

# SUSTAINABLE GROWTH THROUGH THE WORLD'S LEADING BRANDS

## Investment Strategy

The Brand Capital Fund (BCF) invests in high-quality global companies with strong, enduring brand capital and sustainable success in compounding shareholder wealth through most market regimes. Our strategy aims to maximise total return in the long term with substantially lower drawdowns than developed global equity markets. We create and manage the long-only portfolio using an approach that is fundamental yet systematic.



Our investment process incorporates systematic capture and transformation of fundamental company and sector data to optimise the global opportunity set for investing in Quality. We then employ a quantitative, multi-factor-volatility-based process to construct and manage a risk-minimised portfolio to deliver more stable returns.

The Fund aims to avoid controversial investments by applying Responsible Investment criteria. We employ a company exclusion list, as published quarterly by the Norwegian Government Pension Fund – the leading, \$1trn sovereign wealth fund, which has adopted the United Nations Principles for Responsible Investing (UN-PRI).

## Net Returns<sup>1</sup>

Returns %	Fund	Index
1 Month	-7.6	-7.6
3 Months	-5.0	-5.9
YTD	-5.4	-7.0

### Cumulative

Since Fund Launch 	26.8	21.7
Since Live Strategy 	47.6	31.8

## Annualised Risk & Return Characteristics

Latest 36-Month Rolling	Fund + Live Strategy	Index
Return %	8.9	6.1
Risk (Standard Deviation) %	9.7	11.7
Downside Capture <sup>4</sup> %	48.7	N/A
Sharpe Ratio <sup>5</sup>	0.9	0.6

## Annual Performance<sup>2</sup>

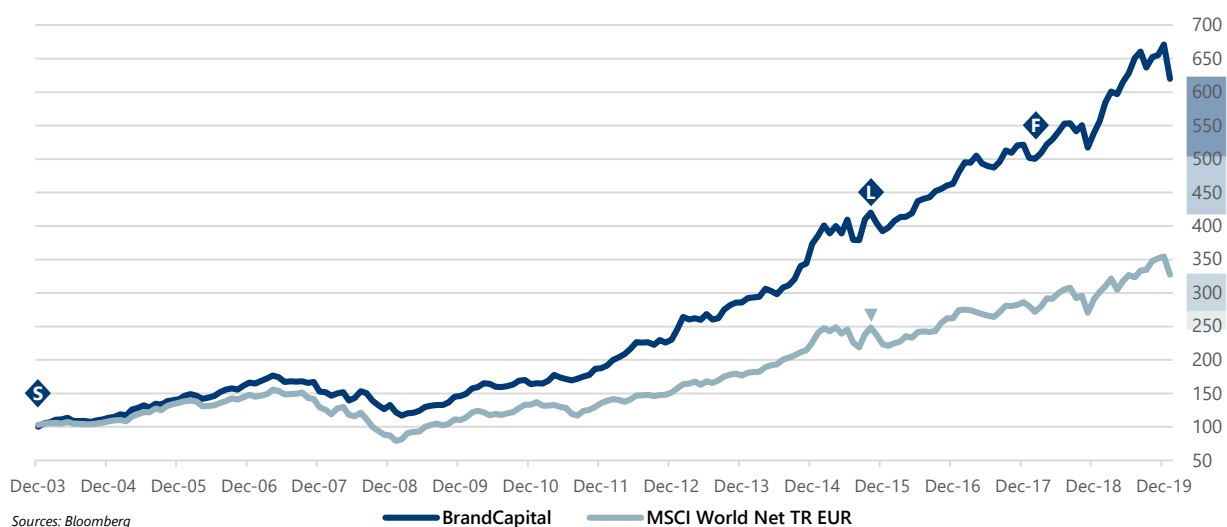
Returns %	Live Strategy	Index
2019	26.7	30.0
2018	0.4	-4.1
2017	13.0	7.5
2016	14.1	10.7
<b>Annualised</b>		
3 Years	9.0	6.1
5 Years <sup>3</sup>	9.9	6.3

## Top-5 Monthly Performers

Company	Returns %
Kerry Group Plc	-0.3
Dollar General Corp	-1.2
Autozone Inc	-1.6
Fidelity National Info Serv Inc	-1.9
Anthem Inc	-2.3

## Cumulative Performance – Net Returns (EUR) (Dec 2003 – Feb 2020)

Composite Total Return %<sup>3,2,1</sup> | Live since Nov 2015 & Net of Fees



### Notes:

1. Fund F-Class net performance since BrandCapitalFund launch on 26.03.2018 vs MSCI World Net Total Return Index (EUR).
2. Live strategy gross performance since Separately Managed Accounts start on 30.11.2015 vs Benchmark.
3. Simulated strategy gross performance since Brandirectory® launch on 31.12.2003 until Live strategy start on 30.11.2015, vs Benchmark.
4. Compared to market index drawdowns (at 100%).
5. EONIA as of the Data Date is -0.36%.

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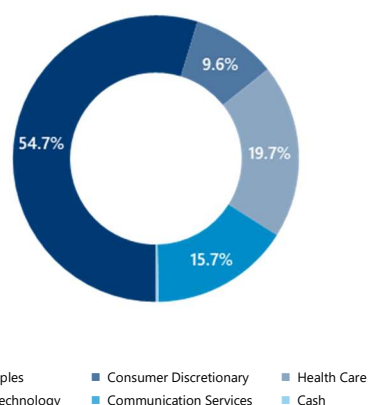
## Portfolio Fundamentals

	Fund	Index
Price/Earnings <sup>6</sup>	19.0	16.7
Price/Book <sup>6</sup>	4.9	2.3
ROE %	20.5	12.2
Dividend Yield %	2.2	2.5
Debt/Equity %	100.6	132.9
Number of Holdings	33	1,643

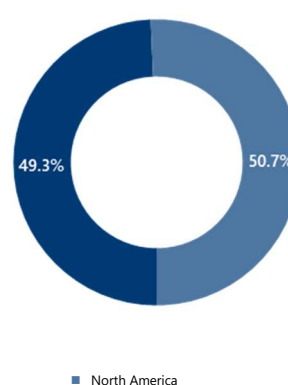
## Top-5 Holdings

Company	%
Roche Holding AG	5.5
Colgate-Palmolive Corp	5.4
Visa Inc	5.3
Heineken NV	5.0
Nestlé SA	4.9

## Sector Exposure



## Geographic Distribution



## Fund Facts

Minimum Investment	I-Class € 100,000.- F-Class € 1,000,000.-	ISIN	I-Class NL0013217771 F-Class NL0012797005
Management Fee	I-Class 0.75% F-Class 0.60%	Bloomberg	FIGI BBG00PT7GST7 Ticker BRANDCA:NA
Liquidity	Monthly	Fund Structure	FGR, Dutch fund for joint account
Base Currency	EUR	Custody Bank	CACEIS - KAS Bank N.V.
Currency Hedging	Not applicable	Fund Administrator	Commenda International B.V.
Investment Style	Long-only equity	Investment Advisor	NGEN Capital Ltd.
Regional Exposure	Developed global	Investment Manager	JEB Capital B.V.
Investment Approach	Systematic fundamental	Portfolio Management	William Mok, Edwin de Bruijn
		Location	London, The Hague

Sources: Bloomberg

Notes:

6. Forward 12-Month estimate

## Important information

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