



VMware Carbon Black Cloud Pricing Document

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Overview

VMware Carbon Black Cloud (“VMware Carbon Black Cloud”) is a cloud-native Endpoint and workload protection platform that enables customers to protect, prevent, detect, and respond to cybersecurity attacks on their Endpoints and server workloads. VMware Carbon Black Cloud collects and consolidates a customer’s system data in a single platform to enable the customer to efficiently protect its environment from breaches. VMware Carbon Black Cloud pulls this information into a centralized data analytics platform, and provides the customer with analysis, alerts, and intelligence on vulnerabilities, suspicious activity, and blocked malware. Customers access the VMware Carbon Black Cloud service offerings through a web browser and by using scripts against a public API. VMware Carbon Black Cloud ingests a variety of data sources that are processed and stored as cybersecurity events, behaviors, and system state metrics that can be analyzed, visualized, and alerted upon for anomaly detection, incident investigation, and remediation of cybersecurity risks. This Service Description governs the following cloud service offerings that are available for purchase on the VMware Carbon Black Cloud platform, all of which use the unified VMware Carbon Black Cloud console and, if applicable, the universal Endpoint agent:

1. **VMware Carbon Black Cloud Endpoint Standard (formerly known as CB Defense)** - Next-generation anti-virus (“NGAV”) offering, including behavioral endpoint detection and response (“behavioral EDR”).
2. **VMware Carbon Black Cloud Audit and Remediation (formerly known as CB LiveOps)** – Remote system audit and risk remediation solution for IT, compliance, and security.
3. **VMware Carbon Black Cloud Enterprise EDR (formerly known as CB ThreatHunter)** – Advanced enterprise endpoint detection and response solution for security operations.
4. **VMware Carbon Black Container Essentials** – Includes container image scanning, Kubernetes security posture management, and application topology to provide continuous visibility, security, and compliance for the full lifecycle of Kubernetes applications.
5. **VMware Carbon Black Container Advanced** – Includes all components of VMware Carbon Black Container Essentials, plus runtime traffic management with network workload anomaly detection, egress traffic control, and Kubernetes network map for on-premises and cloud-native environments.
6. **VMware Carbon Black Cloud Endpoint Advanced (formerly known as CB Defense and CB LiveOps)** – Includes all components of VMware Carbon Black Cloud Endpoint Standard plus VMware Carbon Black Cloud Vulnerability Management and VMware Carbon Black Cloud Audit and Remediation capabilities.
7. **VMware Carbon Black Cloud Endpoint Enterprise (formerly known as CB Defense, CB LiveOps, and CB ThreatHunter)** - Includes all components of VMware Carbon Black Cloud Endpoint Advanced and VMware Carbon Black Cloud Enterprise EDR.
8. **VMware Carbon Black Cloud Workload Essentials** - Advanced protection for securing modern workloads. Combines VMware Carbon Black Cloud Vulnerability Management and foundational workload hardening with advanced prevention, detection, and response capabilities to protect workloads running in virtualized, private and hybrid cloud environments, plus remote audit and risk remediation.
9. **VMware Carbon Black Cloud Workload Advanced** – Includes all components of VMware Carbon Black Cloud Workload Essentials, plus next-generation antivirus protection and behavioral EDR.
10. **VMware Carbon Black Cloud Workload Enterprise** – Includes all components of VMware Carbon Black Cloud Workload Advanced, plus enterprise threat hunting for workloads.

1 Year Pricing Option:

CARBON BLACK CLOUD ENDPOINT STANDARD PRICES: incl UK and Frankfurt Datacenter options, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-CBES-DIR-L-EU-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£23.95 Per Endpoint per Year.
VSEC-CBES-DIR-L-UK-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£24.00 Per Endpoint per Year.
VSEC-CBES-DIR-M-EU-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£23.95 Per Endpoint per Year.
VSEC-CBES-DIR-M-UK-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£24.00 Per Endpoint per Year.
VSEC-CBES-DIR-W-EU-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£23.95 Per Endpoint per Year.
VSEC-CBES-DIR-W-UK-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£24.00 Per Endpoint per Year.
VSEC-CBES-DIR-L-EU-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£31.95 Per Endpoint per Year.
VSEC-CBES-DIR-L-UK-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	£32.00 Per Endpoint per Year.

