



Academic Workspace ONE
UEM
Pricing Document

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Overview

VMware Workspace ONE integrates access control, application management and multi-platform endpoint management into a single platform and is available as a cloud service or on-premises deployment

Pricing example

SKUs provided in the pricing tables cover 12-, 24-, and 36-months term. To calculate the total price, multiply the per month price provided with the preferred term length required. For 24- and 36-months term, additional discounts will be applied to demonstrate the benefits of longer-term purchases as shown in the illustrative example below.

Please contact VMware sales for further information.

SKU	Product	Description	Price
Shared Cloud Per Device			
WMD-AEDEP-12PT0-A1S	VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.74 per device per month
WMD-AEDEP-24PT0-A1S			£1.73 per device per month
WMD-AEDEP-36PT0-A1S			£1.56 per device per month

Pricing Options

When licensing Workspace ONE in a device-license model, the SSO and Access Control technology is restricted to work only on licensed devices and from managed applications. Organizations looking to enable or allow access to enterprise applications from any web browser, must license Workspace ONE in a per-user license model.

Workspace One UEM Bundles (includes Workspace One Assist) (Education Specific)

SKU	Product	Description	Price
Workspace ONE for Education (Per Device)			
WMD-AEDEP-12PT0-A1S	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.74 per device per month
WMD-AEDEP-24PT0-A1S			
WMD-AEDEP-36PT0-A1S			
WMD-AEDUP-12PT0-A1S	Academic VMware Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	£3.15 per device per month
WMD-AEDUP-24PT0-A1S			

WMD-AEDUP-36PT0-A1S	- Subscription - 12 Month Prepaid		
WSD-AEDEP-12PT0-A1S	Academic VMware Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£0.95 per device per month
WSD-AEDEP-24PT0-A1S			
WSD-AEDEP-36PT0-A1S			
WSD-AEDUP-12PT0-A1S	Academic VMware Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	£2.36 per device per month
WSD-AEDUP-24PT0-A1S			
WSD-AEDUP-36PT0-A1S			
Workspace ONE for Education (Per User)			
WMU-AEDEP-12PT0-A1S	Academic VMware Workspace ONE Education Essentials - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.28 per user per month
WMU-AEDEP-24PT0-A1S			
WMU-AEDEP-36PT0-A1S			
WMU-AEDUP-12PT0-A1S	Academic VMware Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	£5.83 per user per month
WMU-AEDUP-24PT0-A1S			
WMU-AEDUP-36PT0-A1S			
WSU-AEDEP-12PT0-A1S	Academic VMware Workspace ONE Education Essentials - Shared Cloud - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.70 per user per month
WSU-AEDEP-24PT0-A1S			
WSU-AEDEP-36PT0-A1S			
WSU-AEDUP-12PT0-A1S	Academic VMware Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support -	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	£4.26 per user per month
WSU-AEDUP-24PT0-A1S			

WSU-AEDUP-36PT0-A1S	Subscription - 12 Month Prepaid		
Workspace ONE for Education (Latest Mode)			
WMD-AEDEP-12PT0-A1S	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.34 per device per month
WMD-AEDEP-24PT0-A1S			
WMD-AEDEP-36PT0-A1S			
WMU-AEDEP-12PT0-A1S	Academic VMware Workspace ONE Education Essentials - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.49 per user per month
WMU-AEDEP-24PT0-A1S			
WMU-AEDEP-36PT0-A1S			
WMU-AEDUP-12PT0-A1S	Academic VMware Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription - 12 Month Prepaid	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.04 per user per month
WMU-AEDUP-24PT0-A1S			
WMU-AEDUP-36PT0-A1S			

VMware Workspace One

SKU	Product	Description	Price
Shared Cloud Per Device			
WSD-AMDMP-12PT0-A1S	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per Device - SaaS Production Support	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.42 per device per month
WSD-AMDMP-24PT0-A1S			
WSD-AMDMP-36PT0-A1S			
WSD-AMMEP-12PT0-A1S	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per Device - SaaS Production Support	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.89 per device per month
WSD-AMMEP-24PT0-A1S			
WSD-AMMEP-36PT0-A1S			

