

Teens and the mental health maze, 1B



Holiday icers, 2D

U.S. budget deficit still top priority, 5A

Westland Observer

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Griffin leaves city in 'great shape'

By Tedd Schneider
staff writer

Mayor Charles Griffin said he will leave behind a city "on solid financial ground" when he exits the mayor's office next week.

Griffin — who lost his bid for a second term to city employee Robert Thomas in a close race last month — cited Westland's financial resurgence among the top accomplishments of his four-year term during an interview last week. "I think we're in great shape, financially," Griffin said. "We've worked hard to turn things around."

Griffin cited a \$2.39 million surplus in the city's undesignated general fund, plus about \$900,000 that was

being held in reserve in case the city loses an eventual appeal in the Electro-Tech case.

He also said the city will realize about \$900,000 from the sale of 46½ acres north of Marquette between Carlson and Wayne Road next month to developers of a senior citizens "campus."

"When I came in (January 1986) the city was in a (financial) mess," Griffin said. "We had outstanding lawsuits and contract disputes with every union."

"NOW WE'VE got everything settled except for one contract (police sergeants and lieutenants) and frankly that should have been settled before now," the mayor said.

Other accomplishments cited by Griffin included reshaping the city's "wasteland" image, among both residents and other local leaders; improvements in the downtown retail district including new shopping centers, residential growth and better roads; and renovation of municipal facilities from city hall to local parks.

"We did some things to upgrade our image as the fourth largest city in Wayne County and the 10th largest in Michigan," Griffin said. "Through our involvement in various organizations like the Conference of Western Wayne we're now getting a respect at the county level that we didn't have before."

"I soundly believe Westland is

seen as a leader," he said.

Griffin said the renovation at city hall, although costly at more than \$400,000, was necessary. "As well as being good for employees, giving them the proper atmosphere to do their work in, it's the kind of thing that developers and others take note of when they come to do business with the city," Griffin said.

THE MAYOR said the retail growth of the downtown area and growth of the city's six industrial parks in the last four years are part of the reason local homeowners have enjoyed lower city tax rates.

"We've attracted new revenue to make that possible and we've also started re-attracting single-family

homes to the city," he said.

Griffin, 49, will return to a job with the Michigan Education Association beginning Jan. 8. He received an unpaid leave of absence from the MEA after his election in 1985.

Griffin said his new assignment will take him to Macomb County, but he plans to keep his residence in Westland.

He said he plans to stay involved in local government "as a private citizen."

After 10 years on the Westland City Council and four years in the mayor's office, Griffin said it's "going to be strange not having anywhere to go on Monday nights (when



Charles Griffin satisfied with accomplishments

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JIM JAGDFELD/staff photographer

Southbound traffic on I-275 came to a standstill as police closed a section of the freeway and routed drivers off at the Ford Road exit. The downed power line also meant power outages for some Westland residents.

Fallen power line steers drivers off I-275

By Peggy Aullno
staff writer

Some 3,000 Detroit Edison customers in Canton and Westland were without electricity for seven hours early Tuesday, but the effects of the power outage lingered throughout the day as authorities diverted traffic off Interstate 275 so crews could repair the damage.

The north and southbound lanes of the freeway were closed along the three-mile stretch of the roadway between Michigan Avenue and Ford Road. The outage occurred about 2 a.m., when an electrical wire came off a pole and fell across the road.

Power was restored at 9 a.m., but a Detroit Edison crew didn't finish repairing the downed wire — and the traffic flow was not restored — until about 4 p.m.

Detroit Edison spokesman Lew Layton attributed the problem to icy

conditions in the area late Monday and early Tuesday.

"We had some ice last night," Layton said on Tuesday. "That, combined with salt, caused some equipment to fail on a pole. That's what brought the line down."

Canton Township police closed the road shortly before 2 a.m., and at the morning rush hour drivers were sent in search of alternate routes.

"Right now we are just letting the traffic signals take care of the problem, and it's working," said Canton Police Lt. Larry Stewart late Tuesday morning. He said having the road closing announced on radio traffic reports "has kept the problem to a minimum, fortunately."

There was no minimizing the effect on drivers unfamiliar with the area, many of whom were trying to get to Detroit Metro Airport.

Southbound drivers on I-275 were forced to merge into two lanes and get off on Ford Road. At the Unocal 76 service station on Ford Road just west of the freeway, there was a steady stream of visitors seeking more than a few gallons of gas.

"This morning between 6 and 7 o'clock everybody in the world was going to the airport," said Brenda Hernandez, the station manager.

April Westerlund, a clerk at the station, said there were "a lot of upset people this morning, that's for sure." Westerlund got so tired of giving directions to the airport she wrote them down and left them on the counter, complete with a pad and pen for frantic travelers to copy them down. "Otherwise I'm repeating the same thing over and over again," she said.

Her directions sent drivers south on Haggerty Road to Michigan Avenue, where I-275 could be re-entered.

A customer who had just driven north on Haggerty Road said that street was backed up because of the heavy use.

Detroit Edison's Layton said, "It certainly is inconvenient, but I'm sure safety is first on everyone's mind." The repair crew had to have access to the entire freeway in order to restring the line, he said.

The Michigan State Police post at Northville was flooded with calls from people wanting to know which part of the freeway was closed, a spokesman said. But state and township police said there was no increase in accidents because of the heavy use of service roads.

The Detroit Edison customers who lost electricity were within the area bordered by Newburgh Road on the east, I-275 on the west, Cherry Hill Road on the north and Palmer Road on the south.

Police look for prison escapees

By Kevin Brown
staff writer

After the Christmas Eve escape of a Westland man and another inmate from the Western Wayne Correctional Facility, Michigan State Police are checking leads on the men's whereabouts.

"We've got a lot of leads — we've got to run them all down," said state police Detective Sgt. Dean Sanderson on Tuesday.

Both Frank Schanault of Westland and Bruce White have vowed they "will not be taken alive," state police said. One of the prisoners was seen with a gun, state police said.

THE PRISONERS were discovered missing at 10 a.m., "within minutes" of the last check of the prison yard the men were in, warden Luella

Burke said. The prison is on Five Mile, approximately one mile west of Beck Road.

Schanault, 33, was originally sentenced in Isabella County to 25 to 50 years in prison for armed robbery. White, 28, was sentenced in Oakland County to two to 20 years for armed robbery and four to 40 years for first-degree criminal sexual conduct related to homosexual assaults, the state police said.

Both men were last seen when they left their living quarters at 8:30 a.m. for the prison yard, Burke said.

THE YARD is surrounded by an electric fence, and a patrol car passes by the perimeter of the yard every five minutes, Burke said. There is no tower from which a guard can oversee the yard, she said.

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Teens offer rides New Year's Eve

By C.L. Rugenstein
staff writer

One group of teens will be sitting by the phone — by choice — while the rest of their friends party this holiday season.

Members of Safe Rides groups in both the Livonia and Wayne Westland school districts have chosen to be a part of the solution and not the problem in donating their time to make sure classmates and other drivers get home safely this New Year's Eve.

The Safe Rides program, which began in Livonia about three years ago, offers rides home to fellow students who've had too much to drink.

"Or if there's any situation where they're not able to get home," if they came with someone else who's too drunk to drive, said Churchill High School junior Mark Graban, 16, "we just pick them up and take them home. We don't ask questions."

The program generally operates on weekends from 10 p.m. to 2 a.m. during the school year.

THIS NEW Year's Eve, however, students who've partied too hardy or who don't trust themselves to drive are strongly urged to call 261-3760 or 522-7488 for a ride home.

A team of two drivers will show up, pick up the students and drive them home safely.

But, the Safe Rides program doesn't end there, said Kerry Crowley, secretary for the group.

"We take them straight home, to a responsible adult; we don't just leave them home alone. We make sure there's someone there," Crowley said.

Safe Rides for Livonia school district students has been in operation for three years.

"THIS IS the first year we've operated on New Year's," said Crowley. "Last year, because of the way the holidays fell (on the weekend) we weren't operating for Christmas and New Year's," said Elaine Hicks, a volunteer coordinator for the Livonia group. "We're better

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EARLY DEADLINES
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Happy New Year

Construction, election made headlines in 1989

By Tedd Schneider
staff writer

It was the year of the construction boom and the election-night bust for incumbent Mayor Charles Griffin.

A year that saw the destruction of millions of dollars worth of property — including a landmark restaurant that would eventually be rebuilt from the ground up — in wintertime fires.

A year in which three school district employees and one former employee indicted by a grand jury

on fraud charges finally had their days (and weeks, and months) in court.

For Westland residents, 1989 seemed mostly to be a year of beginnings and endings. Issues that had gripped the community for years came to a head, while new developments and controversies were popping up on an almost daily basis.

Following is a month-by-month glance back at the people and events behind the year's headlines.

Please turn to Page 3



Robert Thomas (right) celebrates his upset victory in the mayoral race with city councilman Charles Pickering at an election-night party.

City hall, arena close for holiday

It's the holiday season, and you know what that means. No, we're not talking about decking the halls. We're referring to schedule changes for local government offices and functions.

So, if you have a water bill to pay, trash to put out or a letter to mail, take a look at the following information:

WESTLAND CITY offices will be closed Monday and Tuesday for the New Year's holiday. They will reopen 9 a.m. Wednesday, Jan. 3.

The Friendship Center, site of many senior citizen activities, will be closed through Tuesday. It will reopen Wednesday.

There will be no trash pickups Monday, New Year's Day. Regular pickups will be made one day later than scheduled throughout the week.

The 18th District Court will be closed Monday and Tuesday and

will resume normal business hours 8:30 a.m. Wednesday.

THE MELVIN Bailey Recreation Center and the **Westland Sports Arena** will have limited hours.

The Bailey Center will close at 4 p.m. Sunday and reopen Tuesday morning. For additional information on center activities, call 722-7620.

The Westland Sports Arena will be closed Monday. There are special open skating hours this week. For more information, call 729-4560.

THE WESTLAND post office will be closed Monday.

There will be no home-mail delivery. Packages marked special delivery and Express Mail will be delivered.

Teens ready to answer calls for safe rides home

Continued from Page 1

this year, we've got it all together."

Crowley estimated about 75 students and teachers, parents and alumni-like Hicks and Beth Dlugos work with the Livonia group.

Teams consist of five people — two teams of two students each and one adult coordinator.

"The adult is there to handle emergency situations," Graban said. "The students handle everything else."

Graban said that about half the students in the program are sophomores who don't drive yet, but who answer calls for rides and who ride with drivers as part of the driving team.

SAFE RIDES operates through the Boy Scouts of America and adheres to rules set by the Boy Scouts.

One is that the drivers go out in

teams. "Another rule is that we don't get out of the car," Crowley said.

"When someone calls, we ask them what they're wearing, and if they'll wait outside to be picked up."

"Most of the rules deal with our own safety," said Matt Fawcett, also a junior from Churchill. "We're not supposed to put ourselves in a situation where we are in danger."

"In the event a student rider becomes violent, we'll let them out of the car or won't pick them up," Fawcett said.

THE NON-DRIVER on the team also keeps in constant touch with the base station, the Livonia Counseling Center, — by cellular phone.

Most of the calls Dan Chamberlain and Bryan Walters, both juniors at Churchill, have answered in their two years with the program have been uneventful.

But Fawcett said he ran into an

unusual situation about a month ago.

"We had one call, and about 12 people to take home," he said.

It was the first time they had to send out the backup driving team. But by the time the second team got there, most of the students had made arrangements for other people to pick them up.

"WE'RE TRYING to raise people's awareness about the program," said Hicks.

The group also tries to be available to pick up Livonia district students in other cities, especially Westland.

"We won't turn down a request from someone in Garden City," she said.

But Southfield is out of the question — "It's just too far."

For Walters, as with all the members of Safe Rides, safety for everyone is the issue.

"Just knowing when you pick someone up you're making (the roads) safe for other drivers," is the group member's reward, he said.

Griffin lists accomplishments

Continued from Page 1

the city council meets."

Griffin said he plans to spend more time with his wife, Margaret, and his adult children and their families.

The outgoing mayor declined to comment on possible future political ambitions, but said he "wouldn't rule out" running for office again.

ON A PERSONAL level, the outgoing mayor said he will miss the close friendships he's had a chance to nurture by being "on the inside."

"I enjoyed doing things like going out and having a cup of coffee with somebody like a Tom Brown (city councilman and former mayor)," Griffin said. "You learn so much from that kind of thing. You learn that you can disagree with someone

and still sit down and have a cup of coffee with them."

Things Griffin said he wouldn't miss about the mayor's job include the "stress that comes when you have to deal with hot issues."

Griffin believes the single biggest factor in his defeat last November was the presence on the ballot of Proposals A and B, state sales tax increases designed to provide money for Michigan public schools.

"When you look at the high turnout (35.2 percent) and the fact that we only lost by 200 votes, I know that's it," he said. "People came out to vote against those two proposals and those are the kinds of voters who don't vote for incumbents."

Griffin said he has taken awhile to adjust to the loss, but that he had adopted a realistic attitude about his future in the weeks leading up to the election.

Prison escapees sought

Continued from Page 1

After the prisoners left the yard — investigators say they're not sure how — tracks in the snow suggested the men headed a short distance southwest to the Metro West industrial park.

"It's believed they had a vehicle waiting for them," Burke said.

Investigators suspect the prisoners fled the Plymouth area, Burke said.

SCHANAULT IS white, 5 feet 11 and weighs 146 pounds, with long, shoulder-length, dark, curly hair; a high forehead, green eyes, a mustache and possible beard growth. He was "observed with a 9mm (gun) at time of escape," state police said.

White is white, 6 feet 2 and weighs 185 pounds, with long, light-brown hair, green eyes, a slight overbite, a

light mustache and a tattoo on his left breast, the state police said.

Schanault, at the prison since January 1989, "had good work and good block reports," Burke said.

Schanault was suspected in helping plan an earlier unsuccessful plot to escape at another prison, she said.

White had been a prisoner since September of this year, Burke said. He also had good work and block reports, she said.

While prison officials have reported occasional walkaways of prisoners on minimum security work details, this was the first escape from the prison's secure perimeter in four years, Burke said.

Anyone with any information should call the Northville post of the Michigan State Police at 348-1505.

**NOTICE OF PUBLIC HEARING
PLANNING COMMISSION
CITY OF GARDEN CITY**

This letter shall serve as your formal and official notification of a Public Hearing and Planning Commission Meeting to be held January 11, 1990, at 7:30 P.M. in the Council Chambers of the Civic Center, 6000 Middlebelt Road, Garden City, Michigan.

On soliciting Public Comments on proposed request by Michigan Bell Telephone Company for a Special Land Use, 29148 Rush, Lot 2350 and 1/2 off adjacent vacant alley, Puller's Garden City Acres No. 15, Subdivision. This property is located on the North side of Rush between Middlebelt and Central.


RONALD D. SHOWALTER
City Clerk-Treasurer

Published: December 28, 1989 and January 1, 1990

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- MC CLINTOCK - Hot Road Crossing, 13911 Hot Rd.
- LANSING - Delta Shopping Ctr., 5839 W. Saginaw Hwy.
- PONTIAC - Southland Mall, 6100 Westridge Rd.
- BOUTIQUE - Lunka Shopping Ctr., Dixie Road
- LIVINGSTON VILLAGE - Eastrup Indlg., Evergreen at 11th St.
- RIVER HILLS - Steady Plaza, 3774 Van Dyke Hwy.
- OAKLAND HILLS - Eastbrook Shopping Ctr., 28th & E. Bolling
- PONTIAC - Oakland Pointe, 200 N. Telegraph Rd.
- CLAWSON - Clawson Shopping Center
- REDFORD - Redford Plaza, 9379 Telegraph Rd.
- ROCHESTER HILLS - Campus Center, 325 S. Livonia
- CANTON - Coventry Commons, 4335 Joy Rd.
- WOOD - West Oaks I
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- TROY - Oakland Plaza, 150 John R.

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1989 was a year of beginnings and endings

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JANUARY

An accidental, early-morning fire destroyed the Big Boy restaurant at Wayne Road and Hunter. Owners George and Andrew Ansara spent the next eight months rebuilding the popular local eatery at a cost of \$1.5 million. Before spring would end, a major fire had also struck at the Riverbend Apartments, the Hunter Park Plaza strip shopping center on Warren Road at Venoy and the still-under-construction Brandon Valley condominium complex on Newburgh at Warren Road.

Westland Police Inspector Paul Schnarr was promoted to chief by Mayor Charles Griffin following the retirement from the department of Fred Dansby. Dansby moved on to take the Romulus police chief's post. Robert Matzo meanwhile, moves from the city assessor's post to director of the Department of Public Services.

Griffin, in his annual State of the City address to the Westland Chamber of Commerce on Jan. 10, announces his intention to seek a second term in November. "I must confess I'm looking forward to continuing the policies of this administration — on into the '90s," the mayor said.

Ronald O'Neal Emerson, 19, was convicted of first-degree murder for the August 1988 beating death of Michelle Lynn Zimmerman, a John Glenn High School junior. In February, Emerson was sentenced by Wayne Circuit Judge Charles S. Farmer to life in prison without parole.

FEBRUARY

The Westland City Council passed a pair of ordinances aimed at decreasing "nuisance" crimes often committed by youths. The new laws prohibited use of pellet guns and facemask firearms and set penalties for people convicted of turning in false police and fire alarms.

An explosion and fire destroyed a strip shopping center on Warren Road east of Middlebelt. The owner of a pizzeria in the building was charged with arson after the youth he paid to set the fire was injured in the explosion.

The Taco Bell restaurant on Wayne Road south of Hunter was closed briefly as police investigated a food tampering incident. An employee prank was blamed.

Maureen Wilson, an eighth grader at Adams Junior High School, won the Wayne-Westland school district's annual Earle Chorbagan Spelling Bee. Wilson went on to compete in the state spelling bee last spring at Lawrence Technological University, Southfield.



FILE PHOTO

Maureen Wilson of Adams Junior High School competes in the state spelling bee at Lawrence Technological University. Wilson was the winner of the annual Earle Chorbagan Spelling Bee for the Wayne-Westland Community Schools.

MARCH

The preliminary examination in the Wayne-Westland Community Schools enrollment fraud case begins in 18th District Court. Testimony was spread over several days and finally adjourned until April, when Holbert (Rick) Hamrick, Barbara Blanton and Phyllis (Rode) Roderick pleaded no contest to lesser charges and were sentenced by Judge Gail McKnight to probation, with fines and community service. The hearing for the fourth defendant, Kathleen (Kay) Lyons, was adjourned due to her health problems. In November, Lyons accepted the same plea agreement and received a similar sentence.

Ground was broken for the new Showcase Cinemas, on Wayne Road north of Hunter. The state-of-the-art, eight-screen movie complex opened in December.

Work began on a \$350,000 facelift at the federally-subsidized Willow Creek Apartments on Newburgh, north of Marquette. One of the largest federally financed rental rehabilitation projects in Michigan, buildings in the 432-unit complex would get new roofs and gutters, repairs on heating and plumbing and installation of smoke detectors.

The Westland Stingers youth hockey team embarked on an exhibition tour of Finland and the Soviet Union. Coach Bob Valeri created a stir when it was discovered that the trip, which he originally billed as coming out of a difficult-to-obtain Soviet government invitation, was actually arranged by a for-profit travel agency and available to just about anybody.

"If I felt I had anything to apologize for, I would say I was sorry," Valeri said in an interview at Detroit Metropolitan Airport as the team was about to depart. "I don't know how people could have been misled (about the tour)."

APRIL

Judge Gail McKnight's handling of the school district enrollment fraud case is questioned by residents James Netter and Melvin Straight in a complaint to the Michigan Judicial Tenure Commission. The commission later ruled McKnight's conduct proper.

Michael LaDuke, the manager of the Ziebart rustproofing store on Ford at Venoy, is gunned down in the parking lot by an employee he had fired moments before. Robert Michael Zeilin was later convicted of first-degree murder and sentenced to life in prison without parole.

Two Livonia Franklin High School students are killed when they are hit by a speeding car while walking across a highway near Orlando, Fla. John Shea and Craig Allard of Westland were going to Disney World while on spring break.

The Wayne-Westland school district joins a statewide legal challenge by in-formula school districts to change the way Michigan funds public education. The 254-district caucus plans to file suit against the state.

Wayne-Westland school board member Terri Reighard Johnson announces plans to run for the Westland City Council.

MAY

City councilman Kent Herbert announces he won't seek re-election in November. Herbert says his decision was prompted by personal matters and disappointment over the Griffin administration. He noted a "tendency of the mayor to be obsessed with personnel matters of his staff" and more concern by Griffin over staff salaries than staff performance.

Marshall Junior High School parents criticize Superintendent Dennis O'Neill and school administrators for handling of emergency asbestos removal at the school. Some parents, unhappy over the lack of notification

from the district, kept their children home from school for a day.

Firefighter Wallace Foust drowns while fishing on Lake LeAnn in Hillsdale County hours after working to extinguish the Hunter Plaza fire.

JUNE

Emergency 9-1-1 telephone service goes on line in Westland and other western Wayne County communities. The enhanced system automatically displays a caller's name and address when he calls in requesting police or fire assistance.

Kenneth Barnhill and Andrew Spisak are re-elected to the Wayne-Westland school board as less than 2 percent of the district's 76,000 voters turn out at the polls. "We're looking for direction and we would at least like to see some people voice their opinions," Barnhill said of the record low turnout.

Ronald Stratton is named principal at Wayne Memorial High School, replacing the retiring Francis (Bud) Winter. Stratton was the principal at Adams Junior High School and had been a teacher and assistant principal at Wayne Memorial during the 1960s and '70s.

Residents along a half-mile stretch of Farmington Road, between Warren Road and Hunter, appear en masse before the city council to request paving for their neighborhood. The dirt road has become a health hazard and an inconvenience in the burgeoning area, they say. The request is eventually approved.

JULY

Mayor Charles Griffin officially announces his re-election bid. He will face challenges in the Sept. 12 primary from city councilmen Thomas Artley and Charles Pickering (also a former mayor) and political newcomer Robert Thomas, an 18-year employee in the Westland Department of Public Services.

Incumbent councilmen Ben DeHart, Ken Mehl and William Ziemia will also run again. The council field includes 13 candidates for four seats.

The election begins heating up with the weather as the police department's Lieutenants and Sergeants Association distributes a caustic bumper sticker criticizing Griffin's tactics in negotiations with the union.

A just-released study commissioned by the Eloise Task Force recommends courting automotive-related companies to develop the 300-acre former Wayne County hospital site at Michigan Avenue and Merriam. The study was done by the Boston-based Arthur D. Little Co. and includes development ideas for the radius surrounding Detroit Metropolitan Airport in Romulus.

The Plymouth-based Plastipak Packaging firm announces a \$16.3 million expansion at its Westland plant. The plant, on Hix south of Ford, produces containers for soda pop, detergent and other household goods. The city council grants a tax abatement for the expansion, which creates 35 new jobs, according to company officials.

AUGUST

The Michigan Supreme Court ruled that the city was correct in asking for right-of-way along Newburgh from Electro-Tech, Inc. before granting a building permit. The high court upheld an appeals court decision reversing a \$433,052 damage award to the company. The case had been winding its way through the legal system for six years and faces a possible appeal in federal courts.

Two arson fires within 10 days of each other caused about \$10,000 in damages at the Quo Vadis Theater on Wayne Road north of Warren Road. Movie-goers were evacuated from the building during the second

fire, which interrupted Sunday night showings.

Valentine Kwiatkowski, 78, and his daughter Carol, 43, were charged by police in the attempted murder of Anna Kwiatkowski, 34, at the family's Wildwood Street home. The pair said they shot Carol in the head because of mounting medical bills for her obesity and other medical problems. They pleaded guilty and were sentenced to prison terms while Anna went to live with a friend.

Right to Life-Lifespan of Metro Detroit, a Livonia-based pro-life organization, sued the owners of Westland Center for first approving and then denying permission for a scheduled book sale in the mall. A judge refused to grant an injunction allowing the sale. Mall owners claim permission was originally granted due to a "mix-up."

SEPTEMBER

Robert Thomas, who said he considered himself an underdog, won the right to challenge Mayor Charles Griffin in the November election by finishing a surprising second to the incumbent in the primary. Thomas narrowly edged out Charles Pickering for the No. 2 spot and both Pickering and fourth-place finisher Thomas Artley pledge their support to the challenger.

In the city council race, challengers Sandra Cicirelli, Terri Reighard Johnson and Ethel Bollinger took the top three spots, voters giving incumbents Ben DeHart, Ken Mehl and William Ziemia the message that they were in for a tough battle among eight surviving candidates.

School officials announce a revised reading test will be given to fourth, seventh and 10th graders as part of the Michigan Education Assessment Program. The new test will be better for determining reading comprehension, school officials said.

Teachers in the Livonia Public Schools reach a last-minute contract settlement, meaning school will start on time for residents in the northern section of Westland. Meanwhile, Gov. James Blanchard ventures to Vandenberg Elementary School in Wayne to sign the 1989-90 state school aid bill.

A three-year battle over development of a northeast Westland neighborhood ended as the city council approved construction of a 7-Eleven

store and adjacent strip shopping center. Developers made a number of concessions to area residents, who had protested the project since its inception.

OCTOBER

The mayor's race is going full-blast as personal barbs are made early and often during a "Candidate Night" at the Wayne-Ford Civic League. In the battle for financial support, incumbent Griffin has built up a campaign war chest of more than \$120,000 while challenger Thomas has raised a seemingly meager \$10,000. Thomas though, gets endorsements from the city's two police unions, while Griffin is backed by the firefighters.

Sylvia Kozorosky-Wiacek, director of the city's senior resources department and a member of the Wayne-Westland school board, travels to San Francisco with family members to watch son-in-law Pat Sheridan play for the Giants in the World Series. They get caught up in the earthquake instead. "I was so frightened I really did begin to think this is the end of the world," she said in a telephone interview from her hotel room the next day.

James Vincent Ferrari, 27, a resident of the Big Trees Mobile Home Community on Joy, west of Inkster Road, is charged in the stabbing death of an 81-year-old man in a neighboring mobile home park. Ferrari faces a March 1990 trial for the first-degree murder of Haskel Walworth.

Former Wayne-Westland Community Schools Superintendent Timothy Dyer is named executive director of the National Association of Secondary-School Principals. After leaving Wayne-Westland, Dyer became superintendent of the Phoenix Union, Ariz., High School District, a post he stepped down from to take the director's job.

NOVEMBER

Robert Thomas narrowly defeated Mayor Charles Griffin in an upset victory. Thomas, who beat Griffin by 200 votes out of more than 15,000 ballots cast, said voters were sending a message to city hall. "It was an upset only in the sense that they (Griffin and his supporters) never expected we were going to win," the longtime city employee said.

In the city council race, chal-



FILE PHOTO

Terri Reighard Johnson gave up her Wayne-Westland school board seat after her election to the Westland City Council.

lengers Sandra Cicirelli and Terri Reighard Johnson won seats along with incumbents Ken Mehl and Ben DeHart. Councilman William Ziemia lost in his bid for a new term. Johnson announced she would step down from the school board before taking her council seat.

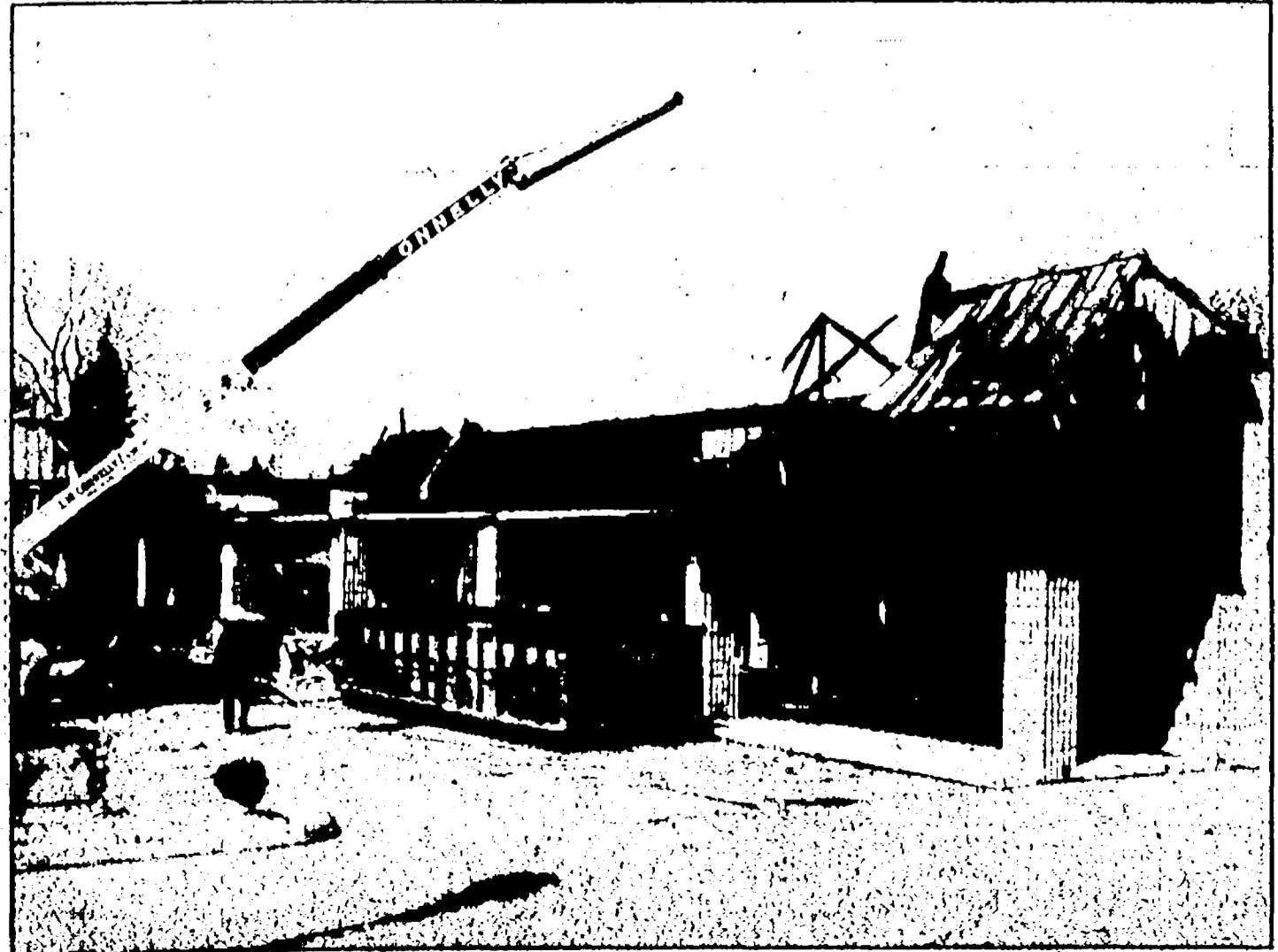
Linda Pratt was named First Citizen by the Westland Observer and the Westland Chamber of Commerce. Pratt is a longtime volunteer active with the Wayne-Westland school district's clothing bank and other activities.

A 16-year-old Westland youth surrendered to police in connection with the October arson fire that destroyed the senior class homecoming float at John Glenn High School.

DECEMBER

The Wayne-Westland school board selects Leonard D. Posey to replace Terri Reighard Johnson. Posey, the first black and first Inkster resident to sit on the board, was chosen from a field of 17 applicants.

As part of a series of department-wide promotions, Mike Frayer is named to the vacant inspector's position in the Westland Police department. Inspector is the second highest ranking post in the department. Frayer will also serve as acting chief until Paul Schnarr, who suffered a mild heart attack on Thanksgiving Day, returns from medical leave.



FILE PHOTO

Work crews clean up after a spring fire at the Hunter Plaza shopping center. The fire was one of several major fires in Westland during 1989.

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obituaries

MAURICE E. FOWLER

Services for Maurice Edward Fowler Sr., 87, of Dearborn Heights were Dec. 28 from the John N. Santelu and Son Funeral Home with the Rev. Luther Stanley of First Baptist Church of Garden City officiating. Burial was in Cadillac Memorial Gardens cemetery, Westland.

Mr. Fowler died Dec. 22 in Garden City Osteopathic Hospital.

A native of Clarksville, Tenn., Mr. Fowler was a longtime area resident and a retired supervisor for the Ford Motor Co., steel division. He was a lifelong member of Masonic Lodge Dearborn Post 172, Redford Commandry.

He is survived by his wife, Bessie; three sons, Edward Jr., Jessie and Jim, 10 grandchildren; 16 great-grandchildren; two great-great-grandchildren; and many nieces and nephews.

Memorial contributions may be made to the Moslem Temple Association Crippled Children Fund.

JAMES C. SCOTT

Private burial services for James Clarence Scott Jr., 72, of Westland were Dec. 20 from United Memorial Gardens cemetery, Superior Township, with Vermeulen Memorial Funeral Home, Westland, handling the arrangements.

Mr. Scott died Dec. 18.

A native of Oakdale, Tenn., Mr. Scott was retired from the maintenance department of Annapolis Hospital, Wayne. He served with the Marine Corps during World War II.

He is survived by a son, Daniel of Howell; two daughters, Nancy Helton of Belleville and Judy Inman of Westland; a brother, Ray of Romulus; two sisters, Alma Jean Beck of Garden City and Mary Belcher of Livonia; 10 grandchildren; two great-grandchildren; and many nieces, nephews and cousins.

Memorial contributions may be made to a charity of choice.

HARRY J. WARD

Services for Harry (Jack) J. Ward, 65, of Garden City were Dec. 15 from the R.G. and G.R. Harris Funeral Home with the Rev. David Russell of the First United Methodist Church of Garden City officiating.

Mr. Ward died Dec. 13 at Garden City Osteopathic Hospital.

A longtime area resident, Mr. Ward was born in Cheboygan, Mich.

He worked 20 years for the Uniroyal Tire Co. of Detroit and owned a motel in Dearborn Heights. He was a member of John Lyskawa VFW Post 7546.

He is survived by a wife, Donna; three sons, Thomas Ward, Alfred Bowman and James Bowman; three daughters, Nancy Webb, Barbara Czech and Jean Kuhn; and six grandchildren.

Registration on for adult floor hockey

ged tests

Monday-Tuesday, Jan. 15-16 — Livonia Public Schools will offer GED tests 5-10 p.m. at Bentley Center, 15100 Hubbard. For more information, call 523-9294.

Adult floor hockey

Wayne-Westland YMCA is now taking registrations for adult floor hockey teams. Leagues play at Stevenson Jr. High on Saturday afternoons beginning in February. Team fee is \$230. Players must be at least 18 years old. Register before Jan. 16 at the Wayne-Westland YMCA. Call 721-7044.

Open Swim

Open swim is available at the Wayne-Westland YMCA, Monday thru Friday from 7-8 p.m. and Saturday from 1-3 p.m. Fee is \$4 for adults and \$1.50 for youths 18 and younger.

community calendar

Non-profit groups should mail items for the calendar to the Observer, 36251 Schoolcraft, Livonia, MI 48150. The date, time and place of the event should be included, along with the name and phone number of someone who can be reached during business hours to clarify information.

Pre-school

Garden City Preschoolers, ages 3½ to 5 years old, will be scheduled for preschool screening during January. Screening dates are: Douglas — Tuesday, Jan. 16, Memorial — Thursday, Jan. 18, Farmington — Monday, Jan. 22, Henry Ruff — Wednesday, Jan. 24 and Lathers — Tuesday, Jan. 30. Letters notifying parents of scheduled appointments will be mailed two weeks prior to

the screening date. If you have a preschooler and do not receive a letter, please call the Child Development Center at 421-5763.

Advisory Council Meeting

Friday, Jan. 5 — The Advisory Council will meet at 10 a.m. in the Linden Conference Room of the Westland Friendship Center, 1119 N. Newburgh Road. The Advisory Council is to advise the Commission on

Aging for the betterment of the elderly.

Jobs

Part-time jobs are available for low-income men and women 55 and older through the Senior Community Service Employment Program. For more information, call Lynne at 722-2830.

for parent

Tuesdays — A new support group, "Parent to Parent for Prevention," will meet the second Tuesday of each month at 7:30 in the north cafeteria of Franklin High School, 31000 Joy. Discussion will focus on substance abuse. For information, call Penny Irwin at 525-8844.

alzheimer's support

Wednesdays — Members of a support group for Alzheimer's Disease

meet the first Wednesday of the month at 2 p.m. in the Westland Convalescent Center, 36137 Warren Road. For information, call 728-6100

host lions

Thursdays — The Westland Host Lions Club meets at 6:30 p.m. the second and fourth Thursdays of the month, in the Red Lobster Restaurant on Wayne Road, north of Ford.

purple heart

Wednesdays — The Military Order of Purple Heart meets on the third Wednesday of the month at 8 p.m. in the VFW Hall on Ford Road, west of Venoy. Meetings are open to combat-wounded vets.

ceramics

Ceramics classes offered at the Friendship Center, 1119 N. Newburgh Road, Hall A, Mondays and Thursdays 9-11 a.m.



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On land, for starters, there are thousands of taxis, buses, mini-buses; the Peak Tram and the north shore tram; the cable car or the outdoor escalator to Ocean Park. The Kowloon Railway speeds you through the New Territories to the China border, while underground the Mass Transit Railway is frequent and fast.

On water, it's anything from high-tech to traditional — from hydrofoils and jet foils, ferries, cruisers, junks, to the tiny wallah wallahs and sampans.

If that's not enough, more ways to get around are in the works, including the Light Rail Transit System in the New Territories; a planned flyover/underpass footbridge in Central; and a new Hong-China ferry terminal in Tsim Sha Tsui. Wherever you're going, we know the way. Contact your travel experts at:

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Advertisement

Reps say U.S. budget won't reflect 'peace benefit'

By Wayne Peal
staff writer

All three area Congressmen agree the United States will receive a "peace benefit" from the democratic movement in eastern Europe.

But they disagree on how large it will be, how soon it will be felt and how it should be used.

Rep. Carl Pursell, R-Plymouth, said declining Communist influence in eastern Europe cannot help but force the U.S. to make defense cuts. Still, he urged caution.

"I think we'll get some reductions in defense, but I wouldn't base the whole (defense) budget on the personality of Gorbachev," Pursell said. "You never know, he could be gone." Pursell's district includes part of Livonia, Plymouth and Plymouth Township.

Rep. Sander Levin, D-Southfield, said the democratic movement represents a fundamental change — perhaps too large for any Soviet leader to stifle — but said the United States could be slow in feeling its benefits.



Rep. Carl Pursell urges caution.

"IT'S IMPACT on next year's budget won't be as dramatic as the events themselves," said Levin, whose district includes Redford.

"A lot of the money for next year has already been spent — you can't



Rep. Sander Levin impact will be slow

cut off an airplane in the middle. But you can build fewer airplanes in the future," Levin said.

Rep. William Ford, D-Taylor, agreed the democratic movement was both real and far-reaching, but



Rep. William Ford change will be bumpy

said Americans shouldn't be discouraged if the road to change is bumpy rather than smooth.

"We shouldn't say, 'Oh, you're trying to do this to imitate us,'" Ford said. "These countries have had

a very different history from our own, of course that's not going to make the American Legion happy." Ford's district includes Canton, part of Livonia, Garden City and Westland.

The \$938 million, three-year aid package already offered to Poland and Hungary is a good faith gesture, the congressmen agreed. But they disagreed on how much more the U.S. could afford to give those nations, as well as others who also adopt democratic reforms.

"WE HAVE a budget of our own to balance," Pursell said. "That money has to come from somewhere."

Levin, however, said the United States could be doing more.

"We can't hail Lech Walesa for bravery, then turn our back on him when he's asking for help," he said.

Toward that end, Levin suggested establishing a Reconstruction Finance Corp. similar to that created in the United States during the Great Depression, to rebuild eastern European economies. The RFC, a government-owned corporation, made more than \$50 million in

emergency loans to banks and other financial institutions before being abolished in 1954.

While Pursell would use defense cuts primarily to balance the federal budget, Ford would use the money for new spending priorities.

"I'm going to be in the forefront of those saying we need more spending on education," he said.

Both Levin and Ford said they hoped decreasing east/west tension would cause a reassessment of U.S. defense strategy — particularly concerning the MX missile, scheduled to be transported to northern Michigan.

Ford said approval from Oscoda residents was "short sighted".

Despite party differences, President George Bush drew praise from all three congressmen for his handling of foreign affairs to date — including his recent decision to invade Panama.

"I think Bush is doing a better job on foreign policy than Reagan did," said Pursell, a longtime Bush supporter.

Ford said the honeymoon between the president and Congress still wasn't over.

Solving budget deficit remains priority for reps

By Wayne Peal
staff writer

Though foreign policy events in eastern Europe and Panama have grabbed the headlines, several domestic issues could also take center stage as Congress reconvenes next month.

Clean air and child care have been penciled in as top legislative priorities, but an economic downturn could become the nation's top internal priority.

"We could have a tough year," said Rep. Carl Pursell, R-Plymouth. "We're seeing it already in the auto industry."

A recession, however mild, could force Congress to take a harder look at balancing the federal budget.

"The number one priority is still balancing the budget," Pursell said. "We're still borrowing 20 percent of our revenue."

Rep. Sander Levin, D-Southfield, also listed the nation's budget deficit as the top domestic priority for 1990.

"ON THE deficit (this year) we made a step forward but two steps back," Levin said.

One problem, he said, was that the president's growth assumptions were too high.

Despite economic forecasts, Congress is expected to spend a good deal of its time grappling with a rewrite of the 1970 Clean Air Act.

Pursell said he expected the final draft to make reference to both acid rain and use of alternative fuels — and he expected it to pass.

LAST YEAR, Democrats gained the upper hand in a fight between conflicting child care packages. Though neither side could reach agreement on a final bill, Pursell said only one outstanding issue is left.

"I think the major problem is what to do with child care programs

'The number one priority is still balancing the budget. We're still borrowing 20 percent of our revenue.'

—Carl Pursell, R-Plymouth

run by churches," he said. "Once there's some agreement on that, the issue should move quickly."

At the same time, redistricting won't be far from anyone's mind. The Michigan Legislature will redraw congressional district boundaries following the 1990 census. Most experts agree Michigan will lose two U.S. House seats.

Still, redistricting wouldn't become a major issue when Congress resumes in January, area congressmen said.

"IT'S SILLY for a House member to become preoccupied with it, especially when it's in the hands of the state Legislature," said Rep. William Ford, D-Taylor.

All three congressmen also agreed the past year was a particularly tough one for Congress, with highly controversial votes on a pay increase and saving and loan bailouts, as well as an ethics uproar that toppled Speaker of the House Jim Wright, D-Texas.

"It's true the first six months were especially difficult," Levin said. "There was unprecedented change."

Congressmen predicted few major conflicts with President Bush.

"You've seen a change in philosophy in the White House," Ford said. "For eight years we were battling an administration that saw government as the problem. Now, we're not."

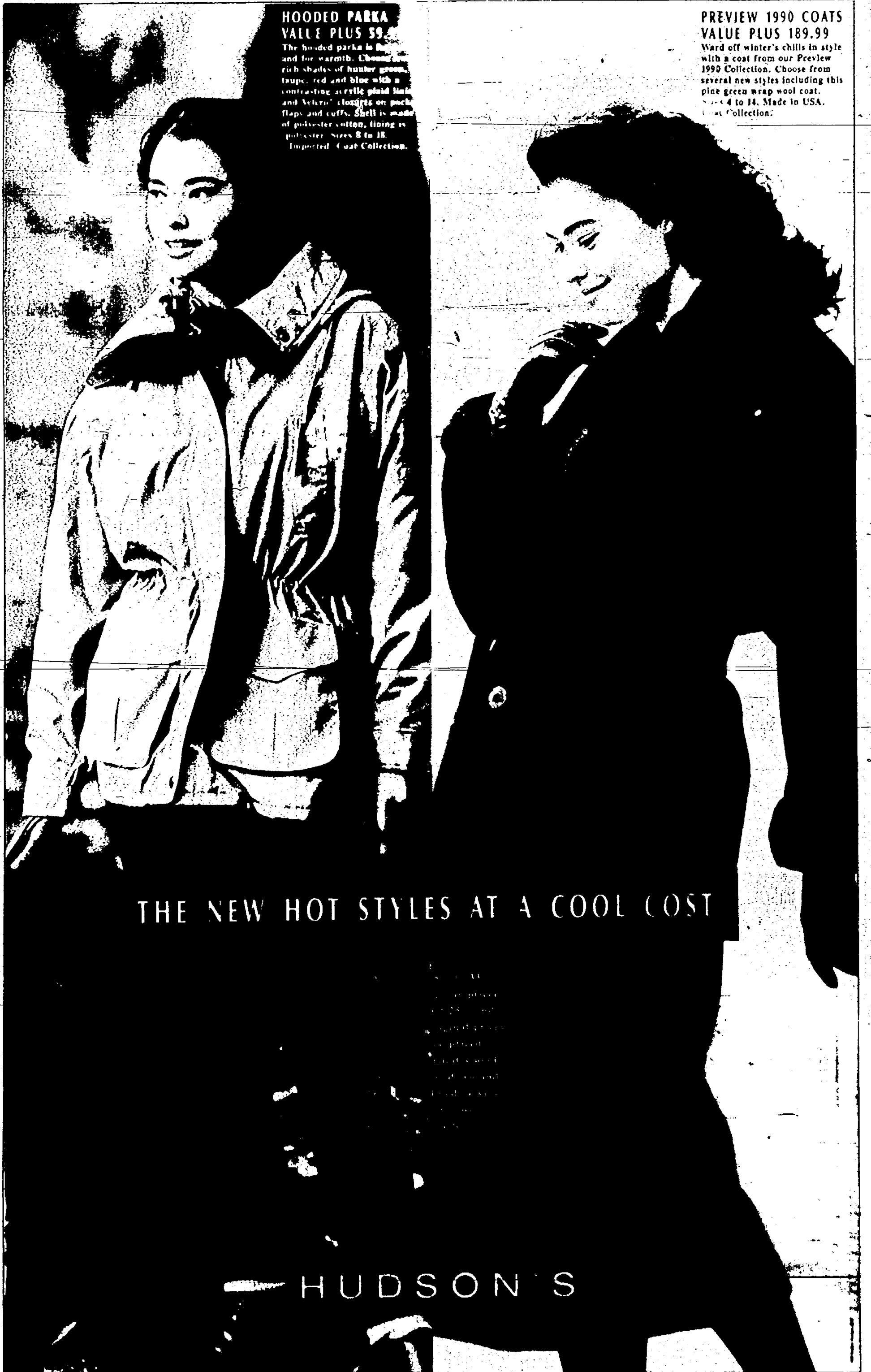
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Power scholarship goes to U-M senior

Eric C. Williams, a senior in the University of Michigan College of Literature, Science and the Arts, has been awarded a Power Exchange Scholarship for two years study beginning next fall at Cambridge University.

Williams, whose father and stepmother live in Grosse Pointe, expects to complete a bachelor's in English and political science next spring.

Williams has also received a scholarship from the college of Literature, Science and the Arts and the Oxford-Cheever Scholarship for academic merit and community contributions.

He has been active in the Black Student Union and United Coalition Against Racism.

The scholarships were established in 1968 by the Power Foundation of Ann Arbor. Two are awarded annually, one for a graduate of U-M, the other for a Cambridge graduate.

Eugene Power, president of the Power Foundation, is a former U-M regent and father of current U-M regent Phillip Power, chairman of the board of Suburban Communications Corp., parent company of the Observer & Eccentric Newspapers.

AAA offers winter driving, braking tips

AAA Michigan advises drivers to increase their "safety gap" in winter.

Tailgaters who failed to stop in time were the leading cause of accidents in Michigan last year.

More than one-third of Michigan's 410,437 accidents were rear enders, according to AAA statistics.

The agency recommends drivers double the space between their car and the car immediately ahead of them on slippery pavement. A six-second safety gap is recommended for winter driving; a three-second

gap at other times.

Drivers are also reminded to squeeze their brakes, applying them firmly but slowly, rather than pumping them when stopping on ice and snow.

If brakes lock, drivers are advised to ease off slightly then reapply their brakes.

Drivers are also advised to slow down well in advance of stop lights, turning traffic or congested intersections.

According to AAA, it takes up to 10 times as much distance to stop on ice than on dry pavement.



Say Good Buy To Santa.

Santa's come and gone, but he's left behind some terrific deals. So, if he didn't bring you everything you wanted this year, bring yourself to Westland's Holiday Clearance Sale. You'll find great gifts for yourself or someone special, all at greatly reduced prices. In fact, we've got so much

merchandise on sale, we'll be rolling out the sidewalks to fit it all in. Bring the kids, too, because our carousel will still be available for them to ride. Come to Westland's Holiday Clearance/Sidewalk Sale, December 29 through January 2. It'll put you in the holiday spirit all over again.

Westland's Holiday Clearance Sale. December 29 - January 2.



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\$15 per MEA member funded 'A'

By Tom Ferguson
staff writer

At least \$3.2 million in campaign contributions went down in flames along with Proposal A in the Nov. 7 election.

Nearly half the money came from Michigan teachers.

Meanwhile, opponents of A and B — the two proposals to shore up Michigan's educational system with sales tax hikes — spent very little but apparently made their point. Both proposals were defeated overwhelmingly.

Filings with the state Bureau of Elections earlier this month disclose that the Michigan Education Association was by far the heaviest contributor to the Proposal A effort. Its \$1,542,000 in contributions amounts to about \$15 for each of the 104,000 active MEA members.

Altogether, the Promote Michigan Education Committee funneled slightly more than \$2 million to its Washington-based media consultant

to buy advertising time and space on behalf of Proposal A. The remaining \$1.2 million the committee reported raising was spent on other promotional and administrative costs.

PROPOSAL A would have increased the sales tax from 4 to 4.5 percent, providing \$400 million a year for state schools. Proposal B would have raised the sales tax to 6 percent but would have provided property tax relief. Proposal A had more "name" backers — including the Gov. James Blanchard — and fared better with voters than did Proposal B.