VSEC-CBES-DIR-M-EU-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£31.95 Per Endpoint per Year.
VSEC-CBES-DIR-M-UK-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£32.00 Per Endpoint per Year.
VSEC-CBES-DIR-W-EU-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£31.95 Per Endpoint per Year.
VSEC-CBES-DIR-W-UK-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£32.00 Per Endpoint per Year.

CARBON BLACK CLOUD AUDIT & REMEDIATION PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-ADIT-DIR-L-EU-1Y-A	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£22.35 Per Endpoint per Year.
VSEC-ADIT-DIR-L-UK-1Y-A	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£22.40 Per Endpoint per Year.

VSEC-ADIT-DIR-M-EU-1Y-A	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£22.35 Per Endpoint per Year.
VSEC-ADIT-DIR-M-UK-1Y-A	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£22.40 Per Endpoint per Year.
VSEC-ADIT-DIR-W-EU-1Y-A	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£22.35 Per Endpoint per Year.
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VSEC-ADIT-DIR-L-EU-1Y-C	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£22.35 Per Endpoint per Year.

VSEC-ADIT-DIR-L-UK-1Y-C	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£22.40 Per Endpoint per Year.
VSEC-ADIT-DIR-M-EU-1Y-C	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£22.35 Per Endpoint per Year.
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CARBON BLACK CLOUD ENTERPRISE EDR PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-EEDR-ACA-L-EU-1Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.95 Per Endpoint per Year.
VSEC-EEDR-ACA-L-UK-1Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.96 Per Endpoint per Year.
VSEC-EEDR-ACA-M-EU-1Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.95 Per Endpoint per Year.
VSEC-EEDR-ACA-M-UK-1Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.96 Per Endpoint per Year.

VSEC-EEDR-ACA-W-EU-1Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.95 Per Endpoint per Year.
VSEC-EEDR-ACA-W-UK-1Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.96 Per Endpoint per Year.
VSEC-EEDR-DIR-L-EU-1Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.95 Per Endpoint per Year.
VSEC-EEDR-DIR-L-UK-1Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.96 Per Endpoint per Year.
VSEC-EEDR-DIR-M-EU-1Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.95 Per Endpoint per Year.

VSEC-EEDR-DIR-M-UK-1Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.96 Per Endpoint per Year.
VSEC-EEDR-DIR-W-EU-1Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.95 Per Endpoint per Year.
VSEC-EEDR-DIR-W-UK-1Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£36.96 Per Endpoint per Year.

CARBON BLACK CLOUD CONTAINER ESSENTIALS PRICES: Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-CNESCP-EU-1Y-A	Academic VMware Carbon Black Container Essentials - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£1,025.00 Per CPU per Year.
VSEC-CNESCP-EU-1Y-C	VMware Carbon Black Container Essentials - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£1,025.00 Per CPU per Year.
VSEC-CNESCR-EU-1Y-A	Academic VMware Carbon Black Container Essentials - 1 Year SaaS subscription (12 months prepaid) per core with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£63.95 Per CORE per Year.

VSEC-CNESCR-EU-1Y-C	VMware Carbon Black Container Essentials - 1 Year SaaS subscription (12 months prepaid) per core with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£63.95 Per CORE per Year.
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CARBON BLACK CLOUD CONTAINER ADVANCED PRICES: Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-CNADCP-EU-1Y-A	Academic VMware Carbon Black Container Advanced - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£2,555.00 Per CPU per Year.
VSEC-CNADCP-EU-1Y-C	VMware Carbon Black Container Advanced - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£2,555.00 Per CPU per Year.
VSEC-CNADCR-EU-1Y-A	Academic VMware Carbon Black Container Advanced - 1 Year SaaS subscription (12 months prepaid) per core with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£159.50 Per CORE per Year.
VSEC-CNADCR-EU-1Y-C	VMware Carbon Black Container Advanced - 1 Year SaaS subscription (12 months prepaid) per core with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£159.50 Per CORE per Year.

