

# THE SUCCESS STORY CONTINUES

OLP FINANCIAL SERVICES PAKISTAN LIMITED First Quarter Report 2023

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# COMPANY INFORMATION

### **Board of Directors**



Mr. Khalid Aziz Mirza
Chairman and Independent
Non Executive Director



**Mr. Yoshiaki Matsuoka** Non Executive Director



**Mr. Nasim Hyder**Independent
Non Executive Director



**Ms. Aminah Zahid Zaheer** Independent Non Executive Director



Mr. Katsumi Matsumoto\* Non Executive Director



**Ms. Keiko Watanabe** Non Executive Director



**Mr. Daisuke Morita**Non Executive Director



**Mr. Shaheen Amin**Chief Executive Officer and
Executive Director



**Mr. Ramon Alfrey**Deputy Chief Executive Officer,
CFO and Executive Director

### **Audit Committee**

- 1. Mr. Nasim Hyder Chairman
- Ms. Aminah Zahid Zaheer Member
- 3. Ms. Keiko Watanabe Member
- 4. Mr. Daisuke Morita Member

### Human Resource Nomination and Remuneration Committee

- Mr. Khalid Aziz Mirza Chairman
- 2. Mr. Yoshiaki Matsuoka Member
- 3. Mr. Shaheen Amin Member

### **Risk Committee**

- Ms. Aminah Zahid Zaheer Chairperson
- 2. Mr. Nasim Hyder Member
- 3. Ms. Keiko Watanabe Member
- 4. Mr. Daisuke Morita Member

### **Credit Committee**

- 1. Mr. Yoshiaki Matsuoka Chairman
- 2. Mr. Shaheen Amin Member
- 3. Mr. Ramon Alfrey Member

### **Chief Financial Officer**

Mr. Ramon Alfrey

### **Company Secretary**

Mr. Haider Abbas Kalhar

### Head of Internal Audit and Secretary to Audit Committee

Mr. Nadeem Amir Ali

### **Head of Compliance**

Mr. Rashid Ahmed

### **Credit Rating by PACRA**

Long term entity rating AA+ Short term entity rating A1+

### **Legal Advisors**

M/s Mansoor Ahmad Khan & Co.

### **Auditors**

A.F.Ferguson & Co. Chartered Accountants State Life Building No. 1-C, I.I. Chundrigar Road, P.O.Box 4716, Karachi - 74000, Pakistan

### **Registrar and Share Transfer Office**

FAMCO Associates (Pvt.) Limited 8-F, Near Hotel Faran, Nursery, Block-6, P. E. C. H. S., Shahra-e-Faisal, Karachi. Tel: (92-21) 34380101-5, 34384621-3

### **Shariah Advisor**

Al Hamd Shariah Advisory Services (Pvt.) Limited

### **Banks and Lending Institutions**

- 1. Allied Bank Limited
- 2. Askari Bank Limited
- 3. Bank Al Habib Limited
- 4. Bank Alfalah Limited
- 5. Faysal Bank Limited
- 6. Habib Bank Limited
- 7. Habib Metropolitan Bank Limited
- 8. JS Bank Limited
- 9. Karandaaz Pakistan
- 10. MCB Bank Limited
- 11. Meezan Bank Limited
- 12. SCB (Pakistan) Limited
- 13. Telenor Microfinance Bank
- 14. United Bank Limited

### **Registered and Head Office**

OLP Building, Plot No.16, Sector No.24, Korangi Industrial Area, Karachi-74900, Pakistan.

# MEET THE TEAM



**Mr. Shaheen Amin**Chief Executive Officer



**Mr. Ramon Alfrey**Deputy Chief Executive
Officer and CFO



**Mian Faysal Riaz** Chief Operating Officer



**Mr. Imtiaz Chaudhry** Head - Marketing



**Mr. Waqas Ahmed Khwaja** Head - Corporate Division



**Mr. Tahir Ali Shah** Head - Commercial Vehicle Division



**Mr. Fahad Shahzad Memon** Head - Consumer Auto Division



**Ms. Aseya Qasim** Head - Micro Finance Division



Mr. Shah Suleman Fareed Head - Commercial Real Estate/ Term Finance and Insurance Division



Mr. Hira Lal Bharvani Head - Human Resources



**Mr. Shafiq Ur Rehman** Head - Risk Management



**Mr. Hamood Ahmed** Head - Business Control



**Mr. Haider Abbas Kalhar** Company Secretary



Mr. Nadeem Amir Ali Head - Internal Audit



**Mr. Abid Hussain Awan** Head - Group Strategy and Planning



**Syed Muhammad Matin** Head - Special Asset Management



**Mr. Muhammad Ikram** Head - Information Systems



**Mr. Rashid Ahmed** Head - Compliance



**Mr. Mamoon Ishaq** Head - Administration

## COMPANY PROFILE

OLP Financial Services Pakistan Limited (OLP) (Formerly ORIX Leasing Pakistan Limited) was established in July 1986 as a joint venture between ORIX Corporation, Japan and local investors. The Company is listed on the Pakistan Stock Exchange.

OLP is headquartered in Karachi and has 36 branches situated in 34 cities. Its major shareholder is ORIX Corporation (ORIX) having 49.58% shareholding. Established in 1964, ORIX is one of Japan's leading integrated financial services groups with operations in 28 countries worldwide. The group has experience of 58 years of operations and has a total asset base of Yen (¥) 14,622 billion and equity of ¥ 3,294 billion as at June 30, 2022, which equates to US\$ 107 billion and US\$ 24 billion respectively.

OLP has traditionally focused on the leasing of productive plant and machinery and transportation assets. Over the past 36 years, OLP has played an important role in the development of the leasing industry in Pakistan and is currently the largest lending NBFC in Pakistan.

OLP offers value-added financial products and innovative customized services to a wide array of customers throughout Pakistan. The blend of international experience and local expertise acquired over the last 36 years provides OLP a distinctive competitive edge.

# PARENT SUBSIDIARIES & ASSOCIATES

### **Parent Company**

### **ORIX** Corporation

Tokyo Headquarters, World Trade Center Building, 2-4-1, Hamamatsu-cho Minato-ku, Tokyo 105-6135, Japan Tel:(81)-3-3435-3145 Fax:(81)-3-3435-3163 www.orix.co.jp

### **Subsidiaries**

# OLP Services Pakistan (Private) Limited

(Formerly ORIX Services Pakistan (Private) Limited)

Office 601, 6th Floor, Syedna Tahir Saifuddin Memorial Trust Building Civil Lines, Beaumont Road, Karachi, Pakistan Tel: (021) 35930000

### **Associated Companies**

### Yanal Finance Company

(Formerly Saudi ORIX Leasing Company)

P.O. Box 22890, Riyadh 11416 343 King Saud Street, Riyadh Kingdom of Saudi Arabia Tel: (9661) 2997777

Fax: (9661) 2997770 www.yanal.com

### OLP Modaraba

(Formerly ORIX Modaraba)

Office 601, 6th Floor, Syedna Tahir Saifuddin Memorial Trust Building Civil Lines, Beaumont Road, Karachi, Pakistan Tel: (021) 35930000 www.olpmodaraba.com

### SAMA Finance SAE

(Formerly ORIX Leasing Egypt SAE)

5th Floor, Cairo Center Building, 2, Abd El Kader Hamza Street, Garden City, Cairo 11461, Egypt Tel: (202) 27922757-9

Fax: (202) 27922760 www.samafinance.com

### **DIRECTORS' REVIEW REPORT**

### For the quarter ended September 30, 2022

The Board of Directors of OLP Financial Services Pakistan Limited (OLP / the Company) is pleased to present the unaudited condensed interim financial statements for the first quarter ended September 30, 2022.

### **Economic Review**

Pakistan's economic situation remained challenging during the quarter with high current account deficit and inflation. Global commodity crunch and weak rupee/ US dollar parity caused an all-time high inflation in the Country. Political instability and devastating floods further aggravated the situation and Moody's Investor Services has cut Pakistan's rating by one notch to Caa1 from B3. Caused by abnormal rains and glacial meltdowns, the floods have submerged large parts of the Country, impacting agricultural lands. This may cause shortfall in agricultural products in coming months, putting further strain on Country's current account deficit.

To contain rising inflation, the State Bank of Pakistan (SBP) has raised its policy rate to 15% as compared to its policy rate of 7% one year earlier. The inter-bank rates have also moved up with 6-month KIBOR at around 15.8%.

As the global economy is experiencing slowdown with high inflation, the International Monetary Fund has projected Pakistan's GDP growth at 3.5% for FY2023; a significant drop from GDP growth of 6% in FY2022.

### Financial Highlights and Business Review

	Quarter ended		
	September Septem		
	2022	2021	
	Rupe	es	
Profit before taxation	404,593,810	300,338,495	
Taxation	138,611,786	86,647,999	
Net profit for the period after taxation	265,982,024	213,690,496	
Earnings per share – basic and diluted	1.52	1.22	

OLP has reported profit before tax (PBT) of Rs. 405 million for the first quarter of FY2023; 35% higher than the PBT of Rs. 300 million for the same period last year. Net profit for the period was Rs. 266 million; 24% higher than the net profit of Rs. 214 million last year. Improvement in profit was mainly due to higher revenue of Rs. 1,489 million for the reported period as compared to revenue of Rs. 930 million in the comparative period last year.

Income from operations at Rs. 1,280 million for the quarter (Q1FY2022: Rs. 836 million) was 53% higher. This increase is attributable to a larger lease and loan portfolio together with higher rates prevailing during the quarter. Other income also increased by 124% to Rs. 187 million from Rs. 84 million in the corresponding quarter last year. In view of prevailing economic uncertainty, OLP is building up its liquidity and higher other income is due to earnings on an enhanced portfolio of government securities of Rs. 2.7 billion (September 30, 2021: Rs. 756 million).

Total expenses increased by 63% to Rs. 1,047 million during the quarter as compared to Rs. 642 million in the corresponding quarter last year. Major increase was in finance cost which, at Rs. 687 million for the period, was 113% higher than the comparative period last year (Q1FY22: Rs. 323 million). Increase in borrowing portfolio and higher interest rates prevailing during the period resulted in higher finance cost. Administrative and general expenses at Rs. 350 million were 13% higher than expenses of Rs. 309 million in Q1FY22 mainly due to higher staff related expenses.

Total provision of Rs. 38 million has been made during the quarter for potential lease and other loan losses, while a reversal of Rs. 12 million was made in the corresponding period of FY2022. Provision has been made as per OLP's provision model which is in compliance with IFRS 9 requirements.

### **Future Outlook**

OLP is closely monitoring its existing portfolio and cautiously writing new business in view of the economic challenges faced by the Country. The recent hike in the SBP's policy rate is expected to be maintained during the year which will also slow the economy and impact business growth. Maintaining portfolio quality and writing good business will remain the focus of the Company in the current financial year.

### **Performance of the Group**

In compliance with section 227 of the Companies Act 2017, attached with this report is the consolidated condensed interim financial information of OLP and its subsidiaries (the Group) namely – OLP Services Pakistan (Private) Limited and OLP Modaraba – for the quarter ended September 30, 2022.

### Financial Highlights of the Group's Performance are as follows:

	Quarter ended			
	September 2022	September 2021		
	Ruj	pees		
Profit before taxation	418,743,719	317,743,841		
Taxation	148,667,237	93,174,844		
Net profit for the period after taxation	270,076,482	224,568,997		
Profit attributable to Equity shareholders of the	252,838,811	201,533,051		
Holding Company				
Profit attributable to non-controlling interest	17,237,671	23,035,947		
Earnings per share – basic and diluted	1.44	1.15		

On behalf of the Board:

Shaheen Amin Chief Executive Officer October 27, 2022 asim Hyder Director روال سال کی سہدمائی میں مجموعی اخراجات 63 فیصد سے بڑھ کر 1,047 رہے جو گزشتہ سال کی اس سہدمائی کے مقابلے میں 624 ملین روپے تھے۔ اس مدت میں اضافے کی اہم وجہ مالیاتی لاگت میں اضافہ ہے جو رواں سال کی سہدمائی میں 687 ملین روپے رہا، یہ اضافہ گزشتہ سال کی اس سہمائی کے 323 ملین روپے کے مقابلے میں 113 فیصد زیادہ ہے۔ قرض لینے کے پورٹ فولیو میں اضافہ ہوا۔ انتظامی امور اور دیگر اخراجات 350 ملین گزشتہ سال 2022 کی اس سہدمائی میں 309 ملین روپے عمومی طور پر عملے کے اخراجات کی وجہ سے 13 فیصد زیادہ رہے۔

مکنہ لیز اور دیگر نقصانات کی مدمیں 38 ملین روپے کا پروویژن لیا گیا، جبکہ پچھلے مالیاتی سال 2022 کی سہ ماہی میں 12 ملین روپے کا پروویژن ریورسل کیا گیا۔ یہ پروویژن اوا بل پی کے پروویژن ماڈل (جو IFRS9 کی ضروریات سے مطابقت رکھتاہے ) کے ذریعے کیا گیاہے۔

### مستقبل كامنظرنامه

OLP اپنے موجودہ پورٹ فولیو پر گہری نظر رکھے ہوئے ہے اور ملک کو در پیش معاشی چیلنجوں کے پیش نظر محتاط انداز میں نئے کاروبار کر رہاہے۔ اسٹیٹ بینک آف پاکستان کی پالیسی ریٹ میں حالیہ اضافہ سال کے دوران بر قرار رکھنا اور اچھاکاروبار کرناموجودہ مالی سے معیشت بھی ست ہوگی اور کاروبار کی ترقی پر بھی اثر پڑے گا۔ پورٹ فولیو کے معیار کوبر قرار رکھنا اور اچھاکاروبار کرناموجودہ مالی سال میں ممپنی کی توجہ کامر کزرہے گا۔

### گروپ کی کار کردگی

کمپنیزا مکٹ 2017 کے سیشن 226 کی کمپلا ئنس کے مطابق اس رپورٹ کے ساتھ اوایل پی اور اس کے ماتحت اداروں(دی گروپ) یعنی اوایل پی سروسز پاکستان(پرائیویٹ) کمپیٹرا ایک 2017 کے مضاربہ کی 30 ستمبر 2022 کو ختم ہونے والی سے ماہی کی مشتر کہ عبوری مالی معلومات منسلک ہے۔

