



RESTRICTED TENDER NOTICE

SUPPLY, INSTALLATION AND CONFIGURATION OF UNIFIED DATA PROTECTION SOLUTION AND VMWARE SOLUTION FOR AMREF HEALTH AFRICA.

TENDER No. 20/02/2020/001

LOT NO:

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SECTION 1 Invitation to Tender

1. Amref Health Africa invites sealed bids from eligible candidates for supply, installation and configuration of Veritas NetBackup™ solution and VMware Solution.

LOT ONE – VERITAS NETBACKUP SOLUTION			
	Part.No	Specifications	Qty
1.	16306-M0008	NETBACKUP APPLIANCE 5240 14TB 4PORT 1GB ETHERNET-2 10GGBT CU ETHERNET-2PORT 10GB SFP ETHERNET-2 8GB FIBRE CHANNNEL STANDARD APPLIANCE + ESSENTIAL MAINTENANCE BUNDLE INITIAL 12MO CORPORATE	1
2.	23369-M1	NETBACK PLATFORM BASE COMPLETE ED WITH FLEXIBLE LICENSING XPLAT 1 FRONT END TB PLUS ONPREMISE STANDARD PERPETUAL LICENSE CORPORATE	5
3.	23369-M1-20	ESSENTIAL 12 MONTHS INITIAL FOR NETBACKUP PLATFORM BASE COMPLETE ED WITH FLEXIBLE LICENSING XPLAT 1 FRONT END TB PLUS ONPREMISE STANDARD PERPETUAL LICENSE CORPORATE	5
4.	23175-M0008	INFORMATION STUDIO 1 FRONT END TB ONPREMISE STANDARD LICENSE + ESSENTIAL MAINTENANCE BUNDLE INITIL 12MO CORPORATE	5
5.	Installation, Configuration and professional Documentation		

LOT TWO – VMWARE SOLUTION			
	Part.No	Specifications	Qty
1.	VS6-EPL	Vmware Vsphere 6.X Enterprise Plus	10
	VS6-EPL-3G-SSS	Production Support/Subscription for Vmware Vsphere 6 Enterprise Plus for 3 years	10
2.	VCS6-STD-C	VMware vCenter Server 6 Standard	2
	VCS6-STD-3P-SSS-C	Production Support/Subscription for VMware vCenter Server 6 Standard for 3 years	2
3.	VC-SRM8-25S-C	Vcenter Site Recovery manager standard - Qty 1 (25 Pack)	1
	VC-SRM8-25E-3PSSS-C	Production Support/Subscription for VMware vCenter Site Recovery Manager for 3 Year	1
4.	VR7-OSTV25-C	VMware Vrealize Operations Manager Standard (25 Vms)	2
	VR7-OSTV25-3P-SSS-C	Production Support/Subscription form VMware Vrealize Operations Management Standard for 25 VMs for 3 years	2

2. Complete sets of tender documents can be downloaded by eligible bidders from Amref Health Africa website; <http://amref.org/tenders/> upon payment of a non-refundable fee of Kshs. 2,000 per Lot (There are only two lots). The payment should be made through the Bank account(s) as detailed below:

Kenya Commercial Bank, Kipande House Branch, Account No: 1111429243

OR

National Bank of Kenya, Wilson Branch, Account No: 01020058235400.

3. Candidates will then submit bank counterfoils to Amref Health Africa, Finance Office located along Lang'ata Road during working hours from Monday to Friday to obtain an official receipt or attach the original banking slips to the tender documents as proof of purchase.

4. Completed tender documents for preliminary and technical requirements are to be enclosed in a plain envelope marked with the tender reference number, lot number and tender name **(The financial bid should be in a separate envelope marked with the tender reference number, lot number and tender name. The financial bid will only be opened for those bidders who will have qualified in the technical evaluation).**

5. Tenders must be delivered to the address below not later than **27th February 2020 at 12 noon** and must be accompanied by a tender security of **2%** of the tender price in the Currency specified in the tender document. Tenders should be dropped at the **Amref Health Africa-Kenya Country Office (Along Lang'ata Road, Opposite Langata Primary School) Small Tender Box** at the **Main Reception**. Tenders will be opened at 12 noon on the closing date in the presence of the Tenderers' representatives who choose to attend at the Amref Health Africa Large Lecture room.