WSD-AWOSP-12PT0-A1S	Academic VMware Workspace ONE Standard - SaaS Production Support	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	£1.77 per device per month
WSD-AWOSP-24PT0-A1S			
WSD-AWOSP-36PT0-A1S			
WSD-AWOAP-12PT0-A1S	Academic VMware Workspace ONE Advanced - SaaS Production Support	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.81 per device per month
WSD-AWOAP-24PT0-A1S			
WSD-AWOAP-36PT0-A1S			
WSD-AECAP-12PT0-A1S	Academic VMware Workspace ONE Enterprise - SaaS Production Support	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week	£4.67 per device per month
WSD-AECAP-24PT0-A1S			
WSD-AECAP-36PT0-A1S			
Shared Cloud Per User			
WSU-AMDMP-12PT0-A1S	Academic VMware Workspace ONE Mobile Essentials - Shared Cloud - Per User - SaaS Production Support	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.55 per user per month
WSU-AMDMP-24PT0-A1S			
WSU-AMDMP-36PT0-A1S			
WSU-AMMEP-12PT0-A1S	Academic VMware Workspace ONE Desktop Essentials - Shared Cloud - Per User - SaaS Production Support	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.40 per user per month
WSU-AMMEP-24PT0-A1S			
WSU-AMMEP-36PT0-A1S			
WSU-AWOSP-12PT0-A1S	Academic VMware Workspace ONE Standard - SaaS Production Support	Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.04 per user per month
WSU-AWOSP-24PT0-A1S			
WSU-AWOSP-36PT0-A1S			
WSU-AWOAP-12PT0-A1S	Academic VMware Workspace ONE		£5.09

WSU-AWOAP-24PT0-A1S	Advanced - SaaS Production Support	Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	per user per month
WSU-AWOAP-36PT0-A1S			
WSU-AECAP-12PT0-A1S	Academic VMware Workspace ONE Enterprise	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£7.01 per user per month
WSU-AECAP-24PT0-A1S			
WSU-AECAP-36PT0-A1S			
Dedicated Hosting Environments – Managed Hosting Per Device			
WMD-AMDMP-12PT0-A1S	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per Device - SaaS Production Support	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.89 per device per month
WMD-AMDMP-24PT0-A1S			
WMD-AMDMP-36PT0-A1S			
WMD-AMMEP-12PT0-A1S	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per Device - SaaS Production Support	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.36 per device per month
WMD-AMMEP-24PT0-A1S			
WMD-AMMEP-36PT0-A1S			
WMD-AWOSP-12PT0-A1S	Academic VMware Workspace ONE Standard - SaaS Production Support	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.23 per device per month
WMD-AWOSP-24PT0-A1S			
WMD-AWOSP-36PT0-A1S			
WMD-AWOAP-12PT0-A1S	Academic VMware Workspace ONE Advanced - SaaS Production Support	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.28 per device per month
WMD-AWOAP-24PT0-A1S			
WMD-AWOAP-36PT0-A1S			
WMD-AECAP-12PT0-A1S	Academic VMware Workspace ONE	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1	£5.15

WMD-AECAP-24PT0-A1S	Enterprise - SaaS Production Support	device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	per device per month
WMD-AECAP-36PT0-A1S			

