

## **Ivanti (formerly Wavelink) Brazil Price List Effective October 2019**

**Prices in BRL**

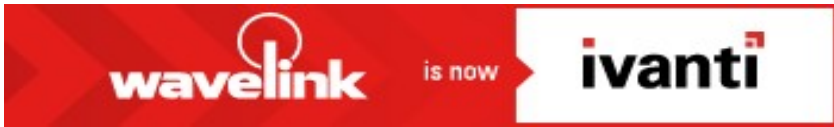
Gomob.me is the Official Ivanti Wavelink Distributor in Brazil

All pricing contained in this document is subject to change by Gomob.me/Ivanti.

Please refer to the "Ordering Guide" for specific instructions and policies on placing orders with Gomob.me

**gomob.me**

**ivanti**

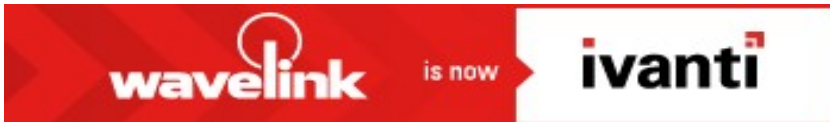


**Client Server Developer Products**

Ivanti Studio™, powered by Wavelink, is a comprehensive application development solution enabling the creation and deployment of powerful enterprise wireless applications. Studio includes libraries for development in JAVA and COM-based languages for the development for applications in constantly connected network environments, an administrative server, and device-side thin client software. Studio is licensed based upon the number of total devices utilizing the Studio application.

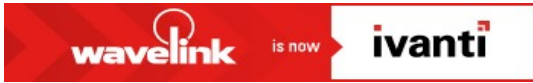
**Brazil List Price (BRL)**

		Cliente Final	Custo Revenda	Cliente Final faturamento minimo
<b>Studio 5.0</b>				
110-LI-STSS50	Studio Server (includes 1 client license) <sup>1,2</sup>	1.112	944,78	1.022,58
110-MA-STSS50	Studio Server (includes 1 client license) - Annual Maintenance <sup>3</sup>	222	188,96	204,52
110-MA-STSS53	Studio Server (includes 1 client license) - Annual Maintenance (3 Years) <sup>3</sup>	646	549,44	594,69
110-LI-STSU50	Studio Client - 1 Additional User	1.112	944,78	1.022,58
110-MA-STSU50	Studio Client - 1 Additional User - Annual Maintenance <sup>3</sup>	222	188,96	204,52
110-MA-STSU53	Studio Client - 1 Additional User - Annual Maintenance (3 Years) <sup>3</sup>	646	549,44	594,69
<b>Studio COM</b>				
110-LI-STCS30	Studio COM Server (includes 1 client license) <sup>1,2</sup>	1.112	944,78	1.022,58
110-MA-STCS30	Studio COM Server (includes 1 client license) - Annual Maintenance <sup>3</sup>	222	188,96	204,52
110-MA-STCS33	Studio COM Server (includes 1 client license) - Annual Maintenance (3 Years) <sup>3</sup>	646	549,44	594,69
110-LI-STCU30	Studio COM Client - 1 Additional User	1.112	944,78	1.022,58
110-MA-STCU30	Studio COM Client - 1 Additional User - Annual Maintenance <sup>3</sup>	222	188,96	204,52
110-MA-STCU33	Studio COM Client - 1 Additional User - Annual Maintenance (3 Years) <sup>3</sup>	646	549,44	594,69
<b>Studio COM Upgrades (from v3.x to COM)</b>				
110-LI-STCSUP	Studio COM Server (includes 1 client license) Upgrade	556	472,39	511,29
110-LI-STCUUP	Studio COM Client - 1 Additional User Upgrade	556	472,39	511,29
<b>Studio COM Transfer (from one device type to another)</b>				
110-LI-STCUTR	Studio COM Client - 1 User Transfer <sup>4</sup>	723	614,13	664,70
110-LI-STCUTM	Studio COM Client - 1 User Transfer (maintained customers) <sup>4</sup>	500	425,17	460,18



