



# DIRECTORY OF OUTSTANDING ASEAN SMEs 2015



one vision  
one identity  
one community



# **Directory of Outstanding ASEAN SMEs 2015**

The ASEAN Secretariat  
Jakarta

The Association of Southeast Asian Nations (ASEAN) was established on 8 August 1967. The Member States of the Association are Brunei Darussalam, Cambodia, Indonesia, Lao PDR, Malaysia, Myanmar, Philippines, Singapore, Thailand and Viet Nam. The ASEAN Secretariat is based in Jakarta, Indonesia.

For inquiries, contact:  
The ASEAN Secretariat  
Public Outreach and Civil Society Division  
70A Jalan Sisingamangaraja  
Jakarta 12110  
Indonesia  
Phone : (62 21) 724-3372, 726-2991  
Fax : (62 21) 739-8234, 724-3504  
E-mail : public@asean.org

General information on ASEAN appears online at the ASEAN Website: [www.asean.org](http://www.asean.org)

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# CONTENTS

Foreword by Le Luong Minh, Secretary-General of ASEAN	iii
ASEAN State of the Nations	iv
Know Your AEC	1
Role of SME Agencies in ASEAN Member States	9
Harmonisation of Standards and Regulatory Practices	45
Directory of Outstanding ASEAN SMEs 2015	59
• Agro-Based Industry/ Processed Food	61
• Automotive/ Transportation/ Logistics	77
• Electrical and Electronic Equipment	89
• E-ASEAN / Technology	99
• Fisheries	109
• Healthcare Services	117
• Rubber-based	129
• Textile/ Apparel	135
• Tourism	143
• Wood-Based/ Furniture	151

## Other Sectors

• Food and Beverages	163
• Handicraft	172
• Construction/ Building Material	176
• Property Development	181
• Manufacturing	183
• Wholesale/ Retail	193
• Media/ Communication	198
• Professional Services	199
• Micro-Financing	201
List of Chambers of Commerce & Industry in ASEAN, Dialogue Partners and Focal Points	205
Calendar of Events SME Conference, Trade Fair and Seminar in ASEAN 3rd Quarter of 2014 & 2015	213

## Foreword

With the establishment of the ASEAN Community by the end of 2015, ASEAN has seen great interest and confidence in the prospects and opportunities for businesses, both big and small, in the region. This is especially an opportune time for small and medium enterprises (SMEs). As a key driver and contributor to the GDP of ASEAN economies, SMEs have not only sustained and bolstered the region's exports but have also increased employment and enabled greater integration of women and youth into the economy. ASEAN recognises the need to link SMEs, vertically and horizontally, with enterprises, traders, suppliers, manufacturers and consumers within ASEAN Member States and FTA partners so that, by enhancing their market access and paving the way for their internationalisation, SMEs are able to take advantage of the trade and investment opportunities and benefits from regional economic integration.



This publication, *Directory of Outstanding SMEs in ASEAN 2015*, updates the series of publications on outstanding and innovative SMEs in ASEAN and complements the recently published *SME Guidebook Towards the AEC 2015*. Categorised according to the twelve ASEAN Priority Integration Sectors, the SMEs included in this Directory have achieved notable success in their various fields after overcoming difficulties, embracing opportunities and adopting best practices that promote business growth, quality, productivity, innovation and technology, brand awareness, corporate social responsibility and export penetration.

It is intended that this publication would assist SMEs in ASEAN to connect more with each other and enhance their linkages into the regional and global supply chains. With ASEAN nurturing a broad-based and inclusive ASEAN Community, it is hoped that other SMEs will be inspired and will continue to learn from these outstanding ASEAN SMEs.

**Le Luong Minh**  
**Secretary-General of ASEAN**

# ASEAN State of the Nations

	1990	2000	2012
ASEAN Member States	Brunei Darussalam Indonesia Malaysia Philippines Singapore Thailand	Brunei Darussalam Cambodia Indonesia Lao PDR Malaysia Myanmar Philippines Singapore Thailand Viet Nam	Brunei Darussalam Cambodia Indonesia Lao PDR Malaysia Myanmar Philippines Singapore Thailand Viet Nam
Total GDP (US\$ Billion)	334.1	606.4	2,311.3
Avg GDP per capita (US\$) <sup>1</sup>	760.9	1,172.4	3,748.4
Total Trade (US\$ Billion)	306.4	759.1	2,476.4
Intra-Trade (US\$ Billion)	144.1	166.8	602.0
FDI Inflows (US\$ Billion)	12.8	21.8	110.3
FDI Inflows (% of Global Inflows)	6.2	1.6	8.2
Population (Million)	317.2	517.3	617.2
Poverty Rate <sup>2</sup> (% Population Living Below US\$1.25 PPP per capita per day)	45.0	33.0	15.3 <sup>3</sup>
Infant Mortality Rate (per 1,000 live births)	27.3	35.9	22.4

1 Weighted by population.

2 Includes Cambodia, Indonesia, Lao PDR, Philippines, Thailand and Viet Nam.

3 As of 2010.

Sources: ASEANStat, IMF, UNCTAD and World Bank.



**KNOW YOUR AEC**





# Introduction

This is ASEAN's time. In the geographic heart of the world's premier growth corridor, ASEAN is poised to "seize the moment," in the words of a recent mid-term report on the fulfilment of the goals for the ASEAN Economic Community (AEC). At stake is a long-standing commitment by the ten Member States of ASEAN to "hasten the establishment of the AEC by 2015 and to transform ASEAN into a region with free movement of goods, services, investment, skilled labour and freer flow of capital."

With a market of over 600 million consumers and combined GDP of nearly US\$3 trillion, ASEAN is vibrant and growing, offering a future to its people of increasing prosperity and stability. The AEC is one of the foundations of that future.

Indeed, much of this future is already at hand. The ASEAN Trade in Goods Agreement (ATIGA), in force since May 2010, covers all aspects of trade in goods under a legal framework to realise the free flow of goods within the AEC.

The ASEAN Framework Agreement on Services (AFAS) serves to substantially eliminate restrictions on trade in services among ASEAN Member States in order to make it easier for services suppliers to operate within the borders of ASEAN. The ASEAN Comprehensive Investment Agreement (ACIA) came into effect in March 2012 to support a free, open, transparent and integrated investment regime in line with the goals of the AEC.

## Where do we stand?

The AEC Blueprint, signed in 2007 in Singapore by the Leaders of all ten Member States, reaffirms the goal of regional economic integration declared at the Bali Summit in October 2003. The AEC will "establish ASEAN as a single market and production base with the goal of making ASEAN more dynamic and competitive."

Regional integration and connectivity are to be accelerated through facilitating the movement of skilled persons, capital and goods, lowering barriers to trade and strengthening the institutional mechanisms of ASEAN.

There are four pillars to the AEC: 1) Single Market and Production Base; 2) Competitive Economic Region; 3) Equitable Economic Development; and 4) ASEAN's Integration into the Global Economy. ASEAN has made significant progress on each of these pillars, and this has opened up new opportunities for both investors and ASEAN people.

## Single Market and Production Base

Within the single market and production base are five core elements:

1. Free flow of goods;
2. Free flow of services;
3. Free flow of investment;
4. Freer flow of capital; and
5. Free flow of skilled labour.

As ambitious as they are, on many fronts the goals have been met.

On free flow of goods, as of 2010, duties were eliminated on 99.2% of tariff lines for the ASEAN-6 Member States (Brunei Darussalam, Indonesia, Malaysia, Philippines, Singapore and Thailand); in the remaining Member States (Cambodia, Lao PDR, Myanmar and Viet Nam), 97.52% of tariff lines have been reduced to 0-5 percent. The pilot program for the ASEAN Self-Certification System has also been launched, which is aimed at allowing certified exporters to self-certify whether their exports meet the origin requirements in export documents. This will reduce trade costs and expedite movement of goods across borders.

Trade facilitation is ongoing with evident progress as seven Member States have already tested the preliminary exchange of trade data and information through the ASEAN Single Window Gateway (ASW). With ASW, respective National Single Windows (NSWs) will be connected. This will expedite customs clearance, reducing transaction time and cost. The technical and legal foundations of the ASW, arguably the world's first regional single window, are being set up for live implementation by 2015.

Measures to reduce technical barriers to trade are also in place, including mutual recognition arrangements (MRAs), and the harmonisation of standards and a regulatory regime. About 170 technical standards are now harmonised in ASEAN. Mutual recognition of testing and certification for electrical and electronic equipment are being enjoyed by ASEAN Member States, with 21 testing laboratories and 5 certification bodies listed under the ASEAN Sectoral MRA for these types of equipment.

In addition to trade in goods, ASEAN Member States have also worked towards achieving free flow of services under the ASEAN Framework Agreement on Services (AFAS). Through packages of liberalisation commitments, ASEAN Member States have eased restrictions to cross-border trade in at least 80 subsectors, with a majority of these subsectors allowing for majority foreign ownership.

ASEAN is also committed to building an investment climate that is conducive for business. Aside from individual country initiatives, the region agreed on an investment framework aimed at enticing investors and helping those who are doing business in the region. ASEAN created the ASEAN Comprehensive Investment Agreement (ACIA), which contains commitments to liberalise and protect cross-border investment activities. Furthermore, ACIA embraces international best practices in the treatment of foreign investors and investments.

To promote the freer flow of capital, the stock exchanges from ASEAN-5 and Viet Nam have collaborated to form the ASEAN Exchanges, which aims to promote ASEAN capital markets and offer more opportunities to investors across the region. In September 2012, the ASEAN Exchanges launched the ASEAN Trading Link, a gateway for securities brokers to offer investors easier access to participating exchanges. Bursa Malaysia, Singapore Exchange and Stock Exchange of Thailand are now connected via the ASEAN Trading Link. Also, liberalisation of other financial services in ASEAN has continued to further strengthen the region's financial sector and to allow for more efficient allocation of capital to support the development of the AEC.

ASEAN also works towards facilitating the free flow of skilled labour in the region. The ASEAN Agreement on the Movement of Natural Persons (MNP) provides the legal framework to facilitate temporary cross-border movement of people engaged in the conduct of trade in goods, services and investment. Mutual Recognition Arrangements (MRAs) have also been concluded in eight professions to facilitate the movement of ASEAN professionals in these areas through recognition of their qualifications.

## **Competitive Economic Region**

In creating a competitive economic region, the AEC seeks to foster a culture of fair competition, including institutions and laws that underpin the effort. This includes protection for consumers region-wide and strong guarantees for intellectual property rights.

Competition policy and law will play an increasingly important role as strong economies are founded upon healthy and effective competition. By creating a level playing field for businesses operating in the region, competition policy and law encourages greater innovation, productivity and efficiency, bringing about benefits for businesses and consumers alike.

ASEAN Member States have been intensifying their efforts to introduce competition policy and law by 2015. Various outreach activities have also been carried out to educate the general public on the importance of competition policy and how it could possibly affect them.

A competitive economic region also requires support for physical infrastructure like highways, airports and rail links, power grids and gas pipelines. The designated roads and highways of the Member States forming the ASEAN Highway Network (AHN) are being physically connected, although the quality of some routes needs to be improved up to agreed standards. The ASEAN Highway Network, including its priority "Transit Transport Routes (TTR)," is a vital infrastructure and logistics component which supports trade facilitation, investment opportunities and tourism. Road and numbering signs along the TTR in the ASEAN mainland have already been installed in order to enhance safety and provide greater comfort for road users.

The ASEAN Power Grid (APG) is aimed at building a regional power transmission network linking all Member States. Six out of the planned 16 cross-border

interconnections have already been put into operation. In addition, the Trans-ASEAN Gas Pipeline (TAGP) aims to connect the gas pipeline infrastructure of ASEAN Member States and enable gas (including liquefied natural gas) to be transported across Member States' borders. There are currently 11 bilateral pipeline connections with a total length of 3,020 km. This allows the connected Member States to enhance cross-border electricity trade in order to meet growing demands for electricity. The project also provides private sector opportunities in investment, financing and technology transfer.

All the agreements and protocols on the liberalisation of air services under the ASEAN Open Skies Policy for both cargo and passenger services have been concluded and implemented by most Member States. This has substantially enhanced air connectivity in the region with increased air capacity and created more opportunities for a greater number of people to fly to neighbouring countries.

Another sector of ASEAN infrastructure that is undergoing continuous enhancement is telecommunication. ASEAN telecommunication regulators in 2012 announced the intention to reduce international mobile roaming rates within ASEAN. Malaysia and Singapore were the first Member States to make a bilateral agreement to reduce the mobile roaming rates charged by their respective telecommunication providers. By mid-2013, the rates were half compared to the rates in 2011.

## **Equitable Economic Development**

A key component of the AEC is to enhance the competitiveness and expansion of small and medium enterprises in ASEAN through flagship projects under the Strategic Action Plan for ASEAN SME Development (2010-2015). Thirty business incubator and innovation centres make up the ASEAN Business Incubator Network (ABINet) to promote business matching and development. The ASEAN SME Guidebook towards the AEC 2015 has been developed to enhance awareness of the financial facilities and market opportunities for SMEs available in ASEAN Member States.

Another crucial goal of the AEC is to ensure that the different levels of economic development of ASEAN Member States are given utmost consideration. Under the Initiative for ASEAN Integration (IAI), new approaches have been developed so that the benefits of the AEC are more evenly shared between all ASEAN Member States, including the newer ASEAN Member States (Cambodia, Lao PDR, Myanmar and Viet Nam) and the sub-regions (such as the Brunei Darussalam-Indonesia-Malaysia-Philippines East ASEAN Growth Area and the Indonesia-Malaysia-Thailand Growth Triangle).

The ASEAN Framework for Equitable Economic Development (AFEED) was introduced in 2011. It is the guiding framework for Member States to enable regional economic integration based on the principles of inclusive and sustainable growth, poverty alleviation and narrowing the development gap

within and between all ASEAN Member States. Efforts are being undertaken to develop indicators to be used to monitor the operation of AFEED.

## **Integration into the Global Economy**

One of the important success stories of the AEC is ASEAN's integration into the global economy. Through a number of "ASEAN+1" free trade agreements with the People's Republic of China, Japan, the Republic of Korea, Australia, New Zealand and India, ASEAN is well-positioned at the centre of global supply chains, and has developed strong trade links with the major regional economies, which has allowed for the creation of significant business opportunities.

ASEAN is also negotiating the Regional Comprehensive Economic Partnership (RCEP), an FTA involving ASEAN and its six FTA partners. The ASEAN-led agreement, expected to be concluded by the end of 2015, will allow ASEAN to achieve a modern, comprehensive, high-quality and mutually beneficial economic partnership agreement with its FTA partners. With a combined GDP of about US\$21.2 trillion, which is about 30% of global GDP, the RCEP also has the potential to transform the region into an integrated market of about 3.4 billion people (or 48% of the world's population). When concluded, RCEP is expected to deliver tangible benefits to businesses through potential improvements in market access, trade facilitation, regulatory reform and more liberal rules of origin.

## **Increased business interest in the AEC**

ASEAN has enjoyed a steady increase in foreign direct investment (FDI), with an average growth of 14% since 2000. In 2012, FDI flows to the region reached US\$110.3 billion. Such strong FDI growth is a result of a multitude of factors, including the comprehensive ASEAN integration efforts that have made it cheaper, faster and easier to trade in the region.

Already, we have seen strong interest in the AEC from business. For example, the US Chamber of Commerce in a recent survey found that 54% of American companies had an ASEAN strategy in place and looked forward to the full implementation of the AEC; 84% of executives surveyed expected profits to increase in 2014 as integration continued.

As we move closer to our goal of AEC 2015, we fully expect business interest in the AEC to continue to rise, as more businesses benefit from such ASEAN integration efforts, and start to develop ASEAN strategies as part of their corporate policies. The process is well under way, as witnessed by the emergence of groups like the ASEAN Business Club, which is backed by some of the region's biggest corporations and sees creating a high level of awareness of the AEC as a core priority. In addition, the largest consulting companies in the region have all jumped on the AEC bandwagon, helping to promote awareness of the AEC. Universities in the region have begun establishing AEC centres and think tanks are commissioning studies on the impact of the AEC.

The recent ASEAN Business Advisory Council's (ABAC) report noted that in the ABAC Survey on Competitiveness, conducted from May to August 2013, almost half of the businesses surveyed (48% of respondents) said that their organisation takes into account the investment attractiveness of the ASEAN region as a whole when planning investment strategies. This is up from 39% as recorded in the 2011-2012 survey and is an encouraging sign that a growing number of ASEAN businesses now have an "ASEAN strategy" in mind.



# **ROLE OF SME AGENCIES IN ASEAN MEMBER STATES**







## BRUNEI DARUSSALAM

### **SME Development Policies and Key Statistics:**

Small and Medium Enterprises (SMEs) have been identified as major players in industrial development that have a high potential to contribute significantly towards the national objective of sustainable economic diversification.

For Brunei Darussalam, SMEs constitute around 98.23% of total number of active enterprises in 2010, contributed 59% to Brunei's total employment in the private sector and 24% to GDP in all sectors. The SMEs employed about 60% (59,180 workers) of the total private sector workforce. Out of the total operating revenue generated by private sector businesses which amounted to BND 29.2 billion, the revenue of SMEs combined accounted for 26.8%. Additionally, from the statistical records in 2010, 75.1% of the SMEs are in Services Sector, 14.2% are in the Industry Sector, and 10.6% are from the Primary Resources Sector.\*

Furthermore, SMEs have been identified as major players in industrial development that have a high potential in contributing to the diversification of the economy. The primary resources sectors, Islamic financial market and halal market have been identified as key growth areas for local SMEs. One of the areas SMEs are being encouraged to enter is ecotourism, ICT and supporting industries in the oil and gas sector.

### **SME Agency:**

The Ministry of Industry and Primary Resources has declared that the present decade 2010 to 2020 as the Decade to Spur SME Development in Brunei Darussalam. One of the main focuses of the National Development Plan is to spur the development of SME sector in order to realise the National Vision 2035. The Ministry has been playing a greater role as the main Government focal agency for SME development. In July 2006, the Entrepreneurial Development Centre (EDC) under this Ministry was established with its main role for the development of SMEs by providing facilities and expertise for facilitating growth and development in Brunei Darussalam.

\* Exchange rate of Brunei Dollar (BND) as of date: USD 1 = BND 1.2889

The Entrepreneurial Development Centre provides several capacity building programs related to business activities for SMEs are developed and organised throughout the calendar year. These include training on entrepreneurship and technical skills upgrading, business management, marketing and information technology, standards and quality and other relevant subjects are all being provided without charges to SMEs. Such programs will enable our entrepreneurs to improve their entrepreneurial skills and knowledge particularly in keeping up with challenges of business dynamic.

Other supporting agencies include the Brunei Economic Development Board (BEDB) which has formulated several effective and promising local business development programmes and initiatives through a framework that emphasizes Capability, Capital and Connectivity. This will create opportunities for local businesses while promoting a business-friendly environment. These include:

- Micro Enterprise Development
- Start-up & Growth Enterprise Development
- Internationalization & Commercialization Support
- Other Initiatives



## CAMBODIA

### Definition:

SMEs are defined based on the equivalent full-time employees. The definition of enterprise size is proposed to be applied to all industries. However, where the number of employee is not appropriate, the definition based on the size of total assets (excluding land) or a combination of the two should be used. Nevertheless, there is no formal definition of SME in terms of financial standing yet because different financial institutions often require different data.

Type of Enterprise	Number of Employees	Asset (USD)
Micro	Less than 10	less than 50 000
Small	11 to 50	50 to 250 000
Medium	51 to 100	250 to 500 000

### SME Development Policies and Key Statistics:

The SMEs in Cambodia are divided into three sectors by MIME as follows:

- 1). Production sector including agricultural processing, manufacturing, and mining;
- 2). Service sector; and
- 3). Trading sector including wholesales and retails.

In 2009, almost all (98.46 percent) of the total of 36,116 establishments registered with MIME, are small and medium-sized numbering 35,560. The growth rate of total establishments for the year is 8.3%. The Small and Medium industries are local investment and domestic consumption oriented; meanwhile, large industries mostly are foreign investment and export market oriented. According to the record of the Ministry of industry, Mines and Energy, in 2009, the small and medium manufacturers in Cambodia accounted to 98.5% whereas large industries accounted 1.5% of total manufacturers.

In the year 2009, most of the SMEs are in food, beverages and tobacco sector (84.33%); followed by the fabricated metal products sector (5.34%); textile and wearing apparel sector (4.05%); other manufacturing industries sector (2.78%); non-metallic mineral products (2.78%); chemicals Petroleum, coal, rubber and plastic products (0.58%); and paper or paper products sector (0.14%), respectively.

Since 2005, the Ministry of Commerce (MOC) has implemented measures to reform the commercial registration procedures for SMEs. The timeline required for commercial registration is reduced from 2-3 weeks to only 1 week. Further, the capital requirements in the form of a Bank Deposit for commercial registration have been reduced from 20 million riels to 4 million riels. The administrative fee for Commercial Registration has been reduced to 177 US\$.

Generally, there are over 75 licenses that may apply to SMEs in Cambodia and these are issued across a large number of ministries. The SME Sub-Committee has set up an SME Information Portal at <http://www.myanmarindustry2.com/> which provides information useful for SMEs and anyone interested in the SMEs sector in Cambodia. Within this Portal is a one-stop information window which provides details on all licenses affecting SMEs together with the sample of the application form and the information on where to apply.

In July 2004, the new Rectangular Strategy for Growth, Employment, Equity and Efficiency was announced to govern private sector development and job creation in Cambodia. Part II of “Rectangular Strategy-Phase II” stated that the Royal Government will continue to improve the business climate for small and medium enterprises.

The RGC has reduced minimum requirements for the registration of small and medium enterprises and the company registration fee. Accounting system and financial report mechanism have been simplified. Loans provided by financial institutions to small and medium enterprises have increased considerably. To implement the RGC’s prioritised policies, the Ministry of Industry, Mines and Energy (MIME) will focus on achieving the following four Objectives:

- 1). Creating enabling business environment for the development of industry and manufacturing sector.
- 2). Promoting SMEs and developing businesses
- 3). Developing Private sector and attracting investment.
- 4). Building human resources capacity and technology transfer.

### **SME Agency:**

The General Department of Industry (GDI) is a primary agency under the Ministry of Industry Mines and Energy responsible for formulating and implementing government policy and development strategies in industry sector. It has core mandate to implement the RGC’s Development Policy and Strategy in industry and SME sectors as articulated in the Rectangular Strategy Phase II.

## **Webpage**

[www.mime.gov.kh](http://www.mime.gov.kh) promotions and installation of various incentive schemes. Regional, bilateral and multilateral cooperation is considered as the way to further open up more trade and investment opportunities for Cambodia.



# INDONESIA

## Definition:

SMEs in Indonesia are defined as independent productive enterprises, which are run by individuals or companies that are not subsidiaries that are owned, run or become both directly or indirectly part of a large enterprise. The criteria of SMEs are based on the assets and annual sales as mentioned on the table below.

Type of Enterprise	Asset Value (IDR)*	Annual Sales (IDR)*
Micro	Less than 50,000,000	Less than 300,000,000
Small	50,000,000 up to 500,000,000	300,000,000 up to 2,500,000,000
Medium	500,000,000 up to 10,000,000,000	2,500,000,000 up to 50,000,000,000
Large	More than 10,000,000,000	More than 50,000,000,000

## SME Development Policies and Key Statistics:

SMEs play a vital role in reducing the rate of poverty and unemployment in the Indonesian economy. In 2013, micro, small and medium enterprises (MSMEs) in Indonesia comprise of 57.9 million units or 99.99% of the total business enterprises, and employs 117.68 million people or 97% of the total labor forces. The SMEs share to GDP and export is 59.08% and 14.06%, respectively.

To empower SMEs, the Indonesian Government has launched several strategic programs such as the Credit for Small Holders, national program of Community Empowerment and Community Health Insurance. The purpose of the Credit for Small Holders program is to give easy loan credits to help businesses, particularly micro enterprises. The government will guarantee up to 80% of the possible bad debt and no collateral is needed.

\* Exchange rate of Indonesia Rupiah (IDR) as of date: US\$ 1 = IDR 12,123

The credit will accelerate the development of primary sectors and empower small-scale businesses, to improve their accessibility to state, private or regional banks, to reduce poverty levels and expand job opportunities. Individuals, groups or cooperatives are eligible to access this program with credit ranging from IDR5 million up to IDR2 billion (approximately US\$ 500 – 200,000). The target is to provide US\$ 22 billion of credit per year until 2014.

To further enhance SME access to the global market, the government provides capacity building programs, technology transfer, access to market and facilitates SMEs to participate at global exhibitions.

MSMEs are the engine of our economic growth. They are the main pillars of the Indonesian economy, and serve as the principal source of domestic employment across all economic sectors – including women and young generations. Promoting a competitive and innovative SME sector is mandatory to enhance the economic growth of Indonesia. A strong, dynamic and efficient SME sector will ensure a sustainable economic development.

### **SME Agency:**

The SME agency in Indonesia is the Ministry of Cooperative and SME (MOCSME). The Ministry has been empowering cooperatives, micro, small and medium enterprises (CSMEs) so that they become the primary role players in the national economy. Efforts and strategic moves will continue to be made in a systematic, consistent and sustainable manner.

The key success to empower CSMEs lies in the synergy of government policies and institutions. Thus, the MOCSME takes the role of a coordinator to formulate national policies and is expected to play an active role to empower CSMEs in Indonesia.

Guided by the Strategic Plan of Action for CSME Development (2010-2014), the MOCSME has sought to realize seven Key Development Milestones (KDMs) by 2014. Five out of the seven KDMs concerns SME development which are highlighted as follows:

- 1). Increase export value by 20%;
- 2). Utilise online SME information system;
- 3). Distribute IDR20 trillions annually from Credit for Small Holders;
- 4). Generate 1000 skilled entrepreneurs per year; and
- 5). Successfully implement 100 One Village One Product (OVOP) movement.

### **Web Portal:**

[www.depkop.go.id](http://www.depkop.go.id)

[www.smeccda.com](http://www.smeccda.com)

[www.smescoindonesia.com](http://www.smescoindonesia.com)

[www.danabergulir.com](http://www.danabergulir.com)





## Lao PDR

### Definition:

The Small and Medium sized Enterprise (SMEs) are independent enterprises that are legally registered and operated according to the prevailing laws of the Lao People's Democratic Republic, and are classified into the size categories according to the business sector, the annual average number of employees, the total assets and annual turnover basis.

The government shall issue decision on SME classification in each stage of development as deemed appropriate.

Type of Enterprise	Average Annual Number of Employees	Total asset in KIP	Annual turnover in KIP
Small Enterprise	<= 19	<= 250 million	<= 400 million
Medium Enterprise	>19 – 99	<= 1.2 billion	

### SME Development Policies

In Lao PDR, there are 216,913 enterprises nationwide and SMEs accounted for up to 99.83% of all enterprises. Further, 81.4% of labours are employed by SMEs.

- The SME Development policies for SME Development Plan 2011-2015:
  - Improving the regulatory environment and public administration of economic activities
  - Improving access to finance
  - Formation of new entrepreneurs
  - Increasing the provision of supports and business development services (BDS)

- Enhancing business linkages between large enterprises and SMEs
- Promoting the increase of productivity for upgrading the quality and standard of products and services of SMEs
- Enhancing access to markets and enlarging markets for SMEs
- SME Promotion activities (by the Law on SME Promotion)
  - Creating an enabling environment
  - Accessing to finance
  - Policy on customs and taxations
  - Creating and developing entrepreneurs
  - Providing services on business development consultation
  - Cooperating between SMEs and large sized enterprises and foreign investment enterprises
  - Increasing on productivity
  - Accessing and expanding markets
  - Business clustering
  - Allocating business location
  - Promoting on advanced technology utilisation
  - Using and protecting intellectual property
  - Providing and accessing to information

**Role of Department of SME Promotion, Ministry of Industry and Commerce, Lao PDR as:**

- Research and establish policy of SME promotion and development
- Be national focal point for SME promotion and development
- Disseminate policy, strategy and SME Development Plan
- Manage SME Promotion and Development fund
- Capacity building for staff and institution involved in SME Promotion
- Monitor, inspect and evaluate strategy and SME development plan implementation
- Establish annual SME White Paper
- Define size and condition for SME promotion
- Collect and provide business information for SMEs
- Support SME to market access
- Exercise other authorities and perform other duties as assigned by Minister of Industry and Commerce and as prescribed by related laws.

**Address:**

Nong Bone Road, Ban Fai, Xaysettha District, Vientiane Capital, Laos.

Tel: +856-21-414064

Fax: +856-21-263590

Email: [keomorakoth@hotmail.com/](mailto:keomorakoth@hotmail.com)  
[sengphachanh9@gmail.com/](mailto:sengphachanh9@gmail.com)  
[vannaseng.lpy2008@gmail.com](mailto:vannaseng.lpy2008@gmail.com)

Website: [www.smepdo.org](http://www.smepdo.org)



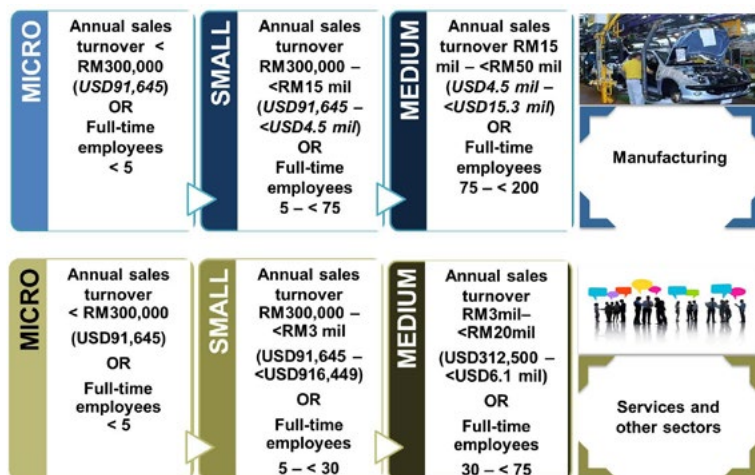
## **MALAYSIA**

Small and Medium Enterprises (SMEs) constitute 97.3% of the 662,939 total number of business establishments in the country. The latest statistics indicate that SMEs contribute 33.1% of Gross Domestic Product (GDP), 57.5% of employment and 19% of exports. The performance of Malaysian SMEs remains encouraging despite the difficult business environment. In 2013, the GDP growth of SMEs picked up further to 6.3% against 6% in 2012. SME growth also exceeded the overall GDP growth of the country of 4.7%. The higher SME growth was reflected across all major economic sectors, mainly supported by strong domestic demand, led by both consumption and investment activities. In 2014, the growth momentum of SMEs is expected to be sustained. Domestic demand will continue to be the key driver of growth led by private sector activities.

### **SME Definition**

The SMEs in Malaysia are defined by two criteria, namely the annual sales turnover and the number of full-time employees. A business will be deemed an SME if it meets either one of the two specified qualifying criteria, namely sales turnover or full-time employees, whichever is lower.

**Chart 1: The new SME Definition**



### **SME Masterplan as the ‘Game Changer’**

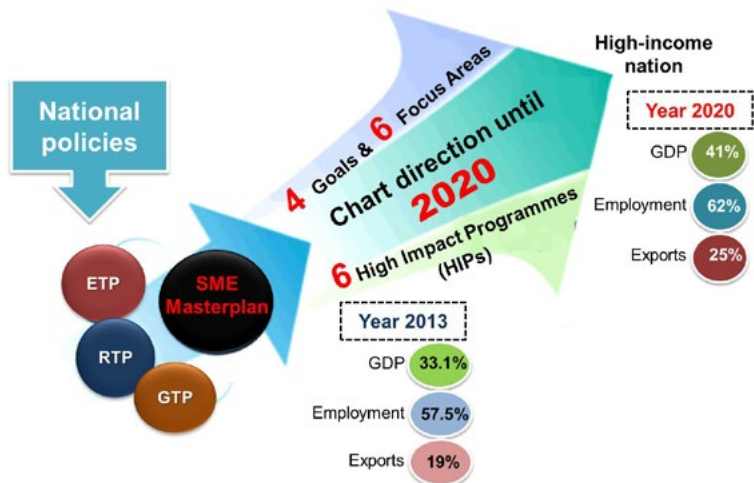
Small and medium enterprises (SMEs) including microenterprises have played an important role in fostering growth, employment and income in the country. The GDP of SMEs expanded at an average annual growth rate of 6.8%, far above the average overall GDP growth of 4.9% per annum in the period 2004 - 2010. This was largely due to the supportive policies put in place by the Government through the National SME Development Council (NSDC). The Council chaired by the Prime Minister has laid a comprehensive framework, which brings together 15 Ministries and more than 60 Agencies to work towards achieving a common objective.

However, going forward, amidst uncertain global environment and growing competition, Malaysia requires a ‘game changer’ to transition the economy to a high-income nation by 2020. SMEs are critical to the economic transformation as they form the domestic source of growth and bedrock of private sector activity. SMEs are also important in stimulating innovation and act as stabilisers of growth during an economic slowdown.

The SME Masterplan will be the ‘game changer’ to accelerate the growth of SMEs to achieve high-income nation status by 2020. The Masterplan will be for all SMEs in Malaysia, irrespective of sector, gender, geographical region and ethnic background. Successful implementation of the Masterplan will result in raising the contribution of SMEs to the economy by 2020:

- GDP: 41% (2013: 33.1%);
- Employment: 62% (2013: 57.5%); and
- Exports: 25% (2010: 19%).

**Chart 2: Targets set in SME Masterplan for 2020**



In order to accelerate the growth of SMEs, it is important to understand the forces that drive performance of SMEs. Based on a technical analysis on Malaysian data, the Masterplan has highlighted six factors that influence the performance of SMEs. These six performance levers are:

- Innovation and technology adoption;
- Human capital development;
- Access to financing;
- Market access;
- Legal and regulatory environment; and
- Infrastructure.

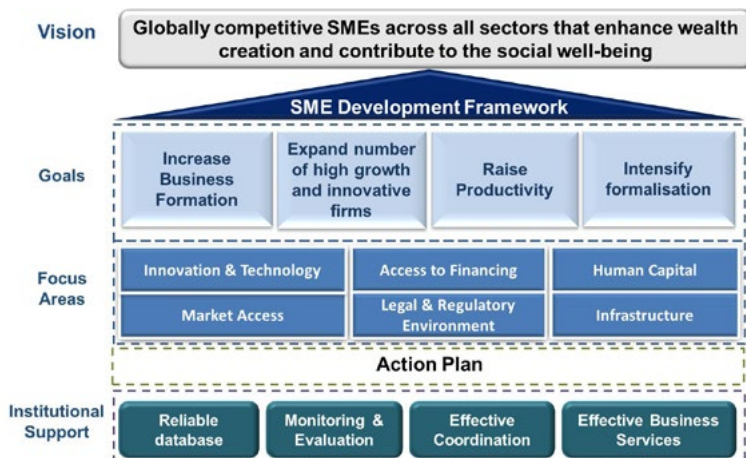
All these performance levers should be enhanced simultaneously as shortcomings in any of these levers will prevent SMEs from reaching their full potential. Currently, SMEs are not achieving high performance due to challenges faced in each of these areas. The aim of the Masterplan is to address these challenges to unleash the growth potential of SMEs to achieve Vision 2020.

**Chart 3: Key Challenges Faced by SMEs**



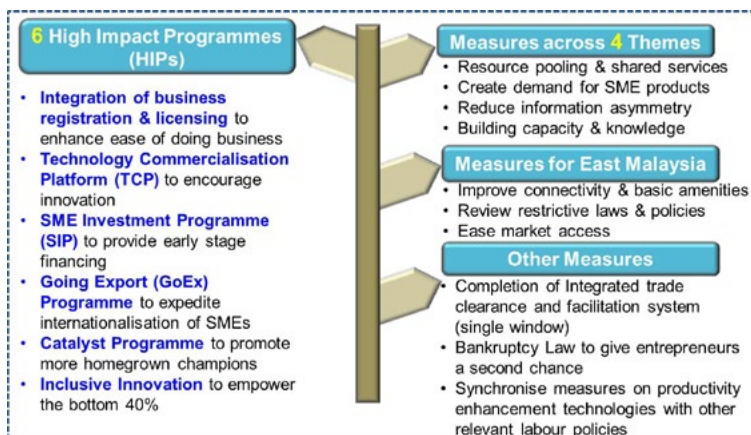
The Masterplan adopts a two-pronged approach to address these challenges. A differentiated strategy will be adopted to suit the needs of all SMEs ranging from microenterprises to the more sophisticated firms. On one front, there are generic measures to develop a comprehensive range of assistance for microenterprises and to bring them into the economic mainstream and to contribute to growth. At the same time, the Plan proposes a targeted approach to promote innovative and high growth companies in harnessing their full potential and to integrate into the global market.

**Chart 4: New SME Development Framework**



The Masterplan has also proposed 32 initiatives, including six High Impact Programmes (HIPs) and four thematic measures. The HIPs are very important as they will contribute significantly towards achieving the goals of the Masterplan. Recognising the unique business environment in East Malaysia, the Masterplan has also proposed specific measures for SMEs in East Malaysia.

**Chart 5: Summary of Initiatives under the SME Masterplan**



Some of these High Impact Programmes (HIPs) will be essentially managed and delivered by the private sector, but will be owned by a Ministry or Agency. The lead Ministry or Agency will report the progress and outcomes in terms of increase in sales, profits, investments, productivity and other key indicators through the Central Coordinating Agency to NSDC.

#### **HIP 1:**

**Integration of Business Registration and Licensing** aims to create a single registration point through interfacing of the current National Business Registration System i.e. My Corporate Identity (MyCoID) with the National Business Licensing System i.e. Business Licensing Electronic Support System (BLESS). The initiative is to simplify procedures to reduce the lag time and cost involved in starting a new business. The initiative will also enhance formalisation as registration will be mandated as a pre-requisite for licensing.

#### **HIP 2:**

**Technology Commercialisation Platform (TCP)** is a national network of privately-managed platform to promote innovative ideas from proof of concept (POC) to the commercialisation stage. TCP aims to remove market barriers to innovation by providing linkage to a range of services including infrastructure support, financing, technical assistance, market information and capacity building.

#### **HIP 3:**

**SME Investment Programme (SIP)** is to provide early stage financing through the establishment of investment companies which would invest in potential SMEs in the form of debt, equity or a hybrid of both. This will expedite the growth of venture capital industry in the country that can support start-ups, especially innovative SMEs.

#### **HIP 4:**

**Going Export (GoEx) Programme** offers customised assistance to new exporters and SMEs venturing into new markets. Export-ready SMEs can avail to comprehensive support which among others includes linkage to market expertise and buyers, and compliance to standards to expedite internationalisation of products and services.

#### **HIP 5:**

**Catalyst Programme** is to create homegrown champions through a targeted approach with support in the area of financing, market access and human capital development. The Programme will have transparent selection criteria and exit mechanism.

#### **HIP 6:**

**Inclusive Innovation** is specifically designed to empower the bottom 40% of the income group to leverage on innovation. This Programme will promote transformation of communities including microenterprises in the rural areas through handholding, as well as, financial, technical and management support.





## **About SME Corp. Malaysia**

It all began on 2 May 1996, when a specialised agency was established to spur the development of small and medium enterprises (SMEs) by providing infrastructure facilities, financial assistance, advisory services, market access and other support programmes. Known as the Small and Medium Industries Development Corporation (SMIDEC), its aim was to develop capable and resilient Malaysian SMEs to be competitive in the global market.

The establishment of the National SME Development Council (NSDC) in 2004 presented yet another chapter in SME development in Malaysia. As the highest policy-making body, its role was to formulate strategies for SME development across all economic sectors, coordinate the tasks of related Ministries and Agencies, encourage partnership with the private sector, as well as, ensure effective implementation of the overall SME development programmes in this country. Initiatives under the NSDC included enhanced access to financing; financial restructuring and advisory services; information, training and marketing coordination; and a comprehensive SME database to monitor the progress of SMEs across all economic sectors.

In 2007, the NSDC decided to appoint a single dedicated agency to formulate overall policies and strategies for SMEs and to coordinate programmes across all related Ministries and Agencies. SMIDEC was tasked to assume the role and the official transformation into Small and Medium Enterprise Corporation Malaysia (SME Corp. Malaysia) commenced on 2 October 2009. SME Corp. Malaysia is now the central point of reference for information and advisory services for all SMEs in Malaysia.

## **Web-portal:**

[www.smecorp.gov.my](http://www.smecorp.gov.my)

[www.smeinfo.com.my](http://www.smeinfo.com.my)



## MYANMAR

### Definition:

The criteria used to define SMEs in Myanmar, varies according to the country's economic condition. The Private Enterprise Law 1990 classifies enterprises into small, medium and large-scale enterprises as illustrated in the table below. The definition of SMEs can also be found in the Cottage Industries Promotion Law (1991), which classifies the size of Cottage Industries.

Definition of Criteria	Micro	Small	Medium
Power (HP) used	Less than 3 H.p	3 to 25	26 to 50
No of workers	Less than 10	10 to 50	51 to 100
Capital Outlay (Kyat million)		Up to 1	Over 1 to 5
Production Value per year (million)		Up to 2.5	Over 2.5 to 10

### SME Development Policies and Key Statistics:

There are a total of 43,503 privately owned establishments registered under the Private Industrial Enterprise Law (Ministry of Industry 1) in 2007. Based on the data of the Ministry of Industry (1), about 91.99% of the establishments in 2007 are SMEs.

The agriculture, livestock and fisheries and forestry sectors contributes the bulk share of GDP accounting for 41.2%, while the processing and manufacturing sector accounts for approximately 21.7%, and the service sector accounts for 37.1%. The industrial sector is steadily increasing year by year.

The following government institutions have been established to develop both state-owned and privately-owned enterprises:

- Central Industrial Development Committee chaired by the Vice Senior General of State Peace and Development Council (SPDC) and 14 Ministers as members, to formulate policies;
- Myanmar Industrial Development Committee (MIDC) chaired by the Minister of Industry No (1), and the Ministers and Deputy Ministers as members, to coordinate Industrial Development; and
- Myanmar Industrial Development Working Committee (MIDWC) chaired by the Minister of Ministry of Industry No (2), to implement the policy for the development of Industrial Zones including the development of SMEs.

The Industrial Development Working Committee with the assistance of the ten SubCommittees regularly conducts industrial exhibitions, seminars and conference on technology, productivity and management, training courses to upgrade technical skills and transfer of technology of SMEs and private sectors. The Union of Myanmar Federation of Chamber of Commerce and Industry (UMFCCI) and Myanmar Industrial Association (MIA) are also playing leading roles in private sector development by providing various services such as consultancy, providing information on trade and investment, newsletters and trade bulletins, business matching training and seminars, workshops, trade fairs, exhibitions, study tour missions, participation in various government committees and other promotional activities.

The government recognises the important role of SMEs and is therefore developing an SMI promotion policy, to assist in the development of SMEs. The policy, which will be issued by 2011, has 11 chapters covering among others, financial assistance and guarantee, fostering local industries, market development, human resource development, and technological innovation and research.

### **SME Agency:**

Headed by the Ministry of Industry No (2), the Industrial Development Committee (IDC) has been restructured on 20th of April 2011, to play the role as the prime mover in the industrial development process. Current works involves greater emphasis on green industries and also coordinating the works of members of the Industrial Development Committee, Myanmar Federation of Chamber of Commerce & Industry, 18 Supervisory Committees from (18) industrial Zones and the private sectors. The IDC carries out the following tasks:

- Act as the primary focal point for SME development;
- Implement new projects to establish factories in cooperation with developed countries;
- To further develop the agro-based industries;
- Managing and operating Industrial Training Centers that offers human resource development programmes;

- Enhance industrial production qualitatively and quantitatively whilst promoting efficient and green production methods; and
- Promote international cooperation.

Twelve subcommittees under the IDC have been established consisting of members from the government, private business and non-government organizations to create a sound policy, business environment and a supportive regulatory framework for SMEs. According to the guidelines of IDC, the twelve subcommittees have the task to implement and fulfill the industries' targets and activities.

**Web-portal:**

<http://www.myanmarindustry2.com/>



## PHILIPPINES

### Definition:

Micro, small and medium enterprises (MSMEs) shall be defined as any business activity or enterprise engaged in industry, agribusiness and/or services, whether single proprietorship, cooperative, partnership or corporation whose total assets, inclusive of those arising from loans but exclusive of the land on which the particular business entity's office, plant and equipment are situated, must have value falling under the following categories:

Type of Enterprise	Total Asset Value
Micro	PHP 3,000,000 or less (approx. US\$67,000 or less)
Small	PHP 3,000,001 – 15,000,000 (approx. US\$67,001 – US\$333,000)
Medium	PHP 15,000,001 – 100,000,000 (approx. US\$333,001– US\$2,222,000)
Large	Above PHP100,000,000 (approx. Above US\$2,222,000)

Source: RA 9501 otherwise known as Magna Carta for Micro, Small & Medium Enterprises

### SME Development Policies and Key Statistics:

The Philippine government highlights the MSME sector in its development agenda because of its current and potential significant contribution to the economy and society. The MSME sector accounted for 99.6% of total establishments and 65% of total employment in the country. It also generated 35.7% of the country's total value added. Despite this, the sector is characterized by a hollow and missing middle.

\* Exchange rate of Philippines Peso (PHP) as of date: US\$ 1 = PHP 45

*Number of Establishments.* As of 2012 count, there are 944,897 business enterprises operating in the Philippines. Of these, 99.58% (940,886) are MSMEs and the remaining 0.42% (4,011) are large enterprises. Of the total number of MSMEs, 89.78% (844,764) are micro enterprises, 9.78% (92,027) are small enterprises, and 0.44% (4,095) are medium enterprises.

*Sectoral Distribution.* Majority of the 940,886 MSMEs in operation in 2012 are in the wholesale and retail trade, repair of motor vehicles and motorcycle industries with 436,809 (46.42%) business establishments; information and communication, financial and insurance activities, and other service activities with 133,157 (14.15%); accommodation and food services with 126,108 (13.40); followed by manufacturing with 117,601 (12.50); human health and social services, professional scientific and technical, education, administrative and support services, arts, entertainment and recreation industries, and real estate with 105,927 (11.26). These industries accounted for about 97.74% of the total number of MSME establishments.

*Employment.* MSMEs generated a total of 4,930,851 jobs in 2012 versus 2,658,740 for the large enterprises. This indicates that MSMEs contributed almost 64.97% of the total jobs generated by all types of business establishments that year. Of these, 47.0% or 2,316,664 jobs were generated by micro enterprises; 41.8% or 2,061,090 by small enterprises; and 11.2% or 553,097 by medium enterprises.

Republic Act No. 6977, as amended by R.A. 8289 and further amended by R.A. 9501 or the amended "Magna Carta for Micro, Small and Medium Enterprises", laid down the legal basis for a comprehensive approach to promote, develop and assist MSMEs in the Philippines. Enacted in 1991, the law is a landmark legislation guided by three principles for setting the pace of MSME development: minimal set of rules and simplification of procedures and requirements; private sector participation in the implementation of policies and programs; and coordination of government efforts to develop the MSME sector.

The law created the Micro, Small and Medium Enterprise Development (MSMED) Council, which is mandated to carry out the provisions of the law and be primarily responsible for the development of the Philippine MSME sector. It also created the Small Business Guarantee and Finance Corporation or SB Corporation and required all lending institutions to set aside at least 8% for micro and small enterprises and at least 2% for medium enterprises of their total loan portfolio and make it available for MSME credit.

Developed in line with R.A. 9501 and the Philippine Development Plan (PDP), the MSME Development Plan 2011-2016 was crafted to promote, support, strengthen, and encourage the growth of MSMEs in all productive sectors of the economy. The MSMED Plan meant to raise the sector's contribution to gross value added (GVA) and generate new employment in line with the government's mission of lifting the nation out of poverty. It also intended to improve the business environment for MSMEs, increase their access to finance, allow them to penetrate new markets and maintain and expand existing ones, and raise their level of productivity and efficiency using a results-based management approach.

The goals of the MSME Development Plan 2011-2016 will be achieved by focusing MSME development around the four identified outcome areas, namely: Business Environment, Access to Finance, Access to Markets, and Productivity and Efficiency, government agencies, in partnership with private sector MSME enablers can intensify their coordination, delivery and monitoring programs and services to MSMEs.

The MSME Development Plan 2011-2016 responds to the findings of the midterm evaluation. It addresses, in particular, the need to integrate strategies to prepare Philippine MSMEs to the challenges and opportunities brought by the ASEAN Integration into the updated MSME Development Plan, while maintaining the strategic alignment between the MSMED Plan, the Philippine Development Plan 2011-2016 midterm update and the Philippine Manufacturing Industry Roadmap.

### **SME Agency:**

The Bureau of Small and Medium Enterprise Development (BSMED) of the Department of Trade and Industry (DTI) is mandated to formulate, implement and monitor development programs both for MSMEs and for private institutions involved in assisting the trade and industry sector.

