Lexmark Multifunction Printers

This workbook has multiple tabs.

This workbook contains several tabs. Each tab lists a copies per minute (cpm) range. This vendor has combined color machines within the same tabs as the black & white machines. The machines and their accessories have been color coded for ease of identification where needed.

The pricing listed on the cpm pages are machine prices only. Maintenance option pricing for service and supplies can be found on each vendors separate maintenance options spreadsheet/workbook.

This workbook also contains tabs for related software products and value-added services the vendor has proposed.

Please contact the State of Florida contract administrator for questions regarding how to use this contract. The contract administrator's contact information can be found on this contracts main web page.

Make: Lexmark

						0.04414	0.03061	0.02406
Part Number	Model Applies to:	Item Description	SRP	% disc. off SRP	State of FL Purchase Price	24 Month Term Costs	36 Month Term Costs	48 Month Term Costs
Base Configuration								
		Lexmark MX5xx B&W Multifunction Printer Series **Monthly payment includes installation, logistics, asset management, project management and training.**						
35S5704	MX511dhe	**Lexmark MX511dhe Laser MFP**	$ 1,863	38.97%	$ 1,137.07	$ 50.19	$ 34.81	$ 27.36
		Network ready; Print, copy, scan, fax; Duplex standard; Print up to 45 ppm; 800 MHz Dual-core Processor; 512MB RAM; 160+GB hard disk; 4.3-inch color LCD touch screen; letter-size flatbed scanner; 1200 x 1200 dpi; 350-sheet input; 150-sheet output; 100-sheet multipurpose feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 2,000 to 12,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 5,000-page cartridge						
35S5704	MX511dhe+ tray	**Lexmark MX511dhe Laser MFP + tray**	$ 2,087	35.30%	$ 1,350.27	$ 59.60	$ 41.33	$ 32.49
		Network ready; Print, copy, scan, fax; Duplex standard; Print up to 45 ppm; 800 MHz Dual-core Processor; 512MB RAM; 160+GB hard disk; 4.3-inch color LCD touch screen; letter-size flatbed scanner; 1200 x 1200 dpi; 350 + 550 -sheet input; 150-sheet output; 100-sheet multipurpose feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 2,000 to 12,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 5,000-page cartridge						
Base Configuration								
		Lexmark CXx10x Color Multifunction Printer Series **Monthly payment includes installation, logistics, asset management, project management and training.**						
28D0600	CX410dte	**Lexmark CX410dte Laser MFP**	$ 1,284	16.11%	$ 1,077.13	$ 47.54	$ 32.97	$ 25.92
		Network ready; Print, copy, scan, fax; Duplex printing standard; Print up to 32 ppm; 800 MHz Dual-core Processor; 512MB RAM; 4.3-inch color LCD touch screen; letter-size flatbed scanner; 1200 x 1200 dpi; 900-sheet input; 150-sheet output; 50-sheet automatic document feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 800 to 6,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 1,400-page color and black cartridges						
26G0100	CX510de	**Lexmark CX510de Laser MFP**	$ 2,249	25.42%	$ 1,677.31	$ 74.04	$ 51.34	$ 40.36
		Network ready; Print, copy, scan, fax; Duplex standard; Print up to 32 ppm; 800 MHz Dual-core Processor; 1GBB RAM; 7-inch color LCD touch screen; letter-size flatbed scanner; 1200 x 1200 dpi; 250-sheet input; 150-sheet output; 50-sheet automatic document feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 1,500 to 7,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 4,000-page color cartridges and 8,000-page black cartridge						
28E0550	CX510dthe	**Lexmark CX510dthe Laser MFP**	$ 2,249	16.01%	$ 1,888.92	$ 83.72	$ 57.79	$ 45.09
		The network-ready Lexmark CX510dthe MFP with a color touch screen and a print speed as fast as 32 ppm with 2-sided printing lets you copy, scan and fax.						
38C0636	CX510x	**550 sheet drawer for CX510**	$ 227	30.00%	$ 159.00	$ 6.87	$ 4.68	$ 3.60
		Expand input capacity. Requires the 550-Sheet Duo Tray with 100-Sheet MPF.						