**ORDERING NOTES:**

- 1) Order one Studio COM Server per server deployed.
- 2) Studio COM server and device client software must be downloaded and installed separately.
- 3) Annual fee and contract allows unlimited phone support and access to product updates and upgrades. If a customer purchases Ivanti software and does not purchase a Maintenance Plan within 12 months of the initial purchase, the customer must purchase an "Upgrade" to receive phone support or product updates/upgrades.
- 4) Available for all orders where a previously purchased Studio client license is being transferred to a new device type. A new device type is defined as either: a) from a different manufacturer; b) outside the original device series; c) different operating system (OS).



**Emulation, WIB, and Mobile Enterprise Application Platform (MEAP) Products**

Compatible with and recommended by all leading Supply Chain Management (SCM) systems, Ivanti makes it easy to access and update information on these systems through Terminal Emulation and browser-based clients available for major mobile operating systems, including Android, iOS, and Windows Mobile/CE. Mobile enablement without modification to your enterprise systems accelerates deployment and minimizes the costs, risks, and effort involved in implementation. Ivanti Emulation solutions provide the most comprehensive solution for accessing and managing connections to applications resident on host systems using 5250, 3270, VT and HP emulation. Emulators consist of client side software which can be ordered by the device model and emulation package below.

Ivanti Velocity, powered by Wavelink, lets customers bring their existing telnet and web apps to the Android platform. Listed here as "Velocity TE" and "Velocity Web", the Velocity framework enables telnet modernization and Android browser solutions, respectively.

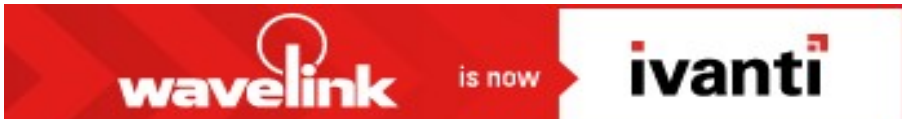
Emulation solution can be enhanced using Ivanti ConnectPro, powered by Wavelink, at no additional charge. ConnectPro allows for session management and connection failover support, so that the clients never drop a connection to the host system.

Ivanti Industrial Browser, Velocity CE (CE/WM), and Velocity Web (Android) are device-independent solutions that are ideal for any user who is migrating an existing emulation application, and those looking at implementing brand new Web based applications.

Ivanti Part #	Description	Brazil List Price (BRL)		
		Cliente Final	Custo Revenda	Cliente Final faturamento minimo
<b>Telnet Clients</b> <sup>1,2,3</sup>				
120-LI-GENTN4	Wavelink TN Client - 4-in-1	1568	1.332,38	1.442,10
120-MA-GENTN4	Wavelink TN Client - 4-in-1 - Annual Maintenance	314	266,48	288,42
120-MA-GENT43	Wavelink TN Client - 4-in-1 - Annual Maintenance (3 Years)	912	775,46	839,32
120-LI-GENTN2	Wavelink TN Client - 2-in-1	941	799,43	865,26
120-MA-GENTN2	Wavelink TN Client - 2-in-1 - Annual Maintenance	188	159,89	173,05
120-MA-GENT23	Wavelink TN Client - 2-in-1 - Annual Maintenance (3 Years)	547	465,12	503,42
<b>Industrial Browser</b> <sup>1,2,4,5</sup>				
120-LI-WIBST0	Wavelink Industrial Browser	393	334,31	361,84
120-MA-WIBST0	Wavelink Industrial Browser - Annual Maintenance	79	66,85	72,36
120-MA-WIBST3	Wavelink Industrial Browser - Annual Maintenance (3 Years)	229	194,78	210,82
<b>Velocity (Telnet Hosts)</b> <sup>1,2,6</sup>				
140-LI-VELOCTE	Wavelink Velocity TE Client License	941	799,43	865,26
140-MA-VELOCTE	Wavelink Velocity TE Client Annual Maint	188	159,89	173,05
140-MA-VELOC3TE	Wavelink Velocity TE Client 3 Year Maint	548	465,38	503,70
<b>Velocity (Web Hosts)</b> <sup>6</sup>				
160-LI-VELOCWEB	Wavelink Velocity Web License	621	528,11	571,60
160-MA-VELOCWEB	Wavelink Velocity Web Maintenance 1 Yr	124	105,61	114,31
160-MA-VELOCWEB3	Wavelink Velocity Web Maintenance 3 Yr	362	307,36	332,67
<b>VelocityCE</b> <sup>1,2</sup>				
140-LI-VELOCC	Wavelink VelocityCE Client	941	799,43	865,26
140-MA-VELOCC	Wavelink VelocityCE Client - Annual Maintenance	188	159,89	173,05
140-MA-VELOC3	Wavelink VelocityCE Client - Annual Maintenance (3 Years)	548	465,38	503,70