The BSMED, in its capacity as the MSMED Council Secretariat, provides technical support to the Council. As such, the Bureau reviews and prepares position papers concerning policies and issues affecting the growth and development of MSMEs in the areas of investment, trade, financing, technology, structural reforms and regional development.

### **Web-portal:**

<http://www.dti.gov.ph>



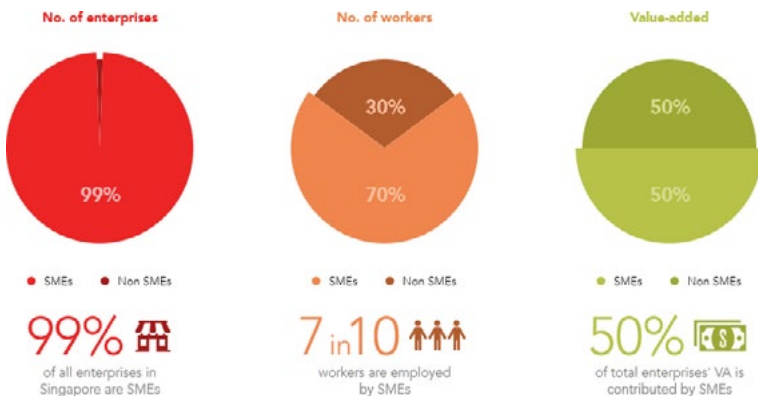
## SINGAPORE



### Definition of SMEs in Singapore:

SMEs in Singapore are defined as enterprises with annual sales turnover of not more than S\$100 million or employment size of not more than 200 workers.

### SMEs in the Singapore Economy



### SPRING Singapore

SPRING Singapore is an agency under the Ministry of Trade and Industry responsible for helping Singapore enterprises grow and building trust in Singapore products and services. As the enterprise development agency, SPRING works with partners to help enterprises in financing, capability



and management development, technology and innovation, and access to markets. As the national standards and accreditation body, SPRING develops and promotes an internationally-recognised standards and quality assurance infrastructure. SPRING also oversees the safety of general consumer goods in Singapore.

## **Supporting SMEs in Singapore**

SPRING is the enterprise development agency for growing innovative companies and fostering a competitive SME sector. We develop an environment for enterprise growth, nurture innovative start-ups, develop key industry clusters, and grow dynamic and innovative growth-oriented enterprises.

Together with industry associations and partners, SPRING serves enterprises from a range of industry sectors to develop industry-wide infrastructure, develop and upgrade capabilities and create new market opportunities.

Our assistance in 5 main areas to help SMEs grow and globalise:

### **Toolkits**

Self-help guides on:

- Customer Service
- Financial Management
- Human Resource Capability
- Marketing
- Productivity

### **Voucher**

SGD 5,000 Innovation & Capability Voucher (ICV) supports SMEs to take their first step towards capability.

#### *Consultancy Projects*

- Productivity improvements
- Human resources development
- Financial management
- Innovation

#### *Productivity Solutions*

The supportable cost categories include:

- Equipment & hardware
- Technical solutions & training
- Design & renovation

### **Tax Incentive**

Productivity & Innovation Credit (PIC) provides 400% tax deduction of up to \$400,000 or 60% cash grant up to \$100,000 expenses in productivity improvements and innovation. Covering six areas :

- Acquisition or leasing of PIC IT and automation equipment
- Training
- Acquisition and in-licensing of Intellectual Property Rights (IPRs)
- Registration of selected IPRs
- Research & Development

- Approved design projects

**Grant**

Capability Development Grant (CDG) supports up to 70%\* of the cost of productivity improvements and capability development that will result in greater enterprise competitiveness and business growth.

\* SPRING's enhanced funding support of up to 70% would be effective for three years until 31 March 2015.

**Loan**

Government-backed loans for working capital, trade financing and equipment financing, offered through participating financial institutions.

- Local Enterprise Finance Scheme (LEFS)
- Loan Insurance Scheme (LIS)
- Micro Loan Programme (MLP)

**Website:**

[www.spring.gov.sg](http://www.spring.gov.sg)



## THAILAND

### Definition:

SMEs in Thailand are categorised into 4 main groups: manufacturing (including agricultural business), trade (wholesale), trade (retail), and service. The definition of Thai SMEs is based on 2 criteria namely; the number of employees and fixed asset value. In this regard, an enterprise is not required to meet both types of the criterion.

Type of Enterprise	Sector	Number of Employees (person)	Asset Value* (Million baht)
Small	Manufacturing	50	50
	Trade (Wholesale)	25	50
	Trade (Retail)	15	30
	Service	50	50
Medium	Manufacturing	50 - 200	50 - 200
	Trade (Wholesale)	26 - 50	50 - 100
	Trade (Retail)	16 - 30	30 - 60
	Service	51 -200	50 - 200

*\*On October, 2014, the exchange rate was at 1 USD = 32.43 baht.*

## **SME Development Policies and Key Statistics:**

The total number of SMEs in Thailand in 2013 was approximately 2.76 million accounting for 97.16% of the overall number of enterprises. The SMEs can also be categorized into the following sectors:

- In trade and maintenance sector, Thailand had 1,198,062 SMEs or about 99.3 percent of the total sector.
- In service sector, there were 1,075,546 SMEs or 98.89 percent of the total sector.
- In manufacturing sector, there were 477,142 SMEs or 86.75 percent of the total sector

Out of the total 14,098,563 of jobs in 2013, SMEs accounts for 11,414,702 or 80.96% of employment. The service sector accounts for the most proportion at 5,099,237 positions, followed by the trade and maintenance sector and manufacturing sector at 3,615,541 and 2,699,924, respectively.

SMEs accounts for approximately 37.4% of the overall GDP and contributes 25.5% of the nation's total exports.

The key results of Thailand's SME promotion initiatives for the fiscal year of 2013 can be summarized into 4 aspects as follows:

- 1). Human resource development and the development of business operation;
- 2). The development of innovation and intellectual property;
- 3). The development of supporting factors for business conduct such as:
  - a). Up-to-date database management system
  - b). Marketing
  - c). Finance
  - d). The development of provincial regions
  - e). Law, rules and regulations and promotional privileges
  - f). The promotion of systems and technological tools that facilitate SME's business conduct
  - g). The Level-Up of knowledge and skills of personnel.
- 4). The implementation of the Third SME Promotion Master Plan (2012-2016)

Since August 2011, Thailand's cabinet has endorsed the Third SME Promotion Master Plan (2012-2016) to be used as the guideline for the development and promotion of Thai SMEs so that they will grow and be competitive in the dynamic global environment.

The concept of the Third SME Promotion Master Plan (2012-2016) is in line with and linked to the government's national policies and other related strategic plans such as, the 11 National Economic and Social Development Plan B.E. 2555-2559 (2012-2016), which still adheres to the philosophy of "sufficiency economy" and "people-centered development," as well as the "creation of balanced development" in all dimensions. In addition, the Third Plan is linked to many related ministries, as well as development plans at the sub-regional level that takes into account the needs and the potential of the local people, and the readiness of the public and the private sectors.

**SME Agency:**

The Office of Small and Medium Enterprises Promotion (OSMEP) is a government agency under the supervision of the Prime Minister. Its vision is to be Thailand's leading organization that formulates policies and strategies to promote SMEs. OSMEP also serves as a focal point to coordinate the network systems of public and private sectors in order to forge ahead with the growth of SMEs based on strength and sustainability.

OSMEP integrates data and information from all SME agencies in the public and private sectors, and compiles results of the implementation conducted under the SME Promotion Action Plan based on both the activities that were funded by the SME Promotion Fund, and the non-funded activities by agencies relevant to SME promotion.

**Web-portal:**

[www.sme.go.th](http://www.sme.go.th)

# VIET NAM

## Definition

According Decree No.56/2009/ND-CP dated 30 June 2009, Small and medium-sized enterprises (SME) are business establishments that have registered their business according to law and are divided into three levels: very small, small and medium according to the sizes of their total capital (equivalent to the total assets identified in an enterprise's accounting balance sheet) or the average annual number of laborers (total capital is the priority criterion), concretely as follows:

Regional scale	Micro-sized enterprises	Small enterprises		Medium enterprises		Large enterprises	
	Labor	Labor	Capital	Labor	Capital	Labor	Capital
Agriculture, forestry and fishery	≤10	Over 10 under 200	≤ 20 billion	Over 200 under 300	Over 20 under VND 100 billion	Over 300	Over VND 100 billion
Industrial and construction	≤10	Over 10 under 200	≤ VND 20 billion	Over 200 under 300	Over 20 under VND 100 billion	Over 300	Over VND 100 billion
Trade and services	≤10	Over 10 under 50	≤ VND 10 billion	Over 50 under 100	Over 10 under VND 50 billion	Over 100	Over VND 50 billion

Depending on the nature or objectives of each support policy or program, the responsible agency may concretize the above-mentioned as appropriate.

\* Exchange rate of Vietnamese Dong as of date: US\$ 1 = VND 21,275

## SME Development Policies and Key Statistics

SMEs are business objects with features and important economic and social roles in the economy, especially in Vietnam, where most businesses are classified as SMEs. At the risk aspect, in the startup and development process, SMEs may suffer directly from hard economic realities at home and abroad in their weak standings due to inherent fundamental limitation of small size, low level of scientific and technological innovation applied in the manufacture of products and services, unsatisfactory quality of human resources, limited management capacity, low market access and expansion, and less flexible response capability to economic shocks. So, to create favorable business and investment environment conducive to the birth of SMEs as well as their business maintenance, development, expansion, competitiveness improvement, contribute greater in economic development, along with the efforts of each business itself, the Government's practical supporting policies are essential.

The Prime Minister issued Decision No. 1231/QĐ-TTg dated 07/09/2012 approving the 2nd SME Development Plan for the 2011-2015 period. The objective of SME development in 2011 - 2015 is to "establish 350,000 new businesses and strive to have approximately 600,000 businesses at the date of 31/12/2015. In particular, the export proportion of the SME sector accounts for 25% of the country's total exports; investment in this sector accounts for 35% of total social investment capital; contribute 40% of GDP; 30% of total budget; create 3.5 - 4 million new jobs over the period 2011-2015." This important Decision introduce 8 groups of supporting measures for SME development include:

- Finalise the legal framework for enterprises' enter to, active in and withdraw from market;
- Support access to finance and credit, and improve the efficiency of using capital for SMEs;
- Support technological innovation and new technology application in SMEs;
- Develop human resources for SMEs, focusing on capacity building for SMEs in corporate governance;
- Promote the formation of industrial clusters, improve access to land for SMEs;
- Provide support information to SMEs and promote market expansion for SMEs;
- Build a system of SME development agencies; and
- Manage the implementation of the Plan.

In particular, focusing primarily on the specific solutions (i) establish the SME Development Fund, (ii) step up programs promoting technology application and innovation, emphasis on high technology development to create new products, modern machineries and equipment; (iii) pilot formulate business incubator, (iv) pilot build comprehensive supporting model for SMEs in a number of areas; and (v) promote economic linkages, industrial clusters.

In 2013, there were 76,955 business newly established with registered capital worth VND 398,681 billion. The number of newly established enterprises was in

decreasing trend in recent times. By the end of 2013, Vietnam had more than 723,000 enterprises established and registered business. However, data from the Statistical Yearbook 2013 shows that, to the date of 31/12/2012, there were only 346,777 active enterprises.

By labor size, the structure of active enterprises for a total of micro-sized, small and medium enterprises accounted for 97.6%, of which micro-sized 67.6%, small 28%, medium 2%, and large enterprises 2.4%.

By capital scale, the number of SMEs in the total number of enterprises classified was 95.27%. In particular, small enterprises accounted for 83.13%, medium enterprises: 12.14% and large enterprises: 4.73%.

Most enterprises operate in the big cities belong to the Red River Delta, North Central and Central Coast, Southern East regions such as Hanoi, Ho Chi Minh City, Da Nang, Hai Phong, Binh Duong, Dong Nai with the competitive advantages of hard and soft infrastructure such as transportation, technology, communication, investment and qualified human resources as well as provincial linkages within the country and with other countries in the region.

In recent years, Vietnamese SMEs have achieved remarkable growth in terms of investment and production. To date, SMEs hold the majority and mainly divided by enterprise sector, economic sector and industry sectors. The development and contribution of the SME sector to the economy: to contribute to (i) 40% of GDP; (ii) 25% of total exports and imports; (iii) 35% of total investment capital; and (iv) 3.5 million - 4 million new employments.

## **SME Support Institution**

SME Support Institutions system in Viet Nam functions under the leadership of the Prime Minister and has been established according to Government Decree No. 90/2001/ND-CP, dated 23 November 2001 (now replaced by Decree No.56/2009/ND-CP dated 30 June 2009).

The SME Development Council advises the Prime Minister on SME development and is chaired by the Minister of Planning and Investment.

The Agency for Enterprise Development under the Ministry of Planning and Investment is the SME policy coordination agency at the central level as well as the standing secretariat of the SME Development Council. The Agency for Enterprise Development is the focal point and member of ASEAN and APEC SME Working Groups.

At provincial levels, the Department of Planning and Investment under the Provincial/Municipal People's Committee is the SME policy coordination agency, while many other Departments also implement SME support measures.

Government agencies at the central and provincial levels collaborate closely with private sector representative organizations and public and private service suppliers to assist SMEs to improve their competitiveness.



The SME Development Fund was established according to the Decision 601/2013/QĐ-TTg dated 17/04/2013 to provide entrusted funds channeling through commercial banks to lend to SMEs with feasible projects and business plans of priority sectors encouraged by the State to enhance their competitiveness. The subjects of the SME Development Fund are prescribed by law, directly invest and manufacture on the list of priorities of the Fund (this list issued by Ministry of Planning and Investment in each period). The charter capital of the SME Development Fund by the State budget is VND 2,000 billion. The SME Development Fund will go into operation in 2014.

Credit Guarantee Fund for SMEs has been implemented since 2001. As of 31/12/2012, the charter capitals of 10 SME Credit Guarantee Funds (CGF) on a national scale were VND 512 billion and a guarantee turnover of VND 3,000 billion. In recent years, many localities would like to establish SME Credit Guarantee Fund but faced capital impediments or already established CGFs but were limited in scale.

**Web portal:**

[www.business.gov.vn](http://www.business.gov.vn)



# Harmonisation of Standards and Regulatory Practices

A major obstacle for achieving the AEC in 2015 is harmonising the different product standards of the individual Member States under one ASEAN-wide system.

Over time, each member state has developed its own often very different standards for products, something which can hamper the ease of exporting goods. If trade is to be truly free and unencumbered by administrative confusion, then unity must be achieved across ASEAN to make, for instance, the sale of Indonesian goods in Viet Nam as easy as easy as in another Indonesian city.

This is especially important for SMEs who do not have the resources or experience to establish knowledge of procedures and networks in other Member States.

But that will all change under the AEC and its promotion of the free-flow of goods.

To this end, ASEAN has been working hard to establish mutual recognition arrangements (MRAs) and the streamlining and harmonisation of standards in all business sectors.

So, how easy will it be for companies, especially SMEs, to comply with the harmonised standards. What follows is a look at the MRAs and harmonisation of standards and regulatory practices in seven priority sectors:

- Rubber-based products
- Traditional medicines
- Cosmetics
- Tourism
- Fresh fruit and vegetables
- Shrimp and aquaculture
- Livestock and livestock products.

# Rubber-Based Products

The Rubber-Based Product Working Group (RBPWG) is responsible for eliminating technical barriers to trade in the rubber sector through the harmonisation of rubber-based product standards with international standards and quality. Priority products agreed for the focus of harmonisation are rubber hoses, foam products, rubber bearings, babies' teats, pacifiers, and rubber nipples.

On its establishment, the scope of the group was to:

- Enhance cooperation in conformity assessment, development and implementation of standards and technical regulations for rubber based products among ASEAN member countries
- Strengthen and enhance networking and exchange of information among member countries on standards, quality and regulations of rubber-based products to facilitate cooperation across ASEAN
- Harmonise ASEAN standards with international standards and quality
- Enhance joint actions and approaches on international issues and adopt common positions in relevant international organisations, agreements and arrangements
- Identify fields of cooperation with related ASEAN member countries and third party countries and organisations to promote the development of standards for rubber based products.

## Standards

A year before its 2015 deadline, the RBPWG has managed to harmonised 46 ISO standards for rubber and rubber-based products. This includes the already agreed 35 globally accepted International Organization for Standardization (ISO) standards that comprises of 34 ISO Test Method Standards and 1 Specification:

- Six ISO standards for hoses: ISO 4641:2010, ISO 4642-1:2009, ISO 4642-2:2009, ISO 2398:2006, ISO 4079:2009, and ISO 1403:2005
- Five ISO standards on non-United Nations Economic Commission for Europe (UNECE) automotive rubber parts: ISO 4081:2010, ISO 8789:2009, ISO 11424:1996, ISO 11425:1996, and ISO 1436:2009/cor1:2010.

## Progress

The harmonisation of the above standards is targeted for completion by 2015, and once achieved manufacturers will find it easy to design their products and meet all specification requirements for ease of sale anywhere in ASEAN.

The RBPWG is also looking into the development of a specification standard for natural rubber latex foam that does not have an existing ISO standard, as well as the development of an ISO standard for bridge and seismic bearings.

# Traditional Medicine

Traditional medicine has a long history in ASEAN Member States and is an important component part of modern health care systems.

Various types of traditional medicine are increasingly used in developed and developing countries alike. However, the development of ASEAN harmonised requirements on traditional medicines faces some significant challenges in the AEC.

- Diversification of policy, regulations and technical standards and requirements
- Availability and accessibility in terms of increased patient awareness about safe usage as well as research, collaboration and communication among providers of traditional medicines

The Product Working Group on Traditional Medicines and Health Supplements (TMHS PWG) is responsible for the integration of these products across ASEAN, acting as the focal point to facilitate the development of strategies; integration initiatives; harmonised technical requirements including safety, efficacy and stability guidelines; harmonised labelling requirements; and a regulatory framework in the traditional medicine and health supplement sectors.

## Technical Requirements

The following technical requirements and guidelines are the harmonisation requirements form part of the ASEAN Agreement on Traditional Medicines.

- h). ASEAN Guiding Principles for Inclusion into or Exclusion from the Negative List of Substances for Traditional Medicines and Health Supplements
- i). ASEAN Guiding Principles for the Use of Additives and Excipients in Traditional Medicines and Health Supplements
- j). ASEAN Guidelines on Limits of Contaminants for Traditional Medicines and Health Supplements
- k). ASEAN Guidelines for Minimising the Risk of Transmission of Transmissible Spongiform Encephalopathies in Traditional Medicines and Health Supplements
- l). ASEAN Guidelines on Stability and Shelf-Life of Traditional Medicines and Health Supplements
- m). ASEAN Guiding Principles on Safety Substantiation for Traditional Medicines and Health Supplements
- n). ASEAN Guidelines on Claims and Claims Substantiation for Traditional Medicines and Health Supplements
- o). ASEAN Guidelines on Good Manufacturing Practice for Traditional Medicines and Health Supplements
- p). ASEAN Guidelines on Labeling Requirements for Traditional Medicines and Health Supplements

## **Progress**

The technical requirements and guidelines are being finalised in parallel with the traditional medicine and health supplements agreement, with the target of it being signed by December 2015.

The ASEAN industry association on traditional medicine and health supplements has been very active in the development of the technical requirements and guidelines.

# Cosmetics

The primary objective of the ASEAN Harmonised Cosmetic Regulatory Scheme (AHCERS) is to open trade and allow the free flow of cosmetic goods from one country to another, without compromising safety and quality. This, in turn, will boost the economic growth of the ASEAN region and of course, the individual 10 member countries.

In the process, all stakeholders should benefit. For consumers it means faster development/entry of initiatives in the market, with a wider range of products to choose from. This will result in a simplified regulatory system and eliminate diversity from one country to another. For the cosmetics industry, and specifically cosmetics SMEs, it will widen their market. Instead of only targeting local consumption, the prospect now is to produce for the ASEAN market, for the entire ASEAN population.

The AHCERS was signed by the economics ministers of the ASEAN Member States on September 2, 2003. It has two implementation schedules:

- Schedule A: ASEAN MRA of Product Registration Approval for Cosmetics, as the preparatory stage for Schedule B
- Schedule B: ASEAN Cosmetic Directive (ACD).

Schedule A is preparatory stage for Schedule B. At this moment, all ASEAN Member States has implemented the Schedule B. The Directive shifted the pre-market approval process to a post market surveillance mechanism, whereby the company or person responsible for placing the cosmetic products in the market would no longer be required to submit registration documents for further review and approval by the regulatory authorities. Instead they would only need to submit a notification of products to the regulatory authorities, and then put the product on the market.

The timelines for confirmation on notification vary according to national arrangements in each member state.

For further information on the AHCERS, download the information booklet at:

<http://www.asean.org/news/item/general-information-booklet-on-the-asean-harmonised-cosmetic-regulatory-scheme>.

## Standards

The Annexes of ACD, as integral part of ASEAN Harmonised Cosmetic Regulatory Scheme (AHCERS)

## Progress

The ASEAN Cosmetics Committee, as the sectoral body that oversees the implementation of ACD, continues to harmonise relevant standards as the main reference for implementation. The latest update of harmonisation of standards

for cosmetics (annexes of ACD) can be downloaded from the ASEAN website: [www.asean.org/news/item/agreement-on-the-asean-harmonized-cosmetic-regulatory-scheme-phnom-penh-2-september-2003](http://www.asean.org/news/item/agreement-on-the-asean-harmonized-cosmetic-regulatory-scheme-phnom-penh-2-september-2003).

To assist manufacturers in complying with ACD requirements, the following ASEAN guidelines have been developed:

- Cosmetic labelling requirements
- Cosmetic claim guidelines
- Guidelines for cosmetic Good Manufacturing Practice (GMP)
- Safety Assessment guidelines
- Guidelines for Product Information Files.

Impact assessment and evaluation on ASEAN Harmonised Cosmetic Regulatory Scheme was undertaken in 2013 and Study Tour on E-Notification System was undertaken in 2014 as a means to equipped CLM and Brunei with electronic notification system that will assist cosmetic industries easy access into intra-ASEAN market.



# Tourism

In order to enhance the quality of human resources, services, and facilities in the region, ASEAN is currently developing comprehensive tourism standards for green hotel, homestay, spa services, public toilet, clean tourist city, and community based tourism, including their certification process. The certification process includes a process that will allow tourism services and human resources support the initiative to address the climate change issue, targeted for completion by 2015.

**ASEAN Green Hotel Standard** has the objective to increase environmentally friendly effort and energy conservation in the ASEAN accommodation industry. There is minimum requirement whereby any hotel business should aspire to reach in order to protect and sustain ASEAN's natural and cultural resources while ensuring tourism meets its potential as a tool for conservation and poverty alleviation. The Green Hotel Standard covers following major criteria: Environmental Policy and Actions for Hotel Operation, Use of Green Products, Collaboration with the Community Local Organizations, Human Resource Development, Solid Waste Management, Energy Efficiency, Water Efficiency and Water Quality, Air Quality Management (Indoor and Outdoor), Noise Pollution Control, Waste Water Treatment and Management, and Toxic and Chemical Substance Disposal Management.

**ASEAN Homestay Standard** has the objective to create quality visitor experience by showcasing ASEAN's rural resources in a presentable, safe, and attractive manner. The establishment of ASEAN Homestay Standard will increase the quality of services, facilities, and human capital by providing a more organised path to a professional level of management, taking into consideration the needs, capability, and cultural diversity of all ASEAN Member States. In developing ASEAN Homestay Standard, existing homestay standards and guidelines used by all ASEAN Member States were analysed, where common grounds and gaps were identified. This exercise resulting standard focuses on nine criteria, namely Host, Accommodation, Activities, Management, Location, Hygiene & Cleanliness, Safety & Security, Marketing, and Sustainability Principles.

**ASEAN Spa Services Standard** has the objective to increase the quality of human resources, services, and facilities in the ASEAN spa industry, with a unified spa industry agreement across ASEAN Member States. The standard will establish a professional level of spa, which will enable spa operators and spa clients to benefit from a collective approach to operational professionalism and client wellbeing, while still being respectful of cultural nuances. The ASEAN Spa Services Standard deals with the following seven essential elements of professional spa operations: Place, Service, People, Product, Equipment, Management, and Environment. It is important to note that this standard does not cover decisions that correspond to the medical profession.

**ASEAN Public Toilet Standard** has the objective to ensure the quality, comfort, safety, and proper waste management of public toilets in general at touristic destinations within the ASEAN Region. The ASEAN Public Toilets Standard is

divided into four main criteria which recommend how a public toilet should be maintained: Design and Environmental Management System, Amenities and Facilities, Cleanliness, and Safety.

**ASEAN Clean Tourist City Standard** has the objective to provide ASEAN Member States with a tool that will improve the quality of tourism in their cities, increase their marketing competitiveness but also improve the situation of local residents and their livelihood by alleviating poverty. It is also designed to protect the environment thus responding to the impacts of climate change and contributing to the sustainable development of ASEAN cities. The ASEAN Clean Tourist City Standard focuses on tourist cities where there is flow of visitors and where cultural, natural, and/or man-made attractions exist. The seven indicators evaluated in the clean tourist city standard are based on the following: Environmental Management, Cleanliness, Waste Management, Awareness-building about Environmental Protection and Cleanliness, Green Spaces, Health Safety and Urban Safety and Security, and Tourism Infrastructure and Facilities.

**ASEAN Community Based Tourism Standard** has the objective to create quality visitor experiences by showcasing community livelihoods and natural and cultural assets in a presentable, safe, and attractive manner. Community Based Tourism (CBT) is tourism activity, community owned and operated, and managed or coordinated at the community level that contributes to the well-being of communities through supporting sustainable livelihoods and protecting valued socio-cultural traditions and natural and cultural heritage resources. The ASEAN CBT Standard provides umbrella performance indicators for the coordinated management of tourism products offered by communities under the organisation of a CBT Committee, among others: Standards for Community Ownership and Management, Standards for Contribution to Social Well-Being, Standards for Conserving and Improving the Environment, Standards for Encouraging Interaction between the Local Community and Guests, Standards for Quality Tour and Guiding Services, Standards for Ensuring Quality Food and Beverage Services, Standards for Ensuring Quality Accommodations, and Standards for Ensuring the Performance of (In-Bound) CBT Friendly Tour Operators (FTO).

Furthermore, in order to ensure the sustainable development of tourism in the region in the near future, ASEAN is currently implementing the ASEAN Tourism Framework on responding to climate change. Climate change is an increasingly critical issue affecting tourism development and management worldwide. A small difference in climate makes a big difference for tourism as extreme heat, heat waves, tropical cyclones, rising seas, and heavy precipitation adversely affect the choice of tourism destinations. Climatic conditions define the length and quality of tourism seasons and play a major role in destination choice and tourist spending.

In further improving the quality services of tourism sector, ASEAN has adopted a Mutual Recognition Agreement (MRA) on tourism professionals that will increase the equality of tourism human resources and will facilitate the mobility of tourism professionals within the region using the ASEAN Minimum Competency Standards for Tourism as the basis.

## **Progress**

The ASEAN Quality Tourism Working Group is currently in the process of finalising those tourism standards including capacity building for auditors and pilot testing for the above standards to facilitate their completion by 2015.

# Fresh Fruit and Vegetables

The ASEAN Good Agricultural Practice (ASEAN GAP) standard is a voluntary standard to prevent risks to food safety, produce quality, the environment, and workers' health associated with the production, harvesting and post-harvest handling of fresh fruit and vegetables in ASEAN.

The ASEAN GAP will harmonise the national GAP programs of Member States. The development of an internationally recognised GAP standard will facilitate trade between ASEAN countries and exports to global markets, improve viability for farmers, help sustain a safe food supply and protect the environment.

## Standards

ASEAN Good Agricultural Practice standard (ASEAN GAP)

## Progress

ASEAN GAP was endorsed by the ASEAN Ministers of Agriculture and Forestry (AMAF) in November 2006 and was formally approved as a voluntary standard for good agricultural practice in Member States.

It covers four modules: food safety, produce, environment, and worker's health, safety and welfare.

Indonesia, Malaysia, Philippines, Singapore, and Thailand already had national GAP programmes before the formal adoption of ASEAN GAP as a regional standard, and are currently harmonising them with ASEAN GAP.

Brunei Darussalam and Viet Nam have fully adopted the standard, with minor revisions taking into account unique situations in their countries. Cambodia, Lao PDR and Myanmar are in the process of developing their national GAPs.

Moving ahead, the Member States are now initiating the development of certification and accreditation mechanisms to promote ASEAN-GAP among stakeholders. The certification focus should be on the implementation of the food safety module at farm level, taking into consideration that the food safety aspects laid out by ASEAN-GAP are critical, especially in facilitating intra and extra ASEAN trade.

## Related Information

ASEAN has developed standards for a number of horticultural produces and food crops to ensure high quality of the commodities and to protect consumer health, as well as to facilitate trade. More than 800 ASEAN Maximum Residue Limits (MRLs) of commonly used pesticides for widely traded crop products had also been established and will be adopted as part of national regulatory framework.

# Shrimp and Aquaculture Products

The overall goal here is to support the AEC by enhancing the competitiveness of the shrimp and aquaculture production of the Member States.

As guided by the AEC Blueprint, the ASEAN Good Aquaculture Practices (ASEAN GAqP) will focus on the promotion of trade inside and outside the region, improving competitiveness, quality assurance, and ensuring safety standards for seafood products. The development of suitable ASEAN quality assurance standards based on GAqP requirements is essential in establishing internationally recognised standards which can be used by ASEAN countries and, in turn, contribute to better trade facilitation and sustainable development of the sub-sector.

The ASEAN GAqP is primarily focused on the value chain approach of fish production at farm level and will avoid dealing with post-harvest processing aspects.

It will include the important commercial aquaculture commodities of each member state, farming activities from broodstock development and management, and hatchery and nursery production, to increase farm production, harvest and handling procedures.

## Standards

ASEAN Good Aquaculture Practices (ASEAN GAqP).

## Progress

Project for the Establishment of ASEAN GAqP is planned to be implemented within 3 years, until 2015. Within 2013 – 2014, the expected outcomes are including: i) ASEAN GAqP Guidelines for Food Fish, ii) the Inventory and Review of Aquaculture Production Standards, Regulations and Related Practices in the ASEAN Region and Reference to Important International Standards used in the ASEAN Region, and iii) Strategic Plan 2014 – 2015 for ASEAN GAqP.

The ASEAN GAqP Guidelines for Food Fish serves as the guidance document for the AMS as the point of harmonisation of the GAqP in Southeast Asia countries, in particular for the value chain approach of fish production at farm level. Following to the completion of activity in 2013-2014, implementation of GAqP in national level is currently under the preparation. The planned activities until end of the 2015 will cover on i) capacity building programmes and publication of ASEAN GAqP and ii) ASEAN GAqP Certification and Accreditation System.

# Livestock and Livestock Products

The agriculture sector remains the backbone and dominant sector of the ASEAN community in terms of the large workforce it employs and its contribution to Member States gross domestic product (GDP). The AEC Blueprint identified means for the agriculture sector to enhance competitiveness through the improvement of ASEAN standards for agriculture to be on a par with international standards. This works hand-in-hand with the objective of ASEAN cooperation in food, agriculture, and forestry to formulate and implement regional cooperation activities in enhancing international competitiveness of food, agriculture and forestry products to further strengthen food security in the region.

Food safety is an increasing concern regionally and globally, both in terms of its health impacts and its economic and political implications.

Food safety should be addressed throughout the food chain, from production to distribution or from the farm to the table. This requires close collaboration and cooperation between all stakeholders throughout the food chain, with clearly defined jurisdiction, responsibilities and cooperation mechanisms.

Different Member States are at different levels in terms of food safety management and administration.

With growing global awareness on food safety and quality, ASEAN Good Animal Husbandry Practices (ASEAN GAHP) is a key policy in ensuring the production of quality meat and meat products in the region and sustainable development in the sub sector.

Therefore, farmers should aim to achieve internationally-accepted standards in livestock production and animal disease control programmes. As such, a suitable ASEAN GAHP, based on international quality standards, is essential.

## Standards

ASEAN Good Animal Husbandry Practices (ASEAN GAHP).

## Progress

As one of the tools to facilitate intra-ASEAN trade, ASEAN GAHP will ensure livestock and livestock products are safe for all consumers in the region and this will contribute to better trade and sustainable development of the sector.

ASEAN GAHP was developed based on the shared features of existing national GAHPs and international GAHP. The standard was endorsed by the ASEAN Ministers of Agriculture and Forestry (AMAF) in September 2014 with specific focus on the food safety aspect of Broilers and Layers. Other modules were still under development.





# **DIRECTORY OF OUTSTANDING ASEAN SMEs 2015**







**AGRO-BASED INDUSTRY/  
PROCESSED FOOD**



## **BRUNEI DARUSSALAM**

### **ATIKA ARIF ENTERPRISE**

**Office Address:**

No.4, Bangunan Haji Sulaiman  
Sengkurong BG1121, Negara Brunei  
Darussalam

**Postal Address:**

P.O.Box No.82, Negara Brunei  
Darussalam

**Tel.:** +673 2660365;  
+673 2660284;  
+673 8720306

**Fax:** +673 2660614

**Email:** atikarif@gmail.com

### **BMC FOOD INDUSTRIES SDN BHD**

**Office Address:**

Block F, Simpang 2169,  
Junjongan Light Industrial Park,  
Kampung Junjongan, Mukim  
Pengkalan Batu BH2123, Negara  
Brunei Darussalam

**Postal Address:**

P.O.Box 1162, Gadong BE3978  
Negara Brunei Darussalam

**Tel.:** +673 2640120;  
+673 2640140

**Fax:** +673 2640155

**Office:** +673 2792996

**Fax:** +673 2792402

**Email:** bmcfood@brunet.bn

**Website:** www.bmcfood.com

### **HALAQAH SDN BHD**

**Office Address:**

Simpang 502, Lot. 161  
Jalan Bengkurong Masin  
Tapak Perusahaan Ladang  
Kormersial Bersepadu, Negara Brunei  
Darussalam

**Tel.:** +673 2610932

**Fax:** +673 2610937

**Email:** phhpms@yahoo.co.uk;  
wati0007@yahoo.com

### **HUSSYN RAHMAN ENTERPRISE**

**Office Address:**

Simpang 502, Lot. 161  
Jalan Bengkurong Masin, Tapak  
Perusahaan Ladang Kormersial  
Bersepadu, Negara Brunei  
Darussalam

**Tel.:** +673 2681415

**Fax:** +673 2681416

### **MULAUT ABATTOIR SDN BHD**

**Office Address:**

Bangunan Al-Ridha, Jalan Kilanas /  
Mulaud, Negara Brunei Darussalam

**Postal Address:**

P.O.Box 28, Sengkurong BG1121  
Negara Brunei Darussalam

**Tel:** +673 2670678;  
+673 2670880;  
+673 2660570

**Fax:** +673 2670800

**Email:** Imran8886@hotmail.com;  
yussy162@hotmail.com

### **PDS ABATTOIR SDN BHD & PDS MEAT INDUSTRIES SDN BHD**

**Office Address:**

P.O.Box 585, Mail Processing Centre  
BB3577, Negara Brunei Darussalam

**Tel.:** +673 2441061

**Fax:** +673 2441060

### **SABLI FOOD INDUSTRIES (B) SDN BHD**

**Office Address:**

No.21, Lambak Kanan Industrial  
Estate  
Jalan Berakas, Negara Brunei  
Darussalam

**Postal Address:**

P.O.Box 453, Gadong BE3978 Negara  
Brunei Darussalam

**Tel:** +673 2391122

**Fax:** +673 2391600

**Email:** sabligrp@brunet.bn

**SAHAMADA CORPORATION SDN BHD**

**Office Address:**

Unit G4 & G5, Block G, Mentiri Complex  
Kampong Mentiri, Jalan Kota Batu  
BU1929, Negara Brunei Darussalam  
**Tel.:** +673 2423029  
**Fax:** +673 2793485  
**Email:** shahmada@yahoo.com

**GOLDEN CHICKS ABBATOIR SDN BHD**

**Office Address:**

Plot 43 & 44, Jalan Panchor Murai  
Kulapis, Kampong Pengkalan Batu  
BH2523, Negara Brunei Darussalam  
**Tel.:** +673 2683650  
**Fax:** +673 2683649  
**E-mail:** goldchick@brunet.bn

**GOLDEN CHICK HATCHERY AND BREEDING FARM SDN.BHD**

**Office Address:**

Sungai Paku Agriculture Development Area, Tutong District, Negara Brunei Darussalam  
**Tel.:** +673 4244529  
**Fax.:** +673 4244530

**KANGLIN HYDROPONICS FARMING**

**Office Address :**

Sungai Liang Station Agriculture Development Area, Belati District Brunei Darussalam  
**Tel.:** +673 8773774

**SPHI FOODS**

**Office Address:**

Unit # 5, 3rd Floor  
Bangunan Awang Haji Ibrahim  
Jalan Telanai, Bandar Seri Begawan  
BA2312, Negara Brunei Darussalam  
**Tel.:** +673 2652317  
**Fax:** +673 2652319

**MASHHOR FOODS SDN BHD**

**Office Address:**

Unit 9, Block C  
Bangunan Haji Lajim & Anak-Anak  
Kampong Kiarong, Bandar Seri Begawan, Negara Brunei Darussalam  
**Tel.:** +673 2426500;  
+673 2426502;  
+673 8723500  
**Fax:** +673 2426503

**CAMBODIA**

**AMRU RICE (CAMBODIA) CO., LTD**

**Office Address:**

No. 13A Borey Rith, Street 598  
Sangkat Rusey Keo, Khan Rusey Keo, Phnom Penh  
**Tel:** +855 23 990 900  
**Mob:** +855 12 303016  
**Email:** info@amrurice.com  
**Website:** www.amrurice.com

**CAMBODIAN HARVEST DRIED FRUIT CO.,LTD**

**Office Address:**

#27, Street 470 Toul Tompoung II  
Khan Chamkarmorn PO Box: 486  
Phnom Penh  
**Tel:** 855-23 220 910  
**Fax:** 855-23 224 808  
**E-mail:** sales@cambodianharvest.com  
**Website:** www.cambodianharvest.com

**CITY RICE IMPORT-EXPORT CO.,LTD**

**Office Address:**

Group1 No 6 Thmor Kol VillageTa  
Poung commune, Thmor Kol district,  
Battambang province  
**Tel:** +855 12 999 907  
**Email:** info@cityrice.com  
**Website:** www.cityrice.com

#### **DOMNAKTEUK GROUP CO., LTD**

**Office Address:**

#30, Street 183 Sangkat Tumnuop Teuk  
Chamcar Mon, Phnom Penh

**Office:** +855(0)23223640

**Email:** domnakteuk@domnakteuk.biz

**Website:** www.domnakteuk.biz

**Facebook:** www.facebook.com/  
domnakteuk

#### **ENTREE BAITANG CO., LTD**

**Office Address:**

#31D, Street Chamkaspey, Sangkat  
Chroychangvar, Khan Russey Keo,  
Phnom Penh

**Tel:** 023 67 68 10 2

**Email:** info@entreebaitang.com;  
sales@entreebaitang.com;  
technical@entreebaitang.com

**Website:** www.entreebaitang.com

#### **KY SIV CHHENG PROTEIN FOOD ENTERPRISE**

**Office Address:**

#213AB, Domnak Thom Village,  
Steung Mean Chey Commune, Mean  
Chey District, Phnom Penh

**Mobile:** (+855) 12 88 27 37 /  
(+855) 12 28 18 67

**Email:** ksc.proteinfood@gmail.com

**Website:** https://www.facebook.  
com/KySivChhengProteinFood

#### **LYLY FOOD INDUSTRY CO., LTD**

**Office Address:**

#281, Wat Tang Korsang St, Sangkat  
Kakab, Khan Porthisenchey,  
Phnom Penh

**Tel:** (855) 23 689 9999/  
23 679 9999/  
97 689 9999/  
12 340 888

**Email:** keo\_mom@lylyfood.com;  
keo\_mom@online.com.kh

**Website:** www.lylyfood.com

#### **TAUCH TEPICH IMPORT EXPORT CO.,LTD**

**Office Address:**

Str No 114, # 71 Phume Rong Banle,  
Snagkat Svay Rieng , Svay Rieng  
Town, Svay Rieng Province

**Mobile:**+855 16 26 30 30/

+855 11 26 30 30 (Mr. Tauch Tepich)

**E-mail:** tauchtepitch@gmail.com

**Website:** www.ttpgroup.com.kh

### **INDONESIA**

#### **CV. AGARICUS SIDO MAKMUR SENTOSA**

**Office Address:**

Jl. Inspektur Polisi Soewoto No 5-8,  
Bedali, Lawang, Malang, East Java,  
Indonesia

**Tel.:** +6234 1422647

**Email:** jamurdewa@asimas.co.id

**Website:** www.asimas.co.id

#### **I SUN VERA**

**Office Address :**

Jl. Budi Utomo No. 3 Siantan  
Hulu Pontianak, West Kalimantan,  
Indonesia

**Telp.:** +6256 1882794

**Mobile:**+6281 352082882

**Email:** sunaniisunvera@gmail.com

**Website :** www.isunvera.com

#### **NATURAL FOOD**

**Office Address:**

Jl. Mesjid At Taqwa, Jatisampurna,  
Jatirangga, Bekasi, Indonesia

**Tel.:** +6242 26923 /

**Fax.:** +6242 804447

**Email:** rira@centrin.net.id

### **YUASA FOOD BERKAH MAKMUR**

Office Address:

Jl. Dieng Km. 3,5 Krasak, Mojotengah,  
Wonosobo, Central Java, Indonesia

**Email:** ordercarica@yahoo.com

**Website:** www.yuasafood.carica.com

### **MILK JOY CORPORATION (MILK AND DAIRY PRODUCTS)**

Office Address:

Brgy. Bolbok, Lipa City, Batangas

**Tel.:** +6343 756 5362, 784 1207

**Email:** bac\_mck@yahoo.com

### **HAYE BATIK PEKALONGAN**

**Office Address:**

Kradenan, Gg. 2 No.42B, South  
Pekalongan, Central Java

**Tel:** +6228 54410157

**Email:** haye\_batik\_pkl@yahoo.com

**Website:** www.hayebatik.co.id

### **PT REKADAYA MULTI ADIPRIMA**

**Office Address:**

Alt. Cibubur - Cileungsi Jl. Ciangsana  
Raya No. 55, Ds. Nagrak Gunung  
Putri, Bogor, West Java

**Tel.:** +6218 232888,

**Fax.:** +6218 2484072 /

+6218 231774

**Email :** rekadayamultiadiprima@

rocketmail.com;

rosalina\_rma@yahoo.com

## **LAO PDR**

### **STATE COMMERCE FOOD STUFF ENTERPRISE BOLIKHAMXAY PROVINCE**

**(State Enterprise Company)**

**Office Address:**

13 South Road, Sivilay Village, Paksan  
District, Bolikhamxay Province, Lao  
PDR

**Tel.:** +856 54 212383

**Fax:** +856 54 212383

### **DAO HEUANG GROUP CO.,LTD. (COFFEE)**

**Office Address:**

Company's Address:  
Hatsady Village, Chanthabuly District,  
Vientiane Capital, Lao PDR

**Tel.:** +856 21 241 1666

**Fax:** +856 21 424666

**Email:** sisouphonh@yahoo.com

### **SINOUK CAFÉ LAO (COFFEE BEANS)**

**Office Address:**

Km 9, Thadeu Rd, Somsanouk Village,  
Hadxayfong District, Vientiane Capital,  
Lao PDR

**Tel.:** +856 21 312150, 315545

**Email:** sinouk@laopdr.com

### **MEKONGLAO-EXPORT-IMPORT CO; LTD.**

**Company's Address:**

123, Nongbone Rd, Naxay Village,  
Xaysettha District, Vientiane Capital,  
Lao PDR

**Tel.:** +856 21 413455

**Fax:** +856 21 413457

**Email:** info@mekonglao.com /  
kong\_exim@yahoo.com

**BURAPHA AGRO-FORESTRY  
CO.,LTD**

**Company's Address:**

Burapha Agro Forestry Co., Ltd  
Kaysone Phomvihane Rd 46,  
Vientiane, Lao PDR

**Tel:** 020 55515937, 021 451841-2

**Fax:** 021 451844

**Website:** www.buraphawood.com

**LAO AGRO 2000 CO., LTD**

**Company's Address:**

Ban Naxay, Xaysettha District,  
Vientiane Capital, Lao PDR

**Tel:** +856 21 414 224, 21 414 841

**Fax:** +856 21 417 102

**Cell:** +856 50 5550 2796,  
20 9880 0229

**Email:** lao.agro2000@gmail.com

**MALAYSIA**

**AGRICULTURAL CHEMICALS (M)  
SDN. BHD.**

**Office Address:**

962, Lrg. Perusahaan 8,  
Taman Perindustrian Perai, 13600  
Perai, Pulau Pinang, Malaysia.

**Tel:** +604 390 7988

**Fax:** +604 390 5703

**Email:** info@agrlichem.com.my

**Website:** http://www.agrlichem.com.my

**AGRO MAHLIGAI SDN. BHD.**

**Office Address:**

Agro Mahligai Sdn Bhd  
No B7-2-1, Megan Salak Park,  
Block B, Jalan 1/125E,  
Taman Desa Petaling,  
57100 Kuala Lumpur Malaysia

**Tel:** +603 9056 3779 / 3655

**Fax:** +603 9056 4611

**Email:** agm@agromahligai.com

**Website:** http://www.agromahligai.com

**BAR FORMULA SDN. BHD.**

**Office Address:**

No.3, Section 5/19,  
46000 Petaling Jaya,  
Selangor, Malaysia.

**Tel:** +603 7931 8160

**Fax:** +603 2726 8830

**E-mail:** dashini@barformula.com

**Website:** http://www.barformula.com

**CCM FERTILISERS SDN BHD**

**Office Address:**

CCM Fertilisers Sdn Bhd  
13th Floor, Menara PNB  
201-A, Jalan Tun Razak 50400  
Kuala Lumpur Malaysia

**Tel:** +603 2612 3888

**Fax:** +603 2612 3999

**Website:** http://www.ccemberhad.com

**CYMAX INDUSTRY SDN. BHD.**

**Office Address:**

Cymax Industry Sdn. Bhd.  
Suite 1101, 11th Floor,  
Campbell Complex 98 Jalan Dang  
Wangi

50100 Kuala Lumpur Malaysia

**Tel:** +603 2698 8135 (5 lines)

**Fax:** +603 2693 8716

**E-mail:** cymaxorg@cymax.com.my

**Website:** http://www.cymax.com.my

**FARMCOCHEM SDN BHD**

**Office Address:**

Farmcochem Sdn Bhd  
A-05-07, Empire Office  
Empire Subang Jalan SS16/1, SS16  
47500 Subang Jaya Selangor  
Malaysia

**Tel:** +603 5022 2283

**Fax:** +603 5022 2263

**Email:** sales@farmcochem.com.my

**Website:** http://www.farmcochem.com



#### **HANNAN CORPORATION SDN BHD**

**Office Address:**

Hannan Corporation Sdn Bhd  
33 - C, Jalan Suarasa 8/3,  
Lake Valley Town Park 1,  
Bandar Tun Hussein Onn, 43200  
Cheras,  
Selangor Malaysia

**Tel:** +603 - 9076 8134

**Fax:** +603 - 9076 8135

**E-mail:** admin@hannan-group.com

**Website:** <http://www.hannan-group.com/>

#### **LC MAIZE MANUFACTURING SDN BHD**

**Office Address:**

LC Maize Manufacturing Sdn Bhd  
No 15, Jalan Industri Taming Mas,  
Pusat Industri Taming Mas, 43300  
Seri Kembangan Selangor Malaysia

**Tel:** +603 - 8964 4455 / 5544 (HL)

**Fax:** +603 - 8964 5775

**Email:** enquiry@sweet-corn.com.my

**Website:** <http://www.sweet-corn.com.my>

#### **MYAGRI ECO-BIOSCIENCES SDN BHD**

**Office Address:**

Headquarters & Administration Office  
No. 29, Jalan Impian Putra 1/4, Taman  
Impian Putra, 43600 Bangi, Selangor,  
Malaysia

**Tel.:** +603 89258681

**Fax:** +603 89255013

**E-mail:** info@myagrigrp.com/  
myagrigrp@myagrigrp.com

**Website:** [www.myagrigrp.com](http://www.myagrigrp.com)

#### **TIARA KESTURI SDN. BHD.**

**Office Address:**

D2-38-1 Jalan Dutamas 2,  
Taman Dutamas Cheras  
43200 Balakong,  
Selangor Darul Ehsan Malaysia

**Tel.:** 03-9543 2400 / 03-8932 1262

**Fax.:** 1700 810 182

**E-mail:** sales@tiarafeedmill.com.my

**Website:** <http://www.tiarafeedmill.com.my>

#### **QL FOOD SDN. BHD**

**Office Address:**

Lot 9120 & 9121,  
Jalan Tepi Sungai, 36400 Hutan  
Melintang, Perak Darul Ridzuan,  
Malaysia.