Dedicated Hosting Environments – Managed Hosting Per User

WMU-AMDMP-12PT0-A1S	Academic VMware Workspace ONE Mobile Essentials - Managed Hosting - Per User - SaaS Production Support	Workspace ONE Mobile Essentials (Includes AirWatch). Provides core MDM and email management capabilities for mobile devices. Includes Intelligence subset for MDM and Tunnel for intranet/VPN access. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.50 per user per month
WMU-AMDMP-24PT0-A1S			
WMU-AMDMP-36PT0-A1S			
WMU-AMMEP-12PT0-A1S	Academic VMware Workspace ONE Desktop Essentials - Managed Hosting - Per User - SaaS Production Support	Workspace ONE Desktop Essentials (Includes AirWatch). Provides MDM and advanced desktop lifecycle management capabilities for PCs. Includes Intelligence subset for modern management and Tunnel for intranet/VPN access. Does not support mobile devices. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£4.35 per user per month
WMU-AMMEP-24PT0-A1S			
WMU-AMMEP-36PT0-A1S			
WMU-AWOSP-12PT0-A1S	Academic VMware Workspace ONE Standard - SaaS Production Support	Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.98 per user per month
WMU-AWOSP-24PT0-A1S			
WMU-AWOSP-36PT0-A1S			
WMU-AWOAP-12PT0-A1S	Academic VMware Workspace ONE Advanced - SaaS Production Support	Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£6.03 per user per month
WMU-AWOAP-24PT0-A1S			
WMU-AWOAP-36PT0-A1S			
WMU-AECAP-12PT0-A1S	Academic VMware Workspace ONE Enterprise	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£7.97 per user per month
WMU-AECAP-24PT0-A1S			
WMU-AECAP-36PT0-A1S			

Anywhere Workspace *please note no academic SKU's available*

WMU-AAWEP-12PTO-C1S	VMware Anywhere Workspace Enterprise - Managed Hosting - Per User - SaaS Production Support	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£19.70 per user per month
WMU-AAWEP-24PTO-C1S			
WMU-AAWEP-36PTO-C1S			
WSU-AAWEP-12PTO-C1S	VMware Anywhere Workspace Enterprise - Shared Cloud - Per User - SaaS Production Support - Subscription	VMware Anywhere Workspace Enterprise, Includes Workspace ONE Enterprise, Secure Access and Cloud Web Security Advanced. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£18.12 per user per month
WSU-AAWEP-24PTO-C1S			
WSU-AAWEP-36PTO-C1S			

UAT Environments

WHE-ASUAT-12PTO-A1S	VMware Workspace ONE - Cloud UAT Environment, Fee/Environment - Subscription	VMware Workspace ONE - Cloud UAT Environment, Annual Fee/Environment	£3,991.35 per annum
WHE-AMUAT-12PTO-A1S	VMware AirWatch Cloud - Managed Hosting UAT Environment, Fee / Environment - Subscription	AirWatch Cloud - Managed Hosting UAT Environment, Annual Fee / Environment.	£7,982.70 per annum

Setup & Deployment Services

WHE-AMSET-1TCTO-A1S	VMware AirWatch Cloud - Managed Hosting Environment Setup, One Time Fee / Environment - Subscription	Managed Hosting Environment Setup, One Time Fee / Environment	£7,982.70
WDM-WOSDS-1TCTO-A1S	VMware Workspace ONE Deployment - Standard - Managed Hosting - One Time	VMware WS1 Deployment - Standard bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	£10,194.49
WDM-WOADA-1TCTO-A1S	VMware Workspace ONE Deployment - Advanced - Managed Hosting - One Time	VMware WS1 Deployment - Advanced bundle includes software installation and configuration for the specified license suite. Includes assistance rolling out initial 10 devices by OS of all applicable deliverables outlined in the corresponding datasheet. All Services paid in advance and delivered by AirWatch Professionals.	£14,766.05

In Life Upgrade options

SKU	Product	Description	Price
Workspace ONE Standard – Per device to per user			
WSU-AUTSP-12PTO-A1S	Academic Upgrade: VMware Workspace		£1.41 per device

