The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at **wvOASIS.gov**. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at **WVPurchasing.gov** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

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Welcome, Lu Anne Cottrill | Procurement | Budgeting | Accounts Receivable | Accounts Payable

Solicitation Response(SR) | Dept: 1200 | ID: ESR09131700000001009 | Ver.: 1 | Function: New | Phase: Final | ▾ | Modified by batch , 09/20/2017

Header 📎 2

[List View]

| General Information | Contact | Default Values | Discount | Document Information |

Procurement Folder: 374028

Procurement Type: Central Master Agreement

Vendor ID: 000000117793

Legal Name: SHI INTERNATIONAL CORP

Alias/DBA:

Total Bid: $112,706.64

Response Date: 09/13/2017

Response Time: 12:36

SO Doc Code: CRFQ

SO Dept: 1200

SO Doc ID: AUD1800000001

Published Date: 9/8/17

Close Date: 9/20/17

Close Time: 13:30

Status: Closed

Solicitation Description: VMWARE PRODUCTION SUPPORT/VMWARE VSPHERE

Total of Header Attachments: 2

Total of All Attachments: 2

Proc Folder : 374028

Solicitation Description : VMWARE PRODUCTION SUPPORT/VMWARE VSPHERE ENTERPRISE PLUS

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-09-20 13:30:00	SR 1200 ESR09131700000001009	1

VENDOR
000000117793
SHI INTERNATIONAL CORP

Solicitation Number: CRFQ   1200   AUD1800000001

Total Bid : $112,706.64   **Response Date:**   2017-09-13   **Response Time:**   12:36:10

Comments: Pricing based off the attached documents

FOR INFORMATION CONTACT THE BUYER

Tara Lyle

(304) 558-2544
tara.l.lyle@wv.gov

Signature on File   **FEIN #**   **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	TOTAL BID AMOUNT FOR FIRST YEAR	1.00000	LS	$112,706.640000	$112,706.64

