



165 Capitol Avenue
Hartford, CT 06106-1658

July 8, 2014

Michael Swierk
Contracts Analyst
Enterasys Networks, Inc.
50 Minuteman Rd.
Andover, MA 01810

Re: Master Agreement #A-93-022

Dear Mr. Swierk,

I have received your recent request to update the Product Schedule associated with the above noted Master Agreement. **This change adds the attached price file to the Master Agreement.**

Given the terms and conditions of this agreement, the request to update the Product Schedule is approved. Please consider the services a part of the associated Master Agreement and retain this approval for future reference.

A copy of your Product Schedule Update request is attached to this letter. Thank you for your interest in doing business with the State of Connecticut.

Sincerely,



Jean Del Greco
Contract Specialist
DAS Procurement Services

cc: Master Agreement File A-93-022



July 8, 2014

Jean Del Greco
Contract Specialist
State of Connecticut
Department of Administrative Services
Procurement Services
165 Capitol Avenue 5th Floor South
Hartford, CT 06106-1658

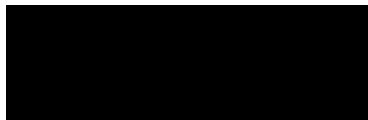
RE: Master Agreement A-93-022
Enterasys Networks Price File Update

Dear Ms. Del Greco,

Enterasys Networks respectfully requests an update to the Master Agreement price file dated June 2014 to include new items. The products being added as part of this update fall within the appropriate categories and contract pricing discount structures as agreed to in the original Master Agreement.

Please feel free to contact me at 603-952-5221 with any questions. Thank you for your assistance.

Sincerely,



Michael Swierk
Contracts Analyst

Enterasys Networks, Inc.
mswierk@enterasys.com
Phone: 603-952-5221

LAN Switching ~ 1 GbE

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
MGBIC-02	1 Gb, 1000Base-T, IEEE 802.3 Cat5, Copper Twisted Pair, 100 M, RJ 45 SFP	\$395.00	38.%	\$244.90
MGBIC-08	1 Gb, 1000Base-LX/LH, IEEE 802.3 SM, 1550 nm Long Wave Length, 80 KM, LC SFP	\$4,995.00	38.%	\$3,096.90
MGBIC-BX10-D	1 Gb, 1000Base-BX10-D Single Fiber SM, Bidirectional, 1490nm Tx / 1310nm Rx, 10	\$1,099.00	38.%	\$681.38
MGBIC-BX10-U	1 Gb, 1000Base-BX10-U Single Fiber SM, Bidirectional 1310nm Tx / 1490nm Rx, 10	\$1,099.00	38.%	\$681.38
MGBIC-BX120-D	1 Gb, 1000Base-BX120-D Single Fiber SM, Bidirectional, 1590nm Tx / 1490nm Rx, 120	\$6,995.00	38.%	\$4,336.90
MGBIC-BX120-U	1 Gb, 1000Base-BX120-U Single Fiber SM, Bidirectional, 1490nm Tx / 1590nm Rx, 120 Km, Simplex LC SFP (must be paired with MGBIC-BX120-D)	\$6,995.00	38.%	\$4,336.90
MGBIC-BX40-D	1 Gb, 1000Base-BX40-D Single Fiber SM, Bidirectional, 1490nm Tx / 1310nm Rx, 40 Km, Simplex LC SFP (must be paired with MGBIC-BX40-U)	\$2,995.00	38.%	\$1,856.90
MGBIC-BX40-U	1 Gb, 1000Base-BX40-U Single Fiber SM, Bidirectional, 1310nm Tx / 1490nm Rx, 40 Km, Simplex LC SFP (must be paired with MGBIC-BX40-D)	\$2,995.00	38.%	\$1,856.90
MGBIC-LC01	1 Gb, 1000Base-SX, IEEE 802.3 MM, 850 nm Short Wave Length, 220/550 M, LC SFP	\$495.00	38.%	\$306.90
MGBIC-LC03	1 Gb, 1000Base-LX, MM, 1310 nm Long Wave Length, 2Km w/62.5 MMF, 1 Km w/50	\$795.00	38.%	\$492.90
MGBIC-LC07	1 Gb, Extended Long Reach, 1000Base-EZX, IEEE 802.3 SM, 1550 nm Long Wave	\$5,995.00	38.%	\$3,716.90
MGBIC-LC09	1 Gb, 1000Base-LX, IEEE 802.3 SM, 1310 nm Long Wave Length, 10 Km, LC SFP	\$995.00	38.%	\$616.90

LAN Switching ~ 10 GbE

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
10GBASE-CX4-XFP	10 Gb, 10GBASE-CX4, IEEE 802.3 TwinAxial, CX4 Copper, 15 M, XFP	\$995.00	38.%	\$616.90
10GBASE-ER-XFP	10 Gb, 10GBASE-ER, IEEE 802.3 SM, 1550 nm Long Wave Length, 40 Km, LC XFP	\$9,995.00	38.%	\$6,196.90
10GBASE-LR-XFP	10 Gb, 10GBASE-LR, IEEE 802.3 SM, 1310 nm Long Wave Length, 10 Km, LC XFP	\$3,995.00	38.%	\$2,476.90
10GBASE-SR-XFP	10 Gb, 10GBASE-SR, IEEE 802.3 MM, 850 nm, 33/82/300/550 m, LC XFP	\$1,995.00	38.%	\$1,236.90
10GBASE-ZR-XFP	10 Gb, 10GBASE-ZR, SM, 1550 nm Long Wave Length, 80 Km, LC XFP	\$18,995.00	38.%	\$11,776.90
10GB-BX10-D	10Gb, Single Fiber SM, Bidirectional, 1330nm Tx / 1270nm Rx, 10 Km, Simplex LC	\$4,995.00	38.%	\$3,096.90
10GB-BX10-U	10Gb, Single Fiber SM, Bidirectional, 1270nm Tx / 1330nm Rx, 10 Km, Simplex LC	\$4,995.00	38.%	\$3,096.90
10GB-BX40-D	10Gb, Single Fiber SM, Bidirectional, 1330nm Tx / 1270nm Rx, 40 Km, Simplex LC	\$8,995.00	38.%	\$5,576.90
10GB-BX40-U	10Gb, Single Fiber SM, Bidirectional, 1270nm Tx / 1330nm Rx, 40 Km, Simplex LC	\$8,995.00	38.%	\$5,576.90
10GB-C01-SFPP	10Gb, pluggable copper cable assembly with integrated SFP+ transceivers, 1 meter	\$245.00	38.%	\$151.90
10GB-C03-SFPP	10Gb, pluggable copper cable assembly with integrated SFP+ transceivers, 3 meters	\$295.00	38.%	\$182.90
10GB-C20-SFPP	10Gb, pluggable copper cable assembly with integrated SFP+ transceivers, 20 meters	\$1,495.00	38.%	\$926.90
10GB-ER-SFPP	10 Gb, 10GBASE-ER, IEEE 802.3 SM, 1550 nm Long Wave Length, 40 Km, LC SFP+	\$5,995.00	38.%	\$3,716.90
10GB-LR271-SFPP	10Gb, CWDM SM, 1271 nm, 10 km, LC SFP+	\$4,000.00	38.%	\$2,480.00
10GB-LR291-SFPP	10Gb, CWDM SM, 1291 nm, 10 km, LC SFP+	\$4,000.00	38.%	\$2,480.00
10GB-LR311-SFPP	10Gb, CWDM SM, 1311 nm, 10 km, LC SFP+	\$4,000.00	38.%	\$2,480.00
10GB-LR331-SFPP	10Gb, CWDM SM, 1331 nm, 10 km, LC SFP+	\$4,000.00	38.%	\$2,480.00
10GB-LRLX-SFPP	10GB / 1GB Dual Rate, SM 1310nm 10GBASE-LR / 1000BASE-LX, 10km LC SFP+	\$4,800.00	38.%	\$2,976.00



10GB-LRM-SFPP	10 Gb, 10GBASE-LRM, IEEE 802.3 MM, 1310 nm Long Wave Length, 220 M, LC SFP+	\$1,750.00	38.%	\$1,085.00
10GB-LR-SFPP	10 Gb, 10GBASE-LR, IEEE 802.3 SM, 1310 nm Long Wave Length, 10 Km, LC SFP+	\$3,895.00	38.%	\$2,414.90
10GB-SR-SFPP	10 Gb, 10GBASE-SR, IEEE 802.3 MM, 850 nm, 33/82/300/550 m, LC SFP+	\$1,695.00	38.%	\$1,050.90
10GB-SRSX-SFPP	10GB / 1GB Dual Rate, MM 850nm 10GBASE-SR / 1000BASE-SX, LC SFP+	\$2,300.00	38.%	\$1,426.00
10GB-USR-48PK	10GB-USR-SFPP, multi-pack bundle of 48 transceivers	\$33,360.00	38.%	\$20,683.20
10GB-USR-SFPP	10 Gb, Ultra Short Reach Multi-mode, 850 nm, 100m on OM3 / 150m on OM4, LC SFP+	\$1,095.00	38.%	\$678.90
10GB-ZR-SFPP	10 Gb, 10GBASE-ZR, SM, 1550 nm, 80 Km, LC SFP+	\$12,995.00	38.%	\$8,056.90
CX4-CBL-05	CX4 CABLE, 5 METER	\$395.00	38.%	\$244.90
CX4-CBL-15	CX4 CABLE, 15 METER	\$695.00	38.%	\$430.90
MUX-CWDM-01	Coarse Wave Division Mux/Demux (CWDM), 4 Channel, 1271/1291/1311/1331 nm	\$5,495.00	38.%	\$3,406.90
MUX-RACK-01	MUX rack mount panel, 2 slot, 1U	\$895.00	38.%	\$554.90

LAN Switching ~ 100FX

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
MGBIC-100BT	100 Mb, 100BASE-T Copper twisted pair, 100 m, RJ45 SFP	\$450.00	38.%	\$279.00
MGBIC-LC04	100 Mb, 100Base-FX, IEEE 802.3 MM, 1310 nm Long Wave Length, 2 KM, LC SFP	\$250.00	38.%	\$155.00
MGBIC-LC04-24PK	24 PACK MGBIC-LC04	\$4,800.00	38.%	\$2,976.00
MGBIC-LC04-48PK	48 PACK MGBIC-LC04	\$9,000.00	38.%	\$5,580.00
MGBIC-LC04-96PK	96 PACK MGBIC-LC04	\$15,600.00	38.%	\$9,672.00
MGBIC-LC05	100 Mb, 100Base-LX10, IEEE 802.3 SM, 1310 nm Long Wave Length, 10 KM, LC SFP	\$395.00	38.%	\$244.90

LAN Switching ~ 40GbE

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
10GB-4-C03-QSFP	10 Gb, Copper direct attach fan out cable with 4 integrated SFP+ transceivers and 1	\$725.00	38.%	\$449.50
10GB-4-F10-QSFP	10 Gb, Active Optical Direct Attach Cable with 4 integrated SFP+ and 1 QSFP+	\$1,895.00	38.%	\$1,174.90
10GB-4-F20-QSFP	10 Gb, Active Optical Direct Attach Cable with 4 integrated SFP+ and 1 QSFP+	\$2,595.00	38.%	\$1,608.90
40GB-C0.5-QSFP	40GB, Copper Direct Attach Cable, integrated QSFP+ transceivers, 0.5m	\$250.00	38.%	\$155.00
40GB-C01-QSFP	40GB, Copper Direct Attach Cable, integrated QSFP+ transceivers, 1m	\$350.00	38.%	\$217.00
40GB-C03-QSFP	40GB, Copper Direct Attach Cable, integrated QSFP+ transceivers, 3m	\$495.00	38.%	\$306.90
40GB-C07-QSFP	40GB, Copper Direct Attach Cable, integrated QSFP+ transceivers, 7m	\$995.00	38.%	\$616.90
40GB-ESR4-QSFP	40Gb, Extended Reach SR4, MM, 300m OM3, MPO QSFP+	\$3,995.00	38.%	\$2,476.90
40GB-F10-QSFP	40b, Active Optical Direct Attach Cable with integrated QSFP+ transceivers, 10m	\$1,795.00	38.%	\$1,112.90
40GB-F20-QSFP	40b, Active Optical Direct Attach Cable with integrated QSFP+ transceivers, 20m	\$2,495.00	38.%	\$1,546.90
40GB-LR4-QSFP	40Gb, 40GBASE-LR4, SM, 10Km, LC QSFP+	\$15,995.00	38.%	\$9,916.90
40GB-SR4-QSFP	40Gb, 40GBASE-SR4 MM, 100m OM3 / 150m OM4, MPO QSFP+	\$2,495.00	38.%	\$1,546.90
QSFP-SFPP-ADPT	10GB, QSFP+ to SFP+ Port Adaptor. Supports one SFP+ transceiver in QSFP+ port.	\$225.00	38.%	\$139.50

LAN Switching ~ A4

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
A4H124-24	A4 24 Port 10/100 L2 Switch w Front-Panel Stacking	\$699.00	38.%	\$433.38
A4H124-24FX	A4 24 Port 100Base-FX L2 Switch w Front-Panel Stacking	\$4,995.00	38.%	\$3,096.90
A4H124-24P	A4 24 Port 10/100 802.3af PoE L2 Switch w Front-Panel Stacking	\$1,999.00	38.%	\$1,239.38
A4H124-48	A4 48 Port 10/100 L2 Switch w Front-Panel Stacking	\$1,299.00	38.%	\$805.38
A4H124-48P	A4 48 Port 10/100 802.3af PoE L2 Switch w Front-Panel Stacking	\$2,499.00	38.%	\$1,549.38
A4H254-8F8T	A4 8x100FX + 8x10/100 L2 Switch w Front-Panel Stacking	\$3,295.00	38.%	\$2,042.90

