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Director National Accounts Tim Lord (678) 775-3565 tlord@aircargoworld.comEurope, United Kingdom, Middle East

David Collison

+44 192-381-7731 dci.collison@btinternet.com

Hong Kong, Malaysia, Singapore

Joseph Yap

+65-6-337-6996

jospeh@asianimedia.com

India

Faredoon Kuka RMA Media

+91 22 6570 3081

U.S. Sales

Thailand Ms. Anchana Nararidh +66-26-412-6938 an chana @worldmedia.co.th

Taiwan Ms. Paula Liu +88-62-2377-9108 epoch.paula@msa.hinet.net

Japan

Mr. Mikio Tsuchiya

+81-45-891-1852

mikio tsuchiua@

worldmedia.jp

Korea Mr. Jung-Won Suh +82-2785-8222 sinsegi@igroupnet.co.kr

CUSTOMER SERVICE OR TO SUBSCRIBE: (866) 624-4457

Air Cargo

John W. McCurry jmccurry@aircargoworld.com • (678) 775-3567 ASSOCIATE EDITOR Adina Solomon asolomon@aircargoworld.com • (678)-775-3568

> SPECIAL CORRESPONDENT Martin Roebuck **CONTRIBUTING EDITORS**

Roger Turney, Ian Putzger, Karen Thuermer

CONTRIBUTING PHOTOGRAPHER Rob Finlayson COLUMNIST Brandon Fried

> **PRODUCTION DIRECTOR** Ed Calahan

CIRCULATION MANAGER Nicola Mitcham Nicola.Mitcham@aircargoworld.com ART DIRECTOR CENTRAL COMMUNICATIONS GROUP centcommgrp@comcast.net

> PUBLISHER Steve Prince

sprince@aircargoworld.com ASSISTANT TO PUBLISHER

Susan Addy saddy@aircargoworld.com • (770) 642-9170

DISPLAY ADVERTISING TRAFFIC COORDINATOR Cindy Fehland production@aircargoworld.com

AIR CARGO WORLD HEADQUARTERS 1080 Holcomb Bridge Rd., Roswell Summit Building 200, Suite 255, Roswell, GA 30076 (770) 642-9170 • Fax: (770) 642-9982

WORLDWIDE SALES

POSTMASTER: Send address change to: Air Cargo World 3025 Highland Pky Ste 200 Downers Grove, IL 60515

For more information visit our website at www.aircargoworld.com

kuka@rmamedia.com

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editorial



John W. McCurry Editor

Looking forward to 2014

As 2014 approaches, the airfreight industry remains hopeful that the economic tide will change and the sector will see a long-awaited upward trend. As Air Cargo World enters its 72nd year, we will be here as always with the latest industry information and features.

A new year often brings change, and that's true here at Air Cargo World. In January, we will unveil our new and greatly expanded website. The new site has been in development for several months, and we look forward to going live with it. We are adding an array of new features and upgrades to make our site more user-friendly and information-laden. These include:

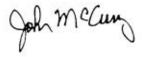
- A poll on the homepage where users can offer their opinions about developments in air cargo.
- Content from the magazine, including opinion pieces and regional reports, on the homepage.
- An improved commenting system for articles.
- A listing of our most popular stories.
- Graphs of airfreight data that will change monthly.
- An improved search function and navigation.

Later on, we will roll out free user registration, which will be needed to receive premium content on the website. As always, we will have the latest industry information, updated daily.

Improvement is a constant at Air Cargo World. During 2013, we added a new column, Legal Ledger, which examines the law as it pertains to air cargo. Our two industry legal experts, Ruwantissa Abeyratne and Daniel Raab, will continue to offer their valuable insight on industry issues in 2014.

We also added a second page to our Bottom Line department, including updates from Drewry Sea & Air Shipper Insight and air cargo market data from WorldACD. Our social media presence was also expanded with greater use of Twitter, LinkedIn and Facebook and a new Pinterest page.

We believe you will enjoy our new online look, and we look forward to your feedback on the new aircargoworld.com.



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AFRICA

EUROPE **Nor Onev**

dnata opens cargo facilities at **UK airports**

nata announced the opening of three new facilities at Gatwick, Birmingham and Glasgow airports, expanding the company's cargo capabilities to five of the UK's key regional airports including Heathrow and Manchester.

Development at the three additional regional airports complements the approaching opening of dnata City, Heathrow's newest cargo hub. The cargo facilities at Birmingham, Gatwick and Glasgow will add a combined 57,000 sq. feet (5,296 sq. meters) to dnata City's 206,000 sq. feet (19,138 sq. meters) of cargo capacity.

"Adding cargo capacity at Birmingham, Gatwick and Glasgow airports supports the smooth flow of shipments throughout the UK," Gary Morgan, CEO of dnata's UK operations, said. "With these new facilities, our customers have full UK coverage through the dnata UK network."



The expansion to three of the UK's key regional airports provides customers the opportunity to expand their import and export reach into the country.

"Cargo volumes coming in and out of the UK need to easily make it to the far reaches of the country," Morgan said. "By adding cargo services at these regional airports, on top of our existing capabilities at Heathrow and Manchester, dnata customers can rest easy knowing that there will be a seamless service across the UK network." Acw



Air Cargo Germany didn't survive a turbulent 2013, a surprise since Volga-Dnepr stepped into to acquire a 48-percent stake in the company.

How to reflect on a year best to forget

nother year over and a new one just begun...well, nearly. In the latter annals of air cargo, it will likely be remembered that 2013 was the year it didn't happen.

Let's start at the beginning of this misbegotten year, when it will now be distantly recalled that UPS failed miserably in its bid to acquire TNT and thereby a sizeable chunk of the European express market. "Foul" was the cry that went up from the European Commission at what it saw as monopolistic capitalism in all its vain glory, and which others viewed as inevitable market shake-out.

The saving grace of this intervention? TNT was forced to ax 4,000 jobs just three month later. Well, that's the way it goes.

What else didn't happen in 2013? Well, Berlin's prestigious Brandenburg Airport didn't open — again. Originally completed and slated to start operations in March 2010, after repeated postponements it is now maybe, almost, certainly, going to open in 2014. At least, they have kept the lights on at the glitch-ridden gateway during all that time - because they can't work out how to turn them off.

Something that certainly didn't get forgotten in the early part of the year was Ram Menen's immeasurable contribution to the industry. The retiring (and that was seldom said previously) senior vice president of Emirates Sky-Cargo still leaves a vacuum unlikely to be filled anytime soon.

As to the ongoing on/off saga of the year, carrier Cargolux surely walks away with this prize. Its seemingly eternal effort to offload the 35-percent stake ditched by Qatar Airways looks set to run and run.

As the year drew to a close, the Chinese conglomerate of Henan Civil Aviation Development and Investment Company (HNCA) was listed as the most likely new stakeholder. But that was not withstanding last minute wrangling by the airline's unions, seriA STAR ALLIANCE MEMBER

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MIDDLE EAST

EUROPE

ous misgivings, it is understood, on the part of the airline's management and a change of government in the Grand Duchy of Luxembourg. OK, so maybe next year.

ASIA

It was sadly all too depressing that Germany's fledgling second-tier allcargo carrier, Air Cargo Germany, didn't survive far into the year. The now-cold ashes are still being raked over as to why it failed, but cold hard cash flow was its ultimate harbinger in a deeply unforgiving market. The bigger surprise was that this happened after Volga-Dnepr stepped in to acquire a 48-percent stake. Great things were expected of a link-up with its line-haul carrier, AirBridge-Cargo. All apparently to naught.

The only purpose this debacle seemed to highlight was Volga-Dnepr's own financial peril. Its heavylift AN-124 cash-cow business was rapidly drying up, due in no small part to the military withdrawal from Afghanistan. It also threw into question the insistence by the Russian outfit



UPS failed in its bid to acquire TNT. Just three months later, TNT had to cut 4,000 jobs.

reported that it had seen a 50-percent downturn in cargo charter business this year, reflecting its heavy reliance on British defense contract work.

It was also a year when the grand European alliance of Air France Cargo, KLM Cargo and a smidgeon of Martinair Cargo didn't put its troubles behind it and appeared to be in continued retreat. As much seemed to be admitted with the further



Cargolux's effort to offload the 35-percent stake ditched by Qatar Airways continues.

that it remained a serious bidder for the Cargolux offering. And what of the grand design fashioned by VD president Alexey Isaikin to get the AN-124 back into serial production?

If anyone needed reminding of the bite the downsizing of Afghanistan operations was having on the industry, it came with startling reality when major UK charter broker Air Partner curtailment of freighter operations. The dwindling freighter fleet is now to be divvied-up to ever more slender ends between the three carriers, with the insistence that incoming new belly-hold capacity will more than make up for any shortfall. But image, as they say, is everything.

On a more positive note to the year-end, Lufthansa Cargo finally got

its hands on new freighter capacity in the form of the first of five new B777Fs. What it didn't manage to do was to live up to its own expectations that it would retain its existing MD-11F freighter fleet in its entirety. The oldest two of the 18 aircraft are soon to be pensioned off.

And on the subject of freighter fleet replenishment, whatever the woes besetting the industry, you can guarantee that both Boeing and Airbus will continue to bang the drum as to how many more freighters are going to be needed in the coming decades. They certainly didn't give up on their relentless predictions through 2013. But that is the good thing about predictions; you can always make another one.

Lastly, the one thing that certainly didn't happen in 2013 was any sign of a tangible recovery in the airfreight market. Instead, there was a slow, bumpy ride for most carriers, ever more desperate to seek market traction in the midst of weak demand and continued overcapacity.

Lufthansa Cargo perhaps best said it all when its respected spin doctors insisted the German carrier, although not achieving any growth in the first part of the year, had nonetheless, managed to decelerate the decline.

That's positive thinking for you.

And so, here's to the future and a happy New Year. Let's hope it's a good one and brings us some cheer. **Acw** AMERICAS

wordnews



EL AL Israel Airlines' cargo in Israel has been decreasing over the last few years.

Israeli flag carrier caught in cargo slump

espite EL AL Israel Airlines reporting growth in revenue and profit during the third quarter of 2013, the Israeli flag carrier's airfreight is down.

Cargo revenues dropped by about 0.8 percent year over year. During the third quarter, EL AL had nearly 36 percent of the cargo market share at Ben Gurion International Airport in Tel Aviv, its hub. That's up almost two percentage points from the third quarter of 2012.

Shali Zahavi, EL AL's vice president of cargo, tells *Air Cargo World* that the airline's airfreight in Israel has decreased during the first 10 months of the year by 3.6 percent. He attributes the decrease in exports mainly to Europe and the move of airfreight to seafreight

"At the moment, due to the world's economic situation, we can say that the situation is stable," he says. "We cannot see growth in any country for 2013."

EL AL operates a fleet of 37 airplanes and serves more than 40 destinations worldwide. Though the airline has had freight service since 1950, it opened a separate cargo division in 1997.

EL AL's major freight destinations

By Adina Solomon

are Europe, the U.S. and mainly for imports, the Far East, Zahavi says. The fastest-growing commodity the airline flies is pharmaceuticals, followed by technology and perishables.

Zahavi says the Israeli air cargo industry has been decreasing the past seven years, dropping from 340,500 tonnes in 2007 to 281,500 tonnes in 2012. That's a 17-percent decrease over five years.

"There was a huge decrease in agriculture products, which were shifted to the sea or were decreased due to tough competition," Zahavi says.

Speaking of competition, IAG Cargo announced in September that it is increasing capacity between Tel Aviv and London in summer 2014 by introducing a daily Boeing 777-200 to the route, replacing one of the existing Airbus A321 aircraft.

"The Middle East and Africa is a key market for IAG Cargo, especially when it comes to the movement of perishables such as fresh fruit and vegetables," Tony Snell, regional commercial manager for the Middle East and Africa at IAG Cargo, says.

While IAG Cargo is adding capacity between London and Israel, EL AL

Saudia Cargo, AV Cargo announce West Africa deal

Airlines Cargo and AV Cargo Airlines announced their joint cooperation for moving cargo to four destinations in West Africa via Lagos, Nigeria.

Through the signing of the interline agreement, Saudia Cargo will benefit from the extension of its network through its cargo hub in Lagos. Cargo will be carried on Saudia B747 freighters into Lagos for onward connections to AV-Cargo-served destinations: Bamako, Mali; Freetown, Sierra Leone; Pointe-Noire, Republic of the Congo; and Ouagadougou, Burkina Faso.

"This agreement provides some fantastic opportunities for both airlines to extend their networks in a complementary manner, benefiting from the strengths of one another," Simon Clarke, CEO of AV Cargo, said. "It is testament to the mutual respect each airline holds for the other that this agreement came about. We look forward to its success."



"The cooperation with AV Cargo makes our hub in Lagos more attractive," Peter Scholten, vice president commercial at Saudia Cargo, said. "We can now offer MD11 main deck capacity to four destinations connecting with our daily B747 freighter service." ACW

Correction:

In the November issue, a typographical error resulted in the misspelling of ANA Aviation Services. is introducing short-haul operations to five European destinations starting March 2014. The routes will use Boeing 737-800s and be implemented by summer 2014.

While announcing EL AL's third-quarter results – the airline's net profits were up 54 percent year over year – EL AL Chief Executive Elyezer Shkedy says the airline faced increased competition.

"The main change was due to the dramatic increase in the activity of Turkish airlines to and from Israel, which amounts to an incomprehensible support of the Israeli government in the international expansion of Turkish carriers at the expense of Israeli airlines, which are prevented from flying to Turkey," Shkedy says.

Turkish airlines are entitled to 126 weekly flight legs, compared to zero segments by all Israeli airlines, he says.

In addition to increased competition, Zahavi says EL AL's cargo arm is suffering due to other factors.

"The textile industry was down dramatically since most of the production lines to textile were moved to other countries," he says. "Add to it the global electronic slowdown in the last few years, and it ends up with sharp decrease."

Despite all this, EL AL as a whole is still growing. In late October, Boeing and EL AL finalized an order for two additional Next-Generation 737-900ER airplanes. The order came just two weeks after the carrier took delivery of its first 737-900ER.

EL AL is also expanding its network and began offering new routes to Venice and Larnaca, Cyprus. **Acw**

Qatar flies freighters to new destinations

atar Airways Cargo began scheduled freighter services to four new destinations in Europe and the Middle East.

Qatar will begin services to Madrid, Paris, Beirut, Lebanon, and Tbilisi, Georgia. It is also increasing frequency to Seoul and increasing capacity to Oslo, Norway.

"The next few months will prove to be yet another exciting period of growth with such diverse destinations being added to Qatar Airways' cargo network," Ulrich Ogiermann, Qatar Airways chief officer cargo, said.

Qatar Cargo began operating a twice-weekly service to Madrid. The new service is operated with an Airbus A330 freighter and is expected to include textiles and apparel (including footwear), food and beverages, metals and metal manufacturers, chemicals, automobiles, machine tools, pharmaceuticals and medical equipment.



A weekly scheduled Qatar Airways Cargo Boeing 777 freighter started operating from Doha to Beirut. Food, jewelry, textiles, furniture and metal products are the major commodities expected to come from Beirut.

Qatar's passenger services to Tbilisi were supplemented with one weekly Airbus A330 freighter. Georgia, rich with spring waters and mineral water production, is also involved in wine production. The country exports vehicles, fertilizers, nuts, scrap metal, gold and copper-ores.

Meanwhile, Qatar Airways's European expansion received a boost with twice-weekly scheduled Airbus A330 freighter services to Paris.

Apart from the new services, Qatar freighter services to Seoul were recently boosted by an additional Boeing 777 freighter service, flying three times per week, and freight capacity was increased on its Doha-Oslo route by the introduction of an A330 freighter. **Acw**

Boeing predicts rapid fleet expansion in Middle East

B oeing forecasts that airlines in the Middle East will require 2,610 new airplanes over the next 20 years, worth an estimated US\$550 billion (409.3 billion euros).

While one-third of that demand will replace today's fleets, 66 percent of the demand is expected to be driven by the rapid fleet expansion in the region. Long-range, twin-aisle airplanes will account for more than half of the Middle East's order books, according to the Boeing Current Market Outlook.

"Over the last decade, we've seen a rise in low-cost carriers that have benefitted from a large youthful population, large migrant workforce and trends toward market liberalization," Randy Tinseth, vice president of marketing, Boeing Commercial Airplanes, said.

Twin-aisle aircraft will of the region's new airplane deliveries over the 20-year period. Single-aisle airplanes will make up 47 percent, large airplanes will account for 10 percent and regional jets make up 1 percent. **Acw** ORNE • AIR CHINA CARGO • ALASKA AIRLINES • ASIANA AIRLINES • CATHAY PACIFIC IRLINES • CHINA CARGO AIRLINES • CHINA SOUTHERN AIRLINES • EVA AIR • EVERTS • FEDEX • KOREAN AIR • LYNDEN INTERNATIONAL • NIPPON CARGO AIRLINES • NORT POLAR AIR CARGO • UNITED PARCEL SERVICE • YAKUTIA AIRLINES • ABX/AIRBORNE

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EVERT

ASIA MIDDLE EAST AFRICA

Melbourne wants to make Australia Asia's 'food bowl'

two-year investment program by Melbourne Airport will create more than 3,000 ongoing and construction jobs.

The AU\$1-billion (US\$949-million) program is part of Melbourne Airport's biggest transformation since it opened more than 40 years ago. Construction was done on a cargo facility at the airport, and the airport's internal road network is being worked on now.

Chris Woodruff, the airport's CEO, said Melbourne Airport's significant international passenger growth has driven growth in freight.

"By keeping Victoria connected, we're also providing invaluable opportunities for our exporters, particularly for timesensitive, high-value products such as fresh seafood and meat, which are key export products to our growth markets including the Middle East and Asia," Woodruff said. "To support the state government's vision of becoming Asia's food bowl, we're also investing in our freight and logistics facilities, including increasing freight apron capacity and facilities in our business park, where we are proud to have five of the top 10 global freight companies as tenants."

Melbourne Airport contributes AU\$1.47 billion (US\$1.4 billion) to Victoria's Gross State Product with this forecast to rise to AU\$3.2 billion (US\$3 billion) by 2033.

"Our operations are also vital in keeping Victoria connected to the rest of the world. Melbourne Airport is the freight gateway for Victoria, Tasmania, South Australia and southern New South Wales, and it's all underpinned by our curfewfree operations," Woodruff said. "Melbourne Airport is a critical piece of state infrastructure and our investment in our facilities and roads will further strengthen our contribution to Victoria's economic and social wellbeing." Acw



China's Shanghai Free Trade Zone includes Shanghai Pudong International Airport.

China hopes Shanghai FTZ enlivens economy

t has been likened to Shenzhen, China's first special economic zone launched in the 1980s, which sent the country on the road to the global economy and turned it into the world's factory floor. On Sept. 29, China turned a new page with the opening of the Shanghai Free Trade Zone (also known as the China Experimental Free Trade Zone), a new setup meant to transform China's economy and investment framework.

Altogether, the zone covers less than 29 sq. kilometers (11 sq. miles), encompassing four Customs special control areas: Waigaoqiao Bonded Area, the Waigaoqiao Logistics Park, Yangshan Port and Shanghai Pudong International Airport.

One of the effects of the SFTZ will be a boost in exports, according to PricewaterhouseCoopers (PwC). There are also hopes that it will facilitate and speed up imports, eliminating the need for backup stock that firms now hold to compensate for lengthy delays in import clearance. PwC analysts noted that Customs formalities within the zone are expected to be so simple and convenient as to only require registration of the product description and value on entry without inspection and possibly no declaration process for goods entering or exiting the zone.

In addition, the SFTZ is expected to act as a catalyst for the development of modern shipping services in ship financing, insurance and trading, as well as port logistics, according to the Shanghai International Shipping Center. Logistics and shipping are two areas targeted for liberalization under the SFTZ legislation, which removes the investment thresholds for foreign stakeholders in such enterprises.

Welcome as these elements are in the logistics sector, they alone hardly merit comparison with the momentous decision to set up the Shenzhen special economic zone three decades ago. The authorities in Beijing have been less than crystal clear about the exact objectives, but the project is widely understood to serve as a microcosm to experiment with measures to open up China further, with particular emphasis on reforming the financial and services sectors, which have so far been tightly controlled. Royal Bank of Scotland analysts noted a widespread understanding that the SFTZ "will go beyond the scope of previous zones in terms of opening up and liberalizing international economic and financial transactions."

The authorities have identified six key sectors that will be opened up for foreign investment in the zone, namely the banking, shipping, commercial, professional, culture and social services sectors.

Beijing has linked the project to a broader reform agenda, leading to expectations that the Shanghai zone will spawn similar setups around China.

"These reforms will likely be rolled out nationwide within three years, fueling the momentum of ongoing reforms," the Hongkong and Shanghai Banking Corporation's research department says.

No air carrier has launched new freighter service to Shanghai in response to the momentous event, nor are international logistics firms rushing to the SFTZ to buy out Chinese players and boost their footprint in anticipation of a surge of traffic.

"Agility is today operating in the four bonded zones in Pudong, but have not seen any change to the existing operations or customs processes after the C(S)PFTZ was launched. In this condition, our strategy here will be to wait and see what further details are released by the government before looking to move/expand/exit, etc. It is unclear what the C(S)PFTZ will actually end up enabling and we are waiting to see further developments," James Gagne, CEO for Greater China at Agility, says.