**Tel:** +605 641 5805 /

+605 641 7994

**Fax:** +605 641 2257

**Email:** inquiry@qlfoods.com.my

**Website:** <http://www.qlfoods.com>

### **MYANMAR**

#### **U THAUNG WIN RICE MILL TOOLS PRODUCTION**

**Tel:** 95-685584/83

#### **U HLA OO AGRICULTURAL TOOLS PRODUCTION**

**Tel:** 95-681983/684356

#### **GRAND HARVEST**

**Tel:** 95-01-613725

#### **DIAMOND STAR WHEAT POWDER**

**Tel:** 95-01-585108

#### **U TUN MYINT TUN NOODLE**

**Tel:** 95-73009771

**MYBABO MANUFACTURING CAKE**

**Tel:** 95-425320777

**DAW KHIN LAY BABY  
NOURISHMENT**

**Tel:** 95-685021/685538

**DAW NU NU WIN FISH AND PRAWN**

**Tel:** 95-685043/45/696

**ONE ONE BUN**

**Tel:** 95-685259

**SHWE FISH CRACKER**

**Tel:** 95-01-617129

**TOP CASHEW-NUT**

**Tel:** 95-01-613688

**HTOO THIT SNACK**

**Tel:** 95-01-613733

**SAN KO KO BISCUIT**

**Tel:** 95-01-617074

**GREEN ELEPHANT**

**Tel:** 95-01-613727

**AUNG SHWE GROUNDNUT OIL**

**Tel:** 95-684213/042

**AUNG THET MAN FISH AND  
PRAWN**

**Tel:** 95-685320/450/331

**ZAW MYO HTET FOODSTUFF**

**Tel:** 95-684770/703

**GOOD ICE-LOLLY**

**Tel:** 95-09-8702231

**U HLA TUN FOUNDRY AND CHILLI  
LEVIGATE**

**Tel:** 95-09-5322287

**THARLUCHAW FOUNDRY AND  
CHILLI LEVIGATE**

**Tel:** 95-09-8703108

**SHWE KYIE FOUNDRY AND CHILLI  
LEVIGATE**

**Tel:** 95-09-8725447

**KYAWPHOEWA FOUNDRY AND  
POLYMER**

**Tel:** 95-09-5320446

**PHILIPPINES**

**BAGNOS MULTIPURPOSE  
COOPERATIVE (Rice and Coffee  
Production)**

**Office Address:**

Brgy. Binacag, Banna , Ilocos Norte

**Mobile:**+673 919 8708177

**AMS EMPLOYEES FRESH FRUITS  
PRODUCERS' COOPERATIVE  
(Banana Flour Production; Bio-  
organic Fertilizer; Agricultural  
Supplies; Banana Packing Plant)**

**Office Address:**

Brgy. Sampao, Kapitalong, Davao del Norte

**Tel.:** +63 84 400 4732

**Mobile:**+63 918 559 1752

**LAO INTEGRATED FARMS, INC.  
(ORGANIC FARMING)**

**Office Address:**

Brgy. Eman, Bansalan, Davao del Sur

**Mobile:**+63 907 775 8721

**Email:** laointegratedfarm@yahoo.com

**MAGPET AGRO-INDUSTRIAL  
RESOURCES COOPERATIVE**

**Office Address:**

Daang Maharlika, Kidapawan City  
Magpet, North Cotabato  
**Telefax:** +63 64 278 2315  
**Email:** magirco@yahoo.com

**MERLO AGRICULTURAL  
CORPORATION (COFFEE)**

**Office Address:**

032 San Carlos Drive, Mataasnalupa,  
Lipa City, Batangas  
**Tel.:** +63 43 756 2340  
**Fax:** +63 43 756 2816  
**Email:** mayen729@gmail.com

**SULTAN KUDARAT MUSCOVADO  
FARMERS AND MILLERS CORP.  
(MUSCOVADO SUGAR)**

**Office Address:**

Stall #3 Public Market, President  
Quirino, Sultan Kudarat  
**Tel.:** +63 64 384 1997  
**Mobile:** +63 917 642 9068,  
+63 918 662 0953  
**Email:** skmuscovado@yahoo.com /  
jucastra\_muscovado@yahoo.com

**TROPICS AGRO INDUSTRIES, INC.  
(POST HARVEST FACILITIES)**

**Office Address:**

25 Panganiban St., Naga City,  
Camarines Sur  
**Tel.:** +63 54 473 8595, 811 7893  
**Fax:** +63 54 473 0624  
**Email:** kolbi04@yahoo.com

**VELOMER POULTRY BREEDER  
FARM**

**Office Address:**

Kinugotan, Casisang, Malaybalay City,  
Bukidnon  
**Tel.:** +63 88 221 2263  
**Fax:** +63 88 221 2112  
**Email:** velomerbreeder@yahoo.com

**THAT ONE PIECE ENTERPRISE**

**Office Address:**

Brgy. Lico, San Rafael, 3008 Bulacan  
**Phone:** (632)371.6853 /  
(632)373.5758 /  
(632) 952-6034  
**Mobile:** 0922.871.6852 /  
0917.526.4861  
**E-mail:** top@pltdsl.net /  
toplivingent@gmail.com  
**Website:** www.that-one-piece-  
enterprise.typead.com

**TARDO FILIPINAS INC.**

**Office Address:**

Unit 249 Valero Plaza Bldg., 124  
Valero St., Salcedo Village 1227  
Makati City  
**Phone:** (632) 478.5373  
**Mobile:** (63.926) 597.9254  
**Fax:** (632) 478.5372  
**E-mail:** elizabeth.o@tardo.ph  
**Website:** http://www.tardo.ph/

**JM'S AGRICULTURAL MARKETING,  
INC.**

**Office Address:**

44 Baesa Road, Baesa 1106 Quezon  
City  
**Phone:** (632) 361.9148 /  
(632) 361.9368  
**Fax:** (632) 361.9288  
**Mobile:** (63-928) 505.0182  
**Email:** jmsagrimarketinginc.@  
gmail.com  
**Website:** http://jmsagri.en.ec21.com/  
company\_info.jsp

**CALATA CORPORATION**

**Office Address:**

Banga I, Plaridel, Bulacan  
**Phone:** (02) 511.1701  
**Website:** info@calatacorp.com

### **BOUNTY FRESH INC.**

**Office Address:**

179 M. Ponce St. 134 Caloocan City  
Metro Manila

**Contact Person:**

Tennyson Chen

**Phone:** (02) 366.0616

**Website:** tgchen@bountyfresh.com.ph

### **BOBWORKS MARKETING CORP.**

**Office Address:**

Pakna-an, Mandaue City Cebu 6014

**Phone:** (032) 564.3308 / 253.8737

**Fax:** (032) 564.3309

**E-mail:** bobsons\_co@yahoo.com

### **ARDEN CLASSIC INC.**

**Office Address:**

Soong II, Mactan, Lapu-lapu City

**Contact Person:**

Jen Elizabeth Siarot (VP- Finance &  
Mktg.)

**Phone:** (6332) 238.5963/ 238.5962/  
495.8328

**Fax:** (6332) 495.8328/ 268.6945

**Email:** marketing@ardenclassic.com

**Website:** www.ardenclassic.com

### **ARTE CEBUANA**

**Office Address:**

Agus road, Marigondon, Lapu-Lapu  
City, Mactan Island  
Cebu

**Phone:** (6332) 420.5008 / 494.0082

**Fax:** (6332) 494.0082 / 239.7054

**Email:** stoneart@arte-cebuana.com

**Website:** arte-cebuana.com

### **NATURE'S LEGACY EXIMPORT, INC.**

**Office Address:**

Upper Cogon, 6003 Compostela,  
Cebu, Philippines

**Phone:** (6332) 425.8814 / 425.8399

**Email:** info@natureslegacy.com /  
fely@natureslegacy.com

**Website:** www.natureslegacy.com

### **BON-ACE FASHION TOOLS, INC.**

**Office Address:**

Bon-ace Complex, Tungkil,  
Minglanilla, Cebu

**Contact Person:**

Ramir Bonghanoy (President)

**Phone:** 273.7888 / 273.7887

**Fax:** 273.7889

**Email:** info@bon-ace.com /  
marketing@bon-ace.com

**Website:** www.bon-ace.com

### **ACCESSORIA INC.**

**Office Address:**

Cor. Bagakay & Tawagan, Tayud,  
Consolacion, Cebu

**Contact Person:**

Lorelei Rodriguez (President)

**Phone:** 424.6551

**Fax:** 345.4680

**Email:** marketing@accessoriainc.com

**Website:** www.accessoriainc.com

### **CENAPRO CHEMICAL CORP.**

**Office Address:**

Jagobiao, Mandaue City

**Contact Person:**

Amado Go (Director)

**Phone:** 344.0989/ 344.1135/  
273.6202

**Fax:** 346.0098/ 346.8826

**Email:** amado.cenapro@gmail.com /  
cenaprochemicalcorp@yahoo.com

### **AMER TRADING CO., LTD.**

**Office Address:**

H.Cortes cor Sacris Rd., Mandaue  
City

**Contact Person:**

Venus Genzon (President)

**Phone:** (6332)516.9621 / 516.5448 /  
516.0923

**Fax:** (6332) 24.8113 /  
424.1770

**Email:** info@amer-trading.com

**PALAYAN CITY CALAMANSI  
GROWERS ASSOCIATION**

**Office Address:**  
CDA Bldg. Singalat, Palayan City  
**Contact Person:**  
Armando Tengco (President)  
**Mobile:** 0906.428.3642/  
0908.519.8925

**NOVO ECIJANO NOVELTY &  
CANDLE HOLDERS**

**Office Address:**  
NE Pacific Mall, Cabanatuan City  
**Contact Person:**  
Marisa M. Branguelo, (Manager)  
**Mobile:** 0999.480.9221  
**Email:** novecijanonovelty@yahoo.com

**NAGAÑOS FARM**

**Office Address:**  
#545 Mallorca, San Leonardo, N. Ecija  
**Contact Person:**  
Jacinto Nagaño (Owner)  
**Phone:** (044)927.9785  
**Mobile:** 0920.951.9912

**MUÑOZ SCIENCE CITY FOOD  
PRODUCTS**

**Office Address:**  
#1420 Purok 5 Jaime Patricio  
Compound, Maligaya Basubas  
**Contact Person:**  
Leticia P. Basubas (Owner)  
**Phone:** (044)456.5755/ 456.5768  
**Mobile:** 0910.803.4265

**LINA'S COGON HANDICRAFTS**

**Office Address:**  
Villa Rosenda, Talugtug, N. Ecija  
**Contact Person:**  
Ms. Lina V. Costales (Owner)  
**Mobile:** 0915.959.6854/  
0916.393.5912

**KABABAIHANG MASIGLA NG  
NUEVA ECIJA (KMNE)**

**Office Address:**  
Ilog Baliuag, Quezon, N. Ecija  
**Contact Person:**  
Mrs. Vilma Joson (President)  
**Mobile:** 0917.806.1211

**CITY OF GAPAN FOOTWEAR  
MULTI-PURPOSE COOPERATIVE**

**Office Address:**  
San Lorenzo, Gapan  
**Contact Person:**  
Danilo Barlis (Chairperson)  
**Mobile:** 0949.817.7883

**BETTER COUNTRY COMMUNITY  
CORPORATION**

**Office Address:**  
Don Simeon St. San Lorenzo Gapan  
City  
**Phone:** (044) 486.1354/ 486.6255  
**Email:**  
missionbettercountry@yahoo.com

**RIC-JO INTERNATIONAL  
ENTERPRISE**

**Office Address:**  
#846 San Pedro Circle IDI Subd.  
Severina 18, Parañaque City, Metro  
Manila  
**Phone:** (02) 824-3905  
**Mobile:** 0947-8939520  
**Email:** joyce\_pacheco26@yahoo.com

**SL AGRITECH CORPORATION**

**Office:** Sterling Place 2302 Pasong  
Tamo Extension, Makati City 1231  
Philippines  
**Research Center:** Brgy. Oogong, Sta,  
Cruz, Laguna, Philippines  
**Phone:** (632) 8137.828 loc. 523/532  
**Telefax:** (632) 8884.791  
**E-mail:** henrylim@sterlingpaper.com  
**Website:** www.sl-agritech.com

### **RIZAL DAIRY FARMS**

**Office Address:**

#5, Magnolia Drive, Beverly Hills  
Subdivision, Antipolo-Taytay 192

**Phone:** (632) 660.21 97

**Mobile:** (632) 917.820.2109

**E-mail:** jha@organicfarmingphil.com

**Website:** www.rizaldairy.com

### **PAMORA FARMS**

**Office Address:**

Km.396 Garreta, Pidigan,  
Abra2806 Philippines

**Phone:** (632) 811.1580

**E-mail:** tina@pamorafarm.com

**Website:** www.pamorafarm.com

### **LA FRUTERA INCORPORATED**

**Office:** #28 Falcata St., Nova

Tierra Village, Lanang, Davao City,  
Philippines

**Plantation Site:** Paglas Estate, Brgy.  
Digal, Buluan, Maguindanao, ARMM,  
Philippines

**Phone:** (632)634.8614

**E-mail:** scbacani@ultrex.com.ph

**Website:** www.lafrutera.com.ph

### **JSJ GOAT FARM**

**Office Address:**

Brgy. Caturay Gerona, Tarlac,  
Philippines

**Mobile:** (632) 918.908.0488 /  
(632) 922.818.1488

**E-mail:** jsjfarm@yahoo.com

**Website:** www.jsjgoatfarm.co

### **HARBEST AGRIBUSINESS CORPORATION**

**Office Address:**

#5 Rosemarie Lane, Bgy. Kapitolyo,  
Pasig City, Philippines

**Phone:** (+632) 671.2239

**Website:** www.harbest.com.ph

### **GREEN EARTH HERITAGE FOUNDATION**

**Office Address:**

1723 Dian St., Palanan, Makati,  
Philippines 1235

**Email:**

mylene.matti@greenearthheritage.org

**Website:** www.greenearthheritage.org

### **GEMSUN MARKETING**

**Office Address:**

Recto Ave., San Jose, Batangas,  
Philippines

**Phone:** (+643) 726.3088

**Mobile:** (+632) 920.938.2077

**E-mail:** gemsun\_1995@yahoo.com

### **COSTALES NATURE FARMS**

**Office Address:**

Brgy. Gagalog, Majayjay, Laguna,  
Philippines

**Phone:** (+6349) 576.3824

**Mobile:** (+632) 917.544.2023

**E-mail:** josie.costales@yahoo.com

**Website:** www.costalesnaturefarms.com

### **LABO PROGRESSIVE MULTI- PURPOSE COOPERATIVE (LPMP)**

**Office Address:**

Brgy. Malasugui, Labo,  
CamarinesNorte

**Phone:** (054) 585.2455/  
(054) 585.2230

**Email:** labopmpc@yahoo.com

### **M.B. DECENA JR. LIVESTOCK DEALER**

**Office Address:**

#143 Maddarulug Sur, Enrile, Cagayan

**Phone:** (078)501.0708

**Mobile:** 09175.874.4007/  
0922.874.7075

**Email:** miguel\_decenajr@yahoo.com

**NUTRI-BOOSTER FOOD  
PHILIPPINES**

**Office Address:**

949 Zuazola Street, Balangasan  
District, Pagadian City

**Phone:** (062)214.2379

**Email:** nutribooster@yahoo.com

**DELI FOODLINE**

**Office Address:**

Mabini street, Molave,  
Zamboanga Del Sur

**Mobile:** 0920.905.2024

**Phone:** (062)225.1373

**Email:** Joyarao2005@yahoo.com

**LAMPARA TRENDS, INC.**

**Office Address:**

12 Vitalez Compound, Brgy., San  
Isidro,

Sucal 1700 Parañaque City

**Phone:** (632) 826.5668/  
825.5217/820.1190

**Fax:** (632) 825.5217/ 826.3265

**Mobile:** 0918.909.3445

**Email:** lamparatrends@pldtdsl.net

**Website:** www.lamparatrends.com

**LBR PHILCRAFTS**

**Office Address:**

408 Marine Road, Brgy. Holy Spirit,  
1127 Quezon City

**Phone:** (632) 952.6034

**Mobile:** 0918.9373228/  
0917.5373228

**Email:** lbr\_philcrafts@yahoo.com/  
lbrphilcrafts@yahoo.com

**Website:** www.lamparatrends.com

**ECHOSTORE**

**Office Address:**

G/F Serendra Piazza  
McKinley Parkway, Bonifacio Global  
City,

Taguig

**Phone:** (632) 901.3486

**E-mail:** echostore@echostore.ph

**Website:** www.echostore.ph

**FELTA MULTIMEDIA, INC.**

**Office Address:**

#18 Notre Dame St., Cubao, Quezon  
City

**Phone:** (632) 912.1397/  
438.1756/913.4884

**Fax:** (632) 912.7533/ 438.1755

**E-mail:** felta@pldtdsl.net

**Website:** www.felta.ph/index.html

**THAILAND**

**NOMSOD DAIRY FARM CO.,LTD**

**Office Address:**

88 /29-30 Phatwattana Village County  
6 Banmai, Parkkert, Nontaburi 11120,  
Thailand

**Tel.:** +66 2503 3231

**Mobile:**+66 86-500-5420

**Fax:** +66 2503 3273

**Email:** info@dairyfarm.in.th  
nomsod.dairyfarm@gmail.com

**Website:** www.dairyfarm.in.th

**FRUIT TECH CO.,LTD**

**Office Address:**

29/2 Moo.2 Khokhwang-Rabohphai  
Road.Nongphrong  
Sri-Mahapod District Prachinburi  
25140 Thailand

**Tel.:** +66 3720 6333

**Fax:** +66 3720 6334

**Email:** jitniyomsin@yahoo.com

**Website:** www.fruitandplant.com

**XONGDUR THAI ORGANIC FOOD  
CO.,LTD**

**Office Address:**

129 M.1 T.Nong-Oung U.U-Thong  
Suphanburi 11000 Thailand

**Tel.:** +66 2967 1200, 2526 8459

**Fax:** +66 2967 1302

**Email:** xongdur@xongdur.com  
xongdur@gmail.com

**Website:** www.xongdur.com

**PORNTHIP (PHUKET) CO.,LTD**

**Office Address:**

108/1 Chalermprakiat Rama 9 Rd.,  
Rassada, Muang, Phuket, Thailand,  
83000

**Tel.:** +66 7626 1555

**Mobile:**+66 89-871-1417

**Fax:** +66 7626 1557

**Email:** paponwat@gmail.com

**Website:** www.pornthipp Phuket.com

**SIAM SOUTHERN FOOD LINE  
CO.,LTD**

**Office Address:**

33/1 Moo.1 Thepkrasattri Road  
Tumbon. Kaokaew Aumper.Muang  
Phuket 83000

**Tel.:** +66 7661 7278 to 80

**Fax:** +66 7661 7282

**Email:** ssflth@yahoo.com

**Website:** www.kornthong-otop.com

**SUNSHINE INTERNATIONAL  
CO.,LTD.**

**Office Address:**

43/20-21 Moo 7 Lam Lukka Rd.,  
Kukot, Lam Lukka, Pathumthani 12130,  
Thailand

**Tel.:** +66 2533 7199,  
+66 2994 9970 (auto)

**Fax:** +66 2533 7455, 2994 9974

**Email:** Hr@sunshine.co.th

**Website:** http://www.sunshine.co.th

**J.M.THAIFOOD INDUSTRY CO.,LTD.**

**Office Address:**

2014/7 Paholyothin Rd., Ladyao,  
Chatuchak Bangkok 10900

**Tel.:** +66 2533 2904 to 7 Ext. 103

**Fax:** +66 2533 2908

**Email:** vilaivarn@jmthaifood.com  
kingkarn.ad@jmthaifood.com

**Website:** www.easternchef.com  
www.jmthaifood.com

**WAWEE COFFEE CO., LTD.**

**Office Address:**

183/2 Moo 6, Second Ring Rd.,  
Tumbon Faham, Aumper Muang,  
Chiang Mai 50000 Thailand

**Tel.:** +66 5301 4111 to 2

**Fax:** +66 5385 2887

**Email:** info@wawee.co.th

**Website:** www.wawee.co.th

**TROPICANA OIL PART., LTD.**

**Office Address:**

35/9 Moo.4 Khunkeaw, Nakhonchaisri,  
Nakhonpathom 73120 Thailand

**Tel.:** +66 3432 6833 to 6

**Fax:** +66 3432 6837

**Email:** sale@tropicanaoil.com  
tropicanaoil@yahoo.com

**Website:** www.tropicanaoil.com

**BAN DTAHN BUK**

**Office Address:**

70/4 Moo 3, Rattanathibet Rd.,  
Bangruknoi, Maung, Nonthaburi  
11000 Thailand

**Tel.:** +66 2921 7047, 2921 8263

**Fax:** +66 2921 7048

**Email:** napapornc75@yahoo.com

**Website:** www.bandtahnbuk.com  
www.palm-sugar.com



### **TEARAPY CO.,LTD.**

**Office Address:**

63 Bamrungmueng Rd., Kwaeng-Saan-Jao-Por-Sua, Phra Nakhon, Bangkok 10200 THAILAND

**Tel.:** +66 2222 1748

**Mobile:**+66 81-824-3407

**Fax:** +66 2410 2049

**Email:** woraphong@hotmail.com

**Website:** www.tearapy.net

### **CAL INTERTRADE CO.,LTD.**

**Office Address:**

14 H FL.Jewellery Centre , 138/52 Nares Road, Bangkok THAILAND 10500

**Tel:** 662 266 6901 to 6

**Fax:** 662 266 6907

**Email:** cal@calintertrade.co.th

**Website:** www.calintertrade.co.th

### **RUENMAI-BAIMON CO., PART.**

**Office Address:**

162, 164 Chit Bumrung Rd., Nai Muang, Muang, Surin, THAILAND 32000

**Tel:** 66 44 511 348

**Telefax:** 66 44 519 067

**E-mail:** ruenmai@yahoo.com

**Website:** www.ruenmai-baimon.com

## **VIET NAM**

### **JSC. THAI BINH- LANG SON TEA (Oolong and Green Tea)**

**Office Address:**

Area 3, Town Farm Thai Binh, Dinh Lap district, Lang Son

**Tel.:** +84 25 3848099

**Website:** <http://www.chethaibinh.com>  
<http://www.chethaibinh.com>

### **JSC. HUNG NHON (Fertilizers, Animal Feed, Livestock Industry and Agricultural Products)**

**Office Address:**

2 hamlet, Phu Thuan, Phu Thuan Commune, Dong Phu District, Binh Phuoc Province

**Tel.:** +84 0651 3819963;

+84 0651 3818889

**Email:** hungnhonctcp@gmail.com

### **JSC. LONG AN EXPORT PROCESSING**

**Office Address:**

81B QL62, P2, Tan An City, Long An

**Tel.:** +84 72 3823900;

+84 72 3829637

**Email:** Lafooco@hcm.vnn.vn

**Website:** www.lafooco.com.vn

### **PHU NHAM AGRICULTURAL SERVICE COOPERATIVE**

**Office Address:**

Phu Nham Ward, Van Chan District, Yen Bai

**Tel.:** +84 29 38723879

### **JSC. CAU TRE EXPORT PROCESSING**

**Office Address:**

125/208 Luong The Vinh, Tan Thoi Hoa Ward, Tan Phu District, HCMC

**Tel.:** +84 8 396 12007; +84 8 39612057

**Email:** telexcte@hcm.vnn.vn

**Website:** <http://www.cautre.com.vn>

### **JSC. QUYNH NGOC**

**Office Address:**

Group 3, subdivision 1, P. Chieng An, Ho Son La, Son La province

**Tel.:** +84 223 853841;

+84 223 851978

**Email:** quynhngocsonla@yahoo.com.vn

**JSC. TAN PHONG (TEA EXPORTS)**

**Office Address:**

Dong Lang Industrial Zone, Phu Ninh,  
Phu Tho

**Tel.:** +84 210 3772889;  
+84 913 282387;  
+84 2103 829 388

**Email:** tanphongtea@yahoo.com

**JSC. DONG GIAO FOOD (FRUIT EXPORTS)**

**Office Address:**

Group 6, Trung Son Ward, Tam Diep  
Town, Ninh Binh Province

**Tel.:** +84 303 864039;  
+84 303 864325

**Email:** cttpxkd@hn.vnn.vn

**LTD.. VINH TIEN (COFFEE AND ARTICHOKE TEA EXPORTS)**

**Office Address:**

31/41, Pham Ngoc Thach Street,  
Dalat City, Lam Dong

**Tel.:** +84 633 821844;  
+84 913 934044;  
+84 633 833 945

**Email:** info@vinhtientea.com

**LTD. THUY HIEN TRADE AND CONSTRUCTION (BLACK TEA, GREEN TEA AND JASMINE TEA EXPORTS)**

**Office Address:**

53, Tran Phu, Trung Nhi, Phuc Yen  
Town, Vinh Phuc

**Tel.:** +84 211 2219163;  
+84 2113 548179

**Email:** ansinhateacompany@yahoo.com.vn

**JSC. NGHE AN AGRICULTURAL MATERIALS (FERTILIZER)**

**Office Address:**

98 Nguyen Truong To, Vinh City, Nghe  
An

**Tel.:** +84 383 853836;  
+84 913 272258;  
+84 383 853996

**Email:** agrimex.ptv@gmail.com

**JSC. KIM HUNG TRADE AND EXPORT**

**Office Address:**

Highway 80, Binh Phu Quoi hamlet,  
Binh Thanh, Lap Vo, Dong Thap

**Tel.:** +84 673 845450;  
+84 913 748594;  
+84 673 845417

**Email:** kimhungtdt@gmail.com

**HA NAM FOOD JOINT STOCK COMPANY (RICE EXPORTS)**

**Office Address:**

64B Le Loi St., Luong Khanh Thien  
Ward, Phu Ly city, Ha Nam province

**Tel.:** +84 351 3854761;  
+84 351 3851779

**Email:** luongthuchanam@gmail.com

**THE AN GIANG AGRICULTURAL TECHNOLOGY SERVICE COMPANY**

**Office Address:**

69, 71, 73 Nguyen Hue St., Long  
Xuyen city, An Giang province

**Tel.:** +84 763 841196;  
+84 763 843009

**Email:** antesco@hcm.vnn.vn

**BINH DIEN - LAM DONG JOIN STOCK COMPANY (FERTILIZERS)**

**Office Address:**

20 National Rd., Hiep Thanh  
commune, Duc Trong Dist., Lam Dong

**Tel.:** +84 63 3840416;  
+84 63 3657365; 63.3840304;  
63.3657365

**Email:** binhdienlamdong@gmail.com

### **TMTM COMPANY LIMITED**

**Office Address:**

23 - 25 Nguyen Huy Luong Street,  
ward 14, Binh Thanh district, HCMC

**Tel:** 08.3841 3717 /  
08.3841 3767

**Email:** info@TMTMcompany.com

**Website:** www.Mori.vn, www.  
TMTMcompany.com

### **DUY TA PAO LTD.**

**Office Address:**

No 262, Hamlet 2, Dong Kho Village,  
Tanh Linh rural district, Binh Thuan  
province

**Tel:** 0623881476 / 0623881476

**Email:** Duytapao1958@gmail.com

### **HOA SEN LTD.**

**Office Address:**

25A/4 group 13, Nui Tung hamlet,  
Suoi Tre village, Long Khanh  
township, Dong Nai province

**Tel:** 0613-870315 / 0613-870315

**Email:** hoasen\_lk@yahoo.com.vn

**Website:** www.hoasenlk.com

### **PHUOC TIEN GENERAL TRADING LIMITED LIABILITY COMPANY**

**Office Address:**

K21/4 Le Hong Phong Street, Hai  
Chau district, Da Nang

**Tel:** 0511.3822584

**Fax:** 0511.3834323

**Email:** tuanphuoctien@gmail.  
comphuoctien.vn

### **RONG XANH CO.,LTD.**

**Office Address:**

Group 6/11, Phan Thiet industrial  
zone, Phan Thiet city, Binh Thuan  
062 38 38 994 / 062 3838557

**Email:** info@dragonjuice.com.vn

**Website:** www.dragonjuice.com.vn

### **LUONG QUOI**

**Office Address:**

Group A36, A37, An Hiep Industrial  
zone, Thuan Dien hamlet, An Hiep  
village, Chau Thanh rural district, Ben  
Tre

**Tel:** 075.3626.313 /  
075.3626.315

**Email:** luongquoi@gmail.com,

**luongquoi@luongquoi.vn**

**Website:** www.luongquoi.vn

### **KHANG THONG JOINT-STOCK COMPANY**

**Office Address:**

21 Van Don, Tho Quang district, Da  
Nang

**Tel:** 0511.3920222

**Fax:** 0511.3920211

**Email:** Info@khangthongdn.com.vn

**Website:** khangthongdn.com.vn

### **PRIVATE ENTERPRISE TRANG THUY**

**Office Address:**

No A12 An Phu industrial zone, Tuy  
Hoa city, Phu Yen province

**Tel:** 0573.848197, 0573.848198

**Email:** dntrangthuy@vnn.vn

**Website:** ww.trangthuyseafood.com

### **YUASAFOOD BERKAH MAKMUR INDONESIA**

The company processes carica fruit from simple and manual technology became masinal production and use machines. For the example: 1. filter cloth was developed using a mixer /extractor and spinner, so the capacity is increased, more efficient. Traditionally water boiling developed to be more efficient by using the quick water boiler machine. The development of production technology through the charging system acceptable to produce hygienic products, quality, production of valuable and gets many by concurrent in form such as carica fruit flesh.

#### **AWARDS**

Innovation Award that have been obtained for second (2) Last Year:

1. Champion the idea of entrepreneurs KOTRA (KOREA - INDONESIA) in 2013
2. IKM Award Provincial and National level, Central Java Department of Industry and Trade -Indonesia Ministry of Trade in 2011-2012
3. Entrepreneurs achievement in the 21st century, PROFESSIONALS INDONESIA 2010
4. Pro Quality Award, Indonesia Ministry of Cooperative
5. Entrepreneurship Award – the winner of champion hygienic food, PROFESSIONALS INDONESIA- Ministry of Cooperative of Indonesia 2009-2010

### **AMRU RICE (CAMBODIA) CO., LTD CAMBODIA**

Founded since February 2011 by investing in rice mill processing factory after a successful business operation under management of Amret Rungroeng Group Limited, AMRU Rice plays the key role as the foreign marketing for rice millers in Cambodia in 2009, while its own factory established in 2010, and finished construction in March 2012. Amru rice is the top 4 rice exporters in Cambodia since 2012 until present.

Amru rice is satisfied with the successful seed multiplication project supported to community, “ 1 commune , 1 ha seed based” we have started the project since 2012 in Preah Vihear and 2013 in Kampong Cham province with cooperation with local community, department of agriculture, local NGOs and international NGOs IFC/Afd.

At the moment, Amru can secure up to 8000mt per season from the contract farming and become the 2nd rice exporters in Cambodia in 2013.





**AUTOMOTIVE/  
TRANSPORTATION/ LOGISTICS**



## **CAMBODIA**

### **S-COOL (CAMBODIA) CO.,LTD**

**Company's Address:**

#901, Street 128 Kampuchea Krom,  
Phnom Penh

**Tel:** +855 23 881 373

**Email:** info@scoolfilm.com

**Website:** www.scoolfilm.com

## **LAO PDR**

### **LAO FREIGHT FORWARDER CO.,LTD.**

**Company's Address:**

Km 3, Thadeua Rd,  
Buengkayong Village, Sisattanak  
District, Vientiane Capital, Lao PDR

**Tel.:** +856 21 313321, 313351

**Fax:** +856 21 314831

**Email:** sengdara@laopdr.com

### **CK TRADING IMPORT-EXPORT CO.,LTD.**

**(Retail and Repair Vehicle)**

**Company's Address:**

Km 5, Kaysone Phomvihane Ave,  
Chommany Tai Village, Saysettha  
District, Vientiane Capital, Lao PDR

**Tel.:** +856 21 413063, 413064

**Fax:** +856 21 413065

**Email:** ckvandy@laotel.com /  
vandyk@ckgroup-laos.com

### **THANALENG WAREHOUSE STATE ENTERPRISE.**

**(Deposit Imported and Exported  
Goods)**

**Company's Address:**

Km 20, Thadeua Rd, Hadxayfong  
District, Vientiane Capital, Lao PDR

**Tel.:** +856 21 832006, 832008

**Fax:** +856 21 832117

**Email:** twse@twselao.com

**Website:** www.twselao.com

## **INDONESIA**

### **BALU OTO WORK**

**Office Address:**

Jl. Pramuka 56 Giwangan Umbulharjo,  
Yogyakarta

**Tel:** +6274693597

**Mobile:** +628562921254

**Email:** baluotowork@yahoo.com

**Website:** www.baluotowork.com

## **MALAYSIA**

### **ABX EXPRESS (M) SDN BHD**

**Office Address:**

Lot 8, Batu 10  
Federal Highway, Sg Way  
47300 Petaling Jaya  
Selangor, Malaysia

**Tel:** 03-7711 6688

**Fax:** 03-7711 6699

**Email:** customerservice@abxexpress.  
com.my

**Website:** http://www.abxexpress.  
com.my



#### **AIRPORT LIMO (M) SDN. BHD.**

**Office Address:**

165-1-4 (Ground Floor),  
165-2-4 (First Floor),  
165, Wisma Mutiara,  
Jalan Sungai Besi,  
57100, Kuala Lumpur, Malaysia

**Tel:** +6 1300 88 8989

**Email:** info@airportlimo.my

**Website:** http://www.airportlimo.my

#### **INTEGRATED LOGISTICS SOLUTIONS SDN. BHD.**

**Office Address:**

Lot 1B, Persiaran Klang,  
Seksyen 27,  
40400 Shah Alam,  
Selangor Darul Ehsan, Malaysia

**Tel:** +603-51920000

**Fax:** +603-51927634

**E-mail:** khairiaziz@integrated.my

**Website:** http://www.integrated.my

#### **MKBUMIMAS SDN BHD**

**Office Address:**

No 32, 1st & 2nd Floor,  
Lorong Wong King Huo 3A,  
96000 Sibul,  
Sarawak, Malaysia

**Tel:** +6084-322990

**E-mail:** mkbumimas@mkbumimas.com

**Website:** http://mkbumimas.com

#### **NEW PRESTOZA MACHINE WORKS**

**Office Address:**

National Highway, Sevilla, San  
Fernando City, La Union

**Tel.:** +63 72 888 2777

**Email:** prestoza@gmail.com

#### **NORKIS TRADING, INC.**

**Office Address:**

A.S. Fortuna Street, Mandaue City,  
6014 Cebu

**Tel.:** +63 32 346 5639, 346 1411

**Fax:** +63 32 346 0926

#### **RYONAN ELECTRIC PHILS. CORPORATION (subsidiary of Ryonan Denso Co., Ltd.)**

**Office Address:**

105 East Main Avenue, SEPZ, Laguna  
Technopark  
Biñan, Laguna

**Tel.:** +63 49 541 1350, 541 2326

**Fax:** +63 49 541 1349

#### **WELLMADE MOTORS AND DEVELOPMENT CORP.**

**Office Address:**

Tanchan Industrial Complex, Tipolo,  
Mandaue City, Cebu

**Tel.:** +63 32 344 0121, 346 9497

**Telefax:** +63 32 346 1992

**Email:** info@wellmade-motors.com

## **PHILIPPINES**

#### **V-CARGO**

**Office Address:**

Warehouse #1, Armal Compound, C.  
Raymundo Ave., Maybunga, Pasig  
City

**Tel.:** +63 900 0003

**Fax:** +63 642 1829

**Website:** www.vcargo.com.ph

## **SINGAPORE**

#### **GRIFFIN KINETIC PTE LTD**

**Office Address:**

9B Jalan Ampas, Singapore 329517

**Tel:** +65 6274 8132

**Fax:** +65 6276 5206

**Email:** enquiries@griffinkinetic.com

**Website:** www.griffinkinetic.com

**IM FREIGHT INTERNATIONAL  
SINGAPORE**

**Office Address:**

7b Keppel Road, #06-10, Tanjong  
Pagar Complex, Singapore 089055

**Tel :** +65 6226 0380

**Fax:** +65 6223 3597

**Website:** www.im-holdings.com

**GLOBAL AIRFREIGHT  
INTERNATIONAL PTE LTD**

**Office Address:**

115 Airport Cargo Road, #07-10/15  
Cargo Agents Building C, Singapore  
819466

**Tel:** +65 6542 7722

**Fax:** +65 6545 3284

**Email:** global@globalair.com.sg

**Website:** www.globalair.com.sg

**PAN ASIA LOGISTICS SINGAPORE  
PTE LTD**

**Office Address:**

Pan Asia Logistics Centre, 21 Changi  
North Way, Singapore 498774

**Tel:** +65 6846 0660

**Fax:** +65 6748 0660

**Email:** info@panalogs.com

**Website:** www.panalogs.com

**COGENT HOLDINGS LIMITED**

**Office Address:**

7 Penjuru Close, Singapore 608779

**Tel:** +65 6266 6161

**Fax:** +65 6261 5730

**Email:** allsales.sg@sh-cogent.com.sg

**Website:** www.cogentholdingsltd.com

**AEX SHIPPING**

**Office Address:**

120 Lower Delta Road, #13-08  
Cendex Centre, Singapore 169208

**Tel:** +65 6533 5313

**Fax:** +65 6438 6606

**Email:** jacquelyn@aexshipping.com

**Website:** www.aexshipping.com

**R-LOGIC INTERNATIONAL PTE LTD**

**Office Address:**

3 Ubi Avenue 3, #04-01 Crocodile  
House, Singapore 408857

**Tel:** +65 6748 4042

**Email:** ken@r-logic.com

**Website:** www.r-logic.com

**SPEEDMARK LOGISTICS PTE LTD**

**Office Address:**

3 Changi North Street 2, LogisTech,  
Singapore 498827

**Tel:** +65 6545 1528

**Fax:** +65 6545 7087

**Email:** marcus.chng@speedmark.com.sg

**Website:** www.speedmark.com

**ADDICON LOGISTICS  
MANAGEMENT PTE LTD**

**Office Address:**

52 Tanjong Penjuru, #02-03,  
Singapore 609034

**Tel :** +65 6224 4661

**Fax:** +65 6225 8498

**Email:** addicon@addicon.com.sg

**Website:** www.addicon.com.sg

**PACIFIC INTEGRATED LOGISTICS  
PTE LTD**

**Office Address:**

9 Airline Road, #02-28 Cargo Agents  
Building D, Changi Airfreight Centre,  
PO Box 740, Singapore 918108

**Tel:** +65 6542 2168

**Fax:** +65 6542 4168

**Email:** sales@pil-group.com

**Website:** www.pil-group.com

**IHUB SOLUTIONS PTE LTD  
(SINGAPORE)**

**Office Address:**

46A Tanjong Penjuru, #02-02/03,  
Singapore 609040

**Tel:** +65 6264 8289

**Fax:** +65 6265 1987

**Email:** sales@ihubsolutions.com

**Website:** www.ihubsolutions.com

**AMOS INTERNATIONAL PTE LTD**

**Office Address:**

33 Chin Bee Crescent, Singapore  
619901

**Tel:** +65 6262 2323

**Fax:** +65 6282 2323

**Email:** contact@amos-sg.com

**Website:** www.amos-sg.com

**YANG KEE LOGISTICS PTE LTD**

**Office Address:**

8 Jurong Pier Road Singapore 619160

**Tel:** +65 6430 4388

**Fax:** +65 6264 0261

**Email:** sg.sales@yangkee.com

**Website:** www.yangkee.com

**SC AUTO INDUSTRIES (S) PTE LTD**

**Office Address:**

51 Senoko Road, Singapore 758133

**Tel:** +65 6758 2222

**Fax:** +65 6257 6931

**Email:** sales@scauto.com.sg

**Website :** www.scauto.com.sg

**FAST OFFSHORE SUPPLY PTE LTD**

**Office Address:**

9 Pandan Road, Singapore 609257

**Tel:** +65 6265 1891

**Fax:** +65 6265 6343

**Email:** andrew@fastoffshore.com.sg

**Website:** www.faste.com.sg

**ALUMINIUM OFFSHORE PTE LTD**

**Office Address:**

2 International Business Park #02-25  
The Strategy Tower 2, Singapore  
609930

**Tel:** +65 6316 1232

**Fax:** +65 6316 1282

**Email:** aopl@aluminium-structures.com

**Website:** www.aluminium-offshore.com

**TRI-STAR INDUSTRIES PTE LTD**

**Office Address:**

36 Joo Koon Road, Singapore 628988

**Tel:** +65 6266 3636

**Fax:** +65 6265 3635

**Email:** tristar@pacific.net.sg

**Website:** www.tristar.com.sg

**ROTATING OFFSHORE SOLUTIONS  
PTE LTD**

**Office Address:**

5 Gul Road, Singapore 629363

**Tel:** +65 6778 8271

**Fax:** +65 6266 5927

**Email:** sales@ros.com.sg

**Website:** www.ros.com.sg

**ALLALLOY DYNAWELD PTE LTD**

**Office Address:**

120 Pioneer Road Singapore 639597

**Tel:** +65 6897 8878

**Email:** victor@allalloy.com

**Website:** www.all-alloy.com

## THAILAND

### KNR GROUP CO., LTD.

**Office Address:**

14/84-85 Rama 6 Rd., Rong Mueng,  
Pathumwan, Bangkok THAILAND  
10330

**Tel:** 662-613-6619 to 20

**Telefax:** 662-216-4584 ,  
662-214-2850

**E-mail:** info@knrlogistics.com ;  
knrgroup.logistics@gmail.com

**Website:** www.knrlogistics.com

**Contact Person:**

Ms.Praew Twatchainunt  
(Assistance Managing Director)

**E-mail:** praew.thdap@gmail.com

**Tel:** 662-153-3416

### WICE FREIGHT SERVICES (THAILAND) CO., LTD.

**Office Address:**

Headquarter:

88/8 Nonsee Road, Chong-Nonsee,  
Yannawa, Bangkok THAILAND 10120

**Tel:** (662) 681-6181

**Fax:** (662) 681-6173-75,  
(662) 681-6123

**Email:** info@wice.co.th

### SUVARNABHUMI AIRPORT OFFICE

**Office Address:**

Prompt Freight & Logistics  
303 Building, Room 412, Free-Zone-  
Suvarnabhumi Airport, 999 Moo 7  
Rachathewa, Bangphli, Samutprakan,  
THAILAND 10540

**Tel:** (662) 134-2275-6

**Fax:** (662) 134-6446

### UDON AUTOGLASS CO., LTD.

**Office Address:**

Head Office - Udonthani  
235/1-4 By Pass Rd., Nongbua,  
Mueng, Udonthani THAILAND 41000

**Tel:** 664-220-4115 to 6, 668-0746-  
2555

**Telefax:** 664-232-3866

**E-mail:** bum\_pattarawadee@  
hotmail.com, udnt@hotmail.com

**Website:** www.udonautoglass.com

**Contact Person:** Sirichanya  
Sangthongphaitoon

### G.I.F. ENGINEERING CO., LTD.

**Office Address:**

420/1 Soi Watphaingeon, Chan Road,  
Bangklo, Bangkoleam, Bangkok,  
THAILAND 10120

**Tel:** 662 673 0370 (6 lines)

**Telefax:** 662 673 1517

**E-mail:** gifeng@gif.co.th

**Website:** www.gif.co.th

### CHAIWACHARA AUTOPARTS INDUSTRY CO., LTD.

**Office Address:**

8/2 Moo 6 Kok Grabu, Muang  
samutsakorn, Samutsakorn, Thailand  
74000

**Tel:** 66 34 854 927

**Fax:** 66 34 854 928

**Email:** p\_manasant@cwarubber.  
com, p\_chavipa@cwarubber.com

**Website:** www.cwarubber.com

## VIET NAM

### PHUHOANG TRANSPORT AND SERVICE JOINT STOCK COMPANY

**Office Address:**

No 150, 2/9 Str., Hoa Thuan Dong district, Hai Chau, Da Nang city

**Tel.:** 05113797979

**Fax.:** 05113619555

**Email:** tiensakd@gmail.com

### OPEC PLASTIC JOINT STOCK COMPANY

**Office Address:**

Floor 13, BIDV Tower, 194 Tran Quang Khai Street, Ly Thai To Ward, Hoan Kiem District, Ha Noi capital, Viet Nam

**Tel.:** 08-4-37951070

**Fax.:** 08-4-37951071

### T&T GROUP

**Office Address:**

No. 22 Hang Chuoi street, Hai Ba Trung district, Ha Noi capital, Viet Nam

**Tel.:** 08-4-39721776

**Fax.:** 08-4-39721775

**Website :** www.ttgroup.com.vn

### PHAT MINH VUONG SECURITY SERVICES COMPANY LIMITED

**Office Address:**

27/1 No1 Street, Binh Da ward, Bien Hoa city, Dong Nai province, Viet Nam

**Tel.:** 08-4-39484501

**Fax.:** 08-4-3948501

**Email:** info@pmvs.com.vn

### BAMBOO VIET CAPITAL JOINT STOCK COMPANY

**Office Address:**

4 Floor, B18/D21 Portion, 72 Gate, Tran Thai Tong street, Cau Giay District, Ha Noi capital, Viet Nam

**Tel.:** 08-4-948766969

**Fax.:** 08-4-37955953

**Email :** thanhtu.treviet@gmail.com

### VIET NAM OMINSU COMPANY LIMITED

**Office Address:**

Room 602 Housing Tower, 299 Trung Kinh street, Yen Hoa ward, Cau giay district, Ha Noi capital, Viet Nam

**Tel.:** 08-4-62698403

**Fax.:** 08-4-62698435

**Email:** ominsvn@gmail.com

### ELISE JOINT STOCK COMPANY

**Office Address:**

No 33 Thai Ha street, Trung Liet ward, Dong Da district, Ha Noi capital, Viet Nam

**Tel.:** 08-4-39460368

**Fax.:** 08-4-9460366

**Email :** support@elise.vn

### PHU NHAN NGHIA SILVE- GOLD BUSINESS

**Office Address:**

2 Team, Ky Anh Town, Ha Tinh Province, Viet Nam

**Tel.:** 08-4-905545676

**Email:** phunhannghia865288@yahoo.com

### BAO SON INVESTMENT CONSTRUCTION AND TOURISM GROUP JOINT STOCK COMPANY

**Office Address:**

50 Nguyen Chi Thanh street, Dong Da district, Ha Noi capital, Viet Nam

**Tel. :** 043 835 3536

**Fax.:** 043 835 5678

**Website :** www.baosongroup.vn

**BINH DUONG MECHANIC AND  
PRECAST CONCRETE COMPANY  
LIMITED**

**Office Address:**

Dong Anh district, Ha Noi capital, Viet  
nam

**Tel.:** 08-4- 8831776

**Fax.:** 08-4-9654619

**Email :** binhduong\_@yahoo.com.vn

**VIET NAM BOILER JOINT STOCK  
COMPANY**

**Office Address:**

27 Team, Dong Anh Village, Dong Anh  
District, Ha Noi capital, Viet Nam

**Tel. :** 08-4-38832431

**Fax.:** 08-4-38822029

**Email:** kinhdoanh@noihoivietnam.com.vn

**VIET NAM- HUNGARY ELECTRIC  
MACHINE MANUFACTURING JOINT  
-STOCT COMPANY**

**Office Address:**

53 Team, Dong Anh Village, Dong Anh  
District, Ha Noi capital, Viet Nam

**Tel.:** 08-4-38823284/ 38823256

**Fax.:** 08-4-38823291

**Email:** vihem@vihem.com.vn

**HOA SANG ENGINEERING JOINT  
STOCK COMPANY**

**Office Address:**

Group A12a - Hiep Phuoc Industrial  
zone, Nha Be rural district, HCMC

(08) 38 300 069 / (08) 38 355 650

**Email:** hoasang@vnn.vn

**Website:** www.hoasang.com

**AMA CO., LTD**

**Office Address:**

Tan Quang Industry Zone-Van Lam  
District, Hung Yen Province

**Tel:** 0321 3991960

**Fax:** 03213 791382

**Email:** amapart@gmail.com

**Website:** http://amaparts.vn

### **MUANSON COMPANY LIMITED**

#### **LAO PDR**

Muanson Co., Ltd. is the importing and distributing arm of Muanson Group – importer, distributor, manufacturer, exporter and media service provider.