**ORDERING NOTES:**

- Emulators consist of client side software only. Emulators can be purchased in either a 2-in-1 package (includes choice of 5250/3270 or VT/HP) or a 4-in-1 package (includes 5250/3270/VT/HP all in one emulator). Customers can select their specific 2-in-1 emulator post purchase at the time of registration.
- Annual fee and contract allows unlimited phone support and access to product updates and upgrades. If a customer purchases Ivanti software and does not purchase a Maintenance Plan within 12 months of the initial purchase, the customer must purchase an "Upgrade" to receive phone support or product updates/upgrades.
- See a list of supported manufacturers at <http://www.wavelink.com/download/main.aspx>
- Industrial Browser is available for telnet version 6.0 and newer
- Industrial Browser is available for Windows Mobile and CE Devices only
- Velocity TE and Velocity Web are for Android Devices Only



**Device Management Products**

Help workers keep up with customer pressure for faster delivery. Using Avalanche for MDM, your mobile devices are ready for today’s and tomorrow’s business demands. Whether scanners in the warehouse, or tablets on the retail floor, Avalanche helps maintain control of your most critical mobile deployments – keeping them secure, available, and accessible.

		<b>Brazil List Price (BRL)</b>		
		<b>Cliente Final</b>	<b>Custo Revenda</b>	<b>Cliente Final faturamento o minimo</b>
<b>Avalanche Device Management Licenses</b>				
310-LI-AVH1AD	Avalanche - 1 Mobile Device Management License	285	242	262
310-MA-AVH1AD	Avalanche - 1 Mobile Device Management License - Annual Maintenance <sup>1</sup>	57	48	52
310-MA-AVH1A3	Avalanche - 1 Mobile Device Management License - Annual Maintenance (3 Years) <sup>1</sup>	166	141	153
<b>Avalanche Tablet and Smartphone Management Licenses<sup>2</sup></b>				
320-LI-SDAVDM	Avalanche Smartphone Management License	285	242	262
320-MA-SDAVDM	Avalanche Smartphone Management License - Annual Maintenance	57	48	52
320-MA-SDAVDM3	Avalanche Smartphone Management License - Annual Maintenance (3 Years)	166	141	153
<b>Smart Remote Control</b>				
310-LI-SMRC	Smart Device Remote Control License	114	97	105
310-MA-SMRC	Smart Device Remote Control Annual Maintenance	23	19	21
310-MA-SMRC3	Smart Device Remote Control Annual Maintenance (3 Years)	67	57	61
310-LI-SMRCADD	Smart Device Remote Control Addon License <sup>3</sup>	57	48	52
310-MA-SMRCADD	Smart Device Remote Control Addon Maintenance <sup>3</sup>	11	10	10
310-MA-SMRCAD3	Smart Device Remote Control Addon Maintenance (3 Years) <sup>3</sup>	33	28	30

**Avalanche Remote Control**

With the Avalanche Remote Control plug-in, an administrator can now remotely diagnose and remedy both applications and device settings, or simply provide assisted guidance for an end-user. This reduces mobile device down-time and increases end-user productivity.