LAN Switching ~ B5 Series

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
B5G124-24	B5 (24) 10/100/1000 RJ45 ports, (4) combo SFP ports, (2) dedicated stacking ports and	\$2,795.00	38.%	\$1,732.90
B5G124-24P2	B5 (24) 10/100/1000 AT-POE RJ45 ports, (4) combo SFP ports, (2) dedicated stacking	\$3,595.00	38.%	\$2,228.90
B5G124-48	B5 (48) 10/100/1000 RJ45 ports, (4) combo SFP ports, (2) dedicated stacking ports and	\$4,595.00	38.%	\$2,848.90
B5G124-48P2	B5 (48) 10/100/1000 AT-POE RJ45 ports, (4) combo SFP ports, (2) dedicated stacking	\$5,995.00	38.%	\$3,716.90
B5K125-24	B5 (24) 10/100/1000 RJ45 ports, (2) combo SFP ports, (2) 10G ports, (2) dedicated	\$4,295.00	38.%	\$2,662.90
B5K125-24P2	B5 (24) 10/100/1000 AT-POE RJ45 ports, (2) combo SFP ports, (2) 10G ports, (2)	\$5,495.00	38.%	\$3,406.90
B5K125-48	B5 (48) 10/100/1000 RJ45 ports, (2) combo SFP ports, (2) 10G ports, (2) dedicated	\$6,195.00	38.%	\$3,840.90
B5K125-48P2	B5 (48) 10/100/1000 AT-POE RJ45 ports, (2) combo SFP ports, (2) 10G ports, (2)	\$7,295.00	38.%	\$4,522.90
B5K-24-BUN	QTY 8 BUNDLE OF B5K125-24	\$29,206.00	38.%	\$18,107.72
B5K-48-BUN	QTY 8 BUNDLE OF B5K125-48	\$42,126.00	38.%	\$26,118.12

LAN Switching ~ C5 Series

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
C5G124-24	C5 (24) 10/100/1000 RJ45 ports, (4) combo SFP ports, (2) hi-speed dedicated stacking	\$4,695.00	38.%	\$2,910.90
C5G124-24P2	C5 (24) 10/100/1000 AT-PoE RJ45 ports, (4) combo SFP ports, (2) high speed	\$6,095.00	38.%	\$3,778.90
C5G124-48	C5 (48) 10/100/1000 RJ45 ports, (4) combo SFP ports, (2) high speed dedicated	\$7,295.00	38.%	\$4,522.90
C5G124-48P2	C5 (48) 10/100/1000 AT-PoE RJ45 ports, (4) combo SFP ports, (2) high speed	\$8,995.00	38.%	\$5,576.90
C5K125-24	C5 (24) 10/100/1000 RJ45 ports, (2) combo SFP ports, (2) SFP+ 1G/10G, (2) high	\$7,595.00	38.%	\$4,708.90
C5K125-24P2	C5 (24) 10/100/1000 AT-PoE RJ45 ports, (2) combo SFP ports, (2) SFP+ 1G/10G, (2)	\$9,195.00	38.%	\$5,700.90
C5K125-48	C5 (48) 10/100/1000 RJ45 ports, (2) combo SFP ports, (2) SFP+ 1G/10G, (2) high	\$9,995.00	38.%	\$6,196.90
C5K125-48P2	C5 (48) 10/100/1000 AT-PoE RJ45 ports, (2) combo SFP ports, (2) SFP+ 1G/10G, (2)	\$11,995.00	38.%	\$7,436.90
C5K175-24	C5 (24) SFP ports, (2) SFP+ 1G/10G, (2) high speed dedicated stacking ports and	\$7,595.00	38.%	\$4,708.90
C5K-24P2-BUN	QTY 8 C5K125-24P2 BUNDLE	\$62,526.00	38.%	\$38,766.12
C5K-48P2-BUN	QTY 8 C5K125-48P2 SALES BUNDLE	\$81,566.00	38.%	\$50,570.92
C5L3-LIC	C5 ADVANCED IPV4/IPV6 ROUTING LICENSE	\$995.00	38.%	\$616.90

LAN Switching ~ D2

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
D2G124-12	12-port 10/100/1000 policy-enabled switch with 2 SFP combo ports and power brick	\$1,295.00	38.%	\$802.90
D2G124-12P	12-port 10/100/1000 PoE policy-enabled switch with 2 SFP combo ports and PoE power	\$1,895.00	38.%	\$1,174.90
D2-LOCKBOX	Wall-Mounted Lockbox for 8 Port Switches	\$395.00	38.%	\$244.90
D2POL-LIC	Optional D2 Policy License for D2s purchased prior to October 1st, 2011	\$20.00	38.%	\$12.40
D2-PWR	D2 EXTERNAL POWER BRICK	\$115.00	38.%	\$71.30
D2-PWR-POE	EXTERNAL POE POWER BRICK FOR D2 SWITCHES	\$295.00	38.%	\$182.90
D2-RMT	Rack Mount Kit for 8 Port Switches	\$155.00	38.%	\$96.10
D2-TBL-MNT	Under Table Mount Kit for 8 Port Switches	\$110.00	38.%	\$68.20
D2-WALL-MNT	Wall-Mount Kit for 8 Port Switches	\$105.00	38.%	\$65.10

LAN Switching ~ Datacenter 7100

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
71A-71GFAN	7100G Fan module, spare, reversible air flow	\$325.00	38.%	\$201.50
71A-EOS-ADVL3	7100K Advanced Routing License - OSPF, BGP, PIM-SM, PIM-DM, PIM-SSM	\$4,500.00	38.%	\$2,790.00
71A-EOS-G-ADVL3	7100G Advanced Routing License - OSPF, BGP, PIM-SM, PIM-DM, PIM-SSM	\$2,000.00	38.%	\$1,240.00
71A-FAN	7100 Fan Module, Spare. Reversible air flow.	\$325.00	38.%	\$201.50
71A-POE-A	7100G PoE Power Supply, 100-240VAC input, system I/O side air exhaust	\$1,095.00	38.%	\$678.90
71A-POE-B	7100G PoE Power Supply, 100-240VAC input, system I/O side air intake	\$1,095.00	38.%	\$678.90
71A-PS-A	7100 Power Supply, 474W, 100-240VAC input, system I/O side air exhaust	\$695.00	38.%	\$430.90
71A-PS-B	7100 Power Supply, 474W, 100-240VAC input, system I/O side air intake	\$695.00	38.%	\$430.90
71A-RACK-U	7100 Universal Rack Mount Kit for four post rack mount options	\$350.00	38.%	\$217.00
71G21K2L2-24P24	7124G/24, 24 10/100/1000 PoE (.at + .af capable) RJ45 ports, 24 100Mb/1Gb SFP	\$12,795.00	38.%	\$7,932.90
71K11L4-24	7124, 24 ports 1/10Gb SFP+ with 4 10/40Gb QSFP+ ports, includes 2 reversible fan	\$24,610.00	38.%	\$15,258.20
71K11L4-48	7148, 48 ports 1/10Gb SFP+ with 4 10/40Gb QSFP+ ports, includes 2 reversible fan	\$31,610.00	38.%	\$19,598.20
71K91L4-24	7124T, 24 ports 1/10GBASE-T with 4 10/40Gb QSFP+ ports, includes 2 reversible fan	\$24,610.00	38.%	\$15,258.20
71K91L4-48	7148T, 48 ports 1/10GBASE-T with 4 10/40Gb QSFP+ ports, includes 2 reversible fan	\$31,610.00	38.%	\$19,598.20

LAN Switching ~ G3

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
G3G124-24	24TX SWITCH + 3 EXPANSION SLOTS - ORDER POWER SUPPLY SEPARATELY	\$5,995.00	38.%	\$3,716.90
G3G124-24P	24TX POE SWITCH + 3 EXPANSION SLOTS - ORDER POWER SUPPLY	\$6,290.00	38.%	\$3,899.80
G3G170-24	24 SFP SWITCH + 3 EXPANSION SLOTS - ORDER POWER SUPPLY SEPARATELY	\$7,295.00	38.%	\$4,522.90
G3G-24SFP	G3 I/O CARD - 24 SFP PORTS	\$4,595.00	38.%	\$2,848.90
G3G-24TX	G3 I/O CARD - 24 TX & 2 SFP COMBO PORTS	\$3,595.00	38.%	\$2,228.90
G3G-POE-B	G3 DAUGHTERCARD ENABLING POE ON 24 PORTS	\$295.00	38.%	\$182.90
G3IPV6-LIC	G3 IPV6 ROUTING LICENSE	\$1,695.00	38.%	\$1,050.90

G3K-2XFP	G3 I/O CARD - DUAL 10GB XFP PORTS	\$3,995.00	38.%	\$2,476.90
G3K-4XFP	G3 I/O CARD - QUAD 10GB XFP PORTS	\$5,095.00	38.%	\$3,158.90
G3L3-LIC	G3 ADV. ROUTING LICENSE PIM, OSPF, VRRP	\$995.00	38.%	\$616.90
G3-PWR	G3 POWER SUPPLY - NON-POE	\$645.00	38.%	\$399.90
G3-PWR-625W	625W POE POWER SUPPLY FOR G3 SWITCH	\$895.00	38.%	\$554.90
G3-PWR-POE	G3 POWER SUPPLY - POE	\$1,545.00	38.%	\$957.90

LAN Switching ~ I3

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
I3H-12TX	INDUSTRIAL SWITCH 12 PT 10/100 I/O CARD	\$495.00	38.%	\$306.90
I3H252-12TX	FACTORY CONFIGURED I3H252-02 & I3H-12TX	\$2,890.00	38.%	\$1,791.80
I3H252-16FXM	16 PORT 100BASE-FX I-SERIES SWITCH	\$5,385.00	38.%	\$3,338.70
I3H252-24TX	FACTORY CONFIGURED 24 PT 10/100 I-SERIES	\$3,385.00	38.%	\$2,098.70
I3H252-8FXM-12TX	8 100BASE-FX & 12 TX I-SERIES SWITCH	\$4,385.00	38.%	\$2,718.70
I3H-8FX-MM	INDUSTRIAL SWITCH 8 PT MMF FX I/O CARD	\$1,495.00	38.%	\$926.90
I3H-DIN-KIT	DIN RAIL KIT FOR I-SERIES SWITCH	\$195.00	38.%	\$120.90
I3H-PWR	24VDC POWER UNIT FOR I-SERIES SWITCH	\$360.00	38.%	\$223.20
I3H-RACK-MNT	19± RACK MOUNT KIT FOR I-SERIES SWITCH	\$145.00	38.%	\$89.90
I-MGBIC-GLX	I-Series Only, -40°C to +60°C, 1 Gb, 1000Base-LX, MM - 550 M, SM - 10 KM, 1310 nm	\$995.00	38.%	\$616.90
I-MGBIC-GSX	I-Series Only, -40°C to +60°C, 1 Gb, 1000Base-SX, IEEE 802.3 MM, 850 nm Short	\$495.00	38.%	\$306.90
I-MGBIC-LC03	I-Series Only, -40°C to +60°C, 1 Gb, 1000Base-LX, MM, 1310 nm Long Wave Length,	\$845.00	38.%	\$523.90

LAN Switching ~ K-Series

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
K10-192TRPL-BUN	K10 Triple Speed Chassis Bundle, 192 Triple Speed, 8 Ports SFP+	\$65,835.00	38.%	\$40,817.70
K10-CHASSIS	K-Series 10 Slot Chassis and Fan Tray	\$5,965.00	38.%	\$3,698.30
K10-FAN	K10 Fan Tray - Spare	\$1,195.00	38.%	\$740.90
K10-MID-KIT	K10 Mid-Mount Kit	\$475.00	38.%	\$294.50
K6-120SFP-BUN	K6 SFP Chassis Bundle, 120 Ports SFP, 4 Ports SFP+	\$63,725.00	38.%	\$39,509.50
K6-CHASSIS	K-Series 6 Slot Chassis and Fan Tray	\$4,495.00	38.%	\$2,786.90
K6-FAN	K6 Fan Tray - Spare	\$745.00	38.%	\$461.90
K6-MID-KIT	K6 Mid-Mount Kit	\$475.00	38.%	\$294.50
K-AC-PS	K-Series Power Supply, 15A, 100-240VAC input, (600W system, 400/800W POE)	\$1,345.00	38.%	\$833.90
K-EOS-L3	Advanced Routing License (OSPF, VRF, PIM-SM/SSM)	\$3,995.00	38.%	\$2,476.90
K-EOS-PPC	K-Series Per Port User Capacity License Upgrade	\$3,995.00	38.%	\$2,476.90
K-EOS-VSB	K-SERIES VSB LICENSE	\$4,995.00	38.%	\$3,096.90
K-POE-4BAY	K-Series External 4 Bay Power Shelf	\$1,995.00	38.%	\$1,236.90
K-POE-4BAY-RAIL	Mounting Kit for K-POE-4BAY	\$295.00	38.%	\$182.90

K-POE-CBL-2M	K-Series PoE Power to K Chassis Cable - 2M	\$295.00	38.0%	\$182.90
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LAN Switching ~ K-Series I/OM

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
KG2001-0224	K-Series (24) Port 1Gb SFP IOM	\$14,395.00	38.0%	\$8,924.90
KK2008-0204	K-Series (4) Port 10Gb SFP+ IOM	\$6,795.00	38.0%	\$4,212.90
KT2006-0224	K-Series (24) Port 10/100/1000 802.3at RJ45 PoE IOM	\$3,975.00	38.0%	\$2,464.50
KT2010-0224	K-Series (24) Port 10/100/1000 802.3at Mini-RJ21 PoE IOM	\$5,495.00	38.0%	\$3,406.90