A major turning-point of the company was since 2000 when it first started to import Michelin tyres, rapidly expanded tyre distribution business until it became well-known as a key partner to introduce a new brand and to dramatically expand its sales on this market.

Currently we are distributing 5 major brands of tyres throughout Lao PDR (Michelin, Dunlop, Siamtyre, Vee Rubber and Champion) via a countrywide network of 18 dealers as well as through our own retail shops (MTSC and MSC).

Now the Group's target is to go beyond and expand into new distribution sectors as an experienced, reliable and efficient partner.

- 2008 – 2012: Sales of Michelin tires grew 20 times through the development and expansion of our dealer network.
- 2009: Opened first Michelin Truck Service Center in Laos.
- 2011: Appointed sole distributor of Michelin Lifestyle Products.
- 2012: Appointed sole distributor of Bosch Automotive Aftermarket Products.
- 2014: Opened first Michelin Service Center in Laos.

### **GRIFFIN KINETIC PTE LTD**

#### **SINGAPORE**

Established in 1988 and having gained a wealth of experience, Griffin Kinetic covers all logistical needs including air and sea freight forwarding, warehousing and distribution services. While the initial emphasis was on the movement of marine spares, experience gained from ship spares logistics has allow it to also provide outstanding service in delivering all genres of cargo.

Over two decades, Griffin Kinetic has built up effectiveness and credibility through outstanding service and critical logistics solutions. Griffin Kinetic has a clientele of more than 2,000 companies, a database of 8,500 vessels globally, and has delivered a cargo throughput of more than 25,000 metric tons annually. Guided by our company vision, mission and promise, we strive to uphold the highest level of customer satisfaction.

Griffin is listed in Singapore SME 1000 Company 2012.



# **ELECTRICAL AND ELECTRONIC EQUIPMENT**





## CAMBODIA

### **HAK LY SE**

**(Electricity Appliance Peda)**

**Office Address:**

Phnom Penh

**Tel:** +855 12 822230

## LAO PDR

**V & T COMPUTER & O.A  
PERSONAL ENTERPRISE  
(Sale and Service of the Computer  
and Accessories)**

**Company's Address:**

Dongpalane Thong Village, Sisattanak  
District, Vientiane Capital, Lao PDR.

**Tel:** +856 21 452555, 452666

**Mobile:** +856 20 55514509

**Fax:** +856 21 452974

**Email:** vtcomputer1994@hotmail.com

**Website:** www.bcgroupp2009.com

## MALAYSIA

### **CHESTRONICS SDN BHD**

**Office Address:**

Lot 1289 & Lot 1290,  
Kawasan Perindustrian Rembia,  
Mukim Rembia, Daerah Alor Gajah,  
78000 Melaka, Malaysia

**Tel:** +6 06-316 3333

**Fax:** +6 06-316 3332

**Email:** sales@chestronics.com /  
info@chestronics.com

**Website:** http://chestronics.com

### **DEVICE SEMICONDUCTOR SDN BHD**

**Office Address:**

Plot 26, Phase 4, Free Industrial Zone  
Hilir Sungai Keluang 3  
11900 Bayan Lepas,  
Pulau Pinang, Malaysia

**Tel:** +604 - 646 7311

**Fax:** +604 - 643 2311

**Email:** customer-service@dsem.com

**Website:** http://www.dsem.com

### **EXIS TECH SDN BHD**

**Office Address:**

Lot 26209, Jalan TJ 2/2,  
Tuanku Jaafar Industrial Park,  
71450 Seremban,  
Negeri Sembilan, Malaysia.

**Tel:** +606 679 7420

**Fax:** +606 679 7384

**Email:** sales@exis-tech.com

**Website:** http://www.exis-tech.com

### **EXTRA-BUILT (M) SDN BHD**

**Office Address:**

Off 2 & 3, Lot 3, Wisma Little,  
Jalan Halba 16/16, Seksyen 16,  
40200 Shah Alam,  
Selangor, Malaysia

**Tel:** +603-5511 8980

**Fax:** +603-5511 8407

**Email:** extra\_built@yahoo.com

**Website:** http://www.extrabuilt.com

**FURUTEC ELECTRICAL SDN. BHD.****Sales & Marketing office:**

Lot 4, Block A, Jalan SS 13/7, Subang  
Jaya Industrial Estate, 47500 Subang  
Jaya, Selangor Darul Ehsan.

**Factory:**

Plot 89, Lorong Perindustrian Bukit  
Minyak 11, Kawasan Perindustrian  
Bukit Minyak, MK 13, 14100 Seberang  
Perai Tengah, Penang.

**Tel:** 03-5635 7088

**Fax:** 03-5635 6099

**Mobile:** 012-289 2935

**Email:** pslee@eita.com.my /  
nawal@eita.com.my

**Website:** www.furutech.com.my

**INDKOM ENGINEERING SDN BHD****Office Address:**

Lot 2, Jalan Asam Jawa 16/15,  
Section 16, 40200 Shah Alam,  
Selangor, Malaysia

**Tel:** 603-55432388

**Fax:** 603-55432377

**Email:** info@indkom.com.my

**Website:** www.indkom.com.my

**JOVEN ELECTRIC CO SDN. BHD.****Office Address:**

Lot 2829, Jalan Sungai Kelkati 32/148,  
Off Jalan Sri Gambut,  
Seksyen 32,  
40460 Shah Alam, Selangor Darul  
Ehsan, Malaysia

**Tel:** +603-5162 6633

**Fax:** +603-5162 3636

**Email:** jovenmkt@joven.com.my

**Website:** http://www.joven-electric.  
com

**MULTI-B SDN BHD****Office Address:**

No. 9, Jalan Jasmine 2  
Bandar Bukit Beruntung  
48300, Serendah  
Selangor Darul Ehsan, Malaysia

**Tel:** +603 - 6028 1818

**Fax:** +603 - 6028 4899

**Email:** sales@multib.com.my

**Website:** http://www.multib.com.my

**PCO LITE ELECTRICAL SDN BHD****Office Address:**

157880, Off Jalan Degong,  
31900 Kampar,  
Perak, Malaysia

**Tel:** +605-466 5313

**Email:** enquiry@pcolite.com

**Website:** http://www.pcolite.com

**PENCHEM TECHNOLOGIES SDN.  
BHD.****Office Address:**

1015, Jalan Perindustrian Bukit  
Minyak 7  
14100 Penang, Malaysia

**Tel:** +604-501 5976 /

+604-501 5977 /

+604-501 5978

**Fax:** +604-501 5979

**Email:** enquiry@penchem.com

**Website:** http://www.penchem.com

**Contact person:**

KG Wong / kahgin@penchem.com

**PESTECH SDN BHD****Office Address:**

No 26, Jalan Utarid U5/14,  
Seksyen U5,  
40150 Shah Alam  
Selangor Darul Ehsan,  
Malaysia

**Tel:** +603 7845 2186

**Fax:** +603 7845 2187

**Email:** info@pestech.com.my

**Website:** http://www.pestech.com.my

**TECHFAST MANUFACTURING SDN  
BHD**

**Office Address:**

No. 11, Jalan Pasaran 23/5  
Seksyen 23  
40300 Shah Alam,  
Selangor, Malaysia  
**Tel:** 03-5548 5112  
**Fax:** 03-5548 5113  
**E-mail:** techfast@pd.jaring.my  
**Website:** <http://www.techfast.com.my>

**VITROX TECHNOLOGIES SDN.  
BHD.**

**Office Address:**

No. 85-A, Lintang Bayan Lepas 11,  
Bayan Lepas Industrial Park,  
Phase 4, 11900 Bayan Lepas,  
Penang, Malaysia.  
**Tel:** +60-4-646 6227  
**Fax:** +60-4-646 6327  
**Email:** enquiry@vitrox.com  
**Website:** [www.vitrox.com](http://www.vitrox.com)

**MYANMAR**

**MECHATRONICS ELECTRIC PARTS**

**Tel:** 95-01-591139

**PATAMYAR PUMP**

**Tel:** 95-09-5115938

**NIBAN INTINA**

**Tel:** 95-01-585003

**NUB WON EAR PHONE / SPEAKER**

**Tel:** 95-01-585449

**ZAW MYO LIN WIRE**

**Tel:** 95-685646/647

**ZEP INVERTOR**

**Tel:** 95-01-585006

**YIN HTWE THET ELECTRIC PARTS**

**Tel:** 95-681964/685044

**ZAW MYO LIN WIRE**

**Tel:** 95-685646,647

**WIN ELECTRIC**

**Tel:** 95-092021046

**SHWE PHUK PIN BATTERY**

**Tel:** 95-09-5322605

**PHILIPPINES**

**PLUG ELECTRIC MFG.  
CORPORATION (PEMCO)**

**Office Address:**

B2 L3 Dama de Noche UPS 4 West  
Service Road Sucat,  
Parañaque City Philippines 1700

**Tel:** (+632) 823.5255/

(+632) 821.2503/

(+632) 823.4389

**Fax:** (+632) 823.5856

**E-mail:** [info@plugelectric.com.ph](mailto:info@plugelectric.com.ph)

**Website:** [http://www.pemcor.com.ph/  
manufacturing/index.htm](http://www.pemcor.com.ph/manufacturing/index.htm)

**TFE SALES MARKETING, INC.**

**Office Address:**

298 Magallanes St., 6000 Cebu City

**Phone:** (63-32) 2561324 /

(63-32) 346.2981

**Fax:** (63-32) 255.4560 /

(63-32) 346.5897

**Email:** [tfesales@gmail.com](mailto:tfesales@gmail.com)

**Website:** <http://www.tfecebu.com/>

### **SHARP (PHILS.) CORP.**

**Office Address:**

Km. 23 West Service Rd., South  
Superhighway Alabang, 1770  
Muntinlupa City

**Phone:** (632) 842.1371 /  
(632) 842.0525 TO 30 /  
(632) 807.0389

**Fax :** (632) 842.6071

**Website:** <http://www.sharp.ph/>

## SINGAPORE

### **ASCENT SOLUTIONS PTE LTD**

**Office Address:**

9 Jurong Town Hall Road, #02-54,  
iHUB Singapore 609431

**Tel:** +65 3152 8000

**Fax:** +65 3151 0886

**Email:** [sales@myascents.com](mailto:sales@myascents.com) /  
[info@myascents.com](mailto:info@myascents.com)

**Website:** [www.myascents.com](http://www.myascents.com)

### **CADI SCIENTIFIC PTE LTD**

**Office Address:**

31 Ubi Road 1 #07-01A, Aztech  
Building, Singapore 408694

**Tel:** +65 6276 2676

**Fax:** +65 6276 6216

**Email:** [zenton.goh@cadi.com.sg](mailto:zenton.goh@cadi.com.sg)

**Website:** [www.cadi.com.sg](http://www.cadi.com.sg)

### **IDISPLAY SYSTEMS PRIVATE LIMITED**

**Office Address:**

12 Arumugam Road, #06-05,  
Singapore 409958

**Tel:** +65 6746 0025

**Fax:** +65 6746 0026

**Mobile:** +65 9081 1548

### **THIRD WAVE POWER PTE LTD**

**Office Address:**

71 Ayer Rajah Crescent, #07-05,

Singapore 139951

**Tel:** +65 6779 7991

**Email:** [admin@thirdwavepower.com](mailto:admin@thirdwavepower.com)

**Website:** [www.thirdwavepower.com](http://www.thirdwavepower.com)

## THAILAND

### **THE COOL COMPANY LIMITED.**

**Office Address:**

The Cool Manufacturing Company  
Limited

99/99 Moo 3, Soi Watsaothongklang,  
Bangna – Trad Hwy KM. 23,  
Bangsaothong, Samutprakarn 10540  
Thailand

**Tel:** +66 2740 1444

**Fax:** +66 2740 1717

**Email:** [passakorn@coolinspired.com](mailto:passakorn@coolinspired.com)

**Website:** <http://www.coolinspired.com>

### **THAI CENTRAL MECHANICS CO., LTD.**

1 Moo 10, Soi Watmahawong,  
Poochaosamingprai Rd, Samrong,  
Phrapradaeng, Samutprakarn 10130

**Tel:** +66 2748 5313 to 5

**Mobile:** +66 81-824-2349

**Fax:** +66 2399 0365

**Email:** [info@tcm1989.com](mailto:info@tcm1989.com)

**Website:** [www.tcm1989.com](http://www.tcm1989.com)

### **SUTHEE UNITED CARBON CO., LTD.**

**Office Address:**

5 Soi Ramkamhaeng 199, Minburi,  
Bangkok THAILAND 10510

**Tel:** 662-517-1350,

662-517-6223 to 6

**Fax:** 662-517-6267, 662-517-6269

**Email:** [info@sucarbon.co.th](mailto:info@sucarbon.co.th)

**Website:** [www.sucarbon.co.th](http://www.sucarbon.co.th)

## **VIET NAM**

### **QUANG TRI INDUSTRY ELECTRICITY CONSULTANT JOINT STOCK COMPANY**

**Office Address:**

No 45, Tr n H ng Đ o Street, Đông Hà  
city, Qu ng Tr province

**Tel:** 0533668229

**Fax:** 0533853580

**Email:** tvdqt1996@gmail.com

### **HANEL ONE MEMBER CO., LTD**

**Office Address:**

No.2 Chua Boc street- Dong Da  
District, Ha Noi capital, Viet Nam

**Tel:** 08- 4-38522102

**Fax:** 08- 4-38525770

**Email.:** info@hanel.com.vn

### **HONG KY LTD.**

**Office Address:**

No 54 Tay Lan, town 7, Binh Tri Dong  
A ward, Binh Tan district, HCMC

**Tel:** (08) 3944 6670

**Fax:** (08) 37505042

**Email:** info@hongky.com.vn

**Website:** www.hongky.com

### **COMTEX CO. LTD.**

**Office Address:**

274B Lach Tray Street, Ngo Quyen  
District, Hai Phong

**Website:** <http://www.comtecvn.com>

**EXTRA-BUILT (M) SDN BHD****MALAYSIA**

Extra-Built (M) Sdn Bhd is a pioneer sole Bumiputera in lighting solution provider and dealer of Philips since May 1995. Innovative and intelligent efforts are core value of Extra-Built in order to maintain and survive in the industry for decades. In a driven technology world, Extra-Built has proved that we are supporting the green technology to conserve the natural environment and bring the positive energy back to the world.

Since 1995 the company has been heavily involved with lighting industry and started to upgrade into green technology implementation. From years to years EXTRA-BUILT has produce EXTRALITE (conventional lighting) and being a competent consultancy of lighting solution we involved in R&D of green technology lighting by focusing more in producing our EXTRALED (LED lighting) products.

The integrated business model of driven green technology has compelled us in our achievements and as a competent Bumiputera company in Malaysia. This move in response to the country's encouragement towards economic sectors and SME development programs in this country.

**Awards & Activities**

- SME Award 2012
- Enterprise 50 Award 2012
- Conference & Exhibition MTDC 2012
- JKR Expo Morib 2012
- Reno Expo Pwtc 2012
- Hari Inovasi KKR 2011
- LIMA 2011

**ASCENT SOLUTIONS PTE LTD****SINGAPORE**

Ascent specializes in Electronic Cargo Security Tracking System, iSPOT (Integrated Security Portal) is an end to end solution covering hardware involving GPS, GPRS, Satcom and RFID technology; middleware and application portal. iSPOT's slogan is 'No Blind Spot' and it is also the company's mission in providing affordable, state-of-the-art continuous Electronic Cargo Security and Sensor based Tracking System. Intelligence-driven risk management is one of the cornerstones of the "Customs in the 21st Century" strategy forming the basis of WCO's forward thinking.

Customs Authority around the World are embarking on the use of electronic security and surveillance devices and iSPOT is the ideal platform to provide secure corridors for the movement of bonded cargo between free trade zones and export processing zones as well as for transit cargo from seaport to the hinterland countries. Ascent has a very close relationship with several Customs of the World including Tanzania Revenue Authority, Kenyan Revenue Authority, Thai Customs, Indonesian Customs, China Customs etc.

Besides Customs Authority, iSPOT is used by Defence Forces to track some of the most advanced military assets like ammunitions, tanks, armour personnel carriers, mobile artillery guns, combat bridging equipments and combat engineering vehicles. It provides an audit trail of the transportation of these military assets from base camps to the theatre of operation or training ground. iSPOT is also used for the surveillance of hazmat cargo; security of bulk liquid tanker used in the transportation of fuel; in anti-piracy, anti-smuggling, anti-counterfeiting of bonded cargoes like cigarettes and alcohol.



**E-ASEAN / TECHNOLOGY**





**INDONESIA****AVEVO DINAMIKA PT.  
(Information and Communication  
Technology (ICT))****Office Address:**

Plaza Tendean Lt. 3 Ruang 346,  
Jl. Kapten Tendean No. 45, South  
Jakarta 12710

**Tel:** +62 21 522 1214

**Mobile:** +62 856 756 1543

**Email:** api.perdana@avevo.co.id

**PIKSEL INDONESIA CV. (ICT)****Office Address:**

Jl. Jakarta No. 20-22 Kav. 30 Hunian  
RT 007/009 Kel. Kacapiring, Kec.  
Batununggal, Bandung 40217

**Tel:** +62 22 727 3033

**Email:** pxl\_ppl@yahoo.com

**Website:** www.batikfractal.com

**INATRADE CENTER PT.  
(IT Security and Software  
Development)****Office Address:**

Modinan Baru GP III/206 Yogyakarta

**Mobile:** +62 813 9214 4257

**Email:** sahadewa@inatradecenter.co.id

**Website:** www.inatradecenter.co.id

**JAVAN IT SERVICES CV. (ICT)****Office Address:**

Jl. Kebon Bibit Utara No. 4 Tamansari,  
Bandung 40132

**Tel:** +62 22 253 4194

**Email:** achmad@javan.co.id

**Website:** www.javan.co.id

**LAO PDR****EQHO COMMUNICATION LAO LTD****Office Address:**

Room 404, 4th Floor Kolao-Tower II  
(Alounmai Tower),  
23 Singha Road, P.O.Box 8156,  
Nongbone Village, Saysettha District,  
Vientiane, Lao P.D.R

**Tel:** +856 (0)21 454 529

**Mobile:** +856 (0) 20 2988 0319

**Email:** nattana.p@eqho.com

**Web:** www.eqho.com , www.eqho.la

**DATACOM CO., LTD****Office Address:**

2nd Fl. Sihom Commerce Center  
(SCC)

Ban Sihom, Souphanouvong Road,  
P.O Box 9153, Vientiane, Lao PDR

**Tel:** (856- 21) 250850-1,

**Fax:** 219117

**Email:** info@datacomlao.com

**Website:** www.datacomlao.com

**MALAYSIA****ANIMASIA STUDIO SDN BHD****Office Address:**

No.2 & 4, Jalan Sri Jati 2,

Taman Sri Jati,

Off Jalan Puchong,

58200 Kuala Lumpur, Malaysia

**Tel:** +(603) 7784 7731

+(603) 7784 6987

**Fax:** +(603) 7784 8987

**Email:** info@animasia-studio.com

**Website:** http://animasia-studio.com

**ASIA PACIFIC INSTITUTE OF INFORMATION TECHNOLOGY****Office Address:**

Asia Pacific Institute of Information  
Technology (APIIT)  
Technology Park Malaysia,  
Bukit Jalil 57000

Kuala Lumpur, Malaysia

**Tel:** +603 - 8996 1003

**Fax:** +603 - 8996 1101

**Email:** info@ucti.edu.my

**Website:** http:// www.ucti.edu.my

**BASIS BAY SDN BHD****Office Address:**

No. 13 &15, Jalan Perintis U1/52

Temasya Glenmarie

40150 Shah Alam

Selangor Darul Ehsan, Malaysia

**Tel:** +603 5565 6200

**Fax:** +603 5565 6297

**Email:** info@basisbay.com

**Website:** http://www.basisbay.com

**CRUISE GPS SYSTEMS SDN BHD****Office Address:**

Unit B-3-05,

SME Technopreneur Centre 2,

2260, Jln Usahawan 1,

Cyberjaya, 63000 Selangor, Malaysia

**Tel:** +603 8318 7888

**Fax:** +603 8322 3904

**Email:** isayee@cruisegpsystems.com

**Website:** http://cruisegpsystems.com

**EXACT ENGINEERING SDN BHD (53073-T)****Office Address:**

Headquarters:

Shoplot No. 46, 1st Floor, Taman

Mesra, Mile 2 ½, Off Jalan

Penampang 88300 Kota Kinabalu,

Sabah

Branch:

No. 10A, 1st Floor, Jalan BPU 4,

Bandar Puchong Utama, 47100

Puchong, Selangor

**Tel:** 1) 088-219719, 242352,  
223735 (Headquarters)

2) 03-58851259, 58850846  
(Branch)

**Fax:** 1) 088-218288 (Headquarters)

2) 03-58852694 (Branch)

**E-mail:** 1) exactsb@hotmail.com

exactsb2@yahoo.com

(Headquarters)

2) exactsb Selangor@hotmail.com

exactsb Selangor@gmail.com

(Branch)

**Web:** www.exactengineering.com.my

**FOREST INTERACTIVE SDN. BHD.****Office Address:**

C-5-1 Megan Avenue 2,

12 Jalan Yap Kwan Seng,

50450 Kuala Lumpur, Malaysia

**Tel:** +603 2162 2728

**Fax:** +603 2162 2729

**Email:** info@forest-interactive.com

**Website:** http://www.forest-  
interactive.com

**JAYONIK MSC SDN BHD****Office Address:**

No. 7-1 (First Floor) Jalan 2/27F,  
Pusat Bandar Baru,  
Wangsa Maju,  
53300 Kuala Lumpur,  
Malaysia.

**Tel:** +603 - 4143 7658 /  
+603 - 4149 8453

**Fax:** +603 - 4143 8454

**Email:** info@jayonik.com.my /  
ainulazlan@jayonik.com.my

**Website:** <http://www.jayonik.com>

**SNS NETWORK (M) SDN BHD****Office Address:**

20, Persiaran Greentown 1  
Greentown Business Centre  
30450 Ipoh,  
Perak Darul Ridzuan, Malaysia

**Tel:** +605 - 242 4616

**Fax:** +605 - 243 4389

**Email:** online@sns.com.my

**Website:** <http://www.sns.com.my>

**TERAS TEKNOLOGI SDN BHD****Office Address:**

Annex 3, Persada PLUS  
Persimpangan Bertingkat Subang  
KM 15, Lebuhraya Baru Lembah  
Klang  
47301 Petaling Jaya, Selangor,  
Malaysia

**Tel:** +603-7650 7500

**Fax:** +603-7650 7600

**Email:** enquiry@terasworld.uemnet.com

**Website:** <http://www.terasworld.com/>

**TRANS NIAGA SDN BHD****Office Address:**

No 2A-13-2, Plaza Sentral,  
Jalan Stesen Sentral 5,  
Kuala Lumpur Sentral,  
50470 Kuala Lumpur, Malaysia

**Tel:** +603 - 2264 3000

**Fax:** +603 - 2264 3100

**Email:** sales@transniaga.com /  
support@transniaga.com

**Website:** <http://www.transniaga.com>

**AUTHENTIC VENTURE SDN BHD****Office Address:**

906B Block D, Complex Diamond,  
Bangi Business Park,  
43650 Bandar Baru Bangi,  
Selangor, Malaysia

**Tel:** 603-89221493

**Mobile:** 0193109559

**E-mail:** sales@ventures.com.my

**Website:** [www.ventures.com.my](http://www.ventures.com.my)

**Y US SDN. BHD.****Office Address:**

Office 2, Level 2, Resource Center,  
Technology Park Malaysia, Bukit Jalil  
57000 Kuala Lumpur

**Telp.:** +603 8992 3132

**Fax:** +603 8992 3050

**Website:** [www.evenesis.com](http://www.evenesis.com)

**XPRINT SDN BHD****Office Address:**

45 & 47, Jalan PBS 14/7  
Taman Perindustrian Bukit Serdang  
43300 Seri Kembangan  
Selangor

**Tel.:** +60 3 8948 6677

**Fax:** +60 3 8948 9677

**Email:** [ijay@xprint.com.my](mailto:ijay@xprint.com.my)

**Website:** <http://www.xprint.co>

**GATEWAY OPTION SDN BHD****Office Address:**

54, Jalan Perajurit  
Ipoh Garden East  
31400 Ipoh  
Perak

**Tel.:** +60 5 545 6993**Fax:** +60 5 549 5711**Email:** amy@broadband.net**Website:** www.gobroadband.net**SYM WORLD SDN BHD****Office Address:**

No. 29, Jalan SS 23/15  
Taman SEA47400  
Petaling Jaya  
Selangor

**Tel.:** +60 3 7880 1733**Fax:** +60 3 7880 5203**Email:** guankiat@symworld.com.my**Website:** http://symworld.com.my/**ISENTRIC SDN BHD****Office Address:**

No. 3, Jalan 51A/227, 46100 Petaling  
Jaya

**Tel.:** +60 3 7875 1000**Fax:** +60 3 7874 2000**Email:** adeline\_tham@isentric.com**Website:** www.isentric.com**PLUSXPRT SDN BHD (Consulting,  
Technology Services & Outsourcing  
Company)****Office Address:**

No 22-3, Jalan Puteri 1/2, Bandar  
Puteri Puchong, 47100 Puchong

**Tel.:** +60 3 8060 3502**Fax:** +60 3 8060 3602**Email:** aggje@plusexpert.com**Website:** www.plusexpert.com**PHILIPPINES****AIR21 GLOBAL, INC.****Office Address:**

3rd Floor, Cargohaus Building,  
NAIA Complex, Brgy. Vitalez,  
Paranaque City

**Tel.:** (+632) 879.4512**Fax:** (+632) 879.4459**E-mail:** support@shopinas.com**Website:** www.shopinas.com**FOUNTAINHEAD TECHNOLOGIES****Office Address:**

Unit 1100 88 Corporate Center,  
Sedeno Corner Valero St., Salcedo  
Village,  
Makati City

**Tel.:** (+632) 907.8513/ 908.2546**E-mail:** sales@

fountainheadtechnologies.com

**Website:**

www.fountainheadtechnologies.com

**GRAPHICSTAR****Office Address:**

Graphicstar Bldg., J.S. Alinsug St.,  
Basak, Mandaue City 6014 Cebu,  
Philippines

**Tel.:** (032) 422.0087/

238.1234 Local 2702

**E-mail:** inquiry.sales@graphicstar.

com.ph

**Website:** www.graphicstar.com.ph**SINGAPORE****CRAYON DATA PTE LTD****Office Address:**

71 Ayer Rajah Crescent, #06-11/12,  
Singapore 13995  
Raghuram Muthukrishnan

**Mobile:** +65 9199 9977**Email:** raghuram@crayondata.com**Website:** www.crayondata.com

**MEMBRANE INSTRUMENTS AND TECHNOLOGY PTE LTD****Office Address:**

16 Nanyang Drive, Unit 228,  
Singapore 637722

**Mobile:** + 65 9745 8382

**Email:** info@mi-nt.com

**Website:** www.mi-nt.com

**OHANAE PTE LTD****Office Address:**

71 Ayer Rajah Crescent #06-01  
Singapore 139951

Janice Chan

**Tel:** +65 6300 3630

**Fax:** +65 6491 5297

**Mobile:** +65 9339 0909

**Email:** janice@ohanae.com

**Website:** www.ohanae.com

**PATSNAP PTE LTD****Office Address:**

7 Prince George Park, Singapore  
118406

**Tel:** +65 6589 8649

**Mobile:** +65 9692 8908

**Email:** sg@patsnap.com

**Website:** www.patsnapglobal.com

**VISENZE PTE. LTD.****Office Address:**

71 Ayer Rajah Crescent #03-18,  
Singapore 139951

Victor Goh

**Mobile:** +65 9692 2509

**Email:** victor@visenze.com

**Website:** www.visenze.com

**THAILAND****NIPPON SYSITS CO., LTD.****Office Address:**

10 Narathiwat Rajanakarin 10 Yak  
10, Thungwatdon, Sathorn, Bangkok  
THAILAND 10120

**Tel:** 662 675 4555

**Telefax:** 662 675 4900 to 1

**E-mail:** sales@ns.co.th

**Website:** www.ns.co.th

**T-NET CO., LTD.****Office Address:**

T-131 Moo 9, Suite 311, Thailand  
Science Park, Phahol Yothin  
Rd., Klong Nueng, Klong Laung,  
Pathumthani THAILAND 12120NET  
Co., Ltd

**Tel:** 662 564 7886

**Telefax:** 662 564 7854

**E-mail:** info@tnetsecurity.com

**Website:** www.tnetsecurity.com

**COMP TRADING CO.,LTD.****Office Address:**

719 KPN Tower, 3rd Fl., Rama IX Rd.,  
Bangkapi, Huaykwang, Bangkok  
THAILAND 10310

**Tel:** 662-717-1010

**Telefax:** 662-717-1019

**Hotline:** 668-1255-1107

**E-mail:** info@ctc.co.th

**Website:** www.ctc.co.th

**BUZZEBEES CO.,LTD.****Office Address:**

100/56 Vongvanij Building Complex  
B, fl.20, Rama 9 Road, Huaykwang,  
Bangkok THAILAND 10320

**Tel:** 662-645-0014

**Telefax:** 662-645-0013

**E-mail:** support@buzzebees.com

**Website:** http://www.buzzebees.com/

**Contact Person:**

Miss Nattida Sanguansin ;

**e-mail:** nattida@buzzebees.com

**DREAMSOFTS OPTIMIZATION LTD.,  
PART.****Office Address:**

70 Moo 2, Kham-Sakaesaeng sub-district, Kham-Sakaesaeng district, Nakhon Ratchasima THAILAND 30290

**Tel:** 668-1264-3240

**Mobile:** 662-903-0080 ext. 3240 ,  
662-942-8900 ext. 3240

**E-mail:** dreamsofts@gmail.com

**Website:** dreamsofts@gmail.com ,  
www.cargooptimizer.com

**Contact Person:**

Mr. Yuttana Taonok

**APPSOLUTESOFT CO.,LTD.****Office Address:**

1017 Soi Nawamin14 (yaek 5), Klongjan, Bang-Kapi, Bangkok THAILAND 10240

**Tel:** 662-374-1641

**Mobile:** 668-1776-6559

**E-mail:** nattapat@appsolutesoftware.com

**Website:** www.afourleaf.com/

**Contact Person:**

Mr. Nattapat Kittayapison,  
Director of Sales

**e-mail:** nattapat@appsolutesoftware.com

**COMPUTERLOGY CO.,LTD.****Office Address:**

64/3 Moo 1, Surasak, Sriracha, Chonburi, THAILAND 20110

**Tel:** 663-832-1100

**Mobile:** 668-1883-9988

**E-mail:** info@computerlogy.com

**Website:** www.computerlogy.com/

**Application Website:**

<http://web.socialenable.com/>

**Contact Person:**

Mr. Vachara Aemavat, CEO and Co-Founder of Computerlogy

**e-mail:** vachara@computerlogy.com ;

**Tel:** 663-821-1100

**VIET NAM****SILVER SEA JOINT STOCK  
COMPANY****Office Address:**

No 15 B19 Nghia Tan, Cau Giay

**Tel:** 0437913858

**Fax:** 0437563554

**Email:** bienbachn@silversea.vn

**DAI AN SECURITY SERVICE  
COMPANY LIMITED****Office Address:**

No D11, Group 12, Dinh Cong, Hoang Mai district, Ha Noi

**Tel:** 043.5656776

**Fax:** 0435656212

**Email:** daianssc@hn.vnn.vn

**BUZZEBEES CO.,LTD.****THAILAND**

Buzebees is a unique result of a single inspiration “To create platform that will be used by everyone”. The goal of this platform is to connect everyone together; people to people, corporate to people and small shops to people. With that though in mind, this unique combination of a win-win platform for all parties was created.

Buzebees is a point-based mobile platform which incorporates e-commerce, privilege and reward based social media integration. This privilege platform for the first time has created an eco-system from our corporate partners in the form of white labelled Buzebees mobile applications to achieve what all corporates need.

Since launch in December 2012, the system is so effective the Buzebees platform has grown to over 2 million users in 14 months. It expanded in four countries with over 10 corporate white label partners (customers such as LINE, AIS, Samsung, PTT, Singtel, Samsung Africa) and over 10,000 Marketplace campaigns and growing every day. Since launch Buzebees has provided over 1 billion points, 1 million redemptions, and given away millions of Baht in prizes. With over 13,000,000 impression per month, and over 150,000 daily unique visitors, Buzebees has proven itself to be the most cost effective privilege, social platform that create highly engaging user experience. Buzebees hope to grow to be the largest corporate privilege platform in Southeast Asia.

Buzebees is No. 1 lifestyle application in Thailand being regularly rated as No. 1 in iTunes and Google Play Store. The platform is very well recognized and has won many award namely, ASEAN ICT Award 2013 among 10 ASEAN countries, Microsoft Partner Award 2013, Thailand ICT Award 2012 and many more. Buzebees cover end-to-end and a one stop shop solution for your business and can be categorized into 5 major sectors namely:

- M-Commerce platform
- Buzebees E-Commerce solution
- Online Media
- Online Survey
- Corporate Fulfillment

**EQHO COMMUNICATION LAO LTD****LAO PDR**

EQHO (pronounced /'eko/) is a leading provider of multilingual and multicultural communications solutions, with a special focus on Asian language services.

For almost 20 years, EQHO has been successfully enabling corporations worldwide to transcend cultural and linguistic barriers by providing a comprehensive range of high-quality, cost-effective localization solutions. We have delivered thousands of complex localization projects in various disciplines across multiple languages to corporate clients in key vertical markets located throughout Asia, Europe, the Middle East, and the Americas.

Whether you are an Asian company looking to adapt communications for Western markets, or a US or European based company looking for in-house linguistic, engineering or multimedia expertise in the often difficult and confusing world of Asian languages and cultures, EQHO can help bridge.







**FISHERIES**



**BRUNEI DARUSSALAM****DYG ANIFASA ENTERPRISE****Postal Address:**

P.O.Box 283, Muara BT1128  
Negara Brunei Darussalam

**Tel:** +673 2670044;  
+673 8777186;  
+673 8639439

**Fax:** +673 4260068

**GROPOINT SDN BHD****Office Address:**

Lot No. 31236, Simpang 53,  
Jalan Telanai, Kampong Beribi  
Gadong BE1188, Negara Brunei  
Darussalam

**Tel:** +673 2653993

**Fax:** +673 2652997

**H.Z. AZAM****Office Address:**

No.55A-55, Kampong Bunut  
Jalan Haji Alus, Negara Brunei  
Darussalam

**Tel:** +673 272804-5;  
+673 2651255

**Fax:** +673 2770786

**HAJI SALLEH BIN DULLAH &  
ANAK-ANAK COMPANY****Office Address:**

Kampung Sungai Matan, Brunei  
Muara District, Brunei Darussalam

**Tel:** +6738888034

**LYNDON TRADING****Office Address:**

No.10, Simpang 18  
Kampong Berangan BS8211  
Negara Brunei Darussalam

**Tel:** +673 8983789

**Fax:** +673 2223044

**SEIWA CORPORATION SDN BHD****Office Address:**

Unit 10, Block B  
Warisan Mata-Mata Complex Gadong  
BE1718, Negara Brunei Darussalam

**Tel:** +673 2770376

**Fax:** +673 2774082

**SEMAUN MARINE RESOURCES  
SDN BHD****Office Address:**

No.6, Simpang 573,  
Kampong Kuala Tutong TA334  
Negara Brunei Darussalam

**Tel:** +673 2770569; +673 2770461

**Fax:** +673 2770496

**Email:** sseafood@brunet.bn

**SEAFAME MARKETING****Postal Address:**

P.O.Box 65  
MPC Old Airport Road  
Bandar Seri Begawan BB3577  
Negara Brunei Darussalam

**Tel:** +673 2262350

**Fax:** +673 2262350

**Email:** seafame@brunet.bn

**TUAH MAJU MULTIFOOD SDN BHD****Office Address:**

Pengkalan Sibabau Prawn Breeding  
Site Phase I, Brunei Muara District  
Brunei Darussalam

**Tel:** +6738745246

**Fax:** +6732793728

**SERI PEKATAN SDN BHD  
(Processed Food)****Office Address:**

Q22, Perindustrian Lambak Kanan  
Barat, Berakas BB1714,  
Negara Brunei Darussalam

**Tel:** +673 2392088; +673 8621886

**Fax:** +673 2640155

**SYARIKAT MARIMIN & ANAK-ANAK  
(Processed Food)****Office Address:**

No.13, Block C  
Beribi Industrial Complex  
Beribi, Gadong  
Brunei Darussalam

**Tel:** +673 2425825**Fax:** +673 2425826**Email:** marimin@brunet.bn /  
smarimin@hotmail.com**USAHA SALIHAN COMPANY****Office Address:**

Mara Fishery Landing Complex,  
Brunei Muara District, Brunei  
Darussalam

**Tel:** +6738758378**Fax:** +6734237378**INDONESIA****BIO TIRTA PT****Office Address:**

Jl. Saktilodaya No. 52 Cisayong,  
Tasikmalaya, West Java

**SYARIAH AL IKHLAS KSU****Office Address:**

Jl. Lamelleng No. 42, Bojo Baru,  
Pangkajene Kepulauan

**Tel:** +62 410 231 3998**Mobile:**+62 813 5234040**HARAPAN GALESONG  
COOPERATIVE****Office Address:**

Desa Bontomerang, Galesong  
Selatan, Regency of Takalar, South  
Sulawesi

**Mobile:**+62 852 5577 6867**MINI PLANT SAUGI (BAJI ATI  
COOPERATIVE)****Office Address:**

Jl. Lamelleng No. 42, Bojo Baru  
Pangkajene Kepulauan

**Tel:** +62 410 231 3998**KWT TUNAS BARU****Office Address:**

Jl. Suak Kandis KM. 08 Pudak RT 12  
Subdistrict Kumpeh Ulu Regency of  
Muaro Jambi Prov. Jambi

**Mobile:**+62 852 7937 2228,

+62 813 1096 1612

**Website:** <http://abonpatin.blogspot.com>**TOBA SURIMI INDUSTRIES PT.  
(FISH IN POUCH)****Office Address:**

Jl. Pulau Pinang 2, Industrial Area of  
Medan II, North Sumatera 20371

**Tel:** +62 61 687 1022**Fax:** +62 61 687 1007**Email:** [gindia@nusa.net.id](mailto:gindia@nusa.net.id)**Website:** [www.tobasurimi.com](http://www.tobasurimi.com)**PHILIPPINES****CRISELDA'S FOOD PRODUCTS  
(Dried Shrimp and Fish)****Office Address:**

Aparri, Cagayan

**Contact Person:**

Ms. Criselda T. Alzaga,  
Manager/Owner

**Tel:** +63 927 505 0245

**A & J AMAGAN SEAFOODS AND MARINE PRODUCTS****Office Address:**

DOLE Compound, Calumpang,  
General Santos City 9500 South  
Cotabato

**Tel:** +63 83 533 2810, 380 1156

**Fax:** +63 83 380 1155

**AMANDA'S MARINE PRODUCTS****Office Address:**

Villa Carolina Subd. Pto. Rivas,  
Balanga Bataan

**Tel:** +63 47 237 1154, 791 6191

**ANJO FARMS, INC.****Office Address:**

Barrio Sabangan, San Fabian,  
Pangasinan

(Plant Site)

1610-A Singalong St., Paco, Manila  
Manila Office)

**Tel:** +63 2 523 5150

**Fax:** +63 2 526 7612

**Email:** info@anjofarms.com

**Website:** www.anjofarms.com

**AQUARINA BIOSCIENCE VENTURES****Office Address:**

Purok Matibay, Brgy. Sta. Cruz,  
Koronadal City

**Contact Person:**

Mr. Bienvenido F. Manzares, Jr., CEO

**Mobile:** +63 918 979 4438,

+63 917 499 4790

**Email:** Bienmanzares@yahoo.com

**MONTAÑO FOODS CORPORATION****Office Address:**

Martinez Village Turno, Dipolog City,  
Zamboanga del Norte

**Tel:** +63 65 212 2737, 212 4376

**Fax:** +63 65 212 4376

**Email:** Stephen\_mfc@yahoo.com

**NOEL AQUAFARM****Office Address:**

Mike-Len Supermart & Bakeshop,  
Bagong Daan St. Plaza, Wawa,  
Abucay, Bataan

**Tel:** +63 47 237 3875, 461 2592

**Fax:** +63 237 3875

**TITA ROSA FOOD PRODUCTS (Bottled Sardines)****Office Address:**

Langatian, Roxas, Zamboanga del  
Norte

Contact Person: Rosa R. Lim,  
Owner

**Tel:** +63 65 908 1213

**Fax:** +63 65 212 2525

**Email:** titarosafoodproducts.com

**Website:** www.titarosafoodproducts.com

**ZARAGOSA FOODS CORPORATION****Office Address:**

Lubing Ogis, Dipolog City

**Tel:** +63 65 212 7438

**Email:** zaragosafood@pacific.net.ph

**MCPi CORPORATION****Office Address:**

Brgy. Tugbungan , Consolacion, Cebu

**Contact Person:**

Maximo A. Ricohermoso (President)

**Phone:** 345.2751/345.2749

**Fax:** 345.2749/ 345.27400

**Email:** genie@mcpicarrageenan.com /

rico@mcpicarrageenan.com

**Website:** www.mcpicarrageenan.com

## **THAILAND**

### **VIYA CRAB PRODUCT CO., LTD.**

**Office Address:**

Viya InterCrab 2003 Co., Ltd.  
75/2 Moo 2, Phum Riang, Chaiya,  
Surat Thani THAILAND 84110  
Tel: 66 77 754 883 to 4 , 668  
1970 4560

**Telefax:** 66 77 454 885

**E-mail:** jae0011@viyacrabproducts.co.th  
jae0011@hotmail.com

**Website:** www.viyacrabproducts.co.th

**Contact Person:**

Mr.Thawatchai Phunchuay  
(Sale and Marketing Manager)

## **VIET NAM**

### **LTD. HAI VUONG (IMPORTING AND EXPORTING SEAFOOD)**

**Office Address:**

Block B, Road No. 1, Suoi Dau  
industrial zone, Cam Lam district,  
Khanh Hoa

**Tel:** +84 5 8374 3333;  
+84 5 8374 3336

**Email:** info@haivuong.com

**Website:** http://haivuong.com.vn

### **JSC. KIEN HUNG (EXPORTING SEAFOOD EXPORTS, FISH MEAL PROCESSING - RAW MATERIALS FOR ANIMAL FEED, POULTRY AND AQUACULTURE)**

**Office Address:**

14A, Tan Dien Village, Giuc Tuong  
commune, Chau Thanh, Kien Giang

**Tel:** +84 77 3912128;  
+84 77 3912988

**Email:** Kihusea\_vn@hcm.vnn.vn

**Website:** www.kihuseavn.com

### **JSC. TRUONG PHU**

**Office Address:**

189 Pham Van Dong Street, Vy Da,  
Hue City

**Tel:** +84 54 2211587;  
+84 54 3897587

**Email:** truongphu@gmail.com

### **JSC. VIET AN**

**Office Address:**

Highway 91, Hamlet Thach An, My  
Thoi Ward, Long Xuyen City, An Giang

**Tel:** +84 763 932258;  
+84 763 932554

**Email:** info@anvifish.com.vn

**Website:** http://www.anvifish.com

### **JSC. CUU LONG SEAFOOD**

**Office Address:**

No 36 Bach Dang, Ward 4, Tra Vinh  
City, Tra Vinh

**Tel:** +84 74 3852321/  
+84 74 3852078

**Email:** ctythuysancuulong@hcm.vnn.vn

**Website:** http://www.cuulongseapro.vn

### **JSC. CON DAO SEAFOOD**

**Office Address:**

No 40 Le Hong Phong street, Ward 4,  
Vung Tau City

**Tel:** +84 64 3839914;  
+84 64 3839360

**Email:** Coimexcocty@hcm.vnn.vn

**Website:** http://www.coimexvn.com

### **JSC. BINH AN SEAFOOD**

**Office Address:**

Lot 2. 17 Tra Noc 2 Industrial Park,  
Phuoc Thoi Ward, O Mon, Can Tho  
City

**Tel:** +84 710 6251400;  
+84 710 6251409

**Email:** Bianfishco@vnn.vn

**Website:** www.bianfishco.com

**LTD. VIET TRUONG****Office Address:**

Vinh Niem Industrial Complex, Hai Phong

**Tel:** +84 913 241631;  
+84 31 3742563;  
+84 31 3870337

**Email:** viettruongcoltd2006@gmail.com

**NAM CAN SEA PRODUCTS IMPORT AND EXPORT JOINT STOCK COMPANY****Office Address:**

3 San Bay St., Nam Can commune, Ca Mau

**Tel:** +84 7803 877146;  
+84 7803 877247

**Email:** sales@seanamico.com.vn

**JSC. NHAT HOANG SEAFOOD (PROCESSING SEAFOOD PRODUCTS FOR EXPORT)****Office Address:**

Fisheries Industrial Zone Tho Quang, Son Tra, Da Nang

**Tel:** +84 5113 942 050;  
+84 5113 812 009

**Email:** nhseafood@dng.vnn.vn

**LONG SINH LIMITED COMPANY (AQUATIC VETINARY MEDICINE, AQUATIC FOOD & FOLIAR FERTILIZERS)****Office Address:**

37 Hoang Van Thu St., Nha Trang city, Khanh Hoa

**Tel:** +84 583 743555;  
+84 583 743888;  
+84 583 743999;  
+84 583 743557

**Email:** lsc@longsinh.com.vn

**NHAT HOANG FISHERIES JSC.****Office Address:**

Da Nang IZ, Son Tra District, Da Nang City

**Tel:** +84 511 3924049

**Fax:** +84 511 3924051

**Email:** nhseafood@dng.vnn.vn

**HAI VY PRODUCTION AND TRADE LTD.****Office Address:**

167 Nui Thanh Street, Hai Chau District, Da Nang City

**Tel:** +84 511 3662555

**Fax:** +84 511 3662556

**Email:** havyc@haivy.com

**Website:** www.haivy.com

**DUY DAI LTD.****Office Address:**

10th Floor, 77 Nguyen Du Street, Da Nang City

**Tel:** +84 511 3898777

**Fax:** +84 511 3887555

**Email:** tuliem@duydai.com.vn

**Website:** www.duydai.com.vn



### **AWANG HAJI OTHMAN BIN HAJI SALLEH BRUNEI DARUSSALAM**

Coming from a long line of fishermen, Awang Haji Othman currently has five fibre glass boats equipped with GPS, fish finder or echo sounder. With the equipment and expertise, he manages to haul in fishes almost every day. He also processes his catch to make various seafood products, which has become popular in villages, convenient shops and during expos.

To further expand his fleet, he vowed to continue catching more fishes by purchasing two additional boats.

This Company received the award for Innovative Fishermen and Breeder during the Farmer, Harvester, Livestock Breeder and Fishermen Day in 2013.

### **TAE NGUAN TAI CO., LTD. THAILAND**

Established for over 45 years, the company is the manufacturer of fish snack such as crispy fish, fish snack and seasoning fish sheet.

The owner started business by selling seasoning fish sheet and crispy fish and he had to find a market in other provinces in order to expand the market. After 30 years of hard work and the business is already settled, we have considered and tried to sell our products via department stores and export to overseas market. We believed that the sell can be controlled easier through these marketing channels.

Currently, it has expanded business lines for other processed agricultural products from local farmers, not only because these products have nutritional benefits but also to promote the export of Thai products through our networking.

#### **Award Winning:**

Year 2013:

- OTOP 5 Star product champion award for Crispy Fish BBQ Flavor
- 2013 Prime Minister's Business Enterprise Award Category Best OTOP Export Recognition from Department of International Trade Promotion, the Ministry of Commerce

Year 2011:

- Certificate of GMP from Intertek
- Certificate of HACCP from Intertek



# HEALTHCARE SERVICES



**CAMBODIA****CUREWELL INTERNATIONAL CO.  
LTD****Office Address:**

#34, Street 208,  
Sangkat Boeung Raing,  
Khan Daun Penh.