"Their game plan was to buy the election. The results were very encouraging," said Richard Dudley, vice-president of government relations for the Michigan Chamber of Commerce, which led the organized opposition to A and B. The numbers just show that you can't fool all the people all the time.

The MEA levied no special assessments on its members for its efforts, but dipped heavily into accumulated

political action funds.

We felt it was a very important time to act," said MEA spokeswoman Colleen Huggins. "A number of districts are on the verge of bankruptcy."

Other major contributors to Proposal A included:

- Detroit Federation of Teachers Political Action Fund, \$100,000.
- General Motors Corp., \$100,000.
- Ford Motor Co., \$90,000.
- Chrysler Corp., \$75,000.
- Dow Chemical Co., \$50,000.
- Michigan Retailers Association, \$50,000.
- Mutual Benefit Life Insurance Co. of Newark, N.J., which has done business with the MEA for 30 years, \$50,000.
- AAA of Michigan, \$40,000.
- Detroit Edison, \$40,000.
- Michigan Bell Telephone Co., \$40,000.
- Masco Corp., \$25,000.
- Meijer Inc., \$25,000.
- NBD Bancorp Inc., \$25,000.

GOP Senators question spending

By Tom Ferguson
staff writer

State Senate Republicans are rubbing salt in Proposal A backers' wounds by promising subpoenas and a committee probe of possibly illegal campaign spending.

At issue is whether \$35,000 of the \$3.2 million raised by the Promote Michigan Education Committee wound up promoting local government candidates in Detroit. Such use of corporate contributions would be a criminal violation of campaign law.

Senate Democrats call the subpoena threat nothing more than an early salvo in Sen. John Engler's 1990 gubernatorial campaign. And Ann Beser, director of the Proposal A committee, said: "As far as I'm concerned, (the spending) was absolutely legal. This is strictly partisan politics."

But Sen. Doug Cruce, R-Troy, said: "We're not convinced there were necessarily any intentional violations. The committee would determine if violations were worthy of enforcement, of if there was need for a change in the law."

CRUCE CHAIRS a subcommittee of the Government Operations Committee, chaired by Engler, which voted to subpoena Beser and two other officials of the Proposal A campaign. Both officials are aligned with Gov. Blanchard. Cruce said the subpoenas would be issued within a week or two.

The Proposal A committee funneled \$15,000 to the Black Slate, which endorses and campaigns for issues and candidates in Detroit, and \$10,000 each to the political action committees of Detroit's 1st and 13th congressional districts.

"We were not paying to be on a slate, but for distribution of our brochures and to get out the vote," Beser said last week.

Barbara Martin, Black Slate treasurer, said it would be impossible to separate her group's Proposal A efforts from efforts for other issues and candidates. "We could hardly put 150 poll workers out just to work for Proposal A," she said.

Martin said her understanding was that the group was to "distribute 50,000 pieces of Proposal A literature and have the proposal on the slate."

"I didn't go looking for this," Martin added. "They came and asked for our support."

Martin said the Black Slate spent about \$35,000 on the election, including the \$15,000 from Beser's committee. "Coleman Young put in more than they did," she said.

Spokesmen for the 1st and 13th District PAC committees could not be reached for comment. Cruce said it was his understanding that they used Proposal A money to circulate brochures for local candidates.

MEANWHILE, THE state Bureau of Elections asked the Proposal A committee to provide by Dec. 7 a more detailed accounting of how the three Detroit groups spent the \$35,000. Lawrence Owen, attorney for the Proposal A committee and one of the officials expected to be subpoenaed by Engler's panel, asked for a deadline extension.

"We have not received the information from outside parties that is necessary to respond to your inquiry," Owen wrote. He was granted an extension.

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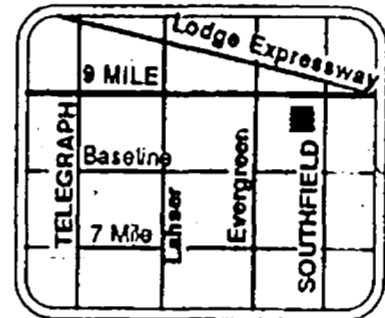
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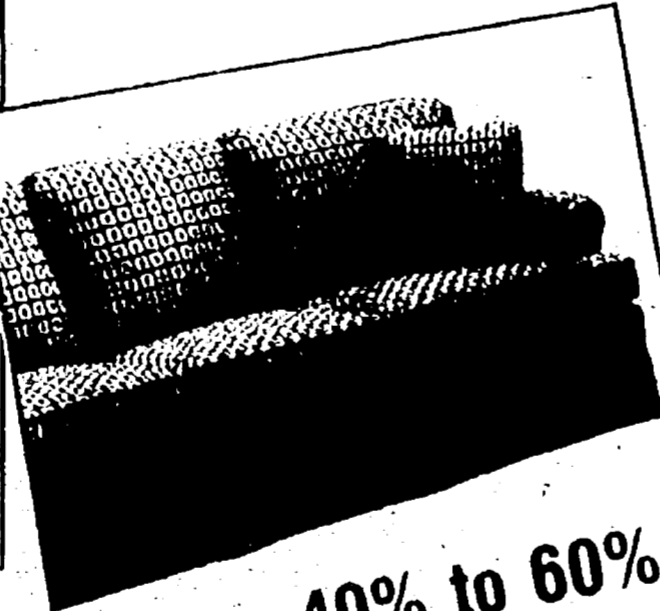
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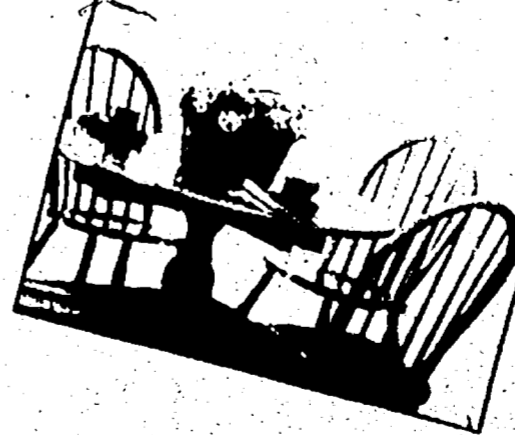
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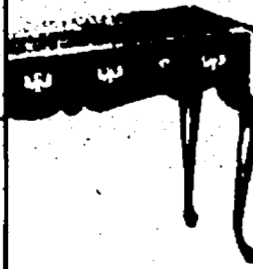
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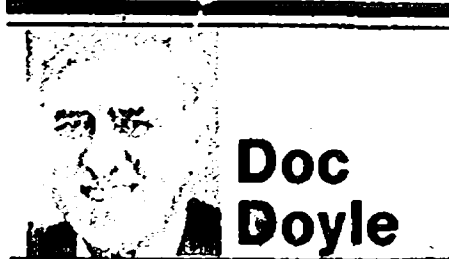
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points of view

Voc ed programs need attention

Q. I finished high school over 20 years ago and knew a high school diploma was important. However, it seemed to me a lot of the things I took in high school did not help me get a job. It seemed like the college bound students (I never went to college) were the main interest of the school programs and some of us "Shop Rats" were sort of second or third priority. Has this problem been addressed in the last 15 years or so? What are we doing about those students who don't go to college?



Doc Doyle

yet, 70 percent of our high school curriculum is geared toward the college bound and 30 percent of our curriculum is geared toward occupational careers. That is why community colleges came into focus and have played such a major role in helping fill this gap.

When you were in school back in the '60s, only 12 percent of high school programming focused on the general education population, where now 40 percent of the high school curriculum focuses on the general education population.

There has been good movement, but we still have a long way to go. Even though we have made this movement, two out of three high school drop outs come from the general education program. These are the students who generally are,

"feeling their way to graduation" by the line of least resistance. This group is sometimes called the "At Risk Student" and needs creative programming that leads to jobs. We have to bridge the gap for those general education students who are saying, "But why am I learning this stuff? I want a job."

Our school programs, in many cases, have not fully recognized, accepted and given sufficient dignity to the industrial arts/vocational education area. We need to retrain our industrial arts teachers in state-of-the-art skills needed in today's market such as, computer assisted design (CAD) and introductory robotics through a committed, concentrated effort, including financial support, in the whole area of electronics. Certainly, it doesn't take a Ph.D. to realize that electronics in this computer world is one of the major areas for jobs in the 21st century.

We especially need to get off the kick of the "Shop Rat" labeling by supporting vocation education/industrial arts as opposed to making it a dumping ground for those who don't fit into the college curriculum.

We need to restructure that whole segment of the curriculum similar to the way they do in Japan.

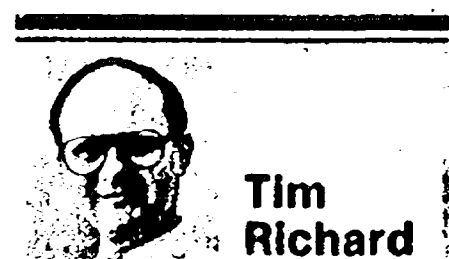
The Japanese have very clearly defined college bound curriculum and a special school setting for the college bound student. They also have high schools that are highly intensified vocational education/industrial arts settings for students going directly into the job market. When students graduate from both those schools, the college bound students go on to the four-year higher education institutions and those in the vocational education/industrial arts go into an already-identified job.

That is what it is all about for you, a former "Shop Rat." Indeed, if we don't focus on this neglected majority, and make them job-ready, we will continue to perpetuate the disaster of Detroit and other major cities.

Dr. James Doyle is the former assistant superintendent in the Troy School district. Questions for this column should be sent to Doc Doyle c/o the Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150.

His pet proves life is fun all four seasons

LIKE EVERYONE else, I used to waste a lot of time griping about Michigan's drab gray weather. Then Kirsten, the Norwegian elkhound, took over the house.



Tim Richard

Oh, there's plenty to gripe about if you want to. We have some of the grayest weather on the North American continent.

Take two state capitals in December. Madison, Wis., has 42 percent sunny days, which isn't much, but our nearby Lansing has only 27 percent sun, which is terrible. The Great Lakes cause the gray skies.

It's not your imagination that you feel gloomy in this weather. It's a chemical thing you are powerless to control. It was described on a late-night science program on a cable channel, so I didn't take good notes, but I do know it's chemical.

When skies are gloomy, the chemical is released in your eye, and it makes you drowsy. It's not holiday partying that causes your lethargy.

When it's sunny, that stupefying chemical is inactive, and you feel bright and chipper.

I used to wish I could get to Santa Fe, New Mexico, which has the same summer and winter temperatures as southeastern Michigan but 68 percent sunny days. I thought it would make me feel better.

KIRSTEN, THE Norwegian elkhound who joined the pack eight years ago, is a Nordic dog, a cousin of the husky, malamute, Keeshond and chow-chow.

You can tell by the solid build, the heavy ruff around her neck and the three inches of fleece on her rump that she's constructed for cold weather.

Kirsten loves the outdoors and snow. Her breeder insisted on references to prove that a) we have a fenced yard and b) that I was the sort who would take her on lots of runs. That's what I call a conscientious breeder.

Kirsten, named for a buxom Norwegian opera star of the 1940s and '50s, practices the three C's of elkhoundism: curiosity, courage and comedy. An elkhound's idea of humor is to induce a human prat-

fall. Watch the hound group judging at the Detroit Kennel Club or the telecast of the Westminster Kennel Club. Fourteen hound breeds are businesslike, and one breed plays the clown.

EXCEPT WHERE there are searing heat and bugs, Kirsten is happy any place she is.

She is ecstatic exploring beaver dens in the Rockies, trailing deer around Millford, barreling down the hillsides of Stinchfield Woods, and treeing raccoons near the junior high school.

She is delirious at meeting hunters in the fields, ice fishermen on the lakes, skiers and hikers on the trails, college students on the streets of Ann Arbor and neighborhood kids who walk by her yard. Her bright eyes and red tongue tell all she is so-o-o-o happy to meet them.

She is euphoric exploring every corner of every room of every house she visits, inspecting daily the squirrel tracks along the fence and barking at kites to see if she can make them fly higher.

If things slow down, she'll nap on a cake of ice on the patio, ready to spring into tail-wagging action when the people from the group home stroll by.

THAT DOG has a superior philosophy of life.

For her, the weather is always favorable, the terrain always worth exploring, the game always worth tracking, the people always worth meeting.

I suggest this four-legged creature with the boisterous disposition can teach us humans something, despite our college degrees and computers.

Life is a barrel of fun four seasons a year. Even when it's gloomy out, Kirsten exudes sunshine.

Soviets learn about freedom, responsibility

By Richard Rappleye
special writer

VISITING THE Soviet Union fulfilled a lifelong dream. The opportunity to meet people in parks, in their homes and on the street was the highlight of my trip. Such interchanges, once forbidden, provided me an insight into the enormous changes now under way.

I found sensitive, caring and trusting people who reminded me of the people of rural America 40 years ago. Within the people, however, I sensed real frustration and confusion. They do not seem to grasp or sense the moment in history in which they find themselves. Their problems and shortages are clear. The disarray of already inadequate systems of production and distribution are evident everywhere. Lack of motivations and incentives within their system promote inefficiency and waste.

These deficiencies seem a natural result of the decisions of decades of leadership. The result has been a dependency inherent in the Russian people for generations. Most Russians seem to have been taught to look to those in power for the solutions, unlike the U.S. tradition, which values and encourages individual resourcefulness and initiative. A com-

With this new freedom, the Russians now have the opportunity to learn responsibility and the role they must play.

pletely different approach has been ingrained in each of our respective cultures for decades without any understanding of the origins of these differences, and further confused by respective propaganda efforts. Most Russians, unfortunately, have no memory of alternative traditions, even though many of the Soviet Republics (such as Lithuania) retain recollections of greater freedoms. Without the understanding of freedom, how does one grasp and comprehend the meaning of responsibility?

WE FOUND ON our visit an open group of people whose horizons and knowledge have been greatly widened through the enlightened programs of Mikhail Gorbachev. It was exciting to see how it has ignited energy and stirred desires within the Soviet people, just as the sparks of

democracy must have stirred our forefathers years ago.

With this new freedom, the Russians now have the opportunity to learn responsibility and the role they must play. Learning it fast enough, when you're hungry and brought up within a totalitarian system, seems to be the critical issue. What is the time frame for understanding and implementing these critical qualities of self-reliance and individual responsibility that come with a free life?

I guess the feelings of frustration and confusion that I sensed in them were also in me. The sincere caring and personal connections were clearly established. These connections are being made every day now, throughout the world, at an increasing rate. It's wonderful. It's exciting. It's a start. Is it enough? I don't know.

I believe that listening and empathy can provide individual strength, and that exchanges and interaction can bring down barriers and increase understanding. For the Soviets, however, internalizing the role of responsibility in a free world may come even more painfully than abundant food. It's not a matter of whether Mikhail Gorbachev will succeed. He has already provided the window of opportunity. The success of Glasnost depends on the Russian people.

Richard Rappleye of Birmingham represented the C.S. Mott Foundation on a recent trip to the Soviet Union coordinated by the Council on Foundations. The purpose was to see how foundations in the United States can provide technical assistance and support to those starting up in the Soviet Union.

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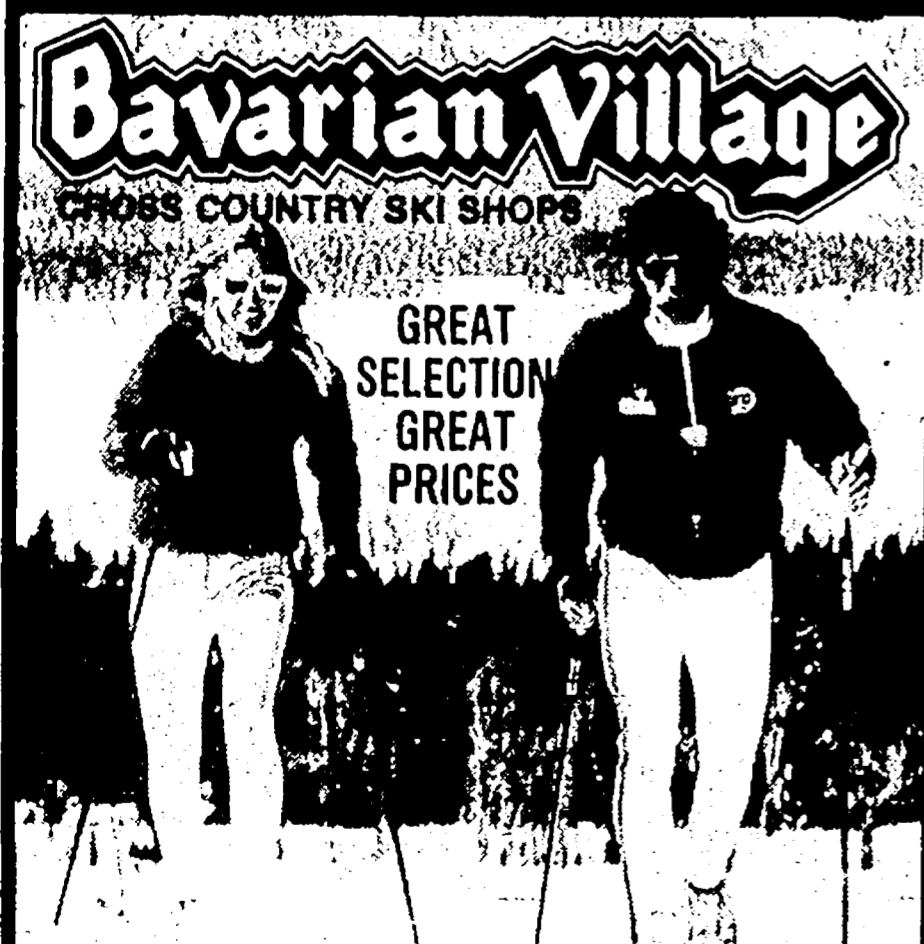
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Suburban Life

Sue Mason editor/591-2300



Thursday, December 28, 1989 D&F

(L.R.W.G)1B



photo illustration by JIM JAGDFELD/staff photographer

By Larry O'Connor
staff writer

HER HEAD SLUMPS occasionally when she talks. As she retraces her three-year path through the mental health system, you understand why.

The photo album on the table in front of her reflects a normal childhood. Grade school photos and ones from junior high schools are neatly placed with ones of her on athletic teams.

Photos abruptly end for no snapshot could illustrate the past three years of her life.

For Cindy, the experience of being on the cusp of adulthood began to unravel at 16. The more she tugged, the more the ball of yarn rolled away.

"She thought everything was coming together," said her mother. "She wanted a boyfriend. She wanted the lead part in the senior play. It never happened."

One day, the pressure became unbearable. On her way home from school, she kept walking and walking.

THE INCIDENT was one of three attempted runaways, including one time where she was found sleeping near Northville Downs.

Doctors would later diagnose her as having a personality disintegration, a break with reality. But the reality of the three-year ordeal had only started as Cindy found herself in and out of psychiatric facilities.

Today, Cindy works in a store at a Livonia shopping center. Her life is only beginning to resemble some continuity.

She asks that her real name not be used. The stigma of being treated for mental illness is too great, she said.

So while most her age can talk about proms, graduations



and boyfriends, Cindy can only relate about mental hospitals, group homes and psychiatrists.

Somehow, she believes it all could have been avoided.

"There's a lot of emphasis on kids who are on drugs," she said. "But there are a lot of kids who have problems who are not on drugs. . . . They should have someone to talk to."

The National Mental Health Association agrees. The group recently released a report on "invisible" children who've become lost in the mental system.

Non-residential services were ranked as the greatest need in the survey. Some of these would include intensive in-home crisis counseling, early identification and intervention, day treatment and outpatient treatment.

WHILE MUCH of the focus has been on the recent rise of institutionalization of children, more precisely adolescents, the lack of alternatives is often overlooked. Though perhaps not for long.

The Michigan State Legislature appropriated \$750,000 for the next four years to the State Mental Health Department in order to develop intensive in-home services. The money is needed.

The National Mental Health Association estimates one of five children suffer from mental and emotional problems serious enough to impair their lives in some way. Yet the organization also believes between 70 to 80 percent of those children don't receive mental health services.

Cindy's parents learned. Answers were hard to come by after Cindy was found at Northville Downs. She was taken to St. Mary Hospital, where she was tested for drugs. They found none.

Please turn to Page 3

Dual diagnoses deals with drugs, alcohol

By Larry O'Connor
staff writer

HER VOICE IS soft, something of a whisper of wind. The kind of light breeze after a storm.

Karen's (not her real name) life has been that in the past year. Her story is one of depression and alcohol and drug abuse that worked into a swirling circle of anger, frustration and hurt.

Those elements led her to take a razor blade to her wrists. Some nine months later the coy smile of teenage girl belies the tumultuous adolescence she has experienced.

"I would be happy one day and mad the next," said Karen, who sits at a table in the Ardmore Center in Livonia. "I would stay out later than I was supposed to. They (parents) would yell at me and I would get angry and depressed."

Perhaps those are familiar words that could be spoken from any teenager's mouth, ones of pushing the boundaries of being on

the verge of adulthood. But, today, youthful rebellion often has a dark dance partner: drugs and alcohol.

"SUBSTANCE ABUSE usually doesn't disappear with a stern lecture and being barred from using the car.

Ardmore Center in Livonia is one of a number of inpatient residential psychiatric centers offering treatment for adolescents who are battling drug and/or alcohol abuse and mental illness.

An average inpatient stay is four to six weeks, which includes individual, group, milieu, occupational and recreational therapy. Also, a family evaluation is completed.

Another facet of the program is the follow-up stage: Phase II. Adolescents work in both groups and in individual therapy, designed primarily to prevent relapse.

Dual diagnoses treatment is a model of the merging of two schools of psychiatry and substance abuse.

"A few years ago, psychiatry and sub-

stance abuse were at opposite ends of the spectrum," said Dr. Henry Woodworth, child and adolescent psychiatrist at the Ardmore Center. "Unless you address both, you're going to resolve one and still have the other one."

An inpatient stay allows professionals to assess the problems a teenager might have. Along with substance abuse, Woodworth said they are seeing teenagers who are manic depressive, have attention deficit disorder, post traumatic stress disorders and eating disorders.

SOME OF those problem might as easily be treated in outpatient basis, but drug and alcohol abuse makes a hospital stay necessary.

"With drug problems, it's a sheer joke to be coming to therapy while on the outside the kid is still using," Woodworth said.

Such programs, though, have come under criticism in what some believe is the over-institutionalization of children and the

growth of for-profit hospitals. One of the loudest voices of opposition has come from University of Michigan professor Ira Schwartz, who has likened hospitals as "new jails for kids."

The National Association of Private Psychiatric Hospitals said Schwartz's unpublished study criticizing psychiatric hospitals, though, is often misinterpreted. According to NAPPH spokeswoman Carole Szpak, Schwartz's research only looks at 21 percent of public and private general hospitals that report to the Commission on Professional and Hospital Activities.

Growth of inpatient hospitalization has been tempered by rigid state requirements, according to Paul Vander Velde, director of Children's Policy and Standards Division of Michigan Department of Mental Health. When a private hospital want to increase the number of beds, it has to get a certificate of need from the Department of Mental Health.

At least 50 percent of those beds must be available for public admissions, according to Vander Velde.

One thing is for certain, hospitalization is not cheap.

The inpatient cost at the Ardmore Center is \$355 a day plus ancillaries, averaging anywhere from \$8,000 to \$10,000 for a day 28-day. Insurance usually picks up most of the bill.

"Insurance was the worst problem," her father said. "We had to stay in after four weeks. When we told her she might leave, she didn't want to go home."

"I wish they would do something about the insurance. The insurance won't do anything to cover it. A lot of kids need to be in a place like this and their insurance won't do it for them."

Today, Karen attends Phase II sessions with her parents. She attends community college courses and hopes to major in psychology. She said she wants to be a counselor.

Her family is quite positive about her five-week stay at the Ardmore Center.

"We couldn't have done it alone," her father said.

clubs in action

Clubs in Action appears on Thursdays. Deadline for items is noon the previous Friday.

● Lamaze classes

The Lamaze Childbirth Education Association is offering several series of classes beginning in January. Classes should be started two to three months before the baby's due date. Weekday classes are 7-9:30 p.m., Saturday classes are 9-11:30 a.m. Classes starting soon are Wednesdays Jan. 3-Feb. 7, Wednesdays, at Novi High School; Tuesdays, Jan. 9-Feb. 13, at St. Valentine Church in Redford; Mondays, Jan. 15-Feb. 19, at Faith Community Church in Novi; and Thursdays, Jan. 18-Feb. 22, Memorial Church of Christ in Livonia.

The association also will have two presentations Tuesday, Jan. 23, at St. Matthew United Methodist Church, 30900 Six Mile Road, Livonia. The first presentation at 7 p.m. will be a Caesarean childbirth preparation film. A breast feeding discussion will be 8-9 p.m.

For more information, call 642-0890.

● Genealogy

The Oakland County Genealogical Society will present "Genealogical Sources in Washington, D.C." by Carol Ring at 7 p.m. Tuesday, Jan. 2, in the Rotary Room of the Baldwin Public Library, 300 W. Merrill, two blocks south of 15 Mile (Maple) Road and two blocks east of Southfield, Birmingham. For more information, call 646-0223.

● Communication training

The International Training in Communication Club will meet 7 p.m. Thursday, Jan. 4, at the Dearborn Civic Center, 15801 Michigan Ave. The purpose of the group is to train people in public speaking and parliamentary procedures. ITC meets monthly to develop personal skills in communication. For more information, call 563-0361.

singles connection

● Tri-County

Tri-County Singles will have a dance 8 p.m. to 1:30 a.m. Saturday, Dec. 30, at the Airport Hilton Inn, I-94 and Merriman, Romulus. Steve King and the Dittles will perform. Admission is \$5. On Sunday, Dec. 31, there will be a special New Year's Eve dance at the Airport Hilton. No reservations are required. Admission is \$8. For information, call 842-7422.

● Rochester-Troy

The Rochester-Troy Singles Club will host a suburban party at 8 p.m. Friday, Jan. 5, at the Kingsley Inn, Woodward Avenue and Long Lake Road, Bloomfield Hills. There will be snacks, music, dancing and socializing. Proper attire and donations are requested. For more information, call 643-6464.

● Bethany

Bethany, a non-profit group for divorced, separated, widowed men and women, meets for discussion and fellowship the fourth Sunday of the month at St. Kenneth Church, Haggerty Road, south of Five Mile, Plymouth. For information, call 422-9189 or 525-6188.

● East Side

East Side Singles present a gala New Year's Eve Dance Party p.m. to 3 a.m. Sunday, Dec. 31, at 24845 Gratiot, just south of 10 Mile. Reserved seating with advanced tickets of \$25 per person. \$35 at the door. Cost includes open bar, hats and noisemakers, hot and cold hors d'oeuvres, entertainment, dancing, pizza snack and continental breakfast. Dressy attire. For more information call 778-7750.

● Friday Super

Friday Super Singles will sponsor its "1990 Bust Out" dance party, 7:30 p.m. to 1:30 a.m. Friday, Jan. 5, at the Kingsley Inn, Woodward and Long Lake Roads, Bloomfield Hills.

● Sign language

Classes in American Sign Language will be taught at Our Lady of Loretto School in Redford. There will be beginner's, advanced beginner's and intermediate classes 6:30-8:30 p.m. Wednesdays, starting Jan. 10. Our Lady of Loretto School is at Six Mile and Beech Daly. For registration or information, call 542-4806.

● Town Hall

Paula Blanchard will be the guest speaker at the Livonia Town Hall Lecture Series 10:30 a.m. Wednesday, Jan. 17, at Roma's of Livonia, 27777 Schoolcraft Road, east of Middlebelt. Blanchard, a former First Lady of Michigan, is associate vice president of Casey Communications Management. Lecture tickets are \$10 and available at the door (luncheon tickets are \$9).

● New Start

New Start will have evening grief support meeting to help widowed persons through the holidays. The meeting will be at 7:30 p.m. Thursday, Dec. 28, at Ward Presbyterian Church, Six Mile at Farmington Road, Livonia. The group is sponsored by Single Point Ministries. For more information, call 422-1854.

● Activities

A Young Guys and Gals Activities Club (ages 19-35) is forming. Activities include volleyball, bowling and basketball along with field trips. For information, call 537-9273 or 425-8578.

● Weight loss

A weight loss support group that meets Saturdays in Garden City is seeking new members who have a need to deal with overeating as an addiction. Weight is monitored weekly. Emphasis is on behavioral change and finding a lifetime pattern of health eating. Registration is limited. Donations for expenses will be accepted. For information, call 281-4048.

Dressy attire required. For more information, call 649-4184.

● Single Place

Single Place will hold its New Year's Eve celebration at 8:30 p.m. Sunday, Dec. 31. For more information call, 349-0911. The group also meets for brunch at 12:30 p.m. Sundays at Elias Brothers Big Boy, northeast corner of Haggerty and Eight Mile. For directions, call 437-6931.

● By Myself

By Myself Singles, a Plymouth-based group, will meet at 7 p.m. the first Tuesday of the month at the Plymouth library, Main Street. For information, call 680-7765.

● Singles bridge

A singles bridge group meets at 7:30 p.m. Monday nights at First Presbyterian Church in Northville. Lessons are at 7:30 p.m. Thursdays. For information, call 349-9104 or 420-3177.

● Sunday night

Roma's Sunday Night Singles will have a dance 8:30 p.m. to 12:30 a.m. Sundays at Roma's, Garden City, 32559 Cherry Hill, near Venoy. Admission is \$3. For information, call 425-1430.

● Never Married

The Never Married auxiliary of Single Point Ministries meets the third Tuesday of each month at Ward Presbyterian Church, 17000 Farmington, on the corner of Six Mile Road, Livonia. For information, call 422-1854.

● Ballroom dancing

The Ann Arbor Singles Ballroom Dance Club has a dance 8:30-11:30 p.m. Tuesdays at the Grotto Club, 2070 W. Stadium Blvd. Dance lessons available 7:15-8:15 p.m. Married couples and guests welcome. For information, call 697-2848 or 971-4480.

Writer is looking for recognition

Dear Lorene Green,

My handwriting seems to have three different styles. Is this normal? Usually, I type everything because my cursive looks awful. How can I change this?

C.H.
Lake Orion

Dear C.H.,

I wish you had included a sample of each different style of handwriting so I could be more definitive. Since you didn't, I will proceed with my analysis of your personality based on this one style. But be aware that some of this could be amplified or negated by what might be found in your other styles.

Before I begin, I would like to say that persons who can write very differently at various times are not only subject to changing moods, but also are quite versatile.

You are a woman who wants to be recognized and accepted by those around you. And are not content to be just another face in the crowd. You like to do things on a grand scale. And would be happiest in a job which allowed you freedom of movement and some variety.

There is a social orientation about you. Still you tend to place distance between yourself and others. You appear to have a need to control your relationships.

Your intelligence is well above average. Your mind often works rapidly and comes up with viable solutions to problems. You are able to envision the broad picture and not



graphology

Lorene
Green

My handwriting seems to have 3 different styles. Is this normal? Usually I type everything because my cursive looks awful. How can I change this?

get bogged down in all the little details. I think you are often inclined to do the expedient thing.

You enjoy learning and like to analyze what you learn. I suspect you also enjoy reading.

How fortunate you are to have been blessed with the ability to express yourself in a fluent manner. In dialogue with others, you are also quite persuasive. With such a facility with language, you might want to consider why you find it necessary to resort to sarcasm when you feel threatened.

Another aspect of your personality which could have a limiting affect in the resentment I see. It seems possible you have been hurt in the past and are having difficulty releasing

those old hurts. Some of them appear to go back a long way, possibly

even to the teen years when you experienced difficulty with the male authority figure in your life.

Seemingly, someone is trying to tell you something, but you are not receptive to it. I'm not sure just what this is about, but you probably know.

You have an innate eye for aesthetics. You are concerned with appearance and probably have a talent for creating eye-appeal in the things around you.

If you would like to have your handwriting analyzed in this newspaper, write to Lorene C. Green, a certified graphologist, at 36251 Schoolcraft, Livonia 48150. Please use a full sheet of white unlined paper, writing in the first person singular. Please include your age, signature and handedness. Objective feedback is welcome.

For women only . . .

If you're a football fan, New Year's Day is a dream come true. If you're a football widow, it's a nightmare.

Well . . . maybe not this year. Wonderland Mall is holding a special Ladies Day promotion New Year's Day. Women are invited to see a movie — free of charge — at the mall's AMC Wonderland Theaters.

The 9 a.m. movie will be "Steel Magnolias," while the 9:30 a.m. film is "The Wizard."

After the movies, women are invited to visit the mall information booth, where the first 500 will receive a free carnation.

Wonderland Mall is at Plymouth and Middlebelt roads in Livonia.

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Did you meet them yet? Almost 1 of every 5 Americans moves each year, and wherever Americans move, Getting To Know You welcomes them, with much more than just "Howdy." Getting To Know You and its sponsors make new families in town feel welcome with a housewarming package full of needed information about selected community services. Getting To Know You is the best way fine merchants and qualified professionals can invite new business, new friends to come in.

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medical briefs/helpline

AMI meeting

The Alliance for the Mentally Ill of Michigan-Oakland County will meet at 7:30 p.m. Thursday, Dec. 28, in the administration building of Beaumont Hospital, 13 Mile at Woodward, Royal Oak. Group leaders Thelma Abel and Ann Armstrong will speak on coping skills and how to enjoy the holidays.

Heartsaver

"Heartsaver" CPR classes will be offered 6-9 p.m. Wednesdays, Jan. 10 and 17, at St. Mary Hospital, 36475 W. Five Mile, Livonia. Cost for the two-day class is \$10 per person and the registration deadline is Wednesday, Jan. 3. For more information, call 464-4800, Ext. 2469.

Community education

Denis Donnelly will present "Addicted to Addictions?" 7-9 p.m. Monday, Jan. 8, as part of the Baywood Clinic's monthly community education series. Donnelly will look at what is healthy and what isn't and living a balanced life. Baywood Clinic is at 15645 Farmington Road, Livonia. For more information, call 425-5320.

Blood pressure screenings

Botsford General Hospital, 28050 Grand River, Farmington Hills, will offer free blood pressure and vision screenings 1-4 p.m. Monday, Jan. 8. For more information, call the Health Development Network at 471-8090.

'Let's Talk'

"Over-the-Counter Medications" will be the topic of the first "Let's Talk" CareLink lecture series 1-3 p.m. Tuesday, Jan. 9, at St. Mary Hospital, 36475 W. Five Mile Road, Westland. Designed for senior citizens, participants will have a chance to talk to a pharmacist about OTC drugs and their interaction with other medicines and disease. There is a \$2 for CareLink members; \$3 for non-members. For more information, call 464-4800, Ext. 2433 or 2297.

Meniere's Network

The EAR Foundation offers support for people suffering from Meniere's disease the the Meniere's Network, a national patient-organized self-help group. Meniere's disease is an inner ear disorder characterized by the symptoms of vertigo, tinnitus (ringing in the ears) and fluctuating hearing loss. This debilitating disease has no known cure and an unknown origin. For information, call the EAR Foundation at (800) 545-HEAR or send a self-addressed, stamped envelope to The EAR Foundation at Baptist Hospital, 2000 Church St., Box 111, Nashville, Tenn. 37236.

ACA for Adult Children from Alcohol or other Dysfunctional Families meets 7:30 p.m. Wednesdays at Memorial Church of Christ, 35475 Five Mile, Livonia. Donation is \$1.

Head Injury Alliance

The Michigan Head Injury Alliance, a support group for family members and people who have suffered head injuries, meets 7:30-9:30 p.m. the second Thursday of the month at the administration building of Botsford Hospital, 28050 Grand River, Farmington Hills. For more information, call Fred Neville at 682-1511.

Hysterectomy hot line

Are you experiencing problems after a hysterectomy? Call the hysterectomy hot line at 427-2484 and speak to a woman who has been there and can provide answers. The hot line is a service of Life After Hysterectomy, a women's support group.

Alzheimer support groups

Alzheimer support groups meet at 2 p.m. the fourth Thursday of each month at Westland Convalescent Center, 36137 Warren Road, Westland (for more information, call Sally Levay, 728-6100), and at 7:30 p.m. the fourth Wednesday of the month at Four Chaplains Convalescent Center, 28349 Joy Road, Westland (for information, call 261-9500).

Substance abuse

Three substance abuse support groups meet regularly at the Botsford Family Services Center, 26905 Grand River. Narcotics Anonymous meets 6:30-8:30 p.m. Wednesdays. Alcoholics Anonymous meets 7-8:30 p.m. Thursdays. Al-Anon, an organization for relatives and others affected by a chemically dependent person, meets 7-8:30 p.m. Thursdays. For more information, call the center, 537-1110.

Alzheimer's respite care

The Alzheimer's Disease and Related Disorders Association Detroit Area Chapter has an in-home respite program for families of those who suffer from the disease or other irreversible mental impairments. Families can have a volunteer provide the care for a certain number of hours each week. Services are available 9 a.m. to 5 p.m. Mondays, Wednesdays and Fridays, and 9 a.m. to 10 p.m. Tuesdays and Thursdays. For more information, call 557-8278.

One trip through the system

Continued from Page 1

When they tried several psychiatric residential treatment centers in the area. The waiting lists were too long or they didn't have the proper facilities to treat adolescents.

FINALLY, ONE hospital in the Detroit area would admit her. The ordeal only began.

"I thought she was overdressed," said her mother. "She was admitted in the second week of December. We went to see her at Christmas time and she was in a zombie state."

Also, the financial crunch began. The family's insurance covered all of the cost for the first 30 days. After the initial month, 80 percent of the bill was covered. The family were having to account for \$100 of the \$500 monthly bill, eventually running to a total of \$15,000 in three years.

As a result, the family's savings were depleted. Money allotted for college educations was gone. Her mother said the strain nearly led a divorce and caused her to see a psychiatrist.

Her mother didn't feel her daughter was "psychotic," but just

had problems with her nerves. After her stay at the hospital, she believed Cindy lost total contact with reality.

Cindy was placed in the adolescent ward with other kids with a variety of problems.

"The first night there I stayed in seclusion," Cindy said. "I didn't want to go out and meet other kids. I didn't want them to show me around the hospital or anything."

"I didn't want to be there in the first place. My parents dumped me off there because they didn't know what to do with me, really."

ONLY AFTER she spent time at Battle Creek Adventist Hospital did Cindy see some positive changes. The program there was structured, she said. Therapy took place in a small group setting.

After three months at Battle Creek Adventist Hospital, Cindy unsuccessfully tried to go back to school. She was readmitted to Battle Creek Adventist for another six months.

She spent three weeks in a group home in Wayne County, but became depressed and suicidal. She was then admitted to Lafayette Clinic in Detroit as an adult pa-

tient. Today, Cindy sees a social worker and psychiatrist at an area clinic.

Cindy's story is not unfamiliar, experts say, rather indicative of the maze that has become the mental health care for adolescents.

"I feel kids get left out often," said Gail Allen, co-director of Association for Children's Mental Health in Lansing, "and I don't understand why. They are our future, but they are not the top priority."

Association for Children's Mental Health is a parents' advocacy group. Though relatively new, the group has been active in organizing parents to lobby for more mental health services.

When a child has emotional problems, parents bear the brunt. They often receive conflicting advice from mental health professionals and the financial and emotional toll can be extreme as in Cindy's case.

AS A result, Allen would like to see respite services available for families.

"So often they (parents) don't know where to turn," Allen said. "Parents with children who have emotional problems are often blamed and they feel helpless and

hopeless. They need someone who knows where the services are."

Peggy Spitzig of Livonia is a member of the Alliance for the Mentally Ill, a state advocacy group for relatives of people with mental illness. Her son is schizophrenic and has been in and out of mental hospitals — both public and private. He was diagnosed with schizophrenia at 19.

"If you talk to someone at the Department of Mental Health they say 'Oh things are on the upgrade; things are improving,'" Spitzig said. "If you talk to someone who's in a hospital and they'll say it's worse than being in prison."

"There's six to a room; it's overcrowded. They don't have anything for these patients to do. They say they have O.T. (occupational therapy) . . . It's so depressing to see all these young people with their lives wasting away. Nobody cares."

Cindy's mother said if she had to do it over again, she wouldn't have hospitalized her daughter. She is only a mirror of her former self.

"She has no college ambitions," her mother said. "She's not active socially."

"Our goal is to keep her out of the hospital."

In-home services avoid hospitals

By Larry O'Connor
staff writer

When it comes to treating mental illness, there's no place like home.

That appears to be a developing trend in treating children and adolescents. Several states, including Michigan, are developing alternatives to hospitalization for children and adolescents.

These include in-home services, day treatment services in schools and even respite services for parents of children who are mentally ill.

"Child mental health is at a crossroads," said Dr. Jane Knitzer, who has written a book, "Unclaimed Children," on the subject. "I think there are these two trends going on: One is to simply hospital-

ize kids . . . Secondly, there is a developing knowledge in the public system to develop these programs. But we don't have enough of them."

In this area, Northwest Guidance Clinic in Garden City has recently launched its own in-home services program for children and adolescents. The program started in November and is financed through the Detroit-Wayne County Community Mental Health Board.

The goal of the program is to prevent hospitalization or out-of-home placement of children who are suffering from mental illness. Though a month old, already there has been some success.

Of eight children in the program, only one has been hospitalized. The others have been treated at home.

"WHEN YOU separate the child

from the family, it's a trauma," said Mary Egnor, who is director of programs at Northwest Guidance Clinic, which serves Western Wayne County. You can see that in children who are abused who have been taken away from the family. If you can make the family better, it's better for the child."

The program is similar to Family First, which is an in-home program paid for by the Department of Social Services that works with families whose children are on the verge of being taken out of the home. A team of mental health professionals (psychologists, social workers and psychiatrists) go into the home and work directly with the entire family.

Together, they work on crises intervention, problem solving, networking along with providing a

treatment program. Visits are usually scheduled three times a week during a three-month span.

"Often when one child is having problems, chances are the whole family is having a problem," Egnor said. "The child is targeted to act out the problem."

Currently, the case load is full with six families with a total of 16 children. Eventually in-home services will be available to nine families. A small waiting list is already starting, Egnor said.

Similar programs have been offered at other agencies, including Children's Center in Detroit, for three years, according to Jarold Adams, deputy director of Detroit-Wayne County Community Mental Health Board. Adams said the programs have been a success.

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David S. Noreen
Pastor for Congregational Life
Douglas J. Holmberg
Pastor for Youth Ministries

Wednesday: Dinner 6:15,
Bible Study and
Youth Groups 7:00 P.M.

UNITED METHODIST

ST. MATTHEWS UNITED METHODIST CHURCH
30900 Six Mile Rd. David T. Strong
(bet. Macaron & Middlebelt) Minister • 422-6038
10:00 A.M. Worship Service
10:00 A.M. Church School
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10:00 A.M. Jr. & Sr. High Class
11:15 A.M. Adult Study Class
Nursery Provided

CHERRY HILL UNITED METHODIST CHURCH
Rev. Randy Whitcomb
Worship Service
8:30 A.M. Morning Worship
9:30 A.M. Sunday School
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Tues. Ladies' Bible Study - 9:30 A.M.
Wed. Family Night - 7:00 P.M.

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422-0149
9:15 & 11:00 A.M.
Worship & Sunday School

December 31st
"Vision For a New Year"
Dr. David E. Church
Ministers:
Dr. David E. Church,
Rev. Roy Forsyth
Nursery Provided

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Worship Service
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11:00 A.M.

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Sunday 8:30, 10:00 A.M., 12 Noon

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December 31st
"On Counting The Goodness of God"
Nursery Available
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Centennial: cause for celebration

By Louise Okrutsky
staff writer

In 1889, the Rev. William Mitchell forged a southwest Detroit Sunday school class into Mount Hope Congregational Church. Unknowingly, he laid the foundation for a congregation destined to struggle and flourish for 100 years.

A photo of Mitchell and his wife shows him with an Einstein-like cloud of hair. Little is really known about him.

"I would most like to meet him," said the Rev. Steven Schafer, present-day pastor of the church, now in Livonia. "They look like rugged individuals."

During its centennial year, the 230 adult members of Mount Hope Congregational Church are taking an admiring glance into their past while peering wistfully into the future.

"The other minister I'd like to meet is the one here 100 years from now," Schafer said.

THE CONGREGATION, which relocated in Livonia in 1966, preserved some artifacts in a chest made by one of its members. The time capsule, to be opened in 2089, is portable for a practical reason.

"Since we moved four times in the first 100 years, we may move again," Schafer said.

For most of its long history, the church remained vibrant.

"The congregation is a young congregation at this point," Schafer said. "It's exciting. They have a love for one another that I think is evident to visitors to the congregation."

WHEN THE Depression hit, there was a \$56,000 mortgage on the church building. It was a mortgage the congregation feared it couldn't pay.

Then, in 1933, a new minister, the Rev. Oliver Black, encouraged members to increase their fund-

"I'm very happy. My congregation loves me and I love them," he said.

Schafer recognizes that his predecessors' tasks weren't always easy.

Although the original congregation split off from the First Congregational Church in downtown Detroit with its blessings, it must have been a tumultuous period.

"There must have been a lot of emotions and resentment. You never know if a church is starting whether it'll go or not," Schafer said.

FOR EIGHT years, until 1896, Mitchell guided the church on 25th Street and Michigan Avenue in Detroit. The street from which it took its name, Mount Hope, had become 25th Street.

Both the Sunday school and the church prospered under the eight ministers who followed Mitchell. With the arrival of the 1920s, the area turned into an industrial district and members began to move away.

In 1925, the church followed its membership and moved to Davison east of Livernols in Detroit. The church remained there until 1966 when the congregation moved to Livonia. Times weren't always easy for the congregation.

Members pulled together to raise money for a new building on Davison in the late 1920s. Women made quilts, crafts and turkey dinners to raise money. The men put on minstrel shows and the women started an orchestra.

Eventually, the church was built and a Wurlitzer organ installed.

WHEN THE mortgage on the church building. It was a mortgage the congregation feared it couldn't pay.

Then, in 1933, a new minister, the Rev. Oliver Black, encouraged members to increase their fund-



JIM JAGDELO/staff photographer

The Rev. Steven Schafer of Mount Hope Congregational Church in Livonia shows off some of the items the congregation has included in a time capsule. The time capsule was created as part of the church's 100th anniversary celebration.

raising projects. They made dinners, held shows and charged admission to bridge games. The congregation survived.

The mortgage was paid in 1949, but eight years later the congregation merged with Brewster Pilgrim Church to become Pilgrim Congregational Church of Greater Detroit.

The Brewster Parish was on Seven Mile Road in Livonia, while Mount Hope was still on Davison in Detroit.

"People were moving and the church was losing members. They were struggling at that point," Schafer said.

WHEN THE merger ended in 1963, the church reclaimed the name of Mount Hope Congregational Church.

A year later the church bought 8½ acres of land on Schoolcraft west of Middlebelt. Services were in Roosevelt Elementary School until the church was completed in June 1966.

Other lives offer us guidance

I am not one for making New Year's resolutions. I do believe that everyone can change, and that we are in a constant process of change. For many, the guidelines for change come from our religion. Out of the vast horizon of each and every religion there will be a few guides which we will make very personally ours.

Years ago, I followed the life of Albert Schweitzer. Just two years ago, I visited his home town. I remember well the idea which became his guide, "reverence for life."

It was with interest that I read such a list of guides in Leo Buscaglia's most recent book, "Papa, My Father." As we move into a new year, it is helpful to ponder what guides our own life.

There are 19 wise sayings on Leo's father's list. The first is one that a fellow clergy person warned me would not sound the least bit relig-

ious to many. It is "Dance, sing, and laugh a lot."

THIS CAN be translated into "celebrate life." It is a shame that much of the dancing, singing and laughing in our culture reflects a taking rather than a sharing and giving purpose in life. Our lives would be richer if we could do these things in a family setting. The "Bill Cosby Show" reflects some of these very values.

Others in Buscaglia's list are wonderful: Stay close to your God. Find a quiet place for yourself. It's crucial to love. Don't ever betray yourself.

The full list is worth careful consideration.

Another author, Matina Horner, tells us that "Biography tells us about choices, the power of personal vision and the interdependence of human life." I recommend that if we

moral perspectives
Rev. David Strong

do nothing else in this new year that we read several biographies of significant men and women. Perhaps more than anything else, the example of a life lived can help us upon our own journey.

Leo Buscaglia's book also started up another line of thought in my mind. How often do we acknowledge the best elements of our own heritage? As we move into the 90s, many will find that a significant source of meaning will be available in their own heritage.

My family is deeply interested in

genealogy. The search has revealed glimpses of the lives and values that served the guides of our ancestors.

In a world of conflicting values, we need to select such guides from our lives. They may come from our religion. They may come from our family heritage. They can come from the biographies of people who have sought to follow God and live life fully.

The Rev. David Strong is pastor of St. Matthew's United Methodist Church in Livonia.

church bulletin

The church bulletin is published every Thursday in the Observer. Information must be received in the Livonia office by noon the Monday prior to publication.

- **Ward New Year's**
On New Year's Eve, Sunday, Dec. 31, morning services will be at 8, 9:15 and 10:45 a.m. Dr. Bartlett Hess, senior pastor, will present the message, "Polishing Old Dreams" at each service. At 12:05 p.m. services, the Rev. Arthur Hunt will deliver the message, "God's Lost and Found Department." A candlelight Watchnight services will start at 10:30 p.m. with a concert featuring Ron and Carolyn Patty. The message, "Resolutions," will be delivered by Dr. Richard Alberta. Ward Presbyterian Church is at the corner of Six Mile Road and Farmington, Livonia. For information, call 422-6865.
- **New Year's Eve**
Sacred Heart Byzantine Catholic Church will host a parish New Year's Eve party in the activities center, 29125 W. Six Mile, Livonia. Hors d'oeuvres and cocktails will be served at 7 p.m., the sirloin dinner at 8 p.m. Live music with The Music Makers, an open bar, noisemakers, favors and hats will be included. Champagne will be served at midnight. Ticket price is \$25 per person. Tickets are available by calling 261-8560. Proceeds will benefit the building fund.