LAN Switching ~ K-Series I/OM Fabric

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
KK2008-0204-F1	K6 Management/Fabric Module (4) ports 10GB via SFP+	\$14,545.00	38.0%	\$9,017.90
KK2008-0204-F2	K10 Management/Fabric Module (4) ports 10GB via SFP+	\$15,895.00	38.0%	\$9,854.90
KK2008-0204-F2G	K10 Management/Fabric Module (4) 10GB via SFP+ (TAA Compliant)	\$17,485.00	38.0%	\$10,840.70

LAN Switching ~ RPS & Cables

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
S5CON-CAB	Spare console cable for SecureStack A, B, C Series	\$15.00	38.0%	\$9.30
STK-CAB-2M	2M STACKING CABLE - B and C Series	\$350.00	38.0%	\$217.00
STK-CAB-5M	5M STACKING CABLE - B and C Series	\$700.00	38.0%	\$434.00
STK-CAB-LONG	1M STACKING CABLE - B and C Series	\$250.00	38.0%	\$155.00
STK-CAB-SHORT	30CM STACKING CABLE - B and C Series	\$200.00	38.0%	\$124.00
STK-FILTER	External Air Filter for Stackable Switch	\$65.00	38.0%	\$40.30
STK-RPS-1005CH3	3-slot modular power supply chassis (power supply STKRPS- 1005PS sold separately)	\$199.00	38.0%	\$123.38
STK-RPS-1005PS	1005W 802.3at PoE redundant power supply with load-balancing support	\$1,495.00	38.0%	\$926.90
STK-RPS-150CH2	2-slot shelf for 150W Non-PoE RPS for stackable switches	\$150.00	38.0%	\$93.00
STK-RPS-150CH8	8-SLOT MODULAR SHELF FOR 150W PS	\$395.00	38.0%	\$244.90
STK-RPS-150PS	150W non-PoE redundant power supply for stackable switches	\$595.00	38.0%	\$368.90
STK-RPS-500PS	500W 802.3AT POE REDUNDANT POWER SUPPLY	\$995.00	38.0%	\$616.90

LAN Switching ~ SecureOEM 800

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
08A-CON-CBL	Optional console cable for all 800 Series switches	\$30.00	38.0%	\$18.60
08A-RPS-130P	130 watt external Redundant Power Supply for 8 port IEEE 802.3at PoE 800 Series	\$295.00	38.0%	\$182.90
08A-RPS-150	150 watt external Redundant Power Supply for all 24 & 48 port non-PoE 800 Series	\$595.00	38.0%	\$368.90
08A-RPS-24	24 watt external Redundant Power Supply for 8 port non-PoE 800 Series switch	\$50.00	38.0%	\$31.00

08A-RPS-500P	500 watt external Redundant Power Supply for all 24 & 48 port IEEE 802.3at PoE 800	\$995.00	38.%	\$616.90
08G20G2-08	800 Series switch w (8) 10/100/1000 RJ45 ports, (2) SFP ports and external RPS	\$495.00	38.%	\$306.90
08G20G2-08P	800 Series switch w (8) 10/100/1000 RJ45 IEEE 802.3at ports, (2) SFP ports and	\$845.00	38.%	\$523.90
08G20G4-24	800 Series switch w (24) 10/100/1000 RJ45 ports , (4) SFP ports and external RPS	\$695.00	38.%	\$430.90
08G20G4-24P	800 Series switch w (24) 10/100/1000 RJ45 IEEE 802.3at PoE ports , (4) SFP ports	\$1,395.00	38.%	\$864.90
08G20G4-48	800 Series switch w (48) 10/100/1000 RJ45 ports , (4) SFP ports and external RPS	\$1,245.00	38.%	\$771.90
08G20G4-48P	800 Series switch w (48) 10/100/1000 RJ45 IEEE 802.3at PoE ports , (4) SFP ports	\$2,545.00	38.%	\$1,577.90
08H20G4-24	800 Series switch w (24) 10/100 RJ45 ports , (4) SFP ports, (2) combo 10/100/1000	\$545.00	38.%	\$337.90
08H20G4-24P	800 Series switch w (24) 10/100 RJ45 IEEE 802.3at PoE ports , (4) SFP ports, (2)	\$1,195.00	38.%	\$740.90
08H20G4-48	800 Series switch w (48) 10/100 RJ45 ports , (4) SFP ports, (2) combo 10/100/1000	\$895.00	38.%	\$554.90
08H20G4-48P	800 Series switch w (48) 10/100 RJ45 IEEE 802.3at PoE ports , (4) SFP ports, (2)	\$1,745.00	38.%	\$1,081.90

LAN Switching ~ S-Series

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
S1-CHASSIS-A	S-Series S1 Chassis and fan tray. Compatible with Fabric Modules only. (SSA 1000W	\$3,995.00	38.%	\$2,476.90
S1-EOS-VSB	S-Series S1 Chassis Virtual Switch Bonding License Upgrade (For use on S1-	\$2,495.00	38.%	\$1,546.90
S1-FAN-A	S1A Chassis fan tray, Spare (For use w/ S1A)	\$695.00	38.%	\$430.90
S1-MOUNT-KIT	S-Series S1 Chassis 19 accessory mounting kit. Supports midmount and rail kit	\$425.00	38.%	\$263.50
S3-108SFP-BUN	S3 SFP Chassis Bundle, 108 Ports SFP, 4 Ports SFP+	\$57,332.00	38.%	\$35,545.84
S3-CHASSIS-A	S-Series S3 Chassis(A) and fan tray (Power supplies ordered separately)	\$8,495.00	38.%	\$5,266.90
S3-CHASSIS-POEA	S-Series S3 Chassis(A) and fan tray with 4 bay POE subsystem (System and POE	\$13,495.00	38.%	\$8,366.90
S3-MIDMOUNT-KIT	S-Series S3 Chassis 19 midmount installation rack kit, can be used with all S3 chassis	\$325.00	38.%	\$201.50
S3-POE-4BAY-UGK	S-Series 4 bay POE upgrade kit for the S3 (POE Power supplies ordered separately)	\$5,795.00	38.%	\$3,592.90
S4-64SFP-BUN	S4 SFP+ Chassis Bundle, 64 Ports SFP+	\$173,232.00	38.%	\$107,403.84
S4-CHASSIS	S-Series S4 Chassis and fan tray (Power supplies ordered separately)	\$14,995.00	38.%	\$9,296.90
S4-CHASSIS-POE4	S-Series S4 Chassis and fan tray with 4 bay POE subsystem (System and POE power	\$19,995.00	38.%	\$12,396.90
S4-MIDMOUNT-KIT	S-Series S4 Chassis 19 midmount installation rack kit, can be used with all S4 chassis	\$350.00	38.%	\$217.00
S4-POE-4BAY-UGK	S-Series 4 bay POE upgrade kit for the S4 (POE Power supplies ordered separately)	\$5,795.00	38.%	\$3,592.90
S6-96SFP-BUN	S6 SFP+ Chassis Bundle, 96 ports SFP+	\$262,212.00	38.%	\$162,571.44
S6-CHASSIS	S-Series S6 Chassis and fan trays. Front to back cooling. (Power supplies ordered	\$24,995.00	38.%	\$15,496.90
S6-CHASSIS-POE4	S-Series S6 Chassis and fan tray with 4 bay POE subsystem. Front to back cooling.	\$29,995.00	38.%	\$18,596.90
S6-FAN	S-Series Fan Tray (For use w/ S6)	\$2,195.00	38.%	\$1,360.90
S6-MIDMOUNT-KIT	S-Series S6 Chassis 19 midmount installation rack kit, can be used with all S6 chassis	\$400.00	38.%	\$248.00
S8-348TRPL-BUN	S8 Triple Speed Chassis Bundle, 348 Ports Triple Speed, 4 Ports SFP+	\$141,376.00	38.%	\$87,653.12
S8-CHASSIS	S-Series S8 Chassis and fan trays (Power supplies ordered separately)	\$19,995.00	38.%	\$12,396.90
S8-CHASSIS-POE4	S-Series S8 Chassis and fan trays with 4 bay POE subsystem (System and POE power	\$24,995.00	38.%	\$15,496.90
S8-CHASSIS-POE8	S-Series S8 Chassis and fan trays with 8 bay POE subsystem (System and POE power	\$27,495.00	38.%	\$17,046.90
S8-MIDMOUNT-KIT	S-Series S8 Chassis 19 midmount installation rack kit, can be used with all S8 chassis	\$400.00	38.%	\$248.00
S8-POE-4BAY-UGK	S-Series 4 bay POE upgrade kit for the S8 (POE Power supplies ordered separately)	\$5,795.00	38.%	\$3,592.90



S8-POE-8BAY-UGK	S-Series 8 bay POE upgrade kit for the S8 (POE Power supplies ordered separately)	\$7,995.00	38.%	\$4,956.90
S-AC-PS	S-Series AC power supply, 20A, 100-240VAC input, (1200/1600W) (For use w/	\$1,595.00	38.%	\$988.90
S-AC-PS-15A	S-Series AC power supply, 15A, 100-240VAC input, (930/1600W) (For use w/	\$1,595.00	38.%	\$988.90
S-DC-PS	S Series 48-60v DC Power Supply (For Use w/ S3/S4/S6/S8) (1200W)	\$4,500.00	38.%	\$2,790.00
S-EOS-L3-S130	S-Series Advanced Routing License (For use on S130 Class Modules), (Enables VRF,	\$9,995.00	38.%	\$6,196.90
S-EOS-L3-S150	S-Series Advanced Feature License (For use on S150 Class Modules), (Enables	\$9,995.00	38.%	\$6,196.90
S-EOS-PPC	S-Series Per Port User Capacity License Upgrade (For use on S-130 Class Products)	\$6,995.00	38.%	\$4,336.90
S-EOS-VSB	S-Series Multi-slot Virtual Switch Bonding License Upgrade (For use on S130/S150	\$9,995.00	38.%	\$6,196.90
S-FAN	S Series Fan Tray (For use w/ S3/S4/S8)	\$1,595.00	38.%	\$988.90
S-POE-PS	S-Series POE power supply; 20A; 100-240VAC input; (1200/2000W) (For use in 4/8 bay	\$1,595.00	38.%	\$988.90
SSA-EOS-2XUSER	SSA150 and SSA180 double user capacity license	\$4,995.00	38.%	\$3,096.90
SSA-EOS-VSB	S-Series SSA Virtual Switch Bonding License Upgrade (For use on SSA130 and	\$2,495.00	38.%	\$1,546.90

LAN Switching ~ S-Series Option Card

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
SOG2201-0112	S-Series Option Module (Type1) - 12 Ports 1000BASE-X via SFP (Compatible with	\$5,495.00	38.%	\$3,406.90
SOGK2218-0212	S-Series Option Module (Type2) - 10 Ports 1000BASE-X via SFP and 2 ports	\$7,995.00	38.%	\$4,956.90
SOK2208-0102	S-Series Option Module (Type1) - 2 Ports 10GBASE-X via SFP+ (Compatible with	\$5,995.00	38.%	\$3,716.90
SOK2208-0104	S-Series Option Module (Type1) - 4 Ports 10GBASE-X via SFP+ (Compatible with	\$6,495.00	38.%	\$4,026.90
SOK2208-0204	S-Series Option Module (Type2) - 4 Ports 10GBASE-X via SFP+ (Compatible with	\$7,695.00	38.%	\$4,770.90
SOT2206-0112	S-Series Option Module (Type1) - 12 Ports 10/100/1000BASE-T via RJ45 with PoE	\$4,495.00	38.%	\$2,786.90
SOTK2268-0212	S-Series Option Module (Type2) - 10 Ports 10/100/1000BASE-T via RJ45 with PoE and	\$6,995.00	38.%	\$4,336.90
SOV3008-0404	S-Series VSB Expansion Module - 4 port VSB Module (Compatible with S180 class	\$2,995.00	38.%	\$1,856.90
SOV3208-0202	S-Series Option Module (Type2) - 2 port VSB Option Module (Compatible with Type2	\$2,495.00	38.%	\$1,546.90

LAN Switching ~ S-Series S130 I/OM

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
SG4101-0248	S-Series S130 Class I/O Module - 48 Ports 1000BASE-X via SFP and one Type1 option	\$23,995.00	38.%	\$14,876.90
ST4106-0248	S-Series S130 Class I/O Module - 48 Ports 10/100/1000BASE-T via RJ45 with PoE	\$17,995.00	38.%	\$11,156.90

LAN Switching ~ S-Series S130 I/OM Fabric

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
ST4106-0348-F6	S-Series S130 Class I/O-Fabric Module, 1280Gbps Load Sharing - 48 Ports	\$22,995.00	38.%	\$14,256.90

LAN Switching ~ S-Series S140 I/OM

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
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SG2201-0848	S-Series S140 I/O Module - 48 Ports 1000BASE-X ports via SFP and two Type2 option	\$32,995.00	38.%	\$20,456.90
SK2008-0832	S-Series S140 Class I/O Module -32 Ports 10GBASE-X via SFP+ (Used in	\$53,995.00	38.%	\$33,476.90
SK2009-0824	S-Series S140 Class I/O Module -24 Ports 10GBASE-T via RJ45 (Used in	\$53,995.00	38.%	\$33,476.90
ST2206-0848	S-Series S140 I/O Module - 48 Ports 10/100/1000BASE-TX via RJ45 with PoE	\$26,995.00	38.%	\$16,736.90

LAN Switching ~ S-Series S150 I/OM

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
SG1201-0848	S-Series S150 Class I/O Module - 48 Ports 1000BASE-X via SFP and two Type2	\$32,995.00	38.%	\$20,456.90
SK1008-0816	S-Series S150 Class I/O Module -16 Ports 10GBASE-X via SFP+ (Used in S4/S6/S8)	\$43,995.00	38.%	\$27,276.90
ST1206-0848	S-Series S150 Class I/O Module - 48 Ports 10/100/1000BASE-T via RJ45 with PoE	\$26,995.00	38.%	\$16,736.90