Comm Code	Manufacturer	Specification	Model #	
81112501				

Extended Description : VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE

Comments: Pricing is $28,176.66/year Pricing based off attached file/quote

CRFQ AUD1800000001 - Vmware - Pricing Page - Exhibit A

Line#	RFQ Ref#	Part Number	Description/Item/Part	Or Equal Part Number	Or Equal Manufacturer and Model	Quantity	Unit of Measure	Unit Cost	Extended Cost
1	3.1.2.2	VS6-EPL-P-SSS-C, or equal - Year 1 of 4	Instance# 15585622 Production Support Coverage VMware vSphere 6 EnterprisePlus for 1 processor			8	Each	$847.57	$ 6,780.56
2	3.1.2.2	VS6-EPL-P-SSS-C, or equal - Year 2 of 4	Instance# 15585622 Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor			8	Each	$847.57	$ 6,780.56
3	3.1.2.2	VS6-EPL-P-SSS-C , or equal - Year 3 of 4	Instance# 15585622 Production Support Coverage VMware vSPhere 6Enterprise Plus for 1 processor			8	Each	$847.57	$ 6,780.56
4	3.1.2.2	VS6- EPL-P-SSS-C , or eQual - Year 4 of 4	Instance# 15585622 Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor			8	Each	$847.57	$ 6,780.56
5	3.1.3.2	VS6-EPL-P-SSS-C , or equal - Year 1 of 4	Instance # 155085627 Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor			4	Each	$847.57	$ 3,390.28
6	3.1.3.2	VS6-EPL-P-SSS-C , or equal - Year 2 of 4	Instance # 155085627 Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor			4	Each	$847.57	$ 3,390.28
7	3.1.3.2	VS6-EPL-P-SSS-C , or equal - Year 3 of 4	Instance # 155085627 Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 Processor			4	Each	$847.57	$ 3,390.28
8	3.1.3.2	VS6-EPL-P-SSS-C , or eQual - Year 4 of 4	Instance # 155085627 Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor			4	Each	$847.57	$ 3,390.28
9	3.1.4.2	VDI-W-STR-P-SSS-C , or equal 1 of 4	Instance # 5138012 Production Support Coverage VMware View 3Enterprise Bundle: Starter Kit			1	Each	$363.66	$ 363.66
10	3.1.4.2	VDI-W-STR-P-SSS-C , or eQual - Year 2 of 4	Instance # 5138012 Production Support Coverage VMware View 3Enterprise Bundle: Starter Kit			1	Each	$363.66	$ 363.66
11	3.1.4.2	VDI-W-STR-P-SSS-C , or equal - Year 3 of 4	Instance # 5138012 Production Support Coverage VMware View 3Enterprise Bundle: Starter Kit			1	Each	$363.66	$ 363.66
12	3.1.4.2	VDI-W-STR-P-SSS-C , or eQual - Year 4 of 4	Instance # 5138012 Production Support Coverage VMware View 3Enterprise Bundle: Starter Kit			1	Each	$363.66	$ 363.66
13	3.1.5.2	VCS6-STD-P-SSS-C , or equal- Year1 of 4	Instance # 154746498 Production Support Coverage VMware vCenter Server 6 Std for vSphere 6(Per Instance)			1	Each	$1,453.68	1,453.68
14	3.1.5.2	VCS6-STD-P-SSS-C , or eQual- Year 2 of 4	Instance # 154746498 Production Support Coverage VMware vCenter Server 6 Std for vSphere 6 (Per Instance)			1	Each	$1,453.68	1,453.68
15	3.1.5.2	VCS6-STD-P-SSS-C , or eQual- Year 3 of 4	Instance # 154746498 Production Support Coverage VMware vCenter Server 6 Std for vSphere 6(Per Instance)			1	Each	$1,453.68	1,453.68
16	3.1.5.2	VCS6-STD-P-SSS-C , or eQual- Year 4 of 4	Instance # 154746498 Production Support Coverage VMware vCenter Server 6 Std for vSphere 6 (Per Instance)			1	Each	$1,453.68	1,453.68
17	3.2.2.2	HZ7-ENN-10-P-SSS-C , or equal - Year 1 of 4	Instance # 166313914 VMware Support and Subscription Production - Technical Support for Horizon Ent Ed lv.7)			1	Each	$848.54	$ 848.54
18	3.2.2.2	HZ7-ENN-10-P-SSS-C , or eQual - Year 2 of 4	Instance # 166313914 VMware Support and Subscription Production - Technical Support for Horizon Ent Ed (v.7)			1	Each	$848.54	$ 848.54
19	3.2.2.2	HZ7-ENN-10-P-SSS-C , or equal - Year 3 of 4	Instance # 166313914 VMware Support and Subscription Production - Technical Support for Horizon Ent Ed lv.7)			1	Each	$848.54	$ 848.54
20	3.2.2.2	HZ7-ENN-10-P-SSS-C , or eQual - Year 4 of 4	Instance # 166313914 VMware Support and Subscription Production - Technical Support for Horizon Ent Ed (v.7)			1	Each	$848.54	$ 848.54
21	3.3.2.3	VS6-ENT-EPL-UG-PRO , or equal	VMware vSphere Enterprise Plus Edition (v.6) License - 1 processor			2	Each		
22	3.3.2.9	VS6-EPL-P-SSS-C , or eQual - Year 1 of 4	Instance # 154487003 Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 154487003 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	$ 1,394.54
23	3.3.2.9	VS6-EPL-P-SSS-C , or eQual - Year 2 of 4	Instance # 154487003 Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 154487003 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	$ 1,394.54
24	3.3.2.9	VS6-EPL-P-SSS-C , or equal - Year 3 of 4	Instance # 154487003 Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 154487003 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	$ 1,394.54