The only discernible change on the logistics front so far has been a minor modification in regulations in the Waigaoqiao Bonded Zone, according to Diana Ong, implementation manager at DHL Global Forwarding.

"It is still very early days yet, and I

think overall it is designed at the services sector," James Woodrow, director and general manager of cargo at Cathay Pacific, says. "We will just wait and see."

Some observers reckon that significant progress at the SFTZ would send China on its way to reducing the efficiency gap vis-a-vis gateways such as Hong Kong, where processes like Customs clearance tend to be significantly faster and more straightforward.

Woodrow acknowledges the need for Hong Kong to stay ahead of the game. Cathay's freighter and bellyhold network, combined with its new cargo terminal at its home base, should go some way in that direction, he says.

"We are now able to take third-party customers and are actively in the market talking to prospective clients who can benefit from the cargo ter-



minal and Cathay's intra-Asia distribution network," he says. "The terminal is very much built for speedy and efficient transshipment both between our own planes and potential third-party customers."

IAG obviously sees an ongoing case for putting freighters into Hong Kong. In late October, the European carrier added a sixth weekly freighter run from London to its footprint there.

One forwarder executive remarked privately that much about the SFTZ remains unclear at this moment since the government in Beijing often embarks on new projects in the spirit of experimenting where they may lead, adding that this project could end up with little beyond the new sign at the Waigaoqiao Logistics Park. It remains to be seen if it will be a second Shenzhen or a second Qianhai, a special economic zone near Hong Kong that never really gathered momentum. **Acw**

China Airlines expands cargo route to Zhengzhou

hina Airlines launched a new Taoyuan, Taiwan-Nanjing, China-Zhengzhou, China cargo route, extending its existing Taoyuan-Nanjing route to Zhengzhou in central China.

Every Saturday, China Airlines operates the route with a B747-400F via Nanjing. For the first time, cross-strait carriers are allowed to operate cargo flights to inland China via an intermediate stop en route, with Zhengzhou, a





major production base of international mobile phone manufacturers, the only approved final destination.

The new route helps airlines consolidate cargo shipments in central China and balance loading.

The round-trip flight between Taoyuan and Zhengzhou via Nanjing runs just under six hours. Among other shipments, the inaugural flight Oct. 19 carried electronic components and consumer goods to Zhengzhou, and mobile phones, electronic equipment and machinery on the return flight.

As the second-largest city in central China and the area's main economic center, Zhengzhou has attracted large investment from abroad and from China's seaboard regions. The city is a stated target under China's Five-Year Plan, which identifies main areas of development.

Zhengzhou has a competitive advantage in many industries, including textiles, machinery, construction materials and energy. The city is focused on the information technology, automobile, equipment manufacturing, biotech and pharmaceutical, and branded apparel industries. **Acw** "The Boeing 747-8F is an exceptional aircraft and a stair-step improvement in freighter technology. Ours are delivering enhanced revenue payloads and operating efficiencies for our customers and driving growth in our core ACMI business."

> ---William J. Flynn, President and Chief Executive Officer, Atlas Air Worldwide Operator of the world's largest fleet of Boeing 747 Freighters

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Global Aviation files for Chapter 11

G lobal Aviation Holdings, Inc., the largest commercial provider of charter air services to the U.S. military and a major provider of worldwide commercial global cargo air transportation services, filed for Chapter 11 reorganization.

Global Aviation Holdings announced that the company and its subsidiaries, including its two airlines World Airways and North American Airlines, have filed voluntary petitions for relief under Chapter 11 of the U.S. Bankruptcy Code in the U.S. Bankruptcy Court for the District of Delaware.

The company said it has taken this action to strengthen its balance sheet and gain financial flexibility as it continues to realign its operations. It intends to continue to operate during the reorganization process.

"We intend to use the reorganization process to help implement our plan to lower costs, stabilize our businesses, grow revenue and diversify our product lines," John Graber, CEO, said. "We have taken a number of steps to improve our operations over the past few months, and we were making great progress. However, the continued worldwide downturn in commercial freight markets coupled with the military's decision to immediately curtail its cargo expansion flying has made it necessary for us to undertake this courtsupervised reorganization. We believe that this reorganization will enable us to reduce our debt and implement operational changes, while maintaining our commitment to safety, compliance and reliable customer service."

As part of the reorganization, the company is taking steps to align its cost structure with the realities of market demand. Global Aviation Holdings expects to reduce its workforce by approximately 16 percent.

"We appreciate the ongoing dedication of our employees, whose hard work is critical to our success and the future of our company," Graber said. "Regrettably, as a result of a necessary reduced fleet size and as a part of this reorganization, jobs will be impacted. We are committed to treating those who are affected with the respect and dignity they deserve. We will support them as best we can in their transition." **ACW**



Brazil's big potential

By John W. McCurry

Razil and its potential for cargo growth was a major discussion topic during conference sessions at Air Cargo Americas in Miami in November.

Sao Paulo's Guarulhos International Airport (GRU) is back in the cargo business, according to Antonio Miguel Marques, president of the Invepar-ACSA consortium that is the concessionary for GRU. Massive investment has produced improved road and airport infrastructure in Brazil over the past couple of years and has established a foundation for future cargo growth.

Marques says the airport hopes to attract more dedicated cargo carriers in the coming years.

"We have just one pure cargo flight per week," Marques says. "All of the rest of the cargo comes from bellies. We're handling almost 40 percent of the total air cargo going to Brazil with just one cargo flight. We are leading a transformation process at our airport, building new runways and a new apron. It will alleviate a major bottleneck we had."

During the first half of 2013, pharmaceuticals were the main air cargo import product at GRU, accounting for 51 percent of the total. Machinery was second with 14 percent, followed by electronics with 8 percent and automotive with 6 percent.

Marques says the recent privatization of airports is allowing cargo development at GRU, following a period when "pure cargo" planes were diverted to Viracopos-Campinas International Airport in Campinas, Brazil. He says privatization is resulting in a transformation of the industry.

"After the privatization, these restrictions were removed, and GRU is back in the cargo business," Marques says. "Brazil is a fastgrowing market. We will reach 200 million people this year, and our middle class is growing fast. Poverty is going down dramatically, and people are starting to buy."

Marques notes that there are 200

"After the privatization, these restrictions were removed, and GRU is back in the cargo business."

> — Antonio Miguel Marques

flights a month from Brazil to Miami. He says that while the country's internal market is massive, Brazil remains small in terms of international trade. He says GRU is the largest airport in the Southern Hemisphere, handling 36 million passengers last year and has experienced growth of more than 10 percent this year. GRU also has the largest air cargo terminal in Latin America with 97,000 square meters (1,044,690 square feet) of covered space.

Air charter specialist Chapman Freeborn also sees opportunity for growth in Brazil and other South American countries. In another con-



Sao Paulo's Guarulhos International Airport

ference session on Latin America, Reto Hunziker, group cargo director for Chapman Freeborn, says several nations offer potential for cargo growth.

"I recently arrived in Sao Paulo, and all the Middle East carriers were there. All of the Chinese carriers were there," Hunziker says. "We just invested in the region. We have reorganized our office in Sao Paulo, and we have about 10 people working there. We are more focused on domestic stuff in Brazil and from Brazil to other South American countries. We see growing demand in countries like Peru and Colombia." Hunziker also notes that Venezuela offers potential, but the political situation makes it difficult to operate there. Acw



Aeroscraft aims for market by 2016

gor Pasternak has big plans for his (1 oversized airship. of

The Aeroscraft, a dirigible designed to carry cargo around the world, is being developed by aircraft manufacturer Aeros. The prototype was successfully tested at the company's headquarters in Los Angeles.

The numbers are colossal. The Aeroscraft has a length of 555 feet

(169 meters), more than twice that of a B777F. Its range is 3,567 miles (5,741 kilometers), about the distance from New York City to London.

By Adina Solomon

Pasternak, Aeros' founder and CEO, explains to Air Cargo World how the company plans to turn a profit on the Aeroscraft in an airfreight market that has remained flat.

He says the demand for delivering

large cargo is constantly growing, but the cost of delivery has grown high.

"The demand for air delivery of the cargo is absolutely huge," Pasternak says. "The problem is we cannot deliver the cargo to a remote area if there's no airport. We cannot leave the airport sometimes if there's a question of what we will do with the cargo after it's delivered to the airport."

That's why Pasternak believes the Aeroscraft will succeed. With the dirigibles, the cargo does not have to go to an airport. It can be carried directly to a given location for takeoff and landing.

The Aeroscraft, which uses 1/3 the fuel of a traditional freighter due to lighter-than-air technologies, can also carry multi-modal containers, shortening loading and unloading time.

"You've got the same cargo-

handling case," Pasternak says. "It doesn't matter if you're moving on the rail or from the seaport or you put it on the truck. You've got the same container, which is secure."

When asked about the air cargo industry's move away from freighters and toward belly cargo, Pasternak says freighters have a few problems. In addition to issues with fuel efficiency, freighters usually go to passenger airports.

"It's kind of a not-welcome animal in a passenger airport," Pasternak says.

The first Aeroscraft of the initial fleet of 22 will be ready for operation in two to three years. The fleet will operate on an ACMI lease. There are two Aeroscraft models: one that holds 66 tonnes of cargo and a larger one that holds 250 tonnes.

Pasternak expects load factors to



AFRICA

The Aeroscraft is a dirigible that will carry cargo aro



ASIA



und the world. Its length is 555 feet, more than twice that of a B777F, and its range is 3,567 miles.

hover around 75 percent, 30 percentage points more than the air cargo industry's load factor in September, according to the International Air Transport Association.

AMERICAS

"It's much faster than any multimodal – much, much faster," Pasternak says. "And it's flying directly to the client location."

Though the initial fleet will have 22 vehicles, he says there is a market for 2,500. NASA, the U.S. Air Force and the U.S. Department of Defense are betting on the Aeroscraft's success, having given development funding to Aeros.

"The demand's so huge, and if we'll be able to build today or bring to the market today 22 vehicles, it will be not enough," Pasternak says. "It will be just not enough because people are so struggling with logistical issues." ACW



Cargo execs reflect on industry

One of the air cargo sector's strengths is its breadth of astute management. As the industry heads optimistically into the uncertainty of 2014, it will rely heavily on the guidance of its top executives. Air Cargo World has selected six of the industry's best to highlight in our annual Air Cargo Leaders feature.

United Cargo head says airfreight's future lies with new ideas

Few people know that United Cargo President Robbie Anderson is an introvert.

"It's just my natural tendency to be quiet and more introspective," Anderson says, "but in my career and certainly being married to my wife, I learned you have a lot more fun talking to people."

And now, what Anderson likes so much about the air cargo industry is the people involved.

He started his airline career with Continental Airlines, which eventually merged into United. He worked his way from catering to flight operations. In 1994, he got his first airfreight job as division control for the cargo division, which he served as for two years.

Anderson has spent more than half of his career in the cargo business.

He calls airfreight a "relationship-focused industry."

"As large as it is, it's still pretty small," Anderson says. "One thing I recognized when I left in 2005 and came back in 2010, the names were all the same."

It's no wonder why he says people are also the aspect of his career in which he takes the most pride.

"What I'm most proud of is to see the people I work with succeed in their careers. It's been one of the most gratifying things to work with individuals that you see, just pure talent," Anderson says. "To help understand where they want to go in their careers and find ways to help them move along those career paths and be successful — I think that's probably been the most rewarding thing that I've seen."

He says however the economy de-



Robbie Anderson

velops, the future of air cargo is in new ideas.

"Air cargo plays an irreplaceable role in the worldwide economy – and there is a tremendous upside opportunity to improve the service we provide," Anderson says. "Since our planes aren't likely to fly any faster, we need to promote a spirit of entrepreneurship and creativity to develop innovations on the ground. Then we need to test these innovations to determine whether they enhance or create value for our customers."

Anderson earned his bachelor's degree in finance from Stephen F. Austin State University and his MBA from the University of Houston, both in Texas. He serves as chairman of the Airlines for America Cargo Council and is a member of the International Air Transport Association Cargo Committee.

Anderson began working in junior high school. His first job was running livestock in a sales barn in his hometown of Tom Bean, Texas, a town with a population of under 1,000 at the time.

"It was a big farming community, and it was a great place to grow up. Small, small school. Literally played every sport. You had to or we wouldn't fill the team," he says.

Anderson was responsible for get-

ting pigs, horses and cattle into and out of a pen and loading them into trucks for farmers.

"What I learned in the sales barn is you don't want to stand between a 500-pound sow and anything. You want to get out of their way," he says, laughing.

Learning to dodge pigs, Anderson no doubt knows the importance of speed. And he says that is the very aspect that the air cargo industry needs to improve on.

"E-commerce was a high focus for the industry when I left in 2005, and when I came back in 2010, we're still talking about the same initiatives of E-freight and e-airway bill and really trying to get the industry to buy in on why we should do this," he says. "I think that's been one of the frustrating parts for a lot of us."

Anderson has three children. In 2005, he moved to Cleveland with his family for work. Once their last child finishes high school in spring 2014, Anderson and his wife will move to Chicago, where Anderson now works.

One of his hobbies is spending time with family. He also likes to walk, fish and travel. The beach is his favorite destination.

With a long cargo career behind him, Anderson gives his formula to make it in the airfreight industry: persistence, a strong work ethic and a willingness to take risks and make mistakes. He also stresses investing in yourself through education.

"That doesn't have to mean a formal education such as college. It can be through coursework or training or reading books or listening to audio," he says. "I think it's really trying to continually improve your value and worth to yourself and the organization for which you work for."

-Adina Solomon

featurefocus Leaders

Al-Saleh says Agility will earn its name

Essa Al-Saleh worked in the oil industry before joining global logistics firm Agility in 1998. He was an engineer with the Kuwait Oil Company and was part of the team charged with reconstructing oil fields damaged during the Iraqi invasion of Kuwait in 1990. He spent four years doing that before getting his MBA in finance from Boston College. He is now president and CEO of Agility's Global Integrated Logistics business group and is based in Baar, Switzerland, south of Zurich.

So how was the segue from oil to logistics?

"I'm still trying to figure it out," Al-Saleh jokes. "When I jumped into logistics, we had 300 people operating in one country, and we wanted to develop the business. At the beginning, it was very hard and the interesting thing is we very quickly went through tremendous growth and investment and development. The best lessons were the many mistakes I made during the process. But after learning through mistakes, things developed very nicely."

Al-Saleh says the logistics industry is primarily about people. He enjoys interacting and working with customers. Logistics also requires a good understanding of many industries, including pharmaceuticals, oil and gas and various high-tech sectors.

"You have to understand a lot about a lot of industries," Al-Saleh says. "We are always learning and seeking new ways to apply knowledge to solve problems. We cut across many geographies in our operation. There's a lot of cultures and different understandings and insights. It makes this business quite exciting. Few industries are quite like it."

Observing the industry as a whole,

Hactl executive loves the air and sea

If you ask Mark Whitehead what he feels most proud of in his career, he won't say acquiring wealth. Al-Saleh says it's in flux around a few core issues. The way the industry has been doing business is not the way it will do business going forward, he says.

"There will be a lot more standardization and technology coming into it," Al-Saleh says. "There will be more information sharing within the business to provide information to operations and empower them to make informed decisions. A lot of our customers are growing in terms of size and geographic coverage. We want to have consistent service whether it's in China or the U.S. or Europe."

Agility's air cargo business will depend on how it leverages its technology platforms, Al-Saleh says. Another challenge will be how to provide value to customers for the price they are paying.

"Customers are always looking for lower costs, and that is a challenge that we have to deal with over time, especially in the marketplace we are in," he says. "Another issue that's more longer term is customers and where they source and manufacture. Ultimately, the customer base is evolving. Distances will become much closer between where they source and where they deliver. There are potential long-term implications in that sense. These are both challenges and opportunities that exist in our industry."

As for Agility, Al-Saleh says the company is focusing on emerging markets and key industries.

"I believe we will see growth in a specific set of industries that we feel are important to us. In the high-tech industries for example, we will be providing solutions that are closer to the manufacturing base, which could include storing supplies for them for when they are needed. We see growth opportunities across our network."

Al-Saleh also sees growth opportunities in the pharmaceutical, oil and gas and chemical industries. Markets with growth potential include the usu-



Essa Al-Saleh

al suspects, he says, such as the BRIC countries, areas of the Middle East and areas of Africa.

"Our philosophy is to live up to our name, to be agile and to have the ability to adapt to our customers' needs, whether it be operating in a certain geography or providing special solutions," he says.

Al-Saleh, who was born in the U.S., got the entrepreneurial bug at as an older teen. He created his own business selling computer-related equipment. That led him to seek an electrical engineering degree at Tufts University in Boston.

"It was a great learning experience and very valuable," he recalls. "I dealt with suppliers and customers. I was a wholesaler and developed ways to promote the product and then deal with the finances of it. I learned that you can rest on the success you have early on and think it will continue forever."

When not at work, Al-Saleh enjoys spending time with his family and running.

"My oldest is looking at colleges, and I spend time doing that. I enjoy exercising, in particular, running," he says. "I ran a marathon last year and yesterday I ran a half-marathon." — John W. McCurry

"Some people might say, 'Making lots of money," says the chief executive of Hong Kong Air Cargo Terminals Limited. "But making lots of money is driven by the market, and you have to be in the market at the right time, because you can't generate lots of money if the market's not right."

Instead, Whitehead feels most fulfilled when he is developing young

featurefocus Leaders

professionals.

"You can develop people. You can do that in a good, bad or indifferent market," he says. "You can inspire them to what they should and shouldn't do, and you can create a role model."

Whitehead hasn't been in the air cargo industry that long, but he had made an impression. He became chief executive of Hactl in 2010.

Before that, he was trained as a lawyer, and in 1983, he transferred to Hong Kong with the London firm he worked at. In 1987, he joined Jardine Matheson Group, a British conglomerate. At one point when he was running the company's shipping business, Whitehead went to Indonesia to investigate pirate activity.

After he worked as executive director of Hongkong Land, a property investment company, Whitehead began his job at Hactl. He describes the airfreight industry as dynamic.

Whitehead grew up in Warwickshire, England. That's where he developed a hobby he still practices to this day: yacht racing.

"It's always been a very important part of my life," he says. "I was a difficult teenager and failed to be able to communicate with my parents particularly well Monday to Friday. But when it came to Saturday or Sunday when I needed a ride to the yacht club and also to borrow one of their boats, I all of sudden became very communicative with my dad, and he also used that as a great opportunity, which I now realize, to talk to me about many other things."

Whitehead now races boats every Saturday and is vice commodore of the Royal Hong Kong Yacht Club.

He has two kids who attend college in the U.S.

Right now, Whitehead says, air cargo is in a difficult phase. He talks of the many factors pushing the industry.

Whitehead says the industry needs to be concerned about the shift from air to seafreight.

"As far as seafreight is concerned, it's a rounding error, but that move of cargo from airfreight is a significant impact on the business," he says.

There is also the high price of oil, security concerns and weather and political events affecting business.

"It's an industry which needs to make more money," Whitehead says. "From the airline's point of view, the return on investment is not very attractive."

But all these factors make the airfreight arena intellectually entertaining and challenging for Whitehead.

"That's what makes it so dynamic," he says. "There are some very, very entrepreneurial, entertaining, pleasant people in the business, and at the end of the day, I do fundamentally believe it's a robust business that will never go away. You cannot envision a day where there's no air cargo industry."

Whitehead says entrepreneurism and reputation are keys to making it in airfreight. People make mistakes, but they need to stand by what they say.

"It's not about the name of the com-



Mark Whitehead

pany. It's about the name of the individual," he says. "Once people know that they can do business with you and stamp you, you have that reputation as delivering, then that goes an awful long way to people's success or failure."

Whitehead seems to bear that stamp of approval. People who worked with him 25 years ago still call him to weigh in on their careers.

"I like that very much that they still ask me for my opinion after so many years," he says.

Air cargo endures many bumps, but Whitehead remains optimistic about its future. It is a robust business, he says. More and more people will travel, and product will move with them.

"The world's economies will grow, and air cargo will grow with it. It's as simple as that," Whitehead says. "There will be threats and challenges, but as an industry, it's fundamentally robust, and it will continue to drive economies." — Adina Solomon

Brittin begins path to air cargo with raspberry-picking

After a 15-year-old Douglas Brittin worked picking raspberries, he realized there had to be something else out there.

"I hated every minute of it, so I started my own business painting houses," he says. "A friend of mine and I went into the house-painting business summers and weekends."

Throughout his career, Brittin has used that same ambition — that same

initiative — as he moved through transportation jobs, starting in rail and trucking in Colorado, to eventually move into air cargo.

His first job in the industry was as a regional manager focusing on the oil industry in the Rocky Mountain region.

"It was broader in scope than just regional trucking operations or even rail at that time," he says. "It seemed a lot more variety to it in the market and the needs and the service levels and everything else. It kind of attracted me on that point from a sales standpoint." Now more than 30 years later, Brittin has become secretary general of The International Air Cargo Association. He began his job in August, moving to Miami from Washington, D.C., where he served as division director, air cargo for the Transportation Security Administration.

He worked at TSA for six years, beginning in 2007. He has also worked at Panalpina, Menlo Worldwide Logistics and Emergy Worldwide, a now defunct cargo airline.

Brittin says he wants to continue to grow TIACA's presence across the



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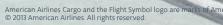
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"We want to make sure we continue to expand and really make ourselves the recognized platform leader on all issues impacting all those sectors, primarily in the areas of security, global market access, safety and certainly and then also environmental issues," he says. "I see my role as continuing to grow and expand our presence in all those areas."