Single Adult Ministry of Ward Presbyterian Church, 17000 Farmington Road, Livonia. The group is open to all single adults, providing educational and support services to meet the needs of individuals during career transitions. The group meets at 7 p.m. the second and fourth Mondays of the month in the Lighthouse of Ward Church. For information, call 422-1854.

● **parish mission**
St. Mel's Catholic Church, 7596 Inkster Road, Dearborn Heights, will have a parish mission Jan. 14-18. The parish theme this year is "Rejoice! We Dwell in God." Morning liturgy will be at 8:45 a.m., the evening liturgy at 7 p.m., conducted by the Redemptorist Fathers. For information, call 274-0684.

● **prayer breakfast**
At 8:30 a.m. Saturday, Jan. 18, Ward Presbyterian Church will host a men's prayer breakfast. The Rev. Dave Wilson, chaplain for the Detroit Lions, will be the speaker. There is no charge for the event. For information, call 422-1826. Ward Presbyterian Church is at 17000 Farmington, at the corner of Six Mile, Livonia.

● **St. Timothy**
St. Timothy Presbyterian Church plans its 25th anniversary on March 11. Organizers are looking for movies, videos, snapshots and mementos of those 25 years. If you're willing to share them, call the church office and leave your name and phone number. Also needed are the addresses of former members. To help, call the church office, 464-8844.

● **ethnic extravaganza**
Some 75 people recently attended an ethnic extravaganza sponsored by the Baha'is of Canton. The purpose of the event was to bring people of different faiths, races and cultures together to celebrate their unity in diversity. Some countries represented were: Poland, Ecuador, Punjab, Arabia, Switzerland and Malaysia. Prayers were spoken in Spanish, German, Farsi and English.

● **clean blankets**
St. Mary Catholic Church, 3600 Sims, off Michigan Avenue, 3600 Sims, is collecting clean blankets and accepting cash donations to help the homeless during the winter. Quilts, fortifiers, quilts and sleeping bags also are being collected. Parish office hours are 9 a.m. to noon and 1-3 p.m. Monday through Thursday, and 9 a.m. to noon and 1-4 p.m. on Fridays. For information, call 759-8166.

● **A.C.T.I.O.N. ministries**
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348-9031

United Assembly of God
48500 N. Territorial Rd., Plymouth
(between Sheldon & Beck Aves.)
463-4630

Sunday School 10:00 A.M.
Morning Worship 11:00 A.M.
Evening Worship 6:30 P.M.
Wed. Family Night 7:00 P.M.
Jack R. Williams, Pastor

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326-0390

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Wed. Family Night 7:00 P.M.

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● **Showcase**
John Fischer, author, singer and songwriter, will be the featured guest at Single Point Ministries Showcase Friday, Jan. 5. The program begins at 8 p.m. in Knox Hall at Ward Presbyterian Church, 17000 Farmington, Livonia. Admission is free. The public may attend. For information, call 422-1854.

● **New Horizons**
New Horizons, a new ministry for young married couples, will meet at noon Sundays, starting Jan. 7, at Ward Presbyterian Church, 17000 Farmington, Livonia. The class will emphasize Biblical principles to encourage development of oneness in marriage. The public may attend. For information, call 422-1856.

● **Women for Jesus**
Angie Steinberg will be the speaker at the Women for Jesus meeting 7:30 p.m. Monday, Jan. 8, at Corner Lighthouse Maimre Annex, Outer Drive and Dix Avenue. For information, call 722-4224.

Pastor to address county prayer breakfast Jan. 6

Wyatt Tee Walker, author, lecturer, and former chief of staff to Dr. Martin Luther King Jr., will be the featured guest speaker at the fourth annual Wayne County Prayer Breakfast on Saturday, Jan. 6.

Walker, senior pastor of Canaan Baptist Church of Christ in New York City, will address leaders of the clergy, business, labor and the community at 8 a.m. in the River-view Ballroom of the Cobo Exhibition and Convention Center in downtown Detroit.

"We are honored and very pleased to have as keynote speaker to our prayer breakfast the notable Dr. Wyatt Tee Walker," said Wayne County Executive Edward H. McNamara, who added that the purpose of the breakfast is to bring together community leaders in a relig-

ious atmosphere to make a commitment to conduct business and community affairs in a spiritual way.

Author of nine books and over 100 published articles, Walker has lectured in more than 100 colleges and universities across the nation and has traveled to 71 countries.

He has been the special assistant and chief adviser to Jesse Jackson since 1985. He was also responsible for writing many of King's speeches during the early '60s.

County officials expect that the fourth annual breakfast will exceed last year's attendance of more than 1,800 people.

Tickets are \$15 per person. For tickets or more information, call Virgie Rollins, director of public affairs, Wayne County Executive's Office, 224-0852 or 224-0286.

Troopers target solicitors

Project Hang Up, a project of the Michigan State Troopers Association, is being implemented this holiday season.

Through the project, state troopers are advising citizens to hang up on telephone solicitors who use pressure or other questionable tactics to receive donations.

Troopers especially want to get the word out on solicitations from groups claiming police affiliation.

"Millions of dollars are contribut-

ed annually by the public with the expectation that the money will be used for police-supported programs, when in fact much of the money is profit for a private sector," said Sgt. Richard Darling, president of the Michigan State Troopers Association.

Troopers advise citizens to hang up immediately on anyone using intimidation, implied special privilege or threats of withholding services to get contributors to contribute.

Local reps split on deficit reduction bill

WASHINGTON — Here's how area lawmakers were recorded on major roll call votes in the closing days of the 1989 session of Congress.

HOUSE:

TO PASS DEFICIT BILL — By a vote of 272 for and 128 against, the House approved a deficit reduction bill that puts the fiscal 1990 federal budget in compliance with Gramm-Rudman limits on annual indebtedness. The Senate then approved the measure by voice vote, and President Bush signed it into law.

The "reconciliation" bill (HR 3299) would reduce red ink for the year that began Oct. 1 by at least \$14.6 billion, lowering the deficit to the \$110 billion level required by the Gramm-Rudman law. Legislated spending cuts would account for about \$8.6 billion of the reduction and new taxes about \$2.9 billion. Forced across-the-board cuts, in effect until February under "sequestration" provisions, would reduce the year's deficit by \$4.6 billion, and lower Treasury borrowing costs resulting from the bill would save \$629 million.

Along with cutting the deficit and enacting new taxes in specialized areas of the economy, the bill makes a host of policy changes. For example, it reforms the way physicians are reimbursed under Medicare, prohibiting them from charging unreasonable fees that ultimately are paid by taxpayers.

The measure confronts the deficit more squarely than any of the annual reconciliation bills passed previously this decade. Still, it leaves entitlement programs virtually untouched, resorts to accounting gimmicks such as moving the \$1.8 billion Postal Service deficit and \$420 million in Farm Credit System bailout costs "off budget,"

Roll Call Report

and once again pushes the most difficult fiscal and political decisions on timing the deficit into the next year.

Supporter Leon Panetta, D-Calif., said "a yes vote provides for real deficit reduction."

Opponent Silvio Conte, R-Mass., said the bill lacks "any significant effort to address the root cause of the deficit" — entitlement programs.

Members voting yes supported the reconciliation bill.

Michigan members William Ford, D-Taylor, Sander Levin, D-Southfield, and William Broomfield, R-Birmingham voted yes.

Voting no were Carl Pursell, R-Plymouth, and Dennis Hertel, D-Harper Woods.

NEVADA WILDERNESS BILL — By a vote of 126 for and 283 against, the House rejected an amendment to reduce by 40 percent the proposed Nevada wilderness area. Congress later sent to President Bush a bill (S 974) designating 733,000 unspoiled acres in the state as federal wilderness to be protected by law against logging, mining and other degrading commercial and recreational uses. All of the land is owned by the National Forest Service. This amendment sought to reduce the Nevada wilderness area from 733,000 to the 412,000 acres recommended by Agriculture Secretary Clayton Yuetter, who oversees the forest service.

If Bush signs the bill, Nevada will become the 50th state to have U.S. wilderness areas under the terms of the 1984 Wilderness Act.

Amendment supporter Don Young, R-Alaska, said the bill was advocated by environmentalists and others "that think they have the God-given right to tell people that live on the land how they should live."

Opponent Peter Kostmayer, D-Pa., said "this so-called Draconian measure adds six-tenths of one percent of the state of Nevada to wilderness. I think that is very, very modest."

Members voting yes wanted to reduce Nevada Wilderness areas by 40 percent.

Voting no was Broomfield.

Members voting yes were Pursell, Hertel, Ford and Levin.

"DIAL-A-PORN" — By vote of 98 for and 306 against, the House refused to remove "dial-a-porn" language from the fiscal 1990 appropriations bill for the departments of Labor, Health and Human Services, and Education (HR 3566). This preserved Senate language to outlaw or curb services that provide sexually explicit telephone commentary to callers. A 1989 Supreme Court decision struck down an existing "dial-a-porn" law as an infringement on free speech. The new language was signed into law by President Bush as part of HR 3566.

Members voting to remove the language from the bill objected on procedural grounds. They disliked the way the Senate had loaded up HR 3566 at the end of the 1989 session with provisions not germane to the bill. They also objected to disregarding House rules and allowing an appropriations bill to be

used as the vehicle for substantive changes in the law.

But lawmakers on the other side of the issue said the House should seize the opportunity at hand to move against dial-a-porn services.

Members voting yes wanted to remove dial-a-porn language from the pending appropriations bill.

Michigan member Ford voted yes.

Pursell, Hertel, Levin, and Broomfield voted no.

SENATE:

TO CUT STEALTH BOMBER — By a vote of 29 for and 68 against, the Senate refused to strip the fiscal 1990 defense appropriations bill (HR 3074) of \$3.3 billion earmarked for production of additional B-2 "Stealth" bombers. The amendment was offered as the Senate sent the new Pentagon budget to President Bush for his signature.

Its purpose was to terminate the B-2 program after the initial production run of 13 or so planes is completed. The Air Force wants to acquire 132 B-2s as its next-generation strategic bomber, at a cost now estimated at \$530 million each.

Amendment sponsor Alan Cranston, D-Calif., said that in view of unfunded domestic needs and uncertainties over the Stealth's performance and mission it is time to terminate "the most expensive weapons system ever bought by mankind."

Opponent Daniel Inouye, D-Hawaii, said of the B-2: "We have an investment in place here, and I would hope that for at least another year...we keep this investment in place."

Senators voting yes wanted to terminate the Stealth bomber program.

Michigan Senators Carl Levin, D, voted no, and Donald Riegle, D, voted yes.

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Volunteerism brings state honor

By Mary Rodrigue
staff writer

Maureen McDonald would prefer to keep a low profile about her volunteerism.

"What I do is very personal," said McDonald, a volunteer hospice worker and grief counselor.

The Livonia woman received a statewide service award from the Michigan Federation of Business and Professional Women. McDonald, who was nominated without her knowledge, said she was shocked to learn she had won.

"I wasn't at the awards ceremony; I was attending a seminar for Mothers Against Drunk Driving."

That's typical of McDonald, who spends up to 10 hours a week volunteering with four organizations.

"My husband says I have two lives — a volunteer life and a professional life."

By day, McDonald is a human resources consultant for International Health Care Management.

"I'm on the road a lot. We cover an area north to Bay City, south to Monroe, east to Warren and west to Ann Arbor."

And yet she finds time to devote to her lifelong avocation — volunteering.

"I BEGAN at age 7. My dad was really my best friend and mentor. He was a professional volunteer."

By the time McDonald was in high school, she was a candy striper in the local hospital, a Girl Scout leader and volunteered with her church.

The Red Cross has been another

"I began at age 7. My dad was really my best friend and mentor. He was a professional volunteer."

— Maureen McDonald

long-term commitment. McDonald has been both a blood donor and a Red Cross volunteer since she was 18.

McDonald became involved with hospice when she moved to Michigan in 1979.

"I didn't know what hospice was at the time. I was in the first training class at Cranbrook Hospice Care in Birmingham."

Hospice provides care for terminally ill people and their families. Hospice residents have a life expectancy of less than six months. During the past year, McDonald provided emotional and psychological support to three dying people and their families.

"Working with patients and their families in grief counseling helped me move to the next tier — counseling families who have lost someone."

That led to her involvement with New Beginnings, a grief support program. "It's a bereavement support program for anyone who has suffered a loss."

Probably the most important ingredient for this type of counseling is developing acute listening skills, McDonald said.

"THE FAMILIES teach you so much. It has helped me. It has made me much stronger."

Grief counseling has helped her with traumatic events in her own life, she said, particularly a divorce 15 years ago and the death of her father 13 years ago.

When to intervene in the grief process depends on the individual, she said.

"It depends on the situation. Some want help right away. Others push you away. Some may not be ready for a year or more."

McDonald has worked with widows, those who have lost a loved one to illness or an accident, divorcees, those who have lost jobs — even people who have lost limbs.

"I think the common reaction is anger — with grief and guilt. Anger and guilt are the two biggies. Initially there is a feeling of denial, believing it's a horrible nightmare, it didn't really happen."

"That happens" with the onset of any loss."

At New Beginnings, "we treat the physical, social, intellectual, psychological and spiritual. All five parts of the person are involved."

Books can sometimes help those experiencing loss. McDonald recommends books by Dr. Kubler-Ross and Dr. Ralph Moody, and "When Bad Things Happen to Good People" by Rabbi Alvin Kushner.

RECENTLY, AFTER a friend's son was killed by a drunk driver, McDonald became a grief counselor for MADD. She has developed and presented programs to help families victimized by drunk drivers.

A former Westland resident, McDonald has been a member of the Garden City Business and Professional Women's organization for five years. Her volunteer efforts are well known to co-workers.

She has often helped to coordinate food, clothing and toy drives for families in need — efforts supported as holiday projects by her company. When she is not involved with career or volunteer work, McDonald and her husband, Don, do a lot of entertaining at home.

"We love walking and exercise class."

For her volunteer efforts, McDonald said the return on her investment of time is "199 percent. You don't know what a good feeling it is. And it comes back to you tenfold."



JIM JADGELD/staff photographer

Maureen McDonald of Livonia has been awarded the Harriet A. Meyer Achievement Award by the Michigan Federation of Business and Professional Women.

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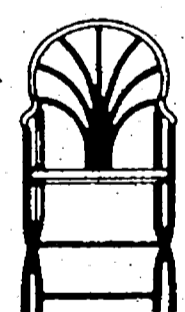
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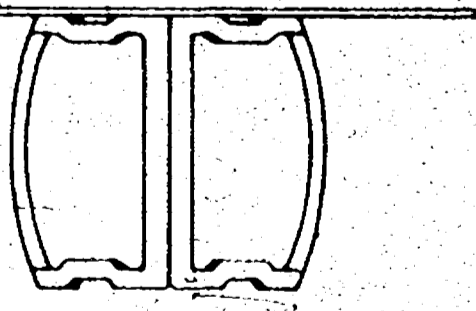
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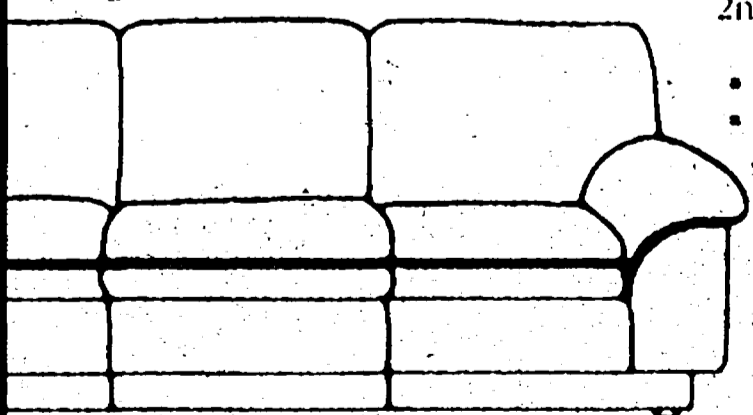
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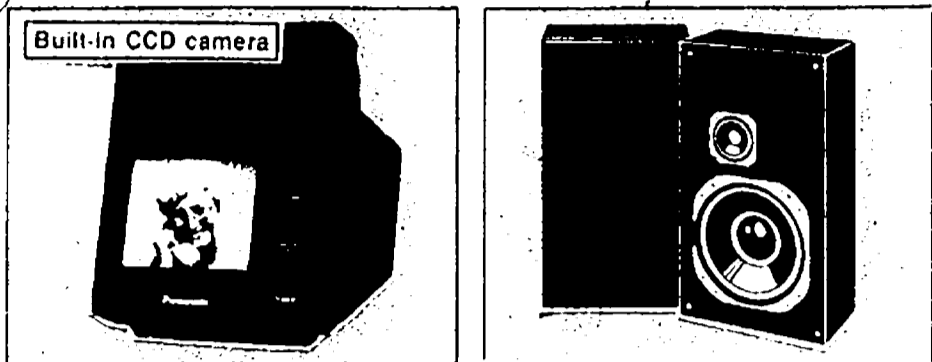
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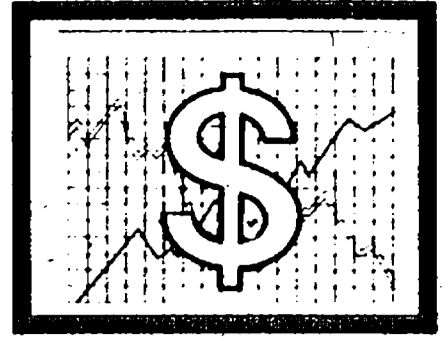
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Business

Marilyn Fitchett editor/591-2300



Thursday, December 28, 1989 O&E

*1C

Stores dislike using all those little price tags

By Gerald Frawley
staff writer

Employees of Builders Square are getting out the ticket guns now that the Michigan Supreme Court has refused to hear the company's appeal of the state's item-pricing law.

Michigan's item-pricing law, enacted in 1976, requires food and general merchandise retailers to put price tags on individual items.

Builders Square is the home improvement subsidiary of the K mart Corp. K mart vice president of public affairs Robert Stevenson said only a few states have item-pricing laws and most only address grocers, not general merchandisers.

"What we were asking for was a clarification of the law and we got that," he said. "Builders Square will comply with the court's decision."

STATE RETAILERS contend the item-pricing law is a costly nuisance, and market pressures — not state legislation — should decide whether retailers should use price tags.

In 1987, Builders Square filed a lawsuit in Ingham County circuit court claiming the law is unconstitutional because it goes too far, according to David Silver of the Michigan Attorney general's office.

Provisions in the law against deceptive advertising exceed the requirement for item pricing and border on price setting, he said.

The Ingham county circuit court ruled in favor of the corporation, striking down the law. The Michigan Court of Appeals reversed the lower court's ruling.

Builders Square appealed that decision to the Michigan Supreme Court. The state supreme court decided not to hear the case on Nov. 30, allowing the appellate court decision — and the item-pricing law — to stand.

MICHIGAN ASSOCIATION of Retailers president James Hallan said retailers are generally opposed to mandatory item-pricing law. "We've always thought it should be decided by the market."

If the law were repealed, retailers would be free to use indi-

vidual pricing tickets or find some other alternative; customers would shop where they preferred, he said.

If customers insisted on item-pricing, retailers would have to respond or lose business, Hallan said.

"Our legislative agenda is to find some relief for general merchandisers," Hallan said, but retailer efforts to get legislative relief have been stymied because state senators and representatives have been reluctant to begin legislation while the lawsuit was in the court system.

Gilbert Borman of Borman Inc., which operates Farmer Jack and A&P, said the law is a burden because of labor costs. Putting price tags on merchandise and sale items is difficult enough, he continued, but ink and tickets do not stick well to some items.

Replacing item pricing with another alternative may not result in price drops, he said, but would probably hedge inflation increases.

The item pricing law costs Borman between \$2 million and \$3 million a year to individually price items.

Proponents of item pricing, Borman said, argue repealing the law would result in a loss of jobs. "We have always taken the position that not one person would be laid off after eliminating item pricing."

AN EMPLOYEE'S TIME could be better spent on other tasks, such as serving customers, he said.

Michigan Retail Hardware Association manager John Aitken said his group is pleased to see the issue finally resolved. While retailers are unanimously opposed to the item-pricing law, the Builders Square lawsuit was a source of discord among retailers, he said.

Although other retailers in the state have been required to follow the letter of the law, Builders Square has been operating under a special court order during the suit that exempted it from the law. "It's been an unlevel playing field," Aitken said.

Please turn to Page 2



BILL BRESLER/staff photographer

Human Synergistics founder J. Clayton Lafferty: "Right now, America is in love with teamwork; I'd rather they were in love with thinking."

Think tank builds better workers

By Gerald Frawley
staff writer

Human Synergistics founder J. Clayton Lafferty believes human growth and organizational effectiveness are dependent on one another — if one part of the machine isn't working right, the entire machine suffers.

The human resources firm headquartered in Plymouth Township is dedicated to strengthening organizations by increasing individual effectiveness — and most often, this can be done by providing people with a better understanding of themselves.

"Many people are good managers, but they don't know why they're good managers — or why they're bad (managers)," Lafferty said. "It's Human Synergistics' function to help individuals and organizations see themselves in a more honest light."

Human Synergistics has developed programs that it now publishes for in-house use by company personnel departments and by other consulting firms. The firm does more intensive consulting for clients such as Ford Motor Co., General Motors, Dow Chemical, and public sector clients such as the Federal Aviation Administration and other government departments.

Founded in 1970, Human Synergistics moved to Plymouth in 1971. In 1975, it began expanding its operations and has since become an international consulting firm with offices in nine countries.

HUMAN SYNERGISTICS' methods and products have been profiled numerous times. Most recently one of its survival tests was offered in an advertising supplement in Newsweek magazine.

Lafferty said Human Synergistics has 9,000 clients — many of them Fortune 500 companies — and employs 150 people in Australia, New Zealand, Canada and Europe. Besides businesses, the company counts governments, armed forces, nuclear power plants, consulting groups, universities and labor groups as clients.

But the term consultant does not adequately describe the firm, Lafferty said. "We're more of a think tank on human resources that publishes its results."

Most of what Human Synergistics does has been so thoroughly developed, he continued, that an in-depth knowledge of psychology is not required to implement the programs. Most of the people who work for his company come from sales and business management backgrounds.

USING THE diagnostic and testing tools the company has developed, individuals and consultants first identify poor thinking patterns and false perceptions that can influence an individual's behavior, Lafferty said.

After testing an individual, it is fairly easy to identify negative thinking styles, Lafferty said. Most people can test themselves and begin addressing the areas in which they are lacking.

Lafferty said showing a person a situation where his behavior is blocking effectiveness will help him recognize the ineffectiveness.

In addition to individual development programs, Human Synergistics has developed methods that can be used for improving team effectiveness and stress management.

To improve group decision making, in 1974 Human Synergistics developed the now-classic desert survival simulation that is still used to teach and stimulate group decision making, Lafferty said.

Using a rank-ordering task to teach group consensus problem-solving, team members work individual-

ly and then as a group to assess the survival values of 15 items, like salt tablets, water, a parachute and a pistol, Lafferty said.

Individual and group rankings are then compared to expert rankings to initiate discussion of the process and

Please turn to Page 2

Government will do something

By Gerald Frawley
staff writer

State legislators are expected to consider two radically different changes in Michigan's item-pricing law in early 1990 — one that would strengthen the law and the other that would provide an exception in the law.

State Rep. Nick Clarmitaro (D-Roseville), a longtime proponent of item pricing, said the law needs to be strengthened. State Rep. Michael Nye (R-Litchfield) said the law is too encompassing and allowances should be made for specialized, wholesale food stores.

Clarmitaro said he is proposing a change that will allow the Michigan Department of Agriculture to make unannounced "spot checks" on stores suspected of violations and also to increase penalties if an item's scanned and marked price differ.

Under the current law, the agriculture department does not investigate item-pricing violations but responds to consumer complaints, he said.

The current fine for scanning errors is \$5 paid to the consumer who discovers the error. Clarmitaro said he would like to amend the law to allow the consumer to collect 10 times the difference between the scanner and marked price.

Clarmitaro said he is not opposed to discussing the item-pricing law with retailers, and the Builders Square lawsuit was the wrong way to bring about change.

"I'm willing to discuss it once they comply," he said. "There are

some large corporations that say they are bigger than government and don't have to follow the law."

NYE WANTS to amend the law to allow shelf pricing in wholesale food outlets. "I am not trying to gut the law (as Clarmitaro contends). That's absolutely false."

"I think (what some people) are afraid of is (the major retailers) would come in with amendments and gut the law," Nye said. "I think he thinks I'm pimping for Kroger or K mart."

Wholesale food outlets headquartered in other states have balked at entering the Michigan market because they cannot compete with the more conventional grocery stores like Farmer Jacks or Meljers Thrifty Acres, Nye said.

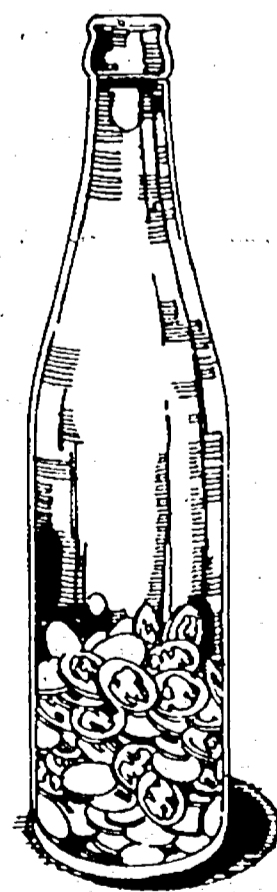
Food wholesalers are able to stay in business only because they can undercut the major retailers' prices. Item pricing would drive up costs because of labor.

"The item-pricing law was enacted so that people would know the price of the product — and they still would," Nye continued.

Wholesalers would provide receipts with items and cost. Shelf pricing or lists of items not individually marked would only apply to stores with less than 300 products.

"In other states where they allow this, the customer gets a cut of 15 percent on food bills," Nye said, adding he has been contacted by retailers interested in providing wholesale food stores, including Alliance Associates and Cubb grocers, about modifying the law.

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Local think tank builds better workers, companies

Continued from Page 1

spell out the benefits of group problem solving. "In more than 85 percent of all situations, group decisions result in better solutions than individual decisions," he said.

GOOD GROUP problem solving can be learned, Lafferty continued, but ego and personalities can interfere with it.

"Right now, Americans are in love with team work. I'd rather they were in love with thinking."

The most common problem in group decision making, Lafferty said, is when one person establishes himself or herself as the group leader and forces decisions without using input from the entire group.

There is a need for leadership, he said, but leaders must listen and promote idea-sharing, not block it.

Simulations and group decision making are old news. Today, Human Synergistics is putting greater emphasis on stress and how it relates to effectiveness and physical health.

Stress gets a great deal of attention in the media, but articles often miss or underemphasize the point, Lafferty said. Stress has drastic effects on an individual's mental and physical well-being and that affects the organization, Lafferty said.

"It's hard to believe, but 70 percent of all physical symptoms can be eliminated by eliminating stress," Lafferty said. Recent studies show, for example, that people who lack goals often have lower back pain, Lafferty said. "And perfectionism is

related to migraines. Passive people get ulcers."

RESULTS OF programs designed to handle stress have been spotty, Lafferty said, because the focus is often on the effects of stress and the events that cause stress rather than the real causes. Stress is not prompted by events, he said, but by the way people choose to think about those events.

"The area that is really fascinating is stress and human thinking," Lafferty said. Human Synergistics

helps participants learn to identify stress, understand it and change the perceptions or thinking styles that may be limiting effectiveness.

Lafferty described the company's two-day seminar as significantly reducing the way stress affects individuals. The first day, participants learn about stress, the thinking styles that create it and the specific mistakes they are making.

On the second, participants learn and practice thought-reframing techniques that change the way peo-

ple think about events.

Stress influences all areas of an individual's life and is a major determinant as to whether people are satisfied, Lafferty said. Too much stress reduces a person's sense of meaningfulness in life and deteriorates one's health — resulting in increased hospitalization and absenteeism.

Even stressful situations that aren't debilitating or hindering an individual's effectiveness are harmful, Lafferty said. "You don't have to be sick to get better."

datebook

● builders association

Monday, Jan. 8 — Seminar to help builders and their sales people begin at 10 a.m. at the Kingsley Inn, 1475 N. Woodward, Bloomfield Hills. Non-member fee: \$8. Information: 737-4477. Sponsor: Builders Association of Southeastern Michigan

● legal assistants

Tuesday, Jan. 9 — Personal assessment inventory for entry into legal assistant diploma program offered 7:30-9:30 p.m. near Rochester. Fee: \$25. Information: Oakland University Division of Continuing Education, 370-3120.

● builders association

Tuesday, Jan. 9 — Builders Association of Southeastern Michigan meets at 10 a.m. at the Radisson Plaza Inn, Algonquin Room - D, 1500 Town Center, Southfield. Information: Nancy Rosen, 641-0400.

● direct marketing

Thursday, Jan. 11 — Direct Marketing Association of Detroit meets for lunch at the Radisson Plaza Hotel, Southfield. Information: 258-8803.

● purchasing management

Thursday-Friday, Jan. 11-12 — "Supplier Certification - The Path to Excellence" seminar offered at the Marriott Courtyard in Troy. Non-member fee: \$475. Information: Chris DenBaas, 773-3737.

● supplier certification

Thursday-Friday, Jan. 11-12 — Supplier certification seminar offered at Marriott Courtyard, 1525 E. Maple, Troy. Non-member fee: \$475. Information: Debi Martin, 680-6783. Sponsor: Purchasing Management Institute.

● venture group

Friday, Jan. 12 — Southeastern Michigan Venture Group meets at Walsh College, 3838 Livernois, Troy. Information: Scott Eisenberg, 446-0100. Members include accountants, lawyers, consultants and other service providers who can assist in the development of new businesses.

● non-profit leaders

Tuesday, Jan. 16 — Non-profit Leadership Forum meets for breakfast in Southfield. Information: Accounting Aid Society, 981-1840.

● personal development

Wednesday-Thursday, Jan. 17-19 — "Psychology of Achievement" offered 8 a.m. to 5 p.m. at the Quality Inn Livonia, Six Mile and I-275. Fee: \$425. Information: Bob Kayda, 229-6300. Sponsor: Brian Tracy Learning Systems/Accelerated Success Dynamics.

● tax help

Thursday, Feb. 8 — IRS tax-help session offered 6:30-8:30 p.m. at the Livonia Civic Center Library, 32777 Five Mile, Livonia. Information: Linda Morrow, 421-7338 Ext. 618. Sponsor: Livonia Public Library.

● tax help

Thursday, Feb. 15 — IRS tax-help session offered 6:30-8:30 p.m. at the Livonia Civic Center Library, 32777 Five Mile, Livonia. Information: Linda Morrow, 421-7338 Ext. 618. Sponsor: Livonia Public Library.

● non-profit leaders

Tuesday, Feb. 20 — Non-profit Leadership Forum meets for breakfast in Southfield. Information: Accounting Aid Society, 981-1840.

● Robotic contest

Sunday, April 29 — The Society of Manufacturing Engineers will host its fourth annual Student Robotics Contest at Henry Ford Museum in Greenfield Village in Dearborn. It's the largest such contest in North America.

Competition will be in five classifications and will be open to students at levels ranging from those in middle school to technical institutes and college graduate studies. The contest is designed to complement classroom instruction by giving students the chance to apply classroom knowledge in problem-solving situations. Each competition tests students in a particular area of robotics and automation.

Last May's competition attracted teams from 26 schools in 10 states.

Registration forms may be obtained from Robert Ankrapp, Robotics International of SME, One SME

Drive, PO Box 930, Dearborn, MI 48121-0930, or call (313) 271-1500. Ext 589. Forms for the 1990 contest must be sent to SME headquarters and must be postmarked no later than March 1. A non-refundable fee of \$10 is also required of each school.

Send information for Datebook to the business editor, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150. Information must be received by Monday to be published in the coming Thursday issue. Publication is not guaranteed. Information should contain a daytime telephone number where information can be verified. If your item is about something to happen several weeks in the future, it may be run more than once, space permitting.

business people

Anthony H. Derhake of Plymouth was appointed general engineering and planning manager at the Buick Motor Division of General Motors. Derhake, who had been program manager for the Eldorado and Seville at Cadillac since 1988. He began his GM career as a sales engineer with Delco Electronics in Kokomo, Ind.

Terry Stillwagon joined the staff of Re/Max Foremost Inc. in Livonia as an associate. A 22-year real estate veteran, Stillwagon was with Century 21 before joining Re/Max.

Dale Gloer, Greg Boll and Don Jones were recently promoted by Cummins Michigan Inc. Gloer was promoted to executive vice president and general manager of Standby Power Inc. Boll was named execu-

utive vice president of Cummins Michigan Inc. Jones was named Dearborn branch manager of Cummins Michigan Inc.

Please submit black-and-white photographs, if possible, for inclusion in the business people column. While we value the receipt of photographs, we are unable to use every photograph submitted. If you want your photograph returned, please enclose a self-addressed, stamped envelope. Indicate in a margin on the front of the photograph that you want it returned. We will do our best to comply with your request. Send information to: Business Editor, 36251 Schoolcraft, Livonia 48150. Please include city of residence and a daytime telephone number where information can be verified.

Stores dislike tags

Continued from Page 1

"They've had a hell of an advantage for the past three years." Aitken said the ideal situation would be to repeal the item-pricing law, but if it must stand it should stand for everyone.

But Michigan Merchants Council president Chris Kindsvetter defended the Builders Square exemption from the item-pricing law. "If they would have won, then everyone would have benefited."

Builders Square carried the financial burden of the law suit, he continued, so it is not unreasonable that they gain some benefit for fighting the issue in court.

In addition to the obvious reasons of labor costs and the difficulty of individually pricing some items, Kindsvetter said that finding ticket guns and ink-pricing equipment is

becoming increasingly difficult.

"They're archaic tools and no one is making them anymore," he said.

Kindsvetter said if the item-pricing law is such a good idea, other states would be enacting similar laws. "But it's not happening."

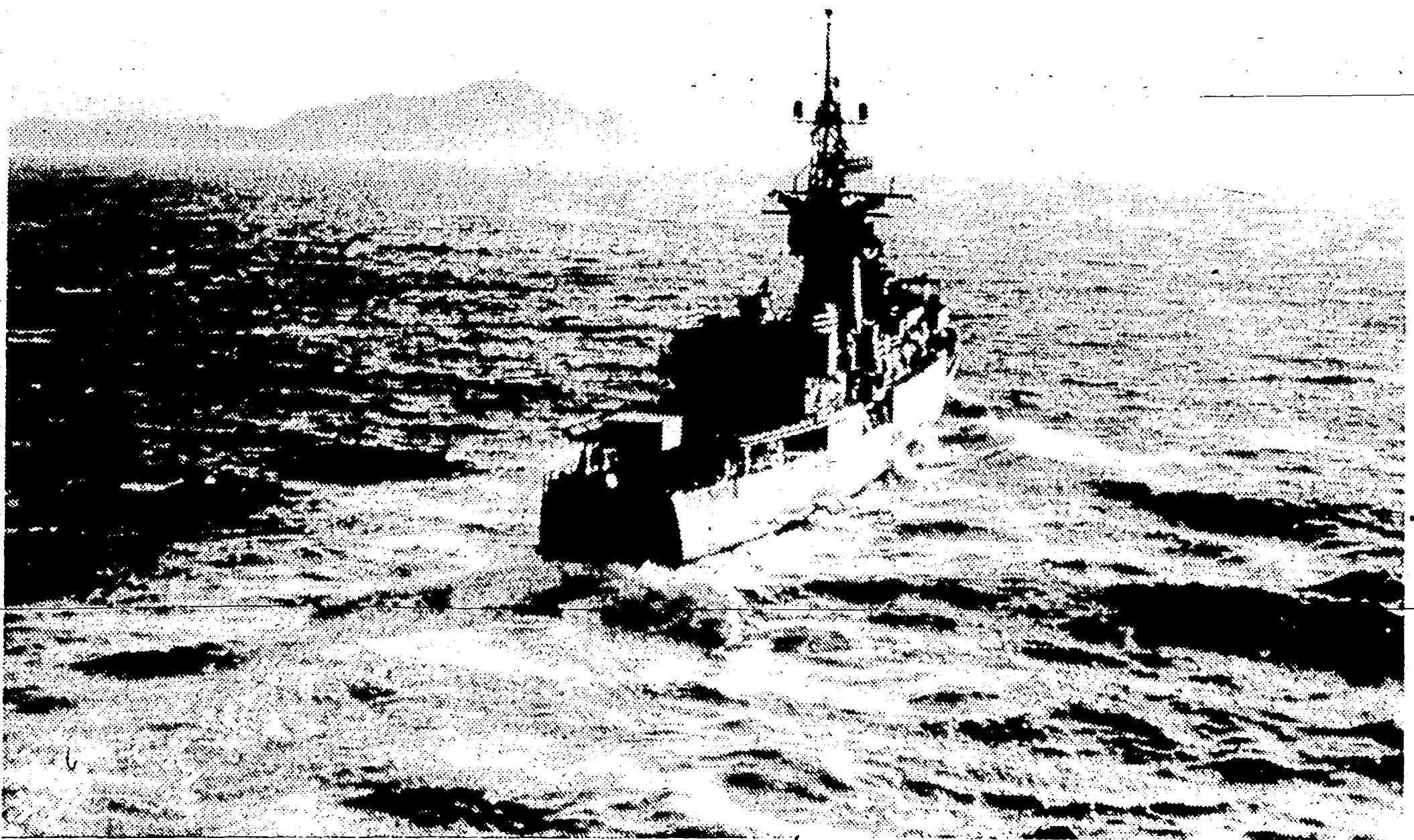
Michigan residents wouldn't miss the law either, he said. Most people say they like the law, but that's because they've never had an alternative, he said.

AGRICULTURE DEPARTMENT food division director Edward Heffron said two other major retailers are in violation of the item pricing act — Sam Walton's Wal-Mart and its subsidiary Sam's Wholesale.

Both, he said, have been notified of the violation.

This is an unusual law in that we only investigate complaints. We don't investigate the stores ourselves," Heffron said.

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Did all the auto companies blow their last chance?

There is a great temptation at the end of a year ending in a zero to do one of those "How about the '80s" columns, which I was intending to resist. But then I heard that Harry Stark is retiring.

Harry Stark is editor of Ward's Auto Reports, where for the past 42 years he was worked at putting out a newsletter that is one of the few sources of hard information in the auto business taken seriously by the industrial community.

IT'S ALSO a capsule summary of hard news, and its readers have benefited a six-month advance on stories that have included Chrysler first asking for help in Washington, GM's decision in the early 1970s that its cars needed downsizing, the shift to front-wheel drive and the first hint that the U.S. government was about to legislate fuel economy — issues that ultimately had a tremendous effect upon the industry.

Ward's Reports is best known as the primary source for automotive statistics ranging from how many Caprices were built last week to how many intermittent windshield wiper assemblies were installed in Ford pickups.

Harry was well-established when David E. Davis was still in high school, and his retirement marks the end of the longest continuous career in automotive journalism. Pondering the retirement of someone like Harry Stark is worse than years with zero in them to get you thinking



auto talk
Dan McCosh

about the past and just where we are now.

IT'S EASY enough to see that we are at a point when all the foreboding of the past decade or so is coming to pass. There is an echo of voices coming from down some hall in time that still is warning about diminishing energy resources, clogged roadways and the enormous econom-

ic growth potential of the third world.

In the 1980s, gas prices dropped, Japanese exports were constrained, and Europe turned inward to develop some economic strategies that only now are beginning to emerge.

It would be easy to write off the 1980s as the decade where the U.S. auto industry had the gold ring in its hand and threw it away. Hopefully

it's a bit too early to say that for sure.

STILL, THE largest reinvestment of capital in history in a single industry took place largely in the 1980s. Most U.S.-owned plants were completely rebuilt and retooled — albeit mainly with Japanese stamping presses. The cars were redesigned, the engines refurbished.

But oddly enough, few of the new cars directly address the issues that seemed so important at the end of the last decade. Led by a Japanese industry that dropped all pretense at conserving either fuel or materials, most of the new designs introduced in the 1980s seem to be tailored to fit the psyche of a mid-life crisis. Even modern family sedans at a reasonable cost are scarce indeed — just when the baby boomers began having babies.

PLASTICS PROLIFERATE just when landfills and incineration are becoming monumental national

problems. The sheer technical complexity favored by today's engineers is a time bomb waiting to land on the people stuck with eight-year-old used cars.

Raw speed (a half-dozen cars today have top speed in excess of 150 mph) is pursued at odds with traffic congestion that is near paralysis in the major cities that depend on cars for basic transportation.

No manufacturer, even in such byways as Malaysia or Korea, has addressed the problem of mobilizing the 80 percent of the world's population that has almost no transportation at all.

We know, of course, that it takes time to address these problems, and the hard work done in the 1980s won't show up on the roads until the mid-1990s. Maybe an ecologically sane, serviceable car is deep in the bowels of an auto company somewhere, just waiting to take on the world in the next few years.

I hate to think we had our chance and we blew it in the 1980s.

finances and you
Sid Mittra

Procrastinators must inherit money

By Sid Mittra
Special writer

It's that time of the year again. If you are like the rest of us, you are ready to put the year 1989 behind you and await the arrival of the new year with great resolve.

In making your resolutions, however, make sure you do not fall into the procrastination trap alluded to by the following poem:

*I meant to do my work today
But a brown bird sang in the apple tree.
The wind went sighing over the land,
Tossing the grasses to and fro,
And the rainbow held out its shining hand.
So what could I do but laugh,
and go?*

I Meant to Do My Work Today
Richard LeGallienne

The Observer & Eccentric News-

papers and I wish you the very best in the coming year.

Seminar: "Planning Strategies for the Young and Successful," "How to Tame the Volatile Market," "Annuities - the Only Tax Shelter Left?" and "Retiring - Your Best Financial Choices."

The seminar, sponsored by the Observer & Eccentric Newspapers and Coordinated Financial Planning, will be 7-9 p.m. Wednesday, Jan. 10, in the offices of Coordinated Financial Planning, Sheffield Office Park, 3250 W. Big Beaver, Suite 540, Troy.

For reservations call 643-8888.

Sid Mittra is a professor of Finance, School of Business at Oakland University and owner of Coordinated Financial Planning.

Figure out your niche in market

Understanding your business' competitive position is the third step in getting your business where you want it to be in 1990.

You cannot plan intelligently unless you have identified how your business compares to major competitors.

Areas to analyze include pricing procedures, promotional techniques and customer service practices relative to each of the key product and service areas you and your competitors offer. The result will allow you to identify past, present and estimated market share over the next year.

It is important to identify your company's strengths and capitalize on them, in forming a realistic, workable plan for your organization.

Company strengths may be in areas such as finance and administration, marketing and sales, management practices, operations and systems productivity.

By analyzing outstanding successes in relation to the company's skills and resources, it should be possible to find patterns that explain where and why you have been successful in the past.

While it is important to know your strengths, it is also critical to under-

stand weaknesses.

Your business will never reach its full potential until you have minimized weaknesses and capitalized on strengths. The two work together. While you may have very talented and highly skilled people, it means nothing if little is being done to promote your people; it means nothing if little is being done to promote your business effectively to current and potential customer markets.

Conversely, a very strong sales and marketing program may be severely jeopardized when significant employee-related problems exist.

Next, business owners need to know where viable new market opportunities exist — and whether they require further action.

Successful businesses have foresight, and they base their foresight on sound planning. They make a point to continually monitor market trends and environmental changes carefully.

As a result, management may see how the market is moving and plan specific steps to capitalize on the shift.

Mary DiPaolo is the owner of MarkeTrends, a Farmington Hills-based business consulting firm. She is also producer and host of the cable television series, "Chamber Perspectives."