### گروپ کی کار کر دگی کی مالی جھلکیاں مند جہ ذیل ہیں:

اختتام	سه ما بی کا ا	•
عتبر 2021	ىتمبر 2022	
{	رو <del></del>	
317,743,841	418,743,719	منافع قبل از تیکس
93,174,844	148,667,237	محصولات
224,568,997	270,076,482	مدت کے لئے خالص منافع بعد از ٹیکس
201,533,051	252,838,811	ہولڈنگ سمپنی کے ایکو مٹی سعیر ہولڈرز کو قابل ادائیگی منافع
23,035,947	17,237,671	نان کنٹر وانگ سود سے قابل منسوب منافع
1.15	1.44	فی سیر آمدنی-بنیادی اور تحلیل شده

بورڈ کی جانب سے

شامین امین چیف ایگزیکٹیو آفیسر

Naskin Hydro

October 27, 2022

# ڈائر یکٹرز کی جائزہ رپورٹ

### برائے اختیام سہ ماہی 30ستمبر 2022

اوامل پی فنانشل سروسز پاکستان لمیٹڈ (سابقہ اور کس لیزنگ پاکستان لمیٹڈ)(اوامل پی / دی سمپنی) کے بورڈ آف ڈائر کیٹر زنجسرت برائے اختتام سہ ماہی 30 متبر 2022 مختصر عبوری غیر آڈٹ شدہ مالیاتی معلومات پیش کرتے ہیں۔

### اقتصادي جائزه

پاکستان کی اقتصادی صور تحال سد ماہی کے دوران بڑھتے ہوئے کرنٹ اکاؤنٹ خسارے اور افراط زر کے ساتھ چیلنجنگ رہی۔ عالمی سطح پر اجناس کی کمی اور ڈالر کے مقابلے میں روپے کی کمزور قدر ملک میں اب تک کی بلند ترین افراط زر کاسب بنی۔ سیاسی عدم استحکام اور تباہ کن سیلاب نے صور تحال کو مزید تھم بیر کر دیا اور موڈیز انویسٹر سروسز نے پاکستان کی ریٹینگ کو B3 سے ایک درجہ کم کرکے Caal کر دیا ہے۔ غیر معمولی بارشوں اور برفانی گلیسیسر پھھلنے کی وجہ سے سیلاب نے ملک کے بڑے جس کے در باور سکتا ہے، جس سے زرعی زمینیں متاثر ہوئی ہیں۔ یہ آنے والے مہینوں میں زرعی مصنوعات میں کی کاسب بن سکتا ہے، جس سے ملک کے کرنٹ اکاؤنٹ خسارے پر مزید دباؤ پڑ سکتا ہے۔

بڑھتی ہوئی مہنگائی پر قابوپانے کے لیے،اسٹیٹ بینک آف پاکستان(SBP)نے اپنی پالیسی ریٹ ایک سال پہلے 7 فیصد کے مقالبے میں 15 فیصد کر دی ہے۔انٹر بینک ریٹس میں بھی اضافہ ہوا اور month KIBOR -6 تقریباً 15.8 فیصد تک پہنچ گیا۔

چونکہ عالمی معیشت بلند افراط زر کی وجہ سے ست روی کا شکار ہے، بین الا توامی مالیاتی فنڈ (آئی ایم ایف) نے مالی سال 2023 کے لیے پاکستان کی جی ڈی پی کی شرح نمو 5. 3 فیصد رہنے کی پیش گوئی کی ہے یہ مالی سال 2022 میں جی ڈی پی کی 6 فیصد شرح نمو کے مقابلے میں نمایاں کمی ہے۔

### مالياتى جھلكياں اور كاروبارى جائزه

اختتام	سه ما بی کا	
تتبر 2021	ستمبر 2022	
{		
300,338,495	404,593,810	منافع قبل از ٹیکس
86,647,999	138,611,786	فیکس
213,690,496	265,982,024	خالص منافع برائے مدت بعداز ٹیکس
1.22	1.52	فی حصص آمدن-بنیادی اور رقیق

سال 2023 کی پہلی سہ ماہی میں اوا میل پی کا قبل از ٹیکس منافع 405 ملین روپے ہے جو گزشتہ سال کی اس سہ ماہی کے قبل از ٹیکس منافع 300 ملین روپے کے مقابلے میں 35 فیصد زیادہ ہے۔ اس مدت کا خالص منافع 266 ملین روپے رہا، جو گزشتہ سال اس مدت میں 214 ملین روپے تھا، پچھلے سال کے مقابلے میں 24 فیصد زیادہ ہے۔ منافع میں بہتری بنیادی طور پر رپورٹ شدہ مدت میں 1,489 ملین روپے کی آمدنی ہے جو کہ گزشتہ سال کی اس مدت میں 930 ملین روپے تھی۔

آپریشنز کی مدمیں سے مابی آمدنی 1,280 ملین روپے رہی (836:Q1FY2022 ملین روپے) جو گزشتہ سال اسی مدت کے مقابلے میں 53 فیصد زیادہ ہے۔ یہ اضافہ سے مابی کے دوران بڑھتی ہوئی شرحوں کے ساتھ 187 ملین روپے رہی ویرٹ فولیو کی وجہ ہے۔ دیگر آمدنی بھی 124 فیصد اضافے کے ساتھ 187 ملین روپے رہی جو گزشتہ سال کی اس سہماہی میں 84 ملین روپے تھی۔ حالیہ غیریقینی اقتصادی صور تحال کے تناظر میں اوایل پی اپنی کیکویڈٹی کو بڑھانا چاہتی ہے اور دیگر آمدنی میں اضافے کی وجہ بڑھا ہوا سرکاری سیکیور ٹیز پورٹ فولیو ہے جو 2.71رب روپے تھی۔ حالتہ میں 1875 میں روپے ) تک پہنچ گیا ہے۔

### **Unconsolidated Condensed Interim Statement of Financial Position**

As at September 30, 2022

	Note	(Un-audited) September 30, 2022	(Audited) June 30, 2022
ASSETS		(Rup	ees)
Non-current assets	-	4 070 040 575	4 000 000 470
Fixed assets	5 6	1,270,216,575 2,174,368	1,289,260,170 695,415
Intangible assets	O	2,174,500	030,410
Net investment in finance lease	7	12,799,291,629	13,436,624,395
Current maturity of net investment in finance lease		(6,717,892,249) (72,521,893)	(6,867,323,292) (73,912,352)
Allowance for potential lease losses		(6,790,414,142)	(6,941,235,644)
	•	6,008,877,487	6,495,388,751
Investment in subsidiaries		322,374,294	322,374,294
Investment in associate	8	1,368,403,637	1,207,909,411 194,786,354
Long-term investments	Ü	7,526,469,659	7,009,195,274
Long-term finances and loans Long-term deposits		11,555,566	11,530,566
Long term deposits		16,510,071,586	16,531,140,235
Current assets	Ī	25,764,416	19,784,894
Short-term finances		260,651,518	229,747,582
Accrued return on investments and term finance	9	11,158,727,196	11,109,070,927
Current maturity of non-current assets Short-term investments	10	2,521,255,281	577,218,551
Advances and prepayments		38,050,327 107,698,335	28,767,080 71,583,510
Other receivables		83,959,000	870,337,328
Cash and bank balances		27,256,484	27,256,484
Defined benefit plan asset	11	14,223,362,557 264,747,437	12,933,766,356 264,747,437
Assets classified as held for sale	'' '	30,998,181,580	29,729,654,028
Total assets	:		
EQUITY AND LIABILITIES			
Share capital and reserves		2 500 000 000	3 500 000 000
Authorised share capital		3,500,000,000	3,500,000,000
350,000,000 (2022: 350,000,000) Ordinary shares of Rs.10 each	12	1,754,076,470	1,754,076,470
Issued, subscribed and paid-up capital		7,523,612,600	7,160,104,770
Reserves		9,277,689,070	8,914,181,240
Non-current liabilities	13	8,827,412,961	9,414,506,693
Long-term finances		2,029,873,493	2,096,072,585
Long-term certificates of deposit		373,845,219 360,323,276	362,891,625 336,434,019
Deferred taxation		11,591,454,949	12,209,904,922
Other long-term liabilities	i	1,259,113,823	1,263,660,464
Current liabilities		415,913,503	374,094,585
Trade and other payables		160,876,952	168,373,952
Accrued interest / mark-up / profit on loans, finances and certificates of deposit Unpaid dividend	4.4	32,131,678	34,303,297
Unclaimed dividend	14	1,488,279,042 2,053,576,677	339,499,845 1,561,178,241
Short-term borrowings		267,120,971	233,347,546
Short-term certificates of deposit	15	4,452,024,915	4,631,109,936
Taxation - net		10,129,037,561	8,605,567,866
Current maturity of non-current liabilities  Total equity and liabilities	•	30,998,181,580	29,729,654,028
Contingencies and Commitments	16		
	• •		

The annexed notes 1 to 28 form an integral part of this unconsolidated condensed interim financial information.

Shaheen Amin Chief Executive Officer lasim Hyder Director

# **Unconsolidated Condensed Interim Statement of Profit or Loss** (Unaudited)

For the quarter ended September 30, 2022

		For the quarter ended		
		September 30,	September 30,	
	Note	2022	2021	
		(Rupe	es)	
INCOME				
Income from operations				
Finance leases		652,004,996	526,992,610	
Operating leases / ijarah		8,050,551	7,984,208	
Mark-up on finances and loans		619,500,504	300,605,992	
		1,279,556,051	835,582,810	
Income from other activities				
Other income - net	17	187,455,969	83,656,078	
Share of profit from associate	18	22,443,709	10,734,345	
		209,899,678	94,390,423	
		1,489,455,729	929,973,233	
EXPENSES		, , ,	, ,	
Finance cost	19	687,039,920	322,855,164	
Administrative and general expenses		349,750,864	309,098,599	
Direct cost		9,921,725	10,074,343	
		1,046,712,509	642,028,106	
Profit before provision and taxation		442,743,220	287,945,127	
Provision / (Reversal in provision) for potential lease and other loan losses - net		32,451,189	(18,672,485)	
Other provisions - net		5,698,221	6,279,117	
·		38,149,410	(12,393,368)	
Profit before taxation		404,593,810	300,338,495	
Taxation - Current		175,643,691	125,781,944	
- Deferred		(37,031,905)	(39,133,945)	
		138,611,786	86,647,999	
Profit for the period after taxation		265,982,024	213,690,496	
Earnings per share - basic and diluted	24	1.52	1.22	

The annexed notes 1 to 28 form an integral part of this unconsolidated condensed interim financial information.

Shaheen Amin
Chief Executive Officer

asim Hyder Director

Ramon Alfrey

# **Unconsolidated Condensed Interim Statement of Profit or Loss and Other Comprehensive Income (Unaudited)**

For the quarter ended September 30, 2022

	For the qua	arter ended
	September 30, 2022	September 30, 2021
	(Rup	ees)
Profit for the period after taxation	265,982,024	213,690,496
Other comprehensive income		
Items that will be subsequently reclassified to statement of profit or loss		
- Exchange gain arising on translation of foreign associates	137,573,683	86,380,053
- Deferred tax on exchange gain arising on translation of foreign associates	(45,366,085) 92,207,598	(18,787,663) 67,592,390
Items that will not be subsequently reclassified to profit or loss	32,207,330	07,002,000
- Fair value change on remeasurement of financial assets	7,460,790	505,423
- Deferred tax on fair value change on remeasurement of financial assets	(2,462,061)	(109,930)
	4,998,729	395,493
- Share of other comprehensive income from associate	476,834	230,758
- Deferred tax on Share of other comprehensive income from associate	(157,355)	(50,186)
	319,479	180,572
Total comprehensive income for the period	363,507,830	281,858,951

The annexed notes 1 to 28 form an integral part of this unconsolidated condensed interim financial information.

Shaheen Amin Chief Executive Officer sim Hyder
Director

# **Unconsolidated Condensed Interim Statement of Cash Flows (Unaudited)**

For the quarter ended September 30, 2022	Note	September 30, 2022	September 30, 2021
		(D.m.	
CACH ELOWIC EDOM ODEDATING ACTIVITIES	-	(Rupe	es)
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation for the period		404,593,810	300,338,495
Adjustments for:	ī	07.700.000	00.440.700
Depreciation and amortisation		27,763,633	29,149,728
Amortisation of transaction cost		2,142,378 32,451,189	- (10.670.405
Provision / (reversal of provision) for potential lease and other loan losses - net (Reversal of provision) / provision against other receivables		(301,779)	(18,672,485 13,096
Provision for provincial Workers Welfare Fund		6,000,000	6,266,021
Gain on sale on investments - net		(19,854,490)	(3,215,462
Share of profit from associate		(22,443,709)	(10,734,345
Charge for defined benefit plan - gratuity fund		4,719,310	5,637,761
Unrealised (gain) / loss on remeasurement of financial assets at fair value through profit or loss - net		(768,202)	12,642
Finance cost including bank charges		552,061,027	197,348,559
Profit on certificates of deposit		132,836,515	125,506,605
Dividend income		(9,076,706)	(13,161,224
Return on investments and deposits		(81,233,729)	(15,698,552
Other exchange gain - net		(939,381)	-
Gain on disposal of fixed assets		(353,401)	(765,913
	,	623,002,655	301,686,431
Operating profit before working capital changes		1,027,596,465	602,024,926
(Increase) / decrease in operating assets	ı	500.074.000	(400,000,050
Investment in finance lease - net		583,971,900	(102,263,852
Long-term finances and loans - net		(898,408,142)	(1,017,269,309
Short-term finances		(5,075,060)	1,123,862
Long-term deposits Advances and prepayments		(25,000) (9,283,247)	(9,000) (8,441,577)
Other receivables		(52,461,238)	(25,004,090
	1	(381,280,787)	(1,151,863,966
Increase / (decrease) in operating liabilities	ı	(440.045.004)	(440.550.500
Other long term liabilities - net		(119,015,634)	(110,552,538
Trade and other payables		(10,985,785) (130,001,419)	296,709,926 186,157,388
Cash generated from / (used in) operating activities	,	516,314,259	(363,681,652
Payment against staff retirement benefits	İ	(4,280,166)	(3,407,004
Income tax paid		(141,870,266)	(116,954,329
	!	(146,150,432)	(120,361,333
Net cash generated from / (used in) operating activities	•	370,163,827	(484,042,985
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred - own use and intangible assets		(4,034,317)	(7,109,354
Proceeds from disposal of assets - own use		413,496	1,900,500
Investments - net		(1,431,234,019)	7,720,490
Interest received		(12,285,409)	7,577,090
Net cash (used in) / generated from investing activities		(1,447,140,249)	10,088,726
CASH FLOWS FROM FINANCING ACTIVITIES	,		. =.
Proceeds from long-term finances		500,000,000	1,500,000,000
Short-term borrowings - net		-	200,000,000
Certificates of deposit redeemed - net		185,212,260	33,613,699
Repayment of long-term finances		(1,028,472,222)	(1,065,972,222
Finance cost paid Payment of lease liability against right-of-use assets		(496,918,619) (8,333,903)	(194,177,244 (8,473,270
Dividend paid		(9,668,619)	(183,992,339
Net cash (used in) / generated from financing activities		(858,181,103)	280,998,624
Net decrease in cash and cash equivalents during the period		(1,935,157,525)	(192,955,635
Cash and cash equivalents at beginning of the period		530,837,483	(309,588,122
Cash and cash equivalents at end of the period	23	(1,404,320,042)	(502,543,757

The annexed notes 1 to 28 form an integral part of this unconsolidated condensed interim financial information.