Brittin says the air cargo industry's most pertinent issues include dealing with regulatory concerns and the different cargo screening requirements around the world.

"You have a global carrier, for example, or a global freight forwarder. They don't have the ability to put in common best practices at all their global locations because they have to deal with all this wide variety of issues," he says. "That's going to be a continued challenge going forward."

But for all the problems facing air-

freight, Brittin says he enjoys the industry because no two days are alike — there are always new emerging markets and capabilities.

"Whether you're working with customers, whether you're working with operations, whether you're working with technology systems to support all those issues, it's an ever-changing environment in an effort to try and do something more efficiently and drive something to the bottom line," he says. "I just enjoy that aspect of it."

When it comes to life outside cargo, Brittin spends his time on outdoor activities such as tennis, skiing and hiking. In fact, he has climbed six 14,000foot (4,267-meter) peaks.

"I'm going to have to continue to adapt to that and adjust that as I'm now in Florida," he says.

Brittin says in order to be successful in airfreight, industry players need to provide reliable service.

"You have to take care of your customers because in this industry, you're so reliant on so many other people who



Douglas Brittin

are not necessarily your own," he says.

He says those who can provide highlevel customer interface and information that shippers want will survive.

"That's why there are still so many players in the marketplace. There are so many niche players that provide tremendous focus on certain market areas. When people really need things done, they know who to go to in those areas," Brittin says. "There's all these different little pockets of people that really know the insides and out of their shipper needs, and that's still

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what it comes down to — being able to take care of that. But it takes a lot of effort and certainly a lot of hours to make a company work and grow, and do it profitably."

Brittin speaks about his past po-

Woodrow relishes challenges of air cargo

James Woodrow enjoys a good walk when he's not busy guiding the cargo operations for Cathay Pacific. Sometimes, his method of keeping fit involves going to the numerous country parks spread around Hong Kong. Other days, he opts for something a little more challenging.

Recalling a recent team charity walk, Woodrow says, "The four of us walked 78 kilometers up and down the hills of Hong Kong."

Navigating the challenges of the global airfreight sector is certainly no walk in the park, but Woodrow embraces the responsibilities. He became director cargo for the airline in September when his predecessor, Nick Rhodes, was appointed director personnel for Cathay. Woodrow has worked with Cathay or its parent group, John Swire & Sons, for 23 years. The first 15 years or so were with the company's seafreight division. He subsequently became the airline's general manager in Japan before moving to cargo in 2009.

"Having spent the last four years in cargo, I pretty much knew what to expect," Woodrow says. "In my previous role, I was in charge of sales. Now I am responsible for the whole cargo operation. This industry has plenty of issues including safety, lithium batteries, restraint for heavy cargo and security with [the Transportation Security Administration]. I hope my timing is good and the industry picks up a little bit after a rather difficult two-and-ahalf years."

Woodrow's promotion to director cargo came in the days leading up to the airline beginning full operations at its new cargo terminal at Hong Kong International Airport. sition at TSA — where he worked on implementing security standards without disrupting commerce. He speculates how this experience will come into play in the future at TI-ACA. "Now in this position," he says, "I look forward to putting all that together and continuing to support industry to do it the best way and provide the security that everybody looks for."

—Adina Solomon

"It's exciting for Cathay and exciting for Hong Kong," Woodrow says. "The US\$750-million terminal has 2.6 million tonnes of capacity. It's pleasing that it's now fully operational, and we need to make the most of it and leverage the opportunities that it gives."

Whether working in airfreight or seafreight, Woodrow says he most enjoys traveling and meeting the various people working in the sector.

"The major difference between seafreight and airfreight is that in seafreight, you see a balance of shippers and forwarders. Airfreight is a little different in that 98 percent of our customers are freight forwarders. It's interesting meeting people and finding out about their business. We do get to meet the major shippers from time to time because they do have an interest in what we are doing."

Looking at the industry in general, Woodrow says it's been disappointing since April 2011. He says a turnaround in 2014 depends largely on the confidence of U.S. consumers. The peak airfreight season in Hong Kong is a bit short this year, he says, but offers two good months at the end of the year. However, he notes that those two stronger months at the end of the year don't make up for the preceding 10 difficult months.

"Going forward, the business depends on how the U.S. economy turns out and whether U.S. consumers have the confidence to begin spending again. Every time it looks like it might happen, some uncertainty develops whether it's in Washington or something in Europe. We never quite get to the point where the U.S. consumer can say it's behind them."

Fuel costs add to the uncertainty. With prices for Brent crude oil continuing to top US\$100 (74.6 euros)



James Woodrow

a barrel, the situation continues to be difficult for freighter operations, Woodrow says.

"Fuel costs are such a high percentage of our overall cost of operating a freighter," he says. "There's also a lot of new capacity coming to the market, particularly wide-body bellies coming from Asia-Pacific and Middle East carriers. At the moment, there's a gap between supply and demand, and we have more supply coming."

That new supply includes more freighters to be delivered within the industry. Woodrow says Cathay has parked two freighters to date and notes that most of the major European and Asia-Pacific carriers have parked freighters.

Woodrow and his wife have four children, which also keep them busy. Born in the U.K., he spent eight years in Australia, where three of his children were born.

Despite the ongoing difficulties in the industry, he looks forward to the challenges.

"There are interesting times ahead," Woodrow says. "At Cathay, we have invested in new planes, which along with our new cargo terminal, puts us in good stead. Hong Kong is a good place to run a hub."

- John W. McCurry

Moore shows logistics can be fun

If you engage Vaughn Moore in conversation, it won't be long before he interjects his alma mater, the University of North Carolina, whether it be about the university's basketball heritage or otherwise.

"It's a big thing to me," says Moore, president and CEO of AIT Worldwide Logistics. "I sneak it into most conversations even though I live in Chicago."

Moore, a native of Winston-Salem, N.C., became co-owner of AIT in 2012 after leading a friendly management buyout of the company. He has been in the industry for more than 20 years and previously served as AIT's global vice president of sales and marketing. Count him among those in the industry looking for reasons to be hopeful for 2014.

"I am not convinced that the economy has made a full return," Moore says. "I am cautiously optimistic, especially in terms of air exports from the U.S. I am seeing some increases there that we have benefitted from. We hope to see more consistency in that space."

Domestic air cargo in the U.S. is at best flat, Vaughn says. Airlines are going more toward narrow-body planes for cargo.

"There is more point-to-point cargo as Southwest has been driving and some of the bigger airlines are trying to adjust," he says.

Moore believes the gradual implementation of e-airway bills will be good for the industry. He says airlines based overseas have been the leaders thus far in implementation with U.S. flagship carriers lagging behind. "However, airlines are asking us and a lot of forwarders if it's important to us and eventually things will catch up, and the e-airway bill will be the standard," he says.

Moore says the recent trend of slow steaming of oceanfreight, where carriers are slowing product delivery by five or six days in order to reduce fuel consumption, is helping the airfreight business to a degree.

"The byproduct is that slow steam

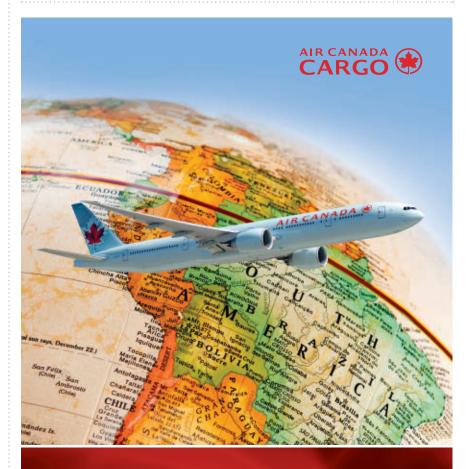
is sending more freight into the air in order to get products on the shelf," he says. "I expect to see that segment of imports to grow for that reason."

Diversification will be a key for companies going forward.

"We are finding out the importance more and more of diversification," Moore says. "You've got to be diverse enough in your services and products in order to be able to weather the storm in difficult times. You have to make sure that you have enough offerings that when one is down, another rises up. We've seen that at AIT."

Moore says he didn't go to college with the idea of getting into logistics. That concept evolved over time.

"I ended up getting into transportation, as it was referred to at the time, because I saw it as an opportunity to have an impact. I came into the indus-



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try in sales and saw that you could be paid commiserate to what you produced," he says. "But once it gets into your blood, you don't leave. It's been a lot of fun."

Moore says when he entered the logistics field, it wasn't considered an exciting or "sexy" industry, but he says that has changed over the years.

"People are desiring to come into our industry when they come out of college, and jobs are available," he says.

While he won't use the phrase "recession-proof," Moore says logistics companies are needed regardless of the state of the economy. He says that years ago, logistics jobs were considered blue-collar jobs, but today there are more white-collar jobs and more education programs available.

"No one wants to be quoted saying they are completely optimistic about the short term," Moore says. "Do I believe there is real hope? Absolutely. I firmly believe there is. When you look at recessions throughout history, it has been industries such as ours that lead us out of the doldrums. I feel a lot better going into 2014 than I did going into the previous years since 2008, that's for sure. We have to be at the tail end of the hurricane that we've been through."

AIT, meanwhile, is positioning itself for growth. In the last few months, it has opened four offices around the growth, positioning for global expansion.

"While some companies are contracting, we are growing," Moore says. "It's important for the industry to see companies growing. We will continue to look for ways to grow and invest and to make our company healthier. We have a pretty good story to tell, and I feel we are going in the right direction. It's a good time for us at AIT. We are having a lot of fun, and I use that word on purpose. It's fun when



Vaughn Moore

you are doing something that makes an impact."

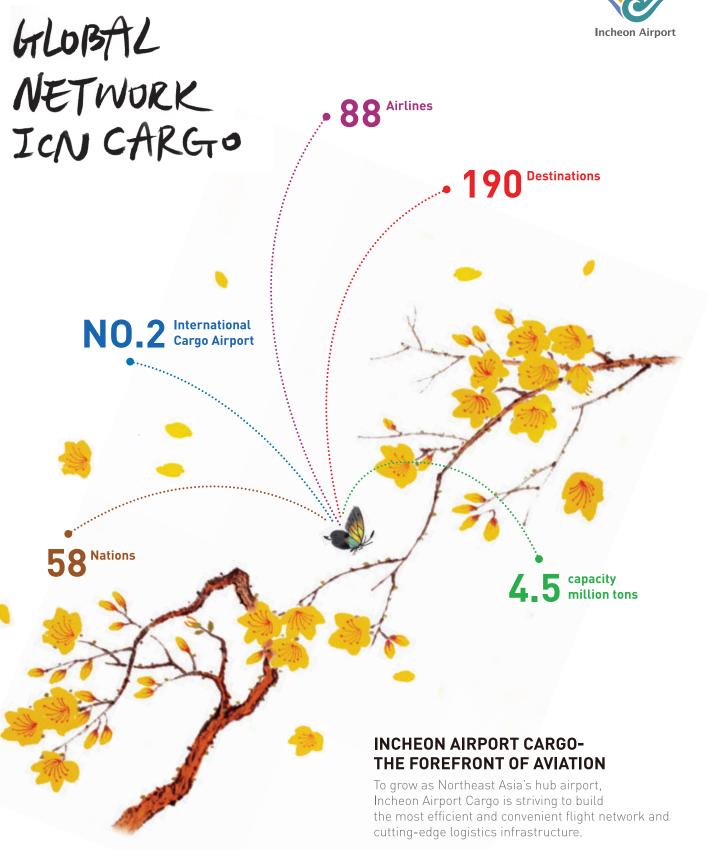
In addition to following UNC sports and golfing, Moore spends time with his wife and daughter, who is involved in equestrian activities.

"We own a horse, and I'm a barn dad," Moore says.

— John W. McCurry







[Airlines and Destinations]

88 airlines and 190 cities in 58 countries[as of 2013] China 45, Japan 27, Asia 37, America 22, Europe 26, Russia 15, Oceania 10, Middle East 6, Africa 2

www.airport.kr/eng/business

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Worldwide Airfreight Directory



ir Cargo World presents its annual Worldwide Airfreight Directory. Across the next 20 pages you will find a comprehensive compendium of scheduled cargo carriers, airports and freight forwarders, both domestic and international. We also publish an online listing of air express carriers and a trucking guide. These can be found at www.aircargoworld.com/directories.

Airports

ARGENTINA

AEROPUERTO INTERNACIONAL DE EZEIZA

Autopista Richieri s/n., Ezeiza, Buenos Aires, Argentina, B1802EZE Identifier: AEZ. WWW. aa2000.com.ar

AUSTRALIA

BRISBANE AIRPORT

PO Box 61, Hamilton Central, Australia 4007 Identifier: BNE. WWW.brisbaneairport.com.au

MELBOURNE AIRPORT

Locked Bag 16, Gladstone Park, Victoria, Australia 3043. Identifier: MEL. WWW.melbourneairport.com.au

PERTH AIRPORT – WESTRALIA AIRPORTS CORPORATION

2 George Wienke Drive, Cloverdale, Perth, W.A., Australia 6105. Identifier: PER.

SYDNEY (KINGSFORD SMITH) INTERNATIONAL AIRPORT

The Ulm Building, 1 Link Road, Locked Bag 5000, Sydney International Airport, Sydney, NSW, Australia 2020. Identifier: SYD. WWW.sydneyairport.com

AUSTRIA

BLUE DANUBE AIRPORT LINZ

Flughafenstrasse 1, Horsching, Upper Austria, Austria 4063 Identifier: LNZ WWW.aircargocenter.com

INNSBRUCK AIRPORT

Fuerstenweg 180, Innsbruck, Austria 6020. Identifier: INN. WWW.innsbruck-airport.com.

VIENNA INTERNATIONAL AIRPORT

Flughafen Wien, Postfach 1, Vienna, Austria A-1300. Identifier: VIE WWW.viennaairport.com

BAHRAIN

BAHRAIN INTERNATIONAL AIRPORT

PO Box 586, Manama, Bahrain. Identifier: BAH. WWW.bahrainairport.com.

BELGIUM

BRUSSELS AIRPORT COMPANY Brussels Airport, Zaventem, Belgium 1930

Identifier: BRU. WWW.brusselsairport.be.

LIEGE AIRPORT

Building 50, Grace-Hollogne, Belgium B-4460. WWW.liegeairport.com.

OSTEND-BRUGES INTERNATIONAL AIRPORT

Nieuwpoortsesteenweg 889, Oostende, B-8400 Belgium. Identifier: OST. WWW.ost.aero.

BRAZIL

RIO DE JANEIRO INTERNATIONAL AIRPORT

Avenida 20 de Janeiro S/No, Ilma Do Governador, Rio de Janeiro, Brazil, 21942-900. Identifier: GIG. WWW.infraero.gov.br

SAO PAULO/GUARULHOS INTERNATIONAL AIRPORT

Guarulhos, Sao Paulo, Brazil 07141-970. Identifier: GRU.

CANADA

CALGARY AIRPORT AUTHORITY

2000 Airport Road NE, Calgary, AB, Canada, T2E 6W5. Identifier: YYC. WWW.calgaryairport.com.

EDMONTON INTERNATIONAL AIRPORT

PO Box 9860, 4th Floor, Edmonton, Alberta, Canada T5J 2T2 Identifier: YEG. WWW.flyeia.com

GANDER INTERNATIONAL AIRPORT

PO Box 400, Gander, NF, Canada, A1V 1W8. Identifier: YQX. WWW.ganderairport.com

GREATER MONCTON INTERNATIONAL AIRPORT

777 Aviation Avenue, Unit 12, Dieppe, NB, Canada, E1A 7Z5. Identifier: YOM. WWW.gmia.ca.



HALIFAX STANFIELD INTERNATIONAL AIRPORT

1 Bell Boulevard, Enfield, NS, Canada, B2T 1K2. Identifier: CYHZ. Contact: Andy Lyall, Manager, Air Service Cargo Sales. Phone: 902-873-6300. Fax: 902-873-4750. E-Mail: andrew.lyall@hiaa.ca. www.flyhalifax.com. Air Service: Total Carriers: 26, All-Cargo: 3, Non-Scheduled Charter: N/A. Freight Forwarders: 5. Total Ramp/Tarmac Surface for Cargo Handling: 1.4 million s.f. Warehouse Space: 5,000 s.f. Occupied: 95 percent Traffic: Total Estimated Tonnage: 29,600 mt, +1.3 percent. Total Estimated Aircraft Movements: 38,760, -3.0 percent. Certified Cargo Screening Facility: Yes. FTZ: No. Customs: Yes. Avg Customs Clearance Time: 2 hours. Agriculture Inspector: Yes. Special Services/Facilities: Existing refrigeration for pharmaceuticals, cut flowers, perishable food; quarantine, haz mat, bonded & secure storage. Distance to Connecting Transport (kms): Rail Terminal: 35, Ocean Port: 35, Interstate Hwy: 1, Truck Terminal: 15, Intermodal Center: 15.

MONTREAL MIRABEL INTERNATIONAL AIRPORT

1100 Rene-Levesque Blvd West, Ste 2100, Montreal, Quebec, Canada, H3B 4X8. Identifier: YMX. WWW.admtl.com.

PRINCE GEORGE AIRPORT AUTHORITY

4141 Airport Road — 10, Prince George, BC, Canada V2N 4M6. WWW.pgairport.ca.

SAULT STE. MARIE AIRPORT

475 Airport Road, Sault Ste.Marie, ON, Canada P6A 5K6. Identifier: YAM. WWW.saultairport.com

TORONTO PEARSON INTERNATIONAL AIRPORT

PO Box 6031, 3111 Convair Drive, Toronto, ON, Canada, L5P 1B2. Identifier: YYZ. WWW.TorontoPearson.com.

VANCOUVER INTERNATIONAL AIRPORT

PO Box 23750 APO, Richmond, BC, Canada, V7B 1Y7. Identifier: YVR. WWW.yvr.ca.

Worldwide Airfreight Directory

WINNIPEG INTERNATIONAL AIRPORT

Winnipeg Airports Authority, 2000 Wellington Ave., Winnipeg, MB, Canada, R3H 1C2. Identifier: YWG. WWW.waa.ca.

CHILE

ARTURO MERINO BENITEZ AIRPORT

Comuna Pudahuel, Casilla 61, Correo Central, Santiago, Chile. Identifier: SCL. WWW.dgac.el.

CHINA

BEIJING CAPITAL INTERNATIONAL AIRPORT

Beijing Capital Int'l Airport Authority, Airport Road, Beijing, China 10062 Identifier: PEK. WWW.bcia.com.cn

GUANGZHOU BAIYUN INTERNATIONAL AIRPORT

Guangzhou, Guangdong, 510405, China. Identifier: CAN. WWW.gahco.com.cn

HONG KONG INTERNATIONAL AIRPORT

HKIA Tower, 1 Sky Plaza Road, Hong Kong, China. Identifier: HKG. WWW.hongkongairport.com.

MACAU INTERNATIONAL AIRPORT

CAM Office Building, 4F Av. Wai Long, Taipa, Macau SAR China. Identifier: MFM. WWW.macau-airport.com.

NANJING LUKOU INTERNATIONAL AIRPORT

Lukou Town, Jiangning District, Nanjing, Jiangsu, China, 210029. Identifier: NKG. WWW.nliariport.com.

SHENZHEN BAOAN INTERNATIONAL AIRPORT

Office 603, Airport Hoter, Shenzhen Baoan Int'l Airport, Shenzhen, China 518128 Identifier: SZX.WWW.szairport.com.

CZECH REPUBLIC

OSTRAVA LEOS JANACEK AIRPORT

Letiste Ostrava 401, Mosnov, Czech Republic 742 51. Identifier: OSR. WWW.airport-ostrava.cz

PRAGUE AIRPORT RUZYNE

Leglerove 1075/4, Airport Ruzyne, Prague, Czech Republic 16008. Identifier: PRG. WWW.csacargo.com.

DENMARK

BILLUND AIRPORT Eksportvej 40, DK-7190 Billund, Denmark. Identifier: BLL. WWW.ccb.dk.

COPENHAGEN AIRPORT

Lufthavnsboulevarden 6, Kastrup, DK-2770, Denmark. Identifier: CPH. WWW.cph.dk.

ECUADOR

MARISCAL SUCRE INTERNATIONAL AIRPORT

Av. Amazonas s/n y de la Prensa, Sauda Internacional, Quito, Ecuador. Identifier: UIO. WWW.quiport.com.

FINLAND

HELSINKI/VANTAA INTERNATIONAL AIRPORT

PO Box 29, Vantaa, 01531, Finland Identifier: HEL. WWW.helsinki-vantaa.fi.

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FRANCE

AEROPORT DE LILLE B.P. 227-59812 Lesquin, Cedex, Lille, France. Identifier: LIL. WWW.lille.aeroport.fr

CHATEAUROUX AIRPORT

RD 920, Deols, France 36130. Identifier: CHR WWW.chateauroux-airport.com

LYON-SAINT-EXUPERY AEROPORT

BP 113, Lyon St Exupery, France, 69125. Identifier: LYS. WWW.lyon.aeroport.fr

MARSEILLE PROVENCE AIRPORT

BP 7, Marignane, France 13727 Identifier: MRS. WWW.marseille.aeroport.fr

PARIS CHARLES DE GAULLE AIRPORT CDGX – Bat 5720, 6 rue des Bruyeres, BP 24101, Roissy CDG Cedex France 95711. I

dentifier: CDG. WWW.adp.fr.
PARIS-VATRY AIRPORT S.E.V.E.