WSU-AUTSP-24PT0-A1S	ONE Standard (Per Device) to Workspace ONE Standard - Shared Cloud - Per User - SaaS Production Support	Upgrade to Workspace ONE Standard (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	per month
WSU-AUTSP-36PT0-A1S			
WMU-AUTSP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - SaaS Production Support	Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.93 per user per month
WMU-AUTSP-24PT0-A1S			
WMU-AUTSP-36PT0-A1S			
Workspace ONE Standard → Advanced			
WSD-AUSAP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Shared Cloud - Per Device - SaaS Production Support/Subscription	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.15 per device per month
WSD-AUSAP-24PT0-A1S			
WSD-AUSAP-36PT0-A1S			
WMD-AUSAP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - SaaS Production Support/Subscription	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.15 per device per month
WMD-AUSAP-24PT0-A1S			
WMD-AUSAP-36PT0-A1S			
WSU-AUSAP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Standard (Per User) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.25 per user per month
WSU-AUSAP-24PT0-A1S			
WSU-AUSAP-36PT0-A1S			
WMU-AUSAP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.25 per user per month
WMU-AUSAP-24PT0-A1S			
WMU-AUSAP-36PT0-A1S			
Workspace ONE Standard per device → Advanced per user			
WSU-AUTAP-12PT0-A1S	Academic Upgrade: VMware Workspace		£3.66 per user

WSU-AUTAP-24PT0-A1S	ONE Standard (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	per month
WSU-AUTAP-36PT0-A1S			
WMU-AUTAP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£4.18 per user per month
WMU-AUTAP-24PT0-A1S			
WMU-AUTAP-36PT0-A1S			
Workspace ONE Advanced – Per device to per user			
WSU-AUAUP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Shared Cloud - Per User - SaaS Production Support	Upgrade to Workspace ONE Advanced (Includes AirWatch). Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.52 per user per month
WSU-AUAUP-24PT0-A1S			
WSU-AUAUP-36PT0-A1S			
WMU-AUAUP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - SaaS Production Support	Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.03 per user per month
WMU-AUAUP-24PT0-A1S			
WMU-AUAUP-36PT0-A1S			
Workspace ONE Standard → Enterprise			
WSD-AUSEC-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.20 per device per month
WSD-AUSEC-24PT0-A1S			
WSD-AUSEC-36PT0-A1S			
WMD-AUSEC-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.22 per device per month
WMD-AUSEC-24PT0-A1S			
WMD-AUSEC-36PT0-A1S			
WSU-AUSEC-12PT0-A1S	Academic Upgrade: VMware Workspace	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1	£4.36 per user

WSU-AUSEC-24PT0-A1S	ONE Standard to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User	user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	per month
WSU-AUSEC-36PT0-A1S			
WMU-AUSEC-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£4.39 per user per month
WMU-AUSEC-24PT0-A1S			
WMU-AUSEC-36PT0-A1S			
Workspace ONE Standard per device -> Enterprise per user			
WSU-AUSHC-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.77 per user per month
WSU-AUSHC-24PT0-A1S			
WSU-AUSHC-36PT0-A1S			
WMU-AUSHC-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Standard Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£6.32 per user per month
WMU-AUSHC-24PT0-A1S			
WMU-AUSHC-36PT0-A1S			
Workspace ONE Advanced -> Enterprise			
WSD-AUAEC-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 Device - Subscription	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.05 per device per month
WSD-AUAEC-24PT0-A1S			
WSD-AUAEC-36PT0-A1S			
WMD-AUAEC-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 Device	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.89 per device per month
WMD-AUAEC-24PT0-A1S			
WMD-AUAEC-36PT0-A1S			

WSU-AUAEC-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.11 per user per month
WSU-AUAEC-24PT0-A1S			
WSU-AUAEC-36PT0-A1S			
WMU-AUAEC-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.30 per user per month
WMU-AUAEC-24PT0-A1S			
WMU-AUAEC-36PT0-A1S			
Workspace ONE Advanced per device -> Enterprise per user			
WSU-AUAHC-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Shared Cloud - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£4.63 per user per month
WSU-AUAHC-24PT0-A1S			
WSU-AUAHC-36PT0-A1S			
WMU-AUAHC-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Advanced Per Device to WS1 Enterprise - Managed Hosting - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£5.17 per user per month
WMU-AUAHC-24PT0-A1S			
WMU-AUAHC-36PT0-A1S			
Workspace ONE Enterprise – Per device to per user			
WSU-AUCDU-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Shared Cloud - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.57 per user per month
WSU-AUCDU-24PT0-A1S			
WSU-AUCDU-36PT0-A1S			
WMU-AUCDU-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Enterprise per device to VMware Workspace ONE Enterprise - Managed Hosting - SaaS Production Support - 1 User	Workspace ONE Enterprise includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Universal License for 1 named user. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.10 per user per month
WMU-AUCDU-24PT0-A1S			
WMU-AUCDU-36PT0-A1S			