Shaheen Amin Chief Executive Officer

lasim Hyder Director

### **Unconsolidated Condensed Interim Statement of Equity (Unaudited)**

For the quarter ended September 30, 2022

			Reserves						
				Capital reserves			Revenue reserve		
	Issued, subscribed and paid-up capital	Share premium	Statutory reserve	Foreign currency translation reserve	Surplus / (deficit) on re- measurement of financial assets at fair value through other comprehen-sive income	Surplus on revaluation of leasehold land and office building	Unappro- priated profit	Total reserves	Total shareholders equity
					(Rupees)				
Balance as at July 1, 2021 (audited)	1,754,076,470	1,501,683,073	1,782,941,804	213,948,996	(207,316,340)	844,238,868	2,635,930,890	6,771,427,291	8,525,503,761
Profit for the period Other comprehensive income / (loss) Total comprehensive income for the period		-	-	67,592,390 67,592,390	395,493 395,493	-	213,690,496 180,572 213,871,068	213,690,496 68,168,455 281,858,951	213,690,496 68,168,455 281,858,951
rotal comprehensive income for the period				01,072,070	070,170		213,071,000	201,000,701	201,000,731
Transferred from surplus on revaluation of fixed assets on account of incremental depreciation	-	-	-	-	-	(5,113,404)	5,113,404	-	-
Deferred tax on transfer of surplus on revaluation of fixed assets on account of incremental depreciation	_	_	_		_	543,498	(543,498)	-	-
·	-	-	-	-	-	(4,569,906)	4,569,906	-	-
Balance as at September 30, 2021 (un-audited)	1,754,076,470	1,501,683,073	1,782,941,804	281,541,386	(206,920,847)	839,668,962	2,854,371,864	7,053,286,242	8,807,362,712
Balance as at July 1, 2022 (audited)	1,754,076,470	1,501,683,073	1,827,052,323	372,318,171	(179,968,379)	823,611,567	2,815,408,015	7,160,104,770	8,914,181,240
Profit for the period	-	-	-	-	-	-	265,982,024	265,982,024	265,982,024
Other comprehensive income	-	-	-	92,207,598	4,998,729	-	319,479	97,525,806	97,525,806
Total comprehensive income for the period	-	-	-	92,207,598	4,998,729	-	266,301,503	363,507,830	363,507,830
Transferred from surplus on revaluation of fixed assets on account of incremental depreciation				Ι .	<u> </u>	(5,113,404)	5,113,404	_	
Deferred tax on transfer of surplus on revaluation of fixed assets on account of incremental depreciation						618,462	(618,462)		
		-	-	-	-	(4,494,942)	4,494,942	-	-
Balance as at September 30, 2022 (un-audited)	1,754,076,470	1,501,683,073	1,827,052,323	464,525,769	(174,969,650)	819,116,625	3,086,204,460	7,523,612,600	9,277,689,070
balance as at september 30, 2022 (un-audited)	1,734,070,470	1,301,003,073	1,021,002,323	404,323,709	(174,707,000)	017,110,023	3,000,204,400	1,323,012,000	7,211,007,010

The annexed notes 1 to 28 form an integral part of this unconsolidated condensed interim financial information.

Chief Executive Officer

# Notes to and Forming Part of the Unconsolidated Condensed Interim Financial Information (Unaudited)

For the quarter ended September 30, 2022

### 1. LEGAL STATUS AND OPERATIONS

OLP Financial Services Pakistan Limited (formerly: ORIX Leasing Pakistan Limited) ("the Company") was incorporated in Pakistan as a private limited company on July 01, 1986 under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017) and was converted into a public limited company on December 23, 1987. The Company is listed on the Pakistan Stock Exchange Limited and is licensed to carry out Investment Finance Services as a Non-Banking Finance Company (NBFC) under the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 issued by the Securities and Exchange Commission of Pakistan (SECP).

The registered office of the Company is situated at OLP Building, Plot No. 16, Sector No. 24, Korangi Industrial Area, Karachi.

The Pakistan Credit Rating Agency Limited (PACRA) has assigned a long-term rating of AA+ (2022: AA+) and a short-term rating of A1+ (2022: A1+) to the Company on March 03, 2022 (2022: March 03, 2022).

### 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

These unconsolidated condensed interim financial information have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting, which comprise of:

- International Accounting Standard 34 "Interim Financial Reporting" (IFRSs) issued by the International Accounting Standards Board as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified
- Provisions of and directives issued under the Companies Act, 2017; and
- Provisions of and directives issued under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

In case the requirements differ, the provisions of and directives issued under the Companies Act, 2017, the IFAS, the NBFC Rules or the NBFC Regulations have been followed.

### 2.2 Basis of measurement

These unconsolidated condensed interim financial information have been prepared under the historical cost convention except for the following:

- Leasehold land and office building are stated at revalued amounts;
- Financial instruments are stated at fair value;
- Non-current assets classified as held-for-sale are valued at lower of carrying amount and fair value less cost to sell;
- Obligation in respect of staff gratuity is measured at present value of the defined benefit obligation; and
- Investment in associate is valued under equity accounting method.
- 2.3 This unconsolidated condensed interim financial information does not include all the information required for a full set of financial statements and should be read in conjunction with the annual published unconsolidated audited financial statements of the Company for the year ended June 30, 2022.
- 2.4 The comparative statement of financial position presented in this unconsolidated condensed interim financial information has been extracted from the annual published unconsolidated audited financial statements of the Company for the year ended June 30, 2022, whereas the comparative profit or loss, statement of comprehensive income, statement of changes in equity and statement of cash flow are stated from the unconsolidated unaudited condensed interim financial information for the period ended September 30, 2021
- 2.5 This unconsolidated condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Company.

### 3. SIGNIFICANT POLICIES, ESTIMATES, ASSUMPTIONS AND CHANGES THEREIN

- 3.1 The accounting policies adopted in the preparation of this unconsolidated condensed interim financial information are the same as those applied in the preparation of the annual published unconsolidated audited financial statements of the Company for the year ended June 30, 2022.
- 3.2 The preparation of this unconsolidated condensed interim financial information in conformity with the approved accounting standards requires Management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.
- 3.3 The significant judgments, estimates and assumptions made by Management in applying the Company's accounting polices and the factors used in making those estimates and associated assumptions were the same as those that were applied to the audited annual published unconsolidated financial statements for the year ended June 30, 2022.

### 3.4 Standards, interpretations and amendments to approved accounting standards that are not yet effective

There are certain other new and amended standards, interpretations and amendments that are mandatory for the Company's accounting periods beginning on or after July 1, 2022 but are considered not to be relevant or will not have any significant effect on the Company's operations and are, therefore, not detailed in these unconsolidated condensed interim financial information.

### 4 RISK MANAGEMENT POLICIES

8

The financial risk management objectives and policies are consistent with those disclosed in the annual audited published unconsolidated financial statements of the Company for the year ended June 30, 2022.

		(Un-audited) September 30, 2022	(Audited) June 30, 2022
5	FIXED ASSETS	(Rup	ees)
	Own use	1,067,342,579	1,082,864,333
	Operating leases	111,643,010	114,168,578
	ljarah assets	2,270,001	3,076,782
	Right-of-use assets	88,960,985	89,150,477
		1,270,216,575	1,289,260,170

5.1 The following is a statement of cost of additions and disposals to / from fixed assets for the quarter ended September 30, 2022.

		Own use		Right-of-use assets		Assets under Ijarah finance	
		Additions	Disposals	Additions / Adjustment	Disposals	Additions	Write-off
					(Rupees)		
	Right-of-use assets	-	-	6,224,687	-	-	-
	Leasehold Improvements	-	54,000	-	-	-	-
	Furniture, fittings and office equipment	747,400	1,287,330	-	-	-	-
	Computers and accessories	1,359,869	2,140,498	-	-	-	-
	Vehicles	-	308,890	-	-	-	-
	Machinery	70,200	-	-	-	-	9,700,000
	September 30, 2022	2,177,469	3,790,718	6,224,687			9,700,000
	September 30, 2021	7,109,354	4,459,600	11,092,954		<u> </u>	1,251,000
						(Un-audited) September 30, 2022	(Audited) June 30, 2022
6	INTANGIBLE ASSETS					(Rup	ees)
	Computer software and license					2,174,368	695,415
6.1	There were additions of Rs. 1.8	million and no d	lisposals (Septen	nber 2021: Nil) o	during the period.		
						(Un-audited) September 30, 2022	(Audited) June 30, 2022
7	NET INVESTMENT IN FINANC	E LEASE				(Rup	ees)
	Instalment contract receivables Residual value Less: adjustable security depos Gross investment in finance lea Less: unearned finance income	it se			7.1	16,162,345,221 7,013,676,385 (6,999,620,982) 16,176,400,624 (3,377,108,995)	16,831,144,200 7,223,673,546 (7,209,618,143) 16,845,199,603 (3,408,575,208)
	Present value of investment in f	inance lease				12,799,291,629	13,436,624,395

7.1 Security deposit is received from the lessees under finance lease contract which is adjustable at the expiry of the lease period.

LONG-TERM INVESTMENTS		(Un-audited) September 30, 2022(Rupe	(Audited) June 30, 2022 ees)
At amortised cost Pakistan Investment Bonds (PIBs)	8.1	195,498,777	588,235,272
At fair value through other comprehensive income Samaa Finance PSC Less: fair value change on remeasurement of financial assets		279,097,858 (279,097,858)	279,097,858 (279,097,858)
Less: current maturity		(195,498,777)	(393,448,918) 194,786,354

<sup>8.1</sup> This represents investments made as required under Regulation 14(4)(g) of the NBFC Regulations, 2008 to maintain liquidity against certificates of deposit. These carry coupon rate of 7% (June 30, 2022: 7.00% to 12.00%) per annum and are due to mature latest by August 20, 2023 (June 30, 2022: August 20, 2023).

			(Un-audited) September 30, 2022	(Audited) June 30, 2022
9	CURRENT MATURITY OF NON-CURRENT ASSETS	Note	(Rup	ees)
	Current maturity of			
	Net investment in finance lease		6,717,892,249	6,867,323,292
	Allowance for potential lease losses		(652,697,041)	(678,394,356)
			6,065,195,208	6,188,928,936
	Long-term investments		195,498,777	393,448,918
	Long-term finances and loans		5,104,717,998	4,729,893,420
	Allowance for potential loan losses		(206,684,787)	(203,200,347)
	7 illowariou for potential four foodes		4,898,033,211	4,526,693,073
			, , ,	, , ,
			11,158,727,196	11,109,070,927
10	SHORT-TERM INVESTMENTS			
	CHOKI TEKIN INVESTIMENTS			
	At fair value through profit or loss			
	Treasury bills	10.1	2,491,068,240	554,492,300
	At fair value through other comprehensive income			
	Ordinary shares - unlisted		30,187,041	22,726,251
			2,521,255,281	577,218,551

10.1 These include investment amounted to Rs. 516,165,870 (June 30, 2022: Rs. 111,509,376) made as required under Regulation 14(4)(g) of the NBFC Regulations to maintain liquidity against certificates of deposit. These are redeemable within a period of 1 month (June 30, 2022: 1 month) from the reporting date, carrying yield ranging from 15.30% to 15.63% (June 30, 2022: 11.34% to 14.45%) per annum.

11	ASSETS CLASSIFIED AS HELD FOR SALE	Note	(Un-audited) September 30, 2022 (Rupe	(Audited) June 30, 2022 ees)
	Repossessed assets Investment in associates	11.1	250,001	250,001
	- OPP (Private) Limited	11.2	87,754,399	87,754,399
	- SAMA Finance SAE (SAMA)	11.3	172,043,037	172,043,037
	Stock Exchange room		4,700,000	4,700,000
			264,747,437	264,747,437

- 11.1 These represent repossessed assets consisting of vehicles, machinery and other equipment previously leased out to customers. The Company intends to dispose of these assets to recover the balance amount outstanding against such leases.
- 11.2 The Company holds 45% (2022: 45%) ownership interest in OPP (Private) Limited. In 2014, the Board of Directors of the Company approved divestment of the Company's entire investment in OPP.

The sales negotiations for disposal of investment in OPP were held with a minority shareholder of OPP and a Share Purchase Agreement (SPA) was signed by all the parties in July 2014. However, the minority shareholder had failed to comply with the terms of the SPA and initiated legal proceedings to restrict the Company in managing the affairs of OPP. The Company has also filed a reference in the Lahore High Court to allow the Company to buy out the minority stakeholder in OPP or to wind up OPP which is pending to date.

11.3 The Company holds 23% (2022: 23%) ownership interest in SAMA. The Board of Directors in their meeting held in February 2019 approved divestment of the Company's investment in SAMA. In pursuance of the above, the Company intends to dispose of its investment in SAMA.

The sale negotiations for disposal of SAMA were held and a Sale Purchase Agreement (SPA) was signed on October 17, 2019 and is expected to be completed with agreed terms and conditions, subject to necessary regulatory approvals.

### 12 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

	(Un-audited) September 30, 2022 (Number o	(Audited) June 30, 2022 f Shares)			(Un-audited) September 30, 2022(Rup	(Audited) June 30, 2022 ees)
	106,485,517 66,739,592 2,182,538 175,407,647	106,485,517 66,739,592 2,182,538 175,407,647	Ordinary shares of Rs. 10 each Fully paid in cash Fully paid bonus shares Fully paid shares against amalgam	ation	1,064,855,170 667,395,920 21,825,380 1,754,076,470	1,064,855,170 667,395,920 21,825,380 1,754,076,470
13	LONG-TERM FIN	IANCES		Note	(Un-audited) September 30, 2022(Rup	(Audited) June 30, 2022 ees)
	Secured Long-term finance financial institutio Privately placed to	ns	mark-up arrangements -	13.1 13.2	9,632,638,884 3,000,000,000	10,161,111,106 3,000,000,000
	Less: unamortise Less: current mat		st	15	14,600,924 3,790,624,999 3,805,225,923 8,827,412,961	16,743,302 3,729,861,111 3,746,604,413 9,414,506,693

- 13.1 The Company has unutilised long term finance facilities of Rs. 1,000 million as at September 30, 2022 (June 30, 2022: Rs. 500 million). These finances have been obtained for financing of operations and are secured by hypothecation of leased assets, related lease receivables and financing receivables. The mark-up rates thereon range from 13.26% to 16.67% (June 30, 2022: 10.73% to 15.42%) per annum. These finances are repayable within a period of 35 to 60 months (June 30, 2022: 36 to 60 months).
- During the year ended June 30, 2022, the Company has issued Rs. 3 billion of rated, privately placed, secured term finance certificates ("TFCs") as an instrument of redeemable capital. These carry markup of 3 months kibor plus 0.8% and will mature on December 30, 2026 and is secured by hypothecation of leased assets, related lease receivables and financing receivables...