CARBON BLACK CLOUD ENDPOINT ENTERPRISE ADVANCED PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-CBEA-DIR-L-EU-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£47.95 Per Endpoint per Year.
VSEC-CBEA-DIR-L-UK-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£48.00 Per Endpoint per Year.
VSEC-CBEA-DIR-M-EU-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£47.95 Per Endpoint per Year.

VSEC-CBEA-DIR-M-UK-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£48.00 Per Endpoint per Year.
VSEC-CBEA-DIR-W-EU-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£47.95 Per Endpoint per Year.
VSEC-CBEA-DIR-W-UK-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£48.00 Per Endpoint per Year.
VSEC-CBEA-DIR-L-EU-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£47.95 Per Endpoint per Year.
VSEC-CBEA-DIR-L-UK-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£48.00 Per Endpoint per Year.
VSEC-CBEA-DIR-M-EU-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£47.95 Per Endpoint per Year.
VSEC-CBEA-DIR-M-UK-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£48.00 Per Endpoint per Year.
VSEC-CBEA-DIR-W-EU-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£47.95 Per Endpoint per Year.
VSEC-CBEA-DIR-W-UK-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£48.00 Per Endpoint per Year.

CARBON BLACK CLOUD ENDPOINT ENTERPRISE PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
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VSEC-CBEE-DIR-L-EU-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£71.95 Per Endpoint per Year.
VSEC-CBEE-DIR-L-UK-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£72.00 Per Endpoint per Year.
VSEC-CBEE-DIR-M-EU-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£71.95 Per Endpoint per Year.
VSEC-CBEE-DIR-M-UK-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£72.00 Per Endpoint per Year.
VSEC-CBEE-DIR-W-EU-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£71.95 Per Endpoint per Year.
VSEC-CBEE-DIR-W-UK-1Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£72.00 Per Endpoint per Year.
VSEC-CBEE-DIR-L-EU-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£71.95 Per Endpoint per Year.
VSEC-CBEE-DIR-L-UK-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£72.00 Per Endpoint per Year.
VSEC-CBEE-DIR-M-EU-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£71.95 Per Endpoint per Year.
VSEC-CBEE-DIR-M-UK-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£72.00 Per Endpoint per Year.

VSEC-CBEE-DIR-W-EU-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£71.95 Per Endpoint per Year.
VSEC-CBEE-DIR-W-UK-1Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 1 Year subscription (12 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£72.00 Per Endpoint per Year.

CARBON BLACK CLOUD WORKLOAD ESSENTIALS PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial, Private and VMC options

SKU	Description	Datacenter Location	Price
VSEC-WLES-DIR-EU-1Y-A	Academic VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£475.50 per CPU per Year
VSEC-WLES-DIR-UK-1Y-A	Academic VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - UK	UK Data Center - This SKU should not be sold into Russia and China.	£476.00 per CPU per Year
VSEC-WLES-DIR-EU-1Y-C	VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£475.50 per CPU per Year
VSEC-WLES-DIR-UK-1Y-C	VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£476.00 per CPU per Year
VSEC-WLESPC-DIR-EU-1Y-A	Academic VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£119.50 per CORE per Year
VSEC-WLESPC-DIR-EU-1Y-C	VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£119.50 per CORE per Year
VSEC-WLESPC-DIR-UK-1Y-A	Academic VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per Core with production support - UK	UK Data Center - This SKU should not be sold into Russia and China.	£119.00 per CORE per Year
VSEC-WLESPC-DIR-UK-1Y-C	VMware Carbon Black Cloud Workload Essentials - 1 Year SaaS subscription (12 months prepaid) per Core with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£119.00 per CORE per Year

