

# Horizon Cloud on Azure Pricing Document

**vm**ware<sup>®</sup>

# Overview

VMware Horizon Cloud on Microsoft Azure is the lowest-cost approach to deploying Windows 10 virtual desktops and apps from Azure with all the enterprise-class capabilities of VMware Horizon. From a single cloud-based console, you can deploy and manage desktops wherever they are-on-premises or in Azure-with cloud-native features like application, user environment, and power management, plus much more.

VMware Horizon on Azure benefits:

- Leverage your Azure Virtual Desktop benefits Horizon Cloud on Microsoft Azure adds incredible value to Azure Virtual Desktop through advanced power management, application and user environment management, and hybrid capabilities.
- Hybrid Desktop Virtualization Horizon Cloud on Microsoft Azure lets you deliver the most cost-effective, cloud-based Windows 10 virtual desktops and applications in a hybrid environment with existing on-premises investments.
- Application and User Environment Management Simplify application management while reducing cloud consumption costs with App Volumes while using Dynamic Environment Manager to add advanced user environment management capabilities.

### Pricing example

SKUs provided in the pricing tables cover 12-, 24-, and 36-months term. To calculate the total price, multiply the per month price provided with the preferred term length required. For 24- and 36-months term, additional discounts will be applied to demonstrate the benefits of longer-term purchases as shown in the illustrative example below.

Please contact VMware sales for further information.

SKU	SKU Length	Description	Price
HZN-AVNUC- 12PTO-C1S	12-month prepaid SKU	Product description including components, minimum numbers, and support coverage	£233.64 per 50 users per month
HZN-AVNUC- 24PT0-C1S	24-month prepaid SKU		£224.29 per 50 users per month
HZN-AVNUC- 36PT0-C1S	36-month prepaid SKU		£214.95 per 50 users per month

# **Pricing Options**

SKU	Product	Description	Price
Core Subscription	with no vSphere -	Azure only with no hybrid deployments	
HZN-AVNUC- 12PT0-C1S	VMware Horizon Apps Universal	Qty 50 Named User. Does not include vSphere, vCenter. Includes Production support.	£233.64 per 50 users
HZN-AVNUC- 24PT0-C1S	Subscription (no vSphere) - (Core) Named User Qty 50		per month
HZN-AVNUC- 36PT0-C1S			
HZN-AVCUC- 12PT0-C1S	VMware Horizon Apps Universal	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	£389.40 per 50 users
HZN-AVCUC- 24PT0-C1S	Subscription (no vSphere) - (Core) Concurrent User		per month
HZN-AVCUC- 36PT0-C1S	Qty 50		