		Note	(Un-audited) September 30, 2022	(Audited) June 30, 2022
14	SHORT-TERM BORROWINGS		(Rupe	es)
	From banking companies - secured			
	Running finance arrangements	14.1	1,488,279,042	339,499,845

14.1 This represents short-term running finance facilities from commercial banks for financing of operations with limits aggregating to Rs. 3,100 million as at September 30, 2022 (June 30, 2022: Rs. 3,100 million). These facilities have been obtained for financing of day to day operations. The rate of mark-up ranges from 15.61% to 16.41% (June 30, 2022: 12.40% to 14.81%) per annum on a daily product basis. These are secured by hypothecation of leased assets, related lease receivables and financing receivables.

			(Un-audited) September 30, 2022	(Audited) June 30, 2022
15	CURRENT MATURITY OF NON-CURRENT LIABILITIES	(Rupees)		
	Current maturity of:			
	Long-term finances	13	3,790,624,999	3,729,861,111
	Long-term certificates of deposit		637,991,176	878,978,260
	Lease liability against right-to-use assets		23,408,740	22,270,565
			4,452,024,915	4,631,109,936

### 16 CONTINGENCIES AND COMMITMENTS

- 16.1 There was no change in the status of contingencies as disclosed in the note 31 to the annual published unconsolidated financial statements for the year ended June 30, 2022.
- 16.2 Leases committed but not executed at the reporting date amounted to Rs. 1.95 million (June 30, 2022: Rs. 22.55 million).
- 16.3 Commitments relating to capital expenditure at the reporting date amounted to Rs. 4.44 million (June 30, 2022: Rs. 0.63 million).

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			(Un-audited)		
			For the quarter ended		
		Note	September 30, 2022	September 30, 2021	
17	OTHER INCOME - NET		(Rupees)		
	Income from financial assets		110,336,104	32,062,596	
	Income from other than financial assets	17.1	77,119,865	51,593,482	
			187,455,969	83,656,078	

17.1 This includes grant received from Karandaaz Pakistan amounting to Rs. 5 million for IT related consultancy services.

### 18 SHARE OF PROFIT FROM ASSOCIATE

		(Un-audited)				
		For the qua	rter ended	For the qua	arter ended	
		September 30, 2022		September 30, 2021		
	Name of associate	Associates'	Share of	Associates'	Share of	
L	Name of associate	profit	associates'	profit	associates'	
			(Ru	upees)		
	Un-quoted - related party					
	Yanal Finance Company	1,122,185,392	22,443,709	536,717,254	10,734,345	
				(Un-audited)		
				For the qua	arter ended	
				September 30,	September 30,	
				2022	2021	
	FINANCE COST			(Rup	ees)	
	Interest / mark-up / profit on:					
	- Long-term finances			497,429,390	165,348,900	
	- Short-term borrowings			49,245,939	26,871,353	
	- Certificates of deposit			132,836,515	125,506,605	
	- Lease liability against right-of-use assets			3,585,698	3,328,306	
	Amortisation of transaction cost			2,142,378	-	
	Bank charges and commission			1,800,000	1,800,000	
				687,039,920	322,855,164	

### 20 SEGMENT INFORMATION

The Company has four primary reporting segments namely, 'Finance lease', 'Finances & Loans', 'Islamic Finance' and 'Operating lease', based on the nature of business and the related risks and returns associated with these segments. The finance lease operations are primarily for long-term leases of movable assets to corporate entities and individuals. Finances and loans are primarily extended to corporate entities and individuals for purchase of saloon vehicles. This segment also includes micro finance which primarily represents group / community based lending to the under-privileged community. Under the operating lease segment, the Company provides equipment on short-term rentals to corporate entities. Islamic Finance includes ljarah and Diminishing Musharakah to corporate entities and individuals. Other operations, which do not fall into the above segment categories and are not deemed by the management to be sufficiently significant to disclose as separate items, are reported under 'Investment in subsidiaries, associates, and others'.

	2023					
	Finance lease	Finances and loans		Islamic Finance	Investment in subsidiaries, associates & others	Total
Segment analysis for the quarter ended			(Ru <sub>l</sub>	oees)		
September 30, 2022 - (Unaudited)						
Segment revenues Finance cost Administrative and general expenses Direct cost Provision / (Reversal) - net Segment results Provision for provincial Workers' Welfare Fund	681,920,513 285,788,710 177,471,012 1,707,923 27,046,471 189,906,397	644,635,328 274,669,578 170,566,177 2,827,693 5,404,718 191,167,162	7,251,760 2,612,810 1,677,052 4,579,123 (301,779) (1,315,446)	798,791 58,974 36,623 806,986 - (103,792)	154,849,337 123,909,848 - - - - 30,939,489	1,489,455,729 687,039,920 349,750,864 9,921,725 32,149,410 410,593,810 (6,000,000)
Provision for taxation  Profit for the period						(138,611,786) 265,982,024
Segment assets Unallocated assets Total assets	12,074,322,699	12,426,121,444	117,929,716	43,951,348	4,956,826,798	29,619,152,005 1,379,029,575 30,998,181,580
Segment liabilities Unallocated liabilities Total liabilities	246,936,285	373,171,157	2,543,645	<u>-</u>	-	622,651,087 21,097,841,423 21,720,492,510
For the quarter ended September 30, 2022 - (Unaudited)						
Capital expenditure						
Depreciation			2,525,568	806,781		3,332,349
Unallocated capital expenditure						2,177,469
Unallocated depreciation and amortisation						24,431,284
			20	)22		
	Finance lease	Finances and	Operating lease	Islamic Finance	Investment in	Total
		loans	operating loads	isianne i mance	subsidiaries, associates & others	·otal
Segment analysis for the quarter ended September 30, 2021 - (Unaudited)				pees)	subsidiaries, associates &	
	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489				subsidiaries, associates &	929,973,233 322,855,164 309,098,599 10,074,343 (18,659,389) 306,604,516 (6,266,021) (86,647,999) 213,690,496
September 30, 2021 - (Unaudited)  Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net Segment result Provision for provincial Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and liabilities for the year ender	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571)	6,838,942 1,581,313 2,583,673 4,475,065 13,096	1,150,266 75,405 54,644 926,245	53,195,573 32,440,599	929,973,233 322,855,164 309,098,599 10,074,343 (18,659,389) 306,604,516 (6,266,021) (86,647,999)
September 30, 2021 - (Unaudited)  Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net Segment result Provision for provincial Workers' Welfare Fund Provision for taxation Profit for the period	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571)	6,838,942 1,581,313 2,583,673 4,475,065 13,096	1,150,266 75,405 54,644 926,245	53,195,573 32,440,599	929,973,233 322,855,164 309,098,599 10,074,343 (18,659,389) 306,604,516 (6,266,021) (86,647,999)
September 30, 2021 - (Unaudited)  Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net Segment result Provision for provincial Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and liabilities for the year end June 30, 2022 (Audited) Segment assets Unallocated assets	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571) 109,742,286	6,838,942 1,581,313 2,583,673 4,475,065 13,096 (1,814,205)	1,150,266 75,405 54,644 926,245 - 93,972	subsidiaries, associates & others  53,195,573 32,440,599 20,754,974	929,973,233 322,855,164 309,098,599 10,074,343 (18,659,389) 306,604,516 (6,266,021) (86,647,999) 213,690,496 27,594,097,413 2,135,556,615
September 30, 2021 - (Unaudited)  Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net Segment result Provision for provincial Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and liabilities for the year end June 30, 2022 (Audited) Segment assets Unallocated assets Total assets  Segment liabilities Unallocated liabilities	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571) 109,742,286	6,838,942 1,581,313 2,583,673 4,475,065 13,096 (1,814,205)	1,150,266 75,405 54,644 926,245 - 93,972	subsidiaries, associates & others  53,195,573 32,440,599 20,754,974	929,973,233 322,855,164 309,098,599 10,074,343 (18,659,389) 306,604,516 (6,266,021) (86,647,999) 213,690,496 27,594,097,413 2,135,556,615 29,729,654,028 756,420,277 20,059,052,511
September 30, 2021 - (Unaudited)  Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net Segment result Provision for provincial Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and liabilities for the year end June 30, 2022 (Audited) Segment assets Unallocated assets Total assets  Segment liabilities Unallocated liabilities Total liabilities For the quarter ended	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571) 109,742,286	6,838,942 1,581,313 2,583,673 4,475,065 13,096 (1,814,205)	1,150,266 75,405 54,644 926,245 - 93,972	subsidiaries, associates & others  53,195,573 32,440,599 20,754,974	929,973,233 322,855,164 309,098,599 10,074,343 (18,659,389) 306,604,516 (6,266,021) (86,647,999) 213,690,496 27,594,097,413 2,135,556,615 29,729,654,028 756,420,277 20,059,052,511
September 30, 2021 - (Unaudited)  Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net Segment result Provision for provincial Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and liabilities for the year end June 30, 2022 (Audited) Segment assets Unallocated assets Total assets  Segment liabilities Unallocated liabilities Total liabilities  For the quarter ended September 30, 2021 - (Unaudited)	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571) 109,742,286	6,838,942 1,581,313 2,583,673 4,475,065 13,096 (1,814,205)	1,150,266 75,405 54,644 926,245 - 93,972	subsidiaries, associates & others  53,195,573 32,440,599 20,754,974	929,973,233 322,855,164 309,098,599 10,074,343 (18,659,389) 306,604,516 (6,266,021) (86,647,999) 213,690,496 27,594,097,413 2,135,556,615 29,729,654,028 756,420,277 20,059,052,511
Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net Segment result Provision for provincial Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and liabilities for the year end June 30, 2022 (Audited) Segment assets Unallocated assets Total assets  Segment liabilities Unallocated liabilities Total liabilities  For the quarter ended September 30, 2021 - (Unaudited)  Capital expenditure	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571) 109,742,286	6,838,942 1,581,313 2,583,673 4,475,065 13,096 (1,814,205)	1,150,266 75,405 54,644 926,245 - 93,972 42,880,131	subsidiaries, associates & others  53,195,573 32,440,599 20,754,974	929,973,233 322,855,164 309,098,599 10,074,343 (18,659,389) 306,604,516 (6,266,021) (86,647,999) 213,690,496  27,594,097,413 2,135,556,615 29,729,654,028  756,420,277 20,059,052,511 20,815,472,788

### 21 TRANSACTIONS / BALANCES WITH RELATED PARTIES

The Company has related party relationships with its parent company, related group companies, associated companies, staff provident fund, staff gratuity fund, directors and key management personnel and entities over which the directors or key management personnel are able to exercise significant influence.

The Company in the normal course of business carries out transactions with various related parties. These transactions are executed substantially on the same terms as those prevailing at the time of comparable transactions with unrelated parties and do not involve more than a normal risk.

(Un-audited)

### **21.1** Transactions with related parties during the period are given below:

		For the quarter ended	
		September 30, 2022	September 30, 2021
	ORIX Corporation, Japan - Parent Company - 49.58% holding	(Rupe	es)
	Dividend paid - net of tax	<u> </u>	160,876,952
	Reimbursement of cost	-	401,445
	Yanal Finance Company - Associate / Common directorship - 2.5% ownership Reimbursement of cost	6,258,289	4,808,196
	OLP Modaraba - Subsidiary - 20% ownership Dividend Income	9,076,706	13,161,224
	Reimbursement of cost	146,775	147,240
	OLP Services Pakistan (Private) Limited (OSPL) - Subsidiary - 100% ownership Rental income / expenses on behalf of OSPL	10,815,402	34,882,524
	ORIX Leasing Pakistan Limited - Employees Provident Fund (OLP - EPF) Contribution made	7,392,977	5,031,151
	ORIX Leasing Pakistan Limited - Staff Gratuity Fund (OLP - SGF) Contribution made	4,280,166	3,407,004
	Other related party transactions during the period	-1,1,	-, ,
	• •		
	Directors and Key Management Personnel		
	Compensation of directors and key management personnel  Directors fees paid	2,500,000	2,250,000
	Short-term employee benefits	55,831,667	42,305,648
	Retirement benefits	2,104,646	2,193,745
	Total compensation to directors and key management personnel	60,436,313	46,749,394
	Other transactions with Key Management Personnel Amount of profit paid on certificates of deposit		30,113
	Staff loans disbursed	2,300,000	6,491,443
	Interest recovered on staff loans	610,624	502,651
	Principal recovered on staff loans	2,499,062	1,963,266
		(Un-audited)	(Audited)
		September 30, 2022	June 30, 2022
1.2	Balances with related parties as at period / year end	(Rupe	-
	Investment in subsidiaries	322,374,294	322,374,294
	Investment in associate - Yanal Finance - 2.5% ownership	1,368,403,637	1,207,909,411
	Long term investment - Samaa Finance PSC - 3% ownership		-
	Assets classified as held for sale		
	- OPP (Private) Limited - 45% ownership	87,754,399	87,754,399
	- SAMA Finance SAE - 23% ownership	172,043,037	172,043,037
	Certificates of deposit held by key management personnel	<u> </u>	1,300,000
	Accrued profit on certificates of deposit held by key management personnel	<del></del> -	8,430
	Accrued profit on certificates of deposit held by key management personnel  Outstanding loans to key management personnel	<u>-</u> 25,259,891	8,430 25,458,953
		25,259,891 45,697,926	
	Outstanding loans to key management personnel		25,458,953
	Outstanding loans to key management personnel  Receivable from OLP Services Pakistan (Private) Limited - Subsidiary	45,697,926	25,458,953 34,882,524
	Outstanding loans to key management personnel  Receivable from OLP Services Pakistan (Private) Limited - Subsidiary  Receivable from OLP Modaraba - Subsidiary	<u>45,697,926</u> <u>9,223,481</u>	34,882,524 143,959

#### 22 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and the fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of investments classified as "at fair value through profit or loss" and "at fair value through other comprehensive income" are based on active market. The investment in associate is accounted for using the equity method while the subsidiaries have been kept at cost.