Make: Lexmark

Part Number	Model Applies to	Item Description	SRP	% disc. off SRP	State of FL Purchase Price	24 Month Term Costs	36 Month Term Costs	48 Month Term Costs
Base Configuration								
		Lexmark MXx10x B&W Multifunction Printer Series Monthly payment includes installation, logistics, asset management, project management and training.						
24T7401	*MX710de*	**Lexmark MX710de Multifunction Printer**	$ 3,141	41.28%	$ 1,844.39	$ 81.41	$ 56.46	$ 44.38
		Network ready; Print, copy, scan and fax; Duplex standard; Print up to 63 ppm; 800 MHz Dual-core Processor; 512MB RAM; 7.0-inch customizable e-Task touch screen; legal-size flatbed scanner; 1200 x 1200 dpi; 650-sheet input; 550-sheet output; 100-sheet multipurpose feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 5,000 to 25,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 10,00-page starter cartridge						
24T7412	*MX810dtfe*	**Lexmark MX810dtfe Multifunction Printer**	$ 5,341	43.88%	$ 2,997.52	$ 132.31	$ 91.75	$ 72.12
		Network ready; Print, copy, scan and fax; Duplex standard; Print up to 55 ppm; 800 MHz Dual-core Processor; 1GB RAM; 160+GB hard disk; 10.2-inch customizable e-Task touch screen; Staple finisher; Legal-size flatbed scanner; 1200 x 1200 dpi; 1,750-sheet input; 1,050-sheet output; 150-sheet multipurpose feeder; USB, Gigabit Ethernet; PostScript 3 and PCL 6 emulations; OCR software; 5,000 to 35,000 pages per month recommended; 1-Year onsite warranty; quiet and eco modes; ships with 25,000-page cartridge.						
24T7416	*MX810dxfe*	**Lexmark MX810dxfe Multifunction Printer**	$ 5,404	33.92%	$ 3,571.05	$ 148.95	$ 101.21	$ 77.78
		The Lexmark MX810dxfe MFP with a customizable e-Task touch screen, staple finisher, 2,750-sheet standard input, 1GB of standard memory and 320+GB hard disk provides print, copy, fax, scan and email functions						
24T7414	*MX810dtme*	**Lexmark MX810dtme Multifunction Printer**	$ 5,090	31.81%	$ 3,470.94	$ 144.21	$ 98.27	$ 75.51
		The Lexmark MX810dtme MFP with a customizable e-Task touch screen, 4-bin mailbox, 1,750-sheet standard input, 1GB of standard memory and 320+GB hard disk provides print, copy, fax, email and scan functions.						
24T7424	*MX811dtfe*	**Lexmark MX811dtfe Multifunction Printer**	$ 5,844	38.33%	$ 3,604.26	$ 150.48	$ 102.13	$ 78.49
		The Lexmark MX811dtfe MFP with a customizable e-Task touch screen, staple finisher, 1,750-sheet standard input, 1GB memory and 320+GB hard disk provides print, copy, fax, scan and email functions.						
24T7440	*MX812dxfe*	**Lexmark MX812dxfe Multifunction Printer**	$ 6,913	43.27%	$ 3,921.72	$ 175.87	$ 118.94	$ 93.13
		The Lexmark MX812dxfe MFP with a customizable e-Task touch screen, staple finisher, 2,750-sheet standard input, 1GB of standard memory and 320+GB hard disk provides print, copy, fax, scan and email functions.						
Base Configuration								
	CX82x	*Lexmark CX82x Color Multifunction Printer Series*						
		Monthly payment includes installation, logistics, asset management, project management and training.						
42K0010	*CX820de*	**CX820de Color Multifunction Printer**	$ 5,404	35.70%	$ 3,474.91	$ 153.20	$ 106.72	$ 83.70
		Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges						

