, mem, HD, PCle, PSU, rail kit	\$3,365.00	\$1,070.07	\$6,420.42
6 CON-OSP-C220M4S	SNTC-24X7X4OS UCS C220 M4 SFF w/o CPU, mem, HD	\$1,677.00	\$1,240.00	\$7,440.00
12 UCS-CPU-E52660D	2.60 GHz E5-2660 v3/105W 10C/25MB Cache/DDR4 2133MHz	\$4,145.00	\$1,098.00	\$13,176.00
96 UCS-MR-1X322RU-A 6 UCSC-MLOM-CSC-02	32GB DDR4-2133-MHz RDIMM/PC4-17000/dual rank/x4/1.2v Cisco UCS VIC1227 VIC MLOM - Dual Port 10Gb SFP+	\$1,250.00 \$1,499.00	\$332.00 \$398.00	\$31,872.00 \$2,388.00
6 UCSC-RAILB-M4	Ball Bearing Rail Kit for C220 M4 and C240 M4 rack servers	\$220.00	\$58.00	\$2,388.00
12 UCS-SD-32G-S	32GB SD Card for UCS servers	\$162.00	\$43.00	\$516.00
12 UCSC-PSU1-770W	770W AC Hot-Plug Power Supply for 1U C-Series Rack Server	\$699.00	\$185.00	\$2,220.00
12 CAB-C13-C14-2M 48 N20-BBLKD	Power Cord Jumper, C13-C14 Connectors, 2 Meter Length UCS 2.5 inch HDD blanking panel	\$0.00	\$0.00	\$0.00
12 UCSC-HS-C220M4	Heat sink for UCS C220 M4 rack servers	\$0.00 \$0.00	\$0.60 \$0.60	20 Go
6 C1UCS-OPT-OUT	Cisco ONE Data Center Compute Opt Out Option	\$0.00	\$0.00	20 00
2 UCS-SPM-FI48-2X	UCS SP Select 6248 FI w/ 12p LIC 2Pk	\$0.00	\$0.00	So Co
4 UCS-SP-FI48P 4 CON-SNTP-SMBFI48P	(Not sold Standalone)UCS SP Select 6248 FI w/ 12p LIC	\$18,575.00	\$6,301.00	\$25,204.00
8 CAB-C13-C14-2M	SNTC-24X7X4 (Not sold Standalone)UCS SP Select 6248 FI w Power Cord Jumper, C13-C14 Connectors, 2 Meter Length	\$2,892.00	\$2,138.00	\$8,552.00
16 SFP-10G-SR	10GBASE-SR SFP Module	\$0.00	50,00	No giù
16 SFP-H10GB-CU3M	10GBASE-CU SFP+ Cable 3 Meter	5D.00	50.(8)	50.00
16 DS-SFP-FC8G-SW 4 UCS-BLKE-6200	8 Gbps Fibre Channel SW SFP+, LC	\$0.00	50.00	Yali ghi i
4 UCS-FI-DL2	UCS 6200 Series Expansion Module Blank UCS 6248 Layer 2 Daughter Card	\$0:00 \$0:00	50,00	\$0.40
4 N10-MGT012	UCS Manager v2.2	\$0.00	\$0.00	Vitica Vitica
8 UCS-PSU-6248UP-AC	UCS 6248UP Power Supply/100-240VAC	\$0.00	59.00	\$0.00
8 UCS-FAN-6248UP	UCS 6248UP Fan Module	50.00	50.00	80,00
4 UCS-ACC-6248UP 2 RP208-30-1P-U-2	UCS 6248UP Chassis Accessory Kit UCS RP208-30-1P-U-2	\$680.00	\$245.00	\$490.00
2 111 200 30 11 0 2	0C3 W 200-30-1F-0-2	\$080.00	\$245.00	\$490,00
	Georgia NetApp# 99999-SPD-T20150930-0002			
	Georgia Cisco # 99999-SPD-T20120501-0006			
	FREIGHT INCLUDED			\$0.00 \$0.00 \$0.00 \$0.00 \$0.00

Prices are for informational purposes only and are subject to change without notice

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Prices as quoted are valid for Ten Days after proposal date.
Prices are contingent on final pricing approval from Manufacture:
Quote provided based on specification provided by customer. No workload validation has been done
The terms and conditions provided on this link apply: http://www.cdw.com/content/terms-conditions/default.asp)
Applicable Taxes and Shipping not shown.

\$167,287.53

Customer Total: