



OETC-22B-PrintServices-CTX-Xerox

OETC Volume Price Agreement

This Contract is made and entered into by the Organization for Educational Technology and Curriculum (OETC), 471 High Street SE, Suite 10-Creekside, Salem, OR 97301 and CTX-Xerox (hereinafter "Contractor").

I. Contractor Information

<u>CTX-Xerox</u> Company Name	<u>16640 SW 72nd Ave</u> Street Address
<u>930557407</u> Tax Identifier	<u>Portland, OR 97224</u> City, State ZIP
<u>Craig Hashimoto</u> Contract Contact	<u>craig.hashimoto@xerox.com</u> Email
<u>503-968-0383</u> Phone Number	

II. Contract Details

Effective Date:	<u>July 1, 2022</u>
Expiration Date:	<u>June 30, 2025</u>
Renewal Options:	<u>Three (3) years</u>
Products Awarded:	<u>Copiers, Printers, Managed Print Services, Imaging Devices and Related Services and Software</u>
Payment Terms:	<u>Net 30</u>
Minimum Order:	<u>No minimum</u>
Freight Terms:	<u>F.O.B.</u>
Administrative Fee:	<u>3% - 0.8%</u>

III. Terms and Conditions

A. General Terms and Conditions

1. **Term and Termination.** This Contract becomes effective on the Effective Date specified in §II Contract Details. No party shall perform work under this Contract before the effective date. An email notification with a copy of the fully executed contract will be sent to the Contractor email listed above upon execution. At that time, work under the contract may begin.

Unless earlier terminated as provided below, this Contract shall continue through the termination date specified in §II Contract Details.

This Contract may be renewed for up to an additional three years by an amendment signed by both parties.

2. **Cooperative Purchasing.** Pursuant to ORS 279A and the OETC procurement procedures, other public agencies may purchase the awarded goods and services from the awarded Contractor(s), under the terms and conditions of this contract.
3. **Administrative Fee.** The administrative fee is set in § Contract Details.
 - a. Contractor will pay an administrative fee on all sales pursuant to this contract.
 - b. The administrative fee must be included in the line item's sales price, and not presented as a separate line item.
4. **Administrative Fee Sales Report.** The Administrative fee will be based on total contract sales, which must be reported quarterly by the Contractor.
 - a. OETC will provide a template for reporting the sales.
 - b. Each sales report must identify every authorized purchaser by name and its total combined sales amount invoiced during the reporting period.
5. **Contract Sales Report Due Date.** Reports must be submitted electronically within 30 days after the end of the calendar quarter.

For sales invoiced during	Due date
CY Q1 (January / February / March)	April 30
CY Q2 (April / May / June)	July 31
CY Q3 (July / August / September)	October 31
CY Q4 (October / November / December)	January 31

Failure to provide reports in accordance with the schedule above may be cause for contract termination.

6. **Contract Documents.** This Contract consists of these Terms and Conditions and the documents ("Exhibits") listed below in descending order of precedence. A conflict in these documents shall be resolved in the priority listed below.
 - a. Terms and Conditions
 - b. Attached Exhibits
 - c. Amendments to this Contract signed by both parties
 - d. Customer's purchase order

7. **Independent Contractor Status.** By its signature on this contract, Contractor certifies that the service or services to be performed under this Contract are those of an independent contractor as defined in ORS 670.600, and that Contractor is solely responsible for the work performed under this Contract. Contractor represents and warrants that Contractor, its subcontractors, employees, and agents are not "officers, agents, or employees" of OETC within the meaning of the Oregon Tort Claims Act (ORS 30.260 through 30.300). The contractor shall be responsible for all federal, state, and local taxes and any and all fees applicable to payments for services under this Contract.

8. **Subcontracts and Assignment.** Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Contract, in whole or in part, without the prior written approval of the OETC contract administrator.

9. **Resellers Allowed.** The Contractor may assign its fulfillment rights and obligations of this Agreement to one or more resellers.
 - a. Contractor may propose adding or removing resellers throughout the lifetime of this Contract.
 - b. Proposed reseller additions must be approved by OETC's Contract Administrator before taking effect.

10. **Successors in Interest.** This Contract shall bind and convey to the benefit of the parties, their successors, and approved assigns if any.

11. **Delivery.** The prices are the delivered price to any customer. All deliveries shall be F.O.B. destination with all transportation and handling charges paid by the Contractor.

Delivery charges may be added for:

 - a. Shipping to Alaska and Hawaii
 - b. Expedited shipping at the request of the customer

- c. Shipping charges may be charged when the charges, combined with special pricing discounts create overall savings greater than what is required by Exhibit A.
- 12. **Invoice with shipment.** Contractor and its resellers may not submit an invoice for payment until the order is fulfilled either electronically or F.O.B Destination.
- 13. **Leasing.** Individual OETC Members may enter into lease agreements for the products covered in this Contract.
- 14. **Operating Leases.** Contract equipment through an Operating Lease (where no ownership in the equipment transfers to the customer during or at the end of the lease period) at rate(s) established in the Contract. A maintenance service program shall be charged for separately on a cost per copy basis as provided for herein. During the term of the lease agreement the lease may not be canceled unless the Contractor fails to maintain the equipment in good working order as specified herein or for non-appropriation of funds. Such cancellation shall be permitted without penalty with thirty-day written notification to the Contractor.
 - a. The following operating lease plans are to be available to Contract customers. Each plan shall commence on the date of equipment installation or after an agreed upon qualifying trial period (not to exceed 90 days):
 - i. Thirty-six (36) Month Operating Lease,
 - ii. Forty-eight (48) Month Operating Lease, and
 - iii. Sixty (60) Month Operating Lease.
 - b. With a minimum 30-day notice prior to the end of the operating lease agreement, Contractor shall remove the equipment and return it to the Contractor's facility at no additional cost to the customer.
 - c. Should the customer be asked to sign an operating lease agreement, any conflict between the provisions of the Contractor's lease agreement and the terms and conditions of this Contract shall be resolved in favor of what is most beneficial to the customer.
- 15. **Force Majeure.** Neither party to this Contract shall be held responsible for delay or default caused by fire, riot, acts of God, pandemics, and/or war that is beyond that party's reasonable control. OETC may terminate this Contract after determining such delay or default will reasonably prevent the successful performance of the Contract.
- 16. **Compliance with Applicable Law.** For the products and services provided under this Contract, Contractor shall comply with all federal, state, and local laws applicable to public contracts and the work done under this Contract, and with all regulations and administrative rules established pursuant to those laws.

17. **Indemnification.** Contractor shall defend and indemnify OETC, its officers, directors, employees, and agents from and against all liabilities, losses, expenses, claims, actions, or judgments (including attorney fees) recovered or made against OETC for any damage, injury, or death to persons or damage to property caused by the negligent or intentional acts or omissions of Contractor, its officers, employees, agents, or subcontractors related to Contractor's performance under this Contract. Contractor's indemnification of OETC extends to conditions created by this Contract or based upon a violation of any statute, ordinance, or regulation. This provision is in addition to any common law or statutory liability and indemnification rights available to OETC. Contractor's indemnification of OETC shall not apply to damage, injury, or death caused by the negligent actions of OETC, its officers, directors, employees, or agents. OETC must promptly notify Contractor in writing of any such claim or demand to indemnify and shall cooperate with Contractor in a reasonable manner to defend such claim.
18. **Governing Law and Venue.**
- a. For disputes between OETC and Contractor or its reseller partners, this Contract shall be governed by, construed, interpreted and enforced solely in accordance with the laws of the state of Oregon and the venue of any action shall lie in the appropriate federal or state courts located in the state of Oregon.
 - b. For disputes between the OETC Member and the Contractor or its reseller partners, this contract shall be governed by, construed, interpreted and enforced solely in accordance with the laws where the OETC member resides.
19. **Severability.** Waiver of any default or breach under this Contract by OETC does not constitute a waiver of any subsequent default or a modification of any other provisions of this contract. If any term provision of this contract is declared by court of competent jurisdiction to be legal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the particular term or provision held invalid
20. **Survivability.** The following rights and duties of OETC and Contractor will survive the expiration or cancellation of the Contract. These rights and duties include, but are not limited to paragraphs: Indemnification, Governing Law, Jurisdiction and Venue and Admin Fees. Expiration or early termination of this Agreement for any reason shall not be deemed to terminate, alter or otherwise modify the term of any purchase or lease agreement which shall remain in effect in accordance with its terms and conditions.
21. **Amendments.** Any amendments consents to or waivers of the terms of this Contract must be in writing and signed by both parties.
22. **Entire Agreement.** When signed by both parties, this Contract (and any attached exhibits) is the final and entire agreement. As the final and entire expression, this Contract

supersedes all prior and contemporaneous oral or written communications between the parties, their agents, and representatives. There are no representations, promises, terms, conditions, or obligations other than those contained herein.

23. **Notices.** If one party is required to give notice to the other under this Contract, such notice shall be in writing and shall be effective upon receipt. Delivery may be by certified United States mail or by hand, in which case a signed receipt shall be obtained. A facsimile transmission or email shall constitute sufficient notice, provided the receipt of the transmission is confirmed by the receiving party. Either party must notify the other of a change in address for notification purposes. All notices to OETC shall be addressed as follows:

OETC c/o Contract Administrator
PO Box 1083
Salem, Oregon 97301

B. Products and Pricing

1. Price Guarantee and Discounts.

- a. Contractor and their assigned resellers (if applicable) certify the lowest price offered to an OETC member is available on the OETC contract.
- b. Discounts must remain firm or further increased during the term of this Contract.
- c. At the discretion of the contractor or its resellers, further discounts may be offered on a case-by-case basis to OETC members.

2. **Discontinued Products.** If a product or model is discontinued by the manufacturer, the Contractor may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.

3. **New Products/Services.** New products and/or services that meet the scope of work may be added to the Contract. Pricing shall be equivalent to the percentage discount for other products. Contractor may replace or add product lines if the line is replacing or supplementing products, is equal or superior to the original products, is discounted similarly or greater than the original discount, and if the products meet the requirements of the Contract.

Signature

I have read this Contract and the attached exhibits if any. I certify that I have the authority to sign and enter into this contract on behalf of the party I represent and agree to be bound by its terms.

CTX-Xerox

Nathan Reddick

Name

General Manager

Title

NCR

Signature

6/27/22

Date

**Organization for Educational
Technology and Curriculum**

Thomas Richards

Name

Executive Director

Title

TR

Signature

June 27, 2022

Date

Managed Print Service Pricing
OETC-22B-PrintServices

Band 1 - 22+ PPM

Base Monthly Volume - 2,000

Configuration	Price	Overage	Notes/Comments
1 Copy/print	\$ 51.00	\$ 0.012	67% off of MSRP
2 Copy/print/fax	\$ 55.00	\$ 0.012	67% off of MSRP
3 Copy/print/scan	\$ 55.00	\$ 0.012	67% off of MSRP
4 Copy/print/fax/scan	\$ 55.00	\$ 0.012	67% off of MSRP
TOTAL PRICE (C1+C2+C3+C4)	\$ 216.00	\$ 0.012	67% off of MSRP

List pricing for any additional options below

Please see OETC established Xerox Price book for additional features.

Band 2 - 45+ PPM

Base Monthly Volume - 15,000

Configuration	C Price	Overage	Notes/Comments
1 Copy/print	\$ 127.50	0.0085	50% off of MSRP
2 Copy/print/fax	\$ 127.50	0.0085	50% off of MSRP
3 Copy/print/scan	\$ 127.50	0.0085	50% off of MSRP
4 Copy/print/fax/scan	\$ 127.50	0.0085	50% off of MSRP
Desktop OCR software for 25 users		N/A	
TOTAL PRICE (C1+C2+C3+C4)	\$ 510.00		

List pricing for any additional options below

Please see OETC established Xerox Price book for additional features.

Band 3 - 75+ PPM

Base Monthly Volume - 70,000

Configuration	C Price	Overage	Notes/Comments
1 Copy/print	\$ 273.00	\$ 0.0039	65% off of MSRP
2 Copy/print/fax	\$ 273.00	\$ 0.0039	65% off of MSRP
3 Copy/print/scan	\$ 273.00	\$ 0.0039	65% off of MSRP
4 Copy/print/fax/scan	\$ 273.00	\$ 0.0039	65% off of MSRP
Desktop OCR software for 25 users		N/A	
TOTAL PRICE (C1+C2+C3+C4)	\$ 1,092.00		

List pricing for any additional options below

Please see OETC established Xerox Price book for additional features.

Band 4 - 95+ PPM

Base Montly Volume - 100,000

Configuration	C Price	Overage	Notes/Comments
1 Copy/print	\$ 390.00	\$ 0.0039	65% off of MSRP
2 Copy/print/fax	\$ 390.00	\$ 0.0039	65% off of MSRP
3 Copy/print/scan	\$ 390.00	\$ 0.0039	65% off of MSRP
4 Copy/print/fax/scan	\$ 390.00	\$ 0.0039	65% off of MSRP
Desktop OCR software for 25 users		N/A	
TOTAL PRICE (C1+C2+C3+C4)	\$ 1,560.00		

List pricing for any additional options below

Please see OETC established Xerox Price book for additional features.

Band 5 - 125+ PPM

Base Montly Volume - 125,000

Configuration	C Price	Overage	Notes/Comments
1 Copy/print	\$ 487.50	\$ 0.0039	62% off of MSRP
2 Copy/print/fax	\$ 487.50	\$ 0.0039	62% off of MSRP
3 Copy/print/scan	\$ 487.50	\$ 0.0039	62% off of MSRP
4 Copy/print/fax/scan	\$ 487.50	\$ 0.0039	62% off of MSRP
Desktop OCR software for 25 users		N/A	
TOTAL PRICE (C1+C2+C3+C4)	\$ 1,950.00		

List pricing for any additional options below

Please see OETC established Xerox Price book for additional features.

Band 6 BW/Color - 25+ Color PPM

Base Monthly Volume - 6,000 BW impressioins

Configuration	C Price	BW Overage	Color	Click rate include suplies	Notes/Comments
1 Copy/print	\$ 627.00	\$ 0.0095	\$	0.095	63% off of MSRP
2 Copy/print/fax	\$ 627.00	\$ 0.0095	\$	0.095	63% off of MSRP
3 Copy/print/scan	\$ 627.00	\$ 0.0095	\$	0.095	63% off of MSRP
4 Copy/print/fax/scan	\$ 627.00	\$ 0.0095	\$	0.095	63% off of MSRP
Desktop OCR software for 25 users		N/A			
TOTAL PRICE (C1+C2+C3+C4)	\$ 2,508.00				

List pricing for any additional options below

Please see OETC established Xerox Price book for additional features.

Band 7 BW/Color - 35+ Color PPM

Base Monthly Volume - 10,000 BW impressions

Configuration	C Price	BW Overage	Color Click rate include suplies	Notes/Comments
1 Copy/print	\$ 95.00	\$ 0.0095	\$ 0.095	No color volume included in base 54% off of MSRP
2 Copy/print/fax	\$ 95.00	\$ 0.0095	\$ 0.095	No color volume included in base 54% off of MSRP
3 Copy/print/scan	\$ 95.00	\$ 0.0095	\$ 0.095	No color volume included in base 54% off of MSRP
4 Copy/print/fax/scan	\$ 95.00	\$ 0.0095	\$ 0.095	No color volume included in base 54% off of MSRP
Desktop OCR software for 25 users		N/A		
TOTAL PRICE (C1+C2+C3+C4)	\$ 380.00			

List pricing for any additional options below

Please see OETC established Xerox Price book for additional features.

Band 8 BW/Color - 40+ Color PPM

Base Monthly Volume - 20,000 BW impressions

Configuration	C Price	BW Overage	Color Click rate include suplies	Notes/Comments
1 Copy/print	\$ 190.00	\$ 0.0095	\$ 0.095	No color volume included in base 54% off of MSRP
2 Copy/print/scan	\$ 190.00	\$ 0.0095	\$ 0.095	No color volume included in base 54% off of MSRP
Desktop OCR software for 25 users		N/A		
TOTAL PRICE (C1+C2)	\$ 380.00			

List pricing for any additional options below

Please see OETC established Xerox Price book for additional features.

Band 9 BW/Color - 70+ Color PPM

Base Monthly Volume - 40,000 BW impressions

Configuration	C Price	BW Overage	Color Click rate include suplies	Notes/Comments
1 Copy/print	\$ 156.00	0.0039	0.039	No color volume included in base 64% off of MSRP
2 Copy/print/scan	\$ 156.00	0.0039	0.039	No color volume included in base 64% off of MSRP
Desktop OCR software for 25 users		N/A		
TOTAL PRICE (C1+C2)	\$ 312.00			

List pricing for any additional options below

Please see OETC established Xerox Price book for additional features.

OETC Bid Form
RFP / ITB No. OETC-16R-Copiers
Bid Submittal Due Date:

device is 11 x 17 or greater capability

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Co	36 Month	48 Month	60 Month
Xerox	VersaLink C7125T2	25	Yes	\$10,497.00	76.18%	\$ 2,500.00	.0039/.039	\$ 77.25	\$ 64.25	\$ 53.75
OPTIONAL ACCESSORIES										
Docment Feeder				Included						
Post Script				Included						
Printing/Scanning				Included						
Integrated Stapling Finisher(must have 4 trays)				999	52%	\$ 483.44		\$ 14.94	\$ 12.42	\$ 10.39
1 Line Fax				1095	52%	\$ 197.73		\$ 6.11	\$ 5.08	\$ 4.25
4 Paper Trays				Included						

in produce 11x17

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Co	36 Month	48 Month	60 Month
HP	HP 452dne	28	Yes	\$699.99	45.07%	\$ 384.48	.0095/.095	\$ 11.88	\$ 9.88	\$ 8.27
OPTIONAL ACCESSORIES										
Docment Feeder										
2 Paper Trays Standard				Included						
Stapling Finisher										
Printing/Scanning										
Desk Unit										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Co	36 Month	48 Month	60 Month
HP	M479fdn	28	Yes	\$749.99	28.91%	\$ 533.15	.0095/.095	\$ 16.47	\$ 13.70	\$ 11.46

OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	M477fdn	28	Yes	\$579.99	37.99%	\$ 359.64	.0095/.095	\$ 11.11	\$ 9.24	\$ 7.73

OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	M477fdw	28	Yes	\$685.99	3.18%	\$ 664.20	.0095/.095	\$ 20.52	\$ 17.07	\$ 14.28

OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										

OETC Bid Form
RFP / ITB No. OETC-16R-Copiers
Bid Submittal Due Date:

which device is 11 x 17 or greater capability

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	VersaLink B7125H2	25	Yes	\$8,550.00	73.00%	\$ 2,300	\$ 0.0039	\$ 71.07	\$ 59.11	\$ 49.45
OPTIONAL ACCESSORIES										
Docment Feeder				Included						
Post Script Printing/Scanning				Included						
Integrated Stapling Finisher(must have 4 trays)				\$999.00	52%	\$483.44		\$ 14.94	\$ 12.42	\$ 10.39
1 Line Fax				1095	52%	\$197.73		\$ 6.11	\$ 5.08	\$ 4.25
4 Paper Trays				Included						

*can produce 11x17

				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
						\$ -				
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning Desk Unit										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
						\$ -				
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning Desk Unit										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
						\$ -				
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
						\$ -				
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										

OETC Bid Form
RFP / ITB No. OETC-16R-Copiers
Bid Submittal Due Date:

Device is 11 x 17 or greater capability

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	VersaLink C400dn	36	Yes	\$699.00	10.54%	\$ 625	.0039/.039	\$ 19.32	\$ 16.07	\$ 13.44
OPTIONAL ACCESSORIES										
Docment Feeder				N/A						
Stapling Finisher				N/A						
Printing/Scanning				N/A						
Desk Unit				Yes						

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	VersaLink C405dn	36	Yes	\$999.00	13.24%	\$ 867	.0039/.039	\$ 26.78	\$ 22.28	\$ 18.64
OPTIONAL ACCESSORIES										
Docment Feeder				Included						
Stapling Finisher				N/A						
Printing/Scanning				Included						
Desk Unit				Yes						

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	VersaLink C7130T2	30	Yes	\$12,099.00	77.68%	\$ 2,700	.0039/.039	\$ 83.43	\$ 69.39	\$ 58.05

OPTIONAL ACCESSORIES						
Docment Feeder		Included				
Post Script		Included				
Printing/Scanning		Included				
Integrated Stapling Finisher(must have 4 trays)		999	52%	\$ 483.44	\$ 14.94	\$ 12.42 \$ 10.39
1 Line Fax		1095	52%	\$ 197.73	\$ 6.11	\$ 5.08 \$ 4.25
4 Paper Trays		Included				

1 produce 11x17

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	AltaLink C8130H2	30	Yes	\$15,910.00	73.76%	\$ 4,175	.0039/.039	\$129.01	\$ 107.30	\$ 89.76

OPTIONAL ACCESSORIES						
Docment Feeder		Included				
Post Script		Included				
Printing/Scanning		Included				
Integrated Stapling Finisher(must have 4 trays)		999	52%	\$ 483.44	\$ 14.94	\$ 12.42 \$ 10.39
1 Line Fax		1095	90%	\$ 107.97	\$ 3.34	\$ 2.77 \$ 2.32
4 Paper Trays		Included				

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	AltaLink C8135H2	35	Yes	\$17,900.00	76.54%	\$ 4,200	.0039/.039	\$129.78	\$ 107.94	\$ 90.30

OPTIONAL ACCESSORIES						
Docment Feeder		Included				
Post Script		Included				
Printing/Scanning		Included				
Integrated Stapling Finisher(must have 4 trays)		999	52%	\$ 483.44	\$ 14.94	\$ 12.42 \$ 10.39
1 Line Fax		1095	90%	\$ 107.97	\$ 3.34	\$ 2.77 \$ 2.32
4 Paper Trays		Included				

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	555dn	40	Yes	\$930.00		\$ -	.0095/.095	\$ -	\$ -	\$ -

OPTIONAL ACCESSORIES										
Docment Feeder										
Office Stapling Finisher										
Printing/Scanning										
1 Line Fax										
Tandem Tray										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	578c	40	Yes	\$3,696.18		\$ -	.0095/.095	\$ -	\$ -	\$ -

OPTIONAL ACCESSORIES										
Docment Feeder										
Office Stapling Finisher										
Printing/Scanning										
1 Line Fax										
Tandem Tray										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	MFP570dn	31	Yes	\$1,999.99	41.79%	\$ 1,164.24	.0095/.095	\$ 35.98	\$ 29.92	\$ 25.03

OPTIONAL ACCESSORIES										
Docment Feeder										
Office Stapling Finisher										
Printing/Scanning										
1 Line Fax										
Tandem Tray										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
						\$ -	.0095/.095	\$ -	\$ -	\$ -

OPTIONAL ACCESSORIES										
Docment Feeder										
Office Stapling Finisher										
Printing/Scanning										
1 Line Fax										
Tandem Tray										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Brother	HL-L9310CDW	\$33.00	Yes	\$1,759.99	10.12%	\$ 1,581.88	.0095/.095	\$ 48.88	\$ 40.65	\$ 34.01
OPTIONAL ACCESSORIES										
Paper Tray 250 Sheets (TL330CL)				\$198.99	10.12%	\$ 178.85		\$ 5.53	\$ 4.60	\$ 3.85
Paper Tray 500 Sheets (LT340CL)				\$263.49	10.12%	\$ 236.82		\$ 7.32	\$ 6.09	\$ 5.09
Tower Tray 4 x 520 Sheets (TT4000)				\$1,679.99	10.12%	\$ 1,509.98		\$ 46.66	\$ 38.81	\$ 32.46
Tower Tray Connector (TC4000)				\$104.49	10.12%	\$ 93.92		\$ 2.90	\$ 2.41	\$ 2.02

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Brother	MFC-L9310CDW	\$33.00	Yes	\$2,189.99	10.12%	\$ 1,968.36	.0095/.095	\$ 60.82	\$ 50.59	\$ 42.32
OPTIONAL ACCESSORIES										
Paper Tray 250 Sheets (TL330CL)				\$198.99	10.12%	\$ 178.85		\$ 5.53	\$ 4.60	\$ 3.85
Paper Tray 500 Sheets (LT340CL)				\$263.49	10.12%	\$ 236.82		\$ 7.32	\$ 6.09	\$ 5.09
Tower Tray 4 x 520 Sheets (TT4000)				\$1,679.99	10.12%	\$ 1,509.98		\$ 46.66	\$ 38.81	\$ 32.46
Tower Tray Connector (TC4000)				\$104.49	10.12%	\$ 93.92		\$ 2.90	\$ 2.41	\$ 2.02

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Brother	MFC-L8900CDW	\$33.00	Yes	\$1,079.99	10.12%	\$ 970.70	.0095/.095	\$ 29.99	\$ 24.95	\$ 20.87
OPTIONAL ACCESSORIES										
Paper Tray 250 Sheets (TL330CL)				\$198.99	10.12%	\$ 178.85		\$ 5.53	\$ 4.60	\$ 3.85
Paper Tray 500 Sheets (LT340CL)				\$263.49	10.12%	\$ 236.82		\$ 7.32	\$ 6.09	\$ 5.09
Printing/Scanning Desk Unit										

OETC Bid Form
RFP / ITB No. OETC-16R-Copiers
Bid Submittal Due Date:

Device is 11 x 17 or greater capability

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	VersaLink B7130H2	30	Yes	\$9,550.00	75.92%	\$ 2,300	\$ 0.0039	\$ 71.07	\$ 59.11	\$ 49.45

OPTIONAL ACCESSORIES										
Docment Feeder				Included						
Post Script				Included						
Printing/Scanning				Included						
Integrated Stapling Finisher(must have 4 trays)				\$999.00	52%	\$483.44		\$ 14.94	\$ 12.42	\$ 10.39
1 Line Fax				1095	52%	\$197.73		\$ 6.11	\$ 5.08	\$ 4.25
4 Paper Trays				Included						

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	VersaLink B7135H2	35	Yes	\$10,550.00	74.41%	\$ 2,700	\$ 0.0039	\$ 83.43	\$ 69.39	\$ 58.05

OPTIONAL ACCESSORIES										
Docment Feeder				Included						
Post Script				Included						
Printing/Scanning				Included						
Integrated Stapling Finisher(must have 4 trays)				\$999.00	52%	\$483.44		\$ 14.94	\$ 12.42	\$ 10.39
1 Line Fax				1095	52%	\$197.73		\$ 6.11	\$ 5.08	\$ 4.25
4 Paper Trays				Included						
Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
						\$ -				
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Brother	HL-L2379DW	36	Yes	\$389.99	10.12%	\$350.52	\$ 0.0095	\$ 10.83	\$ 9.01	\$ 7.54
OPTIONAL ACCESSORIES										
Docment Feeder				N/A						
Stapling Finisher				N/A						
Printing/Scanning				N/A						
Desk Unit				N/A						

minimum quantity for lease is 10 units

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Brother	MFC-L2759DW	36	Yes	\$349.99	10.12%	\$314.57	\$ 0.0095	\$ 9.72	\$ 8.08	\$ 6.76
OPTIONAL ACCESSORIES										
Docment Feeder				STD						
Stapling Finisher				N/A						
Printing/Scanning				N/A						
Desk Unit				N/A						

minimum quantity for lease is 10 units

OETC Bid Form
RFP / ITB No. OETC-16R-Copiers
Bid Submittal Due Date:

device is 11 x 17 or greater capability

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	VersaLink C500	45	Yes	\$876.00	15.08%	\$ 744	.0039/.039	\$ 22.99	\$ 19.12	\$ 15.99

OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										
4 x paper sources										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	AltaLink C8145H2	45	Yes	\$22,240.00	80.22%	\$ 4,400	.0039/.039	\$135.96	\$113.08	\$ 94.60

OPTIONAL ACCESSORIES										
Docment Feeder				Included						
Office Stapling Finisher				1999	61%	\$ 789.26		\$ 24.39	\$ 20.28	\$ 16.97
Printing/Scanning				Included						
1 Line Fax				Included						
Tandem Tray				Included						

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	M507dn	45	Yes	\$999.99	21.82%	\$ 781.77	.0095/.095	\$ 24.16	\$ 20.09	\$ 16.81

OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										
4 x paper sources										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	555dn	40	Yes	\$1,209.99	23.14%	\$ 930.00	.0095/.095	\$ 28.74	\$ 23.90	\$ 20.00

OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										
4 x paper sources										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	E75245dn	45	Yes	\$5,694.00	46.49%	\$ 3,046.72	.0095/.095	\$ 94.14	\$ 78.30	\$ 65.50

OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										
4 x paper sources										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	E55040dn	40	Yes	\$2,123.44	51.09%	\$ 1,038.61	.0095/.095	\$ 32.09	\$ 26.69	\$ 22.33

OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										
4 x paper sources										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	E52545dn	45	Yes	\$2,735.20	29.46%	\$ 1,929.41	.0095/.095	\$ 59.62	\$ 49.59	\$ 41.48

OPTIONAL ACCESSORIES							
Docment Feeder							
Stapling Finisher							
Printing/Scanning							
Desk Unit							
4 x paper sources							

OETC Bid Form
RFP / ITB No. OETC-16R-Copiers
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Device is 11 x 17 or greater capability

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	VersaLink B400	47	Yes	\$796.00	42.61%	\$ 457	\$ 0.0039	\$ 14.12	\$ 11.74	\$ 9.82
OPTIONAL ACCESSORIES										
Desk Unit										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	VersaLink B405dn	47	Yes	\$1,001.00	42.11%	\$ 579	\$ 0.0039	\$ 17.90	\$ 14.89	\$ 12.46
OPTIONAL ACCESSORIES										
Desk Unit										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	AltaLink B8145H2	45	Yes	\$15,270.00	70.53%	\$ 4,500	\$ 0.0039	\$ 139.05	\$ 115.65	\$ 96.75
OPTIONAL ACCESSORIES										
Docment Feeder				Included						
Office Stapling Finisher				1999	61%	\$ 789.26		\$ 24.39	\$ 20.28	\$ 16.97
Printing/Scanning				Included						
1 Line Fax				Included						
Tandem Tray				Included						

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	527dn	45	Yes	\$2,245.55	4.05%	\$2,154.60	\$ 0.0095	\$ 66.58	\$ 55.37	\$ 46.32
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										
4 x paper sources										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	M528dn	43	Yes	\$2,399.00	8.95%	\$2,184.20	\$ 0.0095	\$ 67.49	\$ 56.13	\$ 46.96
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										
4 x paper sources										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	E52645dn	45	Yes	\$3,185.73	42.71%	\$1,825.23	\$ 0.0095	\$ 56.40	\$ 46.91	\$ 39.24
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										
4 x paper sources										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Brother	MFC-L6750DW	42	Yes	\$1,809.99	10.12%	\$1,626.82				

OPTIONAL ACCESSORIES										
250 Sheet Paper Tray (LT5505)				\$432.99	10.12%	\$ 389.17				
520 Sheet Paper Tray (LT6505)				\$438.99	10.12%	\$ 394.56				

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Brother	HL-L6250DW	\$48.00	Yes	\$829.99	10.12%	\$ 746.00				
OPTIONAL ACCESSORIES										
250 Sheet Paper Tray (LT5505)				\$432.99	10.12%	\$ 389.17				
520 Sheet Paper Tray (LT6505)				\$438.99	10.12%	\$ 394.56				

OETC Bid Form
RFP / ITB No. OETC-16R-Copiers
Bid Submittal Due Date:

Device is 11 x 17 or greater capability

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	VersaLink C600	55	Yes	\$1,400.00	40.56%	\$ 832	.0039/.039	\$ 25.71	\$ 21.39	\$ 17.89
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	VersaLink C505	55	Yes	\$2,835.00	48.77%	\$ 1,452	.0039/.039	\$ 44.88	\$ 37.32	\$ 31.22
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
Xerox	AltaLink C8155	55	Yes	\$26,550.00	78.25%	\$ 5,774	.0039/.039	\$178.42	\$148.40	\$124.14

OPTIONAL ACCESSORIES										
Docment Feeder				Included						
Office Stapling Finisher				1999	61%	\$ 789.26		\$ 24.39	\$ 20.28	\$ 16.97
Printing/Scanning				Included						
1 Line Fax				Included						
Tandem Tray				Included						
Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	E65160dn	56	Yes	\$3,864.41	47.91%	\$ 2,012.80	.0095/.095	\$ 62.20	\$ 51.73	\$ 43.28
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										
4 x paper sources										

Description				Pricing				Operating Lease Options		
Manufacturer	Model	PPM	B&W and Color	MSRP	Percentage Discount	Purchase Price	Maintenance Cost	36 Month	48 Month	60 Month
HP	E67650dh	50	B&W	\$4,181.43	16.10%	\$ 3,508.25	.0095/.095	\$108.40	\$ 90.16	\$ 75.43
OPTIONAL ACCESSORIES										
Docment Feeder										
Stapling Finisher										
Printing/Scanning										
Desk Unit										
4 x paper sources										

OETC Bid Form

RFP / ITB No. OETC-16R-Copiers

Bid Submittal Due Date: May 24, 2022

Manufacturer	SKU	Description	OETC					
CareAR Assist	CareAR Assist is an Augmented Reality Visual Support software	CareAR	12	001-001-001-0001	\$10.00	\$50.00	\$59.00	\$708.00
CareAR Assist	same as above	CareAR	12	001-001-001-0001	\$51.00	\$200.00	\$53.00	\$636.00
CareAR Assist	same as above	CareAR	12	001-001-001-0001	\$201.00	\$500.00	\$47.00	\$564.00
CareAR Assist	same as above	CareAR	12	001-001-001-0001	\$501.00	\$1,000.00	\$42.00	\$504.00
CareAR Assist	same as above	CareAR	12	001-001-001-0001	\$1,001.00	n/a	\$37.00	\$444.00
CareAR Assist	CareAR Assist is an Augmented Reality Visual Support software	CareAR	12	001-001-001-0003	\$10.00	\$50.00	\$89.00	\$1,068.00
CareAR Assist	same as above	CareAR	12	001-001-001-0003	\$51.00	\$200.00	\$80.00	\$960.00
CareAR Assist	same as above	CareAR	12	001-001-001-0003	\$201.00	\$500.00	\$72.00	\$864.00
CareAR Assist	same as above	CareAR	12	001-001-001-0003	\$501.00	\$1,000.00	\$64.00	\$768.00
CareAR Assist	same as above	CareAR	12	001-001-001-0003	\$1,001.00	n/a	\$57.00	\$684.00
CareAR Assist -	Connect CareAR into ServiceNow's digital workflow. Requires	CareAR	12	001-001-001-0005	n/a	n/a	\$500.00	\$6,000.00

OETC PaperCut MF/ Cost Recovery Hardware from CTX

****All Pricing is subject to change****

OETC PaperCut MF/ Cost Recovery Hardware from CTX

Multifunction Device License - (Volume discounts apply to licenses once minimum quantities for that OEM tier have been reached)

Product # Description

Xerox Embedded Device Licenses OETC PRICE

PCMF-E-Xerox	PaperCut MFD Emb, Xerox, EduGov, 1-9, per device	\$	550.55
PCMF-E-Xerox-10	PaperCut MFD Emb, Xerox, EduGov, 10-24, per device	\$	380.19
PCMF-E-Xerox-25	PaperCut MFD Emb, Xerox, EduGov, 25-49, per device	\$	327.25
PCMF-E-Xerox-50	PaperCut MFD Emb, Xerox, EduGov, 50-99, per device	\$	285.86
PCMF-E-Xerox-100	PaperCut MFD Emb, Xerox, EduGov, 100-199, per device	\$	236.78
PCMF-E-Xerox-200	PaperCut MFD Emb, Xerox, EduGov, 200-499, per device	\$	231.96
PCMF-E-Xerox-500	PaperCut MFD Emb, Xerox, EduGov, 500+, per device	\$	227.15

Konica Minolta Embedded Device Licenses OETC PRICE

PCMF-E-KM	PaperCut MFD Emb, KM, EduGov, 1-9, per device	\$	550.55
PCMF-E-KM-10	PaperCut MFD Emb, KM, EduGov, 10-24, per device	\$	380.19
PCMF-E-KM-25	PaperCut MFD Emb, KM, EduGov, 25-49, per device	\$	327.25
PCMF-E-KM-50	PaperCut MFD Emb, KM, EduGov, 50-99, per device	\$	285.86
PCMF-E-KM-100	PaperCut MFD Emb, KM, EduGov, 100-199, per device	\$	236.78
PCMF-E-KM-200	PaperCut MFD Emb, KM, EduGov, 200-499, per device	\$	231.96
PCMF-E-KM-500	PaperCut MFD Emb, KM, EduGov, 500+, per device	\$	227.15

Kyocera Embedded Device Licenses OETC PRICE

PCMFE-Kyoc	PaperCut MFD Emb, Kyocera, EduGov, 1-9, per device	\$	550.55
PCMFE-Kyoc-10	PaperCut MFD Emb, Kyocera, EduGov, 10-24, per device	\$	380.19
PCMFE-Kyoc-25	PaperCut MFD Emb, Kyocera, EduGov, 25-49, per device	\$	327.25
PCMFE-Kyoc-50	PaperCut MFD Emb, Kyocera, EduGov, 50-99, per device	\$	285.86
PCMFE-Kyoc-100	PaperCut MFD Emb, Kyocera, EduGov, 100-199, per device	\$	236.78
PCMFE-Kyoc-200	PaperCut MFD Emb, Kyocera, EduGov, 200-499, per device	\$	231.96
PCMFE-Kyoc-500	PaperCut MFD Emb, Kyocera, EduGov, 500+, per device	\$	227.15