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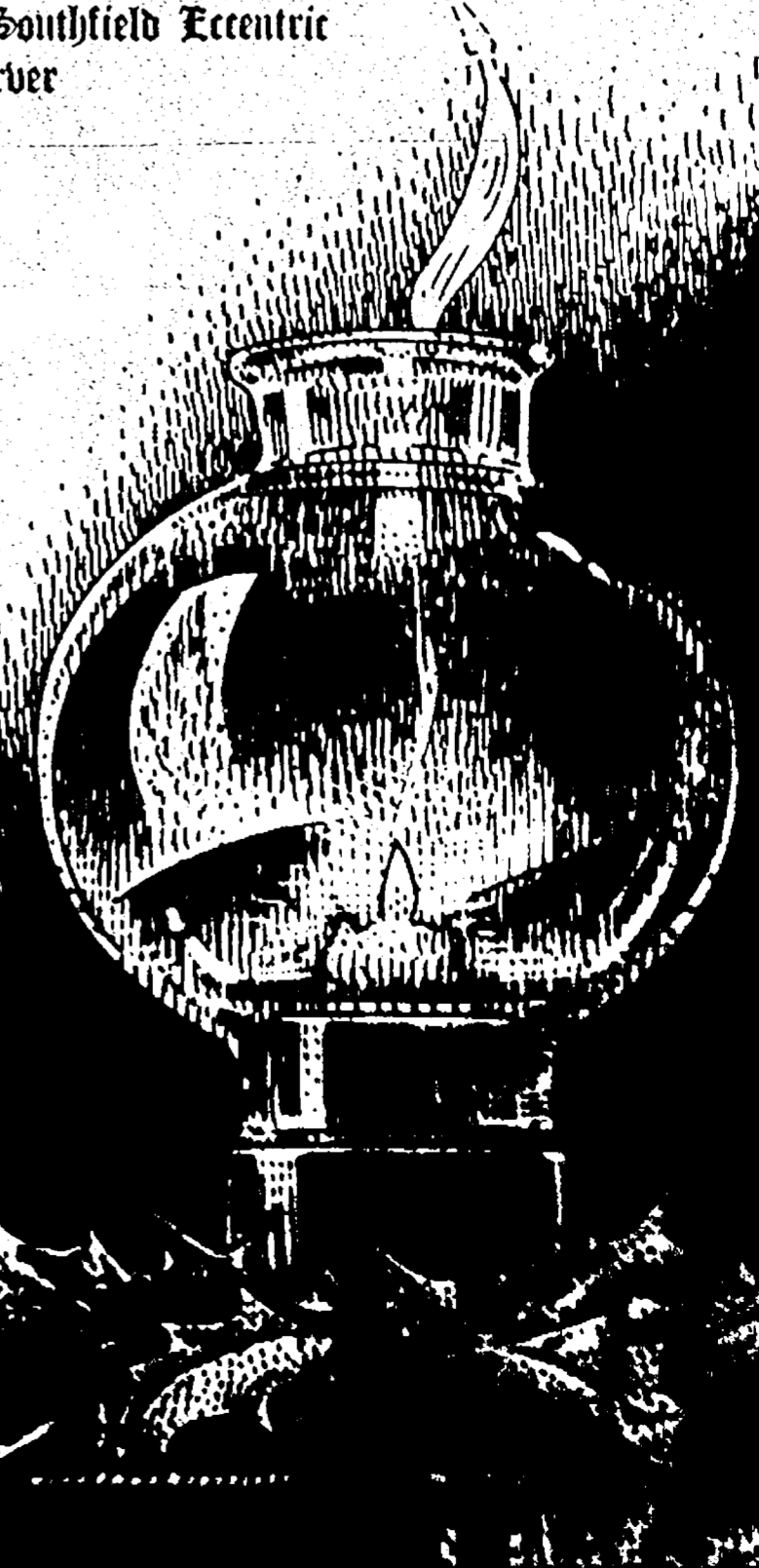
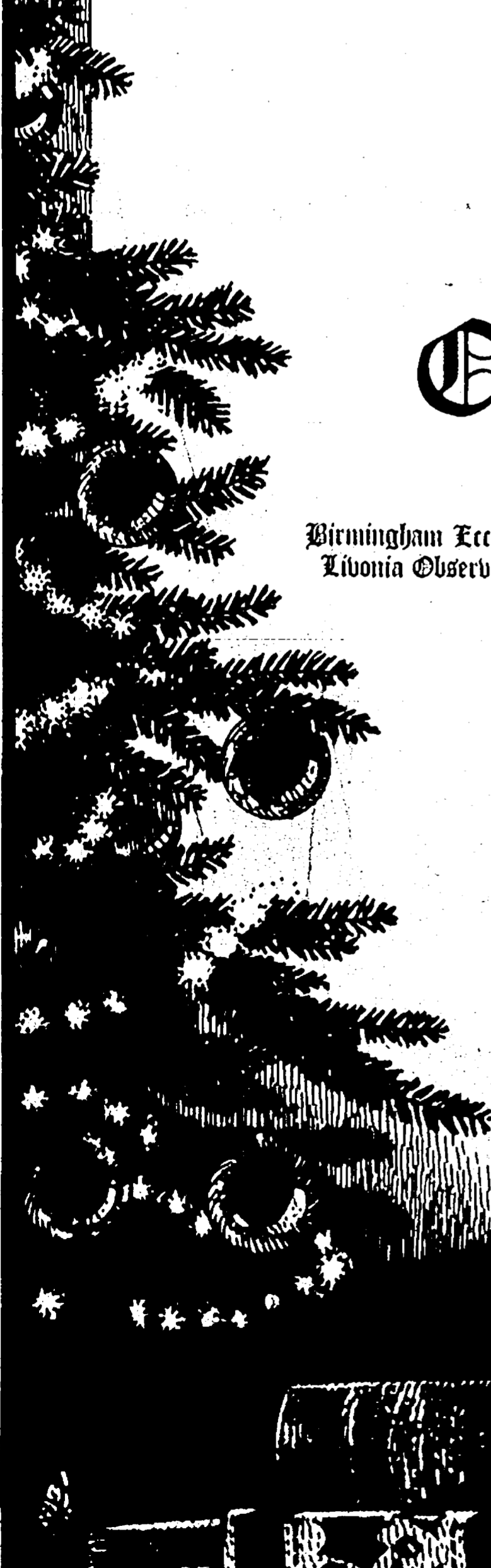
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of this holiday season fill your hearts
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*Thank you for inviting us
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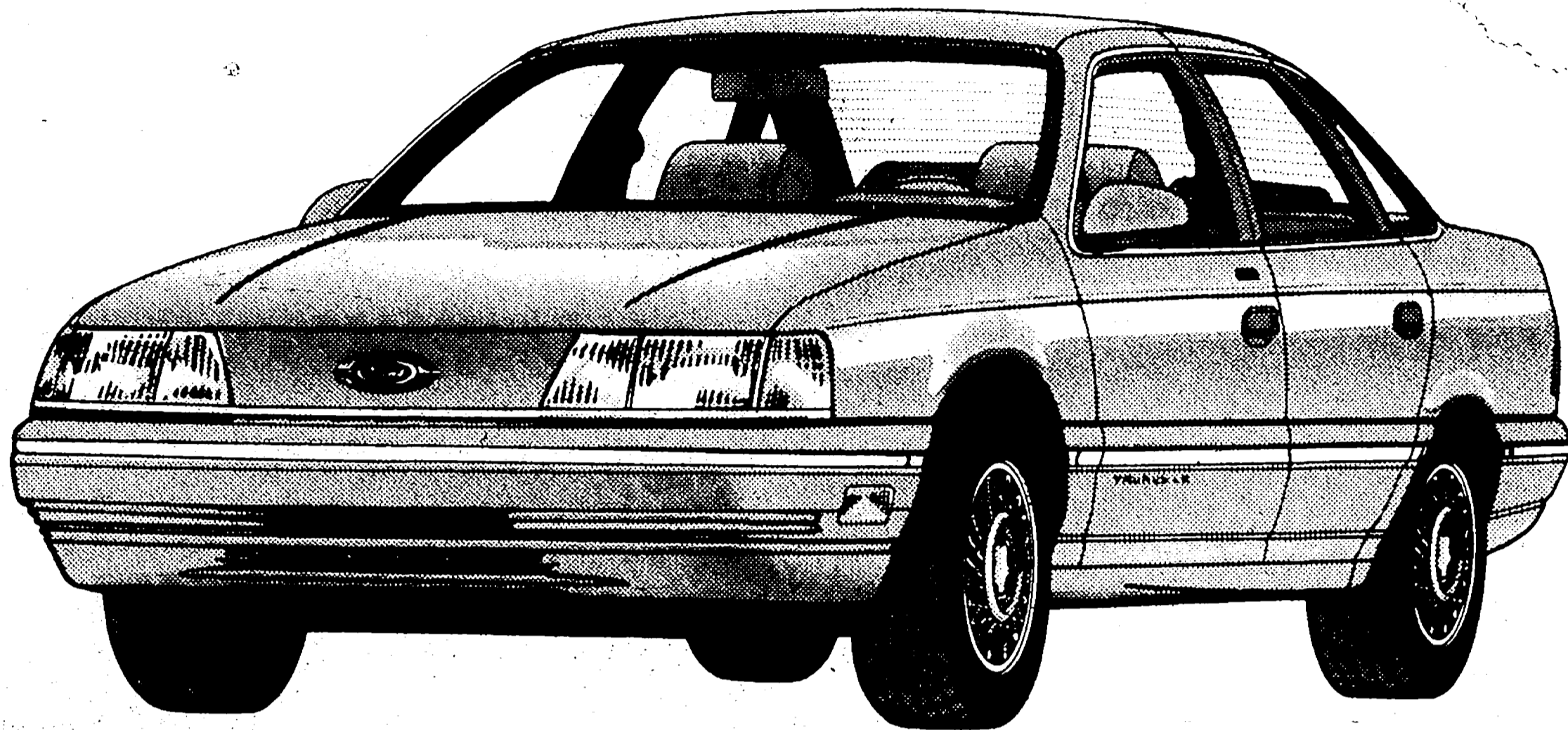
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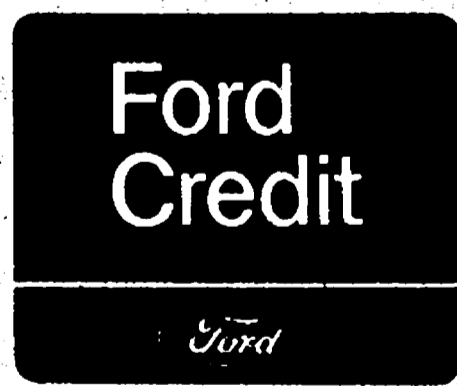
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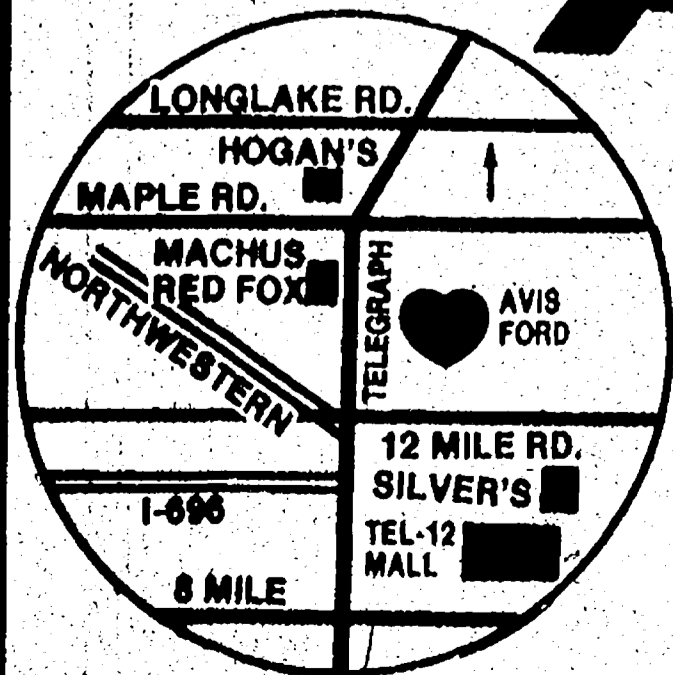
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'90 JEEP WRANGLER

4 Wheel Drive, Laredo, Automatic, 6-Cylinder, Rear Defogger, Cassette, Tilt, Hard Top, P215/75R15, Rear Wiper, Aluminum Wheels, Power Steering, Power Brakes, #3674J** 5125 miles

Was \$17,776

NOW

\$15,356*



'90 PREMIER ES LTD

Air, Power Steering, Power Brakes, Automatic, Cassette, Tilt, Cruise, Power Windows, Power Locks, Leather Interior, Power Seats, Tilt, Spoiler, Six #3692E** 4818 miles

Was \$22,134

NOW

\$16,569*



'89 CHEROKEE LTD

Automatic, Power Steering, Power Brakes, Air, Power Seats, Cassette, Tilt, Leather Interior, Tilt, Cruise, Styled Wheels, Six #13279**

Was \$22,735.00

NOW

\$19,795*



'90 CHEROKEE LTD

4 Wheel Drive, Midnight Blue Metallic, Air, Power Steering, Power Brakes, Automatic, Cassette, Tilt, Cruise, Power Windows, Power Locks, Leather Interior, Power Seats, Six #3749J** 4851 miles

Was \$26,395

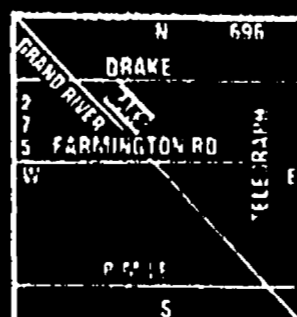
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\$22,498*

*Plus Tax, Title and Destination, Rebate Included

**Demo

***Special Purchase



Bob Saks

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 Farmington Hills

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Jeep

Eagle

4.8%
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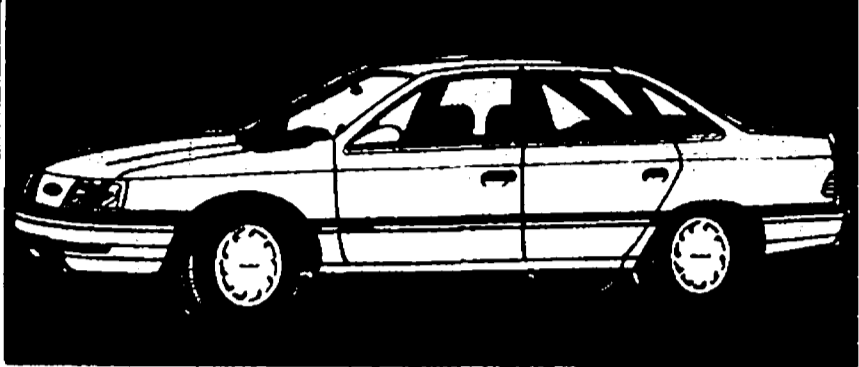
4.8%
FINANCING**

SPECIAL OF THE WEEK

\$1,000
REBATE

4.8%
FINANCING**

\$1,000
REBATE



1990 TAURUS L 4 DOOR SEDAN

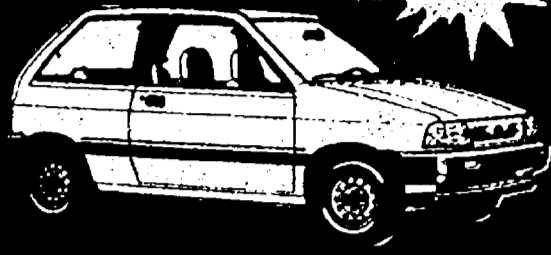
Automatic, overdrive transmission, rear window defogger, air power door locks, clear coat paint, power steering, power brakes, tinted glass, AM/FM stereo, courtesy lights, tilt steering column, instrumentation, interval wipers, exterior accent group. CHILD SAFETY LOCKS. Stock #2111

WAS \$15,196

IS \$11,694*

1990 FESTIVA L 2 DR.

\$1,000
REBATE



WAS \$6579
IS \$4994*

1990 TEMPO GL 4 DR. SEDAN

\$1,000
REBATE

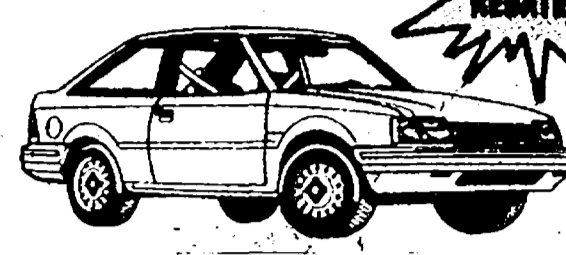


Automatic, air, power steering, power brakes, power locks, dual electric control mirrors, tilt seat, defrost, light group, bodyside moldings, speed control, polycast wheels, decklid luggage rack, tinted glass, AM/FM stereo-cassette. Stock #2058

WAS \$12,868 IS \$8664*

1990 ESCORT PONY 2 DR. H.B.

\$1,000
REBATE



Overdrive transmission, power brakes, rear defrost, radio, console, reclining bucket seats, side window demister. Stock #2409

WAS \$7956
IS \$5995*

1990 PROBE GL 2 DOOR HATCHBACK

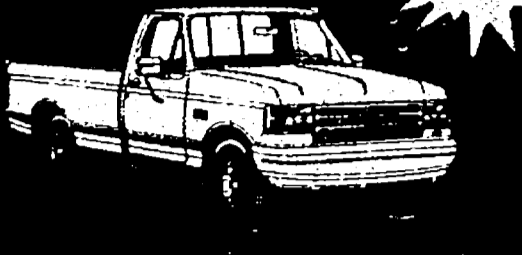
\$1,000
REBATE



WAS \$11,925 IS \$9694*

RANGER 4x2

\$1,000
REBATE



WAS \$12,163 IS \$7584*

'90 AEROSTAR WAGON

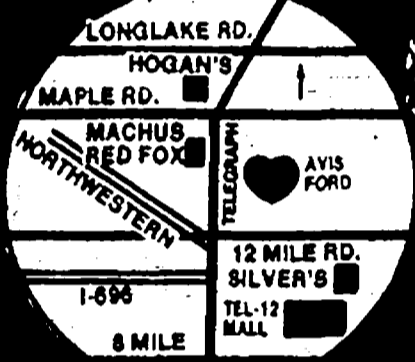


Tinted glass, captain chairs, xl trim 2 bench seats, automatic overdrive transmission, AM/FM stereo cassette, clear coat paint, spoiler conversion group & instrumentation. Stock #19991

WAS \$14,667 IS \$11,727*

4.8% APR for 48 months on approved credit. Available on select models. See dealer for details. Previous rebates void.

*Plus tax, title, license & destination. Rebate if applicable, included. Retail sales only. Pictures may not represent actual vehicles.



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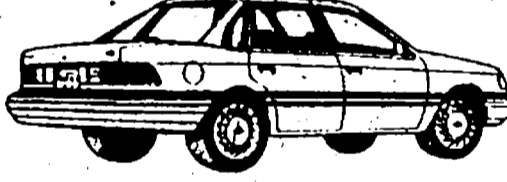


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'90 FORD TEMPO 4-DR

2.3 HSC EFI Engine, 91C Automatic Transaxle, Front Wheel Drive, P.S., P.B., P. Locks, Air Conditioning, Rear Defrost, Light Group, Dual Electric Remote Mirrors, Tilt Steering Wheel, Speed Control, Decklid Luggage Rack, Bionic AM/FM Stereo/Cassette/Clock, Polycast Wheels, Special Paint Stripe, Cloth Reclining Seats, Side Window Demister, Interval Wiper, P185/70R14 Performance/All Season Tires, Luxury Sound Insulation, Body Side Protection Moldings. Stk. #1610

\$49** LEASE PER WEEK

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3.0 EFI V6, Auto O/D, P.S., P.B., P. Windows, P. Locks, P. Mirror, Air Cond., Dual Captain Chairs w/2 Removable Benches, Privacy Glass, Dlx. Stereo, Spd. Control, AM/FM Stereo/Cass., Elec. Dlx., R. Wiper/Washer, Stk. #17173

\$13,390*



VARSITY'S LOW PRICE

OR LEASE ZERO DOWN

'89 FESTIVA "L" PLUS \$5890* \$34** Per Week

'90 ESCORT "LX" 3 DR. \$6590* \$41** Per Week

'90 ESCORT "GT" 3 DR. \$8890* \$52** Per Week

'80 MUSTANG "LX" \$8590* \$46** Per Week

'90 TAURUS "GL" 4 DR. \$12,590* \$58** Per Week

'90 TAURUS "GL" WAGON \$13,490* \$62** Per Week

'90 CROWN VICTORIA 4 DR \$14,590* \$77** Per Week

'90 THUNDERBIRD COUPE \$12,990* \$68** Per Week

'89 T. BIRD SUPER COUPE \$15,990* \$87** Per Week

Taurus
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Mustang
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Other Cash Bonuses Available on these Ford Vehicles:
\$1250 on Bronco II \$750 on LTD Crown Victoria
\$750 on E-150 Vans \$500 on Club Wagon

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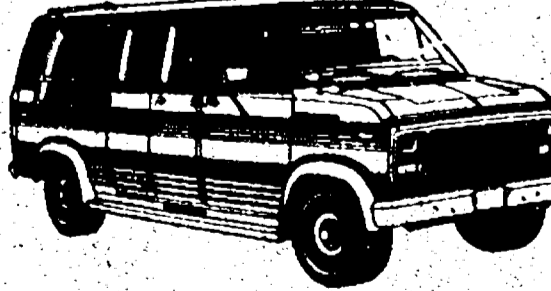
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WE DARE YOU TO COMPARE OUR PRICE AND EQUIPMENT ANYWHERE

CHASSIS INCLUDES: 5.0 E.F.I., Auto O/D, P.S., P.B., Pwr Locks, P. Windows, Option 3 Payload, P235x15 WSW, Aux. Tank, Swingout Side and Rear Glass, Speed Control, Tilt Wheel, AM-FM Stereo/Cass., AIR COND., Light/Convenience Group, Handling Pkg., Hinged Side Door, Sport Wheel Covers

CONVERSION INCLUDES: Four Captain Chairs, Convertible 64" Sofa, 5 Way Adjustable Luggage Ledge, Floor Mats, Pedestal Table, Ten Inch Color TV, Indirect Lighting, Oak Valances, Oak Dash Accents, Oak Door Accents, Vista Ray Windows w/Screened Spare Tire Cover, Painted Exterior, Graphics, T.V. Roof Rack and Ladder, Running boards, Rear Air Cond. and Heat. Stk. #1905



\$16,990*

VARSITY'S LOW PRICE

OR LEASE ZERO DOWN

'90 RANGER "S" \$6390* \$37** Per Week

'90 RANGER "XL" PICKUP \$7590* \$44** Per Week

'90 RANGER SUPERCAB "XL" 4x4 \$12,590* \$67** Per Week

'90 BRONCO "XL" 4x4 \$15,690* \$77** Per Week

'90 F-250 "XL" SUPERCAB \$16,690* \$87** Per Week

'89 F-250 "XL" SUPERCAB 4x4 \$16,990* \$92** Per Week

'90 F-150 "XL" PICKUP \$10,690* \$55** Per Week

'90 F-150 "XL" SUPERCAB \$12,390* \$61** Per Week

'90 BRONCO II "XL" 4x4 \$13,590*

3480 JACKSON AT WAGNER ANN ARBOR, MI

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Varsity Ford

MICHIGAN'S "A" PLAN HEADQUARTERS

FREE TANK OF GAS WITH EVERY PURCHASE

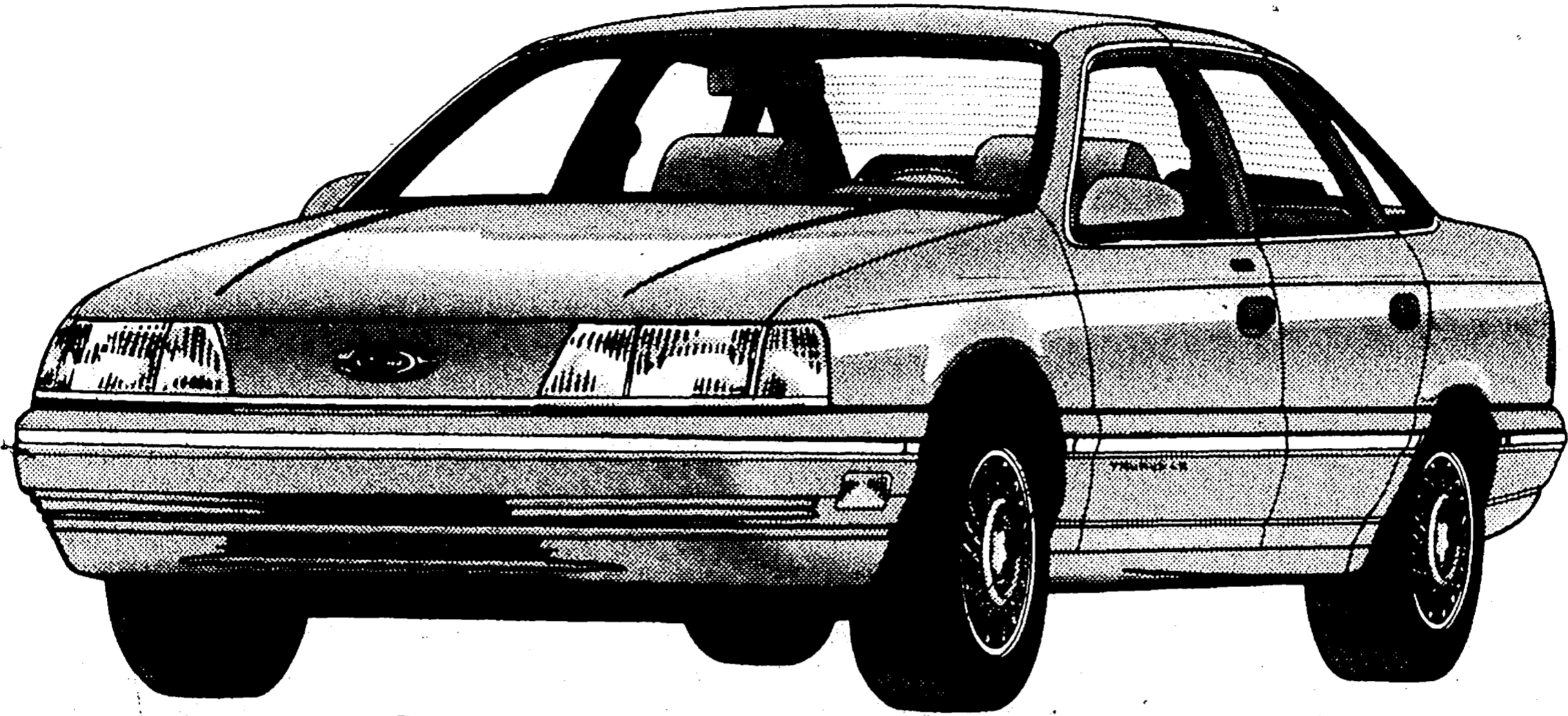
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Ford wrote the book on stylish affordability when they created Taurus. And now with the Red Carpet Lease Plan from Ford Credit, Taurus is an especially good value. We can arrange a 48-month lease for qualified lessees through Ford Credit. Lessee may have the option, but is not obligated, to purchase the car at lease end at a price to be negotiated with the dealer at lease inception.

Lessee is responsible for excess wear and tear. 60,000 total mileage allowed with a \$.06 per mile charge for mileage over 60,000.

Refundable security deposit/reconditioning reserve of \$250.00, cash down payment \$0000.00. First month's lease payment of \$222.72 totaling \$472.72 are due at lease inception. Total amount of payments is \$10,690.55.

Lease payment includes destination, title, and license fees. Lease payment does not include sales or use tax. Lease subject to approval and adequate insurance as determined by Ford Credit. See us for complete details.



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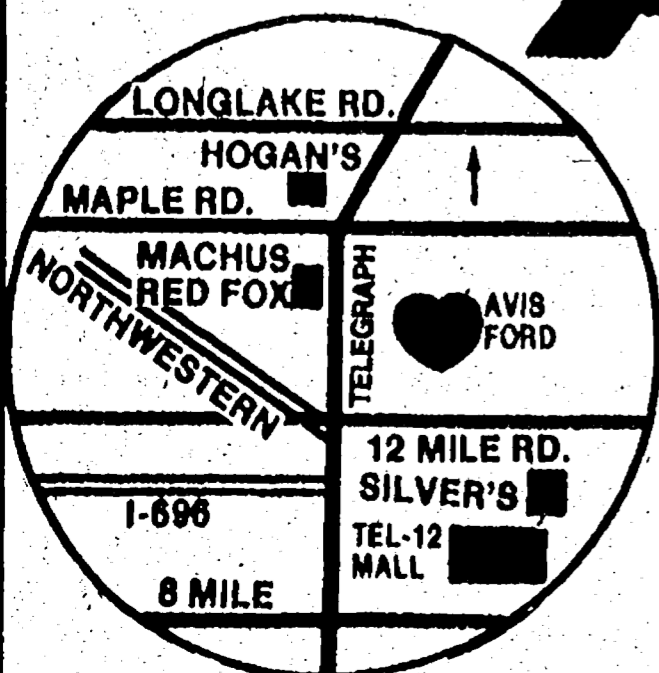
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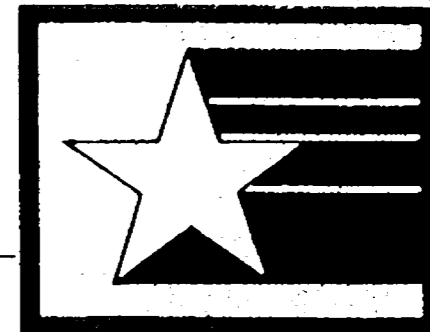
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Entertainment

Ethel Simmons editor/644-1100



Thursday, December 28, 1989 O&E

*5D

Ringling in the 1990s

By Bridgette M. Daniele
special writer

It is the end of the decade and people are preparing to party as New Year's Eve draws nigh.

If you want a quiet dinner, all-night dancing, a murder mystery or a comedy performance, take a look at what area hotels, restaurants and theaters offer.

Be certain to call ahead to check reservations, prices and other details. If you plan to dine early, be sure you check the dinner times. There may be a limit to the time you are permitted to stay before the next seating.

Theaters and Entertainment

Joey's, Livonia — Joey's begins the evening show at 9:30 with three entertainers for the evening. The doors open at 8 p.m. and the \$30 per person tickets include hors d'oeuvres, party favors and a cash bar. Advance tickets must be purchased and patrons will be given a choice of table at that time. Phone 261-0555.

Chaplain's, Detroit — Chaplain's is featuring 3 entertainers, Ken Brown, Ed Fiala, and Lowell Sanders and a D.J. for their two seatings of the evening, an 8 p.m. seating for \$12.50 per person and a 10:30 seating for \$25 per person. At 2:30 a.m. they will serve a continental breakfast and remain open until 4 a.m. Tickets must be purchased in advance by cash or credit card. Phone 792-1902, 533-8866 or 454-4680.

WHND New Year's Eve Benefit, Detroit — WHND Honey radio is holding a New Year's Eve party to raise money for the Michigan Concerns of Police Survivors. The party will sponsor The Deacons of Doo-wop, the Larados and Steve King and the Ditties. Boogie Brian and Ron T. will be the master of ceremonies at the Mercy Conference Center in Detroit. Tickets are \$30 per person and includes cash bar, snacks and continental breakfast. Doors open at 8 p.m. Phone 398-7600. For tickets, call Ticketmaster at 645-6666.

Detroit Symphony Orchestra, Detroit — The Detroit Symphony Orchestra celebrates with a New Year's Eve Gala at 9 p.m. at Ford Auditorium. Following the final 15th-anniversary season performance of the DSO's Nutcracker Ballet,

ticket holders are invited to the annual DSO party in the main floor lobby and lower level orchestra lounge of Ford Auditorium, where they can dance the night away to the sounds of Ron Jackson and Friends. The midnight countdown will be celebrated with party favors, a glass of champagne or soda. There will be a cash bar and a selection of hors d'oeuvres available for purchase from snack carts.

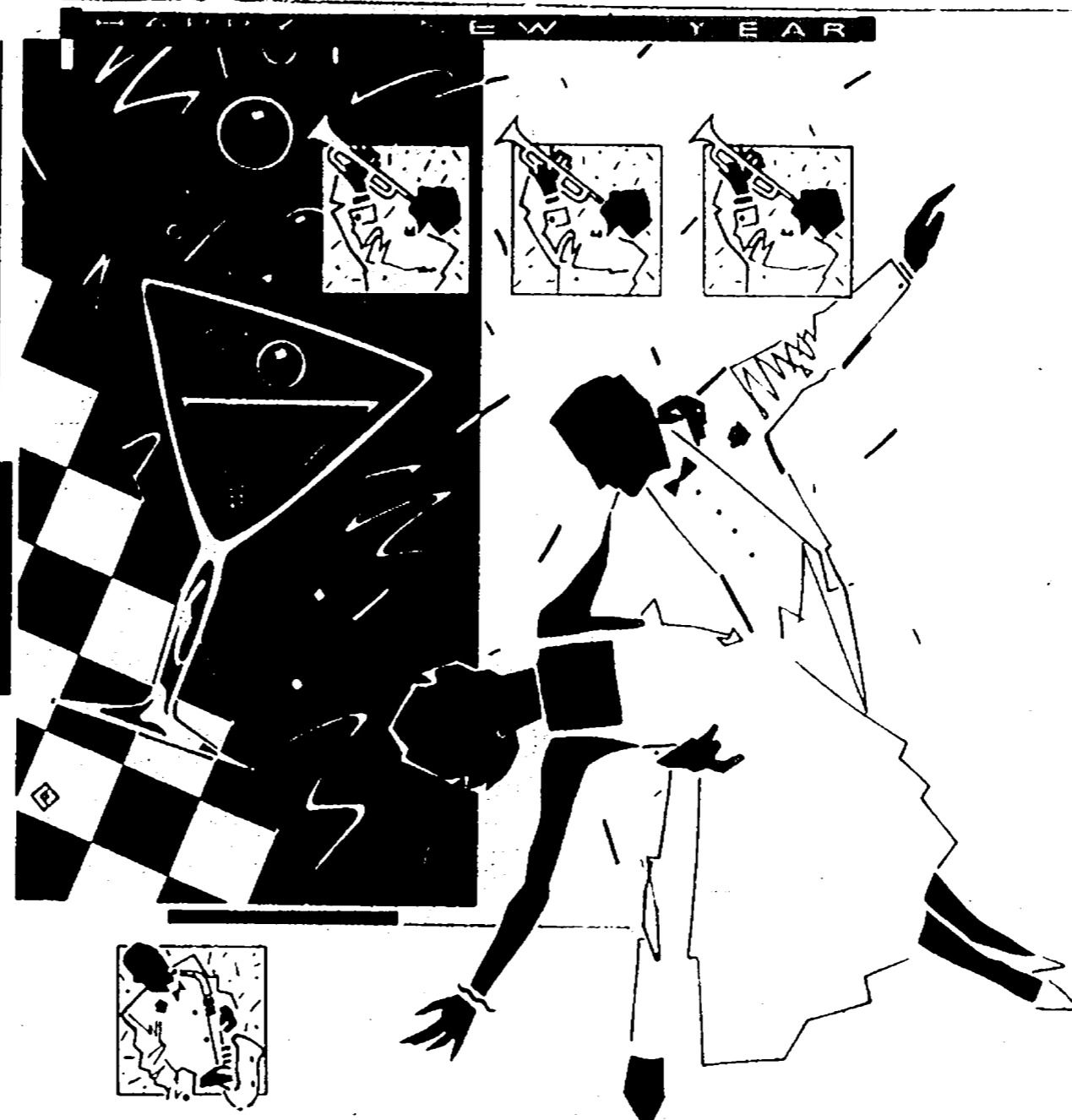
Hotels

Mayflower Hotel, Plymouth — The Mayflower will be offering two seatings for their New Year's Eve dinner, one between 7-7:30 and the second between 9:30-10:00. The first seating is \$18.95 per person and the second seating is \$29.95 per person. For children under 10 the meal will be \$8.95. The cover price includes a salad and cheese bar, and dinner. The second seating also includes a D.J. At midnight, it will count down the New Year. Hotel rooms are available for \$89.95. Reservations are needed and Entertainment cards and Triple AAA cards will be accepted. Phone 453-1620.

Holiday Inn, Livonia — An all-you-can-eat buffet plus dancing till 4 a.m. is a part of the New Year's Eve package offered by Holiday Inn in Livonia. For \$159 a couple, partiers may enjoy a prime rib dinner, a hotel room, eight drink tickets, hors d'oeuvres, party favors, and music all night long alternating between a D.J. and the band Jett Lag. In the morning, a breakfast buffet is served and there is a late 2 p.m. checkout. Reservations are required. Phone 261-6800.

Livonia Marriott, Livonia — The package will begin at 8 with music by "Forever Yours." The Dixieland music of "Doug Jacobs and the Red Garter Band" also will be available. The \$275 per couple package includes champagne upon arrival, a Hawaiian Lei, a four-course gourmet dinner, live entertainment, 10 drink tickets, party favors, champagne toast at midnight, overnight accommodations, recovery buffet from 10 a.m.- 2 p.m. New Year's Day. Reservations must be made. Phone.

Regency West, Redford — The Regency West is offering a full course dinner, open bar, continuous live and recorded entertainment, dancing, champagne toast at mid-



night, party favors and a 1:30 a.m. breakfast for \$90 per couple. Tax and gratuities are included. Ronnie J and Three of a Kind will be performing. Reservations are required. Phone 534-6285.

Ritz-Carlton, Dearborn — The Ritz-Carlton is boasting both a New Year's Eve Gala and the World's Smallest New Year's Eve Party. For adults, the black-tie New Year's Eve Gala is in the Grand Ballroom, led by bandleader Lester Lanin. It begins at 8:30 p.m. with champagne and European canapes. A six-course dinner will be served. After dinner, the Lester Lanin Orchestra will begin dancing music. The music continues until 1 a.m. and includes a midnight champagne celebration and open bars throughout the evening. Cost for the New Year's Eve Gala is \$400 per couple, \$450 with a guest room. For children of those attending the Gala is the complimentary World's Smallest New Year's Eve Party for ages 5-10. Pattered after a Mexican fiesta, the supervised party includes Mexican treats, pinatas, puppet shows and activities for children. Tired party-goers have the option of retiring to a guest room. Phone 441-2000.

Berkshire Hilton, Ann Arbor — The Berkshire Hilton is offering three packages to start off the New Year. Package I offers dinner and dancing from 8 p.m. until 1 a.m. in the Westminster ballroom with a

welcome reception, cocktails during dancing, party favors and champagne at midnight. The price is \$129 per couple. Package II includes lodging and begins with a late check-in on New Year's Eve at 8 p.m. All of package one is included in this package plus 24-hour use of the indoor pool and Jacuzzi. Late check-out is extended to 4 p.m. the next day. Price is \$189 per couple. Package III includes dinner for two in the Polo Club from 6 until 10. This package includes a five-course dinner for two, background music by Art Stephan at the piano and party favors. Price is \$59.

Hyatt Regency, Dearborn — The New Year's Eve party at the Hyatt Regency is named "The Biggest Party in Town," with non-stop live entertainment featuring the sounds of Top 40, rock and roll, and Motown in five different areas of the hotel from 8 p.m. to 3 a.m. A "Salute to the Magic of Motown" includes singers Junior Walker and the Allstars, the Marvelettes, the Shirelles, Teen Angels, D.C. Drive and Mel Ball and Colours. Admission is \$39 per person. Room rates are \$119.99 for single or double occupancy and New Year's Day rates are \$35. Phone 441-4000.

Westin Hotel, Detroit — New Year's Eve celebrations will be going on from top to bottom at the Westin Hotel. At the top is dinner and dancing at The Summit on the 71st floor. Guests may enjoy seat-

ings from 5 to 7 p.m. or 9 to 10:30 p.m. The price is \$57 per person for the first seating (\$247 per couple with guest room), including tax and gratuity. The second seating is \$95 per person, and includes party favors, a bottle of champagne per couple, dancing to Top 40 on level 72 and tax and gratuity (\$319 per couple with guest room). Complimentary parking is available. The Summit Lounge on the 73rd floor will host a party beginning at 8 p.m. with live entertainment from "The Range," two cocktails, hors d'oeuvres, champagne toast at midnight, party favors, buffet breakfast at 1 a.m. and Top 40 dancing on the 72nd floor. The price is \$48 per person and includes tax and gratuity (\$229 per couple with a guest room). Parking is \$1 with validation. The Westin Hotel/Power 96 12th Annual New Year's Eve Party begins at 8 p.m. in the Renaissance Ballroom and runs to 2 a.m. Festivities include a live broadcast by power 96, champagne toast at midnight, party favors, hors d'oeuvres and a cash bar. The price is \$32 per person. Another party begins between 5 to 7 p.m. at the River Bistro on the hotel's Promenade Level. Tickets are \$50 per person and includes a four-course meal, tax gratuity. The second reservation seatings are from 9 to 10:30 and include a meal, a bottle of champagne party favors, and dancing. Tickets are \$93 per person and include tax and gratuity (\$315 per couple with a guest room). Additional cocktails and champagne are available at all seatings on a cash basis. Reserva-

tions are required at all of the celebrations. Phone 567-XMAS.

Detroit Airport Marriott, Romulus — The Detroit Airport Marriott Hotel is offering a New Year's Eve package beginning at 8 p.m. The \$99 plus tax per couple package includes guest rooms for two on the Concourse level, evening hors d'oeuvres, dinner for two at the Innkeeper restaurant, continental breakfast in the lounge, tickets to festivities in the Saloon.

Hotel Ponchartraine, Detroit — The Hotel Ponchartraine celebration features dinner and piano music. The menu is a la carte, served from 5:30 to 10 p.m. with a complimentary glass of champagne. Phone 965-0200.

Restaurants and Lounges

Hawthorne Country Club, Westland — This party begins at 8 p.m. and runs through 3 a.m. The party is \$45 per person and includes a prime rib dinner, open bar, champagne toast, live band, hors d'oeuvres, taxes and coat check. Reservations are necessary. Phone 422-3440.

Ernesto's, Plymouth — From 4 to 7 p.m., there will be a two hour limit on seatings. Starting at 9 p.m. Ernesto's will be serving dinner from their menu and passing out noisemakers for a party that will last until they close at 4 a.m. Reservations are necessary. Phone 453-2002.

Le Bordeaux, Livonia — Le Bordeaux will be offering 5 entrees to choose from at their 10 p.m. seating. Prices range from \$34.95 to \$55.95 and include dinner, champagne, party favors and entertainment by Walby Gibson and Co. From 5 to 9 p.m., it will be offering a similar menu priced between \$20.95 to \$35.95. Phone 421-7370.

Uncle Louie's, Redford — For \$20 per person, New Year's Eve revelers can enjoy an open bar, 2 groups of live entertainment with dancing, hot and cold hors d'oeuvres all evening, party favors, champagne toast and a continental breakfast. Call 937-8220.

Stoyan's Inn, Livonia — Nine different dinners are offered at Stoyan's Inn with cocktails and music hailing in the New Year. The seating begins at 9:30 and the restaurant will stay open until 4 a.m. The meal and entertainment is \$47.60 per person. Phone 261-5500.

Farwell and Friends, Westland — For \$65 a couple, Farwell and Friends is offering dinner, a split of champagne and live entertainment

Please turn to Page 6

DEEP CARIBBEAN CRUISE SPECIAL
SUNSATIONAL WINTER SAVINGS

SAN JUAN - ST THOMAS - BEQUA
BARBADOS - MARTINIQUE
ST KITTS - SAUVANNA

R/T AIR TO SAN JUAN - TRANS - CHOICE OF CABINS
\$899.00 - \$1199.00 P.P. - Dbl + Taxes
January 5 - 29 &
8 DAY SAILINGS (Mon-Mon) March 19 - April 2, 1990 Limited Availability

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MEXICAN ISAMPLER PLATTER for TWO **\$9.95**

Includes: Steak Fajita, 2 Tacos, Cheese Enchilada, El Padre Burrito, Tostada, Guacamole Dip, Rice & Beans.

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CELEBRATE IN STYLE
Regency West
25245 W. Seven Mile • Redford

\$90 Per Couple

Includes:
• Full Course Dinner
• Open Bar 8:30 pm - 2:00 am
• Continuous Live & Recorded Entertainment & Dancing
• Champagne Toast at Midnight
• Hats, Noisemakers & Streamers
• Early, Early Morning Breakfast at 1:30 am

RESERVATIONS REQUIRED
534-6285
Featuring Ronnie J and Three of a Kind

NEW YEAR'S EVE

Design your own celebration with the \$79* Un-Package.

This year, the new Embassy Suites Hotel in Livonia is letting you decide what to do on New Year's Eve. We're not making you join in an extravagant party...no noisemakers...no congo line. Instead, we're giving you a large supply of great options that you can choose from.

First, we start out with the \$79 basics: luxury accommodations in a spacious two-room suite complete with two TVs and cable, a microwave and available mini-bar. Then, add on a 2-hour manager's reception in the evening, and a complimentary cooked-to-order breakfast in the morning. We have a 24-hour indoor pool, whirlpool, sauna and exercise room. And for any of you who are into the post-holiday sales, we have courtesy transportation to 2 local shopping centers.

For a special New Year's Eve dinner, try the regional American cuisine of Cascades Restaurant. And afterwards you can dance until 1990 in the high-energy Pahrumps nightclub.

With the \$79 Un-Package, you can decide how much or how little you want to do. And do it later with our extended check-out time on New Year's Day.

Call 462-6000 for reservations.

* Price based on single or double occupancy, per night, per room. Does not include tax and gratuity.

EMBASSY SUITES HOTEL

Detroit-Livonia
(313) 462-6000
1-275 at Seven Mile in Livonia

upcoming things to do

• Cake seminar

The Al Tuller & Associates Inc. and Wilton Enterprise Inc. have teamed up to hold the first Birthday and Wedding Cake Seminar in Michigan on Feb. 19 in the Holiday Inn Livonia and the Holiday Laurel Park. Session one starts at 8 a.m. and session two starts at 12:30 p.m. Icing companies and expert cake decorators will be on hand to answer questions and give demonstrations. There also will be door prizes and a grand prize winner. For more information call Al Tuller & Associates Inc. 478-1110, or 1-800-334-1315.

Their showroom is at 18927 Farmington Road, Livonia, at 7 Mile and Farmington. Hours are from 9 a.m. to 4 p.m. Monday through Friday.

• Band auditions

The Macomb College-Community Band is holding auditions for its 1990 Winter-Spring session. Rehearsals will take place on Thursday evenings, 7-9:30 p.m. starting Feb. 1 at the Macomb Center for the Performing Arts on the Center Campus of Macomb Community College. Interested performers should send a summary letter of their past and current experiences to Dr. Martin Stella, Director, Macomb College-Community Band, Macomb Community College, 44575 Garfield Road L 117-2, Mount Clemens, Mich. 48044-3197. Deadline is Thursday, Feb. 1, 1990.

• Ozone benefit

The Ozone House celebrates its 20th birthday by raising money for Ann Arbor's crisis center for homeless youth. It will present an evening of music headed by C.J. Chenier and the Red Hot Louisiana Band. The concert is at 8 p.m. Wednesday, Jan. 24, in Ann Arbor. Tickets are \$8 in advance. Phone 665-4755.

Les Auteurs of Royal Oak will draw back the curtain at 6:30 p.m.

• Ice sculpture

Les Auteurs of Royal Oak will draw back the curtain at 6:30 p.m.

on Friday, Dec. 29, unveiling the ice carvings of Ted Wain, leader of the Schoolcraft College ice carving team. An opening night hors d'oeuvre party to benefit the YMCA.

Please turn to Page 7

Places to party on New Year's Eve

Continued from Page 5

to hall in the New Year. Lost and Found will be performing at the party beginning at 9 p.m. Reservations are required and a \$10 deposit is needed. Phone 421-6990.

Mitch Housey's, Livonia — Complete dinner, party favors and dancing to the sounds of the Andy Martin trio is being offered at Mitch Housey's in Livonia. Included in the \$60 per person cover charge is dinner, open bar, breakfast at 2 a.m., taxes and gratuity. Reservations must be paid in advance. Reservations for an early dinner ending at 9 p.m. also are being taken. Phone 425-5520.

The Karas House, Redford — The New Year's Eve party at The Karas House will include champagne at midnight, hors d'oeuvres, dinner, party favors, cocktails, snacks, and dancing to the bands Prelude and Potpourri. The restaurant will be featuring pate and cheese table, dessert table, carving and seafood tables. Reservations and proper attire are required. Tickets are \$110 per couple. Phone 592-4900.

Laurel Manor, Livonia — A family style dinner, Hors d'oeuvres, live band and complimentary beer and wine are included in Laurel Manor Banquet Center's evening gala. Running from 7:30 p.m. to 3 a.m., a midnight snack and party favors will be a part of the \$120 per couple celebration. Phone 462-0770.

menade level, and musical stylizing by Michael Quatro in Club Lansdowne. Tickets for dinner, cocktails and entertainment is \$105 per person. Tickets for Hors d'oeuvres, cocktails and entertainment is \$75 per person. Phone 493-4801.

Lansdowne, Detroit — The floating entertainment center will be offering the big band sound of MacPitt in their Detroit River Room, a party with Walter McNeil on the Pro-

Machus Red Fox, Birmingham — Machus Red Fox will be serving from their regular dinner menu, have continuous dinner music. At midnight there will be a sing-a-long with party favors. They will be seating through 11:30 p.m. Phone 626-4200.

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upcoming things to do

Continued from Page 6

Invest in Youth Program will kick off the showing. The program raises money for underprivileged children to attend summer camps. Donations are \$12 a person and can be made the evening of the party. Festivities will begin at 5:30 p.m. and run to 7 p.m. with the unveiling to be at 6:30. Hors d'oeuvres, entertainment and a cash bar are available. For more information call Keith Famie or Karen Breen at 544-2887.

Murder mystery - Mystery dinner theater is sponsoring "Murder! On the Air!" at 7 p.m. Saturday, Jan. 13, at the St. Clair Inn in St. Clair. Overnight packages are available. Reservations may be made at 984-8000. If more information is needed call Michael Murphy at (616)982-5530.

Dance lessons - Singles and couples are invited to refresh their dancing skills Thursday evenings at a dance lesson for \$2 from 7-8:30 p.m. at the Bavarian Chateau, 7 Mile and East Outer Drive. Open dancing follows for \$4 from 8:30 to midnight. Live bands every other week and DJ with oldies records alternate. Phone VE9-1385.

Inaugural dance - Polka Booster Club of America presents its inaugural dance Saturday, Jan. 13. Music by Duane Malinowski will accompany the dancing from 9 p.m. to 1 a.m. Doors open at 8:30 p.m. There will be a dinner at 7:30 p.m. with an open bar. Donation is \$16 a person. The dance will be at Pvt. John Lyskawa Hall, 6828 Waverly, Dearborn Heights. For tickets, call Ann 937-1316, Irene 522-4942, or Tobie 562-3175.

Detroit youtheatre - The Detroit Institute of Arts' Youtheatre brings 1989 to an end with a musical production of "The Wizard of Oz" by its own resident company, Prince Street Players. Holiday performance dates continue daily through Saturday, Dec. 30, at 11 a.m. and 2 p.m. In the DIA Auditorium. Several area residents are in the cast. Their roles include the Wicked Witch - Sharon Sussman of Southfield, Aunt Em/ Munchkin onkey - Shawn Holcombe of Troy, Munchkin/Monkey/Guard - Derek Hood of Farmington Hills. For further information call the DIA Ticket Office at 833-2323.

Dorothy Parker - The Attic Theatre in Detroit's New Center Monday Night Series continues Jan. 8 and 15 with "What Fresh Hell Is This?" - An Evening with Dorothy Parker." For tickets at \$12 call the box office at 875-8284.

Three angels - Trumbull Theater presents "My Three Angels" by Sam and Bella Spewack at 8 p.m. Friday-Saturday through Dec. 30, in Detroit. The off beat holiday offering pits a con man and two murderers against a successful but unprincipled French financier. Tickets are \$7 general admission, \$5 for students and seniors. For more information call 833-3532.

Richard Marx - Pop star Richard Marx will appear at 7:30 p.m. Thursday, Jan. 25, at the Palace of Auburn Hills. Opening the show will be special guest Poco. Tickets at \$18.50 are on sale at the Palace box office and all Ticketmaster outlets, including Hudson's, Harmony House and Great Stuff! stores. Tickets also may be charged by calling 645-6666.

'Weekend comedy' - Jamie Farr from television's "M*A*S*H" stars in "Weekend Comedy" through Jan. 28 at Stage West Theatre in Windsor. Performances are at 8 p.m. Wednesday-Saturday, with a Wednesday and Sunday matinee at 2 p.m. Play dates are Dec. 30 through Jan. 28. Tickets are \$14-\$26 Canadian. For more information call the box office at 977-7728.

Holiday shows - Domino's Farms and Tap Ltd. (Theatre Arts Productions) of Farmington Hills present a holiday show, "A Little Christmas," which will be performed Sunday, Dec. 31. For more information call Domino's Farms at 995-4500.

Film attractions - The Michigan Theater in Ann Arbor brings old-time movie magic back to the silver screen through Friday, Dec. 29, in a holiday showcase of three of the world's most popular films - all made in 1939 - "Wuthering Heights," "Gone with the Wind," and "The Wizard of Oz." Tickets are \$4 general admission, \$3.25 for students with valid identification and \$2.50 for Michigan Theater members and children under 12. For further information call 668-8480 or 668-8397.

Debbie Reynolds - "The Unsinkable Molly Brown," starring Debbie Reynolds, premieres at 8 p.m. Jan. 23 at the Fisher Theatre in Detroit, as a benefit to help float a new Brigade Activities Center for the Naval Academy at An-



Tom Spackman, Leslie Meeker and John Bayliss have leading roles in Meadow Brook Theatre's production of "Dial M for Murder" which opens a four-week run Jan. 4 on the campus of Oakland University.

napolis. In what is being billed as her last legitimate musical comedy tour, Reynolds sings and dances her way through the stage version of the screenplay she created 25 years ago. Also starring is Harve Presnell. For more information, call Lynne Thompson at 353-3475.

Big Bird - Sesame Street Live brings its new stage production "Big Bird's Sesame Street Story" to Detroit's Cobo Ar-

ena for 10 performances Jan. 24 to Feb. 4. The 90-minute musical features life-sized versions of the popular Sesame Street. The show includes familiar songs, along with dance numbers, audience participation and special appearances by debuting Muppet Stars, Elmo, Hoots, the Owl, Betty Lou, and Barkley the Dog. Tickets are \$10.50 for reserved seating and \$8 general admission. Tickets are on sale at the Joe Louis Arena box office, open 10 a.m. to 6 p.m.,

and all Ticketmaster outlets. To charge tickets by phone call 645-6666. For additional ticket information call 567-6000.

Deadline for the Upcoming calendar is one week ahead of publication. Items must be received by Thursday to be considered for publication the following Thursday. Send to: Ethel Simmons, Entertainment Editor, the Observer & Eccentric, 36251 Schoolcraft Road, Livonia 48150.

