

Making It All Work Together

# Weekly Rep Call \*WEBINAR\*

Click <u>HERE</u> to watch a recording of this week's rep call.

Call Notes (Click on the red links to learn more):

### <u>Compliance/Administration</u>

#### - Upcoming deadlines!

2020 Annual Registration Renewal Invoice

- 2020 Annual Registration Renewal Invoices will be available in the Registration Renewal section of the CLIC dashboard on or around November 19. This is a new location from previous years.
- You will be required to review the states listed on your invoice and verify the states in which you need to be registered for 2020.
- Additional information is available HERE

## **Practice Management**

#### - T. Rowe Price Investment Services

This week we were introduced to T. Rowe Price's Signature **Portfolio Construction Solutions** 

This is a suite of practice management offerings that combine the same portfolio design principals underlying their \$300B+ multi-asset franchise with practical implementation ideas.

T. Rowe's Mike Kubik and Megan Hopps introduced us to:

\* "Art of Clean Up": quantitative due diligence tool to help streamline your asset managers

\* "Model Construction": service that helps you develop proprietary suites of risk-based models

\* "Asset Allocation Model Review": service that refines your models and helps you make incremental changes.

\* The presentation covered on the webinar is available HERE

- Samples covered during the webinar
  - AOC Sample Analysis for Your Consideration
  - AOC Sample Summary Report Select List
  - AAMR Sample Template

- For Additional information, please contact:
  - Lauren Moser Regional Investment Consultant
    T. Rowe Price Investment Services, Inc. Mobile: (412) 215-1006
    Email: lauren\_moser@troweprice.com or
  - TJ Neubauer Intermediary Sales Consultant
    T. Rowe Price Investment Services, Inc. Mobile: (443) 340-2231
    Email: TJ.Neubauer@troweprice.com
  - Territory Map

Larry L. Qvistgaard President Duncan Advisor Resources

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Duncan Financial Group 311 Main Street Irw in, PA 15642