**Tel:** +855 23 210 422

**Fax:** + 855 23 210 490

**Email:** kirancurewel@gmail.com

**Website:** www.curewel.co

**INDONESIA****ANANTA BALI AROMATIC****Office Address:**

Jl. Pulau Morotai No.80, Dauh Puri  
Kelod, West Denpasar, Denpasar,  
Indonesia

**Tel:** +62361-245668

**Email:** ananta\_bali\_aromatic@yahoo.  
co.id

**PT TESENA INOVINDO****Office Address:**

Jl. H. Jusin No. 43 Susukan Ciracas,  
East Jakarta 13750, Indonesia

**Tel/Fax:** (+6221) 8412414,  
8401325, 87792140

**Email:** tesena88@yahoo.com,  
support@tesena.co.id,  
eximtesena@yahoo.com

**LAO PDR****AGROFOREX COMPANY  
(Production of Aromatic and  
Pharmaceutical raw material,  
export oriented)****Company's Address:**

43-45 Pierre Morin Rd, P.O. Box:  
6682, Vientiane Capital, Lao PDR

**Tel:** +856 21 215665

**Fax:** +856 21 222622

**Email:** chagnaud@laopdr.com

**LAO MEDICAL SERVICE CO.,LTD.  
LMS****Office Address:**

(Service, Import-Export Medical  
Equipment)

Km 4, Thadeu Rd, 36/10

Thapalanexay Village, Sisattanak  
District, Vientiane Capital, Lao PDR.  
P.O. Box: 4952

**Tel:** +856 21 314944 5

**Fax:** +856 21 314794

**Email:** lms21994@laopdr.com

**STATE ENTERPRISE FOR  
PHARMACEUTICAL FACTORY NO 3****Office Address:**

Km 9, Thadeua Rd,  
Somvang TaiVillage, Hadxayfong  
District, Vientiane Capital, Lao PDR.

**Tel:** +856 21 314931

**Fax:** +856 21 314931

**Email:** pdc3@laotel.com

**MALAYSIA****ANTAMAX MEDISHEET  
MANUFACTURING SDN. BHD.****Office Address:**

No 40 Jalan R1/2  
Rawang Integrated Park  
48000 Rawang  
Selangor, Malaysia

**Tel:** 03-6093 6606**Fax:** 03-6093 7606**E-mail:** medisheet@antamax.com.my**Website:** <http://www.antamax.com.my>**BP DIAGNOSTIC CENTRE SDN.  
BHD.****Office Address:**

No. 275, Jalan Raja Permaisuri Bainun  
(Jalan Kampar)  
30250 Ipoh,  
Perak, Malaysia

**Tel:** 05-2559090,

05-2553442,

052418484

**Fax:** 05-2419226,

05-2426888,

052439196

**E-mail:** [bphq@bphealthcare.com](mailto:bphq@bphealthcare.com)**Website:** <http://www.bphealthcare.com>**DNA LABORATORIES SDN BHD****Office Address:**

B1-3 & B1-4 , Block Plasma,  
UKM-MTDC Technology Centre,  
Universti Kebangsaan Malaysia,  
43650 Bangi, Selangor, Malaysia.

**Tel:** +603 – 8925 2700**Fax:** +603 – 8925 4700**E-mail:** [sarah@dna-laboratories.com](mailto:sarah@dna-laboratories.com)**Website:** <http://dna-laboratories.com/>**HALAGEL (M) SDN BHD****Office Address:**

Lot A137, Jalan 2B,  
Kawasan Perusahaan MIEL Sungai  
Lalang,  
Sungai Petani  
08000 Kedah Darul Aman, Malaysia

**Tel:** +604 - 4481 287/288**Fax:** +604 - 4481 286**Email:** [info@halagel.com](mailto:info@halagel.com)**Website:** <http://halagel.com>**IDEAL HEALTHCARE SDN BHD****Office Address:**

No. 70 & 71, Jalan Sungai Tukang 2/1,  
Kawasan Perusahaan Sungai Tukang,  
08000 Sungai Petani,  
Kedah, Malaysia

**Tel:** +604 - 422 7775,

+604 - 422 8775

**Fax:** +604 - 422 6775,**Email:** [info@idealcare.com.my](mailto:info@idealcare.com.my)**Website:** <http://www.idealcare.com.my/>**JAMU MAK DARA SDN. BHD.****Office Address:**

No 333, Lorong Sarawak,  
Melawati Urban 1,  
Pusat Bandar Melawati ,  
53100 Kuala Lumpur, Malaysia

**Tel:** 03-4106 0299**Faks:** 03-4106 4299**E-mail:** [jamumakdara@gmail.com](mailto:jamumakdara@gmail.com)**Website:** <http://www.jamumakdara.com>**NATURAL WELLNESS HOLDINGS  
(M) SDN BHD****Office Address:**

No.78 Jalan Kilang Midah, Taman  
Midah 56000, Cheras, Kuala Lumpur,  
Malaysia

**Tel:** +603-9171 5329**Fax:** +603-9171 4073**Email:** [shahnas@mynaturalwellness.com](mailto:shahnas@mynaturalwellness.com)**Website:** [www.mynaturalwellness.com](http://www.mynaturalwellness.com)

**PERNIAGAAN ORANG KAMPUNG SDN BHD****Office Address:**

J-7017 & 7018 Merlimau Industrial Area,  
77300 Merlimau, Melaka, Malaysia

**Tel:** + +606-2634927 / 2633322

**Fax:** +606-2617341

**E-mail:** poksob@orangkampung.com

**Website:** <http://www.orangkampung.com>

**SINAR HAEMODIALYSIS SDN. BHD.****Office Address:**

B-5 Blok B Pangsapuri Malim,  
Jalan Malim, Balai Panjang,  
75250 Melaka, Malaysia

**Tel:** + +606-3354428

**Fax:** +606-3354436

**E-mail:** sinardialysis@gmail.com

**Website:** <http://sinarhdu.com>

**TJ-TYT PHARMACEUTICALS (M) SDN. BHD.****Office Address:**

1 & 3, Persiaran Perindustrian  
Pengkalan 12, Kawasan Perindustrian  
Pengkalan 31500 Lahat, Perak,  
Malaysia.

**Tel:** +605-3228766 /  
+605-3229508

**Fax:** +605-3210593

**E-mail:** reis0801@yahoo.com

**Website:** <http://www.tjpharma.com.my>

**TUD SDN BHD****Office Address:**

49-1, Jalan Temenggung 9/9,  
Bandar Mahkota Cheras,  
43200 Cheras, Selangor, Malaysia.

**Tel:** +603 9019 0331

**Fax:** +603 9019 0335

**Email:** enquiry@tud.my

**Website:** <http://www.tud.my>

**MYANMAR****U MAUNG MAUNG INDIGENOUS MEDICINE**

**Tel:** 684750/684657

**U KHIN MAUNG LAY COSMETIC**

**Tel:** 685854/685705

**PHILIPPINES****BELO MEDICAL GROUP****Office Address:**

305 Tomas Morato corner Madrinan  
St., South Triangle  
Quezon City

**Tel:** (+632) 737.3265

**Mobile:** 0999.8857280

**Website:** [www.belomed.com](http://www.belomed.com)

**COMMUNITY HEALTH EDUCATION EMERGENCY SERVICES (CHEERS) CORP.****Office Address:**

2/F Victoria I Bldg., 1670 Quezon  
Avenue,  
South Triangle, Quezon City  
Philippines 1103

**Tel:** (+632) 413.9271/ 355.7347/  
413.3531/ 413.3566

**Mobile:** 0947.8940810/

0917.2065052/ 0925.8555123

**E-mail:** [cheers\\_updates@ymail.com](mailto:cheers_updates@ymail.com)

**Website:** [www.cheers.gowideweb.com](http://www.cheers.gowideweb.com)

**CREA 8 INNOV 8 MARKETING****Office Address:**

Unit RO6 Santana Grove,  
72012 Sorena Drive Corner  
Dr. A. Santos Avenue, Parañaque City

**Phone:** (632) 828.4572/ 400.3665

**Mobile:** 0925.5550599/  
0917.8525538

**E-mail:** humanheartnature@gmail.com/  
dulzbtp@yahoo.com

**CREA 8 INNOV 8 MARKETING****Office Address:**

Unit RO6 Santana Grove,  
72012 Sorena Drive Corner  
Dr. A. Santos Avenue, Parañaque City

**Phone:** (632) 828.4572/ 400.3665

**Mobile:** 0925.5550599/ 0917.8525538

**E-mail:** humanheartnature@gmail.  
com/  
dulzbtp@yahoo.com

**FLAWLESS****Office Address:**

11th Floor One Corporate Center,  
DoñaJulia Vargas Ave.,  
Cor. Meralco Ave., Ortigas Center,  
Pasig City

**Phone:** (632) 584.6807/ 584.6813/  
584.7135

**Website:** www.flawless.com.ph

**GIA SOAP MAKING****Office Address:**

Km 4, Island Drive, Pasonanca,  
Zamboanga City

**Mobile:** 0906.651.2495

**GIGA NATURAL PRODUCTS  
SPECIALIST CORPORATION****Office Address:**

16 Lakeview Drive, Pasig City

**Phone:** (02)738.9221

**Fax:** (02)738.9022

**Email:** giganaturally@gmail.com

**Website** www.giga.com.ph

**SALON DE ALBULARYO****Office Address:**

#63 Burgos Avenue, Fatima, Cab. City  
Contact Person:

**Jennifer Polintan (Owner)**

**Phone:** (044) 600.4637

**SINGAPORE****CLEARBRIDGE BIOMEDICS PTE  
LTD****Office Address:**

81 Science Park Drive, #02-03 The  
Chadwick, Singapore Science Park 1,  
Singapore 118257

Mr Johnson Chen, Managing Director

**Office:** +65 6873 0668

**Fax:** +65 6873 0778

**Email:** johnson@clearbridgebiomedics.  
com

**Website:** www.clearbridgebiomedics.  
com

**ENDOMASTER PTE LTD****Office Address:**

Innovation Centre Block 1, Unit 201A,  
16 Nanyang Drive, Singapore 637722

**Tel:** +65 6794 0285

**Email:** info@endomastermedical.com

**Website:** www.endomastermedical.  
com

**HISTOINDEX PTE. LTD.****Office Address:**

500 Dover Road, T11A Level 4 #04-  
12, Singapore 139651

**Tel:** +65 6774 4990

**Fax:** +65 6774 4407

**Email:** info@histoindex.com

**Website:** www.histoindex.com

**MYDOC PTE. LTD.****Office Address:**

101C Telok Ayer Street, Singapore  
068574

**Tel:** +65 6535 1743

**Email:** info@my-doc.com

**Website:** www.my-doc.com

**PATHGEN DX PTE LTD****Office Address:**

60 Biopolis St, #02-01, Singapore  
138672

**Tel:** +65 6100 8103

**Email:** sales@pathgendx.com

**Website:** www.pathgendx.com

**SINGAPORE INSTITUTE OF  
ADVANCED MEDICINE HOLDINGS  
PTE LTD****Office Address:**

304 Orchard Road, #05-01 Orchard  
Medical Specialists Centre, Singapore  
238863

**Tel:** +65 6737 3867

**Email:** info@advancedmedicine.sg

**Website:** www.advancedmedicine.sg

**INEX INNOVATIONS EXCHANGE  
PTE LTD****Office Address:**

71 Ayer Rajah Crescent, #01-22,  
Singapore 139951

**Tel:** 6733 0698

**Email:** info@inex.sg

**Website:** www.inex.sg

**SINGAPORE MEDICAL GROUP  
LIMITED****Office Address:**

290 Orchard Road, #13-01 The  
Paragon, Singapore 238859

**Tel:** +65 6836 1000

**Fax:** +65 6836 8385

**Website:** www.smg.sg

**Q & M DENTAL GROUP LIMITED****Office Address:**

67 Ayer Rajah Crescent, #05-12/14,  
Singapore 139950

**Tel:** +65 6774 6010

**Fax:** +65 6778 6781

**Email:** QandM@QandM.com.sg

**Website:** www.QandMDental.com.sg

**ALLIANCE HEALTHCARE GROUP  
PTE LTD****Office Address:**

21 Bukit Batok Crescent, #05-75  
Wecca Tower, Singapore 658065

**Tel:** +65 6564 6780

**Fax:** +65 6564 6038

**Email:** enquiry@alliancehealthcare.  
com.sg

**Website:** www.alliancehealthcare.  
com.sg

**ACUMED MEDICAL PTE LTD****Office Address:**

10 Toh Guan Road, #09-02 TT  
International Tradepark, Singapore  
608838

**Tel:** +65 6566 3311

**Fax:** +65 6567 7365

**Email:** enquiry@acumed.com.sg

**Website:** www.acumed.com.sg

**T32 DENTAL CENTRE PTE LTD****Office Address:**

1 Orchard Boulevard, #17-00 Camden  
Centre, Singapore 248649

**Tel:** +65 6733 1388

**Fax:** +65 6733 8100

**Email:** t32@t32dental.com

**Website:** www.t32dental.com



**CORDLIFE GROUP LIMITED****Office Address:**

1 Yishun Industrial Park 1, #06-01/09  
A'Posh Bizhub, Singapore 768160

**Tel:** +65 6238 0808

**Fax:** +65 6238 1108

**Email:** info@cordlife.com

**Website:** www.cordlife.com/sg

**TRANSMEDIC PTE LTD****Office Address:**

5 Jalan Kilang Barat, 9th Floor Petro  
Centre, Singapore 159349

**Tel:** +65 6737 1945

**Fax:** +65 6737 3110

**Email:** enquiries@transmedic.com.sg

**Website:** www.transmedic.com.sg

**HYPHENS PHARMA PTE LTD****Office Address:**

138 Joo Seng Road, 3rd Floor Trivec,  
Singapore 368361

**Tel:** +65 6338 8551

**Fax:** +65 6338 8825

**Email:** connect@hyphens.com.sg

**Website:** www.hyphens.com.sg

**BIOMED DIAGNOSTICS PTE LTD****Office Address:**

18 Boon Lay Way, Tradehub 21 #05-  
105/108, Singapore 609966

**Tel:** +65 6298 4347

**Fax:** +65 6298 4723

**Email:** sales@biomed.com.sg

**Website:** www.biomed.com.sg

**HEALTHSTATS INTERNATIONAL  
PTE LTD****Office Address:**

6 New Industrial Road #04-01/02/03  
Hoe Huat Industrial Building,  
Singapore 536199

**Tel:** +65 6858 3248

**Fax:** +65 6858 0148

**Email:** brendankoh@healthstats.com.sg

**Website:** www.healthstats.com

**INNOHEART PTE LTD****Office Address:**

2 Boon Leat Terrace Harbourside Bldg  
2, Singapore 119844

**Tel:** +65 6278 7987

**Fax:** +65 6278 6135

**Email:** ym\_pan@innoheart.com

**Website:** www.innoheart.com

**PWG GENETICS PTE LTD****Office Address:**

15 Tech Park Crescent, Singapore  
638117

**Tel:** +65 6863 3042

**Fax:** +65 6863 4834

**Email:** info@pwg.com.sg

**Website:** www.pwg.com.sg

**EPI MOBILE HEALTH SOLUTIONS  
(S) PTE LTD****Office Address:**

8 Ubi View #03-01, Serial System  
Building, Singapore 408554

**Tel:** +65 6262 6363

**Fax:** +65 6363 3030

**Email:** info.enquiries@epi.com.sg

**Website:** www.epi.com.sg

**BIOMERS PTE. LTD****Office Address:**

22 Sin Ming Lane #07-80, Midview  
City, Singapore 573969

**Tel:** +65 6779 5909

**Email:** david@biomers.com

**Website:** www.biomersbraces.com

**AYOXXA LIVING HEALTH  
TECHNOLOGIES PTE LTD****Office Address:**

9 Engineering Drive 1 Block EA, #03-  
12, Singapore 117576

**Email:** info@ayoxxa.com

**Website:** www.ayoxxa.com

**BRIDGE LEARNING PTE LTD****Office Address:**

Choa Chu Kang Street 53, Choa Chu Kang Sports Complex #02-07/08, Singapore 689236

**Tel:** +65 6766 0651

**Fax:** +65 6766 0653

**Email:** contact@bridgelearning.com.sg

**Website:** www.bridgelearning.com.sg

**EDNOVATION PTE LTD****Office Address:**

61 Tai Seng Avenue, #03-12 UE Print Media Hub, Singapore 534167

**Tel:** +65 6774 0188

**Fax:** +65 6779 1143

**Email:** contactus@ednovation.com

**Website:** www.ednovation.com

**MINDCHAMPS HOLDINGS PTE LTD****Office Address:**

480 Toa Payoh Lorong 6, #17-01 HDB Hub East Wing, Singapore 310480

**Tel:** +65 6828 2688

**Fax:** +65 6828 2699

**Email:** enquiries@mindchamps.org

**Website:** www.mindchamps.org

**HOPE TECHNIK****Office Address:**

6 Penjuru Close, Singapore 608614

**Tel:** +65 6877 0193

**Fax:** +65 6877 0693

**Email:** peterho@hopetechnik.com

**Website:** www.hopetechnik.com

**ASIAMEDIC LIMITED****Office Address:**

350 Orchard Road #08-00, Shaw House Singapore 238868  
Mr Jonathan Tan, Chief Operation Officer

**Tel:** +65 6505 6096

**Fax:** +65 6738 4136

**Email:** jonathan@asiamedic.com.sg

**Website:** www.asiamedic.com.sg

**THAILAND****BANGKOK DERMATOLOGY CENTER CO.,LTD.****Office Address:**

BRAND "DR. ORAWAN – THE HOLISTIC ANTI-AGING INSTITUTE 1988"

Dr. Orawan – The Holistic Anti-Aging Institute 1988

Bangkok Office: 748 Sukhumvit Rd., (located between Sukhumvit Soi 30/1 and Soi 30), Klong Ton, Klong Toei, Bangkok THAILAND 10110

**Tel:** 662 661 4431

**Telefax:** 662 661 4407

**E-mail:** info@drorawan.com

**Website:** www.drorawan.com

**SIAM NATURAL PRODUCT CO.,LTD****Office Address:**

319/50 Vibhavadi-Rangsit Road, SamSenNai, PhayaThai, Bangkok, Thailand 10400

**Tel:** 662-616-2801,

668-1268-5902

**Fax:** 662-616-2355

**E-mail:** ad.naturerich@gmail.com ,  
acc.naturerich@gmail.com

**Website:** www.snowgirljapan.com ,  
www.naturerich.com

**VIET NAM****THIEN DUOC COMPANY LIMITED****Office Address:**

No F3, N5 Str., Nam Tan Uyen industrial zone, Tan Uyen district rural, Binh Duong province

**Tel:** 06503.653073

**Fax:** 06503653074

**Email:** info@thienduoc.com.vn

**BAO SON INVESTMENT  
CONSTRUCTION AND TOURISM  
GROUP JOINT STOCK COMPANY**

**Office Address:**

50 Nguyen Chi Thanh street, Dong Da  
district, Ha Noi capital, Viet Nam

**Tel:** 043 835 3536

**Fax:** 043 835 5678

**Website:** [www.baosongroup.vn](http://www.baosongroup.vn)

**BELO MEDICAL GROUP****PHILIPPINES**

Started in 1990, Belo Medical group has pioneered in so many beauty breakthroughs such as Liposuction, surgical and non-surgical beauty procedures, lasers and more.

For 24 years, Belo Medical Group remains the number 1 medical aesthetic ambulatory clinic in the Philippines. Belo Medical Group now has 8 clinics in Metro Manila, 1 clinic in Cebu and more to come in the next few years. In 2007, Dr. Belo was hailed the number one doctor in the world who has performed the most number of Thermage procedures. In 2010 the Belo Medical Group received the Reader's Digest award for being one of the most trusted brands in 2010.

In 2013, Belo Medical Group is the first ambulatory clinic in the country to have been given international accreditation by the National Accreditation Board of Hospitals and Healthcare Providers. This only proves that Belo Medical group is indeed and expert in the industry and offers nothing but the best services.

**BANGKOK DERMATOLOGY CENTER CO.,LTD.****THAILAND**

Established since 1988, the world-class Holistic Institute and specialized medical center – now known as the Dr. Orawan Holistic Anti-Aging Institute or DOHAL – is dedicated exclusively to skin conditions, cosmetic laser surgery, anti-cancer and anti-aging medicine.

With 24 years of expertise, the award-winning Holistic Anti-Aging Institute has earned the reputation of providing top-notch cosmetic dermatology, holistic care, anti-aging medicine, anti-cancer treatment as well as premium skin care.

Through its professional ethics, innovative technology, state-of-the-art equipment, congenial hospitality and reliable results, Dr. Orawan Holistic Institute shows its commitment to delivering "The Miracle of holistic beauty and the ultimate solution for precious health".

Award winning included, among others:

- The Masterpiece of the Incredible and Innovative Thai Herbal Product 2011 presented by The Ministry of Industry, Thailand
- The Prime Minister's Export Awards for the Best Service Provider in Wellness and Beauty 2010
- The Thailand Franchise Standard Quality Award 2009-2012 from the Ministry of Commerce
- The Most Outstanding Medical Center for Health Tourism selected by the Tourism Authority of Thailand 2009-2010
- The Golden Medal for Quality & Service Award 2010 from USA





**RUBBER-BASED**



**MALAYSIA****CRANBERRY (M) SDN BHD****Office Address:**

Lot 85, Jalan Portland,  
Tasek Industrial Estate,  
31400 Ipoh,  
Perak Darul Ridzuan, Malaysia.

**Tel:** 605-291 1055**Fax:** 605-291 8580**E-mail:** info@cranberry.com.my**Website:** <http://www.cranberry.com.my>**GETAHINDUS (M) SDN BHD****Office Address:**

No.20 & 22, Jalan Selat Selatan 6,  
Off Jalan Banting, Landpac Industrial  
Park,  
42000 Port Klang,  
Selangor Darul Ehsan, Malaysia

**Tel:** +60-3-3168 3333**Fax:** +60-3-3168 3399**E-mail:** info@getahindus.com.my**Website:** <http://www.getahindus.com.my>**LONGCANE INDUSTRIES SDN.  
BHD.****Office Address:**

Lot 5783, Mukim 15,  
Jalan Seladang,  
Alma, 14000, Bukit Mertajam,  
Penang, Malaysia.

**Tel:** +604 - 552 1188 (Hunting Line)**Fax:** +604 - 552 1182**Email:** sales@longcane.net /  
info@longcane.net**Website:** <http://www.longcane.net>**MAXRUBBER INDUSTRIES SDN  
BHD****Office Address:**

Lot 7109, Batu 5 1/4, Jalan Kapar,  
42100 Klang,  
Selangor Darul Ehsan, Malaysia

**Tel:** (+603) 3291 7000 / 6990**Fax:** (+603) 3291 2805**Email:** mktg@maxrubber.com.my**Website:** <http://www.maxrubber.com.my>**MEDITECH GLOVES SDN. BHD****Office Address:**

Lot 3345, Jalan Permata 1/3,  
Arab Malaysia Industrial Park,  
71800 Nilai,  
Negeri Sembilan, Malaysia

**Tel:** +606 799 7742 / 7746**Fax:** +606 799 7749**E-mail:** kristina@mgloves.com**Website:** <http://www.mgloves.com>**NEXRUBBERTEC SDN. BHD.****Office Address:**

No. 32A/34 Jalan TS 6/9,  
Taman Industri Subang,  
47510 Subang Jaya,  
Selangor Darul Ehsan, Malaysia

**Tel:** +603-5622 1550**Fax:** +603-5622 1560**Email:** info@nexrubbtertec.com**Website:** <http://www.nexrubbtertec.com>**RIVERSTONE RESOURCES SDN  
BHD****Office Address:**

Lot 55 & 56, No. 13, Jalan Jasmin 2  
Kawasan Perindustrian Bukit  
Beruntung

48300 Bukit Beruntung,  
Selangor Darul Ehsan, Malaysia

**Tel:** +603 - 6028 3033 / 3077**Fax:** +603 - 6028 3022**Email:** info@riverstone.com.my**Website:** <http://www.riverstone.com.my>



**TAKASO RUBBER PRODUCTS SDN  
BHD****Office Address:**

K55, Kawasan Perindustrian Tanjung  
Agas,  
84000 Ledang,  
Johor, Malaysia

**Tel:** +606 9510988

**Fax:** +606 9516333

**E-mail:** takaso@takaso.com

**Website:** <http://www.takaso.com>

**TONG YONG RUBBER (M) SDN  
BHD****Office Address:**

PT71, Jalan Hulu Tinggi 26/6,  
Sec.26, Hicom Industrial Estate,  
40000 Shah Alam,  
Selangor, Malaysia

**Tel:** +603 5191 5782 / 5784 /  
5785 / 5786

**Fax:** +603 5191 5788

**Email:** enquiry@tongyong.com.my

**Website:** <http://www.tongyong.com.my>

**TOP GLOVE CORPORATION BHD****Office Address:**

Lot 4969, Jalan Teratai Batu 6  
Off Jalan Meru  
41050 Klang

Selangor Darul Ehsan, Malaysia

**Tel:** +603 - 3392 1992

**Fax:** +603 - 3392 1291

**Email:** topglove@topglove.com.my

**Website:** <http://www.topglove.com.my>

**MAXRUBBER INDUSTRIES SDN. BHD.****MALAYSIA**

Maxrubber Industries Sdn Bhd (MRI) commenced business in Klang, Jalan Kapar Batu 2 on 5th Jan 1989. With a humble beginning, under the leadership Mr Lee Chee Keong, the core business then was mainly focused on rubber moulded products for automotive and industrial uses.

In 1993, with the progress in industrial modernization, an upgraded system of compounding facilities were set up to enhance the manufacturing process as well as production capacity. Equipped with this new production line, MRI then expanded its business to manufacturing of tyre retreading materials.

In its continuous efforts to strive for improvement, MRI had obtained the award of ISO 9001: 2000 in year 2005. As business volume continued to grow, MRI had decided to move to its new 2.2 acres factory in Batu 5, Jalan Kapar, Klang in 2009.





**TEXTILE/ APPAREL**



**BRUNEI DARUSSALAM****AEWON GARMENT & EMBROIDERY**  
**Aewon Garment & Associates****Office Address:**

Unit 1 & 2, Block D, Industrial  
Parkland Mulaut Ban 5, Kampong  
Mulaut BG2121, Negara Brunei  
Darussalam

**Tel:** +673 2670487;  
+673 8753262; +673 8236711

**Fax:** +673 2670487

**Website:** www.aewon.com

**CAMBODIA****3 SISTERS (CAMBODIA)**  
**ENTERPRISE****Office Address:**

#48, Street 480, Sangkat Phsar  
Demthkov, Chamkamorn,  
Phnom Penh

**Tel:** +855(0)23223072

**Email:** info@3sisterscambodia.asia

**Website:** www.3sisterscambodia.asia

**RS RESIDENCE MONIVONG****Office Address:**

No 314, Monivong Boulevard,  
Phnom Penh

**Tel:** 077 366 168

**Email:** mony.chea@gmail.com

**INDONESIA****MARTINI NATURAL****Office Address:**

Bantar Kulon RT. 04 / 02,  
Banguncipto, Sentolo, Kulon Progo ,  
Yogyakarta 55664, Indonesia

**Mobile:** +6281328007984

**Email:** martinijava\_1@yahoo.com

**Website:** www.martininatural.com

**PUSAKA MERAH PUTIH****Office Address:**

East Cikoko Raya No. 5, Cikoko,  
Pancoran, Jakarta

**Tel:** +62217941244

**Email:** pusakamerahputih@gmail.com

**SAE COLLECTION****Office Address:**

Jl. Super Puma IV/02 Komp. Melong  
Green Garden RT 04/29, West Java

**Telp.:** +62226000797

**Fax:** +6222-6000797

**Email:** sae\_collection@yahoo.com

**LAO PDR****LAO COTTON STATE ENTERPRISE****Company's Address:**

Khounta Thong Village, Sikhottabong  
District, Vientiane Capital, Lao PDR.

**Tel:** +856 51 215840, 251017

**Fax:** +856 21 222443

**Email:** info@laocotton.com

**Website:** www.laocotton.com

**LAO UNIVERSE GARMENT CO.,LTD.****Company's Address:**

No. 212, Thadeu Rd, Souanmone Village, Sisattanak District, Vientiane Capital, Lao PDR.

**Tel:** +856 21 313297, 312723

**Fax:** +856 21 312723

**Email:** chanthav@gmail.com

**MAICOME THE ART OF  
AUTHENTIC LAO SILK (Hand  
Woven Silk)**

**Company's Address:**

House No. 191-193, Unit 1, Soke Pa Laung Village, Sisattanak District, Vientiane Capital, Lao PDR.

**Tel:** +856 21 312275

**Fax:** +856 21 312275

**Email:** jancome@maicom.com.

**Website:** www.maicome.com

**MALAYSIA****ARMVEX SDN BHD****Office Address:**

34K-1-10, Jalan Wangsa Delima 6, KLSC, Seksyen 5, Wangsa Maju, 53300 Kuala Lumpur, Malaysia

**Tel:** (603) 4143 7484 /

(603) 4142 8485

**Fax:** (603) 4142 2484

**Email:** info@armvex.com.my

**Website:** http://www.armvex.com.my

**B.M.O TRADISIONAL (M) SDN. BHD.****Office Address:**

No. 13 & 15, Jalan Cahaya 14, Taman Cahaya, 68000, Ampang, Selangor, Malaysia

**Tel:** 603-9285 6686 / 5686

**Fax:** 603-9283 0686

**Email:** info@bmo.com.my

**Website:** www.uniformsmalaysia.com

**CLIFF INK SDN BHD****Office Address:**

No 20 Jalan SBC 5 Taman Seri Batu Caves 68100 Selangor Darul Ehsan , Malaysia

**Tel:** +603 6184 1888

**Fax:** +603 6184 2888

**Email:** inquiry@meesha-sukira.com

**Website:** www.meesha-sukira.com

**KCT ENTERPRISE SDN. BHD.****Office Address:**

Lot 212, Batu 6 ½, Jinjang West Ind Area, Jalan Kepong, 52000 Kuala Lumpur, Malaysia.

**Tel :** 03-6257 3468 / 6258 0597 / 6251 4963 / 6241 5372

**Fax:** 03-62572910

**Email:** enquiry@kctenterprise.com

**Website:** www.kctenterprise.com

**MAPLE TRICOT INDUSTRIES SDN. BHD.****Office Address:**

No. 168, PTD 3470, KM 9.7, Jalan Besar, Tongkang Pecah, 83010 Batu Pahat, Johor Darul Takzim, Malaysia

**Tel:** +607-4152084 (Hunting Line)

**Fax:** +607-4152085

**Email:** enquiry@mapletricot.com.my

**Website:** www.mapletricot.com.my

**MAROZ TAILORING SDN. BHD****Office Address:**

26 & 27 Wisma Yakin,  
Jalan Melayu, 50100 Kuala Lumpur  
Malaysia

**Tel:** 603-2698 1350**Fax:** 603-2698 0062**Email:** maroz@tm.net.my**Website:** www.maroztailoring.com.my

16100 Kota Bharu,  
Kelantan Malaysia

**Tel:** +6 09 7747155 /

+6 09 7748155

**Fax:** +6 09 7737155**Email:** info@nurabadi.com.my**Website:** http://www.nurabadi.com.my**MBM DAGANG SDN. BHD****Office Address:**

Lot 1116, Batu 8  
Seberang Kastam,  
22 000 Besut

Terengganu, Malaysia

**Tel :** +609 695 3959**Email:** mail@mbmdagang.com**Website:** http://en.mbmdagang.com/**MYANMAR****SANDAR HEIN GARMENT****Tel:** 95-01-591023**GENERAL ENTERPRISE GARMENT****Tel:** 95-01-585208**MS. READ (M) SDN BHD****Office Address:**

64-1 Wisma Mahamewah,  
Jalan Sg. Besi, 57100  
Kuala Lumpur , Malaysia

**Tel:** + 603-92219266**Fax:** +603 9221 4226**Email:** info@msreadshop.com**Website:** www.msreadshop.com**PHILIPPINES****MALDITA MARKETING SALES, INC.****Office Address:**

2/F Festival Supermall, Corporate  
Avenue

Corner Civic Drive, Filinvest Corporate  
City

Muntinlupa City

**Tel:** (+632) 371.1432/ 376.3698**Mobile:** 0917.5182120/ 0922.886.0496**E-mail:** info@malditastore.com**Website:** www.malditastore.com**MY-SUTERA SDN. BHD.****Office Address:**

No. 17 & 19A, Jalan Snuker 13/28,  
Tadisma Business Park, Seksyen 13,  
40100, Shah Alam,  
Selangor Darul Ehsan, Malaysia

**Tel:** 03-5512 9219**Fax:** 03-5513 9219**Email:** sales-eshop@canggih.com.my**Website:** http://www.canggih.com**KARIMADON****Office Address:**

UG/F SM Megamall Building A

Julia Vargas Ave., 1150, Mandaluyong  
City

**Phone:** (632) 696.6998**Website:** www.karimadonfashion.com**NUR ABADI GARMENTS SDN BHD****Office Address:**

PT 4148  
Kawasan Perindustrian Pengkalan  
Chepa II



**ALTERATIONS PLUS****Office Address:**

3rd Floor Builders Centre Building  
170 Salcedo St., Legaspi Village,  
Makati

**Phone:** (832) 893.4507

**Fax:** (632) 816.2807

**E-mail:** info@alterations-plus.ph

**Website:** www.alterations-plus.ph

**MALDITA MARKETING SALES, INC.****Office Address:**

2/F Festival Supermall, Corporate  
Avenue  
Corner Civic Drive, Filinvest Corporate  
City  
Muntinlupa City

**Phone:** (632) 371.1432/ 376.3698

**Website:** www.malditastore.com

**ONESIMUS****Office Address:**

592 Cordillera St., Brgy. Malamig  
Mandaluyong City

**Phone:** (632) 533.1165

**Website:** www.onesimus.com.ph

**ROWILDA'S LOOMWEAVING****Office Address:**

Camangaan, Vigan City, Ilocos Sur

**Phone:** (077)722.2731

**Mobile:** 0917.367.3911

**Email:** rowildas@yahoo.com

**DELA CRUZ HOUSE OF PIÑA****Office Address:**

# 81 New Buswang, Kalibo, Aklan

**Phone:** (036)262.3267/ 268.9638

**Fax:** (036) 262.3267

**Email:** dchpina@kalibo-cable.tv

**LA HERMINIA PIÑA WEAVING  
INDUSTRY****Office Address:**

Old Buswang, Kalibo, Aklan

**Phone:** (036) 262.3797

**Fax:** (036)268.9709

**Email:** info@laherminiaweaving.com.ph /  
alan\_sralfredcrafts@yahoo.com

**Website:** www.laherminiaweaving.com.ph

**SINGAPORE****TEO GARMENTS CORPORATION  
PTE LTD****Office Address:**

15 Shaw Road #01-01 Teo Industrial  
Building Singapore 367953

**Tel:** +65 6282 0545

**Fax:** +65 6285 4048

**Email:** info@teogmts.com

**Website:** www.teogmts.com

**THAILAND****MONTHAPORN CO., LTD.****Office Address:**

4 , Soi Ram Indra 79, Ram Indra,  
Kannayao, Bangkok THAILAND 10230

**Tel:** 662 509 8900

**Telefax:** 662 509 8911

**E-mail:** info@waritta.com

**Website:** www.waritta.com

**Contact Person:**

Ms. Waritta Yamprasert ;

**E-mail:** waritta@waritta.com

**COVENANT CO., LTD.****Office Address:**

149/371 Moo 13, Soi Pecth-Kasem  
95, Pecth-Kasem Rd., Aom-Noi,  
Kratoomban, Samutsakon THAILAND  
74130

**Tel:** 662-840-5711to12 ; 668-  
6988-4450

**Telefax:** 662-840-5713

**E-mail:** chanwit@covenant.co.th

**Website:** www.hydro-tech.co.th

**Contact Person:**

Mr. Chanwit Noisong

**VIET NAM****AN HUNG JOINT STOCK COMPANY****Office Address:**

No 231, Nguyen Tat Thanh  
Boulevard, district 8, Tuy Haa city,  
Phu Yen province.

**Tel:** 0573838180

**Fax:** 0573822711

**Email:** anhung@anhuco.com

**DONG HAI HANDICRAFT LIMITED  
LIABILITY COMPANY****OfficeAddress:**

Minh Loc Village, Hau Loc District,  
Thanh Hoa Province

**Tel:** 01649260670 – 037.3504780

**LEN KIM CO., LTD****Office Address:**

11/5, group 2, Xuan Thoi Thuong  
village, Hoc Mon, HCMC

**Tel:** 62542732 / 62505519

**Email:** wool@lenkims-knithat.com

**Website:** www.lenkims-knithat.com

**HUONG QUE LIMITED LIABILITY  
COMPANY****Office Address:**

Group 11, Da Son, Hoa Khanh district,  
Lien Chieu district, Da Nang

**Tel:** 0511.3737078

**Fax:** 0511.3737088

**Email:** info@huongque.com.vn

**AN HUNG JOINT-STOCK COMPANY****Office Address:**

231 Nguyen Tat Thanh street, ward 8,  
Tuy Hoa city, Phu Yen

**Tel:** 0573.838180

**Fax:** 0573.822711

**Email:** anhuco@anhuco.com

**PAROSY GARMENT JOINT STOCK  
COMPANY****Office Address:**

Km16, 1A Highway, Duyen Thai  
Industrial Zone -Thuong Tin Dist.,  
Hanoi

**Tel:** 0-4-33 76 73 56,

04-33 76 73 55

**Email:** dokien@Parosy.com.vn

**Website:** www.parosy.com.vn

**HOANG DUONG JSC (CANIFA)****Office Address:**

181 Giang Vo Street, Ba Dinh, Hanoi

**Tel:** 035642093/94 (Ext.:112)

**Email:** ngoc@canifa.vn

**Website:** http://www.canifa.com

### **CLIFF INK SDN BHD MALAYSIA**

Meesha Sukira a brand under Cliff Ink Sdn Bhd was incorporated in year 2005. Specializing in textile design with Batik Arts as the main focus of the brand, Meesha Sukira's strength is in its minimalist contemporary designs, its marketing strategy and its unique exclusive packaging to suit each of the brands unique client's taste.

At Meesha Sukira, the combination of expressive but minimalist design using the Batik as the main process to produce the highest quality of textile design products is the brand highest priority. It stems from the desire to break away from the predictable mould of patterns and motifs surrounding the Batik textile design. With an instinctive sense of spatial layout and individuality, the use of photography, calligraphy and illustrations typifies the Batik artwork of Meesha Sukira on fabric.

Meesha Sukira plans to develop and branch out into new areas of textile design industry globally. The primary objective is to transform predictable products into dynamic, desirable objects of design through interesting surface design. It's not just about stylish imagery; it's about incorporating new technologies with traditional skills whilst maintaining the product line quality by only using best natural fabrics, 100% silk and cotton thus producing only the finest in quality.

### **TEO GARMENTS CORPORATION PTE LTD SINGAPORE**

Incorporated in 2000, Teo Garments is a vertically-integrated apparel manufacturer and wholesaler specialising in quality knitwear. It OEMs for international brands from USA, Europe, Canada, Australia and Japan and these include Carter's, JC Penny, OshKosh, Walmart and Adidas. Products range from infant and children's wear, to casual and fashion wear for women, and active wear for men.

Headquartered in Singapore, Teo Garments has developed business networks in Asia comprising factories in China and Cambodia as well as strong marketing channels in Singapore, Hong Kong and Shanghai.



**TOURISM**



**CAMBODIA****GREEN PALACE HOTEL****Tel:** 855-23 225 757**C:** 855-12 895 757**Email:** info@greenpalacehotel.com**Website:** www.greenpalacehotel.com**HAPPY GUEST HOUSE****Office Address:**Wat Bo Village, Salakamreuk district,  
Siem Reap**Tel:** +855 12 960 879/

+855 88 22222 11

**Fax:** +855 63 963 815**Email:**

info@happyangkorguesthouse.com

**Website:**

www.happyangkorguesthouse.com

**LONG LIVE ANGKOR VILLA****Office Address:**292, Taphul Road, Svay Dangcum,  
Siem Reap City.**Tel:** 063 399 6699**Mobile:** 066 693 666**Email:** yemsavong@gmail.com**INDONESIA****KHATULISTIWA TOUR AND TRAVEL****Office Address:**Komplek Ruko Pusposari Blok A7  
Perumda Tembalang Semarang,  
Middle Java**LAO PDR****GREEN ADVENTURE LAOS CO.,LTD****Office Address:**Hang Boun Rd, Ban Hay Sok, P.O.  
Box 9811, Vientiane, Lao PDR**Tel:** +856 21 264 528**Fax:** +856 21 218 373**Website:** www.green discoverylaos.com**MALAYSIA****AL-QUDS TRAVEL SDN BHD****Office Address:**Wisma Al Quds  
650, Jalan Sultan Yahya Petra,  
15200 Kota Bharu,  
Kelantan, Malaysia**Tel:** +609 747 9999**Fax:** +609 747 5105**Email:** marketingalquds@gmail.com**Website:** http://www.alquds travel.com**LINTAS TRAVEL SERVICES SDN  
BHD****Office Address:**2-2, 1/76D  
Desa Pandan  
55100 Kuala Lumpur  
Malaysia**Tel:** +603 9207 4888**Fax:** +603 9287 2323**Email:** inquiries@lintastravel.com**Website:** http://www.lintastravel.com

**NURNIELAMSARI TRAVEL SDN BHD****Office Address:**

TB 13788, Lot 186, Phase 2,  
Bandar Sri Indah, Batu 10, Jalan  
Apas,

Peti Surat 60133, 91020

Tawau, Sabah, Malaysia

**Tel:** +6089773909

**Fax:** +6089766909

**Email:** enquiry@nstravel.com.my

**Website:** www.nurnielamsaritours.com.my

**TRADEWINDS TRAVEL SERVICES SDN BHD****Office Address:**

13-3, Block A, Jaya One

No.72 A, Jalan Universiti,

46200 Petaling Jaya,

Selangor Darul Ehsan, Malaysia

**Tel:** +603-7967-0888

**Email:** azuwira@twtravel.com.my

**Website:** www.twtravel.com.my/

**PHILIPPINES****KULTURA FILIPINO****Office Address:**

SM Corporate Office, Building C,  
J.W. Diokno Boulevard, Mall of Asia  
Complex,

Pasay City 1300

**Tel:** (+632) 831.6162

**E-mail:** inquiries@kulturafilipino.com

**Website:** http://kulturafilipino.com

**RAJAH GROUP OF COMPANIES (RAJAH TOURS PHILIPPINES)****Office Address:**

Suite 801, Ma. Natividad Bldg.,  
470 T.M. Kalaw Ermita, Manila,  
Philippines

**Tel:** (+632) 522.0541 to 48

**Fax:** (+632) 521.2831/ 521.5162

**E-mail:** sales@rajahtours.com.ph

**Website:** www.rajahtours.com.ph

**ALMAR SHELL INDUSTRIES****Office Address:**

514-A, Talon-Talon, Zamboanga City

**Phone:** (062)991.6123

**Website:** www.almarshellindustries.com

**SINGAPORE****THAIEXPRESS CONCEPTS PTE. LTD (HOSPITALITY)****Office Address:**

302 Tiong Bahru Rd #02-09 Singapore  
168732

**Tel:** +65 6276 0775

**Email:** manager@thaiexpress.com.sg

**Website:** http://www.thaiexpress.com.sg

**LEGACY HOTEL PTE LTD (Food & Beverages)****Office Address:**

Tangs Plaza #04-00 320 Orchard  
Road (S)238865

**Tel:** +65 6735 5811

**CITYSTATE TRAVEL HOLDINGS PTE LTD****Office Address:**

115 Amoy Street #03-00, Singapore  
069935

**Tel:** +65 6372 4969

**Email:** monika.tan@citystate.travel

**Website:** http://www.citystate.travel

**MUHIBBAH TRAVEL-TOURS & TRADING PTE LTD****Office Address:**

7500 A Beach Road The Plaza #01-330/331/4 Singapore 199591

**Tel:** +65 6296 0011

**Fax:** +65 6293 4566

**Email:** admin@muhibbahtravel.com

**Website:** www.muhibbahtravel.com/

**FIVE STARS TOURS PTE LTD**

**Tel:** +65 6533 5555

**Fax:** +65 6293 1107

**Email:** enquiry@fivestaronline.com

**Website:** www.fivestaronline.com

**COMMONWEALTH TRAVEL SERVICE CORPORATION PTE LTD****Office Address:**

46/47, Mosque Street Singapore 059525

**Tel:** +65 6532 0532

**Fax:** +65 6532 0235

**Email:** admin@ctc.com.sg

**THAILAND****BAAN AMPHAWA CO., LTD.****Office Address:**

22 Bangkapom-Kaewfah Road, Amphawa, Samut Songkhram 75110

**Tel:** +66 3475 2222

**Fax:** +66 3475 2229

**Email:** info@baanamphawa.com

**Website:** www.baanamphawa.com

**F.L.J. CO., LTD.****Office Address:**

83/155 Soi Mooban Nonggae, Nonggae, Hua Hin, Prachuap-Khirikhan 77110

**Tel:** +66 3253 6888

**Fax:** +66 3253 6887

**Email:** chusak.huahin@letussea.com

**Website:** www.letussea.com

**BAAN TALAY DAO****Office Address:**

2/10 Soi Takiab Village, Phetchkasem Road, Nong-Kae, Hua Hin, Prachuap Khiri Khan 77110

**Tel:** +66 3253 6024 to 30

**Email:** udom@baantalaydao.com  
baantalaydao@baantalaydao.com

**Website:** www.baantalaydao.com

www.baantalaydaowedding.com

**VIET NAM****THUY TA JOIN STOCK COMPANY****Office Address:**

No 6 Le Thai To - Hoan Kiem - Ha Noi city

**Tel:** 0439715253

**Fax:** 0439721115

**Email:** thitruong@thuyta.com.vn

**VIETSTAR TRAVEL COMMERCIAL JOINT STOCK COMPANY****Office Address:**

68 Hoa Bang street, Yen Hoa ward, Cau Giay district, Ha Noi capital, Viet Nam

**Tel:** 08-4-37558366

**Fax:** 08-4-37558266

**Email:** vietstar.tourist@yahoo.com

**SON LUYEN TRADING IMPORT-EXPORT AND TOURISM JOINT STOCK COMPANY****Office Address:**

Hoa Thuong village, Dong Hi district, Thai Nguyen province, Viet Nam

**Tel:** 08-280-3820387

**Fax:** 08-280-3820387

**Email:** sonluyen69@gmail.com



**VIETNAM HOUSE JOINT STOCK  
COMPANY – VINAHOUSE**

**Office Address:**

Lac Long Quan Str – Ha My Đông A  
Hamlet – Dien D ñng Village – Dien  
Bàn District – Quang Nam Province

**Tel:** 05103 713999

**Fax:** 05103 713789

**Website:** [www.vinahouse.com](http://www.vinahouse.com)

**AL-QUDS TRAVEL SDN BHD****MALAYSIA**

AL QUDS TRAVEL is an exciting guide to Malaysia for local and foreigners. It combines the smoothness of travel with the excitement of novelty including air ticket, inbound tours and reservations. As an experienced tour operator, we have handled several large groups ease, smooth and successful events that only we can handle confidently.

AL QUDS TRAVEL SDN BHD is a licensed company under Ministry of Finance for handling Meeting, Incentives, Conference & Exhibitions (MICE), Event Management and Team Building. Apart from inbound, outbound and umrah tour packages, we also provide the best in :

- Air Ticket Reservation
- Visa Application
- Hotel Reservation
- Transport Reservation
- Meeting, Incentive, Conference, Exhibition (MICE)
- Cruise
- Airport-Hotel Airport Transfer
- Promotional Tour Packages
- Tailor-Made Tour Packages

**RAJAH GROUP OF COMPANIES****RAJAH TOURS PHILIPPINES**

Rajah Tours Philippines marks its 41st year in the tourism industry in 2013. The foundation of its success is its quality of service – personalized and each details of the guests' itinerary given great attention, from transportation to accommodation, from sightseeing to baggage handling and choosing the best restaurants and menus.

Established in 1972 with a modest staff of 5, it has grown into one of the largest tour operators in the country.

With its desire to continuously innovate its product, new tours are being introduced into its brochures which include adventure, heritage, culinary and activity-driven tours which introduces new destinations from the North of Luzon to Central Visayas which is rich in culture, arts and beaches where tourists can enjoy the pristine clear blue waters or choose to laze around on the fine white sands on the beach and get a good tan.

The Rajah Travel online booking tool provides a “one-stop-shop” travel option for travellers. It is user-friendly and provides access to real-time travel information, reservations and ticketing and is linked to various social media sites and live feeds.