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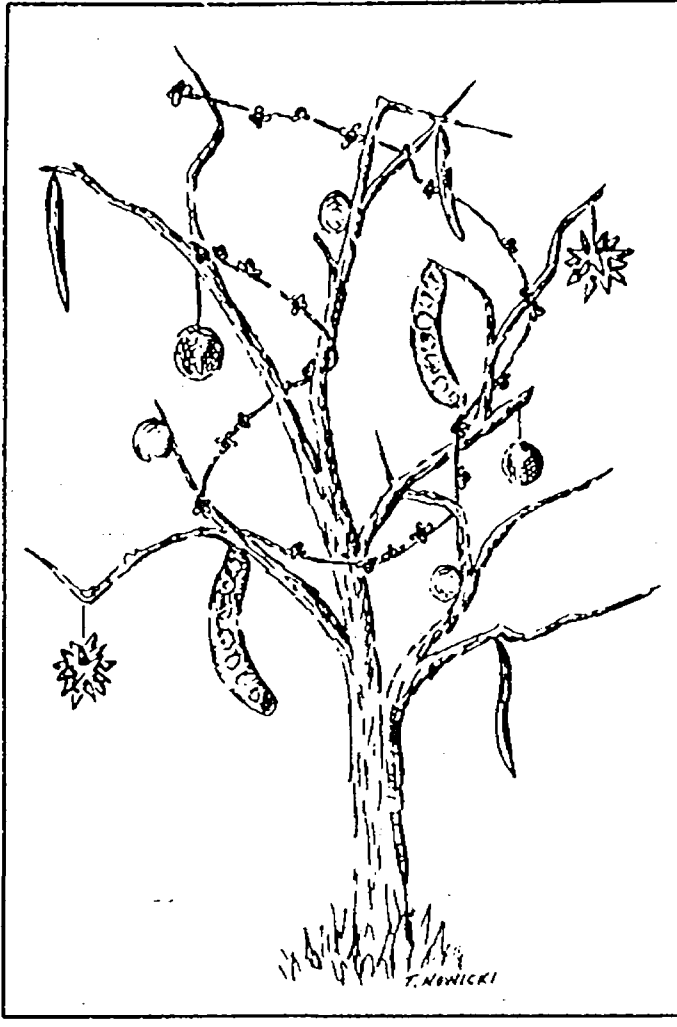
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Though all the leaves have fallen and the stark outline of the branches and twigs are all that remain on most trees, there are some that have very noticeable decorations.

TIM NOWICKI/illustration

Natural 'ornaments' add variety to holiday tree

As we trimmed our Christmas tree this year I was reminded of some of the natural "ornaments" I have seen on trees in the field. Though all the leaves have fallen and the stark outline of the branches and twigs are all that remain on most trees, there are some that have very noticeable decorations.

If I were to decorate a tree with some of these "ornaments" I would include the starburst seedpods of my neighbors sweetgum tree. We are at the northern limit of the range for the sweetgum, so I do not see many in the area. But when I do, I enjoy their geometric configuration.

In contrast to the pointed outline of the sweetgum, I would also add the spherical, yet slightly textured seedpods of the sycamore tree. Like the sweetgum, these seedpods are about 1 1/2 inch in diameter. Each pod is connected to the branch by a narrow stem a couple



nature
Timothy Nowicki

inches long. To add some variety to the shapes of the ornaments, I would also include the long, string bean seed case of the catalpa tree. In spring the large heart-shaped leaves emerge along with the large clusters of white flowers.

It is from those flowers that these icicle-shaped ornaments grow. Inside the case are winged seeds with fringes of "hair" on each end.

A slight variation of the catalpa decoration would be the honey locust seed pod. Honey locust pods are slightly curved, flat and have

bean-shaped seeds inside.

One tree that I see every year around holiday time when I participate in a bird census for the Detroit Audubon Society, is an oak with several oak apple galls. For some reason this tree consistently has several of these golf ball size spheres attached to its branches.

These galls are home for developing wasps that lay their eggs in the branches. This disturbance causes the tree to grow a ball with a spongy interior surrounding a hard core at the center. Apple galls can often be seen on leaves too but this tree has so many on the branches that they look like ornaments.

The final touch would be a garland of red and orange bitter sweet vine that I see growing in various places. Red berries surrounded by four orange "petals" would add that splash of color.

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The Senior Alliance seeks donations to support 1990 services for area seniors.

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Creative Living

Marie McGee editor/591-2300



Thursday, December 28, 1989 O&E

(P.C.W.G)1E



STEPHEN CANTRELL/staff photographer

Bill Haney
'giving back to the community'

Momentum for accentuating the positives

By Joan Boram
special writer

WRITING ABOUT Bill Haney is like writing about Scheherazade, except that his fabulous tales are all true.

There's the story of the 9-hole golf course that intrepid golfer Haney (with wife Marcy and their four young children) constructed with their bare hands.

And his stint as director of public relations at Bendix during the "Bill and Mary" show.

How about the time he persuaded a certain sports-caster occupying the White House to film a tribute to Detroit baseball great Charlie Gehringer?

HANEY'S A SORT of one-man think tank, and he carries out a lot of his own ideas.

For example, when he saw that Detroit and Michigan's self-image would benefit from a publisher who would accentuate the area's many positives, he decided to be that publisher, in his "spare" time. Hence, the formation of Momentum Books.

A senior vice president at the advertising firm of Darcey, Masius, Benton and Bowles, the indefatigable Haney spends a lot of time on the road. Last month, for example, he was in London, New York, California, and New Mexico.

"Chicago, Miami, New York, other cities, all have positive images of themselves," says the West Bloomfield resident. "They recognize interesting people who contribute to their city's color and culture. Detroit needs positive stories about the exciting, accomplished people who live here."

"It seemed to me that the 4.4 million people in the Detroit metropolitan area needed and deserved and would support a book publisher that would focus on the community. New York publishers aren't interested in a run of 4,000, but I knew that a quality book, focusing on an area of intense local interest, could easily sell that number, and make a profit. So I became a publisher."

Haney's first few titles reflected his interest in sports.

"Pigeons, Bloody Noses, and Little Skinny Kids," written by Jeff Mortimer told the story of Wolverine basketball.

IN 1984, HANEY convinced Tiger sportscaster Ernie Harwell to write "Tuned to Baseball." "Ernie wrote every word himself," insists Haney. "I gave him an outline and told him to write 10 pages a day, and he did. I just showed him what voice to use. Ernie's a friend of his readers; they've been listening to him for 35-40 years, and they know what he sounds like. Not many people know it, but Ernie has written and published over 200 songs, so it was easy for him to find his 'voice' and maintain it throughout the book."

"There's no room for error in a book. The wrong type, wrong voice, wrong title, wrong price — it just won't sell."

Harwell fans recognized the voice. "Tuned to Baseball" has sold 70,000 copies since 1985; the paperback edition just went into its seventh printing. It's Michigan's No. 1 best seller.

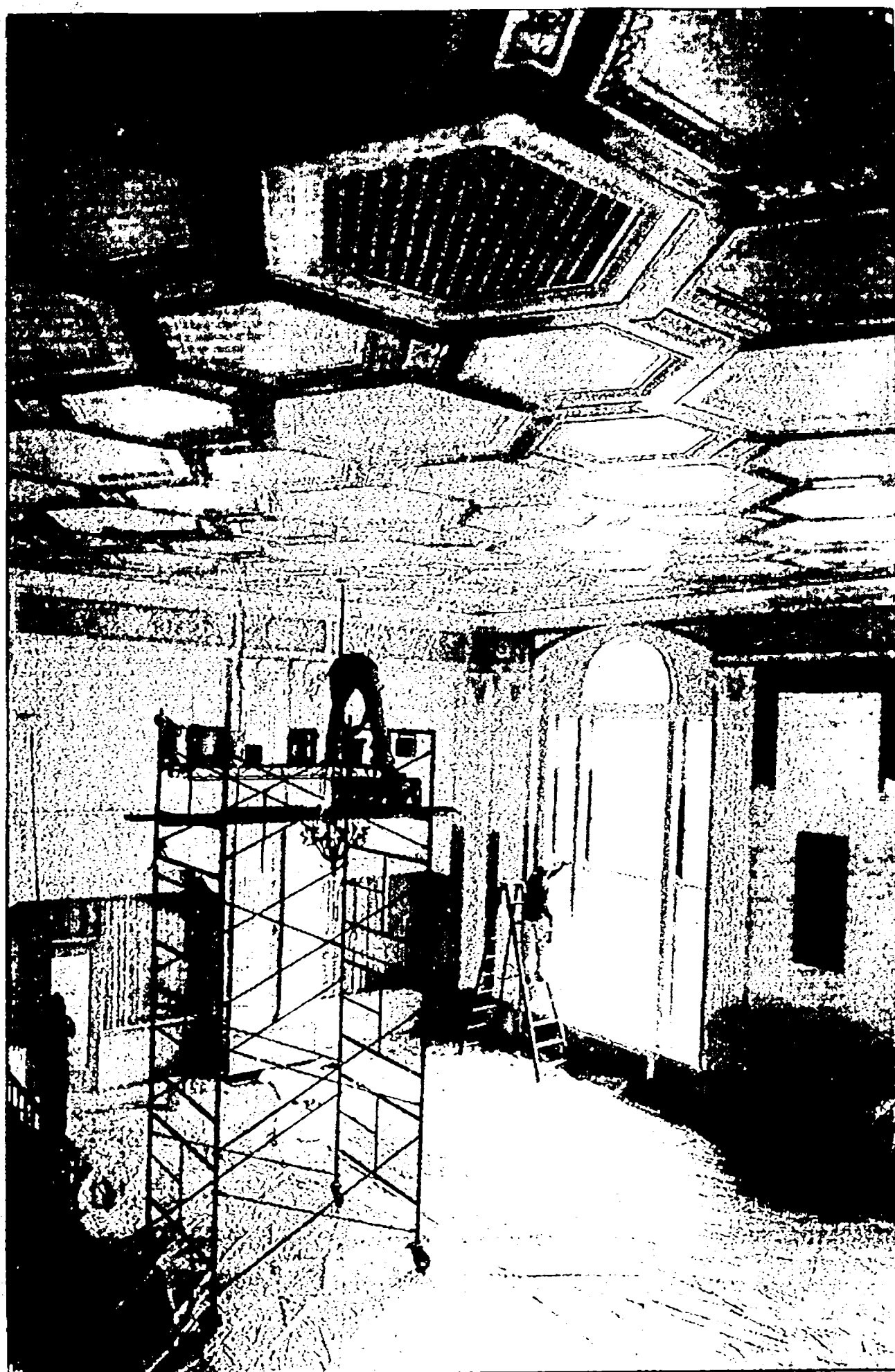
Acting on a hunch that Michigan State would go to the Rose Bowl, Haney got Lynn Henning to write "Spartan Seasons" in 1987. His hunch paid off, and the book sold 7,000 copies the first two weeks after publication!

Don't think that Haney got into publishing on a whim. He's been involved in publishing for almost 22 years, including several years as associate managing director of the University of Michigan Press. All told, he has published 242 books, either for U of M, or under his own imprint.

IN HIS OFFICE at DMB&B, Haney displays "A Travel Guide to the Great Lakes Shoreline" which he produced for U-M Press in the '70s. It's still in print," he says with satisfaction. He tells of asking his friend George Perlot to read the three volumes for errors and suggestions. "Poor George had such bad eyes. He read the whole thing with a giant magnifying glass. But he did it!"

"So what," you're wondering, "does a publisher do? Contrary to popular opinion, a publisher does not print books. Nor does he write them."

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SHARON LEMIEUX/staff photographer

An overview of the Leland lobby restoration.

By Joan Boram
special writer

The year 1927 was a good one for architecture in Detroit. Several exciting new buildings went up, including the Detroit Institute of Arts, Olympia Stadium, and the Maccabees Building on Woodward.

And, on Bagley and Third, the Detroit Leland Hotel joined its opulent older sister — both were designed by the Rapp Bros. of Chicago — the Michigan Theater.

It was the same year that Babe Ruth hit 60 home runs and Clara Bow officially became the "It" girl.

1927 is a lifetime away, however, and, with buildings as with people, time often creates more wounds than it heals.

The Olympia, alas, is no more, the Maccabees has seen better days and the Michigan Theater has met a fate worse than death.

BUT THE DIA, thank goodness, is better than ever. And the Detroit Leland is gearing up to make a glamorous comeback under the aegis of Ramada Inns.

The Italian Renaissance-style building has never been abandoned to the elements, like too many of its neighbors. As the Leland House, it has been an apartment hotel for the last couple of decades. There's a busy coffee shop that still

serves sundaes in old-fashioned tulip-shaped glass dishes and one of the four ballrooms has metamorphosed into the City Club, a popular hangout for young people.

Which is not to say that everything is in mint condition.

"The Hotel was 'spruced up' in the '50s," says manager Mike Higgins ruefully. "The rose marble floors in the expansive lobby were covered with turquoise, yellow and blue carpeting. Turquoise paint was liberally applied to architectural details, including the classic brass chandeliers in the lobby, and anything that wasn't 'brightened up' with turquoise was 'toned down' with white."

White paint still covers the elegant brass clock in the elevator area, the graceful brass-and-wood rafter around the charming balcony overlooking the lobby and the several ornate brass grills. Some of these items, such as the chandeliers, can be dipped to remove the offending paint, but most require a painstaking application of patience, skill and elbow grease.

WHICH BRINGS us to the heroes of this story. The \$3.5 million funding from the Detroit Development Authority was essential to the project, but somebody had to get to work with a toothbrush and a nut pick to clean those grills. Somebody had to scrape the glue off the

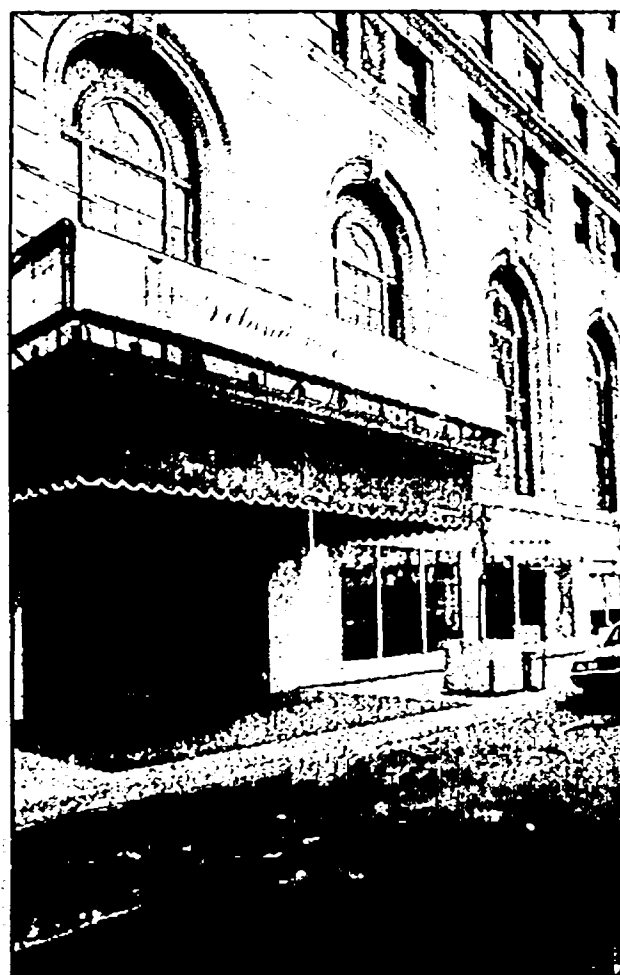


SHARON LEMIEUX/staff photographer

A fearless Robert Sadler works on the ceiling.

Leland House

A glorious comeback



SHARON LEMIEUX/staff photographer

The Leland House: 'superb architectural interior'

marble floor. Enter Andy Bouchard and his intrepid band of eight craftsmen.

"This is the best crew I've ever had," said Bouchard, whose Birmingham-based A.C. Bouchard Co. specializes in restoration work. "They're a mixed bunch. One is a licensed mechanic from up north who just likes the work. Two are from an area drug rehab clinic. My foreman, Rich Bohr, has been with me for eight years."

"Bob Wagner just walked in one day and said he wanted to learn the work. He's been applying gold to plaster details with a Q-Tip. He's got the steadiest hand I've ever seen."

"To do this work takes patience and skill — some have the aptitude, some don't. So far I've been lucky. The whole crew is personally involved in this project — they take pride in seeing the place come to life."

As Bouchard talks, the fearless Robert Sadler stands on a two-story wheeled platform, stretching to cover the coffered ceiling with "antique taupe" paint prescribed by project designer Terry Ellis, of Barbara Kopitz Design Associates.

SADLER APPLIES the paint to a small area and then "rags" it, taking a piece of cloth and dabbing at the wet paint for effect. Ragging isn't an exact science and it's difficult to judge the effect from close up. Sometimes an area will need to be wiped clean, repainted and re-ragged. When the effect is just right, tiny amounts of gold paint highlight ceiling details. The transformation is truly magnificent, but this isn't a job that provides instant gratification.

Like everyone else involved in the project, Ellis is bubbling with enthusiasm. "It's a designer's dream to have the opportunity to refurbish a superb architectural interior such as

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SHARON LEMIEUX/staff photographer

Raised details of plaster are painted gold with a cotton swab.

Some end-of-year conclusions

SOME CONCLUSIONS as the year concludes:

Best fiction I've read all year: "Ordinary Love & Good Will," by Jane Smiley.

One of the most enjoyable books I came across in 1989: "It Would Be So Nice If You Weren't Here," by Charles Grodin. Full of laughs and tears, this engaging autobiography focuses on Grodin and his career in show business, but speaks to anybody who has ever felt the abiding pain of rejection.

Biggest disappointment of the year: Alice Walker's muddy "The Temple of My Familiar."

Best fiction of the '80s: Pat Conroy's "The Prince of Tides" and Tom Wolfe's "The Bonfire of the Vanities."

Personal disappointments of the '80s: James Michener's logy "Texas," and, except for "Dinner at the Homesick Restaurant," anything by Anne Tyler. Tyler's heroes and heroines I often find more irritating than anything else.

Strangest book I read during the '80s: Patrick Süskind's "Perfume."

Which American authors currently writing fiction will still be read



book break
Victoria Diaz

100 years from today? E.L. Doctorow? Pat Conroy? Reynolds Price? Tom Wolfe? Definitely Eudora Welty? Who else? Let me know what you think.

Yes-I know Trish-the distinct minority department: Here we are, within shouting distance of the 21st century, and I'm still trying to understand the appeal of Dickens' "A Christmas Carol." I never met a man or woman who disliked this story, but, for me, it always comes out the same: over-long and overly-sentimental, with characters that strike me as tiresome caricatures, acting out some formulaic morality play. Bah, humbug! Does any other freakish soul share my feelings?

Still in the same department: There I am, in purgatory (or ?), sentenced to watching endless performances of Thornton Wilder's "Our

Town."

Has there ever been a moment in history when the work of Shakespeare was considered inconsequential?

Whatever became of Olive Ann Burns? I found the television adaptation of "Cold Sassy Tree" a great disappointment, with too many of Burns' carefully-wrought, small-town characters simply lost via all of the scenery-chewing "Hollywood types."

Before the holiday season is gone, read or re-read Truman Capote's "A Christmas Memory." If he never wrote another syllable, this moving and beautiful tale is proof that Capote was a literary wizard, capable of creating sheer enchantment with words.

Speaking of short stories, what are tops on your all-time-best list? There's no way I choose only one, but William Faulkner's haunting "A Rose for Emily" would certainly be up there, along with Flannery O'Connor's powerful "Revelation," and Chekhov's "The Lament." Then there's Doris Betts' "The Ugliest Pilgrim," Shirley Jackson's "The Lottery," William Carlos Williams'

"The Use of Force," Raymond Carver's "A Small, Good Thing," and a short story entitled "The Wish Book," by a virtually-unknown writer, Bo Ball. (I found the story in a Pushcart Prize collection seven or eight years ago.)

Another unknown writer who should be known: Pinckney Benedict. Read his "Town Smokes," and see if you don't agree. The collection of short fiction was published in 1987 by Ontario Review Press, when Benedict was an old man of 23.

Some of the most unforgettable (fictional) characters I've ever met: Iona Potapov, Catherine Earnshaw, Phoenix Jackson, Peter Rabbit, The Wife of Bath.

In your considered opinion, what's the best movie-from-a-book adaptation? "Gone With the Wind"? The 1939 version of "Wuthering Heights"? "The Grapes of Wrath"? "Ordinary People"? None of the above? What, then?

As we move into the '90s, I'll miss Daphne duMaurier... Donald Barthelme... Raymond Carver... Irwin Shaw... Robert Penn Warren... Tennessee Williams... John Cheever.

home sales

28511 North Clements Circle, Livonia; \$69,000
39114 Pinetree, Livonia; \$143,000
28409 Cleveland, Livonia; \$74,000
29456 Robrich, Livonia; \$85,000
14496 Park Ave., Livonia; \$108,000

9534 Wayne Road, Livonia; \$80,000
8205 Roselawn, Livonia; \$68,000
9920 Hubbard, Livonia; \$109,000
9807 Merriman, Livonia; \$65,000
31445 Arizona, Livonia; \$50,000

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Leland House restoration

Continued from Page 1

The Leland. I make several trips a day from the office in Birmingham. I've been tempted to move in, just so I wouldn't miss anything."

The building's owners, the Leland House Limited Partnership, have been planning the four-phase renovation for two years. Work on Phase I began in July. The target date for completion of the first phase is Jan. 15, barring complications.

There are lots of surprises in restoration work. For example, gold paint was nowhere to be found in area paint stores. A search turned up a supply in Texas, so the job was held up until the paint was delivered.

WHEN PHASE I is completed, the main lobby, lower lobby, elevator areas, and the reception area will have been restored to their original glory and opulence. The coffee shop

will sport a bright new metropolitan theme. (Let's hope they keep those sundae dishes.) One hundred of the 440 rooms will have been refurbished. Barbara Kopitz and Terry Ellis will specify all furnishings and finishes for the entire project.

Ultimately, all of the rooms will be refurbished. There will be a pool and exercise area on the roof and five restaurants and bars will be opened. The present outdoor pool area will become parking space.

"The Ramada Inn people feel that this project is a sure thing," said Higgins. "We've got a lot going for us. Downtown Detroit needs our mid-priced hotel rooms. We're right across from the Times Square People Mover station, there's the Cobo Hall expansion and we're plugged into Ramada's national reservations network. It's going to be a real winner."

Accentuating the positives

Continued from Page 1

"What a publisher contributes is vision, a mission, a philosophy — all unique to himself," explains Haney. "Everything else — printing, design, composition — he can hire."

"I can smell a good book. My instinct guides me, and it's seldom wrong. If I use logic against instinct I usually regret it later."

Even as we speak, Haney's imprint, Momentum Books, has two red-hot titles in Michigan bookstores.

"Detroit Powers and Personalities," by Tim Kiska, is "A book that's been needed: there's no other source for this kind of information. Companies are giving it to employees who relocate here. The book sold 3,500 copies in the first seven weeks."

A BOOK THAT HASN'T even been advertised yet, newspaper columnist Sandra Silven's "Pocket Guide to Detroit and Michigan restaurants, including Windsor and Sarnia, Ontario," is "selling like wildfire."

"Detroit is No. 1 in the U.S. for dining out," says Haney. "One of the best things about Detroit and Michigan is the diversity of dining experiences available. This is the most user-friendly restaurant guide ever published. The 452 entries are

cross referenced by kitchen specialty, people-watching, geographic location, offbeat, just about any category you could want."

Haney has a short list of about 50 books that, his nose assures him, have great potential for the Michigan market.

Seemingly, Haney has 1,001 other projects:

- He'd like to teach a college class in book production, from idea to writing to printing.
- He's starting an imprint for privately published books — books that don't meet his own criteria, but that the author is willing to pay for. ("I just hate to turn people away.")
- In 1991, Momentum's magnum opus will be "Facets of Creativity," in which celebrated Detroiters, such as Sue Marx, Dutch Leonard and Jimmy Schmidt discuss their methodology.

Publishing as a cottage industry sounds like fun, and there is some profit, but it takes all of Haney's spare time and then some. Why does he do it?

"It sounds corny, but it's my way of giving back to the community. I am able to do something that I haven't seen in overabundance around town — I know how to get books published. I wanted to use my skills to bring enjoyment and enlightenment to the community. So far, it seems to be working."

English architecture takes coordination

Q. We are planning our first custom-built home and are considering what our builder calls the English Cotswold style. We both find his interpretation more charming than many other traditional styles and would like to know more about it so we could incorporate key color and design elements into our plans.

A. Once you understand the underlying principles that shape the present versions of the Cotswold style, all other design elements will fall into place. One of the most important principles that finds expression in traditional English architecture, especially in this Gloucestershire area, is the unification of the building with the lovely scenery of the countryside.

Every technique is used that blends, rather than dominates. The use of the native limestone not only contributes to this goal, but also dictates the use of motifs and shapes such as steep pitched roofs with dormers, casement windows with stone mullions, along with other architectural features. The Cotswold limestone is variously colored depending on the presence of limonite, an iron mineral. It can be silvery grey, golden or even orange.

Lichens are attracted to this tone, varying its texture and color and it



all about color
Helen Diane Vincent

ability to glow in the sun. Short of importing the limestone from England, you can hardly duplicate this particular effect here in Michigan. The best you can do is to use a limestone quality that approximates the effect and pay far more attention to landscaping in order to simulate the casual elegance of an English garden and the beauty of the countryside.

Since the Cotswolds have been central to much of English history, it is not associated with a particular style or period. After the collapse of the flourishing wool trade - which had financed the grand manors - the Cotswolds degenerated into a poor and largely deserted area. Eventually, it attracted artisans like William Morris and others who revolutionized Victorian decoration and helped to revitalize the Cotswolds.

Since the 1930s tourism has become crucial to its economy. Parts of it are now the playground of sev-

eral members of the royal family. These wide-ranging influences allow you to incorporate many different English styles and colors into your plan for your forthcoming Cotswold style home.

Q. I feel very strongly about preserving my family history, especially the photographs from the early 1900s. I also treasure some recent moments captured on Polaroids. I am reserving a rather conspicuous place in my living room for this collection, but need advice on how to coordinate so many different types of photographs and give them the dignity they deserve.

A. In order to coordinate these photographs with different color and tone qualities, you should use strong and distinct styles in frames and carefully coordinated double mats for each frame in which the photographs appear.

Edit your collection down to about 12 larger photographs, putting aside

additional small portraits for a single mat with a number of openings. Use no more than three different frame sizes but do include at least two ovals for design interest. The frame colors should consistently include a dull gold used with either a natural wood tone or with black. Because the soft colors of the old photographs can be so easily overwhelmed, with white, bright or intense dark colors, use coordinated combinations of cream, blue-green, soft mauve, or some variation on these shades.

Use double mats for each photograph, sometimes allowing the blue-green or the mauve to be dominant, then reversing the emphasis in another photograph, with the cream as the dominant color. These soft mat colors in combination with the gold and wood tones or black of the frames will complement the yellowed light tones and the reddish-brown dark tones that characterize many old photographs, aside from the black and white photographs where the white is usually also quite yellowed. The colorful Polaroids will be dominated by the overall format.

Finally group the framed photographs in a symmetrical arrangement, which will help to convey the appropriate dignity they deserve.

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 This log home has all the charm and warmth of country. Its many special features have to be seen to be believed. This unique home sits on 5 beautiful acres. \$298,000 (P36TER) 453-6800

PERFECTION PLUS!
 Better than new Plymouth executive Colonial with 4 bedrooms, 2 1/2 baths. Formal dining room with bay window, beamed, cathedral ceiling in family room. First floor den and laundry. Carefully planned neutral decor. Tiered decking, side only garage. \$207,500 (P93WIN) 453-6800

LIVONIA - Superb brick ranch
 overlooking majestic trees in city park. 3 bedrooms, 1 1/2 baths on first floor, year old kitchen, finished basement and 2 car garage. \$79,900 (L48MIL) Call 522-5333

WESTLAND - LIVONIA SCHOOLS!
 3 bedroom brick ranch, 2 car garage, newer roof shingles, aluminum siding, ideal family home. PRICED TO SELL at \$75,000 (L50SHA) Call 622-5333

LIVONIA - We've got location,
 charm, seclusion, trees and more. Over 2700 sq. ft. in this pillared Colonial. 4 bedrooms, 3 full baths, large study, 1st floor laundry, gas logs in family room fireplace, loads of built-ins. Walk to living room, LIVING ROOM SWIM CLUB. Only \$172,900 (L75FA) Call 522-5333

PLYMOUTH - Super sharp
 and roomy CONDO with gas fireplace, 2 1/2 baths, 2 bedrooms, finished basement with wet bar, upgrades in kitchen, deck with privacy fence, central air. \$116,000. (L210LD) Call 522-5333

WESTLAND - DO NOT DRIVE BY THIS HOUSE!
 Far more than meets the eye! 1800 sq. ft. of large bedrooms, master bath, family room, central air, newer carpet. LIVONIA SCHOOLS! TOOT! Only \$83,900 (L28ANN) Call 522-5333

LIVONIA - FAMILY COLONIAL!
 You'll be proud to call this home Original owner offering 4 bedrooms, formal dining room, bow window in living room, family room overlooks treed yard and patio. Full finished 2nd floor with full bath, wood insulated windows and stained woodwork. IMMEDIATE OCCUPANCY for the transferred family. QUALITY \$162,900 (L91PIC) Call 622-5333

308 Rochester-Troy
ON GREAT Oaks Golf Course
 in Rochester - 4 bedroom, 2 1/2 bath 3100 sq. ft. colonial. Huge master suite. \$239,900. 651-5579

ROCHESTER HILLS - Newer 3 bedroom,
 2 full bath, finished basement, 1700 sq. ft. Winchester Village \$115,900 owner - 656-1817

ROCHESTER HILLS, custom Victorian,
 1 yr. old, 3 1/2 bedrooms, 2 1/2 baths, 4 bays, 2 fireplaces, 3 porches, on approximately 100,000 sq. ft. lot. \$189,900. 651-4618

309 Royal Oak-Oak Park Huntington Woods
ADRIENNE STAMMELL & JANE JACOBSON PRESENT
A REAL DOLL HOUSE
 This multi-level contemporary home has been completely updated. Three bedrooms, brand new kitchen, formal dining room, new carpeting, central air, two car detached garage. \$110,000.

DON'T MISS THIS ONE!
 Beautiful fenced lot on boulevard street. Three bedrooms, two full baths, hardwood floors, updated kitchen, family room leading out to deck. Two car attached garage. \$123,000.

COUNTRY CLUB LIVING
 in the WOODS. Three bedrooms, two full baths, finished basement, in-ground pool, deck overlooking the most beautiful of settings. Make an appointment to see this one! \$299,000.

BEST VALUE
 Impressive stately colonial on a great street. T.C. and updating this 3 bedroom home is a great buy! \$125,000.

CHAMBERLAIN ADRIENNE STAMMELL Office 544-7070 JANE JACOBSON Office 544-4928
NORTHWOOD COLONIAL
 Super Royal Oak location for this four bedroom home which offers some natural woodwork, French doors, fireplace, and updated furniture, electric, and a first floor home. \$134,500. Ask for Lynda Ouade 399-1400

SCHWEITZER REAL ESTATE BETTER HOMES & GARDENS
Proud Lake Area
 First offering in this area, custom built tri-level, family room with fireplace, 60 foot pine trees, four decks and a view of the Huron River from every room. Large lot, close to school. Priced below market for a needed quick sale! \$114,900.

310 Wixom-Commerce Union Lake
Proud Lake Area
 First offering in this area, custom built tri-level, family room with fireplace, 60 foot pine trees, four decks and a view of the Huron River from every room. Large lot, close to school. Priced below market for a needed quick sale! \$114,900.

The Prudential Harry S. Wolfe, REALTORS 421-5660
 Independently Owned and Operated

311 Homes Oakland County
DREAM RANCH
 in Orion Twp. 111 acre great starter home boasts 3 bedrooms, oversized living room with beautiful brick fireplace, 2 1/2 car garage, fenced yard, an open floor plan and appliances for only \$79,900. Ask for 93E.

CHRISTMAS IN THE COUNTRY!
 This Cape Cod home boasts 3 bedrooms, oversized living room with beautiful brick fireplace, 2 1/2 car garage, fenced yard, an open floor plan and appliances for only \$79,900. Ask for 93E.

WESTLAND - 2 bedrooms,
 large living room, formal dining, step saving kitchen, large laundry room. \$52,900.

CENTURY 21 Nadia Inc. 477-9800
FARMINGTON HILLS Pendleton Club Senior Condos
 3 condos, 2 bedrooms, 2 baths on private course. \$250 per month. 435-3390

NOVI - 3 bedrooms, 1 1/2 baths,
 basement deck, move in condition, updated, must see! \$79,900. 651-7217. Free. 477-9800

LIVONIA - Excellent location
 and unit with attached 2 car garage on green belt overlooking treed setting. 2 bedroom townhouse features large well appointed kitchen, family & dining rooms, open stair with oak accents, master suite with dressing table and walk-in closet. \$123,900.

WESTLAND - This 2 year old
 condominium offers 2 bedrooms with 2 full baths, ample dining area, and a full basement. 1st floor laundry & 2nd floor deck. Ann Arbor Trail - In-ster area. \$74,900.

WESTLAND CONDO, 2 bedroom,
 with central air, appliances and attached garage. Only \$48,900. Red Carpet Keim 277-7777

WESTLAND/LIVONIA SCHOOLS
 1 bedroom - lot cond, living room, dining room, kitchen, carpeted thru out, floor, refrigerator, utility room, private entrance, pool. \$39,900

2 - bedroom ground floor unit,
 carpeted, fully decorated, appliances, covered patio, pool, walk to shopping, close to everything. \$42,900

2 - bedroom - 1 1/2 bath, one
 car, carpeted, central air, deck, full basement, carpet. \$42,900

ASK FOR DAVE CASTELLI 625-7900
 CENTURY 21 CASTELLI

325 Real Estate Services
NATURAL WOODED SETTING
 2 bedrooms, 2 1/2 bath with fireplace, tiled basement & garage, close to shopping, schools & church, super close. \$75,900

CENTURY 21 SUBURBAN 349-1212 261-1823

311 Homes Oakland County
NEW LISTING
 SHUGGLE UP in your new 3 bedroom Bungalow! Atry kitchen with bay window, cozy master suite with sitting room and finished basement. \$72,900. 647-7100

RALPH MANUEL
325 Real Estate Services
 REAL ESTATE BROKERS, INVESTORS, CONTRACTORS
 Property Analysis Reports
 10 yr performance projections complete with graphs for Single Family, Multi-Family Units, New Multi-Family Units & Existing Commercial & New Commercial Construction. REASONABLE RATES. Call Frank Kamber at Dartsmouth Properties 427-5140

328 Condos
BEACON HOLLOW - Plymouth,
 2 bedroom ranch with fenced walk out on ravine lot & creek. 3 full baths plus grammar room, 3 decks, 2 BBQ units, 2 car garage, central air, etc. High \$169,900. 451-5976

BEVERLY HILLS By Owner, 3 bedroom,
 2 1/2 bath townhouse, \$124,000. Call for appointment, leave message. 647-1151

BIRMINGHAM-1 bedroom, \$47,900
BIRMINGHAM-2 bedroom, \$78,500
ROYAL OAK-1 bedroom, \$33,000
BLOOMFIELD REALTY, INC. 647-8080

BLOOMFIELD HILLS - rarely available,
 spacious 6 room, 2 bath condo, exclusive city location on private road. By app. only. \$129,900. SALES CONNECTION - 258-0852

Budget Minded New Construction
 Peace and quiet without any maintenance at beautiful Applegate II of North, one and two story cluster homes. 2 1/2 baths, full basement, all kitchen appliances, fully carpeted, detached garage with sectional door, central air and more. Price: \$91,500. Closing in January. Furnished models open 1-4 daily 473-0490. The Prudential Harry S. Wolfe, Realtors 421-5660

CHELSEA BRIDGETOWN CONDOMINIUMS
 2-3 bedrooms from \$119,000. Located in the quiet village of Chelsea, 15 miles W. of Ann Arbor. etc. etc. Open Daily 12-5pm. \$119,000. (313) 475-7810

CONDOS GALORE!
 Nicely decorated & newer carpeting. 2 spacious bedroom ranch. Offers large living room, formal dining, large kitchen, attached garage. \$84,500.

W. BLOOMFIELD
 In mint condition. 2 spacious bedroom townhouse. Fireplace in living room, country kitchen with built-in, finished basement, private court, attached 2 car garage. \$124,900.

NORTHVILLE
 Absolute! offering 2 bedroom, brick ranch. Features dream kitchen with all built-ins, great room with fireplace & formal dining, beautiful deck, attached 2 car garage. \$149,900.

WESTLAND
 Upper ranch offering 2 bedrooms, large living room, formal dining, step saving kitchen, large laundry room. \$52,900.

CENTURY 21 Nadia Inc. 477-9800
FARMINGTON HILLS Pendleton Club Senior Condos
 3 condos, 2 bedrooms, 2 baths on private course. \$250 per month. 435-3390

NOVI - 3 bedrooms, 1 1/2 baths,
 basement deck, move in condition, updated, must see! \$79,900. 651-7217. Free. 477-9800

LIVONIA - Excellent location
 and unit with attached 2 car garage on green belt overlooking treed setting. 2 bedroom townhouse features large well appointed kitchen, family & dining rooms, open stair with oak accents, master suite with dressing table and walk-in closet. \$123,900.

WESTLAND - This 2 year old
 condominium offers 2 bedrooms with 2 full baths, ample dining area, and a full basement. 1st floor laundry & 2nd floor deck. Ann Arbor Trail - In-ster area. \$74,900.

WESTLAND CONDO, 2 bedroom,
 with central air, appliances and attached garage. Only \$48,900. Red Carpet Keim 277-7777

WESTLAND/LIVONIA SCHOOLS
 1 bedroom - lot cond, living room, dining room, kitchen, carpeted thru out, floor, refrigerator, utility room, private entrance, pool. \$39,900

2 - bedroom ground floor unit,
 carpeted, fully decorated, appliances, covered patio, pool, walk to shopping, close to everything. \$42,900

2 - bedroom - 1 1/2 bath, one
 car, carpeted, central air, deck, full basement, carpet. \$42,900

ASK FOR DAVE CASTELLI 625-7900
 CENTURY 21 CASTELLI

325 Real Estate Services
NATURAL WOODED SETTING
 2 bedrooms, 2 1/2 bath with fireplace, tiled basement & garage, close to shopping, schools & church, super close. \$75,900

CENTURY 21 SUBURBAN 349-1212 261-1823

328 Condos
CUSTOM DESIGNED
 2 bedroom units with 2 1/2 baths, 2 car attached garages. All ranch bay window, gourmet kitchen with stove & dishwasher, full basement, 2 car attached garages. All ranch bay window, cozy master suite with sitting room and finished basement. \$102,100. Call Jim Courtney

Remerica HOMETOWN REALTORS 459-6222
EMERALD POINTE
 Westland's unique, adult oriented community. Features 3 bedrooms, 2 full baths, 2 car attached garage & much more.
 Open Mon-Fri 10am-5pm
 Weekends: 12-4pm
 Priced from...\$89,900
 451-1030

FARMINGTON HILLS (12th Estate Condos) - Attractive 3rd-floor
 1 bedroom condo. Separate dining room, all appliances, carpeting, grapes, carpet. \$52,500.
6647-1898
 REAL ESTATE

NEW LISTINGS
BOAT OWNERS' DREAM!
 2 bedrooms, 2 baths, fireplace, almost 1000 sq. ft. of living space. The Casa Lago Condo has indoor heated parking. \$159,900. 851-6900

CUSTOMIZED CONDO
 featuring mirrored doors, white laminate kitchen & off-white carpet. With this one bedroom unit, enjoy balcony facing courtyard. \$55,000. 851-6900

WALK TO SHOPPING!
 W. Bloomfield, spacious 2 bedroom, 2 bath upper ranch with natural fireplace & large kitchen. Backs to park-like Commons. \$89,900. 851-6900

RALPH MANUEL
 Northville Township Swimming & Boating
 On the water, enjoy beautiful Blue Heron Pointe, custom built cluster homes with walk-out lower level to the beach, 2 bedrooms, 2 1/2 baths, 1st floor laundry, fireplace, 2 car attached garage, priced from \$214,500.

The Prudential Harry S. Wolfe, REALTORS 421-5660
 Independently Owned and Operated

PLYMOUTH - Sharp one bedroom
 unit with full private basement, private entrance, carpet, clubhouse, 2 car. \$72,500.
FEHLU REAL ESTATE 453-7800

PRICED REDUCED. Fantastic 2 bedroom
 Condo in Northville in Northridge Farms. 2 bath extra storage. \$119,900. Call: 453-7800

333 Northern Property For Sale
GAYLORD - For lease/sale.
 1200 square foot townhouses. Near Hidden Valley & Sylvan Resorts. Call from 9-5pm. (517) 732-8274

ONLY 3 UNITS LEFT WATERFRONT
 Final Phase - Luxury Condominiums
THE SANDS
 Between Trossart City & Charlevoix 500' gorgeous Lake Michigan beach & 1.2 bedrooms, enclosed garages MUST BE SEEN TO BELIEVE
 From \$104,900
 Call or Write for Brochure
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 Elk Rapids, MI 49629
 (616) 284-5111

336 Southern Property
LAUDERDALE BY THE SEA, 2 bedroom,
 2 bath second floor ocean room. \$118,000. Call between 9-5pm. 235-7276

339 Lots and Acreage For Sale
EASY TERMS
 for 2 1/2 acre sites in Eastern Kent. Call: J. A. Bloch & Company 559-7430 & 996-0440

BLOOMFIELD HILLS SCHOOLS
 One of last remaining buildable lots where you can build your own home. In area of wooded property. Over an acre of wooded, rolling terrain that will allow a walk-out lower level. Water, electric, gas & sewer at street. \$255,000.
CRANBROOK 626-8700

BRIGHTON - Beautiful wooded acre
 lot in De-Maria Sub. Short term land contract available. \$200,000. Call: 459-2614

DEVELOPERS - This five acre
 parcel on Sharon Rd. between Joy & Warren is ready to go. Site plans, survey, architectural drawings included. Call for appointment. 12-3 bedroom units. \$250,000.
FEHLU REAL ESTATE 453-7800

INVESTORS - DEVELOPERS - MAJOR
 Family Zoning - 7.3 acres on paved street, river frontage, pond and swimming pool. All utilities in place. Call for appointment. Call: Don Limpert, Abraham Linehan Realty, Inc. (517) 665-2184

MILFORD PINE MEADOWS
 2-4 acre sites, ranging in price \$50,000-\$37,500. 2 miles North of US-10 on Milford Rd. Marlan Construction, Inc. is now building quality custom homes.
 FOR MORE INFORMATION CALL:
DEVELOPER BUILDER 362-4150 348-3990

NORTHFIELD TOWNSHIP
 6 and 10 acre parcels. Beautiful view of golf course. Priced... (313) 437-1174

ROCHESTER HILLS-2 acres,
 Creek and Helder area. Zoned for multiple use. Right walk completed. Please call 322-6480, after 6pm. 656-1873

SOUTH LYON
 Beautiful 6 acre parcel in Green Oak Township. Parked. \$119,900. (313) 437-1174

TROY, small but nice, 3.5 acres,
 near park, utilities at street. Call: Jim Courtney 261-5080.
Thompson-Brown

UP AND COMING
 Gold Coast area. 63 acres for \$441,000. 2 miles from U.S. 23, 1 1/2 miles to sewer/city water. \$441,000.

HEPPARD 478-2000
YPSILANTI, TWP. - 10 acres

400 Apts. For Rent
 BIRMINGHAM: 1 bedroom, includes heat & appliances. Near Oak St. Available immediately! \$425/mo. Call Manager: 843-0750

BIRMINGHAM
 1 & 2 bedroom townhouses. Walking distance to downtown.
 1 bedroom: \$493
 1 bedroom townhouse: \$525
 Bonelick & Krup
 642-8888

400 Apts. For Rent
 Canton
WINDSOR WOODS LUXURY APARTMENTS
 1 & 2 Bedroom Apartments From \$475 with carpet. Vertical Blinds Throughout. Quiet Soundproof Construction. Walk to Shopping.
 Also available, barrier free 1 bedroom apartment.
 Off Warren between Sheldon/Liley. Mon.-Fri. 9-5pm, Sat. & Sun. 1-5pm. Evening appointments available.
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400 Apts. For Rent
 CANTON
CARRIAGE COVE LUXURY APTS.
 (LILLEY & WARREN)
 Private entrances. One Bedroom - \$485, 900 sq. ft. Two Bedroom - \$550, 1100 sq. ft. Verticals. We offer Transfer of Employment. Call our manager: 681-4490

400 Apts. For Rent
 BLOOMFIELD WEST - "SPECIAL PROMOTION"
 Only \$450 per/mo. for a 1400 sq. ft. 2 bedroom, 2 bath apt. We have 450 sq. ft. of storage area, enclosed garage, individual washer & dryer, window treatments. Private patios & balconies, walk to shopping & all conveniences. 10-6 weekdays & 12-4 Sat. & Sun. As seen in Apt. Shoppers Guide.
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400 Apts. For Rent
 CLAWSON
WALDEN GREEN APARTMENTS
 Close to downtown Birmingham & Troy. Quiet neighborhood setting.
 1 & 2 bedrooms from \$450
 N. of 14, E. of Crooks 433-0450

400 Apts. For Rent
 Farmington Hills
Boulder Park
 Spacious 1500 sq. ft. 2 bedrooms, 2 full baths, security system, ample storage, modern kitchen, carpets in 16 unit complex.
 \$845
 Ask about our Specials 32023 W. 14 Mile Rd. (W. of Orchard Lake Rd.) 932-0188

400 Apts. For Rent
 FARMINGTON HILLS
NEAR DOWNTOWN FARMINGTON Super Location
 Small 60 unit complex
 Very large 1 bedroom unit with patio - \$485
 Includes: carpet, all appliances, carpeting, verticals, sliding glass door. Shopping nearby.
 STONERIDGE MANOR Freedom Rd. W. of Orchard Lake 478-1437 775-8200

400 Apts. For Rent
 Canton
FREE APT LOCATOR
 "One Stop Apt. Shopping"
 Save time & money! We've personally inspected all the properties for you; and we'll help you find the best!
 *Over 100,000 Choices
 *All Prices & Areas
 *Complete Info. & Photos
 Free, personal service. Preview apartments from the comfort of our office.
APARTMENTS UNLIMITED
 SOUTHWEST OFFICE 29286 Northwestern Hwy
 TROY OFFICE 3726 Rochester Rd.
 WEST SIDE 42711 Ford Rd.
 354-8040
 1-800-777-5616

400 Apts. For Rent
 CANTON: Joy Rd./Haggerty area. 2 bedroom - Sublease. \$465/mo. Heat & water included. Available Feb. 1st. 453-8564
 CANTON N. 1, 100 sq. ft. upper flat, 2 bedrooms, 2 baths, large kitchen, w/ oak cabinets, stove, refrigerator, including all utilities & yard maintenance. \$650. 454-8117 or 453-8700

400 Apts. For Rent
 CARDINAL CT. APARTMENTS
 Close to Shrine. 1 & 2 bedroom, heat included. Carpeting, blinds, appliances. Laundry & storage areas. Move in before Jan. 15, pay 1/2 month rent. Start at \$450. Call 9-5 548-2524

400 Apts. For Rent
 FAIRWAY CLUB
 Golfside Apts.
 1 & 2 Bedroom
 Heat & Hot Water Free
 Carpet included
 728-1105
 DETROIT - Large 1 bedroom, modern condo apartment. Newly decorated, 8 Mile & Grand River, new carpet, drapes, air conditioning, heat, reference & security deposit. Adults: \$350. 352-3935 for appointment.