Part Number	Model	Description	List $	Discount	$	$	$	$
42K0010	*CX820de + drawer*	CX820de Color Multifunction Printer with extra drawer	$ 6,159	28.10%	$ 4,428.17	$ 182.09	$ 126.42	$ 98.85

Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100- sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges

Part Number	Model	Description	List $	Discount	$	$	$	$
47K0012	*CX820dtfe*	CX820dtfe Color Multifunction Printer	$ 6,696	32.70%	$ 4,506.65	$ 199.04	$ 137.97	$ 107.73

Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 52 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100- sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75- sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges

Part Number	Model	Description	List $	Discount	$	$	$	$
42K0041, 42K1597	CX825dte	CX825dte Color Multifunction Printer with finisher	$ 8,477	31.15%	$ 5,836.50	$ 251.03	$ 170.10	$ 130.73

The Lexmark CX825dte color letter/A4 MFP combines print speed of up to 55 pages per minute, ease of use, professional color and standard input capacity of up to 1750 pages with available finishing options.

Part Number	Model	Description	List $	Discount	$	$	$	$
42K0041, 21K0237	CX825dte	CX825dte Color Multifunction Printer with 2200 Sheet Tray	$ 7,063	26.57%	$ 5,186.50	$ 222.94	$ 150.96	$ 116.02

The Lexmark CX825dte color letter/A4 MFP combines print speed of up to 55 pages per minute, ease of use, professional color and standard input capacity of up to 1750 pages with available finishing options.

Part Number	Model	Description	List $	Discount	$	$	$	$
42K0041, 42K1597, 2	CX825dte	CX825dte Color Multifunction Printer with finisher and 2200 Sheet Tray	$ 9,633	33.09%	$ 6,445.50	$ 277.34	$ 188.03	$ 144.52

The Lexmark CX825dte color letter/A4 MFP combines print speed of up to 55 pages per minute, ease of use, professional color and standard input capacity of up to 1750 pages with available finishing options.

Part Number	Model	Description	List $	Discount	$	$	$	$
42K0042	CX825dtfe	CX825dtfe Color Multifunction Printer	$ 6,976	31.81%	$ 4,756.65	$ 209.84	$ 145.33	$ 113.39

Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 55 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100- sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75- sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges

Part Number	Model	Description	List $	Discount	$	$	$	$
42K0072	CX860dtfe	CX860dtfe Color Multifunction Printer	$ 12,038	38.06%	$ 7,456.65	$ 326.50	$ 224.85	$ 174.51

Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 60 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100- sheet multipurpose feeder; 500-sheet output bin and 500 sheets in 5-bin mailbox; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges

Base Configuration

	CX9xx	*Lexmark CX9xx Color Multifunction Printer Series*						
		Monthly payment includes installation, logistics, asset management, project management and training.						
32C0200	CX921de	Lexmark CX921de Color MFP	$ 6,864	48.24%	$ 3,552.81	$ 166.45	$ 111.60	$ 89.67

Hard Disk Included in configuration
Recommended Monthly Page Volume3 4000 - 20000 pages
Maximum Monthly Duty Cycle: Up to4 200000 pages per month
Copying
Copy Speed: Up to2 Black: 35 cpm / Color: 35 cpm
Time to First Copy: As fast as Black: 6.6 seconds / Color: 7.9 seconds
Scanning
Scanner Type / ADF Scan Flatbed scanner with ADF / DADF (single pass Duplex)
A4/Ltr Duplex Scan Speed: Up to Black: 160 / 160 sides per minute / Color: 160 / 160 sides per minute
A4/Ltr Simplex Scan Speed: Up to Black: 80 / 80 sides per minute / Color: 80 / 80 sides per minute
Faxing
Modem Speed ITU T.30, V.34 Half-Duplex, 33.6 Kbps
Supplies6
Laser Cartridge Yields (up to)1 34,000-page Black High Yield Cartridge, 18,500-page Black Cartridge, 11,500-page Color (CMY) Cartridges, 34,000-page
Color
(CMY) High Yield Cartridges
Photoconductor Estimated Yield: Up to7 100000 Black / 90000 (CMY) pages, based on 3 average letter/A4-size pages per print job and ~ 5% coverage
Developer Unit(s) Estimated Yield: Up to7 600000 pages, based on 3 average letter/A4-size pages per print job and ~ 5% coverage
Cartridge(s) Shipping with Product1 6,000-page Colour (CMY) Toner Cartridges, 5,000-page Black
Toner Cartridge
18,500-page Black Toner Cartridge, 11,500-page Colour (CMY)
Toner Cartridges
Paper Handling