CARBON BLACK CLOUD WORKLOAD ADVANCED PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial, Private and VMC options

SKU	Description	Datacenter Location	Price
VSEC-WLAD-DIR-EU-1Y-A	Academic VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£715.50 per CPU per Year
VSEC-WLAD-DIR-UK-1Y-A	Academic VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - UK.	Academic VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - UK.	£716.00 per CPU per Year
VSEC-WLAD-DIR-EU-1Y-C	VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£715.50 per CPU per Year
VSEC-WLAD-DIR-UK-1Y-C	VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£716.00 per CPU per Year
VSEC-WLADPC-DIR-EU-1Y-A	Academic VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£179.50 per CORE per Year
VSEC-WLADPC-DIR-EU-1Y-C	VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£179.50 per CORE per Year
VSEC-WLADPC-DIR-UK-1Y-A	Academic VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per Core with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£179.00 per CORE per Year
VSEC-WLADPC-DIR-UK-1Y-C	VMware Carbon Black Cloud Workload Advanced - 1 Year SaaS subscription (12 months prepaid) per Core with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£179.00 per CORE per Year

CARBON BLACK CLOUD WORKLOAD ENTERPRISE PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial, Private and VMC options

SKU	Description	Datacenter Location	Price
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VSEC-WLEN-DIR-EU-1Y-A	Academic VMware Carbon Black Cloud Workload Enterprise - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£955.50 per CPU per Year
VSEC-WLEN-DIR-UK-1Y-A	Academic VMware Carbon Black Cloud Workload Enterprise - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£956.00 per CPU per Year
VSEC-WLEN-DIR-EU-1Y-C	VMware Carbon Black Cloud Workload Enterprise - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£955.50 per CPU per Year
VSEC-WLEN-DIR-UK-1Y-C	VMware Carbon Black Cloud Workload Enterprise - 1 Year SaaS subscription (12 months prepaid) per CPU with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£956.00 per CPU per Year
VSEC-WLENPC-DIR-EU-1Y-C	VMware Carbon Black Cloud Workload Enterprise - 1 Year SaaS subscription (12 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£239.50 per CORE per Year
VSEC-WLENPC-DIR-UK-1Y-C	VMware Carbon Black Cloud Workload Enterprise - 1 Year SaaS subscription (12 months prepaid) per Core with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£239.00 per CORE per Year
VSEC-WLENPC-DIR-EU-1Y-A	Academic VMware Carbon Black Cloud Workload Enterprise - 1 Year SaaS subscription (12 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£239.50 per CORE per Year
VSEC-WLENPC-DIR-UK-1Y-A	Academic VMware Carbon Black Cloud Workload Enterprise - 1 Year SaaS subscription (12 months prepaid) per Core with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£239.00 per CORE per Year

3 Year Pricing Option:

CARBON BLACK CLOUD ENDPOINT STANDARD PRICES: incl UK and Frankfurt Datacenter options, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-CBES-DIR-L-EU-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£64.75 Per Endpoint per Year.

VSEC-CBES-DIR-L-UK-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£64.80 Per Endpoint per Year.
VSEC-CBES-DIR-M-EU-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£64.75 Per Endpoint per Year.
VSEC-CBES-DIR-M-UK-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£64.80 Per Endpoint per Year.
VSEC-CBES-DIR-W-EU-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£64.75 Per Endpoint per Year.
VSEC-CBES-DIR-W-UK-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£64.80 Per Endpoint per Year.
VSEC-CBES-DIR-L-EU-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£86.35 Per Endpoint per Year.
VSEC-CBES-DIR-L-UK-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - UK.	VMware Carbon Black Cloud Endpoint (SaaS) Standard 1 Year subscription (12 months prepaid) per Endpoint. For Linux systems with production support - UK.	£86.40 Per Endpoint per Year.
VSEC-CBES-DIR-M-EU-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£86.35 Per Endpoint per Year.
VSEC-CBES-DIR-M-UK-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£86.40 Per Endpoint per Year.
VSEC-CBES-DIR-W-EU-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£86.35 Per Endpoint per Year.