Fair values of net investments in finance lease, long term loans and finances, long term deposits and other assets, other liabilities, long term certificates of deposit and other accounts are approximate to their carrying value. The provision for impairment of finance lease and long term loans and finances has been calculated in accordance with the Company's accounting policy.

In the opinion of management, fair values of the remaining financial assets and liabilities are not significantly different from their carrying values since these assets and liabilities are short term in nature or are periodically repriced.

### Fair value hierarchy

23

International Financial Reporting Standard 13, 'Fair Value Measurement' requires the Company to classify assets using a fair value hierarchy that reflects the

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

	(Un-audited) September 30, 2022			
	Loveld		nir value	Total
	Level 1	Level 2	Level 3 Rupees)	Total
Financial assets Financial assets at fair value through other comprehensive income Ordinary shares - unlisted	-	30,187,041	-	30,187,041
Financial assets at fair value through profit or loss Treasury bills	-	2,491,068,240	-	2,491,068,240
Non-financial assets Fixed assets (Leasehold land and building)	-	-	910,183,360	910,183,360
Total	-	2,521,255,281	910,183,360	3,431,438,641
	(Audited) June 30, 2022 Fair value			
	Level 1	Level 2	Level 3	Total
Financial assets Financial assets at fair value through other comprehensive income Ordinary shares - unlisted		22,726,251	-	22,726,251
Financial assets at fair value through profit or loss Treasury bills	-	554,492,300	-	554,492,300
Non-financial assets Fixed assets (Leasehold land and building)	-	-	916,321,693	916,321,693
Total		577,218,551	916,321,693	1,493,540,244
		_	(Un-au For the qua	
			September 30, 2022	September 30, 2021
CASH AND CASH EQUIVALENTS		Note -	(Rupo	
Cash at bank Cash in hand			82,196,533 1,762,467 83,959,000	200,512,195 1,762,219 202,274,414
Short-term running finance facilities		14	(1,488,279,042) (1,404,320,042)	(704,818,171) (502,543,757)
EARNINGS PER SHARE - BASIC AND DILUTED				
Profit for the year after taxation (Rupees)		=	265,982,024	213,690,496
Weighted average number of ordinary shares		=	175,407,647	175,407,647
Earnings per share - basic and diluted (Rupees)		=	1.52	1.22

Diluted earnings per share has not been presented separately as the Company does not have any convertible instruments in issue as at September 30, 2022 and September 30, 2021, which would have any effect on the earnings per share if the option to convert is exercised.

### 25 NON-ADJUSTING EVENTS AFTER THE REPORTING PERIOD

The Board of Directors in its meeting held on September 16, 2022 proposed a final cash dividend of Rs. 2 per share (2021: Rs. 2 per share) for the year ended June 30, 2022, amounting to Rs. 350,815,294 (2021: Rs. 350,815,294). The final cash dividend is in addition of interim dividend of Rs. 2 per share amounted to Rs. 350,815,294. The appropriation of final cash dividend will be approved by the members of the Company at the Annual General Meeting to be held on October 27, 2022. The unconsolidated condensed interim finanical information for the period ended September 30, 2022 does not include the effect of the above appropriations which will be accounted for in the unconsolidated financial statements of the Company for the year ending June 30, 2023.

### 26 CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purposes of comparison and better presentation. No significant rearrangements or reclassifications have been made in these unconsolidated condensed interim financial during the period.

### 27 DATE OF AUTHORISATION FOR ISSUE

This unconsolidated condensed interim financial information was authorised for issue on October 27, 2022 by the Board of Directors of the Company.

### 28 GENERAL

28.1 Figures reported in this unconsolidated condensed interim financial information have been rounded off to the nearest Rupee unless otherwise stated.

Shaheen Amin Chief Executive Officer lasim Hyder Director

### **Consolidated Condensed Interim Statement of Financial Position**

As at September 30, 2022

	Note	(Un-audited) September 30, 2022	(Audited) June 30, 2022
ASSETS		(Rupe	es)
Non-current assets			
Fixed assets	5 6	2,983,481,902	3,118,503,290
Intangible assets	· ·	25,963,870	27,543,796
Net investment in finance lease	7	12,799,291,629	13,436,624,395
Current maturity of net investment in finance lease Allowance for potential lease losses		(6,717,892,249) (72,521,893)	(6,867,323,292) (73,912,352)
Allowance for potential rease losses		(6,790,414,142)	(6,941,235,644)
	_	6,008,877,487	6,495,388,751
Investment in associate		1,368,403,637	1,207,909,411
Long-term investments	8	15,050,000	194,786,354
Long-term finances and loans Long-term deposits		9,946,402,156 11,555,566	9,506,531,532 11,530,566
Long-term deposits	_	20,359,734,618	20,562,193,700
Current assets	_		
Short-term finances		25,764,416	19,784,894
Accrued return on investments and term finance		260,651,518	273,255,561
Current maturity of non-current assets	9	12,426,152,654	12,374,309,673
Short-term investments Advances and prepayments	10	2,521,255,281 386,279,940	577,218,551 396,225,657
Other receivables		194,636,501	176,377,517
Cash and bank balances		963,647,590	1,392,563,962
Defined benefit plan asset		27,256,484	27,256,484
Net investment in Ijarah finance		370,000	370,000
		16,806,014,384	15,237,362,299
Assets classified as held for sale  Total assets	11 _	264,747,437 37,430,496,439	264,747,437 36,064,303,436
Total assets	=	37,430,490,439	30,004,303,430
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorised share capital			
350,000,000 (2022: 350,000,000) Ordinary shares of Rs.10 each	=	3,500,000,000	3,500,000,000
leaved subscribed and noid up conital	40 <b>Г</b>	1 754 076 470	1 754 076 470
Issued, subscribed and paid-up capital Reserves	12	1,754,076,470 7,442,747,048	1,754,076,470 7,092,382,431
Total equity attributable to equity holder of the Holding Company	L	9,196,823,518	8,846,458,901
Non-controlling interest	_	877,617,519	932,993,496
	_	10,074,441,037	9,779,452,397
Non-current liabilities	Г		
Long-term finances	13	9,782,777,646	10,564,516,549 2,096,072,585
Long-term certificates of deposit  Long-term deposits		2,029,873,493 454,994,826	313,124,339
Deferred taxation		307,830,580	299,991,506
Other long-term liabilities		360,323,276	336,434,018
Redeemable capital	L	415,000,000	415,700,000
		13,350,799,821	14,025,838,997
Current liabilities Trade and other payables	Г	1,519,385,927	1 505 466 115
Accrued interest / mark-up on loans, finances and certificates of deposit		536,989,022	1,525,466,115 475,058,873
Unpaid dividend		160,876,952	168,373,952
Unclaimed dividend		163,524,991	93,082,962
Short-term borrowings	14	1,488,279,042	339,499,845
Short-term certificates of deposit	]	2,053,576,677	1,561,178,241
Current maturity of non-current liabilities	15	7,780,072,508	7,826,539,830
Taxation-net	L	302,550,462 14,005,255,581	269,812,224 12,259,012,042
Total equity and liabilities	-	37,430,496,439	36,064,303,436
• •	=		<u> </u>
Contingencies and Commitments	16		

The annexed notes 1 to 29 form an integral part of these consolidated condensed interim financial statements.

Shaheen Amin Chief Executive Officer lasim Hyder Director

# **Consolidated Condensed Interim Statement of Profit or Loss** (Unaudited)

For the quarter ended September 30, 2022

		For the quarter ended		
	•	September 30,	September 30,	
	Note	2022	2021	
		(Rup	ees)	
INCOME				
Income from operations				
Finance leases		652,004,996	526,992,610	
Operating leases / ijarah	17	246,387,810	273,874,042	
Mark-up on finances and loans		788,172,554	393,160,756	
·	•	1,686,565,360	1,194,027,408	
Income from other activities				
Other income - net	18	213,112,809	90,251,119	
Share of profit from associate	19	22,443,709	10,734,345	
·	•	235,556,518	100,985,464	
	•	1,922,121,878	1,295,012,872	
EXPENSES				
Finance cost	20	875,617,926	404,130,573	
Administrative and general expenses		416,607,335	364,822,367	
Direct cost		183,295,836	224,582,470	
	•	1,475,521,097	993,535,410	
Profit before provision and taxation	•	446,600,781	301,477,462	
Provision / (Reversal of provision) for potential leaseand other loan losses - net		23,132,653	(24,074,762)	
Other provisions - net		4,724,409	7,808,383	
	!	27,857,062	(16,266,379)	
Profit before taxation		418,743,719	317,743,841	
		,,	,	
Taxation - Current		185,699,142	132,308,789	
- Deferred		(37,031,905)	(39,133,945)	
		148,667,237	93,174,844	
Profit for the period after taxation	•	270,076,482	224,568,997	
	:	, ,	· · ·	
Profit attributable to				
Equity shareholders of the Holding Company		252,838,811	201,533,051	
Non-controlling interest		17,237,671	23,035,947	
•		270,076,482	224,568,997	
Earnings per share - basic and diluted	25	1.44	1.15	
• • • • • • • • • • • • • • • • • • • •	-			

The annexed notes 1 to 29 form an integral part of these consolidated condensed interim financial statements.

Shaheen Amin Chief Executive Officer asim Hyder
Director

# **Consolidated Condensed Interim Statement of Profit or Loss and Other Comprehensive Income (Unaudited)**

For the quarter ended September 30, 2022

	For the qua	For the quarter ended		
	September 30,	September 30,		
	2022	2021		
	Rupe	es		
Profit for the period after taxation attributable to:				
Equity shareholders of the Holding Company	252,838,811	201,533,051		
Non-controlling interest	17,237,671	23,035,947		
	270.076.482	224,568,997		
Other comprehensive income	5,5. 5, .5_	,,,,,,,,,		
Items that will be subsequently reclassified to consolidated statement of profit or loss				
- Exchange gain arising on translation of foreign associates	137,573,683	86,380,053		
- Deferred tax on exchange gain arising on translation of foreign associates	(45,366,085)	(18,787,663)		
	92,207,598	67,592,390		
Items that will not be subsequently reclassified to consolidated statement of profit or loss				
- Fair value change on remeasurement of financial assets	7,460,790	505,423		
- Deferred tax on fair value change on remeasurement of financial assets	(2,462,061)	(109,930)		
	4,998,729	395,493		
- Share of other comprehensive income from associate	476,834	230,758		
- Deferred tax on Share of other comprehensive income from associate	(157,355)	(50,186)		
	319,479	180,572		
Total comprehensive income for the period	367,602,287	292,737,452		
Total comprehensive income for the period attributable to:				
Equity shareholders of the Holding Company	350,364,617	269,701,506		
Non-controlling interest	17,237,671	23,035,947		
•	367,602,287	292,737,452		

The annexed notes 1 to 29 form an integral part of these consolidated condensed interim financial statements.

Shahgen Amin Chief Executive Officer asim Hyder

# **Consolidated Condensed Interim Statement of Cash Flows** (Unaudited)

For the quarter ended September 30, 2022			
Tor the quarter ended September 30, 2022	Note	September 30, 2022	September 30, 2021
CASH FLOWS FROM OPERATING ACTIVITIES		Rupe	es
Profit before taxation for the period		418,743,719	317,743,841
Adjustments for:	-		
Depreciation and amortisation		202,954,886	244,243,575
Amortisation of transaction cost		2,142,378	-
Impairment on assets under Ijarah arrangements		(2,328,565)	- (0.4.07.4.700
Provision / (Reversal of provision) for potential lease and other loan losses - net		23,132,653	(24,074,762
Other provisions - net		(2,101,779)	13,096
Provision for provincial workers' welfare fund		6,518,558	7,049,556
Provision for service sales tax		707,632	574,180
Charge for defined benefit plan		4,719,310	5,637,761
Share of profit from associate  Unrealized remove unament of financial associate at fair value through profit or loss, not		(22,443,709)	(10,734,345
Unrealised remeasurement of financial assets at fair value through profit or loss - net		(768,202)	12,642 272,294,439
Finance cost including bank charges Profit on certificates of deposit		725,491,653 132,836,515	125,506,605
Return on investments and deposits		(104,704,938)	(24,893,496
Gain / (loss) on sale of securities		(19,854,490)	(3,215,462
Gain on disposal of fixed assets		(939,381)	(6,169,087
Other exchange loss -net		(353,401)	(0,109,007
Other exchange 1033 Thet	L	945,009,120	586,244,702
Operating profit before working capital changes	-	1.363.752.839	903,988,543
Decrease / (Increase) in operating assets		.,000,.02,000	000,000,0
Investment in finance lease - net	Г	583,971,900	(102,263,852
Long-term finances and loans - net		(831,354,250)	(981,535,700
Short-term finances		(5,075,060)	1,123,862
Long-term deposits		(25,000)	(9,000
Advances and prepayments		63,954,712	(59,933,477
Other receivables		(70,149,985)	(26,120,011
	L	(258,677,683)	(1,168,738,178
Increase / (decrease) in operating liabilities Deposits from lessees - net	Г	(2,841,207)	9,117,697
Other long term liabilities - net		(119,015,634)	(110,552,538
Trade and other payables		25,279,116	322,409,946
Trade and other payables	L	(96,577,725)	220,975,105
Cash generated from / (used in) operating activities	-	1,008,497,431	(43,774,530
Payment against staff retirement benefits	ſ	(4,280,166)	(3,407,004
Income tax paid		(155,791,048)	(121,860,987
insome tax para	L	(160,071,214)	(125,267,991
Net cash generated from / (used in) operating activities	-	848,426,217	(169,042,521
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred - own use and intangible assets		(11,210,977)	(7,958,784
Capital expenditure incurred - ijarah finance		(82,764,238)	(234,487,225
Proceeds from disposal of assets - own use		413,496	1,900,500
Proceeds from sale of ijarah finance assets		36,114,882	58,685,679
Investments - net		(1,446,284,019)	7,720,490
Interest received		7,125,343	17,636,328
Net cash used in investing activities		(1,496,605,513)	(156,503,012
CASH FLOWS FROM FINANCING ACTIVITIES	_		
Proceeds from long-term loans		581,984,224	1,147,525,716
Short-term borrowings - net		-	200,000,000
Certificates of deposit redeemed / issued - net		185,212,260	33,613,699
Repayment of long-term finances		(1,028,472,222)	(1,065,972,222
Finance cost paid		(650,238,012)	(277,833,843
Payment of lease liability against right-of-use assets		(8,333,904)	(8,630,272
Dividend paid		(9,668,619)	(183,992,339
Net cash used in financing activities		(929,516,273)	(155,289,261
Net decrease in cash and cash equivalents	-	(1,577,695,569)	(480,834,794
Cash and cash equivalents at beginning of the period		1,053,064,117	469,212,938
Cash and cash equivalents at end of the period	24	(524,631,452)	(11,621,856
The same same of the same of the policy	- ' =	(02 1,001,402)	(11,021,000

The annexed notes 1 to 29 form an integral part of these consolidated condensed interim financial statements.