Canon Embedded Device Licenses		OETC PRICE	
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PCMFE-Canon	PaperCut MFD Emb, Canon, EduGov, 1-9, per device	\$	550.55
PCMFE-Canon-10	PaperCut MFD Emb, Canon, EduGov, 10-24, per device	\$	380.19
PCMFE-Canon-25	PaperCut MFD Emb, Canon, EduGov, 25-49, per device	\$	327.25
PCMFE-Canon-50	PaperCut MFD Emb, Canon, EduGov, 50-99, per device	\$	285.86
PCMFE-Canon-100	PaperCut MFD Emb, Canon, EduGov, 100-199, per device	\$	236.78
PCMFE-Canon-200	PaperCut MFD Emb, Canon, EduGov, 200-499, per device	\$	231.96
PCMFE-Canon-500	PaperCut MFD Emb, Canon, EduGov, 500+, per device	\$	227.15

Online Payment Gateway License (Options)		OETC PRICE	
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GW-Group1	PaperCut payment gateway group 1 (Authorize.Net, My Student Acct, PayPal WPS/Payflow, RBS, Tx File)	\$	500.00
GW-Group2	PaperCut payment gateway group 2 Nelnet, Nuvision, OPC, Realex, TouchNet Marketplace,	\$	775.00
GW-Group3	PaperCut payment gateway group 3 (Blackboard, CardSmith, CBORD, Heartland)	\$	3,100.00

Additional License Components		OETC PRICE	
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PCMF-ARS	PaperCut Additional Print Release Station (first license included)	\$	133.90
PCMF-JT-Mini	PaperCut Job Ticketing - Mini Print Room	\$	2,317.50
PCMF-JT-Room	PaperCut Job Ticketing - Print Room	\$	4,635.00
PCMF-JT-Fab	PaperCut Job Ticketing - FabLab	\$	4,635.00
PCMF-FR-HP	PaperCut HP Fast Release Embedded, 1-49, per device	\$	160.68
PCMF-FR-HP50	PaperCut HP Fast Release Embedded, 50+, per device	\$	112.27
PCMF-Library	PaperCut Library, per branch with no embeddeds	\$	515.00
PCMF-FR	Fast Release Network Card Reader Connection License, priced per unit	\$	38.11
PCMF-Connect	ACDI Hardware Connection License, priced per unit - Kiosk Connection	\$	288.40

Remote Installation / Training (Based on Customer Requirements)		OETC PRICE	
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PCRemote-emb	Remote Installation fee per embedded license or device	\$	144.20
PCRemote-Server	Remote Installation fee per server with PaperCut software	\$	309.00
PCRemote-GW	Remote Installation fee per Payment Gateway	\$	407.88
PCR-MPIC	Mobile Print Installation/Configuration	\$	618.00

PCR-MPServerSte	1 Basic Papercut Server install + Mobile Print Installation/Configuration	\$	751.90
ACDI-PRINTQINSTALL	Remote installation/configuration of print driver, up to 10 pr	\$	66.95
PCRremote-AdvServer	Advanced remote installation fee per server with PaperCut softwa	\$	1,200.00

PaperCut Maintenance and Support		OETC PRICE
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Annual Maintenance & Support (%'s based off total retail value of software, minimum applied if total retail value of software is less than \$1250). Provides email support, phone support during normal business hours, and software update access

AMS-min	ACDI annual software maintenance and support, per year minimu	\$	257.50
AMS-1	ACDI annual software maintenance and support, first year require	\$	0.21
AMS-2	ACDI annual software maintenance and support, 2 years	\$	0.41
AMS-3	ACDI annual software maintenance and support, 3 years	\$	0.46
AMS-4	ACDI annual software maintenance and support, 4 years	\$	0.62
AMS-5	ACDI annual software maintenance and support, 5 years	\$	0.77

OR

Annual Maintenance & Support PLUS (%'s based off total retail value of software, minimum applied if total retail value of software is less than \$1250). Provides standard support mentioned above PLUS - real time support, server side software upgrade assistance, annual dashboard training, one time print data audit, and re-embedding MFD reset due to hardware failure

AMSPplus-min	ACDI advanced software maintenance and support, per year min	\$	386.25
AMSPplus-1	ACDI advanced software maintenance and support, first year reqi	\$	0.31
AMSPplus-2	ACDI advanced software maintenance and support, 2 years	\$	0.62
AMSPplus-3	ACDI advanced software maintenance and support, 3 years	\$	0.77
AMSPplus-4	ACDI advanced software maintenance and support, 4 years	\$	1.03
AMSPplus-5	ACDI advanced software maintenance and support, 5 years	\$	1.29

Coin Ops		OETC PRICE
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EX2000-B	Multiple price lines and multiple copies. Coins, \$1 coins, \$1-\$20 b	\$	2,647.10
EX2000-CCB	Multiple price lines and multiple copies. Coins, \$1 coins, \$1-\$20 b	\$	3,574.10
RSX1000	Revalue Station, Coins, \$1 Coins and \$1-\$20 bills w/stand	\$	5,047.00
RSX1000CCB	Revalue Station, Coins, \$1 Coins, \$1-\$20 bills, Credit Card w/sta	\$	6,386.00
EXTWarranty	Extended Warranty, max of additional 4 years (12% of retail value per additional year)		

Coin Op to Copier/Release: PC Interface Connectors (Required to connect coin op to MFD or PC)		OETC PRICE
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H20-Copier OEM	Interface Harness, Multiple Price Lines	\$	103.00
H64-Xerox	Interface Harness, Requires Foreign Interface Kit from Xerox, not	\$	103.00
RAZRV2	Vendor Interface, Konica Minolta	\$	309.00
PCConnect	Interface Kit, Computer/Print Release Station	\$	113.30

Card Authentication Options		OETC PRICE
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T4DT-FB2WXX-PXRX	White Reader with 2 meter cable, Xerox inlay - P	\$	132.00
T4DT-FB2WXX-PIRX	White Reader with 2 meter cable, Xerox inlay - PI	\$	191.13
E497K19420	Kit-Install, Card Reader, RFID, Xerox® AltaLink® C8XXX (w/ -PI Reader)	\$	273.63
E497K18650	Kit-Install, Card Reader, RFID, Xerox AltaLink C8XXX (w/ -P Reader)	\$	218.63
E497K18121	B405, C505, C605, B605, B615 (w/ -P Reader), PrimeLink B9100,	\$	144.38