**WOOD-BASED/ FURNITURE**



**CAMBODIA****RATTAN ASSOCIATION OF CAMBODIA****Office Address:**

No.41, St.488, Sangkat Phsar Demthkov, Khan Chamkamon, Phnom Penh

**Tel:** 012339094/011699990

**Email:** rac@rattancambodia.com

**Website:** www.rattancambodia.com

**INDONESIA****KAYU LIMA UTAMA PT.****Office Address:**

Jl. Raya Yogya KM 7, Blondo, Magelang, Middle Java

**Tel:** +62 293 782438

**Fax:** +62 293 782 641

**Email:** info@kayulima.com

**Website:** www.kayulima.com

**LOMART GALLERI****Office Address:**

Ds Rungkap Jangkuk Kec. Cakranegara Mataram Lombok, West Nusa Tenggara

**Mobile:** +62 819 1743 5599

**Fax:** +62 370 630612

**Email:** taufik@lomart-gallery.com

**Website:** www.lomart-gallery.com

**RATNA ARTSHOP****Office Address:**

Rungkap Jangkuk, Sayang Village, Subdistrict Cakranegara, Mataram City, West Nusa Tenggara

**Tel:** +62 370 629782

**Email:** ratna.art84@yahoo.co.id

**ALABAN NUGRAHA KALIMANTAN CV.****Office Address:**

Jl. Karang Paci No. 31 Banjarmasin, South Kalimantan

**Tel:** +62 511 325 5779

**Fax:** +62 511 757 6169

**Email:** muchriani@yahoo.com

**BIRU SEJAHTERA ABADI PT.****Office Address:**

Jl. Mustika Jaya Kota Legenda No. 10 Grand Wisata, Bekasi

**Tel:** +62 21 7129 5212

**Fax:** +62 21 825 0331

**Email:** raja\_gerobak@yahoo.com

**LUNAR CIPTA KREASI****Office Address:**

Jl. Palagan Tentara Pelajar KM. 10.2 No. 45, Sleman, DIY

**Tel:** +62 274 749 6523, 865686

**Fax:** +62 274 865685

**Email:** lunarkreasi@yahoo.com,

lunarkreasi.export@gmail.com

**Website:** www.lunar.co.id

**ASMINDO KLATEN COOPERATIVE****Office Address:**

Gombang, Cawas, Klaten, Middle Java

**Tel:** +62 272 897443,

+62 272 897417

**Fax:** +62 272 897417

**SWANDEWI BALI****Office Address:**

Jl. Raya Goa Gajah, Br. Tengkulak Kaja Desa Kemenuh, Kec. Sukawati, Kab. Gianyar Bali 80582

**Tel:** +62 361 970837

**Fax:** +62 361 972393

**Email:** swandewibali@yahoo.com

**ZOCHA GRAHA KRIYA CV. (AKAR WANGI)****Office Address:**

Jl. Pakuwon No. 10 Garut, West Java

**Tel:** +62 262 232695

**Fax:** +62 262 233084

**ESTETIKA INDONESIA CV.****Office Address:**

Jl. Raya Parangtritis KM. 9 No. 05  
Gatak RT 01, Timbulharjo, Sewon,  
Bantul 551186, Yogyakarta

**Tel:** +62 274 646 3250-52  
(Hunting)

**Fax:** +62 247 646 3253

**Website:** www.estetikaindonesia.com

**ANEKA SARANA CV./ BANDUNG PAPER ROLL****Office Address:**

Jl. Terusan Saturnus Raya Kav. 4  
Rancabolang, Bandung

**Tel:** +62 22 751 0744

**Mobile:** +62 818 211 259

**Fax:** +62 22 750 6543

**Website:** www.bandungpaperroll.co.id

**LAO PDR****JALERNSHUB WOOD PROCESSING FACTORY****Company's Address:**

13 South Road, 1 D Thapae Village,  
Viengthong District, Bolikhamxay  
Province, Lao PDR

**Tel:** +856 54 212222

**Mobile:** +856 20 22332009; 55506549

**Fax:** +856 54 280234

**Email:** JLS\_ctt@yahoo.com  
thanongsin@hotmail.com

**FASAVANG WOOD PROCESSING FACTORY****Company's Address:**

Dongmakyia Village, Xebangfai  
District, Khammouan Province, Lao  
PDR

**Tel:** +856 51 212579,  
030 917 8889

**Fax:** +856 21 212579

**MALAYSIA****BENITHEM SDN BHD****Office Address:**

PTD 10710,  
Jalan Kampung Air Putih, Jalan  
Sawah,  
Mukim Jeram Batu, Pekan Nanas,  
81500 Pontian  
Johor, Malaysia

**Tel:** +607-699 6668

**Fax:** +607-699 6886

**Email:** sales@benithem.com

**Website:** http://www.benithem.com

**JB WOOD INDUSTRIES SDN BHD****Office Address:**

Lot 2125, Jalan Enggang,  
Mukim Teluk Panglima Garang,  
Daerah Kuala Langat,  
42500 Selangor Darul Ehsan,  
Malaysia.

**Tel:** +603-3122 7977 (Hunting Line)

**Fax:** +603-3122 9098

**Email:** jbwood@dome.com.my

**Website:** http://www.dome.com.my

**LY FURNITURE SDN BHD****Office Address:**

No. 15, Jalan Wawasan Utama  
Kawasan Perindustrian Sri Gading  
83300 Batu Pahat

Johor Darul Takzim, Malaysia

**Tel:** +607 - 455 8828 / 455 8778

**Fax:** +607 - 455 8853

**Email:** info@lyfurniture.com

**Website:** http://www.lyfurniture.com

**ORISS SDN. BHD.****Office Address:**

3, Jalan Satria 1, Taman Tan Sri  
Yacob, 81300 Skudai,  
Johor, Malaysia

**Tel:** +607-512 5572 /  
+607-512 5573

**Fax:** +607-512 5575

**Email:** info@oriss.com.my

**Website:** http://www.oriss.com.my

**POINTRAY (MALAYSIA) SDN BHD****Office Address:**

No. 6-2, Jalan 8/23E,  
Taman Danau Kota,  
Off Jalan Genting Kelang,  
53300 Kuala Lumpur, Malaysia

**Tel:** +6 03-4142 0052/ 35

**Fax:** +6 03-4148 1720

**Email:** info@pointray.com.my

**Website:** http://www.pointray.com.my

**PUNCAK BUMI UTAMA SDN BHD****Office Address:**

S-10 Lorong Kendi 1,  
Kawasan Industri MARA  
14100 Simpang Ampat  
Seberang Perai Selatan  
Pulau Pinang, Malaysia

**Tel:** +604 - 5873073

**Fax:** +604 - 5874540

**Email:** puncakbumi@yahoo.com

**Website:** http://www.puncakbumi.com

**SIMEWOOD PRODUCT SDN BHD****Office Address:**

Lot 2815, Jalan Perindustries 1/1,  
Kawasan Perindustrian Parit Jamil,  
Jalan Batu Pahat  
84150, Muar

Johor, Malaysia

**Tel:** 606-9873389 / 606-9873096

**Fax:** 606-9873989

**Email:** simewood@tm.net.my /  
marketing@simewood.com

**Contact Person:**

Helen Ong (Marketing Manager)

**Website:** http://www.simewood.com

**SMART VICTORY SDN BHD****Office Address:**

No. 30, Jln Lanjut 20,  
Taman Desa Cemerlang,  
81800 Johor Bahru,  
Johor, Malaysia

**Tel:** +607- 863 3066 /  
+607-863 4066

**Fax:** +607-863 2066

**Email:** admin@smartvictory.com

**Website:** http://www.smartvictory.com

**WOODLANDOR WOOD PRODUCTS SDN. BHD.****Office Address:**

Lot 1339, Batu 22 1/2,  
Sg. Lalang,  
43500 Semenyih,  
Selangor Darul Ehsan, Malaysia

**Tel:** 603-8723 7743,  
603-8723 0152

**Fax:** 603-8723 6311

**Email:** martha@woodlandor.com.my

**Website:** www.woodlandor.com.my



**WYSEN INDUSTRY SDN BHD**

11, Jalan BP 4/1,  
Bandar Bukit Puchong,  
47100 Puchong,  
Selangor Darul Ehsan, Malaysia  
**Tel:** +603-5623 6888  
**Fax:** +603-5623 6999  
**Email:** info@wysen.com  
**Website:** http://www.wysen.com

**ZONE FURNITURE SDN BHD**

**Office Address:**  
No. 5 & 7, Jalan Raya 7/3  
Kawasan Perindustrian Seri  
Kembangan  
43300 Seri Kembangan,  
Selangor Darul Ehsan, Malaysia  
**Tel:** +603-8492 2332 /  
+603-8948 2499  
**Fax:** +603-8945 8023  
**Email:** info@zonefurniture.com.my  
**Website:** www.zonefurniture.com.my/

**MYANMAR****GREEN ELEPHANT HOUSE CO.  
LTD. (RATTAN FURNITURE)**

**Tel:** + 95 1 535231, 537706  
**Email:** smeh@mptmail.net.mm

**PHILIPPINES****ART N NATURE MANUFACTURING  
CORPORATION**

**Office Address:**  
168 Hiram Building  
Cotcot, Liloan CEBU  
Philippines 6400  
**Tel:** (6332) 344.1778/ 343.6589  
**Fax:** (6332) 343.6589  
**Mobile:** 0917.3224558

**BETIS CRAFTS INC**

**Office Address:**  
TLRC Productivity Center Brgy.,  
Alfonso C oncepacion Tarlac  
**Tel:** (045) 923.0596  
**Fax:** (045) 923.0505  
**Email:** bcinc@pltdtdsl.net /  
recruitment@betiscrafts.com

**NATURE'S LEGACY**

**Office Address:**  
Upper Cogon, Compostela Cebu  
**Mobile:** 0917. 6204238  
**E-mail:** info@natureslegacy.com  
**Website:** www.natureslegacy.com

**MURILLO**

**Office Address:**  
Lower Inayawan , Cebu City  
**Phone:** (032) 273.0681/ 273.7077  
**Fax:** (032) 272.0296  
**Mobile:** 0917.321.6821  
**E-mail:** allan@murillo.ph  
**Website:** www.murillo.ph

**STARWOOD MANUFACTURING  
CO., INC.**

**Office Address:**  
30 P. Deato cor. Palo Alto Street,  
Marulas 1441 Valenzuela City  
**Phone:** (632) 292.2902/ 291.6350/  
291.6345  
**Fax:** (632) 292.2926  
**Mobile:** 0917.8919521/  
0917.6659595  
**E-mail:** starwood@pltdtdsl.net  
**Website:** http://www.  
homeaccentsphilippines.  
org/v1/directory\_list\_detail.  
php?op=starwood-manufacturing

**CASA CEBUANA INCORPORADA****Office Address:**

Tangke, Talisay 6045 Cebu,  
Philippines

**Contact Person:**

Angela Paulin (President)

**Phone:** (6332) 272.3557 to 59

**Fax:** (6332) 272.3550

**Email:** afpaulin@casacebuana.com/  
info@casacebuana.com

**STONESETS INTERNATIONAL  
INC.****Office Address:**

Don Sergio Suico St. Canduman 6014  
Mandaue City, Cebu, Philippines

**Contact Person:**

Moises C. Selma (President)

**Phone:** 4221601 / 422.1633

**Fax:** (6332) 344.7600

**Email:** info@vitoselma.com /  
maple.pine@gmail.com

**Website:**

www.stonesetsinternational.com

**COAST PACIFIC MFG CORP.****Office Address:**

Mahiga Creek, Banilad, 6000 Cebu  
City, Cebu Philippines

**Contact Person:**

Philip Lo (Chief Operation Officer)

**Phone:** (6332) 231.4268 /

(6332) 231.4277 /

(6332) 231-9846

**Fax:** (6332) 231.4301

**Email:** info@coast-pacific.com

**Website:** www.coast-pacific.com

**MURILLO'S EXPORT  
INTERNATIONAL, INC.****Office Address:**

Lower Inayawan, 6000 Cebu City,  
Cebu, Philippines

**Contact Person:**

Allan P. Murillo (Managing Director  
and Designer)

**Phone:** (6332) 273.0681 /

(6332) 273.7077

**Fax:** (6332) 273.0681 / 272.0296

**Email:** allan@murillo.ph /

victoria@murillo.ph

**Website:** www.murillo.ph

**PACIFIC TRADERS & MFG  
CORP.****Office Address:**

P. Suico St. Tabok, Basak, Mandaue  
City 6014, Cebu, Philippines

**Contact Person:**

Charles M. Streegan  
(President)

**Phone:** (6332) 346.0083/

(6332) 346.8263

**Fax:** (6332) 346.0952/

(6332) 346.3315

**Email:** csg@pacific-traders.com

**Website:** www.pacific-traders.com

**MEHITABEL FURNITURE CO.,  
INC.****Office Address:**

Tac-an Road, Talamban, City Cebu,  
Philippines

**Contact Person:**

Robert Booth (President)

**Phone:** (6332) 231.4039/

416.7000/231.3475

**Fax:** (6332) 231.3478/ 416.7006

**Email:** rbooth@mehitabel.com.ph ;

rarcenas@mehitabel.com.ph

**DIAMOND CANE INTERNATIONAL INC.****Office Address:**

H. Abellana St., Canduman, 6014  
Mandaue City, Cebu, Philippines

**Contact Person:**

Michele Lucia Basubas  
(Marketing Executive)

**Phone:** (6332) 346-6332;  
422-1178

**Fax:** (6332) 343-6383

**Email:** diamondcane@pltdtstl.net

**Website:** www.diamondcane.com

**BETIS CRAFTS, INC.****Office Address:**

Betis, GuaGua, Pmapanga  
Concepcion,  
2316 Tarlac

**Phone:** (63-45) 901.0548 /  
(63-45) 900.0309 /  
(63-45) 923.0596

**Fax:** (63-45) 900.4047 /  
(63-45) 923.0505 /  
(63-45) 900.27

**Email:** bcinc@pltdtstl.net,  
jmbituin@yahoo.com

**J. EMMANUEL PASTRIES****Office Address:**

Jacana St., RJ Village, Haring  
Canaman, Camarines Sur

**Phone:** 474.5160/473.8262

**Mobile:** 0919.722.2134

**Email:** jempastries@yahoo.com

**ILOCOS FOOD PRODUCTS****Office Address:**

National Highway, Barangay Taleb,  
Bantay, Ilocos Sur, Philippines

**Mobile:** 908.865.5776/  
0915.390.3442

**Email:** ilocos\_chichacorn@yahoo.com

**DESIGN LIGNA, INC.****Office Address:**

Isateram Bldg., Magsaysay Rd. Ext.  
San Antonio, San Pedro, Laguna 4023  
Philippines

**Phone:** 632.869.4126

**Fax:** 632.869.4127

**Email:** info@designsligna.com or  
sdyao@designsligna.com

**Website:** http://designsligna.com/

**DIAMOND CANE INTERNATIONAL, INC.****Office Address:**

H. Abellana St., Canduman, Mandaue  
City,  
6014 Cebu

**Phone:** (032) 422.1178

**Fax:** (6332) 343.6383

**Email:** diamondcane@pltdtstl.net  
info@diamondcanefurniture.com  
charmainediamondcanefurniture.com

**SINGAPORE****GRANDWORK INTERIOR PTE LTD****Office Address:**

4 Ang Mo Kio Industrial Park 2, Ang  
Mo Kio Ave 12, Singapore 569498

**Tel:** +65 6732 7320

**Fax:** +65 6732 8460

**Email:** grandwork@grandworkinterior.  
com

**Website:** www.grandwork.com.sg

**FALCON INCORPORATION PTE LTD****Office Address:**

4010 Ang Mo Kio Ave 10, #04-06  
Techplace 1, Singapore 569626

**Tel:** +65 6853 1626

**Fax:** +65 6556 1196

**Email:** info@falconincorporation.com

**Website:** www.falconincorporation.com

**SEN WAN TIMBRE PTE LTD****Office Address:**

No. 38 Sungei Kadut Street 2,  
Singapore 729245

**Tel:** +65 6286 3388

**Fax:** +65 6286 2122

**Email:** info@senwangroup.com

**Website:** www.senwangroup.com

**PACIFIC FOREST PRODUCTS PTE LTD****Office Address:**

1 Sungei Kadut Crescent, Singapore  
728684

**Tel:** +65 6368 6675

**Fax:** +65 6368 7039

**Email:** jason@pacificforest.com.sg

**Website:** www.pacificforest.com.sg

**KODA LTD****Office Address:**

28 Defu lane 4, Defu Industrial park,  
Singapore 539424

**Tel:** +65 6282 9882

**Fax:** +65 6287 7328

**Email:** joshua.koh@kodald.com

**Website:** www.kodaonline.com

**HAWAII FURNISHING PTE LTD****Office Address:**

60 Sungei Kadut Drive, Singapore  
729569

**Tel:** +65 6368 2802

**Fax:** +65 6368 6752

**Email:** jamie@scanteak.com.shg

**Website:** www.scanteak.com.sg

**GOODRICH GLOBAL HOLDINGS PTE LTD****Office Address:**

8 Changi South Lane #05-01 (Office),  
#01-01 Singapore 486113

**Tel:** +65 6787 8787

**Fax:** +65 6788 7733

**Email:** info\_singapore@

goodrichglobal.com

**Website:** www.goodrichglobal.com

**THAILAND****DESIGN ALTERNATIVE CO.,LTD.****Office Address:**

480 Moo 3, Soi Pracha Uthit 90,  
Pracha Uthit Road, Banklungsuan,  
Prasamutchedee, Samutprakarn  
THAILAND 10290

**Tel:** 662-848-4889 (Auto 11 Lines)

662-848-4922 to 4

**Fax:** 662-848-4881 to 2

**E-mail:** sales@design-alternative.com

**Website:** www.design-alternative.com

**VIET NAM****BEN HAI - QUANG TRI FORESTRY COMPANY****Office Address:**

Nguyen Du street, Ho Xa town, Vinh  
Linh rural district, Qu ng Tri province

**Tel:** 0533820349

**Fax:** 0533623499

**Email:** ctnbenhai@gmail.com

**PHU GIANG PAPER AND PACKING COMPANY LIMITED****Office Address:**

Tam Dao Hamlet, Phu Lam Village,  
Tien Du District, Bac Ninh Province,  
Viet Nam

**Tel:** 08-241-3838087

**Fax:** 08-241-3838270

**EUREKA VIET NAM INTERIOR JONT-STOCK COMPANY****Office Address:**

Doai Hamlet, Nam Hong Village, Dong  
Anh District, Ha Noi capital, Viet Nam

**Tel:** 08-4-39584442

**Fax:** 08-4-39584442

**Email:** cuanhuaeureka@gmail.com

**DUY LINH RESTORATION,  
EMBELLISHMENT AND  
CONSTRUCTION JSC****Office Address:**

No. 116A, 14 Dai Phuc Street, Dai Phuc district, Bac Ninh City, Bac Ninh Province

**Tel:** 0241. 3856 318

**Email:** congtyduylinhbn@gmail.com

**COBA ART GLASS JOINT STOCK  
COMPANY****Office Address:**

No. 173 C, Quang Trung Str., Hà Đông Dist., Hà N i

**Tel .:** 0912073126 - 0966150086

**Email:** kinhnghethuat@gmail.com

**HUNG LONG LTD., CO.,****Office Address:**

No 5, A1A Dong Ky industrial complex area, Dong Ky ward, Tu Son town, Bac Ninh Province

**Tel:** 0913.599.150-

0241.3.743.733

**KHANH PHUONG HANDICRAFT  
COOPERATIVE****Office Address:**

Minh Khoi Commune, Nong Cong Rural district, Thanh Hoa Province

**Tel:** 0373 837 632 /

0987 312 232

**TIEN SON THANH HOA  
CORPORATION****Office Address:**

No. 9 Processing Zone of North Bim Son - Bim Son Town - Thanh Hoa Province

**Tel:** 0983 787878

**Website:** www.tiensonco.com

**DONG HUNG TRADE AND  
PRODUCTION CO.,LTD.****Office Address:**

Chien Thang Hamlet - Van Phuc Village – Ha Dong District – Ha Noi

**Tel:** 04 33524730/ 01237299185

**Email:** nghiemthuhuong\_silk@yahoo.com.vn

**VIET ART OF EMBROIDERY JSC  
(THEU VIET)****Office Address:**

No 6, Bach Đang, Van Phuc ward, Ha Đông District, Ha Noi

**Tel:** 0437 890 4367

**Email:** theuviectv@gmail.com

**LY BAO MINH PRODUCTION  
TRADING JOINT STOCK  
COMPANY****Office Address:**

1 Trinh Quang Nghi, ward 7, district 8, HCMC

**Tel:** 3859 4139

**Fax:** 3859 4140

**Email:** info@lybaominh.com

**Website:** www.lybaominh.com

**PKK LAO FURNITURE FACTORY LTD.****LAO PDR**

PKK Lao Furniture Factory Co., LTD was established on 2004 PKK with the aim to be number one in Laos for manufacture and exports of the quality products.

The company supply domestic and export sales of wooden furniture abroad, production orders, production and interior building to the needs of customers.

Domestic clients include ICT Center, Ministry of Education & Sports (MOES), Teacher Training Colleges, National University of Laos, Ethnic School.

PKK also exports to China, India, Japan and Thailand.

**BETIS CRAFTS INC.****PHILIPPINES**

In the early 70s, Betis Crafts Incorporated (BCI) started out as a small family business at Betis, Guagua, Pampanga. It was then JB Woodcrafts; the letters J and B stand for Jose Bituin, the father and founder of the Betis Crafts family.

The first biggest break of the family business came in 1986 when they joined the Furniture Show sponsored by the United Nations Development Program (UNDP) and Al de Lango of the Product Development and Design Center of the Philippines (PDDCP) at High Point, North Carolina. Mrs. Bituin only showed one item, a buffet table with very simple carvings. But she was able to catch the attention of world known companies like Paul Maitland-Smith, Hickory Chairs, Casa Blique and Harden Furnitures.

Immediately after the establishment of the new plant and machineries, incorporating the business became its top priority in 1990. JB Woodcrafts was incorporated with a new name Betis Craft, Incorporated. JB Woodcrafts was made into a trading company JB Woodcrafts Trading.

For more than 30 years, Betis Crafts incorporated continuously engage in innovative ways to improve its product lines. It stays vigilant with its mission to the community, by providing jobs to the local town people of Pampanga and Tarlac and to the industry itself, by helping to promote the furniture products of other small exporters.





**OTHER SECTORS**





## FOOD AND BEVERAGES

### BRUNEI DARUSSALAM

#### **T.L.T. ENTERPRISE (Processed Drinking Water)**

**Office Address:**

Unit 16, Kawasan Perindustrian Lambak Kanan Barat, Berakas Link Road, Bandar Seri Begawan BB1714 Negara Brunei Darussalam

**Tel:** +673 2395822; +673 2393366

**Fax:** +673 2395826

**Email:** tlent@brunet.bn

### CAMBODIA

#### **ARUN RESTAURANT**

**Office Address:**

#0063 River Rd, Group 2, Slorkram Village, Siem Reap

**Tel:** +855 12 890 396/

+855 96 788 7788

**Email:** arunrest2002@yahoo.com

**Website:** www.arunrestaurant.com

#### **HENG HEANG ENTERPRISE**

**Office Address:**

No. 555, St. 369, S/K Prek Pra, Khan Chamkamorn, Phnom Penh

**Tel:** +85512647888, +85517656667,

+85577988887, +85577567788

**E-mail:** heng.heanghe@gmail.com

#### **NGOUY KVENG HENG NOODLES ENTERPRISE**

#65E Street 164

,sangkatOreeseyll,Khan 7 Makara, Phnompenh

**Tel:** 097 5555 885,

012 499 993, 017 45 15 38,

**Email:** kunnavuthchey@yahoo.com, Kunnavuth.NKHnoodle@yahoo.com, nkhhfreshnoodles@gmail.com

#### **THE PALMBOO RESTAURANT**

**Office Address:**

Sra Srang, Angkor Thom, Siem Reap

**Tel:** +855 12 407 319

+855 17 763 767

**Fax:** +855 63 965 676

**Email:** info@thepalmbboo.com

**Website:** www.thepalmbboo.com

### INDONESIA

#### **ANDALAS MEKAR SENTOSA**

**Office Address:**

Jl. Imam Bonjol Gg. Kelana LK III, Langkapura, Bandar Lampung, Indonesia

**Tel:** +62721-271104 /

**Fax:** +62721-271104

**Email:** aromascjati86@yahoo.com

## **MALAYSIA**

### **WHITE CAFÉ SDN BHD**

**Office Address:**

Lot 896, Jalan Subang 10  
Taman Perindustrian Subang  
47600 Subang  
Selangor

**Tel:** +60 3 8061 7470

**Fax:** +60 3 8061 7471

**Email:** alysha@oldtown.com.my

**Website:** www.oldtown.com.my

### **WORLD PROMINENCE SDN BHD**

**Office Address:**

35, Jalan 31/10A, Taman Perindustrian  
IKS

Kawasan MIEL, Mukim Batu Fasa 4  
68100 Batu Caves Selangor

**Tel:** +60 3 6187 3961

**Fax:** +60 3 6187 3924

**Email:** worldpro98@hotmail.com

**Website:** www.worldpro-lws.com

### **CHEK HUP SDN BHD (Food and Beverages)**

**Office Address:**

S.D 2567D, Lot No 34144, 2 1/2 Miles,  
Jalan Jelapang, 30020 Ipoh

**Tel:** +60 5 526 6268

**Fax:** +60 5 526 4331

**Email:** chekhup@chekhup.com.my

**Website:** www.chekhup.com.my

## **MYANMAR**

### **SHWE KYUN JAM**

**Tel:** 95-09 73055215

### **(NO.1) BEVERAGE**

**Tel:** 95-01-590175

### **DIAMOND STAR WHEAT POWDER**

**Tel:** 95-01 – 585108

### **U TUN MYINT TUN NOODLE**

**Tel:** 95-73009771

### **MYBABO MANUFACTURING CAKE**

**Tel:** 95-425320777

### **DAW KHIN LAY BABY NOURISHMENT**

**Tel:** 95-683021 / 685538

### **DAW NU NU WIN FISH AND PRAWN**

**Tel:** 95-685053 / 45 / 696

### **ONE ONE BUN**

**Tel:** 95-685259

### **SHWE FISH CRACKER**

**Tel:** 95-01-617129

### **TOP CASHEW NUT**

**Tel:** 95-01-613688

### **SAN KO KO BISCUIT**

**Tel:** 95-01-617074

### **AUNG SHWE GROUNDNUT OIL**

**Tel:** 95-684213/042

### **AUNG THET MAN FISH AND PRAWN**

**Tel:** 95-685320/450/331

### **ZAW MYO HTET FOODSTUFF**

**Tel:** 95-684770/703

## **PHILIPPINES**

### **CORMEL FOODS (PROCESSED FOOD)**

**Office Address:**

54 Andres Castro St., Laoag City,  
Ilocos Norte

**Tel:** +63 77 771 6358

**Fax:** +63 77 792 2120

**Email:** cormelfoods@yahoo.com

### **EHJE'S PEANUT BUTTER**

**Office Address:**

B8 Lot 27, Phase 4E Golden City Sta.  
Rosa, Laguna

**Tel:** +63 49 502 2130

### **FOOD ASIA CORPORATION**

**Office Address:**

9/F Page 1 Bldg., Acacia Avenue,  
Madrigal business Park, Muntinlupa  
City

**Tel:** +63 809 0884

**Fax:** +63 809 6893

**Email:** rvs@foodasia.com.ph

### **FOODMAN**

**Office Address:**

Minoyan, Murcia, Bacolod City,  
Negros Occidental

**Tel:** +63 34 433 8516, 709 0990,  
929 5671

### **FILBAKE FOOD CORPORATION**

**Office Address:**

50 Osmeña Avenue, Kalibo, Aklan

**Tel:** +63 36 500 8567

**Fax:** +63 36 268 5721

**Email:** filbake@yahoo.com

**Website:** breadandbutterbakeshop.  
blogspot.com

## **G AND B BUKO PRODUCTS**

**Office Address:**

National Highway, Tuao North,  
Bagabag, Nueva Vizcaya  
Contact Person: Mr. Orlando E.  
Dulay, Owner/Manager

**Tel:** +63 78 332 2136

### **GUARANFOOD MANUFACTURING CORP.**

**Office Address:**

Everlasting St., Patria Village, Del  
Remedio,

San Pablo City, Laguna

**Tel:** +63 49 562 4968

**Telefax:** +63 49 562 4846

+63 2 520 6004 – (Manila Office)

**Email:** gfm@guaranfood.com.ph

### **J. EMMANUEL PASTRIES (PILI-NUT PROCESSOR)**

**Office Address:**

Jacana St., Rj Village Haring,  
Canaman, Camarines Sur

**Telefax:** +63 54 474 5160

**Email:** jempastries@yahoo.com

### **LOLA ABON'S DURIAN CANDIES, INC.**

**Office Address:**

#23 San Miguel Village, Matina, 8000  
Davao City, Davao del Sur

**Telefax:** +63 82 297 2391

### **KABABAIHANG MASIGLA NG NUEVA ECIJA (Processed Fruit)**

**Office Address:**

Ilog Baliwag, Quezon, Nueva Ecija

Contact Person: Vilma B. Joson,  
President

**Tel:** +63 2 646 3170

**Fax:** +63 2 931 1297

**Email:** masiglangminette@yahoo.com

**Website:** www.masiglaproducts.com

### **MARAPONG CORPORATION**

**Office Address:**

Patangan Rd., Sta. Filomena, Dipolog City

**Contact Person:**

**Estela O. Reynolos, President**

**Telefax:** +63 65 212 5145

**Email:** marapong\_corp@yahoo.com

### **MARY GRACE FOODS INC. (Cakes and pastries)**

**Office Address:**

2985 Mahogany St., United II, Paranaque City

**Tel:** +63 823 7746, 823 2954, 383 1340

**Email:** marygracefoods@yahoo.com.ph

**Website:** www.marygracecafe.com

### **MCCNESTER FOOD PRODUCTS**

**Office Address:**

Mangoes, Mango-by-products (juice, sauces, jam) and calamansi-based products)

Brgy. San Isidro, Buenavista, Guimaras

**Contact Person:**

Rebecca Tubongbanua, Owner

**Mobile:** +63 915 997 6633

**Email:** mcnester@yahoo.com

### **MILK JOY CORPORATION (Milk and dairy products)**

**Office Address:**

Brgy. Bolbok, Lipa City, Batangas

**Tel:** +63 43 756 5362, 784 1207

**Email:** bac\_mck@yahoo.com

### **ORIGINAL BISCOCHO HSUS (Sweets and Delicacies)**

**Office Address:**

8 Lopez Jaena, Jaro, Iloilo City

**Tel:** +63 33 509 2729, 320 8188

**Email:** jg8888@yahoo.com

### **ROGER AND BETH PILINUT CANDY**

**Office Address:**

Cagsawa Park, Daraga, Albay

**Telefax:** +63 54 361 1089 c/o

Department of Agriculture

**Mobile:** +63 918 728 2160

### **ROSA FOODS, INC.**

**Office Address:**

Linabwan Norte, Kalibo, Aklan

Contact Person: Roselita C. Sauza, Gen. Manager

**Tel:** +63 36 262 4736

**Fax:** +63 36 262 1717

**Mobile:** +63 918 909 6490

**Email:** rosafoods96@yahoo.com.ph

### **ROYAL BREADHAUS, INC. (FOOD)**

**Office Address:**

2 Amazon St., Rolling Hills Subdivision, Bacaca Road, Davao City

**Contact Person:**

Vivian E. Sison, President/General Manager

**Tel:** +63 82 222 2968, 923 713 1305

**Fax:** +63 82 222 2677

**Email:** royalbreadhaus@yahoo.com

**Website:** www.royalbreadhaus.

weebly.com

### **SLERS INDUSTRIES, INC. (Frozen Food)**

**Office Address:**

# 30 Amparo Lim Building, Velez cor. Del Pilar Streets Cagayan del Oro City, Misamis Oriental

**Tel:** +63 8822 728440

**Telefax:** +63 88 855 1438

**Email:** slerfoods@gmail.com / info@slers.com

**Website:** www.slers.com

**WAFFLE TIME, INC. (Food)****Office Address:**

Door 4, QHP Bldg, Arsenal Street,  
Iloilo City

**Contact Person:**

Johnny O. Que, President

**Tel:** +63 33 335 0935, 337 3051

**Fax:** +63 33 335 0026

**Mobile:** +63 922 816 3510

**Email:** customerservice@waffletime.com

**Website:** waffletime.com

**VJANDEP BAKESHOP (Bakery)****Office Address:**

57 Plaridel St., Mambajao, Camiguin

**Tel:** +63 88 387 0491

**Telefax:** +63 8822 711603

**Email:** vjandep\_bakeshop@yahoo.com

**MANOLETTE BAKESHOP****Office Address:**

Door 4 Barrios Building National  
Highway  
Sto. Niño, Panabo City, Davao del  
Norte

**Tel:** +63 84 628 8230, 822 7397

**Fax:** +63 84 628 8230

**Email:** katheryn\_guillen@yahoo.com

**RIC & REMY'S BAKESHOP****Office Address:**

Marmoleño Cmpd., San Jose Rd.,  
Baliwasan, Zamboanga City

**Contact Person:** Ricardo

A. Marmoleño, Owner

**Tel:** +63 62 991 3895

**Fax:** +63 62 992 3374

**Email:** ricardo\_marmoleño@yahoo.com

**CHOCO-VRON BAKESHOP****Office Address:**

#Blk5 Lot 111 Phase 1 Ilang Ilang  
Street,

Ervinda Village, San Vicente, San  
Pedro, Laguna

**Tel:** +63 49 847 8915, 520 0295

**Email:** chocovronjm@gmail.com

**GRACELAND FOOD INDUSTRIES,  
INC.****Office Address:**

Graceland Bldg., Barlin St., Naga City

Contact Person: Grace Dy-Olivan

**Tel:** +63 54 472 3515

**Mobile:** +63 908 889 2080

**Email:** gffi.cmo@gmail.com

**Website:** www.graceland.ph

**BEL MONDO ITALIANO  
CORPORATION****Office Address:**

120 Vernida I Building, Amorsolo  
Street,

Makati City 1200

**Telefax:** (632) 814.0800

**E-mail:** info@novellinowines.com

**Website:** www.novellino.wines.com

**VIKINGS****Office Address:**

Building B, Bay the Bay, Seaside  
Blvd.,

SM Mall of Asia Complex, Pasay City

**Phone:** (632) 846.3888/ 846.4888/  
846.5888

**Website:** www.vikings.ph

**PHILFOODS ASIA CORP.****Office Address:**

2A 2nd Floor Unioil Center  
Acacia Avenue, Madrigal Business  
Park

AlabangMuntinlupa City 1770 Manila

**Phone:** (632) 846.4646

**Fax:** (632)809.0884

**E-mail:** l.mercado@foodasia.com.ph

**Website:** www.foodasia.com.ph

**MANNAHFEST FOOD  
CORPORATION****Office Address:**

Santiago Village, Santiago Rd.,  
Divisoria, Zamboanga City

**Phone:** (062) 984.1119 / 926.4788

**Fax:** (062) 991.2164

**RIC AND REMY'S BAKESHOP****Office Address:**

Marmoleño Compound, San Jose Rd.,  
Baliwasan, Zamboanga City

**Phone:** (062) 991.3895

**Fax:** (062) 992.3374

**Email:** ricardo\_marmoleño@yahoo.com

**ZAMBO TROPICAL FOODS****Office Address:**

Ruste Drive, Sta. Maria, Zamboanga  
City

**Phone:** (062) 991.7623

**GINA COLINAYO CAKES &  
PASTRIES****Office Address:**

#40 Dr. Perpiña St. Brgy. Mercado  
Villareal, Samar

**Mobile:** 0917.930.1443

**Email:** colinayogina@yahoo.com

**FILBAKE FOOD CORPORATION  
(Bread & Butter)**

50 Osmeña Avenue, Estancia,  
Kalibo, Aklan

**Phone:** (036) 500.7777 / 268.5721

**Mobile:** 0918.9001.974 /

0917.7112.358

**Fax:** (036) 262.3435

**E-mail:**

Philip.delfin@breadandbutter.ph

**ROSA FOODS, INC.****Office Address:**

Linabuan Norte, Kalibo, Aklan

**Phone:** (036) 262.4736

**Fax:** (036) 262.4736

**E-mail:** rosafoods@philmonc.com

**PARISTA BDS MULTI-PURPOSE  
COOPERATIVE****Office Address:**

Parista, Lupao, Nueva Ecija

**Contact Person:**

Roberto Gaid (Chairperson)

**Mobile:** 0917.584.9255

**CENTRAL SEAFOODS, INC.****Office Address:**

1 Mahogany Street, Pilipog, Cordova,  
Cebu 6017 Philippines

**Contact Person:**

Nelson Bascones (President/GM)

**Phone:** (032) 260.0048/260.0049

**Fax:** (032) 266.5060

**Email:** ncb@centralseafoods.com

**Website:** www.centralseafoods.com

**MAGIC MELT FOODS INC.****Office Address:**

Bangkal, Lapulapu City

**Contact Person:**

Carolyne Go (Proprietor)

**Phone:** (6332) 340.8619/495.8903

**Fax:** (6332) 341.2973

**Email:** sales@magicmelt.com

**Website:** www.magicmelt.com

**THAILAND****TIP PHAIBOON FOOD (2007) CO.,  
LTD.****Office Address:**

48 Moo 1, Bang-Chalong, bang-phli,  
Samutprakran THAILAND

**Tel:** 662-183-9081

**Fax:** 662-183-9082

**E-mail:** tipphaiboon.tpt@gmail.com

**KHUN NAN CURRY PASTE  
FACTORY**

**Office Address:**

149/375, Moo 13, Soi Pacific, Oom-  
Noi, Kratumband, Samuthsakhorn,  
THAILAND 74130

**Tel:** 662-813-8527 -8

**Fax:** 662-420-6964

**E-mail:** curry\_kingdom@hotmail.com

**Website:** www.currykingdomthailand.  
com

**AUNTIE GG CO.,LTD**

**Tel:** 668-1834-9370,

668-1707-4749,

662-637-5551-2

**Fax:** 662-637-5553

**Email:** marketing@auntieggglobal.com

**Website:** www.auntieggglobal.com

**A&J THAI FRUIT CO.,LTD.**

**Office Address:**

128/1, Moo 7, Srisurat,  
Damnoensaduak, Ratchaburi,  
THAILAND 70130

**Tel:** 663-225-4424

**Fax:** 663-224-1303

**Email:** sales@aandjthaifruit.com ,  
thai.coconut@gmail.com

**Website:** www.aandjthaifruit.com

**COFFMAN INTERNATIONAL  
CO.,LTD**

**Office Address:**

15/96, Soi Vipavadee 56,  
Talarbangkhen, Laksi, Bangkok,  
THAILAND 10210

**Tel:** 662-579-8130

**Fax:** 662-940-8550

**Email:** coffman1963@hotmail.com

**Website:** www.coffmancoffee.com

**ERAWAN FOOD PUBLIC COMPANY  
LIMITED**

**Office Address:**

Panjathani Tower, 16th Floor, 127/21  
Nonsee Road, Chongnonsee,  
Yannawa, Bangkok, THAILAND 10120

**Tel:** 662-681-0251-9

**Fax:** 662-681-0250 , 662-681-0260

**Email:** may@erawanfood.com

**Website:** www.erawanfood.com

**HOK LOK SHEW ENTERPRISE  
CO.,LTD**

**Office Address:**

60/4, Moo.9, Rama 2 Road,  
Bangmod, Jomthong, Bangkok,  
THAILAND 10150

**Tel:** 668-6375-6660,

668-7929-0002

**Fax:** 662-867-0330

**Email:** thanutorn@bwelldrinks.com,  
hokloksheiw@gmail.com

**Website:** www.bwelldrinks.com,  
www.hoklok.com

**KHUNKAE KANOMWAN.CO.TH**

**Office Address:**

84/4 Moo 8, Latlumkaeo-Pathumthani  
Road, Tambol Namai, Latlumkaeo,  
Pathumthani, THAILAND 12140

**Tel:** 662-979-3151,

668-5160-6098

**Fax:** 662-979-3502

**Email:** supranee.khunkae@gmail.com

**Website:** www.wonkhunkae.com

**TAE NGUAN TAI CO., LTD.**

**Office Address:**

15/19 Moo 5, Soi Suppaisan,  
Leabklongseewa Rd., Kokkrabue,  
Muang, Samut Sakorn, THAILAND  
74000

**Tel:** 663-483-2308

**Fax:** 663-483-2310

**Email:** taenguantai@gmail.com

**Website:** www.taenguantai.co.th



**YIMSIAM MARKETING CO.,LTD.****Office Address:**

123/292 Soi 29, Saimai Rd., Saimai  
Subdistrict, Saimai District, Bangkok  
THAILAND 10220

**Tel:** 668-1806-3556

**Fax:** 662-996-4461

**Email:** satayyimsiam@yahoo.com

**Website:** www.satayyimsiam.com

**MIGHTY INTERNATIONAL CO., LTD****Office Address:**

9 Soi Sangkomsongkraw 6, Ladprao,  
Bangkok THAILAND 10230

**Tel:** 662-933-1155

**Fax:** 662-933-0100

**Email:** office@mighty.co.th

**Website:** www.mighty.co.th

**CHONLAKIJPATANPHOL LTD.,  
PART.****Office Address:**

234 Moo 1, Pangpuay,  
Damnoensaduak, Ratchaburi  
THAILAND 70130

**Tel:** 663-226-3513,

668-0599-8129

**Fax:** 663-226-3118

**E-mail:** chonlakij@hotmail.com

**DAIRYHOME CO.,LTD.****Office Address:**

100/1 moo11 Payayen, Pakchong,  
Nakornratchasima, THAILAND 30320

**Tel:** 668-9801-9988

**Fax:** 668-1265-0458

**Email:** dairyhome@gmail.com

**Website:** www.dairyhome.co.th

**EXCEL RICE & PRODUCTS CO.,  
LTD.****Office Address:**

70/111 Soi Kheharom Klao 78,  
Radphattana Rd., Sapansoong,  
Sapansoong, Bangkok, THAILAND  
10240

**Tel:** 662-917-3481 to 83

**Fax:** 662-917-3480

**E-mail:** export@thaiexcelrice.com ,  
nadiaexcelrice@yahoo.com

**Website:** www.thaiexcelrice.com

**N.B. VALUE LINK CO., LTD****Office Address:**

1/49 Grand de Ville Estate, Soi  
Supapong 1, Srinakarin Rd., Nong  
Bon, Pravet, Bangkok, THAILAND  
10250

**Tel:** 662- 330-9762 to 64

**Fax:** 662- 330-9765

**Email:** sales@saranjai.com ,  
marketing@saranjai.com

**Website:** www.saranjai.com,  
www.thecococool.com

**GUAN THAI HENG TRADING CO.,  
LTD.****Thai Coffee Association****Office Address:**

1302-6 Song Wat Rd.,  
Samphanthawong, Samphanthawong,  
Bangkok THAILAND 10100

**Tel:** 662 225 1961, 662 2211264,  
662 222 2501

**Fax:** 662 225 1962

**Email:** contact@thaicoffee.or.th

**Website:** www.thaicoffee.or.th

**RAYONG FISH SAUCE INDUSTRY CO., LTD.**

**Office Address:**

Bangkok Branch Office: 236/12  
Sathupradit Rd., Yannawa, Bangkok  
THAILAND 10120

**Head Office and Factory:**

29 Moo 4 Bangna-Trad T. Tubma A.  
Muang Rayong 21000

**Tel:** 662-211-5781,  
662-211-9757

**Telefax:** 662-212-4991

**E-mail:** wichan@rayongfishsauce.com

**Website:** www.rayongfishsauce.com

**YAKINIKU GIANTS (THAILAND) CO., LTD**

**Head Office:**

39/3 Moo 4, Rotchana Road,  
Kanhaam, Utai, Phra Nakhon Si  
Ayutthana THAILAND 13210

**Tel:** 663-533-5223,  
668-1851-5561,  
668-0001-8885

**Email:** admin@giants.co.th

**Website:** www.giants.co.th  
www.facebook.com/GiantsYakiniku

**CRISPY VEG & FRUIT CO., LTD.**

**Office Address:**

167 Moo.2, Don Kaew, Mae Rim,  
Chiang Mai THAILAND 50180

**Tel:** 66 53 120 400; 668 9696 5416

**Fax:** 66 53 120 401

**Email:** contact@crispyvegandfruit.com  
varithn@crispyvegandfruit.com

**Website:** www.crispyvegandfruit.com

**WAYDHANAR CO., LTD.**

**Office Address:**

108 Soi Bang Khunnont 10, Bang  
Khunnont, Bangkok-Noi, Bangkok  
THAILAND 10700

**Tel:** 662 424 4565

**Fax:** 662 424 4569

**Email:** narawatt.dgm@waydhanar.com

**Website:** www.waydhanar.com

**MULLBERRY GREEN TEA LTD.PART.**

**Office Address:**

40 Soi Sutthiniwet, Suttisan Rd.,  
Samsennok ,Huakwang ,Bangkok  
THAILAND 10310

**Tel:** 662 274 7050,  
662 274 7306 to 7

**Fax:** 662 274 7053, 662 274 7245

**Email:** greenteathai@greenteathai.com

**Website:** www.greenteathai.com,  
www.ranongtea.com,  
www.renongtea.com

**ASIA AND PACIFIC QUALITY TRADE CO., LTD.**

**Office Address:**

Bangkok Office: 161/86 Ramindra 8  
Yak 1 (Soi Promsuk), Ramindra Rd.,  
Anusavaree, Bangkok Bangkok  
THAILAND 10220

Orchard (Trad Province Office): 94/1  
Moo 3, Soi Sa-aew, Sator, Khao  
Saming, Trad THAILAND 23150

**Tel:** 662 971 9966,  
66 39 511 197,  
668 1544 6246,  
668 6377 7841

**Fax:** 662 971 9966

**Email:** info@aporchard.com,  
info.aporchard@gmail.com

**Website:** www.aporchard.com

**CHOKDEE RESTAURANT CO., LTD.**

**Office Address:**

6/88 Soi Lad Praw 25, Lad Praw  
Rd., Chan Kasem, Jatujak, Bangkok  
THAILAND 10900

**Tel:** 662 975 9961

**Fax:** 662 938 2772

**Email:** info@chokdeedimsum.com  
waraporn@chokdeedimsum.com,  
dheeraphop@chokdeedimsum.com

**Website:** www.chokdeedimsum.com

**KHAOLAOR LABORATORIES CO., LTD.**

**Office Address:**

146/22, Moo 3, Suksawad Rd., Pak Khlong Bang Pla Kot, Phra Samut Chedi, Samut Prakan THAILAND 10290

**Tel:** 662 819 7991 to 5

**Telefax:** 662 425 8332

**E-mail:** info@khaolaor.com

**Website:** www.khaolaor.com

**VIET NAM**

**JSC. LAM SON EXPORT PROCESSING**

**Office Address:**

Dong La Industrial Zone, Dong Hung, Thai Binh

**Tel:** +84 36 3851289;

+84 36 3552919

**Email:** Latexco6886@yahoo.com

**THANH THANH DAT LIMITED COMPANY (Alcoholic Beverages & Water)**

**Office Address:**

57 Ngo Gia Tu St., Le Loi Ward, Vinh city, Nghe An

**Tel:** +84 383 536366;

+84 383 536373

**Email:** thanhthanhdat20012002@yahoo.com

**JSC. THUY DAT**

**Office Address:**

Lot c1-6, L1 + L3 N3 road, Hoa Xa Industrial Zone, Nam Dinh City

**Tel:** +84 350 2211294;

+84 350 3865281

**Email:** ctythuydat@yahoo.com.vn

**Website:** http://thuydat.com.vn

**DUC VIET FOOD JOINT STOCK COMPANY**

**Office Address:**

(Sausages and Frozen Meat)  
Tan Lap commune, Yen My Dist., Hung Yen

**Tel:** +84 321 3970229;

+84 321 3970231

**Email:** info@ducvietfoods.vn

**YEN VIET COMMERCIAL - SERVICE COMPANY LIMITED (Birds Nest)**

**Office Address:**

55 Da Tuong St., Phan Rang - Thap Cham city, Ninh Thuan province

**Tel:** +84 683 920984;

+84 683 920984

**Email:** yenvietnt@vnn.vn

**JSC. BREEDING, PROCESSING AND EXPORT (Processed Animal Feed)**

**Office Address:**

No. 6 Nguyen Cong Tru, District Hai Ba Trung, Hanoi

**Tel:** +84 438 717470

**Email:** aplocimex@fpt.vn

**JSC. KIEN GIANG CANNED FOOD**

**Office Address:**

Tac Cau District, Binh An, Chau Thanh, Kien Giang

**Tel:** +84 193 788066;

+84 773 616448;

+84 773 616318;

+84 773 616255

**Email:** kifocan@vnn.vn

## HANDICRAFT

### BRUNEI DARUSSALAM

#### **MAHKOTA CRYSTAL**

**Office Address:**

Lot No.27

Tapak Perindustrian Lambak Kanan  
Jalan Berakas, Bandar Seri Begawan  
BC2515, Negara Brunei Darussalam

**Tel:** +673 2395781

**Fax:** +673 2395785

#### **MUHAMMAD MUSTAQIM ENTERPRISE**

**Office Address:**

No.12, 1st Flr Blk B, Hassanin  
Complex Simpang 42, Jalan Muara  
Kampong Delima Satu BB4713  
Negara Brunei Darussalam

**Tel:** +673 2339281

**Fax:** +673 2339281

**Email:** hayattihassan@yahoo.com.sg

#### **PERUSAHAAN HIKMAH**

**Office Address:**

No.10, 1st Floor, Sumbangsih Mulia  
Komplek Perindustrian Beribi Gadong,  
Negara Brunei Darussalam  
Postal Address:

No.657, Kampong Lumapas  
BJ3524, Negara Brunei Darussalam

**Tel:** +673 2200657

**Fax:** +673 2200657

**Email:** hikmah5@brunet.bn

#### **RIDAH HANDICRAFT (Handicraft)**

**Office Address:**

Lot 9, 2nd Floor Arcade  
The Mall, Abdul Razak Complex  
Gadong BE3519, Negara Brunei  
Darussalam

**Tel:** +673 8726151

**Fax:** +673 2653373

**Email:** ridah\_handicraft@hotmail.  
com

#### **SYARIKAT ASNIKA (Handicraft)**

**Office Address:**

A1, 1st Floor  
Setia Kenangan Kiulap  
Bandar Seri Begawan BE1518  
Negara Brunei Darussalam

**Tel:** +673 2233596

**Fax:** +673 2239082

**Email:** brwira@yahoo.com

#### **SYARIKAT SUKMAINDERA**

**Office Address:**

No.23, Simpang 284  
Kampong Lambak BB1714  
Negara Brunei Darussalam

**Tel:** +673 8767910

**Email:** sukmaindera@hotmail.com

#### **SYARIKAT UTAMA JAYA**

**Office Address:**

No.1106, Simpang 1102  
Kampong Kilanas, Jalan Tutong  
BF2520, Negara Brunei Darussalam  
Postal Address:

P.O.Box 1162, Gadong BE3978

Negara Brunei Darussalam

**Tel:** +673 2661975

**Fax:** +673 2661975

## **INDONESIA**

### **ASKARA ART GALLERY**

**Office Address:**

Jl. Slak Raya Blok 1 No.102. East  
Lingkar, Singaranpati, Bengkulu,  
Indonesia

**Tel/Fax:** +62736-24875

**Mobile:** +6285664965757

**Email:** Askara\_ku@yahoo.co.id

**Website:** askaraart.blogspot.com

### **KEPENG COINS INDUSTRY "KAMASANBALI"**

**Office Address:**

Br. Jelantik Kuribatu, Tojan Village,  
Klungkung, Bali

**Tel:** +6236624781

**Fax:** +6236624781

**Email:** kamasanbali@yahoo.co.id

### **CV SEFACTOR PHARMA**

**Office Address:**

Jl. Mamuju Blok C No.125, Kel.  
Sudiang Jaya, Kec. Biringkanaya,  
Makassar, South Sulawesi

**Tel:** +62411-3615215

**Fax:** +62411-3615215

**Mobile :** +6281343713608

**Email:** sefactorpharma@gmail.com

**Website:** www.sefactorpharma.com

## **LAO PDR**

### **FA WATTHANA CO.,LTD. (Handicraft Silver and Gold)**

**Company's Address:**

206, Chao Anou Rd, Thongkhankham  
Village, Chanthabuly District, Vientiane  
Capital, Lao PDR.