HZN-VVNUC-	VMware Horizon	Qty 50 Named User. Does not include vSphere, vCenter.	£486.75
12PTO-C1S	Universal	Includes Production support.	per 50 users per month
HZN-VVNUC- 24PTO-C1S	Subscription (no vSphere) - (Core) Named User Qty 50		permonth
HZN-VVNUC- 36PTO-C1S			
HZN-VVCUC- 12PT0-C1S	VMware Horizon Universal	Qty 50 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	£778.80 per 50 users
HZN-VVCUC- 24PT0-C1S	Subscription (no vSphere) - (Core) Concurrent User		per month
HZN-VVCUC- 36PTO-C1S	Qty 50		
Add-on Subscript	ion with no vSphere	– Azure only with no hybrid deployments	1
HZN-AVNUA- 12PTO-C1S	VMware Horizon Apps Universal	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	£46.73 per 10 users
HZN-AVNUA- 24PTO-C1S	Subscription (no vSphere) - (Add-On to Core) Named		per month
HZN-AVNUA- 36PTO-C1S	User Qty 10		
HZN-AVCUA- 12PT0-C1S	VMware Horizon Apps Universal	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	£77.88 per 10 users
HZN-AVCUA- 24PTO-C1S	Subscription (no vSphere) - (Add-On to Core) Concurrent		per month
HZN-AVCUA- 36PT0-C1S	User Qty 10		
HZN-VVNUA- 12PT0-C1S	VMware Horizon Universal	Qty 10 Named User. Does not include vSphere, vCenter. Includes Production support.	£97.35 per 10 users
HZN-VVNUA- 24PTO-C1S	Subscription (no vSphere) - (Add-On to Core) Named		per month
HZN-VVNUA- 36PTO-C1S	User Qty 10		
HZN-VVCUA- 12PT0-C1S	VMware Horizon Universal	Qty 10 Concurrent User. Does not include vSphere, vCenter. Includes Production support.	£155.76 per 10 users
HZN-VVCUA- 24PTO-C1S	Subscription (no vSphere) - (Add-On to Core) Concurrent		per month
HZN-VVCUA- 36PTO-C1S	User Qty 10		
Core Subscription	n with vSphere	r	1
HAH-CRNUA- 12PT0-C1S	VMware Horizon Apps Universal	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service.	£321.26 per 50 users
HAH-CRNUA- 24PTO-C1S	Subscription - (Core) Named User Qty 50	Includes vSphere, vCenter. Includes Production Support.	per month
HAH-CRNUA- 36PT0-C1S			
HAH-CRCUA- 12PT0-C1S	VMware Horizon Apps Universal	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service, Includes Venter, Includes Dreduction	£521.80 per 50 users
HAH-CRCUA- 24PTO-C1S	Subscription - (Core) Concurrent User Qty 50	Service. Includes vSphere, vCenter. Includes Production Support.	per month
HAH-CRCUA- 36PTO-C1S			
HAH-CRNUB- 12PT0-C1S	VMware Horizon Universal Subscription	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes	£642.51 per 50 users
HAH-CRNUB- 24PTO-C1S	Subscription - (Core) Named User Qty 50	vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	per month
HAH-CRNUB- 36PTO-C1S			
HAH-CRCUB- 12PTO-C1S	VMware Horizon Universal	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service.	£1,039.70 per 50 users



HAH-CRCUB- 24PT0-C1S	Subscription - (Core) Concurrent	Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	per month
HAH-CRCUB- 36PT0-C1S	User Qty 50		
Add-On Subscrip	otions with vSphere		
HAH-ADNUA- 12PT0-C1S	VMware Horizon Apps Universal	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service.	£64.25 per 10 users
HAH-ADNUA- 24PT0-C1S	Subscription - (Add- On to Core) Named User Qty 10	Includes vSphere, vCenter. Includes Production Support.	per month
HAH-ADNUA- 36PT0-C1S			
HAH-ADCUA- 12PT0-C1S	VMware Horizon Apps Universal	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service.	£104.36 per 10 users
HAH-ADCUA- 24PT0-C1S	Subscription - (Add- On to Core) Concurrent User	Includes vSphere, vCenter. Includes Production Support.	per month
HAH-ADCUA- 36PT0-C1S	Qty 10		
HAH-ADNUB- 12PT0-C1S	VMware Horizon Universal	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes	£128.50 per 10 users
HAH-ADNUB- 24PT0-C1S	Subscription - (Add- On to Core) Named User Qty 10	vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	per month
HAH-ADNUB- 36PT0-C1S			
HAH-ADCUB- 12PT0-C1S	VMware Horizon Universal	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes	£207.94 per 10 users
HAH-ADCUB- 24PT0-C1S	Subscription - (Add- On to Core) Concurrent User	vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	per month
HAH-ADCUB- 36PT0-C1S	Qty 10		
WSU-AHULP- 12PT0-C1S	VMware Horizon Universal	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal	£10.42 per user
WSU-AHULP- 24PTO-C1S	<ul> <li>Subscription Add- on Option for Workspace ONE</li> </ul>	Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA	per month
WSU-AHULP- 36PTO-C1S	Enterprise - Shared Cloud - Per Named User - SaaS Production Support	bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	
WMU-AHULP- 12PTO-C1S	VMware Horizon Universal Subscription Add-	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on- premise option (EULA bound), the customer supplies	£10.42 per user per month
WMU-AHULP- 24PTO-C1S	on Option for Workspace ONE Enterprise -		permonth
WMU-AHULP- 36PT0-C1S	Managed Hosting - Per Named User - SaaS Production Support	the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	