310-LI-AVRC10	Avalanche Remote Control Add-on Solution	114	97	105
310-MA-AVRC10	Avalanche Remote Control Add-on Solution - Annual Maintenance <sup>1</sup>	23	19	21
310-MA-AVRC13	Avalanche Remote Control Add-on Solution - Annual Maintenance (3 Years) <sup>1</sup>	67	57	61

#### **Avalanche & Avalanche Remote Control Combo**

310-LI-AVAVRC	Avalanche & Avalanche Remote Control Add-on Solution	342	291	315
310-MA-AVAVRC	Avalanche & Avalanche Remote Control Add-on Solution Add-on Solution - Annual Maintenance <sup>1</sup>	68	58	63
310-MA-AVAVR3	Avalanche & Avalanche Remote Control Add-on Solution Add-on Solution - Annual Maintenance (3 Years) <sup>1</sup>	199	169	183

#### **Avalanche SecurePlus (Formerly CE Secure)**

SecurePlus is a plug-in to Avalanche that provides advanced user authentication and security on Windows CE mobile devices. With SecurePlus, administrators can reduce the risk that a lost or stolen mobile device will be used to compromise an organization's critical systems and data.

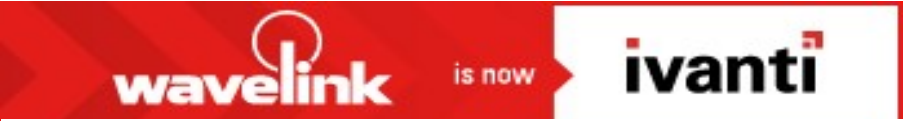
310-LI-AVCE10	Avalanche SecurePlus Add-on Solution	114,00	97	105
310-MA-AVCE10	Avalanche SecurePlus Add-on Solution - Annual Maintenance <sup>1</sup>	22,80	19	21
310-MA-AVCE13	Avalanche SecurePlus Add-on Solution - Annual Maintenance (3 Years) <sup>1</sup>	66,70	57	61

#### **Avalanche Remote Control & SecurePlus (Formerly CE Secure) Combo**

310-LI-AVRCCS	Avalanche Remote Control & SecurePlus Combo Add-on Solution	171,00	145	157
310-MA-AVRCCS	Avalanche Remote Control & SecurePlus Combo Add-on Solution - Annual Maintenance <sup>1</sup>	34,20	29	31
310-MA-AVRCC3	Avalanche Remote Control & SecurePlus Combo Add-on Solution - Annual Maintenance (3 Years) <sup>1</sup>	99,20	84	91

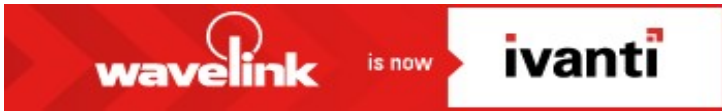
#### **Certificate Manager**

310-LI-CERTMA	Certificate Manager Add-on Solution for Avalanche (includes 250 SecurePlus licenses) <sup>4</sup>	57.000,00	48.450	52.440
310-MA-CERTMA	Certificate Manager Add-on Solution for Avalanche (includes 250 SecurePlus licenses) - Annual Maintenance	11.400,00	9.690	10.488
310-MA-CERTM3	Certificate Manager Add-on Solution for Avalanche (includes 250 SecurePlus licenses) - Annual Maintenance (3 Years)	33.174,00	28.198	30.520
310-LI-CERTAD	Certificate Manager Additional SecurePlus Extension License (for existing Certificate Manager customers)	171,00	145	157
310-MA-CERTAD	Certificate Manager Additional SecurePlus Extension License (for existing Certificate Manager customers) - Annual Maintenance	34,20	29	31
310-MA-CERTA3	Certificate Manager Additional SecurePlus Extension License (for existing Certificate Manager customers) - Annual Maintenance (3 Years)	99,20	84	91