LAN Switching ~ S-Series S150 I/OM Fabric

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
S1-S150-10G-BUN	S1 Chassis and fan tray, (2) 1000W power supplies, 16 ports 10GBASE-X via SFP+.	\$44,995.00	38.%	\$27,896.90
SG1201-0848-F6	S-Series S150 Class I/O-Fabric Module, 1280Gbps Load Sharing - 48 Ports 1000BASE-	\$41,995.00	38.%	\$26,036.90
SG5201-0848-F6	S-Series S155 Class I/O-Fabric Module, 1280Gbps Load Sharing - 48 Ports 1000BASE-	\$49,995.00	38.%	\$30,996.90
SK1208-0808-F6	S-Series S150 Class I/O-Fabric Module, 1280Gbps Load Sharing - 8 Ports 10GBASE-X	\$33,995.00	38.%	\$21,076.90
SK5208-0808-F6	S-Series S155 Class I/O-Fabric Module, 1280Gbps Load Sharing - 8 Ports 10GBASE-X	\$38,995.00	38.%	\$24,176.90
ST1206-0848-F6	S-Series S150 Class I/O-Fabric Module, 1280Gbps Load Sharing - 48 Ports	\$39,595.00	38.%	\$24,548.90
ST5206-0848-F6	S-Series S155 Class I/O-Fabric Module, 1280Gbps Load Sharing - 48 Ports	\$47,595.00	38.%	\$29,508.90

LAN Switching ~ S-Series S180 I/OM

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
SK8008-1224	S-Series S180 Class I/O Module -24 Ports 10GBASE-X via SFP+, VSB expansion slot	\$53,995.00	38.%	\$33,476.90
SK8009-1224	S-Series S180 Class I/O Module -24 Ports 10GBASE-T via RJ45, VSB expansion slot	\$53,995.00	38.%	\$33,476.90
SL8013-1206	S-Series S180 Class I/O Module - 6 Ports 40GBASE-X Ethernet via QSFP+, VSB	\$58,995.00	38.%	\$36,576.90

LAN Switching ~ S-Series S180 I/OM Fabric

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
SG8201-0848-F8	S-Series S180 Class I/O-Fabric Module, Load Sharing - 48 Ports 1000BASE-X via	\$49,995.00	38.%	\$30,996.90
SK8008-1224-F8	S-Series S180 Class I/O-Fabric Module, Load Sharing - 24 Ports 10GBASE-X via	\$59,385.00	38.%	\$36,818.70
SK8009-1224-F8	S-Series S180 Class I/O-Fabric Module, Load Sharing - 24 Ports 10GBASE-T via	\$59,385.00	38.%	\$36,818.70
SK8208-0808-F8	S-Series S180 Class I/O-Fabric Module, Load Sharing - 8 Ports 10GBASE-X via SFP+	\$38,995.00	38.%	\$24,176.90
SL8013-1206-F8	S-Series S180 Class I/O-Fabric Module, Load Sharing - 6 Ports 40GBASE-X Ethernet	\$64,385.00	38.%	\$39,918.70
ST8206-0848-F8	S-Series S180 Class I/O-Fabric Module, Load Sharing - 48 Ports 10/100/1000BASE-T	\$39,595.00	38.%	\$24,548.90

LAN Switching ~ S-Series SSA

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
SSA-AC-PS-1000W	S-Series Standalone (SSA S130 and SSA150 Class) and S1 Chassis - AC and PoE	\$1,795.00	38.%	\$1,112.90
SSA-AC-PS-625W	S-Series Standalone (SSA S130 and SSA150 Class) - AC power supply, 15A, 100-	\$795.00	38.%	\$492.90
SSA-FAN-KIT	S-Series Standalone (SSA S130 and S150 Class) - Replacement fan assembly (Single	\$69.00	38.%	\$42.78
SSA-FB-AC-PS-A	S-Series Standalone (SSA180 Front to Back) - AC power supply, 15A, 100-240VAC	\$695.00	38.%	\$430.90
SSA-FB-AC-PS-B	S-Series Standalone (SSA180 Front to Back) - AC power supply, 15A, 100-240VAC	\$695.00	38.%	\$430.90
SSA-FB-FAN	S-Series Standalone (SSA180 Front to Back) - Spare fan tray assembly	\$325.00	38.%	\$201.50
SSA-FB-MOUNTKIT	Optional Rack Mount Kit for the SSA180 'Front to Back' models.	\$350.00	38.%	\$217.00
SSA-G1018-0652	S-Series S150 Class Standalone (SSA) - 48 Ports 1000BASE-X via SFP and 4 ports	\$22,995.00	38.%	\$14,256.90
SSA-G8018-0652	S-Series S180 Class Standalone (SSA) - 48 Ports 1000BASE-X via SFP and 4 ports	\$22,995.00	38.%	\$14,256.90
SSA-T1068-0652A	S-Series S150 Class Standalone (SSA) - 48 Ports 10/100/1000BASE-T via RJ45 with	\$21,995.00	38.%	\$13,636.90
SSA-T4068-0252	S-Series S130 Class Standalone (SSA) - 48 Ports 10/100/1000BASE-T via RJ45 with	\$15,995.00	38.%	\$9,916.90
SSA-T8028-0652	S-Series S180 Class Standalone (SSA) - 48 Ports 10/100/1000BASE-T via RJ45 and	\$22,995.00	38.%	\$14,256.90
SSA-WALL-MOUNT	SSA S130, S150 and SSA180 class Wall Mount Bracket	\$350.00	38.%	\$217.00

Software ~ Purview

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
PV-50K-SYS	Purview system: Application management for 50K Flows/Minute - using HW Purview engine.	\$59,995.00	22.%	\$46,796.10
PV-A-300	Purview Appliance - Hardware Only, up to 1 million Flows/Minute	\$19,995.00	22.%	\$15,596.10
PV-A-300-10G-UG	10 Gigabit NIC for PV-A-300	\$4,995.00	22.%	\$3,896.10
PV-FPM-100K	Purview license - 100K Flows/Minute	\$24,995.00	22.%	\$19,496.10
PV-FPM-1M	Purview license - 1M Flows/Minute	\$149,995.00	22.%	\$116,996.10
PV-FPM-3M	Purview license - 3M Flows/Minute	\$249,995.00	22.%	\$194,996.10
PV-FPM-500K	Purview license - 500K Flows/Minute	\$99,995.00	22.%	\$77,996.10
PV-V50K-SYS	Purview system: Application management for 50K Flows/Minute - using virtual Purview engine.	\$34,995.00	22.%	\$27,296.10

Software ~ Console

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
NS-USER	NetSight User (Add 1 concurrent user license to existing NetSight server)	\$995.00	22.%	\$776.10

Software ~ NAC Licenses

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
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IA-ES-12K	Identity and Access 12,000 end-system license	\$84,995.00	38.%	\$52,696.90
IA-ES-1K	Identity and Access 1,000 end-system license	\$7,995.00	38.%	\$4,956.90
IA-ES-3K	Identity and Access 3,000 end-system license	\$22,495.00	38.%	\$13,946.90
IA-PA-12K	Posture Assessment 12,000 end-system license	\$39,995.00	38.%	\$24,796.90
IA-PA-3K	Posture Assessment 3,000 end-system license	\$9,995.00	38.%	\$6,196.90
NAC-ASSESS-LIC	NAC Assessment, Agent and Network-based for NAC appliances	\$9,995.00	38.%	\$6,196.90

Software ~ NetSight Appliances

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
NS-A-20	NetSight Appliance (Requires separate NetSight license)	\$19,995.00	38.%	\$12,396.90

Software ~ NetSight Suite

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
NMS-10	NMS for up to 10 devices and up to 100 thin APs (includes Console with 25 concurrent	\$7,495.00	22.%	\$5,846.10
NMS-100	NMS for up to 100 devices and up to 1,000 thin APs (includes Console with 25	\$34,995.00	22.%	\$27,296.10
NMS-100-A100-UG	Upgrade from NMS-100 to NMS-ADV-100	\$25,995.00	22.%	\$20,276.10
NMS-100-UG	Upgrade NMS-50 to NMS-100	\$10,995.00	22.%	\$8,576.10
NMS-10-A10-UG	Upgrade from NMS-10 to NMS-ADV-10	\$8,495.00	22.%	\$6,626.10
NMS-10-UG	Upgrade NMS-5 to NMS-10	\$3,995.00	22.%	\$3,116.10
NMS-25	NMS for up to 25 devices and up to 250 thin APs (includes Console with 25 concurrent	\$15,995.00	22.%	\$12,476.10
NMS-250	NMS for up to 250 devices and up to 2,500 thin APs (includes Console with 25	\$49,995.00	22.%	\$38,996.10
NMS-250-A250-UG	Upgrade from NMS-250 to NMS-ADV-250	\$30,995.00	22.%	\$24,176.10
NMS-250-UG	Upgrade NMS-100 to NMS-250	\$15,995.00	22.%	\$12,476.10
NMS-25-A25-UG	Upgrade from NMS-25 to NMS-ADV-25	\$14,995.00	22.%	\$11,696.10
NMS-25-UG	Upgrade NMS-10 to NMS-25	\$11,995.00	22.%	\$9,356.10
NMS-5	NMS for up to 5 devices and up to 50 thin APs (includes Console with 25 concurrent	\$4,495.00	22.%	\$3,506.10
NMS-50	NMS for up to 50 devices and up to 500 thin APs (includes Console with 25 concurrent	\$24,995.00	22.%	\$19,496.10
NMS-500	NMS for up to 500 devices and up to 5,000 thin APs (includes Console with 25	\$69,995.00	22.%	\$54,596.10
NMS-500-A500-UG	Upgrade from NMS-500 to NMS-ADV-500	\$35,995.00	22.%	\$28,076.10
NMS-500-UG	Upgrade NMS-250 to NMS-500	\$20,995.00	22.%	\$16,376.10
NMS-50-A50-UG	Upgrade from NMS-50 to NMS-ADV-50	\$20,995.00	22.%	\$16,376.10
NMS-50-UG	Upgrade NMS-25 to NMS-50	\$9,995.00	22.%	\$7,796.10
NMS-5-A5-UG	Upgrade from NMS-5 to NMS-ADV-5	\$6,095.00	22.%	\$4,754.10
NMS-A-100-UG	Upgrade from NMS-ADV-50 to NMS-ADV-100	\$15,995.00	22.%	\$12,476.10
NMS-A-10-UG	Upgrade from NMS-ADV-5 to NMS-ADV-10	\$5,995.00	22.%	\$4,676.10
NMS-A-250-UG	Upgrade from NMS-ADV-100 to NMS-ADV-250	\$20,995.00	22.%	\$16,376.10
NMS-A-25-UG	Upgrade from NMS-ADV-10 to NMS-ADV-25	\$15,995.00	22.%	\$12,476.10
NMS-A-500-UG	Upgrade from NMS-ADV-250 to NMS-ADV-500	\$25,995.00	22.%	\$20,276.10



NMS-A-50-UG	Upgrade from NMS-ADV-25 to NMS-ADV-50	\$15,995.00	22.%	\$12,476.10
NMS-ADV-10	NetSight Advanced License for up to 10 devices and 100 thin APs	\$14,995.00	22.%	\$11,696.10
NMS-ADV-100	NetSight Advanced License for up to 100 devices and 1000 thin APs	\$59,995.00	22.%	\$46,796.10
NMS-ADV-25	NetSight Advanced License for up to 25 devices and 250 thin APs	\$29,995.00	22.%	\$23,396.10
NMS-ADV-250	NetSight Advanced License for up to 250 devices and 2500 thin APs	\$79,995.00	22.%	\$62,396.10
NMS-ADV-5	NetSight Advanced License for up to 5 devices and 50 thin APs	\$9,995.00	22.%	\$7,796.10
NMS-ADV-50	NetSight Advanced License for up to 50 devices and 500 thin APs	\$44,995.00	22.%	\$35,096.10
NMS-ADV-500	NetSight Advanced License for up to 500 devices and 5000 thin APs	\$104,995.00	22.%	\$81,896.10
NMS-ADV-U	NetSight Advanced License for unrestricted devices and unrestricted thin APs	\$139,995.00	22.%	\$109,196.10
NMS-A-U-UG	Upgrade from NMS-ADV-500 to NMS-ADV-U	\$35,995.00	22.%	\$28,076.10
NMS-B100-100-UG	Upgrade NMS-BASE-100 to NMS-100	\$22,995.00	22.%	\$17,936.10
NMS-B-100-UG	Upgrade NMS-BASE-50 to NMS-BASE-100	\$6,495.00	22.%	\$5,066.10
NMS-B10-10-UG	Upgrade NMS-BASE-10 to NMS-10	\$6,495.00	22.%	\$5,066.10
NMS-B250-250-UG	Upgrade NMS-BASE-250 to NMS-250	\$30,995.00	22.%	\$24,176.10
NMS-B-250-UG	Upgrade NMS-BASE-100 to NMS-BASE-250	\$7,995.00	22.%	\$6,236.10
NMS-B25-25-UG	Upgrade NMS-BASE-25 to NMS-25	\$12,995.00	22.%	\$10,136.10
NMS-B-25-UG	Upgrade NMS-BASE-10 to NMS-BASE-25	\$2,995.00	22.%	\$2,336.10
NMS-B500-500-UG	Upgrade NMS-BASE-500 to NMS-500	\$40,995.00	22.%	\$31,976.10
NMS-B-500-UG	Upgrade NMS-BASE-250 to NMS-BASE-500	\$10,995.00	22.%	\$8,576.10
NMS-B50-50-UG	Upgrade NMS-BASE-50 to NMS-50	\$18,495.00	22.%	\$14,426.10
NMS-B-50-UG	Upgrade NMS-BASE-25 to NMS-BASE-50	\$4,495.00	22.%	\$3,506.10
NMS-BASE-10	Base NMS for up to 10 devices and up to 100 thin APs (includes Console with 3	\$1,595.00	22.%	\$1,244.10
NMS-BASE-100	Base NMS for up to 100 devices and up to 1,000 thin APs (includes Console with 3	\$12,995.00	22.%	\$10,136.10
NMS-BASE-25	Base NMS for up to 25 devices and up to 250 thin APs (includes Console with 3	\$3,995.00	22.%	\$3,116.10
NMS-BASE-250	Base NMS for up to 250 devices and up to 2,500 thin APs (includes Console with 3	\$19,995.00	22.%	\$15,596.10
NMS-BASE-50	Base NMS for up to 50 devices and up to 500 thin APs (includes Console with 3	\$7,495.00	22.%	\$5,846.10
NMS-BASE-500	Base NMS for up to 500 devices and up to 5,000 thin APs (includes Console with 3	\$29,995.00	22.%	\$23,396.10
NMS-BASE-U	Base NMS for unrestricted devices and thin APs (includes Console with 3 concurrent	\$39,995.00	22.%	\$31,196.10
NMS-B-U-UG	Upgrade NMS-BASE-500 to NMS-BASE-U	\$10,995.00	22.%	\$8,576.10
NMS-BU-U-UG	Upgrade NMS-BASE-U to NMS-U	\$60,995.00	22.%	\$47,576.10
NMS-U	NMS for unrestricted devices and thin APs (includes Console with 25 concurrent users	\$99,995.00	22.%	\$77,996.10
NMS-U-AU-UG	Upgrade from NMS-U to NMS-ADV-U	\$40,995.00	22.%	\$31,976.10
NMS-U-UG	Upgrade NMS-500 to NMS-U	\$30,995.00	22.%	\$24,176.10