VSEC-CBES-DIR-W-UK-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Standard 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£86.40 Per Endpoint per Year.
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CARBON BLACK CLOUD AUDIT & REMEDIATION PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-ADIT-DIR-L-EU-3Y-A	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.45 Per Endpoint per Year.
VSEC-ADIT-DIR-L-UK-3Y-A	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.48 Per Endpoint per Year.
VSEC-ADIT-DIR-M-EU-3Y-A	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.45 Per Endpoint per Year.
VSEC-ADIT-DIR-M-UK-3Y-A	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.48 Per Endpoint per Year.

VSEC-ADIT-DIR-W-EU-3Y-A	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.45 Per Endpoint per Year.
VSEC-ADIT-DIR-W-UK-3Y-A	Academic VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.48 Per Endpoint per Year.
VSEC-ADIT-DIR-L-EU-3Y-C	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.45 Per Endpoint per Year.
VSEC-ADIT-DIR-L-UK-3Y-C	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.48 Per Endpoint per Year.
VSEC-ADIT-DIR-M-EU-3Y-C	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.45 Per Endpoint per Year.

VSEC-ADIT-DIR-M-UK-3Y-C	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.48 Per Endpoint per Year.
VSEC-ADIT-DIR-W-EU-3Y-C	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.45 Per Endpoint per Year.
VSEC-ADIT-DIR-W-UK-3Y-C	VMware Carbon Black Cloud Audit and Remediation (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Audit and Remediation must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Audit and Remediation, the number of Audit and Remediation licenses must equal the total number of Standard Licenses.	£60.48 Per Endpoint per Year.

CARBON BLACK CLOUD ENTERPRISE EDR PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-EEDR-ACA-L-EU-3Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) – 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.75 Per Endpoint per Year.

VSEC-EEDR-ACA-L-UK-3Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.79 Per Endpoint per Year.
VSEC-EEDR-ACA-M-EU-3Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.75 Per Endpoint per Year.
VSEC-EEDR-ACA-M-UK-3Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.79 Per Endpoint per Year.
VSEC-EEDR-ACA-W-EU-3Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.75 Per Endpoint per Year.
VSEC-EEDR-ACA-W-UK-3Y-A	Academic VMWare Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.79 Per Endpoint per Year.

VSEC-EEDR-DIR-L-EU-3Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.75 Per Endpoint per Year.
VSEC-EEDR-DIR-L-UK-3Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.79 Per Endpoint per Year.
VSEC-EEDR-DIR-M-EU-3Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.75 Per Endpoint per Year.
VSEC-EEDR-DIR-M-UK-3Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.79 Per Endpoint per Year.
VSEC-EEDR-DIR-W-EU-3Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.75 Per Endpoint per Year.

VSEC-EEDR-DIR-W-UK-3Y-C	VMware Carbon Black Cloud Enterprise EDR (SaaS) - 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase. The number of licenses for Enterprise EDR must equal the max entitlement for each Operating system currently entitled to the customer for any cloud product by Operating System. For example, if a customer owns 5,000 Carbon Black Standard Licenses and wishes to add Enterprise EDR, the number of Enterprise EDR licenses must equal the total number of Standard Licenses.	£99.79 Per Endpoint per Year.
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CARBON BLACK CLOUD CONTAINER ESSENTIALS PRICES: Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-CNЕСP-EU-3Y-A	Academic VMware Carbon Black Container Essentials - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£2,765.00 Per CPU per Year.
VSEC-CNЕСP-EU-3Y-C	VMware Carbon Black Container Essentials - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£2,765.00 Per CPU per Year.
VSEC-CNЕСR-EU-3Y-A	Academic VMware Carbon Black Container Essentials - 3 Year SaaS subscription (36 months prepaid) per core with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£172.50 Per CORE per Year.
VSEC-CNЕСR-EU-3Y-C	VMware Carbon Black Container Essentials - 3 Year SaaS subscription (36 months prepaid) per core with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£172.50 Per CORE per Year.