B.P. 80005, Chalons en Champagne, France, 51555. Identifier: XCR. WWW.parisvatry.com.

TOULOUSE AIRPORT

BP 90103, Blagnac, France 31703 Identifier: TLS. WWW.fret-toulouse.com/us

GERMANY

AIRPORT NURENBERG Flughafenstrasse 100, D-90411 Nuernberg, Bavaria, Germany. Identifier: NUE. WWW.airport-nuernberg.de.

BERLIN BRANDENBURG AIRPORT

FBB GmbH, Flughafen Schoenefeld, Berlin, Germany 12521. Identifier: BER. WWW.berlin-airport.de.

BERLIN SCHOENEFELD AIRPORT

FBB GmbH, Flughafen Schoenefeld, Berlin, Germany 12521. Identifier: SXF. WWW.berlin-airport.de.

BERLIN TEGEL AIRPORT

FBB GmbH, Flughafen Schoenefeld, Berlin, Germany 12521. Identifier: TXL. WWW.berlin-airport.de.

COLOGNE/BONN AIRPORT

PO Box 98 01 20, D-51129, Cologne, Germany. Identifier: CGN. WWW.koeln-bonn-airport.de.

DUESSELDORF INTERNATIONAL AIRPORT

Dus Air Cargo Center, Entrance D, 3rd Floor, D-40474, Duesseldorf, Germany. WWW.dus-cargo.com

FLUGHAFEN HAMBURG GMBH

FlughafenstraBe 1-3, Hamburg, Germany D-22335. Identifier: HAM. WWW.ham.airport.de

FRANKFURT AIRPORT

Fraport AG, Frankfurt Airport Services Worldwide, D-60549 Frankfurt/Main, Germany. Identifier: FRA. WWW.fraport.com.

FRANKFURT- HAHN AIRPORT

Building 667, Hahn Airport, Germany 55483. WWW.hahn-airport.de

HANNOVER AIRPORT

PO Box 42 02 80, Hannover, Germany, 30662. Identifier: HAJ. WWW.hannover-airport.de.

LEIPZIG/HALLE AIRPORT PO Box 1, Lepzig, Saxony, Germany 04029. Identifier: LEJ. WWW.leipzig-halle-airport.de

MUNICH AIRPORT

PO Box 23 17 55, Munich, Bavaria, Germany, 85326. Identifier: MUC. WWW.munich-airport.de.

MUENSTER/OSNABRUECK INTERNATIONAL

Huettruper Heide 71-81, Greven, North Rhine-Westphalia, Germany 48268. Identifier: FMO. WWW.fmo.de

ROSTOCK AIRPORT

Flughafenstr. 1, Laage, Germany D-18299. Identifier: RLG. WWW.rostock-airport.com

STUTTGART AIRPORT

PO Box 23 04 61, Stuttgart, Germany 70624. Identifier: STR.

GREECE

ATHENS INTERNATIONAL AIRPORT Administration Bldg 17, Spata , Greece 190 19. Identifier: ATH. WWW.aia.gr

HUNGARY

BUDAPEST AIRPORT

BUD International Airport, Budapest 1185, Hungary. WWW.bud.hu.

ICELAND

KEFLAVIK AIRPORT Leifur Eiriksson Air Terminal, 235 Keflavik Airport, Iceland. Identifier: KEF. WWW.keflavikairport.com.

INDIA

DELHI INDIRA GANDHI INTERNATIONAL AIRPORT

Delhi Indira Gandhi Int'l Airport, Delhi 110 037 India Identifier: DEL. WWW.delhiairport.com.

IRELAND

SHANNON AIRPORT

New Terminal Building, Shannon, Co. Clare, Ireland. Identifier: SNN. WWW.shannonairport.com.

ISRAEL

TEL AVIV/DAVID BEN GURION INTERNATIONAL AIRPORT

PO Box 7, Ben Gurion, 70100, Israel Identifier: TLV.

ITALY

AEROPORTO DI VENEZIA S.p.A. – SAVE

Viale G.Galilei 30/1, Venezia - Tessera, Italy I-30173. Identifier: VCE. WWW.veniceairport.it.

MALPENSA INTERNATIONAL AIRPORT

Linate E Malpensa, Milano, Italy 20090 WWW.sea-aeroportimilano.it

Airports

ROME FIUMICINO/LEONARDO DA VINCI AIRPORT

CP-00050 Fiumicino, Roma, Italy. Identifier: FCO. WWW.adr.it

JAPAN

CHUBU CENTRAIR INTERNATIONAL AIRPORT

1-1 Centrair, Tokoname, Aichi, Japan, 479-8701. Identifier: NGO WWW.centrair.jp

KANSAI INTERNATIONAL AIRPORT

1-Banchi, Sehshu-Kuko Kita, Izumisano-shi, Osaka, Japan 549-8501. Identifier: KIX WWW.kansai-airport.or.jp

NARITA INTERNATIONAL AIRPORT

Cargo Administration Bldg, Narita International Airport, Narita, Chiba, Japan 282-8601 Identifier: NRT. WWW.narita-airport.jp/en

KENYA

JOMO KENYATTA INTERNATIONAL AIRPORT P.O. Box 19082 Nairobi, Kenya,

Identifier: NBO. WWW. kenyaairports.com.

KOREA

INCHEON INTERNATIONAL AIRPORT, REPUBLIC OF KOREA

2850 Unseo-dong, Jung-gu, Incheon 400-700, Republic of Korea 400-700. Identifier: ICN. WWW.airport.kr

LITHUANIA

SIAULIAI INTERNATIONAL AIRPORT Lakunu Str. 4, Siauliai, Lithuania LT-77103. Identifier: SQQ. WWW.siauliai-airport.com

LUXEMBOURG

FINDEL AIRPORT P.O. Box 273, Luxembourg L-2013. Identifier: LUX.

MALAYSIA

KUALA LUMPUR INTERNATIONAL AIRPORT

Level 3 & 4, Airport Mgmt Ctr Bldg. Sepang, Selangor, Malaysia, 64000. Identifier: KUL.

PENANG INTERNATIONAL AIRPORT

Bayan Lepas, Penang, Malaysia Identifier: PEN.

MEXICO

AEROPUERTO DE MONTERREY

Carretera A. Miguel Aleman, KM 24, Apodaca, Nuevo Leon, Mexico, 66600. Identifier: MTY. WWW.gacn.com.mx.

NAMIBIA

HOSEA KUTAKO (WINDHOEK) INTERNATIONAL AIRPORT

PO Box 1, Hosea Kutako International Airport, Windhoek, Khomas, Namibia 9000. WWW.airports.com.na WALVIS BAY AIRPORT PO Box 2307, Walvis Bay, Erongo, Namibia

Identifier: WVB. WWW.airport.som.na

THE NETHERLANDS

AMSTERDAM AIRPORT SCHIPHOL

Evert Van De Beekstraat 202, Schiphol, Noord-Holland, 1118 CP, The Netherlands. WWW.schiphol.com/cargo

NORWAY

OSLO AIRPORT PO Box 100, N-2061 Gardermoen, Norway Identifier: OSL. WWW.osl.no.

PERU

JORGE CHAVEZ INTERNATIONAL AIRPORT

Av. Elmer Faucett, Callao, Peru, Callao 01. Identifier: LIM.

PORTUGAL

ANA-AEROPORTOS DE PORTUGAL

Rua C, Edificio 124, r/c, Lisboa, 1700-008, Portugal WWW.ana.pt

RUSSIA

DOMODEDOVO INTERNATIONAL AIRPORT Domodedovo Airport, Domodedovo District,

Moscow Region, Russia, 142015. Identifier: DME. WWW.domodedovo.ru.

SINGAPORE

CHANGI AIRPORT Singapore Changi Airport, Singapore 918146. Identifier: SIN. WWW.changiairport.com

SPAIN

BARCELONA AIRPORT Prat De Llobregat, Barcelona, Spain 08820. Identifier: BCN. WWW.aena.es

MADRID-BARAJAS AIRPORT Avda.de la hispanidad s/n, Madrid, Spain 28042. Identifier: MAD. WWW.aena.es

SWEDEN

GOTEBORG-LANDVETTER AIRPORT

SE-438 80 Landvetter, Goteborg, Vastra Goteland, Sweden. Identifier: GOT WWW.lfv.se

MALMO AIRPORT

Malmo Airport, Swedavia, Box 14, Malmo-Sturup 230 32, Sweden Identifier: MMX. WWW.malmoairport.se

STOCKHOLM-ARLANDA AIRPORT

Stockholm-Arlanda Airport, SE 190 45 Stockholm, Sweden. Identifier: ARN. WWW.arlanda.se.

SWITZERLAND

FLUGHAFEN BASEL-MULHOUSE

Postfach 142, 4030, Basel, Switzerland. Identifier: BSL. WWW.euroairport.com.

ZURICH UNIQUE AIRPORT

Unique Flughafen Zurich, Zurich, Switzerland, CH-8058. Identifier: ZRH. WWW.flughafen-zurich.ch.

TAIWAN

TAIWAN TAOYUAN INTERNATIONAL AIRPORT

No. 19, Hanggin N. Road, Dayuan Township, Taoyuan, Taiwan, R.O.C. 33758. WWW.taoyuanairport.gov.tw

THAILAND

BANGKOK INTERNATIONAL AIRPORT

Airport of Thailand Public Co Ltd, 222 Cargo Terminal 1, Bangkok Int'l Airport, Vibhavadi Rangsit Rd, Seekan Donmuang, Bangkok, Thailand, 10210. Identifier: BKK. WWW.tags.co.th

TURKEY

ISTANBUL SABIHA GOKCEN INTERNATIONAL AIRPORT

Kurtkoy - Pendik, Istanbul, Turkey, 34912. Identifier: SAW. WWW.sabihagokcen.aero

UNITED ARAB EMIRATES

ABU DHABI INTERNATIONAL AIRPORT

Abu Dhabi Cargo Company, PO Box 114966, Abu Dhabi, United Arab Emirates. Identifier: AUH. WWW.abudhabiairptsvcs.com

DUBAI AIRPORTS — DUBAI CARGO VILLAGE

PO Box 2525, Dubai, United Arab Emirates **Identifier:** DXB. WWW.dubaiairports.ae

FUJAIRAH INTERNATIONAL AIRPORT

PO Box 977, Fujairah, United Arab Emirates Identifier: FJR WWW.fujairah-airport.com

SHARJAH INTERNATIONAL AIRPORT

PO Box 8, Sharjah, United Arab Emirates. Identifier: SHJ. WWW.sharjahairport.ae.

UNITED KINGDOM

EAST MIDLANDS AIRPORT

c/o Bldg 34 Ambassador Rd, East Midlands Airport, Castle Donington, Derby, Derbyshire, United Kingdom DE74 2SA. Identifier: EMA/EGNX. WWW.emacargo.co.uk.

EDINBURGH AIRPORT

BAA, Heathrow Point West, 234 Bath Rd, Harlington, Hayes, Middlesex, UK, UB3 5AP Identifier: EDI. WWW.baa.com/cargo.

GLASGOW PRESTWICK INTERNATIONAL AIRPORT

Aviation House, Prestwick, Ayrshire, Scotland, United Kingdom KA9 2PL Identifier: PIK. WWW.gpia.co.uk.

LONDON GATWICK AIRPORT

BAA, Heathrow Point West, 234 Bath Rd, Harlington, Hayes, Middlesex, UK, UB3 5AP. Identifier: LGW. WWW.baa.com.

LONDON HEATHROW AIRPORT

BAA, Heathrow Point West, 234 Bath Rd, Harlington, Hayes, Middlesex, UK, UB3 5AP. Identifier: LHR. WWW.baa.com.

Worldwide Airfreight Directory

LONDON STANSTED AIRPORT

BAA, Heathrow Point West, 234 Bath Rd, Harlington, Hayes, Middlesex, UK, UB3 5AP. Identifier: STN. WWW.baa.com.

MANCHESTER AIRPORT

Manchester Airport, Manchester, M90 1QX. Identifier: MAN. WWW.manchesterairport.co.uk.

U.S. AIRPORTS

Alabama

HUNTSVILLE INTERNATIONAL AIRPORT

1000 Glenn Hearn Blvd, Box 20004, Huntsville, AL 35824. Identifier: HSV. WWW.hsvairport.org.

Alaska

FAIRBANKS INTERNATIONAL AIRPORT 6450 Airport Way, Suite 1, Fairbanks, AK 99709. Identifier: FAI. WWW.fai.alaska.gov

TED STEVENS ANCHORAGE INTERNATIONAL AIRPORT

5000 W. International Airport Road, Anchorage, AK 99502. Identifier: ANC. WWW.anchorageairport.com.

Arizona

PHOENIX-MESA GATEWAY AIRPORT

5835 South Sossaman Road, Mesa, AZ 85212. WWW.phxmesagateway.org.

PHOENIX SKY HARBOR INTERNATIONAL AIRPORT

3400 Sky Harbor Blvd, Phoenix, AZ 85034. Identifier: PHX. WWW.phxskyharbor.com.

TUCSON INTERNATIONAL AIRPORT

7005 S. Plumer Ave., Tucson, AZ 85706. Identifier: TUS. WWW.tucsonairport.org.

YUMA INTERNATIONAL AIRPORT

2191 East 32nd Street, Suite 218, Yuma, AZ 85365. Identifier: YUM. WWW. yumaairport. com.

California

CASTLE AIRPORT

2507 Heritage Drive, Atwater, CA 95301. Identifier: MER. WWW.flycastleyosemite.com

JOHN WAYNE AIRPORT

3160 Airway Avenue, Costa Mesa, CA 92626. Identifier: SNA. WWW.ocair.com.

LOS ANGELES INTERNATIONAL AIRPORT

1 World Way, Room 219, Los Angeles, CA 90045. Identifier: LAX. WWW.lawa.org.

LA/ONTARIO INTERNATIONAL AIRPORT

1 World Way, Room 219, Los Angeles, CA 90045. Identifier: ONT. WWW.lawa.org.

MARCH GLOBAL PORT

14340 Elsworth Street #106, Moreno Valley, CA 92553. Identifier: RIV. WWW.marchglobalport.com.

NORMAN Y. MINETA SAN JOSE INTERNATIONAL AIRPORT

1732 N. First Street, Suite 600, San Jose, CA 95112. Identifier: SJC. WWW.sjc.org.

OAKLAND INTERNATIONAL AIRPORT

One Airport Drive, Box 45, Oakland, CA 94621-6466. Identifier: OAK. WWW.portoakland.com.

SACRAMENTO MATHER AIRPORT

3745 Whitehead Street, Mather, CA 95655. Identifier: MHR. WWW.sacairports.org.

SAN BERNARDINO INTERNATIONAL AIRPORT

294 S. Leland Norton Way, Suite 1, San Bernardino, CA 92408. Identifier: SBD. WWW.sbdairport.com

SAN DIEGO INTERNATIONAL AIRPORT

PO Box 82776, San Diego, CA 92138. Identifier: SAN. WWW.san.org.

SAN FRANCISCO INTERNATIONAL AIRPORT

PO Box 8097, San Francisco, CA 94128. Identifier: SFO. WWW.flysfo.com.

SANTA BARBARA MUNICIPAL AIRPORT

601 Firestone Road, Goleta, CA 93117. Identifier: SBA. WWW.flysba.com

STOCKTON METROPOLITAN AIRPORT

5000 South Airport Way, Suite 202, Stockton, CA 95206. Identifier: SCK. WWW.stocktonmetro.com.

Colorado

COLORADO SPRINGS AIRPORT

7770 Milton East Proby Parkway, Colorado Springs, CO 80916. **Identifier:** COS. WWW.flycos.com.

DENVER INTERNATIONAL AIRPORT

8500 Pena Blvd, Denver, CO 80249. Identifier: DEN. WWW.flydenver.com.

Connecticut

BRADLEY INTERNATIONAL AIRPORT Schoephoester Road, Windsor Locks, CT 06096. Identifier: BDL. WWW.bradleyairport.com.

District of Columbia

WASHINGTON REAGAN NATIONAL AIRPORT Washington, DC 20001. Identifier: DCA.

Florida

FORT LAUDERDALE-HOLLYWOOD

INTERNATIONAL AIRPORT 100 Aviation Blvd., Fort Lauderdale, FL 33315. Identifier: FLL. WWW.fll.net.

JACKSONVILLE INTERNATIONAL AIRPORT

PO Box 18018, Jacksonville, FL 32229. Identifier: JAX. WWW.jaxairports.org.



MIAMI INTERNATIONAL AIRPORT

Miami-Dade Aviation Dept, PO Box 25504, Miami, FL 33102-5504. Identifier: MIA. Contact: Chris Mangos, Division Director, Marketing. Phone: 305-876-7862. Fax: 305-876-7398.

E-Mail: marketing@miami-airport.com. WWW.miami-airport.com.

Air Service: Total Carriers: 89; All-Cargo: 37; Non-scheduled Charter: 13.

Cargo Space: Total Ramp/Tarmac Surface for Cargo Handling: 4.4 million s.f. Warehouse Space: over 3.4 million s.f. of warehouse, office and support space. Occupied: 85 percent. Traffic: Total Estimated Tonnage: approx. 2.1 million tons, +1 percent. Total Estimated Aircraft Movements: approx. 400,000, +1 percent. CCSF: Yes. FTZ: Yes. Customs: Yes. USDA Inspector: Yes. Special Services/Facilities: Existing handling for large animals, equine; refrigeration for pharmaceuticals, cut flowers, perishable food, frozen goods; quarantine, HazMat, bonded and secure storage. Distance to Connecting Transport (miles): Rail Terminal: 1, Ocean Port: 8, Interstate Hwy:: 1, Truck Terminal: 1, Intermodal Center: 1.

ORLANDO INTERNATIONAL AIRPORT

One Airport Boulevard, Orlando, FL 32827. Identifier: MCO. WWW.orlandoairports.net.

ORLANDO SANFORD INTERNATIONAL AIRPORT

1200 Red Cleveland Blvd., Sanford, FL 32773. Identifier: SFB. WWW.osaa.net

PENSACOLA REGIONAL AIRPORT

2430 Airport Blvd, Suite 225, Pensacola, FL 32504. Identifier: PNS. WWW.flypensacola.com.

SARASOTA BRADENTON INTERNATIONAL AIRPORT 6000 Airport Circle, Sarasota, FL 34243. Identifier: SRO.

SOUTHWEST FLORIDA INTERNATIONAL AIRPORT 11000 Terminal Access Road, Suite 8671, Fort Myers, FL 33913 Identifier: RSW. WWW.flylcpa.com

TAMPA INTERNATIONAL AIRPORT

PO Box 22287, Tampa, FL 33622. Identifier: TPA. WWW.tampaairport.com.

Georgia

HARTSFIELD JACKSON ATLANTA INTERNATIONAL AIRPORT

PO Box 20509, Atrium Suite 4000, Atlanta, GA 30320. Identifier: ATL. WWW.atlanta-airport.com

Hawaii

HONOLULU INTERNATIONAL AIRPORT

400 Rodgers Boulevard, Suite 700, Honolulu, HI 96819. Identifier: HNL.

Idaho

BOISE AIRPORT 3201 Airport Way, Suite 1000, Boise, ID 83705. Identifier: BOI. WWW.iflyboise.com.

Airports

Illinois

CHICAGO O'HARE INTERNATIONAL AIRPORT

10510 West Zemke Circle, 2nd Floor, PO Box 66142, Chicago, IL 60666-0142. Identifier: ORD. WWW.flychicago.com.



CHICAGO ROCKFORD INTERNATIONAL AIRPORT

60 Airport Drive, Rockford, IL 61109. Contact: Kenneth J. Ryan, Director of Business Development & Cargo.

Phone: 815-703-5187. Fax: 866-808-7778.

E-Mail: kryan@flyrfd.com WWW.flyrfd.com. Air Service: Total Carriers: 8, All-Cargo: 5, Non-Scheduled Charter: 4. Total Ramp/Tarmac Surface for Cargo Handling: 90 acres. Warehouse Space: 100,000 s.f. Occupied: 55 percent. FTZ: Yes. Customs: Yes. Avg. Customs Clearance Time: 1 hour. Special Services/Facilities: Planned handling of large animals, refrigeration for pharmaceuticals, cut flowers, perishable food, frozen goods. Existing handling of equine, quarantine, HazMat, bonded and secure storage. Distance to Connecting Transport: Interstate Highway: 1 miles, Intermodal Center: 10 miles, Rail Terminal: 10 miles.

GREATER PEORIA REGIONAL AIRPORT

6100 W Everett McKinley Dirksen Pkwy, Peoria, IL 61607. Identifier: PIA. WWW.flypia.com.

MIDAMERICA ST LOUIS AIRPORT

9656 Air Terminal Drive, Mascoutah, IL 62258. Identifier: BLV. WWW.flymidamerica.com

QUINCY REGIONAL AIRPORT

1645 Highway 104, Quincy, IL 62305. Identifier: UIN. WWW.quincyil.gov/airport/home.htm.

Indiana

FORT WAYNE INTERNATIONAL AIRPORT

Lt. Paul Baer Terminal, Suite 209, Ft Wayne, IN 46809. Identifier: FWA. WWW.fwairport.com.

