



Workspace ONE UEM Pricing Document

Contents

Overview	3
Pricing example	3
Pricing Options	3
VMware Workspace One	3
UAT options	6
Setup & Deployment Services	6
In Life Upgrade options	7
Pricing Considerations	10
Add-ons	10
Workspace One Assist	10
VMware Success 360	11
Additional Information	11

Overview

VMware Workspace ONE integrates access control, application management and multi-platform endpoint management into a single platform and is available as a cloud service or on-premises deployment.

Pricing example

SKUs provided in the pricing tables cover 12-, 24-, and 36-months term. To calculate the total price, multiply the per month price provided with the preferred term length required. For 24- and 36-months term, additional discounts will be applied to demonstrate the benefits of longer-term purchases as shown in the illustrative example below.

Please contact VMware sales for further information.

SKU	SKU Length	Description	Price
Pricing table example -			
WSD-AMDMP-12PT0-C1S	12-month prepaid SKU	Product description including components, minimum numbers, and support coverage	£2.36 per device per month
WSD-AMDMP-24PT0-C1S	24-month prepaid SKU		£2.36 per device per month
WSD-AMDMP-36PT0-C1S	36-month prepaid SKU		£2.13 per device per month

Pricing Options

When licensing Workspace ONE in a device-license model, the SSO and Access Control technology is restricted to work only on licensed devices and from managed applications. Organizations looking to enable or allow access to enterprise applications from any web browser, must license Workspace ONE in a per-user license model.

VMware Workspace One

SKU	Product	Description	Price
Shared Cloud Per Device			
WSD-AMDMP-12PT0-C1S	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.36 per device per month
WSD-AMDMP-24PT0-C1S			
WSD-AMDMP-36PT0-C1S			
WSD-AMMEP-12PT0-C1S	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.15 per device per month
WSD-AMMEP-24PT0-C1S			
WSD-AMMEP-36PT0-C1S			
WSD-AWOSP-12PT0-C1S	VMware Workspace ONE Standard - SaaS Production Support	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	£2.94 per device per month
WSD-AWOSP-24PT0-C1S			
WSD-AWOSP-36PT0-C1S			

WSD-AWOAP-12PT0-C1S	VMware Workspace ONE Advanced - SaaS Production Support	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£4.68 per device per month
WSD-AWOAP-24PT0-C1S			
WSD-AWOAP-36PT0-C1S			
WSD-AECAP-12PT0-C1S	VMware Workspace ONE Enterprise - SaaS Production Support	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	£7.79 per device per month
WSD-AECAP-24PT0-C1S			
WSD-AECAP-36PT0-C1S			
Shared Cloud Per User			
WSU-AMDMP-12PT0-C1S	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£4.26 per user per month
WSU-AMDMP-24PT0-C1S			
WSU-AMDMP-36PT0-C1S			
WSU-AMMEP-12PT0-C1S	VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.67 per user per month
WSU-AMMEP-24PT0-C1S			
WSU-AMMEP-36PT0-C1S			
WSU-AWOSP-12PT0-C1S	VMware Workspace ONE Standard - SaaS Production Support	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.08 per user per month
WSU-AWOSP-24PT0-C1S			
WSU-AWOSP-36PT0-C1S			
WSU-AWOAP-12PT0-C1S	VMware Workspace ONE Advanced - SaaS Production Support	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£8.49 per user per month
WSU-AWOAP-24PT0-C1S			
WSU-AWOAP-36PT0-C1S			
WSU-AECAP-12PT0-C1S	VMware Workspace ONE Enterprise	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£11.69 per user per month
WSU-AECAP-24PT0-C1S			
WSU-AECAP-36PT0-C1S			
Dedicated Hosting Environments – Managed Hosting Per Device			
WMD-AMDMP-12PT0-C1S	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.15 per device per month
WMD-AMDMP-24PT0-C1S			
WMD-AMDMP-36PT0-C1S			
WMD-AMMEP-12PT0-C1S	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.94 per device per month
WMD-AMMEP-24PT0-C1S			
WMD-AMMEP-36PT0-C1S			

WMD-AWOSP-12PT0-C1S	VMware Workspace ONE Standard - SaaS Production Support	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.72 per device per month
WMD-AWOSP-24PT0-C1S			
WMD-AWOSP-36PT0-C1S			
WMD-AWOAP-12PT0-C1S	VMware Workspace ONE Advanced - SaaS Production Support	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.46 per device per month
WMD-AWOAP-24PT0-C1S			
WMD-AWOAP-36PT0-C1S			
WMD-AECAP-12PT0-C1S	VMware Workspace ONE Enterprise - SaaS Production Support	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£8.60 per device per month
WMD-AECAP-24PT0-C1S			
WMD-AECAP-36PT0-C1S			
Dedicated Hosting Environments – Managed Hosting Per User			
WMU-AMDMP-12PT0-C1S	VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.83 per user per month
WMU-AMDMP-24PT0-C1S			
WMU-AMDMP-36PT0-C1S			
WMU-AMMEP-12PT0-C1S	VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£7.25 per user per month
WMU-AMMEP-24PT0-C1S			
WMU-AMMEP-36PT0-C1S			
WMU-AWOSP-12PT0-C1S	VMware Workspace ONE Standard - SaaS Production Support	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£6.64 per user per month
WMU-AWOSP-24PT0-C1S			
WMU-AWOSP-36PT0-C1S			
WMU-AWOAP-12PT0-C1S	VMware Workspace ONE Advanced - SaaS Production Support	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£10.05 per user per month
WMU-AWOAP-24PT0-C1S			
WMU-AWOAP-36PT0-C1S			
WMU-AECAP-12PT0-C1S	VMware Workspace ONE Enterprise	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1	£13.29 per user

WMU-AECAP-24PTO-C1S		user, and Horizon Apps Universal License for 1 named user. Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	per month
WMU-AECAP-36PTO-C1S			
Anywhere Workspace			
WMU-AAWEP-12PTO-C1S	VMware Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£19.70 per user per month
WMU-AAWEP-24PTO-C1S			
WMU-AAWEP-26PTO-C1S			

UAT options

UAT Environments			
WHE-ASUAT-12PTO-C1S	VMware Workspace ONE - Cloud UAT Environment, Fee/Environment - Subscription	VMware Workspace ONE - Cloud UAT Environment, Annual Fee/Environment	£3,991.35 per annum
WHE-AMUAT-12PTO-C1S	VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	£7,982.70 per annum

Setup & Deployment Services

Setup & Deployment Services			
WHE-AMSET-1TCTO-C1S	VMware AirWatch Cloud - Managed Hosting Environment Setup, One Time Fee / Environment - Subscription	Managed Hosting Environment Setup, One Time Fee / Environment	£7,982.70 per annum
WDM-WOSDS-1TCTO-C1S	VMware Workspace ONE Deployment - Standard - Managed Hosting - One Time	VMware WS1 Deployment - Standard bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	£10,194.49 per annum
WDM-WOADA-1TCTO-C1S	VMware Workspace ONE Deployment - Advanced - Managed Hosting - One Time	VMware WS1 Deployment - Advanced bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	£14,766.05 per annum

In Life Upgrade options

SKU	Product	Description	Price
Workspace ONE Standard – Per device to per user			
WSU-AUTSP-12PT0-C1S	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.35 per device per month
WSU-AUTSP-24PT0-C1S			
WSU-AUTSP-36PT0-C1S			
WMU-AUTSP-12PT0-C1S	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.21 per user per month
WMU-AUTSP-24PT0-C1S			
WMU-AUTSP-36PT0-C1S			
Workspace ONE Standard → Advanced			
WSD-AUSAP-12PT0-C1S	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Production Support/Subscription	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.91 per device per month
WSD-AUSAP-24PT0-C1S			
WSD-AUSAP-36PT0-C1S			
WMD-AUSAP-12PT0-C1S	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.91 per device per month
WMD-AUSAP-24PT0-C1S			
WMD-AUSAP-36PT0-C1S			
WSU-AUSAP-12PT0-C1S	Upgrade: VMware Workspace ONE Standard (Per User) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.75 per user per month
WSU-AUSAP-24PT0-C1S			
WSU-AUSAP-36PT0-C1S			
WMU-AUSAP-12PT0-C1S	Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.75 per user per month
WMU-AUSAP-24PT0-C1S			
WMU-AUSAP-36PT0-C1S			
Workspace ONE Standard per device → Advanced per user			
WSU-AUTAP-12PT0-C1S	Upgrade: VMware Workspace ONE Standard (Per Device) to	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£6.10 per user per month
WSU-AUTAP-24PT0-C1S			

WSU-AUTAP-36PT0-C1S	Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support		
WMU-AUTAP-12PT0-C1S	Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£6.96 per user per month
WMU-AUTAP-24PT0-C1S			
WMU-AUTAP-36PT0-C1S			
Workspace ONE Advanced – Per device to per user			
WSU-AUAUP-12PT0-C1S	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£4.19 per user per month
WSU-AUAUP-24PT0-C1S			
WSU-AUAUP-36PT0-C1S			
WMU-AUAUP-12PT0-C1S	Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.05 per user per month
WMU-AUAUP-24PT0-C1S			
WMU-AUAUP-36PT0-C1S			
Workspace ONE Standard → Enterprise			
WSD-AUSEC-12PT0-C1S	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.33 per device per month
WSD-AUSEC-24PT0-C1S			
WSD-AUSEC-36PT0-C1S			
WMD-AUSEC-12PT0-C1S	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.36 per device per month
WMD-AUSEC-24PT0-C1S			
WMD-AUSEC-36PT0-C1S			
WSU-AUSEC-12PT0-C1S	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£7.26 per user per month
WSU-AUSEC-24PT0-C1S			
WSU-AUSEC-36PT0-C1S			
WMU-AUSEC-12PT0-C1S	Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£7.31 per user per month
WMU-AUSEC-24PT0-C1S			
WMU-AUSEC-36PT0-C1S			
Workspace ONE Standard per device → Enterprise per user			

WSU-AUSHC-12PT0-C1S	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£9.61 per user per month
WSU-AUSHC-24PT0-C1S			
WSU-AUSHC-36PT0-C1S			
WMU-AUSHC-12PT0-C1S	Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£10.52 per user per month
WMU-AUSHC-24PT0-C1S			
WMU-AUSHC-36PT0-C1S			

Workspace ONE Advanced -> Enterprise

WSD-AUAEC-12PT0-C1S	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.42 per device per month
WSD-AUAEC-24PT0-C1S			
WSD-AUAEC-36PT0-C1S			
WMD-AUAEC-12PT0-C1S	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.14 per device per month
WMD-AUAEC-24PT0-C1S			
WMD-AUAEC-36PT0-C1S			
WSU-AUAEC-12PT0-C1S	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.52 per user per month
WSU-AUAEC-24PT0-C1S			
WSU-AUAEC-36PT0-C1S			
WMU-AUAEC-12PT0-C1S	Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.50 per user per month
WMU-AUAEC-24PT0-C1S			
WMU-AUAEC-36PT0-C1S			

Workspace ONE Advanced per device -> Enterprise per user

WSU-AUAHC-12PT0-C1S	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£7.71 per user per month
WSU-AUAHC-24PT0-C1S			
WSU-AUAHC-36PT0-C1S			
WMU-AUAHC-12PT0-C1S	Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£8.62 per user per month
WMU-AUAHC-24PT0-C1S			
WMU-AUAHC-36PT0-C1S			

Workspace ONE Enterprise - Per device to per user

WSU-AUCDU-12PT0-C1S	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£4.29 per user per month
WSU-AUCDU-24PT0-C1S			
WSU-AUCDU-36PT0-C1S			
WMU-AUCDU-12PT0-C1S	Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.17 per user per month
WMU-AUCDU-24PT0-C1S			
WMU-AUCDU-36PT0-C1S			

Pricing Considerations

Please refer to the below key points when considering buying VMware offerings:

- Pricing based upon a 12m prepaid subscription with 24, 36 month prices available upon request
- Shared Cloud environments have a minimum requirement of 25 devices / user in the initial order
- Managed Hosting environments have a minimum requirement of 3,000 devices / user in the initial order
- Managed Hosting environments including UAT require a setup fee per environment
- In life upgrade pricing runs for the duration of the initial contract before reverting to standard pricing for any extended term beyond the initial period.

Add-ons

Add-ons are value added services that can be purchased in addition to the core Workspace ONE UEM. These services are optional and are priced and charged separately.

1. Workspace One Assist

SKU	Product	Description	Price
Workspace ONE Assist			
WSD-AARMP-12PT0-C1S	VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	£0.43 per device per month
WSD-AARMP-24PT0-C1S			
WSD-AARMP-36PT0-C1S			
WSU-AARMP-12PT0-C1S	VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	£0.77 per user per month
WSU-AARMP-24PT0-C1S			
WSU-AARMP-36PT0-C1S			
WMD-AARMP-12PT0-C1S	VMware Workspace ONE Assist Add On	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest	£0.43

WMD-AARMP-24PTO-C1S	- Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support	mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	per device per month
WMD-AARMP-36PTO-C1S			
WMU-AARMP-12PTO-C1S	VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	£0.77 per user per month
WMU-AARMP-24PTO-C1S			
WMU-AARMP-36PTO-C1S			

2. VMware Success 360

VMware Success 360 is a comprehensive success offering that guides you through all the stages of your journey with VMware solutions. It provides a consistent way of working with VMware that will help you continually realize value and achieve outcomes faster from your investments. It's a partnership between you and VMware. There are several components – Success Planning, Adoption Guidance and Workshops, Digital Learning, and Dedicated and Proactive Support.

We do this through a jointly developed Success Plan which identifies what you consider to be your success metrics around business value, performance value and experience value. These metrics are tracked in your personalized dynamic Health Scorecard.

Success Pathways leverage hundreds of assets, tools, and services and are organized to identify the next best steps for you to take to achieve your goals, including direct access to expert engineers.

Digital Learning provides a personalized flexible learning experience to help your team to gain new skills and accelerate value realization of your VMware technology. It offers 24x7 access to the VMware Learning Premium Subscription to an unlimited number of users.

Maximize productivity and uptime with Dedicated and Proactive Support to speed issue resolution, minimize downtime and help prevent recurring incidents. It includes global proactive and reactive support with unlimited support requests and customer administrators.

Pricing

Success 360 is a consumption-based pricing model where the Success 360 price is determined by customer's Subscription and SaaS license spend. If you need help deciding, please contact VMware sales.

Additional Information

If you need help deciding, please contact VMware sales: G-Cloud@vmware.com