**Tel:** +856 21 261979, 212266

**Fax:** +856 21 222511, 261978

**Email:** fawtthana@hotmail.com;  
kongfa@fagrouplaos.com

## **CULTURAL PRODUCTION COMPANY**

**Company's Address:**

Chommany Neua Village, Saysettha  
District, Vientiane Capital, Lao PDR

**Tel:** +856 21 710828

**Fax:** +856 21 710055

## **PHILIPPINES**

### **APOLLO TRADING & MANUFACTURING CORP.**

**Office Address:**

#89 Maria Clara St., Quezon City

**Tel:** +63 712 3611, 741 6631,  
741 3732

**Fax:** +63 741 3732

**Email:** sales@apolloph.com /  
atsales@tri-sys.com

**Website:** www.apolloph.com

### **BAYCRAFTS JEWELRY**

**Office Address:**

154 Abella St., Naga City

Contact Person: Marianne Olaño

**Telefax:** +63 54 472 2031

**Mobile:** +63 917 527 2387

**Email:** mayan22@gmail.com

**Website:** www.baycrafts.net

### **BUENA MANO CRAFTS**

**Office Address:**

Lot 47-U Quail Run Drive, Victoria  
Valley, Antipolo City

**Tel:** +63 658 4863, 655 6544,  
658 2710

**Fax:** +63 658 2711

**Email:** marlane@buenamano.com

**Website:** www.buenamano.com

**CD HANDICRAFTS****Office Address:**

Road 25 cor 31, Phase 1, Cogeo Village, Antipolo City, Rizal  
Contact Person/Designation: Estela Nuique, Owner

**Tel:** +63 647 0350, 647 4899

**Mobile:** +63 917 851 7359

**Email:** sales@cdhandicrafts.com,  
cdhandicrafts@yahoo.com

**Website:** www.cdhandicrafts.com

**JM HANDICRAFTS****Office Address:**

Bagumbayan Daraga, Albay

**Tel:** +63 5 824 3545

**Fax:** +63 5 824 3288

**MAYAT-AN HANDICRAFTS (Hand Woven Bags with Rattan)****Office Address:**

Km. 4, Asin Road Baguio, Baguio City, Benguet

**Mobile:** +63 921 414 9966

**Email:** mayat-an@yahoo.com

**NARDA'S HAND WOVEN ARTS & CRAFTS (Arts, crafts and furniture)****Office Address:**

5781 Felipe St., Makati City

**Tel:** +63 896 7372, 890 9249

**Fax:** +63 896 6834

**Website:** www.nardas.com

**PAPEMELROTI (Gifts)****Office Address:**

Korben Place, 91 Roces Avenue 1103 Quezon City

**Tel:** +63 931 9891 or 93,  
412 6487, 412 6487

**Fax:** +63 412 0887

**Email:** info@papemelroti.com /  
patsy.paterno@gmail.com

**Website:** www.papemelroti.com

**PAPER & ARTS INC. (Gift)****Office Address:**

Casa Antonio Bldg., Rizal St. Tuy Tuy, Batangas

**Tel:** +63 43 332 0079, 229 7547

**Fax:** +63 43 332 7317

**Email:** papelandia\_pai@yahoo.com.ph

**SHELMED COTTAGE TREASURES (Art, Craft)****Office Address:**

843 Balagtas St., Shaw Blvd., Mandaluyong City / Montana Building, F. Lotivo St., Bagumbayan, Daraga, Albay

**Tel:** +63 726 4225, 483 3505,  
725 1974, 727 2477

**Fax:** +63 483 3731

**Email:** info@shelmed.com /  
daraga@shelmed.com

**Website:** www.shelmed.com

**TUBIGON LOOMWEAVERS MULTI-PURPOSE COOPERATIVE (Handicrafts)****Office Address:**

Pinayagan Norte, Tubigon, Bohol  
Contact Person: Ma. Trina V. Sumayang, General Manager

**Tel:** +63 929 583 8336,  
+63 905 774770

**TUMANDOK CRAFTS INDUSTRIES (Souvenir)****Office Address:**

Prk. Maria Morena, Brgy., Calumangan, Bago City, Negros Occidental

**Tel:** +63 707 7174

**Email:** tumandok\_crafts@yahoo.com

**Website:** www.tumandok.com

**XC MANUFACTURING AND  
TRADING ENTERPRISE (Jewelry)**

**Office Address:**  
Hemedes #1 Second St. cor. Fordham  
St., Ignatius Village, Quezon City  
**Fax:** +63 439 9349  
**Email:** drjiao2000@yahoo.com

**SINGAPORE**

**SOO KEE JEWELLERY**

**Office Address:**  
51 Kaki Bukit Place, Singapore  
416228  
**Tel:** +65 6744 6933  
**Fax:** +65 6743 9533  
**Email:** enquiry@sookeejewellery.com  
**Website:** www.sooke.com

**TAT LI JEWELLERY PTE. LTD.  
(Retail)**

**Office Address:**  
1 Park Rd #03-27 Singapore 059108  
**Tel.:** +65 6533 8829

**THAILAND**

**EXPERT GEMS MANUFACTURING  
CO., LTD**

**Bangkok Office:**  
Room 241AB, 2nd floor, Jewelry Trade  
Centre Bldg., 919/1, Silom Rd., Bang  
Rak, Bang Rak, Bangkok THAILAND  
10500  
**Chanthaburi Office:**  
17/9 Srichan Road, Wantmai,  
A.Muang, Chanthaburi THAILAND  
22000  
**Tel:** (66) 3930 3318  
**Fax:** (66) 3932 1988

**B & B JEWELRY LTD.,PART.**

**Office Address:**  
29 / 6-7 Srichan Road, Wat Mai,  
Muang, Chanthaburi, THAILAND  
22000  
**Tel:** 668-1687-8222  
**Telefax:** 663-932-2360  
**E-mail:** b\_b\_jewelry@hotmail.com  
**Website:** www.bbjewelry.co.th ,  
www.bb-jewelry.com

**Contact Person:**

Mrs. Prapassorn Srikosai;  
**e-mail:** sorn\_jewelry@hotmail.com  
Mr. Kritidech Mongkolkit;  
**e-mail:** mailninex@gmail.com

**VIET NAM**

**TIEN THANH CO., LTD.**

**Office Address:**  
No 8B, Hamlet 4, Bat Trang Village,  
Gia Lam District, Ha Noi  
**Tel:** 0438740767- 0903407128  
**Email:** Havanlambt@gmail.com

**HA TAY RESTORATION RELIC CO.,  
LTD.**

**Office Address:**  
Nga Tu – Son Dong Village - Hoai Duc  
District  
**Tel:** 04 39990777 – 0978177777  
**Email:** nghenhanthanh@yahoo.com

**HUNG VIET BAMBOO AND RATTAN  
MANUFACTOR JSC**

**Office Address:**  
Luu Thuong hamlet, Phu Tuc village,  
Phu Xuyen rural district, Ha Noi city.  
**Tel:** 0433 788332  
**Fax:** 0 434 788332

**PHU THANG COOPERATIVE  
HANDICRAFT**

**Office Address:**

Van Thang hamlet, Đa Loc village,  
Hau Loc rural district, Thanh Hoa  
province

**Tel:** 0373 748 063 / 0984 849 383

**Email:** [thuongs\\_1975@yahoo.com.vn](mailto:thuongs_1975@yahoo.com.vn)

**CONSTRUCTION/  
BUILDING MATERIAL**

**BRUNEI DARUSSALAM**

**HASMIT SHIELD ROOFING  
MANUFACTURER SDN BHD  
(Building materials)**

**Office Address:**

Lot 70, Tapak Perindustrian Beribi II  
Bandar Seri Begawan, Negara Brunei  
Darussalam

Postal Address:

P.O.Box 514, Gadong BE3978

Negara Brunei Darussalam

**Tel:** +673 2448109 /

+673 2422287 /

+673 2421493

**Fax:** +673 2447377

**Email:** [vincelai@goldmyne.biz](mailto:vincelai@goldmyne.biz)

**Website:** [www.hasmit.com](http://www.hasmit.com)

**PUNI QUARRY SDN BHD  
(BUILDING MATERIALS)**

**Office Address:**

Simpang 639, Km 8, Jalan Tutong  
BF1320, Negara Brunei Darussalam

Postal Address:

P.O.Box 1160

Bandar Seri Begawan BS8672

Negara Brunei Darussalam

**Tel:** +673 2651237 /

+673 2651501 /

+673 2651502

**SWEE TECH SDN BHD (BUILDING  
MATERIALS)**

**Office Address:**

Lot 74, Beribi Industrial Complex 2  
Kampong Beribi  
Gadong BE1118

**Tel:** +673 2420193

**Fax:** +673 2420210

**TRI-SUN (B) SDN BHD (BUILDING  
MATERIALS)**

**Office Address:**

D4 & D5, 1st Floor  
Bengkurong Complex  
Kg Bengkurong

Negara Brunei Darussalam

**Tel:** +673 2652679; +673 2652239

**Email:** [kayu@brunet.bn](mailto:kayu@brunet.bn)

**TIMBERTECH SDN BHD (BUILDING  
MATERIALS)**

**Office Address:**

Lot 43 & 44, Simpang 557  
Kampong Salar Industrial Estate  
Jalan Muara, Bandar Seri Begawan

BU1429, Negara Brunei Darussalam

**Tel:** +673 2793993; +673 8713630

**Fax:** +673 2793998

**LSL SDN BHD (BUILDING  
MATERIALS)**

**Office Address:**

Lot 55, Tapak Perindustrian Beribi II  
Kampong Beribi  
Bandar Seri Begawan

Negara Brunei Darussalam

**Tel:** +673 2441441; +673 2447602

**Fax:** +673 2447373



**PRIMEART SDN BHD (BUILDING MATERIALS)**

**Office Address:**

Unit No.2, Ground & First Floor  
Simpang 253-18, Bangunan Haji Madi  
Kampong Kiarong, Mukim Gadong  
Bandar Seri Begawan BE1318  
Negara Brunei Darussalam

**Tel:** +673 2425690; +673 2425691

**Fax:** +673 2454119

**ARKITEK IDRIS**

**Office Address:**

Lot 20010, Taman Alam  
JalanTelanai, Gadong  
Bandar Seri Begawan BE1118  
Negara Brunei Darussalam

**Tel:** +673 2650275;

+673 2650277;

+673 2650278;

+673 8712882

**Fax:** +673 2650276

**CAMBODIA**

**NOPPADOL**

**GAEW THABTHIM (Cement Roof Tile)**

**Office Address:**

Phnom Penh

**Tel:** +855 16 399939

**CHHIM VAN LY (Cement Roof Tile)**

**Office Address:**

Phnom Penh

**Tel:** +855 12 311388

**ING NGAK SENG (Brick and Tile)**

**Office Address:**

Phnom Penh

**Tel:** +855 12 8694703

**KEO BO PHIRAK (House Paint)**

**Office Address:**

Phnom Penh

**Tel:** +855 16 662168

**CHOUN EANG (House Paint)**

**Office Address:**

Phnom Penh

**Tel:** +855 99 637483

**LAO PDR**

**SES ELECTRICAL INSTALLATION CONSTRUCTION CO. (Electrical Installation Service)**

**Company's Address:**

13 South Road, Sivilay Village, Paksan District, Bolikhamxay Province, Lao PDR

**Tel:** +856 54 212383

**Fax:** +856 54 212383

**DAOPHASOUK CONSTRUCTION COMPANY LIMITED (Construction Limited)**

**Company's Address:**

13 South Road, Hiuayseat Village, Paksan District, Bolikhamxay Province, Lao PDR

**Tel:** +856 54 280115

**Fax:** +856 54 280115

**KL CONSTRUCTION COMPANY (Construction and Supply Material Construction)**

**Company's Address:**

13 South Road, Phonxay Village, Paksan District, Bolikhamxay Province, Lao PDR

**Tel:** +856 54 212255

**Fax:** +856 54 280155

**LATSAMY INTERIORDECORATION CO; LTD. (Construction and Interior Decoration)**

**Company's Address:**

123, Nongbone Rd,  
Naxay Village,  
Xaysettha District, Vientiane Capital,  
Lao PDR  
**Tel:** +856 21 413455  
**Fax:** +856 21 413457  
**Email:** mtp-decor@yahoo.com /  
latsamy\_vetsaphong@yahoo.com

**LAO CONSTRUCTION CENTER CO.,LTD.  
(General construction contractor)**

**Company's Address:**

334/32 Dongpaina Rd, Phonthan  
Village, Xaysettha District, Vientiane  
Capital, Lao PDR  
**Tel:** +856 21 412710, 414118  
**Fax:** +856 21 414946  
**Email:** vichitthep@yahoo.com

**KL CONSTRUCTION COMPANY  
(Construction and Material Supply)**

**Company's Address:**

13 South Road, Phonxay Village,  
Paksan District, Bolikhamxay  
Province, Lao PDR.  
**Tel:** +856 54 212255  
**Mobile:**+856 20 22333777  
**Fax:** +856 54 280155

**MALAYSIA**

**PSB DECORATION SDN BHD**

**Office Address:**

No. 24, Jalan Satria 2 JB Perdana  
Industrial Park 81300 Skudai Johor  
**Tel:** +60 7 511 6766  
**Fax:** +60 7 511 6755  
**Email:** samaruddinpsb@yahoo.com  
**Website:** psbdecoration.blogspot.com

**CAN.I INTERIOR FIT-OUT SDN BHD  
(Interior fit work)**

**Office Address:**

71D, 3rd Floor, Jalan PJS 1/48, 46150  
Petaling Jaya  
**Tel:** +60 3 7785 5887  
**Fax:** +60 3 7783 0887  
**Email:** can@can-interior.com  
**Website:** www.can-interior.com

**ASCAP BUILDERS SDN BHD**

**Office Address:**

No. 34-A, Jalan BRP 1/2, Bukit  
Rahman Putra, 47000 Sungai Buloh  
**Tel:** +60 3 6156 9659  
**Fax:** +60 3 6156 6659  
**Email:** qseconst@gmail.com

**PRESTASI CONCRETE SDN BHD**

**Office Address:**

No. 21B & C, Jalan M/J1, Taman  
Majlis Jaya, Sungai Chua, 43000  
Kajang  
**Tel:** +60 3 8734 6363  
**Fax:** +60 3 8734 4804  
**Email:** prestasi-concrete@gmail.com  
**Website:** www.prestasi-concrete.com

**ATSA ARCHITECTS SDN BHD**

**Office Address:**

45, Jalan Tun Mohd Fuad 3, Taman  
tun Dr Ismail, 60000  
**Tel:** +60 3 7727 1877  
**Fax:** +60 3 7727 1875  
**Email:** atsaarchitect@gmail.com  
**Website:** www.atsa.com.my

**COLFORM SDN BHD (METAL  
ROOF)**

**Office Address:**

Lot 164, Lorong Sedco 8, Sedco Light  
Industrial Estate, Mile 2.5, Jalan  
Utara, Sandakan  
**Tel:** +60 89 238833  
**Fax:** +60 89 272829  
**Email:** kangshuky@yahoo.com  
**Website:** www.colform.com.my

## **JESIN CONSTRUCTION SDN BHD**

### **Office Address:**

26 & 27, Jalan Petani, 08000 Sungai Petani

**Tel:** +60 4 423 5800

**Fax:** +60 4 423 5801

**Email:** info@jesin.com.my

**Website:** www.jesin.com.my

## **CMC ENGINEERING SDN BHD**

### **Office Address:**

A6-3A, Jalan Selaman 1/1, Dataran Palma, 68000 Ampang

**Tel:** +60 3 4270 2212

**Fax:** +60 3 4270 2213

**Email:** maizan@cmce.com.my

**Website:** www.cmce.com.my

## **SRT BUILDING SYSTEMS SDN BHD**

### **Office Address:**

35 & 35A, Lintasan Perajurit 17, Taman Perdagangan & Perindustrian Ipoh, 31400 Ipoh

**Tel:** +60 5 542 3041

**Fax:** +60 5 542 3042

**Website:** www.srtruss.com

## **BUILTECH PROJECT MANAGEMENT SDN BHD**

### **Office Address:**

17H, Level 1-Level 3, Lebuhraya Batu Lintang, 11600

**Tel:** +60 4 659 3399

**Fax:** +60 4 659 3393

**Email:** ocfoon@bUILTECH.com.my

**Website:** www.bUILTECH.com.my

## **SUNWAY CREATIVE STONES SDN BHD (Catering)**

### **Office Address:**

Lot 7, Jalan TUDM, Kampung Baru Subang (Head Office) 40150 Shah Alam

**Tel.:** +60 3 7846 7662

**Fax:** +60 3 7846 7708

**Email:** maureenc@sunway.com.my

**Website:** www.suncon.com.my

## **PHILIPPINES**

### **PATWOODS PROCESSING, INC. (CONSTRUCTION MATERIAL)**

#### **Office Address:**

MCDC Compound, Purok Masikap, Brgy. San Isidro, General Santos City President

**Phone:** +683 301 6463, 552 9267

**Fax:** +683 301 6463

**E-mail:** patwoods\_processing@yahoo.com

#### **Contact Person:**

Eduardo O. Amadeo

## **SINGAPORE**

### **T.WARE PTE LTD**

#### **Office Address:**

71 Ayer Rajah Crescent #06-15, Singapore 139951

**Tel:** +65 6775 0409

**Email:** contact@mytware.com

**Website:** www.mytjacket.com

#### **Facebook:**

facebook.com/MyTWare; www.

facebook.com/TJacket.U

## THAILAND

### **GEORGE INTERNATIONAL CO., LTD.**

**Office:**

Suite 2988G, Level 29, The Offices at CentralWorld, 999/9, Rama 1 Rd., Pathumwan, Bangkok THAILAND 10330

**Warehouse:**

335/23 Moo 9, Bang-Chlong, Bang-Plee, Samutprakarn THAILAND 10540

**Tel:** 662-207-8677

**Fax:** 662- 207-2668

**E-mail:** georgeinter@live.com

**Website:** www.thaicrownstone.com  
www.turtlesteelroof.com  
www.georgeinter.com

**Contact Person:**

Mr.Phiphob Kamolketsophon  
(Director)

### **G-TECH OHM CO., LTD.**

**Office Address:**

30/178 Moo 4, Soi Ram Indra 39, Ram Indra Rd., Anusavari, Bang Khen, Bangkok THAILAND 10220

**Contact Person:** Mr. Jaresak

**Tel:** 662 552 8686

**Telefax:** 662 552 3855

**E-mail:** jaresaks@g-techgroup.com

**Website:** www.g-techgroup.com

## VIET NAM

### **BACH TUNG TRAVEL CONSTRUCTION MECHANICAL CO., LTD**

**Office Address:**

144/46 Thong Nhat street, town 2, Dong Hoa district, Di An, Binh Duong

**Tel:** 0650-377-2293

**Fax:** 0650-377-2294

**Email:** info@bachtung.vn

## PROPERTY DEVELOPMENT

## LAO PDR

### **BC REAL ESTATE DEVELOPMENT CO.,LTD.**

**(Sale-Buy-Change and Development Real Estate)**

**Company's Address:**

Dongpalane Thong Village,Sisattanak District, Vientiane Capital, Lao PDR.

**Tel:** +856 21 260290

**Fax:** +856 21 260292

**Email:** bcrealestate2009@hotmail.com

**Website:** www.bcgroupp2009.com

## PHILIPPINES

### **P.A. ALVAREZ PROPERTIES & DEVELOPMENT CORP (Housing Development)**

**Office Address:**

Unit 3 & 4 Ambayee Commercial Center

#1250 National Highway

Brgy. Nueva, San Pedro, Laguna

**Tel:** +63 808 1827, 808 1828

**Fax:** +63 847 6298

## SINGAPORE

### **SUNALPS PTE LTD (Holdings)**

**Office Address:**

207 #01-06 HENDERSON

INDUSTRIAL PARK Bukit Merah Singapore 159550

**GLOMAR HOLDINGS PTE. LTD.****Office Address:**

69 Palmer Rd #05-03 Singapore  
079427

**Tel:** +65 6222 3112

**WAH HIN AND COMPANY PRIVATE LIMITED (HOLDINGS)****Office Address:**

1 Raffles Pl #51-00 Singapore 048616

**Tel:** +65 6535 1822

**LIEN YING CHOW PRIVATE LIMITED (Holdings)****Office Address:**

OUB Building #12-01, 60 Robinson  
Road (S)068892, 068892

**Tel:** +65 6221 1138

**SUNALPS PTE LTD****Office Address:**

207 #01-06 HENDERSON  
INDUSTRIAL

PARK Bukit Merah Singapore 159550

**SINGAPORE INVESTMENTS (PTE) LIMITED****TEY & SON INVESTMENT PTE. LTD (HOLDINGS)****Office Address:**

93 Cashew Road #13-02 Cashew  
Heights Condominium Bukit Panjang  
West, Singapore 679664

**KHENG LEONG COMPANY (PRIVATE) LIMITED (Property)****Office Address:**

Raffles Place #34-20 Singapore  
048624

**Tel:** +65 6236 1188

**VISTA DEVELOPMENT PTE. LTD. (PROPERTY)****Office Address:**

7 One-North Gateway #03-60  
Singapore 138642

**Tel:** +65 6776 6551

**Fax:** +65 6777 6900

**ASIAEQUITY PARTNERS PTE. LTD.****Office Address:**

65 Chulia Street #38-03, OCBC  
Centre Singapore 049513

**Email:** info@asia-eqpartners.com

**CPGRACE III PRIVATE LIMITED****Office Address:**

65 Chulia Street, No.38-03 OCBC  
CENTRE Downtown Singapore 49513

**PEAK HOMES DEVELOPMENT PTE. LTD.****Office Address:**

UOB Plaza I (UOB Plaza) #34-20, 80  
Raffles Place, (S)048624

**Tel:** +65 6287 5651

**FCL PEAK PTE. LTD.****Office Address:**

Lot 6183V Bedok Reservoir Rd  
Singapore 470000

**Tel:** +65 6246 3909

**HSR INTERNATIONAL REALTORS PTE LTD****Office Address:**

3 Lorong 6 Toa Payoh #01-01  
Singapore 319378

**Tel:** +65 6559 8888

**Fax:** +65 6559 8889

**Website:** <http://www.hsr.com.sg>

**ORION-TWO DEVELOPMENT PTE. LTD.**

**Office Address:**

3791 Jalan Bukit Merah  
#03-07 E-CENTRE @ REDHILL Bukit  
Merah  
Singapore 159471  
HONG REALTY (PRIVATE) LIMITED  
Lot 1141A Pasir Ris Dr 1 Singapore  
510000  
**Tel:** +65 6583 1811

**PROPnex REALTY PTE. LTD.**

**Office Address:**

480 Lor 6 Toa Payoh #10-01  
Singapore 310480  
**Tel:** +65 6829 6699  
**Fax:** +65 6829 6600  
**Email:** enquiry@propnex.com  
**Website:** <http://www.propnex.com/>

**COPITIAM PTE. LTD.**

**Office Address:**

1 Hougang Street 91 Central Place  
Singapore 538692  
**Tel:** +65 6837 0046

**VIET NAM**

**TRUNG THANH PRIVATELY-  
OWNED ENTERPRISE**

**Office Address:**

19 Team, Trung Thanh Group, Thai  
Nguyen City, Thai Nguyen Province  
Viet Nam

**MANUFACTURING**

**CAMBODIA**

**CHAN KAY (OXYGEN)**

Phnom Penh  
**Tel:** +855 11 228228

**KEO SOK LENG (SHOES)**

Phnom Penh  
**Tel:** +855 12 557535

**KHOV SOPHEA (PLASTIC TUBE)**

Phnom Penh  
**Tel:** +855 12 738811

**LUCH SARETH (IRON)**

Phnom Penh  
**Tel:** +855 12 768666

**SRUN LINH (NAILS)**

Phnom Penh  
**Tel:** +855 12842869

**MA THAY TONG (PLASTIC  
PRODUCTS)**

Phnom Penh  
**Tel:** +855 11 686076

**ZHANG LI (BOX CASES)**

Phnom Penh  
**Tel:** +855 16 904559

**EAR PHONG (PLASTIC MATERIALS)**

Phnom Penh  
**Tel:** +855 12 806943

**VONG VAI (PLASTIC)**

Phnom Penh  
**Tel:** +855 11 973222  
**Email:** [bellevong@yahoo.com](mailto:bellevong@yahoo.com)

**UM LY KE EARNG (NAIL)**

Phnom Penh

**Tel:** +855 12 875668**LIM CHHEANG LENG (PLASTIC)**

Phnom Penh

**Tel:** +855 11 722036**SOK CHAM ROEUN (PLASTIC)**

Phnom Penh

**Tel:** +855 12 999996**LIM SONG (GLASS)**

Phnom Penh

**Tel:** +855 16 874980**PLLASTIC ZHAO FAYUN (DRINKING WATER BOTTLE)**

Phnom Penh

**Tel:** +855 12 965885**NATH THING (METAL)**

Phnom Penh

**Tel:** +855 12 890009**TY KEAV (TISSUE)**

Phnom Penh

**Tel:** +855 12 580765**VONG MOEUNG (NAIL)**

Phnom Penh

**Tel:** +855 11 862252**CHEA CHEANG (METAL EQUIPMENTS)**

Phnom Penh

**Tel:** +855 12 28808**SREY RI (PLASTIC EQUIPMENTS)**

Phnom Penh

**Tel:** +855 12 774850**VONG MOEUNG AVEVO (NAIL)**

Phnom Penh

**Tel:** +855 11 862252**KEO SOVANN (METAL MELTING)**

Phnom Penh

**Tel:** +855 12 799003**LEUNG MONY (ALUMINIUM MATERIALS)**

Phnom Penh

**Tel:** +855 11 889876**INDONESIA****CV SEKAWAN****Office Address:**

Jl. Bluru Kidul (lingkar timur (east circle) No. 183 Sidoarjo, East Java, Indonesia

Phone : (+6231) 8952885, 8952884, 8059811

**Fax:** (+6231) 8059811**Email:** herman@sekawancosmetic.com, marketing@skw.co.id,**Website:** www.skw.co.id**PT GANDING TOOLSINDO****Office Address:**

Jl. Raya Serang Cibarusah No 17 Sukaresmi Sukasari Cikarang Village, West Java

**Tel:** +62189956347**Fax:** +62189956349**Email:** ganding\_toolsindo2004@yahoo.com**Website:** www.pt-ganding.com**PT SARANDI KARYA NUGRAHA****Office Address:**

Komplek Sentris Blok E 8 - 9 Cibatu - Cisaat, Sukabumi, West Java, Indonesia

**Phone:** +62266 - 218444**Fax:** +62266 - 218555**Email:** info@sarandi.co.id**Website:** www.sarandi.co.id

## LAO PDR

### SV GROUP / SV MINING (MINING)

**Company's Address:**

Thakhek Village, Thakhek District,  
Khammouan Province, Lao PDR

**Tel:** +856 51 214129

**Fax:** +856 21 212213

**Email:** svgroupcoltd@yahoo.com

### PHANOMPONE INTERTRADE CO.,LTD. (Import-Export and Manufacturing)

**Company's Address:**

Souksavan Village, Thakhek District,  
Khammouan Province, Lao PDR

**Tel:** (856-51) 212725, 251202

**Fax:** +856 21 212725

**Email:** phanomphonegroup@yahoo.  
com

### HANOI-VIENTIANE METALLURGICAL MECHANICAL JOINT VENTURE CO.,LTD. (In the Field Machinery, Metallurgical Mechanical Industry)

**Company's Address:**

Somvang Neua Village, Hadxayfong  
District, Vientiane Capital, Lao PDR

**Tel:** +856 21 312685

**Fax:** +856 21 312684

**Email:** havico\_lao@yahoo.com  
sackcrp@yahoo.com

### LAO STEEL CO.,LTD. (STEEL Production)

**Company's Address:**

Hai Village, Xaythany District,  
Vientiane Capital, Lao PDR

**Tel:** +856 21 900188, 413063,  
413064

**Fax:** +856 21 900188, 413065

**Email:** ckvandy@laotel.com  
vandyk@ckgroup-laos.com

## MALAYSIA

### ORIENTAL FASTECH MANUFACTURING (Precision Metal and Plastic Works)

**Company's Address:**

Plot 171, Mukim 13, Jalan  
Perindustrian Bukit Minyak  
Kawasan Perindustrian Bukit Minyak  
14000 Simpang Ampat  
Penang

**Tel:** +60 4 501 8623

**Fax:** +60 4 501 8620

**Website:** www.orientalfastech.com

### MACES SDN BHD (Chemical & Resin)

**Company's Address:**

Level 22, Maju Tower, 1001 Jalan  
Sultan Ismail, 50250

**Tel:** +60 3 2772 8777

**Fax:** +60 3 2772 8402

**Email:** akma@maces.com.my

**Website:** www.maces.com.my

### FOCAL MANUFACTURING SDN BHD (Fabrication & Engineering)

**Company's Address:**

36, Jalan Anggerik Vanilla Z 31/Z,  
Kota Kemuning, 40460 Shah Alam

**Tel:** +60 3 5121 1157

**Fax:** +60 3 5122 0895

**Email:** carol.chia@focaltank.com

**Website:** www.focaltank.com

### KEWPUMP (M) SDN BHD (Machinery)

**Company's Address:**

2, Persiaran Perusahaan Kledang  
Utara 1/3, 31450 Menglembu, ipoh

**Tel:** +60 5 282 7468

**Fax:** +60 5 282 1613

**Email:** jeanchai@kewpump.com.  
my

**Website:** www.kewpump.com.my



**DEVICE SEMICONDUCTOR SDN BHD (LED)**

**Company's Address:**

Plot 26, Phase 4, Free Industrial Zone,  
Hilir Sungai Keluang, 11900 Bayan  
Lepas

Tel: +60 4 646 7311

Fax: +60 4 643 1311

Email: angelena@dsem.com /  
demikoi@dsem.com

Website: www.dsem.com

**GENERAL SYSTEM ENGINEERING SDN BHD (Engineering operating industry)**

**Company's Address:**

No. 52, Jalan Anggerik Mokara 31/47,  
Kota Kemuning, 40460 Shah Alam

Tel: +60 3 5121 1788

Fax: +60 3 5121 0788

Email: kkleong@gse-m.com

Website: www.gse-m.com

**LEE SOON SENG PLASTIC INDUSTRIES SDN BHD (Plastic packaging products)**

**Company's Address:**

Lot 3304, Batu 24 1/2, Jalan Kulai Air  
Hitam, 81000 Kulai

Tel: +60 7 652 2288

Fax: +60 7 652 2299

Email: lss@lsspi.com

Website: www.leesoonsengplastic.com

**MEGA LABELS & STICKERS SDN BHD (Sticker)**

**Company's Address:**

Lot 1376, GM 127, Mukim Simpang  
Kanan, Jalan Kluang, 83000 Batu  
Pahat

Tel: +60 7 456 8888

Fax: +60 7 456 8899

Email: jeraldng@megalb.com

Website: www.megalb.com

**SWIFT ENERGY SDN BHD**

**Company's Address:**

Block D2-06 & D2-07, Pusat  
Perdagangan Dana 1 Jalan PJU  
1A/46, Section PJU 1A 47301 Petaling  
Jaya Selangor

Tel: +60 3 7842 6881

Fax: +60 3 7842 6882

Email: tscoo@senergy.com.my

Website: www.senergy.com.my

**GUNUNG RAPAT HIONG PIAH SDN. BHD.**

**Company's Address:**

10,12,14 Persiaran Industri Rapat 1  
Kawasan Perindustrian Ringan Sri  
Rapat 31350 Ipoh Perak

Tel: +60 5 312 7128

Fax: +60 5 313 7128

**HENG HIAP INDUSTRIES SDN. BHD. (Plastic Recycling)**

**Company's Address:**

PTD 1213024/5/6  
Jalan Penaga 12, Taman Kota Putri  
81750 Masai Johor

Tel: +6 07 386 3733

Fax: +60 3 386 3739

Email: khseah@henghiap.com.my

Website: www.henghiap.com/hh\_  
WEB/index.html

**PESTECH SDN BHD**

**Company's Address:**

No.26, Jalan Utarid U5/14 Bandar  
Pinggiran Subang  
40150 Shah Alam Selangor

Tel: +60 3 7845 2186

Fax: +60 3 7845 2187

Email: yan@pestech.com.my

Website: www.pestech.com.my

**TRANSMARIS TECHNO-SCIENCES  
SDN BHD****Company's Address:**

12, Jalan AU1C/3F Taman Keramat  
Permai  
54200 Kuala Lumpur  
**Tel:** +60 3 4252 6210  
**Fax:** +60 3 5256 6210  
**Email:** Andrew.emparan@maris.com.my  
**Website:** www.maris.com.my/cnt.html

**FLEXOPRINT (M) SDN BHD****Company's Address:**

No. 4, Jalan TPK 1/9 Seksyen 1,  
Taman Perindustrian Kinrara 47100  
Puchong Selangor  
**Tel:** +60 3 8075 7080  
**Fax:** +60 3 8075 8279  
**Email:** soomc@flexoprints.com  
**Website:** http://www.flexoprints.com/

**QSE CONSTRUCTION SDN BHD****Company's Address:**

No. 32-A, Jalan BRP 1/2 Bukit  
Rahman Putra 47000 Sungai Buloh  
Selangor  
**Tel:** +60 3 6156 4657  
**Fax:** +60 3 6156 6659  
**Email:** qseconst@gmail.com

**MOLTEC PRECISION SDN BHD****Company's Address:**

No. 7, Jalan Empat Kawasan  
Perindustrian Selayang Baru  
68100 Batu Caves Selangor  
**Tel:** +60 3 6138 7110  
**Fax:** +60 3 6137 5898  
**Email:** admin1@moltec.com.my  
**Website:** http://www.moltec.com.my/

**ADTECH MALAYSIA SDN BHD****Company's Address:**

33, Jalan Korporat /KU9 Taman  
Perindustrian Meru 42200 Klang  
Selangor  
**Tel:** +60 3 3393 6833  
**Fax:** +60 3 3393 4833  
**Email:** adtech.m@gmail.com  
**Website:** http://www.adtechmy.com/

**VICEAST CORPORATION SDN BHD****Company's Address:**

Lot 5 & 7, Jalan P10/14, Kawasan  
Perindustrian MIEL, Seksyen 10  
43650 Bandar Baru Bangi Selangor  
**Tel:** +60 3 8920 2243  
**Fax:** +60 3 8920 2143  
**Email:** fifah@topocool.com.my  
**Website:** www.topocool.com.my/splash

**ASSESS PRODUCTS (M) SDN BHD  
(Polypropylene Woven Bags)****Company's Address:**

Factory Lot 1-44 & 1-45, Jalan TTC 4  
Cheng Industrial Estate  
75250 Melaka  
**Tel:** +60 6 336 1927  
**Fax:** +60 3 336 1929  
**Email:** asseccproducts@gmail.com  
**Website:** http://assess.com.my/

**VIVID BUSINESS SDN BHD****Company's Address:**

Vivid Building, No. 5688 -B  
Jalan Kubang Kurus  
24000 Kemaman Terengganu  
**Tel:** +60 9 859 6435  
**Fax:** +60 9 859 6764  
**Email:** vividsb09@gmail.com  
**Website:** www.vividbusiness.com.my

**SHAPADU ENERGY &  
ENGINEERING SDN BHD**

**Company's Address:**

Wisma Berkas, Lot 10  
Jalan Pelabur 23/1, Seksyen 23 G.P.O  
Box 7122  
40000 Shah Alam  
Selangor  
**Tel.:** +60 3 5542 8888  
**Fax:** +60 3 5542 1109  
**Website:** <http://www.shapadu.com.my/>

**ROMSTAR SDN BHD (Oil and Gas  
Service Company)**

**Company's Address:**

No. 8 Jalan 5/91A  
Taman Shamelin Perkasa  
56100  
Kuala Lumpur  
**Tel.:** +60 3 9282 3434  
**Fax:** +60 3 9282 4434  
**Email:** [azian.aziz@romstargroup.com](mailto:azian.aziz@romstargroup.com)  
**Website:** [www.romstargroup.com/](http://www.romstargroup.com/)

**A&E SYSTEMS SDN BHD**

**Company's Address:**

No. 26, Jalan Pendaфра U1/54  
Seksyen U1  
40150 Shah Alam  
Selangor  
**Tel.:** +60 3 5569 4277  
**Fax:** +60 3 5569 4377  
**Email:** [fairuz@ae-sys.com](mailto:fairuz@ae-sys.com)  
**Website:** <http://www.ae-sys.com/>

**LINSUN ENGINEERING SDN BHD**

**Company's Address:**

Wisma Linsun, 155, Jalan DS 1/11  
Bandar Dataran Segar, Port Dickson  
71010 Lukut  
Negeri Sembilan  
**Tel.:** +60 6 651 3878  
**Fax:** +60 6 651 2162  
**Email:** [ramlee@linsun.com.my](mailto:ramlee@linsun.com.my)  
**Website:** <http://www.linsun.com.my/>

**SYNERGISTIC GENERATION SDN  
BHD (Energy Solution Provider)**

**Company's Address:**

No 46 & 46A, Jalan Anggerik Vanilla  
Z 31/Z, Section 31, Kota Kemuning,  
40460 Shah Alam  
**Tel.:** +60 3 5124 6121  
**Fax:** +60 3 5124 6122  
**Email:** [rahimah@sygroup.com.my](mailto:rahimah@sygroup.com.my)  
**Website:** [www.sgeneration.com.my](http://www.sgeneration.com.my)

**CLPG PACKAGING INDUSTRIES  
SDN BHD**

**Company's Address:**

Plot 181, Jalan Perindustrian Bukit  
Minyak 7, Kawasan Perindustrian  
Bukit Minyak, 14100 Bukit Mertajam  
**Tel.:** +60 4 501 0202  
**Fax:** +60 4 508 0202  
**Email:** [fkteh@clpg.com.my](mailto:fkteh@clpg.com.my)  
**Website:** [www.clpg.com.my](http://www.clpg.com.my)

**PROTET PRINT SDN BHD (Printing)**

**Company's Address:**

19, Jalan PBP 11, Pusat Bandar  
Puchong Industrial park, 47100  
Puchong  
**Tel.:** +60 3 5891 3333  
**Fax:** +60 3 5891 3366  
**Email:** [meiyake@protectprint.com](mailto:meiyake@protectprint.com)  
**Website:** [www.protectprint.com](http://www.protectprint.com)

**TIONG TAT PRINTING INDUSTRY  
SDNBHD (Printing)**

**Company's Address:**

Lot 20208, Jalan Kapar, Batu 7 3/4,  
42200 Klang  
**Tel.:** +60 3 3291 8933  
**Fax:** +60 3 3291 8932  
**Email:** [theaccounts@tiongtat.com.my](mailto:theaccounts@tiongtat.com.my)  
**Website:** [www.tiongtat.com.my](http://www.tiongtat.com.my)

## **MYANMAR**

### **SUNLIGH FIBRE**

**Tel:** 95-01-594425

### **KYAW MYINT STEEL**

**Tel:** 95-01-594355

### **SOE AUNG ALUMINIUM ROPE**

**Tel:** 95-09-5179711

### **SWAMARPYAE FAN**

**Tel:** 95-09-5076066

### **U KYAW PHAE STEEL PARTS**

**Tel:** 95-682732/973

### **U THAIN HAN PLASTIC PIPE**

**Tel:** 95-681680/681691

### **U NI PLASTIC PARTS**

**Tel:** 95-684116/682200

### **U MAUNG MAUNG AYE PAINT MANUFACTURING**

**Tel:** 95-684621/685912

### **GOLDEN FISH NYLON ROPE**

**Tel:** 95-01-617190

### **ORCHID TISSUE**

**Tel:** 95-01-613792

### **NEW POWER PLASTIC**

**Tel:** 95-01-617728

### **SHWE MYOTAW ZINC SHEET**

**Tel:** 95-01-617193

### **U MYINT OO PLASTIC PARTS**

**Tel:** 95-01-685351

### **U TUN HLAING STEEL FOUNDRY PARTS**

**Tel:** 95-01-685361/761

### **DIAMOND WATER TANK**

**Tel:** 95-0991049934

### **U NGWE SOE LEVIGATE**

**Tel:** 95-09-49806666

**Email:** mynkyawhtwe66@gmail.com

### **U HLPAY IRON SLEVES**

**Tel:** 95-057-26766

### **NO.(1) LEVIGATE**

**Tel:** 95-09-5017411

### **WIN STAR TISSUE**

**Tel:** 95-09-5431470

## **PHILIPPINES**

### **MARKELL MACHINERIES MANUFACTURING**

#### **Office Address:**

Block 7 Lot 6 St., Dominique  
Subdivision,  
Maranaw Stree, Barangay 168  
De Paro, Caloocan City 1400  
Philippines

**Tel:** (+632) 425.6982/ 938.4985

**Mobile:** 0919.3746467

**E-mail:** markellmachines@gmail.com

**Website:** www.markellmachines.com

## SINGAPORE

### ENVIPIRE PTE LTD

**Office Address:**

8 Admiralty Street, Admirax #06-03,  
Singapore 757438

**Tel:** +65 6880 3000

**Fax:** +65 6853 5383

**Email:** sales@envipure.com

**Website:** www.envipure.com

### MEMIONTEC PTE LTD

**Office Address:**

20 Woodlands Link #04-30/31,  
Woodlands East Ind Est, Singapore  
738733

**Tel:** +65 6756 6989

**Fax:** +65 5756 8274

**Email:** memiontec@memiontec.com

**Website:** www.memiontec.com

### MATTENPLANT PTE LTD

**Office Address:**

100 Tangore Lane  
Singapore 787 540

**Tel:** +65 6759 2977

**Fax:** +65 6851 7340

**Email:** dschuan@mattenplant.com

**Website:** www.mattenplant.com

### PAN ASIAN HOLDINGS

**Office Address:**

2 Tractor Road, Singapore 627966

**Tel:** +65 6268 7227

**Fax:** +65 6268 9679

**Website:** www.panasian.com.sg

### CENTURY WATER SYSTEMS & TECHNOLOGIES PTE LTD

**Office Address:**

290 Yishun Street 22, #02-00,  
Singapore 76029

**Tel:** +65 755 5848

**Fax:** +65 755 0698

**Email:** echo.wang@century-water.com

**Website:** www.century-water.com

### BIOMAX TECHNOLOGIES PTE LTD

**Office Address:**

4, Kaki Bukit Ave 1, #05-07/08,  
Singapore 417939

**Tel:** +65 6274 8606

**Fax:** +65 6274 8607

**Email:** enquiry@biomaxtech.com

**Website:** www.biomaxtech.com

### WINRIGO (S) PTE LTD

**Office Address:**

21 Toh Guan Road East, #04 - 09 Toh  
Guan Centre, Singapore 608609

**Tel:** +65 6310 1396

**Fax:** +65 6515 4557

**Email:** winrigo@singnet.com.sg

**Website:** www.winrigo.com.sg

### GREENPAC (S) PTE LTD

**Office Address:**

19 Tukang Innovation Drive, #04-01  
Greenhub, Singapore 618301

**Tel:** +65 6567 8366

**Fax:** +65 6567 8636

**Email:** info@greenpac.com.sg

**Website:** www.greenpac.com.sg

### ECOWISE HOLDINGS LIMITED

**Office Address:**

17 Kallang Junction, #04-03,  
Singapore 339274

**Tel:** +65 6536 2489

**Fax:** +65 6536 7672

**Email:** enquiries@ecowise.com.sg

**Website:** www.ecowise.com.sg

### GREEN KONCEPTS PTE LTD

**Office Address:**

750C Chai Chee Road, #03-15  
Technopark @ Chai Chee, Singapore  
469003

**Tel:** +65 6245 9332

**Fax:** +65 6245 9319

**Email:** info@greenkoncepts.com

**Website:** www.greenkoncepts.com

## **SUNSEAP LEASING**

### **Office Address:**

18 Boon Lay Way, Tradehub 21 #06-135, Singapore 609966

**Tel:** +65 6602 8086

**Fax:** +65 6602 8083

**Email:** enquiries@sunseap-leasing.com

**Website:** www.sunseap-leasing.com

## **THAILAND**

### **J.R.L. SIAM CO., LTD**

#### **Office Address:**

14/164, Moo 9, Pu Chao Saming Phrai Rd., Sam Rong Klang, Phra Pra Daeng, Samut Prakan THAILAND 10130

**Tel:** 662 754 4161 to 3

**Telefax:** 662 755 9019

**E-mail:** info@jrslsiam.com

payup\_k@yahoo.com

**Website:** www.jrslsiam.pantavanij.com  
www.jrslsiam.com

### **S.T. RIZING CO., LTD.**

#### **Office Address:**

888/102 Moo 19, Bang Phli – Tamru Rd., Bang Phli Yai, Bang Phli, Samut Prakan THAILAND 10540

**Tel:** 662 174 7160 to 2

**Telefax:** 662 174 7159

**E-mail:** strizing@gmail.com

**Website:** www.strizing.com

### **TEAMPLAS CHEMICAL CO.,LTD.**

#### **Office Address:**

3/3 Moo 1, Pimpavas Road, Pimpa, Bangpakong, Chachoengsao, THAILAND 24180

**Tel:** 66 38 570 400

**Telefax:** 66 38 570 0443

**E-mail:** tpc@teamplassgroup.com

**Website:** www.teamplassgroup.com

## **THE COOL GROUP CO., LTD.**

### **The Cool Head office:**

Thailand

88/88 Moo 7, Bangna – trad. Hwy Km. 26 Road, Bangbo, Samutprakan THAILAND 10560

**Tel:** 662 181 8888

**Telefax:** 662 181 8118

**E-mail:** sales@coolinspired.com ,  
pracha@coolinspired.com

**Website:** www.thecoolservice.com ,  
www.coolinspired.com

## **BIODEGRADABLE PACKAGING FOR ENVIRONMENT CO.,LTD.**

### **Office Address:**

46/151 Moo 12 Nuanchan Road, Klongkhum, Bungkhum, Bangkok THAILAND 10230

**Tel:** 662-944-5512,

662-363-4370

**Telefax:** 662-944-5282

**E-mail:** info@thaibpe.com ,  
trulybio@gmail.com

**Website:** www.thaibpe.com

### **Contact Person:**

Miss Saranya Sittitirarat ; Email: saranya@mdsyn.com

## **WONGPANIT CO., LTD.**

### **Office Address:**

Wongpanit Garbage Recycle Separation Plant  
19/9 Moo 3, Phitsanulok-  
Bangkratoom Rd., Thatong, Muang,  
Phitsanulok, THAILAND 65000

**Tel:** 66 55 321 555 ext.123

**Fax:** 66 55 321 790

**Email:** wongpanit@gmail.com

**Website:** www.wongpanit.com

### **PRADITSILPA CENTER CO., LTD.**

**Office Address:**

68-68/3 Soodprasert Road, Bangkok,  
Bangkorlaem, Bangkok, THAILAND  
10220

**Tel:** 662 292 0581 to 5

**Telefax:** 662 292 0580

**E-mail:** info@pds.co.th

**Website:** www.pds.co.th

### **SAKURA PLASTIC CO., LTD**

**Office Address:**

47 Tam Ha, zone 4 Tam Phu ward,  
Thu Duc district, HCMC

**Tel:** 3724 6205

**Fax:** 3724 6092

**Email:** danh.nguyen@sakuraplastic.  
com

**Website:** www.sakuraplastic.com

## **VIET NAM**

### **TUNG VAN TRADE CO., LTD**

**Office Address:**

Sector 03, Tho Tang Town, Vinh Tuong  
District, Vinh Phuc Province.