32C0202	CX923dte	Lexmark CX923dte MFP	$ 11,442	39.78%	$ 6,890.37	$ 318.64	$ 216.87	$ 170.23

Printing
Display Lexmark e-Task 10-inch class color touch screen
Print Speed: Up to5 Black: 55 ppm / Color: 55 ppm
Time to First Page: As fast as Black: 5 seconds / Color: 5 seconds
Print Resolution Black: 1200 x 1200 dpi, 2400 Image Quality / Color: 1200 x 1200 dpi, 2400 Image Quality
Memory Standard: 2048 MB / Maximum: 4096 MB
Hard Disk Included in configuration
Recommended Monthly Page Volume2 7000 - 50000 pages
Maximum Monthly Duty Cycle: Up to3 250000 pages per month
Copying
Copy Speed: Up to5 Black: 55 cpm / Color: 55 cpm
Time to First Copy: As fast as Black: 4.9 seconds / Color: 5.8 seconds Black:
Scanning
Scanner Type / ADF Scan Flatbed scanner with ADF / DADF (single pass Duplex)
A4/Ltr Duplex Scan Speed: Up to Black: 160 / 160 sides per minute / Color: 160 / 160 sides per minute
A4/Ltr Simplex Scan Speed: Up to Black: 80 / 80 sides per minute / Color: 80 / 80 sides per minute
Faxing
Modem Speed ITU T.30, V.34 Half-Duplex, 33.6 Kbps
Supplies7
Laser Cartridge Yields (up to)1 18,500-page Black Cartridge, 11,500-page Color (CMY) Cartridges, 34,000-page Black High Yield Cartridge, 34,000-page
Color (CMY) High
Yield Cartridges
Photoconductor Estimated Yield: Up to6 100000 Black / 90000 (CMY) pages, based on 3 average letter/A4-size pages per print job and ~ 5% coverage
Developer Unit(s) Estimated Yield:

32C0203	CX923dxe	Lexmark CX923dxe MFP	$ 11,823	36.23%	$ 7,539.82	$ 341.23	$ 235.69	$ 184.93

Printing
Display Lexmark e-Task 10-inch class color touch screen
Print Speed: Up to5 Black: 55 ppm / Color: 55 ppm
Time to First Page: As fast as Black: 5 seconds / Color: 5 seconds
Print Resolution Black: 1200 x 1200 dpi, 2400 Image Quality / Color: 1200 x 1200 dpi, 2400 Image Quality
Memory Standard: 2048 MB / Maximum: 4096 MB
Hard Disk Included in configuration
Recommended Monthly Page Volume2 7000 - 50000 pages
Maximum Monthly Duty Cycle: Up to3 250000 pages per month
Copying
Copy Speed: Up to5 Black: 55 cpm / Color: 55 cpm
Time to First Copy: As fast as Black: 4.9 seconds / Color: 5.8 seconds Black:
Scanning
Scanner Type / ADF Scan Flatbed scanner with ADF / DADF (single pass Duplex)
A4/Ltr Duplex Scan Speed: Up to Black: 160 / 160 sides per minute / Color: 160 / 160 sides per minute
A4/Ltr Simplex Scan Speed: Up to Black: 80 / 80 sides per minute / Color: 80 / 80 sides per minute
Faxing
Modem Speed ITU T.30, V.34 Half-Duplex, 33.6 Kbps
Supplies7
Laser Cartridge Yields (up to)1 18,500-page Black Cartridge, 11,500-page Color (CMY) Cartridges, 34,000-page Black High Yield Cartridge, 34,000-page
Color (CMY) High
Yield Cartridges
Photoconductor Estimated Yield: Up to6 100000 Black / 90000 (CMY) pages, based on 3 average letter/A4-size pages per print job and ~ 5% coverage