In Life Upgrade options to Workspace One for Education Bundles

Per device upgrades for Education			
WMD-ASUPKPPD-12PT0-A1S	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Latest Mode - Per Device - SaaS Production Support - Subscription	Workspace ONE Education Essentials. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.07 per device per month
WMD-ASUPKPPD-24PT0-A1S			
WMD-ASUPKPPD-36PT0-A1S			
WMD-AUDEDUP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per Device - SaaS Production Support - Subscription	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.42 per device per month
WMD-AUDEDUP-24PT0-A1S			
WMD-AUDEDUP-36PT0-A1S			
WMD-AUEDUP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per Device - SaaS Production Support - Subscription	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.42 per device per month
WMD-AUEDUP-24PT0-A1S			
WMD-AUEDUP-36PT0-A1S			
WSD-ASUPKPP-12PT0-A1S	Academic Subscription Upgrade: VMware Workspace ONE K-12 (Perpetual) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£0.76 per device per month
WSD-ASUPKPP-24PT0-A1S			
WSD-ASUPKPP-36PT0-A1S			
WSD-ASUPKPP-12PT0-A1S	Academic Subscription Upgrade: VMware Workspace ONE K-12 (P+H Shared Cloud) to Workspace ONE Education Essentials - Shared Cloud - Per Device - SaaS Production Support - Subscription	Workspace ONE Education Essentials. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£0.76 per device per month
WSD-ASUPKPP-24PT0-A1S			
WSD-ASUPKPP-36PT0-A1S			
WSD-AUEDUP-12PT0-A1S	Academic Upgrade: VMware Workspace	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum	£1.42 per device

WSD-AUEDUP-24PT0-A1S	ONE Education Essentials to Workspace ONE for Education - Shared Cloud - Per Device - SaaS Production Support - Subscription	initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	per month
WSD-AUEDUP-36PT0-A1S			

Per User upgrades for Education			
WMU-AUDEDUP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.55 per user per month
WMU-AUDEDUP-24PT0-A1S			
WMU-AUDEDUP-36PT0-A1S			
WMU-AUDEEDP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Latest Mode - Per User - SaaS Production Support - Subscription	For Add-on Only. Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Includes latest mode for AirWatch portion only. Workspace ONE Access remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Latest Mode Environment Setup (One Time Fee / Environment) and a minimum purchase of 500 licenses. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.71 per user per month
WMU-AUDEEDP-24PT0-A1S			
WMU-AUDEEDP-36PT0-A1S			
WMU-AUEDEP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Managed Hosting - SaaS Production Support - Subscription	Workspace ONE Education Essentials. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£1.55 per user per month
WMU-AUEDEP-24PT0-A1S			
WMU-AUEDEP-36PT0-A1S			
WMU-AUEDUP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Managed Hosting - Per User - SaaS Production Support - Subscription	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.55 per user per month
WMU-AUEDUP-24PT0-A1S			
WMU-AUEDUP-36PT0-A1S			
WMU-AUEEDP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Managed	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£4.10 per user per month
WMU-AUEEDP-24PT0-A1S			

WMU-AUEEDP-36PT0-A1S	Hosting - Per User - SaaS Production Support - Subscription		
WSU-AUEDEP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Education Essentials Per Device to Per User - Shared Cloud - SaaS Production Support - Subscription	Workspace ONE Education Essentials. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£0.76 per user per month
WSU-AUEDEP-24PT0-A1S			
WSU-AUEDEP-36PT0-A1S			
WSU-AUEDUP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Education Essentials to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£2.55 per user per month
WSU-AUEDUP-24PT0-A1S			
WSU-AUEDUP-36PT0-A1S			
WSU-AUEEDP-12PT0-A1S	Academic Upgrade: VMware Workspace ONE Education Essentials (Per Device) to Workspace ONE for Education - Shared Cloud - Per User - SaaS Production Support - Subscription	Academic VMware Workspace ONE for Education for learning institutions k-12 and higher ed only. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.	£3.31 per user per month
WSU-AUEEDP-24PT0-A1S			
WSU-AUEEDP-36PT0-A1S			