INDIANAPOLIS INTERNATIONAL AIRPORT

7800 Col. H. Weir Cook Memorial Drive, Indianapolis, IN 46241. Identifier: IND. WWW.indianapolisairport.com.

SOUTH BEND REGIONAL AIRPORT

4477 Progress Drive, South Bend, IN 46628. Identifier: SBN. WWW.sbnair.com

TERRE HAUTE INTERNATIONAL AIRPORT

581 S. Airport Street, Terre Haute, IN 47803. Identifier: HUF. WWW.huf.com.

lowa

DES MOINES INTERNATIONAL AIRPORT

Aviation Department, 5800 Fleur Drive, #201, Des Moines, IA 50321. Identifier: DSM. WWW.dsmairport.com.

Kentucky

LOUISVILLE INTERNATIONAL AIRPORT

PO Box 9129, Louisville, KY 40209-0129. Identifier: SDF. WWW.louintlairport.com.

Louisiana

CHENNAULT INTERNATIONAL AIRPORT

3650 J. Bennett Johnson Drive, Lake Charles, LA 70615. Identifier: CWF. WWW.chennault.org

LOUIS ARMSTRONG INTERNATIONAL AIRPORT

PO Box 20007, New Orleans, LA 70141. Identifier: MSY. WWW.flymsy.com.

Maine

BANGOR INTERNATIONAL AIRPORT

287 Godfrey Blvd, Bangor, ME 04401. Identifier: BGR. WWW.flybangor.com.

Maryland

BALTIMORE/WASHINGTON INTERNATIONAL AIRPORT

PO Box 8766, BWI Airport, MD 21240. Identifier: BWI. WWW.bwiairport.com.

Massachusetts

BOSTON LOGAN INTERNATIONAL AIRPORT Boston, MA 02128.

Identifier: BOS. WWW.massport.com.

NANTUCKET MEMORIAL AIRPORT

14 Airport Road, Nantucket, MA 02554. Identifier: ACK. WWW.nantucketairport.com

Michigan

DETROIT METROPOLITAN WAYNE COUNTY AIRPORT

L.C.Smith Terminal Mezzanine Level, Airport Administration, Detroit, MI 48242. Identifier: DTW. WWW.metroairport.com.

GERALD R. FORD INTERNATIONAL AIRPORT

5500-44th Street, Grand Rapids, MI 49512. **Identifier:** GRR. WWW.flygrandrapids.org

KALAMAZOO/BATTLE CREEK INTERNATIONAL AIRPORT

5235 Portage Road, Kalamazoo, MI 49002. Identifier: AZO. WWW.azoairport.com.

SAWYER INTERNATIONAL AIRPORT

Airport Services Center, 125 G Avenue, Gwinn, MI 49841. Identifier: MQT. WWW.sawyerairport.com

Minnesota

MINNEAPOLIS/ST PAUL INTERNATIONAL AIRPORT

6040 28th Ave., S., Minneapolis, MN 55450. Identifier: MSP. WWW.mspairport.com.

Mississippi

GULFPORT-BILOXI INTERNATIONAL AIRPORT 14035-L Airport Road, Gulfport, MS 39503.

Identifier: GPT. WWW.flygpt.com

JACKSON-EVERS INTERNATIONAL AIRPORT

100 International Drive, Suite 300, Jackson, MS 39208. Identifier: JAN. WWW.jmaa.com.

Missouri

KANSAS CITY INTERNATIONAL AIRPORT

601 Brasilia Avenue, Kansas City, MO 64153. Identifier: MCI. WWW.flykci.com

LAMBERT ST. LOUIS INTERNATIONAL AIRPORT

PO Box 10212, St. Louis, MO 63145 Identifier: STL. WWW.flystl.com

Montana

GALLATIN FIELD AIRPORT

850 Gallatin Field Road, Suite 6, Belgrade, MT 59714. **Identifier:** BZN. WWW.gallatinfield.com

Nebraska

EPPLEY AIRFIELD

4501 Abbott Drive, Suite 2300, Omaha, NE 68110. Identifier: OMA. WWW.eppleyairfield.com.

LINCOLN AIRPORT

PO Box 80407, Lincoln, NE 68501. Identifier: LNK. WWW.lincolnairport.com

Nevada

MCCARRAN INTERNATIONAL AIRPORT PO Box 11005, Las Vegas, NV 89111.

Identifier: LAS. WWW.mccarran.com.

RENO-TAHOE INTERNATIONAL AIRPORT

2001 E. Plumb Lane, Reno, NV 89502. **Identifier:** RNO. WWW.renoairport.com.

New Hampshire

MANCHESTER AIRPORT

One Airport Road, Suite 300, Manchester, NH 03103-3395. Identifier: MHT. WWW.flymanchester.com.

New Jersey

NEWARK LIBERTY INTERNATIONAL AIRPORT

The Port Authority of New York & New Jersey, 225 Park Avenue So., 9th Floor, New York, NY 10003 Identifier: EWR. WWW.panynj.gov

New Mexico

ALBUQUERQUE INTERNATIONAL SUNPORT

2200 Sunport Blvd S.E., Albuquerque, NM 87106. Identifier: ABQ. WWW.cabq.gov/airport/index.html.

New York

ALBANY INTERNATIONAL AIRPORT

Administration Bldg, Suite 200, Albany, NY 12211. Identifier: ALB. WWW.albanyairport.com.

JOHN F. KENNEDY INTERNATIONAL AIRPORT

The Port Authority of New York & New Jersey, 225 Park Avenue South, 9th Floor, New York, NY 10003 Identifier: JFK. WWW.panynj.gov

LA GUARDIA AIRPORT

The Port Authority of New York & New Jersey, 225 Park Avenue So., 9th Floor, New York, NY 10003 Identifier: LGA. WWW.panynj.gov

NEWARK LIBERTY INTERNATIONAL AIRPORT

The Port Authority of New York & New Jersey, 225 Park Avenue So., 9th Floor, New York, NY 10003 Identifier: EWR. WWW.panynj.gov

Worldwide Airfreight Directory

Airports

PLATTSBURGH INTERNATIONAL AIRPORT

P.O. Box 310, Plattsburgh, N.Y. 12901. Identifier: PBG. WWW.flyplattsburgh.com.

STEWART INTERNATIONAL AIRPORT

The Port Authority of New York & New Jersey, 225 Park Avenue So., 9th Floor, New York, NY 10003 Identifier: SWF. WWW.panynj.gov

North Carolina

CHARLOTTE DOUGLAS INTERNATIONAL AIRPORT

5501 Josh Birmingham Parkway, Charlotte, NC 28208. Identifier: CLT. WWW.charlotteairport.com.

WILMINGTON INTERNATIONAL AIRPORT

1740 Airport Blvd., Wilmington, NC 28405. Identifier: ILM. WWW.flyilm.com

Ohio

CINCINNATI/NORTHERN KENTUCKY INTERNATIONAL AIRPORT

PO Box 752000, Cincinnati, OH 45275. Identifier: CVG. WWW.cvgairport.com.

CLEVELAND HOPKINS INTERNATIONAL AIRPORT

5300 Riverside Drive, PO Box 81009, Cleveland, OH 44135. Identifier: CLE. WWW.clevelandairport.com.

DAYTON INTERNATIONAL AIRPORT

3600 Terminal Drive, Suite 300, Vandalia, OH 45377. Identifier: DAY. WWW.flydayton.com

RICKENBACKER INTERNATIONAL AIRPORT

7161 Second Street, Columbus, OH 43217. Identifier: LCK. WWW.port-columbus.com.

TOLEDO EXPRESS AIRPORT

11013 Airport Highway, Swanton, OH 43558. Identifier: TOL. WWW.toledoexpress.com

WILMINGTON AIR PARK

1113 Airport Road, Wilmington, OH 45177. Identifier: ILN. WWW.wilmingtonairpark.com

Oregon

PORTLAND INTERNATIONAL AIRPORT

7000 NE Airport Way, Portland, OR 97218. Identifier: PDX. WWW.portofportland.com.

Pennsylvania

ERIE INTERNATIONAL AIRPORT

Tom Ridge Field, 4411 West 12th Street, Erie, PA 16505 Identifier: ERI. WWW.erieairport.org.

LEHIGH VALLEY INTERNATIONAL AIRPORT

3311 Airport Road, Allentown, PA 18109. Identifier: ABE. WWW.lvca.org

PHILADELPHIA INTERNATIONAL AIRPORT

Executive Office, Terminal E, Philadelphia, PA, 19153. **Identifier:** PHL. WWW.phl.org.

PITTSBURGH INTERNATIONAL AIRPORT

Landside Terminal, 4th Floor, Mezz, PO Box 12370. Pittsburgh, PA 15231. Identifier: PIT. WWW.flypittsburgh.com. 36 DECEMBER 2013/JANUARY 2014 ACW

WILKES-BARRE/SCRANTON INTERNATIONAL AIRPORT

100 Terminal Drive, Suite 1, Avoca, PA 18641. **Identifier:** AVP. WWW.flyavp.com.

Puerto Rico

LUIS MUNOZ MARIN INTERNATIONAL AIRPORT

Puerto Rico Ports Authority, PO Box 37250, San Juan, P.R. 00937. Identifier: SJU.

South Carolina

COLUMBIA METROPOLITAN AIRPORT

3000 Aviation Way, West Columbia, SC 29170. Identifier: CAE. WWW.columbiaairport.com.

South Dakota

SIOUX FALLS REGIONAL AIRPORT AUTHORITY

2801 North Jaycee Lane, Sioux Falls, SD 57104. Identifier: FSD. WWW.info@sfairport.com.

Tennessee

MCGHEE TYSON AIRPORT

PO Box 15600, Knoxville, TN 37901. Identifier: TYS. WWW.flyknoxville.com.

MEMPHIS INTERNATIONAL AIRPORT

2491 Winchester Road, Suite 113, Memphis, TN 38116-3856. Identifier: MEM. WWW.mcsaa.com.

NASHVILLE INTERNATIONAL AIRPORT

1 Terminal Dr., Ste 501, Nashville, TN 37214. Identifier: BNA. WWW.flynashville.com.

Texas

AUSTIN-BERGSTROM INTERNATIONAL AIRPORT

3600 Presidential Blvd, Suite 411, Austin, TX 78719. Identifier: AUS. WWW.ci.austin.tx.us/austinairport.

BROWNSVILLE SOUTH PADRE ISLAND INTERNATIONAL AIRPORT

700 Amelia Earhart Drive, Brownsville, TX 78521. **Identifier:** BRO. WWW.flybrownsville.com.

DALLAS/FORT WORTH INTERNATIONAL AIRPORT

PO Box 619428, DFW Airport, TX 75261. Identifier: DFW. WWW.dfwairport.com.

EL PASO INTERNATIONAL AIRPORT

6701 Convair, El Paso, TX 79925. Identifier: ELP. WWW.flyelpaso.com.

FORT WORTH ALLIANCE AIRPORT

2221 Alliance Blvd., Ft Worth, TX 76177. Identifier: AFW. WWW.allianceairport.com.

GEORGE BUSH INTERCONTINENTAL AIRPORT

16930 John F. Kennedy Boulevard, Houston, TX 77032. Identifier: IAH. WWW.fly2houston.com.

LAREDO INTERNATIONAL AIRPORT

5210 Bob Bullock Loop, Laredo, TX 78041. WWW.laredointernationalairport.com



SAN ANTONIO INTERNATIONAL AIRPORT

9800 Airport Blvd, San Antonio, TX 78216. Identifier: SAT. Contact: Barbara Prossen, Marketing & Community Relations Director **Phone:** 210-207-3459. **Fax:** 210-207-3500. **E-Mail:** barbara.prossen@sanantonio.gov WWW.sanantonio.gov/aviation.

Air Service: Total Carriers: 12, All-Cargo: 3, Non-Scheduled Charter: 3. FF: 2. Total Ramp/Tarmac Surface for Cargo Handling: 620,304 s.f. Warehouse Space: 65,280 s.f. Occupied: 68 percent. Traffic: Total Estimated Tonnage: 670 metric tons, -10 percent. Total Estimated Aircraft Movements: 180,000, flat. CCSF: No. FTZ: Yes. Customs: Yes. Customs Clearance Time: 30 minutes. USDA Inspector: Yes. Special Services/Facilities: Existing refrigeration for cut flowers, perishable food, frozen goods; quarantine, HazMat, bonded & secure storage. Distance to Connecting Transport (miles): Truck Terminal 6, Highway Adjacent, Ocean Port 150, Rail Terminal Adjacent, Logistics City 8, Intermodal Center 15. **Comments:** Develop North Cargo Complex to meet 2030 requirements.

VALLEY INTERNATIONAL AIRPORT

3002 Heritage Way, 3rd Floor, Harlingen, TX 78550. Identifier: HRL. WWW.flythevalley.com

Virginia

NORFOLK INTERNATIONAL AIRPORT

2200 Norview Avenue, Norfolk, VA 23518. **Identifier:** ORF. WWW.norfolkairport.com.

RICHMOND INTERNATIONAL AIRPORT

1 Richard E. Byrd Terminal Drive, Richmond, VA 23250-2400. Identifier: RIC. WWW.flyrichmond.com.

WASHINGTON DULLES INTERNATIONAL AIRPORT

1 Aviation Circle, MA-40, Washington, DC, 2001. **Identifier:** IAD. WWW.dullescargo.com.

Washington

SEATTLE-TACOMA INTERNATIONAL AIRPORT PO Box 68727, Seattle, WA 98168. Identifier: SEA. WWW.portseattle.org/business/aircargo/index.shtml.

Wisconsin

DANE COUNTY REGIONAL AIRPORT

4000 International Lane, Madison, WI 53704. Identifier: MSN WWW.msnairport.com

GENERAL MITCHELL INTERNATIONAL AIRPORT

5300 S. Howell Avenue, Milwaukee, WI 53207. Identifier: MKE. WWW.mitchellairport.com.

OUTAGAMIE COUNTY REGIONAL AIRPORT

W6390 Challenger Drive, Suite 201, Appleton, WI 54914. Identifier: ATW WWW.atwairport.com

Air Carriers

ABX AIR

145 Hunter Drive, Wilmington, OH 45177. WWW. abxair.com

AER LINGUS CARGO

Dublin Airport, Dublin, Ireland. WWW.aerlinguscargo.com

AEROFLOT CARGO

Building #3, Sheremetyevo Airport-2, Khim-Kinsky District, Moscow Region , 141400, Russian Federation.

AIRBRIDGECARGO AIRLINES

16/1, Malaya Pirogovskaya Street, Moscow, 119435, Russia. WWW.airbridgecargo.com

AIR CANADA CARGO

3100 Cote-Vertu Blvd. West, Saint-Laurent, QC, H4R 2J8, Canada. WWW.aircanadacargo.com

AIR CHINA CARGO

No. 46, Xiaoyun Road, Beijing 100027, People's Republic of China. WWW. airchina.com.cn

AIR FRANCE-KLM CARGO and MARTINAIR CARGO

700 South Central Avenue, 5th Floor, Hapeville, GA 30354 WWW.afklcargo.com or WWW.martinaircargo.com

AIR HONG KONG 4/F South Tower, Cathay Pacific City, 8 Scenic Road, Hong Kong. WWW.airhongkong.com.hk

AIR INDIA Cargo Division Terminal 1, Mumbai Airport, Mumbai

AIR JAMAICA Norman Manley International Airport, Kingston, Jamaica

Aingston, Jamaica WWW. airjamaica.com

1960 E. Grand Avenue, Suite 300, El Segundo, CA 90245.

AIR TAHOMA 597 Rickenbacker Airport, Columbus, OH 43217. WWW.airtahoma.com

ALASKA AIRLINES

PO Box 68900, Seattle, WA 98168. WWW.Alaskacargo.com

ALITALIA CARGO

Via Alessandro Marchetti 111, Rome 00148, Italy. WWW. alitaliacargo.com

ALL NIPPON AIRWAYS (ANA)

1-5-2, Higashi-Shimbashi, Minato-ku, Tokyo 105-7133, Japan. WWW. ana.co.jp/cargo/ja/int/index.html

ALOHA AIR CARGO

PO Box 30900, Honolulu, HI 96820. IATA **Identifier:** KH WWW. AlohaAirCargo.com

AMERICAN AIRLINES

4255 Amon Carter Blvd., MD 4431, Dallas Ft Worth Airport, TX 75165. WWW. aacargo.com

AMERIFLIGHT LLC

4700 Empire Avenue, Burbank, CA 91505 IATA **Identifier:** A8 WWW.ameriflight.com

AMERIJET INTERNATIONAL

2800 S. Andrews Avenue, Ft Lauderdale, FL 33323. WWW. amerijet.com

AMERISTAR AIR CARGO 4400 Glenn Curtiss Drive, Addison, TX 75001.

ARROW CARGO 1701 NW 63rd Avenue, Building 712, Miami, FL 33126. WWW. arrowcargo.com

ASIANA AIRLINES

#47 Osoe-Dong, Gangseo-gu, Seoul, Korea 157-713 WWW. asianacargo.com

ATA CARGO 7337 W. Washington Street, Indianapolis, IN 46231. WWW. atacargo.com.

ATLAS AIR WORLDWIDE HOLDINGS INC 2000 Westchester Avenue, Purchase, NY 10577. WWW. atlasair.com

AUSTRIAN CARGO

World Trade Center, 4th Floor, A-1300 Vienna Airport, Vienna, Austria. WWW. auacargo.com

AVIANCA CARGO

AVIATECA AIRLINES

Ave. Incaple 12-22, Zone 13, Guatemala City Guatemala.

AVIENT

Liege Airport, Zone Cargo Nord, Rue Saint Exupery 22/6, Liege, Wallonia B-4460, Belgium. WWW.avient.aero

BLUEBIRD CARGO

Building 10, Keflavik Airport PO Box 40, IS-232 Keflavik, Iceland. WWW. bluebirdcargo.com .

BLUE DART AVIATION

88-89, Old International Terminal, Meenambakkam, Chennai 27, Tamil Nadu, India 600 027. WWW.bluedartaviation.com

bmi

Donington Hall, Castle Donington, Derby, East Midlands DE74 2SB, United Kingdom. WWW. bmicargo.com

BRITISH AIRWAYS WORLD CARGO

100 Hartsfield Centre Parkway, Suite 600, Atlanta, GA 30354. WWW.iagcargo.com

BRUSSELS AIRLINES CARGO

Building 704, Suite 121, Box 40, 1931 Brucargo, Belgium. WWW.brusselsairlines.com

CAMAIR CO Immeuble la rotonde, Akwa, Douala, BP4852,

Cameroon. WWW.camair-co.cm

CARGO AIR LINES (CAL)

1 Hayarden Street, Airport City, PO Box 271, Ben Gurion Airport 70100, Israel. WWW. cal.co.il

CARGO B AIRLINES

Brucargo Building 706, Box 75, 1931 Zaventem, Belgium. WWW.cargob.com

CARGO IBERIA

100 Hartsfield Centre Parkway, Suite 600, Atlanta, GA 30354. WWW.iagcargo.com

CARGOITALIA SPA

Avioport Logisitc Park, Via del Gregge 100, 21015 Lonate Pozzolo (VA) Italy. WWW.cargoitalia.it

CARGOJET

350 Britannia Road East, Unit 5, Mississauga, ON L4Z 1X9, Canada. IATA **Identifier:** 497 WWW. cargojet.com

CARGOLUX AIRLINES INTERNATIONAL

Luxembourg Airport, Luxembourg L-2990, Grand Duchy of Luxembourg WWW. cargolux.com

CATHAY PACIFIC CARGO

9/F South Tower, Cathay Pacific City, 8 Scenic Road, Hong Kong International Airport, Lantau, Hong Kong. WWW. cathaypacificcargo.com.

CHINA AIRLINES

7F, No. 131, Sec. 3, Nanking East Road, Taipei, Taiwan, R.O.C. WWW. china-airlines.com

CHINA EASTERN AIRLINES

Hongqiao Airport, 2550 Hongqiao Road, Shanghai 200335, China. WWW. 206.170.104.72/

CHINA SOUTHERN AIRLINES

278 Airport Road, Guangzhou, Guangdong, P.R. China 510405 WWW. cs-air.com

CONTINENTAL AIRLINES CARGO

PO Box 4607– HQSMZ, Houston, TX 77210-4607. WWW. cocargo.com

COPA AIRLINES

Business Park, Costa Del Este, North Tower, Copa Airlines Building, Panama. WWW. copacargo.com

COYNE AIRWAYS

Roberts House, 103 Hammersmith Road, London W14 0QH, United Kingdom. Identifier: 7C. WWW.coyneair.com

CZECH AIRLINES CARGO

Laglerove 1075/4, Prague 16008, Czech Republic. Identifier: OK. WWW.cargo.czechairlines.com.

DELTA CARGO

PO Box 20706, Atlanta, GA 30320. WWW. deltacargo.com

DHL EUROPEAN AIR TRANSPORT

Building 4-5, Brussels National Airport, B-1930, Zaventem, Belgium. WWW.dhl.com

DRAGONAIR

Dragonair House 11 Tuog Fai Road, Hong Kong International Airport, Lantau, Hong Kong. WWW. dragonair.com.

EGYPTAIR

19 West 44th Street, Suite 1701, New York, NY 10036 or 159-11 Rockaway Blvd., Jamaica, NY 11434. **E-Mail:** jscumaci@egyptaircargo.com

EL AL ISRAEL AIRLINES

Ben Gurion Airport, Ben Gurion Airport 70100, Israel WWW. elal.co.il/cargo

EMIRATES SKY CARGO

Emirates Group Headquarters (New), Al Gharhoud, 8th Floor, Dubai, United Arab Emirates 686. WWW. skycargo.com

ESTAFETA CARGA AEREA

Centro de Intercambio Estafeta Aeropuerto Internacional de San Luis Potosí, 78430 San Luis Potosí, México WWW. estafeta.com.mx

ETHIOPIAN AIRLINES ENTERPRISE

Bole International Airport, Addis Ababa, Region 14, Ethiopia 1755. WWW. ethiopianairlines.com

ETIHAD CARGO

PO Box 35566, Khalifa City 'A', Abu Dhabi, United Arab Emirates 02. WWW.etihadcargo.com

EUROPEAN AIR TRANSPORT

Building 4-5, Brussels National Airport, 1930 Zaventem, Belgium.

EVA AIRWAYS CORP.

376, Sec. 1, Hsin-Nan Road, Luchu, Taoyuan, Taiwan, 33801 WWW. evaair.com or WWW.brcargo.com

EVERGREEN INTERNATIONAL AIRLINES INC.

3850 Three Mile Lane, McMinnville, Oregon 97128. WWW.evergreenairlines.com

FEDEX

5985 Explorer Drive, Mississauga, Ontario, Canada L4W 5K6. WWW. fedex.ca

FINNAIR CARGO

Rahtitie 1, Vantra, Finland 01053. WWW.finnaircargo.com

FLORIDA WEST INTERNATIONAL AIRLINES PO Box 025752, Miami, FL 33102. WWW.fwia.com

GARUDA INDONESIA AIRLINES

Garuda Cargo Center Building, Soekarno-Hatta Airport, Indonesia.

GESTAIR COMMERCIAL AVIATION

C/Anabel Segura, 11 Ctro Negocios Albatros, Edificio A, 2C, Albobendas, Madrid 28108, Spain. Website: www.gestair.com

GLOBAL AVIATION HOLDINGS/WORLD AIRWAYS

101 World Drive, Peachtree City, GA 30269. WWW.glah.com

GREAT LAKES AIRLINE

1022 Airport Parkway, Cheyenne, WY 82001. WWW.flygreatlakes.com

GREAT WALL AIRLINES

17F, POS Plaza, No. 1600 Century Avenue, Pudong New District, Shanghai, China. WWW. gwairlines.com

GULF AIR

PO Box 138, Bahrain. WWW. gulfairco.com/cargo.

HAWAIIAN AIR CARGO

3375 Koapaka Street, Suite G 350, Honolulu, HI 96819. WWW. hawaiianaircargo.com

IAG CARGO

100 Hartsfield Centre Parkway, Suite 600, Atlanta, GA 30354. WWW.iagcargo.com

JADE CARGO INTERNATIONAL

Room 610, 6/F, Flight Operation Building, Shenzhen Airlines Base, Bao'an International Airport, Shenzhen, Guangdong 518128, China. WWW.jadecargo.com

JAPAN AIRLINES

2-4-11, Higashi-shinagawa, Shinagawa-ku, Tokyo Japan 140-8637. WWW.jap.co.jp/en/jalcargo

JETBLUE AIRWAYS

118-29 Queens Blvd., Forest Hills, NY 11375. WWW.jetblue.com/cargo

JETT8 AIRLINES

8 Changi North, Street 1, Unit 04-01, Singapore 498829. WWW.jett8airlines.com

KALITTA AIR LLC

818 Willow Run Airport, Ypsilanti, MI 48198. WW. kalittaair.com

KOREAN AIR

1370 Gonghang-dong, Gangseo-gu, Seoul, Korea 157-712. WWW. cargo.koreanair.co.kr

LAN CARGO

6500 NW 22nd Street, Miami, FL 33122. WWW.lancargo.com

LOT POLISH AIRLINES

17 Stycznia 39, 00-906 Warsaw, Poland. WWW. lot.com/cargo

LUFTHANSA CARGO AG

Frankfurt Airport, Gate 25, Building 451, Frankfurt am Main, Germany 60546. WWW. lufthansa-cargo.com



LYNDEN AIR CARGO

6441 South Airpark Place. Anchorage, AK 99502. Phone: 1-888-243-7248. Fax: 907-257-5124. Identifier: L2.

E-Mail: charters@lac.lynden.com WWW.lynden.com/lac Contact: Jim Davis, Director of Marketing & Traffic Worldwide Service Regions: (Direct) Africa, Australia, Caribbean, Europe, Indian/Subcontinent, Middle East, North America, Pacific Rim, Russia/CIS, South America, Southeast Asia. Door-to-Door Service: Yes. Non-Scheduled Charter: Yes.

Fleet: Freighters: Lockheed L382 Hercules, Number in fleet: 7.

Comments: The Hercules is one of the most versatile aircraft for operating on unimproved airstrips worldwide. How versatile? It can land on packed earth, gravel, ice or short runways. It's ideal for transporting cargo to remote communities. Specializing in emergency relief goods and AOG, the Hercules can carry payloads of up to 48,000 lbs of either palletized or break-bulk freight. Its cargo hold is 54 feet long, 10 feet wide and 9 feet high.

MALAYSIA AIRLINE SYSTEM BERHAD

3rd Fl., Administration Building, MAS Complex A, Sultan Abdul Aziz Shah Airport, 47200 Subang, Selangor, Malaysia. WWW.maskargo.com

MARTINAIR

PO Box 7507, Havenmeesterweg 201, 1118 ZG Schiphol, the Netherlands. WWW. martinaircargo.com

Air Carriers

MAXIMUS AIR CARGO

PO Box 35367, Abu Dhabi, United Arab Emirates WWW.maximusaircargo.ae

MIDDLE EAST AIRLINES

Airport Blvd., PO Box 206, Beirut, Lebanon. WWW.mea/com.lb

MIDEX AIRLINES

PO Box 9636, Dubai, United Arab Emirates Identifier: MG. WWW.midexairlines.com

MYANMAR AIRWAYS INTERNATIONAL

08-02 Sakura Tower, 339 Bogyoke Aung San Road, Yangon, Myanmar. WWW.maiair.com

NATIONAL AIR CARGO

350 Windward Drive, Orchard Park, NY 14127. WWW.nationalaircargo.com

NATURE AIR CARGO

Hangar 27, Tobias Bolanos Airport, San Jose, Costa Rica. WWW. natureair.com

NIPPON CARGO AIRLINES

NCA Line Maintenance Hangar Narita Int'l Airport, Narita, 282-0011, Japan. WWW. nca.aero/e/

NORTHERN AIR CARGO

3900 Old International Airport Road, Anchorage, AK 99502. WWW.nac.aero

OASIS HONG KONG AIRLINES

2902-3 Lippo Tower Two, 89 Queensway, Admiralty, Hong Kong, S.A.R. WWW.oasishongkong.com

OLYMPIC AIRWAYS

GA 96 Siggiou Avenue, Athens

PACIFIC AIR CARGO

111 Ke ehi Place, Honolulu, HI 96819. WWW. pacificaircargo.com.

PAKISTAN INTERNATIONAL AIRLINES

PIA Head Office, Karachi Airport Pakistan, Karachi, 75200 Pakistan. WWW.piac.com



PLANAIR CARGO LTD

11 Olaide Tomori Street, Off Simbiat Abiola Way, Ikeja, Lagos, Nigeria 234

Phone: +230 704 5687030. Fax: +234 1 8933 821. Contact: Capt. Audi S. Usman, CEO/Flights Controller Globally, Lauretta G. Mcewen, Director Marketing-International, Godman E. John, Cargo Manager, Victoria C. Magbor-Cargo Officer.

E-Mail: info@planaircargo.com WWW.planaircargo.com

Routes Served From Home Country: (Direct) Africa, Australia, Europe, Indian Sub-Continent, Middle East, North America, Russia/CIS, South America, Southeast Asia. (Through) Africa, Australia, Caribbean, Europe, Indian/ Subcontinent, Middle East, North America, Pacific Rim, Russia/CIS, South America, Southeast Asia. Door-to Door Service: Yes. Non-Scheduled Charter Service: Yes. Tonnage: 285 tons. Estimated Tonnage: 215 tons. Type of Aircraft: B747-200F, B727-200F.

PLATINUM AIRLINES

700 S. Royal Poinciana Blvd, Suite 1000, Miami Springs, FL 33166. WWW.platinumairlines.com

POLAR AIR CARGO

2000 Westchester Ave. Purchase, NY, 10577 WWW. polaraircargo.com

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123, Prospect Truda, 394019 Voronezh, Russia. Phone: 732 392850. Fax: 732 392849 WWW.poletairlines.com

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1154 Airdrome Avenue, Myrtle Beach, SC 29577 Identifier: PM. WWW.prescottsupport.com

QANTAS

203 Coward Street, Qantas Centre, Bldg C, Level 6, Mascot, NSW 2020, Australia. WWW. gantasfreight.com

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PO Box 22550, Doha, Qatar. WWW.qatarairwayscargo.com

ROYAL JORDANIAN AIRLINES

Housing Bank Commercial Complex, Queen Noor Street, PO Box 302 Amman, Jordan. WWW.rja.com

SAS CARGO

Postbox 151, DK-2770 Kastrup, Denmark. WWW. sascargo.com

SAUDI ARABIAN AIRLINES

Saudia City, Jeddah, Saudi Arabia. WWW. saudiairlines.com

SINGAPORE AIRLINES CARGO

PO Box 501, Airmail Transit Center, Singapore 918101. WWW. siacargo.com

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2100 Kachemak Drive, Homer, AK 99603. WWW.smokeybayair.com

SOLAR CARGO

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SOUTHERN AIR

117 Glover Avenue, Norwalk, CT 06850. WWW.southernair.com



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2702 Love Field Drive, Dallas, TX 75235. Phone: 800-533-1222 WWW. swacargo.com Contact: Cargo Customer Cargo Center. Routes Served From Home Country: (Direct) North America

Door-to-Door Service: No. Non-Scheduled Charter: Yes. Cargo Branded Services: Next Flight Guaranteed (NFG); RUSH Priority Freight, Freight, Southwest Support®, Cargo Companion, Cargo Companion. Tonnage: 145,100 US Short Tons. 2012 Tonnage: 155,755 US Short Tons. Fleet: Passenger: 737-500 (19), 737-300 (123), 737-700 (426), 737-800 (43), 717 (88) Total Number in Fleet: 699.

SUNCOAST AIR TRANSPORTATION

10359 Orangewood Blvd. Orlando, FL 32821.

SWISS WORLDCARGO

ZRHCRX/C, PO Box 8058, Zurich Airport, Zurich, Switzerland. WWW. swissworldcargo.com.

THAI AIRWAYS INTERNATIONAL

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CRISTOFERSEN INTERNACIONAL

Maipu 812 – 7th Floor, Suite H, Ciudad Autonoma de Buenos Aires, 1006, Argentina. WWW.cristofersen.com.ar.

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A.G.O. TRANSPORTATION

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AIR WORLD EXPRESS

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Selangor, Malaysia 40100. WWW.fmlsb.com

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P.O. Box 1888, Fayetteville, AR 72702. **Contact:** Mike Nimmo, Director of Marketing. **Phone:** 479-442-6301. **Fax:** 479-442-6522. **E-Mail:** miken@airwaysfreight.com WWW.airwaysfreight.com

Services: Bonded Warehousing, Charter, Consolidation, Courier Delivery, Customs Brokerage, EDI, HazMat, Oversized Cargo, Small Packages, Time-Definite, Warehousing, Unimited Special Services. Service Areas: All. Company/Franchise Stations: 1. **Comments:** Nationwide (All 50 States) – Worldwide Services.

BNSF LOGISTICS

4700 S. Thompson, Suite A, Springdale, AR 72764. WWW.bnsflogistics.com

TRANSMANAGE WORLDWIDE

117 Parkwood, Suite 6, Lowell, AR 72745. WWW.transmanage.com

California

AGILITY

1251 East Dyer Road, Suite 200, Santa Ana, CA 92705. WWW.agilitylogistics.com

AIR & GROUND WORLD TRANSPORT

180-A Utah Avenue, S. San Francisco, CA 94080. WWW.ag-world.com.

AIR & SURFACE LOGISTICS

Los Angeles International Airport, Los Angeles, CA 90045. WWW.airandsurface.com

AIR-SEA FORWARDERS

9009 La Cienega Blvd, Inglewood, CA 90301. WWW.airseainc.com.

AIRFREIGHT.COM

One World Trade Center, Suite 800, Long Beach, CA 90831 WWW.airfreight.com

ALLIANCE AIR FREIGHT, INC

9822 Glenoaks Blvd., Sun Valley, CA 91352. WWW.shipalliance.com

AMERICAN CARGOSERVICE

7880 Convoy Court, San Diego, CA 92111. WWW.acssan.com

AMERICAN WEST WORLDWIDE EXPRESS

4330 Santa Fe Road, San Luis Obispo, CA 93401. WWW.awest.com.

AMERICAN WORLDWIDE FREIGHT SERVICES

5777 W. Century Blvd. Suite 945, Los Angeles, CA 90045. **E-Mail:** comdave@sblglobal.net

BAX GLOBAL

440 Exchange, Irvine, CA 92602. WWW.baxglobal.com.

CASAS

9355 Airway Road, Suite 4, San Diego, CA 92154. WWW.casasinternational.com

CLEARFREIGHT

880 Apollo Street, Suite 101, El Segundo, CA 90245. WWW.clearfreight.com.

COMMODITY FORWARDERS

11101 S. LaCienega Blvd., Los Angeles, CA 90045. WWW.cfi-lax.com

CONSOLIDATORS INTERNATIONAL

8900 Bellanca Avenue, Los Angeles, CA 90045. WWW.cii-usa.com.

DEPENDABLE AIRCARGO EXPRESS

19201 Susana Road, Rancho Dominguez, CA 90221 WWW.daxair.com



DIRECT & BEYOND INC

10501 South La Cienega Blvd., Los Angeles, CA 90045 **Contact:** Durk Jorritsma, President/CEO. **Phone:** 310-337-9688. **Fax:** 310-337-9689. **E-Mail:** sales@shipdbi.com WWW.shipdbi.com Services: Charter, Consolidation, Courier Delivery, EDI, Oversized Cargo, Small Packages, Time-Definite, Warehousing, Air, Ground, International, Truckload, Heavyweight, Distribution, Tradeshows. Services Areas: All. Company/Franchise Stations: 2. Tonnage: 3.75 million. Revenue: 3.25 million.

Comments: Franchise opportunities.

EASY EXPRESS INC

11222 S. La Cienega Blvd., Suite, 688, Inglewood, CA 90304 WWW.easy-express.com

EXTRA LOGISTICS

National Customer Services Ctr, 5150 Candlewood St, Unit 20B, Lakewood, CA 90712. WWW.extralogistics.com

FREIGHT IT

11222 La Cienega Blvd., Suite 555, Inglewood, CA 90304. WWW.frtit.com

GOLDEN GATE AIR FREIGHT

1809 Sabre Street, Hayward, CA 94545. WWW.ggaf.com

GREAT WORLD EXPRESS & CUSTOMS SERVICE

218 Littlefield Avenue, South San Francisco, CA 94080. WWW.great-world.com

GRILEY AIRFREIGHT

5341 W. 104th Street, Los Angeles, CA 90045. WWW.grileyair.com.

GUARANTEED EXPRESS DELIVERY &

LOGISTICS 1881 Las Plumas Avenue, San Jose, CA 95133. WWW.guaranteedexpress.com

HITECH LOGISTICS CORP.

HITECH LOGISTICS CORPORATION

14041 Rosecrans Avenue, La Mirada, CA 90638. **Contact:** Donna C. Billera, SVP, Client Development **Phone:** 562-361-1200. **Fax:** 562-361-1201. **E-Mail:** info@hitechlogistics.com WWW.hitechlogistics.us **Services:** Warehousing, White Glove, 2-Men (Southern California), Full Scale Distribution, 3PL.

HONEYBEE INTERNATIONAL

1842 Wright Avenue, La Verne, CA 91750. WWW.honeybeeinternational.com

IMPEX SERVICES

221 Main Street, San Francisco, CA 94105. E-Mail: ptaniguchi@impexsf.com

INTERNATIONAL ACTIVITIES CORP

10 Rollins Road #104, Millbrae, CA 94030. WWW.iacsf.com

INTERNATIONAL FREIGHT SERVICES

1610 Rollins Road, Burlingame, CA 94010. WWW.ifssfo.com

JUNO LOGISTICS

5422 West Rosecrans Avenue, Hawthorne, CA 90250. WWW.junologistics.com

KELLY FREIGHT SERVICES INC

10301 Glasgow Place, Los Angeles, CA 90045. WWW.kellyfreightservices.com

MAINFREIGHT

1400 Glenn Curtiss Street, Carson, CA 90746. WWW.mainfreightusa.com

MCCLARY SWIFT & CO

360 Swift Avenue, So. San Francisco, CA 94080 WWW.mcclaryswift.com

MERCURY AIR CARGO

6040 Avion Drive, #200, Los Angeles, CA 90045. WWW.mercuryaircargo.com

NOVO EXPRESS INTERNATIONAL

400 Oyster Point Blvd., Suite 228, So. San Francisco, CA 94080. WWW.novoexpress.com

PACIFIC LOGISTICS CORP

5600 Knott Avenue, Buena Park, CA 90621 WWW.pacific-logistics.com

POWER FREIGHT SYSTEMS

7447 A Morton Avenue, Newark, CA 94560. WWW.powerfreight.com

PRIORITY WORLDWIDE SERVICES

8400 Isis Avenue, Los Angeles, CA 90045. WWW.priorityworldwide.com

RAUSCH TRANS

Div of Ted L. Rausch Co. WWW.rauschtrans.com

SANTA BARBARA AIR FREIGHT

126 East Haley Street, #A4, Santa Barbara, CA 93101. E-Mail: sbaf@dock.net



STERLING TRANSPORTATION

5353 West Imperial Highway, Los Angeles, CA 90045. **Contact:** Ty Bradford, Sales. **Phone:** 310-338-9333. **Fax:** 310-338-0704. **E-Mail:** sales@sterlingtransportation.com WWW.sterlingtransportation.com. Services: Bonded Warehousing, Consolidation, Time-Definite, Warehousing, 3 Day Expedited Service, LAX to/ from MIA, CFS at LAX. Service Area: Continental U.S. Company/Franchise Stations: 2.

THE PACKAGING STORE

126 East Haley Street #A4, Santa Barbara, CA WWW.gopackagingstore.com

THE RK LOGISTICS GROUP

1096 Pecten Court, Milpitas, CA 95035. WWW.rkgllc.com

TOTAL TRANSPORTATION CONCEPT

8728 Aviation Blvd., Inglewood, CA 90301. WWW.totaltrans.com.

TRAFFIC INTERNATIONAL CORP

1660 Rollins Road, Burlingame, CA 94010. WWW.ticsfo.com

UAC

360 N. Sepulveda Blvd., Suite 1055, El Segundo, CA 90245. WWW.uac-usa.com.

UNITRANS INTERNATIONAL

709 South Hindry Avenue, Inglewood, CA 90301 WWW.unitrans-us.com

VALLEY TRANSPORTATION

2837 South East Avenue, Fresno, CA 93725. WWW.valleytransportation.com.

W.J. BYRNES & CO. dba BYRNES AIR

880 Mitten Road, Burlingame, CA 94010. WWW.byrnesnet.com

Colorado

SECURITY CARGO NETWORK INC

PO Box 22477, Denver, CO 80222-0477. WWW.securitycargonetwork.com

Connecticut

BTX AIR EXPRESS

375 Bridgeport Avenue, Shelton, CT 06484. WWW.btxair.com.

IJS GLOBAL

5 High Ridge Park, Suite 100, Stamford, CT 06905. WWW.ijsglobal.com

Florida

A-1 FREIGHT SERVICE INC

1411 Banks Road, Margate, FL 33063. WWW.a1freightservice.com

AEROCARGO

PO Box 523474, Miami, FL 33152. WWW.aerocargo.net



AIR ANIMAL INC

d/b/a Air Animal Pet Movers 4120 West Cypress Street, Tampa, FL 33607. **Contact:** Dr. Walter Woolf, President. Phone: 813-879-3210 X223. **Fax:** 813-874-6722. **E-Mail:** petsfly@aol.com WWW.airanimalcom. Special Services: AVI – live animal transport. Service Areas: Africa, Alaska, Central America, Australia/New Zealand, Canada, Caribbean, India/Subcontinent, South America, Continental U.S., Hawaii, Asia, Middle East, Europe, Puerto Rico. Company/Franchise Stations: 1. **Comments:** Air Animal Pet Movers, the Tampa, Florida based IATA air cargo agency, specializes in the scheduled airline transport of relocating household pets, both nationwide and worldwide, since 1977.

