




Software Value-Added Reseller (SVAR) – Master Contract No. 06016

Ordering Instructions

1. Use Resellers' websites or contact information below to request quotes.
2. Utilize your own appropriate purchasing procedure and documentation.
All orders, at a minimum, should include:
 - NASPO ValuePoint Master Agreement No.:
 - ADSPO16-130653 for En Pointe Technologies
 - ADSPO16-130651 for SHI International Corp.
 - ADSPO16-130652 for CDW Government LLC
 - Washington State Master Contract No. 06016
 - Products being ordered and delivery address
 - Billing address and purchaser's contact information

Reseller	Representative	Website
	Steve Finney Tel: (206) 234-7409 TeamWashington@shi.com Tel: (888) 711-2613	Request login account from SHI TeamWashington@shi.com
	Inside Sales: Brian Stephenson (505) 318-3138 Quotes, Questions or General Contract Information: NaspoWashington@pcm.com Escalations: Jesse Moralez, SLED Sales Operations Manager, 310-225-4082 Amber Jimison, NASPO BRT Team Lead, 505-318-3097	http://naspowashington.enpointe.com/
	Dan Ferner, Account Manager Telephone: 866.465.9919 Direct: 312.705.6257 Email: danfern@cdw.com requests including quotes and pricing questions. Sean McLellan, Account Executive Telephone: 206-218-3956 Email: seanmcl@cdw.com advanced technology solutions and onsite resources.	http://www.cdw.com/wasvar

Ordering Tips:

- Purchasers can negotiate better pricing for volume purchases.
- Purchasers can request quotes from all Resellers to compare pricing.

Microsoft Information

Agreement	Authorized Resellers
Microsoft Enterprise Agreement	En Pointe, SHI and CDWG
Microsot Select Plus	En Pointe, SHI and CDWG

Adobe Information

[VIP License Program](#)

[LGA License Program](#)

[FAQ](#)

[Adobe Enrollment](#)

[Available Products](#)

Contract Scope Summary

	IN SCOPE		OUT OF SCOPE
SOFTWARE & LICENSING TYPE	COTS	Volume Licensing	Custom/Customized
LICENSING PERIOD	Perpetual	Subscription	Not Applicable
Delivery	Shrink-Wrap	Download	Not Applicable
Hosting as part of delivery & use	On-Premise	Off-Premise	Managed Services
SERVICES	Basic Installation, Training and Maintenance <i>Means that activity which does not require Consulting, Configuration, Engineering, Design or any other type of service specific to a Purchasing Entity requiring description of tasks and deliverables and agreement by the parties (Statement of Work).</i>		Consulting, configuration, engineering, design, etc., any type of service specific to a Purchasing Entity requiring description of tasks and deliverables and agreement by the parties

This contract includes all major software publishers and other miscellaneous COTS software. In addition to offering software licenses, Resellers will:

- Honor existing Volume or Enterprise license agreements
- Offer maintenance and support packages on licenses already owned

Software Value-Added Reseller (SVAR) Services

- Provide tracking, management, usage monitoring and reporting of licenses
- Create Washington State specific website and catalog that will be searchable by Purchasing Entity, software publisher, product name and software description and will have the capability to generate online reports.

For additional information, please review NASPO ValuePoint Master Agreements, Price Lists and Washington State Participating Addendums: [SHI International](#), [En Pointe Technologies](#) and [CDWG](#)

Washington State Exclusions

The following publishers are excluded from Washington State Participating Addendums:

- SAS