



Membership Directory 2022



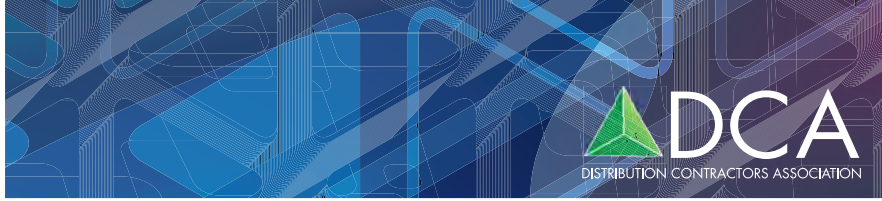
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Contents

President’s Message..... 2
 Statement of Purpose..... 4
 Historical Information 6
 2022 Convention Information 6
 Annual Conventions..... 8
 Honorary Members 8
 Association Officers..... 10
 Association Directors 12
 DCA Presidents 14
 DCA Associate Member Directors..... 14
 Working Committees..... 18
 Standing Committees 20
 Special Committees..... 22
 DCA Advancement Fund..... 26
 LIUNA-DCA Trust 26
 UA-DCA Trust 27
 DCA Overview..... 28
 Industry Partners..... 30
 Contractor Members..... 33
 Associate Members..... 99
 Advertiser Index 159
 SAles Representatives..... 159
 Membership Application..... 160

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Published by:
Gulf Energy[®]

Publisher of: *Underground Construction, Gas Utility, Pipeline & Gas Journal, Pipeline News, Hydrocarbon Processing, Gas Processing, World Oil and Petroleum Economist*

Editor-In-Chief: Robert Carpenter
Art Director: Sheri Biscardi
Project Manager: Jenna Rutan
Advertising Sales: See page XXX.

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President's Message

Advocate for the industry for over 60 years



I am pleased to provide you this copy of the DCA 2022 Membership Directory. I hope you will find the directory a handy reference and a reliable list of professional utility, directional drilling and gas distribution contractors. I also hope you will use it as a reference of the major manufacturers and service providers in our industry.

Our mission, as quality contractors and associates, is to work together to deliver superior value to the natural gas and underground utility industry – today and in the future – as we have done since our founding in 1961. DCA encourages the healthy exchange of industry information between member contractors and suppliers.

In addition, we seek to provide the public a reasonable assurance of the skill, integrity, safety and responsibility of member contractors. DCA remains focused on superior craftsmanship and unparalleled professionalism. DCA members will continue their commitment to progress and I am confident our members will lead the way in the use of the latest techniques, equipment and technology. Our goal is to remain on the cutting edge of utility construction and directional drilling in this vibrant and changing industry.

We hope the DCA 2022 Membership Directory is your "go to" listing when you select contractors, equipment and services.

We owe a debt of gratitude to Gulf Energy Information for their time and efforts in producing the 2022 DCA Membership Directory.

Ben Nelson
2020-21 DCA President
Michels Pacific Energy Inc.
San Jose, California

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Success Starts with DCA

Membership in the Distribution Contractors Association is your link to success in the gas distribution and underground utility industry. DCA maintains the reputation of a tight-knit family. DCA is a network of the best in the business, union and non-union contractors, suppliers and providers, gas distribution and other utilities. It is a gathering of quality contractors and associates working together to deliver superior value to the natural gas and underground utility industry. As such, DCA helps its members to efficiently transform their business, educate their employees on business and safety and leave a lasting and memorable impact on the industry. Through its

programs, committees and organized events, DCA offers its members professional recognition and the opportunity to serve the underground construction industry.

DCA is committed to the highest standards of excellence and leadership. It is the vital link that keeps members informed, efficient, safe and productive. Success starts with DCA.

When DCA was founded in 1961, a list of purposes was defined in its bylaws that holds true today as it did when first written.

These bylaws direct the Association to:

- (a) enhance the proficiency and professionalism of members through the exchange of information.
- (b) make membership in the Association a reasonable assurance to the public, of the skill, integrity and responsibility of its members.
- (c) maintain the standards of the distribution construction business at the level necessitated by its professional character, and to establish members of the Association in the public mind as contractors who fulfill obligations in good faith.
- (d) promote cordial and cooperative relations among individuals and firms engaged in the construction of distribution pipeline, cable and duct systems.
- (e) encourage efficiency among distribution contractors and their employees, and to promote good employee and labor relationships.
- (f) establish and promote Association standards to benefit the industry and, whenever possible, strive to influence regulations and events affecting the industry.
- (g) seek correction of injurious, discriminatory and unfair business methods practiced on or against distribution contractors.
- (h) eliminate as far as possible the occurrence of injury and death to employees of distribution construction firms.



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Distribution Contractors Association

The Distribution Contractors Association was formed in 1961 to facilitate the exchange of information related to the construction and maintenance of distribution pipeline, cable and duct systems throughout the United States.

The highly technical and sometimes hazardous nature of the industry precipitated the formation of DCA and fosters its ongoing role today to promote the safety, efficiency and credibility of DCA member companies.

The domain of DCA's Contractor Members is within city gates, where the final link for pipeline,

cable and duct systems is made to individual residences and industrial complexes. Associate membership in DCA is available to those organizations that provide equipment and services to the industry.

Through its annual convention, mid year meeting, multiple publications and website, DCA members are kept up-to-date on environmental issues, labor relations and technological advancements. In addition, DCA members provide expert testimony to regulatory agencies, government organizations and consumer groups on the nature of the distribution construction industry.

61st Annual Convention



February 17-22, 2022

Arizona Biltmore, Phoenix

DCA Members and guests will be able to relax, reconnect with other members and learn about the latest trends and developments affecting the distribution construction industry at the 61st Annual Convention, February 17-22, 2022. For almost a century, The Arizona Biltmore has stood as an Arizona landmark and one of the world's most recognized resorts for its Frank Lloyd Wright architectural style, intuitive hospitality, and storied history, all topped with a generous splash of old Hollywood glamour.

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Annual Conventions

60th 2021	Orlando, Florida	39th 2000	St. Thomas, U.S. Virgin Islands	22nd 1983	Coronado, California
59th 2020	Boca Raton, Florida	38th 1999	Coronado Bay, California	21st 1982	Miami Beach, Florida
58th 2019	Nassau, Bahamas	37th 1998	Waikoloa, Hawaii	20th 1981	Scottsdale, Arizona
57th 2018	Dana Point, California	36th 1997	Indian Wells, California	19th 1980	Miami Beach, Florida
56th 2017	Maui, Hawaii	35th 1996	Lake Buena Vista, Florida	18th 1979	Newport Beach, California
55th 2016	Naples, Florida	34th 1995	Las Croabas, Puerto Rico	17th 1978	Las Vegas, Nevada
54th 2015	New Orleans, Louisiana	33rd 1994	Waikoloa, Hawaii	16th 1977	Key Biscayne, Florida
53rd 2014	Cancun, Mexico	32nd 1993	Carlsbad, California	15th 1976	Marco Island, Florida
52nd 2013	Miami Beach, Florida	31st 1992	Palm Beach Gardens, Florida	14th 1975	Key Biscayne, Florida
51st 2012	Kohala Coast, Hawaii	30th 1991	Tucson, Arizona	13th 1974	Key Biscayne, Florida
50th 2011	Fajardo, Puerto Rico	29th 1990	Maui, Hawaii	12th 1973	Las Vegas, Nevada
49th 2010	Los Cabos, Mexico	28th 1989	Lake Buena Vista, Florida	11th 1972	Honolulu, Hawaii
48th 2009	Maui, Hawaii	27th 1988	Scottsdale, Arizona	10th 1971	Coronado, California
47th 2008	Indian Wells, California	26th 1987	Palm Springs, California	9th 1970	Freeport, Grand Bahama
46th 2007	Paradise Island, The Bahamas	25th 1986	Palm Springs, California	8th 1969	Freeport, Grand Bahama
45th 2006	Maui, Hawaii	24th 1985	San Antonio, Texas	7th 1968	Las Vegas, Nevada
44th 2005	Lake Buena Vista, Florida	23rd 1984	Scottsdale, Arizona	6th 1967	Coronado, California
43rd 2004	Scottsdale, Arizona			5th 1966	Phoenix, Arizona
42nd 2003	Ft. Myers, Florida			4th 1965	New Orleans, Louisiana
41st 2002	Kauai, Hawaii			3rd 1964	Denver, Colorado
40th 2001	Palm Springs, California			2nd 1963	St. Louis, Missouri
				1st 1962	Kansas City, Missouri

Honorary Members

2020	Christian J. Brahler	TT Technologies Inc.
2015	Jack L. Gabrielse	Gabrielse Services LLC
2015	Kenneth M. Gabrielse	Assurance Underground Energy Consulting
2013	David A. Nelson	Pilchuck Contractors, Inc.
2010	Dennis J. Kennedy	Distribution Contractors Association
2009	Edwin Malzahn (D)	Ditch Witch, The Charles Machine Works, Inc.
2009	Ruth Michels (D)	Michels Corporation
2009	Harold Mueller (D)	Mueller Pipeliners, MRM
2007	E.R. "Butch" Graham	Ritchie Bros. Auctioneers
2007	David D. Watters	Miller Pipeline Corp.
2003	Oliver Klinger, III	Oildom Publishing
2003	Thomas B. Poole	The Hallen Construction Co., Inc.
1996	Dale R. Miller	Miller Pipeline Corporation
1996	Dale R. Michels (D)	Michels Pipeline Construction, Inc.
1996	Rolland B. "Bob" Lyons (D)	Michigan Trenching Service, Inc.
1991	Emerson H. Clark (D)	Engineering Construction Co.
1991	Armon H. Bost (D)	Midwestern Equipment Co.
1990	James R. Upton (D)	Distribution Contractors Association
1982	Lee R. Darby (D)	Darby Enterprises, Inc.

(D) indicates deceased

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Michels Pacific Energy Inc.
San Jose, CA



Vice President

Kevin Parker

Mears Holding LLC
Rosebush, MI



Treasurer

Raymond Swerdfefer

K.R. Swerdfefer Construction Inc.
Pueblo West, CO



Executive Vice President

Robert Darden

Distribution Contractors Association
Richardson, TX

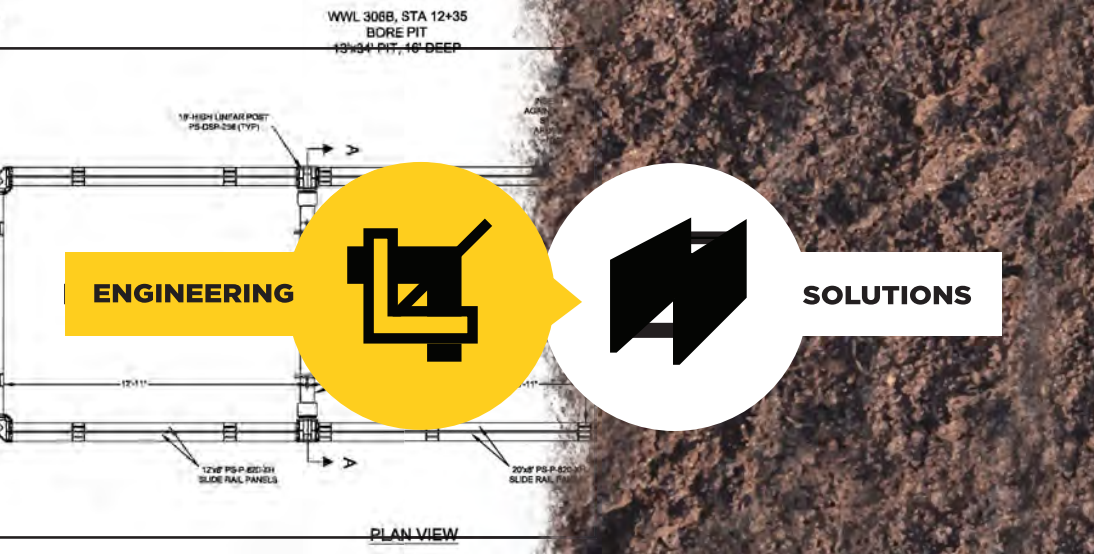


Immediate Past President

Michael Hickey

The Hallen Construction Co. Inc.
Island Park, NY

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Past President Director
Shepard Poole
The Hallen Construction
Co. Inc.
Island Park, NY



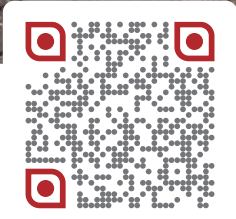
Associate
Member Director
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Vermeer Corporation
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DCA Presidents

2020-21	Ben G. Nelson	Michels Pacific Energy Inc.
2019	Michael J. Hickey	The Hallen Construction Co. Inc.
2018	Jay P. Osborn	Primoris Services Corp.
2017	Dale A. Mykyte	Pe Ben USA Inc.
2016	Dale A. Anderson	Miller Pipeline
2015	Frank L. Patterson	Patterson & Wilder Construction Co.
2014	H. Grady Bell	Laney Directional Drilling Co.
2013	Timothy A. Bell	Midwestern Contractors
2012	Kevin P. Michels	Michels Corporation
2011	Gregory S. Dahl	ARB Inc.
2010	Kevin G. Miller	Miller Pipeline
2009	Shepard T. Poole	The Hallen Construction Co.
2008	Anthony R. Deussenbery	Otis Eastern Service Inc.
2007	Christopher T. Leines	Minnesota Limited Inc.
2006	Edwin J. Shannon	Snelson Companies Inc.
2005	Kenneth M. Gabrielse (H)	Gabe's Construction Co. Inc.
2004	Keith R. Swerdfeger	K.R. Swerdfeger Construction
2002-03	Michael D. Murphy (D)	Murphy Bros. Inc.
2002	James R. Bender (R)	Sub-Surface Construction Co.
2001	Linda K. Loftis	Loftis Construction Corp.
2000	David A. Nelson (H)	Pilchuck Contractors Inc.
1999	Patrick D. Michels	Michels Corporation
1997-98	David D. Watters (H)	Miller Pipeline
1996	Joseph R. Purpura	Midwestern Contractors
1995	Dennis G. Klumb Sr.	Arby Construction Co.
1994	Thomas M. Allen	Tom Allen Construction Co.
1993	Royce R. Heebner (D)	Henkels & McCoy Inc.
1992	Robert L. Meschi	The Hallen Construction Co.
1991	Jack L. Gabrielse (H)	InterCon Construction Inc.
1990	J.H. McGlothlin (D)	Distribution Pipeline Maintenance Inc.
1989	Joseph F. Van Gundy Jr.	Waterman Construction Co.
1988	Larry D. Smith	Carl E. Smith Inc.
1987	Robert C. Cooley	Distribution Construction Co.
1986	Darold W. Falldorf (D)	Aconite Corp.
1985	Jerry H. Stubbs (D)	Mid-Mountain Contractors
1984	James A. Donaldson (D)	Donaldson Construction Co.
1983	James H. Miller	Mueller Pipeliners Inc.
1982	William M. Snelson (D)	Snelson Companies Inc.
1981	Dale R. Miller (H)	Miller Pipeline
1980	Thomas B. Poole (H)	The Hallen Construction Co.
1979	Gene R. Spencer	G.R. Spencer Construction Co.
1978	Rolland B. Lyons (D,H)	Michigan Trenching Service
1977	Robert E. Bricker (D)	Henkels & McCoy Inc.



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DCA Presidents

1976	Dale R. Michels (D,H)	Michels Pipeline Construction
1975	Richard L. Comstock	Tarnow Pipeline Construction Co. Inc.
1974	Stewart J. Kniff (D)	Sub-Surface Construction Co.
1973	M.H. Cook (D)	M.H. Cook Pipeline Construction Co. Inc.
1972	Allan H. Coolsaet (D)	R.L. Coolsaet Construction Co.
1971	Murry L. Loftis (D)	Gas Lines Inc.
1970	Edwin Gabrielse (D)	Gabe's Construction Co.
1969	Don W. Miller	Miller Pipeline
1968	S.R. Snider (D)	The Hallen Construction Co.
1967	R.E. Reutzel (D)	R.E. Reutzel Co.
1966	R.W. Burkhardt (D)	Burkhardt Pipeline Construction
1965	Frank E. Everett Jr. (D)	Mid-Mountain Contractors
1964	A.T. Everham (D)	Midwestern Contractors
1963	W.C. Donaldson (D)	Donaldson Construction Co.
1961-62	Emerson H. Clark (D,H)	Engineering Construction Co.

(D) – Deceased (H) – Honorary (R) – Resigned

Associate Member Directors

2020-23	Scott Cooper	Caterpillar Inc.
2019-22	Woody Ferrell	Vermeer Corporation
2018-20	Vince King	McElroy Mfg.
2017-19	Randy Hayes	Vacuworx LLC
2016-18	Jon D. Heinen	Right Turn Supply
2016-17	David E. Holcomb	TT Technologies Inc.
2014-15	Patrick D. Hunt (R)	Case Construction Equipment Co.
2012-16	Bob J. Darby	Darby Equipment Co.
2012-14	John B. Weaver	John Deere Construction & Forestry Division
2010-12	Gary W. Lawson	Ditch Witch
2008-09	David A. Wisniewski	Vermeer Corporation
2006-07	William R. Seidel	Case Construction Business
2004-05	E.R. "Butch" Graham (H)	Ritchie Bros. Auctioneers (America) Inc.
2002-03	Craig A. McArton	FABCO Equipment Inc.
2000-01	David O. Woods	Ditch Witch – The Charles Machine Works Inc.
1998-99	Edward J. Coleman	Deere & Company
1996-97	Jarrett Cowden	Vermeer Manufacturing Co.
1994-95	Christian J. Brahler (H)	TT Technologies Inc.
1993	Jerry F. Gilbert	Trencor Jetco Inc.
1991-92	Michael R. Gibbons	Caterpillar Inc.
1990	Steven E. O'Hearn	Deere & Company
1989	David Gasmovic	McLaughlin Manufacturing Co.
1988	Paul Rogers	Ditch Witch – The Charles Machine Works Inc.



Associate Member Directors

1987	Marvin C. Zoromski	J.I. Case Co.
1986	Robert C. Briley	Midwestern Equipment Co.
1985	B.R. Bartlett	CRC Pipeline Equipment
1984	Larry R. Morris	Remco Manufacturing Co. Inc.
1983	Ben Niles	Ditch Witch – The Charles Machine Works Inc.
1982	Raymond W. Keller	CRC Pipeline Equipment
1981	James A. Bost (D)	Midwestern Engine & Equipment Co. Inc.
1980	Frank Cummins	Pipeline Inspection Co. Inc.
1979	J.H. Royston	Royston Laboratories Inc.
1978	Richard H. Horton (D)	Sullair Corp.
1977	Ben C. Montgomery	CRC-Crose International Inc.
1976	Carl W. Marsee	Speicher Brothers Inc.
1975	Robert J. Arbs	The Cleveland Trencher Co.
1974	Jim Romeis	Evans Pipeline Equipment Co.
1973	Kenneth E. Crawford	Caterpillar Tractor Co.
1972	Dick Miller	John Fabick Tractor Co.
1971	Lee Darby (D, H)	Albert Equipment Co.
1970	Bobby Siegfried	R.H. Siegfried Co.
1969	Carl Boat	Vermeer Manufacturing Co.
1968	Dick Cline (D)	Midwestern Engine & Equipment Co. Inc.
1967	Phil Davidson	Leland Equipment Co.
1966	John Brand	Crose-Perrault Equipment Co.
1965	Jack Martin	Tulsa Equipment Co.
1962-64	Armon Bost (D,H)	Midwestern Engine & Equipment Co. Inc.

(D) – Deceased (H) – Honorary

* The associate member director began serving on the Board of Directors in 1973.



Working Committees

Government Relations Committee

Charge: Target specific regulatory and legislative items and report their findings through the "Legislative Watch" section of the *DCA News* and DCA website. Present to the board those issues we believe our members would benefit from through advocacy for or against.

Composition: The Co-chairs of each committee are appointed by the President at the Mid Year Meeting. The position of co-chairmen alternate every two years between contract members and associate members. Members of the committee are self-selecting, though the President can appoint members to the committee.

Chairs: Mark Albert AGI Construction Inc.
John Lamerton Wyo-Ben Inc.

Trenchless (formerly HDD) Committee

Charge: To promote the use and education of trenchless technology as a viable, safe and environmentally friendly construction method. This will be accomplished by supporting safety and environmental training, technical development, and good practices guidelines that sustain professional productive contractors.

Composition: The Co-chairs of each committee are appointed by the President at the Mid Year Meeting. The position of co-chairmen alternate every two years between contract members and associate members. Members of the committee are self-selecting, though the President can appoint members to the committee.

Chairs: Rob Hotz Laney Directional Drilling Co.
Dustin Kraft Vermeer Corporation

Membership Committee

Charge: Actively solicits and evaluates potential DCA members and make recommendations on member programs and awards to help recruit and retain members. The committee works to welcome new members through orientation at the meetings, and through a Peer Guide process by which new members are paired with an existing member to help guide them through the first year of membership.

Composition: The Co-chairs of each committee are appointed by the President at the Mid Year Meeting. The position of co-chairmen alternate every two years between contract members and associate members. Members of the committee are self-selecting, though the President can appoint members to the committee.

Chairs: Mike Ayd MP Technologies LLC
Brad Everett Caterpillar Inc.



Working Committees

Safety / Risk Management Committee

- Charge: Review all information concerning safety in the industry and safe job-site practices. Has oversight for the Arthur T. Everham Safety Award and the Annual Safety Congress.
- Composition: The Co-chairs of each committee are appointed by the President at the Mid Year Meeting. Members of the committee are self-selecting, though the President can appoint members to the committee.
- Chairs: Bill Colson Pretec Directional Drilling LLC
Dana Heieie Southeast Directional Drilling

Workforce Development Committee

- Charge: To develop, coordinate and implement a strategy that supports the growth of the resources needed through promotion of our industry as a career, using the vast knowledge and leadership the DCA members should offer, and coordination with other industry professionals.
- Composition: The Co-chairs of each committee are appointed by the President at the Mid Year Meeting. The position of co-chairmen alternate every two years between contract members and associate members. Members of the committee are self-selecting, though the President can appoint members to the committee.
- Chairs: Pete Fojtik Michels Utility Services Inc.
Dave Wisniewski Vermeer Corporation



Standing Committees

Associate Member Nominating Committee

Charge:	Provides candidates for election to the Board of Directors.	
Composition:	The Senior Associate Member Director serves as the Chairman for a two-year term along with company representatives from the past four Committee Chairmen, the Junior Associate Member Director and the Executive Vice President.	
Members:	Woody Ferrell	Vermeer Corporation
	Scott Cooper	Caterpillar Inc.
	Randy Hayes	Vacuworx
	Jon Heinen	Right Turn Supply
	Dave Holcomb	TT Technologies
	Vince King	McElroy Manufacturing Inc.
	Robert Darden	Distribution Contractors Association

Contractor Member Nominating Committee

Charge:	Determine and provide a slate of officer and director nominees for election at the DCA Annual Convention.	
Composition:	President, Immediate Past President, four Past Presidents and Executive Vice President, elected by the Contractor Members at the previous Annual Convention.	
Members:	Ben Nelson	Michels Pacific Energy Inc.
	Michael Hickey	The Hallen Construction Co. Inc.
	Dale Anderson	Miller Pipeline
	Greg Dahl	ARB Inc.
	Jay Osborn	Q3 Contracting Inc.
	Shepard Poole	The Hallen Construction Co. Inc.
	Robert Darden	Distribution Contractors Association

Convention Planning Committee

Charge:	Responsible for the planning of the Annual Convention.	
Composition:	President, Executive Vice President, and Convention Chairman.	
Members:	Ben Nelson	Michels Pacific Energy Inc.
	Robert Darden	Distribution Contractors Association
	Jon Heinen	Right Turn Supply



Standing Committees

Recognition Committee

- Charge: Authorized by the Board to make recommendations for individual and corporate recognition.
- Composition: President, Past President Director, Senior Associate Member Director and Executive Vice President.
- Members:
- | | |
|---------------|--------------------------------------|
| Ben Nelson | Michels Pacific Energy Inc. |
| Shepard Poole | The Hallen Construction Co. Inc. |
| Woody Ferrell | Vermeer Corporation |
| Robert Darden | Distribution Contractors Association |

Executive and Executive Finance Committee

- Charge: Reviews committee recommendations and sets agendas for Board of Directors meetings. Committee acts on behalf of the Board of Directors as directed. Executive Finance Committee provides advice to the Executive Vice President on financial matters concerning the association's investments and financial strategies. The committee also evaluates the Executive Vice Presidents performance and sets the Executive Vice President's compensation package. The committee makes regular informational reports to the Board of Directors on financial matters.
- Composition: President, Vice President, Treasurer, Immediate Past President and Executive Vice President compose the Executive Committee. The addition of the Chairmen of the NDPIC & PF Trust, LIUNA/DCA Trust and DCA Advancement Trust make up the Executive Finance Committee.
- Members:
- | | |
|--------------------|---|
| Ben Nelson | Michels Pacific Energy Inc. (President) |
| Kevin Parker | Mears Holding LLC (Vice President) |
| Raymond Swerdfeger | K. R. Swerdfeger Construction Inc. (Treasurer) |
| Michael Hickey | The Hallen Construction Co. Inc. (Immediate Past President) |
| Pete Fojtik | Michels Utility Services Inc. |
| Dale Anderson | Miller Pipeline (NDPIC & PF Trust) |
| Dave Nelson | Michels Corporation (IUOE Training Fund) |
| Robert Darden | Distribution Contractors Association (Executive Vice President) |

Special Committees

DCA - Dale R. Michels Scholarship Committee

Charge: Reviews scholarship applications and selects candidates for the DCA - Dale R. Michels Endowed Scholarship.

Composition: Comprised of the President, Past President Director, Treasurer, Senior Associate Member Director, two President's appointees from the membership and at large appointees.

Members:

Ben Nelson	Michels Pacific Energy Inc.
Shepard Poole	The Hallen Construction Co. Inc.
Raymond Swerdfeger	K. R. Swerdfeger Construction Inc.
Woody Ferrell	Vermeer Corporation
Kevin Michels	Michels Corporation
TBA	

DCA - Curtis Allen Scholarship Committee

Charge: Reviews scholarship applications and selects candidates for the DCA - Curtis H. Allen Endowed Scholarship.

Composition: Comprised of the Vice President, Director At-Large, Junior Associate Member Director and one President's appointee from the membership. Two members from Bentonite Performance Minerals LLC serve as permanent members of the committee.

Members:

Kevin Parker	Mears Holding LLC
Doug Reeves	Primoris Services Corporation
Scott Cooper	Caterpillar Inc.
Chris Bower	Bentonite Performance Minerals LLC
Clint Pitman	Drilling Mud Direct
TBD	

DCA - Lyons' Family Grant Committee

Charge: Reviews grant applications and selects candidates for the DCA-Lyons' Family Grant.

Composition: President, Treasurer, Junior Associate Member Director, Past President Representative and a Lyons' Family Representative

Members:

Ben Nelson	Michels Pacific Energy Inc.
Raymond Swerdfeger	K. R. Swerdfeger Construction Inc.
Scott Cooper	Caterpillar Inc.
Shepard Poole	The Hallen Construction Co. Inc.
Jan Lyons	
Rob Lyons	



Special Committees

Labor Management Cooperative Trust (LMCT/DCA) –

LiUNA (Laborers' International Union of North America)

Charge: Trustee members serve at the recommendation of the Labor Committee on labor-management cooperation trusts. Trustees oversee activities, expenditures and other business of the trusts.

Composition: DCA trustees are appointed by the Labor Committee and must be signatory contractors to the appropriate national distribution agreements. LIUNA appoints an equal number of labor trustees. The Executive Vice President serves as the Executive Director.

Members:	Rocco Davis	Laborers' International Union of North America
	Terry Healy	Laborers' International Union of North America
	Anna Hillebrandt-Neve	InterCon Construction Inc.
	Pete Fojtik	Michels Utility Services Inc.
	Terry O'Sullivan	Laborers' International Union of North America
	Raymond Swerdfeger	K.R. Swerdfeger Construction Inc.

National Distribution Pipeline Industry Communications and Productivity

Fund (NDPIC&PF) – UA (United Association)

Charge: DCA Trust members serve at the recommendation of the Labor Committee on labor-management cooperation trusts. Trustees oversee activities, expenditures and other business of the trusts.

Composition: Three DCA trustees are appointed by the Labor Committee and must be signatory contractors to the DCA/United Association National Distribution Agreement. The UA appoints an equal number of labor trustees. The Executive Vice President serves as the Executive Director.

Members:	Dale Anderson	Miller Pipeline
	Chad Gilbert	United Association
	Richard Klumb	KS Energy Services LLC
	Matthew Lienen	UA Local 25
	Jay Osborn	Q3 Contracting Inc.
	Mike Mikich	United Association

DCA Advancement Fund – IUOE (International Union of Operating Engineers)

Charge: DCA Trust members serve at the recommendation of the Labor Committee on labor-management cooperation trusts. Trustees oversee activities, expenditures and other business of the fund.

Composition: Two DCA trustees are appointed by the Labor Committee and must be signatory contractors to the DCA/IUOE National Distribution Agreement. The Executive Vice President serves as the Executive Director.

Members:	Patrick Michels	Michels Corporation
	TBD	



Special Committees

Laborers - Employers Benefit Plan Collection Trust (LEBPCT)

- Charge:** DCA Trust member makes reports regularly to the Labor Committee on the activities, expenditures and other business matters of the trust.
- Composition:** One trustee is appointed by the Labor Committee and must be a signatory contractor to the DCA/LIUNA National Distribution Agreement. The Executive Vice President serves as the Executive Director.
- Members:** Dave Nelson Michels Corporation

IUOE National Training Fund

- Charge:** DCA Trust member make reports regularly to the Board of Directors on the activities, expenditures and other business matters of the trust.
- Composition:** Trustee is appointed by the Labor Committee and must be a signatory contractor to the DCA/IUOE National Distribution Agreement. The Executive Vice President serves as an advisor.
- Members:**
- | | |
|--------------------|--|
| Dave Nelson | Michels Corporation |
| Thomas Dapp | Gradex Inc. |
| Paul Bensi | Able Engineering Services |
| Arthur Innamorator | Maxim Crane |
| John Hamilton | IUOE General Vice President & Local 324 Business Manager |
| Patrick Sink | IUOE General Vice President & Local 18 Business Manager |
| Edwin Christian | Local 14 Business Manager |
| Brian Hickey | IUOE General Vice President & Local 399 Business Manager |

Labor Committee

- Charge:** Signatory contractors chosen to enter into discussions with the Laborers' International Union of N.A. (LIUNA), the International Union of Operating Engineers (IUOE) and the United Association (UA) for the purpose of reaching national distribution agreements. The Labor Committee operates independently of the DCA Board of Directors.
- Composition:** Chairman appointed by the President. The chairman and the Executive Vice President select members. (Membership reflects geographic areas and work distribution. Members must have the authority to represent their companies in labor discussions.)
- Members:**
- | | |
|-----------------------|------------------------------------|
| Dave Nelson | Michels Corporation (Chairman) |
| Dale Anderson | Miller Pipeline (Vice Chairman) |
| Anna Hillebrandt-Neve | InterCon Construction Inc. |
| Dennis Klumb Jr. | KS Energy Services LLC |
| Butch McAreavy | InfraSource LLC |
| Keith Miller | Minnesota Limited LLC |
| Doug Reeves | Primoris Services Corporation |
| Raymond Swerdfeger | K. R. Swerdfeger Construction Inc. |

DCA Advancement Fund

The DCA and the International Union of Operating Engineers reached an agreement in June of 1999 to establish an industry advancement fund. The fund is designed to advance the interests of the distribution construction industry by:



- Establishing good public relations and market development
- Engaging in public relations and public education programs
- Negotiating fair and equitable collective bargaining agreements with representatives of employees engaged in the industry
- Encouraging and developing industry safety standards
- Providing educational opportunities for those engaged in, or connected with, the industry
- Encouraging the use of union contractors for the construction of all distribution pipelines
- Improving communications between labor and management

Trustees are:

Patrick Michels
Michels Corporation
Brownsville, WI
2nd Trustee TBD



LIUNA-DCA Trust



A joint labor-management cooperative trust was established in December of 1990, under the provisions of the Taft-Hartley Act, between DCA and the Laborers' International Union of North America to:

- Improve communications
- Expand work opportunities
- Promote safe, efficient work conditions
- Sponsor seminars, conferences and meetings concerning the industry
- Facilitate a network for the exchange of information
- Resolve problems
- Advance mutual interests relating to the industry

Governing the trust is a Board of Trustees, which was appointed from labor management. The executive vice president of DCA serves as executive director of the trust. Trustee meetings are conducted on a regular basis.

The LIUNA Cooperation Trust of DCA provides financial support to the Association for use in publications, the annual convention and industry relations. Gary A. Pasternak, principal, Cartmell, Pasternak & Associates, P.C., Dallas, Texas, is the administrator of trust collections.

Trustees are:

Pete Fojtik	Michels Utility Services Inc., Brownsville, WI
Anna Hillebrandt-Neve	InterCon Construction Inc., Waunakee, WI
Terry O'Sullivan	Laborers' International Union of N.A., Washington, DC
Rocco Davis	Laborers' International Union of N.A., Washington, DC
Terry Healy	Laborers' International Union of N.A., Chicago, IL
Raymond Swerdfeger	K.R. Swerdfeger Construction Inc., Pueblo West, CO

UA-DCA Trust

National Distribution Pipeline Industry Communications & Productivity Fund

DCA and the United Association reached an agreement in November of 1990 to establish a joint labor-management cooperative trust to:

- Improve communications and the collective bargaining relationship between labor and management
- Study ways of eliminating potential problems that reduce competitiveness and inhibit the economic development of the distribution pipeline industry
- Engage in public relations and public education programs
- Research and develop programs to improve the distribution pipeline industry



The executive vice president of DCA serves as executive director of the trust to govern the fund.

The NDPIC & PF provides funding for DCA publications, the annual convention and industry relations. Gary A. Pasternak, principal, Cartmell, Pasternak & Associates, P.C., Dallas, Texas, is the administrator of trust collections.

Trustees are:

Dale Anderson	Miller Pipeline, Indianapolis, IN
Rick Klumb	KS Energy Services LLC, New Berlin, WI
Jay Osborn	Q3 Contracting Inc., Little Canada, MN
Mike Mikich	United Association, Vacaville, CA
Matthew Lienen	UA Local 25, Rock Island, IL
Chad Gilbert	United Association, Sanger, TX



DCA Overview

From its inception in 1961, the Distribution Contractors Association has been committed to progress. This year, as in years past, DCA members will lead the way in the use of the latest technologies, equipment and safety standards. DCA members remain at the cutting edge of a constantly changing and vibrant industry and uphold our mission as quality contractors and associates working together to deliver superior value to the natural gas and underground utility industry.

DCA Meetings

Annual Convention (February/ March)

The Annual Convention is held in a warm weather location in the US or internationally and is designed for members and their spouses/guests. At this annual meeting of the membership, DCA holds elections for the Board of Directors. A key feature of the convention is the annual auction, which has grown over the years and is the primary fundraiser for the operations of the DCA. The week-long event is supported through the generous sponsorship of our associate members and features first-rate speakers at business sessions, networking events, and local activities. Recipients of the scholarships and the Arthur T. Everham Safety Award are announced at the convention.

The final board meeting of the outgoing president and the first board meeting of the new president are held at the convention. A Leadership Council meeting is held, as are meetings of the committees. The general meeting of the membership is the DCA Town Hall, where leadership provides an update on association proceedings and where the members can dialog with leadership.

Safety Congress (March/April)

DCA's Annual Safety Congress is becoming a must-attend event for safety professionals each year. The two-day event attracts safety professionals from across the country and industry to discuss different challenges and problems utility contractors face, from creative training ideas to managing a safety culture within your company. The Safety Director of the Year and the Safety Person of the Year are awarded at the Congress.

DCA & AGA Utility Contractor Workshop (April)

The DCA and American Gas Association (AGA) partner to produce a workshop aimed at increasing communication and cooperation between gas distribution

utilities and the contractors who work for them. The two and a half days event attracts over 100 attendees representing gas utilities, contractors, manufacturers, labor unions, industry experts, and federal government officials.

Mid Year Meeting (July)

The Mid Year Meeting has grown over the years from a summer board meeting to a family networking event with business session speakers, committee meetings, a board meeting, and a leadership council meeting, as well as the DCA Town Hall. Each year many activities are planned with DCA member families in mind.

Fall Meeting (October/ November)

The Fall Meeting is a members-only event with a board meeting, leadership council meeting, committee meetings, and a networking social event. The Executive/Finance Committee meets at this event to review the operations of the staff.

DCA Online: www.dcaweb.org

The DCA website is a state-of-the-art tool that gives access to DCA publications, members, and facts with the click of a mouse. It provides members with password protected access to news, toolbox talks, committee updates, and association newsletters, as well as wage rates for the Laborers' International Union of N.A. (LIUNA), the International Union of Operating Engineers (IUOE), and the United Association (UA). The website offers nonmembers information about the association and its members, and helpful links to a host of websites of relevance to the distribution construction industry.



DCA-Dale R. Michels Endowed Scholarship

DCA founded the DCA-Dale R. Michels Endowed Scholarship in 1998, in memory of Honorary Member and Past President Dale R. Michels, to encourage students considering careers in construction. Michels Corporation and others contributed significant amounts to the fund. The program is administered by the DCA-Dale R. Michels Scholarship Committee, which oversees the annual application and award process. The amount distributed to deserving candidates is based on a portion of the association's auction and investment income proceeds. To be eligible, scholarship applicants must be dependents of DCA members or member-company employees.

Applications are available in October and due back to the DCA office no later than early January. Scholarship recipients are announced at DCA's Annual Convention in February/March.

Curtis H. Allen Scholarship

The Curtis H. Allen Scholarship was formed by Bentonite Performance Minerals (BPM) in honor of the Curtis H. Allen. BPM makes an annual contribution of \$2,500 into the fund and is matched by Distribution Contractors Association. The amount distributed to deserving candidates is based on a portion of the association's auction and investment income proceeds. This scholarship is dedicated to students going to a trade or vocational school with a focus on this industry. Two members of the selection committee come from from Bentonite Performance Minerals LLC as permanent members of the committee.

Applications are available in October and due back to the DCA office no later than early January. Scholarship recipients are announced at DCA's Annual Convention in February/March.

James R. Upton Scholarship

Board of Directors annually distributes \$3,000 to provide scholarship opportunities for students of the Cherokee Nation in Tahlequah, Oklahoma in memory of former DCA Managing Director James R. Upton.

One to two scholarship recipients are selected by the Cherokee Nation, based on criteria set by them, from graduates of the Sequoyah High School in Talequah, and awarded annually.

DCA-Lyons' Grant Program

Past President and Honorary Member Bob Lyons was widely known for his commitment to community service, education, charitable causes and the DCA. Bob was instrumental in establishing the DCA Annual Auction in 1991, which to date has raised almost three million dollars for the scholarship program, the DCA Safety Congress and the association's office and staff. To give back to the association, Bob's widow, Jan Lyons, a strong DCA supporter in her own right, committed a donation from the Lyons Family Foundation of \$25,000 over a five-year period. The grants are intended to recognize leaders in service, those who positively contribute to their communities and help provide support for the missions they serve.

While there are no specific requirements for this grant, it is expected that the candidates are strong emerging and/or established community leaders and are recognized for their personal service, activism and desire to make positive change in the communities. It was Bob's vision to provide resources to those who embrace a sense of community and understand what it means to "give back". These grants, although modest, are intended to be directed to individuals or organizations that do not receive significant financial assistance from governmental or large charitable groups. In Bob's words; "It's all about those that have been blessed with the understanding of what it is to give back."

Safety Director of the Year

The Safety Director of the Year Award recognizes the achievements of a safety director whose initiatives and programs have enhanced the overall safety program of a member's company. Award recipients also participate in DCA's Safety Congress. The annual award includes a \$1,000 cash prize.

Safety Person of the Year

The Safety Person of the Year Award is given to an individual who has gone beyond the call of duty in any area of their company. It can be a lifesaving event, monetary savings to the company, etc. The recipient can be at any level in the company and will receive a plaque and a \$1,000 cash prize.



Arthur T. Everham Safety Award

The Arthur T. Everham Safety Award, named in honor of an industry safety pioneer and DCA past president, is presented every year at the annual convention to companies with exemplary safety

records and practices. Judging criteria includes: the number of OSHA lost workday cases, number of OSHA restricted duty days, number of first-aid cases, number of fatalities, the presence of a documented safety program, the use of a drug-

Industry Partners

testing program and the company's Experience Modification Rate.

Contractor Associations:

- Associated General Contractors of Americawww.agc.org
- Australian Pipelines & Gas Association.....www.apga.org.au
- International Pipe Line & Offshore Contractors Association.....www.iploca.com
- Pipeline Industries Guildwww.pipguild.com
- Pipe Line Contractors Association.....www.plca.org
- Pipe Line Contractors Association of Canadawww.pipeline.ca
- Power Communication Contractors Associationwww.pccaweb.org

Gas Associations:

- American Gas Associationwww.aga.org
- American Public Gas Association.....www.apga.org
- Interstate Natural Gas Association of Americawww.ingaa.org
- MEA Energy Association.....www.meaenergy.org
- Northeast Gas Association.....www.northeastgas.org
- Southern Gas Associationwww.southerngas.org
- Western Energy Institute.....www.westernenergy.org

Equipment Associations:

- Association of Equipment Manufacturers.....www.aem.org
- Associated Equipment Distributorswww.aednet.org
- North American Society for Trenchless Technology.....www.nastt.org
- Plastic Pipe Institutewww.plasticpipe.org

Industry Alliances:

- Common Ground Alliancewww.commongroundalliance.com
- Construction Industry Safety Coalition.....www.buildingsafely.org
- Energy Equipment & Infrastructure Alliance.....www.eeia.org
- SkillsUSAwww.skillsusa.org
- Center for Energy Workforce Development.....www.cewd.org

Dr. Samuel Ariaratnam, Arizona State University

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Pracilla Suarez, Office Manager
Ron Joseph, Safety Director

Operating Divisions

35E Industrial Way, Ste. 202
Rochester, NH 03867
(603) 755-9610

Year Business Established: 2015

Contractor Profile

3P Utility Services is a union, minority controlled contracting company that was created to perform gas distribution construction work throughout the U.S.

Spreads/Crews/Locations

54 crew members in the Midwest; 77 crew members on the East coast

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Investor-owned utilities across the United States

Operating Locations

Midwest; Great Lakes; Northeast; Mid-Atlantic states

Specialized Services

Gas mains & services; metering stations; joint trench; directional drilling; meter relocations; replacement projects; underground electric; underground communications

Business Makeup

Gas – 50%
Fiber Optics – 20%
Electric – 30%

Other Industry Affiliations

MEA Energy Association; American Gas Association; North East Gas Association; Pipe Line Contractors Association; ISNetwork; Avetta/Browz; National Safety Council; Gold Shovel Certified; Greater Chicago Damage Prevention Council

AARON ENTERPRISES INC.

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www.aaronenterprises.com
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Email: awatroba@aaronenterprises.com

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Tom Rice, Project Manager; trice@aaronenterprises.com



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Amanda Watroba, Marketing and Public Relations, awatroba@aaronenterprises.com
Darrin Smith, Safety Director; des@aaronenterprises.com

Year Business Established: 1976

Contractor Profile

Aaron Enterprises, Inc. is a trenchless solutions contractor focusing on trenchless utility work and underground construction. This type of work includes horizontal auger boring, horizontal directional drilling, jack and bore, pipe ramming, pipe replacement, chemical grouting, soil stabilization, mechanized tunneling, hand tunneling and other types of utility installations/upgrades. With over 40 years' experience, Aaron Enterprises, Inc. has been an innovator in building trenchless projects, facing unique obstacles and challenges along the way. This is all a part of our "Whatever It Takes" credo.

Spreads/Crews/Locations

10+ crews

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Heavy highway contractors; cross country pipeline contractors; distribution contractors – gas/electric; state, county, and local municipalities

Operating Locations

Connecticut; Delaware; Kentucky; Maine; Maryland; Massachusetts; Michigan; New Hampshire; New Jersey; New York; Ohio; Pennsylvania; Rhode Island; Tennessee; Vermont; Virginia; Washington DC; West Virginia

Specialized Services

Trenchless utility installation

Business Makeup

Gas – 35%
Water – 15%
Sewer – 15%
Electric – 35%

Other Industry Affiliations

Pipe Line Contractors Association; North American Society for Trenchless Technology; ISNetwork; American Railway Engineering and Maintenance-of-Way Association; National Safety Council; Pennsylvania Motor Truck Association

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www.aecon.com
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Executive & Management Staff

Greg Steels, President & Treasurer
Russell MacDonald, Vice President – Development
Eric MacDonald, Senior Vice President – Utilities
Scott Ryan, Vice President – Oil & Gas, Utilities

Operating Divisions

Civil; industrial; urban transportation systems; utilities; nuclear

Year Business Established: 1877

Contractor Profile



Canadian leader and partner-of-choice in construction and infrastructure development providing integrated turnkey services to private and public sector clients.

AGI CONSTRUCTION INC.

7 Thurber Blvd.
Smithfield, RI 02917
(401) 233-0021
www.agiconstruction.com
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Michael Smith, Chief Operating Officer
Don Gaunt, Chief Financial Officer

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www.appalachianpipeline.com
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Year Business Established: 1960

Contractor Profile

The Underground Group of ARB provides all aspects of construction services for installation, replacement, repair, and rehabilitation of underground pipelines and utilities with an emphasis on natural gas transmission and distribution systems. This includes in-house horizontal directional drilling capabilities. The Industrial Group of ARB provides all aspects of plant construction services including: compressor stations, measurement stations, gas storage, power generation, refining, water, and wastewater.



Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Major utility; public agencies; energy; petrochemical; developers; refining and mining companies

Operating Locations

ARB operates primarily in California and the western United States. The Primoris Services Corporation, of which ARB is a subsidiary, operates throughout the United States, and is headquartered in Dallas, Texas.

Specialized Services

Large diameter horizontal directional drilling; fabrication shop

Business Makeup

- Gas – 62%
- Water – 13%
- Sewer – 2%
- Fiber Optics – 3%
- Electric – 20%

Other Industry Affiliations

American Gas Association; American Petroleum Association; Better Business Bureau; Mechanical Contractors Association; National Safety Council; Pacific Coast Gas Association; Pipe Line Contractors Association; International Pipeline Contractors Association; Western States Petroleum Association

ATLAS TRENCHLESS LLC

P.O. Box 488, 1351 Broadway St. W
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Jordan Resop, General Superintendent; jordanr@atlas-trenchless.com

Supervisory Staff

Jimmy Wesp, Project Manager & Estimator; jimmyw@atlas-trenchless.com

Year Business Established: 2011

Contractor Profile

As a national corporation, Atlas has the unique ability to service both public and private markets throughout the United States. We have hand-built our reputation and are recognized as a national leading specialty contractor specializing in horizontal directional drilling, tunneling, and other pipeline services. Our history consists primarily of gas & oil pipeline and public works projects across the nation. Our awards and recognition are not displayed in the form of plaques or trophies, but rather through the respect from those within our industry who see us as a strong ethical, hardworking, efficient organization that provides consistent, high quality, safe results. Atlas takes pride in our long-standing relationships with project owners, engineers, pipeline construction companies, suppliers, and subcontractors and we are constantly working to strengthen and maintain these relationships.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Within the continental United States



Jim Lagios, President
1351 Broadway St. W
PO Box 488
Rockville, MN 56369
Phone: (320)685-7578
Fax: (320)685-7579



Specialized Services

Horizontal directional drilling; auger bore; pilot tube; TBM

Other Industry Affiliations

National Utility Contractors Association; Pipe Line Contractors Association

BLACKEAGLE ENERGY SERVICES

230 Commerce Dr.
Berthoud, CO 80513
(970) 532-0600
www.blackagleenergyservices.com
Rep: Heather Anderson
Email: heather.anderson@blackagleenergyservices.com

Executive & Management Staff

Joe Colletti, Chairman & CEO

Year Business Established: 1986

Contractor Profile

Exceeding client expectations since 1986, Blackeagle Energy Services is a premier provider of services to energy companies who want their projects done safely, on time, and in budget. We specialize in building and maintaining our nation's energy infrastructure. Facility and pipeline construction, integrity management, field and production equipment maintenance, and fabrication are all within Blackeagle's core offerings. We follow a proven, systematic approach to building and maintaining your assets that reduces project risk and consistently produces desired outcomes for utility owners. It is the proven consistency, using standard operating procedures, quality employees, and performance management systems that makes Blackeagle Energy Services unique and the best choice for your next infrastructure project.

Spreads/Crews/Locations

400+ field employees spread throughout our operating locations

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Colorado; Nebraska; New Mexico; North Dakota; Ohio; Oklahoma; Pennsylvania; Texas; West Virginia; Wyoming

Business Makeup

Gas – 95%
Water – 5%

BOND BROTHERS INC.

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Frank Hayes, Chief Operating Officer
Thomas Baillie, Senior Vice President – Civil & Utility Division
David Shrestinian, Senior Vice President – Building Division
Dan Flannery, Chief Financial Officer
Jackie Easton, Corporate Controller
Paul James, Senior Vice President – Risk Management
Anthony Bond, Vice President – Gas Transmission & Distribution Services
Daniel Foppiano, Regional Manager

BROTHERTON PIPELINE INC.

P.O. Box 738, 11 S Frontage Rd.
Gold Hill, OR 97525
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www.bplinc.com
Rep: Jim Brotherton
Email: jimbrotherton@bplinc.com

Executive & Management Staff

Jim Brotherton, President & Owner
Peter Anhorn, Vice President & General Manager
Mike Cantrell, Superintendent

Supervisory Staff

Matt Brotherton, Directional Drill Superintendent
Israel Brotherton, Directional Drill Superintendent
John Kelly, Superintendent
Travis Flowers, Environmental Health & Safety Director

Year Business Established: 1984

Contractor Profile

More than 40 years of experience in all areas of underground utility installation, including: directional and horizontal bores, fiber optics, natural gas, telephone, water, and distribution/transmission lines.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

California; Colorado; Idaho; Minnesota; Montana; Nevada; Oregon; Washington

Specialized Services

Horizontal directional drilling; guided auger boring

Business Makeup

Gas – 70%
Water – 5%
Fiber Optics – 10%
Electric – 10%
Telephone – 5%

Other Industry Affiliations

National Utility Contractors Association

CARSON CORPORATION

171 Rte. 94
Lafayette, NJ 07848
(973) 579-4100
www.carsoncorporation.net
Rep: Daniel Carson
Email: dcarson@carsoncorporation.net

Executive & Management Staff

Daniel Carson, President

 <p>CARSON CORPORATION DIRECTIONAL DRILLING CIVIL CONSTRUCTION</p>	<p>P 973-579-4100 F 973-579-4105 info@carsoncorporation.net</p>	<p>DANIEL B. CARSON President dcarson@carsoncorporation.net</p>
	<p>171 Route 94 Lafayette, NJ 07848</p>	



H.L. CHAPMAN PIPELINE CONSTRUCTION INC.

9250 FM 2243
Leander, TX 78641
(512) 259-7662
www.hlchapman.com
Rep: Max Thomas
Email: mthomas@hlchapman.com

Executive & Management Staff

Max Thomas, President
Mike Wilson, Executive Vice President
Jeff Ford, Senior Vice President
Freddie Cantu, Safety Director

LOY CLARK CONSTRUCTION

P.O. Box 1369
Tualatin, OR 97062
(503) 644-2137
www.loyclark.com
Rep: Nick Olsen
Email: nick.olsen@loyclark.com

Executive & Management Staff

Michael Bass, President
Nicholas Olsen, Vice President – Operations

Supervisory Staff

Paul VonRuden, Division Manager – Civil Excavation & Electrical Construction
Scott Suratt, Division Manager – Ancillary Services – Paving/Dispatch/Concrete/Asphalt/Vac-trucking/Equipment
Jade Leedy, Division Manager – Natural Gas Distribution
Ron Thompson, Division Manager – Horizontal Directional Drill
Justin Greene, Safety Director
Kyle Sutton, Safety Manager

Year Business Established: 1957

Contractor Profile

Utility distribution crews with over 50 years of experience in natural gas and power including: natural gas distribution, underground power, communication infrastructure installation, saw cutting paving, directional drilling, vacuum exploration, equipment rentals, concrete restoration, power vault, and conduit installation.

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

PG&E; Kinder Morgan; Portland General Electric; Northwest Natural Gas; Cascade Natural Gas; Avista Gas; Clark County PUD; Northwest Gas; private and commercial utility related clients

Operating Locations

California; Idaho; Montana; Oregon; Washington

Specialized Services

Hot work including natural gas and power

Business Makeup

Gas – 60% – OR, WA, ID, MT
Electric – 30% – OR, WA
Other – 10% – OR

R. L. COOLSAET CONSTRUCTION CO.

P.O. Box 279, 28800 Goddard Rd.
Taylor, MI 48180
(734) 946-9300
www.rlcoolsaet.com
Rep: Chris Coolsaet
Email: chrisc@coolsaet.com



Executive & Management Staff

Jeffrey Coolsaet, Chairman
Remi Coolsaet, President
Christopher Coolsaet, Vice President – Purchasing
Robert Coolsaet, Treasurer
Remi L. Coolsaet, Vice President & Secretary

Spreads/Crews/Locations

2 mainline spreads; 15 distribution crews

Typical Working Environment

Metropolitan, city, and rural areas

Specialized Services

City work; small spreads

<p>R.L.COOLSAET CONSTRUCTION Co. <i>Contractors</i></p> <p>P.O. BOX 279 • 28800 GODDARD RD. • TAYLOR, MICH 48180 PHONE: (734) 946-9300 • FAX: (734) 946-9303</p>	<p>PIPE LINE AND UTILITY CONSTRUCTION SINCE 1936</p>
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D.R.S. ENTERPRISES INC.

5339 Canal Rd.
Garfield Heights, OH 44125
(216) 581-7771
www.drsent.com
Rep: Dan Schmoltd
Email: drs120@yahoo.com

Executive & Management Staff

Daniel Schmoltd, President
Ray Schmoltd, Vice President

DISCOVERY HYDROVAC LLC

13961 S Minuteman Dr., Ste. 375
Draper, UT 84020
(385) 429-5600
www.discoveryhydrovac.com
Rep: Stacia Smith
Email: ssmith@discoveryhydrovac.com

Executive & Management Staff

Karma Newberry, President; knewberry@discoveryhydrovac.com; (801) 673-4370
Brant Silva, Chief Operating Officer; bsilva@discoveryhydrovac.com; (307) 277-0203
Stacia Smith, Vice President; ssmith@discoveryhydrovac.com; (801) 673-5522

Supervisory Staff

Carly Brown, Dispatch Manager; cbrown@discoveryhydrovac.com; (801) 455-4021
Eric DeAnda, SUE Coordinator; edeanda@discoveryhydrovac.com; (385) 377-0017
Jimmy Johnson, Business Development; jjohnson@discoveryhydrovac.com; (412) 997-0248
Michael Lenhart, Area Manager – Northeast; mlenhart@discoveryhydrovac.com; (412) 880-2929
Brian Mefford, Area Manager – NorCal/Northwest; bmefford@discoveryhydrovac.com; (209) 225-1807
Juan Mena, Area Manager – SoCal/Southwest; jmena@discoveryhydrovac.com; (619) 709-0461

Operating Divisions

909 Soule St. West Sacramento, CA 95691 (385) 429-5600	7305 Lankershim Blvd. North Hollywood, CA 91605 (385) 429-5600	122 Potoka Mine Rd. Ruffsedale, PA 15679 (385) 429-5600
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Year Business Established: 2012



Contractor Profile

Discovery Hydrovac is a specialized hydro and air vacuum service provider. We use state of the art technology to safely and positively perform subsurface utility locating, (potholing/daylighting) hydro excavation, air excavation and GPR scanning (Ground Penetrating Radar). Our premier services combine the latest equipment, superior project knowledge, and industry leading operators that will save you time and money while reducing risk. Our experienced team can assist you through all phases of your project and ensure that your projects will get done in the safest and most cost-effective way possible.

Operating Locations

Nationwide

Specialized Services

Potholing for engineering & design (complete construction management from USA/811 mark and call, traffic control, GPR, asphalt cutting, coring excavation, data collection, backfill, compaction, A/C restoration, and final reporting); potholing/bell hole/bore pits/slot trenching; exposing pipeline and utilities; plant and facilities excavation; line locating; debris removal; remote excavation; hydro-probing; congested area excavation

Business Makeup

- Gas – 70%
- Water – 5%
- Sewer – 5%
- Cable TV – 2.5%
- Fiber Optics – 2.5%
- Electric – 5%
- Telephone – 2.5%
- Other – 7.5%

Other Industry Affiliations

Pipe Line Contractors Association; Interstate Natural Gas Association of America Foundation; Associated General Contractors; Southern California Contractors Association; National Utility Contractors Association

ECI CONTRACTING

P.O. Box 98, 56035 State Hwy. 56
West Concord, MN 55985
(844) 969-9054
www.ecicontracting.us
Rep: Rob Tumbleson
Email: rtumbleson@ecicontracting.us

Executive & Management Staff

Jeremy Ellingson, President; jellingson@ellingsoncompanies.com; (507) 969-9905
Travis Baumgartner, Vice President – Equipment Assets; tbaumgartner@ellingsoncompanies.com; (507) 527-2094
Rob Tumbleson, Director – Business Development; rtumbleson@ecicontracting.us; (507) 969-9914
Mike Roussel, Vice President; mroussel@ecicontracting.us; (507) 969-9914
Shawn Helmer, Director – Environmental, Health & Safety; shelmer@ellingsoncompanies.com; (507) 527-2294

Operating Divisions

6077 Lake Elmo Ave. N
Lake Elmo, MN 55082
(507) 969-9054

Year Business Established: 1970

Contractor Profile

ECI Contracting is a third-generation construction company specializing in oil and gas line installation and utility installation. We offer a wide variety of trenchless technologies. We also provide distribution services in the upper Midwest.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Nationwide



Specialized Services

Horizontal directional drilling (HDD); marine HDD; rock drilling; utility plowing; cured-in-place pipe repair; pipe ramming; slip lining; pipe bursting; vacuum excavation; static plowing

Business Makeup

- Gas – 20%
- Sewer – 20%
- Telephone – 10%
- Other – 50%

Other Industry Affiliations

National Association of Trenchless Technology; Minnesota Utility Contractors Association; Associated General Contractors of America; MEA Energy Association; Pipe Line Contractors Association; Minnesota Telecom Alliance; Ohio Oil & Gas Association; National Association of Sanitary Sewer Companies

ELECNOR HAWKEYE LLC

100 Marcus Blvd., Ste. 1
Hauppauge, NY 11788
(631) 447-3100
www.elecnorhawkeyellc.com
Rep: Leo Sancho
Email: lsancho@elecnorhawkeyellc.com

Executive & Management Staff

Leonardo Sancho, President & CEO
Jeroni Gervilla, Chief Financial Officer
Matthew Braunwart, Chief Operating Officer

Supervisory Staff

Rich Neugebauer, Vice President – NY Operations; rneugebauer@elecnorhawkeyellc.com
Dave Ranta, Vice President – Northeast T&D; dranta@elecnorhawkeyellc.com
Hal Meeler, Director – Underground Transmission; hmeeler@elecnorhawkeyellc.com
John Petrina, Director – Underground Transmission; jpetrina@elecnorhawkeyellc.com
Mark Robertson, Safety Director

Operating Divisions

129 – 05 31st Ave. Flushing Queens, NY 11354 (718) 939-3247	95 N Main St., Bldg. 19A-D Windsor, NJ 08520	614 Frelinghuysen Ave., Ste. 110 Newark, NJ 07114
3199 Albany Post Rd. Buchanan NY 10511	195 West Rd., Ste. 2A Portsmouth, NH 03801	
1395A Tolland Turnpike Manchester, CT 06042	205 Peconic Rd. Medford, NY 11763	

Year Business Established: 2013

Contractor Profile

Elecnor Hawkeye, an Elecnor Group company, is part of a world-wide conglomerate of companies providing engineering, development, and construction of projects relating to infrastructures, renewable energies and new technologies. The company offers engineering, construction, and maintenance solutions in the electricity, gas, and telecommunications sectors in the Northeast and Mid-Atlantic states of the U.S.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Connecticut; Maine; Massachusetts; New Hampshire; New Jersey; New York; Pennsylvania; Rhode Island; Vermont

Specialized Services

Storm response

**Business Makeup**

Gas – 35%
Fiber Optics – 2.5%
Electric – 55%
Telephone – 2.5%
Other – 5%

Other Industry Affiliations

American Gas Association; Northeast Gas Association; National Electric Contractors Association

FEENEY BROTHERS UTILITY SERVICES

103 Clayton St.
Dorchester, MA 02122
(617) 287-1004
www.feeneybrothers.com
Rep: Dan McNamara
Email: dmcnamara@feeneybrothers.com

Executive & Management Staff

Brendan Feeney, President and Co-Founder; bfeeney@feeneybrothers.com
Greg Feeney, Vice President and Co-Founder
Dan McNamara, Vice President – Pipeline Safety; dmcnamara@feeneybrothers.com; (617) 287-1004 ext.525

Year Business Established: 1988**Typical Working Environment**

Metropolitan, city, and rural areas

Operating Locations

Connecticut; New Hampshire; Massachusetts

FLATIRONS DRILLING INC.

26493 Country Rd. 76
Eaton, CO 80615
(970) 356-1444
www.flatironsdrilling.com
Rep: Dan Overton
Email: doverton@flatironsdrilling.com

Executive & Management Staff

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Bill Carlsen, Western Division Operations Manager; bcarlsen@flatironsdrilling.com
Addam McMullin, Field Operations Manager; amcmullin@flatironsdrilling.com
Danielle Cotroneo, Office Manager; dcotroneo@flatironsdrilling.com

Supervisory Staff

Kevin Mans, Environmental Health & Safety Manager; kmans@flatironsdrilling.com

Year Business Established: 2005**Contractor Profile**

Flatirons Drilling has completed projects throughout the United States in all types of ground conditions. Our capabilities and equipment range from small utilities to 48" steel crossing rivers, highways, and any environmentally sensitive areas. Our approach to safety and protecting the environment as well as following all federal, state, and local laws is essential in the successful completion of any HDD. We hold our customers reputation in the same regard as our own.

Spreads/Crews/Locations

Spread 4 & 5 on Mariner East II; 3 crews working on the 16"; working with Precision Pipeline since 2017, completing the 20"

Typical Working Environment

Metropolitan, city, and rural areas



Cross Section of Customers

Oil and gas transmission; oil and gas midstream; distribution gas; local utilities; local municipalities (water and sewer)

Operating Locations

Throughout the United States; international operations will be taken into consideration!

Specialized Services

Horizontal directional drilling (HDD)

Business Makeup

- Gas – 80%
- Water – 10%
- Electric – 5%
- Other – 5%

Other Industry Affiliations

Pipe Line Contractors Association; Rocky Mountain Pipeliners Association; Pipeliners Association of Houston; Appalachian Pipeliners Association; Tulsa Pipeliners Association; Golden Shovel Standard

NIELS FUGAL SONS COMPANY

P.O. Box 650
Pleasant Grove, UT 84062
(801) 785-3152
www.fugal.com
Rep: Gary McQueen
Email: garym@fugal.com

Executive & Management Staff

Gary McQueen, President; garym@fugal.com
Dave McDonald, Operations Manager; dave.mcdonald@fugal.com
Denny Smith, Controller
Ray Fugal, Vice President; ray.fugal@fugal.com

Supervisory Staff

David McDonald, General Manager – Operations
Brad Mills, Division Manager
Troy Rea, Division Manager
Pat Salandi, Director – Safety

Operating Divisions

16 W Washington Industrial Dr.
Washington, UT 84780
(435) 634-1817

7804 W Detroit St.
Chandler, AZ 85226

Year Business Established: 1929

Contractor Profile

The Fugal Company has been in the gas distribution construction area for over 50 years and is also heavily involved in the telecommunications industry with several crews in long haul.

Spreads/Crews/Locations

Up to 2 spreads/20 crews/western states

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Dominion (Questar Gas); Southwest Gas; Avista

Operating Locations

Western and southwestern states

Specialized Services

Gas distribution systems; HP gas construction



Business Makeup

Gas – 30%
Fiber Optics – 20%
Telephone – 50%

Other Industry Affiliations

Power & Communication Contractors Association; Associated General Contractors

GABE’S CONSTRUCTION CO. INC.

4804 N 40th St.
Sheboygan, WI 53083
(920) 459-2600
www.gabes.com
Rep: Nate Eastway
Email: neastway@gabes.com

Executive & Management Staff

Matthew Gabrielse, President; mgabes@gabes.com
Tim Gabrielse, Senior Vice President; tgabes@gabes.com
Nathan Eastway PE, Vice President – HDD & Specialty Projects; neastway@gabes.com
Brad Baumann, Vice President – Wireless Services; bbaumann@gabes.com
Keith Jackson, Vice President – Technical Services; kjackson@gabes.com
Justin Zylstra, Vice President – Accounting; jzylstra@gabes.com

Supervisory Staff

Steve Huibregtse, Director – HDD Operations
Rusty Ott, Director – Specialty Projects
Lili Giertz, Engineering Manager
Dan Conroy, Project Superintendent
Kandis Reith, Office Manager
Adam Stanek, Safety Director

Operating Divisions

910 Huber Dr. Monroe, MI 48162	1359 E 86th Pl. Merriville, IN 46410	7600 W 27th St., Ste. 211 St. Louis Park, MN 55426
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Year Business Established: 1942

Contractor Profile

Since 1942, Gabe’s Construction has provided gas and electric utilities to the telecommunication industry and their customers providing a quality, safe and cost-efficient flow of energy and information. Today, Gabe’s installs gas, electric, and telecommunications distribution services and systems, underground high voltage projects, large HDD projects, locating engineering, maintenance, and complete turnkey projects for our clients.

Spreads/Crews/Locations

Gabe’s Construction provides utility, telecommunication, locating, engineering, and large horizontal directional drilling services throughout the U.S. and Canada.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

United States and Canada

Specialized Services

Large horizontal directional drilling; turnkey wireless/telecommunications systems; custom locating and emergency restoration for wireless and fiber optics; underground electric high voltage conduit and pipe type cable systems

Business Makeup

Gas – 20%
Water – 10%
Sewer – 10%
Fiber Optics – 20%
Electric – 20%
Other – 20%



Other Industry Affiliations

Pipe Line Contractors Association; Wisconsin Underground Contractors Association; Power & Communication Contractors Association

GLOBAL UNDERGROUND CORP.

641 Winters Dr.
Colorado Springs, CO 80907
(719) 471-7414
www.globalug.com
Rep: Robert Meadows
Email: rmeadows@globalug.com

Executive & Management Staff

Robert Meadows, President & CEO; rmeadows@globalug.com
Eric Ensign, Chief Financial Officer; eesign@globalug.com
Rob Powilleit, Vice President; rpowilleit@globalug.com
Ken Scharff, Safety Manager; kscharff@globalug.com

Year Business Established: 1999

Contractor Profile

Global Underground Corp. provides service for project management, project design, down hole engineering, feasibility studies, underground utility construction/installations utilizing horizontal directional drilling, pipe bursting, slip lining, pipe ramming, tunnel boring, HDPE and FPVC fusion services, open excavation, and hydro-excavation methods. Global Underground Corp. has hundreds of years of combined experience installing utilities including: natural gas, petroleum, water, sewer, electric, and communications. Global Underground Corp. has successfully completed hundreds of miles of trenchless installations to include directional bore lengths up to 7,500 linear feet, slip lining up to 7,800 linear feet, and pipe bursting up to 36" diameter.

THE HALLEN CONSTRUCTION CO. INC.

11 Commercial St.
Plainview, NY 11803
(516) 432-8300
www.hallen.com
Rep: Shepard Poole
Email: spoole@hallenconstruction.com

Executive & Management Staff

Shepard Poole, President & CEO
Michael Hickey, Executive Vice President – Construction Operations
Pascale Ambrosio, Executive Vice President – Estimating & Engineering
Dennis Springer, Senior Vice President – Finance & Corporate Secretary
Eugene Hickey, Senior Vice President – Construction Operations West
Stuart Buhrendorf, Senior Vice President – Environmental, Health & Safety
Linda Birkeland, Vice President – Finance & Treasurer
Ed Fitzgerald, Vice President – Operations
James Small, Vice President – Purchasing & Facilities
Tom Fedrigoni, Assistant Vice President – Special Projects
John Cuffaro, Assistant Vice President – IT
Paul Handley, Assistant Vice President – Estimating & Engineering

Year Business Established: 1927

Contractor Profile

A Quanta Services Company, Hallen is the major distribution contractor in metropolitan New York City and Long Island, performing natural gas pipeline installation, repair, and maintenance for the area's major utilities as well as pipeline and conduit construction for customers who provide electricity, telecommunications, petroleum, water, and steam. We have an extensive fleet of utility vehicles manned by certified welders and maintenance people on call 24/7.

Typical Working Environment

Metropolitan, city, suburban, and rural areas

Specialized Services

Directional drilling; vacuum excavation; cathodic protection; pipe jacking; pipe splitting



Business Makeup

- Gas – 70%
- Electric – 20%
- Other – 10%

Other Industry Affiliations

American Gas Association; Northeast Gas Association; Interstate Natural Gas Association of America Foundation



A QUANTA SERVICES COMPANY

95
Years
1927-2022



THE HALLEN CONSTRUCTION CO., INC.
 11 Commercial Street
 P.O. Box 664
 Plainview, New York 11803
 P: (516) 432-8300
 F: (516) 432-8406
 www.hallen.com

HANGING H COMPANIES LLC

1912 S Burlington Blvd., Ste. 100
Burlington, WA 98233
(360) 726-2334
www.hanginghco.com
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Email: jknapp@hanginghco.com

Executive & Management Staff

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Todd Knapp, Vice President; tknapp@hanginghco.com
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Supervisory Staff

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Dennis Huff, Superintendent; dhuff@hanginghco.com
Carl Chase, Superintendent; cchase@hanginghco.com
Jason Fladebo, Superintendent; jfladebo@hanginghco.com
Gary Koski, Safety Director; gkoski@hanginghco.com

Operating Divisions

600 W Germantown Pike, Ste. 400
Plymouth Meeting, PA 19462
(610) 940-1636

Year Business Established: 2009

Contractor Profile

In this industry, doing things right is imperative. That’s why you need an experienced, highly respected resource that knows their way around the ever-changing energy infrastructure construction world. Hanging H is a family-owned pipeline construction company with over 300 years of combined experience facilitating safe and successful practices while completing projects of all sizes, on time, and on budget. We have the knowledge and the resources to exceed your project goals with smart, innovative ideas combined with tried-and-true techniques. The result is a project centered around safety, integrity, and quality. We are strategically equipped and outfitted to provide any pipeline, station, integrity, and distribution services required. Constructing pipeline isn’t just our job, it’s our passion. We come to work each day knowing we’re building the energy infrastructure of tomorrow.



Spreads/Crews/Locations

2 distribution crews – Burlington, WA; 1 distribution crew – Billings, MT; 1 pipeline maintenance crew – western PA; 3 pipeline maintenance crews – Washington, Oregon, Idaho; 1 station crew – Oregon; 1 station crew – Washington

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Montana-Dakota Utilities; Cascade Natural Gas; Williams Northwest; Williams Transco; Questar/Dominion; Tallgrass Energy; BP Pipeline; Kinder Morgan; Puget Sound Energy; TC Energy

Operating Locations

Alaska; California; Colorado; Connecticut; Idaho; Illinois; Indiana; Iowa; Kansas; Louisiana; Massachusetts; Maryland; Michigan; Minnesota; Missouri; Montana; Nebraska; New Jersey; New Mexico; New York; North Carolina; North Dakota; Ohio; Oklahoma; Oregon

Specialized Services

Our pipeline, station, integrity, and distribution construction services include but not limited to: installation of cross-country natural gas; crude oil; refined products; distribution main & service installation; conventional road boring; urban pipeline installation and replacement; horizontal directional drilling; right-of-way and slip repair; compressor stations; meter stations; pump stations; rerouting and lowering; pipeline hydrostatic testing; valve installation; anomaly digs and corrosion mitigation; constructing of launchers; receivers and other fabrications; emergency call-out service.

Business Makeup

Gas – 95%
Water – 5%

Other Industry Affiliations

Pipe Line Contractors Association; American Gas Association; Interstate Natural Gas Association of America; Colorado Oil & Gas Association

THE HDD COMPANY INC.

4525 Serrano Pkwy., Ste. 210
El Dorado Hills, CA 95762
(530) 676-5705
www.crossinggroup.com/the-hdd-company
Rep: Jeremy King
Email: jking@crossinggroup.com

Executive & Management Staff

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Jeremy King, Vice President; jking@crossinggroup.com
Steve Donavan, Vice President – Engineering & Estimating; sdonovan@crossinggroup.com
Larry Bertolucci; lbertolucci@crossinggroup.com

Supervisory Staff

Chris Crow

Year Business Established: 1998

Contractor Profile

Horizontal directional drilling contractor

Spreads/Crews/Locations

9 Rigs

Cross Section of Customers

Northwest Natural; Kinder Morgan; PG&E; municipalities

Operating Locations

North America

Business Makeup

Gas – 40%
Water – 25%
Sewer – 25%
Electric – 10%

HENKELS & McCOY INC.

985 Jolly Rd.
Blue Bell, PA 19422
(215) 283-7600 / 888-HENKELS
www.henkels.com
Rep: Jim Duffy
Email: jduffy@henkels.com

Executive & Management Staff

David Cox, President
Jim Duffy, Executive Vice President – Operations & Regional Vice President – East
Erol Ozkirbas, Regional Vice President – West
Robert Riess, Vice President & Division Manager – Pipeline

Supervisory Staff

Available through listed division offices

Operating Divisions

450 Davis Dr.
Plymouth Meeting, PA 19462
(215) 283-7850

2840 Ficus St.
Pomona, CA 91766
(909) 517-3011

110 Cypress Station Dr., Ste. 200
Houston, TX 77090
(281) 537-0101

Year Business Established: 1923

Contractor Profile

Henkels & McCoy, Inc. (H&M) is a leading utility engineering, design, and construction firm providing critical infrastructure for the power, oil & gas pipeline, gas distribution, and communications markets throughout North America. Founded in 1923, the firm adapts more than 98 years of experience to the dynamic and evolving infrastructure needs of today. H&M leverages the collective strength of its diverse disciplines to create seamless integrations between projects, clients, team members, and communities. H&M has been recognized with an E.I. DuPont Safety Excellence Award.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

All states

Specialized Services

Henkels & McCoy's decades of experience as a diversified engineering and utility infrastructure contractor has positioned us to provide a wide variety of innovative solutions to customers' needs.



PERFORMANCE HAS BUILT OUR BUSINESS...
Trust Henkels & McCoy to help build yours.



www.henkels.com
marketing@henkels.com
1-888-HENKELS



Other Industry Affiliations

American Gas Association; Energy Association of Pennsylvania; Interstate Natural Gas Association of America Foundation; Michigan Oil and Gas Association; MEA Energy Association; NACE International; National Safety Council; National Utility Contractors Association-Hawaii Chapter; Northeast Gas Association; Pipe Line Contractors Association; Pipeliners Association of Houston; Society of Gas Lighting; Society of Gas Operators; Underground Contractors Association; Western Energy Institute

THE HILLIS GROUP LLC

2100 Wood Ave.
Easton, PA 18042
(610) 438-3921
www.thehillisgroupllc.com
Rep: Michael Hillis
Email: mhillis@thehillisgroup.com

Executive & Management Staff

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James Ciminelli, Chief Financial Officer; jciminelli@thehillisgroup.com
Brett Ehasz, Vice President – Operations; behasz@thehillisgroup.com
Carolann Phalen, Vice President – Process Management; cphalen@thehillisgroup.com

Supervisory Staff

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Shane Hanlin, Senior Pipeline Estimator and Project Manager; shaneline@thehillisgroup.com
Brett Ehasz, Safety Director; behasz@thehillisgroup.com

Year Business Established: 2004

Contractor Profile

Founded in 2004, The Hillis Group, LLC is a full-service pipeline company located in Easton, Pennsylvania. The Hillis Group is a results-oriented company that seeks to build value for our clients over the long term through the creation of an atmosphere of teamwork, solution-oriented creativity, and resourcefulness. We strive to be an acknowledged industry leader and preferred partner in helping our clients to succeed in the energy transportation business. Our desire is to be recognized as one of the safest, most reliable, and innovative energy infrastructure construction companies in the United States. We endeavor to create a culture of project performance around our core values of safety, quality, and execution. This means that we never take shortcuts, nor do we compromise safety or workmanship when meeting our client's specifications or deadlines. We properly staff each project to the site-specific scope of those clients who choose to partner with us.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Connecticut; Delaware; Maryland; Massachusetts; New Jersey; New York; Ohio; Pennsylvania; Virginia; West Virginia

Specialized Services

Installation & maintenance of natural gas pipelines; restoration services; concrete foundations; civil site work; sandblasting & re-coating; above & below grade coating

Business Makeup

Gas – 75%
Water – 5%
Sewer – 5%
Electric – 5%
Other – 10%

Other Industry Affiliations

Pipe Line Contractors Association; Interstate Natural Gas Association of America; National Compliance Management Service; National Safety Council; ISNetworld; Veriforce

HYDRO EXCAVATORS II (Hydro-X II)

16205 W Rogers Dr.
New Berlin, WI 53151
(866) 493-7692
www.hydroexcavators2.com
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Supervisory Staff

Adam Vos, Director – Operations; adam.vos@hydroexcavators2.com
Steve Canestrini, Director – HSE & Quality; steven.canestrini@hydroexcavators2.com

Year Business Established: 2020

Contractor Profile

Hydro-X II provides excavation and restoration services for utility companies and contractors located in the northern and Midwest regions of the United States. Our trained professionals work safely, efficiently, and with respect to people, customers, and the environment to provide cost-effective solutions for every project. We focus on continuous improvement, productivity, and damage prevention to provide a customized job specific assessment to drive your project plan to success.

Spreads/Crews/Locations

Various

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Utility companies, municipalities, and contractors

Operating Locations

Midwest; Great Lakes; Mid-Atlantic regions

Specialized Services

Hydro excavating; air excavation and remote excavation. Core drilling and reinstatement.

Other Industry Affiliations

Pipe Line Contractors Association; MEA Energy Association; Energy worldnet; Veriforce; National Center for Construction Education and Research; ISNetwork; National Compliance Management Services

HYPOWER INC.

5913 NW 31st Ave.
Ft. Lauderdale, FL 33309
(888) 978-9300
www.hypowerinc.com
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Executive & Management Staff

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Supervisory Staff

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David Weingarten, Safety Director; dweingarten@hypowerinc.com; (954) 917-1428



Operating Divisions

1645 NW 33rd St.
Pompano Beach, FL 33064

8821 Business Park Dr., Ste. 408
Fort Myers, FL 33912

1701 Old Dixie Hwy.
Fort Pierce, FL 34950

120 Industrial Dr.
Chambersburg, PA 17201

12574 Flagler Center Blvd., Ste. 101
Jacksonville, FL 32258

Year Business Established: 1991

Contractor Profile

Ranked by ENR magazine as a top electrical and utility contracting company in the Southeast, Hypower works with some of the leading general contractors, utilities, developers, and institutions in the United States. The company operates through several divisions that specialize in electrical building construction, outside and inside plant power and communications projects, prime electrical infrastructure, airfield lighting, and ground-mount solar nationwide. Hypower also specializes in 24/7 commercial and industrial electrical service and repair in south Florida. Founded in 1991 and headquartered in Ft. Lauderdale, Florida, Hypower is a family-owned company that currently employs more than 400 people and has successfully completed over 1,000 projects valued at over \$1 billion. Widely recognized for its industry excellence Hypower is currently ranked as a TOP 20 Electrical Contractor in the nation by Associated Builders and Contractors (ABC). The company places an extraordinary emphasis on safety from employee, job site, and public safety perspectives. As a result, for the past three years, Hypower has been named Accredited Quality Contractor and has also been honored with an ABC STEP Platinum Award for Safety Training consecutively since 2016.

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Hypower works with some of the leading general contractors, utilities, developers, and institutions in the United States.

Operating Locations

Alabama; Arizona; Arkansas; California; Colorado; Florida; Illinois; Indiana; Iowa; Kansas; Kentucky; Louisiana; Maryland; Minnesota; Mississippi; Montana; Nebraska; Nevada; New Mexico; New York; North Carolina; North Dakota; Ohio; Pennsylvania; South Carolina; South Dakota; Tennessee; Texas; Utah; Virginia; Wisconsin; Wyoming; Washington DC

Specialized Services

The company operates through several divisions that specialize in electrical building construction and service, outside and inside plant power and communications projects, prime electrical infrastructure, airfield lighting, and ground-mount solar nationwide.

Business Makeup

Fiber Optics – 20%
Electric – 80%

Other Industry Affiliations

Associated Builders & Contractors; Construction Association of South Florida; Associated General Contractors; Builders Association of South Florida; Building Owners & Managers Association; Solar Energy Industries Association; South Florida Manufacturers Association

INFRA SOURCE LLC

16000 College Blvd.
Lenexa, KS 66219
(800) 832-1517
www.infrasourceus.com
Rep: Jeff Winterstein
Email: jeff.winterstein@infrasourceinc.com

Executive & Management Staff

Jeff Winterstein, Executive Vice President
John Bentley, Vice President
John Baltes, Vice President
Eric Egelhoff, Vice President



Local Presence, Nationwide Strength

Since 1954, InfraSource has been a partner that our customers can trust to deliver innovative and efficient energy infrastructure solutions.

Our Capabilities:

- ▶ Gas Distribution
- ▶ Pipeline & Facility Construction
- ▶ Electric
- ▶ Telecommunications

INFRASOURCEUS.COM



Contractor Profile

InfraSource is a nationally recognized utility contractor, experienced in all phases of distribution and transmission construction. InfraSource provides infrastructure construction and support services to owners and builders of energy, gas distribution, pipelines, and integrity projects/underground electric throughout North America. The company offers individual project construction and project management services. These end-to-end network services include: planning, design, engineering, construction, operations and maintenance, and integrity projects.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Delaware; District of Columbia; Illinois; Indiana; Iowa; Kentucky; Maryland; Massachusetts; Michigan; Montana; Nebraska; New Jersey; North Dakota; Ohio; Pennsylvania; Rhode Island; South Dakota; Virginia

Specialized Services

Gas distribution; pipeline & facilities; underground electric; engineering & design

Business Makeup

Gas – 80%
Electric – 10%
Other – 10%

Other Industry Affiliations

American Gas Association; MEA Energy Association; National Utility Contractors Association; Southern Gas Association; Northeast Gas Association; Pipe Line Contractors Association

INFRA SOURCE SERVICES LLC

14103 Stewart Rd.
Sumner, WA 98390
(253) 863-0484
www.ifs-services.net
Rep: Robert Veitch
Email: rveitch@infrasourceinc.com

Executive & Management Staff

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Robert Veitch, Chief Operating Officer; rveitch@infrasourceinc.com; (253) 606-4299
Robert Stafford, Director – Operations; robert.stafford@infrasourceinc.com; (425) 766-1338
Devin Boblitt, Director – Project Management & Compliance; devin.boblitt@infrasourceinc.com; (206) 550-2393
Stuart Bennett, General Manager; stuart.bennett@infrasourceinc.com; (303) 419-8755

Supervisory Staff

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Steve Barney, Senior Estimator; steve.barney@infrasourceinc.com; (253) 327-4435

Contractor Profile

InfraSource Services, LLC is an industry leader in the construction, engineering and inspection of natural gas distribution and transmission facilities for multiple utilities throughout the Northwest. InfraSource Services is committed to safety, quality assurance, and compliance. We offer project management and design services for all types of natural gas construction projects.

Spreads/Crews/Locations

100 crews in the Pacific Northwest

Operating Locations

Alaska; California; Idaho; Oregon; Washington

Other Industry Affiliations

Western Energy Institute; MEA Energy Association; Energy worldnet; ISNetworld; Golden Shovel

INTERCON CONSTRUCTION INC.

5512 State Rd. 19
Waunakee, WI 53597
(608) 850-4820
www.intercon-const.com
Rep: Anna Hillebrandt
Email: ahillebrandt@intercon-const.com

Executive & Management Staff

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Chris Wozniak, Vice President; cwozniak@intercon-const.com
Steve Allen, Manager; sallan@intercon-const.com
Tim Knaup, Safety Manager; tknaup@intercon-const.com
Gary Wilson, Safety Director

Contractor Profile

InterCon Construction Inc., formed in 1984, is a nationally recognized distribution/transmission (WBE Certified) utility contractor. Dedicated to exceptional customer service with an emphasis on safety and quality. We provide full turn-key services which include: design, engineering, sewer line camera inspections, gas, electric, telecommunications construction, and large diameter horizontal directional drilling throughout North America. An executive or manager is directly involved with each project. Teamwork is key.

Spreads/Crews/Locations

125 distribution crews; multiple integrity crews and spreads up to 36 inches; 40 directional drill crews

Typical Working Environment

Metropolitan, city, and rural areas

INTREN LLC


18202 W Union Rd.
Union, IL 60180
(815) 923-2300
www.intren.com
Rep: Jeff Nauman
Email: jnauman@intren.com

Executive & Management Staff

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Jennifer Ballard Croft, Chief Legal & HR Officer; jballardcroft@intren.com
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Sarah Douglas, Vice President – Business Development; sdouglas@intren.com

Supervisory Staff

Michael Cabrera, Vice President – Central/East; mcabrera@intren.com
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Ray Vitti Jr., Senior Project Manager – East Coast Gas; rvitti@intren.com
Mark Stroman, Project Manager – Midwest Gas; mstroman@intren.com
Mearl Kise-Halsall, Regional Director – IL; mkise-halsall@intren.com
Matt Guenzler, Regional Director – MO; mguenzler@intren.com; (314) 769-9673
George Cote, Operations Manager – OH & KY; gcote@intren.com
Jill Walter, Regional Director – MD, NJ & PA; jwalter@intren.com

LEADING CHANGE

An Award-winning Utility Solutions Provider
Doing Energy Differently

- Gas Utility Contractor
- Electric Utility Contractor
- Commercial & Industrial
- Municipal & Co-Ops
- Construction Management Services



Operating Divisions

161 Sand Creek Rd., Ste. C
Brentwood, CA 94513
(925) 494-5670

2001 N Broadway Ave.
Des Moines, IA 50316
(815) 923-2300

9722 Pulaski Hwy.
Middle River, MD 21220
(443) 231-6793

13764 Oak St.
Martin City, MO 64145
(815) 923-2300

140 Lafayette Ave.
St. Louis, MO 63147
(314) 769-9673

2786 E Crescentville Rd.
West Chester, OH 45069
(815) 923-2300

335 Pawlings Rd.
Phoenixville, PA, 19460
(815) 923-2300

N8 W22323 Johnson Dr.
Waukesha, WI 53186
(815) 321-3956

Year Business Established: 1988

Contractor Profile

INTREN is a nationwide premier MBE specialty utility construction company providing utilities, municipalities, cooperatives, and private contractors with turnkey services for natural gas and electrical needs. With over 30 years of experience, INTREN is the contractor for the development and implementation of today and tomorrow's energy industry's design, construction, and management solutions. From system maintenance to large scale design/build ventures, INTREN's cross-disciplinary experience produces unrivaled results.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

California; Illinois; Indiana; Iowa; Maryland; Missouri; New Jersey; Ohio; Pennsylvania; Wisconsin

Specialized Services

Construction management services; vegetation management; electric testing

Business Makeup

Utility – 100%

Other Industry Affiliations

American Gas Association; Association of General Contractors; Common Ground Alliance; Electric Utility Consultants Inc.; MEA Energy Association; National Electrical Contractors Association; Underground Contractors Association; Western Energy Institute

J. F. KIELY CONSTRUCTION CO.

1 Radar Way
Tinton Falls, NJ 07724
(732) 403-8600
www.kielybuilds.com
Rep: John F. Kiely Jr.
Email: jfkiely@jfkiely.com

Executive & Management Staff

John F. Kiely Jr., Chairman
John M. Kiely, Chief Executive Officer
Peter Brindley, Chief Operating Officer
Mark Taylor PE, Senior Vice President – Gas Operations
Robert S. Barton, Senior Vice President – Water Operations
Robert Patterson Jr., Senior Vice President – Utility Services
Daniel Francisci, Director – Health & Safety

Operating Divisions

700 McClellan St.
Long Branch, NJ 07740

5300 Asbury Rd.
Farmingdale, NJ 07727

20 Adams Rd.
Egg Harbor, NJ 08234

716 S White Horse Pike
Hammonton, NJ 08037

520 Ellis St.
Glassboro, NJ 08028

901 Old Rte. 15
New Columbia, PA 17856

Year Business Established: 1952

Contractor Profile

J.F. Kiely Construction Co. provides design-build services for the natural gas, petroleum, and water resources industries and is a trusted leader of distribution, transmission and underground utility projects. Our capabilities



include: new and replacement transmission and distribution mains and services, annual blanket contract work, pipeline and fabrication welding, plastic pipe fusion, high pressure tapping and stopping, meter, hydrant, and valve replacement, and meter & regulator station design-build.

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

New Jersey Natural Gas Company; South Jersey Gas Company; UGI Utilities, New Jersey Americans Water Co.; Middlesex Water Company; SUEZ-North America; Buckeye Partners, L.P.; Monroe Interstate Pipeline Company

Operating Locations

New Jersey & Pennsylvania

Specialized Services

Horizontal directional drilling; system integrity; pressure testing; hydrant and valve replacement programs; cathodic protection; fire flow testing; pump stations; treatment plants

Other Industry Affiliations

American Gas Association; Northeast Gas Association; Society of Gas Operators; New Jersey Utilities Association; Utility Transportation Contractors Association; New Jersey Common Ground Alliance; American Water Works Association – New Jersey; South Jersey Water Professionals Association; New Jersey Water Association; Pennsylvania Rural Water Association; New Jersey Water Environment Association

KS ENERGY SERVICES LLC

19705 W Lincoln Ave.
New Berlin, WI 53146
(262) 574-5100
www.ksenergyservices.com
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Email: rick@ksenergyservices.com

Executive & Management Staff

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Johanna Gross, Director – Human Resources & Diversity; jgross@ksenergyservices.com

Operating Divisions

Appleton, WI; Chicago, IL; Cincinnati, OH; Dayton, OH; Dubuque, IA; Green Bay, WI; Houston, TX; Madison, WI; St. Paul, MN

Year Business Established: 2005

Contractor Profile

KS Energy Services, headquartered in New Berlin, Wisconsin, is a leading provider of construction services to the natural gas, electric, and telecommunication industries. KS Energy Services employs more than 1,300 employees across the Midwest and focuses on maintenance, replacement, and upgrading (MRU) existing infrastructure. KS Energy Services is one of several operating company under Artera Services.

Spreads/Crews/Locations

1,300+ employees

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Illinois; Indiana; Iowa; Kentucky; Michigan; Minnesota; Ohio; South Dakota; Wisconsin

Specialized Services

Horizontal directional drilling; sewer camera cross-bore inspections & repairs

**Business Makeup**

Gas – 78%
Fiber Optics – 2%
Electric – 20%

Other Industry Affiliations

American Gas Association; Houston Pipeliners Association; Interstate Natural Gas Association of America Foundation; MEA Energy Association; Ohio Gas Association; Southern Gas Association

LANEY DIRECTIONAL DRILLING CO.

1100 Alegacy Pl.
Waller, TX 77484
(281) 540-6615
www.laneydrilling.com
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Email: rhotz@laneydrilling.com

Executive & Management Staff

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Rob Hotz, Vice President – Commercial; rhotz@laneydrilling.com
Andrew Sparks PE, Director – Engineering; asparks@laneydrilling.com
Paul Greenwell, Director – Estimating; pgreenwell@laneydrilling.com
Randy Poulter, Director – Health, Safety & Environmental; rpoulter@laneydrilling.com

Year Business Established: 1989**Contractor Profile**

Laney is a premier independent trenchless construction and engineering firm serving the power, telecommunications, water, sewer, wind, oil & gas, and mining industries. We are leaders in horizontal directional drilling as well as Direct Pipe® trenchless services with the ability to provide one-stop solution for trenchless needs from engineering, procurement, and construction. Since 1989, Laney has installed over 2,800 trenchless crossings totaling over 1,000 miles of pipe, conduit, and casings. Based just outside of Houston, Texas, we have a global reach. Laney has completed projects in 22 countries on six continents. We have experience in all types of subsurface conditions ranging from very soft clays to extremely hard and abrasive rock. Laney has successfully completed single pipe and bundled installations with pipe sizes ranging from 2 inches to 54 inches and lengths more than 11,000 feet. Laney specializes in long, complex, and challenging projects that require extensive design preparation and precise construction execution.

Spreads/Crews/Locations

14 directional drilling rigs, ranging from 100,000 pounds to the over 1 million pounds, based in Houston, TX

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Engineers; operators; pipeline contractors; general contractors; municipalities; government agencies

Operating Locations

Worldwide

Specialized Services

Horizontal directional drilling; Direct Pipe® method; design-build services

Business Makeup

Gas – 10%
Water – 5%
Sewer – 5%
Electric – 75%
Other – 5%

Other Industry Affiliations

Pipe Line Contractors Association; Houston Pipeliners Association; North American Society for Trenchless Technology

LEDO GROUP LLC

5016 8th Ave.
East Moline, IL 61244
(309) 912-7026
www.ledogroupllc.com
Rep: Heather Harrington
Email: heather@ledogroupllc.com

Executive & Management Staff

Heather Harrington, Owner & President

MASTEC NORTH AMERICA INC.

700 Commerce Dr., Ste. 235
Woodbury, MN 55125
(651) 605-4067 / (559) 250-9564
www.mastec.com
Rep: Kaitlynn Hensch
Email: kaitlynn.hensch@mastec.com

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Steve Hagerman, Vice President – Mid-Atlantic; steve.hagerman@mastec.com
Glenn Travis, Vice President – Dallas; glenn.travis@mastec.com
Mike Kubala, Vice President – Austin; mike.kubala@mastec.com
Manuel Arismendy, Vice President – Florida; manuel.arismendy@mastec.com

Operating Divisions

800 S Douglas Rd., 12th Fl.
Coral Gables, FL 33134
(305) 599-1800
services@mastec.com

Year Business Established: 1994

Contractor Profile

We are contractors that engineer, procure, construct, and maintain the infrastructures that enable electric transmission and distribution, oil and natural gas pipeline, and communications companies to successfully facilitate the production and delivery of their products – from the source to their customers. From extra high voltage transmission lines, and cross continental oil and natural gas pipelines, to renewable energy, wireless towers, wireline networks, and microwave backhaul systems, our deep industry expertise, extensive resources, and continual focus on innovation allows us to provide end-to-end services on time and on budget, every time.

Operating Locations

North America



Mastec
Utility Services

Utilityservices@mastec.com
(651) 605-4060

MAXX HDD LLC

6155 FM 2445
 Navasota, TX 77868
 (833) 629-9433
 www.maxxhdd.com
 Rep: Travis Vander Wert
 Email: travisv@maxxhdd.com

Executive & Management Staff

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 TJ Strickland, Chief Operating Officer; tj@maxxhdd.com; (936) 239-9996
 Kevin Hutcherson, Chief Executive Officer; khutcherson@maxxhdd.com; (281) 389-9679
 Brad Vickers, Vice President; bvickers@maxxhdd.com; (256) 750-0211

Year Business Established: 2015

Spreads/Crews/Locations

7 spreads

Typical Working Environment

Metropolitan, city, and rural areas

Specialized Services

Horizontal directional drilling; road bores; direct pipe; pipe extraction

Business Makeup

Water – 5%
 Oil & Gas – 95%

Other Industry Affiliations

Pipe Line Contractors Association; Houston Pipeliners; Energy worldnet; Golden Shovel; Louisiana Pipeliners; ISNETworld

MEADE

625 Willowbrook Center Pkwy.
 Willowbrook, IL 60527
 (708) 588-2500
 www.meade100.com
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 Email: fal@lhcompany.com

Executive & Management Staff

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 Frank A. Lizzadro, President
 Joe Van Gundy III, Vice President
 Bob Schacht, Vice President
 Tim Swanson, Vice President – Healthy, Safety & Environment
 Bob Walsh, Manager – Operator Qualifications

Supervisory Staff

Jim Rosenberger, Superintendent
 John Karlsson, Superintendent
 Jason Patzke, Superintendent
 Eric Ade, Superintendent
 Frank Huckin, Chief Estimator
 Tim Swanson, Safety Director

Operating Divisions

6850 W 62nd St. Chicago, IL 60638	30 W 751 N Aurora Rd. Naperville, IL 60563	Chase & Oklahoma Milwaukee, WI 53207
907 Rowell Ave. Joliet, IL 60433	1741 Summer St. Hammond, IN 46320	3150 W Morris Indianapolis, IN 46241

Year Business Established: 1908

Contractor Profile

Meade is a large specialty natural gas, liquids, electrical, and telecommunications infrastructure builder and maintenance contractor based in Chicago and operating throughout the United States. We provide services to pipeline companies, utilities, industrial, and commercial customers and state and local governments.

Typical Working Environment
Metropolitan, city, and rural areas

MEARS GROUP INC.

4500 N Mission Rd.
Rosebush, MI 48878
(989) 433-5100
www.mears.net
Rep: Jeff Green
Email: jeff.green@mears.net

Executive & Management Staff

Jeff Green, President – Mears Utility Division
Steve Hicks, President
Adam Bosch, Executive Vice President – HDD & Direct Pipe®

Operating Divisions

Utility Construction – (704) 971-0019
Pipeline Integrity – (925) 820-7630 / (614) 504-5722
Pipeline & Facilities – (832) 634-2900
Horizontal Directional Drilling / Direct Pipe® – (832) 634-2900
Engineering – (832) 634-2900

Year Business Established: 1970

Contractor Profile

Mears Group, Inc. is an industry leading energy infrastructure solutions provider that offers engineering and construction services to the oil/gas, water/wastewater, electrical, fiber, and telecommunications markets we serve. With operations throughout North America and internationally, Mears is focused on meeting the growing demands of our customers through five distinct, yet complementary, operating divisions: utility construction, pipeline integrity, midstream services, HDD and Direct Pipe®, and engineering. Mears is a wholly owned

Decades of Experience. Industry-Wide Perspective. One Provider.

From our unparalleled services to our industry-leading resources, Mears is a partner you can trust.

Our Capabilities

- ▶ Gas Distribution
- ▶ Pipeline & Facility Construction
- ▶ Renewable Natural Gas
- ▶ Pipeline Integrity
- ▶ HDD & Direct Pipe
- ▶ Electric

MEARS.NET



subsidiary of Quanta Services, Inc. We can leverage the network of companies to provide our customers with the nation's largest pool of skilled workers, equipment, and specialized services to deliver infrastructure solutions to energy industries across North America. Being a part of the Quanta family of companies has enabled Mears to perform larger, more complex projects by offering the specialized resources of our sister companies.

Typical Working Environment

Metropolitan, city, and rural areas

MEARS HOLDING LLC

5051 Westheimer Rd., Ste. 1650
Houston, TX 77056
(713) 985-6442
www.mears.net
Rep: Kevin Parker
Email: kevin.parker@mears.net

Executive & Management Staff

Vivek Arora, Chief Administrative Officer
Kevin Parker, Vice President – Health, Safety & Environment

MERSINO DEWATERING INC.

2475 E Judd Rd.
Burton, MI 48529
(810) 678-8085 / 866-MERSINO
www.mersino.com
Rep: Marco Mersino
Email: marco@mersino.com

Executive & Management Staff

Gino Mersino, President; gino@mersino.com
Marco Mersino, Vice President; marco@mersino.com; (386) 566-3356

Operating Divisions

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Michigan City, IN 46360
(386) 566-3356

5817 Allender Rd.
White Marsh, MD 21162
(386) 566-3356

11749 New Kings Rd.
Jacksonville, FL 32219
(386) 566-3356

411 Timaquan Tr.
Edgewater, FL 32132
(386) 566-3356

10162 E Coldwater Rd.
Davison, MI 48423
(386) 566-3356

1446 Smith Twp State Rd.
Burgettstown, PA 15021
(386) 566-3356

1960 Starpoint Dr.
Houston, TX 77032
(386) 566-3356

8235 State Rd. 33 N
Lakeland, FL 33809
(386) 566-3356

33 Industrial Park Rd.
Putnam, CT 06260
(386) 566-3356

6950 Q St.
Omaha, NE 68117
(386) 566-3356

2377 Rockaway Industrial Blvd. NW
Conyers, GA 30012
(386) 566-3356

Year Business Established: 1988

Contractor Profile

Dewatering equipment and services; trenching (sock pipe) services; pump and pipe rentals and sales; slurry walls; 24-hour emergency service

Operating Locations

USA; Canada; Mexico

<p>Office: 810.658.3472 Fax: 810.653.7828 Toll Free: 866. MERSINO</p>		<p>www.mersino.com 10162 E Coldwater Rd. Davison, MI 48423</p>
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MICHEL'S CORPORATION

P.O. Box 128, 817 Main St.
Brownsville, WI 53006
(920) 583-3132
www.michels.us
Rep: Kevin Michels
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Executive & Management Staff

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Kevin Michels, Vice President
Tim Michels, Vice President
Phillip Michels, Senior Group Vice President
John Schroeder, Executive Vice President
Jason Kozelek, Chief Financial Officer
Robert Osborn, President – Michels Energy Holdings, Inc.
Matt Westphal, President – Michels Pipeline, Inc.
Dean Cowling, President – Michels Canada

Supervisory Staff

Gary Ziehr, Vice President – Energy, Michels Canada
Jeff Mueller, Vice President – Directional Crossings
David Stegeman, Senior Vice President – Chief Legal Officer
Julie Hamm-Tellock, Vice President – Information Systems & Technology
Karen Wuest, SPHR, Vice President – Human Resources
Sean Nicholson, Vice President – Health, Safety & Environment
Shannon Caron, Director – HSE, Michels Canada

Operating Divisions

Pipeline construction; horizontal directional drilling; direct pipe; deep foundations; dewatering; pipe fabrication; facility construction; tunneling; power; communication

Year Business Established: 1959

Contractor Profile

Michels Corporation is a large, diversified utility and transportation contractor in North America. Michels provides construction of mainline cross-country pipelines, gas distribution systems, as well as facility construction, pipe fabrication, and maintenance.

Spreads/Crews/Locations

Michels Canada, an affiliate of Michels Corporation, offers horizontal directional drilling, pipeline construction, cured-in-place pipe, tunneling, and gas distribution.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Licensed to operate in all states

Specialized Services

Michels provides a robust offering of trenchless solutions including direct pipe, horizontal directional drilling, tunneling, boring, pipe rehab, and soil stabilization.

Business Makeup

Gas – 58%
Water – 1%
Sewer – 4%
Cable – 2%
Electric – 21%
Other – 14%

Other Industry Affiliations

American Gas Association; MEA Energy Association; Pipe Line Contractors Association; Southern Gas Association; Western Energy Institute; Interstate Natural Gas Association of America Foundation

MICHEL'S PACIFIC ENERGY INC.

2200 Laurelwood Rd., Ste. 100
 Santa Clara, CA 95054
 (408) 538-8111
 www.michelspacificenergy.us
 Rep: Ben Nelson
 Email: bnelson@michels.us

Executive & Management Staff

Ben Nelson, President; bnelson@michels.us; (206) 510-6164
 Cody Seilstad, General Manager – Power Operations
 Don Bailey, General Manager – Pipeline Operations

Year Business Established: 2019

Spreads/Crews/Locations

20 pipeline integrity management crews

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Alaska; California; Hawaii; Idaho; Nevada; Oregon; Washington

Specialized Services

City work; environmentally sensitive projects

Business Makeup

T&D Power – 70%
 Substations – 10%
 Pipeline – 20%

MICHEL'S UTILITY SERVICES INC.

817 Main St.
 Brownsville, WI 53006
 (920) 583-3132
 www.michels.us
 Rep: Pete Fojtik
 Email: pfojtik@michels.us

Executive & Management Staff

Pete Fojtik, President
 Tom Osborn, General Manager – Central
 Rob Healy, General Manager – West
 Jared Gipp, Regional Manager – Great Lakes/East
 Dale Damon, Operations Support Manager
 Michelle Trapp, Business Development Manager
 Jerry Todd PE., Chief Engineer
 David Falldorf, Senior Advisor

Supervisory Staff

Shawn Thorson, Construction Manager
 Craig Ayers, Contract Manager
 Tony Ames, Senior Project Manager

Operating Divisions

12 Douglas Ln., Ste. 7 Waterford, CT 06385	26933 Eckel Rd. Perrysburg, OH 43551	3030 Travel Plaza Way Pasco, WA 99301
389 E US-30 Valparaiso, IN 46383	735 Industrial Cir. White City, OR 97503	210 W Becher St., Ste. 800 Milwaukee, WI 53207
22100 Pillsbury Ave. Lakeville, MN 55044	14701 St. Mary's Ln., Ste. 310 Houston, TX 77079	1775 E Shady Ln. Neenah, WI 54956
9950 73rd St. NE Otsego, MN 55362	6725 116th Ave. NE, Ste. 200 Kirkland, WA 98033	

Year Business Established: 2021

**Contractor Profile**

Michels Utility Services, Inc. is committed to constructing and maintaining natural gas distribution systems and other utilities throughout the United States. We complete complex projects in both urban and rural areas for customers and communities. Services include: distribution pipeline construction; new main and service line installations; joint installations (gas, power, telecommunications, cable television, etc.); main extensions and conversions; integrity management; cast iron and bare steel replacement programs; riser, meter, customer piping and relight services; steel and polyethylene (PE) pipe capabilities, including large diameter HDPE pipe installation; master service and blanket agreements; open cut, plowing and horizontal directional drilling; distribution regulator stations and vault installations.

Spreads/Crews/Locations

150 distribution crews working across the United States

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Utilities across the United States

Operating Locations

United States

Specialized Services

Michels' families of companies are utility, engineering, design, and construction contractors with critical expertise in linking systems for energy, communication, transportation, and distribution.

Business Makeup

Gas – 85%
Cable TV – 5%
Electric – 5%
Telephone – 5%

Other Industry Affiliations

American Gas Association; MEA Energy Association; Southern Gas Association; Western Energy Association; Northeast Gas Association; MN Utility Contractors Association; Wisconsin Utilities Association; Center for Energy Workforce Development

MID AMERICA ENERGY SERVICES

901 Ridgeway Ave.
Aurora, IL 60506
(630) 897-9999
www.mears.net
Rep: Adam Bosch
Email: adam.bosch@maenergy.net

Executive & Management Staff

Adam Bosch, President; adam.bosch@maenergy.net
James Sparks, Executive Vice President; james.sparks@maenergy.net
Casey Omori, General Manager & Director – Safety; casey.omori@maenergy.net

Supervisory Staff

Richard Guzlas, Field Safety Manager; richard.guzlas@maenergy.net

Contractor Profile

Mid America Energy Services, a Quanta Services Company, specializes in (A/C) mitigation services and cathodic protection systems – design and installation – along with horizontal directional drilling, pipe ramming, pipe bursting, and trenching installations for petroleum, petrochemical, natural gas, electric, telecommunications, sewer, water, environmental, shore approach, wind energy, and geothermal.

Spreads/Crews/Locations

Operating 8 rigs – 2 in the 100,000 pounds to 500,000 pounds range; capabilities of 1 inch to 48 inch, up to 6,500 feet in length

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Nationwide



Business Makeup

- Gas – 20%
- Oil – 20%
- Water – 10%
- Sewer – 10%
- Fiber Optics – 10%
- Electric – 20%
- Telephone – 10%

MID OHIO PIPELINE INC.

4244 State Rte. 546
Lexington, OH 44904
(419) 884-3772
www.mopipeline.us
Rep: Jordan Yates
Email: jordan.yates@mopipeline.us

Executive & Management Staff

Jordan Yates, President & CEO; jordan.yates@mopipeline.us; (419) 989-9590

Year Business Established: 1972

Typical Working Environment

Metropolitan, city, and rural areas

MIDWESTERN CONTRACTORS

816 Hicks Dr.
Elburn, IL 60119
(630) 668-3420
www.midwesterncontractors.com
Rep: Jon Pfleeger
Email: jpfleeger@midwesterncontractors.com

Executive & Management Staff

Jon Pfleeger, President; jon.pfleeger@midwesterncontractors.com
Samantha Koehler, Vice President; samantha.koehler@midwesterncontractors.com; (630) 962-3438
Mike Purpura, Business Development; mike.purpura@midwesterncontractors.com
Andy Schwartz, Operations Manager; andy.schwartz@midwesterncontractors.com; (630) 918-7499
Chris Daluga CWI, Construction Manager; chris.daluga@midwesterncontractors.com
Wes Countryman, Safety Supervisor; wes.countryman@midwesterncontractors.com; (815) 955-8319

Supervisory Staff

Graham Johnson, Project Manager; (224) 227-3722
Storm Clark, Project Manager; (740) 297-5505

Operating Divisions

Divisions include oil, gas, industrial gas, ammonia, telco, power, fiber optic placement, splicing, termination, directional drilling, hydro-excavation, and civil.
Electric Conduit Construction
3333 S Iron St.
Chicago, IL
(630) 668-3420

Year Business Established: 1951

Contractor Profile

Founded in 1951, Midwestern Contractors constructs and maintains high, medium and low pressure gas systems. Our work is turnkey and includes civil, pipe fabrication and testing, electrical power, and control wiring as well as fiber optic systems. Projects range from complete stations and laterals to relocations, lowerings, piping modifications and upgrades, heater and slug catcher replacements, and all types of integrity work. Project management systems and QA/QC are cloud based and encrypted. Staff qualifications include civil and mechanical engineering, law, environmental science, and economics. Craft certifications include journeyman fitters, certified welders and a CWI, Nace corrosion certification, stormwater and erosion control certification, certified safety professionals (CSP), and other product and safety certifications.



Typical Working Environment

Metropolitan, HCA, suburban, rural areas

Cross Section of Customers

Public utilities, mid-stream oil and gas

Operating Locations

Several locations throughout Northern, IL. Serving the upper Midwest, Mideastern and central United States: Illinois; Indiana; Iowa; Kansas; Kentucky; Massachusetts; Michigan; Minnesota; Missouri; Nebraska; New York; North Dakota; Ohio; Pennsylvania; South Dakota; Wisconsin

Specialized Services

A division of Electric Conduit Construction Co; gas distribution work, all sizes; station construction including: metering, regulation and compression facilities; storage field work; pipeline maintenance; pipeline construction in congested metropolitan areas; suspended pipelines.

Business Makeup

Gas – 40%
Liquids – 60%

Other Industry Affiliations

Interstate Natural Gas Association of America; MEA Energy Association; Underground Contractors Association; Construction Safety Professionals; NACE; Gold Shovel; Veriforce; ISNetWorld

MILLER PIPELINE

P.O. Box 34141, 8850 Crawfordsville Rd.
Indianapolis, IN 46234
(317) 293-0278
www.millerpipeline.com
Rep: Dale Anderson
Email: dale.anderson@millerpipeline.com

Executive & Management Staff

Dale Anderson, President & COO
Dan Short, Senior Vice President – Corporate Administration
Andy Cleeter, Vice President – Environmental, Health, and Safety
Geoff Gailey, Vice President – Human Resources
Michelle Hall, Vice President – Claims
Scott Miller, Vice President – Corporate Performance
Laura Morrow, Vice President – Communications
Justin Sanchez, Vice President – Finance
Kevin Miller, Senior Advisor

Supervisory Staff

Frank Bracht, Vice President – East Region Construction
Chad Davis, Vice President – South Region Construction
Josh Sargent, Vice President – Great Lakes Region Construction
Raymond Swerdfeger, Vice President – Mountain Region Construction
Dave Tucker, Vice President – Midwest Region Construction
Jim Wilson, Vice President – Ohio Region Construction
Chris Schuler, Vice President – Municipal Services

Operating Divisions

5000 Scioto Darby Rd.
Hilliard, OH 43026
(614) 777-8377

378 Whitehead Ave.
South River, NJ 08882
(732) 238-2151

2332 Old Combee Rd.
Lakeland, FL 38805
(863) 225-9093

3611 Industrial Pkwy.
Birmingham, AL 35217
(205) 849-5331

6777 Metroplex Dr.
Romulus, MI 48174
(734) 629-4450

2900 Main St.
Alameda, CA 94501
(510) 473-8246

5899 Raytown Rd.
Raytown, MO 64133
(816) 461-1999

421 E Industrial Blvd.
Pueblo West, CO 81007
(719) 547-0242

Year Business Established: 1953



Contractor Profile

Miller Pipeline provides a comprehensive range of pipeline contracting and rehabilitation services for natural gas, liquids, water, and wastewater pipelines. Our broad knowledge of repair, replacement, and installation techniques enables us to evaluate projects and make recommendations which often result in alternative cost-saving solutions. Miller Pipeline has been a leader in building and maintaining America's infrastructure for almost 70 years. We carry our business model through our four core values of safety, quality, commitment, and reputation. By living out these values, we can build solid infrastructure while building long-term relationships. Miller Pipeline is part of Artera Services.

Operating Locations

United States and Canada

Specialized Services

Miller Pipeline provides a comprehensive range of pipeline contracting and rehabilitation services for gas, water, and sewer pipelines as well as specialty products and services.

Business Makeup

Gas – 95%
Other – 5%

Other Industry Affiliations

Accelerate Indiana Municipalities (AIM); Alabama Natural Gas Association; Alabama Utility Contractors Association; American Gas Association; American Public Gas Association; American Society of Civil Engineers; American Water Works Association; Arkansas Gas Association; Carolina Public Gas Association; Florida Natural Gas Association; Great Lakes Trenchless Association; Indiana Water Environment Association (IWEA); Kentucky Gas Association; Louisiana Gas Association; MEA Energy Association; Midwest Society of Trenchless Technology; Mississippi Natural Gas Association; National Utility Contractors Association; North American Society for Trenchless Technology; Ohio Gas Association; Society of Gas Operators; Southern Gas Association; Utility Engineering & Surveying Institute

MINNESOTA LIMITED LLC

P.O. Box 410, 18640 – 200th St.
Big Lake, MN 55309
(763) 262-7000
www.mnlimited.com
Rep: Keith Miller
Email: keith.miller@mnlimited.com

Executive & Management Staff

Dan Britz, President
Keith Miller, Vice President – East Operations
Christopher Haux, Vice President – Major Projects
Mark Klimbal, Vice President – Safety & Compliance
Vic Krauze, Director – Fleet & Equipment
Zach Stafford, Director – Facilities Operations
Ted Crowe, Senior Advisor

Operating Divisions

1300 – 30th St. SE Bemidji, MN 56601 (218) 755-9595	1300 E US Hwy. 136, Ste. A Pittsboro, IN 46167 (317) 892-5700	8704 – 282nd St. Berthold, ND 58718 (701) 453-3700
3221 E Mill Rd. Altamont, IL 62411 (618) 483-9031	2198 Donald St. Dover, OH 44622 (330) 343-4612	

Year Business Established: 1966

Contractor Profile

Established in 1966, Minnesota Limited is a leading specialty contractor doing business across 34 different states across the US. We service the pipeline transmission market, midstream/gathering sector, perform pipeline integrity/rehabilitation, construct pipeline facilities and terminals, and operate multiple pipe fabrication shops. Minnesota Limited has successfully completed projects on natural gas, crude oil, refined products, and hydrocarbon pipelines and facilities. These projects include construction of major cross-country pipelines, pumping and compressor stations, gas distribution systems, tank farms, terminal, and refinery projects, in addition to completing more than 10,000 miles of hydro-static testing and repair work throughout the United

States. For more information, visit www.mnlimited.com.

Operating Locations

United States

Specialized Services

Mainline pipeline construction; pipeline maintenance and integrity work; pump and compressor station construction and maintenance; emergency response; hydrostatic testing

Business Makeup

Pipeline Construction – 50%
Pipeline Maintenance & Integrity – 25%
Station Construction & Maintenance – 25%

Other Industry Affiliations

MEA Energy Association; Pipe Line Contractors Association; Associated General Contractors; Interstate Natural Gas Association of America Foundation; Southern Gas Association



**BUILDING
INFRASTRUCTURE;
BUILDING
RELATIONSHIPS**

As a nationwide leader in energy transmission services, our dedicated team offers full-service capabilities and operational excellence in everything we do. Licensed to work in over 34 states and backed by our core values, we are ready to partner with you and deliver innovative, out-of-the-box thinking and solutions for your projects. Let's get started!



MINNESOTA LIMITED

AN ARTERA COMPANY

 MNLIMITED.COM

MP TECHNOLOGIES LLC

9938 State Hwy. 55 NW
Annandale, MN 55302
(320) 963-2499
www.mpotech.biz
Rep: Rob Pribyl
Email: rpribyl@mpotech.biz

Executive & Management Staff

Larry Pribyl, President; lpribyl@mpotech.biz
Rob Pribyl, Vice President; rpribyl@mpotech.biz
Michael Aydt, Chief Financial Officer; mike.aydt@mpnexuslevel.com
Andrew Faterkowski, Regional Vice President; afaterkowski@mpotech.biz



David Baker, Vice President – Operations; david.baker@mptech.biz
 Ward Westphal, Operator Qualifications & QA Coordinator; wwestphal@mptech.biz
 Tracy Lipinski, Safety Director

Operating Divisions

500 County Rd. 37 E Maple Lake, MN 55358	4805 S 133rd Bolivar, MO 65613	7870 Schillinger Park W Mobile, AL 36608
14140 Cypress N Houston Houston, TX 77429	175 N Elk Run Rd. Waterloo, IA 50703	1655 Locust St. Omaha, NE 68110
8435 N 83rd Ave. Peoria, AZ 85345	9000 Emmot Rd., Ste. A&B Houston, TX 77040	

Year Business Established: 1973

Contractor Profile

MP Technologies is a world-class provider of new construction and maintenance services for a wide variety of infrastructure systems. The unique importance of these systems places a large responsibility on the construction process. The systems are relied upon by industry and consumers and must be completed on time and without incident. MP Technologies has completed systems across the United States, providing services and staff that meet and exceed the responsibilities for the highest quality of safety and craftsmanship. With our state-of-the-art equipment and highly trained staff, MP Technologies has completed projects for leading public and private utility and power companies, communications providers, joint trenching utilities, and new construction contractors. MP Technologies has the equipment and highly skilled craftsmen available to meet your construction project requirements. We complete projects on-time and within budget.

Business Makeup

Gas – 25%
 Fiber Optics – 5%
 Electric – 70%

NASH BROTHERS CONSTRUCTION CO. INC.

1840 S Kilbourn Ave.
 Chicago, IL 60623
 (773) 762-1800
 www.nashbrothers.com
 Rep: Christopher Nash
 Email: cnash@nashbrothers.com

Executive & Management Staff

Christopher Nash, President; cnash@nashbrothers.com
 James Gardner, Controller; jgardner@nashbrothers.com
 Adam Saunders, Estimator; asaunders@nashbrothers.com

Supervisory Staff

Jim Gregory, Project Manager; jgregory@nashbrother.com
 Sara Baggett, Safety Director; sbaggett@nashbrothers.com

Year Business Established: 1894

Contractor Profile

Underground utility and conduit piping for gas, electric, and communications utilities. We are a certified Minority Business Enterprise (MBE) company.

Typical Working Environment

Metropolitan and city areas

Cross Section of Customers

Exelon (ComEd); Southern CO (Nircor); Wisconsin Energy (Peoples Gas)

Operating Locations

Chicagoland area and throughout the state of Illinois. We may also look for opportunities in the neighboring states.

NETWORK INFRASTRUCTURE INC.

94 Taft Ave.
Hempstead, NY 11550
(516) 385-3030
www.networkinfrastructure.biz
Rep: Kenneth Walsh
Email: kwalsh@networkinfrastructure.biz

Executive & Management Staff

Patrick Clarke, President; pclarke@networkinfrastructure.biz
Kenneth Walsh, Executive Vice President; kwalsh@networkinfrastructure.biz; (516) 385-3030 ext.102

Year Business Established: 2000

Operating Locations

Connecticut; Long Island; Massachusetts; New York metro; Rhode Island; Westchester

Business Makeup

Gas Transmission – 30%
Gas Distribution – 40%
Telecommunication – 20%
Engineering – 10%

NORTHERN CLEARING INC.

28190 State Hwy. 137
Ashland, WI 54806
(715) 682-6646
www.northernclearing.com
Rep: Daniel Vernon
Email: dvernon@northernclearing.com

Executive & Management Staff

Daniel Vernon, Vice President – Powerline Operations; dvernon@northernclearing.com
Mitch Putnam, Vice President – Pipeline Operations; mputnam@northernclearing.com
Cassandra Vitek, Director – Marketing; cvitek@northernclearing.com

Year Business Established: 1966

Contractor Profile

Right of way clearing; vegetation management; worksite access/matting

Operating Locations

Midwest; Southeast; Southwest; Northeast

NPL CONSTRUCTION CO.

19820 N 7th Ave., Ste. 120
Phoenix, AZ 85027
(623) 582-1235
www.gonpl.com
Rep: Lauren Nabulsi
Email: lnabulsi@nextcenturi.com

Executive & Management Staff

Doreen Hartley, Senior Vice President – Safety, Quality & Regulatory Compliance; dhartley@gonpl.com
Matt Godfrey, Senior Vice President – Western Region; mgodfrey@gonpl.com
Dylan Hradek, Senior Vice President – Great Lakes; dhradek@gonpl.com
Marc Porterfield, Senior Vice President – Mid-Atlantic; mporterfield@gonpl.com
Robin Bodtmann, Vice President – Business Development; rbodtmann@nextcenturi.com
John Tully, Vice President – OH/PA & CT/MA; jtully@gonpl.com

Supervisory Staff

Lauren Nabulsi, Manager – Event Marketing; lnabulsi@nextcenturi.com

Year Business Established: 1967

Contractor Profile

With over fifty years of experience, NPL Construction Co. provides a full-service menu of safe, high quality construction solutions with the expertise and resources to meet the changing needs of energy distribution companies. Our experienced management team, highly qualified work force, and modern equipment fleet is uniquely



positioned across the U.S. for the safe installation, rehab, repair, replacement, and maintenance of natural gas distribution systems, as well as other energy distribution and value-added services.

Spreads/Crews/Locations

Over 900 crews across the United States and Canada

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Safety and quality conscious local distribution companies throughout the United States

Operating Locations

Arizona; California; Connecticut; Idaho; Illinois; Indiana; Iowa; Kansas; Maryland; Massachusetts; Michigan; Minnesota; Nevada; New York; Ohio; Oklahoma; Oregon; Pennsylvania; Texas; Virginia; Washington; Wisconsin; Wyoming

Specialized Services

NPL provides turnkey construction solutions for natural gas, milling/paving, concrete, traffic control, and job site restoration. From pre-construction to post-construction, we offer a comprehensive menu of services.

Business Makeup

Gas – 80%
Water – 3%
Sewer – 17%

Other Industry Affiliations

American Gas Association; Common Ground Alliance; MEA Energy Association; National Safety Council; Northeast Gas Association; Southern Gas Association; Western Energy Institute

NULINE UTILITY SERVICES LLC

208 Gunther Ln.
Belle Chasse, LA 70037
(504) 900-1250
Rep: Rusty Burroughs
Email: rusty@nulineus.com

Executive & Management Staff

William "Rusty" Burroughs, President & CEO; rusty@nulineus.com
Scott Condon, Vice President – Operations; scott@nulineus.com
Keith McInerney, Vice President – Asset Management; keith@nulineus.com
Justin Browning, Vice President – Operations Support; justin@nulineus.com

OTIS EASTERN SERVICE LLC

P.O. Box 330, 2971 Andover Rd.
Wellsville, NY 14895
(585) 593-4760
www.otiseastern.com
Rep: Casey Joyce
Email: cmj@otiseastern.com

Executive & Management Staff

Charles P. Joyce, Chairman of the Board
Charles M. (Casey) Joyce, President & CEO
Richard Joyce, Vice President
Josh Purrenhage, Chief Operating Officer
Jamie Willson, Controller

Year Business Established: 1936

Contractor Profile

Full-service pipeline contractor – transmission, distribution, meter, and regulator facilities, construction, replacement, and rehabilitation, turnkey, and contract

Typical Working Environment

Metropolitan and city areas

Operating Locations

Connecticut; Delaware; Kentucky; Maine; Maryland; Massachusetts; Michigan; New Hampshire; New Jersey; New York; Ohio; Pennsylvania; Rhode Island; Vermont; Virginia; West Virginia

Specialized Services

Proven record on high-profile projects in which environmental timing and community relationships are important.

Other Industry Affiliations

Pipe Line Contractors Association; Interstate Natural Gas Association of America Foundation



OTIS
eastern service, LLC
WELLSVILLE, NY

AN ARTERA COMPANY

2971 ROUTE 417 E
WELLSVILLE, N.Y. 14895
PHONE: (585) 593-4760



DCA
DISTRIBUTION CONTRACTORS ASSOCIATION

OZ DIRECTIONAL DRILLING LLC

36600 N Pima Rd., Ste. 402
Carefree, AZ 85377
(480) 306-6570
www.ozdirectionaldrilling.com
Rep: Ryan Littlefield
Email: ryan@ozdirectionaldrilling.com

Executive & Management Staff

Dwayne Osadchuk, President; dwayne@ozdirectionaldrilling.com
Tina Osadchuk, Vice President; tina@ozdirectionaldrilling.com

Supervisory Staff

Ryan Littlefield, Vice President – Operations; ryan@ozdirectionaldrilling.com; (480) 703-2757
Jake Waits, Safety Director

Business Makeup

Gas – 75%
Electric – 25%

ALEX E. PARIS CONTRACTING CO. INC.

1595 Smith Twp. State Rd. 18
Atlasburg, PA 15004
(724) 947-2235
www.alexparis.com
Rep: Andy Miller
Email: amiller@alexparis.com

Executive & Management Staff

Alex Paris III, President; aparis@alexparis.com
Timothy A. Paris, Vice President; tparis@alexparis.com
Timothy E. Knotts, Secretary; tknotts@alexparis.com
Andy Miller, Equipment Sales Manager; amiller@alexparis.com

PE BEN USA INC.

13738 FM 529 Rd.
Houston, TX 77041
(281) 452-4204
www.pebenusa.com
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Email: dale@pebenusa.com

Executive & Management Staff

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Matt Marino, Director – Business Development; matt.marino@pebenusa.com
Matt Moore, General Manager; matt@pebenusa.com
Bernie Bermack, Vice President; bernie@pebenusa.com
Jimmy Gregory, Vice President – Operations; jimmy@pebenusa.com

Contractor Profile

Pe Ben has the capability and expertise to handle all aspects of pipeline transportation. We strive to ensure a smooth logistical flow from the railway or roadway. Our services include: rail logistics, transportation, offloading/stockpiling, stringing, inventory control, and traceability.

PEAK USG

310 Interlocken Pkwy., Ste. 200
Broomfield, CO 80021
(720) 795-9894
www.peakusg.com
Rep: Jason Pickett
Email: jpickett@peakusg.com

Executive & Management Staff

Jason Pickett, Chief Executive Officer; jpickett@peakusg.com
Jeff Cagle, Chief Financial Officer; jcagle@peakusg.com
Amy Reininger, Chief Human Resource Officer; areininger@peakusg.com
James Carithers, Chief Procurement & Fleet Officer; jcarithers@peakusg.com
Matt Smith, Executive Vice President – Operations & Safety; msmith@peakusg.com
Ryan Polk, General Counsel; rpolk@peakusg.com
Jim Qualteri, Chief Information Officer; jim.qualteri@peakusg.com

Supervisory Staff

Ben Moe, President – SiteWise; bmoe@sitewisecorp.com
Rob Griffith, President – Track Utilities; robertgriffith@trackutilitiesllc.com
Mike Ford, President – Kelly Cable of New Mexico; mford@kellycorpnm.com
Tim Silver, President – Riley Brothers; tsilver@rileybrothers.net
Lynn Ayres, President – Superior Pipeline Services; lynn.ayres@superiorpipelineservices.com



Operating Divisions

SiteWise
4725 Independence St.
Wheat Ridge, CO 80033
(303) 430-1414

Kelly Cable of New Mexico
6901 Reading Dr. SE
Albuquerque, NM 87105
(505) 343-1144

Track Utilities
941 S Industry Way
Meridian, ID 83642
(208) 362-1780

Riley Brothers
84 Tosca Dr.
Stoughton, MA 02072
(781) 341-6277

Superior Pipeline Services
10101 N Saginaw Blvd.
Ft. Worth, TX 76179
(817) 750-0174

Year Business Established: 2014

Contractor Profile

Peak, through its subsidiaries SiteWise, Riley Brothers, Track Utilities, Kelly Cable of New Mexico, and Superior Pipeline Services, has 1,700 employees and provides a full suite of design/engineering and construction services for natural gas, electric, and telecommunication customers. We perform compliance-driven operations, maintenance and replacement services, new installations, service lateral upgrades, and gas and electric metering services. Additional services offered are joint electric and telecom service installation, horizontal directional drilling, hydro excavation, hard surface restoration, and locating services. Peak has built its business model on industry leading quality and safety programs, innovative training techniques, state-of-the-art equipment, and leveraging advanced technologies.

Spreads/Crews/Locations

We perform design, engineering, and construction services with 1,900 employees in 11 states currently servicing the natural gas, electric, and telecommunications markets.

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Natural gas, electric, and telecommunications

Operating Locations

Colorado; Idaho; Massachusetts; Montana; Nebraska; New Mexico; Oregon; Rhode Island; Texas; Washington; Wyoming

Specialized Services

Horizontal directional drilling; leak survey; gas and electric metering services; cathodic protection; damage prevention services

Business Makeup

Gas – 53%
Fiber Optics – 15%
Electric – 15%
Telephone – 17%

Other Industry Affiliations

Rocky Mountain Electrical League; American Gas Association; Southern Gas Association; MEA Energy Association; New England Gas Association; Power & Communications Contractor’s Association; Common Ground Alliance; Gold Shovel

PIPE STRONG LLC

650 E Algonquin Rd., Ste. 200
Schaumburg, IL 60173
(847) 496-4526
www.pipestrong.com
Rep: Doug Chidley
Email: dchidley@pipestrong.com

Executive & Management Staff

Douglas Chidley, President; dchidley@pipestrong.com
James S. Savaiano, Director – Business Development & Marketing; jsavaiano@pipestrong.com; (773) 965-2076
Joe Peterson, Operations Manager; jpeterson@pipestrong.com; (847) 445-7283
Matt Welty, Business Manager; mwelty@pipestrong.com; (630) 853-1856
Jeffery Walling, Safety Director; jwalling@pipestrong.com; (224) 230-3878

Year Business Established: 2018



Contractor Profile

Pipe Strong LLC is a minority-owned company based in the Midwest that was organized in 2018 in the greater Chicagoland area as a union oil & gas construction contractor. Pipe Strong has built a solid foundation utilizing a skilled and diverse workforce and continues to develop our employees using robust and comprehensive training programs. Pipe Strong is one of the fastest-growing privately held oil & gas construction contractors proudly serving the energy industry by providing safe and reliable service.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Midwest (Illinois, Indiana, Iowa, Kentucky, Michigan, Minnesota, Missouri, Ohio, and Wisconsin); Pennsylvania; Virginia; West Virginia

Specialized Services

Distribution construction; transmission construction; facilities construction; pipeline integrity

Business Makeup

Gas – 100%

Other Industry Affiliations

National Minority Supplier Development Council; Helmets to Hardhats; Underground Contractors Association; ISNetworld; MEA Energy Association, Avetta, Veriforce

PRECISION PIPELINE LLC

3314 56th St.
 Eau Claire, WI 54703
 (715) 874-4510
 www.precisionpipelinellc.com
 Rep: Bobby Poteete
 Email: bpoteete@precisionpipelinellc.com

Executive & Management Staff

Steve Rooney, Chief Executive Officer; srooney@precisionpipelinellc.com
 Bobby Poteete, President; bpoteete@precisionpipelinellc.com
 Mike Lillie, Vice President – Health, Safety & Environment; mlillie@precisionpipelinellc.com

Supervisory Staff

Steven Grice, Director/General Manager – Precision Dewatering LLC / Environmental & Dewatering Services LLC; sgrice@precisiondewatering.com / sgrice@edsllc.com
 Josh Schultz, Director – Precision Engineering Solutions LLC; joshschultz@precisionpipelinellc.com
 Cody Kaplanek, Director – Precision Infrastructure LLC; ckaplanek@precisionpipelinellc.com
 Jim Zumwalt, Director – Precision West LLC; jzumwalt@precisionwest.com
 Bill Colson, General Manager – Pretec Directional Drilling LLC; bcolson@pretecdd.com

Operating Divisions

ENVIRONMENTAL & DEWATERING SERVICES, LLC 3314 56th St. Eau Claire, WI 54703 (715) 491-1895	PRECISION ENGINEERING SOLUTIONS, LLC 1409 Hammond Ave., Ste. 114 Superior, WI 54880 (715) 874-4510	PRECISION WEST, LLC 10400 Trademark St. Rancho Cucamonga, CA 91730 (909) 457-0557
PRECISION DEWATERING, LLC 3314 56th St. Eau Claire, WI 54703 (715) 491-1895	PRECISION INFRASTRUCTURE, LLC 3314 56th St. Eau Claire, WI 54703 (715) 874-4510	PRETEC DIRECTIONAL DRILLING, LLC 3314 56th St. Eau Claire, WI 54703 (715) 874-4510

Year Business Established: 2004

Contractor Profile

Precision Pipeline, LLC is the first pipeline contractor uniquely designed to successfully and efficiently work within today's more stringent pipeline construction parameters. We perform all aspects of both liquid and gas pipeline construction and have created a significant market presence across the United States because of our focus on safety, quality, environment, and production.

PRETEC DIRECTIONAL DRILLING LLC

3314 56th St.
Eau Claire, WI 54703
(715) 874-4510
www.pretecdd.com
Rep: Bill Colson
Email: bcolson@pretecdd.com

Executive & Management Staff

Bill Colson, General Manager; bcolson@pretecdd.com; (715) 579-0619
Erik Ziarnik, Project Manager; eziarnik@pretecdd.com

Supervisory Staff

Travis Diehl, Superintendent; tdiehl@pretecdd.com
Justin Eads, Superintendent; jeads@pretecdd.com

Year Business Established: 2016

Contractor Profile

Horizontal directional drilling

Spreads/Crews/Locations

Across the United States

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

North America

Specialized Services

Directional drilling

Business Makeup

Gas – 90%
Water – 5%
Sewer – 5%



PRICE GREGORY

24275 Katy Fwy., Ste. 500
Katy, TX 77494
(713) 780-7500
www.pricegregory.com
Rep: Robert Bell
Email: rbell@pricegregory.com

Executive & Management Staff

Robert Bell Jr., President
Irene Schaffer, Executive Vice President & CFO
David Hopkins, Senior Vice President – Field Operations
Mike Thibodeaux, Senior Vice President – Project Management
Tommy Jones, Senior Vice President
Bob Stinson, Vice President – Alaska Area Manager



Supervisory Staff

Nina Durr, Assistant Project Manager
Kerry Karvas, Senior Project Manager & QA Manager
Vicki Hessemer, Operations Coordinator
Michael Swanson, Engineering Manager
Drew Crandall, Project Manager
Kyle Hines, Project Manager
Coralie Crawford, Manager – DOT Compliance
Caleb Scheve, Director – Safety & Compliance

Operating Divisions

301 W Northern Lights Blvd., Ste. 300
Anchorage, AK 99503
(907) 278-4400

Year Business Established: 1980

Contractor Profile

Pipeline; facilities; pipeline integrity; maintenance work

Spreads/Crews/Locations

6 large and 3 small pipeline spreads/integrity pipeline maintenance work teams

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Lower 48 & Alaska

Business Makeup

Gas – 100%

“Over 100 Years of SAFE and RELIABLE Pipeline, Facilities, Maintenance and Integrity Construction”

HOUSTON HEADQUARTERS
24275 Katy Freeway
Suite 500
Katy, TX 77494
Ph: 713.780.7500

ANCHORAGE DIVISION
301 W. Northern Lights Blvd.
Suite 300
Anchorage, AK 99503
Ph: 907.278.4400

PRICE GREGORY
A QUANTA SERVICES COMPANY

**Pipeline Construction
Gas Compressor Stations
Pump Stations
Gas / Oil Separation Facilities
Metering or Mainline Valve Stations
Petrochemical Plant Facilities
Electrical Power Generation Plants
Maintenance and Integrity Work**

www.pricegregory.com



Other Industry Affiliations

Pipe Line Contractors Association; International Pipeline Contractors Association; Interstate Natural Gas Association of America

PRIMORIS DISTRIBUTION SERVICES INC.

P.O. Box 280, 10518 US Hwy. 301
Dade City, FL 33526
(813) 996-0019
www.primoriscorp.com/business-units/primoris-distribution-services
Rep: Jim Bartholomew
Email: jbartholomew@prim.com

Executive & Management Staff

Joe O'Donnell, President; jodonnell@prim.com; (772) 919-5180
Paula Bagony, Human Resources Generalist; pbagony@prim.com
Doug Fleming, Safety Director

Operating Divisions

807 S Frontage Rd. W
Valley View, TX 76272

1410 Ingram Ave.
Richmond, VA 23224
(804) 231-1561

Year Business Established: 1989

Contractor Profile

Primoris Distribution Services (PDS) is an industry leader in the installation of gas lines (plastic and steel). PDS's skilled management team has experience in open trenching, joint trenching, and directional boring (1"-32"). PDS takes a professional approach to safety and quality. Our compliance discipline towards quality assurance and safety programs ensures all employees are trained and certified. PDS prides itself on having skilled and fully trained crews and maintaining state-of-the-art equipment on all our job sites.

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Gas & electric utility distribution / transmission

Operating Locations

Mid-Atlantic; Southeast; Southwest regions of the United States

Business Makeup

Gas – 100%

Other Industry Affiliations

Southern Gas Association; Florida Natural Gas Association; Suncoast Utility Contractors Association

PRIMORIS SERVICES CORPORATION

2300 N Field St., Ste. 1900
Dallas, TX 75201
(214) 740-5600
www.primoriscorp.com
Rep: Jaeson Osborn
Email: jaeson.osborn@prim.com

Executive & Management Staff

Jaeson Osborn, President Utilities Segment; jaeson.osborn@prim.com
Tom Tekulve, Vice President & Segment CFO; ttekulve@prim.com
Tony Sandwick, Director – Health Safety & Environment; tsandwick@prim.com
Bill Cunningham, Director – Compliance & Workforce Development; bcunningham@prim.com
Brook Wootton, Vice President – Investor Relations; bwootton@prim.com
Jay Osborn, Senior Advisor; josborn@prim.com

Operating Divisions

Primoris Distribution Services
10518 US Hwy. 301
Dade City, FL 33525
(813) 996-0019

Q3 Contracting
53 S Owasso Blvd. W
Little Canada, MN 55117
(651) 224-2424

ARB Underground
26000 Commercentre Dr.
Lake Forest, CA 92630
(949) 598-9242

Year Business Established: 2004

Contractor Profile

For nearly six decades, Primoris Services Corporation (Primoris) has built a reputation for taking on challenges that others will not – setting the bar ever higher for ourselves and our industry with each project. Now, as we build a sustainable infrastructure that supports the growing needs of the nation – and the world – we reaffirm innovation, quality, service, and safety as our core values. We remind ourselves that the pioneering spirit of yesterday fuels the imagination of today. Primoris is ranked in the top 10% of the prestigious Top 400 Contractors List by Engineering News Record (ENR), having built projects throughout the United States as well as Latin America, South, and Central America, and Southeast Asia. We build great projects because we have built a great company – and insist on great performance. A product of our people, passion, and partners.

Cross Section of Customers

Gas distribution, electric T&D, electric T&S, and communications

Operating Locations

United States

Business Makeup

Gas – 40%
Electric – 40%
Communications – 20%



Providing a wide range of construction, fabrication, maintenance, and engineering services for power generation, oil & gas, chemical, pipeline, utilities & distribution, and civil infrastructure.

prim.com

Q3 CONTRACTING INC.

53 S Owasso Blvd. W
Little Canada, MN 55117
(651) 224-2424 / (888) 904-2500
www.primoriscorp.com/business-units/q3c
Rep: Jay Osborn
Email: josborn@prim.com

Executive & Management Staff

Jon Moulton, Vice President
Jay Osborn, Vice President

Operating Divisions

5300 Colorado Blvd.
Commerce City, CO 80022
(303) 996-3544

3990 Delaware Ave.
Des Moines, IA 50313
(515) 285-9049

Year Business Established: 1992

Contractor Profile

Q3 Contracting specializes in safe, reliable, cost-effective solutions that meet our client's needs from start to finish. We offer a wide array of services including: gas distribution construction, joint trench, station construction, system maintenance, horizontal directional drilling, hard surface restoration, soft surface restoration, storm water management and traffic control.

Spreads/Crews/Locations

Field operations in the Midwest, Rocky Mountains and Mid-Atlantic regions

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Natural gas & electric distribution utility companies

Operating Locations

Colorado; Iowa; Indiana; Maryland; Michigan; Minnesota; North Dakota; Nebraska; Ohio; South Dakota; Wisconsin

Specialized Services

Distribution design

Business Makeup

Gas – 90%
Electric – 10%

Other Industry Affiliations

Minnesota Utility Contractors Association; Associated General Contractors; MEA Energy Association; Wisconsin Utilities Association; American Gas Association



Natural Gas Transmission
Natural Gas Distribution
Electric Distribution
Telecommunications
Gas Design

prim.com

R&R PIPELINE INC.

155 Dayton Rd. NE
Newark, OH 43055
(740) 345-3692
www.rrpipelineinc.com
Rep: Cody Thoman
Email: cthoman@rrpipelineinc.com

Executive & Management Staff

Cody Thoman, Owner/President
Jacob Emery, Owner/President

Supervisory Staff

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Sean Daniels, Manager; sdaniels@rrpipelineinc.com; (304) 690-1802
Levi Lamp, Safety Manager; llamp@rrpipelineinc.com; (740) 704-1337
Jim Shepherd, OQ Manager; jim_shepherd@rrpipelineinc.com; (740) 404-0238
Steve Green, Fleet Manager; sgreen@rrpipelineinc.com; (740) 225-0221

**Operating Divisions**

655 Joe Skinner Rd.
Belpre, OH 45714

Year Business Established: 2019

RBS INTERNATIONAL INC.

13176 Dufferin St.
King City, ON L7B 1K5
(905) 833-3100
www.rbsomerville.com
Rep: Gord Butson
Email: gbutson@rbsomerville.com

Executive & Management Staff

Nick de Koning, Executive Chairman; ndekoning@rbsomerville.com
Paul Mease, President; pmease@rbsomerville.com
Gord Butson, Corporate Vice President; gbutson@rbsomerville.com

Contractor Profile

RBS International Inc. is the U.S. operating division of Robert B. Somerville Co. Limited, a Canadian infrastructure company specializing in pipeline, utility, and directional drilling installations.

Cross Section of Customers

Oil and natural gas companies – TransCanada, Enbridge, Williams; electrical/telephone companies

Operating Locations

Canada; Dominican Republic; Grand Cayman; United States

Specialized Services

Pipeline; utility; directional drilling; solar and wind

Business Makeup

Gas – 65%
Water – 5%
Telephone – 10%
Cable TV – 5%
Electric – 15%

Other Industry Affiliations

Pipe Line Contractors Association of Canada; Utility Contractors Association of Ontario

RLA UTILITIES

389 S Wayne Ave.
Cincinnati, OH 45215
(513) 554-1453
www.rlautilities.com
Rep: Scott Moody
Email: smoody@rlautilities.com

Executive & Management Staff

Rob Adleta, President; radleta@rlautilities.com; (513) 554-1453 ext.31
Bob Adleta, Vice President; bobadleta@rlautilities.com; (513) 554-1453 ext.14
Scott Moody, Operations Manager; smoody@rlautilities.com; (513) 554-1453 ext.32
Carol Smith, Controller; csmith@rlautilities.com; (513) 554-1453 ext.25
Amy Adleta, Assistant Controller; aadleta@rlautilities.com; (513) 554-1453 ext.26

Year Business Established: 2004

Contractor Profile

Gas transmission; distribution contractor

Cross Section of Customers

Duke Energy; Columbia Gas; City of Hamilton

ROBERTS PIPELINE INC.

P.O. Box 169
Sulphur Springs, IN 47388
(765) 533-4728
robertspipeline.com
Rep: Jason Roberts
Email: jason@robertspipeline.com

Executive & Management Staff

Jason Roberts, Executive Vice President & COO
Greg Fisher, Vice President – Operations
Jeff Viars, Vice President – Business Development
Randy Roof, Director – Environmental, Health & Safety

Operating Divisions

2051 W US Hwy. 36
Middletown, IN 47356
(765) 533-4728

Operating Locations

Illinois; Indiana; Iowa; Kentucky; Michigan; Ohio; West Virginia; Wisconsin

SITWISE LLC

4725 Independence St., Ste. 100
Wheat Ridge, CO 80033
(303) 430-1414
sitwisecorp.com
Rep: Benjamin Moe
Email: bmoe@sitwisellc.com

Executive & Management Staff

Ben Moe, President; bmoe@sitwisellc.com
Ernie Sanchez, Vice President – Operations; esanchez@sitwisellc.com
Kevin Evetts, Director – Safety, Quality & Training; kevetts@sitwisellc.com
Hubert Murias, Director – Human Resources; hmurias@sitwisellc.com
Adam Moe, General Manager; amoe@sitwisellc.com
Danny Gregg, General Manager; dgregg@sitwisecorp.com
Gail Skogen, Controller; gskogen@sitwisellc.com

Operating Divisions

8119 Indian Peaks Ave.
Frederick, CO 80516

9975 E 104th Ave.
Henderson, CO 80640

Year Business Established: 1987**Contractor Profile**

Based in Wheat Ridge, Colorado (a Denver suburb), with 565 employees, SiteWise is predominantly a natural gas utility construction company. We provide compliance-driven operations, maintenance and replacement services, new installation of natural gas infrastructure including: distribution mains, service lateral upgrades, and gas / electric metering services. Additionally, SiteWise offers joint electric and telecom service installation, horizontal directional drilling, hydro excavation, engineering design, and locating services.

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

We work with residential and commercial developers to provide site utilities for buildings, multi- and single-family dwellings. Our client base is diverse in scope and size, ranging from municipalities and rural electric associations (REAs), to large, investor-owned utilities. We also work with general contractors, performing specialty locating, and utility-related services.

Operating Locations

Colorado; Florida; Nebraska; Wyoming

**Specialized Services**

Gas metering; horizontal directional drilling; compliance-based work; plan and profile

Business Makeup

Gas – 83%
Cable TV – 1%
Fiber Optics – 1%
Electric – 13%
Telephone – 2%

Other Industry Affiliations

American Gas Association; National Excavator Initiative; Common Ground Alliance; Gold Shovel Standard; National Utility Contractors Association; MEA Energy Association

SNELSON COMPANIES INC.

638 Sunset Park Dr., Ste. 115
Sedro Woolley, WA 98284
(360) 856-6511
www.snelsonco.com
Rep: Mike Tanner
Email: mtanner@snelsonco.com

Executive & Management Staff

Alex Epstein, President; aepstein@snelsonco.com
Lynn Shelton, Senior Vice President – Operations; lshelton@snelsonco.com
Jim Summers, Vice President – Estimation & Construction; js Summers@snelsonco.com
Mike Tanner, Vice President – Facilities & Fabrication; mtanner@snelsonco.com
Todd Wright, Vice President – Health, Safety & Environment; twright@snelsonco.com

Supervisory Staff

Donnie Adkerson, Superintendent
Troy Allen, Safety Director

Year Business Established: 1946**Contractor Profile**

Full-service pipeline and distribution contractor for over 71 years; equipped to respond to multiple projects; services are diversified. Responds readily to client emergencies, new construction, integrity management, replacement, repair, rehabilitation, testing, and relocation projects. Installs products and natural gas transmission pipelines, gas distribution systems, metering, compressor and pump stations, and miscellaneous facilities in rural, city, and metropolitan areas. Operates full-service pipe and vessel fabrication facility and sandblast and coatings facility. Provides construction management and partnering services for large or difficult projects.

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Pipe line construction; pipe line maintenance; station construction; gas distribution; fabrication

Operating Locations

California; Colorado; Oregon; Pennsylvania; Washington

Specialized Services

Construction management services; partnering; facilities construction; ASME certified vessel and pressure pipe fabrication; civil and mechanical construction; directional drilling; sandblasting. Experienced and very successful working on projects that are politically sensitive, environmentally challenging, or have a high degree of difficulty due to congestion, terrain, rock, wetlands, or adverse weather conditions. Proven record for implementing effective environment, safety & health programs on projects. Received annual awards from the Distribution Contractors Association, Pipeline Contractors Association, State Utility Coordinating Councils, and owners of pipeline facilities for Excellence in Environmental, Safety & Health.

Business Makeup

Gas – 98%
Water – 2%

Other Industry Affiliations

Pipe Line Contractors Association; National Safety Council; Western Energy Association; Interstate Natural Gas Association of America; American Gas Association; Southern Gas Association; Rocky Mountain Pipeliners Association



SOUTHEAST CONNECTIONS LLC

2720 Dogwood Dr. SE
Conyers, GA 30013
(404) 659-1422
www.seconnections.com
Rep: Stan Pitts
Email: stanp@SEConnections.com

Executive & Management Staff

Billy Campbell, President – Southern Gas Division – Arteras; bcampbell@powerteamservices.com
Kyle Ormsby, President – Southeast Connections; kormsby@seconnections.com; (770) 527-1299
Ron Ridout, Chief Financial Officer; rridout@seconnections.com
Scott Warren, Vice President – Distribution Division; scott@seconnections.com; (404) 379-1399
Stan Pitts, Vice President – Transmission Division; stanp@seconnections.com; (404) 379-3916
Chip Prosser, Vice President – Transmission Operations; cprosser@seconnections.com; (770) 856-7785

Supervisory Staff

Mike Smith, Estimator; mike@seconnections.com; (678) 301-9500
Jamie Everhart, Director – Human Resources; jeverhart@seconnections.com; (336) 272-0775
Doug Simmons, HDD Manager; doug@seconnections.com
Wesley Johnson, Director – Fleet Operations (CEM); wesley@seconnections.com; (678) 537-1228
Keith Plemons, Safety Director; keith@seconnections.com; (678) 249-4586
Chris Swann, Safety Manager – Transmission; cswann@seconnections.com; (770) 841-3253
Noel Travis, Safety Manager – Distribution; noelt@seconnections.com; (757) 999-4083

Operating Divisions

FLORIDA: Clearwater, Loxahatchee, Tampa, West Palm Beach
GEORGIA: Augusta, Austell, Conyers (Corporate), Newnan, Savannah, Villa Rica
NORTH CAROLINA: Candler, Charlotte/Indian Trail, Fayetteville, Greensboro, Kernersville, Raleigh/Durham, Stanley, Wilmington
VIRGINIA: Chesapeake, Irongate, Troy
ALABAMA: Birmingham, Tuscaloosa, Montgomery Mobile, Anniston
MISSISSIPPI: Hattiesburg
LOUISIANA: Lafayette, Monroe

Year Business Established: 1996

Contractor Profile

For the past 25 years, Southeast Connections, LLC has performed construction on natural gas transmission pipelines, metering/regulator facilities as well as distribution construction for various gas transmission companies, distribution companies, and municipalities. We also self-perform all HDD's.

Spreads/Crews/Locations

6-7 transmission total count 305 construction crews all over the Southeast Virginia to Florida

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Southern Company; TECO; Florida Public Utilities; ATMOS; Spire; Columbia Gas; Dominion; VNG; PNG; PSNC

Operating Locations

Main offices; Alabama; Florida; Georgia; North Carolina; Virginia

Specialized Services

HDD; distribution/transmission pipeline construction 2-48" plastic & steel; sewer cameras – pre and post

Business Makeup

Gas – 99%
Other – 1%

Other Industry Affiliations

Interstate Natural Gas Association of America; Alabama Natural Gas Association; Florida Energy Powerline Association; Florida Natural Gas Association; Tennessee Gas Association; Southern Gas Association; Mississippi Natural Gas Association; Pipeliners Association of Houston; LA Pipeliners; Louisiana Gas Association; NC/SC Utilities Contractors Association

SOUTHEAST DIRECTIONAL DRILLING

3117 N Cessna Ave.
Casa Grande, AZ 85122
(520) 423-2131
www.southeastdrilling.com
Rep: Todd Barton
Email: todd@southeastdrilling.com

Executive & Management Staff

Todd Barton, President
Kent Olmstead, Controller
Dana Heieie, Vice President – Operations
Kyle Pellinen, Vice President – Construction
Eddie Ramos, Project Services Manager
Jake Bergren, Project Manager

Year Business Established: 2002

Contractor Profile

Providing horizontal directional drilling services of all sizes and lengths throughout the United States.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

All 50 states as well as Canada

Specialized Services

Horizontal Directional Drilling

Other Industry Affiliations

Pipe Line Contractors Association

Drilling for Excellence

Horizontal Directional Drilling Solutions



A PLH GROUP COMPANY

Southeast Directional Drilling offers over two hundred years of field experience and thousands of completed bores. Record drill lengths and self-designed patented tooling have earned SEDD the highest respect in the drilling industry.

PLH
GROUP

For more information, visit www.southeastdrilling.com
or call 520.423.2131.



K. R. SWERDFEGER CONSTRUCTION INC. LLC

421 E Industrial Blvd.
Pueblo West, CO 81007
(719) 547-0242
www.krswerd.com
Rep: Ray Swerdfeger
Email: raymond@krswerd.com

Executive & Management Staff

Keith Swerdfeger, Senior Advisor
Ray Swerdfeger, Vice President
Randy Hiett, Gas Operations Manager
Jimmy Stephens, Denver Operations Manager
Brandon Kochen, Human Resources
Randy Sagante, Safety

Operating Divisions

1274 Calle De Comercio, Ste. 6
Santa Fe, NM 87507

Year Business Established: 1968

Spreads/Crews/Locations

Colorado; 50 crews

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Various utilities, cities, and government agencies

Operating Locations

Arizona; California; Colorado; Kansas; New Mexico; Nevada; Utah; Wyoming

Specialized Services

Horizontal boring; directional boring; pipe bursting; pipe ramming; manhole rehabilitation; trenchless rehabilitation

Business Makeup

Gas – 65%
Water – 25%
Sewer – 10%



K.R. SWERDFEGER CONSTRUCTION, INC.
421 E. Industrial Ave. ■ Pueblo West, CO 81007
(719) 547-0242

TEAM FISHEL

1366 Dublin Rd.
Columbus, OH 43215
(614) 274-8100
www.teamfishel.com
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Email: jephillips@teamfishel.com

Executive & Management Staff

Diane Fishel Keeler, Chairman
John Phillips, Chief Executive Officer
Ken Katz, President
Randy Blair, Executive Vice President & COO
Scott Homberger, Vice President – Midwest Region
Scott Keeler, Vice President – Central Region and California



Vance Mauldin, Vice President – Southeast Region
 Beau Bowen, Vice President – Arizona
 Mike Barger, Vice President – Ohio and Kentucky
 Tim Griffith, Vice President – Nevada

Supervisory Staff

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 Rich Mauldin, Area Manager – Louisville, KY; rmauldin@teamfishel.com
 Rob Haworth, Area Manager – Las Vegas, NV; rshaworth@teamfishel.com
 Dean Pence, Area Manager – Dallas, TX; dpence@teamfishel.com
 Charlie Hutchinson, Regional Area Manager – Northern VA; cwhutchinson@teamfishel.com
 David Strittmatter, Regional Area Manager – Professional Services Group; dkstrittmatter@teamfishel.com
 Bob DiNuoscio, Regional Area Manager – Low Voltage Technologies; rwdinuoscio@teamfishel.com
 J.D. Cutlip, Manager – Safety & Training and Electric Operations

Operating Divisions

<p>5878 Autoport Mall San Diego, CA 92121 (858) 658-0830</p> <p>647 Young St. Santa Ana, CA 92705 (714) 668-9268</p> <p>2020 US Hwy. 92 E, Ste. 100 Plant City, FL 33566 (813) 764-0256</p> <p>4508 Bishop Ln. Louisville, KY 40218 (502) 456-2900</p>	<p>4345 Production Ct. Las Vegas, NV 89115 (702) 644-4565</p> <p>1600 Walcutt Rd. Columbus, OH 43228 (614) 850-4400</p> <p>7651 Center Point 70 Blvd. Huber Heights, OH 45424 (973) 233-2268</p>	<p>350 Kentucky Ave. Rochester, PA 15074 (724) 774-5985</p> <p>10130 Residency Rd. Manassas, VA 20110 (703) 335-5301</p> <p>3301 Lanvale Ave. Richmond, VA 23230 (804) 355-8830</p>
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Year Business Established: 1936

Contractor Profile

Team Fishel specializes in utility engineering, construction, and network installation services for gas, electric distribution, substation construction, and broadband communications service providers. Our Professional Services Group provides design and engineering services including right-of-way, permitting, GPS surveying, and as-built documentation.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

Construction: Alabama; Arizona; Arkansas; California; Florida; Georgia; Indiana; Kentucky; Louisiana; Maryland; Mississippi; Nevada; New Mexico; North Carolina; Ohio; Pennsylvania; South Carolina; Tennessee; Texas; Virginia; West Virginia
 Technologies: Arizona; California; Florida; Kentucky; Ohio

Specialized Services

Project management; directional drilling; electric and gas distribution; electric substation construction; construction and engineering; right-of-way services; permitting; GPS surveying; vacuum excavation services; copper/fiber optic design; construction and maintenance; fiber splicing, emergency restoration

Business Makeup

Gas – 10%
 Electric – 40%
 Telephone – 40%
 Other – 10%

Other Industry Affiliations

North American Society for Trenchless Technology; Ohio Gas Association; Kentucky Gas Association; MEA Energy Association; National Utility Contractors Association; National Association of Corrosion Engineers; Indiana Gas Association

TEICHERT PIPELINES INC.

3500 American River Dr.
 Sacramento, CA 95864
 (916) 484-3011
 www.teichert.com
 Rep: Eric Streich
 Email: estreich@teichert.com

Executive & Management Staff

Jud Riggs, Chief Executive Officer – Teichert; jriggs@teichert.com; (916) 484-3277
 Mary Teichert, President – Teichert; mteichert@teichert.com; (916) 484-3339
 Tom Griffith, President – Teichert Energy & Utilities Group; tgriffith@teichert.com
 Eric Streich, Vice President & General Manager – Teichert Energy & Utilities Group; estreich@teichert.com
 Jake Creger, Vice President – Field Operations, Teichert Energy & Utilities Group; jcreger@teichert.com
 Dan Stoloski, Area Manager – Sacramento, CA; dstoloski@teichert.com
 Ken Schardt, General Manager – Solar; kschardt@teichert.com
 Chad Fischer, Safety Manager; cfischer@teichert.com

Supervisory Staff

Available through listed divisional offices

Operating Divisions

5771 S Toyota Ave. Fresno, CA 93725 (559) 813-3100	400 Sunrise Ave., Ste. 300 Roseville, CA 95661 (916) 757-6400	3780 Kilroy Airport Way, Ste. 700 Long Beach, CA 90806 (562) 283-2945
4401 Duluth Ave. Rocklin, CA 95725 (916) 645-4800	265 Val Dervin Pkwy. Stockton, CA 95206 (209) 983-2300	10620 Treena St., Ste. 140 San Diego, CA 92131 (916) 438-8500
8811 Kiefer Blvd. Sacramento, CA 95826 (916) 438-8500	24207 Country Rd. 100A Davis, CA 95616 (530) 406-4200	13737 Redwood St. Chino, CA 91710 (916) 438-8500
5200 Franklin Dr., Ste. 115 Pleasanton, CA 94588 (925) 621-5700		

Year Business Established: 1887

Contractor Profile

Teichert Pipelines Inc. is a full-service utility pipeline and energy construction company that provides construction services for all transmission and distribution gas facilities. Our gas transmission construction services include new steel pipeline installation, boring/HDD, integrity management inspection/assessment for suspected anomalies, in-line inspection services/upgrades, tie-ins, valve automation, hydrotesting, potholing, pipeline repairs, coating removal, coating repair, abandonments, cathodic protection, and high-pressure regulator upgrade. Our gas distribution utility construction services include new main installations, existing main replacement, plastic and copper service repair/replacement, large or small customer meter set repair/replacement, high pressure regulator upgrade, subdivisions/new applicant and joint trench installations and leak repairs, emergency repair/replacement support, and rule 20 installations. For more than 132 years, Teichert has been exceeding customer expectations with many successful heavy-civil business divisions including grading, paving, underground utilities, concrete, and aggregate plants supported by fully qualified small and disadvantaged business enterprise subcontractors and suppliers. We have long accomplished this by focusing on safe performance, schedule, quality workmanship, and budget.



A trusted partner for all of your natural gas transmission and distribution pipeline construction needs

<p><i>Tom Griffith, President</i> tgriffith@teichert.com</p>	<p>Building Trust Since 1887 www.teichert.com</p>	<p><i>Eric Streich, VP & General Mgr</i> estreich@teichert.com</p>
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Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Major utility; public agencies; energy; developers; private clients

Operating Locations

California

Specialized Services

Gas; water; sewer; storm; heavy civil – earthwork; heavy highway; materials; solar; communication; electric

Business Makeup

- Gas – 10%
- Water – 5%
- Sewer – 5%
- Electric – 5%
- Solar – 5%
- Highway – 20%
- Heavy Civil – 20%
- Materials – 30%

Other Industry Affiliations

Interstate Natural Gas Association of America Foundation; American Gas Association; Western Energy Institute; American General Contractors Association; Southern California Contractors Association; United Contractors Association

TURNER UNDERGROUND INSTALLATION INC.

1891 Scottsville Rd.
Chili, NY 14623
(585) 359-2531
www.turnerunderground.com
Rep: Rhett Turner
Email: rturner@turnerunderground.com

Executive & Management Staff

Rhett Turner, President

Year Business Established: 1995

Contractor Profile

A horizontal directional drilling company with extensive knowledge and experience in utility distribution segments including water, sewer, fiber, natural gas, electrical, and wind farms. Turner Underground Installations has worked with multiple contractors across the northeast for a diverse variety of drilling applications in a variety of working conditions and successfully completing complex projects including major highways, railways, rivers, and canal crossings. The capabilities of Turner Underground include directional drilling over 2,000 LF, and up to 36" diameter for HDPE and steel pipe in soil or rock; auger boring up to 400 LF ranging from 12" to 42" steel pipe in soil or rock.

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Gas; oil; utilities; communications; water; sewer; fiber; distribution for gas

Operating Locations

Delaware; Kentucky; Maine; Maryland; Massachusetts; New Hampshire; New Jersey; New York; Ohio; Pennsylvania; Vermont; Virginia

Business Makeup

- Gas – 45%
- Water – 25%
- Sewer – 5%
- Fiber Optics – 10%
- Electric – 15%

Other Industry Affiliations

North American Society of Trenchless Technology; National Utility Contractors Association

U.S. PIPELINE INC.

8100 Washington Ave., Ste. 200
Houston, TX 77007
(281) 531-6100
www.uspipeline.com
Rep: Justin Dunn
Email: jdunn2@uspipeline.com

Executive & Management Staff

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Richard Hill, Vice President; rhill@uspipeline.com

Operating Divisions

U.S. Pipeline, Inc. (USPL) has pipeline construction, maintenance, integrity, and modernization capabilities and compressor and meter station construction capabilities out of our Houston/Corporate office. USPL has a north-east US group focused on maintenance, integrity, and modernization.

Year Business Established: 1994

Contractor Profile

USPL is a major pipeline construction company capable of completing all types of pipeline and station construction projects in metropolitan and rural areas and in every type of terrain/conditions. We are uniquely qualified with our experience, personnel, safety/quality/environmental focus to deliver success for our customers on projects regardless of the scope, location, or challenges.

Spreads/Crews/Locations

USPL has six (6) pipeline superintendents: two (2) focused on the Northeast MIMS work and the others capable of completing large and small pipeline projects, looping, replacements, integrity work, and some even small facility/station projects. We have two (2) station superintendents that can complete facility projects of all sizes, plus we have access to others for additional work.

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Pipeline, distribution, and utility companies with any type of steel pipelines and related facilities

Operating Locations

Entire lower 48 states of the United States

Business Makeup

Gas – 100%

Other Industry Affiliations

Pipe Line Contractor Association; International Pipe Line & Offshore Contractors Association; Southern Gas Association; Interstate Natural Gas Association of America Foundation; Houston Pipeliners Association; Appalachian Pipeliners Association

UNDERGROUND CONSTRUCTION CO. INC.

5145 Industrial Way
Benicia, CA 94510
(707) 746-8800
www.undergroundconstruction.com
Rep: Chris Ronco
Email: cronco@undergrnd.com

Executive & Management Staff

Chris Ronco, President
Giff Ludwigsen, Senior Vice President
Brian Donecker, Safety Director

Operating Divisions

Gas; electrical; airport fueling; industrial

Year Business Established: 1936

**Contractor Profile**

We have over 80 years of experience successfully completing gas transmission/distribution and fueling projects. We are part of team Quanta which enhances our ability to provide our clients with an unmatched portfolio of industry related services.

Typical Working Environment

Metropolitan, city, and rural areas

Operating Locations

We are headquartered in Benicia, CA with offices in Southern California, Arizona and Nevada.

UNITED PIPING INC.

4510 Airport Rd.
Duluth, MN 55811
(218) 727-7676
www.unitedpiping.us
Rep: Rick Hansen
Email: rick.hansen@unitedpiping.us

Executive & Management Staff

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Brandon Lunde, Vice President; brandon.lunde@unitedpiping.us

Operating Divisions

902 E Rte. 71
Newark, IL 60541

1450 S Isabella St.
Mount Pleasant, MI 48858

Year Business Established: 1997**Contractor Profile**

United Piping is a family-founded union pipeline contractor for the oil and gas industry. We are headquartered in Duluth, MN, since 1997, and we have continued building and expanding our business to cover the top half of the United States from coast to coast. We excel in pipeline construction, integrity and maintenance, facility construction, fabrication, matting, coating, testing, and horizontal directional drilling. Our team is committed to providing your company with the utmost in quality, safety, and integrity from preconstruction to completion.

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Enbridge; TransCanada; ONEOK; MarkWest Energy Partners; Sunoco; others

Operating Locations

Northern half of the United States

Specialized Services

Pipeline facility construction; pipeline and facility maintenance; shop fabrication; horizontal directional drilling; hydrostatic testing; access services; blasting; coating; painting

Business Makeup

Oil & Gas – 100%

Other Industry Affiliations

Interstate Natural Gas Association of America; Pipe Line Contractors Association; Pennsylvania Independent Oil & Gas Association; Minnesota Office of Pipeline Safety; Young Professionals Program; American Society of Mechanical Engineers; Ohio Oil & Gas Association; North Dakota Petroleum Council; Houston Pipeliners; MEA Energy Association; Consumers Energy Alliance

UTILITY LINE SERVICES INC.

1302 Conshohocken Rd., Ste. 100
Conshohocken, PA 19428
(610) 239-0900
www.ulscorp.com
Rep: Austin Meehan
Email: ameehan@ulscorp.com



Executive & Management Staff

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Charles Dippo, Vice President – Operations; cdippo@ulscorp.com
Robert Nye, Chief Estimator; bny@ulscorp.com
Dan Sebesta, Safety Director; dsebesta@ulscorp.com

Year Business Established: 1996

Contractor Profile

Utility Line Services (ULS) provides turnkey projects for both the distribution and transmission industry. ULS is available for emergency response 24/7.

Operating Locations

Delaware; New Jersey; Pennsylvania

Business Makeup

Gas – 60%
Water – 30%
Electric – 10%

Other Industry Affiliations

American Gas Association, Northeast Gas Association, MEA Energy Association, Pennsylvania Energy Association, Pipe Line Contractors Association, Society of Gas Lighting, Society of Gas Operators, NJ Energy Coalition

UTILITY LINE SERVICES

1302 Conshohocken Road, Suite 100
Conshohocken, PA 19428
(610) 239-0900 • www.ulscorp.com



VETERAN PIPELINE CONSTRUCTION

P.O. Box 639, 511 E Channel Rd.
Benicia, CA 94510
(877) 636-0430
www.vpccharge.com
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Email: mrobirds@chargeepc.com

Executive & Management Staff

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Erich Metzger, Senior Director – Safety & Quality; emetzger@chargeepc.com; (925) 980-7212
Travis Wollerman, Director – Corporate Operations; twollerman@chargeepc.com; (805) 748-6827
Matt Rumsey, Senior Risk Manager; mrumsey@chargeepc.com; (707) 319-1922
Corrin Bare, Controller; cbare@chargeepc.com; (916) 203-3312

Supervisory Staff

Greg Behr, Director – VPC Operations
Bryan Gordan, Manager – ABD Operations
Ricardo Sepulveda, Manager – VPC South Operations
Crystal Mallare, Director – Corporate Services
Alonso Ojeda, General Superintendent – VPC North
Andrew Trombatore, Manager – Engineering



Operating Divisions

2367 N Batavia St.
Orange, CA 92865

Year Business Established: 2006

Contractor Profile

Veteran Pipeline Construction (VPC), is part of the Charge family of certified Disabled Veteran Business (DVBE) companies serving the West Coast utility infrastructure market. We provide EPC and design-build natural gas distribution through stand-alone or joint trench installations, specializing in directional drilling solutions.

Spreads/Crews/Locations

Approximately 240 crew members spread throughout our operating locations

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Public and privately-owned utilities; state and local municipalities; public utility commissions; federal programs; general contractors

Operating Locations

California; Nevada; Oregon; Washington

Specialized Services

Directional drilling; engineering & EPC programs; gas distribution/transmission; houseline plumbing; project management services; joint trench installations; pipe splitting; mud disposal; pipe/sewer camera inspections; traffic control; paving; restoration

Business Makeup

- Gas – 60%
- Water – 5%
- Sewer – 5%
- Cable TV – 5%
- Fiber Optics – 5%
- Electric – 15%
- Telephone – 5%

Other Industry Affiliations

Disabled Veteran’s Business Enterprise; Gold Shovel Certified; Western Energy Institute Platinum Member; Southern California Contractor Association; United Contractors; Electric Utility Industry Sustainable Supply Chain Alliance



877-636-0430
info@chargeEPC.com

CHARGE EPC.COM **QUALITY CONSTRUCTION BY DESIGN**

WRIGHT TRAFFIC CONTROL (WTS)

1360 Sharon Rd.
Beaver, PA 15009
(513) 403-0897
www.wrighttrafficcontrol.com
Rep: Luke Wright
Email: lukew@wrighttrafficcontrol.com

Executive & Management Staff

- Luke Wright, President
- Jason Cramer, Director – Operations
- Jessica Fox, Business Manager
- Jill Castelee, Human Resource Manager



Operating Divisions

10679 McSwain Dr.
Cincinnati, OH 45241

2410 Performance Way B
Columbus, OH 43207

889 Airport Park Rd., Ste. A
Glen Burnie, MD 21061

5603 W Raymond St.
Indianapolis, IN 46241

1180 Medina Rd., Ste. B
Medina, OH 44256

1240 Marks St.
Bensenville IL, 60106

2550 Boulevard of Generals, Ste. 290
Norristown, PA 19403

Contractor Profile

We specialize in protecting work zones in Ohio, Pennsylvania, Indiana, Illinois, Kentucky, Maryland, D.C. concentrating on contracts for mainline, distribution, and heavy highway.

WSB

701 Xenia Ave. S, Ste. 300
Minneapolis, MN 55416
(763) 541-4800
www.ws beng.com
Rep: John Gerlach
Email: jgerlach@ws beng.com

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Jen Holmstadt, Senior Project Manager – Geohazards; jholmstadt@ws beng.com
Brandi Wolfe, Regulatory Compliance Manager; bwolfe@ws beng.com

Operating Divisions

Oil & Gas (Regulatory Compliance, Field Services & Engineering); Renewable Energy Services (Wind, Solar, Renewable Natural Gas Production)

Year Business Established: 1995

Contractor Profile

WSB is a design and consulting firm specializing in engineering, community planning, environmental, and construction services. We believe in powering the future through innovation. Increasing demand, aging utility infrastructure systems, and new energy sources, like biogas, have created the need for companies to invest in the construction, rehabilitation, or replacement of pipelines. We understand the pace and challenges of transmission and distribution pipeline projects. Our comprehensive, in-house services allow us to act as a single source contractor during the design, construction phase, ensuring compliance to design standards, procedures, and regulations. We offer comprehensive natural gas transmission and distribution system engineering services and a full suite of inspections services in the oil and gas industry.

Typical Working Environment

Metropolitan, city, and rural areas

Cross Section of Customers

Utilities; contractors; municipalities; renewable energy developers (solar, wind, bio)

Operating Locations

Office presence in Colorado, Minnesota, North Dakota, Arkansas, and Texas. Operations also in Florida, Idaho, Maine, South Dakota, and Wisconsin.

Specialized Services

Pipeline engineering & design; pipeline inspection; RNG design & construction; right of way; pipeline surveying; environmental compliance & remediation; environmental protection & natural resources; construction materials testing & inspection; geohazard risk management; utility damage prevention (locate audits); GIS & asset management; safety & health programs; integrity management plans (IMP); UAV services; reality capture; drone services.



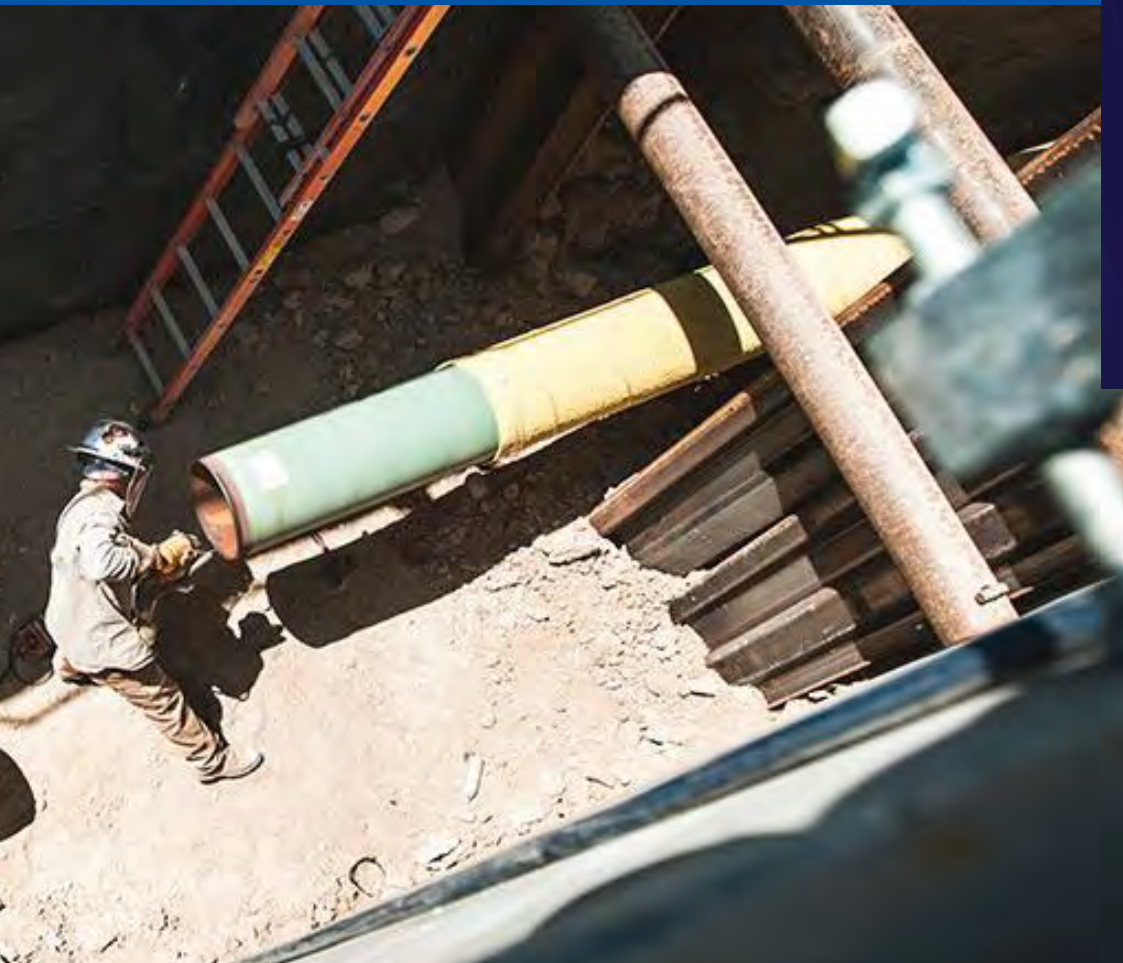
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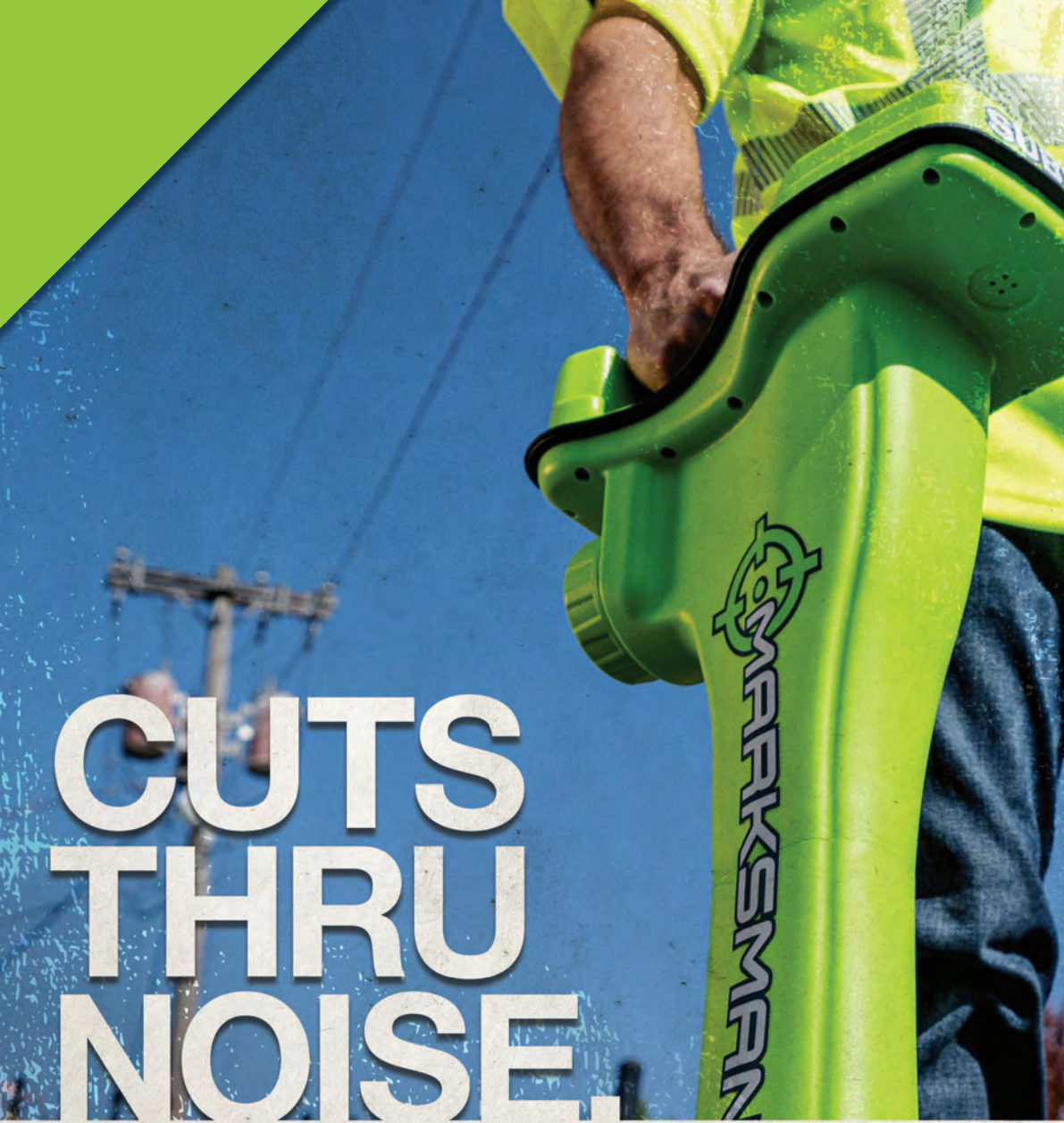
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Grand Rapids, MI 49548
(616) 538-2400
www.aisequip.com
Rep: Adam Harding
Email: aharding@aisequip.com

Personnel

Adam Harding, Rental Manager; (586) 634-9091
Matt Rinckey, Sales Manager; (616) 889-5552
Byron Miller, Vice President; (616) 301-4242

Products/Services

Full-service John Deere construction equipment dealer

Branch Offices

3600 N Grand River Ave.
Lansing, MI 48906
(517) 321-8000

65809 Gratiot Ave.
Lenox, MI 48050
(586) 727-7502

8300 M-72 E
Williamsburg, MI 49690
(231) 267-5060

4600 AIS Dr.
Bridgeport, MI 48722
(989) 777-0090

56555 Pontiac Trl.
New Hudson, MI 48165
(248) 437-8121

ALLAN EDWARDS

6468 N Yale Ave.
Tulsa, OK 74117
(918) 583-7184
www.allanedwards.com
Rep: Brandon Boyd
Email: bboyd@allanedwards.com

Personnel

Chip Edwards, President; info@allanedwards.com
Brandon Boyd, Director – Business Development; bboyd@allanedwards.com

Products/Services

At Allan Edwards, we design and manufacture pipeline repair systems for the oil and gas industry. Four generations in, we help our customers reduce uncertainty by confronting pipeline anomalies and construction concerns. Our legacy buoyancy control products include geotextile pipeline weights and field-applied concrete coating. When it comes to pipeline repair, we have the products you want to complete the repairs you need. Whether it's steel repair sleeves, our OmegaWrap™ composite repair systems, or our newly patented induction-heated Compression Sleeve, we've got you covered. Whatever the product offering, we help you safely increase the life of your pipeline assets.

Branch Offices

Houston Warehouse
2416 E Sam Houston Pkwy. S
Houston, TX 77503

ALLU GROUP INC.

25 A Kimberly Rd.
East Brunswick, NJ 08816
(732) 698-7205
www.allu.net
Rep: Edgar Chavez
Email: edgarc@allu.net

Personnel

Edgar Chavez, President – North America; edgarc@allu.net; (201) 694-9816
Edison Rocha, Vice President – Marketing & Distribution; edisonr@allu.net; (201) 532-5434

Products/Services

ALLU designs, manufactures, and sells products for adding value to customers in numerous applications for processing, separating, sorting, mixing, and crushing materials. Some applications include, but not limited to: pipeline



padding and back filling, trenching, soil and waste material recycling, processing contaminated soil, transforming waste to usable material, pipeline, etc. Driven by customer needs, the company has innovated the methods and equipment for transforming the processes and operations of the customers. The history of ALLU goes back for over 35 years and today most of the business is done with international customers, globally. The serving network of ALLU consists today of our own subsidiaries in almost all the continents and a dealer network in more than 30 countries.

AMERICAN AUGERS INC.

135 US Route 42
West Salem, OH 44287
(419) 869-7107 / (800) 324-4930
www.americanaugers.com
Rep: Kwynn Kirby
Email: kkirby@americanaugers.com

Personnel

Kwynn Kirby, Sales Manager Corporate Accounts; kkirby@americanaugers.com
Riane Stahl, Marketing Coordinator; rstahl@americanaugers.com

Products/Services

Horizontal directional drills; auger boring machines; mud pumps and cleaning systems; oil and gas drilling rigs; tooling and accessories

BENTONITE PERFORMANCE MINERALS LLC

3000 N Sam Houston Pkwy. E
Houston, TX 77032
(281) 871-7900
www.bentonite.com
Rep: Chris Bower
Email: chris.bower@halliburton.com

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Ronnie Coufal, Global Director – Business Development; ronnie.coufal@halliburton.com; (281) 871-7904; cell: (817) 980-9072

Products/Services

Bentonite Performance Minerals LLC is a manufacturer of bentonite and additives for drilling fluids used in horizontal directional drilling and other construction applications.

BRANDT EQUIPMENT SOLUTIONS

302 Mill St.
Regina, SK S4P 3E1
(306) 337-0205
www.brandt.ca
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Email: kmack@brandt.ca

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Kyle Bennett, Territory Manager; kbennett@brandt.ca; (270) 978-4298
Nick Lee, Territory Manager; nlee@brandt.ca; (919) 600-4373
Joseph Sheets, Territory Manager; jsheets@brandt.ca; (501) 266-0468
Donavon Sarka, Director – Sales & Trailers; dsarka@brandt.ca; (520)-252-1502

Products/Services

Pipe layers & pipeline accessories; dozer attachments & guarding; excavator attachments & guarding; wheel loader attachments & guarding; custom engineered & fabricated solutions, heavy haul trailers

Branch Offices

19500 N – 1425 E Rd.
Hudson, IL 61748
(214) 250-1672
rsolomon@brandt.ca



BRIDGEWELL MATS

10200 SW Greenburg Rd., Ste. 500
Tigard, OR 97223
(503) 872-3585
www.bridgewellmats.com
Rep: Vince Walters
Email: vince@bridgewellmats.com

Personnel

John Haggerty, Chief Executive Officer
Vince Walters, Vice President

Products/Services

Bridgewell Mats is a company built on solid customer relationships. Whether your mat order is large or small, we have inventory depth to get you what you need. We communicate, collaborate, and focus on what is in your best interest. Our product line includes crane, composite, and laminated mats, as well as other wood and CLT mats. We also offer installation and grading services.

BROOKS TRACTOR INC.

1900 W Main St.
Sun Prairie, WI 53590
(920) 336-5711
www.brookstractor.com
Rep: Mary Kay Brooks
Email: marykaybrooks@brookstractor.com

Personnel

Lewis R. Brooks, President
Mary Kay Brooks, General Manager
Ron Aspenson, Business Development Manager
Byron Hansen, General Product Support Manager
Matt Sullivan, Corporate Sales Manager
Lewis F. Brooks, Director – Sales

Products/Services

Building Wisconsin with John Deere and Hitachi. Our positioning division has an extensive portfolio of Topcon, Leica, and Sokkia products.

Branch Offices

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1031 Lawrence Dr. De Pere, WI 54115 (920) 336-5711	5429 Prairie Dr. Plover, WI 54667 (715) 254-2777	2900 Bicycle St. Sparta, WI 54656 (920) 360-3698

BROWNLIN USA INC.

34275 Sunset Ln.
Brookshire, TX 77423
(281) 391-5800
www.drillguide.com
Rep: Rollin Boyd
Email: r.boyd@drillguide.com

Personnel

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Rollin Boyd, Vice President – Operations; r.boyd@drillguide.com
Robert Cloud or Doug Polasek, Operations Manager; us.operations@drillguide.com

Products/Services

Formerly operated as SlimDril International, Inc. (since 1982), Brownline provides horizontal directional drilling (HDD) services and products through multiple offices worldwide. Core to our operations is the Drillguide Gyro Steering Tool (GST) which is considered the most accurate steering system in the world. The Drillguide GST



can be operated as a standalone system or coupled with the Drillguide RADAR intersecting system and/or the Drillguide TRACKING system to provide the most accurate HDD pilot hole tracking available. In addition to the Gyro steering services, Brownline offers design services, magnetic steering services & systems, mud motors, hole openers, bits, and ancillary HDD equipment.

Branch Offices

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4231EX Meerkerk
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+31 (0) 183-353-824
info@drillguide.com

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Rob Manthei, Corporate Account Manager; rob.manthei@cnh.com; (630) 258-6737
Anne Paluso, Marketing Promotions Manager; anne.paluso@casece.com; (262) 636-7498

Products/Services

Global construction equipment manufacturer

CATERPILLAR INC.

108 Westchase Run
Sanford, NC 27330
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www.caterpillar.com
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Products/Services

Caterpillar is the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines, industrial turbines, and diesel-electric locomotives. Your Cat dealer is committed to maximizing your success, helping you get the most out of your operations with site-level solutions, service, and support. Our products include: Cat mini hydraulic excavators; Cat backhoe loaders; Cat skid steer and compact track loaders; Cat small, medium and large hydraulic excavators along with many other construction / pipeline products to fit every need; Cat work tool attachments; Cat generators; Cat parts and service. We are also a leading financial services provider through Caterpillar Financial Services.

Branch Offices

To find your local Cat dealer, visit www.cat.com/dealer-locator.

CENTURY PRODUCTS INC.

W 245 N 5485 S Corporate Cir.
Sussex, WI 53089
(262) 820-3600
www.centuryproducts.net
Rep: Todd Bielawa
Email: todd@centuryproducts.net

Personnel

Todd Bielawa, President & CEO



Renee Bielawa, Vice President
Jeff Beste, Manager – HDD Services

Products/Services

United States based specialized manufacturer of drilling tools for the horizontal directional drilling, oilfield services, and mining sectors. Specializing in hole openers, swivels, dirt reamers, Tri-Cone bits and drilling fluids. Custom designed drilling solutions are the hallmark of Century’s dedicated engineering team and research and development efforts.

CETCO

2870 Forbs Ave.
Hoffman Estates, IL 60192
(800) 527-9948
www.cetco.com/dpg
Rep: Debra Bac
Email: debra.bac@mineralstech.com

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Todd Tannehill, Technical Sales Manager; todd.tannehill@mineralstech.com; (330) 787-3296
Mario Brunet, Technical Sales Manager; mario.brunet@mineralstech.com; (514) 210-8030

Products/Services

Experience the newest solutions in drilling product technology! CETCO drilling products services the HDD, waterwell, environmental, geothermal, and mining industries with the highest quality drilling fluids, borehole sealants, polymers, additives, and well rehabilitation products available. Our experienced team of field engineers and research scientists offer drillers advanced technical support and continuous product development to meet the changing needs of this dynamic industry. Top quality service and support is a priority at CETCO! Contact us today to put CETCO products to work for you!

CHALLENGER SERVICES

4530 S Jackson Ave.
Tulsa, OK 74107
(918) 447-0055
www.challengerservices.com
Rep: Andy Solomon
Email: andy@challengerservices.com

Personnel

Andy Solomon, Owner; andy@challengerservices.com
Brent White, Service Manager; brent@challengerservices.com

Products/Services

Pipeline equipment rental; pipelayers; bending machines; mandrels; pipe trailers; welder tractors; vacuum lifters; Morooka tractors; trench shoring; and cradles

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CLEVELAND BROTHERS EQUIPMENT CO. INC.

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Murrysville, PA 15668
(888) 232-5948
www.clevelandbrothers.com
Rep: Ralph Bruno
Email: rbruno@clevelandbrothers.com



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Brian Wilkinson, Well Servicing Account Manager; bwilkinson@clevelandbrothers.com; (724) 237-1791
Ralph Bruno, Petroleum Industry Sales Manager; rbruno@clevelandbrothers.com; (724) 327-1300

Products/Services

Cleveland Brothers Equipment Co., Inc. is the exclusive Cat dealer of Pennsylvania, northern West Virginia, and western Maryland, providing new, used and rental equipment, parts and service. We supply a vast variety of solutions and products, including: industrial diesel and gas engines and generators, air compressors and boosters, oil and gas equipment, construction equipment, and much more, in addition to full truck service for all makes and models. We've recently expanded our natural gas engine services with a new rebuild center in Ebensburg, PA. With 28 locations conveniently positioned over the Marcellus and Utica shale formations, you'll have access to 24/7 service, 98% off-the-shelf parts availability, and decades of experience, all here to make sure your machines, equipment, and vehicles are ready to work when you are.

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3950 Depot Rd. Erie, PA 16510 (814) 898-3388	18516 US Rte. 6 E Mansfield, PA 16933 (570) 662-7171	190 Cleveland Brothers Rd. Watson, PA 17777 (570) 538-2551
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www.consolidatedpipe.com
Rep: Tim Hallmark
Email: thallmark@consolidatedpipe.com

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Products/Services

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(919) 345-0403
www.continuumcapital.net
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Products/Services

Continuum Capital is a management consulting, research, and investment banking firm to the energy, pipeline, and utility engineering and construction industry and frequently works with pipeline and gas distribution contractors and engineering firms. Continuum also works with the customers to these firms including energy, pipeline, and local distribution companies (LDCs) to support the planning, design, and construction of capital assets. The firm's experience includes work across the US and Canada with 40 of the 50 largest LDCs and many of the most prominent pipeline and gas distribution contractors. Continuum focuses on helping clients prepare for and successfully navigate "strategic transitions," often by undertaking an organizational analysis of these firms, reviewing construction cost management efforts, diagnosing accounting and financial issues, and strategy development.

CRC EVANS PIPELINE INTERNATIONAL INC.

10700 E Independence
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Products/Services

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Branch Offices

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sales@crc-evans.com

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Products/Services

Cross Country Infrastructure Services is a leading supplier of materials, tools, heavy equipment, and pumps for the infrastructure and construction industry. Our goal is to provide cost efficient, turnkey support services for our partner clients. Our experienced team has the knowledge you can depend on to get your project from start to finish on time and budget. Cross Country Infrastructure Services Infrastructure Division specializes in providing turnkey, engineered solutions for hydrostatic testing, municipal, emergency response, mining, and environmental markets. We have a large rental fleet consisting of high head fill pumps, high pressure test pumps, back washable filters, water transfer pumps, pig launchers, and receivers and accessories. Our team can provide the right solution based on efficient performance.

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Products/Services

Manufacture, sale, and rental of pipeline equipment and supplies with emphasis on bending machines, dies, clamps, mandrels, roller cradles, ditch pumps, and pipe-facing machines.

DERRICK CORPORATION

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Denny Banks, Senior Vice President – Drilling
Ray Clayton, Vice President – International
Ben Clark, Global Manager – Civil
Anja Stanojic, Director – Marketing & Communications

Products/Services

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Products/Services

Construction pipeline inspection / distribution & transmission; construction management; program / project management; cost estimating; civil design engineering; underground storage facility improvements inspection; engineering / architectural consulting services

DIGITAL CONTROL INCORPORATED

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 Siggie Finnsson, Product Manager

Products/Services

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DITCH WITCH

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 Tucker Dotson, Director – Sales
 Randy Rupp, Director – Customer Care
 Kwynn Kirby, Sales Manager – Corporate Accounts
 Gary Lawson, Senior Corporate Account Manager
 Javen Moore, Corporate Account Manager
 Kelvin Self, Director – Research, Development & Contract Engineering



Products/Services

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DITCH WITCH MID-STATES

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Peter Gallant, Vice President – Product Support; pgallant@ditchwitchmidstates.com
Gerland Hay, Corporate Parts Manager; ghay@ditchwitchmidstates.com

Products/Services

Ditch Witch Mid-States is an underground equipment company dedicated to serving those that locate, install, and remediate pipe and cable underground. Providing sales, rentals, parts, service & training for Ditch Witch®, Subsite®, HammerHead®, American Augers®, Trenchor®, and Radius® equipment including: horizontal directional drills and accessories, trenchers, plows, vacuum excavators, mini skid steers, locating equipment, HammerHead® Moles, cleaning systems, auger boring machines, mud pumps, track trenchers, and rock saws. info@ditchwitchmidstates.com

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(330) 220-6585
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DITCH WITCH MIDWEST

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Mark Harbaugh, President
Tim Conover, Sales Manager
Dave Ban, Sales Manager of Utility Accounts
Kevin Ridens, 1st Choice Equipment – Kubota

Products/Services

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(260) 484-0667

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Brownsburg, IN 46612
(317) 852-9400

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(920) 766-2300

DITCH WITCH OF GEORGIA dba DITCH WITCH WORX

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Forest Park, GA 30297
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www.ditchwitchga.com
Rep: Joe Smith
Email: jsmith@ditchwitchga.com

Personnel:

Joe Smith, General Manager

DITCH WITCH UNDERCON

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Products/Services

Ditch Witch UnderCon is an authorized Ditch Witch, Hammerhead, Subsite, Trenchor, American Augers, and Yanmar dealer with six locations throughout the Midwest. We are proud to carry a large selection of new and pre-owned inventory. When you are ready to invest in your new directional drill, trencher, plow, or other heavy equipment, our friendly and knowledgeable sales, financing, service, and parts departments are prepared to make sure your experience is outstanding, from assisting while you're making your choice to ongoing maintenance and customization. We value the opportunity to create a long-term relationship with our customers, and we do that by giving you the best customer service available. info@dwundercon.com

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(806) 582-1980

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(402) 895-2444

2108 Elk Vale Rd.
Rapid City, SD 57701
(605) 342-4485

4704 Gold Core Dr.
Grand Island, NE 68801
(308) 382-1300

7825 Hartman Arena Dr.
Park City, KS 67147
(316) 755-1911

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Sioux Falls, SD 57106
(605) 368-2714

DITCH WITCH WEST

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8240 Enterprise Dr.
Newark, CA 94560
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Products/Services

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ELM UTILITY SERVICES

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Products/Services

ELM is a technology-based team providing compliance products and services to various sectors including utilities, manufacturing, construction, hospitality, and health safety. Starting with our 28-year commitment to excellence in the utility damage prevention industry, ELM has created technology offerings in the form of our LaunchPoint™ software products and FieldSight™ monitoring & control systems. Together, these IoT platforms provide real time decision-making capabilities by leveraging ever-advancing artificial intelligence (AI) protocols as well as powerful connected control through robust computing capabilities at the edge of the cloud where the work is being done and compliance must be demonstrated. In the world of damage prevention this means real-time asset and personnel location, dynamic prioritization, solid documentation capabilities, and robust communication tools to keep the facility owner and the excavating community informed and involved in the process of protecting underground facilities and ensuring the public safety.

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Products/Services

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Raleigh Floyd Jr., Manager – Marketing Communications & Branding

Products/Services

Komatsu America Corp. is a U.S. subsidiary of Komatsu Ltd., the world's second largest manufacturer and supplier of earth-moving equipment, consisting of construction, pipeline, mining, and compact construction equipment. Komatsu America also serves the forklift and forestry markets. Through its distributor network, Komatsu offers a state-of-the-art parts and service programs to support its equipment. Komatsu has proudly provided high-quality reliable products for nearly a century.

LAVALLEY INDUSTRIES

P.O. Box 683
Bemidji, MN 56619
(218) 444-3030
www.lavalleyindustries.com
Rep: Jason LaValley
Email: jasonl@lavalleyindustries.com



Personnel

Jason LaValley, President & CEO; jasonl@lavalleyindustries.com; (218) 355-0515
Jorge Prince, Chief Financial Officer; jorgep@lavalleyindustries.com; (218) 766-9341
Craig Larson, HDD Product Specialist; craigl@lavalleyindustries.com; (218) 556-1125
Rich Prosser, HDD Sales Representative; richp@lavalleyindustries.com; (218) 407-3708
Steve Savard, Product Representative; steves@lavalleyindustries.com; (218) 556-2389

Products/Services

At LaValley Industries, we manufacture the safest, most effective pipe handling products available anywhere in the world! The DECKHAND® pipe handling system's positive grip and precise control guarantees that you will move pipe faster and more safely than ever before. No more straps, no more chains, and no more dropped pipe! And that's just the beginning. The TONGHAND® exit side wrench brings a new level of safety and efficiency to HDD exit side operations. TONGHAND® allows a single operator to torque and un-torque tool joints with precision all from the safety of the excavator cap. No more back breaking wrenches and placing workers in danger zones.

Branch Offices

1876 – 23rd St. SE
Bemidji, MN 56601

THE LINCOLN ELECTRIC COMPANY

22801 St. Clair Ave.
Peninsula, OH 44117
(216) 481-8100
www.lincolnelectric.com
Rep: Matt Fleming
Email: matt_fleming@lincolnelectric.com

Personnel

Chris Mapes, President & CEO
Matthew Fleming, Director – Business Development & Industrial Products
Theo Facaros, Manager – Construction & Rental Sales

Products/Services

Welding machines for tack rigs; sleds; mechanized welding heads and pipeliner welder rigs; welding consumables; cutting equipment (gas/plasma) and welding accessories; weld application support; weld consulting; welding educational/training programs for pipe welding with SMAW, GMAW bead welding, FCAW-SS, and FCAW-GS

Branch Offices

Sales offices located throughout North America for local technical project support; check website for details

McELROY MANUFACTURING INC.

P.O. Box 580550
Tulsa, OK 74158-0550
(918) 836-8611
www.mcelroy.com
Rep: Vince King
Email: vking@mcelroy.com

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Personnel

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Sharon McElroy, Vice President – Marketing; smcelroy@mcelroy.com; (918) 831-9267
Dave Dutton, Senior Advisor; dgdutton@mcelroy.com; (918) 831-9204

Products/Services

McElroy manufactures butt, saddle, and socket fusion machinery for ½ inch CTS through 72-inch OD thermoplastic pipe based on patented design features. As the industry leader, McElroy offers machines in a variety of configurations to meet your needs, from manual to semi-automatic to automatic operation and supplies them as rolling, tracked, or in-ditch machines. In addition to fusion machines, McElroy also supplies productivity and testing equipment and accessories to the industry.

MELFRED BORZALL INC.

2712 Airpark Dr.
Santa Maria, CA 93455
(805) 739-0118
www.melfredborzall.com
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Email: pmelsheimer@melfredborzall.com

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Richard Melsheimer, Vice President – Research & Development
Peter Melsheimer, Vice President – Sales & Marketing
Jose Mierzejewski, National Sales Manager
Mike Harmon, Distribution Channel Manager
Josh Parker, Marketing Director

Products/Services

Melfred Borzall is a leading manufacturer of tools to increase the production of horizontal directional equipment. Melfred Borzall's tool line includes directional heads; bits; mud motors; reamers; hole openers; drill rod; swivels; duct pullers; tracking systems; and safety accessories.

M-I SWACO

P.O. Box 2216
Laurel, MS 39443
(601) 649-1500
www.slb.com/services/drilling/drilling_fluid/df_products.com
Rep: Ben Hurt
Email: bhurt@slb.com

Personnel

Ben Hurt, HDD Operations Manager

MIDWESTERN MANUFACTURING COMPANY

2119 S Union Ave.
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Leo Vega, Regional Business Manager; lvega@sidebooms.com
Zane Pruett, Field Sales/Equipment & Supplies; zpruett@sidebooms.com



Products/Services

Midwestern designs and manufactures hydraulic sidebooms ranging from 10,000 to 230,000 lb (4 to 104t) lift capacity on an array of platforms, hydraulic conversion kits for mechanical pipelayers, and hydrostatic fill and test units from 350 to 1,000ft (106 to 304m) of head pressure. Midwestern also has one of the largest and most complete inventories of pipeline supplies. Our extensive line of coating, rock shields, anodes, insulators, and other pipeline protection products includes everything you need prior to backfill.

Branch Offices

2305 S Holloway
El Reno, OK 73036
(405) 295-1610

2794 W Pike Rd.
Indiana, PA 15701
(724) 471-2035

2376 Mineral Wells Hwy.
Weatherford, TX 76088
(817) 594-4724

11845 E 124th Ave., Unit C
Henderson, CO 80640
(720) 263-3388

3401 Kermit Hwy.
Odessa, TX 79764
(432) 337-8482

MILLER ELECTRIC MFG.

1635 W Spencer St.
Appleton, WI 54912
(920) 735-4593
www.millerwelds.com
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Bill England, Corporate Account Manager – ConFab; bill.england@hobartbrothers.com
George Learmonth, Corporate Account Manager – ConFab; george.learmonth@millerwelds.com

Products/Services

Miller and Hobart Brothers have developed proven innovative solutions for pipeline integrity. From welding equipment and filler metals tailored to high-strength steels, to induction heating designed to control pre-heating, interpass temperatures and post-weld stress relief, our technologies work together to reduce the risk of hydrogen-induced cracking and ensure you achieve the highest quality welds.

Branch Offices

Hobart Brothers
400 Trade Square E
Troy, OH 45373
(937) 332-4000

J. T. MILLER LLC

P.O. Box 2098
Conroe, TX 77035
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www.jtmillerllc.com
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Products/Services

Drill bits; drill pipe; hole openers; mud motors; Gearench® Tongs; HDD accessories

Branch Offices

13843 Hwy. 105 W, Ste. 425
Conroe, TX 77304
(936) 447-2929

MINOVA USA INC.

150 Summer Ct.
 Georgetown, KY 40324
 (800) 626-2498
 www.minovaglobal.com
 Rep: Stan Harlen
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 Laura Smith, Marketing; laura.smith@minovaglobal.com; (502) 868-6251

Products/Services

Minova is a global manufacturer and supplier of chemical and mechanical earth control products, adhesives, and geotechnical support equipment with manufacturing plants on five continents and operations in more than 25 countries. Minova is an industry-leading provider of ground support solutions for the underground mining, tunneling, construction, oil & gas, and civil engineering industries.

MORAIN SALES & SERVICES INC.

1217 Salt Springs Rd.
 Mineral Ridge, OH 44440
 (330) 652-8448
 www.morainsales.com
 Rep: Jeffrey Hattendorf
 Email: jeff@morainsales.com

Personnel

Jeffrey Hattendorf, President; jeff@moriansales.com
 Pat Sims, Sales; pat@moriansales.com

Products/Services

Specializing in machinery and accessories for PE pipe, for example: McElroy Mfg., Georg Fischer Central Plastics, Mustang Mfg.

NATIONAL EQUIPMENT DEALERS LLC (NED)

215 Woodside Dr.
 Lexington, NC 27292
 (866) 629-3784
 www.nedealers.com
 Rep: Brad Burris
 Email: bburris@fourseasons-equip.com

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 Dan Letterle, Vice President and Chief Sales Officer; dletterle@nedealers.com
 Brad Burris, Director – Oil & Gas, NED and Vice President – Dallas, FSE





Products/Services

National Equipment Dealers LLC maintains a strong rental, sales, and service presence across four states with three heavy equipment affiliate companies including Four Seasons Equipment in Texas, May-RHI in North and South Carolina, and Earthmovers Construction Equipment in Florida. The dealership represents many brands of construction equipment, industrial equipment, and attachments. Some brands are represented across all companies, like Hyundai Construction Equipment and Bell Trucks. Many other brands are represented in specific regions including Manitou, Mustang, Gehl, Yanmar, Bomag, Dynapac, Sakai, Hitachi Wheel Loaders, NorAm, Kinshoffer, Denis Cimaf, Werk Brau, Pemberton Attachments, Humdinger Equipment, Fuchs, Morooka, Sany Cranes, Terex Cranes, Superior Brooms, Laymor, Lamtrac, Built Rite Attachments, and many more.

Branch Offices

MAY-RHI: Lexington, NC; Clayton, NC; Grimesland, NC; Columbia, NC; Summerville, NC
Earthmovers Construction Equipment: Apopka, FL; Fort Pierce, FL
Four Seasons Equipment: Houston, TX; Dallas, TX
www.mayequip.com | www.earthmoversfl.com | www.fourseasons-equip.com

NATIONAL TRENCH SAFETY

260 N Sam Houston Pkwy. E, Ste. 200
Houston, TX 77060
(832) 200-0988
www.ntsafety.com
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Karl O'Reilly, Chief Operating Officer
Cory Rinke, Chief Financial Officer
Patrick Lowry, Executive Vice President – Sales
Steve Loe, Vice President – Supply Chain
Robert Stevenson, Vice President – Engineering & Product Management
Michael Caskey, Vice President – National Accounts

Products/Services

At National Trench Safety (NTS), we specialize in the rental and sale of trench and traffic safety products. In addition, NTS also provides site specific trench and traffic safety engineering as well as OSHA Compliant training services. We pride ourselves on having unique solutions for the most difficult, complex projects. If it is in the excavation, around the excavation, or over the excavation, NTS has it.

Branch Offices

Boston, MA – (978) 475-0420
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tedcostantino@ntsafety.com

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NEWMAN TRACTOR LLC

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Email: marty@newmantractor.com

**Personnel**

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Marty Malloy, Sales Representative; marty@newmantractor.com; (513) 659-1612

Products/Services

With over 40 years in the construction equipment sales, rental, and service industry, Newman Tractor continues to treat every customer like family. With locations in northern Kentucky and central Florida, we're able to ship heavy equipment anywhere across the US and the world. Our commitment to our customer's success in the construction industry is paramount, and because of this commitment, we have been blessed to cultivate many close, long term customer relationships, both business and personal.

Branch Offices

460 Shorland Dr.
Walton, KY 41094
(859) 485-8555
ky@newmantractor.com

2600 W State Rd. 60 W
Bartow, FL 33830
(863) 533-8900
fl@newmantractor.com

OHIO CAT

3993 E Royalton Rd.
Broadview Heights, OH 44147
(440) 526-6200
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Email: rcox@ohiocat.com

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Rob Cox, General Manager – CAT Rental Stores; rcox@ohiocat.com; (513) 518-3004
Karl Johnson, Petroleum Business Development Manager; kjohnson@ohiocat.com; (614) 851-3576

Products/Services

Caterpillar dealer in Ohio

OWNER RESOURCE GROUP

221 W 6th St., Ste. 2000
Austin, TX 78701
(512) 505-4119
www.orgroup.com
Rep: Melissa Sprinkle
Email: msprinkle@orgroup.com

Personnel

Melissa Sprinkle, Principal

OZZIE'S INC.

7102 W Sherman St.
Phoenix, AZ 85043
(480) 585-9400
www.ozzies.com
Rep: James Grenfell
Email: james.grenfell@ozzies.com

Personnel

Chris Argue, President
James Grenfell, Sales; james.grenfell@ozzies.com; (720) 369-1875

Products/Services

Backfill and screening equipment rental for support of pipeline, oil and gas, and renewable energy construction projects. ALLU bucket dealer; our products OPP300 OPP200 mini and micro padders

PIPE VIEW AMERICA

900 National Pkwy., Ste. 260
Schaumburg, IL 60173
(844) 4PIPEVIEW
www.pipeviewamerica.com
Rep: Nick Mathey
Email: nick@pipeviewamerica.com

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Gary Rabine, CEO – Rabine Group; garyrabine@rabinegroup.com; (888) 722-4633
Jimmy Miller, Superintendent – Southwest Division; jmiller@pipeviewamerica.com; (224) 330-9919
Ben Bonnell, Superintendent – North Division; ben@pipeviewamerica.com; (630) 956-2408
Tony Barger, Superintendent – Midwest Division; tonyb@pipeviewamerica.com; (970) 404-5182
Ron Albergo, Chief Administration Officer; ron@pipeviewamerica.com; (224) 254-5608

Products/Services

Pipe View America performs pre-construction sewer locates, post construction sewer verification, sewer cleaning, and hydro excavation with major utility contractors and owners across the country. Our team locates all private and public, residential, and commercial sewer lines to ensure a safe and cost-effective utility installation. Our advanced technology and team include real-time GIS data collection with a separate full-time quality control support staff for accurate deliverables and cost tracking. Pipe View America creates the safest construction sites for your team and end users.

Branch Offices

Greeley, CO 80634
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Columbia, MO 65202
(224) 330-9919 – Jimmy Miller

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Cypress, TX 77429
(713) 939-0007
www.plmcat.com
Rep: Adam Helleberg
Email: ahelleberg@plmcat.com

Personnel

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Ted Hill, Chief Financial Officer
Mike Dearing, Vice President – North America Sales
Adam Helleberg, Account Manager – USA

Products/Services

PipeLine Machinery International (PLM) is a global Cat® dealer for the mainline pipeline industry. We supply purpose-built pipelayers, traditional equipment configured for specific pipeline tasks, and custom equipment such as the PANTHER carrier crawler line-up on a sale, rental, and/or lease basis. In addition, we offer custom pipeline solutions such as the Pipelayer System and WinchSmart System (wireless load monitoring), the Powerline Proximity System – all by Cranesmart, condition monitoring, and equipment management services designed to keep you informed about specific machines or an entire fleet, and safety solutions such as the Pipeline Safety Leadership Training program. To support this vast amount of pipeline equipment and solutions, PLM sells purpose-built parts to support the equipment and growing list of custom equipment and pipeline solutions. Together with the PLM global product support team, your equipment and ancillary products are supported and kept working no matter where the job takes you.

Branch Offices

PipeLine Machinery International, ULC & PLM Rental Services ULC
27326 – 92 Ave.
Acheson, AB T7X 2V9, Canada
(780) 377-0336
Blake Shultis, Account Manager – Canada

PIPELINE PIGGING PRODUCTS INC.

P.O. Box 692005
Houston, TX 77269
(281) 351-6688 / (800) 242-7997
www.pipepigs.com
Rep: Shannon Kerr
Email: shannonkerr@pipepigs.com

Personnel

Spencer Cubage, President & General Manager
Shannon Kerr, Vice President – Sales

Products/Services

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PIPELINE SUPPLY COMPANY

203 Egel Ave.
Middlesex, NJ 08846
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Products/Services

Gas pipeline construction supplies and equipment sales and rental; pipe cutting and beveling; coatings and tapes; welding supplies; testing equipment; safety equipment tools and consumables

PLANET UNDERGROUND INTERACTIVE

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Products/Services

Planet Underground creates training content for electromagnetic pipe and cable locating, utility system knowledge, utility map comprehension, and visual observation skills training. We also build assessment tools for these subjects as well as an assessment tool for one-call ticket comprehension. Planet Underground is the publisher of *American Locator Magazine*, an educational resource for underground utility professionals.

PRIME DIRECT LLC

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Courtney Young, Parts Coordinator; courtney.young@prime-direct.com

Products/Services

Prime Direct manufactures, markets, and services horizontal directional drills; mud pumps; mud mixing & recycling systems; tooling & accessories.

PSS INDUSTRIAL GROUP

10507 Ella Blvd., Ste. 100
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Products/Services

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Rep: John Wichmann
Email: johnwichmann@sewerequipment.com

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Brian Adcock, Southeast Regional Sales Manager; brianadcock@sewerequipment.com; (256) 485-2575
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Tim Van Til, Midwest Regional Sales Manager; timvantil@sewerequipment.com; (815) 687-6758
Bill Disanza, Industrial Rental & Sales Advisor; billdisanza@sewerequipment.com; (815) 990-1685

Products/Services

Manufacturer of hydro excavation trucks, air excavation trucks, industrial air movers, catch basin cleaners, combination sewer cleaners, water recyclers, truck jets, trailer jets, rodders, bucket machines, and easement machines as well as a supplier of parts/accessories, rental and used equipment.

Branch Offices

Rock Rental 4351 S 59th St. Clinton, IA 52732 (833) 482-7625 sales@rock-equipment.com	Jet Vac Equipment 195 Green Pond Rd. Rockaway, NJ 07866 (855) 589-8227 sales@jetvacequipment.com	Jet Vac Environmental 4035 Roberts Rd. Island Lake, IL 60042 (847) 526-5671 sales@jetvacenvironmental.com
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RCE EQUIPMENT SOLUTIONS

1901 Harrison Ave.
Rockford, IL 61104
(866) 472-4570
www.rcequip.com
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Email: briordan@rcequip.com

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Lauren Coffaro, Marketing Manager; lcoffaro@westsidetractorsales.com; (630) 640-3160
Brian Riordan, Sales Representative; briordan@rcequip.com



Products/Services

John Deere Construction & Forestry; Track Booms; NPK Hydraulic attachments; Talbert/Etnyre lowboys; various attachments; custom equipment and attachment engineering

RDO EQUIPMENT CO.

18 Edendale
Ladera Ranch, CA 92694
(701) 238-3376
www.rdoequipment.com
Rep: Marshall Anderson
Email: mjanderson@rdoequipment.com

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Products/Services

We sell, service, rent, and lease John Deere construction, Vermeer, and Topcon equipment.

Branch Offices

John Deere Construction: Flagstaff, AZ – (928) 526-0639 Phoenix, AZ – (602) 415-4700 Chandler, AZ – (602) 845-1800 Tucson, AZ – (520) 294-5262 Yuma, AZ – (928) 341-7100 Imperial, CA – (760) 355-4331 Indio, CA – (760) 342-8900 Lakeside, CA – (619) 270-4300 Riverside, CA – (951) 778-3700 Burnsville, MN – (952) 890-8880 Dayton, MN – (833) 760-0327 Mankato, MN – (507) 387-1836 Marshall, MN – (507) 532-0994 Moorhead, MN – (701) 526-2200	Rochester, MN – (507) 282-8888 Sauk Rapids, MN – (320) 259-6222 Billings, MT – (406) 259-5536 Bozeman, MT – (406) 388-8353 Great Falls, MT – (406) 452-8521 Missoula, MT – (406) 549-4171 Kalispell, MT – (406) 752-2828 Bismarck, ND – (701) 223-5798 Dickinson, ND – (701) 483-0115 Grand Forks, ND – (701) 772-4842 Minot, ND – (701) 852-3962 Williston, ND – (701) 577-0736 Aberdeen, SD – (605) 225-6772 Sioux Falls, SD – (605) 336-2730	Rapid City, SD – (605) 348-1566 Austin, TX – (512) 272-4141 Fort Worth, TX – (817) 232-8094 Irving, TX – (972) 438-4699 Laredo, TX – (956) 718-1909 McKinney, TX – (214) 856-4899 San Antonio, TX – (830) 632-3100 Waco, TX – (254) 666-3900 Vermeer: California – (800) 536-8367 Hawaii – (800) 536-8367 Minnesota – (888) 562-7062 North Dakota – (888) 562-7062 Oregon – (800) 869-3989
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Personnel

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Steve Angermeier, Regional Manager; sangermeier@reedmfgco.com; (972) 492-0578
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Dan Reinecke, Regional Manager; dreinecke@reedmfgco.com
Shannon Lessner, Regional Manager; slessner@reedmfgco.com; (608) 513-7426



Products/Services

Reed Manufacturing specializes in professional-grade pipe tools and vises. Started in 1896 and then purchased in 1902 by Reuben Wright, REED is operated by the fifth generation of the Wright family. Celebrating its 125th anniversary, REED has a long history of tool inventions that become industry standards. The oil/gas market utilizes hinged cutters, Saw It® pneumatic saws, jobsite pipe vises, Pump Stick® cordless water transfer pump, pipe cutters, and PE peelers/scrapers including the True Peel® series. Small PE fits the REED ratchet shears line. Specialty wrenches such as refinery and chain wrenches handle medium and large pipe. Guillotine pipe cutters and PE squeeze tools are specially designed for handling PE up through 12" diameter. For large diameter pipe, REED offers the universal pipe cutter for pneumatic cutting up to 48" pipe and manual-powered rotary cutters for up to 42" pipe. REED tools are designed and constructed for the professional trades.

REPURPOSED MATERIALS

13505 E 112th Ave.
Brighton, CO 80603
(303) 321-1471
www.repurposedmaterialsinc.com
Rep: Damon Carson
Email: damon@repurposedmaterialsinc.com

Personnel

Damon Carson, President; damon@repurposedmaterialsinc.com
Ethan McAnear, Vice President; ethan@repurposedmaterialsinc.com

Products/Services

repurposedMATERIALS is America's largest "industrial thrift store" with it's unique mission concept of diverting waste from Corporate America from the landfill by "repurposing" it. With yards in the Carolinas, Colorado, Iowa, Texas, and Arizona, our company is interested in helping companies across the USA reach Zero Waste. First off, what are some examples of "repurposing"? It is taking a byproduct or waste stream such as a retired street sweeper brush and giving it a 2nd life as a backscratcher for horses or cattle. It is taking a decommissioned fire hose and giving it an extended life as a boat dock fender. It is taking an obsolete ski lift cable and giving it a second life as hand railing in a luxury condo building. To date, repurposedMATERIALS has helped many organizations through "repurposing": US Army, Denver Broncos, City of Chicago, Nestles, BNSF Railroad, Oklahoma State University, Purina, US National Forest Service, Campbells Soup, State of Wyoming, Paramount Pictures, and many, many more.

Branch Offices

1725 E Maple St. Maquoketa, IA 52060	70 State St. Williston, SC 29853
5703 Crawford Ln., Ste. C Forest Hills, TX 76119	5295 Lakewood Rd. Fort Mohave, AZ 86426

RIGHT TURN SUPPLY

2265 Graceland Rd.
Pella, IA 50219
(641) 230-0787
www.rightturnsupply.com
Rep: Jon Heinen
Email: jheinen@rightturnsupply.com

Personnel

John Heinen, Owner & Partner; jheinen@rightturnsupply.com
Tim Hutton, Owner & Partner; thutton@rightturnsupply.com; (832) 798-5497
Patrick Robinson, Owner & Partner; probinson@rightturnsupply.com; (641) 629-1528

Products/Services

Drilling fluids; hole openers; shaker screens; pipe vac; HDD parts and accessories; steering services; mud engineering service; authorized Sharewell distributor

Branch Offices

P.O. Box 840
Pella, IA 50219
(281) 413-1939



RING-O-MATIC INC.

1714 Fifield Rd.
Pella, IA 50219
(800) 544-2518
www.ring-o-matic.com
Rep: Brian Metcalf
Email: bmetcalf@ring-o-matic.com

Personnel

Brian Metcalf, Chief Executive Officer; bmetcalf@ring-o-matic.com
Tony Bokhoven, Sales & Marketing Manager; tbokhoven@ring-o-matic.com

Products/Services

Ring-O-Matic is a leading provider of trailer and truck mounted vacuum excavation equipment and car wash pit cleaning machines. Founded in 1960, Ring-O-Matic products are known for their proven performance, innovation, reliability, and built to last the rigors of job sites in the underground utility, municipal, water, and gas markets. Headquartered in Pella IA, Ring-O-Matic employs a sales, engineering, and production team dedicated to building the industry's most productive vacuum excavation machines. Ring-O-Matic products are sold worldwide through independent equipment dealers.

RITCHIE BROS.

#30 Ardell Close
Red Deer, AB T4R 2N4
(403) 318-0000 / (800) 211-3983
www.ritchiebros.com
Rep: Dave Douglas
Email: ddouglas@ritchiebros.com

Personnel

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Dave Douglas, Canada Pipeline Representative; ddouglas@ritchiebros.com
Blair Finstad; US Pipeline Representative; bfinstad@ritchiebros.com

Products/Services

Ritchie Bros. (NYSE and TSX: RBA) is a global asset management and disposition company, offering customers end-to-end solutions for buying and selling used heavy equipment, trucks, and other assets at live onsite auctions with online bidding. Weekly online auctions are held on IronPlanet.com, on Marketplace-E (an online marketplace), and other channels.

Branch Offices

172 Old Magee Rd.
Magee, MS 39111
(601) 842-3874

1500 Sparrow Dr.
Nisku, AB T9E 8H6, Canada
(780) 955-2486

RMS WELDING SYSTEMS

979 Drennan Rd.
Conroe, TX 77303
(713) 400-8660
www.rmsweldingsystems.com
Rep: David Kavanaugh
Email: dkavanaugh@rmsweldingsystems.com

Personnel

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Kevin Campbell, Vice President; kevin.campbell@rmsweldingsystems.com; (780) 955-5206
Matt Steel, Director – US Operations; matt@rmsweld.com; (832) 506-7306
Cody Carroll, Director – US Sales; ccarroll@rmsweldingsystems.com; (903) 721-3695
Richard Morin, Operations Manager; rmorin@rmsweldingsystems.com; (281) 832-1630



Products/Services

Automatic Welding Equipment

Branch Offices

1409 – 4th St.
Nisku, AB T9E 7M9
(780) 955-3907



979 Drennan Rd.
Conroe, Texas 77303
(713) 400-8660

www.rmsweldingsystems.com

ROCKFORD RIGGING INC.

5401 Main Sail Dr.
Roscoe, IL 61073
(815) 877-0007
www.rockfordrigging.com
Rep: Phil Herra
Email: rigging@inwave.com

Personnel

Phil Herra, Vice President

Products/Services

Manufacturing; round slings; wire rope slings; chain slings; Crosby; yellow strand wire rope

Branch Offices

2305 E Logan St.
Decatur, IL 62526
decatur@rfdrigging.com

1621 NE 51st Ave.
Des Moines, IA 50313
desmoines@rfdrigging.com

312 Stonecrest Ct.
Neenah, WI 54956
neenah@rfdrigging.com

919 E 59th St.
Davenport, IA 52807
davenport@rfdrigging.com

1480 S Main St., Ste. A
Morton, IL 61550
morton@rfdrigging.com

Memphis Chain & Cable
581 Pear Ave.
Memphis, TN 38107

ROCKLAND MANUFACTURING

P.O. Box 5
Bedford, PA 15522
(800) 458-3773
www.rocklandmfg.com
Rep: Randi Smith
Email: rlsmith@rocklandmfg.com

Personnel

Randi Smith, Marketing Coordinator; rlsmith@rocklandmfg.com; (814) 623-0127

Products/Services

Rockland is a manufacturer of attachments for excavators, loaders, dozers, graders, haul trucks, skid steers, and telehandlers. We've been helping contractors profit more on the job site for over 70 years. Contractors



specify Rockland attachments for many reasons, including when their application requires high-quality attachments or when they need a reliable vendor. Rockland produces over 200 quality attachments backed by the industry's best warranties, guaranteed on-time shipping, and unmatched customer support to help you DO MORE.

Branch Offices

152 Weber Ln.
Bedford, PA 15522
(800) 458-3773
sales@rocklandmfg.com

6350 E US Hwy. 90
Seguin, TX 78155
(830) 379-1989
sales@rocklandmfg.com

ROLAND MACHINERY CO. – WISCONSIN DIV.

3275 French Rd.
DePere, WI 54313
(920) 532-0165
www.rolandmachinery.com
Rep: Larry Gindville
Email: lgindville@rolandmachinery.com

Personnel

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Ray Roland, Chief Executive Officer; (217) 789-7711
Scott Eggleston, Chief Financial Officer; (217) 789-7711
Larry Gindville, Vice President & General Manager – WI Division; (920) 605-0289

Products/Services

Supplier of Komatsu construction and mining equipment, Komatsu Forestry, TimberPro Forestry, SERCO, ROTOBEC, Felling, Gorman Rupp pumps, Doosan air compressors/light towers/generators, Wirtgen, HAMM, VogeLe, Kleeman, Gradall, Sennebogen, and many other products/attachments to support the pipeline industry. Sales, rentals, parts, or service, we are here for you! We are also an "ALL BRANDS" service center for parts and service on your entire fleet with 17 locations to service your needs. We travel where you travel within the North American market.

Branch Offices

816 N Dirksen Pkwy.
Springfield, IL 62702
(217) 789-7711

220 E Frontage Rd.
Bolingbrook, IL 60440
(630) 739-7474

4670 Crossroads Industrial Dr.
Bridgeton, MO 63044
(314) 291-1330

RUDD EQUIPMENT COMPANY

11807 Enterprise Dr.
Cincinnati, OH 45241
(513) 321-7833
www.ruddequipment.com
Rep: Martin McCutcheon
Email: mmccutcheon@ruddequipment.com

Personnel

Mike Rudd, Chief Executive Officer
John Malloy, President
Vic Green, Vice President – Sales
Martin McCutcheon, Branch Vice President – Cincinnati & Columbus; (614) 636-4050

Products/Services

Volvo construction equipment; Hitachi equipment; Link-Belt cranes; Sandvik drills



Branch Offices

4344 Poplar Level Rd.
Louisville, KY 40213
(502) 456-4050

500 River Rd., Hub Industrial Park
Nitro, WV 25143
(304) 755-7788

6345 Clearfield Woodland Hwy.
Clearfield, PA 16830
(814) 765-8500

2512 Jackson Pike
Columbus, OH 43223
(614) 636-4050

728 W Cumberland Gap Pkwy.
Corbin, KY 40701
(606) 528-9440

6901 Hwy. 41 N
Evansville, IN 47725
(812) 867-6661

5820 Industrial Rd.
Ft. Wayne, IN 46825
(260) 482-3681

2655 Kentucky Ave.
Indianapolis, IN 46221
(317) 247-9125

Ave. "A", Buncher Commerce Park,
Bldg. 1
Leetsdale, PA 15056
(412) 741-1731

2114 Hwy. 1428 E
Prestonsburg, KY 41653
(606) 874-2104

4679 Baumgartner Rd.
St. Louis, MO 63129
(314) 487-8925

SANDER RESOURCES LLC

1011 San Jacinto, Ste. 411
Austin, TX 78701
(713) 208-0273
www.sanderresources.com
Rep: Lindsay Sander
Email: lns@sanderresources.com

Personnel

Lindsay Sander, Principal; lns@sanderresources.com
Chris Harshbarger, General Counsel; ckh@sanderresources.com; (512) 888-3318

Products/Services

Our team innovates and uses information to influence policy, drive business, manage risk, and ensure compliance. We are a consulting firm that assists operators with issue management from advocacy and policy development to PHMSA regulatory compliance program implementation, as well as communications strategies, message development, and engagement.

SHAREWELL HDD LLC

21315 W Hardy
Houston, TX 77383
(281) 288-2560
www.sharewellhdd.com
Rep: Matthew Patterson
Email: mpatterson@sharewellhdd.com

Personnel

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Matthew Patterson, President; mpatterson@sharewellhdd.com
Richard Bond, Vice President – Operations; rbond@sharewellhdd.com
Frank McKenney, Vice President – Business Development; fmckenney@sharewellhdd.com

Products/Services

Sharewell HDD is proud to be the original service provider to the HDD Industry. In business since 1984, the company has successfully provided guidance services and downhole drilling tools for over 4 million feet of hole around the world. Our engineers are highly trained and capable of performing everything from the simplest of road bores to the most complicated compound curves and intersects. We use the most modern tooling and software available to stay in front of the competition. Our latest guidance service offering is our Opti-Trac gyro navigation tool that provides our customers the opportunity to use Sharewell HDD for any of their gyro navigation needs. Sharewell HDD is the worldwide distributor of Smith's Gemini HDD product line of ultra-premium pilot hole bits and hole-opener cutters. Available in both milled tooth and tungsten carbide, these products are the result of Sharewell HDD's significant underground experience combined with the advanced technology and bit design expertise of Smith Bits. Additionally, Sharewell HDD offers its Lo Torque product line of hole-openers and cutters for those customers who need high performance at a value price point.



Branch Offices

BV – Wijkmeerweg 7
 Velsen-Noord, North Holland 1951 AH
 The Netherlands
 Dan Billig, EMEA Operations Director
 dbillig@sharewellhdd.com

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 A Sharewell HDD Product

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SHAWCOR INSPECTION SERVICES

5875 N Sam Houston Pkwy. W, Ste. 200
 Houston, TX 77086
 (713) 568-3513
 www.shawcor.com
 Rep: Steve Mims
 Email: steve.mims@shawcor.com

Personnel

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 Brandon McLaughlin, General Manager – NDT Operations; brandon.mclaughlin@shawcor.com; (940) 284-1722
 Allen Wooten, General Manager – Major Projects; allen.wooten@shawcor.com; (830) 399-2646
 Addison Brown, Manager – Technical Services; addison.brown@shawcor.com; (832) 547-0922
 Mark Campbell, Operations Manager – Support Services; mark.campbell@shawcor.com; (346) 363-7012

Products/Services

Shawcor Inspection Services conducts nondestructive testing (NDT) and inspection of gathering pipelines, highly regulated interstate large-diameter pipelines, wellheads, well pad assets, gas plants, stations, and many other energy infrastructures so they can be maintained as safe, efficient, and dependable as the day they were installed. Conventional NDT inspection services offered: gamma radiography (RT); magnetic particle inspection (MT); liquid penetrant inspection (PT); conventional x-ray crawlers (RT); advanced inspection services; 3D laser scanning & pit gauge inspection; ultrasonic thickness examinations (UT); point & automated corrosion mapping; weld quality examinations – ultrasonic shear wave & phased array; remote continuous condition monitoring; positive material identification – optical emission spectroscopy (Carbon Content) & x-ray fluoroscopy (Alloy); computed radiography (CR); high definition real time radiography – (HDRTR); automated ultrasonic testing (AUT); advanced data management; weld advisor™; remote evaluation of acquired data during inspection (READDI).

Branch Offices

633 Rankin Cir. N
 Houston, TX 77073

118 Caddo Dr.
 Abilene, TX 79602
 (325) 437-1093

1760 Weld Country Rd. 27, Unit B
 Brighton, CO 80603
 (303) 654-7990

401 Energy Ave.
 Carlsbad, NM 88220
 (505) 716-4078

4851 Blue Mound
 Fort Worth, TX 76106
 (682) 708-6375

9803 Hornbeam Rd.
 Henryetta, OK 74437
 (918) 650-0018

11426 W Country Rd. 33
 Midland, TX 79707
 (432) 363-0669

1206 SW 9th St.
 Perryton, TX 79070
 (806) 435-4043

11473 N State Hwy. 16
 Poteet, TX 78065
 (830) 742-8320

4952 Hwy. 85
 Williston, ND 58801
 (701) 572-1589



SIGNATURE SYSTEMS

1201 Lakeside Pkwy., Ste. 150
Flower Mound, TX 75028
(972) 684-5736
www.signature-systems.com/construction
Rep: Jason Frew
Email: jfrew@signature-systems.com

Personnel

Jason Frew, Vice President – Sales; jfrew@signature-systems.com; (972) 684-5740

Products/Services

Signature Systems engineers, manufactures, and distributes heavy duty composite matting for a wide range of construction applications, including transmission & distribution, oil & gas, pipeline installation, temporary roadways, crane platforms, rig mats, and general construction. The company offers several matting solutions to meet the needs of any construction project.

Branch Offices

350 Central Florida Pkwy.
Orlando, FL 32824

SPECIALTY POLYMER COATINGS

14 – 1595 Cliveden Ave.
Delta, BC V3M 6M2
(604) 514-9711
www.spc-net.com
Rep: Brett Planzer
Email: brett@spc-net.com

Personnel

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Brett Planzer, Technical Sales Director; brett@spc-net.com; (604) 787-6969
Greg Leffert, Director – Sales, USA; greg@spc-net.com; (832) 570-9099

Products/Services

Specialty Polymer Coatings, Inc. (SPC) is a leading formulator, manufacturer, and distributor of “state of the art” 100% solids (no VOC’s) liquid epoxy and polyurethane coatings. The company has a broad line of coating systems which are utilized extensively in the pipeline industry, on railway cars, lining for tanks and sewage digesters, on steel structures, as well as marine docks and ship applications. Expanding throughout North America and internationally, SPC is committed to serving these industrial markets with its blend of research, superior products, and technical support. info@spc-net.com

Branch Offices

Production Plant
48 Bury Ct.
Brantford, ON N3S 0B1, Canada
(619) 757-0311

USA Office
22503 FM 521 Rd.
Angleton, TX 77515
(281) 595-3530

STRATATECH EDUCATION GROUP

120 N 44th St., Ste. 230
Phoenix, AZ 85034
(602) 490-3452
www.stratatech.com
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SUBSITE ELECTRONICS

1950 W Fir St.
Perry, OK 73077
(800) 846-2713
www.subsite.com
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Email: randy.rupp@ditchwitch.com

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Tucker Dotson, Director – Sales; tdotson@ditchwitch.com; (580) 572-2383
Randy Rupp, Director – Customer Care; randy.rupp@ditchwitch.com; (580) 572-2300
Kwynn Kirby, Sales Manager – Corporate Accounts; kkirby@americanaugers.com; (330) 465-7475

Products/Services

Subsite Electronics is committed to providing underground construction professionals the most comprehensive suite of electronic products in the industry, including utility locators, horizontal directional drilling (HDD) guidance equipment, utility inspection systems, and equipment machine controls. By utilizing innovative technologies, extensive market feedback, and outstanding customer support, Subsite Electronics has established itself as the premier source of electronic technology to support the installation and maintenance of underground pipe and cable.

Branch Offices

1950 W Fir St.
Perry, OK 73077
(800) 846-8713
support-pry@subsite.com

1327 Clegg St.
Petaluma, CA 94954
(707) 778-1974
support-ca@subsite.com

285 Midland Trl.
Mt. Sterling, KY 40353
(866) 769-8264
support-ky@subsite.com

SUNBELT RENTALS INC.

2341 Deerfield Dr.
Fort Mill, SC 29715
(800) 567-9328
www.sunbeltrentals.com
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Email: timothy.kirk@sunbeltrentals.com

Personnel

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Travis Grabb, General Manager; travis.grabb@sunbeltrentals.com; (803) 448-3756
Jeff Niesz, General Manager; jeff.niesz@sunbeltrentals.com; (410) 567-1958

Products/Services

Sunbelt Rentals, a wholly owned subsidiary of Ashtead Group plc, is one of the largest equipment rental companies in North America. Based in Fort Mill, SC, Sunbelt Rentals provides equipment rental solutions for the industrial, construction, and municipal markets, plus the DIY market from its network of locations throughout North America. Sunbelt Rentals' extensive equipment fleet includes a wide range of general construction and industrial equipment which is broadened further by the product offering of its specialty divisions including ground protection solutions, climate control services, flooring solutions, industrial heat, industrial services, oil & gas services, pile driving, power & HVAC services, pump solutions, and scaffold services. For more information, visit sunbeltrentals.com. Sunbelt Rentals Ground Protection Solutions division designs and executes turnkey systems for applications ranging from right of way access solutions to rig mats for oil pads. Backed by the largest inventory of ground protection mats and accessories for rent in the industry, our team of experts is equipped to supply a solution for your job site or project, regardless of size or location. Our extensive inventory of industrial matting, including MegaDeck®, DuraBase®, and DuraDeck®, is well suited for many applications, including site access, temporary roadways, crane platforms, storage and staging yards, and underground utility and pipeline protection.



Branch Offices

To search all of Sunbelt Rentals' locations, please visit: www.sunbeltrentals.com/locations/		
23940 I – 10 Vidor, TX 77662 (409) 782-9170	2771 Fairforest Clevedale Rd. Spartanburg, SC 29301 (803) 634-1673	4000 Saco Rd. Bakersfield, CA 93308 (661) 392-8802
6 Nealy Blvd. Trainer, PA 19061 (610) 494-7475	5207 – 1 Doolittle Rd. Jacksonville, FL 32254 (904) 384-3022	1002 S Janesville St. Whitewater, WI 53190 (720) 331-6474
7354 Montevideo Rd. Jessup, MD 20794 (301) 741-8941		

TT TECHNOLOGIES INC.

2020 E New York St.
Aurora, IL 60502
(630) 851-8200 / (800) 533-2078
www.tttechnologies.com
Rep: Chris Brahler
Email: cbrahler@tttechnologies.com

Personnel

Chris Brahler, President & CEO
David Holcomb, Vice President
Kevin Nagle, Operations Manager
Sarah Mahlik, National Accounts Manager
Mark Dorn, Upper Midwest Sales Manager

Products/Services

Underground piercing tools; directional boring machines; pipe ramming machines; specialty winching systems; pipe bursting machines and systems; conductor barrel launch tunnel system for use on difficult directional bores; directional boring machines with percussion

TERRAMAC

732 Hicks Dr.
Elburn, IL 60119
(630) 365-4800
www.terramac.com
Rep: Monica Coenen
Email: monica@terramac.com

Personnel

Monica Coenen, Marketing Manager; monica@terramac.com
Matt Slater, Vice President – Business Development; matt@terramac.com
Dell Howen, Director – Product Support & Warranty; dell@terramac.com

Products/Services

Terramac is a leading manufacturer of innovative rubber tracked crawler carriers. We offer a full line of carriers in a variety of sizes including the compact RT6, mid-sized RT9, and larger RT14 along with 360° rotating units RT7R and RT14R to meet the needs of contractors. By design, Terramac carriers exert low ground pressure providing more traction to conquer rugged terrain while minimizing environmental damage. Our RT6U, RT7U, RT9U and RT14U designs feature extended front and rear frames to accommodate industry specific attachments such as personnel carriers, hydroseeding units, tac welders, aerial lifts, and digger derricks which mount to the chassis. The versatility of Terramac crawler carriers is endless and the units have proven to be an essential equipment choice for the gas distribution and utility industries. Terramac crawler carriers are available through our expansive dealer network delivering localized sales, rental parts, and service support to ensure complete customer satisfaction.



TULSA RIG IRON INC.

P.O. Box 880, 4457 W 151st St. S
Kiefer, OK 74041
(918) 321-3330
www.tulsarigiron.com
Rep: Terry Flynn
Email: terry@tulsarigiron.com

Personnel

Trevor Young, President
Troy Young, Vice President
Terry Flynn, Vice President – Sales & Marketing
Steve Bartlett, Business Development

Products/Services

Manufacturer of mud mixing and recycling systems rated from 50 to 1,500 GPM, mud pumps rated from 5 to 880 GPM, and hydrostatic test systems.

UNDERGROUND MAGNETICS INC.

5501 NW Beaver Dr.
Johnston, IA 50131
(515) 505-0960
www.undergroundmagnetics.com
Rep: Mike Young
Email: mike.young@undergroundmagnetics.com

Personnel

Michael Young, President; mike.young@undergroundmagnetics.com; (913) 626-7654

Products/Services

World leading manufacturer of HDD locating equipment. World headquarters in Johnston, Iowa with sales offices in China, India, and Europe.

Branch Offices

501, The Pinnacle Business Tower Range Road, Suraj Kund Faridabad, Haryana India +91 95 099 44 747 rajeev.gupta@ undergroundmagnetics.com cs@undergroundmagnetics.com	Golden Land Inc. North Industrial Park, HuiZhou District Huangshan, Anhui Province P.R. China +86 559-3515622 michaelwong@hddtracker.com www.goldenland-inc.com	Via Fiagnano 12 40020 Casalfiumanese (BO) Italy
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UNITED RENTALS INC.

8816 S 135th St.
Omaha, NE 68138
(402) 895-8853
www.unitedrentals.com
Rep: Jeremy Neill
Email: jneill@ur.com

Personnel

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Jeremy Neill, National Account Manager; jneill@ur.com; (402) 290-3800
Chad Lindsley, Region Product Development Manager – Oil & Gas; clindsle@ur.com; (317) 914-3309
Scott Thomas, Region Product Development Manager – Central; sthomas1@ur.com; (480) 737-3787
Jeff Surette, Region Product Development Manager – Northeast; jsurette@ur.com; (508) 901-0691
Lisa Bare, Region Product Development Manager – Industrial; lbare@ur.com; (916) 247-2121
Glen McCord, Region Product Development Manager – North Central; gmccord@ur.com; (503) 739-1388

Products/Services

United Rentals will help you find a customized, cost-effective rental solution for your specific excavation needs. With over 100 trench safety stores and the largest fleet of shoring and underground excavation rental



equipment in North America, we make sure you get what you need, when you need it, on time, and on budget. As the nation's largest provider of trench safety training programs, our certified trainers have real trench experience and know the local, state, provincial, and federal regulatory issues that affect your job site. When you need help planning and organizing your jobs, you can count on our experienced, registered Professional Engineers to help you design and implement the right trench safety solution.

Branch Offices

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2140 Moon Station Dr. NW Kennesaw, CA 30144 (770) 624-2888; cell: (336) 516-2073 Casey Willet; cwillet@ur.com	1139 N 27th Ave. Phoenix, AZ 85009 (602) 267-8800; cell: (612) 655-3422 James Zerr; jzerr@ur.com	169 B Memorial Dr. Shrewsbury, MA 01545 (508) 842-3790; cell: (401) 300-1062 Jim Couturier; jcouturi@ur.com
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Anthony Haenelt, Sales Operations Manager
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Marianne Stebbins, Customer Support Specialist – Equipment
Eric Stepanski Jr., Customer Support Specialist – Equipment
Dan Dravecky, Equipment Specialist
Scott Morey, Equipment Specialist
Steve Sharpsteen, Equipment Specialist

Products/Services

Established in 1965, UPSCO's manufacturing, distribution, and service capabilities uniquely position us as your one-stop source for utility and underground infrastructure needs through three comprehensive approaches: manufacturer of engineered piping systems, distributor of premium products, and sales representative for key industry manufacturers. Experience, integrity, trust, and respect allows us to bring cutting-edge technologies to the following areas: cathodic protection systems, custom fabrications, damage prevention systems, environmental solutions, equipment and tooling, horizontal directional drilling, instrumentation, keyhole technology, meter and regulation, PE piping systems, specialty products, and steel and cast-iron piping systems and valves.

Branch Offices

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Mid-West – Macomb, MI: Bill Murray; bmurray@upscoinc.com
Mid-Atlantic: Adam Clary; aclary@upscoinc.com



VACMASTERS

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Charles Bell, National Sales Account Exec.; cbell@vacmasters.com; (619) 246-7357
Pete Rediess, Operational Manager; prediess@vacmasters.com

Products/Services

Vacmasters is the industry's leading manufacturer of air-vacuum excavation equipment. With thousands of systems sold worldwide, Vacmasters is chosen by top utility and engineering professionals for our reliability and power to safely excavate around buried utilities. With 6 different models to choose from, Vacmasters has the most diverse fleet of vacuum excavators on the market fitting every customer's budget and job type. Vacmasters customers can choose from a wide range of options and chassis to truly make their new Vacmasters unit their own. For more information on our equipment or to schedule a demo please visit us on the web or call.

VACUWORX LLC

10105 E 55th Pl.
Tulsa, OK 74146
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www.vacuworx.com
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Paula Bell, Director – Marketing; paulab@vacuworx.com
Charlie Cunningham, Sr. Director – Sales; charliec@vacuworx.com

Products/Services

Vacuworx is the global leader in innovative vacuum and hydraulic lifting systems for the oil and gas, water and sewer, highway and heavy construction, concrete construction, landscaping, and manufacturing industries. With standard lifting capacities of 1,700 to 55,000 lb (0.8 to 25 tonne), Vacuworx systems handle virtually all sizes of pipe, plate, slab, and precast with speed and precision, while keeping personnel out of harm's way. Vacuworx maintains a full inventory of lifters and pads for rental and purchase with customer service and technical support available 24/7/365. Lift faster, safer, and smarter with Vacuworx.

Branch Offices

22 Huntington St.
Clontarf, QLD 4019
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VERMEER ALL ROADS

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Personnel

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Products/Services

Regional dealership for Vermeer Corporation, 16 locations with complete parts, service, sales and rentals. Covering the states of South Carolina, North Carolina, Virginia, Maryland, Delaware, West Virginia, Western Pennsylvania, Northern Ohio, Upstate New York, Connecticut, Massachusetts, Vermont, New Hampshire, Rhode Island, and Maine. Supplying and supporting equipment including directional drills, truck-mounted and trailer vacuum excavators, mud pumps, fluid reclaimers, reel trailers, trenchers, Yanmar hydraulic excavators, wood waste grinders, tree chippers, stump grinders, mini skid loaders, compact articulated loaders, specialty (track trenchers) excavation, auger boring, and more.

Branch Offices

Annapolis Junction, MD – (800) 492-1274	Garner, NC – (888) 883-7633 Colfax, NC – (888) 933-9344	Medina, OH – (888) 213-3544 Findlay, OH – (888) 213-8338
Ashland, VA – (800) 552-2074 Manassas, VA – (571) 292-5236	Summerville, SC – (800) 246-4307 Simpsonville, SC – (864) 963-7848	Hopkinton, MA – (800) 333-4183 Castleton, NY – (800) 333-4183
Roanoke, VA – (844) 837-6337 Charlotte, NC – (800) 768-3444	Cranberry Township, PA – (888) 213-8340	Seymour, CT – (800) 333-4183 Avon, NY – (585) 299-4500

VERMEER COLORADO

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Dave Wisniewski, Vice President – Commercialization
Jake Jeffords, Director – Sales, Marketing & Global Accounts, Vermeer MV Solutions

Products/Services

Vermeer Corporation offers a full line of high-quality utility, vacuum excavation, and pipeline equipment, connecting people to the necessities of life. Vermeer also manufactures and supports surface mining, tree care, landscape, rental, recycling, forestry, and agricultural equipment that manage natural resources and feed and fuel communities. With a reputation for durability and reliability, Vermeer equipment is backed by localized customer service and support provided by independent dealers around the world. To learn about Vermeer Corporation, products, the dealer network, financing options and careers, visit vermeer.com



Branch Offices

Vermeer Corporate Headquarters are in Pella, IA. Regional offices and manufacturing facilities are in Goes, Netherlands; Valinhos, SP Brazil; Singapore; Tianjin, China; Griswold, IA; Freeman, SD; Greenville, SC; and Okahumpka, FL.

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Craig Butts, Vice President – Sales; cbutts@vermeerhl.com

Products/Services

Directional boring; trenchers; rock wheels; plows; pneumatic piercing tools; brush clippers; stump grinders; tub and horizontal grinders; trommel screens; compost turners; compact track loaders; mini excavators

Branch Offices

424 S Mulberry St.
Elizabethtown, KY 42701
(270) 737-1721

1600 Heil Quaker Blvd.
LaVergne, TN 37086
(615) 535-0222

9724 Parkside Dr.
Knoxville, TN 37922
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VERMEER IOWA & N. MISSOURI

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Duke Reynolds, Vice President – Sales & Finance
Brad Croat, Key Accounts & Marketing Manager; brad.croat@vermeeriowa.com; (641) 780-0022

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Patrick Roesler, Chief Financial Officer
Jeff Burzynski, IT Director
Kelsey Kool, Marketing Manager; kelsey.kool@vermeermidwest.com
Mitch Smith, General Manager – Aurora, IL
Trey Hemming, Sales Manager – Aurora, IL; trey.hemming@vermeermidwest.com



Darin Martin, General Manager – Goodfield & East Moline, IL
 Gary Harms, Sales Manager – Goodfield, IL; gary.harms@vermeermidwest.com
 Craig Crowe, General Manager
 Troy Gipson, Sales Manager – Fishers, IN; troy.gipson@vermeermidwest.com
 Gary Nirich, Strategic Accounts Sales Manager – Fishers, IN
 Chad Van Soelen, General Manager – Chesterfield, MO
 Troy Bossler, Sales Manager – Chesterfield, MO; troy.bossler@vermeermidwest.com
 Stewart Roberts, General Manager – Fowlerville & Marne, MI
 Steve De Bruin, Sales Manager – Fowlerville, MI; steve.debruin@vermeermidwest.com

Products/Services

Directional boring units; tub grinders; horizontal grinders; compost turners; trammel screens; brush chippers; stump cutters; trenchers; plows; pneumatic piercing tools; pneumatic pipe bursting; concrete cutters; tree spades; mini excavators; track loaders; trailers

Branch Offices

120 E Martin Dr. Goodfield, IL 61742 (309) 965-3300	3566 Citadel Cir. Newburgh, IN 47630 (812) 867-5972	940 Garden Ln. Fowlerville, MI 48836 (517) 915-0555
1801 179th St. N East Moline, IL 61244 (309) 751-9540	621 Spirit Valley E Dr. Chesterfield, MO 63005 (636) 532-2332	1098 Franklin St. Marne, MI 49435 (616) 677-5900
13402 Britton Park Rd. Fishers, IN 46038 (317) 842-1040		
3310 W Coliseum Blvd. Ft. Wayne, IL 46808 (219) 484-2494		

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 Chris Root, Underground Specialist; croot@vermeerna.com

Products/Services

Directional drills; rock trenchers

VERMEER NORTHWEST SALES & SERVICE INC.

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Branch Offices

Locations in Tacoma, WA and Anchorage, AK



VERMEER OF INDIANA INC.

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Gary Nirich, Strategic Account Manager
Troy Gipson, Sales Manager
Alex Baker, Territory Manager
Alex Sutton, Territory Manager
Jake Gay, Territory Manager
Dave Brumbaugh, Territory Manager

Products/Services

Heavily involved in underground, utility construction, tree/forestry equipment, as well as sales, service, rentals, and customer support.

Branch Offices

3310 W Coliseum Blvd.
Ft. Wayne, IN 46808

3566 Citadel Cir.
Newburgh, IN 47630

VERMEER OF MICHIGAN INC.

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Fowlerville, MI 48836
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www.vermeermidwest.com
Rep: Stewart Roberts
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Personnel

Steve Kool, President
Stewart Roberts, General Manager

Products/Services

Vermeer of Michigan supplies Vermeer Underground engaging equipment to the gas and telecommunications industries, including navigator directional drills, trenchers, plows, vacuum excavators, cable locators, Yanmar mini excavators, and cable trailers. We rent, RPO, and sell these products which are supported by (3) fully equipped parts and service facilities with 48 trained employees ready to serve our customers. We also use (8) fully equipped service trucks to support our customers.

Branch Offices

1098 Franklin St.
Marne, MI 49435
(616) 677-5900

1328 Wood Rd. NE
Kalkaska, MI 49646
(231) 258-1290

VERMEER TEXAS – LOUISIANA

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Darren Tallman, Chief Financial Officer
Jason Rush, Chief Operating Officer – Northern Region
Brian Harris, Chief Operating Officer – Southern Region
Ray Miller, Regional Sales Manager

Products/Services

Vermeer Texas-Louisiana provides DCA contractors with underground utility installation equipment, parts, and service support.

Branch Offices

Selma, TX – (210) 337-7700	Lubbock, TX – (806) 745-1245	Midland-Odessa, TX – (432) 685-9276
Cypress, TX – (281) 671-6000	Waco, TX – (254) 829-9655	Baton Rouge, LA – (225) 665-7900
Round Rock, TX – (512) 244-0505	Corpus Christi, TX – (361) 887-8499	sales@vermeertexas.com
Alamo, TX – (956) 782-5580	Amarillo, TX – (806) 622-2407	
Kilgore, TX – (903) 988-9868	Victoria, TX – (361) 579-0916	

VERMEER WISCONSIN INC.

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(262) 781-2288 / (800) 964-6462
www.vermeerwisconsin.com
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Email: jwillinger@vermeerwisconsin.com

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Bear Reynolds, Key Account Manager
Brad Gabrielse, Sales Manager
Tina Willinger, Corporate Secretary

Products/Services

Since 1961, Vermeer Wisconsin has been a family-owned Wisconsin business which proudly provides Vermeer products, expert service, and support to Wisconsin and the upper peninsula of Michigan. Each of its four branch locations – Butler, Little Chute, Madison, and West Salem – is fully staffed with sales, parts, and service focused employees.

Branch Offices

W3090 County Rd. B West Salem, WI 54669 (608) 786-1910 / (800) 759-6897	2304 Kelbe Dr. Little Chute, WI 54140 (920) 687-9988 / (800) 859-9220	4082 Hoepker Rd. Madison, WI 53704 (608) 244-0500
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VOLVO CONSTRUCTION EQUIPMENT

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Products/Services

Volvo Construction Equipment (Volvo CE) is a major international company developing, manufacturing, and marketing equipment for construction and related industries. Its products, leaders in many world markets, include: a comprehensive range of pipe layers, wheel loaders, hydraulic excavators, articulated haulers, soil and asphalt compactors and compact equipment.



WEILER ABRASIVES GROUP

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Products/Services

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Products/Services

Pipeline contractors' supplies and rentals

Branch Offices

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(432) 943-2078

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(570) 297-9030

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Millwood, WV 25262
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Products/Services

Wyo-Ben, Inc. is a privately held, family-owned company that has been in business since 1951. We are the leading producers of Wyoming bentonite clay-based products and our materials are used globally in applications such as horizontal directional drilling (HDD), water well drilling, environmental construction and remediation, hazardous wastewater treatment, cat litter, and oil & gas, as well as many other industrial and consumer related products. We continue to provide high quality drilling fluid products throughout the world. Wyo-Ben's products are the innovative results of field-driven solutions. By being in touch with the customer and dedicated to their goals, our knowledgeable sales staff and dedicated research people can bring industry leading products to the marketplace. email@wyoben.com

YAK ACCESS

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Products/Services

Through YAK ACCESS, a solution to your access needs is handled by the largest provider of hardwood mats, YAK MAT, New South Environmental, and BluRoc. Two strategically located engineering, logistics, delivery and installation companies, carry out the full completion of your project and reduce potential environmental issues. These companies work with YAK MAT to provide complete access solutions including hardwood mats, temporary and permanent access roads, installation and removal of mats, wetland access, ROW services, and civil services solutions throughout all North America. The experience of our combined teams brings expertise to the access sector that is unmatched in the industry.

ZIEGLER CAT

901 W 94th St.
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Chad Weidemann, Regional Manager; chad.weidemann@zieglercat.com; (612) 418-9988

Products/Services

Our company has 2,000 employees in 22 locations in Minnesota and Iowa, making it one of the largest Cat dealers in North America. Ziegler sells and services Cat construction, paving, forestry, mining equipment, trucks, generators, and industrial engines. Ziegler has the construction equipment rental fleet you need to get the job done – all in one place. Visit our online Cat rental store at zieglerrental.com to view the full line of 5,000+ equipment rental machines and attachments, along with daily, weekly and monthly rates. Our Cat rental store provides all the Caterpillar equipment and work tools you need for your construction site and farm. You'll find boom lifts, compact and heavy construction equipment, compressors and air tools, trailers, skid steer loaders, earthmoving machines, and much more. Ziegler Rental carries the full line of Cat® parts, construction and farm equipment rentals, heavy equipment rentals, and attachments from leading brands like JLG, Sullair, Toro, Wacker Neuson, and AGCO.



Branch Offices

View all Ziegler CAT locations on www.zieglercat.com/locations.

210 Garfield Ave. Duluth, MN 55802 (800) 421-3831	6340 W US Hwy. 63 Frontage Rd. Rochester, MN 55904 (800) 247-1068	1500 Ziegler Dr. NW Altoona, IA 50009 (800) 342-7002
3502 State Hwy. 210 W Fergus Falls, MN 56537 (800) 845-3938	8000 County Rd. 101 E Shakopee, MN 55379 (800) 352-2812	308 N Lawler St. Postville, IA 52162 (800) 526-0889
2145 Howard Dr. W Mankato, MN 56003 (877) 845-3938	2225 – 255th St. St. Cloud, MN 56301 (800) 522-9469	5300 Harbor Dr. Sioux City, IA 51111 (800) 342-1847
1200 N Hwy. 59 Marshall, MN 56258 (800) 325-4929		



Advertiser Index

American Augers	33	Mears Group	63
Atlas Trenchless, LLC	38	Mersino Dewatering Inc	64
Brownline USA	3	Michels	13
Carson Corporation	40	Miller Pipeline	9
Caterpillar, Inc.	7	Minnesota Limited	71
Challenger Services	104	National Equipment Dealer	130
Cross Country Infrastructure Services	108	National Trench Safety	11
d'Escoto Inc	109	Otis Eastern Services	75
Derrick Corp.	31	Pipe View America	133
Ditch Witch	IBC	Pipeline Pigging Products	134
ECI	32	PLH Group	88
ELM Locating & Utility Services	115	Pretec	79
Express 4x4 Truck Rental	116	Price Gregory International	80
Fabick Cat	15	Primoris Services Corporation	82
Groebner & Associates	119	Q3 Contracting, Inc.	83
H&M	51	R.L. Coolsaet Construction Co.	42
Hallen Construction Co., Inc., The	49	RMS Welding	140
Hawkeye LLC	5	Sharewell HDD	143
Hi-Vac Corp.	120	SPY Pipeline Inspection Company	136
HollyPipe	121	Subsite Electronics / Ditchwitch	100
Illinois Truck & Equipment	122	Teichert Pipelines	91
Infrasource	55	TT Technologies Inc	34
Intern LLC	57	United Rentals Inc.	99
John Deere Construction	BC	Utility Line Services Inc	95
K R Swerdfefer Construction Inc	89	Veteran Pipeline Construction	96
MasTec North America	61	Volvo Construction Equipm NA	IFC
McElroy Mfg.	127	Western Supplies, Inc.	155

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Membership Applications

Contractor Member Application

Contractor Membership is open to companies specializing in distribution construction and maintenance. As a member, you will be exposed to a wealth of information involving every aspect of the utility distribution industry.

Associate Member Application

Associate Membership is available to businesses that supply the industry with equipment, materials and services. As a member, you will be exposed to a wealth of information involving every aspect of the utility distribution industry.

Industry Member Application

Industry Membership is for any individual who is regularly employed as a consultant, employee, officer, director or elected official of any corporation or governmental unit engaged in the distribution industry (as generally defined in such labor agreements which are to be negotiated).

For membership applications visit: www.dcaweb.org/page/ApplicationJoin

Additional Copies of the Directory

To order additional copies of the 2022 DCA Membership Directory please contact:

Donna Reed
Director of Member Services
Distribution Contractors Association
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*Based on rear backhoe trenching productivity study, compared to previous model.

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