CHOICE OF YOU

5890 NW 38th Street, Miami, FL 33166 E-Mail: igil19@bellsouth.net

DHL FORWARDING

1200 South Pine Island Road, Suite 140, Plantation, FL 33324 **E-Mail:** customer.requests@dhl.com.

DISTRIBUTORS TRANSPORT INC

dba Freight Force, Orlando 1225 Pine Avenue, Orlando, FL 32824

EQUIPSA

2105 NW 102 Avenue, Miami, FL 33172. WWW.equipsa.com

FALCON SHIPPING

5545 NW 72nd Avenue, Miami, FL 33166. WWW.falconshipping.net

FLORIDA FORWARDING SERVICES

3409-C NW 72nd Avenue, Miami, FL 33122. E-Mail: ovasquez@floridaforwarding.com

GEVAL LOGISTICS

2123 NW 79th Avenue, Miami, FL 33122. WWW.geval.us

GLOBAL AVIATION LINK

1432 NW 82nd Avenue, Miami, FL 33126 WWW.globalaviationlink.com

HELLMANN WORLDWIDE LOGISTICS

10450 Doral Blvd., Miami, FL 33178. WWW.hellmann.net.

Forwarders

J. CORTINA INC

603 East Jackson Street, Tampa, FL 33602. WWW.jcortina.com

LANDSTAR GLOBAL LOGISTICS

13410 Sutton Park Drive South, Jacksonville, FL 32224. WWW.landstar.com.

MANACO INTERNATIONAL FORWARDERS

2550 Eisenhower Blvd, Suite 5, Ft Lauderdale, FL 33316. WWW.mifi.com.

OCEAN AIR LOGISTICS

10925 NW 27th Street, Miami, FL 33172. WWW.oceanairlogistics.com

PRIORITY ONE INTERNATIONAL

3419 Trentwood Blvd., Orlando, FL 32812. WWW.priority-one.com

SENATOR INTERNATIONAL

11250 NW 25th Street, Miami, FL 33172. WWW.senator-international.com

STERLING TRANSPORTATION

7700 NW 79th Place, Miami, FL 33166. WWW.Sterlingtransportation.com

STRIKE AVIATION LLC

8300 NW 53rd Street, Suite 308, Miami, FL 33166-7712. WWW.strike.aero

SUNCOAST AIR TRANSPORTATION

405 Sunport Lane, Orlando, FL 32809 WWW.hmdtrucking.com

SYSTEM LINE CARGO

8442 NW 72nd Street, Miami, FL 33166. WWW.systemlinecargo.com

UNIT INTERNATIONAL

644 Cesery Blvd, Suite 200, Jacksonville, FL 32211. WWW.unitinternational.net

Georgia

AFC WORLDWIDE EXPRESS

975 Cobb Place Blvd., Suite 101, Kennesaw, GA 30144. WWW.afcexpress.com

AIR 7 SEAS TRANSPORT LOGISTICS

183 Rivergate Court, Jonesboro, GA 30238. WWW.air7seas.com

ATLANTA CUSTOMS BROKERS &

INTERNATIONAL FREIGHT FORWARDERS 650 Atlanta South Parkway, Suite 104, Atlanta, GA 30349

WWW.atlantacustomsbrokers.com

GLOBAL FREIGHT SOLUTIONS

1925 Variations Drive, Atlanta, GA 30329. WWW.globalfreight-us.com

LEE HARDEMAN CUSTOMS BROKER

277 Southfield Parkway, Suite 135, Forest Park (Atlanta), GA 30297. WWW.lhcb.com

LOGISTIC PROFESSIONALS INC (LPI)

1920 Pennsylvania Avenue, McDonough, GA 30253. WWW.logisticpros.com

M2 TRANSPORT

4345 International Parkway, Suite 110, Atlanta, GA 30354. WWW.m2transport.com

NEW WORLD TRANSPORTATION SERVICES

5655 Lake Acworth Drive, Suite 210, Acworth, GA 30101. WWW.newworldtrans.com

SAMUEL SHAPIRO & COMPANY

1903 Phoenix Blvd., Suite 200, College Park, GA 30349. WWW.shapiro.com

SATURN FREIGHT SYSTEMS

PO Box 680308, Marietta, GA 30068. WWW.saturnfreight.com.

UNITED PARCEL SERVICE (UPS)

55 Glenlake Parkway, Atlanta, GA 30328 WWW. UPS.com

Illinois



AIT WORLDWIDE LOGISTICS

701 N. Rohlwing Road, Itasca, IL 60143. **Contact:** Sales Support. **Phone:** 800-323-6649. **Fax:** 630-250-3467. **E-Mail:** ssupport@aitworldwide.com WWW.aitworldwide.com.

Services: Bonded Warehousing, Charter, Consolidation, Customs Brokerage, EDI, HazMat, Oversized Cargo, Small Packages, Time-Definite, Warehousing, Vertical Market Expertise. Service Area: All. Company/Franchise Stations: 44. **Comments:** Founded in 1979, Itasca, Illinois-based AIT Worldwide Logistics is a full service transportation management provider. With regional headquarters in Chicago, Amsterdam and Hong Kong. AIT's network is joined by 190 service centers across the globe.

ALG WORLDWIDE LOGISTICS

745 Dillion Drive, Wood Dale, IL 60191. **Phone:** 630-350-7000. **Fax:** 630-350-7616. WWW.algworldwide.com

AVALON RISK MANAGEMENT

150 Northwest Point Blvd., Elk Grove Village, IL 60007. WWW.avalonrisk.com

CONCERT GROUP LOGISTICS

1430 Branding Avenue, Suite 150, Downers Grove, IL 60515. WWW.cglship.com

DLS WORLDWIDE INC 200 North Gary Avenue, Roselle, IL 60172. WWW.rrd.com

EA LOGISTICS

1121 North Wood Dale Road, Wood Dale, IL 60191 WWW.ealogistics.com

FISCHER INTERNATIONAL FORWARDERS

999 East Touhy Avenue, Des Plaines, IL 60018. E-Mail: fischerinternational@attglobal.net. H.F. LONG & ASSOCIATES

631 North Central Avenue, Wood Dale, IL 60191. WWW.longgroup.com.

HASSETT AIR EXPRESS

877 South Route 83, Elmhurst, IL 60126. WWW.hassettair.com.

JANTZEN INTERNATIONAL

2100 East Devon Avenue, Elk Grove Village, IL 60007. WWW.jantzenweb.com

JUNO LOGISTICS

333 Pierce Road, Suite 250, Itasca, IL 60143 WWW. junologistics.com

MALLORY ALEXANDER INTERNATIONAL LOGISTICS

101 Frontier Way, Bensenville, IL 60106. WWW.mallorygroup.com

NNR GLOBAL LOGISTICS USA

450 East Devon, Suite 260, Itasca, IL 60143. WWW.nnrusa.com

PHOENIX INTERNATIONAL FREIGHT

1501 North Mittel Blvd., Suite B, Wood Dale, IL 60191. WWW.phoenixintl.com.

PRIORITY LOGISTICS

565 Bonnie Lane, Elk Grove Village, IL 60007. WWW.prioritylogistics.com

QW EXPRESS

1000 Remington Blvd., Suite 300, Bolingbrook, IL 60440. WWW.qwexpress.com

RUSHMORE TRANSPORTATION

4740 North Cumberland Avenue, Chicago, IL 60656. WWW.rushmoretrans.us

SANKYU USA

1555 Mittel Blvd, Suite H, Wood Dale, IL 60191. WWW.sankyu-usa.com

SEKO LOGISTICS

1100 Arlington Heights Rd., Suite 600, Itasca, IL 60143. WWW.sekologistics.com

SLIPSTREAM EXPEDITED SERVICES INC

PO Box 836, Mount Prospect, IL 60056. WWW.sxnjfirst.com

UNITED CARGO 1200 East Algonquin Road, Elk Grove Village, IL 60007. WWW.unitedcargo.com

US GROUP CONSOLIDATOR 1000 Tower Lane, Suite 355, Bensenville, IL 60106. WWW.usgroupconsol.com

Indiana

BOUNCE LOGISTICS 5838 W. Brick Road, Suite 102, South Bend, IN 46628 WWW.BounceLogistics.com

CARGO SERVICES INC

7640 Mile Drive, Indianapolis, IN 46231. WWW.cargos.com

LANGHAM

5335 West 74th Street, Indianapolis, IN 46033. WWW.elangham.com.

TOWNE AIR FREIGHT

24805 US 20 West, South Bend, IN 46628. WWW.towneair.com

lowa

CBC AIR FREIGHT 607 Dearborn Street, Box 1352, Waterloo, IA 50704.

Kansas

MIQ LOGISTICS 11501 Outlook Street, Suite 500, Overland Park, KS 66211. WWW.mig.com

PROFESSIONAL CARGO SERVICES

3735 South West Street, Wichita, KS 67217. **E-Mail:** jzogleman@professionalcargo.com WWW.professionalcargo.com (coming soon)

YRC WORLDWIDE

10990 Roe Avenue, Overland Park, KS 66211. WWW.yrcw.com.

Kentucky

UPS AIR CARGO 8203 National Turnpike, Louisville, KY 40214. WWW.aircargo.ups.com

Louisiana

M.G. MAHER 365 Canal Street, Suite 1600, New Orleans, LA 70130. .WWW.mgmaher.com

W.R. ZANES & CO OF LA 223 Tchoupitoulas Street, New Orleans, LA 70130. WWW.wrzanes.com.

Maryland

AFP GLOBAL LOGISTICS Corporate Office, BWI Airport, MD WWW.afplus.com

ICAT LOGISTICS 6805 Douglas Legum Drive, Elkridge, MD 21075. WWW.icatlogistics.com.

PRIORITY WORLDWIDE SERVICES

7361 Coca Cola Drive, Hanover, MD 21076. WWW.priorityworldwide.com

SAMUEL SHAPIRO & CO

100 North Charles Street, Suite 1200, Baltimore, MD 21201. WWW.shapiro.com.

TBB GLOBAL LOGISTICS

780 Elkridge Landing Road, Suite 100, Linthicum, MD 21090. WWW.tbbgl.com

US EXPRESS FREIGHT SYSTEMS WORLDWIDE

3240 Hubbard Road, Landover, MD 20785. WWW.usexpressfreight.com.

Forwarders

Massachusetts

AIRFIRST LOGISTICS LIMITED

130 Rattlesnake Gutter Road, Suite 1000, Leverett, MA 01054-9726. WWW.airfirst.com

AMERICAN SCIENCE & ENGINEERING INC

829 Middlesex Turnpike, Billerica, MA 01821. WWW.as-e.com

CENTURY INTERNATIONAL FORWARDING

515 Saratoga Street, East Boston, MA 02128. E-Mail: joe@centuryintlboston.com

EURO-AMERICAN LOGISTICS

375 Airport Drive, Worcester, MA 01602. WWW.eaafinc.net.

ITG INTERNATIONAL TRANSPORTS

440 William F. McClellan Highway, Suite 108B, Boston, MA 02128. WWW.itg.biz

UNITRANS WORLDWIDE

39A Teed Drive, Randolph, MA 02368. WWW.uwinc.com

Michigan

AERO EXPEDITING

37529 Huron Pointe Drive, Harrison Township, MI 48045. WWW.aeroexp.com

NATIONAL LOGISTICS MANAGEMENT

14320 Joy Road, Detroit, MI 48228. WWW.nlmi.com

NEW DIMENSION LOGISTICS LLC

12625 Universal Drive, Taylor, MI 48180. WWW.ndlx.us

SPECIALIZE GLOBAL LOGISTIC SERVICES

802 Willow Run Airport, Ypsilanti, MI 48198. WWW.sgls.net

Minnesota

ADCOM WORLDWIDE

7424 W. 78th Street, Minneapolis, MN 55439. WWW.adcomworldwide.com.

ANDERSON CARGO SERVICES INC

917 Lone Oak Road #400, Eagan, MN 55121. WWW.andersoncargo.com.

C.H. ROBINSON WORLDWIDE

14701 Charlson Road, Eden Prairie, MN 55347. WWW.chrobinson.com

GLOBAL TRANSPORTATION SERVICES

980 Lone Oak Road, Suite 134, Eagan, MN 55121. WWW.globalcontainerline.com

K2 LOGISTICS

2980 Commers Drive, Suite 100, Eagan, MN 55121. WWW.k2logistics.com

NORMAN G JENSEN

3050 Metro Drive, Suite 300, Minneapolis, MN 55425. WWW.ngjensen.com

Missouri

AIR LAND AND SEA EXPRESS 3 International Plaza Court, St. Ann, MO 63074. WWW.airlandseaexpress.com

DIRECT AIR TRANSPORT PO Box 20392, Kansas City, MO 64195. WWW.directairtransport.com

PANTHER INTERNATIONAL

PO Box 460363, St Louis, MO 63146. WWW.pantherintl.com

RAM INTERNATIONAL 4664 World Parkway Circle, St. Louis, MO 63134. WWW.ram-intl.com

UNIGROUP WORLDWIDE — UTS One Worldwide Drive, St Louis, MO 63026.

Nevada

GRIFFIN GLOBAL LOGISTICS

5360 Capital Court, Suite 100, Reno, NV 89502. WWW.logisticsgriffin.com

New Hampshire

MIG EXPRESS

174 Main Street, Suite 14, Nashua, NH 03060. WWW.migexpress.com

New Jersey



ALLSTATES WORLD CARGO

1 Pelican Drive, Suite 1, Bayville, NJ 08721. Contact: Kendra Tanner, Vice President of Sales & Marketing.

Phone: 407-287-7725. Fax: 407-287-7724. E-Mail: ktanner@allstates-worldcargo.com WWW.allstates-worldcargo.com Services: Consolidation, EDI, HazMat, Oversized Cargo, Time-Definite, Warehousing. Service Areas: All. Company/Franchise Stations: 22. Comments: Allstates WorldCargo is one of the nation's most experienced and respected transportation companies. Since 1961 we have earned a worldwide reputation for excellence in customer service and satisfaction.

BELLVILLE RODAIR INTERNATIONAL

900 Milik Street, Carteret, NJ 07008. WWW.briusa.com

BRAZIL EXPRESS DELIVERY

560 Bercik Street, Elizabeth, NJ 07201. WWW.brazilexpressdelivery.com

CAMBELL & GARDINER

1050 Wall Street West, Suite 350, Lyndhurst, NJ 07071. WWW.cambellandgardiner.com.

DFDS TRANSPORT (US)

100 Walnut Avenue, Suite 405, Clark, NJ 07066. Contact: Joergen Moeller, President. WWW.dfdstransportusa.com. DISTRIBUTION BY AIR DBA DISTRIBUTION SERVICES COMPANY PO Box 6090, Somerset, NJ 08873. WWW dbaco.com

DSV AIR & SEA INC 100 Walnut Avenue, Suite 405, Clark, NJ 07204. WWW.dsv.com

FAMEX INTERNATIONAL SHIPPING

120 Sylvan Avenue, Engelwood Cliffs, NJ 07632. WWW.famexcargo.com

GAC INTERNATIONAL TRANSPORT

320 Cantor Avenue, Linden, NJ 07036. WWW.gactransport.com.

GEODIS WILSON

485 US 1 South, Building C, Suite 410, Iselin, NJ 08830. WWW.geodiswilson.com/us

GLOBAL LOGISTICS NETWORK

3 Deep Run Court, Morganville, NJ 07751. WWW.go2gln.com

KUEHNE + NAGEL

10 Exchange Place, 19th Floor, Jersey City, NJ 07302. **E-Mail:** helen.shapiro@kuehne-nagel.com.

MEGA SHIPPING AND FORWARDING

301 Penhorn Avenue, Unit 4, Secaucus, NJ 07094. WWW.megausa.com

RGW GLOBAL LOGISTICS

1 Parkway, 2nd Floor, Upper Saddle River, NJ 07458. WWW.rgwgloballogistics.com

SCHMID'S FORWARDING

83 Cedar Lane, POBox 6036, Englewood, NJ 07631-6036. WWW.schmids.com.

SHIPCO AIRFREIGHT

80 Washington Street (Corporate Office), Hoboken, NJ 07960. WWW.shipco.com

STC LOGISTICS

111 Town Square Place, Jersey City, NJ 07310. WWW.shipstc.com

THE DRAWBACK COMPANY

27 James Street, Bergenfield, NJ 07621. **E-Mail:** drawbackco@aol.com

TNT FREIGHT MANAGEMENT

270 Terminal Avenue, Clark, NJ 07066. WWW.tntfreight.com.

U.S. LOGISTICS INC

PO Box 225, Elizabeth, NJ 07207. WWW.uslogistics.us

New York

AIR CARGO ASSOCIATES

152-11 Rockaway Blvd., Jamaica, NY 11434. WWW.aircargoassociates.com

AIRMAX INTERNATIONAL

147-24, 177th Street, Jamaica, NY 11434. WWW.airmax-intl.com

ALTO AIR FREIGHT

145 Hook Creek Blvd. Building B6A1, Valley Stream, NY 11581. WWW.altoairfreight.com.

AMBERT INTERNATIONAL LOGISTICS

249 Merrifield Avenue, Oceanside, NY 11572. WWW.ambertlogistics.com.

ARI SHIPPING CORPORATION

80 Sheridan Blvd., Inwood, NY 11096. WWW.arishipping.com

ASPEN FORWARDERS & CUSTOM HOUSE BROKERS

518 Rockaway Avenue, Valley Stream, NY 11581.

ASSOCIATED GLOBAL SYSTEMS

3333 New Hyde Park Road, Suite 207, New Hyde Park, NY 11042. WWW.agsystems.com.

ATA FREIGHT LINE

JFK Airport, Cargo Bldg #75, Suite #216, Jamaica, NY 11430. WWW.atafreight.com

BECKMANN & BECKMANN INTERNATIONAL

175-01 Rockaway Blvd, Suite 214, Jamaica, NY 11434. WWW.beckmann-int.com.

BERKLAY AIR SERVICES

181 East Jamaica Avenue, Valley Stream, NY 11580. WWW.berklay.com

CFF WORLD FREIGHT CORPORATION

13 Addison Place, Valley Stream, NY 11580. WWW.cffworldfreight.com

COMPASS FORWARDING

159-15 Rockaway Blvd, Jamaica, NY 11434. WWW.compassfwd.com

CREATIVE LOGISTICS

200 Parkway Drive South, Suite 100, Hauppauge, NY 11788. WWW.creativelog.net

ELITE CUSTOMS BROKERS

700 Rockaway Turnpike, Suite 301, Lawrence, NY 11559. **E-Mail:** mdlelite@aol.com

EMO TRANS 135 Guy Lombardo Avenue, Freeport, NY 11520. WWW.emotrans.com.

EXPRESS AIR FREIGHT 147-20 184th Street, Jamaica, NY 11413. WWW.expressairfreight.com.

FALCON TRANSPORTATION & FORWARDING

500 Bi Country Blvd, Suite 213N, Farmingdale, NY 11735. WWW.falcontrans.com

GENERATION LOGISTICS INC

145-40 157th Street, Jamaica, NY 11434. WWW.generationlogistics.com

GF AIR & OCEAN SERVICES

161-15 Rockaway Blvd., Jamaica, NY 11434. E-Mail: gfairny@aol.com

GRACE INTERNATIONAL

First Floor, 145-119 Guy R. Brewer Blvd, Jamaica, NY 11434-5201. **E-Mail:** gracebrokers@aol.com

HEMISPHERE FORWARDING

7 Cerro Street, Inwood, NY 11096. E-Mail: lzeuner@hemijfk.com

INTERNATIONAL LOGISTICS EXPRESS

181 South Franklin Avenue, Suite 601, Valley Stream, NY 11581. WWW.intl-logistics.com.

JET AIR SERVICE 230-59 Intl Airport Center Blvd., Jamaica, NY 11413. WWW.jetairservice.com

KARR, ELLIS & CO INC

1975 Linden Blvd., Suite 205, Elmont, NY 11003. Phone: 347-632-1500. **Fax:** 516-285-4131. WWW.karrellis.com

KINTETSU WORLD EXPRESS

100 Jericho Quadrangle, Suite 326, Jericho, NY 11753. WWW.kweusa.com

KUDI CARGO

145-18 156th Street, Jamaica, NY 11434. Website Under Construction.

MUTUAL INTERNATIONAL FORWARDING

211 East 43rd Street, Suite 401, New York, NY 10017. WWW.mutualforwarding.com

NATIONAL AIR CARGO

350 Windward Drive, Orchard Park, NY 14127. WWW.nationalaircargo.com

NIPPON EXPRESS USA

590 Madison Avenue, New York, NY 10022. WWW.nipponexpressusa.com.

PRIORITY WORLDWIDE SERVICES

PO Box 20496, Rochester, NY 14602. WWW.priorityworldwide.com

SAFE PASSAGE INTERNATIONAL

333 Metro Park, Rochester, NY 14623. WWW.safe-passage.com

SALVIATI & SANTIORI OCEAN INC

10 East Merrick Road, Room 210, Valley Stream, NY 11580. WWW.salsan.net



SBA GLOBAL LOGISTIC SERVICES

222 Crossways Park Drive, Woodbury, NY 11797. Contact: Hann Livingston, Executive Vice President

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PO Box 668, Winnsboro, TX 75494. **Contact:** LaWanda Ray Smelley, Vice President. **Phone:** 903-342-3516. **Fax:** 903-342-3764. **E-Mail:** lawanda.ray@teamww.com WWW.teamww.com Services: Bonded Warehousing, Charter, Consolidation, Courier Delivery, Customs Brokerage, EDI, HazMat, Oversized Cargo, Small Packages, Time-Definite, Warehousing, Special Services. Service Areas: All. Company/ Franchise Stations: 41.

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Fax: 804-230-4605. E-Mail: lance.harcrow@efwnow.com WWW.efwnow.com

Services: Charter, Consolidation, Customs Brokerage, EDI, HazMat, Oversized Cargo, Time-Definite, Warehousing, Special Services. Service Areas: All. Company/Franchise Stations: 15. Tonnage: 14,500,000 lbs (2012) Revenue: 103.6 million (2012).