**Tel:** 02113822034; 0988965496

**Fax:** 02113822034; 0988965496

### **CHU DAU CERAMIC JOINT – STOCK COMPANY**

**Office Address:**

Chu Dau hamlet, Thai Tan village,  
Nam Sach rural district, Hai Duong  
province

**Tel:** 03203.541.260

**Fax:** 0320. 3541282

### **NHAT TIEN TRADING AND MANUFACTURE CO., LTD.**

**Office Address:**

Lô G Hai Son Industrial park, Duc  
Hoa, Long An

**Tel:** 39695941

**Fax:** 39695729

**Email:** info@nhattico.com

**Website:** www.nhattienplastic.com

## **CONSTRUCTION/ BUILDING MATERIAL**

## **BRUNEI DARUSSALAM**

### **MEGAMAS TRAINING COMPANY SDN BHD (Human Resource Development)**

**Office Address:**

Lot. 3593, Simpang 26,  
JalanMumong/Kuala Balai, Kuala  
Belait, Negara Brunei Darussalam

**Tel:** +673 3332800; +673 8772641

**Fax:** +673 3332845

### **P.T.A.S. SDN BHD (Technical & Manpower Service)**

**Office Address:**

Lot 1 & 2, Tapak Perindustrian Pekan  
Belait Simpang 114, Jalan Setia  
Diraja,

Kuala Belait

Negara Brunei Darussalam WER

**Tel:** +673 3341555; +673 8776699

**Fax:** +673 3333842SERVICES

**FALAH TEK SDN BHD (Technical & MANPOWER SERVICE)**

**Office Address:**

Simpang 69, Lot. 6587  
Jalan Sungai Pandan  
Kuala Belait KA1931  
Negara Brunei Darussalam  
**Tel:** +673 3330495;  
+673 3342894; +673 8729709  
**Fax:** +673 3330496

**HAHD ENGINEERING & ASSOCIATES (Technical & Engineering Services)**

**Office Address:**

Unit 10, Second Floor  
Bangunan Haji Ahmad bin Haji  
Hassan & Anak-Anak  
Kampong Kiulap  
Bandar Seri Begawan BE1518  
Negara Brunei Darussalam  
**Tel:** +673 2233586;  
+673 2231150; +673 8727512  
**Fax:** +673 2231150

**AISHAH AUTOMATION COMPANY (Technical & Engineering Services)**

**Office Address:**

Lot.4305, Simpang 451  
W3, Jalan Maulana  
Kuala Belait KA2931  
Negara Brunei Darussalam  
**Tel:** +673 3337178; +673 3337179  
**Fax:** +673 3332190

**CAMBODIA**

**KUO FENG WU (Shoe Mold)**

Phnom Penh  
**Tel:** +855 12 867137

**TO LONG (Shoe Color Printing)**

Phnom Penh  
**Tel:** +855 12801821

**INDONESIA**

**DIAN PONSEL (Handphone Retail)**

**Office Address:**

Jl. Selebes No. 45 Belawan  
Bintaro Jakarta Selatan 20412  
**Mobile:**+6287868071000,  
+6285297898591  
**Email:** dian\_ponsel\_w86@hotmail.com

**CARTIVA INDAH**

**Office Address:**

Jl. H Ali No. 132 Pacar  
Tirto Pekalongan  
**Tel:** +62285 4414808  
**Mobile:**+62 858 6906 6689,  
+62 812 259 8053

**BNL PATENT PT. (Intellectual Property Consultation)**

**Office Address:**

Jl. Ngagel Jaya No. 19 Kel. Pucung  
Sewu, Kec. Gubeng, Surabaya, East  
Java  
**Tel:** +62 31 505 3314, 505 3334,  
502 3826, 502 8385  
**Mobile:**+62 817 0333 5678  
**Fax:** +62 31 501 4032  
**Email:** bnlpatent@gmail.com  
**Website:** www.bnlpatent.com

**DHARMAVOILA INDONESIA PRAKARSA PT. (Creative Marketing Communication Agency)**

**Head Office:**

Graha Voila Indonesia  
Jl. Manyar Jaya V Blok A27 III  
Surabaya  
**Tel:** +62 31 592 8276  
**Fax:** +62 31 592 8276  
**Representative Office:**  
Graha Mustika Ratu 5th Floor  
#505 Jl. Jend. Gatot Subroto Kav. 74-  
75 Jakarta 12870  
**Tel:** +62 21 8370 7142  
**Fax:** +62 21 8370 7143



**Email:** teguhbariwibowo@gmail.com,  
teguh.ariwibowo@voila.co.id  
**Website:** www.voila.co.id

**HELLOMOTION KORPORA  
INDONESIA PT. (Animation Design)**

**Office Address:**  
Jl. Tebet Barat 9 No. 3, Jakarta 12810  
**Tel:** +62 21 8379 1555  
**Email:** ariewaditya@yahoo.com,  
waditya2000@yahoo.com

**UTERO ADVERTISING**

**Office Address:**  
Jl. Soekarno Hatta 2 B, Malang, East  
Java  
**Tel:** +62 341 408408  
**Fax:** +62 341 417417  
**Email:** marketing\_utero@yahoo.com,  
uteropt01@yahoo.com  
**Website:** www.uterogroup.com

**LAO PDR**

**SMP COMMERCE IMPORT-EXPORT  
COMPANY LIMITED  
(Commerce Import-Export)**

**Company's Address:**  
13 South Roa Paksan Neua Village,  
Paksan District, Bolikhamxay  
Province, Lao PDR  
**Tel:** +856 5 280071  
**Fax:** +856 54 280071

**KHOUNTA SIGH ADVERTISING**

**Office Address:**  
054, Khounta Thong Village,  
Sikhottabong District, Vientiane  
Capital, Lao PDR  
**Tel:** +856 21 216274, 262264  
**Fax:** +856 21 262264  
**Email:** khountasign@hotmail.com

**MAX MEDIA SOLE CO.,LTD  
(ADVERTISING)**

**Company's Address:**  
Sibounhueang Village, Chanthabuly  
District, Vientiane Capital, Lao PDR  
**Tel:** +856 21 264441  
**Mobile:** +856 20 55555095; 99999567  
**Fax:** +856 21 264442  
**Email:** maxmedialaos@yahoo.com

**TNK SERVICE PROCUREMENT  
AND SUPPLY EQUIPMENT AND  
MATERIAL TRADING CO. LTD.  
(Import-Export Furniture and the  
Authorized Distributor of Mitsubishi  
Motors Corporation)**

**Company's Address:**  
Sokpaluang Rd, Watnak Village,  
Sisattanak District, Vientiane Capital,  
Lao PDR  
**Tel:** +856 21 314229, 313860  
**Fax:** +856 21 313860  
**Email:** tnkcl@laopdr.com

**GENERAL SERVICE LAO (G.S.L)  
(Pest Management, Cleaning  
Service and Form gate)**

**Company's Address:**  
151 Thadeus Rd, Haysok Village,  
Sisattanak District, Vientiane Capital,  
Lao PDR.  
**Tel:** +856 21 314191, 314883  
**Fax:** +856 21 312182  
**Email:** thepgsl@laotel.com  
gsllaos@gmail.com

**K & C GROUP  
(Business Consulting, Organizer  
Magazine and Ticketing)**

**Company's Address:**  
Unit 6, Samsenethai Rd, Chanthabuly  
District, Vientiane Capital, Lao PDR  
**Tel:** +856 21 216666  
**Fax:** +856 21 243535  
**Email:** ketsavanh@hotmail.com

**BC MATERIAL INDUSTRY CO.,LTD.**  
**(Sale Material)**

**Company's Address:**

Phonsinouan Village, Sisattanak  
District, Vientiane Capital, Lao PDR

**Tel:** +856 21 452111

**Fax:** +856 21 451888

**Email:** bcmaterial@hotmail.com

## **MALAYSIA**

**KEDAI KASUT YOU SDN BHD**

**Office Address:**

83-83A, 81-81A, Jalan Banggol  
20100 Kuala Terengganu

Terengganu

**Tel:** +60 9 631 6312

**Fax:** +60 9 631 9316

**Email:** kasutyouq@gmail.com

**Website:** www.kasutyou.com/default.  
aspx

## **PHILIPPINES**

**ABRASA MULTI-PURPOSE  
COOPERATIVE (Lending,  
merchandising, retailing, trading,  
member savings operation, money  
transfer, hotel operation, production  
& marketing of organic fertilizer)**

Andres Bonifacio, Diffun, Quirino

**Contact Person:**

Ms. Evelyn Clemente, General  
Manager

**Tel:** +63 906 208 1407

**Email:** abrasampc@yahoo.com

**COOPERATIVE BANK OF BENGUET  
(Banking)**

**Office Address:**

JC 225, Central Pico, La Trinidad,  
Benguet

**Tel:** +63 74 422 2626,

+63 74 422 1268

**Telefax:** +63 74 422 1849

**Website:** http://www.cbbenguet.com

**GLOBAL RESTAURANT  
CONCEPTS, INC.**

**Office Address:**

22nd Floor, Global Antel Building  
Julia Vargas & Meralco Avenue, Pasig  
City

**Tel:** +63 2 687 5611 to 16 locals  
303/500/507

**Fax:** +63 687 3811

**GUBAT ST. ANTHONY  
COOPERATIVE (Credit and Saving  
Services)**

**Office Address:**

2/F GSAC Bldg., Luna cor. Quezon  
Streets,  
Gubat, Sorsogon

**Tel:** +63 56 311 0430

**Fax:** +63 56 311 1763

**Email:** gsac1964@yahoo.com

**Website:** www.gsacoop.org

**IWAHORI MULTI-PURPOSE  
COOPERATIVE (Re-lending)**

**Office Address:**

13 Paguio St., Brgy. Camaya,  
Mariveles, Bataan

Contact Person: Eden E.

Ramones, Chairperson

**Tel:** (047) 935.6626

**Email:** cathy@spaprofessionals.net

**Website:** www.nurture.com.ph

**OROPHIL INDUSTRIES (Engine service)**

**Office Address:**

Zone 2, Cugman, Cagayan de Oro City

Contact Person: Samuel P. Responso, General Manager & Proprietor

**Tel:** +63 88 856 1828,  
+63 88 856 4334  
+63 8822 733 546

**Fax:** +63 88 856 1828

**Mobile:** +63 917 719 4684

**Email:** orophil@yahoo.com

**SAINT LOUIS UNIVERSITY  
EXTENSION INSTITUTE FOR  
SMALL SCALE INDUSTRIES, INC.  
(Consultant)**

**Office Address:**

C-106 CCA Bldg., SLU Campus,  
Bonifacio St., 2600 Baguio City

**Telefax:** +63 74 443 9573

**THE LEATHER COLLECTION  
(Leather goods)**

**Office Address:**

15 Don Mariano Lim Industrial,  
Alabang Zapote Rd. Las Pinas City

**Tel:** +63 842 2261

**Fax:** +63 325 0180

**Email:** www.leathercollection.ph

**SINGAPORE**

**TRAKOMATIC PTE. LTD.**

**Office Address:**

14A Prince George's Park, #01-05,  
Singapore 118413

**Tel:** +65 6516 8412

**Fax:** +65 6774 0762

**Email:** allen@trakomatic.com

**Website:** www.trakomatic.com

**LUXASIA PTE LTD**

**Office Address:**

12 Tai Seng Street, #05-01, Singapore  
534118

**Tel:** +65 6280 9559

**Fax:** +65 6281 9559

**Email:** angelaho@luxasia.com

**Website:** www.luxasia.com

**ONI GLOBAL PTE. LTD.**

**Office Address:**

65 Ubi Ave 1, Osim Headquarters,  
Singapore 408939

**Tel:** +65 6281 5688

**Fax:** +65 6745 2623

**Email:** livewell@gnc.com.sg

**Website:** www.gnc.com.sg

**GILL CAPITAL (S) PTE LTD**

**Office Address:**

One Temasek Avenue, #21-01 Millenia  
Tower, Singapore 039192

**Tel:** +65 6887 5888

**Fax:** +65 6309 3250

**Email:** corporate@gillcapital.com.sg

**Website:** www.gillcapital.com.sg

**NOEL GIFTS INTERNATIONAL LTD.**

**Office Address:**

7 Tai Seng Drive #03-01, Singapore  
535218

**Tel:** +65 6299 1133

**Fax:** +65 6293 3522

**Email:** inquiry@noel.com.sg

**Website:** www.noelgifts.com

**POH HENG JEWELLERY**

**Office Address:**

28 North Canal Road Singapore  
059284

**Tel:** +65 6533 3333

**Fax:** +65 6232 8497

**Website:** www.pohheng.com.sg

## **SPA ESPRIT GROUP**

### **Office Address:**

8D Dempsey Road, #01-03,  
Singapore 249672

**Tel:** +65 6474 5964

**Fax:** +65 6476 4815

**Email:** info@spa-esprit.com

**Website:** www.spaespritgroup.com

## **MOTHERCARE (S) PTE LTD**

### **Office Address:**

601 Sims Drive Pan-I Complex  
Singapore 387382

**Tel:** +65 6692 9680

**Email:** customercare@mothercare.com.sg

**Website:** www.mothercare.com.sg

## **KWAN BROTHERS PTE. LTD.**

### **Office Address:**

Kwanpen Building, 10 Ang Mo Kio  
Street 63, Singapore 569115

**Tel:** +65 6482 9933

**Website:** www.kwanpen.com

## **VIET NAM**

### **BACH KHOA INVESTMENT AND DEVELOPMENT OF SOLAR ENERGY CORPORATION**

No 11, Street TTN17, Tan Thoi Nhat ward, district 12, Ho Chi Minh city

**Tel:** 086.2558091

**Fax:** 086.2558092

0862558093

**Email:** info@solarbk.vn

## **MEDIA/ COMMUNICATION**

## **SINGAPORE**

### **THIRD SIGHT PTE LTD**

#### **Office Address:**

82 Genting Lane, #05-03, Singapore  
349567

**Tel:** +65 6745 3596

**Email:** info@thirdsight.net

**Website:** www.thirdsight.net

## **MANUFACTURING**

## **MALAYSIA**

### **AXP SOLUTIONS SDN BHD (Accounting)**

#### **Office Address:**

83A, Jalan Emas 1  
Taman Sri Skudai  
81300 Johor Bahru  
Johor

**Tel.:** +60 1 300 882297

**Fax:** +60 7 557 7697

**Email:** ivaner@myaxp.com

**Website:** http://www.myaxp.com/

### **SALIHIN CONSULTING**

#### **Office Address:**

555 Jalan Samudra Utara 1  
Taman Samudra  
68100 Batu Caves  
Selangor

**Tel.:** +60 3 6185 9970

**Fax:** +60 3 6184 2524

**Email:** info@salihin.com.my

**Website:** http://www.salihin.com.my/

**TQS MANAGEMENT SDN  
BHD (Consultancy Services &  
Management Trainings)**

**Office Address:**

601, 6th Floor, Blkck A, Damansara  
Intan, No 1, Jalan SS 20/27, 47400  
Petaling Jaya

**Tel.:** +60 3 7118 1005

**Fax:** +60 3 7118 1023

**Email:** tqsmgt@tm.net.my

**Website:** www.tqsmgt.com

**D'MONTE CHILDCARE &  
DEVELOPMENT (SG NIBONG) SDN  
BHD (Training)**

**Office Address:**

54, Persiaran Bukit Kecil 2, Taman Sri  
Nibong, 11900

**Tel.:** +60 4 644 4961

**Fax:** +60 4 646 4961

**Email:** jungle.leong@gmail.com

**Website:** www.dmonte.com.my

**ADRIAN YEO & CO. (Accounting)**

**Office Address:**

63B, Jalan SS 25/2, Taman Bukit  
Emas, 47301 Petaling Jaya

**Tel.:** +60 3 7806 5555

**Fax:** +60 3 7806 3500

**Email:** a@adrianyeo.com /  
jingyee@adrianyeo.com /  
claudine@adrianyeo.com

**Website:** www.adrianyeo.com

**PHILIPPINES**

**GREAT IMAGE**

**Office Address:**

SM Megamall B, Shaw Blvd., Pasig  
City

**Phone:** 0906.208.1407

**E-mail:** vpbelgar@yahoo.com

**Website:** www.greatimage.com.ph

**KMC MAG GROUP**

**Office Address:**

8th Floor Sun Life Centre  
5th Avenue corner Rizal Drive,  
Bonifacio, Global City

**Phone:** (632) 506.6404

**E-mail:** antonette@kmcmaggroup.com

**Website:** kmcmaggroup.com

**AHEAD LEARNING SYSTEM**

**Office Address:**

2/F 337 Katipunan Avenue, Loyola  
Heights,  
Quezon City

**Phone:** (632) 426.0034/ 426.0035/  
426.0036

**Mobile:** 0915.5388857

**E-mail:** info@ahead.edu.ph

**Website:** www.ahead.edu.ph

**NURTURE WELLNESS VILLAGE**

**Office Address:**

PulongSagingan, Barangay Maitim II  
West Cavite, Tagaytay 4120

**Phone:** (632) 710.9786

**Mobile:** 0918.888.8722

**E-mail:** info@nurture.com.ph

**Website:** www.nurturevillage.com

**SINGAPORE**

**ETONHOUSE INTERNATIONAL  
HOLDINGS PTE LTD**

**Office Address:**

178 Clemenceau Avenue, #06-00 Haw  
Par Glass Tower, Singapore 239926

**Tel.:** +65 6746 3333

**Fax:** +65 6746 0332

**Email:** enquiry@etonhouse.com.sg

**Website:** www.etonhouse.com.sg

**CRESTAR EDUCATION GROUP PTE LTD**

**Office Address:**

87 Marine Parade Central #03-202  
Singapore 440087

**Tel:** +65 6342 5600

**Fax:** +65 6345 2112

**Email:** enquiry@crestar.com.sg

**Website:** www.crestargroup.com

**ADAM KHOO LEARNING TECHNOLOGY GROUP PTE LTD**

**Office Address:**

107 Eunos Avenue 3, #03-02  
Singapore 409837

**Email:** info@akltg.com

**Website:** www.akltg.com

**AT-SUNRICE GLOBAL CHEF ACADEMY PTE LTD**

**Office Address:**

28 Tai Seng Street Level 5, Singapore  
534106

**Tel:** +65 6416 6688

**Fax:** +65 6416 6609

**Website:** www.at-sunrice.com

**AGILITY RESEARCH & STRATEGY PTE LTD**

**Office Address:**

The Concourse, Singapore 199554  
Office Address:

**Tel:** +65 6396 6832

**Website:** www.agility-research.com

**ACORN ASIA PTE LTD**

**Office Address:**

12 & 13 Mohamed Sultan Road #02-01  
Singapore 238961

**Tel:** +65 6733 6565

**Fax:** +65 6732 6128

**Email:** singapore@acornasia.com

**Website:** www.acornasia.com

**YUSARN AUDREY**

**Office Address:**

24 Raffles Place, #27-01 Clifford

Centre, Singapore 048621

**Tel:** +65 6358 2865

**Fax:** +65 6358 2864

**Email:** enquiries@yusarn.com

**Website:** www.yusarn.com

**VIET NAM**

**HANOI SOUTH OFFICE OF LAWYERS**

**Office Address:**

Room 901, tower A, Ha Thanh Plaza,  
No 102 Thai Thinh, Dong Da, Ha Noi

**Tel:** 043.7246666

**Fax:** 0435380666

**Email:** hslaw@hslaw.vn

**MICRO-FINANCING**

**SINGAPORE**

**NUMONI PTE LTD**

**Office Address:**

10 Ubi Crescent Ubi Techpark #02-19  
(Lobby B) Singapore 408564

Betty Lee, Senior Marketing Manager

**Mobile:** +65 9749 0749

**Tel:** +65 6749 9661

**Fax:** +65 6749 9662

**Email:** sales@numoni.com

**Website:** www.numoni.com

## **VIET NAM**

### **SOUTHEAST APPRAISAL AND CONSULTING CORPORATION**

**Office Address:**

No 87, Tran Thien Chanh Street, ward  
12, district 10, Ho Chi Minh city

**Tel:** 0838683446

**Fax:** 0838623562

**Email:** info@thamdinggiadongnam.  
com.vn

### **BAO SON INVESTMENT CONSTRUCTION AND TOURISM GROUP JOINT STOCK COMPANY**

**Office Address:**

50 Nguyen Chi Thanh street, Dong Da  
district, Ha Noi capital, Viet Nam

**Tel:** 043 835 3536

**Fax:** 043 835 5678

**Website:** www.baosongroup.vn

## **KUALAO RESTAURANT**

### **LAO PDR**

Founded in 1994, Kualao Restaurant is Vientiane's internationally recognized up-scale authentic Lao food restaurant housed in a century-old French colonial mansion. Local ingredients are used to produce delicate flavours of Laotian cuisine.

Performance of traditional dances accompanied with live music produced by a talented team of Lao instrumentalists are available daily. We also have rooms for private function of 10-300 people.

It is honoured to have provided service for a Japanese prince, three Japanese prime minister, the president of Singapore, president of the Czech Republic and many others.

Kualao has been recommended in various TV programs and magazines such as The New York Times, "1000 places to see before you die", NHK, Thai TV 3 and other local media channels.

In 2011 Kualao was selected for the Tourism Alliance Award for "Restaurant of the Year" at the International Travel Expo held in Ho Chi Minh city in 2011.

## **MATTENPLANT PTE LTD**

### **SINGAPORE**

Matten designs and makes a comprehensive range of standard, modular and packaged water treatment systems for commercial and industrial applications.

The Company also provides custom-designed-and-built water systems for its clients' project-specific requirements. Its core expertise includes applications of Ultrafiltration (UF), Reverse Osmosis (RO) and Ion-exchange (IX)/Deminerlization technologies and processes, among others.

The Company is established in serving some high-end niche market sectors including oil and gas businesses, mining operations, high-value food and beverage production, power plant facilities, pharmaceutical lines, among other industries.

Matten is the first water company in Singapore to have won the Singapore Prestige Brand Award (SPBA) in 2009. It was also the pioneer for the supply of Grey Water Recycling Systems for Green Mark Projects & Developments.



## **MARTINI NATURAL INDONESIA**

The company was founded since 1999 and received several innovation awards namely:

- Inspiring Women of NOVA magazine in 2011
- Indi Women Award 2013- Indonesia Inspiring Women of PT. Telkom Indonesia & Indonesian Ministry of Women Empowerment and Child Protection in 2012
- IVLP to USA, Washington DC, Rochester, Las Vegas, LA, Embassy of the United States 2010

The company has been successful in its marketing campaigns that initially only by word of mouth, has evolved using the internet, the media, and electronic media production that initially manually, now partial of the process is already using the machine so that it can increase the capacity of products design that drawing with draw hands, now use Corel draw and photo-shop mainly to design sarong beach and batik.

In terms of design, initially it used hand-drawing technique, now using Corel Draw and Photoshop mainly to design sarong beach and batik. To design sandals and bags using materials - natural materials such as coconut shells, plant fibres, shells, fish bones, cinnamon, water hyacinth, sea, etc. Design is poured from direct mind, and adding of the insight that added from the internet. Both are combined so that when in production can have value and many customers preferred because of design, colour, etc., to adjust to market demands. Because it own of uniqueness and ethnic values that cannot be obtained from another person.



**LIST OF CHAMBERS OF  
COMMERCE & INDUSTRY IN  
ASEAN, DIALOGUE PARTNERS  
AND FOCAL POINTS**



**LIST OF CHAMBERS OF COMMERCE & INDUSTRY IN ASEAN, DIALOGUE PARTNERS AND FOCAL POINTS**

COUNTRIES AND FOCAL POINTS	ADDRESS
<p><b>Brunei Darussalam</b>  <b>Mr. Haji Razali Bin Haji Johari</b>                      President, Brunei National Chamber of Commerce  <b>Phone:</b> +6732 221383  <b>Fax:</b> +6732 240522/220105  <b>Email:</b> rbj255@yahoo.com / junainah@archipelago2002.com</p>	<p><b>National Chamber of Commerce &amp; Industry of Brunei Darussalam</b>                      144, 2nd Flr. Jalan Pemancha                      P.O.BOX: 115 Bandar Seri Begawan, BS8711 Brunei Darussalam  <b>Tel:</b> 673-2444959  <b>Fax:</b> 673-2447397  <b>Website:</b> <a href="http://nccibd.com">http://nccibd.com</a>  <b>Email:</b> abas@nccibd.com/ info@nccibd.com</p>
<p><b>Cambodia</b>  <b>Mr. Oknha Te Taing Por</b>                      First Secretary of Cambodian Chamber of Commerce &amp; President of TTP Group Holding Ltd.  <b>Tel:</b> 855-12-363-168  <b>Fax:</b> 855-23-882-525  <b>Email:</b> ttp_por@yahoo.com</p>	<p><b>Cambodia Chamber of Commerce</b>                      Russian Blvd, Phnom Penh, Cambodia  <b>Tel:</b> 855 23-881086  <b>Fax:</b> 855-23-881757  <b>Email:</b> ppcc@camnet.com.kh</p>
<p><b>Indonesia</b>  <b>Mr. Suryo Bambang Sulisto</b>                      Chairman of Indonesian Chamber of Commerce and Industry</p>	<p><b>Kadin Indonesia</b>                      Menara Kadin Indonesia lantai 29                      Jl. H.R Rasuna Said X-5 Kav.2-3 Kuningan Jakarta  <b>Tel:</b> +62-21 5274484  <b>Fax:</b> +62-21 5274331/32  <b>Email:</b> sekretariat@kadin-indonesia.or.id  <b>Website:</b> <a href="http://www.kadin-indonesia.or.id">www.kadin-indonesia.or.id</a></p>
<p><b>Lao PDR</b>  <b>Mr. Sounthone Phommachack</b>                      Vice President of Lao Chamber of Commerce and Industry  <b>Tel:</b> 856 -21 452 579  <b>Mobile:</b> 856-20 5551 1915  <b>Fax:</b> 856-21 452 580  <b>Email:</b> Incci@laopdr.com</p>	<p><b>The Lao National Chamber of Commerce and Industry</b>                      P.O. Box 4596Kaysone Phomvihane Ave. Phonphanao Village, Xaysettha District, Vientiane, Lao P.D.R.  <b>Tel:</b> +856 21 452 579,                      +856 21 453 312 ext. 112  <b>Mobile:</b> +856 20 559 9153  <b>E-mail:</b> <a href="mailto:Incci@laopdr.com">Incci@laopdr.com</a>  <b>Website:</b> <a href="http://www.Incci.laotel.com">www.Incci.laotel.com</a></p>

COUNTRIES AND FOCAL POINTS	ADDRESS
<p><b>Malaysia</b>  <b>Dr. Yeoh Oon Tean</b>  Chief Executive Officer</p>	<p><b>Federation of Malaysian Manufacturers</b>  Wisma FMM, No 3 Persiaran Dagang PJU 9, Bandar Sri Damansara 52200 Kuala Lumpur  <b>Tel:</b> +603 6286 7200  <b>Fax:</b> +603 6274 1266 / 7288  <b>Email:</b> webmaster@fmm.org.my  <b>Website:</b> www.fmm.org.my</p>
<p><b>Myanmar</b>  <b>Mr. Zaw Min Win</b>  Chairman, Union of Myanmar Federation of Chambers of Commerce and Industry  <b>Tel:</b> 95 9 501 4977 /  95 9 214344 49 /  95 9 214831  <b>Fax:</b> 95 1 214 344  <b>Email:</b> umfcci@mptmail.net.mm  zminwin@mptmail.net.mm</p>	<p><b>The Union of Myanmar Federation of Chambers of Commerce &amp; Industry</b>  No. (29), Min Ye Kyaw Swar Road, Lanmadaw Township, Yangon Myanmar  <b>T:</b> 95-1-214344-49  <b>F:</b> 95-1-214484  <b>Email:</b> umcci@mptmail.net.mm  <b>Website:</b> www.umfcci.com.mm</p>
<p><b>Philippines</b>  <b>Ms. Edith M. Suelto</b>  Assistant Secretary General  Philippine Chamber of Commerce &amp; Industry  <b>Email:</b>  edith.suelto@philippinechamber.com</p>	<p><b>Philippine Chamber of Commerce and Industry</b>  3rd Flr., Commerce &amp; Industry Plaza, No. 1030 Campus Ave., cor. Park Ave., Mckinley Town Center, Fort Bonifacio Taguig.  <b>Tel:</b> (632) 846-8196,846-0443,  846-8650, 846-8677,  846-8687, 846-8853,  846-8914,846-9136  <b>Fax:</b> (632) 846-8619  <b>E-mail:</b> pcci@philippinechamber.com</p>
<p><b>Singapore</b>  <b>Mr. Thian Tai Chew</b>  Assistant Executive Director,  (Global Asia Hub, ASEAN &amp; South Asia)  <b>Tel:</b> 6827 6886</p>	<p><b>Singapore Business Federation</b>  10 Hoe Chiang Rd #22-01, Keppel Towers, Singapore 089315  <b>Line:</b> 6827 6828  <b>Main Fax:</b> 6827 6807</p>

COUNTRIES AND FOCAL POINTS	ADDRESS
<p><b>Thailand</b></p> <p><b>1. Mr. Isara Vongkusolkit</b> Chairman <b>E-Mail:</b> isarav@thaichamber.org</p> <p>His Secretary Ms. Chadaporn Nirundon <b>E-Mail:</b> chadaporn@thaichamber.org</p> <p><b>2. Mr. Supant Mongkolsuthree</b> Chairman <b>E-Mail:</b> supant@synnex.co.th</p> <p>His Secretary Ms. Piyanuch <b>E-Mail:</b> piyanuch_p@synnex.co.th</p> <p>Ms. Puwadee <b>E-Mail:</b> puwadeep@off.fti.or.th</p>	<p><b>The Thai Chamber of Commerce and the Board of Trade of Thailand</b> 150 Rajbopit Road, Pranakhon District, Bangkok 10200, THAILAND <b>Tel:</b> +66(0) 2622 1860 to 75 <b>Fax:</b> +66(0) 2622 1879, +66(0) 2225 3372 <b>E-Mail:</b> tcc@thaichamber.org <b>Website:</b> www.thaichamber.org</p> <p><b>The Federation of Thai Industries</b> Zone C, 4th Floor Queen Sirikit National Convention Center 60 New Rachadapisek Road, Klongtoey District, Bangkok 10110, THAILAND <b>Tel:</b> +66(0) 2345 1000 <b>Fax:</b> +66(0) 2345 1296 to 99 <b>Email:</b> information@off.fti.or.th <b>Website:</b> www.fti.or.th</p>
<p><b>Viet Nam</b></p> <p><b>Mrs. Pham Thi Thu Hang</b> Director - SME Promotion Center, Vietnam Chamber of Commerce and Industry. Add: 9 Dao Duy Anh St., Kim Lien, Ha Noi, Viet Nam <b>Tel:</b> (84) 4 35742022 <b>Fax:</b> (84-4) 3574 2020 <b>Email:</b> hangptt@vcci.com.vn</p>	<p><b>Vietnam Chamber of Commerce and Industry</b> International Trade Center 9 dao Duy Anh Str, Hanoi <b>Tel:</b> (844) 5742022 <b>Fax:</b> (844) 5742020,5742030 <b>Email:</b> vcci@fmail.vnn.vn</p>

COUNTRIES AND FOCAL POINTS	ADDRESS
<p><b>ASEAN Business Advisory Council</b>  <b>Alexander Chandra</b>  Executive Director of  ASEAN-BAC Secretariat  <b>Fax:</b> +6221 739 8234  722 0539 (DL)  <b>Email:</b> aseanbac@asean.org</p>	<p><b>East-Asia Business Council</b>  <b>Mr Kim Moo Han</b>  Chairman    Maygelah Siva  EABC Secretariat  <b>Fax:</b> +603-62741266/7288  <b>Email:</b> maygelah@fmm.org.my</p>
<p><b>US-ASEAN Business Council</b>  <b>Alexander Feldman</b>  President  <b>Email:</b> afeldman@usasean.org    <b>Kathy Santillo</b>  Regional Managing Director  US-ASEAN Business Council  (Singapore)  <b>Email:</b> ksantillo@usasean.org  www.usasean.org</p>	<p><b>China-ASEAN Business Council</b>  <b>Xu Ningning</b>  Secretary-General  <b>Email:</b> china-asean@ccpit.org  <b>Website:</b>  www.cafta.org.cn  www.chinaaseanbusiness.org.cn</p>
<p><b>EU –ASEAN Business Council</b>  <b>Francois Guibert</b>  Chairman  <b>Email:</b>  eu-asean@eurocham.org.sg    <b>Chris Humphrey</b>  Coordinating Secretariat EU  ASEAN Business Council  <b>Fax:</b> +65 67373660  <b>Email:</b>  chris.humphrey@eu-asean.eu</p>	<p><b>Federation of Indian Chamber of Commerce and Industry (FICCI)</b>  <b>Manish Singhal</b>  Assistant Secretary General  Federation House, Tansen Marg, New Delhi  110001  <b>Email:</b> manish.singhal@ficci.com  <b>w:</b> www.ficci.com</p>

COUNTRIES AND FOCAL POINTS	ADDRESS
<p><b>Russia - ASEAN Business Council</b>  <b>Georgy Petrov</b>  President  Mr. Victor I. Tarusin  Executive Director  <b>Email:</b>  buzimbu9@gmail.com</p>	<p><b>Canada -ASEAN Business Council</b>  <b>Mr. Wayne Farmer</b>  President    Lauren Webber  Executive Director  Canada-ASEAN Business Council  <b>Email:</b>  lwebber@canasean.com</p>
<p><b>India-ASEAN Business Council</b>  <b>Poonam Patodia</b>  Assistant Director  Federation of Indian Chamber of Commerce and Industry (FICCI)  Federation House, Tansen Marg,  New Delhi  110 001  <b>Email:</b>  poonam.patodia@ficci.com  <b>W:</b> www.ficci.com</p>	<p><b>Federation of Japanese Chamber of Commerce and Industry in ASEAN (FJCCIA)</b>  <b>Motonobu Sato</b>  Chairman    Hirotooshi Ito  <b>Email:</b> Hirotooshi_Ito@jetro.go.jp  <b>Tel:</b> +66(0)2253-6441(ext.142)</p>







**CALENDAR OF EVENTS  
SME CONFERENCE, TRADE  
FAIR AND SEMINAR IN ASEAN  
3<sup>RD</sup> QUARTER OF 2014 & 2015**



## CALENDAR OF EVENTS

### SME CONFERENCE, TRADE FAIR AND SEMINAR IN ASEAN

#### 3rd Quarter of 2014 & 2015

#### OCTOBER 2014

Date	Event	Venue	Description/ Remarks
30 Oct – 02 Nov	TECHXPO 2013	TBC	Event Organizer: InfoCom Federation Brunei Event Manager: Sunlit Advertising Sdn. Bhd.

#### NOVEMBER 2014

Date	Event	Venue	Description/ Remarks
26-28	International Trade Malaysia (INTRADE)	MATRADE Exhibition & Convention Centre, Kuala Lumpur.	International trade exhibition
4-6	in-cosmetics ASIA 2014 co-located with COSMEX 2014	Bitec, Bangna	The Leading Exhibition & Conference in Asia for personal care ingredients.
5-7	Medical Asia 2014	Bitec, Bangna	The only specialized medical, hospital and pharmaceutical events in Thailand that brings together an international congregation of Medical & Healthcare equipment and services, Hospital Construction Technology and Pharmaceutical companies and also its supporting industries gathered in Yangon to showcase the latest developments in the medical, hospital and pharmaceutical industry.

Date	Event	Venue	Description/ Remarks
5-8	Mining Asia	SMX Convention Center Pasay, Philippines	Mining Asia 2014 offers the best opportunity to showcase the company's state-of-the-art equipment and services to the global mining industry ready to invest in equipment. This will also include parts and products and will also cater to providers of mining-related services for exploration, mine production.
6-8	2014 ASEAN (Bangkok) China Import - Export Commodities Fair	Impact Arena, Hall2-3	The event is a comprehensive fair that focuses exclusively on Chinese products. The fair will gather thousands of goods from China in various industries
7 – 9	Sabah Travel Fair 2014	Atrium, Ground Floor, The Mall Gadong	
13-16	Sign Asia Expo 2014	Impact Arena	The exhibition features creation and Technology Suppliers, Material Suppliers, Display & P.O.P., Electronic Signage
14-17	SMESCO Fashion, Food & Packaging Expo 2014	SME Tower, Jakarta	Thematic exhibitions to promote SMEs products (fashion, food, packaging), with aim to support Indonesian business are resilient and able to compete in ASEAN market.

Date	Event	Venue	Description/ Remarks
14-23	Sports World Expo 2014	Impact Arena, Hall 4	A showcase of Thailand's sporting industry, where local and international sporting equipment and accessories, and all sports related products and services of the largest quantities and of the most varieties, will be on sale.
19-22	METALEX 2014	BITEC, Bangna	ASEAN's Largest International Machine Tools and Metalworking Technologies Trade Exhibition & Conference - 28th Edition
19-22	BIMP-EAGA Tourism Expo	International Convention Centre (ICC)	
20-22	The 4rd China-ASEAN(Thailand) Commodity Fair (CACF)	Impact Arena, Hall 2	The Exhibition show and trade various Chinese's product
25-27	Glasstech Asia	World Trade Center Manila, Philippines	The event showcases products like auxiliary & operating materials, batching equipment, coating technology, cold-end technology, computer systems, ancillary equipment for furnaces, conveying, transport, packing & warehouse technology, glass fibre production machinery.

## DECEMBER 2014

Date	Event	Venue	Description/ Remarks
5-21	World Bazaar Festival	World Trade Center Manila, Philippines	World Bazaar Festival is one of the prime Christmas shopping trade shows in Philippines.

## JANUARY 2015

Date	Event	Venue	Description/ Remarks
10-18	Thailand Mega Show 2015	Impact Arena, hall 6-8	The largest trade show in Thailand by collecting products in all categories
22-24	SME Biz Asia 2015	Impact Arena, hall	Support service to SME with unified market for the smes to enhance and extended business.
28 -1 February	The 15th Consumer Fair	International Convention Centre (ICC)	

## FEBRUARY 2015

Date	Event	Venue	Description/ Remarks
5-8	Food Pack Asia 2015	BITEC Bangna	Thailand manufacturer and importer of agriculture food-processing

## MARCH 2015

Date	Event	Venue	Description/ Remarks
11-13	VIV Asia 2015	Bitec Bangna	The International Trade fair base on "Feed to Meat" Principle for husbandry & process animal food.
11-15	BIFF & BIL 2015	Impact Arena, hall 1-2	International fashion and leatherwear fair
11-15	Worldbex	World Trade Center Metro Manila, Philippines	Worldbex is one of the most eagerly anticipated construction sector trade shows in Philippines. The event is billed as the largest business show of its kind in Asia and brings in more than 500 exhibiting companies at each of its editions.

Date	Event	Venue	Description/ Remarks
13-16	Philippine International Furniture Show	Philippine Trade Training Center Manila, Philippines	Philippine Furniture Show is a furniture and furnishings show presenting exciting concepts in design and use of natural and man-made materials which have evolved out of richness in culture and resources vis-a-vis awareness of global perspectives.
17-19	Horti Asia 2015	Bitec Bangna	International technology and innovation fair, horticulture especially plant and fruit.
25-29	Thailand International Construction Machinery, Equipment and Technology Exhibition 2015 (CONSTECH 2015)	Impact Arena hall 7-8	CONSTECH 2015 is an international exhibition for construction machinery, equipment and technology to showcase highlight product, demonstrate new product and enhance business opportunity.
25-27	Water Philippines	SMX Convention Center Pasay City, Philippines	It will showcase the wide range of technically sound products, equipments and accessories related to water supply, treatment and purification. The exhibitors will get a great chance to meet, exhibit and network with the world's leading manufacturers and suppliers and make new business relations.



## APRIL 2015

Date	Event	Venue	Description/ Remarks
30-3	Asia Beauty & Cosmetic Expo 2015	Impact Arena hall 7-8	The exhibition gathers every dimension of health and beauty industry starting from fundamental health and sanitation to protection, treatment with professionals, both domestic and oversea leading institutes of health treatment and care
1 - 4	Malaysia International Halal Showcase (MIHAS)	Kuala Lumpur Convention Centre (KLConvex), Malaysia	Your Global Halal Marketplace. MIHAS attracts a following of loyal visitors and exhibitors. MIHAS 2013 saw the active participation of 463 exhibitors from 30 countries and attracted 18,223 quality visitors from 65 countries. Over 69% of these visitors are trade buyers and the who's who in the food and beverage industry from the ASEAN countries.
13-16	Manila FAME	SMX Convention Center Manila, Philippines	Manila FAME is Asia's only design and lifestyle event that caters to a wide variety of exceptionally handcrafted products from furniture and furnishings to holiday décor and fashion. Find endless inspirations and innovations of products with unparalleled design style crafted by Filipino artisans' skilled hands.
23-25	Digital Technology World	SMX Convention Center Manila, Philippines	Digital Technology World is an all in one exhibit that depicts totality and presents the newest and emerging technologies in today's high-tech living environment.

Date	Event	Venue	Description/ Remarks
30 – 3 May	BUILDEX 2015	International Convention Centre (ICC)	

## MAY 2015

Date	Event	Venue	Description/ Remarks
6-8	Bevtec Asia 2015	Bitec Bangna	The new trade exhibition lunch in Bangkok to serve Asia brewing and beverage technology
20-24	THAIFEX world of food expo2015	Impact challenger hall	International food fair for exporter and distributor include buyer from the oversea
21-24	International Food Exhibition (IFEX) Philippines	SMX Convention Center Manila, Philippines	The event is one of the most famous events related to food industry. Exhibitors will get an opportunity to showcase their innovative products and service related to food and Beverages like biscuits, confectioneries and snacks, allied products and services, processing equipment, tableware, kitchenware and many more.
26 - 28	ASEAN SME Showcase & Conference 2015	Kuala Lumpur Convention Centre (KLConvex), Malaysia	<ul style="list-style-type: none"> <li>• A showcase of innovative ASEAN SMEs.</li> <li>• Business matching and networking session to promote integration of ASEAN SMEs into the regional and global supply chain.</li> <li>• A conference to discuss issues, challenges and opportunities for SMEs under ASEAN Economic Community.</li> </ul>

## JUNE 2015

Date	Event	Venue	Description/ Remarks
17-20	PROPAK ASIA 2015	BITEC Bangna	International fair for processing technology of food beverage proceed food and medical product.
24-26	Feed Expo Philippines	SMX Convention Center Manila, Philippines	The event showcases products like animal feeds and feed ingredients, additives, supplements and premixes, feed quality control and feeds manufacturing and processing equipment and services etc. in the Agriculture & Forestry, Plant, Machinery & Equipment industries.
24-27 (Tentative)	ASEAN SME EXPO	IMPACT Arena, Hall 2,3	
TBC	SMESCO Festival 2015	Jakarta Convention Center (JCC), Jakarta	Annual festival, to promote and market various products of Indonesia SMEs.

## JULY 2015

Date	Event	Venue	Description/ Remarks
8-10	Philippines International Beauty Show	SMX Convention Center Manila, Philippines	The event showcases products like latest innovations and current trends in the industry, variety of products, services and technological solutions related to beauty etc. in the Apparel & Clothing, Cosmetics and Beauty Products, Gems & Jewelry, Fashion Accessories industries.

Date	Event	Venue	Description/ Remarks
23-25	Woodmach Cebu	Waterfront Hotel Cebu City, Philippines	It is a premier exhibition for Wood, Woodworking, Furniture-Making Machinery & Technology, Furnishings, Accessories, Products and Services.
23-25	Pacprint Plas Cebu	Waterfront Hotel Cebu City, Philippines	The event showcases products like as printing equipments, packaging materials, print materials, printing products and more etc. in the Packaging Materials, Printing & Publishing industries.

## AUGUST 2015

Date	Event	Venue	Description/ Remarks
20-22	Commworld 2015	SMX Convention Center Manila, Philippines	It is the Philippines' leading trade show dedicated to the fast expanding Information and Communication Technology (ICT) industry. The show will feature a unique extravaganza of products and services that put focus on the industry's growth areas that facilitates and stimulates technological progress for the Philippine telecommunication industry.
20-22	Green Smart City	World Trade Center Manila, Philippines	The event showcases products like creative construction, flood risk management, landscaping construction, modern construction concept, resilience city design, urban design, sewerage management systems and many more related products & services etc. in the Industrial Products industry.

Date	Event	Venue	Description/ Remarks
26-29	Autocor	World Trade Center Manila, Philippines	The event showcases products like creative construction, flood risk management, landscaping construction, modern construction concept, resilience city design, urban design, sewerage management systems and many more related products & services etc. in the Industrial Products industry.
26-29	Autocor	World Trade Center Manila, Philippines	It is one of the leading trade for Industrial Products, Spares, Goods & Supplies industry.
26-29	Sheet Metal	World Trade Center Manila, Philippines	It is an international exhibition for sheet metal machinery, equipment, accessories, products and services industry.
26-29	PACK PRINT INTERNATIONAL 2015	BITEC Bangna	International fair for packaging and printing technology

## SEPTEMBER 2015

Date	Event	Venue	Description/ Remarks
1-2	E-Commerce World	SMX Convention Center Manila, Philippines	The most comprehensive food show in the country bringing in wide array of machines for packaging, food processing, high-tech food service equipment, sources of kitchen and baking equipment.
9-11	Food Ingredients Asia 2015	BITEC Bangna	Food ingredients and cooking material fair. Include innovation zone and trade zone for B2B matching.

Date	Event	Venue	Description/ Remarks
9-11	ASIAN CERAMICS 2015	BITEC Bangna	International ceramics trade fair include innovation show and matching section
9-12	Asia Food Expo	World Trade Center Manila, Philippines	An international exhibition for pro audio and visual, indoor and outdoor lighting, music and movie technology, concept designs, multimedia and commercial electronics products and services exhibition.
10-12	Medical Fair 2015	QSNCC	The technological and trade fair for medical device and pharmaceutical include more than 500 company from over 30 countries.
24-26	Green Construct	SMX Convention Center Manila, Philippines	The event showcases products like sustainable Building & Construction Technology, Products, Processes, and Services etc. in the Agriculture and Forestry, Environment and Waste Management industries.

## OCTOBER 2015

Date	Event	Venue	Description/ Remarks
8-11	Hvac Philippines		This event showcases products like Heating, Ventilating, Air-Conditioning, Refrigerating, Pumps, Valves & Pipes, Filtration and Purification Technology and more etc. in the Business Services industry.

Date	Event	Venue	Description/ Remarks
22-25	Manila FAME 2015	SMX Convention Center Manila, Philippines	The Philippines' premier trade platform for exports and design. It is one of the longest running trade shows in the Asia-Pacific, and is the only trade event in the country approved by UFI, the Global Association of the Exhibition Industry.

## NOVEMBER 2015

Date	Event	Venue	Description/ Remarks
TBC	SMESCO Fashion, Food & Packaging Expo		Thematic exhibitions to promote SMEs products (fashion, food packaging), with aim to support Indonesian business are resilient and able to compete in ASEAN market.



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