# Academic Pricing Options

SKU	Product	Description	Price
Core Subscription	n with no vSphere –	Azure only with no hybrid deployments	
HZN-ASCUC- 12PT0-A1S	Academic Horizon Apps Standard	QTY 10 Concurrent User. Does not include vSphere, vCenter. Includes Production Support.	£57.18 Per 10 users
HZN-ASCUC- 24PTO-A1S	Subscription (no vSphere) - (Core) Concurrent User		per month
HZN-ASCUC- 36PTO-A1S	Qty 10		
HZN-ASNUC- 12PTO-A1S	Academic Horizon Apps Standard	QTY 10 Named User. Does not include vSphere, vCenter. Includes Production Support.	£35.30 Per 10 users
HZN-ASNUC- 24PTO-A1S	Subscription (no vSphere) - (Core) Named User Qty 10		per month
HZN-ASNUC- 36PTO-A1S			
Add-on Subscript	ion with no vSphere	- Azure only with no hybrid deployments	
HZN-ASCUA- 12PTO-A1S	Academic Horizon Apps Standard	QTY 10 Concurrent User Add-on. Does not include vSphere, vCenter. Includes Production Support.	£57.18 Per 10 users
HZN-ASCUA- 24PTO-A1S	Subscription (no vSphere) - (Add-on to Core) Concurrent User Qty 10 - 12		per month
HZN-ASCUA- 36PTO-A1S	Month Prepaid		
HZN-ASNUA- 12PTO-A1S	Academic Horizon Apps Standard	QTY 10 Named User Add-on. Does not include vSphere, vCenter. Includes Production Support.	£35.30 Per 10 users
HZN-ASNUA- 24PTO-A1S	Subscription (no vSphere) - (Add-on to Core) Named User Qty 10		per month
HZN-ASNUA- 36PTO-A1S			
Core Subscription	n with vSphere		
HAH-CRNUA- 12PTO-A1S	Academic VMware Horizon Apps	QTY 50 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service. Includes vSphere, vCenter. Includes Production Support.	£308.41 per 50 users
HAH-CRNUA- 24PTO-A1S	Universal Subscription - (Core) Named User		per month
HAH-CRNUA- 36PTO-A1S	Qty 50		
HAH-CRCUA- 12PT0-A1S	Academic VMware Horizon Apps	QTY 50 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps	£500.93 per 50 users
HAH-CRCUA- 24PTO-A1S	Universal Subscription - (Core) Concurrent	Service. Includes vSphere, vCenter. Includes Production Support.	per month
HAH-CRCUA- 36PTO-A1S	User Qty 50		
HAH-CRNUB- 12PT0-A1S	Academic VMware Horizon Universal	QTY 50 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	£616.81 per 50 users per month
HAH-CRNUB- 24PTO-A1S	Subscription - (Core) Named User Qty 50		
HAH-CRNUB- 36PTO-A1S			



	1		1
HAH-CRCUB- 12PT0-A1S	Academic VMware Horizon Universal	QTY 50 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service.	£998.11 per 50 users
HAH-CRCUB- 24PTO-A1S	Subscription - (Core) Concurrent User Qty 50	Includes vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	per month
HAH-CRCUB- 36PTO-A1S			
Add-On Subscrip	tions with vSphere		
HAH-ADNUA- 12PTO-A1S	Academic VMware Horizon Apps	QTY 10 Named User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service.	£61.68 per 10 users
HAH-ADNUA- 24PTO-A1S	Universal Subscription - (Add- On to Core) Named	Includes vSphere, vCenter. Includes Production Support.	per month
HAH-ADNUA- 36PT0-A1S	User Qty 1Ó		
HAH-ADCUA- 12PTO-A1S	Academic VMware Horizon Apps	QTY 10 Concurrent User. Includes entitlement to Horizon Apps Subscription and Horizon Cloud Apps Service.	£100.19 per 10 users
HAH-ADCUA- 24PTO-A1S	Universal Subscription - (Add- On to Core)	Includes vSphere, vCenter. Includes Production Support.	per month
HAH-ADCUA- 36PT0-A1S	Concurrent User Qty 10		
HAH-ADNUB- 12PTO-A1S	Academic VMware Horizon Universal	QTY 10 Named User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes	£123.36 per 10 users
HAH-ADNUB- 24PTO-A1S	Subscription - (Add- On to Core) Named User Qty 10	vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	per month
HAH-ADNUB- 36PT0-A1S			
HAH-ADCUB- 12PTO-A1S	Academic VMware Horizon Universal	QTY 10 Concurrent User. Includes entitlement to Horizon Subscription and Horizon Cloud Service. Includes	£199.62 per 10 users
HAH-ADCUB- 24PTO-A1S	Subscription - (Add- On to Core) Concurrent User	vSphere for Desktop, vCenter, and vSAN Advanced for Desktop. Includes Production Support.	per month
HAH-ADCUB- 36PT0-A1S	Qty 10		
WSU-AHULP- 12PTO-A1S	Academic VMware Horizon Universal	Qty 1 Named User. Provides only existing Workspace ONE Enterprise customers the Horizon Universal	£10.00 per user
WSU-AHULP- 24PTO-A1S	Subscription Add- on Option for Workspace ONE	Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-premise option (EULA	per month
WSU-AHULP- 36PTO-A1S	Enterprise - Shared Cloud - Per Named User - SaaS Production Support	bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription.	
WMU-AHULP- 12PT0-A1S	Academic VMware Horizon Universal	Qty 1 Named User. Provides only existing Workspace ONE Enterprise managed hosted or latest mode	£10.00 per user
WMU-AHULP- 24PTO-A1S	Subscription Add- on Option for Workspace ONE	customers the Horizon Universal Subscription, with cloud control plane access and deployment options for on-premises or hosted infrastructure. With the on-	per month
WMU-AHULP- 36PTO-A1S	Enterprise - Managed Hosting - Per Named User - SaaS Production Support	premise option (EULA bound), the customer supplies the virtualization software. Cannot combine this SKU with Workspace ONE Advanced Add-ons for: Horizon Enterprise Edition, Horizon Apps Advanced Edition or Horizon Cloud Subscription. Workspace ONE is managed hosted, Horizon component remains standard hosting.	

# 

# Add-ons

Add-ons are value added services that can be purchased in addition to the core VMware Horizon subscriptions. These services are optional, are priced, and charged separately.

#### 1. Workspace One Assist

SKU	Product	Description	Price		
VMware Horizon	VMware Horizon Add-ons				
HAH-ADNUAS- 12PT0-C1S	VMware Workspace ONE Assist for	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to	£7.79 per 10 users per month		
HAH-ADNUAS- 24PT0-C1S	Horizon Add-On - Shared Hosted for Horizon Shared	Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.			
HAH-ADNUAS- 36PT0-C1S	Hosted Customers - (Add-on to Core) Named User Qty 10				
HAH-ADCUAS- 12PTO-C1S	VMware Workspace ONE Assist for	Quantity 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to	£12.64 per 10 users		
HAH-ADCUAS- 24PT0-C1S	Horizon Add-On - Shared Hosted for Horizon Shared	Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	per month		
HAH-ADCUAS- 36PTO-C1S	Add-on to Core) Concurrent User Qty 10				
WSU-AARHP- 12PTO-C1S	VMware Workspace ONE Assist for	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace	£0.78 per user per		
WSU-AARHP- 24PTO-C1S	Horizon Add-On - Shared Cloud - Per User - SaaS	ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical	month		
WSU-AARHP- 36PTO-C1S	Production Support	Support, 24 Hour Sev 1 Support 7 days a week.			
WMU-AARHP- 12PT0-C1S	VMware Workspace ONE Assist for	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace	£0.78 per user per		
WMU-AARHP- 24PT0-C1S	Horizon Add-On - Managed Hosting - Per User - SaaS	ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical	month		
WMU-AARHP- 36PT0-C1S	Production Support	Support, 24 Hour Sev 1 Support 7 days a week.			

#### Academic Add-Ons

SKU	Product	Description	Price
Academic VMwar	e Horizon Add-ons		
HAH-ADNUAS- 12PTO-A1S	Academic VMware Workspace ONE	Quantity 10 Named User. Requires existing Horizon shared hosted environment. Can only be added to	£7.48 per 10 users
HAH-ADNUAS- 24PTO-A1S	Assist for Horizon Add-On - Shared Hosted for Horizon	Horizon Standard and Horizon Universal Subscription. Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	per month
HAH-ADNUAS- 36PTO-A1S	Shared Hosted Customers - (Add- on to Core) Named User Qty 10		
HAH-ADCUAS- 12PTO-A1S	Academic VMware Workspace ONE	Quantity 10 Concurrent User. Requires existing Horizon shared hosted environment. Can only be added to	£12.13 per 10 users
HAH-ADCUAS- 24PT0-A1S	Assist for Horizon Add-On - Shared	Horizon Standard and Horizon Universal Subscription.	per month

HAH-ADCUAS- 36PTO-A1S	Hosted for Horizon Shared Hosted Customers - (Add- on to Core) Concurrent User Qty 10	Cannot be added to Horizon Apps Standard or Horizon Apps Universal. Includes Production Support.	
WSU-AARHP- 12PTO-A1S	Academic VMware Workspace ONE	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace	£0.75 per user per
WSU-AARHP- 24PTO-A1S	Assist for Horizon Add-On - Shared Cloud - Per User -	ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical	month
WSU-AARHP- 36PTO-A1S	SaaS Production Support	Support, 24 Hour Sev 1 Support 7 days a week.	
WMU-AARHP- 12PT0-A1S	Academic VMware Workspace ONE	Quantity of 1 user. Requires existing Horizon shared hosted environment. Can only be added to Workspace	£0.75 per user per
WMU-AARHP- 24PTO-A1S	Assist for Horizon Add-On - Managed Hosting - Per User -	ONE Enterprise for VDI and Horizon Universal Subscription add-on for Workspace ONE Enterprise. Not compatible with Workspace ONE UEM. Technical	month
WMU-AARHP- 36PT0-A1S	SaaS Production Support	Support, 24 Hour Sev 1 Support 7 days a week.	

## 2. Advanced Monitoring

SKU	Product	Description	Price		
VMware Advance	VMware Advanced Monitoring- Powered by Control Up				
HAH- CUADCUSAAS- 12PTO-C1S	VMware Advanced Monitoring powered by Control Up	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon	£34.12 per 10 users per month		
HAH- CUADCUSAAS- 24PT0-C1S	(SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon	Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud			
HAH- CUADCUSAAS- 36PT0-C1S	Apps Universal (subscription) - SaaS Production Support - (Add-on to Core) Concurrent User Qty 10 - XX Monthly Prepaid	Horizon deployments.			
HAH- CUADCUTLSS- 12PT0-C1S	VMware Advanced Monitoring powered by Control Up	QTY 10 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1)	£46.25 per 10 users per month		
HAH- CUADCUTLSS- 24PTO-C1S	(Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon	VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support.			
HAH- CUADCUTLSS- 36PT0-C1S	Horizon/ Horizon Apps Universal (subscription) - Production Support - (Add-on to Core) Concurrent User Qty 10 - XX Month Prepaid	Supports on-premises and cloud Horizon deployments.			
HAH- CUADNUTLSS- 12PTO-C1S	VMware Advanced Monitoring powered by Control Up	QTY 10 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware	£33.09 per 10 users per month		
HAH- CUADNUTLSS- 24PTO-C1S	(Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon	Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises			
HAH- CUADNUTLSS- 36PTO-C1S	Apps Universal (subscription) - Production Support - (Add-on to Core) Named User Qty 10 - XX Month Prepaid	and cloud Horizon deployments.			

	P		
HAH- CUCRCUSAAS- 12PTO-C1S HAH- CUCRCUSAAS- 24PTO-C1S HAH- CUCRCUSAAS- 36PTO-C1S	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core) Concurrent User Qty 50 - XX Month Prepaid	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	£170.58 per 50 Users per month
HAH- CUCRCUTLSS- 12PTO-C1S HAH- CUCRCUTLSS- 24PTO-C1S HAH- CUCRCUTLSS- 36PTO-C1S	VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Core) Concurrent	QTY 50 Concurrent User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	£231.25 per 50 users per month
HAH- CUCRNUSAAS- 12PTO-C1S HAH- CUCRNUSAAS- 24PTO-C1S HAH- CUCRNUSAAS- 36PTO-C1S	VMware Advanced Monitoring powered by Control Up (SaaS) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - SaaS Production Support - (Core)	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (SaaS). Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	£105.19 per 50 users per month
HAH- CUCRNUTLSS- 12PTO-C1S HAH- CUCRNUTLSS- 24PTO-C1S HAH- CUCRNUTLSS- 36PTO-C1S	Named User Qty 50 - XX Month Prepaid VMware Advanced Monitoring powered by Control Up (Term) Add-on to Horizon/ Horizon Apps (perpetual) or Horizon/ Horizon Apps Universal (subscription) - Production Support - (Core) Named User Qty 50 - XX Month Prepaid	QTY 50 Named User. Includes entitlement to VMware Advanced Monitoring powered by Control Up (Term) for On-Premises deployment. Requires both - (1) VMware Horizon/ Horizon Apps Universal License, VMware Horizon / Horizon Apps Subscription or Horizon/ Horizon Apps (perpetual) offers (2) Qty should match user/ SID qty. Includes Production Support. Supports on-premises and cloud Horizon deployments.	£165.46 per 50 users month

#### 3. VMware Success 360

VMware Success 360 is a comprehensive success offering that guides you through all the stages of your journey with VMware solutions. It provides a consistent way of working with VMware that will help you continually realize value and achieve outcomes faster from your investments. It's a partnership between you and VMware. There are several components – Success Planning, Adoption Guidance and Workshops, Digital Learning, and Dedicated and Proactive Support.

We do this through a jointly developed Success Plan which identifies what you consider to be your success metrics around business value, performance value and experience value. These metrics are tracked in your personalized dynamic Health Scorecard.

Success Pathways leverage hundreds of assets, tools, and services and are organized to identify the next best steps for you to take to achieve your goals, including direct access to expert engineers.





Digital Learning provides a personalized flexible learning experience to help your team to gain new skills and accelerate value realization of your VMware technology. It offers 24x7 access to the VMware Learning Premium Subscription to an unlimited number of users.

Maximize productivity and uptime with Dedicated and Proactive Support to speed issue resolution, minimize downtown and help prevent recurring incidents. It includes global proactive and reactive support with unlimited support requests and customer administrators.

#### Pricing

Success 360 is a consumption-based pricing model where the Success 360 price is determined by customer's Subscription and SaaS license spend. If you need help deciding, please contact VMware sales.

# **Pricing Considerations**

Please refer to the below key points when considering buying VMware offerings:

- Pricing based upon a 12m prepaid subscription with 24, 36-month prices available upon request
- Subscriptions require 1 core order per required environment plus required number of add-on orders to make up total user quantity
- Subscriptions with no vSphere can only be user on Azure
- Subscriptions with vSphere can be used in Hybrid deployments either on-premise or in any other cloud provider
- Academic pricing available subject to eligibility

# Additional Information

If you need help deciding, please contact VMware sales: G-Cloud@vmware.com





Copyright ©2021 VMware, Inc. All rights reserved. VMware, Inc. 3401 Hillview Avenue Palo Alto CA 94304 USA Tel 877-486-9273 Fax 650-427-5001 VMware and the VMware logo are registered trademarks of trademarks of VMware, Inc. and its subsidiaries in the United States and other jurisdictions. All other marks and names mentioned herein may be trademarks of their respective companies. VMware products are covered by one or more patents listed at vmware.com/go/patents. Item No: vmw-wp-tech-temp-a4-word-2021 8/21