Pricing Considerations

Please refer to the below key points when considering buying VMware offerings:

- Pricing based upon a 12m prepaid subscription with 24, 36-month prices available upon request
- Shared Cloud environments have a minimum requirement of 25 devices / user in the initial order
- Managed Hosting environments have a minimum requirement of 25 devices / user in the initial order
- Managed Hosting environments including UAT require a setup fee per environment
- In life upgrade pricing runs for the duration of the initial contract before reverting to standard pricing for any extended term beyond the initial period.
- “Latest Mode” has a minimum of 500 devices in the initial order
- Academic pricing subject to eligibility
- Education bundles applicable for Higher Education and Learning Institutions only

Add-ons


Add-ons are value added services that can be purchased in addition to the core Workspace ONE UEM. These services are optional and are priced and charged separately.

1. Workspace One Assist

SKU	Product	Description	Price
Workspace ONE Assist			
WSD-AARMP-12PT0-A1S	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per Device - SaaS Production Support	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	£0.26 per device per month
WSD-AARMP-24PT0-A1S			
WSD-AARMP-36PT0-A1S			
WSU-AARMP-12PT0-A1S	Academic VMware Workspace ONE Assist Add On - Shared Cloud - Per User - SaaS Production Support	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM shared cloud environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	£0.46 per user per month
WSU-AARMP-24PT0-A1S			
WSU-AARMP-36PT0-A1S			
WMD-AARMP-12PT0-A1S	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per Device - SaaS Production Support	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	£0.26 per device per month
WMD-AARMP-24PT0-A1S			
WMD-AARMP-36PT0-A1S			
WMU-AARMP-12PT0-A1S	Academic VMware Workspace ONE Assist Add On - Shared Cloud for Workspace ONE Managed Hosting Customers - Per User - SaaS Production Support	Workspace ONE Assist shared cloud add-on. Requires existing Workspace ONE UEM managed hosting or latest mode environment. Cannot be added to Workspace ONE Express or Workspace ONE Express+ environments. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support - 7 days a week.	£0.46 per user per month
WMU-AARMP-24PT0-A1S			
WMU-AARMP-36PT0-A1S			

2. VMware Success 360

VMware Success 360 is a comprehensive success offering that guides you through all the stages of your journey with VMware solutions. It provides a consistent way of working with VMware that will help you continually realize value and achieve outcomes faster from your investments. It's a partnership between you and VMware. There are several components – Success Planning, Adoption Guidance and Workshops, Digital Learning, and Dedicated and Proactive Support.



We do this through a jointly developed Success Plan which identifies what you consider to be your success metrics around business value, performance value and experience value. These metrics are tracked in your personalized dynamic Health Scorecard.

Success Pathways leverage hundreds of assets, tools, and services and are organized to identify the next best steps for you to take to achieve your goals, including direct access to expert engineers.

Digital Learning provides a personalized flexible learning experience to help your team to gain new skills and accelerate value realization of your VMware technology. It offers 24x7 access to the VMware Learning Premium Subscription to an unlimited number of users.

Maximize productivity and uptime with Dedicated and Proactive Support to speed issue resolution, minimize downtime and help prevent recurring incidents. It includes global proactive and reactive support with unlimited support requests and customer administrators.

Pricing

Success 360 is a consumption-based pricing model where the Success 360 price is determined by customer's Subscription and SaaS license spend. If you need help deciding, please contact VMware sales.

Additional Information

If you need help deciding, please contact VMware sales: G-cloud@vmware.com