SWIFT AIR LOGISTICS LLC

261 Industrial Drive, Ruckersville, VA 22968. WWW.swiftairdelivery.com

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551 Woodlake Circle, Chesapeake, VA 23320. WWW.superiorair.com.

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18850 8th Avenue South, Seattle, WA 98148. Contact: Shan Hoel

Phone: 206-577-4803. Fax: 206-244-7463. E-Mail: shanh.hq@transgroup.com WWW.transgroup.com

Services: Bonded Warehousing, Charter, Consolidation, Customs Brokerage, EDI, HazMat, Oversized Cargo, Time-Definite, Warehousing, Transportation Management System. Service Areas: All. Company/Franchise Stations: 90.

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E-Mail: ops@qafi.com WWW.qafi.com
Services: Charter, EDI, Oversized Cargo, Time-Definite, Warehousing, ISO 9001/2008 & CTPAT Certified.
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Dr. Ruwantissa Abeyratne President/CEO, Global Aviation Consultancies Inc

Air Cargo Supply Chain Security: Putting the Cart Before the Horse?

n the fringes of the 38th Session of the Assembly of the International Civil Aviation Organization, Raymond Benjamin, secretary general of ICAO, and Kunio Mikuriya, secretary general of the World Customs Organization held a joint press conference to highlight the ongoing efforts of ICAO and WCO to streamline and strengthen air cargo supply chain security. They were joined by Oliver Evans, chairman of The International Air Cargo Association, who provided important cargo industry viewpoints.

Emphasis at the assembly on the subject of cargo security was on partnership and harmonization of standards, with some decisions being taken on security, including the need to move ahead with the finalization of reinforced air cargo security rules at a global level. The assembly agreed on the adoption by ICAO of a mechanism for the recognition of security measures, by which countries would recognize the equivalence of aviation security measures. It was hoped that this would pave the way to a one-stop security approach.

The approach taken by all three organizations is indeed laudable if the proposed mechanism can be developed by ICAO and implemented in a balanced manner. Earlier, at a pre-assembly symposium held also at ICAO, Evans emphasized that mail and cargo posed similar risks and therefore, WCO and the Universal Postal Union must be kept in the loop of a coordinated cargo security approach.

Obviously, there are many players to be considered in the proposed ICAO mechanism. Regrettably, what was not discussed in this equation was the compelling need to seek an essential balance between cargo security and its supply chain and the possible effects a unified security approach might have in negating the one-third of world trade enabled by air carriage if economic factors are not considered.

The ICAO Assembly adopted a resolution on security with a single mention that ICAO should develop and implement strengthened and harmonized measures and best practices for air cargo security, taking into account the need to protect the entire air cargo supply chain. There is also a general clause calling for stakeholders to cooperate with each other. The only other resolution on this subject – on facilitation – has just one insignificant mention, urging countries and operators, in cooperation with interested international organizations, to make all possible efforts to speed up the handling and clearance of air cargo, while ensuring the security of the international supply chain.

In developing the security mechanism, ICAO should take care not to place the cart before the horse. Any security mechanism should not be considered before considering the trade and economic aspects of the cargo supply chain. In this context, the critical players are the cargo carrier, freight forwarder, shipper and the customer who orders the product. These four categories demand certain features in the carriage of cargo.

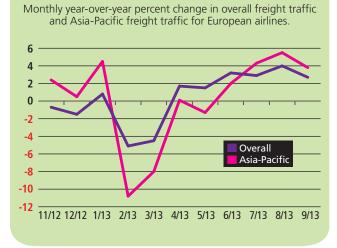
As for the air carrier, it is primarily the right to operate with connectivity. The carriage of cargo must ensure fast and dependable connectivity to the world economy. There must also be harmonization of the air traffic management system and fast, efficient and effective border crossing. Ownership and control restrictions on air carriers must be relaxed and free trade agreements, including open skies agreements, must be promoted.

Separate resolutions dealing with trading through the cargo supply chain with security on the one hand and liberalization of trade on the other only help perpetuate the silo system under which ICAO operates. The horse represents trade, and security would be the cart. Without the air transport product, there would not be the need to talk about security, or for that matter safety or the environment. **Acw**

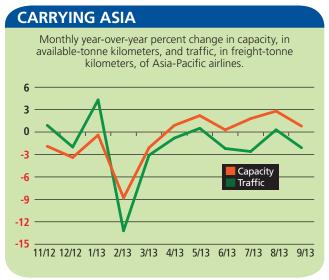
(Editor's note: Abeyratne has worked in aviation management for 30 years and was a senior professional at the International Civil Aviation Organization for 23 years.)

bottomline

CARRYING EUROPE



Source: Association of European Airlines

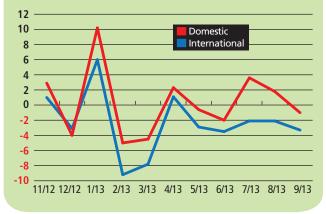


Source: Association of Asia Pacific Airlines

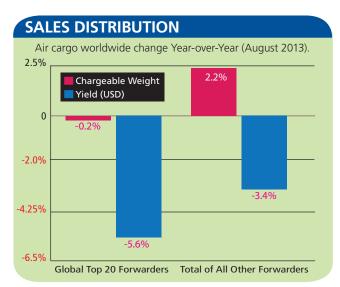
TOTAL FREIGHT CARRIED Monthly year-over-year percent change in total scheduled freight traffic and capacity worldwide in freight-tonne kilometers and available-tonne kilometers.

U.S. AIRLINES

Monthly year-over-year percent change in domestic and international cargo traffic for U.S. airlines.

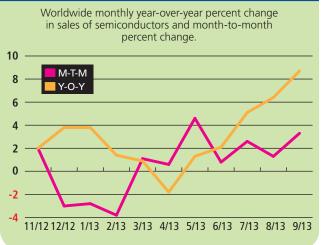


Source: Airlines for America



Source: WorldACD Market Data.

SEMICONDUCTORS



Source: Semiconductor Industry Association.

bottomline

\$4.00

Drewry: October Price Index Sets New Record

Prevery's East-West Air Freight Price Index gained 14.9 points in October to 114.8 points, representing both the largest monthon-month gain and the highest absolute reading since the index started in May 2012.

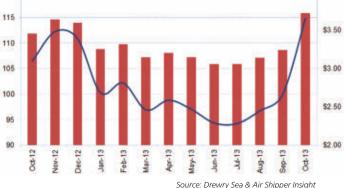
The index was buoyed by soaring rates on Asia origin trades into both Europe and North America. Rates out of Shanghai saw particular appreciation, led by Shanghai-Frankfurt where all-in pricing surged by as much as 41%, while rates to London jumped a healthy 36%.

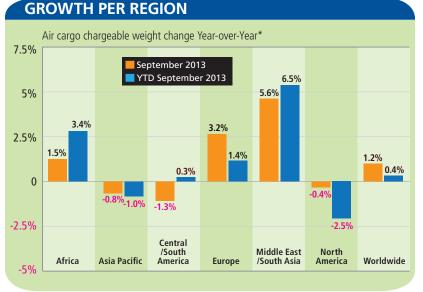
Drewry expects air freight rates to remain buoyant through November fuelled by peak season demand, particularly into North America, but to peter out as year-end approaches.

Notes: This index is a weighted average of all-in airfreight "buy rates" paid by forwarders to airlines for standard deferred airport-to-airport airfreight services on 21 major East-West routes. Rates are expressed in \$/kg and include 3 components: the base rate, the fuel surcharge and the security surcharge. They exclude door delivery costs.

(Commentary is provided by Drewry Sea & Air Shipper Insight)

Drewry East-West Airfreight Price Index (May 2012 = 100)

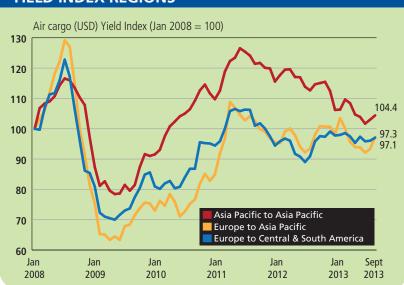




*including intra-regional air cargo

Source: WorldACD Market Data.

YIELD INDEX REGIONS



Source: WorldACD Market Data.

Coming in the February Issue of ACW:

The cool chain offers one of the best potential growth areas for air cargo. In our feature, "Pharma Karma," we will update how the industry is handling the strict requirements for storing and moving pharmaceuticals.

India has long been touted as having vast potential for the air cargo sector. That potential has largely remained untapped due to inadequate infrastructure and government obstacles. Will these challenges soon be overcome so the industry can blossom? We will take a close look.

The E-air waybill movement continues to be a major topic. Our feature will provide the latest update.



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peopleevents

AIRPORTS

Sean Donahue began his job as CEO of Dallas/Fort Worth International Airport. Donohue was previously COO of Virgin Australia. He succeeds Jeffrey P. Fegan, who announced his retirement in January after 29 years of service, the last 19 as CEO. Donohue brings more than 25 years of airline and operational experience to his role with DFW. He has held many senior roles at United Airlines.

Stanley Hui decided to step down as CEO of **Airport Authority Hong Kong** (AA), effective July 2014. Hui will continue to oversee all aspects of AA's operations until his departure. Marvin Cheung Kin-tung's appointment as chairman of AA has been extended for one year to May 2015. Cheung plays a pivotal role directing the airport authority in achieving sustainable growth and development while strengthening Hong Kong's status as a leading international and regional aviation center.

MAINTENANCE & MANUFACTURERS

Ildar Ilyasov, the managing director of **Volga-Dnepr Technic**, won a special



award in the annual ARIS-TOS-2013 awards ceremony in Moscow that celebrated the best in the Russian business community. Ilyasov won the Our People in Germany nomination. The ceremony, which attracts more than 600 business

leaders, was established by the Russian Managers Association, a public business community.

THIRD PARTIES

UPS named **Jeff McCorstin** as president of UPS Freight Forwarding in Asia Pacific. This continues a 23-year career with UPS, where he started as a package delivery driver in California in 1990, rising to leadership roles in engineering, finance, strategy and freight forwarding. Based in Singapore, McCorstin assumes responsibilities for air, ocean, road and rail freight strategy, revenue growth and specialized transportation services for health care, high-tech, retail and automotive across the Asia Pacific. Most recently,

McCorstin was senior vice president of international air and ocean freight.

Damco appointed **Tommy Mølgaard** as global CFO. Mølgaard takes up his position after working as head of corporate finance at APM Terminals. He brings more than 20 years of experience in finance at a senior level in the logistics sector. He gained extensive experience as CFO during various assignments with the A.P. Moller – Maersk Group in Europe, Asia and the Middle East.

Janna van Burgeler was named the 2013 Young International Freight For-

warder of the Year. She was awarded the title at the International Federation of Freight Forwarders Associations (FIATA) World Congress in Singapore. The four regional winners were Burgeler from Germany,

Mohamed Samy from Egypt, Kaloyan Petrov from Canada and Prabhot Singh from India.

Theng Hui is the **OAG** Singapore office's new regional sales director, JA-PAC. OAG is a sister company of Air Cargo World. Hui has a background in airfreight and logistics, having worked at companies in ground handling, freight forwarding and aircraft equipment leasing. Hui was previously at Environtainer. He also worked in the real estate investment industry.

Saturn Freight Systems hired Tony Fordham as vice president of international business development. Fordham brings more than 29 years of experience in the air import and export market. His career in the industry began with a freight forwarder in the UK, where he served in the finance and accounting department. Eight years into his career, he made the move to the company's U.S. headquarters and became assistant manager. His next 10 years was focused on developing the market for a major freight forwarder, where he ended up becoming the director of international operations.

Geodis Wilson appointed Sascha Geiken as cluster managing director for the Middle East region. Geiken joined Geodis Wilson in 2009 as managing director of Geodis Wilson United Arab Emirates. In his new position as cluster managing director, he will be responsible for UAE, Qatar, Saudi Arabia and Bahrain. Geiken, who started his freight forwarding career in 1995, has many years of experience in the Middle East working for major logistics companies. Based now at Geodis Wilson's regional headquarters in Dubai, he leads a team of more than 90 employees at the company's offices in Dubai and Abu Dhabi.

Lynden International appointed Frank Butler as Southeast regional manager and Charles McCarthy as Northeast regional manager. Butler will be based in Atlanta, and McCarthy in Lynden's New York office. Butler has more than 30 years of experience in the transportation industry, including serving as vice president, Eastern region for Exel Logistics (formerly MSAS Global). Prior to joining Lynden, McCarthy was regional manager of cargo sales-Northeast for United Airlines. His 25-year logistics career includes a position at NI Logistics.

Peter Dew has been named president, Asia Pacific, of **CEVA Logistics**, formalizing the role he has held on an interim basis since July. Dew has been a member of CEVA's executive board since 2008. Since joining CEVA in April 2008, in ad-

Passing

Industry veteran **Pat Kehoe** passed away at the age of 66. Kehoe spent more than 35 years with **United Airlines** in a variety of management positions including passenger sales, reservations, marketing, operations and personnel before founding GSS, a cargo sales organization representing many carriers. His last 19 years with United were spent in the cargo division as regional cargo sales manager for the Mountain Region and the combined Central Region. Since 1996, until his retirement in 2003, he held a director-level position as manager of global accounts.



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JANUARY 22-24, 2014

Singapore: The Council of Supply Chain Management Professionals, an educational organization for the supply chain management and logistics sectors, is holding a conference to address the issues facing today's logistics managers as they confront unforeseeable events and dangers. For more information, visit *http://cscmp. org/annual-conferences/singapore.*

MARCH 11-13, 2014

Los Angeles: The International Air Transport Association's 8th World Cargo Symposium attracts more than 1,000 airfreight professionals. The event will address industry challenges such as efficiency and future investment. Air Cargo World will also host the Air Cargo Excellence Awards alongside the conference. For more information, visit www.iata.org/ events/wcs/Pages/index.aspx.

MARCH 18-19, 2014

Atlanta: The Georgia Logistics Summit will provide networking opportunities, offer breakout sessions and host speakers from logistics companies. In 2013, the event attracted 2,000 attendees from nine countries. For more information, visit *www.georgialogistics.com*.

MAY 19-23, 2014

Hanover, Germany: CeMAT 2014 will feature more than 1,100 exhibiting firms. The keynote theme of the intralogistics fair is "Smart – Integrated – Efficient," referring to the management of integrated

dition to his role as CIO, Dew has held various other positions within the organization, including chief human resources officer, and is on the board of gender diversity. Prior to joining CEVA, Dew spent his career with BOC Group.

Shaun Hawkett has been appointed as commercial director, USA for **Globe Air Cargo** to support ECS Group's planned expansion of its GSSA business logistics chains along the entire supply chain. For more information, visit *www. cemat.de/home.*

MARCH 30-APRIL 1, 2014

Orlando: AirCargo 2014 is a trade show and expo for the airfreight industry. More than 800 people are expected to attend. For more information, visit *www. aircargoconference.com/.*

MARCH 31-APRIL 2, 2014

Kuala Lampar, Malaysia: The 12th Airport Cities Conference and Exhibition is about airports developing both as cities in their own right and as business and tourist destinations. The event, which will be hosted by Malaysia Airports Holdings Berhad, is expected to attract more than 110 airport operators from 45 countries. For more information, visit www.globalairportcities.com/page.cfm/link=17.

APRIL 7-8, 2014

Stockholm: Shippers and major industry players can meet at the Nordic Air Cargo Symposium. It is the only regional event focusing on the North European air cargo market. For more information, visit *www.euroavia.com/nordic*.

MAY 1, 2014

Atlanta: There will be a Georgia Institute of Technology executive forum on how to manage risk in a supply chain. For more information, visit www.atlantacscmp.org/pages/events/GTSupplyChainExecutiveForum.asp.

MAY 4-6, 2014

San Antonio, Texas: The 24th Annual CNS Partnership Conference brings



in North America. In this newly-created role, Hawkett will be responsible for overseeing all of Globe Air Cargo's commercial activities in the U.S. He joined Globe Air Cargo in the UK in 2005 as general manager sales

& marketing, UK and Ireland.

Simon Angeldorff, chairman of the

together more than 500 air cargo professionals. The event will focus on adapting to change and embracing technology to remain competitive. For more information, visit www.cnsc.net/events/Pages/ cns-partnership-conference.aspx.

MAY 11-13, 2014

Dubai: The 14th Airport Show is a platform for the multimillion-dollar airport developments in the Middle East, North Africa and Indian subcontinent region. It is the largest gathering of airport decision makers, experts and suppliers in the region. For more information, visit *www. theairportshow.com.*

MAY 19-23, 2014

Hannover, Germany: CeMAT, a leading fair for intralogistics, will feature an exhibition area of more than 1.7 million square feet. There will also be forums and displays on transport logistics. For more information, visit *www.cemat.de/home*.

JUNE 17-19, 2014

Shanghai: Air Cargo China attracts more than 15,300 attendees from 73 countries. The conference is a meeting place for the transport, logistics and air cargo industries in Asia. For more information, visit www.aircargochina.com/en/home/ home.html.

OCTOBER 7-9, 2014

Seoul: The 27th International Air Cargo Forum and Exposition will attract people from the airfreight industry in one of the world's fastest-growing air cargo hubs. For more information, visit *www.tiaca.org/tiaca/ACF.asp.*

board, will become executive chairman of **Envirotainer**, succeeding CEO Gustaf Ljunggren. Envirotainer is involved in active temperature-controlled air transportation of pharmaceuticals. The board of directors has initiated a search for a new permanent CEO. Until one is onboard, Angeldorff will ensure operational continuity. Ljunggren will "take on new challenges outside the company," according to Envirotainer. **Acw**

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Brandon Fried is the executive director of the U.S. Airforwarders Association

The Shutdown, Shippers and Sleepy Truckers

Freight and the Recent Government Shutdown

My morning commute is roughly a seven-mile journey that takes 45 minutes in typical Washington, D.C., bumperto-bumper traffic. The trip tends to vary based on the number of backups caused by motorcades whisking high-ranking government officials to work.

The recent 16-day federal government shutdown cut my commuting time, as federal agencies sent 800,000 employees home and the U.S. took a hit in its GDP growth.

But, unless they also happen to work in the Washington area, forwarders seemed to experience little direct effect from the shutdown. Air traffic continued to fly as the Federal Aviation Administration staffed control towers, customs inspectors staffed ports of entry and air cargo was screened thanks to a hard-fought legislative provision allowing private sector enterprises to perform the task. Had the law required the Transportation Security Administration to perform all the screening, there is no telling how badly the furloughs would have messed things up.

Many shippers and importers, however, struggled through the shutdown as crucial regulators such as the Environmental Protection Agency and the Department of Agriculture furloughed those workers who normally process the necessary documentation for import clearance and export licensing. With 40 agencies involved in trade shipments, many shipments encountered delays. While Customs and Border Protection cut only 6,000 of its 58,000 workers and maintained port staffing, overall service suffered, as contingent agencies were not available to provide final clearance for a large percentage of shipments.

A recent report indicates that the shutdown cost the U.S. economy at least US\$24 billion (17.8 billion euros). This comes at a time when the nation is on an extremely slow recovery of one of the worst recessions ever. Most importantly, consumer and business confidence has eroded since many are concerned about another possible shutdown in January and a borrowing power limit looming in February.

Shippers, forwarders and other transportation providers have every right to feel exasperated with the conduct of our government. Reducing federal spending, the national debt and regulations are laudable goals to be sure, but our elected representatives have got to find a way to make progress without holding critical government functions and important industries hostage. With more budget and debt deadlines looming, let's hope that congressional leaders and the White House can come up with a new approach to governing that focuses on reasoned compromise and avoids the continual funding crises that aren't doing anyone any good.

A More Sensible Approach to Sleep Apnea Risk

Given all the acrimony on Capitol Hill, one might think nothing good or useful is getting done. But that's not the case. Thanks to a bipartisan effort, Congress swiftly drafted and passed — and President Barack Obama signed — legislation ensuring that the Department of Transportation will not bypass the formal rulemaking process when it takes up the issue of obstructive sleep apnea's effect on truck drivers.

This law came in response to an advisory issued by the Federal Motor Carrier Safety Administration (FMCSA) that it would not conduct a rulemaking and would instead issue a "guidance" on screening of commercial drivers for sleep apnea based on their body mass index and other factors. Estimates indicate that the testing alone would have cost the industry nearly US\$1 billion (741 million euros).

This is not to minimize the potentially harmful and dangerous effects of sleep apnea and its effect on the operation of commercial vehicles. However, leaving a solution to a federal agency to provide guidance — as opposed to a transparent rulemaking process providing an essential public comment process that examines all aspects of a proposed regulation before its implementation — would not only be expensive but ineffective.

When federal agencies issue guidance without benefit of comment, lawsuits often result and the guidance can be overturned by the courts. In fact, in a matter of importance to forwarders and truck freight brokers, litigation is pending against the FMCSA for issuing guidance in lieu of promulgating rules on when and how entities must obtain the US\$75,000 (55,580-euro) surety bond required by the MAP-21 transportation legislation passed in 2012.

Our hats are off to the members of Congress and the president for recognizing the need for transparency in the regulatory process and for coming together to resolve this issue. It may have slipped under the public's radar, but it's good to know that the process can still work — at least on occasion. Acw





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