CARBON BLACK CLOUD CONTAINER ADVANCED PRICES: Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-CNADCP-EU-3Y-A	Academic VMware Carbon Black Container Advanced - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£6,915.00 Per CPU per Year.
VSEC-CNADCP-EU-3Y-C	VMware Carbon Black Container Advanced - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£6,915.00 Per CPU per Year.

VSEC-CNADCR-EU-3Y-A	Academic VMware Carbon Black Container Advanced – 3 Year SaaS subscription (36 months prepaid) per core with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£431.50 Per CORE per Year.
VSEC-CNADCR-EU-3Y-C	VMware Carbon Black Container Advanced - 3 Year SaaS subscription (36 months prepaid) per core with production support - EU.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£431.50 Per CORE per Year.

CARBON BLACK CLOUD ENDPOINT ENTERPRISE ADVANCED PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-CBEA-DIR-L-EU-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£129.50 Per Endpoint per Year.
VSEC-CBEA-DIR-L-UK-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£130.00 Per Endpoint per Year.
VSEC-CBEA-DIR-M-EU-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£129.50 Per Endpoint per Year.
VSEC-CBEA-DIR-M-UK-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£130.00 Per Endpoint per Year.
VSEC-CBEA-DIR-W-EU-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£129.50 Per Endpoint per Year.
VSEC-CBEA-DIR-W-UK-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£130.00 Per Endpoint per Year.
VSEC-CBEA-DIR-L-EU-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£129.50 Per Endpoint per Year.

VSEC-CBEA-DIR-L-UK-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£130.00 Per Endpoint per Year.
VSEC-CBEA-DIR-M-EU-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£129.50 Per Endpoint per Year.
VSEC-CBEA-DIR-M-UK-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£130.00 Per Endpoint per Year.
VSEC-CBEA-DIR-W-EU-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£129.50 Per Endpoint per Year.
VSEC-CBEA-DIR-W-UK-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Advanced 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£130.00 Per Endpoint per Year.

CARBON BLACK CLOUD ENDPOINT ENTERPRISE PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial options

SKU	Description	Datacenter Location	Price
VSEC-CBEE-DIR-L-EU-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.50 Per Endpoint per Year.
VSEC-CBEE-DIR-L-UK-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.00 Per Endpoint per Year.
VSEC-CBEE-DIR-M-EU-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.50 Per Endpoint per Year.
VSEC-CBEE-DIR-M-UK-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.00 Per Endpoint per Year.

VSEC-CBEE-DIR-W-EU-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.50 Per Endpoint per Year.
VSEC-CBEE-DIR-W-UK-3Y-A	Academic VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.00 Per Endpoint per Year.
VSEC-CBEE-DIR-L-EU-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.50 Per Endpoint per Year.
VSEC-CBEE-DIR-L-UK-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Linux systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.00 Per Endpoint per Year.
VSEC-CBEE-DIR-M-EU-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.50 Per Endpoint per Year.
VSEC-CBEE-DIR-M-UK-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Mac systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.00 Per Endpoint per Year.
VSEC-CBEE-DIR-W-EU-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.50 Per Endpoint per Year.
VSEC-CBEE-DIR-W-UK-3Y-C	VMware Carbon Black Cloud Endpoint (SaaS) Enterprise 3 Year subscription (36 months prepaid) per Endpoint. For Windows systems with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.	£194.00 Per Endpoint per Year.