E497K22640	B405, C505, C605, B605, B615 (w/ -PI Reader), PrimeLink B9100,	\$	199.38
E497K16070	Kit-Install, Card Reader, RFID, 78XX/79XX (w/ -P Reader)	\$	273.63
E497K16190	Kit-Install, Card Reader, RFID, 3655/6655 (w/ -P Reader)	\$	273.63
E497K16570	Kit-Install, Card Reader, RFID, C60/C70/D-Series (w/ -P Reader)	\$	273.63
E497K18210	Kit-Install, Card Reader, RFID, 78XX/79XX (w/ -PI Reader)	\$	328.63
E497K18260	Kit-Install, Card Reader, RFID, 3655/6655(w/ -PI Reader)	\$	328.63
E497K18270	Kit-Install, Card Reader, RFID, C60/C70/D-Series (w/ -PI Reader)	\$	328.63
E497K21700	Kit-Install, Card Reader, RFID, PrimeLink C9000 (w/-P Reader)	\$	273.63
E497K22180	Kit-Install, Card Reader, RFID, PrimeLink C9000 (w/-PI Reader)	\$	328.63
T4DT-FB2BAC-P	TWN4 MultiTech-P, 2 meter cable, black	\$	171.88
T4DT-FB2BAC-PI	TWN4 MultiTech-PI, 2 meter cable, black	\$	213.13
T4DT-FB4BEL-PUS	TWN4 MultiTech-P, 45cm cable, black	\$	171.88
T4DT-FB4BEL-PIUS	TWN4 MultiTech-PI, 45cm cable, black	\$	213.13
T4FK-FBFRLM7-PUS	TWN4 MultiTech 3 Front Reader - P	\$	185.63
T4FK-FBFRLM7-PIUS	TWN4 MultiTech 3 Front Reader IClass - PI	\$	226.88
T4BT-FB2BEL7-PUS	TWN4 MultiTech 2-P, 2 meter cable, black	\$	185.63
T4BT-FB2BEL7-PIUS	TWN4 MultiTech 2-PI, 2 meter cable, black	\$	226.88
T4BT-FB4BEL7-PUS	TWN4 MultiTech 2 BLE-P, 45 cm cable, black	\$	185.63
T4BT-FB4BEL7-PIUS	TWN4 MultiTech 2 BLE-PI, 45 cm cable, black	\$	226.88
HPK4-FM1BEL-PUS	TWN4 MultiTech-P Pocket Reader for HP HIP2, black	\$	171.88
HPK4-FM1BEL-PIUS	TWN4 MultiTech-PI Pocket Reader for HP HIP2, black	\$	213.13
T4DK-FM2WAC-P	TWN4 MultiTech-P DT-MU25 reader kit with 3 cables, white	\$	171.88
T4DK-FM2WAC-PI	TWN4 MultiTech-PI DT-MU25 reader kit with 3 cables, white	\$	213.13
T4QK-FC04ELA7-PHP	TWN4 USB Slim HP Pocket reader - P	\$	185.63
T4QK-FC04ELA7-PIHP	TWN4 USB Slim HP Pocket reader - PI	\$	226.88
T4DT-FB3WXX-AVT	TWN4 MultiTech DT-U20-w-XX	\$	214.50
PRX-80581AKU	Multiple	\$	181.50
PRX-80581AKU-C06	pcProx+, Enroll USB Keyboard EMU card reader ACDI black 6" ce	\$	192.50
PRX-80081AKU	iCLASS ID & SE	\$	239.25
PRX-805R1AKU	pcProx+, Enroll SP, USB Reader w/ 12" and 54" mini USB cables	\$	198.00
PRX-805H1AKU	pcProx+, Enroll Black USB HIP2 HP Pocket reader	\$	243.38
PRX-800H1AKU	pcProx+, Enroll Black USB HIP2 HP Pocket iClass reader	\$	247.50
PRX-80581AK0	Multiple	\$	214.50
PRX-80081AK0	iCLASS ID & SE	\$	239.25
PRX-30081AKU	pcProx+ BLE w/ iClass ID & SEOS black USB reader	\$	261.25
PRX-30581BKU	pcProx+ bluetooth Orange/PACK ID	\$	236.50
PRX-30581BKU-SFT	pcProx+ bluetooth Orange/PACK ID, custom firmware	\$	261.25
PRX-KT80581AK4	pcProx+ Ethernet (2-port)/IP reader Kit	\$	391.88
TC3K-BT5US	TCP3 Kit Standard US	\$	198.00
TC3K-BT5E1	TCP3 Kit - POE	\$	209.00
T4CK-FB7CCF	TWN4 Config Card Programming Kit	\$	479.88
T4BL-FB4BLZ7-PI	TechTracer Lite Analyzer Kit MultiTech 2 + BLE	\$	295.63
T4LK-FB4BLZ-PI	TechTracer Lite Analyzer MultiTech	\$	232.38
PRX-CN02NAK4	Serial to 2-port Ethernet connection	\$	210.38

Exhibit 2 - Reseller Information

OETC-22B-PrintServices

Reseller					
Company Name		Brother International Corporation			
"DBA" (if applicable)		Brother			
Company Street Address		200 Crossing Blvd			
City	Bridgewater	State	NJ	Zip	8807
Sales and Support	Name:	Thomas Richman		Notes, including territory restrictions	
	Title:	District Sales Manager			
	Email:	thomas.richman@brother.com			
	Phone:	206-459-5496			
Remit To / Payment	Name:	Sara Flora		Papercut services	
	Title:	Admin Manager			
	Email:	sara.flora@xerox.com			
	Phone:	503-620-0202			

Reseller					
Company Name		Access Control Devices, Inc.			
"DBA" (if applicable)		ACDI			
Company Street Address		403 N Main St			
City	Benton	State	AR	Zip	72015
Sales and Support	Name:	Ron Hollenbeck		Notes, including territory restrictions	
	Title:	Regional Solutions Manager			
	Email:	ron.hollenbeck@acd-inc.com			
	Phone:	720-849-6477			
Remit To / Payment	Name:	Sara Flora		Papercut services	
	Title:	Admin Manager			
	Email:	sara.flora@xerox.com			
	Phone:	503-620-0202			

Reseller					
Company Name		Hewlett Packard			
"DBA" (if applicable)		HP			
Company Street Address		1501 Page Mill Road			
City	Palo Alto	State	CA	Zip	94304
Sales and Support	Name:	Megan Wilson		Notes, including territory restrictions	
	Title:	Director Managed Print Serv			
	Email:	megan.wilson@xerox.com			
	Phone:	714-471-1772			
Remit To / Payment	Name:	Sara Flora		Papercut services	
	Title:	Admin Manager			
	Email:	sara.flora@xerox.com			
	Phone:	503-620-0202			