25	3.3.2.9	VS6-EPL-P-SSS-C , or equal - Year 4 of 4	Instance # 154487003 Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 Processor	VS6-ENT-P-SSS-C	Instance # 154487003 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	$ 1,394.54
26	3.3.3.3	VS6-ENT-EPL-UG-PRO , or eQual	VMware vSphere Enterprise Plus Edition (v.6) License - 1 processor			2	Each		
27	3.3.3.9	VS6-EPL-P-SSS-C , or eQual - Year 1 of 4	Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 154487000 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	1,394.54
28	3.3.3.9	VS6-EPL-P-SSS-C , or eQual - Year 2 of 4	Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 154487000 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	1,394.54
29	3.3.3.9	VS6-EPL-P-SSS-C , or eQual - Year 3 of 4	Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 154487000 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	1,394.54
30	3.3.3.9	VS6-EPL-P-SSS-C , or eQual - Year 4 of 4	Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 154487000 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	1,394.54
31	3.3.3.3	VS6-ENT-EPL-UG-PRO , or equal	VMware vSphere Enterprise Plus Edition (v.6) License - 1 processor			16	Each		
32	3.3.3.9	VS6-EPL-P-SSS-C , or equal - Year 1 of 4	Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 154487007 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	16	Each	$697.27	$ 11,156.32
33	3.3.3.9	VS6-EPL-P-SSS-C , or equal - Year 2 of 4	Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 154487007 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	16	Each	$697.27	$ 11,156.32
34	3.3.3.9	VS6-EPL-P-SSS -C , or eQual - Year 3 of 4	Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 154487007 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	16	Each	$697.27	$ 11,156.32
35	3.3.3 .9	VS6-EPL-P-SSS-C , or equal - Year 4 of 4	Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 154487007 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	16	Each	$697.27	$ 11,156.32
36	3.3.4.3	VS6-ENT-EPL-UG -PRO, or eQual	VMware vSphere Enterprise Plus Edition (v.6) License - 1 processor			2	Each		
37	3.3.4 .9	VS6-EPL-P-SSS-C , or equal - Year 1 of 4	Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 158198664 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	$ 1,394.54
38	3.3.4.9	VS6-EPL-P-SSS-C , or eQual - Year 2 of 4	Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 158198664 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	$ 1,394.54
39	3.3.4.9	VS6-EPL-P-SSS-C , or eQual - Year 3 of 4	Production Support Coverage VMware vSphere 6Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 158198664 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	$ 1,394.54
40	3.3.4.9	VS6-EPL-P-SSS-C , or eQual - Year 4 of 4	Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor	VS6-ENT-P-SSS-C	Instance # 158198664 Production Support Coverage VMware vSphere 6 Enterprise for 1 processor	2	Each	$697.27	$ 1,394.54
41	3.4.1.1	VCS6-STD-C, or equal	VMware vCenter Server 6 Standard for vSphere 6(Per Instance)			1	Each		
42	3.4.2.1	VCS6-STD-P-SSS-C , or eQual - Year 1 of 4	Production Support Coverage VMware vCenter Server 6Std for vSphere 6 (Per Instance)		***Duplicate of Above***	1	Each		
43	3.4.2.1	VCS6-STD-P-SSS-C , or eQual- Year 2 of 4	Production Support Coverage VMware vCenter Server 6Std for vSphere 6 (Per Instance)		***Duplicate of Above***	1	Each		
44	3.4 .2.1	VCS6-STD-P-SSS-C , or eQual - Year 3 of 4	Production Support Coverage VMware vCenter Server 6Std for vSphere 6 (Per Instance)		***Duplicate of Above***	1	Each		
45	3.4 .2.1	VCS6-STD-P-SSS-C, or eQual - Year 4 of 4	Production Support Coverage VMware vCenter Server 6 Std for vSphere 6 (Per Instance)		***Duplicate of Above***	1	Each		
46	3.5.1.1	HZ7-ENN-10-C , or eQual	VMware Horizon 7 Enterprise: 10 Pack (Named Users)			1	Each		$
47	3.5.2.1	HZ7-ENN-10-P-SSS-C , or eQual - Year 1 of 4	VMware Support and Subscription Production - Technical Support for Horizon Ent Ed lv .7)		***Duplicate of Above***	1	Each		$
48	3.5.2.1	HZ7-ENN-10-P-SSS-C , or eQual - Year 2 of 4	VMware Support and Subscription Production - Technical Support for Horizon Ent Ed lv .7)		***Duplicate of Above***	1	Each		$
49	3.5.2 .1	HZ7-ENN-10-P-SSS-C , or eQual - Year 3 of 4	VMware Support and Subscription Production - Technical Support for Horizon Ent Ed lv.7)		***Duplicate of Above***	1	Each		$
50	3.5.2.1	HZ7-ENN-10-P-SSS-C , or eQual - Year 3 of 4	VMware Support and Subscription Production - Technical Support for Horizon Ent Ed lv.7)		***Duplicate of Above***	1	Each		$