CARBON BLACK CLOUD WORKLOAD ESSENTIALS PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial, Private and VMC options

SKU	Description	Datacenter Location	Price
VSEC-WLES-DIR-EU-3Y-A	Academic VMware Carbon Black Cloud Workload Essentials – Private - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£1,285.00 per CPU per Year

VSEC-WLES-DIR-UK-3Y-A	Academic VMware Carbon Black Cloud Workload Essentials – Private - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - UK	UK Data Center - This SKU should not be sold into Russia and China.	£1,285.00 per CPU per Year
VSEC-WLES-DIR-EU-3Y-C	VMware Carbon Black Cloud Workload Essentials – Private - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£1,285.00 per CPU per Year
VSEC-WLES-DIR-UK-3Y-C	VMware Carbon Black Cloud Workload Essentials – Private - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£1285.00 per CPU per Year
VSEC-WLESPC-DIR-EU-3Y-A	Academic VMware Carbon Black Cloud Workload Essentials – VMC - 3 Year SaaS subscription (36 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£321.50 per CORE per Year
VSEC-WLESPC-DIR-EU-3Y-C	VMware Carbon Black Cloud Workload Essentials – VMC - 3 Year SaaS subscription (36 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£321.50 per CORE per Year
VSEC-WLESPC-DIR-UK-3Y-A	Academic VMware Carbon Black Cloud Workload Essentials – VMC - 3 Year SaaS subscription (36 months prepaid) per Core with production support - UK	UK Data Center - This SKU should not be sold into Russia and China.	£322.00 per CORE per Year
VSEC-WLESPC-DIR-UK-3Y-C	VMware Carbon Black Cloud Workload Essentials – VMC - 3 Year SaaS subscription (36 months prepaid) per Core with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£322.00 per CORE per Year

CARBON BLACK CLOUD WORKLOAD ADVANCED PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial, Private and VMC options

SKU	Description	Datacenter Location	Price
VSEC-WLAD-DIR-EU-3Y-A	Academic VMware Carbon Black Cloud Workload Advanced – Private - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£1,935.00 per CPU per Year
VSEC-WLAD-DIR-UK-3Y-A	Academic VMware Carbon Black Cloud Workload Advanced – Private - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£1,935.00 per CPU per Year
VSEC-WLAD-DIR-EU-3Y-C	VMware Carbon Black Cloud Workload Advanced – Private 3 Year SaaS subscription (36 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£1935.00 per CPU per Year
VSEC-WLAD-DIR-UK-3Y-C	VMware Carbon Black Cloud Workload Advanced – Private - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£1935.00 per CPU per Year

VSEC-WLADPC-DIR-EU-3Y-A	Academic VMware Carbon Black Cloud Workload Advanced -VMC- 3 Year SaaS subscription (36 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£483.50 per CORE per Year
VSEC-WLADPC-DIR-EU-3Y-C	VMware Carbon Black Cloud Workload Advanced – VMC - 3Year SaaS subscription (36 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£483.50 per CORE per Year
VSEC-WLADPC-DIR-UK-3Y-A	Academic VMware Carbon Black Cloud Workload Advanced – VMC - 3 Year SaaS subscription (36 months prepaid) per Core with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£484.00 per CORE per Year
VSEC-WLADPC-DIR-UK-3Y-C	VMware Carbon Black Cloud Workload Advanced – VMC - 3 Year SaaS subscription (36 months prepaid) per Core with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£484.00 per CORE per Year

CARBON BLACK CLOUD WORKLOAD ENTERPRISE PRICES: incl UK and Frankfurt Datacenter, Linux, MAC and Windows, Academic and Commercial, Private and VMC options