400 Apts. For Rent
 DETROIT - W. 7 MILE - spacious 1 bedroom apt. from \$380 - 2 bedroom \$440 (new carpet), includes heat & water. 255-0073
 BEST APARTMENT VALUE
FARMINGTON HILLS TIMBERIDGE
 DELUXE 2 BEDROOM UNITS \$555
 Adult & Family Units
 Includes appliances, vertical blinds, carpeting, pool, close in Farmington Hills location.
 Enter East of Orchard Lake Rd. on Fotomus S. of Grand River. Model Open Daily 9-5 Except Wednesday 478-1487 775-8200

400 Apts. For Rent
 GRAND RIVER - MIDDLEBELT GREAT LOCATION
CEDARIDGE
 Deluxe 1 & 2 bedroom units
 FROM \$510
 Immediate Occupancy
 INCLUDES: Vertical blinds, carpeting, patios or balconies with doorways. Hotpoint appliances, security system, storage within apartment.
 Enter on Tutane 1 block W. of Middlebelt on the S. side of Grand River. Near Botsford Hospital, Livonia Mall & downtown Farmington.
 471-5020
 Model open daily 1-5 Except Wednesday
 OFFICE: 775-8200

400 Apts. For Rent
 Farmington Hills
BOTSFORD PLACE GRAND RIVER - 8 MILE
 Behind Botsford Hospital
SPECIAL
 1 Bedroom for \$489
 2 Bedroom for \$589
 3 Bedroom for \$709
PETS PERMITTED
 Smoke Detectors Installed
 Singles Welcome
 Immediate Occupancy
 We Love Children
HEAT & WATER INCLUDED
 Quiet prestige address, air conditioning, carpeting, stove & refrigerator, all utilities except electricity included. Warm apartments. Laundry facilities.
 For more information, phone 477-8464
 27883 Independence Farmington Hills

400 Apts. For Rent
 FARMINGTON HILLS
FOR THE DISCERNING CLIENT
 2,000 sq. ft. of living space in prestigious Farmington Hills. 2 or 3 bedroom ranch or townhome, elegantly designed with whirlpool tubs, private basement and your own 2 car attached garage. 1 or 2 year leases. Private Appointments Available
COVINGTON CLUB
 14 MILE & MIDDLEBELT 851-2730

400 Apts. For Rent
 FARMINGTON HILLS
HOLIDAY BONUS RENT FREE 'TIL FEB 1ST
 New 1400 sq. ft., 2 & 3 bedroom townhouses, 2 1/2 baths with Old English architecture. Spacious master bedroom suite, washer, dryer, blinds and covered parking.
FOXPOINTE TOWNHOUSES
 Halsted & 11 Mile 473-1127

LAKE POINTE VILLAGE APARTMENTS
 PLYMOUTH MICHIGAN
ONE & TWO BEDROOM APARTMENTS
 from \$482 per month
INCLUDES:
 Free Gas Heat and Water
 Porch or Balcony
 Swimming Pool
 Community Bldg.
 Basement Storage
 Call Manager at: 453-1597
OPEN DAILY AND SUNDAY

IMMEDIATE OCCUPANCY APARTMENTS BY CONSOLIDATED INVESTMENTS
 2 locations to serve you
GARDEN CITY PLYMOUTH
 Starting at \$380
HEAT & WATER INCLUDED
 Spacious 1 & 2 bedroom & studios
 • 24 Hour Maintenance
 • Carpeting • Appliances
 • Laundry & Storage Facilities
 • Cable TV
 Open Mon.-Fri. 9 am - 5 pm
 Sat. 10 am - 12 Noon
 Model Hours: Tues.-Fri. 3 pm - 6 pm
 Sat. & Sun. 12 Noon - 6 pm
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400 Apts. For Rent
 Farmington Hills
SCOTSDALE APARTMENTS
 Newburgh between Joy & Warren
 From \$445
FREE HEAT FREE COOKING GAS
 1 & 2 Bedroom • 1 1/2 Baths • Central Air • Pool
 • Tennis • Carpets • Clubhouse
 Laundry & Storage • Cable Ready
 Model Open 9-5 Daily
 12-5 Weekends
 Model Open 9-5 Daily
 455-4300

400 Apts. For Rent
 SOUTHFIELD'S NEWEST COMMUNITY
THE REMINGTON APARTMENTS
 Receive a \$500 Holiday Rebate Plus One Month Free Rent when you move in.
 • Washer and Dryer in Each Apartment
 • Brass Ceiling Fans and Mini-Blinds
 • Decorator Wallpaper
 • Covered Reserved Parking
 • Fully Equipped Health Club & Indoor Jacuzzi
 • Fireplaces with Custom Mantles
 26300 Berg Rd., Southfield, MI
 Take Northwestern (US 10) to Lahser Rd., go south to Northwestern Service Road, then west to Berg.
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400 Apts. For Rent
 GARDEN CITY - Ford/Merriman Studio
 Spacious 1 & 2 bedroom apartments. \$400/mo including heat & water. Includes parking, washer/dryer, and vertical blinds. Attended garage and a 24 hr monitored intrusion and fire alarm.
SUMMIT APTS.
 NORTHWESTERN & MIDDLEBELT 626-4396
 GARDEN CITY - Ford/Merriman Studio
 Spacious 1 & 2 bedroom apartments. \$400/mo including heat & water. Includes parking, washer/dryer, and vertical blinds. Attended garage and a 24 hr monitored intrusion and fire alarm.
 \$410/4470 a month includes all utilities except electric. 563-7540
GARDEN CITY TERRACE
 1 bedroom apartments, \$400 per month, includes Heat & Water. Office hours: 9am-5pm, Monday thru Friday only. 522-0480
 GARDEN CITY - 1 bedroom apt \$400/mo including heat. Plus security deposit \$400. No pets. 565-3677
 LASHERA 7 MILE AREA
 Nice 1 bedroom, carpeting, heat, air. Newly decorated, \$325 537-0014

First Month's Rent FREE!
COACH HOUSE APARTMENTS
 Attractive 1 & 2 Bedroom Apartments & 2 Bedroom Townhouses Available from \$505
HEAT INCLUDED with Vertical Blinds
FEATURING
 • Clubhouse
 • Sauna
 • Air Conditioning
 • 2 Swimming Pools
 23600 Lamplighter Lane on Providence Drive just north of W. Nine Mile Rd. in Southfield (one block West of Greenfield Rd.)
 Model On Display 7 Days
557-0810
 *1 Year Leases - New Residents - Select Units Only

FRANKLIN SQUARE APARTMENTS
UNBELIEVABLE!
 A quaint & quiet apartment community in Livonia, close to great shopping, restaurants, I-96 access & Metro Airport.
Reduced Security Deposit!
 Attractive 1 and 2 Bedroom Apartments from \$495
HEAT AND VERTICAL BLINDS INCLUDED
 Located on 8 Mile Rd. Just East of Middlebelt in Livonia.
OPEN 7 DAYS 427-6970

400 Apts. For Rent
 Farmington Hills
FOXPOINTE TOWNHOUSES
 Halsted & 11 Mile 473-1127

400 Apts. For Rent
 SOUTHFIELD'S NEWEST COMMUNITY
THE REMINGTON APARTMENTS
 Receive a \$500 Holiday Rebate Plus One Month Free Rent when you move in.
 • Washer and Dryer in Each Apartment
 • Brass Ceiling Fans and Mini-Blinds
 • Decorator Wallpaper
 • Covered Reserved Parking
 • Fully Equipped Health Club & Indoor Jacuzzi
 • Fireplaces with Custom Mantles
 26300 Berg Rd., Southfield, MI
 Take Northwestern (US 10) to Lahser Rd., go south to Northwestern Service Road, then west to Berg.
 352-2712

400 Apts. For Rent
 LIVONIA APTS. 2 BEDROOM \$550 including Heat
477-8163
 LIVONIA - Deerfield Wds - Bright & Spacious 1 & 2 bedroom apartments. No security deposit. 1 month free rent. Move-in cost as low as \$570. 478-6868

Here's What's HOT
In Westland 2 bdrms @ \$445
 Stay warm & cozy this winter. Our special reduced rates provide extra cash for winter heat bills. (\$50. off 1st & mos. of a 12 mo. lease).
 On Warren Rd., west of Wayne Rd.
WOODLAND VILLA
 Open 7 days 422-5411

NOW LEASING NEW SOUTHPORT LAKE FRONT APARTMENTS
 from \$455
 • Heat Included in Rent
 • All Lakefront Apartments
 • Washer & Dryer in Every Apartment
 • Thru-Unit Design for Maximum Privacy and Cross Ventilation
 • Cathedral Ceilings Available
 • Central Air Conditioning
 • Private Balcony or Patio
 • Modern Kitchen with Open Bar Counter
 On I-94 North Service Drive Between Haggerty Rd. & Belleville Rd.
 Leasing Office Open Mon. - Fri. 10-6 Sat. 10-5, Sun. 12-5
697-8742

Northville
ASK ABOUT OUR HOLIDAY SPECIAL
 PLEASING TO THE EYE
 If you like what you see, our apartments are what you're looking for. Some with woods view. Pleasing to the pocketbook, too. EHO Heat Included
 Located on Novi Rd. Just N of 8 Mile
 Open Daily 10-6 Sat. 10-5; Sun. 12-5
 1 Bedroom \$485
 2 Bedroom \$525
 347-1690 348-9590

Southfield HIDDEN OAKS APARTMENTS
 GE appliances, ceramic baths, central air, carpet available, intercoms, patios/balconies and more... all on a beautiful wooded site. Handicap units available.
1 BEDROOM from \$455 **2 BEDROOM from \$555**
 Hours: Daily 11-6, Sat. 9-2 (Closed Thurs. & Sun.)
557-4520
 *Based on 12 month occupancy, new tenants only

LIVONIA
 HEAT INCLUDED * RENT FROM \$455 SECURITY DEPOSIT \$150
 Spacious 1 & 2 bedroom apts with plush carpet, vertical blinds, set cleaning oven, frost-free refrigerator, dishwasher, ample storage, intercom, carpet, oak floors, sauna, exercise room, tennis courts, heated pools.
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 Joy Rd. W. of Newburgh Rd on select units
 LIVONIA MALL AREA - 1 bedroom, very private, with washer, dryer, etc. available January 1. \$500 plus deposit. Sorry, no pets. 572-1811
LIVONIA'S FINEST LOCATION
 Merriman corner 7 Mile
MERRIMAN WOODS
 Immediate occupancy
 Large 1 & 2 bedroom deluxe units From \$560 per month (includes our special limited time offer)
 • Adult community
 • All appliances
 • Vertical blinds
 • Pool
 • Near by shopping
 Model open 9-5 except Thursday
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Country Living ...at its Best!!!
Starting at \$595
 • Spacious 1 & 2 Bedroom Units
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 • Washer/Dryer
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 • Lighted Tennis Courts & Jogging Trail
 • Patio or Balcony
 • European-Style Cabinets w/Complete Appliances Package
 • Swimming Pool, Jacuzzi, Clubhouse
Country Ridge APARTMENTS
 On Haggerty Rd. Between 13 & 14 Mile Balcor Property Management
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Bristol Square APARTMENTS
ATTRACTIVE 1 & 2 Bedroom Apartments from \$445
 • Cable TV Available
 • Private Balcony/Patio
 • Walk-In Storage Room Within Apartment
 • Central Air Conditioning
 • Swimming Pool
 • Social Activities
Convenient to Expressways & Twelve Oaks Mall
 On Beck Rd., just north of Pontiac Trail in Wixom
624-1388
 Open Mon. - Sat. 9 - 6 Sun. 10 - 6

Fairmont Park
 In Farmington Hills
 One and two-bedroom apartments and terraces featuring:
 • Extraordinary Quality
 • Balcony or patio
 • Full in-space kitchen
 • In-unit storage
 • Same level laundry room
 • Exceptional space saving
 • Fully equipped modern kitchen with dishwasher
 • Individually controlled central heat & air conditioning
 • Spectacular view of the city from a swimming pool and hot tub
 • 2 Year Lease Available
 Situated on the 42nd Street, Fairmont Park is a beautiful wooded site. Handicap units available.
 On the Main and Drake Road
474-2510
 Open daily until 6 pm

Parkway
 A peaceful, friendly community
Spacious 1 & 2 Bedroom Suites
FREE HEAT
***1st Month Rent \$19.90**
 Patrolled security, cable TV available. 24 hour maintenance, laundry and storage, vertical blinds, air conditioning, ceiling fans, package receiving, 2 swimming pools, small pets welcome. Walk to shopping. Adjacent to golf, tennis, indoor ice skating, and bike trails. *Thu 1-31-90
Come join our family!
357-2503
 Corner of Beech and Shlawassee 1 Bk. N. of 8 Mile in Southfield

LIVONIA
 Suburban Luxury Apartments
 Two Bedroom - \$525
 Carpeted throughout, appliances, disposal, air conditioning, Heat & water included.
 14950 FAIRFIELD 728-4800
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 1 & 2 bedroom spacious Apartments available for immediate occupancy, in the heart of Livonia
 Vertical Blinds • Laundry Hook-up
 Dishwasher • Garbage Disposal
 Individual Separate Entrances
 Central Air • Cable-ready
 Balconies & Patios
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LUXURY 1 and 2 bedroom apartments and townhomes with full size washer/dryer, lighted tennis, racquetball, tanning salons and exercise rooms. Adjacent to Ford Motor and shopping. Adjacent to Fairlane Meadows Grove and Court 336-5995
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FALL SPECIAL CONCORD TOWERS
 1 & 2 BEDROOM APARTMENTS
 Includes:
 • Stove & refrigerator
 • Dishwasher
 • Carpet
 • Intercom
 • Newly decorated
 • Smoke detectors
 • Sprinkler system
 • FROM \$405
 • 7-75 and 14 Mile
 Next to Abbey Theater
 569-3355
 Madison Heights
SPECIAL \$100 SECURITY
GREAT LOCATION LEXINGTON VILLAGE
 1 BEDROOM APARTMENT Includes:
 • Heat & refrigerator
 • Dishwasher
 • Newly decorated
 • Smoke detectors
 • FROM \$435
 • 14 Mile and 18 Mile
 across from Oakland Mall
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 1 bedroom Apt. available, \$465 per mo. including heat. 1 yr. lease. Please call 348-9250
NORTHVILLE - Cozy 1 bedroom in quiet residential area. Heat included \$350/MO. Available Jan. 1. Please call 348-1698

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WAYNEWOOD APARTMENTS
 September 1989
 To the Management of Waynewood Apartments:
 My residency here of more than twelve years has been most pleasant...
 Thank you for providing me with an excellent place to live.
 Tom H. Sullivan
1 & 2 Bedroom Apartments from \$465
HEAT AND VERTICAL BLINDS INCLUDED
 • 2 Pools • Tennis Courts • Air Conditioning
 6737 N. WAYNE RD. WESTLAND. South of Westland Mall
MODEL ON DISPLAY 7 DAYS 326-8270
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WHAT'S NEW ABOUT THE SPRINGS APARTMENTS?
 New buildings featuring:
 • Washer and dryer in each apartment
 • Generous storage space
 And Lots More...
 We invite you to visit our Lakefront Apartments at The Springs so we can show you our charm!
The Springs
1 & 2 Bedroom Lakefront Apartments from \$425
 Located in Novi on Pontiac Trail, 1 Mile East of Beck Rd.

PLYMOUTH-BROUGHMAN MANOR APTS.
 1 BEDROOM \$435
 2 BEDROOM \$475
 Year 1 rent, maintenance, fees included. No pets. Paid Advts. No pets.
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PLYMOUTH LIVE ON THE PARK
 1 Bedroom - \$435
 Heat & water included, carpeted living room & hall, central air, kitchen built-in, parking, pool. Ready for occupancy. Best Manager.
 40328 Plymouth Pk., Apt. 101
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400 Apts. For Rent
WADSWORTH HEIGHTS
RENT \$425
 • Free Heat
 • Spacious 1 Bedroom
 • Clean, quiet building
CHATSWORD VILLAGE
 JOHN R & 13 MILE
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NEWPORT CREEK APTS-
WINTER SPECIAL
 Free Heat
 Free Carpet
 One Bedroom from...\$460
 Farmington Hills/Troy Area
 477-7620

Northville

TREE TOP LOFTS
 ASK ABOUT OUR HOLIDAY SPECIAL
 These newer 1 bedroom apartments are located in the cozy village of Northville on Nov Rd just N of 8 Mile. It has a scenic, natural setting, complete with stream & parking. No pets. EHO \$485/month on 1 year lease
 Open Daily 10am-6pm
 Sat 10-5 Sun 12-5
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 •Over 100,000 Choices
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TROY OFFICE
 3726 Rochester Rd

WEST SIDE
 42711 Ford Rd

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PLYMOUTH FREE HEAT
 Lovely 1 & 2 bedroom apartments minutes from I-275 & 196, a quiet private residential area with neighbors you will treasure. Call 452-2600
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PLYMOUTH MANOR & PLYMOUTH HOUSE APTS.
 Spacious 1 & 2 bedroom apts.
 • Private community atmosphere
 • Close to downtown Plymouth
 • Pool & other amenities
 • Heat included
 Utley Rd. just S. of Ann Arbor Rd
 Call - 455-3880
 A York Property Community

PLYMOUTH
 Mayflower Hotel - \$750 month starting. Daily room service. 24 hour message service. Color TV. No leases. Immediate occupancy. Green Smith, 453-1620.

Plymouth Hills Apartments
 746 S. Mill St.
 Modern 1 and 2 Bedroom
 • Washer-Dryer In Each Apt.
 • Easy Access to I-275
 • Air Conditioned
 • Fully Carpeted
 • Dishwasher & Disposal
 • No Pets
 From \$445
 Daily Mon.-Sat. 1-5pm (accept Wednesdays)
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Plymouth Square Apartments
 QUIET COMMUNITY IN PARK SETTING
1 BEDROOM APT. WITH BALCONY
 • Vertical blinds throughout.
 • Neutral carpeting
 • Walking distance to shopping
 • Dishwasher & disposal
 • Central air & heating
 • Pool
 • No pets
 \$460 PLUS UTILITIES
 8421 MARGUERITE (Off Ann Arbor Rd., 1 blk W of Sheldon)
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 1 bedroom, convenient city location, quiet adult senior complex, redecorated, carpet, appliances, air, storage, heat included. Only \$425 per month. 448-7490

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 ORCHARD LAKE ROAD near Telegraph. Beautifully wooded setting. 1 bedroom w/ pool. Carpet, air conditioner, heat included. FROM \$375

ORCHARD WOODS APTS.
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 Telegraph 5 Mile. 1 & 2 bedroom. Clean, decorated, carpet, air conditioner, blinds, heat included. For mature, professional people with references. From \$365.

PARKSIDE APTS
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REDFORD AREA
 Fenkell - 23290
 E of Telegraph

SPECIAL \$200 DEPOSIT
 (with approved credit & lease only)
 Blue buildings with secure, heated parking. Large extra chairs, newly decorated. 1 bedroom from \$335 includes heat, air, cable available.
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 Beautiful 1 bedroom apartment. Swimming pool, cable TV, heat included, carpet available.
 Please call 255-0932

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PLYMOUTH - 1 bedroom, spacious, newly remodeled & carpeted \$400 per mo. 1/2 mos security immediately occupancy. No pets. 478-8239

PLYMOUTH - 1 bedroom, close to downtown, built 2 years ago \$425 per month. Available Jan 5. No Pets. 522-4502

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PONTIAC - gracious studio apartment, nice kitchen, in historic district. No pets. \$350/mo. including utilities. Call Mrs. Smith, 335-9190

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FIRST MONTH FREE FROM \$375
 • Free Heat
 • Large 1 & 2 Bedrooms
 • Cable Ready
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 • Lighted Parking
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 • Intrusion Alarm System
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 From \$445 Includes heat, carpet, window treatment & appliances. Call 9-5pm 548-2524

TOWNSHOMES OF MEADOWBROOK
 Luxury apartments amidst Oakland County's new business, cultural & entertainment centers. Exit 1-75 east at University Dr., left on Dexter 1/2 mile. 1 bedroom from \$600; 2 bedroom from \$705. Open Daily & weekends. 377-2680

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ROCHESTER - Clean, upper level, 1 bedroom apartment in Downtown Rochester \$425/mo. Security. No Pet. Call 625-6334

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ONE MONTH FREE RENT
 • 1 Bedroom \$540
 • Free Heat
 • Covered Parking
 • Laundry Each Floor
 • Walk-in Closet
 • 1 & 2 Yr. Leases
TWYCKINGHAM VALLEY
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HOLIDAY BONUS RENT FREE 'TIL FEB 1ST
 2 or 3 bedroom 1700 sq ft. spacious townhouses with the exclusivity of a Franklin address. Master bedroom suite, elegant formal dining room and a great room with the warmth of a natural fireplace, full basement & 2 car attached garage
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SOUTHFIELD - 1 bedroom, \$460 up 2 bedroom - \$565 & \$605 includes heat, water & pool. 557-0366

ROYAL OAK - 11 MILE & MAIN ST. Beautiful, spacious 1 & 2 bedroom apartments. Carpeted, decorated, storage & laundry facilities. Evening & weekend hours
WAGON WHEEL APTS
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SOUTHFIELD
FREE RENT FROM \$635
 • 1 Bedroom/Den
 • 2 Bedrooms
 • Covered parking
 • Clubhouse & Pool
 • 24 Hr. Monitored Alarm
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COME HOME TO FARMBROOK VILLA
 3 bedroom townhouses and ranches starting at \$507. Units include microwave, trash compactor, vending and more space that you can fill. Close to shopping and all major expressways
IMMEDIATE OCCUPANCY
 ASK ABOUT OUR HOLIDAY SPECIAL
 Located on Franklin Road between Northwestern and 13 Mile Road
 Call
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SOMERSET, Troy, 3 bedroom (1785 sq. ft.) on pool course, unfurnished, heat & water included. Available Feb 1. \$900 per month. 649-3699

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FRANKLIN POINTE TOWNHOUSES
 We are now taking applications for Feb. occupancy. Stop in to see our spacious floor plans. All Townhouses include push carpeting, vertical blinds, kitchen appliances, central air, private patio & parking by your door.
 2 bedroom/2 bath, 1291 sq. ft.
 3 bedroom/2 bath, 1537 sq. ft.
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FROM \$659. PER MO.
 Gas Heat & Water Included
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400 Apts. For Rent
SOUTHFIELD
12 MILE & TELEGRAPH
 Ask about our 50-40-30-20-10 Deal RENT FROM \$375
 SECURITY DEPOSIT \$150
 Luxury 1 & 2 bedroom apts. with plush carpet, vertical blinds, gourmet kitchen, self cleaning oven, frost free refrigerator, dishwasher, intrusion system, lots of closets & carport, community center, exercise room, sauna & heated pool. Guarded entrance. P.M. Intrusion alarm system selected units only
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 From \$450 - Free Heat
\$200 Moves You In
 Great Location • Park Setting
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 Sauna • Sound Conditioned
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 On Ford Road, just E of
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FULLY EQUIPPED HEALTH CLUB
 \$200 SECURITY DEPOSIT
 Complete GE Kitchens Washer/Dryer in Unit
 Abundant Storage Window Treatments
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New Construction
 From \$660
 Open Until 7 p.m. 348-1120
 Open daily 9 a.m.-7 p.m.; Sat. & Sun. Noon-7 p.m.
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FREE HEAT MICROWAVE
1 Bedroom "Ranch House" \$440
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Pool • Spacious Rooms • Clubhouse
 Air Conditioning • 1 1/2 Baths

WEST OF PERRY AT WALTON NEAR I-75
 ADJACENT TO AUBURN HILLS

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77 beautiful acres of park and recreational paths - Four Seasons of activity with comfortable living in a special neighborhood atmosphere in Farmington Hills. Excellently serviced and maintained 1 and 2 bedroom apartments and townhouses. Easy and quick access to I-96 and I-275 - direct routes to the airport, downtown Detroit and Birmingham/ Southfield areas. 9 Mile Road, 1 1/2 miles west of Farmington Road.

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 Park View OF NORTHVILLE

THE PERFECT LOCATION
THE PERFECT PRICE

Spacious 1 & 2 Bedroom Apartments From \$610

Featuring:
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 In charming Northville, close to I-275, I-96, Twelve Oaks Mall, Only 12 minutes from Southfield, 25 minutes to Metro Airport.

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- New 1 & 2 Bedroom Apartments Available
- Convenient To Shopping And Expressways
- Cable TV Available
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- Kitchen With Open Bar Counter
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On Halsted 1/2 Mile North of Grand River
FROM \$460

At Pontiac Trail and Beck Roads in Wixom (Exit 1-96 at Beck Road then 2 Miles North to Pontiac Trail)
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 Prestigious Northville

1-2 BEDROOM from \$495
 • Verticals • Eat-in Kitchen
 • Walk-in Closets • Carport
 • Washer/Dryer Available
 Handicapped units available
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IS LUXURY WHAT YOU SEEK?
 Then luxury is what you get. Oversized rooms and balconies, deluxe kitchens, walk-in closets, 2 bedroom has double bath. Close to shopping and expressway.

1 Bedroom \$525 950 Sq. Ft. 2 Bedroom \$585 1050 Sq. Ft.

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OPEN DAILY 10-6
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BENEICKE & KRUE
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THE PERFECT PLACE
 Park View OF NORTHVILLE

THE PERFECT LOCATION
THE PERFECT PRICE

Spacious 1 & 2 Bedroom Apartments From \$610

Featuring:
 • Private entrances • Individual washers/dryers • Carpets • Microwave ovens
 In charming Northville, close to I-275, I-96, Twelve Oaks Mall, Only 12 minutes from Southfield, 25 minutes to Metro Airport.

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NO FREE **Just \$100 Security!**

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 Welcome to the warmth of our indoor heated pool, clubhouse and free health club!

HEAT INCLUDED
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WESTLAND TOWERS APARTMENTS
 721-2500
 Models Open Daily
 Located on Yale Rd., one block W. of Wayne Rd., between Ford & Warren Rds.
 Limited Offer. New Residents Only

It's Time to Enjoy the Good Life

Apartments & Townhouses
 starting at \$435.00

WITH ALL THESE LUXURY FEATURES:

- Central Air Conditioning
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- Woodburning Fireplaces
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 One and two Bedroom Apartments from \$500
 On Twelve Mile Road between Telegraph and Northwestern Highway
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 Lovely, comfortable 2 bedroom apartments with a fresh new look. New appliances, new light fixtures, new carpeting, new verticals and much more. All located in quiet old Birmingham across from a beautiful neighborhood park. But hurry, the sooner you LEASE, the more you SAVE. Call
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\$499 MOVE-IN SPECIAL
 1 bedroom apartments at a great price. Eat-in kitchen or formal dining room, French doors with patio or balcony, washer/dryer hook-up & individual intrusion alarms. Some with cathedral ceilings & fireplaces. \$50 security deposit. Call...
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 Elegant 1000 to 1200 sq. ft. of luxury 1 & 2 bedrooms. Microwave, walk-in closets, elevator, covered parking, attended gatehouse, swimming pool with whirlpool, cabana.
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 1 Bedroom from \$408 per month
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 Southfield, Luxurious 1 & 2 bedroom apartments. Rent includes: carpeting, dishwasher, walk-in closet, balcony or patio. Garages also available. Beautifully landscaped grounds give you the feeling of being in the country, yet you are close to Shopping Mall. For information, come to the Gatehouse at 18301 W. 13 Mile Road, just 1 block W. of Southfield Road. 642-3164. Open Mon. thru Fri. 9am-5:30pm Sat. Noon to 5pm.

400 Apts. For Rent
TROY
1-75 & BIG BEAVER
SPECIAL 'WINTER' OFFER FROM \$499.
SECURITY DEPOSIT FROM \$235.
LARGE - DELUXE 1 & 2 BEDROOMS UNITS FOR LESS!
 • 1 1/2 Baths in 2 Bed Unit
 • FREE H.O. & Carpet
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 • Large walk-in closets
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SUNNYMEADOW APTS.
 561 KIRTS
 (1 1/2 S. of Big Beaver, between Livernolis & Crooks)
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 Spacious studios and one bedroom, excellent location. Heat & appliances included. Offering window treatments. Starting at \$290, one mo. free rent to new tenants only. Mon. thru Fri. 12 noon till 6pm, Sat. 9 till 1, closed on Wed. 18615 Telegraph... 255-1829

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 Save time & money! We've personally inspected all the properties for you; and we'll help you find the best!
 • Over 100,000 Choices
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400 Apts. For Rent
WAYNE Furnished & unfurnished apts from \$45 weekly to \$350 per month includes utilities.
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WESTLAND
FORD/WAYNE RD AREA
 Spacious 1 and 2 bedroom apartments. Carpeted, decorated & in a lovely area. Heat included.
 Evening & weekend hours
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 Only \$200 deposit/approved credit
 1 bedroom from \$420
 Includes air conditioning - heat - carpet - swimming pool. No pets.
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Country Village Apts
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 Save time & money! We've personally inspected all the properties for you; and we'll help you find the best!
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1 MONTH FREE!
NEW FULL WASHERS IN YOUR SIZE & DRYERS APARTMENT
 • Free Heat
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 • Free Garages & Covered Carports
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 • Fitness Room
2 BEDROOMS - 1600 sq. ft. 358-4954
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 From 1795 to 2600 sq. ft.
 23275 Riverside Dr. • Southfield
 East of Nine Mile Rd. between Liberty & Telegraph
 Opposite Plum Hollow Golf Course
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TOWNHOUSES (2 BEDROOMS)
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ENJOY THE PRIVILEGE
 Luxury midrise 1 & 2 bedroom apartments.
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 • Underground parking.
 • 24 hour emergency maintenance.
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 Call...
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TOWN & COUNTRY APARTMENTS
 Spacious 1 & 2 Bedrooms
 Newly redecorated with Vertical Blinds & ceiling fans; heat included.
 Close to Twelve Oaks Mall
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From \$450.

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 3726 Rochester Rd.
 WEST SIDE
 42711 Ford Rd.
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WESTLAND
FORD/WAYNE RD AREA
 Spacious 1 and 2 bedroom apartments. Carpeted, decorated & in a lovely area. Heat included.
Country Village Apts
326-3280

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APARTMENTS UNLIMITED
 SOUTHFIELD OFFICE
 29286 Northwestern Hwy
 TROY OFFICE
 3726 Rochester Rd.
 WEST SIDE
 42711 Ford Rd.
354-8040
 1-800-777-5616

Successful People Live in the woods.
 Some people say that **FAIRLANE WOODS APARTMENTS** is the most exciting new rental community in the Metro-area. We happen to agree - there is nothing like us Anywhere! Nestled in a lush forest amongst a maze of man-made lakes, waterfalls and trails, our beauty and value go unmatched!
 • PRIVATE ENTRANCES
 • GATEHOUSE ENTRY
 • INDIVIDUAL WASHER/DRYERS
 • GARAGES
 • UNIQUE HI-TECH CLUB & FITNESS CENTRE
 • AND MUCH, MUCH MORE!
 NEW APARTMENTS AND TOWNHOUSES STARTING AT... '695
IF WHERE YOU LIVE IS IMPORTANT TO YOU THEN YOUR DECISION IS SIMPLE... LIVE IN THE "WOODS!"
441-5350 Open 7 days 10-6
FAIRLANE WOODS APARTMENTS
 Just minutes from Livonia, Novi, Farmington & W. Bloomfield

SENIORS JUST FOR YOU
A Home for the Holidays
 The Woods of Westland, a brand new senior citizen apartment community, is now available for occupancy. Move into your new apartment home in time to enjoy the holiday season.
 Optional Meal Program • Community Areas • Emergency Call System • Naturally Wooded Site • Activities • Solarium • Landscaped Courtyard • On-Site Management • Mini-Models Available • 1 & 2 Bedroom Floor Plans from \$550/month (heat inc.)
THE WOODS OF WESTLAND
 Come home to The Woods of Westland!
 Model Hours: Mon-Sat 10-4 Sun 12-4
313-454-9838 Conveniently located on Joy Road between Hix Road and I-275 in Westland

FREE personal service. Preview apartments from the comfort of our office.
APARTMENTS UNLIMITED
 SOUTHFIELD OFFICE
 29286 Northwestern Hwy
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 3726 Rochester Rd.
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WESTLAND
FORD/WAYNE RD AREA
 Spacious 1 and 2 bedroom apartments. Carpeted, decorated & in a lovely area. Heat included.
Country Village Apts
326-3280

FREE personal service. Preview apartments from the comfort of our office.
APARTMENTS UNLIMITED
 SOUTHFIELD OFFICE
 29286 Northwestern Hwy
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 3726 Rochester Rd.
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 42711 Ford Rd.
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\$25 DISCOUNT FOR THE FIRST 6 MONTHS ON A 1 YEAR LEASE
SPACIOUS APARTMENT HOMES

Fountain Park APARTMENTS
 Westland
 Experience luxury apartment living at its finest. Tastefully designed, conveniently located, securely protected... this is Fountain Park Westland. You'll be proud to call it your home.
 • Choice of spacious 1 or 2 bedroom apartments with one or two baths • Washer & dryer in each apartment • Private entrance to each apartment • Kitchen complete with energy efficient GE appliances, self-cleaning oven, 14 cubic foot self-defrosting refrigerator, dishwasher, garbage disposal and microwave oven
 • Insulated steel entry door with dead bolt security lock • Sound conditioned floors & walls • Private patios & balconies • Swimming pool • Tennis courts
NOW RENTING
 TELEPHONE: 459-1711
 37410 Fountain Park Circle Westland, MI 48185
 Open Mon. Fri. 10am-6pm Sat. Sun. 12pm-5pm

Don't play the Apartment Lottery
 You'll never pick a winner by chance! Rely on us to find you just the right apartment at the right price in one of seven highly desirable apartment communities in Southfield.
 A number of floor plans are available in Studio, One, Two, and Three Bedroom Units in a very attractive price range. All have pools, air conditioning, and all the special amenities to fit your lifestyle.
 Seniors, ask about our extended leases. For information and the special of the week, phone
CENTRAL LEASING CENTER
 at 356-8950 seven days a week

TROY & ROYAL OAK
 Presently available 1 & 2 bedroom apartments. Fireplace, oak floors or carpeting, dishwasher, heat, water, cooking gas included in most. Many with vertical blinds.
AMBER APARTMENTS
 Days 280-2830 Eves: 258-6714

WESTLAND
HAMPTON COURT APARTMENTS
 "The Place to Live" in Westland
 Spacious 1 & 2 bedrooms (1 bedroom: 760 sq. ft., 940 sq. ft.) (2 bedroom: Over 1000 sq. ft.)
 Balconies • Carpets
 Swimming Pool & Park Areas
 Storage in your Apartment
FROM \$415
 729-4020
 Ford Rd. 1 1/2 E. of Wayne
 Mon. - Fri. 9am-5pm Sat. & Sun. 1-5pm
 Evening appointments available

FREE personal service. Preview apartments from the comfort of our office.
APARTMENTS UNLIMITED
 SOUTHFIELD OFFICE
 29286 Northwestern Hwy
 TROY OFFICE
 3726 Rochester Rd.
 WEST SIDE
 42711 Ford Rd.
354-8040
 1-800-777-5616

Lakefront Apartment Living
 • Cable TV Available
 • Convenient to Westland Shopping Center
 • Thru-unit design for maximum privacy & cross unit ventilation
 • Swimming Pool & Clubhouse
 • Storage in apartment
 • Balcony or patio
 • Air conditioning
 • Dishwashers available
ATTRACTIVE 1 & 2 Bedroom Apartments from \$400
THE LANDINGS
 Located on Warren Rd. between Wayne & Newburgh Rds. in Westland
 Open Mon. - Sat. 10 - 6, Sun. 12 - 8
Phone: 729-5650

FREE personal service. Preview apartments from the comfort of our office.
APARTMENTS UNLIMITED
 SOUTHFIELD OFFICE
 29286 Northwestern Hwy
 TROY OFFICE
 3726 Rochester Rd.
 WEST SIDE
 42711 Ford Rd.
354-8040
 1-800-777-5616

Independence Green
LUXURY APARTMENT LIVING IN FARMINGTON HILLS
 • Lush 18 hole golf course
 • Washer & dryer in every apt.
 • Large walk-in closets
 • Built-in vacuum system
 • Clubhouse with sauna
 • Indoor & Outdoor pool
 • Tennis Courts
 • Convenient to expressways & shopping
 • Social activities
 • Plus much, much more!
 • Presidential & Corporate Suites Available
 Call or Stop By Today!
SEE "THE PEOPLE WHO CARE"
477-0133
 Grand River at Halstead Roads
HOURS: Sun.-Sat. 10 a.m.-7 p.m.
 Presented by Mid America Mgt. Corp.

We're in the Heart of it All!
 Convenient. That's the best way to describe Bayberry Place Apartments. Minutes from everything you need. Grocery stores. Restaurants. Theaters. Sporting events. Shops. Concerts. Major highways. Make life easy for yourself! Come see Bayberry Place Apartments - in the heart of it all.
Bayberry Place Apts.
 Astor Road (1 block E. of Coolidge) • Troy
 Please call 643-9109 • From \$565 Monthly

The Grandest of Openings in North Farmington Hills
"THE BLUE RIBBON, MEDALLION, GOLD CUP AND GRAND PRIZES!"
What kind of rental community has garnered so many prize floor plans? Come and see Citation Club, but be prepared to be surprised!
Everything you'd expect, and even more that you wouldn't.
 • Ceramic tile flooring in foyers and kitchens
 • Dramatic cut away walls
 • Double soaring cathedral ceilings
 • Entertainment centered kitchens with eating space, pass bars and fabulous chic white cabinetry
 • Yes, fireplaces, oversized balconies and patios, covered parking, private laundry room with washer/dryer included and 24 hour manned entry gate.
 But also, a million dollar club house featuring the usual banquet room, library, exercise room, plus the unusual natatorium, sudatorium. Don't know what they are - come let us show you! But hurry - some of our prizes have been awarded through January.
PRIVATE • COMPLETE • UNCOMMON
CITATION CLUB

Enjoy Lakeside Living Without Getting Soaked.
Luxury apartments from only \$485/mo. - including gas heat!
 Beachwalk is for those who can't live without water - but don't want to get soaked with high rents! Here, you can plunge into a terrific, affordable lakeside lifestyle - which includes enviable apartments and a for-residents-only swimming pool. Plus, a setting with a private path to the lake, where you can fish, sail, skate and ski. Visit our decorated models today!
624-4434
beachwalk
 1 & 2 bedroom apartments
 Dr. Northwestern to 14 Mi. W. on I-75
 14 Mi., 5 miles to Beachwalk
 A walk from Walled Lake
 Open 10-5 weekdays, 12-4 weekends

400 Apts. For Rent
WESTLAND CAPRI APTS.
2 bedroom unit starting at \$470
\$200 security deposit
281-5410

WESTLAND PARK APARTMENTS
Across from City Park
(Cherry Hill)
(between Middlebelt & Merriam)
1 & 2 bedrooms, 1 1/2 baths
Pool
HEAT INCLUDED
From: \$445
Monthly or Lease
729-6636

WESTLAND SHOPPING CENTER
Area 1 & 2 bedroom apartments,
\$85-\$560 including heat. No pets.
Please call 261-4630 or 648-7500

402 Furnished Apts. For Rent
BIRMINGHAM
PUTNEY MEWS
Completely furnished 2 bedroom
houses. 20' deluge
2 bedroom units TV, dishes,
linens. Extensible 30 day
lease. Great location.
From \$960
889-8482

SUITE LIFE
• Beautifully Furnished
• Birmingham - Royal Oak
• Monthly Leases
• Immediate occupancy
• Lowest Rate

549-5500

404 Houses For Rent
FARMINGTON HILLS: 3 bedroom
bungalow, windowed great room,
deck, freshly painted, 825. 1 1/2
months security. 477-3040

FARMINGTON HILLS - 3 bedroom,
2 1/2 bath colonial. Family room with
fireplace, all appliances, central air,
speaklers, finished basement, car-
peting, drapes, attached 2 car gar-
age. Available now \$11450.

GOODE 647-1898
REAL ESTATE

INKSTER - Attractive 3 bedroom,
fireplace, attached garage, finished
basement, rent option to buy avail-
able. \$590. 553-9055

LAKE SHANNON
Executive's immaculate 3 1/2 bed-
room, 3 bath, 2300 sq. ft. plus base-
ment. 97th prime sandy beach on
Lake Shannon. Livingston country's
largest, private air sports lake be-
tween Fenton & Hartland. Family
room with fireplace & bar, formal liv-
ing & dining, immediate occupancy.
Asking \$1500/mo. plus utilities.
Sylvia Cole, Real Estate Broker
629-4161

404 Houses For Rent
ROYAL OAK
2 bedroom ranch, 1 1/2 car garage,
large kitchen and living room. New
paint and carpeting. Circular drive,
1415 W. 14 Mile Rd. \$595/mo. plus
utilities and security. 644-5322

SOUTHFIELD: 12 Mile area. Easy
access ranch, newly decorated. 3 bed-
room ranch, new decor. 831
rent \$800, available now. 628-5375

SOUTHFIELD - 3 bedroom brick col-
onial, 1 1/2 baths, basement, garage.
On fenced double lot. \$750/mo. plus
utilities. 828-0218

STERLING HEIGHTS - 17/Dequiere
drive 4 bedroom custom quad,
1 1/2 baths, all appliances, 2 1/2 car
garage. Immediate occupancy. 483-1954

TROY - Maple/John R - 3 bedroom
brick ranch. Family room, fireplace,
deck, central air, 2 car detached
basement, all appliances, fenced
yard. \$975/mo. plus utilities. 484-5322

WESTLAND - 2 bedroom, 1 1/2 bath,
D & H PROPERTIES 737-4002

TROY - 16 Mile & Crooks, 3 bed-
room, 1 1/2 bath, fireplace, finished
basement, all appliances, fenced
yard. \$975/mo. plus utilities. 484-5322

TROY - 4 bedroom colonial, 2 1/2
baths, family room, fireplace, formal
dining, 1st floor laundry, finished
basement, central air. Good school
location. \$1,400/mo. 879-1608

TROY - 4 bedrooms, 2 baths, 2 car
garage, blinds, dishwasher, 5361
Livonia, 2 1/2 car garage, 1 1/2 bath,
\$750 per mo. 879-0420 or 879-2248

WAYNE - nice 2 bedroom ranch, full
basement, 2 1/2 car garage, 2 baths,
immediate occupancy. Rent option
to buy available. \$550. 953-9055

WAYNE - 2 bedroom, garage, very
bright, \$495 plus security. 728-8210

WESTLAND - Ann Arbor Trail/
Middlebelt, 3 bedroom, 2 car gar-
age, basement, fireplace \$600/mo.
plus utilities. 482-2055

WESTLAND - Balmoral sub, 3 bed-
room brick ranch, full basement, 2 1/2
car garage, patio, air, laundry room,
appliances. No pets. \$750/mo. +
\$1000 security. 728-1169

WESTLAND - Nice home 2 large
bedrooms on Joy Rd. between
Middlebelt & Inkster. Appliances in-
cluded. \$550 a month. 855-1658

408 Duplexes For Rent
BIRMINGHAM - Lower 2 bedroom,
dining room, appliances, hardwood
floors, fireplace. No pets. Available
Jan. 1. \$735 + utilities. 644-1669

BIRMINGHAM - 2 bedroom down-
town, appliances furnished, garage,
\$700 per month. 334-6418

NORWAYNE - 2 bedroom, remod-
eled, utility room, large yard, new
carpeting, freshly painted. Nice loca-
tion. \$439/mo. 278-0282

PLYMOUTH - 1 BEDROOM, appli-
ances. Newly decorated. Nice area.
\$450 mo. + security. No Pets.
Call 441-6173

PLYMOUTH - 2 bedroom, 1 1/2 baths,
stove & refrigerator. air. No pets.
\$630/mo. + security. 591-0998

UNION LAKE - Lake front, Lower
Strait Lake. Area of Union Lake Rd
& Richard Rd. 1 bedroom, 1 bath,
fireplace. No pets. \$350/mo. plus
utilities. After 6pm 477-6869

WESTLAND - 3 bedroom duplex, re-
mod. thermal windows, central
air, 2 car garage, \$439/mo. 482-3028

WESTLAND - 3 bedroom, carpeted
newly remodeled, fenced yard with
pool, \$500 per month, water includ-
ed, no pets. 722-0859

412 Townhouses- Condos For Rent
AUBURN HILLS: 2 bedroom, South
Blvd/Opydye, All appliances, pool
Lease Monthly Vacant Call:
477-6658

BIRMINGHAM
Luxury 2 bedroom townhouse. Cor-
ridor parking, deluxe kitchen, fenced
in privacy patio, air, private
basement & entrance. \$750/mo. in-
cluding heat & hot water. KHU
BENECKE & KRUE
642-8688

LUXURIOUS TOWNHOUSE
RESIDENCE FOR LEASE
1 of 8 townhouses in an uniquely es-
tablished development overlooking a
picturesque waterfall with walk-
ing distance of downtown Birming-
ham. The main level features a living
room with fireplace, dining room,
large bedroom, dressing room,
walk-in closet & full bath compris-
ing the master suite. A 2nd full bath
serves the 2nd bedroom & visitors.
The lower level consists of a large
recreation room, 3 1/2 bedroom & full
bath, a large utility room & walk-in
storage closet. Price: \$1700/Mo.
plus utilities. Only 1 available.
Waterfall MA 646-6523

BIRMINGHAM: Spacious, bright
condo, 2 bedrooms, walk to down-
town, storage, appliances, washer/
dryer, \$600/mo. 644-8304

BIRMINGHAM - 2 bedroom
condo, 2 full baths, living room,
dining room, carpet, \$625 includes
heat. Available Feb 1. 642-8525

BLOOMFIELD HILLS - newly de-
corated, 2 bedroom 2 bath condo on
all sports lake. Approximately
1200sqft., all appliances included.
Furnished or unfurnished. Short
term lease available. Call Pam
between 9am-5pm 646-7701

BLOOMFIELD HILLS - 2 bedroom, 2
bath, heat, carpet, basement.
Lease option available. \$775/MO.
Call Sylvia Cole 641-1414

BLOOMFIELD HILLS - Lake front
condo, new appliances, including
washer & dryer. Carpet, heat in-
cluded. 939-2152 or 730-0720

412 Townhouses- Condos For Rent
FARMINGTON HILLS - Crosswind
Condo, 2 bedrooms, 1 1/2 bath town-
house, skylights & fireplace, tennis
courts & pool. \$750. 739-1931

PLYMOUTH: Modern Townhouse, 2
bedrooms, basement, 1 1/2
baths, stove, refrigerator, carpeting.
Only \$575. Available now!
RICHTER & ASSOC. 348-5100

FARMINGTON HILLS - luxury condo -
13 Mile/Halstead area, 2 bedrooms,
2 baths, living room, dining room,
family room, fireplace, air, window
treatments, all appliances plus
washer & dryer, balcony. \$ attached
2 car garage. 1700 sq ft. \$935/mo.
+ security. 441-9189/945-5600

PLYMOUTH - 2 bedroom, 2 1/2 bath
condo w/2 car attached garage, 2
appliances & window treatment.
\$895/mo. Call Ray Lee, The Michi-
gan Group, Realtors 477-9200

SOUTHFIELD CONDO - 1 bedroom,
central air, dishwasher, clubhouse,
corridor parking \$475 per month.
Month Weekdays 9-4 353-5750

412 Townhouses- Condos For Rent
ROCHESTER HILLS - 2 bedroom
Townhouse, 1 1/2 bath, dining, living
rooms, fireplace, attached garage,
\$750/mo. 879-5629

ROCHESTER HILLS - 1 bedroom
condo, tennis courts, pool, includes
heat & water, carpet, \$600/mo. +
security deposit. 646-7547 370-0620

H. ROYAL OAK - lovely 2 bedroom
townhouse, nearly new, full base-
ment, spacious master suite, cor-
ridor parking \$475 per month.
Days: 689-9827. Eves: 689-2148

SOUTHFIELD & AUBURN HILLS
1 & 2 bedroom apartments. Com-
pletely furnished. Short term lease
available. 739-7743

WESTLAND - 1 bedroom condo, liv-
ing room, dining room, kitchen,
washer, refrigerator, carpeted,
no pets. Call Dave 525-7900

412 Townhouses- Condos For Rent
ROCHESTER-Woodside, 3 bed-
room, pet ok., private woods, pool,
tennis, caport, big yard, play-
ground, quest. \$710. Day 853-6592

SYLVAN LAKE MICHIGAN 2 bed-
room, 2 baths, garage, private
courtyard, basement. \$750/mo. plus
deposit. 334-4344

UNION LAKE: Like new 2 bedroom
ranch Condo, basement, attached
garage, all appliances, fireplace,
cath. extras. Available now \$450.
RICHTER & ASSOC. 348-5100

WATERFORD - Large 1 bedroom
condo, appliances including washer
& dryer, \$385/mo., 1st & last in ad-
vance. After 5pm: 681-1829

Westland
SPECIAL ON SECURITY DEPOSIT \$200
Limited time
WESTLAND AREA SPACIOUS
1 & 2 bedroom apts. Carpet, patio,
air, club house
FREE HEAT & HOT WATER
1 BEDROOM - \$435
2 BEDROOM - \$480

BLUE GARDEN APTS.
Westland's Finest Apartments
Cherry Hill near Merriam
Daily 11am-6pm - Sat 10am-2pm
729-2242

Westland
FULLY FURNISHED CORPORATE SUITES
Westland Towers
Our 1 and 2 bedroom furnished Cor-
porate apartments take the incor-
poration out of your relocation
transfer. Decorator design, high rise
apartments feature fully equipped
kitchens with utensils, maid service,
indoor heated swimming pool, ten-
nis, exercise and sauna. Month to
month lease available.

Westland Towers is 1 blk. W. of
Wayne Rd. between Ford & Warren
Rds. Call 721-2500.

404 Houses For Rent
BIRMINGHAM & ALL CITIES
HOMES FOR RENT
SEE 100'S WHERE
SHARERS & LANDLORDS
TENANTS LISTINGS 1820
FREE CATALOGUE
884 So. Adams, Birmingham, MI.
629-4161

BIRMINGHAM - attractive 3 bed-
room, 1 1/2 baths, 1 1/2 car garage,
washer/dryer, \$675/mo plus security.
644-7281

BIRMINGHAM - DOWNTOWN - 3
bedroom, all appliances, large walk-
in closets. 1200 sq ft. Furnishings
optional. \$675/mo. 682-3263

BIRMINGHAM - In town, Spacious
lower flat, 3 bedrooms, 1 1/2 baths,
kitchen, basement, fireplace,
Quarion Laido. \$650. 847-5473

BIRMINGHAM - near shopping &
park, 3 bedroom, finished floors, all
appliances, redecorated, 1200 sq ft.,
\$695 + utilities. 335-7771

BIRMINGHAM - Rent or buy this
charming renovated home, 3 bed-
room, brick ranch, All appli-
ances, walk to town. \$420-043

BIRMINGHAM - walk to downtown,
3 bedroom, 1 1/2 baths, screened
porch, appliances, air, garage. No
pets. \$775. 645-2928

BIRMINGHAM - 4 bedroom, 2 1/2 bath
Cape. Quality home in quality
neighborhood. \$1500. 847-5473
Days, 888-1348 Eves. 851-9519

BIRMINGHAM - 2 bedroom, kitchen
appliances, newly decorated, full
basement. \$700/MO. plus security,
1951 Cole. 647-1116 or 645-8098

BIRMINGHAM - 3 bedroom, 1 1/2 bath,
1 1/2 car garage, brick ranch, All appli-
ances. Recently renovated. Great
neighborhood. \$950. 643-0018

404 Houses For Rent
NEAR TELEGRAPH & VANBORN-2
bedroom, new kitchen and bath, 2
car garage, \$500 per mo.

NORTHVILLE - Custom 1987 - Buell
2 story brick colonial, 4 bed-
rooms, library, family room with
fireplace, 2 car garage, 2 1/2 baths,
pool, deck, \$150 per month. 425-8447

NORTHVILLE - (I-275 - 6 Mile exit)
Executive 3 bedroom ranch, Family
room, fireplace, 2 car garage, 2 1/2
baths, \$1000/mo. 453-5855

NORTHVILLE - Lakes of Northville
Large 4 bedrooms, 2 1/2 baths, 1 1/2
bath, wet bar, fireplace, family
room, docking, finished basement,
central air. \$150 per month. 425-8447

NORTHVILLE - Leighton Com-
mons, 4 bedrooms, 2 1/2 baths large
family room, fireplace, library, for-
mal dining room, partially finished
basement. Available Dec. \$1400.
D & H PROPERTIES 737-4002

NOV 311 ELM CT., 2 bedroom, re-
frigerator/stove furnished, \$450
month plus deposit. 522-3500

5 Room, 2 bedroom house, stove &
refrigerator, gas & electric included.
No pets. 2 months security deposit.
Available Jan. 20, 1990. \$575 per
month. Call between 5pm-8pm
OAK PARK - 3 bedroom ranch, 1 1/2
baths, newly remodeled. Nice clean
area. \$495 plus 1/2 mo. security.
Available January. 772-6259

OLD REDFORD, 3 bedroom, 2
baths, fenced yard, immediate
occupancy. \$450/month. 452-6661

OUTER DRIVE/LYNDON-3 bed-
room bungalow. Fenced yard, base-
ment, appliances, \$385/mo. 1st and
last month security. 256-5374

PLYMOUTH - Beautiful country
house on 10 acres, 3 bedrooms, gar-
age, basement. Immediate occupa-
ncy. Call 425-0140

PLYMOUTH - Beautiful 3 bedroom
ranch, 2 car attached garage, base-
ment. Pets allowed. \$950/mo.
Available Jan. 20. Job between 5pm
Mon thru Fri. 471-7500

REDFORD, cute 3 bedroom double
house, all appliances included, close
to schools, \$550 plus security. 453-2305

REDFORD - Large 2 bedroom
house, basement, fenced yard, 2
car garage, \$620 per month, plus
security. 261-4591.