Total Overall Cost $112,706.64

WV-STATE AUDITOR'S OFFICE

Inside Account Manager

Mike Barker
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Jack Hall
290 Davidson Avenue
Somerset, NJ 08873
Phone: 888-744-4084
Fax: 732-652-0810
Email: Jack_Hall@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Retail	Your Price	Total
1	Production Support Coverage VMware View 3 Enterprise Bundle: Starter Kit VMware - Part#: VDI-W-STR-P-SSS-C Contract Name: Open Market Contract #: Open Market Serial #: 5138012 Coverage Term: 9/27/2017 – 9/26/2018	1	$375.00	$363.66	$363.66
2	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor VMware - Part#: VS6-ENT-P-SSS-C Contract Name: Open Market Contract #: Open Market Serial #: 154487000 Coverage Term: 9/27/2017 – 9/26/2018	2	$719.00	$697.27	$1,394.54
3	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor VMware - Part#: VS6-ENT-P-SSS-C Contract Name: Open Market Contract #: Open Market Serial #: 154487003 Coverage Term: 9/27/2017 – 9/26/2018	2	$719.00	$697.27	$1,394.54
4	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor VMware - Part#: VS6-ENT-P-SSS-C Contract Name: Open Market Contract #: Open Market Serial #: 154487007 Coverage Term: 9/27/2017 – 9/26/2018	16	$719.00	$697.27	$11,156.32
5	Production Support Coverage VMware vSphere 6 Enterprise for 1 processor 01694-0X28K-N828E-09C02- 812MM VMware - Part#: VS6-ENT-P-SSS-C Contract Name: Open Market Contract #: Open Market Serial #: 158198664	2	$719.00	$697.27	$1,394.54

Coverage Term: 9/27/2017 – 9/26/2018

6	Production Support Coverage VMware vCenter Server 6 Standard for vSphere 6 (Per Instance) VMware - Part#: VCS6-STD-P-SSS-C Contract Name: Open Market Contract #: Open Market Serial #: 154746498 Coverage Term: 9/27/2017 – 9/26/2018	1	$1,499.00	$1,453.68	$1,453.68
7	Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor VMware - Part#: VS6-EPL-P-SSS-C Contract Name: Open Market Contract #: Open Market Serial #: 155085622 Coverage Term: 9/27/2017 – 9/26/2018	8	$874.00	$847.57	$6,780.56
8	Production Support Coverage VMware vSphere 6 Enterprise Plus for 1 processor VMware - Part#: VS6-EPL-P-SSS-C Contract Name: Open Market Contract #: Open Market Serial #: 155085627 Coverage Term: 9/27/2017 – 9/26/2018	4	$874.00	$847.57	$3,390.28
9	Production Support Coverage VMware Horizon 7 Enterprise : 10 Pack (Named Users) VMware - Part#: HZ7-ENN-10-P-SSS-C Contract Name: Open Market Contract #: Open Market Serial #: 166313914 Coverage Term: 9/27/2017 – 9/26/2018	1	$875.00	$848.54	$848.54

Total $28,176.66

Additional Comments

Please Note: VMware has a zero returns policy.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.