**ORDERING NOTES:**

- 1) Annual fee and contract allows unlimited phone support and access to product updates and upgrades. If a customer purchases Ivanti software and does not purchase a Maintenance Plan within 12 months of the initial purchase, the customer must purchase an "Upgrade" to receive phone support or product updates/upgrades.
- 2) For on-premise installs. Contact your Sales Rep for more information.
- 3) The Addon license and maintenance can only be used when purchasing an Avalanche license at the same time. If purchasing remote control as a standalone product the regular SKU should be used.
- 4) Requires Device to have Fusion-based radio



**Xtraction**

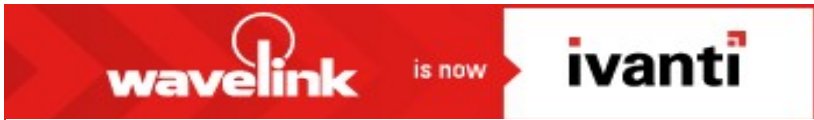
Operations teams everywhere struggle to measure and communicate metrics around business performance. Enable IT and non-technical staff to create and view interactive reports and dashboards, easily pulling data from Avalanche and other data sources in a single view without coding. Instantly gain insights about your device population, device activity, and more.

Ivanti Part #	Description	Brazil List Price (BRL)		
		Cliente Final	Custo Revenda	Cliente Final faturamento minimo
<b>Xtraction Server and Analysts</b>				
WL-XTRRPTSVR-L	Wavelink Xtraction Reporting Server Bundle License	57.000	48.450	52.440
WL-XTRRPTSVR-M	Wavelink Xtraction Reporting Server Bundle Maintenance 1 Year	11.400	9.690	10.488
WL-XTRRPTSVR-M3	Wavelink Xtraction Reporting Server Bundle Maintenance 3 Year	33.060	28.101	30.415
WL-XTRANALYST-L	Xtraction Analyst - Wavelink - License	28.500	24.225	26.220
WL-XTRANALYST-M	Xtraction Analyst - Wavelink - Maintenance (1 Year)	5.700	4.845	5.244
WL-XTRANALYST-M3	Xtraction Analyst - Wavelink - Maintenance (3 Years)	16.587	14.099	15.260
WL-XTRENTSVR-L	Xtraction Enterprise Server - Wavelink - License	199.500	169.575	183.540
WL-XTRENTSVR-M	Xtraction Enterprise Server - Wavelink - Maintenance (1 Year)	39.900	33.915	36.708
WL-XTRENTSVR-M3	Xtraction Enterprise Server - Wavelink - Maintenance (3 Years)	116.109	98.693	106.820
<b>Xtraction 3rd-Party Connectors</b>				
WL-XTRCWL-L	Xtraction Connector - Wavelink Avalanche - License <sup>2</sup>	171.000,00	145.350	157.320
WL-XTRCWL-M	Xtraction Connector - Wavelink Avalanche - Maintenance (1 Year)	37.620,00	31.977	34.610
WL-XTRCWL-M3	Xtraction Connector - Wavelink Avalanche - Maintenance (3 Years)	109.474,20	93.053	100.716
WL-XTRCSN-L	Xtraction Connector - ServiceNow - Wavelink License	342.000,00	290.700	314.640
WL-XTRCSN-M	Xtraction Connector - ServiceNow - Wavelink Maintenance (1 Year)	75.240,00	63.954	69.221
WL-XTRCSN-M3	Xtraction Connector - ServiceNow - Wavelink Maintenance (3 Years)	218.948,40	186.106	201.433

**ORDERING NOTES:**

- 1) Annual Maintenance must be purchased with base license.
- 2) Avalanche Connector is included in the Xtraction Reporting Server Bundle





