

WSCA Price Book MPA # ADSPO11-00000411-7, A6 *

Effective 03/09/15

* This constitutes contract pricing excluding any state specific fees



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All products offered for this category of equipment shall meet or exceed the	2
listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
Maintenance	Included in Rental Price

Postage Meter Rentals			Monthly	Quarterly	
Meter	Description	MSRP/Q	WSCA/NASPO	WSCA/NASPO	discount%
K7M0	Mail Station	\$77.00	\$18.00	\$54.00	30%
PR00-LOW	DM125 meter	\$141.00	\$33.00	\$99.00	30%
PR00-HIGH	DM225 meter	\$218.00	\$35.00	\$105.00	52%
G900-LOW	DM300 meter	\$222.00	\$40.00	\$120.00	46%
G900-MID	DM400 meter	\$264.00	\$45.00	\$135.00	49%
G900-HIGH	DM475 meter	\$286.00	\$50.00	\$150.00	48%
1M00-LOW	DM500-DM575 meter	\$287.00	\$67.00	\$201.00	30%
1M00-HIGH	DM825-DM1100 meter	\$315.00	\$74.00	\$222.00	30%
1W00-LOW	CONNECT+ 1000/2000 meter	\$243.00	\$57.00	\$171.00	30%
1W00-HIGH	CONNECT+ 3000 meter	\$298.00	\$70.00	\$210.00	30%

no new sales permitted no new sales permitted

Purchase Power			Monthly Contract	Quarterly	
*prices are in addition to meter rental price		MSRP/M	Price	Contract Price	discount%
K7M0	Mail Station	\$7.00	\$7.00	\$21.00	0%
PR00-LOW	DM125 meter	\$7.00	\$7.00	\$21.00	0%
PR00-HIGH	DM225 meter	\$7.00	\$7.00	\$21.00	0%
G900-LOW	DM300 meter	\$7.00	\$7.00	\$21.00	0%
G900-MID	DM400 meter	\$7.00	\$7.00	\$21.00	0%
G900-HIGH	DM475 meter	\$7.00	\$7.00	\$21.00	0%
1M00-LOW	DM500-DM875 meter	\$15.00	\$15.00	\$45.00	0%
1M00-HIGH	DM900-DM1100 meter	\$15.00	\$15.00	\$45.00	0%
1W00-LOW	CONNECT+ 1000/2000 meter	\$15.00	\$15.00	\$45.00	0%
1W00-HIGH	CONNECT+ 3000 meter	\$15.00	\$15.00	\$45.00	0%

Confirmation Services Subscription			Monthly Contract	Quarterly	
*prices are in addition to meter rental price		MSRP/M	Price	Contract Price	discount%
7PR0-LOW	confirmation services for DM125 meter	\$7.00	\$7.00	\$21.00	0%
7PR0-HIGH	confirmation services for DM225 meter	\$7.00	\$7.00	\$21.00	0%
G9SS-LOW	confirmation services for DM300 meter	\$7.00	\$7.00	\$21.00	0%
G9SS-MID	confirmation services for DM400 meter	\$7.00	\$7.00	\$21.00	0%
G9SS-HIGH	confirmation services for DM475 meter	\$7.00	\$7.00	\$21.00	0%
1D00-LOW	confirmation services DM500-DM875 meter	\$17.00	\$17.00	\$51.00	0%
1D00-HIGH	confirmation services DM900-DM1100 meter	\$17.00	\$17.00	\$51.00	0%
M9SS-LOW	confirmation services for CONNECT+ 1000/2000 meter	\$17.00	\$17.00	\$51.00	0%
M9SS-HIGH	confirmation services for CONNECT+ 3000 meter	\$17.00	\$17.00	\$51.00	0%

Postage Meter Rental	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
Maintenance	Included in Rental Price

Electronic Return Receipt Subscription *prices are in addition to meter rental price		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
G9SS-LOW	electronic return receipt for DM300 meter	\$21.00	\$21.00	\$63.00	0%
G9SS-MID	electronic return receipt for DM400 meter	\$21.00	\$21.00	\$63.00	0%
G9SS-HIGH	electronic return receipt for DM475 meter	\$21.00	\$21.00	\$63.00	0%
1D00-LOW	electronic return receipt DM500-DM875 meter	\$25.00	\$25.00	\$75.00	0%
1D00-HIGH	electronic return receipt DM900-DM1100 meter	\$45.00	\$45.00	\$135.00	0%
M9SS-LOW	electronic return receipt for CONNECT+ 1000/2000 meter	\$25.00	\$25.00	\$75.00	0%
M9SS-HIGH	electronic return receipt for CONNECT+ 3000 meter	\$25.00	\$25.00	\$75.00	0%

Inview Accounting Subscription			Monthly Contract	Quarterly	
*prices are in addition to meter rental price	MSRP/M	Price	Contract Price	discount%	
In a se				010.00	
	INVIEW TMR - SINGLE METER	\$4.00	\$4.00	\$12.00	0%
	INVIEW TMR - UP TO 2 METERS	\$7.00	\$7.00	\$21.00	0%
NVMC	INVIEW TMR - UP TO 5 METERS	\$15.00	\$15.00	\$45.00	0%
NVMD	INVIEW TMR - UP TO 20 METERS	\$50.00	\$50.00	\$150.00	0%
NVME	INVIEW TMR - UP TO 50 METERS	\$100.00	\$100.00	\$300.00	0%
NVMF	INVIEW TMR - UP TO 100 METERS	\$150.00	\$150.00	\$450.00	0%
NVMG	INVIEW TMR - UNLIMITED METERS	\$250.00	\$250.00	\$750.00	0%

			Monthly Contract	Quarterly	
PB SmartPostage Subscription		MSRP/M	Price	Contract Price	discount%
<u></u>					
PTF1	PB SmartPostage - Single Location	\$15.00	\$15.00	\$45.00	0%
PTF2	PB SmartPostage - Single Location with 5lb scale	\$17.00	\$17.00	\$51.00	0%
PTEB	PB SmartPostage - Enterprise (price per location)	\$25.00	\$25.00	\$75.00	0%
PTEC	PB SmartPostage - Enterprise with 5lb scale (price per location)	\$25.00	\$25.00	\$75.00	0%

Mailing Systems, Ultra Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
K7CF	Accessories	pbWebConnect Upgrade Kit	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
K7LM	Accessories	pbWebConnect Setup Kit	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
K7MC	Accessories	Meter Connection Kit	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M0L2	Base System	Mailstation 2 with 2lb scale	\$445.00	45%	\$245.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M0L5	Base System	Mailstation 2 with 5lb scale	\$495.00	45%	\$273.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Mailing Systems, Low-Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

				% OFF		1		I% OFF	1			% OFF	
DOM	0-4	Description	F	,		MODD MAINTENACE	Annual Maintenance Years 2-5	MSRP	M =41-1 C1 A	MCDD CMA	Annual SMA Years 2-5		Monthly SMA
PCN 1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
			\$325.00	40%					N/A N/A		N/A N/A		N/A
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software			\$196.00		N/A	N/A		N/A		N/A	N/A
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	\$1,495.00	40%	\$897.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA4	Accounting Options	Budget Manager: Dept Acct	\$2,495.00	40%	\$1,497.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA5	Accounting Options	Budget Manager: Cost Mgmnt	\$2,995.00	40%	\$1,797.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA7	Accounting Options	Intelliview Subscription	\$395.00	40%	\$237.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAB	Accounting Options	Dept Accounting Enabler	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAC	Accounting Options	Accounting (10 Dept) Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAD	Accounting Options	Accounting (50 Dept) Software	\$325.00	45%	\$178.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAE	Accounting Options	Accounting (50 Dept) Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF	Accounting Options	No Accounting Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBL	Accounting Options	INVIEW 50 Dept Accounting	\$325.00	45%	\$178.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBM	Accounting Options	INVIEW 100 Dept Accounting	\$595.00	45%	\$328.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBN	Accounting Options	INVIEW 300 Dept Accounting	\$995.00	45%	\$548.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FM2	Weighing Options	Disable Manual Weight Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FS2	accessories	SPEC CONFIRMATION SVC	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FS4	Conf Services	USPS Special Services Software (DM100/DM200L)	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXR	Software Feature	Funds Management Meter Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FZ0	Weighing Options	Differential Weighing	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FZ9	Performance	DM400c 120lpm Performance Upgrade	\$1,995.00	70%	\$590.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9DD	accessories	CONF SVC WELCOME KIT	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9DS	accessories	Mail Machine Tune Up	\$395.00	45%	\$217.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9SN	Base System	DM200 Self Installation Kit	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J724	accessories	Image Alert Scanner	\$2,995.00	45%	\$1.647.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
P7M1	accessories	MOISTENER	\$350.00	45%	\$192.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRM1	accessories	Moistener for DM125	\$350.00	45%	\$192.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBLJ	Base System	DM200L Desktop Mailing System	\$920.00	45%	\$506.00	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
SBRP	Base System	DM125 Desktop Mailing System	\$75.00	45%	\$41.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBTA	Base System	DM400C Digital Meter System includes 1FY9 (70lpm)	\$2,995.00	45%	\$1.647.00	\$338.00	\$254.00	25%	\$22.00	N/A	N/A	N/A	N/A
SBYP	Base System	DM300C Digital Meter System	\$1,745.00	45%	\$960.00	\$166.00	\$254.00 \$125.00	25%	\$11.00	N/A	N/A	N/A	N/A
SPY8		Report Printer	\$1,745.00	45%	\$437.00	\$158.00	\$125.00	25%	\$10.00	N/A	N/A	N/A	N/A
	accessories	Green DM300C Digital Meter System Factory Certified	4.00.00		\$437.00	\$158.00 \$166.00	\$119.00 \$125.00	25%			N/A N/A		
SVBA	Base System		\$1,245.00	45%					\$11.00	N/A		N/A	N/A
SVBB	Base System	Green DM400C Digital Meter System Factory Certified includes 1FY9 (70lpm)	\$2,395.00	45%	\$1,317.00	\$338.00	\$254.00	25%	\$22.00	N/A	N/A	N/A	N/A
SVDF	Base System	DM225 Digital Mailing System	\$995.00	45%	\$547.00	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
T320	accessories	Non-Contact Programmable Wedge Scanner	\$1,495.00	45%	\$822.00	\$294.00	\$221.00	25%	\$19.00	N/A	N/A	N/A	N/A

Mailing Systems, Medium Volume	Offertory Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

1FOP Rai 1FOR Rai 1FA1 Acc 1FA2 Acc 1FA3 Acc 1FA4 Acc 1FA5 Acc 1FA6 Acc 1FAD Acc 1FAB Acc 1FAC Acc 1FAI Acc 1FAI Acc 1FAI Acc 1FAN Acc 1FXA Acc 1FXR Sol APA2 Acc APA3 Acc APA5 Acc APA7 Acc APA9 Acc APFA Gre APFC Op APFM Op APSA Pet APSB Pet APSC Pet	ates ates ates accounting Options	Description PDP Rates Module USPS Residual Postage Rates Basic Accounting (25 Dept) Software Enhanced Accounting (100 Dept) Software Enhanced Accounting (300 Dept) Software Budget Manager: Dept Acct Budget Manager: Cost Mgmnt Intelliview Subscription Dept Accounting Enabler Accounting (10 Dept) Software Accounting (50 Dept) Software No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	Equipment MSRP \$0.00 \$795.00 \$0.00 \$0.00 \$1,495.00 \$2,495.00 \$2,995.00 \$395.00 \$30.00 \$0.00 \$325.00	0%	\$0.00 \$515.00 \$0.00 \$196.00 \$897.00 \$1,497.00 \$1,797.00 \$237.00 \$0.00	MSRP MAINTENACE N/A N/A N/A N/A N/A N/A N/A N/	Annual Maintenance Years 2-5 N/A	% OFF MSRP N/A N/A N/A N/A N/A N/A N/A	Monthly SLA N/A N/A N/A N/A N/A N/A N/A N/A N/A N/	N/A N/A N/A N/A N/A	Annual SMA Years 2-5 N/A N/A N/A N/A N/A N/A N/A N/A N/A	% OFF MSRP N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A
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1FOR	ates counting Options decounting Options ates ates five attraction counting Options ates counting Options	USPS Residual Postage Rates Basic Accounting (25 Dept) Software Enhanced Accounting (100 Dept) Software Enhanced Accounting (300 Dept) Software Budget Manager: Dept Acct Budget Manager: Cost Mgmnt Intelliview Subscription Dept Accounting Enabler Accounting (10 Dept) Software Accounting (50 Dept) Software No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$795.00 \$0.00 \$325.00 \$1,495.00 \$2,495.00 \$395.00 \$0.00 \$325.00 \$0.00 \$325.00	35% 0% 40% 40% 40% 40% 40% 0%	\$515.00 \$0.00 \$196.00 \$897.00 \$1,497.00 \$1,797.00 \$237.00 \$0.00	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A
1FA1 Act 1FA2 Act 1FA3 Act 1FA4 Act 1FA5 Act 1FA7 Act 1FAB Act 1FAD Act 1FAD Act 1FAL Act 1FAL Act 1FAM Act 1FAN Act 1FXA Act 1FXA Act 1FXR Sol APA2 Act APA3 Act APA4 Act APA9 Act APA9 Act APFC Op APFD Gr APFD Op APSA Pei APSB Pei	ecounting Options counting Options for counting Options ates	Basic Accounting (25 Dept) Software Enhanced Accounting (100 Dept) Software Enhanced Accounting (300 Dept) Software Enhanced Accounting (300 Dept) Software Budget Manager: Dept Acct Budget Manager: Cost Mgmnt Intelliview Subscription Dept Accounting Enabler Accounting (10 Dept) Software Accounting (50 Dept) Software No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$0.00 \$325.00 \$1,495.00 \$2,495.00 \$2,995.00 \$0.00 \$0.00 \$325.00 \$0.00	0% 40% 40% 40% 40% 40% 0%	\$0.00 \$196.00 \$897.00 \$1,497.00 \$1,797.00 \$237.00 \$0.00	N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A
1FA2 Acct 1FA3 Act 1FA4 Act 1FA5 Act 1FA6 Act 1FAB Act 1FAC Act 1FAD Act 1FAF Act 1FAI Act 1FAN Act 1FAN Act 1FXA Act 1FXR Sol APA3 Act APA6 Act APA7 Act APA9 Act APFA Gr APFC Op APFD Op APSA Per APSB Per APSB Per APSC Per	counting Options steam	Enhanced Accounting (100 Dept) Software Enhanced Accounting (300 Dept) Software Budget Manager: Dept Acct Budget Manager: Cost Mgmnt Intelliview Subscription Dept Accounting Enabler Accounting (10 Dept) Software Accounting (50 Dept) Software No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$325.00 \$1,495.00 \$2,495.00 \$2,995.00 \$395.00 \$0.00 \$325.00 \$325.00	40% 40% 40% 40% 40% 40% 0%	\$196.00 \$897.00 \$1,497.00 \$1,797.00 \$237.00 \$0.00	N/A N/A N/A N/A N/A	N/A N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A	N/A N/A	N/A
IFA3 Acx IFA4 Acx IFA6 Acx IFA7 Acx IFAR Acx IFAC Acx IFAD Acx IFAI Acx IFAI Acx IFAN Acx IFAN Acx IFX Sol APA2 Acx APA3 Acx APA5 Acx APA9 Acx APFA Gr APFA Gr APFD Op APFD Op APFD Op APSA Per APSB Per APSB Per	excounting Options ates excounting Options excounti	Enhanced Accounting (300 Dept) Software Budget Manager: Dept Acct Budget Manager: Cost Mgmnt Intelliview Subscription Dept Accounting Enabler Accounting (10 Dept) Software Accounting (50 Dept) Software No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$1,495.00 \$2,495.00 \$2,995.00 \$395.00 \$0.00 \$325.00 \$0.00	40% 40% 40% 40% 0% 0%	\$897.00 \$1,497.00 \$1,797.00 \$237.00 \$0.00	N/A N/A N/A N/A	N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A	
1FA4 Act 1FA5 Act 1FA7 Act 1FAB Act 1FAC Act 1FAD Act 1FAF Act 1FAR Act 1FAN Act 1FAN Act 1FXA Act 1FXR Sol APA2 Act APA3 Act APA6 Act APA9 Act APA9 Act APFC Op APFD Op APSA Per APSB Per APSB Per APSC Per	ecounting Options etoes	Budget Manager: Dept Acct Budget Manager: Cost Mgmnt Intelliview Subscription Dept Accounting Enabler Accounting (10 Dept) Software Accounting (50 Dept) Software No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$2,495.00 \$2,995.00 \$395.00 \$0.00 \$0.00 \$325.00 \$0.00	40% 40% 40% 0% 0%	\$1,497.00 \$1,797.00 \$237.00 \$0.00	N/A N/A N/A	N/A N/A	N/A	N/A	N/A			
1FA5 ACC 1FA7 Acc 1FAB ACC 1FAC ACC 1FAD ACC 1FAF ACC 1FAF ACC 1FAF ACC 1FAI ACC 1FAN ACC 1FXA ACC 1FXR Sol APA3 ACC APA5 ACC APA9 ACC APA9 ACC APFA Grade APFD Op APFD Op APSA Per APSB Per APSB Per APSB Per APSC Per	counting Options oftware Feature	Budget Manager: Cost Mgmnt Intelliview Subscription Dept Accounting Enabler Accounting (10 Dept) Software Accounting (50 Dept) Software No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$2,995.00 \$395.00 \$0.00 \$0.00 \$325.00 \$0.00	40% 40% 0% 0%	\$1,797.00 \$237.00 \$0.00	N/A N/A	N/A				N/A	N/A	N/A
1FAT Acct 1FAB Acct 1FAC Acct 1FAD Acct 1FAF Acct 1FAL Acct 1FAM Acct 1FAN Acct 1FCO Rat 1FXR Sol APA2 Acct APA3 Acct APA5 Act APA7 Acct APA9 Act APFA Gr APFC Op APFD Op APSA Per APSB Per APSB Per APSC Per	ecounting Options etoes	Intelliview Subscription Dept Accounting Enabler Accounting (10 Dept) Software Accounting (50 Dept) Software No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$395.00 \$0.00 \$0.00 \$325.00 \$0.00	40% 0% 0%	\$237.00 \$0.00	N/A		N/A	I N/A				N/A
1FAB Acc 1FAC Acc 1FAD Acc 1FAF Acc 1FAL Acc 1FAM Acc 1FAN Acc 1FXA Acc 1FXA Sol APA2 Acc APA3 Acc APA6 Acc APA7 Acc APA9 Acc APFA Gre APFC Op APFD Op APSA Per APSB Per APSB Per APSC Per	ecounting Options etos etos ecounting Options etos etos ecounting Options ecounting Options etos ecounting Options etos ecounting Options ec	Dept Accounting Enabler Accounting (10 Dept) Software Accounting (50 Dept) Software No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$0.00 \$0.00 \$325.00 \$0.00	0% 0%	\$0.00					N/A	N/A	N/A	N/A
IFAC Acxt IFAD Acx IFAF Acx IFAR Acx IFAL Acx IFAN Acx IFCO Rat IFXA Acx ACX Acx IFXR Sol APA2 Acx APA3 Acx APA6 Acx APA7 Acx APA9 Acx APFA Grant APFD Op APFD Op APSA Per APSB Per APSB Per APSC Per	ecounting Options ates ecounting Options etes ecounting Options etes ecounting Options eftware Feature	Accounting (10 Dept) Software Accounting (50 Dept) Software No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$0.00 \$325.00 \$0.00	0%			N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAD Act 1FAF Act 1FAL Act 1FAM Act 1FAN Act 1FCO Rai 1FXA Act 1FXR Sol APA3 Act APA3 Act APA7 Act APA9 Act APA9 Act APFC Op APFD Op APFM Op APSA Pet APSB Pet APSB Pet APSC Pet	ecounting Options etes ecounting Options oftware Feature	Accounting (50 Dept) Software No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$325.00 \$0.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF Acc 1FAL Acc 1FAM Acc 1FAN Acc 1FCO Rai 1FXA Acc 1FXR Sol APA2 Acc APA3 Acc APA6 Acc APA7 Acc APA9 Acc APA9 Acc APFA Gray APFD Op APFM Op APSA Per APSB Per APSC Per	ecounting Options ecounting Options ecounting Options ecounting Options ates ecounting Options oftware Feature	No Accounting Software INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$0.00	450/	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAL Act 1FAM Act 1FAN Act 1FCO Rai 1FXA Act 1FXR Sol APA2 Act APA3 Act APA6 Act APA7 Act APA8 Act APA9 Act APFA Gr APFC Op APFD Op APFM Op APSA Pet APSB Pet APSC Pet	counting Options counting Options counting Options ates counting Options oftware Feature	INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts			\$178.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAM Act 1FAN Act 1FCO Rat 1FXA Acx 1FXR Sol APA2 Acx APA3 Acx APA6 Acx APA7 Acx APA9 Acx APFA Gre APFC Op APFD Op APFM Op APSA Pet APSB Pet APSB Pet APSC Pet	ccounting Options ccounting Options ates ccounting Options oftware Feature	INVIEW Accounting - 100 Accounts		0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAN Acc 1FCO Ral 1FXA Acc 1FXR Acc 1FXR Sof APA2 Acc APA3 Acc APA6 Acc APA7 Acc APA9 Acc APFA Gra APFC Op APFD Op APFM Op APSA Per APSB Per APSC Per	ecounting Options ates ecounting Options oftware Feature		\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FC0 Rai 1FXA Acc 1FXR Sof APA2 Acc APA3 Acc APA6 Acc APA7 Acc APA8 Acc APA9 Acc APFC Op APFD Op APFD Op APFM Op APFM Op APSA Pet APSB Pet APSC Pet	ates counting Options oftware Feature		\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
IFXA Acxta 1FXR Sol APA2 Acx APA3 Acx APA6 Acx APA7 Acx APA9 Acx APFA Gre APFC Op APFD Op APFM Op APSA Pet APSB Pet APSC Pet	occounting Options oftware Feature	INVIEW Accounting - 300 Accounts	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
IFXR Soff APA2 Act APA3 Act APA5 Act APA7 Aca APA8 Act APFA Aca APFD Op APFD Op APFM Op APFM Op APFM Op APSA Per APSB Per APSC Per	oftware Feature	Carrier Rate Package (Standard Rates, UPS, FedEx)	\$495.00	35%	\$320.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA2 Acc APA3 Acc APA6 Acc APA7 Acc APA9 Acc APFA Gr APFC Op APFD Op APFM Op APFM Op APSA Pet APSB Pet APSC Pet		DM Interface for INVIEW (one per Mail Machine)	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA3 Acc APA6 Acc APA7 Acc APA9 Acc APFA Gra APFC Op APFD Op APFM Op APSA Per APSB Per APSC Per		Funds Management Meter Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA5 Acc APA7 Acc APA9 Acc APFA Acc APFC Op APFD Op APFM Op APFM Op APSA Pet APSB Pet APSC Pet	counting Options	100 Dept Accounting	\$595.00	40%	\$357.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA7 Act APA9 Act APFA Gra APFC Op APFD Op APFM Op APSA Pet APSB Pet APSC Pet	counting Options	300 Dept Accounting	\$595.00	40%	\$357.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFA Acc APFA Gr APFC Op APFD Op APFM Op APSA Per APSB Per APSC Per	counting Options	1000 Dept Accounting	\$1,445.00	44%	\$805.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFA Gra APFC Opj APFD Op APFM Op APSA Pet APSB Pet APSC Pet	counting Options	2000 Dept Accounting	\$1,745.00	40%	\$1,047.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFC Op APFD Op APFM Op APSA Pet APSB Pet APSC Pet	counting Options	3000 Dept Accounting	\$2,245.00	40%	\$1,347.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFD Op APFM Op) APSA Per APSB Per APSC Per	raphics	MvGraphics Designer Enabled	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFD Op APFM Opin APSA Per APSB Per APSC Per	otions	Connect+ WOW Feature	\$6,495,00	40%	\$3,897.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFM Op APSA Pet APSB Pet APSC Pet	otions	Energy Star Enabled	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSA Pet APSB Pet APSC Pet	otions	Connect+ Laser Printer Enabled	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSB Per APSC Per	erformance	130 LPM Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSC Per	erformance	160 LPM Feature	\$745.00	35%	\$484.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	erformance	180 LPM Feature	\$2,495,00	35%	\$1,621.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	erformance	130/70 LPM Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	erformance	160/95 LPM Feature	\$1,745,00	35%	\$1,134,00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	erformance	180/115 LPM Feature	\$3,995,00	35%	\$2,596,00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	ase sytem	Connect+ 1000 Series	\$6,245.00	35%	\$4,059.00	\$344.00	\$258.00	25%	\$22.00	N/A	N/A	N/A	N/A
	ase sytem	Connect+ 2000 Series	\$11,745,00	35%	\$7,634.00	\$738.00	\$554.00	25%	\$47.00	N/A	N/A	N/A	N/A
	otions	Connect+ Mono Printer	\$0.00	0%	\$0.00	\$426.00	\$320.00	25%	\$27.00	N/A	N/A	N/A	N/A
	otions	Connect+ 1000 Color Printer	\$1,995,00	35%	\$1,297.00	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
	otions	Connect+ 2000 Color Printer	\$0.00	0%	\$0.00	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
	otions	Green Connect+ 1000 Color Printer	\$1,395.00	16%	\$1,171,00	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
·	otions	Green Connect+ 2000 Color Printer	\$0.00	0%	\$0.00	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
	ase sytem	Green Connect+ 1000 Series	\$4,375,00	16%	\$3.675.00	\$344.00	\$258.00	25%	\$22.00	N/A	N/A	N/A	N/A
	ase sytem	Green Connect+ 2000 Series	\$8,225.00	16%	\$6,909.00	\$738.00	\$554.00	25%	\$47.00	N/A	N/A	N/A	N/A
	otions	e-Return Receipt Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	otions	e-Return Receipt Reference Number Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	counting Options	Upgrading to 50 Dept Accts on P700/P7L1	\$395.00	16%	\$331.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		Upgrading to 100 Dept Accts on 1P00/1M00/G900	\$895.00	16%	\$751.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		Upgrading to 300 Dept Accts on 1M00	\$1,495,00	16%	\$1,255.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	otions	DM Series Label Printer	\$1,495.00	16%	\$835.00	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A N/A	N/A N/A
		INVIEW Meter Consolidation	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	otions	PresortXtra for Flats	\$0.00	0%	\$0.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
	otions	Green DM500 Series WOW Module	\$3.695.00	35%	\$0.00	\$326.00	N/A \$245.00	25%	\$21.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
		INVIEW Accounting - 100 Accounts Upgrade	\$595.00	40%	\$357.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	counting Options	INVIEW Accounting - 300 Accounts Upgrade	\$1,495.00	40%	\$897.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVXA Bas SVXC Bas	ase System	DM475 Digital Mailing System Green DM475 Digital Mailing System Factory Certified	\$7,495.00 \$5,995.00	35% 41%	\$4,872.00 \$3.560.00	\$610.00 \$610.00	\$458.00 \$458.00	25%	\$39.00 \$39.00	N/A N/A	N/A N/A	N/A N/A	N/A

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does	s
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

refrentage discounts of Parts for Time and Materials	1570												
				% OFF				% OFF	l		Annual SMA		
PCN	Category	Description	Equipment MSRP	MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SLA	MSRP SMA	Years 2-5	% OFF MSRP	Monthly SMA
1F0P	Rates	PDP Rates Module	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1F0R	Rates	USPS Residual Postage Rates	\$795.00	35%	\$515.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA2		Enhanced Accounting (100 Dept) Software	\$325.00	40%			N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA3		Enhanced Accounting (300 Dept) Software	\$1,495.00	40%			N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA4		Budget Manager: Dept Acct	\$2,495.00	40%	\$1,497.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA5		Budget Manager: Cost Mgmnt	\$2,995.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA7		Intelliview Subscription	\$395.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAB		Dept Accounting Enabler	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF 1FAL		No Accounting Software	\$0.00 \$0.00	0%	\$0.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
1FAM		INVIEW Accounting - 50 Accounts INVIEW Accounting - 100 Accounts	\$0.00	0%	\$0.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
1FAN		INVIEW Accounting - 100 Accounts	\$0.00	0%	\$0.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
1FC0	Rates	Carrier Rate Package (Standard Rates, UPS, FedEx)	\$495.00	35%	\$320.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FC1	Rates	Carrier Rate Software (FedEx Standard)	\$0.00	0%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FNV		INVIEW Startup Kit	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FR2	Options	USPS Retail Shipping Rates	\$0.00	0%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FR3	Options	USPS Presort Xtra Rates	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FR4	Rates	USPS BRM Rates	\$495.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FX6	Options	Auto Inscriptions	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXR	Software Feature	Funds Management Meter Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2PZY	Options	MAIL COLLECTION BOX LARG	\$3,050.00	16%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2PZZ	Options	MAIL COLLECTION BOX small	\$3,000.00	16%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA2		100 Dept Accounting	\$595.00	40%	\$357.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA3		300 Dept Accounting	\$595.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA4		500 Dept Accounting	\$1,295.00	50%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA5		1000 Dept Accounting	\$1,445.00	44%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA7 APA9		2000 Dept Accounting	\$1,745.00 \$2,245.00	40%		N/A N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A N/A	N/A N/A
APE8		3000 Dept Accounting		40%	\$1,347.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A		N/A N/A
APF9	Graphics	Connect+ Vertical Market Fonts	\$145.00 \$145.00	40%	\$87.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
APFA	Graphics Graphics	Connect+ Creative Fonts MyGraphics Designer Enabled	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFB		Color Graphics Printing	\$0.00	0%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFC	Options	Connect+ WOW Feature	\$6,495.00	40%	\$3,897.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APED	Options	Energy Star Enabled	\$0.00	0%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APG2	Options	Connect+ Residual Rates	\$995.00	16%	\$835.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSG	Performance	165/105 LPM Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSH		220/135 LPM Feature	\$1,495,00	40%	\$897.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSJ	Performance	270/170 LPM Feature	\$5,995.00	40%	\$3,597.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSK	Performance	310/205 LPM Feature	\$12,995.00	40%	\$7,797.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AZBC	Base sytem	Connect+ 3000 Series Non-WOW	\$11,495.00	40%		\$2,081.00	\$1,561.00	25%	\$131.00	N/A	N/A	N/A	N/A
AZBD	Base sytem	Connect+ 3000 Series WOW	\$17,245.00	40%		\$2,081.00	\$1,561.00	25%	\$131.00	N/A	N/A	N/A	N/A
AZBH	Options	No Charge Black Graphics Upgrade	\$0.00	0%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AZBM	Options	Connect+ 3000 Color Printer	\$0.00	0%		\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCE	Base sytem	Green Connect+ Mono Printer	\$0.00	0%		\$426.00	\$320.00	25%	\$27.00	N/A	N/A	N/A	N/A
AZCM	Base sytem	Green Connect+ 3000 Color Printer	\$0.00	0%		\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCR	Base sytem	Green Connect+ 3000 Pro Non-WOW	\$18,895.00	16%	\$15,871.00	\$2,583.00	\$1,938.00	25%	\$162.00	N/A	N/A	N/A	N/A
AZCS	Base sytem	Green Connect+ 3000 Pro WOW	\$23,090.00	16%	\$19,395.00	\$2,583.00	\$1,938.00	25%	\$162.00	N/A	N/A	N/A	N/A
AZCY AZCZ	Base sytem	Green Connect+ 3000 Series Non-WOW	\$8,050.00 \$12,075.00	16%	\$6,762.00 \$10,143.00	\$2,081.00 \$2,081.00	\$1,561.00 \$1,561.00	25% 25%	\$131.00 \$131.00	N/A N/A	N/A	N/A N/A	N/A N/A
BMZ1	Base sytem Options	Green Connect+ 3000 Series WOW Connect+ Business Manager Interface	\$12,075.00	0%		\$2,081.00 N/A	\$1,561.00 N/A	25% N/A	\$131.00 N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
ERCL	Options	e-Return Receipt Reference Number Feature Only	\$450.00	16%	\$378.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ERCM	Options	e-Return Receipt Reference Number Package w/ DM Printer and Scanner	\$1.495.00	16%		\$182.00	\$137.00	25%	\$12.00	N/A	N/A	N/A	N/A
ERCN	Options	e-Return Receipt Reference Number Package w/ DM Printer and 3camer	\$145.00	16%	\$122.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ERCP		e-Return Receipt Reference Number Feature & Scanner (customer has existing label printer)	\$1,245.00	16%	\$1,045.00	\$182.00	\$137.00	25%	\$12.00	N/A	N/A	N/A	N/A
ERCR		e-Return Receipt Reference Number Package w/ DM Printer (without Scanner)	\$695.00	16%	\$583.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ERPP		E-Certified/eRR Productivity Pack	\$1,540.00	16%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ERR1		e-Return Receipt Feature	\$0.00	0%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ERR2		e-Return Receipt Reference Number Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
G385134	Options	Programmable Keyboard	\$50.00	16%	\$42.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
KGMM	system	Mail & Go Kiosk	\$20,745.00	16%	\$17,425.00	\$1,301.00	\$976.00	25%	\$82.00	N/A	N/A	N/A	N/A
MSD1	Options	Standard Apps Center	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSD2	Options	High Res Apps Center	\$895.00	40%	\$537.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSDR	Options	Green 10 in. Standard Apps Center	\$0.00	0%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSDS	Options	Green 15 in. High Res Apps Center	\$645.00	16%	\$541.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSGS	Options	Sprint 3G Subscription	\$45/MO	0%	\$45/MO	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSPQ	Options	Software Meter Interface - per meter (Connect+ only)	\$295.00	40%	\$177.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does	S
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

				** **				10/ 055					
DOM	0-1	D	F	% OFF		MODD MAINTENAGE	Annual Maintenance Years 2-5	% OFF	Monthly SLA		Annual SMA		
PCN	Category	Description	Equipment MSRP										Monthly SMA
MSPR	Options	Green Connect+ Power Stacker	\$1,195.00	16%	\$1,003.00	\$317.00	\$238.00	25%	\$20.00	N/A	N/A	N/A	N/A
MSPS	Options	Connect+ Power Stacker	\$2,195.00	50%	\$1,099.00	\$320.00	\$240.00	25%	\$20.00	N/A	N/A	N/A	N/A
MW90006	Options	Power Stacker Portrait Flats Kit	\$495.00	16%	\$415.00	N/A N/A	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A
MW90007	Options	Connect+ Drop Stacker	\$0.00 \$95.00	0%	\$0.00 \$57.00	N/A N/A	N/A N/A		N/A	N/A	N/A	N/A	N/A
MW90090	Options	Connect+ Power Distribution Kit		40%			1401	N/A	N/A	N/A	N/A	N/A	N/A
MW90147	Options	Wireless Keyboard	\$195.00	40%	\$117.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW90650	Options	Roll Tape Kit	\$0.00 \$0.00	0%	\$0.00 \$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW90651	Options	Roll Tape Kit		0%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW90701	Options	100ft LAN Cable	\$195.00 \$295.00	40%	\$117.00 \$177.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW90702	Options	Wireless 4-Port Router	\$295.00 \$145.00	40%	\$177.00 \$87.00	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW90705	Options	Connect+ PC System Connect	4					N/A	N/A	N/A	N/A	N/A	N/A
MW90802	Options	Software Meter Interface - per meter (Connect+ only)	\$295.00	16%	\$247.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW90806	Options	Power Stacker Extension	\$695.00	50%	\$345.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MW97182		Wireless LAN Adapter	\$145.00	40%	\$87.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NV10		INVIEW TMR Web Acct Bundle – Single Unit	\$995.00	16%	\$836.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NV20		INVIEW MMS Setup Fee with No Web Accounting	\$195.00	16%	\$163.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NV21	Options	INVIEW MMS with Web Accounting	\$1,190.00	16%	\$999.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NV22		INVIEW MMS Web Acct & Custom Rpts	\$1,690.00	16%	\$1,413.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NVAR		INVIEW Web Accounting	\$995.00	16%	\$836.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NVCR	Options	INVIEW Meter Consolidation	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NVCU		INVIEW MMS Custom Reports	\$495.00	16%	\$416.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NVRT		INVIEW Reporting	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PB010	Options	Kiosk Organization Station	\$1,235.00	16%	\$1,037.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PB011	Options	Kiosk Drop Bin Organizer Topper & Cabinet	\$935.00	16%	\$785.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PS0F		PresortXtra for Flats	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBDS		Barcode Scanner	\$795.00	40%	\$477.00	\$182.00	\$137.00	25%	\$12.00	N/A	N/A	N/A	N/A
SPY8		Report Printer	\$795.00	45%	\$437.00	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
SV1B		5 Site - INVIEW Accounting - 50 Accounts Upgrade	\$1,995.00	16%	\$1,675.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV2A		Upgrade to INVIEW Accounting - 50 Accounts	\$695.00	16%	\$584.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV2B		5 Site - INVIEW Accounting - 100 Accounts Upgrade	\$3,795.00	16%	\$3,187.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV3A		Upgrade to INVIEW Accounting - 100 Accounts	\$1,295.00	16%	\$1,087.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV3B		5 Site - INVIEW Accounting - 300 Accounts Upgrade	\$4,995.00	16%	\$4,195.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV4A		Upgrade to INVIEW Accounting - 300 Accounts	\$1,695.00	16%	\$1,423.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV4B		5 Site - Budget Manager - 500 Accounts Upgrade	\$6,195.00	16%	\$5,203.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV5A		INVIEW 50 Dept Accounting Upgrade	\$325.00	46%	\$175.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV5B		5 Site - Budget Manager - 1,500 Accounts Upgrade	\$7,395.00	16%	\$6,211.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV6A		INVIEW 100 Dept Accounting Upgrade	\$595.00	16%	\$500.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SV7A		INVIEW 300 Dept Accounting Upgrade	\$995.00	16%	\$836.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVAR		INVIEW Accounting - 100 Accounts Upgrade	\$595.00	40%	\$357.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVAS	Accounting Options	INVIEW Accounting - 300 Accounts Upgrade	\$1,495.00	40%	\$897.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVWA	Options	Connect+ Series Console with Scale Stand	\$2,025.00	55%	\$904.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVWB	Options	Bridge for Connect+ Series Console	\$450.00	30%	\$315.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVWC	Options	Double Drawer and Door Kit for Connect+ Series Console	\$1,045.00	40%	\$630.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVWD	Options	Additional Scale Stand for Connect+ Series Console	\$245.00	16%	\$205.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVWX	Options	Console Extension Kit	\$495.00	16%	\$415.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Integrated Postal Scales	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance-Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

				% OFF			T	% OFF					
PCN	Category	Description	Equipment MSRP		Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5		Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
1FW1		Differential Weighing Feature	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FW4		5 lb Integrated Weighing	\$1,645.00	50%	\$822.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FW5	Weighing Options	15 lb Interfaced Weighing	\$2,345.00	50%	\$1,172.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FW6		30 lb Interfaced Weighing	\$2,695.00	50%	\$1,347.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FW7		70 lb Interfaced Weighing	\$2,995.00	50%	\$1,497.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FW8		149 lb Interfaced Weighing	\$4,145.00	50%	\$2,072.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWF		10 lb Integrated Weighing	\$2,045.00	50%	\$1,022.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWG		15 lb Integrated Weighing (DM800 Only)	\$2,345.00	50%	\$1,172.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWN		Green 15 lb Interfaced Weighing Factory Certified	\$1,695.00	50%	\$847.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWP		Green 15 lb Integrated Weighing Factory Certified	\$1,695.00	50%	\$847.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWR		Green 30 lb Interfaced Weighing Factory Certified	\$1,895.00	50%	\$947.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWS		Green 70 lb Interfaced Weighing Factory Certified	\$2,095.00	50%	\$1,047.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWT		Green 149 lb Interfaced Weighing Factory Certified	\$2,895.00	50%	\$1,447.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWV		5 lb Interfaced Weighing	\$1,645.00	50%	\$822.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWW		10 lb Interfaced Weighing	\$2,045.00	50%	\$1,022.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FWX		15 lb Interfaced Weighing	\$2,345.00	50%	\$1,172.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1GP2		2LB INTG WEIGHING DM200L	\$725.00	50%	\$362.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1GP5 1GP9		5LB INTG WEIGHING DM200L 10LB INTG WEIGHING DM200L	\$1,075.00	50% 50%	\$537.00 \$687.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
		2LB INTEGRATED WEIGHING	\$1,375.00 \$725.00	50%	\$687.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
1GW2 1GW5		SLB INTG WEIGHING	\$1,075.00	50%	\$362.00 \$537.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
1GW5		10LB INTG WEIGHING	\$1,075.00	50%	\$537.00 \$687.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
F9B1		Upgrade 5lb to 15lb Weighing (DM300-DM550)	\$1,375.00	50%	\$598.00	\$184.00	\$138.00	25%	\$12.00	N/A	N/A	N/A	N/A
F9B2		Upgrade 15lb to 30lb Weighing (DM800i)	\$1,195.00	50%	\$448.00	\$184.00	\$138.00	25%	\$12.00	N/A	N/A	N/A	N/A
F9B3		Upgrade 15lb to 30lb Weighing feature (DM300-DM1000) excluding DM800i	\$1.045.00	50%	\$523.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9B4		Upgrade to 70lb Weighing (DM300-DM1000)	\$1,995.00	50%	\$998.00	\$239.00	\$180.00	25%	\$15.00	N/A	N/A	N/A	N/A
F9B5		Upgrade to 149lb Weighing (DM500-DM1000)	\$3,795.00	50%	\$1.898.00	\$239.00	\$180.00	25%	\$15.00	N/A	N/A	N/A	N/A
F9G5		Upgrading from 2lb to 5lb Weighing Feature on DM300L / DM400L (1P00/G800) and DM300C / DM400C (G900)	\$345.00	50%	\$173.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9G6		Adding 5lb Integrated Weighing Platform to DM300L, DM400L (1P00 w/G800)	\$745.00	50%	\$373.00	\$79.00	\$59.00	25%	\$5.00	N/A	N/A	N/A	N/A
F9G9		Upgrading from 5lb to 10lb Weighing Feature on DM300L / DM400L (1P00/G800) and DM300C / DM400C (G900)	\$445.00	50%	\$223.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9L5		Upgrading from 2lb to 5lb Weighing Feature on DM200L (P7L1)	\$345.00	50%	\$173.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9L9		Upgrading from 5lb to 10lb Weighing Feature on DM200L (P7L1)	\$445.00	50%	\$223.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9P5		Uporading from 2lb to 5lb Weighing Feature on DM100i (P700)	\$299.00	50%	\$150.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9P6		Adding 5lb Integrated Weighing Platform to DM100i (P700)	\$545.00	50%	\$273.00	\$25.00	\$18.00	28%	\$2.00	N/A	N/A	N/A	N/A
F9RA		Upgrading from 2lb to 5lb Weighing Feature on DM125	\$320.00	50%	\$160.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9RB		Adding 5lb Integrated Weighing Platform to DM125	\$995.00	50%	\$497.00	\$25.00	\$18.00	28%	\$2.00	N/A	N/A	N/A	N/A
F9W9		Upgrading from 5lb to 10lb Weighing Feature on DM200i, DM300i, DM400i (1P00 w/DD00)	\$445.00	50%	\$223.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MP04		WEIGHING PLATFORM DM100I	maintenance pcn only	N/A	N/A	\$25.00	\$18.00	28%	\$2.00	N/A	N/A	N/A	N/A
MP06		Phoenix 10lb Scale	maintenance pcn only	N/A	N/A	\$79.00	\$59.00	25%	\$5.00	N/A	N/A	N/A	N/A
MP08	Weighing Options	K700 WEIGH PLATFORM 2/5#	maintenance pcn only	N/A	N/A	\$76.00	\$58.00	24%	\$5.00	N/A	N/A	N/A	N/A
MP1A	Weighing Options	10LB INTEGRATED PLATFORM	maintenance pcn only	N/A	N/A	\$57.00	\$43.00	25%	\$4.00	N/A	N/A	N/A	N/A
MP30	Weighing Options	15/30 LB SCALE PLATFORM	maintenance pcn only	N/A I	N/A	\$184.00	\$138.00	25%	\$12.00	N/A	N/A	N/A	N/A
MP3R		GREEN 15/30LB WEIGH PLAT	maintenance pcn only		N/A	\$184.00	\$138.00	25%	\$12.00	N/A	N/A	N/A	N/A
MP49	Weighing Options	70/150 LB SCALE PLATFORM	maintenance pcn only	N/A I	N/A	\$239.00	\$180.00	25%	\$15.00	N/A	N/A	N/A	N/A
MP4D	Weighing Options		maintenance pcn only	N/A	N/A	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
MP4R		GREEN 70/149LB WEIGH PLAT	maintenance pcn only		N/A	\$239.00	\$180.00	25%	\$15.00	N/A	N/A	N/A	N/A
MP9G		10LB INTEGRATED WEIGHING	maintenance pcn only		N/A	\$79.00	\$59.00	25%	\$5.00	N/A	N/A	N/A	N/A
MP9R		RECONDITIONED MP9G(INTEGR	maintenance pcn only			\$79.00	\$59.00	25%	\$5.00	N/A	N/A	N/A	N/A
MPC1		Integrated Weighing Platform DM225	\$0.00		\$0.00	\$57.00	\$43.00	25%	\$4.00	N/A	N/A	N/A	N/A
MPC4		Integrated Weighing Platform	\$0.00	0%	\$0.00	\$25.00	\$18.00	28%	\$2.00	N/A	N/A	N/A	N/A
P7W2		2 lb Integrated Weighing	\$608.00	53%	\$285.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
P7W3		30LB INTEGRATED WEIGHING	\$2,695.00	50%	\$1,348.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
P7W5		5 lb Integrated Weighing	\$925.00	50%	\$463.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
P7W7		70LB INTEGRATED WEIGHING	\$2,995.00	50%	\$1,498.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRP5		5LB INTG WEIGHING	\$1,075.00	50%	\$537.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRP9		10LB INTG WEIGHING	\$1,375.00	50%	\$687.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRW2		2lb Integrated Weighing	\$675.00	50%	\$337.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRW3		30 lb Interfaced Weighing	\$2,695.00	50%	\$1,348.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRW5		5lb Integrated Weighing	\$995.00	50%	\$497.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRW7		70 lb Interfaced Weighing	\$2,995.00	50%	\$1,498.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRW9	Weighing Options	10 lb Integrated Weighing	\$1,375.00	50%	\$687.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Letter Folders, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

				% OFF				% OFF					
PCN	Category	Description	Equipment MSRP	MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
DF80	Base System	DF800 OfficeRight Folder	\$4,295.00	18%	\$3,522.00	\$472.00	\$354.00	25%	\$30.00	N/A	N/A	N/A	N/A
DF8R	Base System	Green DF800 OfficeRight Folder	\$2,995.00	18%	\$2,455.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DF90	Base System	DF900 OfficeRight Folder	\$5,495.00	18%	\$4,505.00	\$708.00	\$531.00	25%	\$45.00	N/A	N/A	N/A	N/A
DF9C	Accessories	Cross Fold Kit	\$595.00	18%	\$488.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DF9R	Base System	Green DF900 OfficeRight Folder	\$3,995.00	18%	\$3,276.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DFCS	Accessories	Conveyor Stacker	\$795.00	18%	\$651.00	\$71.00	\$53.00	25%	\$5.00	N/A	N/A	N/A	N/A
DFHC	Accessories	High Capacity Extension	\$295.00	18%	\$241.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVWE	Furniture	Console with Caster Kit	\$1,825.00	50%	\$910.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

	Offerors
Folder/Inserters, Low Volume	Response
All productsoffered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

		Ι		% OFF				% OFF					
PCN	Category	Description	Equipment MSRP		Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5		Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
DF10	Base System	DF100 Letter Perfect Folder	\$340.00	25%	\$255.00	\$40.00	\$30.00	25%	\$3.00	N/A	N/A	N/A	N/A
DI22	Base System	OfficeRight DI200 (2) Station	\$3,965.00	20%	\$3,172.00	\$479.00	\$360.00	25%	\$30.00	N/A	N/A	N/A	N/A
DI23	Base System	OfficeRight DI200 (3) Station	\$5,665.00	20%	\$4,532.00	\$479.00	\$360.00	25%	\$30.00	N/A	N/A	N/A	N/A
DI2R	Base System	Green OfficeRight DI200 (2) Station Factory Certified	\$2,925.00	22%	\$2,285.00	\$479.00	\$360.00	25%	\$30.00	N/A	N/A	N/A	N/A
DI3C	Base System	3 Station DI380 with OMR	\$13,720.00	20%	\$10,976.00	\$1,461.00	\$1,096.00	25%	\$92.00	N/A	N/A	N/A	N/A
DI3F	Base System	1 Station DI380 without OMR	\$7,345.00	20%	\$5,876.00	\$1,461.00	\$1,096.00	25%	\$92.00	N/A	N/A	N/A	N/A
DI3H	Base System	3 Station DI380 without OMR	\$12,620.00	20%	\$10,096.00	\$1,461.00	\$1,096.00	25%	\$92.00	N/A	N/A	N/A	N/A
DI4F	Base System	3 Station DI425 with OMR	\$16,495.00	20%	\$13,196.00	\$1,570.00	\$1,178.00	25%	\$99.00	N/A	N/A	N/A	N/A
DI4G	Base System	3 Station DI425 without OMR	\$15,395.00	20%	\$12,316.00	\$1,570.00	\$1,178.00	25%	\$99.00	N/A	N/A	N/A	N/A
DI4R	Base System	Green 3 Station DI425 with OMR Factory Certified	\$11,550.00	20%	\$9,240.00	\$1,570.00	\$1,178.00	25%	\$99.00	N/A	N/A	N/A	N/A
DI4X	Base System	Green 3 Station DI425 without OMR Factory Certified	\$10,775.00	20%	\$8,620.00	\$1,570.00	\$1,178.00	25%	\$99.00	N/A	N/A	N/A	N/A
DIMM	Accessories	DM500 - DM925 Interface (DI380/DI425)	\$3,195.00	20%	\$2,556.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIMR	Accessories	DM1000/DM1100 interface (DI380/DI425)	\$3,195.00	20%	\$2,556.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIRS	Accessories	OptiFlow Power Stacker	\$1,495.00	20%	\$1,196.00	\$162.00	\$122.00	25%	\$11.00	N/A	N/A	N/A	N/A
DIT0	Accessories	Height Adjustable Table, 72in. w/Shelf & Locking Doors	\$1,795.00	20%	\$1,436.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIT1	Accessories	Height Adjustable Table, 60in. w/Shelf & Locking Doors	\$2,150.00	36%	\$1,380.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIT2	Accessories	Height Adjustable Table, 60in. w/Shelf	\$1,850.00	34%	\$1,230.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DP19	Accessories	OfficeRight Additional Sheet Feeder	\$1,325.00	22%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F37A	Accessories	OMR Add-On Scanning Kit for DI380/DI425	\$1,250.00	20%	\$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F37S	Accessories	Enhanced OMR Option for DI380/DI425	\$1,500.00	20%	\$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FD1R	Base System	Green DF100 OfficeRight Folder Factory Certified	\$205.00	24%	\$155.00	\$73.00	\$55.00	25%	\$5.00	N/A	N/A	N/A	N/A
WSSB	Accessories	PlanetPress EnvelopeNow	\$995.00	20%	\$796.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

			1	% OFF				% OFF				% OFF	1
PCN	Category	Description	Equipment MSRP I	MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SL	MSRP SMA	Annual SMA Years 2-5	MSRP	Monthly SMA
DI53	Base System	DI500 3 Station	\$17,995.00	20%	\$14,396.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5A	Base System	DI500 3 Station w/DIT1 60 in. Table w/Locking Doors	\$19,590.00	20%	\$15,672.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5C	Base System	DI500 4 Station	\$18,995.00	20%	\$15,196.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5D	Base System	DI500 5 Station	\$20,995.00	20%	\$16,796.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5E	Base System	DI500 6 Station	\$22,995.00	20%	\$18,396.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5W	Base System	Green DI500 4 Station Factory Certified	\$13,295.00	20%	\$10,636.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5X	Base System	Green DI500 3 Station Factory Certified	\$12,595.00	20%	\$10,076.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5Z	Base System	Green DI500 6 Station Factory Certified	\$16,095.00	20%	\$12,876.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI64	Base System	DI600 4 Station	\$21,045.00	20%	\$16,836.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI65	Base System	DI600 5 Station	\$23,595.00	20%	\$18,876.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI66	Base System	DI600 6 Station	\$25,825.00	20%	\$20,660.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6A	Base System	DI600 4 Station w/DIT1 60 in. Table w/Locking Doors	\$21,545.00	20%	\$17,236.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6B	Base System	DI600 6 Station w/DIT0 72 in. Table w/Locking Doors	\$26,825.00	20%	\$21,460.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6C	Base System	DI600 4 Station w/DIT2 60 in. Table	\$22,470.00	20%	\$17,976.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6G	Base System	DI600 6 Station w/DIT2 60 in. OptiFlow Table	\$27,250.00	20%	\$21,800.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6X	Base System	Green DI600 4 Station Factory Certified	\$14,735.00	20%	\$11,788.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6Y	Base System	Green DI600 5 Station Factory Certified	\$16,495.00	20%	\$13,196.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6Z	Base System	Green DI600 6 Station Factory Certified	\$18,075.00	20%	\$14,460.00	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DIBE	Accessories	OptiFlow Belt Stacker no stand, in line	\$2,800.00	20%	\$2,240.00	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBF	Accessories	OptiFlow Belt Stacker with install to height stand	\$3,295.00	20%	\$2,636.00	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIMN	Accessories	DM500 - DM925 Interface (DI500/DI600)	\$3,195.00	20%	\$2,556.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIMT	Accessories	DM1000/DM1100 Interface (DI500/DI600)	\$3,195.00	20%	\$2,556.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIPS	Accessories	OptiFlow Power Stacker	\$1,495.00	20%	\$1,196.00	\$162.00	\$122.00	25%	\$11.00	N/A	N/A	N/A	N/A
DNR1	Accessories	DI500 OMR Level 1 Basic	\$1,000.00	20%	\$800.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR2	Accessories	DI500 OMR Level 2 Advanced	\$2,500.00	20%	\$2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR3	Accessories	DI600 OMR Level 1 Basic	\$1,250.00	20%	\$1,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR4	Accessories	DI600 OMR Level 2 Advanced	\$3,000.00	20%	\$2,400.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR6	Accessories	DI500/DI600 OMR Single & Z Fold Selective Feed Module	\$1,500.00	20%	\$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR7	Accessories	DI500/DI600 OMR Matching Module	\$1,500.00	20%	\$1,200.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SP6Z	accessories	STACKER FOR DF500 W/ KIT	\$1,245.00	20%	\$996.00	\$117.00	\$88.00	25%	\$8.00	N/A	N/A	N/A	N/A

Folder/Inserters, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

				% OFF				% OFF				% OFF	
PCN	Category	Description	Equipment MSRP	MSRP	Contract Price M	ISRP MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SLA	MSRP SMA An	nual SMA Years 2-5	MSRP	Monthly SMA
DI90	Base System	DI900 Inserting System: 4 Feeder Tower	\$37,095.00	40%		\$3,376.00	\$2,532.00	25%	\$211.00	N/A	N/A	N/A	N/A
DI95	Base System	DI950 Inserting System: 4 Feeder Tower	\$43,695.00	40%	\$26,217.00	\$4,208.00	\$3,156.00	25%	\$263.00	N/A	N/A	N/A	N/A
DI9A	Base System	DI900 Base System	\$31,595.00	40%	\$18,957.00	\$3,376.00	\$2,532.00	25%	\$211.00	N/A	N/A	N/A	N/A
DI9B	Base System	DI950 Base System	\$38,195.00	40%	\$22,917.00	\$4,208.00	\$3,156.00	25%	\$263.00	N/A	N/A	N/A	N/A
DI9C	Base System	DI950: Enhanced Base System	\$60,000.00	40%	\$36,000.00	\$5,595.00	\$4,197.00	25%	\$350.00	N/A	N/A	N/A	N/A
DI9G	Base System	DI900 4 Feeder Tower, 60 in. Table	\$39,545.00	40%	\$23,727.00	\$3,376.00	\$2,532.00	25%	\$211.00	N/A	N/A	N/A	N/A
DI9H	Base System	DI900 4 Feeder Tower, High Capacity Sheet Feeder, 90 in. Table	\$46,295.00	40%	\$27,777.00	\$4,252.00	\$3,189.00	25%	\$266.00	N/A	N/A	N/A	N/A
DI9J	Base System	DI950 4 Feeder Tower, High Capacity Sheet Feeder, 90 in. Table	\$52,895.00	40%	\$31,737.00	\$5,084.00	\$3,813.00	25%	\$318.00	N/A	N/A	N/A	N/A
DI9K	Base System	DI900 Standard Package: 4 Feeder Tower, 60 in. Table, Optiflow Power Stacker and Training	\$42,435.00	40%	\$25,461.00	\$3,538.00	\$2,654.00	25%	\$222.00	N/A	N/A	N/A	N/A
DI9L	Base System	DI950 Premium Package: 4 Feeder Tower, High Cap Sheet Feeder, 90 in. Table w/Extention, Belt Stacker, Scanning Software and Training	\$66,310.00	40%	\$39,786.00	\$5,887.00	\$4,416.00	25%	\$368.00	N/A	N/A	N/A	N/A
DIBA	Accessories	OptiFlow Belt Stacker no stand, in line	\$2,800.00	40%	\$1,680.00	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBB	Accessories	OptiFlow Belt Stacker with install to height stand	\$3,295.00	40%	\$1,977,00	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBC	Accessories	OptiFlow Tandem Belt Stacker no stand	\$4,500.00	40%	\$2,700.00	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBD	Accessories	OptiFlow Tandem Belt Stacker with install to height stand, in line	\$5,000,00	40%		\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBX	Accessories	2nd Stacker 4 Tandem Belt Stacker	\$0.00	0%	\$0.00	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIHS	Accessories	Non-contact Keyboard Wedge Scanner	\$1,495,00	40%		\$309.00	\$232.00	25%	\$20.00	N/A	N/A	N/A	N/A
DIPK	Accessories	Process Verification Connection Kit for Multiple Inserters	\$395.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIPW	Accessories	Process Verification Software	\$5,400.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIRM	Accessories	Flat Screen Monitor Mount and PC Storage Bin for IDP	\$950.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIT8	Accessories	Height Adjustable Table, 60in. No Doors, Sliding Shelf	\$3,425,00	54%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIT9	Accessories	Height Adjustable Table, 90in. No Doors, Sliding Shelf	\$4,450.00	61%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DITM	Accessories	Height Adjustable Table, 60in, wLocking Doors, Silding Shelf	\$3,650.00	52%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DITR	Accessories	190 in. Motorized Table Extension	\$3,275.00	67%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIVP	Accessories	ODIFION POWER STACKER	\$1,495.00	40%		\$162.00	\$122.00	25%	\$11.00	N/A	N/A	N/A	N/A
DIXT	Accessories	Exit Transport	\$1,500.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F700327	Accessories	Soecial Tower Feeder Kit	\$250.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F72D	Accessories	Special Tower 1 each Title Datamatrix Scanning for High Capacity Sheet Feeder	\$8,600.00	40%		\$1,120,00	\$840.00	25%	\$70.00	N/A	N/A	N/A	N/A
F762	Accessories	Moving Beam Scanner	\$8,895.00	40%		\$1,579.00	\$1.185.00	25%	\$99.00	N/A	N/A	N/A	N/A
F763	Accessories	moving bean dealined	\$13,995.00	40%		\$2,465.00	\$1,849.00	25%	\$155.00	N/A	N/A	N/A	N/A
F780183	Accessories	Sheet/Flat Fnv. Trav	\$200.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F780184	Accessories	Insert Tray	\$200.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F790018	Accessories	ITS in Table Extension	\$350.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F790019	Accessories	16 III. Table Extension	\$450.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F790052	Accessories	30 III. Table Extension	\$500.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F790052	Accessories	+x. ii. Table Extension Scanner Mounting Kit for High Capacity Sheet Feeder	\$795.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7DI	Accessories	Bottom Address Inverter Kit	\$695.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7DU	Accessories	British Radiacity Feeder Adapter (for Color IDP only)	\$1,995.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7FS	Accessories	High Capacity Feeder Feeder Fixed Beam OMR & Barcode Scanning Hardware w/ Basic Integrity OMR Software	\$2,500.00	40%		\$219.00	\$165.00	25%	\$14.00	N/A	N/A	N/A	N/A
F7FT	Accessories	Flats Sealer	\$3,750.00	40%		9219.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7HC	Accessories	Frais Sealer High Capacity Sheet Feeder	\$6,500.00	40%		\$876.00	\$657.00	25%	\$55.00	N/A	N/A	N/A	N/A
F7MM			\$3,195.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7MP	Accessories Accessories	Mail Machine Interface for the DM800i Mail Machine Interface for the DM1100	\$3,195.00	40%		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
F7MS	Accessories	Main machine internace for the DM 1100 Moving Beam Picket Barcode Scanner for High Capacity Sheet Feeder	\$3,195.00	40%		\$218.00	\$164.00	25%	\$14.00	N/A N/A	N/A N/A	N/A	N/A N/A
F7MT		moving beam Picket barcooe scanner for high capacity Sneet Peeder Mail Machine Interface for Connect 1000/2000				\$218.00 N/A				N/A N/A	N/A N/A	N/A N/A	
F7MU	Accessories Accessories	Maii Machine Interface for Connect+ 1000/2000 Maii Machine Interface for Connect+ 3000	\$3,195.00 \$3.195.00	40% 40%		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
F7S1	Accessories	Enhanced Integrity OMR	\$1,500.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7S2	Accessories	Selective Operations OMR	\$1,500.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7SB	Accessories	Barcode Scanning Software	\$3,000.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7T2	Accessories	2 Feeder Tower	\$3,000.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7T4	Accessories	4 Feeder Tower	\$5,500.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F7TB	Accessories	Tower OMR & Barcode Scanning Hardware w/ Basic Integrity OMR Software	\$2,500.00	40%		\$366.00	\$275.00	25%	\$23.00	N/A	N/A	N/A	N/A
F90G	Accessories	AVS (Advanced Verification System) Control Kit	\$32,995.00	40%		\$5,895.00	\$4,422.00	25%	\$369.00	N/A	N/A	N/A	N/A
F90H	Accessories	AVS Letter Exit Scan	\$5,495.00	40%		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F90J	Accessories	AVS Flat Exit Scan	\$5,495.00	40%	\$3,297.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Envelope Addressing System, Ink Jet, Low Volume All products offered for this category of equipment shall meet or exceed the	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

				% OFF				% OFF		1		% OFF	
PCN	Category	Description	Equipment MSRP	MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	MSRP	Monthly SMA
W190016	Accessories	10 ft Parallel Cable	\$65.00	20%	\$52.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00	20%	\$55.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W624	Accessories	Laser Tray Tag Label and Report Printer	\$695.00	20%	\$556.00	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	\$370.00	20%	\$296.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W763	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)	\$2,015.00	20%	\$1,612.00	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W764	Accessories	W760 Stacker and Dryer for AddressRight Systems	\$2,955.00	20%	\$2,364.00	\$312.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
W76C	Accessories	Green W760 Stacker Factory Certified	\$1,415.00	20%	\$1,132.00	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W823	Accessories	FeedRight Feeder for DA950	\$6,895.00	20%	\$5,516.00	\$1,046.00	\$785.00	25%	\$66.00	N/A	N/A	N/A	N/A
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00	20%	\$756.00	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00	20%	\$540.00	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A

Envelope Addressing System, Ink Jet, Medium	
Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

_				0/ OFF				10/ 055				10/ 055	
PCN	Catagoni	Description	Equipment MCDD	% OFF	C+	MCDD MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly CL A	MCDD CMA	Annual SMA Years 2-	% OFF	Monthly SMA
DA5S	Category Base System	DA55S Envelope Address System: Color	\$10.665.00	20%		\$1.508.00	\$1.131.00	25%	\$95.00	N/A	N/A	N/A	N/A
DA5Y	Base System	Green DA55S Address System: Color Factory Certified	\$7,675.00	20%	\$6,332.00	\$1,372.00	\$1,131.00	25%	\$86.00	N/A	N/A	N/A	N/A
	Base System Base System	DA75S High Speed Envelope Address System: Color Factory Certified	\$19.135.00	20%		\$1,372.00	\$1,029.00	25%	\$118.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
DA7S DA7Y		Green DA75S High Speed Envelope Address System: Color Green DA75S High Speed Address System: Color Factory Certified	\$19,135.00 \$13.845.00			\$1,883.00 \$1.883.00	\$1,413.00 \$1.413.00		\$118.00 \$118.00				N/A N/A
	Base System			20%				25%		N/A	N/A	N/A	
F9YT	Accessories	PrecisionTrack Service Interface and Subscription - Up to Tier 2	\$495.00	20%	\$396.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9YU	Accessories	PrecisionTrack Service Interface and Subscription - Tier 3 and above	\$495.00	20%	\$396.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HP4-D	Accessories	PB Compatible 51629A Black Inkjet print cartridge	\$22.99	22%	\$18.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSA	Accessories	PrecisionTrack Basic Service	\$175.00	20%	\$140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSC	Accessories	PrecisionTrack Service for Syntel	\$495.00	20%	\$396.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PZ0-A	Accessories	Prism DFL-1000 Black Speed Ink Inkjet Cartridge	\$44.62	33%	\$30.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190016	Accessories	10 ft Parallel Cable	\$65.00	20%	\$52.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00	20%	\$55.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W624	Accessories	Laser Tray Tag Label and Report Printer	\$695.00	20%	\$556.00	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	\$370.00	20%	\$296.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W763	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)	\$2,015.00	20%	\$1,612.00	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W764	Accessories	W760 Stacker and Dryer for AddressRight Systems	\$2,955.00	20%	\$2,364.00	\$312.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
W76C	Accessories	Green W760 Stacker Factory Certified	\$1,415.00	20%	\$1,132.00	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W823	Accessories	FeedRight Feeder for DA950	\$6.895.00	20%	\$5.516.00	\$1.046.00	\$785.00	25%	\$66.00	N/A	N/A	N/A	N/A
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00	20%	\$756.00	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00	20%	\$540.00	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W985025	Accessories	HP External Multi DVD Writer	\$158.00	20%	\$126.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP1	Accessories	VeriMove Net for 36,000	\$324.00	20%	\$259.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP2	Accessories	VeriMove Net for 360,000	\$1,800,00	20%	\$1,440.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP3	Accessories	VeriMove Net for 900,000	\$3,600,00	20%	\$2,880,00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP4	Accessories	VeriMove Net for 10,000	\$100.00	20%	\$80.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMPU	Accessories	VeriMove Net - Subscription (up to 300k records/day)	\$200.00	20%	\$160.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WS84	Accessories	MailDirector Service - Mail Merge Interface - Requires WDF1 and SmartMailer	\$3.080.00	20%	\$2,464.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSA1	Accessories	1 User License for AddressRight Pro	\$995.00	20%	\$796.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSAX	Accessories	AddressRight Pro with Address Quality Enhancements	\$1.800.00	20%	\$1.440.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSDE	Accessories	Electronic Documentation	\$295.00	20%	\$236.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSEL	Accessories	Enhanced Line of Travel	\$99.00	20%	\$79.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSEM	Accessories	Enhanced Merge/Purge	\$1,200.00	20%	\$960.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSFB	Accessories	Firm Bundles	\$295.00	20%	\$236.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSGC	Accessories	Geocodes	\$299.00	20%	\$239.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		1 User License for SmartMailer	\$995.00	20%	\$796.00	N/A	N/A	N/A		N/A	N/A		N/A
WSL1 WSLC	Accessories	Address Conversion System	\$995.00	20%	\$796.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
WSLL	Accessories		,										
	Accessories	50 User Licenses for SmartMailer	\$7,495.00	20%	\$5,996.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLX	Accessories	10 User Licenses for SmartMailer	\$4,995.00	20%	\$3,996.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSM7	Accessories	SmartMailer 7	\$400.00	20%	\$320.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSPR	Accessories	SmartMailer 7 Premium Edition	\$600.00	20%	\$480.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSU2	Accessories	Upgrade to SmartMailer 7 Premium	\$200.00	20%	\$160.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Envelope Addressing System, Ink Jet, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

		1	1	% OFF	1			% OFF	1	1		1% OFF	
PCN	Category	Description	Equipment MSRP		Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5		Monthly SLA	MSRP SMA	Annual SMA Years 2-5		Monthly SMA
CRM1	Accessories	ConnectRight Mailer Electronically Delivered Stand-alone Base Software	\$1.800.00	20%			N/A	N/A	N/A	\$1,200,00	\$900.00	25%	\$75.00
CRM2	Accessories	ConnectRight Mailer Electronically Delivered Integrated Base Software	\$1,800,00	20%	\$1,440.00		N/A	N/A	N/A	\$1,200,00	\$900.00	25%	\$75.00
CRM3	Accessories	ConnectRight Mailer Electronically Delivered Employee Stand-Alone Base Software	\$0.00				N/A	N/A	N/A	N/A	N/A	N/A	N/A
CRM4	Accessories	ConnectRight Mailer Electronically Delivered Business Services Suite Software Feature Set	\$700.00	20%	\$560.00	N/A	N/A	N/A	N/A	\$400.00	\$300.00	25%	\$25.00
DA79	Base System	High Speed Conveyor Stacker for DA95F	\$3,935.00	20%	\$3,148,00	\$295.00	\$222.00	25%	\$19.00	N/A	N/A	N/A	N/A
DA86	Base System	High Output Dryer for DA98 Stacker	\$1,985.00	20%	\$1,588.00		\$140.00	25%	\$12.00	N/A	N/A	N/A	N/A
DA8A	Accessories	High Speed Conveyor Stacker for DA80F	\$3,765.00	20%	\$3,012.00	\$295.00	\$222.00	25%	\$19.00	N/A	N/A	N/A	N/A
DA8N	Base System	DA80F High Speed Fixed Head Printer	\$10,995.00	20%	\$8,796.00	\$1,211.00	\$909.00	25%	\$76.00	N/A	N/A	N/A	N/A
DA8X	Base System	Green DA80F High Speed Fixed Head Printer Factory Certified	\$7,895.00	20%	\$6,316.00	\$1,064.00	\$798.00	25%	\$67.00	N/A	N/A	N/A	N/A
DA99	Base System	Stand for DA98 Stacker	\$945.00	20%	\$756.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DA9K	Base System	DA95F High Performance Fixed Head Printer with FeedRight Feeder	\$25,455.00	20%	\$20,364.00	\$1,886.00	\$1,415.00	25%	\$118.00	N/A	N/A	N/A	N/A
DA9L	Base System	DA95F High Performance Fixed Head Printer with FeedRight Feeder, Stacker, Dryer and Stand	\$31,945.00	20%	\$25,556.00	\$2,367.00	\$1,776.00	25%	\$148.00	N/A	N/A	N/A	N/A
DA9M	Base System	DA95F High Performance Fixed Head Printer with Integrated Stacker	\$29,485.00	20%	\$23,588.00	\$1,321.00	\$991.00	25%	\$83.00	N/A	N/A	N/A	N/A
DA9N	Base System	DA95F High Performance Fixed Head Printer	\$22,995.00	20%	\$18,396.00	\$840.00	\$630.00	25%	\$53.00	N/A	N/A	N/A	N/A
DA9X	Base System	Green DA95F High Speed Fixed Head Printer Factory Certified	\$16,095.00	20%	\$12,876.00	\$840.00	\$630.00	25%	\$53.00	N/A	N/A	N/A	N/A
DASC	Base System	Integrated Stacker w/ Stand and High Output Dryer	\$6,065.00	20%	\$4,852.00	\$492.00	\$369.00	25%	\$31.00	N/A	N/A	N/A	N/A
F9YT	Accessories	PrecisionTrack Service Interface and Subscription - Up to Tier 2	\$495.00	20%	\$396.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9YU	Accessories	PrecisionTrack Service Interface and Subscription - Tier 3 and above	\$495.00	20%	\$396.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HP4-D	Accessories	PB Compatible 51629A Black Inkjet print cartridge	\$22.99	22%	\$18.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSA	Accessories	PrecisionTrack Basic Service	\$175.00	20%	\$140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSC	Accessories	PrecisionTrack Service for Syntel	\$495.00	20%	\$396.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PZ0-A	Accessories	Prism DFL-1000 Black Speed Ink Inkjet Cartridge	\$44.62	33%	\$30.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190016	Accessories	10 ft Parallel Cable	\$65.00	20%	\$52.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00	20%	\$55.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W409	Accessories	Compaq 17in. Flat Panel Display	\$199.00	20%	\$159.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W413	Accessories	Compaq 19in. Flat Panel Display	\$699.00	20%	\$559.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W4MC	Accessories	Trip Charge - 75 miles + from District Office	\$545.00	20%	\$436.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W624	Accessories	Laser Tray Tag Label and Report Printer	\$695.00	20%	\$556.00	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	\$370.00	20%	\$296.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W763	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)	\$2,015.00	20%	\$1,612.00		\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W764	Accessories	W760 Stacker and Dryer for AddressRight Printers	\$2,955.00	20%	\$2,364.00	\$312.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
W76C	Accessories	Green W760 Stacker Factory Certified	\$1,415.00	20%	\$1,132.00	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W823	Accessories	FeedRight Feeder for DA950	\$6,895.00	20%	\$5,516.00	\$1,046.00	\$785.00	25%	\$66.00	N/A	N/A	N/A	N/A
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00	20%	\$756.00	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00	20%	\$540.00	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W985025	Accessories	HP External Multi DVD Writer	\$158.00	20%	\$126.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP1	Accessories	VeriMove Net for 36,000	\$324.00	20%	\$259.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP2	Accessories	VeriMove Net for 360,000	\$1,800.00	20%	\$1,440.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP3	Accessories	VeriMove Net for 900,000	\$3,600.00	20%			N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP4	Accessories	VeriMove Net for 10,000	\$100.00	20%	\$80.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMPU	Accessories	VeriMove Net - Subscription (up to 300k records/day)	\$200.00	20%	\$160.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WP94	Accessories	Subscription for Print Services	\$0.00	0%	\$0.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WS84	Accessories	MailDirector Service - Mail Merge Interface - Requires WDF1 and SmartMailer	\$3,080.00	20%			N/A	N/A	N/A	N/A	N/A	N/A	N/A
WS93	Accessories	Mailing Assistant Customization	\$790.00	53%	\$375.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSA1	Accessories	1 User License for AddressRight Pro	\$995.00	20%	\$796.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSDE	Accessories	Electronic Documentation	\$295.00	20%	\$236.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSEL	Accessories	Enhanced Line of Travel	\$99.00	20%	\$79.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSEM	Accessories	Enhanced Merge/Purge	\$1,200.00	20%	\$960.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSFB	Accessories	Firm Bundles	\$295.00	20%	\$236.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSGC	Accessories	Geocodes	\$299.00	20%			N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSL1	Accessories	1 User License for SmartMailer	\$995.00	20%	\$796.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLC	Accessories	Address Conversion System	\$99.00	20%			N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLL	Accessories	50 User Licenses for SmartMailer	\$7,495.00	20%	\$5,996.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLX	Accessories	10 User Licenses for SmartMailer	\$4,995.00	20%	\$3,996.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSM7	Accessories	SmartMailer 7	\$400.00	20%	\$320.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSPR	Accessories	SmartMailer 7 Premium Edition	\$600.00	20%	\$480.00		N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSU2	Accessories	Upgrade to SmartMailer 7 Premium	\$200.00	20%	\$160.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	•
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and	
holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

				% OFF				% OFF				% OFF	
PCN	Category	Description	Equipment MSRP	MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	MSRP	Monthly SMA
W760	Accessories	W760 Stacker for W350 Tabber	\$1,775.00	20%	\$1,420.00	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A

Tabbers. Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and	
holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

				% OFF		MSRP		% OFF		MSRP		% OFF	Monthly
PCN	Category	Description	Equipment MSRP	MSRP	Contract Price	MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SLA	SMA	Annual SMA Years 2-5	MSRP	SMA
DT3A	Base System	W360 Multifunction Tabber System	\$19,995.00	35%	\$12,996.00	\$2,147.00	\$1,611.00	25%	\$135.00	N/A	N/A	N/A	N/A
DT3S	Accessories	W985 Conveyor Stacker for W360 Multifunction Tabber System	\$3,425.00	35%	\$2,226.00	\$295.00	\$222.00	25%	\$19.00	N/A	N/A	N/A	N/A
DT3T	Accessories	Stand for W985 Conveyor Stacker	\$825.00	35%	\$537.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVWE	Furniture	Console with Caster Kit	\$1,825.00	50%	\$910.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

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Tabbers, High Volume	Offerors Response
All productsoffered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and	
holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

			% OF			MSRP		% OFF		MSRP		% OFF	Monthly
PCN	Category	Description	Equipment MSRP	MSRP	Contract Price	MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SLA	SMA	Annual SMA Years 2-5	MSRP	SMA
DT3A	Base System	W360 Multifunction Tabber System	\$19,995.00	35%	\$12,996.00	\$2,147.00	\$1,611.00	25%	\$135.00	N/A	N/A	N/A	N/A
DT3S	Accessories	W985 Conveyor Stacker for W360 Multifunction Tabber System	\$3,425.00	35%	\$2,226.00	\$295.00	\$222.00	25%	\$19.00	N/A	N/A	N/A	N/A
SVWE	Furniture	Console with Caster Kit	\$1,825.00	50%	\$910.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Catagory	Pategory Description		e MSRP MAINTENACE Annual Maintenance Years 2-5	% OFF	Monthly C! A	MCDD C***	% OFF Annual SMA Years 2-5 MSRP	Monthly Care
1FAH	Category				N/A		MSRP SMA N/A		
BM65		IntelliLink Software Feature Code Kit for 6500 Upgrade to Infinity	\$0.00 0% \$0.00 \$895.00 16% \$752.00	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	
BMAS		Business Manager Interface to Ascent	\$695.00 16% \$584.00	N/A N/A	N/A		N/A	N/A N/A	
BMC1	Information Management	DM Series Interface (DM300C-DM450C)	\$995.00 16% \$835.00	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A
BMC2	Information Management	DM Series Interface (DM300C-DM450C)	\$0.00 0% \$0.00	N/A N/A	N/A		N/A	N/A N/A	
BMFM		Funds Management Meter Activation	\$195.00 16% \$163.00	N/A N/A	N/A		N/A	N/A N/A	
BMH4 BMS1	Information Management	Business Manager V2 or V3 to New System Data Migration Master Host Software Only	\$790.00 40% \$475.00 \$8,995.00 16% \$7,555.00		N/A 25%		N/A \$1.186.00	N/A N/A \$890.00 25%	
BMS2	Information Management	Business Manager Workstation - Software Only	\$3,250.00 16% \$2,730.00		25%		\$680.00	\$510.00 25%	
BMS3	Information Management	Client Host Software Only	\$1,995.00 16% \$1,675.00		25%		\$624.00	\$468.00 25%	
BMSW	Information Management	Upgrade to Business Manager SQL Edition for New customers	\$4,255.00 16% \$3,574.00	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A
BMT1	Information Management		\$995.00 16% \$835.00	N/A N/A	N/A		N/A	N/A N/A	
BMT2 BMT3	Information Management	DM Infinity Interface	\$0.00 0% \$0.00		N/A		N/A	N/A N/A	
BMUP	Information Management Information Management	Business Manager Win XP Upgrade Business Manager 6.0 Upgrade for XP	\$1,195.00 16% \$1,003.00 \$795.00 16% \$667.00		N/A N/A	N/A N/A	N/A N/A	N/A N/A N/A N/A	N/A N/A
BMUR	Information Management	Business Manager 6.0 Upgrade for Win2000	\$795.00 16% \$667.00	N/A N/A	N/A		N/A	N/A N/A	
BMWA		Business Manager Interface for INVIEW (one per Host)	\$295.00 16% \$247.00	N/A N/A	N/A		N/A	N/A N/A	
CPD0	Sendsuite Tracking	Carrier Parcel Data Import	\$4,995.00 16% \$4,196.00	N/A N/A	N/A		N/A	N/A N/A	
DIPZ	Information Management	Production Reports Software (software only)	\$3,000.00 16% \$2,520.00	\$399.00 \$300.00	25%	\$25.00	N/A	N/A N/A	
F9W1			\$645.00 16% \$542.00 \$1,995.00 16% \$1,676.00		N/A N/A		N/A N/A	N/A N/A	
J540 J542	Sendsuite Tracking Arrival	Counter Signature Pad Counter Signature Pad Plus	\$1,995.00 16% \$1,676.00		N/A N/A		N/A N/A	N/A N/A	
J546	SendSuite Tracking	Counter Signature Pad Plus	\$1,995.00 16% \$1,675.00		25%		N/A	N/A N/A	
J582	Arrival	Tracking Assistant	\$1,795.00 16% \$1,507.00		N/A	N/A	N/A	N/A N/A	
J583	Arrival	Tracking Assistant with Cradle	\$2,195.00 16% \$1,843.00	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A
J58U	Arrival	J570 Upgrade	\$1,500.00 16% \$1,260.00	N/A N/A	N/A		N/A	N/A N/A	
J596005	Arrival	Docking Cradle for J560	\$495.00 16% \$415.00		N/A		N/A N/A	N/A N/A	
J596007 J596015	Arrival Arrival	4 Slot Battery Charger & 4 batteries for J560 & J561 4 Bay Docking Station (for use with multiple J580s)	\$1,195.00 16% \$1,003.00 \$995.00 16% \$835.00	N/A N/A N/A N/A	N/A N/A		N/A N/A	N/A N/A N/A N/A	N/A N/A
J596017	Arrival	4 Bay Battery Charger & 4 batteries and Adaptors for J580 or J582 units	\$1,395.00 16% \$1,171.00		N/A		N/A	N/A N/A	
J596018	Arrival	J580 4Bay Interconnecting Cable	\$75.00 16% \$63.00	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A
J596019	Arrival	Single Bay Cradle (for use with J582)	\$425.00 16% \$357.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
J596025	Arrival	Wireless Access Point	\$1,395.00 16% \$1,171.00 \$500.00 16% \$420.00	N/A N/A	N/A		N/A	N/A N/A	N/A
J796016	Arrival Express	16 MB RAM memory upgrade (SIMM) to upgrade V928/V929 CPUs			N/A		N/A	N/A N/A	
J796070 J796075	SendSuite Live Sendsuite	Scanner Stand Main Board for J693	\$144.00 16% \$121.00 \$250.00 16% \$210.00	N/A N/A N/A N/A	N/A N/A		N/A N/A	N/A N/A	
JB96002			\$160.00 16% \$135.00	N/A N/A	N/A		N/A	N/A N/A	
JN96002		Base Mount Display Kit for JB75 Scale	\$160.00 16% \$135.00		N/A		N/A	N/A N/A	
JR64			\$695.00 16% \$584.00		25%	\$20.00	N/A	N/A N/A	
JR76		Green J075 100 lb Tabletop Scale Factory Certified	\$495.00 16% \$416.00		25%		N/A	N/A N/A	
MP05	Weighing Options	5 LB INTEGRATED WEIGHING	\$0.00 0% \$0.00		N/A		N/A	N/A N/A	
MP0X MP10	Weighing Options	DIFF WEIGHING 2-10LB 10.LB INTEGRATED WEIGHING	\$195.00 16% \$164.0		N/A N/A		N/A N/A	N/A N/A N/Δ N/Δ	
MP10 MP15	Weighing Options	15 LB INTEGRATED WEIGHING	\$0.00 0% \$0.00 \$0.00 0% \$0.00		N/A N/A		N/A N/A	N/A N/A	
MP3X	Weighing Options Weighing Options	DIFF WEIGHING 15-30LB	\$395.00 16% \$332.0	0 N/A N/A	N/A	N/A	N/A	N/A N/A	
MP4X	Weighing Options	DIFF WEIGHING 70LB	\$895.00 16% \$752.0		N/A		N/A	N/A N/A	
MP5X	Weighing Options	DIFF WEIGHING 149LB	\$1,195.00 16% \$1,004.0		N/A		N/A	N/A N/A	
MSPQ	SendSuite Shipping	Software Meter Interface - per meter (Connect+ only)	\$295.00 40% \$177.00		N/A		N/A	N/A N/A	
MTP5	Information Management	PrecisionTrack Additional Site License	\$700.00 16% \$588.00	N/A N/A	N/A		N/A	N/A N/A	
MTS1 MTS2	Information Management Information Management	Tier 2 Precision Frack	\$595.00 16% \$499.00 \$845.00 16% \$709.00		N/A N/A		\$1,905.00 \$2,660.00	\$1,429.00 25% \$1,995.00 25%	
MTS3	Information Management	Tier 3 PrecisionTrack	\$1,695,00 16% \$1,423,00		N/A		\$5,320.00	\$3,990.00 25%	
MTS4	Information Management	Tier 4 PrecisionTrack	\$3,195.00 16% \$2,683.00	N/A N/A	N/A	N/A	\$10,645.00	\$7,984.00 25%	\$666.00
MTS5	Information Management	Tier 5 PrecisionTrack	\$4,795.00 16% \$4,027.00	N/A N/A	N/A	N/A	\$15,970.00	\$11,978.00 25%	\$999.00
MTS6	Information Management	Tier 6 PrecisionTrack	\$7,795.00 16% \$6,547.00		N/A		\$26,620.00		\$1,664.00
MTS7	Information Management	Tier 7 PrecisionTrack	\$15,395.00 16% \$12,931.00		N/A		\$47,920.00		\$2,995.00
MTS8		PrecisionTrack for SmartMailer Tier 8 15LB SCALE PLATFORM/STAND	\$28,895.00 16% \$24,271.00 \$0.00 0% \$0.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$99,040.00 N/A	\$74,280.00 25% N/A N/A	\$6,190.00
MW96000 PT2B	Weighing Options Information Management	pbSmartPostage Shipping Label Printer and 1 Roll of Labels	\$0.00 0% \$0.00 \$260.00 16% \$218.00	N/A N/A	N/A	N/A	N/A N/A	N/A N/A	
PT2S		5 pbSmartPostage postage sheets	\$260.00 16% \$218.00 \$17.00 18% \$14.00	N/A N/A	N/A		N/A	N/A N/A	
PT3B	Information Management	pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 30 lb scale with Display	\$375.00 16% \$315.00		N/A	N/A	N/A	N/A N/A	N/A
PT3S	Information Management	pbSmartPostage 30 lb scale with Display	\$125.00 16% \$105.00	N/A N/A	N/A		N/A	N/A N/A	N/A
PT4C	Information Management	Continuous Roll of Postage labels for Stamp Label Printer	\$40.00 18% \$33.00		N/A	N/A	N/A	N/A N/A	
PT4P PT4R	Information Management	pbSmartPostage Stamp Label Printer and 1 Roll of Labels	\$118.00 16% \$99.00		N/A N/A		N/A N/A	N/A N/A	
PT4R PT5S	Information Management	Roll of Labels for pbSmartPostage Stamp Label Printer pbSmartPostage 5 lb scale with Display	\$18.00 17% \$15.00 \$75.00 16% \$63.00		N/A N/A		N/A N/A	N/A N/A	
PT7B	Information Management	pbSmartPostage 5 lb scale with Display pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 70 lb scale with Display	\$75.00 16% \$63.00 \$425.00 16% \$357.00	N/A N/A	N/A N/A		N/A N/A	N/A N/A	
PT7S	Information Management	pbSmartPostage 70 lb scale with Display	\$175.00 16% \$357.00 \$175.00 16% \$147.00		N/A		N/A	N/A N/A	
PT9B	Information Management	pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 10 lb scale with Display	\$350.00 16% \$294.00	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A
PT9S	Information Management	pbSmartPostage 10 lb scale with Display	\$99.00 16% \$83.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
SDTK	SendSuite Sendsuite Transline	SendSuite Link - Software Developer Toolkit	\$9,995.00 16% \$8,396.00	N/A N/A	N/A		N/A	N/A N/A	
SEPC	Sendsuite Tracking	Software Developer Tool Kit	\$0.00 0% \$0.00 \$8,000.00 16% \$6,720.00		N/A N/A		N/A	N/A N/A	
SFPC SFPE	Sendsuite Express Sendsuite Express	FedEx SmartPost (100) FedEx SmartPost (Enterprise)	\$8,000.00 16% \$6,720.00 \$20,000.00 16% \$16,800.00		N/A N/A		N/A N/A	N/A N/A	
SFX1	Sendsuite Express Sendsuite Live	FedEx SMa(1)	\$900.00 16% \$756.00		N/A		N/A	N/A N/A	
SFX2	Sendsuite Live	FedEx FSMS (2)	\$1,500.00 16% \$1,260.00		N/A		N/A	N/A N/A	
SFXL	Sendsuite Live	FedEx FSMS (up to 50)	\$2,770.00 16% \$2,327.00	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A
SFXT	Sendsuite Live	FedEx FSMS (up to 25)	\$10,000.00 16% \$8,400.00		N/A		N/A	N/A N/A	
SFXV	Sendsuite Live	FedEx FSMS (up to 5)	\$3,000.00 16% \$2,520.00		N/A		N/A	N/A N/A	
SFXX SGB1	Sendsuite Live SendSuite Live	FedEx FSMS (up to 10) UPS Domestic API (1)	\$5,000.00 16% \$4,200.00 \$600.00 16% \$504.00	N/A N/A N/A N/A	N/A N/A		N/A N/A	N/A N/A	N/A N/A
SGB1 SGB2	SendSuite Live SendSuite Live	UPS Domestic API (1) UPS Domestic API (2)			N/A N/A		N/A N/A	N/A N/A N/A N/A	
SGBC	SendSuite Live	UPS Domestic API (2)	\$1,200.00 16% \$1,008.00 \$8,000.00 16% \$6,720.00		N/A		N/A N/A	N/A N/A	
SGBE	SendSuite Live	UPS Domestic API (100) UPS Domestic API (Enterprise)	\$20,000.00 16% \$16,800.00		N/A		N/A	N/A N/A	
SGBL	SendSuite Live	UPS Domestic API (50)	\$6,000.00 16% \$5,040.00		N/A		N/A	N/A N/A	
SGBT	SendSuite Live	UPS Domestic API (25)	\$4,000.00 16% \$3,360.00	N/A N/A	N/A		N/A	N/A N/A	N/A
SGBV	SendSuite Live	UPS Domestic API (5)	\$1,440.00 16% \$1,209.00		N/A		N/A	N/A N/A	
SGBX	SendSuite Live	UPS Domestic API (10)	\$2,000.00 16% \$1,680.00		N/A		N/A	N/A N/A	
SGC1	SendSuite Live	UPS Domestic Basic (1)	\$600.00 16% \$504.00	N/A N/A	N/A	N/A	\$108.00	\$81.00 25%	\$7.00

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Catagory	Description	Equipment MSRP MSRP Contract Price	MSRP MAINTENACE Annual Maintenance Years 2-5	% OFF MSRP	Monthly C! A	MCDD CMA	% OFF Annual SMA Years 2-5 MSRP	Monthly Care
	Category			MSRP MAINTENACE Annual Maintenance Years 2-5 N/A N/A	MSRP N/A	Monthly SLA N/A			
SGC2 SGCC	SendSuite Live SendSuite Live	UPS Domestic Basic (2) UPS Domestic Basic (100)	\$1,280.00 16% \$1,076.00 \$8,000.00 16% \$6,720.00	N/A N/A	N/A		\$230.00 \$1.440.00	\$173.00 25% \$1.080.00 25%	
SGCE	SendSuite Live	UPS Domestic Basic (Enterprise)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A		\$3,600.00		\$225.00
SGCL	SendSuite Live	UPS Domestic Basic (50)	\$6,000.00 16% \$5,040.00	N/A N/A	N/A	N/A	\$1,080.00	\$810.00 25%	\$68.00
SGCT	SendSuite Live	UPS Domestic Basic (25)	\$4,000.00 16% \$3,360.00	N/A N/A	N/A	N/A	\$720.00	\$540.00 25%	\$45.00
SGCV	SendSuite Live	UPS Domestic Basic (5)	\$1,440.00 16% \$1,209.00	N/A N/A	N/A	N/A	\$259.20	\$195.00 25%	
SGCX SGF1	SendSuite Live Sendsuite Live	UPS Domestic Basic (10) FedEx Transborder (1)	\$2,000.00 16% \$1,680.00 \$9,000.00 16% \$7,560.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$360.00 N/A	\$270.00 25% N/A N/A	
SGF2	Sendsuite Live	FedEx Transborder (2)	\$15,000.00 16% \$1,360.00 \$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
SGFC	Sendsuite Live	FedEx Transborder (100)	\$100,000.00 16% \$84,000.00	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A
SGFE	Sendsuite Live	FedEx Transborder (Enterprise)	\$100,000.00 16% \$84,000.00	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A
SGFL	Sendsuite Live	FedEx Transborder (50)	\$90,000.00 16% \$75,600.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
SGFT	Sendsuite Live	FedEx Transborder (25)	\$75,000.00 16% \$63,000.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
SGFV SGFX	Sendsuite Live Sendsuite Live	FedEx Transborder (5) FedEx Transborder (10)	\$30,000.00 16% \$25,200.00 \$50,000.00 16% \$42,000.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A N/A N/A	N/A N/A
SGK1	Sendsuite Live	Dymanex (1)	\$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	
SGK2	Sendsuite Live	Dymanex (2)	\$1,500,00 16% \$1,260,00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	
SGKC	Sendsuite Live	Dymanex (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A		\$3,600.00	\$2,700.00 25%	
SGKE	Sendsuite Live	Dymanex (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A	\$4,500.00	\$3,375.00 25%	\$282.00
SGKL	Sendsuite Live	Dymanex (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	\$2,700.00	\$2,025.00 25%	
SGKT SGKV	Sendsuite Live	Dymanex (25)	\$10,000.00 16% \$8,400.00 \$3,000.00 16% \$2,520.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$1,800.00		\$113.00
SGKX	Sendsuite Live Sendsuite Live	Dymanex (5) Dymanex (10)	\$3,000.00 16% \$2,520.00 \$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	\$540.00 \$900.00	\$405.00 25% \$675.00 25%	\$34.00
SGL1	Sendsuite Live Sendsuite Live	Sameday (1)	\$5,000.00 16% \$4,200.00 \$900.00 16% \$756.00	N/A N/A	N/A		\$162.00	\$122.00 25%	
SGL2	Sendsuite Live	Sameday (1)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$278.00	\$209.00 25%	
SGLC	Sendsuite Live	Sameday (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	\$225.00
SGLE	Sendsuite Live	Sameday (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A	\$4,500.00	\$3,375.00 25%	\$282.00
SGLL	Sendsuite Live	Sameday (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	\$2,700.00	\$2,025.00 25%	
SGLT	Sendsuite Live	Sameday (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A		\$1,800.00	\$1,350.00 25%	
SGLV SGLX	Sendsuite Live Sendsuite Live	Sameday (5) Sameday (10)	\$3,000.00 16% \$2,520.00 \$5,000.00 16% \$4,200.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$540.00 \$900.00	\$405.00 25% \$675.00 25%	
SGM1	SendSuite Live SendSuite Live	UPS Domestic Mail Innovations (1)	\$5,000.00 16% \$4,200.00 \$600.00 16% \$504.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	
SGM2	SendSuite Live	UPS Domestic Mail Innovations (1)	\$1,280.00 16% \$1,076.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	
SGMC	SendSuite Live	UPS Domestic Mail Innovations (100)	\$8,000.00 16% \$6,720.00	N/A N/A	N/A		\$1,440.00	\$1,080.00 25%	
SGME	SendSuite Live	UPS Domestic Mail Innovations (Enterprise)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	\$225.00
SGML	SendSuite Live	UPS Domestic Mail Innovations (50)	\$6,000.00 16% \$5,040.00	N/A N/A	N/A	N/A	\$1,080.00	\$810.00 25%	\$68.00
SGMT	SendSuite Live	UPS Domestic Mail Innovations (25)	\$4,000.00 16% \$3,360.00	N/A N/A	N/A	N/A	\$720.00	\$540.00 25%	
SGMV SGMX	SendSuite Live SendSuite Live	UPS Domestic Mail Innovations (5) UPS Domestic Mail Innovations (10)	\$1,440.00 16% \$1,209.00 \$2,000.00 16% \$1,680.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$259.20 \$360.00	\$195.00 25% \$270.00 25%	
SGN1	Sendsuite Live Sendsuite Live	TNT (1)	\$2,000.00 16% \$1,660.00 \$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$270.00 25% \$122.00 25%	
SGN2	Sendsuite Live	TNT (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	
SGNC	Sendsuite Live	TNT (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A		\$3,600.00	\$2,700.00 25%	
SGNE	Sendsuite Live	TNT (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00	\$3,375.00 25%	
SGNL	Sendsuite Live	TNT (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	\$2,700.00	\$2,025.00 25%	\$169.00
SGNT	Sendsuite Live	TNT (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A		\$1,800.00		\$113.00
SGNV SGNX	Sendsuite Live Sendsuite Live	TNT (5)	\$3,000.00 16% \$2,520.00 \$5,000.00 16% \$4,200.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$540.00 \$900.00	\$405.00 25% \$675.00 25%	
SGS1	Sendsuite Live Sendsuite Live	Golden State Overnight (1)	\$5,000.00 16% \$4,200.00 \$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	
SGS2	Sendsuite Live	Golden State Overnight (1)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	
SGSC	Sendsuite Live	Golden State Overnight (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A		\$3,600.00	\$2,700.00 25%	
SGSE	Sendsuite Live	Golden State Overnight (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A	\$4,500.00	\$3,375.00 25%	
SGSL	Sendsuite Live	Golden State Overnight (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	\$2,700.00		\$169.00
SGST SGSV	Sendsuite Live Sendsuite Live	Golden State Overright (25)	\$10,000.00 16% \$8,400.00 \$3,000.00 16% \$2,520.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$1,800.00	\$1,350.00 25% \$405.00 25%	\$113.00
SGSX	Sendsuite Live Sendsuite Live	Golden State Overnight (5) Golden State Overnight (10)	\$3,000.00 16% \$2,520.00 \$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A N/A	\$540.00 \$900.00		\$34.00
SGT1	SendSuite Live	UPS Supply Chain Solutions (1)	\$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	
SGT2	SendSuite Live	UPS Supply Chain Solutions (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	
SGTC	SendSuite Live	UPS Supply Chain Solutions (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	\$225.00
SGTE	SendSuite Live	UPS Supply Chain Solutions (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00	\$3,375.00 25%	
SGTL	SendSuite Live	UPS Supply Chain Solutions (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A		\$2,700.00		\$169.00
SGTT	SendSuite Live SendSuite Live	UPS Supply Chain Solutions (25) UPS Supply Chain Solutions (5)	\$10,000.00 16% \$8,400.00 \$3,000.00 16% \$2,520.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$1,800.00 \$540.00	\$1,350.00 25% \$405.00 25%	
SGTX	SendSuite Live SendSuite Live	UPS Supply Chain Solutions (5)	\$3,000.00 16% \$2,320.00 \$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A N/A	\$900.00	\$675.00 25% \$675.00 25%	\$57.00
SGW1	SendSuite Live	UPS Domestic Worldease (1)	\$600.00 16% \$504.00	N/A N/A	N/A	N/A	\$108.00	\$81.00 25%	
SGW2	SendSuite Live	UPS Domestic Worldease (2)	\$1,280.00 16% \$1,076.00	N/A N/A	N/A	N/A	\$230.00	\$173.00 25%	\$15.00
SGWC	SendSuite Live	UPS Domestic Worldease (100)	\$8,000.00 16% \$6,720.00	N/A N/A	N/A	N/A	\$900.00	\$675.00 25%	\$57.00
SGWE	SendSuite Live	UPS Domestic Worldease (Enterprise)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	
SGWL	SendSuite Live	UPS Domestic Worldease (50)	\$6,000.00 16% \$5,040.00	N/A N/A	N/A		\$1,080.00	\$810.00 25%	
SGWT	SendSuite Live SendSuite Live	UPS Domestic Worldease (25)	\$4,000.00 16% \$3,360.00 \$1.440.00 16% \$1,209.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$720.00 \$259.20	\$540.00 25% \$195.00 25%	
SGWX	SendSuite Live SendSuite Live	UPS Domestic Worldease (5) UPS Domestic Worldease (10)	\$1,440.00 16% \$1,209.00 \$2,000.00 16% \$1,680.00	N/A N/A N/A N/A	N/A N/A		\$259.20		\$17.00
SHA1	Sendsuite Live	AES Direct Web API (1)	\$2,000.00 10% \$1,000.00 \$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	\$900.00	\$675.00 25%	
SHA2	Sendsuite Live	AES Direct Web API (2)	\$7,500.00 16% \$6,300.00	N/A N/A	N/A		\$1,350.00	\$1,013.00 25%	
SHAC	Sendsuite Live	AES Direct Web API (100)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A	\$4,500.00	\$3,375.00 25%	\$282.00
SHAE	Sendsuite Live	AES Direct Web API (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A	\$4,500.00	\$3,375.00 25%	\$282.00
SHAL	Sendsuite Live	AES Direct Web API (50)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00	\$3,375.00 25%	
SHAT	Sendsuite Live	AES Direct Web API (25)	\$20,000.00 16% \$16,800.00	N/A N/A N/Δ N/Δ	N/A		\$3,600.00	\$2,700.00 25%	
SHAX	Sendsuite Live Sendsuite Live	AES Direct Web API (5) AES Direct Web API (10)	\$10,000.00 16% \$8,400.00 \$15,000.00 16% \$12,600.00	N/A N/A N/A N/A	N/A N/A		\$1,800.00 \$2,700.00	\$1,350.00 25% \$2,025.00 25%	\$113.00
SHL1	SendSuite Live SendSuite Live	DHL (1)	\$15,000.00 16% \$12,000.00 \$600.00 16% \$504.00	N/A N/A	N/A	N/A N/A	\$108.00	\$2,025.00 25% \$81.00 25%	
SHL2	SendSuite Live	DHL (2)	\$900.00 16% \$354.00	N/A N/A	N/A		\$162.00	\$122.00 25%	\$11.00
SHLC	SendSuite Live	DHL (100)	\$10,000.00 27% \$7,255.00	N/A N/A	N/A		\$1,800.00		\$113.00
SHLE	SendSuite Live	DHL (Enterprise)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	\$225.00
SHLL	SendSuite Live	DHL (50)	\$6,000.00 16% \$5,040.00	N/A N/A	N/A	N/A	\$1,080.00	\$810.00 25%	\$68.00
SHLT	SendSuite Live	DHL (25)	\$4,000.00 16% \$3,360.00	N/A N/A	N/A	N/A	\$720.00	\$540.00 25%	
SHLV SHLX	SendSuite Live	DHL (5)	\$1,500.00 16% \$1,260.00 \$2,000.00 16% \$1,680.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$270.00	\$203.00 25%	
SHLX SHN1	SendSuite Live Sendsuite Live	DHL (10) XPO (1)	\$2,000.00 16% \$1,680.00 \$900.00 16% \$756.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$360.00 \$162.00	\$270.00 25% \$122.00 25%	
SHN2	Sendsuite Live Sendsuite Live	XPO (1) XPO (2)	\$900.00 16% \$756.00 \$1,500.00 16% \$1,260.00	N/A N/A N/A N/A	N/A N/A		\$162.00		\$11.00
N 1134	Seriasuite Livê	Al O (4)	\$1,000.00 10% \$1,260.00	IN/A IN/A	IN/A	IN/A	941U.UU	\$203.00 25%	φ17.UU

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

		a del	% OFF		% OFF			% 0	/F
PCN	Category	Description VPO (400)		MSRP MAINTENACE Annual Maintenance Years 2-5 N/A N/A	N/A			Annual SMA Years 2-5 MSF	% \$225.00
SHNC	Sendsuite Live Sendsuite Live	XPO (100) XPO (Enterorise)	\$20,000.00 16% \$16,800.00 \$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A N/A	\$3,600.00 \$4,500.00		% \$225.00 % \$282.00
SHNL	Sendsuite Live	XPO (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A		\$2,700.00		% \$169.00
SHNT	Sendsuite Live	XPO (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A	N/A	\$1,800.00	\$1,350.00 25	% \$113.00
SHNV	Sendsuite Live	XPO (5)	\$3,000.00 16% \$2,520.00	N/A N/A	N/A	N/A	\$540.00	\$405.00 25	% \$34.00
SHNX	Sendsuite Live	XPO (10)	\$5,000.00 16% \$4,200.00	N/A N/A	N/A		\$900.00		% \$57.00
SHR1 SHR2	Sendsuite Live Sendsuite Live	LoneStar (1)	\$900.00 16% \$756.00 \$1,500.00 16% \$1,260.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$162.00 \$270.00	\$122.00 25 \$203.00 25	% \$11.00 % \$17.00
SHRC	Sendsuite Live	LoneStar (100)	\$20,000,00 16% \$16,800,00	N/A N/A	N/A		\$3,600.00		% \$225.00
SHRE	Sendsuite Live	LoneStar (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A	\$4,500.00	\$3,375.00 25	% \$282.00
SHRL	Sendsuite Live	LoneStar (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A		\$2,700.00		% \$169.00
SHRT	Sendsuite Live	LoneStar (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A		\$1,800.00		% \$113.00
SHRV	Sendsuite Live Sendsuite Live	LoneStar (5)	\$3,000.00 16% \$2,520.00 \$5,000.00 16% \$4,200.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$540.00 \$900.00		% \$34.00 % \$57.00
SHT1	Sendsuite Live Sendsuite Live	LoneStar (10) ATS (1)	\$5,000.00 16% \$4,200.00 \$900.00 16% \$756.00	N/A N/A	N/A	N/A N/A	\$162.00	\$675.00 25 \$122.00 25	% \$57.00 % \$11.00
SHT2	Sendsuite Live	ATS (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25	% \$17.00
SHTC	Sendsuite Live	ATS (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25	% \$225.00
SHTE	Sendsuite Live	ATS Enterprise	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00		% \$282.00
SHTL	Sendsuite Live	ATS (50)	\$15,000.00 16% \$12,600.00	N/A N/A N/A N/A	N/A		\$2,700.00	\$2,025.00 25	% \$169.00
SHTV	Sendsuite Live Sendsuite Live	ATS (25) ATS (5)	\$10,000.00 16% \$8,400.00 \$3,000.00 16% \$2,520.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$1,800.00 \$540.00	\$1,350.00 25 \$405.00 25	% \$113.00 % \$34.00
SHTX	Sendsuite Live	ATS (10)	\$3,000.00 16% \$2,320.00 \$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	\$900.00		% \$57.00
SHV1	Sendsuite Live	DHL (1)	\$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25	
SHV2	Sendsuite Live	DHL (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00		% \$17.00
SHVL	Sendsuite Live	DHL (up to 50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	\$2,700.00	\$2,025.00 25	
SHVT	Sendsuite Live Sendsuite Live	DHL (up to 25) DHL (up to 5)	\$10,000.00 16% \$8,400.00 \$3,000.00 16% \$2,520.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$1,800.00 \$540.00	\$1,350.00 25 \$405.00 25	% \$113.00 % \$34.00
SHVX	Sendsuite Live Sendsuite Live	DHL (up to 10)	\$3,000.00 16% \$2,520.00 \$5,000.00 16% \$4,200.00	N/A N/A N/A N/A	N/A N/A		\$900.00	\$405.00 25 \$675.00 25	
SHW1	Sendsuite Live	FedEx FSMS (1)	\$900.00 16% \$7,56.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25	
SHW2	Sendsuite Live	FedEx FSMS (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25	% \$17.00
SHWL	Sendsuite Live	FedEx FSMS (up to 50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	\$2,700.00	\$2,025.00 25	% \$169.00
SHWT	Sendsuite Live	FedEx FSMS (up to 25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A		\$1,800.00		% \$113.00
SHWV	Sendsuite Live Sendsuite Live	FedEx FSMS (up to 5) FedEx FSMS (up to 10)	\$3,000.00 16% \$2,520.00 \$5,000.00 16% \$4,200.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$540.00 \$900.00	\$405.00 25 \$675.00 25	
SL19	SendSuite Live	High Volume 4in. Adhesive Label Printer	\$2,195.00 16% \$1,843.00	\$373.00 \$280.00	25%		N/A	N/A N/	
SL20	SendSuite Live	Non-Contact Programmable Wedge Scanner	\$1,495.00 16% \$1,255.00	\$294.00 \$221.00	25%	\$19.00	N/A	N/A N/	
SL21	SendSuite	Laser Printer	\$695.00 16% \$584.00	\$158.00 \$119.00	25%		N/A	N/A N/	A N/A
SL22	SendSuite Live	Low to Mid Volume 4in. Adhesive Label Printer	\$995.00 16% \$835.00	\$210.00 \$158.00	25%		N/A	N/A N/	
SL30	SendSuite Live	100 lb. Tabletop Scale	\$1,195.00 16% \$1,004.00	\$216.00 \$162.00	25%		N/A	N/A N/ N/A N/	
SL32 SL33	SendSuite Live SendSuite Live	200 lb. Rollertop Scale 149 lb. Rollertop Scale (California only)	\$1,695.00 16% \$1,424.00 \$1,695.00 16% \$1,424.00	\$305.00 \$229.00 \$311.00 \$234.00	25% 25%	\$20.00 \$20.00	N/A N/A	N/A N/ N/A N/	
SL39	SendSuite Live	Cordless Wedge Scanner	\$2,295.00 16% \$1,928.00	\$391.00 \$294.00	25%		N/A	N/A N/	
SLB1	Sendsuite Live	3rd Party USPS Web Connnector (1)	\$600.00 16% \$504.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25	
SLB2	Sendsuite Live	3rd Party USPS Web Connnector (2)	\$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$324.00	\$243.00 25	% \$21.00
SLBA	SendSuite Live	Inbound Supplier Shipping Application	\$900.00 16% \$756.00	N/A N/A	N/A		N/A	N/A N/	
SLBL SLBT	Sendsuite Live	3rd Party USPS Web Connector (50) 3rd Party USPS Web Connector (25)	\$6,000.00 16% \$5,040.00 \$4,000.00 16% \$3,360.00	N/A N/A N/A N/A	N/A N/A		\$1,620.00 \$1,080.00	\$1,215.00 25 \$810.00 25	
SLBV	Sendsuite Live	3rd Party USPS Web Connector (5)	\$1,500.00 16% \$3,360.00	N/A N/A	N/A		\$388.80		% \$25.00
SLBX	Sendsuite Live	3rd Party USPS Web Connector (10)	\$2,000.00 16% \$1,680.00	N/A N/A	N/A	N/A	\$540.00	\$405.00 25	% \$34.00
SLCA	SendSuite Live	UPS Custom Carrier Rate	\$2,000.00 16% \$1,680.00	N/A N/A	N/A	N/A	\$360.00		% \$23.00
SLCC	Sendsuite Live	CanadaPost Custom Carrier Rate	\$2,000.00 16% \$1,680.00	N/A N/A	N/A	N/A	\$360.00	\$270.00 25	
SLD1	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (1)	\$9,000.00 16% \$7,560.00	N/A N/A N/A N/A	N/A		\$1,620.00		% \$102.00
SLD2 SLDC	SendSuite Live SendSuite Live	UPS Trade Direct and Cross Border Consolidation (2) UPS Trade Direct and Cross Border Consolidation (100)	\$15,000.00 16% \$12,600.00 \$100,000.00 16% \$84,000.00	N/A N/A N/A	N/A N/A	N/A N/A	\$2,700.00 \$18,000.00		% \$169.00 % \$1,125.00
SLDE	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (100)	\$100,000.00 16% \$84,000.00	N/A N/A	N/A		\$18,000.00		% \$1,125.00
SLDL	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (50)	\$90,000.00 16% \$75,600.00	N/A N/A	N/A		\$16,200.00		% \$1,013.00
SLDT	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (25)	\$75,000.00 27% \$54,430.00	N/A N/A	N/A		\$13,500.00	\$10,125.00 25	% \$844.00
SLDV	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (5)	\$30,000.00 35% \$19,595.00	N/A N/A	N/A		\$5,400.00		% \$338.00
SLDX	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (10)	\$50,000.00 46% \$27,215.00	N/A N/A N/A N/A	N/A	N/A	\$9,000.00		% \$563.00 A N/A
SLEG	SendSuite Accessories SendSuite Live	s Legal Feature Activation E-Certified/eRR Productivity Pack	\$0.00 0% \$0.00 \$3,080.00 16% \$2,587.00	N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/ N/A N/	
SLER	SendSuite Live	ERR, Certified Mail, and Proof of Delivery	\$795.00 16% \$667.00	N/A N/A	N/A	N/A	N/A	N/A N/	A N/A
SLH2	SendSuite Live	Hazardous Materials (2)	\$7,500.00 27% \$5,445.00	N/A N/A	N/A	N/A	\$1,350.00	\$1,013.00 25	% \$85.00
SLHC	SendSuite Live	Hazardous Materials (100)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A	\$4,500.00		% \$282.00
SLHE	SendSuite Live	Hazardous Materials (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00	\$3,375.00 25	
SLHL	SendSuite Live SendSuite Live	Hazardous Materials (50) Hazardous Materials (25)	\$25,000.00 16% \$21,000.00 \$20,000.00 16% \$16,800.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$4,500.00 \$3,600.00	\$3,375.00 25 \$2,700.00 25	% \$282.00 % \$225.00
SLHT	SendSuite Live SendSuite Live	Hazardous Materials (25) Hazardous Materials (5)	\$20,000.00 16% \$16,800.00 \$10,000.00 35% \$6,535.00	N/A N/A	N/A N/A		\$1,800.00		% \$225.00 % \$113.00
SLHX	SendSuite Live	Hazardous Materials (1) Hazardous Materials (10)	\$15,000.00 40% \$9,070.00	N/A N/A	N/A	N/A	\$2,700.00		% \$169.00
SLJ1	SendSuite Live	Pack Verification (1)	\$9,000.00 16% \$7,560.00	N/A N/A	N/A	N/A	N/A	N/A N/	A N/A
SLJ2	SendSuite Live	Pack Verification (2)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	N/A	N/A N/	
SLJC	SendSuite Live	Pack Verification (100)	\$100,000.00 16% \$84,000.00 \$100,000.00 16% \$84,000.00	N/A N/A	N/A		N/A	N/A N/	
SLJE SLJL	SendSuite Live SendSuite Live	Pack Verification (Enterprise) Pack Verification (50)	\$100,000.00 16% \$84,000.00 \$90,000.00 16% \$75,600.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/ N/A N/	
SLJT	SendSuite Live	Pack Verification (35)	\$75,000.00 16% \$75,000.00 \$75,000.00 27% \$54,430.00	N/A N/A	N/A	N/A	N/A	N/A N/	
SLJV	SendSuite Live	Pack Verification (5)	\$30,000.00 35% \$19,595.00	N/A N/A	N/A		N/A	N/A N/	
SLJX	SendSuite Live	Pack Verification (10)	\$50,000.00 46% \$27,215.00	N/A N/A	N/A	N/A	N/A	N/A N/	A N/A
SLK1	SendSuite Live	In-motion Scale/Conveyor Controller (1)	\$9,000.00 16% \$7,560.00	N/A N/A	N/A	N/A	N/A	N/A N/	
SLK2 SLKC	SendSuite Live	In-motion Scale/Conveyor Controller (2)	\$15,000.00 16% \$12,600.00	N/A N/A N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/	
SLKC	SendSuite Live SendSuite Live	In-motion Scale/Conveyor Controller (100) In-motion Scale/Conveyor Controller (Enterprise)	\$100,000.00 16% \$84,000.00 \$100,000.00 16% \$84,000.00	N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	A N/A A N/A
SLKL	SendSuite Live	In-motion Scale/Conveyor Controller (Enterprise) In-motion Scale/Conveyor Controller (50)	\$100,000.00 16% \$84,000.00 \$90,000.00 16% \$75,600.00	N/A N/A	N/A N/A		N/A N/A	N/A N/	
SLKT	SendSuite Live	In-motion Scale/Conveyor Controller (35)	\$75,000.00 16% \$73,600.00 \$75,000.00 27% \$54,430.00	N/A N/A	N/A		N/A	N/A N/	
SLKV	SendSuite Live	In-motion Scale/Conveyor Controller (5)	\$30,000.00 35% \$19,595.00	N/A N/A	N/A	N/A	N/A	N/A N/	A N/A
SLKX	SendSuite Live	In-motion Scale/Conveyor Controller (10)	\$50,000.00 46% \$27,215.00	N/A N/A	N/A	N/A	N/A	N/A N/	A N/A
SLL1	SendSuite Live	Ship to Hold (1)	\$9,000.00 16% \$7,560.00	N/A N/A	N/A	N/A	\$1,620.00	\$1,215.00 25	
SLL2	SendSuite Live	Ship to Hold (2)	\$15,000.00 16% \$12,600.00	N/A N/A N/A N/A	N/A		\$3,240.00	\$2,430.00 25	
SLLC SLLE	SendSuite Live SendSuite Live	Ship to Hold (100) Ship to Hold (Enterprise)	\$100,000.00 16% \$84,000.00 \$100,000.00 16% \$84,000.00	N/A N/A N/A	N/A N/A		\$18,000.00 \$18,000.00		% \$1,125.00 % \$1,125.00
	Seriusuite Live	one to the (Enterprise)	\$100,000.00 16% \$84,000.00	DVA DVA	19/75	19/75	₩10,000.0U	ψ10,000.00 25	υ ψ1,120.00

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

		T	% OFF		% OFF				% OFF	
PCN	Category	Description		ice MSRP MAINTENACE Annual Maintenance Years 2-5				Annual SMA Years 2-		
SLLL SLLT	SendSuite Live SendSuite Live	Ship to Hold (50) Ship to Hold (25)	\$90,000.00 16% \$75,600 \$75,000.00 27% \$54,430	00 N/A N/A 00 N/A N/A	N/A N/A	N/A N/A	\$16,200.00 \$10,800.00	\$12,150.00 \$8,100.00	25% 25%	\$1,013.00 \$675.00
SLLV	SendSuite Live	Ship to Hold (5)	\$30,000.00 27% \$54,430 \$30,000.00 35% \$19,595		N/A		\$3.888.00	\$2,916.00	25%	\$243.00
SLLX	SendSuite Live	Ship to Hold (10)	\$50,000.00 46% \$27,215		N/A		\$5,400.00	\$4,050.00	25%	
SLM1	SendSuite Live	Oracle (1)	\$0.00 0% \$0	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLM2 SLMC	SendSuite Live	Oracle (2)	\$15,000.00 16% \$12,600 \$100,000.00 16% \$84,000	00 N/A N/A 00 N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLMC SI ME	SendSuite Live SendSuite Live	Oracle (100) Oracle (Enterprise)	\$100,000.00 16% \$84,000 \$100,000.00 16% \$84,000		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLML	SendSuite Live	Oracle (Emerprise)	\$50,000.00 16% \$42,000		N/A	N/A	N/A	N/A	N/A	N/A
SLMT	SendSuite Live	Oracle (25)	\$75,000.00 27% \$54,430		N/A	N/A	N/A	N/A	N/A	N/A
SLMV	SendSuite Live	Oracle (5)	\$30,000.00 35% \$19,595	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLMX	SendSuite Live	Oracle (10) SAP (1)	\$50,000.00 46% \$27,215	00 N/A N/A 00 N/A N/A	N/A N/A	N/A	N/A N/A	N/A	N/A N/A	N/A
SLN1 SLN2	SendSuite Live SendSuite Live	SAP (1) SAP (2)	\$0.00 0% \$0 \$15,000.00 16% \$12,600		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLNC	SendSuite Live	SAP (100)	\$100,000.00 16% \$84,000	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLNE	SendSuite Live	SAP (Enterprise)	\$100,000.00 16% \$84,000	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLNL SLNT	SendSuite Live	SAP (50)	\$90,000.00 16% \$75,600		N/A	N/A	N/A	N/A	N/A	N/A
	SendSuite Live	SAP (25)	\$75,000.00 27% \$54,430		N/A	N/A	N/A	N/A	N/A	N/A
SLNV SLNX	SendSuite Live SendSuite Live	SAP (5) SAP (10)	\$30,000.00 35% \$19,595 \$50,000.00 46% \$27,215		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLP1	SendSuite Live	IBM (Series (1)	\$0.00 0% \$0		N/A	N/A	N/A	N/A	N/A	N/A
SLP2	SendSuite Live	IBM iSeries (2)	\$15,000.00 16% \$12,600	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLPC	SendSuite Live	IBM iSeries (100)	\$100,000.00 16% \$84,000		N/A	N/A	N/A	N/A	N/A	N/A
SLPE	SendSuite Live	IBM iSeries (Enterprise)	\$100,000.00 16% \$84,000	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLPL SLPT	SendSuite Live SendSuite Live	IBM iSeries (50) IBM iSeries (25)	\$90,000.00 16% \$75,600 \$75,000.00 27% \$54,430		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLPV	SendSuite Live	IBM (Series (5)	\$30,000.00 27% \$34,430		N/A	N/A	N/A	N/A	N/A	N/A
SLPX	SendSuite Live	IBM iSeries (10)	\$50,000.00 46% \$27,215	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLR1	SendSuite Live	.NET Host Connector (1)	\$0.00 0% \$0	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLR2	SendSuite Live	NET Host Connector (2)	\$15,000.00 16% \$12,600		N/A	N/A	N/A	N/A	N/A	N/A
SLRC SLRE	SendSuite Live SendSuite Live	.NET Host Connector (100)	\$100,000.00 16% \$84,000 \$100,000.00 16% \$84,000		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLRL	SendSuite Live SendSuite Live	.NET Host Connector (Enterprise) .NET Host Connector (50)	\$100,000.00 16% \$84,000 \$90,000.00 16% \$75,600		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLRT	SendSuite Live	.NET Host Connector (25)	\$75,000.00 27% \$54,430	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLRV	SendSuite Live	.NET Host Connector (5)	\$30,000.00 35% \$19,595		N/A	N/A	N/A	N/A	N/A	N/A
SLRX	SendSuite Live	.NET Host Connector (10)	\$50,000.00 46% \$27,215		N/A	N/A	N/A	N/A	N/A	N/A
SLT1 SLT2	SendSuite Live Sendsuite Live	ERR, Certified Mail, and Proof of Delivery (1) ERR, Certified Mail, and Proof of Delivery (2)	\$600.00 16% \$504 \$1,280.00 16% \$1,076		N/A N/A	N/A N/A	\$108.00 \$216.00	\$81.00 \$162.00	25% 25%	\$7.00 \$14.00
SLTC	Sendsuite Live	ERR, Certified Mail, and Proof of Delivery (2)	\$1,280.00 16% \$1,076 \$8,000.00 16% \$6,720		N/A	N/A N/A	\$216.00	\$102.00	25%	\$90.00
SLTE	Sendsuite Live	ERR, Certified Mail, and Proof of Delivery (Enterprise)	\$20,000.00 16% \$16,800		N/A	N/A	\$3,600.00	\$2,700.00	25%	\$225.00
SLTL	Sendsuite Live	ERR, Certified Mail, and Proof of Delivery (50)	\$6,000.00 16% \$5,040		N/A	N/A	\$1,080.00	\$810.00	25%	\$68.00
SLTR	Sendsuite Live	SendSuite Live / SendSuite Tracking Suite	\$4,995.00 16% \$4,196		N/A	N/A	N/A	N/A	N/A	N/A
SLTT SLTV	SendSuite Live	ERR, Certified Mail, and Proof of Delivery (25)	\$4,000.00 16% \$3,360	00 N/A N/A	N/A	N/A	\$720.00	\$540.00	25%	\$45.00
SLTX	Sendsuite Live Sendsuite Live	ERR, Certified Mail, and Proof of Delivery (5) ERR, Certified Mail, and Proof of Delivery (10)	\$1,440.00 16% \$1,210 \$2,000.00 16% \$1,680		N/A N/A	N/A N/A	\$259.20 \$360.00	\$195.00 \$270.00	25% 25%	\$17.00 \$23.00
SLW1	SendSuite Live	Management Dynamics Restricted Party Screening (1)	\$900.00 16% \$756		N/A	N/A	N/A	N/A	N/A	N/A
SLW2	SendSuite Live	Management Dynamics Restricted Party Screening (2)	\$1,500.00 16% \$1,260	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLWC	SendSuite Live	Management Dynamics Restricted Party Screening (100)	\$20,000.00 16% \$16,800	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLWE	SendSuite Live	Management Dynamics Restricted Party Screening (Enterprise)	\$25,000.00 16% \$21,000		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A
SLWL SLWT	SendSuite Live SendSuite Live	Management Dynamics Restricted Party Screening (50) Management Dynamics Restricted Party Screening (25)	\$15,000.00 16% \$12,600 \$10,000.00 16% \$8,400		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A
SLWV	SendSuite Live	Management Dynamics Restricted Party Screening (29) Management Dynamics Restricted Party Screening (5)	\$3,000.00 16% \$2,520		N/A	N/A	N/A	N/A	N/A	N/A
SLWX	SendSuite Live	Management Dynamics Restricted Party Screening (10)	\$5,000.00 16% \$4,200	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLX1	SendSuite Live	Management Dynamics License Validation (1)	\$900.00 16% \$756		N/A	N/A	N/A	N/A	N/A	N/A
SLX2 SLXC	SendSuite Live SendSuite Live	Management Dynamics License Validation (2)	\$1,500.00 16% \$1,260 \$20,000.00 16% \$16.800		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLXE	SendSuite Live SendSuite Live	Management Dynamics License Validation (100) Management Dynamics License Validation (Enterprise)	\$20,000.00 16% \$16,800 \$25,000.00 16% \$21,000		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SLXL	SendSuite Live	Management Dynamics License Validation (50)	\$15,000.00 16% \$21,000 \$15,000.00 16% \$12,600		N/A	N/A	N/A	N/A	N/A	N/A
SLXT	SendSuite Live	Management Dynamics License Validation (25)	\$10,000.00 16% \$8,400	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXV	SendSuite Live	Management Dynamics License Validation (5)	\$3,000.00 16% \$2,520	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SLXX	SendSuite Live	Management Dynamics License Validation (10)	\$5,000.00 16% \$4,200		N/A	N/A	N/A	N/A	N/A	N/A
SLY1 SLY2	SendSuite Live SendSuite Live	Black Box SDK (1) Black Box SDK (2)	\$9,000.00 16% \$7,560 \$15,000.00 16% \$12,600	00 N/A N/A 00 N/A N/A	N/A N/A	N/A N/A	\$1,620.00 \$2,700.00	\$1,215.00 \$2,025.00	25% 25%	\$102.00 \$169.00
SLYC	SendSuite Live	Black Box SDK (2)	\$100,000.00 16% \$12,600		N/A	N/A	\$2,700.00	\$13,500.00		\$1,125.00
SLYE	SendSuite Live	Black Box SDK (Enterprise)	\$100,000.00 16% \$84,000		N/A	N/A	\$18,000.00	\$13,500.00		\$1,125.00
SLYL	SendSuite Live	Black Box SDK (50)	\$90,000.00 16% \$75,600	00 N/A N/A	N/A	N/A	\$16,200.00	\$12,150.00	25%	\$1,013.00
SLYT	SendSuite Live	Black Box SDK (25)	\$75,000.00 27% \$54,430		N/A	N/A	\$13,500.00	\$10,125.00	25%	\$844.00
SLYV	SendSuite Live	Black Box SDK (5)	\$30,000.00 35% \$19,595		N/A N/A	N/A	\$5,400.00	\$4,050.00	25%	\$338.00
SLYX SMF1	SendSuite Live SendSuite Live	Black Box SDK (10) CTSI - 3PL Management Activation (1)	\$50,000.00 46% \$27,215 \$9,000.00 16% \$7,560	00 N/A N/A 00 N/A N/A	N/A N/A	N/A N/A	\$9,000.00 N/A	\$6,750.00 N/A	25% N/A	\$563.00 N/A
SMF2	SendSuite Live	CTSI - 3PL Management Activation (1)	\$18,000.00 16% \$15,120		N/A	N/A	N/A	N/A	N/A	N/A
SMFC	SendSuite Live	CTSI - 3PL Management Activation (100)	\$100,000.00 16% \$84,000	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMFE	SendSuite Live	CTSI - 3PL Management Activation (Enterprise)	\$100,000.00 16% \$84,000	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMFL SMFT	SendSuite Live	CTSI - 3PL Management Activation (50)	\$90,000.00 16% \$75,600		N/A	N/A	N/A	N/A	N/A	N/A
SMFT SMFV	SendSuite Live SendSuite Live	CTSI - 3PL Management Activation (25) CTSI - 3PL Management Activation (5)	\$60,000.00 16% \$50,400 \$21,600.00 16% \$18,144		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SMFX	SendSuite Live	CTSI - 3PL Management Activation (5)	\$30,000.00 16% \$18,144		N/A	N/A	N/A N/A	N/A N/A	N/A	N/A
SMG1	SendSuite Live	CTSI - Optimization Activation (1)	\$9,000.00 16% \$7,560	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMG2	SendSuite Live	CTSI - Optimization Activation (2)	\$15,000.00 16% \$12,600	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMGC	SendSuite Live	CTSI - Optimization Activation (100)	\$100,000.00 16% \$84,000		N/A	N/A	N/A	N/A	N/A	N/A
SMGE	SendSuite Live	CTSI - Optimization Activation (Enterprise)	\$100,000.00 16% \$84,000		N/A	N/A	N/A	N/A	N/A	N/A
SMGL SMGT	SendSuite Live SendSuite Live	CTSI - Optimization Activation (50) CTSI - Optimization Activation (25)	\$90,000.00 16% \$75,600 \$75,000.00 27% \$54,430		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SMGV	SendSuite Live	CTSI - Optimization Activation (5)	\$30,000.00 27% \$54,430 \$30,000.00 35% \$19,595		N/A	N/A	N/A N/A	N/A N/A	N/A	N/A
SMGX	SendSuite Live	CTSI - Optimization Activation (10)	\$50,000.00 46% \$27,215	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMN1	SendSuite Live	CTSI: Shipment Tracking/Event Management (1)	\$900.00 16% \$756	00 N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
SMN2	SendSuite Live	CTSI: Shipment Tracking/Event Management (2)	\$1,800.00 16% \$1,512		N/A	N/A	N/A	N/A	N/A	N/A
SMNC	SendSuite Live	CTSI: Shipment Tracking/Event Management (100) CTSI: Shipment Tracking/Event Management (Enterprise)	\$12,000.00 16% \$10,080 \$15,000.00 16% \$12,600		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
SMNE	SendSuite Live									

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	% OFF Equipment MSRP MSRP Contract Price	MSRP MAINTENACE Annual Maintenance Years 2-5	% OFF	Monthly CLA	MCDDCMA	% OFF A Annual SMA Years 2-5 MSRP	
SMNI	SendSuite Live	CTSI: Shipment Tracking/Event Management (50)	\$9,000.00 16% \$7,560.00		N/A	N/A	N/A	N/A N/A	
SMNT	SendSuite Live	CTSI: Shipment Tracking/Event Management (35)	\$6,000.00 16% \$5,040.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
SMNV	SendSuite Live	CTSI: Shipment Tracking/Event Management (5)	\$2,160.00 16% \$1,814.00	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A
SMNX	SendSuite Live	CTSI: Shipment Tracking/Event Management (10)	\$3,000.00 16% \$2,520.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
SNB1	SendSuite Live	BAX Global (1)	\$900.00 39% \$545.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	
SNB2 SNBC	SendSuite Live SendSuite Live	BAX Global (2) BAX Global (100)	\$1,500.00 27% \$1,090.00 \$20,000.00 64% \$7,255.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$270.00 \$3,600.00	\$203.00 25% \$2,700.00 25%	
SNBE	SendSuite Live	BAX Global (Titol) BAX Global (Enterprise)	\$20,000.00 64% \$7,255.00 \$25,000.00 27% \$18,145.00	N/A N/A	N/A	N/A N/A	\$4,500.00	\$3,375.00 25%	
SNBL	SendSuite Live	BAX Global (50)	\$15,000.00 64% \$5,445.00	N/A N/A	N/A	N/A	\$2,700.00		6 \$169.00
SNBT	SendSuite Live	BAX Global (25)	\$10,000.00 64% \$3,630.00	N/A N/A	N/A	N/A	\$1,800.00	\$1,350.00 25%	
SNBV	SendSuite Live	BAX Global (5)	\$3,000.00 57% \$1,305.00	N/A N/A	N/A	N/A	\$540.00		6 \$34.00
SNBX	SendSuite Live	BAX Global (10)	\$5,000.00 64% \$1,815.00	N/A N/A	N/A	N/A	\$900.00	\$675.00 25%	6 \$57.00
SND1 SND2	Sendsuite Live Sendsuite Live	CanadaPost (1) CanadaPost (2)	\$600.00 16% \$504.00 \$900.00 16% \$756.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$108.00 \$162.00	\$81.00 25% \$122.00 25%	
SNDC	Sendsuite Live	CanadaPost (100)	\$10.000.00 16% \$756.00 \$10.000.00 16% \$8.400.00	N/A N/A	N/A	N/A N/A	\$1.800.00	\$1,350.00 25%	
SNDE	Sendsuite Live	CanadaPost (Enterprise)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A		\$3,600.00		6 \$225.00
SNDL	Sendsuite Live	CanadaPost (50)	\$6,000.00 16% \$5,040.00	N/A N/A	N/A		\$1,080.00	\$810.00 25%	6 \$68.00
SNDT	Sendsuite Live	CanadaPost (25)	\$4,000.00 16% \$3,360.00	N/A N/A	N/A	N/A	\$720.00	\$540.00 25%	
SNDV	Sendsuite Live	CanadaPost (5)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00		6 \$17.00
SNDX SNE1	Sendsuite Live Sendsuite Live	CanadaPost (10) Eastern Connection (1)	\$2,000.00 16% \$1,680.00 \$900.00 16% \$756.00	N/A N/A N/A	N/A N/A	N/A N/A	\$360.00 \$162.00	\$270.00 25% \$122.00 25%	
SNE1	Sendsuite Live	Eastern Connection (1) Eastern Connection (2)	\$1,500.00 16% \$7,56.00 \$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A N/A	\$270.00	\$122.00 25%	6 \$17.00
SNEC	Sendsuite Live	Eastern Connection (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600,00	\$2,700.00 25%	
SNEE	Sendsuite Live	Eastern Connection (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00	\$3,375.00 25%	
SNEL	Sendsuite Live	Eastern Connection (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	\$2,700.00	\$2,025.00 25%	6 \$169.00
SNET	Sendsuite Live	Eastern Connection (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A	N/A	\$1,800.00	\$1,350.00 25%	
SNEV SNEX	Sendsuite Live	Eastern Connection (5)	\$3,000.00 16% \$2,520.00 \$5,000.00 16% \$4,200.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$540.00 \$900.00	\$405.00 25% \$675.00 25%	6 \$34.00 6 \$57.00
SNEX SNF1	Sendsuite Live Sendsuite Live	Eastern Connection (10) Canpar (1)	\$5,000.00 16% \$4,200.00 \$600.00 16% \$504.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$900.00	\$675.00 25% \$81.00 25%	
SNF2	Sendsuite Live	Canpar (2)	\$900.00 16% \$756.00	N/A N/A	N/A		\$162.00		6 \$11.00
SNFC	Sendsuite Live	Canpar (100)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A	N/A	\$1,800.00	\$1,350.00 25%	
SNFE	Sendsuite Live	Canpar (Enterprise)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	
SNFL	Sendsuite Live	Canpar (50)	\$6,000.00 16% \$5,040.00 \$4,000.00 16% \$3,360.00	N/A N/A N/A N/A	N/A	N/A	\$1,080.00	\$810.00 25% \$540.00 25%	
SNFT SNFV	Sendsuite Live	Canpar (25)		N/A N/A N/A N/A	N/A N/A	N/A N/A	\$720.00		
SNEX	Sendsuite Live Sendsuite Live	Canpar (5) Canpar (10)	\$1,500.00 16% \$1,260.00 \$2,000.00 16% \$1,680.00	N/A N/A N/A	N/A N/A	N/A N/A	\$270.00 \$360.00	\$203.00 25% \$270.00 25%	6 \$17.00 6 \$23.00
SNG1	Sendsuite Live	Globaltranz (1)	\$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	6 \$11.00
SNG2	Sendsuite Live	Giobaltranz (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$122.00 25% \$203.00 25%	
SNGC	Sendsuite Live	Globaltranz (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	
SNGE	Sendsuite Live	Globaltranz (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00		6 \$282.00
SNGL SNGT	Sendsuite Live	Globaltranz (50)	\$15,000.00 16% \$12,600.00 \$10,000.00 16% \$8,400.00	N/A N/A N/A N/A	N/A	N/A	\$2,700.00 \$1,800.00	\$2,025.00 25% \$1,350.00 25%	
SNGV	Sendsuite Live	Globaltranz (25) Globaltranz (5)		N/A N/A N/A N/A	N/A N/A	N/A N/A			6 \$113.00
SNGX	Sendsuite Live Sendsuite Live	Globalitanz (10)	\$3,000.00 16% \$2,520.00 \$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	\$540.00 \$900.00	\$405.00 25% \$675.00 25%	6 \$34.00 6 \$57.00
SNH1	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (1)	\$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	6 \$11.00
SNH2	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	6 \$17.00
SNHC	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A		\$3,600.00		6 \$225.00
SNHE	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A	\$4,500.00	\$3,375.00 25%	
SNHL	Sendsuite Live Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (50) LTL Czarlite Rating / BOLs (per carrier) (25)	\$15,000.00 16% \$12,600.00 \$10,000.00 16% \$8,400.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$2,700.00 \$1,800.00	\$2,025.00 25% \$1,350.00 25%	6 \$169.00 6 \$113.00
SNHV	Sendsuite Live	LTL Czarlite Rating/ POLs (per carrier) (29) LTL Czarlite Rating/ BOLs (per carrier) (5)	\$3,000.00 16% \$2,520.00	N/A N/A	N/A		\$540.00	\$405.00 25%	
SNHX	Sendsuite Live	LTL Czarlite Rating / BOLs (per carrier) (10)	\$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	\$540.00 \$900.00	\$675.00 25%	6 \$34.00 6 \$57.00
SNJ1	SendSuite Live	Miscellaneous Domestic carriers (1)	\$900.00 39% \$545.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	6 \$11.00
SNJ2	SendSuite Live	Miscellaneous Domestic carriers (2)	\$1,500.00 27% \$1,090.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	
SNJC SNJE	SendSuite Live SendSuite Live	Miscellaneous Domestic carriers (100)	\$20,000.00 64% \$7,255.00 \$25,000.00 27% \$18,145.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$3,600.00		6 \$225.00
SNJL	SendSuite Live	Miscellaneous Domestic carriers (Enterprise) Miscellaneous Domestic carriers (50)	\$25,000.00 27% \$18,145.00 \$15,000.00 64% \$5,445.00	N/Δ N/Δ	N/A		\$4,500.00 \$2,700.00	\$3,375.00 25% \$2,025.00 25%	
SNJT	SendSuite Live	Miscellaneous Domestic carriers (25)	\$10,000.00 64% \$3,630.00	N/A N/A	N/A	N/A	\$1,800.00		6 \$113.00
SNJV	SendSuite Live	Miscellaneous Domestic carriers (5)	\$3,000.00 57% \$1,305.00	N/A N/A	N/A	N/A	\$540.00	\$405.00 25%	6 \$34.00
SNJX	SendSuite Live	Miscellaneous Domestic carriers (10)	\$5,000.00 64% \$1,815.00	N/A N/A	N/A	N/A	\$900.00		6 \$57.00
SNK1	Sendsuite Live	Miscellaneous Canada Carrier (1)	\$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	
SNK2 SNKC	Sendsuite Live Sendsuite Live	Miscellaneous Canada Carrier (2) Miscellaneous Canada Carrier (100)	\$1,500.00 16% \$1,260.00 \$20,000.00 16% \$16,800.00	N/A N/A N/A	N/A N/A	N/A N/A	\$270.00 \$3,600.00	\$203.00 25% \$2,700.00 25%	6 \$17.00 6 \$225.00
SNKE	Sendsuite Live	Miscellaneous Canada Carrier (Toty) Miscellaneous Canada Carrier (Enterprise)	\$25,000.00 16% \$16,600.00	N/A N/A	N/A	N/A	\$4,500.00	\$3,375.00 25%	
SNKL	Sendsuite Live	Miscellaneous Canada Carrier (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A		\$2,700.00	\$2,025.00 25%	6 \$169.00
SNKT	Sendsuite Live	Miscellaneous Canada Carrier (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A		\$1,800.00		6 \$113.00
SNKV	Sendsuite Live	Miscellaneous Canada Carrier (5)	\$3,000.00 16% \$2,520.00	N/A N/A	N/A	N/A	\$540.00	\$405.00 25%	6 \$34.00
SNKX SNI 1	Sendsuite Live SendSuite Live	Miscellaneous Canada Carrier (10) Purolator (1)	\$5,000.00 16% \$4,200.00 \$600.00 16% \$504.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$900.00 \$108.00	\$675.00 25% \$81.00 25%	6 \$57.00 6 \$7.00
SNL1 SNL2	SendSuite Live SendSuite Live	Purolator (1) Purolator (2)	\$600.00 16% \$504.00 \$900.00 16% \$756.00	N/A N/A N/A	N/A N/A	N/A N/A	\$108.00	\$81.00 25% \$122.00 25%	6 \$7.00 6 \$11.00
SNLC	SendSuite Live	Purolator (100)	\$10,000.00 27% \$7,255.00	N/A N/A	N/A		\$1,800.00		6 \$113.00
SNLE	SendSuite Live	Purolator (Enterprise)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	6 \$225.00
SNLL	SendSuite Live	Purolator (50)	\$6,000.00 16% \$5,040.00	N/A N/A	N/A	N/A	\$1,080.00	\$810.00 25%	6 \$68.00
SNLT	SendSuite Live	Purolator (25)	\$4,000.00 16% \$3,360.00	N/A N/A	N/A	N/A	\$720.00	\$540.00 25%	
SNLV SNLX	SendSuite Live SendSuite Live	Purolator (5) Purolator (10)	\$1,500.00 16% \$1,260.00 \$2,000.00 16% \$1,680.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$270.00 \$360.00		6 \$17.00 6 \$23.00
SNM1	Sendsuite Live	Midland Courier (1)	\$900.00 16% \$1,680.00	N/A N/A	N/A	N/A N/A	\$162.00	\$270.00 25% \$122.00 25%	
SNM2	Sendsuite Live	Midland Courier (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	6 \$17.00
SNMC	Sendsuite Live	Midland Courier (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	6 \$225.00
SNME	Sendsuite Live	Midland Courier (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00		6 \$282.00
SNML	Sendsuite Live	Midland Courier (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A		\$2,700.00		6 \$169.00
SNMT SNMV	Sendsuite Live	Midland Courier (25)	\$10,000.00 16% \$8,400.00 \$3,000.00 16% \$2,520.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$1,800.00 \$540.00	\$1,350.00 25% \$405.00 25%	6 \$113.00 6 \$34.00
SNMX	Sendsuite Live Sendsuite Live	Midland Courier (5) Midland Courier (10)		N/A N/A N/A N/A	N/A N/A	N/A N/A	\$540.00		
SNN1	Sendsuite Live	Newgistics (1)	\$5,000.00 16% \$4,200.00 \$900.00 16% \$756.00	N/A N/A	N/A	N/A N/A	\$162.00	\$675.00 25% \$122.00 25%	
SNN2	Sendsuite Live	Newgistics (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	6 \$17.00
SNNC	Sendsuite Live	Newgistics (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	6 \$225.00
SNNE	Sendsuite Live	Newgistics (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00		6 \$282.00
SNNL	Sendsuite Live	Newgistics (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	\$2,700.00	\$2,025.00 25%	6 \$169.00

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	% OFF Equipment MSRP MSRP Contract Price	MSRP MAINTENACE Annual Maintenance Years 2-5	% OFF	Monthly S! A	MSDD SMA	MSRP	Monthly SMA
SNNT	Category Sendsuite Live	Newqistics (25)	\$10,000.00 16% \$8,400.00	N/A N/A N/A	N/A		\$1,800.00		5 \$113.00
SNNV	Sendsuite Live Sendsuite Live	Newgistics (25)	\$3,000.00 16% \$8,400.00	N/A N/A	N/A	N/A N/A	\$540.00	\$1,350.00 25%	
SNNX	Sendsuite Live	Newgistics (10)	\$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	\$900.00	\$675.00 25%	
SNP1	Sendsuite Live	Norco (1)	\$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	
SNP2	Sendsuite Live	Norco (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	5 \$17.00
SNPC SNPE	Sendsuite Live	Norco (100)	\$20,000.00 16% \$16,800.00 \$25,000.00 16% \$21,000.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$3,600.00 \$4,500.00	\$2,700.00 25% \$3.375.00 25%	\$225.00 \$282.00
SNPI	Sendsuite Live Sendsuite Live	Norco (Enterprise)	\$25,000.00 16% \$21,000.00 \$15,000.00 16% \$12,600.00	N/A N/A N/A N/A	N/A N/A		\$4,500.00	\$3,375.00 25%	
SNPT	Sendsuite Live	Norco (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A		\$1,800.00		\$113.00
SNPV	Sendsuite Live	Norco (5)	\$3,000.00 16% \$2,520.00	N/A N/A	N/A	N/A	\$540.00	\$405.00 25%	5 \$34.00
SNPX	Sendsuite Live	Norco (10)	\$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	\$900.00		\$57.00
SNR1	Sendsuite Live	Ontrac (1)	\$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25% \$203.00 25%	
SNR2 SNRC	Sendsuite Live Sendsuite Live	Ontrac (2) Ontrac (100)	\$1,500.00 16% \$1,260.00 \$20,000.00 16% \$16,800.00	N/A N/A N/A N/A	N/A N/A		\$270.00 \$3,600.00		
SNRE	Sendsuite Live Sendsuite Live	Ontrac (100) Ontrac (Enterprise)	\$20,000.00 16% \$16,800.00 \$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A N/A	\$4,500.00	\$2,700.00 25% \$3,375.00 25%	\$225.00 \$282.00
SNRL	Sendsuite Live	Ontrac (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A		\$2,700.00		6 \$169.00
SNRT	Sendsuite Live	Ontrac (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A		\$1,800.00	\$1,350.00 25%	
SNRV	Sendsuite Live	Ontrac (5)	\$3,000.00 16% \$2,520.00	N/A N/A	N/A	N/A	\$540.00	\$405.00 25%	
SNRX	Sendsuite Live	Ontrac (10)	\$5,000.00 16% \$4,200.00	N/A N/A N/A N/A	N/A	N/A	\$900.00	\$675.00 25% \$122.00 25%	\$57.00
SNS1 SNS2	Sendsuite Live Sendsuite Live	Spee-Dee (1) Spee-Dee (2)	\$900.00 16% \$756.00 \$1,500.00 16% \$1,260.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$162.00 \$270.00	\$122.00 25% \$203.00 25%	\$11.00 \$17.00
SNSC	Sendsuite Live	Spee-Dee (100)	\$20,000.00 16% \$1,200.00	N/A N/A	N/A		\$3,600.00	\$2,700.00 25%	\$225.00
SNSE	Sendsuite Live	Spee-Dee (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00	\$3,375.00 25%	
SNSL	Sendsuite Live	Spee-Dee (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	\$2,700.00	\$2,025.00 25%	\$169.00
SNST	Sendsuite Live	Spee-Dee (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A		\$1,800.00	\$1,350.00 25%	
SNSV	Sendsuite Live Sendsuite Live	Spee-Dee (5) Spee-Dee (10)	\$3,000.00 16% \$2,520.00 \$5,000.00 16% \$4,200.00	N/A N/A N/A	N/A N/A	N/A N/A	\$540.00 \$900.00	\$405.00 25% \$675.00 25%	\$34.00 \$57.00
SNSX SNT1	Sendsuite Live Sendsuite Live	Streamlite (1)	\$5,000.00 16% \$4,200.00 \$900.00 16% \$756.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$162.00	\$122.00 25%	
SNT2	Sendsuite Live Sendsuite Live	Streamlite (1)	\$1,500.00 16% \$1,260.00 \$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A N/A	\$270.00	\$203.00 25%	
SNTC	Sendsuite Live	Streamlite (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	\$225.00
SNTE	Sendsuite Live	Streamlite (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A	\$4,500.00	\$3,375.00 25%	\$282.00
SNTL	Sendsuite Live	Streamlite (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A		\$2,700.00	\$2,025.00 25%	
SNTV	Sendsuite Live Sendsuite Live	Streamlite (25) Streamlite (5)	\$10,000.00 16% \$8,400.00 \$3,000.00 16% \$2,520.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$1,800.00 \$540.00	\$1,350.00 25% \$405.00 25%	
SNTX	Sendsuite Live	Streamlite (10)	\$5,000.00 16% \$2,320.00	N/A N/A	N/A	N/A	\$900.00	\$675.00 25%	
SNU1	Sendsuite Live	Dicom (1)	\$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	
SNU2	Sendsuite Live	Dicom (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	
SNUC	Sendsuite Live	Dicom (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A		\$3,600.00	\$2,700.00 25%	
SNUE	Sendsuite Live	Dicom (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00	\$3,375.00 25%	
SNUL	Sendsuite Live Sendsuite Live	Dicom (50) Dicom (25)	\$15,000.00 16% \$12,600.00 \$10,000.00 16% \$8,400.00	N/A N/A N/A	N/A N/A	N/A N/A	\$2,700.00	\$2,025.00 25% \$1,350.00 25%	
SNUV	Sendsuite Live Sendsuite Live	Dicom (5)	\$3,000.00 16% \$2,520.00	N/A N/A	N/A	N/A N/A	\$540.00		5 \$34.00
SNUX	Sendsuite Live	Dicom (10)	\$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	\$900.00	\$675.00 25%	
SNV1	Sendsuite Live	Velocity (1)	\$900.00 16% \$756.00	N/A N/A	N/A	N/A	\$162.00	\$122.00 25%	\$11.00
SNV2	Sendsuite Live	Velocity (2)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A		\$270.00		5 \$17.00
SNVF	Sendsuite Live Sendsuite Live	Velocity (100)	\$20,000.00 16% \$16,800.00 \$25,000.00 16% \$21,000.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$3,600.00 \$4,500.00	\$2,700.00 25% \$3,375.00 25%	
SNVL	Sendsuite Live Sendsuite Live	Velocity (Enterprise) Velocity (50)	\$25,000.00 16% \$21,000.00 \$15,000.00 16% \$12,600.00	N/A N/A	N/A		\$2,700.00	\$2,025.00 25%	
SNVT	Sendsuite Live	Velocity (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A		\$1,800.00	\$1,350.00 25%	
SNVV	Sendsuite Live	Velocity (5)	\$3,000.00 16% \$2,520.00	N/A N/A	N/A	N/A	\$540.00	\$405.00 25%	
SNVX	Sendsuite Live	Velocity (10)	\$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	\$900.00	\$675.00 25%	
SNY1	Sendsuite Live	ICS Courier (1)	\$900.00 16% \$756.00	N/A N/A N/A N/A	N/A	N/A N/A	\$162.00		\$11.00 \$17.00
SNY2 SNYC	Sendsuite Live Sendsuite Live	ICS Courier (2) ICS Courier (100)	\$1,500.00 16% \$1,260.00 \$20,000.00 16% \$16,800.00	N/A N/A N/A N/A	N/A N/A		\$270.00 \$3,600.00	\$203.00 25% \$2,700.00 25%	
SNYE	Sendsuite Live	ICS Courier (100) ICS Courier (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A		\$4,500.00		\$282.00
SNYL	Sendsuite Live	ICS Courier (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A		\$2,700.00	\$2,025.00 25%	
SNYT	Sendsuite Live	ICS Courier (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A	N/A	\$1,800.00	\$1,350.00 25%	\$113.00
SNYV	Sendsuite Live	ICS Courier (5)	\$3,000.00 16% \$2,520.00	N/A N/A	N/A	N/A	\$540.00		\$34.00
SNYX SNZ1	Sendsuite Live	ICS Courier (10) Cardinal Courier (1)	\$5,000.00 16% \$4,200.00 \$900.00 16% \$756.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$900.00 \$162.00	\$675.00 25%	
SNZ1 SNZ2	Sendsuite Live Sendsuite Live	Cardinal Courier (1) Cardinal Courier (2)	\$900.00 16% \$756.00 \$1,500.00 16% \$1,260.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$162.00	\$122.00 25% \$203.00 25%	
SNZC	Sendsuite Live	Cardinal Courier (100)	\$20,000.00 16% \$16,800.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	
SNZE	Sendsuite Live	Cardinal Courier (Enterprise)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A	\$4,500.00	\$3,375.00 25%	\$282.00
SNZL	Sendsuite Live	Cardinal Courier (50)	\$15,000.00 16% \$12,600.00	N/A N/A	N/A	N/A	\$2,700.00	\$2,025.00 25%	\$169.00
SNZT	Sendsuite Live	Cardinal Courier (25)	\$10,000.00 16% \$8,400.00	N/A N/A	N/A		\$1,800.00	\$1,350.00 25%	
SNZV SNZX	Sendsuite Live Sendsuite Live	Cardinal Courier (5) Cardinal Courier (10)	\$3,000.00 16% \$2,520.00 \$5,000.00 16% \$4,200.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$540.00 \$900.00	\$405.00 25% \$675.00 25%	
SPMS	Sendsuite Live Information Manageme		\$5,000.00 16% \$4,200.00 \$10,380.00 16% \$8,720.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$900.00 N/A	\$675.00 25% N/A N/A	
SS1C	SendSuite Live	SendSuite Live Mail Center Package	\$10,380.00 16% \$8,720.00 \$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
SSCA	SendSuite Live	Additional Carrier Account Activation	\$1,000.00 16% \$840.00	N/A N/A	N/A	N/A	\$180.00	\$135.00 25%	\$12.00
SSCF	SendSuite Live	Standard FedEx Carrier Activation	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A
SSCS	SendSuite Live	Standard USPS Carrier Activation	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
SSCU	SendSuite Live	Standard UPS Carrier Activation	\$0.00 0% \$0.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A N/A N/A	
SSCW	SendSuite Live SendSuite Accessories	USPS On-Line Postage Activation (IOP) Regional Carrier Set-Up Fee	\$0.00 0% \$0.00 \$750.00 16% \$630.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	
SSH1	SendSuite Accessories	Additional SendSuite Live (1) Standard Single User Locations	\$15,000.00 77% \$3,400.00	N/A N/A	N/A		\$2,700.00	\$2,025.00 25%	
SSH2	SendSuite Live	Additional SendSuite Live (2) Standard Single User Locations	\$10,000.00 32% \$6,805.00	N/A N/A	N/A	N/A	\$1,800.00	\$1,350.00 25%	\$113.00
SSHC	SendSuite Live	Additional SendSuite Live (100) Standard Single User Locations	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	\$270.00	\$203.00 25%	
SSHE	SendSuite Live	Additional SendSuite Live (Enterprise) Standard Single User Locations	\$250,000.00 16% \$210,000.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
SSHL SSHT	SendSuite Live SendSuite Live	Additional SendSuite Live (50) Standard Single User Locations	\$2,000.00 16% \$1,680.00 \$3,000.00 16% \$2,520.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$360.00 \$540.00	\$270.00 25% \$405.00 25%	
SSHV	SendSuite Live SendSuite Live	Additional SendSuite Live (25) Standard Single User Locations Additional SendSuite Live (5) Standard Single User Locations	\$3,000.00 16% \$2,520.00 \$7,500.00 16% \$6,300.00	N/A N/A N/A N/A	N/A N/A		\$1,350.00	\$405.00 25% \$1,013.00 25%	
SSHX	SendSuite Live SendSuite Live	Additional SendSuite Live (5) Standard Single User Locations Additional SendSuite Live (10) Standard Single User Locations	\$7,500.00 16% \$6,300.00 \$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	\$900.00	\$675.00 25%	
SSL1	SendSuite Live	SendSuite Live Standard License - Single Location/Single Workstation	\$5,000.00 16% \$4,200.00	N/A N/A	N/A	N/A	\$900.00	\$675.00 25%	\$57.00
SSL2	SendSuite Live	SendSuite Live Standard License - 2 Locations/Unlimited Workstations	\$20,000.00 27% \$14,515.00	N/A N/A	N/A	N/A	\$3,600.00	\$2,700.00 25%	\$225.00
SSLC	SendSuite Live	SendSuite Live Standard License - 100 Location/Unlimited Workstations	\$150,000.00 40% \$90,720.00	N/A N/A	N/A		\$27,000.00		\$1,688.00
SSLE	SendSuite Live	SendSuite Live Standard License - Enterprise/Unlimited Workstations	\$250,000.00 16% \$210,000.00	N/A N/A	N/A	N/A	\$45,000.00		\$2,813.00
SSLL	SendSuite Live	SendSuite Live Standard License - 50 Location/Unlimited Workstations	\$100,000.00 32% \$68,040.00 \$15,000.00 16% \$12,600.00	N/A N/A N/A N/A	N/A N/A		\$18,000.00 \$2,700.00		\$1,125.00 \$169.00
SSLN	SendSuite Live	SendSuite Live Standard License - Single Location/Unlimited Workstations	\$15,000.00 16% \$12,600.00	IN/A N/A	IN/A	IN/A	φ ∠ ,/UU.UÜ	\$Z,UZ5.UU 25%	\$169.00

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Wantenance for years 2-5	<u>'</u>	-							
PCN	Category	Description	Equipment MSRP MSRP Contract Price	e MSRP MAINTENACE Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5 MSR	
SSLT	SendSuite Live	SendSuite Live Standard License - 25 Location/Unlimited Workstations	\$75,000.00 40% \$45,360.0		N/A	N/A	\$13,500.00		5% \$844.00
SSLV	SendSuite Live	SendSuite Live Standard License - 5 Location/Unlimited Workstations	\$37,500.00 56% \$16,330.00		N/A	N/A	\$6,750.00	\$5,063.00 259	5% \$422.00
SSLX	SendSuite Live	SendSuite Live Standard License - 10 Location/Unlimited Workstations	\$50,000.00 55% \$22,680.00		N/A	N/A	\$9,000.00		5% \$563.00
SSLZ SSN1	SendSuite Live SendSuite Live	Additional Workstation License (SendSuite Live Standard Single Location) SendSuite Live Extended License - Single Location/Unlimited Workstations	\$4,000.00 32% \$2,720.00 \$25,000.00 16% \$21,000.00		N/A N/A	N/A N/A	N/A N/A	N/A N/A	/A N/A /A N/A
SSN2	SendSuite Live	SendSuite Live Extended License - 3 Ingle Eccation/Orlinimited Workstations SendSuite Live Extended License - 2 Locations/Unlimited Workstations	\$40,000.00 16% \$33,600.00		N/A	N/A	N/A	N/A N/A	
SSNC	SendSuite Live	SendSuite Live Extended License - 100 Location/Unlimited Workstations	\$350,000.00 16% \$294,000.00		N/A	N/A	N/A	N/A N/A	
SSNE	SendSuite Live	SendSuite Live Extended License - Enterprise/Unlimited Workstations	\$350,000.00 16% \$294,000.00	N/A N/A	N/A	N/A	N/A	N/A N/A	/A N/A
SSNL	SendSuite Live	SendSuite Live Extended License - 50 Location/Unlimited Workstations	\$250,000.00 16% \$210,000.00) N/A N/A	N/A	N/A	N/A	N/A N/A	
SSNT	SendSuite Live SendSuite Live	SendSuite Live Extended License - 25 Location/Unlimited Workstations SendSuite Live Extended License - 5 Location/Unlimited Workstations	\$150,000.00 16% \$126,000.00 \$50,000.00 16% \$42,000.00		N/A N/A	N/A N/A	N/A N/A	N/A N/A	
SSNX	SendSuite Live	SendSuite Live Extended License - 3 Excation/Unlimited Workstations SendSuite Live Extended License - 10 Location/Unlimited Workstations	\$75,000.00 16% \$63,000.00		N/A	N/A	N/A	N/A N/A	
SSPT	SendSuite Accessories	Carrier Set Up Fee – per carrier	\$2,000.00 16% \$1,680.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
SSR0	SendSuite Accessories	Carrier Set Up Fee – per carrier	\$500.00 16% \$420.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
SSVA	Sendsuite Shipping	Address EZ Import	\$2,000.00 16% \$1,680.00		N/A	N/A	N/A	N/A N/A	
SSVE	Sendsuite Shipping	eRR Coversheet Interface for SSL-PP	\$5,000.00 16% \$4,200.00		N/A	N/A	N/A		/A N/A
SSY1 SSY2	SendSuite Live SendSuite Live	SendSuite Live PlanetPress/eRR Only License (1) SendSuite Live PlanetPress/eRR Only License (2)	\$9,000.00 16% \$7,560.00 \$15,000.00 16% \$12,600.00		N/A N/A	N/A N/A	\$1,620.00 \$2,700.00	\$1,215.00 25° \$2,025.00 25°	5% \$102.00 5% \$169.00
SSYC	Sendsuite Live	SendSuite Live Planet Press/eRR Only License (2)	\$100,000.00 16% \$84,000.00		N/A		\$18,000.00		5% \$1,125.00
SSYE	Sendsuite Live	SendSuite Live PlanetPress/eRR Only License (Enterprise)	\$100,000.00 16% \$84,000.00		N/A	N/A	\$18,000.00		5% \$1,125.00
SSYL	Sendsuite Live	SendSuite Live PlanetPress/eRR Only License (50)	\$90,000.00 16% \$75,600.00) N/A N/A	N/A	N/A	\$16,200.00	\$12,150.00 259	5% \$1,013.00
SSYT	Sendsuite Live	SendSuite Live PlanetPress/eRR Only License (25)	\$75,000.00 16% \$63,000.00		N/A		\$13,500.00		5% \$844.00
SSYV	SendSuite Live SendSuite Live	SendSuite Live PlanetPress/eRR Only License (5)	\$30,000.00 16% \$25,200.00 \$50,000.00 16% \$42,000.00		N/A N/A	N/A N/A	\$5,400.00 \$9,000.00		5% \$338.00 5% \$563.00
SSZ1	Sendsuite Live Sendsuite Live	SendSuite Live PlanetPress/eRR Only License (10) SendSuite Live PlanetPress Interface (1)	\$5,000.00 16% \$42,000.00 \$5,000.00 16% \$4,200.00		N/A	N/A	\$900.00		5% \$563.00 5% \$57.00
SSZ2	SendSuite Live	SendSuite Live PlanetPress Interface (1)	\$7,500.00 16% \$6,300.0	D N/A N/A	N/A	N/A	\$1,350.00		5% \$85.00
SSZC	Sendsuite Live	SendSuite Live PlanetPress Interface (100)	\$25,000.00 16% \$21,000.00	N/A N/A	N/A	N/A	\$4,500.00		5% \$282.00
SSZE	Sendsuite Live	SendSuite Live PlanetPress Interface (Enterprise)	\$25,000.00 16% \$21,000.00		N/A	N/A	\$4,500.00		5% \$282.00
SSZL	Sendsuite Live	SendSuite Live PlanetPress Interface (50)	\$25,000.00 16% \$21,000.00		N/A		\$4,500.00		5% \$282.00
SSZT	Sendsuite Live	SendSuite Live PlanetPress Interface (25)	\$20,000.00 16% \$16,800.0		N/A	N/A N/A	\$3,600.00		5% \$225.00 5% \$113.00
SSZV SSZX	Sendsuite Live Sendsuite Live	SendSuite Live PlanetPress Interface (5) SendSuite Live PlanetPress Interface (10)	\$10,000.00 16% \$8,400.00 \$15,000.00 16% \$12,600.00	0 N/A N/A 0 N/A N/A	N/A N/A	N/A	\$1,800.00 \$2,700.00		5% \$169.00
STET	SendSuite	SendSuite Link - Enterprise Toolkit	\$4,995.00 16% \$4,196.0		N/A	N/A	N/A	N/A N/	
STEU	Sendsuite Tracking	SendSuite Tracking Enterprise	\$0.00 0% \$0.00		N/A	N/A	N/A	N/A N/	
STF1	Sendsuite Live	TMS Services – Up to 500 transactions per year - billed separately	\$0.00 0% \$0.00) N/A N/A	N/A	N/A	N/A	N/A N/A	
STF2	Sendsuite Live	TMS Services – Up to 1,500 transactions per year - billed separately	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
STF3 STF4	Sendsuite Live	TMS Services – Up to 7,500 transactions per year - billed separately	\$0.00 0% \$0.00 \$0.00 0% \$0.00) N/A N/A) N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	
	Sendsuite Live	TMS Services – Up to 15,000 transactions per year - billed separately			N/A N/A	N/A N/A	N/A N/A	N/A N/A	
STF5 STP1	Sendsuite Live Sendsuite Live	TMS Services – Up to 35,000 transactions per year – billed separately TMS Services – Up to 25,000 transactions per year - billed separately	\$0.00 0% \$0.00 \$0.00 0% \$0.00) N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	
STP2	Sendsuite Live	TMS Services – Up to 50,000 transactions per year - billed separately	\$0.00 0% \$0.00		N/A	N/A	N/A	N/A N/A	
STP3	Sendsuite Live	TMS Services – Up to 250,000 transactions per year - billed separately	\$0.00 0% \$0.00	D N/A N/A	N/A	N/A	N/A	N/A N/	
STP4	Sendsuite Live	TMS Services – Up to 500,000 transactions per year - billed separately	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
STP5	Sendsuite Live	TMS Services – Up to 1,000,000 transactions per year – billed separately	\$0.00 0% \$0.00) N/A N/A	N/A	N/A	N/A	N/A N/A	
STR1	Sendsuite Live	TMS Services – Up to 500 transactions per year - billed separately	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
STR2 STR3	Sendsuite Live Sendsuite Live	TMS Services – Up to 1,500 transactions per year - billed separately	\$0.00 0% \$0.00 \$0.00 0% \$0.00	0 N/A N/A 0 N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	
STR4	Sendsuite Live Sendsuite Live	TMS Services – Up to 7,500 transactions per year - billed separately TMS Services – Up to 15,000 transactions per year - billed separately	\$0.00 0% \$0.00		N/A	N/A	N/A	N/A N/A	
STR5	Sendsuite Live	TMS Services – Up to 35,000 transactions per year – billed separately	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	/A N/A
STT1	Sendsuite Live	TMS Services – Up to 500 transactions per year - billed separately	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
STT2	Sendsuite Live	TMS Services – Up to 1,500 transactions per year - billed separately	\$0.00 0% \$0.00 \$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
STT3	Sendsuite Live	TMS Services – Up to 7,500 transactions per year - billed separately			N/A	N/A	N/A	N/A N/A	
STT4 STT5	Sendsuite Live Sendsuite Live	TMS Services – Up to 15,000 transactions per year - billed separately	\$0.00 0% \$0.00 \$0.00 0% \$0.00	0 N/A N/A 0 N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	
SW10	base system	TMS Services – Up to 35,000 transactions per year – billed separately Up to 10 Workstations (1)	\$3,500.00 0% \$0.00		N/A	N/A	\$630.00		7A N/A 5% \$40.00
SW20	base system	Up to 20 Workstations (1)	\$5,000.00 16% \$4,200.0		N/A	N/A	\$900.00	\$675.00 25	
SWS1	base system	Up to 10 Workstations (2)	\$4,500.00 16% \$3,780.00	N/A N/A	N/A	N/A	\$810.00		5% \$51.00
SWS2	accessories	Up to 20 Workstations (2)	\$6,500.00 16% \$5,460.00		N/A	N/A	\$1,170.00		5% \$74.00
T101	Information Management		\$250.00 16% \$210.00) N/A N/A	N/A	N/A	N/A	N/A N/A	
T102	Information Management	Custom Programmable Carrier - 1	\$250.00 16% \$210.00		N/A	N/A	N/A N/A		/A N/A
T103 T104	Information Management Information Management	LTL Customer Programmable Carrier HazMat	\$350.00 16% \$294.00 \$950.00 16% \$798.00		N/A N/A	N/A N/A	N/A N/A	N/A N/A	
T105	Information Management	Differential Weighing (Offweight)	\$500.00 16% \$420.0		N/A	N/A	N/A	N/A N/A	
T110	Arrival	Multi-Workstation Client License	\$750.00 16% \$630.00	N/A N/A	N/A	N/A	N/A		/A N/A
T113	Information Management	NetQuery	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	/A N/A
T116	Information Management	DDX Link	\$1,995.00 16% \$1,676.0		N/A	N/A	N/A	N/A N/A	
T118	Information Management	ODBC Link	\$1,295.00 16% \$1,088.0		N/A	N/A	N/A	N/A N/A	/A N/A
T196003 T196027	SendSuite Live Information Management	SHIPREQUEST MULTI PACK (5PER PAK) Software Meter Interface - per meter (DM Series only)	\$125.00 16% \$105.00 \$295.00 16% \$247.00		N/A N/A	N/A N/A	N/A N/A	N/A N/A	/A N/A /A N/A
T1NT	SendSuite Live	INTEGRATION ENABLER	\$295.00 16% \$247.00 \$3,000.00 16% \$2,520.00		N/A N/A	N/A N/A	N/A N/A	N/A N/A	
T209		USPS Std A Bulk Manifesting	\$0.00 0% \$2,320.00		N/A	N/A	N/A	N/A N/A	
T210	Information Management	UPS Standard Rates	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	/A N/A
T211	Information Management	UPS HundredWeight Rates	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	/A N/A
T212	Information Management	UPS Non-Manifested Rates	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	/A N/A
T213	Information Management	UPS Drop Shipment Points	\$250.00 16% \$210.00		N/A	N/A	N/A	N/A N/A	
T214	Information Management		\$1,000.00 16% \$840.0		N/A	N/A	N/A	N/A N/A	
T215 T216	Information Management	USPS International Rates	\$0.00 0% \$0.00 \$0.00 0% \$0.00	0 N/A N/A 0 N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	
T217		USPS International Rates	\$0.00 0% \$0.0	0 N/A N/A	N/A	N/A	N/A N/A	N/A N/A	
T218		USPS Mixed Mail Manifest (Single Piece)	\$0.00 0% \$0.00) N/A N/A	N/A	N/A	N/A	N/A N/A	
T219	Information Management	USPS Drop Shipment Points	\$250.00 16% \$210.00	N/A N/A	N/A	N/A	N/A	N/A N/A	/A N/A
T221	Sendsuite Express	FedEx Ground Multi-Weight	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A N/A	
T222	Sendsuite Express	FedEx Ground Drop Ship	\$250.00 16% \$210.00		N/A	N/A	N/A	N/A N/A	
T230	Sendsuite Express	FedEx Ship Manager Server - Dom & Intl	\$0.00 0% \$0.00		N/A	N/A	N/A	N/A N/A	
T234 T241	Sendsuite Express	DHL Contract Rates	\$1,000.00 16% \$840.00 \$0.00 0% \$0.00		N/A N/A	N/A N/A	N/A N/A	N/A N/A	
T241 T242	Information Management Information Management	UPS Zip to Zone USPS Zip to Zone	\$0.00 0% \$0.00 \$0.00 0% \$0.00	0 N/A N/A 0 N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	
T243	SendSuite Live	FedEx Ground Zip to Zone	\$0.00 0% \$0.00) N/A N/A	N/A	N/A	N/A	N/A N/A	
T245		USPS 4th Class DBMC Manifesting (required for T218)	\$0.00 0% \$0.00		N/A		N/A		/A N/A
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NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

				OFF			% OFF				% OFF	
PCN	Category	Description		SRP Contract Pri	e MSRP MAINTENACE Ann	ual Maintenance Years 2-5	MSRP			Annual SMA Years 2-5		
T246	Information Management	UPS Online Plus for PLD Electronic Manifesting		0% \$0.0 16% \$3.847.0	D N/A D N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A
T25B T25C	SendSuite Express	SendSuite Xpress Postal Manager- Software only - USPS Meter Rates Can Add USPS Manifesting		16% \$3,847.0 16% \$4.519.0		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T25D	SendSuite Express SendSuite Express	SendSuite Xpress 300 Can Add Any Three Carriers SendSuite Xpress 400 Can Add Any Four Carriers		16% \$4,519.0		N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A
T25E	SendSuite Express	SendSuite Xpress 500 - All Carriers, Networking and Simple Integration		16% \$6,535.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T265	Information Management	USPS std A Non-Profit Rates	\$0.00	0% \$0.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T271	Information Management	USPS International Manifesting	\$0.00	0% \$0.0	D N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T286	Information Management	SpeeDee	\$750.00	16% \$630.0	O N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T289	SendSuite Live	FedEx Onsite Server Drop Shipment Points		16% \$630.0 16% \$210.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T290	Information Management	USPS Manifesting Drop Shipment Points	\$250.00	16% \$210.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T291	Sendsuite Express	DHL Plus Drop Shipment Points		16% \$210.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T293	Sendsuite Express	DHL Rates		0% \$0.0 0% \$0.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2AC	SendSuite Live	StreetSmart Address Cleansing				N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2AF	Information Management	RDI Feature Special PM300 - 3 Carrier Solution USPS, FedEx and 1 additional Carrier	\$795.00 \$6,380.00	16% \$667.0 16% \$5,360.0	0 N/A	N/A	N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T2B3 T2CM	Sendsuite Express Information Management	Certified Mail Feature	\$895.00	16% \$5,360.0	0 \$426.00 0 N/A	\$320.00 N/A	25% N/A	\$27.00 N/A	N/A N/A	N/A N/A	N/A N/A	N/A
T2DH	Sendsuite Express	DHL/Airborne Tech Bundle		0% \$0.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2FM	Sendsuite Express	F-Mail Notification		16% \$630.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2EU	SendSuite Live	e-Return Receipt Feature		16% \$1,592.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2K1	SendSuite Express	SendSuite Xpress Postal Manager 1	\$3,535.00	16% \$2,969.0		N/A	N/A	N/A	\$275.00	\$207.00	25%	\$18.00
T2MM	Information Management	USPS Express Mail Manifesting	\$0.00	0% \$0.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2P1	Information Management	Post Manager Accounting (Unlimited Dept) Software		37% \$2,895.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2P3	Sendsuite Express	PM300 - 3 Carrier Solution USPS, FedEx and 1 additional Carrier	\$5,380.00	16% \$4,520.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2P4	Sendsuite Express	PM400 - 4 Carrier Solution USPS, FedEx and 2 additional Carriers	\$6,580.00	16% \$5,528.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2R0	Sendsuite Express	PM300 - 3 Carrier Solution Customer Loyalty License Renewal	\$5,380.00	16% \$4,520.0		\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2R1	Sendsuite Express	PM400 - 4 Carrier Solution Customer Loyalty License Renewal		16% \$5,528.0	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2R2	Sendsuite Express	PM500 - 5 Carrier Solution Customer Loyalty License Renewal		16% \$7,628.0	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2R3	Sendsuite Express	PM1000 - All Carrier Customer Loyalty License Renewal	\$12,780.00	16% \$10,736.0	\$417.00	\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RC	SendSuite Express	Cross Sell SendSuite Xpress Package		16% \$4,519.0		\$471.00	25%	\$40.00	N/A	N/A	N/A	N/A
T2RD	SendSuite Express	SendSuite Xpress 400 - 4 Carrier Loyalty Package		16% \$5,527.0		\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RE	SendSuite Express	SendSuite Xpress 500 - All Carrier Loyalty Package		16% \$8,299.0		\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RG	SendSuite Express	SendSuite Xpress 1000 - All Carriers, Networking and Integration Loyalty Package		16% \$10,819.0		\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RH T2RJ	SendSuite Express SendSuite Express	Ascent to Sendsuite Xpress 300 - 3 Carrier Loyalty Package Ascent to Sendsuite Xpress 400 - 4 Carrier Loyalty Package	\$5,380.00 \$6,580.00	16% \$4,519.0 16% \$5,527.0		\$313.00 \$313.00	25% 25%	\$27.00 \$27.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T2RK	SendSuite Express	Ascent to Sendsuite Xpress 400 - 4 Carrier Loyalty Package Ascent to Sendsuite Xpress 500 - All Carrier Loyalty Package		16% \$8,299.0		\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2RL	SendSuite Express	Ascent to SS Sendsuite 1000 - All Carrier Networking and Integration Loyalty Package		16% \$10.819.0		\$313.00	25%	\$27.00	N/A	N/A	N/A	N/A
T2SL	Sendsuite Express	Site License for Desktop Express Plus		16% \$1,386.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2SU	Information Management	Secure Archive Feature		16% \$415.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T2X1	SendSuite Tracking	SS Tracking Single Site Unlimited Workstations		16% \$7,236.0		N/A	N/A	N/A	\$1,288.00	\$966.00	25%	\$81.00
T2X2		Hosted SS Tracking Single Site Unlimited Workstations	\$8,615.00	16% \$7,236.0) N/A	N/A	N/A	N/A	\$1,288.00	\$966.00	25%	\$81.00
T2X3	SendSuite Tracking	Upgrade SS Arrival Software Only To SS Tracking Single Site Unlimited Workstations		16% \$3,876.0		N/A	N/A	N/A	\$724.00	\$543.00	25%	\$46.00
T2X4	SendSuite Tracking	Upgrade SS Arrival Software Only To Hosted SS Tracking Single Site Unlimited Workstations	\$2,000.00	16% \$1,680.0) N/A	N/A	N/A	N/A	\$724.00	\$543.00	25%	\$46.00
T310	Information Management	100 lb. Tabletop Scale	\$1,195.00	16% \$1,004.0	\$216.00	\$162.00	25%	\$14.00	N/A	N/A	N/A	N/A
T312	Information Management		\$1,695.00	16% \$1,424.0		\$229.00	25%	\$20.00	N/A	N/A	N/A	N/A
T313	Information Management	JB67 149 lb. Rollertop Scale (California only)		16% \$1,424.0		\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
T319	SendSuite	High Volume 4in. Adhesive Label Printer		16% \$1,844.0		\$280.00	25%	\$24.00	N/A	N/A	N/A	N/A
T321	Information Management	1E05 Laser Printer		16% \$583.0	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
T322	Sendsuite Express	Low to Mid Volume 4in. Adhesive Label Printer	\$995.00	16% \$836.0		\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
T324 T327	Sendsuite Express	Certified Mail Special: 1E03 4in. Adhesive Label Printer, Certified Mail Labels, and Installation		16% \$1,256.0 16% \$832.0		\$158.00	25%	\$14.00 \$13.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T330	Sendsuite Express Information Management	Certified Mail Solutions: Dedicated J64Z Printer, Certified Mail Labels, and Half Day Professional Services ShipRequest, 2D Scanner and ScanLink		16% \$832.0 16% \$1.470.0		\$150.00 \$246.00	25% 25%	\$13.00	N/A N/A	N/A N/A	N/A	N/A N/A
T331	Information Management	ShipRequest Software and 2D Scanner		22% \$1,365.0		\$246.00	25%	\$21.00	N/A	N/A	N/A	N/A
T332	Arrival	2-Dimensional Scanner		16% \$2,016.0		\$246.00	25%	\$21.00	N/A	N/A	N/A	N/A
T339	Information Management	Cordless Wedge Scanner	\$2,295.00	16% \$1,928.0	391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A	N/A
T437	Information Management	Live Application Support		40% \$475.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T4EC	SendSuite Express	eCommerce Interface for SendSuite Xpress		16% \$1,680.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T51M	SendSuite Tracking	Four Bay Cradle Kit for T742 Tracking Assistant		16% \$835.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T51S	Sendsuite Tracking	Single Bay Cradle Kit for T742 Tracking Assistant	\$475.00	16% \$399.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T52P	Information Management	SPECIAL: Arrival Client Server 5 Client System	\$11,940.00	21% \$9,435.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T530	Arrival	J782 Non-Contact Programmable Wedge Scanner	\$1,495.00	16% \$1,256.0		\$221.00 \$280.00	25%	\$19.00	N/A	N/A	N/A	N/A
T531	Arrival	High Volume 4in. Adhesive Label Printer		16% \$1,843.0			25%	\$24.00	N/A	N/A	N/A	N/A
T536	Arrival	4in. Adhesive Label Printer	\$995.00	16% \$836.0	0 \$210.00	\$158.00	25%	\$14.00	N/A	N/A	N/A	N/A
T537	Information Management	Arrival Live Application Support		40% \$475.0		N/A	N/A	N/A	N/A	N/A	N/A N/A	N/A
T538 T539	Arrival Arrival	Tracking Assistant Portable Belt Printer Cordless Scanner		16% \$1,163.0) \$167.00 3 \$391.00	\$126.00	25%	\$11.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T53S	Arrival	SCANNER STAND	\$2,295.00 \$144.00	16% \$1,927.0 16% \$121.0		\$294.00 N/A	25% N/A	\$25.00 N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T540	Arrival Express	Arrival Express Software	\$144.00	0% \$121.0	O N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A
T542	Arrival	Anival Express Jouware 1781 Scanner		16% \$2.016.0		\$247.00	25%	\$21.00	N/A	N/A	N/A	N/A
T543	Arrival	Arrival Web Cam				N/A	N/A	N/A	N/A	N/A	N/A	N/A
T544	Arrival	2in. Graphics Printer	\$395.00	16% \$205.0 16% \$331.0	\$75.00	\$56.00	25%	\$5.00	N/A	N/A	N/A	N/A
T545	SendSuite Tracking	Add 1 site w/ single Workstation		16% \$667.0) N/A	N/A	N/A	N/A	\$119.25	\$90.00	25%	\$8.00
T54A	Arrival Express	Arrival Express Plus - Software Only	\$3,765.00	16% \$3,162.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54D	Arrival Express	Arrival Express Plus Basics w/J594 Tracking Assistant and J782		16% \$5,935.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54M	Arrival	Four Bay Cradle Kit for T742 Tracking Assistant		16% \$835.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54S	Arrival	Single Bay Cradle Kit for T742 Tracking Assistant	\$475.00	16% \$399.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54W	Arrival	Wireless Access Point		16% \$1,171.0		N/A	N/A	N/A	N/A	N/A	N/A	N/A
T54X	Arrival Express	Arrival Express Plus - Inbound Package Management		16% \$2,326.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T550	Arrival	24/7 Standby Support	\$0.00	0% \$0.0		N/A	N/A	N/A	\$595.00	\$447.00	25%	\$38.00
T56A	Arrival Express	Arrival Express Electronic Log Only		16% \$1,457.0		\$221.00	25%	\$19.00	\$206.00	\$155.00	25%	\$13.00
T56B T56C	Arrival Express	Arrival Express Counter Pickup (signature capture at counter)		16% \$3,221.0 16% \$3,558.0		\$221.00 \$551.00	25% 25%	\$19.00 \$46.00	\$206.00 \$206.00	\$155.00 \$155.00	25% 25%	\$13.00 \$18.00
T56C T590009	Arrival Express Arrival	Arrival Express Delivery Route (signature capture on portable device) 4 Bay Ethernet Docking Station		16% \$3,558.0 16% \$835.0		\$551.00 N/A	25% N/A	\$46.00 N/A	\$206.00 N/A	\$155.00 N/A	25% N/A	\$18.00 N/A
1 3 3 0 0 0 0 3		4 Bay Etnemet Docking Station Client Server Multi-Site ID Pack		16% \$835.0 16% \$63.0		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
T591		Arrival Ethernet Switch		16% \$210.0		N/A N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A
T591 T596002	Δrrival				1377		13/75					IN/M
T591 T596002 T5AU	Arrival Information Management		\$880.00	16% \$740.0) N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
T596002 T5AU	Information Management	SendSuite Desktop Software Upgrade on PC Arrival Extended Edition License. Tier 1 (max 5)	\$880.00	16% \$740.0) N/A	N/A N/A	N/A N/A	N/A N/A	N/A \$75.00	N/A \$56.00	N/A 25%	N/A \$5.00
T596002		SendSuite Desktop Software Upgrade on PC	\$880.00 \$500.00	16% \$740.0 16% \$420.0 16% \$252.0	0 N/A 0 N/A 0 N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A \$75.00 \$45.00	N/A \$56.00 \$33.00	N/A 25% 27%	N/A \$5.00 \$3.00
T596002 T5AU T5C3	Information Management Arrival	SendSuite Desktop Software Upgrade on PC Arrival Extended Edition License, Tier 1 (max 5)	\$880.00 \$500.00 \$300.00	16% \$740.0 16% \$420.0	0 N/A 0 N/A 0 N/A	N/A	N/A	N/A	\$75.00	\$56.00	25%	\$5.00

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

		% OFF							% OFF					
PCN	Category	Description	Equipment MSRP	MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years	2-5 MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP Monthly SMA		
T5EA	Sendsuite Arrival	Enhanced WinMobile Tracking Assistant (T746)	\$2,775.00	16%	\$2,331.00	\$440.00	\$330.00	25%	\$28.00	N/A	N/A	N/A N/A		
T5EN	Arrival Express	E-Mail Notification	\$0.00		\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5ET T5F1	Sendsutie Tracking Arrival	Enhanced WinMobile Tracking Assistant (T746) NetQuery	\$2,775.00 \$1,500.00			\$440.00 N/A	\$330.00 N/A	25% N/A	\$28.00 N/A	N/A \$225.00	N/A \$169.00	N/A N/A 25% \$15.00		
T5F2	Arrival	Background Import Feature	\$750.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5F3	Arrival	File Link / Scan Link / Global Update	\$0.00	0%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5F4	Arrival	Screen Builder	\$0.00		\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5F5 T5FA	Arrival	Power Act	\$0.00		\$0.00	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5FB	Arrival Arrival	Unlimited Transactions Scale Interface Feature	\$0.00 \$0.00			N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A \$113.00	N/A \$85.00	N/A N/A 25% \$8.00		
T5FC	Arrival	Tracking Assistant Activation Feature	\$0.00		\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5FD	Arrival	Delivery Feature	\$0.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5FE	Arrival	Printer Interface	\$0.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5FF	Arrival	Arrival Imaging	\$1,250.00			N/A	N/A	N/A	N/A	\$188.00	\$141.00	25% \$12.00		
T5FG T5FM	Arrival Arrival	Route Activity Logging Feature Manifest Module	\$1,250.00 \$0.00	16% 0%	\$1,050.00 \$0.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$188.00 \$179.00	\$141.00 \$135.00	25% \$12.00 25% \$12.00		
T5FR	Arrival	Receiving Feature	\$0.00		\$0.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$179.00 N/A	\$135.00 N/A	N/A N/A		
T5HP	SendSuite Tracking	HIGH VOLUME 4in ADHESIVE LABEL PRINTER	\$2,195,00			\$373.00	\$280.00	25%	\$24.00	N/A	N/A	N/A N/A		
T5L3	Arrival	LobbyTrac Software Only	\$3,595.00			N/A	N/A	N/A	N/A	\$412.00	\$309.00	25% \$26.00		
T5LE	Arrival	Arrival Law Enforcement Edition - Software Only	\$4,220.00	16%	\$3,544.00	N/A	N/A	N/A	N/A	\$305.00	\$229.00	25% \$20.00		
T5LP	Arrival	Arrival Law Enforcement Edition - Peripheral Package	\$7,265.00			\$404.00	\$303.00	25%	\$26.00	\$305.00	\$229.00	25% \$20.00		
T5MC T5ML	SendSuite Tracking	Add 100 sites w/ Multiple Workstations	\$219,000.00 \$132,000.00			N/A N/A	N/A N/A	N/A N/A	N/A	\$32,850.00	\$24,638.00	25% \$2,054.00		
T5MP	SendSuite Tracking SendSuite	Add 50 Sites w/Multiple Workstations LOW TO MID VOLUME 4in LABEL PRINTER	\$132,000.00		\$836.00	\$210.00	\$158.00	25%	N/A \$14.00	\$19,800.00 N/A	\$14,850.00 N/A	25% \$1,238.00 N/A N/A		
T5MS	Arrival	Multi-site identification	\$0.00		\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5MX	SendSuite Tracking	Add 10 Sites w/ Multiple Workstations	\$30,750.00	16%	\$25,830.00	N/A	N/A	N/A	N/A	\$4,612.50	\$3,460.00	25% \$289.00		
T5NL	Arrival	Multi-Workstation Client License	\$500.00		\$420.00	N/A	N/A	N/A	N/A	\$75.00	\$57.00	24% \$5.00		
T5P7	Arrival	LobbyTrac Workstation	\$4,595.00		\$3,859.00	\$786.00	\$590.00	25%	\$50.00	N/A	N/A	N/A N/A		
T5PR T5R0	Arrival Arrival	Mail Center Productivity Reporting	\$795.00 \$6,165.00			N/A \$417.00	N/A \$313.00	N/A 25%	N/A \$27.00	\$119.00 \$305.00	\$90.00 \$229.00	24% \$8.00 25% \$20.00		
T5RD	Arrival	Arrival XE Customer Loyalty Remote Diagnostics	\$6,165.00		\$5,178.00	\$417.00 N/A	\$313.00 N/A	25% N/A	\$27.00 N/A	\$305.00 N/A	\$229.00 N/A	25% \$20.00 N/A N/A		
TSSC	SendSuite Tracking	Add 100 sites w/ single Workstation	\$49,500.00			N/A	N/A	N/A	N/A	\$7,425.00	\$5,569.00	25% \$465.00		
T5SL	SendSuite Tracking	Add 50 Sites w/ single Workstation	\$29,750.00	16%	\$24,990.00	N/A	N/A	N/A	N/A	\$4,462.50	\$3,347.00	25% \$279.00		
T5SU	SendSuite Tracking	Add 1 single user	\$795.00			N/A	N/A	N/A	N/A	\$119.25	\$90.00	25% \$8.00		
T5SX T5T0	SendSuite Tracking Sendsuite Tracking	Add 10 sites w/ single Workstation	\$6,950.00 \$1,495.00	16% 16%		N/A \$294.00	N/A \$221.00	N/A 25%	N/A \$19.00	\$1,042.50 N/A	\$782.00 N/A	25% \$66.00 N/A N/A		
T5T3	SendSuite Express	J782 Non-Contact Programmable Wedge Scanner Arrival Web Cam	\$1,495.00			\$294.00 N/A	\$221.00 N/A	25% N/A	\$19.00 N/A	N/A N/A	N/A N/A	N/A N/A		
T5T8	SendSuite Express	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00			\$167.00	\$126.00	25%	\$11.00	N/A	N/A	N/A N/A		
T5T9	SendSuite Express	Cordless Scanner	\$2,295.00	16%		\$391.00	\$294.00	25%	\$25.00	N/A	N/A	N/A N/A		
T5TB	Sendsuite Tracking	USB COMMUNICATION CHARGE/CYNC FOR WIN CE	\$200.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5TS	Sendsuite Tracking	SCANNER STAND	\$144.00		\$121.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5TW T5U1	SendSuite Tracking Arrival	Wireless Access Point	\$1,395.00 \$8,500.00			N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A N/A N/A		
T5U2	Arrival	Upgrade to Client Server from Existing Arrival Upgrade Client Server from 5 to 10 clients	\$6,000.00			N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A		
T5U4	Arrival	Upgrade from Arrival Express to Arrival XE	\$2,800.00	16%	\$2,352.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5U5	Arrival	Upgrade from Arrival XE to Arrival XE Client/Server	\$8,000.00	16%	\$6,720.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5U6	Arrival	Upgrade from Arrival Express to Arrival Express Plus	\$2,000.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5U7	Arrival	Upgrade from Arrival to Arrival XE	\$1,950.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5UC T5US	SendSuite Tracking Arrival	Add 1 site w/ Multiple Workstations USB COMMUNICATION CHARGE/CYNC FOR WIN CE	\$3,495.00 \$200.00		\$2,935.00 \$168.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$524.25 N/A	\$394.00 N/A	25% \$33.00 N/A N/A		
T5V1	Arrival	Arrival Test Tracking System - Software Only	\$14.565.00	16%	\$12,234.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5V2	Arrival	Arrival Test Tracking System - Client Server	\$23,690.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T5VT	Arrival	Visitor Tracking Feature	\$750.00		\$630.00	N/A	N/A	N/A	N/A	\$113.00	\$85.00	25% \$8.00		
T5WC	Arrival	Wireless Connectivity Module	\$300.00		\$252.00	N/A	N/A	N/A	N/A	\$45.00	\$34.00	24% \$3.00		
T5XE T741	Arrival Arrival	Arrival Extended Edition - Software Only Tracking Assistant Plus Win Mobile	\$6,160.00 \$3,495.00			N/A N/A	N/A N/A	N/A N/A	N/A N/A	\$412.00 N/A	\$309.00 N/A	25% \$26.00 N/A N/A		
T790003	Arrival	T742 Battery Adaptors for use with J596017 (Kit of 2)	\$350.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T790009	Arrival	USB Communications Charge/Sync Cable	\$200.00		\$168.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T896000	Arrival	CPU Accessory Kit	\$0.00		\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T896001	Sendsuite Express	External USB Adapter	\$275.00		\$231.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
T896007	Arrival	USB to Parallel Cable	\$0.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TMNS TRMH	Sendsuite Express SendSuite Tracking	Mobile Network Synchronization Hosted SS Tracking Multiple Sites Unlimited Workstations	\$0.00 \$17,225.00		\$0.00 \$14,469.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A \$2,580.00	N/A \$1,935.00	N/A N/A 25% \$162.00		
TRMM	SendSuite Tracking	SS Tracking Multiple Sites Unlimited Workstations	\$17,225.00			N/A	N/A	N/A	N/A	\$2,580.00	\$1,935.00	25% \$162.00		
TRUH	SendSuite Tracking	Upgrade SS Arrival Client Server To Hosted SS Tracking Multiple Site Unlimited Workstations	\$4,000.00	16%	\$3,360.00	N/A	N/A	N/A	N/A	\$1,656.00	\$1,242.00	25% \$104.00		
TRUM	SendSuite Tracking	Upgrade SS Arrival Client Server To SS Tracking Multiple Site Unlimited Workstations	\$4,000.00			N/A	N/A	N/A	N/A	\$1,656.00	\$1,242.00	25% \$104.00		
TS02	Arrival	Continuous Labels Supply for Low to Mid Volume Printer	\$290.00		\$243.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS10			\$895.00		\$752.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS11 TS14	Information Management Arrival	GSA Gummed Tape Dispenser J693 4" Continuous Labels	\$350.00 \$260.00		\$294.00 \$219.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A		
TS15	Arrival	J645 Continuous Thermal Direct Labels Supply Case	\$235.00		\$197.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS1A	SendSuite Express	Crystal Report Run Time and Developer License	\$200.00		\$168.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS23	Sendsuite	Data Vac	\$83.00		\$70.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS30	Arrival	J693 4" Continuous Thermal Direct Labels Supply Case - Case contains 3 rolls. Case capacity is 18,000" x 4".	\$240.00		\$202.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS31 TS32	Arrival Arrival	J645 Continuous Thermal Direct Labels Supply Case - Case contains 4 rolls. Case capacity is 7,200" x 4".	\$140.00 \$250.00		\$118.00 \$210.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A N/A N/A		
TS32	Arrival	J692 Continuous Thermal Direct Labels Supply Case - Case contains 3 rolls and 1 transfer ribbon. Case capacity is 23,550" x 4". J530 2" Continuous Thermal Direct Labels Supply Case	\$250.00 \$73.00			N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A		
TS34	Sendsuite	J779 Spare Battery	\$113.00		\$95.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS35	Sendsuite	Tracking Assistant Portable Belt Printer Spare Battery	\$88.00	16%	\$74.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS36	Sendsuite	Tracking Assistant Portable Belt Printer Soft Carry Case	\$77.00		\$65.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS37	Sendsuite	Tracking Assistant Portable Belt Printer Belt - Soft Carry Case		22%		N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS39	Sendsuite	J779 Holster 928-7 - Multi Function Badges for lok, let Printers and Lebby Trac	\$90.00		\$76.00	N/A N/A	N/A N/A	N/A	N/A	N/A	N/A N/A	N/A N/A		
TS40 TS41	Sendsuite Sendsuite	928-7 - Multi Function Badges for Ink Jet Printers and LobbyTrac 928-8 - Adhesive Badge Stock For 2 in Graphics Printer (2in.x 4in.) 750 badges per box	\$70.00 \$70.00		\$59.00 \$59.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A N/A N/A		
TS42	Sendsuite	929-9 - Non-Adhesive Badge Stock For 2 in Graphics Printer (2in.x 4in.) 750 badges per box	\$69.00		\$58.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A	N/A N/A		
TS47	Sendsuite	LobbyTrac Color Badge Printer	\$159.00			N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS48	Sendsuite	Certified Labels for Low to Mid Volume Label Printer	\$115.00		\$97.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS55	Sendsuite Arrival	Replacement Belt Clip - for T762	\$20.00		\$16.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		
TS56	Sendsuite Arrival	Replacement Battery - for T762	\$125.00	16%	\$105.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/A		

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The product offered for this category of equipment shall meet or exceed the	
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Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

			% OFF		% OFF	-		%	6 OFF
PCN	Category	Description	Equipment MSRP MSRP Contract Price	MSRP MAINTENACE Annual Maintenance Years 2	5 MSRP	Monthly SLA		Annual SMA Years 2-5 M	MSRP Monthly SN
TS57 TS58	Sendsuite Arrival	Replacement Screen Protectors - for T762	\$35.00 17% \$29.00	N/A N/A	N/A		N/A		N/A N/A
TSA2	Sendsuite Arrival SendSuite Express	Tracking Assistant Plus Fabric holster/strap - for T762 SendSuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting	\$72.00 17% \$60.00 \$2,495.00 16% \$2,095.00	N/A N/A N/A N/A	N/A N/A		N/A N/A		N/A N/A
TSA3	SendSuite Express	SendSuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting, and One Carrier	\$3,495.00 16% \$2,935.00		N/A		N/A		N/A N/A
TSA4	SendSuite Express	SendSuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting, and One Carrier Plus Scale	\$4,095.00 16% \$3,439.00		25%		N/A		N/A N/A
V316	Sendsuite Shipping	Forms Printer (Airbill, COD, HazMat)	\$1,195.00 16% \$1,004.00		N/A		N/A		N/A N/A
V319 V320	Sendsuite Shipping	High Volume 4in. Adhesive Label Printer	\$2,195.00 16% \$1,844.00 \$1,495.00 16% \$1,255.00	\$373.00 \$280.00 \$294.00 \$221.00	25% 25%	\$24.00 \$19.00	N/A N/A		N/A N/A
V320 V322	SendSuite Shipping Sendsuite Shipping	Non-Contact Programmable Wedge Scanner Low to Mid Volume 4in. Adhesive Label Printer	\$1,495.00 16% \$1,255.00 \$995.00 16% \$836.00		25%		N/A N/A		N/A N/A
V339	SendSuite Shipping	Cordless Wedge Scanner	\$2,295.00 16% \$1,927.00		25%		N/A		N/A N/A
VBH1	SendSuite Shipping	Hosted Basic Single Site Multiple Workstations	\$8,225.00 16% \$6,909.00	N/A N/A	N/A		\$1,230.00	\$923.00	25% \$77.00
VBH2	SendSuite Shipping	Hosted Basic Multiple Sites Multiple Workstations	\$17,225.00 16% \$14,469.00	N/A N/A	N/A		\$2,580.00	\$1,935.00	25% \$162.00
VBH3	SendSuite Shipping	Hosted Extended Single Site Multiple Workstations	\$15,225.00 16% \$12,789.00		N/A		\$2,280.00		25% \$143.00
VBH4 VBMM	SendSuite Shipping SendSuite Shipping	Hosted Extended Multiple Sites Multiple Workstations Basic Multiple Sites Multiple Workstations	\$28,225.00 16% \$23,709.00 \$17,225.00 16% \$14,469.00		N/A N/A		\$4,230.00 \$2,580.00		25% \$265.00 25% \$162.00
VP12	Information Management	PB IPS Integration Kit for SendSuite Shipping	\$3,800.00 16% \$3,192.00		N/A		N/A		N/A N/A
VP13	Information Management		\$160.00 19% \$130.00	N/A N/A	N/A		N/A		N/A N/A
VP17	SendSuite Shipping	SendSuite Custom LTL or TL Rates Update	\$1,000.00 16% \$840.00	N/A N/A	N/A	N/A	N/A	N/A	N/A N/A
VP50	SendSuite Shipping	24/7 Standby Support	\$0.00 0% \$0.00 \$0.00 0% \$0.00	N/A N/A	N/A		\$595.00	\$447.00	25% \$38.00
VP51 VPA1	SendSuite Tracking Information Management	SendSuite Tracking 24/7 Standby Support	\$0.00 0% \$0.00 \$880.00 16% \$740.00	N/A N/A N/A N/A	N/A N/A		\$595.00 N/A	\$447.00 N/A	25% \$38.00 N/A N/A
VPA6	Information Management	SendSuite Shipping Software Upgrade on PC 24/7 Standby Support	\$595.00 16% \$499.00	N/A N/A	N/A N/A		N/A N/A		N/A N/A
VPPU	SendSuite Tracking	SendSuite Tracking Post Sales Peripheral Addition 2 Hours	\$395.00 16% \$332.00		N/A		N/A		N/A N/A
VPPV	SendSuite Tracking	SendSuite Tracking Post Sales Peripheral Addition 4 Hours	\$770.00 16% \$646.00	N/A N/A	N/A		N/A		N/A N/A
VPPZ	SendSuite Tracking	SendSuite Tracking Post Sales Custom Label Generation 2 Hours	\$395.00 16% \$332.00	N/A N/A	N/A		N/A		N/A N/A
VPR1 VPR2	SendSuite Tracking SendSuite Tracking	SendSuite Tracking Post Sales Custom Screen 2 Hours SendSuite Tracking Post Sales Custom Screen 4 Hours	\$395.00 16% \$332.00 \$770.00 16% \$646.00	N/A N/A N/A N/A	N/A N/A		N/A N/A		N/A N/A N/A N/A
VPR3	SendSuite Tracking SendSuite Tracking	SendSuite Tracking Post Sales Custom Screen 4 Hours SendSuite Tracking 24/7 Stand By Support	\$770.00 16% \$646.00 \$770.00 16% \$646.00	N/A N/A N/A	N/A N/A		N/A N/A		N/A N/A
VPR4	SendSuite Tracking SendSuite Tracking	SendSuite Tracking 24/7 Stand by Support SendSuite Tracking Post Sales Custom report Generation 2 Hours	\$395.00 16% \$332.00		N/A		N/A		N/A N/A
VPR5	SendSuite Tracking	SendSuite Tracking Post Sales Custom Report Generation 8 Hours	\$1,575.00 16% \$1,323.00	N/A N/A	N/A	N/A	N/A	N/A	N/A N/A
VPRL	SendSuite Tracking	SST Locker Solution Interface	\$1,850.00 16% \$1,554.00		N/A		N/A		N/A N/A
VS10	SendSuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	\$495.00 16% \$415.00 \$995.00 16% \$835.00		N/A N/A		N/A N/A		N/A N/A N/A N/A
VS11 VS12	SendSuite Shipping SendSuite Shipping	OnTrack (formerly CA Overnight) Activation - 1st Origin Zip OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	\$995.00 16% \$835.00 \$2,995.00 16% \$2,515.00	N/A N/A N/A	N/A N/A		N/A N/A		N/A N/A
VS13	SendSuite Shipping	Golden State Express Activation - 1st Origin Zip	\$495.00 16% \$415.00		N/A		N/A		N/A N/A
VS14	SendSuite Shipping	Golden State Express Activation - 1st Origin Zip	\$995.00 16% \$835.00	N/A N/A	N/A		N/A	N/A	N/A N/A
VS15	SendSuite Shipping	Golden State Express Activation - 1st Origin Zip	\$2,995.00 16% \$2,515.00		N/A		N/A		N/A N/A
VS1U	SendSuite Shipping	SendSuite Shipping and Desktop Usage Band Level One	\$88,000.00 16% \$73,920.00		N/A		N/A		N/A N/A
VS24 VS27	SendSuite Shipping Arrival Express	USPS Delivery Confirmation Setup and Commissioning for Hosted Solutions PB Backup Services - one per workstation	\$495.00 16% \$415.00 \$0.00 0% \$0.00	N/A N/A N/A N/A	N/A N/A		N/A \$395.00		N/A N/A 25% \$25.00
VS33	SendSuite Shipping	AES Direct	\$1,200.00 16% \$1,008.00		N/A		N/A	\$297.00 N/A	N/A N/A
VS34	SendSuite Shipping	USPS Bulk Proof Of Delivery	\$1,200.00 16% \$1,000.00		N/A		N/A		N/A N/A
VS35	SendSuite Shipping	USPS Priority Mail Open and Distribute	\$1,200.00 16% \$1,008.00	N/A N/A	N/A		N/A	N/A	N/A N/A
VS42	SendSuite Express	SendSuite Xpress Package Manager 2	\$7,885.00 16% \$6,623.00		25%		\$275.00		25% \$18.00
VS43 VS45	SendSuite Express SendSuite Express	SendSuite Xpress Package Manager 3	\$11,000.00 16% \$9,240.00 \$2,190.00 16% \$1,839.00	\$210.00 \$158.00 \$426.00 \$320.00	25% 25%	\$14.00 \$27.00	\$275.00 N/A	\$207.00 N/A	25% \$18.00 N/A N/A
VS46	SendSuite Express SendSuite Express	Peripheral Package 2 (100lb Scale, Label Printer) Peripheral Package 3 (Ship Request with Scanner)	\$1,750.00 16% \$1,839.00		25%		N/A N/A		N/A N/A
VS96014	SendSuite Shipping	Software Meter Interface - per meter	\$295.00 16% \$247.00		N/A		N/A		N/A N/A
VS96030	Sendsuite	Software Meter Interface Expansion Kit (20 ft)	\$200.00 16% \$168.00	N/A N/A	N/A		N/A	N/A	N/A N/A
VSA1	SendSuite Shipping	SendSuite Shipping PM300	\$5,225.00 16% \$4,389.00	N/A N/A	N/A		\$780.00	\$585.00	25% \$49.00
VSA2 VSA3	SendSuite Shipping	SendSuite Shipping PM400	\$6,225.00 16% \$5,229.00 \$7,125.00 16% \$5,985.00		N/A N/A		\$930.00 \$1.065.00		25% \$59.00 25% \$67.00
VSA4	SendSuite Shipping Sendsuite Shipping	SendSuite Shipping Package Manager SendSuite Shipping Post Manager Unlimited Dept Accounting	\$4,425.00 16% \$3,717.00		N/A		\$204.00		25% \$13.00
VSAS	SendSuite Shipping	SendSuite Secure Archive	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A	N/A	N/A N/A
VSC1	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip	\$495.00 16% \$415.00	N/A N/A	N/A		N/A		N/A N/A
VSC2	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip	\$995.00 16% \$835.00		N/A		N/A		N/A N/A
VSC3	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip	\$2,995.00 16% \$2,515.00	N/A N/A	N/A		N/A		N/A N/A
VSC4 VSCC	SendSuite Shipping SendSuite Shipping	Eastern Connection Activation - Additional Origin Zip Custom Carrier Feature	\$0.00 0% \$0.00 \$250.00 16% \$210.00	N/A N/A N/A N/A	N/A N/A		N/A N/A		N/A N/A N/A N/A
VSCM	SendSuite Shipping	SendSuite e-Certified Mail	\$695.00 16% \$583.00	N/A N/A	N/A		N/A		N/A N/A
VSCP	SendSuite Shipping	PB built Custom Carrier	\$1,250.00 16% \$1,050.00	N/A N/A	N/A		N/A		N/A N/A
VSDB	SendSuite Shipping	DHL Activation - 1st Origin Zip	\$495.00 16% \$415.00		N/A		N/A		N/A N/A
VSDC	SendSuite Shipping	USPS Delivery Confirmation Setup and Commissioning	\$495.00 16% \$415.00		N/A		N/A		N/A N/A
VSDE VSDH	Sendsuite Shipping Sendsuite Tracking	SendSuite Desktop Software Hosted SendSuite Desktop Base System License	\$8,295.00 16% \$6,968.00 \$4,995.00 16% \$4,196.00		N/A N/A		\$599.00 \$745.00		25% \$38.00 25% \$47.00
VSDL	Sendsuite Tracking Sendsuite Shipping	Site License for SendSuite Desktop Software	\$1,650.00 16% \$4,196.00		N/A N/A		\$745.00 N/A		N/A N/A
VSDM	SendSuite Shipping	DHL Activation - 1st Origin Zip	\$2,995.00 16% \$2,515.00	N/A N/A	N/A		N/A		N/A N/A
VSDP	SendSuite Shipping	SendSuite Desktop Base System License	\$4,995.00 16% \$4,195.00	N/A N/A	N/A		\$745.00		25% \$47.00
VSDS	SendSuite Shipping	DHL Activation - 1st Origin Zip	\$995.00 16% \$835.00	N/A N/A	N/A		N/A		N/A N/A
VSEM	SendSuite Shipping	Email Notification	\$0.00 0% \$0.00		N/A		N/A		N/A N/A
VSEP VSER	SendSuite Shipping SendSuite Shipping	E-Certified/eRR Productivity Pack SendSuite e-Return Receipt	\$3,080.00 16% \$2,587.00 \$795.00 16% \$667.00	N/A N/A N/A N/A	N/A N/A		N/A N/A		N/A N/A
VSFB	SendSuite Shipping	FedEx Activation - 1st Origin Zip	\$495.00 16% \$4057.00 \$495.00 16% \$415.00		N/A		N/A		N/A N/A
VSFM	SendSuite Shipping	FedEx Activation - 1st Origin Zip	\$2,995.00 16% \$2,515.00	N/A N/A	N/A		N/A	N/A	N/A N/A
VSFS	SendSuite Shipping	FedEx Activation - 1st Origin Zip	\$995.00 16% \$835.00	N/A N/A	N/A		N/A		N/A N/A
VSG1	SendSuite Tracking	Add One User To Site License	\$200.00 16% \$168.00	N/A N/A	N/A		\$30.00	\$23.00	23% \$2.00
VSG2 VSG3	SendSuite Tracking SendSuite Tracking	1 Site License For Limited Users (up to 2 Users) 10 Sites License For Limited Users (up to 2 Users)	\$200.00 16% \$168.00 \$1,750.00 16% \$1,470.00		N/A N/A		\$30.00 \$262.50		23% \$2.00 25% \$17.00
VSG3 VSG4	SendSuite Tracking SendSuite Tracking	10 Sites License For Limited Users (up to 2 Users) 50 Sites License For Limited Users (up to 2 Users)	\$1,750.00 16% \$1,470.00 \$7,500.00 16% \$6,300.00		N/A N/A		\$262.50		25% \$17.00 25% \$71.00
VSG5	SendSuite Tracking	100 Sites License For Limited Users (up to 2 Users)	\$12,500.00 16% \$10,500.00		N/A		\$1,875.00		25% \$118.00
VSM1	SendSuite Shipping	1 Site for Multiple Users	\$3,495.00 16% \$2,935.00	N/A N/A	N/A	N/A	\$520.00	\$390.00	25% \$33.00
VSMT	SendSuite Shipping	Software Meter Interface Feature	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A	N/A N/A
VSN1	SendSuite Shipping	1 Site License for Unlimited Users	\$2,500.00 16% \$2,100.00		N/A		\$375.00		25% \$24.00
VSNC	SendSuite Shipping	100 Site Licenses for Unlimited Users	\$156,000.00 16% \$131,040.00		N/A N/A		\$23,400.00		25% \$1,463.00
VSNL VSNX	SendSuite Shipping SendSuite Shipping	50 Site Licenses for Unlimited Users 10 Site Licenses for Unlimited Users	\$94,000.00 16% \$78,960.00 \$22,000.00 16% \$18,480.00	N/A N/A N/A N/A	N/A N/A		\$14,100.00 \$3.300.00		25% \$882.00 25% \$207.00
VSPB	SendSuite Shipping SendSuite Shipping	USPS Activation	\$495.00 16% \$18,480.00 \$495.00 16% \$415.00		N/A N/A		\$3,300.00 N/A		N/A N/A
VSPD	SendSuite Shipping	USPS Bulk Proof Of Delivery	\$0.00 0% \$0.00	N/A N/A	N/A		N/A		N/A N/A
VSPF	Information Management	USPS Activation	\$0.00 0% \$0.00		N/A	N/A	N/A		N/A N/A

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

			% OFF		% OFF			%	OFF
PCN	Category	Description		MSRP MAINTENACE Annual Maintenance Years 2-5				Annual SMA Years 2-5 MS	
VSPM VSPP	SendSuite Shipping	USPS Activation USPS Internet Postage	\$2,995.00 16% \$2,515.00 \$1,495.00 16% \$1,255.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A N/A N/A
VSPS	SendSuite Shipping SendSuite Shipping	USPS Activation	\$1,495.00 16% \$1,255.00	N/A N/A	N/A	N/A N/A	N/A N/A		N/A N/A
VSR1	SendSuite Shipping	RDI - Single Site	\$795.00 16% \$667.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VSR2	SendSuite Shipping	RDI - Multiple Site	\$1,495.00 16% \$1,255.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VSS1	SendSuite Shipping	1 Site for a Single User	\$795.00 16% \$667.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VSU1	SendSuite Shipping	1 Single User	\$795.00 16% \$667.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VSUB VSUC	SendSuite Shipping	UPS Activation Contract UPS Rates	\$495.00 16% \$415.00 \$1,200.00 16% \$1,008.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A N/A N/A
VSUD	SendSuite Shipping SendSuite Shipping	Priority Mail Open & Distribute	\$0.00 0% \$0.00	N/A N/A	N/A	N/A N/A	N/A N/A		N/A N/A
VSUF	Information Management	UPS Activation	\$0.00 0% \$0.00	N/A N/A	N/A	N/A	N/A	N/A	N/A N/A
VSUM	SendSuite Shipping	UPS Activation	\$2,995.00 16% \$2,515.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VSUS	SendSuite Shipping	UPS Activation	\$995.00 16% \$835.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTA0	SendSuite Shipping	AAA Cooper	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VTA1	SendSuite Shipping	ABF Freight System	\$400.00 16% \$336.00	N/A N/A N/A N/A	N/A	N/A	N/A	N/A	N/A N/A
VTA2 VTAD	SendSuite Shipping	ABF Freight to Canada	\$400.00 16% \$336.00 \$400.00 16% \$336.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A N/A N/A
VTC4	SendSuite Shipping SendSuite Shipping	Averitt Express Central Freight Lines	\$400.00 16% \$336.00 \$400.00 16% \$336.00	N/A N/A	N/A	N/A N/A	N/A N/A		N/A N/A
VTC5	SendSuite Shipping	Central Transport	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTC5 VTC7	SendSuite Shipping	Chris Truck Line	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VTCD	SendSuite Shipping	Conway	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VTCH	SendSuite Shipping	Custom Transport Companies	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTD0	SendSuite Shipping	Dawes Transport	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VTD3	SendSuite Shipping	Dayton Freight	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTE0 VTF1	SendSuite Shipping	Estes Express Lines Engley English Engl	\$400.00 16% \$336.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A N/A N/A
VTF2	SendSuite Shipping SendSuite Shipping	FedEx Freight East FedEx Freight West	\$400.00 16% \$336.00 \$400.00 16% \$336.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A
VTH0	SendSuite Shipping	Hercules Forwarding	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTHN	SendSuite Shipping	Interstate Consolidation	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VTL0	SendSuite Shipping	Lakeville Motor Express	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VTM0	SendSuite Shipping	Milan Express	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VTN1	SendSuite Shipping	New England Motor Freight	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTN2 VTNM	SendSuite Shipping	New Penn Motor Express Oak Harbor Freight Lines	\$400.00 16% \$336.00 \$400.00 16% \$336.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A I	N/A N/A N/A N/A
VTNP	SendSuite Shipping	Old Dominion Freight Line	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A N/A		N/A N/A
VTNS	SendSuite Shipping SendSuite Shipping	Overnight Transportation	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A N/A	N/A I	N/A N/A
VTP0	SendSuite Shipping	Pit Ohio	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTP1	SendSuite Shipping	PJAX	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTR1	SendSuite Shipping	Roadrunner Freight	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTR2	SendSuite Shipping	Roadway Express	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTS0	SendSuite Shipping	SAIA Motor Freight Lines	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTS3 VTS5	SendSuite Shipping	Southeastern Freight Lines Southwestern Motor	\$400.00 16% \$336.00 \$400.00 16% \$336.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A N/A N/A
VTU0	SendSuite Shipping SendSuite Shipping	USF Bestway	\$400.00 16% \$336.00 \$400.00 16% \$336.00	N/A N/A	N/A	N/A N/A	N/A N/A		N/A N/A
VTU2	SendSuite Shipping	USF Holland	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VTU4	SendSuite Shipping	USF Reddaway	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VTV3	SendSuite Shipping	Vitran Express	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VTW0	SendSuite Shipping	Ward Trucking	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTW1	SendSuite Shipping	FedEx National	\$400.00 16% \$336.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTY0 VTY1	SendSuite Shipping	Yellow Freight System	\$400.00 16% \$336.00 \$400.00 16% \$336.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A N/A N/A
VTZ1	SendSuite Shipping SendSuite Shipping	Yellow Freight to Canada Custom LTL Carrier Rates	\$1,500.00 16% \$336.00	N/A N/A	N/A	N/A N/A	N/A N/A		N/A N/A
VTZ2	SendSuite Shipping	Custom Truckload (TL) Carrier Rates	\$750.00 16% \$630.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VTZX	SendSuite Shipping	Custom Routes	\$300.00 16% \$252.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VTZZ	SendSuite Shipping	CZAR Lite (Must be Licensed by SMC)	\$1,500.00 16% \$1,260.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VUA0	SendSuite Shipping	AAA Cooper	\$250.00 16% \$210.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VUA1	SendSuite Shipping	ABF Freight System	\$250.00 16% \$210.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VUC4 VUC7	SendSuite Shipping	Central Freight Lines	\$250.00 16% \$210.00 \$250.00 16% \$210.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A N/A N/A
VUCD	SendSuite Shipping SendSuite Shipping	Chris Truck Line Conway	\$250.00 16% \$210.00 \$250.00 16% \$210.00	N/A N/A	N/A	N/A N/A	N/A N/A		N/A N/A
VUF1	SendSuite Shipping	FedEx Freight East	\$250.00 16% \$210.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VUF2	SendSuite Shipping	FedEx Freight West	\$250.00 16% \$210.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VUH0	SendSuite Shipping	Hercules Forwarding	\$250.00 16% \$210.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
VUHN	SendSuite Shipping	Interstate Consolidation	\$250.00 16% \$210.00 \$250.00 16% \$210.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VUN1	SendSuite Shipping	New England Motor Freight	\$250.00 16% \$210.00	N/A N/A	N/A	N/A	N/A		N/A N/A
VUN2 VUS0	SendSuite Shipping	New Penn Motor Express SAIA Motor Freight Lines	\$250.00 16% \$210.00 \$250.00 16% \$210.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	N/A N/A		N/A N/A N/A N/A
VUS3	SendSuite Shipping SendSuite Shipping	Southeastern Freight Lines	\$250.00 16% \$210.00 \$250.00 16% \$210.00	N/A N/A	N/A	N/A N/A	N/A		N/A N/A
VUV3	SendSuite Shipping	Vitran Express		N/A N/A	N/A	N/A	N/A		N/A N/A
VUW1	SendSuite Shipping	FedEx National	\$250.00 16% \$210.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
WDF1	Information Management	Document Formatting Option	\$1,200.00 16% \$1,008.00	N/A N/A	N/A	N/A	N/A		N/A N/A
WP81	accessories	Development Version Planet Press Imaging	\$1,195.00 16% \$1,003.00	N/A N/A	N/A	N/A	\$216.00		25% \$14.00
WP82	accessories	Development Version Planet Press Office	\$2,195.00 16% \$1,843.00	N/A N/A	N/A	N/A	\$396.00		25% \$25.00
WP83 WPB5	accessories	Development Version Planet Press Production PR First Race License Includes first 5 applications	\$3,495.00 16% \$2,935.00 \$300.00 16% \$252.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$630.00	\$473.00 2	25% \$40.00 25% \$5.00
WPD1	Information Management	PB First Base License, Includes first 5 applications Preformatted Document Option	\$300.00 16% \$252.00 \$1,200.00 16% \$1,008.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$65.00 \$260.00	\$49.00 2 \$195.00 2	25% \$5.00 25% \$17.00
WPFA		Additional Application(s) for PB FIRST	\$275.00 16% \$1,008.00	N/A N/A	N/A	N/A	\$55.00		25% \$17.00
WPJM	SendSuite	IQueue Ultimate PDF OUT (requires Acrobat Pro)	\$1,495.00 16% \$1,256.00	N/A N/A	N/A	N/A	N/A		N/A N/A
WPJN	SendSuite	CMYK Rainbow Toner Package	\$455.00 16% \$383.00	N/A N/A	N/A	N/A	N/A	N/A I	N/A N/A
WPMD	SendSuite	MailDirector Option	\$500.00 16% \$420.00	N/A N/A	N/A	N/A	\$105.00	\$79.00 2	25% \$7.00
WPP3	Information Management		\$6,250.00 16% \$5,250.00	N/A N/A	N/A	N/A	N/A		N/A N/A
WPP4	Information Management	PlanetPress Server Full	\$12,500.00 16% \$10,500.00	N/A N/A	N/A	N/A	N/A		N/A N/A
WPP5 WPP6	Information Management		\$4,625.00 16% \$3,885.00 \$8,195.00 16% \$6,883.00	N/A N/A N/A N/A	N/A N/A	N/A N/A	\$690.00 \$1,125.00		25% \$44.00 25% \$71.00
WPP6 WPP7	Information Management		\$8,195.00 16% \$6,883.00 \$13,995.00 16% \$11,755.00	N/A N/A N/A	N/A N/A	N/A N/A	\$1,125.00		25% \$71.00 25% \$132.00
WPPH		Per Diem for Onsite Visit	\$13,995.00 16% \$11,755.00 \$425.00 16% \$357.00	N/A N/A	N/A	N/A N/A	\$2,100.00 N/A		N/A N/A
	Information Management	E-Learning Module for Planet Press	\$995.00 16% \$835.00	N/A N/A	N/A	N/A	N/A		N/A N/A
WPPL									
WPSM WPXE	Information Management	SmartMailer Interface Option for PB FIRST(SmartMailer Not Included) DP40S Color Toner Starter Kit - Black, Magenta, Cyan, Yellow Cartridges	\$1,000.00 16% \$840.00 \$970.00 16% \$814.00	N/A N/A N/A N/A	N/A	N/A	\$225.00 N/A	\$169.00 2 N/A	25% \$15.00

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

		% O)FF			% OFF				% OFF	
PCN	Category Description	Equipment MSRP MSF	RP Cont	ntract Price MSRP MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	MSRP	Monthly SMA
WSMW	Information Management Mixed Weights Feature	\$1,200.00	6%	\$1,008.00 N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
WSPA	Information Management Palletization Feature	\$2,200.00	6%	\$1,848.00 N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
WSPS	Information Management Package Services Feature	\$1,200.00	6%	\$1,008.00 N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
Z5DE	Information Management DM Series AccuTrac Interface (AccuTrac HT 2.0 Version)	\$1,365.00	6%	\$1,146.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z5DF	Information Management DM Series AccuTrac Interface (Accutrac SA or HT 3.0 version & above)	\$695.00 1	6%	\$583.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z690012	Information Management Kit: One PC Data Collector to Galaxy	\$310.00 1	6%	\$260.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z690014	Information Management Kit: One PC Data Collector to Integra Scale	\$105.00	6%	\$88.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z690017	Information Management Kit: J050 Business Manager Extention Cable	\$105.00	6%	\$88.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z6C4	Information Management Business manager Business Manager Admin/Reporting/Data Collector upgrade to Latest Version	\$798.00 1	6%	\$670.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z6C5	Information Management Business Manager Software Upgrade from Version 3.0 to Latest Version	\$0.00	0%	\$0.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z6FM	Information Management Funds Management Base Feature	\$1,195.00	6%	\$1,003.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z6V4	Information Management Business Manager SW upgrade from Ver. 3.02 to Latest Version	\$0.00	0%	\$0.00						1	
MSSD	Day Rate Mailing Mailing discounted day rate for integration or implementation	\$1428/day 1	6%	\$1200/day N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSSD	Day Rate Shipping Shipping discounted day rate for integration or implementation	\$1428/day 1	6%	\$1200/day N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%
* all furniture is related to mailrooms only	

				10/ 488								A	
PCN	Category	Description	Equipment MSRP	% OFF MSRP	Cambra at Buila	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF N	MA
BCM30291	Furniture	Bookcase 30 in x 29 in	\$570.00	30%	\$399.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM30482	Furniture	Bookcase with Adjustable Shelves 30 in. x 48 in.	\$630.00	30%	\$441.00	N/A	N/A	N/A	N/A	N/A	N/A N/A	N/A	N/A
BCM30543	Furniture	Bookcase 30 in x 54 in	\$725.00	30%	\$507.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM30664	Furniture	Bookcase 30 in x 66 in	\$775.00	30%	\$542.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM30724	Furniture	Bookcase 30 in x 72 in	\$850.00	30%	\$595.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM36291	Furniture	Bookcase 36 in x 29 in	\$610.00	30%	\$427.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM36482	Furniture	Bookcase 36 in x 48 in	\$670.00	30%	\$469.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM36543	Furniture	Bookcase 36 in x 54 in	\$765.00	30%	\$535.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
BCM36664	Furniture	Bookcase 36 in x 66 in	\$815.00 \$895.00	30%	\$570.00 \$627.00	N/A N/A	N/A N/A	N/A	N/A	N/A N/A	N/A	N/A N/A	N/A
BCM36724 CBCM30291	Furniture Furniture	Bookcase with Adjustable Shelves 36 in. x 72 in. Closed Bookcase 30x29	\$895.00 \$770.00	30% 30%	\$539.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
CBCM30482	Furniture	Closed Bookcase 30 in. x 48 in.	\$860.00	30%	\$602.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A	N/A N/A	N/A	N/A
CBCM30543	Furniture	Closed Bookcase 30x54	\$1,105.00	30%	\$773.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CBCM30664	Furniture	Closed Bookcase 30x66	\$1,180.00	30%	\$826.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CBCM30724	Furniture	Closed Bookcase 30 in. x 72 in.	\$1,240.00	30%	\$868.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CBCM36291	Furniture	Closed Bookcase 36x29	\$810.00	30%	\$567.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CBCM36482	Furniture	Closed Bookcase 36x48	\$900.00	30%	\$630.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CBCM36543	Furniture	Closed Bookcase 36x54	\$1,010.00	30%	\$707.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CBCM36664	Furniture	Closed Bookcase 36x66	\$1,130.00	30%	\$791.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CBCM36724	Furniture	Closed Bookcase 36x72	\$1,265.00	30%	\$885.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CP6028CON	Furniture	60 in. Connect+ Modular Table with Central Display Arm	\$2,195.00	30%	\$1,536.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CP7228CON CRED4824LD	Furniture Furniture	72 in. Connect+ Modular Table with Central Display Arm Credenza (48x24x29)	\$2,295.00 \$1.085.00	30% 30%	\$1,606.00 \$759.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
CRED4824LD CRED6024LD	Furniture	Credenza (48x24x29) Credenza (60x24x29)	\$1,085.00 \$1,325.00	30%	\$759.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
CRED7224LD	Furniture	Credenza (72x24x29)	\$1,845.00	30%	\$1,291.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CSTAND59	Furniture	Printer Stand / Storage Stand	\$1,455.00	30%	\$1,018.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FTS48D	Furniture	Closed Storage Table, 48in.	\$1,105.00	30%	\$773.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FTS60D	Furniture	Closed Storage Table, 60in.	\$1,230.00		\$861.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FTW60	Furniture	Work Table, 60in.	\$790.00	30%	\$553.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
LF236	Furniture	Lateral Files (27-1/2 in.)	\$770.00	30%	\$539.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
LF336	Furniture	Lateral Files (40 in.)	\$1,025.00	30%	\$717.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
LF436	Furniture	Lateral Files (52-1/2 in.)	\$1,280.00	30%	\$896.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
LH410	Furniture	Label Holders (4 in. L)	\$10.00	30%	\$7.00	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
LH810 M073301	Furniture Furniture	Label Holders (8 in. L) 33 in. Storage Table	\$25.00 \$1,035.00	32% 30%	\$17.00 \$724.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
M074501	Furniture	45-1/2 in. Storage Table	\$1,185.00	30%	\$830.00	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M0745SL	Furniture	45-1/2 in. Modular Table with Slanted Tote Bin	\$1,450.00	30%	\$1,015.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M076001	Furniture	60 Pocket Free-Standing Sorter Module	\$2,795.00	30%	\$1,957.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M076801	Furniture	68 in. Storage Table	\$1,395.00	30%	\$977.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M0768SL	Furniture	68 in. Modular Table with Slanted Tote Bin	\$1,675.00	30%	\$1,173.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M079001	Furniture	90 Pocket Free-Standing Sorter Module	\$3,650.00	30%	\$2,555.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M07MST3301	Furniture	33 in. Basic Table	\$450.00	30%	\$315.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M07MST4501	Furniture	45-1/2 in. Basic Table	\$525.00	30%	\$368.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M07MST6801	Furniture	68 in. Basic Table	\$595.00	30%	\$417.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M903230 M903236	Furniture Furniture	Document Shelf 30 in. Table Document Shelf 36 in. Table	\$185.00 \$185.00	30% 30%	\$129.00 \$129.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
M903248	Furniture	Document Shelf 48 in. Table	\$200.00	30%	\$140.00	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
M9098	Furniture	Straight Uprights (2)	\$105.00	30%	\$73.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MBS451515	Furniture	Presort Module: 45-1/2 in.	\$530.00	30%	\$371.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MBS681515	Furniture	Presort Module: 68 in.	\$530.00	30%	\$371.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MBS681522	Furniture	Bin Sorter 68x15x22	\$545.00	30%	\$381.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MCLR451513	Furniture	Clsd Bse Rsr 45-1/2x15x13	\$285.00	30%	\$199.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MCLR45156	Furniture	Clsd Base Rsr 45-1/2x15x6	\$250.00	30%	\$175.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MCLR681513	Furniture	Clsd Base Rsr 68x15x13	\$350.00	30%	\$245.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MCLR68156	Furniture	Clsd Base Rsr 68x15x6	\$300.00	30%	\$210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MD90064533	Furniture	Lift Table 45-1/2 in. x 33 in.	\$1,725.00	30%	\$1,208.00	N/A N/A	N/A N/A	N/A	N/A	N/A N/A	N/A	N/A N/A	N/A
MD90066833 MP22	Furniture Furniture	Lift Table 68 in. x 33 in. Pedestal 1-Box	\$1,875.00 \$850.00	30% 30%	\$1,312.00 \$595.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
MP23	Furniture	Pedestal 3-Box	\$880.00	30%	\$616.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A	N/A N/A	N/A	N/A
MP24	Furniture	Furniture Solutions Welcome Pack	\$0.00		\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MPDV22	Furniture	Plexi Visors 22-5/8 in. Sort	\$175.00		\$122.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MPDV45	Furniture	Plexi Visors 45-1/2 in. Sort	\$210.00	30%	\$147.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MPDV68	Furniture	Plexi Visors 68 in. Sorter	\$240.00	30%	\$168.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR221513	Furniture	13 in. Corner Riser	\$215.00	30%	\$151.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR221522	Furniture	22 in. Corner Riser	\$250.00	30%	\$175.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR22156	Furniture	Corner Riser 22-5/8x15x6	\$175.00	30%	\$122.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR451513	Furniture	45-1/2 in. Riser - 13 in. Tall	\$300.00	37%	\$190.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR451522	Furniture	45-1/2 in. Riser 22 in. Tall	\$295.00	30%	\$206.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR45156	Furniture	Riser 45-1/2x15x6	\$210.00	30%	\$147.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	30%
Percentage (%) Discount off Accessories	30%
* all furniture is related to mailrooms only	

	1	1	1	l% OFF	I IN	MSRP		% OFF	1	MSRP	T	1% OFF	Monthly
PCN	Category	Description	Equipment MSRP	MSRP	Contract Price	MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SLA	SMA	Annual SMA Years 2-5	MSRP	SMA
MR681513	Furniture	68 in. Riser - 13 in. Tall	\$325.00	30%	\$228.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR681522	Furniture	68 in. Riser 22 in. Tall	\$375.00	30%	\$263.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MR68156	Furniture	Riser 68x15x6	\$265.00	30%	\$185.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MRHCH22	Furniture	Chan Stiff 22-5/8 in. Risr	\$110.00	30%	\$77.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MRHCH45	Furniture	Chan Stiff 45-1/2 in. Risr	\$140.00	30%	\$98.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MRHCH68 MRPT2418	Furniture Furniture	Chan Stiff 68 in. Riser Remote Platform Table	\$175.00 \$605.00	30% 30%	\$122.00 \$423.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
MS221510	Furniture	10-Bin Sorter (22-5/8 in.)	\$385.00	30%	\$270.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A
MS451520	Furniture	20-Bin Sorter for 45-1/2 in. Table	\$485.00	30%	\$340.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MS681525	Furniture	25-Bin Sortr 68x15x17-3/8	\$545.00	30%	\$381.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MS681530	Furniture	30-Bin Sorter for 68 in. Table	\$595.00	30%	\$417.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSDWALL2	Furniture	Wall Brackets 2x2-3/4x10	\$35.00	31%	\$24.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSH1511	Furniture	Sorter Shelves for 10 - 20 - 30 Bin Sorters (for 20 in. sorter)	\$20.00	30%	\$14.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSH1513	Furniture	Sorter Shelves 30in Sorter	\$20.00	30%	\$14.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSP3333	Furniture	Dump Rails for 33 in. x 33 in. table	\$110.00	30%	\$77.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSP4533	Furniture	Dump Rails for 45-1/2 in. x 33 in. table	\$135.00	30%	\$95.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSP6833	Furniture	Dump Rails for 68 in. x 33 in. table	\$155.00	30%	\$109.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSSP33	Furniture	Metal Side Splashers	\$95.00	31%	\$66.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSWMBR22 MSWMBR45	Furniture	Wall Brackets 22-5/8 in. Sort Wall Brackets 45-1/2 in. Sort	\$60.00 \$75.00	30% 31%	\$42.00 \$52.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
MSWMBR68	Furniture Furniture	Wall Brackets 68 in. Sorter	\$85.00	31%	\$52.00 \$59.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A
MTB2213	Furniture	Tackboard 13 in. H Riser	\$95.00	31%	\$66.00	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTB2222	Furniture	Tackboard 22 in. H Riser	\$135.00	30%	\$94.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTB4513	Furniture	Tackboard for 45-1/2 in. x 13 in. H Riser	\$115.00	30%	\$80.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTB4522	Furniture	Tackboard for 45-1/2 in, x 22 in, H Riser	\$165.00	30%	\$116.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTB6813	Furniture	Tackboard for 68 in. x 13 in. H Riser	\$155.00	30%	\$108.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTB6822	Furniture	Tackboard for 68 in. x 22 in. H Riser	\$245.00	30%	\$172.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTC3	Furniture	Caster Set for Modular Tables	\$245.00	30%	\$172.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTH545	Furniture	Free-Standing 45-1/2 in. Bulk Sorting Module	\$750.00	30%	\$525.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTH568	Furniture	Free-Standing 68 in. Bulk Sorting Module	\$760.00	30%	\$532.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTR221513	Furniture	Crnr ThruRsr 22-5/8x15x13	\$225.00	30%	\$157.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTR221522	Furniture	Crnr ThruRsr 22-5/8x15x22	\$265.00	30%	\$185.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTR22156	Furniture	Crnr Thru-Rsr 22-5/8x15x6 Thru Riser 45-1/2x15x13	\$195.00	30% 30%	\$136.00 \$185.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A	N/A N/A	N/A	N/A
MTR451513 MTR451522	Furniture Furniture	Thru Riser 45-1/2x15x13 Thru Riser 45-1/2x15x22	\$265.00 \$315.00	30%	\$220.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
MTR451522 MTR45156	Furniture	Thru Riser 45-1/2x15x22 Thru Riser 45-1/2x15x6	\$225.00	30%	\$157.00	N/A	N/A N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTR68156	Furniture	Thru Riser 68x15x6	\$280.00	30%	\$196.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS221510	Furniture	10-Bin Corner Thru Sorter	\$415.00	30%	\$290.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS451520	Furniture	20-Bin Thru Sorter	\$510.00	30%	\$357.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS681525	Furniture	25-Bin Thru Sorter	\$625.00	30%	\$438.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTS681530	Furniture	30-Bin Thru Sorter	\$640.00	30%	\$448.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSB15	Furniture	Sorter Retaining Brackets (2)	\$25.00	32%	\$17.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSH1511	Furniture	Thru-Sorter Shelves - 11 in.	\$20.00	30%	\$14.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MTSH1513	Furniture	Thru-Sorter Shelves - 13 in.	\$25.00	40%	\$15.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MVD15	Furniture	Vertical Divider for Vertical Sorters	\$20.00	30%	\$14.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MVS2215	Furniture	Vertical Sorter 22 in. Table	\$465.00	30%	\$325.00	N/A N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A
MVS4515 MVS6815	Furniture Furniture	Vertical Sorter for 45-1/2 in. Table Vertical Sorter 68 in. Table	\$560.00 \$650.00	30% 30%	\$392.00 \$455.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
NB430	Furniture	Anti-Fatique Mat	\$450.00	30%	\$315.00	N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	N/A	N/A
NEST36	Furniture	Mobile Table 36x24x31	\$795.00	30%	\$557.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
NEST48	Furniture	Mobile Table 48x24x36	\$825.00	30%	\$578.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PB001	Furniture	68 in. Ship Station with Storage Shelf	\$2,675,00	30%	\$1,873,00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PB002	Furniture	68 in. Ship Station with Material Dividers (No Storage Shelf)	\$2,565.00	30%	\$1,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PB003	Furniture	Paper Roll Stand with Cutter	\$1,025.00	30%	\$717.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PBCAB19	Furniture	Mobile Cabinet with Storage and Pull Out Trays	\$395.00	30%	\$277.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD3022	Furniture	30 in. x 22 in. Deep Utility Table	\$340.00	30%	\$238.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD3622	Furniture	36 in. x 22 in. Deep Utility Table	\$360.00	30%	\$252.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD4222	Furniture	42 in. x 22 in. Deep Utility Table	\$375.00	30%	\$263.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD4822	Furniture	48 in. x 22 in. Deep Utility Table	\$395.00	30%	\$277.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD5422	Furniture	54 in. x 22 in. Deep Utility Table	\$395.00	30%	\$276.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SD6022 SD6622	Furniture Furniture	60 in. x 22 in. Deep Utility Table 66 in. x 22 in. Deep Utility Table	\$435.00 \$450.00	30% 30%	\$305.00 \$315.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A
UDUULL	i unnuure							_				N/A N/A	N/A N/A
	Furniture	172 in v 22 in Deen Hility Table			\$315.00								
SD7222	Furniture Furniture	72 in. x 22 in. Deep Utility Table Storage Shelf 30x22 Table	\$450.00 \$95.00	30% 31%	\$315.00 \$66.00	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A		
	Furniture Furniture Furniture	72 in. x 22 in. Deep Utility Table Storage Shelf 30x22 Table Storage Shelf 36x22 Table	\$450.00 \$95.00 \$120.00	30% 31% 30%	\$315.00 \$66.00 \$84.00	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A N/A	N/A N/A	N/A N/A

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Software, License and Subscription Production	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

				% OFF				% OFF		1	l I	% OFF	$\overline{}$
PCN	Category	Description	Equipment MSRP		Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5		Monthly SLA	MSRP SMA	Annual SMA Years 2-5		Monthly SMA
EFA7	Software License Subscription	SFW ENT AES ENCRYPTN SUPT	\$19,355.00	16%	\$16,258.00	\$3,000.00	\$2,250.00	25%	n/a	n/a	n/a	n/a	n/a
EFAA	Software License Subscription	SFW ENT IMPACT PRT OUTPUT	\$12,903.00	16%	\$10,839.00	\$2,000.00	\$1,500.00	25%	n/a	n/a	n/a	n/a	n/a
EFAB	Software License Subscription	SFW ENT FICHE OUTPUT	\$12,903.00	16%	\$10,839.00	\$2,000.00	\$1,500.00	25%	n/a	n/a	n/a	n/a	n/a
EFAD	Software License Subscription	SFW ENT CLIENT 1ST PDL	\$32,258.00	16%	\$27,097.00	\$5,000.00	\$3,750.00	25%	n/a	n/a	n/a	n/a	n/a
EFAE	Software License Subscription	SFW ENT CLIENT ADDL PDLS	\$19,355.00	16%	\$16,258.00	\$3,000.00	\$2,250.00	25%	n/a	n/a	n/a	n/a	n/a
EM00	Software License Subscription	POWEREDGE 2950 III STANDA	\$14,194.00	16%	\$11,923.00	\$2,204.00	\$1,653.00	25%	n/a	n/a	n/a	n/a	n/a
EM01	Software License Subscription	POWEREDGE R200	\$5,806.00	16%	\$4,877.00	\$900.00	\$675.00	25%	n/a	n/a	n/a	n/a	n/a
EM02	Software License Subscription	POWEREDGE T300 TOWER OM	\$5,290.00	16%	\$4,444.00	\$820.00	\$615.00	25%	n/a	n/a	n/a	n/a	n/a
EM03	Software License Subscription	POWEREDGE T300 TOWER DFW	\$13,290.00	16%	\$11,164.00	\$2,060.00	\$1,545.00	25%	n/a	n/a	n/a	n/a	n/a
EM04	Software License Subscription	POWEREDGE 2950 III SAN'03	\$11,226.00	16%	\$9,430.00	\$1,740.00	\$1,305.00	25%	n/a	n/a	n/a	n/a	n/a
EM05	Software License Subscription	SUNFIRE T2000 W/SOLARIS10	\$24,387.00	16%	\$20,485.00	\$3,780.00	\$2,835.00	25%	n/a	n/a	n/a	n/a	n/a
EM06	Software License Subscription	SUNFIRE T1000 W/SOLARIS10	\$5,161.00	16%	\$4,335.00	\$800.00	\$600.00	25%	n/a	n/a	n/a	n/a	n/a
EM07	Software License Subscription	BASE DFWORKS SERVER PKG	\$14,194.00	16%	\$11,923.00	\$2,200.00	\$1,650.00	25%	n/a	n/a	n/a	n/a	n/a
EM08	Software License Subscription	STANDARD DFWORKS SVR PKG	\$36,129.00	16%	\$30,348.00	\$5,600.00	\$4,200.00	25%	n/a	n/a	n/a	n/a	n/a
EM09	Software License Subscription	POWERVAULT MD3000I	\$24,903.00	16%	\$20,919.00	\$3,860.00	\$2,895.00	25%	n/a	n/a	n/a	n/a	n/a
EM0A	Software License Subscription	POWERVAULT MD1000	\$20,129.00	16%	\$16,908.00	\$3,120.00	\$2,340.00	25%	n/a	n/a	n/a	n/a	n/a
EM0B	Software License Subscription	INDIVIDUAL 300GB HARD DRI	\$774.00	16%	\$650.00	\$120.00	\$90.00	25%	n/a	n/a	n/a	n/a	n/a
EM0C	Software License Subscription	POWERCONNECT 5424	\$2,452.00	16%	\$2,060.00	\$380.00	\$285.00	25%	n/a	n/a	n/a	n/a	n/a
EMOD	Software License Subscription	POWEREDGE 4210 RACK	\$4,129.00	16%	\$3,468.00	\$640.00	\$480.00	25%	n/a	n/a	n/a	n/a	n/a
EM0E	Software License Subscription	POWEREDGE 4210 RACK W/UPS	\$8,774.00	16%	\$7,370.00	\$1,360.00	\$1,020.00	25%	n/a	n/a	n/a	n/a	n/a
EM0F	Software License Subscription	POWEREDGE 2160AS KVM SWIT	\$2,839.00	16%	\$2,385.00	\$440.00	\$330.00	25%	n/a	n/a	n/a	n/a	n/a
EM0G	Software License Subscription	POWERCONNECT 2724 24 PORT	\$413.00	16%	\$347.00	\$64.00	\$48.00	25%	n/a	n/a	n/a	n/a	n/a
EM0H	Software License Subscription	1708FP FLAT PANEL MONITOR	\$323.00	16%	\$271.00	\$50.00	\$37.50	25%	n/a	n/a	n/a	n/a	n/a
EM0J	Software License Subscription	KEYBOARD USB BLACK	\$26.00	15%	\$22.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM0K	Software License Subscription	USB 2BUTTON OPTICAL MOUSE	\$26.00	15%	\$22.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EMOL	Software License Subscription	SMART-UPS 1500VA -2U-120V	\$1,097.00	16%	\$921.00	\$170.00	\$127.50	25%	n/a	n/a	n/a	n/a	n/a
EMOM	Software License Subscription	2-PORT USB KVM SWITCH	\$52.00	15%	\$44.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EMON	Software License Subscription	COMPUTER ASSOC ETRUST	\$65.00	15%	\$55.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM0U	Software License Subscription	POWEREDGE T300 TOWER OM	\$14,516.00	16%	\$12,193.00	\$2,250.00	\$1,687.50	25%	n/a	n/a	n/a	n/a	n/a
EM0V	Software License Subscription	STANDALONE W/SERVER 2003	\$18,065.00	16%	\$15,175.00	\$2,800.00	\$2,100.00	25%	n/a	n/a	n/a	n/a	n/a
EM0W	Software License Subscription	SAN W/SERVER 2003	\$15,161.00	16%	\$12,735.00	\$2,350.00	\$1,762.50	25%	n/a	n/a	n/a	n/a	n/a
EM0X	Software License Subscription	SUN T5120 4-CORE SOLARIS	\$24,323.00	16%	\$20,431.00	\$3,770.00	\$2,827.50	25%	n/a	n/a	n/a	n/a	n/a
EM0Y	Software License Subscription	SUN T5120 8-CORE SOLARIS	\$43,226.00	16%	\$36,310.00	\$6,700.00	\$5,025.00	25%	n/a	n/a	n/a	n/a	n/a
EM10	Software License Subscription	SFW VIP STANDALONE SERVER	\$15,484.00	16%	\$13,007.00	\$2,400.00	\$1,800.00	25%	n/a	n/a	n/a	n/a	n/a
EM16	Software License Subscription	SFW MGR SCSI TAPE/SERVER	\$3,871.00	16%	\$3,252.00	\$600.00	\$450.00	25%	n/a	n/a	n/a	n/a	n/a
EM17	Software License Subscription	SFW MGR 3211 CHL/ESCON IN	\$3,871.00	16%	\$3,252.00	\$600.00	\$450.00	25%	n/a	n/a	n/a	n/a	n/a
EM18	Software License Subscription	SFW MGR BARR 3211 CHL IN	\$9,419.00	16%	\$7,912.00	\$1,460.00	\$1,095.00	25%	n/a	n/a	n/a	n/a	n/a
EM19	Software License Subscription	SFW VIP BARR 3211 CHL OUT	\$6,710.00	16%	\$5,636.00	\$1,040.00	\$780.00	25%	n/a	n/a	n/a	n/a	n/a
EM1A	Software License Subscription	SFW MGR BARR ESCON CHL IN	\$19,355.00	16%	\$16,258.00	\$3,000.00	\$2,250.00	25%	n/a	n/a	n/a	n/a	n/a
EM32	Software License Subscription	SFW CMS ICC SUPPORT	\$21,290.00	16%	\$17,884.00	\$3,300.00	\$2,475.00	25%	n/a	n/a	n/a	n/a	n/a
EM40	Software License Subscription	SFW VDE CORE SYSTEM	\$15,484.00	16%	\$13,007.00	\$2,400.00	\$1,800.00	25%	n/a	n/a	n/a	n/a	n/a
EM4H	Software License Subscription	SFW 1.1 MR ACT BUNDLE	\$67,097.00	16%	\$56,361.00	\$10,400.00	\$7,800.00	25%	n/a	n/a	n/a	n/a	n/a
EM4J	Software License Subscription	SFW 2.0 M ACT BUNDLE	\$114,839.00	16%	\$96,465.00	\$17,800.00	\$13,350.00	25%	n/a	n/a	n/a	n/a	n/a
EM5Z	Software License Subscription	SFW ENH BNDL LARGE	\$64,516.00	16%	\$54,193.00	\$9,000.00	\$6,750.00	25%	n/a	n/a	n/a	n/a	n/a
EM6X	Software License Subscription	SFW ENH BNDL BASE UPGRD	\$13,548.00	16%	\$11,380.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM6Z	Software License Subscription	SFW ENH BNDL LARGE UPGRD	\$19,355.00	16%	\$16,258.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM73	Software License Subscription	SCRIPTING	\$2,581.00	16%	\$2,168.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM74	Software License Subscription	ONSITE SCRIPT TRAINING	\$12,903.00	16%	\$10,839.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM75	Software License Subscription	OFFSITE SCRIPT TRAINING	\$2,323.00	16%	\$1,951.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
EM8B	Software License Subscription	SFW VDE DETECT	\$10,645.00	16%	\$8,942.00	\$1,650.00	\$1,238.00	25%	n/a	n/a	n/a	n/a	n/a
EM8C	Software License Subscription	SFW VDE XTRACT BARCD DATA	\$10,645.00	16%	\$8,942.00	\$1,650.00	\$1,238.00	25%	n/a	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

	1	Т	ı	% OFF		1	10/	6 OFF			1	% OFF	
PCN	Category	Description	Equipment MSRP		Contract Price	MSRP MAINTENACE	1 - 1		Monthly SLA	MSRP SMA	Annual SMA Years 2-5		Monthly SMA
FYKB		FLOWSORT CONVEYOR	\$7.097.00	10%	\$6.387.30	\$550.00	\$522.50	5%	n/a	n/a	n/a	n/a	n/a
FYS1	Inserters Production	EXTRA STA FDR 220V	\$5,290.00	10%	\$4,761.00	\$410.00	\$389.50	5%	n/a	n/a	n/a	n/a	n/a
FYS3	Inserters Production	900EI REPLACEMNT FDR 220V	\$4,114.00	10%	\$3,702.60	\$318.80	\$302.86	5%	n/a	n/a	n/a	n/a	n/a
FYS5	Inserters Production	1200EI REPLACMNT FDR 220V	\$5,742.00	10%	\$5,167.80	\$445.00	\$422.75	5%	n/a	n/a	n/a	n/a	n/a
FYS7	Inserters Production	1500 CONT FDR 15 IN 220V	\$5,419.00	10%	\$4,877.10	\$420.00	\$399.00	5%	n/a	n/a	n/a	n/a	n/a
FYS9		1200 CONT FDR 12 IN 220V	\$5,419.00	10%	\$4,877.10	\$420.00	\$399.00	5%	n/a	n/a	n/a	n/a	n/a
FYSB		FORCEFLEX FDR 14 IN 220V	\$8,390.00	10%	\$7,551.00	\$650.20	\$617.69	5%	n/a	n/a	n/a	n/a	n/a
FYSD		FORCEFLEX FDR 20 IN 220V	\$8,581.00	10%	\$7,722.90	\$665.00	\$631.75	5%	n/a	n/a	n/a	n/a	n/a
FYSF	Inserters Production	FEEDMAX HI CAP FDR 220V	\$13,626.00	10%	\$12,263.40	\$1,056.00	\$1,003.20	5%	n/a	n/a	n/a	n/a	n/a
FYSK		PKG FDR 6 IN 220V	\$8,452.00	10%	\$7,606.80	\$655.00	\$622.25	5%	n/a	n/a	n/a	n/a	n/a
FYSM	Inserters Production	PKG FDR 12 IN 220V	\$9,677.00	10%	\$8,709.30	\$750.00	\$712.50	5%	n/a	n/a	n/a	n/a	n/a
FYSP		PKG FDR 18 IN 220V	\$11,742.00	10%	\$10,567.80	\$910.00	\$864.50	5%	n/a	n/a	n/a	n/a	n/a
FYT1		FFX SERVO FDR 14 IN 220V	\$25,794.00	10%	\$23,214.60	\$1,999.00	\$1,899.05	5%	n/a	n/a	n/a	n/a	n/a
FYT2		FDR SM PROD-SNGL SEP 220V	\$4,335.00	10%	\$3,901.50	\$315.00 \$655.00	\$299.25 \$622.25	5%	n/a	n/a	n/a	n/a	n/a n/a
FYT3 FYT5		FFX SERVO FDR 20 IN 220V PKG SERVO FDR 6 IN 220V	\$8,452.00 \$21,355.00	10% 10%	\$7,606.80 \$19,219.50	\$655.00 \$1.655.00	\$622.25 \$1.572.25	5% 5%	n/a n/a	n/a n/a	n/a n/a	n/a n/a	11/4
FYT7		PKG SERVO FDR 1 IN 220V	\$21,355.00	10%	\$20.322.90	\$1,750.00	\$1,572.25	5%	n/a	n/a	n/a	n/a	n/a n/a
FYY6		6 FT SORT CONVEYOR 220V	\$7,463.00	10%	\$6,716,70	\$1,750.00 \$578.40	\$1,662.50 \$549.48	5%	n/a	n/a	n/a	n/a	n/a
FYY8		6 FT CONVEYOR SPD UP 220V	\$6.094.00	10%	\$5,484.60	\$472.30	\$448.69	5%	n/a	n/a	n/a	n/a	n/a
FYYW		9 FT CONVEYOR SPD UP 220V	\$6,308.00	10%	\$5,404.00	\$488.90	\$464.46	5%	n/a	n/a	n/a	n/a	n/a
FYYX		12 FT CONVEYOR SPDUP 220V	\$6,702.00	10%	\$6.031.80	\$519.40	\$493.43	5%	n/a	n/a	n/a	n/a	n/a
R763		DM INFINITY 22K SYSTEM	\$32,252.00	10%	\$29.026.80	\$1,606.00	\$1.525.70	5%	n/a	n/a	n/a	n/a	n/a
R765			\$11,290.00	10%	\$10,161.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
R76L		DM INFINITY LOOK-AHEAD PHOTOCELL KIT	\$968.00	10%	\$871.20	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
R76P		RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	\$2,710.00	10%	\$2,439.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
RD04		DC PRINTER INTEGRATION SW	\$27,355.00	10%	\$24,619.50	\$3,180,00	\$3.021.00	5%	n/a	n/a	n/a	n/a	n/a
RD12	Inserters Production	SMARTSCAN INPUT BARCODE S	\$15,484.00	10%	\$13,935,60	\$1,800,00	\$1.710.00	5%	n/a	n/a	n/a	n/a	n/a
RD17	Inserters Production	DFW DOC LIFECYCLE TRK-BAS	\$28,387.00	10%	\$25,548.30	\$4,400.00	\$4,180.00	5%	n/a	n/a	n/a	n/a	n/a
RD23	Inserters Production	COLLATION LOG FIXD FORMAT	\$10,671.00	10%	\$9,603.90	\$1,240.50	\$1,178.48	5%	n/a	n/a	n/a	n/a	n/a
RD2E	Inserters Production	CAMERA SCAN CHASSIS VIDEK	\$14,581.00	10%	\$13,122.90	\$2,322.00	\$2,205.90	5%	n/a	n/a	n/a	n/a	n/a
RD2F	Inserters Production	CAMERA SCAN OUTPUT VIDEK - repl. RD2C	\$16,194.00	10%	\$14,574.60	\$2,322.00	\$2,205.90	5%	n/a	n/a	n/a	n/a	n/a
RD34		DC COMPUTER (WIN 7)	\$7,742.00	10%	\$6,967.80	\$600.00	\$570.00	5%	n/a	n/a	n/a	n/a	n/a
RD35	Inserters Production	DC-RTP COMPUTER (WIN 7)	\$9,032.00	10%	\$8,128.80	\$700.00	\$665.00	5%	n/a	n/a	n/a	n/a	n/a
RD36		DC-RTP COMPUTER WITH DIFFBUS (WIN 7)	\$9,677.00	10%	\$8,709.30	\$750.00	\$712.50	5%	n/a	n/a	n/a	n/a	n/a
RD4Z		SERVER SW 1-4 INSERTERS	\$19,355.00	10%	\$17,419.50	\$3,000.00	\$2,850.00	5%	n/a	n/a	n/a	n/a	n/a
RD5A		MBS KITSINGLE LINE STD BC	\$6,387.00	10%	\$5,748.30	\$380.00	\$361.00	5%	n/a	n/a	n/a	n/a	n/a
RD5B	Inserters Production	MBS KIT RASTER NARROW BC	\$6,387.00	10%	\$5,748.30	\$380.00	\$361.00	5%	n/a	n/a	n/a	n/a	n/a
RD5C		MBS H'TOP SCAN SINGLE LIN	\$6,387.00	10%	\$5,748.30	\$380.00	\$361.00	5%	n/a	n/a	n/a	n/a	n/a
RD5D	Inserters Production	MBS H'TOP RASTER SCANNER	\$6,387.00	10%	\$5,748.30	\$380.00	\$361.00	5%	n/a	n/a	n/a	n/a	n/a
RD5N	Inserters Production	MBS CTOP SCAN SINGLE LINE	\$12,774.00	10%	\$11,496.60	\$890.00	\$845.50	5%	n/a	n/a	n/a	n/a	n/a
RD5P	Inserters Production	MBS CTOP RASTER SCAN SNGL	\$12,774.00	10%	\$11,496.60	\$890.00	\$845.50	5%	n/a	n/a	n/a	n/a	n/a
RD5R	Inserters Production	MBS C'BTM RASTER SCAN SNG	\$12,774.00	10%	\$11,496.60	\$890.00	\$845.50	5%	n/a	n/a	n/a	n/a	n/a
RD5S RD5X		MBS C'BTM SCAN SINGLE 2 B	\$12,774.00	10%	\$11,496.60 \$5,748.30	\$890.00 \$445.00	\$845.50 \$422.75	5%	n/a	n/a	n/a	n/a	n/a
	Inserters Production	MBS APS OP SEALER SCAN SI	\$6,387.00	10%				5%	n/a	n/a	n/a	n/a	n/a
RD5Y		MBS APS SEALER RASTER SCA	\$6,387.00	10%	\$5,748.30	\$445.00	\$422.75	5%	n/a	n/a	n/a	n/a	n/a
RD5Z RD62		SERVER SW 5 PLUS INSERTER DC WORKSTATION BASE S/W	\$32,258.00 \$6,839.00	10% 10%	\$29,032.20 \$6,155,10	\$5,000.00 \$795.00	\$4,750.00 \$755.25	5% 5%	n/a n/a	n/a	n/a n/a	n/a n/a	n/a
RD63		AUTO RE-SYNCHRONIZATION	\$6,839.00	10%	\$6,155.10	\$795.00 \$4.725.00	\$755.25 \$4.488.75	5%	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
RD66		FEEDED 2 FEEDER MATCH/MRG	\$40,645.00 \$11,742.00	10%	\$36,580.50	\$4,725.00 \$1.365.00	\$4,488.75 \$1,296.75	5%	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
RD67		APPLICATION ENGINEERING	\$2,323.00	10%	\$2,090.70	\$0.00	\$1,296.75	0%	n/a	n/a	n/a	n/a	n/a
RD68		PRIORITIZED SELECT SW	\$2,323.00	10%	\$19.974.60	\$2.580.00	\$2.451.00	5%	n/a	n/a	n/a	n/a	n/a
RD69	Inserters Production	OUTSORT ON ACCT NUMBER	\$11.032.00	10%	\$9.928.80	\$1,282,50	\$1,218.38	5%	n/a	n/a	n/a	n/a	n/a
RD6L		SCANNING VERTICAL STACKER	\$25,800.00	10%	\$23,220.00	\$2,000.00	\$1,900.00	5%	n/a	n/a	n/a	n/a	n/a
RD70		INSERT VERIFICATION SW	\$7,806.00	10%	\$7,025.40	\$907.50	\$862.13	5%	n/a	n/a	n/a	n/a	n/a
RD71		WEIGHT VERIFICATION SW	\$21,419.00	10%	\$19.277.10	\$2,490.00	\$2,365.50	5%	n/a	n/a	n/a	n/a	n/a
RD72		TOTAL WEIGH W/MT SEL SW	\$22,194.00	10%	\$19,974.60	\$2,580.00	\$2,451.00	5%	n/a	n/a	n/a	n/a	n/a
		1	ψ==,.04.00	70	\$10,01.00	ΨΞ,000.00	ψ2, 701.00	5,0	1110	,	100	1170	.,,

NO VOLUME OR TERM DISCOUNTS INCLUDED	
Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

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PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Brica	MSDD MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF	Monthly SMA
RD73	Inserters Production	RESETTABLE MTR CONTRL SW	\$7.161.00	10%	\$6,444.90	\$832.50	\$790.88	5%	n/a	n/a	n/a	n/a	n/a
RD78	Inserters Production	INTELLIGENT INKJET PRINT	\$28.387.00	10%	\$25.548.30	\$3,300.00	\$3.135.00	5%		n/a	n/a	n/a	n/a
RD7H	Inserters Production	PI DIRECT ACCESS LOCAL REPORTING	\$6,451,61	10%	\$5.806.45	\$250.00	\$237.50	5%		n/a	n/a	n/a	n/a
RD7T	Inserters Production		\$6,452,00	10%	\$5,806.80	\$660.00	\$627.00	5%		n/a	n/a	n/a	n/a
RD80	Inserters Production	FEEDER SCAN FOR DM	\$34,194.00	10%	\$30,774.60	\$3,975.00	\$3,776.25	5%		n/a	n/a	n/a	n/a
RD8V	Inserters Production	36K DC KEY SHEETFEEDER	\$0.00	n/a	\$0.00	\$1,535.00	\$1,458.00	5%		n/a	n/a	n/a	n/a
RD90	Inserters Production	REMOTE SERVICE ACCESS	\$1,406,00	10%	\$1,265.40	\$163.50	\$155.33	5%		n/a	n/a	n/a	n/a
RD95	Inserters Production	OUTPUT SCANNING-DC SCREEN	\$10,839.00	10%	\$9,755,10	\$1,260,00	\$1,197.00	5%	n/a	n/a	n/a	n/a	n/a
RD9A	Inserters Production	AUTO JOB SETUP	\$3,484.00	10%	\$3,135.60	\$405.00	\$384.75	5%	n/a	n/a	n/a	n/a	n/a
RDEN	Inserters Production	PI DA ENABLER (RD8N x 5) W/ INSTALL	\$16,129.03	10%	\$14,516.13	\$2,500.00	\$2,375.00	5%	n/a	n/a	n/a	n/a	n/a
RDGS	Inserters Production	PI DIRECT ACCESS SERVER, BASE	\$16,903.23	10%	\$15,212.90	\$1,550.00	\$1,472.50	5%	n/a	n/a	n/a	n/a	n/a
RDP4	Inserters Production	DFW IN PLAN MRUN MGT-BASE	\$21,290.00	10%	\$19,161.00	\$4,368.00	\$4,149.60	5%	n/a	n/a	n/a	n/a	n/a
RDP5	Inserters Production	DFW IN PLAN MRUN MGT-ENT	\$49,677.00	10%	\$44,709.30	\$9,828.00	\$9,336.60	5%	n/a	n/a	n/a	n/a	n/a
RDP6	Inserters Production	DFW IN PLAN MRUN MGT-STD	\$35,484.00	10%	\$31,935.60	\$7,644.00	\$7,261.80	5%	n/a	n/a	n/a	n/a	n/a
RDPK	Inserters Production	DFW SHOP FLOOR CONTROL	\$14,711.00	10%	\$13,239.90	\$2,031.00	\$1,929.45	5%	n/a	n/a	n/a	n/a	n/a
RDV7	Inserters Production	DFWORKS DOCUMENT LIFECYCL	\$70,968.00	10%	\$63,871.20	\$9,828.00	\$9,336.60	5%	n/a	n/a	n/a	n/a	n/a
RDV8	Inserters Production	DFW DOC LIFECYCLE TRK-STD	\$51,613.00	10%	\$46,451.70	\$7,644.00	\$7,261.80	5%	n/a	n/a	n/a	n/a	n/a
RDV9	Inserters Production	DFW MANIFESTING - ENT	\$109,677.00	10%	\$98,709.30	\$14,742.00	\$14,004.90	5%		n/a	n/a	n/a	n/a
RDVA	Inserters Production	DFW MAINFESTING - STD	\$70,968.00	10%	\$63,871.20	\$9,828.00	\$9,336.60	5%		n/a	n/a	n/a	n/a
RDVB	Inserters Production	DFWORKS POSTAGE ACCT BASE	\$28,387.00	10%	\$25,548.30	\$3,931.00	\$3,734.45	5%	n/a	n/a	n/a	n/a	n/a
RDVC	Inserters Production	DFWORKS POSTAGE ACCT ENTE	\$70,968.00	10%	\$63,871.20	\$9,828.00	\$9,336.60	5%		n/a	n/a	n/a	n/a
RDVD	Inserters Production	DFWORKS POSTAGE ACCT STD	\$49,677.00	10%	\$44,709.30	\$5,897.00	\$5,602.15	5%		n/a	n/a	n/a	n/a
RDVE	Inserters Production	DFW PRODCT'Y REPORTS BASE	\$28,387.00	10%	\$25,548.30	\$3,931.00	\$3,734.45	5%		n/a	n/a	n/a	n/a
RDVF	Inserters Production	DFWORKS PRODUCTIVITY ENT	\$70,968.00	10%	\$63,871.20	\$9,828.00	\$9,336.60	5%		n/a	n/a	n/a	n/a
RDVG	Inserters Production	DFW PRODUCT'Y REPORTS STD	\$42,581.00	10%	\$38,322.90	\$5,897.00	\$5,602.15	5%		n/a	n/a	n/a	n/a
RDVH	Inserters Production	DFWORKS PLATFORM SW BASE	\$25,805.00	10%	\$23,224.50	\$3,822.00	\$3,630.90	5%		n/a	n/a	n/a	n/a
RDVJ	Inserters Production	DFWORKS PLATFORM SW ENT	\$83,871.00	10%	\$75,483.90	\$9,828.00	\$9,336.60	5%		n/a	n/a	n/a	n/a
RDVK	Inserters Production	DFWORKS PLATFORM SW STD	\$58,065.00	10%	\$52,258.50	\$8,299.00	\$7,884.05	5%		n/a	n/a	n/a	n/a
RDVL	Inserters Production	DFW PRODT'N WORKFLOW BASE	\$64,516.00	10%	\$58,064.40	\$8,736.00	\$8,299.20	5%		n/a	n/a	n/a	n/a
RDVM	Inserters Production	DFWORKS WORKFLOW ENT	\$129,032.00	10%	\$116,128.80	\$14,742.00	\$14,004.90	5%		n/a	n/a	n/a	n/a
RDVN	Inserters Production	DFW PRODT'N WORKFLOW STD	\$96,774.00	10%	\$87,096.60	\$12,012.00	\$11,411.40	5%		n/a	n/a	n/a	n/a
RDW7	Inserters Production		\$3,569.00	10%	\$3,212.10	\$277.00	\$263.15	5%		n/a	n/a	n/a	n/a
Y492 Y49P	Inserters Production	ASSY - OES RH LOW	\$25,742.00	10%	\$23,167.80	\$1,795.00	\$1,705.25	5%		n/a	n/a	n/a	n/a
Y4H4	Inserters Production	OEStacker Interface 70 MM CORE OPTION	\$17,935.00 \$5,811.61	10%	\$16,141.50 \$5,230.45	\$163.00 \$450.00	\$154.85 \$427.50	5% 5%		n/a	n/a	n/a	n/a
Y4H4 Y4H5	Inserters Production Inserters Production	200 MM CORE OPTION	\$5,811.61	10% 10%	\$5,230.45	\$450.00 \$612.00	\$427.50 \$581.40	5% 5%		n/a n/a	n/a n/a	n/a n/a	n/a n/a
Y4HG	Inserters Production		\$5,009.03	10%	\$4,508.13	\$388.00	\$361.40 \$368.60	5%		n/a	n/a		n/a
RDSK			\$128,935.56	10%	\$116,042.00	\$13.600.00	\$12,920,00	5%		n/a	n/a	n/a	
RUSK	inserters Production	Mission-Critical DFW 1Box	\$126,930.00	10%	\$116,042.00	\$13,000.00	\$12,920.00	5%	n/a	n/a	n/a	n/a	n/a
FYF3	Inserters Production	APAS-112 Dual Card Fdr incl Feedmax S and output	\$106,604.44	10%	\$95,944.00	\$6.154.30	\$5,846.59	5%	n/a	n/a	n/a	n/a	n/a
1113	Iliserters Froduction	APAS-72 Single Card Fdr incl Feedmax S and output	\$100,004.44	1070	ψ33,344.00	ψ0,134.30	\$5,640.53	370	i iva	II/a	11/α	11/a	11/4
FYF2	Inserters Production		\$94.967.78	10%	\$85,471.00	\$5.170.80	\$4,912,26	5%	n/a	n/a	n/a	n/a	n/a
RDSL	Inserters Production		\$46,594.44	10%	\$41,935.00	\$6,400.00	\$6,080.00	5%		n/a	n/a	n/a	n/a
Y23J	Inserters Production		\$43,547.78	10%	\$39,193,00	\$4,219.00	\$4,008.05	5%		n/a	n/a	n/a	n/a
FLFN	Inserters Production		\$26.445.56	10%	\$23,801.00	\$2,050.00	\$1,947.50	5%		n/a	n/a		
			,			* /						n/a	n/a
Y3FR	Inserters Production		\$18,391.11	10%	\$16,552.00	\$1,425.00	\$1,353.75	5%		n/a	n/a	n/a	n/a
Y3FN		56" Flexible Inkjet Transport	\$16,074.44	10%	\$14,467.00	\$1,246.00	\$1,183.70	5%		n/a	n/a	n/a	n/a
WP73	Inserters Production		\$15,475.56	10%	\$13,928.00	\$899.50	\$854.53	5%		n/a	n/a	n/a	n/a
RD2D		Camera Scan-Input, Videk	\$15,161.11	10%	\$13,645.00	\$2,322.00	\$2,205.90	5%		n/a	n/a	n/a	n/a
Y3FV		30"DRYER BASES STD ALONE	\$13,396.67	10%	\$12,057.00	\$1,038.00	\$986.10	5%		n/a	n/a	n/a	n/a
Y47U	Inserters Production	ByPass Folder Kit	\$13,290.00	10%	\$11,961.00	\$942.00	\$894.90	5%		n/a	n/a	n/a	n/a
Y3FM	Inserters Production	36" Flexible Inkjet Transport	\$11,677.78	10%	\$10,510.00	\$1,100.00	\$1,045.00	5%	n/a	n/a	n/a	n/a	n/a
IA0E	Inserters Production	LayoutDesigner Adv Seat	\$11,096.67	10%	\$9,987.00	\$1,000.00	\$950.00	5%	n/a	n/a	n/a	n/a	n/a
Y3C5	Inserters Production	S-800 Near IR Dryer-9000 Watt	\$10,967.78	10%	\$9,871.00	\$850.00	\$807.50	5%	n/a	n/a	n/a	n/a	n/a
MD26	Inserters Production	Speed Sort(9 Ft)	\$8,665,56	10%	\$7,799.00	\$672.00	\$638.40	5%	n/a	n/a	n/a	n/a	n/a

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Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

				% OFF				% OFF				% OFF	
PCN	Category	Description	Equipment MSRP	MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	MSRP	Monthly SMA
WP76	Inserters Production	FEEDMAX 9 FT. EXIT CONVEY	\$8,594.44	10%	\$7,735.00	\$499.50	\$474.53	5%	n/a	n/a	n/a	n/a	n/a
FYY7	Inserters Production	6 FT CONVEYOR SPD UP 110V	\$6,994.44	10%	\$6,295.00	\$542.00	\$514.90	5%	n/a	n/a	n/a	n/a	n/a
		Divert (Attchd prior to IJ)	\$6,883.33	10%	\$6,195.00	\$533.00	\$506.35	5%	n/a	n/a	n/a	n/a	n/a
		30" Dryer bases - Hi Temp	\$5,805.56	10%	\$5,225.00	\$264.00	\$250.80	5%	n/a	n/a	n/a	n/a	n/a
Y3FY	Inserters Production	Divert Att'd (after inkjet)	\$5,613.33	10%	\$5,052.00	\$533.00	\$506.35	5%	n/a	n/a	n/a	n/a	n/a
Y3FS	Inserters Production	20"DRYER BASES-HI TEMP	\$3,863.33	10%	\$3,477.00	\$253.00	\$240.35	5%	n/a	n/a	n/a	n/a	n/a
IA0D	Inserters Production	LayoutDesigner Basic Seat	\$3,096.67	10%	\$2,787.00	\$500.00	\$475.00	5%	n/a	n/a	n/a	n/a	n/a
FLFP	Inserters Production	Fold plates	\$2,065.56	10%	\$1,859.00	\$160.00	\$152.00	5%	n/a	n/a	n/a	n/a	n/a
FYA0	Inserters Production	BATCH	\$1,871.11	10%	\$1,684.00	\$115.00	\$109.25	5%	n/a	n/a	n/a	n/a	n/a
FYA4	Inserters Production	MULTI PURPOSE W/VAC OPT	\$1,032.22	10%	\$929.00	\$0.00	\$0.00		n/a	n/a	n/a	n/a	n/a
FYAR	Inserters Production	MP/VAC	\$1,032.22	10%	\$929.00	\$0.00	\$0.00		n/a	n/a	n/a	n/a	n/a
FYA8	Inserters Production	FDR PIECE COUNT	\$838.89	10%	\$755.00	\$0.00	\$0.00		n/a	n/a	n/a	n/a	n/a
FYAE	Inserters Production	MP/IJ	\$688.89	10%	\$620.00	\$0.00	\$0.00		n/a	n/a	n/a	n/a	n/a

Folder/Inserters, Production	Offerors Response
The product offered for this category of equipment shall meet or exceed the	•
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Column Company Column													
Figure F								% OFF				% OFF	
Page													
Page													n/a
Figure F						\$0.00							n/a
Fig.						POEE 00							n/a
Mode													n/a
Control Control marker Production PSASSE Trace													n/a
Column C													n/a n/a
Foliate Instantian Production AIT/OCALPTES registers YSSAN \$12,000 \$275 \$87,754.5 \$900.0 \$100.00 \$70 \$													
Foliage Transfer Production Sample of the Rifler College													n/a
Page													n/a n/a
Prof. Foote Inselses Production Princes Strikeger \$4,400.00 \$20 \$3,200.01 \$2,000.00 \$6,000 \$6,000 \$7													n/a
Figure Production MAX Sun American Camera S0.00 S0.00 \$2.055.00 \$3.047.25 50, no.													n/a
Visit				32 76									n/a
Profest Prof													n/a
Folder Insenters Production MAI Trackings Models \$0.00 \$0.00 \$80.													n/a
Profest Fooder													n/a
Profest Production SMA Data Repair System South South St. 155.00 St. 174.25 St. 176.10 Profest Production SMA Data Repair Line St. 176.00 St. 177.00 St. 177.00 St. 176.00 St. 177.00 St. 176.00 St. 177.00 St. 176.00 St. 177.00 St. 176.00 St. 17													n/a
Policy Folder Incenters Production SMA Dials Report Leaf-Sys South S													n/a
Product insentent Production SMA Ditat New Yells S0.00 \$0.00 \$0.00 \$1.955.00 \$1.486.25 5% no.					40.00								n/a
Vista													n/a
Folder Insenters Production SMA LineScan Camera 2. \$0.00 \$0.00 \$866.00 \$821.75 5% na													n/a
Yell													n/a
Vertical Folder Insertes Production SMA (Date Regist? S0.00 S0.00 S4.885.00 S4.885.75 File in fraint File insertes Production SMA (Date Regist? Seet S0.00 S0.00 S0.00 S4.885.00 S4.885.75 File in fraint File insertes Fi													n/a
Year Folder Insertine Production SMA Data Repair / Seet \$0.00 \$915.00 \$989.55 5% No.													n/a
YATC Folder Insertess Production Stand Alone Tim Chopper \$18,42.00 32% \$12,647.38 \$1,788.00 \$1,686.80 5% n/a n/a n/a n/a n/a 2085 \$1,785.00 \$1,686.80 5% n/a n					40.00								n/a
Folder Insertes Production Companion Base System S11,553.56 32% \$77,216.41 \$11,113.00 \$10,557.36 5% \$78				32%									n/a
Folder Inserters Production On-System Support OSS \$0.00 \$0.00 \$0.00 \$5.00.00													n/a
Folder Inserters Production Service Front Table South Folder Inserters Production MSE 12 - 15 Feff 69 Chassis \$25,846.00 \$31,870.00 \$3,800.00 \$3,800.00 \$12,010.00 \$1				02 /0		4							n/a
English Folder Inserters Production MSE 12.15 Fold Ro Chassis \$265,644.00 \$276,871.03 \$12,000.00 \$12,000.00 \$76,000 \$7	 												n/a
Folder Inserters Production MSE 12 - 18 Station Chassis \$269,677.00 32% \$183,380.38 \$12,650.00 \$12,075.00 5% n/a				32%									n/a
Folder Inserters Production MPS Print+ Package \$238,710.29 \$238, \$162,323.00 \$14,000.00 \$13,300.00 \$78, \$10 \$1													n/a
RDFX													n/a
Problem Finder Inserters Production New Dual Web Cutter (replaces Y210) \$73,742,65 32% \$50,145,00 \$58,850.0 \$55,457.5 5% n/a													n/a
Folder Insertes Production CX Verify Foundation 1-4 \$70,967,65 \$2% \$482,858.00 \$4,100.00 \$3,895.00 \$5% n'a n'a n'a n'a n'a n'a p'20 \$60,967,65 \$2% \$473,46,00 \$4,871.00 \$4,672.45 5% n'a													n/a
Folder Inserters Production Qual Accumulator Folder S69,626,47 32% \$47,346.00 \$4,677.00 \$4,627.45 5% n/a n													n/a
YASIL Folder Inserters Production Cutsheet Input Line scan - Top mount \$60,967,65 32% \$41,458.00 \$5,906.00 \$5,610.70 5% n/a n/a n/a n/a n/a													n/a
Folder Inserters Production Cusheet Input Line scan - Bottom mount \$60.967.65 32% \$41.458.00 \$5.966.00 \$5.610.70 5% n/a													n/a
Folder Inserters Production Line OES \$36.516.18 32% \$24.831.00 \$2.800.00 \$32.600.00 \$50.600.00 \$70.000 \$70													n/a
Y491												n/a	n/a
Y3FR													n/a
Ender Inserters Production Elet Turnover MSE \$22,580.88 32% \$15,355.00 \$1,375.00 \$1,306.25 5% n/a n/													n/a
Folder Inserters Production Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl) \$22,194.12 32% \$15,092.00 \$1,080.00 \$1,026.00 5% n/a												n/a	n/a
Y3FN													n/a
Y3FM													n/a
YAT1												n/a	n/a
YAT1												n/a	n/a
Folder Inserters Production 12k speed upgrade \$12,902.94 32% \$8,774.00 \$1,000.00 \$950.00 5% n/a												n/a	n/a
Y3SG Folder Inserters Production Data Repair/System \$11,548.53 32% \$7,853.00 \$1,815.00 \$1,724.25 5% n/a n/a n/a n/a n/a N/3SH Folder Inserters Production Data Repair Lite \$10,967.65 32% \$7,853.00 \$1,070.00 \$1,016.50 5% n/a												n/a	n/a
Y3SH Folder Inserters Production IDataRepair Life \$10,967.65 32% \$7,458.00 \$1,070.00 \$1,016.50 5% n/a N/												n/a	n/a
Y3F1 Folder Inserters Production Divert (Attchd prior to IJ) \$9,110.29 32% \$6,195.00 \$533.00 \$506.35 5% n/a n/													n/a
ZX50 Folder Inserters Production Modular Friction Feeder \$9,032.35 32% \$6,142.00 \$700.00 \$665.00 5% n/a n/a n/a n/a n/a n/a N/STT Folder Inserters Production 30° Dryer bases - Hi Temp \$7,683.62 32% \$5,225.00 \$284.00 \$295.80 5% n/a												n/a	n/a
Y3FT Folder Inserters Production 30" Dryer bases - Hi Temp \$7,683.82 32% \$5,225.00 \$264.00 \$250.80 5% n/a n/a<												n/a	n/a
Y3FY Folder Inserters Production Divert Att'd (after inkjet) \$7,429.41 32% \$5,052.00 \$533.00 \$506.35 5% n/a n/												n/a	n/a
Y4H3 Folder Inserters Production Hunkeler Unwinder Core (150Mm) \$7,130.88 32% \$4,849.00 \$553.00 \$525.35 5% n/a n/a <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>n/a</td><td>n/a</td></th<>												n/a	n/a
Y43D Folder Inserters Production Barcode Scan- Y431, MBS, Top Mount \$6,386.76 32% \$4,343.00 \$380.00 \$361.00 5% n/a		()										n/a	n/a
Y235 Folder Inserters Production Fixed Beam scanner \$5,032.35 32% \$3,422.00 \$351.00 \$333.45 5% n/a												n/a	n/a
Y4H2 Folder Inserters Production Hunkeler Unwinder Core (5") \$4,011.76 32% \$2,728.00 \$311.00 \$295.45 5% n/a n/						\$351.00						n/a	n/a
Y15L Folder Inserters Production Lower 14" Buckle Chute \$1,935.29 32% \$1,316.00 \$135.00 \$128.25 5% n/a n/a n/a n/a n/a												n/a	n/a
												n/a	n/a
Y15U Folder Inserters Production Upper 14" Buckle Chute \$1,935.29 32% \$1,316.00 \$135.00 \$128.25 5% n/a n/a n/a n/a n/a			\$1,935,29	32%	\$1,316.00	\$135.00	\$128.25		n/a	n/a	n/a	n/a	n/a

Folder/Inserters, Production	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables	
(does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

				% OFF				% OFF				% OFF	
PCN	Category	Description	Equipment MSRP	MSRP	Contract Price	MSRP MAINTENACE	Annual Maintenance Years 2-5	MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	MSRP	Monthly SMA
Y15K	Folder Inserters Production	Mini Buckle Chute	\$1,289.71	32%	\$877.00	\$90.00	\$85.50	5%	n/a	n/a	n/a	n/a	n/a
Y3SD	Folder Inserters Production	iSite Bolt-on Mount	\$386.76	32%	\$263.00	\$26.00	\$24.70	5%	n/a	n/a	n/a	n/a	n/a

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the	•
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

	la .		Equipment	% OFF			Annual Maintenance	% OFF				% OFF	
SDDD	Category	Description SFW-8K PLAT DRS	MSRP \$4.187.00	MSRP 28%	\$3,035,58	MSRP MAINTENACE \$4,584.00	Years 2-5 \$4,354,80	MSRP I	Monthly SLA		Annual SMA Years 2-5	MSRP n/a	Monthly SMA
SLDK	Pre-sorting Equipment, Production Pre-sorting Equipment, Production	Doubles Detector, Standard	\$4,187.00	28%	\$3,035.58	\$4,584.00	\$4,354.80	0%	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
SLR6	Pre-sorting Equipment, Production	U-Turn Kit. Reliant 60hz	\$11.935.00	28%	\$8.652.88	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLR8	Pre-sorting Equipment, Production	Internal Air Compressor	\$2,645.00	28%	\$1,917.63	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SI R9	Pre-sorting Equipment, Production	Doubles Detector-L. Extended Transport	\$9.806.00	28%	\$7,109.35	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLRA	Pre-sorting Equipment, Production	Imaje Position 3, Imb	\$18,710.00	28%	\$13,564,75	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLRB	Pre-sorting Equipment, Production	Imaje Position 3b, Umove/Endorsement	\$18,710.00	28%	\$13,564,75	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SLSY	Pre-sorting Equipment, Production	Stacker, 60 Hz DS Reliant	\$23,871.00	28%	\$17,306.48	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR07	Pre-sorting Equipment, Production	ANN LIC WABCR/PSTNT BRCD				\$16,480.00	\$15,656.00	5%	n/a	n/a	n/a	n/a	n/a
SR1B	Pre-sorting Equipment, Production	SFW-24K PLAT OCR W/DRS	\$97,277.00	28%	\$70,525.83	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR1F	Pre-sorting Equipment, Production	SFW-36K SIL OCR IO NO DRS	\$186,066.00	28%	\$134,897.85	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR1J	Pre-sorting Equipment, Production	SFW-24K SIL OCR IO NO DRS	\$139,548.00	28%	\$101,172.30	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR1S	Pre-sorting Equipment, Production	SW-24K SIL OCR OUT NO DRS	\$102,335.00	28%	\$74,192.88	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR1T	Pre-sorting Equipment, Production	SFW-24K SIL OCR IN NO DRS	\$79,743.00	28%	\$57,813.68	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR1U	Pre-sorting Equipment, Production	SFW-36K PLAT OCR WDRS	\$121,965.00	28%	\$88,424.63	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR25	Pre-sorting Equipment, Production	LIC 24K SIL OCR IN NO DRS	\$0.00		\$0.00	\$11,670.00	\$11,086.50	5%	n/a	n/a	n/a	n/a	n/a
SR2B	Pre-sorting Equipment, Production	LIC 36K SIL OCR IO NO DRS	\$0.00		\$0.00	\$16,810.00	\$15,969.50	5%	n/a	n/a	n/a	n/a	n/a
SR4U SR4V	Pre-sorting Equipment, Production	LIC 13K SIL OCR OB NO DRS	\$0.00		\$0.00	\$9,551.00	\$9,073.45	5%	n/a	n/a	n/a	n/a	n/a
SR4V SR4W	Pre-sorting Equipment, Production Pre-sorting Equipment, Production	LIC 13K SIL OCR IN NO DRS LIC 13K SIL OCR IO NO DRS	\$0.00 \$0.00		\$0.00 \$0.00	\$9,551.00 \$13,260.00	\$9,073.45 \$12,597.00	5%	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
SR4X		ANN LIC 13K PLAT OCR WDRS	\$0.00		\$0.00	\$13,790.00	\$12,597.00	5%					
SR4X SR5P	Pre-sorting Equipment, Production Pre-sorting Equipment, Production	CASE OF STD TRAY TAGS	\$0.00 \$335.00	28%	\$0.00 \$241.00	\$13,790.00	\$13,100.50 \$0.00	5% 0%	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
SR8S	Pre-sorting Equipment, Production	IMB FULL SERVICE SOFTWARE	\$24.516.00	28%	\$17,774.10	\$3,789.00	\$3.599.55	5%	n/a	n/a	n/a	n/a	n/a
SR8V	Pre-sorting Equipment, Production	IMB FULL SERVICE SOFTWARE	\$10.271.00	28%	\$7,774.10	\$3,769.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SR8Y	Pre-sorting Equipment, Production	Full Service IMB Server (Palet and Tray Tag PC)	\$0.00	2070	\$0.00	\$1,100,00	\$1,045.00	5%	n/a	n/a	n/a	n/a	n/a
SR97	Pre-sorting Equipment, Production	ANN LIC READ/WRITE 13K	\$0.00		\$0.00	\$7,210.00	\$6,849.50	5%	n/a	n/a	n/a	n/a	n/a
SR9Y	Pre-sorting Equipment, Production	Lic Fee, BPM Parcels	\$0.00		\$0.00	\$1,250,00	\$1,187,50	5%	n/a	n/a	n/a	n/a	n/a
SR9Z	Pre-sorting Equipment, Production	SFW-EZ FLATS BPM PARCEL	\$8,387.00	28%	\$6,080.58	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRAR	Pre-sorting Equipment, Production	SW-36K SIL OCR OUT NO DRS	\$124,929.00	28%	\$90,573.53	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRAW	Pre-sorting Equipment, Production	SFW-READ/WRITE 24K	\$79,742.00	28%	\$57,812.95	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRB4	Pre-sorting Equipment, Production	SFW-36K SIL OCR IN NO DRS	\$112,968.00	28%	\$81,901.80	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRBE	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 1	\$23,258.00	28%	\$16,862.05	\$17,500.00	\$16,625.00	0%	n/a	n/a	n/a	n/a	n/a
SRBF	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 5	\$12,959.00	28%	\$9,395.28	\$9,750.00	\$9,262.50	5%	n/a	n/a	n/a	n/a	n/a
SRBG	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 2	\$6,645.00	28%	\$4,817.63	\$5,000.00	\$4,750.00	5%	n/a	n/a	n/a	n/a	n/a
SRBH	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 5	\$1,529.00	28%	\$1,108.53	\$1,150.00	\$1,092.50	5%	n/a	n/a	n/a	n/a	n/a
SRDL	Pre-sorting Equipment, Production	SFW FAST4WARD 100	\$28,468.00	28%	\$20,639.30	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRGL	Pre-sorting Equipment, Production	4-TIER TRAY RACK / EMPTY TRAY	\$10,297.00	28%	\$7,465.33	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRGW SRHD	Pre-sorting Equipment, Production	DIAGNOSTIC SERVER PC ANN LIC 24K PLAT OCR WDRS	\$4,748.00	28%	\$3,442.30 \$0.00	\$497.00 \$14.935.00	\$472.15 \$14.188.25	0%	n/a	n/a	n/a	n/a	n/a
SRHR	Pre-sorting Equipment, Production	4-TIER TRAY RACK CONVEYOR	\$0.00 \$512.00	28%	\$371.20	\$14,935.00	\$14,188.25	5% 0%	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
SRJP	Pre-sorting Equipment, Production Pre-sorting Equipment, Production	SFW-13K PLAT OCR W/DRS	\$73.097.00	28%	\$52.995.33	\$0.00	\$0.00	0%	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
SRJZ	Pre-sorting Equipment, Production	SW 13K SIL OCR OUT NO DRS	\$19,775.00	28%	\$14,336.88	\$4,635.00	\$4,403.25	5%	n/a	n/a	n/a	n/a	n/a
SRK6	Pre-sorting Equipment, Production	SFW-13K SIL OCR IN NO DRS	\$46.516.00	28%	\$33,724.10	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRKH	Pre-sorting Equipment, Production	SFW-13K SIL OCR IO NO DRS	\$19,777.00	28%	\$14.338.33	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRMW	Pre-sorting Equipment, Production	LIC FEE. MOVE UPDATE	ψ10,777.00	2070	ψ11,000.00	\$4,245.00	\$4,032.75	5%	n/a	n/a	n/a	n/a	n/a
SRMZ	Pre-sorting Equipment, Production	Lic Fee, FS Imb without TMS	\$0.00		\$0.00	\$3,090,00	\$2,935,50	5%	n/a	n/a	n/a	n/a	n/a
SRNP	Pre-sorting Equipment, Production	SFW-8K PLAT OCR OUT INTL	\$66,452.00	28%	\$48,177.70	\$9,888.00	\$9,393.60	5%	n/a	n/a	n/a	n/a	n/a
SRNY	Pre-sorting Equipment, Production	SFW-EZ FLATS STD PARCEL	\$1,613.00	28%	\$1,169.43	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRNZ	Pre-sorting Equipment, Production	SW - EZ Flats Std Parcel	\$8,387.00	28%	\$6,080.58	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRT4	Pre-sorting Equipment, Production	ELEVATOR MULTI-TIER 3.0	\$0.00		\$0.00	\$3,490.00	\$3,315.50	5%	n/a	n/a	n/a	n/a	n/a
SRTD	Pre-sorting Equipment, Production	MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET	\$1,245.00	28%	\$902.63	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRUH	Pre-sorting Equipment, Production	ANN LIC UMOVE GOVT	\$0.00		\$0.00	\$6,059.00	\$5,756.05	5%	n/a	n/a	n/a	n/a	n/a
SRV9	Pre-sorting Equipment, Production	Lic Fee, SortEngine	\$0.00		\$0.00	\$500.00	\$475.00	5%	n/a	n/a	n/a	n/a	n/a
SRVP	Pre-sorting Equipment, Production	LIC 24K SIL OCR OB NO DRS	\$0.00		\$0.00	\$11,330.00	\$10,763.50	5%	n/a	n/a	n/a	n/a	n/a
SRVR	Pre-sorting Equipment, Production	ANN LIC 36K PLAT OCR WDRS	\$0.00		\$0.00	\$16,810.00	\$15,969.50	5%	n/a	n/a	n/a	n/a	n/a
SRVS	Pre-sorting Equipment, Production	LIC 36K SIL OCR OB NO DRS	\$0.00		\$0.00	\$13,390.00	\$12,720.50	5%	n/a	n/a	n/a	n/a	n/a
SRVT SRVU	Pre-sorting Equipment, Production	ANN LIC READ/WRITE 24K LIC 36K SIL OCR IN NO DRS	\$0.00 \$0.00		\$0.00 \$0.00	\$9,270.00 \$13,390.00	\$8,806.50 \$12,720.50	5% 5%	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a
SRVY	Pre-sorting Equipment, Production	ANN LIC 2K PLAT OCR W/DRS		1	\$0.00	\$13,390.00 \$8.750.00	\$12,720.50 \$8.312.50	5%	n/a n/a	n/a n/a	n/a n/a		n/a n/a
SRVZ	Pre-sorting Equipment, Production Pre-sorting Equipment, Production	LIC PARASCRIPT 20K CLICKS	\$0.00 \$0.00	1	\$0.00	\$8,750.00 \$420.00	\$8,312.50 \$399.00	5%	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
SRYC	Pre-sorting Equipment, Production Pre-sorting Equipment, Production	EZFLATS 1ST CL PARCELS SW	\$8,387,00	28%	\$6.080.58	\$420.00	\$399.00	0%	n/a n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
SRYD	Pre-sorting Equipment, Production	EZ FLATS PRIORITY MAIL SW	\$8,387.00	28%	\$6,080.58	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZA	Pre-sorting Equipment, Production	SFW-2K PLAT OCR W/DRS	\$10,000.00	28%	\$7,250.00	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZB	Pre-sorting Equipment, Production	SFW PARASCRIPT BUNDLE 20K	\$7,419.00	28%	\$5,378,78	\$5.750.00	\$5,462,50	5%	n/a	n/a	n/a	n/a	n/a
SRZF	Pre-sorting Equipment, Production	EZ FLATS STD CLASS SW	\$1,613.00	28%	\$1,169,43	\$1,250.00	\$1,187.50	5%	n/a	n/a	n/a	n/a	n/a
SRZG	Pre-sorting Equipment, Production	EZ FLATS BND PRNTD MATTER	\$1,613.00	28%	\$1,169.43	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZH	Pre-sorting Equipment, Production		\$1,613.00	28%	\$1,169,43	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
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Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does	
not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

			Equipment	% OFF			Annual Maintenance	% OFF				% OFF	
PCN	Category	Description	MSRP	MSRP	Contract Price	MSRP MAINTENACE	Years 2-5	MSRP I	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	MSRP	Monthly SMA
SRZL	Pre-sorting Equipment, Production	2K PLAT INBOUND, OCR SW	\$12,903.00	28%	\$9,354.68	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZN	Pre-sorting Equipment, Production	EZ FLATS IB APPLICATION	\$6,452.00	28%	\$4,677.70	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZR	Pre-sorting Equipment, Production	2K PLAT COMBO, OCR SW	\$22,581.00	28%	\$16,371.23	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZT	Pre-sorting Equipment, Production	EZ FLAT COMBO APPLICATION	\$14,839.00	28%	\$10,758.28	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZV	Pre-sorting Equipment, Production	LIC FEE, EZ FLATS PRIORIT				\$1,250.00	\$1,187.50	5%	n/a	n/a	n/a	n/a	n/a
SRZW	Pre-sorting Equipment, Production	EZ, 1ST CLASS FLATS SW	\$8,387.00	28%	\$6,080.58	\$1,250.00	\$1,187.50	5%	n/a	n/a	n/a	n/a	n/a
SRZX	Pre-sorting Equipment, Production	EZ STD CI FLATS SW	\$8,387.00	28%	\$6,080.58	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
SRZY	Pre-sorting Equipment, Production	EZFLATS BND PRNTD MTR SW	\$8,387.00	28%	\$6,080.58	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
STS4	Pre-sorting Equipment, Production	Stacker 60Hz	\$36,129.00	28%	\$26,193.53	\$3,480.00	\$3,306.00	5%	n/a	n/a	n/a	n/a	n/a
STSA	Pre-sorting Equipment, Production	LDU 60Hz	\$90,323.00	28%	\$65,484.18	\$8,700.00	\$8,265.00	5%	n/a	n/a	n/a	n/a	n/a
STSN	Pre-sorting Equipment, Production	LED Monitors	\$3,032.00	28%	\$2,198.20	\$292.00	\$277.40	5%	n/a	n/a	n/a	n/a	n/a
STSP	Pre-sorting Equipment, Production	Label Printer, MT 5.0	\$3,188.00	28%	\$2,311.30	\$307.00	\$291.65	5%	n/a	n/a	n/a	n/a	n/a
STX4	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	\$37,742.00	28%	\$27,362.95	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
TBD	Pre-sorting Equipment, Production	Consumable Parts Kit, Fluorscnt	\$1,935.00	28%	\$1,402.88	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a
STV1	Pre-Sorting Equipment Production	Feeder, High Speed Letter	\$162,427.59	28%	\$117,760.00	\$15,649.00	\$14,866.55	5%	n/a	n/a	n/a	n/a	n/a
SLV0	Pre-Sorting Equipment Production	Transport (Includes transport, camera, workstation computer touch screen monitor)	\$127,742.07	28%	\$92,613.00	\$5,784.00	\$5,494.80	5%	n/a	n/a	n/a	n/a	n/a
STVJ	Pre-Sorting Equipment Production	Multi Tier Interface w/Elevator 60hz	\$102,357.24	28%	\$74,209.00	\$9,860.41	\$9,367.39	5%	n/a	n/a	n/a	n/a	n/a
SR8T	Pre-Sorting Equipment Production	Kit, Full Service IMB	\$23,882.76	28%	\$17,315.00	\$1,600.00	\$1,520.00	5%	n/a	n/a	n/a	n/a	n/a
SRPD	Pre-Sorting Equipment Production	PRINTER POS 4 IMB	\$17,248.00	0%	\$17,248.00	\$0.00	\$0.00		n/a	n/a	n/a	n/a	n/a
STW6	Pre-Sorting Equipment Production	Printer, Black CIJ, Front	\$19,257.93	28%	\$13,962.00	\$1,712.00	\$1,626.40	5%	n/a	n/a	n/a	n/a	n/a
SLVP	Pre-Sorting Equipment Production	Front/Back Printer Assy (Jet Engine, 3-Pen Printer)	\$17,419.31	28%	\$12,629.00	\$784.00	\$744.80	5%	n/a	n/a	n/a	n/a	n/a
SRVE	Pre-sorting Equipment, Production	AUTOSIG VERIFIER 100K BDL	\$9,847.37	5%	\$9,355.00	\$10,000.00	\$9,500.00	5%	n/a	n/a	n/a	n/a	n/a
SLVB	Pre-Sorting Equipment Production	Barcode Verifier (Postnet / IMB Verifier)	\$12,257.93	28%	\$8.887.00	\$613.00	\$582.35	5%	n/a	n/a	n/a	n/a	n/a
SLVS	Pre-Sorting Equipment Production	Stacker Section (4 bins per section)	\$11,935,17	28%	\$8,653,00	\$995.00	\$945.25	5%	n/a	n/a	n/a	n/a	n/a
SRVF	Pre-sorting Equipment, Production	Lic Fee ASV 50k-75k Range	\$8,370.53	5%	\$7,952.00	\$8,500.00	\$8,075.00	5%	n/a	n/a	n/a	n/a	n/a
SR08	Pre-Sorting Equipment Production	WABCR-only (no MLOCR)	\$10,631,72	28%	\$7,708.00	\$0.00	\$0.00		n/a	n/a	n/a	n/a	n/a
SLAA	Pre-sorting Equipment, Production	Lic Fee, OCR Platinum 18	\$7,835,79	5%	\$7,444.00	\$7,957,00	\$7,559.15	5%	n/a	n/a	n/a	n/a	n/a
SRZ6	Pre-sorting Equipment, Production	EZ FLATS FULL SVC PLN OPT	\$7,385.26	5%	\$7,016.00	\$7,500.00	\$7,125.00	5%	n/a	n/a	n/a	n/a	n/a
SRMV	Pre-Sorting Equipment Production	Move Update Option	\$8,710,34	28%	\$6,315,00	\$1,999,00	\$1,899.05	5%	n/a	n/a	n/a	n/a	n/a
SLAJ	Pre-sorting Equipment, Production	Lic Fee, Relia-Vote	\$6,498,95	5%	\$6,174.00	\$6,600,00	\$6,270.00	5%	n/a	n/a	n/a	n/a	n/a
SLAB	Pre-sorting Equipment, Production	Lic Fee, OCR Platinum 12	\$6,200.00	5%	\$5,890.00	\$6,296.00	\$5,981.20	5%	n/a	n/a	n/a	n/a	n/a
SLS6	Pre-sorting Equipment, Production	Smartmatch Platinum 18	\$5,973,68	5%	\$5,675,00	\$5,717,00	\$5,431,15	5%	n/a	n/a	n/a	n/a	n/a
SD2D	Pre-Sorting Equipment Production	1D/2D Enhanced WABCR	\$7,742.07	28%	\$5,613,00	\$1,500,00	\$1,425.00	5%	n/a	n/a	n/a	n/a	n/a
SRMT	Pre-Sorting Equipment Production	Move Update Kit	\$7,742.07	28%	\$5,613.00	\$4,245,00	\$4,032,75	5%	n/a	n/a	n/a	n/a	n/a
SLAC	Pre-sorting Equipment, Production	Lic Fee, OCR Silver 18	\$5,705,26	5%	\$5,420.00	\$5,794,00	\$5,504.30	5%	n/a	n/a	n/a	n/a	n/a
SLAF	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Platinum 18	\$5,629.47	5%	\$5,348.00	\$5,717.00	\$5,431.15	5%	n/a	n/a	n/a	n/a	n/a
SLAH	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Silver 18	\$5,629,47	5%	\$5,348,00	\$5,717,00	\$5,431,15	5%	n/a	n/a	n/a	n/a	n/a
SRVG	Pre-sorting Equipment, Production	Lic Fee ASV 25k-50k Range	\$5,415,79	5%	\$5,145,00	\$5,550,00	\$5,272.50	5%	n/a	n/a	n/a	n/a	n/a
SLAE	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Platinum 12	\$5,084.21	5%	\$4,830.00	\$5,163.00	\$4,904.85	5%	n/a	n/a	n/a	n/a	n/a
SLAG	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Silver 12	\$5,084,21	5%	\$4.830.00	\$5,163,00	\$4.904.85	5%	n/a	n/a	n/a	n/a	n/a
SLS8	Pre-sorting Equipment, Production	Smartmatch Silver 18	\$4,905.26	5%	\$4,660.00	\$5,717.00	\$5,431.15	5%	n/a	n/a	n/a	n/a	n/a
SLAD	Pre-sorting Equipment, Production	Lic Fee, OCR Silver 12	\$4,564.21	5%	\$4,336.00	\$4,635.00	\$4,403.25	5%	n/a	n/a	n/a	n/a	n/a
SDDA	Pre-sorting Equipment, Production	ANN LIC 8K PLAT DRS	\$4,513.68	5%	\$4,288.00	\$4,584.00	\$4,354.80	5%	n/a	n/a	n/a	n/a	n/a
SRVX	Pre-sorting Equipment, Production	ANN LIC USPS FF INT	\$4,180.00	5%	\$3,971.00	\$4,245.00	\$4,032.75	5%	n/a	n/a	n/a	n/a	n/a
SLS7	Pre-sorting Equipment, Production	Smartmatch Silver 12	\$4,048.42	5%	\$3,846.00	\$5,163.00	\$4,904.85	5%	n/a	n/a	n/a	n/a	n/a
SRRB	Pre-Sorting Equipment Production	S/A Binarizer	\$3,625.00	0%	\$3,625.00	\$0.00	\$0.00		n/a	n/a	n/a	n/a	n/a
SLVT	Pre-Sorting Equipment Production	Thickness Measurement	\$4,452.41	28%	\$3,228.00	\$225.00	\$213.75	5%	n/a	n/a	n/a	n/a	n/a
SR2S	Pre-Sorting Equipment Production	RDS	\$3,805.52	28%	\$2,759.00	\$254.00	\$241.30	5%	n/a	n/a	n/a	n/a	n/a
SRVH	Pre-sorting Equipment, Production	Lic Fee ASV 10k-25k Range	\$2,831.58	5%	\$2,690.00	\$2,875.00	\$2,731.25	5%	n/a	n/a	n/a	n/a	n/a
SLVC	Pre-Sorting Equipment Production	Separator Card (Currently handled via software)	\$3,515.86	28%	\$2,549.00	\$170.00	\$161.50	5%	n/a	n/a	n/a	n/a	n/a
SR6J	Pre-Sorting Equipment Production	LVE - LCD monitor (Domestic)	\$2,710.34	28%	\$1,965.00	\$397.00	\$377.15	5%	n/a	n/a	n/a	n/a	n/a
SRZE	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS FLATS	\$2,028.42	5%	\$1,927.00	\$1,250.00	\$1,187.50	5%	n/a	n/a	n/a	n/a	n/a
SLVU	Pre-Sorting Equipment Production	Tray Tag Printer	\$1,677.24	28%	\$1,216.00	\$192.00	\$182.40	5%	n/a	n/a	n/a	n/a	n/a
SRVJ	Pre-sorting Equipment, Production	Lic Fee ASV 1k-10k Range	\$1,181.05	5%	\$1,122.00	\$1,200.00	\$1,140.00	5%	n/a	n/a	n/a	n/a	n/a
SLVA	Pre-Sorting Equipment Production	Hand Scanner (1D)	\$710.34	28%	\$515.00	\$75.00	\$71.25	5%	n/a	n/a	n/a	n/a	n/a
SRLX	Pre-sorting Equipment, Production	Ann Lic RAF UMove Enable	\$393.68	5%	\$374.00	\$400.00	\$380.00	5%	n/a	n/a	n/a	n/a	n/a
SRZ0	Pre-Sorting Equipment Production	EZ Flats Base Sorter System	\$60,331.61	28%	\$43,740.42	\$14,210.53	\$13,500.00	5%	n/a	n/a	n/a	n/a	n/a
SRZ1	Pre-Sorting Equipment Production	EZ Flats 4-Bin Stacker Section	\$18,083.87	28%	\$13,110.81	\$789.47	\$750.00	5%	n/a	n/a	n/a	n/a	n/a
SRZK	Pre-Sorting Equipment Production	EZ Flats Air Compressor	\$7,087,74	28%	\$5,138,61	\$631.58	\$600.00	5%	n/a	n/a	n/a	n/a	n/a
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NO VOLUME OR TERM DISCOUNTS INCLUDED	
Installation-Assembly, Production Only	Offerors Response
The product offered for this category of equipment shall meet or exceed the	
listed specifications with this Solicitation Scope of Work.	
Hourly rate - Total number of hours agreed to in writing by	
both parties before any Installation work is started.	\$180/hr.
Hourly rate for Installation performed outside business hours, weekends, and holidays. Total number of hours agreed to in	
writing by both parties before any Installation work is started	\$540/hr.

PCN	Category	Description	Equipment MSRP	% OFF MSRP	Contract Price
RDC2	Inserters Production	Production Mail Day Rate	\$2,300.00	5%	\$2,185.00

2014 Equipment Component SLA Renewal Fee

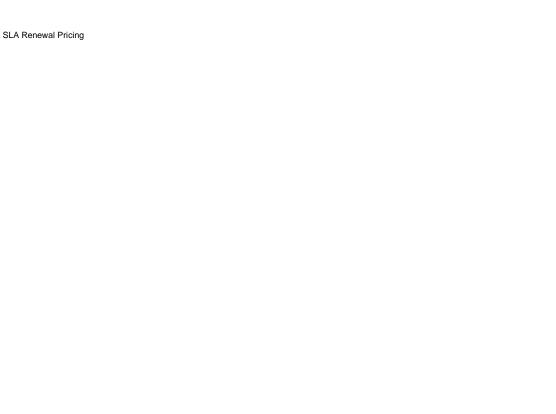
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1550 \$ 4,513.00 \$ 5,145.00 \$ 6,174.00 \$ 7,718	3.00		
1600 \$ 2,463.00 \$ 2,808.00 \$ 3,370.00 \$ 4,213			



2014 Equipment Component SLA Renewal Fee

Range 1: installed up to 48 months Range 2: installed 49-72 months

SLA-eligible Component UNDER 4 2: UNDER 6 3: Under 8 UNDER 999 Component State	Range 4: installed over 96 months									
1701	SLA-eligible	Age Range1:	Age Range	Age Range	Age Range 4:					
1702 \$ 1,214.00 \$ 1,384.00 \$ 1,661.00 \$ 2,076.00 1703 \$ 1,214.00 \$ 1,384.00 \$ 1,661.00 \$ 2,076.00 1705 \$ 1,332.00 \$ 1,518.00 \$ 1,222.00 \$ 2,278.00 1706 \$ 1,415.00 \$ 1,613.00 \$ 1,936.00 \$ 2,420.00 1709 \$ 1,168.00 \$ 1,332.00 \$ 1,598.00 \$ 1,998.00 \$ 1,415.00 \$ 1,619.00 \$ 1,943.00 \$ 2,429.00 1712 \$ 1,420.00 \$ 1,619.00 \$ 1,943.00 \$ 2,429.00 1714 \$ 1,384.00 \$ 1,578.00 \$ 1,994.00 \$ 2,429.00 1714 \$ 1,384.00 \$ 1,578.00 \$ 1,894.00 \$ 2,368.00 1716 \$ 1,384.00 \$ 1,578.00 \$ 1,894.00 \$ 2,368.00 1716 \$ 1,384.00 \$ 1,578.00 \$ 1,894.00 \$ 2,368.00 1716 \$ 1,384.00 \$ 1,578.00 \$ 1,894.00 \$ 2,368.00 1718 \$ 1,415.00 \$ 1,619.00 \$ 1,940.00 \$ 2,368.00 1718 \$ 1,415.00 \$ 1,619.00 \$ 1,894.00 \$ 2,368.00 1718 \$ 1,415.00 \$ 1,613.00 \$ 1,894.00 \$ 2,368.00 1718 \$ 1,415.00 \$ 1,613.00 \$ 1,936.00 \$ 2,242.00 1733 \$ 3,705.00 \$ 4,224.00 \$ 5,069.00 \$ 6,336.00 1736 \$ 1,713.00 \$ 1,953.00 \$ 2,344.00 \$ 2,330.00 1736 \$ 1,713.00 \$ 1,953.00 \$ 2,344.00 \$ 2,330.00 1736 \$ 1,713.00 \$ 1,953.00 \$ 2,344.00 \$ 2,330.00 1800 \$ 384.00 \$ 300.00 \$ 360.00 \$ 463.00 1800 \$ 384.00 \$ 360.00 \$ 463.00 1800 \$ 384.00 \$ 360.00 \$ 463.00 1800 \$ 370.00 \$ 463.00 1800 \$ 370.00 \$ 463.00 \$ 360.00 \$ 463.00 1800 \$ 370.00 \$ 360.00 \$ 463.00 1800 \$ 370.00 \$ 463.00 \$ 360.00 \$ 463.00 \$ 360.00 \$ 463.00 \$ 360.00 \$ 463.00 \$ 360.00 \$ 463.00 \$ 360.00 \$ 463.00 \$ 360.00	Component	UNDER 4	2: UNDER 6	3: Under 8	UNDER 999					
1703	1701	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00					
1705	1702	\$ 1,214.00	\$ 1,384.00	\$ 1,661.00	\$ 2,076.00					
1706	1703	\$ 1,214.00	\$ 1,384.00	\$ 1,661.00	\$ 2,076.00					
1709	1705	\$ 1,332.00	\$ 1,518.00	\$ 1,822.00	\$ 2,278.00					
1712	1706	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00					
1713	1709	\$ 1,168.00	\$ 1,332.00	\$ 1,598.00	\$ 1,998.00					
1714	1712	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00					
1715	1713	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00					
1716	1714	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00					
1717	1715	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00					
1718	1716	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00					
1733	1717	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00					
1736	1718	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00					
1785	1733	\$ 3,705.00	\$ 4,224.00	\$ 5,069.00	\$ 6,336.00					
1800	1736		\$ 1,953.00	\$ 2,344.00	\$ 2,930.00					
1801	1785	\$ 4,077.00	\$ 4,648.00	\$ 5,578.00	\$ 6,973.00					
1805	1800	\$ 384.00	\$ 438.00	\$ 526.00	\$ 658.00					
1810	1801	\$ 263.00	\$ 300.00	\$ 360.00	\$ 450.00					
181R	1805	\$ 270.00	\$ 308.00	\$ 370.00	\$ 463.00					
1820	1810	\$ 208.00	\$ 237.00	\$ 284.00	\$ 355.00					
1830 \$ 320.00 \$ 365.00 \$ 438.00 \$ 548.00 1831 \$ 372.00 \$ 424.00 \$ 509.00 \$ 636.00 183S \$ 372.00 \$ 424.00 \$ 509.00 \$ 636.00 1860 \$ 523.00 \$ 596.00 \$ 715.00 \$ 894.00 1861 \$ 497.00 \$ 567.00 \$ 680.00 \$ 850.00 1863 \$ 492.00 \$ 561.00 \$ 673.00 \$ 841.00 1865 \$ 492.00 \$ 561.00 \$ 673.00 \$ 841.00 1890 \$ 1,832.00 \$ 2,088.00 \$ 2,506.00 \$ 3,133.00 1895 \$ 1,832.00 \$ 2,088.00 \$ 2,506.00 \$ 3,133.00 1E02 \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E03 \$ 204.00 \$ 233.00 \$ 280.00 \$ 350.00 1E05 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E23 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 <td>181R</td> <td></td> <td>\$ 231.00</td> <td>\$ 277.00</td> <td>\$ 346.00</td>	181R		\$ 231.00	\$ 277.00	\$ 346.00					
1831	1820	\$ 804.00	\$ 917.00		\$ 1,375.00					
183S \$ 372.00 \$ 424.00 \$ 509.00 \$ 636.00 1860 \$ 523.00 \$ 596.00 \$ 715.00 \$ 894.00 1861 \$ 497.00 \$ 567.00 \$ 680.00 \$ 850.00 1863 \$ 492.00 \$ 561.00 \$ 673.00 \$ 841.00 186S \$ 492.00 \$ 561.00 \$ 673.00 \$ 841.00 1890 \$ 1,832.00 \$ 2,088.00 \$ 2,506.00 \$ 3,133.00 1895 \$ 1,832.00 \$ 2,088.00 \$ 2,506.00 \$ 3,133.00 1E02 \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E03 \$ 204.00 \$ 233.00 \$ 280.00 \$ 350.00 1E05 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E08 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 <td>1830</td> <td>\$ 320.00</td> <td>\$ 365.00</td> <td>\$ 438.00</td> <td>\$ 548.00</td>	1830	\$ 320.00	\$ 365.00	\$ 438.00	\$ 548.00					
1860	1831	\$ 372.00	\$ 424.00	\$ 509.00	\$ 636.00					
1861	183S	\$ 372.00	\$ 424.00	\$ 509.00	\$ 636.00					
1863 \$ 492.00 \$ 561.00 \$ 673.00 \$ 841.00 1868 \$ 492.00 \$ 561.00 \$ 673.00 \$ 841.00 1890 \$ 1,832.00 \$ 2,088.00 \$ 2,506.00 \$ 3,133.00 189S \$ 1,832.00 \$ 2,088.00 \$ 2,506.00 \$ 3,133.00 1E02 \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E03 \$ 204.00 \$ 233.00 \$ 280.00 \$ 350.00 1E05 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E08 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E22 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E28 \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 <td>1860</td> <td>\$ 523.00</td> <td>\$ 596.00</td> <td>\$ 715.00</td> <td>\$ 894.00</td>	1860	\$ 523.00	\$ 596.00	\$ 715.00	\$ 894.00					
186S \$ 492.00 \$ 561.00 \$ 673.00 \$ 841.00 1890 \$ 1,832.00 \$ 2,088.00 \$ 2,506.00 \$ 3,133.00 189S \$ 1,832.00 \$ 2,088.00 \$ 2,506.00 \$ 3,133.00 1E02 \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E03 \$ 204.00 \$ 233.00 \$ 280.00 \$ 350.00 1E05 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E08 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 239.00 \$ 287.00 \$ 359.00 1E20 \$ 161.00 \$ 239.00 \$ 287.00 \$ 359.00 1E2R \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E2R \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 <td>1861</td> <td>\$ 497.00</td> <td>\$ 567.00</td> <td>\$ 680.00</td> <td>\$ 850.00</td>	1861	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00					
1890	1863	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00					
189S \$ 1,832.00 \$ 2,088.00 \$ 2,506.00 \$ 3,133.00 1E02 \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E03 \$ 204.00 \$ 233.00 \$ 280.00 \$ 350.00 1E05 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E08 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E23 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E26 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E27 \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E28 \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E28 \$ 161.00 \$ 184.00 \$ 221.00 \$ 276.00 1E38 \$ 199.00 \$ 227.00 \$ 272.00 \$ 340.00 1E3R \$ 158.00 \$ 184.00 \$ 293.00 \$ 366.00 1E3R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 <t< td=""><td>186S</td><td>\$ 492.00</td><td>\$ 561.00</td><td>\$ 673.00</td><td>\$ 841.00</td></t<>	186S	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00					
1E02 \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E03 \$ 204.00 \$ 233.00 \$ 280.00 \$ 350.00 1E05 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E08 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E23 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E26 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E2R \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E2S \$ 161.00 \$ 184.00 \$ 221.00 \$ 276.00 1E3R \$ 199.00 \$ 227.00 \$ 272.00 \$ 340.00 1E5R \$ 214.00 \$ 244.00 \$ 293.00 \$ 366.00 1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,723.00 \$ 3,268.00 \$ 4,085.00 <td>1890</td> <td>\$ 1,832.00</td> <td>\$ 2,088.00</td> <td>\$ 2,506.00</td> <td>\$ 3,133.00</td>	1890	\$ 1,832.00	\$ 2,088.00	\$ 2,506.00	\$ 3,133.00					
1E03 \$ 204.00 \$ 233.00 \$ 280.00 \$ 350.00 1E05 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E08 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E23 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E26 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E2R \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E2R \$ 161.00 \$ 184.00 \$ 221.00 \$ 276.00 1E3R \$ 199.00 \$ 227.00 \$ 272.00 \$ 340.00 1E5R \$ 214.00 \$ 244.00 \$ 293.00 \$ 366.00 1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,564.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00	189S	\$ 1,832.00	\$ 2,088.00	\$ 2,506.00	\$ 3,133.00					
1E05 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E08 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E23 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E26 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E27 \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E28 \$ 161.00 \$ 184.00 \$ 221.00 \$ 276.00 1E3R \$ 199.00 \$ 227.00 \$ 272.00 \$ 340.00 1E5R \$ 214.00 \$ 244.00 \$ 293.00 \$ 366.00 1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.	1E02	\$ 182.00	\$ 207.00	\$ 248.00	\$ 310.00					
1E08 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E23 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E26 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E2R \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E2S \$ 161.00 \$ 184.00 \$ 221.00 \$ 276.00 1E3R \$ 199.00 \$ 227.00 \$ 272.00 \$ 340.00 1E5R \$ 214.00 \$ 244.00 \$ 293.00 \$ 366.00 1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,443.00 2708 \$ 2,389.00 \$ 2,723.00 \$ 3,668.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2711 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00	1E03	\$ 204.00	\$ 233.00	\$ 280.00	\$ 350.00					
1E20 \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 1E23 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E26 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E2R \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E2S \$ 161.00 \$ 184.00 \$ 221.00 \$ 276.00 1E3R \$ 199.00 \$ 227.00 \$ 272.00 \$ 340.00 1E5R \$ 214.00 \$ 244.00 \$ 293.00 \$ 366.00 1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,443.00 2708 \$ 2,389.00 \$ 2,723.00 \$ 3,268.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 657.00 \$ 788.00	1E05	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00					
1E23 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E26 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E2R \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E2S \$ 161.00 \$ 184.00 \$ 221.00 \$ 276.00 1E3R \$ 199.00 \$ 227.00 \$ 272.00 \$ 340.00 1E5R \$ 214.00 \$ 244.00 \$ 293.00 \$ 366.00 1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,485.00 2708 \$ 2,389.00 \$ 2,723.00 \$ 3,268.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3270 \$ 390.00 \$ 445.00 \$ 534.00 <t< td=""><td>1E08</td><td>\$ 158.00</td><td>\$ 180.00</td><td>\$ 216.00</td><td>\$ 270.00</td></t<>	1E08	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00					
1E26 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E2R \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E2S \$ 161.00 \$ 184.00 \$ 221.00 \$ 276.00 1E3R \$ 199.00 \$ 227.00 \$ 272.00 \$ 340.00 1E5R \$ 214.00 \$ 244.00 \$ 293.00 \$ 366.00 1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2711 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3257 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00	1E20	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00					
1E26 \$ 210.00 \$ 239.00 \$ 287.00 \$ 359.00 1E2R \$ 182.00 \$ 207.00 \$ 248.00 \$ 310.00 1E2S \$ 161.00 \$ 184.00 \$ 221.00 \$ 276.00 1E3R \$ 199.00 \$ 227.00 \$ 272.00 \$ 340.00 1E5R \$ 214.00 \$ 244.00 \$ 293.00 \$ 366.00 1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2711 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3257 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00	1E23	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00					
1E2S \$ 161.00 \$ 184.00 \$ 221.00 \$ 276.00 1E3R \$ 199.00 \$ 227.00 \$ 272.00 \$ 340.00 1E5R \$ 214.00 \$ 244.00 \$ 293.00 \$ 366.00 1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,443.00 2708 \$ 2,389.00 \$ 2,723.00 \$ 3,268.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3257 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	1E26		\$ 239.00	\$ 287.00	\$ 359.00					
1E3R \$ 199.00 \$ 227.00 \$ 340.00 1E5R \$ 214.00 \$ 244.00 \$ 293.00 \$ 366.00 1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,443.00 2708 \$ 2,389.00 \$ 2,723.00 \$ 3,268.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 325R \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3270 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	1E2R	\$ 182.00	\$ 207.00	\$ 248.00	\$ 310.00					
1E5R \$ 214.00 \$ 244.00 \$ 293.00 \$ 366.00 1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,443.00 2708 \$ 2,389.00 \$ 2,723.00 \$ 3,268.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3270 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	1E2S	\$ 161.00	\$ 184.00	\$ 221.00	\$ 276.00					
1E8R \$ 158.00 \$ 180.00 \$ 216.00 \$ 270.00 2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,443.00 2708 \$ 2,389.00 \$ 2,723.00 \$ 3,268.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 325R \$ 576.00 \$ 657.00 \$ 734.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	1E3R	\$ 199.00	\$ 227.00	\$ 272.00	\$ 340.00					
2706 \$ 1,447.00 \$ 1,650.00 \$ 1,980.00 \$ 2,475.00 2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,443.00 2708 \$ 2,389.00 \$ 2,723.00 \$ 3,268.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 325R \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3270 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	1E5R	\$ 214.00	\$ 244.00	\$ 293.00	\$ 366.00					
2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,443.00 2708 \$ 2,389.00 \$ 2,723.00 \$ 3,268.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3257 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3270 \$ 390.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	1E8R	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00					
2707 \$ 2,598.00 \$ 2,962.00 \$ 3,554.00 \$ 4,443.00 2708 \$ 2,389.00 \$ 2,723.00 \$ 3,268.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3257 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3270 \$ 390.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	2706									
2708 \$ 2,389.00 \$ 2,723.00 \$ 3,268.00 \$ 4,085.00 2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 325R \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3270 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00										
2710 \$ 1,433.00 \$ 1,634.00 \$ 1,961.00 \$ 2,451.00 2713 \$ 2,048.00 \$ 2,335.00 \$ 2,802.00 \$ 3,503.00 3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 325R \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3270 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	2708									
3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 325R \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3270 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	2710									
3250 \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 325R \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3270 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	2713	\$ 2,048.00	\$ 2,335.00	\$ 2,802.00	\$ 3,503.00					
325R \$ 576.00 \$ 657.00 \$ 788.00 \$ 985.00 3270 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	3250									
3270 \$ 390.00 \$ 445.00 \$ 534.00 \$ 668.00 3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	325R									
3280 \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	3270			\$ 534.00						
328R \$ 1,031.00 \$ 1,175.00 \$ 1,410.00 \$ 1,763.00	3280				\$ 1,763.00					
	328R	\$ 1,031.00	\$ 1,175.00	\$ 1,410.00	\$ 1,763.00					



2014 Equipment Component SLA Renewal Fee

Range 1: installed up to 48 months Range 2: installed 49-72 months

SLA-eligible	_	e Range1:		ge Range		ge Range		je Range 4:
Component	UNI	DER 4	2:	UNDER 6	3:	Under 8	UN	DER 999
3300	\$	843.00	\$	961.00	\$	1,153.00	\$	1,441.00
3301	\$	859.00	\$	979.00	\$	1,175.00	\$	1,469.00
3307	\$	832.00	\$	948.00	\$	1,138.00	\$	1,423.00
3319	\$	832.00	\$	948.00	\$	1,138.00	\$	1,423.00
3320	\$	3,534.00	\$	4,029.00	\$	4,835.00	\$	6,044.00
3323	\$	441.00	\$	503.00	\$	604.00	\$	755.00
3324	\$	1,582.00	\$	1,803.00	\$	2,164.00	\$	2,705.00
332S	\$	1,582.00	\$	1,803.00	\$	2,164.00	\$	2,705.00
3336	\$	289.00	\$	329.00	\$	395.00	\$	494.00
3340	\$	2,572.00	\$	2,932.00	\$	3,518.00	\$	4,398.00
3346	\$	284.00	\$	324.00	\$	389.00	\$	486.00
334X	\$	2,572.00	\$	2,932.00	\$	3,518.00	\$	4,398.00
3350	\$	1,751.00	\$	1,996.00	\$	2,395.00	\$	2,994.00
3353	\$	702.00	\$	800.00	\$	960.00	\$	1,200.00
3355	\$	1,083.00	\$	1,235.00	\$	1,482.00	\$	1,853.00
3359	\$	3,315.00	\$	3,779.00	\$	4,535.00	\$	5,669.00
3362	\$	930.00	\$	1,060.00	\$	1,272.00	\$	1,590.00
3364	\$	830.00	\$	946.00	\$	1,135.00	\$	1,419.00
3370	\$	2,194.00	\$	2,501.00	\$	3,001.00	\$	3,751.00
3384	\$	830.00	\$	946.00	\$	1,135.00	\$	1,419.00
3385	\$	849.00	\$	968.00	\$	1,162.00	\$	1,453.00
3388	\$	849.00	\$	968.00	\$	1,162.00	\$	1,453.00
3389	\$	671.00	\$	765.00	\$	918.00	\$	1,148.00
338R	\$	671.00	\$	765.00	\$	918.00	\$	1,148.00
33CS	\$	636.00	\$	725.00	\$	870.00	\$	1,088.00
33RR	\$	636.00	\$	725.00	\$	870.00	\$	1,088.00
34CR	\$	611.00	\$	697.00	\$	836.00	\$	1,045.00
34CS	\$	611.00	\$	697.00	\$	836.00	\$	1,045.00
3606	\$	1,612.00	\$	1,838.00	\$	2,206.00	\$	2,758.00
3621	\$	11,436.00	\$	13,037.00	\$	15,644.00	\$	19,555.00
3629	\$	2,662.00	\$	3,035.00	\$	3,642.00	\$	4,553.00
3634	\$	2,614.00	\$	2,980.00	\$	3,576.00	\$	4,470.00
3636	\$	1,712.00	\$	1,952.00	\$	2,342.00	\$	2,928.00
363R	\$	2,614.00	\$	2,980.00	\$	3,576.00	\$	4,470.00
3641	\$	496.00	\$	565.00	\$	678.00	\$	848.00
3642	\$	791.00	\$	902.00	\$	1,082.00	\$	1,353.00
3655	\$	384.00	\$	438.00	\$	526.00	\$	658.00
3700	\$	602.00	\$	686.00	\$	823.00	\$	1,029.00
3704	\$	681.00	\$	776.00	\$	931.00	\$	1,164.00
3705	\$	842.00	\$	960.00	\$	1,152.00	\$	1,440.00
3740	\$	602.00	\$	686.00	\$	823.00	\$	1,029.00
3750	\$	602.00	\$	686.00	\$	823.00	\$	1,029.00
3770	\$	842.00	\$	960.00	\$	1,152.00	\$	1,440.00
3771	\$	842.00	\$	960.00	\$	1,152.00	\$	1,440.00
3772	\$	842.00	\$	960.00	\$	1,152.00	\$	1,440.00
3780	\$	517.00	\$	589.00	\$	707.00	\$	884.00
3C00	\$	166.00	\$	189.00	\$	227.00	\$	284.00
3C01	\$	166.00	\$	189.00	\$	227.00	\$	284.00
3C05	\$	197.00	\$	225.00	\$	270.00	\$	338.00
3C0R	\$	166.00	\$	189.00	\$	227.00	\$	284.00
3K00	\$	93.00	\$	106.00	\$	127.00	\$	159.00
3K0R	\$	93.00	\$	106.00	\$	127.00	\$	159.00
4100	\$	661.00	\$	754.00	\$	905.00	\$	1,131.00



2014 Equipment Component SLA Renewal Fee

Range 1: installed up to 48 months Range 2: installed 49-72 months

Component UNDER 4 2: UNDER 6 3: Under 8 UNDER 999 4107 \$ 661.00 \$ 754.00 \$ 905.00 \$ 1,131.00 4156 \$ 661.00 \$ 754.00 \$ 905.00 \$ 1,131.00 4156 \$ 661.00 \$ 754.00 \$ 905.00 \$ 1,131.00 4200 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4201 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4206 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4207 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4251 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4253 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4256 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4257 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4256 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4256 \$ 943.00 \$ 1,075.00	SLA-eligible	Age Range1:		Age Range		Age Range		ge Range 4:
4107 \$ 661.00 \$ 754.00 \$ 905.00 \$ 11,31.00 4150 \$ 537.00 \$ 612.00 \$ 734.00 \$ 918.00 4156 \$ 661.00 \$ 754.00 \$ 905.00 \$ 11,31.00 4200 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4201 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4203 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4206 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4207 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4250 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4251 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4253 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4256 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4257 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4300 \$ 1,398.00 \$ 1,594.00	Component	UNDER 4	2:	UNDER 6	3: 1	Under 8	UN	IDER 999
4150 \$ 537.00 \$ 612.00 \$ 734.00 \$ 918.00 4156 \$ 661.00 \$ 754.00 \$ 905.00 \$ 1,131.00 4200 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4201 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4203 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4206 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4207 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4250 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4251 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4253 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4256 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4257 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4300 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4301 \$ 1,398.00 \$ 1,594.00		\$ 661.00	\$	754.00	\$	905.00	\$	1,131.00
4200 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4201 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4206 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4207 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4207 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4250 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4251 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4253 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4256 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4257 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4300 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4301 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4304 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4306 \$ 1,398.00 \$ 1,	4150	\$ 537.00	\$	612.00	\$	734.00	\$	
4200 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4201 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4206 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4207 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4207 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4250 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4251 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4253 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4256 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4257 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4300 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4301 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4304 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4306 \$ 1,398.00 \$ 1,	4156	\$ 661.00	\$	754.00	\$	905.00	\$	1,131.00
4203 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4206 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4207 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4250 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4251 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4253 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4256 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4257 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4300 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4301 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4304 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4306 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4307 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4352 \$ 1,398.00	4200		\$	1,075.00	\$	1,290.00		1,613.00
4206 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4207 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4250 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4251 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4253 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4256 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4257 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4300 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4301 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4304 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4306 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4307 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4306 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4351 \$ 1,310.00 <t< td=""><td>4201</td><td>\$ 943.00</td><td>\$</td><td>1,075.00</td><td>\$</td><td>1,290.00</td><td>\$</td><td>1,613.00</td></t<>	4201	\$ 943.00	\$	1,075.00	\$	1,290.00	\$	1,613.00
4206 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4207 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4250 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4251 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4253 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4256 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4257 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4300 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4301 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4304 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4306 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4307 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4306 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4351 \$ 1,310.00 <t< td=""><td>4203</td><td>\$ 943.00</td><td>\$</td><td>1,075.00</td><td>\$</td><td>1,290.00</td><td>\$</td><td>1,613.00</td></t<>	4203	\$ 943.00	\$	1,075.00	\$	1,290.00	\$	1,613.00
4207 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4250 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4251 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4253 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4256 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4257 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4300 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4301 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4302 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4304 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4306 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4307 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4325 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4350 \$ 1,398.00	4206				\$	1,290.00		
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4257 \$ 943.00 \$ 1,075.00 \$ 1,290.00 \$ 1,613.00 4300 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4301 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4302 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4304 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4306 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4307 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4325 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4350 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4351 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4352 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4351 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4356 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4357 \$ 1,398.00 <td>4256</td> <td></td> <td>\$</td> <td>1,075.00</td> <td>\$</td> <td>1,290.00</td> <td></td> <td>1,613.00</td>	4256		\$	1,075.00	\$	1,290.00		1,613.00
4300 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4301 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4302 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4304 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4306 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4307 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4325 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4350 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4351 \$ 1,310.00 \$ 1,493.00 \$ 1,913.00 \$ 2,391.00 4352 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4352 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4356 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4357 \$ 1,398.00 \$ 1,493.00 \$ 1,913.00 \$ 2,391.00 4380 \$ 2,957.00 </td <td>4257</td> <td></td> <td>\$</td> <td></td> <td>\$</td> <td></td> <td></td> <td></td>	4257		\$		\$			
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4304 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4306 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4307 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4325 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4350 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4351 \$ 1,310.00 \$ 1,493.00 \$ 1,792.00 \$ 2,240.00 4352 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4352 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4356 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4357 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4371 \$ 1,255.00 \$ 1,431.00 \$ 1,913.00 \$ 2,391.00 4385 \$ 2,841.00 \$ 3,371.00 \$ 4,045.00 \$ 5,056.00 4385 \$ 2,841.00 \$ 3,239.00 \$ 3,887.00 \$ 4,859.00 4900 \$ 69.00	4302		\$		\$		\$	2,391.00
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4325 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4350 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4351 \$ 1,310.00 \$ 1,493.00 \$ 1,792.00 \$ 2,240.00 4352 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4356 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4357 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4371 \$ 1,255.00 \$ 1,431.00 \$ 1,717.00 \$ 2,146.00 4380 \$ 2,957.00 \$ 3,239.00 \$ 4,045.00 \$ 5,056.00 4400 \$ 653.00 \$ 744.00 \$ 893.00 \$ 1,116.00 4900 \$ 69.00 \$ 79.00 \$ 95.00 \$ 119.00 4916 \$ 69.00 \$ 79.00 \$ 95.00 \$ 119.00 4COB \$ 348.00 \$ 338.00 \$ 462.00 \$ 578.00 4KOB \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4KOB \$ 1,301.00 \$ 117.00 \$	4307	\$ 1,398.00	\$	1,594.00	\$	1,913.00	\$	2,391.00
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4356 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4357 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4371 \$ 1,255.00 \$ 1,431.00 \$ 1,717.00 \$ 2,146.00 4380 \$ 2,957.00 \$ 3,371.00 \$ 4,045.00 \$ 5,056.00 4385 \$ 2,841.00 \$ 3,239.00 \$ 3,887.00 \$ 4,859.00 4400 \$ 653.00 \$ 744.00 \$ 893.00 \$ 1,116.00 4900 \$ 69.00 \$ 79.00 \$ 95.00 \$ 119.00 4916 \$ 69.00 \$ 79.00 \$ 95.00 \$ 119.00 4005 \$ 338.00 \$ 338.00 \$ 95.00 \$ 119.00 4C06 \$ 338.00 \$ 338.00 \$ 476.00 \$ 578.00 4C07 \$ 338.00 \$ 385.00 \$ 462.00 \$ 578.00 4K00 \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4K00 \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4FOA \$ 3,797.00 \$ 4,329.00 \$ 5,195.00 <	4351	\$ 1,310.00	\$	1,493.00	\$	1,792.00	\$	2,240.00
4356 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4357 \$ 1,398.00 \$ 1,594.00 \$ 1,913.00 \$ 2,391.00 4371 \$ 1,255.00 \$ 1,431.00 \$ 1,717.00 \$ 2,146.00 4380 \$ 2,957.00 \$ 3,371.00 \$ 4,045.00 \$ 5,056.00 4385 \$ 2,841.00 \$ 3,239.00 \$ 3,887.00 \$ 4,859.00 4400 \$ 653.00 \$ 744.00 \$ 893.00 \$ 1,116.00 4900 \$ 69.00 \$ 79.00 \$ 95.00 \$ 119.00 4916 \$ 69.00 \$ 79.00 \$ 95.00 \$ 119.00 4005 \$ 338.00 \$ 338.00 \$ 95.00 \$ 119.00 4C06 \$ 338.00 \$ 338.00 \$ 476.00 \$ 578.00 4C07 \$ 338.00 \$ 385.00 \$ 462.00 \$ 578.00 4K00 \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4K00 \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4FOA \$ 3,797.00 \$ 4,329.00 \$ 5,195.00 <	4352					1,913.00		2,391.00
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4380 \$ 2,957.00 \$ 3,371.00 \$ 4,045.00 \$ 5,056.00 4385 \$ 2,841.00 \$ 3,239.00 \$ 3,887.00 \$ 4,859.00 4400 \$ 653.00 \$ 744.00 \$ 893.00 \$ 1,116.00 4900 \$ 69.00 \$ 79.00 \$ 95.00 \$ 119.00 4916 \$ 69.00 \$ 79.00 \$ 95.00 \$ 119.00 4C00 \$ 338.00 \$ 385.00 \$ 462.00 \$ 578.00 4C05 \$ 348.00 \$ 397.00 \$ 476.00 \$ 595.00 4C0R \$ 338.00 \$ 385.00 \$ 462.00 \$ 578.00 4K0R \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4K0R \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4POA \$ 3,797.00 \$ 4,329.00 \$ 5,195.00 \$ 6,494.00 4POB \$ 1,301.00 \$ 1,483.00 \$ 1,780.00 \$ 2,225.00 5025 \$ 80.00 \$ 91.00 \$ 109.00 \$ 136.00 5042 \$ 434.00 \$ 495.00 \$ 599.00 \$ 743.00 <td>4357</td> <td></td> <td>\$</td> <td>1,594.00</td> <td>\$</td> <td>1,913.00</td> <td>\$</td> <td>2,391.00</td>	4357		\$	1,594.00	\$	1,913.00	\$	2,391.00
4380 \$ 2,957.00 \$ 3,371.00 \$ 4,045.00 \$ 5,056.00 4385 \$ 2,841.00 \$ 3,239.00 \$ 3,887.00 \$ 4,859.00 4400 \$ 653.00 \$ 744.00 \$ 893.00 \$ 1,116.00 4900 \$ 69.00 \$ 79.00 \$ 95.00 \$ 119.00 4916 \$ 69.00 \$ 79.00 \$ 95.00 \$ 119.00 4C00 \$ 338.00 \$ 385.00 \$ 462.00 \$ 578.00 4C05 \$ 348.00 \$ 397.00 \$ 476.00 \$ 595.00 4C0R \$ 338.00 \$ 385.00 \$ 462.00 \$ 578.00 4K0R \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4K0R \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4POA \$ 3,797.00 \$ 4,329.00 \$ 5,195.00 \$ 6,494.00 4POB \$ 1,301.00 \$ 1,483.00 \$ 1,780.00 \$ 2,225.00 5025 \$ 80.00 \$ 91.00 \$ 109.00 \$ 136.00 5042 \$ 434.00 \$ 495.00 \$ 599.00 \$ 743.00 <td>4371</td> <td>\$ 1,255.00</td> <td>\$</td> <td>1,431.00</td> <td>\$</td> <td>1,717.00</td> <td>\$</td> <td>2,146.00</td>	4371	\$ 1,255.00	\$	1,431.00	\$	1,717.00	\$	2,146.00
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4400 \$ 653.00 744.00 893.00 \$ 1,116.00 4900 \$ 69.00 79.00 \$ 95.00 \$ 119.00 4916 \$ 69.00 79.00 \$ 95.00 \$ 119.00 4600 \$ 338.00 \$ 338.00 \$ 462.00 \$ 578.00 4C05 \$ 348.00 \$ 397.00 \$ 476.00 \$ 595.00 4C0R \$ 338.00 \$ 385.00 \$ 462.00 \$ 578.00 4K0R \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4K0R \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4K0R \$ 1,301.00 \$ 1,483.00 \$ 5,195.00 \$ 6,494.00 4POB \$ 1,301.00 \$ 1,483.00 \$ 1,780.00 \$ 2,225.00 5025 \$ 80.00 \$ 91.00 \$ 109.00 \$ 136.00 5035 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5042 \$ 434.00 \$ 495.00 \$ 594.00 \$ 743.00 5045 \$ 392.00 \$ 447.00 \$ 536.00 \$ 670.00	4385	\$ 2,841.00	\$	3,239.00	\$	3,887.00	\$	4,859.00
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4C05 \$ 348.00 \$ 397.00 \$ 476.00 \$ 595.00 4C0R \$ 338.00 \$ 385.00 \$ 462.00 \$ 578.00 4K00 \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4K0R \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4FOA \$ 3,797.00 \$ 4,329.00 \$ 5,195.00 \$ 6,494.00 4POB \$ 1,301.00 \$ 1,483.00 \$ 1,780.00 \$ 2,225.00 5025 \$ 80.00 \$ 91.00 \$ 109.00 \$ 136.00 5035 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5042 \$ 434.00 \$ 447.00 \$ 536.00 \$ 670.00 5050 \$ 701.00 \$ 799.00 \$ 959.00 \$ 1,199.00 5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5070 \$ 796.00 \$ 907.00 \$ 1,360.00 \$ 3,249.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$	4916	\$ 69.00	\$	79.00	\$	95.00	\$	119.00
4COR \$ 338.00 \$ 385.00 \$ 462.00 \$ 578.00 4KOO \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4KOR \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4KOR \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4POA \$ 3,797.00 \$ 4,329.00 \$ 5,195.00 \$ 6,494.00 4POB \$ 1,301.00 \$ 1,483.00 \$ 1,780.00 \$ 2,225.00 5025 \$ 80.00 \$ 91.00 \$ 109.00 \$ 136.00 5035 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5042 \$ 434.00 \$ 445.00 \$ 536.00 \$ 670.00 5045 \$ 392.00 \$ 447.00 \$ 536.00 \$ 670.00 5050 \$ 701.00 \$ 799.00 \$ 959.00 \$ 1,199.00 5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.	4C00	\$ 338.00	\$	385.00	\$	462.00	\$	578.00
4K00 \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4K0R \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4P0A \$ 3,797.00 \$ 4,329.00 \$ 5,195.00 \$ 6,494.00 4P0B \$ 1,301.00 \$ 1,483.00 \$ 1,780.00 \$ 2,225.00 5025 \$ 80.00 \$ 91.00 \$ 109.00 \$ 136.00 5035 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5042 \$ 434.00 \$ 495.00 \$ 536.00 \$ 670.00 5045 \$ 392.00 \$ 447.00 \$ 536.00 \$ 670.00 5050 \$ 701.00 \$ 799.00 \$ 959.00 \$ 1,199.00 5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5070 \$ 796.00 \$ 907.00 \$ 1,088.00 \$ 1,360.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$	4C05	\$ 348.00	\$	397.00	\$	476.00	\$	595.00
4K0R \$ 103.00 \$ 117.00 \$ 140.00 \$ 175.00 4P0A \$ 3,797.00 \$ 4,329.00 \$ 5,195.00 \$ 6,494.00 4P0B \$ 1,301.00 \$ 1,483.00 \$ 1,780.00 \$ 2,225.00 5025 \$ 80.00 \$ 91.00 \$ 109.00 \$ 136.00 5035 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5042 \$ 434.00 \$ 495.00 \$ 594.00 \$ 743.00 5045 \$ 392.00 \$ 447.00 \$ 536.00 \$ 670.00 5050 \$ 701.00 \$ 799.00 \$ 959.00 \$ 1,199.00 5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5070 \$ 796.00 \$ 2,599.00 \$ 3,249.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00	4C0R	\$ 338.00	\$	385.00	\$	462.00	\$	578.00
4P0A \$ 3,797.00 \$ 4,329.00 \$ 5,195.00 \$ 6,494.00 4P0B \$ 1,301.00 \$ 1,483.00 \$ 1,780.00 \$ 2,225.00 5025 \$ 80.00 \$ 91.00 \$ 109.00 \$ 136.00 5035 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5042 \$ 434.00 \$ 495.00 \$ 594.00 \$ 743.00 5045 \$ 392.00 \$ 447.00 \$ 536.00 \$ 670.00 5050 \$ 701.00 \$ 799.00 \$ 959.00 \$ 1,199.00 5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5070 \$ 796.00 \$ 907.00 \$ 1,088.00 \$ 1,360.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$	4K00	\$ 103.00	\$	117.00	\$	140.00	\$	175.00
4P0B \$ 1,301.00 \$ 1,483.00 \$ 1,780.00 \$ 2,225.00 5025 \$ 80.00 \$ 91.00 \$ 109.00 \$ 136.00 5035 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5042 \$ 434.00 \$ 495.00 \$ 594.00 \$ 743.00 5045 \$ 392.00 \$ 447.00 \$ 536.00 \$ 670.00 5050 \$ 701.00 \$ 799.00 \$ 959.00 \$ 1,199.00 5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5070 \$ 796.00 \$ 907.00 \$ 1,080.00 \$ 1,360.00 5311 \$ 206.00 \$ 259.00 \$ 3311.00 \$ 389.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00<	4K0R	\$ 103.00	\$	117.00	\$	140.00	\$	175.00
5025 \$ 80.00 \$ 91.00 \$ 109.00 \$ 136.00 5035 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5042 \$ 434.00 \$ 495.00 \$ 594.00 \$ 743.00 5045 \$ 392.00 \$ 447.00 \$ 536.00 \$ 670.00 5050 \$ 701.00 \$ 799.00 \$ 959.00 \$ 1,199.00 5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5070 \$ 796.00 \$ 907.00 \$ 1,088.00 \$ 1,360.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	4P0A		\$	4,329.00	\$	5,195.00		6,494.00
5035 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5042 \$ 434.00 \$ 495.00 \$ 594.00 \$ 743.00 5045 \$ 392.00 \$ 447.00 \$ 536.00 \$ 670.00 5050 \$ 701.00 \$ 799.00 \$ 959.00 \$ 1,199.00 5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5070 \$ 796.00 \$ 907.00 \$ 1,088.00 \$ 1,360.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00	4P0B	\$ 1,301.00	\$	1,483.00	\$	1,780.00	\$	2,225.00
5042 \$ 434.00 \$ 495.00 \$ 594.00 \$ 743.00 5045 \$ 392.00 \$ 447.00 \$ 536.00 \$ 670.00 5050 \$ 701.00 \$ 799.00 \$ 959.00 \$ 1,199.00 5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5070 \$ 796.00 \$ 907.00 \$ 1,088.00 \$ 1,360.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5025	\$ 80.00	\$	91.00	\$	109.00	\$	136.00
5045 \$ 392.00 \$ 447.00 \$ 536.00 \$ 670.00 5050 \$ 701.00 \$ 799.00 \$ 959.00 \$ 1,199.00 5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 1,360.00 5070 \$ 796.00 \$ 907.00 \$ 1,088.00 \$ 1,360.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5035		\$	2,166.00	\$	2,599.00	\$	3,249.00
5050 \$ 701.00 \$ 799.00 \$ 959.00 \$ 1,199.00 5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5070 \$ 796.00 \$ 907.00 \$ 1,088.00 \$ 1,360.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5042	\$ 434.00	\$	495.00	\$	594.00	\$	743.00
5066 \$ 1,900.00 \$ 2,166.00 \$ 2,599.00 \$ 3,249.00 5070 \$ 796.00 \$ 907.00 \$ 1,088.00 \$ 1,360.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5045	\$ 392.00	\$	447.00	\$	536.00	\$	670.00
5070 \$ 796.00 \$ 907.00 \$ 1,088.00 \$ 1,360.00 5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5050		\$	799.00	\$	959.00	\$	1,199.00
5311 \$ 206.00 \$ 235.00 \$ 282.00 \$ 353.00 5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5066	\$ 1,900.00	\$	2,166.00	\$	2,599.00	\$	3,249.00
5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5070	\$ 796.00	\$	907.00	\$	1,088.00	\$	1,360.00
5390 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5391 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5311		\$	235.00	\$	282.00	\$	353.00
5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5390		\$	259.00	\$	311.00	\$	389.00
5392 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5391		\$	259.00	\$	311.00	\$	389.00
5398 \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 539C \$ 227.00 \$ 259.00 \$ 311.00 \$ 389.00 5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5392	\$ 227.00	\$		\$	311.00		389.00
5400 \$ 670.00 \$ 764.00 \$ 917.00 \$ 1,146.00	5398	\$ 227.00	\$	259.00	\$	311.00		389.00
	539C	\$ 227.00	\$	259.00	\$	311.00	\$	389.00
5403 \$ 651.00 \$ 742.00 \$ 890.00 \$ 1,113.00	5400		\$	764.00	\$	917.00		1,146.00
	5403	\$ 651.00	\$	742.00	\$	890.00	\$	1,113.00



2014 Equipment Component SLA Renewal Fee

SLA-eligible		Range1:		e Range	Δα	e Range	Δα	e Range 4:	
Component					3: Under 8		UNDER 999		
5408	\$	557.00	\$	635.00	\$	762.00	\$	953.00	
5460	\$	502.00	\$	572.00	\$	686.00	\$	858.00	
5461	\$	683.00	\$	779.00	\$	935.00	\$	1,169.00	
5463	\$	686.00	\$	782.00	\$	938.00	\$	1,173.00	
5466	\$	686.00	\$	782.00	\$	938.00	\$	1,173.00	
5468	\$	521.00	\$	594.00	\$	713.00	\$	891.00	
5500	\$	397.00	\$	453.00	\$	544.00	\$	680.00	
5511	\$	321.00	\$	366.00	\$	439.00	\$	549.00	
5525	\$	316.00	\$	360.00	\$	432.00	\$	549.00	
5600	\$	1.028.00			\$		_		
		,	\$	1,172.00		1,406.00	\$	1,758.00	
5612	\$	983.00	\$	1,121.00	\$	1,345.00	\$	1,681.00	
5621	\$	1,028.00	\$	1,172.00	\$	1,406.00	\$	1,758.00	
5630 563S	\$	1,207.00	\$	1,376.00	\$	1,651.00 1,651.00	\$	2,064.00 2,064.00	
	\$	1,207.00	\$	1,376.00	\$				
5650	\$	516.00	\$	588.00	\$	706.00	\$	883.00	
5675		773.00	\$	881.00	\$	1,057.00	\$	1,321.00	
5820	\$	296.00	\$	337.00	\$	404.00	\$ 6	505.00	
582H	\$	296.00	\$	337.00	\$	404.00	\$	505.00	
5830	\$	343.00	\$	391.00	\$	469.00	\$	586.00	
5831	\$	453.00	\$	516.00	\$	619.00	\$	774.00	
5840	\$	446.00	\$	508.00	\$	610.00	\$	763.00	
5850	\$	744.00	\$	848.00	\$	1,018.00	\$	1,273.00	
5870	\$	811.00	\$	925.00	\$	1,110.00	\$	1,388.00	
5871	\$	811.00	\$	925.00	\$	1,110.00	\$	1,388.00	
5890	\$	662.00	\$	755.00	\$	906.00	\$	1,133.00	
5899	\$	2,129.00	\$	2,427.00	\$	2,912.00	\$	3,640.00	
5901	\$	4,224.00	\$	4,815.00	\$	5,778.00	\$	7,223.00	
5904	\$	4,365.00	\$	4,976.00	\$	5,971.00	\$	7,464.00	
5905	\$	3,635.00	\$	4,144.00	\$	4,973.00	\$	6,216.00	
5906	\$	4,224.00	\$	4,815.00	\$	5,778.00	\$	7,223.00	
5908	\$	2,860.00	\$	3,260.00	\$	3,912.00	\$	4,890.00	
5909	\$	2,701.00	\$	3,079.00	\$	3,695.00	\$	4,619.00	
5923	\$	1,223.00	\$	1,394.00	\$	1,673.00	\$	2,091.00	
5925	\$	1,311.00	\$	1,495.00	\$	1,794.00	\$	2,243.00	
5926	\$	1,311.00	\$	1,495.00	\$	1,794.00	\$	2,243.00	
5927	\$	1,058.00	\$	1,206.00	\$	1,447.00	\$	1,809.00	
5928	\$	1,058.00	\$	1,206.00	\$	1,447.00	\$	1,809.00	
5935	\$	1,703.00	\$	1,941.00	\$	2,329.00	\$	2,911.00	
5936	\$	1,857.00	\$	2,117.00	\$	2,540.00	\$	3,175.00	
5940	\$	316.00	\$	360.00	\$	432.00	\$	540.00	
5950	\$	1,843.00	\$	2,101.00	\$	2,521.00	\$	3,151.00	
5952	\$	1,999.00	\$	2,279.00	\$	2,735.00	\$	3,419.00	
5955	\$	2,790.00	\$	3,181.00	\$	3,817.00	\$	4,771.00	
5960	\$	1,247.00	\$	1,422.00	\$	1,706.00	\$	2,133.00	
5961	\$	443.00	\$	505.00	\$	606.00	\$	758.00	
5962	\$	1,247.00	\$	1,422.00	\$	1,706.00	\$	2,133.00	
5963	\$	488.00	\$	556.00	\$	667.00	\$	834.00	
5972	\$	412.00	\$	470.00	\$	564.00	\$	705.00	
5975	\$	1,623.00	\$	1,850.00	\$	2,220.00	\$	2,775.00	
5976	\$	983.00	\$	1,121.00	\$	1,345.00	\$	1,681.00	
5C00	\$	457.00	\$	521.00	\$	625.00	\$	781.00	
5C0R	\$	445.00	\$	507.00	\$	608.00	\$	760.00	
5K00	\$	132.00	\$	150.00	\$	180.00	\$	225.00	



2014 Equipment Component SLA Renewal Fee

Range 1: installed up to 48 months Range 2: installed 49-72 months Range 3: installed 73-96 months

Range 3: insta	alled 73-96	months							
Range 4: installed over 96 months									
SLA-eligible	Age Ran	ge1: A	Age	Range	Αç	ge Range	Ag	e Range 4:	
Component	UNDER 4	2:	: U	NDER 6	3:	Under 8	UN	DER 999	
5K0R	\$ 1	32.00	\$	150.00	\$	180.00	\$	225.00	
6090	\$	75.00	\$	86.00	\$	103.00	\$	129.00	
609S	\$	75.00	\$	86.00	\$	103.00	\$	129.00	
6100		27.00		2,881.00	\$	3,457.00	\$	4,321.00	
610S	\$ 2,5	27.00	\$	2,881.00	\$	3,457.00	\$	4,321.00	
6200		28.00		260.00	\$	312.00	\$	390.00	
6210		10.00	\$	467.00	\$	560.00	\$	700.00	
6220		93.00	_	790.00	\$	948.00	\$	1,185.00	
6230		29.00		261.00	\$	313.00	\$	391.00	
6235		73.00		539.00	\$	647.00	\$	809.00	
6236		49.00	_	512.00	\$	614.00	\$	768.00	
6251		93.00		790.00	\$	948.00	\$	1,185.00	
6700		29.00		261.00	\$	313.00	\$	391.00	
6800		45.00		621.00	\$	745.00	\$	931.00	
6801		45.00	_	621.00	\$	745.00	\$	931.00	
6802		45.00		621.00	\$	745.00	\$	931.00	
6825		45.00		621.00	\$	745.00	\$	931.00	
6826		45.00		621.00	\$	745.00	\$	931.00	
6C00		45.00		279.00	\$	335.00	\$	419.00	
6C0R		45.00		279.00	\$	335.00	\$	419.00	
6CF1		65.00	_	416.00	\$	499.00	\$	624.00	
6CFR		65.00 \$		416.00	\$	499.00	\$	624.00	
6K00		81.00		206.00	\$	247.00	\$	309.00	
6K01			_	206.00	\$	247.00	\$	309.00	
				206.00		247.00			
6K0R 6K10		81.00 \$			\$	247.00	\$	309.00	
				206.00	\$		\$	309.00	
6K1R		81.00		206.00	\$	247.00	\$	309.00	
6K1S		81.00		206.00	\$	247.00	\$	309.00	
7043		48.00		967.00	\$	1,160.00	\$	1,450.00	
7063		32.00		3,912.00	\$	4,694.00	\$	5,868.00	
7101		92.00		447.00	\$	536.00	\$	670.00	
7102		92.00		447.00	\$	536.00	\$	670.00	
7103		92.00		447.00	\$	536.00	\$	670.00	
7108		37.00		384.00	\$	461.00	\$	576.00	
7113		92.00		447.00	\$	536.00	\$	670.00	
7115		92.00		447.00	\$	536.00	\$	670.00	
7117		92.00		447.00	\$	536.00	\$	670.00	
7125		09.00		352.00	\$	422.00	\$	528.00	
7200		86.00		1,238.00	\$	1,486.00	\$	1,858.00	
7270		62.00	_	3,947.00	\$	4,736.00	\$	5,920.00	
7276		62.00	_	3,947.00	\$	4,736.00	\$	5,920.00	
7279		56.00		3,940.00	\$	4,728.00	\$	5,910.00	
7467		74.00	_	4,644.00	\$	5,573.00	\$	6,966.00	
7469		74.00		4,644.00	\$	5,573.00	\$	6,966.00	
7601		54.00	_	2,798.00	\$	3,358.00	\$	4,198.00	
7608		54.00		2,798.00	\$	3,358.00	\$	4,198.00	
7611		42.00		2,328.00	\$	2,794.00	\$	3,493.00	
7711		90.00		8,539.00	\$	10,247.00	\$	12,809.00	
7751		90.00		8,539.00	\$	10,247.00	\$	12,809.00	
7780		68.00	\$	1,332.00	\$	1,598.00	\$	1,998.00	
7782		17.00 \$		1,387.00	\$	1,664.00	\$	2,080.00	
7799		06.00	_	1,945.00	\$	2,334.00	\$	2,918.00	
7950	\$ 3,4	66.00	\$	3,951.00	\$	4,741.00	\$	5,926.00	



2014 Equipment Component SLA Renewal Fee

Range 4: insta						B		
SLA-eligible	Age Range1:		Age Range		_	je Range	_	e Range 4:
Component		ER 4		JNDER 6		Under 8		DER 999
7951	\$	3,466.00	\$	3,951.00	\$	4,741.00	\$	5,926.00
7952	\$	3,466.00	\$	3,951.00	\$	4,741.00	\$	5,926.00
7953	\$	3,466.00	\$	3,951.00	\$	4,741.00	\$	5,926.00
7960	\$	868.00	\$	990.00	\$	1,188.00	\$	1,485.00
7961	\$	868.00	\$	990.00	\$	1,188.00	\$	1,485.00
7962	\$	1,011.00	\$	1,153.00	\$	1,384.00	\$	1,730.00
7963	\$	793.00	\$	904.00	\$	1,085.00	\$	1,356.00
7K00	\$	185.00	\$	211.00	\$	253.00	\$	316.00
7K01	\$	185.00	\$	211.00	\$	253.00	\$	316.00
7K0R	\$	185.00	\$	211.00	\$	253.00	\$	316.00
7K10	\$	185.00	\$	211.00	\$	253.00	\$	316.00
7K1R	\$	185.00	\$	211.00	\$	253.00	\$	316.00
7K1S	\$	185.00	\$	211.00	\$	253.00	\$	316.00
8010	\$	1,526.00	\$	1,740.00	\$	2,088.00	\$	2,610.00
8015	\$	234.00	\$	267.00	\$	320.00	\$	400.00
8020	\$	362.00	\$	413.00	\$	496.00	\$	620.00
8025	\$	551.00	\$	628.00	\$	754.00	\$	943.00
8030	\$	113.00	\$	129.00	\$	155.00	\$	194.00
8031	\$	113.00	\$	129.00	\$	155.00	\$	194.00
8100	\$	2,050.00	\$	2,337.00	\$	2,804.00	\$	3,505.00
8110	\$	1,103.00	\$	1,257.00	\$	1,508.00	\$	1,885.00
8180	\$	1,114.00	\$	1,270.00	\$	1,524.00	\$	1,905.00
8190	\$	426.00	\$	486.00	\$	583.00	\$	729.00
8200	\$	715.00	\$	815.00	\$	978.00	\$	1,223.00
8220	\$	2,319.00	\$	2,644.00	\$	3,173.00	\$	3,966.00
8222	\$	1,096.00	\$	1,249.00	\$	1,499.00	\$	1,874.00
8290	\$	907.00	\$	1,034.00	\$	1,241.00	\$	1,551.00
9K00	\$	280.00	\$	319.00	\$	383.00	\$	479.00
9K01	\$	280.00	\$	319.00	\$	383.00	\$	479.00
9K0R	\$	280.00	\$	319.00	\$	383.00	\$	479.00
9K0U	\$	280.00	\$	319.00	\$	383.00	\$	479.00
9K10	\$	280.00	\$	319.00	\$	383.00	\$	479.00
9K1R	\$	280.00	\$	319.00	\$	383.00	\$	479.00
9K1S	\$	280.00	\$	319.00	\$	383.00	\$	479.00
9KUR	\$	280.00	\$	319.00	\$	383.00	\$	479.00
A120	\$	1,457.00	\$	1,661.00	\$	1,993.00	\$	2,491.00
A130	\$	1,124.00	\$	1,281.00	\$	1,537.00	\$	1,921.00
A131	\$	1,124.00	\$	1,281.00	\$	1,537.00	\$	1,921.00
A211	\$	1,767.00	\$	2,014.00	\$	2,417.00	\$	3,021.00
A215	\$	568.00	\$	648.00	\$	778.00	\$	973.00
A217	\$	412.00	\$	470.00	\$	564.00	\$	705.00
A218	\$	1,200.00	\$	1,368.00	\$	1,642.00	\$	2,053.00
A219	\$	1,727.00	\$	1,969.00	\$	2,363.00	\$	2,954.00
A21S	\$	824.00	\$	939.00	\$	1,127.00	\$	1,409.00
A21X	\$	323.00	\$	368.00	\$	442.00	\$	553.00
A244	\$	934.00	\$	1,065.00	\$	1,278.00	\$	1,598.00
A292	\$	842.00	\$	960.00	\$	1,152.00	\$	1,440.00
A300	\$	683.00	\$	779.00	\$	935.00	\$	1,169.00
A305	\$	683.00	\$	779.00	\$	935.00	\$	1,169.00
A309	\$	713.00	\$	813.00	\$	976.00	\$	1,220.00
A30X	\$	671.00	\$	765.00	\$	918.00	\$	1.148.00
A30Z	\$	697.00	\$	795.00	\$	954.00	\$	1,193.00
A31P	\$	313.00	\$	357.00	\$	428.00	\$	535.00
- **								



2014 Equipment Component SLA Renewal Fee

SLA-eligible		Range1:		e Range	Δα	e Range	Δα	e Range 4:	
Component						Jnder 8	UNDER 999		
A31U	\$	203.00	\$	231.00	\$	277.00	\$	346.00	
A350	\$	3,111.00	\$	3,547.00	\$	4,256.00	\$	5,320.00	
A352	\$	1,810.00	\$	2,063.00	\$	2,476.00	\$	3,095.00	
A35Z	\$	1,706.00	\$	1,945.00	\$	2,334.00	\$	2,918.00	
A36Z	\$	1,706.00	\$	1,945.00	\$	2,334.00	\$	2,918.00	
A37Z	\$	2,010.00	\$	2,291.00	\$	2,749.00	\$	3,436.00	
A500	\$	84.00	\$	96.00	\$	115.00	\$	144.00	
A510	\$	353.00	\$	402.00	\$	482.00	\$	603.00	
A510 A51R	\$	353.00	\$	402.00	\$	482.00	\$	603.00	
A523	\$	296.00	_		\$	404.00	\$		
			\$	337.00				505.00	
A52R	\$	296.00	\$	337.00	\$	404.00	\$	505.00	
A52V	\$	726.00	\$	828.00	\$	994.00	\$	1,243.00	
A530 A53S		646.00	\$	736.00 736.00	\$	883.00	\$	1,104.00	
	\$	646.00	\$		\$	883.00	\$	1,104.00	
A550		85.00	\$	97.00	\$	116.00	\$	145.00	
A55R	\$	82.00	\$	93.00	\$	112.00	\$	140.00	
A570	\$	720.00	\$	821.00	\$	985.00	\$	1,231.00	
A57T	\$	720.00	\$	821.00	\$	985.00	\$	1,231.00	
A600	\$	1,729.00	\$	1,971.00	\$	2,365.00	\$	2,956.00	
A603	\$	296.00	\$	337.00	\$	404.00	\$	505.00	
A605	\$	296.00	\$	337.00	\$	404.00	\$	505.00	
A613	\$	296.00	\$	337.00	\$	404.00	\$	505.00	
A615	\$	283.00	\$	323.00	\$	388.00	\$	485.00	
A61R	\$	296.00	\$	337.00	\$	404.00	\$	505.00	
A700	\$	1,729.00	\$	1,971.00	\$	2,365.00	\$	2,956.00	
AXW2	\$	538.00	\$	613.00	\$	736.00	\$	920.00	
B200	\$	1,345.00	\$	1,533.00	\$	1,840.00	\$	2,300.00	
B250	\$	104.00	\$	119.00	\$	143.00	\$	179.00	
B25R	\$	104.00	\$	119.00	\$	143.00	\$	179.00	
B400	\$	118.00	\$	135.00	\$	162.00	\$	203.00	
B510	\$	363.00	\$	414.00	\$	497.00	\$	621.00	
B511	\$	272.00	\$	310.00	\$	372.00	\$	465.00	
B51R	\$	363.00	\$	414.00	\$	497.00	\$	621.00	
B530	\$	131.00	\$	149.00	\$	179.00	\$	224.00	
B53R	\$	131.00	\$	149.00	\$	179.00	\$	224.00	
B550	\$	296.00	\$	337.00	\$	404.00	\$	505.00	
B55S	\$	296.00	\$	337.00	\$	404.00	\$	505.00	
B560	\$	125.00	\$	143.00	\$	172.00	\$	215.00	
B56R	\$	125.00	\$	143.00	\$	172.00	\$	215.00	
B610	\$	923.00	\$	1,052.00	\$	1,262.00	\$	1,578.00	
B61S	\$	923.00	\$	1,052.00	\$	1,262.00	\$	1,578.00	
B7M0	\$	38.00	\$	43.00	\$	52.00	\$	65.00	
B7MG	\$	38.00	\$	43.00	\$	52.00	\$	65.00	
BD15	\$	299.00	\$	341.00	\$	409.00	\$	511.00	
BD55	\$	72.00	\$	82.00	\$	98.00	\$	123.00	
CBP2	\$	24.00	\$	27.00	\$	32.00	\$	40.00	
CS88	\$	71.00	\$	81.00	\$	97.00	\$	121.00	
CS8A	\$	71.00	\$	81.00	\$	97.00	\$	121.00	
DDG1	\$	77.00	\$	88.00	\$	106.00	\$	133.00	
DDL3	\$	205.00	\$	234.00	\$	281.00	\$	351.00	
DDL4	\$	121.00	\$	138.00	\$	166.00	\$	208.00	
DDL8	\$	173.00	\$	197.00	\$	236.00	\$	295.00	
DDM1	\$	95.00	\$	108.00	\$	130.00	\$	163.00	



2014 Equipment Component SLA Renewal Fee

Range 1: installed up to 48 months Range 2: installed 49-72 months Range 3: installed 73-96 months

Range 4:	installed	over 96	months	3

SLA-eligible Age Range1:		Age Range		Ac	e Range	Age Range 4:		
Component		ER 4		JNDER 6		Jnder 8		DER 999
DDM3	\$	184.00	\$	210.00	\$	252.00	\$	315.00
DDM4	\$	121.00	\$	138.00	\$	166.00	\$	208.00
DDM5	\$	173.00	\$	197.00	\$	236.00	\$	295.00
DDMR	\$	95.00	\$	108.00	\$	130.00	\$	163.00
DDMS	\$	184.00	\$	210.00	\$	252.00	\$	315.00
DDMT	\$	166.00	\$	189.00	\$	227.00	\$	284.00
DDMU	\$	117.00	\$	133.00	\$	160.00	\$	200.00
DEB0	\$	271.00	\$	309.00	\$	371.00	\$	464.00
DEBR	\$	271.00	\$	309.00	\$	371.00	\$	464.00
DEF1	\$	318.00	\$	363.00	\$	436.00	\$	545.00
DEP0	\$	271.00	\$	309.00	\$	371.00	\$	464.00
DEP8	\$	263.00	\$	300.00	\$	360.00	\$	450.00
DEPR	\$	271.00	\$	309.00		371.00		464.00
DG1R	\$	377.00	\$	430.00	\$	516.00	\$	645.00
DGTK DGF1	\$		\$			516.00	\$	
DGF8	\$	377.00		430.00	\$			645.00
		377.00	\$	430.00	\$	516.00	\$	645.00
DGFR	\$	377.00	\$	430.00	\$	516.00	\$	645.00
DGU0	\$	377.00	\$	430.00	\$	516.00	\$	645.00
DH1R	\$	517.00	\$	589.00	\$	707.00	\$	884.00
DHF1	\$	522.00	\$	595.00	\$	714.00	\$	893.00
DHF8	\$	507.00	\$	578.00	\$	694.00	\$	868.00
DHFR	\$	522.00	\$	595.00	\$	714.00	\$	893.00
DHU0	\$	517.00	\$	589.00	\$	707.00	\$	884.00
DIVS	\$	162.00	\$	185.00	\$	222.00	\$	278.00
DJB0	\$	491.00	\$	560.00	\$	672.00	\$	840.00
DJB8	\$	491.00	\$	560.00	\$	672.00	\$	840.00
DJBR	\$	491.00	\$	560.00	\$	672.00	\$	840.00
DJF0	\$	908.00	\$	1,035.00	\$	1,242.00	\$	1,553.00
DJF1	\$	1,065.00	\$	1,214.00	\$	1,457.00	\$	1,821.00
DJF8	\$	908.00	\$	1,035.00	\$	1,242.00	\$	1,553.00
DJFR	\$	1,065.00	\$	1,214.00	\$	1,457.00	\$	1,821.00
DJFS	\$	908.00	\$	1,035.00	\$	1,242.00	\$	1,553.00
DJW0	\$	371.00	\$	423.00	\$	508.00	\$	635.00
DJW1	\$	329.00	\$	375.00	\$	450.00	\$	563.00
DJW2	\$	329.00	\$	375.00	\$	450.00	\$	563.00
DJW3	\$	329.00	\$	375.00	\$	450.00	\$	563.00
DJW4	\$	326.00	\$	372.00	\$	446.00	\$	558.00
DJW8	\$	371.00	\$	423.00	\$	508.00	\$	635.00
DJWR	\$	329.00	\$	375.00	\$	450.00	\$	563.00
DJWS	\$	326.00	\$	372.00	\$	446.00	\$	558.00
DL01	\$	30.00	\$	34.00	\$	41.00	\$	51.00
DL02	\$	175.00	\$	200.00	\$	240.00	\$	300.00
DL03	\$	259.00	\$	295.00	\$	354.00	\$	443.00
DL08	\$	584.00	\$	666.00	\$	799.00	\$	999.00
DMPS	\$	370.00	\$	422.00	\$	506.00	\$	633.00
DR00	\$	1,689.00	\$	1,925.00	\$	2,310.00	\$	2,888.00
DR01	\$	1,951.00	\$	2,224.00	\$	2,669.00	\$	3,336.00
DR1R	\$	1,951.00	\$	2,224.00	\$	2,669.00	\$	3,336.00
DRVS	\$	155.00	\$	177.00	\$	212.00	\$	265.00
DS00	\$	2,639.00	\$	3,008.00	\$	3,610.00	\$	4,513.00
DT00	\$	1,756.00	\$	2,002.00	\$	2,402.00	\$	3,003.00
DT01	\$	2,025.00	\$	2,309.00	\$	2,771.00	\$	3,464.00
DT08	\$	1,756.00	\$	2,002.00	\$	2,402.00	\$	3,003.00



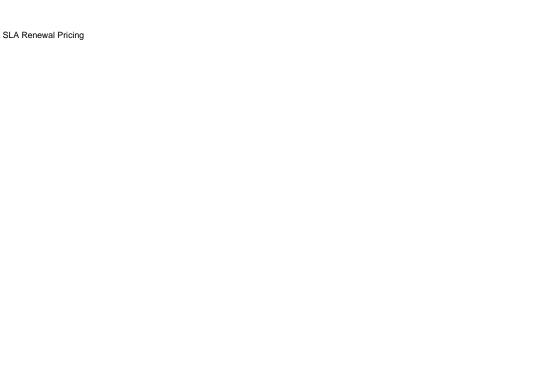
2014 Equipment Component SLA Renewal Fee

Range 4: insta				o Donne	Α	o Don	Ago Pango 4:		
SLA-eligible		Range1:	Age Range		_	e Range	Age Range 4:		
Component		ER 4	_	JNDER 6		Jnder 8		DER 999	
DT09	\$	2,025.00	\$	2,309.00	\$	2,771.00	\$	3,464.00	
DT0R	\$	1,756.00	\$	2,002.00	\$	2,402.00	\$	3,003.00	
DT1R	\$	2,127.00	\$	2,425.00	\$	2,910.00	\$	3,638.00	
DT50	\$	825.00	\$	941.00	\$	1,129.00	\$	1,411.00	
DV00	\$	2,135.00	\$	2,434.00	\$	2,921.00	\$	3,651.00	
DV01	\$	1,904.00	\$	2,171.00	\$	2,605.00	\$	3,256.00	
DV0R	\$	2,135.00	\$	2,434.00	\$	2,921.00	\$	3,651.00	
DV1R	\$	1,904.00	\$	2,171.00	\$	2,605.00	\$	3,256.00	
DW00	\$	2,715.00	\$	3,095.00	\$	3,714.00	\$	4,643.00	
DW01	\$	2,394.00	\$	2,729.00	\$	3,275.00	\$	4,094.00	
DW0R	\$	2,715.00	\$	3,095.00	\$	3,714.00	\$	4,643.00	
DW1R	\$	2,394.00	\$	2,729.00	\$	3,275.00	\$	4,094.00	
DW20	\$	2,715.00	\$	3,095.00	\$	3,714.00	\$	4,643.00	
DW21	\$	2,394.00	\$	2,729.00	\$	3,275.00	\$	4,094.00	
DW2R	\$	2,715.00	\$	3,095.00	\$	3,714.00	\$	4,643.00	
E001	\$	112.00	\$	128.00	\$	154.00	\$	193.00	
E200	\$	229.00	\$	261.00	\$	313.00	\$	391.00	
E20R	\$	229.00	\$	261.00	\$	313.00	\$	391.00	
E210	\$	228.00	\$	260.00	\$	312.00	\$	390.00	
E21R	\$	228.00	\$	260.00	\$	312.00	\$	390.00	
E500	\$	383.00	\$	437.00	\$	524.00	\$	655.00	
E50R	\$	383.00	\$	437.00	\$	524.00	\$	655.00	
E510	\$	394.00	\$	449.00	\$	539.00	\$	674.00	
E515	\$	394.00	\$	449.00	\$	539.00	\$	674.00	
E51R	\$	363.00	\$	414.00	\$	497.00	\$	621.00	
E520	\$	603.00	\$	687.00	\$	824.00	\$	1,030.00	
E52R	\$	506.00	\$	577.00	\$	692.00	\$	865.00	
E536	\$	615.00	\$	701.00	\$	841.00	\$	1,051.00	
E547	\$	462.00	\$	527.00	\$	632.00	\$	790.00	
E551	\$	453.00	\$	516.00	\$	619.00	\$	774.00	
E55R	\$	453.00	\$	516.00	\$	619.00	\$	774.00	
E565	\$	394.00	\$	449.00	\$	539.00	\$	674.00	
E569	\$	394.00	\$	449.00	\$	539.00	\$	674.00	
E56R	\$	394.00	\$	449.00	\$	539.00	\$	674.00	
E570	\$	573.00	\$	653.00	\$	784.00	\$	980.00	
E575	\$	453.00	\$	516.00	\$	619.00	\$	774.00	
E57R	\$	573.00	\$	653.00	\$	784.00	\$	980.00	
E57S	\$	453.00	\$	516.00	\$	619.00	\$	774.00	
E655	\$	397.00	\$	453.00	\$	544.00	\$	680.00	
E65R	\$	397.00	\$	453.00	\$	544.00	\$	680.00	
E665	\$	410.00	\$	467.00	\$	560.00	\$	700.00	
E66R	\$	410.00	\$	467.00	\$	560.00	\$	700.00	
E675	\$	693.00	\$	790.00	\$	948.00	\$	1,185.00	
E67R	\$	693.00	\$	790.00	\$	948.00	\$	1,185.00	
E683	\$	473.00	\$	539.00	\$	647.00	\$	809.00	
E685	\$	229.00	\$	261.00	\$	313.00	\$	391.00	
E6AR	\$	462.00	\$	527.00	\$	632.00	\$	790.00	
E6SR	\$	229.00	\$	261.00	\$	313.00	\$	391.00	
EX02	\$	15.00	\$	17.00	\$	20.00	\$	25.00	
F111	\$	1,846.00	\$	2,104.00	\$	2,525.00	\$	3,156.00	
F116	\$	1,286.00	\$	1,466.00	\$	1.759.00	\$	2.199.00	
F117	\$	881.00	\$	1,004.00	\$	1,205.00	\$	1,506.00	
F123	\$	412.00	\$	470.00	\$	564.00	\$	705.00	
1 120	Ψ	412.00	Ψ	470.00	Ψ	JU4.00	Ψ	100.00	



2014 Equipment Component SLA Renewal Fee

SLA-eligible	Age Range1:	Age Range	Age Range	Age Range 4:		
Component	UNDER 4	2: UNDER 6	3: Under 8	UNDER 999		
F12S	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00		
F125	\$ 1,938.00	\$ 2,209.00	\$ 2,651.00	\$ 729.00		
F310	\$ 1,756.00	\$ 2,209.00	\$ 2,402.00	\$ 3,003.00		
F312	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00		
F351	\$ 1,196.00					
F352	\$ 1,482.00	\$ 1,363.00 \$ 1,689.00	. ,			
F353	\$ 1,482.00	\$ 1,868.00	\$ 2,027.00 \$ 2,242.00	\$ 2,534.00 \$ 2,803.00		
F359				\$ 2,698.00		
F359 F35L	\$ 1,577.00 \$ 1,639.00	\$ 1,798.00 \$ 1,868.00	\$ 2,158.00 \$ 2,242.00			
	· '		. ,			
F35R	, , , , , , , ,	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00		
F383	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00		
F386	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00		
F3B3	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00		
F3B6	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00		
F3D3	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00		
F3N1	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00		
F3N2	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00		
F3N3	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00		
F3N4	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00		
F3N5	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00		
F3N6	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00		
F3NA	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00		
F3NB	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00		
F3NC	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00		
F3ND	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00		
F3P3	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00		
F3P6	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00		
F3PB	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00		
F3PC	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00		
F3R1	\$ 1,196.00	\$ 1,363.00	\$ 1,636.00	\$ 2,045.00		
F3R2	\$ 1,482.00	\$ 1,689.00	\$ 2,027.00	\$ 2,534.00		
F3R3	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00		
F400	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00		
F401	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00		
F402	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00		
F404	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00		
F407	\$ 1,033.00	\$ 1,178.00	\$ 1,414.00	\$ 1,768.00		
F413	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00		
F416	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00		
F422	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00		
F437	\$ 190.00	\$ 217.00	\$ 260.00	\$ 325.00		
F438	\$ 190.00	\$ 217.00	\$ 260.00	\$ 325.00		
F44A	\$ 1,996.00	\$ 2,275.00	\$ 2,730.00	\$ 3,413.00		
F44B	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00		
F44C	\$ 609.00	\$ 694.00	\$ 833.00	\$ 1,041.00		
F44E	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00		
F46A	\$ 1,478.00	\$ 1,685.00	\$ 2,022.00	\$ 2,528.00		
F46E	\$ 608.00	\$ 693.00	\$ 832.00	\$ 1,040.00		
F46L	\$ 1,302.00	\$ 1,484.00	\$ 1,781.00	\$ 2,226.00		
F46P	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00		
F500	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00		
F501	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00		
F502	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00		



2014 Equipment Component SLA Renewal Fee

	alled over 96 mor							
SLA-eligible	Age Range1:	Age Range		Αg	je Range	Age Range 4:		
Component	UNDER 4	2: 1	UNDER 6	3: Under 8		UNDER 999		
F504	\$ 788.00	\$	898.00	\$	1,078.00	\$	1,348.00	
F50R	\$ 2,166.00	\$	2,469.00	\$	2,963.00	\$	3,704.00	
F513	\$ 705.00	\$	804.00	\$	965.00	\$	1,206.00	
F514	\$ 756.00	\$	862.00	\$	1,034.00	\$	1,293.00	
F516	\$ 788.00	\$	898.00	\$	1,078.00	\$	1,348.00	
F51R	\$ 636.00	\$	725.00	\$	870.00	\$	1,088.00	
F52R	\$ 661.00	\$	754.00	\$	905.00	\$	1,131.00	
F53R	\$ 705.00	\$	804.00	\$	965.00	\$	1,206.00	
F550	\$ 2,166.00	\$	2,469.00	\$	2,963.00	\$	3,704.00	
F551	\$ 636.00	\$	725.00	\$	870.00	\$	1,088.00	
F552	\$ 661.00	\$	754.00	\$	905.00	\$	1,131.00	
F553	\$ 705.00	\$	804.00	\$	965.00	\$	1,206.00	
F580	\$ 1,961.00	\$	2,236.00	\$	2,683.00	\$	3,354.00	
F581	\$ 575.00	\$	656.00	\$	787.00	\$	984.00	
F582	\$ 596.00	\$	679.00	\$	815.00	\$	1,019.00	
F583	\$ 639.00	\$	728.00	\$	874.00	\$	1,093.00	
F585	\$ 192.00	\$	219.00	\$	263.00	\$	329.00	
F587	\$ 698.00	\$	796.00	\$	955.00	\$	1,194.00	
F588	\$ 698.00	\$	796.00	\$	955.00	\$	1,194.00	
F58A	\$ 2,086.00	\$	2,378.00	\$	2,854.00	\$	3,568.00	
F58B	\$ 611.00	\$	697.00	\$	836.00	\$	1,045.00	
F58C	\$ 633.00	\$	722.00	\$	866.00	\$	1,083.00	
F58D	\$ 678.00	\$	773.00	\$	928.00	\$	1,160.00	
F58G	\$ 742.00	\$	846.00	\$	1,015.00	\$	1,269.00	
F58H	\$ 671.00	\$	765.00	\$	918.00	\$	1,148.00	
F590	\$ 2,166.00	\$	2,469.00	\$	2,963.00	\$	3,704.00	
F592	\$ 661.00	\$	754.00	\$	905.00	\$	1,131.00	
F597	\$ 771.00	\$	879.00	\$	1,055.00	\$	1,319.00	
F5D0	\$ 2,166.00	\$	2,469.00	\$	2,963.00	\$	3,704.00	
F5D1	\$ 636.00	\$	725.00	\$	870.00	\$	1,088.00	
F5D2	\$ 661.00	\$	754.00	\$	905.00	\$	1,131.00	
F5D3	\$ 705.00	\$	804.00	\$	965.00	\$	1,206.00	
F600	\$ 1,684.00	\$	1,920.00	\$	2,304.00	\$	2,880.00	
F601	\$ 1,850.00	\$	2,109.00	\$	2,531.00	\$	3,164.00	
F602	\$ 1,850.00	\$	2,109.00	\$	2,531.00	\$	3,164.00	
F605	\$ 1,610.00	\$	1,835.00	\$	2,202.00	\$	2,753.00	
F60A	\$ 1,684.00	\$	1,920.00	\$	2,304.00	\$	2,880.00	
F60B	\$ 1,673.00	\$	1,907.00	\$	2,288.00	\$	2,860.00	
F624	\$ 153.00	\$	174.00	\$	209.00	\$	261.00	
F680	\$ 218.00	\$	249.00	\$	299.00	\$	374.00	
F70I	\$ 399.00	\$	455.00	\$	546.00	\$	683.00	
F721	\$ 876.00	\$	999.00	\$	1.199.00	\$	1.499.00	
F72D	\$ 1,120.00	\$	1,277.00	\$	1,532.00	\$	1,915.00	
F72R	\$ 876.00	\$	999.00	\$	1,199.00	\$	1,499.00	
F732	\$ 2,769.00	\$	3,157.00	\$	3,788.00	\$	4,735.00	
F733	\$ 824.00	\$	939.00	\$	1,127.00	\$	1,409.00	
F734	\$ 2,559.00	\$	2,917.00	\$	3,500.00	\$	4,375.00	
F736	\$ 1,719.00	\$	1,960.00	\$	2,352.00	\$	2,940.00	
F737	\$ 1,014.00	\$	1,156.00	\$	1,387.00	\$	1,734.00	
F738	\$ 2,528.00	\$	2,882.00	\$	3,458.00	\$	4,323.00	
F739	\$ 3,076.00	\$	3,507.00	\$	4,208.00	\$	5,260.00	
F745	\$ 4,875.00	\$	5,558.00	\$	6,670.00	\$	8,338.00	
F746	\$ 5,021.00	\$	5,724.00	\$	6,869.00	\$	8,586.00	
	- 0,0200	Ψ.	-,	Ψ	-,000.00	Ψ	5,000.00	



2014 Equipment Component SLA Renewal Fee

		Range 4: installed over 96 months							
SLA-eligible	Age Range1:	_	e Range	_	je Range	_	Age Range 4:		
Component	UNDER 4		JNDER 6	3: I	Under 8		DER 999		
F754	\$ 3,029.00	\$	3,453.00	\$	4,144.00	\$	5,180.00		
F755	\$ 3,498.00	\$	3,988.00	\$	4,786.00	\$	5,983.00		
F761	\$ 3,029.00	\$	3,453.00	\$	4,144.00	\$	5,180.00		
F762	\$ 1,579.00	\$	1,800.00	\$	2,160.00	\$	2,700.00		
F763	\$ 2,465.00	\$	2,810.00	\$	3,372.00	\$	4,215.00		
F764	\$ 2,813.00	\$	3,207.00	\$	3,848.00	\$	4,810.00		
F766	\$ 2,754.00	\$	3,140.00	\$	3,768.00	\$	4,710.00		
F769	\$ 2,912.00	\$	3,320.00	\$	3,984.00	\$	4,980.00		
F7A0	\$ 3,376.00	\$	3,849.00	\$	4,619.00	\$	5,774.00		
F7AR	\$ 3,376.00	\$	3,849.00	\$	4,619.00	\$	5,774.00		
F7B0	\$ 4,208.00	\$	4,797.00	\$	5,756.00	\$	7,195.00		
F7BR	\$ 4,208.00	\$	4,797.00	\$	5,756.00	\$	7,195.00		
F7C0	\$ 8,228.00	\$	9,380.00	\$	11,256.00	\$	14,070.00		
F7FB	\$ 219.00	\$	250.00	\$	300.00	\$	375.00		
F7HD	\$ 219.00	\$	250.00	\$	300.00	\$	375.00		
F7MB	\$ 218.00	\$	249.00	\$	299.00	\$	374.00		
F7TB	\$ 366.00	\$	417.00	\$	500.00	\$	625.00		
F8M0	\$ 95.00	\$	108.00	\$	130.00	\$	163.00		
F8M2	\$ 173.00	\$	197.00	\$	236.00	\$	295.00		
F8MR	\$ 95.00	\$	108.00	\$	130.00	\$	163.00		
F9LL	\$ 451.00	\$	514.00	\$	617.00	\$	771.00		
F9LP	\$ 986.00	\$	1,124.00	\$	1,349.00	\$	1,686.00		
F9M0	\$ 184.00	\$	210.00	\$	252.00	\$	315.00		
F9MR	\$ 184.00	\$	210.00	\$	252.00	\$	315.00		
F9NK	\$ 986.00	\$	1,124.00	\$	1,349.00	\$	1,686.00		
FD10	\$ 73.00	\$	83.00	\$	100.00	\$	125.00		
FD1R	\$ 73.00	\$	83.00	\$	100.00	\$	125.00		
FD30	\$ 443.00	\$	505.00	\$	606.00	\$	758.00		
FD3D	\$ 443.00	\$	505.00	\$	606.00	\$	758.00		
FD3R	\$ 426.00	\$	486.00	\$	583.00	\$	729.00		
FD40	\$ 731.00	\$	833.00	\$	1.000.00	\$	1,250.00		
FD48	\$ 117.00	\$	133.00	\$	160.00	\$	200.00		
FD4D	\$ 731.00	\$	833.00	\$	1,000.00	\$	1.250.00		
FD4R	\$ 731.00	\$	833.00	\$	1,000.00	\$	1,250.00		
FD60	\$ 433.00	\$	494.00	\$	593.00	\$	741.00		
FD6R	\$ 416.00	\$	474.00	\$	569.00	\$	711.00		
FD70	\$ 731.00	\$	833.00	\$	1,000.00	\$	1,250.00		
FD78	\$ 117.00	\$	133.00	\$	160.00	\$	200.00		
FD7R	\$ 731.00	\$	833.00	\$	1,000.00	\$	1,250.00		
FD80	\$ 472.00	\$	538.00	\$	646.00	\$	808.00		
FD8R	\$ 112.00	\$	128.00	\$	154.00	\$	193.00		
FD90	\$ 637.00	\$	726.00	\$	871.00	\$	1,089.00		
FD9A	\$ 637.00	\$	726.00	\$	871.00	\$	1,089.00		
FD9R	\$ 113.00	\$	129.00	\$	155.00	\$	194.00		
FDA0	\$ 472.00	\$	538.00	\$	646.00	\$	808.00		
FR5L	\$ 1,639.00	\$	1,868.00	\$	2,242.00	\$	2,803.00		
FR83	\$ 1,666.00	\$	1,899.00	\$	2,279.00	\$	2,849.00		
FR86	\$ 1,602.00	\$	1,826.00	\$	2,191.00	\$	2,739.00		
G120	\$ 1,025.00	\$	1,169.00	\$	1,403.00	\$	1,754.00		
G140	\$ 850.00	\$	969.00	\$	1,163.00	\$	1,454.00		
G140	\$ 850.00	\$	969.00	\$	1,163.00	\$	1,454.00		
G150	\$ 850.00	\$	969.00	\$	1,163.00	\$	1,454.00		
G160	\$ 809.00	\$	922.00	\$	1,106.00	\$	1,383.00		
0 100	ψ ουθ.00	Φ	322.00	ф	1,100.00	Φ	1,303.00		



2014 Equipment Component SLA Renewal Fee

Range 4: installed over 96 months									
SLA-eligible	Age Range1:	Age Range	Age Range	Age Range 4:					
Component	UNDER 4	2: UNDER 6	3: Under 8	UNDER 999					
G165	\$ 809.00	\$ 922.00	\$ 1,106.00	\$ 1,383.00					
G170	\$ 1,025.00	\$ 1,169.00	\$ 1,403.00	\$ 1,754.00					
G215	\$ 549.00	\$ 626.00	\$ 751.00	\$ 939.00					
G2CD	\$ 549.00	\$ 626.00	\$ 751.00	\$ 939.00					
G310	\$ 1,531.00	\$ 1,745.00	\$ 2,094.00	\$ 2,618.00					
G315	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00					
G316	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00					
G320	\$ 1,943.00	\$ 2,215.00	\$ 2,658.00	\$ 3,323.00					
G350	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00					
G533	\$ 614.00	\$ 700.00	\$ 840.00	\$ 1,050.00					
G790	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00					
G795	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00					
G798	\$ 87.00	\$ 99.00	\$ 119.00	\$ 149.00					
G799	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00					
G79D	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00					
G79R	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00					
H200	\$ 408.00	\$ 465.00	\$ 558.00	\$ 698.00					
H201	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00					
H21R	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00					
H221	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00					
H5A0	\$ 11,694.00	\$ 13,331.00	\$ 15,997.00	\$ 19,996.00					
H5A2	\$ 15,088.00	\$ 17,200.00	\$ 20,640.00	\$ 25,800.00					
H5A3	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00					
H5AL	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00					
H5AR	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00					
H5B0	\$ 1,301.00	\$ 1,483.00	\$ 1,780.00	\$ 2,225.00					
H5B2	\$ 1,677.00	\$ 1,912.00	\$ 2,294.00	\$ 2,868.00					
H5B3	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00					
H5BL	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00					
H5BR	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00					
H5NP	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00					
IFDT	\$ 401.00	\$ 457.00	\$ 548.00	\$ 685.00					
J050	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00					
J055	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00					
J05R	\$ 244.00	\$ 278.00	\$ 334.00	\$ 418.00					
J05S	\$ 282.00	\$ 321.00	\$ 385.00	\$ 481.00					
J060	\$ 648.00	\$ 739.00	\$ 887.00	\$ 1,109.00					
J064	\$ 288.00	\$ 328.00	\$ 394.00	\$ 493.00					
J067	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00					
J06R	\$ 381.00	\$ 434.00	\$ 521.00	\$ 651.00					
J06S	\$ 307.00	\$ 350.00	\$ 420.00	\$ 525.00					
J070	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00					
J075	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00					
J07T	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00					
J083	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00					
J086	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00					
J08R	\$ 180.00	\$ 205.00	\$ 246.00	\$ 308.00					
J180	\$ 1,401.00	\$ 1,597.00	\$ 1,916.00	\$ 2,395.00					
J287	\$ 1,015.00	\$ 1,157.00	\$ 1,388.00	\$ 1,735.00					
J460	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00					
J470	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00					
J487	\$ 906.00	\$ 1,033.00	\$ 1,240.00	\$ 1,550.00					
J530	\$ 161.00	\$ 184.00	\$ 221.00	\$ 276.00					



2014 Equipment Component SLA Renewal Fee

Range 4: installed over 96 mor					Ana Danna		Age Denge 4:	
SLA-eligible	Age Range1:		Range	Age Range		Age Range 4:		
Component	UNDER 4		NDER 6		Jnder 8		DER 999	
J532	\$ 157.00	\$	179.00	\$	215.00	\$	269.00	
J533	\$ 167.00	\$	190.00	\$	228.00	\$	285.00	
J534	\$ 167.00	\$	190.00	\$	228.00	\$	285.00	
J546	\$ 285.00	\$	325.00	\$	390.00	\$	488.00	
J553	\$ 392.00	\$	447.00	\$	536.00	\$	670.00	
J554	\$ 300.00	\$	342.00	\$	410.00	\$	513.00	
J556	\$ 876.00	\$	999.00	\$	1,199.00	\$	1,499.00	
J560	\$ 358.00	\$	408.00	\$	490.00	\$	613.00	
J56R	\$ 366.00	\$	417.00	\$	500.00	\$	625.00	
J570	\$ 596.00	\$	679.00	\$	815.00	\$	1,019.00	
J57R	\$ 596.00	\$	679.00	\$	815.00	\$	1,019.00	
J580	\$ 464.00	\$	529.00	\$	635.00	\$	794.00	
J582	\$ 464.00	\$	529.00	\$	635.00	\$	794.00	
J592	\$ 456.00	\$	520.00	\$	624.00	\$	780.00	
J594	\$ 440.00	\$	502.00	\$	602.00	\$	753.00	
J595	\$ 456.00	\$	520.00	\$	624.00	\$	780.00	
J597	\$ 456.00	\$	520.00	\$	624.00	\$	780.00	
J610	\$ 185.00	\$	211.00	\$	253.00	\$	316.00	
J611	\$ 185.00	\$	211.00	\$	253.00	\$	316.00	
J61P	\$ 176.00	\$	201.00	\$	241.00	\$	301.00	
J620	\$ 75.00	\$	86.00	\$	103.00	\$	129.00	
J621	\$ 74.00	\$	84.00	\$	101.00	\$	126.00	
J624	\$ 158.00	\$	180.00	\$	216.00	\$	270.00	
J62R	\$ 158.00	\$	180.00	\$	216.00	\$	270.00	
J630	\$ 252.00	\$	287.00	\$	344.00	\$	430.00	
J632	\$ 175.00	\$	200.00	\$	240.00	\$	300.00	
J63F	\$ 231.00	\$	263.00	\$	316.00	\$	395.00	
J63S	\$ 252.00	\$	287.00	\$	344.00	\$	430.00	
J640	\$ 342.00	\$	390.00	\$	468.00	\$	585.00	
J644	\$ 200.00	\$	228.00	\$	274.00	\$	343.00	
J645	\$ 200.00	\$	228.00	\$	274.00	\$	343.00	
J64R	\$ 342.00	\$	390.00	\$	468.00	\$	585.00	
J64S	\$ 200.00	\$	228.00	\$	274.00	\$	343.00	
J64Z	\$ 200.00	\$	228.00	\$	274.00	\$	343.00	
J650	\$ 622.00	\$	709.00	\$	851.00	\$	1,064.00	
J65R	\$ 622.00	\$	709.00	\$	851.00	\$	1,064.00	
J660	\$ 608.00	\$	693.00	\$	832.00	\$	1,040.00	
J670	\$ 243.00	\$	277.00	\$	332.00	\$	415.00	
J676	\$ 219.00	\$	250.00	\$	300.00	\$	375.00	
J677	\$ 224.00	\$	255.00	\$	306.00	\$	383.00	
J678	\$ 212.00	\$	242.00	\$	290.00	\$	363.00	
J67K	\$ 219.00	\$	250.00	\$	300.00	\$	375.00	
J67S	\$ 278.00	\$	317.00	\$	380.00	\$	475.00	
J680	\$ 571.00	\$	651.00	\$	781.00	\$	976.00	
J683	\$ 165.00	\$	188.00	\$	226.00	\$	283.00	
J685	\$ 200.00	\$	228.00	\$	274.00	\$	343.00	
J687	\$ 868.00	\$	990.00	\$	1,188.00	\$	1,485.00	
J68U	\$ 165.00	\$	188.00	\$	226.00	\$	283.00	
J68Z	\$ 434.00	\$	495.00	\$	594.00	\$	743.00	
J690	\$ 504.00	\$	575.00	\$	690.00	\$	863.00	
J692	\$ 421.00	\$	480.00	\$	576.00	\$	720.00	
J693	\$ 373.00	\$	425.00	\$	510.00	\$	638.00	
J696	\$ 373.00	\$	425.00	\$	510.00	\$	638.00	
0000	ψ 3/3.00	Ψ	+∠∪.00	Ψ	310.00	ę	030.00	



2014 Equipment Component SLA Renewal Fee

Annual

Range 4: insta	alled o	over 96 mor	ths						
SLA-eligible	Age	Range1:	Ag	e Range	Αg	je Range	Age Range 4:		
Component	UND	ER 4	2: l	JNDER 6	3: Under 8		UNDER 999		
J69D	\$	416.00	\$	474.00	\$	569.00	\$	711.00	
J69S	\$	217.00	\$	247.00	\$	296.00	\$	370.00	
J69Z	\$	373.00	\$	425.00	\$	510.00	\$	638.00	
J70U	\$	836.00	\$	953.00	\$	1,144.00	\$	1,430.00	
J710	\$	423.00	\$	482.00	\$	578.00	\$	723.00	
J762	\$	402.00	\$	458.00	\$	550.00	\$	688.00	
J763	\$	402.00	\$	458.00	\$	550.00	\$	688.00	
J765	\$	306.00	\$	349.00	\$	419.00	\$	524.00	
J774	\$	328.00	\$	374.00	\$	449.00	\$	561.00	
J775	\$	328.00	\$	374.00	\$	449.00	\$	561.00	
J776	\$	300.00	\$	342.00	\$	410.00	\$	513.00	
J779	\$	398.00	\$	454.00	\$	545.00	\$	681.00	
J780	\$	328.00	\$	374.00	\$	449.00	\$	561.00	
J781	\$	329.00	\$	375.00	\$	450.00	\$	563.00	
J782	\$	294.00	\$	335.00	\$	402.00	\$	503.00	
J783	\$	391.00	\$	446.00	\$	535.00	\$	669.00	
J784	\$	329.00	\$	375.00	\$	450.00	\$	563.00	
J785	\$	391.00	\$	446.00	\$	535.00	\$	669.00	
J787	\$	889.00	\$	1,013.00	\$	1,216.00	\$	1,520.00	
J788	\$	952.00	\$	1,085.00	\$	1,302.00	\$	1,628.00	
J789	\$	952.00	\$	1,085.00	\$	1,302.00	\$	1,628.00	
J790	\$	952.00	\$	1,085.00	\$	1,302.00	\$	1,628.00	
J791	\$	952.00	\$	1,085.00	\$	1,302.00	\$	1,628.00	
J7CG	\$	377.00	\$	430.00	\$	516.00	\$	645.00	
J7D0	\$	283.00	\$	323.00	\$	388.00	\$	485.00	
J7RS	\$	300.00	\$	342.00	\$	410.00	\$	513.00	
J7RW	\$	377.00	\$	430.00	\$	516.00	\$	645.00	
J7RX	\$	316.00	\$	360.00	\$	432.00	\$	540.00	
J7V0	\$	321.00	\$	366.00	\$	439.00	\$	549.00	
J8RR	\$	391.00	\$	446.00	\$	535.00	\$	669.00	
J90M	\$	413.00	\$	471.00	\$	565.00	\$	706.00	
JB50	\$	283.00	\$	323.00	\$	388.00	\$	485.00	
JB55	\$	219.00	\$	250.00	\$	300.00	\$	375.00	
JB64	\$	305.00	\$	348.00	\$	418.00	\$	523.00	
JB67	\$	311.00	\$	355.00	\$	426.00	\$	533.00	
JB6R	\$	294.00	\$	335.00	\$	402.00	\$	503.00	
JB75	\$	216.00	\$	246.00	\$	295.00	\$	369.00	
JB76	\$	222.00	\$	253.00	\$	304.00	\$	380.00	
JB77	\$	216.00	\$	246.00	\$	295.00	\$	369.00	
JB7R	\$	216.00	\$	246.00	\$	295.00	\$	369.00	
JB7W	\$	216.00	\$	246.00	\$	295.00	\$	369.00	
JB7X	\$	216.00	\$	246.00	\$	295.00	\$	369.00	
JB7Z	\$	210.00	\$	239.00	\$	287.00	\$	359.00	
JN50	\$	249.00	\$	284.00	\$	341.00	\$	426.00	
JN55	\$	249.00	\$	284.00	\$	341.00	\$	426.00	
JN60	\$	291.00	\$	332.00	\$	398.00	\$	498.00	
JN64	\$	305.00	\$	348.00	\$	418.00	\$	523.00	
JN67	\$	311.00	\$	355.00	\$	426.00	\$	533.00	
JN6R	\$	305.00	\$	348.00	\$	418.00	\$	523.00	
JN70	\$	383.00	\$	437.00	\$	524.00	\$	655.00	
JN75	\$	217.00	\$	247.00	\$	296.00	\$	370.00	
			\$	246.00	\$	295.00	\$	369.00	
JN7R	\$	216.00	Φ	240.00	Φ	295.00	Φ	303.00	

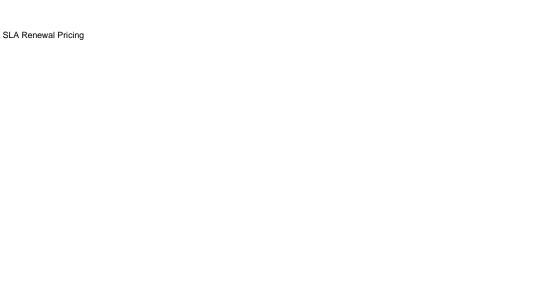


2014 Equipment Component SLA Renewal Fee

Range 1: installed up to 48 months Range 2: installed 49-72 months Range 3: installed 73-96 months

Pange	۸٠	installed	over	96	mon
Rande	4:	installed	over	90	mon

SLA-eligible	Age Range1:		Age Range		Age Range		Age Range 4:	
Component		DER 4		JNDER 6		Jnder 8		IDER 999
JP67	\$	311.00	\$	355.00	\$	426.00	\$	533.00
JP75	\$	216.00	\$	246.00	\$	295.00	\$	369.00
JX11	\$	112.00	\$	128.00	\$	154.00	\$	193.00
JX1R	\$	112.00	\$	128.00	\$	154.00	\$	193.00
JX20	\$	1,082.00	\$	1,233.00	\$	1,480.00	\$	1,850.00
JX21	\$	1,082.00	\$	1,233.00	\$	1,480.00	\$	1,850.00
K400	\$	118.00	\$	135.00	\$	162.00	\$	203.00
LSK1	\$	651.00	\$	742.00	\$	890.00	\$	1,113.00
LSK3	\$	185.00	\$	211.00	\$	253.00	\$	316.00
MP04	\$	25.00	\$	29.00	\$	35.00	\$	44.00
MP06	\$	79.00	\$	90.00	\$	108.00	\$	135.00
MP08	\$	76.00	\$	87.00	\$	104.00	\$	130.00
MP0R	\$	25.00	\$	29.00	\$	35.00	\$	44.00
MP1A	\$	57.00	\$	65.00	\$	78.00	\$	98.00
MP1C	\$	77.00	\$	88.00	\$	106.00	\$	133.00
MP1R	\$	79.00	\$	90.00	\$	108.00	\$	135.00
MP1W	\$	85.00	\$	97.00	\$	116.00	\$	145.00
MP30	\$	184.00	\$	210.00	\$	252.00	\$	315.00
MP3R	\$	184.00	\$	210.00	\$	252.00	\$	315.00
MP3W	\$	184.00	\$	210.00	\$	252.00	\$	315.00
MP49	\$	239.00	\$	272.00	\$	326.00	\$	408.00
MP4D	\$	77.00	\$	88.00	\$	106.00	\$	133.00
MP4R	\$	239.00	\$	272.00	\$	326.00	\$	408.00
MP4W	\$	239.00	\$	272.00	\$	326.00	\$	408.00
MP8R	\$	76.00	\$	87.00	\$	104.00	\$	130.00
MP9G	\$	79.00	\$	90.00	\$	108.00	\$	135.00
MP9R	\$	79.00	\$	90.00	\$	108.00	\$	135.00
MPC1	\$	57.00	\$	65.00	\$	78.00	\$	98.00
MPC4	\$	25.00	\$	29.00	\$	35.00	\$	44.00
MPR1	\$	426.00	\$	486.00	\$	583.00	\$	729.00
MPR2	\$	531.00	\$	605.00	\$	726.00	\$	908.00
MPR4	\$	531.00	\$	605.00	\$	726.00	\$	908.00
MPRR	\$	426.00	\$	486.00	\$	583.00	\$	729.00
MPRS	\$	531.00	\$	605.00	\$	726.00	\$	908.00
MPRT	\$	531.00	\$	605.00	\$	726.00	\$	908.00
MS1R	\$	344.00	\$	392.00	\$	470.00	\$	588.00
MS2R	\$	738.00	\$	841.00	_	1,009.00	\$	1,261.00
MS30	\$	184.00	\$	210.00	\$	252.00		315.00
MS3R	\$	2,081.00	\$	2,372.00	\$	2,846.00	\$	3,558.00
MSF1	\$	344.00	\$	392.00	\$	470.00	\$	588.00
MSF2	\$	738.00	\$	841.00	\$	1,009.00	\$	1,261.00
MSF3	\$	2,081.00	\$	2,372.00	\$	2,846.00	\$	3,558.00
MSPR	\$	317.00	\$	361.00	\$	433.00	\$	541.00
MSPS	\$	320.00		365.00		438.00	\$	548.00
			\$		\$			
N300 N30R	\$	93.00	\$	106.00	\$	127.00	\$	159.00
N30R N400	\$	93.00 103.00	\$	106.00 117.00	\$	127.00 140.00	\$	159.00 175.00
N400 N40R	\$		\$	117.00			\$	
N500		103.00			\$	140.00	_	175.00
N500 N50R	\$	132.00	\$	150.00	\$	180.00	\$	225.00
		132.00	\$	150.00	\$	180.00 247.00	\$	225.00
N600 N601	\$	181.00	\$	206.00	\$	247.00	\$	309.00
		181.00	\$	206.00	\$		\$	309.00
N60R	\$	181.00	\$	206.00	\$	247.00	\$	309.00



2014 Equipment Component SLA Renewal Fee

Range 1: installed up to 48 months Range 2: installed 49-72 months

Range 4: insta								
SLA-eligible	_	Range1:		e Range	_	je Range	Age Range 4:	
Component	UND	ER 4	2: l	JNDER 6	3: I	Under 8	UNDER 999	
N610	\$	181.00	\$	206.00	\$	247.00	\$	309.00
N61R	\$	181.00	\$	206.00	\$	247.00	\$	309.00
N700	\$	185.00	\$	211.00	\$	253.00	\$	316.00
N701	\$	185.00	\$	211.00	\$	253.00	\$	316.00
N70R	\$	185.00	\$	211.00	\$	253.00	\$	316.00
N710	\$	185.00	\$	211.00	\$	253.00	\$	316.00
N71R	\$	185.00	\$	211.00	\$	253.00	\$	316.00
N900	\$	280.00	\$	319.00	\$	383.00	\$	479.00
N901	\$	280.00	\$	319.00	\$	383.00	\$	479.00
N90R	\$	280.00	\$	319.00	\$	383.00	\$	479.00
N910	\$	280.00	\$	319.00	\$	383.00	\$	479.00
N91R	\$	280.00	\$	319.00	\$	383.00	\$	479.00
N91S	\$	280.00	\$	319.00	\$	383.00	\$	479.00
N9RA	\$	271.00	\$	309.00	\$	371.00	\$	464.00
NX01	\$	2,382.00	\$	2,715.00	\$	3,258.00	\$	4,073.00
NX1A	\$	2,382.00	\$	2,715.00	\$	3,258.00	\$	4,073.00
PRG1	\$	77.00	\$	88.00	\$	106.00	\$	133.00
S126	\$	1,451.00	\$	1,654.00	\$	1,985.00	\$	2,481.00
SH26	\$	47.00	\$	54.00	\$	65.00	\$	81.00
SH39	\$	66.00	\$	75.00	\$	90.00	\$	113.00
SH56	\$	213.00	\$	243.00	\$	292.00	\$	365.00
SH59	\$	168.00	\$	192.00	\$	230.00	\$	288.00
SH66	\$	330.00	\$	376.00	\$	451.00	\$	564.00
SH75	\$	546.00	\$	622.00	\$	746.00	\$	933.00
SH76	\$	899.00	\$	1,025.00	\$	1,230.00	\$	1,538.00
SHG6	\$	393.00	\$	448.00	\$	538.00	\$	673.00
SHG7	\$	711.00	\$	811.00	\$	973.00	\$	1,216.00
SLWW	\$	417.00	\$	475.00	\$	570.00	\$	713.00
T360	\$	647.00	\$	738.00	\$	886.00	\$	1,108.00
T361	\$	596.00	\$	679.00	\$	815.00	\$	1,019.00
T370	\$	647.00	\$	738.00	\$	886.00	\$	1,108.00
T371	\$	596.00	\$	679.00	\$	815.00	\$	1,019.00
T372	\$	431.00	\$	491.00	\$	589.00	\$	736.00
T373	\$	431.00	\$	491.00	\$	589.00	\$	736.00
T374	\$	497.00	\$	567.00	\$	680.00	\$	850.00
T375	\$	443.00	\$	505.00	\$	606.00	\$	758.00
T741	\$	440.00	\$	502.00	\$	602.00	\$	753.00
T742	\$	440.00	\$	502.00	\$	602.00	\$	753.00
T743	\$	440.00	\$	502.00	\$	602.00	\$	753.00
T744	\$	427.00	\$	487.00	\$	584.00	\$	730.00
T745	\$	440.00	\$	502.00	\$	602.00	\$	753.00
T762	\$	440.00	\$	502.00	\$	602.00	\$	753.00
T770	\$	456.00	\$	520.00	\$	624.00	\$	780.00
T800	\$	417.00	\$	475.00	\$	570.00	\$	713.00
T820	\$	417.00	\$	475.00	\$	570.00	\$	713.00
T821	\$	417.00	\$	475.00	\$	570.00	\$	713.00
T822	\$	417.00	\$	475.00	\$	570.00	\$	713.00
T823	\$	417.00	\$	475.00	\$	570.00	\$	713.00
T824	\$	468.00	\$	534.00	\$	641.00	\$	801.00
T826	\$	417.00	\$	475.00	\$	570.00	\$	713.00
T827	\$	417.00	\$	475.00	\$	570.00	\$	713.00
T828	\$	417.00	\$	475.00	\$	570.00	\$	713.00
T829	\$	417.00	\$	475.00	\$	570.00	\$	713.00
	_			_		_		



2014 Equipment Component SLA Renewal Fee

Range 1: installed up to 48 months Range 2: installed 49-72 months

SLA-eligible	Range1:	Age Range		Age Range		Age Range 4:	
Component	ER 4	JNDER 6		Jnder 8		DER 999	
T830	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T831	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T832	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T833	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T840	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T841	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T842	\$ 468.00	\$ 534.00	\$	641.00	\$	801.00	
T843	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T844	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T845	\$ 468.00	\$ 534.00	\$	641.00	\$	801.00	
T846	\$ 468.00	\$ 534.00	\$	641.00	\$	801.00	
T847	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T848	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T849	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T850	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T851	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T852	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T853	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T854	\$ 417.00	\$ 475.00	\$	570.00	\$	713.00	
T865	\$ 468.00	\$ 534.00	\$	641.00	\$	801.00	
T875	\$ 468.00	\$ 534.00	\$	641.00	\$	801.00	
T890	\$ 468.00	\$ 534.00	\$	641.00	\$	801.00	
T920	\$ 468.00	\$ 534.00	\$	641.00	\$	801.00	
T921	\$ 468.00	\$ 534.00	\$	641.00	\$	801.00	
T922	\$ 468.00	\$ 534.00	\$	641.00	\$	801.00	
T923	\$ 468.00	\$ 534.00	\$	641.00	\$	801.00	
TB30	\$ 645.00	\$ 735.00	\$	882.00	\$	1,103.00	
TB3R	\$ 645.00	\$ 735.00	\$	882.00	\$	1,103.00	
U560	\$ 1,162.00	\$ 1,325.00	\$	1,590.00	\$	1,988.00	
U56R	\$ 1,162.00	\$ 1,325.00	\$	1,590.00	\$	1,988.00	
U570	\$ 1,162.00	\$ 1,325.00	\$	1,590.00	\$	1,988.00	
U57R	\$ 1,162.00	\$ 1,325.00	\$	1,590.00	\$	1,988.00	
U580	\$ 1,162.00	\$ 1,325.00	\$	1,590.00	\$	1,988.00	
U58R	\$ 1,162.00	\$ 1,325.00	\$	1,590.00	\$	1,988.00	
U701	\$ 2,378.00	\$ 2,711.00	\$	3,253.00	\$	4,066.00	
U702	\$ 1,961.00	\$ 2,236.00	\$	2,683.00	\$	3,354.00	
U703	\$ 2,186.00	\$ 2,492.00	\$	2,990.00	\$	3,738.00	
U704	\$ 1,961.00	\$ 2,236.00	\$	2,683.00	\$	3,354.00	
U731	\$ 2,378.00	\$ 2,711.00	\$	3,253.00	\$	4,066.00	
U732	\$ 1,961.00	\$ 2,236.00	\$	2,683.00	\$	3,354.00	
U733	\$ 2,186.00	\$ 2,492.00	\$	2,990.00	\$	3,738.00	
U734	\$ 1,588.00	\$ 1,810.00	\$	2,172.00	\$	2,715.00	
U7M1	\$ 2,378.00	\$ 2,711.00	\$	3,253.00	\$	4,066.00	
U7M2	\$ 1,961.00	\$ 2,236.00	\$	2,683.00	\$	3,354.00	
U7M3	\$ 2,118.00	\$ 2,415.00	\$	2,898.00	\$	3,623.00	
U7PR	\$ 489.00	\$ 557.00	\$	668.00	\$	835.00	
U7PS	\$ 427.00	\$ 487.00	\$	584.00	\$	730.00	
UB10	\$ 2,433.00	\$ 2,774.00	\$	3,329.00	\$	4,161.00	
UB1W	\$ 2,983.00	\$ 3,401.00	\$	4,081.00	\$	5,101.00	
UB3W	\$ 2,983.00	\$ 3,401.00	\$	4,081.00	\$	5,101.00	
UBF1	\$ 2,878.00	\$ 3,281.00	\$	3,937.00	\$	4,921.00	
UBG0	\$ 2,347.00	\$ 2,676.00	\$	3,211.00	\$	4,014.00	
UBG1	\$ 3,081.00	\$ 3,512.00	\$	4,214.00	\$	5,268.00	

SLA Renewal Pricing		

2014 Equipment Component SLA Renewal Fee

SLA-eligible	Age Range1:		Age Range		Age Range		Age Range 4:	
Component	UND	-	2: UNDER 6		_	Jnder 8	UNDER 999	
UBH0	\$	2,347.00	\$	2,676.00	\$	3,211.00	\$	4,014.00
	\$	3,081.00		3,512.00				
UBH1			\$		\$	4,214.00	\$	5,268.00
UBR1	\$	3,191.00	\$	3,638.00	\$	4,366.00	\$	5,458.00
UF10	\$	1,669.00	\$	1,903.00	\$	2,284.00	\$	2,855.00
UF30	\$	1,725.00	\$	1,967.00	\$	2,360.00	\$	2,950.00
UF40	\$	1,725.00	\$	1,967.00	\$	2,360.00	\$	2,950.00
UF50	\$	1,725.00	\$	1,967.00	\$	2,360.00	\$	2,950.00
UF60	\$	4,803.00	\$	5,475.00	\$	6,570.00	\$	8,213.00
UF61	\$	4,067.00	\$	4,636.00	\$	5,563.00	\$	6,954.00
UF70	\$	4,067.00	\$	4,636.00	\$	5,563.00	\$	6,954.00
UF71	\$	4,067.00	\$	4,636.00	\$	5,563.00	\$	6,954.00
UFR1	\$	2,080.00	\$	2,371.00	\$	2,845.00	\$	3,556.00
UFR3	\$	4,803.00	\$	5,475.00	\$	6,570.00	\$	8,213.00
USP0	\$	489.00	\$	557.00	\$	668.00	\$	835.00
USPR	\$	489.00	\$	557.00	\$	668.00	\$	835.00
USPS	\$	427.00	\$	487.00	\$	584.00	\$	730.00
UXW2	\$	282.00	\$	321.00	\$	385.00	\$	481.00
V300	\$	417.00	\$	475.00	\$	570.00	\$	713.00
V301	\$	417.00	\$	475.00	\$	570.00	\$	713.00
V302	\$	468.00	\$	534.00	\$	641.00	\$	801.00
V304	\$	468.00	\$	534.00	\$	641.00	\$	801.00
V305	\$	417.00	\$	475.00	\$	570.00	\$	713.00
V306	\$	417.00	\$	475.00	\$	570.00	\$	713.00
V307	\$	417.00	\$	475.00	\$	570.00	\$	713.00
V307 V308	\$	417.00	\$	475.00	\$	570.00	\$	713.00
V309	\$	417.00	\$	475.00	\$	570.00	\$	713.00
V510	\$	266.00	\$	303.00	\$	364.00	\$	455.00
V530	\$	254.00	\$	290.00	\$	348.00	\$	435.00
V530 V532	\$	506.00	\$	577.00	\$	692.00	\$	865.00
V535	\$	506.00	\$	577.00	\$	692.00	\$	865.00
V550	\$	506.00	\$	577.00	\$	692.00	\$	865.00
V555		506.00	\$	577.00	\$	692.00	\$	865.00
V598	\$	533.00	\$	608.00	\$	730.00	\$	913.00
V599	\$	533.00	\$	608.00	\$	730.00	\$	913.00
V789	\$	883.00	\$	1,007.00	\$	1,208.00	\$	1,510.00
V790	\$	855.00	\$	975.00	\$	1,170.00	\$	1,463.00
V797	\$	385.00	\$	439.00	\$	527.00	\$	659.00
V7SG	\$	1,212.00	\$	1,382.00	\$	1,658.00	\$	2,073.00
V7SX	\$	1,014.00	\$	1,156.00	\$	1,387.00	\$	1,734.00
V808	\$	848.00	\$	967.00	\$	1,160.00	\$	1,450.00
V815	\$	394.00	\$	449.00	\$	539.00	\$	674.00
V819	\$	941.00	\$	1,073.00	\$	1,288.00	\$	1,610.00
V820	\$	839.00	\$	956.00	\$	1,147.00	\$	1,434.00
V920	\$	647.00	\$	738.00	\$	886.00	\$	1,108.00
V921	\$	647.00	\$	738.00	\$	886.00	\$	1,108.00
V923	\$	431.00	\$	491.00	\$	589.00	\$	736.00
V924	\$	774.00	\$	882.00	\$	1,058.00	\$	1,323.00
V925	\$	792.00	\$	903.00	\$	1,084.00	\$	1,355.00
V928	\$	596.00	\$	679.00	\$	815.00	\$	1,019.00
V929	\$	596.00	\$	679.00	\$	815.00	\$	1,019.00
V930	\$	478.00	\$	545.00	\$	654.00	\$	818.00
V931	\$	431.00	\$	491.00	\$	589.00	\$	736.00
V932	\$	497.00	\$	567.00	\$	680.00	\$	850.00
	ΙΨ	-107.00	Ψ	007.00	Ψ	000.00	Ψ	550.00



2014 Equipment Component SLA Renewal Fee

Range 1: installed up to 48 months Range 2: installed 49-72 months Range 3: installed 73-96 months

Range 4: installed over 96 months

VR10 \$ 459.00 \$ 523.00 \$ 628.00 \$ VR12 \$ 417.00 \$ 475.00 \$ 570.00 \$ VR13 \$ 488.00 \$ 556.00 \$ 667.00 \$ VR16 \$ 488.00 \$ 534.00 \$ 641.00 \$ VR20 \$ 431.00 \$ 491.00 \$ 589.00 \$	999 713.00 801.00 801.00 785.00 713.00 834.00 801.00
VC16 \$ 417.00 \$ 475.00 \$ 570.00 \$ VC30 \$ 468.00 \$ 534.00 \$ 641.00 \$ VC33 \$ 468.00 \$ 534.00 \$ 641.00 \$ VR10 \$ 459.00 \$ 523.00 \$ 628.00 \$ VR12 \$ 417.00 \$ 475.00 \$ 570.00 \$ VR13 \$ 488.00 \$ 556.00 \$ 667.00 \$ VR16 \$ 468.00 \$ 534.00 \$ 641.00 \$ VR20 \$ 431.00 \$ 491.00 \$ 589.00 \$	713.00 801.00 801.00 785.00 713.00 834.00 801.00
VC30 \$ 468.00 \$ 534.00 \$ 641.00 \$ VC33 \$ 468.00 \$ 534.00 \$ 641.00 \$ VR10 \$ 459.00 \$ 523.00 \$ 628.00 \$ VR12 \$ 417.00 \$ 475.00 \$ 570.00 \$ VR13 \$ 488.00 \$ 556.00 \$ 667.00 \$ VR16 \$ 468.00 \$ 534.00 \$ 641.00 \$ VR20 \$ 431.00 \$ 491.00 \$ 589.00 \$	801.00 801.00 785.00 713.00 834.00 801.00
VC33 \$ 468.00 \$ 534.00 \$ 641.00 \$ VR10 \$ 459.00 \$ 523.00 \$ 628.00 \$ VR12 \$ 417.00 \$ 475.00 \$ 570.00 \$ VR13 \$ 488.00 \$ 556.00 \$ 667.00 \$ VR16 \$ 468.00 \$ 534.00 \$ 641.00 \$ VR20 \$ 431.00 \$ 491.00 \$ 589.00 \$	801.00 785.00 713.00 834.00 801.00
VR10 \$ 459.00 \$ 523.00 \$ 628.00 \$ VR12 \$ 417.00 \$ 475.00 \$ 570.00 \$ VR13 \$ 488.00 \$ 556.00 \$ 667.00 \$ VR16 \$ 488.00 \$ 534.00 \$ 641.00 \$ VR20 \$ 431.00 \$ 491.00 \$ 589.00 \$	785.00 713.00 834.00 801.00
VR12 \$ 417.00 \$ 475.00 \$ 570.00 \$ VR13 \$ 488.00 \$ 556.00 \$ 667.00 \$ VR16 \$ 468.00 \$ 534.00 \$ 641.00 \$ VR20 \$ 431.00 \$ 491.00 \$ 589.00 \$	713.00 834.00 801.00
VR13 \$ 488.00 \$ 556.00 \$ 667.00 \$ VR16 \$ 468.00 \$ 534.00 \$ 641.00 \$ VR20 \$ 431.00 \$ 491.00 \$ 589.00 \$	834.00 801.00
VR16	801.00
VR20 \$ 431.00 \$ 491.00 \$ 589.00 \$	
	736.00
VR75	713.00
W010 \$ 119.00 \$ 136.00 \$ 163.00 \$	204.00
	204.00
	293.00
	011.00
	011.00
	165.00
W36F \$ 296.00 \$ 337.00 \$ 404.00 \$	505.00
	158.00
W411 \$ 226.00 \$ 258.00 \$ 310.00 \$	388.00
W412 \$ 226.00 \$ 258.00 \$ 310.00 \$	388.00
	388.00
	439.00
	005.00
	760.00
	760.00
	760.00
	760.00
	900.00
	900.00
	871.00
	900.00
	868.00
W545 \$ 510.00 \$ 581.00 \$ 697.00 \$	871.00
W546 \$ 519.00 \$ 592.00 \$ 710.00 \$	888.00
W590 \$ 522.00 \$ 595.00 \$ 714.00 \$	893.00
W592 \$ 113.00 \$ 129.00 \$ 155.00 \$	194.00
	528.00
W600 \$ 1,061.00 \$ 1,210.00 \$ 1,452.00 \$ 1,	815.00
	630.00
W650 \$ 520.00 \$ 593.00 \$ 712.00 \$	890.00
W655 \$ 502.00 \$ 572.00 \$ 686.00 \$	858.00
W65D \$ 520.00 \$ 593.00 \$ 712.00 \$	890.00
W65R \$ 502.00 \$ 572.00 \$ 686.00 \$	858.00
W660 \$ 1,444.00 \$ 1,646.00 \$ 1,975.00 \$ 2,	469.00
W66R \$ 1,415.00 \$ 1,613.00 \$ 1,936.00 \$ 2,	420.00
W670 \$ 1,071.00 \$ 1,221.00 \$ 1,465.00 \$ 1,	831.00
W680 \$ 1,560.00 \$ 1,778.00 \$ 2,134.00 \$ 2,	668.00
	668.00
	160.00
	968.00
W71R \$ 1,263.00 \$ 1,440.00 \$ 1,728.00 \$ 2	160.00
	343.00
W760 \$ 200.00 \$ 228.00 \$ 274.00 \$	343.00
W76R \$ 200.00 \$ 228.00 \$ 274.00 \$	343.00

SLA Renewal Pricing		

2014 Equipment Component SLA Renewal Fee

Range 4: installed over 96 months						- D 1	
SLA-eligible	Age Range1:	Age Range		_	e Range	Age Range 4:	
Component	UNDER 4	_	NDER 6	_	Jnder 8	_	DER 999
W770	\$ 1,560.00	\$	1,778.00	\$	2,134.00	\$	2,668.00
W77R	\$ 1,560.00	\$	1,778.00	\$	2,134.00	\$	2,668.00
W790	\$ 1,883.00	\$	2,147.00	\$	2,576.00	\$	3,220.00
W79R	\$ 1,883.00	\$	2,147.00	\$	2,576.00	\$	3,220.00
W800	\$ 2,715.00	\$	3,095.00	\$	3,714.00	\$	4,643.00
W803	\$ 1,851.00	\$	2,110.00	\$	2,532.00	\$	3,165.00
W804	\$ 874.00	\$	996.00	\$	1,195.00	\$	1,494.00
W823	\$ 1,046.00	\$	1,192.00	\$	1,430.00	\$	1,788.00
W833	\$ 940.00	\$	1,072.00	\$	1,286.00	\$	1,608.00
W850	\$ 262.00	\$	299.00	\$	359.00	\$	449.00
W853	\$ 112.00	\$	128.00	\$	154.00	\$	193.00
W855	\$ 300.00	\$	342.00	\$	410.00	\$	513.00
W85R	\$ 112.00	\$	128.00	\$	154.00	\$	193.00
W85S	\$ 300.00	\$	342.00	\$	410.00	\$	513.00
W863	\$ 186.00	\$	212.00	\$	254.00	\$	318.00
W880	\$ 2,715.00	\$	3,095.00	\$	3,714.00	\$	4,643.00
W890	\$ 2,715.00	\$	3,095.00	\$	3,714.00	\$	4,643.00
W89R	\$ 2,715.00	\$	3,095.00	69	3,714.00	\$	4,643.00
W980	\$ 306.00	\$	349.00	69	419.00	\$	524.00
W983	\$ 306.00	\$	349.00	\$	419.00	\$	524.00
W985	\$ 295.00	\$	336.00	\$	403.00	\$	504.00
W990	\$ 3,812.00	\$	4,346.00	\$	5,215.00	\$	6,519.00
W99P	\$ 3,633.00	\$	4,142.00	\$	4,970.00	\$	6,213.00
W99R	\$ 3,633.00	\$	4,142.00	\$	4,970.00	\$	6,213.00
WF81	\$ 1,211.00	\$	1,381.00	\$	1,657.00	\$	2,071.00
WF8A	\$ 1,064.00	\$	1,213.00	\$	1,456.00	\$	1,820.00
WF96	\$ 840.00	\$	958.00	\$	1,150.00	\$	1,438.00
WF9A	\$ 840.00	\$	958.00	\$	1,150.00	\$	1,438.00
WP50	\$ 2,019.00	\$	2,302.00	\$	2,762.00	\$	3,453.00
WP68	\$ 2,207.00	\$	2,516.00	\$	3,019.00	\$	3,774.00
WP70	\$ 486.00	\$	554.00	\$	665.00	\$	831.00
WP71	\$ 289.00	\$	329.00	\$	395.00	\$	494.00
WP72	\$ 333.00	\$	380.00	\$	456.00	\$	570.00
WP73	\$ 383.00	\$	437.00	\$	524.00	\$	655.00
WP74	\$ 256.00	\$	292.00	\$	350.00	\$	438.00
WP75	\$ 289.00	\$	329.00	\$	395.00	\$	494.00
WP76	\$ 322.00	\$	367.00	\$	440.00	\$	550.00
WP7C	\$ 289.00	\$	329.00	\$	395.00	\$	494.00
WP7D	\$ 333.00	\$	380.00	\$	456.00	\$	570.00
WP7E	\$ 383.00	\$	437.00	\$	524.00	\$	655.00
WP96	\$ 893.00	\$	1,018.00	\$	1,222.00	\$	1,528.00
WP97	\$ 1,021.00	\$	1,164.00	\$	1,397.00	\$	1,746.00
WP9B	\$ 299.00	\$	341.00	\$	409.00	\$	511.00
WP9C	\$ 72.00	\$	82.00	\$	98.00	\$	123.00
WP9D	\$ 4,704.00	\$	5,363.00	\$	6,436.00	\$	8,045.00
WP9E	\$ 5,188.00	\$	5,914.00	\$	7,097.00	\$	8,871.00
WP9F	\$ 3,255.00	\$	3,711.00	\$	4,453.00	\$	5,566.00
WP9K	\$ 3,645.00	\$	4,155.00	\$	4,986.00	\$	6,233.00
WP9L	\$ 1,396.00	\$	1,591.00	\$	1,909.00	\$	2,386.00
WP9M	\$ 1,886.00	\$	2,150.00	\$	2,580.00	\$	3,225.00
WP9N	\$ 4,817.00	\$	5.491.00	\$	6,589.00	\$	8.236.00
WP9P	\$ 5,207.00	\$	5,936.00	\$	7,123.00	\$	8,904.00
WP9Q	\$ 5,989.00	\$	6,827.00	\$	8,192.00	\$	10,240.00
VVI 304	Ψ 5,505.00	Ψ	0,021.00	φ	0,102.00	φ	10,440.00



2014 Equipment Component SLA Renewal Fee

Range 1: installed up to 48 months Range 2: installed 49-72 months Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible		e Range1:	Age Range Age Range		Age Range 4:					
Component	UNI	DER 4	2:	UNDER 6	3:	3: Under 8		UNDER 999		
WP9V	\$	2,263.00	\$	2,580.00	\$	3,096.00	\$	3,870.00		
WPJE	\$	1,248.00	\$	1,423.00	\$	1,708.00	\$	2,135.00		
WPJH	\$	693.00	\$	790.00	\$	948.00	\$	1,185.00		
WPJJ	\$	140.00	\$	160.00	\$	192.00	\$	240.00		
WPTL	\$	169.00	\$	193.00	\$	232.00	\$	290.00		
WPTS	\$	169.00	\$	193.00	\$	232.00	\$	290.00		
WR65	\$	492.00	\$	561.00	\$	673.00	\$	841.00		
WS31	\$	943.00	\$	1,075.00	\$	1,290.00	\$	1,613.00		
WS51	\$	1,394.00	\$	1,589.00	\$	1,907.00	\$	2,384.00		
WS56	\$	1,508.00	\$	1,719.00	\$	2,063.00	\$	2,579.00		
WS5A	\$	1,394.00	\$	1,589.00	\$	1,907.00	\$	2,384.00		
WS5B	\$	1,372.00	\$	1,564.00	\$	1,877.00	\$	2,346.00		
WS71	\$	1,735.00	\$	1,978.00	\$	2,374.00	\$	2,968.00		
WS76	\$	1,883.00	\$	2,147.00	\$	2,576.00	\$	3,220.00		
WS7A	\$	1,735.00	\$	1,978.00	\$	2,374.00	\$	2,968.00		
WS7B	\$	1,883.00	\$	2,147.00	\$	2,576.00	\$	3,220.00		
Z130	\$	483.00	\$	551.00	\$	661.00	\$	826.00		
Z187	\$	869.00	\$	991.00	\$	1,189.00	\$	1,486.00		
Z200	\$	468.00	\$	534.00	\$	641.00	\$	801.00		
Z201	\$	417.00	\$	475.00	\$	570.00	\$	713.00		
Z204	\$	417.00	\$	475.00	\$	570.00	\$	713.00		
Z206	\$	417.00	\$	475.00	\$	570.00	\$	713.00		
Z207	\$	417.00	\$	475.00	\$	570.00	\$	713.00		
Z300	\$	152.00	\$	173.00	\$	208.00	\$	260.00		
Z400	\$	118.00	\$	135.00	\$	162.00	\$	203.00		
Z501	\$	657.00	\$	749.00	\$	899.00	\$	1,124.00		
Z503	\$	657.00	\$	749.00	\$	899.00	\$	1,124.00		
Z520	\$	683.00	\$	779.00	\$	935.00	\$	1,169.00		
Z52R	\$	683.00	\$	779.00	\$	935.00	\$	1,169.00		
Z530	\$	683.00	\$	779.00	\$	935.00	\$	1,169.00		
Z538	\$	387.00	\$	441.00	\$	529.00	\$	661.00		
Z53R	\$	683.00	\$	779.00	\$	935.00	\$	1,169.00		
Z545	\$	271.00	\$	309.00	\$	371.00	\$	464.00		
Z548	\$	307.00	\$	350.00	\$	420.00	\$	525.00		
Z585	\$	268.00	\$	306.00	\$	367.00	\$	459.00		
Z586	\$	258.00	\$	294.00	\$	353.00	\$	441.00		
Z601	\$	715.00	\$	815.00	\$	978.00	\$	1,223.00		
Z602	\$	606.00	\$	691.00	\$	829.00	\$	1,036.00		
Z603	\$	715.00	\$	815.00	\$	978.00	\$	1,223.00		
Z604	\$	606.00	\$	691.00	\$	829.00	\$	1.036.00		
Z605	\$	404.00	\$	461.00	\$	553.00	\$	691.00		
Z610	\$	483.00	\$	551.00	\$	661.00	\$	826.00		
Z6SX	\$	134.00	\$	153.00	\$	184.00	\$	230.00		
Z800	\$	118.00	\$	135.00	\$	162.00	\$	203.00		
ZPTL	\$	226.00	\$	258.00	\$	310.00	\$	388.00		
ZX0T	\$	11,781.00	\$	13,430.00	\$	16,116.00	\$	20,145.00		
ZX0U	\$	10,666.00	\$	12,159.00	\$	14,591.00	\$	18,239.00		
ZX0V	\$	12,117.00	\$	13,813.00	\$	16,576.00	\$	20,720.00		



Annual \$

(all age

SMA-eligible Component	rar	nges)
ES26	\$	240.00
ES27	\$	240.00
ES28	\$	150.00
F93F	\$	200.00
F93G	\$	180.00
F93H	\$	
	-	180.00
F93J	\$	160.00
F93K	\$	3,000.00
F93L	\$	180.00
F93N	\$	160.00
F93Z	\$	7,000.00
F94A	\$	130.00
F94B	\$	499.00
F94C	\$	200.00
F9AP	\$	1,000.00
F9AR	\$	500.00
F9AS	\$	1,000.00
F9AT	\$	1,000.00
F9AU	\$	220.00
F9AV	\$	380.00
F9AW	\$	780.00
F9AX	\$	1,530.00
F9AY	\$	200.00
F9C7	\$	1,500.00
F9CB	\$	700.00
F9CZ	\$	3,000.00
F9DB	\$	1,900.00
F9G1	\$	2,500.00
	\$,
F9G2	\$	1,500.00
F9G3	-	200.00
F9G4	\$	3,000.00
F9G7	\$	1,500.00
F9GA	\$	300.00
F9GB	\$	850.00
F9GC	\$	1,000.00
F9GD	\$	2,500.00
F9GE	\$	500.00
F9GF	\$	250.00
F9GG	\$	750.00
F9GH	\$	750.00
F9GJ	\$	1,500.00
F9GK	\$	900.00
F9GL	\$	1,990.00
F9GN	\$	3,900.00
F9GP	\$	5,900.00
F9GS	\$	100.00
F9GT	\$	500.00
F9GU	\$	1,000.00
F9GV	\$	300.00
F9GW	\$	1,000.00
F9GX	\$	1,500.00
F9GY	\$	700.00
F9H2	\$	140.00
F9H5	\$	200.00
F9H6	\$	180.00
F9H7	\$	170.00
F9H8	\$	160.00
F9H9	\$	600.00

Annual \$ (all age

SMA aligible Component	(4.	ago
		iges)
F9HA	\$	350.00
F9HB	\$ 1	16,000.00
F9J2	\$	7,000.00
F9J3	\$ 1	15,000.00
F9J4	\$	300.00
F9J5	\$	600.00
	\$	
F9J6		130.00
F9J7	\$	350.00
F9J8	\$	750.00
F9J9	\$	1,500.00
F9JC	\$	50.00
F9K5	\$	700.00
F9LB	\$	500.00
F9LL	\$	500.00
F9ZA	\$	530.00
F9ZB	\$	1,010.00
FMTA	\$	1,980.00
FMTB	\$	1,980.00
FMTC	\$	1,980.00
FMTD	\$	3,960.00
FMYT	\$	630.00
FMYU	\$	1,915.00
FMZA	\$	1,665.00
FMZB	\$	3,165.00
FMZC	\$	4,025.00
	-	
FMZD	\$	5,315.00
FMZE	\$	7,460.00
FMZF	\$	8,320.00
H5SA	\$	1,838.00
MCAD	\$	564.00
MCCK	\$	737.00
MCDD	\$	564.00
MCTT	\$	564.00
MP60	\$	3,000.00
PB1S	\$	408.00
	\$	
PB2S		672.00
PB3S	\$	852.00
PBKA	\$	100.00
PBKB	\$	210.00
PBKC	\$	420.00
PBKD	\$	850.00
PBKE	\$	1,055.00
PBKF	\$	4,255.00
PBLA	\$	180.00
PBLB	\$	795.00
PBLM	\$	85.00
PBLN	\$	125.00
PBLP	\$	210.00
PBSA	\$	330.00
PBSB	\$	510.00
PBSD	\$	805.00
PBSE	\$	1,610.00
PBSF	\$	2,425.00
PBSG	\$	3,190.00
PBSJ	\$	80.00
PBSK	\$	
		160.00
PBSL	\$	240.00
PBSN	\$	610.00

\$ 720.00

259.20

360.00

108.00

230.00

720.00

259.20

360.00

162.00

\$ 3,600.00

\$ 4,500.00

\$ 2,700.00

\$ 1,800.00

540.00

900.00

162.00

278.00

\$ 3,600.00

\$ 4,500.00

\$ 2,700.00

\$ 1,800.00

\$ 1,440.00

\$ 3,600.00

\$ 1,080.00

540.00

900.00

162.00

270.00

720.00

259.20

360.00

162.00

270.00

\$ 3,600.00

\$ 4,500.00

\$ 2,700.00

\$ 1,800.00

\$ 1,440.00 \$ 3,600.00

\$ 1,080.00

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\$ 270.00

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WOCAMASPO WILL REC		
	Αı	nnual \$
	(al	l age
SMA-eligible Component	rai	nges)
PBSW	\$	390.00
PBSX	\$	1,240.00
PBVA	\$	125.00
PBVB	\$	85.00
S440	\$	4,984.00
S8AA	\$	6,957.00
SFP3	\$	108.00
SFP4	\$	230.40
SFPM	\$	4,500.00
SFPU	\$	720.00
SFPW	\$	259.20
SFPY	\$	360.00
SGB3	\$	108.00
SGB4	\$	216.00
SGBD	\$	1,440.00
SGBF	\$	3,600.00
SGBM	\$	1,080.00

SGBU

SGBW

SGBY

SGC3

SGC4

SGCD

SGCF SGCM

SGCU

SGCW

SGCY

SGK3

SGK4

SGKD

SGKF

SGKM

SGKU

SGKW

SGKY

SGL3

SGL4

SGLD

SGLF

SGLM

SGLU

SGLW

SGLY

SGM3

SGM4

SGMD

SGMF

SGMM

SGMU

SGMW

SGMY

SGN3

SGN4

SGND

SGNF

SGNM

SGNU

Annual \$

(all age

	(all	l age
SMA-eligible Component	rar	iges)
SGNW	\$	540.00
SGNY	\$	900.00
SGS3	\$	162.00
SGS4	\$	270.00
SGSD	\$	3,600.00
SGSF	\$	4,500.00
SGSM	\$	2,700.00
SGSU	\$	1,800.00
SGSW	\$	540.00
SGSY	\$	900.00
SGT3	\$	162.00
SGT4	\$	270.00
SGTD	\$	3,600.00
SGTF	\$	4,500.00
SGTM	\$	2,700.00
SGTU	\$	1,800.00
SGTW	\$	540.00
SGTY	\$	900.00
SGW3	\$	108.00
SGW4	\$	230.00
SGWD	\$	900.00
SGWF	\$	3,600.00
SGWM		
	\$	1,080.00
SGWU	\$	720.00
SGWW	\$	259.20
SGWY	\$	360.00
SHA3	\$	900.00
SHA4	\$	1,350.00
SHAD	\$	4,500.00
SHAF	\$	4,500.00
SHAM	\$	4,500.00
SHAU	\$	3,600.00
SHAW	\$	1,800.00
SHAY	\$	2,700.00
SHC3	\$	108.00
SHC4	\$	216.00
SHCD	\$	1,440.00
SHCF	\$	3,600.00
SHCM	\$	1,080.00
SHCU	\$	720.00
SHCW	\$	259.20
SHCY	\$	360.00
SHD3	\$	108.00
SHD4		216.00
	\$	
SHDD	\$	1,440.00
SHDF	\$	3,600.00
SHDM	\$	1,080.00
SHDU	\$	720.00
SHDW	\$	259.20
SHDY	\$	360.00
SHL3	\$	108.00
SHL4	\$	162.00
SHLD	\$	1,800.00
SHLF	\$,
		3,600.00
SHLM	\$	1,080.00
SHLU	\$	720.00
SHLW	\$	270.00
SHLY	\$	360.00

Annual \$

(all age

SMA-eligible	C	
SIVIA-eliqible	Component	randesi

SMA-eligible Component	rar	nges)
SHN3	\$	162.00
SHN4	\$	270.00
SHND	\$	3,600.00
SHNF	\$	4,500.00
SHNM	\$	2,700.00
SHNU	\$	1,800.00
SHNW	\$	540.00
SHNY	\$	900.00
SHP3	\$	108.00
SHP4	\$	216.00
SHPD	\$	1,440.00
SHPF	\$	3,600.00
SHPM	\$	1,080.00
SHPU	\$	720.00
SHPW	\$	259.20
SHPY	\$	360.00
SHR3	\$	162.00
SHR4	\$	270.00
SHRD	\$	3,600.00
SHRF	\$	4,500.00
SHRM	\$	2,700.00
	-	,
SHRU	\$	1,800.00
SHRW	\$	540.00
SHRY	\$	900.00
SHT3	\$	162.00
SHT4	\$	270.00
SHTD	\$	3,600.00
SHTF	\$	4,500.00
SHTM	\$	2,700.00
SHTU	\$	1,800.00
SHTW	\$	540.00
SHTY	\$	900.00
SHV3	\$	162.00
SHV4	\$	270.00
SHVM	\$	2,700.00
SHVU	\$	1,800.00
SHVW	\$	540.00
SHVY	\$	900.00
SHW3	\$	162.00
SHW4	\$	270.00
SHWM	\$	
		2,700.00
SHWU	\$	1,800.00
SHWW	\$	540.00
SHWY	\$	900.00
SHX3	\$	1,620.00
SHX4	\$	2,160.00
SHXM	\$	13,500.00
SHXU	\$ 1	10,125.00
SHXW	\$	4,050.00
SHXY	\$	5,400.00
SHY3	\$	900.00
SHY4	\$	1,080.00
SHYM	\$	2,700.00
SHYU	\$	2,250.00
SHYW	\$	1,350.00
SHYY	\$	1,800.00
SHZ3	\$	900.00
SHZ4	\$	
JI 124	Φ	1,080.00

Annual \$ (all age

OMA -11-11-1- O	,ω.	. ugo
SMA-eligible Component		nges)
SHZM	\$	2,700.00
SHZU	\$	2,250.00
SHZW	\$	1,350.00
	\$	
SHZY		1,800.00
SLB3	\$	162.00
SLB4	\$	324.00
SLBB	\$	162.00
SLBD	\$	2,160.00
SLBF	\$	2,700.00
SLBM	\$	1,620.00
SLBU	\$	1,080.00
SLBW	\$	388.80
SLBY	\$	540.00
SLC3	\$	540.00
SLC4	\$	900.00
SLCB	\$	360.00
SLCD	\$	360.00
SLCF	\$	9,000.00
SLCM	\$	3,600.00
SLCU	\$	2,700.00
SLCW	\$	1,350.00
	\$	
SLCY	-	1,800.00
SLD3	\$	1,620.00
SLD4	\$	2,700.00
SLDD	\$	18,000.00
SLDF	\$	18,000.00
SLDM	_	16,200.00
SLDU		13,500.00
SLDW	\$	5,400.00
SLDY	\$	9,000.00
SLF3	\$	162.00
SLF4	\$	270.00
SLFD	\$	3,600.00
SLFF	\$	4,500.00
SLFM	\$	2,700.00
SLFU	\$	1,800.00
SLFW	\$	540.00
SLFY	\$	900.00
SLG3	\$	162.00
SLG4	\$	270.00
SLGD	\$	3,600.00
SLGF	\$	4,500.00
SLGM	\$	2,700.00
SLGU	\$	1,800.00
SLGW	\$	540.00
SLGY	\$	900.00
SLH3	\$	900.00
SLH4	\$	1,350.00
SLHD	\$	4,500.00
SLHF	\$	4,500.00
SLHM	\$	4,500.00
SLHU	\$	3,600.00
SLHW	\$	1,800.00
SLHY	\$	2,700.00
	-	
SLJ3	\$	1,620.00
SLJ4	\$	2,700.00
SLJD		18,000.00
SLJF	\$	18,000.00

SM A-A	aldinil	Component	ran	PAN

	(all aye
SMA-eligible Component	ranges)
SLJM	\$16,200.00
SLJU	\$13,500.00
SLJW	\$ 5,400.00
SLJY	\$ 9,000.00
	,
SLK3	\$ 1,620.00
SLK4	\$ 3,240.00
SLKD	\$18,000.00
SLKF	\$18,000.00
SLKM	\$16,200.00
SLKU	\$10,800.00
SLKW	\$ 3,888.00
SLKY	\$ 5,400.00
SLL3	\$ 1,620.00
SLL4	\$ 3,240.00
SLLD	\$18,000.00
SLLF	\$18,000.00
SLLM	\$16,200.00
SLLU	\$10,800.00
SLLW	\$ 3,888.00
SLLY	\$ 5,400.00
SLM3	\$ 1,620.00
SLM4	\$ 2,700.00
	. ,
SLMD	\$18,000.00
SLMF	\$18,000.00
SLMM	\$16,200.00
SLMU	\$13,500.00
SLMW	\$ 5,400.00
SLMY	\$ 9,000.00
SLN3	\$ 1,620.00
SLN4	\$ 2,700.00
SLND	\$18,000.00
SLNF	
	\$18,000.00
SLNM	\$16,200.00
SLNU	\$13,500.00
SLNW	\$ 5,400.00
SLNY	\$ 9,000.00
SLP3	\$ 1,620.00
SLP4	\$ 2,700.00
	. ,
SLPD	\$18,000.00
SLPF	\$18,000.00
SLPM	\$16,200.00
SLPU	\$13,500.00
SLPW	\$ 5,400.00
SLPY	\$ 9,000.00
	,
SLR3	\$ 1,620.00
SLR4	\$ 2,700.00
SLRD	\$18,000.00
SLRF	\$18,000.00
SLRM	\$16,200.00
SLRU	\$13,500.00
SLRW	\$ 5,400.00
SLRY	\$ 9,000.00
SLS5	\$10,267.00
SLS6	\$ 7,376.00
SLT3	\$ 108.00
SLT4	\$ 216.00
SLTD	\$ 1,440.00
SLTF	\$ 3,600.00

*WSCA/NASPO WILL REG	CEI	VE 25% OF
	Αı	nnual \$
	(al	l age
SMA-eligible Component	rai	nges)
SLTM	\$	1,080.00
SLTU	\$	720.00
SLTW	\$	259.20
SLTY	\$	360.00
SLW3	\$	162.00
SLW4	\$	270.00
SLWD	\$	3,600.00
SLWF	\$	4,500.00
SLWM	\$	2,700.00
SLWU	\$	1,800.00
SLWY	\$	900.00
SLX3	\$	162.00
SLX4	\$	270.00
SLXD	\$	3,600.00
SLXF	\$	4,500.00
SLXM	\$	2,700.00
SLXU	\$	1,800.00
SLXW	\$	540.00
SLXY	\$	900.00
SLY3	\$	1,620.00
SLY4	\$	2,700.00
SLYD		18,000.00
SLYF		18,000.00
SLYM		16,200.00
SLYU		13,500.00
SLYW	\$	5,400.00
SLYY	\$	9,000.00
SMAF	\$	1,350.00
SMBT	\$	4,500.00
SMCM	\$	450.00
SMDF	\$	4,500.00
SMDM	\$	4,500.00
SMDT	\$	4,500.00
SMF3	\$	1,620.00
SMF4	\$	3,240.00
SMFD		18,000.00
SMFF		18,000.00
SMFM		16,200.00
SMFU		10,800.00
SMFW	\$	3,888.00
SMFY	\$	5,400.00
SMG3	\$	1,620.00
SMG4	\$,
SMGD		3,240.00
		18,000.00
SMGF		18,000.00
SMGM		16,200.00
SMGU	Φ.	10,800.00

\$ 3,888.00

\$ 5,400.00

\$ 162.00

\$ 324.00

\$ 2,160.00

\$ 2,700.00

\$ 1,620.00

\$ 1,080.00

\$ 388.80

\$ 540.00

\$ 1,080.00

SMGW

SMGY

SMJ3

SMJ4

SMJD

SMJF

SMJM

SMJU

SMJW

SMJY

SMM3

						1.	-	•••	u	ອ	
	_										

	(aı	ı aye
SMA-eligible Component	rar	nges)
SMM4	\$	720.00
SMMD	\$	135.00
SMMF	\$	117.00
SMMM	\$	180.00
	\$	
SMMU		270.00
SMMW	\$	540.00
SMMY	\$	360.00
SMN3	\$	162.00
SMN4	\$	324.00
SMND	\$	2,160.00
SMNF	\$	2,700.00
SMNM	\$	1,620.00
SMNU	\$	1,080.00
SMNW	\$	388.80
SMNY	\$	540.00
SMP3	\$	1,080.00
SMP4	\$	1,440.00
SMPM	\$	9,000.00
	\$	
SMPU		6,750.00
SMPW	\$	2,700.00
SMPY	\$	3,600.00
SMSU	\$	4,500.00
SMT3	\$	162.00
SMT4	\$	270.00
SMTD	\$	3,600.00
SMTF	\$	
		4,500.00
SMTM	\$	2,700.00
SMTU	\$	1,800.00
SMTW	\$	540.00
SMTY	\$	900.00
SMUD	\$	4,500.00
SMUF	\$	4,500.00
SMV3	\$	162.00
SMV4	\$	270.00
SMVD	\$	3,500.00
	\$	
SMVF		4,500.00
SMVM	\$	2,700.00
SMVU	\$	1,800.00
SMVW	\$	540.00
SMVY	\$	900.00
SMW3	\$	162.00
SMW4	\$	270.00
SMWD	\$	3,600.00
SMWF	\$	4,500.00
SMWM	\$	2,700.00
SMWU	\$	1,800.00
SMWW	\$	540.00
SMWY	\$	900.00
SMX3	\$	162.00
SMX4	\$	324.00
SMXD	\$	2,160.00
SMXF	\$	2,700.00
SMXM	\$	1,620.00
SMXU	\$	1,080.00
SMXW	\$	
		388.80
SMXY	\$	540.00
SMY3	\$	162.00
SMY4	\$	324.00

*WSCA/NASPO WILL REC		VE 25% OF
	Αı	nnual \$
	(al	l age
SMA-eligible Component	raı	nges)
SMYD	\$	2,160.00
SMYF	\$	2,700.00
SMYM	\$	1,620.00
SMYU	\$	1,080.00
SMYW	\$	388.80
SMYY	\$	540.00
SMZ3	\$	162.00
SMZ4	\$	270.00
SMZD	\$	3,600.00
SMZF	\$	4,500.00
SMZM	\$	2,700.00
SMZU	\$	1,800.00
SMZW	\$	540.00
SMZY	\$	900.00
SNB3	\$	162.00
SNB4	\$	270.00
SNBD	\$	3,600.00
SNBF	\$	4,500.00
SNBM	\$	2,700.00
SNBU	\$	1,800.00
SNBW	\$	540.00
SNBY	\$	900.00
SNC3	\$	162.00
SNC4	\$	270.00
SNCD	\$	3,600.00
SNCF	\$	4,500.00
SNCM	\$	2,700.00
SNCU	\$	1,800.00
SNCW	\$	540.00
SNCY	\$	900.00
SND3	\$	108.00
SND4 SNDD	\$ \$	162.00
SNDF	\$	1,800.00 3,600.00
SNDM	\$	1,080.00
SNDU	\$	720.00
SNDW	\$	270.00
SNDY	\$	360.00
SNE3	\$	162.00
SNE4	\$	270.00
SNED	\$	3,600.00
SNEF	\$	4,500.00
SNEM	\$	2,700.00
SNEU	\$	1,800.00
SNEW	\$	540.00
SNEY	\$	900.00
SNF3	\$	108.00
SNF4	φ	162.00

\$ 162.00

\$ 1,800.00

\$ 3,600.00

\$ 1,080.00

\$ 720.00 \$ 270.00 \$ 360.00

\$ 162.00 \$ 270.00

\$ 3,600.00

\$ 4,500.00

SNF3 SNF4

SNFD

SNFF

SNFM

SNFU

SNFW SNFY SNG3

SNG4 SNGD

SNGF

Annual \$

(all age

SMA-eligible Component	rar	iges
SNGM	\$	2,7
SNGU	\$	1,8
SNGW	\$	5

es) 700.00 300.00 540.00 \$ **SNGY** 900.00 SNH3 \$ 162.00 SNH4 \$ 270.00 SNHD \$ 3,600.00 \$ 4,500.00 SNHF SNHM \$ 2,700.00 SNHU \$ 1,800.00 SNHW \$ 540.00 SNHY \$ 900.00 SNJ3 162.00 \$ SNJ4 \$ 270.00 SNJD \$ 3,600.00 SNJF \$ 4,500.00 SNJM \$ 2,700.00

SNJU \$ 1,800.00 SNJW \$ 540.00 SNJY \$ 900.00 SNK3 \$ 162.00 SNK4 \$ 270.00 SNKD \$ 3,600.00

SNKF \$ 4,500.00 SNKM \$ 2,700.00 SNKU \$ 1,800.00 SNKW \$ 540.00 SNKY \$ 900.00

SNL3 \$ 108.00 SNL4 \$ 162.00 SNLD \$ 1,800.00 SNLF \$ 3,600.00 SNLM \$ 1,080.00 SNLU \$ 720.00 SNLW \$ 270.00

SNLY \$ 360.00 SNM3 \$ 162.00 SNM4 \$ 270.00 SNMD \$ 3,600.00 SNMF \$ 4,500.00

SNMM \$ 2,700.00 \$ 1,800.00 SNMU SNMW \$ 540.00 SNMY \$ 900.00

SNN3 \$ 162.00 SNN4 \$ 270.00 SNND \$ 3,600.00 SNNF \$ 4,500.00 SNNM \$ 2,700.00

SNNU \$ 1,800.00 SNNW \$ 540.00 SNNY \$ 900.00 SNP3 \$ 162.00

SNP4 \$ 270.00 SNPD \$ 3,600.00 SNPF \$ 4,500.00

SNPM \$ 2,700.00 SNPU \$ 1,800.00

*WSCA/NASPO WILL REG	CEI	VE 25% OF
	Αı	nnual \$
	(al	l age
SMA-eligible Component	rai	nges)
SNPW	\$	540.00
SNPY	\$	900.00
SNR3	\$	162.00
SNR4	\$	270.00
SNRD	\$	3,600.00
SNRF	\$	4,500.00
SNRM	\$	2,700.00
SNRU	\$	1,800.00
SNRW	\$	540.00
SNRY	\$	900.00
SNS3	\$	162.00
SNS4	\$	270.00
SNSD	\$	3,600.00
SNSF	\$	4,500.00
SNSM	\$	2,700.00
SNSU	\$	1,800.00
SNSW	\$	540.00
SNSY	\$	900.00
SNT3	\$	162.00
SNT4	\$	270.00
SNTD	\$	3,600.00
SNTF	\$	4,500.00
SNTM	\$	2,700.00
SNTU	\$	1,800.00
SNTW	\$	540.00
SNTY	\$	900.00
SNU3	\$	162.00
SNU4	\$	270.00
SNUD	\$	3,600.00
SNUF	\$	4,500.00
SNUM	\$	2,700.00
SNUU	\$	1,800.00
SNUW	\$	540.00
SNUY	\$	900.00
SNV3	\$	162.00
SNV4	\$	270.00
SNVD	\$	3,600.00
SNVF	\$	4,500.00
SNVM	\$	2,700.00
SNVU	\$	1,800.00
SNVW	\$	540.00
SNVY	\$	900.00
SNW3	\$	9,000.00
SNW4	\$	9,000.00
SNWD	\$ 2	29,700.00

\$31,500.00

\$27,000.00

\$22,500.00

\$ 9,000.00

\$13,500.00

\$ 108.00 \$ 230.40

\$ 1,440.00

\$ 3,600.00

\$ 1,080.00

\$ 720.00 \$ 259.20 \$ 360.00

SNWF

SNWM

SNWU

SNWW

SNWY

SNX3

SNX4 SNXD

SNXF

SNXM

SNXU

SNXW SNXY

		,	9-
MA aliaible	Component	ron	~~~

SMA-eligible Component	rai	nges)
SNY3	\$	162.00
SNY4	\$	270.00
SNYD	\$	3,600.00
SNYF	\$	4,500.00
SNYM	\$	2,700.00
SNYU	\$	1,800.00
SNYW	\$	540.00
SNYY	\$	900.00
SNZ3	\$	162.00
SNZ4	\$	270.00
SNZD	\$	3,600.00
SNZF	\$	4,500.00
SNZM	\$	2,700.00
SNZU	\$,
SNZW	\$	1,800.00
	\$	540.00
SNZY		900.00
SR1T		11,440.00
SR2A		11,490.00
SR9R	\$	2,000.00
SR9S	\$	5,000.00
SR9T	\$	1,500.00
SRMW	\$	4,245.00
SRMZ	\$	4,900.00
SRRB	\$	613.00
SRUC	\$	6,059.00
SRXY	\$	3,090.00
SRZ5	\$	1,400.00
SRZ9	\$	14,250.00
SRZA	\$	9,500.00
SRZB	\$	7,125.00
SRZE	\$	2,375.00
SRZF	\$	2,375.00
SRZG	\$	2,375.00
SS1N	\$	877.50
SS2N	\$	1,890.00
SSCB	\$	180.00
SSD3	\$	270.00
SSFD	\$	270.00
SSH3	\$	2,700.00
SSH4	\$	1,800.00
SSHD	\$	270.00
SSHF	\$ 4	46,620.00
SSHM	\$	360.00
SSHU	\$	540.00
SSHW	\$	1,350.00
SSHY	\$	900.00
SSJ3	\$	2,250.00
SSJ4	\$	3,600.00
SSJD		31,500.00
SSJF		90,000.00
SSJM		22,500.00
SSJU		13,500.00
SSJW	\$	4,500.00
SSJY	\$	6,750.00
SSK3	\$	450.00
SSK4	\$	720.00
SSKD	\$	5,400.00
SSKM	\$	4,500.00
CONIN	φ	7,500.00

***************************************	SENIE OF CO
*WSCA/NASPO WILL REC	CEIVE 25% OF Annual \$
	(all age
SMA-eligible Component	ranges)
SSKU	\$ 2,700.00
SSKW	\$ 1,350.00
SSKY	\$ 2,250.00
SSL3	\$ 900.00
SSL4	\$ 3,600.00
SSLA	\$ 720.00
SSLD	\$27,000.00
SSLF	\$45,000.00
SSLM	\$18,000.00
SSLP	\$ 2,700.00
SSLU	\$13,500.00
SSLW	\$ 6,750.00
SSLY	\$ 9,000.00
SSN3	\$ 4,500.00
SSN4	\$ 7,200.00
SSND	\$63,000.00
SSNF	\$90,000.00
SSNM	\$45,000.00
SSNU	\$27,000.00
SSNW	\$ 9,000.00
SSNY	\$13,500.00
SSPD	\$ 270.00
SSPS	\$ 300.00
SSRS	\$ 40.00 \$ 595.00
SSVT SSY3	\$ 595.00 \$ 1,620.00
SSY4	\$ 1,620.00
SSYD	\$ 18,000.00
SSYF	\$18,000.00
SSYM	\$16,200.00
SSYU	\$13,500.00
SSYW	\$ 5,400.00
SSYY	\$ 9,000.00
SSZ3	\$ 900.00
SSZ4	\$ 1,350.00
SSZD	\$ 4,500.00
SSZF	\$ 4,500.00
SSZM	\$ 4,500.00
SSZU	\$ 3,600.00
SSZW	\$ 1,800.00
SSZY	\$ 2,700.00
SUD3	\$ 270.00
SUF3	\$ 540.00
SUF4	\$ 900.00
SUFD	\$ 4,500.00
SUFF	\$ 9,000.00
SUFM	\$ 3,600.00
SUFU	\$ 2,700.00
SUFW	\$ 1,350.00
SUFY	\$ 1,800.00
SUG3	\$ 540.00
SUG4	\$ 900.00 \$ 4500.00

\$ 4,500.00

\$ 9,000.00

\$ 3,600.00

\$ 2,700.00 \$ 1,350.00 \$ 1,800.00

SUGD

SUGF

SUGM

SUGU

SUGW SUGY

*WSCA/NASPO WILL REG	CEI	VE 25% OF
	Αı	nnual \$
	(al	l age
SMA-eligible Component	rai	nges)
SUR3	\$	540.00
SUR4	\$	900.00
SURD	\$	4,500.00
SURF	\$	9,000.00
SURM	\$	3,600.00
SURU	\$	2,700.00
SURW	\$	1,350.00
SURY	\$	1,800.00
SUU3	\$	270.00
SW1S	\$	630.00
SW2S	\$	900.00
SWS3	\$	810.00
SWS4	\$	1,170.00
T122	\$	1,064.00
T128	\$	1,025.00
T135	\$	126.00
T136	\$	126.00
T137	\$	798.00
T138	\$	905.00
T139	\$	1,064.00
T146	\$	1,171.00
T147	\$	1,128.00
T148	\$	1,331.00
T149	\$	1,282.00
T244	\$	1,231.00
T2C0	\$	204.00
T2D2	\$	599.00
T343	\$	576.00
T344	\$	474.00
T345	\$	580.00
T346	\$	740.00
T347	\$	275.00
T3DA	\$	200.00
T3DB	\$	400.00
T3DC	\$	600.00
T3DD	\$	800.00
	\$	
T3DE	\$	1,000.00
T3DF		1,200.00
T3DG	\$	1,400.00
T3DH	\$ \$	1,600.00
T3DJ		1,800.00
T3DK	\$	2,000.00
T3DL T3DM	\$	2,200.00
T3DM	\$	2,400.00
T3DN	\$	2,600.00
T3DP	\$	2,800.00
T3DR	\$	3,000.00

\$ 3,200.00

\$ 3,400.00

\$ 3,800.00

\$ 3,990.00 \$ 4,200.00

\$ 4,410.00

\$ 4,620.00

\$ 4,830.00 \$ 5,040.00 \$ 5,250.00 \$ 5,460.00

T3DS

T3DT

T3DU

T3DV

T3DW T3DX

T3DY

T3DZ

T3EA T3EB T3EC

*WSCA/NASPO WILL REG	
	Annual \$
	(all age
SMA-eligible Component	ranges)
T3ED	\$ 5,670.00
T3EE	\$ 5,880.00
T3EF	\$ 6,090.00
T3EG	\$ 6,300.00
T3EH	\$ 6,510.00
T3EJ T3EK	\$ 6,720.00 \$ 6,930.00
T3EL	\$ 6,930.00 \$ 7,140.00
T3EM	\$ 7,140.00
T3EN	\$ 7,560.00
T3EP	\$ 7,770.00
T3ER	\$ 7,980.00
T3ES	\$ 8,190.00
T3ET	\$ 8,400.00
T3EU	\$ 8,610.00
T3EV	\$ 8,820.00
T3EW	\$ 9,030.00
T3EX	\$ 9,240.00
T3EY	\$ 9,450.00
T3EZ	\$ 9,660.00
T3FA	\$ 9,870.00
T3FB	\$10,080.00
T3FC	\$10,290.00
T3FD	\$10,500.00
T3FE	\$10,710.00
T3FF	\$10,920.00
T3FG	\$11,130.00
T3FH	\$11,340.00
T3FJ	\$11,550.00
T3FK	\$11,760.00
T3FL	\$11,970.00
T3FM	\$12,180.00
T3FN	\$12,390.00
T3FP	\$12,600.00
T3FR	\$12,810.00
T3FS	\$13,020.00
T3FT	\$13,230.00
T3FU	\$13,440.00
T3FV	\$13,650.00
T3FW	\$13,860.00
T3FX	\$14,070.00
T3FY	\$14,280.00
T3FZ	\$14,490.00 \$14,700.00
T3GA	\$14,700.00
T3GB	\$14,910.00 \$15,120.00
T3GC T3GD	\$15,120.00 \$15,330.00
1300	φ 15,330.00 Φ 4 5 5 4 0 0 0

\$15,540.00

\$15,750.00

\$15,960.00

\$16,170.00

\$16,380.00

\$16,590.00

\$16,800.00

\$49,100.00

\$ 595.00 \$ 300.00 \$ 206.00

T3GE

T3GF

T3GG

T3GH

T3GJ

T3GK

T3GL

T4E3

T55A

T5AF T5EM

		•	_
SMA-eligible	Component	ran	aes'

	(aı	ı aye
SMA-eligible Component	rar	nges)
T5RE	\$	1,288.00
T5RM	\$	1,133.00
T5RP	\$	1,442.00
	-	
T5S0	\$	206.00
T5S4	\$	305.00
T5SE	\$	515.00
T5SM	\$	412.00
T5SP	\$	773.00
	-	
T5TE	\$	1,751.00
T5TM	\$	1,648.00
T5TP	\$	2,060.00
T7SE	\$	1,160.00
T7SM	\$	890.00
	-	
T9EY	\$	4,959.00
T9EZ	\$	5,207.00
TASM		27,690.00
TM81	\$	1,905.00
TM82	\$	2,660.00
TM83	\$	5,320.00
TM84	\$ 1	10,645.00
TM85		15,970.00
TM86	\$2	26,620.00
TM87	\$ 4	47,920.00
TM88		99,040.00
TM8A	\$	415.00
TM8B	\$	730.00
	-	
TM8C	\$	1,325.00
TM8S	\$	1,373.00
TMD1	\$	
		1,905.00
TMD2	\$	2,660.00
TMD3	\$	5,320.00
TMD4		10,645.00
TMD5	\$ 1	15,970.00
TMD6	\$ 1	26,620.00
TMD7		47,920.00
TMD8	\$ 9	99,040.00
TMT0	\$	1,510.30
	-	
TMT1	\$	2,095.50
TMT2	\$	2,926.00
TMT3	\$	5,852.00
TMT4	\$ 1	11,709.50
TMT5		17,567.00
TMT6	\$ 2	29,282.00
TMT7	\$ 5	52,712.00
TS89	\$	1,288.00
TS8A	\$	2,580.00
TS8B	\$	1,288.00
TS8C	\$	2,580.00
TS8E	\$	724.00
TS8F	\$	1,656.00
TS8G	\$	724.00
TS8H	\$	1,656.00
TSMB	\$	204.00
	-	
TSMC	\$	204.00
TWST	\$	12,000.00
TWSU		
		76,200.00
TWX1	\$ 9	99,000.00
TWX2		99,000.00
	Ψ	20,000.00

Annual \$

(all age

SMA-eligible	Component	ranges)
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V9FP \$10,310.00			
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		Ψ	. 5,020.00

	(all age
SMA-eligible Component	ranges)
V9FS	\$11,367.00
V9FT	\$11,935.00
V9FU	\$12,532.00
V9FV	\$13,159.00
V9FW	\$13,816.00
V9FX	
	\$14,507.00
V9FY	\$15,223.00
V9FZ	\$15,994.00
V9GA	\$16,794.00
V9GB	\$17,634.00
V9GC	\$18,515.00
V9GD	\$19,441.00
V9GE	\$20,413.00
V9GF	
	\$21,434.00
V9GG	\$22,506.00
V9GH	\$23,631.00
V9GJ	\$24,812.00
V9GK	\$26,053.00
V9GL	\$27,356.00
V9GM	\$28,723.00
V9GN	\$ 150.00
V9GP	\$ 300.00
V9GR	\$ 450.00
V9GS	\$ 600.00
V9GT	\$ 750.00
V9GU	\$ 900.00
V9GV	\$ 1,050.00
V9GW	\$ 1,200.00
V9GX	\$ 1,350.00
V9GY	\$ 1,500.00
V9GZ	\$ 1,650.00
	. ,
V9HA	
V9HB	\$ 1,950.00
V9HC	\$56,870.00
V9HD	\$59,714.00
V9HE	\$62,700.00
V9HF	\$65,835.00
V9HG	\$69,126.00
V9HH	\$72,583.00
V9HJ	\$76,212.00
V9J2	\$ 2,060.00
V9T1	\$ 550.00
V9T2	\$ 1,100.00
V9T3	\$ 1,650.00
V9T4	\$ 2,200.00
V9T5	\$ 2,750.00
V9T6	\$ 3,300.00
V9T7	\$ 3,850.00
V9T8	\$ 4,400.00
V9T9	\$ 4,950.00
V9TX	\$ 5,500.00
V9Y2	
V9Z1	\$ 6,050.00
V9Z2	\$ 6,600.00
V9Z3	\$ 7,150.00
V9Z4	\$ 7,700.00
V9Z5	\$ 8,250.00
V9Z6	\$ 9,900.00

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	(all aye
SMA-eligible Component	ranges)
V9Z7	\$ 8,800.00
V9Z8	\$ 9,350.00
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V9Z9	\$10,450.00
V9ZX	\$11,000.00
VMH1	\$39,000.00
VN31	\$ 6,145.00
	1 1
VN32	\$ 9,130.00
VNA1	\$ 780.00
VNA2	\$ 930.00
VNA3	\$ 1,065.00
VNA4	\$ 660.00
VNA5	\$ 1,570.00
VNA6	\$ 1,375.00
VNA7	\$ 1,570.00
VND3	\$ 1,980.00
	1 1
VND4	\$ 3,285.00
VND5	\$ 5,360.00
VNDH	\$ 745.00
VNDP	\$ 745.00
VNH2	\$ 2,580.00
VNH3	\$ 2,280.00
VNH4	\$ 4,230.00
VNHS	\$ 1,230.00
VNKC	\$ 1,875.00
VNKL	\$ 1,125.00
VNM1	\$ 520.00
VNMC	\$19,800.00
VNML	\$19,800.00
VNMM	\$ 2,580.00
VNMN	\$ 4,230.00
VNMX	\$ 4,610.00
VNSC	\$ 7,425.00
VNSL	\$ 4,460.00
VNSM	\$ 2,280.00
VNSN	\$ 1,230.00
VNSS	\$ 630.00
VNST	\$ 1,755.00
VNSX	\$ 1,040.00
VP5A	\$ 595.00
VP5B	\$ 595.00
VS25	\$ 395.00
VS26	\$ 395.00
VS29	\$ 186.00
VS4U	\$80,000.00
VS5U	\$62,500.00
VS9U	\$62,500.00
VSAU	\$66,666.00
VSBU	\$66,666.00
VSCU	\$96,666.00
VSEU	\$96,666.00
VSZN	\$30,000.00
	1 1
VWSM	\$25,750.00
W921	\$ 1,076.00
W922	\$ 487.00
W92K	\$ 50.00
W935	\$ 562.00
W940	\$ 487.00
W952	\$ 562.00

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Aldinila AMS	Component	ran	and

	(ai	aye
SMA-eligible Component	rar	nges)
W960	\$	823.00
W970	\$	823.00
W995	\$	52.00
W9CD	\$	52.00
W9N5	\$	52.00
W9SM	\$	52.00
WMAP	\$	1,690.00
WMAV	\$	2,330.00
WMAX	\$	3,180.00
WMB5	\$	65.00
WMC5	\$	585.00
WMCR	\$	175.00
WMD1	\$	260.00
WMD5	\$	260.00
WMDE	\$	414.00
WMDP	\$	415.00
WMEL	\$	415.00
WMEM	\$	1,050.00
WMF1	\$	260.00
WMF5	\$	260.00
WMFA	\$	55.00
WMFB	\$	415.00
WMGC	\$	945.00
WMLC	\$	305.00
WMM1	\$	2,660.00
WMM3	\$	2,520.00
WMM4	\$	3,360.00
WMM7	\$	1,050.00
WMMD	\$	105.00
WMMU	\$	840.00
WMMW	\$	1,050.00
WMPA	\$	1,050.00
WMPF	\$	300.00
WMPR	\$	
		1,585.00
WMPS	\$	1,050.00
WMR1	\$	260.00
WMR2	\$	315.00
WMR3	\$	
		935.00
WMR4	\$	1,875.00
WMR5	\$	690.00
WMR6	\$	1,125.00
WMR7	\$	840.00
WMR8	\$	2,100.00
WMRA	\$	396.00
WMRB	\$	630.00
WMRC	\$	216.00
WMRH	\$	270.00
WMRL	\$	170.00
WMRM	\$	850.00
WMRN	\$	1,360.00
WMRP	\$	765.00
WMRR	\$	1,275.00
WMRS	\$	745.00
WMRX	\$	350.00
WMRY	\$	1,750.00
WMRZ	\$	2,800.00
WMSB	\$	170.00
WMSM	\$	225.00
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\$ 1,490.00

\$ 495.00

\$ 1,585.00

\$ 2,330.00

\$ 386.00

\$ 1,490.00

\$ 3,455.00

\$ 6,385.00

\$ 9,580.00

\$ 9,999.00

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\$ 823.00

155.00 \$

175.00

300.00

300.00

105.00

105.00

52.00

287.00

435.00

562.00

386.00

765.00

\$ 1,068.00

*WSCA/NASPO WILL REC	CEI	VE 25% OF
		nnual \$
	(al	l age
SMA-eligible Component	rai	nges)
WMU2	\$	530.00
WNF5	\$	325.00
WPC1	\$	823.00
WPRD	\$	1,105.00
WPS4	\$	287.00
WSB1	\$	2,363.00
WSB2	\$	3,863.00
WSB3	\$	5,150.00
WSB4	\$	2,318.00
WSB5	\$	3,863.00
WSB6	\$	5,150.00
WSB7	\$	1,025.00
WSC1	\$	773.00
WSC2	\$	1,159.00
WSC3	\$	153.00
WSC4	\$	153.00
WSC5	\$	153.00
WSC6	\$	153.00
WSC7	\$	153.00
WSC8	\$	153.00
WSC9	\$	153.00
WSD4	\$	153.00
WSD5	\$	153.00
WSD6	\$	153.00
WSD7	\$	2,318.00
WSD8	\$	3,863.00
WSD9	\$	5,150.00
WSE1	\$	4,995.00
WSE2	\$	7,495.00
WSE3	\$	9,995.00
WSF3	\$	153.00
WSF4	\$	153.00
WSF5	\$	153.00
WSMS	\$	995.00
VA CON AT		4 400 00

WSMS WSMT

WSMU

WSPB

WSPX

WSS1

WTM1

WTM2

WTM5

WTM8

WTM9

WTP1

WTP2

WTP3

WTP4

WTV1

WTV2

WX04

WX10

WX11

WX16

WX17

WX23

WX24

WX30

Annual \$

SMA-eligible Component ranges) WX31 \$ 1,076.00 WX32 \$ 1,132.00 WX33 \$ 1,159.00 Z5MA \$ 510.00 Z6MA \$ 510.00 Z6MB \$ 184.00 Z6MC \$ 1,100.00 Z6ME \$ 680.00 Z6MG \$ 1,186.00 Z6MH \$ 624.00 V8DA \$ 660.00 V8DB \$ 696.00 V8DB \$ 696.00 V8DB \$ 696.00 V8DD \$ 732.00 V8DD \$ 768.00 V8DF \$ 840.00 V8DF \$ 840.00 V8DF \$ 840.00 V8DF \$ 840.00 V8DG \$ 772.00 V8DH \$ 924.00 V8DG \$ 876.00 V8DG \$ 876.00 V8DG \$ 1,068.00 V8DH \$ 924.00 V8DL \$ 1,068.00 V8DL \$ 1,068.00 V8DM \$ 1,178.00		(all age	
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V8EZ \$ 5,868.00		·	
V8FA \$ 6,168.00			
	V8FA	\$	6,168.00

Annual \$

	(all age
SMA-eligible Component	
V8FB	\$ 6,480.00
V8FC	\$ 6,804.00
V8FD	\$ 7,140.00
V8FE	\$ 7,500.00
V8FF	\$ 7,872.00
V8FG	\$ 8,268.00
V8FH	\$ 8,676.00
V8FJ	\$ 9,108.00
V8FK	\$ 9,564.00
V8FL	\$ 10,044.00
V8FM	\$ 10,548.00
V8FN	\$ 11,076.00
V8FP	\$ 11,628.00
V8FR	\$ 12,204.00
V8FS	\$ 12,816.00
V8FT	\$ 13,452.00
V8FU	\$ 14,124.00
V8FV	\$ 14,832.00
V8FW	\$ 15,576.00
V8FX	\$ 16,356.00
V8FY	\$ 17,172.00
V8FZ	\$ 18,024.00
V8GA	\$ 18,924.00
V8GB	\$ 19,872.00
V8GC	* -1-
V8GD	\$ 20,868.00
V8GE	\$ 21,912.00 \$ 23,004.00
V8GF	\$ 23,004.00
V8GG	\$ 25,368.00
V8GH	\$ 26,628.00
V8GJ	\$ 27,960.00
V8GK	\$ 29,364.00
V8GL	\$ 30,828.00
V8GM	_
V8GN	\$ 32,376.00 \$ 33,996.00
V8GP	
V8GR	\$ 35,688.00
V8GS	\$ 37,476.00
V8GS	\$ 39,348.00
V8GU	\$ 41,316.00
V8GV	\$ 43,380.00
V8GV	\$ 45,552.00
	\$ 47,820.00
V8GX V8GY	\$ 50,220.00
	\$ 52,728.00
V8GZ	\$ 55,368.00
V8HA	\$ 58,128.00
V8HB	\$ 61,032.00
V8HC	\$ 64,092.00
V8HD	\$ 67,296.00
V8HE	\$ 70,656.00
V8HF	\$ 74,184.00
V8HG	\$ 77,892.00
V8HH	\$ 81,792.00

\$ 85,884.00

V8HJ