Shaheen Amin Chief Executive Officer Nasim Hyder Director

### **Consolidated Condensed Interim Statement of Equity (Unaudited)**

For the quarter ended September 30, 2022

	Attributable to equity shareholders of the Holding Company Reserves									
			Ca	pital Reserve			Revenue			
	Issued, subscribed and paid-up capital	Share premium	Statutory reserve	Foreign currency translation reserve	Surplus / (deficit) on re- measurement of financial assets at fair value through other comprehen- sive income	Surplus on revaluation of leasehold land and office building	reserve Unappropriat ed profit	Total reserves	Non- controlling Interest	Total
					Ru	pees				
Balance as at July 1, 2021 (audited)	1,754,076,470	1,501,683,073	1,782,941,804	213,948,996	(207,316,340)	844,238,868	2,595,833,439	6,731,329,840	958,875,571	9,444,281,881
Profit for the period	-	-	-	- (7.502.200	-	-	201,533,051	201,533,051	23,035,947	224,568,998
Other comprehensive income Total comprehensive income for the period	-	-	-	67,592,390 67,592,390	395,493 395,493	-	180,568 201,713,619	68,168,452 269,701,503	23,035,947	68,168,452 292,737,450
Transforred from curplus on revaluation of fived assets										
Transferred from surplus on revaluation of fixed assets on account of incremental depreciation	-	-	-	-	-	(5,113,404)	5,113,404	-	-	-
Deferred tax on transfer of surplus on revaluation of fixed assets on account of incremental depreciation	_	_	_	_		543,498	(543,498)	_	_	_
or mod deserte on deserte or material aspiredation	-	-	-	-	-	(4,569,906)	4,569,906	=	-	-
Transactions with owners recorded directly in equity										
Profit distribution for the year ended June 30, 2021 @ Rs. 2.9 per certificate	-	-	-	-	-	-	-	-	(105,289,790)	(105,289,790)
Balance as at September 30, 2021 (unaudited)	1,754,076,470	1,501,683,073	1,782,941,804	281,541,386	(206,920,847)	839,668,962	2,802,116,964	7,001,031,343	876,621,728	9,631,729,541
Balance as at July 1, 2022 (audited)	1,754,076,470	1,501,683,073	1,827,052,323	372,318,171	(179,968,379)	823,611,567	2,747,685,676	7,092,382,431	932,993,496	9,779,452,397
Profit for the period Other comprehensive income	-	-	-	- 92,207,598	- 4,998,729	-	252,838,811 319,479	252,838,811 97,525,806	17,237,671	270,076,482 97,525,806
Total comprehensive income for the period	-	-	-	92,207,598	4,998,729	-	253,158,290	350,364,617	17,237,671	367,602,288
Transferred from surplus on revaluation of fixed assets										
on account of incremental depreciation	-	-	-	-	-	(5,113,404)	5,113,404	-	-	-
Deferred tax on transfer of surplus on revaluation of fixed assets on account of incremental depreciation	-	-	-	-	-	618,462	(618,462)	=	-	-
·	-	-	-	-	-	(4,494,942)	4,494,942	-	-	-
Transactions with owners recorded directly in equity										
Profit distribution for the year ended June 30, 2022 @ Rs. 2 per certificate	-	-	-	-	-	-	-	-	(72,613,648)	(72,613,648)
Balance as at September 30, 2022 (unaudited)	1,754,076,470	1,501,683,073	1,827,052,323	464,525,769	(174,969,650)	819,116,625	3,005,338,908	7,442,747,048	877,617,519	10,074,441,037

The annexed notes 1 to 29 form an integral part of these consolidated condensed interim financial statements.

Shaheen Amin Chief Executive Officer asim Hyder Director

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

For the quarter ended September 30, 2022

### 1 LEGAL STATUS AND OPERATIONS

The "Group" consists of:

- (i) OLP Financial Services Pakistan Limited the Holding Company
- (ii) OLP Services Pakistan (Private) Limited Subsidiary company
- (iii) OLP Modaraba Subsidiary company

### 1.1 Holding company

OLP Financial Services Pakistan Limited (Formerly: ORIX Leasing Pakistan Limited) ("the Holding Company / the Company") was incorporated in Pakistan as a private limited company on July 1, 1986 under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017) and was converted into a public limited company on December 23, 1987. The Company is listed on the Pakistan Stock Exchange Limited and is licensed to carry out Investment Finance Services as a Non-Banking Finance Company (NBFC) under the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 issued by the Securities and Exchange Commission of Pakistan (SECP). The registered office of the Company is situated at OLP Building, Plot No. 16, Sector No. 24, Korangi Industrial Area, Karachi.

1.2 The Pakistan Credit Rating Agency Limited (PACRA) has assigned a long-term rating of AA+ (2022: AA+) and a short-term rating of A1+ (2022: A1+) to the Company on March 03, 2022 (2022: March 03, 2022).

### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting, which comprise of:

- International Accounting Standard 34 " Interim Financial Reporting" (IFRSs) issued by the International Accounting Standards Board as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017; and
- Provisions of and directives issued under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules) and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

Where provisions of and directives issued under the Companies Act, 2017, the IFAS, the NBFC Rules or the NBFC Regulations differ from the IAS 34, the provisions of and directives issued under the Companies Act, 2017, the IFAS, the NBFC Rules or the NBFC Regulations have been followed.

### 2.2 Basis of measurement

These consolidated condensed interim financial statements have been prepared under the historical cost convention except for the following:

- Leasehold land and office building are stated at revalued amounts;
- Financial instruments are stated at fair value;
- Obligation in respect of staff gratuity is measured at present value of defined benefit obligation;
- Non-current assets classified as held-for-sale are valued at lower of carrying amount and fair value less cost to sell; and
- Investments in associates are valued using equity method.
- 2.3 These consolidated condensed interim financial statements does not include all the information required for a full set of financial statements and should be read in conjunction with the annual published consolidated audited financial statements of the Company for the year ended June 30, 2022.
- 2.4 The comparative statement of financial position presented in these consolidated condensed interim financial statements has been extracted from the annual published consolidated audited financial statements of the Holding Company for the year ended June 30, 2022, whereas the comparative profit or loss, statement of comprehensive income, statement of changes in equity and cash flows statement are stated from the consolidated unaudited condensed interim financial statements for the period ended September 30, 2021.

2.5 These consolidated condensed interim financial statements have been presented in Pakistani Rupees, which is the functional currency of the Holding Company.

### 3 SIGNIFICANT POLICIES, ESTIMATES, ASSUMPTIONS AND CHANGES THEREIN

- 3.1 The accounting policies adopted in the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of the annual published consolidated audited financial statements of the Holding Company for the year ended June 30, 2022.
- 3.2 The preparation of these consolidated condensed interim financial statements in conformity with accounting and reporting standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.
- 3.3 The significant judgments, estimates and assumptions made by Management in applying the Holding Company's accounting polices and the factors used in making those estimates and associated assumptions were the same as those that were applied to the audited annual published consolidated financial statements for the year ended June 30, 2022.

### 3.4 Standards, interpretations and amendments to approved accounting standards that are not yet effective

There are certain new and amended standards, interpretations and amendments that are mandatory for the Group's accounting periods beginning on or after July 1, 2022 but are considered not to be relevant or will not have any significant effect on the Group's operations and are, therefore, not detailed in these consolidated condensed interim financial statements.

### 4 RISK MANAGEMENT POLICIES

The financial risk management objectives and policies are consistent with those disclosed in the annual audited published consolidated financial statements of the Company for the year ended June 30, 2022.

		(Un-audited) September 30, 2022	(Audited) June 30, 2022
5	FIXED ASSETS	Ru	pees
	Own use	1,090,487,029	1,101,053,199
	Operating lease	111,643,011	114,168,578
	ljarah assets	1,692,390,869	1,814,131,036
	Right-of-use assets	88,960,993	89,150,477
		2,983,481,902	3,118,503,290

5.1 The following is a statement of cost of additions and disposals to / from fixed assets for the period ended September 30, 2022:

_	Own use		Right-of-use assets		Assets under Ijarah financing		
	Additions	Disposals	Additions	Disposals	Additions	Disposals / Write-off	
			Rup	ees			
Right-of-use assets	-	-	6,224,687	-	-	-	
Leasehold improvements	-	54,000	-	-	-	-	
Furniture, fittings and							
office equipment	747,400	1,287,330	-	-	-	-	
Computers and accessories	2,188,529	2,140,498	-	-	-	-	
Vehicles	6,348,000	308,890	-	-	-	98,051,585	
Generators / machinery	70,200	-	-	-	82,764,238	40,836,869	
September 30, 2022	9,354,129	3,790,718	6,224,687	-	82,764,238	138,888,454	
September 30, 2021	7,958,784	4,850,044	11,092,954	-	234,487,227	242,831,035	
					(Un-audited) September 30, 2022	(Audited) June 30, 2022	

		deptember 30,	ourie so,
		2022	2022
6	INTANGIBLE ASSETS	Ru <sub>l</sub>	oees
	Computer software and license	3,020,851	1,529,348
	Goodwill	13,728,733	13,728,733
	Customer relationship for Ijarah	9,214,286	12,285,715
		25,963,870	27,543,796

6.1 Additions during the period ended September 30, 2022 amounted to Rs. 1.8 million (September 30, 2021: Nil). There were no disposals during the period (September 30, 2021: Nil).

7	NET INVESTMENT IN FINANCE LEASE	Note	(Un-audited) September 30, 2022 Rup	(Audited) June 30, 2022 pees
	Instalment contract receivables		16,162,345,221	16,831,144,200
	Residual value		7,013,676,385	7,223,673,546
	Less: adjustable security deposit	7.1	(6,999,620,982)	(7,209,618,143)
	Gross investment in finance lease		16,176,400,624	16,845,199,603
	Less: unearned finance income		(3,377,108,995)	(3,408,575,208)
	Present value of investment in finance lease		12,799,291,629	13,436,624,395

7.1 Security deposit is received from lessees under finance lease contracts which is adjustable at the expiry of the lease period.

8

LONG-TERM INVESTMENTS	Note	(Un-audited) September 30, 2022Rupe	(Audited) June 30, 2022
At amortised Cost Pakistan Investment Bonds (PIBs)	8.1	195,498,777	588,235,272
Investment in Sukuk certificates Less: provision for potential losses on investments	8.2	57,701,835 (57,701,835)	57,701,835 (57,701,835)
At fair value through other comprehensive income Samaa Finance PSC Cashew Financial Services Limited Less: fair value change on remeasurement of financials assets		279,097,858 15,050,000 (279,097,858) 15,050,000	279,097,858 - (279,097,858)
Less: current maturity		(195,498,777) 15,050,000	(393,448,918) 194,786,354

- **8.1** This represents investments made as required under Regulation 14(4)(g) of the NBFC Regulations, 2008 to maintain liquidity against certificates of deposit. These carry coupon rate of 7% (June 30, 2022: 7.00% to 12.00%) per annum and are due to mature latest by August 20, 2023 (2022: August 20, 2023).
- 8.2 This represents investment by the Modaraba in unlisted Sukuk Certificates which has been fully provided.

		Note	(Un-audited) September 30, 2022	(Audited) June 30, 2022
9	CURRENT MATURITY OF NON-CURRENT ASSETS		Rup	ees
	Current maturity of:		0.747.000.040	0.007.000.000
	Net investment in finance lease Allowance for potential lease losses		6,717,892,249 (652,697,041)	6,867,323,292 (678,394,356)
	Allowance for potential lease losses		6,065,195,208	6,188,928,936
			-,,,	-,,,
	Long-term investments		195,498,777	393,448,918
	Long-term finances and loans		6,396,415,052	6,029,464,696
	Allowance for potential loan losses		(230,956,383)	(237,532,877)
	•		6,165,458,669	5,791,931,819
			12,426,152,654	12,374,309,673
10	SHORT-TERM INVESTMENTS			
	At fair value through profit or loss Treasury bills	10.1	2,491,068,240	554,492,300
	At fair value through other comprehensive income Ordinary shares - unlisted		30,187,041	22,726,251
			2,521,255,281	577,218,551

10.1 These include investment amounted to Rs. 516,165,870 (June 30, 2022: Rs. 111,509,376) made as required under Regulation 14(4)(g) of the NBFC Regulations to maintain liquidity against certificates of deposit. These are redeemable within a period of 1 month (June 30, 2022: 1 month) from the reporting date, carrying yield ranging from 15.30% to 15.63% (June 30, 2022: 11.34% to 14.45%) per annum.

(Un-audited)

(Audited)

		Note	September 30, 2022	June 30, 2022
11	ASSETS CLASSIFIED AS HELD FOR SALE		Rupe	es
	Repossessed assets Investments in associates	11.1	250,001	250,001
	- OPP (Private) Limited	11.2	87,754,399	87,754,399
	- SAMA Finance SAE (SAMA)	11.3	172,043,037	172,043,037
	Stock Exchange room		4,700,000	4,700,000
			264,747,437	264,747,437

- 11.1 These represent repossessed assets consisting of vehicles, machinery and other equipment previously leased out to customers. The Holding Company intends to dispose of these assets to recover the balance amount outstanding against such leases.
- 11.2 The Holding Company holds 45% (June 30, 2022: 45%) ownership interest in OPP (Private) Limited. During 2014, the Board of Directors of the Holding Company approved divestment of the Company's entire investment in OPP.

The sales negotiations for disposal of investment in OPP were held with a minority shareholder of OPP and a Share Purchase Agreement (SPA) was signed by all the parties in July 2014. However, the minority shareholder had failed to comply with the terms of the SPA and initiated legal proceedings to restrict the Holding Company in managing the affairs of OPP. The Holding Company has also filed a reference in the Lahore High Court to allow the Holding Company to buy out the minority stakeholder in OPP or to wind up OPP which is pending to date.

11.3 The Holding Company holds 23% (June 30, 2022: 23%) ownership interest in SAMA. The Board of Directors in their meeting held in February 2019 approved divestment of the Company's investment in SAMA. In pursuance of the above, the Holding Company intends to dispose of its investment in SAMA.