Software ~ Trusted Access Gateway

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
IA-A-20	Standard Capacity Identity and Access appliance - HW Only	\$9,995.00	38.%	\$6,196.90
IA-A-300	High Capacity Identity and Access appliance - HW Only	\$19,995.00	38.%	\$12,396.90
MOBILE-IAM-APP	Mobile IAM appliance for 3,000 end-systems and NMS for 5 devices	\$23,995.00	38.%	\$14,876.90

MOBILE-IAM-VB	Mobile IAM virtual appliance for 3,000 end-systems and NMS for 5 devices	\$20,995.00	38.%	\$13,016.90
NAC-A-20	NAC Gateway, supports up to 3000 end systems and available add-on assessment	\$19,995.00	38.%	\$12,396.90
NAC-V-20	Virtual NAC Gateway, supports up to 3000 end systems and available add-on	\$16,995.00	38.%	\$10,536.90
NAC-VB-20	Includes four virtual NAC Gateways each supporting up to 500 end systems and	\$16,995.00	38.%	\$10,536.90

Wireless ~ Access Points

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
WS-AP3610	Dual Radio 802.11a/b/g/n indoor access point with internal dual-band antenna	\$495.00	35.%	\$321.75
WS-AP3705I	Dual radio 11abgn 2X2:2 MIMO indoor access point w/ integrated ceiling clips (wall and	\$595.00	35.%	\$386.75
WS-AP3710E	Dual radio 11abgn 3X3:3 MIMO indoor access point with six external antenna ports	\$945.00	35.%	\$614.25
WS-AP3710I	Dual radio 11abgn 3X3:3 MIMO indoor access point with integrated antennas	\$945.00	35.%	\$614.25
WS-AP3715E	Dual radio 11abgn 3X3:3 MIMO indoor access point with six external antenna ports and	\$1,095.00	35.%	\$711.75
WS-AP3715I	Dual radio 11abgn 3X3:3 MIMO indoor access point with integrated antennas and	\$1,095.00	35.%	\$711.75
WS-AP3765E	Dual radio 3X3:3 industrial outdoor 11abgn AP with 6x external RSMA antenna ports	\$3,595.00	35.%	\$2,336.75
WS-AP3765I	Dual radio 3X3:3 industrial outdoor 11abgn with internal antennas	\$3,595.00	35.%	\$2,336.75
WS-AP3767E	Dual radio 3X3:3 industrial outdoor 11abgn AP with 6x external RSMA antenna ports	\$4,495.00	35.%	\$2,921.75
WS-REG9P-NAM	V9 Regulatory Domain Key for the FCC domain. Enables WLAN appliances and access points with appropriate RF settings for associated countries.	\$1.00	35.%	\$0.65
WS-AP3825E	Dual radio 11ac/11abgn 3X3:3 MIMO indoor access point with 6x external antenna ports and 2x E/N active/active data ports (requires antennas to be ordered separately and V9 or higher)	\$1,195.00	35.%	\$776.75
WS-AP3825I	Dual radio 11ac/11abgn 3X3:3 MIMO indoor access point with integrated antennas and 2xE/N active/active data ports (requires V9 or higher)	\$1,195.00	35.%	\$776.75

Wireless ~ Accessories

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
WS-AI-DT04360	Indoor, 2.4-2.5/4.9-5.9 GHz, Triple-feed, 3/4 dBi, Omni, Ceiling	\$489.00	35.%	\$317.85
WS-AI-DT05120	Indoor, 2-3-2.7/4.9-6.1 GHz, Triple-feed, 5 dBi, 120 deg, Sector	\$499.00	35.%	\$324.35
WS-AI-DX02360	Indoor, 2.4GHz / 5GHz, Six-feed, 2 dBi, Omni, Ceiling	\$429.00	35.%	\$278.85
WS-AI-DX07025	Indoor, 2.4-2.5/5.15-5.875 GHz, Six-feed, 7dBi, 27/30 deg, panel with reverse polarity	\$1,495.00	35.%	\$971.75
WS-AI-DX10055	Indoor, 2.4-2.5/5.15-5.875 GHz, Six-feed, 10/6 dBi, 55 deg, panel with reverse polarity	\$1,695.00	35.%	\$1,101.75
WS-AIO-2S18018	In/Outdoor, 2.3-2.5 GHz, 18 dBi, 18 deg, Panel	\$499.00	35.%	\$324.35
WS-ANT02	External Dual Band Antenna for AP3620, 2.4/5GHz, 4/5dBi (Spare)	\$45.00	35.%	\$29.25
WS-ANT-2DIP-3	2.4GHz Indoor Dipole Antenna for 3715e only (3 pack)	\$39.00	35.%	\$25.35
WS-ANT-5DIP-3	5GHz Indoor Dipole Antenna for 3715e only (3 pack)	\$39.00	35.%	\$25.35
WS-AO-2S10360	Outdoor, 2.4 Ghz, 10dBi, omni baton with reverse polarity type-N jack connector	\$379.00	35.%	\$246.35
WS-AO-5D16060	Outdoor, 5.15-5.875 GHz, Dual-polarization 16 dBi, 60deg, Sector	\$2,399.00	35.%	\$1,559.35
WS-AO-5D23009	Outdoor, 5.15-5.875 GHz, Dual-polarization, 23 dBi, 9 deg, Panel	\$1,499.00	35.%	\$974.35
WS-AO-5S10360	Outdoor, 5.7-5.8 Ghz, 10dBi, omni baton with reverse polarity type-N jack connector	\$409.00	35.%	\$265.85
WS-AO-DS05360	Outdoor, 2.4-2.5/5.15-5.875 GHz, 5 dBi, Omni, Baton	\$699.00	35.%	\$454.35

WS-AO-DT05120	Outdoor, 2.3-2.7/4.9-6.1 GHz, triple-feed, 5 dBi, 120 deg, sector antenna with reverse	\$579.00	35.0%	\$376.35
WS-AO-DT05120-1	Outdoor, 2.3-2.7/4.9-6.1 GHz, triple-feed, 5 dBi, 120 deg, sector antenna with reverse	\$579.00	35.0%	\$376.35
WS-AO-DX10055	Outdoor, 2.4-2.5/5.15-5.875 GHz, Six-feed, 10/6 dBi, 55 deg, panel with reverse polarity	\$1,695.00	35.0%	\$1,101.75
WS-AO-DX13025	Outdoor, 2.4-2.5/5.15-5.875 GHz, Six-feed, 12/11 dBi, 27/30 deg, panel with reverse	\$1,395.00	35.0%	\$906.75
WS-CAB-06DBATN	6db attenuator with RSMA connectors	\$199.00	35.0%	\$129.35
WS-CAB-10DBATN	10db attenuator with RSMA connectors	\$199.00	35.0%	\$129.35
WS-CAB240-PT20P	20 inch LMR240 pigtail with reverse polarity type-N plug to connect AP to lightning	\$79.00	35.0%	\$51.35
WS-CAB-L200C20	20 foot LMR200 cable with reverse polarity type-N plugs on both ends	\$89.00	35.0%	\$57.85
WS-CAB-L400C06	6 foot LMR400 cable with reverse polarity type-N plugs on both ends	\$89.00	35.0%	\$57.85
WS-CAB-L400C50	50 foot LMR400 cable with reverse polarity type-N plugs on both ends	\$89.00	35.0%	\$57.85
WS-CAB-L400C75	75 foot LMR400 cable with reverse polarity type-N plugs on both ends	\$169.00	35.0%	\$109.85
WS-CAB-L600C25	25 foot LMR600 cable with reverse polarity type-N plugs on both ends	\$219.00	35.0%	\$142.35
WS-CAB-L600C50	50 foot LMR600 cable with reverse polarity type-N plugs on both ends	\$219.00	35.0%	\$142.35
WS-CAB-LPM	Dual-band lightning protector with reverse polarity type-N jack on both ends	\$299.00	35.0%	\$194.35
WS-CAB-PT20J	20 inch pigtail with reverse polarity type-N jack; used to connect AP to the LMR cables	\$69.00	35.0%	\$44.85
WS-CAB-PT20P	20 inch pigtail with reverse polarity type-N plug to connect AP to lightning protector or	\$69.00	35.0%	\$44.85
WS-CAB-RJ45EXT	Cat5e UTP one foot extension cable; RJ45 male (no boot) straight through to female	\$29.00	35.0%	\$18.85
WS-CAB-RPSMATERM	Access point antenna port terminator (R-SMA plug 50 OHM 1W). Required to terminate	\$39.00	35.0%	\$25.35
WS-MB3700-01	Adjustable drop ceiling bracket for AP3710	\$39.00	35.0%	\$25.35
WS-MB3705-01	AP3705i Wall Mounting Bracket	\$49.95	35.0%	\$32.47
WS-MB3705-02	AP3705i Protruded Drop Ceiling Bracket	\$59.95	35.0%	\$38.97
WS-MB376X-01	AP376x Wall and Pole Mounting Bracket	\$299.00	35.0%	\$194.35
WS-MBDC916	Drop ceiling 9/16 rail mounting bracket (verify models supported)	\$25.00	35.0%	\$16.25
WS-MBUNIVERSAL-01	Universal mounting bracket adapter for existing installs (Cisco, Aruba, Trapeze,	\$49.95	35.0%	\$32.47
WS-PS361020-MR	AP3605/AP3610/AP3620/AP3630/AP3640 AC Power Supply - Multi-Region - Not	\$38.00	35.0%	\$24.70
WS-PS376X-MR	AP376x, Multi-Region, Outdoor AC Power Supply	\$849.00	35.0%	\$551.85
WS-PS3X12-BR	12V External Power Supply for 3715 Indoor Access Points - Brasil	\$39.00	35.0%	\$25.35
WS-PS3X12-NAM	12V External Power Supply for 3715 Indoor Access Points - Americas (not for Brasil)	\$39.00	35.0%	\$25.35
WS-PS3X48-MR	Multi-Region, Power Supply for the 3600 Series Indoor APs (Only available in the EU)	\$75.00	35.0%	\$48.75

Wireless ~ Controllers

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
WS-APCAP-1	WLAN controller capacity upgrade for C25 and V2110. Increases capacity of WLAN	\$199.00	35.0%	\$129.35
WS-APCAP-100	WLAN controller capacity upgrade for C5210. Increases capacity of WLAN controller by	\$9,995.00	35.0%	\$6,496.75
WS-APCAP-16	WLAN controller capacity upgrade for C25, and V2110. Increases capacity of WLAN	\$2,295.00	35.0%	\$1,491.75
WS-APCAP-25	WLAN controller capacity upgrade for C5210. Increases capacity of WLAN controller by	\$2,995.00	35.0%	\$1,946.75
WS-C20XCAPUP16	WLAN controller capacity upgrade for C20, C20N, C25, and V2110. Increases capacity	\$2,295.00	35.0%	\$1,491.75
WS-C25	C25 WLAN controller. Manages 16 Access Points, expandable to 50 in 1 or 16 AP	\$5,995.00	35.0%	\$3,896.75
WS-C5210	C5210 WLAN controller. Manages 100 Access Points, expandable to 1000 in 25 or 100	\$26,995.00	35.0%	\$17,546.75