REDFORD TWP., home information
center has a free rental housing
bulletin board. Call 937-2171.

REDFORD - 3 bedrooms with
garage, appliances. No pets, refer-
ences. Occupancy Jan. 1. \$625/mo.
plus security. 551-0721

ROCHESTER - Clean 3 bedrooms,
1 1/2 bath, finished basement, at-
tached garage. Close to center. \$600
month. No pets. No smokers.
Call Monica. 476-7008

410 Flats
DEARBORN, 3 bedroom upper flat,
hardwood floors, fireplace, updated
glass windows, stove, refrigerator,
washer, air, carpet, appliances. No
pets. Call after 5pm. 678-0859

FARMINGTON - small 1 bedroom,
stove & refrigerator, nice,
\$330 plus deposit. 427-3968

FARMINGTON - Studio, completely
furnished. Newly decorated. Quiet
neighborhood. Call 471-5666

PLYMOUTH
Recently remodeled 1 bedroom up-
per, separate entrance. Available
Jan 1. \$425 per month. 881-4869

412 Townhouses- Condos For Rent
AUBURN HILLS
FARMINGTON HILLS
SOUTHFIELD
2 & 3 bedroom townhouses &
ranches, full amenities.
KANTON ENTERPRISES
352-3800

BIRMINGHAM
Newly remodeled 2 bedroom town-
house, private entrance, fireplace,
central air, patio, great location. 1
mo. free rent to new residents for
limited time. Please call 644-1300

BIRMINGHAM near town, beautiful
1 or 2 bedroom condo. \$575 or
\$650 per month, includes heat,
water, air, carpet, appliances.
642-1620. After 6pm, 855-9655

BIRMINGHAM
Spacious 3 bedroom, 2 1/2 bath town-
house, available mid Jan. Private
patio, central air, full basement,
newly remodeled interior. 1 month
free rent to new residents for a limited
time. 644-1300

BIRMINGHAM, 1787 Southfield Rd.
North of 14 Mile, 2 bedrooms, 1 1/2
baths, finished basement, \$625, im-
mediate occupancy. Ask Celeste
Cole, agent. 642-2400 or 640-2133.

COLDWELL BANKER
BIRMINGHAM - 2 bedroom, 1 1/2
bath, dinette, large living room. New
kitchen cabinets, dishwasher, appli-
ances. Basement storage. Super
rate utilities. Asking \$750 per
month. Call 435-6134

25% DISCOUNT
FOR THE FIRST 6 MONTHS ON A 1 YEAR LEASE

CLOSE TO TOWN - YET FAR FROM EXPENSIVE

Fountain Park

Experience luxury apart-
ment living at its finest.
Tastefully designed, conveni-
ently located, securely pro-
tected...this is Fountain Park
Novi. You'll be proud to call it
your home.

Whirlpool appliances; self-
cleaning oven, 14 cubic foot self-
defrosting refrigerator, dishwasher,
garbage disposal and microwave oven.
Insulated steel entry door with dead
bolt security lock. Sound conditioned floors &
walls. Private patios & balconies. Swim-
ming pool.

Choice of spacious 1 or 2 bedroom apart-
ments with one or two baths. Washer &
dryer in each apartment. Private entrance
to each apartment. Kitchen complete with

NOVI

42101 Fountain Park North • Novi, MI 48050
Open Mon.-Fri. 10 am-6:30 pm Sat.-Sun. 12 pm-5 pm

TELEPHONE: 348-0626

NOW RENTING

BENECKE & KRUE
642-8688

DRAYTON PLAINES - Adams Landing,
Lakefront luxury, 2 bedroom, 2
baths with whirlpool. All appliances,
pool, dock. Lease. 681-6822

FARMINGTON HILLS - 2 bedroom
ranch with full basement. All appli-
ances, carpet, fireplace. Ask for Ray
Lee at The Michigan Group, Realtors.
Call Available Feb 1. 591-9200

FARMINGTON HILLS - 2 bedroom
townhouse, 1 1/2 bath, storage in
basement. Paid heat. Available
Jan. 1. 459-5215

NOV 1500 sq ft. 3 bedroom Condo
in Country Place, 2 1/2 baths, all ap-
pliances, carpet, fireplace, base-
ment, garage. Only \$875. Available
now! RICHTER & ASSOC. 348-5100

Westland
VENOY PINES APTS.
A beautiful place...to live
Centrally located in Westland

1 & 2 bedrooms
Pool, Tennis Courts, Club House,
Central Air, Dishwasher,
Disposal, Laundry Facilities
Beautifully Landscaped

261-7394
A York Property Community

Westland
WESTLAND BARCLAY HOUSE
Extra large, super clean 1 bedroom,
\$430 includes heat, carpet.
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Management
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• Rent/option to buy specialists
• We "Manage" to make a difference
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We personalize our service to meet
your leasing & management needs.
• Associate Brokers - Bonded
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• Before making a decision, call us!
D & H
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AUBURN HILLS
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2 & 3 bedroom townhouses &
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WESTLAND 6200 North Wayne Rd.
STUDIO - \$395
1 BEDROOM - \$435
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HEAT & HOT WATER INCLUDED
Carpeting, appliances, swimming
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Westland Shopping Center.
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An Executive's opportunity in one of
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Schools. Open, contemporary home
with 5 bedrooms, 6 baths, family
room, library & 2 screened
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FURNITURE FOR YOUR
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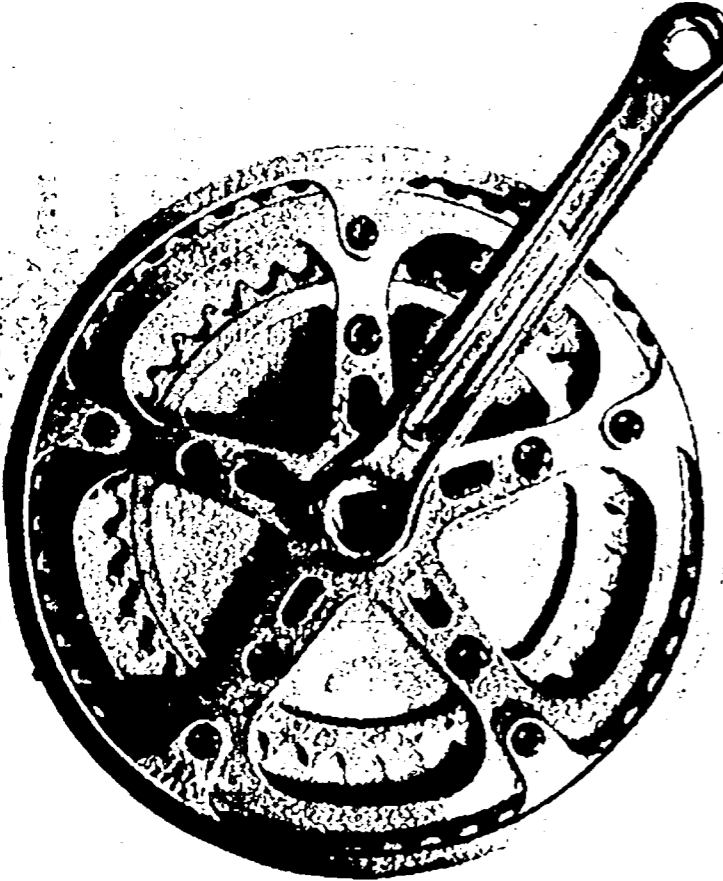
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bath, unfurnished, new, Royal Wood
Country Club, 10th fairway. Pool.
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\$1500/mo. 362-1037

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Luxurious 3 bedroom 2 bath de-
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Green Golf Village 2 bedroom, 2
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\$875/mo. 682-6441

SURFSIDE, BAL HARBOR, FLA.
Beach, \$1,000 per mo. Condo,
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BOYNE Country, 3 bedrooms, 2 1/2
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Lake, 4 miles S. of Petoskey.
Weekends, weeks, days.
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Condos and chalets available by the
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Lakefront Condos. Sleeps 2-12
Cable, jacuzzi, fireplace. Winter
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BOYNE CITY CONDO 2 bedroom, 2
bath lakefront condo 5 minutes
from Boyne Mountain, 1/2 hour to
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BOYNE COUNTRY Very large 6
bedroom, VCR, color T.V. Rec.
room, foosball, dishwasher, mi-
crowave. 484-4260

BOYNE HIGHLANDS and Hubs Nob
Skiing. Luxurious accommodations
include fully equipped kitchen, fire-
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slopes from condominiums. For res-
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BOYNE HIGHLANDS - Luxury cha-
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10. Heated garage. Week or week-
ends. 541-0622

BOYNE HIGHLANDS - HUBS NOB
3 bedroom furnished condo 5 min-
utes from slopes. Reasonable.
Call 1-517-323-7307

BOYNE HIGHLANDS & HUBS NOB
1/4 mile, Chateau, 4 bedrooms, 2
baths, 2 fireplaces, sleeps 13,
linens, fully equipped. 979-8202

DEER VALLEY/PARK CITY, Utah. 4
yr old luxury condo 3 bedrooms, 2
baths, hot jacuzzi, laundry, on
mountain, ski to Deer Valley Lifts.
Wk minimum \$250/night Leonard
Smith, (313)823-1819 or 961-8450

GAYLORD: For sale/lease. New
1200 square foot Townhouses near
Highway 24, 4 Sylvania Rentals. Call
from 9-5pm. (517) 732-8274

HALE - Family get away weekend in
the north woods, 5 bedroom
cottage, indoor pool, wooded area.
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Beautiful home, sleeps 10. Near
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Call: 652-7833

HARBOR SPRINGS - 3 bedroom
condo near Boyne Highlands and
Hubs Nob. Linens & cleaning pro-
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HARBOR SPRINGS
Plan your ski weekend this winter at
BIRCHWOOD FARMS GOLF
& COUNTRY CLUB
Located only 9 miles from Boyne
Highlands & Hubs Nob. Enjoy
side dining in our private clubhouse,
as well as, miles of groomed cross
country trails. Our rental homes
are fully equipped for your comfort.
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(800) 433-8787 or
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HARBOR SPRINGS - beautiful Harbor
Cove condo, sleeps 8, ski near-
by, indoor pool. By week or week-
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leave message 626-4322

HARBOR SPRINGS - Large home
on the bay, walking distance to
town, 4 bedrooms, 2 1/2 baths, fire-
place, garage, and 2nd floor. Avail-
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starting 12-22-89 or 12-28-89 also
select weekdays & weekends Jan.
thru March 1990. Call 294-8307

HARBOR SPRINGS - ski tough &
return to luxury. Harbor Cove Con-
do, 3 bedrooms, 2 1/2 baths, 2 fire-
places, private cross-country ski
trail, 5 minutes from Boyne High-
lands & Hubs Nob. 626-7209

HARBOR SPRINGS - Ski vacation in
charming condo downtown. New
condo has view, jacuzzi, fireplace,
furnished. Call 311-8111

HARBOR SPRINGS area cozy 3 bed-
room, sleeps 6, near Hubs Nob &
Boyer. Available weekends, weekly
or monthly. No pets. 618-539-8736

HOMESTEAD - Bear's Knob Col-
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bedrooms, 2 baths, sleeps 7, fire-
place. Walk to ski village. 681-4073

HOMESTEAD Lakefront condo on
Lake Michigan, 2 bedroom, 2 baths
All amenities. Taking winter & sum-
mer reservations. 294-8307

SCHUSS MOUNTAIN Charet, 3 bed-
room, 2 bath, large fireplace, view
near ski lifts, cable TV, completely
furnished. 643-3519

SHANTY CREEK-Schuss Mountain
Charet, 4 bedroom, 2 1/2 baths,
completely redecorated, TV & VCR
with all amenities. 251-2618

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Bellevue, MI. Golf, all resort ameni-
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lift. Evenings/Weekends. 646-5941
Weekdays - 647-7200

SKI LEELEAU COUNTY
Luxurious waterfront & water view
condos at Suttons Bay Yacht Club,
now taking reservations for weekly
rentals for ski season 2 bedroom,
2 bath, fireplace & much more. Week-
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from Sugar Loaf Resort.

SPACIOUS 4 bedroom chalet with
fireplace at Sugar Loaf Resort.
Weekend & weekly rates available.
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SNOWMASS VILLAGE, Colo. - Spa-
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ski slope. Fireplace. Beautiful.
Bright & light. Ski down 40 mins. to
major lift (#7). Ski home right up to
your door. Accommodates 10.
Ski to Sit. 313-665-8505

WINTERGETAWAY
Sand Lake Inn, Stony Shores, 1, 2,
3 & 4 bedrooms. 517-469-3553
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bedroom cottages. 517-362-4609

415 Vacation Rentals
SKI BOYNE
Stay at New Resort Condo Suites
The Water Street Inn
on Lake Charlevoix, Boyne City
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420 Rooms For Rent
LARGE SLEEPING room with bath.
\$65 per wk. Gentleman preferred.
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CAITON - Large furnished base-
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the week, \$65. 681-3748

DETROIT/Redford border, 1 bed-
room in basement with private en-
trance, bathroom & kitchen area,
\$85/week, utilities included. Leave
message. 533-2348

FARMINGTON HILLS - Furnished
room with own bath and full house
privileges. Garage \$300/mo. +
\$150 security. 478-8822

FARMINGTON HILLS: 1 bedroom,
private bath, all appliances. \$275
mo. plus util. \$150/mo. Includes
washer & dryer. After 6. 473-8252

LARGE BEDROOM, furnished, \$50
a week, 2 weeks deposit. Limited
kitchen privileges.
Westland. 721-6777

LATHRUP VILLAGE - Room with
laundry privileges for non smoker.
\$200/MO plus utilities. 552-0534

LIVONIA - Near Wonderland Work-
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nished \$60 per week 1 week security
deposit. No cooking. 425-5272

LIVONIA PRIVATE ENTRANCE
A bath. Clean, furnished sleeping
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\$80 Weekly. 464-1690

LIVONIA: Private bath with sitting
room, semi private entrance, stu-
dent working female non smoker.
\$60/week. References. 427-6253

NORTHVILLE - Furnished room \$70
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Northville Hotel 212 S. Main
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SOUTHFIELD - Furnished room
kitchen, laundry, employed mature
female, non-smoker, preferred.
Available now \$250/mo. 357-0621

SOUTHFIELD - room in quiet area,
\$230 per mo. Share kitchen/laun-
dry/bath, utilities. 459-6083

SYLVAN LAKE - Lake privileges. Fur-
nished, semi private entrance, stu-
dent working female non smoker.
\$60/week. References. 427-6253

TROY - Furnished sleeping room with
laundry privileges in scenic hill-top
home. Day worker, references. \$70
per week. 879-9112

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"100% TO CHOOSE FROM"
Featured on "KELLY & CO." TV 7
All Ages, Tastes, Occupations.
Backgrounds & Lifestyles.

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QUALIFIED PEOPLE
SHARE LISTINGS 422-1620
FREE CATALOGUE
884 So. Adams, Birmingham, MI

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wanted to share 3 bedroom house.
\$300 per mo. - utilities plus security
deposit. Available immediately.
646-8159

BIRMINGHAM - Wanted Female Non
smoker, quiet clean and responsi-
ble to share large 3 bedroom apt.
\$225 mo. - utilities, available Feb.
1/84-0833 647-5509

BIRMINGHAM
2 Single white straight mates seek-
ing same to share 3 bedroom home
\$300/MO Tom or Rob 643-0134

CASS LAKEFRONT apartment, spa-
cious 2 bedroom, 2 baths, male
professional, \$318 per month.
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DETROIT - Apt. to share. Washer,
Dryer, pool. Area nice. Clean
spacious apt. Close to major
expressways. 437-8767

FARMINGTON HILLS - Non smoking
female roommate wanted to share 3
bedroom townhouse. Rent includes
water and heat. Many benefits plus
2 great roommates! Call 952-0043

FEMALE, has great Somerset (Troy)
apartment to share. Pools, golf
course, tennis, horseclub & more.
\$315 per month. 649-3826

HOUSE TO SHARE in Birmingham
\$300 month plus 1 month security.
Female preferred. Non smoker.
Call after 6pm 642-7658

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NEEDED: 1 male roommate for 2
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Nice area. Month to month lease.
\$232.50 per month per person.
Contact Randy Altaben, 561-1026

NON Smoking female to share metro
area 2 bedroom condo, \$207.50
month plus 1/2 utilities. No security.
Available Jan 1-Sept 1 522-2496

NON SMOKING - Professional seeks
female housemate 5 bedroom
Bloomfield Hills home. \$315/mo.
plus 1/2 utilities. 336-5658

NORTHVILLE - Female to share spa-
cious 3 bedroom duplex, basement
& yard. \$300 plus deposit. 344-4622

OAK PARK, clean non-smoking
male to share home with same, all
kitchen & laundry privileges, \$250 +
utilities. 336-1563

PROFESSIONAL PERSON wanted to
share spacious home in South-
field. Call Tim at:
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To Share**
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home \$250 plus utilities. Non
smoker, no pets. 531-0804

ROOMMATE - Female to share 3
bedroom home in Birmingham. Non
smoker, \$300 month, plus 1/2 uti-
lies. Available Jan 1. 645-9334

ROYAL OAK - clean 4 bedroom
brick home, central air, stove, refrig-
erator, dishwasher, washer, dryer,
fireplace, basement. Immediate oc-
cupancy. No pets. \$700 month. Call
9am-5pm. 399-1859

SOUTHFIELD - Seeking female for
nice 2 bedroom apt. 12/Northwestern
Boulevard at \$290 per mo. Call Tim
352-2662 or Eves 353-9171

TROY - Female roommate, non-
smoking to share Somerset apart-
ment, \$320/month, includes heat
immediate occupancy. 649-2607

W. BLOOMFIELD condo, Maple/
Birmingham 2 bedrooms, 2 1/2 baths
garage and laundry. \$150/mo plus
utilities. 788-2959

422 Wanted To Rent
LOOKING FOR - Small house to
rent in Nov/Northville, Plymouth,
Southfield or Farmington Hills
school district. 488-0925

424 House Sitting Serv.
HOUSE SITTER available January to
June. Mature professional man.
Please call evenings. 731-3518

**425 Convelescent &
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SHANTY CREEK/Schuss Mt. con-
do-2 bedroom, 2 bath, fully
equipped, indoor pool, cross-
country & downhill skiing. 263-1235

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COLO STORAGE TOO COLD?
Office equipment storage/temperature
controlled/secure/private
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GARAGE in city of Plymouth 245
per mo. Call evenings. 474-4269

LARGE STORAGE
660 sq. ft. - \$285
9 mile & Farmington
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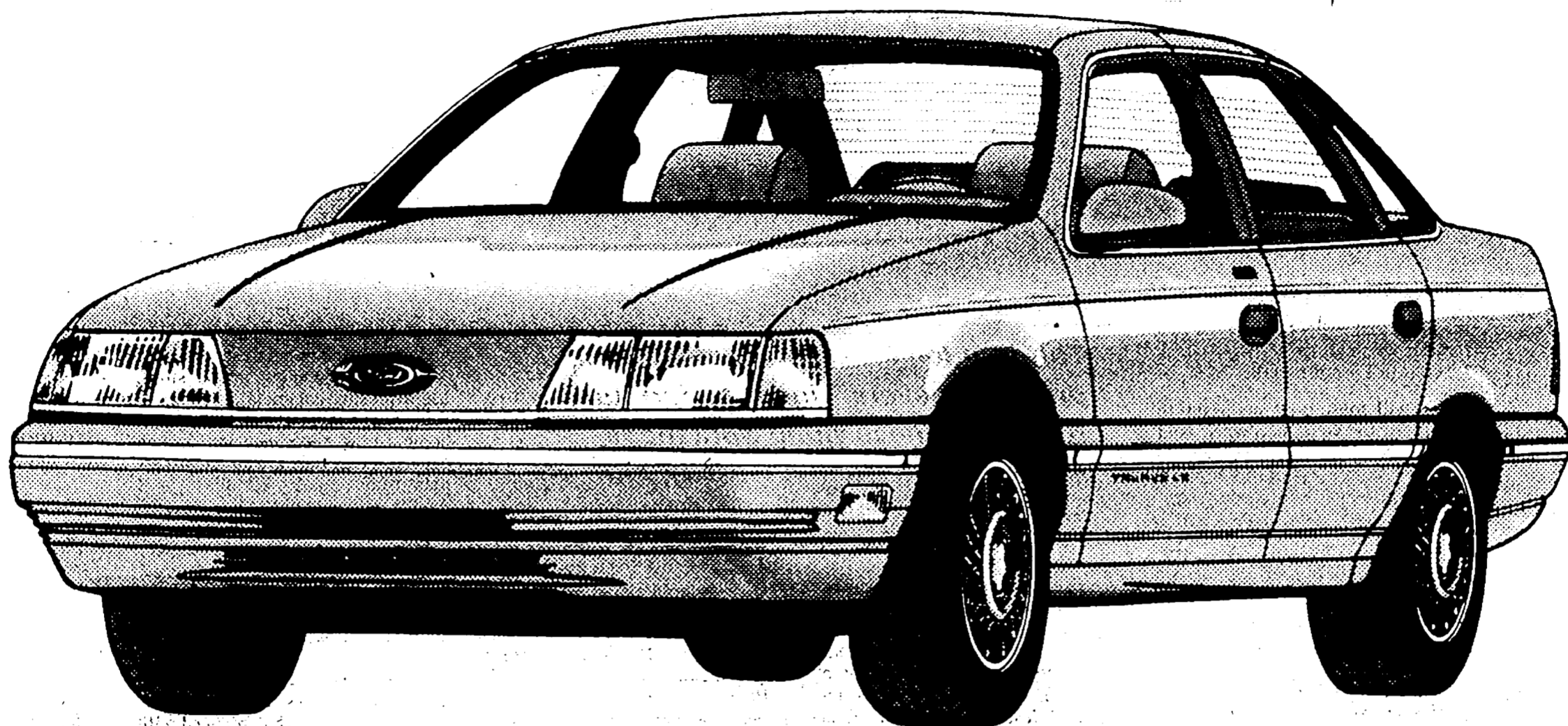
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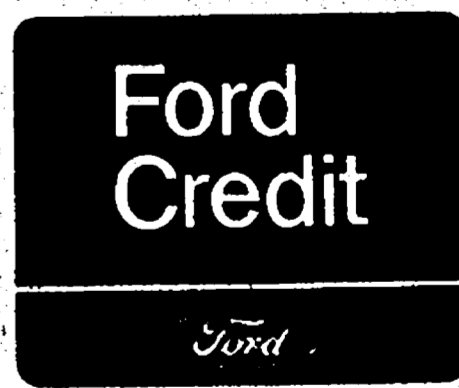
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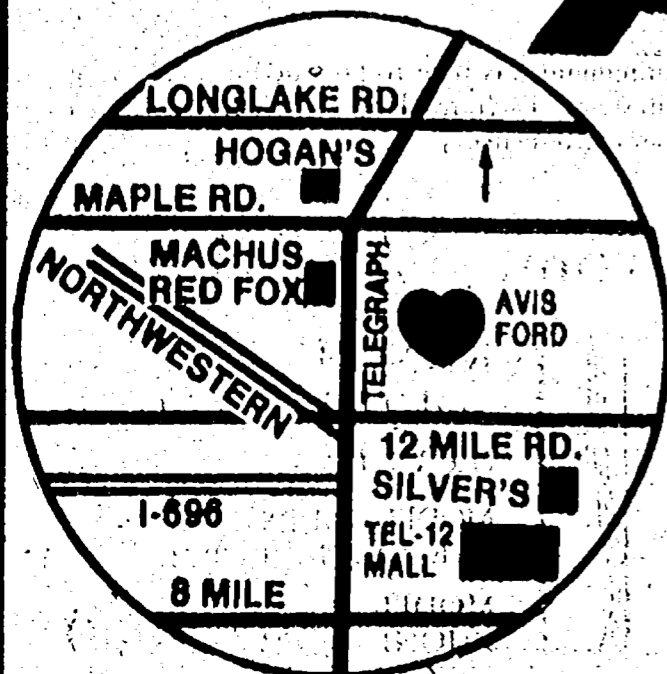
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Building Scene

Marilyn Fitchett editor/591-2300



Thursday, December 28, 1989 O&E

★ ★ IF

By Terahla d'Elgin
special writer

Furnishing the new with the old

Furniture that is raunchy or ragged may find second life in your new home. No matter that it's chipped, wobbly, dented or even missing a portion.

You can infuse that table, chair or chest of drawers with new life and a new look.

Veteran shoppers of flea markets and junkies know this. So do those familiar with estate sales, garage sales and Goodwill or Salvation Army stores. You can save hundreds of dollars and end up with one-of-a-kind collector's items.

Newcomers to the world of restorable furniture can test the waters by devoting just one day to combing the local resources. Don't go into antique stores where furniture is apt to be pricey.

Check your newspaper's classified section and the telephone directory for resources. Then hit the garage sales in the wee hours, as the pros do. From there, move up to the shops and thrift stores with an open mind and imaginative eye.

That peeling credenza may only need a new or old marble top. Replace the pedestal on an occasional table with columns, statuary or a narrow bookshelf.

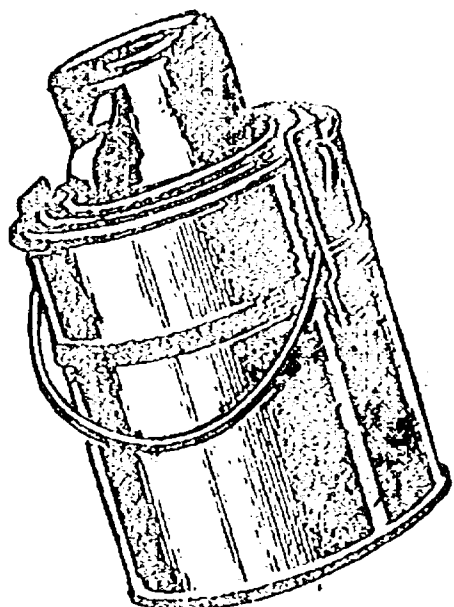
This route is not without pitfalls. Nor is it without work.

Stand back. First ask yourself if your find is a generally attractive piece of furniture. Visualize it in your room.

Scrutinize the finish and check the joints. Is it solid? Does it need regluing? Does it have a natural finish or has it been painted?

SOMETIMES SECONDHAND furnishings can be infested with termites or roaches. Be prepared to put the piece in a closed room with a pesticide fogger if necessary.

Last, determine whether you have



the place and patience to do the restoration yourself or if it is a task best left to a professional.

You will most certainly want to consult with your hardware and paint store about the most suitable products for your specific project. And, unless you are a seasoned refinisher, you may want to invest in a how-to book before beginning.

"The Weekend Finisher," the latest restoration book from Bruce Johnson (Ballantine), is excellent, as is "The Illustrated Handbook of Furniture Restoration" by George Buchanan (Harper & Row).

Look for refinishing tips in magazines such as Country Living and Fine Wood Working.

The Taunton Press, of Newton, Conn., produces several videos on furniture repairing. These video workshops separate myth from necessity with step-by-step lessons in reconstruction and refinishing.

Removing paint and varnish is probably the toughest task in bring-

The Taunton Press, of Newton, Conn., produces several videos on furniture repairing. These video workshops separate myth from necessity with step-by-step lessons.

ing around used furniture. Wood absorbs paint, and a solid color will be labor-intensive to remove.

But the effort is not without tips and tricks, and there are excellent products to help you out. 3M has a new line of refinishing products, including Safest Stripper and Hand Erase Sander.

ONE OF THE most established wood finisher manufacturers, Homer Formby, recommends against all-purpose strippers that can take out the patina and raise wood grain.

Formby prefers furniture refinisher for dissolving varnish, lacquer

and shellac and paint remover for polyurethane and paint.

Colonial antiques originally may have been painted with compounds made of egg and milk. These require a special paint remover called PDE.

Paint removers work best between 65 and 85 degrees Fahrenheit. Working in moderate temperatures in a well-ventilated area and in small sections at a time will help ensure your success.

Don't stroke the paint remover back and forth over the furniture. This might fan the gases and cut down on product effectiveness. Just drag the remover-filled paintbrush a

short distance. Stop, refill the brush and make another small stroke.

After the bubbling action stops, use a plastic, not metal, scraper to remove one layer of paint at a time. Some handy types develop enough expertise that they are able to arrest paint removing at a certain layer if it one they would like to preserve.

Toothpicks and string soaked in paint remover are excellent tools for removing softened paint from crevices, corner and seams. Use an aerosol paint remover to get into especially tight areas.

TO REMOVE DIRT, grease, oil and loose particles, rub the surface with a lint-free cloth dampened with mineral spirits, paint thinner or liquid sander. Tighten screws, reglue and add more nails, if necessary.

Wood patch compounds have evolved along with paint remover, and the synthetic latex wood patches are easy to water first to prevent the wood from absorbing too much of the patch moisture.

Press the patching material tightly into the hole, leaving it slightly higher than the surrounding areas. After it is dry, sand it down with medium-grade sandpaper attached to a sanding block. If you have trouble matching the patch with a stained surface, mix wood stain with the patching compound.

Wood fill, differing from patch, is designed for filling open-grained hardwoods like oak, mahogany and walnut. Scratches can be masked by rubbing the flaw with a wet tea bag, shoe polish or wax stick. If you're trying to achieve a country look, you may want to leave surface blemishes and minor scratches.

Clean the surface again before proceeding with staining and varnish or paint. Choose a paint suitable for your project and its location. Outdoor furniture requires special preparation and an exterior or marine varnish such as Varathane that will resist moisture.

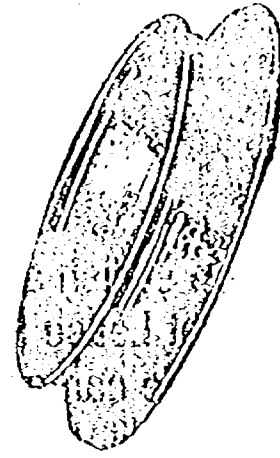
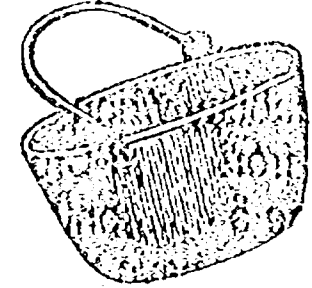
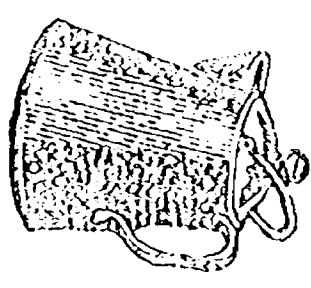
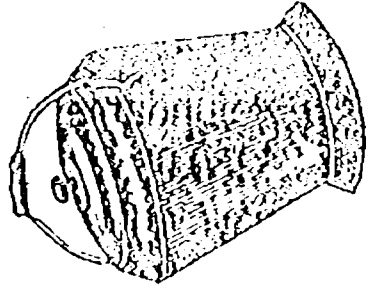
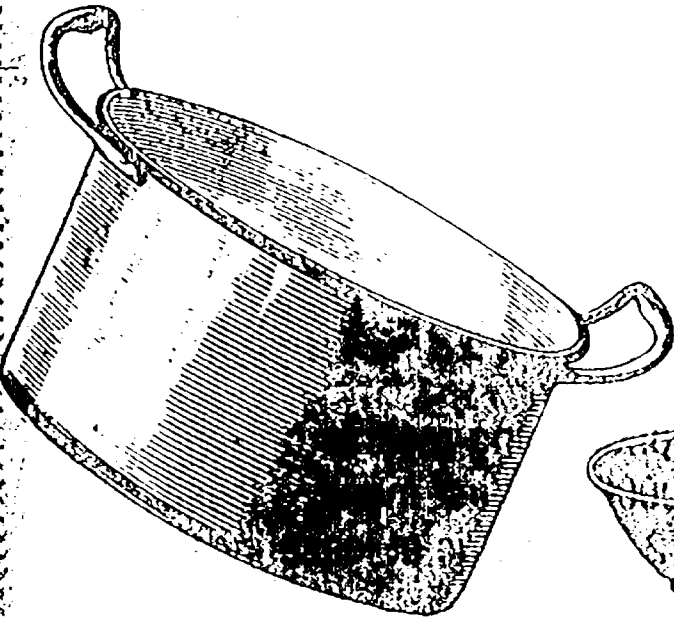
Nimble-fingered do-it-yourselfers will find broad possibilities in stenciling and faux finishes. While not effortless, the techniques are certainly getting easier.

ACHIEVABLE EFFECTS range from subtly stained unfinished wood to more elaborate marbling or stenciled motifs on painted wood. A good guide to faux finishes is Jocasta Innes' book, "Paint Magic" (Pantheon).

The quaintness of Early American furniture can be achieved by using a contemporary milk paint product. After the first coat is dry, rub it gently with steel wool to knock off wood whiskers that result when moisture raises the grain.

To seal the fresh milk paint surface, use a clean penetrating oil finish. Apply two coats, rubbing each one thoroughly.

Finally, comb a well-provisioned hardware store or antique stores for unusual hardware. Unique pulls, knobs and feet can lend a final pizzazz to your restoration.



2nd-hand roses need care before blooming

(AP) — Coleen Johnston has furnished at least three houses with garage sale and flea market finds. Her finest hour was when she picked up a wicker set and matching chair for \$3.

"They were sitting in a driveway and people were passing them by," she said. "I looked at them and thought, 'How soon can I get them to my car?'" She cautions that not all forays are so fruitful, and nearly every secondhand purchase — including the wicker — needs some work.

"A lot of the furniture at garage sales, flea markets and auctions is truly junk, but if you're patient you'll find something," said Johnston, whose new book, "Garage Sale Decorator," tells how to redo and decorate with castoff furniture.

THE Zumbrota, Minn., resident is a veteran of garage sales in the Midwest, Southwest and upstate New York. Chairs are the most plentiful, she said.

"Often, they are dirty and you may not like the fabric," she said, but that's no reason to reject them.

"Sit down to see if the chair is comfortable. This will give you an idea of the condition of the springs."

If springs need retying or the chair is wobbly, move on. You don't need the headache. But if it is sturdy and you like the style, consider recovering it.

"ALMOST ANYONE can upholster something if they have a staple gun," Johnston said. But she advises buying inexpensive fabrics for a first try.

If you're in the market for wood side chairs, remember that the most likely damage is a missing stretcher or side piece.

A lumber yard will cut stretchers to fit, or you can buy hardwood dowels and have them cut to fit. You'll have to whittle the ends of the stretcher to fit it into the leg.

REFINISHING IS easy, Johnston said, and glue can work wonders on loose joints. Easy it may be, but refinishing chairs is tedious because they have so many surfaces and so much detail.

"You can do a dining room table in less time than one chair," said Betty Dixon, supervisor of the telephone hot line for Formby's refinishing products.

After the \$3 outlay for the wicker set, Johnston spent several hours and another \$50 or so restoring it.

She fixed the sofa's sagging seat by pulling taut the bamboo strapping that had come loose and retying it with cane she had on hand. She also re-tacked the seat to the frame.

Working outdoors, she spray painted the blue pieces white — it took 15 cans of paint — and fitted the sofa with foam cushions picked up for 25 cents each and then slipcovered with six yards of remnant fabric that cost approximately \$20.

"Buying (wood) furniture that is covered with paint is the biggest gamble," Johnston said, "because you don't know what is underneath."

As an example, many pieces with a very red mahogany look are actually maple stained to look like mahogany, she said.

A RESTORING tip from Dixon: Use a hypodermic needle to apply glue to furniture joints.

Make a solution of nine parts white glue and one part water. Fill a hypodermic syringe with the solution and insert the needle in the loose joint. Fill the joint with the glue and clamp it for 14 hours, protecting the piece with blocks of wood.

If you don't have clamps, cut an old car inner tube in long strips and wrap the rubber around and around, pulling it taut.

Clamping is essential to the repair. Water not only thins the glue, it allows it to penetrate the wood better, Dixon said.

BEFORE REFINISHING an old piece, clean it first to assess the damage. You may find that cleaning, buffing and rewaxing is all that is needed.

If that isn't the case, test the surface to determine whether a wood refinisher (which removes shellac, lacquer or varnish) or paint remover (for polyurethane or paint) is required.

Moisten a cotton ball with nail polish remover or acetone and touch an area of the finish. If the wet cotton damages the finish or sticks to the piece, a refinisher will do the job. If not, you'll need paint remover.

(The Formby hot line is 1-800-367-6297. "Garage Sale Decorator" is published by Betterway Publications, Crozet, Va., \$9.95, paper.)

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New decade sees new colors

By Leatrice Eiseman
special writer

The approach of a new decade seems to create excitement. It's a time of change, new promise and new possibilities. And we see this change reflected in the way colors are used in home decor.

We are given a kaleidoscope with varieties of color being moved around, replaced, then showing up again where we least expect them. The color palette has expanded with the addition of warm, more vibrant colors that lend a great deal of visual interest.

Starker contrasts are being seen. Walls are getting lighter, and furniture is being deepened. Wicker is a prime example. It has been around for awhile, having progressed from all white to pastels. And now it's showing up in greens, wines and browns, accented by brightly-patterned slipcovers, pillows, seats and backs.

In mood, international influences are very strong, and eclecticism remains the byword. The ethnic and Asian notes we are accustomed to are continuing but are being played out with new twists. A single Japanese Imari plate, for instance, is placed on a light blond Scandinavian wood table. The blend of these starkly different styles appears stunning and dramatic.

Old World tradition has made a strong comeback as roses and floral patterns continue to gain favor. These designs blend elegance and comfort for a warm, inviting and livable atmosphere. They often feature red, which is used freely as a strong accent color in accessories.

Though the color palette remains warm — with emphasis on vibrancy

and neutrals — expect the start of a new coolness in interior design this year.

Led by the re-emergence of blue, this coolness will continue into the 1990s. It offers a balance between warm and cold that we seek in our color selections. Blue is becoming popular in bedroom and bathrooms, often combined with white.

White has returned in an emphatic way. In both fashion and interior design, white is brilliant. It's a perfect background for most colors, creating a glare from which other colors emanate like a prism.

That's one reason white kitchen appliances are once again popular. Used starkly — almost monochromatically — on both walls and furniture, white can be dazzling.

Living rooms remain quite warm in color with vibrant accents playing off that warmth. Still many continue to favor neutrals, which are economical because they can be lived with for long periods of time.

Neutrals are also helpful in creating a light, airy feeling and improve the flow from one room into another — two excellent ways to make small living spaces larger.

A new look comes from tinted glass, which replaces the usual clear glass in tabletops, dinnerware and ceramics. Mexican cobalt blues lend cool, bright accents to the table.

EVEN MORE THAN elsewhere, "eclectic" remains the key word in tabletops. Italian and Mexican ceramics are placed against stark white.

Color combinations take their cue from a bouquet of autumn flowers — an orange marigold, a blue wildflower, a yellow chrysanthemum and a green leaf. Our eyes, which

readily accept such a blending in a flower centerpiece, will do the same when this color richness appears across the tabletop.

For a brief tour of the prominent color families available to us this fall, we begin with the vibrant autumn colors, which are traditional but have been made more vivid now. They include brick red, chili, amber yellow, lilac rose, classic blue, daffodil, mineral red (an orange red) and violet purple.

Next are the clean outdoor colors. Bluegrass, which is more green than blue, as are posey green, purple heather, sage green, porcelain green and straw.

Then we reach the neutrals, in which there is a generous selection. Reed yellow, lambswool, cream pearl and angora are all lovely wintry whites. They're accompanied by the classic neutrals, toasted almond, fawn (taupe), pebble, moonlight, smoked pearl, atmosphere, desert dust, nugget (a camel color), gray sand and dusted coral.

But the neutrals have been further enriched this year by the expanded

neutrals, which have the barest hint of tint. These are soft, lovely colors we can live with for along time without tiring of them. They have such delicate names as dusty pink, cameo, rose, coral blush, antelope (almost a celery green), gray violet, pinkish gray, rose lilac and asparagus green.

Finally there are the inky deep tones — wonderful classic mixing colors in the Old World style that help make the transition from fall to winter. Prominent among them are plum wine, burgundy, brownstone, desert palm (greenish brown), ebony (blue black), argyle purple and china blue.

Consider some of the myriad ways we can bring all of these together. Using coral blush as a background color, combine it with argyle purple and sage green. Or paint the family room walls a soft creamy off-white. Then take a piece of light wicker furniture and paint it desert dust, a warm deep tan, and pick up a print that combines desert dust with moonlight, gunmetal and pale lilac.

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Living in the lap of luxury is less difficult than you might think. Home Planners Inc., formerly of Farmington Hills, has compiled more than 150 upscale home plans from seven of the country's top design firms in its book, "Luxury Dream Homes." Home Planners, which still operates shipping facilities in Farmington Hills, has been the nation's leading provider of pre-designed architectural plans, but has only recently made forays into pre-designed, upscale home plan market. The book collects partial plans for styles ranging from contemporary to victorian, from 2,259 to 7,702 square feet, and offers complete construction blueprints for all at an additional cost. "Luxury Dream Homes" is available for \$12.95 plus \$2 postage and handling from Home Planners Inc., Department PR894, 3275 West Ina Road, Tucson, Ariz. 85741.

LTU hosts architect

E. Fay Jones, the architect of Tom Monaghan's new 18,000 square-foot residence, will be the next guest speaker at Lawrence Technological University's Architecture series at 7:30 p.m. on Thursday, Jan. 18, in the school's college of architecture auditorium, 10 Mile and Evergreen in Southfield. Jones, from Fayetteville, Ark., is acknowledged as one of the most authentic practitioners of Frank Lloyd Wright's organic architecture. His lecture is entitled, "In the Tradition of Organic Architecture."

• The pulse of your community •

NEW HOME UNDER CONSTRUCTION

Move In For The Holidays!

Country Colonial with wrap-around porch. 3 bedrooms, 1½ baths, first floor laundry, full basement, 2 car attached garage, 2x6 construction on large wooded lot. Brighton schools.

\$116,900

Village Builders

313-437-8003
313-227-7350

FARMINGTON HILLS
NEW CONSTRUCTION

SGB Development, Inc.

Presents

Streamwood

CONDOMINIUMS

From **\$59,900** East off Middlebelt South of 10 Mile

Amenities include all kitchen appliances & microwave, washer/dryer, central air. Stacked ranch units with private entrance.

One bedroom from **\$59,900**,
two bedroom from **\$67,900**.

Model Phone 474-8950

Century 21 MJL Corporate Transferee Service

Enjoy The Lifestyles Dreams Are Made OfSM

The unbelievable natural beauty of Oak Pointe's 700 acres features the finest residential and recreational community in Michigan.

Superior quality luxury condominiums and plush single family homes available.

Oak Pointe offers:

- 36 holes of exceptional golf • 9 hole Honor's Course designed by Arthur Hills • Marina and beach • Jogging-walking paths • Cross country skiing • Furnished models • Luxury condominiums • Single family homes • The Roadhouse restaurant

Models and Information Center Open Monday-Friday 1:00 p.m. - 5:00 p.m. Saturday-Sunday noon - 6:00 p.m. Closed Thursdays

313-227-2608
Oak Pointe Sales Office

Sales by ERA Griffith Realty in Brighton Brighton Office 313-227-1010

Oak Pointe



Patches
It's been said there's no place like home. Patches wouldn't know; he's never had one.



Boris
When Boris wouldn't walk for the two men who found him, they tied him to a leash and dragged him through the streets. When we found him, we also found out why he wouldn't walk. His pelvis had been crushed.



Sarah
When Sarah's owners moved, the only thing they left behind was trash and litter. Sarah was part of the litter.



Buddy
We found Buddy in a one bedroom house with forty-one dogs and eight cats. He was severely malnourished but still alive. He was one of the lucky ones.



Cosmo
Cosmo is a victim of the saddest kind of animal cruelty. An owner who just doesn't want him anymore.

Without your help, we can save only one of these animals.
Which one should it be?

That's the decision we're faced with every single day at the Michigan Humane Society. Every day, homeless and abused animals like Boris and Buddy and Sarah are brought to us seeking care and shelter. We help them all. But the painful truth is, there continue to be more animals in need of homes than there are homes to give. Of the 47,000 animals we took in last year, only one out of five found homes. That's why we need your help. We ask you, during this season of giving, to find room in your heart

and your home for Boris or Patches or any one of the hundreds of animals at the MHS. Or you can do the next best thing. You can make a generous holiday donation. Because the more you help, the more we can help. Your donation not only provides shelter, food and medicine. It buys these homeless animals what they so desperately need — time. So now, which one should we save? One of them? Or all of them? You decide.

Here is my gift of \$15 \$25 \$50 \$100 other _____

Please make check payable to: Michigan Humane Society, 7401 Chrysler Drive, Detroit, MI 48211.

Or charge my: VISA MasterCard

Card Number _____ Exp. Date _____

Signature _____

Name _____

Address _____

City _____ State _____ Zip _____

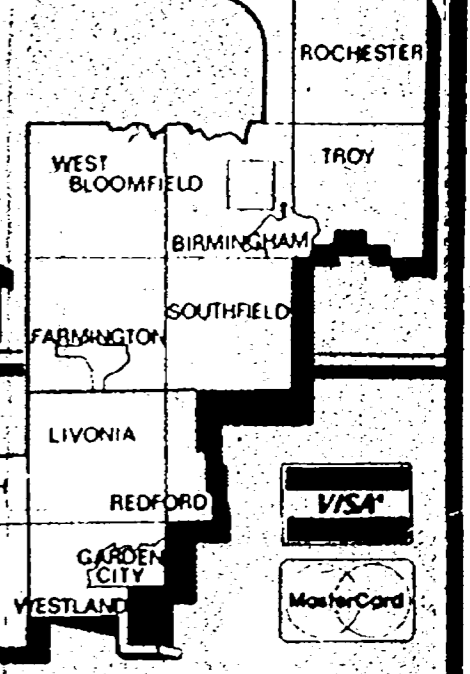
The Michigan Humane Society is a non-profit organization funded by private contributions. All contributions are tax deductible. MICS-2284

CLASSIFIED ADVERTISING

REACH MICHIGAN'S FINEST MARKET FAX YOUR AD 591-6120

644-1070 Oakland County 591-0900 Wayne County 852-3222 Rochester/Rochester Hills

EQUAL HOUSING OPPORTUNITY



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YOU MAY PLACE A CLASSIFIED ADVERTISEMENT FROM
8:00 A.M. - 5:30 P.M.
MONDAY - THURSDAY
AND FROM
8:00 A.M. - 5:00 P.M.
FRIDAY

DEADLINES FOR CLASSIFIED "LINERS"
MONDAY ISSUE: 5 P.M. FRIDAY
THURSDAY ISSUE: 5 P.M. TUESDAY

All advertising published in The Observer & Eccentric is subject to the conditions stated in the applicable rate card, copies of which are available from the Advertising Department, Observer & Eccentric Newspapers, 36251 Schoolcraft Road, Livonia, MI 48150, (313) 591-2300. The Observer & Eccentric reserves the right not to accept an advertiser's order. Observer & Eccentric Ad-Takers have no authority to bind this newspaper and only publication of an advertisement shall constitute final acceptance of the advertiser's order.

The Observer & Eccentric will issue credit for typographical or other errors only on the first insertion of an advertisement. If an error occurs, the advertiser must notify the Customer Service Department, in time to correct the error before the second insertion.

BUY IT, SELL IT, FIND IT.

CLASSIFIED DIRECTORY SECTION

- Auto For Sale **E-F-C**
- Help Wanted **F**
- Home & Service Directory **F**
- Merchandise For Sale **F**
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MORE CLASSIFIEDS

This classification continued from Page 1E.

500 Help Wanted

ABLE Stable person with excellent dictation. 9am-3pm. 3:30pm-9pm. Top hourly rate and bonus. Experience only. Mary Jane 534-6929.

ACCEPTING APPLICATIONS FOR SALAD PREP

Experience preferred, full & part time positions available. Apply in person only. Joe's Produce 33152 W 7 Mile - Livonia

ACCOUNTANT/CPA - 3 yrs. public accounting experience. Strong 1040 background. \$35-50,000. 472-7210. Steven J. Greene Personnel

ACCOUNTING SUPERVISOR

With humble beginnings is how our company began. In 1979, with little more than pocket change, two enterprising brothers in their early 20's have, thru desire and sheer determination, watched their company expand to over 40 talented employees, helping us to generate sales of over 10 million a year.

With continued growth in mind we are eagerly searching for a dynamic individual with experience, to supervise the accounting of our multi-company structure, as well as manage our accounts receivable.

If you are looking for an exciting career opportunity and enjoy working with others who are energetic and motivated toward success, we invite you to become part of our team of professionals.