The sale negotiations for disposal of SAMA were held and a Sale Purchase Agreement (SPA) was signed on October 17, 2019 and is expected to be completed with agreed terms and conditions, subject to necessary regulatory approvals.

### 12 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

	(Un-audited) September 30,	(Audited) June 30,			(Un-audited) September 30,	(Audited) June 30,
	2022	2022			2022	2022
	(Number o	of Shares)			Rup	ees
			Ordinary shares of Rs. 10 each		•	
	106,485,517	106,485,517	Fully paid in cash		1,064,855,170	1,064,855,170
	66,739,592	66,739,592	Fully paid bonus shares		667,395,920	667,395,920
	2,182,538	2,182,538	Fully paid shares against amalgamation		21,825,380	21,825,380
	175,407,647	175,407,647	_ ,,		1,754,076,470	1,754,076,470
13	LONG-TERM FI	NANCES				
	Secured					
	Long-term finan-	ces utilised und	er mark-up arrangements			
	from financial	institutions	•	13.1	11,592,127,252	11,748,215,251
	Privately placed	term finance ce	ertificates	13.2	3,000,000,000	3,000,000,000
	Less: Unamortis	and transportion	no at		14 600 024	16 742 202
			COSI	4.5	14,600,924	16,743,302
	Less: current ma	aturity		15	4,794,748,682	4,166,955,400
					4,809,349,606	4,183,698,702
					9,782,777,646	10,564,516,549

- 13.1 The Group has unutilised long term finance facilities of Rs. 1,000 million as at September 30, 2022 (June 30, 2022: Rs. 500 million). These finances have been obtained for financing of operations and are secured by hypothecation of leased assets, related lease receivables and financing receivables. The mark-up rates thereon range from 13.26% to 16.67% (June 30, 2022: 10.73% to 15.42%) per annum. These finances are repayable within a period of 35 to 60 months (June 30, 2022: 36 to 60 months).
- 13.2 During the year ended June 30, 2022, the Holding Company has issued Rs. 3 billion of rated, privately placed, secured term finance certificates ("TFCs") as an instrument of redeemable capital. These carry markup of 3 months kibor plus 0.8% and will mature on December 30, 2026 and is secured by hypothecation of leased assets, related lease receivables and financing receivables of the Holding Company.

		Note	(Un-audited) September 30, 2022	(Audited) June 30, 2022
14	SHORT-TERM BORROWINGS		Rupe	es
	From banking companies - secured Running finance arrangements	14.1	1,488,279,042	339,499,845

14.1 This represents short-term running finance facilities from commercial banks for financing of operations with limits aggregating to Rs. 3,100 million as at September 30, 2022 (June 30, 2022: Rs. 3,100 million). These facilities have been obtained for financing of day to day operations. The rate of mark-up ranges from 15.61% to 16.41% (June 30, 2022: 12.40% to 14.81%) per annum on a daily product basis. These are secured by hypothecation of leased assets, related lease receivables and financing receivables.

		Note	(Un-audited) September 30, 2022	(Audited) June 30, 2022
15	CURRENT MATURITY OF NON-CURRENT LIABILITIES		Кир	ees
	Current maturity of:			
	Long-term finances	13	4,794,748,682	4,166,955,400
	Long-term certificates of deposit		637,991,176	878,978,260
	Lease liability against right-of-use assets		23,408,740	22,270,566
	Long-term deposits		15,418,910	160,130,604
	Redeemable capital		2,308,505,000	2,598,205,000
			7,780,072,508	7,826,539,830

### 16 CONTINGENCIES AND COMMITMENTS

- 16.1 There was no change in the status of contingencies as disclosed in the note 32 to the annual published consolidated financial statements for the year ended June 30, 2022.
- 16.2 Leases committed but not executed at the reporting date amounted to Rs. 1.95 million (June 30, 2022: Rs. 22.55 million).
- **16.3** Commitments relating to capital expenditure at the reporting date amounted to Rs. 4.44 million (June 30, 2022: Rs. 0.63 million).

			(Un-aı	(Un-audited) For the quarter ended		
			For the qu			
			September 30,	September 30,		
			2022	2021		
			Rup	ees		
17	INCOME FROM OPERATING LEASE		_			
	Cranes / machinery		8,050,551	7,984,208		
	ljarah finance		238,337,259	265,889,834		
			246,387,810	273,874,042		
18	OTHER INCOME - NET					
	Income from financial assets		134,139,903	41,353,331		
	Income from other than financial assets	18.1	78,972,906	48,897,788		
			213,112,809	90,251,119		

18.1 This includes grant received from Karandaaz Pakistan amounting to Rs. 5 million for IT related consultancy

### 19 SHARE OF PROFIT OF ASSOCIATE

		(Un-audited)				
	•	•		uarter ended ber 30, 2021		
Name of associate	Associates' profit	Share of associates' profit	Associates' profit	Share of associates' profit		
		Ru <sub>l</sub>	pees			
<b>Un-quoted - related party</b> Yanal Finance Company	1,122,185,392	22,443,709	536,717,254	10,734,345		

		(Un-au	ıdited)		
		For the quarter ended			
		September 30,	September 30,		
		2022	2021		
20	FINANCE COST	Rup	Rupees		
	Interest / mark-up / profit on:				
	- Long-term finances	497,429,390	165,348,900		
	- Redeemable capital	97,862,117	50,120,223		
	- Musharika finance arrangements	75,568,509	24,825,657		
	- Short-term borrowings	49,245,939	26,871,353		
	- Certificates of deposit	132,836,515	125,506,605		
	- Unwinding of security deposit	9,854,057			
	- Lease liability against right-of-use assets	3,585,698	3,328,306		
	Amortisation of transaction cost	2,142,378	-		
	Bank charges and commision	7,093,323	8,129,529		
		875,617,926	404,130,573		

### 21 SEGMENT INFORMATION

The Group has four primary reporting segments namely, 'Finance lease', 'Finances & Loans', 'Operating lease' and 'Islamic Finance' based on the nature of business and the related risks and returns associated with these segments. The finance lease operations are primarily for long-term leases of movable assets to corporate entities and individuals. Finances and loans are primarily extended to corporate entities and individuals for purchase of saloon vehicles and includes micro finance which represents group / community based lending to the underprivileged community. Under the operating lease segment, the Group provides equipment on short-term rentals to corporate entities. Islamic Finance comprises of equipment provided to corporate entities under Ijarah finance and Diminishing Musharika. Other operations, which do not fall into the above segment categories and are not deemed by the management to be sufficiently significant to disclose as separate items, are reported under 'Investment in

<u>-</u>			21	)23		
Segment analysis for the quarter ended	Finance lease	Finances and loans	Operating lease	Islamic Finance	Investment in subsidiaries, associates & others	Total
September 30, 2022 - (Un-audited)			Ru <sub>l</sub>	oees		
Segment revenues Finance cost Administrative and general expenses Direct cost	681,920,513 285,788,710 177,471,012 1,707,923	817,387,212 394,424,322 208,155,280 2,827,693	249,572,669 52,808,462 17,432,666 174,490,428	27,670,000 18,686,585 5,883,532 806,986	145,571,484 123,909,847 7,664,845 3,462,806	1,922,121,878 875,617,926 416,607,335 183,295,836
Provisions / (Reversals) - net	27,046,471 189,906,397	(1,432,124) 213,412,041	(2,783,473) 7,624,586	(1,800,000) 4,092,897	10,533,986	21,030,874 425,569,907
Provision for Workers' Welfare Fund Provision for taxation Profit for the period	189,900,397	213,412,041	7,024,300	4,092,097	10,333,980	(6,826,188) (148,667,237) 270,076,482
Segment assets and liabilities for the quarter ended September 30, 2022 (Un-audited) Segment assets Unallocated assets Total assets	12,074,692,699	16,113,479,399	1,937,536,541	924,769,921	4,693,179,306	35,743,657,866 1,686,838,573 37,430,496,439
Segment liabilities Unallocated liabilities Total liabilities	247,207,599	3,182,575,280	1,855,591,666	633,347,650	84,994,955	6,003,717,150 21,352,338,252 27,356,055,402
Other information for the quarter ended September 30, 2022 - (Unaudited) Capital expenditure	<u> </u>	<u>-</u>		82,764,238		82,764,238
Depreciation	-		2,525,568	170,718,086		173,243,654
Unallocated Capital expenditure	-	-	-	-	-	11,210,977
Unallocated depreciation and amortisation	_					29,711,232
			20	)22	Investment in	
Segment analysis for the quarter	Finance lease	Finances and loans	Operating lease	Islamic Finance	subsidiaries, associates & others	Total
Segment analysis for the quarter ended September 30, 2021 - (Un-audited)	Finance lease			Islamic Finance	subsidiaries, associates &	Total
	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489				subsidiaries, associates &	Total  1,295,012,872 404,130,573 364,822,367 224,582,470 (23,487,486) 324,964,948
ended September 30, 2021 - (Un-audited) Segment revenues Finance cost Administrative and general expenses Direct cost	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914)	314,546,026 107,473,413 95,220,302 2,525,596 (415,571)	6,838,942 1,581,313 2,583,673 4,475,065 13,096	359,594,864 81,350,814 46,682,195 215,434,372 (4,828,097)	subsidiaries, associates & others 59,790,614 32,440,599 9,096,217	1,295,012,872 404,130,573 364,822,367 224,582,470 (23,487,486)
ended September 30, 2021 - (Un-audited)  Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net  Provision for Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and Liabilities for the year ended June 30, 2022 (Audited)  Segment assets Unallocated assets	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914)	314,546,026 107,473,413 95,220,302 2,525,596 (415,571)	6,838,942 1,581,313 2,583,673 4,475,065 13,096	359,594,864 81,350,814 46,682,195 215,434,372 (4,828,097)	subsidiaries, associates & others 59,790,614 32,440,599 9,096,217	1,295,012,872 404,130,573 364,822,367 224,582,470 (23,487,486) 324,964,948 (7,221,107) (93,174,844) 224,568,997 33,486,067,824 2,578,235,612
ended September 30, 2021 - (Un-audited) Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net  Provision for Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and Liabilities for the year ended June 30, 2022 (Audited) Segment assets	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571) 109,742,286	6,838,942 1,581,313 2,583,673 4,475,065 13,096 (1,814,205)	359,594,864 81,350,814 46,682,195 215,434,372 (4,828,097) 20,955,580	subsidiaries, associates & others 59,790,614 32,440,599 9,096,217 - - - 18,253,798	1,295,012,872 404,130,573 364,822,367 224,582,470 (23,487,486) 324,964,948 (7,221,107) (93,174,844) 224,568,997
ended September 30, 2021 - (Un-audited)  Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net  Provision for Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and Liabilities for the year ended June 30, 2022 (Audited) Segment assets Unallocated assets Total assets  Segment liabilities Unallocated liabilities	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571) 109,742,286	6,838,942 1,581,313 2,583,673 4,475,065 13,096 (1,814,205)	359,594,864 81,350,814 46,682,195 215,434,372 (4,828,097) 20,955,580	subsidiaries, associates & others  59,790,614 32,440,599 9,096,217 18,253,798	1,295,012,872 404,130,573 364,822,367 224,582,470 (23,487,486) 324,964,948 (7,221,107) (93,174,844) 224,568,997 33,486,067,824 2,578,235,612 36,064,303,436 5,954,896,788 20,329,954,251
ended September 30, 2021 - (Un-audited)  Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net  Provision for Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and Liabilities for the year ended June 30, 2022 (Audited)  Segment assets Unallocated assets Total assets Segment liabilities Unallocated liabilities Unallocated liabilities Total liabilities Other information for the quarter	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571) 109,742,286	6,838,942 1,581,313 2,583,673 4,475,065 13,096 (1,814,205)	359,594,864 81,350,814 46,682,195 215,434,372 (4,828,097) 20,955,580	subsidiaries, associates & others  59,790,614 32,440,599 9,096,217 18,253,798	1,295,012,872 404,130,573 364,822,367 224,582,470 (23,487,486) 324,964,948 (7,221,107) (93,174,844) 224,568,997 33,486,067,824 2,578,235,612 36,064,303,436 5,954,896,788 20,329,954,251
ended September 30, 2021 - (Un-audited) Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net  Provision for Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and Liabilities for the year ended June 30, 2022 (Audited) Segment assets Unallocated assets Total assets Segment liabilities Unallocated liabilities Total liabilities  Other information for the quarter ended September 30, 2021 - (Unaudited)	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571) 109,742,286	6,838,942 1,581,313 2,583,673 4,475,065 13,096 (1,814,205)	359,594,864 81,350,814 46,682,195 215,434,372 (4,828,097) 20,955,580 1,982,067,013	subsidiaries, associates & others  59,790,614 32,440,599 9,096,217 18,253,798	1,295,012,872 404,130,573 364,822,367 224,582,470 (23,487,486) 324,964,948 (7,221,107) (93,174,844) 224,568,997 33,486,067,824 2,578,235,612 36,064,303,436 5,954,896,788 20,329,954,251 26,284,851,039
ended September 30, 2021 - (Un-audited)  Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net  Provision for Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and Liabilities for the year ended June 30, 2022 (Audited) Segment assets Unallocated assets Total assets Segment liabilities Unallocated liabilities Total liabilities  Other information for the quarter ended September 30, 2021 - (Unaudited) Capital expenditure	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571) 109,742,286	Ruj 6,838,942 1,581,313 2,583,673 4,475,065 13,096 (1,814,205) 120,993,799	359,594,864 81,350,814 46,682,195 215,434,372 (4,828,097) 20,955,580 1,982,067,013 1,959,450,589	subsidiaries, associates & others  59,790,614 32,440,599 9,096,217 18,253,798	1,295,012,872 404,130,573 364,822,367 224,582,470 (23,487,486) 324,964,948 (7,221,107) (93,174,844) 224,568,997 33,486,067,824 2,578,235,612 36,064,303,436 5,954,896,788 20,329,954,251 26,284,851,039
ended September 30, 2021 - (Un-audited)  Segment revenues Finance cost Administrative and general expenses Direct cost (Reversal) / provision - net  Provision for Workers' Welfare Fund Provision for taxation Profit for the period  Segment assets and Liabilities for the year ended June 30, 2022 (Audited) Segment assets Unallocated assets Total assets Segment liabilities Unallocated liabilities Total liabilities  Other information for the quarter ended September 30, 2021 - (Unaudited) Capital expenditure Depreciation	554,242,426 181,284,434 211,239,980 2,147,437 (18,256,914) 177,827,489	314,546,026 107,473,413 95,220,302 2,525,596 (415,571) 109,742,286	Ruj 6,838,942 1,581,313 2,583,673 4,475,065 13,096 (1,814,205) 120,993,799	359,594,864 81,350,814 46,682,195 215,434,372 (4,828,097) 20,955,580 1,982,067,013 1,959,450,589	subsidiaries, associates & others  59,790,614 32,440,599 9,096,217 18,253,798	1,295,012,872 404,130,573 364,822,367 224,582,470 (23,487,486) 324,964,948 (7,221,107) (93,174,844) 224,568,997 33,486,067,824 2,578,235,612 36,064,303,436 5,954,896,788 20,329,954,251 26,284,851,039

### 22 TRANSACTIONS / BALANCES WITH RELATED PARTIES

The Group has related party relationships with its parent company, group companies, associated companies, staff provident fund, staff gratuity fund, directors and key management personnel and entities over which the directors or key management personnel are able to exercise significant influence.