WS-CTLCAPUP25	WLAN controller capacity upgrade for C4110, C5110. Increases capacity of WLAN	\$2,995.00	35.0%	\$1,946.75
WS-CTLREG8P-NAM	V8 Regulatory Domain Key for North America. Enables WLAN controller and access	\$20.00	35.0%	\$13.00
WS-CTLREG8P-ROW	V8 Regulatory Domain Key for Rest of World. Enables WLAN controller and access	\$20.00	35.0%	\$13.00
WS-RADAR-1	Radar capacity for C25 and V2110. Adds Radar capacity for 1 access point.	\$98.00	35.0%	\$63.70
WS-RADAR-100	Radar capacity for C5210. Adds Radar capacity for 100 access points.	\$4,995.00	35.0%	\$3,246.75
WS-RADAR-16	Radar capacity for C25 and V2110. Adds Radar capacity for 16 access points.	\$1,149.00	35.0%	\$746.85
WS-RADAR-25	Radar capacity for C4110, C5110 and C5210. Adds Radar capacity for 25 access	\$1,495.00	35.0%	\$971.75
WS-V2110-8-NAM	V2110 Virtual Controller for NAM (FCC) Regulatory Domain. Base of 8 APs, expandable	\$2,695.00	35.0%	\$1,751.75
WS-V2110-8-ROW	V2110 Virtual Controller for Rest-of-World (verify country availability before ordering).	\$2,695.00	35.0%	\$1,751.75
WS-VBYOD-NAM	Virtual BYOD Bundle, NAM (V2110 and V-NAC/500 end-system licenses)	\$6,995.00	35.0%	\$4,546.75
WS-VBYOD-ROW	Virtual BYOD Bundle, ROW (V2110 and V-NAC/500 end-system licenses)	\$6,995.00	35.0%	\$4,546.75

Intrusion Defense ~ Host Sensors

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
DSHSS7-100-LIC	Dragon Host Sensor Software License (100 pack) v6.3 or 7.x	\$68,000.00	38.0%	\$42,160.00
DSHSS7-10K-LIC	DRAGON HOST SENSOR SW LIC (10,000 PACK)	\$2,800,000.00	38.0%	\$1,736,000.00
DSHSS7-1-LIC	Dragon Host Sensor Software License (Single)- v6.3 or 7.x	\$850.00	38.0%	\$527.00
DSHSS7-25-LIC	Dragon Host Sensor Software License (25 pack) v6.3 or 7.x	\$18,062.50	38.0%	\$11,198.75
DSHSS7-500-LIC	Dragon Host Sensor Software License (500 pack) v6.3 or 7.x	\$318,750.00	38.0%	\$197,625.00
DSHSS7-U-LIC	DRAGON HOST SENSOR SW LIC (UNLIMITED)	\$3,500,000.00	38.0%	\$2,170,000.00
DSHSS7-WEBIPS	Dragon Host Sensor Software Web IPS (All Oss) - Must have Host IDS software - v6.3	\$495.00	38.0%	\$306.90

Intrusion Defense ~ Management Servers

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
DEMS-A1-25	EMS Appliance for 25 nodes	\$14,995.00	38.0%	\$9,296.90
DEMS-A1-25R	EMS Appliance for 25 nodes - HW only replacement for existing customers	\$10,995.00	38.0%	\$6,816.90
DEMS-A1-U	EMS Appliance with no node management restrictions	\$34,995.00	38.0%	\$21,696.90
DEMS-A1-UR	EMS Appliance with no node management restrictions - HW only replacement for	\$17,995.00	38.0%	\$11,156.90
DSEMS7-LE	DRAGON ENTERPRISE MANAGEMENT SOFTWARE - Large enterprise, manages up	\$10,995.00	38.0%	\$6,816.90
DSEMS7-LU-UG	Enterprise Management Server Software upgrade from large to unlimited Enterprise	\$5,495.00	38.0%	\$3,406.90
DSEMS7-ME	DRAGON ENTERPRISE MANAGEMENT SOFTWARE - Medium Enterprise, manages	\$6,995.00	38.0%	\$4,336.90
DSEMS7-ML-UG	Enterprise Management Server Software upgrade from medium to large Enterprise	\$4,495.00	38.0%	\$2,786.90
DSEMS7-SE	DRAGON ENTERPRISE MANAGEMENT SOFTWARE - Small Enterprise, manages up	\$2,995.00	38.0%	\$1,856.90
DSEMS7-SM-UG	Enterprise Management Server Software upgrade from small to medium Enterprise	\$4,495.00	38.0%	\$2,786.90
DSEMS7-U	DRAGON ENTERPRISE MANAGEMENT SOFTWARE - Unlimited, manages unlimited	\$15,995.00	38.0%	\$9,916.90

Intrusion Defense ~ Network Sensors



PART	DESCRIPTION	LIST	DISCOUNT	PRICE
DIPS-FE-TX	DRAGON IPS ADDON TO EXISTING FE IDS APPLIANCE-INCLUDES DUAL-PORT	\$2,495.00	38.%	\$1,546.90
DIPS-GE250-SX	DRAGON IPS ADDON TO EXISTING GE250 IDS APPLIANCE-INCLUDES DUAL-	\$6,495.00	38.%	\$4,026.90
DIPS-GE500-SX	DRAGON IPS ADDON TO EXISTING GE500 IDS APPLIANCE-INCLUDES DUAL-	\$10,495.00	38.%	\$6,506.90
DIPS-GE500-TX	DRAGON IPS ADDON TO EXITING GE500 IDS APPLIANCE-INCLUDES DUAL-PORT	\$10,495.00	38.%	\$6,506.90
DIPS-GIG-SX	DRAGON IPS ADDON TO EXISTING GIG IDS APPLIANCE-INCLUDES TWO DUAL-	\$15,495.00	38.%	\$9,606.90
DIPS-GIG-TX	DRAGON IPS ADDON TO EXISTING GIG IDS APPLIANCE-INCLUDE TWO DUAL-	\$15,495.00	38.%	\$9,606.90
DIPS-MG	DRAGON IPS ADDON TO EXISTING MG NIDS	\$35,995.00	38.%	\$22,316.90
DMEM-1950/2950	4G MEM UPG FOR 1950 & 2950 APPLIANCES	\$745.00	38.%	\$461.90
DNIC-2X10G-SR	Dragon 2-PORT, 10GIG, FIBER NIC	\$9,995.00	38.%	\$6,196.90
DNIC-4PORT-SX	Dragon 4-PORT, FIBER NIC	\$4,995.00	38.%	\$3,096.90
DNIC-4PORT-TX	Dragon 4-PORT, TRIPLE SPD, CU NIC	\$1,395.00	38.%	\$864.90
DNICFO-2X10G-SR	Dragon 2-PORT, 10GIG, FAIL OPEN, FIBER NIC	\$13,995.00	38.%	\$8,676.90
DNICFO-4PORT-SX	Dragon 4-PORT, FAIL-OPEN FIBER NIC	\$8,495.00	38.%	\$5,266.90
DNICFO-4PORT-TX	Dragon 4-PORT, FAIL-OPEN CU NIC	\$2,995.00	38.%	\$1,856.90
DNIC-HS2X10G-S	HIGH PERFORMANCE NIC FOR DRAGON MULTI-GIG SENSORS - 2X10G SR	\$26,995.00	38.%	\$16,736.90
DNIC-HS4PORT-SX	HIGH PERFORMANCE NIC FOR DRAGON MULTI-GIG SENSOR - 4x1G FIBER	\$16,995.00	38.%	\$10,536.90
DNIC-HS4PORT-TX	HIGH PERFORMANCE NIC FOR DRAGON MULTI-GIG SENSORS - 4x1G COPPER	\$15,995.00	38.%	\$9,916.90
DNIDS-V-100	Network IDS software, 100 Mbps limit	\$3,995.00	38.%	\$2,476.90
DNIDS-V-1000	Network IDS software, 1 Gbps limit	\$22,995.00	38.%	\$14,256.90
DNIDS-V-250	Network IDS software, 250 Mbps limit	\$6,995.00	38.%	\$4,336.90
DNIDS-V-500	Network IDS software, 500 Mbps limit	\$14,995.00	38.%	\$9,296.90
DNIPS-A1-GR	Inline IPS/IDS appliance, 1 Gbps - HW only replacement for existing customers	\$15,995.00	38.%	\$9,916.90
DNIPS-A1-MG	Inline IPS/IDS appliance, 6 Gbps (requires NIC sold separately)	\$104,995.00	38.%	\$65,096.90
DNIPS-A1-MGR	Inline IPS/IDS appliance, 6 Gbps - HW only replacement for existing customers	\$29,995.00	38.%	\$18,596.90

Intrusion Defense ~ Third Party

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
DLX100-200KF-UP	LX UPGRADE FROM 100K TO 200K FLOWS	\$65,435.00	38.%	\$40,569.70
DLX1-2.5KE-UP	LX UPGRADE TO 2500 EPS	\$34,385.00	38.%	\$21,318.70
DLX1-5KE-UP	LX UPGRADE TO 5000 EPS	\$78,085.00	38.%	\$48,412.70
DLX2.5-5KE-UP	LX UPGRADE FROM 2500 TO 5000 EPS	\$43,585.00	38.%	\$27,022.70
DLX25-100KF-UP	LX UPGRADE TO 100K FLOWS	\$52,785.00	38.%	\$32,726.70
DLX25-200KF-UP	LX UPGRADE TO 200K FLOWS	\$91,885.00	38.%	\$56,968.70
DLX25-50KF-UP	LX UPGRADE TO 50K FLOWS	\$25,185.00	38.%	\$15,614.70
DLX50-100KF-UP	LX UPGRADE FROM 50K TO 100K FLOWS	\$38,985.00	38.%	\$24,170.70
DLX50-200KF-UP	LX UPGRADE FROM 50K TO 200K FLOWS	\$79,235.00	38.%	\$49,125.70
DSEVPFAPS-UP	SIEM FLOW UPG FOR DSIMBA7-EVP-FAP APPL	\$26,495.00	38.%	\$16,426.90
DSEVPS7-UP	DSCC EVENT COUNT UPGRADE FOR DSIMBA7-EVP	\$57,495.00	38.%	\$35,646.90

DSFAP-100K-UP	100K FLOW UPGRADE FOR DSIM-FAP100K	\$59,685.00	38.%	\$37,004.70
DSFAPS7-UP	ADD. FLOW LIC. FOR DSIMBA7-FAP	\$108,495.00	38.%	\$67,266.90
DSIM-APPL-R1	REPLACEMENT APPLIANCE FOR SIEM - CLASS 1	\$13,490.00	38.%	\$8,363.80
DSIM-APPL-R2	REPLACEMENT APPLIANCE FOR SIEM - CLASS 2	\$11,490.00	38.%	\$7,123.80
DSIMBA7-CON	SIEM (DSIMBA7-LU) CONSOLE MGR	\$45,995.00	38.%	\$28,516.90
DSIMBA7-CON-HA	HIGH AVAILABILITY FOR SIEM CONSOLE MGR	\$30,995.00	38.%	\$19,216.90
DSIMBA7-DEV	PER DEVICE OVER 750 FOR DSCC	\$125.00	38.%	\$77.50
DSIMBA7-DEV-10K	SIEM (DSCC) ADDITIONAL 10K LOG SOURCES	\$172,500.00	38.%	\$106,950.00
DSIMBA7-DEV-1K	SIEM (DSCC) ADDITIONAL 1K LOG SOURCES	\$43,500.00	38.%	\$26,970.00
DSIMBA7-DEV-50	SIEM (DSCC) ADDITIONAL 50 LOG SOURCES	\$4,250.00	38.%	\$2,635.00
DSIMBA7-DEV-500	SIEM (DSCC) ADDITIONAL 500 LOG SOURCES	\$29,000.00	38.%	\$17,980.00
DSIMBA7-DEV-5K	SIEM (DSCC) ADDITIONAL 5KLOG SOURCES	\$144,000.00	38.%	\$89,280.00
DSIMBA7-EVP	DSCC EVENT PROCESSOR	\$124,995.00	38.%	\$77,496.90
DSIMBA7-EVP-FAP	SIEM EVENT/FLOW PROCESSOR APPLIANCE	\$49,995.00	38.%	\$30,996.90
DSIMBA7-EVP-HA	SIEM HIGH AVAILABILITY FOR DSIMBA7-EVP	\$38,495.00	38.%	\$23,866.90
DSIMBA7-FAP	DSCC FLOW PROCESSOR	\$127,995.00	38.%	\$79,356.90
DSIMBA7-FAP-HA	SIEM HIGH AVAILABILITY FOR DSIMBA7-FAP	\$38,495.00	38.%	\$23,866.90
DSIMBA7-GB	ALL-IN-ONE SIEM APPLIANCE (200 EPS)	\$22,495.00	38.%	\$13,946.90
DSIMBA7-GB-HA	ALL-IN-ONE GB - HIGH AVAILABILITY	\$13,495.00	38.%	\$8,366.90
DSIMBA7-LU	DSCC LARGE ENTERPRISE SCALABLE BASE	\$132,995.00	38.%	\$82,456.90
DSIMBA7-LU-HA	SIEM HIGH AVAILABILITY FOR DSIMBA7-LU	\$33,995.00	38.%	\$21,076.90
DSIMBA7-LX	All-in-One SIEM Appliance and License:Flows/Minute=25,000 (50,000 NetFlows),	\$55,495.00	38.%	\$34,406.90
DSIMBA7-LX-HA	All-in-One Appliance with DSIMBA7-LX license - High Availability	\$32,495.00	38.%	\$20,146.90
DSIMBA7-SE	DSCC WITH INTEGRATED FLOW SENSOR	\$44,995.00	38.%	\$27,896.90
DSIMBA7-SE-HA	SIEM HIGH AVAILABILITY FOR DSIMBA7-SE	\$28,995.00	38.%	\$17,976.90
DSIMBS7-VFLOW	SIEM VFLOW COLLECTOR FOR VMWARE ESX-ESXI	\$2,995.00	38.%	\$1,856.90
DSIM-EVP2500	Event Processor Appliance Requires Distributed Console to be purchased first. Includes	\$68,495.00	38.%	\$42,466.90
DSIM-EVP2500-HA	EVP APPLIANCE - HIGH AVAILABILITY	\$41,495.00	38.%	\$25,726.90
DSIM-FAP100K	FLOW PROCESSOR APPLIANCE (100K FPM)	\$68,495.00	38.%	\$42,466.90
DSIM-FAP100K-HA	FAP APPLIANCE - HIGH AVAILABILITY	\$41,495.00	38.%	\$25,726.90
DSLUS7-UP	ADD. FLOW AND EVENT LIC. FOR DSIMBA7-LU	\$79,995.00	38.%	\$49,596.90
DSNBA7-10GLR	BEHAVIORAL FLOW SENSOR APPL 10GBASE-LR	\$61,995.00	38.%	\$38,436.90
DSNBA7-10GLR-HA	SIEM HIGH AVAILABILITY FOR DSNBA7-10GLR	\$49,495.00	38.%	\$30,686.90
DSNBA7-10GSR	SIEM BEHAVIORAL FLOW SENSOR APPL 10GBASE-SR	\$59,995.00	38.%	\$37,196.90
DSNBA7-10GSR-HA	SIEM HIGH AVAILABILITY FOR DSNBA7-10GSR	\$49,495.00	38.%	\$30,686.90
DSNBA7-1G-SX	BEHAVIORAL FLOW SENSOR APPLIANCE 1G-SX	\$45,995.00	38.%	\$28,516.90
DSNBA7-1G-SX-HA	SIEM HIGH AVAILABILITY FOR DSNBA7-1G-SX	\$30,995.00	38.%	\$19,216.90
DSNBA7-1G-TX	BEHAVIORAL FLOW SENSOR APPLIANCE 1G-TX	\$40,995.00	38.%	\$25,416.90
DSNBA7-1G-TX-HA	SIEM HIGH AVAILABILITY FOR DSNBA7-1G-TX	\$19,995.00	38.%	\$12,396.90
DSNBA7-250-SX	BEHAVIORAL FLOW SENSOR APPLIANCE 250-SX	\$22,995.00	38.%	\$14,256.90