**Voice Applications**

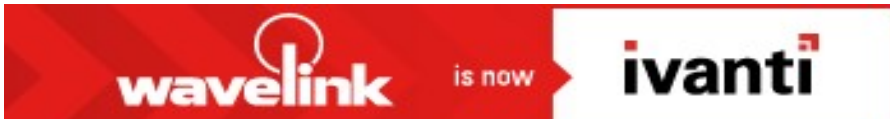
There's constant pressure to ship orders faster, and little time for big warehouse IT projects. Speakeasy voice-enables the telnet and browser apps organizations have already optimized, helping workers fulfill orders even faster. Voice compliments barcode data capture to speed picking tasks and more, while keeping workers in motion, so they accomplish more each shift. Add Speakeasy to existing mobile deployments, or introduce along with the latest generation of Android mobile computers through Velocity. Implementation is fast – as little as 30 days. Customers can increase perfect order rates and realize bottom line improvements in as little as three months.

Ivanti Supply Chain Partners are required to obtain Speakeasy certification. Certified Partners receive specific skills that greatly enhance their ability to quickly integrate Speakeasy into software applications and optimize process and applications. Certification enables the sale of customer specific professional services and opens the door to larger revenue opportunities for partners. Partners benefit by learning more about the product, creating optimized implementations and using best practices while protecting the good image of the product from non-standard implementations.

Ivanti Part #	Description	Brazil List Price (BRL)		
		Cliente Final	Custo Revenda	Cliente Final faturamento minimo
<b>Voice Plug-in</b>				
130-LI-VPTNAD	Wavelink Speakeasy Voice Plug-in/Run-time <sup>1,2,5</sup>	3414	2902,155	3141,156
130-MA-VPTNAD	Wavelink Speakeasy Voice Plug-in/Run-time - Annual Maintenance	683	580,4225	628,222
130-MA-VPTNA3	Wavelink Speakeasy Voice Plug-in/Run-time - Annual Maintenance (3 Years)	1946	1654,2275	1790,458
130-LI-VELVO	Speakeasy for Velocity License <sup>6</sup>	5124	4355,655	4714,356
130-MA-VELVO	Speakeasy for Velocity Maintenance	1026	872,1	943,92
130-MA-VELVO3	Speakeasy for Velocity Maintenance (3 Years)	2907	2470,95	2674,44
<b>Speakeasy Reseller Certification</b>				
TRNG-WL-SPK	Speakeasy Reseller Certification <sup>3,4</sup>	Call for Pricing and Availability		

**ORDERING NOTES:**

- 1) Run-time client for all Speakeasy products (Studio, SDK, WIB, TE)
- 2) Annual Maintenance must be purchased along with base license.
- 3) For information on becoming a Certified Speakeasy Reseller, please contact us at supplychainsales@ivanti.com
- 4) Speakeasy Reseller Certification is not eligible for Partner discounts.
- 5) Wavelink Speakeasy is for Windows Mobile and CE devices
- 6) Wavelink for Velocity is an add on for Wavelink Velocity and Zebra All-Touch TE and runs on Android



**Professional Service Products**

Ivanti Certified Professional Services offer expert installation and training of all Ivanti Supply Chain products. Certified Professional Services are available in standard packages for installation, configuration, and/or training for Ivanti's popular applications, Avalanche™ and Speakeasy™. Customizable packages are also available to fit any customers unique Wavelink solution needs.

Ivanti Part #	Description	International List Price (BRL)
<b>Consulting Services</b> <sup>1</sup>		
SVCS-WL	General Wavelink Consulting - Daily Rate	Call for Pricing and Availability
TRNG-PVT-WL	General Private Training - Daily Rate	Call for Pricing and Availability
TRNG-WL-SPK	Speakeasy Reseller Certification	Call for Pricing and Availability
SVCS-T-E-WL	Travel and Expenses Daily Rate - Wavelink	Call for Pricing and Availability
SVCS-TRM-WL	Technical Relationship Manager - Premier TRM	Call for Pricing and Availability
SVCS-SUPT-24X7	24-Hour Phone Support - Valid for one year from date of purchase	Call for Pricing and Availability

**ORDERING NOTES:**

- 1) Travel and Expenses are to be paid in addition to the costs listed.
- 2) For a Statement of Work please call your Sales Representative or your Professional Services Manager