Item Description	Models Supported	SRP	% disc. off SRP	State of FL Purchase Price	24 Month Term Costs	36 Month Term Costs	48 Month Term Costs
550-Sheet Tray	CS820, CX820, CX825, CX860	$ 388.57	36.95%	$ 245.00	$ 10.59	$ 7.22	$ 5.55
2200-Sheet Tray	CS820, CX820, CX825, CX860	$ 1,155.71	35.19%	$ 749.00	$ 32.36	$ 22.06	$ 16.96
X95x booklet finisher	X950, X952, X954	$ 3,655.71	30.00%	$ 2,559.00	$ 112.95	$ 78.33	$ 57.94
X95x standard finisher	X950, X952, X954	$ 2,284.29	30.00%	$ 1,599.00	$ 69.09	$ 47.09	$ 36.20
CS/CX820 Staple Finisher	CS820, CX820	$ 448.57	35.57%	$ 289.00	$ 12.49	$ 8.51	$ 6.54
CX825/CX860 Staple Finisher	CX825, CX860	$ 448.57	35.57%	$ 289.00	$ 12.49	$ 8.51	$ 6.54
Multiposition Staple, Hole Punch Finisher LV	CX825, CX860	$ 2,570.00	37.00%	$ 1,619.10	$ 69.96	$ 47.68	$ 36.66
Multiposition Staple, Hole Punch Finisher (Tall) LV	CX825, CX860	$ 2,570.00	37.00%	$ 1,619.10	$ 69.96	$ 47.68	$ 36.66
3-Pack Finisher Staples	CS820, CX820, CX825, CX860	$ 107.55	37.49%	$ 67.23	N/A	N/A	N/A
Lexmark MarkNet 8360 802.11b/g/n/a Wireless Print Server plus Bluetooth, NFC, Dual Band	CS820, CX820, CX825, CX860	$ 255.71	35.47%	$ 165.00	$ 7.13	$ 4.86	$ 3.74
3000-Sheet Tray	CX92x, MX91x, CS92x, MS92x	$ 1,827.14	39.85%	$ 1,099.00	$ 47.72	$ 32.57	$ 25.05
MS911, MX91x Booklet Finisher (3-Hole)	CX92x, MX91x, CS92x, MS92x	$ 4,570.00	44.00%	$ 2,559.00	$ 111.12	$ 75.85	$ 58.33
MS911, MX91x Staple Punch Finisher (3-Hole)	CX92x, MX91x, CS92x, MS92x	$ 3,655.71	56.26%	$ 1,599.00	$ 69.44	$ 47.39	$ 36.45