DSNBA7-250SX-HA	SIEM HIGH AVAILABILITY FOR DSNBA7-250-SX	\$14,995.00	38.%	\$9,296.90
DSNBA7-250-TX	BEHAVIORAL FLOW SENSOR APPLIANCE 250-TX	\$20,995.00	38.%	\$13,016.90
DSNBA7-250TX-HA	SIEM HIGH AVAILABILITY FOR DSNBA7-250-TX	\$11,995.00	38.%	\$7,436.90
DSNBA7-50TX-HA	SIEM HIGH AVAILABILITY FOR DSNBA7-50-TX	\$6,195.00	38.%	\$3,840.90
DSES7-UP	SW LICENSE UPGRADE FOR DSIMBA7-S	\$22,995.00	38.%	\$14,256.90
DVEVP-1KE-UP	UPGRADE VIRTUAL EVP TO 1K EPS -ADDS 500EPS TO DVSIEM-EVP + DVEVP-	\$14,400.00	38.%	\$8,928.00
DVEVP-200E-UP	UPGRADE VIRTUAL EVP TO 200 EPS - ADDS 100 EPS to DVSIEM-EVP	\$4,800.00	38.%	\$2,976.00
DVEVP-500E-UP	UPGRADE VIRTUAL EVP TO 500EPS - ADDS 300EPS TO DVSIEM-EVP + DVEVP-	\$9,600.00	38.%	\$5,952.00
DVFAP-25KF-UP	UPGRADE VIRTUAL FAP TO 25K FLOWS - ADDS 10K FLOWS TO DVSIEM-FAP	\$4,800.00	38.%	\$2,976.00
DVFAP-50KF-UP	UPGRADE VIRTUAL FAP TO 50K FLOWS - ADDS 25K FLOW TO DVSIEM-FAP +	\$16,800.00	38.%	\$10,416.00
DVSIEM	SIEM VIRTUAL APPLIANCE - ALL-IN-ONE 100EPS / 15K FLOWS	\$12,000.00	38.%	\$7,440.00
DVSIEM-1KE-UP	UPGRADE VIRTUAL SIEM TO 1000EPS - ADDS 500EPS TO DVSIEM+200E-	\$16,800.00	38.%	\$10,416.00
DVSIEM-200E-UP	ADDS 100 EPS TO DVSIEM (VIRTUAL ALL-IN-ONE)	\$7,200.00	38.%	\$4,464.00
DVSIEM-25KF-UP	UPGRADE VIRTUAL SIEM TO 25K FLOWS - ADDS 10K FLOWS TO DVSIEM	\$7,200.00	38.%	\$4,464.00
DVSIEM-500E-UP	UPGRADE VIRTUAL SIEM TO 500 EPS - ADDS 300 EPS TO DVSIEM + 100E-UP	\$10,800.00	38.%	\$6,696.00
DVSIEM-50KF-UP	UPGRADE VIRTUAL SIEM TO 50K FLOWS - ADDS 25K FLOWS TO DVSIEM +	\$21,600.00	38.%	\$13,392.00
DVSIEM-CON	SIEM VIRTUAL APPLIANCE - CONSOLE	\$10,800.00	38.%	\$6,696.00
DVSIEM-EVP	VIRTUAL SIEM APPLIANCE - EVP 100EPS	\$8,400.00	38.%	\$5,208.00
DVSIEM-FAP	VIRTUAL SIEM APPLIANCE - FLOW PROCESSOR (FAP) 15K FLOWS	\$8,400.00	38.%	\$5,208.00

Services ~ Prof. Service

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
EC-ENS-SHARED	Enhanced Technical Assistance - Team Access	\$55,000.00	0.0%	\$55,000.00
EC-ENS-TECH	Enhanced Technical Assistance - Assigned Specialist	\$80,000.00	0.0%	\$80,000.00
EC-OPA-1Y	On-Site Engineering - One Year	\$225,000.00	0.0%	\$225,000.00
PS-DCM-BASICREMOTE	DATA CENTER MANAGER REMOTE INSTALLATION	\$1,250.00	0.0%	\$1,250.00
PS-DCM-ESU	DATA CENTER MANAGER ON-SITE INSTALLATION	\$11,875.00	0.0%	\$11,875.00
PS-ESU-1	ENTERASYS SERVICE UNITS, SINGLE	\$2,500.00	0.0%	\$2,500.00
PS-ESU-10	ENTERASYS SERVICE UNITS, 10-PACK	\$22,000.00	0.0%	\$22,000.00
PS-ESU-20	ENTERASYS SERVICE UNITS, 20-PACK	\$40,000.00	0.0%	\$40,000.00



PS-ESU-5	ENTERASYS SERVICE UNITS, 5-PACK	\$11,875.00	0.0%	\$11,875.00
PS-EXP820-001	Travel and Expenses HW. Custom Quote	\$1.00	0.0%	\$1.00
PS-MOBILEIAM	Enterasys PS Mobile IAM Installation Service for up to 3,000 devices	\$22,000.00	0.0%	\$22,000.00
PS-OF-CONNECT-ESU	ONSITE INSTALLATION OF ONEFABRIC CONNECT	\$11,875.00	0.0%	\$11,875.00
PS-OHE810-001	On-Site FE, Non Contract Customer, 8am-5pm, M-F. Price calculated on an hourly basis.	\$250.00	0.0%	\$250.00
PS-OHE811-001	On-Site FE, Non Contract Customer, 5pm-8am, any day including Holidays. Price calculated on an hourly basis.	\$315.00	0.0%	\$315.00

Cables/Connectivity ~ Cables/Connectivity

PART	DESCRIPTION	LIST	DISCOUNT	PRICE
5601013-U2	Power Cord: USA,CORD,NEMA 6-15,C13	\$25.00	5.0%	\$23.75
5601313-J	Power Cord: JUMPER,CORD,C14,C13	\$25.00	5.0%	\$23.75
5602019-J	Power Cord: CORD, JUMPER, C19, C20	\$50.00	5.0%	\$47.50
5602019-US2	Power Cord: USA,CORD,NEMA 6-20,C19,SHLD	\$60.00	5.0%	\$57.00
5602019-US2L6	Power Cord: TWISTLOCK NEMA L615 US 220VAC	\$55.00	5.0%	\$52.25
5602019-US2L620	Power Cord: TWISTLOCK NEMA L6-20 US 220VAC	\$60.00	5.0%	\$57.00
9372065	ETHERNET CONSOLE KIT	\$24.95	5.0%	\$23.70
9380010-3M	Patch cable, LC to LC duplex, OM3 Multimode Fiber, 3m	\$150.00	5.0%	\$142.50
9380011-3M	Patch cable, ST to LC duplex, OM3 multimode fiber, 3m	\$150.00	5.0%	\$142.50
9380012-3M	Patch cable, SC to LC duplex, OM3 multimode fiber, 3m	\$150.00	5.0%	\$142.50
9380014-5M	MPO 8 parallel fiber connector to 4 x LC duplex connectors, OM3 multi-mode fiber	\$1,295.00	5.0%	\$1,230.25
9380527-3M	CBL ASSY, LC TO SC DPLX, MM FIBER, 3M	\$150.00	5.0%	\$142.50
9380528-3M	CBL ASSY, LC DPLX TO ST, MM FIBER, 3M	\$150.00	5.0%	\$142.50
9380529-3M	CBL ASSY, LC TO LC DPLX, MM FIBER, 3M	\$150.00	5.0%	\$142.50
9380530-3M	CBL ASSY, LC -SC,DUPLEX, SM FIBER, 3M	\$150.00	5.0%	\$142.50
9380531-3M	CBL ASSY, LC DUPLEX -ST, SM FIBER, 3M	\$150.00	5.0%	\$142.50
9380532-3M	CBL ASSY, LC to LC Duplex, SM Fiber, 3M	\$150.00	5.0%	\$142.50

Product	SupportNet Part	List Price	Contract Price	Discount	Description
MGBIC-LC07	ES-EW-GBIC-S03M	\$182.00	\$160.16	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-ER21-SFPP	ES-EW-GBIC-S04	\$221.00	\$194.48	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-ER23-SFPP	ES-EW-GBIC-S04	\$221.00	\$194.48	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-ER24-SFPP	ES-EW-GBIC-S04	\$221.00	\$194.48	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-ER29-SFPP	ES-EW-GBIC-S04	\$221.00	\$194.48	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-ER31-SFPP	ES-EW-GBIC-S04	\$221.00	\$194.48	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-ER33-SFPP	ES-EW-GBIC-S04	\$221.00	\$194.48	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GBASE-ER-XFP	ES-EW-GBIC-S05F	\$309.00	\$271.92	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GBASE-ZR-XFP	ES-EW-GBIC-S08F	\$564.00	\$496.32	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-C01-SFPP	ES-EW-GBIC-S855	\$9.00	\$7.92	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-C03-SFPP	ES-EW-GBIC-S855	\$9.00	\$7.92	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-LW-SFPP	ES-EW-GBIC-S855	\$9.00	\$7.92	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
MGBIC-LC04	ES-EW-GBIC-S855	\$9.00	\$7.92	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-LW-XFP	ES-EW-GBIC-S865	\$13.00	\$11.44	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
MGBIC-02	ES-EW-GBIC-S865	\$13.00	\$11.44	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-LW-03	ES-EW-GBIC-S870	\$15.00	\$13.20	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
MGBIC-100BT	ES-EW-GBIC-S870	\$15.00	\$13.20	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
MGBIC-LC01	ES-EW-GBIC-S870	\$15.00	\$13.20	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-LW-10	ES-EW-GBIC-S885	\$21.00	\$18.48	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
MGBIC-LC03	ES-EW-GBIC-S890	\$24.00	\$21.12	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-C10-SFPP	ES-EW-GBIC-S895	\$26.00	\$22.88	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
10GB-LW-20	ES-EW-GBIC-S990	\$28.00	\$24.64	12.00%	Extended Warranty Next Business Day Shipment- Includes web support, 8x5 phone and NBD shipment advance replacement of parts.
08A-RPS-130P	ES-NBD-RMA-AA	\$135.00	\$118.80	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
71A-FAN	ES-NBD-RMA-AA	\$135.00	\$118.80	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
DSMEM-1300-256	ES-NBD-RMA-AA	\$135.00	\$118.80	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
S30122X8000-X27	ES-NBD-RMA-AA	\$135.00	\$118.80	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
S30122X8000-X32	ES-NBD-RMA-AA	\$135.00	\$118.80	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
SSA-FB-FAN	ES-NBD-RMA-AA	\$135.00	\$118.80	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
08A-RPS-150	ES-NBD-RMA-AB	\$200.00	\$176.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
C2RPS-PSM	ES-NBD-RMA-AB	\$200.00	\$176.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
DNIC-2PORT-TX	ES-NBD-RMA-AB	\$200.00	\$176.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
DR160HD	ES-NBD-RMA-AB	\$200.00	\$176.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
DSHSS7-WEBIPS	ES-NBD-RMA-AB	\$200.00	\$176.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
I3H-12TX	ES-NBD-RMA-AB	\$200.00	\$176.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
MGBIC-LC01	ES-NBD-RMA-AB	\$200.00	\$176.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
MGBIC-LC01-G	ES-NBD-RMA-AB	\$200.00	\$176.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
S30122X8000-X28	ES-NBD-RMA-AB	\$200.00	\$176.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
S30122X8000-X33	ES-NBD-RMA-AB	\$200.00	\$176.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery

Product	SupportNet Part	List Price	Contract Price	Discount	Description
X8-CS	ES-NBD-RMA-BO	\$17,400.00	\$15,312.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
X8-CS-DC	ES-NBD-RMA-BP	\$18,000.00	\$15,840.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
SK2008-0832	ES-NBD-RMA-BU	\$21,000.00	\$18,480.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
SK2009-0824	ES-NBD-RMA-BU	\$21,000.00	\$18,480.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
SK8008-1224	ES-NBD-RMA-BU	\$21,000.00	\$18,480.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
SK8009-1224	ES-NBD-RMA-BU	\$21,000.00	\$18,480.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
DNIPS-A1-MG	ES-NBD-RMA-BW	\$24,000.00	\$21,120.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
DSIM-EVP2500	ES-NBD-RMA-BW	\$24,000.00	\$21,120.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
DSIM-FAP100K	ES-NBD-RMA-BW	\$24,000.00	\$21,120.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
SL8013-1206-F8	ES-NBD-RMA-BW	\$24,000.00	\$21,120.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
X16-CS	ES-NBD-RMA-BW	\$24,000.00	\$21,120.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
X16-CS-DC	ES-NBD-RMA-BW	\$24,000.00	\$21,120.00	12.00%	NEXT BUSINESS DAY PER EVENT Includes non-contracted (per-event) advance replacement of a defective part for next business day delivery
DSHSS7-1-LIC	ES-SAS-S00	\$180.00	\$169.20	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
F31505-K43-B5	ES-SAS-S00	\$180.00	\$169.20	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NS- HWM2NMSCONV	ES-SAS-S00	\$180.00	\$169.20	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NS-SU-10	ES-SAS-S00	\$180.00	\$169.20	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NS-USER	ES-SAS-S00	\$180.00	\$169.20	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS-HGREPORT- V2	ES-SAS-S00	\$180.00	\$169.20	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS-HWM-V2	ES-SAS-S00	\$180.00	\$169.20	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
F31505-K43-B3	ES-SAS-S00C	\$206.00	\$193.64	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS-APCAP-25	ES-SAS-S00C	\$206.00	\$193.64	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS-RADAR-25	ES-SAS-S00C	\$206.00	\$193.64	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
XSR-3020-FW	ES-SAS-S00C	\$206.00	\$193.64	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
XSR-3XXX-FW	ES-SAS-S00J	\$257.00	\$241.58	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NS-WAS- CAPUP10	ES-SAS-S00M	\$283.00	\$266.02	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NMS-BASE-10	ES-SAS-S00P	\$309.00	\$290.46	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NS-WB-10	ES-SAS-S01	\$360.00	\$338.40	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS- C20XCAPUP16	ES-SAS-S01	\$360.00	\$338.40	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS-CTLCAPUP25	ES-SAS-S01	\$360.00	\$338.40	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS-V2110-8-IL	ES-SAS-S01	\$360.00	\$338.40	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS-V2110-8-JP	ES-SAS-S01	\$360.00	\$338.40	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS-V2110-8-NAM	ES-SAS-S01	\$360.00	\$338.40	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS-V2110-8-ROW	ES-SAS-S01	\$360.00	\$338.40	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS-V2110-9-IL	ES-SAS-S01	\$360.00	\$338.40	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
WS-V2110-9-JP	ES-SAS-S01	\$360.00	\$338.40	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
F31505-K102-A24	ES-SAS-S01F	\$422.00	\$396.68	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
F31505-K102-A4	ES-SAS-S01F	\$422.00	\$396.68	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NSA-RSM-10D	ES-SAS-S01F	\$422.00	\$396.68	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NMS-B-25-UG	ES-SAS-S01J	\$459.00	\$431.46	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
XSR-3020-VPN	ES-SAS-S01J	\$459.00	\$431.46	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NMS-10-UG	ES-SAS-S01P	\$533.00	\$501.02	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
DSEMS7-SE	ES-SAS-S02	\$570.00	\$535.80	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
DSIMBS7-VFLOW	ES-SAS-S02	\$570.00	\$535.80	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NS-CON-50	ES-SAS-S02	\$570.00	\$535.80	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NS- HG2WAS4CONV	ES-SAS-S02	\$570.00	\$535.80	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
NS-WM-CAPUP50	ES-SAS-S02	\$570.00	\$535.80	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.
XSR-3020-VPN- FW	ES-SAS-S02	\$570.00	\$535.80	6.00%	SupportNet Software Application Service - Includes web support, 24x7 phone support, major/minor/maintenance updates, and upgrades.

Product	SupportNet Part	List Price	Contract Price	Discount	Description
SOGK2218-0212	ES-SN-TS-S04C	\$382.00	\$336.16	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
1G582-09	ES-SN-TS-S04F	\$410.00	\$360.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
1G587-09	ES-SN-TS-S04F	\$410.00	\$360.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
C2G170-24	ES-SN-TS-S04F	\$410.00	\$360.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
71G21K2L2-24P24	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
71G21K2L2-48P	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
7S-C20N	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
C3G124-48P	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
C3G124-48P-G	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
C3K122-24P-10G	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
DNIC-2X10G-SR	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
DNICFO-4PORT-TX	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
DRFONIC-SX-S	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
MUX-CWDM-08	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S3-CHASSIS	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S3-CHASSIS-A	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
WS-C20	ES-SN-TS-S05	\$441.00	\$388.08	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S30807U6646X100	ES-SN-TS-S05F	\$504.00	\$443.52	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
2G4082-25	ES-SN-TS-S06	\$539.00	\$474.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
C2K122-24-G	ES-SN-TS-S06	\$539.00	\$474.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
C3K122-24P-G	ES-SN-TS-S06	\$539.00	\$474.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
C3K172-24-G	ES-SN-TS-S06	\$539.00	\$474.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
DNICFO-2PORT-SX	ES-SN-TS-S06	\$539.00	\$474.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
DSIPS7-GE250-TX	ES-SN-TS-S06	\$539.00	\$474.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
G3G124-96P-G	ES-SN-TS-S06	\$539.00	\$474.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
WS-C25	ES-SN-TS-S06	\$539.00	\$474.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
WS-CRBT-8110	ES-SN-TS-S06	\$539.00	\$474.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
XSR-3250	ES-SN-TS-S06	\$539.00	\$474.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
KK2008-0204-F1	ES-SN-TS-S06M	\$588.00	\$517.44	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
DNIC-4PORT-SX	ES-SN-TS-S07	\$637.00	\$560.56	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
KK2008-0204-F2	ES-SN-TS-S07	\$637.00	\$560.56	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S3-CHASSIS-POE4	ES-SN-TS-S07	\$637.00	\$560.56	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S3-CHASSIS-POEA	ES-SN-TS-S07	\$637.00	\$560.56	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S4-CHASSIS	ES-SN-TS-S07	\$637.00	\$560.56	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SNS-PCC-WBA	ES-SN-TS-S07	\$637.00	\$560.56	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
KK2008-0204-F1G	ES-SN-TS-S07C	\$686.00	\$603.68	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
C2K122-24	ES-SN-TS-S07F	\$742.00	\$652.96	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
KK2008-0204-F2G	ES-SN-TS-S07F	\$742.00	\$652.96	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
2G4072-52	ES-SN-TS-S08	\$802.00	\$705.76	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
2G4082-25-SYS	ES-SN-TS-S08	\$802.00	\$705.76	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
2G4082-25-SYS-U	ES-SN-TS-S08	\$802.00	\$705.76	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
40GB-LR4-QSFP	ES-SN-TS-S08	\$802.00	\$705.76	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
40GB-LR4-QSFP-G	ES-SN-TS-S08	\$802.00	\$705.76	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
7C111	ES-SN-TS-S08	\$802.00	\$705.76	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
DSEMS7-LU-UG	ES-SN-TS-S08	\$802.00	\$705.76	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
DSIPS7-GE250-SX	ES-SN-TS-S08	\$802.00	\$705.76	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SSA-T4068-0252	ES-SN-TS-S08	\$802.00	\$705.76	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
ST4106-0248	ES-SN-TS-S08	\$802.00	\$705.76	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
WS-CRBT-8210	ES-SN-TS-S08	\$802.00	\$705.76	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
10GB-ZR-SFPP	ES-SN-TS-S08C	\$861.00	\$757.68	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
CHC205-CTL	ES-SN-TS-S08F	\$921.00	\$810.48	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades

Product	SupportNet Part	List Price	Contract Price	Discount	Description
ST1206-0848-F6	ES-SN-TS-S12	\$1,831.00	\$1,611.28	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
ST5206-0848-F6	ES-SN-TS-S12	\$1,831.00	\$1,611.28	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
ST8206-0848-F8	ES-SN-TS-S12	\$1,831.00	\$1,611.28	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
WS-C5210 DNIC-HS4PORT- TX	ES-SN-TS-S12C	\$1,985.00	\$1,746.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
CH-C2400C-CTL DNIC-HS4PORT- SX	ES-SN-TS-S12F	\$2,160.00	\$1,900.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
IA-A-20	ES-SN-TS-S12F	\$2,160.00	\$1,900.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S1-S150-10G-BUN	ES-SN-TS-S12F	\$2,160.00	\$1,900.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
WS-C2400	ES-SN-TS-S12F	\$2,160.00	\$1,900.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
IA-A-300	ES-SN-TS-S12J	\$2,384.00	\$2,097.92	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
DILMA-UPG	ES-SN-TS-S13	\$2,608.00	\$2,295.04	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
DSESE7-UP	ES-SN-TS-S13	\$2,608.00	\$2,295.04	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
N3-SYSTEM	ES-SN-TS-S13	\$2,608.00	\$2,295.04	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
N3-SYSTEM-R	ES-SN-TS-S13	\$2,608.00	\$2,295.04	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S3-108SFP-BUN	ES-SN-TS-S13	\$2,608.00	\$2,295.04	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SK1008-0816	ES-SN-TS-S13	\$2,608.00	\$2,295.04	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SK2008-0832	ES-SN-TS-S13	\$2,608.00	\$2,295.04	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SK2009-0824	ES-SN-TS-S13	\$2,608.00	\$2,295.04	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SK8008-1224	ES-SN-TS-S13	\$2,608.00	\$2,295.04	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SK8009-1224	ES-SN-TS-S13	\$2,608.00	\$2,295.04	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
WS-C5110-2-SR	ES-SN-TS-S13	\$2,608.00	\$2,295.04	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SK8008-1224-F8	ES-SN-TS-S13C	\$2,835.00	\$2,494.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SK8009-1224-F8	ES-SN-TS-S13C	\$2,835.00	\$2,494.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SL8013-1206	ES-SN-TS-S13C	\$2,835.00	\$2,494.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SL8013-1206-F8	ES-SN-TS-S13F	\$3,073.00	\$2,704.24	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
WS-C5110-SR	ES-SN-TS-S13F	\$3,073.00	\$2,704.24	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
DNIC-HS2X10G-S	ES-SN-TS-S14	\$3,318.00	\$2,919.84	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
N5-SYSTEM	ES-SN-TS-S15	\$4,004.00	\$3,523.52	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
N5-SYSTEM-R	ES-SN-TS-S15	\$4,004.00	\$3,523.52	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
X4-C	ES-SN-TS-S15	\$4,004.00	\$3,523.52	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
X4-CS	ES-SN-TS-S15	\$4,004.00	\$3,523.52	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
X4-CS-DC	ES-SN-TS-S15	\$4,004.00	\$3,523.52	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
6C107	ES-SN-TS-S16	\$5,719.00	\$5,032.72	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
E7-SYSTEM	ES-SN-TS-S16	\$5,719.00	\$5,032.72	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
E7-SYSTEM-R	ES-SN-TS-S16	\$5,719.00	\$5,032.72	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
N7-SYSTEM	ES-SN-TS-S16	\$5,719.00	\$5,032.72	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
N7-SYSTEM-R	ES-SN-TS-S16	\$5,719.00	\$5,032.72	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S8-348TRPL-BUN	ES-SN-TS-S16C	\$6,290.00	\$5,535.20	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
X16-CS-DC	ES-SN-TS-S17	\$6,860.00	\$6,036.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
X8-C	ES-SN-TS-S17	\$6,860.00	\$6,036.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
X8-CS	ES-SN-TS-S17	\$6,860.00	\$6,036.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
X8-CS-DC	ES-SN-TS-S17	\$6,860.00	\$6,036.80	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S4-64SFPP-BUN	ES-SN-TS-S17J	\$8,890.00	\$7,823.20	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
X16-C	ES-SN-TS-S18	\$10,290.00	\$9,055.20	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
X16-CS	ES-SN-TS-S18	\$10,290.00	\$9,055.20	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S6-96SFPP-BUN	ES-SN-TS-S20	\$13,370.00	\$11,765.60	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
08G20G2-08	ES-SN-TS-S855	\$14.00	\$12.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
08H20G4-24	ES-SN-TS-S855	\$14.00	\$12.32	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
08G20G4-24	ES-SN-TS-S860	\$18.00	\$15.84	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
A4H124-24	ES-SN-TS-S860	\$18.00	\$15.84	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
BL-69551ENT	ES-SN-TS-S860	\$18.00	\$15.84	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
WS-AP2605	ES-SN-TS-S860	\$18.00	\$15.84	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
WS-AP2610	ES-SN-TS-S860	\$18.00	\$15.84	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades

Product	SupportNet Part	List Price	Contract Price	Discount	Description
S30122-X8010-X2	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S6-FAN	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S-AC-PS	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S-AC-PS-15A	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S-AC-PS-G	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S-DC-PS	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S-EOS-L3-S130	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S-EOS-L3-S150	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S-EOS-PPC	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S-EOS-VSB	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S-FAN	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SOV3008-0404	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SOV3208-0202	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
S-POE-PS	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SSA-AC-PS-1000G	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SSA-AC-PS-1000W	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SSA-AC-PS-625W	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SSA-EOS-2XUSER	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades
SSA-EOS-VSB	ES-SN-TS-SNC	\$0.01	\$0.01	12.00%	SupportNet Technical Support - Includes web support, 24x7 phone, firmware updates/upgrades