SKU	Description	Datacenter Location	Price
VSEC-WLEN-DIR-EU-3Y-A	Academic VMware Carbon Black Cloud Workload Enterprise – Private - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£2,585.00 per CPU per Year
VSEC-WLEN-DIR-UK-3Y-A	Academic VMware Carbon Black Cloud Workload Enterprise – Private - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£2,580.00 per CPU per Year
VSEC-WLEN-DIR-EU-3Y-C	VMware Carbon Black Cloud Workload Enterprise – Private - 3 Year SaaS subscription (36 months prepaid) per CPU with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£2,585.00 per CPU per Year
VSEC-WLEN-DIR-UK-3Y-C	VMware Carbon Black Cloud Workload Enterprise – Private 3 Year SaaS subscription (36 months prepaid) per CPU with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£2,580.00per CPU per Year
VSEC-WLENPC-DIR-EU-3Y-A	VMware Carbon Black Cloud Workload Enterprise – VMC - 3 Year SaaS subscription (36 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£645.50 per CORE per Year
VSEC-WLENPC-DIR-UK-3Y-C	VMware Carbon Black Cloud Workload Enterprise – VMVC - 3 Year SaaS subscription (36 months prepaid) per Core with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£646.00 per CORE per Year
VSEC-WLENPC-DIR-EU-3Y-C	Academic VMware Carbon Black Cloud Workload Enterprise – VMC - 3 Year SaaS subscription (36 months prepaid) per Core with production support - Frankfurt.	Frankfurt Data Center - This SKU should not be sold into Russia and China.	£645.50 per CORE per Year

VSEC-WLENPC-DIR-UK-3Y-A	Academic VMware Carbon Black Cloud Workload Enterprise – VMC - 3 Year SaaS subscription (36 months prepaid) per Core with production support - UK.	UK Data Center - This SKU should not be sold into Russia and China.	£646.00 per CORE per Year
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Pricing Considerations

Please refer to the below key points when considering buying VMware offerings:

- Prices and SKU's have been provided for 1 year and 3-year terms, additional terms can be provided upon request.
- You will be billed upfront for the term subscription.
- Options for UK datacenter and Frankfurt, except in the case of 'Containers' which is Frankfurt only until later in the year.
- Frankfurt prices should only be used if you are adding onto an existing Carbon Black or VMware solution currently hosted in Frankfurt.
- All variants including Linux, MAC and Windows are provided
- Workload Pricing: Both CPU and Core pricing is listed: CPU means a single, physical chip that houses at least one, but not more than 32, Physical Cores that can execute computer programs. A physical chip containing more than 32 Physical Cores requires the purchase of one additional subscription for every additional 32 (or portion thereof) Physical Cores in the Processor
- All SKU should not be sold into Russia and China. Minimum initial purchase of 100 Endpoints required. VMware order number of the initial purchase required for additional quantity purchase.

Add-ons

Add-ons are value added services that can be purchased in addition to the core offering. These services are optional and are priced and charged separately.

VMware Success 360

VMware Success 360 is a comprehensive success offering that guides you through all the stages of your journey with VMware solutions. It provides a consistent way of working with VMware that will help you continually realize value and achieve outcomes faster from your investments. It's a partnership between you and VMware. There are several components – Success Planning, Adoption Guidance and Workshops, Digital Learning, and Dedicated and Proactive Support.

We do this through a jointly developed Success Plan which identifies what you consider to be your success metrics around business value, performance value and experience value. These metrics are tracked in your personalized dynamic Health Scorecard.

Success Pathways leverage hundreds of assets, tools, and services and are organized to identify the next best steps for you to take to achieve your goals, including direct access to expert engineers.

Digital Learning provides a personalized flexible learning experience to help your team to gain new skills and accelerate value realization of your VMware technology. It offers 24x7 access to the VMware Learning Premium Subscription to an unlimited number of users.

Maximize productivity and uptime with Dedicated and Proactive Support to speed issue resolution, minimize downtime and help prevent recurring incidents. It includes global proactive and reactive support with unlimited support requests and customer administrators.



Pricing

Success 360 is a consumption-based pricing model where the Success 360 price is determined by customer's Subscription and SaaS license spend. If you need help deciding, please contact VMware sales.

Additional Information

If you need help deciding, please contact VMware sales: G-Cloud@vmware.com