6. All Tenderers should seek clarification from Amref Health Africa on or before **24th February 2020 as from 10 a.m.** in writing to tender.queries@amref.org

SECTION 2 Instructions to Tenderers

2.1 Eligible Tenderers.

2.1.1 This Invitation for Tender is restricted to Veritas NetBackup™ **Gold and Silver Partners Only** and VMware **Gold and Silver Partners** only

2.1.2 Tenderers shall not be under a declaration of ineligibility for corrupt or fraudulent practices.

2.1.3 Bidders whose bids are wrongly marked /labeled shall be disqualified.

2.2 Cost of tendering.

2.2.1 The tenderer shall bear all costs associated with the preparation and submission of its bid. Amref Health Africa or its agents will under no circumstance be responsible or liable for those costs regardless of the conduct or outcome of the tendering process.

PRELIMINARY EVALUATION CRITERIA

1. LOT ONE: Supply, Installation and Configuration of Veritas NetBackup™ Solution

Bids missing any of the documents below will be considered as non-responsive bid and therefore will be eliminated at this stage.

1. Must be a registered firm in Kenya with a valid certificate of registration/incorporation. Copies which must be attached.
2. Copy of PIN Certificate
3. Copy of Valid Tax Compliance certificate
4. Must provide a copy of Valid 2020 business Trading License
5. Must submit bank statements for the last 12 Months (1st Feb 2019 – 31st Jan 2020). Signed and certified by the bank
6. Must submit certified copies of 2 most recent audited financial reports for 2017 and 2018
7. Proof of at least 2 staff certified in Veritas NetBackup Solution
8. Must provide proof of Veritas NetBackup™ partnership certificate

9. Must provide 2% as tender security of the tender price
10. Proof of purchase of the Tender Document

PRELIMINARY EVALUATION				
Mandatory Requirements				
No.	Particulars	Marks	Compliant	Non-Compliant
1.	Copy of Certificate of Incorporation / Certificate of Registration	1 or 0		
2.	Copy of PIN/VAT Certificate	1 or 0		
3.	Copy of Valid Tax compliance certificate	1 or 0		
4.	Copy of Valid 2018 business Trading License	1 or 0		
5.	Must submit stamped and certified bank statements for the last 12 Months (1st Feb 2019 – 31st Jan 2020)	1 or 0		
6.	Must submit certified copies of most recent audited financial report – 2017 and 2018	1 or 0		
7.	Proof of at least 2 staff certified in Veritas NetBackup solution	1 or 0		
8.	Must provide manufacturer's/ dealer / Distributor certificate or proof of partnership.	1 or 0		
9.	Must provide 2% tender security of tender price from a reputable bank/insurance	1 or 0		
10.	Proof of purchase of the Tender Document - official Amref receipt or original banking slips	1 or 0		

Note: All the above documents should be packaged under the preliminary evaluation criteria. Any bid lacking any of the above documents will be considered non-responsive and will not proceed to the next evaluation stage.

(a) TECHNICAL REQUIREMENTS

No	Particulars	Marks	Compliant	Non-Compliant
1.	Bidders are expected to provide detailed specifications of the equipment quoted. (including brochures and catalogue of the equipment)	10		
2.	Bidders must provide valid warranty details valid/applicable in Kenya for supplied equipment	10		
3.	Must provide lead-time for delivery of the equipment and licenses. a) 2-4 weeks (10 marks) b) 4-6 weeks (5 marks) c) 6-10 weeks (2 marks)	10		
4.	Bidders must provide a proof of Experience in supply and delivery of Veritas NetBackup™ Solution from at least two different firms over the last three years (2017 – 2019) - (Provide LPO or invoice copies) and/ or recommendation / reference letters. (10 marks for each LPO / invoice)	20		
5.	Bidders must provide proof of at least 2 staff certification in setup, configuration and support of Veritas NetBackup™ Solution (10 marks for each certification)	20		

Bidders who score below 75% will be considered as non-response and therefore will be eliminated at this stage.

TECHNICAL SPECIFICATION

1. VERITAS NETBACKUP

Product code	PRODUCT DESCRIPTION	QTY
16306-M0008	NETBACKUP APPLIANCE 5240 14TB 4PORT 1GB ETHERNET-2 10GGBT CU ETHERNET-2PORT 10GB SFP ETHERNET-2 8GB FIBRE CHANNEL STANDARD APPLIANCE + ESSENTIAL MAINTENANCE BUNDLE INITIAL 12MO CORPORATE	1
23369-M1	NETBACK PLATFORM BASE COMPLETE ED WITH FLEXIBLE LICENSING XPLAT 1 FRONT END TB PLUS ONPREMISE STANDARD PERPETUAL LICENSE CORPORATE	5
23369-M1-20	ESSENTIAL 12 MONTHS INITIAL FOR NETBACKUP PLATFORM BASE COMPLETE ED WITH FLEXIBLE LICENSING XPLAT 1 FRONT END TB PLUS ONPREMISE STANDARD PERPETUAL LICENSE CORPORATE	5
23175-M0008	INFORMATION STUDIO 1 FRONT END TB ONPREMISE STANDARD LICENSE + ESSENTIAL MAINTENANCE BUNDLE INITIL 12MO CORPORATE	5
	Installation, Configuration and Documentation professional	LOT

2. LOT TWO: Supply, Installation and Configuration of VMWARE Solution

Bids missing any of the documents below will be considered as non-responsive bid and therefore will be eliminated at this stage.

1. Must be a registered firm in Kenya with a valid certificate of registration/incorporation. Copies which must be attached.
2. Copy of PIN Certificate
3. Copy of Valid Tax Compliance certificate
4. Must provide a copy of Valid 2020 business Trading License

5. Must submit bank statements for the last 12 Months (1st Feb 2019 – 31st Jan 2020). Signed and certified by the bank
6. Must submit certified copies of 2 most recent audited financial reports for 2017 and 2018
7. Proof of at least 2 staff certified in VMware Solution
8. Must provide proof of partnership certificate or valid letter from VMware Solution.
9. Must provide 2% as tender security of the tender price
10. Proof of purchase of the Tender Document
11. All pages must be paginated sequentially except the tender bid bond

PRELIMINARY EVALUATION				
Mandatory Requirements				
No.	Particulars	Marks	Compliant	Non-compliant
1.	Copy of Certificate of Incorporation/Certificate of Registration	1 or 0		
2.	Copy of PIN/VAT Certificate	1 or 0		
3.	Copy of Valid Tax compliance certificate	1 or 0		
4.	Copy of Valid 2018 business Trading License	1 or 0		
5.	Must submit certified bank statements for the last 12 Months (1st Feb 2019 – 31st Jan 2020)	1 or 0		
6.	Must submit certified copies of most recent audited financial report – 2017 and 2018	1 or 0		
7.	Proof of at least 2 staff certified in VMware Solution.	1 or 0		
8.	Must provide manufacturer's/ dealer / Distributor certificate or proof of partnership.	1 or 0		
9.	Must provide 2% tender security of tender price from a reputable bank/insurance	1 or 0		
10.	Proof of purchase of the Tender Document - official Amref receipt or original banking slips	1 or 0		

Note: All the above documents should be packaged under the preliminary evaluation criteria. Any bid lacking any of the above documents will be considered non-responsive and will not proceed to the next evaluation stage.

(a) TECHNICAL REQUIREMENTS

No	Particulars	Marks	Compliant	Non-Compliant
1.	Bidders are expected to provide detailed specifications of the software quoted. (including brochures and catalogue of the equipment) -	10		
2.	Bidders must provide valid warranty details and manufacturer support /applicable in Kenya for the software supplied	10		
3.	Must provide lead time for delivery of the equipment and licenses. a) 2-4 weeks (10 marks) b) 4-6 weeks (5 marks) c) 6-10 weeks (2 marks)	10		
4.	Bidders must provide a proof of Experience in supply and delivery of VMware Solution from at least two different firms over the last three years (2017 – 2019) - (Provide LPO and invoice copies) and/ or recommendation / reference letters. (10 marks for each LPO / invoice)	20		
5.	Bidders must provide proof of at least 2 staff certification in setup, configuration and support of VMware Solution (10 marks for each certification)	20		

Note: Bidders who score below 75% will be considered as non-responsive and therefore will be eliminated at this stage.

2. VMWARE

	Part.No	Vmware	Qty
1.	VS6-EPL	Vmware Vsphere 6.X Enterprise Plus	10
2.	VS6-EPL-3G-SSS	Production Support/Subscription for Vmware Vsphere 6 Enterprise Plus for 3 years	10
3.	VCS6-STD-C	VMware vCenter Server 6 Standard	2
4.	VCS6-STD-3P-SSS-C	Production Support/Subscription for VMware vCenter Server 6 Standard for 3 years	2
5.	VC-SRM8-25S-C	Vcenter Site Recovery manager standard - Qty 1 (25 Pack)	1
6.	VC-SRM8-25E-3PSSS-C	Production Support/Subscription for VMware vCenter Site Recovery Manager for 3 Years	1
7.	VR7-OSTV25-C	VMware Vrealize Operatons Manager Standard(25 Vms)	2
8.	VR7-OSTV25-3P-SSS-C	Production Support/Subscription form VMware Vrealize Operations Management Standard for 25 VMs for 3 years	2

Other requirements to be included:

1. Professional Services (Delivery, Installation, configuration, commissioning and Training, and Documentation.)
2. All required accessories for the whole project.
3. After Sales support

DISCLAIMER:

1. All vendors **MUST** be Veritas NetBackup™ or VMware Solution **Gold and Silver Partners**
2. All prices **MUST** be quoted in USD and MUST be VAT inclusive.
3. All pages of the tenderers bid should be serially paginated
4. Vendors should include all required accessories in their quote.

CONDITIONS:

1. Please note that this is not an order
2. The prices should be valid for 60 days from the date of the quotations. Prices should be inclusive of 16% VAT.
3. Indicate the delivery time/stock availability.
4. Suppliers MUST make full delivery before invoicing.

2.4 Clarification of Documents

2.4:1 A prospective tenderer requiring any clarification of the tender document may notify Amref Health Africa in writing to the email address provided. Amref Health Africa will respond in writing to any request for clarification of the tender documents, which it receives prior to the deadline stated.

2.5 Amendment of documents

2.5:1 At any time prior to the deadline for submission of tenders, Amref Health Africa for any reasons, whether at its initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendments.

2.5:2 All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.

2.5:3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, Amref Health Africa at its discretion may extend the deadline for the submission of tenders.

2.6 Tender Prices and Currencies

2.6:1 The tenderer shall indicate on the appropriate Price Schedule the **unit prices inclusive of all taxes and the total tender price** of the items it proposes to purchase under the contract.

2.6:2 Prices quoted by the tenderer shall be fixed during the tender validity period and not subjected to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.

2.6:3 The price quoted shall be in **U.S. Dollars**

2.7 Validity of Tenders

2.7:1 Tenders shall remain valid for 60 days or as specified in the appendix to instruction to tenderers after date of tender opening prescribed by Amref Health Africa, pursuant to paragraph 2.10. Tender valid for a shorter period shall be rejected by Amref Health Africa as non-responsive.

2.7:2 In exceptional circumstances, Amref Health Africa may seek for an extension of the period of validity.

2.8 Sealing and Marking of tenders

2.8:1 The tenderer shall seal the tender and mark it with the number and name of the tender and **“DO NOT OPEN BEFORE” 12 noon, on 27th February 2020**

2.9 Deadline for Submission of Tenders

2.9:1 Tenders must be received by Amref Health Africa at the address specified not later than **12 noon, on 27th February 2020.**

2.10 Modification and withdrawals of Tenders

2.10:1 Modification of tenders

2.10:1.1 The tenderer may modify or withdraw its tender after the tender's submission provided that written notice of the modification, including substitution of withdrawal of the tenders, is received by Amref Health Africa prior to the deadline prescribed for submission of tenders.

2.10:1.2 The tenderer modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.9:1. A withdrawal notice may be sent by email to the address provided no later than the deadline for submission of tenders.

2.11 Opening of tenders

2.11:1 Amref Health Africa will open all tenders in the presence of tenderers' representatives who choose to attend at **12 noon, on 27th February 2020** and in the location specified in the tender. The tenderers or representatives who are present shall sign a register evidencing their attendance.

2.11:2 The tenderers' names, tender modifications or withdrawals, and the presence or absence of requisite tender deposit and such other details as Amref Health Africa, at its discretion may consider appropriate, will be announced at the opening.

2.11:3 No tenderer may be notified after the deadline for submission of tenders.

2.12.2 Withdrawals of tender

2.12:2.1 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer.

2.13 Opening of tenders

2.13:1 Amref Health Africa will open all tenders in the presence of tenderers' representatives who choose to attend at **12 noon, on 27th February 2020** and in the location specified in the tender. The tenderers or representatives who are present shall sign a register evidencing their attendance.

2.13:2 The tenderers' names, tender modifications or withdrawals, and the presence or absence of requisite tender deposit and such other details as Amref Health Africa, at its discretion may consider appropriate, will be announced at the opening.

2.13:3 Amref Health Africa will prepare a tender opening report.

2.14 Clarification of tenders

2.14:1 To assist in the examination, evaluation and comparison of tenders Amref Health Africa, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.

2.14:2 Any effort by the tenderer to influence Amref Health Africa in the tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

2.15 Evaluation and Comparison of tenders

2.15:1 Amref Health Africa will examine the tenders to determine whether they are complete, whether any computation errors have been made, whether required deposits/tender purchase have been furnished, whether documents have been properly signed and whether the tenders are generally in order. After examination a tender that will be determined to be substantially non responsive, will be rejected by Amref Health Africa.

2.15:2 Amref Health Africa will evaluate and compare the tenders, which have been determined to be substantially responsive.

2.16 Award Criteria

1. Must be a registered firm in Kenya with a certificate of registration/incorporation. Copies which must be attached
2. Copy of PIN Certificate
3. Copy of Valid Tax Compliance certificate
4. Must provide a copy of Valid 2020 business Trading License
5. Must submit certified bank statements for the last 12 Months (1st Feb 2019 – 31st Jan 2020)
6. Must submit certified copies of most recent audited financial report – 2017 and 2018
7. Must provide Proof of Veritas NetBackup™ Partnership and/or VMware Solution authorization.
8. Must be a Veritas NetBackup™ and/or VMware Solution Gold or Silver Partner
9. Proof of at least 2 staff certified in Veritas NetBackup and/or VMware Solution.
10. Must provide 2% as tender security of the tender price
11. Must provide a specifications document
12. Must state their lead/ delivery times
13. Specifications of the goods being procured.
14. Must provide detailed pricing / cost of whole project.
15. Provide Warranty, Servicing, Technical Support Information

2.17 Notification Of Award

- 2.17:1 Prior to the expiration of the period of tender validity, Amref Health Africa will notify the successful tenderer in writing that the tender has been accepted.
- 2.17:2 Simultaneously the other tenderers shall be notified that their tenders have been unsuccessful.

2.18 Contacting Amref Health Africa

- 2.18:1 No tenderer shall contact Amref Health Africa on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.
- 2.18:2 Any effort by a tenderer to influence Amref Health Africa in its decisions on tender evaluation, tender composition, or contract award may result in the rejection of the tenderer's tender.

SECTION 3 Condition of tender

1. Amref Health Africa reserves the right to deal with any tenderer of its choice or any or all parts of the tender and to purchase items from various tenderers. Amref Health Africa is not bound to accept the lowest offer or any offer.
2. This request for tender is not a contract or an offer into a contract, but is a request for a quotation for the product indicated in this document.
3. Amref Health Africa does not undertake to pay by letter of credit or in advance of delivery.
4. Respondents are bound by their offer for a period of 60 days as from the closing date of bids.
5. Amref Health Africa is in no way responsible for any costs associated with preparing the tender response.

6. Canvassing of Amref Health Africa staff in Kenya or elsewhere in relation to this tender will result in disqualification of that individual or company.
7. Amref Health Africa supports the ethical procurement policy which strives to purchase goods and services that are produced and developed under conditions that do not involve the abuse or exploitation of any persons and have the least negative impact on the environment.
8. Transparency and Accountability: Amref Health Africa believes in honest communication, absolute openness, and the transparent use of influence, power and resources. Amref Health Africa has zero tolerance for corruption, both within the Foundation and in our dealings with outside agencies.
9. Amref Health Africa does not do business with companies that meet any of the following criteria:
 - They are bankrupt or being wound up, are having their affairs administered by the courts, have entered into an arrangement with creditors, have suspended business activities, are the subject of proceedings concerning those matters, or are in any analogous situation arising from a similar procedure provided for in national legislation or regulations;
 - They have been convicted of an offence concerning their professional conduct by a judgement that has the force of res judicata;
 - They have been guilty of grave professional misconduct proven by any means that the contracting authority can justify;
 - They have not fulfilled obligations relating to the payment of social security contributions or the payment of taxes in accordance with the legal provisions of the country in which they are established or with those of the country of the contracting authority or those of the country where the contract is to be performed;

- They have been the subject of a judgement that has the force of res judicata for fraud, corruption, involvement in a criminal organisation or any other illegal activity;

- Following another procurement procedure or grant award procedure, they have been declared to be in serious breach of contract for failure to comply with their contractual obligations.

If you submit an offer based on this request, it shall constitute a guarantee that neither your company nor any affiliate or a subsidiary controlled by your company is in breach of any of the above provisions. A contract clause confirming this will be included in an eventual contract based on this request.

In addition to the ineligibility criteria applied by Amref Health Africa, negotiation with potential vendors may be severed at any stage during a procurement process if it is found that they are subject to a conflict of interest or are guilty of misrepresentation in supplying the information required by Amref Health Africa as a condition of participation in the contract procedure, or fail to supply all of the information requested.

LEAD AND DELIVERY DETAILS

1. A delivery period should be clearly indicated (month and year).
2. On arrival the supplies should be free from damage. The supplier shall be liable for all losses due to insufficient or unsuitable packing and delivery arrangements, and shall be liable for the cost of returning any unacceptable supplies.
3. The supplies must be free from objectionable matter and any substances that would represent a hazard to health.

SECTION 4 Confidential Business Questionnaire

You are requested to give the particulars indicated in part 1, either part 2; (a), 2(b) or (c) whichever applies to your type of business.

PART 1- GENERAL

Business Name

Location of Business premises:

Country/Town.....

Postal Address

Code Town.....

Tel No.....

E-mail Fax

Nature of Business

Part 2 (a) – INDIVIDUALS

Your Name in full

Nationality Country of Origin

Citizenship details

PART 2 (b) – PARTNERSHIP

Name	Nationality	Citizenship Details	Shares
1.
2.
3.

PART 2 (c) – REGISTERED COMPANY

Private or Public

State the nominal and issue capital of the company.....

Nominal Ksh

Issued Ksh

Give details of all directors as follows:

Name	Nationality	Citizenship Details	Shares
1.
2.
3.

TENDER SECURITY FORM

Tender No: AMREF/20/02/2020/001

SUPPLY, INSTALLATION AND CONFIGURATION OF UNIFIED DATA PROTECTION SOLUTION AND VMWARE SOLUTION FOR AMREF HEALTH AFRICA

To: Amref Health Africa

_WHEREAS [*insert: name of Tenderer*] (hereinafter called “the Tenderer”) has submitted its tender dated [*insert: date of tender*] for the performance of the above-named Contract (hereinafter called “the Tender”)

KNOW ALL PERSONS by these present that WE [*insert: name of bank*] of [*insert: address of bank*] (hereinafter called “the Bank”) are bound unto [*insert: name of Purchaser*] (hereinafter called “the Purchaser”) in the sum of: [*insert: amount*], for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors and assigns by these presents.

Sealed with the Common Seal of the said Bank this [*insert: number*] day of [*insert: month*], [*insert: year*].

THE CONDITIONS of this obligation are the following:

1. If, after the tender submission deadline, the Tenderer
 - (i) withdraws its tender during the period of tender validity specified by the Tenderer in the Tender Form, or
 - (ii) does not accept the Purchaser’s corrections of arithmetic errors in accordance with the Instructions to Tenderers; or
 - (iii) does not at all reply to the Purchaser’s requests for clarification

2. If the Tenderer, having been notified of the acceptance of its tender by the Purchaser during the period of tender validity

(a) fails or refuses to sign the Contract Agreement when required; or

(b) fails or refuses to issue the performance security in accordance with the Instructions to Tenderers.

We undertake to pay to the Purchaser up to the above amount upon receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due it, owing to the occurrence of any one of the two above-named CONDITIONS, and specifying the occurred condition or conditions.

This guarantee will remain in full force up to and including [*insert: the date that is 31 days after the period of tender validity*], and any demand in respect thereof must reach the Bank not later than the above date.

For and on behalf of the
Bank

Signed: _____ Date: _____

REFERENCES

BANK REFERENCES	
BANK HOLDING MAIN ACCOUNT	
Bank name and address	
Name of account	
Account number	How long open?

COMMERCIAL REFERENCES	
Provide names and contract details of two customers who may be approached to verify your capacity to perform against similar contracts.	
INTERNATIONAL TRADE REFERENCE – CUSTOMER 1	
Name and address	
Activity	Period of relationship
Contact name	Fax no.
Telephone No.	
INTERNATIONAL TRADE REFERENCE – CUSTOMER 2	
Name and address	
Activity	Period of relationship
Contact name	Fax no.
Telephone No.	

DECLARATION

I/We have completed this form (s) accurately at the time of reply and it is agreed that all responses can be substantiated, if requested to do so, any inaccuracy in the information filled herein will lead to disqualification of the tenderer.

For and behalf of:

Name:

Date: Signature