The Group in the normal course of business carries out transactions with various related parties. These transactions are executed substantially on the same terms as those prevailing at the time of comparable transactions with unrelated parties and do not involve more than a normal risk.

		(Un-audited)	
		Quarter September 30, 2022Rup	September 30, 2021
22.1	Transactions with related parties during the period are given below:		
	ORIX Corporation, Japan - Parent Company - 49.58% Holding Dividend paid - net of tax Reimbursement of cost	-	160,876,952 401,445
	Yanal Finance Company - Associate / Common directorship - 2.5% ownership Reimbursement of cost	6,258,289	4,808,196
	AWT Investments Limited (AWTIL) - Common directorship  Profit on Certificate of Musharaka issued to mutual funds managed by AWTIL	3,863,811	
	ORIX Leasing Pakistan Limited-Employees Provident Fund (OLP - EPF) Contribution made	7,392,977	5,031,151
	ORIX Modaraba-Employees Provident Fund Contribution made	1,492,905	1,323,620
	ORIX Leasing Pakistan Limited-Staff Gratuity Fund (OLP - SGF) Contribution made	4,280,166	3,407,004
	ORIX Modaraba-Staff Gratuity Fund Contribution made	1,243,586	1,082,256
	Other related party transactions during the period		
	Directors and Key Management Personnel		
	Compensation of directors and key management personnel Directors' fees paid	3,660,047	2,250,000
	Short-term employee benefits	88,836,435	68,608,500
	Retirement benefits	3,162,217	2,193,745
	Total compensation to directors and key management personnel	95,658,699	73,052,245
	Amount of profit paid on certificates of deposit		30,113
	Profit on Redeemable Capital	516,121	99,152
	Income earned on diminishing musharaka finances	1,510,305	900,994
	Staff loans disbursed	2,300,000	6,491,443
	Interest recovered on staff loans	2,308,654	502,651
		5,181,712	1,963,266

	September 30, 2022	June 30, 2022
Balances with related parties as at period / year end	Rup	ees
Investment in associate - Yanal Finance Company - 2.5% ownership	1,368,403,637	1,207,909,411
Long term investment - Samaa Finance PSC - 3% ownership	-	_
Assets classified as held for sale - OPP (Private) Limited - 45% ownership - SAMA Finance SAE - 23% ownership	87,754,399 172,043,037	87,754,399 172,043,037
AWT Investments Limited (AWTIL) - Certificate of Musharaka issued to mutual funds managed by AWTIL - Profit payable on Certificate of Musharaka	48,000,000 5,366,333	100,000,000 3,283,231
Advances to Key Management Personnel	960,000	1,320,000
Advance against diminishing musharaka	5,880,000	
Certificates of deposit held by key management personnel		1,300,000
Accrued profit on certificates of deposit / Diminishing Musharika / redeemable capital payable	776,302	1,126,376
Outstanding loans to Key Management Personnel	63,144,159	66,025,871
Outstanding redeemable capital to Key Management Personnel	12,550,000	22,550,000
Receivable from Yanal Finance Company - Associate	7,525,889	6,380,097
Receivable from ORIX Corporation, Japan - Parent Company Unpaid dividend payable to ORIX Corporation, Japan - Parent Company	1,615,695 160,876,952	1,615,695 160,876,952

(Un-audited)

(Audited)

### 23 FAIR VALUE OF FINANCIAL INSTRUMENTS

22.2

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and the fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of investments classified as "at fair value through profit or loss" and "at fair value through other comprehensive income" are based on active market. The investment in associate is accounted for using the equity method while the subsidiaries have been kept at cost.

Fair values of net investments in finance lease, long term loans and finances, long term deposits and other assets, other liabilities, long term certificates of deposit and other accounts are approximate to their carrying value. The provision for impairment of finance lease and long term loans and finances has been calculated in accordance with the Company's

In the opinion of management, fair values of the remaining financial assets and liabilities are not significantly different from their carrying values since these assets and liabilities are short term in nature or are periodically repriced.

### Fair value hierarchy

International Financial Reporting Standard 13, 'Fair Value Measurement' requires the Company to classify assets using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3: inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

	September 30, 2022 (Un-audited)			
-	Level 1	Level 2	Level 3	Total
Financial assets		(Ru <sub> </sub>	pees)	
Financial assets at fair value through other comprehensive income Ordinary shares-unlisted	-	30,187,041	-	30,187,041
Financial assets at fair value through profit or loss Treasury bills	-	2,491,068,240	-	2,491,068,240
Non-financial assets Fixed assets (Leasehold land & building) Total	<u> </u>	- 2,521,255,281	910,183,360 910,183,360	910,183,360 3,431,438,641
- Financial assets	Level 1	Level 2	22 (Audited) Level 3 pees)	Total
Financial assets at fair value through other comprehensive income Ordinary shares-unlisted	-	22,726,251	-	22,726,251
Financial assets at fair value through profit or loss Treasury bills	-	554,492,300	-	554,492,300
Non-financial assets Fixed assets (Leasehold land & building) Total	-	- 577,218,551	916,321,693 916,321,693	916,321,693 1,493,540,244
-			(Un-au	dited)

			(Un-audited)	
			Quarter	ended ended
		Note	September 30, 2022	September 30, 2021
24	CASH AND CASH EQUIVALENTS		Rup	ees
	Cash at bank		961,773,649	691,359,097
	Cash in hand		1,873,941	1,837,219
			963,647,590	693,196,315
	Short term running finance facilities	14	(1,488,279,042)	(704,818,171)
	•		(524,631,452)	(11,621,856)
25	EARNINGS PER SHARE - BASIC AND DILUTED			
	Profit for the period after taxation attributable to ordinary shareholders of the Holding Cor	npany (Rupees)	252,838,811	201,533,051
	Weighted average number of ordinary shares		175,407,647	175,407,647
	Earnings per share - basic and diluted (Rupees)		1.44	1.15

Diluted earnings per share has not been presented separately as the Holding Company does not have any convertible instruments in issue as at September 30, 2022 and September 30, 2021, which would have any effect on the earnings per share if the option to convert is exercised.

### 26 NON-ADJUSTING EVENTS AFTER THE REPORTING PERIOD

The Board of Directors in its meeting held on September 16, 2022 proposed a final cash dividend of Rs. 2 per share (2021: Rs. 2 per share) for the year ended June 30, 2022, amounting to Rs. 350,815,294 (2021: Rs. 350,815,294). The final cash dividend is in addition of interim dividend of Rs. 2 per share amounted to Rs. 350,815,294. The appropriation of final cash dividend will be approved by the members of the Holding Company at the Annual General Meeting to be held on October 27, 2022. The consolidated condensed interim financial information for the period ended September 30, 2022 does not include the effect of the above appropriations which will be accounted for in the consolidated financial statements of the Company for the year ending June 30, 2023.

### 27 CORRESPONDING FIGURES

Shaheen Amin Chief Executive Officer

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purposes of comparison and better presentation. No significant rearrangements or reclassifications have been made in these consolidated condensed interim financial during the period.

### 28 DATE OF AUTHORISATION FOR ISSUE

These consolidated condensed interim financial statements was authorised for issue on October 27, 2022 by the Board of Directors of the Holding Company.

### 29 GENERAL

29.1 Figures reported in this unconsolidated condensed interim financial information have been rounded off to the nearest Rupee unless otherwise stated.

lasim Hyder

ctor Chief Financial Officer



### **Geographical Presence**

### **Head Office / Registered Office**

OLP Building, Plot No. 16, Sector No. 24, Korangi Industrial Area, Karachi Tel: 021-35144029-40 Fax: 021-35144002, 35144020, 35144090-91 UAN: 111 24 24 24 Email: olp@olpfinance.com Website: www.olpfinance.com

#### **COD Office - DHA**

1st Floor, 23-C, Street No. 5 Ittehad Commercial Area, Phase VI, DHA, Karachi. Tel: 021-35350560-63

### KBW - Karachi

Plot # 151-A, Shop No. 9 & 10, Datari Arcade, P.E.C.H.S, Block-2. Tel: 021-35143752-5

### Hyderabad

First Floor, State Life Building, Thandi Sarak. Tel: 022-2784143, 2720397 Fax: 022-2785388

#### Sukkui

Shop No. S-33 & 34, New City Banglows, Shikarpur Road. Tel: 071-5807031-32

### Multan

Plot # 116, Pull Moj Darya, LMQ Road Multan. Tel: 061- 4518431-3, 4518435-6 Fax: 061-4518436 UAN: 111 24 24 24

### Rahim Yar Khan

Plot No. 26, Main Street Businessman Colony, Rahim Yar Khan. Tel: 068-588565, 5887617-8 Fax: 068-5887618

### Bahawalpur

Ground Floor, Near Cantonment Office Board Ahmed Pur East Road, Bahawalpur Tel: 062-9255382, 9255494 Fax: 062-2886273

### Vehari

137, Block-D, Vehari Tel: 067-3360351 – 3

### Lahore

76-B, E-1, Main Boulevard, Gulberg III Tel: 042-35782586-93 Fax: 042-35790488 UAN: 111 24 24 24

### **Thokar Niaz Baig**

1st floor, 55th Avenue, Lalazar Commercial Market, Raiwind Road, Tahoka Niaz Baig, Lahore Tel: 042-35963581-84

### Faisalabad

3rd Floor, Sitara Towers, Bilal Chowk, Civil Lines, Faisalabad Tel: 041-2633926, 2633811-3 Fax: 041-2633927 UAN: 111 24 24 24

### Sargodha

Khan Arcade, 66 Old Civil Lines, Katchery Road, Sargodha Tel: 048-3729521 Fax: 048-3729522

#### Sahiwa

Plot No. 174/28, Ground Floor, New Civil Lines, Katchery Road, Sahiwal. Tel: 040-4227613-4 Fax: 040-4227615

#### Jhang

Church Road, Near Government Girls College Chowk, Jhang Tel: 047-7650421-2 Fax: 047-7650423

### Sialkot

1st Floor, Ghoolam Kadir Arcade, Aziz Shaheed Road, Sialkot Cantt. Tel: 052-4260616, 4260877 UAN: 111 24 24 24

#### Gujra

Office No.1, First Floor, Empire Centre, Opp. Small Industrial Estate Gate No. 1, G.T. Road, Gujrat Tel: 053-3726053-55

### Gujranwala

76-ABC, Block - P, Trust Plaza G.T. Road, Gujranwala. Tel: 055-3731021-22 Fax: 055-3250599

### Islamabad

Ground Floor, State Life Building No. 5, Nazimuddin Road, Blue Area, Islamabad Tel: 051-2822800-2, 2821706, 2821748 Fax: 051-2821917 UAN-111 24 24 24

### Rawalpindi

146-B Satellite Town, Chandni Chowk, Murree Road, Rawalpindi Tel: 051-4571431-3, 4571442-3 Fax: 051-4571445

### Chakwal

Ground Floor, Opposite Sadar Police Station Talagang Road Chakwal Tel: 0543-666221, 666052-53 Fax: 0543-666054

### Mirpur A.K.

1st floor, Jarral plaza, 63/F, Sector F-1, Kotli Road, Mirpur, A.K Tel: 05827-434368, 451219 Fax: 05827-432216

### Taxila

1st Floor, Raja Business Tower, Plot No. 1023/1028, Taxila Cantt Main G.T Road, Taxila Tel: 051-4254473, 4254475, 4254476

### Peshawar

Ground Floor, State Life Building The Mall Tel: 091- 5278647, 5279789, 5285541, 5285520 Fax: 091-5273389, UAN: 111 24 24 24

### Abbottabad

Yousaf Jamal Plaza, Near HBL Mansehra Road. Tel: 0992-343888, 343188 Fax: 0992-405856

### Mingora

First Floor, Shahzad Plaza, Makan Bagh, Saidu Road, Mingora Swat Tel: 0946 -722620 Fax: 0946 -722621

#### Koha

Ground Floor, Saad Ullah Shah Market, Near Kachehri Chowk, Kohat City Tel: 0922- 512564-5

#### **Micro Finance Division**

#### Ferozewala

Opposite Punjab Floor Mill, Near Rachna Town, G.T Road Shahdra, Tehsil Ferozawala, Distt. Sheikhupura Tel: 042-37340208

#### Jallo Morre

Sooter Mill Stop, Near Karachi Hot & Spicy Restaurant, Batapur Lahore Tel: 042-36522931

### Sharaqpur Sharif

Main Lahore Jaranwala Road, Opposite Government Pilot High School Sharaqpur Sharif, District Sheikhupura Tel: 056-2590021

#### Morre Khunda

Opposite Rice Mill, Main Jarranwala Road, Morre Khunda, District Nankana Sahib Tel: 056-2442371

#### Pattok

Near Admore Petroleum Near Al Rahim City, Multan Road District Kasur. Tel: 049-4560650

### Renala Khurd

Brothers Tractor Workshop, Near Military Farm, G.T. Road, Renala Khurd, Distt. Okara Tel: 044-2635185

### Manga Mandi

Main Multan Road, Madina Market, Kalma Chowk. Tel: 042-35383864

### Bhalwal

AD Plaza Ashraf Colony, Canal Road, Tehsil Bhalwal, District Sargodha Tel: 048-6644448

### Sillanwali

Chaudhary Akhter Market, 46 Adda Road, Sillanwali, District Sargodha Tel: 048-6532666

### Shahpur

Near Boys Degree College, Sargodha Road, Shahpur Saddar. Tel: 048-6310424





### OLP FINANCIAL SERVICES PAKISTAN LIMITED

(Formerly ORIX Leasing Pakistan Limited)

OLP Building, Plot No. 16, Sector No. 24, Korangi Industrial Area, Karachi 74900 Tel: (021) 3514 4029-40 UAN: 111 24 24 24