For immediate consideration, please send resume and salary requirements to:

J.P.P.
11700 Golden Court
Livonia, MI 48150

ADMINISTRATIVE ASSISTANT - for growing temporary help service in Birmingham. Must have payroll, collection, advertising & general office experience. Salary open. Call Jim Peil 646-7660

A friendly Westland office needs a mature person to answer telephone. Full time, 8-5pm, Mon-Fri, \$3.75/hr. Includes a 6.7% manufacturer's discount. Call or write to: Cherry Hill, E. of Newburgh, or call and ask for Brenda or Li 728-4572

AIRPORT SECURITY - Men and women, part & full time. Must be at least 18 yrs. of age. Call between 11am-2pm. 722-0030

APARTMENT MANAGER TRAINEE: Team or individual invited to apply at local community for possible promotion as Manager Trainee. Application must be written to relocate within the state for training and subsequent placement. Individual willing to relocate out of state. Please send resume to: 36251 Schoolcraft Rd., Livonia, MI 48150. 729-6520

APPRAISAL TRAINEE: National firm located in Troy, MI, looking for full time career minded individual. Training program available. While you learn, No experience necessary. Call for interview between 1-4, ask for Ed or Vivia, 528-8013

APT. MANAGER

for large suburban apt. development - minimum 3 yrs. experience, references. Reply to Box #792, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

500 Help Wanted

ALTERATION SEAMSTRESS

Needed for Livonia Bridal Salon, full time, 2 evenings and Sat. with train. Must be friendly, dependable & love to sew. Apply in person Mon-Fri, 12-4pm. The Bridal Basket, 19183 Macrimeran, at 7 Mi. Village Fashion Mall, Westland, Call 326-1400

A MAJOR RETAIL CHAIN

Managers to \$35,000
Assistant Managers to \$22,000
Management Trainees to \$20,000
Previous retail experience, good looks, discount store, health & beauty aids a plus. Full benefit package & bonus.
Employment Center Inc. 569-1638

AMERICAN HOME CLEANING IS hiring Housekeeper. Great pay plus benefits. Full time Mon-Fri. Must have own transportation. 855-1849

APARTMENT MAINTENANCE: Experienced for large complex, APLI. Flexible hours. 15-20 hrs/week. Call Margaret at 281-8010

ARCHITECTURAL DRAFTER with 3 yrs. experience in commercial building working drawing preparation for establishing Birmingham architecture firm. Respond to: Box #940 Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

ARTIST: Growing company needs part time artist to hand paint large murals. Strong skills required. Call Carol 644-2818

ARTIST WANTED - part time with flexible hours. An established Livonia based interior appointment company seeks an ambitious artist. Requirements include: basic illustration techniques, positive attitude and willingness to job what is needed. For information or interview call 9am-5pm. 261-1711

ASSEMBLY OPPORTUNITIES: Part time \$242.10 weekly to assemble plant hangers. For information send long self addressed stamped envelope to: Data Entree Systems, Dept. 001, Box 825, New Bloomfield, PA, 17068

ASSISTANT: Supervisor for telemarketing company. High energy person, management oriented, for expanding company. Experience only. Redford. Sadie Jones 534-1700

ATTENTION STUDENTS HOLIDAYS OPENINGS \$7.55 TO START

Holiday Break positions, Full & Part time. May become Permanent, Sales/Marketing, Dept. Call now 9am-5pm 425-6980 425-7037

AUTO BODY PERSON needed for state of the arts facility. Experience preferred but will train the right person. Apply at Action Nissan, 36555 Plymouth Rd., Livonia, MI 48150. 425-5311

BAKERY MANAGER-Livonia. Bakery and or management experience necessary. Send resume to: Bakery, P.O. Box 7048, FERT, MI 48507

BEAUTICIAN - Mature person for large nursing home. Full-time. Fringe benefits. Apply Mon. thru Fri. 9am-5pm. Arnold Home, 18500 W. 7 Mile, 531-4001, Ext. 217

BEVERLY HILLS Aesthetic Club is accepting applications for manager for the 1990 season. interested persons send resume to: Beverly Hills Aesthetic Club 646-0776

BRIDAL CONSULTANT

Needed for busy Livonia Salon. Full & part-time opening must be outgoing, dependable & friendly. Will train. Apply in person Mon-Fri 12-4pm. The Bridal Basket, 19183 Macrimeran, at 7 Mi. Village Fashion Mall, Westland, Michigan 48150

BUILDING MAINTENANCE PERSON: For all around duties at apartment complex in Southfield must be dependable, have own tools and transportation. Call 358-8533

CAR WASH - Experienced Help. Up to \$6/hr. Bonus & commissions. Overtime. Full & part-time. Male or female. Apply in person. Clean Machine Car Wash, 33818 Plymouth Rd., W. of Farmington, located in Action Oldsmobile

CAR WASH MANAGER & Wash Technicians: Dearborn Area. Call Sandy 684-5530

CASHIERS

Full time & part time positions available for our new full service wash located Ford & Hix, Canton, Days, all times. Flexible. Apply in person, Mon-Fri, 9am-5pm. Glow Car Wash, 36500 Ford Rd., or call 729-7444

CASHIERS - Full or Part Time

Immediate openings. Starting pay \$5. hr. + benefits & promotions. Sheel Auto Care, Farmington Hills 553-2622

CASHIERS

Student paid study time. Immediate openings. Midnight shift, full and part-time. Evenson Shell, Plymouth and Canton area. 455-2638

CHUCKER OPERATOR: Minimum 5 years experience in prototype & aerospace work. Full benefits. Superior Machining, 40040 Grand River, Suite 200, Novi 478-4488

CITY OF LIVONIA

The City of Livonia is seeking qualified Blacks and other minority applicants, as well as white applicants for employment without regard to race or PART-TIME AND/OR TEMPORARY employment opportunities for the following positions:

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500 Help Wanted

BUDGETEL INN, 9000 Wickham Rd., is seeking Customer Service oriented individuals for the position of Desk Clerk. Part time hours. Work will include evening, weekends & holidays. Sales, switchboard, & clerical background helpful but not req. References required. Apply in person, 10am-3pm, week days. No phone calls please. Also accepting applications for Room Attendant. 48170, motorist. Must be available weekends, holidays, & have reliable transportation.

CARPENTERS: Rough & Finish. Vacation pay. Insurance. Must have experience. Foreman positions available. Now. 344-0113

CASHIERS

Farmington Hills company has full or part time position open. Flexible hours, perfect for students. Earn up to \$5 an hour. Blue Cross available. Call 655-3840

CASHIERS

Full & part-time positions available; experience preferred; apply in person only. Joe's Produce 33152 W 7 Mile - Livonia

CASHIERS

Full time & part time positions available for our new full service wash located Ford & Hix, Canton, Days, all times. Flexible. Apply in person, Mon-Fri, 9am-5pm. Glow Car Wash, 36500 Ford Rd., or call 729-7444

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500 Help Wanted

CITY OF LIVONIA

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1990 SUMMER RECREATION AND SWIMMING POOL PROGRAMS

\$3.65/hr. to \$5.80/hr. Applications are being accepted for summer employment for the following positions: Recreation Aide I (Park), Golf Course, Playgrounds, Ast. Recreation Leader (Playgrounds, Golf Courses), Recreation Leader (Recreation), Tennis Instructor, Arts & Crafts Instructor, Recreation Specialist (Pool Manager), Recreation Leader (Asst. Pool Manager), Lifeguard (Water Safety Instructor Certified), Lifeguard I (Senior Lifeguarding & CPR certified), Lifeguard II (Senior Lifeguarding & CPR certified), \$4.00/hr. to \$4.50/hr. Maximum 20 hrs. per week. At least 15 yrs. old and currently enrolled in high school.

LIBRARY PAGE

\$4.25/hr. to \$4.50/hr. Maximum 20 hrs. per week. At least 18 yrs. old and have a H.S. diploma or valid equivalency certificate.

The announcement and official application form may be obtained at Livonia City Hall, Civil Service Department, 36000 Hix Road, Livonia, MI 48154, 421-2000, Ext. 294.

NO RESUMES ACCEPTED
An Equal Employment Opportunity Employer
M/F/H

CLEANING PERSON WANTED to clean homes in the Westland area. Must be able to work 40 hours per week. Must have own transportation. Call Short at 422-5411

CLEANING PERSON - needed to clean apartment complex in Westland. Must be able to work 40 hours per week. Must have own transportation. Call Short at 422-5411

CLERICAL/Data Entry

Well established, fast growing, Pak Park-based firm seeking dedicated individual. Should be detail-oriented and have good organizational & communication skills. Excellent benefits. Starting \$2.60 per week + benefits. Send resume to: P.O. Box 854, Southfield, MI 48037-0854

CLERK: Immediate opening for a personal clerk in a 2nd yr. secretarial position. Position consists of typing, filing and daily clerical duties. Computer and Word Processing experience helpful. This person should be able to enter-act in a tactful, professional manner with both salary and hourly personnel.

We offer a competitive salary and benefit package. If interested send resume with salary history to: Human Resources Manager, P.O. Box 2454, Livonia, MI 48150

COLLECTION

Immediate openings for experienced, aggressive telephone collectors. Salary to \$18,000 commensurate with experience. Lucrative incentive & commission program. Also major medical & life insurance coverage. Please send resume to: P.O. Box 873, Southfield, MI 48037 or call Ms. Mazur at 569-1448

COLLECTOR

Aggressive, experienced person needed to work on automated system. Must be able to handle high volume & produce results. Full time, permanent position available. Call Mr. Scott weekdays between 11AM and 422-1511

COLLECTOR

A national commercial leasing company seeks an experienced result-oriented collector. Some accounting experience helpful. Send resume including salary history in confidence to: Lease Acceptance Corp., 30955 Northwestern Hwy., Farmington Hills, MI 48018, Attention: Collector Manager

500 Help Wanted

COLLECTOR

National leasing company owned by a major bank needs commercial collection correspondent. Must have minimum 2 yrs. commercial experience. Experience on automated collection system helpful. We offer opportunity to grow with organization. Direct inquiries to: Applications Manager, 21311 Dye Center Dr., Southfield, MI 48076

COMPUTER OPERATOR IBM AS400

Full time, afternoon shift, 1-2 yrs. experience on IBM AS400 required. Wang experience a plus. Must be able to work well independently. Excellent benefits. Send resume to: Personnel Department, ER LUMBER COMPANY, 375 S. Eton, Birmingham, MI 48009

COMPUTER TECHNICAL SUPPORT Representative: Minimum 2 yrs. DOS experience. Async or B-type communications experience preferred. Please state anticipated equipment. Send resumes to: Box 688, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

CONSTRUCTION OPPORTUNITY

If you possess the following attributes: Willing to work hard. Strong mechanical skills. Willing to work flexible hours. You can expect \$25,000 plus per year. Full benefits & paid vacation. Send resume to: Box 832, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

CONTROL DESIGNER

Strong PLC & single axis positioner experience. Please send resume to: Control Design, P.O. Box 87530, Canton, MI 48187

COUNTER GLEEK

Dry cleaners, part time. Perfect for mature, dependable person for interview, call Mr. Hoetzl at 473-0111

COUNTER PEOPLE

Full & part time. Apply. Choice benefits, 13973 Middlebelt, Livonia 455-2400 or call.

C PROGRAMMER

C program position available. Formal education is a must, with at least 2 yrs. experience. Experienced programmer. Please send resume to: Data Base Management System, Telecommunication experience preferred but not required. Salary is commensurate with experience. Excellent benefits. Excellent working environment. Interested parties please send a resume to: Lori Carls (Digital) Signet, Inc., 6859 Northwestern Highway, Suite 120, Southfield, MI, 48034

CUSTOMER SERVICE MANAGER

Large manufacturer retailer seeking mature & competent Customer Service Manager. Must be well organized, extremely pleasant with people & the ability to work under pressure. We offer excellent wages & benefits. Qualified applicants please send resume to: Box 824 Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

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501 Real Estate

COLLECTOR

National leasing company owned by a major bank needs commercial collection correspondent. Must have minimum 2 yrs. commercial experience. Experience on automated collection system helpful. We offer opportunity to grow with organization. Direct inquiries to: Applications Manager, 21311 Dye Center Dr., Southfield, MI 48076

COMPUTER OPERATOR IBM AS400

Full time, afternoon shift, 1-2 yrs. experience on IBM AS400 required. Wang experience a plus. Must be able to work well independently. Excellent benefits. Send resume to: Personnel Department, ER LUMBER COMPANY, 375 S. Eton, Birmingham, MI 48009

COMPUTER TECHNICAL SUPPORT Representative: Minimum 2 yrs. DOS experience. Async or B-type communications experience preferred. Please state anticipated equipment. Send resumes to: Box 688, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

CONSTRUCTION OPPORTUNITY

If you possess the following attributes: Willing to work hard. Strong mechanical skills. Willing to work flexible hours. You can expect \$25,000 plus per year. Full benefits & paid vacation. Send resume to: Box 832, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

CONTROL DESIGNER

Strong PLC & single axis positioner experience. Please send resume to: Control Design, P.O. Box 87530, Canton, MI 48187

COUNTER GLEEK

Dry cleaners, part time. Perfect for mature, dependable person for interview, call Mr. Hoetzl at 473-0111

COUNTER PEOPLE

Full & part time. Apply. Choice benefits, 13973 Middlebelt, Livonia 455-2400 or call.

C PROGRAMMER

C program position available. Formal education is a must, with at least 2 yrs. experience. Experienced programmer. Please send resume to: Data Base Management System, Telecommunication experience preferred but not required. Salary is commensurate with experience. Excellent benefits. Excellent working environment. Interested parties please send a resume to: Lori Carls (Digital) Signet, Inc., 6859 Northwestern Highway, Suite 120, Southfield, MI, 48034

CUSTOMER SERVICE MANAGER

Large manufacturer retailer seeking mature & competent Customer Service Manager. Must be well organized, extremely pleasant with people & the ability to work under pressure. We offer excellent wages & benefits. Qualified applicants please send resume to: Box 824 Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia, Michigan 48150

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Early Holiday Deadlines for Observer & Eccentric classified ads

Please Call Early And Avoid The Rush. Have a Safe and Happy Holiday

PUBLICATION	TYPE OF ADVERTISEMENT	DEADLINE
MONDAY JANUARY 1	Classified In-Column "Liners"	5:00 p.m. Thursday, December 28
THURSDAY JANUARY 4	Classified In-Column "Liners"	5:00 p.m. Tuesday January 2

644-1100-Oakland County • 591-0900-Wayne County
852-3222-Rochester/Rochester Hills

500 Help Wanted

ASSEMBLY WORKERS - Transmission remanufacturing firm located near Plymouth has immediate openings for production assembly people. Work will include inspecting, grinding, light industrial experience preferred. Mechanical ability helpful. Competitive hourly wage & benefit package. Those interested send resume & wage requirements to: Awtec, 14920 Keele St., Plymouth, Mich. 48170, motorist.

ASSISTANT COSMETICS BUYER

Assisting Head Buyer plus counter work. Birmingham area. Excellent salary & benefits plus opportunity for advancement. Send resume including salary requirements to: Sav-On Drugs, 6510 Telegraph, Birmingham MI 48010

ATTENTION HOMEOWNERS - Train for leader positions. Clean highways & laundry rooms in apt. communities. Day work. \$4.90 to \$5.10 per hr. Paid holidays & vacation. Call Mon-Fri, 8am-3:30pm. 427-4343

CASHIERS

Farmington Hills company has full or part time position open. Flexible hours, perfect for students. Earn up to \$5 an hour. Blue Cross available. Call 655-3840

CASHIERS

Full & part-time positions available; experience preferred; apply in person only. Joe's Produce 33152 W 7 Mile - Livonia

CASHIERS

Full time & part time positions available for our new full service wash located Ford & Hix, Canton, Days, all times. Flexible. Apply in person, Mon-Fri, 9am-5pm. Glow Car Wash, 36500 Ford Rd., or call 729-7444

CASHIERS - Full or Part Time

Immediate openings. Starting pay \$5. hr. + benefits & promotions. Sheel Auto Care, Farmington Hills 553-2622

CASHIERS

Student paid study time. Immediate openings. Midnight shift, full and part-time. Evenson Shell, Plymouth and Canton area. 455-2638

CHUCKER OPERATOR: Minimum 5 years experience in prototype & aerospace work. Full benefits. Superior Machining, 40040 Grand River, Suite 200, Novi 478-4488

CITY OF LIVONIA

The City of Livonia is seeking qualified Blacks and other minority applicants, as well as white applicants for employment without regard to race or PART-TIME AND/OR TEMPORARY employment opportunities for the following positions:

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500 Help Wanted

BUDGETEL INN, 9000 Wickham Rd., is seeking Customer Service oriented individuals for the position of Desk Clerk. Part time hours. Work will include evening, weekends & holidays. Sales, switchboard, & clerical background helpful but not req. References required. Apply in person, 10am-3pm, week days. No phone calls please. Also accepting applications for Room Attendant. 48170, motorist. Must be available weekends, holidays, & have reliable transportation.

CARPENTERS: Rough & Finish. Vacation pay. Insurance. Must have experience. Foreman positions available. Now. 344-0113

CASHIERS

Farmington Hills company has full or part time position open. Flexible hours, perfect

NEED MORE FULL-TIME PART-TIME

OVER 1000 JOBS AVAILABLE

FULL-TIME PART-TIME

We're opening a new store at the corner of Warren and Newburgh Rds. in Westland, and we have a job for you!

Give us a call or stop by. We'll answer any of your questions about employment at Meijer over the phone. It's that easy to get you on your way to a new job today.

- BENEFITS
•Hospital
•Medical
•Paid Training
•Paid Holidays
•Paid Vacation
•Paid Vacation
•Prescription
•Dental
•Optical
•Pension Plan

For more information call (313) 728-1800 HOURS: M-F 8 AM to 5 PM

MEIJER 2727 Walker N.W. Grand Rapids, MI 49504-1369

AN EQUAL OPPORTUNITY EMPLOYER

500 Help Wanted
COURIER/SERVICE REPRESENTATIVE
Enjoy a company car!

500 Help Wanted
DIRECT CARE WORKERS
Human Service Agency wishes to hire people who have a sincere and caring desire to work with individuals...

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EXPERIENCED HOUSECLEANERS
Paid. Weekly pay. Daily. Mon-Fri. hours. All equipment provided. Call Mary Maids...

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Experienced person for new construction work. Top pay with benefits...

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With Experience for Luxury Townhouse 352-3800 Mon.-Fri.

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Starting salary \$25,276 plus comprehensive benefits package. Progressive wage scale...

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Data entry position available. Full paid benefits. Applications accepted starting Jan. 2nd in person at United Paint & Chemical Corp. 24671 Telegraph Rd. Southfield. No phone calls.

500 Help Wanted
OIL CHANGE TECHNICIAN
Will train. Good chance of advancement in large auto repair facility. Full time. Days or afternoon shift. Call Mon-Fri. 345-3115

500 Help Wanted
PACKAGING WORK IN Plymouth, LIght Industrial
Mon.-Fri. starting wage \$4.50/hr. Interested parties contact Linda at 431-1515

500 Help Wanted
HANDY PEOPLE NEEDED
Kelly Services has several good paying jobs for people who like to work with their hands. These assignments are available NOW

500 Help Wanted
KELLY TEMPORARY SERVICES
The "Kelly Girl" People "The First And The Best!" Not An Agency. Never A Fee. Equal Opportunity Employer M/F/H

500 Help Wanted
LIGHT INDUSTRIAL UP TO \$6.50/HR.
General laborers, warehouse workers & forklift operators. Immediate long-term assignments available. Call Now.

500 Help Wanted
IMSS
23077 Greenfield, Suite 162 Southfield, MI 48075 313-563-4848 or 313-552-1944

500 Help Wanted
MACHINE OPERATORS
Company with rapid growth seeks individuals with mechanical aptitude or experience. Openings in all shifts. Experience in blow molding or injection molding helpful. We offer a good wage and benefit package and an excellent opportunity for advancement. Apply in person Mon-Fri. 9am-5pm, 13511 Hi Road, Westland

500 Help Wanted
MACHINIST - experienced only, close tolerance detail work. Farmington area. 471-2885

500 Help Wanted
MACHINIST-Medium size Wacom company looking for experienced machinist. 15 years experience on bridgeport, mills, engine lathe, CNC lathe experience helpful. Wages negotiable w/experience. Medical and other fringe applications being accepted at N.B. Corporation 29830 Beck Rd. Wixom. Directions can be obtained by calling 624-5555

500 Help Wanted
MAILROOM CLERKS
Long and short term contract positions available in the Pontiac area. Ideal candidate will have at least 1 year office experience. Must also have initiative and responsible attitude. \$7.75 per hour. Start dates please call Mary or Gerlyn today.

500 Help Wanted
MAINTENANCE POSITION
For large apartment community in Southfield. Full time, \$5.50 to start. Benefits available. 356-0400

500 Help Wanted
MAINTENANCE PERSON - for apartment in Westland, Plymouth & Livonia area. Must have experience, transportation & tools. \$6.55 per hour. Call 281-0288

500 Help Wanted
MAINTENANCE PERSONNEL
For medium sized stamping plant in Canton. Must be experienced with pressroom equipment, a strong electrical background is also required. Top pay to qualified person. \$7.75 per hour. Start dates please call Mary or Gerlyn today.

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FINANCIAL SERVICES
Metropolitan Life, a World Wide leader in financial services with over \$125 billion in assets in more than 100 subsidiaries, has earned its reputation as "The Quality Company". Care is expanding our professional sales and management staffs. Are you imaginative, disciplined & have drive? We can offer you a structured career path training program which enables you to maximize your potential immediately. Qualified candidates in training CAN earn up to \$900/wk. Excellent benefits package. Send resume:

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GOOD PAY AT A FUN JOB GO FOR IT!
Why sit around all weekend when you could be earning \$4.50 to \$8.00 an hour at Midwest Publishing? Team up with experienced typographers and managers who believe that work shouldn't be monotonous and boring, but challenging and fun. All you need is good telephone skills.

500 Help Wanted
EQUIPMENT MECHANIC I CITY OF LIVONIA
The City of Livonia is seeking qualified blacks and other minority applicants, as well as white applicants, for employment without regard to race for PERMANENT AND/ OR PROBATIONARY positions. Equal Opportunity Employer

500 Help Wanted
GRINDER/SURFACE
Livonia based company seeks experienced grinder for floor preparation. 2 year's related experience. Live-in possible. Private 2 room suite, \$18,000 to \$24,000 based on home management experience. Apply to JARC, 26366 Franklin Rd., Southfield, MI 48034 (352-5272)

500 Help Wanted
GROUP LIVING COORDINATOR
St. Vincent & Sarah Fisher Center is looking for a mature responsible adult to live-in and oversee the day to day activities of a group home with single males & their families. Compensation includes rent, utilities & a modest monthly stipend. Responsibilities will include interfacing with school, work schedules. For more information contact Mary Anne McDonnell, 626-7527

500 Help Wanted
HAIR DRESSER ASSISTANT, must be motivated, needed for salon, Farmington Hills salon. Call 932-1122

500 Help Wanted
HAIR SALON - Licensed assistant needed for W. Bloomfield salon. 661-1880

500 Help Wanted
HAIR STYLIST
Chair Rental/Birmingham salon. Free parking. Call 642-7222

500 Help Wanted
HAIR STYLISTS & BARBER
Licensed for booth rental. 8 Mile & Evergreen. Call Helen or Jeanne at message. 634-0606 or 869-8254

500 Help Wanted
HAIR STYLIST - to take over full clientele. Part or full-time position available. Closed on Mondays. Garden City area. 261-2070

500 Help Wanted
HEALTH CARE PROFESSIONALS
We need caring people with good health care skills to provide foster care for adults with mental retardation. Help someone who really needs you. Share your home and earn almost \$1,000 per month. Call HomeTrainers, 332-4110, Wayne, 455-8880.

500 Help Wanted
HOUSEKEEPER needed full time at-ternoon for small nursing home in Plymouth. 453-3983

500 Help Wanted
FLORAL DESIGNER
Full or part time. Experienced. West Bloomfield Area. 882-9211

500 Help Wanted
FREE MARKETING TRAINING (WESTERN SUBURBS)
Local non-profit international organization needs 2 full time career minded individuals willing to work hard and be trained for income in excess of \$25,000 per year. Call Mary 525-5259

500 Help Wanted
GAS ATTENDANT with minor mechanical abilities. Tele - W. Chicago Shell Station, Redford. 538-1488

500 Help Wanted
GENERAL LABOR
Farmington Hills comm. area full or part time position open. Flexible hours, perfect for students. Earn up to \$5 an hour. Glass available. Call 855-3346

500 Help Wanted
GENERAL OFFICE CLEANING
Plymouth area. 3 nights per week. good extra income. Retirees welcome. 487-1980

500 Help Wanted
GENERAL WAREHOUSE
Laborers. Temporary help for full time position. Possibility of becoming permanent. Apply at NWBP, 13450 Farmington at Schoolcraft, Livonia. 525-7290

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INJECTION MOLDING OPERATORS.
Growing, future oriented manufacturing plant seeks individuals in injection molding department. Good mechanical aptitude. Good mechanical aptitude. Good experience helpful. We offer a good wage and benefit package and an excellent opportunity for advancement. Apply in person, Mon-Fri. 9-4, 13511 Hi Road, Westland

500 Help Wanted
INSURANCE EXPERIENCED ONLY
We are a corporation of The Independent Insurance Agents of Michigan, a service oriented company. We recruit new sales and personal lines customer service representatives, raters, producers and underwriters for the metropolitan area.

500 Help Wanted
INTERIOR DESIGNER
Contract Furniture Dealer specialist. Sales & installation. CAD experience required. Immediate opening available. Please send resume to: Box 828, 20500 Evergreen Rd., Southfield, MI 48034

500 Help Wanted
INTERIOR HORTICULTURAL TECHNICIAN
Non-smoker to service plants in commercial accounts. Car provided. Excellent benefits. Salary commensurate with experience. Call Mary Ann or Charla at 477-6888

500 Help Wanted
INVENTORY CONTROL POSITION
Available at large Westland apartment complex. Full or part time. Individual needed with some mechanical aptitude required. Full time year "team player" needed. Mon-Fri 10-5pm ask for Julie or Ramona 729-5650

500 Help Wanted
JANITORIAL HELP
Part time, evenings & weekends. \$5-7 per hour. Call 427-8557

500 Help Wanted
JANITORS NEEDED
By home for the aged in Farmington Hills area. Benefits. 651-9640

500 Help Wanted
JOIN OUR Professional management team! We have a maintenance position available in the Detroit area with strong H.V.A.C. training and good references. The Remington Apartment Community located in Southfield, 29000 Evergreen Rd. Apply in person or call 352-2742 for more information.

500 Help Wanted
J.C. PENNEY OPTICAL department now hiring full/part time dispensers. Great benefits. \$4 per hour to start. Apply at all locations.

500 Help Wanted
KEYLINER/CAMERA PERSON
Growing publishing house. Must be fast, accurate & dependable. Benefits. Send resume to: Mr. Bernard, 3150 Schoolcraft, Livonia

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Evenings & Weekends. Immediate openings Farmington Hills area. Care is expanding our professional sales and management staffs. Are you imaginative, disciplined & have drive? We can offer you a structured career path training program which enables you to maximize your potential immediately. Qualified candidates in training CAN earn up to \$900/wk. Excellent benefits package. Send resume:

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City of Birmingham Dept. of Public Services is accepting applications for the position of Laborer. Does general duties as assigned by the street sweeper or other work. Must have valid drivers license & be able to drive city trucks with attachments. Must have current Class II commercial drivers license (CDL) group A or B endorsement prior to this available position being accepted through Jan. 5 at the Personnel Office, 151 Marlin St., Birmingham, MI, 48009.

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504 Help Wanted Office-Clerical RECEPTIONIST... 504 Help Wanted Office-Clerical SECRETARIAL POSITION... 504 Help Wanted Office-Clerical ENERGETIC Typist wanted...

505 Help Wanted Food-Beverage WAIT STAFF Full & Part Time Positions... 506 Help Wanted Sales BE THE BEST! Do you strive to be the BEST?

507 Help Wanted Part Time ASSISTANT TEACHERS needed... 508 Help Wanted Domestic BABYSITTER & Light housekeeping...

509 Help Wanted Domestic BABYSITTER Wednesdays 6:30am-4pm... 510 Help Wanted Domestic CHILD CARE needed for infant...

Legal Secretary

ITT Automotive, a leading global supplier of parts, components and systems to the automotive industry...

ITT Automotive, Inc.

Working at our new headquarters in Auburn Hills, you're bringing a year's experience...

SPECIAL PROJECT

Winter is wonderful at Kelly. No matter what the season, Kelly Services has plenty of jobs to offer...

18 people needed!

You can choose your start date, January 2 or 16. The assignment is through the end of May...

KELLY TEMPORARY SERVICES

The 'Kelly Girl' People. The First and the Best. Not an Agency, Never a Fee.

SENIOR SECRETARY

Professional, and have the ability to accept responsibility for a full range of administrative duties...

TELEPHONE INTERVIEWERS

Pleasant work for experienced, bright, articulate callers. Day or evening- no selling...

TELEPHONE OPERATOR

Experienced, mature and pleasant personality a must. Canton area. Must be able to work 8:30am-5:30pm...

TR Temporary Resources

Clerical Positions Available 737-1711 An Equal Opportunity Employer

TACO BELL

An Equal Opportunity Employer WAIT PERSONS - Day shift. Earn up to \$10 per hour including shift...

28484 FORD ROAD GARDEN CITY

The nation's fastest growing double drive-thru is now hiring for all shifts. Competitive wages, paid vacations, paid Birthdays, promotions from within...

WAIT STAFF

Now accepting applications for full and part time positions for both day and night shifts. Ideal for students...

WAITSTAFF

Sweet Lorraine's is selected "Restaurant of the Year" by Detroit Monthly Magazine. To maintain this high standard...

A BETTER HOMES AND GARDENS

Office provides Free Pre-License training for all new agents. Free Training after licensing. Call for Northville office manager...

CHUCK FOSTER

ABLE, Stable person with excellent dictation. 8am-3pm, 3:30pm-5pm. Top hourly rate and bonus. Experience only. Apply in person...

ACCOUNT EXECUTIVE SALES

Career opportunity with Southeast Michigan's largest supplier of high-tech telecommunications equipment, networks, and software...

BURGER KING

Immediate opening, night building and equipping technician. Up to \$8 per hour. Burger King experience helpful but not necessary...

CASHIER - Bartender

Front behind bar, 11am - 2:30pm, 5:30pm - 11pm. Apply within 10 days before Dec. 31 or after Jan. 5. Japanese Restaurant Akasaka...

CHI CHIS - restaurant of Livonia

Hiring restaurant positions: host/hostess, wait persons, host/hostess, cocktail servers, bartenders, barbacks, line cooks, dishwasher, etc. Competitive pay and benefits...

HELP WANTED - Snack Shop

Work from 7am-1pm, making sandwiches, stocking stock and handling register. \$4.50/hr. 968-8700

HIRING DAY & NIGHT

Personnel with high school diploma and 1 year experience. Full or part time. Dishwashers. Full time host/hostess. Apply to: MCKINNON'S, 126 E. Main, Northville.

FOOD SERVERS & DISHWASHERS

Full or part time. Excellent learning environment in progressive restaurant. Brandy's Restaurant, call between 9am-12 noon, ask for Mr. Graczyk, 338-4300

HOST/HOSTESS

We offer health & life insurance, advancement opportunity and competitive wages. Beverly Hills Grill, 31471 Skelton Rd. (between 13 & 14 Mile Rds.)

LES AUTEURS, AN AMERICAN BISTRO

Needs to fill the following positions: Pastry Assistant, Line Cook, Dishwasher. Call for application between 11-4pm. 358-8770

MANAGEMENT POSITION

For Government carry-out catering company. Excellent opportunity for responsible individual. 737-5190

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513 Help Wanted Domestic HOUSEKEEPER for professional couple... 514 Help Wanted Domestic BABYSITTER needed for care...

515 Help Wanted Domestic HOUSEKEEPER needed in Farmington Hills... 516 Help Wanted Domestic BABYSITTER needed in Farmington Hills...

517 Help Wanted Domestic HOUSEKEEPER/BABYSITTER for family of 4... 518 Help Wanted Domestic BABYSITTER to care for 2 year old...

519 Help Wanted Domestic BABYSITTER to pick up 5 1/2 yr old... 520 Help Wanted Domestic MATURE NANNY, part time...

521 Help Wanted Domestic MOTHERS HELPER to live in or out... 522 Help Wanted Domestic TEACHER, READER, non-smoker...

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508 Help Wanted Domestic
MOTHERS HELPER 20 to 25 hrs/week \$5/hr. Laundry, light housekeeping, and/or baby sitting (3 or 4 children). Square Lake Rd. Tel: 338-7381

512 Situations Wanted Female
Baby Foods FRESHTEACH WEEK
HOME DELIVERY No call, sugars, preservatives 421-0085

516 Elderly Care & Assistance
A Free Nurse Assessment Visit in your home HOME HEALTH CARE Screened, RN supervised, insured Aides 24 hours - 7 days Nurses 357-3650

518 Education & Instruction
AVAILABLE FREE TRAINING For residents of Oakland County, except Pontiac, Pontiac Twp., Waterford, Westland, Lake Orion, Orion Twp., Independence Twp., Auburn Hills who are unemployed or underemployed. This is an excellent opportunity to train for a rewarding career in the World Processing Sector.

600 Personals
BUILD A FUTURE WITH THIS PART TIME OPPORTUNITY
• Paid Training • Flexible Hours • Learn a SPECIALTY • No Experience Necessary • Opportunities for Promotions

602 Lost & Found
FOUND: Male, gray striped cat with black leather collar, Harrison near W. Chicago, Livonia. 522-8198

700 Auction Bakes
AMERICAN ART POTTERY Rockwood, Roseville, Waterford, Perle, Hull and more. Many unusual pieces. Sunny Hill Antique Show, Pontiac, Dec. 29, 11:30 a.m. to 11:55 p.m. 30 dealers, appraisals, forums. 373-1022

702 Antiques
A NEW EVENT - Antique Show & Sale at St. James Episcopal Church, 355 W. Maple, downtown Birmingham, Jan. 19, 20, 21, 1990, 11:30 a.m. to 5:30 p.m. 30 dealers, appraisals, forums. 373-1022

708 Household Goods Oakland County
An Estate Sale Everyday
Rare opportunity for the discriminating buyer savings up to 70% & more.

509 Help Wanted Couples
On-Site Resident MANAGER COUPLE wanted for exclusive 50 Unit Farmington area development. Duties include leasing, grounds work, maintenance & light office work. Ideal for retired couples. Please send resume & salary requirements to: Box 638, Observer & Eccentric Newspapers, 26251 Schoolcraft Rd., Livonia, Michigan 48150.

BEST CHILD CARE
Christian mother to care for your child. Any age, good lunch and snacks. Westland. 326-5013

PINEWOOD MANOR ADULT FOSTER CARE
Reputable Home for the Elderly Kind and loving family atmosphere. Home set on 10 acres in horse farm Community. 30 minutes North of Rochester. Semi-private for male and female. Reasonable private pay rates. Call for brochure. 664-4090

518 Education & Instruction
DATA ENTRY WORD PROCESSING
APPROVED FOR UAW TRAINING Job Placement Assistance Payment Plans Available IDEAL Career Training Ryea Oak 544-2862

603 Health - Nutrition Weight Loss
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CAROLYN'S JANITORIAL SERVICE Home & business cleaning Floor stripping & Waxing 582-6940

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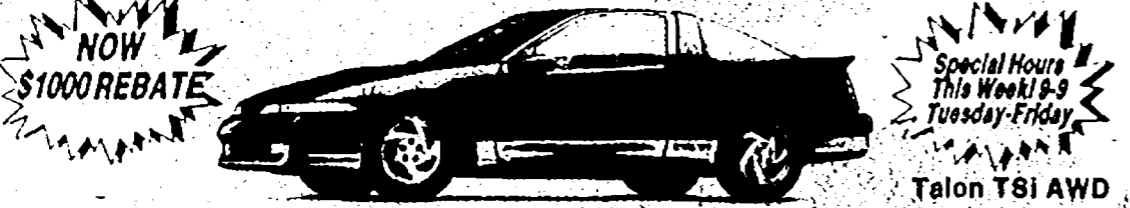
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<p>\$2000 REBATE</p> <p>1990 PREMIER 4 DOOR LIMITED 6 cylinder, automatic, air, limited package, loaded, full power. Stock #72530. WAS \$20,749 NOW \$15,995* LEASE FOR \$306** Total Obligation Including Tax \$19,144.80</p>	<p>\$1000 REBATE</p> <p>1990 COMANCHE 2 WHEEL DRIVE SHORT BED ELIMINATOR 4x4 6 cylinder, 5 speed, console, vent windows, remote mirrors, cassette, tilt wheel, intermittent wipers, eliminator group. P225/75R15 tires. Stock #85043. WAS \$16,995 NOW \$12,995* LEASE FOR \$236** Total Obligation Including Tax \$14,778</p>	<p>USED VEHICLE SPECIALS</p> <p>1989 EAGLE PREMIER 4 door, LX-V6, automatic, air, de-fogger, stereo. \$10,595 5 TO CHOOSE FROM</p> <p>1988 CHEROKEE LIMITED 4x4 6 cylinder, automatic, loaded, leather interior. \$16,995</p> <p>1988 CHEROKEE LAREDO 2 door, 4x4 6 cylinder, automatic. \$14,995</p> <p>1984 BRONCO Eddie Bauer 4x4 Automatic, air, V-6, clean. \$4695</p> <p>1988 COMANCHE 4x4 Automatic, air, V-6, clean. \$9995</p>
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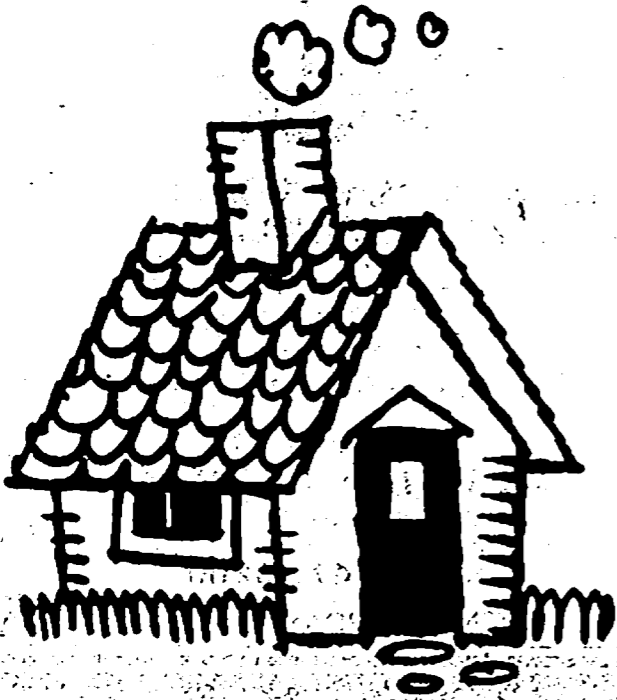
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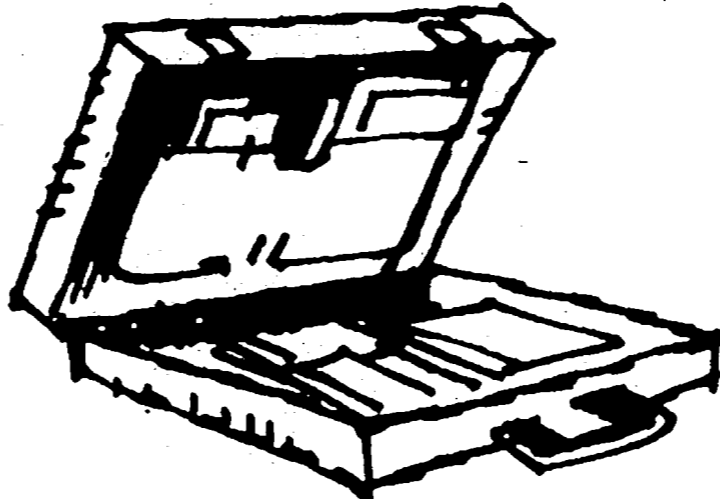
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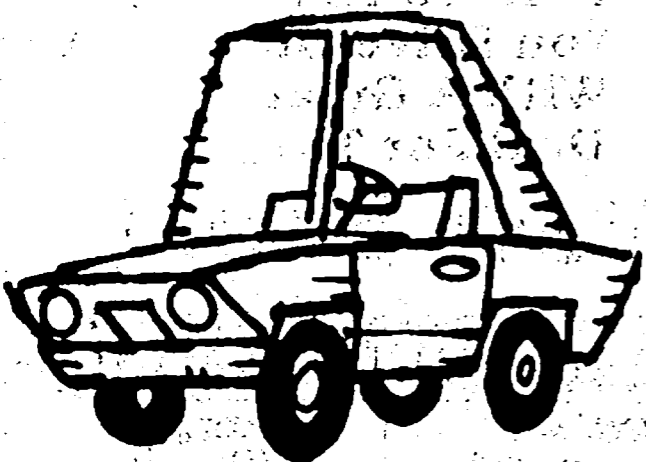
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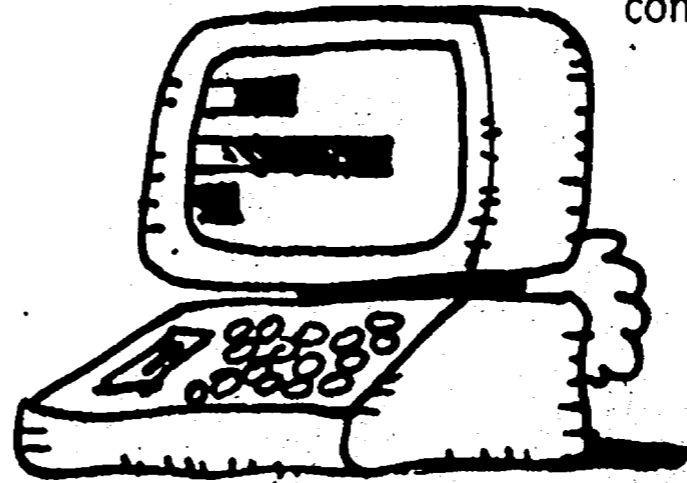
2. Include the price. Don't waste your time or a potential buyer's time. If you advertise the price of the item or service you offer, the people who respond to your ad will be those who are genuinely interested. Surveys show that readers are more interested in those items and services they know are within their price range.



3. Avoid abbreviations. Don't make a potential customer work too hard! Although you may be tempted to cut down on the cost of your ad by using abbreviations, surveys indicate that many people don't understand such abbreviations as EIK (eat-in kitchen) or WSW (white side wall) tires and won't take the time to figure them out. A confused reader is a disinterested reader. Get the most for your money and use complete words.



4. Include phone number and specify hours. Be sure to let potential customers know when and where to call. Surveys show that even if a person is very interested in your item or service, he or she will not call back after the first attempt. Stay near the phone during the hours you indicate you will be available. Don't risk missing a sale!



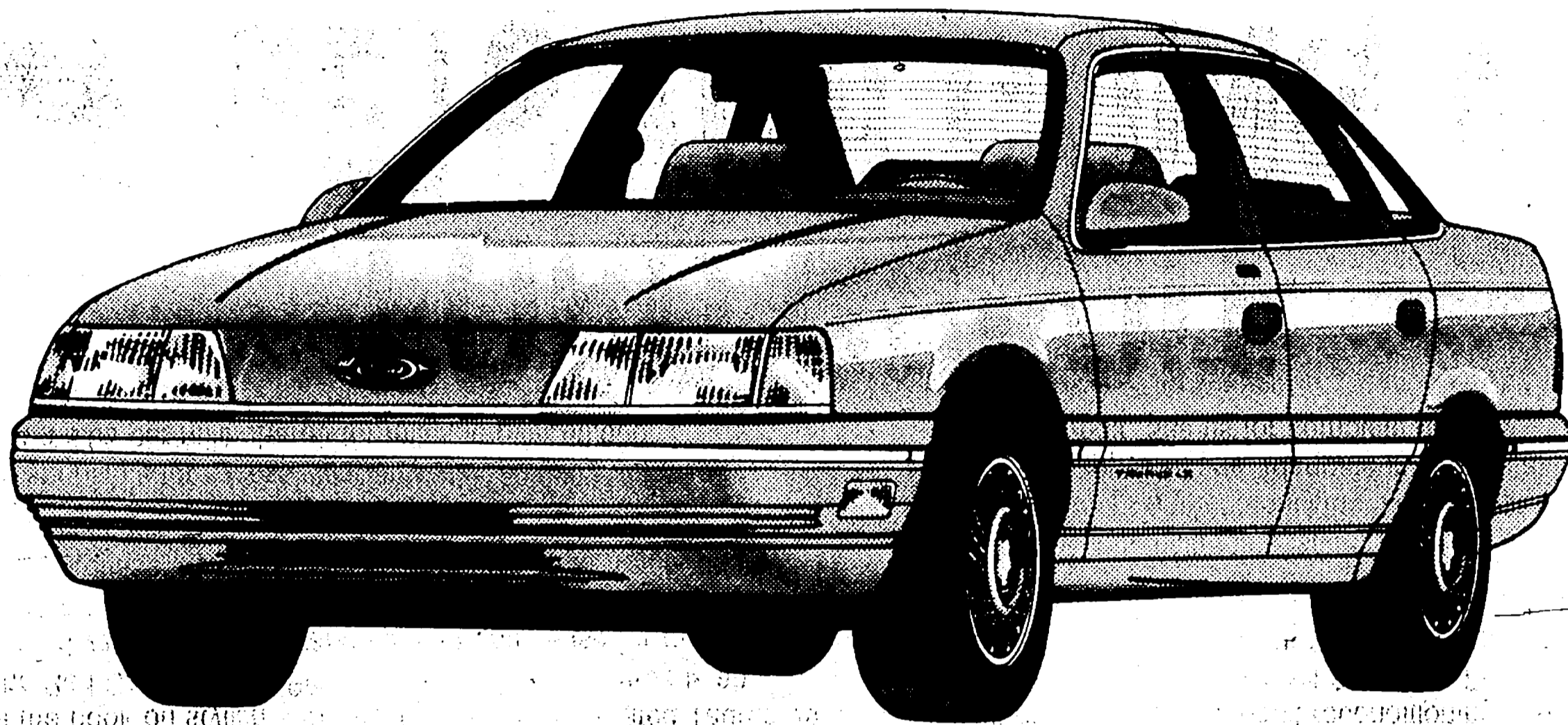
5. Run on consecutive days. Your ad will not get results if people don't see it! Therefore, it is important to set up a consistent and consecutive ad schedule with your telephone salesperson or outside sales representative.

NAME _____	PHONE _____
ADDRESS _____	
MESSAGE _____	

Use this form to write your classified advertisement before you call...or fill it in and mail to:
 The Observer & Eccentric Newspapers
 30251 Schoolcraft
 P.O. Box 2428
 Livonia, MI 48151-0428

**Observer & Eccentric
 classified
 ads**

FORD CREDIT GETS YOU GOING GREAT DESIGN AND AFFORDABILITY



RED CARPET LEASE FORD TAURUS \$222.72 PER MONTH

Ford wrote the book on stylish affordability when they created Taurus. And now with the Red Carpet Lease Plan from Ford Credit, Taurus is an especially good value. We can arrange a 48-month lease for qualified lessees through Ford Credit. Lessee may have the option, but is not obligated, to purchase the car at lease end at a price to be negotiated with the dealer at lease inception.

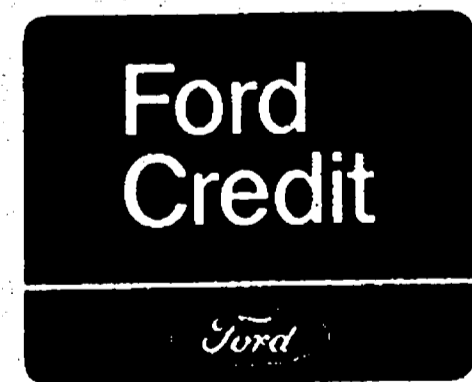
Lessee is responsible for excess wear and tear. 60,000 total mileage allowed with a \$.06 per mile charge for mileage over 60,000.

Refundable security deposit/reconditioning reserve of \$250.00, cash down payment \$0000.00. First month's lease payment of \$222.72 totaling \$472.72 are due at lease inception. Total amount of payments is \$10,690.55.

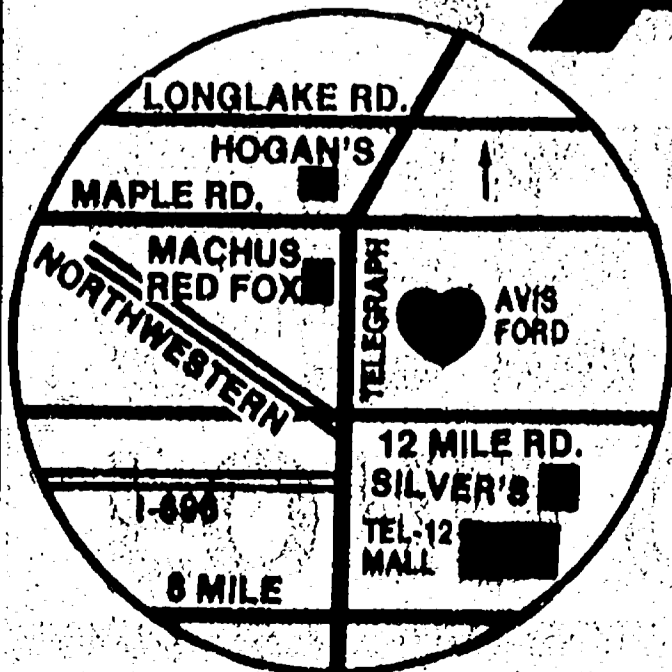
Lease payment includes destination, title, and license fees. Lease payment does not include sales or use tax. Lease subject to approval and adequate insurance as determined by Ford Credit. See us for complete details.



FORD CREDIT GETS YOU GOING.



Avis Ford



♥ "The Dealership With A Heart" ♥

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Just North of 12 Mile Rd., SOUTHFIELD
OPEN MON. & THURS.
UNTIL 9 P.M.

355-7500 or
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