Part Number	Product	MSRP	State Purchase	Notes	Discount rate	40% off SRP
	Print Release (/device)	$250.00	$150.00	Annual		
	Print Release SaaS /user 25-99	$3.00	$2.10	Monthly		
	Print Release SaaS /user 100-499	$2.70	$1.90	Monthly		
	Print Release SaaS /user 500-2499	$2.40	$1.70	Monthly		
	Print Release SaaS /user 2500+	$2.25	$1.60	Monthly		
	Testing & Grading Standard (/device)	$3,400.00	$2,040.00	Discounts for more than 15 devices available		
	Card reader (/device)	$125.00	$75.00	10 device minimum		
	Usage/Quota tracking (/device)	$125.00	$75.00	10 device minimum		
	Workgroup OCR (/device)	$500.00	$300.00	10 device minimum		
	Physician Order Queue & View			25 Nursing Station minimum		
	--Server (/server)	$8,300.00	$4,980.00			
	--Pharmacy Workstation (/workstation)	$1,350.00	$810.00			
	--Nursing Station (/workstation)	$600.00	$360.00			
	--Capture & Route (/device)	$600.00	$360.00	25 device minimum, $4844 one-time Professional Services fee		
	Scan to Network Premium (/device)	$675.00	$405.00			
	Barcode Discovery (/config)	$675.00	$405.00	Required one time for each MFP that will be used to create barcode templates		
	Downtime reporting (/device)	$375.00	$225.00			
	TEA (/device)	$375.00	$225.00	15 device minimum		
	Sharepoint Integration (/device)	$375.00	$225.00	Requires customer to have Sharepoint 2007 (or above) installed		
	Hosted Applications (SaaS)					
	--Testing and Grading (hosted)	$600.00	$360.00	10 device minimum $1000/device install		
	Perceptive Image Now					
	--25-99 Seats (/seat)	$3,600.00	$2,160.00			
	--100-299 Seats (/seat)	$2,925.00	$1,755.00			
	--300-599 Seats (/seat)	$3,975.00	$2,385.00			
	--600-999 Seats (/seat)	$2,250.00	$1,350.00			
	--1000+ Seats (/seat)	$1,800.00	$1,080.00			
	-- 1 Seat ImageNow/WebNow combo Concurrent	$4,500.00	$2,700.00			
	-- 1 Seat ImageNow Client Concurrent License	$4,000.00	$2,400.00			
	-- 1 Seat WebNow License	$4,000.00	$2,400.00			
	-- 1 Seat CaptureNow Adrenaline License	$2,500.00	$1,495.00			
	-- 1 Seat Interact for Lexmark License	$1,000.00	$600.00			
	ImageNow Server	$0.00				
	--1-99 Users	$18,300.00	$11,000.00			
	--100-599 Users	$35,000.00	$21,000.00			
	-- 600+ Users	$52,000.00	$31,000.00			
	ImageNow Enterprise Server					
	--1-99 Users	$25,850.00	$15,500.00			
	--100-599 Users	$40,850.00	$24,500.00			
	--600+ Users	$55,900.00	$33,500.00			
	Perceptive Enterprise Search Production Server	$ 73,400.00	44000			
	Perceptive Enterprise Search Test Server	$ 26,675.00	16000			

⏱ Solutions SMSA = 20% per year

⏱ The solutions priced above are based on standard Lexmark offerings. If custom workflow solutions or modifications are required to adapt to the customer's environment, additional Professional Services expenses will be incurred.

⏱ All solutions priced above are compatible only with solution-capable Lexmark devices.

⏱ Typical lead-time for onsite installation services for the above solutions is 2-4 weeks. More precise scheduling will be provided as part of the project deployment process and will be dependent upon timing with regard to other ongoing Lexmark projects.

⏱ Volume discounts may apply for large device deployments of the above priced solutions. These will be quoted, as needed.

⏱ Custom workflow solutions, beyond those priced above, may be available if required. Pricing and scope can be discussed with your Lexmark account manager.

⏱ Some of the solutions above are server-based solutions and require customerprovided server hardware.

⏱ For the embedded applications, each device will be required to have at least 256 MB memory installed.

⏱ Solutions priced above include one year of Annual Maintenance and Support (AM&S), excluding the SaaS solutions. AM&S can be renewed annually at a rate that will be quoted with your initial purchase.

Please use this worksheet to list, describe and provide pricing for value-added services proposed

Event Category	Not Included in Quotes	MSRP	% Discount	State of Florida Price
PROFESSIONAL SERVICES Hourly rates including Systems Engineer Training, Consulting/Assessment hours	Travel and Living Expenses to be quoted at time of request	$ 175	29%	$ 125